

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	40UC-SECURE1	CLRN 40UC ANTI-TIP KIT	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	8030-1811	SYM 8030 181GB SRDF	\$0.00	A	51%	\$0.00	\$604.50	\$0.00	\$0.00	\$0.00	\$0.00	\$604.50
5	8030-1811UPG	SYM 8030 181GB SRDF UPG	\$0.00	A	51%	\$0.00	\$294.19	\$0.00	\$0.00	\$0.00	\$0.00	\$294.19
5	8030-181M1	SYM 8030 181GB MIRR	\$0.00	A	51%	\$0.00	\$1,209.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,209.00
5	8030-181M1UPG	SYM 830 181GB MIRR UPG	\$0.00	A	51%	\$0.00	\$588.38	\$0.00	\$0.00	\$0.00	\$0.00	\$588.38
5	8031-1461	SYM 8031 144.6GB SRDF	\$0.00	A	51%	\$0.00	\$306.75	\$0.00	\$0.00	\$0.00	\$0.00	\$306.75
5	8031-1461UPG	SYM 8031 144.6GB SRDF UPG	\$0.00	A	51%	\$0.00	\$149.29	\$0.00	\$0.00	\$0.00	\$0.00	\$149.29
5	8031-146M1	SYM 8031 144.6GB MIRROR	\$0.00	A	51%	\$0.00	\$298.58	\$0.00	\$0.00	\$0.00	\$0.00	\$298.58
5	8031-146M1UPG	SYM 8031 144.6GB MIRR UPG	\$0.00	A	51%	\$0.00	\$298.58	\$0.00	\$0.00	\$0.00	\$0.00	\$298.58
5	8031-181AS	SYM 8031 17.9GB AS/4 SRDF	\$0.00	A	51%	\$0.00	\$185.00	\$0.00	\$0.00	\$0.00	\$0.00	\$185.00
5	8031-181ASUPG	SYM 8031 17.9GB AS/4 UPG	\$0.00	A	51%	\$0.00	\$185.00	\$0.00	\$0.00	\$0.00	\$0.00	\$185.00
5	8031-18M1AS	SYM 8031 17.9GB AS400 MIR	\$0.00	A	51%	\$0.00	\$370.00	\$0.00	\$0.00	\$0.00	\$0.00	\$370.00
5	8031-18M1ASUP	SYM 8031 17.9GB AS/MIR UP	\$0.00	A	51%	\$0.00	\$370.00	\$0.00	\$0.00	\$0.00	\$0.00	\$370.00
5	8031-18S3AS	SYM8031 51.6GB AS/4 RAIDS	\$0.00	A	51%	\$0.00	\$740.00	\$0.00	\$0.00	\$0.00	\$0.00	\$740.00
5	8031-18S3ASUP	SYM8031 51.6GB AS4 R-S UP	\$0.00	A	51%	\$0.00	\$740.00	\$0.00	\$0.00	\$0.00	\$0.00	\$740.00
5	8031-361ASUPG	SYM 8031 35.8GB AS/4 UPG	\$0.00	A	51%	\$0.00	\$156.22	\$0.00	\$0.00	\$0.00	\$0.00	\$156.22
5	8031-361L	SYM8031 35.8GB 1	\$0.00	A	51%	\$0.00	\$321.00	\$0.00	\$0.00	\$0.00	\$0.00	\$321.00
5	8031-361LAS	SYM8031 35GB 1	\$0.00	A	51%	\$0.00	\$321.00	\$0.00	\$0.00	\$0.00	\$0.00	\$321.00
5	8031-361LASU	SYM8031 35GB 1	\$0.00	A	51%	\$0.00	\$156.22	\$0.00	\$0.00	\$0.00	\$0.00	\$156.22
5	8031-361LUPG	SYM8031 35.6GB 1	\$0.00	A	51%	\$0.00	\$156.22	\$0.00	\$0.00	\$0.00	\$0.00	\$156.22
5	8031-361UPG	SYM 8031 35.8GB SRDF UPG	\$0.00	A	51%	\$0.00	\$156.22	\$0.00	\$0.00	\$0.00	\$0.00	\$156.22
5	8031-36M1ASUP	SYM 8031 34.3GB AS/MIR UP	\$0.00	A	51%	\$0.00	\$312.44	\$0.00	\$0.00	\$0.00	\$0.00	\$312.44
5	8031-36M1L	SYM8031-36M1L	\$0.00	A	51%	\$0.00	\$642.00	\$0.00	\$0.00	\$0.00	\$0.00	\$642.00
5	8031-36M1LAS	SYM 8031 35GB 1	\$0.00	A	51%	\$0.00	\$642.00	\$0.00	\$0.00	\$0.00	\$0.00	\$642.00
5	8031-36M1LASU	SYM8031 35GB 1	\$0.00	A	51%	\$0.00	\$312.44	\$0.00	\$0.00	\$0.00	\$0.00	\$312.44
5	8031-36M1LUPG	SYM8031 35.8GB 1	\$0.00	A	51%	\$0.00	\$312.44	\$0.00	\$0.00	\$0.00	\$0.00	\$312.44
5	8031-36M1UPG	SYM 8031 35.8GB MIRR UPG	\$0.00	A	51%	\$0.00	\$312.44	\$0.00	\$0.00	\$0.00	\$0.00	\$312.44
5	8031-36S3	SYM 8031 107.4GB RAIDS	\$0.00	A	51%	\$0.00	\$624.88	\$0.00	\$0.00	\$0.00	\$0.00	\$624.88
5	8031-36S3AS	SYM 8031 103GB AS/4 RAIDS	\$0.00	A	51%	\$0.00	\$624.88	\$0.00	\$0.00	\$0.00	\$0.00	\$624.88
5	8031-36S3ASUP	SYM8031 103GB AS4 RD-S UP	\$0.00	A	51%	\$0.00	\$624.88	\$0.00	\$0.00	\$0.00	\$0.00	\$624.88
5	8031-36S3L	SYM8031 107.4GB 1	\$0.00	A	51%	\$0.00	\$624.88	\$0.00	\$0.00	\$0.00	\$0.00	\$624.88
5	8031-36S3LAS	SYM8031 105GB 1	\$0.00	A	51%	\$0.00	\$624.88	\$0.00	\$0.00	\$0.00	\$0.00	\$624.88
5	8031-36S3LASU	SYM8031 105GB 1	\$0.00	A	51%	\$0.00	\$624.88	\$0.00	\$0.00	\$0.00	\$0.00	\$624.88
5	8031-36S3LUPG	SYM8031 107.4GB 1	\$0.00	A	51%	\$0.00	\$624.88	\$0.00	\$0.00	\$0.00	\$0.00	\$624.88
5	8031-731	SYM 8031 72.17GB SRDF	\$0.00	A	51%	\$0.00	\$167.90	\$0.00	\$0.00	\$0.00	\$0.00	\$167.90
5	8031-731AS	SYM 8031 68.8 GB AS4 SRDF	\$0.00	A	51%	\$0.00	\$167.90	\$0.00	\$0.00	\$0.00	\$0.00	\$167.90
5	8031-731ASUPG	SYM 8031 68.8 GB AS4 UPG	\$0.00	A	51%	\$0.00	\$167.90	\$0.00	\$0.00	\$0.00	\$0.00	\$167.90
5	8031-731L	SYM8031 72.17GB 1	\$0.00	A	51%	\$0.00	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$345.00
5	8031-731LASU	SYM 8031 68.8GB AS4 U	\$0.00	A	51%	\$0.00	\$167.90	\$0.00	\$0.00	\$0.00	\$0.00	\$167.90
5	8031-731LUPG	SYM8031 72.17GB 1	\$0.00	A	51%	\$0.00	\$167.90	\$0.00	\$0.00	\$0.00	\$0.00	\$167.90
5	8031-731UPG	SYM 8031 72.17GB SRDF UPG	\$0.00	A	51%	\$0.00	\$167.90	\$0.00	\$0.00	\$0.00	\$0.00	\$167.90
5	8031-73M1	SYM 8031 72.17GB MIRR	\$0.00	A	51%	\$0.00	\$335.80	\$0.00	\$0.00	\$0.00	\$0.00	\$335.80
5	8031-73M1AS	SYM 8031 68.8 GB AS4 MIR	\$0.00	A	51%	\$0.00	\$335.80	\$0.00	\$0.00	\$0.00	\$0.00	\$335.80
5	8031-73M1ASUP	SYM 8031 68.8GB AS4 MIRUP	\$0.00	A	51%	\$0.00	\$335.80	\$0.00	\$0.00	\$0.00	\$0.00	\$335.80
5	8031-73M1L	SYM8031 72.17GB 1	\$0.00	A	51%	\$0.00	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$690.00
5	8031-73M1LASU	SYM 8031 68.8GB AS4 MIRU	\$0.00	A	51%	\$0.00	\$335.80	\$0.00	\$0.00	\$0.00	\$0.00	\$335.80
5	8031-73M1LUPG	SYM8031 72.17GB 1	\$0.00	A	51%	\$0.00	\$335.80	\$0.00	\$0.00	\$0.00	\$0.00	\$335.80
5	8031-73M1UPG	SYM 8031 72.17GB MIRR UPG	\$0.00	A	51%	\$0.00	\$335.80	\$0.00	\$0.00	\$0.00	\$0.00	\$335.80
5	8530-146	SYMM 8530-146 FRAME	\$0.00	A	51%	\$0.00	\$1,206.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,206.50
5	8530-181	SYM 8530-181	\$0.00	A	51%	\$0.00	\$1,206.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,206.50
5	8530-73	SYM 8530-73	\$0.00	A	51%	\$0.00	\$5,230.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,230.00
5	8830-146	SYMM 8830-146 FRAME	\$0.00	A	51%	\$0.00	\$5,773.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,773.00
5	8830-181	SYM 8830-181 FRAME	\$0.00	A	51%	\$0.00	\$5,773.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,773.00
5	8830-73	SYM 8830-73	\$0.00	A	51%	\$0.00	\$5,773.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,773.00
5	ACCONKIT-D	AC CONNECTOR KIT DOM 3BAY	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ACKIT8230-D	AC LINE KIT DOM 8230	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AC-LINE-EXT	AC LINE KIT EXT DOM 1BAY	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ACLINKIT-D	AC LINE KIT DOM HALF BAY	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ACLINKIT-I	AC LINE KIT INT HALF BAY	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNS-1200PS	1200W PS FOR CNS-14	\$0.00	A	51%	\$0.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$180.00
5	CNS-14	CAB W-14 DM (514 AND UP)	\$0.00	A	51%	\$0.00	\$5,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,250.00
5	CS17-F-E	CS - FIBRE, ENET	\$0.00	A	51%	\$0.00	\$3,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,000.00
5	CS17-F-E-U	CNTRL STATION FIBRE ENET	\$0.00	A	51%	\$0.00	\$2,997.80	\$0.00	\$0.00	\$0.00	\$0.00	\$2,997.80
5	CS-F-E	CS-FIBRE, ENET	\$0.00	A	51%	\$0.00	\$3,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,000.00
5	CS-F-E-U	CNTRL STATION-FIBRE, ENET	\$0.00	A	51%	\$0.00	\$2,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,000.00
5	D4-2F-2E4	514:3 FC,8 Cop GbE	\$0.00	A	51%	\$0.00	\$4,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,200.00
5	D4-2F-2E4-U	514:3 FC,8 Cop GbE-UPG	\$0.00	A	51%	\$0.00	\$4,196.92	\$0.00	\$0.00	\$0.00	\$0.00	\$4,196.92
5	D4-2F-2G	514:3 FC,2 Opt GbE	\$0.00	A	51%	\$0.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
5	D4-2F-2T	514T: 3FC; 2OP GBE	\$0.00	A	51%	\$0.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
5	D4-2F-2T-U	514T: 3FC; 2OP GBE-UPG	\$0.00	A	51%	\$0.00	\$4,496.70	\$0.00	\$0.00	\$0.00	\$0.00	\$4,496.70
5	D4-2F-E4-2G	514:3 FC,4 Cop+2 Opt GbE	\$0.00	A	51%	\$0.00	\$4,950.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,950.00
5	D4-2F-E4-2T	514T: 3FC; 4CU+2OP GBE	\$0.00	A	51%	\$0.00	\$4,950.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,950.00
5	D4-2F-E4-2T-U	514T: 3FC; 4CU+2OP GBE-UP	\$0.00	A	51%	\$0.00	\$4,946.37	\$0.00	\$0.00	\$0.00	\$0.00	\$4,946.37
5	D4-F-2E4-2G	514:2 FC 8COP+2OPT GBE	\$0.00	A	51%	\$0.00	\$5,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,100.00
5	D4-F-2E4-2T	514T: 2FC; 8CU+2OP GBE	\$0.00	A	51%	\$0.00	\$5,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,100.00
5	D4-F-2E4-2T-U	514T: 2FC; 8CU+2OP GBE-UP	\$0.00	A	51%	\$0.00	\$5,096.26	\$0.00	\$0.00	\$0.00	\$0.00	\$5,096.26
5	D4-FS-2E4-U	514:2FC+2SC,8 Cop GbE-UPG	\$0.00	A	51%	\$0.00	\$4,150.80	\$0.00	\$0.00	\$0.00	\$0.00	\$4,150.80
5	D4-FS-2T-U	514T: 2FC+2S; 2OP GBE-UPG	\$0.00	A	51%	\$0.00	\$4,346.81	\$0.00	\$0.00	\$0.00	\$0.00	\$4,346.81
5	D4-FS-E4-T-U	514T:2FC+2S;4CU+1OP GBE-U	\$0.00	A	51%	\$0.00	\$4,496.70	\$0.00	\$0.00	\$0.00	\$0.00	\$4,496.70
5	D7SWAPD4-1CU	SWAP 507 DM W 1 514 CU	\$0.00	A	51%	\$0.00	\$5,460.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,460.00

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					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL		
5	D7SWAPD4-1OP	SWAP 507 DM W 1 514 OPT	\$0.00	A	51%	\$5,850.00	\$0.00	\$5,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,850.00
5	D7SWAPD4-OPCU	SWAP 507 W 514 OP&CU GBE	\$0.00	A	51%	\$0.00	\$0.00	\$6,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,000.00
5	DA472100016B	1000GB 7.2K 13812.13GB 14+2	\$0.00	A	51%	\$0.00	\$0.00	\$5,148.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,148.00
5	DA472100016BU	1000GB 7.2K 13812.13GB 14+2 U	\$0.00	A	51%	\$0.00	\$0.00	\$5,338.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,338.36
5	DA47210001B	1000GB7.2K 986.58GBONEDRV	\$0.00	A	51%	\$0.00	\$0.00	\$321.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$321.75
5	DA47210001BU	1000GB7.2K 986.58GBONEDRV U	\$0.00	A	51%	\$0.00	\$0.00	\$333.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$333.86
5	DA47210002B	1000GB 7.2K 986.58GBMIRR	\$0.00	A	51%	\$0.00	\$0.00	\$643.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$643.50
5	DA47210002BU	1000GB 7.2K 986.58GBMIRR U	\$0.00	A	51%	\$0.00	\$0.00	\$667.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$667.16
5	DA47210004B	1000GB 7.2K 2959.74GB3+1	\$0.00	A	51%	\$0.00	\$0.00	\$1,287.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,287.00
5	DA47210004BU	1000GB 7.2K 2959.74GB3+1 U	\$0.00	A	51%	\$0.00	\$0.00	\$1,334.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,334.31
5	DA47210008B	1000GB 7.2K 6906.06GB7+1	\$0.00	A	51%	\$0.00	\$0.00	\$2,574.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,574.00
5	DA47210008BU	1000GB 7.2K 6906.06GB7+1 U	\$0.00	A	51%	\$0.00	\$0.00	\$2,669.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,669.18
5	DA4721000D8B	1000GB 7.2K 5919.48GB 6+2	\$0.00	A	51%	\$0.00	\$0.00	\$2,574.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,574.00
5	DA4721000D8BU	1000GB 7.2K 5919.48GB 6+2 U	\$0.00	A	51%	\$0.00	\$0.00	\$2,669.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,669.18
5	DF2FL14616B	146GB FLASH 2027.41GB 14+2	\$0.00	A	51%	\$0.00	\$0.00	\$64,368.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$64,368.00
5	DF2FL14616BU	146GB FLASH 2027.41GB 14+2 UPG	\$0.00	A	51%	\$0.00	\$0.00	\$66,748.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$66,748.88
5	DF2FL1461B	146GB Flash Drive 144.8GB ONEDRV	\$0.00	A	51%	\$0.00	\$0.00	\$4,023.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,023.00
5	DF2FL1461BU	146GB Flash Drive 144.8GB ONEDRV UPG	\$0.00	A	51%	\$0.00	\$0.00	\$4,171.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,171.81
5	DF2FL1462B	146GB FLASH 144.8GB MIRR	\$0.00	A	51%	\$0.00	\$0.00	\$8,046.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,046.00
5	DF2FL1462BU	146GB FLASH 144.8GB MIRR UPG	\$0.00	A	51%	\$0.00	\$0.00	\$8,343.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,343.61
5	DF2FL1464B	146GB Flash Drive 434.4GB 3+1	\$0.00	A	51%	\$0.00	\$0.00	\$16,092.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,092.00
5	DF2FL1464BU	146GB Flash Drive 434.4GB 3+1 UPG	\$0.00	A	51%	\$0.00	\$0.00	\$16,687.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,687.22
5	DF2FL1468B	146GB Flash Drive 1013.7GB 7+1	\$0.00	A	51%	\$0.00	\$0.00	\$32,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$32,184.00
5	DF2FL1468BU	146GB Flash Drive 1013.7GB 7+1 UPG	\$0.00	A	51%	\$0.00	\$0.00	\$33,374.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33,374.44
5	DF2FL146D8B	146GB FLASH 868.89GB 6+2	\$0.00	A	51%	\$0.00	\$0.00	\$32,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$32,184.00
5	DF2FL146D8BU	146GB FLASH 868.89GB 6+2 UPG	\$0.00	A	51%	\$0.00	\$0.00	\$33,374.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33,374.44
5	DF2FL7316B	73GB FLASH 1013.69GB 14+2	\$0.00	A	51%	\$0.00	\$0.00	\$44,832.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$44,832.00
5	DF2FL7316BU	73GB FLASH 1013.69GB 14+2 UPG	\$0.00	A	51%	\$0.00	\$0.00	\$46,484.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46,484.24
5	DF2FL731B	73GB Flash Drive 72.4GB ONE DRV	\$0.00	A	51%	\$0.00	\$0.00	\$2,802.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,802.00
5	DF2FL731BU	73GB Flash Drive 72.4GB ONE DRV UPG	\$0.00	A	51%	\$0.00	\$0.00	\$2,905.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,905.27
5	DF2FL732B	73GB FLASH 72.4GB MIRR	\$0.00	A	51%	\$0.00	\$0.00	\$5,604.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,604.00
5	DF2FL732BU	73GB FLASH 72.4GB MIRR UPG	\$0.00	A	51%	\$0.00	\$0.00	\$5,810.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,810.53
5	DF2FL734B	73GB Flash Drive 217.2GB 3+1	\$0.00	A	51%	\$0.00	\$0.00	\$11,208.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,208.00
5	DF2FL734BU	73GB Flash Drive 217.2GB 3+1 UPG	\$0.00	A	51%	\$0.00	\$0.00	\$11,621.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,621.06
5	DF2FL738B	73GB Flash Drive 506.8GB 7+1	\$0.00	A	51%	\$0.00	\$0.00	\$22,416.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22,416.00
5	DF2FL738BU	73GB Flash Drive 506.8GB 7+1 UPG	\$0.00	A	51%	\$0.00	\$0.00	\$23,242.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23,242.12
5	DF2FL73D8B	73GB FLASH 434.44GB 6+2	\$0.00	A	51%	\$0.00	\$0.00	\$22,416.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22,416.00
5	DF2FL73D8BU	73GB FLASH 434.44GB 6+2 UPG	\$0.00	A	51%	\$0.00	\$0.00	\$23,242.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23,242.12
5	DF41030016B	300GB 10K 4142.78GB 14+2	\$0.00	A	51%	\$0.00	\$0.00	\$4,932.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,932.00
5	DF41030016BU	300GB 10K 4142.78GB 14+2 U	\$0.00	A	51%	\$0.00	\$0.00	\$5,113.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,113.93
5	DF41030016C	300GB 10K 4094.52 14+2 for IBM-i (AS400)	\$0.00	A	51%	\$0.00	\$0.00	\$4,932.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,932.00
5	DF41030016CU	300GB 10K 4094.5GB 14+2 IBM-i(AS400) UG	\$0.00	A	51%	\$0.00	\$0.00	\$5,113.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,113.93
5	DF4103001B	300GB10K 295.91GBONEDRV	\$0.00	A	51%	\$0.00	\$0.00	\$308.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$308.25
5	DF4103001BU	300GB10K 295.91GBONEDRV U	\$0.00	A	51%	\$0.00	\$0.00	\$319.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$319.41
5	DF4103001C	300GB10K 292.4GBONEDRV IBM-i (AS400)	\$0.00	A	51%	\$0.00	\$0.00	\$308.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$308.25
5	DF4103001CU	300GB10K 292.4GBONEDRV IBM-i (AS400)UG	\$0.00	A	51%	\$0.00	\$0.00	\$319.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$319.41
5	DF4103002B	300GB 10K 295.91GBMIRR	\$0.00	A	51%	\$0.00	\$0.00	\$616.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$616.50
5	DF4103002BU	300GB 10K 295.91GBMIRR U	\$0.00	A	51%	\$0.00	\$0.00	\$639.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$639.38
5	DF4103002C	300GB 10K 292.46GBMIRR for IBM-i (AS400)	\$0.00	A	51%	\$0.00	\$0.00	\$616.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$616.50
5	DF4103002CU	300GB 10K 292.5GBMIRR IBM-i (AS400) UG	\$0.00	A	51%	\$0.00	\$0.00	\$639.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$639.38
5	DF4103004B	300GB 10K 887.73GB3+1	\$0.00	A	51%	\$0.00	\$0.00	\$1,233.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,233.00
5	DF4103004BU	300GB 10K 887.73GB3+1 U	\$0.00	A	51%	\$0.00	\$0.00	\$1,278.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,278.76
5	DF4103004C	300GB 10K 877.39GB3+1 for IBM-i (AS400)	\$0.00	A	51%	\$0.00	\$0.00	\$1,233.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,233.00
5	DF4103004CU	300GB 10K 877.4GB3+1 IBMi (AS400) UG	\$0.00	A	51%	\$0.00	\$0.00	\$1,278.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,278.76
5	DF4103008B	300GB 10K 2071.39GB7+1	\$0.00	A	51%	\$0.00	\$0.00	\$2,466.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,466.00
5	DF4103008BU	300GB 10K 2071.39GB7+1 U	\$0.00	A	51%	\$0.00	\$0.00	\$2,556.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,556.97
5	DF4103008C	300GB 10K 2047.26GB7+1 for IBM-i (AS400)	\$0.00	A	51%	\$0.00	\$0.00	\$2,466.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,466.00
5	DF4103008CU	300GB 10K 2047.3GB 7+1 IBM-i (AS400) UG	\$0.00	A	51%	\$0.00	\$0.00	\$2,556.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,556.97
5	DF410300D8B	300GB 10K 1775.47GB 6+2	\$0.00	A	51%	\$0.00	\$0.00	\$2,466.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,466.00
5	DF410300D8BU	300GB 10K 1775.47GB 6+2 U	\$0.00	A	51%	\$0.00	\$0.00	\$2,556.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,556.97
5	DF410300D8C	300GB 10K 1754.79 6+2 for IBM-i (AS400)	\$0.00	A	51%	\$0.00	\$0.00	\$2,466.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,466.00
5	DF410300D8CU	300GB 10K 1754.8GB 6+2 IBM-i (AS400) UG	\$0.00	A	51%	\$0.00	\$0.00	\$2,556.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,556.97
5	DF41040016B	400GB 10K 5523.71GB 14+2	\$0.00	A	51%	\$0.00	\$0.00	\$8,484.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,484.00
5	DF41040016BU	400GB 10K 5523.71GB 14+2 U	\$0.00	A	51%	\$0.00	\$0.00	\$8,797.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,797.45
5	DF41040016C	400GB 10K 5595.5GB14+2 IBM-i(AS400)	\$0.00	A	51%	\$0.00	\$0.00	\$8,484.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,484.00
5	DF41040016CU	400GB 10K 5595.5GB14+2 IBM-i(AS400) UG	\$0.00	A	51%	\$0.00	\$0.00	\$8,797.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,797.45
5	DF4104001B	400GB10K 394.55GBONEDRV	\$0.00	A	51%	\$0.00	\$0.00	\$530.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$530.25
5	DF4104001BU	400GB10K 394.55GBONEDRV U	\$0.00	A	51%	\$0.00	\$0.00	\$549.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$549.95
5	DF4104001C	400GB10K 399.68GBONEDRV IBM-i(AS400)	\$0.00	A	51%	\$0.00	\$0.00	\$530.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$530.25
5	DF4104001CU	400GB10K 399.68GBONEDRV IBM-i(AS400) UG	\$0.00	A	51%	\$0.00	\$0.00	\$549.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$549.95
5	DF4104002B	400GB 10K 394.55GBMIRR	\$0.00	A	51%	\$0.00	\$0.00	\$1,060.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,060.50
5	DF4104002BU	400GB 10K 394.55GBMIRR U	\$0.00	A	51%	\$0.00	\$0.00	\$1,099.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,099.89
5	DF4104002C	400GB 10K 399.68GBMIRR for IBM-i (AS400)	\$0.00	A	51%	\$0.00	\$0.00	\$1,060.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,060.50
5	DF4104002CU	400GB 10K 399.68GBMIRR IBM-i(AS400) UG	\$0.00	A	51%	\$0.00	\$0.00	\$1,099.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,099.89
5	DF4104004B	400GB 10K 1183.65GB3+1	\$0.00	A	51%	\$0.00	\$0.00	\$2,121.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,121.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	DF4104008C	400GB 10K 2797.77GB7+1 for IBM-I (AS400)	\$0.00	A	51%	\$0.00	\$4,242.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,242.00
5	DF4104008CU	400GB 10K 2797.77GB7+1 IBM-I-(AS400) UG	\$0.00	A	51%	\$0.00	\$4,398.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,398.45
5	DF410400D8B	400GB 10K 2367.31GB 6+2	\$0.00	A	51%	\$0.00	\$4,242.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,242.00
5	DF410400D8BU	400GB 10K 2367.31GB 6+2 U	\$0.00	A	51%	\$0.00	\$4,398.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,398.45
5	DF410400D8C	400GB 10K 2398.09GB6+2 IBM-I-(AS400)	\$0.00	A	51%	\$0.00	\$4,242.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,242.00
5	DF410400D8CU	400GB 10K 2398.09GB6+2 IBM-I-(AS400) UG	\$0.00	A	51%	\$0.00	\$4,398.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,398.45
5	DF41045016B	450GB 10K 6294.90GB 14+2	\$0.00	A	51%	\$0.00	\$6,744.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,744.00
5	DF41045016BU	450GB 10K 6294.90GB 14+2 UPG	\$0.00	A	51%	\$0.00	\$6,993.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,993.19
5	DF41045016C	450GB 10K 6141.8GB14+2 IBM-I-(AS400)	\$0.00	A	51%	\$0.00	\$6,744.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,744.00
5	DF41045016CU	450GB 10K 6141.8GB14+2 IBM-I-(AS400) UG	\$0.00	A	51%	\$0.00	\$6,993.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,993.19
5	DF4104501B	450GB 10K 449.64GB ONEDRV	\$0.00	A	51%	\$0.00	\$421.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$421.50
5	DF4104501BU	450GB 10K 449.64GB GB ONEDRV UPG	\$0.00	A	51%	\$0.00	\$437.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$437.18
5	DF4104501C	450GB 10K 438.7GBONEDRV IBM-I-(AS400)	\$0.00	A	51%	\$0.00	\$421.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$421.50
5	DF4104501CU	450GB 10K 438.7GBONEDRV IBM-I-(AS400) UG	\$0.00	A	51%	\$0.00	\$437.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$437.18
5	DF4104502B	450GB 10K 449.64GB MIRR	\$0.00	A	51%	\$0.00	\$843.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$843.00
5	DF4104502BU	450GB 10K 449.64GB MIRR UPG	\$0.00	A	51%	\$0.00	\$874.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$874.36
5	DF4104502C	450GB 10K 438.7GBMIRR IBM-I-(AS400)	\$0.00	A	51%	\$0.00	\$843.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$843.00
5	DF4104502CU	450GB 10K 438.7GBMIRR IBM-I-(AS400) UG	\$0.00	A	51%	\$0.00	\$874.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$874.36
5	DF4104504B	450GB 10K 1348.93GB 3+1	\$0.00	A	51%	\$0.00	\$1,686.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,686.00
5	DF4104504BU	450GB 10K 1348.93GB 3+1 UPG	\$0.00	A	51%	\$0.00	\$1,748.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,748.16
5	DF4104504C	450GB 10K 1316.1GB3+1 IBM-I-(AS400)	\$0.00	A	51%	\$0.00	\$1,686.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,686.00
5	DF4104504CU	450GB 10K 1316.1GB3+1 IBM-I-(AS400) UG	\$0.00	A	51%	\$0.00	\$1,748.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,748.16
5	DF4104508B	450GB 10K 3147.48GB 7+1	\$0.00	A	51%	\$0.00	\$3,372.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,372.00
5	DF4104508BU	450GB 10K 3147.48GB 7+1 UPG	\$0.00	A	51%	\$0.00	\$3,496.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,496.32
5	DF4104508C	450GB 10K 3070.9GB7+1 IBM-I-(AS400)	\$0.00	A	51%	\$0.00	\$3,372.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,372.00
5	DF4104508CU	450GB 10K 3070.9GB7+1 IBM-I-(AS400) UG	\$0.00	A	51%	\$0.00	\$3,496.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,496.32
5	DF410450D8B	450GB 10K 2697.84GB 6+2	\$0.00	A	51%	\$0.00	\$3,372.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,372.00
5	DF410450D8BU	450GB 10K 2697.84GB 6+2 UPG	\$0.00	A	51%	\$0.00	\$3,496.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,496.32
5	DF410450D8C	450GB 10K 2632.2GB6+2 IBM-I-(AS400)	\$0.00	A	51%	\$0.00	\$3,372.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,372.00
5	DF410450D8CU	450GB 10K 2632.2GB6+2 IBM-I-(AS400) UG	\$0.00	A	51%	\$0.00	\$3,496.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,496.32
5	DF41060016B	600GB 10K 8393.28GB 14+2	\$0.00	A	51%	\$0.00	\$8,568.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,568.00
5	DF41060016BU	600GB 10K 8393.28GB 14+2 UPG	\$0.00	A	51%	\$0.00	\$8,884.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,884.67
5	DF41060016C	600GB 10K 8188.6GB14+2 IBM-I-(AS400)	\$0.00	A	51%	\$0.00	\$8,568.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,568.00
5	DF41060016CU	600GB 10K 8188.6GB14+2 IBM-I-(AS400) UG	\$0.00	A	51%	\$0.00	\$8,884.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,884.67
5	DF4106001B	600GB10K 599.52GB ONEDRV	\$0.00	A	51%	\$0.00	\$535.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$535.50
5	DF4106001BU	600GB10K 599.52GB ONEDRV UPG	\$0.00	A	51%	\$0.00	\$555.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$555.50
5	DF4106001C	600GB10K 584.9GB ONEDRV IBM-I-(AS400)	\$0.00	A	51%	\$0.00	\$535.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$535.50
5	DF4106001CU	600GB10K 584.9GB ONEDRV IBM-I-(AS400) UG	\$0.00	A	51%	\$0.00	\$555.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$555.50
5	DF4106002B	600GB10K 599.52GB MIRR	\$0.00	A	51%	\$0.00	\$1,071.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,071.00
5	DF4106002BU	600GB10K 599.52GB MIRR UPG	\$0.00	A	51%	\$0.00	\$1,110.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,110.44
5	DF4106002C	600GB 10K 584.9GBMIRR IBM-I-(AS400)	\$0.00	A	51%	\$0.00	\$1,071.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,071.00
5	DF4106002CU	600GB 10K 584.9GBMIRR IBM-I-(AS400) UG	\$0.00	A	51%	\$0.00	\$1,110.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,110.44
5	DF4106004B	600GB 10K 1798.56GB 3+1	\$0.00	A	51%	\$0.00	\$2,142.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,142.00
5	DF4106004BU	600GB 10K 1798.56GB 3+1 UPG	\$0.00	A	51%	\$0.00	\$2,220.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,220.89
5	DF4106004C	600GB 10K 1754.7GB3+1 IBM-I-(AS400)	\$0.00	A	51%	\$0.00	\$2,142.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,142.00
5	DF4106004CU	600GB 10K 1754.7GB3+1 IBM-I-(AS400) UG	\$0.00	A	51%	\$0.00	\$2,220.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,220.89
5	DF4106008B	600GB 10K 4196.64GB 7+1	\$0.00	A	51%	\$0.00	\$4,284.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,284.00
5	DF4106008BU	600GB 10K 4196.64GB 7+1 UPG	\$0.00	A	51%	\$0.00	\$4,442.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,442.33
5	DF4106008C	600GB 10K 4094.3GB7+1 IBM-I-(AS400)	\$0.00	A	51%	\$0.00	\$4,284.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,284.00
5	DF4106008CU	600GB 10K 4094.3GB7+1 IBM-I-(AS400) UG	\$0.00	A	51%	\$0.00	\$4,442.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,442.33
5	DF410600D8B	600GB 10K 3597.12GB 6+2	\$0.00	A	51%	\$0.00	\$4,284.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,284.00
5	DF410600D8BU	600GB 10K 3597.12GB 6+2 UPG	\$0.00	A	51%	\$0.00	\$4,442.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,442.33
5	DF410600D8C	600GB 10K 3509.4GB6+2 IBM-I-(AS400)	\$0.00	A	51%	\$0.00	\$4,284.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,284.00
5	DF410600D8CU	600GB 10K 3509.4GB6+2 IBM-I-(AS400) UG	\$0.00	A	51%	\$0.00	\$4,442.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,442.33
5	DF41545016B	450GB 15K 6295.01GB 14+2	\$0.00	A	51%	\$0.00	\$7,824.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,824.00
5	DF41545016BU	450GB 15K 6295.01GB 14+2 UPG	\$0.00	A	51%	\$0.00	\$8,113.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,113.08
5	DF41545016C	450GB 15K 6141.8GB14+2 IBM-I-(AS400)	\$0.00	A	51%	\$0.00	\$7,824.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,824.00
5	DF41545016CU	450GB 15K 6141.8GB14+2 IBM-I-(AS400) UG	\$0.00	A	51%	\$0.00	\$8,113.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,113.08
5	DF4154501B	450GB15K 449.64GB ONEDRV	\$0.00	A	51%	\$0.00	\$489.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$489.00
5	DF4154501BU	450GB15K 449.64GBONEDRV UPG	\$0.00	A	51%	\$0.00	\$507.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$507.17
5	DF4154501C	450GB15K 438.7GBONEDRV IBM-I-(AS400)	\$0.00	A	51%	\$0.00	\$489.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$489.00
5	DF4154501CU	450GB15K 438.7GBONEDRV IBM-I-(AS400) UG	\$0.00	A	51%	\$0.00	\$507.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$507.17
5	DF4154502B	450GB15K 449.64GB MIRR	\$0.00	A	51%	\$0.00	\$978.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$978.00
5	DF4154502BU	450GB15K 449.64GB MIRR UPG	\$0.00	A	51%	\$0.00	\$1,014.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,014.34
5	DF4154502C	450GB 15K 438.7GBMIRR IBM-I-(AS400)	\$0.00	A	51%	\$0.00	\$978.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$978.00
5	DF4154502CU	450GB 15K 438.7GBMIRR IBM-I-(AS400) UG	\$0.00	A	51%	\$0.00	\$1,014.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,014.34
5	DF4154504B	450GB 15K 1348.93GB 3+1	\$0.00	A	51%	\$0.00	\$1,956.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,956.00
5	DF4154504BU	450GB 15K 1348.93GB 3+1 UPG	\$0.00	A	51%	\$0.00	\$2,028.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,028.13
5	DF4154504C	450GB 15K 1316.1GB3+1 IBM-I-(AS400)	\$0.00	A	51%	\$0.00	\$1,956.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,956.00
5	DF4154504CU	450GB 15K 1316.1GB3+1 IBM-I-(AS400) UG	\$0.00	A	51%	\$0.00	\$2,028.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,028.13
5	DF4154508B	450GB 15K 3147.50GB 7+1	\$0.00	A	51%	\$0.00	\$3,912.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,912.00
5	DF4154508BU	450GB 15K 3147.50GB 7+1 UPG	\$0.00	A	51%	\$0.00	\$4,056.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,056.26
5	DF4154508C	450GB 15K 3070.9GB7+1 IBM-I-(AS400)	\$0.00	A	51%	\$0.00	\$3,912.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,912.00
5	DF4154508CU	450GB 15K 3070.9GB7+1 IBM-I-(AS400) UG	\$0.00	A	51%	\$0.00	\$4,056.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,056.26
5	DF415450D8B	450GB 15K 2697.86GB 6+2	\$0.00	A	51%	\$0.00	\$3,912.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,912.00
5	DF415450D8BU	450GB 15K 2697.86GB 6+2 UPG	\$0.00	A	51%	\$0.00	\$4,056.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,056.26
5	DF415450D8C	450GB 15K 2632.2GB6+2 IBM-I-(AS400)	\$0.00	A	51%	\$0.00	\$3,912.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,912.00
5	DF415450D8CU	450GB 15K 2632.2GB6+2 IBM-I-(AS400) UG	\$0.00	A	51%	\$0.00	\$4,056.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,056.

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	DF41560016C	600GB 15K 8188.6GB 14+2 IBM-i(AS400)	\$0.00	A	51%	\$9,660.00	\$0.00	\$9,660.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,660.00
5	DF41560016CU	600GB 15K 8188.6GB 14+2 IBM-i(AS400) UG	\$0.00	A	51%	\$0.00	\$10,016.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,016.78
5	DF4156001B	600GB 15K 591.8GB ONE DRV	\$0.00	A	51%	\$0.00	\$603.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$603.75
5	DF4156001BU	600GB 15K 591.8GB ONE DRV UPG	\$0.00	A	51%	\$0.00	\$626.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$626.05
5	DF4156001C	600GB 15K 584.9GB ONEDRV IBM-i(AS400)	\$0.00	A	51%	\$0.00	\$603.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$603.75
5	DF4156001CU	600GB 15K 584.9GB ONEDRV IBM-i(AS400) UG	\$0.00	A	51%	\$0.00	\$626.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$626.05
5	DF4156002B	600GB 15K 599.52GB MIRR	\$0.00	A	51%	\$0.00	\$1,207.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,207.50
5	DF4156002BU	600GB 15K 599.52GB MIRR UPG	\$0.00	A	51%	\$0.00	\$1,252.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,252.10
5	DF4156002C	600GB 15K 584.9GB MIR IBM-i(AS400)	\$0.00	A	51%	\$0.00	\$1,207.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,207.50
5	DF4156002CU	600GB 15K 584.9GB MIR IBM-i(AS400) UG	\$0.00	A	51%	\$0.00	\$1,252.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,252.10
5	DF4156004B	600GB 15K 1798.56GB 3+1	\$0.00	A	51%	\$0.00	\$2,415.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,415.00
5	DF4156004BU	600GB 15K 1798.56GB 3+1 UPG	\$0.00	A	51%	\$0.00	\$2,504.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,504.19
5	DF4156004C	600GB 15K 1754.7GB3+1 IBM-i(AS400)	\$0.00	A	51%	\$0.00	\$2,415.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,415.00
5	DF4156004CU	600GB 15K 1754.7GB3+1 IBM-i(AS400) UG	\$0.00	A	51%	\$0.00	\$2,504.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,504.19
5	DF4156008B	600GB 15K 4196.64GB 7+1	\$0.00	A	51%	\$0.00	\$4,830.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,830.00
5	DF4156008BU	600GB 15K 4196.64GB 7+1 UPG	\$0.00	A	51%	\$0.00	\$5,008.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,008.39
5	DF4156008C	600GB 15K 4094.3GB7+1 IBM-i(AS400)	\$0.00	A	51%	\$0.00	\$4,830.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,830.00
5	DF4156008CU	600GB 15K 4094.3GB7+1 IBM-i(AS400) UG	\$0.00	A	51%	\$0.00	\$5,008.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,008.39
5	DF4156008B	600GB 15K 3597.12GB 6+2	\$0.00	A	51%	\$0.00	\$4,830.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,830.00
5	DF4156008BU	600GB 15K 3597.12GB 6+2 UPG	\$0.00	A	51%	\$0.00	\$5,008.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,008.39
5	DF4156008C	600GB 15K 3509.4GB6+2 IBM-i(AS400)	\$0.00	A	51%	\$0.00	\$4,830.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,830.00
5	DF4156008CU	600GB 15K 3509.4GB6+2 IBM-i(AS400) UG	\$0.00	A	51%	\$0.00	\$5,008.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,008.39
5	DF4F120016B	200GB FLASH 2800.0GB 14+2	\$0.00	A	51%	\$0.00	\$47,664.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$47,664.00
5	DF4F120016BU	200GB FLASH 2800.0GB 14+2 UPG	\$0.00	A	51%	\$0.00	\$49,424.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$49,424.50
5	DF4F120016C	200GB FLASH 2800GB 14+2 IBM-i (AS400)	\$0.00	A	51%	\$0.00	\$47,664.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$47,664.00
5	DF4F120016CU	200GB FLASH 2800GB 14+2 IBMi (AS400) UG	\$0.00	A	51%	\$0.00	\$49,424.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$49,424.50
5	DF4F12001B	200GB FLASH 200.0GB ONEDRV	\$0.00	A	51%	\$0.00	\$2,979.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,979.00
5	DF4F12001BU	200GB FLASH 200.0GB ONEDRV UPG	\$0.00	A	51%	\$0.00	\$3,089.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,089.14
5	DF4F12001C	200GB FLASH 200GBONEDRV IBM-i (AS400)	\$0.00	A	51%	\$0.00	\$2,979.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,979.00
5	DF4F12001CU	200GB FLASH 200GBONEDRV IBMi (AS400) UG	\$0.00	A	51%	\$0.00	\$3,089.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,089.14
5	DF4F12002B	200GB FLASH 400.0GB MIRR	\$0.00	A	51%	\$0.00	\$5,958.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,958.00
5	DF4F12002BU	200GB FLASH 400.0GB MIRR UPG	\$0.00	A	51%	\$0.00	\$6,178.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,178.27
5	DF4F12002C	200GB FLASH 400GB MIR IBM-i (AS400)	\$0.00	A	51%	\$0.00	\$5,958.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,958.00
5	DF4F12002CU	200GB FLASH 400GB MIR IBM-i (AS400) UG	\$0.00	A	51%	\$0.00	\$6,178.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,178.27
5	DF4F12004B	200GB FLASH 600.0GB 3+1	\$0.00	A	51%	\$0.00	\$11,916.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,916.00
5	DF4F12004BU	200GB FLASH 600.0GB 3+1 UPG	\$0.00	A	51%	\$0.00	\$12,355.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,355.99
5	DF4F12004C	200GB FLASH 600GB 3+1 IBM-i (AS400)	\$0.00	A	51%	\$0.00	\$11,916.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,916.00
5	DF4F12004CU	200GB FLASH 600GB 3+1 IBM-i (AS400) UG	\$0.00	A	51%	\$0.00	\$12,355.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,355.99
5	DF4F12008B	200GB FLASH 1400.0GB 7+1	\$0.00	A	51%	\$0.00	\$23,832.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23,832.00
5	DF4F12008BU	200GB FLASH 1400.0GB 7+1 UPG	\$0.00	A	51%	\$0.00	\$24,711.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$24,711.97
5	DF4F12008C	200GB FLASH 1400GB 7+1 IBMi (AS400)	\$0.00	A	51%	\$0.00	\$23,832.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23,832.00
5	DF4F12008CU	200GB FLASH 1400.0GB7+1 IBMi (AS400) UG	\$0.00	A	51%	\$0.00	\$24,711.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$24,711.97
5	DF4F12008B	200GB FLASH 1200.0GB 6+2	\$0.00	A	51%	\$0.00	\$23,832.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23,832.00
5	DF4F12008BU	200GB FLASH 1200.0GB 6+2 UPG	\$0.00	A	51%	\$0.00	\$24,711.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$24,711.97
5	DF4F12008C	200GB FLASH 1200GB 6+2 IBM-i (AS400)	\$0.00	A	51%	\$0.00	\$23,832.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23,832.00
5	DF4F12008CU	200GB FLASH 1200GB 6+2 IBMi (AS400) UG	\$0.00	A	51%	\$0.00	\$24,711.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$24,711.97
5	DF4F140016B	400GB FLASH 5599.8GB 14+2	\$0.00	A	51%	\$0.00	\$85,824.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$85,824.00
5	DF4F140016BU	400GB FLASH 5599.8GB 14+2 UPG	\$0.00	A	51%	\$0.00	\$88,993.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$88,993.88
5	DF4F140016C	400GB FLASH 5541.2GB14+2 IBM-i(AS400)	\$0.00	A	51%	\$0.00	\$85,824.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$85,824.00
5	DF4F140016CU	400GB FLASH 5541.2GB14+2 IBM-i(AS400)UG	\$0.00	A	51%	\$0.00	\$88,993.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$88,993.88
5	DF4F14001B	400GB FLASH 399.9GB ONEDRV	\$0.00	A	51%	\$0.00	\$5,364.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,364.00
5	DF4F14001BU	400GB FLASH 399.9GB ONEDRV UPG	\$0.00	A	51%	\$0.00	\$5,562.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,562.22
5	DF4F14001C	400GB FLASH 395.8GBONEDRV IBM-i(AS400)	\$0.00	A	51%	\$0.00	\$5,364.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,364.00
5	DF4F14001CU	400GB FLASH 395.8GBONEDRV IBM-i(AS400)UG	\$0.00	A	51%	\$0.00	\$5,562.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,562.22
5	DF4F14002B	400GB FLASH 799.9GB MIRR	\$0.00	A	51%	\$0.00	\$10,728.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,728.00
5	DF4F14002BU	400GB FLASH 799.9GB MIRR UPG	\$0.00	A	51%	\$0.00	\$11,124.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,124.44
5	DF4F14002C	400GB FLASH 791.6GBMIR IBM-i(AS400)	\$0.00	A	51%	\$0.00	\$10,728.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,728.00
5	DF4F14002CU	400GB FLASH 791.6GBMIR IBM-i(AS400) UG	\$0.00	A	51%	\$0.00	\$11,124.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,124.44
5	DF4F14004B	400GB FLASH 1199.9GB 3+1	\$0.00	A	51%	\$0.00	\$21,456.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$21,456.00
5	DF4F14004BU	400GB FLASH 1199.9GB 3+1 UPG	\$0.00	A	51%	\$0.00	\$22,248.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22,248.33
5	DF4F14004C	400GB FLASH 1187.4GB3+1 IBM-i(AS400)	\$0.00	A	51%	\$0.00	\$21,456.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$21,456.00
5	DF4F14004CU	400GB FLASH 1187.4GB3+1 IBM-i(AS400) UG	\$0.00	A	51%	\$0.00	\$22,248.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22,248.33
5	DF4F14008B	400GB FLASH 2799.9GB 7+1	\$0.00	A	51%	\$0.00	\$42,912.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$42,912.00
5	DF4F14008BU	400GB FLASH 2799.9GB 7+1 UPG	\$0.00	A	51%	\$0.00	\$44,496.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$44,496.66
5	DF4F14008C	400GB FLASH 2770.6GB7+1 IBM-i(AS400)	\$0.00	A	51%	\$0.00	\$42,912.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$42,912.00
5	DF4F14008CU	400GB FLASH 2770.6GB7+1 IBM-i(AS400) UG	\$0.00	A	51%	\$0.00	\$44,496.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$44,496.66
5	DF4F14008B	400GB FLASH 2399.9GB 6+2	\$0.00	A	51%	\$0.00	\$42,912.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$42,912.00
5	DF4F14008BU	400GB FLASH 2399.9GB 6+2 UPG	\$0.00	A	51%	\$0.00	\$44,496.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$44,496.66
5	DF4F14008C	400GB FLASH 2374.8GB6+2 IBM-i(AS400)	\$0.00	A	51%	\$0.00	\$42,912.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$42,912.00
5	DF4F14008CU	400GB FLASH 2374.8GB6+2 IBM-i(AS400) UG	\$0.00	A	51%	\$0.00	\$44,496.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$44,496.66
5	DL6100-SYS3D	DL6100 SYSTEM BAY WITH 3 PHASE DELTA PWR	\$104,830.00	A	51%	\$51,366.70	\$15,724.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,724.50
5	DL6100-SYS3Y	DL6100 SYSTEM BAY WITH 3 PHASE WYE PWER	\$104,830.00	A	51%	\$51,366.70	\$15,724.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,724.50
5	DL62G725001B	500GB 7.2K 493.19GB ONE DRV	\$2,710.00	A	51%	\$1,327.90	\$406.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$406.50
5	DL62G725001BU	500GB 7.2K493.19GB ONE DRV UPGRADE	\$3,795.00	A	51%	\$1,859.55	\$421.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$421.62
5	DL62G725002B	500GB 7.2K 493.19GB MIRR	\$5,420.00	A	51%	\$2,655.80	\$813.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$813.00
5	DL62G725002BU	500GB 7.2K 493.19GB MIRR UPGRADE	\$7,590.00	A	51%	\$3,719.10	\$843.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$843.25
5	DL62G725008B	500GB 7.2K 3452.33GB 7+1	\$21,680.00	A	51%	\$10,623.20	\$3,252.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,252.00
5	DL62G725008BU	500GB 7.2K 3452.33GB 7+1 UPGRADE	\$30,360.00	A	51%	\$14,876.40	\$3,373.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,373.00
5	DL6300-SYS3D	DL											

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	DMX21530016C	300GB 15K 4088.37 14+2 A4	\$0.00	A	51%	\$0.00	\$5,832.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,832.00
5	DMX21530016CU	300GB 15K 4088.37 14+2 A4U	\$0.00	A	51%	\$0.00	\$6,047.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,047.17
5	DMX215300D8B	300GB 15K 1774.24GB 6+2	\$0.00	A	51%	\$0.00	\$2,916.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,916.00
5	DMX215300D8BU	300GB 15K 1774.24GB 6+2 U	\$0.00	A	51%	\$0.00	\$3,023.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,023.59
5	DMX215300D8C	300GB 15K 1752.16 6+2 A4	\$0.00	A	51%	\$0.00	\$2,916.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,916.00
5	DMX215300D8CU	300GB 15K 1752.16 6+2 A4U	\$0.00	A	51%	\$0.00	\$3,023.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,023.59
5	DMX2157316B	73GB 15K 1013.69GB 14+2	\$0.00	A	51%	\$0.00	\$4,387.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,387.50
5	DMX2157316BU	73GB 15K 1013.69GB 14+2 U	\$0.00	A	51%	\$0.00	\$4,549.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,549.55
5	DMX2157316C	73GB 15K 1019.59GB 14+2 IBM-I(AS400)	\$0.00	A	51%	\$0.00	\$4,387.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,387.50
5	DMX2157316CU	73GB 15K 1019.59GB 14+2 A4U	\$0.00	A	51%	\$0.00	\$4,549.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,549.55
5	DMX21573D8B	73GB 15K 434.44GB 6+2	\$0.00	A	51%	\$0.00	\$2,193.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,193.75
5	DMX21573D8BU	73GB 15K 434.44GB 6+2 U	\$0.00	A	51%	\$0.00	\$2,274.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,274.77
5	DMX21573D8C	73GB 15K 436.96GB 6+2 for IBM-I (AS400)	\$0.00	A	51%	\$0.00	\$2,193.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,193.75
5	DMX21573D8CU	73GB 15K 436.96GB 6+2 A4U	\$0.00	A	51%	\$0.00	\$2,274.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,274.77
5	DMX2-2BE-CN	DMX-DMX-2 2 BE DIR CONV	\$82,350.00	A	51%	\$40,351.50	\$12,352.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,352.50
5	DMX2-4BE-CN	DMX-DMX-2 4BE DIR CONV	\$164,700.00	A	51%	\$80,703.00	\$24,705.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$24,705.00
5	DMX27250016B	500GB 7.2K 6901.76GB 14+2	\$0.00	A	51%	\$0.00	\$6,180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,180.00
5	DMX27250016BU	500GB 7.2K 6901.76GB 14+2 U	\$0.00	A	51%	\$0.00	\$6,408.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,408.25
5	DMX272500D8B	500GB 7.2K 2957.89GB 6+2	\$0.00	A	51%	\$0.00	\$3,090.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,090.00
5	DMX272500D8BU	500GB 7.2K 2957.89GB 6+2U	\$0.00	A	51%	\$0.00	\$3,204.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,204.12
5	DMX2-8BE-CN	DMX-DMX-2 8BE DIR CONV	\$329,310.00	A	51%	\$161,361.90	\$49,396.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$49,396.50
5	DMX2-8-F	DMX8 M2 2 PT FIC DIR	\$0.00	A	51%	\$0.00	\$1,775.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,775.00
5	DMX2-8-FC	DMX8 M2 8PT FC DIR	\$0.00	A	51%	\$0.00	\$2,494.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,494.00
5	DMX2-8-FC-CN	DMX800-DMX2 FC CON	\$0.00	A	51%	\$0.00	\$5,146.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,146.50
5	DMX2-8-F-CN	DMX8-DMX2 FIC DIR CONV	\$0.00	A	51%	\$0.00	\$3,375.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,375.00
5	DMX2-8-FC-UPG	DMX8 M2 8 PT FC DIR UPG	\$46,300.00	A	51%	\$22,687.00	\$5,343.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,343.02
5	DMX2-8-F-UPG	DMX8 M2 2PT FIC DIR UPG	\$32,950.00	A	51%	\$16,145.50	\$3,802.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,802.43
5	DMX2-8-G	DMX8 M2 2PT GIGE DIR	\$0.00	A	51%	\$0.00	\$2,807.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,807.00
5	DMX2-8-G-CN	DMX800-DMX2 GE CON	\$0.00	A	51%	\$0.00	\$5,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,625.00
5	DMX2-8-GF	DMX8 M2 2PT GE FIC DIR	\$0.00	A	51%	\$0.00	\$2,683.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,683.00
5	DMX2-8-GF-CN	DMX800-DMX2 FIC-GE CON	\$0.00	A	51%	\$0.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
5	DMX2-8-GF-UPG	DMX8 M2 2PT GE FIC DIR UPG	\$49,825.00	A	51%	\$24,414.25	\$5,749.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,749.81
5	DMX2-8-G-UPG	DMX8 M2 2PT GIGE DIR UPG	\$52,125.00	A	51%	\$25,541.25	\$6,015.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,015.23
5	DMX2-FC0M8S	DMX-2 FC DIR 0MM 8SM	\$0.00	A	51%	\$0.00	\$10,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,650.00
5	DMX2-FC4M4S	DMX-2 FC DIR 4MM 4SM	\$0.00	A	51%	\$0.00	\$10,877.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,877.25
5	DMX2-FC6M2S	DMX-2 FC DIR 6MM 2SM	\$0.00	A	51%	\$0.00	\$3,878.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,878.00
5	DMX2-FC6M2SU	DMX-2 FC DIR 6MM 2SM UPG	\$72,015.00	A	51%	\$35,287.35	\$8,310.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,310.53
5	DMX2-FC7M1S	DMX-2 FC DIR 7MM 1SM	\$0.00	A	51%	\$0.00	\$3,859.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,859.00
5	DMX2-FC7M1SU	DMX-2 FC DIR 7MM 1SM UPG	\$71,670.00	A	51%	\$35,118.30	\$8,270.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,270.72
5	DMX2-FC8M0S	DMX-2 FC DIR 8MM	\$0.00	A	51%	\$0.00	\$3,837.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,837.00
5	DMX2-FC8M0SU	DMX-2 FC DIR 8MM UPG	\$71,265.00	A	51%	\$34,919.85	\$8,223.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,223.98
5	DMX2-FCD-CN	DMX-2 FC DIR CONV	\$41,175.00	A	51%	\$20,175.75	\$6,176.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,176.25
5	DMX2G10-1461	146GB 10K 144.6GB ONE DRV	\$0.00	A	51%	\$0.00	\$293.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$293.25
5	DMX2G10-1461A	146GB10K 143.5GB ONEDR A4	\$0.00	A	51%	\$0.00	\$293.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$293.25
5	DMX2G101461AU	146GB 10K 143.5GB SRD A4U	\$0.00	A	51%	\$0.00	\$303.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$303.86
5	DMX2G101461B	146GB 10K 144.81GB ONEDRV	\$0.00	A	51%	\$0.00	\$293.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$293.25
5	DMX2G101461BU	146GB10K 144.81GBONEDRV U	\$0.00	A	51%	\$0.00	\$303.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$303.86
5	DMX2G101461C	146GB 10K 145.66GBONEDRVA	\$0.00	A	51%	\$0.00	\$293.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$293.25
5	DMX2G101461CU	146GB10K 145.66GBONEDRVAU	\$0.00	A	51%	\$0.00	\$303.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$303.86
5	DMX2G10-1461U	146GB10K 144.6GB ONEDRV U	\$0.00	A	51%	\$0.00	\$303.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$303.86
5	DMX2G10-1462	146GB 10K 144.6GB MIRR	\$0.00	A	51%	\$0.00	\$586.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$586.50
5	DMX2G10-1462A	146GB 10K 143.5GB MIRR A4	\$0.00	A	51%	\$0.00	\$586.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$586.50
5	DMX2G101462AU	146GB 10K 143.5GB MIR A4U	\$0.00	A	51%	\$0.00	\$608.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$608.27
5	DMX2G101462B	146GB 10K 144.81GB MIRR	\$0.00	A	51%	\$0.00	\$586.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$586.50
5	DMX2G101462BU	146GB10K 144.81GBMIRR U	\$0.00	A	51%	\$0.00	\$608.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$608.27
5	DMX2G101462C	146GB 10K 145.66GB MIRRA4	\$0.00	A	51%	\$0.00	\$586.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$586.50
5	DMX2G101462CU	146GB10K 145.66GB MIRRA4U	\$0.00	A	51%	\$0.00	\$608.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$608.27
5	DMX2G10-1462U	146GB 10K 144.6GB MIRR UP	\$0.00	A	51%	\$0.00	\$608.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$608.27
5	DMX2G10-1464	146GB 10K 433.8GB 3+1	\$0.00	A	51%	\$0.00	\$1,173.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,173.00
5	DMX2G10-1464A	146GB 10K 430.5GB 3+1 A4	\$0.00	A	51%	\$0.00	\$1,173.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,173.00
5	DMX2G101464AU	146GB 10K 430.5GB 3+1 AU	\$0.00	A	51%	\$0.00	\$1,216.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,216.55
5	DMX2G101464B	146GB 10K 434.43GB 3+1	\$0.00	A	51%	\$0.00	\$1,173.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,173.00
5	DMX2G101464BU	146GB 10K 434.43GB 3+1 U	\$0.00	A	51%	\$0.00	\$1,216.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,216.55
5	DMX2G101464C	146GB 10K 436.98GB 3+1A4	\$0.00	A	51%	\$0.00	\$1,173.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,173.00
5	DMX2G101464CU	146GB 10K 436.98GB3+1A4U	\$0.00	A	51%	\$0.00	\$1,216.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,216.55
5	DMX2G10-1464U	146GB 10K 433.8GB 3+1 UP	\$0.00	A	51%	\$0.00	\$1,216.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,216.55
5	DMX2G10-1468	146GB 10K 1012.2GB 7+1	\$0.00	A	51%	\$0.00	\$2,346.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,346.00
5	DMX2G10-1468A	146GB 10K 1004.5GB 7+1 A4	\$0.00	A	51%	\$0.00	\$2,346.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,346.00
5	DMX2G101468AU	146GB10K 1004.5GB 7+1 A4U	\$0.00	A	51%	\$0.00	\$2,432.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,432.53
5	DMX2G101468B	146GB 10K 1013.67GB 7+1	\$0.00	A	51%	\$0.00	\$2,346.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,346.00
5	DMX2G101468BU	146GB 10K 1013.67GB 7+1 U	\$0.00	A	51%	\$0.00	\$2,432.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,432.53
5	DMX2G101468C	146GB 10K 1019.82GB 7+1A4	\$0.00	A	51%	\$0.00	\$2,346.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,346.00
5	DMX2G101468CU	146GB 10K 1019.82GB7+1A4U	\$0.00	A	51%	\$0.00	\$2,432.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,432.53
5	DMX2G10-1468U	146GB 10K 1012.2GB 7+1 UP	\$0.00	A	51%	\$0.00	\$2,432.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,432.53
5	DMX2G10-3001	300GB 10K 295.7GB ONE DRV	\$0.00	A	51%	\$0.00	\$308.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$308.25
5	DMX2G10-3001A	300GB10K292.02GB ONEDRV A	\$0.00	A	51%	\$0.00	\$308.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$308.25
5	DMX2G103001AU	300GB10K292.02GB ONEDR AU	\$0.00	A	51%	\$0.00	\$319.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$319.41
5	DMX2G103001B	300GB 10K 296.91GB ONEDRV	\$0.00	A	51%	\$0.00	\$308.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$308.25
5	DMX2G103001BU	300GB10K 296.91GBONEDRV U	\$0.00	A	51%	\$0.00	\$319.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$319.41
5	DMX2G103001C	300GB10K 292.46GBONEDRVA	\$0.00	A	51%	\$0.00	\$308.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$308.25

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL		
5	DMX2G103001CU	300GB10K292.46GBONEDRVA4U	\$0.00	A	51%	\$0.00	\$0.00	\$319.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$319.41
5	DMX2G10-3001U	300GB10K 295.7GB ONEDRV U	\$0.00	A	51%	\$0.00	\$0.00	\$319.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$319.41
5	DMX2G10-3002	300GB 10K 295.7GB MIRR	\$0.00	A	51%	\$0.00	\$0.00	\$616.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$616.50
5	DMX2G10-3002A	300GB10K 292.02GB MIRR A4	\$0.00	A	51%	\$0.00	\$0.00	\$616.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$616.50
5	DMX2G103002AU	300GB10K 292.02GB MIRR AU	\$0.00	A	51%	\$0.00	\$0.00	\$639.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$639.38
5	DMX2G103002B	300GB 10K 296.91GB MIRR	\$0.00	A	51%	\$0.00	\$0.00	\$616.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$616.50
5	DMX2G103002BU	300GB 10K 296.91GB MIRR U	\$0.00	A	51%	\$0.00	\$0.00	\$639.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$639.38
5	DMX2G103002C	300GB 10K 292.46GBMIRRA4	\$0.00	A	51%	\$0.00	\$0.00	\$616.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$616.50
5	DMX2G103002CU	300GB 10K 292.46GBMIRRA4U	\$0.00	A	51%	\$0.00	\$0.00	\$639.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$639.38
5	DMX2G10-3002U	300GB 10K 295.7GB MIRR UP	\$0.00	A	51%	\$0.00	\$0.00	\$639.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$639.38
5	DMX2G10-3004	300GB 10K 887.1GB 3+1	\$0.00	A	51%	\$0.00	\$0.00	\$1,233.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,233.00
5	DMX2G10-3004A	300GB 10K 876.06GB 3+1 A4	\$0.00	A	51%	\$0.00	\$0.00	\$1,233.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,233.00
5	DMX2G103004AU	300GB 10K 876.06GB 3+1 AU	\$0.00	A	51%	\$0.00	\$0.00	\$1,278.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,278.76
5	DMX2G103004B	300GB 10K 890.73GB 3+1	\$0.00	A	51%	\$0.00	\$0.00	\$1,233.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,233.00
5	DMX2G103004BU	300GB 10K 890.73GB 3+1 U	\$0.00	A	51%	\$0.00	\$0.00	\$1,278.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,278.76
5	DMX2G103004C	300GB 10K 877.38GB3+1A4	\$0.00	A	51%	\$0.00	\$0.00	\$1,233.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,233.00
5	DMX2G103004CU	300GB 10K 877.38GB3+1A4U	\$0.00	A	51%	\$0.00	\$0.00	\$1,278.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,278.76
5	DMX2G10-3004U	300GB 10K 887.1GB 3+1 UP	\$0.00	A	51%	\$0.00	\$0.00	\$1,278.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,278.76
5	DMX2G10-3008	300GB 10K 2070GB 7+1	\$0.00	A	51%	\$0.00	\$0.00	\$2,466.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,466.00
5	DMX2G10-3008A	300GB10K 2044.14GB 7+1 A4	\$0.00	A	51%	\$0.00	\$0.00	\$2,466.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,466.00
5	DMX2G103008AU	300GB10K 2044.14GB 7+1 AU	\$0.00	A	51%	\$0.00	\$0.00	\$2,556.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,556.97
5	DMX2G103008B	300GB 10K 2078.37GB 7+1	\$0.00	A	51%	\$0.00	\$0.00	\$2,466.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,466.00
5	DMX2G103008BU	300GB 10K 2078.37GB 7+1 U	\$0.00	A	51%	\$0.00	\$0.00	\$2,556.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,556.97
5	DMX2G103008C	300GB 10K 2047.22GB7+1A4	\$0.00	A	51%	\$0.00	\$0.00	\$2,466.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,466.00
5	DMX2G103008CU	300GB 10K 2047.22GB7+1A4U	\$0.00	A	51%	\$0.00	\$0.00	\$2,556.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,556.97
5	DMX2G10-3008U	300GB 10K 2070GB 7+1 UP	\$0.00	A	51%	\$0.00	\$0.00	\$2,556.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,556.97
5	DMX2G10-731	73GB 10K 72.2GB ONE DRV	\$0.00	A	51%	\$0.00	\$0.00	\$213.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$213.00
5	DMX2G10-731A	73GB 10K 71.8GB ONEDRV IBM-(AS400)	\$0.00	A	51%	\$0.00	\$0.00	\$213.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$213.00
5	DMX2G10731AU	73GB10K 71.8GB ONEDRV A4U	\$0.00	A	51%	\$0.00	\$0.00	\$221.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$221.09
5	DMX2G10-731B	73GB 10K 72.40GB ONE DRV	\$0.00	A	51%	\$0.00	\$0.00	\$213.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$213.00
5	DMX2G10-731BU	73GB 10K 72.40GB ONEDRV U	\$0.00	A	51%	\$0.00	\$0.00	\$221.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$221.09
5	DMX2G10-731C	73GB10K 72.82GB ONEDRV for IBM-i (AS400)	\$0.00	A	51%	\$0.00	\$0.00	\$213.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$213.00
5	DMX2G10-731CU	73GB10K 72.82GBONEDRV A4U	\$0.00	A	51%	\$0.00	\$0.00	\$221.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$221.09
5	DMX2G10-731U	73GB 10K 72.2GB ONE DRV UP	\$0.00	A	51%	\$0.00	\$0.00	\$221.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$221.09
5	DMX2G10-732	73 GB 10K 72.2GB MIRR	\$0.00	A	51%	\$0.00	\$0.00	\$426.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$426.00
5	DMX2G10-732A	73GB 10K 71.8GB MIRR for IBM-i (AS400)	\$0.00	A	51%	\$0.00	\$0.00	\$426.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$426.00
5	DMX2G10732AU	73 GB 10K 71.8 MIRR A4U	\$0.00	A	51%	\$0.00	\$0.00	\$441.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$441.62
5	DMX2G10-732B	73GB 10K 72.40GB MIRR	\$0.00	A	51%	\$0.00	\$0.00	\$426.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$426.00
5	DMX2G10-732BU	73GB 10K 72.40GB MIRR U	\$0.00	A	51%	\$0.00	\$0.00	\$441.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$441.62
5	DMX2G10-732C	73GB 10K 72.82GB MIRR for IBM-i (AS400)	\$0.00	A	51%	\$0.00	\$0.00	\$426.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$426.00
5	DMX2G10-732CU	73GB 10K 72.82GB MIRR A4U	\$0.00	A	51%	\$0.00	\$0.00	\$441.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$441.62
5	DMX2G10-732U	73GB 10K 72.2GB MIRR UP	\$0.00	A	51%	\$0.00	\$0.00	\$441.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$441.62
5	DMX2G10-734	73GB 10K 216.5GB 3+1	\$0.00	A	51%	\$0.00	\$0.00	\$852.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$852.00
5	DMX2G10-734A	73GB 10K 215.4GB 3+1 for IBM-i (AS400)	\$0.00	A	51%	\$0.00	\$0.00	\$852.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$852.00
5	DMX2G10734AU	73 GB10 K 215.4GB 3+1 A4U	\$0.00	A	51%	\$0.00	\$0.00	\$883.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$883.80
5	DMX2G10-734B	73GB 10K 217.20GB 3+1	\$0.00	A	51%	\$0.00	\$0.00	\$852.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$852.00
5	DMX2G10-734BU	73GB 10K 217.20GB 3+1 U	\$0.00	A	51%	\$0.00	\$0.00	\$883.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$883.80
5	DMX2G10-734C	73GB 10K 218.46GB 3+1 for IBM-i (AS400)	\$0.00	A	51%	\$0.00	\$0.00	\$852.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$852.00
5	DMX2G10-734CU	73GB 10K 218.46GB 3+1 A4U	\$0.00	A	51%	\$0.00	\$0.00	\$883.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$883.80
5	DMX2G10-734U	73GB 10K 216.5GB 3+1 UP	\$0.00	A	51%	\$0.00	\$0.00	\$883.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$883.80
5	DMX2G10-738	73GB 10K 505.2GB 7+1	\$0.00	A	51%	\$0.00	\$0.00	\$1,704.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,704.00
5	DMX2G10-738A	73GB 10K 502.6GB 7+1 for IBM-i (AS400)	\$0.00	A	51%	\$0.00	\$0.00	\$1,704.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,704.00
5	DMX2G10738AU	73GB 10 K 502.6GB 7+1 A4A	\$0.00	A	51%	\$0.00	\$0.00	\$1,767.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,767.05
5	DMX2G10-738B	73GB 10K 506.80GB 7+1	\$0.00	A	51%	\$0.00	\$0.00	\$1,704.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,704.00
5	DMX2G10-738BU	73GB 10K 506.80GB 7+1 U	\$0.00	A	51%	\$0.00	\$0.00	\$1,767.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,767.05
5	DMX2G10-738C	73GB 10K 509.74GB 7+1 for IBM-i (AS400)	\$0.00	A	51%	\$0.00	\$0.00	\$1,704.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,704.00
5	DMX2G10-738CU	73GB 10K 509.74GB 7+1 A4U	\$0.00	A	51%	\$0.00	\$0.00	\$1,767.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,767.05
5	DMX2G10-738U	73GB 10K 505.2GB 7+1	\$0.00	A	51%	\$0.00	\$0.00	\$1,767.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,767.05
5	DMX2G15-1461	146GB 15K 144.6GB ONE DRV	\$0.00	A	51%	\$0.00	\$0.00	\$368.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$368.25
5	DMX2G15-1461A	146GB15K143.54GB ONEDRV A	\$0.00	A	51%	\$0.00	\$0.00	\$368.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$368.25
5	DMX2G151461AU	146GB15K143.54GB ONEDR AU	\$0.00	A	51%	\$0.00	\$0.00	\$381.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$381.63
5	DMX2G151461B	146GB 15K 144.81GB ONEDRV	\$0.00	A	51%	\$0.00	\$0.00	\$368.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$368.25
5	DMX2G151461BU	146GB15K 144.81GBONEDRV U	\$0.00	A	51%	\$0.00	\$0.00	\$381.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$381.63
5	DMX2G151461C	146GB 15K145.66GBONEDRVA4	\$0.00	A	51%	\$0.00	\$0.00	\$368.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$368.25
5	DMX2G151461CU	146GB15K145.66GBONEDRVA4U	\$0.00	A	51%	\$0.00	\$0.00	\$381.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$381.63
5	DMX2G15-1461U	146GB 15K 144.6GB 1 DRV U	\$0.00	A	51%	\$0.00	\$0.00	\$381.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$381.63
5	DMX2G15-1462	146GB 15K 144.6GB MIRR	\$0.00	A	51%	\$0.00	\$0.00	\$736.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$736.50
5	DMX2G15-1462A	146GB15K143.54GB MIRR A4	\$0.00	A	51%	\$0.00	\$0.00	\$736.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$736.50
5	DMX2G151462AU	146GB15K143.54GB MIRR AU	\$0.00	A	51%	\$0.00	\$0.00	\$763.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$763.81
5	DMX2G151462B	146GB 15K 144.81GB MIRR	\$0.00	A	51%	\$0.00	\$0.00	\$736.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$736.50
5	DMX2G151462BU	146GB 15K 144.81GB MIRR U	\$0.00	A	51%	\$0.00	\$0.00	\$763.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$763.81
5	DMX2G151462C	146GB 15K 145.66GBMIRRA4	\$0.00	A	51%	\$0.00	\$0.00	\$736.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$736.50
5	DMX2G151462CU	146GB 15K 145.66GBMIRRA4U	\$0.00	A	51%	\$0.00	\$0.00	\$763.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$763.81
5	DMX2G15-1462U	146GB 15K 144.6GB MIRR U	\$0.00	A	51%	\$0.00	\$0.00	\$763.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$763.81
5	DMX2G15-1464	146GB 15K 433.8GB 3+1	\$0.00	A	51%	\$0.00	\$0.00	\$1,473.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,473.00
5	DMX2G15-1464A	146GB 15K 430.62GB 3+1 A4	\$0.00	A	51%	\$0.00	\$0.00	\$1,473.00	\$0.00	\$0.00	\$0.00			

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DMX2G151464CU	146GB 15K 436.98GB3+1A4U	\$0.00	A	51%	\$0.00	\$1,527.63	\$0.00	\$0.00	\$0.00	\$0.00	\$1,527.63
5	DMX2G15-1464U	146GB 15K 433.8GB 3+1 U	\$0.00	A	51%	\$0.00	\$1,527.63	\$0.00	\$0.00	\$0.00	\$0.00	\$1,527.63
5	DMX2G15-1468	146GB 15K 1012.2GB 7+1	\$0.00	A	51%	\$0.00	\$2,946.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,946.00
5	DMX2G15-1468A	146GB15K 1004.78GB 7+1 A4	\$0.00	A	51%	\$0.00	\$2,946.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,946.00
5	DMX2G151468AU	146GB15K 1004.78GB 7+1 AU	\$0.00	A	51%	\$0.00	\$3,054.69	\$0.00	\$0.00	\$0.00	\$0.00	\$3,054.69
5	DMX2G151468B	146GB 15K 1013.67GB 7+1	\$0.00	A	51%	\$0.00	\$2,946.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,946.00
5	DMX2G151468BU	146GB 15K 1013.67GB 7+1 U	\$0.00	A	51%	\$0.00	\$3,054.69	\$0.00	\$0.00	\$0.00	\$0.00	\$3,054.69
5	DMX2G151468C	146GB 15K 1019.62GB7+1A4	\$0.00	A	51%	\$0.00	\$2,946.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,946.00
5	DMX2G151468CU	146GB 15K 1019.62GB7+1A4U	\$0.00	A	51%	\$0.00	\$3,054.69	\$0.00	\$0.00	\$0.00	\$0.00	\$3,054.69
5	DMX2G15-1468U	146GB 15K 1012.2GB 7+1 U	\$0.00	A	51%	\$0.00	\$3,054.69	\$0.00	\$0.00	\$0.00	\$0.00	\$3,054.69
5	DMX2G153001AU	300GB 15K 292.46GB ONE DRV A4 U	\$0.00	A	51%	\$0.00	\$377.74	\$0.00	\$0.00	\$0.00	\$0.00	\$377.74
5	DMX2G153001B	300GB 15K 296.91GB ONE DRV	\$0.00	A	51%	\$0.00	\$364.50	\$0.00	\$0.00	\$0.00	\$0.00	\$364.50
5	DMX2G153001BU	300GB15K 296.91GBONEDRV U	\$0.00	A	51%	\$0.00	\$377.74	\$0.00	\$0.00	\$0.00	\$0.00	\$377.74
5	DMX2G153001C	300GB 15K 292.46GB ONE DRV A4	\$0.00	A	51%	\$0.00	\$364.50	\$0.00	\$0.00	\$0.00	\$0.00	\$364.50
5	DMX2G153001CU	300GB15K 292.46GB ONE DRV A4 U	\$0.00	A	51%	\$0.00	\$377.74	\$0.00	\$0.00	\$0.00	\$0.00	\$377.74
5	DMX2G15-3001U	300GB 15K 296.91GB ONE DRV U	\$0.00	A	51%	\$0.00	\$377.74	\$0.00	\$0.00	\$0.00	\$0.00	\$377.74
5	DMX2G153002AU	300GB 15K 292.46GB MIRR A4 U	\$0.00	A	51%	\$0.00	\$756.04	\$0.00	\$0.00	\$0.00	\$0.00	\$756.04
5	DMX2G153002B	300GB 15K 296.91GB MIRR	\$0.00	A	51%	\$0.00	\$729.00	\$0.00	\$0.00	\$0.00	\$0.00	\$729.00
5	DMX2G153002BU	300GB 15K 296.91 GB MIRR U	\$0.00	A	51%	\$0.00	\$756.04	\$0.00	\$0.00	\$0.00	\$0.00	\$756.04
5	DMX2G153002C	300GB 15K 292.46GB MIRR A4	\$0.00	A	51%	\$0.00	\$729.00	\$0.00	\$0.00	\$0.00	\$0.00	\$729.00
5	DMX2G153002CU	300GB 15K 292.46GB MIRR A4 U	\$0.00	A	51%	\$0.00	\$756.04	\$0.00	\$0.00	\$0.00	\$0.00	\$756.04
5	DMX2G15-3002U	300GB 15K 296.91GB MIRR U	\$0.00	A	51%	\$0.00	\$756.04	\$0.00	\$0.00	\$0.00	\$0.00	\$756.04
5	DMX2G153004AU	300GB 15K 877.38GB 3+1 A4 U	\$0.00	A	51%	\$0.00	\$1,512.07	\$0.00	\$0.00	\$0.00	\$0.00	\$1,512.07
5	DMX2G153004B	300GB 15K 890.73 GB 3+1	\$0.00	A	51%	\$0.00	\$1,458.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,458.00
5	DMX2G153004BU	300GB 15K 890.73 GB 3+1 U	\$0.00	A	51%	\$0.00	\$1,512.07	\$0.00	\$0.00	\$0.00	\$0.00	\$1,512.07
5	DMX2G153004C	300GB 15K 877.38GB 3+1 A4	\$0.00	A	51%	\$0.00	\$1,458.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,458.00
5	DMX2G153004CU	300GB 15K 877.38GB 3+1 A4 U	\$0.00	A	51%	\$0.00	\$1,512.07	\$0.00	\$0.00	\$0.00	\$0.00	\$1,512.07
5	DMX2G15-3004U	300GB 15K 890.73GB 3+1 U	\$0.00	A	51%	\$0.00	\$1,512.07	\$0.00	\$0.00	\$0.00	\$0.00	\$1,512.07
5	DMX2G153008AU	300GB 15K 2047.22GB 7+1 A4 U	\$0.00	A	51%	\$0.00	\$3,023.59	\$0.00	\$0.00	\$0.00	\$0.00	\$3,023.59
5	DMX2G153008B	300GB 15K 2078.37GB 7+1	\$0.00	A	51%	\$0.00	\$2,916.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,916.00
5	DMX2G153008BU	300GB 15K 2078.37GB 7+1 U	\$0.00	A	51%	\$0.00	\$3,023.59	\$0.00	\$0.00	\$0.00	\$0.00	\$3,023.59
5	DMX2G153008C	300GB 15K 2047.22GB 7+1 A4	\$0.00	A	51%	\$0.00	\$2,916.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,916.00
5	DMX2G153008CU	300GB 15K 2047.22GB 7+1 A4 U	\$0.00	A	51%	\$0.00	\$3,023.59	\$0.00	\$0.00	\$0.00	\$0.00	\$3,023.59
5	DMX2G15-3008U	300GB 15K 2078.37GB 7+1 U	\$0.00	A	51%	\$0.00	\$3,023.59	\$0.00	\$0.00	\$0.00	\$0.00	\$3,023.59
5	DMX2G15-731	73GB 15K 72.2GB ONE DRV	\$0.00	A	51%	\$0.00	\$274.50	\$0.00	\$0.00	\$0.00	\$0.00	\$274.50
5	DMX2G15-731A	73GB 15K 68.8GB ONEDRV IBM-i(AS400)	\$0.00	A	51%	\$0.00	\$274.50	\$0.00	\$0.00	\$0.00	\$0.00	\$274.50
5	DMX2G15-731AU	73GB15K 68.8GB ONEDRV A4U	\$0.00	A	51%	\$0.00	\$284.42	\$0.00	\$0.00	\$0.00	\$0.00	\$284.42
5	DMX2G15-731B	73GB 15K 72.40GB ONE DRV	\$0.00	A	51%	\$0.00	\$274.50	\$0.00	\$0.00	\$0.00	\$0.00	\$274.50
5	DMX2G15-731BU	73GB15K 72.40GB ONE DRVU	\$0.00	A	51%	\$0.00	\$284.42	\$0.00	\$0.00	\$0.00	\$0.00	\$284.42
5	DMX2G15-731C	73GB15K 72.8GBONEDRV IBM-i(AS400)	\$0.00	A	51%	\$0.00	\$274.50	\$0.00	\$0.00	\$0.00	\$0.00	\$274.50
5	DMX2G15-731CU	73GB15K 72.82GBONEDRV A4U	\$0.00	A	51%	\$0.00	\$284.42	\$0.00	\$0.00	\$0.00	\$0.00	\$284.42
5	DMX2G15-731U	73GB 15K 72.2GB ONE DRV UP	\$0.00	A	51%	\$0.00	\$284.42	\$0.00	\$0.00	\$0.00	\$0.00	\$284.42
5	DMX2G15-732	73GB 15K 72.2GB MIRR	\$0.00	A	51%	\$0.00	\$548.25	\$0.00	\$0.00	\$0.00	\$0.00	\$548.25
5	DMX2G15-732A	73GB 15K 68.8GB MIRR for IBM-i (AS400)	\$0.00	A	51%	\$0.00	\$548.25	\$0.00	\$0.00	\$0.00	\$0.00	\$548.25
5	DMX2G15-732AU	73GB 15K 68.8GB MIRR A4U	\$0.00	A	51%	\$0.00	\$568.83	\$0.00	\$0.00	\$0.00	\$0.00	\$568.83
5	DMX2G15-732B	73GB 15K 72.40GB MIRR	\$0.00	A	51%	\$0.00	\$548.25	\$0.00	\$0.00	\$0.00	\$0.00	\$548.25
5	DMX2G15-732BU	73GB 15K 72.40GB MIRR U	\$0.00	A	51%	\$0.00	\$568.83	\$0.00	\$0.00	\$0.00	\$0.00	\$568.83
5	DMX2G15-732C	73GB 15K 72.82GB MIRR for IBM-i (AS400)	\$0.00	A	51%	\$0.00	\$548.25	\$0.00	\$0.00	\$0.00	\$0.00	\$548.25
5	DMX2G15-732CU	73GB15K 72.82GB MIRR A4U	\$0.00	A	51%	\$0.00	\$568.83	\$0.00	\$0.00	\$0.00	\$0.00	\$568.83
5	DMX2G15-732U	73GB 15K 72.2GB MIRR UP	\$0.00	A	51%	\$0.00	\$568.83	\$0.00	\$0.00	\$0.00	\$0.00	\$568.83
5	DMX2G15-734	73GB 15K 216.5GB 3+1	\$0.00	A	51%	\$0.00	\$1,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,097.25
5	DMX2G15-734A	73GB 15K 206.4GB 3+1 for IBM-i (AS400)	\$0.00	A	51%	\$0.00	\$1,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,097.25
5	DMX2G15-734AU	73GB 15K 206.4GB 3+1 A4U	\$0.00	A	51%	\$0.00	\$1,137.66	\$0.00	\$0.00	\$0.00	\$0.00	\$1,137.66
5	DMX2G15-734B	73GB 15K 217.20GB 3+1	\$0.00	A	51%	\$0.00	\$1,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,097.25
5	DMX2G15-734BU	73GB 15K 217.20GB 3+1 U	\$0.00	A	51%	\$0.00	\$1,137.66	\$0.00	\$0.00	\$0.00	\$0.00	\$1,137.66
5	DMX2G15-734C	73GB 15K 218.46GB 3+1 for IBM-i (AS400)	\$0.00	A	51%	\$0.00	\$1,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,097.25
5	DMX2G15-734CU	73GB 15K 218.46GB 3+1 A4U	\$0.00	A	51%	\$0.00	\$1,137.66	\$0.00	\$0.00	\$0.00	\$0.00	\$1,137.66
5	DMX2G15-734U	73GB 15K 216.5GB 3+1 UP	\$0.00	A	51%	\$0.00	\$1,137.66	\$0.00	\$0.00	\$0.00	\$0.00	\$1,137.66
5	DMX2G15-738	73GB 15K 505.2GB 7+1	\$0.00	A	51%	\$0.00	\$2,193.75	\$0.00	\$0.00	\$0.00	\$0.00	\$2,193.75
5	DMX2G15-738A	73GB 15K 481.6GB 7+1 for IBM-i (AS400)	\$0.00	A	51%	\$0.00	\$2,193.75	\$0.00	\$0.00	\$0.00	\$0.00	\$2,193.75
5	DMX2G15-738AU	73GB 15K 481.6GB 7+1 A4U	\$0.00	A	51%	\$0.00	\$2,274.77	\$0.00	\$0.00	\$0.00	\$0.00	\$2,274.77
5	DMX2G15-738B	73GB 15K 506.80GB 7+1	\$0.00	A	51%	\$0.00	\$2,193.75	\$0.00	\$0.00	\$0.00	\$0.00	\$2,193.75
5	DMX2G15-738BU	73GB 15K 506.80GB 7+1 U	\$0.00	A	51%	\$0.00	\$2,274.77	\$0.00	\$0.00	\$0.00	\$0.00	\$2,274.77
5	DMX2G15-738C	73GB 15K 509.74GB 7+1 for IBM-i (AS400)	\$0.00	A	51%	\$0.00	\$2,193.75	\$0.00	\$0.00	\$0.00	\$0.00	\$2,193.75
5	DMX2G15-738CU	73GB 15K 509.74GB 7+1 A4U	\$0.00	A	51%	\$0.00	\$2,274.77	\$0.00	\$0.00	\$0.00	\$0.00	\$2,274.77
5	DMX2G15-738U	73GB 15K 505.2GB 7+1 UP	\$0.00	A	51%	\$0.00	\$2,274.77	\$0.00	\$0.00	\$0.00	\$0.00	\$2,274.77
5	DMX2G72-4001	400GB 7.2K394.34GB ONE DR	\$0.00	A	51%	\$0.00	\$600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$600.00
5	DMX2G724001B	400GB7.2K 394.5GBONEDRV	\$0.00	A	51%	\$0.00	\$600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$600.00
5	DMX2G72-5001	500GB 7.2K492.98GB ONE DR	\$0.00	A	51%	\$0.00	\$386.25	\$0.00	\$0.00	\$0.00	\$0.00	\$386.25
5	DMX2G725001B	500GB7.2K 493.19GBONEDRV	\$0.00	A	51%	\$0.00	\$386.25	\$0.00	\$0.00	\$0.00	\$0.00	\$386.25
5	DMX2G725001BU	500GB7.2K 493.19GBONEDRVU	\$0.00	A	51%	\$0.00	\$400.52	\$0.00	\$0.00	\$0.00	\$0.00	\$400.52
5	DMX2G72-5001U	500GB7.2K492.98GB ONEDR U	\$0.00	A	51%	\$0.00	\$400.52	\$0.00	\$0.00	\$0.00	\$0.00	\$400.52
5	DMX2G72-5002	500GB 7.2K492.98GB MIRR	\$0.00	A	51%	\$0.00	\$772.50	\$0.00	\$0.00	\$0.00	\$0.00	\$772.50
5	DMX2G725002B	500GB 7.2K 493.19GB MIRR	\$0.00	A	51%	\$0.00	\$772.50	\$0.00	\$0.00	\$0.00	\$0.00	\$772.50
5	DMX2G725002BU	500GB 7.2K 493.19GB MIRRU	\$0.00	A	51%	\$0.00	\$801.03	\$0.00	\$0.00	\$0.00	\$0.00	\$801.03
5	DMX2G72-5002U	500GB7.2K 492.98GB MIRR U	\$0.00	A	51%	\$0.00	\$801.03	\$0.00	\$0.00	\$0.00	\$0.00	\$801.03
5	DMX2G72-5004	500GB7.2K 1478.94GB 3+1	\$0.00	A	51%	\$0.00	\$1,545.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,545.00
5	DMX2G725004B	500GB 7.2K 1479.57GB 3+1	\$0.00	A	51%	\$0.00	\$1,545.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,545.00
5	DMX2G725004BU	500GB 7.2K 1479.57GB 3+1U	\$0.00	A	51%	\$0.00	\$1,602.06	\$0.00	\$0.00	\$0.00	\$0.00	\$1,602.06
5	DMX2G72-5004U	500GB7.2K 1478.94GB 3+1UP	\$0.00	A	51%	\$0.00	\$1,602.06	\$0.00	\$0.00	\$0.00	\$0.00	\$1,602.06

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	DMX2G72-5008	500GB 7.2K 3450.86GB 7+1	\$0.00	A	51%	\$0.00	\$3,090.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,090.00
5	DMX2G725008B	500GB 7.2K 3452.33GB 7+1	\$0.00	A	51%	\$0.00	\$3,090.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,090.00
5	DMX2G725008BU	500GB 7.2K 3452.33GB 7+1U	\$0.00	A	51%	\$0.00	\$3,204.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,204.12
5	DMX2G72-5008BU	500GB7.2K 3450.86GB 7+1UP	\$0.00	A	51%	\$0.00	\$3,204.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,204.12
5	DMX-2GDAE	2GB DISK ARRAY ENCLOSURE	\$0.00	A	51%	\$0.00	\$596.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$596.00
5	DMX-2GDAE-5M	5M DAE FC CABLE	\$800.00	A	51%	\$392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-2GDAE-FD	2GB DISK ARRAY ENC FIELD	\$12,300.00	A	51%	\$6,027.00	\$1,845.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,845.00
5	DMX2-MPCD2-CN	DMX-2 2PT GIGE DIR CONV	\$33,750.00	A	51%	\$16,537.50	\$5,062.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,062.50
5	DMX2-MPCD4-CN	DMX-2 4PT MPCD CONV	\$36,000.00	A	51%	\$17,640.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5	DMX3-00004	DMX3 4 PT FICON DIR 4S	\$0.00	A	51%	\$0.00	\$9,344.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,344.25
5	DMX3-00004B	DMX3 4PT 4G FICON DIR 4S	\$0.00	A	51%	\$0.00	\$9,344.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,344.25
5	DMX3-00004BU	DMX3 4PT 4G FICON DIR 4SU	\$0.00	A	51%	\$0.00	\$9,345.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,345.67
5	DMX3-00004U	DMX3 4PT FICON DIR 4S UPG	\$0.00	A	51%	\$0.00	\$9,345.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,345.67
5	DMX3000-3	DMX HIGH PERF 3PHASE 3BAY	\$0.00	A	51%	\$0.00	\$112,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$112,140.00
5	DMX3-00040	DMX3-4PT FICON DIR 4M	\$0.00	A	51%	\$0.00	\$8,836.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,836.50
5	DMX3-00040B	DMX3 4PT 4G FICON 4M	\$0.00	A	51%	\$0.00	\$8,836.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,836.50
5	DMX3-00040BU	DMX3 4PT 4G FICON 4MU	\$0.00	A	51%	\$0.00	\$8,837.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,837.91
5	DMX3-00040U	DMX3 4PT FICON DIR 4M UPG	\$0.00	A	51%	\$0.00	\$8,837.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,837.91
5	DMX3000-M2-3	DMX-2 PERF TRPL BAY 3-PH	\$0.00	A	51%	\$0.00	\$47,719.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$47,719.00
5	DMX3-00103	DMX3 4PT GE FICON 1M3S	\$0.00	A	51%	\$0.00	\$10,292.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,292.25
5	DMX3-00103B	DMX3 4PT GEFICN DIR 1M3S	\$0.00	A	51%	\$0.00	\$10,292.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,292.25
5	DMX3-00103BS	DMX3 4PT IPv4/6 GE 4M	\$0.00	A	51%	\$0.00	\$11,115.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,115.00
5	DMX3-00103BSU	DMX3 4PT IPv4/6 GE 4M	\$0.00	A	51%	\$0.00	\$11,117.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,117.06
5	DMX3-00103BU	DMX3 4PT GEFICN DIR 1M3SU	\$0.00	A	51%	\$0.00	\$10,293.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,293.68
5	DMX3-00103U	DMX3 4PT GE FICN 1M3S UPG	\$0.00	A	51%	\$0.00	\$10,293.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,293.68
5	DMX3-00400	DMX3 4PT GE DIR 4M	\$0.00	A	51%	\$0.00	\$12,105.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,105.75
5	DMX3-00400B	DMX3 4PT GE DIR 4M	\$80,705.00	A	51%	\$39,545.45	\$12,105.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,105.75
5	DMX3-00400BU	DMX3 4PT GE DIR 4MU	\$104,915.00	A	51%	\$51,408.35	\$12,107.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,107.19
5	DMX3-00400S	DMX3 4PT IPv4/6 GE 4M	\$0.00	A	51%	\$0.00	\$13,074.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,074.00
5	DMX3-00400SU	DMX3 4PT IPv4/6 GE 4M	\$0.00	A	51%	\$0.00	\$13,074.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,074.82
5	DMX3-00400U	DMX3 4PT GE DIR 4M UPG	\$0.00	A	51%	\$0.00	\$12,107.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,107.19
5	DMX3-08000	8PT FC DIR 0M8S	\$80,185.00	A	51%	\$39,290.65	\$12,027.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,027.75
5	DMX3-08000B	DMX3 8PT 4G FC DIR 0M8S	\$80,185.00	A	51%	\$39,290.65	\$12,027.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,027.75
5	DMX3-08000BU	DMX3 8PT 4G FC DIR 0M8SU	\$104,240.00	A	51%	\$51,077.60	\$12,029.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,029.30
5	DMX3-08000U	8PT FC DIR 0M8S UPG	\$104,240.00	A	51%	\$51,077.60	\$12,029.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,029.30
5	DMX3-120-DCH	DMX3 120 DRVSLT&BBU DCH	\$0.00	A	51%	\$0.00	\$7,020.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,020.00
5	DMX3-120-DCHU	DMX3 120 DRVSLT&BBU DCHU	\$0.00	A	51%	\$0.00	\$7,020.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,020.00
5	DMX3-120-DIR	DMX3 120 DRVSLT&BBU DCON	\$0.00	A	51%	\$0.00	\$7,020.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,020.00
5	DMX3-120-DIRU	DMX3 120 DRVSLT&BBU DCONU	\$0.00	A	51%	\$0.00	\$7,020.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,020.00
5	DMX3-1DAPAIR	DMX3 DISK DIR PAIR	\$0.00	A	51%	\$0.00	\$11,715.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,715.75
5	DMX3-1DAPAIRU	DMX3 DISK DIR 1 PAIR UPG	\$101,535.00	A	51%	\$49,752.15	\$11,717.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,717.14
5	DMX3-2DAPAIR	DMX3 DISK DIR 2 PAIR	\$0.00	A	51%	\$0.00	\$23,431.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23,431.50
5	DMX3-2DAPAIRU	DMX3 DISK DIR 2 PAIR UPG	\$203,070.00	A	51%	\$99,504.30	\$23,434.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23,434.28
5	DMX3-3DAPAIR	DMX3 DISK DIR 3 PAIR	\$0.00	A	51%	\$0.00	\$35,147.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$35,147.25
5	DMX3-3DAPAIRU	DMX3 DISK DIR 3 PAIR UPG	\$304,605.00	A	51%	\$149,256.45	\$35,151.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$35,151.42
5	DMX3-40002	DMX3 6PT FC FICON 4M2S	\$0.00	A	51%	\$0.00	\$10,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,650.00
5	DMX3-40002B	DMX3 6PT 4G FC FICN 4M2S	\$0.00	A	51%	\$0.00	\$10,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,650.00
5	DMX3-40002BU	DMX3 6PT 4G FC FICN 4M2SU	\$0.00	A	51%	\$0.00	\$10,651.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,651.42
5	DMX3-40002U	DMX3 6PT FC FICN 4M2S UPG	\$0.00	A	51%	\$0.00	\$10,651.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,651.42
5	DMX3-40200	DMX3 6PT FC GE 4M2M	\$0.00	A	51%	\$0.00	\$12,241.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,241.50
5	DMX3-40200B	DMX3 6PT FC GE 4M2M	\$0.00	A	51%	\$0.00	\$12,241.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,241.50
5	DMX3-40200BS	DMX3 6PT 4GFC IPv4/6 GE 6M	\$0.00	A	51%	\$0.00	\$13,221.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,221.00
5	DMX3-40200BSU	DMX3 6PT 4GFC IPv4/6 GE 6M	\$0.00	A	51%	\$0.00	\$13,221.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,221.96
5	DMX3-40200BU	DMX3 6PT FC GE 4M2MU	\$0.00	A	51%	\$0.00	\$12,242.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,242.79
5	DMX3-40200U	DMX3 6PT FC GE 4M2M UPG	\$0.00	A	51%	\$0.00	\$12,242.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,242.79
5	DMX3-4DAPAIR	DMX3 DISK DIR 4 PAIR	\$0.00	A	51%	\$0.00	\$46,863.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46,863.00
5	DMX3-60100	DMX3 7PT FC GE 6M1M	\$0.00	A	51%	\$0.00	\$11,989.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,989.50
5	DMX3-60100B	DMX3 7PT FC GE 6M1M	\$0.00	A	51%	\$0.00	\$11,989.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,989.50
5	DMX3-60100BS	DMX3 7PT 4GFC IPv4/6 GE 7M	\$0.00	A	51%	\$0.00	\$12,948.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,948.75
5	DMX3-60100BSU	DMX3 7PT 4GFC IPv4/6 GE 7M	\$0.00	A	51%	\$0.00	\$12,950.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,950.19
5	DMX3-60100BU	DMX3 7PT FC GE 6M1MU	\$0.00	A	51%	\$0.00	\$11,991.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,991.21
5	DMX3-60100U	DMX3 7PT FC GE 6M1M UPG	\$0.00	A	51%	\$0.00	\$11,991.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,991.21
5	DMX3-62000	DMX3 8PT FC DIR 6M2S	\$78,830.00	A	51%	\$38,626.70	\$11,824.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,824.50
5	DMX3-62000B	DMX3 8PT 4G FC DIR 6M2S	\$0.00	A	51%	\$0.00	\$11,824.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,824.50
5	DMX3-62000BU	DMX3 8PT 4G FC DIR 6M2SU	\$0.00	A	51%	\$0.00	\$11,826.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,826.19
5	DMX3-62000U	DMX3 8PT FC DIR 6M2S UPG	\$0.00	A	51%	\$0.00	\$11,826.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,826.19
5	DMX3-6-2FC1G	DMX3 6SLOT 7PT(2PTFC 1PTGEFE 4PTBE)DIR	\$0.00	A	51%	\$0.00	\$4,420.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,420.50
5	DMX3-6-2FC1GB	DMX3 6SLOT 4G FCGE3PT DIR	\$29,470.00	A	51%	\$14,440.30	\$4,420.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,420.50
5	DMX362FC1GBS	DMX3 6SLOT 4GBFCIPV4/6GE 3PTDIR	\$31,825.00	A	51%	\$15,594.25	\$4,773.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,773.75
5	DMX362FC1GBSU	DMX3 6SLT 4GBFCIPV4/6GE 3PTDIR	\$0.00	A	51%	\$0.00	\$4,774.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,774.68
5	DMX3-62FC1GBU	DMX3 6SLOT 4G 2FC1GE (3PT) DIR UPG	\$0.00	A	51%	\$0.00	\$4,420.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,420.97
5	DMX3-6-2FC1GU	DMX3 6 SLOT FCGE 3PT DIRU	\$0.00	A	51%	\$0.00	\$4,420.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,420.97
5	DMX3-6-2G	DMX3 6 SLOT 6PT (2PT GE FE 4PT BE) DIR	\$0.00	A	51%	\$0.00	\$4,467.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,467.75
5	DMX3-6-2GB	DMX3 6 SLOT GE 2PT DIR	\$29,785.00	A	51%	\$14,594.65	\$4,467.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,467.75
5	DMX3-6-2GBS	DMX3 6 SLOT IPv4/6 GE 2PT DIR	\$32,165.00	A	51%	\$15,760.85	\$4,824.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,824.75
5	DMX3-6-2GBSU	DMX3 6 SLOT IPv4/6 GE 2PT DIR	\$0.00	A	51%	\$0.00	\$4,824.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,824.87
5	DMX3-6-2GBU	DMX3 6 SLOT GE 2PT DIR UPG	\$0.00	A	51%	\$0.00	\$4,467.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,467.71
5	DMX3-6-2GU	DMX3 6 SLOT GE 2PT DIRU	\$0.00	A	51%	\$0.00	\$4,467.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,467.71
5	DMX3-6-4FC	DMX3 6 SLOT 8PT (4PT FC FE 4PT BE) DIR	\$0.00	A	51%	\$0.00	\$4,146.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,146.00
5	DMX3-6-4FCB	DMX3-6 SLOT 4G FC 4PT DIR	\$27,640.00	A	51%	\$13,543.60	\$4,146.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,146.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	DMX3-6-4FCBU	DMX3 6 SLOT 4G FC 4PT DIR UPG	\$0.00	A	51%	\$0.00	\$4,146.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,146.32
5	DMX3-6-4FCU	DMX3 6 SLOT FC 4PT DIRU	\$0.00	A	51%	\$0.00	\$4,146.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,146.32
5	DMX3-6-4G	DMX3 6 SLOT 8PT (4PT GE FE 4PT BE) DIR	\$0.00	A	51%	\$0.00	\$7,492.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,492.50
5	DMX3-6-4GB	DMX3 6 SLOT GE 4PT DIR	\$0.00	A	51%	\$0.00	\$7,170.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,170.00
5	DMX3-6-4GBU	DMX3 6 SLOT GE 4PT DIR UPG	\$0.00	A	51%	\$0.00	\$7,170.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,170.96
5	DMX3-6-4GS	DMX3 6 SLOT IPV4/6 GE 4PT DIR	\$53,945.00	A	51%	\$26,433.05	\$8,091.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,091.75
5	DMX3-6-4GSU	DMX3 6 SLOT IPV4/6 GE 4PT DIR UPG	\$0.00	A	51%	\$0.00	\$8,093.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,093.00
5	DMX3-6-4GU	DMX3 6 SLOT GE 4PT DIRU	\$0.00	A	51%	\$0.00	\$7,493.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,493.50
5	DMX3-6BDBC3D	DMX3 6 SLT DRV BAY DC 3D	\$0.00	A	51%	\$0.00	\$4,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	DMX3-6BDBC3DU	DMX3 6 SLT DRV BAY DC 3DU	\$0.00	A	51%	\$0.00	\$3,189.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,189.66
5	DMX3-6BDBC3Y	DMX3 6 SLT DRV BAY DC 3Y	\$0.00	A	51%	\$0.00	\$4,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	DMX3-6BDBC3YU	DMX3 6 SLT DRV BAY DC 3YU	\$0.00	A	51%	\$0.00	\$3,189.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,189.66
5	DMX3-71000	DMX3 8PT FC DIR 7M1S	\$78,495.00	A	51%	\$38,462.55	\$11,774.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,774.25
5	DMX3-71000B	DMX3 8PT 4G FC DIR 7M1S	\$0.00	A	51%	\$0.00	\$11,774.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,774.25
5	DMX3-71000BU	DMX3 8PT 4G FC DIR 7M1SU	\$0.00	A	51%	\$0.00	\$11,775.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,775.42
5	DMX3-71000U	DMX3 8PT FC DIR 7M1S UPG	\$0.00	A	51%	\$0.00	\$11,775.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,775.42
5	DMX3-80000	DMX3 8PT FC DIR 8M0S	\$78,105.00	A	51%	\$38,271.45	\$11,715.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,715.75
5	DMX3-80000B	DMX3 8PT 4G FC DIR 8M0S	\$0.00	A	51%	\$0.00	\$11,715.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,715.75
5	DMX3-80000BU	DMX3 8PT 4G FC DIR 8M0SU	\$0.00	A	51%	\$0.00	\$11,717.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,717.14
5	DMX3-80000U	DMX3 8PT FC DIR 8M0S UPG	\$0.00	A	51%	\$0.00	\$11,717.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,717.14
5	DMX3-CBL BRKT	DMX3 TOP CABLE ROUTE BRKT	\$100.00	A	51%	\$49.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX3-DB1201-D	DMX3 6SLTDBAY 120DR1DA 3D	\$0.00	A	51%	\$0.00	\$4,146.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,146.00
5	DMX3-DB1201-Y	DMX3 6SLTDBAY 120DR1DA 3Y	\$0.00	A	51%	\$0.00	\$4,146.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,146.00
5	DMX3-DB1202-D	DMX3 6SLTDBAY 120DR2DA 3D	\$0.00	A	51%	\$0.00	\$4,146.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,146.00
5	DMX3-DB1202-Y	DMX3 6SLTDBAY 120DR2DA 3Y	\$0.00	A	51%	\$0.00	\$4,146.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,146.00
5	DMX3-DB2402-D	DMX3 6SLTDBAY 240DR2DA 3D	\$27,640.00	A	51%	\$13,543.60	\$4,146.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,146.00
5	DMX3-DB2402-Y	DMX3 6SLTDBAY 240DR2DA 3Y	\$0.00	A	51%	\$0.00	\$4,146.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,146.00
5	DMX3-DBDC-3D	DMX3 DRV BAY DACHN 3D	\$0.00	A	51%	\$0.00	\$4,146.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,146.00
5	DMX3-DBDC-3DU	DMX3 DRV BAY DACHN 3D UPG	\$0.00	A	51%	\$0.00	\$4,146.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,146.00
5	DMX3-DBDC-3Y	DMX3 DRV BAY DACHN 3Y	\$0.00	A	51%	\$0.00	\$4,146.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,146.00
5	DMX3-DBDC-3YU	DMX3 DRV BAY DACHN 3Y UPG	\$0.00	A	51%	\$0.00	\$4,146.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,146.00
5	DMX3-DBDCS-3D	DMX3 DRV BAY DACHN SEP 3D	\$0.00	A	51%	\$0.00	\$6,744.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,744.75
5	DMX3-DBDCS3DU	DMX3 DRV BAY DACHN SEP 3D UPG	\$0.00	A	51%	\$0.00	\$6,744.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,744.75
5	DMX3-DBDCS-3Y	DMX3 DRV BAY DACHN SEP 3Y	\$0.00	A	51%	\$0.00	\$6,744.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,744.75
5	DMX3-DBDCS3YU	DMX3 DRV BAY DACHN SEP 3Y UPG	\$0.00	A	51%	\$0.00	\$6,744.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,744.75
5	DMX3-DBDR-3D	DMX3 DRV BAY DCON 3D	\$0.00	A	51%	\$0.00	\$4,146.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,146.00
5	DMX3-DBDR-3DU	DMX3 DRV BAY DCON 3D UPG	\$0.00	A	51%	\$0.00	\$4,146.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,146.00
5	DMX3-DBDR-3Y	DMX3 DRV BAY DCON 3Y	\$0.00	A	51%	\$0.00	\$4,146.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,146.00
5	DMX3-DBDR-3YU	DMX3 DRV BAY DCON 3Y UPG	\$0.00	A	51%	\$0.00	\$4,146.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,146.00
5	DMX3-DCHCBL5M	DMX3 24 SLOT DCCCN 5M CBL	\$120.00	A	51%	\$58.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX3-DIRCBL6M	DMX3 24 SLOT DCCCN 6M CBL	\$160.00	A	51%	\$78.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX3-DOCKT	DMX3 PRINTED DOC KIT	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX3-FB00200	2X DMX3 2PT GE FEBE 2M	\$0.00	A	51%	\$0.00	\$2,617.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,617.50
5	DMX3-FB00200B	2X DMX3 2 PT GE FEBE 2M	\$17,450.00	A	51%	\$8,550.50	\$2,617.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,617.50
5	DMX3FB00200BU	2X DMX3 2PT GE FEBE 2MU	\$0.00	A	51%	\$0.00	\$2,617.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,617.85
5	DMX3-FB00400	2X DMX3 4PT GE FEBE 4M	\$0.00	A	51%	\$0.00	\$2,617.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,617.50
5	DMX3-FB00400B	2X DMX3 4PT GE FEBE 4M	\$17,450.00	A	51%	\$8,550.50	\$2,617.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,617.50
5	DMX3FB00400BU	2X DMX3 4PT GE FEBE 4MU	\$22,685.00	A	51%	\$11,115.65	\$2,617.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,617.85
5	DMX3-FB08000	2X DMX3 8PT FC FEBE 0M8S	\$0.00	A	51%	\$0.00	\$3,605.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,605.25
5	DMX3-FB08000B	2X DMX3 8PT 4G FC FEBE 8S	\$24,035.00	A	51%	\$11,777.15	\$3,605.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,605.25
5	DMX3FB08000BU	2X DMX3 8PT 4G FC FEBE 8SU	\$0.00	A	51%	\$0.00	\$3,605.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,605.67
5	DMX3-FB20100	2x DMX3 3PT 2M FC 1M GE FEBE	\$0.00	A	51%	\$0.00	\$2,617.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,617.50
5	DMX3-FB20100B	2X DMX3 3PT FCGE FEBE 3M	\$17,450.00	A	51%	\$8,550.50	\$2,617.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,617.50
5	DMX3FB20100BU	2X DMX3 3PT FCGE FEBE 3MU	\$0.00	A	51%	\$0.00	\$2,617.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,617.85
5	DMX3-FB20300	2x DMX3 5PT 2M FC 3M GE FEBE	\$0.00	A	51%	\$0.00	\$3,480.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,480.00
5	DMX3-FB20300B	2XDMX3 5PT FCGE FEBE 5M	\$23,200.00	A	51%	\$11,368.00	\$3,480.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,480.00
5	DMX3FB20300BU	2X DMX3 5PT FCGE FEBE 5MU	\$0.00	A	51%	\$0.00	\$3,480.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,480.46
5	DMX3-FB20500	2x DMX3 7PT 2M FC 5M GE FEBE	\$0.00	A	51%	\$0.00	\$3,480.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,480.00
5	DMX3-FB20500B	2XDMX3 7PT 2FC5GE FEBE 7M	\$23,200.00	A	51%	\$11,368.00	\$3,480.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,480.00
5	DMX3FB20500BU	2X DMX3 7PT 2FC 5GE FEBE 7MU	\$0.00	A	51%	\$0.00	\$3,480.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,480.46
5	DMX3-FB40000	2X DMX3 4PT FC FEBE 4M	\$0.00	A	51%	\$0.00	\$2,617.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,617.50
5	DMX3-FB40000B	2X DMX3 4PT 4G FC FEBE 4M	\$17,450.00	A	51%	\$8,550.50	\$2,617.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,617.50
5	DMX3FB40000BU	2X DMX3 4PT 4G FC FEBE 4MU	\$0.00	A	51%	\$0.00	\$2,617.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,617.85
5	DMX3-FB40200	2x DMX3 6PT 4M FC 2M GE FEBE	\$0.00	A	51%	\$0.00	\$3,480.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,480.00
5	DMX3-FB40200B	2X DMX3 4M FC 2M GE FEBE	\$23,200.00	A	51%	\$11,368.00	\$3,480.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,480.00
5	DMX3FB40200BU	2X DMX3 4M FC 2M GE FEBE U	\$0.00	A	51%	\$0.00	\$3,480.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,480.46
5	DMX3-FB60100	2x DMX3 7PT 6M FC 1M GE FEBE	\$0.00	A	51%	\$0.00	\$3,480.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,480.00
5	DMX3-FB60100B	2XDMX3 7PT 6FC1GE FEBE 7M	\$23,200.00	A	51%	\$11,368.00	\$3,480.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,480.00
5	DMX3FB60100BU	2X DMX3 6M FC 1M GE FEBE 7MU	\$0.00	A	51%	\$0.00	\$3,480.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,480.46
5	DMX3-FB62000	2X DMX3 8PT FC FEBE 6M2S	\$0.00	A	51%	\$0.00	\$3,291.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,291.75
5	DMX3-FB62000B	2XDMX3 8PT 4G FC FEBE6M2S	\$21,945.00	A	51%	\$10,753.05	\$3,291.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,291.75
5	DMX3FB62000BU	2X DMX3 8PT 4G FC FEBE 6M2SU	\$0.00	A	51%	\$0.00	\$3,292.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,292.36
5	DMX3-FB71000	2X DMX3 8PT FC FEBE 7M1S	\$0.00	A	51%	\$0.00	\$3,182.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,182.25
5	DMX3-FB71000B	2X DMX3 8P 4G FC FEBE7M1S	\$21,215.00	A	51%	\$10,395.35	\$3,182.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,182.25
5	DMX3FB71000BU	2X DMX3 8PT 4G FC FEBE 7M1SU	\$0.00	A	51%	\$0.00	\$3,182.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,182.16
5	DMX3-FB80000	2X DMX3 8PT FC FEBE 8M0S	\$0.00	A	51%	\$0.00	\$3,072.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,072.00
5	DMX3-FB80000B	2X DMX3 8PT 4G FC FEBE 8M	\$20,480.00	A	51%	\$10,035.20	\$3,072.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,072.00
5	DMX3FB80000BU	2X DMX3 8PT 4G FC FEBE 8MU	\$0.00	A	51%	\$0.00	\$3,072.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,072.53
5	DMX3-GE-ISCSI	DMX3 ISCSI PT	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX3-GE-SRDF	DMX3 GERDF PT	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DMX3-M9-16GB	DMX3 16GB MEM DIR	\$0.00	A	51%	\$0.00	\$4,061.25	\$0.00	\$0.00	\$0.00	\$0.00	\$4,061.25
5	DMX3-M9-16GBU	DMX3 16GB MEM DIR UPG	\$0.00	A	51%	\$0.00	\$4,062.08	\$0.00	\$0.00	\$0.00	\$0.00	\$4,062.08
5	DMX3-M9-32GB	DMX3 32GB MEM DIR	\$0.00	A	51%	\$0.00	\$6,192.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,192.00
5	DMX3-M9-32GBU	DMX3 32GB MEM DIR UPG	\$0.00	A	51%	\$0.00	\$6,192.94	\$0.00	\$0.00	\$0.00	\$0.00	\$6,192.94
5	DMX3-M9-64GB	DMX3 64GB MEM DIR	\$0.00	A	51%	\$0.00	\$14,917.50	\$0.00	\$0.00	\$0.00	\$0.00	\$14,917.50
5	DMX3-M9-64GBU	DMX3 64GB MEM DIR UPG	\$0.00	A	51%	\$0.00	\$14,919.49	\$0.00	\$0.00	\$0.00	\$0.00	\$14,919.49
5	DMX3-M964GSUB	DMX3 64GB M9 ONLY SWAP	\$0.00	A	51%	\$0.00	\$19,392.75	\$0.00	\$0.00	\$0.00	\$0.00	\$19,392.75
5	DMX3-M9-8GB	DMX3 8GB MEM DIR	\$0.00	A	51%	\$0.00	\$3,538.50	\$0.00	\$0.00	\$0.00	\$0.00	\$3,538.50
5	DMX3-M9-8GBU	DMX3 8GB MEM DIR UPG	\$0.00	A	51%	\$0.00	\$3,539.32	\$0.00	\$0.00	\$0.00	\$0.00	\$3,539.32
5	DMX3-OPT-4M0S	DMX3 FEBE OPTICS UPG 4M0S	\$3,620.00	A	51%	\$1,773.80	\$417.75	\$0.00	\$0.00	\$0.00	\$0.00	\$417.75
5	DMX3-OPT4M0SB	4GBC FEBE OPTICS UPGRADE KIT 4M0S	\$3,620.00	A	51%	\$1,773.80	\$417.75	\$0.00	\$0.00	\$0.00	\$0.00	\$417.75
5	DMX3-OPT-4M4S	DMX3 FEBE OPTICS UPG 4M4S	\$10,735.00	A	51%	\$5,260.15	\$1,238.82	\$0.00	\$0.00	\$0.00	\$0.00	\$1,238.82
5	DMX3-OPT4M4SB	4GBC FEBE OPTICS UPGRADE KIT 4M 4S	\$10,735.00	A	51%	\$5,260.15	\$1,238.82	\$0.00	\$0.00	\$0.00	\$0.00	\$1,238.82
5	DMX3-OPT-6M0S	DMX3 FEBE OPTICS UPG 6M0S	\$13,725.00	A	51%	\$6,725.25	\$1,583.87	\$0.00	\$0.00	\$0.00	\$0.00	\$1,583.87
5	DMX3-OPT6M0SB	4GBC FEBE OPTICS UPGRADE KIT	\$13,730.00	A	51%	\$6,727.70	\$1,584.44	\$0.00	\$0.00	\$0.00	\$0.00	\$1,584.44
5	DMX3-OPT-6M2S	DMX3 FEBE OPTICS UPG 6M2S	\$8,985.00	A	51%	\$4,402.65	\$1,036.87	\$0.00	\$0.00	\$0.00	\$0.00	\$1,036.87
5	DMX3-OPT6M2SB	4GBC FEBE OPTICS UPGRADE KIT 6M 2S	\$8,985.00	A	51%	\$4,402.65	\$1,036.87	\$0.00	\$0.00	\$0.00	\$0.00	\$1,036.87
5	DMX-3PD-PWR	3PHASE DPWR CON	\$33,300.00	A	51%	\$16,317.00	\$4,995.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,995.00
5	DMX-3PW-PWR	3PHASE WPWR CON	\$34,100.00	A	51%	\$16,709.00	\$5,115.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,115.00
5	DMX3-PWRMOD	DMX3 PWR MOD 24 SYS	\$0.00	A	51%	\$0.00	\$2,199.75	\$0.00	\$0.00	\$0.00	\$0.00	\$2,199.75
5	DMX3-PWRMODU	DMX3 PWR MOD 24 SYS UPG	\$19,063.00	A	51%	\$9,340.87	\$2,199.87	\$0.00	\$0.00	\$0.00	\$0.00	\$2,199.87
5	DMX3-SECURE24	DMX3 SYS24 SEISMIC KIT	\$6,600.00	A	51%	\$3,234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX3-SECUREDB	DMX3 DRIVEBAY SEISMIC KIT	\$2,600.00	A	51%	\$1,274.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX3-SECUREJK	DMX3 SYS24 SEISMIC JN KIT	\$2,700.00	A	51%	\$1,323.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX3-SYS24-3D	DMX3 24 SLOT SYS BAY 3D	\$0.00	A	51%	\$0.00	\$15,724.50	\$0.00	\$0.00	\$0.00	\$0.00	\$15,724.50
5	DMX3-SYS24-3Y	DMX3 24 SLOT SYS BAY 3Y	\$0.00	A	51%	\$0.00	\$15,724.50	\$0.00	\$0.00	\$0.00	\$0.00	\$15,724.50
5	DMX3-SYS6-3D	DMX3 6 SLOT SYS BAY 3D	\$0.00	A	51%	\$0.00	\$13,266.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,266.00
5	DMX3-SYS6-3Y	DMX3 6 SLOT SYS BAY 3Y	\$0.00	A	51%	\$0.00	\$13,266.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,266.00
5	DMX3-TELCO	DMX3 INTL PHONE CORD KIT	\$100.00	A	51%	\$49.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX4-00004B	DMX4 4PT 4G FICON DIR 4S	\$50,445.00	A	51%	\$24,718.05	\$7,566.75	\$0.00	\$0.00	\$0.00	\$0.00	\$7,566.75
5	DMX4-00004BU	DMX4 4PT 4G FICON DIR 4SU	\$65,580.00	A	51%	\$32,134.20	\$7,567.93	\$0.00	\$0.00	\$0.00	\$0.00	\$7,567.93
5	DMX4-00040B	DMX4 4PT 4G FICON DIR 4M	\$47,710.00	A	51%	\$23,377.90	\$7,156.50	\$0.00	\$0.00	\$0.00	\$0.00	\$7,156.50
5	DMX4-00040BU	DMX4 4PT 4G FICON DIR 4MU	\$62,020.00	A	51%	\$30,389.80	\$7,157.11	\$0.00	\$0.00	\$0.00	\$0.00	\$7,157.11
5	DMX4-00103B	DMX4 4PT GEFICON DIR 1M3S	\$55,570.00	A	51%	\$27,229.30	\$8,335.50	\$0.00	\$0.00	\$0.00	\$0.00	\$8,335.50
5	DMX4-00103BS	DMX4 4PT 4GFIPV4/6 GE1M3S	\$77,425.00	A	51%	\$37,938.25	\$11,613.75	\$0.00	\$0.00	\$0.00	\$0.00	\$11,613.75
5	DMX4-00103BSU	DMX4 4PT 4GFIPV4/6 GE1M3S	\$100,575.00	A	51%	\$49,281.75	\$11,606.36	\$0.00	\$0.00	\$0.00	\$0.00	\$11,606.36
5	DMX4-00103BU	DMX4 4PT GEFICON DIR 1M3SU	\$72,235.00	A	51%	\$35,395.15	\$8,335.92	\$0.00	\$0.00	\$0.00	\$0.00	\$8,335.92
5	DMX4-00400	DMX4 4PT GE DIR 4M	\$65,360.00	A	51%	\$32,026.40	\$9,804.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,804.00
5	DMX4-00400S	DMX4 4PT IPV4/6 GE 4M	\$91,070.00	A	51%	\$44,624.30	\$13,660.50	\$0.00	\$0.00	\$0.00	\$0.00	\$13,660.50
5	DMX4-00400SU	DMX4 4PT IPV4/6 GE 4M	\$118,390.00	A	51%	\$58,011.10	\$13,662.21	\$0.00	\$0.00	\$0.00	\$0.00	\$13,662.21
5	DMX4-00400U	DMX4 4PT GE DIR 4MU	\$84,970.00	A	51%	\$41,635.30	\$9,805.54	\$0.00	\$0.00	\$0.00	\$0.00	\$9,805.54
5	DMX4-08000B	DMX4 8PT 4G FC DIR 0M8S	\$64,935.00	A	51%	\$31,818.15	\$9,740.25	\$0.00	\$0.00	\$0.00	\$0.00	\$9,740.25
5	DMX4-08000BU	DMX4 8PT 4G FC DIR 0M8SU	\$84,415.00	A	51%	\$41,363.35	\$9,741.49	\$0.00	\$0.00	\$0.00	\$0.00	\$9,741.49
5	DMX-40URACK	DMX800 19" NEMA RACK	\$0.00	A	51%	\$0.00	\$957.00	\$0.00	\$0.00	\$0.00	\$0.00	\$957.00
5	DMX41514616B	146GB 15K 2027.41GB 14+2	\$0.00	A	51%	\$0.00	\$5,892.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,892.00
5	DMX41514616BU	146GB 15K 2027.41GB 14+2 U	\$0.00	A	51%	\$0.00	\$6,109.39	\$0.00	\$0.00	\$0.00	\$0.00	\$6,109.39
5	DMX41514616C	146GB 15K 2039.3GB14+2 DRV IBMi(AS400)	\$0.00	A	51%	\$0.00	\$5,892.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,892.00
5	DMX41514616CU	146GB 15K 2039.3GB14+2 DRV IBMi(AS400)UG	\$0.00	A	51%	\$0.00	\$6,109.39	\$0.00	\$0.00	\$0.00	\$0.00	\$6,109.39
5	DMX41514616B	146GB 15K 144.81GB ONEDRV	\$0.00	A	51%	\$0.00	\$368.25	\$0.00	\$0.00	\$0.00	\$0.00	\$368.25
5	DMX41514616BU	146GB15K 144.81GBONEDRV U	\$0.00	A	51%	\$0.00	\$381.63	\$0.00	\$0.00	\$0.00	\$0.00	\$381.63
5	DMX41514616C	146GB15K145.6GBONEDRV DRV IBMi (AS400)	\$0.00	A	51%	\$0.00	\$368.25	\$0.00	\$0.00	\$0.00	\$0.00	\$368.25
5	DMX41514616CU	146GB15K145.6GBONEDRV DRV IBMi(AS400)UG	\$0.00	A	51%	\$0.00	\$381.63	\$0.00	\$0.00	\$0.00	\$0.00	\$381.63
5	DMX4151462B	146GB 15K 144.81GB MIRR	\$0.00	A	51%	\$0.00	\$736.50	\$0.00	\$0.00	\$0.00	\$0.00	\$736.50
5	DMX4151462BU	146GB 15K 144.81GB MIRR U	\$0.00	A	51%	\$0.00	\$763.81	\$0.00	\$0.00	\$0.00	\$0.00	\$763.81
5	DMX4151462C	146GB 15K 145.6GBMIR DRV IBMi(AS400)	\$0.00	A	51%	\$0.00	\$736.50	\$0.00	\$0.00	\$0.00	\$0.00	\$736.50
5	DMX4151462CU	146GB 15K 145.6GBMIR DRV IBMi(AS400)UG	\$0.00	A	51%	\$0.00	\$763.81	\$0.00	\$0.00	\$0.00	\$0.00	\$763.81
5	DMX4151464B	146GB 15K 434.43GB 3+1	\$0.00	A	51%	\$0.00	\$1,473.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,473.00
5	DMX4151464BU	146GB 15K 434.43GB 3+1 U	\$0.00	A	51%	\$0.00	\$1,527.63	\$0.00	\$0.00	\$0.00	\$0.00	\$1,527.63
5	DMX4151464C	146GB 15K 436.98GB3+1 DRV IBM-(AS400)	\$0.00	A	51%	\$0.00	\$1,473.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,473.00
5	DMX4151464CU	146GB 15K 436.98GB3+1 DRV IBMi(AS400)UG	\$0.00	A	51%	\$0.00	\$1,527.63	\$0.00	\$0.00	\$0.00	\$0.00	\$1,527.63
5	DMX4151468B	146GB 15K 1013.67GB 7+1	\$0.00	A	51%	\$0.00	\$2,946.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,946.00
5	DMX4151468BU	146GB 15K 1013.67GB 7+1 U	\$0.00	A	51%	\$0.00	\$3,054.69	\$0.00	\$0.00	\$0.00	\$0.00	\$3,054.69
5	DMX4151468C	146GB 15K 1019.62GB7+1 DRV IBMi(AS400)	\$0.00	A	51%	\$0.00	\$2,946.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,946.00
5	DMX4151468CU	146GB 15K 1019.62GB7+1 DRV IBMi(AS400)UG	\$0.00	A	51%	\$0.00	\$3,054.69	\$0.00	\$0.00	\$0.00	\$0.00	\$3,054.69
5	DMX415146D8B	146GB 15K 868.89GB 6+2	\$0.00	A	51%	\$0.00	\$2,946.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,946.00
5	DMX415146D8BU	146GB 15K 868.89GB 6+2 U	\$0.00	A	51%	\$0.00	\$3,054.69	\$0.00	\$0.00	\$0.00	\$0.00	\$3,054.69
5	DMX415146D8C	146GB 15K 873.97GB6+2 DRV IBM-(AS400)	\$0.00	A	51%	\$0.00	\$2,946.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,946.00
5	DMX415146D8CU	146GB 15K 873.97GB6+2 DRV IBMi(AS400)UG	\$0.00	A	51%	\$0.00	\$3,054.69	\$0.00	\$0.00	\$0.00	\$0.00	\$3,054.69
5	DMX41530016B	300GB 15K 4142.78GB 14+2	\$0.00	A	51%	\$0.00	\$5,832.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,832.00
5	DMX41530016BU	300GB 15K 4142.78GB 14+2 U	\$0.00	A	51%	\$0.00	\$6,047.17	\$0.00	\$0.00	\$0.00	\$0.00	\$6,047.17
5	DMX41530016C	300GB 15K 4094.5GB14+2 DRV IBM-(AS400)	\$0.00	A	51%	\$0.00	\$5,832.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,832.00
5	DMX41530016CU	300GB 15K 4094.5GB14+2 DRV IBMi(AS400)UG	\$0.00	A	51%	\$0.00	\$6,047.17	\$0.00	\$0.00	\$0.00	\$0.00	\$6,047.17
5	DMX41530016B	300GB15K 295.91GBONEDRV	\$0.00	A	51%	\$0.00	\$364.50	\$0.00	\$0.00	\$0.00	\$0.00	\$364.50
5	DMX4153001BU	300GB15K 295.91GBONEDRV U	\$0.00	A	51%	\$0.00	\$377.74	\$0.00	\$0.00	\$0.00	\$0.00	\$377.74
5	DMX4153001C	300GB15K 292.4GBONEDRV IBM-(AS400)	\$0.00	A	51%	\$0.00	\$364.50	\$0.00	\$0.00	\$0.00	\$0.00	\$364.50
5	DMX4153001CU	300GB15K 292.4GBONEDRV IBM-(AS400)UG	\$0.00	A	51%	\$0.00	\$377.74	\$0.00	\$0.00	\$0.00	\$0.00	\$377.74
5	DMX4153002B	300GB 15K 295.91GBMIRR	\$0.00	A	51%	\$0.00	\$729.00	\$0.00	\$0.00	\$0.00	\$0.00	\$729.00
5	DMX4153002BU	300GB 15K 295.91GBMIRR U	\$0.00	A	51%	\$0.00	\$756.04	\$0.00	\$0.00	\$0.00	\$0.00	\$756.04
5	DMX4153002C	300GB 15K 292.5GBMIR DRV IBM-(AS400)	\$0.00	A	51%	\$0.00	\$729.00	\$0.00	\$0.00	\$0.00	\$0.00	\$729.00
5	DMX4153002CU	300GB 15K 292.5GBMIR DRV IBM-(AS400) UG	\$0.00	A	51%	\$0.00	\$756.04	\$0.00	\$0.00	\$0.00	\$0.00	\$756.04

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	DMX4153004B	300GB 15K 887.73GB3+1	\$0.00	A	51%	\$0.00	\$1,458.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,458.00
5	DMX4153004BU	300GB 15K 887.73GB3+1 U	\$0.00	A	51%	\$0.00	\$1,512.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,512.07
5	DMX4153004C	300GB 15K 877.3GB3+1 DRV IBM-i(AS400)	\$0.00	A	51%	\$0.00	\$1,458.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,458.00
5	DMX4153004CU	300GB 15K 877.3GB3+1 DRV IBM-i (AS400)UG	\$0.00	A	51%	\$0.00	\$1,512.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,512.07
5	DMX4153008B	300GB 15K 2071.39GB7+1	\$0.00	A	51%	\$0.00	\$2,916.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,916.00
5	DMX4153008BU	300GB 15K 2071.39GB7+1 U	\$0.00	A	51%	\$0.00	\$3,023.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,023.59
5	DMX4153008C	300GB 15K 2047.2GB7+1 DRV IBM-i (AS400)	\$0.00	A	51%	\$0.00	\$2,916.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,916.00
5	DMX4153008CU	300GB 15K 2047.2GB7+1 DRV IBM-i(AS400)UG	\$0.00	A	51%	\$0.00	\$3,023.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,023.59
5	DMX415300D8B	300GB 15K 1775.47GB 6+2	\$0.00	A	51%	\$0.00	\$2,916.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,916.00
5	DMX415300D8BU	300GB 15K 1775.47GB 6+2 U	\$0.00	A	51%	\$0.00	\$3,023.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,023.59
5	DMX415300D8C	300GB 15K 1754.8GB6+2 DRV IBM-i(AS400)	\$0.00	A	51%	\$0.00	\$2,916.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,916.00
5	DMX415300D8CU	300GB 15K 1754.8GB6+2 DRV IBM-i(AS400)UG	\$0.00	A	51%	\$0.00	\$3,023.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,023.59
5	DMX4157316B	73GB 15K 1013.69GB 14+2	\$0.00	A	51%	\$0.00	\$4,387.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,387.50
5	DMX4157316BU	73GB 15K 1013.69GB 14+2 U	\$0.00	A	51%	\$0.00	\$4,549.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,549.55
5	DMX4157316C	73GB 15K 1019.59GB14+2 IBM-i(AS400)	\$0.00	A	51%	\$0.00	\$4,387.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,387.50
5	DMX4157316CU	73GB 15K 1019.59GB 14+2 IBM-i(AS400) UG	\$0.00	A	51%	\$0.00	\$4,549.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,549.55
5	DMX415731B	73GB 15K 72.40GB ONE DRV	\$0.00	A	51%	\$0.00	\$274.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$274.50
5	DMX415731BU	73GB15K 72.40GB ONE DRV U	\$0.00	A	51%	\$0.00	\$284.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$284.42
5	DMX415731C	73GB15K 72.8GBONEDRV IBM-i(AS400)	\$0.00	A	51%	\$0.00	\$274.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$274.50
5	DMX415731CU	73GB15K 72.8GBONEDRV IBM-i(AS400) UG	\$0.00	A	51%	\$0.00	\$284.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$284.42
5	DMX415732B	73GB 15K 72.40GB MIRR	\$0.00	A	51%	\$0.00	\$548.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$548.25
5	DMX415732BU	73GB 15K 72.40GB MIRR U	\$0.00	A	51%	\$0.00	\$568.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$568.83
5	DMX415732C	73GB 15K 72.8GB MIR IBM-i(AS400)	\$0.00	A	51%	\$0.00	\$548.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$548.25
5	DMX415732CU	73GB 15K 72.8GB MIR IBM-i(AS400) UG	\$0.00	A	51%	\$0.00	\$568.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$568.83
5	DMX415734B	73GB 15K 217.20GB 3+1	\$0.00	A	51%	\$0.00	\$1,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,097.25
5	DMX415734BU	73GB 15K 217.20GB 3+1 U	\$0.00	A	51%	\$0.00	\$1,137.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,137.66
5	DMX415734C	73GB 15K 218.46GB 3+1 IBM-i(AS400)	\$0.00	A	51%	\$0.00	\$1,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,097.25
5	DMX415734CU	73GB 15K 218.46GB 3+1 IBM-i(AS400) UG	\$0.00	A	51%	\$0.00	\$1,137.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,137.66
5	DMX415738B	73GB 15K 506.80GB 7+1	\$0.00	A	51%	\$0.00	\$2,193.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,193.75
5	DMX415738BU	73GB 15K 506.80GB 7+1 U	\$0.00	A	51%	\$0.00	\$2,274.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,274.77
5	DMX415738C	73GB 15K 509.74GB 7+1 IBM-i(AS400)	\$0.00	A	51%	\$0.00	\$2,193.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,193.75
5	DMX415738CU	73GB 15K 509.74GB 7+1 IBM-i(AS400) UG	\$0.00	A	51%	\$0.00	\$2,274.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,274.77
5	DMX41573D8B	73GB 15K 434.44GB 6+2	\$0.00	A	51%	\$0.00	\$2,193.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,193.75
5	DMX41573D8BU	73GB 15K 434.44GB 6+2 U	\$0.00	A	51%	\$0.00	\$2,274.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,274.77
5	DMX41573D8C	73GB 15K 436.96GB 6+2 IBM-i(AS400)	\$0.00	A	51%	\$0.00	\$2,193.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,193.75
5	DMX41573D8CU	73GB 15K 436.96GB 6+2 IBM-i(AS400) UG	\$0.00	A	51%	\$0.00	\$2,274.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,274.77
5	DMX4-1DAPAIR	DMX4 DISK DIR PAIR	\$65,665.00	A	51%	\$32,175.85	\$9,849.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,849.75
5	DMX4-1DAPAIRU	DMX4 DISK DIR PAIR UPG	\$85,365.00	A	51%	\$41,828.85	\$9,851.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,851.12
5	DMX4-2DAPAIR	DMX4-DISK DIR 2 PAIR	\$131,310.00	A	51%	\$64,341.90	\$19,696.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,696.50
5	DMX4-2DAPAIRU	DMX4-DISK DIR 2 PAIR UPG	\$170,730.00	A	51%	\$83,657.70	\$19,702.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,702.24
5	DMX4-3DAPAIR	DMX4 DISK DIR 3 PAIRS	\$196,995.00	A	51%	\$96,527.55	\$29,549.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$29,549.25
5	DMX4-3DAPAIRU	DMX4 DISK DIR 3 PAIRS UPG	\$256,095.00	A	51%	\$125,486.55	\$29,553.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$29,553.36
5	DMX4-40002B	DMX4 6PT 4G FC FICON 4M2S	\$57,495.00	A	51%	\$28,172.55	\$8,624.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,624.25
5	DMX4-40002BU	DMX4 6PT 4G FC FICON 4M2SU	\$74,745.00	A	51%	\$36,625.05	\$8,625.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,625.57
5	DMX4-40200B	DMX4 6PT FC GE 4M2M	\$66,090.00	A	51%	\$32,384.10	\$9,913.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,913.50
5	DMX4-40200BS	DMX4 6PT 4GFC IPv4/6 GE 6M	\$92,085.00	A	51%	\$45,121.65	\$13,812.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,812.75
5	DMX4-40200BSU	DMX4 6PT 4GFC IPv4/6 GE 6M	\$119,710.00	A	51%	\$58,657.90	\$13,814.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,814.53
5	DMX4-40200BU	DMX4 6PT FC GE 4M2MU	\$85,915.00	A	51%	\$42,098.35	\$9,914.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,914.59
5	DMX4-4DAPAIR	DMX4-DISK DIR 4 PAIRS	\$262,620.00	A	51%	\$128,663.80	\$39,393.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39,393.00
5	DMX4-60100B	DMX4 7PT FC GE 6M1M	\$64,730.00	A	51%	\$31,717.70	\$9,709.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,709.50
5	DMX4-60100BS	DMX4 7PT 4GFC IPv4/6 GE 7M	\$90,195.00	A	51%	\$44,195.55	\$13,529.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,529.25
5	DMX4-60100BSU	DMX4 7PT 4GFC IPv4/6 GE 7M	\$117,255.00	A	51%	\$57,454.95	\$13,531.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,531.23
5	DMX4-60100BU	DMX4 7PT FC GE 6M1MU	\$84,150.00	A	51%	\$41,233.50	\$9,710.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,710.91
5	DMX4-62000B	DMX4 8PT 4G FC DIR 6M2S	\$63,840.00	A	51%	\$31,281.60	\$9,576.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,576.00
5	DMX4-62000BU	DMX4 8PT 4G FC DIR 6M2SU	\$83,000.00	A	51%	\$40,670.00	\$9,578.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,578.20
5	DMX4-6-2FC1GB	DMX4 6 SLOT 4G FCGE 3PT DIR	\$25,160.00	A	51%	\$12,328.40	\$3,774.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,774.00
5	DMX462FC1GBS	DMX4 6SLT 4GBFCIPv4/6GE 3PTDIR	\$33,435.00	A	51%	\$16,383.15	\$5,015.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,015.25
5	DMX462FC1GBSU	DMX4 6SLT 4GBFCIPv4/6GE 3PTDIR	\$43,465.00	A	51%	\$21,297.85	\$5,015.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,015.86
5	DMX4-62FC1GBU	DMX4 6 SLOT 4G FCGE 3PT DIR UPG	\$32,710.00	A	51%	\$16,027.90	\$3,774.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,774.73
5	DMX4-6-2FIB	DMX4 6 SLOT 4G FICON 2PT DIR	\$27,885.00	A	51%	\$13,663.65	\$4,182.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,182.75
5	DMX4-6-2FIBU	DMX4 6 SLOT 4G FICON 2PT DIR UPG	\$36,250.00	A	51%	\$17,762.50	\$4,183.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,183.25
5	DMX4-6-2GB	DMX4 6 SLOT GE 2PT DIR	\$25,435.00	A	51%	\$12,463.15	\$3,815.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,815.25
5	DMX4-6-2GBS	DMX4 6 SLOT IPv4/6 GE 2PT DIR	\$33,785.00	A	51%	\$16,554.65	\$5,067.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,067.75
5	DMX4-6-2GBSU	DMX4 6 SLOT IPv4/6 GE 2PT DIR	\$43,925.00	A	51%	\$21,523.25	\$5,068.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,068.95
5	DMX4-6-2GBU	DMX4 6 SLOT GE 2PT DIR UPG	\$33,060.00	A	51%	\$16,199.40	\$3,815.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,815.12
5	DMX4-6-4FCB	DMX4 6 SLOT 4G FC 4PT DIR	\$23,600.00	A	51%	\$11,564.00	\$3,540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,540.00
5	DMX4-6-4FCBU	DMX4 6 SLOT 4G FC 4PT DIR UPG	\$30,685.00	A	51%	\$15,035.65	\$3,541.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,541.05
5	DMX4-6-4G	DMX4 6 SLOT GE 4 PT DIR	\$42,650.00	A	51%	\$20,898.50	\$6,397.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,397.50
5	DMX4-6-4GS	DMX4 6 SLOT IPv4/6 GE 4PT DIR	\$56,665.00	A	51%	\$27,765.85	\$8,499.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,499.75
5	DMX4-6-4GSU	DMX4 6 SLOT IPv4/6 GE 4PT DIR	\$73,665.00	A	51%	\$36,095.85	\$8,500.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,500.94
5	DMX4-6-4GU	DMX4 6 SLOT GE DIR UPG	\$55,450.00	A	51%	\$27,170.50	\$6,398.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,398.93
5	DMX4-6DBDC3D	DMX4 6 SLT DRV BAY DCHAIN 3D	\$26,745.00	A	51%	\$13,105.05	\$4,011.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,011.75
5	DMX4-6DBDC3DP	DMX4 6 SLT DRV BAY DCHAIN 3D PRD	\$26,745.00	A	51%	\$13,105.05	\$4,011.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,011.75
5	DMX46DBDC3DPU	DMX4 6 SLT DRV BAY DCHAIN 3D U PRD	\$26,745.00	A	51%	\$13,105.05	\$4,011.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,011.75
5	DMX4-6DBDC3DU	DMX4 6 SLT DRV BAY DCHAIN 3D UPG	\$26,745.00	A	51%	\$13,105.05	\$3,086.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,086.37
5	DMX4-6DBDC3Y	DMX4 6 SLT DRV BAY DCHAIN 3Y	\$26,745.00	A	51%	\$13,105.05	\$4,011.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,011.75
5	DMX4-6DBDC3YP	DMX4 6 SLT DRV BAY DCHAIN 3Y PRD	\$26,745.00	A	51%	\$13,105.05	\$4,011.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,011.75
5	DMX46DBDC3YPU	DMX4 6 SLT DRV BAY DCHAIN 3Y U PRD	\$26,745.00	A	51%	\$13,105.05	\$4,011.75						

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	DMX4-71000B	DMX4 8PT 4G FC DIR 7M1S	\$63,565.00	A	51%	\$31,146.85	\$9,534.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,534.75
5	DMX4-71000BU	DMX4 8PT 4G FC DIR 7M1SU	\$82,633.00	A	51%	\$40,490.17	\$9,535.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,535.85
5	DMX47250016B	500GB 7.2K 6904.66GB 14+2	\$0.00	A	51%	\$0.00	\$6,180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,180.00
5	DMX47250016BU	500GB 7.2K 6904.66GB 14+2U	\$0.00	A	51%	\$0.00	\$6,408.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,408.25
5	DMX4725001B	500GB 7.2K 493.191GB ONEDRV	\$0.00	A	51%	\$0.00	\$386.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$386.25
5	DMX4725001BU	500GB 7.2K 493.191GB ONEDRV U	\$0.00	A	51%	\$0.00	\$400.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$400.52
5	DMX4725002B	500GB 7.2K 493.191GB MIRR	\$0.00	A	51%	\$0.00	\$772.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$772.50
5	DMX4725002BU	500GB 7.2K 493.191GB MIRR U	\$0.00	A	51%	\$0.00	\$801.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$801.03
5	DMX4725004B	500GB 7.2K 1479.57GB 3+1	\$0.00	A	51%	\$0.00	\$1,545.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,545.00
5	DMX4725004BU	500GB 7.2K 1479.57GB 3+1U	\$0.00	A	51%	\$0.00	\$1,602.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,602.06
5	DMX4725008B	500GB 7.2K 3452.33GB 7+1	\$0.00	A	51%	\$0.00	\$3,090.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,090.00
5	DMX4725008BU	500GB 7.2K 3452.33GB 7+1U	\$0.00	A	51%	\$0.00	\$3,204.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,204.12
5	DMX472500D8B	500GB 7.2K 2959.14GB 6+2	\$0.00	A	51%	\$0.00	\$3,090.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,090.00
5	DMX472500D8BU	500GB 7.2K 2959.14GB 6+2U	\$0.00	A	51%	\$0.00	\$3,204.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,204.12
5	DMX4-80000B	DMX4 8PT FC DIR 8M0S	\$62,730.00	A	51%	\$30,737.70	\$9,409.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,409.50
5	DMX4-80000BU	DMX4 8PT FC DIR 8M0SU	\$81,550.00	A	51%	\$39,959.50	\$9,410.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,410.87
5	DMX4-DBDC-3D	DMX4 DRV BAY DCHAIN 3D	\$27,165.00	A	51%	\$13,310.85	\$4,074.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,074.75
5	DMX4-DBDC-3DP	DMX4 DRV BAY DCHAIN 3D REAR PERFD DOOR	\$27,165.00	A	51%	\$13,310.85	\$4,074.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,074.75
5	DMX4-DBDC-3DPU	DMX4 DRV BAY DCHAIN 3D REAR PERFD DOOR UG	\$27,165.00	A	51%	\$13,310.85	\$4,074.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,074.75
5	DMX4-DBDC-3DU	DMX4 DRV BAY DCHAIN 3D UPG	\$27,165.00	A	51%	\$13,310.85	\$3,134.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,134.84
5	DMX4-DBDC-3Y	DMX4 DRV BAY DCHAIN 3Y	\$27,165.00	A	51%	\$13,310.85	\$4,074.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,074.75
5	DMX4-DBDC-3YP	DMX4 DRV BAY DCHAIN 3Y REAR PERFD DOOR	\$27,165.00	A	51%	\$13,310.85	\$4,074.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,074.75
5	DMX4-DBDC3YPU	DMX4 DRV BAY DCHAIN 3Y REAR PERFD DOOR UG	\$27,165.00	A	51%	\$13,310.85	\$4,074.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,074.75
5	DMX4-DBDC-3YU	DMX4 DRV BAY DCHAIN 3Y UPG	\$27,165.00	A	51%	\$13,310.85	\$3,134.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,134.84
5	DMX4-DBDCT-3D	DMX4 DRV BAY DACHN SEP 3D	\$49,860.00	A	51%	\$24,431.40	\$7,479.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,479.00
5	DMX4-DBDCT3DP	DMX4 DRV BAY DACHN SEP 3D PRD	\$49,860.00	A	51%	\$24,431.40	\$7,479.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,479.00
5	DMX4DBDCT3DPU	DMX4 DRV BAY DACHN SEP 3D U PRD	\$49,860.00	A	51%	\$24,431.40	\$7,479.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,479.00
5	DMX4-DBDCT3DU	DMX4 DRV BAY DACHN SEP 3D UPG	\$49,860.00	A	51%	\$24,431.40	\$7,479.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,479.00
5	DMX4-DBDCT-3Y	DMX4 DRV BAY DACHN SEP 3Y	\$49,860.00	A	51%	\$24,431.40	\$7,479.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,479.00
5	DMX4DBDCT3YP	DMX4 DRV BAY DACHN SEP3Y REAR PERFD DOOR	\$49,860.00	A	51%	\$24,431.40	\$7,479.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,479.00
5	DMX4-DBDCT3YP	DMX4 DRV BAY DACHN SEP 3Y PRD	\$49,860.00	A	51%	\$24,431.40	\$7,479.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,479.00
5	DMX4DBDCT3YPU	DMX4 DRV BAY DACHN SEP 3Y U PRD	\$49,860.00	A	51%	\$24,431.40	\$7,479.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,479.00
5	DMX4-DBDCT3YU	DMX4 DRV BAY DACHN SEP 3Y UPG	\$49,860.00	A	51%	\$24,431.40	\$7,479.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,479.00
5	DMX4-DBDCTDP	DMX4 DRV BAY DACHN SEP3D REAR PERFD DOOR	\$49,860.00	A	51%	\$24,431.40	\$7,479.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,479.00
5	DMX4-DBDR-3D	DMX4 DRV BAY DCON 3D	\$27,165.00	A	51%	\$13,310.85	\$4,074.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,074.75
5	DMX4-DBDR-3DP	DMX4 DRV BAY DCON 3D REAR PERFD DOOR	\$27,165.00	A	51%	\$13,310.85	\$4,074.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,074.75
5	DMX4-DBDR3DPU	DMX4 DRV BAY DCON 3D REAR PERFD DOOR UG	\$27,165.00	A	51%	\$13,310.85	\$4,074.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,074.75
5	DMX4-DBDR-3DU	DMX4 DRV BAY DCON 3D UPG	\$27,165.00	A	51%	\$13,310.85	\$4,074.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,074.75
5	DMX4-DBDR-3Y	DMX4 DRV BAY DCON 3Y	\$27,165.00	A	51%	\$13,310.85	\$4,074.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,074.75
5	DMX4-DBDR-3YP	DMX4 DRV BAY DCON 3Y REAR PERFD DOOR	\$27,165.00	A	51%	\$13,310.85	\$4,074.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,074.75
5	DMX4-DBDR3YPU	DMX4 DRV BAY DCON 3Y REAR PERFD DOOR UG	\$27,165.00	A	51%	\$13,310.85	\$4,074.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,074.75
5	DMX4-DBDR-3YU	DMX4 DRV BAY DCON 3Y UPG	\$27,165.00	A	51%	\$13,310.85	\$4,074.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,074.75
5	DMX4-DOCKT	DMX4 PRINTED DOC KIT	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX4-FB00002B	2X DMX4 2PT 4G FI FEBE 2S	\$12,775.00	A	51%	\$6,259.75	\$1,916.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,916.25
5	DMX4FB00002BU	2X DMX4 2PT 4G FI FEBE 2M UPG	\$16,605.00	A	51%	\$8,136.45	\$1,916.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,916.22
5	DMX4-FB00004B	2X DMX4 4PT 4G FI FEBE 4S	\$18,275.00	A	51%	\$8,954.75	\$2,741.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,741.25
5	DMX4FB00004BU	2X DMX4 4PT 4G FI FEBE 4S UPG	\$23,760.00	A	51%	\$11,642.40	\$2,741.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,741.90
5	DMX4-FB000040B	2X DMX4 4PT 4G FI FEBE 4M	\$14,975.00	A	51%	\$7,337.75	\$2,246.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,246.25
5	DMX4FB000040BU	2X DMX4 4PT 4G FI FEBE 4M UPG	\$19,470.00	A	51%	\$9,540.30	\$2,246.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,246.84
5	DMX4-FB00200B	2X DMX4 2PT GE FEBE 2M	\$16,560.00	A	51%	\$8,114.40	\$2,484.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,484.00
5	DMX4FB00200BU	2X DMX4 2PT GE FEBE 2M UPG	\$21,530.00	A	51%	\$10,549.70	\$2,484.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,484.56
5	DMX4-FB00400B	2X DMX4 4PT GE FEBE 4M	\$16,560.00	A	51%	\$8,114.40	\$2,484.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,484.00
5	DMX4FB00400BU	2X DMX4 4PT GE FEBE 4M UPG	\$21,530.00	A	51%	\$10,549.70	\$2,484.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,484.56
5	DMX4-FB08000B	2X DMX4 8PT 4G FC FEBE 8S	\$22,800.00	A	51%	\$11,172.00	\$3,420.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	DMX4FB08000BU	2X DMX4 8PT 4G FC FEBE 8S UPG	\$29,640.00	A	51%	\$14,523.60	\$3,420.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,420.46
5	DMX4-FB20100B	2X DMX4 3PT FCGE FEBE 3M	\$16,560.00	A	51%	\$8,114.40	\$2,484.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,484.00
5	DMX4FB20100BU	2X DMX4 3PT FCGE FEBE 3M UPG	\$21,530.00	A	51%	\$10,549.70	\$2,484.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,484.56
5	DMX4-FB20102B	2X DMX4 5PT 2FC1GE2FI FEBE 3M2S	\$22,850.00	A	51%	\$11,196.50	\$3,427.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,427.50
5	DMX4FB20102BU	2X DMX4 5PT 2FC1GE2FI FEBE 3M2S UPG	\$29,705.00	A	51%	\$14,555.45	\$3,427.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,427.96
5	DMX4-FB20300B	2XDMX4 5PT FCGE FEBE 5M	\$22,235.00	A	51%	\$10,895.15	\$3,335.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,335.25
5	DMX4FB20300BU	2X DMX4 5PT FCGE FEBE 5M UPG	\$28,905.00	A	51%	\$14,163.45	\$3,335.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,335.64
5	DMX4-FB20500B	2X DMX4 7PT 2FC5GE FEBE 7M	\$22,000.00	A	51%	\$10,780.00	\$3,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,300.00
5	DMX4FB20500BU	2X DMX4 7PT 2FC5GE FEBE 7M UPG	\$28,605.00	A	51%	\$14,016.45	\$3,301.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,301.02
5	DMX4-FB21002B	2X DMX4 5PT 4G 3FC2FI FEBE 2M3S	\$17,265.00	A	51%	\$8,459.85	\$2,589.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,589.75
5	DMX4FB21002BU	2X DMX4 5PT 4G 3FC2FI FEBE 2M3S UPG	\$22,445.00	A	51%	\$10,998.05	\$2,590.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,590.15
5	DMX4-FB40000B	2X DMX4 4PT 4G FC FEBE 4M	\$16,560.00	A	51%	\$8,114.40	\$2,484.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,484.00
5	DMX4FB40000BU	2X DMX4 4PT 4G FC FEBE 4M UPG	\$21,530.00	A	51%	\$10,549.70	\$2,484.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,484.56
5	DMX4-FB40002B	2X DMX4 6PT 4G 4FC2FI FEBE 4M2S	\$22,355.00	A	51%	\$10,953.95	\$3,353.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,353.25
5	DMX4FB40002BU	2X DMX4 6PT 4G 4FC2FI FEBE 4M2S UPG	\$29,060.00	A	51%	\$14,239.40	\$3,353.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,353.52
5	DMX4-FB40200B	2X DMX4 4M FC 2M GE FEBE	\$22,000.00	A	51%	\$10,780.00	\$3,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,300.00
5	DMX4FB40200BU	2X DMX4 4M FC 2M GE FEBE UPG	\$28,605.00	A	51%	\$14,016.45	\$3,301.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,301.02
5	DMX4-FB60100B	2X DMX4 7PT 6FC1GE FEBE 7M	\$22,000.00	A	51%	\$10,780.00	\$3,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,300.00
5	DMX4FB60100BU	2X DMX4 7PT 6FC1GE FEBE 7M UPG	\$28,605.00	A	51%	\$14,016.45	\$3,301.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,301.02
5	DMX4-FB62000B	2X DMX4 8PT 4G FC FEBE 6M2S	\$20,815.00	A	51%	\$10,199.35	\$3,122.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,122.25
5	DMX4FB62000BU	2X DMX4 8PT 4G FC FEBE6M2S UPG	\$27,060.00	A	51%	\$13,259.40	\$3,122.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,122.72
5	DMX4-FB71000B	2X DMX4 8PT 4G FC FEBE 7M1S	\$20,125.00	A	51%	\$9,861.25	\$3,018.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,018.75
5	DMX4FB71000BU	2X DMX4 8PT 4G FC FEBE7M1S UPG	\$26,165.00	A	51%	\$12,820.85	\$3,019.4						

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	DMX4-GE-SRDF	DMX4 GE SRDF PT	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX4-MEM-16GB	16 GB GLOBAL MEMORY DIR	\$23,485.00	A	51%	\$11,507.65	\$3,522.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,522.75
5	DMX4-MEM16GBU	16GB GLOBAL MEMORY DIR UPG	\$30,530.00	A	51%	\$14,959.70	\$3,523.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,523.16
5	DMX4-MEM-32GB	32 GB GLOBAL MEMORY DIR	\$33,650.00	A	51%	\$16,488.50	\$5,047.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,047.50
5	DMX4-MEM32GBU	32 GB GLOBAL MEMORY DIR UPG	\$43,745.00	A	51%	\$21,435.05	\$5,048.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,048.17
5	DMX4-MEM-64GB	64 GB GLOBAL MEMORY DIR	\$58,260.00	A	51%	\$28,547.40	\$8,739.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,739.00
5	DMX4-MEM64GBU	64 GB GLOBAL MEMORY DIR UPG	\$75,740.00	A	51%	\$37,112.60	\$8,740.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,740.40
5	DMX4-MEM-8GB	8 GB GLOBAL MEMORY DIR	\$20,095.00	A	51%	\$9,846.55	\$3,014.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,014.25
5	DMX4-MEM-8GBU	8 GB GLOBAL MEMORY DIR UPG	\$26,125.00	A	51%	\$12,801.25	\$3,014.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,014.83
5	DMX4-OPT0M4SB	DMX4 4GB FEBE OPTICS UPG 0M4S	\$13,490.00	A	51%	\$6,610.10	\$2,023.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,023.50
5	DMX4-OPT4M0SB	DMX4 4GB FEBE OPTICS UPG 4M0S	\$3,775.00	A	51%	\$1,849.75	\$566.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$566.25
5	DMX4-OPT4M2SB	DMX4 4GB FEBE OPTICS UPG 4M2S	\$11,665.00	A	51%	\$5,715.85	\$1,749.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,749.75
5	DMX4-OPT4M4SB	DMX4 4GB FEBE OPTICS UPG 4M4S	\$11,205.00	A	51%	\$5,490.45	\$1,680.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,680.75
5	DMX4-OPT6M0SB	DMX4 4GB FEBE OPTICS UPG 6M0S	\$14,335.00	A	51%	\$7,024.15	\$2,150.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,150.25
5	DMX4-OPT6M2SB	DMX4 4GB FEBE OPTICS UPG 6M2S	\$9,385.00	A	51%	\$4,598.65	\$1,407.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,407.75
5	DMX4-PC3YAFLA	DMX4 PWR CBL ABL-FL 3Y	\$2,970.00	A	51%	\$1,455.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX4-PC3YAFLE	DMX4 PWR CBL ABL-FL 3Y	\$5,165.00	A	51%	\$2,530.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX4-PCBL3DHH	DMX4 PWR CBL HBL-HBL 3D	\$2,970.00	A	51%	\$1,455.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX4-PCBL3DHR	DMX4 PWR CBL HBL-RSTOL 3D	\$2,970.00	A	51%	\$1,455.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX4-PCBL3YAG	DMX4 PWR CBL ABL-GARO 3Y	\$5,165.00	A	51%	\$2,530.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX4-PWRMOD	DMX4 PWR MOD 24 SYS	\$14,710.00	A	51%	\$7,207.90	\$2,206.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,206.50
5	DMX4-PWRMODU	DMX4 PWR MOD 24 SYS UPG	\$19,145.00	A	51%	\$9,381.05	\$2,209.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,209.33
5	DMX4-SB-CBL6M	4GB FC SFP TO HSDC2 6M	\$175.00	A	51%	\$85.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX4-SYS24-3D	DMX4 24 SLOT SYS BAY 3D	\$89,750.00	A	51%	\$43,977.50	\$13,462.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,462.50
5	DMX4-SYS24-3Y	DMX4 24 SLOT SYS BAY 3Y	\$89,750.00	A	51%	\$43,977.50	\$13,462.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,462.50
5	DMX4-SYS6-1P	DMX4 6 SLOT SYS BAY 1 PHASE	\$78,865.00	A	51%	\$38,643.85	\$11,829.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,829.75
5	DMX4-SYS6-3D	DMX4 6 SLOT SYS BAY 3D	\$78,865.00	A	51%	\$38,643.85	\$11,829.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,829.75
5	DMX4-SYS6-3Y	DMX4 6 SLOT SYS BAY 3Y	\$78,865.00	A	51%	\$38,643.85	\$11,829.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,829.75
5	DMX4-TELCO	DMX4 INTL PHONE CORD KIT	\$115.00	A	51%	\$56.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX800	DMX800 SPE FC 4 FC DIR	\$0.00	A	51%	\$0.00	\$28,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28,650.00
5	DMX800-FD	DMX800 SPE 4 FC DIR FIE	\$0.00	A	51%	\$0.00	\$28,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28,650.00
5	DMX800-M2	DMX800 M2 SPE 2/4 DIR	\$0.00	A	51%	\$0.00	\$5,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,250.00
5	DMX800-M2-FD	DMX800 M2 SPE 2/4 DIR FIE	\$0.00	A	51%	\$0.00	\$5,408.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,408.00
5	DMX801	DMX800 SPE 2 FC DIR	\$0.00	A	51%	\$0.00	\$13,011.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,011.00
5	DMX801-FD	DMX800 SPE 2 FC DIR FIE	\$0.00	A	51%	\$0.00	\$13,011.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,011.00
5	DMX8-3100	2XFEBE 3MFC1SFC 2-DIR SYS	\$0.00	A	51%	\$0.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5	DMX8-3102	2XFEBE 3MFC1SFC2SF	\$0.00	A	51%	\$0.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5	DMX8-3111	2XFEBE 3MFC 1SFC 1MGE 1SF	\$0.00	A	51%	\$0.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5	DMX8-3120	2XFEBE 3MFC1SMFC2MGE	\$0.00	A	51%	\$0.00	\$855.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$855.00
5	DMX8-4000	2XFEBE 4MFC 2-FC DIR SYS	\$0.00	A	51%	\$0.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5	DMX8-4002	2XFEBE 4MFC2SF	\$0.00	A	51%	\$0.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5	DMX8-4011	2XFEBE 4MFC 1MGE 1SF	\$0.00	A	51%	\$0.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5	DMX8-4020	2XFEBE 4MFC2MGE	\$0.00	A	51%	\$0.00	\$855.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$855.00
5	DMX8-DOCKT	DMX800 DOC KIT	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX8-F	DMX8 FICON DIR	\$0.00	A	51%	\$0.00	\$8,442.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,442.00
5	DMX8-FC	DMX8 FC DIR	\$0.00	A	51%	\$0.00	\$7,497.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,497.00
5	DMX8-FC-UPG	DMX8 FC DIR-U	\$46,300.00	A	51%	\$22,687.00	\$5,343.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,343.02
5	DMX8-F-UPG	DMX8 FICON DIR-U	\$54,865.00	A	51%	\$26,883.85	\$6,331.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,331.42
5	DMX8-G	DMX8 GIGE DIR	\$0.00	A	51%	\$0.00	\$8,442.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,442.00
5	DMX8-GF	DMX800 MPD-GF	\$0.00	A	51%	\$0.00	\$9,576.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,576.00
5	DMX8-GF-UPG	DMX800 MPD GF DIR-U	\$54,865.00	A	51%	\$26,883.85	\$6,331.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,331.42
5	DMX8-G-UPG	DMX8 GIGE DIR-U	\$59,140.00	A	51%	\$28,978.60	\$6,824.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,824.76
5	DMX-ACL-3P-EU	10FT EXT PWR CORD 3P EU	\$2,545.00	A	51%	\$1,247.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-ACL-EU	AC LINE CORD 10FT EXT EU	\$1,400.00	A	51%	\$686.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-ACL-FL-EU	ACLINE 10FT W/FL LDS EU	\$760.00	A	51%	\$372.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-ACL-EU	AC LINE CORD 10FT EXTEN	\$1,400.00	A	51%	\$686.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-ACL-EU3P	10 FT EXT PWR CORD 3P	\$2,545.00	A	51%	\$1,247.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-ACL-EU-FL	AC LINE CORD (10FT) W/FLYING LEADS	\$760.00	A	51%	\$372.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-ACON3P-50	AC CONNECTOR 3 PHASE	\$600.00	A	51%	\$294.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-ACON3P-60	AC MATING CONNECTOR 60 AMP	\$360.00	A	51%	\$176.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMXDBDCT3DPU	DMX4 DRVBAY DACHN SEP3D REAR PERFD DR UG	\$49,860.00	A	51%	\$24,431.40	\$7,479.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,479.00
5	DMXDBDCT3YPU	DMX4 DRVBAY DACHN SEP3Y REAR PERFD DR UG	\$49,860.00	A	51%	\$24,431.40	\$7,479.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,479.00
5	DMX-DELTA	DELTA 3-PHASE POWER	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-DOCKT	DMX1000 2000 3000 DOC KIT	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-ESCD8	8 PT ESCON DIR	\$32,185.00	A	51%	\$15,770.65	\$2,816.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,816.00
5	DMX-ESCD8U	8 PT ESCON DIR	\$52,300.00	A	51%	\$25,627.00	\$6,035.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,035.42
5	DMX-FCD0M4S	4 PT FC DIR 0MM 4SM	\$0.00	A	51%	\$0.00	\$11,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,850.00
5	DMX-FCD0M8S	8 PT FC DIR 0MM 8SM	\$0.00	A	51%	\$0.00	\$11,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,850.00
5	DMX-FCD4M4S	8 PT FC DIR 4MM 4SM	\$0.00	A	51%	\$0.00	\$10,860.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,860.00
5	DMX-FCD6M2S	8 PT FC DIR 6MM, 2SM	\$0.00	A	51%	\$0.00	\$10,335.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,335.00
5	DMX-FCD6M2SU	8 PT FC DIR 6MM 2SM	\$72,015.00	A	51%	\$35,287.35	\$8,310.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,310.53
5	DMX-FCD7M1S	8 PT FC DIR 7MM, 1SM	\$0.00	A	51%	\$0.00	\$10,287.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,287.00
5	DMX-FCD7M1SU	8 PT FC DIR 7MM 1SM	\$71,655.00	A	51%	\$35,110.95	\$8,268.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,268.99
5	DMX-FCD8M0S	8 PT FC DIR 8MM, 0SM	\$0.00	A	51%	\$0.00	\$10,233.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,233.00
5	DMX-FCD8M0SU	8 PT FC DIR 8MM 0SM	\$71,270.00	A	51%	\$34,922.30	\$8,224.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,224.56
5	DMX-FE-3M1S	2XFEBE 3MM, 1SM EACH BOARD	\$0.00	A	51%	\$0.00	\$824.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$824.00
5	DMX-FE-4M0S	2XFEBE 4MM,0SM EACH BOARD	\$0.00	A	51%	\$0.00	\$803.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$803.00
5	DMX-FE-6M2S	2XFEBE 6MM,2SM EACH BOARD	\$0.00	A	51%	\$0.00	\$976.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$976.00
5	DMX-FE-7M1S	2XFEBE 7MM,1SM EACH BOARD	\$0.00	A	51%	\$0.00	\$906.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$906.00
5	DMX-FE-8M0S	2XFEBE 8MM,0SM EACH BOARD	\$0.00	A	51%	\$0.00	\$906.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$906.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	DMX-GE-ISCSI	DMX GIGE ISCSI PORTS	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-GE-SRDF	DMX GIGE SRDF PORTS	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-KVM	KEYBOARD, VIDEO, MOUSE	\$0.00	A	51%	\$0.00	\$780.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$780.00
5	DMX-KVM-FD	KEYBD, VIDEO, MOUSE-FIELD	\$6,760.00	A	51%	\$3,312.40	\$1,014.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,014.00
5	DMX-M5-16384	16GB M5 CACHE DIRECTOR	\$0.00	A	51%	\$0.00	\$3,136.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,136.00
5	DMX-M5-16384U	16GB M5 CACHE DIR UPG	\$58,240.00	A	51%	\$28,537.60	\$6,720.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,720.90
5	DMX-M5-2048	2GB M5 CACHE DIRECTOR	\$0.00	A	51%	\$0.00	\$2,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,080.00
5	DMX-M5-2048U	2GB M5 CACHE DIR UPG	\$38,625.00	A	51%	\$18,926.25	\$4,457.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,457.33
5	DMX-M5-32768	32GB M5 CACHE DIR	\$0.00	A	51%	\$0.00	\$6,661.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,661.00
5	DMX-M5-32768U	32GB M5 CACHE DIR UPG	\$123,710.00	A	51%	\$60,617.90	\$14,276.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,276.13
5	DMX-M5-4096	4GB M5 CACHE DIRECTOR	\$0.00	A	51%	\$0.00	\$2,173.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,173.00
5	DMX-M5-4096U	4GB M5 CACHE DIR UPG	\$40,350.00	A	51%	\$19,771.50	\$4,656.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,656.39
5	DMX-M5-8192	8GB M5 CACHE DIRECTOR	\$0.00	A	51%	\$0.00	\$2,499.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,499.00
5	DMX-M5-8192U	8GB M5 CACHE DIR UPG	\$46,410.00	A	51%	\$22,740.90	\$5,355.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,355.71
5	DMX-OPT-1M1S	2X OPTICS KIT 1M1S	\$2,900.00	A	51%	\$1,421.00	\$435.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$435.00
5	DMX-OPT-2M	2X OPTICS KIT 2M	\$1,900.00	A	51%	\$931.00	\$285.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$285.00
5	DMX-OPT-2S	2X OPTICS KIT 2S	\$4,000.00	A	51%	\$1,960.00	\$600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$600.00
5	DMX-OPT-3M1S	2X OPTICS KIT 3M1S	\$4,420.00	A	51%	\$2,165.80	\$663.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$663.00
5	DMX-OPT-4M0S	2X OPTICS KIT 4M0S	\$4,130.00	A	51%	\$2,023.70	\$619.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$619.50
5	DMX-PW40UASTL	AC LINE CORD AUSTRALIA	\$1,850.00	A	51%	\$906.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-PW40UIEC3	AC LINE CORD	\$360.00	A	51%	\$176.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-PW40U-US	DMX AC LINE CORD NAM	\$360.00	A	51%	\$176.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-PWRMOD8	8 POWER MODULE	\$9,600.00	A	51%	\$4,704.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,440.00
5	DMX-PWRMOD8U	8* POWER MODULE UPGRADE	\$12,500.00	A	51%	\$6,125.00	\$660.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$660.00
5	DMX-RS232	RS232 SWITCH	\$0.00	A	51%	\$0.00	\$420.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$420.00
5	DMX-RS23210FT	10 FT RS232 CABLE	\$30.00	A	51%	\$14.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-RS232-FD	RS232 SWITCH FIELD INST	\$2,800.00	A	51%	\$1,372.00	\$420.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$420.00
5	DMXSB-BOT-KIT	DMX SEP DRV BAY SEP BOT ROUTING KIT	\$875.00	A	51%	\$428.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMXSB-TOP-KIT	DMX SEP DRV BAY SEP TOP ROUTING KIT	\$875.00	A	51%	\$428.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-SECURE1	DMX1000 SEISMIC RESTRAINT	\$4,200.00	A	51%	\$2,058.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-SECURE2	DMX2000 SEISMIC RESTRAINT	\$12,600.00	A	51%	\$6,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-SECURE3	DMX3000 SEISMIC RESTRAINT	\$17,000.00	A	51%	\$8,330.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-SERVER	DMX SERVER	\$0.00	A	51%	\$0.00	\$1,110.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,110.00
5	DMX-SERVER-FD	DMX SERVER SERVER FIELD INST	\$9,620.00	A	51%	\$4,713.80	\$1,443.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,443.00
5	DMX-SILENCER1	DMX1000 SOUND MUFFLER	\$1,700.00	A	51%	\$833.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-SILENCER2	DMX2000 SOUND MUFFLER	\$2,400.00	A	51%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-SILENCER3	DMX3000 SOUND MUFFLER	\$3,800.00	A	51%	\$1,862.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-SPS	2X850W STANDBY POWER SUP	\$0.00	A	51%	\$0.00	\$285.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$285.00
5	DMX-SPS-FD	2X850W STANDBY PWR-FIELD	\$2,600.00	A	51%	\$1,274.00	\$390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$390.00
5	DMX-WYE	WYE 3-PHASE POWER	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DP3-FCD2	2PORT DP FIBRE CHNL MULT	\$0.00	A	51%	\$0.00	\$660.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$660.00
5	DP3-FCD2S	FIBRE CHN DIR 2PT MUL/SIN	\$0.00	A	51%	\$0.00	\$739.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$739.00
5	DP3-FCD4	FIBRE CHN DIR 4PT MULTIMD	\$0.00	A	51%	\$0.00	\$600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$600.00
5	DP3-FCD42G	2GB FC DIR 4PT MULTI	\$0.00	A	51%	\$0.00	\$757.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$757.00
5	DP3-FCD42GS	2GB FC DIR 4PT 1SIN, 3MUL	\$0.00	A	51%	\$0.00	\$771.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$771.00
5	DP3-FCD8	FIBRE CHN DIR 8 PORT HUB	\$0.00	A	51%	\$0.00	\$921.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$921.00
5	DP3-FND2M	FICON 2PT CHN DIR MULTI	\$0.00	A	51%	\$0.00	\$995.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$995.00
5	DP3-FND2MS	FICON DIRECTOR MULTI/SING	\$0.00	A	51%	\$0.00	\$1,117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,117.00
5	DP3-FND2S	FICON 2PT CHN DIR SINGLE	\$0.00	A	51%	\$0.00	\$1,134.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,134.00
5	DP3-GBENET2	GIGE DIR 4PT MULTI	\$0.00	A	51%	\$0.00	\$1,211.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,211.00
5	DP3-RFD2	2PORT DP FIBRE CHN REMOT	\$0.00	A	51%	\$0.00	\$600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$600.00
5	DP3-RFD2S	REMOTE FC DIR 2PT MUL/SIN	\$0.00	A	51%	\$0.00	\$739.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$739.00
5	DP3-RFD42G	2GB FC DIR 4PT MULTI SRDF	\$0.00	A	51%	\$0.00	\$1,514.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,514.00
5	DP3-RFD42GS	2GB FC DIR 4PT 1S/3M SRDF	\$0.00	A	51%	\$0.00	\$1,541.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,541.00
5	DP3-RLD42	REMOTE LNK DIR 4PT 2CCI/O	\$0.00	A	51%	\$0.00	\$818.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$818.00
5	DP3-RLD44	REMOTE LNK DIR 4PT 4CCI/O	\$0.00	A	51%	\$0.00	\$921.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$921.00
5	DP3-SCB1	12PORTB SYM FC SWITCH DIR	\$0.00	A	51%	\$0.00	\$1,202.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,202.00
5	DP3-SCD42	ESCON CHN DIR 4PT 2CCI/O	\$0.00	A	51%	\$0.00	\$818.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$818.00
5	DP3-SCD44	ESCON CHN DIR 4PT 4CCI/O	\$0.00	A	51%	\$0.00	\$921.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$921.00
5	DP3-SCQ1	12PORTQ SYM FC SWITCH DIR	\$0.00	A	51%	\$0.00	\$1,022.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,022.00
5	DP3-USD4H	4-PORT HVD ULTRA SCSI DIR	\$0.00	A	51%	\$0.00	\$565.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$565.00
5	ENHCHN8430	RPL 10R2 CACHE BD W/CHNDR	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC100M-50M	FIBRE CHNL 100 MTR 50/125	\$950.00	A	51%	\$465.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC100M-50MLC	FCHNL 100M 50/125 LC-LC	\$1,320.00	A	51%	\$646.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC100M-50MSLC	FCHNL 100M 50/125 SC-LC	\$1,280.00	A	51%	\$627.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC100M-62M	SC/SC 62.5 FC CABLE 100M	\$1,150.00	A	51%	\$563.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC100M-62MLC	LC/LC 62.5 FC CABLE 100M	\$1,300.00	A	51%	\$637.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC100M-62MSLC	SC/LC 62.5 FC CABLE 100M	\$1,630.00	A	51%	\$798.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC100M-9M	FCHNL 100M 9/125 SC-SC	\$1,090.00	A	51%	\$534.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC100M-9MLC	FCHNL 100M 9/125 LC-LC	\$1,090.00	A	51%	\$534.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC100M-9MSLC	FCHNL 100M 9/125 SC-LC	\$1,090.00	A	51%	\$534.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC10M-50M	FIBRE CHNL 10 MTR 50/125	\$300.00	A	51%	\$147.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC10M-50MLC	FCHNL 10M 50/125 LC-LC	\$420.00	A	51%	\$205.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC10M-50MSLC	FCHNL 10M 50/125 SC-LC	\$400.00	A	51%	\$196.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC10M-62M	SC/SC 62.5 FC CABLE 10M	\$320.00	A	51%	\$156.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC10M-62MLC	LC/LC 62.5 FC CABLE 10M	\$364.00	A	51%	\$178.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC10M-62MSLC	SC/LC 62.5 FC CABLE 10M	\$475.00	A	51%	\$232.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC10M-9M	FCHNL 10M 9/125 SC-SC	\$450.00	A	51%	\$220.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC10M-9MLC	FCHNL 10M 9/125 LC-LC	\$450.00	A	51%	\$220.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC10M-9MSLC	FCHNL 10M 9/125 SC-LC	\$450.00	A	51%	\$220.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	FC1M-50MLC	FCHNL 1M 50/125 LC-LC	\$330.00	A	51%	\$161.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC1M-50MSLC	FCHNL 1M 50/125 SC-LC	\$340.00	A	51%	\$166.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC1M-62M	SC/SC 62.5 FC CABLE - 1M	\$210.00	A	51%	\$102.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC1M-62MLC	LC/LC 62.5 FC CABLE 1M	\$282.00	A	51%	\$138.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC1M-9MSLC	FCHNL 1M 9/125 SC-LC	\$420.00	A	51%	\$205.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC30M-50M	FIBRE CHNL 30 MTR 50/125	\$430.00	A	51%	\$210.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC30M-50MLC	FCHNL 30M 50/125 LC-LC	\$610.00	A	51%	\$298.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC30M-50MSLC	FCHNL 30M 50/125 SC-LC	\$580.00	A	51%	\$284.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC30M-62M	SC/SC 62.5 FC CABLE 30M	\$520.00	A	51%	\$254.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC30M-62MLC	LC/LC 62.5 FC CABLE 30M	\$545.00	A	51%	\$267.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC30M-62MSLC	SC/LC 62.5 FC CABLE 30M	\$710.00	A	51%	\$347.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC30M-9M	FCHNL 30M 9/125 SC-SC	\$590.00	A	51%	\$289.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC30M-9MLC	FCHNL 30M 9/125 LC-LC	\$580.00	A	51%	\$284.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC30M-9MSLC	FCHNL 30M 9/125 SC-LC	\$590.00	A	51%	\$289.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC3M-50MLC	FCHNL 3M 50/125 LC-LC	\$330.00	A	51%	\$161.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC3M-50MSLC	FCHNL 3M 50/125 SC-LC	\$350.00	A	51%	\$171.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC3M-62M	SC/SC 62.5 FC CABLE 3M	\$275.00	A	51%	\$134.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC3M-62MLC	LC/LC 62.5 FC CABLE 3M	\$300.00	A	51%	\$147.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC3M-62MSLC	SC/LC 62.5 3M W/SC CPLR	\$455.00	A	51%	\$222.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC3M-9MSLC	FCHNL 3M 9/125 SC-LC	\$340.00	A	51%	\$166.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC3M-LCESCADP	LC/ESCON W/ST CPLR 3M	\$400.00	A	51%	\$196.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC3M-MTESCADP	MTR/J/ESCON W/ST CPLR 3M	\$500.00	A	51%	\$245.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC3M-MTLCADP	MTR/J/LC W/LC CPLR 3M	\$600.00	A	51%	\$294.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC50M-50M	FIBRE CHNL 50 MTR CABLE	\$560.00	A	51%	\$274.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC50M-50MLC	FCHNL 50M 50/125 LC-LC	\$830.00	A	51%	\$406.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC50M-50MSLC	FCHNL 50M 50/125 SC-LC	\$790.00	A	51%	\$387.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC50M-62M	SC/SC 62.5 FC CABLE 50M	\$705.00	A	51%	\$345.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC50M-62MLC	LC/LC 62.5 FC CABLE 50M	\$791.00	A	51%	\$387.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC50M-62MSLC	SC/LC 62.5 FC CABLE 50M	\$1,030.00	A	51%	\$504.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC50M-9M	FCHNL 50M 9/125 SC-SC	\$750.00	A	51%	\$367.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC50M-9MLC	FCHNL 50M 9/125 LC-LC	\$750.00	A	51%	\$367.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC50M-9MSLC	FCHNL 50M 9/125 SC-LC	\$750.00	A	51%	\$367.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC5M-50M	FIBRE CHNL 5 METER 50/125	\$260.00	A	51%	\$127.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC5M-50MLC	FCHNL 5M 50/125 LC-LC	\$380.00	A	51%	\$186.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC5M-50MSLC	FCHNL 5M 50/125 SC-LC	\$350.00	A	51%	\$171.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC5M-62M	SC/SC 62.5 FC CABLE 5M	\$275.00	A	51%	\$134.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC5M-62MLC	LC/LC 62.5 FC CABLE 5M	\$318.00	A	51%	\$155.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC5M-62MSLC	SC/LC 62.5 FC CABLE 5M	\$420.00	A	51%	\$205.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC5M-9M	FCHNL 5M 9/125 SC-SC	\$410.00	A	51%	\$200.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC5M-9MLC	FCHNL 5M 9/125 LC-LC	\$410.00	A	51%	\$200.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC5M-9MSLC	FCHNL 5M 9/125 SC-LC	\$420.00	A	51%	\$205.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FIBER-107M	FBR JUMPER CBL FOR ESCON	\$1,200.00	A	51%	\$588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FIBER-122M	FIBER OPTIC CBL 122METERS	\$1,300.00	A	51%	\$637.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FIBER-46M	FBR JUMPER CBL FOR ESCON	\$700.00	A	51%	\$343.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FIBER-61M	FIBER OPTIC CBL 61 METERS	\$900.00	A	51%	\$441.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FIBER-77M	FBR JUMPER CBL FOR ESCON	\$1,000.00	A	51%	\$490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FIBER-92M	FBR JUMPER CBL FOR ESCON	\$1,100.00	A	51%	\$539.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FREE5TB	5TB FREE TIERED STORAGE	\$0.00	A	51%	\$0.00	\$1,978.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,978.30
5	FREE5TB-SATA	5TB FREE TIERED STORAGE SATA	\$0.00	A	51%	\$0.00	\$1,880.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,880.00
5	LSE-FHDA	FIBRE LSE FOR ISERIES	\$0.00	A	51%	\$0.00	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,450.00
5	MEM3-1024UPG	1024MB M3 CACHE UPG	\$0.00	A	51%	\$0.00	\$455.00	\$0.00	\$0.00	\$0.00	\$0.00	\$455.00
5	MEM3-16384	16384MB M3 CACHE MEM	\$0.00	A	51%	\$0.00	\$2,463.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,463.00
5	MEM3-16384UPG	16384MB M3 CACHE UPG	\$0.00	A	51%	\$0.00	\$1,463.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,463.00
5	MEM3-2048	2048MB M3 CACHE MEM	\$0.00	A	51%	\$0.00	\$547.00	\$0.00	\$0.00	\$0.00	\$0.00	\$547.00
5	MEM3-2048UPG	2048MB M3 CACHE UPG	\$0.00	A	51%	\$0.00	\$568.00	\$0.00	\$0.00	\$0.00	\$0.00	\$568.00
5	MEM3-24576	24576MB M3 CACHE MEM	\$0.00	A	51%	\$0.00	\$3,653.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,653.00
5	MEM3-32768	32768MB M3 CACHE MEM	\$0.00	A	51%	\$0.00	\$4,610.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,610.00
5	MEM3-4096	4096MB M3 CACHE MEM	\$0.00	A	51%	\$0.00	\$741.00	\$0.00	\$0.00	\$0.00	\$0.00	\$741.00
5	MEM3-4096UPG	4096MB M3 CACHE UPG	\$0.00	A	51%	\$0.00	\$904.00	\$0.00	\$0.00	\$0.00	\$0.00	\$904.00
5	MEM3-49152	49152MB M3 CACHE MEM	\$0.00	A	51%	\$0.00	\$4,802.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,802.00
5	MEM3-65536	65536MB M3 CACHE MEM	\$0.00	A	51%	\$0.00	\$6,406.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,406.00
5	MEM3-8192	8192MB M3 CACHE MEM	\$0.00	A	51%	\$0.00	\$1,344.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,344.00
5	MEM3-8192UPG	8192MB M3 CACHE MEM UPG	\$0.00	A	51%	\$0.00	\$1,453.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,453.00
5	NA3F12001B	VMAX 4G FLASH 200GB DRV	\$0.00	A	51%	\$0.00	\$1,825.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,825.50
5	NA3F12001BTU	VMAX 3G FLASH 200GB DRV UPG TAA	\$17,035.00	A	51%	\$8,347.15	\$1,892.59	\$0.00	\$0.00	\$0.00	\$0.00	\$1,892.59
5	NA3F12001BU	VMAX 3G FLASH 200GB DRV UPG	\$17,035.00	A	51%	\$8,347.15	\$1,892.59	\$0.00	\$0.00	\$0.00	\$0.00	\$1,892.59
5	NA3F12001C	VMAX 3G FLASH 200GB DRV FOR IBM-(AS400)	\$0.00	A	51%	\$0.00	\$1,825.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,825.50
5	NA3F12001CU	VMAX 3G FLASH 200GB DRV IBM-(AS400)UPG	\$0.00	A	51%	\$0.00	\$1,892.59	\$0.00	\$0.00	\$0.00	\$0.00	\$1,892.59
5	NA47210001B	VMAX 4G 7_2K1000GB DRV	\$0.00	A	51%	\$0.00	\$283.50	\$0.00	\$0.00	\$0.00	\$0.00	\$283.50
5	NA47210001BTU	VMAX 4G 7_2K1000GB DRV UPG TAA	\$2,645.00	A	51%	\$1,296.05	\$293.86	\$0.00	\$0.00	\$0.00	\$0.00	\$293.86
5	NA47210001BU	VMAX 4G 7_2K1000GB DRV UPG	\$2,645.00	A	51%	\$1,296.05	\$293.86	\$0.00	\$0.00	\$0.00	\$0.00	\$293.86
5	NA47220001B	VMAX 4G 72K 2000GB DRV	\$0.00	A	51%	\$0.00	\$448.50	\$0.00	\$0.00	\$0.00	\$0.00	\$448.50
5	NA47220001BTU	VMAX 4G 72K 2000GB DRV UPG TAA	\$4,185.00	A	51%	\$2,050.65	\$464.95	\$0.00	\$0.00	\$0.00	\$0.00	\$464.95
5	NA47220001BU	VMAX 4G 72K 2000GB DRV UPG	\$4,185.00	A	51%	\$2,050.65	\$464.95	\$0.00	\$0.00	\$0.00	\$0.00	\$464.95
5	NA47220001C	VMAX 4G 72K 2000GB DRVSI	\$0.00	A	51%	\$0.00	\$448.50	\$0.00	\$0.00	\$0.00	\$0.00	\$448.50
5	NA47220001CTU	VMAX 4G 72K 2000GB DRVSI UPG TAA	\$4,185.00	A	51%	\$2,050.65	\$464.95	\$0.00	\$0.00	\$0.00	\$0.00	\$464.95
5	NA47220001CU	VMAX 4G 72K 2000GB DRVSI UPGRADE	\$4,185.00	A	51%	\$2,050.65	\$464.95	\$0.00	\$0.00	\$0.00	\$0.00	\$464.95
5	NF4103001B	VMAX 4G 10K300GB DRIVE	\$0.00	A	51%	\$0.00	\$275.25	\$0.00	\$0.00	\$0.00	\$0.00	\$275.25
5	NF4103001BTU	VMAX 4G 10K300GB DRV UPG TAA	\$2,570.00	A	51%	\$1,259.30	\$285.53	\$0.00	\$0.00	\$0.00	\$0.00	\$285.53
5	NF4103001BU	VMAX 4G 10K300GB DRV UPG	\$2,570.00	A	51%	\$1,259.30	\$285.53	\$0.00	\$0.00	\$0.00	\$0.00	\$285.53

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	NF4103001C	VMAX 4G 10K300GB DRVsi	\$0.00	A	51%	\$0.00	\$275.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$275.25
5	NF4103001CTU	VMAX 4G 10K300GB DRVSI UPG TAA	\$2,570.00	A	51%	\$1,259.30	\$285.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$285.53
5	NF4103001CU	VMAX 4G 10K300GB DRVSI UPG	\$2,570.00	A	51%	\$1,259.30	\$285.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$285.53
5	NF4104001B	VMAX 4G 10K400GB DRV	\$0.00	A	51%	\$0.00	\$452.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$452.25
5	NF4104001BU	VMAX 4G 10K400GB DRV UPG	\$4,220.00	A	51%	\$2,067.80	\$468.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$468.84
5	NF4104001C	VMAX 4G 10K400GB DRVSI	\$0.00	A	51%	\$0.00	\$452.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$452.25
5	NF4104001CTU	VMAX 4G 10K400GB DRVSI UPG	\$4,220.00	A	51%	\$2,067.80	\$468.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$468.84
5	NF4104001BU	VMAX 4G 10K450GB DRV	\$0.00	A	51%	\$0.00	\$359.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$359.25
5	NF4104001BTU	VMAX 4G 10K450GB DRV UPG TAA	\$3,355.00	A	51%	\$1,643.95	\$372.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$372.74
5	NF4104001BU	VMAX 4G 10K450GB DRV UPG	\$3,355.00	A	51%	\$1,643.95	\$372.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$372.74
5	NF4104001C	VMAX 4G 10K450GB DRVSI	\$0.00	A	51%	\$0.00	\$359.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$359.25
5	NF4104001CTU	VMAX 4G 10K450GB DRVSI UPG TAA	\$3,355.00	A	51%	\$1,643.95	\$372.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$372.74
5	NF4104001CU	VMAX 4G 10K450GB DRVSI UPG	\$3,355.00	A	51%	\$1,643.95	\$372.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$372.74
5	NF4106001B	VMAX 4G 10K600GB DRV	\$0.00	A	51%	\$0.00	\$436.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$436.50
5	NF4106001BTU	VMAX 4G 10K600GB DRV UPG TAA	\$4,075.00	A	51%	\$1,996.75	\$452.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$452.73
5	NF4106001BU	VMAX 4G 10K600GB DRV UPG	\$4,075.00	A	51%	\$1,996.75	\$452.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$452.73
5	NF4106001C	V-MAX 4G 10K600GB DRVSI	\$0.00	A	51%	\$0.00	\$436.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$436.50
5	NF4106001CTU	VMAX 4G 10K600GB DRVSI UPG TAA	\$4,075.00	A	51%	\$1,996.75	\$452.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$452.73
5	NF4106001CU	VMAX 4G 10K600GB DRVSI UPG	\$4,075.00	A	51%	\$1,996.75	\$452.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$452.73
5	NF4151461B	VMAX 4G 15K146GB DRV	\$0.00	A	51%	\$0.00	\$368.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$368.25
5	NF4151461BTU	VMAX 4G 15K146GB DRV UPG TAA	\$3,435.00	A	51%	\$1,683.15	\$381.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$381.63
5	NF4151461BU	VMAX 4G 15K146GB DRV UPG	\$3,435.00	A	51%	\$1,683.15	\$381.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$381.63
5	NF4151461C	VMAX 4G 15K146GB DRVSI	\$0.00	A	51%	\$0.00	\$368.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$368.25
5	NF4151461CTU	VMAX 4G 15K146GB DRVSI UPG TAA	\$3,435.00	A	51%	\$1,683.15	\$381.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$381.63
5	NF4151461CU	VMAX 4G 15K146GB DRVSI UPG	\$3,435.00	A	51%	\$1,683.15	\$381.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$381.63
5	NF4153001B	VMAX 4G 15K300GB DRV	\$0.00	A	51%	\$0.00	\$346.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$346.50
5	NF4153001BTU	VMAX 4G 15K300GB DRV UPG TAA	\$3,235.00	A	51%	\$1,585.15	\$359.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$359.41
5	NF4153001BU	VMAX 4G 15K300GB DRV UPG	\$3,235.00	A	51%	\$1,585.15	\$359.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$359.41
5	NF4153001C	VMAX 4G 15K300GB DRVSI	\$0.00	A	51%	\$0.00	\$346.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$346.50
5	NF4153001CTU	VMAX 4G 15K300GB DRVSI UPG TAA	\$3,235.00	A	51%	\$1,585.15	\$359.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$359.41
5	NF4153001CU	VMAX 4G 15K300GB DRVSI UPG	\$3,235.00	A	51%	\$1,585.15	\$359.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$359.41
5	NF4154501B	VMAX 4G 15K450GB DRV	\$0.00	A	51%	\$0.00	\$454.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$454.50
5	NF4154501BTU	VMAX 4G 15K450GB DRV UPG TAA	\$4,240.00	A	51%	\$2,077.60	\$471.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$471.06
5	NF4154501BU	VMAX 4G 15K450GB DRV UPG	\$4,240.00	A	51%	\$2,077.60	\$471.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$471.06
5	NF4154501C	VMAX 4G 15K450GB DRVSI	\$0.00	A	51%	\$0.00	\$454.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$454.50
5	NF4154501CTU	VMAX 4G 15K450GB DRVSI UPG TAA	\$4,240.00	A	51%	\$2,077.60	\$471.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$471.06
5	NF4154501CU	VMAX 4G 15K450GB DRVSI UPG	\$4,240.00	A	51%	\$2,077.60	\$471.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$471.06
5	NF4156001B	VMAX 4G 15K600GB DRV	\$0.00	A	51%	\$0.00	\$561.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$561.00
5	NF4156001BTU	VMAX 4G 15K600GB DRV UPG TAA	\$5,235.00	A	51%	\$2,565.15	\$581.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$581.61
5	NF4156001BU	VMAX 4G 15K600GB DRV UPG	\$5,235.00	A	51%	\$2,565.15	\$581.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$581.61
5	NF4156001C	VMAX 4G 15K600GB DRVSI	\$0.00	A	51%	\$0.00	\$561.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$561.00
5	NF4156001CTU	VMAX 4G 15K600GB DRVSI UPG TAA	\$5,235.00	A	51%	\$2,565.15	\$581.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$581.61
5	NF4156001CU	VMAX 4G 15K600GB DRVSI UPG	\$5,235.00	A	51%	\$2,565.15	\$581.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$581.61
5	NF4F11001B	VMAX 4G FLASH 100GB DRV	\$6,505.00	A	51%	\$3,187.45	\$975.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$975.75
5	NF4F11001BTU	VMAX 4G FLASH 100GB DRV UPG	\$9,105.00	A	51%	\$4,461.45	\$1,011.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,011.57
5	NF4F11001C	VMAX 4G FLASH 100GB DRVSI	\$6,505.00	A	51%	\$3,187.45	\$975.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$975.75
5	NF4F11001CTU	VMAX 4G FLASH 100GB DRVSI UPG	\$9,105.00	A	51%	\$4,461.45	\$1,011.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,011.57
5	NF4F12001B	VMAX 4G FLASH 200GB DRV	\$0.00	A	51%	\$0.00	\$1,825.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,825.50
5	NF4F12001BTU	VMAX 200GB FLASH 4GB FC UPG TAA	\$17,035.00	A	51%	\$8,347.15	\$1,892.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,892.59
5	NF4F12001BU	VMAX 200GB FLASH 4GB FC UPG	\$17,035.00	A	51%	\$8,347.15	\$1,892.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,892.59
5	NF4F12001C	VMAX 4G FLASH 200GB DRVSI	\$0.00	A	51%	\$0.00	\$1,825.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,825.50
5	NF4F12001CTU	VMAX 200GB FLASH 4GB FC Si UPG TAA	\$17,035.00	A	51%	\$8,347.15	\$1,892.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,892.59
5	NF4F12001CU	VMAX 200GB FLASH 4GB FC Si UPG	\$17,035.00	A	51%	\$8,347.15	\$1,892.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,892.59
5	NF4F14001B	VMAX 4G FLASH 400GB DRV	\$0.00	A	51%	\$0.00	\$3,462.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,462.75
5	NF4F14001BTU	VMAX 400GB FLASH 4GB FC UPG TAA	\$32,320.00	A	51%	\$15,836.80	\$3,590.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,590.75
5	NF4F14001BU	VMAX 400GB FLASH 4GB FC UPG	\$32,320.00	A	51%	\$15,836.80	\$3,590.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,590.75
5	NF4F14001C	VMAX 4G FLASH 400GB DRVSI	\$0.00	A	51%	\$0.00	\$3,462.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,462.75
5	NF4F14001CTU	VMAX 400GB FLASH 4GB FC Si UPG	\$32,320.00	A	51%	\$15,836.80	\$3,590.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,590.75
5	NF4F22001B	VMAX 4G FLASH 200GB DRV (STG2)	\$12,170.00	A	51%	\$5,963.30	\$1,825.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,825.50
5	NF4F22001BU	VMAX 4G FLASH 200GB DRV UPG(STG2)	\$17,035.00	A	51%	\$8,347.15	\$1,892.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,892.59
5	NF4F22001C	VMAX 4G FLASH 200GB DRVSI (STG2)	\$12,170.00	A	51%	\$5,963.30	\$1,825.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,825.50
5	NF4F22001CTU	VMAX 4G FLASH 200GB DRVSI UPG(STG2)	\$17,035.00	A	51%	\$8,347.15	\$1,892.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,892.59
5	NF4F24001B	VMAX 4G FLASH 400GBS DRV	\$23,085.00	A	51%	\$11,311.65	\$3,462.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,462.75
5	NF4F24001BU	VMAX 4G FLASH 400GBS DRV UPG	\$32,320.00	A	51%	\$15,836.80	\$3,590.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,590.75
5	NF4F24001C	VMAX 4G FLASH 400GBS DRVSI	\$23,085.00	A	51%	\$11,311.65	\$3,462.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,462.75
5	NF4F24001CTU	VMAX 4G FLASH 400GBS DRVSI UPG	\$32,320.00	A	51%	\$15,836.80	\$3,590.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,590.75
5	NS4103001B	VMAX 4G 10K 300GB SAS DRV	\$0.00	A	51%	\$0.00	\$213.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$213.00
5	NS4103001BTU	VMAX 4G 10K 300GB SAS DRV UPG TAA	\$1,990.00	A	51%	\$975.10	\$221.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$221.09
5	NS4103001BU	VMAX 4G 10K 300GB SAS DRV UPG	\$1,990.00	A	51%	\$975.10	\$221.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$221.09
5	NS4103001C	VMAX 4G 10K 300GB SAS DRV FOR IBM-I	\$0.00	A	51%	\$0.00	\$213.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$213.00
5	NS4103001CTU	VMAX 4G 10K 300GB SAS DRV IBM-I UPG TAA	\$1,990.00	A	51%	\$975.10	\$221.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$221.09
5	NS4103001CU	VMAX 4G 10K 300GB SAS DRV FOR IBM-I UPG	\$1,990.00	A	51%	\$975.10	\$221.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$221.09
5	NS4104501B	VMAX 4G 10K 450GB SAS DRV	\$0.00	A	51%	\$0.00	\$303.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$303.75
5	NS4104501BTU	VMAX 4G 10K 450GB SAS DRV UPG TAA	\$2,835.00	A	51%	\$1,389.15	\$314.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$314.97
5	NS4104501BU	VMAX 4G 10K 450GB SAS DRV UPG	\$2,835.00	A	51%	\$1,389.15	\$314.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$314.97
5	NS4104501C	VMAX 4G 10K 450GB SAS DRV IBM-I	\$0.00	A	51%	\$0.00	\$303.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$303.75
5	NS4104501CTU	VMAX 4G 10K 450GB SAS DRV IBM-I UPG TAA	\$2,835.00	A	51%	\$1,389.15	\$314.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$314.97
5	NS4104501CU	VMAX 4G 10K 450GB SAS DRV IBM-I UPG	\$2,835.00	A	51%	\$1,389.15	\$314.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$314.97
5	NS4106001B	VMAX 4G 10K 600GB SAS DRV	\$0.00	A	51%	\$0.00	\$369.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$369.75
5	NS4106001BTU	VMAX 4G 10K 600GB SAS DRV UPG TAA	\$3,450.00	A	51%	\$1,690.50	\$383.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$383.30

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	NS4106001BU	VMAX 4G 10K 600GB SAS DRV UPG	\$3,450.00	A	51%	\$1,690.50	\$383.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$383.30
5	NS4106001C	VMAX 4G 10K 600GB SAS DRV IBM-I	\$0.00	A	51%	\$0.00	\$369.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$369.75
5	NS4106001CTU	VMAX 4G 10K 600GB SAS DRV IBM-I UPG TAA	\$3,450.00	A	51%	\$1,690.50	\$383.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$383.30
5	NS4106001CU	VMAX 4G 10K 600GB SAS DRV IBM-I UPG	\$3,450.00	A	51%	\$1,690.50	\$383.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$383.30
5	NSXDM00-4A	NSX XBLADE60: 4GB,6CU+2OP	\$0.00	A	51%	\$0.00	\$4,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,725.00
5	NSXDM00-4A-U	NSX XB60: 4GB,6CU+2OP-UPG	\$0.00	A	51%	\$0.00	\$4,721.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,721.54
5	NSXDM01-4C	NSX XBLADE65 4GBMEM 6CU+2OP GIGE 1X10GIG	\$0.00	A	51%	\$0.00	\$7,560.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,560.00
5	NSXDM01-4C-S	NSX XBLADE60 TO XBLADE 65 UPGRADE	\$0.00	A	51%	\$0.00	\$7,554.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,554.46
5	NSXDM01-4C-U	XBLADE 4GBMEM 6CU+2OP GIGE 1X10GIGE UPG	\$0.00	A	51%	\$0.00	\$7,563.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,563.68
5	NSXDM00-U	NSX EXP CHASSIS: NO BLADE	\$0.00	A	51%	\$0.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	NSXDM00-U	NSX EXP CHAS: NO BL-UPG	\$0.00	A	51%	\$0.00	\$1,625.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,625.73
5	NSXRACKU	NSX BASE CAB: 2CS+UPS	\$0.00	A	51%	\$0.00	\$14,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,250.00
5	NT47230001B	VMAX 4G 7_2K3000GB DRV	\$4,215.00	A	51%	\$2,065.35	\$632.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$632.25
5	NT47230001BTU	VMAX 4G 7_2K3000GB DRV UPG TAA	\$5,900.00	A	51%	\$2,891.00	\$655.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$655.49
5	NT47230001BU	VMAX 4G 7_2K3000GB DRV UPG	\$5,900.00	A	51%	\$2,891.00	\$655.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$655.49
5	NT47230001C	VMAX 4G 7_2K3000GB DRV FOR IBM-I	\$4,215.00	A	51%	\$2,065.35	\$632.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$632.25
5	NT47230001CTU	VMAX 4G 7_2K3000GB DRV FOR IBM-I UPG TAA	\$5,900.00	A	51%	\$2,891.00	\$655.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$655.49
5	NT47230001CU	VMAX 4G 7_2K3000GB DRV FOR IBM-I UPG	\$5,900.00	A	51%	\$2,891.00	\$655.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$655.49
5	PDP-1PHA-RC	QTY 2 SINGLE PH PDP ANDERSON-ROHS COMPLI	\$4,340.00	A	51%	\$2,126.60	\$651.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$651.00
5	PDP-1PHTA-RC	QTY 2 SINGLE PH PDP TYCO/AMP-ROHS COMPLI	\$4,340.00	A	51%	\$2,126.60	\$651.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$651.00
5	PDP-3PHDELA-R	QTY 2 3-PH DELTA PDP ANDERSON-ROHS COMPL	\$4,340.00	A	51%	\$2,126.60	\$651.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$651.00
5	PDP-3PHDEL-IN	QTY 2 3-PHASE DELTA PDP (INTL NON-ROHS)	\$4,340.00	A	51%	\$2,126.60	\$651.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$651.00
5	PDP-3PHDEL-IR	QTY 2 3-PH DELTA PDP INTL-ROHS COMPLIANT	\$4,340.00	A	51%	\$2,126.60	\$651.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$651.00
5	PDP-3PHDEL-R	QTY 2 3-PH DELTA PDP TYCO/AMP-ROHS COMPL	\$4,340.00	A	51%	\$2,126.60	\$651.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$651.00
5	PDP-3PHWYEA-R	QTY 2 3-PH WYE PDP ANDERSON-ROHS COMPLT	\$4,340.00	A	51%	\$2,126.60	\$651.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$651.00
5	PDP-3PHWYET-N	QTY 2 3-PH WYE PDP TYCO/AMP-NON ROHS CMP	\$4,340.00	A	51%	\$2,126.60	\$651.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$651.00
5	PDP-3PHWYET-R	QTY 2 3-PH WYE PDP TYCO/AMP-ROHS COMPLIA	\$4,340.00	A	51%	\$2,126.60	\$651.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$651.00
5	SB-00004-RET	VMAX 4Gb 4S FIC RETURN	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-00040-RET	VMAX 4Gb 4M FIC RETURN	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-00400-RET	VMAX 4M GIGE RETURN	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-08000-RET	VMAX 4Gb 8S FC RETURN	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-128A-BASE	VMAX SE BASE-128GB	\$0.00	A	51%	\$0.00	\$39,588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39,588.00
5	SB-128A-BASEC	VMAX SE BASE-128GB-C	\$0.00	A	51%	\$0.00	\$39,588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39,588.00
5	SB-128AD-BASC	VMAX SE BASE-128GB-C with Encryption	\$0.00	A	51%	\$0.00	\$46,338.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46,338.00
5	SB-128AD-BASE	VMAX SE BASE-128GB with Encryption	\$0.00	A	51%	\$0.00	\$46,338.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46,338.00
5	SB-128-BASE	VMAX BASE-128GB	\$0.00	A	51%	\$0.00	\$51,850.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$51,850.50
5	SB-128-BASEC	VMAX BASE-128GB-C	\$0.00	A	51%	\$0.00	\$51,850.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$51,850.50
5	SB-128D-BASE	VMAX BASE-128GB with Encryption	\$0.00	A	51%	\$0.00	\$58,600.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$58,600.50
5	SB-128D-BASEC	VMAX BASE-128GB-C with Encryption	\$0.00	A	51%	\$0.00	\$58,600.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$58,600.50
5	SB-128-RET	VMAX MEMORY RETURN 128GB	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-15-DCH	STOR BAY 15SLT DR ENCL	\$0.00	A	51%	\$0.00	\$780.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$780.00
5	SB-15-DCH-U	STOR BAY 15SLT DR ENCL U	\$0.00	A	51%	\$0.00	\$600.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$600.08
5	SB-15-DCH-UFD	SB DCH 15SLT DR ENC UFD	\$5,200.00	A	51%	\$2,548.00	\$600.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$600.08
5	SB-15-DIR	STOR BAY 15SLT DR ENCL	\$0.00	A	51%	\$0.00	\$780.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$780.00
5	SB-15-DIR-U	STOR BAY 15SLT DR ENCL U	\$0.00	A	51%	\$0.00	\$600.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$600.08
5	SB-15-DIR-UFD	SB DIR 15SLT DR ENC UFD	\$5,200.00	A	51%	\$2,548.00	\$600.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$600.08
5	SB-1P	VMAX 1P INFRAST	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-1P-A	VMAX SE 1P INFRAST	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-32-128UFD	VMAX MEMCONV 2X16 to 2X64 GB	\$159,145.00	A	51%	\$77,987.05	\$18,365.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,365.33
5	SB-32-64UFD	VMAX MEMCONV 2X16 to 2X32 GB	\$46,120.00	A	51%	\$22,598.80	\$5,322.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,322.25
5	SB-32A-BASE	VMAX BASE SE-32GB	\$0.00	A	51%	\$0.00	\$24,789.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$24,789.75
5	SB-32A-BASEC	VMAX SE BASE-32GB-C	\$0.00	A	51%	\$0.00	\$24,789.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$24,789.75
5	SB-32AD-BASE	VMAX SE BASE-32GB with Encryption	\$0.00	A	51%	\$0.00	\$31,539.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31,539.75
5	SB-32AD-BASEC	VMAX SE BASE-32GB-C with Encryption	\$0.00	A	51%	\$0.00	\$31,539.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31,539.75
5	SB-32-BASE	VMAX BASE-32GB	\$0.00	A	51%	\$0.00	\$35,995.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$35,995.50
5	SB-32-BASEC	VMAX BASE-32GB-C	\$0.00	A	51%	\$0.00	\$35,995.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$35,995.50
5	SB-32D-BASE	VMAX BASE-32GB with Encryption	\$0.00	A	51%	\$0.00	\$42,745.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$42,745.50
5	SB-32D-BASEC	VMAX BASE-32GB-C with Encryption	\$0.00	A	51%	\$0.00	\$42,745.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$42,745.50
5	SB-32-RET	VMAX MEMORY RETURN 32GB	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-3D	VMAX DELTA INFRAST	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-3D-A	VMAX SE DELTA INFRAST	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-3Y	VMAX WYE INFRAST	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-3Y-A	VMAX SE WYE INFRAST	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB4-15-DCH	DMX4 STOR BAY 15SLT DR ENCL	\$5,100.00	A	51%	\$2,499.00	\$765.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$765.00
5	SB4-15-DCH-U	DMX4 STOR BAY 15SLT DR ENCL U	\$5,100.00	A	51%	\$2,499.00	\$588.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$588.54
5	SB4-15DCH-UFD	DMX4 ST BAY 15SLT DR ENCL UFD	\$5,100.00	A	51%	\$2,499.00	\$765.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$765.00
5	SB4-15-DIR	DMX4 STOR BAY 15SLT DR ENCL	\$5,100.00	A	51%	\$2,499.00	\$765.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$765.00
5	SB4-15-DIR-U	DMX4 STOR BAY 15SLT DR ENCL U	\$5,100.00	A	51%	\$2,499.00	\$588.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$588.54
5	SB4-15DIR-UFD	DMX4 ST BAY 15SLT DR ENCL UFD	\$5,100.00	A	51%	\$2,499.00	\$765.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$765.00
5	SB-44000-RET	VMAX 4Gb 4M4S FC RETURN	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-62000-RET	VMAX 4Gb 6M2S FC RETURN	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-64-128UFD	VMAX MEMCONV 2X32 to 2X64 GB	\$146,770.00	A	51%	\$71,917.30	\$16,937.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,937.26
5	SB-64A-BASE	VMAX SE BASE-64GB	\$0.00	A	51%	\$0.00	\$28,307.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28,307.25
5	SB-64A-BASEC	VMAX SE BASE-64GB-C	\$0.00	A	51%	\$0.00	\$28,307.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28,307.25
5	SB-64AD-BASE	VMAX SE BASE-64GB with Encryption	\$0.00	A	51%	\$0.00	\$35,057.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$35,057.25
5	SB-64AD-BASEC	VMAX SE BASE-64GB-C with Encryption	\$0.00	A	51%	\$0.00	\$35,057.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$35,057.25
5	SB-64-BASE	VMAX BASE-64GB	\$0.00	A	51%	\$0.00	\$40,196.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$40,196.25
5	SB-64-BASEC	VMAX BASE-64GB-C	\$0.00	A	51%	\$0.00	\$40,196.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$40,196.25
5	SB-64D-BASE	VMAX BASE-64GB with Encryption	\$0.00	A	51%	\$0.00	\$46,946.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46,946.25
5	SB-64D-BASEC	VMAX BASE-64GB-C with Encryption	\$0.00	A	51%	\$0.00	\$46,946.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46,946.25

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	SB-64-RET	VMAX MEMORY RETURN 64GB	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-8000-RET	VMAX 4Gb 8M FC RETURN	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SBA-CNV-1PU	VMAX SE Conv to 1P infrastructure	\$4,340.00	A	51%	\$2,126.60	\$651.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$651.00
5	SBA-CNV-3DU	VMAX SE Conv to 3D infrastructure	\$4,340.00	A	51%	\$2,126.60	\$651.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$651.00
5	SBA-CNV-3YU	VMAX SE Conv to 3Y infrastructure	\$4,340.00	A	51%	\$2,126.60	\$651.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$651.00
5	SBA-CNVDB-1PU	VMAX-SE EXPN BAY POWER CONVERSION 1P UPG	\$4,340.00	A	51%	\$2,126.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-AD128DNDCU	VMAX UPG ENGINE-128GB-C with Encryption	\$433,500.00	A	51%	\$212,415.00	\$50,025.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$50,025.90
5	SB-AD128NDECU	VMAX UPG ENGINE-128GB-C	\$375,000.00	A	51%	\$183,750.00	\$43,275.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$43,275.00
5	SB-ADD128DNDC	VMAX ADD ENGINE-128GB-C with Encryption	\$333,460.00	A	51%	\$163,395.40	\$50,019.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$50,019.00
5	SB-ADD128DNDE	VMAX ADD ENGINE-128GB with Encryption	\$333,460.00	A	51%	\$163,395.40	\$50,019.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$50,019.00
5	SB-ADD128DNDU	VMAX UPG ENGINE-128GB with Encryption	\$433,500.00	A	51%	\$212,415.00	\$50,025.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$50,025.90
5	SB-ADD128NDE	VMAX ADD ENGINE-128GB	\$0.00	A	51%	\$0.00	\$43,269.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$43,269.00
5	SB-ADD128NDEC	VMAX ADD ENGINE-128GB-C	\$0.00	A	51%	\$0.00	\$43,269.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$43,269.00
5	SB-ADD128NDEU	VMAX UPG ENGINE-128GB	\$375,000.00	A	51%	\$183,750.00	\$43,275.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$43,275.00
5	SB-ADD32DNDCU	VMAX UPG ENGINE-32GB-C with Encryption	\$293,160.00	A	51%	\$143,648.40	\$33,830.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33,830.66
5	SB-ADD32DNDE	VMAX ADD ENGINE-32GB with Encryption	\$225,505.00	A	51%	\$110,497.45	\$33,825.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33,825.75
5	SB-ADD32DNDEC	VMAX ADD ENGINE-32GB-C with Encryption	\$225,505.00	A	51%	\$110,497.45	\$33,825.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33,825.75
5	SB-ADD32DNDEU	VMAX UPG ENGINE-32GB with Encryption	\$293,160.00	A	51%	\$143,648.40	\$33,830.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33,830.66
5	SB-ADD32NDE	VMAX ADD ENGINE-32GB	\$0.00	A	51%	\$0.00	\$27,075.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27,075.75
5	SB-ADD32NDEC	VMAX ADD ENGINE-32GB-C	\$0.00	A	51%	\$0.00	\$27,075.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27,075.75
5	SB-ADD32NDECU	VMAX UPG ENGINE-32GB-C	\$234,660.00	A	51%	\$114,983.40	\$27,079.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27,079.76
5	SB-ADD32NDEU	VMAX UPG ENGINE-32GB	\$234,660.00	A	51%	\$114,983.40	\$27,079.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27,079.76
5	SB-ADD64DNDCU	VMAX UPG ENGINE-64GB-C with Encryption	\$325,890.00	A	51%	\$159,686.10	\$37,607.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37,607.71
5	SB-ADD64DNDE	VMAX ADD ENGINE-64GB with Encryption	\$250,685.00	A	51%	\$122,835.65	\$37,602.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37,602.75
5	SB-ADD64DNDEC	VMAX ADD ENGINE-64GB-C with Encryption	\$250,685.00	A	51%	\$122,835.65	\$37,602.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37,602.75
5	SB-ADD64DNDEU	VMAX UPG ENGINE-64GB with Encryption	\$325,890.00	A	51%	\$159,686.10	\$37,607.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37,607.71
5	SB-ADD64NDE	VMAX ADD ENGINE-64GB	\$0.00	A	51%	\$0.00	\$30,852.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$30,852.75
5	SB-ADD64NDEC	VMAX ADD ENGINE-64GB-C	\$0.00	A	51%	\$0.00	\$30,852.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$30,852.75
5	SB-ADD64NDECU	VMAX UPG ENGINE-64GB-C	\$267,390.00	A	51%	\$131,021.10	\$30,856.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$30,856.81
5	SB-ADD64NDEU	VMAX UPG ENGINE-64GB	\$267,390.00	A	51%	\$131,021.10	\$30,856.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$30,856.81
5	SBA-SILENCER	VMAX SE SILENCER KIT SYS BAY	\$2,000.00	A	51%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SBA-TOP-KIT	TITAN RACK TOP ROUTING KIT	\$1,080.00	A	51%	\$529.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-BBU	STOR BAY BATTERY BACK-U	\$3,400.00	A	51%	\$1,666.00	\$510.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$510.00
5	SB-BBU-U	STOR BAY BATTERY BACK-UP	\$3,400.00	A	51%	\$1,666.00	\$392.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$392.36
5	SB-BBU-UFD	SB BATTERY BACK-UP UFD	\$3,400.00	A	51%	\$1,666.00	\$392.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$392.36
5	SB-CNV-3DU	VMAX Conv to 3D infra/storage bay	\$4,340.00	A	51%	\$2,126.60	\$651.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$651.00
5	SB-CNV-3YU	VMAX Conv to 3Y infra/storage bay	\$4,340.00	A	51%	\$2,126.60	\$651.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$651.00
5	SB-CNVDB-1PU	VMAX Conv to 1P storage bay	\$4,340.00	A	51%	\$2,126.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-CNVINF-1PU	VMAX Conv to 1P infrastructure	\$4,340.00	A	51%	\$2,126.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-COMPRSUFD	VMAX UPG CMPR ENABLED	\$16,460.00	A	51%	\$8,065.40	\$1,899.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,899.48
5	SB-DBA-DC-1P	VMAX SE SB DCH 1PHASE	\$0.00	A	51%	\$0.00	\$4,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,097.25
5	SB-DBA-DC1PPU	VMAX SE SB DCH 1-PH UPG PERF REAR DOOR	\$27,315.00	A	51%	\$13,384.35	\$4,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,097.25
5	SB-DBA-DC-1PU	VMAX SE SB DCH 1 PHASE UPG	\$27,315.00	A	51%	\$13,384.35	\$4,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,097.25
5	SB-DBA-DC-3D	VMAX SE SB DCH DELTA	\$0.00	A	51%	\$0.00	\$4,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,097.25
5	SB-DBA-DC3DPU	VMAX SE SB DCH DELTA UPG PERF REAR DOOR	\$27,315.00	A	51%	\$13,384.35	\$4,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,097.25
5	SB-DBA-DC-3DU	VMAX SE SB DCH DELTA UPG	\$27,315.00	A	51%	\$13,384.35	\$4,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,097.25
5	SB-DBA-DC-3Y	VMAX SE SB DCH WYE	\$0.00	A	51%	\$0.00	\$4,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,097.25
5	SB-DBA-DC3YPU	VMAX SE SB DCH WYE UPG PERF REAR DOOR	\$27,315.00	A	51%	\$13,384.35	\$4,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,097.25
5	SB-DBA-DC-3YU	VMAX SE SB DCH WYE UPG	\$27,315.00	A	51%	\$13,384.35	\$4,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,097.25
5	SB-DBA-DCS-1P	VMAX SE SB SEPARATED DCH 1PHASE	\$49,730.00	A	51%	\$24,367.70	\$7,459.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,459.50
5	SB-DBA-DCS1PU	VMAX SE SB SEPARATED DCH 1PHASE UPG	\$49,730.00	A	51%	\$24,367.70	\$5,738.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,738.84
5	SB-DBA-DCS-3D	VMAX SE SB SEPARATED DCH DELTA	\$49,730.00	A	51%	\$24,367.70	\$7,459.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,459.50
5	SB-DBA-DCS3DU	VMAX SE SB SEPARATED DCH DELTA UPG	\$49,730.00	A	51%	\$24,367.70	\$7,459.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,459.50
5	SB-DBA-DCS-3Y	VMAX SE SB SEPARATED DCH WYE	\$49,730.00	A	51%	\$24,367.70	\$7,459.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,459.50
5	SB-DBA-DCS3YU	VMAX SE SB SEPARATED DCH WYE UPG	\$49,730.00	A	51%	\$24,367.70	\$7,459.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,459.50
5	SB-DB-BOT-KIT	VMAX BOT ROUTING KIT	\$1,080.00	A	51%	\$529.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-DB-DC-1P	VMAX SB DCH 1 PHASE	\$0.00	A	51%	\$0.00	\$4,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,097.25
5	SB-DB-DC-1PPU	VMAX SB DCH 1 PHASE UPG PERF REAR DOOR	\$27,315.00	A	51%	\$13,384.35	\$4,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,097.25
5	SB-DB-DC-1PU	VMAX SB DCH 1 PHASE UPG	\$27,315.00	A	51%	\$13,384.35	\$4,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,097.25
5	SB-DB-DC-3D	VMAX SB DCH DELTA	\$0.00	A	51%	\$0.00	\$4,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,097.25
5	SB-DB-DC-3DPU	VMAX SB DCH DELTA UPG PERF REAR DOOR	\$27,315.00	A	51%	\$13,384.35	\$4,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,097.25
5	SB-DB-DC-3DU	VMAX SB DCH DELTA UPG	\$27,315.00	A	51%	\$13,384.35	\$4,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,097.25
5	SB-DB-DC-3Y	VMAX SB DCH WYE	\$0.00	A	51%	\$0.00	\$4,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,097.25
5	SB-DB-DC-3YP	VMAX SB DCH WYE WITH PERF REAR DOOR	\$0.00	A	51%	\$0.00	\$4,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,097.25
5	SB-DB-DC-3YPU	VMAX SB DCH WYE UPG PERF REAR DOOR	\$27,315.00	A	51%	\$13,384.35	\$4,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,097.25
5	SB-DB-DC-3YU	VMAX SB DCH WYE UPG	\$27,315.00	A	51%	\$13,384.35	\$4,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,097.25
5	SB-DBDC-SPS	VMAX SB DCH SPS	\$0.00	A	51%	\$0.00	\$510.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$510.00
5	SB-DBDC-SPS-U	VMAX SB DCH SPS UPG	\$3,400.00	A	51%	\$1,666.00	\$510.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$510.00
5	SB-DBDCSPS-UFD	VMAX SB DCH SPS UFD	\$3,400.00	A	51%	\$1,666.00	\$510.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$510.00
5	SB-DB-DIR-1P	VMAX SB DIR 1 PHASE	\$0.00	A	51%	\$0.00	\$4,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,097.25
5	SB-DB-DIR1PPU	VMAX SB DIR 1 PHASE UPG PERF REAR DOOR	\$27,315.00	A	51%	\$13,384.35	\$4,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,097.25
5	SB-DB-DIR-1PU	VMAX SB DIR 1 PHASE UPG	\$27,315.00	A	51%	\$13,384.35	\$4,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,097.25
5	SB-DB-DIR-3D	VMAX SB DIR DELTA	\$0.00	A	51%	\$0.00	\$4,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,097.25
5	SB-DB-DIR3DPU	VMAX SB DIR DELTA UPG PERF REAR DOOR	\$27,315.00	A	51%	\$13,384.35	\$4,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,097.25
5	SB-DB-DIR-3DU	VMAX SB DIR DELTA UPG	\$27,315.00	A	51%	\$13,384.35	\$4,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,097.25
5	SB-DB-DIR-3Y	VMAX SB DIR WYE	\$0.00	A	51%	\$0.00	\$4,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,097.25
5	SB-DB-DIR-3YP	VMAX SB DIR WYE PERF REAR DOOR	\$0.00	A	51%	\$0.00	\$4,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,097.25
5	SB-DB-DIR3YPU	VMAX SB DIR WYE UPG PERF REAR DOOR	\$27,315.00	A	51%	\$13,384.35	\$4,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,097.25
5	SB-DB-DIR-3YU	VMAX SB DIR WYE UPG	\$27,315.00	A	51%	\$13,384.35	\$4,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,097.25
5	SB-DB-SOLIDDR	VMAX Solid Rear Door-storage bay	\$1,400.00	A	51%	\$686.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL		
5	SB-DB-SPS	VMAX SB SPS	\$0.00	A	51%	\$510.00	\$0.00	\$510.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$510.00
5	SB-DB-SPS-U	VMAX SB SPS UPG	\$3,400.00	A	51%	\$1,666.00	\$1,666.00	\$510.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$510.00
5	SB-DB-SPS-UFD	VMAX SB SPS UFD	\$3,400.00	A	51%	\$1,666.00	\$1,666.00	\$510.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$510.00
5	SB-DDB-DC-1P	VMAX SEP SB 1PHASE	\$49,730.00	A	51%	\$24,367.70	\$24,367.70	\$7,459.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,459.50
5	SB-DDB-DC-1PP	VMAX SEP SB 1PH PERF REAR DOOR	\$49,730.00	A	51%	\$24,367.70	\$24,367.70	\$7,459.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,459.50
5	SB-DDB-DC-1PPU	VMAX SEP SB 1PH PERF REAR DOOR UPG	\$49,730.00	A	51%	\$24,367.70	\$24,367.70	\$7,459.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,459.50
5	SB-DDB-DC-1PU	VMAX SEP SB 1PHASE UPG	\$49,730.00	A	51%	\$24,367.70	\$24,367.70	\$7,459.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,459.50
5	SB-DDB-DC-3D	VMAX SEP SB DELTA	\$49,730.00	A	51%	\$24,367.70	\$24,367.70	\$7,459.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,459.50
5	SB-DDB-DC-3DP	VMAX SEP SB DELTA PERF REAR DOOR	\$49,730.00	A	51%	\$24,367.70	\$24,367.70	\$7,459.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,459.50
5	SB-DDB-DC-3DU	VMAX SEP SB DELTA UPG	\$49,730.00	A	51%	\$24,367.70	\$24,367.70	\$7,459.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,459.50
5	SB-DDB-DC-3Y	VMAX SEP SB WYE	\$49,730.00	A	51%	\$24,367.70	\$24,367.70	\$7,459.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,459.50
5	SB-DDB-DC-3YP	VMAX SEP SB WYE PERF REAR DOOR	\$49,730.00	A	51%	\$24,367.70	\$24,367.70	\$7,459.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,459.50
5	SB-DDB-DC-3YU	VMAX SEP SB WYE UPG	\$49,730.00	A	51%	\$24,367.70	\$24,367.70	\$7,459.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,459.50
5	SB-DE15A-DIR	VMAX 15SLTA DRV ENCL	\$0.00	A	51%	\$0.00	\$0.00	\$765.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$765.00
5	SB-DE15DCH	VMAX 15SLT DR ENCL	\$0.00	A	51%	\$0.00	\$0.00	\$765.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$765.00
5	SB-DE15DCHU	VMAX 15SLT DR ENCL UPG	\$5,100.00	A	51%	\$2,499.00	\$2,499.00	\$765.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$765.00
5	SB-DE15DCHUFD	VMAX 15SLT DR ENCL UFD	\$5,100.00	A	51%	\$2,499.00	\$2,499.00	\$765.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$765.00
5	SB-DE15-DIR	VMAX 15SLT DR ENCL	\$0.00	A	51%	\$0.00	\$0.00	\$765.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$765.00
5	SB-DE15-DIRU	VMAX 15SLT DR ENCL UPG	\$5,100.00	A	51%	\$2,499.00	\$2,499.00	\$765.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$765.00
5	SB-DE15DIRUFD	VMAX 15SLT DR ENCL UFD	\$5,100.00	A	51%	\$2,499.00	\$2,499.00	\$765.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$765.00
5	SB-FE00004	VMAX 4Gb 4S FIC	\$0.00	A	51%	\$0.00	\$0.00	\$456.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$456.00
5	SB-FE00004EU	VMAX 8Gb 4S FIC	\$0.00	A	51%	\$0.00	\$0.00	\$1,368.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,368.00
5	SB-FE00004EUF	VMAX 8Gb 4S FIC-UPG	\$11,855.00	A	51%	\$5,808.95	\$5,808.95	\$1,368.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,368.07
5	SBFE00004EUF	VMAX 8Gb 4S FIC-CV	\$19,000.00	A	51%	\$9,310.00	\$9,310.00	\$2,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,850.00
5	SB-FE00004U	VMAX 4Gb 4S FIC-UPG	\$3,950.00	A	51%	\$1,935.50	\$1,935.50	\$455.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$455.83
5	SB-FE00004UFD	VMAX 4Gb 4S FIC-CV	\$19,000.00	A	51%	\$9,310.00	\$9,310.00	\$2,192.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,192.60
5	SB-FE00040E	VMAX 8Gb 4M FIC	\$0.00	A	51%	\$0.00	\$0.00	\$912.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$912.00
5	SB-FE00040EU	VMAX 8Gb 4M FIC-UPG	\$7,905.00	A	51%	\$3,873.45	\$3,873.45	\$912.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$912.24
5	SBFE00040EUF	VMAX 8Gb 4M FIC-CV	\$19,000.00	A	51%	\$9,310.00	\$9,310.00	\$2,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,850.00
5	SB-FE00040U	VMAX 4Gb 4M FIC-UPG	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-FE00040UFD	VMAX 4Gb 4M FIC-CV	\$19,000.00	A	51%	\$9,310.00	\$9,310.00	\$2,192.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,192.60
5	SB-FE00400T	VMAX 10Gb 4M GIGE	\$0.00	A	51%	\$0.00	\$0.00	\$912.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$912.00
5	SB-FE00400TU	VMAX 10Gb 4M GIGE-UPG	\$7,904.00	A	51%	\$3,872.96	\$3,872.96	\$912.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$912.12
5	SB-FE00400TUF	VMAX 10Gb 4M GIGE-CV	\$0.00	A	51%	\$0.00	\$0.00	\$2,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,850.00
5	SB-FE00400U	VMAX 4M GIGE-UPG	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-FE00400UFD	VMAX 4M GIGE-CV	\$19,000.00	A	51%	\$9,310.00	\$9,310.00	\$2,192.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,192.60
5	SB-FE08000	VMAX 4Gb 8S FC	\$0.00	A	51%	\$0.00	\$0.00	\$912.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$912.00
5	SB-FE08000E	VMAX 8Gb 8S FC	\$0.00	A	51%	\$0.00	\$0.00	\$1,824.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,824.00
5	SB-FE08000EU	VMAX 8Gb 8S FC-UPG	\$15,810.00	A	51%	\$7,746.90	\$7,746.90	\$1,824.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,824.47
5	SBFE08000EUF	VMAX 8Gb 8S FC-CV	\$19,000.00	A	51%	\$9,310.00	\$9,310.00	\$2,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,850.00
5	SB-FE08000U	VMAX 4Gb 8S FC-UPG	\$7,905.00	A	51%	\$3,873.45	\$3,873.45	\$912.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$912.24
5	SB-FE08000UFD	VMAX 4Gb 8S FC-CV	\$19,000.00	A	51%	\$9,310.00	\$9,310.00	\$2,192.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,192.60
5	SB-FE44000	VMAX 4Gb 4M4S FC	\$0.00	A	51%	\$0.00	\$0.00	\$456.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$456.00
5	SB-FE44000E	VMAX 8Gb 4M4S FC	\$0.00	A	51%	\$0.00	\$0.00	\$1,368.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,368.00
5	SB-FE44000EU	VMAX 8Gb 4M4S FC-UPG	\$11,855.00	A	51%	\$5,808.95	\$5,808.95	\$1,368.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,368.07
5	SBFE44000EUF	VMAX 8Gb 4M4S FC-CV	\$19,000.00	A	51%	\$9,310.00	\$9,310.00	\$2,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,850.00
5	SB-FE44000U	VMAX 4Gb 4M4S FC-UPG	\$3,950.00	A	51%	\$1,935.50	\$1,935.50	\$455.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$455.83
5	SB-FE44000UFD	VMAX 4Gb 4M4S FC-CV	\$19,000.00	A	51%	\$9,310.00	\$9,310.00	\$2,192.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,192.60
5	SB-FE62000	VMAX 4Gb 6M2S FC	\$0.00	A	51%	\$0.00	\$0.00	\$228.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$228.00
5	SB-FE62000E	VMAX 8Gb 6M2S FC	\$0.00	A	51%	\$0.00	\$0.00	\$1,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,140.00
5	SB-FE62000EU	VMAX 8Gb 6M2S FC-UPG	\$9,880.00	A	51%	\$4,841.20	\$4,841.20	\$1,140.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,140.15
5	SBFE62000EUF	VMAX 8Gb 6M2S FC-CV	\$19,000.00	A	51%	\$9,310.00	\$9,310.00	\$2,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,850.00
5	SB-FE62000U	VMAX 4Gb 6M2S FC-UPG	\$1,975.00	A	51%	\$967.75	\$967.75	\$227.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$227.92
5	SB-FE62000UFD	VMAX 4Gb 6M2S FC-CV	\$19,000.00	A	51%	\$9,310.00	\$9,310.00	\$2,192.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,192.60
5	SB-FE80000	VMAX 4Gb 8M FC	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-FE80000E	VMAX 8Gb 8M FC	\$0.00	A	51%	\$0.00	\$0.00	\$912.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$912.00
5	SB-FE80000EU	VMAX 8Gb 8M FC-UPG	\$7,905.00	A	51%	\$3,873.45	\$3,873.45	\$912.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$912.24
5	SB-FE80000EUF	VMAX 8Gb 8M FC-CV	\$19,000.00	A	51%	\$9,310.00	\$9,310.00	\$2,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,850.00
5	SB-FE80000U	VMAX 4Gb 8M FC-UPG	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-FE80000UFD	VMAX 4Gb 8M FC-CV	\$19,000.00	A	51%	\$9,310.00	\$9,310.00	\$2,192.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,192.60
5	SB-GE-ISCSI	VMAX GIGE ISCSI PORTS	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-GE-SRDF	VMAX GIGE SRDF PORTS	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-INF-PERFDR	VMAX Perf Rear Door-Infrastructure	\$1,400.00	A	51%	\$686.00	\$686.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-NOCMPRSRET	VMAX NON-CMPR RETURN	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-PERFREARDR	VMAX STORAGE BAY PERFORATED REAR DOOR	\$1,400.00	A	51%	\$686.00	\$686.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-SECUREA	VMAX SE SEISMIC BRKT KIT	\$8,120.00	A	51%	\$3,978.80	\$3,978.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-SPSA	VMAX SE BAY SPS	\$0.00	A	51%	\$0.00	\$0.00	\$510.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$510.00
5	SB-SYS-TOPKIT	VMAX SYSTEM BAY TOP ROUTING KIT	\$1,080.00	A	51%	\$529.20	\$529.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-VMAX-LOGO	VMAX/VMAX SE DOOR LOGO RETROFIT KIT	\$250.00	A	51%	\$122.50	\$122.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-115V	MODEM 115V	\$2,500.00	A	51%	\$1,225.00	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-230V	MODEM 230V	\$2,500.00	A	51%	\$1,225.00	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-ARTINA	MODEM ARGENTINA	\$2,500.00	A	51%	\$1,225.00	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-AST	MODEM AUSTRIA	\$2,500.00	A	51%	\$1,225.00	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-AUL	SYMIII.5 MODEM AUSTRALIA	\$2,500.00	A	51%	\$1,225.00	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-BEL	SYMIII.5 MODEM BELGIUM	\$2,500.00	A	51%	\$1,225.00	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-CZ	MODEM CZECH	\$2,500.00	A	51%	\$1,225.00	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-DEN	SYMIII.5 MODEM DENMARK	\$2,500.00	A	51%	\$1,225.00	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-DMX3	MODEM FOR SYMMETRIX DMX3 SYSTEMS	\$2,500.00	A	51%	\$1,225.00	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-DMX4	MODEM FOR SYMMETRIX DMX4 SYSTEMS	\$2,500.00	A	51%	\$1,225.0								

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	SYMMOD-FIN	MODEM FINLAND	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-FRA	SYMII.5 MODEM FRANCE	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-GER	SYMII.5 MODEM GERMANY	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-HK	SYMII.5 MODEM HONG KONG	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-IR1	SYMII.5 MODEM ICELAND	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-IRL	MODEM IRELAND	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-ISR	MODEM ISRAEL	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-ITA	SYMII.5 MODEM ITALY	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-JAP	SYMII.5 MODEM JAPAN	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-KOR	SYMII.5 MODEM KOREA	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-MOR	MODEM MOROCCO	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-NET	SYMII.5 MODEM NETHERLANDS	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-NOR	SYMII.5 MODEM NORWAY	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-NZEA	MODEM NEW ZEALAND	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-SA	SYMII.5 MODEM S.AFRICA	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-SPA	MODEM SPAIN	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-SWE	SYMII.5 MODEM SWEDEN	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-SWI	SYMII.5 MODEM SWITZERLAND	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-SWZ	SYMII.5 MODEM SWITZ INTER	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-TAI	SYMII.5 MODEM TAIWAN	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-UK	SYMMETRIXII.5 MODEM UK	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-US	MODEM UNITED STATES	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYM-OM3-100M	OM3 50/125 MICRON OPTCL CABLE LC-LC 100M	\$1,620.00	A	51%	\$793.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYM-OM3-10M	OM3 50/125 MICRON OPTCL CABLE LC-LC 10M	\$520.00	A	51%	\$254.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYM-OM3-1M	OM3 50/125 MICRON OPTCL CABLE LC-LC 1M	\$410.00	A	51%	\$200.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYM-OM3-30M	OM3 50/125 MICRON OPTCL CABLE LC-LC 30M	\$750.00	A	51%	\$367.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYM-OM3-3M	OM3 50/125 MICRON OPTCL CABLE LC-LC 3M	\$410.00	A	51%	\$200.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYM-OM3-50M	OM3 50/125 MICRON OPTCL CABLE LC-LC 50M	\$1,020.00	A	51%	\$499.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYM-OM3-5M	OM3 50/125 MICRON OPTCL CABLE LC-LC 5M	\$470.00	A	51%	\$230.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYM-SECURE1	HALF BAY SEISMIC KIT	\$2,600.00	A	51%	\$1,274.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYM-SECURE2	1 BAY SEISMIC KIT	\$12,200.00	A	51%	\$5,978.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYM-SECURE3	3 BAY SEISMIC KIT	\$12,200.00	A	51%	\$5,978.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TB-15-DIR	EQUIP BAY 15 SLOT DR ENCL	\$0.00	A	51%	\$0.00	\$780.00	\$0.00	\$0.00	\$0.00	\$0.00	\$780.00
5	TB-15-DIR-U	EQUIP BAY 15SLT DR ENCL U	\$5,200.00	A	51%	\$2,548.00	\$600.08	\$0.00	\$0.00	\$0.00	\$0.00	\$600.08
5	TB-15-DIR-UFD	SYS BAY 15 SLT DR ENC FLD UPG	\$5,100.00	A	51%	\$2,499.00	\$588.54	\$0.00	\$0.00	\$0.00	\$0.00	\$588.54
5	TB24-SILENCER	SYSTEM BAY SILENCER KIT	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TB4-15-DIR	Equip Bay 15 Slot DR encl	\$5,100.00	A	51%	\$2,499.00	\$765.00	\$0.00	\$0.00	\$0.00	\$0.00	\$765.00
5	TB4-15-DIRU	Equip Bay 15SLT DR ENCLUPG	\$5,100.00	A	51%	\$2,499.00	\$588.54	\$0.00	\$0.00	\$0.00	\$0.00	\$588.54
5	TB4-15-DIRUFD	SYS BAY 15 SLT DR ENC FLD UPG	\$5,100.00	A	51%	\$2,499.00	\$588.54	\$0.00	\$0.00	\$0.00	\$0.00	\$588.54
5	TB-BBU	EQUIP BAY BATTERY BACK-UP	\$3,400.00	A	51%	\$1,666.00	\$510.00	\$0.00	\$0.00	\$0.00	\$0.00	\$510.00
5	TB-BBU-U	EQUIP BAY BATTERY BACKUPU	\$3,400.00	A	51%	\$1,666.00	\$392.36	\$0.00	\$0.00	\$0.00	\$0.00	\$392.36
5	TB-BBU-UFD	SYS BAY BATTERY BACK-UP FLD UPG	\$5,100.00	A	51%	\$2,499.00	\$588.54	\$0.00	\$0.00	\$0.00	\$0.00	\$588.54
5	Z8530-2E	MF SYMM 8530 2TB ESCON	\$0.00	A	51%	\$0.00	\$51,240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$51,240.00
5	Z8530-2F	MF 8530 2TB FICON	\$0.00	A	51%	\$0.00	\$53,640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$53,640.00
5	Z8530-3.5E	MF SYMM 8530 3.5TB ESCON	\$0.00	A	51%	\$0.00	\$68,040.00	\$0.00	\$0.00	\$0.00	\$0.00	\$68,040.00
5	Z8530-3.5F	MF SYMM 8530 3.5TB FICON	\$0.00	A	51%	\$0.00	\$70,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$70,440.00
5	Z8830-10E	MF SYMM 8830 10TB ESCON	\$0.00	A	51%	\$0.00	\$167,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$167,520.00
5	Z8830-10F	MF SYMM 8830 10TB FICON	\$0.00	A	51%	\$0.00	\$171,120.00	\$0.00	\$0.00	\$0.00	\$0.00	\$171,120.00
5	Z8830-5E	MF SYMM 8830 5TB	\$0.00	A	51%	\$0.00	\$108,720.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108,720.00
5	Z8830-5F	MF SYMM 8830 5TB FICON	\$0.00	A	51%	\$0.00	\$112,320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$112,320.00
5	Z-SILENCER	SILENCER Z8530Z8830	\$770.00	A	51%	\$377.30	\$115.50	\$0.00	\$0.00	\$0.00	\$0.00	\$115.50
5	40UC-SECURE2	CLRN 40UC ANTI-MOVE KIT	\$1,000.00	B	51%	\$490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUX-M1GI-A	CELERRA 2PORT GB ISCSI SLIC PAIR AUX FAC	\$0.00	B	51%	\$0.00	\$750.00	\$550.00	\$0.00	\$200.00	\$0.00	\$750.00
5	AUX-M1GI-U	CEL 2PORTS GBISCSI SLIC PAIR FOR AUX UPG	\$7,000.00	B	51%	\$3,430.00	\$1,050.00	\$770.00	\$0.00	\$280.00	\$0.00	\$1,050.00
5	AUX-M4GF-BE-A	CELERRA 4FC 4G BE SLIC PAIR FOR AUX FACT	\$0.00	B	51%	\$0.00	\$1,500.00	\$1,100.00	\$0.00	\$400.00	\$0.00	\$1,500.00
5	AUX-M4GF-BE-U	CELERRA 4FC 4GB BE SLIC PAIR FOR AUX UPG	\$20,000.00	B	51%	\$9,800.00	\$3,000.00	\$2,200.00	\$0.00	\$800.00	\$0.00	\$3,000.00
5	AUX-M4GF-FB-A	2 CELERRA 4FC 4GB FE/BE SLICS FOR AUXFAC	\$5,000.00	B	51%	\$2,450.00	\$750.00	\$550.00	\$0.00	\$200.00	\$0.00	\$750.00
5	AUX-M4GF-FB-U	CELERRA 4FC 4GB FE/BE SLIC PAIR FOR AUX	\$7,000.00	B	51%	\$3,430.00	\$1,050.00	\$770.00	\$0.00	\$280.00	\$0.00	\$1,050.00
5	AUX-M4GF-FE-A	CELERRA 4FC 4G FE SLIC PAIR FOR AUX FACT	\$0.00	B	51%	\$0.00	\$750.00	\$550.00	\$0.00	\$200.00	\$0.00	\$750.00
5	AUX-M4GF-FE-U	CELERRA 4FC 4GB FE SLIC PAIR FOR AUX UPG	\$7,000.00	B	51%	\$3,430.00	\$1,050.00	\$770.00	\$0.00	\$280.00	\$0.00	\$1,050.00
5	AUX-M4GF-XS-U	CEL 4GB FC 4PORT SLICPAIR NO SFP AUX UPG	\$12,500.00	B	51%	\$6,125.00	\$1,875.00	\$1,375.00	\$0.00	\$500.00	\$0.00	\$1,875.00
5	AUX-M8GF-FB-A	2 CELERRA 4FC 8GB FE/BE SLICS FOR AUX FA	\$6,250.00	B	51%	\$3,062.50	\$937.50	\$687.50	\$0.00	\$250.00	\$0.00	\$937.50
5	AUX-M8GF-FB-U	CELERRA 4FC 8GB FE/BE SLIC PAIR FOR AUX	\$8,750.00	B	51%	\$4,287.50	\$1,312.50	\$962.50	\$0.00	\$350.00	\$0.00	\$1,312.50
5	AUX-M8GF-FE-A	CELERRA 4FC 8G FE SLIC PAIR FOR AUX FACT	\$0.00	B	51%	\$0.00	\$937.50	\$687.50	\$0.00	\$250.00	\$0.00	\$937.50
5	AUX-M8GF-FE-U	CELERRA 4FC 8GB FE SLIC PAIR FOR AUX UPG	\$8,750.00	B	51%	\$4,287.50	\$1,312.50	\$962.50	\$0.00	\$350.00	\$0.00	\$1,312.50
5	AUX-MXGFCCEOPA	FCOE ONE PAIR OPTICAL 2 PORT FCOE IO MOD	\$0.00	B	51%	\$0.00	\$900.00	\$660.00	\$0.00	\$240.00	\$0.00	\$900.00
5	AUX-MXGFCCEOPU	FCOE 1 PAIR ADDON 2PORT OPT IO MODULE	\$8,100.00	B	51%	\$3,969.00	\$1,215.00	\$891.00	\$0.00	\$324.00	\$0.00	\$1,215.00
5	AUX-MXGFCETWA	FCOE ONE PAIR 2 PORT IO MODULE TWIN AX	\$0.00	B	51%	\$0.00	\$630.00	\$462.00	\$0.00	\$168.00	\$0.00	\$630.00
5	AUX-MXGFCETWU	FCOE 1 PAIR ADD-ON 2 PORT IO - ACT TWINA	\$5,670.00	B	51%	\$2,778.30	\$850.50	\$623.70	\$0.00	\$226.80	\$0.00	\$850.50
5	AUX-MXGI-A	CEL 2 PORT 10GB ISCSI SLIC PAIR AUX FACT	\$0.00	B	51%	\$0.00	\$2,250.00	\$1,650.00	\$0.00	\$600.00	\$0.00	\$2,250.00
5	AUX-MXGI-U	CEL 2PORT 10GB ISCSI SLIC PAIR AUXUPG	\$21,000.00	B	51%	\$10,290.00	\$3,150.00	\$2,310.00	\$0.00	\$840.00	\$0.00	\$3,150.00
5	BROKERAGE-HW	BROKERAGE HW MISC	\$10,204.08	B	51%	\$5,000.00	N/A	N/A	N/A	N/A	N/A	N/A
5	BROKERAGE-VCE	BROKERAGE-VCE MISC	\$10,204.08	B	51%	\$5,000.00	N/A	N/A	N/A	N/A	N/A	N/A
5	BSMI-PWR-CORD	POWER CORD - BSMI TAIWAN	\$1,150.00	B	51%	\$563.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C13-PWR-0	2 C13 PWRCORDS W/ SEV1011 PLUGS 250V 10A	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C13-PWR-1	2 C13 PWRCORDS W/ NBR 14136 250V 10A	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C13-PWR-10	2 C13 PWRCORDS W/ KSC8305 PLUGS 250V 10A	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C13-PWR-11	2 C13 CORDS CNS890 125V 10A - NON DPE	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C13-PWR-12	2 C13 CORDS NEMA 5-15 125V 10A - NON DPE	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C13-PWR-13	2 C13 PWRCORDS W/ BS546 PLUGS 250V 10A	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	C13-PWR-14	2 C13 PWRCORDS W/ SI-32 PLUGS 250V 10A	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C13-PWR-15	2 C13 POWER CORDS WITH IN6SA3 PLUGS	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C13-PWR-2	2 C13 CORDS JISC8303 125V 10A - NON DPE	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C13-PWR-3	2 C13 PWRCORDS W/ GB1002 PLUGS 250V 10A	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C13-PWR-4	2 C13 PWRCORDS W/ IRAM 2073 250V 10A	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C13-PWR-5	2 C13 PWRCORDS W/ BSI 1363 250V 10A	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C13-PWR-6	2 C13 PWRCORDS w/ SAA3 PLUGS 250V 10A	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C13-PWR-7	2 C13 PWRCORDS W/ CEE7/7 PLUGS 250V 10A	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C13-PWR-8	2 C13 PWRCORDS W/ CEI 23-16 250V 10A	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C13-PWR-9	2 C13 CORDS W/ AFSNIT 107-2-D1 250V 10A	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C4BCEX5	2.2TB4N MRDWIN LGT3YRMNT	\$163,033.00	B	51%	\$79,886.17	\$24,454.95	\$17,933.63	\$0.00	\$4,347.55	\$0.00	\$24,454.95	\$0.00
5	C4BFSAW	2.2TB4N MRDWIN LGT2YRMNT	\$137,013.00	B	51%	\$67,136.37	\$20,551.95	\$15,071.43	\$0.00	\$3,653.68	\$0.00	\$20,551.95	\$0.00
5	C4CEX1K	2.2TB4NOD LGTO1000MAILBX	\$201,633.00	B	51%	\$98,800.17	\$30,244.95	\$22,179.63	\$0.00	\$5,376.88	\$0.00	\$30,244.95	\$0.00
5	C4NBRMS	4NODEMRRD MAIN3YR S/HMNT	\$123,252.00	B	51%	\$60,393.48	\$18,487.80	\$13,557.72	\$0.00	\$3,286.72	\$0.00	\$18,487.80	\$0.00
5	C4NBRSS	4NODEMRRD CNTINSTL3YRMNT	\$99,102.00	B	51%	\$48,559.98	\$14,865.30	\$10,901.22	\$0.00	\$2,642.72	\$0.00	\$14,865.30	\$0.00
5	C8BCEX5	4.4TB8NODE LGTO500MAILBXS	\$220,268.00	B	51%	\$107,931.32	\$33,040.20	\$24,229.48	\$0.00	\$5,873.81	\$0.00	\$33,040.20	\$0.00
5	C8BFSAW	4.4TB8N MRDWIN LGT3YRMNT	\$179,613.00	B	51%	\$88,010.37	\$26,941.95	\$19,757.43	\$0.00	\$4,789.68	\$0.00	\$26,941.95	\$0.00
5	C8CEX1K	4.4TB8NOD LGTO1000MAILBX	\$247,768.00	B	51%	\$121,406.32	\$37,165.20	\$27,254.48	\$0.00	\$6,607.15	\$0.00	\$37,165.20	\$0.00
5	C8NBRMS	4.4TB8NODEMRRD MAIN3YRMNT	\$172,154.00	B	51%	\$84,355.46	\$25,823.10	\$18,936.94	\$0.00	\$4,590.77	\$0.00	\$25,823.10	\$0.00
5	C8NBRSS	4.4TB8NODE CNRINSTL3YRMNT	\$157,504.00	B	51%	\$77,176.96	\$23,625.60	\$17,325.44	\$0.00	\$4,200.11	\$0.00	\$23,625.60	\$0.00
5	CAT6CBL100	UTP CAT6 CABLE 100 WHITE	\$200.00	B	51%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CAT6CBL15	2 15' (BRN) CAT6 LAN CBL INTER	\$100.00	B	51%	\$49.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CAT6CBL25	UTP CAT 6 CABLE 25 WHITE	\$100.00	B	51%	\$49.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CAT6CBL70	2 70' (BRN) CAT6 LAN CBL INTER	\$200.00	B	51%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CLAR-RM-ARG	CLRN REM MAINT MODEM KIT	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CLAR-RM-AUS	CLRN REM MAINT MODEM KIT	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CLAR-RM-DEN	CLRN REM MAINT MODEM KIT	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CLAR-RM-EUR	CLRN REM MAINT MODEM KIT	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CLAR-RM-IND	CLRN REM MAINT MODEM KIT	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CLAR-RM-ISR	CLRN REM MAINT MODEM KIT	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CLAR-RM-ITA	CLRN REM MAINT MODEM KIT	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CLAR-RM-JPN	CLRN REM MAINT MODEM KIT	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CLAR-RM-KOR	CLRN REM MAINT MODEM KIT	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CLAR-RM-SWI	CLRN REM MOINT MODEM KIT	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CLAR-RM-TAI	CLRN REM MAINT MODEM KIT	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CLAR-RM-UK	CLRN REM MAINT MODEM KIT	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-MODEM-US	CLARION SERVICE MODEM-US	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CN4NMBD	2.2TB 4NODECNTR2YRS/HMNT	\$102,300.00	B	51%	\$50,127.00	\$15,345.00	\$11,253.00	\$0.00	\$2,728.00	\$0.00	\$15,345.00	\$0.00
5	CNA2N1FUPG4LP	UNBUNDLED 2 NODE GEN4LP 1TB UPG FLD INST	\$9,990.00	B	51%	\$4,895.10	\$1,498.50	\$1,098.90	\$0.00	\$399.60	\$0.00	\$1,498.50	\$0.00
5	CNA2N1MEXG4LP	BUNDLED 2 NODE GEN4LP 1TB UPG FACT INST	\$9,990.00	B	51%	\$4,895.10	\$1,498.50	\$1,098.90	\$0.00	\$399.60	\$0.00	\$1,498.50	\$0.00
5	CNA2N2FUPG4LP	UNBUNDLED 2 NODE GEN4LP 2TB UPG FLD INST	\$17,760.00	B	51%	\$8,702.40	\$2,664.00	\$1,953.60	\$0.00	\$710.40	\$0.00	\$2,664.00	\$0.00
5	CNA2N2MEXG4LP	BUNDLED 2 NODE GEN4LP 2TB UPG FACT INST	\$17,760.00	B	51%	\$8,702.40	\$2,664.00	\$1,953.60	\$0.00	\$710.40	\$0.00	\$2,664.00	\$0.00
5	CNA2N3FUPG4LP	UNBUNDLED 2 NODE GEN4LP 3TB UPG FLD INST	\$24,770.00	B	51%	\$12,137.30	\$3,715.50	\$2,724.70	\$0.00	\$990.80	\$0.00	\$3,715.50	\$0.00
5	CNA2N3MEXG4LP	BUNDLED 2 NODE GEN4LP 3TB UPG FACT INST	\$24,770.00	B	51%	\$12,137.30	\$3,715.50	\$2,724.70	\$0.00	\$990.80	\$0.00	\$3,715.50	\$0.00
5	CNA3PHINT	3 PHASE WYE DUAL PDP INT PWR OP T RK FLD	\$1,200.00	B	51%	\$588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNA3PHNAM	3 PHASE DELTA DUAL PDP NAM PWR RK FLD	\$1,200.00	B	51%	\$588.00	\$180.00	\$132.00	\$0.00	\$32.00	\$0.00	\$180.00	\$0.00
5	CNA4N1FBAG4LP	UNBUNDLED 4 NODE GEN4LP 1TB FLD INST	\$20,940.00	B	51%	\$10,260.60	\$3,141.00	\$2,303.40	\$0.00	\$837.60	\$0.00	\$3,141.00	\$0.00
5	CNA4N1MBAG4LP	BUNDLED 4 NODE GEN4LP 1TB FACTORY INST	\$20,940.00	B	51%	\$10,260.60	\$3,141.00	\$2,303.40	\$0.00	\$837.60	\$0.00	\$3,141.00	\$0.00
5	CNA4N2FBAG4LP	UNBUNDLED 4 NODE GEN4LP 2TB FLD INST	\$38,350.00	B	51%	\$18,791.50	\$5,752.50	\$4,218.50	\$0.00	\$1,534.00	\$0.00	\$5,752.50	\$0.00
5	CNA4N2MBAG4LP	BUNDLED 4 NODE GEN4LP 2TB FACTORY INST	\$38,350.00	B	51%	\$18,791.50	\$5,752.50	\$4,218.50	\$0.00	\$1,534.00	\$0.00	\$5,752.50	\$0.00
5	CNA4N3FBAG4LP	UNBUNDLED 4 NODE GEN4LP 3TB FLD INST	\$53,350.00	B	51%	\$26,141.50	\$8,002.50	\$5,868.50	\$0.00	\$2,134.00	\$0.00	\$8,002.50	\$0.00
5	CNA4N3MBAG4LP	BUNDLED 4 NODE GEN4LP 3TB FACTORY INST	\$53,350.00	B	51%	\$26,141.50	\$8,002.50	\$5,868.50	\$0.00	\$2,134.00	\$0.00	\$8,002.50	\$0.00
5	CNACLUSTER	CLUSTER UPG KIT	\$10,200.00	B	51%	\$4,998.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNACUA1NG4	SINGLE CUA NODE G4LP	\$6,200.00	B	51%	\$3,038.00	\$930.00	\$682.00	\$0.00	\$165.33	\$0.00	\$930.00	\$0.00
5	CNARK	40U VNX TITAN RACK SINGLE PHASE POWER	\$4,200.00	B	51%	\$2,058.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNR1PH	SP PWR EXP EMC RK	\$1,200.00	B	51%	\$588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNR2N1FUPG4LP	UNBUNDLED 2 NODE GEN4LP WITH 1TB DRIVES	\$9,990.00	B	51%	\$4,895.10	\$1,498.50	\$1,098.90	\$0.00	\$399.60	\$0.00	\$1,498.50	\$0.00
5	CNR2N1MEXG4LP	BUNDLED 2 NODE GEN4LP WITH 1TB DRIVES IN	\$9,990.00	B	51%	\$4,895.10	\$1,498.50	\$1,098.90	\$0.00	\$399.60	\$0.00	\$1,498.50	\$0.00
5	CNR2N2FUPG4LP	Centera 2-node field upgrade model with	\$17,760.00	B	51%	\$8,702.40	\$2,664.00	\$1,953.60	\$0.00	\$710.40	\$0.00	\$2,664.00	\$0.00
5	CNR2N2MEXG4LP	Centera 2-node manufacturing expansion m	\$17,760.00	B	51%	\$8,702.40	\$2,664.00	\$1,953.60	\$0.00	\$710.40	\$0.00	\$2,664.00	\$0.00
5	CNR2N3FUPG4LP	UNBUNDLED 2 NODE CENTERA GEN4LP 3TB DRIV	\$24,770.00	B	51%	\$12,137.30	\$3,715.50	\$2,724.70	\$0.00	\$990.80	\$0.00	\$3,715.50	\$0.00
5	CNR2N3MEXG4LP	BUNDLED 2 NODE CENTERA GEN4LP 3TB DRIVES	\$24,770.00	B	51%	\$12,137.30	\$3,715.50	\$2,724.70	\$0.00	\$990.80	\$0.00	\$3,715.50	\$0.00
5	CNR2N7FUPG4LP	2NODE 750GB FIELD UPG LOW POWER G4	\$0.00	B	51%	\$0.00	\$2,445.00	\$1,793.00	\$0.00	\$434.67	\$0.00	\$2,445.00	\$0.00
5	CNR2N7MEXG4LP	2NODE 750GB MANF EXPAN LOW POWER G4	\$0.00	B	51%	\$0.00	\$2,010.00	\$1,474.00	\$0.00	\$357.33	\$0.00	\$2,010.00	\$0.00
5	CNR2NUPGFIK	CENTERA 2-NODE UPGRADE FIELD INSTALL KIT	\$950.00	B	51%	\$465.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNR3PHINT	3P INT PWR OP T RK	\$1,200.00	B	51%	\$588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNR3PHNAM	3P NAM PWR RK FLD	\$1,200.00	B	51%	\$588.00	\$180.00	\$132.00	\$0.00	\$32.00	\$0.00	\$180.00	\$0.00
5	CNR4N1FBAG4LP	UNBUNDLED 4 NODE GEN4LP WITH 1TB DRIVES	\$20,940.00	B	51%	\$10,260.60	\$3,141.00	\$2,303.40	\$0.00	\$837.60	\$0.00	\$3,141.00	\$0.00
5	CNR4N1MBAG4LP	BUNDLED 4 NODE GEN4LP WITH 1TB DRIVES WI	\$20,940.00	B	51%	\$10,260.60	\$3,141.00	\$2,303.40	\$0.00	\$837.60	\$0.00	\$3,141.00	\$0.00
5	CNR4N2FBAG4LP	Centera 4-node base field model with 2TB	\$38,350.00	B	51%	\$18,791.50	\$5,752.50	\$4,218.50	\$0.00	\$1,534.00	\$0.00	\$5,752.50	\$0.00
5	CNR4N2MBAG4LP	Centera 4-node base manufacturing model	\$38,350.00	B	51%	\$18,791.50	\$5,752.50	\$4,218.50	\$0.00	\$1,534.00	\$0.00	\$5,752.50	\$0.00
5	CNR4N3FBAG4	4NODE 320GB FIELD BASE G4	\$0.00	B	51%	\$0.00	\$4,410.00	\$3,234.00	\$0.00	\$784.00	\$0.00	\$4,410.00	\$0.00
5	CNR4N3FBAG4LP	UNBUNDLED 4 NODE CENTERA GEN4LP 3TB DRIV	\$53,350.00	B	51%	\$26,141.50	\$8,002.50	\$5,868.50	\$0.00	\$2,134.00	\$0.00	\$8,002.50	\$0.00
5	CNR4N3MBAG4	4NODE 320GB MANF BASE G4	\$0.00	B	51%	\$0.00	\$4,410.00	\$3,234.00	\$0.00	\$784.00	\$0.00	\$4,410.00	\$0.00
5	CNR4N3MBAG4LP	BUNDLED 4 NODE CENTERA GEN4LP 3TB DRIVES	\$53,350.00	B	51%	\$26,141.50	\$8,002.50	\$5,868.50	\$0.00	\$2,134.00	\$0.00	\$8,002.50	\$0.00
5	CNR4N5FBAG4	4NODE 500GB FIELD BASE G4	\$0.00	B	51%	\$0.00	\$5,314.50	\$3,897.30	\$0.00	\$944.80	\$0.00	\$5,314.50	\$0.00
5	CNR4N5FUPG4	4NODE 500GB FIELD UPG G4	\$0.00	B	51%	\$0.00	\$4,741.50	\$3,477.10	\$0.00	\$842.93	\$0.00	\$4,741.50	\$0.00
5	CNR4N5MBAG4	4 NODE 500GB MANF BASE G4	\$0.00	B	51%	\$0.00	\$5,314.50	\$3,897.30	\$0.00	\$944.80	\$0.00	\$5,314.50	\$0.00
5	CNR4N5MEXG4	4NODE 500GB MANF EXPAN G4	\$0.00	B	51%	\$0.00	\$3,931.50	\$2,883.10	\$0.00	\$698.93	\$0.00	\$3,931.50	\$0.00
5	CNR4N7FBAG4LP	4NODE 750GB FIELD BASE LOW POWER G4	\$0.00	B	51%	\$0.00	\$5,445.00	\$3,993.00	\$0.00	\$968.00	\$0.00	\$5,445.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CNR4N7MBAG4LP	4NODE 750GB MANF BASE LOW POWER G4	\$0.00	B	51%	\$0.00	\$5,445.00	\$3,993.00	\$0.00	\$968.00	\$0.00	\$5,445.00
5	CNR4NBASFIK	CENTERA 4-NODE BASE FIELD INSTALL KIT	\$1,400.00	B	51%	\$686.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNR8NUPG3	8 NODE G3 FIELD UPGRADE	\$0.00	B	51%	\$0.00	\$7,320.00	\$5,368.00	\$0.00	\$1,301.33	\$0.00	\$7,320.00
5	CNR8TB	CNR 8TB RAW INCR FLD INS	\$40,300.00	B	51%	\$19,747.00	\$6,045.00	\$4,433.00	\$0.00	\$1,074.67	\$0.00	\$6,045.00
5	CNR8TBUP	CNR 8TB RAW INCR FLD INS	\$44,180.00	B	51%	\$21,648.20	\$6,627.00	\$4,859.80	\$0.00	\$1,178.13	\$0.00	\$6,627.00
5	CNR-CBL15-G4	SHORT UPLINK CBL KIT	\$100.00	B	51%	\$49.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNR-CBL70-G4	LONG UPLINK CBL KIT	\$200.00	B	51%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNRCLUSTER	CLUST UPG KIT	\$10,200.00	B	51%	\$4,998.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNRCUA1NG4	SINGLE CUA NODE G4	\$6,200.00	B	51%	\$3,038.00	\$930.00	\$682.00	\$0.00	\$165.33	\$0.00	\$930.00
5	CNRGPLLICHW	CENTERA OPEN SOURCE LICENSES(RTU)	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNRGTWY1NG3	CUA 1 NODE GEN3	\$0.00	B	51%	\$0.00	\$930.00	\$682.00	\$0.00	\$165.33	\$0.00	\$930.00
5	CNRMODEMG4-IL	INTERNATIONAL MODEM KIT FOR CENTERA	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNRMODEMG4-US	DOMESTIC MODEM KIT FOR CENTERA	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNRKRK	40U T RACK SP POWER	\$4,200.00	B	51%	\$2,058.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNRKRK4NG3	CNR GEN3 4NODE CHAN OFF	\$0.00	B	51%	\$0.00	\$7,200.00	\$5,280.00	\$0.00	\$1,280.00	\$0.00	\$7,200.00
5	CNRKRK8NG3	CNR 8NODE GEN3 ENTRY RACK	\$0.00	B	51%	\$0.00	\$8,025.00	\$5,885.00	\$0.00	\$1,426.67	\$0.00	\$8,025.00
5	CNRKRK8TB	40U 6FT CENTERA CABINET WITH 8 TB RAW	\$0.00	B	51%	\$0.00	\$7,266.00	\$5,328.40	\$0.00	\$1,291.73	\$0.00	\$7,266.00
5	CNRRTSWCH	DI 8pt GbEth swtch inter	\$18,000.00	B	51%	\$8,820.00	\$2,700.00	\$1,980.00	\$0.00	\$480.00	\$0.00	\$2,700.00
5	CNRSFPLX10K	LX LONG WAVE SFP OPTION	\$800.00	B	51%	\$392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNRSFPLX35K	LONG WAVE SFP OPT	\$2,400.00	B	51%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNRSFPSX	SHORT WAVE SFP OPTION	\$400.00	B	51%	\$196.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CR8NMBD	4.4TB 8NODECNTR3YRS/HMNT	\$144,900.00	B	51%	\$71,001.00	\$21,735.00	\$15,939.00	\$0.00	\$3,864.00	\$0.00	\$21,735.00
5	CTA8-APL	CLOUD TIERING APPLIANCE	\$70,000.00	B	51%	\$34,300.00	\$10,500.00	\$7,700.00	\$0.00	\$933.33	\$0.00	\$10,500.00
5	CTA8-HA-APL	CLOUD TIERING APL HIGH AVAIL	\$34,000.00	B	51%	\$16,660.00	\$5,100.00	\$3,740.00	\$0.00	\$453.33	\$0.00	\$5,100.00
5	CTA-APL	CLOUD TIERING APPLIANCE	\$0.00	B	51%	\$0.00	\$6,375.00	\$4,675.00	\$0.00	\$666.67	\$0.00	\$6,375.00
5	CTA-APL-HA	CLOUD TIERING APPLIANCE HIGH AVAILABIL	\$0.00	B	51%	\$0.00	\$3,000.00	\$2,200.00	\$0.00	\$266.67	\$0.00	\$3,000.00
5	CUA-RAIL-ADJ	DELL CUA SERVER ADJUSTABLE RAIL KIT	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CUA-RAIL-FXD	DELL CUA FIXED RAIL KIT	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX10DAE0105	CX3-10 DAE OS W 5 1TB SATA DRIVE FACT IN	\$0.00	B	51%	\$0.00	\$2,092.50	\$1,534.50	\$0.00	\$558.00	\$0.00	\$2,092.50
5	CX10DAE010F5	CX3-10 DAE OS W 5 1TB SATA DRIVES FLD IN	\$0.00	B	51%	\$0.00	\$2,092.50	\$1,534.50	\$0.00	\$558.00	\$0.00	\$2,092.50
5	CX10DAE1465	CX3-10 DAE OS W 5 146GB 15K DRIVES- FAC	\$0.00	B	51%	\$0.00	\$1,882.50	\$1,380.50	\$0.00	\$502.00	\$0.00	\$1,882.50
5	CX10DAE146F5	CX3-10 DAE OS W 5 146 GB DRIVES - FIELD	\$0.00	B	51%	\$0.00	\$1,882.50	\$1,380.50	\$0.00	\$502.00	\$0.00	\$1,882.50
5	CX10DAE146X5	CX3-10 DAE OS W 5 146-10K FC DRIVE FAC I	\$0.00	B	51%	\$0.00	\$1,650.00	\$1,210.00	\$0.00	\$440.00	\$0.00	\$1,650.00
5	CX10DAE146XF5	CX3-10 DAE OS W 5 146-10K FC DRIVE FIELD	\$0.00	B	51%	\$0.00	\$1,650.00	\$1,210.00	\$0.00	\$440.00	\$0.00	\$1,650.00
5	CX10DAE3005	CX3-10 DAE OS W 5 300 GB 10K FACTORY INS	\$0.00	B	51%	\$0.00	\$1,893.75	\$1,388.75	\$0.00	\$505.00	\$0.00	\$1,893.75
5	CX10DAE300F5	CX3-10 DAE OS W 5 300 GB DRIVES - FIELD	\$0.00	B	51%	\$0.00	\$1,893.75	\$1,388.75	\$0.00	\$505.00	\$0.00	\$1,893.75
5	CX10DAE300X5	CX3-10 DAE OS W 5 300GB 15K FACT-INSTALL	\$0.00	B	51%	\$0.00	\$2,268.75	\$1,663.75	\$0.00	\$605.00	\$0.00	\$2,268.75
5	CX10DAE300XF5	CX3-10 DAE OS W 5 300GB 15K DRIVES - FIE	\$0.00	B	51%	\$0.00	\$2,268.75	\$1,663.75	\$0.00	\$605.00	\$0.00	\$2,268.75
5	CX10DAE4005	CX3-10 DAE OS W 5 400GB 10K FACT-INSTALL	\$0.00	B	51%	\$0.00	\$2,272.50	\$1,666.50	\$0.00	\$606.00	\$0.00	\$2,272.50
5	CX10DAE400F5	CX3-10 DAE-OS W 5 400GB DRIVES FIELD INS	\$0.00	B	51%	\$0.00	\$2,272.50	\$1,666.50	\$0.00	\$606.00	\$0.00	\$2,272.50
5	CX10DAE4505	CX3-10 DAE OS W 5 450 GB 15K FACTORY INS	\$0.00	B	51%	\$0.00	\$2,771.25	\$2,032.25	\$0.00	\$739.00	\$0.00	\$2,771.25
5	CX10DAE450F5	CX3-10 DAE OS W 5 450 GB 15K DRIVES - FI	\$0.00	B	51%	\$0.00	\$2,771.25	\$2,032.25	\$0.00	\$739.00	\$0.00	\$2,771.25
5	CX10DAE5005	CX3-10 DAE OS W 5 500GB SATA DRIVE FAC I	\$0.00	B	51%	\$0.00	\$2,032.50	\$1,490.50	\$0.00	\$542.00	\$0.00	\$2,032.50
5	CX10DAE500F5	CX3-10 DAE OS W 5 500 SATA DRIVES FIELD	\$0.00	B	51%	\$0.00	\$2,032.50	\$1,490.50	\$0.00	\$542.00	\$0.00	\$2,032.50
5	CX10DAE7505	CX3-10 DAE OS W 750GB SATA DRIVE FAC INS	\$0.00	B	51%	\$0.00	\$2,306.25	\$1,691.25	\$0.00	\$615.00	\$0.00	\$2,306.25
5	CX10DAE750F5	CX3-10 DAE OS W 5 750GB SATA DRIVES FIEL	\$0.00	B	51%	\$0.00	\$2,306.25	\$1,691.25	\$0.00	\$615.00	\$0.00	\$2,306.25
5	CX200	3U DPE, HA, W/SPS	\$0.00	B	51%	\$0.00	\$2,325.00	\$1,705.00	\$0.00	\$620.00	\$0.00	\$2,325.00
5	CX200-CX300	CX200 TO CX300 UPGRADE	\$0.00	B	51%	\$0.00	\$2,100.00	\$1,540.00	\$0.00	\$560.00	\$0.00	\$2,100.00
5	CX200-CX400	CX200 TO CX400 UPGRADE	\$0.00	B	51%	\$0.00	\$4,500.00	\$3,836.80	\$0.00	\$0.00	\$0.00	\$4,500.00
5	CX200-CX500	CX200 UPGRADE TO CX500	\$0.00	B	51%	\$0.00	\$3,810.00	\$2,794.00	\$0.00	\$1,016.00	\$0.00	\$3,810.00
5	CX200-CX600	CX200 TO CX600 UPGRADE	\$85,250.00	B	51%	\$41,772.50	\$11,000.00	\$9,377.50	\$0.00	\$0.00	\$0.00	\$11,000.00
5	CX200-F14610	CX200 W DRIVES FLD INST	\$0.00	B	51%	\$0.00	\$4,650.00	\$3,410.00	\$0.00	\$1,240.00	\$0.00	\$4,650.00
5	CX200-F3610	CX200 W DRIVES FLD INST	\$0.00	B	51%	\$0.00	\$3,487.50	\$2,557.50	\$0.00	\$930.00	\$0.00	\$3,487.50
5	CX200-F7305	CX200 WDRIVES FLD INST	\$0.00	B	51%	\$0.00	\$3,069.00	\$2,250.60	\$0.00	\$818.40	\$0.00	\$3,069.00
5	CX200-F7310	CX200 W DRIVES FLD INST	\$0.00	B	51%	\$0.00	\$4,020.00	\$2,948.00	\$0.00	\$1,072.00	\$0.00	\$4,020.00
5	CX200-FD	3U DPE, HA, W/SPS, FIELD	\$0.00	B	51%	\$0.00	\$2,325.00	\$1,705.00	\$0.00	\$620.00	\$0.00	\$2,325.00
5	CX200LC	CX200 NON-HA FACTORY INS	\$0.00	B	51%	\$0.00	\$1,920.00	\$1,408.00	\$0.00	\$512.00	\$0.00	\$1,920.00
5	CX200LC-CX200	CX200LC-CX200 CONVERSION	\$0.00	B	51%	\$0.00	\$1,380.00	\$1,012.00	\$0.00	\$368.00	\$0.00	\$1,380.00
5	CX200LC-FD	CX200 NON-HA FIELD INST	\$0.00	B	51%	\$0.00	\$1,920.00	\$1,408.00	\$0.00	\$512.00	\$0.00	\$1,920.00
5	CX200-R14610	CX200 BUNDLE FOR EMC RACK W/ 10 146GB 10	\$0.00	B	51%	\$0.00	\$4,650.00	\$3,410.00	\$0.00	\$1,240.00	\$0.00	\$4,650.00
5	CX200-R3610	CX200 WDRIVES FACT INST	\$23,250.00	B	51%	\$11,392.50	\$3,487.50	\$2,557.50	\$0.00	\$930.00	\$0.00	\$3,487.50
5	CX200-R7305	CX200 WITH 5 73GB DRIVES	\$0.00	B	51%	\$0.00	\$3,069.00	\$2,250.60	\$0.00	\$818.40	\$0.00	\$3,069.00
5	CX200-R7310	CX200 BUNDLE FOR EMC RACK W/ 10 73GB 10K	\$26,800.00	B	51%	\$13,132.00	\$4,020.00	\$2,948.00	\$0.00	\$1,072.00	\$0.00	\$4,020.00
5	CX2-300-CX700	CX200300 UPGRADE TOCX700	\$0.00	B	51%	\$0.00	\$10,620.00	\$7,788.00	\$0.00	\$2,832.00	\$0.00	\$10,620.00
5	CX2345-3-40C	CX2/3/4/5/300/500 UPGRADE TO MODEL CX3	\$42,300.00	B	51%	\$20,727.00	\$6,345.00	\$4,653.00	\$0.00	\$1,692.00	\$0.00	\$6,345.00
5	CX2345-3-40F	CX2/3/4/500 UPGRADE TO MODEL CX3-40F	\$0.00	B	51%	\$0.00	\$6,345.00	\$4,653.00	\$0.00	\$1,692.00	\$0.00	\$6,345.00
5	CX2345-CX3-40	CX200 300 400 OR 500 UPGRADE TO CX3-40	\$0.00	B	51%	\$0.00	\$5,100.00	\$3,740.00	\$0.00	\$1,360.00	\$0.00	\$5,100.00
5	CX2345-CX3-80	CX200 300 400 OR CX500 UPGRADE TO CX3-80	\$0.00	B	51%	\$0.00	\$10,950.00	\$8,030.00	\$0.00	\$2,920.00	\$0.00	\$10,950.00
5	CX2-3-CX3-20	CX200 OR CX300 UPGRADE TO MODEL CX3-20	\$0.00	B	51%	\$0.00	\$2,250.00	\$1,850.00	\$0.00	\$600.00	\$0.00	\$2,250.00
5	CX23-CX3-20C	CX200 300 OR 300/1 UPGRADE TO MODEL CX3-2	\$0.00	B	51%	\$0.00	\$2,505.00	\$1,837.00	\$0.00	\$668.00	\$0.00	\$2,505.00
5	CX23-CX3-20F	CX200 OR CX300 UPGRADE TO MODEL CX3-20F	\$0.00	B	51%	\$0.00	\$2,505.00	\$1,837.00	\$0.00	\$668.00	\$0.00	\$2,505.00
5	CX-2D300-FD	CX300 DC POWER FIELD INS	\$0.00	B	51%	\$0.00	\$2,250.00	\$1,650.00	\$0.00	\$600.00	\$0.00	\$2,250.00
5	CX-2D500-FD	CX500 W DC PWR FIELD INS	\$0.00	B	51%	\$0.00	\$4,815.00	\$3,531.00	\$0.00	\$1,284.00	\$0.00	\$4,815.00
5	CX-2D700-FD	CX700 W DC PWR FIELD INS	\$0.00	B	51%	\$0.00	\$9,915.00	\$7,271.00	\$0.00	\$2,644.00	\$0.00	\$9,915.00
5	CX-2DDAE-70FD	2G DAE CX700 DC PWR FDINS	\$7,300.00	B	51%	\$3,577.00	\$1,095.00	\$803.00	\$0.00	\$292.00	\$0.00	\$1,095.00
5	CX-2DDAE-FD	2G DAE W DC PWR FIELD INS	\$7,300.00	B	51%	\$3,577.00	\$1,095.00	\$803.00	\$0.00	\$292.00	\$0.00	\$1,095.00
5	CX-2G10-146	146GB 10K 2GB FC	\$1,020.00	B	51%	\$499.80	\$153.00	\$112.20	\$0.00	\$40.80	\$0.00	\$153.00
5	CX2G10-146-5	FC 146GB 10K 520B 2Gb 5PK	\$5,100.00	B	51%	\$2,499.00	\$765.00	\$561.00	\$0.00	\$204.00	\$0.00	\$765.00
5	CX-2G10-146U	146GB 10K 2GB FC UPG	\$0.00	B	51%	\$0.00	\$152.76	\$111.93	\$0.00	\$40.75	\$0.00	\$152.76
5	CX-2G10-300	300GB 10K 2GB FC	\$0.00	B	51%	\$0.00	\$219.75	\$161.15	\$0.00	\$58.60	\$0.00	\$219.75

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CX2G10-300-5	DRIVE BUNDLE W5 300GB 10K	\$0.00	B	51%	\$0.00	\$1,098.75	\$805.75	\$0.00	\$293.00	\$0.00	\$1,098.75
5	CX-2G10-300U	300GB 10K 2GB FC UPG	\$0.00	B	51%	\$0.00	\$219.98	\$161.17	\$0.00	\$58.67	\$0.00	\$219.98
5	CX-2G10-36	CHV 36Gb 10K 520BPS 12V 2Gb	\$1,140.00	B	51%	\$558.60	\$171.00	\$125.40	\$0.00	\$45.60	\$0.00	\$171.00
5	CX-2G10-73	73GB 10K 2Gb FC	\$755.00	B	51%	\$369.95	\$113.25	\$83.05	\$0.00	\$30.20	\$0.00	\$113.25
5	CX2G10-73-5	FC 73GB 10K 520B 2Gb 5PK	\$3,775.00	B	51%	\$1,849.75	\$566.25	\$415.25	\$0.00	\$151.00	\$0.00	\$566.25
5	CX-2G10-73U	73GB 10K 2Gb FC UPG	\$0.00	B	51%	\$0.00	\$113.32	\$83.03	\$0.00	\$30.23	\$0.00	\$113.32
5	CX-2G15-146	146GB 15K 2GB FC	\$1,330.00	B	51%	\$651.70	\$199.50	\$146.30	\$0.00	\$53.20	\$0.00	\$199.50
5	CX2G15-146-5	DRIVE BUNDLE W5 146GB 15K 2Gb FC DRIVES	\$0.00	B	51%	\$0.00	\$999.75	\$733.15	\$0.00	\$266.60	\$0.00	\$999.75
5	CX-2G15-146U	146GB 15K 2G FC UPG	\$1,800.00	B	51%	\$882.00	\$199.98	\$146.52	\$0.00	\$53.34	\$0.00	\$199.98
5	CX-2G15-36	FC 36GB 15K 520B 2Gb	\$685.00	B	51%	\$335.65	\$102.75	\$75.35	\$0.00	\$27.40	\$0.00	\$102.75
5	CX2G15-36-5	FC 36GB 15K 520B 2Gb 5PK	\$3,425.00	B	51%	\$1,678.25	\$513.75	\$376.75	\$0.00	\$137.00	\$0.00	\$513.75
5	CX-2G15-36U	FC 36GB 15K 520B 2Gb UPG	\$925.00	B	51%	\$453.25	\$102.77	\$75.30	\$0.00	\$27.41	\$0.00	\$102.77
5	CX-2G15-73	73GB 15K 2GB FC	\$1,030.00	B	51%	\$504.70	\$154.50	\$113.30	\$0.00	\$41.20	\$0.00	\$154.50
5	CX2G15-73-5	FC 73GB 15K 520B 2Gb 5PK	\$5,150.00	B	51%	\$2,523.50	\$772.50	\$566.50	\$0.00	\$206.00	\$0.00	\$772.50
5	CX-2G15-73U	73GB 15K 2GB FC UPG	\$0.00	B	51%	\$0.00	\$154.43	\$113.15	\$0.00	\$41.19	\$0.00	\$154.43
5	CX-2G72-500	500GB 7200RPM 2GB FC DISK	\$0.00	B	51%	\$0.00	\$255.00	\$187.00	\$0.00	\$68.00	\$0.00	\$255.00
5	CX-2G72-500U	500GB 7200RPM 2GB FC UPG	\$0.00	B	51%	\$0.00	\$254.97	\$186.81	\$0.00	\$68.01	\$0.00	\$254.97
5	CX-2GDAE	DAE FC 2Gb EXPANS FOR CX	\$5,900.00	B	51%	\$2,891.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$885.00
5	CX-2GDAE-70	CX700 DAE EXP W FLARE OS	\$5,900.00	B	51%	\$2,891.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$885.00
5	CX-2GDAE-70FD	CX700 DAE W FLAR FLD INST	\$5,900.00	B	51%	\$2,891.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$885.00
5	CX-2GDAE-FD	DAE FC 2Gb EXP FLD INSTAL	\$5,900.00	B	51%	\$2,891.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$885.00
5	CX-2GDAE-OS	2Gb DAE EXP wFLAREOS	\$6,200.00	B	51%	\$3,038.00	\$930.00	\$682.00	\$0.00	\$248.00	\$0.00	\$930.00
5	CX-2GDAE-OSFD	2Gb DAE EXP wFLAREOS FIELD	\$6,200.00	B	51%	\$3,038.00	\$930.00	\$682.00	\$0.00	\$248.00	\$0.00	\$930.00
5	CX-2GDAE-U	CUST INST FLD UPG FC DAE	\$0.00	B	51%	\$0.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$885.00
5	CX-2PDAE	CX DAE FC 2GB EXPANSION	\$0.00	B	51%	\$0.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$885.00
5	CX-2PDAE-70	CX700 2G FC DAE W/FLARE	\$5,900.00	B	51%	\$2,891.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$885.00
5	CX-2PDAE-70FD	CX700 2G FC DAE W/FLARE	\$5,900.00	B	51%	\$2,891.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$885.00
5	CX-2PDAE-FD	CX DAE FC 2GB EXPANSION	\$0.00	B	51%	\$0.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$885.00
5	CX-2PDAE-U	2GB CUST INSTALL ULTRAPPOINT DAE	\$0.00	B	51%	\$0.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$885.00
5	CX300	CX300 FIBRE CHANNEL 2GB	\$0.00	B	51%	\$0.00	\$2,100.00	\$1,540.00	\$0.00	\$560.00	\$0.00	\$2,100.00
5	CX300146-10	CX300 BUNDLE W10 146GB	\$0.00	B	51%	\$0.00	\$2,977.50	\$2,183.50	\$0.00	\$794.00	\$0.00	\$2,977.50
5	CX300146-10FD	CX300 BUNDLE-10 146GB FLD	\$0.00	B	51%	\$0.00	\$2,977.50	\$2,183.50	\$0.00	\$794.00	\$0.00	\$2,977.50
5	CX300146-5	CX300 BUNDLE-5 146GB 10K	\$0.00	B	51%	\$0.00	\$2,491.50	\$1,827.10	\$0.00	\$664.40	\$0.00	\$2,491.50
5	CX300146-5FD	CX300 BUNDLE-5 146GB 10K	\$0.00	B	51%	\$0.00	\$2,491.50	\$1,827.10	\$0.00	\$664.40	\$0.00	\$2,491.50
5	CX300300-10	CX300 BUNDLE 10 300GB	\$0.00	B	51%	\$0.00	\$3,375.00	\$2,475.00	\$0.00	\$900.00	\$0.00	\$3,375.00
5	CX300300-10FD	CX300 BUNDLE10 300 10K FD	\$0.00	B	51%	\$0.00	\$3,375.00	\$2,475.00	\$0.00	\$900.00	\$0.00	\$3,375.00
5	CX300300-5	CX300 BUNDLE W5 300GB 10K	\$0.00	B	51%	\$0.00	\$2,392.50	\$1,754.50	\$0.00	\$638.00	\$0.00	\$2,392.50
5	CX300300-5FD	CX300 BUNDLE W5 300GB 10K DRIVES	\$0.00	B	51%	\$0.00	\$2,392.50	\$1,754.50	\$0.00	\$638.00	\$0.00	\$2,392.50
5	CX300-412C	CONVERT CX300 / CX300I TO MODEL CX4-120C	\$0.00	B	51%	\$0.00	\$1,837.50	\$1,347.50	\$0.00	\$490.00	\$0.00	\$1,837.50
5	CX300-412C8	CONVERT CX300/CX300I TO MODEL CX4-120C8	\$0.00	B	51%	\$0.00	\$2,100.00	\$1,540.00	\$0.00	\$560.00	\$0.00	\$2,100.00
5	CX300-412C8X	CONVERT CX300/CX300I TO MODEL CX4-120C8X	\$0.00	B	51%	\$0.00	\$3,600.00	\$2,640.00	\$0.00	\$960.00	\$0.00	\$3,600.00
5	CX300-412C-DC	DC CX4 CONV-KIT CX-2D300FD TO CX4-120CDC	\$17,750.00	B	51%	\$8,697.50	\$2,662.50	\$1,952.50	\$0.00	\$710.00	\$0.00	\$2,662.50
5	CX30073-10	CX300 BUNDLE-10 73GB 10K	\$0.00	B	51%	\$0.00	\$2,651.25	\$1,944.25	\$0.00	\$707.00	\$0.00	\$2,651.25
5	CX30073-10FD	CX300 BUNDLE-10 73GB FLD	\$0.00	B	51%	\$0.00	\$2,651.25	\$1,944.25	\$0.00	\$707.00	\$0.00	\$2,651.25
5	CX3007315-10	CX300 BUNDLE W10 73GB 15K	\$0.00	B	51%	\$0.00	\$2,988.75	\$2,191.75	\$0.00	\$797.00	\$0.00	\$2,988.75
5	CX3007315-10F	CX300 BUNDLE W10 73GB 15K 2Gb FC DRIVES	\$0.00	B	51%	\$0.00	\$2,988.75	\$2,191.75	\$0.00	\$797.00	\$0.00	\$2,988.75
5	CX3007315-5	CX300 BUNDLE-5 73GB 15K	\$0.00	B	51%	\$0.00	\$2,499.00	\$1,832.60	\$0.00	\$666.40	\$0.00	\$2,499.00
5	CX3007315-5FD	CX300 BUNDLE-5 73GB 15K	\$0.00	B	51%	\$0.00	\$2,499.00	\$1,832.60	\$0.00	\$666.40	\$0.00	\$2,499.00
5	CX30073-5	CX300 BUNDLE-5 73GB 10K	\$0.00	B	51%	\$0.00	\$2,319.00	\$1,700.60	\$0.00	\$618.40	\$0.00	\$2,319.00
5	CX30073-5FD	CX300 BUNDLE-5 73GB FLD	\$0.00	B	51%	\$0.00	\$2,319.00	\$1,700.60	\$0.00	\$618.40	\$0.00	\$2,319.00
5	CX300-BAS	CX300 FC BASIC SVC	\$11,040.00	B	51%	\$5,409.60	\$1,656.00	\$1,214.40	\$0.00	\$441.60	\$0.00	\$1,656.00
5	CX300-BAS-FD	CX300 FC FLD BASIC SVC	\$11,040.00	B	51%	\$5,409.60	\$1,656.00	\$1,214.40	\$0.00	\$441.60	\$0.00	\$1,656.00
5	CX300-BSP	CX300 FC BAS PLUS SVC	\$12,350.00	B	51%	\$6,051.50	\$1,852.50	\$1,358.50	\$0.00	\$494.00	\$0.00	\$1,852.50
5	CX300-BSP-FD	CX300 FC FLD BAS PLUS SVC	\$12,350.00	B	51%	\$6,051.50	\$1,852.50	\$1,358.50	\$0.00	\$494.00	\$0.00	\$1,852.50
5	CX300-CX500	CX300 UPGRADE TO CX500	\$0.00	B	51%	\$0.00	\$3,780.00	\$2,772.00	\$0.00	\$1,008.00	\$0.00	\$3,780.00
5	CX300-FD	CX300 W 2GB FIELD INSTALL	\$0.00	B	51%	\$0.00	\$2,100.00	\$1,540.00	\$0.00	\$560.00	\$0.00	\$2,100.00
5	CX300I	CX300I HA ISCSI DPE	\$0.00	B	51%	\$0.00	\$2,100.00	\$1,540.00	\$0.00	\$560.00	\$0.00	\$2,100.00
5	CX300I-CX500I	CX300I TO CX500I UPGRADE	\$0.00	B	51%	\$0.00	\$3,780.00	\$2,772.00	\$0.00	\$1,008.00	\$0.00	\$3,780.00
5	CX300I-FD	CX300I HA ISCSI DPE	\$0.00	B	51%	\$0.00	\$2,100.00	\$1,540.00	\$0.00	\$560.00	\$0.00	\$2,100.00
5	CX3-10C	CX3-10C SPE FACTORY INSTALLED	\$0.00	B	51%	\$0.00	\$1,950.00	\$1,430.00	\$0.00	\$520.00	\$0.00	\$1,950.00
5	CX3-10C-3-20C	UPGRADE CX3-10C TO MODEL CX3-20C	\$0.00	B	51%	\$0.00	\$2,505.00	\$1,837.00	\$0.00	\$668.00	\$0.00	\$2,505.00
5	CX3-10C-3-40C	UPGRADE FROM CX3-10C TO MODEL CX3-40C	\$0.00	B	51%	\$0.00	\$6,345.00	\$4,653.00	\$0.00	\$1,692.00	\$0.00	\$6,345.00
5	CX3-10C-FD	CX3-10C SPE FIELD INSTALL	\$0.00	B	51%	\$0.00	\$1,950.00	\$1,430.00	\$0.00	\$520.00	\$0.00	\$1,950.00
5	CX3-10DC-FD	CX3-10 SPE DC FIELD INSTALL	\$0.00	B	51%	\$0.00	\$2,662.50	\$1,952.50	\$0.00	\$710.00	\$0.00	\$2,662.50
5	CX3146-15	CX300 BUNDLE-15 146GB 10K	\$0.00	B	51%	\$0.00	\$3,603.75	\$2,642.75	\$0.00	\$961.00	\$0.00	\$3,603.75
5	CX314615-10	CX300 BUNDLE WITH 10 146GB-15K DRIVES	\$22,385.00	B	51%	\$10,968.65	\$3,357.75	\$2,462.35	\$0.00	\$895.40	\$0.00	\$3,357.75
5	CX314615-10FD	CX300 BUNDLE WITH 10 146GB-15K	\$22,385.00	B	51%	\$10,968.65	\$3,357.75	\$2,462.35	\$0.00	\$895.40	\$0.00	\$3,357.75
5	CX314615-5	CX300 BUNDLE W5 146GB 15K 2GB FC DRIVES	\$17,965.00	B	51%	\$8,802.85	\$2,694.75	\$1,976.15	\$0.00	\$718.60	\$0.00	\$2,694.75
5	CX314615-5FD	CX300 BUNDLE W5 146GB 15K 2Gb FC DRIVES	\$17,965.00	B	51%	\$8,802.85	\$2,694.75	\$1,976.15	\$0.00	\$718.60	\$0.00	\$2,694.75
5	CX3146-15FD	CX300 BUNDLE-15 146GB 10K	\$24,025.00	B	51%	\$11,772.25	\$3,603.75	\$2,642.75	\$0.00	\$961.00	\$0.00	\$3,603.75
5	CX3-20	CX3-20 SPE-FACTORY INSTAL	\$0.00	B	51%	\$0.00	\$2,505.00	\$1,837.00	\$0.00	\$668.00	\$0.00	\$2,505.00
5	CX3-20-3-20C	MODEL CX3-20 UPGRADE TO MODEL CX3-20C	\$0.00	B	51%	\$0.00	\$2,025.00	\$1,485.00	\$0.00	\$540.00	\$0.00	\$2,025.00
5	CX3-20-3-20F	MODEL CX3-20 UPGRADE TO MODEL CX3-20F	\$0.00	B	51%	\$0.00	\$1,425.00	\$1,045.00	\$0.00	\$380.00	\$0.00	\$1,425.00
5	CX3-20-3-40C	CX3-20 OR 3-20C UPGRADE TO MODEL CX3-40C	\$0.00	B	51%	\$0.00	\$6,345.00	\$4,653.00	\$0.00	\$1,692.00	\$0.00	\$6,345.00
5	CX3-20-3-40F	CX3-20 UPGRADE TO MODEL CX3-40F	\$0.00	B	51%	\$0.00	\$6,345.00	\$4,653.00	\$0.00	\$1,692.00	\$0.00	\$6,345.00
5	CX3-20-40-80	CX3-20 OR CX3-40 UPGRADE TO MODEL CX3-80	\$0.00	B	51%	\$0.00	\$10,950.00	\$8,030.00	\$0.00	\$2,920.00	\$0.00	\$10,950.00
5	CX3-20C	CX3-20C SPE FACTORY INST	\$0.00	B	51%	\$0.00	\$2,505.00	\$1,837.00	\$0.00	\$668.00	\$0.00	\$2,505.00
5	CX3-20C-FD	CX3-20C SPE-FIELD INSTALL	\$0.00	B	51%	\$0.00	\$2,505.00	\$1,837.00	\$0.00	\$668.00	\$0.00	\$2,505.00
5	CX3-20CUST	CX3-20 CUSTOMER INSTALLABLE ARRAY	\$0.00	B	51%	\$0.00	\$2,205.00	\$1,617.00	\$0.00	\$588.00	\$0.00	\$2,205.00
5	CX3-20-CX3-40	CX3-20 UPGRADE TO MODEL CX3-40	\$0.00	B	51%	\$0.00	\$5,100.00	\$3,740.00	\$0.00	\$1,360.00	\$0.00	\$5,100.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	CX3-20F	CX3-20 SPE- FC FACTORY INSTALL	\$0.00	B	51%	\$2,505.00	\$0.00	\$2,505.00	\$1,837.00	\$0.00	\$668.00	\$0.00	\$2,505.00
5	CX3-20F-40F	UPGRADE FROM CX3-20F TO MODEL CX3-40F	\$0.00	B	51%	\$0.00	\$0.00	\$6,345.00	\$4,653.00	\$0.00	\$1,692.00	\$0.00	\$6,345.00
5	CX3-20FD	CX3-20 SPE-FIELD INSTALL	\$0.00	B	51%	\$2,505.00	\$0.00	\$2,505.00	\$1,837.00	\$0.00	\$668.00	\$0.00	\$2,505.00
5	CX3-20FDC-FD	CX3-20 SPE DC FIELD INSTALL	\$0.00	B	51%	\$0.00	\$0.00	\$3,405.00	\$2,497.00	\$0.00	\$908.00	\$0.00	\$3,405.00
5	CX3-20F-FD	CX3-20 SPE- FC FIELD INSTALL	\$0.00	B	51%	\$2,505.00	\$0.00	\$2,505.00	\$1,837.00	\$0.00	\$668.00	\$0.00	\$2,505.00
5	CX3-40	CX3-40 SPE-FACTORY INSTAL	\$0.00	B	51%	\$0.00	\$0.00	\$6,345.00	\$4,653.00	\$0.00	\$1,692.00	\$0.00	\$6,345.00
5	CX3-40-3-40C	MODEL CX3-40 UPGRADE TO MODEL CX3-40C	\$0.00	B	51%	\$0.00	\$0.00	\$3,225.00	\$2,365.00	\$0.00	\$860.00	\$0.00	\$3,225.00
5	CX3-40-3-40F	MODEL CX3-40 UPGRADE TO MODEL CX3-40F	\$0.00	B	51%	\$0.00	\$0.00	\$2,025.00	\$1,485.00	\$0.00	\$540.00	\$0.00	\$2,025.00
5	CX3-40C	CX3-40C SPE-FACTORY INSTA	\$0.00	B	51%	\$0.00	\$0.00	\$6,345.00	\$4,653.00	\$0.00	\$1,692.00	\$0.00	\$6,345.00
5	CX3-40C-FD	CX3-40C SPE-FIELD INSTALL	\$0.00	B	51%	\$0.00	\$0.00	\$6,345.00	\$4,653.00	\$0.00	\$1,692.00	\$0.00	\$6,345.00
5	CX3-40F	CX3-40F SPE FC FACTORY INSTALL	\$0.00	B	51%	\$0.00	\$0.00	\$6,345.00	\$4,653.00	\$0.00	\$1,692.00	\$0.00	\$6,345.00
5	CX3-40F-3-80	UPGRADE FROM CX3-40F TO MODEL CX3-80	\$0.00	B	51%	\$0.00	\$0.00	\$12,525.00	\$9,185.00	\$0.00	\$3,340.00	\$0.00	\$12,525.00
5	CX3-40FD	CX3-40 SPE-FLD INSTAL	\$0.00	B	51%	\$0.00	\$0.00	\$6,345.00	\$4,653.00	\$0.00	\$1,692.00	\$0.00	\$6,345.00
5	CX3-40FDC-FD	CX3-40F SPE DC FIELD INSTALL	\$0.00	B	51%	\$0.00	\$0.00	\$7,245.00	\$5,313.00	\$0.00	\$1,932.00	\$0.00	\$7,245.00
5	CX3-40F-FD	CX3-40F SPE FC FIELD INSTALL	\$0.00	B	51%	\$0.00	\$0.00	\$6,345.00	\$4,653.00	\$0.00	\$1,692.00	\$0.00	\$6,345.00
5	CX3-412C	CONVERT CX3-10C TO CX4-120C ARRAY	\$0.00	B	51%	\$0.00	\$0.00	\$1,837.50	\$1,347.50	\$0.00	\$490.00	\$0.00	\$1,837.50
5	CX3-412C8	CONVERT CX3-10C TO CX4-120C8 ARRAY	\$0.00	B	51%	\$0.00	\$0.00	\$2,100.00	\$1,540.00	\$0.00	\$560.00	\$0.00	\$2,100.00
5	CX3-412C8X	CONVERT CX3-10C TO CX4-120C8X ARRAY	\$0.00	B	51%	\$0.00	\$0.00	\$3,600.00	\$2,640.00	\$0.00	\$960.00	\$0.00	\$3,600.00
5	CX3-424C	CONVERT CX3-10/20 TO CX4-240C	\$0.00	B	51%	\$0.00	\$0.00	\$3,615.00	\$2,651.00	\$0.00	\$964.00	\$0.00	\$3,615.00
5	CX3-424C8	CONVERT CX3-10/20 MODEL TO CX4-240C8	\$0.00	B	51%	\$0.00	\$0.00	\$3,877.50	\$2,843.50	\$0.00	\$1,034.00	\$0.00	\$3,877.50
5	CX3-424C8X	CONVERT CX3-10/20 MODEL TO CX4-240C8X	\$0.00	B	51%	\$0.00	\$0.00	\$5,377.50	\$3,943.50	\$0.00	\$1,434.00	\$0.00	\$5,377.50
5	CX3-424C-DC	CONVERT CX3-20FDC TO CX4-240CDC	\$30,100.00	B	51%	\$0.00	\$14,749.00	\$4,515.00	\$3,311.00	\$0.00	\$1,204.00	\$0.00	\$4,515.00
5	CX3-448C	CONVERT CX3-10/20/40 TO CX4-480C	\$0.00	B	51%	\$0.00	\$0.00	\$8,336.25	\$6,113.25	\$0.00	\$2,223.00	\$0.00	\$8,336.25
5	CX3-448C8	CONVERT CX3-10/20/40 TO CX4-480C8	\$0.00	B	51%	\$0.00	\$0.00	\$8,861.25	\$6,498.25	\$0.00	\$2,363.00	\$0.00	\$8,861.25
5	CX3-448C8X	CONVERT CX3-10/20/40 TO CX4-480C8X	\$0.00	B	51%	\$0.00	\$0.00	\$10,361.25	\$7,598.25	\$0.00	\$2,763.00	\$0.00	\$10,361.25
5	CX3-448C-DC	CX4 CONV KIT CX3-20F/40FDC TO CX4-480CDC	\$80,100.00	B	51%	\$0.00	\$39,249.00	\$12,015.00	\$8,811.00	\$0.00	\$3,204.00	\$0.00	\$12,015.00
5	CX3-496C	CONVERT CX3-10/20/40 TO CX4-960C	\$0.00	B	51%	\$0.00	\$0.00	\$13,961.25	\$10,238.25	\$0.00	\$3,723.00	\$0.00	\$13,961.25
5	CX3-496C8	CONVERT CX3-10/20/40 TO CX4-960C8	\$0.00	B	51%	\$0.00	\$0.00	\$14,486.25	\$10,623.25	\$0.00	\$3,863.00	\$0.00	\$14,486.25
5	CX3-496C8X	CONVERT CX3-10/20/40 TO CX4-960C8X ARRAY	\$0.00	B	51%	\$0.00	\$0.00	\$15,986.25	\$11,723.25	\$0.00	\$4,263.00	\$0.00	\$15,986.25
5	CX35-424C	CONVERT CX300X/CX500X TO CX4-240C	\$0.00	B	51%	\$0.00	\$0.00	\$3,615.00	\$2,651.00	\$0.00	\$964.00	\$0.00	\$3,615.00
5	CX35-424C8	CONVERT CX300X/CX500X TO CX4-240C8	\$0.00	B	51%	\$0.00	\$0.00	\$3,877.50	\$2,843.50	\$0.00	\$1,034.00	\$0.00	\$3,877.50
5	CX35-424C8X	CONVERT CX300X/CX500X TO CX4-240C8X	\$0.00	B	51%	\$0.00	\$0.00	\$5,377.50	\$3,943.50	\$0.00	\$1,434.00	\$0.00	\$5,377.50
5	CX35-424C-DC	DC CX4 CONVKIT CX-2D300/500 TO CX4-240CDC	\$30,100.00	B	51%	\$0.00	\$14,749.00	\$4,515.00	\$3,311.00	\$0.00	\$1,204.00	\$0.00	\$4,515.00
5	CX35-448C	CONVERT CX300X/CX500X TO CX4-480C	\$0.00	B	51%	\$0.00	\$0.00	\$8,336.25	\$6,113.25	\$0.00	\$2,223.00	\$0.00	\$8,336.25
5	CX35-448C8	CONVERT CX300X/CX500X TO CX4-480C8	\$0.00	B	51%	\$0.00	\$0.00	\$8,861.25	\$6,498.25	\$0.00	\$2,363.00	\$0.00	\$8,861.25
5	CX35-448C8X	CONVERT CX300X/CX500X TO CX4-480C8X	\$0.00	B	51%	\$0.00	\$0.00	\$10,361.25	\$7,598.25	\$0.00	\$2,763.00	\$0.00	\$10,361.25
5	CX35-448C-DC	DC CX4 CONVKIT FOR CX-2D500 TO CX4-480CDC	\$80,100.00	B	51%	\$0.00	\$39,249.00	\$12,015.00	\$8,811.00	\$0.00	\$3,204.00	\$0.00	\$12,015.00
5	CX35-496C	CONVERT CX300X/CX500X TO CX4-960C	\$0.00	B	51%	\$0.00	\$0.00	\$13,961.25	\$10,238.25	\$0.00	\$3,723.00	\$0.00	\$13,961.25
5	CX35-496C8	CONVERT CX300X/CX500X TO CX4-960C8	\$0.00	B	51%	\$0.00	\$0.00	\$14,486.25	\$10,623.25	\$0.00	\$3,863.00	\$0.00	\$14,486.25
5	CX35-496C8X	CONVERT CX300X/CX500X TO CX4-960C8X	\$0.00	B	51%	\$0.00	\$0.00	\$15,986.25	\$11,723.25	\$0.00	\$4,263.00	\$0.00	\$15,986.25
5	CX37315-15	CX300 BUNDLE-15 73GB 15K	\$24,150.00	B	51%	\$11,833.50	\$3,622.50	\$2,656.50	\$0.00	\$966.00	\$0.00	\$3,622.50	
5	CX37315-15FD	CX300 BUNDLE-15 73GB 15K	\$24,150.00	B	51%	\$11,833.50	\$3,622.50	\$2,656.50	\$0.00	\$966.00	\$0.00	\$3,622.50	
5	CX3-80	CX3-80 SPE FAC INSTALL	\$0.00	B	51%	\$0.00	\$0.00	\$12,525.00	\$9,185.00	\$0.00	\$3,340.00	\$0.00	\$12,525.00
5	CX3-80FD	CX3-80 SPE FLD INSTALL	\$0.00	B	51%	\$0.00	\$0.00	\$12,525.00	\$9,185.00	\$0.00	\$3,340.00	\$0.00	\$12,525.00
5	CX3-80N	CX3-80 NEBS SPE FAC INSTALL	\$0.00	B	51%	\$0.00	\$0.00	\$12,525.00	\$9,185.00	\$0.00	\$3,340.00	\$0.00	\$12,525.00
5	CX3-80N-FD	CX3-80 NEBS SPE FIELD INSTALL	\$0.00	B	51%	\$0.00	\$0.00	\$12,525.00	\$9,185.00	\$0.00	\$3,340.00	\$0.00	\$12,525.00
5	CX38-496C	CONVERT CX3-80 TO CX4-960C ARRAY	\$0.00	B	51%	\$0.00	\$0.00	\$13,961.25	\$10,238.25	\$0.00	\$3,723.00	\$0.00	\$13,961.25
5	CX38-496C8	CONVERT CX3-80 TO CX4-960C8 ARRAY	\$0.00	B	51%	\$0.00	\$0.00	\$14,486.25	\$10,623.25	\$0.00	\$3,863.00	\$0.00	\$14,486.25
5	CX38-496C8X	CONVERT CX3-80 TO CX4-960C8X ARRAY	\$0.00	B	51%	\$0.00	\$0.00	\$15,986.25	\$11,723.25	\$0.00	\$4,263.00	\$0.00	\$15,986.25
5	CX31146-15	CX300I BUNDLE 15 146 GB	\$0.00	B	51%	\$0.00	\$0.00	\$3,908.25	\$2,866.05	\$0.00	\$1,042.20	\$0.00	\$3,908.25
5	CX31146-15FD	CX300I BNDL 15 146 10K FD	\$0.00	B	51%	\$0.00	\$0.00	\$3,908.25	\$2,866.05	\$0.00	\$1,042.20	\$0.00	\$3,908.25
5	CX31300-10	CX300I BUNDLE 10 300GB	\$0.00	B	51%	\$0.00	\$0.00	\$3,836.25	\$2,813.25	\$0.00	\$1,023.00	\$0.00	\$3,836.25
5	CX31300-10FD	CX300I BUNDLE 10 300GB FD	\$0.00	B	51%	\$0.00	\$0.00	\$3,836.25	\$2,813.25	\$0.00	\$1,023.00	\$0.00	\$3,836.25
5	CX317315-15	CX300I BUNDLE 15 73GB 15K	\$0.00	B	51%	\$0.00	\$0.00	\$3,788.25	\$2,778.05	\$0.00	\$1,010.20	\$0.00	\$3,788.25
5	CX317315-15FD	CX300I BNDL 15 73GB 15KFD	\$25,255.00	B	51%	\$12,374.95	\$3,788.25	\$2,778.05	\$0.00	\$1,010.20	\$0.00	\$3,788.25	
5	CX3-LP010-15	CX3 FACTORY DAE BNDL W/ 15 1TB SATA 5400	\$31,025.00	B	51%	\$15,202.25	\$4,653.75	\$3,412.75	\$0.00	\$1,241.00	\$0.00	\$4,653.75	
5	CX3LP010-15F	DAE BNDL W/ 15 1TB SATA 5400 RPM DRIVES	\$31,025.00	B	51%	\$15,202.25	\$4,653.75	\$3,412.75	\$0.00	\$1,241.00	\$0.00	\$4,653.75	
5	CX3-LP010-15U	CX3 UPGRADE DAE BNDL W/ 15 1TB SATA 5400	\$31,120.00	B	51%	\$15,248.80	\$4,668.00	\$3,423.20	\$0.00	\$1,244.80	\$0.00	\$4,668.00	
5	CX3-SPS	CX3-10 OPTIONAL SECOND SPS FACT INSTALL	\$900.00	B	51%	\$0.00	\$441.00	\$135.00	\$99.00	\$0.00	\$36.00	\$0.00	\$135.00
5	CX3-SPS-FD	CX3-10 OPTIONAL SPS - FIELD INSTALL	\$0.00	B	51%	\$0.00	\$0.00	\$135.00	\$99.00	\$0.00	\$36.00	\$0.00	\$135.00
5	CX400	CX400 DPE RACK MT & DUAL SPS	\$0.00	B	51%	\$0.00	\$0.00	\$4,300.00	\$4,730.00	\$0.00	\$0.00	\$0.00	\$4,300.00
5	CX400-CX500	CX400 TO CX500 UPGRADE	\$0.00	B	51%	\$0.00	\$0.00	\$3,360.00	\$2,464.00	\$0.00	\$896.00	\$0.00	\$3,360.00
5	CX400-CX600	CX400 TO CX600 UPGRADE	\$0.00	B	51%	\$0.00	\$0.00	\$7,130.00	\$7,843.00	\$0.00	\$0.00	\$0.00	\$7,130.00
5	CX400-FD	FIELD INSTALL CX400 DPE & DUAL SPSS	\$0.00	B	51%	\$0.00	\$0.00	\$4,300.00	\$4,730.00	\$0.00	\$0.00	\$0.00	\$4,300.00
5	CX4-120C	CX4-120C SPE WITH SINGLE SPS	\$0.00	B	51%	\$0.00	\$0.00	\$1,459.80	\$1,070.52	\$0.00	\$389.28	\$0.00	\$1,459.80
5	CX4-120C8	CX4-120 COMBO (8GBFC- 1GBISCSI) W 1 SPS	\$0.00	B	51%	\$0.00	\$0.00	\$1,688.55	\$1,238.27	\$0.00	\$450.28	\$0.00	\$1,688.55
5	CX4-120C8DC	CX4-120 DC SPE COMBO (8GFC - 1G ISCSI)	\$0.00	B	51%	\$0.00	\$0.00	\$2,930.55	\$2,149.07	\$0.00	\$781.48	\$0.00	\$2,930.55
5	CX4-120C8X	CX4120C8X SPE (8 GBFC- 10GBISCSI) W1SPS	\$0.00	B	51%	\$0.00	\$0.00	\$2,998.05	\$2,198.57	\$0.00	\$799.48	\$0.00	\$2,998.05
5	CX4-120C8XDC	CX4-120C8X DC (8GBFC-10GBISCSI)NO SPS	\$0.00	B	51%	\$0.00	\$0.00	\$3,095.55	\$2,270.07	\$0.00	\$825.48	\$0.00	\$3,095.55
5	CX4-120CDC	CX4-120 DC SPE	\$0.00	B	51%	\$0.00	\$0.00	\$2,179.80	\$1,598.52	\$0.00	\$581.28	\$0.00	\$2,179.80
5	CX4-120FCOEOP	CX4-120 (120 DRIVE) 8GFC-FCOE OPTICAL	\$0.00	B	51%	\$0.00	\$0.00	\$1,838.55	\$1,348.27	\$0.00	\$490.28	\$0.00	\$1,838.55
5	CX4-120FCOETW	CX4120 SPE 120 DRIVE 8GFC-FCOE TWINAXACT	\$0.00	B	51%	\$0.00	\$0.00	\$1,568.55	\$1,150.27	\$0.00	\$418.28	\$0.00	\$1,568.55
5	CX4-12-24-96C	CONVERT CX4-120C & 240C TO CX4-960C	\$0.00	B	51%	\$0.00	\$0.00	\$13,961.25	\$10,238.25	\$0.00	\$3,723.00	\$0.00	\$13,961.25
5	CX412-24C	CONVERT CX4-120C TO CX4-240C	\$0.00	B	51%	\$0.00	\$0.00	\$3,615.00	\$2,651.00	\$0.00	\$964.00	\$0.00	\$3,615.00
5	CX412-24C-DC	DC CX4 CONV CX4-120CDC TO CX4-240CDC	\$30,100.00	B	51%	\$0.00	\$14,749.00	\$4,515.00	\$3,311.00	\$0.00	\$1,204.00	\$0.00	\$4,515.00
5	CX412-48C	CONVERT CX4-120C TO CX4-480C ARRAY	\$0.00	B	51%	\$0.00	\$0.00	\$8,336.25	\$6,113.25	\$0.00	\$2,223.00	\$0.00	\$8,336.25
5	CX412-48C-DC	CONVERSION FOR CX4-120CDC TO CX4-480CDC	\$80,100.00	B	51%	\$0.00	\$39,249.00	\$12,015.00	\$8,811.00	\$0.00	\$3,204.00	\$0.00	\$12,015.00

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CX4-240C8X	CX4-240C8X SPE (8GBFC-10GBISCSI) W 2SPS	\$0.00	B	51%	\$0.00	\$4,444.50	\$3,259.30	\$0.00	\$1,185.20	\$0.00	\$4,444.50
5	CX4-240C8XDC	CX4-240 DC PWR SPE(8GBFC-10GBISCSI)NO SP	\$0.00	B	51%	\$0.00	\$4,678.50	\$3,430.90	\$0.00	\$1,247.60	\$0.00	\$4,678.50
5	CX4-240CDC	CX4-240C DC SPE	\$0.00	B	51%	\$0.00	\$3,732.00	\$2,736.80	\$0.00	\$995.20	\$0.00	\$3,732.00
5	CX4-240C-ISW	CX4-240C IBM INFOSPHERE DATA WAREHOUSE	\$0.00	B	51%	\$0.00	\$3,615.00	\$2,651.00	\$0.00	\$964.00	\$0.00	\$3,615.00
5	CX4-240FCOEOP	CX4-240 (240 DRIVE) 8GFC-FCOE OPTICAL	\$0.00	B	51%	\$0.00	\$3,354.75	\$2,460.15	\$0.00	\$894.60	\$0.00	\$3,354.75
5	CX4-240FCOETW	CX4240 SPE (240 DRIVE)8GFC-FCOE TWINAX	\$0.00	B	51%	\$0.00	\$3,084.75	\$2,262.15	\$0.00	\$822.60	\$0.00	\$3,084.75
5	CX424-48C	CONVERT CX4-240C TO CX4-480C ARRAY	\$0.00	B	51%	\$0.00	\$8,336.25	\$6,113.25	\$0.00	\$2,223.00	\$0.00	\$8,336.25
5	CX424-48C-DC	DC CX4 CONV FOR CX4-240CDC TO 480CDC	\$80,100.00	B	51%	\$39,249.00	\$12,015.00	\$8,811.00	\$0.00	\$3,204.00	\$0.00	\$12,015.00
5	CX4-480C	CX4-480C SPE	\$0.00	B	51%	\$0.00	\$6,095.25	\$4,469.85	\$0.00	\$1,625.40	\$0.00	\$6,095.25
5	CX4-480C8	CX4480 SPE (8GBFC- 1GBISCSI) W 2 SPS	\$0.00	B	51%	\$0.00	\$6,479.25	\$4,751.45	\$0.00	\$1,727.80	\$0.00	\$6,479.25
5	CX4-480C8DC	CX4-480 DC SPE COMBO (8G FC - 1G ISCSI)	\$0.00	B	51%	\$0.00	\$10,322.25	\$7,569.65	\$0.00	\$2,752.60	\$0.00	\$10,322.25
5	CX4-480C8X	CX4-480C8X SPE (8GBFC-10GBISCSI) W 2SPS	\$0.00	B	51%	\$0.00	\$7,576.50	\$5,556.10	\$0.00	\$2,020.40	\$0.00	\$7,576.50
5	CX4-480C8XDC	CX4-480C8X DC SPE 8GBFC 10GBISCSI NO SPS	\$0.00	B	51%	\$0.00	\$8,807.10	\$6,458.54	\$0.00	\$2,348.56	\$0.00	\$8,807.10
5	CX4-480CDC	CX4-480C DC SPE	\$0.00	B	51%	\$0.00	\$6,589.50	\$4,832.30	\$0.00	\$1,757.20	\$0.00	\$6,589.50
5	CX4-480FCOEOP	CX4-480 SPE COMBO 8GBFC-FCOE OPT	\$0.00	B	51%	\$0.00	\$6,629.25	\$4,861.45	\$0.00	\$1,767.80	\$0.00	\$6,629.25
5	CX4-480FCOETW	CX4-480 (480 DRIVE) 8GBFC-FCOE TWINAX	\$0.00	B	51%	\$0.00	\$6,359.25	\$4,663.45	\$0.00	\$1,695.80	\$0.00	\$6,359.25
5	CX448-96C	CONVERT CX4-480C TO CX4-960C ARRAY	\$0.00	B	51%	\$0.00	\$13,961.25	\$10,238.25	\$0.00	\$3,723.00	\$0.00	\$13,961.25
5	CX4-4DDAE	CX4 ULTRAPPOINT DC ARRAY EXPANSION	\$0.00	B	51%	\$0.00	\$1,185.00	\$869.00	\$0.00	\$316.00	\$0.00	\$1,185.00
5	CX4-4PDAE	4G DAE FACTORY OR FIELD INSTALL	\$0.00	B	51%	\$0.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$885.00
5	CX4-500-CX700	CX400 OR 500 UP TO CX700	\$0.00	B	51%	\$0.00	\$9,825.00	\$7,205.00	\$0.00	\$2,620.00	\$0.00	\$9,825.00
5	CX4-960C	CX4-960C SPE	\$0.00	B	51%	\$0.00	\$10,208.25	\$7,486.05	\$0.00	\$2,722.20	\$0.00	\$10,208.25
5	CX4-960C8	CX4-960 SPE 480 DRIVEREADY 8GBFC-1GBISCI	\$0.00	B	51%	\$0.00	\$10,592.25	\$7,767.65	\$0.00	\$2,824.60	\$0.00	\$10,592.25
5	CX4-960C8X	CX4960C8X SPE 480 READY(8GBFC-10ISCSI)	\$0.00	B	51%	\$0.00	\$11,689.50	\$8,572.30	\$0.00	\$3,117.20	\$0.00	\$11,689.50
5	CX4-960C-ISW	CX4-960C IBM INFOSPHERE DATA WAREHOUSE	\$0.00	B	51%	\$0.00	\$13,961.25	\$10,238.25	\$0.00	\$3,723.00	\$0.00	\$13,961.25
5	CX4-960EXPIO	EXPANSION IO MODULES FOR CX4-960	\$0.00	B	51%	\$0.00	\$3,000.00	\$2,200.00	\$0.00	\$800.00	\$0.00	\$3,000.00
5	CX4-960EXPIOU	UPGRADE EXPANSION IO MODULES FOR CX4-960	\$0.00	B	51%	\$0.00	\$3,000.00	\$2,200.00	\$0.00	\$800.00	\$0.00	\$3,000.00
5	CX4-960FCOEOP	CX4960 SPE (480 READY) 8GBFC-FCOE OPT	\$0.00	B	51%	\$0.00	\$10,742.25	\$7,877.65	\$0.00	\$2,864.60	\$0.00	\$10,742.25
5	CX4-960FCOETW	CX4960 SPE (480 READY)8GBFC-FCOE TWAX	\$0.00	B	51%	\$0.00	\$10,472.25	\$7,679.65	\$0.00	\$2,792.60	\$0.00	\$10,472.25
5	CX4D-480C	MODEL-DATA PROCESSOR ENCLOSURE-NA-NA	\$0.00	B	51%	\$0.00	\$8,336.25	\$6,113.25	\$0.00	\$2,223.00	\$0.00	\$8,336.25
5	CX4D-480C8	CX4-480C8 SPE IN CX DENSE RACK	\$0.00	B	51%	\$0.00	\$8,861.25	\$6,498.25	\$0.00	\$2,363.00	\$0.00	\$8,861.25
5	CX4D-480C8X	CX4-480C8X SPE IN CX DENSE RACK	\$0.00	B	51%	\$0.00	\$10,361.25	\$7,598.25	\$0.00	\$2,763.00	\$0.00	\$10,361.25
5	CX4D-960C	CX4-960C SPE IN CX DENSE RACK	\$0.00	B	51%	\$0.00	\$13,961.25	\$10,238.25	\$0.00	\$3,723.00	\$0.00	\$13,961.25
5	CX4D-960C8	CX4-960C8 SPE IN CX DENSE RACK	\$0.00	B	51%	\$0.00	\$14,486.25	\$10,623.25	\$0.00	\$3,863.00	\$0.00	\$14,486.25
5	CX4D-960C8X	CX4-960C8X SPE IN CX DENSE RACK	\$0.00	B	51%	\$0.00	\$15,986.25	\$11,723.25	\$0.00	\$4,263.00	\$0.00	\$15,986.25
5	CX-4DDAE-10FD	CX3-10 DAE OS DC FIELD INSTALL	\$7,900.00	B	51%	\$3,871.00	\$1,185.00	\$869.00	\$0.00	\$316.00	\$0.00	\$1,185.00
5	CX-4DDAE-20FD	CX3-20 DAE OS DC FIELD INSTALL	\$0.00	B	51%	\$0.00	\$1,185.00	\$869.00	\$0.00	\$316.00	\$0.00	\$1,185.00
5	CX-4DDAE-40FD	CX3-40DAE OS DC FIELD	\$0.00	B	51%	\$0.00	\$1,185.00	\$869.00	\$0.00	\$316.00	\$0.00	\$1,185.00
5	CX-4DDAE-FD	4G DAE DC FIELD INSTALL	\$0.00	B	51%	\$0.00	\$1,185.00	\$869.00	\$0.00	\$316.00	\$0.00	\$1,185.00
5	CX-4G10-300	300GB 10K 4Gb FC	\$1,345.00	B	51%	\$659.05	\$201.75	\$147.95	\$0.00	\$53.80	\$0.00	\$201.75
5	CX-4G10-300U	300GB 10K 4Gb FC UPG	\$0.00	B	51%	\$0.00	\$219.98	\$161.17	\$0.00	\$58.67	\$0.00	\$219.98
5	CX-4G10-400	400GB 10K 4Gb FC	\$1,850.00	B	51%	\$906.50	\$277.50	\$203.50	\$0.00	\$74.00	\$0.00	\$277.50
5	CX-4G10-400U	400GB 10K 4Gb FC UPG	\$0.00	B	51%	\$0.00	\$277.75	\$203.50	\$0.00	\$74.08	\$0.00	\$277.75
5	CX-4G10-450	450GB 4GB 10K FIBRE CHANNEL DISK DRIVE	\$0.00	B	51%	\$0.00	\$264.75	\$194.15	\$0.00	\$70.60	\$0.00	\$264.75
5	CX-4G10-450U	450GB 4GB FC 10K DISK DRIVE	\$0.00	B	51%	\$0.00	\$264.97	\$194.14	\$0.00	\$70.68	\$0.00	\$264.97
5	CX-4G10-600	600GB 4GB FIBRE CHANNEL DISK DRIVE	\$0.00	B	51%	\$0.00	\$324.00	\$237.60	\$0.00	\$86.40	\$0.00	\$324.00
5	CX-4G10-600U	600GB 10K 4GB FC DISK DRIVE	\$0.00	B	51%	\$0.00	\$323.86	\$237.28	\$0.00	\$86.38	\$0.00	\$323.86
5	CX4G10S-600TU	600GB 10K SAS-FC UPGRADE DISK DRIVE CX	\$0.00	B	51%	\$0.00	\$323.86	\$237.28	\$0.00	\$86.38	\$0.00	\$323.86
5	CX-4G10S-600U	600GB 10K SAS-FC UPGRADE DISK DRIVE CX	\$0.00	B	51%	\$0.00	\$323.86	\$237.28	\$0.00	\$86.38	\$0.00	\$323.86
5	CX-4G15-146	146GB 15K 4GB FC	\$0.00	B	51%	\$0.00	\$199.50	\$146.30	\$0.00	\$53.20	\$0.00	\$199.50
5	CX-4G15-146U	146GB 15K 4GB FC UPG	\$1,800.00	B	51%	\$882.00	\$199.98	\$146.52	\$0.00	\$53.34	\$0.00	\$199.98
5	CX-4G15-300	300GB 15K 4GB FC	\$0.00	B	51%	\$0.00	\$252.00	\$184.80	\$0.00	\$67.20	\$0.00	\$252.00
5	CX-4G15-300TU	300GB 4GB FC 15K DISK DRIVE	\$0.00	B	51%	\$0.00	\$239.31	\$175.34	\$0.00	\$63.83	\$0.00	\$239.31
5	CX-4G15-300U	300GB 15K 4GB FC UPG	\$0.00	B	51%	\$0.00	\$239.31	\$175.34	\$0.00	\$63.83	\$0.00	\$239.31
5	CX-4G15-450	450GB 15K 4GB 520BPS FC DISK DRIVE	\$0.00	B	51%	\$0.00	\$333.75	\$244.75	\$0.00	\$89.00	\$0.00	\$333.75
5	CX-4G15-450TU	450GB 4GB FC 15K DISK DRIVE	\$0.00	B	51%	\$0.00	\$316.86	\$232.15	\$0.00	\$84.51	\$0.00	\$316.86
5	CX-4G15-450U	450GB 15K 4GB FC UPGRADE DISK DRIVE	\$0.00	B	51%	\$0.00	\$316.86	\$232.15	\$0.00	\$84.51	\$0.00	\$316.86
5	CX-4G15-600	600GB 15K 4GB FIBRE CHANNEL DISK DRIVE	\$0.00	B	51%	\$0.00	\$413.25	\$303.05	\$0.00	\$110.20	\$0.00	\$413.25
5	CX-4G15-600TU	600GB 4GB FC 15K DISK DRIVE	\$0.00	B	51%	\$0.00	\$392.18	\$287.34	\$0.00	\$104.61	\$0.00	\$392.18
5	CX-4G15-600U	600GB 15K 4GB FIBRE CHANNEL UPGRADE DISK	\$0.00	B	51%	\$0.00	\$392.18	\$287.34	\$0.00	\$104.61	\$0.00	\$392.18
5	CX-4G15-73	73GB 15K 4GB FC	\$1,030.00	B	51%	\$504.70	\$154.50	\$113.30	\$0.00	\$41.20	\$0.00	\$154.50
5	CX-4G15-73U	73GB 15K 4GB FC UPG	\$0.00	B	51%	\$0.00	\$154.43	\$113.15	\$0.00	\$41.19	\$0.00	\$154.43
5	CX4-LP010-15	DAE WITH 15 1 TB SATA 5400 RPM DRIVES	\$0.00	B	51%	\$0.00	\$2,846.25	\$2,087.25	\$0.00	\$759.00	\$0.00	\$2,846.25
5	CX4-LP010-15U	DAE W/ 15 1TB SATA 5400RPM DRIVES U/G	\$25,850.00	B	51%	\$12,568.50	\$3,847.50	\$2,821.50	\$0.00	\$1,026.00	\$0.00	\$3,847.50
5	CX-4PDAE	4G DAE FACTORY INSTALL	\$5,900.00	B	51%	\$2,891.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$885.00
5	CX-4PDAE-20	CX3-20 DAE OS	\$5,900.00	B	51%	\$2,891.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$885.00
5	CX-4PDAE-20FD	CX3-20 DAE OS FIELD INST	\$5,900.00	B	51%	\$2,891.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$885.00
5	CX-4PDAE-40	CX3-40 DAE OS	\$5,900.00	B	51%	\$2,891.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$885.00
5	CX-4PDAE-40FD	CX3-40 DAE OS FIELD INST	\$5,900.00	B	51%	\$2,891.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$885.00
5	CX-4PDAE40FFD	CX3-40F DAE OS FIELD INSTALLE	\$5,900.00	B	51%	\$2,891.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$885.00
5	CX-4PDAE-80	CX3-80 DAE OS FAC INSTALL	\$5,900.00	B	51%	\$2,891.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$885.00
5	CX-4PDAE-80FD	CX3-80 DAE OS FLD INSTALL	\$5,900.00	B	51%	\$2,891.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$885.00
5	CX-4PDAE-FD	4G DAE FIELD INSTALL	\$0.00	B	51%	\$0.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$885.00
5	CX500	CX500 FC Array W 4GB MEM	\$0.00	B	51%	\$0.00	\$4,515.00	\$3,311.00	\$0.00	\$1,204.00	\$0.00	\$4,515.00
5	CX500-BAS	CX500 FC BASIC SVC	\$0.00	B	51%	\$0.00	\$3,798.00	\$2,785.20	\$0.00	\$1,012.80	\$0.00	\$3,798.00
5	CX500-BAS-FD	CX500 FC FLD BASIC SVC	\$0.00	B	51%	\$0.00	\$3,798.00	\$2,785.20	\$0.00	\$1,012.80	\$0.00	\$3,798.00
5	CX500-BSP	CX500 FC BAS PLUS SVC	\$0.00	B	51%	\$0.00	\$4,177.50	\$3,063.50	\$0.00	\$1,114.00	\$0.00	\$4,177.50
5	CX500-BSP-FD	CX500 FC FLD BAS PLUS SVC	\$0.00	B	51%	\$0.00	\$4,177.50	\$3,063.50	\$0.00	\$1,114.00	\$0.00	\$4,177.50
5	CX500-FD	CX500 FC 4G MEM FIELD INS	\$0.00	B	51%	\$0.00	\$4,515.00	\$3,311.00	\$0.00	\$1,204.00	\$0.00	\$4,515.00
5	CX500I	CX500 W ISCSI	\$0.00	B	51%	\$0.00	\$4,515.00	\$3,311.00	\$0.00	\$1,204.00	\$0.00	\$4,515.00

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					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CX5001-FD	CX5001 4GB WISCSI FLD	\$0.00	B	51%	\$0.00	\$4,515.00	\$3,311.00	\$0.00	\$1,204.00	\$0.00	\$4,515.00
5	CX600	2Gb SPE	\$0.00	B	51%	\$0.00	\$7,130.00	\$5,258.00	\$0.00	\$1,912.00	\$0.00	\$7,130.00
5	CX600-CX3-40F	CX600 UPGRADE TO MODEL CX3-40F	\$0.00	B	51%	\$0.00	\$6,345.00	\$4,653.00	\$0.00	\$1,692.00	\$0.00	\$6,345.00
5	CX600-CX700	CX600 TO CX700 UPGRADE	\$0.00	B	51%	\$0.00	\$6,960.00	\$5,104.00	\$0.00	\$1,856.00	\$0.00	\$6,960.00
5	CX600-FD	2Gb SPE FIELD INSTALL	\$0.00	B	51%	\$0.00	\$7,130.00	\$5,258.00	\$0.00	\$1,912.00	\$0.00	\$7,130.00
5	CX6-7-CX3-80	CX600 OR CX700 UPGRADE TO A CX3-80	\$0.00	B	51%	\$0.00	\$10,950.00	\$8,030.00	\$0.00	\$2,920.00	\$0.00	\$10,950.00
5	CX700	CX700 FC Array W 8GB MEM	\$0.00	B	51%	\$0.00	\$9,465.00	\$6,941.00	\$0.00	\$2,524.00	\$0.00	\$9,465.00
5	CX700-CX3-40F	UPGRADE FROM CX700 TO MODEL CX3-40F	\$0.00	B	51%	\$0.00	\$6,345.00	\$4,653.00	\$0.00	\$1,692.00	\$0.00	\$6,345.00
5	CX700-FD	CX700 FC 8G MEM FIELD INS	\$0.00	B	51%	\$0.00	\$9,465.00	\$6,941.00	\$0.00	\$2,524.00	\$0.00	\$9,465.00
5	CX7-448C	CONVERT CX700 TO CX4-480C ARRAY	\$0.00	B	51%	\$0.00	\$8,336.25	\$6,113.25	\$0.00	\$2,223.00	\$0.00	\$8,336.25
5	CX7-448C8	CONVERT CX700 TO CX4-480C8 ARRAY	\$0.00	B	51%	\$0.00	\$8,861.25	\$6,498.25	\$0.00	\$2,363.00	\$0.00	\$8,861.25
5	CX7-448C8X	CONVERT CX700 TO CX4-480C8X ARRAY	\$0.00	B	51%	\$0.00	\$10,361.25	\$7,598.25	\$0.00	\$2,763.00	\$0.00	\$10,361.25
5	CX7-496C	CONVERT CX700 TO CX4-960C ARRAY	\$0.00	B	51%	\$0.00	\$13,961.25	\$10,238.25	\$0.00	\$3,723.00	\$0.00	\$13,961.25
5	CX7-496C8	CONVERT CX700 TO CX4-960C8 ARRAY	\$0.00	B	51%	\$0.00	\$14,486.25	\$10,623.25	\$0.00	\$3,863.00	\$0.00	\$14,486.25
5	CX7-496C8X	CONVERT CX700 TO CX4-960C8X ARRAY	\$0.00	B	51%	\$0.00	\$15,986.25	\$11,723.25	\$0.00	\$4,263.00	\$0.00	\$15,986.25
5	CX-AF04-100	100GB 3.5 520BPS FLASH DRIVE 4GB FC	\$0.00	B	51%	\$0.00	\$920.25	\$674.85	\$0.00	\$245.40	\$0.00	\$920.25
5	CX-AF04-100U	100GB FLASH DRIVE UPG	\$0.00	B	51%	\$0.00	\$873.80	\$640.21	\$0.00	\$233.07	\$0.00	\$873.80
5	CX-AF04-200	200GB 3.5 520BPS FLASH DRIVE 4GB FC	\$0.00	B	51%	\$0.00	\$1,660.50	\$1,217.70	\$0.00	\$442.80	\$0.00	\$1,660.50
5	CX-AF04-200U	200GB FLASH DRIVE UPGRADE MODEL	\$0.00	B	51%	\$0.00	\$1,578.18	\$1,156.29	\$0.00	\$420.94	\$0.00	\$1,578.18
5	CX-AT05-250	250GB PATA 5400RPM	\$950.00	B	51%	\$465.50	\$142.50	\$104.50	\$0.00	\$38.00	\$0.00	\$142.50
5	CX-AT05-250U	250GB PATA 5400RPM	\$1,280.00	B	51%	\$627.20	\$142.21	\$104.19	\$0.00	\$37.93	\$0.00	\$142.21
5	CX-AT05-320	ATA 320GB 5400RPM	\$950.00	B	51%	\$465.50	\$142.50	\$104.50	\$0.00	\$38.00	\$0.00	\$142.50
5	CXAT05-320-5	ATA 320GB 5400RPM 5PK	\$4,750.00	B	51%	\$2,327.50	\$712.50	\$522.50	\$0.00	\$190.00	\$0.00	\$712.50
5	CX-AT05-320U	ATA 320GB 5400RPM UPG	\$1,280.00	B	51%	\$627.20	\$142.21	\$104.19	\$0.00	\$37.93	\$0.00	\$142.21
5	CX-AT07-010	1000GB 7200RPM SATA II	\$1,450.00	B	51%	\$710.50	\$217.50	\$159.50	\$0.00	\$58.00	\$0.00	\$217.50
5	CX-AT07-010U	1000GB 7200RPM SATA II UPG	\$0.00	B	51%	\$0.00	\$204.98	\$150.18	\$0.00	\$54.67	\$0.00	\$204.98
5	CX-AT07-250	250GB 7200RPM SATA Drive	\$950.00	B	51%	\$465.50	\$142.50	\$104.50	\$0.00	\$38.00	\$0.00	\$142.50
5	CX-AT07-250U	250GB 7200RPM ATA DRIVE	\$1,280.00	B	51%	\$627.20	\$142.21	\$104.19	\$0.00	\$37.93	\$0.00	\$142.21
5	CX-AT07-500	500GB 7200RPM SATA DISK	\$1,330.00	B	51%	\$651.70	\$199.50	\$146.30	\$0.00	\$53.20	\$0.00	\$199.50
5	CX-AT07-500U	500GB 7200RPM SATA II UPG	\$1,795.00	B	51%	\$897.55	\$199.42	\$146.11	\$0.00	\$53.19	\$0.00	\$199.42
5	CX-AT07-750	750GB 7200RPM SATA II	\$1,895.00	B	51%	\$928.55	\$284.25	\$208.45	\$0.00	\$75.80	\$0.00	\$284.25
5	CX-AT07-750U	750GB 7200RPM SATA II UPG	\$2,558.00	B	51%	\$1,253.42	\$284.19	\$208.22	\$0.00	\$75.80	\$0.00	\$284.19
5	CX-FC04-073	73GB 4GB FIBRE CHANNEL EFD	\$0.00	B	51%	\$0.00	\$1,219.50	\$894.30	\$0.00	\$325.20	\$0.00	\$1,219.50
5	CX-FC04-073U	73GB 4GB FC EFD UPGRADE DRIVE	\$0.00	B	51%	\$0.00	\$1,219.32	\$893.37	\$0.00	\$325.23	\$0.00	\$1,219.32
5	CX-FC04-200	200GB 4GB FIBRE CHANNEL EFD	\$0.00	B	51%	\$0.00	\$2,697.75	\$1,978.35	\$0.00	\$719.40	\$0.00	\$2,697.75
5	CX-FC04-200U	200GB 4GB FC EFD UPG	\$0.00	B	51%	\$0.00	\$2,697.51	\$1,976.39	\$0.00	\$719.50	\$0.00	\$2,697.51
5	CX-FC04-400	400GB 4GB FIBRE CHANNEL EFD	\$0.00	B	51%	\$0.00	\$4,624.50	\$3,391.30	\$0.00	\$1,233.20	\$0.00	\$4,624.50
5	CX-FC04-400U	400GB 4GB FIBRE CHANNEL EFD UPGRADE	\$0.00	B	51%	\$0.00	\$4,624.54	\$3,388.28	\$0.00	\$1,233.49	\$0.00	\$4,624.54
5	CX-FRAME-1UADJ	1U ADJUSTABLE RAIL KIT	\$160.00	B	51%	\$78.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-FRAME-4UADJ	4U ADJUSTABLE RAIL KIT	\$160.00	B	51%	\$78.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-FRAME-ADJ	CX DPDAE ADJ RAIL KIT	\$160.00	B	51%	\$78.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-FRAME-PADJ	ADJUSTABLE RAILS 2PDAE	\$150.00	B	51%	\$73.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-LP05-010	1TB 5400RPM SATA II LOW POWER DISK DRIVE	\$0.00	B	51%	\$0.00	\$189.75	\$139.15	\$0.00	\$50.60	\$0.00	\$189.75
5	CX-LP05-010U	1TB 5400RPM SATA 3GB LOW PWR UG DRIVE	\$0.00	B	51%	\$0.00	\$189.98	\$139.19	\$0.00	\$50.67	\$0.00	\$189.98
5	CX-LP05-020	2TB 5400RPM SATA 4GB DISK DRIVE	\$0.00	B	51%	\$0.00	\$350.25	\$256.85	\$0.00	\$93.40	\$0.00	\$350.25
5	CX-LP05-020U	2TB 5400RPM SATA 3GB DISK DRIVE UPGRADE	\$0.00	B	51%	\$0.00	\$364.96	\$267.40	\$0.00	\$97.35	\$0.00	\$364.96
5	CX-M1G1-A	PAIR 1G ISCSI - TOTAL 4 FE PORTS	\$0.00	B	51%	\$0.00	\$750.00	\$550.00	\$0.00	\$200.00	\$0.00	\$750.00
5	CX-M1G1-U	UPGRADE PAIR 1G ISCSI - TOTAL 4 FE PORTS	\$7,000.00	B	51%	\$3,430.00	\$1,050.00	\$770.00	\$0.00	\$280.00	\$0.00	\$1,050.00
5	CX-M4GF-FE-A	ADDITIONAL PAIR 4G FC - TOTAL 8 FE PORTS	\$0.00	B	51%	\$0.00	\$750.00	\$550.00	\$0.00	\$200.00	\$0.00	\$750.00
5	CX-M4GF-FE-U	UPGRADE PAIR 4G FC - TOTAL 8 FE PORTS	\$7,000.00	B	51%	\$3,430.00	\$1,050.00	\$770.00	\$0.00	\$280.00	\$0.00	\$1,050.00
5	CX-M8GF-FE-A	8 GB FC FRONT END IO MODULE PAIR	\$0.00	B	51%	\$0.00	\$937.50	\$687.50	\$0.00	\$250.00	\$0.00	\$937.50
5	CX-M8GF-FE-U	UPGRADE PAIR 8 GB FC - TOTAL 8 FE PORTS	\$8,750.00	B	51%	\$4,287.50	\$1,312.50	\$962.50	\$0.00	\$350.00	\$0.00	\$1,312.50
5	CX-MXGFCOEOPA	FCOE PAIR OPTICAL 2 PORT FCOE IO MODULE	\$0.00	B	51%	\$0.00	\$900.00	\$660.00	\$0.00	\$240.00	\$0.00	\$900.00
5	CX-MXGFCOEOPU	FCOE 1 PAIR ADD-ON 2 PORT OPT IO MODULE	\$8,400.00	B	51%	\$4,116.00	\$1,260.00	\$924.00	\$0.00	\$336.00	\$0.00	\$1,260.00
5	CX-MXGFCOETWA	FCOE 1 PAIR ADD-ON 2 PORT IO MOD TWIN AX	\$0.00	B	51%	\$0.00	\$630.00	\$462.00	\$0.00	\$168.00	\$0.00	\$630.00
5	CX-MXGFCOETWU	FCOE 1 PAIR ADD-ON 2PORT IO ACTIVETWINAX	\$5,880.00	B	51%	\$2,881.20	\$882.00	\$646.80	\$0.00	\$235.20	\$0.00	\$882.00
5	CX-MXGI-A	ADDON PAIR 10G ISCSI OPT 4 FE PORTS	\$0.00	B	51%	\$0.00	\$2,250.00	\$1,650.00	\$0.00	\$600.00	\$0.00	\$2,250.00
5	CX-MXGI-U	UPGRADE PAIR 10G ISCSI OPTICAL IO MODS	\$21,000.00	B	51%	\$10,290.00	\$3,150.00	\$2,310.00	\$0.00	\$840.00	\$0.00	\$3,150.00
5	CX-NEBS2-HWKIT	CX LAN CABLE SURGE SUPPRESSOR KIT	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-NEBS-HWKIT	AC NEBS CHASSIS MECH KIT	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-OM3-100M	OM3 50/125 MICRON OPT CABLE LC- LC 100M	\$570.00	B	51%	\$279.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-OM3-10M	OM3 50/125 MICRON OPT CABLE LC- LC 10M	\$290.00	B	51%	\$142.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-OM3-1M	OM3 50/125 MICRON OPT CABLE LC- LC 1M	\$230.00	B	51%	\$112.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-OM3-30M	OM3 50/125 MICRON OPT CABLE LC- LC 30M	\$310.00	B	51%	\$151.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-OM3-3M	OM3 50/125 MICRON OPT CABLE LC- LC 3M	\$250.00	B	51%	\$122.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-OM3-50M	OM3 50/125 MICRON OPT CABLE LC- LC 50M	\$390.00	B	51%	\$191.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-OM3-5M	OM3 50/125 MICRON OPT CABLE LC- LC 5M	\$260.00	B	51%	\$127.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-PW40U-NIEC	40U CORD NA IEC 309-330P6	\$3,500.00	B	51%	\$1,715.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-SA07-010	1000GB 7200RPM SATA II	\$0.00	B	51%	\$0.00	\$248.25	\$182.05	\$0.00	\$66.20	\$0.00	\$248.25
5	CX-SA07-010TU	1000GB 7200RPM SATA II UPG FOR 4G DAE	\$0.00	B	51%	\$0.00	\$224.42	\$164.43	\$0.00	\$59.86	\$0.00	\$224.42
5	CX-SA07-010U	1000GB 7200RPM SATA II UPG FOR 4G DAE	\$0.00	B	51%	\$0.00	\$224.42	\$164.43	\$0.00	\$59.86	\$0.00	\$224.42
5	CX-SA07-020	2TB 7200RPM SATA II DISK DRIVE	\$0.00	B	51%	\$0.00	\$396.00	\$290.40	\$0.00	\$105.60	\$0.00	\$396.00
5	CX-SA07-020TU	2000GB 7200RPM SATA II UPG FOR 4G DAE	\$0.00	B	51%	\$0.00	\$358.08	\$262.35	\$0.00	\$95.51	\$0.00	\$358.08
5	CX-SA07-020U	2TB 7200RPM 520BPS SATA	\$0.00	B	51%	\$0.00	\$358.08	\$262.35	\$0.00	\$95.51	\$0.00	\$358.08
5	CX-SA07-030TU	3000GB 7200RPM SATA II UPG FOR 4G DAE	\$0.00	B	51%	\$0.00	\$515.28	\$377.53	\$0.00	\$137.44	\$0.00	\$515.28
5	CX-SA07-030U	3TB 7200 RPM 4GB FC UPGRADE DISK DRIVE	\$0.00	B	51%	\$0.00	\$515.28	\$377.53	\$0.00	\$137.44	\$0.00	\$515.28
5	CX-SA07-500	500GB SATA II DISK FOR 4G DAE	\$1,530.00	B	51%	\$749.70	\$229.50	\$168.30	\$0.00	\$61.20	\$0.00	\$229.50
5	CX-SA07-500U	500GB 7200RPM SATA II UPG FOR 4G DAE	\$2,065.00	B	51%	\$1,011.85	\$229.42	\$168.09	\$0.00	\$61.19	\$0.00	\$229.42
5	CX-SA07-750	750GB 7200RPM SATA II	\$1,895.00	B	51%	\$928.55	\$284.25	\$208.45	\$0.00	\$75.80	\$0.00	\$284.25
5	CX-SA07-750U	750GB 7200RPM SATA II UPG FOR 4G DAE	\$2,558.00	B	51%	\$1,253.42	\$284.19	\$208.22	\$0.00	\$75.80	\$0.00	\$284.19

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DAE	ARRAY EXPANSION NEW SYS	\$5,400.00	B	51%	\$2,646.00	\$810.00	\$594.00	\$0.00	\$216.00	\$0.00	\$810.00
5	DAEFLD	DAE FIELD UPGRADE	\$5,400.00	B	51%	\$2,646.00	\$810.00	\$594.00	\$0.00	\$216.00	\$0.00	\$810.00
5	DCA1-10GBEXT	GP DCA EXP CBL KIT FOR DATADOMAIN OR EXT	\$1,700.00	B	51%	\$833.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA1-CAPRACK	GP DCA 40U CAPACITY SYS RACK	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA1-FLDINST	GP DCA FIELD INSTALL KIT FOR SERVERS	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-10GBEXT	GP DCA EXP CBL KIT FOR DATADOMAIN OR EXT	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-FLDINST	GP DCA FIELD INSTALL KIT	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DGL-P-FW	FORMWARE PARALLEL DONGLE	\$200.00	B	51%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DGL-U-AF61M	ABBY FINEREADER 6.0 1000K USB DONGLE	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DGL-U-AF6200K	ABBY FINEREADER 6.0 200K USB DONGLE	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DGL-U-AF625K	ABBY FINEREADER 6.0 25K USB DONGLE	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DGL-U-AF675K	ABBY FINEREADER 6.0 75K USB DONGLE	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DGL-U-AF6DEMO	ABBY FINEREADER 6.0 DEMO USB DONGLE	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DGL-U-FW	FORMWARE USB DONGLE	\$200.00	B	51%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DGL-U-IA	INPUTACCEL USB DONGLE	\$200.00	B	51%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DGL-U-MCS1	MITEK CHECKSCRIPT 1 DONGLE	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DGL-U-MCS12	MITEK CHECKSCRIPT 12 DONGLE	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DGL-U-MCS2	MITEK CHECKSCRIPT 2 DONGLE	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DGL-U-MCS4	MITEK CHECKSCRIPT 4 DONGLE	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DGL-U-MCS8	MITEK CHECKSCRIPT 8 DONGLE	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DGL-U-MQSB100	MITEK QUICKSTROKES BASIC 100CPS DONGLE	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DGL-U-MQSB1K	MITEK QUICKSTROKES BASIC 1000CPS DONGLE	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DGL-U-MQSB250	MITEK QUICKSTROKES BASIC 250CPS DONGLE	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DGL-U-MQSB50	MITEK QUICKSTROKES BASIC 50CPS DONGLE	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DGL-U-MQSB500	MITEK QUICKSTROKES BASIC 500CPS DONGLE	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DGL-U-PRFPST	PERFECTPOST USB DONGLE	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL210BA-FD	PCDL BASE ARRAY FIELD INS	\$0.00	B	51%	\$0.00	\$2,500.00	\$2,750.00	\$0.00	\$0.00	\$0.00	\$2,500.00
5	DL210EXP	DL210 EXPANSION ARRAY	\$23,000.00	B	51%	\$11,270.00	\$2,300.00	\$2,530.00	\$0.00	\$0.00	\$0.00	\$2,300.00
5	DL210EXP-FD	FIELD DL210 EXP ARRAY	\$23,000.00	B	51%	\$11,270.00	\$2,300.00	\$2,530.00	\$0.00	\$0.00	\$0.00	\$2,300.00
5	DL300-310_UPG	UGRD KIT DL300 TO DL310	\$60,000.00	B	51%	\$29,400.00	\$6,600.00	\$6,600.00	\$0.00	\$0.00	\$0.00	\$6,000.00
5	DL4100	CX3-80 Array for Single Engine DL	\$0.00	B	51%	\$0.00	\$11,500.00	\$12,650.00	\$0.00	\$0.00	\$0.00	\$11,500.00
5	DL4200	CX3-80 Array for Dual Engine DL	\$0.00	B	51%	\$0.00	\$11,500.00	\$12,650.00	\$0.00	\$0.00	\$0.00	\$11,500.00
5	DL4400A	CX3-80 Array (1 of 2) for Dual Engine DL	\$0.00	B	51%	\$0.00	\$11,500.00	\$12,650.00	\$0.00	\$0.00	\$0.00	\$11,500.00
5	DL4400B	CX3-80 Array (2 of 2) for Dual Engine DL	\$0.00	B	51%	\$0.00	\$11,500.00	\$12,650.00	\$0.00	\$0.00	\$0.00	\$11,500.00
5	DL700-STBY	DL700 STANDBY SERVER	\$28,300.00	B	51%	\$13,867.00	\$2,830.00	\$3,113.00	\$0.00	\$0.00	\$0.00	\$2,830.00
5	DL700-STBY-FD	FLD INST. DL700 STBY SVR	\$28,300.00	B	51%	\$13,867.00	\$2,830.00	\$3,113.00	\$0.00	\$0.00	\$0.00	\$2,830.00
5	DL720	DL720 Array Module	\$0.00	B	51%	\$0.00	\$14,900.00	\$24,068.00	\$0.00	\$0.00	\$0.00	\$14,900.00
5	DL740	DL740 Array Module	\$0.00	B	51%	\$0.00	\$14,900.00	\$20,229.00	\$0.00	\$0.00	\$0.00	\$14,900.00
5	DL-750S-DAE	FULLY LOADED 4GB STILETTO DAE W/NORTHSTA	\$38,600.00	B	51%	\$18,914.00	\$3,860.00	\$4,246.00	\$0.00	\$0.00	\$0.00	\$3,860.00
5	DL-750S-DAEFD	FIELD INSTALL DAE 4GB STILETTO W/750GB D	\$38,600.00	B	51%	\$18,914.00	\$3,860.00	\$4,246.00	\$0.00	\$0.00	\$0.00	\$3,860.00
5	DL-ENGINE	DISK LIBRARY ENGINE	\$34,900.00	B	51%	\$17,101.00	\$3,490.00	\$3,839.00	\$0.00	\$0.00	\$0.00	\$3,490.00
5	DS-16B-CRK	CLAR RAIL KIT FOR DS-16B	\$340.00	B	51%	\$166.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS16M-CRKL	16PORT RAILKIT L-O-P BEZEL	\$860.00	B	51%	\$323.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS24M2RK39	DS24M MOUNT-CLAR 39U RACK	\$350.00	B	51%	\$171.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS24M2RK40	DS24M MOUNT-CLAR 40U RACK	\$275.00	B	51%	\$134.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS2-RK1U-T	TELCO RKT FOR 1U CL	\$380.00	B	51%	\$176.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS32B2RK39	DS-32B2-0D RAIL KIT FOR THE 39U HIGH CAB	\$650.00	B	51%	\$318.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS32B2RK40	DS-32B2-0D 40U RAIL KIT	\$230.00	B	51%	\$112.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS32B2RK40-FD	DS 32B RK- VARIABLE	\$230.00	B	51%	\$112.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS32B2RKEXT	DS32B2RK40 EXTENSION	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DSB2RK40EXT	DSB2RK40 EXTENSION RAIL	\$280.00	B	51%	\$137.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DSB2RK40-FD	DS8B/16B RK-VARIABLE	\$275.00	B	51%	\$134.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC1-HSSDC-2M	2M HSSDC to HSSDC2 bus cbl Qty 1	\$150.00	B	51%	\$73.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC1-HSSDC-5M	5M HSSDC to HSSDC2 bus cbl Qty 1	\$275.00	B	51%	\$134.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC1-HSSDC-8M	8M HSSDC to HSSDC2 bus cbl Qty 1	\$500.00	B	51%	\$245.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC2-HSSDC-2M	2M HSSDC2 to HSSDC2 bus cbl Qty 1	\$250.00	B	51%	\$122.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC2-HSSDC-8M	8M HSSDC2 to HSSDC2 bus cbl Qty 1	\$600.00	B	51%	\$294.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC-31-146	146GB 10K 520BPS 1GB 12V	\$2,050.00	B	51%	\$1,004.50	\$317.00	\$225.50	\$0.00	\$0.00	\$0.00	\$317.00
5	FC-31-146UPG	146GB 10K 1Gb 520BP UPG	\$1,835.00	B	51%	\$899.15	\$203.87	\$149.37	\$0.00	\$54.38	\$0.00	\$203.87
5	FC-315-36	36GB 15K, 520BPS 1	\$950.00	B	51%	\$465.50	\$146.00	\$104.50	\$0.00	\$0.00	\$0.00	\$146.00
5	FC-315-36U	36GB 15K, 520BPS Upgrade	\$960.00	B	51%	\$470.40	\$106.66	\$78.14	\$0.00	\$28.45	\$0.00	\$106.66
5	FC-315-73UPG	73GB 15K 12V 520BPS 1GB UPGRADE	\$1,790.00	B	51%	\$877.10	\$198.87	\$145.71	\$0.00	\$53.04	\$0.00	\$198.87
5	FC-31-73	FC 73GB DRIVE 10K	\$1,280.00	B	51%	\$627.20	\$198.00	\$140.80	\$0.00	\$0.00	\$0.00	\$198.00
5	FC-31-73UP	FC73GB DRIVE UPG	\$1,095.00	B	51%	\$536.55	\$121.65	\$89.13	\$0.00	\$32.45	\$0.00	\$121.65
5	FC-HS2-10M	10M HSSDC to HSSDC bus cbl Qty 1	\$230.00	B	51%	\$112.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC-HS2-1M	1M HSSDC to HSSDC bus cbl Qty 1	\$80.00	B	51%	\$39.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC-HS2-5M	5M HSSDC to HSSDC bus cbl Qty 1	\$160.00	B	51%	\$78.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC-OPT100M	100M OPTICAL CABLE	\$570.00	B	51%	\$279.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC-OPT10M	10M OPTICAL CABLE	\$120.00	B	51%	\$58.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC-OPT250M	250M OPTICAL CABLE	\$1,300.00	B	51%	\$637.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC-OPT500M	500M OPTICAL CABLE	\$2,500.00	B	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC-OPT50M	50M OPTICAL CABLE	\$290.00	B	51%	\$142.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC-OPT5M	5M OPTICAL CABLE	\$110.00	B	51%	\$53.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLCXAFO4-100	100GB FLASH FOR CX4 FASTCACHE NEW	\$0.00	B	51%	\$0.00	\$920.25	\$674.85	\$0.00	\$245.40	\$0.00	\$920.25
5	FLCXAFO4-100U	100GB FLASH DRIVE FOR CX4 FAST CACHE U/G	\$0.00	B	51%	\$0.00	\$873.80	\$640.21	\$0.00	\$233.07	\$0.00	\$873.80
5	FLCXAFO4-200	200GB FLASH FOR CX4 FASTCACHE NEW	\$0.00	B	51%	\$0.00	\$1,660.50	\$1,217.70	\$0.00	\$442.80	\$0.00	\$1,660.50
5	FLCXAFO4-200U	200GB FLASH DRIVE FOR CX4 FAST CACHE U/G	\$0.00	B	51%	\$0.00	\$1,578.18	\$1,156.29	\$0.00	\$420.94	\$0.00	\$1,578.18
5	FLCXC04-073	73GB FLASH DRIVE FOR CX4 FAST CACHE NEW	\$0.00	B	51%	\$0.00	\$1,219.50	\$894.30	\$0.00	\$325.20	\$0.00	\$1,219.50
5	FLCXC04-073U	73GB FLASH DRIVE FOR CX4 FAST CACHE UPRG	\$0.00	B	51%	\$0.00	\$1,219.32	\$893.37	\$0.00	\$325.23	\$0.00	\$1,219.32
5	FLNSAFO4-100	100GB DRIVE FOR NS FASTCACHE NEW INSTALL	\$0.00	B	51%	\$0.00	\$920.25	\$674.85	\$0.00	\$245.40	\$0.00	\$920.25

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	FLNSAF04100HS	3.5IN 100GB FLASH HOTSPARE FOR NS SERIES	\$0.00	B	51%	\$920.25	\$0.00	\$920.25	\$674.85	\$0.00	\$245.40	\$0.00	\$920.25
5	FLNSAF04-100U	100GB FLASH DRIVE FOR NS FAST CACHE U/G	\$0.00	B	51%	\$0.00	\$0.00	\$873.80	\$640.21	\$0.00	\$233.07	\$0.00	\$873.80
5	FLNSAF04-200	200GB DRIVE FOR NS FASTCACHE NEW INSTALL	\$0.00	B	51%	\$0.00	\$0.00	\$1,660.50	\$1,217.70	\$0.00	\$442.80	\$0.00	\$1,660.50
5	FLNSAF04200HS	200GB FLASH DRIVE FAST CACHE HOT SPARE	\$0.00	B	51%	\$0.00	\$0.00	\$1,660.50	\$1,217.70	\$0.00	\$442.80	\$0.00	\$1,660.50
5	FLNSAF04-200U	200GB FLASH DRIVE FOR NS FAST CACHE U/G	\$0.00	B	51%	\$0.00	\$0.00	\$1,578.18	\$1,156.29	\$0.00	\$420.94	\$0.00	\$1,578.18
5	FLNSFC04-073	73GB FLASH DRIVE FOR NS FAST CACHE NEW I	\$0.00	B	51%	\$0.00	\$0.00	\$1,219.50	\$894.30	\$0.00	\$325.20	\$0.00	\$1,219.50
5	FLNSFC04-073U	73GB FLASH DRIVE FOR NS FAST CACHE UPGRA	\$0.00	B	51%	\$0.00	\$0.00	\$1,219.32	\$893.37	\$0.00	\$325.23	\$0.00	\$1,219.32
5	FLNSFC04-200	200GB FLASH DRIVE FOR NS FAST CACHE NEW	\$0.00	B	51%	\$0.00	\$0.00	\$2,697.75	\$1,978.35	\$0.00	\$719.40	\$0.00	\$2,697.75
5	FLNSFC04-200U	200GB FLASH DRIVE FOR NS FAST CACHE UPGR	\$0.00	B	51%	\$0.00	\$0.00	\$2,697.51	\$1,976.39	\$0.00	\$719.50	\$0.00	\$2,697.51
5	FMAVEBDL-120	Rainfinity BNDL 8 Drives 1TB 7200rpm SAT	\$15,160.00	B	51%	\$7,428.40	\$2,274.00	\$2,274.00	\$1,667.60	\$0.00	\$606.40	\$0.00	\$2,274.00
5	FMAVEBDL-480	Rainfinity BNDL 8 Drives 1TB 7200rpm SAT	\$15,160.00	B	51%	\$7,428.40	\$2,274.00	\$2,274.00	\$1,667.60	\$0.00	\$606.40	\$0.00	\$2,274.00
5	FMAVEBDL-960	Rainfinity BNDL 8 Drives 1TB 7200rpm SAT	\$15,160.00	B	51%	\$7,428.40	\$2,274.00	\$2,274.00	\$1,667.60	\$0.00	\$606.40	\$0.00	\$2,274.00
5	FMAVEBDL-G2	Rainfinity BNDL 8 Drives 1TB 7200rpm SAT	\$15,160.00	B	51%	\$7,428.40	\$2,274.00	\$2,274.00	\$1,667.60	\$0.00	\$606.40	\$0.00	\$2,274.00
5	FMAVEBDL-G8	Rainfinity BNDL 8 Drives 1TB 7200rpm SAT	\$15,160.00	B	51%	\$7,428.40	\$2,274.00	\$2,274.00	\$1,667.60	\$0.00	\$606.40	\$0.00	\$2,274.00
5	FM-LL100MD	100M MM FIBRE CABLE LC-LC	\$570.00	B	51%	\$279.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FM-LL10MD	10M MM FIBRE CABLE LC-LC	\$290.00	B	51%	\$142.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FM-LL1MD	1M MM FIBRE CABLE LC-LC	\$230.00	B	51%	\$112.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FM-LL30MD	30M MM FIBRE CABLE LC-LC	\$310.00	B	51%	\$151.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FM-LL3MD	3M MM FIBRE CABLE LC-LC	\$250.00	B	51%	\$122.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FM-LL50MD	50M MM FIBRE CABLE LC-LC	\$390.00	B	51%	\$191.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FM-LL5MD	5M MM FIBRE CABLE LC-LC	\$260.00	B	51%	\$127.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FM-LS100MD	100M MM FIBRE CABLE LC-SC	\$570.00	B	51%	\$279.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FM-LS10MD	10M MM FIBRE CABLE LC-SC	\$290.00	B	51%	\$142.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FM-LS1MD	1M MM FIBRE CABLE LC-SC	\$230.00	B	51%	\$112.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FM-LS30MD	30M MM FIBRE CABLE LC-SC	\$310.00	B	51%	\$151.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FM-LS3MD	3M MM FIBRE CABLE LC-SC	\$250.00	B	51%	\$122.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FM-LS50MD	50M MM FIBRE CABLE LC-SC	\$390.00	B	51%	\$191.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FM-LS5MD	5M MM FIBRE CABLE LC-SC	\$260.00	B	51%	\$127.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FRAME-ADJ	ADJ RACK RAIL KIT-DAE/DPE	\$160.00	B	51%	\$78.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FRAME-T	TELCO RAILS FOR DAE/DPE	\$540.00	B	51%	\$264.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FRAME-T-CS	TELCO RAIL KIT FOR NS CS	\$565.00	B	51%	\$276.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FRAME-T-DAE2	TELCO RAIL KIT - DAE2	\$340.00	B	51%	\$166.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FRAME-T-PDAE	TELCO RAIL KIT	\$340.00	B	51%	\$166.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FRAME-T-SPE	TELCO RAIL KIT - SPE	\$340.00	B	51%	\$166.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GFV-12G-MEM-U	MEMORY UPGRADE 4GB TO 12G	\$0.00	B	51%	\$0.00	\$3,195.00	\$2,343.00	\$0.00	\$852.00	\$0.00	\$3,195.00	
5	GFV412C12-HU	12-PORT COPPER 12GB HW FOR SA TO CL UPGR	\$0.00	B	51%	\$0.00	\$12,405.00	\$9,097.00	\$0.00	\$3,308.00	\$0.00	\$12,405.00	
5	GFV424C12-HU	HW UPG - GFV424C - 12GB	\$0.00	B	51%	\$0.00	\$6,705.00	\$4,917.00	\$0.00	\$1,788.00	\$0.00	\$6,705.00	
5	GFV424C4-HU	HW UPG - GFV424C - 4GB	\$0.00	B	51%	\$0.00	\$3,510.00	\$2,574.00	\$0.00	\$936.00	\$0.00	\$3,510.00	
5	GFV424F12-HU	HW UPG - GFV424F - 12GB	\$0.00	B	51%	\$0.00	\$6,705.00	\$4,917.00	\$0.00	\$1,788.00	\$0.00	\$6,705.00	
5	GFV424F4-HU	HW UPG - GFV424F-4GB	\$0.00	B	51%	\$0.00	\$3,510.00	\$2,574.00	\$0.00	\$936.00	\$0.00	\$3,510.00	
5	GFV426F12-HU	HW UPG - GFV426F - 12GB	\$0.00	B	51%	\$0.00	\$7,005.00	\$5,137.00	\$0.00	\$1,868.00	\$0.00	\$7,005.00	
5	GFV426F4-HU	HW UPG - GFV426F - 4GB	\$0.00	B	51%	\$0.00	\$3,810.00	\$2,794.00	\$0.00	\$1,016.00	\$0.00	\$3,810.00	
5	GFV428C12-HU	HW UPG - GFV428C - 12GB	\$0.00	B	51%	\$0.00	\$7,005.00	\$5,137.00	\$0.00	\$1,868.00	\$0.00	\$7,005.00	
5	GFV428C4-HU	HW UPG - GFV428C - 4GB	\$0.00	B	51%	\$0.00	\$3,810.00	\$2,794.00	\$0.00	\$1,016.00	\$0.00	\$3,810.00	
5	GFV428CF12-HU	HW UPG - GFV428CF - 12GB	\$0.00	B	51%	\$0.00	\$7,005.00	\$5,137.00	\$0.00	\$1,868.00	\$0.00	\$7,005.00	
5	GFV428CF4-HU	HW UPG - GFV428CF - 4GB	\$0.00	B	51%	\$0.00	\$3,810.00	\$2,794.00	\$0.00	\$1,016.00	\$0.00	\$3,810.00	
5	GFV4-441212HU	GFV4 UPGRADE KIT FROM 4GB/4-PORT TO 12GB	\$0.00	B	51%	\$0.00	\$5,625.00	\$4,125.00	\$0.00	\$1,500.00	\$0.00	\$5,625.00	
5	GFV4-C-S	4-PORT COPPER CARD FOR GFV4	\$0.00	B	51%	\$0.00	\$150.00	\$110.00	\$0.00	\$40.00	\$0.00	\$150.00	
5	GFV4-F-S	2-PORT FIBER CARD FOR GFV4	\$0.00	B	51%	\$0.00	\$375.00	\$275.00	\$0.00	\$100.00	\$0.00	\$375.00	
5	GFV5-1216C-HU	GFV5 12X16 SA-CL UPGRADE	\$0.00	B	51%	\$0.00	\$13,875.00	\$10,175.00	\$0.00	\$3,700.00	\$0.00	\$13,875.00	
5	GFV5-441216HU	GFV5 UPGRADE 4X4 TO 12X16	\$0.00	B	51%	\$0.00	\$6,375.00	\$4,675.00	\$0.00	\$1,700.00	\$0.00	\$6,375.00	
5	GFV5-44C-HU	GFV5 4X4 SA-CL UPGRADE	\$0.00	B	51%	\$0.00	\$10,875.00	\$7,975.00	\$0.00	\$2,900.00	\$0.00	\$10,875.00	
5	GFV5-616F-HU	GFV5 6X16 SA-CL UPGRADE	\$0.00	B	51%	\$0.00	\$13,875.00	\$10,175.00	\$0.00	\$3,700.00	\$0.00	\$13,875.00	
5	GFV5-816CF-HU	GFV5 8X16 SA-CL UPGRADE	\$0.00	B	51%	\$0.00	\$13,875.00	\$10,175.00	\$0.00	\$3,700.00	\$0.00	\$13,875.00	
5	GFV5-C-S	4-PORT COPPER CARD - GFV5	\$0.00	B	51%	\$0.00	\$150.00	\$110.00	\$0.00	\$40.00	\$0.00	\$150.00	
5	GFV5-F-S	2-PORT FIBER CARD - GFV5	\$0.00	B	51%	\$0.00	\$375.00	\$275.00	\$0.00	\$100.00	\$0.00	\$375.00	
5	GFV-SERVER	EMC RAINFINITY GFV SERVER	\$0.00	B	51%	\$0.00	\$2,050.00	\$1,435.00	\$0.00	\$0.04	\$0.00	\$2,050.00	
5	GFV-SERVER-CL	EMC RAINFINITY GFV SVR CL	\$0.00	B	51%	\$0.00	\$4,100.00	\$2,870.00	\$0.00	\$0.04	\$0.00	\$4,100.00	
5	HW-INT-CAB	FACTORY RACK INSTALL FLAG	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	INV-95CAB-KIT	MDS-95XX KIT FOR INV-CAB	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	INV-CTL	INV CONTROLLER	\$20,000.00	B	51%	\$9,800.00	\$3,000.00	\$2,200.00	\$0.00	\$533.33	\$0.00	\$3,000.00	
5	INV-CTL2-FD	Two Invista SR-1550 Controllers	\$30,000.00	B	51%	\$14,700.00	\$4,500.00	\$3,300.00	\$0.00	\$800.00	\$0.00	\$4,500.00	
5	INV-CTL-FD	INV CONTROLLER FLD MNT	\$20,000.00	B	51%	\$9,800.00	\$3,000.00	\$2,200.00	\$0.00	\$533.33	\$0.00	\$3,000.00	
5	INV-RM-AUS	INV MODEM AUSTRALIA	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	INV-RM-DEN	INV MODEM DENMARK	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	INV-RM-EUR	INV MODEM INTER-EUROPE	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	INV-RM-IND	INVISTA MODEM INDIA	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	INV-RM-ISR	INVISTA MODEM ISRAEL	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	INV-RM-ITA	INV MODEM ITALY	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	INV-RM-JAP	INV MODEM JAPAN	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	INV-RM-KOR	INV MODEM KOREA	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	INV-RM-SWI	INV MODEM SWITZERLAND	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	INV-RM-UK	INV MODEM IRE/UK	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	INV-RM-US	INV MODEM US DOMESTIC	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	INV-RTR	INV INTERNAL IP ROUTER	\$8,000.00	B	51%	\$3,920.00	\$1,200.00	\$880.00	\$0.00	\$213.33	\$0.00	\$1,200.00	
5	INV-RTR2-FD	CISCO ROUTER	\$10,000.00	B	51%	\$4,900.00	\$1,500.00	\$1,100.00	\$0.00	\$266.67	\$0.00	\$1,500.00	
5	INV-RTR-KIT1	INV MNT KIT FOR 1 INV RTR	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	INV-RTR-KIT2	INV MNT KIT FOR 2 INV RTR	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	INV-STG	INV METADATA STORAGE	\$7,000.00	B	51%	\$3,430.00	\$1,050.00	\$770.00	\$0.00	\$186.67	\$0.00	\$1,050.00	
5	INV-STG-FD	INV METADATA STG FLD MNT	\$7,000.00	B	51%	\$3,430.00	\$1,050.00	\$770.00	\$0.00	\$186.67	\$0.00	\$1,050.00	

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	M4GB-CX600	4GB CACHE UPG CX600-F INS	\$6,200.00	B	51%	\$3,038.00	\$930.00	\$682.00	\$0.00	\$248.00	\$0.00	\$930.00
5	MODEM-ARG	MODEM FOR ARGENTINA	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MODEM-AUS	AUSTRALIA MODEM	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MODEM-DEN	MODEM FOR DENMARK	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MODEM-EUR	INTER EUROPE MODEM	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MODEM-ITA	MODEM FOR ITALY	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MODEM-JPN	MODEM FOR JAPAN	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MODEM-KOR	MODEM FOR KOREA	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MODEM-SWI	MODEM FOR SWITZERLAND	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MODEM-TAI	MODEM FOR TAIWAN	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MODEM-UK	UNITED KINGDOM MODEM	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NB-2G10-146	NEBS system 146GB 10K 2Gb FC	\$1,020.00	B	51%	\$499.80	\$153.00	\$112.20	\$0.00	\$40.80	\$0.00	\$153.00
5	NB-2G10-146U	NEBS 146GB 10K 2Gb FC UPG	\$0.00	B	51%	\$0.00	\$152.76	\$111.93	\$0.00	\$40.75	\$0.00	\$152.76
5	NB-2G10-300	NEBS system 300GB 10K 2Gb FC	\$0.00	B	51%	\$0.00	\$219.75	\$161.15	\$0.00	\$58.60	\$0.00	\$219.75
5	NB-2G10-300U	NEBS 300GB 10K 2Gb FC UPG	\$1,980.00	B	51%	\$970.20	\$219.98	\$161.17	\$0.00	\$58.67	\$0.00	\$219.98
5	NB-2G10-73	NEBS system 73GB 10K 2Gb FC	\$755.00	B	51%	\$369.95	\$113.25	\$83.05	\$0.00	\$30.20	\$0.00	\$113.25
5	NB-2G10-73U	NEBS 73GB 10K 2Gb FC UPG	\$0.00	B	51%	\$0.00	\$113.32	\$83.03	\$0.00	\$30.23	\$0.00	\$113.32
5	NB-2G15-146	NEBS 146GB 15K 2Gb FC	\$0.00	B	51%	\$0.00	\$199.50	\$146.30	\$0.00	\$53.20	\$0.00	\$199.50
5	NB-2G15-146U	NEBS 146GB 15K 2Gb FC UPG	\$0.00	B	51%	\$0.00	\$199.98	\$146.52	\$0.00	\$53.34	\$0.00	\$199.98
5	NB-2G15-73	NEBS 73GB 15K 2Gb FC	\$0.00	B	51%	\$0.00	\$154.50	\$113.30	\$0.00	\$41.20	\$0.00	\$154.50
5	NB-2G15-73U	NEBS 73GB 15K 2Gb FC UPG	\$0.00	B	51%	\$0.00	\$154.43	\$113.15	\$0.00	\$41.19	\$0.00	\$154.43
5	NB-4G10-300	300GB 10K 4GB FC NEBS	\$1,345.00	B	51%	\$659.05	\$201.75	\$147.95	\$0.00	\$53.80	\$0.00	\$201.75
5	NB-4G10-300U	300GB 10K 4GB FC NEBS UPGRADE DISK DRIVE	\$1,980.00	B	51%	\$970.20	\$219.98	\$161.17	\$0.00	\$58.67	\$0.00	\$219.98
5	NB-4G10-400	400GB 10K 4GB FC NEBS DISK DRIVE	\$0.00	B	51%	\$0.00	\$277.50	\$203.50	\$0.00	\$74.00	\$0.00	\$277.50
5	NB-4G10-400U	400GB 10K 4GB FC NEBS UPGRADE DISK DRIVE	\$0.00	B	51%	\$0.00	\$277.75	\$203.50	\$0.00	\$74.08	\$0.00	\$277.75
5	NB-4G15-146	NEBS 146GB 15K 4GB FC	\$0.00	B	51%	\$0.00	\$199.50	\$146.30	\$0.00	\$53.20	\$0.00	\$199.50
5	NB-4G15-146U	NEBS 146GB 15K 4GB FC UPG	\$1,800.00	B	51%	\$822.00	\$199.98	\$146.52	\$0.00	\$53.34	\$0.00	\$199.98
5	NB-4G15-300	NEBS 300GB 15K 4GB FC	\$0.00	B	51%	\$0.00	\$252.00	\$184.80	\$0.00	\$67.20	\$0.00	\$252.00
5	NB-4G15-300U	NEBS 300GB 15K 4GB FC UPG	\$2,154.00	B	51%	\$1,055.46	\$239.31	\$175.34	\$0.00	\$63.83	\$0.00	\$239.31
5	NB-4G15-450	450GB 15K 4GB 520BPS FC NEBS DISK DRIVE	\$0.00	B	51%	\$0.00	\$333.75	\$244.75	\$0.00	\$89.00	\$0.00	\$333.75
5	NB-4G15-450U	450GB 15K 4GB FC NEBS UPGRADE DISK DRIVE	\$2,852.00	B	51%	\$1,397.48	\$316.86	\$232.15	\$0.00	\$84.51	\$0.00	\$316.86
5	NB-4G15-73	NEBS 73GB 15K 4GB FC	\$1,030.00	B	51%	\$504.70	\$154.50	\$113.30	\$0.00	\$41.20	\$0.00	\$154.50
5	NB-4G15-73U	NEBS 73GB 15K 4GB FC UPG	\$0.00	B	51%	\$0.00	\$154.43	\$113.15	\$0.00	\$41.19	\$0.00	\$154.43
5	NS120-1-2-U	NS-120 1 TO 2 BLADE POST INSTALL UPGRADE	\$0.00	B	51%	\$0.00	\$2,115.75	\$1,551.55	\$0.00	\$564.20	\$0.00	\$2,115.75
5	NS120-4PDAE	4GB DAE ONE MODEL FOR NS-120_FACTORY	\$0.00	B	51%	\$0.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$885.00
5	NS120-4PDAE-F	4GB DAE ONE MODEL FOR NS-120_FIELD	\$0.00	B	51%	\$0.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$885.00
5	NS120-AUX	NS-120 CAPTIVE ARRAY NO FC NO ISCSI	\$0.00	B	51%	\$0.00	\$1,414.20	\$1,037.08	\$0.00	\$377.12	\$0.00	\$1,414.20
5	NS120-AUX-CR	NS120 ARRAY NO FC NO ISCSI PORTS_FIELD	\$0.00	B	51%	\$0.00	\$1,414.20	\$1,037.08	\$0.00	\$377.12	\$0.00	\$1,414.20
5	NS120-AUXF	NS-120 CAPTIVE ARRAY NO ISCSI 8 FC PORTS	\$0.00	B	51%	\$0.00	\$1,194.45	\$875.93	\$0.00	\$318.52	\$0.00	\$1,194.45
5	NS120-AUXF8	NS-120 ARRAY NO ISCSI 8 8GB FC PORTS_FLD	\$0.00	B	51%	\$0.00	\$1,381.95	\$1,013.43	\$0.00	\$368.52	\$0.00	\$1,381.95
5	NS120-AUXF-CR	NS120 ARRAY NO ISCSI 8 FC PORTS_FIELD	\$0.00	B	51%	\$0.00	\$1,194.45	\$875.93	\$0.00	\$318.52	\$0.00	\$1,194.45
5	NS120-AUXI	NS-120 CAPTIVE ARRAY NO FC 8 ISCSI PORTS	\$0.00	B	51%	\$0.00	\$2,156.25	\$1,581.25	\$0.00	\$575.00	\$0.00	\$2,156.25
5	NS120-AUXI-CR	NS120 ARRAY NO FC 8 ISCSI PORTS_FIELD	\$0.00	B	51%	\$0.00	\$2,156.25	\$1,581.25	\$0.00	\$575.00	\$0.00	\$2,156.25
5	NS120C-1-2-U	NS-120 10GBE 1 BLADE TO 2 BLADE UPGRADE	\$0.00	B	51%	\$0.00	\$3,285.75	\$2,409.55	\$0.00	\$876.20	\$0.00	\$3,285.75
5	NS120-CS	NS-120 CONTROL STATION (FACTORY INSTALL)	\$0.00	B	51%	\$0.00	\$490.80	\$359.92	\$0.00	\$130.88	\$0.00	\$490.80
5	NS120-CS-FD	NS-120 CONTROL STATION (FIELD INSTALLED)	\$0.00	B	51%	\$0.00	\$585.90	\$429.66	\$0.00	\$156.24	\$0.00	\$585.90
5	NS120DAE-CR	4GB DAE MODEL FOR NS-120 FIELD VAULT DAE	\$0.00	B	51%	\$0.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$885.00
5	NS120-FC-IS	ADD ISCSI IO TO NS-120 FC FOR M/VIA ETC	\$7,000.00	B	51%	\$3,430.00	\$1,050.00	\$770.00	\$0.00	\$280.00	\$0.00	\$1,050.00
5	NS120-NAS-FC	NS-120 NAS VARIANT TO FC VARIANT	\$7,000.00	B	51%	\$3,430.00	\$1,050.00	\$770.00	\$0.00	\$280.00	\$0.00	\$1,050.00
5	NS120-NAS-MIS	NS-120 NAS VARIANT TO MPFS ISCSI VARIANT	\$0.00	B	51%	\$0.00	\$2,100.00	\$1,540.00	\$0.00	\$560.00	\$0.00	\$2,100.00
5	NS120-SPS	NS-120 OPTIONAL SECOND SPS_FACTORY-INSTALL	\$0.00	B	51%	\$0.00	\$184.50	\$135.30	\$0.00	\$49.20	\$0.00	\$184.50
5	NS120-SPS-U	NS-120 ADDITIONAL SPS FOR FIELD UPGRADE	\$0.00	B	51%	\$0.00	\$184.50	\$135.30	\$0.00	\$49.20	\$0.00	\$184.50
5	NS121-A	NS-120 INT-1DM-4GB-4 CU GIGE PORTS FACT	\$0.00	B	51%	\$0.00	\$386.25	\$283.25	\$0.00	\$103.00	\$0.00	\$386.25
5	NS121-A-FD	NS-120 INT-1DM-4GB-4 CU GIGE PORTS FLD	\$0.00	B	51%	\$0.00	\$386.25	\$283.25	\$0.00	\$103.00	\$0.00	\$386.25
5	NS121-C	NS120 INT-1DM-4GB-2OP 10GE 2CU 1GE FACT	\$0.00	B	51%	\$0.00	\$1,286.25	\$943.25	\$0.00	\$343.00	\$0.00	\$1,286.25
5	NS121-C-FD	NS-120 INT-1DM-4GB-2 OP 10GE 2CU 1GE FLD	\$0.00	B	51%	\$0.00	\$1,286.25	\$943.25	\$0.00	\$343.00	\$0.00	\$1,286.25
5	NS122-A	NS-120 INT-2DM-4GB-4 CU GIGE PORTS FACT	\$0.00	B	51%	\$0.00	\$1,649.40	\$1,209.56	\$0.00	\$439.84	\$0.00	\$1,649.40
5	NS122-A-FD	NS-120 INT-2DM-4GB-4 CU GIGE PORTS FLD	\$0.00	B	51%	\$0.00	\$1,649.40	\$1,209.56	\$0.00	\$439.84	\$0.00	\$1,649.40
5	NS122-C	NS120 INT-2DM-4GB-2OP 10GE 2CU 1GE FACT	\$0.00	B	51%	\$0.00	\$3,449.40	\$2,529.56	\$0.00	\$919.84	\$0.00	\$3,449.40
5	NS122-C-FD	NS-120 INT-2DM-4GB-2 OP 10GE 2CU 1GE FLD	\$0.00	B	51%	\$0.00	\$3,449.40	\$2,529.56	\$0.00	\$919.84	\$0.00	\$3,449.40
5	NS12-480-AUXU	NS-1202 TO NS-480 CAPTIVE ARRAY UPG	\$0.00	B	51%	\$0.00	\$1,489.50	\$1,092.30	\$0.00	\$397.20	\$0.00	\$1,489.50
5	NS20-CS	NS20 CONTROL STATION	\$4,700.00	B	51%	\$2,303.00	\$470.00	\$329.00	\$0.00	\$188.00	\$0.00	\$470.00
5	NS20-CSB	NS20 CONTROL STATION - FACTORY INSTALLED	\$0.00	B	51%	\$0.00	\$705.00	\$517.00	\$0.00	\$188.00	\$0.00	\$705.00
5	NS20-CSB-FD	NS20 CONTROL STATION - FIELD INSTALLED	\$0.00	B	51%	\$0.00	\$705.00	\$517.00	\$0.00	\$188.00	\$0.00	\$705.00
5	NS20-CS-FD	NS20 CONTROL STATION (FLD INST)	\$4,700.00	B	51%	\$2,303.00	\$470.00	\$329.00	\$0.00	\$188.00	\$0.00	\$470.00
5	NS20DAE0105	NS20 DAE OS W 5X1000GB DISKS-FAC INST	\$0.00	B	51%	\$0.00	\$1,971.75	\$1,445.95	\$0.00	\$525.80	\$0.00	\$1,971.75
5	NS20DAE010F5	NS20 DAE OS W 5X1000GB DISKS-FIELD INST	\$0.00	B	51%	\$0.00	\$1,971.75	\$1,445.95	\$0.00	\$525.80	\$0.00	\$1,971.75
5	NS20DAE1465	NS20 DAE OS W 5X146GB DISKS-FAC INST	\$0.00	B	51%	\$0.00	\$1,882.50	\$1,380.50	\$0.00	\$502.00	\$0.00	\$1,882.50
5	NS20DAE146F5	NS20 DAE OS W 5X146GB DISKS-CUST RACK	\$0.00	B	51%	\$0.00	\$1,882.50	\$1,380.50	\$0.00	\$502.00	\$0.00	\$1,882.50
5	NS20DAE146X5	NS20 DAE OS W 5X146GB 10K FC DISKS-FACT	\$0.00	B	51%	\$0.00	\$1,650.00	\$1,210.00	\$0.00	\$440.00	\$0.00	\$1,650.00
5	NS20DAE146XF5	NS20 DAE OS W 5X146GB 10K FC DISKS-FIELD	\$0.00	B	51%	\$0.00	\$1,650.00	\$1,210.00	\$0.00	\$440.00	\$0.00	\$1,650.00
5	NS20DAE3005	NS20 DAE OS W 5X300GB DISKS-FAC INST	\$0.00	B	51%	\$0.00	\$1,771.50	\$1,299.10	\$0.00	\$472.40	\$0.00	\$1,771.50
5	NS20DAE300F5	NS20 DAE OS W 5X300GB DISKS-CUST RACK	\$0.00	B	51%	\$0.00	\$1,771.50	\$1,299.10	\$0.00	\$472.40	\$0.00	\$1,771.50
5	NS20DAE300X5	NS20 DAE OS W 5X300GB 15K FC DISKS-FACT	\$0.00	B	51%	\$0.00	\$2,070.75	\$1,518.55	\$0.00	\$552.20	\$0.00	\$2,070.75
5	NS20DAE300XF5	NS20 DAE OS W 5X300GB 15K FC DISKS-FIELD	\$0.00	B	51%	\$0.00	\$2,070.75	\$1,518.55	\$0.00	\$552.20	\$0.00	\$2,070.75
5	NS20DAE4005	NS20 DAE OS W 5X400GB DISKS-FAC INST	\$0.00	B	51%	\$0.00	\$2,272.50	\$1,666.50	\$0.00	\$606.00	\$0.00	\$2,272.50
5	NS20DAE400F5	NS20 DAE OS W 5X400GB DISKS-FIELD INST	\$0.00	B	51%	\$0.00	\$2,272.50	\$1,666.50	\$0.00	\$606.00	\$0.00	\$2,272.50
5	NS20DAE4505	NS20 DAE OS W5X450GB 15K DISKS-FACTINSTAL	\$0.00	B	51%	\$0.00	\$2,493.00	\$1,828.20	\$0.00	\$664.80	\$0.00	\$2,493.00
5	NS20DAE450F5	NS20 DAE OS W5X450GB 15K DISKS-FLD INSTAL	\$0.00	B	51%	\$0.00	\$2,493.00	\$1,828.20	\$0.00	\$664.80	\$0.00	\$2,493.00

EMC VSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	NS20DAE5005	NS20 DAE OS W 5X500GB DISKS-FAC INST	\$0.00	B	51%	\$0.00	\$2,032.50	\$1,490.50	\$0.00	\$542.00	\$0.00	\$2,032.50
5	NS20DAE500F5	NS20 DAE OS W 5X500GB DISKS-CUST RACK	\$0.00	B	51%	\$0.00	\$2,032.50	\$1,490.50	\$0.00	\$542.00	\$0.00	\$2,032.50
5	NS20DAE7505	NS20 DAE OS W 5X750GB ATA DISKS-FAC INST	\$0.00	B	51%	\$0.00	\$2,306.25	\$1,691.25	\$0.00	\$615.00	\$0.00	\$2,306.25
5	NS20DAE750F5	NS20 DAE OS W 5X750GB ATA DISKS-CUSTRACK	\$0.00	B	51%	\$0.00	\$2,306.25	\$1,691.25	\$0.00	\$615.00	\$0.00	\$2,306.25
5	NS21-22-U	NS21 TO NS22 HW FIELD UPGRADE	\$0.00	B	51%	\$0.00	\$2,115.75	\$1,551.55	\$0.00	\$564.20	\$0.00	\$2,115.75
5	NS21C-A	NS20 INT-1DM-4GB-4 CU GIGE PORTS	\$0.00	B	51%	\$0.00	\$386.25	\$283.25	\$0.00	\$103.00	\$0.00	\$386.25
5	NS21C-A-FD	NS20 INT-1DM-4GB-4 CU GIGE PORTS FLD	\$0.00	B	51%	\$0.00	\$386.25	\$283.25	\$0.00	\$103.00	\$0.00	\$386.25
5	NS22C-A	NS20 INT-2DM-4GB-4 CU GIGE PORTS	\$0.00	B	51%	\$0.00	\$2,013.75	\$1,476.75	\$0.00	\$537.00	\$0.00	\$2,013.75
5	NS22C-A-FD	NS20 INT-2DM-4GB-4 CU GIGE PORTS FLD	\$0.00	B	51%	\$0.00	\$2,013.75	\$1,476.75	\$0.00	\$537.00	\$0.00	\$2,013.75
5	NS2-40-AUXF-U	CONVERT NS20 TO NS40F	\$0.00	B	51%	\$0.00	\$6,345.00	\$4,653.00	\$0.00	\$1,692.00	\$0.00	\$6,345.00
5	NS2-AUX	NS20 CAPTIVE ARRAY-EMC RACK-NO AVAIL FC	\$0.00	B	51%	\$0.00	\$1,342.50	\$984.50	\$0.00	\$358.00	\$0.00	\$1,342.50
5	NS2-AUXBCR	NS20 CAPTIVE ARRAY XPE-CUST RACK-NEW GAN	\$0.00	B	51%	\$0.00	\$1,342.50	\$984.50	\$0.00	\$358.00	\$0.00	\$1,342.50
5	NS2-AUXCR	NS20 XPE-CUST RACK-NO AVAIL FC PORTS	\$0.00	B	51%	\$0.00	\$1,342.50	\$984.50	\$0.00	\$358.00	\$0.00	\$1,342.50
5	NS2-AUXF	NS20 CAPTIVE ARRAY XPE-EMC RACK-8 AVAIL	\$0.00	B	51%	\$0.00	\$1,342.50	\$984.50	\$0.00	\$358.00	\$0.00	\$1,342.50
5	NS2-AUXFBCR	NS20 XPE-CUST RACK-8 FC-NEW GNG RAIL	\$0.00	B	51%	\$0.00	\$1,342.50	\$984.50	\$0.00	\$358.00	\$0.00	\$1,342.50
5	NS2-AUXFCR	NS20 XPE-CUST RACK-8 AVAIL FC PORTS	\$0.00	B	51%	\$0.00	\$895.00	\$627.00	\$0.00	\$358.00	\$0.00	\$895.00
5	NS2-AUXF-UPG	NS20 POST INSTALL UPG ADD 8 FC HOSTPORTS	\$0.00	B	51%	\$0.00	\$555.00	\$407.00	\$0.00	\$148.00	\$0.00	\$555.00
5	NS-2G10-146	146GB 10K 520BPS 2GB 12V	\$1,020.00	B	51%	\$499.80	\$153.00	\$112.20	\$0.00	\$40.80	\$0.00	\$153.00
5	NS2G10-146-HS	NS600 10K 146GB HOT SPARE	\$1,020.00	B	51%	\$499.80	\$153.00	\$112.20	\$0.00	\$40.80	\$0.00	\$153.00
5	NS-2G10-146U	146GB 10K 520BPS 2GB 12V	\$1,375.00	B	51%	\$673.75	\$152.76	\$111.93	\$0.00	\$40.75	\$0.00	\$152.76
5	NS-2G10-300	300GB FC 10K 2GB	\$0.00	B	51%	\$0.00	\$219.75	\$161.15	\$0.00	\$58.60	\$0.00	\$219.75
5	NS2G10-300-HS	NS 10K 300GB HOT SPARE	\$0.00	B	51%	\$0.00	\$219.75	\$161.15	\$0.00	\$58.60	\$0.00	\$219.75
5	NS-2G10-300U	300GB FC 10K 2GB UPG	\$0.00	B	51%	\$0.00	\$219.98	\$161.17	\$0.00	\$58.67	\$0.00	\$219.98
5	NS-2G10-73	CHV 73GB 10K 520BPS 12V 2	\$0.00	B	51%	\$0.00	\$113.25	\$83.05	\$0.00	\$30.20	\$0.00	\$113.25
5	NS2G10-73-HS	NS600 10K73GB HOT SPARE	\$0.00	B	51%	\$0.00	\$113.25	\$83.05	\$0.00	\$30.20	\$0.00	\$113.25
5	NS-2G10-73U	CHV 73GB 10K 520BPS 12V 2	\$1,020.00	B	51%	\$499.80	\$113.32	\$83.03	\$0.00	\$30.23	\$0.00	\$113.32
5	NS-2G15-146	146GB 15K 520BPS 2GB 12V	\$1,330.00	B	51%	\$651.70	\$199.50	\$146.30	\$0.00	\$53.20	\$0.00	\$199.50
5	NS2G15-146-HS	NS HOT SPARE 146GB 15K FC	\$0.00	B	51%	\$0.00	\$199.50	\$146.30	\$0.00	\$53.20	\$0.00	\$199.50
5	NS-2G15-146U	146GB FC 15K 2GB 520BPS	\$0.00	B	51%	\$0.00	\$199.98	\$146.52	\$0.00	\$53.34	\$0.00	\$199.98
5	NS-2G15-36	X15-2 36GB 15K 520BPS 12V	\$685.00	B	51%	\$335.65	\$102.75	\$75.35	\$0.00	\$27.40	\$0.00	\$102.75
5	NS2G15-36-HS	NS600 15K 36GB HOT SPARE	\$685.00	B	51%	\$335.65	\$102.75	\$75.35	\$0.00	\$27.40	\$0.00	\$102.75
5	NS-2G15-36U	36GB 15K 520BPS 12V	\$925.00	B	51%	\$453.25	\$102.77	\$75.30	\$0.00	\$27.41	\$0.00	\$102.77
5	NS-2G15-73	73GB 15K 12V 520BPS 2GB	\$1,030.00	B	51%	\$504.70	\$154.50	\$113.30	\$0.00	\$41.20	\$0.00	\$154.50
5	NS2G15-73-HS	73GB 15K 12V 520BPS 2GB	\$0.00	B	51%	\$0.00	\$154.50	\$113.30	\$0.00	\$41.20	\$0.00	\$154.50
5	NS-2G15-73U	73GB 15K 12V 520BPS 2GB U	\$0.00	B	51%	\$0.00	\$154.43	\$113.15	\$0.00	\$41.19	\$0.00	\$154.43
5	NS-2G72-500	500GB 7200RPM 2GB FC DISK	\$0.00	B	51%	\$0.00	\$255.00	\$187.00	\$0.00	\$68.00	\$0.00	\$255.00
5	NS-2G72-500HS	500GB 7200RPM 2GB FC HS	\$0.00	B	51%	\$0.00	\$255.00	\$187.00	\$0.00	\$68.00	\$0.00	\$255.00
5	NS-2G72-500U	500GB 7200RPM 2GB FC UPG	\$0.00	B	51%	\$0.00	\$254.97	\$186.81	\$0.00	\$68.01	\$0.00	\$254.97
5	NS-2GDAE	2GB DAE EXP FOR NS	\$5,900.00	B	51%	\$2,891.00	\$590.00	\$649.00	\$0.00	\$236.00	\$0.00	\$590.00
5	NS-2GDAE-70	CX700 DAE EXP W FLARE OS	\$5,900.00	B	51%	\$2,891.00	\$590.00	\$649.00	\$0.00	\$236.00	\$0.00	\$590.00
5	NS-2GDAE-70FD	CX700 DAE WFLAREOS FIELD	\$5,900.00	B	51%	\$2,891.00	\$590.00	\$649.00	\$0.00	\$236.00	\$0.00	\$590.00
5	NS-2GDAE-FD	NS-DAE 2GB EXP-FLD INSTL	\$5,900.00	B	51%	\$2,891.00	\$590.00	\$649.00	\$0.00	\$236.00	\$0.00	\$590.00
5	NS-2GDAE-OS	2GB DAE EXP WFLAREOS	\$5,900.00	B	51%	\$2,891.00	\$590.00	\$649.00	\$0.00	\$236.00	\$0.00	\$590.00
5	NS-2GDAE-OSFD	2GB DAE EXP WFLAREOS FIEL	\$5,900.00	B	51%	\$2,891.00	\$590.00	\$649.00	\$0.00	\$236.00	\$0.00	\$590.00
5	NS-2PDAE	CX DAE FC 2GB EXPANSION	\$0.00	B	51%	\$0.00	\$590.00	\$649.00	\$0.00	\$236.00	\$0.00	\$590.00
5	NS-2PDAE-70	STILETTO DAE EXP W FLARE	\$0.00	B	51%	\$0.00	\$590.00	\$649.00	\$0.00	\$236.00	\$0.00	\$590.00
5	NS-2PDAE-70FD	NS700-AUX 2G FC DAE W/FLA	\$0.00	B	51%	\$0.00	\$590.00	\$649.00	\$0.00	\$236.00	\$0.00	\$590.00
5	NS-2PDAE-74	STILETTO DAE EXP W FLARE	\$0.00	B	51%	\$0.00	\$590.00	\$649.00	\$0.00	\$236.00	\$0.00	\$590.00
5	NS-2PDAE-FD	CX DAE FC 2GB EXPANSION	\$0.00	B	51%	\$0.00	\$590.00	\$649.00	\$0.00	\$236.00	\$0.00	\$590.00
5	NS350-AUX	NS350 AUX EMC RACK	\$0.00	B	51%	\$0.00	\$1,897.50	\$1,391.50	\$0.00	\$506.00	\$0.00	\$1,897.50
5	NS350-AUXCR	NS350 AUX NO RACK	\$0.00	B	51%	\$0.00	\$1,897.50	\$1,391.50	\$0.00	\$506.00	\$0.00	\$1,897.50
5	NS350-AUXFD	NS350 AUX NO RACK	\$0.00	B	51%	\$0.00	\$1,897.50	\$1,391.50	\$0.00	\$506.00	\$0.00	\$1,897.50
5	NS350-CS	NS350 CTRL STN EMC RACK	\$0.00	B	51%	\$0.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$885.00
5	NS350-CSFD	NS350 CTRL STN NO RACK	\$0.00	B	51%	\$0.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$885.00
5	NS351-352-UPG	NS350 UPGRADE FROM 1-2 DM	\$0.00	B	51%	\$0.00	\$1,957.50	\$1,435.50	\$0.00	\$522.00	\$0.00	\$1,957.50
5	NS351C-4-A	1DM NS350EMC RACK	\$0.00	B	51%	\$0.00	\$386.25	\$283.25	\$0.00	\$103.00	\$0.00	\$386.25
5	NS351C-4-A-FD	1DM NS350NO RACK	\$0.00	B	51%	\$0.00	\$386.25	\$283.25	\$0.00	\$103.00	\$0.00	\$386.25
5	NS352C-4-A	2DM NS350 EMC RACK	\$0.00	B	51%	\$0.00	\$2,013.75	\$1,476.75	\$0.00	\$537.00	\$0.00	\$2,013.75
5	NS352C-4-A-FD	2DM NS350NO RACK	\$0.00	B	51%	\$0.00	\$2,013.75	\$1,476.75	\$0.00	\$537.00	\$0.00	\$2,013.75
5	NS40-AUX	NS40 ARRAY RACK REQ	\$0.00	B	51%	\$0.00	\$1,000.00	\$1,100.00	\$0.00	\$400.00	\$0.00	\$1,000.00
5	NS40-AUXC	NS40 COMBO ARRAY RACK REQ FOR MPFS	\$0.00	B	51%	\$0.00	\$1,000.00	\$1,100.00	\$0.00	\$400.00	\$0.00	\$1,000.00
5	NS40-AUXC-FD	NS40 COMBO ARRAY FIELD INSTALL FOR MPFS	\$0.00	B	51%	\$0.00	\$1,000.00	\$1,100.00	\$0.00	\$400.00	\$0.00	\$1,000.00
5	NS40-AUXDC-FD	NS40 ARRAY FLD INSTALL DC	\$11,420.00	B	51%	\$5,595.80	\$1,142.00	\$1,256.20	\$0.00	\$456.80	\$0.00	\$1,142.00
5	NS40-AUXF	NS40F ARRAY 8 FC	\$0.00	B	51%	\$0.00	\$1,000.00	\$1,100.00	\$0.00	\$400.00	\$0.00	\$1,000.00
5	NS40-AUXFB-CR	NS40 CAPTIVE ARRAY W SAN FC. CUST RACK.	\$0.00	B	51%	\$0.00	\$1,000.00	\$1,100.00	\$0.00	\$400.00	\$0.00	\$1,000.00
5	NS40-AUXF-CR	NS40F ARRAY 8 FC CUSTOMER RACK	\$0.00	B	51%	\$0.00	\$1,000.00	\$1,100.00	\$0.00	\$400.00	\$0.00	\$1,000.00
5	NS40-AUX-FD	NS40 ARRAY FIELD INSTALL	\$0.00	B	51%	\$0.00	\$1,000.00	\$1,100.00	\$0.00	\$400.00	\$0.00	\$1,000.00
5	NS40-CS	NS40 CONTROL STATION	\$4,700.00	B	51%	\$2,303.00	\$705.00	\$517.00	\$0.00	\$188.00	\$0.00	\$705.00
5	NS40-CSB	NS40 CONTROL STATION - FACTORY INSTALLED	\$0.00	B	51%	\$0.00	\$470.00	\$517.00	\$0.00	\$188.00	\$0.00	\$470.00
5	NS40-CSB-FD	NS40 CONTROL STATION - FIELD INSTALLED	\$0.00	B	51%	\$0.00	\$470.00	\$517.00	\$0.00	\$188.00	\$0.00	\$470.00
5	NS40-CS-DC-FD	NS40 CTRL STATION FLD DC	\$5,370.00	B	51%	\$2,631.30	\$537.00	\$590.70	\$0.00	\$214.80	\$0.00	\$537.00
5	NS40-CS-FD	NS CONTROL STATION FLD	\$4,700.00	B	51%	\$2,303.00	\$705.00	\$517.00	\$0.00	\$188.00	\$0.00	\$705.00
5	NS40F-CS	NS40F CTRL STATION	\$4,700.00	B	51%	\$2,303.00	\$705.00	\$517.00	\$0.00	\$188.00	\$0.00	\$705.00
5	NS40F-CSB	NS40F CONTROL STATION	\$0.00	B	51%	\$0.00	\$470.00	\$517.00	\$0.00	\$188.00	\$0.00	\$470.00
5	NS40F-CSB-FD	NS40F CONTROL STATION - FIELD INSTALLED	\$0.00	B	51%	\$0.00	\$470.00	\$517.00	\$0.00	\$188.00	\$0.00	\$470.00
5	NS40F-CS-FD	NS40F CTRL STATION FLD	\$4,700.00	B	51%	\$2,303.00	\$705.00	\$517.00	\$0.00	\$188.00	\$0.00	\$705.00
5	NS40-NS40FC-U	NS40 AUX TO AUXF UPG	\$0.00	B	51%	\$0.00	\$1,350.00	\$1,485.00	\$0.00	\$540.00	\$0.00	\$1,350.00
5	NS41-42-A-U	NS40 1-2 DM 4 IO UPG	\$0.00	B	51%	\$0.00	\$2,096.00	\$2,305.60	\$0.00	\$838.40	\$0.00	\$2,096.00
5	NS41-42-B-U	NS40 1-2 DM 2/2 IO UPG	\$0.00	B	51%	\$0.00	\$2,096.00	\$2,305.60	\$0.00	\$838.40	\$0.00	\$2,096.00
5	NS41C-A	NS40 INT-1DM-4GB-4-IO	\$0.00	B	51%	\$0.00	\$1,000.00	\$1,100.00	\$0.00	\$400.00	\$0.00	\$1,000.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	NS41C-A-FD	NS40 FLD-1DM-4GB-4-IO	\$0.00	B	51%	\$0.00	\$1,000.00	\$1,100.00	\$0.00	\$400.00	\$0.00	\$1,000.00
5	NS41C-B	NS40 INT-1DM-4GB-2/2-IO	\$0.00	B	51%	\$0.00	\$1,000.00	\$1,100.00	\$0.00	\$400.00	\$0.00	\$1,000.00
5	NS41C-B-FD	NS40 FLD-1DM-4GB-2/2-IO	\$0.00	B	51%	\$0.00	\$1,000.00	\$1,100.00	\$0.00	\$400.00	\$0.00	\$1,000.00
5	NS41C-DC-A-FD	NS40 FLD-1DM-4GB-4-IO DC	\$11,400.00	B	51%	\$5,586.00	\$1,140.00	\$1,254.00	\$0.00	\$456.00	\$0.00	\$1,140.00
5	NS41C-DC-B-FD	NS40 FLD-1DM-4GB-2/2IO DC	\$11,400.00	B	51%	\$5,586.00	\$1,140.00	\$1,254.00	\$0.00	\$456.00	\$0.00	\$1,140.00
5	NS41F-A	NS40 1DM-4GB-4-IO-8-FC	\$0.00	B	51%	\$0.00	\$1,000.00	\$1,100.00	\$0.00	\$400.00	\$0.00	\$1,000.00
5	NS41F-A-FD	NS40 FLD-1DM-4GB-4-IO -8-FC	\$0.00	B	51%	\$0.00	\$1,000.00	\$1,100.00	\$0.00	\$400.00	\$0.00	\$1,000.00
5	NS41F-B	NS40 1DM-4GB-2/2IO-8-FC	\$0.00	B	51%	\$0.00	\$1,000.00	\$1,100.00	\$0.00	\$400.00	\$0.00	\$1,000.00
5	NS41F-B-FD	NS40 FLD-1DM-4GB-2/2IO-8-FC	\$0.00	B	51%	\$0.00	\$1,000.00	\$1,100.00	\$0.00	\$400.00	\$0.00	\$1,000.00
5	NS41G-42G-A-U	NS40G 1-2 DM 4 IO UPG	\$0.00	B	51%	\$0.00	\$2,096.00	\$2,305.60	\$0.00	\$838.40	\$0.00	\$2,096.00
5	NS41G-42G-B-U	NS40G 1-2 DM 2/2 IO UPG	\$0.00	B	51%	\$0.00	\$2,096.00	\$2,305.60	\$0.00	\$838.40	\$0.00	\$2,096.00
5	NS41G-A	NS40G 1DM-4GB-4-IO	\$0.00	B	51%	\$0.00	\$2,535.00	\$2,788.50	\$0.00	\$1,014.00	\$0.00	\$2,535.00
5	NS41G-A-FD	NS40G FLD-1DM-4GB-4-IO	\$0.00	B	51%	\$0.00	\$2,535.00	\$2,788.50	\$0.00	\$1,014.00	\$0.00	\$2,535.00
5	NS41G-B	NS40G 1DM-4GB-2/2-IO	\$0.00	B	51%	\$0.00	\$2,535.00	\$2,788.50	\$0.00	\$1,014.00	\$0.00	\$2,535.00
5	NS41G-B-FD	NS40G FLD-1DM-4GB-2/2IO	\$0.00	B	51%	\$0.00	\$2,535.00	\$2,788.50	\$0.00	\$1,014.00	\$0.00	\$2,535.00
5	NS41G-DC-A-FD	NS40G FLD-1DM-4GB-4-IO DC	\$28,900.00	B	51%	\$14,161.00	\$2,890.00	\$3,179.00	\$0.00	\$1,156.00	\$0.00	\$2,890.00
5	NS41G-DC-B-FD	NS40G FLD1DM-4GB-2/2IO DC	\$28,900.00	B	51%	\$14,161.00	\$2,890.00	\$3,179.00	\$0.00	\$1,156.00	\$0.00	\$2,890.00
5	NS42C-A	NS40 INT-2DM-4GB-4-IO	\$0.00	B	51%	\$0.00	\$2,940.00	\$3,234.00	\$0.00	\$1,176.00	\$0.00	\$2,940.00
5	NS42C-A-FD	NS40 FLD-2DM-4GB-4-IO	\$0.00	B	51%	\$0.00	\$2,940.00	\$3,234.00	\$0.00	\$1,176.00	\$0.00	\$2,940.00
5	NS42C-B	NS40 INT-2DM-4GB-2/2-IO	\$0.00	B	51%	\$0.00	\$2,940.00	\$3,234.00	\$0.00	\$1,176.00	\$0.00	\$2,940.00
5	NS42C-B-FD	NS40 FLD-2DM-4GB-2/2-IO	\$0.00	B	51%	\$0.00	\$2,940.00	\$3,234.00	\$0.00	\$1,176.00	\$0.00	\$2,940.00
5	NS42C-DC-A-FD	NS40 FLD-2DM-4GB-4-IO DC	\$33,515.00	B	51%	\$16,422.35	\$3,351.50	\$3,686.65	\$0.00	\$1,340.60	\$0.00	\$3,351.50
5	NS42C-DC-B-FD	NS40 FLD-2DM-4GB-2/2IO DC	\$33,515.00	B	51%	\$16,422.35	\$3,351.50	\$3,686.65	\$0.00	\$1,340.60	\$0.00	\$3,351.50
5	NS42F-A	NS40 2DM-4GB-4-IO -8-FC	\$0.00	B	51%	\$0.00	\$2,940.00	\$3,234.00	\$0.00	\$1,176.00	\$0.00	\$2,940.00
5	NS42F-A-FD	NS40 FLD-2DM-4GB-4-IO -8-FC	\$0.00	B	51%	\$0.00	\$2,940.00	\$3,234.00	\$0.00	\$1,176.00	\$0.00	\$2,940.00
5	NS42F-B	NS40 2DM-4GB-2/2IO-8-FC	\$0.00	B	51%	\$0.00	\$2,940.00	\$3,234.00	\$0.00	\$1,176.00	\$0.00	\$2,940.00
5	NS42F-B-FD	NS40 FLD-2DM-4GB-2/2IO-8-FC	\$0.00	B	51%	\$0.00	\$2,940.00	\$3,234.00	\$0.00	\$1,176.00	\$0.00	\$2,940.00
5	NS42G-A	NS40G 2DM-4GB-4-IO	\$0.00	B	51%	\$0.00	\$3,820.00	\$4,202.00	\$0.00	\$1,528.00	\$0.00	\$3,820.00
5	NS42G-A-FD	NS40G FLD-2DM-4GB-4-IO	\$0.00	B	51%	\$0.00	\$3,820.00	\$4,202.00	\$0.00	\$1,528.00	\$0.00	\$3,820.00
5	NS42G-B	NS40G 2DM-4GB-2/2-IO	\$0.00	B	51%	\$0.00	\$3,820.00	\$4,202.00	\$0.00	\$1,528.00	\$0.00	\$3,820.00
5	NS42G-B-FD	NS40G FLD-2DM-4GB-2/2IO	\$0.00	B	51%	\$0.00	\$3,820.00	\$4,202.00	\$0.00	\$1,528.00	\$0.00	\$3,820.00
5	NS42G-DC-A-FD	NS40G FLD-2DM-4GB-4-IO DC	\$43,550.00	B	51%	\$21,339.50	\$4,355.00	\$4,790.50	\$0.00	\$1,742.00	\$0.00	\$4,355.00
5	NS42G-DC-B-FD	NS40G FLD2DM-4GB-2/2IO DC	\$43,550.00	B	51%	\$21,339.50	\$4,355.00	\$4,790.50	\$0.00	\$1,742.00	\$0.00	\$4,355.00
5	NS42U-DAEPAIR	TWO NS-4PDAE FOR USE WITH NS42U RACK	\$0.00	B	51%	\$0.00	\$1,770.00	\$472.00	\$0.00	\$1,770.00	\$0.00	\$1,770.00
5	NS4-4PDAE	4G DAE FACTORY OR FIELD INSTALL	\$0.00	B	51%	\$0.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$885.00
5	NS480-4PDAE	4GB DAE ONE MODEL FOR NS-480 FACTORY	\$0.00	B	51%	\$0.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$885.00
5	NS480-4PDAE-F	4GB DAE ONE MODEL FOR NS-480 FIELD	\$0.00	B	51%	\$0.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$885.00
5	NS480A-2-4-U	NS-480A 2 BLADE TO 4 BLADE UPGRADE	\$0.00	B	51%	\$0.00	\$5,733.00	\$4,204.20	\$0.00	\$1,528.80	\$0.00	\$5,733.00
5	NS480-AUX	NS-480 CAPTIVE ARRAY NO FC/ISCSI. FACTOR	\$0.00	B	51%	\$0.00	\$2,989.50	\$2,192.30	\$0.00	\$797.20	\$0.00	\$2,989.50
5	NS480-AUX-CR	NS-480 CAPTIVE ARRAY NO FC NO ISCSI FLD	\$0.00	B	51%	\$0.00	\$2,989.50	\$2,192.30	\$0.00	\$797.20	\$0.00	\$2,989.50
5	NS480-AUXF	NS-480 8 FC PORTS NO ISCSI. FACTORY	\$0.00	B	51%	\$0.00	\$3,514.50	\$2,577.30	\$0.00	\$937.20	\$0.00	\$3,514.50
5	NS480-AUXF-CR	NS480 ARRAY 8 FC PORTS NO ISCSI. FIELD	\$0.00	B	51%	\$0.00	\$3,514.50	\$2,577.30	\$0.00	\$937.20	\$0.00	\$3,514.50
5	NS480-AUXI	NS-480 NO FC 12 ISCSI PORT. FACTORY	\$0.00	B	51%	\$0.00	\$4,042.50	\$2,964.50	\$0.00	\$1,078.00	\$0.00	\$4,042.50
5	NS480-AUXI-CR	NS480 ARRAY NO FC 12 ISCSI PORTS FL	\$26,950.00	B	51%	\$13,205.50	\$4,042.50	\$2,964.50	\$0.00	\$1,078.00	\$0.00	\$4,042.50
5	NS480-AUX-U	NS-480 CAPTIVE ARRAY NO FC NO ISCSI UPG	\$0.00	B	51%	\$0.00	\$1,489.50	\$1,092.30	\$0.00	\$397.20	\$0.00	\$1,489.50
5	NS480B-2-4-U	NS-480B 2 BLADE TO 4 BLADE UPGRADE	\$0.00	B	51%	\$0.00	\$5,733.00	\$4,204.20	\$0.00	\$1,528.80	\$0.00	\$5,733.00
5	NS480C-2-4-U	NS480 2BLADE TO 4BLADE UPG FOR 10G BLADE	\$0.00	B	51%	\$0.00	\$8,073.00	\$5,920.20	\$0.00	\$2,152.80	\$0.00	\$8,073.00
5	NS480-CS	NS-480 CONTROL STATION	\$0.00	B	51%	\$0.00	\$539.40	\$395.56	\$0.00	\$143.84	\$0.00	\$539.40
5	NS480-CS-FD	NS-480 CONTROL STATION (FIELD INSTALLED)	\$0.00	B	51%	\$0.00	\$634.50	\$465.30	\$0.00	\$169.20	\$0.00	\$634.50
5	NS480DAE-CR	4GB DAE MODEL FOR NS-480 FIELD VAULT DAE	\$0.00	B	51%	\$0.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$885.00
5	NS480-FC-IS	ADD ISCSI IO TO NS-480 FC FOR MV/A ETC	\$0.00	B	51%	\$0.00	\$1,050.00	\$770.00	\$0.00	\$280.00	\$0.00	\$1,050.00
5	NS480-NAS-FC	NS-480 NAS VARIANT TO FC VARIANT	\$0.00	B	51%	\$0.00	\$1,050.00	\$770.00	\$0.00	\$280.00	\$0.00	\$1,050.00
5	NS480-NAS-MIS	NS-480 NAS VARIANT TO MPFS ISCSI VARIANT	\$0.00	B	51%	\$0.00	\$3,150.00	\$2,310.00	\$0.00	\$840.00	\$0.00	\$3,150.00
5	NS4824-A	NS480 20F4DM-4GB-4CU GIGE PORTS FACT	\$0.00	B	51%	\$0.00	\$3,969.00	\$2,910.60	\$0.00	\$1,058.40	\$0.00	\$3,969.00
5	NS4824-A-FD	NS480 20F4DM-4GB-4 CU GIGE PORTS FLD	\$0.00	B	51%	\$0.00	\$3,969.00	\$2,910.60	\$0.00	\$1,058.40	\$0.00	\$3,969.00
5	NS4824-B	NS480 20F4DM-4GB-4 OPT/CU GIGE PORTSFACT	\$0.00	B	51%	\$0.00	\$3,969.00	\$2,910.60	\$0.00	\$1,058.40	\$0.00	\$3,969.00
5	NS4824-B-FD	NS480 20F4DM-4GB-4 OPT/CU GIGE PORT FLD	\$0.00	B	51%	\$0.00	\$3,969.00	\$2,910.60	\$0.00	\$1,058.40	\$0.00	\$3,969.00
5	NS4824-C	NS480 20F4DM-4GB-2OPT 10GE 2 CU 1GE FACT	\$0.00	B	51%	\$0.00	\$5,769.00	\$4,230.60	\$0.00	\$1,538.40	\$0.00	\$5,769.00
5	NS4824-C-FD	NS480 20F4DM-4GB-2OPT 10GE 2CU 1GE FLD	\$0.00	B	51%	\$0.00	\$5,769.00	\$4,230.60	\$0.00	\$1,538.40	\$0.00	\$5,769.00
5	NS482-A	NS-480 INT-2DM-4GB-4 CU GIGE PORTS FACT	\$0.00	B	51%	\$0.00	\$3,969.00	\$2,910.60	\$0.00	\$1,058.40	\$0.00	\$3,969.00
5	NS482-A-FD	NS-480 INT-2DM-4GB-4 CU GIGE PORTS FLD	\$0.00	B	51%	\$0.00	\$3,969.00	\$2,910.60	\$0.00	\$1,058.40	\$0.00	\$3,969.00
5	NS482-B	NS480 2DM-4GB-4 OPT/CU GIGE PORTS FACT	\$0.00	B	51%	\$0.00	\$3,969.00	\$2,910.60	\$0.00	\$1,058.40	\$0.00	\$3,969.00
5	NS482-B-FD	NS480 INT-2DM-4GB-4 OPT/CU GIGE (FIELD)	\$0.00	B	51%	\$0.00	\$3,969.00	\$2,910.60	\$0.00	\$1,058.40	\$0.00	\$3,969.00
5	NS482-C	NS480 INT-2DM-4GB-2OPT 10GE 2CU 1GE FACT	\$0.00	B	51%	\$0.00	\$5,769.00	\$4,230.60	\$0.00	\$1,538.40	\$0.00	\$5,769.00
5	NS482-C-FD	NS-480 INT-2DM-4GB-2OPT 10GE 2CU 1GE FLD	\$0.00	B	51%	\$0.00	\$5,769.00	\$4,230.60	\$0.00	\$1,538.40	\$0.00	\$5,769.00
5	NS484-A	NS480 INT-4DM-4GB-4 CU GIGE PORTS FACT	\$0.00	B	51%	\$0.00	\$3,969.00	\$2,910.60	\$0.00	\$1,058.40	\$0.00	\$3,969.00
5	NS484-A-FD	NS-480 INT-4DM-4GB-4 CU GIGE PORTS FLD	\$0.00	B	51%	\$0.00	\$3,969.00	\$2,910.60	\$0.00	\$1,058.40	\$0.00	\$3,969.00
5	NS484-B	NS480 4DM-4GB-4 OPT/CU GIGE PORTS FACT	\$0.00	B	51%	\$0.00	\$3,969.00	\$2,910.60	\$0.00	\$1,058.40	\$0.00	\$3,969.00
5	NS484-B-FD	NS480 INT-4DM-4GB-4 OPT/CU GIGE (FIELD)	\$0.00	B	51%	\$0.00	\$3,969.00	\$2,910.60	\$0.00	\$1,058.40	\$0.00	\$3,969.00
5	NS484-C	NS480 INT-4DM-4GB-2OPT 10GE 2CU 1GE FACT	\$0.00	B	51%	\$0.00	\$5,769.00	\$4,230.60	\$0.00	\$1,538.40	\$0.00	\$5,769.00
5	NS484-C-FD	NS480 INT-4DM-4GB-2OPT 10GE 2 CU 1GE FLD	\$0.00	B	51%	\$0.00	\$5,769.00	\$4,230.60	\$0.00	\$1,538.40	\$0.00	\$5,769.00
5	NS-4G10-300	300GB 10K 520BPS 5/12V 4GB FC 16MB -R	\$1,345.00	B	51%	\$659.05	\$201.75	\$147.95	\$0.00	\$53.80	\$0.00	\$201.75
5	NS-4G10-300HS	300GB 10K 520BPS 5/12V 4GB FC 16MB -R HS	\$0.00	B	51%	\$0.00	\$219.75	\$161.15	\$0.00	\$58.60	\$0.00	\$219.75
5	NS-4G10-300U	300GB 10K 520BPS 5/12V 4GB FC 16MB-R UPG	\$0.00	B	51%	\$0.00	\$219.98	\$161.17	\$0.00	\$58.67	\$0.00	\$219.98
5	NS-4G10-400	DISK 400GB 10K 520BPS 12V 4GB FC 16MB	\$1,850.00	B	51%	\$906.50	\$277.50	\$203.50	\$0.00	\$74.00	\$0.00	\$277.50
5	NS-4G10-400HS	ASSY 400GB10K 520BPS 12V 4GB FC 16MB HS	\$0.00	B	51%	\$0.00	\$277.50	\$203.50	\$0.00	\$74.00	\$0.00	\$277.50
5	NS-4G10-400U	DISK 400GB10K 520BPS 12V 4GB FC 16MB UPG	\$0.00	B	51%	\$0.00	\$277.75	\$203.50	\$0.00	\$74.08	\$0.00	\$277.75
5	NS-4G10-450	450GB 10K FC DRIVE 520BPS 5/12V 4GB 16MB	\$0.00	B	51%	\$0.00	\$264.75	\$194.15	\$0.00	\$70.60	\$0.00	\$264.75
5	NS-4G10-450HS	450GB10KFC 520BPS 5/12V 4GB 16MB HOTSPR	\$0.00	B	51%	\$0.00	\$264.75	\$194.15	\$0.00	\$70.60	\$0.00	\$264.75
5	NS-4G10-450U	450GB 10K RPM 4GB FC DRIVE	\$0.00	B	51%	\$0.00	\$264.97	\$194.14	\$0.00	\$70.68	\$0.00	\$264.97

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	NS-4G10-600	600GB 10K FC DRIVE 520BPS 5/12V 4GB 16MB	\$0.00	B	51%	\$324.00	\$0.00	\$324.00	\$237.60	\$0.00	\$86.40	\$0.00	\$324.00
5	NS-4G10-600HS	600GB10KFC 520BPS 5/12V 4GB 16MB HOTSPR	\$0.00	B	51%	\$0.00	\$0.00	\$324.00	\$237.60	\$0.00	\$86.40	\$0.00	\$324.00
5	NS-4G10-600U	600GB 10K RPM 4GB FC DRIVE	\$0.00	B	51%	\$0.00	\$0.00	\$323.86	\$237.28	\$0.00	\$86.38	\$0.00	\$323.86
5	NS4G10S-600TU	600GB 10K SAS-FC UPGRADE DISK DRIVE NS	\$0.00	B	51%	\$0.00	\$0.00	\$323.86	\$237.28	\$0.00	\$86.38	\$0.00	\$323.86
5	NS-4G10S-600U	600GB 10K SAS-FC UPGRADE DISK DRIVE NS	\$0.00	B	51%	\$0.00	\$0.00	\$323.86	\$237.28	\$0.00	\$86.38	\$0.00	\$323.86
5	NS-4G15-146	146GB 15K 520BPS 4GB	\$0.00	B	51%	\$0.00	\$0.00	\$199.50	\$146.30	\$0.00	\$53.20	\$0.00	\$199.50
5	NS-4G15-146HS	146GB 15K 520BPS 4GB HS	\$0.00	B	51%	\$0.00	\$0.00	\$199.50	\$146.30	\$0.00	\$53.20	\$0.00	\$199.50
5	NS-4G15-146U	146GB 15K 4GB FC DISK UPG	\$1,800.00	B	51%	\$882.00	\$199.98	\$146.52	\$0.00	\$53.34	\$0.00	\$199.98	
5	NS-4G15-300	300GB 15K 4GB FC 520BPS	\$0.00	B	51%	\$0.00	\$0.00	\$252.00	\$184.80	\$0.00	\$67.20	\$0.00	\$252.00
5	NS-4G15-300HS	300GB 15K 4GB FC 520BPS HS	\$0.00	B	51%	\$0.00	\$0.00	\$252.00	\$184.80	\$0.00	\$67.20	\$0.00	\$252.00
5	NS-4G15-300TU	300GB 15K 4GB FC 520BPS UPG	\$0.00	B	51%	\$0.00	\$0.00	\$239.31	\$175.34	\$0.00	\$63.83	\$0.00	\$239.31
5	NS-4G15-300U	300GB 15K 4GB FC 520BPS UPG	\$0.00	B	51%	\$0.00	\$0.00	\$239.31	\$175.34	\$0.00	\$63.83	\$0.00	\$239.31
5	NS-4G15-450	450GB 15K 520BPS 12V 4GB FC	\$0.00	B	51%	\$0.00	\$0.00	\$333.75	\$244.75	\$0.00	\$89.00	\$0.00	\$333.75
5	NS-4G15-450HS	450GB 15K 520BPS 12V 4GB FC HS	\$0.00	B	51%	\$0.00	\$0.00	\$333.75	\$244.75	\$0.00	\$89.00	\$0.00	\$333.75
5	NS-4G15-450TU	450GB 15K 4GB FC 520BPS UPG	\$0.00	B	51%	\$0.00	\$0.00	\$316.86	\$232.15	\$0.00	\$84.51	\$0.00	\$316.86
5	NS-4G15-450U	450GB 15K 520BPS 12V 4GB FC UPG	\$0.00	B	51%	\$0.00	\$0.00	\$316.86	\$232.15	\$0.00	\$84.51	\$0.00	\$316.86
5	NS-4G15-600	600GB 15K 4G FC NAS DISK DRIVE	\$0.00	B	51%	\$0.00	\$0.00	\$413.25	\$303.05	\$0.00	\$110.20	\$0.00	\$413.25
5	NS-4G15-600HS	600GB 15K 4G FC NAS DISK DRIVE HOT SPARE	\$0.00	B	51%	\$0.00	\$0.00	\$413.25	\$303.05	\$0.00	\$110.20	\$0.00	\$413.25
5	NS-4G15-600TU	600GB 15K 4GB FC 520BPS UPG	\$0.00	B	51%	\$0.00	\$0.00	\$392.18	\$287.34	\$0.00	\$104.61	\$0.00	\$392.18
5	NS-4G15-600U	600GB 15K 4G FC NAS DISK DRIVE UPGRADE	\$0.00	B	51%	\$0.00	\$0.00	\$392.18	\$287.34	\$0.00	\$104.61	\$0.00	\$392.18
5	NS-4G15-73	73GB 15K 520BPS 4GB	\$1,030.00	B	51%	\$504.70	\$154.50	\$113.30	\$0.00	\$41.20	\$0.00	\$154.50	
5	NS-4G15-73HS	73GB 15K 520BPS 4GB HS	\$0.00	B	51%	\$0.00	\$154.50	\$113.30	\$0.00	\$41.20	\$0.00	\$154.50	
5	NS-4G15-73U	73GB 15K 4GB FC DISK UPG	\$0.00	B	51%	\$0.00	\$154.43	\$113.15	\$0.00	\$41.19	\$0.00	\$154.43	
5	NS4-LP010-15	DAE WITH 15 1 TB SATA 5400 RPM DRIVES	\$0.00	B	51%	\$0.00	\$3,902.25	\$2,861.65	\$0.00	\$1,040.60	\$0.00	\$3,902.25	
5	NS4-LP010-15U	DAE WITH 15 1 TB SATA 5400 RPM DRIVE UPG	\$0.00	B	51%	\$0.00	\$4,976.25	\$3,649.25	\$0.00	\$1,327.00	\$0.00	\$4,976.25	
5	NS-4PDAE	NS INT EXP DAE	\$0.00	B	51%	\$0.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$885.00	
5	NS-4PDAE-40	NS40 INT VAULT DAE	\$0.00	B	51%	\$0.00	\$590.00	\$649.00	\$0.00	\$236.00	\$0.00	\$590.00	
5	NS-4PDAE-40FD	NS40 FLD VAULT DAE	\$0.00	B	51%	\$0.00	\$590.00	\$649.00	\$0.00	\$236.00	\$0.00	\$590.00	
5	NS-4PDAE-80	NS80 DAE OS FAC INSTALL	\$0.00	B	51%	\$0.00	\$590.00	\$649.00	\$0.00	\$236.00	\$0.00	\$590.00	
5	NS-4PDAE-80FD	NS80 DAE OS FLD INSTALL	\$0.00	B	51%	\$0.00	\$590.00	\$649.00	\$0.00	\$236.00	\$0.00	\$590.00	
5	NS-4PDAE-CR	4G DAE FIELD INSTALL	\$0.00	B	51%	\$0.00	\$590.00	\$649.00	\$0.00	\$236.00	\$0.00	\$590.00	
5	NS-4PDAE-FD	NS FLD EXP DAE	\$0.00	B	51%	\$0.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$885.00	
5	NS500-40-CS-U	NS500 TO NS40 CONTROL STATION UPGRADE	\$0.00	B	51%	\$0.00	\$470.00	\$517.00	\$0.00	\$188.00	\$0.00	\$470.00	
5	NS500-AUX	NS500 STORAGE BACK-END	\$0.00	B	51%	\$0.00	\$1,455.00	\$1,067.00	\$0.00	\$388.00	\$0.00	\$1,455.00	
5	NS500-AUXFD	NS500 BACK-END - NO RACK	\$0.00	B	51%	\$0.00	\$1,455.00	\$1,067.00	\$0.00	\$388.00	\$0.00	\$1,455.00	
5	NS501	1 DM NS500 EMC RACK	\$0.00	B	51%	\$0.00	\$600.00	\$440.00	\$0.00	\$160.00	\$0.00	\$600.00	
5	NS501-501G-U	1DM NS500 INT TO GTWY UPG	\$0.00	B	51%	\$0.00	\$5,000.00	\$5,500.00	\$0.00	\$2,000.00	\$0.00	\$5,000.00	
5	NS501-502-UPG	NS500 UPGRADE FROM 1-2 DM	\$0.00	B	51%	\$0.00	\$2,520.00	\$2,772.00	\$0.00	\$1,008.00	\$0.00	\$2,520.00	
5	NS501-701G-U	1DM NS500 TO 700/CX500 UP	\$0.00	B	51%	\$0.00	\$7,420.00	\$8,162.00	\$0.00	\$2,968.00	\$0.00	\$7,420.00	
5	NS501-FD	1 DM NS500 FIELD INSTALL	\$0.00	B	51%	\$0.00	\$600.00	\$440.00	\$0.00	\$160.00	\$0.00	\$600.00	
5	NS501G	1 DM NS500 GTWY EMC RACK	\$0.00	B	51%	\$0.00	\$2,175.00	\$1,595.00	\$0.00	\$580.00	\$0.00	\$2,175.00	
5	NS501G-502G-U	NS500 GTWY 1-2 DM UPRG	\$0.00	B	51%	\$0.00	\$1,885.00	\$2,073.50	\$0.00	\$754.00	\$0.00	\$1,885.00	
5	NS501G-701G-U	1DM NS500G TO NS700G UPG	\$0.00	B	51%	\$0.00	\$3,230.00	\$3,553.00	\$0.00	\$1,292.00	\$0.00	\$3,230.00	
5	NS501G-FD	1 DM NS500 GTWY FLD INST	\$0.00	B	51%	\$0.00	\$2,175.00	\$1,595.00	\$0.00	\$580.00	\$0.00	\$2,175.00	
5	NS502	2 DM NS500 EMC RACK	\$0.00	B	51%	\$0.00	\$3,510.00	\$2,574.00	\$0.00	\$936.00	\$0.00	\$3,510.00	
5	NS502-502G-U	2DM NS500 INT TO GTWY UPG	\$0.00	B	51%	\$0.00	\$5,000.00	\$5,500.00	\$0.00	\$2,000.00	\$0.00	\$5,000.00	
5	NS502-702G-U	2DM NS500 TO 700/CX500 UP	\$0.00	B	51%	\$0.00	\$7,420.00	\$8,162.00	\$0.00	\$2,968.00	\$0.00	\$7,420.00	
5	NS502-FD	2 DM NS500 FIELD INSTALL	\$0.00	B	51%	\$0.00	\$3,510.00	\$2,574.00	\$0.00	\$936.00	\$0.00	\$3,510.00	
5	NS502G	2 DM NS500 GTWY EMC RACK	\$0.00	B	51%	\$0.00	\$4,350.00	\$3,190.00	\$0.00	\$1,160.00	\$0.00	\$4,350.00	
5	NS502G-42G-U	2DM NS500G TO NS40G UPG	\$0.00	B	51%	\$0.00	\$3,820.00	\$4,202.00	\$0.00	\$1,528.00	\$0.00	\$3,820.00	
5	NS502G-702G-U	2DM NS500G TO NS700G UPG	\$0.00	B	51%	\$0.00	\$5,850.00	\$6,435.00	\$0.00	\$2,340.00	\$0.00	\$5,850.00	
5	NS502G-FD	2 DM NS500 GTWY FLD INST	\$0.00	B	51%	\$0.00	\$4,350.00	\$3,190.00	\$0.00	\$1,160.00	\$0.00	\$4,350.00	
5	NS600-AUX	NS600 STORAGE BACK-END	\$0.00	B	51%	\$0.00	\$1,740.00	\$1,276.00	\$0.00	\$464.00	\$0.00	\$1,740.00	
5	NS600-AUXFD	NS600 BACK-END - NO RACK	\$0.00	B	51%	\$0.00	\$1,740.00	\$1,276.00	\$0.00	\$464.00	\$0.00	\$1,740.00	
5	NS600G-CSFD	NS600G CTRL ST - NO RACK	\$0.00	B	51%	\$0.00	\$705.00	\$517.00	\$0.00	\$188.00	\$0.00	\$705.00	
5	NS601-601G-U	NS601 UPG TO GATEWAY	\$0.00	B	51%	\$0.00	\$3,950.00	\$4,345.00	\$0.00	\$1,580.00	\$0.00	\$3,950.00	
5	NS601-602-UPG	NS600 UPGRADE FROM 1-2 DM	\$0.00	B	51%	\$0.00	\$2,020.00	\$2,222.00	\$0.00	\$808.00	\$0.00	\$2,020.00	
5	NS601-FD	1 DM NS,field install	\$0.00	B	51%	\$0.00	\$1,170.00	\$858.00	\$0.00	\$312.00	\$0.00	\$1,170.00	
5	NS601G-602G-U	NS600G UPGRADE FROM 1-2 D	\$0.00	B	51%	\$0.00	\$2,020.00	\$2,222.00	\$0.00	\$808.00	\$0.00	\$2,020.00	
5	NS601G-701G-U	1DM UPG NS600 TO NS70	\$0.00	B	51%	\$0.00	\$2,220.00	\$2,442.00	\$0.00	\$888.00	\$0.00	\$2,220.00	
5	NS601G-FD	1 DM NS Gtwy,field install	\$0.00	B	51%	\$0.00	\$2,460.00	\$1,804.00	\$0.00	\$656.00	\$0.00	\$2,460.00	
5	NS602	2 DM NS,EMC rack	\$0.00	B	51%	\$0.00	\$3,495.00	\$2,563.00	\$0.00	\$932.00	\$0.00	\$3,495.00	
5	NS602-602G-U	NS602 UPG TO GATEWAY	\$0.00	B	51%	\$0.00	\$4,360.00	\$4,796.00	\$0.00	\$1,744.00	\$0.00	\$4,360.00	
5	NS602-702-UPG	NS600-NS700 UPG - 2 DM	\$0.00	B	51%	\$0.00	\$6,280.00	\$6,908.00	\$0.00	\$2,512.00	\$0.00	\$6,280.00	
5	NS602-FD	2 DM NS,field install	\$0.00	B	51%	\$0.00	\$3,495.00	\$2,563.00	\$0.00	\$932.00	\$0.00	\$3,495.00	
5	NS602G-702G-U	2DM UPG NS600 TO NS700	\$0.00	B	51%	\$0.00	\$4,430.00	\$4,873.00	\$0.00	\$1,772.00	\$0.00	\$4,430.00	
5	NS602G-FD	2 DM NS Gtwy,field install	\$0.00	B	51%	\$0.00	\$4,680.00	\$3,432.00	\$0.00	\$1,248.00	\$0.00	\$4,680.00	
5	NS700-AUX	NS700 ARRAY RACK REQ	\$0.00	B	51%	\$0.00	\$3,495.00	\$2,563.00	\$0.00	\$932.00	\$0.00	\$3,495.00	
5	NS700-AUXFD	NS700 ARRAY FIELD INSTALL	\$0.00	B	51%	\$0.00	\$3,495.00	\$2,563.00	\$0.00	\$932.00	\$0.00	\$3,495.00	
5	NS701-2-A-UPG	NS700 1-2 DM NEW UPRG	\$0.00	B	51%	\$0.00	\$3,745.00	\$4,119.50	\$0.00	\$1,498.00	\$0.00	\$3,745.00	
5	NS701-701G-U	NS701 INT TO GTWY CONVERT	\$0.00	B	51%	\$0.00	\$6,020.00	\$6,622.00	\$0.00	\$2,408.00	\$0.00	\$6,020.00	
5	NS701-702-UPG	NS700 UPGRADE FROM 1-2 DM	\$0.00	B	51%	\$0.00	\$3,720.00	\$4,092.00	\$0.00	\$1,488.00	\$0.00	\$3,720.00	
5	NS701C-4-A	NS700 INT-1DM-4GB-6/2 IO	\$0.00	B	51%	\$0.00	\$2,700.00	\$1,980.00	\$0.00	\$720.00	\$0.00	\$2,700.00	
5	NS701C-4-A-FD	NS700 FLD-1DM-4GB-6/2 IO	\$0.00	B	51%	\$0.00	\$2,700.00	\$1,980.00	\$0.00	\$720.00	\$0.00	\$2,700.00	
5	NS701-CA-U	NS700 1DM-UPG TO 6/2 IO	\$0.00	B	51%	\$0.00	\$1,800.00	\$1,980.00	\$0.00	\$720.00	\$0.00	\$1,800.00	
5	NS701G-2G-A-U	NS700 GTWY 1-2 DM NEW UPG	\$0.00	B	51%	\$0.00	\$3,410.00	\$3,751.00	\$0.00	\$1,364.00	\$0.00	\$3,410.00	
5	NS701G-4-A	NS700 GTWY-1DM-4GB-6/2 IO	\$0.00	B	51%	\$0.00	\$3,930.00	\$2,882.00	\$0.00	\$1,048.00	\$0.00	\$3,930.00	
5	NS701G-4-A-FD	NS700G FLD-1DM-4GB-6/2 IO	\$0.00	B	51%	\$0.00	\$3,930.00	\$2,882.00	\$0.00	\$1,048.00	\$0.00	\$3,930.00	
5	NS701G-702G-U	NS700G UPG FROM 1-2 DMS	\$0.00	B	51%	\$0.00	\$3,720.00	\$4,092.00	\$0.00	\$1,488.00	\$0.00	\$3,720.00	
5	NS701G-GA-U	NS700G 1DM-UPG TO 6/2 IO	\$0.00	B	51%	\$0.00	\$2,620.00	\$2,882.00	\$0.00	\$1,048.00	\$0.00	\$2,620.00	

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	NS702-702G-U	NS702 INT TO GTWY CONVERT	\$0.00	B	51%	\$0.00	\$6,430.00	\$7,073.00	\$0.00	\$2,572.00	\$0.00	\$6,430.00
5	NS702C-4-A	NS700 INT-2DM-4GB-6/2 IO	\$0.00	B	51%	\$0.00	\$7,020.00	\$5,148.00	\$0.00	\$1,872.00	\$0.00	\$7,020.00
5	NS702C-4-A-FD	NS700 FLD-2DM-4GB-6/2 IO	\$0.00	B	51%	\$0.00	\$7,020.00	\$5,148.00	\$0.00	\$1,872.00	\$0.00	\$7,020.00
5	NS702-CA-U	NS700 2DM-UPG TO 6/2 IO	\$0.00	B	51%	\$0.00	\$4,680.00	\$5,148.00	\$0.00	\$1,872.00	\$0.00	\$4,680.00
5	NS702G-4-A	NS700 GTWY-2DM-4GB-6/2 IO	\$0.00	B	51%	\$0.00	\$7,860.00	\$5,764.00	\$0.00	\$2,096.00	\$0.00	\$7,860.00
5	NS702G-4-A-FD	NS700G FLD-2DM-4GB-6/2 IO	\$0.00	B	51%	\$0.00	\$7,860.00	\$5,764.00	\$0.00	\$2,096.00	\$0.00	\$7,860.00
5	NS702G-GA-U	NS700G 2DM-UPG TO 6/2 IO	\$0.00	B	51%	\$0.00	\$5,240.00	\$5,764.00	\$0.00	\$2,096.00	\$0.00	\$5,240.00
5	NS704-704G-U	NS704 INT TO GTWY UPG	\$0.00	B	51%	\$0.00	\$7,000.00	\$7,700.00	\$0.00	\$2,800.00	\$0.00	\$7,000.00
5	NS704-AUX	NS704 STORAGE BE DPE	\$0.00	B	51%	\$0.00	\$9,750.00	\$7,150.00	\$0.00	\$2,600.00	\$0.00	\$9,750.00
5	NS704C-4-A	NS704 INT-2DM-4GB-6/2-IO	\$0.00	B	51%	\$0.00	\$7,860.00	\$5,764.00	\$0.00	\$2,096.00	\$0.00	\$7,860.00
5	NS704C-4-A1	NS704 INT-2DM-4GB-6/2-IO	\$0.00	B	51%	\$0.00	\$7,860.00	\$5,764.00	\$0.00	\$2,096.00	\$0.00	\$7,860.00
5	NS704G-4-A	NS704 GTWY-2DM-4GB-6/2 IO	\$0.00	B	51%	\$0.00	\$7,860.00	\$5,764.00	\$0.00	\$2,096.00	\$0.00	\$7,860.00
5	NS704G-4-A1	NS704 GTWY-2DM-4GB-6/2 IO	\$0.00	B	51%	\$0.00	\$7,860.00	\$5,764.00	\$0.00	\$2,096.00	\$0.00	\$7,860.00
5	NS704G-4-A1FD	NS704G FLD-2DM-4GB-6/2 IO	\$0.00	B	51%	\$0.00	\$7,860.00	\$5,764.00	\$0.00	\$2,096.00	\$0.00	\$7,860.00
5	NS704G-4-A-FD	NS704G FLD-2DM-4GB-6/2 IO	\$0.00	B	51%	\$0.00	\$7,860.00	\$5,764.00	\$0.00	\$2,096.00	\$0.00	\$7,860.00
5	NS704G-4-A-U	NS704G UPG-2DM-4GB-6/2 IO	\$0.00	B	51%	\$0.00	\$5,240.00	\$5,764.00	\$0.00	\$2,096.00	\$0.00	\$5,240.00
5	NS80-AUX	NS80 ARRAY RACK REQL	\$0.00	B	51%	\$0.00	\$9,070.00	\$9,977.00	\$0.00	\$3,628.00	\$0.00	\$9,070.00
5	NS80-AUX-FC	NS80 ARRAY 2 FC	\$0.00	B	51%	\$0.00	\$9,070.00	\$9,977.00	\$0.00	\$3,628.00	\$0.00	\$9,070.00
5	NS80-AUX-FD	NS80 ARRAY FLD INSTALL	\$0.00	B	51%	\$0.00	\$9,070.00	\$9,977.00	\$0.00	\$3,628.00	\$0.00	\$9,070.00
5	NS80CDM0-4A	NS80 XB60: 4GB6CU+20P INT FACT	\$0.00	B	51%	\$0.00	\$1,500.00	\$1,850.00	\$0.00	\$600.00	\$0.00	\$1,500.00
5	NS80CDM0-4AFD	NS80 XB60: 4GB6CU+20P INT FLD INST	\$0.00	B	51%	\$0.00	\$1,500.00	\$1,850.00	\$0.00	\$600.00	\$0.00	\$1,500.00
5	NS80CDM0-4A-U	NS80 XB60: 4GB6CU+20P INT UPG	\$0.00	B	51%	\$0.00	\$1,950.00	\$2,145.00	\$0.00	\$780.00	\$0.00	\$1,950.00
5	NS80CDM1-4C	NS80 XB65: 4GB4GB MIM:6CU+20P GIGE+1X10	\$0.00	B	51%	\$0.00	\$3,000.00	\$3,300.00	\$0.00	\$1,200.00	\$0.00	\$3,000.00
5	NS80CDM1-4CFD	NS80 4GB4GB 6CU+20P GIGE 1X10 GIGE FLD	\$0.00	B	51%	\$0.00	\$3,000.00	\$3,300.00	\$0.00	\$1,200.00	\$0.00	\$3,000.00
5	NS80CDM1-4C-S	NS80 XBLADE60 TO XBLADE 65 UPGRADE	\$0.00	B	51%	\$0.00	\$3,900.00	\$4,290.00	\$0.00	\$1,560.00	\$0.00	\$3,900.00
5	NS80CDM1-4C-U	NS80 4GB4GB 6CU+20P GIGE 1X10 GIGE UG	\$0.00	B	51%	\$0.00	\$3,900.00	\$4,290.00	\$0.00	\$1,560.00	\$0.00	\$3,900.00
5	NS80CDME60	NS80 INT ENCL WITH 2 XB60 FACTORY	\$0.00	B	51%	\$0.00	\$3,500.00	\$3,850.00	\$0.00	\$1,400.00	\$0.00	\$3,500.00
5	NS80CDME60-FD	NS80 INT ENCL WITH 2 XB60 FLD INST	\$0.00	B	51%	\$0.00	\$3,500.00	\$3,850.00	\$0.00	\$1,400.00	\$0.00	\$3,500.00
5	NS80CDME65	NS80 INT ENCL WITH 2 XB65 FACTORY	\$0.00	B	51%	\$0.00	\$7,500.00	\$8,250.00	\$0.00	\$3,000.00	\$0.00	\$7,500.00
5	NS80CDME65-FD	NS80 INT ENCL WITH 2 XB65 FLD INST	\$0.00	B	51%	\$0.00	\$7,500.00	\$8,250.00	\$0.00	\$3,000.00	\$0.00	\$7,500.00
5	NS80-CS	NS80 CONTROL STATION FACTORY PRIMARY	\$0.00	B	51%	\$0.00	\$635.00	\$698.50	\$0.00	\$254.00	\$0.00	\$635.00
5	NS80-CS2	NS80 CONTROL STATION FACTORY 2ND	\$0.00	B	51%	\$0.00	\$635.00	\$698.50	\$0.00	\$254.00	\$0.00	\$635.00
5	NS80-CS2-FD	NS80 CONTROL STATION FLD 2ND	\$0.00	B	51%	\$0.00	\$635.00	\$698.50	\$0.00	\$254.00	\$0.00	\$635.00
5	NS80-CS-FD	NS80 CONTROL STATION FLD PRIMARY	\$0.00	B	51%	\$0.00	\$635.00	\$698.50	\$0.00	\$254.00	\$0.00	\$635.00
5	NS80-DME0	NS80 ENCLOSURE FACTORY	\$0.00	B	51%	\$0.00	\$590.00	\$649.00	\$0.00	\$236.00	\$0.00	\$590.00
5	NS80-DME0-FD	NS80 ENCLOSURE FLD INSTALL	\$0.00	B	51%	\$0.00	\$590.00	\$649.00	\$0.00	\$236.00	\$0.00	\$590.00
5	NS80GDM0-4A	NS80 XB60: 4GB6CU+20P GW FACT	\$0.00	B	51%	\$0.00	\$2,500.00	\$2,750.00	\$0.00	\$1,000.00	\$0.00	\$2,500.00
5	NS80GDM0-4AFD	NS80 XB60: 4GB6CU+20P GW FLD INST	\$0.00	B	51%	\$0.00	\$2,500.00	\$2,750.00	\$0.00	\$1,000.00	\$0.00	\$2,500.00
5	NS80GDM0-4A-U	NS80 XB60: 4GB6CU+20P GW UPG	\$0.00	B	51%	\$0.00	\$3,250.00	\$3,575.00	\$0.00	\$1,300.00	\$0.00	\$3,250.00
5	NS80GDM1-4C	NS80 XB65: 4GB4GB MIM:6CU+20P GIGE+1X10	\$0.00	B	51%	\$0.00	\$4,500.00	\$4,950.00	\$0.00	\$1,800.00	\$0.00	\$4,500.00
5	NS80GDM1-4CFD	NS80 4GB4GB 6CU+20P GIGE 1X10 GIGE FLD	\$0.00	B	51%	\$0.00	\$4,500.00	\$4,950.00	\$0.00	\$1,800.00	\$0.00	\$4,500.00
5	NS80GDM1-4C-S	NS80G XBLADE60 TO XBLADE 65 UPGRADE	\$0.00	B	51%	\$0.00	\$5,850.00	\$6,435.00	\$0.00	\$2,340.00	\$0.00	\$5,850.00
5	NS80GDM1-4C-U	NS80 4GB4GB 6CU+20P GIGE 1X10 GIGE UG	\$0.00	B	51%	\$0.00	\$5,850.00	\$6,435.00	\$0.00	\$2,340.00	\$0.00	\$5,850.00
5	NS80GDM60	NS80 GW ENCL WITH 2 XB60 FACTORY	\$0.00	B	51%	\$0.00	\$4,900.00	\$5,390.00	\$0.00	\$1,960.00	\$0.00	\$4,900.00
5	NS80GDM60-FD	NS80 GW ENCL WITH 2 XB60 FLD INST	\$0.00	B	51%	\$0.00	\$4,900.00	\$5,390.00	\$0.00	\$1,960.00	\$0.00	\$4,900.00
5	NS80GDM65	NS80 GW ENCL WITH 2 XB65 FACTORY	\$0.00	B	51%	\$0.00	\$7,500.00	\$8,250.00	\$0.00	\$3,000.00	\$0.00	\$7,500.00
5	NS80GDM65-FD	NS80 GW ENCL WITH 2 XB65 FLD INST	\$0.00	B	51%	\$0.00	\$7,500.00	\$8,250.00	\$0.00	\$3,000.00	\$0.00	\$7,500.00
5	NS-8GFC-SFP	SINGLE 8G FC SFP	\$0.00	B	51%	\$0.00	\$468.75	\$343.75	\$0.00	\$125.00	\$0.00	\$468.75
5	NS960-AUX	NS-960 ARRAY 8FC	\$0.00	B	51%	\$0.00	\$9,975.00	\$7,315.00	\$0.00	\$2,660.00	\$0.00	\$9,975.00
5	NS960-AUX8	NS-960 ARRAY 8 8GBFC	\$0.00	B	51%	\$0.00	\$10,818.75	\$7,933.75	\$0.00	\$2,885.00	\$0.00	\$10,818.75
5	NS960-AUXF	NS-960 ARRAY 16FC	\$0.00	B	51%	\$0.00	\$12,412.50	\$9,102.50	\$0.00	\$3,310.00	\$0.00	\$12,412.50
5	NS960-AUXI	NS-960 ARRAY 8FC 8 ISCSI	\$0.00	B	51%	\$0.00	\$11,564.25	\$8,480.45	\$0.00	\$3,083.80	\$0.00	\$11,564.25
5	NS960-CSB	NS-960 CONTROL STATION FACTORY PRIMARY	\$0.00	B	51%	\$0.00	\$600.00	\$440.00	\$0.00	\$160.00	\$0.00	\$600.00
5	NS960-CSB2	NS-960 CONTROL STATION FACTORY 2ND	\$0.00	B	51%	\$0.00	\$857.25	\$628.65	\$0.00	\$228.60	\$0.00	\$857.25
5	NS960DM-8A	NS-960 A BLADE; 8GB MEM 8 GBE 4 FC	\$0.00	B	51%	\$0.00	\$3,598.50	\$2,638.90	\$0.00	\$959.60	\$0.00	\$3,598.50
5	NS960DM-8A1	NS-960 A1 BLADE; 8GB MEM 16 GBE 4 FC	\$0.00	B	51%	\$0.00	\$4,065.00	\$2,981.00	\$0.00	\$1,084.00	\$0.00	\$4,065.00
5	NS960DM-8A2	NS-960 A2 BLD 8GB MEM 4GBE ONE 10GBE OPT	\$0.00	B	51%	\$0.00	\$5,229.75	\$3,835.15	\$0.00	\$1,394.60	\$0.00	\$5,229.75
5	NS960DM-8B	NS960 B BLD 8GB MEM 4GBE CU 4 GBE OP 4FC	\$0.00	B	51%	\$0.00	\$3,715.50	\$2,724.70	\$0.00	\$990.80	\$0.00	\$3,715.50
5	NS960DM-8B1	NS-960B1 8GB MEM 8 GBE CU 8 GBE OP 4 FC	\$0.00	B	51%	\$0.00	\$4,300.50	\$3,153.70	\$0.00	\$1,146.80	\$0.00	\$4,300.50
5	NS960DM-8C	NS-960 C BLADE; 8GB MEM 2 10GBE OP 4 FC	\$0.00	B	51%	\$0.00	\$4,317.00	\$3,165.80	\$0.00	\$1,151.20	\$0.00	\$4,317.00
5	NS960DM-8C1	NS-960 C1 BLADE; 8GB MEM 4 10GBE OP 4 FC	\$0.00	B	51%	\$0.00	\$5,503.50	\$4,035.90	\$0.00	\$1,467.60	\$0.00	\$5,503.50
5	NS960DM-8C3	NS960 8GBMEM 2 10GBEOP 4GBECU 4GBEOP 4FC	\$0.00	B	51%	\$0.00	\$4,902.00	\$3,594.80	\$0.00	\$1,307.20	\$0.00	\$4,902.00
5	NS960DM-8C5	NS960 C5 8GB MEM 2 10GBE OP 8 GBE CU 4FC	\$0.00	B	51%	\$0.00	\$5,505.00	\$4,037.00	\$0.00	\$1,468.00	\$0.00	\$5,505.00
5	NS960DM-8D	NS-960 D BLADE; 8GB MEM 8 GBE 4 8GBFC	\$0.00	B	51%	\$0.00	\$3,729.75	\$2,735.15	\$0.00	\$994.60	\$0.00	\$3,729.75
5	NS960DM-8D1	NS-960 D1 BLADE; 8GB MEM 16 GBE 4 8GBFC	\$0.00	B	51%	\$0.00	\$4,196.25	\$3,077.25	\$0.00	\$1,119.00	\$0.00	\$4,196.25
5	NS960DM-8E	NS960 8GB MEM 4 GBE CU 4 GBE OP 4 8GBFC	\$0.00	B	51%	\$0.00	\$3,846.75	\$2,820.95	\$0.00	\$1,025.80	\$0.00	\$3,846.75
5	NS960DM-8E1	NS960 8GB MEM 8 GBE CU 8 GBE OP 4 8GBFC	\$0.00	B	51%	\$0.00	\$4,431.75	\$3,249.95	\$0.00	\$1,181.80	\$0.00	\$4,431.75
5	NS960DM-8F	NS-960 F BLADE; 8GB MEM 2 10GBE OP 4 FC	\$0.00	B	51%	\$0.00	\$4,448.25	\$3,262.05	\$0.00	\$1,186.20	\$0.00	\$4,448.25
5	NS960DM-8F1	NS-960 F1 BLADE; 8GB MEM 4 10GBE OP 4 FC	\$0.00	B	51%	\$0.00	\$5,634.75	\$4,132.15	\$0.00	\$1,502.60	\$0.00	\$5,634.75
5	NS960DM-8F3	NS960 8GBMEM 2 10GBEOP 4GBECU 4GBEOP 4FC	\$0.00	B	51%	\$0.00	\$5,033.25	\$3,691.05	\$0.00	\$1,342.20	\$0.00	\$5,033.25
5	NS960DM-8F5	NS960 F5 8GB MEM 2 10GBE OP 8 GBE CU 4FC	\$0.00	B	51%	\$0.00	\$5,636.25	\$4,133.25	\$0.00	\$1,503.00	\$0.00	\$5,636.25
5	NS960-DME0	NS-960 INITIAL ENCLOSURE ONE REQUIRED	\$0.00	B	51%	\$0.00	\$1,419.00	\$1,040.60	\$0.00	\$378.40	\$0.00	\$1,419.00
5	NS960-DME1	NS-960 ENCLOSURE	\$0.00	B	51%	\$0.00	\$2,027.25	\$1,486.65	\$0.00	\$540.60	\$0.00	\$2,027.25
5	NS960-DM-F4	NS-960 BASE BLADE; 8GB MEM; 4 PORT 4G FC	\$0.00	B	51%	\$0.00	\$2,098.50	\$1,538.90	\$0.00	\$559.60	\$0.00	\$2,098.50
5	NS960-DM-F4U	NS960 8GB MEM 4 PORTS 4GFC UPG	\$0.00	B	51%	\$0.00	\$2,728.05	\$2,000.57	\$0.00	\$727.48	\$0.00	\$2,728.05
5	NS960-DM-F8	NS-960 BASE BLADE; 8GB MEM; 4 PORT 8G FC	\$0.00	B	51%	\$0.00	\$2,229.75	\$1,635.15	\$0.00	\$594.60	\$0.00	\$2,229.75
5	NS960-DM-F8U	NS960 8GB MEM 4 PORTS 8GFC UPG	\$0.00	B	51%	\$0.00	\$2,898.75	\$2,125.75	\$0.00	\$773.00	\$0.00	\$2,898.75
5	NS960I-DME0	NS-960 ISCSI INITIAL ENCL ONE REQUIRED	\$0.00	B	51%	\$0.00	\$2,385.00	\$1,749.00	\$0.00	\$636.00	\$0.00	\$2,385.00
5	NS96-CSB2-U	NS-960 CONTROL STATION UPGRADE	\$0.00	B	51%	\$0.00	\$1,238.25	\$908.05	\$0.00	\$330.20	\$0.00	\$1,238.25
5	NS96-DM-8A1-U	NS-960 A1 BLADE; 8GB MEM 4 GBE 16 FC	\$0.00	B	51%	\$0.00	\$5,284.50	\$3,875.30	\$0.00	\$1,409.20	\$0.00	\$5,284.50

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	NS96-DM-8A2-U	NS960 A2 8GB MEM 4 GBE ONE 10GBE OPT UPG	\$0.00	B	51%	\$6,798.75	\$6,798.75	\$4,985.75	\$0.00	\$1,813.00	\$0.00	\$6,798.75
5	NS96-DM-8A-U	NS-960 A BLADE; 8GB MEM 4GBE 8FC UPGRADE	\$0.00	B	51%	\$0.00	\$4,678.50	\$3,430.90	\$0.00	\$1,247.60	\$0.00	\$4,678.50
5	NS96-DM-8B1-U	NS960 8GBMEM 8GBE CU 8 GBE OP 4 FC UPG	\$0.00	B	51%	\$0.00	\$5,590.50	\$4,099.70	\$0.00	\$1,490.80	\$0.00	\$5,590.50
5	NS96-DM-8B-U	NS960 8GB MEM 4 GBECU 4 GBEOP 4 FC UPG	\$0.00	B	51%	\$0.00	\$4,830.00	\$3,542.00	\$0.00	\$1,288.00	\$0.00	\$4,830.00
5	NS96-DM-8C1-U	NS-960 C1 BLADE; 8GB MEM 4 10GBE OP 4 FC	\$0.00	B	51%	\$0.00	\$7,155.00	\$5,247.00	\$0.00	\$1,908.00	\$0.00	\$7,155.00
5	NS96-DM-8C3-U	NS960 8GB MEM 2 10GBEOP 4GBECU 4GBE OP4	\$0.00	B	51%	\$0.00	\$6,372.00	\$4,672.80	\$0.00	\$1,699.20	\$0.00	\$6,372.00
5	NS96-DM-8C5-U	NS960 8GB MEM 2 10GBE OP 8 GBE CU 4 FC U	\$0.00	B	51%	\$0.00	\$7,156.50	\$5,248.10	\$0.00	\$1,908.40	\$0.00	\$7,156.50
5	NS96-DM-8C-U	NS960 8GB MEM 2 10GBE OP 4FC U/G	\$0.00	B	51%	\$0.00	\$5,611.50	\$4,115.10	\$0.00	\$1,496.40	\$0.00	\$5,611.50
5	NS96-DM-8D1-U	NS-960 D1 BLADE; 8GBMEM 16GBE 4 8GBFC UP	\$0.00	B	51%	\$0.00	\$5,455.20	\$4,000.48	\$0.00	\$1,454.72	\$0.00	\$5,455.20
5	NS96-DM-8D-U	NS-960 D BLADE 8GB MEM 8 GBE 4 8GBFC UPG	\$0.00	B	51%	\$0.00	\$4,848.75	\$3,555.75	\$0.00	\$1,293.00	\$0.00	\$4,848.75
5	NS96-DM-8E1-U	NS960 8GB MEM 8 GBECU 8 GBEOP 4 8GBFC U	\$0.00	B	51%	\$0.00	\$5,761.35	\$4,224.99	\$0.00	\$1,536.36	\$0.00	\$5,761.35
5	NS96-DM-8E-U	NS960 8GB MEM 4 GBECU 4 GBEOP 4 8GBFC UP	\$0.00	B	51%	\$0.00	\$5,000.85	\$3,667.29	\$0.00	\$1,333.56	\$0.00	\$5,000.85
5	NS96-DM-8F1-U	NS960 F1 BLADE 8GBMEM 4 10GBE OP 4FC UPG	\$0.00	B	51%	\$0.00	\$7,325.25	\$5,371.85	\$0.00	\$1,953.40	\$0.00	\$7,325.25
5	NS96-DM-8F3-U	NS960 8GBMEM 2 10GBEOP 4GBECU 4GBEOP 4FC	\$0.00	B	51%	\$0.00	\$6,543.30	\$4,798.42	\$0.00	\$1,744.88	\$0.00	\$6,543.30
5	NS96-DM-8F5-U	NS960 8GB MEM 2 10GBEOP 8 GBECU 4FC UPG	\$0.00	B	51%	\$0.00	\$7,327.20	\$5,373.28	\$0.00	\$1,953.92	\$0.00	\$7,327.20
5	NS96-DM-8F-U	NS-960 F BLADE 8GBMEM 2 10GBE OP 4FC UPG	\$0.00	B	51%	\$0.00	\$5,782.80	\$4,240.72	\$0.00	\$1,542.08	\$0.00	\$5,782.80
5	NS96-DME1-U	NS-960 ENCLOSURE UPG	\$0.00	B	51%	\$0.00	\$3,100.50	\$2,273.70	\$0.00	\$826.80	\$0.00	\$3,100.50
5	NS-AF04-100	100GB 3.5 520BPS FLASH DRIVE 4GB FC	\$0.00	B	51%	\$0.00	\$920.25	\$674.85	\$0.00	\$245.40	\$0.00	\$920.25
5	NS-AF04-100HS	100GB 3.5IN 4GB FLASH DRIVE HOT SPARE	\$0.00	B	51%	\$0.00	\$920.25	\$674.85	\$0.00	\$245.40	\$0.00	\$920.25
5	NS-AF04-100U	100GB 3.5IN 520BPS FLASH 4GB FC U/G	\$0.00	B	51%	\$0.00	\$873.80	\$640.21	\$0.00	\$233.07	\$0.00	\$873.80
5	NS-AF04-200	200GB 3.5 520BPS FLASH DRIVE 4GB FC	\$0.00	B	51%	\$0.00	\$1,660.50	\$1,217.70	\$0.00	\$442.80	\$0.00	\$1,660.50
5	NS-AF04-200HS	200GB 520BPS DRIVE 4GB FC HOT SPARE	\$0.00	B	51%	\$0.00	\$1,660.50	\$1,217.70	\$0.00	\$442.80	\$0.00	\$1,660.50
5	NS-AF04-200U	200GB 3.5IN 520BPS FLASH 4GB FC U/G	\$0.00	B	51%	\$0.00	\$1,578.18	\$1,156.29	\$0.00	\$420.94	\$0.00	\$1,578.18
5	NS-AT05-250	250GB PATA 5400RPM	\$950.00	B	51%	\$465.50	\$142.50	\$104.50	\$0.00	\$38.00	\$0.00	\$142.50
5	NS-AT05-250U	250GB PATA 5400RPM	\$1,280.00	B	51%	\$627.20	\$142.21	\$104.19	\$0.00	\$37.93	\$0.00	\$142.21
5	NS-AT05-320	320GB 5400RPM PATA	\$950.00	B	51%	\$465.50	\$142.50	\$104.50	\$0.00	\$38.00	\$0.00	\$142.50
5	NS-AT05-320U	320GB 5400RPM PATA UPG	\$1,280.00	B	51%	\$627.20	\$142.21	\$104.19	\$0.00	\$37.93	\$0.00	\$142.21
5	NS-AT07-010	ASSY DISK 1000GB 7.2K 512BPS SATA 3GB 32	\$1,440.00	B	51%	\$705.60	\$216.00	\$158.40	\$0.00	\$57.60	\$0.00	\$216.00
5	NS-AT07-010HS	ASSY DISK 1000GB 7.2K 512BPS SATA 3GB 32	\$1,440.00	B	51%	\$705.60	\$216.00	\$158.40	\$0.00	\$57.60	\$0.00	\$216.00
5	NS-AT07-010U	ASSY DISK 1000GB 7.2K 512BPS SATA 3GB 32	\$1,790.00	B	51%	\$1,790.00	\$198.87	\$145.71	\$0.00	\$53.04	\$0.00	\$198.87
5	NS-AT07-250	250GB 7200RPM ATA DRIVE	\$950.00	B	51%	\$465.50	\$142.50	\$104.50	\$0.00	\$38.00	\$0.00	\$142.50
5	NS-AT07-250U	250GB 7200RPM ATA DRIVE	\$1,280.00	B	51%	\$627.20	\$142.21	\$104.19	\$0.00	\$37.93	\$0.00	\$142.21
5	NS-AT07-500	500GB 7200RPM SATA DISK	\$1,330.00	B	51%	\$651.70	\$199.50	\$146.30	\$0.00	\$53.20	\$0.00	\$199.50
5	NS-AT07-500U	500GB SATA UPGRADE	\$1,795.00	B	51%	\$879.55	\$199.42	\$146.11	\$0.00	\$53.19	\$0.00	\$199.42
5	NS-AT07-750	750GB 7200RPM SATA II 512BPS KLONDIKE	\$1,895.00	B	51%	\$928.55	\$284.25	\$208.45	\$0.00	\$75.80	\$0.00	\$284.25
5	NS-AT07-750HS	750GB 7200RPM SATA II 512BPS KLONDIKE HS	\$1,895.00	B	51%	\$928.55	\$284.25	\$208.45	\$0.00	\$75.80	\$0.00	\$284.25
5	NS-AT07-750U	750GB 7200RPM SATA II 512BPS KLONDIKE UP	\$2,558.00	B	51%	\$1,253.42	\$284.19	\$208.22	\$0.00	\$75.80	\$0.00	\$284.19
5	NSB2G10-146	NEBS 146GB 10K 2GB FC	\$1,020.00	B	51%	\$499.80	\$153.00	\$112.20	\$0.00	\$40.80	\$0.00	\$153.00
5	NSB2G10-146HS	NEBS 146GB 10K 2GB FC HS	\$1,020.00	B	51%	\$499.80	\$153.00	\$112.20	\$0.00	\$40.80	\$0.00	\$153.00
5	NSB2G10-146U	NEBS 146GB 10K 2GB FC UPG	\$0.00	B	51%	\$0.00	\$152.76	\$111.93	\$0.00	\$40.75	\$0.00	\$152.76
5	NSB2G10-300	NEBS 300GB 10K 2GB FC	\$0.00	B	51%	\$0.00	\$219.75	\$161.15	\$0.00	\$58.60	\$0.00	\$219.75
5	NSB2G10-300HS	NEBS 300GB 10K 2GB FC HS	\$0.00	B	51%	\$0.00	\$219.75	\$161.15	\$0.00	\$58.60	\$0.00	\$219.75
5	NSB2G10-300U	NEBS 300GB 10K 2GB FC UPG	\$0.00	B	51%	\$0.00	\$219.98	\$161.17	\$0.00	\$58.67	\$0.00	\$219.98
5	NSB4G15-146	NEBS 146GB 15K 4GB FC	\$1,330.00	B	51%	\$651.70	\$199.50	\$146.30	\$0.00	\$53.20	\$0.00	\$199.50
5	NSB4G15-146HS	NEBS 146GB 15K 4GB FC HS	\$1,330.00	B	51%	\$651.70	\$199.50	\$146.30	\$0.00	\$53.20	\$0.00	\$199.50
5	NSB4G15-146U	NEBS 146GB 15K 4GB FC UPG	\$1,800.00	B	51%	\$862.00	\$199.98	\$146.52	\$0.00	\$53.34	\$0.00	\$199.98
5	NSB4G15-73	NEBS 73GB 15K 4GB FC	\$0.00	B	51%	\$0.00	\$154.50	\$113.30	\$0.00	\$41.20	\$0.00	\$154.50
5	NSB4G15-73HS	NEBS 73GB 15K 4GB FC HS	\$0.00	B	51%	\$0.00	\$154.50	\$113.30	\$0.00	\$41.20	\$0.00	\$154.50
5	NSB4G15-73U	NEBS 73GB 15K 4GB FC UPG	\$0.00	B	51%	\$0.00	\$154.43	\$113.15	\$0.00	\$41.19	\$0.00	\$154.43
5	NS-CS	1 CS NS500/NS700 EMC Rack	\$0.00	B	51%	\$0.00	\$470.00	\$517.00	\$0.00	\$188.00	\$0.00	\$470.00
5	NS-CS-2	2nd CS NS704 EMC Rack	\$0.00	B	51%	\$0.00	\$470.00	\$517.00	\$0.00	\$188.00	\$0.00	\$470.00
5	NS-CS-2-FD	2nd CS NS704 Fld Inst	\$0.00	B	51%	\$0.00	\$470.00	\$517.00	\$0.00	\$188.00	\$0.00	\$470.00
5	NS-CS-2-U	2nd CS add-on for NS704	\$0.00	B	51%	\$0.00	\$470.00	\$517.00	\$0.00	\$188.00	\$0.00	\$470.00
5	NS-CSB	GATEWAY CONTROL STATION SERIES B	\$0.00	B	51%	\$0.00	\$952.50	\$698.50	\$0.00	\$254.00	\$0.00	\$952.50
5	NS-CSB2	GATEWAY C-STATION SERIES B - SECONDARY	\$0.00	B	51%	\$0.00	\$952.50	\$698.50	\$0.00	\$254.00	\$0.00	\$952.50
5	NS-CSB2-U	SECOND CONT-STATION ADD-ON FOR CELERRA	\$0.00	B	51%	\$0.00	\$1,238.25	\$908.05	\$0.00	\$330.20	\$0.00	\$1,238.25
5	NS-CSFD	1 CS NS500/NS700 Fld Inst	\$0.00	B	51%	\$0.00	\$470.00	\$517.00	\$0.00	\$188.00	\$0.00	\$470.00
5	NSD480-AUX	NS-480 DENSE ARRAY NO FC/SCSI FACT	\$0.00	B	51%	\$0.00	\$2,989.50	\$2,192.30	\$0.00	\$797.20	\$0.00	\$2,989.50
5	NSD480-CS	NS-480 DENSE CONTROL STATION	\$0.00	B	51%	\$0.00	\$705.00	\$517.00	\$0.00	\$188.00	\$0.00	\$705.00
5	NSD482-A	NS480 DENSE 2OF4DM-4GB-4 CU GIGE FACT	\$0.00	B	51%	\$0.00	\$4,410.00	\$3,234.00	\$0.00	\$1,176.00	\$0.00	\$4,410.00
5	NSD482-B	NS480DENSE 2OF4DM-4GB-4 OPT/CU GIGE	\$0.00	B	51%	\$0.00	\$4,410.00	\$3,234.00	\$0.00	\$1,176.00	\$0.00	\$4,410.00
5	NSD482-C	NS480DENSE 2OF4DM-4GB-2OPT10GE2CU1GE	\$0.00	B	51%	\$0.00	\$6,210.00	\$4,554.00	\$0.00	\$1,656.00	\$0.00	\$6,210.00
5	NSD482-A	NS480DENSE 2DM-4GB-4 CU GIGE PORTS	\$0.00	B	51%	\$0.00	\$4,410.00	\$3,234.00	\$0.00	\$1,176.00	\$0.00	\$4,410.00
5	NSD482-B	NS480DENSE 2DM-4GB-4 OPT/CU GIGE FACT	\$0.00	B	51%	\$0.00	\$4,410.00	\$3,234.00	\$0.00	\$1,176.00	\$0.00	\$4,410.00
5	NSD482-C	NS480DENSE 2DM-4GB-2OPT 10GE 2CU1GE	\$0.00	B	51%	\$0.00	\$6,210.00	\$4,554.00	\$0.00	\$1,656.00	\$0.00	\$6,210.00
5	NSD484-A	NS480DENSE 4DM-4GB-4 CU GIGE PORTS	\$0.00	B	51%	\$0.00	\$4,410.00	\$3,234.00	\$0.00	\$1,176.00	\$0.00	\$4,410.00
5	NSD484-B	NS480DENSE 4DM-4GB-4 OPT/CU GIGE FACT	\$0.00	B	51%	\$0.00	\$4,410.00	\$3,234.00	\$0.00	\$1,176.00	\$0.00	\$4,410.00
5	NSD484-C	NS480DENSE 4DM-4GB-2OPT 10GE 2CU1GE	\$0.00	B	51%	\$0.00	\$6,210.00	\$4,554.00	\$0.00	\$1,656.00	\$0.00	\$6,210.00
5	NSD4PDAE-40FD	NS40-FLD-VAULT-DAE DC	\$0.00	B	51%	\$0.00	\$790.00	\$869.00	\$0.00	\$316.00	\$0.00	\$790.00
5	NSD4PDAE-FD	NS40-FLD-EXP-DAE DC	\$0.00	B	51%	\$0.00	\$790.00	\$869.00	\$0.00	\$316.00	\$0.00	\$790.00
5	NSD960-AUX	NS-960 DENSE AUX CHASSIS	\$0.00	B	51%	\$0.00	\$10,500.00	\$7,700.00	\$0.00	\$2,800.00	\$0.00	\$10,500.00
5	NSD960-AUX8	NS-960 DENSE AUX CHASSIS	\$0.00	B	51%	\$0.00	\$12,727.50	\$9,333.50	\$0.00	\$3,394.00	\$0.00	\$12,727.50
5	NSD960-CSB	DENSE NS-960 PRIMARY CONTROL STATION	\$0.00	B	51%	\$0.00	\$952.50	\$698.50	\$0.00	\$254.00	\$0.00	\$952.50
5	NSD960-CSB2	DENSE NS-960 CONTROL STATION 2	\$0.00	B	51%	\$0.00	\$952.50	\$698.50	\$0.00	\$254.00	\$0.00	\$952.50
5	NSD960-DME0	NS960 DENSE INT INITIAL D-MOVER ENCL-0	\$0.00	B	51%	\$0.00	\$2,385.00	\$1,749.00	\$0.00	\$636.00	\$0.00	\$2,385.00
5	NSD960-DME1	NS960 DENSE INT DATAMOVER ENCLOSURE 1	\$0.00	B	51%	\$0.00	\$2,385.00	\$1,749.00	\$0.00	\$636.00	\$0.00	\$2,385.00
5	NSDAE10146OS	NS600 DAE W-OS 5-10K146GB	\$13,900.00	B	51%	\$6,811.00	\$2,085.00	\$1,529.00	\$0.00	\$556.00	\$0.00	\$2,085.00
5	NSDAE10146OSF	NS600 DAE W-OS 5-10K146GB	\$13,900.00	B	51%	\$6,811.00	\$2,085.00	\$1,529.00	\$0.00	\$556.00	\$0.00	\$2,085.00
5	NSDAE1073OS	NS600 DAE W-OS 5-10K73GB	\$10,550.00	B	51%	\$5,169.50	\$1,582.50	\$1,160.50	\$0.00	\$422.00	\$0.00	\$1,582.50
5	NSDAE1073OSFD	NS600 DAE W-OS 5-10K73GB	\$10,550.00	B	51%	\$5,169.50	\$1,582.50	\$1,160.50	\$0.00	\$422.00	\$0.00	\$1,582.50

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	NSDAE1536OS	NS600 DAE W-OS 5-15K36GB	\$9,750.00	B	51%	\$4,777.50	\$1,462.50	\$1,072.50	\$0.00	\$390.00	\$0.00	\$1,462.50
5	NSDAE1536OSFD	NS600 DAE W-OS 5-15K36GB	\$9,750.00	B	51%	\$4,777.50	\$1,462.50	\$1,072.50	\$0.00	\$390.00	\$0.00	\$1,462.50
5	NSDAE1573OS	NS600 DAE W-OS 5-15K73GB	\$13,700.00	B	51%	\$6,713.00	\$2,055.00	\$1,507.00	\$0.00	\$548.00	\$0.00	\$2,055.00
5	NSDAE1573OSFD	NS600 DAE W-OS 5-15K73GB	\$13,700.00	B	51%	\$6,713.00	\$2,055.00	\$1,507.00	\$0.00	\$548.00	\$0.00	\$2,055.00
5	NS-FC04-073	73GB 4GB FIBRE CHANNEL EFD	\$0.00	B	51%	\$0.00	\$1,219.50	\$894.30	\$0.00	\$325.20	\$0.00	\$1,219.50
5	NS-FC04-073HS	73GB 4GB FIBRE CHANNEL EFD HS	\$0.00	B	51%	\$0.00	\$1,219.50	\$894.30	\$0.00	\$325.20	\$0.00	\$1,219.50
5	NS-FC04-073U	73GB 4GB FIBRE CHANNEL EFD UPGRADE	\$0.00	B	51%	\$0.00	\$1,219.32	\$893.37	\$0.00	\$325.23	\$0.00	\$1,219.32
5	NS-FC04-200	200GB 4GB FIBRE CHANNEL EFD	\$0.00	B	51%	\$0.00	\$2,697.75	\$1,978.35	\$0.00	\$719.40	\$0.00	\$2,697.75
5	NS-FC04-200HS	200GB 4GB FIBRE CHANNEL EFD HS	\$0.00	B	51%	\$0.00	\$2,697.75	\$1,978.35	\$0.00	\$719.40	\$0.00	\$2,697.75
5	NS-FC04-200U	200GB 4GB FIBRE CHANNEL EFD UPG	\$0.00	B	51%	\$0.00	\$2,697.51	\$1,976.39	\$0.00	\$719.50	\$0.00	\$2,697.51
5	NS-FC04-400	400GB 4GB FIBRE CHANNEL EFD	\$0.00	B	51%	\$0.00	\$4,624.50	\$3,391.30	\$0.00	\$1,233.20	\$0.00	\$4,624.50
5	NS-FC04-400HS	400GB 4GB FIBRE CHANNEL EFD HS	\$0.00	B	51%	\$0.00	\$4,624.50	\$3,391.30	\$0.00	\$1,233.20	\$0.00	\$4,624.50
5	NS-FC04-400U	400GB 4GB FIBRE CHANNEL EFD UPG	\$0.00	B	51%	\$0.00	\$4,624.54	\$3,388.28	\$0.00	\$1,233.49	\$0.00	\$4,624.54
5	NSG2-1-2-A-U	NS-G2 1 TO 2 BLADE UPG 4 PORT 1GBE CU	\$0.00	B	51%	\$0.00	\$2,505.75	\$1,837.55	\$0.00	\$668.20	\$0.00	\$2,505.75
5	NSG2-1-2-B-U	NSG2 1TO2 BLADE UPG 2X 1GBE CU 2X 1GBEOP	\$0.00	B	51%	\$0.00	\$2,505.75	\$1,837.55	\$0.00	\$668.20	\$0.00	\$2,505.75
5	NSG2-1-2-C-U	NS-G2 1TO2 BLADE UPG 2X1GBE CU 2X10GBE OP	\$0.00	B	51%	\$0.00	\$3,675.75	\$2,695.55	\$0.00	\$980.20	\$0.00	\$3,675.75
5	NSG2-1A	NS-G2 1DM 4GB 4 IO	\$0.00	B	51%	\$0.00	\$3,591.00	\$2,633.40	\$0.00	\$957.60	\$0.00	\$3,591.00
5	NSG2-1A-FD	NS-G2 1DM 4GB 4 IO FLD	\$0.00	B	51%	\$0.00	\$3,591.00	\$2,633.40	\$0.00	\$957.60	\$0.00	\$3,591.00
5	NSG2-1B	NS-G2 1DM 4GB 4 IO FLD	\$0.00	B	51%	\$0.00	\$3,591.00	\$2,633.40	\$0.00	\$957.60	\$0.00	\$3,591.00
5	NSG2-1B-FD	NS-G2 1DM 4GB 2/2 1GIO FLD	\$0.00	B	51%	\$0.00	\$3,591.00	\$2,633.40	\$0.00	\$957.60	\$0.00	\$3,591.00
5	NSG2-1C	NS-G2 1DM 4GB 2X10G OP / 2X1G CU IO	\$0.00	B	51%	\$0.00	\$4,491.00	\$3,293.40	\$0.00	\$1,197.60	\$0.00	\$4,491.00
5	NSG2-1C-FD	NS-G2 1DM 4GB 2X10G OP / 2X1G CU IO FLD	\$0.00	B	51%	\$0.00	\$4,491.00	\$3,293.40	\$0.00	\$1,197.60	\$0.00	\$4,491.00
5	NSG2-2A	NS-G2 2DM 4GB 4X1G CU IO	\$0.00	B	51%	\$0.00	\$5,518.50	\$4,046.90	\$0.00	\$1,471.60	\$0.00	\$5,518.50
5	NSG2-2A-FD	NS-G2 2DM 4GB 4X1G CU IO FLD	\$0.00	B	51%	\$0.00	\$5,518.50	\$4,046.90	\$0.00	\$1,471.60	\$0.00	\$5,518.50
5	NSG2-2B	NS-G2 2DM 4GB 2X1G OP / 2X1G CU IO	\$0.00	B	51%	\$0.00	\$5,518.50	\$4,046.90	\$0.00	\$1,471.60	\$0.00	\$5,518.50
5	NSG2-2B-FD	NS-G2 2DM 4GB 2X1G OP / 2X1G CU IO FLD	\$0.00	B	51%	\$0.00	\$5,518.50	\$4,046.90	\$0.00	\$1,471.60	\$0.00	\$5,518.50
5	NSG2-2C	NS-G2 2DM 4GB 2X10G OP / 2X1G CU IO	\$0.00	B	51%	\$0.00	\$7,318.50	\$5,366.90	\$0.00	\$1,951.60	\$0.00	\$7,318.50
5	NSG2-2C-FD	NS-G2 2DM 4GB 2X10G OP / 2X1G CU IO FLD	\$0.00	B	51%	\$0.00	\$7,318.50	\$5,366.90	\$0.00	\$1,951.60	\$0.00	\$7,318.50
5	NSG2-CS	NS-G2 CONTROL STATION	\$0.00	B	51%	\$0.00	\$705.00	\$517.00	\$0.00	\$188.00	\$0.00	\$705.00
5	NSG2-CS-FD	NS-G2 CONTROL STATION (FIELD INSTALL)	\$0.00	B	51%	\$0.00	\$705.00	\$517.00	\$0.00	\$188.00	\$0.00	\$705.00
5	NSG2-VG2-UPG	NSG2 TO VG2 CONVERSION	\$0.00	B	51%	\$0.00	\$2,100.00	\$1,540.00	\$0.00	\$560.00	\$0.00	\$2,100.00
5	NSG41-2-DC-AU	NS40G DC 1-2 DM 4 IO UPG	\$0.00	B	51%	\$0.00	\$2,388.00	\$2,626.80	\$0.00	\$955.20	\$0.00	\$2,388.00
5	NSG41-2-DC-BU	NS40G DC 1-2 DM 2/2 IO UPG	\$0.00	B	51%	\$0.00	\$2,388.00	\$2,626.80	\$0.00	\$955.20	\$0.00	\$2,388.00
5	NSG8-CSB	NS-G8 CONTROL STATION FACTORY PRIMARY	\$0.00	B	51%	\$0.00	\$952.50	\$698.50	\$0.00	\$254.00	\$0.00	\$952.50
5	NSG8-CSB2	NS-G8 CONTROL STATION FACTORY 2ND	\$0.00	B	51%	\$0.00	\$952.50	\$698.50	\$0.00	\$254.00	\$0.00	\$952.50
5	NSG8-CSB2-U	NS-G8 CONTROL STATION UPGRADE	\$0.00	B	51%	\$0.00	\$1,238.25	\$908.05	\$0.00	\$330.20	\$0.00	\$1,238.25
5	NSG8-DM-8A	NS-G8 A BLADE; 8GB MEM 8 GBE 4 FC	\$0.00	B	51%	\$0.00	\$3,958.35	\$2,902.79	\$0.00	\$1,055.56	\$0.00	\$3,958.35
5	NSG8-DM-8A1	NS-G8 A1 BLADE; 8GB MEM 16 GBE 4 FC	\$0.00	B	51%	\$0.00	\$4,471.50	\$3,279.10	\$0.00	\$1,192.40	\$0.00	\$4,471.50
5	NSG8-DM-8A1-U	NS-G8 A1 BLADE; 8GB MEM 16 GBE 4 FC	\$0.00	B	51%	\$0.00	\$5,812.50	\$4,262.50	\$0.00	\$1,550.00	\$0.00	\$5,812.50
5	NSG8-DM-8A2	NS-G8 A2 BLD 8GB MEM 4 GBE ONE 10GBE OPT	\$0.00	B	51%	\$0.00	\$5,589.60	\$4,099.04	\$0.00	\$1,490.56	\$0.00	\$5,589.60
5	NSG8-DM-8A2-U	NS-G8 A2 8GB MEM 4 GBE ONE 10GBE OPT UG	\$0.00	B	51%	\$0.00	\$7,266.45	\$5,328.73	\$0.00	\$1,937.72	\$0.00	\$7,266.45
5	NSG8-DM-8A-U	NS-G8 A BLADE; 8GB MEM 8 GBE 4 FC UPG	\$0.00	B	51%	\$0.00	\$5,146.50	\$3,774.10	\$0.00	\$1,372.40	\$0.00	\$5,146.50
5	NSG8-DM-8B	NS-G8 B BLADE 8GBMEM 4GBE CU 4GBE OP 4FC	\$0.00	B	51%	\$0.00	\$4,087.05	\$2,997.17	\$0.00	\$1,089.88	\$0.00	\$4,087.05
5	NSG8-DM-8B1	NSG8 B1 BLD 8GB MEM 8GBE CU 8 GBE OP 4FC	\$0.00	B	51%	\$0.00	\$4,730.55	\$3,469.07	\$0.00	\$1,261.48	\$0.00	\$4,730.55
5	NSG8-DM-8B1-U	NSG8 8GB MEM 8 GBE CU 8 GBE OP 4 FC UPG	\$0.00	B	51%	\$0.00	\$6,150.00	\$4,510.00	\$0.00	\$1,640.00	\$0.00	\$6,150.00
5	NSG8-DM-8B-U	G8 BLADE 8GBMEM 4 GBECU 4 GBEOP 4 FC UG	\$0.00	B	51%	\$0.00	\$5,313.00	\$3,896.20	\$0.00	\$1,416.80	\$0.00	\$5,313.00
5	NSG8-DM-8C	NS-G8 C BLADE; 8GB MEM 2 10GBE OP 4 FC	\$0.00	B	51%	\$0.00	\$4,748.70	\$3,482.38	\$0.00	\$1,266.32	\$0.00	\$4,748.70
5	NSG8-DM-8C1	NS-G8 C1 BLADE; 8GB MEM 4 10GBE OP 4 FC	\$0.00	B	51%	\$0.00	\$6,053.85	\$4,439.49	\$0.00	\$1,614.36	\$0.00	\$6,053.85
5	NSG8-DM-8C1-U	NS-G8 C1 BLADE 8GBMEM 4 10GBE OP 4FC UPG	\$0.00	B	51%	\$0.00	\$7,870.50	\$5,771.70	\$0.00	\$2,098.80	\$0.00	\$7,870.50
5	NSG8-DM-8C3	NSG8 8GBMEM 2 10GBEOP 4GBECU 4GBEOP 4FC	\$0.00	B	51%	\$0.00	\$5,392.20	\$3,954.28	\$0.00	\$1,437.92	\$0.00	\$5,392.20
5	NSG8-DM-8C3-U	NSG8 8GB 2 10GBEOP 4 GBECU 4 GBEOP 4FC U	\$0.00	B	51%	\$0.00	\$7,009.50	\$5,140.30	\$0.00	\$1,869.20	\$0.00	\$7,009.50
5	NSG8-DM-8C5	NSG8 8GBMEM 2 10GBEOP 8GBECU 4 FC	\$0.00	B	51%	\$0.00	\$6,055.50	\$4,440.70	\$0.00	\$1,614.80	\$0.00	\$6,055.50
5	NSG8-DM-8C5-U	NSG8 C5 8GB MEM 2 10GBE OP 8 GBE CU 4 FC	\$0.00	B	51%	\$0.00	\$7,872.00	\$5,772.80	\$0.00	\$2,099.20	\$0.00	\$7,872.00
5	NSG8-DM-8C-U	NS-G8 C BLADE; 8GB MEM 2 10GBE OP 4FC UG	\$0.00	B	51%	\$0.00	\$6,173.25	\$4,527.05	\$0.00	\$1,646.20	\$0.00	\$6,173.25
5	NSG8-DM-8D	NS-G8 D BLADE; 8GB MEM 8 GBE 4 8GBFC	\$0.00	B	51%	\$0.00	\$4,089.60	\$2,999.04	\$0.00	\$1,090.56	\$0.00	\$4,089.60
5	NSG8-DM-8D1	NS-G8 D1 BLADE; 8GB MEM 16 GBE 4 8GBFC	\$0.00	B	51%	\$0.00	\$4,602.75	\$3,375.35	\$0.00	\$1,227.40	\$0.00	\$4,602.75
5	NSG8-DM-8D1-U	NS-G8 D1 BLADE; 8GB MEM 16GBE 4 8GBFC UG	\$0.00	B	51%	\$0.00	\$5,983.65	\$4,388.01	\$0.00	\$1,595.64	\$0.00	\$5,983.65
5	NSG8-DM-8D-U	NS-G8 D BLADE; 8GB MEM 8 GBE 4 8GBFC UPG	\$0.00	B	51%	\$0.00	\$5,316.45	\$3,898.73	\$0.00	\$1,417.72	\$0.00	\$5,316.45
5	NSG8-DM-8E	NSG8 E 8GB MEM 4 GBE CU 4 GBE OP 4 8GBF	\$0.00	B	51%	\$0.00	\$4,218.30	\$3,093.42	\$0.00	\$1,124.88	\$0.00	\$4,218.30
5	NSG8-DM-8E1	NS-G8 8GB MEM 8GBE CU 8GBE OP 4 8GBFC	\$0.00	B	51%	\$0.00	\$4,861.80	\$3,565.32	\$0.00	\$1,296.48	\$0.00	\$4,861.80
5	NSG8-DM-8E1-U	NSG8 8GB 8 GBECU 8 GBEOP 4 8GBFC UG	\$0.00	B	51%	\$0.00	\$6,320.40	\$4,634.96	\$0.00	\$1,685.44	\$0.00	\$6,320.40
5	NSG8-DM-8E-U	NSG8 8GB 4 GBECU 4 GBEOP 4 8GBFC UG	\$0.00	B	51%	\$0.00	\$5,483.85	\$4,021.49	\$0.00	\$1,462.36	\$0.00	\$5,483.85
5	NSG8-DM-8F	NS-G8 F BLADE; 8GB MEM 2 10GBE OP 4 FC	\$0.00	B	51%	\$0.00	\$4,879.95	\$3,578.63	\$0.00	\$1,301.32	\$0.00	\$4,879.95
5	NSG8-DM-8F1	NS-G8 F1 BLADE; 8GB MEM 4 10GBE OP 4 FC	\$0.00	B	51%	\$0.00	\$6,185.10	\$4,535.74	\$0.00	\$1,649.36	\$0.00	\$6,185.10
5	NSG8-DM-8F1-U	NS-G8 F1 BLADE 8GBMEM 4 10GBE OP 4FC UPG	\$0.00	B	51%	\$0.00	\$8,040.60	\$5,896.44	\$0.00	\$2,144.16	\$0.00	\$8,040.60
5	NSG8-DM-8F3	NSG8 8GBMEM 2 10GBEOP 4GBECU 4GBEOP 4FC	\$0.00	B	51%	\$0.00	\$5,523.45	\$4,050.53	\$0.00	\$1,472.92	\$0.00	\$5,523.45
5	NSG8-DM-8F3-U	NSG8 F3 8GB 2 10GBEOP 4GBECU 4GBE OP 4F	\$0.00	B	51%	\$0.00	\$7,180.50	\$5,265.70	\$0.00	\$1,914.80	\$0.00	\$7,180.50
5	NSG8-DM-8F5	NS-G8 F5 8GBMEM 2 10GBE OP 8 GBECU 4FC	\$0.00	B	51%	\$0.00	\$6,186.75	\$4,536.95	\$0.00	\$1,649.80	\$0.00	\$6,186.75
5	NSG8-DM-8F5-U	G8 BLADE 8GBMEM 2 10GBEOP 8 GBECU 4FC UG	\$0.00	B	51%	\$0.00	\$8,042.85	\$5,898.09	\$0.00	\$2,144.76	\$0.00	\$8,042.85
5	NSG8-DM-8F-U	NS-G8 F BLADE 8GB MEM 2 10GBE OP 4 FC UG	\$0.00	B	51%	\$0.00	\$6,343.95	\$4,652.23	\$0.00	\$1,691.72	\$0.00	\$6,343.95
5	NSG8-DME0	NS-G8 INITIAL ENCLOSURE ONE REQUIRED	\$0.00	B	51%	\$0.00	\$2,385.00	\$1,749.00	\$0.00	\$636.00	\$0.00	\$2,385.00
5	NSG8-DME1	NS-G8 ENCLOSURE	\$0.00	B	51%	\$0.00	\$2,385.00	\$1,749.00	\$0.00	\$636.00	\$0.00	\$2,385.00
5	NSG8-DME1-U	NS-G8 ENCLOSURE UPG	\$0.00	B	51%	\$0.00	\$3,100.50	\$2,273.70	\$0.00	\$826.80	\$0.00	\$3,100.50
5	NSG8-DM-F4	NS-G8 BASE BLADE; 8GB MEM; 4 PORTS 4G FC	\$0.00	B	51%	\$0.00	\$2,176.50	\$1,596.10	\$0.00	\$580.40	\$0.00	\$2,176.50
5	NSG8-DM-F4U	G8 BLADE 8GBMEM 4 4G FC UPG	\$0.00	B	51%	\$0.00	\$2,829.45	\$2,074.93	\$0.00	\$754.52	\$0.00	\$2,829.45
5	NSG8-DM-F8	NS-G8 BASE BLADE; 8GB MEM; 4 PORTS 8G FC	\$0.00	B	51%	\$0.00	\$2,308.50	\$1,692.90	\$0.00	\$515.60	\$0.00	\$2,308.50
5	NSG8-DM-F8U	NSG8 BASE BLADE 8GB MEM 4 PORTS 8GFC UG	\$0.00	B	51%	\$0.00	\$3,001.05	\$2,200.77	\$0.00	\$800.28	\$0.00	\$3,001.05
5	NSG8-VG8-UPG	NSG8 TO VG8 CONVERSION	\$0.00	B	51%	\$0.00	\$11,250.00	\$8,250.00	\$0.00	\$3,000.00	\$0.00	\$11,250.00
5	NS-M1GCU-A	4 GBE CU PORTS FACTORY	\$0.00	B	51%	\$0.00	\$750.00	\$550.00	\$0.00	\$200.00	\$0.00	\$750.00
5	NS-M1GCUOP-A	2 GBE CU PORTS AND 2 GBE OPT PORTS FACT	\$0.00	B	51%	\$0.00	\$937.50	\$687.50	\$0.00	\$250.00	\$0.00	\$937.50

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	NS-M1GCU0P-U	2 GBE CU PORTS AND 2 GBE OPT PORTS UPG	\$0.00	B	51%	\$0.00	\$1,312.50	\$962.50	\$0.00	\$350.00	\$0.00	\$1,312.50
5	NS-M1GCU-U	4 GBE CU PORTS UPG	\$0.00	B	51%	\$0.00	\$1,050.00	\$770.00	\$0.00	\$280.00	\$0.00	\$1,050.00
5	NS-M4GF-A	4 FC 4GB PORTS FACTORY	\$0.00	B	51%	\$0.00	\$375.00	\$275.00	\$0.00	\$100.00	\$0.00	\$375.00
5	NS-M4GF-U	4 FC 4GB PORTS UPG	\$0.00	B	51%	\$0.00	\$525.00	\$385.00	\$0.00	\$140.00	\$0.00	\$525.00
5	NS-M8GF3-A	4 FC 8GB PORTS W 3 SFP FACTORY	\$0.00	B	51%	\$0.00	\$468.75	\$343.75	\$0.00	\$125.00	\$0.00	\$468.75
5	NS-M8GF3-U	4 FC 8GB PORTS W 3 SFP UPG	\$0.00	B	51%	\$0.00	\$656.25	\$481.25	\$0.00	\$175.00	\$0.00	\$656.25
5	NS-M8GF-A	4FC 8GB PORTS FACTORY	\$0.00	B	51%	\$0.00	\$468.75	\$343.75	\$0.00	\$125.00	\$0.00	\$468.75
5	NS-M8GF-U	4FC 8GB PORTS UPG	\$0.00	B	51%	\$0.00	\$656.25	\$481.25	\$0.00	\$175.00	\$0.00	\$656.25
5	NS-MXG2O-A	10GBE OPT DUAL PORT FACT	\$0.00	B	51%	\$0.00	\$1,125.00	\$825.00	\$0.00	\$300.00	\$0.00	\$1,125.00
5	NS-MXG2OPBA	VNX GTWY 2-PORT 10GBE OPT DM MODULE	\$0.00	B	51%	\$0.00	\$1,173.90	\$860.86	\$0.00	\$313.04	\$0.00	\$1,173.90
5	NS-MXG2OPBU	VNX GTWY 2-PORT 10GBE OPT DM MODULE-UPG	\$0.00	B	51%	\$0.00	\$1,648.20	\$1,208.68	\$0.00	\$439.52	\$0.00	\$1,648.20
5	NS-MXG2O-U	10GBE OPT DUAL PORT UPG	\$0.00	B	51%	\$0.00	\$1,575.00	\$1,155.00	\$0.00	\$420.00	\$0.00	\$1,575.00
5	NS-MXG2TWBA	VNX GTWY 2-PORT 10GBE TWINAX DM MODULE	\$0.00	B	51%	\$0.00	\$782.55	\$573.87	\$0.00	\$208.68	\$0.00	\$782.55
5	NS-MXG2TWBU	VNX GTWY 2-PT 10GBE TWINAX DM MODULE-UPG	\$0.00	B	51%	\$0.00	\$1,098.75	\$805.75	\$0.00	\$293.00	\$0.00	\$1,098.75
5	NS-MXGO-A	10GBE OPT PORT FACTORY	\$0.00	B	51%	\$0.00	\$1,016.25	\$745.25	\$0.00	\$271.00	\$0.00	\$1,016.25
5	NS-MXGO-U	10GBE OPT PORT UPG	\$0.00	B	51%	\$0.00	\$1,425.00	\$1,045.00	\$0.00	\$380.00	\$0.00	\$1,425.00
5	NS-MXGTA	VNX GTWY 2-PORT 10GBASE-T DM MODULE	\$0.00	B	51%	\$0.00	\$1,173.90	\$860.86	\$0.00	\$313.04	\$0.00	\$1,173.90
5	NS-MXGTU	VNX GTWY 2-PORT 10GBASE-T DM MODULE-UPG	\$0.00	B	51%	\$0.00	\$1,648.20	\$1,208.68	\$0.00	\$439.52	\$0.00	\$1,648.20
5	NS-PXG2O2GC-U	CEL 2PORT 10GBE OPT 2PORT GBE CU UPG	\$0.00	B	51%	\$0.00	\$2,100.00	\$1,540.00	\$0.00	\$560.00	\$0.00	\$2,100.00
5	NS-SA05-020	2TB 5400RPM SATA II DISK W/4GB FC	\$0.00	B	51%	\$0.00	\$350.25	\$256.85	\$0.00	\$93.40	\$0.00	\$350.25
5	NS-SA05-020HS	2TB 5400RPM DISK W/4GB FC HOT SPARE	\$0.00	B	51%	\$0.00	\$364.50	\$267.30	\$0.00	\$97.20	\$0.00	\$364.50
5	NS-SA05-020U	2TB 5400RPM SATAII DISK W/4GB FC UPGRADE	\$0.00	B	51%	\$0.00	\$364.96	\$267.40	\$0.00	\$97.35	\$0.00	\$364.96
5	NS-SA07-010	DISK 1000GB 7.2K 512BPS SATA 3GB 32MB -R	\$0.00	B	51%	\$0.00	\$248.25	\$182.05	\$0.00	\$66.20	\$0.00	\$248.25
5	NS-SA07-010HS	1000GB 7.2K 512BPS SATA 3GB 32MB -R HS	\$0.00	B	51%	\$0.00	\$248.25	\$182.05	\$0.00	\$66.20	\$0.00	\$248.25
5	NS-SA07-010TU	1000GB 7.2K 512BPS SATA 3GB 32MB -R UPG	\$0.00	B	51%	\$0.00	\$224.42	\$164.43	\$0.00	\$59.86	\$0.00	\$224.42
5	NS-SA07-010U	1000GB 7.2K 512BPS SATA 3GB 32MB -R UPG	\$0.00	B	51%	\$0.00	\$224.42	\$164.43	\$0.00	\$59.86	\$0.00	\$224.42
5	NS-SA07-020	2TB 7200RPM SATA II DISK W/4GB FC	\$0.00	B	51%	\$0.00	\$396.00	\$290.40	\$0.00	\$105.60	\$0.00	\$396.00
5	NS-SA07-020HS	2TB 7200RPM DISK W/4GB FC HOT SPARE	\$0.00	B	51%	\$0.00	\$396.00	\$290.40	\$0.00	\$105.60	\$0.00	\$396.00
5	NS-SA07-020TU	2000GB 7.2K 512BPS SATA 3GB 32MB -R UPG	\$0.00	B	51%	\$0.00	\$358.08	\$262.35	\$0.00	\$95.51	\$0.00	\$358.08
5	NS-SA07-020U	2TB 7200RPM SATAII DISK W/4GB FC UPGRADE	\$0.00	B	51%	\$0.00	\$358.08	\$262.35	\$0.00	\$95.51	\$0.00	\$358.08
5	NS-SA07-030TU	3000GB 7.2K 512BPS SATA 3GB 32MB -R UPG	\$0.00	B	51%	\$0.00	\$515.28	\$377.53	\$0.00	\$137.44	\$0.00	\$515.28
5	NS-SA07-030U	3TB 7200 RPM 4GB FC UPGRADE DISK DRIVE	\$0.00	B	51%	\$0.00	\$515.28	\$377.53	\$0.00	\$137.44	\$0.00	\$515.28
5	NS-SA07-500	500GB SATA II DISK FOR 4G DAE	\$1,530.00	B	51%	\$749.70	\$229.50	\$168.30	\$0.00	\$61.20	\$0.00	\$229.50
5	NS-SA07-500HS	500GB SATA FOR 4G DAE HS	\$1,530.00	B	51%	\$749.70	\$229.50	\$168.30	\$0.00	\$61.20	\$0.00	\$229.50
5	NS-SA07-500U	500GB SATA UPG FOR 4G DAE	\$2,065.00	B	51%	\$1,011.85	\$229.42	\$168.09	\$0.00	\$61.19	\$0.00	\$229.42
5	NS-SA07-750	750GB 7200RPM SATA II 512BPS NSTAR	\$1,895.00	B	51%	\$928.55	\$284.25	\$208.45	\$0.00	\$75.80	\$0.00	\$284.25
5	NS-SA07-750HS	750GB 7200RPM SATA II 512BPS NSTAR HS	\$0.00	B	51%	\$0.00	\$284.25	\$208.45	\$0.00	\$75.80	\$0.00	\$284.25
5	NS-SA07-750U	750GB 7200RPM SATA II 512BPS NSTAR UPG	\$2,558.00	B	51%	\$1,253.42	\$284.19	\$208.22	\$0.00	\$75.80	\$0.00	\$284.19
5	NW200F14610FD	NETW CX200 NORACK 10 146G	\$31,000.00	B	51%	\$15,190.00	\$4,000.00	\$3,200.00	\$2,560.00	\$3,200.00	\$1,600.00	\$4,000.00
5	NW200F7305FD	NETW CX200 NORACK 5 73G	\$20,460.00	B	51%	\$10,025.40	\$2,640.00	\$2,112.00	\$1,690.00	\$2,112.00	\$1,056.00	\$2,640.00
5	NW200F7310FD	NETW CX200 NORACK 10 73G	\$26,820.00	B	51%	\$13,141.80	\$3,460.00	\$2,768.00	\$2,214.00	\$2,768.00	\$1,384.00	\$3,460.00
5	NW-2G10-146	146GB 10K 520BPS 2GB 12V	\$1,540.00	B	51%	\$754.60	\$231.00	\$169.40	\$0.00	\$61.60	\$0.00	\$231.00
5	NW-2G10-146-U	146GB 10K 520BPS 2GB UPGD	\$2,080.00	B	51%	\$1,019.20	\$231.09	\$169.31	\$0.00	\$61.64	\$0.00	\$231.09
5	NW-2G10-300	300GB FIBRE DRIVE	\$2,700.00	B	51%	\$1,323.00	\$405.00	\$297.00	\$0.00	\$108.00	\$0.00	\$405.00
5	NW-2G10-300U	300 GB FOBRE DRIVE UPG	\$3,645.00	B	51%	\$1,786.05	\$404.96	\$296.70	\$0.00	\$108.01	\$0.00	\$404.96
5	NW-2G10-73	73GB 10K 520BPS 2GB 12V	\$870.00	B	51%	\$426.30	\$130.50	\$95.70	\$0.00	\$34.80	\$0.00	\$130.50
5	NW-2G10-73-U	73GB 10K 520BPS 2GB 12V U	\$1,175.00	B	51%	\$575.75	\$130.54	\$95.65	\$0.00	\$34.82	\$0.00	\$130.54
5	NW-2G15-36	36GB 15K 520BPS 2GB 12V	\$710.00	B	51%	\$347.90	\$106.50	\$78.10	\$0.00	\$28.40	\$0.00	\$106.50
5	NW-2G15-36-U	36GB 15K 520BPS 2GB 12V U	\$960.00	B	51%	\$470.40	\$106.66	\$78.14	\$0.00	\$28.45	\$0.00	\$106.66
5	NW-2G15-73	NETWIN 15K 73G FIBR DRIVE	\$1,500.00	B	51%	\$735.00	\$225.00	\$165.00	\$0.00	\$60.00	\$0.00	\$225.00
5	NW-2G15-73U	NETWIN 15K 73G FBRDR UPG	\$2,025.00	B	51%	\$992.25	\$224.98	\$164.84	\$0.00	\$60.01	\$0.00	\$224.98
5	NW-2GDAE-FD	DAE NO RACK FOR NETWIN	\$6,200.00	B	51%	\$3,038.00	\$930.00	\$682.00	\$0.00	\$248.00	\$0.00	\$930.00
5	NW30014610FD	NW CX300 W 10 146GB DRIVE	\$29,500.00	B	51%	\$14,455.00	\$4,425.00	\$3,245.00	\$0.00	\$1,180.00	\$0.00	\$4,425.00
5	NW30073-10FD	NW CX300 BUNDL 10 73G FLD	\$23,600.00	B	51%	\$11,564.00	\$3,540.00	\$2,596.00	\$0.00	\$944.00	\$0.00	\$3,540.00
5	NW-AT05-250	NETWIN ATA 250GB DRIVE	\$1,160.00	B	51%	\$568.40	\$180.00	\$144.00	\$115.00	\$120.00	\$60.00	\$180.00
5	NW-AT05-250U	NETWIN 250GB ATA DR UPGD	\$1,510.00	B	51%	\$739.90	\$180.00	\$144.00	\$116.00	\$120.00	\$60.00	\$180.00
5	NW-AT05-320	NETWIN ATA 320GB DRIVE	\$1,030.00	B	51%	\$504.70	\$154.50	\$113.30	\$0.00	\$41.20	\$0.00	\$154.50
5	NW-AT05-320U	NETWIN 320GB 5400 ATA DR	\$1,390.00	B	51%	\$681.10	\$154.43	\$113.15	\$0.00	\$41.19	\$0.00	\$154.43
5	NW-AT07-250	NETWIN 250GB ATA DR 7200	\$1,030.00	B	51%	\$504.70	\$154.50	\$113.30	\$0.00	\$41.20	\$0.00	\$154.50
5	NW-AT07-250U	NETWIN 250GB ATA DR 7200	\$1,390.00	B	51%	\$681.10	\$154.43	\$113.15	\$0.00	\$41.19	\$0.00	\$154.43
5	NW-CX200-FD	CX200 DPE NO RACK	\$15,500.00	B	51%	\$7,595.00	\$2,000.00	\$1,600.00	\$1,280.00	\$1,600.00	\$800.00	\$2,000.00
5	NW-CX300-FD	NETWIN CX300 FIELD INSTAL	\$14,450.00	B	51%	\$7,080.50	\$2,167.50	\$1,589.50	\$0.00	\$578.00	\$0.00	\$2,167.50
5	NW-CX500-FD	NETWIN CX500 FIELD INSTAL	\$38,000.00	B	51%	\$18,620.00	\$5,700.00	\$4,180.00	\$0.00	\$1,520.00	\$0.00	\$5,700.00
5	PW25U-AZP	PDU FOR AUSTRALIA AND NZ	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PW25U-EUP	PDU FOR EUROPE	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PW25U-NAP	PDU FOR NORTH AMERICA	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PW3PHD	3PH DELTA PDP CORD NAM	\$1,000.00	B	51%	\$490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PW3PHD-RS	3PH DELTA PDP CORD NAM	\$1,000.00	B	51%	\$490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PW3PHW-FL	3PH PDP CORD FLY LEADS	\$1,000.00	B	51%	\$490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PW3PHW-G	32A 3PH PDP CORD INT	\$1,000.00	B	51%	\$490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PW40U-60-ASTL	RACK-40U-60 PWR CORD ASTL	\$2,200.00	B	51%	\$1,078.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PW40U-60-IEC3	RACK-40U-60 PWR CORD IEC3	\$1,150.00	B	51%	\$563.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PW40U-60-RS	RACK-40U-60 PWR CORD	\$2,200.00	B	51%	\$1,078.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PW40U-60-US	RACK-40U-60 PWR CORD US	\$1,150.00	B	51%	\$563.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PW40U-ASTL	DUALRACK PWRCORD AUST	\$800.00	B	51%	\$392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PW40U-C-ASTL	40U-C PWR CORD - AUST	\$1,150.00	B	51%	\$563.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PW40U-C-IEC3	40U-C PWR CORD - IEC309	\$1,150.00	B	51%	\$563.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PW40U-C-RS	40U-C PWR CORD - RS	\$1,150.00	B	51%	\$563.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PW40U-C-US	40U-C PWR CORD - US	\$1,150.00	B	51%	\$563.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PW40UD-ASTL	40U DEEP RACK PWR CORD ASTL LP-57 QTY 2	\$3,130.00	B	51%	\$1,533.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	PW40UD-IEC3	40U DEEP RACK PWR CORD IEC309 - QTY 2	\$1,326.00	B	51%	\$649.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PW40UD-RS	40U DEEP RACK PWR CORD R&S PLUG - QTY 2	\$4,529.00	B	51%	\$2,219.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PW40U-IEC3	DUAL 40U PWRCORD-INTL	\$800.00	B	51%	\$392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PW40U-US	Dual 40U Rack Power Cord US	\$800.00	B	51%	\$392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWCAB-ASTL	DUAL PWR RACK AUSTRALIA	\$1,200.00	B	51%	\$588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWCAB-IEC3	DUAL PWR RACK IEC309	\$1,200.00	B	51%	\$588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWCAB-INTL	DUAL PWR RACK INTL TWIST	\$850.00	B	51%	\$416.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWCAB-USL	DUAL PWR RACK US TWIST	\$670.00	B	51%	\$328.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RACK-40U-C	40U COMMON RACK	\$4,200.00	B	51%	\$2,058.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RAIN-SMT	EMC RAINFINITY SERVER MAINTENANCE TRIGGE	\$1.00	B	51%	\$0.49	\$2,050.00	\$1,435.00	\$0.00	\$615.00	\$0.00	\$2,050.00
5	RAIN-SMT-CL	EMC RAINFINITY SERVER MAINTENANCE TRIGGE	\$1.00	B	51%	\$0.49	\$4,100.00	\$2,870.00	\$0.00	\$1,230.00	\$0.00	\$4,100.00
5	RCK40U-SECURE	ANTI-TIP BRACKET, 40U CAB	\$160.00	B	51%	\$78.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFP-HSSDC-10M	10M SFP to HSSDC encl-0 bus cbl Qty 1	\$550.00	B	51%	\$269.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFP-HSSDC-2.5M	2.5M SFP to HSSDC encl-0 bus cbl Qty 1	\$130.00	B	51%	\$63.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFP-HSSDC2-2M	2M SFP to HSSDC2 encl-0 bus cbl Qty 1	\$150.00	B	51%	\$73.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFP-HSSDC2-5M	5M SFP to HSSDC2 encl-0 bus cbl Qty 1	\$275.00	B	51%	\$134.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFP-HSSDC-6M	6M SFP to HSSDC encl-0 bus cbl Qty 1	\$275.00	B	51%	\$134.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFP-TWNACT-1M	SFP+ TO SFP+ 1M ACTIVE 10G CABLE - PAIR	\$750.00	B	51%	\$367.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFP-TWNACT-3M	SFP+ TO SFP+ 3M ACTIVE 10G CABLE	\$900.00	B	51%	\$441.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFP-TWNACT-5M	SFP+ TO SFP+ 5M ACTIVE 10G CABLE	\$1,100.00	B	51%	\$539.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SOLIDPANEL-1U	1U SOLID FILLER FOR USE BEHIND 1U FILLER	\$40.00	B	51%	\$19.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SOLIDPANEL-2U	2U SOLID FILLER FOR USE BEHIND 2U FILLER	\$45.00	B	51%	\$22.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SOLIDPANEL-3U	3U SOLID FILLER FOR USE BEHIND 3U FILLER	\$50.00	B	51%	\$24.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPE-TELCO-2U	CX4 TELCO ADJUSTABLE RAIL KIT FOR 2U SPE	\$750.00	B	51%	\$367.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPS-ADJ	ADJ RACK RAIL KIT FOR SPS	\$420.00	B	51%	\$205.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPST	TELCO RAILS FOR SPS	\$600.00	B	51%	\$294.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPST-2GB	TELCO RAIL KIT - 2GB SPS	\$420.00	B	51%	\$205.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP-TELCO-1U	1U STORAGE PROCESSOR TELCO RAIL KIT	\$500.00	B	51%	\$245.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP-TELCO-2U	2U STORAGE PROCESSOR TELCO RAIL KIT	\$750.00	B	51%	\$367.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP-TELCO-4U	4U STORAGE PROCESSOR TELCO RAIL KIT	\$1,500.00	B	51%	\$735.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-CX2014610K	VAULT PACK CX3-20 146GB 10K 2GB DRIVES Q	\$5,100.00	B	51%	\$2,499.00	\$765.00	\$561.00	\$0.00	\$204.00	\$0.00	\$765.00
5	V-CX2014610KN	VAULT PACK CX3-20 146GB 10K 2GB NEBS DRI	\$5,100.00	B	51%	\$2,499.00	\$765.00	\$561.00	\$0.00	\$204.00	\$0.00	\$765.00
5	V-CX2014615K	VAULT PACK CX3-20 146GB 15K 4GB DRIVES Q	\$6,665.00	B	51%	\$3,265.85	\$999.75	\$733.15	\$0.00	\$266.60	\$0.00	\$999.75
5	V-CX2014615KN	VAULT PACK CX3-20 146GB 15K 4GB NEBS DRI	\$6,665.00	B	51%	\$3,265.85	\$999.75	\$733.15	\$0.00	\$266.60	\$0.00	\$999.75
5	V-CX2030010K	VAULT PACK CX3-20 300GB 10K 4GB DRIVES Q	\$6,715.00	B	51%	\$3,290.35	\$1,007.25	\$738.65	\$0.00	\$268.60	\$0.00	\$1,007.25
5	V-CX2030010KN	VAULT PACK CX3-20 300GB 10K 4GB NEBS DRI	\$6,715.00	B	51%	\$3,290.35	\$1,007.25	\$738.65	\$0.00	\$268.60	\$0.00	\$1,007.25
5	V-CX2030015K	VAULT PACK CX3-20 300GB 15K 4GB DRIVES Q	\$8,400.00	B	51%	\$4,116.00	\$1,260.00	\$924.00	\$0.00	\$336.00	\$0.00	\$1,260.00
5	V-CX2030015KN	VAULT PACK CX3-20 300GB 15K 4GB NEBS DRI	\$8,400.00	B	51%	\$4,116.00	\$1,260.00	\$924.00	\$0.00	\$336.00	\$0.00	\$1,260.00
5	V-CX2040010K	VAULT PACK CX3-20 400GB 10K 4GB DRIVES Q	\$9,240.00	B	51%	\$4,527.60	\$1,386.00	\$1,016.40	\$0.00	\$369.60	\$0.00	\$1,386.00
5	V-CX2040010KN	VAULT PACK CX3-20 400GB 10K 4GB NEBS DRI	\$9,240.00	B	51%	\$4,527.60	\$1,386.00	\$1,016.40	\$0.00	\$369.60	\$0.00	\$1,386.00
5	V-CX2045015K	VAULT PACK CX3-20 450GB 15K 4GB DRIVES Q	\$11,125.00	B	51%	\$5,451.25	\$1,668.75	\$1,223.75	\$0.00	\$445.00	\$0.00	\$1,668.75
5	V-CX2045015KN	VAULT PACK CX3-20 450GB 15K 4GB NEBS DRI	\$11,125.00	B	51%	\$5,451.25	\$1,668.75	\$1,223.75	\$0.00	\$445.00	\$0.00	\$1,668.75
5	V-CX207310K	VAULT PACK CX3-20 73GB 10K 2GB DRIVES QT	\$3,775.00	B	51%	\$1,849.75	\$566.25	\$415.25	\$0.00	\$151.00	\$0.00	\$566.25
5	V-CX207310KN	VAULT PACK CX3-20 73GB 10K 2GB NEBS DRIV	\$3,775.00	B	51%	\$1,849.75	\$566.25	\$415.25	\$0.00	\$151.00	\$0.00	\$566.25
5	V-CX207315K	VAULT PACK CX3-20 73GB 15K 4GB DRIVES QT	\$5,150.00	B	51%	\$2,523.50	\$772.50	\$566.50	\$0.00	\$206.00	\$0.00	\$772.50
5	V-CX207315KN	VAULT PACK CX3-20 73GB 15K 4GB NEBS DRIV	\$5,150.00	B	51%	\$2,523.50	\$772.50	\$566.50	\$0.00	\$206.00	\$0.00	\$772.50
5	V-CX4014610K	VAULT PACK CX3-40 146GB 10K 2GB DRIVES Q	\$5,100.00	B	51%	\$2,499.00	\$765.00	\$561.00	\$0.00	\$204.00	\$0.00	\$765.00
5	V-CX4014610KN	VAULT PACK CX3-40 146GB 10K 2GB NEBS DRI	\$5,100.00	B	51%	\$2,499.00	\$765.00	\$561.00	\$0.00	\$204.00	\$0.00	\$765.00
5	V-CX4014615K	VAULT PACK CX3-40 146GB 15K 4GB DRIVES Q	\$6,665.00	B	51%	\$3,265.85	\$999.75	\$733.15	\$0.00	\$266.60	\$0.00	\$999.75
5	V-CX4014615KN	VAULT PACK CX3-40 146GB 15K 4GB NEBS DRI	\$6,665.00	B	51%	\$3,265.85	\$999.75	\$733.15	\$0.00	\$266.60	\$0.00	\$999.75
5	V-CX4030010K	VAULT PACK CX3-40 300GB 10K 4GB DRIVES Q	\$6,715.00	B	51%	\$3,290.35	\$1,007.25	\$738.65	\$0.00	\$268.60	\$0.00	\$1,007.25
5	V-CX4030010KN	VAULT PACK CX3-40 300GB 10K 4GB NEBS DRI	\$6,715.00	B	51%	\$3,290.35	\$1,007.25	\$738.65	\$0.00	\$268.60	\$0.00	\$1,007.25
5	V-CX4030015K	VAULT PACK CX3-40 300GB 15K 4GB DRIVES Q	\$8,400.00	B	51%	\$4,116.00	\$1,260.00	\$924.00	\$0.00	\$336.00	\$0.00	\$1,260.00
5	V-CX4030015KN	VAULT PACK CX3-40 300GB 15K 4GB NEBS DRI	\$8,400.00	B	51%	\$4,116.00	\$1,260.00	\$924.00	\$0.00	\$336.00	\$0.00	\$1,260.00
5	V-CX4040010K	VAULT PACK CX3-40 400GB 10K 4GB DRIVES Q	\$9,240.00	B	51%	\$4,527.60	\$1,386.00	\$1,016.40	\$0.00	\$369.60	\$0.00	\$1,386.00
5	V-CX4040010KN	VAULT PACK CX3-40 400GB 10K 4GB NEBS DRI	\$9,240.00	B	51%	\$4,527.60	\$1,386.00	\$1,016.40	\$0.00	\$369.60	\$0.00	\$1,386.00
5	V-CX4045015K	VAULT PACK CX3-40 450GB 15K 4GB DRIVES Q	\$11,125.00	B	51%	\$5,451.25	\$1,668.75	\$1,223.75	\$0.00	\$445.00	\$0.00	\$1,668.75
5	V-CX4045015KN	VAULT PACK CX3-40 450GB 15K 4GB NEBS DRI	\$11,125.00	B	51%	\$5,451.25	\$1,668.75	\$1,223.75	\$0.00	\$445.00	\$0.00	\$1,668.75
5	V-CX407310K	VAULT PACK CX3-40 73GB 10K 2GB DRIVES QT	\$3,775.00	B	51%	\$1,849.75	\$566.25	\$415.25	\$0.00	\$151.00	\$0.00	\$566.25
5	V-CX407310KN	VAULT PACK CX3-40 73GB 10K 2GB NEBS DRIV	\$3,775.00	B	51%	\$1,849.75	\$566.25	\$415.25	\$0.00	\$151.00	\$0.00	\$566.25
5	V-CX407315K	VAULT PACK CX3-40 73GB 15K 4GB DRIVES QT	\$5,150.00	B	51%	\$2,523.50	\$772.50	\$566.50	\$0.00	\$206.00	\$0.00	\$772.50
5	V-CX407315KN	VAULT PACK CX3-40 73GB 15K 4GB NEBS DRIV	\$5,150.00	B	51%	\$2,523.50	\$772.50	\$566.50	\$0.00	\$206.00	\$0.00	\$772.50
5	V-CX4-14615K	CX4 VAULT PACK 146GB 15K 4G DRIVES QTY 5	\$0.00	B	51%	\$0.00	\$999.75	\$733.15	\$0.00	\$266.60	\$0.00	\$999.75
5	V-CX4-14615KN	CX4 VAULT PACK 146GB 15K 4G NEBS DRIVES QTY5	\$0.00	B	51%	\$0.00	\$999.75	\$733.15	\$0.00	\$266.60	\$0.00	\$999.75
5	V-CX4-1K72K	Vault CX4-120 1TB 7.2K SATA Drives Qty 5	\$0.00	B	51%	\$0.00	\$1,241.25	\$910.25	\$0.00	\$331.00	\$0.00	\$1,241.25
5	V-CX4-2K72K	VAULT PACK CX4-120 2TB 7.2K DRIVE QTY 5	\$0.00	B	51%	\$0.00	\$1,980.00	\$1,452.00	\$0.00	\$528.00	\$0.00	\$1,980.00
5	V-CX4-30010K	CX4 VAULT PACK 300GB 10K 4G DRIVES QTY 5	\$6,725.00	B	51%	\$3,295.25	\$1,008.75	\$739.75	\$0.00	\$269.00	\$0.00	\$1,008.75
5	V-CX4-30010KN	VAULT W/300GB 10K 4GB DRIVES NEBS	\$6,725.00	B	51%	\$3,295.25	\$1,008.75	\$739.75	\$0.00	\$269.00	\$0.00	\$1,008.75
5	V-CX4-30015K	VAULT PACK 300GB 15K 4G DRIVES QTY 5	\$0.00	B	51%	\$0.00	\$1,260.00	\$924.00	\$0.00	\$336.00	\$0.00	\$1,260.00
5	V-CX4-30015KN	CX4 VAULT 300GB 15K 4G NEBS DRIVES QTY 5	\$0.00	B	51%	\$0.00	\$1,260.00	\$924.00	\$0.00	\$336.00	\$0.00	\$1,260.00
5	V-CX4-40010K	CX4 VAULT PACK 400GB 10K 4G DRIVES QTY 5	\$9,240.00	B	51%	\$4,527.60	\$1,386.00	\$1,016.40	\$0.00	\$369.60	\$0.00	\$1,386.00
5	V-CX4-40010KN	VAULT PACK 400GB 10K 4G NEBS DRIVES QTY5	\$9,240.00	B	51%	\$4,527.60	\$1,386.00	\$1,016.40	\$0.00	\$369.60	\$0.00	\$1,386.00
5	V-CX4-45010K	VAULT CX4 SERIES 450GB10K 4G DRIVES QTY5	\$0.00	B	51%	\$0.00	\$1,323.75	\$970.75	\$0.00	\$353.00	\$0.00	\$1,323.75
5	V-CX4-45015K	VAULT PACK 450GB 15K 4G DRIVES QTY 5	\$0.00	B	51%	\$0.00	\$1,668.75	\$1,223.75	\$0.00	\$445.00	\$0.00	\$1,668.75
5	V-CX4-45015KN	CX4 VAULT 450GB 15K 4G NEBS DRIVES QTY 5	\$0.00	B	51%	\$0.00	\$1,668.75	\$1,223.75	\$0.00	\$445.00	\$0.00	\$1,668.75
5	V-CX4-60010K	VAULT CX4 SERIES 600-10K 4GB DRIVES QTY5	\$0.00	B	51%	\$0.00	\$1,188.00	\$0.00	\$432.00	\$0.00	\$1,620.00	
5	V-CX4-60015K	VAULT CX4 SERIES 600GB15K 4G DRIVES QTY	\$0.00	B	51%	\$0.00	\$2,066.25	\$1,515.25	\$0.00	\$551.00	\$0.00	\$2,066.25
5	V-CX4-AF04100	100GB FLASH DRIVE VAULT CX4 SERIES ARRAY	\$0.00	B	51%	\$0.00	\$4,600.50	\$3,373.70	\$0.00	\$1,226.80	\$0.00	\$4,600.50
5	V-CX4-AF04200	200GB FLASH DRIVE VAULT CX4 SERIES ARRAY	\$0.00	B	51%	\$0.00	\$8,303.25	\$6,089.05	\$0.00	\$2,214.20	\$0.00	\$8,303.25
5	V-CX4-EFD-073	73GB EFD VAULT PACK FOR CX4 SERIES	\$0.00	B	51%	\$0.00	\$6,097.50	\$4,471.50	\$0.00	\$1,626.00	\$0.00	\$6,097.50

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	V-CX4-EFD-200	200GB EFD VAULT PACK FOR CX4 SERIES	\$0.00	B	51%	\$0.00	\$13,488.75	\$9,891.75	\$0.00	\$3,597.00	\$0.00	\$13,488.75
5	V-CX4-EFD-400	400GB FC EFD VAULT PACK FOR CX4 SYSTEMS	\$0.00	B	51%	\$0.00	\$23,124.00	\$16,957.60	\$0.00	\$6,166.40	\$0.00	\$23,124.00
5	V-CX8014610K	VAULT PACK CX3-80 146GB 10K 2GB DRIVES	\$5,100.00	B	51%	\$2,499.00	\$765.00	\$561.00	\$0.00	\$204.00	\$0.00	\$765.00
5	V-CX8014610KN	VAULT PACK CX3-80 146GB 10K 2GB NEBS DRI	\$5,100.00	B	51%	\$2,499.00	\$765.00	\$561.00	\$0.00	\$204.00	\$0.00	\$765.00
5	V-CX8014615K	VAULT PACK CX3-80 146GB 15K 4GB DRIVES Q	\$6,665.00	B	51%	\$3,265.85	\$999.75	\$733.15	\$0.00	\$266.60	\$0.00	\$999.75
5	V-CX8014615KN	VAULT PACK CX3-80 146GB 15K 4GB NEBS DRI	\$6,665.00	B	51%	\$3,265.85	\$999.75	\$733.15	\$0.00	\$266.60	\$0.00	\$999.75
5	V-CX8030010K	VAULT PACK CX3-80 300GB 10K 4GB DRIVES Q	\$6,715.00	B	51%	\$3,290.35	\$1,007.25	\$738.65	\$0.00	\$268.60	\$0.00	\$1,007.25
5	V-CX8030010KN	VAULT PACK CX3-80 300GB 10K 4GB NEBS DRI	\$6,715.00	B	51%	\$3,290.35	\$1,007.25	\$738.65	\$0.00	\$268.60	\$0.00	\$1,007.25
5	V-CX8030015K	VAULT PACK CX3-80 300GB 15K 4GB DRIVES Q	\$8,400.00	B	51%	\$4,116.00	\$1,260.00	\$924.00	\$0.00	\$336.00	\$0.00	\$1,260.00
5	V-CX8030015KN	VAULT PACK CX3-80 300GB 15K 4GB NEBS DRI	\$8,400.00	B	51%	\$4,116.00	\$1,260.00	\$924.00	\$0.00	\$336.00	\$0.00	\$1,260.00
5	V-CX8040010K	VAULT PACK CX3-80 400GB 10K 4GB DRIVES Q	\$9,240.00	B	51%	\$4,527.60	\$1,386.00	\$1,016.40	\$0.00	\$369.60	\$0.00	\$1,386.00
5	V-CX8040010KN	VAULT PACK CX3-80 400GB 10K 4GB NEBS DRI	\$9,240.00	B	51%	\$4,527.60	\$1,386.00	\$1,016.40	\$0.00	\$369.60	\$0.00	\$1,386.00
5	V-CX8045015K	VAULT PACK CX3-80 450GB 15K 4GB DRIVES Q	\$11,125.00	B	51%	\$5,451.25	\$1,668.75	\$1,223.75	\$0.00	\$445.00	\$0.00	\$1,668.75
5	V-CX8045015KN	VAULT PACK CX3-80 450GB 15K 4GB NEBS DRI	\$11,125.00	B	51%	\$5,451.25	\$1,668.75	\$1,223.75	\$0.00	\$445.00	\$0.00	\$1,668.75
5	V-CX807310K	VAULT PACK CX3-80 73GB 10K 2GB DRIVES QT	\$3,775.00	B	51%	\$1,849.75	\$566.25	\$415.25	\$0.00	\$151.00	\$0.00	\$566.25
5	V-CX807310KN	VAULT PACK CX3-80 73GB 10K 2GB NEBS DRIV	\$3,775.00	B	51%	\$1,849.75	\$566.25	\$415.25	\$0.00	\$151.00	\$0.00	\$566.25
5	V-CX807315K	VAULT PACK CX3-80 73GB 15K 4GB DRIVES QT	\$5,150.00	B	51%	\$2,523.50	\$772.50	\$566.50	\$0.00	\$206.00	\$0.00	\$772.50
5	V-CX807315KN	VAULT PACK CX3-80 73GB 15K 4GB NEBS DRIV	\$5,150.00	B	51%	\$2,523.50	\$772.50	\$566.50	\$0.00	\$206.00	\$0.00	\$772.50
5	VDMMXG2FCOOPA	VNX VG 2 PT FCOE IO MOD-SFP	\$6,000.00	B	51%	\$2,940.00	\$900.00	\$660.00	\$0.00	\$240.00	\$0.00	\$900.00
5	VDMMXG2FCOOPU	VNX VG 2 PT FCOE IO MOD-SFP ADD-ON	\$8,400.00	B	51%	\$4,116.00	\$1,260.00	\$924.00	\$0.00	\$336.00	\$0.00	\$1,260.00
5	VDMMXG2FCOTWA	VNX VG 2 PT FCOE IO MOD-TWINAX	\$4,200.00	B	51%	\$2,058.00	\$630.00	\$462.00	\$0.00	\$168.00	\$0.00	\$630.00
5	VDMMXG2FCOTWU	VNX VG 2 PT FCOE IO MOD-TWINAX ADD-ON	\$5,880.00	B	51%	\$2,881.20	\$882.00	\$646.80	\$0.00	\$235.20	\$0.00	\$882.00
5	VG2-DM	VG2 GATEWAY SINGLE DATA MOVER	\$10,000.00	B	51%	\$4,900.00	\$1,500.00	\$1,100.00	\$0.00	\$400.00	\$0.00	\$1,500.00
5	VG2-DME0	VG2 GATEWAY ENCLOSURE WITH 1 DATA MOVER	\$14,000.00	B	51%	\$6,860.00	\$2,100.00	\$1,540.00	\$0.00	\$500.00	\$0.00	\$2,100.00
5	VG2-DM-U	VG2 GATEWAY SINGLE DATA MOVER ADD-ON	\$13,000.00	B	51%	\$6,370.00	\$1,950.00	\$1,430.00	\$0.00	\$520.00	\$0.00	\$1,950.00
5	VG8-DM	VG8 GATEWAY SINGLE DATA MOVER	\$55,000.00	B	51%	\$26,950.00	\$8,250.00	\$6,050.00	\$0.00	\$2,200.00	\$0.00	\$8,250.00
5	VG8-DME0	VG8 G-WAY DM ENCLOSURE WITH 2 DATAMOVERS	\$75,000.00	B	51%	\$36,750.00	\$11,250.00	\$8,250.00	\$0.00	\$3,000.00	\$0.00	\$11,250.00
5	VG8-DMEX	VG8 GATEWAY EMPTY DATA MOVER ENCLOSURE	\$35,000.00	B	51%	\$17,150.00	\$5,250.00	\$3,850.00	\$0.00	\$1,400.00	\$0.00	\$5,250.00
5	VG8-DMEX-U	VG8 G-WAY EMPTY DATAMOVER ENCLOSURE U/G	\$45,500.00	B	51%	\$22,295.00	\$6,825.00	\$5,005.00	\$0.00	\$1,820.00	\$0.00	\$6,825.00
5	VG8-DM-U	VG8 GATEWAY SINGLE DATA MOVER ADD-ON	\$71,500.00	B	51%	\$35,035.00	\$10,725.00	\$7,865.00	\$0.00	\$2,860.00	\$0.00	\$10,725.00
5	VG-CS-1UBEZEL	1U VNX BEZEL FOR CTRL STATION	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-NS4014610K	VAULTPACK NS40 146GB10K 2GB DRIVES QTY 5	\$0.00	B	51%	\$0.00	\$765.00	\$561.00	\$0.00	\$204.00	\$0.00	\$765.00
5	V-NS4014610KN	VAULT NS40 146GB 10K 2GB NEBS DRIVES QT	\$0.00	B	51%	\$0.00	\$765.00	\$561.00	\$0.00	\$204.00	\$0.00	\$765.00
5	V-NS4014615K	VAULTPACK NS40 146GB15K 4GB DRIVES QTY 5	\$0.00	B	51%	\$0.00	\$999.75	\$733.15	\$0.00	\$266.60	\$0.00	\$999.75
5	V-NS4014615KN	VAULT NS40 146GB 15K 4GB NEBS DRIVES QT	\$6,665.00	B	51%	\$3,265.85	\$999.75	\$733.15	\$0.00	\$266.60	\$0.00	\$999.75
5	V-NS4030010K	Vault Pack NS40 300GB10K 4Gb Qty 5	\$0.00	B	51%	\$0.00	\$1,008.75	\$739.75	\$0.00	\$269.00	\$0.00	\$1,008.75
5	V-NS4030010KN	VAULT NS40 300GB 10K 2GB NEBS DRIVES QT	\$0.00	B	51%	\$0.00	\$1,098.75	\$805.75	\$0.00	\$293.00	\$0.00	\$1,098.75
5	V-NS4030015K	VAULTPACK NS40 300GB15K 4GB DRIVES QTY 5	\$0.00	B	51%	\$0.00	\$1,260.00	\$924.00	\$0.00	\$336.00	\$0.00	\$1,260.00
5	V-NS4030015KN	VAULT NS40 300GB 15K 4GB NEBS DRIVES QT	\$0.00	B	51%	\$0.00	\$1,260.00	\$924.00	\$0.00	\$336.00	\$0.00	\$1,260.00
5	V-NS4040010K	VAULTPACK NS40 400GB10K 4GB DRIVES QTY 5	\$0.00	B	51%	\$0.00	\$1,386.00	\$1,016.40	\$0.00	\$369.60	\$0.00	\$1,386.00
5	V-NS4040010KN	VAULT NS40 400GB 10K 4GB NEBS DRIVES QT	\$9,240.00	B	51%	\$4,527.60	\$1,386.00	\$1,016.40	\$0.00	\$369.60	\$0.00	\$1,386.00
5	V-NS4045015K	VAULTPACK NS40 450GB15K 4GB DRIVES QTY 5	\$0.00	B	51%	\$0.00	\$1,668.75	\$1,223.75	\$0.00	\$445.00	\$0.00	\$1,668.75
5	V-NS407315K	VAULT PACK NS40 73GB 15K 4GB DRIVES QTY5	\$0.00	B	51%	\$0.00	\$772.50	\$566.50	\$0.00	\$206.00	\$0.00	\$772.50
5	V-NS407315KN	VAULT NS40 73GB15K 4GB NEBS DRIVES QTY 5	\$0.00	B	51%	\$0.00	\$772.50	\$566.50	\$0.00	\$206.00	\$0.00	\$772.50
5	V-NS4-14615K	CX4 VAULT 146GB 15K 4GB DRIVES	\$0.00	B	51%	\$0.00	\$999.75	\$733.15	\$0.00	\$266.60	\$0.00	\$999.75
5	V-NS4-1K72K	VAULT CX4 SERIES 1TB 7200 DRIVES QTY 5	\$0.00	B	51%	\$0.00	\$1,241.25	\$910.25	\$0.00	\$331.00	\$0.00	\$1,241.25
5	V-NS4-2K72K	VAULT CX4 SERIES 2TB 7200 DRIVES QTY 5	\$0.00	B	51%	\$0.00	\$1,980.00	\$1,452.00	\$0.00	\$528.00	\$0.00	\$1,980.00
5	V-NS4-30010K	VAULT WITH 300GB 10K 4GB FC DRIVES QTY	\$0.00	B	51%	\$0.00	\$1,008.75	\$739.75	\$0.00	\$269.00	\$0.00	\$1,008.75
5	V-NS4-30015K	CX4 VAULT 300GB 15K 4GB DRIVES	\$0.00	B	51%	\$0.00	\$1,260.00	\$924.00	\$0.00	\$336.00	\$0.00	\$1,260.00
5	V-NS4-40010K	CX4 VAULT 400GB 10K 4GB DRIVES	\$9,240.00	B	51%	\$4,527.60	\$1,386.00	\$1,016.40	\$0.00	\$369.60	\$0.00	\$1,386.00
5	V-NS4-45010K	VAULT WITH 450GB 10K 4GB FC DRIVES QTY	\$0.00	B	51%	\$0.00	\$1,323.75	\$970.75	\$0.00	\$353.00	\$0.00	\$1,323.75
5	V-NS4-45015K	CX4 VAULT 450GB 15K 4GB DRIVES	\$0.00	B	51%	\$0.00	\$1,668.75	\$1,223.75	\$0.00	\$445.00	\$0.00	\$1,668.75
5	V-NS4-60010K	VAULT WITH 600GB 10K 4GB FC DRIVES QTY	\$0.00	B	51%	\$0.00	\$1,620.00	\$1,188.00	\$0.00	\$432.00	\$0.00	\$1,620.00
5	V-NS4-60015K	VAULT PACK 600GB 15K 4GB FC DRIVES 5PACK	\$0.00	B	51%	\$0.00	\$2,066.25	\$1,515.25	\$0.00	\$551.00	\$0.00	\$2,066.25
5	V-NS8014610K	VAULT PACK NS80 146GB 10K 2GB DRIVES QTY	\$0.00	B	51%	\$0.00	\$765.00	\$561.00	\$0.00	\$204.00	\$0.00	\$765.00
5	V-NS8014610KN	VAULT PACK NS80 146GB 10K 2GB NEBS DRIVE	\$0.00	B	51%	\$0.00	\$765.00	\$561.00	\$0.00	\$204.00	\$0.00	\$765.00
5	V-NS8014615K	VAULT PACK NS80 146GB 15K 4GB DRIVES QTY	\$0.00	B	51%	\$0.00	\$999.75	\$733.15	\$0.00	\$266.60	\$0.00	\$999.75
5	V-NS8014615KN	VAULT PACK NS80 146GB 15K 4GB NEBS DRIVE	\$6,665.00	B	51%	\$3,265.85	\$999.75	\$733.15	\$0.00	\$266.60	\$0.00	\$999.75
5	V-NS8030010K	Vault Pack NS80 300GB 10K 4Gb Drives, Qt	\$0.00	B	51%	\$0.00	\$1,007.25	\$738.65	\$0.00	\$268.60	\$0.00	\$1,007.25
5	V-NS8030010KN	VAULT PACK NS80 300GB 10K 2GB NEBS DRIVE	\$0.00	B	51%	\$0.00	\$1,098.75	\$805.75	\$0.00	\$293.00	\$0.00	\$1,098.75
5	V-NS8030015K	VAULT PACK NS80 300GB 15K 4GB DRIVES QTY	\$0.00	B	51%	\$0.00	\$1,260.00	\$924.00	\$0.00	\$336.00	\$0.00	\$1,260.00
5	V-NS8030015KN	VAULT PACK NS80 300GB 15K 4GB NEBS DRIVE	\$0.00	B	51%	\$0.00	\$1,260.00	\$924.00	\$0.00	\$336.00	\$0.00	\$1,260.00
5	V-NS8040010K	VAULT PACK NS80 400GB 10K 4GB DRIVES QTY	\$0.00	B	51%	\$0.00	\$1,386.00	\$1,016.40	\$0.00	\$369.60	\$0.00	\$1,386.00
5	V-NS8045015K	VAULT PACK NS80 450GB 15K 4GB DRIVES QTY	\$0.00	B	51%	\$0.00	\$1,668.75	\$1,223.75	\$0.00	\$445.00	\$0.00	\$1,668.75
5	V-NS807315K	VAULT PACK NS80 73GB 15K 4GB DRIVES QTY	\$0.00	B	51%	\$0.00	\$772.50	\$566.50	\$0.00	\$206.00	\$0.00	\$772.50
5	V-NS807315KN	VAULT PACK NS80 73GB 15K 4GB NEBS DRIVES	\$0.00	B	51%	\$0.00	\$772.50	\$566.50	\$0.00	\$206.00	\$0.00	\$772.50
5	2KMICL 1-QSFP	DCX8510 ICL 2KM QSFP 1 Pack	\$11,980.00	C	46%	\$6,469.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BR-10G40K-XFP	10GB 40KM LONG WAVE XFP-BR	\$0.00	C	46%	\$0.00	\$1,650.00	\$1,155.00	\$0.00	\$495.00	\$0.00	\$1,650.00
5	BR-10G80K-XFP	10GB 80KM LONG WAVE XFP-BR	\$0.00	C	46%	\$0.00	\$2,880.00	\$2,016.00	\$0.00	\$864.00	\$0.00	\$2,880.00
5	BRSQFP-4X32G	BRCD LBL 4X32GB SHORT WAVE QSFP 1PACK	\$7,256.00	C	46%	\$3,918.24	\$725.60	\$507.92	\$0.00	\$217.68	\$0.00	\$725.60
5	BRSFP16G10K8P	BRCD LBL 16GB 10KM LONG WAVE SFPs 8PACK	\$33,710.00	C	46%	\$18,203.40	\$3,371.00	\$2,359.70	\$0.00	\$1,011.30	\$0.00	\$3,371.00
5	BRSFP16G10KLW	BRCD LBL 16GB 10KM LONG WAVE SFP	\$4,890.00	C	46%	\$2,640.60	\$489.00	\$342.30	\$0.00	\$146.70	\$0.00	\$489.00
5	BRSFP16G25KLW	BRCD LBL 16GB 25KM LONG WAVE SFP	\$12,500.00	C	46%	\$6,750.00	\$1,250.00	\$875.00	\$0.00	\$375.00	\$0.00	\$1,250.00
5	BRSFP-16GSW	BRCD LBL 16GB SHORT WAVE SFP	\$1,110.00	C	46%	\$599.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BRSFP-16GSW8P	BRCD LBL 16GB SHORT WAVE SFPs 8PACK	\$7,740.00	C	46%	\$4,179.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BRSFP-1GBE-OP	BRCD LBL 1GbE Optical SFP for 7840	\$910.00	C	46%	\$491.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BRSFP-32GSW	BRCD LBL 32GB SHORT WAVE SFP	\$1,086.00	C	46%	\$586.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BRSFP-32GSW8P	BRCD LBL 32GB SHORT WAVE SFPs 8PACK	\$7,486.00	C	46%	\$4,042.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BRSFP-4G10KLW	BRCD LBL 4GB 10KM LONG WAVE SFP	\$2,300.00	C	46%	\$1,242.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BRSFP-4G30KLW	BRCD LBL 4GB 30KM LONG WAVE SFP	\$4,550.00	C	46%	\$2,457.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	BRSFP-4G4KLW	BRCD LBL 4GB 4KM LONG WAVE SFP	\$1,320.00	C	46%	\$712.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BRSFP-4GSW	BRCD LBL 4GB SHORT WAVE SFP	\$240.00	C	46%	\$129.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BRSFP-4GSW128	BRCD LBL 4GB SHORT WAVE SFPS 128PACK	\$21,180.00	C	46%	\$11,437.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BRSFP-4GSW8P	BRCD LBL 4GB SHORT WAVE SFPS 8PACK	\$1,450.00	C	46%	\$783.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BRSFP-8G10K8P	BRCD LBL 8GB 10KM LONG WAVE SFPS 8PACK	\$16,500.00	C	46%	\$8,910.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BRSFP-8G10KLW	BRCD LBL 8GB 10KM LONG WAVE SFP	\$2,300.00	C	46%	\$1,242.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BRSFP-8G25KLW	BRCD LBL 8GB 25KM LONG WAVE SFP	\$9,830.00	C	46%	\$5,308.20	\$983.00	\$688.10	\$0.00	\$294.90	\$0.00	\$983.00
5	BRSFP-8GSW	BRCD LBL 8GB SHORT WAVE SFP	\$240.00	C	46%	\$129.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BRSFP-8GSW128	BRCD LBL 8GB SHORT WAVE SFPS 128PACK	\$57,190.00	C	46%	\$30,882.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BRSFP-8GSW8P	BRCD LBL 8GB SHORT WAVE SFPS 8PACK	\$1,450.00	C	46%	\$783.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BRSFP-N8GSW	BRCD NEW 8GB SHORT WAVE SFP	\$240.00	C	46%	\$129.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BRSFP-N8GSW8P	BRCD NEW 8GB SHORT WAVE SFPS 8PACK	\$1,450.00	C	46%	\$783.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C13-PWR-12-B	US/INA 5-15P TO C13 POWER CORD-B	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CP-24000-UPG	UPG 12K CPs TO ED-24000B	\$0.00	C	46%	\$0.00	\$3,250.00	\$2,275.00	\$0.00	\$975.00	\$0.00	\$3,250.00
5	DCX2PS-PWRCRD	CNX CAB DCX8510-8 2PS UPG PWR CORDS	\$50.00	C	46%	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCX-2PS-UPG	DCX DUAL POWER SUPPLY UPGRADE KIT	\$19,300.00	C	46%	\$10,422.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCX4S-GENKIT	DCX4S GENERIC CABINET RACK MOUNT KIT	\$3,190.00	C	46%	\$1,722.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCX6-4 NPE 2PS KIT	DCX6-4 NON PORT EXHAUST 2 PWR SUP KIT	\$17,754.00	C	46%	\$9,587.16	\$1,775.40	\$1,242.78	\$0.00	\$532.62	\$0.00	\$1,775.40
5	DCX6-4 NPE FAN KIT	DCX6-4 NON PORT EXHAUST 2 FAN KIT	\$15,485.00	C	46%	\$8,361.90	\$1,548.50	\$1,083.95	\$0.00	\$464.55	\$0.00	\$1,548.50
5	DCX6-4 NPI 2PS KIT	DCX6-4 NON PORT INTAKE 2 PWR SUP KIT	\$17,754.00	C	46%	\$9,587.16	\$1,775.40	\$1,242.78	\$0.00	\$532.62	\$0.00	\$1,775.40
5	DCX6-4 NPI FAN KIT	DCX6-4 NON PORT INTAKE 2 FAN KIT	\$15,485.00	C	46%	\$8,361.90	\$1,548.50	\$1,083.95	\$0.00	\$464.55	\$0.00	\$1,548.50
5	DCX6-4-16G ICL100	DCX6-4 16GB ICL POD W 8 16G QSFPs 100M	\$67,956.00	C	46%	\$36,696.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCX6-4-16G ICL2KM	DCX6-4 2KM ICL POD W 8 2KM 16G QSFPs	\$134,828.00	C	46%	\$72,807.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCX6-4-32G ICL100	DCX6-4 32GB ICL POD W 8 32G QSFPs 100M	\$83,727.00	C	46%	\$45,212.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCX-64PTCHPNL	DCX 1U LC-TO-LC PTCH PNL FOR 64Port Card	\$0.00	C	46%	\$0.00	\$1,260.00	\$882.00	\$0.00	\$378.00	\$0.00	\$1,260.00
5	DCX6-8 NPE 4PS KIT	DCX6-8 NON PORT EXHAUST 4 PWR SUP KIT	\$35,507.00	C	46%	\$19,173.78	\$3,550.70	\$2,485.49	\$0.00	\$1,065.21	\$0.00	\$3,550.70
5	DCX6-8 NPE FAN KIT	DCX6-8 NON PORT EXHAUST 3FAN KIT	\$23,227.00	C	46%	\$12,542.58	\$2,322.70	\$1,625.89	\$0.00	\$696.81	\$0.00	\$2,322.70
5	DCX6-8 NPI 4PS KIT	DCX6-8 NON PORT INTAKE 4 PWR SUP KIT	\$35,507.00	C	46%	\$19,173.78	\$3,550.70	\$2,485.49	\$0.00	\$1,065.21	\$0.00	\$3,550.70
5	DCX6-8 NPI FAN KIT	DCX6-8 NON PORT INTAKE 3 FAN KIT	\$23,227.00	C	46%	\$12,542.58	\$2,322.70	\$1,625.89	\$0.00	\$696.81	\$0.00	\$2,322.70
5	DCX6-8-16G ICL100	DCX6-8 16GB ICL POD W 16 16G QSFPs 100M	\$135,912.00	C	46%	\$73,392.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCX6-8-16G ICL2KM	DCX6-8 2KM ICL POD W 8 2KM 16G QSFPs	\$193,898.00	C	46%	\$104,704.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCX6-8-32G ICL100	DCX6-8 32GB ICL POD W 16 32G QSFPs 100M	\$161,912.00	C	46%	\$87,432.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCX8510CL100M	CNX DCX8510 ICL Cable 100 Meter	\$2,730.00	C	46%	\$1,474.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCX8510ICL100	DCX8510 100M ICL POD Kit w 16 QSFPs	\$105,090.00	C	46%	\$56,748.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCX8510ICL15M	CNX DCX8510 ICL CABLE 15 METER	\$630.00	C	46%	\$340.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCX8510ICL2KM	DCX8510 2KM ICL POD Kit w8 2KM QSFPs	\$144,680.00	C	46%	\$78,127.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCX8510ICL50M	CNX DCX8510 ICL CABLE 50 METER	\$1,300.00	C	46%	\$702.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCX8510ICL5M	CNX DCX8510 ICL CABLE 5 METER	\$410.00	C	46%	\$221.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCX854-ENTICL	DCX8510-4 ENTERPRISE ICL 1PER CHASSIS	\$185,600.00	C	46%	\$100,224.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCX858-ENTICL	DCX8510-8 ENTERPRISE ICL 1PER CHASSIS	\$371,300.00	C	46%	\$200,502.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCX-FIPS-KIT	DCX FIPS KIT	\$44,200.00	C	46%	\$23,888.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCX-GENRLKT	DCX GENERIC CAB RACK MOUNT KIT	\$500.00	C	46%	\$270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCX-LC-MPO100M	CNX DCX8510 4LC-1MPO Cable 100 Meter	\$2,800.00	C	46%	\$1,512.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCX-LC-MPO15M	CNX DCX8510 4LC-1MPO Cable 15 Meter	\$670.00	C	46%	\$361.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCX-LC-MPO50M	CNX DCX8510 4LC-1MPO Cable 50 Meter	\$1,530.00	C	46%	\$826.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCX-LC-MPO5M	CNX DCX8510 4LC-1MPO Cable 5 Meter	\$420.00	C	46%	\$226.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-4400M-SHLF	DS-4400MRK MNT TRAY	\$0.00	C	46%	\$0.00	\$50.00	\$35.00	\$0.00	\$15.00	\$0.00	\$50.00
5	DSB2RLKT	RAILS FOR SYMM DSB2	\$700.00	C	46%	\$378.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-B-PC01	DEPT SWITCH INTL PWR CORD	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-B-PC04	DEPT SWITCH INTL PWR CORD	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-B-PC07	DEPT SWITCH INTL PWR CORD	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DSBRK40EXT-B	DSBRK40 EXTENSION RAIL -B	\$210.00	C	46%	\$113.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DSBRK40-FD-B	DSB SWITCH CLAR FIELD RCK KIT -B	\$290.00	C	46%	\$156.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DSBRKLT-B	DSB SW GEN RCK KIT -B	\$600.00	C	46%	\$324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DSED-LWKT10	LW OPTIC KIT-10KM	\$300.00	C	46%	\$162.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DSED-LWKT20	LW OPTIC KIT-20 KM	\$1,200.00	C	46%	\$648.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DSED-LWKT35	LW OPTIC KIT-35 KM	\$1,200.00	C	46%	\$648.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DSED-LWKT4G04	4GB 4KM LW SFP OPTIC MCD	\$2,100.00	C	46%	\$1,134.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DSED-LWKT4G10	4GB 10KM LW SFP OPTIC MCD	\$3,500.00	C	46%	\$1,890.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DSED-LWKT4G4	4GB 4KM LW SFP OPTIC BRCD	\$1,275.00	C	46%	\$688.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DSED-LWKT-XG1	XFP 10 GBPS LW	\$3,600.00	C	46%	\$1,944.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DSED-LWKT-XG4	XFP 10GBPS LONGWAVE 40 KM OPTIC KIT	\$10,200.00	C	46%	\$5,508.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DSED-SWKT	ED OR DSSW OPTIC KIT	\$100.00	C	46%	\$54.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DSED-SWKT-XG	XFP 10 GBPS S/W	\$1,600.00	C	46%	\$864.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EC-1200	CONNECTRIX CABINET	\$0.00	C	46%	\$0.00	\$1,310.00	\$917.00	\$0.00	\$393.00	\$0.00	\$1,310.00
5	EC-1230B	CABINET ED-12000B	\$0.00	C	46%	\$0.00	\$965.00	\$675.50	\$0.00	\$289.50	\$0.00	\$965.00
5	EC-1500-B	CONNECTRIX B-SERIES CAB	\$0.00	C	46%	\$0.00	\$770.00	\$539.00	\$0.00	\$231.00	\$0.00	\$770.00
5	EC1500BRKLT	MOUNT ED-XXB IN EC-1500B	\$305.00	C	46%	\$164.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EC-1500-M	CONNECTRIX M CABINET	\$0.00	C	46%	\$0.00	\$1,670.00	\$1,169.00	\$0.00	\$501.00	\$0.00	\$1,670.00
5	EC-1500-PC1	PWR CRD 1PHS-L630P	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EC-1500-PC2	PWR CRD 1PHS-IP66	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EC-1500-PC3	PWR CRD 1PHS-IEC	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EC-1500-PC4	PWR CRD 1PHS-IEC	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EC-1700-B	CONNECTRIX B SERIES CABINET	\$9,400.00	C	46%	\$5,076.00	\$940.00	\$658.00	\$0.00	\$282.00	\$0.00	\$940.00
5	EC-1700-C	CONNECTRIX MDS SERIES CABINET	\$9,400.00	C	46%	\$5,076.00	\$940.00	\$658.00	\$0.00	\$282.00	\$0.00	\$940.00
5	ED-10000M	Chassis 2 SWMs 0/256 ports Director	\$0.00	C	46%	\$0.00	\$6,520.00	\$4,564.00	\$0.00	\$1,956.00	\$0.00	\$6,520.00
5	ED-10KM-164L	110K 16X2GB&4X10GB LW LIM	\$0.00	C	46%	\$0.00	\$6,830.00	\$4,781.00	\$0.00	\$2,049.00	\$0.00	\$6,830.00
5	ED-10KM-164LU	10KM LIM 16-2G&4-10G LW	\$0.00	C	46%	\$0.00	\$8,879.00	\$6,215.30	\$0.00	\$2,663.70	\$0.00	\$8,879.00
5	ED-10KM-164S	110K 16X2GB & 4X10GB LIM	\$0.00	C	46%	\$0.00	\$4,520.00	\$3,164.00	\$0.00	\$1,356.00	\$0.00	\$4,520.00
5	ED-10KM-164SU	10KM LIM 16-2G&4-10G SW	\$0.00	C	46%	\$0.00	\$5,876.00	\$4,113.20	\$0.00	\$1,762.80	\$0.00	\$5,876.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	ED-10KM-242L	110K 24X2GB&2X10GB LW LIM	\$0.00	C	46%	\$0.00	\$6,830.00	\$4,781.00	\$0.00	\$2,049.00	\$0.00	\$6,830.00
5	ED-10KM-242LU	10KM LIM 24-2G&2-10G LW	\$0.00	C	46%	\$0.00	\$8,879.00	\$6,215.30	\$0.00	\$2,663.70	\$0.00	\$8,879.00
5	ED-10KM-242S	110K 24X2GB & 2X10GB LIM	\$0.00	C	46%	\$0.00	\$4,520.00	\$3,164.00	\$0.00	\$1,356.00	\$0.00	\$4,520.00
5	ED-10KM-242SU	10KM LIM 24-2G&2-10G SW	\$0.00	C	46%	\$0.00	\$5,876.00	\$4,113.20	\$0.00	\$1,762.80	\$0.00	\$5,876.00
5	ED-10KM-320L	110K 32X2GB LW LIM	\$0.00	C	46%	\$0.00	\$6,020.00	\$4,214.00	\$0.00	\$1,806.00	\$0.00	\$6,020.00
5	ED-10KM-320LU	ED-10K LIM 32 2GB L/W UPG	\$0.00	C	46%	\$0.00	\$7,826.00	\$5,478.20	\$0.00	\$2,347.80	\$0.00	\$7,826.00
5	ED-10KM-320S	110K 32X2GB LIM	\$0.00	C	46%	\$0.00	\$4,800.00	\$3,360.00	\$0.00	\$1,440.00	\$0.00	\$4,800.00
5	ED-10KM-320SU	ED-10KM LIM 32 2GB S/W	\$0.00	C	46%	\$0.00	\$6,240.00	\$4,368.00	\$0.00	\$1,872.00	\$0.00	\$6,240.00
5	ED-10KM432L4	110K 4G LMQ W 4KM LONG WAVE OPTICS	\$0.00	C	46%	\$0.00	\$7,450.00	\$5,215.00	\$0.00	\$2,235.00	\$0.00	\$7,450.00
5	ED-10KM432L4U	110K 4G LMQ W 4KM LONG WAVE OPTICS	\$0.00	C	46%	\$0.00	\$9,685.00	\$6,779.50	\$0.00	\$2,905.50	\$0.00	\$9,685.00
5	ED-10KM432LX	110K 4G LMQ W 10KM LONG WAVE OPTICS	\$0.00	C	46%	\$0.00	\$8,860.00	\$6,202.00	\$0.00	\$2,658.00	\$0.00	\$8,860.00
5	ED-10KM432LXU	110K 4G LMQ W 10KM LONG WAVE OPTICS	\$0.00	C	46%	\$0.00	\$8,868.86	\$6,219.72	\$0.00	\$2,649.14	\$0.00	\$8,868.86
5	ED-10KM432SW	110K 4G LMQ W SHORT WAVE OPTICS	\$0.00	C	46%	\$0.00	\$4,800.00	\$3,360.00	\$0.00	\$1,440.00	\$0.00	\$4,800.00
5	ED-10KM432SWU	110K 4G LMQ W SHORT WAVE OPTICS	\$0.00	C	46%	\$0.00	\$4,804.80	\$3,369.60	\$0.00	\$1,435.20	\$0.00	\$4,804.80
5	ED-10KM-CBLDOM	DOM CABLE MNT PLUG	\$0.00	C	46%	\$0.00	\$23.00	\$16.10	\$0.00	\$6.90	\$0.00	\$23.00
5	ED-10KM-CBLINT	INT CABMNT PLUG INSTALLED	\$0.00	C	46%	\$0.00	\$23.00	\$16.10	\$0.00	\$6.90	\$0.00	\$23.00
5	ED-10KM-SWM	110k switching module	\$0.00	C	46%	\$0.00	\$1,540.00	\$1,078.00	\$0.00	\$462.00	\$0.00	\$1,540.00
5	ED-10KM-SWX	110K SWX CARD	\$0.00	C	46%	\$0.00	\$1,540.00	\$1,078.00	\$0.00	\$462.00	\$0.00	\$1,540.00
5	ED-12000B-32	32-PORT FIBRE CHANNEL DIRECTOR	\$0.00	C	46%	\$0.00	\$13,500.00	\$9,450.00	\$0.00	\$4,050.00	\$0.00	\$13,500.00
5	ED-12000B-32U	32-PORT FIBRE CHANNEL DIRECTOR UPG	\$0.00	C	46%	\$0.00	\$13,813.80	\$9,687.60	\$0.00	\$4,126.20	\$0.00	\$13,813.80
5	ED-12000B-64	64-PORT FIBRE CHANNEL DIRECTOR	\$0.00	C	46%	\$0.00	\$14,500.00	\$10,150.00	\$0.00	\$4,350.00	\$0.00	\$14,500.00
5	ED-12000B-64U	ED-12000B UPG	\$0.00	C	46%	\$0.00	\$15,515.50	\$10,881.00	\$0.00	\$4,634.50	\$0.00	\$15,515.50
5	ED-12000B-CNV	12K/24K - NEMA RACK KIT	\$1,745.00	C	46%	\$942.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-140M	Chassis 0/140 ports FC Director	\$0.00	C	46%	\$0.00	\$3,800.00	\$2,660.00	\$0.00	\$1,140.00	\$0.00	\$3,800.00
5	ED-140MCUP	140 PORT DIRECTOR WCUP	\$0.00	C	46%	\$0.00	\$15,080.00	\$10,556.00	\$0.00	\$4,524.00	\$0.00	\$15,080.00
5	ED-140MCUP-U	140 PORT DRCTR UPGRADE	\$0.00	C	46%	\$0.00	\$15,095.08	\$10,586.16	\$0.00	\$4,508.92	\$0.00	\$15,095.08
5	ED-140M-UPG	Chassis 0/140 ports Director UPG	\$0.00	C	46%	\$0.00	\$3,803.80	\$2,667.60	\$0.00	\$1,136.20	\$0.00	\$3,803.80
5	ED-24000B	ED-24000B CHASSIS-NO PORT	\$0.00	C	46%	\$0.00	\$3,750.00	\$2,625.00	\$0.00	\$1,125.00	\$0.00	\$3,750.00
5	ED-24000B-U	ED-24000B CHASSIS-NO PORT	\$0.00	C	46%	\$0.00	\$4,943.40	\$3,466.80	\$0.00	\$1,476.60	\$0.00	\$4,943.40
5	ED-48000B	Chassis 0 Ports director	\$0.00	C	46%	\$0.00	\$4,400.00	\$3,080.00	\$0.00	\$1,320.00	\$0.00	\$4,400.00
5	ED-48K-COMB	BRCD CABLE COMB MNGMT TRAY 384 CABLES	\$800.00	C	46%	\$432.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-6064-UPG	64 Port FICON Dirctr Upgrade	\$0.00	C	46%	\$0.00	\$34,034.00	\$23,868.00	\$0.00	\$10,166.00	\$0.00	\$34,034.00
5	ED-64M	64-PORT FC DIRECTOR	\$0.00	C	46%	\$0.00	\$4,520.00	\$3,164.00	\$0.00	\$1,356.00	\$0.00	\$4,520.00
5	ED-64MCUP	64-PT FICON CUP DIRECTOR	\$0.00	C	46%	\$0.00	\$10,400.00	\$7,280.00	\$0.00	\$3,120.00	\$0.00	\$10,400.00
5	ED-64MCUP-UPG	64 PRT FICON CUP DRCT UPG	\$0.00	C	46%	\$0.00	\$10,410.40	\$7,300.80	\$0.00	\$3,109.60	\$0.00	\$10,410.40
5	ED-64M-UPG	64-PORT FC DIRECTOR UPG	\$0.00	C	46%	\$0.00	\$4,519.90	\$3,169.80	\$0.00	\$1,350.10	\$0.00	\$4,519.90
5	ED-B-PC-AS	BROCADE AS 3112 PWR CORD	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-B-PC-BS	BROCADE BS-1363 PWR CORD	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-B-PC-CEE	BROCADE CEE 7/7 PWR CORD	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-B-PC-IEC	BROCADE IEC60309 PWR CORD	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-CTP2-UPG	2Gb CTP UPG Kit/ED-64M	\$0.00	C	46%	\$0.00	\$2,420.00	\$1,694.00	\$0.00	\$726.00	\$0.00	\$2,420.00
5	ED-DCX-4S-B	ED-DCX-4S BASE CHASSIS - 0 PORTS	\$0.00	C	46%	\$0.00	\$9,680.00	\$6,776.00	\$0.00	\$2,904.00	\$0.00	\$9,680.00
5	ED-DCX6-4B	ED-DCX6-4B Base Chassis, 0 Ports	\$138,703.00	C	46%	\$74,899.62	\$13,870.30	\$9,709.21	\$0.00	\$4,161.09	\$0.00	\$13,870.30
5	ED-DCX6-8B	ED-DCX6-8B Base Chassis, 0 Ports	\$208,774.00	C	46%	\$112,737.96	\$20,877.96	\$14,614.18	\$0.00	\$6,263.22	\$0.00	\$20,877.40
5	ED-DCX8510-4B	ED-8510-4-B BASE CHASSIS, 0 PORTS	\$104,800.00	C	46%	\$56,592.00	\$10,480.00	\$7,336.00	\$0.00	\$3,144.00	\$0.00	\$10,480.00
5	ED-DCX8510-8B	ED-8510-8-B BASE CHASSIS, 0 PORTS	\$181,800.00	C	46%	\$98,172.00	\$18,180.00	\$12,726.00	\$0.00	\$5,454.00	\$0.00	\$18,180.00
5	ED-DCX-B	BASE DCX CHASSIS W FW OPTIONS 0 PORTS	\$0.00	C	46%	\$0.00	\$16,738.50	\$11,716.95	\$0.00	\$5,021.55	\$0.00	\$16,738.50
5	ED-MDS-RLKT-AD	ED-XX ADJUSTABLE RAILKIT	\$480.00	C	46%	\$259.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-QPM-04	4Gb 4FC shortwave QPM ED-64/140M	\$0.00	C	46%	\$0.00	\$520.00	\$364.00	\$0.00	\$156.00	\$0.00	\$520.00
5	ED-QPM-04-U	4Gb 4FC shortwave QPM ED-64/140M UPG	\$0.00	C	46%	\$0.00	\$523.60	\$367.20	\$0.00	\$156.40	\$0.00	\$523.60
5	ED-QPM-L04	4Gb 4FC 4km longwave QPM	\$0.00	C	46%	\$0.00	\$840.00	\$588.00	\$0.00	\$252.00	\$0.00	\$840.00
5	ED-QPM-L04-U	4Gb 4FC 4km longwave QPM UPG	\$0.00	C	46%	\$0.00	\$839.30	\$588.60	\$0.00	\$250.70	\$0.00	\$839.30
5	ED-QPM-L10	4GB 4FC 10km longwave QPM	\$0.00	C	46%	\$0.00	\$1,290.00	\$903.00	\$0.00	\$387.00	\$0.00	\$1,290.00
5	ED-QPM-L10-U	4GB 4FC 10km longwave QPM UPG	\$0.00	C	46%	\$0.00	\$1,291.29	\$905.58	\$0.00	\$385.71	\$0.00	\$1,291.29
5	ED-UPM-04	2Gb 4 port w/sw optics	\$0.00	C	46%	\$0.00	\$520.00	\$364.00	\$0.00	\$156.00	\$0.00	\$520.00
5	ED-UPM-04-UPG	2Gb 4 port w/sw optics UPG	\$0.00	C	46%	\$0.00	\$520.52	\$365.04	\$0.00	\$155.48	\$0.00	\$520.52
5	ED-UPMC-04	SHORT WAVE CARD CUP	\$0.00	C	46%	\$0.00	\$860.00	\$602.00	\$0.00	\$258.00	\$0.00	\$860.00
5	ED-UPMC-04-U	SHORT WAVE CARD CUP UPGD	\$0.00	C	46%	\$0.00	\$870.10	\$610.20	\$0.00	\$259.90	\$0.00	\$870.10
5	ED-UPMCL-10	4 PORT LW 10KM W/CUP	\$0.00	C	46%	\$0.00	\$1,300.00	\$910.00	\$0.00	\$390.00	\$0.00	\$1,300.00
5	ED-UPMCL-10-U	4 PORT LW 10KM W/CUP UPGRADE	\$0.00	C	46%	\$0.00	\$862.40	\$604.80	\$0.00	\$257.60	\$0.00	\$862.40
5	ED-UPM-L10	2Gb 4 port w/LW 10K optics	\$0.00	C	46%	\$0.00	\$790.00	\$553.00	\$0.00	\$237.00	\$0.00	\$790.00
5	ED-UPM-L10UPG	2Gb 4 port w/LW 10K optics UPG	\$0.00	C	46%	\$0.00	\$790.79	\$554.58	\$0.00	\$236.21	\$0.00	\$790.79
5	ED-XPM-01	10Gb 2 port FC card	\$0.00	C	46%	\$0.00	\$1,180.00	\$826.00	\$0.00	\$354.00	\$0.00	\$1,180.00
5	ED-XPM-01-U	10Gb 2 port FC card UPG	\$0.00	C	46%	\$0.00	\$1,181.18	\$828.36	\$0.00	\$352.82	\$0.00	\$1,181.18
5	ED-XPM-L10	10Gb 2 port LW FC card	\$0.00	C	46%	\$0.00	\$1,790.00	\$1,253.00	\$0.00	\$537.00	\$0.00	\$1,790.00
5	ED-XPM-L10-U	10Gb 2 port LW FC card UPG	\$0.00	C	46%	\$0.00	\$1,791.79	\$1,256.58	\$0.00	\$535.21	\$0.00	\$1,791.79
5	INTCABPWRCD-B	C14-TO-C13 1M INTERNAL CAB POWER CORDS-B	\$6.00	C	46%	\$3.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INTCAB-PWRCRD	C14-TO-C13 1METER INTERNAL CAB PWR CORDS	\$6.00	C	46%	\$3.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-10G-LR	10GBASE-LR SFP+ MODULE	\$4,900.00	C	46%	\$2,646.00	\$490.00	\$343.00	\$0.00	\$147.00	\$0.00	\$490.00
5	MDS-10G-SR	10GBASE-SR SFP+ MODULE	\$1,825.00	C	46%	\$985.50	\$182.50	\$127.75	\$0.00	\$54.75	\$0.00	\$182.50
5	MDS-10GX2-LR	MDS 10GB X2 LONG RANGE OPTIC	\$0.00	C	46%	\$0.00	\$1,270.00	\$889.00	\$0.00	\$381.00	\$0.00	\$1,270.00
5	MDS-10GX2-SR	MDS 10GB X2 SHORT RANGE OPTIC	\$0.00	C	46%	\$0.00	\$460.00	\$322.00	\$0.00	\$138.00	\$0.00	\$460.00
5	MDS-48P-16GFC	MDS 9000 48-Port 16-Gbps FC Module	\$93,660.00	C	46%	\$50,576.40	\$9,366.00	\$6,556.20	\$0.00	\$2,809.80	\$0.00	\$9,366.00
5	MDS-48P16GFUCU	MDS 9000 48-Port 16-Gbps FC Module UPG	\$118,640.00	C	46%	\$64,065.60	\$9,135.28	\$6,406.56	\$0.00	\$2,728.72	\$0.00	\$9,135.28
5	MDS-4G-SR	MDS 1/24-GBPS FC SHORTWAVE SFP LC	\$200.00	C	46%	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-8G-ER	MDS 8G FC EXT Range Direcotr Optic	\$9,900.00	C	46%	\$5,346.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-8G-LW	MDS 2/4/8-GBPS FC LONGWAVE SFP LC	\$2,700.00	C	46%	\$1,458.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-8G-SW	MDS 2/4/8-GBPS FC SHORTWAVE SFP LC	\$240.00	C	46%	\$129.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-92CAB-KIT	SWITCH INSTALL EC-1500	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-9506	Chassis SUP1 no ports Director	\$0.00	C	46%	\$0.00	\$7,220.00	\$5,054.00	\$0.00	\$2,166.00	\$0.00	\$7,220.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	MDS-9506-V2	Chassis SUP2 no ports Director	\$0.00	C	46%	\$0.00	\$6,780.00	\$4,746.00	\$0.00	\$2,034.00	\$0.00	\$6,780.00
5	MDS-9509	Chassis SUP1 no ports Director	\$0.00	C	46%	\$0.00	\$7,540.00	\$5,278.00	\$0.00	\$2,262.00	\$0.00	\$7,540.00
5	MDS-9509-V2	Chassis SUP2 no ports Director	\$0.00	C	46%	\$0.00	\$6,970.00	\$4,879.00	\$0.00	\$2,091.00	\$0.00	\$6,970.00
5	MDS-9513	Chassis SUP2 no ports Director	\$0.00	C	46%	\$0.00	\$8,210.00	\$5,747.00	\$0.00	\$2,463.00	\$0.00	\$8,210.00
5	MDS-9513-FAB	MDS 9513 CROSSBAR SWITCHING FABRIC2 MOD	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-9513-FAB2	CISCO MDS 9513 FABRIC2 MODULE	\$0.00	C	46%	\$0.00	\$520.00	\$364.00	\$0.00	\$156.00	\$0.00	\$520.00
5	MDS-9513-FAB3	MDS 9513 CROSSBAR SWITCHING FABRIC3	\$10,600.00	C	46%	\$5,724.00	\$1,060.00	\$742.00	\$0.00	\$318.00	\$0.00	\$10,600.00
5	MDS-95CAB-KIT	DIRECTOR CAB INSTALL KIT	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-9700-AUS	MDS 9700 Power cord Australia	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-9700-CAB	MDS 9700 Cabinet Jumper Power Cord	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS9700-CABKIT	MDS-9710 EC-1700-C Adpt Brckts Kit	\$140.00	C	46%	\$75.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-9700-EU	MDS 9700 Power cord Europe	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-9700-INT	MDS 9700 Power cord International	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-9700-ISR	MDS 9700 Power cord Israel	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-9700-KOR	MDS 9700 Power Cord Korea	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-9700-NA	MDS 9700 NEMA 5-20 North America/Japan	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-9700-SA	MDS 9700 Power cord South Africa	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-9700-SW	MDS 9700 Power cord Switzerland	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-9700-US1	MDS 9700 NEMA 6-20 United States/Japan	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-9700-US2	MDS 9700 NEMA L6-20 United States/Japan	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-9706	9706 Chassis w/ Sup1, 4-PS, 3-Fab Mods	\$123,120.00	C	46%	\$66,484.80	\$12,312.00	\$8,618.40	\$0.00	\$3,693.60	\$0.00	\$123,120.00
5	MDS9706-CABKIT	MDS-9706 EC-1700-C Adpt Brckts Kit	\$230.00	C	46%	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-9706-FAB1	MDS 9706 Crossbar	\$6,310.00	C	46%	\$3,407.40	\$631.00	\$441.70	\$0.00	\$189.30	\$0.00	\$6,310.00
5	MDS-9710	Connectrix MDS-9710 Director	\$193,340.00	C	46%	\$104,403.60	\$19,334.00	\$13,533.80	\$0.00	\$5,800.20	\$0.00	\$193,340.00
5	MDS-9710-FAB	MDS 9710 Fabric 1 module	\$22,880.00	C	46%	\$12,355.20	\$2,288.00	\$1,601.60	\$0.00	\$686.40	\$0.00	\$22,880.00
5	MDS-9710-FABU	MDS 9710 Fabric 1 module UPG	\$28,980.00	C	46%	\$15,649.20	\$2,231.46	\$1,564.92	\$0.00	\$666.54	\$0.00	\$28,980.00
5	MDS-9710-PS	MDS 9710 3K Watt Power Supply	\$2,100.00	C	46%	\$1,134.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-9710-PSU	MDS 9710 3K Watt Power Supply UPG	\$2,660.00	C	46%	\$1,436.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-9718	9718 Chassis 2 Sup1E 12-PS 6-Fab Mods	\$381,173.00	C	46%	\$205,833.42	\$38,117.30	\$26,682.11	\$0.00	\$11,435.19	\$0.00	\$381,173.00
5	MDS9718-CABKIT	MDS-9718 EC-1700-C Adpt Brckts Kit	\$294.00	C	46%	\$158.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-BAFL-KIT	EC-1700-C MDS BAFFLE KIT	\$400.00	C	46%	\$216.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-FCIP-9700	MDS 9000 24/10-port FCIP Module	\$141,260.00	C	46%	\$76,280.40	\$14,126.00	\$9,888.20	\$0.00	\$4,237.80	\$0.00	\$141,260.00
5	MDS-FCIP-9700U	MDS 9000 24/10-port FCIP Module UPG	\$178,850.00	C	46%	\$96,579.00	\$13,771.45	\$9,657.90	\$0.00	\$4,113.55	\$0.00	\$178,850.00
5	MDS-FCOE-8	MDS 9500 10-GBPS 8-PORT FCOE MODULE	\$0.00	C	46%	\$0.00	\$2,460.00	\$1,722.00	\$0.00	\$738.00	\$0.00	\$2,460.00
5	MDS-FCOE-8U	CISCO MDS9000 10-GBPS 8-PORT FCOE MODULE	\$31,980.00	C	46%	\$17,269.20	\$2,462.46	\$1,726.92	\$0.00	\$735.54	\$0.00	\$31,980.00
5	MDS-FCOE-9700	Connectrix 48P 10Gb FCoE Module	\$84,800.00	C	46%	\$45,792.00	\$8,480.00	\$5,936.00	\$0.00	\$2,544.00	\$0.00	\$84,800.00
5	MDS-FCOE9700U	Connectrix 48P 10-Gb FCoE Module, UPG	\$110,240.00	C	46%	\$59,529.60	\$8,488.48	\$5,952.96	\$0.00	\$2,535.52	\$0.00	\$110,240.00
5	MDS-FCOE-9718	Connectrix 24P 40Gb FCoE Module	\$93,035.00	C	46%	\$50,238.90	\$9,303.50	\$6,512.45	\$0.00	\$2,791.05	\$0.00	\$93,035.00
5	MDS-FCOE-9718U	Connectrix 24P 40Gb FCoE Module UPG	\$120,946.00	C	46%	\$65,310.84	\$9,312.84	\$6,531.08	\$0.00	\$2,781.76	\$0.00	\$120,946.00
5	MDS-FLASH-512	512MB FLASH UPGRADE	\$3,500.00	C	46%	\$1,890.00	\$350.00	\$245.00	\$0.00	\$105.00	\$0.00	\$3,500.00
5	MDS-PBF-12SW	4Gb 12-Port FC Module	\$0.00	C	46%	\$0.00	\$2,680.00	\$1,876.00	\$0.00	\$804.00	\$0.00	\$2,680.00
5	MDS-PBF-12SWU	4Gb 12-Port FC Module UPG	\$0.00	C	46%	\$0.00	\$2,682.68	\$1,881.36	\$0.00	\$801.32	\$0.00	\$2,682.68
5	MDS-PBF-16	2Gb 16-Port FC Module	\$0.00	C	46%	\$0.00	\$3,650.00	\$2,555.00	\$0.00	\$1,095.00	\$0.00	\$3,650.00
5	MDS-PBF-16LW	2Gb 16-Port FC Module LW	\$0.00	C	46%	\$0.00	\$4,880.00	\$3,416.00	\$0.00	\$1,464.00	\$0.00	\$4,880.00
5	MDS-PBF-16U	2Gb 16-Port FC Module UPG	\$0.00	C	46%	\$0.00	\$3,653.65	\$2,562.30	\$0.00	\$1,091.35	\$0.00	\$3,653.65
5	MDS-PBF-24-8G	MDS 1/2/4/8-GBPS 24-PORT PERF FC MODULE	\$0.00	C	46%	\$0.00	\$4,860.00	\$3,402.00	\$0.00	\$1,458.00	\$0.00	\$4,860.00
5	MDS-PBF24-8GU	MDS 1/2/4/8-GBPS 24-PORT PERF FC MOD UPG	\$0.00	C	46%	\$0.00	\$4,744.74	\$3,327.48	\$0.00	\$1,417.26	\$0.00	\$4,744.74
5	MDS-PBF-24LR	24 PORT 4GB LONG RANGE PORT BLADE	\$0.00	C	46%	\$0.00	\$7,780.00	\$5,446.00	\$0.00	\$2,334.00	\$0.00	\$7,780.00
5	MDS-PBF-24LRU	24 PORT LW 4GB RANGE BLADE UPG	\$0.00	C	46%	\$0.00	\$7,787.78	\$5,461.56	\$0.00	\$2,326.22	\$0.00	\$7,787.78
5	MDS-PBF-24MR	24 PORT 4GB MED-RNGE PORT BLADE	\$0.00	C	46%	\$0.00	\$5,730.00	\$4,011.00	\$0.00	\$1,719.00	\$0.00	\$5,730.00
5	MDS-PBF-24MRU	24 PORT 4GB MEDIUM-RANGE PORT BLADE UPGR	\$0.00	C	46%	\$0.00	\$5,735.73	\$4,022.46	\$0.00	\$1,713.27	\$0.00	\$5,735.73
5	MDS-PBF-24SW	4Gb 24-Port FC Module	\$0.00	C	46%	\$0.00	\$4,050.00	\$2,835.00	\$0.00	\$1,215.00	\$0.00	\$4,050.00
5	MDS-PBF-24SWU	4Gb 24-Port FC Module UPG	\$0.00	C	46%	\$0.00	\$4,054.05	\$2,843.10	\$0.00	\$1,210.95	\$0.00	\$4,054.05
5	MDS-PBF-32	2Gb 32-Port FC Module	\$0.00	C	46%	\$0.00	\$4,530.00	\$3,171.00	\$0.00	\$1,359.00	\$0.00	\$4,530.00
5	MDS-PBF-32U	2Gb 32-Port FC Module UPG	\$0.00	C	46%	\$0.00	\$4,534.53	\$3,180.06	\$0.00	\$1,354.47	\$0.00	\$4,534.53
5	MDS-PBF-44-8G	1/2/4/8-GBPS 4/44 HOST FC MODULE	\$0.00	C	46%	\$0.00	\$4,860.00	\$3,402.00	\$0.00	\$1,458.00	\$0.00	\$4,860.00
5	MDS-PBF44-8GU	MDS 1/2/4/8-GBPS 4/44 HOST FC MODULE	\$0.00	C	46%	\$0.00	\$4,827.90	\$3,385.80	\$0.00	\$1,442.10	\$0.00	\$4,827.90
5	MDS-PBF-48-8G	MDS 1/2/4/8-GBPS 48-PORT PERF FC MODULE	\$0.00	C	46%	\$0.00	\$7,170.00	\$5,019.00	\$0.00	\$2,151.00	\$0.00	\$7,170.00
5	MDS-PBF48-8GU	MDS 1/2/4/8-GBPS 48P PERF FC MODULE UPG	\$0.00	C	46%	\$0.00	\$7,114.80	\$4,989.60	\$0.00	\$2,125.20	\$0.00	\$7,114.80
5	MDS-PBF-48SW	4Gb 48-Port FC Module UPG	\$0.00	C	46%	\$0.00	\$6,000.00	\$4,200.00	\$0.00	\$1,800.00	\$0.00	\$6,000.00
5	MDS-PBF-48SWU	4Gb 48-Port FC Module UPG	\$0.00	C	46%	\$0.00	\$6,006.00	\$4,212.00	\$0.00	\$1,794.00	\$0.00	\$6,006.00
5	MDS-PBF-4LR	10Gb 4-Port FC Module LW 10Km	\$0.00	C	46%	\$0.00	\$10,010.00	\$7,007.00	\$0.00	\$3,003.00	\$0.00	\$10,010.00
5	MDS-PBF-4LRU	10Gb 4-Port FC Module LW 10Km UPG	\$0.00	C	46%	\$0.00	\$10,020.01	\$7,027.02	\$0.00	\$2,992.99	\$0.00	\$10,020.01
5	MDS-PBF-4SR	10Gb 4-Port FC Module SW 500m	\$0.00	C	46%	\$0.00	\$6,832.50	\$4,782.75	\$0.00	\$2,049.75	\$0.00	\$6,832.50
5	MDS-PBF-4SRU	10Gb 4-Port FC Module SW 500m UPG	\$0.00	C	46%	\$0.00	\$6,839.37	\$4,796.44	\$0.00	\$2,042.93	\$0.00	\$6,839.37
5	MDS-PBF-ADV32	CISCO 32-PORT 8-GBPS FC PORT MODULE	\$81,200.00	C	46%	\$43,848.00	\$8,120.00	\$5,684.00	\$0.00	\$2,436.00	\$0.00	\$81,200.00
5	MDS-PBFADV32U	CISCO 32-PORT 8-GBPS FC PORT MOD UPG	\$105,560.00	C	46%	\$57,002.40	\$8,128.12	\$5,700.24	\$0.00	\$2,427.88	\$0.00	\$105,560.00
5	MDS-PBF-ADV48	CISCO 48-PORT 8-GBPS FC PORT MODULE	\$97,200.00	C	46%	\$52,488.00	\$9,720.00	\$6,804.00	\$0.00	\$2,916.00	\$0.00	\$97,200.00
5	MDS-PBFADV48U	CISCO 48-PORT 8-GBPS FC PORT MOD UPG	\$126,360.00	C	46%	\$68,234.40	\$9,729.72	\$6,823.44	\$0.00	\$2,906.28	\$0.00	\$126,360.00
5	MDS-PBFI-1402	2Gb 14-Port FC+ 2-Port IP Module	\$0.00	C	46%	\$0.00	\$4,750.00	\$3,325.00	\$0.00	\$1,425.00	\$0.00	\$4,750.00
5	MDS-PBFI-1804	4 GB 18 FC/4 GE PORT MODULE	\$0.00	C	46%	\$0.00	\$5,240.00	\$3,668.00	\$0.00	\$1,572.00	\$0.00	\$5,240.00
5	MDS-PBFI1804U	4 GB 18 FC/4 GE PORT MODULE	\$68,120.00	C	46%	\$36,784.80	\$5,245.24	\$3,678.48	\$0.00	\$1,566.76	\$0.00	\$68,120.00
5	MDS-PBI-4	4 PORT IP BLADE MDS	\$0.00	C	46%	\$0.00	\$2,240.00	\$1,568.00	\$0.00	\$672.00	\$0.00	\$2,240.00
5	MDS-PBI-4U	4 PORT IP BLADE UPGRADE	\$0.00	C	46%	\$0.00	\$2,217.60	\$1,555.20	\$0.00	\$662.40	\$0.00	\$2,217.60
5	MDS-PBI-8	8-Port IP Module	\$0.00	C	46%	\$0.00	\$4,100.00	\$2,870.00	\$0.00	\$1,230.00	\$0.00	\$4,100.00
5	MDS-PBI-8U	8-Port IP Module UPG	\$0.00	C	46%	\$0.00	\$4,104.10	\$2,878.20	\$0.00	\$1,225.90	\$0.00	\$4,104.10
5	MDS-PFI-1402U	2Gb 14-Port FC+ 2-Port IP Module UPG	\$0.00	C	46%	\$0.00	\$4,754.75	\$3,334.50	\$0.00	\$1,420.25	\$0.00	\$4,754.75
5	MDS-PW19-EU	Qty 2 9506 Power Cord Europe	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW19-INT	Qty 2 9506 Power Cord International	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW19-KR	KOREA POWER CORDS FOR 9506 DIRECTOR	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	MDS-PW19-SA	Qty 2 9506 Power Cord South America	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW19-SW	Qty 2 9506 Power Cord Switzerland	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW19-TWST	Qty 2 9506 Twist Lock Power Cord US	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW19-UK	Qty 2 9506 Power Cord UK	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW19-US	Qty 2 9506 Power Cord US	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW2-AUS	CISCO POWER CABLE FOR MDS-9509 AUSTRALIA	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW2-CAB	CAB PC DIRECTOR EC-1500	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW2-KR	KOREA POWER CORDS FOR 9509 DIRECTOR	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW8-CAB	Qty 2 Cabinet Power Cord	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW8-KR	Qty 2 9100 9200 Power Cord KOREA	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW8-SW	Qty 2 9100 9200 Power Cord Switzerland	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW8-TW	Qty 2 9100 9200 Power Cord TAIWAN	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW9513-AU	CISCO POWER CABLE FOR MDS-9513 AUSTRALIA	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW9513-EU	Qty 4 9513 Power Cord Europe	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW9513-INT	Qty 4 9513 Power Cord International	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW9513-ISR	Qty 4 9513 Power Cord Israel	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW9513-KR	KOREA POWER CORDS FOR 9513 DIRECTOR	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW9513-SA	Qty 4 9513 Power Cord South Africa	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW9513-SW	Qty 4 9513 Power Cord Switzerland	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW9513-TWS	Qty 4 9513 Twist Lock Power Cord US/Japn	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW9513-US	Qty 4 9513 Power Cord US/Japan	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PWQ-ARGIN	Qty 1 9Q20 & 9124 Power Cord Argentina	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PWQ-AUS	Qty 1 9Q20 & 9124 Power Cord Australia	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PWQ-ITALY	Qty 1 9Q20 & 9124 Power Cord Italy	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PWQ-SA	Qty 1 9Q20 & 9124 Power Cord S Africa	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PWQ-SW	Qty 1 9Q20 & 9124 Power Cord Switzerland	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-QSFP-40G-CSR4	MDS 40G CSR Optic QSFP+	\$3,668.00	C	46%	\$1,980.72	\$366.80	\$256.76	\$0.00	\$110.04	\$0.00	\$366.80	
5	MDS-QSFP-40G-SR4	MDS 40G SR Optic QSFP+	\$3,668.00	C	46%	\$1,980.72	\$366.80	\$256.76	\$0.00	\$110.04	\$0.00	\$366.80	
5	MDS-QSFP-40G-SR-BD	MDS 40G QSFP Bidi	\$1,342.00	C	46%	\$724.68	\$134.20	\$93.94	\$0.00	\$40.26	\$0.00	\$134.20	
5	MDS-QSFP-H40G-10M	MDS 40G Active Optical Cable Assy 10M	\$1,224.00	C	46%	\$660.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	MDS-QSFP-H40G-3M	MDS 40G Active Optical Cable Assy 3M	\$1,039.00	C	46%	\$561.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	MDS-QSFP-H40G-5M	MDS 40G Active Optical Cable Assy 5M	\$1,224.00	C	46%	\$660.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	MDS-SC	OPTIONAL SMART CARD FOR SME FEATURE	\$470.00	C	46%	\$253.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	MDS-SCR	OPTIONAL SMART CARD READER FOR SME	\$1,100.00	C	46%	\$594.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	MDS-SFP-10GLW	MDS 10-GBPS FIBRE CHANNEL-LONGWAVE; SFP+	\$4,900.00	C	46%	\$2,646.00	\$490.00	\$343.00	\$0.00	\$147.00	\$0.00	\$490.00	
5	MDS-SFP-10GSW	MDS 10-GBPS FIBRE CHANNEL-SHORTWAVE; SFP	\$1,800.00	C	46%	\$972.00	\$180.00	\$126.00	\$0.00	\$54.00	\$0.00	\$180.00	
5	MDS-SFP-16GLW	MDS 16GB FC LW Optic	\$4,560.00	C	46%	\$2,462.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	MDS-SFP-16GSW	MDS 16GB FC SW Optic	\$408.00	C	46%	\$220.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	MDS-SSM-32	2Gb 32-Port FC Storage Sol Module	\$0.00	C	46%	\$0.00	\$5,440.00	\$3,808.00	\$0.00	\$1,632.00	\$0.00	\$5,440.00	
5	MDS-SSM-32F	MDS 9000 32-PORT 1 / 2 GBPS FC STORAGE S	\$0.00	C	46%	\$0.00	\$5,800.00	\$4,060.00	\$0.00	\$1,740.00	\$0.00	\$5,800.00	
5	MDS-SSM-32U	2Gb 32-Port FC Stg Sol Mod UPG	\$0.00	C	46%	\$0.00	\$5,555.55	\$3,896.10	\$0.00	\$1,659.45	\$0.00	\$5,555.55	
5	MDS-SSM-32UF	SSM UPGRADE BLADE 32 PORT	\$0.00	C	46%	\$0.00	\$7,540.00	\$5,278.00	\$0.00	\$2,262.00	\$0.00	\$7,540.00	
5	MDS-SSN-16	MDS 16P STORAGE SERVICES NO OPTICS	\$64,600.00	C	46%	\$34,884.00	\$6,460.00	\$4,522.00	\$0.00	\$1,938.00	\$0.00	\$6,460.00	
5	MDS-SSN-16U	MDS 16P STORAGE SERVICES NO OPTICS UPG	\$83,980.00	C	46%	\$45,349.20	\$8,398.00	\$5,878.60	\$0.00	\$2,519.40	\$0.00	\$8,398.00	
5	MDS-SUP-V2U	Supervisor2 Card UPG	\$48,250.00	C	46%	\$26,055.00	\$3,715.25	\$2,605.50	\$0.00	\$1,109.75	\$0.00	\$3,715.25	
5	MDS-TRI-LW	1-Gb Ethernet 2-Gb FC Tri-mode Longwave	\$1,700.00	C	46%	\$918.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	MDS-TRI-SW	1-Gb Ethernet 2-Gb FC Tri-mode Shortwave	\$300.00	C	46%	\$162.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	MDS-TW NX-10M	10G BASE COPPER ACTIVE TWINAX CABLE; 10M	\$510.00	C	46%	\$275.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	MDS-TW NX-1M	10G BASE COPPER PASSIVE TWINAX CABLE; 1M	\$185.00	C	46%	\$99.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	MDS-TW NX-3M	10G BASE COPPER PASSIVE TWINAX CABLE; 3M	\$265.00	C	46%	\$143.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	MDS-TW NX-5M	10G BASE COPPER PASSIVE TWINAX CABLE; 5M	\$325.00	C	46%	\$175.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	MDS-TW NX-7M	10G BASE COPPER ACTIVE TWINAX CABLE; 7M	\$450.00	C	46%	\$243.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PB-12000B-16	16-Port CARD ED-12000B	\$0.00	C	46%	\$0.00	\$3,220.00	\$2,254.00	\$0.00	\$966.00	\$0.00	\$3,220.00	
5	PB-12000B-16U	16-Port CARD ED-12000B	\$0.00	C	46%	\$0.00	\$3,203.20	\$2,246.40	\$0.00	\$956.80	\$0.00	\$3,203.20	
5	PB-24000-16	16-Port CARD ED-24000B	\$0.00	C	46%	\$0.00	\$2,500.00	\$1,750.00	\$0.00	\$750.00	\$0.00	\$2,500.00	
5	PB-24000-16U	2Gb 16 FC port blade/ED-24000B	\$0.00	C	46%	\$0.00	\$2,202.20	\$1,544.40	\$0.00	\$657.80	\$0.00	\$2,202.20	
5	PB-48000B-16	4Gb 16 FC port blade/ED-48000B	\$0.00	C	46%	\$0.00	\$2,460.00	\$1,722.00	\$0.00	\$738.00	\$0.00	\$2,460.00	
5	PB-48000B-16U	4Gb 16 FC port blade/ED-48000B UPG	\$0.00	C	46%	\$0.00	\$2,462.46	\$1,726.92	\$0.00	\$735.54	\$0.00	\$2,462.46	
5	PB-48000B-32	4Gb 32 FC port blade/ED-48000B	\$0.00	C	46%	\$0.00	\$4,180.00	\$2,926.00	\$0.00	\$1,254.00	\$0.00	\$4,180.00	
5	PB-48000B-32U	4Gb 32 FC port blade/ED-48000B UPG	\$0.00	C	46%	\$0.00	\$4,184.18	\$2,934.36	\$0.00	\$1,249.82	\$0.00	\$4,184.18	
5	PB-48K-10G-6	10GB 6 FC PORT BLADE/ED-48K	\$0.00	C	46%	\$0.00	\$11,231.00	\$7,861.70	\$0.00	\$3,369.30	\$0.00	\$11,231.00	
5	PB-48K-10G-6U	10GB 6 FC PORT BLADE/ED-48K-UPG	\$0.00	C	46%	\$0.00	\$11,588.50	\$8,127.00	\$0.00	\$3,461.50	\$0.00	\$11,588.50	
5	PB-48K-16IP	4GB 8-PORT FC+ 8-PORT IP CARD	\$0.00	C	46%	\$0.00	\$6,590.00	\$4,613.00	\$0.00	\$1,977.00	\$0.00	\$6,590.00	
5	PB-48K-16IPU	4GB 8-PORT FC+ 8-PORT IP CARD (UPGRADE)	\$0.00	C	46%	\$0.00	\$6,621.62	\$4,643.73	\$0.00	\$1,977.89	\$0.00	\$6,621.62	
5	PB-48K-18I	BROCADE FC4-18I IP-BLADE	\$0.00	C	46%	\$0.00	\$6,242.50	\$4,369.75	\$0.00	\$1,872.75	\$0.00	\$6,242.50	
5	PB-48K-18IU	BROCADE FC4-18I IP-BLADE UPGRADE	\$0.00	C	46%	\$0.00	\$6,778.70	\$4,753.89	\$0.00	\$2,024.81	\$0.00	\$6,778.70	
5	PB-48K-48	4GB 48-PORT FC CARD	\$0.00	C	46%	\$0.00	\$6,360.00	\$4,452.00	\$0.00	\$1,908.00	\$0.00	\$6,360.00	
5	PB-48K-48U	4GB 48-PORT FC CARD (UPGRADE)	\$0.00	C	46%	\$0.00	\$6,366.75	\$4,464.99	\$0.00	\$1,901.76	\$0.00	\$6,366.75	
5	PB-48K-AP4-18	AP4-18 ED-48000B APPLICATION BLADE	\$0.00	C	46%	\$0.00	\$9,050.00	\$6,335.00	\$0.00	\$2,715.00	\$0.00	\$9,050.00	
5	PB48K-AP4-18U	AP4-18 ED-48000B APPLICATION BLADE UPG	\$0.00	C	46%	\$0.00	\$11,765.00	\$8,235.50	\$0.00	\$3,529.50	\$0.00	\$11,765.00	
5	PB-DCX-16EB	ED-DCX-B 16P ENCRYPTION BLADE	\$0.00	C	46%	\$0.00	\$18,581.00	\$13,006.70	\$0.00	\$5,574.30	\$0.00	\$18,581.00	
5	PB-DCX-16EBU	ED-DCX-B 16P ENCRYPTION BLADE UPGRADE	\$0.00	C	46%	\$0.00	\$24,078.50	\$16,854.95	\$0.00	\$7,223.55	\$0.00	\$24,078.50	
5	PB-DCX-16P-4G	DCX PORT BLADE 16P 16 4G SFPS	\$0.00	C	46%	\$0.00	\$3,230.00	\$2,261.00	\$0.00	\$969.00	\$0.00	\$3,230.00	
5	PB-DCX-16P4GU	DCX UPGRADE PORT BLADE 16P 16 4G SFPS	\$0.00	C	46%	\$0.00	\$4,460.00	\$3,122.00	\$0.00	\$1,338.00	\$0.00	\$4,460.00	
5	PB-DCX-16P-8G	DCX PORT BLADE 16P 16 8G SFPS	\$0.00	C	46%	\$0.00	\$3,165.50	\$2,215.85	\$0.00	\$949.65	\$0.00	\$3,165.50	
5	PB-DCX-16P8GU	DCX UPGRADE PORT BLADE 16P 16 8G SFPS	\$0.00	C	46%	\$0.00	\$4,180.00	\$2,926.00	\$0.00	\$1,254.00	\$0.00	\$4,180.00	
5	PB-DCX-16P-E	DCX PORT BLADE 16P 0 SFPS	\$0.00	C	46%	\$0.00	\$2,901.00	\$2,030.70	\$0.00	\$870.30	\$0.00	\$2,901.00	
5	PB-DCX-24FCOE	ED-DCX-B 24P FCOE BLADE	\$105,100.00	C	46%	\$56,754.00	\$10,510.00	\$7,357.00	\$0.00	\$3,153.00	\$0.00	\$10,510.00	
5	PB-DCX24FCOEU	ED-DCX-B 24P FCOE BLADE UPGRADE	\$139,375.00	C	46%	\$75,262.50	\$13,937.50	\$9,756.25	\$0.00	\$4,181.25	\$0.00	\$13,937.50	
5	PB-DCX-32P16G	DCX PORT BLADE 32P 32 16G SFPS	\$82,600.00	C	46%	\$44,604.00	\$8,260.00	\$5,782.00	\$0.00	\$2,478.00	\$0.00	\$8,260.00	

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	PB-DCX32P16GE	DCX 16G PORT BLADE 32P 0 SFPS	\$64,100.00	C	46%	\$34,614.00	\$6,410.00	\$4,487.00	\$0.00	\$1,923.00	\$0.00	\$6,410.00
5	PBDCX32P16GEU	DCX 16G PORT BLADE 32P 0 SFPS UPG	\$83,330.00	C	46%	\$44,998.20	\$6,416.41	\$4,499.82	\$0.00	\$1,916.59	\$0.00	\$6,416.41
5	PB-DCX32P16GU	DCX UPGRADE PORT BLADE 32P 32 16G SFPS	\$109,590.00	C	46%	\$59,178.60	\$10,959.00	\$7,671.30	\$0.00	\$3,287.70	\$0.00	\$10,959.00
5	PB-DCX-32P-4G	DCX PORT BLADE 32P 32 4G SFPS	\$0.00	C	46%	\$0.00	\$5,560.00	\$3,892.00	\$0.00	\$1,668.00	\$0.00	\$5,560.00
5	PB-DCX-32P4GU	DCX UPGRADE PORT BLADE 32P 32 4G SFPS	\$0.00	C	46%	\$0.00	\$7,670.00	\$5,369.00	\$0.00	\$2,301.00	\$0.00	\$7,670.00
5	PB-DCX-32P-8G	DCX PORT BLADE 32P 32 8G SFPS	\$0.00	C	46%	\$0.00	\$5,351.00	\$3,745.70	\$0.00	\$1,605.30	\$0.00	\$5,351.00
5	PB-DCX-32P8GM	X8510 8G MAX 32P BLADE W/ 32 8G SFPS	\$0.00	C	46%	\$0.00	\$5,560.00	\$3,892.00	\$0.00	\$1,668.00	\$0.00	\$5,560.00
5	PB-DCX32P8GME	DCX8510 8G MAX 32P BLADE W/ 0 SFPS	\$0.00	C	46%	\$0.00	\$5,020.00	\$3,514.00	\$0.00	\$1,506.00	\$0.00	\$5,020.00
5	PB-DCX32P8GMU	DCX UPG 8G MAX 32P BLADE W/ 32 8G SFPS	\$0.00	C	46%	\$0.00	\$7,228.00	\$5,059.60	\$0.00	\$2,168.40	\$0.00	\$7,228.00
5	PB-DCX-32P8GU	DCX UPGRADE PORT BLADE 32P 32 8G SFPS	\$0.00	C	46%	\$0.00	\$7,070.00	\$4,949.00	\$0.00	\$2,121.00	\$0.00	\$7,070.00
5	PB-DCX-32P-E	DCX PORT BLADE 32P 0 SFPS	\$0.00	C	46%	\$0.00	\$4,919.50	\$3,443.65	\$0.00	\$1,475.85	\$0.00	\$4,919.50
5	PB-DCX-48P16G	DCX PORT BLADE 48P 48 16G SFPS	\$115,800.00	C	46%	\$62,532.00	\$11,580.00	\$8,106.00	\$0.00	\$3,474.00	\$0.00	\$11,580.00
5	PB-DCX48P16GE	DCX 16G PORT BLADE 48P 0 SFPS	\$89,200.00	C	46%	\$48,168.00	\$8,920.00	\$6,244.00	\$0.00	\$2,676.00	\$0.00	\$8,920.00
5	PBDCX48P16GEU	DCX 16G PORT BLADE 48P 0 SFPS UPG	\$115,960.00	C	46%	\$62,618.40	\$8,928.92	\$6,261.84	\$0.00	\$2,667.08	\$0.00	\$8,928.92
5	PB-DCX48P16GU	DCX UPGRADE PORT BLADE 48P 48 16G SFPS	\$153,530.00	C	46%	\$82,906.20	\$15,353.00	\$10,747.10	\$0.00	\$4,605.90	\$0.00	\$15,353.00
5	PB-DCX-48P-4G	DCX PORT BLADE 48P 48 4G SFPS	\$0.00	C	46%	\$0.00	\$7,790.00	\$5,453.00	\$0.00	\$2,337.00	\$0.00	\$7,790.00
5	PB-DCX-48P4GU	DCX UPGRADE PORT BLADE 48P 48 4G SFPS	\$0.00	C	46%	\$0.00	\$10,750.00	\$7,525.00	\$0.00	\$3,225.00	\$0.00	\$10,750.00
5	PB-DCX-48P-8G	DCX PORT BLADE 48P 48 8G SFPS	\$0.00	C	46%	\$0.00	\$7,497.00	\$5,247.90	\$0.00	\$2,249.10	\$0.00	\$7,497.00
5	PB-DCX-48P8GM	DCX8510 8G MAX 48P BLADE W/ 48 8G SFPS	\$0.00	C	46%	\$0.00	\$7,790.00	\$5,453.00	\$0.00	\$2,337.00	\$0.00	\$7,790.00
5	PB-DCX48P8GME	DCX8510 8G MAX 48P BLADE W/ 0 SFPS	\$0.00	C	46%	\$0.00	\$6,980.00	\$4,886.00	\$0.00	\$2,094.00	\$0.00	\$6,980.00
5	PB-DCX48P8GMU	DCX UPG 8G MAX 48P BLADE W/ 48 8G SFPS	\$0.00	C	46%	\$0.00	\$10,127.00	\$7,088.90	\$0.00	\$3,038.10	\$0.00	\$10,127.00
5	PB-DCX-48P8GU	DCX UPGRADE PORT BLADE 48P 48 8G SFPS	\$0.00	C	46%	\$0.00	\$9,910.00	\$6,937.00	\$0.00	\$2,973.00	\$0.00	\$9,910.00
5	PB-DCX-48P-E	DCX PORT BLADE 48P 0 SFPS	\$0.00	C	46%	\$0.00	\$6,840.50	\$4,788.35	\$0.00	\$2,052.15	\$0.00	\$6,840.50
5	PB-DCX6-48P32G	DCX6 32G PORT BLADE 48P 48 SW 32G SFPS	\$180,501.00	C	46%	\$97,470.54	\$18,050.10	\$12,635.07	\$0.00	\$5,415.03	\$0.00	\$18,050.10
5	PB-DCX6-48P32GE	DCX6 32G PORT BLADE 48P 0 SFPS	\$128,374.00	C	46%	\$69,321.96	\$12,837.40	\$8,986.18	\$0.00	\$3,851.22	\$0.00	\$12,837.40
5	PB-DCX6-48P32GEU	DCX6 32G PORT BLADE 48P 0 SFPS UPG	\$166,887.00	C	46%	\$90,118.98	\$16,688.70	\$11,682.09	\$0.00	\$5,006.61	\$0.00	\$16,688.70
5	PB-DCX6-48P32GU	DCX6 32G PORT BLADE 48P 48 SW SFPS UPG	\$234,651.00	C	46%	\$126,711.54	\$23,465.10	\$16,425.57	\$0.00	\$7,039.53	\$0.00	\$23,465.10
5	PBDCX-64P-16G	DCX8510 16G 64P PORT BLADE 16-QSFPS	\$153,300.00	C	46%	\$82,782.00	\$15,330.00	\$10,731.00	\$0.00	\$4,599.00	\$0.00	\$15,330.00
5	PBDCX-64P16GU	DCX8510 16G 64P UPG PORT BLADE 16-QSFPS	\$199,290.00	C	46%	\$107,616.60	\$15,345.33	\$10,761.66	\$0.00	\$4,583.67	\$0.00	\$15,345.33
5	PB-DCX-64P-8G	DCX PORT BLADE 64P 64 8G MSFSP	\$0.00	C	46%	\$0.00	\$10,170.00	\$7,119.00	\$0.00	\$3,051.00	\$0.00	\$10,170.00
5	PB-DCX-64P8GU	DCX UPGRADE PORT BLADE 64P 64 8G MSFSP	\$0.00	C	46%	\$0.00	\$13,754.00	\$9,627.80	\$0.00	\$4,126.20	\$0.00	\$13,754.00
5	PB-DCX6-SX6-LW	DCX6 SX6 16 32G LW SFP 0 IP SFP	\$441,039.00	C	46%	\$238,161.06	\$44,103.90	\$30,872.73	\$0.00	\$13,231.17	\$0.00	\$44,103.90
5	PB-DCX6-SX6-SW	DCX6 SX6 16 32G SW SFP 0 IP SFP	\$312,869.00	C	46%	\$168,949.26	\$31,286.90	\$21,900.83	\$0.00	\$9,386.07	\$0.00	\$31,286.90
5	PB-DCX-FX8-24	ED-DCX-B FX8-24 FCIP BLADE	\$59,260.00	C	46%	\$59,216.40	\$10,966.00	\$7,676.20	\$0.00	\$3,289.80	\$0.00	\$10,966.00
5	PB-DCXFX8-24U	ED-DCX-B FX8-24 FCIP BLADE UPGRADE	\$142,000.00	C	46%	\$76,680.00	\$14,200.00	\$9,940.00	\$0.00	\$4,260.00	\$0.00	\$14,200.00
5	PWRC-DCX-AU	DCX AUSTRALIA/NZ 250V PWR CRD KIT - 2PER	\$400.00	C	46%	\$216.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWRC-DCX-EU	DCX EU CEE7/7 PWR CRD KIT - 2PER	\$400.00	C	46%	\$216.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWRC-DCX-NA	DCX NORTHAM 250V PWR CRD KIT - 2PER	\$400.00	C	46%	\$216.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWRC-DCX-NALV	DCX NORTHAM 110V PWR CRD KIT - 2PER	\$400.00	C	46%	\$216.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWRC-DCX-OT	DCX NON-EU 230V PWR CRD KIT - 2PER	\$400.00	C	46%	\$216.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP-1004	SRVCE PROCSSR FOR EC1200	\$0.00	C	46%	\$0.00	\$1,020.00	\$714.00	\$0.00	\$306.00	\$0.00	\$1,020.00
5	SP-1010	CTX SRVC PROCSSR-1U SRVR	\$0.00	C	46%	\$0.00	\$1,360.00	\$952.00	\$0.00	\$408.00	\$0.00	\$1,360.00
5	SP-1020	CTX SERVICE PROCESSOR WINDOWS 2003	\$0.00	C	46%	\$0.00	\$1,340.00	\$938.00	\$0.00	\$402.00	\$0.00	\$1,340.00
5	SP-HUB-ETH	CONNECTRIX ETHERNET HUB	\$1,300.00	C	46%	\$702.00	\$130.00	\$91.00	\$0.00	\$39.00	\$0.00	\$130.00
5	SP-KVM	CTX KVM UNIT	\$0.00	C	46%	\$0.00	\$609.00	\$426.30	\$0.00	\$182.70	\$0.00	\$609.00
5	456-104-345	VMAX CE REPLICATION OPTION	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-200	VMAX CE OS=CB	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-201	VMAX CE SOFTWARE=CB	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PREHW-013	PREMIUM SYSTEM SUPPORT (VMAX CE) - REFER TO HW MODEL FOR MAINT PRICE	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	N/A	N/A	N/A
5	PV-1000-CP	VMAX CE BRONZE1 10.1 TBU	\$0.00	CL-E	13%	\$0.00	\$4,975.56	\$0.00	\$0.00	\$0.00	\$0.00	\$4,975.56
5	PV-1001-CP	VMAX CE BRONZE2 11.1 TBU	\$0.00	CL-E	13%	\$0.00	\$7,655.22	\$0.00	\$0.00	\$0.00	\$0.00	\$7,655.22
5	PV-1002-CP	VMAX CE SILVER1 12.1 TBU	\$0.00	CL-E	13%	\$0.00	\$10,538.64	\$0.00	\$0.00	\$0.00	\$0.00	\$10,538.64
5	PV-1003-CP	VMAX CE SILVER2 13.2 TBU	\$0.00	CL-E	13%	\$0.00	\$12,832.20	\$0.00	\$0.00	\$0.00	\$0.00	\$12,832.20
5	PV-1004-CP	VMAX CE SILVER3 50.6 TBU	\$0.00	CL-E	13%	\$0.00	\$49,916.88	\$0.00	\$0.00	\$0.00	\$0.00	\$49,916.88
5	PV-1005-CP	VMAX CE SILVER4 25.3 TBU	\$0.00	CL-E	13%	\$0.00	\$25,538.58	\$0.00	\$0.00	\$0.00	\$0.00	\$25,538.58
5	PV-1007-CP	VMAX CE GOLD1 13.0 TBU	\$0.00	CL-E	13%	\$0.00	\$14,014.62	\$0.00	\$0.00	\$0.00	\$0.00	\$14,014.62
5	PV-1009-CP	VMAX CE GOLD2 25.9 TBU	\$0.00	CL-E	13%	\$0.00	\$28,571.58	\$0.00	\$0.00	\$0.00	\$0.00	\$28,571.58
5	PV-1011-CP	VMAX CE GOLD3 26.7 TBU	\$0.00	CL-E	13%	\$0.00	\$32,274.18	\$0.00	\$0.00	\$0.00	\$0.00	\$32,274.18
5	PV-1012-CP	VMAX CE GOLD4 14.8 TBU	\$0.00	CL-E	13%	\$0.00	\$19,007.64	\$0.00	\$0.00	\$0.00	\$0.00	\$19,007.64
5	PV-1013-CP	VMAX CE PLATINUM1 13.5 TBU	\$0.00	CL-E	13%	\$0.00	\$18,424.44	\$0.00	\$0.00	\$0.00	\$0.00	\$18,424.44
5	PV-1014-CP	VMAX CE PLATINUM2 13.8 TBU	\$0.00	CL-E	13%	\$0.00	\$20,325.78	\$0.00	\$0.00	\$0.00	\$0.00	\$20,325.78
5	PV-1015-CP	VMAX CE PLATINUM3 2.7 TBU	\$0.00	CL-E	13%	\$0.00	\$7,076.70	\$0.00	\$0.00	\$0.00	\$0.00	\$7,076.70
5	PV-1017-CP	VMAX CE DIAMOND 1.7 TBU	\$0.00	CL-E	13%	\$0.00	\$4,997.88	\$0.00	\$0.00	\$0.00	\$0.00	\$4,997.88
5	PV-10GE-FCOE	VMAX CE 10Gb FCOE PORTS	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-128ED-ENG	VMAX CE ENGINE 2 ENCRYPT	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-128ED-ENGU	VMAX CE ENGINE 2 ENCRYPT ADD	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-128E-ENG	VMAX CE ENGINE 2	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-128E-ENGU	VMAX CE ENGINE 2 ADD	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-128-ENG	VMAX CE ENGINE - 128GB	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-128-ENGU	VMAX CE UPG ENGINE - 128GB	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-128GB	VMAX CE MEMCONV TO 128GB	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-128GB-E	VMAX CE MEMCONV ENG 1 TO ENG 2	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-3UR	VMAX CE FACTORY KIT 3.5 DAE RAIL	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-3UR-FADD	VMAX CE FIELD ADD KIT 3.5 DAE RAIL	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-3UR-UPG	VMAX CE FACTORY ADD KIT 3.5 DAE RAIL	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-96ED-ENG	VMAX CE ENGINE 1 ENCRYPT	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-96ED-ENGU	VMAX CE ENGINE 1 ENCRYPT ADD	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-96E-ENG	VMAX CE ENGINE 1	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-96E-ENGU	VMAX CE ENGINE 1 ADD	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-96-ENG	VMAX CE ENGINE - 96GB	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	PV-96-ENGU	VMAX CE ENGINE - 96GB UPG	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-96GB-RET	VMAX CE MEMORY RETURN 96GB	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-DCHKIT1	VMAX CE KIT FOR 2 DAISY DAES 1 METER	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-DCHKIT1E	VMAX CE FACTORY KIT 2 DAE DAISY 1M	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-DCHKIT4	VMAX CE KIT FOR 2 DAISY DAES 4 METER	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-DCHKIT4E	VMAX CE FACTORY KIT 2 DAE DAISY 4M	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-DCHKITU1	VMAX CE KIT FOR 2 DAISY DAES 1 METER	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-DCHKITU1E	VMAX CE FACTORY KIT 2 DAE DAISY 1M	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-DCHKITU4	VMAX CE KIT FOR 2 DAISY DAES 4 METER	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-DCHKITU4E	VMAX CE FACTORY KIT 2 DAE DAISY 4M	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-DCHKITUFD1	VMAX CE KIT FOR 2 DAISY DAES 1 METER	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-DCHKITUFD4	VMAX CE KIT FOR 2 DAISY DAES 4 METER	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-DCHUFD1E	VMAX CE FIELD ADD KIT 2 DAE DAISY 1M	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-DCHUFD4E	VMAX CE FIELD ADD KIT 2 DAE DAISY 4M	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-DE15DCHE	VMAX CE 15 SLOT DAE W/HIGH EFF PS	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-DE15DCHUE	VMAX CE 15 SLOT DAE W/HIGH EFF PS UPG	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-DE15DCHUFE	VMAX CE 15 SLOT DAE W/HIGH EFF PS UFD	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-DE15DIR	VMAX CE 15 SLOT DAE W/HIGH EFF PS	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-DE15DIRUE	VMAX CE 15 SLOT DAE W/HIGH EFF PS UPG	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-DE15DIRUFE	VMAX CE 15 SLOT DAE W/HIGH EFF PS UFD	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-DE15E	VMAX CE 15 SLOT DAE W/HIGH EFF PS	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-DE15EUF	VMAX CE 15 SLOT DAE W/HIGH EFF PS AFD	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-DE15EUPG	VMAX CE 15 SLOT DAE W/HIGH EFF PS ADD	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-DR01-FM	VMAX CE DR JOURNAL	\$0.00	CL-E	13%	\$0.00	\$238.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$238.86
5	PV-FABE-UFD	VMAX CE FABRIC CONNECTION - E	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-FAB-UFD	VMAX CE FABRIC CONNECTION	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-FE00400	VMAX CE 1Gb 4MM GIGE PORTS	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-FE00400T	VMAX CE 10Gb 4MM GIGE PORTS	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-FE00400TU	VMAX CE 10Gb 4MM GIGE PORTS-UPG	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-FE00400TUF	VMAX CE 10Gb 4MM GIGE PORTS-CONVERSION	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-FE00400U	VMAX CE 1Gb 4MM GIGE PORTS-UPG	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-FE00400UFD	VMAX CE 1Gb 4MM GIGE PORTS-CONVERSION	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-FE08000E	VMAX CE 8GB 8SM FC PORTS	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-FE08000EU	VMAX CE 8GB 8SM FC PORTS-UPG	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVFE08000EUF	VMAX CE 8Gb 8SM FC PORTS-CONVERSION	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-FE40000S	VMAX CE 16Gb 4MM FC PORTS	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-FE40000SU	VMAX CE 16Gb 4MM FC PORTS-ADD	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-FE40000SUF	VMAX CE 16Gb 4MM FC PORTS-CONVERSION	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-FE44000E	VMAX CE 8GB 4MM 4SM FC PORTS	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-FE44000EU	VMAX CE 8GB 4MM 4SM FC PORTS-UPG	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVFE44000EUF	VMAX CE 8GB 4MM 4SM FC PORTS-CONVERSION	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-FE62000E	VMAX CE 8GB 6MM 2SM FC PORTS	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-FE62000EU	VMAX CE 8GB 6MM 2SM FC PORTS-UPG	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVFE62000EUF	VMAX SP 8GB 6MM 2SM FC PORTS-CONVERSION	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-FE80000E	VMAX CE 8Gb 8MM FC PORTS	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-FE80000EU	VMAX CE 8Gb 8MM FC PORTS-UPG	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-FE80000EUF	VMAX CE 8Gb 8MM FC PORTS-CONVERSION	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-HA1	VMAX CE HA (SM)	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-HA2	VMAX CE HA (MD)	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-HA4	VMAX CE HA (LG)	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-INFRA-DS	VMAX CE INFRASTRUCTURE DATASTORE	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-MODEM	VMAX CE ZBA MODEM LEAD FREE	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-OM3-100M	OM3 50/125 micron opt cable LC- LC 100m	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-OM3-10M	OM3 50/125 micron opt cable LC-LC 10m	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-OM3-1M	OM3 50/125 micron opt cable LC-LC 1m	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-OM3-30M	OM3 50/125 micron opt cable LC-LC 30m	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-OM3-3M	OM3 50/125 micron opt cable LC-LC 3m	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-OM3-50M	OM3 50/125 micron opt cable LC-LC 50m	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-OM3-5M	OM3 50/125 micron opt cable LC-LC 5m	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-PW40UASTL	VMAX CE 30A 1PH CLIPSA 56PA332 AUS	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-PW40UASTLE	VMAX CE 30A 1PH CLIPSA 56PA332 AUS - E	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-PW40UIEC3	VMAX CE 30A 1PH IEC309-332P6 INTL	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-PW40UIEC3E	VMAX CE 30A 1PH IEC309-332P6 INTL - E	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-PW40URUS	VMAX CE 30A 1PH RUSSELLSTOLL 3750DP	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-PW40URUSE	VMAX CE 30A 1PH RUSSELLSTOLL 3750DP - E	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-PW40U-US	VMAX CE 30A 1PH L6-30P N.AMER. JAPAN	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-PW40U-USE	VMAX CE 30A 1PH L6-30P NA JAPAN - E	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-REP-REMOTE	VMAX CE DR OPTION	\$0.00	CL-E	13%	\$0.00	\$276.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$276.48
5	PV-RMIKIT	VMAX CE RACKMOUNT INSTALLATION KIT	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-ROLLBACK1	VMAX CE FC ROLLBACK	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-ROLLBACK2	VMAX CE SATA ROLLBACK	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-RP-APP	VMAX CE REP APPLIANCE G5	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-SB	VMAX CE STORAGE BAY	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-SBE	VMAX CE STORAGE BAY - E	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-SBEU	VMAX CE STORAGE BAY - E ADD	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-SBU	VMAX CE STORAGE BAY UPG	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-SBUX	VMAX CE STORAGE BAY EXPANSION UPG	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-SBX	VMAX CE STORAGE BAY EXPANSION	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-SECURE	VMAX CE SECURE BRACK KIT SYS & STOR BAY	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-SECUREJK	VMAX CE SECURE BRKT JNG KIT	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	PV-SP-APP	VMAX CE APPLIANCE	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-SP-APP-ADD	VMAX CE APP ONSITE ARRAYS 2-10	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-SP-APPALT	VMAX IMA APPLIANCE	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-SPARE-01	VMAX CE SPARE 1	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-SPARE-02	VMAX CE SPARE 2	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-SPARE-03	VMAX CE SPARE 3	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-SPARE-EFD	VMAX CE EFD DRIVE SPARE	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-SPARE-EFD1	VMAX CE EFD DRIVE SPARE	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-SPARE-FC	VMAX CE FC DRIVE SPARE	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-SPARE-SATA	VMAX CE SATA DRIVE SPARE	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-SPARESATA1	VMAX CE SATA DRIVE SPARE	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-SYS1	VMAX CE BASE INFRASTRUCTURE 1	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-SYS1E	VMAX CE BASE INFRASTRUCTURE 1E	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-SYS1U	VMAX SP BASE INFRASTRUCTURE 1 UPGRADE	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-SYS2	VMAX CE SCALE INFRASTRUCTURE 2	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-SYS2E	VMAX CE SCALE INFRASTRUCTURE 2E	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-SYS2EU	VMAX CE SCALE INFRASTRUCTURE 2E ADD	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-SYS2U	VMAX CE SCALE INFRASTRUCTURE 2 UPG	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-SYS3	VMAX CE SCALE INFRASTRUCTURE 3	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-SYS3COPKIT	VMAX CE SCALE INFSTRCTRE 3 COP CNV KIT	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-SYS3E	VMAX CE SCALE INFRASTRUCTURE 3E	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-SYS3E-SEP	VMAX CE SCALE INFRASTRUCTURE 3E SEP	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-SYS3E-SEPU	VMAX CE SCALE INFRASTRUCTURE 3E SEP ADD	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-SYS3EU	VMAX CE SCALE INFRASTRUCTURE 3E ADD	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-SYS3OPTKIT	VMAX CE SCALE INFSTRCTRE 3 OPT CNV KIT	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-SYS3-SEP	VMAX CE SCALE INFRASTRUCTURE 3 SEP	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-SYS3-SEPU	VMAX CE SCALE INFRASTRUCTURE 3 SEP UPG	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-SYS3U	VMAX CE SCALE INFRASTRUCTURE 3 UPG	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-SYS4	VMAX CE SCALE INFRASTRUCTURE 4	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-SYS4COPKIT	VMAX CE SCALE INFSTRCTRE 4 COP CNV KIT	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-SYS4E	VMAX CE SCALE INFRASTRUCTURE 4E	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-SYS4E-SEP	VMAX CE SCALE INFRASTRUCTURE 4E SEP	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-SYS4E-SEPU	VMAX CE SCALE INFRASTRUCTURE 4E SEP ADD	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-SYS4EU	VMAX CE SCALE INFRASTRUCTURE 4E ADD	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-SYS4OPTKIT	VMAX CE SCALE INFSTRCTRE 4 OPT CNV KIT	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-SYS4-SEP	VMAX CE SCALE INFRASTRUCTURE 4 SEP	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-SYS4-SEPU	VMAX CE SCALE INFRASTRUCTURE 4 SEP UPG	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-SYS4U	VMAX CE SCALE INFRASTRUCTURE 4 UPG	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-TELCO	VMAX CE ZBA INTL TELCO KIT	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PV-TOP-KIT	VMAX CE TOP ROUTING KIT	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-10GE-FCOE	VMAX CE 10Gb FCOE PORTS	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-128ED-ENG	VMAX CE ENGINE 2 ENCRYPT	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-128ED-ENGU	VMAX CE ENGINE 2 ENCRYPT ADD	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-128E-ENG	VMAX CE ENGINE 2	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-128E-ENGU	VMAX CE ENGINE 2 ADD	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-128GB-E	VMAX CE MEMCONV ENG 1 TO ENG 2	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-3UR	VMAX CE FACTORY KIT 3.5 DAE RAIL	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-3UR-FADD	VMAX CE FIELD ADD KIT 3.5 DAE RAIL	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-3UR-UPG	VMAX CE FACTORY ADD KIT 3.5 DAE RAIL	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-96ED-ENG	VMAX CE ENGINE 1 ENCRYPT	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-96ED-ENGU	VMAX CE ENGINE 1 ENCRYPT ADD	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-96E-ENG	VMAX CE ENGINE 1	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-96E-ENGU	VMAX CE ENGINE 1 ADD	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-DCHKIT1E	VMAX CE FACTORY KIT 2 DAE DAISY 1M	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-DCHKIT4E	VMAX CE FACTORY KIT 2 DAE DAISY 4M	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-DCHKITU1E	VMAX CE FACTORY KIT 2 DAE DAISY 1M	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-DCHKITU4E	VMAX CE FACTORY KIT 2 DAE DAISY 4M	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-DCHUFD1E	VMAX CE FIELD ADD KIT 2 DAE DAISY 1M	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-DCHUFD4E	VMAX CE FIELD ADD KIT 2 DAE DAISY 4M	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-DE15E	VMAX CE 15 SLOT DAE W/HIGH EFF PS	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-DE15EUF	VMAX CE 15 SLOT DAE W/HIGH EFF PS AFD	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-DE15EUPG	VMAX CE 15 SLOT DAE W/HIGH EFF PS ADD	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-FABE-UFD	VMAX CE FABRIC CONNECTION - E	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-FE00400	VMAX CE 1Gb 4MM GIGE PORTS	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-FE00400T	VMAX CE 10Gb 4MM GIGE PORTS	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-FE00400TU	VMAX CE 10Gb 4MM GIGE PORTS-ADD	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-FE00400TUF	VMAX CE 10Gb 4MM GIGE PORTS-CONVERSION	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-FE00400U	VMAX CE 1Gb 4MM GIGE PORTS-ADD	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-FE00400UFD	VMAX CE 1Gb 4MM GIGE PORTS-CONVERSION	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-FE08000E	VMAX CE 8Gb 8SM FC PORTS	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-FE08000EU	VMAX CE 8Gb 8SM FC PORTS-ADD	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PXFE08000EUF	VMAX CE 8Gb 8SM FC PORTS-CONVERSION	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-FE40000S	VMAX CE 16Gb 4MM FC PORTS	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-FE40000SU	VMAX CE 16Gb 4MM FC PORTS-ADD	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-FE40000SUF	VMAX CE 16Gb 4MM FC PORTS-CONVERSION	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-FE44000E	VMAX CE 8Gb 4MM 4SM FC PORTS	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-FE44000EU	VMAX CE 8Gb 4MM 4SM FC PORTS-ADD	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PXFE44000EUF	VMAX CE 8Gb 4MM 4SM FC PORTS-CONVERSION	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-FE62000E	VMAX CE 8Gb 6MM 2SM FC PORTS	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-FE62000EU	VMAX CE 8Gb 6MM 2SM FC PORTS-ADD	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	PXFE62000EUF	VMAX CE 8GB 6MM 2SM FC PORTS-CONVERSION	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-FE80000E	VMAX CE 8Gb 8MM FC PORTS	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-FE80000EU	VMAX CE 8Gb 8MM FC PORTS-ADD	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-FE80000EUF	VMAX CE 8Gb 8MM FC PORTS-CONVERSION	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-MODEM	VMAX CE ZBA MODEM LEAD FREE	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-OM3-100M	OM3 50/125 micron opt cable LC- LC 100m	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-OM3-10M	OM3 50/125 micron opt cable LC-LC 10m	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-OM3-1M	OM3 50/125 micron opt cable LC-LC 1m	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-OM3-30M	OM3 50/125 micron opt cable LC-LC 30m	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-OM3-3M	OM3 50/125 micron opt cable LC-LC 3m	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-OM3-50M	OM3 50/125 micron opt cable LC-LC 50m	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-OM3-5M	OM3 50/125 micron opt cable LC-LC 5m	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-PW40UASTLE	VMAX CE 30A 1PH CLIPAL 56PA332 AUS - E	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-PW40UIEC3E	VMAX CE 30A 1PH IEC309-332P6 INTL - E	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-PW40URUSE	VMAX CE 30A 1PH RUSSELLSTOLL 3750DP - E	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-PW40U-USE	VMAX CE 30A 1PH L6-30P NA, JAPAN - E	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-RMIKIT	VMAX CE RACKMOUNT INSTALLATION KIT	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-SBE	VMAX CE STORAGE BAY - E	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-SBEU	VMAX CE STORAGE BAY - E ADD	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-SECURE	VMAX CE SECURE BRACK KIT SYS & STOR BAY	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-SECUREJK	VMAX CE SECURE BRKT JNG KIT	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-SYS1E	VMAX CE BASE INFRASTRUCTURE 1E	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-SYS2E	VMAX CE SCALE INFRASTRUCTURE 2E	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-SYS2EU	VMAX CE SCALE INFRASTRUCTURE 2E ADD	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-SYS3E	VMAX CE SCALE INFRASTRUCTURE 3E	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-SYS3E-SEP	VMAX CE SCALE INFRASTRUCTURE 3E SEP	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-SYS3E-SEPU	VMAX CE SCALE INFRASTRUCTURE 3E SEP ADD	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-SYS3EU	VMAX CE SCALE INFRASTRUCTURE 3E ADD	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-SYS4E	VMAX CE SCALE INFRASTRUCTURE 4E	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-SYS4E-SEP	VMAX CE SCALE INFRASTRUCTURE 4E SEP	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-SYS4E-SEPU	VMAX CE SCALE INFRASTRUCTURE 4E SEP ADD	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-SYS4EU	VMAX CE SCALE INFRASTRUCTURE 4E ADD	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-TELCO	VMAX CE ZBA INTL TELCO KIT	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PX-TOP-KIT	VMAX CE TOP ROUTING KIT	\$0.00	CL-E	13%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-521	SYMM MGMT SUITE SATA 0-14TB	\$1,000.00	D1	36%	\$640.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$180.00
5	456-000-522	SYMM MGMT SUITE SATA 15-25TB	\$945.00	D1	36%	\$604.80	\$170.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$170.10
5	456-000-523	SYMM MGMT SUITE SATA 26-40TB	\$830.00	D1	36%	\$531.20	\$149.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$149.40
5	456-000-524	SYMM MGMT SUITE SATA 41-60TB	\$775.00	D1	36%	\$496.00	\$139.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$139.50
5	456-000-525	SYMM MGMT SUITE SATA 61-100TB	\$740.00	D1	36%	\$473.60	\$133.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$133.20
5	456-000-526	SYMM MGMT SUITE SATA 101-150TB	\$665.00	D1	36%	\$425.60	\$119.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$119.70
5	456-000-527	SYMM MGMT SUITE SATA 151-250TB	\$590.00	D1	36%	\$377.60	\$106.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$106.20
5	456-000-528	SYMM MGMT SUITE SATA 251-400TB	\$515.00	D1	36%	\$329.60	\$92.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$92.70
5	456-000-529	SYMM MGMT SUITE SATA 401-600TB	\$450.00	D1	36%	\$288.00	\$81.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$81.00
5	456-000-530	SYMM MGMT SUITE SATA 601-1000TB	\$385.00	D1	36%	\$246.40	\$69.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$69.30
5	456-000-531	SYMM MGMT SUITE SATA 1000TB +	\$335.00	D1	36%	\$214.40	\$60.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$60.30
5	456-000-532	SYMM MGMT SUITE NON-SATA 0-14TB	\$2,010.00	D1	36%	\$1,286.40	\$361.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$361.80
5	456-000-533	SYMM MGMT SUITE NON-SATA 15-25TB	\$1,890.00	D1	36%	\$1,209.60	\$340.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$340.20
5	456-000-534	SYMM MGMT SUITE NON-SATA 26-40TB	\$1,665.00	D1	36%	\$1,065.60	\$299.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$299.70
5	456-000-535	SYMM MGMT SUITE NON-SATA 41-60TB	\$1,550.00	D1	36%	\$992.00	\$279.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$279.00
5	456-000-536	SYMM MGMT SUITE NON-SATA 61-100TB	\$1,485.00	D1	36%	\$950.40	\$267.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$267.30
5	456-000-537	SYMM MGMT SUITE NON-SATA 101-150TB	\$1,335.00	D1	36%	\$854.40	\$240.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$240.30
5	456-000-538	SYMM MGMT SUITE NON-SATA 151-250TB	\$1,185.00	D1	36%	\$758.40	\$213.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$213.30
5	456-000-539	SYMM MGMT SUITE NON-SATA 251-400TB	\$1,020.00	D1	36%	\$652.80	\$183.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$183.60
5	456-000-540	SYMM MGMT SUITE NON-SATA 401-600TB	\$890.00	D1	36%	\$569.60	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$160.20
5	456-000-541	SYMM MGMT SUITE NON-SATA 601-1000TB	\$775.00	D1	36%	\$496.00	\$139.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$139.50
5	456-000-542	SYMM MGMT SUITE NON-SATA 1000TB +	\$665.00	D1	36%	\$425.60	\$119.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$119.70
5	456-005-541	ADV FAST SUITE FTS 0-14TB	\$0.00	D1	36%	\$0.00	\$185.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$185.04
5	456-005-542	ADV FAST SUITE FTS 15-25TB	\$0.00	D1	36%	\$0.00	\$136.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$136.08
5	456-005-543	ADV FAST SUITE FTS 26-40TB	\$0.00	D1	36%	\$0.00	\$110.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$110.16
5	456-005-544	ADV FAST SUITE FTS 41-60TB	\$0.00	D1	36%	\$0.00	\$81.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$81.36
5	456-005-545	ADV FAST SUITE FTS 61-100TB	\$0.00	D1	36%	\$0.00	\$62.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$62.64
5	456-005-546	ADV FAST SUITE FTS 101-150TB	\$0.00	D1	36%	\$0.00	\$152.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$152.64
5	456-005-547	ADV FAST SUITE FTS 151-250TB	\$0.00	D1	36%	\$0.00	\$141.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$141.84
5	456-005-548	ADV FAST SUITE FTS 251-400TB	\$0.00	D1	36%	\$0.00	\$122.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$122.40
5	456-005-549	ADV FAST SUITE FTS 401-600TB	\$0.00	D1	36%	\$0.00	\$95.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$95.04
5	456-005-550	ADV FAST SUITE FTS 601-1000TB	\$0.00	D1	36%	\$0.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	456-005-551	ADV FAST SUITE FTS 1001TB+	\$0.00	D1	36%	\$0.00	\$173.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$173.52
5	456-005-552	SRDF-A FTS 0 - 14TB	\$0.00	D1	36%	\$0.00	\$394.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$394.20
5	456-005-553	SRDF-A FTS 15-25TB	\$0.00	D1	36%	\$0.00	\$370.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$370.80
5	456-005-554	SRDF-A FTS 26-40TB	\$0.00	D1	36%	\$0.00	\$325.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$325.80
5	456-005-555	SRDF-A FTS 41-60TB	\$0.00	D1	36%	\$0.00	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$291.60
5	456-005-556	SRDF-A FTS 61-100TB	\$0.00	D1	36%	\$0.00	\$261.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$261.00
5	456-005-557	SRDF-A FTS 101-150TB	\$0.00	D1	36%	\$0.00	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5	456-005-558	SRDF-A FTS 151-250TB	\$0.00	D1	36%	\$0.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.00
5	456-005-559	SRDF-A FTS 251-400TB	\$0.00	D1	36%	\$0.00	\$169.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$169.20
5	456-005-560	SRDF-A FTS 401-600TB	\$0.00	D1	36%	\$0.00	\$145.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$145.80
5	456-005-561	SRDF-A FTS 601-1000TB	\$0.00	D1	36%	\$0.00	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$124.20
5	456-005-562	SRDF-A FTS 1000TB+	\$0.00	D1	36%	\$0.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.00
5	456-005-563	SRDF-S FTS 0 - 14TB	\$0.00	D1	36%	\$0.00	\$394.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$394.20
5	456-005-564	SRDF-S FTS 15-25TB	\$0.00	D1	36%	\$0.00	\$370.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$370.80

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	456-005-565	SRDF-S FTS 26-40TB	\$0.00	D1	36%	\$0.00	\$325.80	\$0.00	\$0.00	\$0.00	\$0.00	\$325.80
5	456-005-566	SRDF-S FTS 41-60TB	\$0.00	D1	36%	\$0.00	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$291.60
5	456-005-567	SRDF-S FTS 61-100TB	\$0.00	D1	36%	\$0.00	\$261.00	\$0.00	\$0.00	\$0.00	\$0.00	\$261.00
5	456-005-568	SRDF-S FTS 101-150TB	\$0.00	D1	36%	\$0.00	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5	456-005-569	SRDF-S FTS 151-250TB	\$0.00	D1	36%	\$0.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.00
5	456-005-570	SRDF-S FTS 251-400TB	\$0.00	D1	36%	\$0.00	\$169.20	\$0.00	\$0.00	\$0.00	\$0.00	\$169.20
5	456-005-571	SRDF-S FTS 401-600TB	\$0.00	D1	36%	\$0.00	\$145.80	\$0.00	\$0.00	\$0.00	\$0.00	\$145.80
5	456-005-572	SRDF-S FTS 601-1000TB	\$0.00	D1	36%	\$0.00	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$124.20
5	456-005-573	SRDF-S FTS 1001TB+	\$0.00	D1	36%	\$0.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.00
5	456-005-574	SRDF-STAR FTS 0 - 14TB	\$0.00	D1	36%	\$0.00	\$310.50	\$0.00	\$0.00	\$0.00	\$0.00	\$310.50
5	456-005-575	SRDF-STAR FTS 15-25TB	\$0.00	D1	36%	\$0.00	\$293.40	\$0.00	\$0.00	\$0.00	\$0.00	\$293.40
5	456-005-576	SRDF-STAR FTS 26-40TB	\$0.00	D1	36%	\$0.00	\$258.30	\$0.00	\$0.00	\$0.00	\$0.00	\$258.30
5	456-005-577	SRDF-STAR FTS 41-60TB	\$0.00	D1	36%	\$0.00	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5	456-005-578	SRDF-STAR FTS 61-100TB	\$0.00	D1	36%	\$0.00	\$206.10	\$0.00	\$0.00	\$0.00	\$0.00	\$206.10
5	456-005-579	SRDF-STAR FTS 101-150TB	\$0.00	D1	36%	\$0.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$181.80
5	456-005-580	SRDF-STAR FTS 151-250TB	\$0.00	D1	36%	\$0.00	\$156.60	\$0.00	\$0.00	\$0.00	\$0.00	\$156.60
5	456-005-581	SRDF-STAR FTS 251-400TB	\$0.00	D1	36%	\$0.00	\$133.20	\$0.00	\$0.00	\$0.00	\$0.00	\$133.20
5	456-005-582	SRDF-STAR FTS 401-600TB	\$0.00	D1	36%	\$0.00	\$114.30	\$0.00	\$0.00	\$0.00	\$0.00	\$114.30
5	456-005-583	SRDF-STAR FTS 601-1000TB	\$0.00	D1	36%	\$0.00	\$98.10	\$0.00	\$0.00	\$0.00	\$0.00	\$98.10
5	456-005-584	SRDF-STAR FTS 1001TB+	\$0.00	D1	36%	\$0.00	\$84.60	\$0.00	\$0.00	\$0.00	\$0.00	\$84.60
5	456-005-585	TF-CLONE FTS 0-14TB	\$0.00	D1	36%	\$0.00	\$228.60	\$0.00	\$0.00	\$0.00	\$0.00	\$228.60
5	456-005-586	TF-CLONE FTS 15-25TB	\$0.00	D1	36%	\$0.00	\$213.30	\$0.00	\$0.00	\$0.00	\$0.00	\$213.30
5	456-005-587	TF-CLONE FTS 26-40TB	\$0.00	D1	36%	\$0.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$189.00
5	456-005-588	TF-CLONE FTS 41-60TB	\$0.00	D1	36%	\$0.00	\$175.50	\$0.00	\$0.00	\$0.00	\$0.00	\$175.50
5	456-005-589	TF-CLONE FTS 61-100TB	\$0.00	D1	36%	\$0.00	\$168.30	\$0.00	\$0.00	\$0.00	\$0.00	\$168.30
5	456-005-590	TF-CLONE FTS 101-150TB	\$0.00	D1	36%	\$0.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	456-005-591	TF-CLONE FTS 151-250TB	\$0.00	D1	36%	\$0.00	\$134.10	\$0.00	\$0.00	\$0.00	\$0.00	\$134.10
5	456-005-592	TF-CLONE FTS 251-400TB	\$0.00	D1	36%	\$0.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$117.00
5	456-005-593	TF-CLONE FTS 401-600TB	\$0.00	D1	36%	\$0.00	\$101.70	\$0.00	\$0.00	\$0.00	\$0.00	\$101.70
5	456-005-594	TF-CLONE FTS 601-1000TB	\$0.00	D1	36%	\$0.00	\$89.10	\$0.00	\$0.00	\$0.00	\$0.00	\$89.10
5	456-005-595	TF-CLONE FTS 1001TB+	\$0.00	D1	36%	\$0.00	\$77.40	\$0.00	\$0.00	\$0.00	\$0.00	\$77.40
5	456-005-596	TF-SNAP FTS 0 - 14TB	\$0.00	D1	36%	\$0.00	\$228.60	\$0.00	\$0.00	\$0.00	\$0.00	\$228.60
5	456-005-597	TF-SNAP FTS 15-25TB	\$0.00	D1	36%	\$0.00	\$213.30	\$0.00	\$0.00	\$0.00	\$0.00	\$213.30
5	456-005-598	TF-SNAP FTS 26-40TB	\$0.00	D1	36%	\$0.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$189.00
5	456-005-599	TF-SNAP FTS 41-60TB	\$0.00	D1	36%	\$0.00	\$175.50	\$0.00	\$0.00	\$0.00	\$0.00	\$175.50
5	456-005-600	TF-SNAP FTS 61-100TB	\$0.00	D1	36%	\$0.00	\$168.30	\$0.00	\$0.00	\$0.00	\$0.00	\$168.30
5	456-005-601	TF-SNAP FTS 101-150TB	\$0.00	D1	36%	\$0.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	456-005-602	TF-SNAP FTS 151-250TB	\$0.00	D1	36%	\$0.00	\$134.10	\$0.00	\$0.00	\$0.00	\$0.00	\$134.10
5	456-005-603	TF-SNAP FTS 251-400TB	\$0.00	D1	36%	\$0.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$117.00
5	456-005-604	TF-SNAP FTS 401-600TB	\$0.00	D1	36%	\$0.00	\$101.70	\$0.00	\$0.00	\$0.00	\$0.00	\$101.70
5	456-005-605	TF-SNAP FTS 601-1000TB	\$0.00	D1	36%	\$0.00	\$89.10	\$0.00	\$0.00	\$0.00	\$0.00	\$89.10
5	456-005-606	TF-SNAP FTS 1001TB+	\$0.00	D1	36%	\$0.00	\$77.40	\$0.00	\$0.00	\$0.00	\$0.00	\$77.40
5	456-005-607	SYMM MGMT NON-SATA 0-14TB	\$0.00	D1	36%	\$0.00	\$361.80	\$0.00	\$0.00	\$0.00	\$0.00	\$361.80
5	456-005-608	SYMM MGMT NON-SATA 15-25TB	\$0.00	D1	36%	\$0.00	\$340.20	\$0.00	\$0.00	\$0.00	\$0.00	\$340.20
5	456-005-609	SYMM MGMT NON-SATA 26-40TB	\$0.00	D1	36%	\$0.00	\$299.70	\$0.00	\$0.00	\$0.00	\$0.00	\$299.70
5	456-005-610	SYMM MGMT NON-SATA 41-60TB	\$0.00	D1	36%	\$0.00	\$279.00	\$0.00	\$0.00	\$0.00	\$0.00	\$279.00
5	456-005-611	SYMM MGMT NON-SATA 61-100TB	\$0.00	D1	36%	\$0.00	\$267.30	\$0.00	\$0.00	\$0.00	\$0.00	\$267.30
5	456-005-612	SYMM MGMT NON-SATA 101-150TB	\$0.00	D1	36%	\$0.00	\$240.30	\$0.00	\$0.00	\$0.00	\$0.00	\$240.30
5	456-005-613	SYMM MGMT NON-SATA 151-250TB	\$0.00	D1	36%	\$0.00	\$213.30	\$0.00	\$0.00	\$0.00	\$0.00	\$213.30
5	456-005-614	SYMM MGMT NON-SATA 251-400TB	\$0.00	D1	36%	\$0.00	\$183.60	\$0.00	\$0.00	\$0.00	\$0.00	\$183.60
5	456-005-615	SYMM MGMT NON-SATA 401-600TB	\$0.00	D1	36%	\$0.00	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$160.20
5	456-005-616	SYMM MGMT NON-SATA 601-1000TB	\$0.00	D1	36%	\$0.00	\$139.50	\$0.00	\$0.00	\$0.00	\$0.00	\$139.50
5	456-005-617	SYMM MGMT NON-SATA 1001TB+	\$0.00	D1	36%	\$0.00	\$119.70	\$0.00	\$0.00	\$0.00	\$0.00	\$119.70
5	456-005-618	SYMM MGMT SATA 0-14TB	\$0.00	D1	36%	\$0.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$180.00
5	456-005-619	SYMM MGMT SATA 15-25TB	\$0.00	D1	36%	\$0.00	\$170.10	\$0.00	\$0.00	\$0.00	\$0.00	\$170.10
5	456-005-620	SYMM MGMT SATA 26-40TB	\$0.00	D1	36%	\$0.00	\$149.40	\$0.00	\$0.00	\$0.00	\$0.00	\$149.40
5	456-005-621	SYMM MGMT SATA 41-60TB	\$0.00	D1	36%	\$0.00	\$139.50	\$0.00	\$0.00	\$0.00	\$0.00	\$139.50
5	456-005-622	SYMM MGMT SATA 61-100TB	\$0.00	D1	36%	\$0.00	\$133.20	\$0.00	\$0.00	\$0.00	\$0.00	\$133.20
5	456-005-623	SYMM MGMT SATA 101-150TB	\$0.00	D1	36%	\$0.00	\$119.70	\$0.00	\$0.00	\$0.00	\$0.00	\$119.70
5	456-005-624	SYMM MGMT SATA 151-250TB	\$0.00	D1	36%	\$0.00	\$106.20	\$0.00	\$0.00	\$0.00	\$0.00	\$106.20
5	456-005-625	SYMM MGMT SATA 251-400TB	\$0.00	D1	36%	\$0.00	\$92.70	\$0.00	\$0.00	\$0.00	\$0.00	\$92.70
5	456-005-626	SYMM MGMT SATA 401-600TB	\$0.00	D1	36%	\$0.00	\$81.00	\$0.00	\$0.00	\$0.00	\$0.00	\$81.00
5	456-005-627	SYMM MGMT SATA 601-1000TB	\$0.00	D1	36%	\$0.00	\$69.30	\$0.00	\$0.00	\$0.00	\$0.00	\$69.30
5	456-005-628	SYMM MGMT SATA 1001TB+	\$0.00	D1	36%	\$0.00	\$60.30	\$0.00	\$0.00	\$0.00	\$0.00	\$60.30
5	456-005-731	OR-DM NON-SATA 0-14TB	\$0.00	D1	36%	\$0.00	\$709.56	\$0.00	\$0.00	\$0.00	\$0.00	\$709.56
5	456-005-732	OR-DM NON-SATA 15-25TB	\$0.00	D1	36%	\$0.00	\$667.44	\$0.00	\$0.00	\$0.00	\$0.00	\$667.44
5	456-005-733	OR-DM NON-SATA 26-40TB	\$0.00	D1	36%	\$0.00	\$588.06	\$0.00	\$0.00	\$0.00	\$0.00	\$588.06
5	456-005-734	OR-DM NON-SATA 41-60TB	\$0.00	D1	36%	\$0.00	\$524.88	\$0.00	\$0.00	\$0.00	\$0.00	\$524.88
5	456-005-735	OR-DM NON-SATA 61-100TB	\$0.00	D1	36%	\$0.00	\$468.18	\$0.00	\$0.00	\$0.00	\$0.00	\$468.18
5	456-005-736	OR-DM NON-SATA 101-150TB	\$0.00	D1	36%	\$0.00	\$414.72	\$0.00	\$0.00	\$0.00	\$0.00	\$414.72
5	456-005-737	OR-DM NON-SATA 151-250TB	\$0.00	D1	36%	\$0.00	\$356.40	\$0.00	\$0.00	\$0.00	\$0.00	\$356.40
5	456-005-738	OR-DM NON-SATA 251-400TB	\$0.00	D1	36%	\$0.00	\$304.56	\$0.00	\$0.00	\$0.00	\$0.00	\$304.56
5	456-005-739	OR-DM NON-SATA 401-600TB	\$0.00	D1	36%	\$0.00	\$262.44	\$0.00	\$0.00	\$0.00	\$0.00	\$262.44
5	456-005-740	OR-DM NON-SATA 601-1000TB	\$0.00	D1	36%	\$0.00	\$225.18	\$0.00	\$0.00	\$0.00	\$0.00	\$225.18
5	456-005-741	OR-DM NON-SATA 1001TB+	\$0.00	D1	36%	\$0.00	\$192.78	\$0.00	\$0.00	\$0.00	\$0.00	\$192.78
5	456-005-742	OR-DM SATA 0-14TB	\$0.00	D1	36%	\$0.00	\$354.78	\$0.00	\$0.00	\$0.00	\$0.00	\$354.78
5	456-005-743	OR-DM SATA 15-25TB	\$0.00	D1	36%	\$0.00	\$333.72	\$0.00	\$0.00	\$0.00	\$0.00	\$333.72
5	456-005-744	OR-DM SATA 26-40TB	\$0.00	D1	36%	\$0.00	\$293.22	\$0.00	\$0.00	\$0.00	\$0.00	\$293.22
5	456-005-745	OR-DM SATA 41-60TB	\$0.00	D1	36%	\$0.00	\$262.44	\$0.00	\$0.00	\$0.00	\$0.00	\$262.44
5	456-005-746	OR-DM SATA 61-100TB	\$0.00	D1	36%	\$0.00	\$234.90	\$0.00	\$0.00	\$0.00	\$0.00	\$234.90

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					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	456-005-747	OR-DM SATA 101-150TB	\$0.00	D1	36%	\$207.36	\$0.00	\$207.36	\$0.00	\$0.00	\$0.00	\$0.00	\$207.36
5	456-005-748	OR-DM SATA 151-250TB	\$0.00	D1	36%	\$0.00	\$178.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$178.20
5	456-005-749	OR-DM SATA 251-400TB	\$0.00	D1	36%	\$0.00	\$152.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$152.28
5	456-005-750	OR-DM SATA 401-600TB	\$0.00	D1	36%	\$0.00	\$131.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$131.22
5	456-005-751	OR-DM SATA 601-1000TB	\$0.00	D1	36%	\$0.00	\$111.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$111.78
5	456-005-752	OR-DM SATA 1001TB+	\$0.00	D1	36%	\$0.00	\$97.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$97.20
5	456-011-711	FAST REGISTERED 0-14TB	\$0.00	D1	36%	\$0.00	\$445.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$445.32
5	456-011-712	FAST REGISTERED 1001+	\$0.00	D1	36%	\$0.00	\$166.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$166.14
5	456-011-713	FAST REGISTERED 101-150TB	\$0.00	D1	36%	\$0.00	\$244.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$244.44
5	456-011-714	FAST REGISTERED 151-250TB	\$0.00	D1	36%	\$0.00	\$225.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$225.54
5	456-011-715	FAST REGISTERED 15-25TB	\$0.00	D1	36%	\$0.00	\$393.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$393.48
5	456-011-716	FAST REGISTERED 251-400TB	\$0.00	D1	36%	\$0.00	\$206.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$206.64
5	456-011-717	FAST REGISTERED 26-40TB	\$0.00	D1	36%	\$0.00	\$343.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$343.44
5	456-011-718	FAST REGISTERED 401-600TB	\$0.00	D1	36%	\$0.00	\$196.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$196.74
5	456-011-719	FAST REGISTERED 41-60TB	\$0.00	D1	36%	\$0.00	\$298.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.08
5	456-011-720	FAST REGISTERED 601-1000TB	\$0.00	D1	36%	\$0.00	\$182.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$182.52
5	456-011-721	FAST REGISTERED 61-100TB	\$0.00	D1	36%	\$0.00	\$261.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$261.90
5	456-011-733	FAST VP REGISTERED 0-14TB	\$0.00	D1	36%	\$0.00	\$445.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$445.32
5	456-011-734	FAST VP REGISTERED 1001+	\$0.00	D1	36%	\$0.00	\$166.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$166.14
5	456-011-735	FAST VP REGISTERED 101-150TB	\$0.00	D1	36%	\$0.00	\$244.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$244.44
5	456-011-736	FAST VP REGISTERED 151-250TB	\$0.00	D1	36%	\$0.00	\$225.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$225.54
5	456-011-737	FAST VP REGISTERED 15-25TB	\$0.00	D1	36%	\$0.00	\$393.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$393.48
5	456-011-738	FAST VP REGISTERED 251-400TB	\$0.00	D1	36%	\$0.00	\$206.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$206.64
5	456-011-739	FAST VP REGISTERED 26-40TB	\$0.00	D1	36%	\$0.00	\$343.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$343.44
5	456-011-740	FAST VP REGISTERED 401-600TB	\$0.00	D1	36%	\$0.00	\$196.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$196.74
5	456-011-741	FAST VP REGISTERED 41-60TB	\$0.00	D1	36%	\$0.00	\$298.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.08
5	456-011-742	FAST VP REGISTERED 601-1000TB	\$0.00	D1	36%	\$0.00	\$182.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$182.52
5	456-011-743	FAST VP REGISTERED 61-100TB	\$0.00	D1	36%	\$0.00	\$261.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$261.90
5	456-101-739	SPA 1TB NON-SATA 0-14TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-740	SPA 1TB NON-SATA 15-25TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-741	SPA 1TB NON-SATA 26-40TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-742	SPA 1TB NON-SATA 41-60TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-743	SPA 1TB NON-SATA 61-100TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-744	SPA 1TB NON-SATA 101-150TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-745	SPA 1TB NON-SATA 151-250TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-746	SPA 1TB NON-SATA 251-400TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-747	SPA 1TB NON-SATA 401-600TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-748	SPA 1TB NON-SATA 601-1000TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-749	SPA 1TB NON-SATA 1001TB+	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-750	SPA 1TB SATA 0-14TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-751	SPA 1TB SATA 15-25TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-752	SPA 1TB SATA 26-40TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-753	SPA 1TB SATA 41-60TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-754	SPA 1TB SATA 61-100TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-755	SPA 1TB SATA 101-150TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-756	SPA 1TB SATA 151-250TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-757	SPA 1TB SATA 251-400TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-758	SPA 1TB SATA 401-600TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-759	SPA 1TB SATA 601-1000TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-760	SPA 1TB SATA 1001TB+	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-889	COMPUSSET AFP COLOR EMITTER RECOVERY	\$0.00	D1	36%	\$0.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$540.00
5	456-101-890	COMPUSSET CALLABLE COMPUSSET DEV-TEST	\$0.00	D1	36%	\$0.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,440.00
5	456-102-542	ENGINUITY NON-SATA 0-14TB (TCF0100)	\$2,020.00	D1	36%	\$1,292.80	\$141.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$141.40
5	456-102-543	ENGINUITY NON-SATA 15-25TB (TCF0200)	\$1,940.00	D1	36%	\$1,241.60	\$135.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$135.80
5	456-102-544	ENGINUITY NON-SATA 26-40TB (TCF0300)	\$1,860.00	D1	36%	\$1,260.20	\$130.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$130.20
5	456-102-545	ENGINUITY NON-SATA 41-60TB (TCF0400)	\$1,790.00	D1	36%	\$1,145.60	\$125.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$125.30
5	456-102-546	ENGINUITY NON-SATA 61-100TB (TCF0500)	\$1,710.00	D1	36%	\$1,094.40	\$119.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$119.70
5	456-102-547	ENGINUITY NON-SATA 101-150TB (TCF0600)	\$1,650.00	D1	36%	\$1,056.00	\$115.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$115.50
5	456-102-548	ENGINUITY NON-SATA 151-250TB (TCF0700)	\$1,580.00	D1	36%	\$1,011.20	\$110.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$110.60
5	456-102-549	ENGINUITY NON-SATA 251-400TB (TCF0800)	\$1,520.00	D1	36%	\$972.80	\$106.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$106.40
5	456-102-550	ENGINUITY NON-SATA 401-600TB (TCF0900)	\$1,460.00	D1	36%	\$934.40	\$102.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$102.20
5	456-102-551	ENGINUITY NON-SATA 601-1000TB (TCF1000)	\$1,400.00	D1	36%	\$896.00	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$98.00
5	456-102-552	ENGINUITY NON-SATA 1001+ (TCF1100)	\$1,340.00	D1	36%	\$857.60	\$93.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$93.80
5	456-102-553	ENGINUITY SATA 0-14TB (TCS0100)	\$910.00	D1	36%	\$582.40	\$63.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$63.70
5	456-102-554	ENGINUITY SATA 15-25TB (TCS0200)	\$870.00	D1	36%	\$556.80	\$60.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$60.90
5	456-102-555	ENGINUITY SATA 26-40TB (TCS0300)	\$840.00	D1	36%	\$537.60	\$58.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$58.80
5	456-102-556	ENGINUITY SATA 41-60TB (TCS0400)	\$800.00	D1	36%	\$512.00	\$56.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$56.00
5	456-102-557	ENGINUITY SATA 61-100TB (TCS0500)	\$770.00	D1	36%	\$492.80	\$53.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$53.90
5	456-102-558	ENGINUITY SATA 101-150TB (TCS0600)	\$740.00	D1	36%	\$473.60	\$51.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$51.80
5	456-102-559	ENGINUITY SATA 151-250TB (TCS0700)	\$710.00	D1	36%	\$454.40	\$49.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$49.70
5	456-102-560	ENGINUITY SATA 251-400TB (TCS0800)	\$680.00	D1	36%	\$435.20	\$47.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$47.60
5	456-102-561	ENGINUITY SATA 401-600TB (TCS0900)	\$660.00	D1	36%	\$422.40	\$46.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46.20
5	456-102-562	ENGINUITY SATA 601-1000TB (TCS1000)	\$630.00	D1	36%	\$403.20	\$44.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$44.10
5	456-102-563	ENGINUITY SATA 1001+ (TCS1100)	\$600.00	D1	36%	\$384.00	\$42.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$42.00
5	456-102-565	OPTIMIZER NON-SATA 0-14TB (TCF0100)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-566	OPTIMIZER NON-SATA 15-25TB (TCF0200)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-567	OPTIMIZER NON-SATA 26-40TB (TCF0300)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-568	OPTIMIZER NON-SATA 41-60TB (TCF0400)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-569	OPTIMIZER NON-SATA 61-100TB (TCF0500)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-570	OPTIMIZER NON-SATA 101-150TB (TCF0600)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	456-102-571	OPTIMIZER NON-SATA 151-250TB (TCF0700)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-572	OPTIMIZER NON-SATA 251-400TB (TCF0800)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-573	OPTIMIZER NON-SATA 401-600TB (TCF0900)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-574	OPTIMIZER NON-SATA 601-1000TB (TCF1000)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-575	OPTIMIZER NON-SATA 1001+ (TCF1100)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-576	OPTIMIZER SATA 0-14TB (TCS0100)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-577	OPTIMIZER SATA 15-25TB (TCS0200)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-578	OPTIMIZER SATA 26-40TB (TCS0300)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-579	OPTIMIZER SATA 41-60TB (TCS0400)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-580	OPTIMIZER SATA 61-100TB (TCS0500)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-581	OPTIMIZER SATA 101-150TB (TCS0600)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-582	OPTIMIZER SATA 151-250TB (TCS0700)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-583	OPTIMIZER SATA 251-400TB (TCS0800)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-584	OPTIMIZER SATA 401-600TB (TCS0900)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-585	OPTIMIZER SATA 601-1000TB (TCS1000)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-586	OPTIMIZER SATA 1001+ (TCS1100)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-588	ATSM NON-SATA 0-14TB (TCF0100)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-589	ATSM NON-SATA 15-25TB (TCF0200)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-590	ATSM NON-SATA 26-40TB (TCF0300)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-591	ATSM NON-SATA 41-60TB (TCF0400)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-592	ATSM NON-SATA 61-100TB (TCF0500)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-593	ATSM NON-SATA 101-150TB (TCF0600)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-594	ATSM NON-SATA 151-250TB (TCF0700)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-595	ATSM NON-SATA 251-400TB (TCF0800)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-596	ATSM NON-SATA 401-600TB (TCF0900)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-597	ATSM NON-SATA 601-1000TB (TCF1000)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-598	ATSM NON-SATA 1001+ (TCF1100)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-599	ATSM SATA 0-14TB (TCS0100)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-600	ATSM SATA 15-25TB (TCS0200)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-601	ATSM SATA 26-40TB (TCS0300)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-602	ATSM SATA 41-60TB (TCS0400)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-603	ATSM SATA 61-100TB (TCS0500)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-604	ATSM SATA 101-150TB (TCS0600)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-605	ATSM SATA 151-250TB (TCS0700)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-606	ATSM SATA 251-400TB (TCS0800)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-607	ATSM SATA 401-600TB (TCS0900)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-608	ATSM SATA 601-1000TB (TCS1000)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-609	ATSM SATA 1001+ (TCS1100)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-611	TSM NON-SATA 0-14TB (TCF0100)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-612	TSM NON-SATA 15-25TB (TCF0200)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-613	TSM NON-SATA 26-40TB (TCF0300)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-614	TSM NON-SATA 41-60TB (TCF0400)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-615	TSM NON-SATA 61-100TB (TCF0500)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-616	TSM NON-SATA 101-150TB (TCF0600)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-617	TSM NON-SATA 151-250TB (TCF0700)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-618	TSM NON-SATA 251-400TB (TCF0800)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-619	TSM NON-SATA 401-600TB (TCF0900)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-620	TSM NON-SATA 601-1000TB (TCF1000)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-621	TSM NON-SATA 1001+ (TCF1100)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-622	TSM SATA 0-14TB (TCS0100)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-623	TSM SATA 15-25TB (TCS0200)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-624	TSM SATA 26-40TB (TCS0300)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-625	TSM SATA 41-60TB (TCS0400)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-626	TSM SATA 61-100TB (TCS0500)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-627	TSM SATA 101-150TB (TCS0600)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-628	TSM SATA 151-250TB (TCS0700)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-629	TSM SATA 251-400TB (TCS0800)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-630	TSM SATA 401-600TB (TCS0900)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-631	TSM SATA 601-1000TB (TCS1000)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-632	TSM SATA 1001+ (TCS1100)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-634	FAST SUITE NON-SATA 0-14TB (TCF0100)	\$0.00	D1	36%	\$0.00	\$277.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$277.92
5	456-102-635	FAST SUITE NON-SATA 15-25TB (TCF0200)	\$0.00	D1	36%	\$0.00	\$260.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$260.82
5	456-102-636	FAST SUITE NON-SATA 26-40TB (TCF0300)	\$0.00	D1	36%	\$0.00	\$229.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$229.32
5	456-102-637	FAST SUITE NON-SATA 41-60TB (TCF0400)	\$0.00	D1	36%	\$0.00	\$213.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$213.48
5	456-102-638	FAST SUITE NON-SATA 61-100TB (TCF0500)	\$0.00	D1	36%	\$0.00	\$204.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$204.12
5	456-102-639	FAST SUITE NON-SATA 101-150TB (TCF0600)	\$0.00	D1	36%	\$0.00	\$183.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$183.78
5	456-102-640	FAST SUITE NON-SATA 151-250TB (TCF0700)	\$0.00	D1	36%	\$0.00	\$165.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$165.06
5	456-102-641	FAST SUITE NON-SATA 251-400TB (TCF0800)	\$0.00	D1	36%	\$0.00	\$142.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$142.92
5	456-102-642	FAST SUITE NON-SATA 401-600TB (TCF0900)	\$0.00	D1	36%	\$0.00	\$122.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$122.40
5	456-102-643	FAST SUITE NON-SATA 601-1000TB (TCF1000)	\$0.00	D1	36%	\$0.00	\$108.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.36
5	456-102-644	FAST SUITE NON-SATA 1001+ (TCF1100)	\$0.00	D1	36%	\$0.00	\$94.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$94.14
5	456-102-645	FAST SUITE SATA 0-14TB (TCS0100)	\$0.00	D1	36%	\$0.00	\$138.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$138.96
5	456-102-646	FAST SUITE SATA 15-25TB (TCS0200)	\$0.00	D1	36%	\$0.00	\$130.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$130.32
5	456-102-647	FAST SUITE SATA 26-40TB (TCS0300)	\$0.00	D1	36%	\$0.00	\$114.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$114.66
5	456-102-648	FAST SUITE SATA 41-60TB (TCS0400)	\$0.00	D1	36%	\$0.00	\$106.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$106.74
5	456-102-649	FAST SUITE SATA 61-100TB (TCS0500)	\$0.00	D1	36%	\$0.00	\$102.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$102.06
5	456-102-650	FAST SUITE SATA 101-150TB (TCS0600)	\$0.00	D1	36%	\$0.00	\$91.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$91.80
5	456-102-651	FAST SUITE SATA 151-250TB (TCS0700)	\$0.00	D1	36%	\$0.00	\$82.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$82.44
5	456-102-652	FAST SUITE SATA 251-400TB (TCS0800)	\$0.00	D1	36%	\$0.00	\$71.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$71.46
5	456-102-653	FAST SUITE SATA 401-600TB (TCS0900)	\$0.00	D1	36%	\$0.00	\$61.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$61.38

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-102-654	FAST SUITE SATA 601-1000TB (TCS1000)	\$0.00	D1	36%	\$0.00	\$54.18	\$0.00	\$0.00	\$0.00	\$0.00	\$54.18
5	456-102-655	FAST SUITE SATA 1001+ (TCS1100)	\$0.00	D1	36%	\$0.00	\$47.16	\$0.00	\$0.00	\$0.00	\$0.00	\$47.16
5	456-102-657	FAST ADD ON NON-SATA 0-14TB (TCF0100)	\$0.00	D1	36%	\$0.00	\$277.92	\$0.00	\$0.00	\$0.00	\$0.00	\$277.92
5	456-102-658	FAST ADD ON NON-SATA 15-25TB (TCF0200)	\$0.00	D1	36%	\$0.00	\$260.82	\$0.00	\$0.00	\$0.00	\$0.00	\$260.82
5	456-102-659	FAST ADD ON NON-SATA 26-40TB (TCF0300)	\$0.00	D1	36%	\$0.00	\$229.32	\$0.00	\$0.00	\$0.00	\$0.00	\$229.32
5	456-102-660	FAST ADD ON NON-SATA 41-60TB (TCF0400)	\$0.00	D1	36%	\$0.00	\$213.48	\$0.00	\$0.00	\$0.00	\$0.00	\$213.48
5	456-102-661	FAST ADD ON NON-SATA 61-100TB (TCF0500)	\$0.00	D1	36%	\$0.00	\$204.12	\$0.00	\$0.00	\$0.00	\$0.00	\$204.12
5	456-102-662	FAST ADD ON NON-SATA 101-150TB (TCF0600)	\$0.00	D1	36%	\$0.00	\$183.78	\$0.00	\$0.00	\$0.00	\$0.00	\$183.78
5	456-102-663	FAST ADD ON NON-SATA 151-250TB (TCF0700)	\$0.00	D1	36%	\$0.00	\$165.06	\$0.00	\$0.00	\$0.00	\$0.00	\$165.06
5	456-102-664	FAST ADD ON NON-SATA 251-400TB (TCF0800)	\$0.00	D1	36%	\$0.00	\$142.92	\$0.00	\$0.00	\$0.00	\$0.00	\$142.92
5	456-102-665	FAST ADD ON NON-SATA 401-600TB (TCF0900)	\$0.00	D1	36%	\$0.00	\$122.40	\$0.00	\$0.00	\$0.00	\$0.00	\$122.40
5	456-102-666	FAST ADD ON NON-SATA 601-1000TB	\$0.00	D1	36%	\$0.00	\$108.36	\$0.00	\$0.00	\$0.00	\$0.00	\$108.36
5	456-102-667	FAST ADD ON NON-SATA 1001+ (TCF1100)	\$0.00	D1	36%	\$0.00	\$94.14	\$0.00	\$0.00	\$0.00	\$0.00	\$94.14
5	456-102-668	FAST ADD ON SATA 0-14TB (TCS0100)	\$0.00	D1	36%	\$0.00	\$138.96	\$0.00	\$0.00	\$0.00	\$0.00	\$138.96
5	456-102-669	FAST ADD ON SATA 15-25TB (TCS0200)	\$0.00	D1	36%	\$0.00	\$130.32	\$0.00	\$0.00	\$0.00	\$0.00	\$130.32
5	456-102-670	FAST ADD ON SATA 26-40TB (TCS0300)	\$0.00	D1	36%	\$0.00	\$114.66	\$0.00	\$0.00	\$0.00	\$0.00	\$114.66
5	456-102-671	FAST ADD ON SATA 41-60TB (TCS0400)	\$0.00	D1	36%	\$0.00	\$106.74	\$0.00	\$0.00	\$0.00	\$0.00	\$106.74
5	456-102-672	FAST ADD ON SATA 61-100TB (TCS0500)	\$0.00	D1	36%	\$0.00	\$102.06	\$0.00	\$0.00	\$0.00	\$0.00	\$102.06
5	456-102-673	FAST ADD ON SATA 101-150TB (TCS0600)	\$0.00	D1	36%	\$0.00	\$91.80	\$0.00	\$0.00	\$0.00	\$0.00	\$91.80
5	456-102-674	FAST ADD ON SATA 151-250TB (TCS0700)	\$0.00	D1	36%	\$0.00	\$82.44	\$0.00	\$0.00	\$0.00	\$0.00	\$82.44
5	456-102-675	FAST ADD ON SATA 251-400TB (TCS0800)	\$0.00	D1	36%	\$0.00	\$71.46	\$0.00	\$0.00	\$0.00	\$0.00	\$71.46
5	456-102-676	FAST ADD ON SATA 401-600TB (TCS0900)	\$0.00	D1	36%	\$0.00	\$61.38	\$0.00	\$0.00	\$0.00	\$0.00	\$61.38
5	456-102-677	FAST ADD ON SATA 601-1000TB (TCS1000)	\$0.00	D1	36%	\$0.00	\$54.18	\$0.00	\$0.00	\$0.00	\$0.00	\$54.18
5	456-102-678	FAST ADD ON SATA 1001+ (TCS1100)	\$0.00	D1	36%	\$0.00	\$47.16	\$0.00	\$0.00	\$0.00	\$0.00	\$47.16
5	456-102-680	ADV FAST SUITE NON-SATA 0-14TB	\$2,054.00	D1	36%	\$1,314.56	\$369.72	\$0.00	\$0.00	\$0.00	\$0.00	\$369.72
5	456-102-681	ADV FAST SUITE NON-SATA 15-25TB	\$1,926.00	D1	36%	\$1,232.64	\$346.68	\$0.00	\$0.00	\$0.00	\$0.00	\$346.68
5	456-102-682	ADV FAST SUITE NON-SATA 26-40TB	\$1,696.00	D1	36%	\$1,085.44	\$305.28	\$0.00	\$0.00	\$0.00	\$0.00	\$305.28
5	456-102-683	ADV FAST SUITE NON-SATA 41-60TB	\$1,578.00	D1	36%	\$1,009.92	\$284.04	\$0.00	\$0.00	\$0.00	\$0.00	\$284.04
5	456-102-684	ADV FAST SUITE NON-SATA 61-100TB	\$1,509.00	D1	36%	\$965.76	\$271.62	\$0.00	\$0.00	\$0.00	\$0.00	\$271.62
5	456-102-685	ADV FAST SUITE NON-SATA 101-150TB	\$1,358.00	D1	36%	\$869.12	\$244.44	\$0.00	\$0.00	\$0.00	\$0.00	\$244.44
5	456-102-686	ADV FAST SUITE NON-SATA 151-250TB	\$1,220.00	D1	36%	\$780.80	\$219.60	\$0.00	\$0.00	\$0.00	\$0.00	\$219.60
5	456-102-687	ADV FAST SUITE NON-SATA 251-400TB	\$1,056.00	D1	36%	\$675.84	\$190.08	\$0.00	\$0.00	\$0.00	\$0.00	\$190.08
5	456-102-688	ADV FAST SUITE NON-SATA 401-600TB	\$906.00	D1	36%	\$579.84	\$163.08	\$0.00	\$0.00	\$0.00	\$0.00	\$163.08
5	456-102-689	ADV FAST SUITE NON-SATA 601-1000TB	\$800.00	D1	36%	\$512.00	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$144.00
5	456-102-690	ADV FAST SUITE NON-SATA 1001TB+	\$695.00	D1	36%	\$444.80	\$125.10	\$0.00	\$0.00	\$0.00	\$0.00	\$125.10
5	456-102-691	ADV FAST SUITE SATA 0-14TB (TCS0100)	\$1,026.00	D1	36%	\$656.64	\$184.68	\$0.00	\$0.00	\$0.00	\$0.00	\$184.68
5	456-102-692	ADV FAST SUITE SATA 15-25TB (TCS0200)	\$964.00	D1	36%	\$616.96	\$173.52	\$0.00	\$0.00	\$0.00	\$0.00	\$173.52
5	456-102-693	ADV FAST SUITE SATA 26-40TB (TCS0300)	\$846.00	D1	36%	\$541.44	\$152.28	\$0.00	\$0.00	\$0.00	\$0.00	\$152.28
5	456-102-694	ADV FAST SUITE SATA 41-60TB (TCS0400)	\$787.00	D1	36%	\$503.68	\$141.66	\$0.00	\$0.00	\$0.00	\$0.00	\$141.66
5	456-102-695	ADV FAST SUITE SATA 61-100TB (TCS0500)	\$754.00	D1	36%	\$482.56	\$135.72	\$0.00	\$0.00	\$0.00	\$0.00	\$135.72
5	456-102-696	ADV FAST SUITE SATA 101-150TB (TCS0600)	\$679.00	D1	36%	\$434.56	\$122.22	\$0.00	\$0.00	\$0.00	\$0.00	\$122.22
5	456-102-697	ADV FAST SUITE SATA 151-250TB (TCS0700)	\$610.00	D1	36%	\$390.40	\$109.80	\$0.00	\$0.00	\$0.00	\$0.00	\$109.80
5	456-102-698	ADV FAST SUITE SATA 251-400TB (TCS0800)	\$528.00	D1	36%	\$337.92	\$95.04	\$0.00	\$0.00	\$0.00	\$0.00	\$95.04
5	456-102-699	ADV FAST SUITE SATA 401-600TB (TCS0900)	\$453.00	D1	36%	\$289.92	\$81.54	\$0.00	\$0.00	\$0.00	\$0.00	\$81.54
5	456-102-700	ADV FAST SUITE SATA 601-1000TB (TCS1000)	\$400.00	D1	36%	\$256.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	456-102-701	ADV FAST SUITE SATA 1001TB+ (TCS1100)	\$348.00	D1	36%	\$222.72	\$62.64	\$0.00	\$0.00	\$0.00	\$0.00	\$62.64
5	456-102-703	FAST VP ADD ON NON-SATA 0-14TB (TCF0100)	\$0.00	D1	36%	\$0.00	\$91.62	\$0.00	\$0.00	\$0.00	\$0.00	\$91.62
5	456-102-704	FAST VP ADD ON NON-SATA 15-25TB	\$0.00	D1	36%	\$0.00	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	456-102-705	FAST VP ADD ON NON-SATA 26-40TB	\$0.00	D1	36%	\$0.00	\$75.60	\$0.00	\$0.00	\$0.00	\$0.00	\$75.60
5	456-102-706	FAST VP ADD ON NON-SATA 41-60TB	\$0.00	D1	36%	\$0.00	\$70.20	\$0.00	\$0.00	\$0.00	\$0.00	\$70.20
5	456-102-707	FAST VP ADD ON NON-SATA 61-100TB	\$0.00	D1	36%	\$0.00	\$67.32	\$0.00	\$0.00	\$0.00	\$0.00	\$67.32
5	456-102-708	FAST VP ADD ON NON-SATA 101-150TB	\$0.00	D1	36%	\$0.00	\$60.84	\$0.00	\$0.00	\$0.00	\$0.00	\$60.84
5	456-102-709	FAST VP ADD ON NON-SATA 151-250TB	\$0.00	D1	36%	\$0.00	\$54.36	\$0.00	\$0.00	\$0.00	\$0.00	\$54.36
5	456-102-710	FAST VP ADD ON NON-SATA 251-400TB	\$0.00	D1	36%	\$0.00	\$47.16	\$0.00	\$0.00	\$0.00	\$0.00	\$47.16
5	456-102-711	FAST VP ADD ON NON-SATA 401-600TB	\$0.00	D1	36%	\$0.00	\$40.14	\$0.00	\$0.00	\$0.00	\$0.00	\$40.14
5	456-102-712	FAST VP ADD ON NON-SATA 601-1000TB	\$0.00	D1	36%	\$0.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5	456-102-713	FAST VP ADD ON NON-SATA 1001+ (TCF1100)	\$0.00	D1	36%	\$0.00	\$31.32	\$0.00	\$0.00	\$0.00	\$0.00	\$31.32
5	456-102-714	FAST VP ADD ON SATA 0-14TB (TCS0100)	\$0.00	D1	36%	\$0.00	\$46.08	\$0.00	\$0.00	\$0.00	\$0.00	\$46.08
5	456-102-715	FAST VP ADD ON SATA 15-25TB (TCS0200)	\$0.00	D1	36%	\$0.00	\$43.02	\$0.00	\$0.00	\$0.00	\$0.00	\$43.02
5	456-102-716	FAST VP ADD ON SATA 26-40TB (TCS0300)	\$0.00	D1	36%	\$0.00	\$37.80	\$0.00	\$0.00	\$0.00	\$0.00	\$37.80
5	456-102-717	FAST VP ADD ON SATA 41-60TB (TCS0400)	\$0.00	D1	36%	\$0.00	\$35.46	\$0.00	\$0.00	\$0.00	\$0.00	\$35.46
5	456-102-718	FAST VP ADD ON SATA 61-100TB (TCS0500)	\$0.00	D1	36%	\$0.00	\$33.66	\$0.00	\$0.00	\$0.00	\$0.00	\$33.66
5	456-102-719	FAST VP ADD ON SATA 101-150TB (TCS0600)	\$0.00	D1	36%	\$0.00	\$30.06	\$0.00	\$0.00	\$0.00	\$0.00	\$30.06
5	456-102-720	FAST VP ADD ON SATA 151-250TB (TCS0700)	\$0.00	D1	36%	\$0.00	\$27.18	\$0.00	\$0.00	\$0.00	\$0.00	\$27.18
5	456-102-721	FAST VP ADD ON SATA 251-400TB (TCS0800)	\$0.00	D1	36%	\$0.00	\$23.58	\$0.00	\$0.00	\$0.00	\$0.00	\$23.58
5	456-102-722	FAST VP ADD ON SATA 401-600TB (TCS0900)	\$0.00	D1	36%	\$0.00	\$19.98	\$0.00	\$0.00	\$0.00	\$0.00	\$19.98
5	456-102-723	FAST VP ADD ON SATA 601-1000TB (TCS1000)	\$0.00	D1	36%	\$0.00	\$17.64	\$0.00	\$0.00	\$0.00	\$0.00	\$17.64
5	456-102-724	FAST VP ADD ON SATA 1001+ (TCS1100)	\$0.00	D1	36%	\$0.00	\$15.48	\$0.00	\$0.00	\$0.00	\$0.00	\$15.48
5	456-102-726	ADV FAST ADD ON NON-SATA 0-14TB	\$0.00	D1	36%	\$0.00	\$369.72	\$0.00	\$0.00	\$0.00	\$0.00	\$369.72
5	456-102-727	ADV FAST ADD ON NON-SATA 15-25TB	\$0.00	D1	36%	\$0.00	\$346.68	\$0.00	\$0.00	\$0.00	\$0.00	\$346.68
5	456-102-728	ADV FAST ADD ON NON-SATA 26-40TB	\$0.00	D1	36%	\$0.00	\$305.28	\$0.00	\$0.00	\$0.00	\$0.00	\$305.28
5	456-102-729	ADV FAST ADD ON NON-SATA 41-60TB	\$0.00	D1	36%	\$0.00	\$284.04	\$0.00	\$0.00	\$0.00	\$0.00	\$284.04
5	456-102-730	ADV FAST ADD ON NON-SATA 61-100TB	\$0.00	D1	36%	\$0.00	\$271.62	\$0.00	\$0.00	\$0.00	\$0.00	\$271.62
5	456-102-731	ADV FAST ADD ON NON-SATA 101-150TB	\$0.00	D1	36%	\$0.00	\$244.44	\$0.00	\$0.00	\$0.00	\$0.00	\$244.44
5	456-102-732	ADV FAST ADD ON NON-SATA 151-250TB	\$0.00	D1	36%	\$0.00	\$219.60	\$0.00	\$0.00	\$0.00	\$0.00	\$219.60
5	456-102-733	ADV FAST ADD ON NON-SATA 251-400TB	\$0.00	D1	36%	\$0.00	\$190.08	\$0.00	\$0.00	\$0.00	\$0.00	\$190.08
5	456-102-734	ADV FAST ADD ON NON-SATA 401-600TB	\$0.00	D1	36%	\$0.00	\$163.08	\$0.00	\$0.00	\$0.00	\$0.00	\$163.08
5	456-102-735	ADV FAST ADD ON NON-SATA 601-1000TB	\$0.00	D1	36%	\$0.00	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$144.00
5	456-102-736	ADV FAST ADD ON NON-SATA 1001+ (TCF1100)	\$0.00	D1	36%	\$0.00	\$125.10	\$0.00	\$0.00	\$0.00	\$0.00	\$125.10
5	456-102-737	ADV FAST ADD ON SATA 0-14TB (TCS0100)	\$0.00	D1	36%	\$0.00	\$184.68	\$0.00	\$0.00	\$0.00	\$0.00	\$184.68

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-102-738	ADV FAST ADD ON SATA 15-25TB (TCS0200)	\$0.00	D1	36%	\$0.00	\$173.52	\$0.00	\$0.00	\$0.00	\$0.00	\$173.52
5	456-102-739	ADV FAST ADD ON SATA 26-40TB (TCS0300)	\$0.00	D1	36%	\$0.00	\$152.28	\$0.00	\$0.00	\$0.00	\$0.00	\$152.28
5	456-102-740	ADV FAST ADD ON SATA 41-60TB (TCS0400)	\$0.00	D1	36%	\$0.00	\$141.66	\$0.00	\$0.00	\$0.00	\$0.00	\$141.66
5	456-102-741	ADV FAST ADD ON SATA 61-100TB (TCS0500)	\$0.00	D1	36%	\$0.00	\$135.72	\$0.00	\$0.00	\$0.00	\$0.00	\$135.72
5	456-102-742	ADV FAST ADD ON SATA 101-150TB (TCS0600)	\$0.00	D1	36%	\$0.00	\$122.22	\$0.00	\$0.00	\$0.00	\$0.00	\$122.22
5	456-102-743	ADV FAST ADD ON SATA 151-250TB (TCS0700)	\$0.00	D1	36%	\$0.00	\$109.80	\$0.00	\$0.00	\$0.00	\$0.00	\$109.80
5	456-102-744	ADV FAST ADD ON SATA 251-400TB (TCS0800)	\$0.00	D1	36%	\$0.00	\$95.04	\$0.00	\$0.00	\$0.00	\$0.00	\$95.04
5	456-102-745	ADV FAST ADD ON SATA 401-600TB (TCS0900)	\$0.00	D1	36%	\$0.00	\$81.54	\$0.00	\$0.00	\$0.00	\$0.00	\$81.54
5	456-102-746	ADV FAST ADD ON SATA 601-1000TB	\$0.00	D1	36%	\$0.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	456-102-747	ADV FAST ADD ON SATA 1001+ (TCS1100)	\$0.00	D1	36%	\$0.00	\$62.64	\$0.00	\$0.00	\$0.00	\$0.00	\$62.64
5	456-102-749	DCP NON-SATA 0-14TB (TCF0100)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-750	DCP NON-SATA 15-25TB (TCF0200)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-751	DCP NON-SATA 26-40TB (TCF0300)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-752	DCP NON-SATA 41-60TB (TCF0400)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-753	DCP NON-SATA 61-100TB (TCF0500)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-754	DCP NON-SATA 101-150TB (TCF0600)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-755	DCP NON-SATA 151-250TB (TCF0700)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-756	DCP NON-SATA 251-400TB (TCF0800)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-757	DCP NON-SATA 401-600TB (TCF0900)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-758	DCP NON-SATA 601-1000TB (TCF1000)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-759	DCP NON-SATA 1001TB + (TCF1100)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-760	DCP SATA 0-14TB (TCS0100)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-761	DCP SATA 15-25TB (TCS0200)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-762	DCP SATA 26-40TB (TCS0300)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-763	DCP SATA 41-60TB (TCS0400)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-764	DCP SATA 61-100TB (TCS0500)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-765	DCP SATA 101-150TB (TCS0600)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-766	DCP SATA 151-250TB (TCS0700)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-767	DCP SATA 251-400TB (TCS0800)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-768	DCP SATA 401-600TB (TCS0900)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-769	DCP SATA 601-1000TB (TCS1000)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-770	DCP SATA 1001TB + (TCS1100)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-773	SPC NON-SATA 15-25TB (TCF0200)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-774	SPC NON-SATA 26-40TB (TCF0300)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-775	SPC NON-SATA 41-60TB (TCF0400)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-776	SPC NON-SATA 61-100TB (TCF0500)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-777	SPC NON-SATA 101-150TB (TCF0600)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-778	SPC NON-SATA 151-250TB (TCF0700)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-779	SPC NON-SATA 251-400TB (TCF0800)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-780	SPC NON-SATA 401-600TB (TCF0900)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-781	SPC NON-SATA 601-1000TB (TCF1000)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-782	SPC NON-SATA 1001TB + (TCF1100)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-783	SPC SATA 0-14TB (TCS0100)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-784	SPC SATA 15-25TB (TCS0200)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-785	SPC SATA 26-40TB (TCS0300)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-786	SPC SATA 41-60TB (TCS0400)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-787	SPC SATA 61-100TB (TCS0500)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-788	SPC SATA 101-150TB (TCS0600)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-789	SPC SATA 151-250TB (TCS0700)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-790	SPC SATA 251-400TB (TCS0800)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-791	SPC SATA 401-600TB (TCS0900)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-792	SPC SATA 601-1000TB (TCS1000)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-793	SPC SATA 1001TB + (TCS1100)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-795	RMT SYNC-SRDFS CMPPEER REG 0-14 TB	\$4,395.00	D1	36%	\$2,812.80	\$791.10	\$0.00	\$0.00	\$0.00	\$0.00	\$791.10
5	456-102-796	RMT SYNC-SRDFS CMPPEER REG 15-25 TB	\$3,647.00	D1	36%	\$2,334.08	\$656.46	\$0.00	\$0.00	\$0.00	\$0.00	\$656.46
5	456-102-797	RMT SYNC-SRDFS CMPPEER REG 26-40 TB	\$3,660.00	D1	36%	\$2,342.40	\$658.80	\$0.00	\$0.00	\$0.00	\$0.00	\$658.80
5	456-102-798	RMT SYNC-SRDFS CMPPEER REG 41-60 TB	\$2,990.00	D1	36%	\$1,913.60	\$538.20	\$0.00	\$0.00	\$0.00	\$0.00	\$538.20
5	456-102-799	RMT SYNC-SRDFS CMPPEER REG 61-100 TB	\$2,595.00	D1	36%	\$1,660.80	\$467.10	\$0.00	\$0.00	\$0.00	\$0.00	\$467.10
5	456-102-800	RMT SYNC-SRDFS CMPPEER REG 101-150 TB	\$2,205.00	D1	36%	\$1,411.20	\$396.90	\$0.00	\$0.00	\$0.00	\$0.00	\$396.90
5	456-102-801	RMT SYNC-SRDFS CMPPEER REG 151-250 TB	\$2,090.00	D1	36%	\$1,337.60	\$376.20	\$0.00	\$0.00	\$0.00	\$0.00	\$376.20
5	456-102-802	RMT SYNC-SRDFS CMPPEER REG 251-400 TB	\$1,915.00	D1	36%	\$1,225.60	\$344.70	\$0.00	\$0.00	\$0.00	\$0.00	\$344.70
5	456-102-803	RMT SYNC-SRDFS CMPPEER REG 401-600 TB	\$1,715.00	D1	36%	\$1,097.60	\$308.70	\$0.00	\$0.00	\$0.00	\$0.00	\$308.70
5	456-102-804	RMT SYNC-SRDFS CMPPEER REG 601-1000TB	\$1,505.00	D1	36%	\$963.20	\$270.90	\$0.00	\$0.00	\$0.00	\$0.00	\$270.90
5	456-102-805	RMT SYNC-SRDFS CMPPEER REG 1001+ TB	\$975.00	D1	36%	\$624.00	\$175.50	\$0.00	\$0.00	\$0.00	\$0.00	\$175.50
5	456-102-806	RMT SYNC-SRDFS CMPPEER NON-SATA 0-14 TB	\$4,380.00	D1	36%	\$2,803.20	\$788.40	\$0.00	\$0.00	\$0.00	\$0.00	\$788.40
5	456-102-807	RMT SYNC-SRDFS CMPPEER NON-SATA 15-25 TB	\$4,120.00	D1	36%	\$2,636.80	\$741.60	\$0.00	\$0.00	\$0.00	\$0.00	\$741.60
5	456-102-808	RMT SYNC-SRDFS CMPPEER NON-SATA 26-40 TB	\$3,630.00	D1	36%	\$2,323.20	\$653.40	\$0.00	\$0.00	\$0.00	\$0.00	\$653.40
5	456-102-809	RMT SYNC-SRDFS CMPPEER NON-SATA 41-60 TB	\$3,240.00	D1	36%	\$2,073.60	\$583.20	\$0.00	\$0.00	\$0.00	\$0.00	\$583.20
5	456-102-810	RMT SYNC-SRDFS CMPPEER NON-SATA 61-100TB	\$2,890.00	D1	36%	\$1,849.60	\$520.20	\$0.00	\$0.00	\$0.00	\$0.00	\$520.20
5	456-102-811	RMT SYNC-SRDFS CMPPEER NON-SATA 101-150T	\$2,560.00	D1	36%	\$1,638.40	\$460.80	\$0.00	\$0.00	\$0.00	\$0.00	\$460.80
5	456-102-812	RMT SYNC-SRDFS CMPPEER NON-SATA 151-250T	\$2,200.00	D1	36%	\$1,408.00	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$396.00
5	456-102-813	RMT SYNC-SRDFS CMPPEER NON-SATA 251-400T	\$1,880.00	D1	36%	\$1,203.20	\$338.40	\$0.00	\$0.00	\$0.00	\$0.00	\$338.40
5	456-102-814	RMT SYNC-SRDFS CMPPEER NON-SATA 401-600T	\$1,620.00	D1	36%	\$1,036.80	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$291.60
5	456-102-815	RMT SYNC-SRDFS CMPPEER NON-SATA 601-1000	\$1,390.00	D1	36%	\$889.60	\$250.20	\$0.00	\$0.00	\$0.00	\$0.00	\$250.20
5	456-102-816	RMT SYNC-SRDFS CMPPEER NON-SATA 1001+ TB	\$1,190.00	D1	36%	\$761.60	\$214.20	\$0.00	\$0.00	\$0.00	\$0.00	\$214.20
5	456-102-817	RMT SYNC-SRDFS CMPPEER SATA 0-14 TB	\$2,190.00	D1	36%	\$1,401.60	\$394.20	\$0.00	\$0.00	\$0.00	\$0.00	\$394.20
5	456-102-818	RMT SYNC-SRDFS CMPPEER SATA 15-25 TB	\$2,060.00	D1	36%	\$1,318.40	\$370.80	\$0.00	\$0.00	\$0.00	\$0.00	\$370.80
5	456-102-819	RMT SYNC-SRDFS CMPPEER SATA 26-40 TB	\$1,810.00	D1	36%	\$1,158.40	\$325.80	\$0.00	\$0.00	\$0.00	\$0.00	\$325.80
5	456-102-820	RMT SYNC-SRDFS CMPPEER SATA 41-60 TB	\$1,620.00	D1	36%	\$1,036.80	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$291.60
5	456-102-821	RMT SYNC-SRDFS CMPPEER SATA 61-100 TB	\$1,450.00	D1	36%	\$928.00	\$261.00	\$0.00	\$0.00	\$0.00	\$0.00	\$261.00

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Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	456-102-822	RMT SYNC-SRDFS CMPPEER SATA 101-150 TB	\$1,280.00	D1	36%	\$819.20	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5	456-102-823	RMT SYNC-SRDFS CMPPEER SATA 151-250 TB	\$1,100.00	D1	36%	\$704.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.00
5	456-102-824	RMT SYNC-SRDFS CMPPEER SATA 251-400 TB	\$940.00	D1	36%	\$601.60	\$169.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$169.20
5	456-102-825	RMT SYNC-SRDFS CMPPEER SATA 401-600 TB	\$810.00	D1	36%	\$518.40	\$145.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$145.80
5	456-102-826	RMT SYNC-SRDFS CMPPEER SATA 601-1000 TB	\$690.00	D1	36%	\$441.60	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$124.20
5	456-102-827	RMT SYNC-SRDFS CMPPEER SATA 1001+ TB	\$600.00	D1	36%	\$384.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.00
5	456-102-828	RMT SYNC-SATA-OPTOUT-TR-SRDFS CMPPEER	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-830	RMT SYNC-ADD-SRDFS CMPPEER NONSATA 0-14TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-831	RMT SYNC-ADD-SRDFS CMPPEER NONSATA 15-25T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-832	RMT SYNC-ADD-SRDFS CMPPEER NONSATA 26-40T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-833	RMT SYNC-ADD-SRDFS CMPPEER NONSATA 41-60T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-834	RMT SYNC-ADD-SRDFS CMPPEER NONSATA61-100T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-835	RMT SYNC-ADD-SRDFS CMPPEER NOSATA101-150T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-836	RMT SYNC-ADD-SRDFS CMPPEER NOSATA151-250T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-837	RMT SYNC-ADD-SRDFS CMPPEER NOSATA251-400T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-838	RMT SYNC-ADD-SRDFS CMPPEER NOSATA401-600T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-839	RMT SYNC-ADD-SRDFS CMPPEER NOSATA601-1000	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-840	RMT SYNC-ADD-SRDFS CMPPEER NONSATA1001+TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-841	RMT SYNC-ADD-SRDFS CMPPEER SATA 0-14 TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-842	RMT SYNC-ADD-SRDFS CMPPEER SATA 15-25 TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-843	RMT SYNC-ADD-SRDFS CMPPEER SATA 26-40 TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-844	RMT SYNC-ADD-SRDFS CMPPEER SATA 41-60 TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-845	RMT SYNC-ADD-SRDFS CMPPEER SATA 61-100TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-846	RMT SYNC-ADD-SRDFS CMPPEER SATA 101-150T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-847	RMT SYNC-ADD-SRDFS CMPPEER SATA 151-250T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-848	RMT SYNC-ADD-SRDFS CMPPEER SATA 251-400T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-849	RMT SYNC-ADD-SRDFS CMPPEER SATA 401-600T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-850	RMT SYNC-ADD-SRDFS CMPPEER SATA 601-1000	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-851	RMT SYNC-ADD-SRDFS CMPPEER SATA1001+ TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-852	RMT SYNC-ADD-OPT OUT-SRDFS CMPPEERSATA-TR	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-854	RMT ASYNC-SRDFA CMPEXT REG 0-14 TB	\$4,395.00	D1	36%	\$2,812.80	\$791.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$791.10
5	456-102-855	RMT ASYNC-SRDFA CMPEXT REG 15-25 TB	\$3,647.00	D1	36%	\$2,334.08	\$656.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$656.46
5	456-102-856	RMT ASYNC-SRDFA CMPEXT REG 26-40 TB	\$3,660.00	D1	36%	\$2,342.40	\$658.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$658.80
5	456-102-857	RMT ASYNC-SRDFA CMPEXT REG 41-60 TB	\$2,990.00	D1	36%	\$1,913.60	\$538.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$538.20
5	456-102-858	RMT ASYNC-SRDFA CMPEXT REG 61-100 TB	\$2,595.00	D1	36%	\$1,660.80	\$467.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$467.10
5	456-102-859	RMT ASYNC-SRDFA CMPEXT REG 101-150 TB	\$2,205.00	D1	36%	\$1,411.20	\$396.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$396.90
5	456-102-860	RMT ASYNC-SRDFA CMPEXT REG 151-250 TB	\$2,090.00	D1	36%	\$1,337.60	\$376.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$376.20
5	456-102-861	RMT ASYNC-SRDFA CMPEXT REG 251-400 TB	\$1,915.00	D1	36%	\$1,225.60	\$344.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$344.70
5	456-102-862	RMT ASYNC-SRDFA CMPEXT REG 401-600 TB	\$1,715.00	D1	36%	\$1,097.60	\$308.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$308.70
5	456-102-863	RMT ASYNC-SRDFA CMPEXT REG 601-1000TB	\$1,505.00	D1	36%	\$963.20	\$270.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.90
5	456-102-864	RMT ASYNC-SRDFA CMPEXT REG 1001+ TB	\$975.00	D1	36%	\$624.00	\$175.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$175.50
5	456-102-865	RMT ASYNC-SRDFA CMPEXT NON-SATA 0-14 TB	\$4,380.00	D1	36%	\$2,803.20	\$788.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$788.40
5	456-102-866	RMT ASYNC-SRDFA CMPEXT NON-SATA 15-25 TB	\$4,120.00	D1	36%	\$2,636.80	\$741.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$741.60
5	456-102-867	RMT ASYNC-SRDFA CMPEXT NON-SATA 26-40 TB	\$3,630.00	D1	36%	\$2,323.20	\$653.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$653.40
5	456-102-868	RMT ASYNC-SRDFA CMPEXT NON-SATA 41-60 TB	\$3,240.00	D1	36%	\$2,073.60	\$583.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$583.20
5	456-102-869	RMT ASYNC-SRDFA CMPEXT NON-SATA 61-100TB	\$2,890.00	D1	36%	\$1,849.60	\$520.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$520.20
5	456-102-870	RMT ASYNC-SRDFA CMPEXT NON-SATA 101-150T	\$2,560.00	D1	36%	\$1,638.40	\$460.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$460.80
5	456-102-871	RMT ASYNC-SRDFA CMPEXT NON-SATA 151-250T	\$2,200.00	D1	36%	\$1,408.00	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$396.00
5	456-102-872	RMT ASYNC-SRDFA CMPEXT NON-SATA 251-400T	\$1,880.00	D1	36%	\$1,203.20	\$338.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$338.40
5	456-102-873	RMT ASYNC-SRDFA CMPEXT NON-SATA 401-600T	\$1,620.00	D1	36%	\$1,036.80	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$291.60
5	456-102-874	RMT ASYNC-SRDFA CMPEXT NON-SATA 601-1000	\$1,390.00	D1	36%	\$889.60	\$250.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$250.20
5	456-102-875	RMT ASYNC-SRDFA CMPEXT NON-SATA 1001+ TB	\$1,190.00	D1	36%	\$761.60	\$214.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$214.20
5	456-102-876	RMT ASYNC-SRDFA CMPEXT SATA 0-14 TB	\$2,190.00	D1	36%	\$1,401.60	\$394.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$394.20
5	456-102-877	RMT ASYNC-SRDFA CMPEXT SATA 15-25 TB	\$2,060.00	D1	36%	\$1,318.40	\$370.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$370.80
5	456-102-878	RMT ASYNC-SRDFA CMPEXT SATA 26-40 TB	\$1,810.00	D1	36%	\$1,158.40	\$325.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$325.80
5	456-102-879	RMT ASYNC-SRDFA CMPEXT SATA 41-60 TB	\$1,620.00	D1	36%	\$1,036.80	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$291.60
5	456-102-880	RMT ASYNC-SRDFA CMPEXT SATA 61-100 TB	\$1,450.00	D1	36%	\$928.00	\$261.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$261.00
5	456-102-881	RMT ASYNC-SRDFA CMPEXT SATA 101-150 TB	\$1,280.00	D1	36%	\$819.20	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5	456-102-882	RMT ASYNC-SRDFA CMPEXT SATA 151-250 TB	\$1,100.00	D1	36%	\$704.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.00
5	456-102-883	RMT ASYNC-SRDFA CMPEXT SATA 251-400 TB	\$940.00	D1	36%	\$601.60	\$169.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$169.20
5	456-102-884	RMT ASYNC-SRDFA CMPEXT SATA 401-600 TB	\$810.00	D1	36%	\$518.40	\$145.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$145.80
5	456-102-885	RMT ASYNC-SRDFA CMPEXT SATA 601-1000 TB	\$690.00	D1	36%	\$441.60	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$124.20
5	456-102-886	RMT ASYNC-SRDFA CMPEXT SATA 1001+ TB	\$600.00	D1	36%	\$384.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.00
5	456-102-887	RMT ASYNC-SATA-OPTOUT-TR-SRDFA CMPEXT	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-889	RMT ASYNC-ADD-SRDFACMPEXT NONSATA 0-14TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-890	RMT ASYNC-ADD-SRDFACMPEXT NONSATA 15-25T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-891	RMT ASYNC-ADD-SRDFACMPEXT NONSATA 26-40T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-892	RMT ASYNC-ADD-SRDFACMPEXT NONSATA 41-60T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-893	RMT ASYNC-ADD-SRDFACMPEXT NONSATA61-100T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-894	RMT ASYNC-ADD-SRDFACMPEXT NOSATA101-150T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-895	RMT ASYNC-ADD-SRDFACMPEXT NOSATA151-250T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-896	RMT ASYNC-ADD-SRDFACMPEXT NOSATA251-400T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-897	RMT ASYNC-ADD-SRDFACMPEXT NOSATA401-600T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-898	RMT ASYNC-ADD-SRDFACMPEXT NOSATA601-1000	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-899	RMT ASYNC-ADD-SRDFACMPEXT NONSATA1001+TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-900	RMT ASYNC-ADD-SRDFA CMPEXT SATA 0-14 TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-901	RMT ASYNC-ADD-SRDFA CMPEXT SATA 15-25 TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-902	RMT ASYNC-ADD-SRDFA CMPEXT SATA 26-40 TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-903	RMT ASYNC-ADD-SRDFA CMPEXT SATA 41-60 TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-904	RMT ASYNC-ADD-SRDFA CMPEXT SATA 61-100TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	456-102-905	RMT ASYNC-ADD-SRDFA CMPEXT SATA 101-150T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-906	RMT ASYNC-ADD-SRDFA CMPEXT SATA 151-250T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-907	RMT ASYNC-ADD-SRDFA CMPEXT SATA 251-400T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-908	RMT ASYNC-ADD-SRDFA CMPEXT SATA 401-600T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-909	RMT ASYNC-ADD-SRDFA CMPEXT SATA 601-1000	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-910	RMT ASYNC-ADD-SRDFA CMPEXT SATA1001+ TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-911	RMT ASYNC-ADD-SATAOPT OUT-TR-SRDFACMPEXT	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-913	SRDF-STAR REGISTERED 0-14TB (TR00100)	\$1,425.00	D1	36%	\$912.00	\$256.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$256.50
5	456-102-914	SRDF-STAR REGISTERED 15-25TB (TR00200)	\$1,155.00	D1	36%	\$739.20	\$207.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$207.90
5	456-102-915	SRDF-STAR REGISTERED 26-40TB (TR00300)	\$1,203.00	D1	36%	\$769.92	\$216.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$216.54
5	456-102-916	SRDF-STAR REGISTERED 41-60TB (TR00400)	\$1,073.00	D1	36%	\$686.72	\$193.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$193.14
5	456-102-917	SRDF-STAR REGISTERED 61-100TB (TR00500)	\$917.00	D1	36%	\$586.88	\$165.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$165.06
5	456-102-918	SRDF-STAR REGISTERED 101-150TB (TR00600)	\$850.00	D1	36%	\$544.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	456-102-919	SRDF-STAR REGISTERED 151-250TB (TR00700)	\$749.00	D1	36%	\$479.36	\$134.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$134.82
5	456-102-920	SRDF-STAR REGISTERED 251-400TB (TR00800)	\$668.00	D1	36%	\$427.52	\$120.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$120.24
5	456-102-921	SRDF-STAR REGISTERED 401-600TB (TR00900)	\$555.00	D1	36%	\$355.20	\$99.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$99.90
5	456-102-922	SRDF-STAR REGISTER 601-1000TB (TR01000)	\$449.00	D1	36%	\$287.36	\$80.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$80.82
5	456-102-923	SRDF-STAR REGISTERED 1001+ (TR01100)	\$285.00	D1	36%	\$182.40	\$51.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$51.30
5	456-102-924	SRDF-STAR NON-SATA 0-14TB (TCF0100)	\$3,460.00	D1	36%	\$2,214.00	\$622.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$622.80
5	456-102-925	SRDF-STAR NON-SATA 15-25TB (TCF0200)	\$3,250.00	D1	36%	\$2,080.00	\$585.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$585.00
5	456-102-926	SRDF-STAR NON-SATA 26-40TB (TCF0300)	\$2,865.00	D1	36%	\$1,833.60	\$515.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$515.70
5	456-102-927	SRDF-STAR NON-SATA 41-60TB (TCF0400)	\$2,560.00	D1	36%	\$1,638.40	\$460.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$460.80
5	456-102-928	SRDF-STAR NON-SATA 61-100TB (TCF0500)	\$2,275.00	D1	36%	\$1,456.00	\$409.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$409.50
5	456-102-929	SRDF-STAR NON-SATA 101-150TB (TCF0600)	\$2,020.00	D1	36%	\$1,292.80	\$363.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$363.60
5	456-102-930	SRDF-STAR NON-SATA 151-250TB (TCF0700)	\$1,740.00	D1	36%	\$1,113.60	\$313.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$313.20
5	456-102-931	SRDF-STAR NON-SATA 251-400TB (TCF0800)	\$1,490.00	D1	36%	\$953.60	\$268.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$268.20
5	456-102-932	SRDF-STAR NON-SATA 401-600TB (TCF0900)	\$1,280.00	D1	36%	\$819.20	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5	456-102-933	SRDF-STAR NON-SATA 601-1000TB (TCF1000)	\$1,095.00	D1	36%	\$700.80	\$197.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$197.10
5	456-102-934	SRDF-STAR NON-SATA 1001+ (TCF1100)	\$935.00	D1	36%	\$598.40	\$168.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$168.30
5	456-102-935	SRDF-STAR SATA 0-14TB (TCS0100)	\$1,725.00	D1	36%	\$1,104.00	\$310.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$310.50
5	456-102-936	SRDF-STAR SATA 15-25TB (TCS0200)	\$1,630.00	D1	36%	\$1,043.20	\$293.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$293.40
5	456-102-937	SRDF-STAR SATA 26-40TB (TCS0300)	\$1,435.00	D1	36%	\$918.40	\$258.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$258.30
5	456-102-938	SRDF-STAR SATA 41-60TB (TCS0400)	\$1,280.00	D1	36%	\$819.20	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5	456-102-939	SRDF-STAR SATA 61-100TB (TCS0500)	\$1,145.00	D1	36%	\$732.80	\$206.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$206.10
5	456-102-940	SRDF-STAR SATA 101-150TB (TCS0600)	\$1,010.00	D1	36%	\$646.40	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$181.80
5	456-102-941	SRDF-STAR SATA 151-250TB (TCS0700)	\$870.00	D1	36%	\$556.80	\$156.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$156.60
5	456-102-942	SRDF-STAR SATA 251-400TB (TCS0800)	\$740.00	D1	36%	\$473.60	\$133.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$133.20
5	456-102-943	SRDF-STAR SATA 401-600TB (TCS0900)	\$635.00	D1	36%	\$406.40	\$114.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$114.30
5	456-102-944	SRDF-STAR SATA 601-1000TB (TCS1000)	\$545.00	D1	36%	\$348.80	\$98.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$98.10
5	456-102-945	SRDF-STAR SATA 1001+ (TCS1100)	\$470.00	D1	36%	\$300.80	\$84.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$84.60
5	456-102-946	SRDF-STAR ADD SATA OPT OUT TR (TN00000)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-948	LOCL REP-TFCLONE CNFLASH REG 0-14 TB	\$4,425.00	D1	36%	\$2,832.00	\$796.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$796.50
5	456-102-949	LOCL REP-TFCLONE CNFLASH REG 15-25 TB	\$3,850.00	D1	36%	\$2,464.00	\$693.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$693.00
5	456-102-950	LOCL REP-TFCLONE CNFLASH REG 26-40 TB	\$3,350.00	D1	36%	\$2,144.00	\$603.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$603.00
5	456-102-951	LOCL REP-TFCLONE CNFLASH REG 41-60 TB	\$2,730.00	D1	36%	\$1,747.20	\$491.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$491.40
5	456-102-952	LOCL REP-TFCLONE CNFLASH REG 61-100 TB	\$2,290.00	D1	36%	\$1,465.60	\$412.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$412.20
5	456-102-953	LOCL REP-TFCLONE CNFLASH REG 101-150 TB	\$2,135.00	D1	36%	\$1,366.40	\$384.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$384.30
5	456-102-954	LOCL REP-TFCLONE CNFLASH REG 151-250 TB	\$1,985.00	D1	36%	\$1,270.40	\$357.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$357.30
5	456-102-955	LOCL REP-TFCLONE CNFLASH REG 251-400 TB	\$1,840.00	D1	36%	\$1,177.60	\$331.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$331.20
5	456-102-956	TF-LOCL REP-TFCLONE CNFLASH REG 401-600	\$1,675.00	D1	36%	\$1,072.00	\$301.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$301.50
5	456-102-957	LOCL REP-TFCLONE CNFLASH REG 601-1000TB	\$1,560.00	D1	36%	\$998.40	\$280.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$280.80
5	456-102-958	LOCL REP-TFCLONE CNFLASH REG 1001+ TB	\$1,100.00	D1	36%	\$704.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.00
5	456-102-959	LOCL REP-TFCLN CNFLASH NON-SATA 0-14 TB	\$2,540.00	D1	36%	\$1,625.60	\$457.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$457.20
5	456-102-960	LOCL REP-TFCLN CNFLASH NON-SATA 15-25 TB	\$2,385.00	D1	36%	\$1,526.40	\$429.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$429.30
5	456-102-961	LOCL REP-TFCLN CNFLASH NON-SATA 26-40 TB	\$2,100.00	D1	36%	\$1,344.00	\$378.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$378.00
5	456-102-962	LOCL REP-TFCLN CNFLASH NON-SATA 41-60 TB	\$1,955.00	D1	36%	\$1,251.20	\$351.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$351.90
5	456-102-963	LOCL REP-TFCLN CNFLASH NON-SATA 61-100TB	\$1,880.00	D1	36%	\$1,203.20	\$338.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$338.40
5	456-102-964	LOCL REP-TFCLN CNFLASH NON-SATA 101-150T	\$1,690.00	D1	36%	\$1,081.60	\$304.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$304.20
5	456-102-965	LOCL REP-TFCLN CNFLASH NON-SATA 151-250T	\$1,500.00	D1	36%	\$960.00	\$270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	456-102-966	LOCL REP-TFCLN CNFLASH NON-SATA 251-400T	\$1,300.00	D1	36%	\$832.00	\$234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$234.00
5	456-102-967	LOCL REP-TFCLN CNFLASH NON-SATA 401-600T	\$1,135.00	D1	36%	\$726.40	\$204.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$204.30
5	456-102-968	LOCL REP-TFCLN CNFLASH NON-SATA 601-1000	\$985.00	D1	36%	\$630.40	\$177.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$177.30
5	456-102-969	LOCL REP-TFCLN CNFLASH NON-SATA 1001+ TB	\$860.00	D1	36%	\$550.40	\$154.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$154.80
5	456-102-970	LOCL REP-TFCLONE CNFLASH SATA 0-14 TB	\$1,270.00	D1	36%	\$812.80	\$228.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$228.60
5	456-102-971	LOCL REP-TFCLONE CNFLASH SATA 15-25 TB	\$1,185.00	D1	36%	\$758.40	\$213.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$213.30
5	456-102-972	LOCL REP-TFCLONE CNFLASH SATA 26-40 TB	\$1,050.00	D1	36%	\$672.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$189.00
5	456-102-973	LOCL REP-TFCLONE CNFLASH SATA 41-60 TB	\$975.00	D1	36%	\$624.00	\$175.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$175.50
5	456-102-974	LOCL REP-TFCLONE CNFLASH SATA 61-100 TB	\$935.00	D1	36%	\$598.40	\$168.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$168.30
5	456-102-975	LOCL REP-TFCLONE CNFLASH SATA 101-150 TB	\$850.00	D1	36%	\$544.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	456-102-976	LOCL REP-TFCLONE CNFLASH SATA 151-250 TB	\$745.00	D1	36%	\$476.80	\$134.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$134.10
5	456-102-977	LOCL REP-TFCLONE CNFLASH SATA 251-400 TB	\$650.00	D1	36%	\$416.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$117.00
5	456-102-978	LOCL REP-TFCLONE CNFLASH SATA 401-600 TB	\$565.00	D1	36%	\$361.60	\$101.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$101.70
5	456-102-979	LOCL REP-TFCLN CNFLASH SATA 601-1000 TB	\$495.00	D1	36%	\$316.80	\$89.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$89.10
5	456-102-980	LOCL REP-TFCLONE CNFLASH SATA 1001+ TB	\$430.00	D1	36%	\$275.20	\$77.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$77.40
5	456-102-981	LOCL REP-SATA-OPTOUT-TR-TFCLONE CNFLASH	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-983	LOCL REP-ADD-TFCLN CNFLASH NONSATA 0-14TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-984	LOCL REP-ADD-TFCLN CNFLASH NONSATA 15-25T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-985	LOCL REP-ADD-TFCLN CNFLASH NONSATA 26-40T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-986	LOCL REP-ADD-TFCLN CNFLASH NONSATA 41											

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	456-102-988	LOCL REP-ADD-TFCLNCFNFLASH NOSATA101-150T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-989	LOCL REP-ADD-TFCLNCFNFLASH NOSATA151-250T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-990	LOCL REP-ADD-TFCLNCFNFLASH NOSATA251-400T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-991	LOCL REP-ADD-TFCLNCFNFLASH NOSATA401-600T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-992	LOCL REP-ADD-TFCLNCFNFLASH NOSATA601-1000	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-993	LOCL REP-ADD-TFCLNCFNFLASH NONSATA1001+TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-994	LOCL REP-ADD-TFCLN CNFLASH SATA 0-14 TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-995	LOCL REP-ADD-TFCLN CNFLASH SATA 15-25 TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-996	LOCL REP-ADD-TFCLN CNFLASH SATA 26-40 TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-997	LOCL REP-ADD-TFCLN CNFLASH SATA 41-60 TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-998	LOCL REP-ADD-TFCLN CNFLASH SATA 61-100TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-999	LOCL REP-ADD-TFCLN CNFLASH SATA 101-150T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-001	LOCL REP-ADD-TFCLN CNFLASH SATA 151-250T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-002	LOCL REP-ADD-TFCLN CNFLASH SATA 251-400T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-003	LOCL REP-ADD-TFCLN CNFLASH SATA 401-600T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-004	LOCL REP-ADD-TFCLN CNFLASH SATA 601-1000	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-005	LOCL REP-ADD-TFCLN CNFLASH SATA1001+ TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-006	LOCL REP-ADD-SATA-OPTOUT-TR-TFCLNCFNFLASH	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-008	TF-SNAP REGISTERED 0-14TB (TR00100)	\$4,425.00	D1	36%	\$2,832.00	\$796.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$796.50
5	456-103-009	TF-SNAP REGISTERED 15-25TB (TR00200)	\$3,850.00	D1	36%	\$2,464.00	\$693.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$693.00
5	456-103-010	TF-SNAP REGISTERED 26-40TB (TR00300)	\$3,350.00	D1	36%	\$2,144.00	\$603.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$603.00
5	456-103-011	TF-SNAP REGISTERED 41-60TB (TR00400)	\$2,730.00	D1	36%	\$1,747.20	\$491.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$491.40
5	456-103-012	TF-SNAP REGISTERED 61-100TB (TR00500)	\$2,290.00	D1	36%	\$1,465.60	\$412.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$412.20
5	456-103-013	TF-SNAP REGISTERED 101-150TB (TR00600)	\$2,135.00	D1	36%	\$1,366.40	\$384.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$384.30
5	456-103-014	TF-SNAP REGISTERED 151-250TB (TR00700)	\$1,985.00	D1	36%	\$1,270.40	\$357.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$357.30
5	456-103-015	TF-SNAP REGISTERED 251-400TB (TR00800)	\$1,840.00	D1	36%	\$1,177.60	\$331.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$331.20
5	456-103-016	TF-SNAP REGISTERED 401-600TB (TR00900)	\$1,675.00	D1	36%	\$1,072.00	\$301.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$301.50
5	456-103-017	TF-SNAP REGISTERED 601-1000TB (TR01000)	\$1,560.00	D1	36%	\$998.40	\$280.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$280.80
5	456-103-018	TF-SNAP REGISTERED 1001+ (TR01100)	\$1,100.00	D1	36%	\$704.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.00
5	456-103-019	TF-SNAP NON-SATA 0-14TB (TCF0100)	\$2,420.00	D1	36%	\$1,548.80	\$435.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$435.60
5	456-103-020	TF-SNAP NON-SATA 15-25TB (TCF0200)	\$2,270.00	D1	36%	\$1,452.80	\$408.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$408.60
5	456-103-021	TF-SNAP NON-SATA 26-40TB (TCF0300)	\$2,000.00	D1	36%	\$1,280.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00
5	456-103-022	TF-SNAP NON-SATA 41-60TB (TCF0400)	\$1,860.00	D1	36%	\$1,190.40	\$334.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$334.80
5	456-103-023	TF-SNAP NON-SATA 61-100TB (TCF0500)	\$1,790.00	D1	36%	\$1,145.60	\$322.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$322.20
5	456-103-024	TF-SNAP NON-SATA 101-150TB (TCF0600)	\$1,610.00	D1	36%	\$1,030.40	\$289.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$289.80
5	456-103-025	TF-SNAP NON-SATA 151-250TB (TCF0700)	\$1,430.00	D1	36%	\$915.20	\$257.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$257.40
5	456-103-026	TF-SNAP NON-SATA 251-400TB (TCF0800)	\$1,240.00	D1	36%	\$793.60	\$223.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$223.20
5	456-103-027	TF-SNAP NON-SATA 401-600TB (TCF0900)	\$1,080.00	D1	36%	\$691.20	\$194.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$194.40
5	456-103-028	TF-SNAP NON-SATA 601-1000TB (TCF1000)	\$940.00	D1	36%	\$601.60	\$169.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$169.20
5	456-103-029	TF-SNAP NON-SATA 1001+ (TCF1100)	\$820.00	D1	36%	\$524.80	\$147.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$147.60
5	456-103-030	TF-SNAP SATA 0-14TB (TCS0100)	\$1,210.00	D1	36%	\$774.40	\$217.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$217.80
5	456-103-031	TF-SNAP SATA 15-25TB (TCS0200)	\$1,130.00	D1	36%	\$723.20	\$203.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$203.40
5	456-103-032	TF-SNAP SATA 26-40TB (TCS0300)	\$1,000.00	D1	36%	\$640.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$180.00
5	456-103-033	TF-SNAP SATA 41-60TB (TCS0400)	\$930.00	D1	36%	\$595.20	\$167.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$167.40
5	456-103-034	TF-SNAP SATA 61-100TB (TCS0500)	\$890.00	D1	36%	\$569.60	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$160.20
5	456-103-035	TF-SNAP SATA 101-150TB (TCS0600)	\$810.00	D1	36%	\$518.40	\$145.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$145.80
5	456-103-036	TF-SNAP SATA 151-250TB (TCS0700)	\$710.00	D1	36%	\$454.40	\$127.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$127.60
5	456-103-037	TF-SNAP SATA 251-400TB (TCS0800)	\$620.00	D1	36%	\$396.80	\$111.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$111.60
5	456-103-038	TF-SNAP SATA 401-600TB (TCS0900)	\$540.00	D1	36%	\$345.60	\$97.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$97.20
5	456-103-039	TF-SNAP SATA 601-1000TB (TCS1000)	\$470.00	D1	36%	\$300.80	\$84.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$84.60
5	456-103-040	TF-SNAP SATA 1001+ (TCS1100)	\$410.00	D1	36%	\$262.40	\$73.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$73.80
5	456-103-041	TF-SNAP SATA OPT OUT TIER (TN00000)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-043	TF-SNAP ADD NON-SATA 0-14TB (TCF0100)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-044	TF-SNAP ADD NON-SATA 15-25TB (TCF0200)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-045	TF-SNAP ADD NON-SATA 26-40TB (TCF0300)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-046	TF-SNAP ADD NON-SATA 41-60TB (TCF0400)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-047	TF-SNAP ADD NON-SATA 61-100TB (TCF0500)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-048	TF-SNAP ADD NON-SATA 101-150TB (TCF0600)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-049	TF-SNAP ADD NON-SATA 151-250TB (TCF0700)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-050	TF-SNAP ADD NON-SATA 251-400TB (TCF0800)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-051	TF-SNAP ADD NON-SATA 401-600TB (TCF0900)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-052	TF-SNAP ADD NO-SATA 601-1000TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-053	TF-SNAP ADD NON-SATA 1001+ (TCF1100)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-054	TF-SNAP ADD SATA 0-14TB (TCS0100)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-055	TF-SNAP ADD SATA 15-25TB (TCS0200)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-056	TF-SNAP ADD SATA 26-40TB (TCS0300)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-057	TF-SNAP ADD SATA 41-60TB (TCS0400)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-058	TF-SNAP ADD SATA 61-100TB (TCS0500)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-059	TF-SNAP ADD SATA 101-150TB (TCS0600)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-060	TF-SNAP ADD SATA 151-250TB (TCS0700)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-061	TF-SNAP ADD SATA 251-400TB (TCS0800)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-062	TF-SNAP ADD SATA 401-600TB (TCS0900)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-063	TF-SNAP ADD SATA 601-1000TB (TCS1000)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-064	TF-SNAP ADD SATA 1001+ (TCS1100)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-065	TF-SNAP ADD SATA OPT OUT TIER (TN00000)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-676	PROSPHERE MGMT SYMM DMX 1TB	\$0.00	D1	36%	\$0.00	\$307.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$307.80
5	456-103-886	PROSPHERE-CC ADD ON NON-SATA 0-14TB	\$0.00	D1	36%	\$0.00	\$804.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$804.60
5	456-103-887	PROSPHERE-CC ADD ON NON-SATA 15-25TB	\$0.00	D1	36%	\$0.00	\$754.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$754.20
5	456-103-888	PROSPHERE-CC ADD ON NON-SATA 26-40TB	\$0.00	D1	36%	\$0.00	\$675.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$675.00
5	456-103-889	PROSPHERE-CC ADD ON NON-SATA 41-60TB	\$0.00	D1	36%	\$0.00	\$581.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0	

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-103-890	PROSPHERE-CC ADD ON NON-SATA 61-100TB	\$0.00	D1	36%	\$0.00	\$496.80	\$0.00	\$0.00	\$0.00	\$0.00	\$496.80
5	456-103-891	PROSPHERE-CC ADD ON NON-SATA 101-150TB	\$0.00	D1	36%	\$0.00	\$442.80	\$0.00	\$0.00	\$0.00	\$0.00	\$442.80
5	456-103-892	PROSPHERE-CC ADD ON NON-SATA 151-250TB	\$0.00	D1	36%	\$0.00	\$372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$372.60
5	456-103-893	PROSPHERE-CC ADD ON NON-SATA 251-400TB	\$0.00	D1	36%	\$0.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$315.00
5	456-103-894	PROSPHERE-CC ADD ON NON-SATA 401-600TB	\$0.00	D1	36%	\$0.00	\$255.60	\$0.00	\$0.00	\$0.00	\$0.00	\$255.60
5	456-103-895	PROSPHERE-CC ADD ON NON-SATA 601-1000TB	\$0.00	D1	36%	\$0.00	\$212.40	\$0.00	\$0.00	\$0.00	\$0.00	\$212.40
5	456-103-896	PROSPHERE-CC ADD ON NON-SATA 1001TB+	\$0.00	D1	36%	\$0.00	\$185.40	\$0.00	\$0.00	\$0.00	\$0.00	\$185.40
5	456-103-897	PROSPHERE-CC ADD ON SATA 0-14TB	\$0.00	D1	36%	\$0.00	\$403.20	\$0.00	\$0.00	\$0.00	\$0.00	\$403.20
5	456-103-898	PROSPHERE-CC ADD ON SATA 15-25TB	\$0.00	D1	36%	\$0.00	\$378.00	\$0.00	\$0.00	\$0.00	\$0.00	\$378.00
5	456-103-899	PROSPHERE-CC ADD ON SATA 26-40TB	\$0.00	D1	36%	\$0.00	\$338.40	\$0.00	\$0.00	\$0.00	\$0.00	\$338.40
5	456-103-900	PROSPHERE-CC ADD ON SATA 41-60TB	\$0.00	D1	36%	\$0.00	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$291.60
5	456-103-901	PROSPHERE-CC ADD ON SATA 61-100TB	\$0.00	D1	36%	\$0.00	\$248.40	\$0.00	\$0.00	\$0.00	\$0.00	\$248.40
5	456-103-902	PROSPHERE-CC ADD ON SATA 101-150TB	\$0.00	D1	36%	\$0.00	\$221.40	\$0.00	\$0.00	\$0.00	\$0.00	\$221.40
5	456-103-903	PROSPHERE-CC ADD ON SATA 151-250TB	\$0.00	D1	36%	\$0.00	\$187.20	\$0.00	\$0.00	\$0.00	\$0.00	\$187.20
5	456-103-904	PROSPHERE-CC ADD ON SATA 251-400TB	\$0.00	D1	36%	\$0.00	\$158.40	\$0.00	\$0.00	\$0.00	\$0.00	\$158.40
5	456-103-905	PROSPHERE-CC ADD ON SATA 401-600TB	\$0.00	D1	36%	\$0.00	\$129.60	\$0.00	\$0.00	\$0.00	\$0.00	\$129.60
5	456-103-906	PROSPHERE-CC ADD ON SATA 601-1000TB	\$0.00	D1	36%	\$0.00	\$106.20	\$0.00	\$0.00	\$0.00	\$0.00	\$106.20
5	456-103-907	PROSPHERE-CC ADD ON SATA 1001TB+	\$0.00	D1	36%	\$0.00	\$91.80	\$0.00	\$0.00	\$0.00	\$0.00	\$91.80
5	456-104-038	ENGINUITY SATA 0-14TB	\$910.00	D1	36%	\$582.40	\$63.70	\$0.00	\$0.00	\$0.00	\$0.00	\$63.70
5	456-104-039	ENGINUITY SATA 15-25TB	\$870.00	D1	36%	\$556.80	\$60.90	\$0.00	\$0.00	\$0.00	\$0.00	\$60.90
5	456-104-040	ENGINUITY SATA 26-40TB	\$840.00	D1	36%	\$537.60	\$58.80	\$0.00	\$0.00	\$0.00	\$0.00	\$58.80
5	456-104-041	ENGINUITY SATA 41-60TB	\$800.00	D1	36%	\$512.00	\$56.00	\$0.00	\$0.00	\$0.00	\$0.00	\$56.00
5	456-104-042	ENGINUITY SATA 61-100TB	\$770.00	D1	36%	\$492.80	\$53.90	\$0.00	\$0.00	\$0.00	\$0.00	\$53.90
5	456-104-043	ENGINUITY SATA 101-150TB	\$740.00	D1	36%	\$473.60	\$51.80	\$0.00	\$0.00	\$0.00	\$0.00	\$51.80
5	456-104-044	ENGINUITY SATA 151-250TB	\$710.00	D1	36%	\$454.40	\$49.70	\$0.00	\$0.00	\$0.00	\$0.00	\$49.70
5	456-104-045	ENGINUITY SATA 251-400TB	\$680.00	D1	36%	\$435.20	\$47.60	\$0.00	\$0.00	\$0.00	\$0.00	\$47.60
5	456-104-046	ENGINUITY SATA 401-600TB	\$660.00	D1	36%	\$422.40	\$46.20	\$0.00	\$0.00	\$0.00	\$0.00	\$46.20
5	456-104-047	ENGINUITY SATA 601-1000TB	\$630.00	D1	36%	\$403.20	\$44.10	\$0.00	\$0.00	\$0.00	\$0.00	\$44.10
5	456-104-048	ENGINUITY SATA 1000TB +	\$600.00	D1	36%	\$384.00	\$42.00	\$0.00	\$0.00	\$0.00	\$0.00	\$42.00
5	456-104-049	ENGINUITY NON-SATA 0-14TB	\$2,020.00	D1	36%	\$1,292.80	\$141.40	\$0.00	\$0.00	\$0.00	\$0.00	\$141.40
5	456-104-050	ENGINUITY NON-SATA 15-25TB	\$1,940.00	D1	36%	\$1,241.60	\$135.80	\$0.00	\$0.00	\$0.00	\$0.00	\$135.80
5	456-104-051	ENGINUITY NON-SATA 26-40TB	\$1,860.00	D1	36%	\$1,190.40	\$130.20	\$0.00	\$0.00	\$0.00	\$0.00	\$130.20
5	456-104-052	ENGINUITY NON-SATA 41-60TB	\$1,790.00	D1	36%	\$1,145.60	\$125.30	\$0.00	\$0.00	\$0.00	\$0.00	\$125.30
5	456-104-053	ENGINUITY NON-SATA 61-100TB	\$1,710.00	D1	36%	\$1,094.40	\$119.70	\$0.00	\$0.00	\$0.00	\$0.00	\$119.70
5	456-104-054	ENGINUITY NON-SATA 101-150TB	\$1,650.00	D1	36%	\$1,056.00	\$115.50	\$0.00	\$0.00	\$0.00	\$0.00	\$115.50
5	456-104-055	ENGINUITY NON-SATA 151-250TB	\$1,580.00	D1	36%	\$1,011.20	\$110.60	\$0.00	\$0.00	\$0.00	\$0.00	\$110.60
5	456-104-056	ENGINUITY NON-SATA 251-400TB	\$1,520.00	D1	36%	\$972.80	\$106.40	\$0.00	\$0.00	\$0.00	\$0.00	\$106.40
5	456-104-057	ENGINUITY NON-SATA 401-600TB	\$1,460.00	D1	36%	\$934.40	\$102.20	\$0.00	\$0.00	\$0.00	\$0.00	\$102.20
5	456-104-058	ENGINUITY NON-SATA 601-1000TB	\$1,400.00	D1	36%	\$896.00	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$98.00
5	456-104-059	ENGINUITY NON-SATA 1000TB +	\$1,340.00	D1	36%	\$857.60	\$93.80	\$0.00	\$0.00	\$0.00	\$0.00	\$93.80
5	456-104-180	ATSM NON-SATA FOR REG FAST 0-14TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-181	ATSM NON-SATA FOR REG FAST 15-25TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-182	ATSM NON-SATA FOR REG FAST 26-40TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-183	ATSM NON-SATA FOR REG FAST 41-60TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-184	ATSM NON-SATA FOR REG FAST 61-100TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-185	ATSM NON-SATA FOR REG FAST 101-150TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-186	ATSM NON-SATA FOR REG FAST 151-250TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-187	ATSM NON-SATA FOR REG FAST 251-400TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-188	ATSM NON-SATA FOR REG FAST 401-600TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-189	ATSM NON-SATA FOR REG FAST 601-1000TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-190	ATSM NON-SATA FOR REG FAST 1001+	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-191	ATSM SATA FOR REG FAST 0-14TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-192	ATSM SATA FOR REG FAST 15-25TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-193	ATSM SATA FOR REG FAST 26-40TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-194	ATSM SATA FOR REG FAST 41-60TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-195	ATSM SATA FOR REG FAST 61-100TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-196	ATSM SATA FOR REG FAST 101-150TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-197	ATSM SATA FOR REG FAST 151-250TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-198	ATSM SATA FOR REG FAST 251-400TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-199	ATSM SATA FOR REG FAST 401-600TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-200	ATSM SATA FOR REG FAST 601-1000TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-201	ATSM SATA FOR REG FAST 1001+	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-517	RP/EX LOC REG CAP VMAX (0-14TB)	\$3,800.00	D1	36%	\$2,432.00	\$684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$684.00
5	456-104-518	RP/EX LOC REG CAP VMAX (15-25TB) =CA	\$3,370.00	D1	36%	\$2,156.80	\$606.60	\$0.00	\$0.00	\$0.00	\$0.00	\$606.60
5	456-104-519	RP/EX LOC REG CAP VMAX (26-40TB) =CA	\$3,200.00	D1	36%	\$2,048.00	\$576.00	\$0.00	\$0.00	\$0.00	\$0.00	\$576.00
5	456-104-520	RP/EX LOC REG CAP VMAX (41-60TB) =CA	\$2,800.00	D1	36%	\$1,792.00	\$504.00	\$0.00	\$0.00	\$0.00	\$0.00	\$504.00
5	456-104-521	RP/EX LOC REG CAP VMAX (61-100TB) =CA	\$2,575.00	D1	36%	\$1,648.00	\$463.50	\$0.00	\$0.00	\$0.00	\$0.00	\$463.50
5	456-104-522	RP/EX LOC REG CAP VMAX (101-150TB) =CA	\$2,125.00	D1	36%	\$1,360.00	\$382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$382.50
5	456-104-523	RP/EX LOC REG CAP VMAX (151-250TB) =CA	\$1,970.00	D1	36%	\$1,260.80	\$354.60	\$0.00	\$0.00	\$0.00	\$0.00	\$354.60
5	456-104-524	RP/EX LOC REG CAP VMAX (251-400TB) =CA	\$1,835.00	D1	36%	\$1,174.40	\$330.30	\$0.00	\$0.00	\$0.00	\$0.00	\$330.30
5	456-104-525	RP/EX LOC REG CAP VMAX (401-600TB) =CA	\$1,700.00	D1	36%	\$1,088.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$306.00
5	456-104-526	RP/EX LOC REG CAP VMAX (601-1000TB) =CA	\$1,430.00	D1	36%	\$915.20	\$257.40	\$0.00	\$0.00	\$0.00	\$0.00	\$257.40
5	456-104-527	RP/EX LOC REG CAP VMAX (1001TB+) =CA	\$1,050.00	D1	36%	\$672.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$189.00
5	456-104-528	RP/EX REM REG CAP VMAX (0-14TB) =CA	\$3,800.00	D1	36%	\$2,432.00	\$684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$684.00
5	456-104-529	RP/EX REM REG CAP VMAX (15-25TB) =CA	\$3,370.00	D1	36%	\$2,156.80	\$606.60	\$0.00	\$0.00	\$0.00	\$0.00	\$606.60
5	456-104-530	RP/EX REM REG CAP VMAX (26-40TB) =CA	\$3,200.00	D1	36%	\$2,048.00	\$576.00	\$0.00	\$0.00	\$0.00	\$0.00	\$576.00
5	456-104-531	RP/EX REM REG CAP VMAX (41-60TB) =CA	\$2,800.00	D1	36%	\$1,792.00	\$504.00	\$0.00	\$0.00	\$0.00	\$0.00	\$504.00
5	456-104-532	RP/EX REM REG CAP VMAX (61-100TB) =CA	\$2,575.00	D1	36%	\$1,648.00	\$463.50	\$0.00	\$0.00	\$0.00	\$0.00	\$463.50
5	456-104-533	RP/EX REM REG CAP VMAX (101-150TB) =CA	\$2,125.00	D1	36%	\$1,360.00	\$382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$382.50
5	456-104-534	RP/EX REM REG CAP VMAX (151-250TB) =CA	\$1,970.00	D1	36%	\$1,260.80	\$354.60	\$0.00	\$0.00	\$0.00	\$0.00	\$354.60

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	456-104-535	RP/EX REM REG CAP VMAX (251-400TB) =CA	\$1,835.00	D1	36%	\$1,174.40	\$330.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$330.30
5	456-104-536	RP/EX REM REG CAP VMAX (401-600TB) =CA	\$1,700.00	D1	36%	\$1,088.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$306.00
5	456-104-537	RP/EX REM REG CAP VMAX (601-1000TB) =CA	\$1,430.00	D1	36%	\$915.20	\$257.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$257.40
5	456-104-538	RP/EX REM REG CAP VMAX (1001TB+) =CA	\$1,050.00	D1	36%	\$672.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$189.00
5	456-105-156	1TB LOCAL RECOVERPOINT/EX FOR VMEE=CA	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-298	SRMSUITE VMAX 0-14TB S =CB	\$0.00	D1	36%	\$0.00	\$403.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$403.20
5	456-105-299	SRMSUITE VMAX 15-25TB S =CB	\$0.00	D1	36%	\$0.00	\$378.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$378.00
5	456-105-300	SRMSUITE VMAX 26-40TB S =CB	\$0.00	D1	36%	\$0.00	\$338.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$338.40
5	456-105-301	SRMSUITE VMAX 41-60TB S =CB	\$0.00	D1	36%	\$0.00	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$291.60
5	456-105-302	SRMSUITE VMAX 61-100TB S =CB	\$0.00	D1	36%	\$0.00	\$248.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$248.40
5	456-105-303	SRMSUITE VMAX 101-150TB S =CB	\$0.00	D1	36%	\$0.00	\$221.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$221.40
5	456-105-304	SRMSUITE VMAX 151-250TB S =CB	\$0.00	D1	36%	\$0.00	\$187.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$187.20
5	456-105-305	SRMSUITE VMAX 251-400TB S =CB	\$0.00	D1	36%	\$0.00	\$158.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$158.40
5	456-105-306	SRMSUITE VMAX 401-600TB S =CB	\$0.00	D1	36%	\$0.00	\$129.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$129.60
5	456-105-307	SRMSUITE VMAX 601-1PB S =CB	\$0.00	D1	36%	\$0.00	\$106.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$106.20
5	456-105-308	SRMSUITE VMAX 1001TB+ S =CB	\$0.00	D1	36%	\$0.00	\$91.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$91.80
5	456-105-309	SRMSUITE VMAX 0-14TB =CB	\$0.00	D1	36%	\$0.00	\$804.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$804.60
5	456-105-310	SRMSUITE VMAX 15-25TB =CB	\$0.00	D1	36%	\$0.00	\$754.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$754.20
5	456-105-311	SRMSUITE VMAX 26-40TB =CB	\$0.00	D1	36%	\$0.00	\$675.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$675.00
5	456-105-312	SRMSUITE VMAX 41-60TB =CB	\$0.00	D1	36%	\$0.00	\$581.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$581.40
5	456-105-313	SRMSUITE VMAX 61-100TB =CB	\$0.00	D1	36%	\$0.00	\$496.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$496.80
5	456-105-314	SRMSUITE VMAX 101-150TB =CB	\$0.00	D1	36%	\$0.00	\$442.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$442.80
5	456-105-315	SRMSUITE VMAX 151-250TB =CB	\$0.00	D1	36%	\$0.00	\$372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$372.60
5	456-105-316	SRMSUITE VMAX 251-400TB =CB	\$0.00	D1	36%	\$0.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$315.00
5	456-105-317	SRMSUITE VMAX 401-600TB =CB	\$0.00	D1	36%	\$0.00	\$255.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$255.60
5	456-105-318	SRMSUITE VMAX 601-1PB =CB	\$0.00	D1	36%	\$0.00	\$212.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$212.40
5	456-105-319	SRMSUITE VMAX 1001TB+ =CB	\$0.00	D1	36%	\$0.00	\$185.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$185.40
5	456-105-365	SRMSUITE DMX 1TB =CB	\$0.00	D1	36%	\$0.00	\$307.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$307.80
5	456-105-399	SRMSUITE UPG VMAX 0-14TB S =CB	\$0.00	D1	36%	\$0.00	\$106.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$106.20
5	456-105-400	SRMSUITE UPG VMAX 15-25TB S =CB	\$0.00	D1	36%	\$0.00	\$99.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$99.00
5	456-105-401	SRMSUITE UPG VMAX 26-40TB S =CB	\$0.00	D1	36%	\$0.00	\$88.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$88.20
5	456-105-402	SRMSUITE UPG VMAX 41-60TB S =CB	\$0.00	D1	36%	\$0.00	\$75.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$75.60
5	456-105-403	SRMSUITE UPG VMAX 61-100TB S =CB	\$0.00	D1	36%	\$0.00	\$64.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$64.80
5	456-105-404	SRMSUITE UPG VMAX 101-150TB S =CB	\$0.00	D1	36%	\$0.00	\$57.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$57.60
5	456-105-405	SRMSUITE UPG VMAX 151-250TB S =CB	\$0.00	D1	36%	\$0.00	\$48.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$48.60
5	456-105-406	SRMSUITE UPG VMAX 251-400TB S =CB	\$0.00	D1	36%	\$0.00	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$41.40
5	456-105-407	SRMSUITE UPG VMAX 401-600TB S =CB	\$0.00	D1	36%	\$0.00	\$34.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$34.20
5	456-105-408	SRMSUITE UPG VMAX 601-1PB S =CB	\$0.00	D1	36%	\$0.00	\$28.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28.80
5	456-105-409	SRMSUITE UPG VMAX 1001TB+ S =CB	\$0.00	D1	36%	\$0.00	\$23.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23.40
5	456-105-410	SRMSUITE UPG VMAX 0-14TB =CB	\$0.00	D1	36%	\$0.00	\$208.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$208.80
5	456-105-411	SRMSUITE UPG VMAX 15-25TB =CB	\$0.00	D1	36%	\$0.00	\$196.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$196.20
5	456-105-412	SRMSUITE UPG VMAX 26-40TB =CB	\$0.00	D1	36%	\$0.00	\$176.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$176.40
5	456-105-413	SRMSUITE UPG VMAX 41-60TB =CB	\$0.00	D1	36%	\$0.00	\$151.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$151.20
5	456-105-414	SRMSUITE UPG VMAX 61-100TB =CB	\$0.00	D1	36%	\$0.00	\$129.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$129.60
5	456-105-415	SRMSUITE UPG VMAX 101-150TB =CB	\$0.00	D1	36%	\$0.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	456-105-416	SRMSUITE UPG VMAX 151-250TB =CB	\$0.00	D1	36%	\$0.00	\$97.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$97.20
5	456-105-417	SRMSUITE UPG VMAX 251-400TB =CB	\$0.00	D1	36%	\$0.00	\$82.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$82.80
5	456-105-418	SRMSUITE UPG VMAX 401-600TB =CB	\$0.00	D1	36%	\$0.00	\$66.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$66.60
5	456-105-419	SRMSUITE UPG VMAX 601-1PB =CB	\$0.00	D1	36%	\$0.00	\$55.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$55.80
5	456-105-420	SRMSUITE UPG VMAX 1001TB+ =CB	\$0.00	D1	36%	\$0.00	\$48.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$48.60
5	456-106-204	APPSYNC VMAX 0-14TB SATA =CB	\$1,150.00	D1	36%	\$736.00	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$207.00
5	456-106-205	APPSYNC VMAX 15-25TB SATA =CB	\$1,070.00	D1	36%	\$684.80	\$192.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$192.60
5	456-106-206	APPSYNC VMAX 26-40TB SATA =CB	\$950.00	D1	36%	\$608.00	\$171.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$171.00
5	456-106-207	APPSYNC VMAX 41-60TB SATA =CB	\$880.00	D1	36%	\$563.20	\$158.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$158.40
5	456-106-208	APPSYNC VMAX 61-100TB SATA =CB	\$850.00	D1	36%	\$544.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	456-106-209	APPSYNC VMAX 101-150TB SATA =CB	\$770.00	D1	36%	\$492.80	\$138.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$138.60
5	456-106-210	APPSYNC VMAX 151-250TB SATA =CB	\$680.00	D1	36%	\$435.20	\$122.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$122.40
5	456-106-211	APPSYNC VMAX 251-400TB SATA =CB	\$590.00	D1	36%	\$377.60	\$106.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$106.20
5	456-106-212	APPSYNC VMAX 401-600TB SATA =CB	\$510.00	D1	36%	\$326.40	\$91.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$91.80
5	456-106-213	APPSYNC VMAX 601-1PB SATA =CB	\$450.00	D1	36%	\$288.00	\$81.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$81.00
5	456-106-214	APPSYNC VMAX 1001TB+ SATA =CB	\$390.00	D1	36%	\$249.60	\$70.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$70.20
5	456-106-215	APPSYNC VMAX 0-14TB NOSATA =CB	\$2,290.00	D1	36%	\$1,465.60	\$412.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$412.20
5	456-106-216	APPSYNC VMAX 15-25TB NOSATA =CB	\$2,150.00	D1	36%	\$1,376.00	\$387.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$387.00
5	456-106-217	APPSYNC VMAX 26-40TB NOSATA =CB	\$1,890.00	D1	36%	\$1,209.60	\$340.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$340.20
5	456-106-218	APPSYNC VMAX 41-60TB NOSATA =CB	\$1,760.00	D1	36%	\$1,126.40	\$316.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$316.80
5	456-106-219	APPSYNC VMAX 61-100TB NOSATA =CB	\$1,700.00	D1	36%	\$1,088.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$306.00
5	456-106-220	APPSYNC VMAX 101-150TB NOSATA =CB	\$1,630.00	D1	36%	\$979.20	\$275.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$275.40
5	456-106-221	APPSYNC VMAX 151-250TB NOSATA =CB	\$1,350.00	D1	36%	\$864.00	\$243.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$243.00
5	456-106-222	APPSYNC VMAX 251-400TB NOSATA =CB	\$1,170.00	D1	36%	\$748.80	\$210.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$210.60
5	456-106-223	APPSYNC VMAX 401-600TB NOSATA =CB	\$1,030.00	D1	36%	\$659.20	\$185.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$185.40
5	456-106-224	APPSYNC VMAX 601-1PB NOSATA =CB	\$890.00	D1	36%	\$569.60	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$160.20
5	456-106-225	APPSYNC VMAX 1001TB+ NOSATA =CB	\$780.00	D1	36%	\$499.20	\$140.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$140.40
5	456-106-271	APPSYNC VMAX CAP UPG 0-14TB S=CB	\$0.00	D1	36%	\$0.00	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$207.00
5	456-106-272	APPSYNC VMAX CAP UPG 15-25TB S=CB	\$0.00	D1	36%	\$0.00	\$192.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$192.60
5	456-106-273	APPSYNC VMAX CAP UPG 26-40TB S=CB	\$0.00	D1	36%	\$0.00	\$171.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$171.00
5	456-106-274	APPSYNC VMAX CAP UPG 41-60TB S=CB	\$0.00	D1	36%	\$0.00	\$158.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$158.40
5	456-106-275	APPSYNC VMAX CAP UPG 61-100TB S=CB	\$0.00	D1	36%	\$0.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	456-106-276	APPSYNC VMAX CAP UPG 101-150TB S=CB	\$0.00	D1	36%	\$0.00	\$138.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$138.60
5	456-106-277	APPSYNC VMAX CAP UPG 151-250TB S=CB	\$0.00	D1	36%	\$0.00	\$122.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$122.40
5	456-106-278	APPSYNC VMAX CAP UPG 251-400TB S=CB	\$0.00	D1	36%	\$0.00	\$106.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$106.20

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					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-106-279	APPSYNC VMAX CAP UPG 401-600TB S=CB	\$0.00	D1	36%	\$0.00	\$91.80	\$0.00	\$0.00	\$0.00	\$0.00	\$91.80
5	456-106-280	APPSYNC VMAX CAP UPG 601-1PB S=CB	\$0.00	D1	36%	\$0.00	\$81.00	\$0.00	\$0.00	\$0.00	\$0.00	\$81.00
5	456-106-281	APPSYNC VMAX CAP UPG 1001TB+ S=CB	\$0.00	D1	36%	\$0.00	\$70.20	\$0.00	\$0.00	\$0.00	\$0.00	\$70.20
5	456-106-282	APPSYNC VMAX CAP UPG 0-14TB NS=CB	\$0.00	D1	36%	\$0.00	\$412.20	\$0.00	\$0.00	\$0.00	\$0.00	\$412.20
5	456-106-283	APPSYNC VMAX CAP UPG 15-25TB NS=CB	\$0.00	D1	36%	\$0.00	\$387.00	\$0.00	\$0.00	\$0.00	\$0.00	\$387.00
5	456-106-284	APPSYNC VMAX CAP UPG 26-40TB NS=CB	\$0.00	D1	36%	\$0.00	\$340.20	\$0.00	\$0.00	\$0.00	\$0.00	\$340.20
5	456-106-285	APPSYNC VMAX CAP UPG 41-60TB NS=CB	\$0.00	D1	36%	\$0.00	\$316.80	\$0.00	\$0.00	\$0.00	\$0.00	\$316.80
5	456-106-286	APPSYNC VMAX CAP UPG 61-100TB NS=CB	\$0.00	D1	36%	\$0.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$306.00
5	456-106-287	APPSYNC VMAX CAP UPG 101-150TB NS =CB	\$0.00	D1	36%	\$0.00	\$275.40	\$0.00	\$0.00	\$0.00	\$0.00	\$275.40
5	456-106-288	APPSYNC VMAX CAP UPG 151-250TB NS=CB	\$0.00	D1	36%	\$0.00	\$243.00	\$0.00	\$0.00	\$0.00	\$0.00	\$243.00
5	456-106-289	APPSYNC VMAX CAP UPG 251-400TB NS=CB	\$0.00	D1	36%	\$0.00	\$210.60	\$0.00	\$0.00	\$0.00	\$0.00	\$210.60
5	456-106-290	APPSYNC VMAX CAP UPG 401-600TB NS=CB	\$0.00	D1	36%	\$0.00	\$185.40	\$0.00	\$0.00	\$0.00	\$0.00	\$185.40
5	456-106-291	APPSYNC VMAX CAP UPG 601-1PB NS=CB	\$0.00	D1	36%	\$0.00	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$160.20
5	456-106-292	APPSYNC VMAX CAP UPG 1001TB+ NS=CB	\$0.00	D1	36%	\$0.00	\$140.40	\$0.00	\$0.00	\$0.00	\$0.00	\$140.40
5	456-106-338	APPSYNC VMAX 0-14TB REG CAP =CA	\$3,990.00	D1	36%	\$2,553.60	\$718.20	\$0.00	\$0.00	\$0.00	\$0.00	\$718.20
5	456-106-339	APPSYNC VMAX 15-25TB REG CAP =CA	\$3,470.00	D1	36%	\$2,220.80	\$624.60	\$0.00	\$0.00	\$0.00	\$0.00	\$624.60
5	456-106-340	APPSYNC VMAX 26-40TB REG CAP =CA	\$3,020.00	D1	36%	\$1,932.80	\$543.60	\$0.00	\$0.00	\$0.00	\$0.00	\$543.60
5	456-106-341	APPSYNC VMAX 41-60TB REG CAP =CA	\$2,460.00	D1	36%	\$1,574.40	\$442.80	\$0.00	\$0.00	\$0.00	\$0.00	\$442.80
5	456-106-342	APPSYNC VMAX 61-100TB REG CAP =CA	\$2,070.00	D1	36%	\$1,324.80	\$372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$372.60
5	456-106-343	APPSYNC VMAX 101-150TB REG CAP =CA	\$1,930.00	D1	36%	\$1,235.20	\$347.40	\$0.00	\$0.00	\$0.00	\$0.00	\$347.40
5	456-106-344	APPSYNC VMAX 151-250TB REG CAP =CA	\$1,790.00	D1	36%	\$1,145.60	\$322.20	\$0.00	\$0.00	\$0.00	\$0.00	\$322.20
5	456-106-345	APPSYNC VMAX 251-400TB REG CAP =CA	\$1,680.00	D1	36%	\$1,062.40	\$298.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298.80
5	456-106-346	APPSYNC VMAX 401-600TB REG CAP =CA	\$1,510.00	D1	36%	\$966.40	\$271.80	\$0.00	\$0.00	\$0.00	\$0.00	\$271.80
5	456-106-347	APPSYNC VMAX 601-1PB REG CAP =CA	\$1,410.00	D1	36%	\$902.40	\$253.80	\$0.00	\$0.00	\$0.00	\$0.00	\$253.80
5	456-106-348	APPSYNC VMAX 1001TB+ REG CAP =CA	\$990.00	D1	36%	\$633.60	\$178.20	\$0.00	\$0.00	\$0.00	\$0.00	\$178.20
5	456-106-372	APPSYNC VMAX CAP UPG 0-14TB R=CA	\$0.00	D1	36%	\$0.00	\$718.20	\$0.00	\$0.00	\$0.00	\$0.00	\$718.20
5	456-106-373	APPSYNC VMAX CAP UPG 15-25TB R=CA	\$0.00	D1	36%	\$0.00	\$624.60	\$0.00	\$0.00	\$0.00	\$0.00	\$624.60
5	456-106-374	APPSYNC VMAX CAP UPG 26-40TB R=CA	\$0.00	D1	36%	\$0.00	\$543.60	\$0.00	\$0.00	\$0.00	\$0.00	\$543.60
5	456-106-375	APPSYNC VMAX CAP UPG 41-60TB R=CA	\$0.00	D1	36%	\$0.00	\$442.80	\$0.00	\$0.00	\$0.00	\$0.00	\$442.80
5	456-106-376	APPSYNC VMAX CAP UPG 61-100TB R=CA	\$0.00	D1	36%	\$0.00	\$372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$372.60
5	456-106-377	APPSYNC VMAX CAP UPG 101-150TB R=CA	\$0.00	D1	36%	\$0.00	\$347.40	\$0.00	\$0.00	\$0.00	\$0.00	\$347.40
5	456-106-378	APPSYNC VMAX CAP UPG 151-250TB R=CA	\$0.00	D1	36%	\$0.00	\$322.20	\$0.00	\$0.00	\$0.00	\$0.00	\$322.20
5	456-106-379	APPSYNC VMAX CAP UPG 251-400TB R=CA	\$0.00	D1	36%	\$0.00	\$298.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298.80
5	456-106-380	APPSYNC VMAX CAP UPG 401-600TB R=CA	\$0.00	D1	36%	\$0.00	\$271.80	\$0.00	\$0.00	\$0.00	\$0.00	\$271.80
5	456-106-381	APPSYNC VMAX CAP UPG 601-1PB R=CA	\$0.00	D1	36%	\$0.00	\$253.80	\$0.00	\$0.00	\$0.00	\$0.00	\$253.80
5	456-106-382	APPSYNC VMAX CAP UPG 1001TB+ R=CA	\$0.00	D1	36%	\$0.00	\$178.20	\$0.00	\$0.00	\$0.00	\$0.00	\$178.20
5	456-107-195	ESA FOR VMAX NON-SATA 0-14TB=CB	\$0.00	D1	36%	\$0.00	\$131.40	\$0.00	\$0.00	\$0.00	\$0.00	\$131.40
5	456-107-196	ESA FOR VMAX NON-SATA 15-25TB=CB	\$0.00	D1	36%	\$0.00	\$123.30	\$0.00	\$0.00	\$0.00	\$0.00	\$123.30
5	456-107-197	ESA FOR VMAX NON-SATA 26-40TB=CB	\$0.00	D1	36%	\$0.00	\$109.80	\$0.00	\$0.00	\$0.00	\$0.00	\$109.80
5	456-107-198	ESA FOR VMAX NON-SATA 41-60TB=CB	\$0.00	D1	36%	\$0.00	\$96.30	\$0.00	\$0.00	\$0.00	\$0.00	\$96.30
5	456-107-199	ESA FOR VMAX NON-SATA 61-100TB=CB	\$0.00	D1	36%	\$0.00	\$83.70	\$0.00	\$0.00	\$0.00	\$0.00	\$83.70
5	456-107-200	ESA FOR VMAX NON-SATA 101-150TB=CB	\$0.00	D1	36%	\$0.00	\$72.90	\$0.00	\$0.00	\$0.00	\$0.00	\$72.90
5	456-107-201	ESA FOR VMAX NON-SATA 151-250TB=CB	\$0.00	D1	36%	\$0.00	\$62.10	\$0.00	\$0.00	\$0.00	\$0.00	\$62.10
5	456-107-202	ESA FOR VMAX NON-SATA 251-400TB=CB	\$0.00	D1	36%	\$0.00	\$53.10	\$0.00	\$0.00	\$0.00	\$0.00	\$53.10
5	456-107-203	ESA FOR VMAX NON-SATA 401-600TB=CB	\$0.00	D1	36%	\$0.00	\$45.90	\$0.00	\$0.00	\$0.00	\$0.00	\$45.90
5	456-107-204	ESA FOR VMAX NON-SATA 601-1000TB=CB	\$0.00	D1	36%	\$0.00	\$39.60	\$0.00	\$0.00	\$0.00	\$0.00	\$39.60
5	456-107-205	ESA FOR VMAX NON-SATA 1001TB-PLUS=CB	\$0.00	D1	36%	\$0.00	\$33.30	\$0.00	\$0.00	\$0.00	\$0.00	\$33.30
5	456-107-206	ESA FOR VMAX SATA 0-14TB=CB	\$0.00	D1	36%	\$0.00	\$65.70	\$0.00	\$0.00	\$0.00	\$0.00	\$65.70
5	456-107-207	ESA FOR VMAX SATA 15-25TB=CB	\$0.00	D1	36%	\$0.00	\$61.20	\$0.00	\$0.00	\$0.00	\$0.00	\$61.20
5	456-107-208	ESA FOR VMAX SATA 26-40TB=CB	\$0.00	D1	36%	\$0.00	\$54.90	\$0.00	\$0.00	\$0.00	\$0.00	\$54.90
5	456-107-209	ESA FOR VMAX SATA 41-60TB=CB	\$0.00	D1	36%	\$0.00	\$47.70	\$0.00	\$0.00	\$0.00	\$0.00	\$47.70
5	456-107-210	ESA FOR VMAX SATA 61-100TB=CB	\$0.00	D1	36%	\$0.00	\$42.30	\$0.00	\$0.00	\$0.00	\$0.00	\$42.30
5	456-107-211	ESA FOR VMAX SATA 101-150TB=CB	\$0.00	D1	36%	\$0.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5	456-107-212	ESA FOR VMAX SATA 151-250TB=CB	\$0.00	D1	36%	\$0.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$31.50
5	456-107-213	ESA FOR VMAX SATA 251-400TB=CB	\$0.00	D1	36%	\$0.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.00
5	456-107-214	ESA FOR VMAX SATA 401-600TB=CB	\$0.00	D1	36%	\$0.00	\$22.50	\$0.00	\$0.00	\$0.00	\$0.00	\$22.50
5	456-107-215	ESA FOR VMAX SATA 601-1000TB=CB	\$0.00	D1	36%	\$0.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$19.80
5	456-107-216	ESA FOR VMAX SATA 1001TB-PLUS=CB	\$0.00	D1	36%	\$0.00	\$17.10	\$0.00	\$0.00	\$0.00	\$0.00	\$17.10
5	456-108-126	RP/EX LOC BASE CAP VMAX LIC=IC	\$24,300.00	D1	36%	\$15,552.00	\$4,374.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,374.00
5	456-108-127	RP/EX REM BASE FOR VMAX LIC=IC	\$24,300.00	D1	36%	\$15,552.00	\$4,374.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,374.00
5	456-108-145	VIPR SRM DMX BASE =IC	\$20,980.00	D1	36%	\$13,427.20	\$3,776.40	\$0.00	\$0.00	\$0.00	\$0.00	\$3,776.40
5	456-108-789	APPSYNC VMAX BASE =IC	\$19,240.00	D1	36%	\$12,313.60	\$3,463.20	\$0.00	\$0.00	\$0.00	\$0.00	\$3,463.20
5	456-109-267	VIPR SRM DMX BASE =IC	\$20,980.00	D1	36%	\$13,427.20	\$3,776.40	\$0.00	\$0.00	\$0.00	\$0.00	\$3,776.40
5	456-109-306	VIPR SRM VMAX BASE =IC	\$17,890.00	D1	36%	\$11,449.60	\$3,220.20	\$0.00	\$0.00	\$0.00	\$0.00	\$3,220.20
5	456-109-307	ADV FAST SUITE BASE NEW LICENSE=IC	\$18,394.00	D1	36%	\$11,772.16	\$3,310.92	\$0.00	\$0.00	\$0.00	\$0.00	\$3,310.92
5	456-109-308	SYMM MGMT SUITE BASE NEW LICENSE=IC	\$11,405.00	D1	36%	\$7,299.20	\$2,052.90	\$0.00	\$0.00	\$0.00	\$0.00	\$2,052.90
5	456-109-309	RMT ASYNC PROT-SRDFC CMPEXT-BASE=IC	\$20,760.00	D1	36%	\$13,286.40	\$3,736.80	\$0.00	\$0.00	\$0.00	\$0.00	\$3,736.80
5	456-109-310	RMT ASYNC PROT-SRDFC CMPEXT-BASE REG=IC	\$22,120.00	D1	36%	\$14,156.80	\$3,981.60	\$0.00	\$0.00	\$0.00	\$0.00	\$3,981.60
5	456-109-311	RMT SYNC PROT-SRDFS CMPPEER BASE=IC	\$20,760.00	D1	36%	\$13,286.40	\$3,736.80	\$0.00	\$0.00	\$0.00	\$0.00	\$3,736.80
5	456-109-312	RMT SYNC PROT-SRDFS CMPPEER BASE REG=IC	\$22,120.00	D1	36%	\$14,156.80	\$3,981.60	\$0.00	\$0.00	\$0.00	\$0.00	\$3,981.60
5	456-109-313	SRDF-STAR BASE NEW LICENSE=IC	\$16,370.00	D1	36%	\$10,476.80	\$2,946.60	\$0.00	\$0.00	\$0.00	\$0.00	\$2,946.60
5	456-109-314	SRDF-STAR BASE NEW REG LICENSE=IC	\$9,820.00	D1	36%	\$6,284.80	\$1,767.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,767.60
5	456-109-315	LOCL REP PROT-TFCLONE CNFLASH BASE=IC	\$21,368.00	D1	36%	\$13,675.52	\$3,846.24	\$0.00	\$0.00	\$0.00	\$0.00	\$3,846.24
5	456-109-316	LOCL REP PROT-TFCLN CNFLASH BASE REG=IC	\$13,890.00	D1	36%	\$8,889.60	\$2,500.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,500.20
5	456-109-317	TF-SNAP BASE NEW LICENSE=IC	\$20,350.00	D1	36%	\$13,024.00	\$3,663.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,663.00
5	456-109-318	TF-SNAP BASE NEW REG LICENSE=IC	\$13,230.00	D1	36%	\$8,467.20	\$2,381.40	\$0.00	\$0.00	\$0.00	\$0.00	\$2,381.40
5	456-110-697	VIPR SRM VMAX 1-14TB S =CB	\$2,240.00	D1	36%	\$1,433.60	\$403.20	\$0.00	\$0.00	\$0.00	\$0.00	\$403.20
5	456-110-698	VIPR SRM VMAX 15-25TB S =CB	\$2,100.00	D1	36%	\$1,344.00	\$378.00	\$0.00	\$0.00	\$0.00	\$0.00	\$378.00
5	456-110-699	VIPR SRM VMAX 26-40TB S =CB	\$1,880.00	D1	36%	\$1,203.20	\$338.40	\$0.00	\$0.00	\$0.00	\$0.00	\$338.40
5	456-110-700	VIPR SRM VMAX 41-60TB S =CB	\$1,620.00	D1	36%	\$1,036.80	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$291.60

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	456-110-701	VIPR SRM VMAX 61-100TB S =CB	\$1,380.00	D1	36%	\$883.20	\$248.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$248.40
5	456-110-702	VIPR SRM VMAX 101-150TB S =CB	\$1,230.00	D1	36%	\$787.20	\$221.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$221.40
5	456-110-703	VIPR SRM VMAX 151-250TB S =CB	\$1,040.00	D1	36%	\$665.60	\$187.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$187.20
5	456-110-704	VIPR SRM VMAX 251-400TB S =CB	\$880.00	D1	36%	\$563.20	\$158.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$158.40
5	456-110-705	VIPR SRM VMAX 401-600TB S =CB	\$720.00	D1	36%	\$460.80	\$129.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$129.60
5	456-110-706	VIPR SRM VMAX 601-1PB S =CB	\$590.00	D1	36%	\$377.60	\$106.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$106.20
5	456-110-707	VIPR SRM VMAX 1001TB+ S =CB	\$510.00	D1	36%	\$326.40	\$91.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$91.80
5	456-110-708	VIPR SRM VMAX 1-14TB =CB	\$4,470.00	D1	36%	\$2,860.80	\$804.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$804.60
5	456-110-709	VIPR SRM VMAX 15-25TB =CB	\$4,190.00	D1	36%	\$2,681.60	\$754.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$754.20
5	456-110-710	VIPR SRM VMAX 26-40TB =CB	\$3,750.00	D1	36%	\$2,400.00	\$675.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$675.00
5	456-110-711	VIPR SRM VMAX 41-60TB =CB	\$3,230.00	D1	36%	\$2,067.20	\$581.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$581.40
5	456-110-712	VIPR SRM VMAX 61-100TB =CB	\$2,760.00	D1	36%	\$1,766.40	\$496.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$496.80
5	456-110-713	VIPR SRM VMAX 101-150TB =CB	\$2,460.00	D1	36%	\$1,574.40	\$442.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$442.80
5	456-110-714	VIPR SRM VMAX 151-250TB =CB	\$2,070.00	D1	36%	\$1,324.80	\$372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$372.60
5	456-110-715	VIPR SRM VMAX 251-400TB =CB	\$1,750.00	D1	36%	\$1,120.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$315.00
5	456-110-716	VIPR SRM VMAX 401-600TB =CB	\$1,420.00	D1	36%	\$908.80	\$255.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$255.60
5	456-110-717	VIPR SRM VMAX 601-1PB =CB	\$1,180.00	D1	36%	\$755.20	\$212.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$212.40
5	456-110-718	VIPR SRM VMAX 1001TB+ =CB	\$1,030.00	D1	36%	\$659.20	\$185.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$185.40
5	456-110-764	VIPR SRM DMX 1TB =CB	\$1,710.00	D1	36%	\$1,094.40	\$307.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$307.80
5	457-000-160	SYMM MGMT SUITE BASE NEW LICENSE	\$0.00	D1	36%	\$0.00	\$2,052.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,052.90
5	457-000-161	SYMM MGMT SUITE CAP UPG LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-000-601	SYMM MGMT BASE NEW LICENSE	\$0.00	D1	36%	\$0.00	\$2,052.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,052.90
5	457-000-602	SYMM MGMT CAP UPG LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-000-605	SYMM MGR	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-000-664	OR-DM BASE NEW LICENSE	\$0.00	D1	36%	\$0.00	\$3,363.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,363.12
5	457-000-665	OR-DM CAP UPG LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-000-803	FAST REG BASE CAP UPG LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-000-804	FAST REG BASE NEW LICENSE	\$0.00	D1	36%	\$0.00	\$3,047.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,047.04
5	457-000-809	FAST VP REG BASE CAP UPG LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-000-810	FAST VP REG BASE NEW LICENSE	\$0.00	D1	36%	\$0.00	\$3,047.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,047.04
5	457-100-208	SPA BASE NEW LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-209	SPA BASE UPG LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-221	SPA ADD-ON BASE NEW LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-223	SPA ADV DIAG - SERVICE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-224	SPA ADV DIAG - INTERNAL LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-225	SPA - EVALUATION LICENSE 90 DAY ONLY	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-461	ENGINUITY BASE NEW LICENSE	\$0.00	D1	36%	\$0.00	\$565.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$565.60
5	457-100-462	ENGINUITY CAP UPG LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-465	OPTIMIZER BASE NEW LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-466	OPTIMIZER CAP UPG LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-469	ATSM BASE NEW LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-470	ATSM CAP UPG LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-473	TSM BASE NEW LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-474	TSM CAP UPG LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-477	FAST SUITE BASE NEW LICENSE	\$0.00	D1	36%	\$0.00	\$2,489.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,489.22
5	457-100-478	FAST SUITE BASE CAP UPG LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-481	FAST ADD ON BASE NEW LICENSE	\$0.00	D1	36%	\$0.00	\$2,489.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,489.22
5	457-100-482	FAST ADD ON BASE CAP UPG LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-485	ADV FAST SUITE BASE NEW LICENSE	\$0.00	D1	36%	\$0.00	\$3,310.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,310.92
5	457-100-486	ADV FAST SUITE CAP UPG LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-489	FAST VP ADD ON BASE NEW LICENSE	\$0.00	D1	36%	\$0.00	\$821.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$821.16
5	457-100-490	FAST VP ADD ON BASE CAP UPG LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-493	ADV FAST ADD ON BASE NEW LICENSE	\$0.00	D1	36%	\$0.00	\$3,310.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,310.92
5	457-100-494	ADV FAST ADD ON BASE CAP UPG LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-497	DCP BASE NEW LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-498	DCP CAP UPG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-501	SPC BASE NEW LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-502	SPC CAP UPG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-505	RMT SYNC PROT-SRDFS CMPPEER-BASE	\$0.00	D1	36%	\$0.00	\$3,736.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,736.80
5	457-100-508	RMT SYNC PROT-SRDFS CMPPEER-UPG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-509	RMT SYNC PROT-SRDFS CMPPEER-BASE REG	\$0.00	D1	36%	\$0.00	\$3,981.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,981.60
5	457-100-510	RMT SYNC PROT-SRDFS CMPPEER-UPG REG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-511	RMT SYNC-OPT OUT-SRDFS CMPPEER-BASE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-512	RMT SYNC-OPT OUT-SRDFS CMPPEER-UPG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-513	RMT SYNC-ADD ON-SRDFS CMPPEER-BASE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-516	RMT SYNC-ADD ON-SRDFS CMPPEER-UPG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-517	RMT SYNC-ADD-OPT OUT-SRDFS CMPPEER-BASE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-518	RMT SYNC-ADD-OPT OUT-SRDFS CMPPEER-UPG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-519	RMT ASYNC PROT-SRDFFA CMPEXT-BASE	\$0.00	D1	36%	\$0.00	\$3,736.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,736.80
5	457-100-522	RMT ASYNC PROT-SRDFFA CMPEXT-UPG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-523	RMT ASYNC PROT-SRDFFA CMPEXT-BASE REG	\$0.00	D1	36%	\$0.00	\$3,981.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,981.60
5	457-100-524	RMT ASYNC PROT-SRDFFA CMPEXT-UPG REG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-525	RMT ASYNC-OPT OUT-SRDFFA CMPEXT-BASE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-526	RMT ASYNC-OPT OUT-SRDFFA CMPEXT-UPG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-527	RMT ASYNC-ADD ON-SRDFFA CMPEXT-BASE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-530	RMT ASYNC-ADD ON-SRDFFA CMPEXT-UPG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-531	RMT ASYNC-ADD-OPT OUT-SRDFFA CMPEXT-BASE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-532	RMT ASYNC-ADD-OPT OUT-SRDFFA CMPEXT-UPG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-533	SRDF-STAR BASE NEW LICENSE	\$0.00	D1	36%	\$0.00	\$2,946.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,946.60
5	457-100-536	SRDF-STAR BASE CAP UPG LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	457-100-537	SRDF-STAR BASE REGISTERED NEW LICENSE	\$0.00	D1	36%	\$0.00	\$1,767.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,767.60
5	457-100-538	SRDF-STAR BASE REGISTER CAP UPG LIC	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-539	SRDF-STAR ADD OPT OUT BASE NEW LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-540	SRDF-STAR ADD OPT OUT BASE CAP UPG LIC	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-541	LOCL REP PROT-TFCLONE CNFLASH-BASE	\$0.00	D1	36%	\$0.00	\$3,846.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,846.24
5	457-100-544	LOCL REP PROT-TFCLONE CNFLASH-UPG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-545	LOCL REP PROT-TFCLONE CNFLASH-BASE REG	\$0.00	D1	36%	\$0.00	\$2,500.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,500.20
5	457-100-546	LOCL REP PROT-TFCLONE CNFLASH-UPG REG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-547	LOCL REP-OPT OUT-TFCLONE CNFLASH-BASE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-548	LOCL REP-OPT OUT-TFCLONE CNFLASH-UPG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-549	LOCL REP-ADD ON-TFCLONE CNFLASH-BASE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-552	LOCL REP-ADD ON-TFCLONE CNFLASH-UPG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-553	LOCL REP-ADD-OPT OUT-TFCLONECNFLASH-BASE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-554	LOCL REP-ADD-OPT OUT-TFCLONECNFLASH-UPG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-555	TF-SNAP BASE NEW LICENSE	\$0.00	D1	36%	\$0.00	\$3,663.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,663.00
5	457-100-558	TF-SNAP BASE CAP UPG LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-559	TF-SNAP BASE REGISTERED NEW LICENSE	\$0.00	D1	36%	\$0.00	\$2,381.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,381.40
5	457-100-560	TF-SNAP BASE REGISTERED CAP UPG LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-561	TF-SNAP OPT OUT BASE NEW LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-562	TF-SNAP OPT OUT BASE CAP UPG LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-563	TF-SNAP ADD ON BASE NEW LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-566	TF-SNAP ADD BASE CAP UPG LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-567	TF-SNAP ADD OPT OUT BASE NEW LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-568	TF-SNAP ADD OPT OUT BASE CAP UPG LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-968	ENGINUIITY BASE NEW LICENSE	\$0.00	D1	36%	\$0.00	\$565.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$565.60
5	457-100-969	ENGINUIITY CAP UPG LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-004	ATSM BASE NEW LICENSE FOR REG FAST	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-005	ATSM CAP UPG FOR REG FAST LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-144	RP/EX LOC BASE FOR VMAX =CA	\$0.00	D1	36%	\$0.00	\$4,374.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,374.00
5	457-101-145	RP/EX LOC REG CAP UG FOR VMAX =CA	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-146	RP/EX REM BASE FOR VMAX =CA	\$0.00	D1	36%	\$0.00	\$4,374.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,374.00
5	457-101-147	RP/EX REM REG CAP UG FOR VMAX =CA	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-375	SRMSUITE VMAX BASE =IC	\$0.00	D1	36%	\$0.00	\$3,220.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,220.20
5	457-101-376	SRMSUITE VMAX CAP UPG =IC	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-383	SRMSUITE DMX BASE =IC	\$0.00	D1	36%	\$0.00	\$3,776.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,776.40
5	457-101-384	SRMSUITE DMX CAP UPG =IC	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-403	SRMSUITE UPG VMAX BASE =IC	\$0.00	D1	36%	\$0.00	\$835.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$835.20
5	457-101-407	SRMSUITE UPG DMX BASE =IC	\$0.00	D1	36%	\$0.00	\$981.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$981.00
5	457-101-643	APPSYNC VMAX BASE =IC	\$0.00	D1	36%	\$0.00	\$3,463.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,463.20
5	457-101-647	APPSYNC VMAX CAP UPG BASE=IC	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-889	ESA FOR VMAX BASE NEW LICENSE=CB	\$0.00	D1	36%	\$0.00	\$1,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,296.00
5	457-101-890	ESA FOR VMAX CAPACITY UPGRADE LICENSE=CB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-641	VIPR SRM VMAX BASE =IC	\$0.00	D1	36%	\$0.00	\$3,220.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,220.20
5	457-102-642	VIPR SRM VMAX CAP UPG =IC	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-649	VIPR SRM DMX BASE =IC	\$0.00	D1	36%	\$0.00	\$3,776.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,776.40
5	458-000-171	RP FOR CAPITAL ONE PRODUCT	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-198	VIPR SRM for DMX=IC	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-244	VMAX ENGINUIITY PRODUCT	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-245	ADV FAST SUITE PRODUCT	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-246	VMAX SYMM MGMT SUITE PRODUCT	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-247	VMAX RMT ASYNC PROT-SRDF A CMPEXT PROD	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-248	RMT SYNC PROT-SRDFS CMPPEER PRODUCT	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-249	VMAX SRDF-STAR PRODUCT	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-250	VMAX LOCL REP PROT-TFCLONE CNFLASH PROD	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-251	VMAX TF-SNAP PRODUCT	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-271	APPSYNC VMAX	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-272	VIPR SRM for VMAX	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-305	RP/EX REMOTE FOR VMAX PRODUCT	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-308	RP/EX LOCAL FOR VMAX PRODUCT	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ACLILD01	DMX-LITE BUNDLE FOR DEAL	\$49,287.00	D1	36%	\$31,543.68	\$8,871.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,871.66
5	ARMSYM-T1-5U	ARM SYM T1-T5UPG	\$0.00	D1	36%	\$0.00	\$259.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$259.20
5	ARMSYM-T6-30U	ARM-SYM T6-T35UPG	\$0.00	D1	36%	\$0.00	\$1,425.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,425.60
5	ARMSYM-T6-35U	CC SYM ARM T6-35 UPG	\$0.00	D1	36%	\$0.00	\$1,425.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,425.60
5	AS400-STM	AS400 SRDF TF MANAGER	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AS-MSU-T0-3U	AUTOSWAP UPG MSU 0-3	\$0.00	D1	36%	\$0.00	\$1,638.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,638.00
5	AS-MSU-T4-14U	AUTOSWAP UPG MSU 4-14	\$0.00	D1	36%	\$0.00	\$1,638.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,638.00
5	AUTOS-MSUBASE	AUTOSWAP FOR MF BASE-3MSU	\$86,800.00	D1	36%	\$55,552.00	\$15,624.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,624.00
5	AUTOS-MSU-M00	AUTOSWAP FOR MF 4-45 MSU	\$190.00	D1	36%	\$121.60	\$34.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$34.20
5	AUTOS-MSU-M01	AUTOSWAP FOR MF 46-175MSU	\$120.00	D1	36%	\$76.80	\$21.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$21.60
5	AUTOS-MSU-M02	AUTOSWAP MF 176-315 MSU	\$90.00	D1	36%	\$57.60	\$16.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16.20
5	AUTOS-MSU-M03	AUTOSWAP MF 316-575 MSU	\$70.00	D1	36%	\$44.80	\$12.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12.60
5	AUTOS-MSU-M04	AUTOSWAP MF 576-875 MSU	\$50.00	D1	36%	\$32.00	\$9.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9.00
5	AUTOS-MSU-M05	AUTOSWAP MF 876-1315 MSU	\$35.00	D1	36%	\$22.40	\$6.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6.30
5	AUTOS-MSU-M06	AUTOSWAP MF 1316-1975 MSU	\$18.00	D1	36%	\$11.52	\$3.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3.24
5	AUTOS-MSU-M07	AUTOSWAP MF 1976 & UP MSU	\$4.00	D1	36%	\$2.56	\$0.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.72
5	AUTOS-MSU-UPG	AUTOSWAP FOR MF UPG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUTOSWAPMSU00	AUTOSWAP BASE-3 MSU	\$124,560.00	D1	36%	\$79,718.40	\$22,420.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22,420.80
5	AUTOSWAPMSU01	AUTOSWAP 4-25 MSU	\$131,110.00	D1	36%	\$83,910.40	\$23,599.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23,599.80
5	AUTOSWAPMSU02	AUTOSWAP 26-50 MSU	\$137,660.00	D1	36%	\$88,102.40	\$24,778.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$24,778.80
5	AUTOSWAPMSU03	AUTOSWAP 51-75 MSU	\$144,220.00	D1	36%	\$92,300.80	\$25,959.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,959.60

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	AUTOSWAPMSU04	AUTOSWAP 76-100 MSU	\$150,770.00	D1	36%	\$96,492.80	\$27,138.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27,138.60
5	AUTOSWAPMSU05	AUTOSWAP 101-150 MSU	\$157,320.00	D1	36%	\$100,684.80	\$28,317.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28,317.60
5	AUTOSWAPMSU06	AUTOSWAP 151-200 MSU	\$163,870.00	D1	36%	\$104,876.80	\$29,496.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$29,496.60
5	AUTOSWAPMSU07	AUTOSWAP 201-250 MSU	\$170,420.00	D1	36%	\$109,068.80	\$30,675.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$30,675.60
5	AUTOSWAPMSU08	AUTOSWAP 251-300 MSU	\$176,980.00	D1	36%	\$113,267.20	\$31,856.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31,856.40
5	AUTOSWAPMSU09	AUTOSWAP 301-350 MSU	\$183,530.00	D1	36%	\$117,459.20	\$33,035.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33,035.40
5	AUTOSWAPMSU10	AUTOSWAP 351-400 MSU	\$190,080.00	D1	36%	\$121,651.20	\$34,214.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$34,214.40
5	AUTOSWAPMSU11	AUTOSWAP 401-450 MSU	\$196,630.00	D1	36%	\$125,843.20	\$35,393.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$35,393.40
5	AUTOSWAPMSU12	AUTOSWAP 451-500 MSU	\$203,180.00	D1	36%	\$130,035.20	\$36,572.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36,572.40
5	AUTOSWAPMSU13	AUTOSWAP 501-550 MSU	\$209,740.00	D1	36%	\$134,233.60	\$37,753.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37,753.20
5	AUTOSWAPMSU14	AUTOSWAP 551-600 MSU	\$216,290.00	D1	36%	\$138,425.60	\$38,932.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$38,932.20
5	AUTOS-ZVMBASE	AUTOSWAP FOR ZVM BASE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CAM-KEY	CAM ICM LIC KEY	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-AM-SYM-T1	AUTO RES MGR 0-250	\$0.00	D1	36%	\$0.00	\$752.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$752.40
5	CC-AM-SYM-T10	AUTO RES MGR 10.01-12.00	\$0.00	D1	36%	\$0.00	\$8,917.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,917.20
5	CC-AM-SYM-T11	AUTO RES MGR 12.01-14.00	\$0.00	D1	36%	\$0.00	\$10,342.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,342.80
5	CC-AM-SYM-T12	AUTO RES MGR 14.01-17.00	\$0.00	D1	36%	\$0.00	\$11,768.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,768.40
5	CC-AM-SYM-T13	AUTO RES MGR 17.01-20.00	\$0.00	D1	36%	\$0.00	\$13,194.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,194.00
5	CC-AM-SYM-T14	AUTO RES MGR 20.01-23.00	\$0.00	D1	36%	\$0.00	\$14,619.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,619.60
5	CC-AM-SYM-T15	AUTO RES MGR 23.01-26.00	\$0.00	D1	36%	\$0.00	\$16,045.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,045.20
5	CC-AM-SYM-T16	AUTO RES MGR 26.01-29.00	\$0.00	D1	36%	\$0.00	\$17,470.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,470.80
5	CC-AM-SYM-T17	AUTO RES MGR 29.01-32.00	\$0.00	D1	36%	\$0.00	\$18,896.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,896.40
5	CC-AM-SYM-T18	AUTO RES MGR 32.01-35.00	\$0.00	D1	36%	\$0.00	\$20,322.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,322.00
5	CC-AM-SYM-T19	AUTO RES MGR 35.01-38.00	\$0.00	D1	36%	\$0.00	\$21,747.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$21,747.60
5	CC-AM-SYM-T2	AUTO RES MGR .251-500	\$0.00	D1	36%	\$0.00	\$1,011.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,011.60
5	CC-AM-SYM-T20	AUTO RES MGR 38.01-41.00	\$0.00	D1	36%	\$0.00	\$23,173.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23,173.20
5	CC-AM-SYM-T21	AUTO RES MGR 41.01-44.00	\$0.00	D1	36%	\$0.00	\$24,598.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$24,598.80
5	CC-AM-SYM-T22	AUTO RES MGR 44.01-47.00	\$0.00	D1	36%	\$0.00	\$26,024.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$26,024.40
5	CC-AM-SYM-T23	AUTO RES MGR 47.01-50.00	\$0.00	D1	36%	\$0.00	\$27,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27,450.00
5	CC-AM-SYM-T24	AUTO RES MGR 50.01-53.00	\$0.00	D1	36%	\$0.00	\$28,875.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28,875.60
5	CC-AM-SYM-T25	AUTO RES MGR 53.01-56.00	\$0.00	D1	36%	\$0.00	\$30,301.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$30,301.20
5	CC-AM-SYM-T26	AUTO RES MGR 56.01-59.00	\$0.00	D1	36%	\$0.00	\$31,726.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31,726.80
5	CC-AM-SYM-T27	AUTO RES MGR 59.01-62.00	\$0.00	D1	36%	\$0.00	\$33,152.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33,152.40
5	CC-AM-SYM-T28	AUTO RES MGR 62.01-65.00	\$0.00	D1	36%	\$0.00	\$34,578.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$34,578.00
5	CC-AM-SYM-T29	AUTO RES MGR 65.01-68.00	\$0.00	D1	36%	\$0.00	\$36,003.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36,003.60
5	CC-AM-SYM-T3	AUTO RES MGR .501-750	\$0.00	D1	36%	\$0.00	\$1,270.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,270.80
5	CC-AM-SYM-T30	AUTO RES MGR 68.01-71.00	\$0.00	D1	36%	\$0.00	\$37,429.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37,429.20
5	CC-AM-SYM-T31	AUTO RES MGR 71.01-74.00	\$0.00	D1	36%	\$0.00	\$38,854.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$38,854.80
5	CC-AM-SYM-T32	AUTO RES MGR 74.01-77.00	\$0.00	D1	36%	\$0.00	\$40,280.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$40,280.40
5	CC-AM-SYM-T33	AUTO RES MGR 77.01-80.00	\$0.00	D1	36%	\$0.00	\$41,706.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$41,706.00
5	CC-AM-SYM-T34	AUTO RES MGR 80.01-83.00	\$0.00	D1	36%	\$0.00	\$43,131.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$43,131.60
5	CC-AM-SYM-T35	AUTO RES MGR 83.01-86.00	\$0.00	D1	36%	\$0.00	\$44,557.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$44,557.20
5	CC-AM-SYM-T4	AUTO RES MGR .751-1.00	\$0.00	D1	36%	\$0.00	\$1,530.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,530.00
5	CC-AM-SYM-T5	AUTO RES MGR 1.01-2.00	\$0.00	D1	36%	\$0.00	\$1,789.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,789.20
5	CC-AM-SYM-T6	AUTO RES MGR 2.01-4.00	\$0.00	D1	36%	\$0.00	\$3,214.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,214.80
5	CC-AM-SYM-T7	AUTO RES MGR 4.01-6.00	\$0.00	D1	36%	\$0.00	\$4,640.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,640.40
5	CC-AM-SYM-T8	AUTO RES MGR 6.01-8.00	\$0.00	D1	36%	\$0.00	\$6,066.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,066.00
5	CC-AM-SYM-T9	AUTO RES MGR 8.01-10.00	\$0.00	D1	36%	\$0.00	\$7,491.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,491.60
5	CC-ARC-T1	SAN ARC 1YR 0-250	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T10	SAN ARC 1YR 10.01-12.00	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T11	SAN ARC 1YR 12.01-14.00	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T12	SAN ARC 1YR 14.01-16.00	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T13	SAN ARC 1YR 16.01-19.00	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T14	SAN ARC 1YR 19.01-22.00	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T15	SAN ARC 1YR 22.01-25.00	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T16	SAN ARC 1YR 25.01-28.00	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T17	SAN ARC 1YR 28.01-31.00	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T18	SAN ARC 1YR 31.01-34.00	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T19	SAN ARC 1YR 34.01-37.00	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T1-T4	CC-SAN ARC 1YR T1-T4UP	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T2	SAN ARC 1YR .251-500	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T20	SAN ARC 1YR 37.01-40.00	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T21	SAN ARC 1YR 40.01-43.00	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T22	SAN ARC 1YR 43.01-46.00	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T23	SAN ARC 1YR 46.01-49.00	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T24	SAN ARC 1YR 49.01-52.00	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T25	SAN ARC 1YR 52.01-55.00	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T26	SAN ARC 1YR 55.01-58.00	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T27	SAN ARC 1YR 58.01-61.00	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T28	SAN ARC 1YR 61.01-64.00	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T29	SAN ARC 1YR 64.01-67.00	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T3	SAN ARC 1YR .501-750	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T30	SAN ARC 1YR 67.01-70.00	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T4	SAN ARC 1YR .751-1.0	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T5	SAN ARC 1YR 1.01-2.00	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T5-T30	CC-SAN ARC 1YR T5-T30UP	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T6	SAN ARC 1YR 2.01-4.00	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T7	SAN ARC 1YR 4.01-6.00	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T8	SAN ARC 1YR 6.01-8.00	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T9	SAN ARC 1YR 8.01-10.00	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CCBAS-T1-4UP	ECC BASE T1-T4 UPGRADE	\$0.00	D1	36%	\$0.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$181.80
5	CCBAS-T5-12UP	ECC BASE T5-T12 UPGRADE	\$0.00	D1	36%	\$0.00	\$518.40	\$0.00	\$0.00	\$0.00	\$0.00	\$518.40
5	CC-OIC-KIT	CC5.X OPN INTG CMPNTS KIT	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OIC-KITPRV	PREVIOUS VERSION OIC KIT	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OICMF-KIT	CC5.X OIC MAINFRAME KIT	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIM-BASE	SYMM OPT BASE LICENSE	\$0.00	D1	36%	\$0.00	\$2,255.40	\$0.00	\$0.00	\$0.00	\$0.00	\$2,255.40
5	CC-OPTIM-C01	SYMM OPT 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$252.00	\$0.00	\$0.00	\$0.00	\$0.00	\$252.00
5	CC-OPTIM-C02	SYMM OPT 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$235.80	\$0.00	\$0.00	\$0.00	\$0.00	\$235.80
5	CC-OPTIM-C03	SYMM OPT 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$207.00
5	CC-OPTIM-C04	SYMM OPT 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$192.60	\$0.00	\$0.00	\$0.00	\$0.00	\$192.60
5	CC-OPTIM-C05	SYMM OPT 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$185.40	\$0.00	\$0.00	\$0.00	\$0.00	\$185.40
5	CC-OPTIM-C06	SYMM OPT 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$167.40	\$0.00	\$0.00	\$0.00	\$0.00	\$167.40
5	CC-OPTIM-C07	SYMM OPT 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$149.40	\$0.00	\$0.00	\$0.00	\$0.00	\$149.40
5	CC-OPTIM-C08	SYMM OPT 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$129.60	\$0.00	\$0.00	\$0.00	\$0.00	\$129.60
5	CC-OPTIM-C09	SYMM OPT 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$111.60	\$0.00	\$0.00	\$0.00	\$0.00	\$111.60
5	CC-OPTIM-C10	SYMM OPT 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$99.00	\$0.00	\$0.00	\$0.00	\$0.00	\$99.00
5	CC-OPTIM-C11	SYMM OPT 1TB(1001TB or greater)	\$0.00	D1	36%	\$0.00	\$86.40	\$0.00	\$0.00	\$0.00	\$0.00	\$86.40
5	CC-OPTIM-N01	SYMM OPT 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$126.00
5	CC-OPTIM-N02	SYMM OPT 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$117.00
5	CC-OPTIM-N03	SYMM OPT 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$102.60	\$0.00	\$0.00	\$0.00	\$0.00	\$102.60
5	CC-OPTIM-N04	SYMM OPT 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$97.20	\$0.00	\$0.00	\$0.00	\$0.00	\$97.20
5	CC-OPTIM-N05	SYMM OPT 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$91.80	\$0.00	\$0.00	\$0.00	\$0.00	\$91.80
5	CC-OPTIM-N06	SYMM OPT 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$82.80	\$0.00	\$0.00	\$0.00	\$0.00	\$82.80
5	CC-OPTIM-N07	SYMM OPT 1TB (151-250TB) NLT3	\$0.00	D1	36%	\$0.00	\$73.80	\$0.00	\$0.00	\$0.00	\$0.00	\$73.80
5	CC-OPTIM-N08	SYMM OPT 1TB (251-400TB) NLT3	\$0.00	D1	36%	\$0.00	\$64.80	\$0.00	\$0.00	\$0.00	\$0.00	\$64.80
5	CC-OPTIM-N09	SYMM OPT 1TB (401-600TB) NLT3	\$0.00	D1	36%	\$0.00	\$55.80	\$0.00	\$0.00	\$0.00	\$0.00	\$55.80
5	CC-OPTIM-N10	SYMM OPT 1TB (601-1000TB) NLT3	\$0.00	D1	36%	\$0.00	\$48.60	\$0.00	\$0.00	\$0.00	\$0.00	\$48.60
5	CC-OPTIM-N11	SYMM OPT 1TB(1001TB or greater) NLT3	\$0.00	D1	36%	\$0.00	\$43.20	\$0.00	\$0.00	\$0.00	\$0.00	\$43.20
5	CC-OPTIM-T1	SYM OPTIM 0-.250	\$0.00	D1	36%	\$0.00	\$2,487.60	\$0.00	\$0.00	\$0.00	\$0.00	\$2,487.60
5	CC-OPTIM-T10	SYM OPTIM 10.01-12.	\$0.00	D1	36%	\$0.00	\$7,093.80	\$0.00	\$0.00	\$0.00	\$0.00	\$7,093.80
5	CC-OPTIM-T11	SYM OPTIM 12.01-14.	\$0.00	D1	36%	\$0.00	\$7,788.60	\$0.00	\$0.00	\$0.00	\$0.00	\$7,788.60
5	CC-OPTIM-T12	SYM OPTIM 14.01-17.	\$0.00	D1	36%	\$0.00	\$8,483.40	\$0.00	\$0.00	\$0.00	\$0.00	\$8,483.40
5	CC-OPTIM-T13	SYM OPTIM 17.01-20.00	\$0.00	D1	36%	\$0.00	\$9,178.20	\$0.00	\$0.00	\$0.00	\$0.00	\$9,178.20
5	CC-OPTIM-T14	SYM OPTIM 20.01-23.00	\$0.00	D1	36%	\$0.00	\$9,873.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,873.00
5	CC-OPTIM-T15	SYM OPTIM 23.01-26.00	\$0.00	D1	36%	\$0.00	\$10,567.80	\$0.00	\$0.00	\$0.00	\$0.00	\$10,567.80
5	CC-OPTIM-T16	SYM OPTIM 26.01-29.00	\$0.00	D1	36%	\$0.00	\$11,262.60	\$0.00	\$0.00	\$0.00	\$0.00	\$11,262.60
5	CC-OPTIM-T17	SYM OPTIM 29.01-32.00	\$0.00	D1	36%	\$0.00	\$11,957.40	\$0.00	\$0.00	\$0.00	\$0.00	\$11,957.40
5	CC-OPTIM-T18	SYM OPTIM 32.01-35.00	\$0.00	D1	36%	\$0.00	\$12,652.20	\$0.00	\$0.00	\$0.00	\$0.00	\$12,652.20
5	CC-OPTIM-T19	SYM OPTIM 35.01-38.00	\$0.00	D1	36%	\$0.00	\$13,347.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,347.00
5	CC-OPTIM-T2	SYM OPTIM .251-.500	\$0.00	D1	36%	\$0.00	\$2,633.40	\$0.00	\$0.00	\$0.00	\$0.00	\$2,633.40
5	CC-OPTIM-T20	SYM OPTIM 38.01-41.00	\$0.00	D1	36%	\$0.00	\$14,041.80	\$0.00	\$0.00	\$0.00	\$0.00	\$14,041.80
5	CC-OPTIM-T21	SYM OPTIM 41.01-44.00	\$0.00	D1	36%	\$0.00	\$14,736.60	\$0.00	\$0.00	\$0.00	\$0.00	\$14,736.60
5	CC-OPTIM-T22	SYM OPTIM 44.01-47.00	\$0.00	D1	36%	\$0.00	\$15,431.40	\$0.00	\$0.00	\$0.00	\$0.00	\$15,431.40
5	CC-OPTIM-T23	SYM OPTIM 47.01-50.00	\$0.00	D1	36%	\$0.00	\$16,126.20	\$0.00	\$0.00	\$0.00	\$0.00	\$16,126.20
5	CC-OPTIM-T24	SYM OPTIM 50.01-53.00	\$0.00	D1	36%	\$0.00	\$16,821.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,821.00
5	CC-OPTIM-T25	SYM OPTIM 53.01-56.00	\$0.00	D1	36%	\$0.00	\$17,515.80	\$0.00	\$0.00	\$0.00	\$0.00	\$17,515.80
5	CC-OPTIM-T26	SYM OPTIM 56.01-59.00	\$0.00	D1	36%	\$0.00	\$18,210.60	\$0.00	\$0.00	\$0.00	\$0.00	\$18,210.60
5	CC-OPTIM-T27	SYM OPTIM 59.01-62.00	\$0.00	D1	36%	\$0.00	\$18,905.40	\$0.00	\$0.00	\$0.00	\$0.00	\$18,905.40
5	CC-OPTIM-T28	SYM OPTIM 62.01-65.00	\$0.00	D1	36%	\$0.00	\$19,600.20	\$0.00	\$0.00	\$0.00	\$0.00	\$19,600.20
5	CC-OPTIM-T29	SYM OPTIM 65.01-68.00	\$0.00	D1	36%	\$0.00	\$20,295.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,295.00
5	CC-OPTIM-T3	SYM OPTIM .501-.750	\$0.00	D1	36%	\$0.00	\$2,779.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,779.20
5	CC-OPTIM-T30	SYM OPTIM 68.01-71.00	\$0.00	D1	36%	\$0.00	\$20,989.80	\$0.00	\$0.00	\$0.00	\$0.00	\$20,989.80
5	CC-OPTIM-T31	SYM OPTIM 71.01-74.00	\$0.00	D1	36%	\$0.00	\$21,684.60	\$0.00	\$0.00	\$0.00	\$0.00	\$21,684.60
5	CC-OPTIM-T32	SYM OPTIM 74.01-77.00	\$0.00	D1	36%	\$0.00	\$22,379.40	\$0.00	\$0.00	\$0.00	\$0.00	\$22,379.40
5	CC-OPTIM-T33	SYM OPTIM 77.01-80.00	\$0.00	D1	36%	\$0.00	\$23,074.20	\$0.00	\$0.00	\$0.00	\$0.00	\$23,074.20
5	CC-OPTIM-T34	SYM OPTIM 80.01-83.00	\$0.00	D1	36%	\$0.00	\$23,769.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23,769.00
5	CC-OPTIM-T35	SYM OPTIM 83.01-86.00	\$0.00	D1	36%	\$0.00	\$24,463.80	\$0.00	\$0.00	\$0.00	\$0.00	\$24,463.80
5	CC-OPTIM-T4	SYM OPTIM .751-1.00	\$0.00	D1	36%	\$0.00	\$2,925.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,925.00
5	CC-OPTIM-T5	SYM OPTIM 1.01-2.00	\$0.00	D1	36%	\$0.00	\$3,619.80	\$0.00	\$0.00	\$0.00	\$0.00	\$3,619.80
5	CC-OPTIM-T6	SYM OPTIM 2.01-4.00	\$0.00	D1	36%	\$0.00	\$4,314.60	\$0.00	\$0.00	\$0.00	\$0.00	\$4,314.60
5	CC-OPTIM-T7	SYM OPTIM 4.01-6.00	\$0.00	D1	36%	\$0.00	\$5,009.40	\$0.00	\$0.00	\$0.00	\$0.00	\$5,009.40
5	CC-OPTIM-T8	SYM OPTIM 6.01-8.00	\$0.00	D1	36%	\$0.00	\$5,704.20	\$0.00	\$0.00	\$0.00	\$0.00	\$5,704.20
5	CC-OPTIM-T9	SYM OPTIM 8.01-10.00	\$0.00	D1	36%	\$0.00	\$6,399.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,399.00
5	CC-OPTIMZ-BAS	VMAX OPTIMIZER BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIMZ-C01	VMAX OPTIMIZER 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIMZ-C02	VMAX OPTIMIZER 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIMZ-C03	VMAX OPTIMIZER 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIMZ-C04	VMAX OPTIMIZER 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIMZ-C05	VMAX OPTIMIZER 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIMZ-C06	VMAX OPTIMIZER 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIMZ-C07	VMAX OPTIMIZER 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIMZ-C08	VMAX OPTIMIZER 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIMZ-C09	VMAX OPTIMIZER 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIMZ-C10	VMAX OPTIMIZER 1TB(601-1000TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIMZ-C11	VMAX OPTIMIZER 1TB(1001TB or greater)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIMZ-N01	VMAX OPTIMIZER 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIMZ-N02	VMAX OPTIMIZER 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIMZ-N03	VMAX OPTIMIZER 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIMZ-N04	VMAX OPTIMIZER 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIMZ-N05	VMAX OPTIMIZER 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	CC-OPTIMZ-N06	VMAX OPTIMIZER 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIMZ-N07	VMAX OPTIMIZER 1TB (151-250TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIMZ-N08	VMAX OPTIMIZER 1TB (251-400TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIMZ-N09	VMAX OPTIMIZER 1TB (401-600TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIMZ-N10	VMAX OPTIMIZER 1TB(601-1000TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIMZ-N11	VMAX OPTIMIZER 1TB(1001TB or >) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTM6-BASE	EMC ControlCenter 6.1 Symmetrix Optimize	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTM6-UPG	EMC ControlCenter 6.1 Symmetrix Optimize	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPT-PRV	PREVIOUS VERSION OPTIM	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CCOPT-T1-4UP	ECC OPTIMIZER T1-T4 UPG	\$0.00	D1	36%	\$0.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$181.80
5	CCOPT-T5-12UP	ECC OPTIMIZER T5-T12 UPG	\$0.00	D1	36%	\$0.00	\$855.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$855.00
5	CC-PFM-PRV	PREVIOUS VERSION PERFMGR	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-PFM-SY-T01	PERF MGR-SYM0-250	\$0.00	D1	36%	\$0.00	\$684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$684.00
5	CC-PFM-SY-T02	PERF MGR-SYM.251-500	\$0.00	D1	36%	\$0.00	\$829.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$829.80
5	CC-PFM-SY-T03	PERF MGR-SYM.501-750	\$0.00	D1	36%	\$0.00	\$975.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$975.60
5	CC-PFM-SY-T04	PERF MGR-SYM.751-1.00	\$0.00	D1	36%	\$0.00	\$1,121.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,121.40
5	CC-PFM-SY-T05	PERF MGR-SYM1.01-2.00	\$0.00	D1	36%	\$0.00	\$1,670.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,670.40
5	CC-PFM-SY-T06	PERF MGR-SYM2.01-4.00	\$0.00	D1	36%	\$0.00	\$2,219.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,219.40
5	CC-PFM-SY-T07	PERF MGR-SYM4.01-6.00	\$0.00	D1	36%	\$0.00	\$2,768.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,768.40
5	CC-PFM-SY-T08	PERF MGR-SYM6.01-8.00	\$0.00	D1	36%	\$0.00	\$3,317.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,317.40
5	CC-PFM-SY-T09	PERF MGR-SYM8.01-10.00	\$0.00	D1	36%	\$0.00	\$3,866.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,866.40
5	CC-PFM-SY-T10	PERF MGR-SYM10.01-12.00	\$0.00	D1	36%	\$0.00	\$4,415.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,415.40
5	CC-PFM-SY-T11	PERF MGR-SYM12.01-14.00	\$0.00	D1	36%	\$0.00	\$4,964.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,964.40
5	CC-PFM-SY-T12	PERF MGR-SYM14.01-17.00	\$0.00	D1	36%	\$0.00	\$5,513.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,513.40
5	CC-PFM-SY-T13	PERF MGR-SYM17.01-20.00	\$0.00	D1	36%	\$0.00	\$6,062.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,062.40
5	CC-PFM-SY-T14	PERF MGR-SYM20.01-23.00	\$0.00	D1	36%	\$0.00	\$6,611.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,611.40
5	CC-PFM-SY-T15	PERF MGR-SYM23.01-26.00	\$0.00	D1	36%	\$0.00	\$7,160.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,160.40
5	CC-PFM-SY-T16	PERF MGR-SYM26.01-29.00	\$0.00	D1	36%	\$0.00	\$7,709.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,709.40
5	CC-PFM-SY-T17	PERF MGR-SYM29.01-32.00	\$0.00	D1	36%	\$0.00	\$8,258.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,258.40
5	CC-PFM-SY-T18	PERF MGR-SYM32.01-35.00	\$0.00	D1	36%	\$0.00	\$8,807.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,807.40
5	CC-PFM-SY-T19	PERF MGR-SYM35.01-38.00	\$0.00	D1	36%	\$0.00	\$9,356.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,356.40
5	CC-PFM-SY-T20	PERF MGR-SYM38.01-41.00	\$0.00	D1	36%	\$0.00	\$9,905.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,905.40
5	CC-PFM-SY-T21	PERF MGR-SYM41.01-44.00	\$0.00	D1	36%	\$0.00	\$10,454.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,454.40
5	CC-PFM-SY-T22	PERF MGR-SYM44.01-47.00	\$0.00	D1	36%	\$0.00	\$11,003.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,003.40
5	CC-PFM-SY-T23	PERF MGR-SYM47.01-50.00	\$0.00	D1	36%	\$0.00	\$11,552.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,552.40
5	CC-PFM-SY-T24	PERF MGR-SYM50.01-53.00	\$0.00	D1	36%	\$0.00	\$12,101.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,101.40
5	CC-PFM-SY-T25	PERF MGR-SYM53.01-56.00	\$0.00	D1	36%	\$0.00	\$12,650.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,650.40
5	CC-PFM-SY-T26	PERF MGR-SYM56.01-59.00	\$0.00	D1	36%	\$0.00	\$13,199.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,199.40
5	CC-PFM-SY-T27	PERF MGR-SYM59.01-62.00	\$0.00	D1	36%	\$0.00	\$13,748.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,748.40
5	CC-PFM-SY-T28	PERF MGR-SYM62.01-65.00	\$0.00	D1	36%	\$0.00	\$14,297.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,297.40
5	CC-PFM-SY-T29	PERF MGR-SYM65.01-68.00	\$0.00	D1	36%	\$0.00	\$14,846.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,846.40
5	CC-PFM-SY-T30	PERF MGR-SYM68.01-71.00	\$0.00	D1	36%	\$0.00	\$15,395.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,395.40
5	CC-PFM-SY-T31	PERF MGR-SYM71.01-74.00	\$0.00	D1	36%	\$0.00	\$15,944.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,944.40
5	CC-PFM-SY-T32	PERF MGR-SYM74.01-77.00	\$0.00	D1	36%	\$0.00	\$16,506.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,506.00
5	CC-PFM-SY-T33	PERF MGR-SYM77.01-80.00	\$0.00	D1	36%	\$0.00	\$17,055.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,055.00
5	CC-PFM-SY-T34	PERF MGR-SYM80.01-83.00	\$0.00	D1	36%	\$0.00	\$17,604.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,604.00
5	CC-PFM-SY-T35	PERF MGR-SYM83.01-86.00	\$0.00	D1	36%	\$0.00	\$18,153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,153.00
5	CCPKG-T1-4UP	ECC PACKAGE T1-T4 UPGRADE	\$0.00	D1	36%	\$0.00	\$700.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$700.20
5	CCPKG-T5-12UP	ECC PACKAGE T5-T12 UPGRAD	\$0.00	D1	36%	\$0.00	\$1,891.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,891.80
5	CC-SARC-SYT1	SMGR SARC 1YR 0-250	\$0.00	D1	36%	\$0.00	\$2,385.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,385.00
5	CC-SARC-SYT10	SMGR SARC 1YR 10.01-12.00	\$0.00	D1	36%	\$0.00	\$8,908.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,908.20
5	CC-SARC-SYT11	SMGR SARC 1YR 12.01-14.00	\$0.00	D1	36%	\$0.00	\$9,891.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,891.00
5	CC-SARC-SYT12	SMGR SARC 1YR 14.01-16.00	\$0.00	D1	36%	\$0.00	\$10,873.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,873.80
5	CC-SARC-SYT13	SMGR SARC 1YR 16.01-19.00	\$0.00	D1	36%	\$0.00	\$11,856.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,856.60
5	CC-SARC-SYT14	SMGR SARC 1YR 19.01-22.00	\$0.00	D1	36%	\$0.00	\$12,839.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,839.40
5	CC-SARC-SYT15	SMGR SARC 1YR 22.01-25.00	\$0.00	D1	36%	\$0.00	\$13,822.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,822.20
5	CC-SARC-SYT16	SMGR SARC 1YR 25.01-28.00	\$0.00	D1	36%	\$0.00	\$14,805.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,805.00
5	CC-SARC-SYT17	SMGR SARC 1YR 28.01-31.00	\$0.00	D1	36%	\$0.00	\$15,787.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,787.80
5	CC-SARC-SYT18	SMGR SARC 1YR 31.01-34.00	\$0.00	D1	36%	\$0.00	\$16,770.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,770.60
5	CC-SARC-SYT19	SMGR SARC 1YR 34.01-37.00	\$0.00	D1	36%	\$0.00	\$17,753.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,753.40
5	CC-SARC-SYT2	SMGR SARC 1YR 251-500	\$0.00	D1	36%	\$0.00	\$2,593.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,593.80
5	CC-SARC-SYT20	SMGR SARC 1YR 37.01-40.00	\$0.00	D1	36%	\$0.00	\$18,736.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,736.20
5	CC-SARC-SYT21	SMGR SARC 1YR 40.01-43.00	\$0.00	D1	36%	\$0.00	\$19,719.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,719.00
5	CC-SARC-SYT22	SMGR SARC 1YR 43.01-46.00	\$0.00	D1	36%	\$0.00	\$20,701.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,701.80
5	CC-SARC-SYT23	SMGR SARC 1YR 46.01-49.00	\$0.00	D1	36%	\$0.00	\$21,684.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$21,684.60
5	CC-SARC-SYT24	SMGR SARC 1YR 49.01-52.00	\$0.00	D1	36%	\$0.00	\$22,667.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22,667.40
5	CC-SARC-SYT25	SMGR SARC 1YR 52.01-55.00	\$0.00	D1	36%	\$0.00	\$23,650.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23,650.20
5	CC-SARC-SYT26	SMGR SARC 1YR 55.01-58.00	\$0.00	D1	36%	\$0.00	\$24,633.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$24,633.00
5	CC-SARC-SYT27	SMGR SARC 1YR 58.01-61.00	\$0.00	D1	36%	\$0.00	\$25,615.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,615.80
5	CC-SARC-SYT28	SMGR SARC 1YR 61.01-64.00	\$0.00	D1	36%	\$0.00	\$26,598.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$26,598.60
5	CC-SARC-SYT29	SMGR SARC 1YR 64.01-67.00	\$0.00	D1	36%	\$0.00	\$27,581.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27,581.40
5	CC-SARC-SYT3	SMGR SARC 1YR 501-750	\$0.00	D1	36%	\$0.00	\$2,802.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,802.60
5	CC-SARC-SYT30	SMGR SARC 1YR 67.01-70.00	\$0.00	D1	36%	\$0.00	\$28,564.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28,564.20
5	CC-SARC-SYT4	SMGR SARC 1YR 751-1.0	\$0.00	D1	36%	\$0.00	\$3,011.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,011.40
5	CC-SARC-SYT5	SMGR SARC 1YR 1.01-2.00	\$0.00	D1	36%	\$0.00	\$3,994.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,994.20
5	CC-SARC-SYT6	SMGR SARC 1YR 2.01-4.00	\$0.00	D1	36%	\$0.00	\$4,977.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,977.00
5	CC-SARC-SYT7	SMGR SARC 1YR 4.01-6.00	\$0.00	D1	36%	\$0.00	\$5,959.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,959.80
5	CC-SARC-SYT8	SMGR SARC 1YR 6.01-8.00	\$0.00	D1	36%	\$0.00	\$6,942.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,942.60
5	CC-SARC-SYT9	SMGR SARC 1YR 8.01-10.00	\$0.00	D1	36%	\$0.00	\$7,925.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,925.40
5	CCSDR-T1-4UP	ECC SDR T1-T4 UPGRADE	\$0.00	D1	36%	\$0.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$181.80

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	CCSDR-T5-12UP	ECC SDR T5-T12 UPGRADE	\$0.00	D1	36%	\$700.20	\$0.00	\$700.20	\$0.00	\$0.00	\$0.00	\$0.00	\$700.20
5	CC-SMPKLT-T01	CC SYM PKG LITE T1	\$0.00	D1	36%	\$0.00	\$3,524.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,524.40
5	CC-SMPKLT-T02	CC SYM PKG LITE T2	\$0.00	D1	36%	\$0.00	\$4,107.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,107.60
5	CC-SMPKLT-T03	CC SYM PKG LITE T3	\$0.00	D1	36%	\$0.00	\$4,690.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,690.80
5	CC-SMPKLT-T04	CC SYM PKG LITE T4	\$0.00	D1	36%	\$0.00	\$5,274.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,274.00
5	CC-SMPKLT-T05	CC SYM PKG LITE T5	\$0.00	D1	36%	\$0.00	\$7,452.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,452.00
5	CC-SMPKLT-T06	CC SYM PKG LITE T6	\$0.00	D1	36%	\$0.00	\$9,630.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,630.00
5	CC-SMPKLT-T07	CC SYM PKG LITE T7	\$0.00	D1	36%	\$0.00	\$11,808.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,808.00
5	CC-SMPKLT-T08	CC SYM PKG LITE T8	\$0.00	D1	36%	\$0.00	\$13,986.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,986.00
5	CC-SMPKLT-T09	CC SYM PKG LITE T9	\$0.00	D1	36%	\$0.00	\$16,164.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,164.00
5	CC-SMPKLT-T10	CC SYM PKG LITE T10	\$0.00	D1	36%	\$0.00	\$18,342.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,342.00
5	CC-SMPKLT-T11	CC SYM PKG LITE T11	\$0.00	D1	36%	\$0.00	\$20,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,520.00
5	CC-SMPKLT-T12	CC SYM PKG LITE T12	\$0.00	D1	36%	\$0.00	\$22,698.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22,698.00
5	CC-SMPKLT-T13	CC SYM PKG LITE T13	\$0.00	D1	36%	\$0.00	\$24,876.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$24,876.00
5	CC-SMPKLT-T14	CC SYM PKG LITE T14	\$0.00	D1	36%	\$0.00	\$27,054.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27,054.00
5	CC-SMPKLT-T15	CC SYM PKG LITE T15	\$0.00	D1	36%	\$0.00	\$29,232.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$29,232.00
5	CC-SMPKLT-T16	CC SYM PKG LITE T16	\$0.00	D1	36%	\$0.00	\$31,410.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31,410.00
5	CC-SMPKLT-T17	CC SYM PKG LITE T17	\$0.00	D1	36%	\$0.00	\$33,588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33,588.00
5	CC-SMPKLT-T18	CC SYM PKG LITE T18	\$0.00	D1	36%	\$0.00	\$35,766.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$35,766.00
5	CC-SMPKLT-T19	CC SYM PKG LITE T19	\$0.00	D1	36%	\$0.00	\$37,944.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37,944.00
5	CC-SMPKLT-T20	CC SYM PKG LITE T20	\$0.00	D1	36%	\$0.00	\$40,122.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$40,122.00
5	CC-SMPKLT-T21	CC SYM PKG LITE T21	\$0.00	D1	36%	\$0.00	\$42,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$42,300.00
5	CC-SMPKLT-T22	CC SYM PKG LITE T22	\$0.00	D1	36%	\$0.00	\$44,478.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$44,478.00
5	CC-SMPKLT-T23	CC SYM PKG LITE T23	\$0.00	D1	36%	\$0.00	\$46,656.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46,656.00
5	CC-SMPKLT-T24	CC SYM PKG LITE T24	\$0.00	D1	36%	\$0.00	\$48,834.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$48,834.00
5	CC-SMPKLT-T25	CC SYM PKG LITE T25	\$0.00	D1	36%	\$0.00	\$51,012.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$51,012.00
5	CC-SMPKLT-T26	CC SYM PKG LITE T26	\$0.00	D1	36%	\$0.00	\$53,190.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$53,190.00
5	CC-SMPKLT-T27	CC SYM PKG LITE T27	\$0.00	D1	36%	\$0.00	\$55,368.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$55,368.00
5	CC-SMPKLT-T28	CC SYM PKG LITE T28	\$0.00	D1	36%	\$0.00	\$57,546.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$57,546.00
5	CC-SMPKLT-T29	CC SYM PKG LITE T29	\$0.00	D1	36%	\$0.00	\$59,724.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$59,724.00
5	CC-SMPKLT-T30	CC SYM PKG LITE T30	\$0.00	D1	36%	\$0.00	\$61,902.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$61,902.00
5	CC-SM-SYM-T1	SYM SANMGR 0-250	\$0.00	D1	36%	\$0.00	\$1,866.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,866.60
5	CC-SM-SYM-T10	SYM SANMGR 10.01-12.	\$0.00	D1	36%	\$0.00	\$6,980.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,980.40
5	CC-SM-SYM-T11	SYM SANMGR 12.01-14.	\$0.00	D1	36%	\$0.00	\$7,750.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,750.80
5	CC-SM-SYM-T12	SYM SANMGR 14.01-17.	\$0.00	D1	36%	\$0.00	\$8,521.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,521.20
5	CC-SM-SYM-T13	SYM SANMGR 17.01-20.00	\$0.00	D1	36%	\$0.00	\$9,291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,291.60
5	CC-SM-SYM-T14	SYM SANMGR 20.01-23.00	\$0.00	D1	36%	\$0.00	\$10,062.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,062.00
5	CC-SM-SYM-T15	SYM SANMGR 23.01-26.00	\$0.00	D1	36%	\$0.00	\$10,832.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,832.40
5	CC-SM-SYM-T16	SYM SANMGR 26.01-29.00	\$0.00	D1	36%	\$0.00	\$11,602.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,602.80
5	CC-SM-SYM-T17	SYM SANMGR 29.01-32.00	\$0.00	D1	36%	\$0.00	\$12,373.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,373.20
5	CC-SM-SYM-T18	SYM SANMGR 32.01-35.00	\$0.00	D1	36%	\$0.00	\$13,143.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,143.60
5	CC-SM-SYM-T19	SYM SANMGR 35.01-38.00	\$0.00	D1	36%	\$0.00	\$13,914.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,914.00
5	CC-SM-SYM-T2	SYM SANMGR .251-500	\$0.00	D1	36%	\$0.00	\$2,030.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,030.40
5	CC-SM-SYM-T20	SYM SANMGR 38.01-41.00	\$0.00	D1	36%	\$0.00	\$14,684.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,684.40
5	CC-SM-SYM-T21	SYM SANMGR 41.01-44.00	\$0.00	D1	36%	\$0.00	\$15,454.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,454.80
5	CC-SM-SYM-T22	SYM SANMGR 44.01-47.00	\$0.00	D1	36%	\$0.00	\$16,225.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,225.20
5	CC-SM-SYM-T23	SYM SANMGR 47.01-50.00	\$0.00	D1	36%	\$0.00	\$16,995.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,995.60
5	CC-SM-SYM-T24	SYM SANMGR 50.01-53.00	\$0.00	D1	36%	\$0.00	\$17,766.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,766.00
5	CC-SM-SYM-T25	SYM SANMGR 53.01-56.00	\$0.00	D1	36%	\$0.00	\$18,536.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,536.40
5	CC-SM-SYM-T26	SYM SANMGR 56.01-59.00	\$0.00	D1	36%	\$0.00	\$19,306.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,306.80
5	CC-SM-SYM-T27	SYM SANMGR 59.01-62.00	\$0.00	D1	36%	\$0.00	\$20,077.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,077.20
5	CC-SM-SYM-T28	SYM SANMGR 62.01-65.00	\$0.00	D1	36%	\$0.00	\$20,847.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,847.60
5	CC-SM-SYM-T29	SYM SANMGR 65.01-68.00	\$0.00	D1	36%	\$0.00	\$21,618.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$21,618.00
5	CC-SM-SYM-T3	SYM SANMGR .501-750	\$0.00	D1	36%	\$0.00	\$2,194.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,194.20
5	CC-SM-SYM-T30	SYM SANMGR 68.01-71.00	\$0.00	D1	36%	\$0.00	\$22,388.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22,388.40
5	CC-SM-SYM-T31	SYM SANMGR 71.01-74.00	\$0.00	D1	36%	\$0.00	\$23,158.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23,158.80
5	CC-SM-SYM-T32	SYM SANMGR 74.01-77.00	\$0.00	D1	36%	\$0.00	\$23,929.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23,929.20
5	CC-SM-SYM-T33	SYM SANMGR 77.01-80.00	\$0.00	D1	36%	\$0.00	\$24,699.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$24,699.60
5	CC-SM-SYM-T34	SYM SANMGR 80.01-83.00	\$0.00	D1	36%	\$0.00	\$25,470.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,470.00
5	CC-SM-SYM-T35	SYM SANMGR 83.01-86.00	\$0.00	D1	36%	\$0.00	\$26,240.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$26,240.40
5	CC-SM-SYM-T4	SYM SANMGR .751-1.00	\$0.00	D1	36%	\$0.00	\$2,358.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,358.00
5	CC-SM-SYM-T5	SYM SANMGR 1.01-2.00	\$0.00	D1	36%	\$0.00	\$3,128.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,128.40
5	CC-SM-SYM-T6	SYM SANMGR 2.01-4.00	\$0.00	D1	36%	\$0.00	\$3,898.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,898.80
5	CC-SM-SYM-T7	SYM SANMGR 4.01-6.00	\$0.00	D1	36%	\$0.00	\$4,669.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,669.20
5	CC-SM-SYM-T8	SYM SANMGR 6.01-8.00	\$0.00	D1	36%	\$0.00	\$5,439.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,439.60
5	CC-SM-SYM-T9	SYM SANMGR 8.01-10.0	\$0.00	D1	36%	\$0.00	\$6,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,210.00
5	CCSTM-T1-4UP	ECC STM T1-T4 UPGRADE	\$0.00	D1	36%	\$0.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$181.80
5	CCSTM-T5-12UP	ECC STM T5-T12 UPGRADE	\$0.00	D1	36%	\$0.00	\$700.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$700.20
5	CC-SYMGR6-BAS	EMC SYMMETRIX MANAGEMENT BASE LICENSE	\$10,610.00	D1	36%	\$6,790.40	\$1,909.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,909.80
5	CC-SYMGR6-R	EMC SYMMETRIX MANAGEMENT REFRESH	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMGR6-UPG	EMC SYMMETRIX MANAGEMENT UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMGR-BASE	SYMM MGR BASE LICENSE	\$10,610.00	D1	36%	\$6,790.40	\$1,909.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,909.80
5	CC-SYMGR-C01	SYMM MGR 1TB (0-14TB)	\$1,870.00	D1	36%	\$1,196.80	\$336.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$336.60
5	CC-SYMGR-C02	SYMM MGR 1TB (15-25TB)	\$1,760.00	D1	36%	\$1,126.40	\$316.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$316.80
5	CC-SYMGR-C03	SYMM MGR 1TB (26-40TB)	\$1,550.00	D1	36%	\$992.00	\$279.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$279.00
5	CC-SYMGR-C04	SYMM MGR 1TB (41-60TB)	\$1,440.00	D1	36%	\$921.60	\$259.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$259.20
5	CC-SYMGR-C05	SYMM MGR 1TB (61-100TB)	\$1,380.00	D1	36%	\$883.20	\$248.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$248.40
5	CC-SYMGR-C06	SYMM MGR 1TB (101-150TB)	\$1,240.00	D1	36%	\$793.60	\$223.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$223.20
5	CC-SYMGR-C07	SYMM MGR 1TB (151-250TB)	\$1,100.00	D1	36%	\$704.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.00
5	CC-SYMGR-C08	SYMM MGR 1TB (251-400TB)	\$950.00	D1	36%	\$608.00	\$171.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$171.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CC-SYMGR-C09	SYMM MGR 1TB (401-600TB)	\$830.00	D1	36%	\$531.20	\$149.40	\$0.00	\$0.00	\$0.00	\$0.00	\$149.40
5	CC-SYMGR-C10	SYMM MGR 1TB (601-1000TB)	\$720.00	D1	36%	\$460.80	\$129.60	\$0.00	\$0.00	\$0.00	\$0.00	\$129.60
5	CC-SYMGR-C11	SYMM MGR 1TB(1001TB or greater)	\$620.00	D1	36%	\$396.80	\$111.60	\$0.00	\$0.00	\$0.00	\$0.00	\$111.60
5	CC-SYMGR-N01	SYMM MGR 1TB (0-14TB) NLT3	\$930.00	D1	36%	\$595.20	\$167.40	\$0.00	\$0.00	\$0.00	\$0.00	\$167.40
5	CC-SYMGR-N02	SYMM MGR 1TB (15-25TB) NLT3	\$880.00	D1	36%	\$563.20	\$158.40	\$0.00	\$0.00	\$0.00	\$0.00	\$158.40
5	CC-SYMGR-N03	SYMM MGR 1TB (26-40TB) NLT3	\$770.00	D1	36%	\$492.80	\$138.60	\$0.00	\$0.00	\$0.00	\$0.00	\$138.60
5	CC-SYMGR-N04	SYMM MGR 1TB (41-60TB) NLT3	\$720.00	D1	36%	\$460.80	\$129.60	\$0.00	\$0.00	\$0.00	\$0.00	\$129.60
5	CC-SYMGR-N05	SYMM MGR 1TB (61-100TB) NLT3	\$690.00	D1	36%	\$441.60	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$124.20
5	CC-SYMGR-N06	SYMM MGR 1TB (101-150TB) NLT3	\$620.00	D1	36%	\$396.80	\$111.60	\$0.00	\$0.00	\$0.00	\$0.00	\$111.60
5	CC-SYMGR-N07	SYMM MGR 1TB (151-250TB) NLT3	\$550.00	D1	36%	\$352.00	\$99.00	\$0.00	\$0.00	\$0.00	\$0.00	\$99.00
5	CC-SYMGR-N08	SYMM MGR 1TB (251-400TB) NLT3	\$480.00	D1	36%	\$307.20	\$86.40	\$0.00	\$0.00	\$0.00	\$0.00	\$86.40
5	CC-SYMGR-N09	SYMM MGR 1TB (401-600TB) NLT3	\$420.00	D1	36%	\$268.80	\$75.60	\$0.00	\$0.00	\$0.00	\$0.00	\$75.60
5	CC-SYMGR-N10	SYMM MGR 1TB (601-1000TB) NLT3	\$360.00	D1	36%	\$230.40	\$64.80	\$0.00	\$0.00	\$0.00	\$0.00	\$64.80
5	CC-SYMGR-N11	SYMM MGR 1TB(1001TB or greater) NLT3	\$310.00	D1	36%	\$198.40	\$55.80	\$0.00	\$0.00	\$0.00	\$0.00	\$55.80
5	CC-SYMGR-PRV	PREVIOUS VERSION SYMMGR	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMGR-T1	CC5x SYMMETRIX MGR T1	\$0.00	D1	36%	\$0.00	\$1,717.20	\$0.00	\$0.00	\$0.00	\$0.00	\$1,717.20
5	CC-SYMGR-T10	CC5x SYMMETRIX MGR T10	\$0.00	D1	36%	\$0.00	\$8,332.20	\$0.00	\$0.00	\$0.00	\$0.00	\$8,332.20
5	CC-SYMGR-T11	CC5x SYMMETRIX MGR T11	\$0.00	D1	36%	\$0.00	\$9,302.40	\$0.00	\$0.00	\$0.00	\$0.00	\$9,302.40
5	CC-SYMGR-T12	CC5x SYMMETRIX MGR T12	\$0.00	D1	36%	\$0.00	\$10,272.60	\$0.00	\$0.00	\$0.00	\$0.00	\$10,272.60
5	CC-SYMGR-T13	CC5x SYMMETRIX MGR T13	\$0.00	D1	36%	\$0.00	\$11,242.80	\$0.00	\$0.00	\$0.00	\$0.00	\$11,242.80
5	CC-SYMGR-T14	CC5x SYMMETRIX MGR T14	\$0.00	D1	36%	\$0.00	\$12,213.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,213.00
5	CC-SYMGR-T15	CC5x SYMMETRIX MGR T15	\$0.00	D1	36%	\$0.00	\$13,183.20	\$0.00	\$0.00	\$0.00	\$0.00	\$13,183.20
5	CC-SYMGR-T16	CC5x SYMMETRIX MGR T16	\$0.00	D1	36%	\$0.00	\$14,153.40	\$0.00	\$0.00	\$0.00	\$0.00	\$14,153.40
5	CC-SYMGR-T17	CC5x SYMMETRIX MGR T17	\$0.00	D1	36%	\$0.00	\$15,123.60	\$0.00	\$0.00	\$0.00	\$0.00	\$15,123.60
5	CC-SYMGR-T18	CC5x SYMMETRIX MGR T18	\$0.00	D1	36%	\$0.00	\$16,093.80	\$0.00	\$0.00	\$0.00	\$0.00	\$16,093.80
5	CC-SYMGR-T19	CC5x SYMMETRIX MGR T19	\$0.00	D1	36%	\$0.00	\$17,064.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,064.00
5	CC-SYMGR-T2	CC5x SYMMETRIX MGR T2	\$0.00	D1	36%	\$0.00	\$1,981.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,981.80
5	CC-SYMGR-T20	CC5x SYMMETRIX MGR T20	\$0.00	D1	36%	\$0.00	\$18,034.20	\$0.00	\$0.00	\$0.00	\$0.00	\$18,034.20
5	CC-SYMGR-T21	CC5x SYMMETRIX MGR T21	\$0.00	D1	36%	\$0.00	\$19,004.40	\$0.00	\$0.00	\$0.00	\$0.00	\$19,004.40
5	CC-SYMGR-T22	CC5x SYMMETRIX MGR T22	\$0.00	D1	36%	\$0.00	\$19,974.60	\$0.00	\$0.00	\$0.00	\$0.00	\$19,974.60
5	CC-SYMGR-T23	CC5x SYMMETRIX MGR T23	\$0.00	D1	36%	\$0.00	\$20,944.80	\$0.00	\$0.00	\$0.00	\$0.00	\$20,944.80
5	CC-SYMGR-T24	CC5x SYMMETRIX MGR T24	\$0.00	D1	36%	\$0.00	\$21,915.00	\$0.00	\$0.00	\$0.00	\$0.00	\$21,915.00
5	CC-SYMGR-T25	CC5x SYMMETRIX MGR T25	\$0.00	D1	36%	\$0.00	\$22,885.20	\$0.00	\$0.00	\$0.00	\$0.00	\$22,885.20
5	CC-SYMGR-T26	CC5x SYMMETRIX MGR T26	\$0.00	D1	36%	\$0.00	\$23,855.40	\$0.00	\$0.00	\$0.00	\$0.00	\$23,855.40
5	CC-SYMGR-T27	CC5x SYMMETRIX MGR T27	\$0.00	D1	36%	\$0.00	\$24,825.60	\$0.00	\$0.00	\$0.00	\$0.00	\$24,825.60
5	CC-SYMGR-T28	CC5x SYMMETRIX MGR T28	\$0.00	D1	36%	\$0.00	\$25,795.80	\$0.00	\$0.00	\$0.00	\$0.00	\$25,795.80
5	CC-SYMGR-T29	CC5x SYMMETRIX MGR T29	\$0.00	D1	36%	\$0.00	\$26,766.00	\$0.00	\$0.00	\$0.00	\$0.00	\$26,766.00
5	CC-SYMGR-T3	CC5x SYMMETRIX MGR T3	\$0.00	D1	36%	\$0.00	\$2,246.40	\$0.00	\$0.00	\$0.00	\$0.00	\$2,246.40
5	CC-SYMGR-T30	CC5x SYMMETRIX MGR T30	\$0.00	D1	36%	\$0.00	\$27,736.20	\$0.00	\$0.00	\$0.00	\$0.00	\$27,736.20
5	CC-SYMGR-T31	CC SYMMETRIX MGR 71.01-74	\$0.00	D1	36%	\$0.00	\$28,706.40	\$0.00	\$0.00	\$0.00	\$0.00	\$28,706.40
5	CC-SYMGR-T32	CC SYMMETRIX MGR 74.01-77	\$0.00	D1	36%	\$0.00	\$29,676.60	\$0.00	\$0.00	\$0.00	\$0.00	\$29,676.60
5	CC-SYMGR-T33	CC SYMMETRIX MGR 77.01-80	\$0.00	D1	36%	\$0.00	\$30,646.80	\$0.00	\$0.00	\$0.00	\$0.00	\$30,646.80
5	CC-SYMGR-T34	CC SYMMETRIX MGR 80.01-83	\$0.00	D1	36%	\$0.00	\$31,617.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31,617.00
5	CC-SYMGR-T35	CC SYMMETRIX MGR 83.01-86	\$0.00	D1	36%	\$0.00	\$32,587.20	\$0.00	\$0.00	\$0.00	\$0.00	\$32,587.20
5	CC-SYMGR-T4	CC5x SYMMETRIX MGR T4	\$0.00	D1	36%	\$0.00	\$2,511.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,511.00
5	CC-SYMGR-T5	CC5x SYMMETRIX MGR T5	\$0.00	D1	36%	\$0.00	\$3,481.20	\$0.00	\$0.00	\$0.00	\$0.00	\$3,481.20
5	CC-SYMGR-T6	CC5x SYMMETRIX MGR T6	\$0.00	D1	36%	\$0.00	\$4,451.40	\$0.00	\$0.00	\$0.00	\$0.00	\$4,451.40
5	CC-SYMGR-T7	CC5x SYMMETRIX MGR T7	\$0.00	D1	36%	\$0.00	\$5,421.60	\$0.00	\$0.00	\$0.00	\$0.00	\$5,421.60
5	CC-SYMGR-T8	CC5x SYMMETRIX MGR T8	\$0.00	D1	36%	\$0.00	\$6,391.80	\$0.00	\$0.00	\$0.00	\$0.00	\$6,391.80
5	CC-SYMGR-T9	CC5x SYMMETRIX MGR T9	\$0.00	D1	36%	\$0.00	\$7,362.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,362.00
5	CC-SYMGR-UPG	SYMM MGR BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPK6-BAS	EMC CONTROLCENTER 6.0 SYMMETRIX PACKAGE	\$0.00	D1	36%	\$0.00	\$2,770.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,770.20
5	CC-SYMPK6-R	EMC CONTROLCENTER 6.0 SYMMETRIX PACKAGE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPK6-UPG	EMC CONTROLCENTER 6.0 SYMMETRIX PACKAGE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPK-BASE	SYMM PKG BASE LICENSE	\$15,390.00	D1	36%	\$9,849.60	\$2,770.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,770.20
5	CC-SYMPK-C01	SYMM PKG 1TB (0-14TB)	\$3,770.00	D1	36%	\$2,412.80	\$678.60	\$0.00	\$0.00	\$0.00	\$0.00	\$678.60
5	CC-SYMPK-C02	SYMM PKG 1TB (15-25TB)	\$3,540.00	D1	36%	\$2,265.60	\$637.20	\$0.00	\$0.00	\$0.00	\$0.00	\$637.20
5	CC-SYMPK-C03	SYMM PKG 1TB (26-40TB)	\$3,110.00	D1	36%	\$1,990.40	\$559.80	\$0.00	\$0.00	\$0.00	\$0.00	\$559.80
5	CC-SYMPK-C04	SYMM PKG 1TB (41-60TB)	\$2,890.00	D1	36%	\$1,849.60	\$520.20	\$0.00	\$0.00	\$0.00	\$0.00	\$520.20
5	CC-SYMPK-C05	SYMM PKG 1TB (61-100TB)	\$2,770.00	D1	36%	\$1,772.80	\$498.60	\$0.00	\$0.00	\$0.00	\$0.00	\$498.60
5	CC-SYMPK-C06	SYMM PKG 1TB (101-150TB)	\$2,490.00	D1	36%	\$1,593.60	\$448.20	\$0.00	\$0.00	\$0.00	\$0.00	\$448.20
5	CC-SYMPK-C07	SYMM PKG 1TB (151-250TB)	\$2,210.00	D1	36%	\$1,414.40	\$397.80	\$0.00	\$0.00	\$0.00	\$0.00	\$397.80
5	CC-SYMPK-C08	SYMM PKG 1TB (251-400TB)	\$1,930.00	D1	36%	\$1,235.20	\$347.40	\$0.00	\$0.00	\$0.00	\$0.00	\$347.40
5	CC-SYMPK-C09	SYMM PKG 1TB (401-600TB)	\$1,670.00	D1	36%	\$1,068.80	\$300.60	\$0.00	\$0.00	\$0.00	\$0.00	\$300.60
5	CC-SYMPK-C10	SYMM PKG 1TB (601-1000TB)	\$1,460.00	D1	36%	\$934.40	\$262.80	\$0.00	\$0.00	\$0.00	\$0.00	\$262.80
5	CC-SYMPK-C11	SYMM PKG 1TB(1001TB or greater)	\$1,270.00	D1	36%	\$812.80	\$228.60	\$0.00	\$0.00	\$0.00	\$0.00	\$228.60
5	CC-SYMPKE-BAS	EMC CC 6.1 SYM PKG ENHANCED WITH SANMGR	\$0.00	D1	36%	\$0.00	\$5,948.10	\$0.00	\$0.00	\$0.00	\$0.00	\$5,948.10
5	CC-SYMPKE-UPG	EMC CC 6.1 SYM PKG ENHANCED WITH SANMGR	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPKGEC01	NEW SYMM PKG 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$1,269.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,269.00
5	CC-SYMPKGEC02	NEW SYMM PKG 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$1,190.70	\$0.00	\$0.00	\$0.00	\$0.00	\$1,190.70
5	CC-SYMPKGEC03	NEW SYMM PKG 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$1,046.70	\$0.00	\$0.00	\$0.00	\$0.00	\$1,046.70
5	CC-SYMPKGEC04	NEW SYMM PKG 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$975.60	\$0.00	\$0.00	\$0.00	\$0.00	\$975.60
5	CC-SYMPKGEC05	NEW SYMM PKG 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$934.20	\$0.00	\$0.00	\$0.00	\$0.00	\$934.20
5	CC-SYMPKGEC06	NEW SYMM PKG 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$839.70	\$0.00	\$0.00	\$0.00	\$0.00	\$839.70
5	CC-SYMPKGEC07	NEW SYMM PKG 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$745.20	\$0.00	\$0.00	\$0.00	\$0.00	\$745.20
5	CC-SYMPKGEC08	NEW SYMM PKG 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$650.70	\$0.00	\$0.00	\$0.00	\$0.00	\$650.70
5	CC-SYMPKGEC09	NEW SYMM PKG 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$564.30	\$0.00	\$0.00	\$0.00	\$0.00	\$564.30
5	CC-SYMPKGEC10	NEW SYMM PKG 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$495.00	\$0.00	\$0.00	\$0.00	\$0.00	\$495.00
5	CC-SYMPKGEC11	NEW SYMM PKG 1TB(1001-1500TB)	\$0.00	D1	36%	\$0.00	\$430.20	\$0.00	\$0.00	\$0.00	\$0.00	\$430.20
5	CC-SYMPKGEN01	NEW SYMM PKG 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$634.50	\$0.00	\$0.00	\$0.00	\$0.00	\$634.50

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Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	CC-SYMPKGEN02	NEW SYMM PKG 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$595.80	\$0.00	\$595.80	\$0.00	\$0.00	\$0.00	\$0.00	\$595.80
5	CC-SYMPKGEN03	NEW SYMM PKG 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$523.80	\$0.00	\$0.00	\$0.00	\$0.00	\$523.80
5	CC-SYMPKGEN04	NEW SYMM PKG 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$487.80	\$0.00	\$0.00	\$0.00	\$0.00	\$487.80
5	CC-SYMPKGEN05	NEW SYMM PKG 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$467.10	\$0.00	\$0.00	\$0.00	\$0.00	\$467.10
5	CC-SYMPKGEN06	NEW SYMM PKG 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$420.30	\$0.00	\$0.00	\$0.00	\$0.00	\$420.30
5	CC-SYMPKGEN07	NEW SYMM PKG 1TB (151-250TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$372.60
5	CC-SYMPKGEN08	NEW SYMM PKG 1TB (251-400TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$325.80	\$0.00	\$0.00	\$0.00	\$0.00	\$325.80
5	CC-SYMPKGEN09	NEW SYMM PKG 1TB (401-600TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$281.70	\$0.00	\$0.00	\$0.00	\$0.00	\$281.70
5	CC-SYMPKGEN10	NEW SYMM PKG 1TB (601-1000TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$247.50	\$0.00	\$0.00	\$0.00	\$0.00	\$247.50
5	CC-SYMPKGEN11	NEW SYMM PKG 1TB(1001-1500TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$215.10	\$0.00	\$0.00	\$0.00	\$0.00	\$215.10
5	CC-SYMPK-N01	SYMM PKG 1TB (0-14TB) NLT3	\$1,880.00	D1	36%	\$1,203.20	\$338.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$338.40
5	CC-SYMPK-N02	SYMM PKG 1TB (15-25TB) NLT3	\$1,770.00	D1	36%	\$1,132.80	\$318.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$318.60
5	CC-SYMPK-N03	SYMM PKG 1TB (26-40TB) NLT3	\$1,550.00	D1	36%	\$992.00	\$279.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$279.00
5	CC-SYMPK-N04	SYMM PKG 1TB (41-60TB) NLT3	\$1,450.00	D1	36%	\$928.00	\$261.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$261.00
5	CC-SYMPK-N05	SYMM PKG 1TB (61-100TB) NLT3	\$1,390.00	D1	36%	\$889.60	\$250.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$250.20
5	CC-SYMPK-N06	SYMM PKG 1TB (101-150TB) NLT3	\$1,250.00	D1	36%	\$800.00	\$225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$225.00
5	CC-SYMPK-N07	SYMM PKG 1TB (151-250TB) NLT3	\$1,110.00	D1	36%	\$710.40	\$199.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$199.80
5	CC-SYMPK-N08	SYMM PKG 1TB (251-400TB) NLT3	\$970.00	D1	36%	\$620.80	\$174.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$174.60
5	CC-SYMPK-N09	SYMM PKG 1TB (401-600TB) NLT3	\$840.00	D1	36%	\$537.60	\$151.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$151.20
5	CC-SYMPK-N10	SYMM PKG 1TB (601-1000TB) NLT3	\$730.00	D1	36%	\$467.20	\$131.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$131.40
5	CC-SYMPK-N11	SYMM PKG 1TB(1001TB or greater) NLT3	\$640.00	D1	36%	\$409.60	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	CC-SYMPK-T1	SYM PKG 0-.250	\$0.00	D1	36%	\$0.00	\$2,147.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,147.40
5	CC-SYMPK-T10	SYM PKG 10.01-12.	\$0.00	D1	36%	\$0.00	\$15,966.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,966.00
5	CC-SYMPK-T11	SYM PKG 12.01-14.	\$0.00	D1	36%	\$0.00	\$18,025.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,025.20
5	CC-SYMPK-T12	SYM PKG 14.01-17.	\$0.00	D1	36%	\$0.00	\$20,084.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,084.40
5	CC-SYMPK-T13	SYM PKG 17.01-20.00	\$0.00	D1	36%	\$0.00	\$22,143.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22,143.60
5	CC-SYMPK-T14	SYM PKG 20.01-23.00	\$0.00	D1	36%	\$0.00	\$24,202.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$24,202.80
5	CC-SYMPK-T15	SYM PKG 23.01-26.00	\$0.00	D1	36%	\$0.00	\$26,262.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$26,262.00
5	CC-SYMPK-T16	SYM PKG 26.01-29.00	\$0.00	D1	36%	\$0.00	\$28,321.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28,321.20
5	CC-SYMPK-T17	SYM PKG 29.01-32.00	\$0.00	D1	36%	\$0.00	\$30,380.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$30,380.40
5	CC-SYMPK-T18	SYM PKG 32.01-35.00	\$0.00	D1	36%	\$0.00	\$32,439.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$32,439.60
5	CC-SYMPK-T19	SYM PKG 35.01-38.00	\$0.00	D1	36%	\$0.00	\$34,498.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$34,498.80
5	CC-SYMPK-T2	SYM PKG .251-500	\$0.00	D1	36%	\$0.00	\$2,635.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,635.20
5	CC-SYMPK-T20	SYM PKG 38.01-41.00	\$0.00	D1	36%	\$0.00	\$36,558.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36,558.00
5	CC-SYMPK-T21	SYM PKG 41.01-44.00	\$0.00	D1	36%	\$0.00	\$38,617.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$38,617.20
5	CC-SYMPK-T22	SYM PKG 44.01-47.00	\$0.00	D1	36%	\$0.00	\$40,676.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$40,676.40
5	CC-SYMPK-T23	SYM PKG 47.01-50.00	\$0.00	D1	36%	\$0.00	\$42,735.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$42,735.60
5	CC-SYMPK-T24	SYM PKG 50.01-53.00	\$0.00	D1	36%	\$0.00	\$44,794.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$44,794.80
5	CC-SYMPK-T25	SYM PKG 53.01-56.00	\$0.00	D1	36%	\$0.00	\$46,854.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46,854.00
5	CC-SYMPK-T26	SYM PKG 56.01-59.00	\$0.00	D1	36%	\$0.00	\$48,913.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$48,913.20
5	CC-SYMPK-T27	SYM PKG 59.01-62.00	\$0.00	D1	36%	\$0.00	\$50,972.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$50,972.40
5	CC-SYMPK-T28	SYM PKG 62.01-65.00	\$0.00	D1	36%	\$0.00	\$53,031.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$53,031.60
5	CC-SYMPK-T29	SYM PKG 65.01-68.00	\$0.00	D1	36%	\$0.00	\$55,090.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$55,090.80
5	CC-SYMPK-T3	SYM PKG .501-750	\$0.00	D1	36%	\$0.00	\$3,123.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,123.00
5	CC-SYMPK-T30	SYM PKG 68.01-71.00	\$0.00	D1	36%	\$0.00	\$57,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$57,150.00
5	CC-SYMPK-T31	SYM PKG 71.01-74.00	\$0.00	D1	36%	\$0.00	\$59,209.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$59,209.20
5	CC-SYMPK-T32	SYM PKG 74.01-77.00	\$0.00	D1	36%	\$0.00	\$61,268.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$61,268.40
5	CC-SYMPK-T33	SYM PKG 77.01-80.00	\$0.00	D1	36%	\$0.00	\$63,327.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$63,327.60
5	CC-SYMPK-T34	SYM PKG 80.01-83.00	\$0.00	D1	36%	\$0.00	\$65,386.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$65,386.80
5	CC-SYMPK-T35	SYM PKG 83.01-86.00	\$0.00	D1	36%	\$0.00	\$67,446.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$67,446.00
5	CC-SYMPK-T4	SYM PKG .751-1.00	\$0.00	D1	36%	\$0.00	\$3,610.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,610.80
5	CC-SYMPK-T5	SYM PKG 1.01-2.00	\$0.00	D1	36%	\$0.00	\$5,670.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,670.00
5	CC-SYMPK-T6	SYM PKG 2.01-4.00	\$0.00	D1	36%	\$0.00	\$7,729.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,729.20
5	CC-SYMPK-T7	SYM PKG 4.01-6.00	\$0.00	D1	36%	\$0.00	\$9,788.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,788.40
5	CC-SYMPK-T8	SYM PKG 6.01-8.00	\$0.00	D1	36%	\$0.00	\$11,847.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,847.60
5	CC-SYMPK-T9	SYM PKG 8.01-10.0	\$0.00	D1	36%	\$0.00	\$13,906.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,906.80
5	CC-WLA-SY-T1	CC5.x WLA-SYM T1	\$0.00	D1	36%	\$0.00	\$684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$684.00
5	CC-WLA-SY-T10	CC5.x WLA-SYM T10	\$0.00	D1	36%	\$0.00	\$4,415.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,415.40
5	CC-WLA-SY-T11	CC5.x WLA-SYM T11	\$0.00	D1	36%	\$0.00	\$4,964.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,964.40
5	CC-WLA-SY-T12	CC5.x WLA-SYM T12	\$0.00	D1	36%	\$0.00	\$5,513.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,513.40
5	CC-WLA-SY-T13	CC5.x WLA-SYM T13	\$0.00	D1	36%	\$0.00	\$6,062.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,062.40
5	CC-WLA-SY-T14	CC5.x WLA-SYM T14	\$0.00	D1	36%	\$0.00	\$6,611.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,611.40
5	CC-WLA-SY-T15	CC5.x WLA-SYM T15	\$0.00	D1	36%	\$0.00	\$7,160.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,160.40
5	CC-WLA-SY-T16	CC5.x WLA-SYM T16	\$0.00	D1	36%	\$0.00	\$7,709.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,709.40
5	CC-WLA-SY-T17	CC5.x WLA-SYM T17	\$0.00	D1	36%	\$0.00	\$8,258.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,258.40
5	CC-WLA-SY-T18	CC5.x WLA-SYM T18	\$0.00	D1	36%	\$0.00	\$8,807.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,807.40
5	CC-WLA-SY-T19	CC5.x WLA-SYM T19	\$0.00	D1	36%	\$0.00	\$9,356.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,356.40
5	CC-WLA-SY-T2	CC5.x WLA-SYM T2	\$0.00	D1	36%	\$0.00	\$829.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$829.80
5	CC-WLA-SY-T20	CC5.x WLA-SYM T20	\$0.00	D1	36%	\$0.00	\$9,905.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,905.40
5	CC-WLA-SY-T21	CC5.x WLA-SYM T21	\$0.00	D1	36%	\$0.00	\$10,454.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,454.40
5	CC-WLA-SY-T22	CC5.x WLA-SYM T22	\$0.00	D1	36%	\$0.00	\$11,003.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,003.40
5	CC-WLA-SY-T23	CC5.x WLA-SYM T23	\$0.00	D1	36%	\$0.00	\$11,552.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,552.40
5	CC-WLA-SY-T24	CC5.x WLA-SYM T24	\$0.00	D1	36%	\$0.00	\$12,101.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,101.40
5	CC-WLA-SY-T25	CC5.x WLA-SYM T25	\$0.00	D1	36%	\$0.00	\$12,650.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,650.40
5	CC-WLA-SY-T26	CC5.x WLA-SYM T26	\$0.00	D1	36%	\$0.00	\$13,199.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,199.40
5	CC-WLA-SY-T27	CC5.x WLA-SYM T27	\$0.00	D1	36%	\$0.00	\$13,748.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,748.40
5	CC-WLA-SY-T28	CC5.x WLA-SYM T28	\$0.00	D1	36%	\$0.00	\$14,297.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,297.40
5	CC-WLA-SY-T29	CC5.x WLA-SYM T29	\$0.00	D1	36%	\$0.00	\$14,846.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,846.40
5	CC-WLA-SY-T3	CC5.x WLA-SYM T3	\$0.00	D1	36%	\$0.00	\$975.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$975.60
5	CC-WLA-SY-T30	CC5.x WLA-SYM T30	\$0.00	D1	36%	\$0.00	\$15,395.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,395.40

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	CC-WLA-SY-T31	CC5.X WLA-SYM T31	\$0.00	D1	36%	\$15,944.40	\$0.00	\$15,944.40	\$0.00	\$0.00	\$0.00	\$0.00	\$15,944.40
5	CC-WLA-SY-T32	CC5.X WLA-SYM T32	\$0.00	D1	36%	\$0.00	\$0.00	\$16,493.40	\$0.00	\$0.00	\$0.00	\$0.00	\$16,493.40
5	CC-WLA-SY-T33	CC5.X WLA-SYM T33	\$0.00	D1	36%	\$0.00	\$0.00	\$17,042.40	\$0.00	\$0.00	\$0.00	\$0.00	\$17,042.40
5	CC-WLA-SY-T34	CC5.X WLA-SYM T34	\$0.00	D1	36%	\$0.00	\$0.00	\$17,591.40	\$0.00	\$0.00	\$0.00	\$0.00	\$17,591.40
5	CC-WLA-SY-T35	CC5.X WLA-SYM T35	\$0.00	D1	36%	\$0.00	\$0.00	\$18,140.40	\$0.00	\$0.00	\$0.00	\$0.00	\$18,140.40
5	CC-WLA-SY-T4	CC5.X WLA-SYM T4	\$0.00	D1	36%	\$0.00	\$0.00	\$1,121.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,121.40
5	CC-WLA-SY-T5	CC5.X WLA-SYM T5	\$0.00	D1	36%	\$0.00	\$0.00	\$1,670.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,670.40
5	CC-WLA-SY-T6	CC5.X WLA-SYM T6	\$0.00	D1	36%	\$0.00	\$0.00	\$2,219.40	\$0.00	\$0.00	\$0.00	\$0.00	\$2,219.40
5	CC-WLA-SY-T7	CC5.X WLA-SYM T7	\$0.00	D1	36%	\$0.00	\$0.00	\$2,768.40	\$0.00	\$0.00	\$0.00	\$0.00	\$2,768.40
5	CC-WLA-SY-T8	CC5.X WLA-SYM T8	\$0.00	D1	36%	\$0.00	\$0.00	\$3,317.40	\$0.00	\$0.00	\$0.00	\$0.00	\$3,317.40
5	CC-WLA-SY-T9	CC5.X WLA-SYM T9	\$0.00	D1	36%	\$0.00	\$0.00	\$3,866.40	\$0.00	\$0.00	\$0.00	\$0.00	\$3,866.40
5	CCWLA-T1-4UP	ECC WLA T1-T4 UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$181.80
5	CCWLA-T5-12UP	ECC WLA T5-T12 UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$700.20	\$0.00	\$0.00	\$0.00	\$0.00	\$700.20
5	CEXT-T1-4UP	CMPEXT T1-T4 UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CEXT-T5-35UP	CMPEXT T5-T35 UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$1,944.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,944.00
5	CMPEXT-BASE	CMPEXT BASE LICENSE	\$15,180.00	D1	36%	\$9,715.20	\$2,732.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,732.40
5	CMPEXT-C01	CMPEXT 1TB (0-14TB)	\$3,400.00	D1	36%	\$2,176.00	\$612.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$612.00
5	CMPEXT-C02	CMPEXT 1TB (15-25TB)	\$3,200.00	D1	36%	\$2,048.00	\$576.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$576.00
5	CMPEXT-C03	CMPEXT 1TB (26-40TB)	\$2,810.00	D1	36%	\$1,798.40	\$505.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$505.80
5	CMPEXT-C04	CMPEXT 1TB (41-60TB)	\$2,620.00	D1	36%	\$1,676.80	\$471.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$471.60
5	CMPEXT-C05	CMPEXT 1TB (61-100TB)	\$2,510.00	D1	36%	\$1,606.40	\$451.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$451.80
5	CMPEXT-C06	CMPEXT 1TB (101-150TB)	\$2,260.00	D1	36%	\$1,446.40	\$406.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$406.80
5	CMPEXT-C07	CMPEXT 1TB (151-250TB)	\$2,020.00	D1	36%	\$1,292.80	\$363.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$363.60
5	CMPEXT-C08	CMPEXT 1TB (251-400TB)	\$1,750.00	D1	36%	\$1,120.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$315.00
5	CMPEXT-C09	CMPEXT 1TB (401-600TB)	\$1,530.00	D1	36%	\$979.20	\$275.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$275.40
5	CMPEXT-C10	CMPEXT 1TB (601-1000TB)	\$1,330.00	D1	36%	\$851.20	\$239.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$239.40
5	CMPEXT-C11	CMPEXT 1TB (1001TB or greater)	\$1,160.00	D1	36%	\$742.40	\$208.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$208.80
5	CMPEXT-N01	CMPEXT 1TB (0-14TB) NLT3	\$1,700.00	D1	36%	\$1,088.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$306.00
5	CMPEXT-N02	CMPEXT 1TB (15-25TB) NLT3	\$1,600.00	D1	36%	\$1,024.00	\$288.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$288.00
5	CMPEXT-N03	CMPEXT 1TB (26-40TB) NLT3	\$1,410.00	D1	36%	\$902.40	\$253.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$253.80
5	CMPEXT-N04	CMPEXT 1TB (41-60TB) NLT3	\$1,310.00	D1	36%	\$838.40	\$235.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$235.80
5	CMPEXT-N05	CMPEXT 1TB (61-100TB) NLT3	\$1,260.00	D1	36%	\$806.40	\$226.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$226.80
5	CMPEXT-N06	CMPEXT 1TB (101-150TB) NLT3	\$1,130.00	D1	36%	\$723.20	\$203.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$203.40
5	CMPEXT-N07	CMPEXT 1TB (151-250TB) NLT3	\$1,010.00	D1	36%	\$646.40	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$181.80
5	CMPEXT-N08	CMPEXT 1TB (251-400TB) NLT3	\$880.00	D1	36%	\$563.20	\$158.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$158.40
5	CMPEXT-N09	CMPEXT 1TB (401-600TB) NLT3	\$760.00	D1	36%	\$486.40	\$136.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$136.80
5	CMPEXT-N10	CMPEXT 1TB (601-1000TB) NLT3	\$670.00	D1	36%	\$428.80	\$120.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$120.60
5	CMPEXT-N11	CMPEXT 1TB (1001TB or greater) NLT3	\$580.00	D1	36%	\$371.20	\$104.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$104.40
5	CMPEXTRMZ-BAS	CMPEXTRMZ BASE LICENSE	\$2,580.00	D1	36%	\$1,651.20	\$464.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$464.40
5	CMPEXTRMZ-C01	CMPEXTRMZ 1 TB (0-14 TB)	\$550.00	D1	36%	\$352.00	\$99.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$99.00
5	CMPEXTRMZ-C02	CMPEXTRMZ 1 TB (15-25 TB)	\$525.00	D1	36%	\$336.00	\$94.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$94.50
5	CMPEXTRMZ-C03	CMPEXTRMZ 1 TB (26-40 TB)	\$495.00	D1	36%	\$316.80	\$89.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$89.10
5	CMPEXTRMZ-C04	CMPEXTRMZ 1 TB (41-60 TB)	\$470.00	D1	36%	\$300.80	\$84.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$84.60
5	CMPEXTRMZ-C05	CMPEXTRMZ 1 TB (61-100 TB)	\$450.00	D1	36%	\$288.00	\$81.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$81.00
5	CMPEXTRMZ-C06	CMPEXTRMZ 1 TB (101-150 TB)	\$425.00	D1	36%	\$272.00	\$76.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$76.50
5	CMPEXTRMZ-C07	CMPEXTRMZ 1 TB (151-250 TB)	\$405.00	D1	36%	\$259.20	\$72.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.90
5	CMPEXTRMZ-C08	CMPEXTRMZ 1 TB (251-400 TB)	\$385.00	D1	36%	\$246.40	\$69.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$69.30
5	CMPEXTRMZ-C09	CMPEXTRMZ 1 TB (401-600 TB)	\$365.00	D1	36%	\$233.60	\$65.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$65.70
5	CMPEXTRMZ-C10	CMPEXTRMZ 1 TB (601-1000 TB)	\$345.00	D1	36%	\$220.80	\$62.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$62.10
5	CMPEXTRMZ-C11	CMPEXTRMZ 1 TB (1001 TB OR GREATER)	\$330.00	D1	36%	\$211.20	\$59.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$59.40
5	CMPEXTRMZ-N01	CMPEXTRMZ 1 TB (0-14TB) NLT3	\$275.00	D1	36%	\$176.00	\$49.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$49.50
5	CMPEXTRMZ-N02	CMPEXTRMZ 1 TB (15-25TB) NLT3	\$260.00	D1	36%	\$166.40	\$46.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46.80
5	CMPEXTRMZ-N03	CMPEXTRMZ 1 TB (26-40TB) NLT3	\$250.00	D1	36%	\$160.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.00
5	CMPEXTRMZ-N04	CMPEXTRMZ 1 TB (41-60TB) NLT3	\$235.00	D1	36%	\$150.40	\$42.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$42.30
5	CMPEXTRMZ-N05	CMPEXTRMZ 1 TB (61-100TB) NLT3	\$225.00	D1	36%	\$144.00	\$40.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$40.50
5	CMPEXTRMZ-N06	CMPEXTRMZ 1 TB (101-150TB) NLT3	\$215.00	D1	36%	\$137.60	\$38.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$38.70
5	CMPEXTRMZ-N07	CMPEXTRMZ 1 TB (151-250TB) NLT3	\$200.00	D1	36%	\$128.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5	CMPEXTRMZ-N08	CMPEXTRMZ 1 TB (251-400TB) NLT3	\$190.00	D1	36%	\$121.60	\$34.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$34.20
5	CMPEXTRMZ-N09	CMPEXTRMZ 1 TB (401-600TB) NLT3	\$180.00	D1	36%	\$115.20	\$32.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$32.40
5	CMPEXTRMZ-N10	CMPEXTRMZ 1 TB (601-1000TB) NLT3	\$175.00	D1	36%	\$112.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31.50
5	CMPEXTRMZ-N11	CMPEXTRMZ 1 TB (1001 TB OR GREATER) NLT3	\$165.00	D1	36%	\$105.60	\$29.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$29.70
5	CMPEXTRMZ-UPG	CMPEXTRMZ BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-T01	COMP EXT CPTY 0-250	\$0.00	D1	36%	\$0.00	\$3,691.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,691.80
5	CMPEXT-T02	COMP EXT CPTY .251-500	\$0.00	D1	36%	\$0.00	\$3,691.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,691.80
5	CMPEXT-T03	COMP EXT CPTY .501-750	\$0.00	D1	36%	\$0.00	\$3,691.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,691.80
5	CMPEXT-T04	COMP EXT CPTY .751-1.00	\$0.00	D1	36%	\$0.00	\$3,691.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,691.80
5	CMPEXT-T05	COMP EXT CPTY 1.01-2.00	\$0.00	D1	36%	\$0.00	\$5,635.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,635.80
5	CMPEXT-T06	COMP EXT CPTY 2.01-4.00	\$0.00	D1	36%	\$0.00	\$7,579.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,579.80
5	CMPEXT-T07	COMP EXT CPTY 4.01-6.00	\$0.00	D1	36%	\$0.00	\$9,523.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,523.80
5	CMPEXT-T08	COMP EXT CPTY 6.01-8.00	\$0.00	D1	36%	\$0.00	\$11,467.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,467.80
5	CMPEXT-T09	COMP EXT CPTY 8.01-10.00	\$0.00	D1	36%	\$0.00	\$13,411.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,411.80
5	CMPEXT-T10	COMP EXT CPTY 10.01-12.00	\$0.00	D1	36%	\$0.00	\$15,355.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,355.80
5	CMPEXT-T11	COMP EXT CPTY 12.01-14.00	\$0.00	D1	36%	\$0.00	\$17,299.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,299.80
5	CMPEXT-T12	COMP EXT CPTY 14.01-17.00	\$0.00	D1	36%	\$0.00	\$19,243.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,243.80
5	CMPEXT-T13	COMP EXT CPTY 17.01-20.00	\$0.00	D1	36%	\$0.00	\$21,187.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$21,187.80
5	CMPEXT-T14	COMP EXT CPTY 20.01-23.00	\$0.00	D1	36%	\$0.00	\$23,131.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23,131.80
5	CMPEXT-T15	COMP EXT CPTY 23.01-26.00	\$0.00	D1	36%	\$0.00	\$25,075.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,075.80
5	CMPEXT-T16	COMP EXT CPTY 26.01-29.00	\$0.00	D1	36%	\$0.00	\$27,019.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27,019.80
5	CMPEXT-T17	COMP EXT CPTY 29.01-32.00	\$0.00	D1	36%	\$0.00	\$28,963.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28,963.80
5	CMPEXT-T18	COMP EXT CPTY 32.01-35.00	\$0.00	D1	36%	\$0.00	\$30,907.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$30,907.80

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	CMPEXT-T19	COMP EXT CPTY 35.01-38.00	\$0.00	D1	36%	\$0.00	\$32,851.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$32,851.80
5	CMPEXT-T20	COMP EXT CPTY 38.01-41.00	\$0.00	D1	36%	\$0.00	\$34,795.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$34,795.80
5	CMPEXT-T21	COMP EXT CPTY 41.01-44.00	\$0.00	D1	36%	\$0.00	\$36,739.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36,739.80
5	CMPEXT-T22	COMP EXT CPTY 44.01-47.00	\$0.00	D1	36%	\$0.00	\$38,683.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$38,683.80
5	CMPEXT-T23	COMP EXT CPTY 47.01-50.00	\$0.00	D1	36%	\$0.00	\$40,627.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$40,627.80
5	CMPEXT-T24	COMP EXT CPTY 50.01-53.00	\$0.00	D1	36%	\$0.00	\$42,571.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$42,571.80
5	CMPEXT-T25	COMP EXT CPTY 53.01-56.00	\$0.00	D1	36%	\$0.00	\$44,515.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$44,515.80
5	CMPEXT-T26	COMP EXT CPTY 56.01-59.00	\$0.00	D1	36%	\$0.00	\$46,459.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46,459.80
5	CMPEXT-T27	COMP EXT CPTY 59.01-62.00	\$0.00	D1	36%	\$0.00	\$48,403.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$48,403.80
5	CMPEXT-T28	COMP EXT CPTY 62.01-65.00	\$0.00	D1	36%	\$0.00	\$50,347.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$50,347.80
5	CMPEXT-T29	COMP EXT CPTY 62.01-68.00	\$0.00	D1	36%	\$0.00	\$52,291.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$52,291.80
5	CMPEXT-T30	COMP EXT CPTY 68.01-71.00	\$0.00	D1	36%	\$0.00	\$54,235.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54,235.80
5	CMPEXT-T31	COMP EXT CPTY 71.01-74.00	\$0.00	D1	36%	\$0.00	\$56,179.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$56,179.80
5	CMPEXT-T32	COMP EXT CPTY74.01-77.00	\$0.00	D1	36%	\$0.00	\$58,123.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$58,123.80
5	CMPEXT-T33	COMP EXT CPTY 77.01-80.00	\$0.00	D1	36%	\$0.00	\$60,067.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$60,067.80
5	CMPEXT-T34	COMP EXT CPTY 80.01-83.00	\$0.00	D1	36%	\$0.00	\$62,011.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$62,011.80
5	CMPEXT-T35	COMP EXT CPTY 83.01-86.00	\$0.00	D1	36%	\$0.00	\$63,955.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$63,955.80
5	CMPEXT-UPG	CMPEXT BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPFLASHBASE	CMPFLASH BASE LICENSE	\$7,000.00	D1	36%	\$4,480.00	\$1,260.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,260.00
5	CMPFLASH-C01	CMPFLASH 1TB (0-14TB)	\$4,200.00	D1	36%	\$2,688.00	\$756.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$756.00
5	CMPFLASH-C02	CMPFLASH 1TB (15-25TB)	\$4,030.00	D1	36%	\$2,579.20	\$725.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$725.40
5	CMPFLASH-C03	CMPFLASH 1TB (26-40TB)	\$3,870.00	D1	36%	\$2,476.80	\$696.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$696.60
5	CMPFLASH-C04	CMPFLASH 1TB (41-60TB)	\$3,720.00	D1	36%	\$2,380.80	\$669.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$669.60
5	CMPFLASH-C05	CMPFLASH 1TB (61-100TB)	\$3,570.00	D1	36%	\$2,284.80	\$642.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$642.60
5	CMPFLASH-C06	CMPFLASH 1TB (101-150TB)	\$3,430.00	D1	36%	\$2,195.20	\$617.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$617.40
5	CMPFLASH-C07	CMPFLASH 1TB (151-250TB)	\$3,290.00	D1	36%	\$2,105.60	\$592.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$592.20
5	CMPFLASH-C08	CMPFLASH 1TB (251-400TB)	\$3,160.00	D1	36%	\$2,022.40	\$568.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$568.80
5	CMPFLASH-C09	CMPFLASH 1TB (401-600TB)	\$3,030.00	D1	36%	\$1,939.20	\$545.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$545.40
5	CMPFLASH-C10	CMPFLASH 1TB (601-1000TB)	\$2,910.00	D1	36%	\$1,862.40	\$523.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$523.80
5	CMPFLASH-C11	CMPFLASH1TB(1001TB or greater)	\$2,790.00	D1	36%	\$1,785.60	\$502.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$502.20
5	CMPFLASH-N01	CMPFLASH 1TB (0-14TB) NLT3	\$2,100.00	D1	36%	\$1,344.00	\$378.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$378.00
5	CMPFLASH-N02	CMPFLASH 1TB (15-25TB) NLT3	\$2,020.00	D1	36%	\$1,292.80	\$363.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$363.60
5	CMPFLASH-N03	CMPFLASH 1TB (26-40TB) NLT3	\$1,940.00	D1	36%	\$1,241.60	\$349.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$349.20
5	CMPFLASH-N04	CMPFLASH 1TB (41-60TB) NLT3	\$1,860.00	D1	36%	\$1,190.40	\$334.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$334.80
5	CMPFLASH-N05	CMPFLASH 1TB (61-100TB) NLT3	\$1,790.00	D1	36%	\$1,145.60	\$322.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$322.20
5	CMPFLASH-N06	CMPFLASH 1TB (101-150TB) NLT3	\$1,720.00	D1	36%	\$1,100.80	\$309.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$309.60
5	CMPFLASH-N07	CMPFLASH 1TB (151-250TB) NLT3	\$1,650.00	D1	36%	\$1,056.00	\$297.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$297.00
5	CMPFLASH-N08	CMPFLASH 1TB (251-400TB) NLT3	\$1,580.00	D1	36%	\$1,011.20	\$284.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$284.40
5	CMPFLASH-N09	CMPFLASH 1TB (401-600TB) NLT3	\$1,520.00	D1	36%	\$972.80	\$273.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$273.60
5	CMPFLASH-N10	CMPFLASH 1TB (601-1000TB) NLT3	\$1,460.00	D1	36%	\$934.40	\$262.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$262.80
5	CMPFLASH-N11	CMPFLASH1TB(1001TB or greater) NLT3	\$1,400.00	D1	36%	\$896.00	\$252.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$252.00
5	CMPFLASH-UPG	CMPFLASH BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPNFLASHBASE	CMP NATIVE FLASH BASE LICENSE	\$7,000.00	D1	36%	\$4,480.00	\$1,260.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,260.00
5	CMPNFLASH-C01	CMPNFLASH 1TB (0-14TB)	\$4,200.00	D1	36%	\$2,688.00	\$756.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$756.00
5	CMPNFLASH-C02	CMPNFLASH 1TB (15-25TB)	\$4,030.00	D1	36%	\$2,579.20	\$725.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$725.40
5	CMPNFLASH-C03	CMPNFLASH 1TB (26-40TB)	\$3,870.00	D1	36%	\$2,476.80	\$696.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$696.60
5	CMPNFLASH-C04	CMPNFLASH 1TB (41-60TB)	\$3,720.00	D1	36%	\$2,380.80	\$669.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$669.60
5	CMPNFLASH-C05	CMPNFLASH 1TB (61-100TB)	\$3,570.00	D1	36%	\$2,284.80	\$642.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$642.60
5	CMPNFLASH-C06	CMPNFLASH 1TB (101-150TB)	\$3,430.00	D1	36%	\$2,195.20	\$617.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$617.40
5	CMPNFLASH-C07	CMPNFLASH 1TB (151-250TB)	\$3,290.00	D1	36%	\$2,105.60	\$592.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$592.20
5	CMPNFLASH-C08	CMPNFLASH 1TB (251-400TB)	\$3,160.00	D1	36%	\$2,022.40	\$568.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$568.80
5	CMPNFLASH-C09	CMPNFLASH 1TB (401-600TB)	\$3,030.00	D1	36%	\$1,939.20	\$545.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$545.40
5	CMPNFLASH-C10	CMPNFLASH 1TB (601-1000TB)	\$2,910.00	D1	36%	\$1,862.40	\$523.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$523.80
5	CMPNFLASH-C11	CMPNFLASH1TB(1001TB or greater)	\$2,790.00	D1	36%	\$1,785.60	\$502.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$502.20
5	CMPNFLASH-N01	CMPNFLASH 1TB (0-14TB) NLT3	\$2,100.00	D1	36%	\$1,344.00	\$378.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$378.00
5	CMPNFLASH-N02	CMPNFLASH 1TB (15-25TB) NLT3	\$2,020.00	D1	36%	\$1,292.80	\$363.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$363.60
5	CMPNFLASH-N03	CMPNFLASH 1TB (26-40TB) NLT3	\$1,940.00	D1	36%	\$1,241.60	\$349.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$349.20
5	CMPNFLASH-N04	CMPNFLASH 1TB (41-60TB) NLT3	\$1,860.00	D1	36%	\$1,190.40	\$334.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$334.80
5	CMPNFLASH-N05	CMPNFLASH 1TB (61-100TB) NLT3	\$1,790.00	D1	36%	\$1,145.60	\$322.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$322.20
5	CMPNFLASH-N06	CMPNFLASH 1TB (101-150TB) NLT3	\$1,720.00	D1	36%	\$1,100.80	\$309.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$309.60
5	CMPNFLASH-N07	CMPNFLASH 1TB (151-250TB) NLT3	\$1,650.00	D1	36%	\$1,056.00	\$297.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$297.00
5	CMPNFLASH-N08	CMPNFLASH 1TB (251-400TB) NLT3	\$1,580.00	D1	36%	\$1,011.20	\$284.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$284.40
5	CMPNFLASH-N09	CMPNFLASH 1TB (401-600TB) NLT3	\$1,520.00	D1	36%	\$972.80	\$273.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$273.60
5	CMPNFLASH-N10	CMPNFLASH 1TB (601-1000TB) NLT3	\$1,460.00	D1	36%	\$934.40	\$262.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$262.80
5	CMPNFLASH-N11	CMPNFLASH1TB(1001TB or greater) NLT3	\$1,400.00	D1	36%	\$896.00	\$252.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$252.00
5	CMPNFLASH-UPG	CMPNFLASH BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPPEER-BASE	CMPPEER BASE LICENSE	\$23,060.00	D1	36%	\$14,758.40	\$4,150.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,150.80
5	CMPPEER-C01	CMPPEER 1TB (0-14TB)	\$4,870.00	D1	36%	\$3,116.80	\$876.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$876.60
5	CMPPEER-C02	CMPPEER 1TB (15-25TB)	\$4,570.00	D1	36%	\$2,924.80	\$822.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$822.60
5	CMPPEER-C03	CMPPEER 1TB (26-40TB)	\$4,030.00	D1	36%	\$2,579.20	\$725.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$725.40
5	CMPPEER-C04	CMPPEER 1TB (41-60TB)	\$3,750.00	D1	36%	\$2,400.00	\$675.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$675.00
5	CMPPEER-C05	CMPPEER 1TB (61-100TB)	\$3,590.00	D1	36%	\$2,297.60	\$646.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$646.20
5	CMPPEER-C06	CMPPEER 1TB (101-150TB)	\$3,230.00	D1	36%	\$2,067.20	\$581.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$581.40
5	CMPPEER-C07	CMPPEER 1TB (151-250TB)	\$2,880.00	D1	36%	\$1,843.20	\$518.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$518.40
5	CMPPEER-C08	CMPPEER 1TB (251-400TB)	\$2,510.00	D1	36%	\$1,606.40	\$451.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$451.80
5	CMPPEER-C09	CMPPEER 1TB (401-600TB)	\$2,180.00	D1	36%	\$1,395.20	\$392.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$392.40
5	CMPPEER-C10	CMPPEER 1TB (601-1000TB)	\$1,900.00	D1	36%	\$1,216.00	\$342.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$342.00
5	CMPPEER-C11	CMPPEER1TB(1001TB or greater)	\$1,650.00	D1	36%	\$1,056.00	\$297.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$297.00
5	CMPPEER-N01	CMPPEER 1TB (0-14TB) NLT3	\$2,430.00	D1	36%	\$1,555.20	\$437.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$437.40
5	CMPPEER-N02	CMPPEER 1TB (15-25TB) NLT3	\$2,290.00	D1	36%	\$1,465.60	\$412.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$412.20

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	CMPPEER-N03	CMPPEER 1TB (26-40TB) NLT3	\$2,010.00	D1	36%	\$1,286.40	\$361.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$361.80
5	CMPPEER-N04	CMPPEER 1TB (41-60TB) NLT3	\$1,870.00	D1	36%	\$1,196.80	\$336.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$336.60
5	CMPPEER-N05	CMPPEER 1TB (61-100TB) NLT3	\$1,800.00	D1	36%	\$1,152.00	\$324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$324.00
5	CMPPEER-N06	CMPPEER 1TB (101-150TB) NLT3	\$1,620.00	D1	36%	\$1,036.80	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$291.60
5	CMPPEER-N07	CMPPEER 1TB (151-250TB) NLT3	\$1,440.00	D1	36%	\$921.60	\$259.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$259.20
5	CMPPEER-N08	CMPPEER 1TB (251-400TB) NLT3	\$1,250.00	D1	36%	\$800.00	\$225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$225.00
5	CMPPEER-N09	CMPPEER 1TB (401-600TB) NLT3	\$1,090.00	D1	36%	\$697.60	\$196.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$196.20
5	CMPPEER-N10	CMPPEER 1TB (601-1000TB) NLT3	\$950.00	D1	36%	\$608.00	\$171.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$171.00
5	CMPPEER-N11	CMPPEER1TB(1001TB or greater) NLT3	\$830.00	D1	36%	\$531.20	\$149.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$149.40
5	CMPPEER-T01	COMPPEER CPTY 0-250	\$0.00	D1	36%	\$0.00	\$2,073.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,073.60
5	CMPPEER-T02	COMPPEER CPTY .251-.500	\$0.00	D1	36%	\$0.00	\$3,421.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,421.80
5	CMPPEER-T03	COMPPEER CPTY .501-.750	\$0.00	D1	36%	\$0.00	\$4,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,770.00
5	CMPPEER-T04	COMPPEER CPTY .751-1.00	\$0.00	D1	36%	\$0.00	\$6,118.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,118.20
5	CMPPEER-T05	COMPPEER CPTY 1.01-2.00	\$0.00	D1	36%	\$0.00	\$8,897.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,897.40
5	CMPPEER-T06	COMPPEER CPTY 2.01-4.00	\$0.00	D1	36%	\$0.00	\$11,676.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,676.60
5	CMPPEER-T07	COMPPEER CPTY 4.01-6.00	\$0.00	D1	36%	\$0.00	\$14,455.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,455.80
5	CMPPEER-T08	COMPPEERCPTY 6.01-8.00	\$0.00	D1	36%	\$0.00	\$17,235.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,235.00
5	CMPPEER-T09	COMPPEER CPTY 8.01-10.00	\$0.00	D1	36%	\$0.00	\$20,014.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,014.20
5	CMPPEER-T10	COMPPEER CPTY 10.01-12.00	\$0.00	D1	36%	\$0.00	\$22,793.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22,793.40
5	CMPPEER-T11	COMPPEER CPTY 12.01-14.00	\$0.00	D1	36%	\$0.00	\$25,572.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,572.60
5	CMPPEER-T12	COMPPEER CPTY 14.01-17.00	\$0.00	D1	36%	\$0.00	\$28,351.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28,351.80
5	CMPPEER-T13	COMPPEER CPTY 17.01-20.00	\$0.00	D1	36%	\$0.00	\$31,131.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31,131.00
5	CMPPEER-T14	COMPPEER CPTY 20.01-23.00	\$0.00	D1	36%	\$0.00	\$33,910.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33,910.20
5	CMPPEER-T15	COMPPEER CPTY 23.01-26.00	\$0.00	D1	36%	\$0.00	\$36,689.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36,689.40
5	CMPPEER-T16	COMPPEER CPTY 26.01-29.00	\$0.00	D1	36%	\$0.00	\$39,468.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39,468.60
5	CMPPEER-T17	COMPPEER CPTY 29.01-32.00	\$0.00	D1	36%	\$0.00	\$42,247.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$42,247.80
5	CMPPEER-T18	COMPPEER CPTY 32.01-35.00	\$0.00	D1	36%	\$0.00	\$45,027.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45,027.00
5	CMPPEER-T19	COMPPEER CPTY 35.01-38.00	\$0.00	D1	36%	\$0.00	\$47,806.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$47,806.20
5	CMPPEER-T20	COMPPEER CPTY 38.01-41.00	\$0.00	D1	36%	\$0.00	\$50,585.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$50,585.40
5	CMPPEER-T21	COMPPEER CPTY 41.01-44.00	\$0.00	D1	36%	\$0.00	\$53,364.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$53,364.60
5	CMPPEER-T22	COMPPEER CPTY44.01-47.00	\$0.00	D1	36%	\$0.00	\$56,143.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$56,143.80
5	CMPPEER-T23	COMPPEER CPTY 47.01-50.00	\$0.00	D1	36%	\$0.00	\$58,923.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$58,923.00
5	CMPPEER-T24	COMPPEER CPTY 50.01-53.00	\$0.00	D1	36%	\$0.00	\$61,702.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$61,702.20
5	CMPPEER-T25	COMPPEER CPTY 53.01-56.00	\$0.00	D1	36%	\$0.00	\$64,481.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$64,481.40
5	CMPPEER-T26	COMPPEER CPTY 56.01-59.00	\$0.00	D1	36%	\$0.00	\$67,260.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$67,260.60
5	CMPPEER-T27	COMPPEER CPTY 59.01-62.00	\$0.00	D1	36%	\$0.00	\$70,039.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$70,039.80
5	CMPPEER-T28	COMPPEER CPTY 62.01-65.00	\$0.00	D1	36%	\$0.00	\$72,819.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72,819.00
5	CMPPEER-T29	COMPPEER CPTY 65.01-68.00	\$0.00	D1	36%	\$0.00	\$75,598.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$75,598.20
5	CMPPEER-T30	COMPPEER CPTY 68.01-71.00	\$0.00	D1	36%	\$0.00	\$78,377.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$78,377.40
5	CMPPEER-T31	COMPPEER CPTY 71.01-74.00	\$0.00	D1	36%	\$0.00	\$81,156.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$81,156.60
5	CMPPEER-T32	COMPPEER CPTY74.01-77.00	\$0.00	D1	36%	\$0.00	\$83,935.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$83,935.80
5	CMPPEER-T33	COMPPEER CPTY 77.01-80.00	\$0.00	D1	36%	\$0.00	\$86,715.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$86,715.00
5	CMPPEER-T34	COMPPEER CPTY 80.01-83.00	\$0.00	D1	36%	\$0.00	\$89,494.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$89,494.20
5	CMPPEER-T35	COMPPEER CPTY 83.01-86.00	\$0.00	D1	36%	\$0.00	\$92,273.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$92,273.40
5	CMPPEER-UPG	CMPPEER BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPZHPF-BAS	CMP HIGH PERFORMANCE FICON BASE LICENSE	\$10,000.00	D1	36%	\$6,400.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	CNFMGR-T1-4U	ECC CNFMGR T1-T4 UPGRADE	\$0.00	D1	36%	\$0.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$181.80
5	CNFMGR-T5-12U	ECC CNFMGR T5-T12 UPGRADE	\$0.00	D1	36%	\$0.00	\$700.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$700.20
5	CNS-CAVA-LIC	CAVA WIN LICENSE	\$0.00	D1	36%	\$0.00	\$1,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,044.00
5	CNS-CAVA-L-U	CAVA WIN UPGRADE LIC	\$0.00	D1	36%	\$0.00	\$1,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,044.00
5	CNS-CIFS-C-UL	CIFS PROTO LIC CLARIION	\$0.00	D1	36%	\$0.00	\$2,718.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,718.00
5	CNS-CIFS-DCD	CNS CIFS DOC & CD	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNS-CIFS-L-CL	CIFS PROTOCOL - CLARIION	\$0.00	D1	36%	\$0.00	\$2,718.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,718.00
5	CNS-CIFS-LIC	CIFS PROTOCOL LIC	\$0.00	D1	36%	\$0.00	\$2,718.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,718.00
5	CNS-CIFS-S-UL	CIFS PROTO LIC SYM	\$0.00	D1	36%	\$0.00	\$2,718.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,718.00
5	CNS-CIFS-UL	UPG CIFS TO CIFS AND UNIX	\$0.00	D1	36%	\$0.00	\$2,718.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,718.00
5	CNS-CM-LIC	MONITOR FOR CELERRA	\$0.00	D1	36%	\$0.00	\$777.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$777.60
5	CNS-CM-L-U	MONITOR UPGRADE LIC	\$0.00	D1	36%	\$0.00	\$777.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$777.60
5	CNS-CNM-LIC	NATIVE MGR FOR CELERRA	\$0.00	D1	36%	\$0.00	\$1,814.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,814.40
5	CNS-CNM-L-U	UPGRADE LIC NATIVE MGR	\$0.00	D1	36%	\$0.00	\$1,814.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,814.40
5	CNS-ENT-C-UL	M-PROTOCOL CLAR UPGRADE	\$0.00	D1	36%	\$0.00	\$5,436.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,436.00
5	CNS-ENT-DCD	CNS ENT DOC & CD	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNS-ENT-L-CL	M-PROTOCOL LIC - CLARIION	\$0.00	D1	36%	\$0.00	\$5,436.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,436.00
5	CNS-ENT-LIC	M-PROTOCOL DM LIC	\$0.00	D1	36%	\$0.00	\$5,436.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,436.00
5	CNS-ENT-S-UL	M-PROTOCOL SYM UPGRADE	\$0.00	D1	36%	\$0.00	\$5,436.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,436.00
5	CNS-EXC2K-L	SNAPSURE FOR EXCHANGE	\$0.00	D1	36%	\$0.00	\$4,860.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,860.00
5	CNS-EXC2K-UL	CNS EXCHANGE 2000 UPG	\$0.00	D1	36%	\$0.00	\$4,860.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,860.00
5	CNS-IS-CI-L	CNS ISCSI WITH CIFS LIC	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNS-ISCSI-DCD	ISCSI APPLICATION DOC KIT	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNS-ISCSI-L	CNS ISCSI LIC	\$0.00	D1	36%	\$0.00	\$4,212.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,212.00
5	CNS-ISCSI-UL	CNS ISCSI UPGRADE LIC	\$0.00	D1	36%	\$0.00	\$4,212.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,212.00
5	CNS-IS-EN-L	CNS ISCSI W/ ENT LIC	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNS-ISNAP-DP	CNS SNAP MGR DEPARTMENTAL	\$0.00	D1	36%	\$0.00	\$450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$450.00
5	CNSISNAPDP-EN	CNS SNAP DEP TO ENT	\$0.00	D1	36%	\$0.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.00
5	CNS-ISNAP-DPU	CNS ISCSI SNAP FOR DEPT	\$0.00	D1	36%	\$0.00	\$491.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$491.40
5	CNS-ISNAP-EN	CNS SNAP MGR ENT	\$0.00	D1	36%	\$0.00	\$648.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$648.00
5	CNS-ISNAP-ENU	CNS ISCSI SNAP FOR ENT	\$0.00	D1	36%	\$0.00	\$702.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$702.00
5	CNS-ISNAP-WG	CNS SNAP MGR WKGRP	\$0.00	D1	36%	\$0.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.00
5	CNSISNAPWG-DP	CNS SNAP WKGP TO DEP	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNSISNAPWG-EN	CNS SNAP WKGP TO ENT	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	CNS-ISNAP-WGU	CNS ISCSI SNAP WORKGRP	\$0.00	D1	36%	\$0.00	\$210.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$210.60
5	CNS-IS-NF-L	CNS ISCSI W/ NFS LIC	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNS-REP-LIC	CELERRA REPLICATOR LIC	\$0.00	D1	36%	\$0.00	\$3,114.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,114.00
5	CNS-REP-L-U	CNS REPLICATOR UPG LIC	\$0.00	D1	36%	\$0.00	\$3,114.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,114.00
5	CNS-SNAP-LIC	CELERRA SNAPSURE LICENSE	\$0.00	D1	36%	\$0.00	\$648.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$648.00
5	CNS-SNAP-L-U	CNS SNAPSURE UPG LIC	\$0.00	D1	36%	\$0.00	\$648.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$648.00
5	CNS-UNIX-C-UL	NFS PROTOCOL LIC CLARIION	\$0.00	D1	36%	\$0.00	\$3,888.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,888.00
5	CNS-UNIX-DCD	CNS UNIX DOC & CD	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNS-UNIX-L-CL	NFS PROTOCOL LIC CLARIION	\$0.00	D1	36%	\$0.00	\$3,888.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,888.00
5	CNS-UNIX-LIC	NFS PROTOCOL DM LIC	\$0.00	D1	36%	\$0.00	\$3,888.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,888.00
5	CNS-UNIX-S-UL	NFS PROTOCOL LIC - SYM	\$0.00	D1	36%	\$0.00	\$3,888.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,888.00
5	CNS-UNIX-UL	UPG UNIX TO CIFS AND UNIX	\$0.00	D1	36%	\$0.00	\$1,548.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,548.00
5	COM-PAV/MAT1	COMPAV CPCTY 0-250	\$4,820.00	D1	36%	\$3,084.80	\$867.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$867.60
5	COM-PAV/MAT10	COMPAV CPCTY 10.01-12.00	\$56,450.00	D1	36%	\$36,128.00	\$10,161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,161.00
5	COM-PAV/MAT11	COMPAV CPCTY 12.01-14.00	\$63,580.00	D1	36%	\$40,691.20	\$11,444.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,444.40
5	COM-PAV/MAT12	COMPAV CPCTY 14.01-17.00	\$70,710.00	D1	36%	\$45,254.40	\$12,727.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,727.80
5	COM-PAV/MAT13	COMPAV CPCTY 17.01-20.00	\$77,840.00	D1	36%	\$49,817.60	\$14,011.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,011.20
5	COM-PAV/MAT14	COMPAV CPCTY 20.01-23.00	\$84,970.00	D1	36%	\$54,380.80	\$15,294.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,294.60
5	COM-PAV/MAT15	COMPAV CPCTY 23.01-26.00	\$92,100.00	D1	36%	\$58,944.00	\$16,578.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,578.00
5	COM-PAV/MAT16	COMPAV CPCTY 26.01-29.00	\$99,230.00	D1	36%	\$63,507.20	\$17,861.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,861.40
5	COM-PAV/MAT17	COMPAV CPCTY 29.01-32.00	\$106,360.00	D1	36%	\$68,070.40	\$19,144.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,144.80
5	COM-PAV/MAT18	COMPAV CPCTY 32.01-35.00	\$113,490.00	D1	36%	\$72,633.60	\$20,428.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,428.20
5	COM-PAV/MAT19	COMPAV CPCTY 35.01-38.00	\$120,620.00	D1	36%	\$77,196.80	\$21,711.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$21,711.60
5	COM-PAV/MAT2	COMPAV .251-500	\$7,770.00	D1	36%	\$4,972.80	\$1,398.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,398.60
5	COM-PAV/MAT20	COMPAV CPCTY 38.01-41.00	\$127,750.00	D1	36%	\$81,760.00	\$22,995.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22,995.00
5	COM-PAV/MAT21	COMPAV CPCTY 41.01-44.00	\$134,880.00	D1	36%	\$86,323.20	\$24,278.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$24,278.40
5	COM-PAV/MAT22	COMPAV CPCTY 44.01-47.00	\$142,010.00	D1	36%	\$90,886.40	\$25,561.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,561.80
5	COM-PAV/MAT23	COMPAV CPCTY 47.01-50.00	\$149,140.00	D1	36%	\$95,449.60	\$26,845.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$26,845.20
5	COM-PAV/MAT24	COMPAV CPCTY 50.01-53.00	\$156,270.00	D1	36%	\$100,012.80	\$28,128.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28,128.60
5	COM-PAV/MAT25	COMPAV CPCTY 53.01-56.00	\$163,400.00	D1	36%	\$104,576.00	\$29,412.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$29,412.00
5	COM-PAV/MAT26	COMPAV CPCTY 56.01-59.00	\$170,530.00	D1	36%	\$109,139.20	\$30,695.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$30,695.40
5	COM-PAV/MAT27	COMPAV CPCTY 59.01-62.00	\$177,660.00	D1	36%	\$113,702.40	\$31,978.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31,978.80
5	COM-PAV/MAT28	COMPAV CPCTY 62.01-65.00	\$184,790.00	D1	36%	\$118,265.60	\$33,262.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33,262.20
5	COM-PAV/MAT29	COMPAV CPCTY 65.01-68.00	\$191,920.00	D1	36%	\$122,828.80	\$34,545.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$34,545.60
5	COM-PAV/MAT3	COMPAV CPCTY .501-.750	\$10,720.00	D1	36%	\$6,860.80	\$1,929.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,929.60
5	COM-PAV/MAT30	COMPAV CPCTY 68.01-71.00	\$199,050.00	D1	36%	\$127,392.00	\$35,829.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$35,829.00
5	COM-PAV/MAT4	COMPAV CPCTY .751-1.00	\$13,670.00	D1	36%	\$8,748.80	\$2,460.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,460.60
5	COM-PAV/MAT5	COMPAV CPCTY 1.01-2.00	\$20,800.00	D1	36%	\$13,312.00	\$3,744.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,744.00
5	COM-PAV/MAT6	COMPAV CPCTY 2.01-4.00	\$27,930.00	D1	36%	\$17,875.20	\$5,027.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,027.40
5	COM-PAV/MAT7	COMPAV CPCTY 4.01-6.00	\$35,060.00	D1	36%	\$22,438.40	\$6,310.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,310.80
5	COM-PAV/MAT8	COMPAV CPCTY 6.01-8.00	\$42,190.00	D1	36%	\$27,001.60	\$7,594.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,594.20
5	COM-PAV/MAT9	COMPAV CPCTY 8.01-10.00	\$49,320.00	D1	36%	\$31,564.80	\$8,877.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,877.60
5	COM-PAV/MBASE	COM-PAV/M BASE LICENSE	\$9,510.00	D1	36%	\$6,086.40	\$1,711.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,711.80
5	COM-PAV/M-C01	COM-PAV/M 1TB (0-14TB)	\$2,250.00	D1	36%	\$1,440.00	\$405.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$405.00
5	COM-PAV/M-C02	COM-PAV/M 1TB (15-25TB)	\$2,110.00	D1	36%	\$1,350.40	\$379.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$379.80
5	COM-PAV/M-C03	COM-PAV/M 1TB (26-40TB)	\$1,860.00	D1	36%	\$1,190.40	\$334.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$334.80
5	COM-PAV/M-C04	COM-PAV/M 1TB (41-60TB)	\$1,730.00	D1	36%	\$1,107.20	\$311.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$311.40
5	COM-PAV/M-C05	COM-PAV/M 1TB (61-100TB)	\$1,660.00	D1	36%	\$1,062.40	\$298.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.80
5	COM-PAV/M-C06	COM-PAV/M 1TB (101-150TB)	\$1,490.00	D1	36%	\$953.60	\$268.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$268.20
5	COM-PAV/M-C07	COM-PAV/M 1TB (151-250TB)	\$1,330.00	D1	36%	\$851.20	\$239.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$239.40
5	COM-PAV/M-C08	COM-PAV/M 1TB (251-400TB)	\$1,160.00	D1	36%	\$742.40	\$208.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$208.80
5	COM-PAV/M-C09	COM-PAV/M 1TB (401-600TB)	\$1,010.00	D1	36%	\$646.40	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$181.80
5	COM-PAV/M-C10	COM-PAV/M 1TB(601-1000TB)	\$880.00	D1	36%	\$563.20	\$158.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$158.40
5	COM-PAV/M-C11	COMPAV/M 1TB(1001TB or greater)	\$760.00	D1	36%	\$486.40	\$136.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$136.80
5	COM-PAV/M-N01	COM-PAV/M 1TB (0-14TB) NLT3	\$1,120.00	D1	36%	\$716.80	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$201.60
5	COM-PAV/M-N02	COM-PAV/M 1TB (15-25TB) NLT3	\$1,060.00	D1	36%	\$678.40	\$190.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$190.80
5	COM-PAV/M-N03	COM-PAV/M 1TB (26-40TB) NLT3	\$930.00	D1	36%	\$595.20	\$167.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$167.40
5	COM-PAV/M-N04	COM-PAV/M 1TB (41-60TB) NLT3	\$860.00	D1	36%	\$550.40	\$154.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$154.80
5	COM-PAV/M-N05	COM-PAV/M 1TB (61-100TB) NLT3	\$830.00	D1	36%	\$531.20	\$149.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$149.40
5	COM-PAV/M-N06	COM-PAV/M 1TB (101-150TB) NLT3	\$750.00	D1	36%	\$480.00	\$135.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$135.00
5	COM-PAV/M-N07	COM-PAV/M 1TB (151-250TB) NLT3	\$670.00	D1	36%	\$428.80	\$120.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$120.60
5	COM-PAV/M-N08	COM-PAV/M 1TB (251-400TB) NLT3	\$580.00	D1	36%	\$371.20	\$104.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$104.40
5	COM-PAV/M-N09	COM-PAV/M 1TB (401-600TB) NLT3	\$500.00	D1	36%	\$320.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.00
5	COM-PAV/M-N10	COM-PAV/M 1TB(601-1000TB) NLT3	\$440.00	D1	36%	\$281.60	\$79.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$79.20
5	COM-PAV/M-N11	COMPAV/M 1TB(1001TB or greater) NLT3	\$380.00	D1	36%	\$243.20	\$68.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$68.40
5	COM-PAV/M-UPG	COM-PAV/M BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV/M-R01	COM-PAV/M REG 1TB (0-14TB)	\$2,250.00	D1	36%	\$1,440.00	\$405.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$405.00
5	COM-PAV/M-R02	COM-PAV/M REG 1TB (15-25TB)	\$2,110.00	D1	36%	\$1,350.40	\$379.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$379.80
5	COM-PAV/M-R03	COM-PAV/M REG 1TB (26-40TB)	\$1,860.00	D1	36%	\$1,190.40	\$334.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$334.80
5	COM-PAV/M-R04	COM-PAV/M REG 1TB (41-60TB)	\$1,730.00	D1	36%	\$1,107.20	\$311.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$311.40
5	COM-PAV/M-R05	COM-PAV/M REG 1TB (61-100TB)	\$1,660.00	D1	36%	\$1,062.40	\$298.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.80
5	COM-PAV/M-R06	COM-PAV/M REG 1TB (101-150TB)	\$1,490.00	D1	36%	\$953.60	\$268.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$268.20
5	COM-PAV/M-R07	COM-PAV/M REG 1TB (151-250TB)	\$1,330.00	D1	36%	\$851.20	\$239.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$239.40
5	COM-PAV/M-R08	COM-PAV/M REG 1TB (251-400TB)	\$1,160.00	D1	36%	\$742.40	\$208.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$208.80
5	COM-PAV/M-R09	COM-PAV/M REG 1TB (401-600TB)	\$1,010.00	D1	36%	\$646.40	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$181.80
5	COM-PAV/M-R10	COM-PAV/M REG 1TB (601-1000TB)	\$880.00	D1	36%	\$563.20	\$158.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$158.40
5	COM-PAV/M-R11	COMPAV/M REG 1TB (1001 TB+)	\$760.00	D1	36%	\$486.40	\$136.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$136.80
5	COM-PAV/M-RBAS	COM-PAV/M REG BASE LICENSE	\$9,510.00	D1	36%	\$6,086.40	\$1,711.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,711.80
5	COM-PAV/M-RUP	COM-PAV/M REG BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CONENB-T1	CON ENBL CPTY 0-250	\$0.00	D1	36%	\$0.00	\$673.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$673.20

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CONENB-T10	CON ENBL CPTY 10.01-12.00	\$0.00	D1	36%	\$0.00	\$4,480.20	\$0.00	\$0.00	\$0.00	\$0.00	\$4,480.20
5	CONENB-T11	CON ENBL CPTY 12.01-14.00	\$0.00	D1	36%	\$0.00	\$5,023.80	\$0.00	\$0.00	\$0.00	\$0.00	\$5,023.80
5	CONENB-T12	CON ENBL CPTY 14.01-17.00	\$0.00	D1	36%	\$0.00	\$5,567.40	\$0.00	\$0.00	\$0.00	\$0.00	\$5,567.40
5	CONENB-T13	CON ENBL CPTY 17.01-20.00	\$0.00	D1	36%	\$0.00	\$6,111.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,111.00
5	CONENB-T14	CON ENBL CPTY 20.01-23.00	\$0.00	D1	36%	\$0.00	\$6,654.60	\$0.00	\$0.00	\$0.00	\$0.00	\$6,654.60
5	CONENB-T15	CON ENBL CPTY 23.01-26.00	\$0.00	D1	36%	\$0.00	\$7,198.20	\$0.00	\$0.00	\$0.00	\$0.00	\$7,198.20
5	CONENB-T16	CON ENBL CPTY 26.01-29.00	\$0.00	D1	36%	\$0.00	\$7,741.80	\$0.00	\$0.00	\$0.00	\$0.00	\$7,741.80
5	CONENB-T17	CON ENBL CPTY 29.01-32.00	\$0.00	D1	36%	\$0.00	\$8,285.40	\$0.00	\$0.00	\$0.00	\$0.00	\$8,285.40
5	CONENB-T18	CON ENBL CPTY 32.01-35.00	\$0.00	D1	36%	\$0.00	\$8,829.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,829.00
5	CONENB-T19	CON ENBL CPTY 35.01-38.00	\$0.00	D1	36%	\$0.00	\$9,372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$9,372.60
5	CONENB-T2	CON ENBL CPTY .251-500	\$0.00	D1	36%	\$0.00	\$855.00	\$0.00	\$0.00	\$0.00	\$0.00	\$855.00
5	CONENB-T20	CON ENBL CPTY 38.01-41.00	\$0.00	D1	36%	\$0.00	\$9,916.20	\$0.00	\$0.00	\$0.00	\$0.00	\$9,916.20
5	CONENB-T21	CON ENBL CPTY 41.01-44.00	\$0.00	D1	36%	\$0.00	\$10,459.80	\$0.00	\$0.00	\$0.00	\$0.00	\$10,459.80
5	CONENB-T22	CON ENBL CPTY 44.01-47.00	\$0.00	D1	36%	\$0.00	\$11,003.40	\$0.00	\$0.00	\$0.00	\$0.00	\$11,003.40
5	CONENB-T23	CON ENBL CPTY 47.01-50.00	\$0.00	D1	36%	\$0.00	\$11,547.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,547.00
5	CONENB-T24	CON ENBL CPTY 50.01-53.00	\$0.00	D1	36%	\$0.00	\$12,090.60	\$0.00	\$0.00	\$0.00	\$0.00	\$12,090.60
5	CONENB-T25	CON ENBL CPTY 53.01-56.00	\$0.00	D1	36%	\$0.00	\$12,634.20	\$0.00	\$0.00	\$0.00	\$0.00	\$12,634.20
5	CONENB-T26	CON ENBL CPTY 56.01-59.00	\$0.00	D1	36%	\$0.00	\$13,177.80	\$0.00	\$0.00	\$0.00	\$0.00	\$13,177.80
5	CONENB-T27	CON ENBL CPTY 59.01-62.00	\$0.00	D1	36%	\$0.00	\$13,721.40	\$0.00	\$0.00	\$0.00	\$0.00	\$13,721.40
5	CONENB-T28	CON ENBL CPTY 62.01-65.00	\$0.00	D1	36%	\$0.00	\$14,265.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,265.00
5	CONENB-T29	CON ENBL CPTY 65.01-68.00	\$0.00	D1	36%	\$0.00	\$14,808.60	\$0.00	\$0.00	\$0.00	\$0.00	\$14,808.60
5	CONENB-T3	CON ENBL CPTY .501-.750	\$0.00	D1	36%	\$0.00	\$1,036.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,036.80
5	CONENB-T30	CON ENBL CPTY 68.01-71.00	\$0.00	D1	36%	\$0.00	\$15,352.20	\$0.00	\$0.00	\$0.00	\$0.00	\$15,352.20
5	CONENB-T4	CON ENBL CPTY .751-1.00	\$0.00	D1	36%	\$0.00	\$1,218.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,218.60
5	CONENB-T5	CON ENBL CPTY 1.01-2.00	\$0.00	D1	36%	\$0.00	\$1,762.20	\$0.00	\$0.00	\$0.00	\$0.00	\$1,762.20
5	CONENB-T6	CON ENBL CPTY 2.01-4.00	\$0.00	D1	36%	\$0.00	\$2,305.80	\$0.00	\$0.00	\$0.00	\$0.00	\$2,305.80
5	CONENB-T7	CON ENBL CPTY 4.01-6.00	\$0.00	D1	36%	\$0.00	\$2,849.40	\$0.00	\$0.00	\$0.00	\$0.00	\$2,849.40
5	CONENB-T8	CON ENBL CPTY 6.01-8.00	\$0.00	D1	36%	\$0.00	\$3,393.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,393.00
5	CONENB-T9	CON ENBL CPTY 8.01-10.00	\$0.00	D1	36%	\$0.00	\$3,936.60	\$0.00	\$0.00	\$0.00	\$0.00	\$3,936.60
5	CPAV-T1-T4UP	COM PAV T1-T4 UPG	\$0.00	D1	36%	\$0.00	\$531.00	\$0.00	\$0.00	\$0.00	\$0.00	\$531.00
5	CPAV-T5-T30UP	COMPAV T5-T30 UPG	\$0.00	D1	36%	\$0.00	\$1,283.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,283.40
5	CPEER-T1-4UP	COMPPEER T1-T4 UPGRADE	\$0.00	D1	36%	\$0.00	\$1,348.20	\$0.00	\$0.00	\$0.00	\$0.00	\$1,348.20
5	CPEER-T5-35UP	COMPPEER T5-T35 UPGRADE	\$0.00	D1	36%	\$0.00	\$2,779.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,779.20
5	CSL-MSU-BASE	CATALOG S BASE-3 MSU	\$2,050.00	D1	36%	\$1,312.00	\$369.00	\$0.00	\$0.00	\$0.00	\$0.00	\$369.00
5	CSL-MSU-M00	CATALOG S 4-45 MSU	\$410.00	D1	36%	\$262.40	\$73.80	\$0.00	\$0.00	\$0.00	\$0.00	\$73.80
5	CSL-MSU-M01	CATALOG S 46-175 MSU	\$290.00	D1	36%	\$185.60	\$52.20	\$0.00	\$0.00	\$0.00	\$0.00	\$52.20
5	CSL-MSU-M02	CATALOG S 176-315 MSU	\$270.00	D1	36%	\$172.80	\$48.60	\$0.00	\$0.00	\$0.00	\$0.00	\$48.60
5	CSL-MSU-M03	CATALOG S 316-575 MSU	\$250.00	D1	36%	\$160.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.00
5	CSL-MSU-M04	CATALOG S 576-875 MSU	\$230.00	D1	36%	\$147.20	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$41.40
5	CSL-MSU-M05	CATALOG S 876-1315 MSU	\$210.00	D1	36%	\$134.40	\$37.80	\$0.00	\$0.00	\$0.00	\$0.00	\$37.80
5	CSL-MSU-M06	CATALOG S 1316-1975 MSU	\$180.00	D1	36%	\$115.20	\$32.40	\$0.00	\$0.00	\$0.00	\$0.00	\$32.40
5	CSL-MSU-M07	CATALOG S 1976 & UP MSU	\$160.00	D1	36%	\$102.40	\$28.80	\$0.00	\$0.00	\$0.00	\$0.00	\$28.80
5	CSL-MSU-UPG	CATALOG S UPG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CSL-MVS-MIP1	CAT SOL MVS, 1-200 MIPS	\$14,400.00	D1	36%	\$9,216.00	\$2,592.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,592.00
5	CSL-MVS-MIP10	CAT COL MVS, 1801-2000 MIPS	\$273,600.00	D1	36%	\$175,104.00	\$49,248.00	\$0.00	\$0.00	\$0.00	\$0.00	\$49,248.00
5	CSL-MVS-MIP11	CAT SOL MVS 2001+ MIPS	\$302,400.00	D1	36%	\$193,536.00	\$54,432.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54,432.00
5	CSL-MVS-MIP2	CAT SOL MVS, 201-400 MIPS	\$43,200.00	D1	36%	\$27,648.00	\$7,776.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,776.00
5	CSL-MVS-MIP3	CAT SOL MVS, 401-600 MIPS	\$72,000.00	D1	36%	\$46,080.00	\$12,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,960.00
5	CSL-MVS-MIP4	CAT SOL MVS, 601-800 MIPS	\$100,800.00	D1	36%	\$64,512.00	\$18,144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,144.00
5	CSL-MVS-MIP5	CSL-MVS-MIP5	\$129,600.00	D1	36%	\$82,944.00	\$23,328.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23,328.00
5	CSL-MVS-MIP6	CAT SOL MVS, 1000+ MIPS	\$158,400.00	D1	36%	\$101,376.00	\$28,512.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28,512.00
5	CSL-MVS-MIP7	CAT SOL MVS, 1201-1400 MIPS	\$187,200.00	D1	36%	\$119,808.00	\$33,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33,696.00
5	CSL-MVS-MIP8	CAT SOL MVS, 1401-1600 MIPS	\$216,000.00	D1	36%	\$138,240.00	\$38,880.00	\$0.00	\$0.00	\$0.00	\$0.00	\$38,880.00
5	CSL-MVS-MIP9	CAT SOL MVS, 1601-1800 MIPS	\$244,800.00	D1	36%	\$156,672.00	\$44,064.00	\$0.00	\$0.00	\$0.00	\$0.00	\$44,064.00
5	CSL-MVS-UPG	CAT SOL MVS, UPGRADE	\$28,800.00	D1	36%	\$18,432.00	\$5,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,184.00
5	CTLM-T1-T4UP	CTL MSP T1-T4UP	\$0.00	D1	36%	\$0.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$181.80
5	CTLM-T5-12UP	CTL MSP T5-T12UP	\$0.00	D1	36%	\$0.00	\$700.20	\$0.00	\$0.00	\$0.00	\$0.00	\$700.20
5	CTLV-T1-T4UP	CTL VOS T1-T4UP	\$0.00	D1	36%	\$0.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$181.80
5	CTLV-T5-12UP	CTL VOS T5-T12UP	\$0.00	D1	36%	\$0.00	\$700.20	\$0.00	\$0.00	\$0.00	\$0.00	\$700.20
5	CUCJ-ENB	SPECIAL PKG SW TITLES CUC JIANGXI FULL	\$86,655.00	D1	36%	\$55,459.20	\$15,597.90	\$0.00	\$0.00	\$0.00	\$0.00	\$15,597.90
5	CUCJ-LTD	SPECIAL PKG SW TITLES CUC JIANGXI LTD	\$37,140.00	D1	36%	\$23,769.60	\$6,685.20	\$0.00	\$0.00	\$0.00	\$0.00	\$6,685.20
5	CUCX-ENB	SPECIAL PKG SW TITLES CUC XINJIANG FULL	\$320,625.00	D1	36%	\$205,200.00	\$57,712.50	\$0.00	\$0.00	\$0.00	\$0.00	\$57,712.50
5	CUCX-LTD	SPECIAL PKG SW TITLES CUC XINJIANG DMX	\$137,425.00	D1	36%	\$87,952.00	\$24,736.50	\$0.00	\$0.00	\$0.00	\$0.00	\$24,736.50
5	D7SWAPD4-SW	SW LIC 507 TO 514 SWAP	\$0.00	D1	36%	\$0.00	\$10,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,650.00
5	D-ATSM-BAS	ADV TIERED STORAGE MGMT BUNDLE FOR DMX	\$0.00	D1	36%	\$0.00	\$2,481.30	\$0.00	\$0.00	\$0.00	\$0.00	\$2,481.30
5	D-ATSM-C01	DMX ADV TIER MGMT SW 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$277.20	\$0.00	\$0.00	\$0.00	\$0.00	\$277.20
5	D-ATSM-C02	DMX ADV TIER MGMT SW 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$259.20	\$0.00	\$0.00	\$0.00	\$0.00	\$259.20
5	D-ATSM-C03	DMX ADV TIER MGMT SW 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$227.70	\$0.00	\$0.00	\$0.00	\$0.00	\$227.70
5	D-ATSM-C04	DMX ADV TIER MGMT SW 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$211.50	\$0.00	\$0.00	\$0.00	\$0.00	\$211.50
5	D-ATSM-C05	DMX ADV TIER MGMT SW 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$204.30	\$0.00	\$0.00	\$0.00	\$0.00	\$204.30
5	D-ATSM-C06	DMX ADV TIER MGMT SW 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$184.50	\$0.00	\$0.00	\$0.00	\$0.00	\$184.50
5	D-ATSM-C07	DMX ADV TIER MGMT SW 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$164.70	\$0.00	\$0.00	\$0.00	\$0.00	\$164.70
5	D-ATSM-C08	DMX ADV TIER MGMT SW 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$142.20	\$0.00	\$0.00	\$0.00	\$0.00	\$142.20
5	D-ATSM-C09	DMX ADV TIER MGMT SW 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$122.40	\$0.00	\$0.00	\$0.00	\$0.00	\$122.40
5	D-ATSM-C10	DMX ADV TIER MGMT SW 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$108.90	\$0.00	\$0.00	\$0.00	\$0.00	\$108.90
5	D-ATSM-C11	DMX ADV TIER MGMT SW 1TB (1001TB OR GR)	\$0.00	D1	36%	\$0.00	\$95.40	\$0.00	\$0.00	\$0.00	\$0.00	\$95.40
5	D-ATSM-N01	DMX ADV TIER MGMT SW 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$138.60	\$0.00	\$0.00	\$0.00	\$0.00	\$138.60
5	D-ATSM-N02	DMX ADV TIER MGMT SW 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$128.70	\$0.00	\$0.00	\$0.00	\$0.00	\$128.70
5	D-ATSM-N03	DMX ADV TIER MGMT SW 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$112.50	\$0.00	\$0.00	\$0.00	\$0.00	\$112.50
5	D-ATSM-N04	DMX ADV TIER MGMT SW 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$107.10	\$0.00	\$0.00	\$0.00	\$0.00	\$107.10

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	D-ATSM-N05	DMX ADV TIER MGMT SW 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$100.80	\$0.00	\$100.80	\$0.00	\$0.00	\$0.00	\$0.00	\$100.80
5	D-ATSM-N06	DMX ADV TIER MGMT SW 1TB (101-150TB) NLT	\$0.00	D1	36%	\$90.90	\$0.00	\$90.90	\$0.00	\$0.00	\$0.00	\$0.00	\$90.90
5	D-ATSM-N07	DMX ADV TIER MGMT SW 1TB (151-250TB) NLT	\$0.00	D1	36%	\$81.00	\$0.00	\$81.00	\$0.00	\$0.00	\$0.00	\$0.00	\$81.00
5	D-ATSM-N08	DMX ADV TIER MGMT SW 1TB (251-400TB) NLT	\$0.00	D1	36%	\$71.10	\$0.00	\$71.10	\$0.00	\$0.00	\$0.00	\$0.00	\$71.10
5	D-ATSM-N09	DMX ADV TIER MGMT SW 1TB (401-600TB) NLT	\$0.00	D1	36%	\$61.20	\$0.00	\$61.20	\$0.00	\$0.00	\$0.00	\$0.00	\$61.20
5	D-ATSM-N10	DMX ADV TIER MGMT SW 1TB (601-1000TB) NL	\$0.00	D1	36%	\$54.00	\$0.00	\$54.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54.00
5	D-ATSM-N11	DMX ADV TIER MGMT SW 1TB (1001TB OR GRJN	\$0.00	D1	36%	\$47.70	\$0.00	\$47.70	\$0.00	\$0.00	\$0.00	\$0.00	\$47.70
5	DCP-PC-BASE	DCP-PC BUNDLE BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCP-PC-C01	DCP AND PC BUNDLE 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCP-PC-C02	DCP AND PC BUNDLE 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCP-PC-C03	DCP AND PC BUNDLE 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCP-PC-C04	DCP AND PC BUNDLE 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCP-PC-C05	DCP AND PC BUNDLE 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCP-PC-C06	DCP AND PC BUNDLE 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCP-PC-C07	DCP AND PC BUNDLE 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCP-PC-C08	DCP AND PC BUNDLE 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCP-PC-C09	DCP AND PC BUNDLE 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCP-PC-C10	DCP AND PC BUNDLE 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCP-PC-C11	DCP & PC BUNDLE 1TB(1001TB or greater)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCP-PC-N01	DCP AND PC BUNDLE 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCP-PC-N02	DCP AND PC BUNDLE 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCP-PC-N03	DCP AND PC BUNDLE 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCP-PC-N04	DCP AND PC BUNDLE 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCP-PC-N05	DCP AND PC BUNDLE 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCP-PC-N06	DCP AND PC BUNDLE 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCP-PC-N07	DCP AND PC BUNDLE 1TB (151-250TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCP-PC-N08	DCP AND PC BUNDLE 1TB (251-400TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCP-PC-N09	DCP AND PC BUNDLE 1TB (401-600TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCP-PC-N10	DCP AND PC BUNDLE 1TB (601-1000TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCP-PC-N11	DCP & PC BNDL 1TB(1001TB or greater)NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-MF-BAS	DMX MAINFRAME PKG BASE	\$0.00	D1	36%	\$0.00	\$5,517.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,517.00
5	D-MF-C01	DMX MAINFRAME PKG SOFTWARE 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$461.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$461.70
5	D-MF-C02	DMX MAINFRAME PKG SOFTWARE 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$434.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$434.70
5	D-MF-C03	DMX MAINFRAME PKG SOFTWARE 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$382.50
5	D-MF-C04	DMX MAINFRAME PKG SOFTWARE 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$354.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$354.60
5	D-MF-C05	DMX MNFRM PKG SWR 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$341.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$341.10
5	D-MF-C06	DMX MNFRM PKG SWR 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$306.00
5	D-MF-C07	DMX MNFRM PKG SWR 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$272.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$272.70
5	D-MF-C08	DMX MNFRM PKG SWR 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$237.60
5	D-MF-C09	DMX MNFRM PKG SWR 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$206.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$206.10
5	D-MF-C10	DMX MNFRM PKG SWR 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$179.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$179.10
5	D-MF-C11	DMX MNFRM PKG SWR 1TB (1001TB OR GRTR)	\$0.00	D1	36%	\$0.00	\$155.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$155.70
5	D-MF-N01	DMX MNFRM PKG SWR 1TB (0-14TB)NLT3	\$0.00	D1	36%	\$0.00	\$231.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$231.30
5	D-MF-N02	DMX MNFRM PKG SWR 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$216.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$216.90
5	D-MF-N03	DMX MNFRM PKG SWR 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$191.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$191.70
5	D-MF-N04	DMX MNFRM PKG SWR 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$177.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$177.30
5	D-MF-N05	DMX MNFRM PKG SWR 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$170.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$170.10
5	D-MF-N06	DMX MNFRM PKG SWR 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	D-MF-N07	DMX MNFRM PKG SWR 1TB (151-250TB) NLT3	\$0.00	D1	36%	\$0.00	\$135.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$135.90
5	D-MF-N08	DMX MNFRM PKG SWR 1TB (251-400TB) NLT3	\$0.00	D1	36%	\$0.00	\$118.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$118.80
5	D-MF-N09	DMX MNFRM PKG SWR 1TB (401-600TB) NLT3	\$0.00	D1	36%	\$0.00	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$103.50
5	D-MF-N10	DMX MNFRM PKG SWR 1TB (601-1000TB) NLT3	\$0.00	D1	36%	\$0.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.00
5	D-MF-N11	DMX MNFRM PKG SWR 1TB (1001TB OR GRTR)	\$0.00	D1	36%	\$0.00	\$78.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$78.30
5	D-MF-R01	DMX MNFRM PKG SWR REG 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$461.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$461.70
5	D-MF-R02	DMX MNFRM PKG SWR REG 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$434.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$434.70
5	D-MF-R03	DMX MNFRM PKG SWR REG 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$382.50
5	D-MF-R04	DMX MNFRM PKG SWR REG 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$354.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$354.60
5	D-MF-R05	DMX MNFRM PKG SWR REG 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$341.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$341.10
5	D-MF-R06	DMX MNFRM PKG SWR REG 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$306.00
5	D-MF-R07	DMX MNFRM PKG SWR REG 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$272.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$272.70
5	D-MF-R08	DMX MNFRM PKG SWR REG 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$237.60
5	D-MF-R09	DMX MNFRM PKG SWR REG 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$206.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$206.10
5	D-MF-R10	DMX MNFRM PKG SWR REG 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$179.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$179.10
5	D-MF-R11	DMX MNFRM PKG SWR REG 1TB (1001 TB+)	\$0.00	D1	36%	\$0.00	\$155.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$155.70
5	D-MF-RBAS	DMX MNFRM PKG SWR BASE LICENSE	\$0.00	D1	36%	\$0.00	\$5,517.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,517.00
5	D-MF-RUP	DMX MNFRM PKG SWR BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DM-T1-4UP	SRDF-DM-T1-T4UPGRADE	\$0.00	D1	36%	\$0.00	\$280.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$280.80
5	DM-T5-30UP	SRDF-DM-T5-30UPGRADE	\$0.00	D1	36%	\$0.00	\$684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$684.00
5	DM-T5-35UP	SRDF-DM T5-T35 UPGRADE	\$0.00	D1	36%	\$0.00	\$684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$684.00
5	DRU-BASE	DRU BASE LICENSE	\$7,700.00	D1	36%	\$4,928.00	\$1,386.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,386.00
5	DRU-C01	DRU 1TB (0-14TB)	\$1,900.00	D1	36%	\$1,216.00	\$342.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$342.00
5	DRU-C02	DRU 1TB (15-25TB)	\$1,790.00	D1	36%	\$1,145.60	\$322.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$322.20
5	DRU-C03	DRU 1TB (26-40TB)	\$1,580.00	D1	36%	\$1,011.20	\$284.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$284.40
5	DRU-C04	DRU 1TB (41-60TB)	\$1,470.00	D1	36%	\$940.80	\$264.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$264.60
5	DRU-C05	DRU 1TB (61-100TB)	\$1,410.00	D1	36%	\$902.40	\$253.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$253.80
5	DRU-C06	DRU 1TB (101-150TB)	\$1,270.00	D1	36%	\$812.80	\$228.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$228.60
5	DRU-C07	DRU 1TB (151-250TB)	\$1,130.00	D1	36%	\$723.20	\$203.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$203.40
5	DRU-C08	DRU 1TB (251-400TB)	\$980.00	D1	36%	\$627.20	\$176.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$176.40
5	DRU-C09	DRU 1TB (401-600TB)	\$850.00	D1	36%	\$544.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	DRU-C10	DRU 1TB (601-1000TB)	\$740.00	D1	36%	\$473.60	\$133.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$133.20

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	DRU-C11	DRU1TB(1001-1500TB)	\$640.00	D1	36%	\$409.60	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	DRU-T01	DATA RELO 0-.250	\$0.00	D1	36%	\$0.00	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$414.00
5	DRU-T02	DATA RELO .251-.500	\$0.00	D1	36%	\$0.00	\$694.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$694.80
5	DRU-T03	DATA RELO .501-.750	\$0.00	D1	36%	\$0.00	\$975.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$975.60
5	DRU-T04	DATA RELO .751-1.00	\$0.00	D1	36%	\$0.00	\$1,256.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,256.40
5	DRU-T05	DATA RELO 1.01-2.00	\$0.00	D1	36%	\$0.00	\$1,940.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,940.40
5	DRU-T06	DATA RELO 2.01-4.00	\$0.00	D1	36%	\$0.00	\$2,624.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,624.40
5	DRU-T07	DATA RELO 4.01-6.00	\$0.00	D1	36%	\$0.00	\$3,308.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,308.40
5	DRU-T08	DATA RELO 6.01-8.00	\$0.00	D1	36%	\$0.00	\$3,992.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,992.40
5	DRU-T09	DATA RELO 8.01-10.00	\$0.00	D1	36%	\$0.00	\$4,676.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,676.40
5	DRU-T10	DATA RELO 10.01-12.00	\$0.00	D1	36%	\$0.00	\$5,360.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,360.40
5	DRU-T11	DATA RELO 12.01-14.00	\$0.00	D1	36%	\$0.00	\$6,044.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,044.40
5	DRU-T12	DATA RELO 14.01-17.00	\$0.00	D1	36%	\$0.00	\$6,728.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,728.40
5	DRU-T13	DATA RELO 17.01-20.00	\$0.00	D1	36%	\$0.00	\$7,412.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,412.40
5	DRU-T14	DATA RELO 20.01-23.00	\$0.00	D1	36%	\$0.00	\$8,096.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,096.40
5	DRU-T14-U	DATA RELO T1-T4UPG	\$0.00	D1	36%	\$0.00	\$280.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$280.80
5	DRU-T15	DATA RELO 23.01-26.00	\$0.00	D1	36%	\$0.00	\$8,780.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,780.40
5	DRU-T16	DATA RELO 26.01-29.00	\$0.00	D1	36%	\$0.00	\$9,464.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,464.40
5	DRU-T17	DATA RELO 29.01-32.00	\$0.00	D1	36%	\$0.00	\$10,148.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,148.40
5	DRU-T18	DATA RELO 32.01-35.00	\$0.00	D1	36%	\$0.00	\$10,832.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,832.40
5	DRU-T19	DATA RELO 35.01-38.00	\$0.00	D1	36%	\$0.00	\$11,516.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,516.40
5	DRU-T20	DATA RELO 38.01-41.00	\$0.00	D1	36%	\$0.00	\$12,200.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,200.40
5	DRU-T21	DATA RELO 41.01-44.00	\$0.00	D1	36%	\$0.00	\$12,884.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,884.40
5	DRU-T22	DATA RELO 44.01-47.00	\$0.00	D1	36%	\$0.00	\$13,568.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,568.40
5	DRU-T23	DATA RELO 47.01-50.00	\$0.00	D1	36%	\$0.00	\$14,252.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,252.40
5	DRU-T24	DATA RELO 50.01-53.00	\$0.00	D1	36%	\$0.00	\$14,936.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,936.40
5	DRU-T25	DATA RELO 53.01-56.00	\$0.00	D1	36%	\$0.00	\$15,620.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,620.40
5	DRU-T26	DATA RELO 56.01-59.00	\$0.00	D1	36%	\$0.00	\$16,304.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,304.40
5	DRU-T27	DATA RELO 59.01-62.00	\$0.00	D1	36%	\$0.00	\$16,988.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,988.40
5	DRU-T28	DATA RELO 62.01-65.00	\$0.00	D1	36%	\$0.00	\$17,672.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,672.40
5	DRU-T29	DATA RELO 65.01-68.00	\$0.00	D1	36%	\$0.00	\$18,356.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,356.40
5	DRU-T30	DATA RELO 68.01-71.00	\$0.00	D1	36%	\$0.00	\$19,040.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,040.40
5	DRU-T31	DATA RELO 71.01-74.00	\$0.00	D1	36%	\$0.00	\$19,724.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,724.40
5	DRU-T32	DATA RELO 74.01-77.00	\$0.00	D1	36%	\$0.00	\$20,408.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,408.40
5	DRU-T33	DATA RELO 77.01-80.00	\$0.00	D1	36%	\$0.00	\$21,092.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$21,092.40
5	DRU-T34	DATA RELO 80.01-83.00	\$0.00	D1	36%	\$0.00	\$21,776.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$21,776.40
5	DRU-T35	DATA RELO 83.01-86.00	\$0.00	D1	36%	\$0.00	\$22,460.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22,460.40
5	DRU-T5-35U	DATA RELO T5-T35UPG	\$0.00	D1	36%	\$0.00	\$684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$684.00
5	DRU-UPG	DRU BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-TIERADD-BAS	DMX FAST ADD BASE LICENSE	\$0.00	D1	36%	\$0.00	\$694.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$694.44
5	D-TIERADD-C01	DMX FAST ADD SOFTWARE 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$77.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$77.40
5	D-TIERADD-C02	DMX FAST ADD SOFTWARE 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$72.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.54
5	D-TIERADD-C03	DMX FAST ADD SOFTWARE 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$63.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$63.72
5	D-TIERADD-C04	DMX FAST ADD SOFTWARE 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$59.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$59.58
5	D-TIERADD-C05	DMX FAST ADD SOFTWARE 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$56.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$56.70
5	D-TIERADD-C06	DMX FAST ADD SOFTWARE 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$51.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$51.48
5	D-TIERADD-C07	DMX FAST ADD SOFTWARE 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$46.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46.08
5	D-TIERADD-C08	DMX FAST ADD SOFTWARE 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$40.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$40.14
5	D-TIERADD-C09	DMX FAST ADD SOFTWARE 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$34.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$34.20
5	D-TIERADD-C10	DMX FAST ADD SOFTWARE 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$30.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$30.06
5	D-TIERADD-C11	DMX FAST ADD 1TB (1001TB or greater)	\$0.00	D1	36%	\$0.00	\$26.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$26.64
5	D-TIERADD-N01	DMX FAST ADD SOFTWARE 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$39.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39.06
5	D-TIERADD-N02	DMX FAST ADD SOFTWARE 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$36.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.54
5	D-TIERADD-N03	DMX FAST ADD SOFTWARE 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$31.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31.86
5	D-TIERADD-N04	DMX FAST ADD SOFTWARE 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$29.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$29.52
5	D-TIERADD-N05	DMX FAST ADD 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$28.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28.44
5	D-TIERADD-N06	DMX FAST ADD 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$25.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25.92
5	D-TIERADD-N07	DMX FAST ADD 1TB (151-250TB) NLT3	\$0.00	D1	36%	\$0.00	\$23.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23.04
5	D-TIERADD-N08	DMX FAST ADD 1TB (251-400TB) NLT3	\$0.00	D1	36%	\$0.00	\$19.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19.98
5	D-TIERADD-N09	DMX FAST ADD 1TB (401-600TB) NLT3	\$0.00	D1	36%	\$0.00	\$17.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17.10
5	D-TIERADD-N10	DMX FAST ADD 1TB (601-1000TB) NLT3	\$0.00	D1	36%	\$0.00	\$15.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15.48
5	D-TIERADD-N11	DMX FAST ADD 1TB (1001TB or >) NLT3	\$0.00	D1	36%	\$0.00	\$12.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12.96
5	D-TIERPKG-BAS	DMX FAST PKG BASE LICENSE	\$0.00	D1	36%	\$0.00	\$1,953.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,953.00
5	D-TIERPKG-C01	DMX FAST PKG SOFTWARE 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$218.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$218.52
5	D-TIERPKG-C02	DMX FAST PKG SOFTWARE 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$204.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$204.30
5	D-TIERPKG-C03	DMX FAST PKG SOFTWARE 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$179.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$179.46
5	D-TIERPKG-C04	DMX FAST PKG SOFTWARE 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$166.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$166.50
5	D-TIERPKG-C05	DMX FAST PKG SOFTWARE 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$160.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$160.56
5	D-TIERPKG-C06	DMX FAST PKG SOFTWARE 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$145.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$145.26
5	D-TIERPKG-C07	DMX FAST PKG SOFTWARE 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$129.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$129.24
5	D-TIERPKG-C08	DMX FAST PKG SOFTWARE 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$112.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$112.14
5	D-TIERPKG-C09	DMX FAST PKG SOFTWARE 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$96.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$96.84
5	D-TIERPKG-C10	DMX FAST PKG SOFTWARE 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$85.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$85.68
5	D-TIERPKG-C11	DMX FAST PKG 1TB (1001TB or greater)	\$0.00	D1	36%	\$0.00	\$75.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$75.06
5	D-TIERPKG-N01	DMX FAST PKG SOFTWARE 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$109.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$109.26
5	D-TIERPKG-N02	DMX FAST PKG SOFTWARE 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$102.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$102.06
5	D-TIERPKG-N03	DMX FAST PKG SOFTWARE 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$89.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$89.64
5	D-TIERPKG-N04	DMX FAST PKG SOFTWARE 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$83.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$83.16
5	D-TIERPKG-N05	DMX FAST PKG 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$80.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$80.28
5	D-TIERPKG-N06	DMX FAST PKG 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$72.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.54

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	D-TIERPKG-N07	DMX FAST PKG 1TB (151-250TB) NLT3	\$0.00	D1	36%	\$0.00	\$64.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$64.98
5	D-TIERPKG-N08	DMX FAST PKG 1TB (251-400TB) NLT3	\$0.00	D1	36%	\$0.00	\$56.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$56.16
5	D-TIERPKG-N09	DMX FAST PKG 1TB (401-600TB) NLT3	\$0.00	D1	36%	\$0.00	\$48.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$48.42
5	D-TIERPKG-N10	DMX FAST PKG 1TB (601-1000TB) NLT3	\$0.00	D1	36%	\$0.00	\$43.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$43.02
5	D-TIERPKG-N11	DMX FAST PKG 1TB (1001TB or >) NLT3	\$0.00	D1	36%	\$0.00	\$37.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37.80
5	DYNCP-BASE	DYNAMIC CACHE PARTITIONING BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DYNCP-C01	DYNAMIC CACHE PARTITIONING 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DYNCP-C02	DYNAMIC CACHE PARTITIONING 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DYNCP-C03	DYNAMIC CACHE PARTITIONING 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DYNCP-C04	DYNAMIC CACHE PARTITIONING 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DYNCP-C05	DCP 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DYNCP-C06	DCP 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DYNCP-C07	DCP 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DYNCP-C08	DCP 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DYNCP-C09	DCP 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DYNCP-C10	DCP 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DYNCP-C11	DCP 1TB (1001TB or greater)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DYNCP-N01	DCP 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DYNCP-N02	DCP 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DYNCP-N03	DCP 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DYNCP-N04	DCP 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DYNCP-N05	DCP 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DYNCP-N06	DCP 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DYNCP-N07	DCP 1TB (151-250TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DYNCP-N08	DCP 1TB (251-400TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DYNCP-N09	DCP 1TB (401-600TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DYNCP-N10	DCP 1TB (601-1000TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DYNCP-N11	DCP 1TB (1001TB or greater) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECRC-T01	ECRC CAPACITY 0-250	\$0.00	D1	36%	\$0.00	\$3,691.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,691.80
5	ECRC-T02	ECRC CAPACITY 251-500	\$0.00	D1	36%	\$0.00	\$3,691.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,691.80
5	ECRC-T03	ECRC CAPACITY 501-750	\$0.00	D1	36%	\$0.00	\$3,691.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,691.80
5	ECRC-T04	ECRC CAPACITY 751-1,000	\$0.00	D1	36%	\$0.00	\$3,691.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,691.80
5	ECRC-T05	ECRC CAPACITY 1.01-2.00	\$0.00	D1	36%	\$0.00	\$5,635.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,635.80
5	ECRC-T06	ECRC CAPACITY 2.01-4.00	\$0.00	D1	36%	\$0.00	\$7,579.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,579.80
5	ECRC-T07	ECRC CAPACITY 4.01-6.00	\$0.00	D1	36%	\$0.00	\$9,523.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,523.80
5	ECRC-T08	ECRC CAPACITY 6.01-8.00	\$0.00	D1	36%	\$0.00	\$11,467.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,467.80
5	ECRC-T09	ECRC CAPACITY 8.01-10.00	\$0.00	D1	36%	\$0.00	\$13,411.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,411.80
5	ECRC-T10	ECRC CAPACITY 10.01-12.00	\$0.00	D1	36%	\$0.00	\$15,355.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,355.80
5	ECRC-T11	ECRC CAPACITY 12.01-14.00	\$0.00	D1	36%	\$0.00	\$17,299.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,299.80
5	ECRC-T12	ECRC CAPACITY 14.01-17.00	\$0.00	D1	36%	\$0.00	\$19,243.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,243.80
5	ECRC-T13	ECRC CPCTY 17.01-20.00	\$0.00	D1	36%	\$0.00	\$21,187.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$21,187.80
5	ECRC-T14	ECRC CPCTY 20.01-23.00	\$0.00	D1	36%	\$0.00	\$23,131.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23,131.80
5	ECRC-T14-UP	ECRC T1-T4 UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECRC-T15	ECRC CPCTY 23.01-26.00	\$0.00	D1	36%	\$0.00	\$25,075.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,075.80
5	ECRC-T16	ECRC CPCTY 26.01-29.00	\$0.00	D1	36%	\$0.00	\$27,019.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27,019.80
5	ECRC-T17	ECRC CPCTY 29.01-32.00	\$0.00	D1	36%	\$0.00	\$28,963.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28,963.80
5	ECRC-T18	ECRC CPCTY 32.01-35.00	\$0.00	D1	36%	\$0.00	\$30,907.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$30,907.80
5	ECRC-T19	ECRC CPCTY 35.01-38.00	\$0.00	D1	36%	\$0.00	\$32,851.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$32,851.80
5	ECRC-T20	ECRC CPCTY 38.01-41.00	\$0.00	D1	36%	\$0.00	\$34,795.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$34,795.80
5	ECRC-T21	ECRC CPCTY 41.01-44.00	\$0.00	D1	36%	\$0.00	\$36,739.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36,739.80
5	ECRC-T22	ECRC CPCTY 44.01-47.00	\$0.00	D1	36%	\$0.00	\$38,683.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$38,683.80
5	ECRC-T23	ECRC CPCTY 47.01-50.00	\$0.00	D1	36%	\$0.00	\$40,627.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$40,627.80
5	ECRC-T24	ECRC CPCTY 50.01-53.00	\$0.00	D1	36%	\$0.00	\$42,571.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$42,571.80
5	ECRC-T25	ECRC CPCTY 53.01-56.00	\$0.00	D1	36%	\$0.00	\$44,515.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$44,515.80
5	ECRC-T26	ECRC CPCTY 56.01-59.00	\$0.00	D1	36%	\$0.00	\$46,459.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46,459.80
5	ECRC-T27	ECRC CPCTY 59.01-62.00	\$0.00	D1	36%	\$0.00	\$48,403.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$48,403.80
5	ECRC-T28	ECRC CPCTY 62.01-65.00	\$0.00	D1	36%	\$0.00	\$50,347.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$50,347.80
5	ECRC-T29	ECRC CPCTY 65.01-68.00	\$0.00	D1	36%	\$0.00	\$52,291.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$52,291.80
5	ECRC-T30	ECRC CPCTY 68.01-71.00	\$0.00	D1	36%	\$0.00	\$54,235.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54,235.80
5	ECRC-T31	ECRC CPCTY 71.01-74.00	\$0.00	D1	36%	\$0.00	\$56,179.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$56,179.80
5	ECRC-T32	ECRC CPCTY 74.01-77.00	\$0.00	D1	36%	\$0.00	\$58,123.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$58,123.80
5	ECRC-T33	ECRC CPCTY 77.01-80.00	\$0.00	D1	36%	\$0.00	\$60,067.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$60,067.80
5	ECRC-T34	ECRC CPCTY 80.01-83.00	\$0.00	D1	36%	\$0.00	\$62,011.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$62,011.80
5	ECRC-T35	ECRC CPCTY 83.01-86.00	\$0.00	D1	36%	\$0.00	\$63,955.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$63,955.80
5	ECRC-T5-30UP	ECRC T5-T30 UPGRADE	\$0.00	D1	36%	\$0.00	\$2,073.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,073.60
5	ECRC-T5-35UP	ECRC T5-T35 UPGRADE	\$0.00	D1	36%	\$0.00	\$1,944.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,944.00
5	E-DCHK-NTDEP	EMC DBLCHK NT DEPT	\$4,750.00	D1	36%	\$3,040.00	\$855.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$855.00
5	E-DCHK-NTENT	EMC DBLCHK NT ENTER	\$6,910.00	D1	36%	\$4,422.40	\$1,243.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,243.80
5	E-DCHK-NTWGP	EMC DBLCHK NT WKGRP	\$1,940.00	D1	36%	\$1,241.60	\$349.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$349.20
5	E-DCHK-UDEPT	EMC DBLCHK UNIX DEPT	\$0.00	D1	36%	\$0.00	\$912.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$912.60
5	E-DCHK-UENT	EMC DBLCHK UNIX ENTER	\$0.00	D1	36%	\$0.00	\$1,279.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,279.80
5	E-DCHK-UGLOB	EMC DBLCHK UNIX GLOBL	\$0.00	D1	36%	\$0.00	\$1,632.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,632.60
5	E-DCHK-UWGP	EMC DBLCHK UNIX WKGRP	\$0.00	D1	36%	\$0.00	\$367.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$367.20
5	ENGTY-SB-BAS	VMAX ENGINUITY BASE LICENSE	\$8,080.00	D1	36%	\$5,171.20	\$665.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$665.60
5	ENGTY-SB-C01	VMAX ENGINUITY 1TB (0-14TB)	\$2,020.00	D1	36%	\$1,292.80	\$141.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$141.40
5	ENGTY-SB-C02	VMAX ENGINUITY 1TB (15-25TB)	\$1,940.00	D1	36%	\$1,241.60	\$135.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$135.80
5	ENGTY-SB-C03	VMAX ENGINUITY 1TB (26-40TB)	\$1,860.00	D1	36%	\$1,190.40	\$130.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$130.20
5	ENGTY-SB-C04	VMAX ENGINUITY 1TB (41-60TB)	\$1,790.00	D1	36%	\$1,145.60	\$125.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$125.30
5	ENGTY-SB-C05	VMAX ENGINUITY 1TB (61-100TB)	\$1,710.00	D1	36%	\$1,094.40	\$119.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$119.70
5	ENGTY-SB-C06	VMAX ENGINUITY 1TB (101-150TB)	\$1,650.00	D1	36%	\$1,056.00	\$115.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$115.50

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	ENGTY-SB-C07	VMAX ENGINEITY 1TB (151-250TB)	\$1,580.00	D1	36%	\$1,011.20	\$110.60	\$0.00	\$0.00	\$0.00	\$0.00	\$110.60
5	ENGTY-SB-C08	VMAX ENGINEITY 1TB (251-400TB)	\$1,520.00	D1	36%	\$972.80	\$106.40	\$0.00	\$0.00	\$0.00	\$0.00	\$106.40
5	ENGTY-SB-C09	VMAX ENGINEITY 1TB (401-600TB)	\$1,460.00	D1	36%	\$934.40	\$102.20	\$0.00	\$0.00	\$0.00	\$0.00	\$102.20
5	ENGTY-SB-C10	VMAX ENGINEITY 1TB (601-1000TB)	\$1,400.00	D1	36%	\$896.00	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$98.00
5	ENGTY-SB-C11	VMAX ENGINEITY 1TB (1001TB or greater)	\$1,340.00	D1	36%	\$857.60	\$93.80	\$0.00	\$0.00	\$0.00	\$0.00	\$93.80
5	ENGTY-SB-N01	VMAX ENGINEITY 1TB (0-14TB) NLT3	\$910.00	D1	36%	\$582.40	\$63.70	\$0.00	\$0.00	\$0.00	\$0.00	\$63.70
5	ENGTY-SB-N02	VMAX ENGINEITY 1TB (15-25TB) NLT3	\$870.00	D1	36%	\$566.80	\$60.90	\$0.00	\$0.00	\$0.00	\$0.00	\$60.90
5	ENGTY-SB-N03	VMAX ENGINEITY 1TB (26-40TB) NLT3	\$840.00	D1	36%	\$537.60	\$58.80	\$0.00	\$0.00	\$0.00	\$0.00	\$58.80
5	ENGTY-SB-N04	VMAX ENGINEITY 1TB (41-60TB) NLT3	\$800.00	D1	36%	\$512.00	\$56.00	\$0.00	\$0.00	\$0.00	\$0.00	\$56.00
5	ENGTY-SB-N05	VMAX ENGINEITY 1TB (61-100TB) NLT3	\$770.00	D1	36%	\$492.80	\$53.90	\$0.00	\$0.00	\$0.00	\$0.00	\$53.90
5	ENGTY-SB-N06	VMAX ENGINEITY 1TB (101-150TB) NLT3	\$740.00	D1	36%	\$473.60	\$51.80	\$0.00	\$0.00	\$0.00	\$0.00	\$51.80
5	ENGTY-SB-N07	VMAX ENGINEITY 1TB (151-250TB) NLT3	\$710.00	D1	36%	\$454.40	\$49.70	\$0.00	\$0.00	\$0.00	\$0.00	\$49.70
5	ENGTY-SB-N08	VMAX ENGINEITY 1TB (251-400TB) NLT3	\$680.00	D1	36%	\$435.20	\$47.60	\$0.00	\$0.00	\$0.00	\$0.00	\$47.60
5	ENGTY-SB-N09	VMAX ENGINEITY 1TB (401-600TB) NLT3	\$660.00	D1	36%	\$422.40	\$46.20	\$0.00	\$0.00	\$0.00	\$0.00	\$46.20
5	ENGTY-SB-N10	VMAX ENGINEITY 1TB (601-1000TB) NLT3	\$630.00	D1	36%	\$403.20	\$44.10	\$0.00	\$0.00	\$0.00	\$0.00	\$44.10
5	ENGTY-SB-N11	VMAX ENGINEITY 1TB (1001TB or >)NLT3	\$600.00	D1	36%	\$384.00	\$42.00	\$0.00	\$0.00	\$0.00	\$0.00	\$42.00
5	ENGTY-SB-UPG	VMAX ENGINEITY BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESA-VMX-BASE	ESA FOR VMAX BASE NEW LICENSE=CB	\$0.00	D1	36%	\$0.00	\$1,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,296.00
5	ESA-VMX-C-UPG	ESA FOR VMAX CAPACITY UPGRADE LICENSE=CB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESA-VMX-NON1	ESA FOR VMAX NON-SATA 0-14TB=CB	\$0.00	D1	36%	\$0.00	\$131.40	\$0.00	\$0.00	\$0.00	\$0.00	\$131.40
5	ESA-VMX-NON10	ESA FOR VMAX NON-SATA 601-1000TB=CB	\$0.00	D1	36%	\$0.00	\$39.60	\$0.00	\$0.00	\$0.00	\$0.00	\$39.60
5	ESA-VMX-NON11	ESA FOR VMAX NON-SATA 1001TB-PLUS=CB	\$0.00	D1	36%	\$0.00	\$33.30	\$0.00	\$0.00	\$0.00	\$0.00	\$33.30
5	ESA-VMX-NON2	ESA FOR VMAX NON-SATA 15-25TB=CB	\$0.00	D1	36%	\$0.00	\$123.30	\$0.00	\$0.00	\$0.00	\$0.00	\$123.30
5	ESA-VMX-NON3	ESA FOR VMAX NON-SATA 26-40TB=CB	\$0.00	D1	36%	\$0.00	\$109.80	\$0.00	\$0.00	\$0.00	\$0.00	\$109.80
5	ESA-VMX-NON4	ESA FOR VMAX NON-SATA 41-60TB=CB	\$0.00	D1	36%	\$0.00	\$96.30	\$0.00	\$0.00	\$0.00	\$0.00	\$96.30
5	ESA-VMX-NON5	ESA FOR VMAX NON-SATA 61-100TB=CB	\$0.00	D1	36%	\$0.00	\$83.70	\$0.00	\$0.00	\$0.00	\$0.00	\$83.70
5	ESA-VMX-NON6	ESA FOR VMAX NON-SATA 101-150TB=CB	\$0.00	D1	36%	\$0.00	\$72.90	\$0.00	\$0.00	\$0.00	\$0.00	\$72.90
5	ESA-VMX-NON7	ESA FOR VMAX NON-SATA 151-250TB=CB	\$0.00	D1	36%	\$0.00	\$62.10	\$0.00	\$0.00	\$0.00	\$0.00	\$62.10
5	ESA-VMX-NON8	ESA FOR VMAX NON-SATA 251-400TB=CB	\$0.00	D1	36%	\$0.00	\$53.10	\$0.00	\$0.00	\$0.00	\$0.00	\$53.10
5	ESA-VMX-NON9	ESA FOR VMAX NON-SATA 401-600TB=CB	\$0.00	D1	36%	\$0.00	\$45.90	\$0.00	\$0.00	\$0.00	\$0.00	\$45.90
5	ESA-VMX-SAT1	ESA FOR VMAX SATA 0-14TB=CB	\$0.00	D1	36%	\$0.00	\$65.70	\$0.00	\$0.00	\$0.00	\$0.00	\$65.70
5	ESA-VMX-SAT10	ESA FOR VMAX SATA 601-1000TB=CB	\$0.00	D1	36%	\$0.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$19.80
5	ESA-VMX-SAT11	ESA FOR VMAX SATA 1001TB-PLUS=CB	\$0.00	D1	36%	\$0.00	\$17.10	\$0.00	\$0.00	\$0.00	\$0.00	\$17.10
5	ESA-VMX-SAT2	ESA FOR VMAX SATA 15-25TB=CB	\$0.00	D1	36%	\$0.00	\$61.20	\$0.00	\$0.00	\$0.00	\$0.00	\$61.20
5	ESA-VMX-SAT3	ESA FOR VMAX SATA 26-40TB=CB	\$0.00	D1	36%	\$0.00	\$54.90	\$0.00	\$0.00	\$0.00	\$0.00	\$54.90
5	ESA-VMX-SAT4	ESA FOR VMAX SATA 41-60TB=CB	\$0.00	D1	36%	\$0.00	\$47.70	\$0.00	\$0.00	\$0.00	\$0.00	\$47.70
5	ESA-VMX-SAT5	ESA FOR VMAX SATA 61-100TB=CB	\$0.00	D1	36%	\$0.00	\$42.30	\$0.00	\$0.00	\$0.00	\$0.00	\$42.30
5	ESA-VMX-SAT6	ESA FOR VMAX SATA 101-150TB=CB	\$0.00	D1	36%	\$0.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5	ESA-VMX-SAT7	ESA FOR VMAX SATA 151-250TB=CB	\$0.00	D1	36%	\$0.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$31.50
5	ESA-VMX-SAT8	ESA FOR VMAX SATA 251-400TB=CB	\$0.00	D1	36%	\$0.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.00
5	ESA-VMX-SAT9	ESA FOR VMAX SATA 401-600TB=CB	\$0.00	D1	36%	\$0.00	\$22.50	\$0.00	\$0.00	\$0.00	\$0.00	\$22.50
5	ESN-MGR-T1	ESN CAPACITY 0- 250	\$0.00	D1	36%	\$0.00	\$2,073.60	\$0.00	\$0.00	\$0.00	\$0.00	\$2,073.60
5	ESN-MGR-T10	ESN CAPACITY 10.00-12.00	\$0.00	D1	36%	\$0.00	\$7,749.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,749.00
5	ESN-MGR-T11	ESN CAPACITY 12.01-14.00	\$0.00	D1	36%	\$0.00	\$8,604.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,604.00
5	ESN-MGR-T12	ESN CPTY 14.00-17.00	\$0.00	D1	36%	\$0.00	\$9,459.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,459.00
5	ESN-MGR-T13	ESN MGR 17.01-20.00	\$0.00	D1	36%	\$0.00	\$10,314.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,314.00
5	ESN-MGR-T14	ESN MGR 20.01-23.00	\$0.00	D1	36%	\$0.00	\$11,169.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,169.00
5	ESN-MGR-T15	ESN MGR 23.01-26.00	\$0.00	D1	36%	\$0.00	\$12,024.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,024.00
5	ESN-MGR-T16	ESN MGR 26.01-29.00	\$0.00	D1	36%	\$0.00	\$12,879.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,879.00
5	ESN-MGR-T17	ESN MGR 29.01-32.00	\$0.00	D1	36%	\$0.00	\$13,734.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,734.00
5	ESN-MGR-T18	ESN MGR 32.01-35.00	\$0.00	D1	36%	\$0.00	\$14,589.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,589.00
5	ESN-MGR-T19	ESN MGR 35.01-38.00	\$0.00	D1	36%	\$0.00	\$15,444.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,444.00
5	ESN-MGR-T2	ESN CAPACITY .251- 500	\$0.00	D1	36%	\$0.00	\$2,255.40	\$0.00	\$0.00	\$0.00	\$0.00	\$2,255.40
5	ESN-MGR-T20	ESN MGR 38.01-41.00	\$0.00	D1	36%	\$0.00	\$16,299.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,299.00
5	ESN-MGR-T21	ESN MGR 41.01-44.00	\$0.00	D1	36%	\$0.00	\$17,154.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,154.00
5	ESN-MGR-T22	ESN MGR 44.01-47.00	\$0.00	D1	36%	\$0.00	\$18,009.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,009.00
5	ESN-MGR-T23	ESN MGR 47.01-50.00	\$0.00	D1	36%	\$0.00	\$18,864.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,864.00
5	ESN-MGR-T24	ESN MGR 50.01-53.00	\$0.00	D1	36%	\$0.00	\$19,719.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,719.00
5	ESN-MGR-T25	ESN MGR 53.01-56.00	\$0.00	D1	36%	\$0.00	\$20,574.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,574.00
5	ESN-MGR-T26	ESN MGR 56.01-59.00	\$0.00	D1	36%	\$0.00	\$21,429.00	\$0.00	\$0.00	\$0.00	\$0.00	\$21,429.00
5	ESN-MGR-T27	ESN MGR 59.01-62.00	\$0.00	D1	36%	\$0.00	\$22,284.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22,284.00
5	ESN-MGR-T28	ESN MGR 62.01-65.00	\$0.00	D1	36%	\$0.00	\$23,139.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23,139.00
5	ESN-MGR-T29	ESN MGR 65.01-68.00	\$0.00	D1	36%	\$0.00	\$23,994.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23,994.00
5	ESN-MGR-T30	ESN CAPACITY .501- 750	\$0.00	D1	36%	\$0.00	\$2,437.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,437.20
5	ESN-MGR-T30	ESN MGR 68.01-71.00	\$0.00	D1	36%	\$0.00	\$24,849.00	\$0.00	\$0.00	\$0.00	\$0.00	\$24,849.00
5	ESN-MGR-T4	ESN CAPACITY .751-1.00	\$0.00	D1	36%	\$0.00	\$2,619.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,619.00
5	ESN-MGR-T5	ESN CAPACITY 1.01-2.00	\$0.00	D1	36%	\$0.00	\$3,474.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,474.00
5	ESN-MGR-T6	ESN CAPACITY 2.01-4.00	\$0.00	D1	36%	\$0.00	\$4,329.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,329.00
5	ESN-MGR-T7	ESN CAPACITY 4.01-6.00	\$0.00	D1	36%	\$0.00	\$5,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,184.00
5	ESN-MGR-T8	ESN CAPACITY 6.01-8.00	\$0.00	D1	36%	\$0.00	\$6,039.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,039.00
5	ESN-MGR-T9	ESN CAPACITY 8.01-10.00	\$0.00	D1	36%	\$0.00	\$6,894.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,894.00
5	ESN-T1-4UP	ESN MGR T1-T4 UPGRADE	\$0.00	D1	36%	\$0.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$181.80
5	ESN-T5-30UP	ESNM UPGRADE T5-T30	\$0.00	D1	36%	\$0.00	\$855.00	\$0.00	\$0.00	\$0.00	\$0.00	\$855.00
5	ESP-BASE	ESP BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-C01	ESP 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-C02	ESP 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-C03	ESP 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-C04	ESP 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-C05	ESP 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-C06	ESP 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	ESP-C07	ESP 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-C08	ESP 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-C09	ESP 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-C10	ESP 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-C11	ESP 1TB (1001TB or greater)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-N01	ESP 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-N02	ESP 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-N03	ESP 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-N04	ESP 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-N05	ESP 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-N06	ESP 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-N07	ESP 1TB (151-250TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-N08	ESP 1TB (251-400TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-N09	ESP 1TB (401-600TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-N10	ESP 1TB (601-1000TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-N11	ESP 1TB (1001TB or greater) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-T1	ESP CAPACITY 0-.250	\$0.00	D1	36%	\$0.00	\$2,426.40	\$0.00	\$0.00	\$0.00	\$0.00	\$2,426.40
5	ESP-T10	ESP CAPACITY 10.01-12.00	\$0.00	D1	36%	\$0.00	\$12,751.20	\$0.00	\$0.00	\$0.00	\$0.00	\$12,751.20
5	ESP-T11	ESP CAPACITY 12.01-14.00	\$0.00	D1	36%	\$0.00	\$14,130.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,130.00
5	ESP-T12	ESP CPTY 14.01-17.00	\$0.00	D1	36%	\$0.00	\$15,508.80	\$0.00	\$0.00	\$0.00	\$0.00	\$15,508.80
5	ESP-T13	ESP CAPACITY 17.01-20.00	\$0.00	D1	36%	\$0.00	\$16,887.60	\$0.00	\$0.00	\$0.00	\$0.00	\$16,887.60
5	ESP-T14	ESP CAPACITY 20.01-23.00	\$0.00	D1	36%	\$0.00	\$18,266.40	\$0.00	\$0.00	\$0.00	\$0.00	\$18,266.40
5	ESP-T1-4UP	ESP T1-T4 UPGRADE	\$0.00	D1	36%	\$0.00	\$684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$684.00
5	ESP-T15	ESP CAPACITY 23.01-26.00	\$0.00	D1	36%	\$0.00	\$19,645.20	\$0.00	\$0.00	\$0.00	\$0.00	\$19,645.20
5	ESP-T16	ESP CAPACITY 26.01-29.00	\$0.00	D1	36%	\$0.00	\$21,024.00	\$0.00	\$0.00	\$0.00	\$0.00	\$21,024.00
5	ESP-T17	ESP CAPACITY 29.01-32.00	\$0.00	D1	36%	\$0.00	\$22,402.80	\$0.00	\$0.00	\$0.00	\$0.00	\$22,402.80
5	ESP-T18	ESP CAPACITY 32.01-35.00	\$0.00	D1	36%	\$0.00	\$23,781.60	\$0.00	\$0.00	\$0.00	\$0.00	\$23,781.60
5	ESP-T19	ESP CAPACITY 35.01-38.00	\$0.00	D1	36%	\$0.00	\$25,160.40	\$0.00	\$0.00	\$0.00	\$0.00	\$25,160.40
5	ESP-T2	ESP CAPACITY .251-500	\$0.00	D1	36%	\$0.00	\$3,110.40	\$0.00	\$0.00	\$0.00	\$0.00	\$3,110.40
5	ESP-T20	ESP CAPACITY 38.01-41.00	\$0.00	D1	36%	\$0.00	\$26,539.20	\$0.00	\$0.00	\$0.00	\$0.00	\$26,539.20
5	ESP-T21	ESP CAPACITY 41.01-44.00	\$0.00	D1	36%	\$0.00	\$27,918.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27,918.00
5	ESP-T22	ESP CAPACITY 44.01-47.00	\$0.00	D1	36%	\$0.00	\$29,296.80	\$0.00	\$0.00	\$0.00	\$0.00	\$29,296.80
5	ESP-T23	ESP CAPACITY 47.01-50.00	\$0.00	D1	36%	\$0.00	\$30,675.60	\$0.00	\$0.00	\$0.00	\$0.00	\$30,675.60
5	ESP-T24	ESP CAPACITY 50.01-53.00	\$0.00	D1	36%	\$0.00	\$32,054.40	\$0.00	\$0.00	\$0.00	\$0.00	\$32,054.40
5	ESP-T25	ESP CAPACITY 53.01-56.00	\$0.00	D1	36%	\$0.00	\$33,433.20	\$0.00	\$0.00	\$0.00	\$0.00	\$33,433.20
5	ESP-T26	ESP CAPACITY 56.01-59.00	\$0.00	D1	36%	\$0.00	\$34,812.00	\$0.00	\$0.00	\$0.00	\$0.00	\$34,812.00
5	ESP-T27	ESP CAPACITY 59.01-62.00	\$0.00	D1	36%	\$0.00	\$36,190.80	\$0.00	\$0.00	\$0.00	\$0.00	\$36,190.80
5	ESP-T28	ESP CAPACITY 62.01-65.00	\$0.00	D1	36%	\$0.00	\$37,569.60	\$0.00	\$0.00	\$0.00	\$0.00	\$37,569.60
5	ESP-T29	ESP CAPACITY 65.01-68.00	\$0.00	D1	36%	\$0.00	\$38,948.40	\$0.00	\$0.00	\$0.00	\$0.00	\$38,948.40
5	ESP-T3	ESP CAPACITY .501-750	\$0.00	D1	36%	\$0.00	\$3,794.40	\$0.00	\$0.00	\$0.00	\$0.00	\$3,794.40
5	ESP-T30	ESP CAPACITY 68.01-71.00	\$0.00	D1	36%	\$0.00	\$40,327.20	\$0.00	\$0.00	\$0.00	\$0.00	\$40,327.20
5	ESP-T31	ESP CPCTY 71.01-74.00	\$0.00	D1	36%	\$0.00	\$41,706.00	\$0.00	\$0.00	\$0.00	\$0.00	\$41,706.00
5	ESP-T32	ESP CPCTY 74.01-77.00	\$0.00	D1	36%	\$0.00	\$43,084.80	\$0.00	\$0.00	\$0.00	\$0.00	\$43,084.80
5	ESP-T33	ESP CPCTY 77.01-80.00	\$0.00	D1	36%	\$0.00	\$44,463.60	\$0.00	\$0.00	\$0.00	\$0.00	\$44,463.60
5	ESP-T34	ESP CPCTY 80.01-83.00	\$0.00	D1	36%	\$0.00	\$45,842.40	\$0.00	\$0.00	\$0.00	\$0.00	\$45,842.40
5	ESP-T35	ESP CPCTY 83.01-86.00	\$0.00	D1	36%	\$0.00	\$47,221.20	\$0.00	\$0.00	\$0.00	\$0.00	\$47,221.20
5	ESP-T4	ESP CAPACITY .751-1.00	\$0.00	D1	36%	\$0.00	\$4,478.40	\$0.00	\$0.00	\$0.00	\$0.00	\$4,478.40
5	ESP-T5	ESP CAPACITY 1.01-2.00	\$0.00	D1	36%	\$0.00	\$5,857.20	\$0.00	\$0.00	\$0.00	\$0.00	\$5,857.20
5	ESP-T5-30UP	ESP T5-T30 UPGRADE	\$0.00	D1	36%	\$0.00	\$1,378.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,378.80
5	ESP-T5-35UP	ESP T5-T35 UPGRADE	\$0.00	D1	36%	\$0.00	\$1,378.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,378.80
5	ESP-T6	ESP CAPACITY 2.01-4.00	\$0.00	D1	36%	\$0.00	\$7,236.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,236.00
5	ESP-T7	ESP CAPACITY 4.01-6.00	\$0.00	D1	36%	\$0.00	\$8,614.80	\$0.00	\$0.00	\$0.00	\$0.00	\$8,614.80
5	ESP-T8	ESP CAPACITY 6.01-8.00	\$0.00	D1	36%	\$0.00	\$9,993.60	\$0.00	\$0.00	\$0.00	\$0.00	\$9,993.60
5	ESP-T9	ESP CAPACITY 8.01-10.00	\$0.00	D1	36%	\$0.00	\$11,372.40	\$0.00	\$0.00	\$0.00	\$0.00	\$11,372.40
5	ESP-UPG	ESP BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-ADD-BASE	EZSM BASE LIC & PROD ADD	\$4,820.00	D1	36%	\$3,084.80	\$867.60	\$0.00	\$0.00	\$0.00	\$0.00	\$867.60
5	EZSM-ADD-C01	EZSM 1TB (0-14TB) ADD	\$850.00	D1	36%	\$544.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	EZSM-ADD-C02	EZSM 1TB (15-25TB) ADD	\$800.00	D1	36%	\$512.00	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$144.00
5	EZSM-ADD-C03	EZSM 1TB (26-40TB) ADD	\$700.00	D1	36%	\$448.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$126.00
5	EZSM-ADD-C04	EZSM 1TB (41-60TB) ADD	\$650.00	D1	36%	\$416.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$117.00
5	EZSM-ADD-C05	EZSM 1TB (61-100TB) ADD	\$630.00	D1	36%	\$403.20	\$113.40	\$0.00	\$0.00	\$0.00	\$0.00	\$113.40
5	EZSM-ADD-C06	EZSM 1TB (101-150TB) ADD	\$560.00	D1	36%	\$358.40	\$100.80	\$0.00	\$0.00	\$0.00	\$0.00	\$100.80
5	EZSM-ADD-C07	EZSM 1TB (151-250TB) ADD	\$500.00	D1	36%	\$320.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.00
5	EZSM-ADD-C08	EZSM 1TB (251-400TB) ADD	\$430.00	D1	36%	\$275.20	\$77.40	\$0.00	\$0.00	\$0.00	\$0.00	\$77.40
5	EZSM-ADD-C09	EZSM 1TB (401-600TB) ADD	\$380.00	D1	36%	\$243.20	\$68.40	\$0.00	\$0.00	\$0.00	\$0.00	\$68.40
5	EZSM-ADD-C10	EZSM 1TB (601-1000TB) ADD	\$330.00	D1	36%	\$211.20	\$59.40	\$0.00	\$0.00	\$0.00	\$0.00	\$59.40
5	EZSM-ADD-C11	EZSM 1TB (1001TB or greater) AD	\$280.00	D1	36%	\$179.20	\$50.40	\$0.00	\$0.00	\$0.00	\$0.00	\$50.40
5	EZSM-ADD-N01	EZSM ADD 1TB (0-14TB) NLT3	\$430.00	D1	36%	\$275.20	\$77.40	\$0.00	\$0.00	\$0.00	\$0.00	\$77.40
5	EZSM-ADD-N02	EZSM ADD 1TB (15-25TB) NLT3	\$400.00	D1	36%	\$256.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	EZSM-ADD-N03	EZSM ADD 1TB (26-40TB) NLT3	\$350.00	D1	36%	\$224.00	\$63.00	\$0.00	\$0.00	\$0.00	\$0.00	\$63.00
5	EZSM-ADD-N04	EZSM ADD 1TB (41-60TB) NLT3	\$330.00	D1	36%	\$211.20	\$59.40	\$0.00	\$0.00	\$0.00	\$0.00	\$59.40
5	EZSM-ADD-N05	EZSM ADD 1TB (61-100TB) NLT3	\$310.00	D1	36%	\$198.40	\$55.80	\$0.00	\$0.00	\$0.00	\$0.00	\$55.80
5	EZSM-ADD-N06	EZSM ADD 1TB (101-150TB) NLT3	\$280.00	D1	36%	\$179.20	\$50.40	\$0.00	\$0.00	\$0.00	\$0.00	\$50.40
5	EZSM-ADD-N07	EZSM ADD 1TB (151-250TB) NLT3	\$250.00	D1	36%	\$160.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.00
5	EZSM-ADD-N08	EZSM ADD 1TB (251-400TB) NLT3	\$220.00	D1	36%	\$140.80	\$39.60	\$0.00	\$0.00	\$0.00	\$0.00	\$39.60
5	EZSM-ADD-N09	EZSM ADD 1TB (401-600TB) NLT3	\$190.00	D1	36%	\$121.60	\$34.20	\$0.00	\$0.00	\$0.00	\$0.00	\$34.20
5	EZSM-ADD-N10	EZSM ADD 1TB (601-1000TB) NLT3	\$160.00	D1	36%	\$102.40	\$28.80	\$0.00	\$0.00	\$0.00	\$0.00	\$28.80
5	EZSM-ADD-N11	EZSM ADD 1TB (1001TB or greater) NLT3	\$140.00	D1	36%	\$89.60	\$25.20	\$0.00	\$0.00	\$0.00	\$0.00	\$25.20
5	EZSM-ADD-R01	EZSM REG 1TB (0-14TB) ADD	\$850.00	D1	36%	\$544.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	EZSM-ADD-R02	EZSM REG 1TB (15-25TB) ADD	\$800.00	D1	36%	\$512.00	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$144.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	EZSM-ADD-R03	EZSM REG 1TB (26-40TB) ADD	\$700.00	D1	36%	\$448.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$126.00
5	EZSM-ADD-R04	EZSM REG 1TB (41-60TB) ADD	\$650.00	D1	36%	\$416.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$117.00
5	EZSM-ADD-R05	EZSM REG 1TB (61-100TB) ADD	\$630.00	D1	36%	\$403.20	\$113.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$113.40
5	EZSM-ADD-R06	EZSM REG 1TB (101-150TB) ADD	\$560.00	D1	36%	\$358.40	\$100.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$100.80
5	EZSM-ADD-R07	EZSM REG 1TB (151-250TB) ADD	\$500.00	D1	36%	\$320.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.00
5	EZSM-ADD-R08	EZSM REG 1TB (251-400TB) ADD	\$430.00	D1	36%	\$275.20	\$77.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$77.40
5	EZSM-ADD-R09	EZSM REG 1TB (401-600TB) ADD	\$380.00	D1	36%	\$243.20	\$68.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$68.40
5	EZSM-ADD-R10	EZSM REG 1TB (601-1000TB) ADD	\$330.00	D1	36%	\$211.20	\$59.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$59.40
5	EZSM-ADD-R11	EZSM REG 1TB (1001 TB+) ADD	\$280.00	D1	36%	\$179.20	\$50.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$50.40
5	EZSM-ADD-RBAS	EZSM REG BASE LICENSE	\$4,820.00	D1	36%	\$3,084.80	\$867.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$867.60
5	EZSM-ADD-RUP	EZSM REG BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-ADD-UPG	EZSM ADD UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-BASE	EZSM BASE LIC & PROD	\$9,640.00	D1	36%	\$6,169.60	\$1,735.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,735.20
5	EZSM-C01	EZSM 1TB (0-14TB)	\$1,700.00	D1	36%	\$1,088.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$306.00
5	EZSM-C02	EZSM 1TB (15-25TB)	\$1,600.00	D1	36%	\$1,024.00	\$288.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$288.00
5	EZSM-C03	EZSM 1TB (26-40TB)	\$1,410.00	D1	36%	\$902.40	\$253.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$253.80
5	EZSM-C04	EZSM 1TB (41-60TB)	\$1,300.00	D1	36%	\$832.00	\$234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$234.00
5	EZSM-C05	EZSM 1TB (61-100TB)	\$1,250.00	D1	36%	\$800.00	\$225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$225.00
5	EZSM-C06	EZSM 1TB (101-150TB)	\$1,130.00	D1	36%	\$723.20	\$203.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$203.40
5	EZSM-C07	EZSM 1TB (151-250TB)	\$1,000.00	D1	36%	\$640.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$180.00
5	EZSM-C08	EZSM 1TB (251-400TB)	\$870.00	D1	36%	\$556.80	\$156.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$156.60
5	EZSM-C09	EZSM 1TB (401-600TB)	\$760.00	D1	36%	\$486.40	\$136.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$136.80
5	EZSM-C10	EZSM 1TB (601-1000TB)	\$660.00	D1	36%	\$422.40	\$118.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$118.80
5	EZSM-C11	EZSM 1TB (1001TB or greater)	\$570.00	D1	36%	\$364.80	\$102.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$102.60
5	EZSM-N01	EZSM 1TB (0-14TB) NLT3	\$850.00	D1	36%	\$544.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	EZSM-N02	EZSM 1TB (15-25TB) NLT3	\$800.00	D1	36%	\$512.00	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$144.00
5	EZSM-N03	EZSM 1TB (26-40TB) NLT3	\$700.00	D1	36%	\$448.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$126.00
5	EZSM-N04	EZSM 1TB (41-60TB) NLT3	\$650.00	D1	36%	\$416.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$117.00
5	EZSM-N05	EZSM 1TB (61-100TB) NLT3	\$630.00	D1	36%	\$403.20	\$113.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$113.40
5	EZSM-N06	EZSM 1TB (101-150TB) NLT3	\$560.00	D1	36%	\$358.40	\$100.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$100.80
5	EZSM-N07	EZSM 1TB (151-250TB) NLT3	\$500.00	D1	36%	\$320.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.00
5	EZSM-N08	EZSM 1TB (251-400TB) NLT3	\$430.00	D1	36%	\$275.20	\$77.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$77.40
5	EZSM-N09	EZSM 1TB (401-600TB) NLT3	\$380.00	D1	36%	\$243.20	\$68.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$68.40
5	EZSM-N10	EZSM 1TB (601-1000TB) NLT3	\$330.00	D1	36%	\$211.20	\$59.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$59.40
5	EZSM-N11	EZSM 1TB (1001TB or greater) NLT3	\$280.00	D1	36%	\$179.20	\$50.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$50.40
5	EZSM-R01	EZSM REG 1TB (0-14TB)	\$1,700.00	D1	36%	\$1,088.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$306.00
5	EZSM-R02	EZSM REG 1TB (15-25TB)	\$1,600.00	D1	36%	\$1,024.00	\$288.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$288.00
5	EZSM-R03	EZSM REG 1TB (26-40TB)	\$1,410.00	D1	36%	\$902.40	\$253.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$253.80
5	EZSM-R04	EZSM REG 1TB (41-60TB)	\$1,300.00	D1	36%	\$832.00	\$234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$234.00
5	EZSM-R05	EZSM REG 1TB (61-100TB)	\$1,250.00	D1	36%	\$800.00	\$225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$225.00
5	EZSM-R06	EZSM REG 1TB (101-150TB)	\$1,130.00	D1	36%	\$723.20	\$203.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$203.40
5	EZSM-R07	EZSM REG 1TB (151-250TB)	\$1,000.00	D1	36%	\$640.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$180.00
5	EZSM-R08	EZSM REG 1TB (251-400TB)	\$870.00	D1	36%	\$556.80	\$156.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$156.60
5	EZSM-R09	EZSM REG 1TB (401-600TB)	\$760.00	D1	36%	\$486.40	\$136.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$136.80
5	EZSM-R10	EZSM REG 1TB (601-1000TB)	\$660.00	D1	36%	\$422.40	\$118.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$118.80
5	EZSM-R11	EZSM REG 1TB (1001 TB+)	\$570.00	D1	36%	\$364.80	\$102.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$102.60
5	EZSM-RBAS	EZSM REG BASE LICENSE	\$9,640.00	D1	36%	\$6,169.60	\$1,735.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,735.20
5	EZSM-RUP	EZSM REG BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-UPGRADE	EZSM UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GDDR-CAOPSMVS	EMC GDDR W/ CAOPSMVS LIC	\$210,000.00	D1	36%	\$134,400.00	\$37,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37,800.00
5	GDDR-SITELIC	EMC GDDR SITE LICENSE	\$175,000.00	D1	36%	\$112,000.00	\$31,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31,500.00
5	GEO-MSCS-DEP	GEOSPAN-MSCS-DEP	\$3,600.00	D1	36%	\$2,304.00	\$648.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$648.00
5	GEO-MSCS-ENT	GEOSPAN-MSCS-ENT	\$7,200.00	D1	36%	\$4,608.00	\$1,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,296.00
5	GEO-MSCS-WG	GEOSPAN-MSCS-WG	\$1,800.00	D1	36%	\$1,152.00	\$324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$324.00
5	GEO-VCS-DEP	GEOSPAN FOR VCS DEP	\$4,320.00	D1	36%	\$2,764.80	\$777.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$777.60
5	GEO-VCS-ENT	GEOSPAN FOR VCS ENT	\$8,060.00	D1	36%	\$5,158.40	\$1,450.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,450.80
5	GEO-VCS-GLB	GEOSPAN FOR VCS GLB	\$13,540.00	D1	36%	\$8,665.60	\$2,437.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,437.20
5	GEO-VCS-WG	GEOSPAN FOR VCS-WG	\$2,880.00	D1	36%	\$1,843.20	\$518.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$518.40
5	IBMI-STM	SRDF TIMEFINDER MANAGER FOR IBM I =IC	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IFSAGENT-MSP	IFS FOR MSP	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INFOMOV-LXDEP	INFOMOVER LINUX DEPARTMENT	\$0.00	D1	36%	\$0.00	\$3,002.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,002.40
5	INFOMOV-LXENT	INFOMOVER LINUX ENTERPRISE	\$0.00	D1	36%	\$0.00	\$4,354.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,354.20
5	INFOMOV-LXWG	INFOMOVER LINUX WORKGROUP	\$0.00	D1	36%	\$0.00	\$1,188.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,188.00
5	INFOMOV-NTDEP	INFOMOVER WINDOWS DEPARTMENT	\$0.00	D1	36%	\$0.00	\$3,002.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,002.40
5	INFOMOV-NTENT	INFOMOVER WINDOWS ENTERPRISE	\$0.00	D1	36%	\$0.00	\$4,354.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,354.20
5	INFOMOV-NTWG	INFOMOVER WINDOWS WORKGROUP	\$0.00	D1	36%	\$0.00	\$1,188.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,188.00
5	INFOMOV-UDEP	INFOMOVER UNIX DEPARTMENT	\$0.00	D1	36%	\$0.00	\$4,536.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,536.00
5	INFOMOV-UENT	INFOMOVER UNIX ENTERPRISE	\$0.00	D1	36%	\$0.00	\$6,350.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,350.40
5	INFOMOV-UGLO	INFOMOVER UNIX GLOBAL	\$0.00	D1	36%	\$0.00	\$8,164.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,164.80
5	INFOMOV-UWG	INFOMOVER UNIX WORKGROUP	\$0.00	D1	36%	\$0.00	\$1,814.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,814.40
5	IPSEC-RN-ENT	SYMMETRIX IPSEC RUNTIME KIT	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MFE-SW-KIT	MAINFRAME ENABLERS RT KIT FOR ZOS	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPFS-CPU-T1	MPFS: LESS THAN 100 CPUS	\$0.00	D1	36%	\$0.00	\$270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	MPFS-CPU-T2	MPFS: 100 TO 149 CPUS	\$0.00	D1	36%	\$0.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.00
5	MPFS-CPU-T3	MPFS: MORE THAN 149 CPUS	\$0.00	D1	36%	\$0.00	\$135.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$135.00
5	MPFSI-CPU-LIC	SERIALIZED MPFSI RTU LIC	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPFSI-CPU-T1	MPFSI: LESS THAN 100 CPUS	\$0.00	D1	36%	\$0.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.00
5	MPFSI-CPU-T10	MPFSI: 4000 TO 9999 CPUS	\$0.00	D1	36%	\$0.00	\$15.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15.30
5	MPFSI-CPU-T11	MPFSI: 6000 TO 9999 CPUS	\$0.00	D1	36%	\$0.00	\$13.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13.68
5	MPFSI-CPU-T12	MPFSI: 10000 OR MORE CPUS	\$0.00	D1	36%	\$0.00	\$12.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12.24

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	MPFSI-CPU-T2	MPFSI: 100 TO 149 CPUS	\$0.00	D1	36%	\$0.00	\$0.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.00
5	MPFSI-CPU-T3	MPFSI: 150 TO 249 CPUS	\$0.00	D1	36%	\$0.00	\$0.00	\$33.84	\$0.00	\$0.00	\$0.00	\$0.00	\$33.84
5	MPFSI-CPU-T4	MPFSI: 250 TO 399 CPUS	\$0.00	D1	36%	\$0.00	\$0.00	\$28.80	\$0.00	\$0.00	\$0.00	\$0.00	\$28.80
5	MPFSI-CPU-T5	MPFSI: 400 TO 599 CPUS	\$0.00	D1	36%	\$0.00	\$0.00	\$25.92	\$0.00	\$0.00	\$0.00	\$0.00	\$25.92
5	MPFSI-CPU-T6	MPFSI: 600 TO 999 CPUS	\$0.00	D1	36%	\$0.00	\$0.00	\$23.40	\$0.00	\$0.00	\$0.00	\$0.00	\$23.40
5	MPFSI-CPU-T7	MPFSI: 1000 TO 1499 CPUS	\$0.00	D1	36%	\$0.00	\$0.00	\$21.06	\$0.00	\$0.00	\$0.00	\$0.00	\$21.06
5	MPFSI-CPU-T8	MPFSI: 1500 TO 2499 CPUS	\$0.00	D1	36%	\$0.00	\$0.00	\$18.90	\$0.00	\$0.00	\$0.00	\$0.00	\$18.90
5	MPFSI-CPU-T9	MPFSI: 2500 TO 3999 CPUS	\$0.00	D1	36%	\$0.00	\$0.00	\$17.10	\$0.00	\$0.00	\$0.00	\$0.00	\$17.10
5	MPFSI-LNX-DCD	MPFSI LINUX DOC AND CD	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPFS-LNXDEP	MPFS LINUX DEPARTMENTAL LIC	\$0.00	D1	36%	\$0.00	\$0.00	\$1,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,296.00
5	MPFS-LNXENT	MPFS LINUX ENTERPRISE LIC	\$0.00	D1	36%	\$0.00	\$0.00	\$2,138.40	\$0.00	\$0.00	\$0.00	\$0.00	\$2,138.40
5	MPFS-LNXWG	MPFS LINUX WORKGROUP LIC	\$0.00	D1	36%	\$0.00	\$0.00	\$648.00	\$0.00	\$0.00	\$0.00	\$0.00	\$648.00
5	MPFS-NT-DCD	MPFS NT DOC, CD	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPFS-NTDEP	MPFS NT DEPARTMENTAL	\$0.00	D1	36%	\$0.00	\$0.00	\$1,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,296.00
5	MPFS-NTENT	MPFS NT ENTERPRISE	\$0.00	D1	36%	\$0.00	\$0.00	\$2,138.40	\$0.00	\$0.00	\$0.00	\$0.00	\$2,138.40
5	MPFS-NTWG	MPFS NT WORK GROUP	\$0.00	D1	36%	\$0.00	\$0.00	\$648.00	\$0.00	\$0.00	\$0.00	\$0.00	\$648.00
5	MPFS-UNIX-DCD	MPFS UNIX DOC, CD	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPFS-UNIXDEP	MPFS UNIX DEPARTMENTAL	\$0.00	D1	36%	\$0.00	\$0.00	\$2,592.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,592.00
5	MPFS-UNIXENT	MPFS UNIX ENTERPRISE	\$0.00	D1	36%	\$0.00	\$0.00	\$4,289.40	\$0.00	\$0.00	\$0.00	\$0.00	\$4,289.40
5	MPFS-UNIXGLO	MPFS UNIX GLOBAL	\$0.00	D1	36%	\$0.00	\$0.00	\$5,533.20	\$0.00	\$0.00	\$0.00	\$0.00	\$5,533.20
5	MPFS-UNIXWG	MPFS UNIX WORK GROUP	\$0.00	D1	36%	\$0.00	\$0.00	\$1,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,296.00
5	MPLF-BASE	MPLF BASE LICENSE	\$48,000.00	D1	36%	\$30,720.00	\$0.00	\$8,640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,640.00
5	MPLF-C01	MPLF 1TB (0-14TB)	\$11,520.00	D1	36%	\$7,372.80	\$0.00	\$2,073.60	\$0.00	\$0.00	\$0.00	\$0.00	\$2,073.60
5	MPLF-C02	MPLF 1TB (15-25TB)	\$10,830.00	D1	36%	\$6,931.20	\$0.00	\$1,949.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,949.40
5	MPLF-C03	MPLF 1TB (26-40TB)	\$9,530.00	D1	36%	\$6,099.20	\$0.00	\$1,715.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,715.40
5	MPLF-C04	MPLF 1TB (41-60TB)	\$8,860.00	D1	36%	\$5,670.40	\$0.00	\$1,594.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,594.80
5	MPLF-C05	MPLF 1TB (61-100TB)	\$8,510.00	D1	36%	\$5,446.40	\$0.00	\$1,531.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,531.80
5	MPLF-C06	MPLF 1TB (101-150TB)	\$7,660.00	D1	36%	\$4,902.40	\$0.00	\$1,378.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,378.80
5	MPLF-C07	MPLF 1TB (151-250TB)	\$6,820.00	D1	36%	\$4,364.80	\$0.00	\$1,227.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,227.60
5	MPLF-C08	MPLF 1TB (251-400TB)	\$5,930.00	D1	36%	\$3,795.20	\$0.00	\$1,067.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,067.40
5	MPLF-C09	MPLF 1TB (401-600TB)	\$5,160.00	D1	36%	\$3,302.40	\$0.00	\$928.80	\$0.00	\$0.00	\$0.00	\$0.00	\$928.80
5	MPLF-C10	MPLF 1TB (601-1000TB)	\$4,490.00	D1	36%	\$2,873.60	\$0.00	\$808.20	\$0.00	\$0.00	\$0.00	\$0.00	\$808.20
5	MPLF-C11	MPLF 1TB (1001-1500TB)	\$3,910.00	D1	36%	\$2,502.40	\$0.00	\$703.80	\$0.00	\$0.00	\$0.00	\$0.00	\$703.80
5	MPLF-T1	MPLF CAPACITY 0-.250	\$0.00	D1	36%	\$0.00	\$0.00	\$3,110.40	\$0.00	\$0.00	\$0.00	\$0.00	\$3,110.40
5	MPLF-T10	MPLF CAPACITY 10.01-12.00	\$0.00	D1	36%	\$0.00	\$0.00	\$32,659.20	\$0.00	\$0.00	\$0.00	\$0.00	\$32,659.20
5	MPLF-T11	MPLF CAPACITY 12.01-14.00	\$0.00	D1	36%	\$0.00	\$0.00	\$36,806.40	\$0.00	\$0.00	\$0.00	\$0.00	\$36,806.40
5	MPLF-T12	MPLF CPTY 14.01-AND ABOVE	\$0.00	D1	36%	\$0.00	\$0.00	\$40,953.60	\$0.00	\$0.00	\$0.00	\$0.00	\$40,953.60
5	MPLF-T2	MPLF CAPACITY .251-.500	\$0.00	D1	36%	\$0.00	\$0.00	\$4,665.60	\$0.00	\$0.00	\$0.00	\$0.00	\$4,665.60
5	MPLF-T3	MPLF CAPACITY .501-.750	\$0.00	D1	36%	\$0.00	\$0.00	\$6,220.80	\$0.00	\$0.00	\$0.00	\$0.00	\$6,220.80
5	MPLF-T4	MPLF CAPACITY .751-1.00	\$0.00	D1	36%	\$0.00	\$0.00	\$7,776.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,776.00
5	MPLF-T5	MPLF CAPACITY 1.01-2.00	\$0.00	D1	36%	\$0.00	\$0.00	\$11,923.20	\$0.00	\$0.00	\$0.00	\$0.00	\$11,923.20
5	MPLF-T6	MPLF CAPACITY 2.01-4.00	\$0.00	D1	36%	\$0.00	\$0.00	\$16,070.40	\$0.00	\$0.00	\$0.00	\$0.00	\$16,070.40
5	MPLF-T7	MPLF CAPACITY 4.01-6.00	\$0.00	D1	36%	\$0.00	\$0.00	\$20,217.60	\$0.00	\$0.00	\$0.00	\$0.00	\$20,217.60
5	MPLF-T8	MPLF CAPACITY 6.01-8.00	\$0.00	D1	36%	\$0.00	\$0.00	\$24,364.80	\$0.00	\$0.00	\$0.00	\$0.00	\$24,364.80
5	MPLF-T9	MPLF CAPACITY 8.01-10.00	\$0.00	D1	36%	\$0.00	\$0.00	\$28,512.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28,512.00
5	MPLF-UPG	MPLF BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MSC-RUN-ZOS	LIC FEAT CODE MSC ON ZOS	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS-SIM-EXT-L	CELERRA SIM ISV LIC	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS-SIM-EXT-UL	Celerra SIM ISV UPG LIC	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS-SIM-INT-L	CELERRA SIMULATOR LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS-SIM-INT-UL	CELERRA SIM UPG LIC	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSX-CAVA2-L	NSX 2 FOR 1 CAVA LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$1,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,044.00
5	NSX-CAVA-LIC	CAVA WIN LIC:NSX	\$0.00	D1	36%	\$0.00	\$0.00	\$1,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,044.00
5	NSX-CAVA-L-U	CAVA WIN LIC:NSX-UPG	\$0.00	D1	36%	\$0.00	\$0.00	\$1,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,044.00
5	NSX-CEE2-L	NSX EVENT ENABLER-2	\$0.00	D1	36%	\$0.00	\$0.00	\$1,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,044.00
5	NSX-CEE-LIC	NSX EVENT ENABLER	\$0.00	D1	36%	\$0.00	\$0.00	\$1,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,044.00
5	NSX-CIFS-L	CIFS LIC:1DM NSX	\$0.00	D1	36%	\$0.00	\$0.00	\$3,366.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,366.00
5	NSX-CIFS-L-U	CIFS LIC:1DM NSX	\$0.00	D1	36%	\$0.00	\$0.00	\$3,366.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,366.00
5	NSX-CIFS-UL	UPG CIFS TO CIFS AND UNIX	\$0.00	D1	36%	\$0.00	\$0.00	\$3,366.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,366.00
5	NSX-ENT-L	ENT LIC:1DM NSX	\$0.00	D1	36%	\$0.00	\$0.00	\$6,084.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,084.00
5	NSX-ENT-L-U	ENT LIC:1DM NSX	\$0.00	D1	36%	\$0.00	\$0.00	\$6,084.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,084.00
5	NSX-FLR-LIC	NSX FLR LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	NSX-FLR-L-U	NSX FLR UPGRADE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	NSX-ISCSI-L	ISCSI LIC:1DM NSX	\$0.00	D1	36%	\$0.00	\$0.00	\$4,860.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,860.00
5	NSX-ISCSI-L-U	ISCSI LIC:1DM NSX	\$0.00	D1	36%	\$0.00	\$0.00	\$4,860.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,860.00
5	NSX-IS-EN-L	NSX ISCSI WITH ENT LIC	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSX-REP-LIC	1DM REPLICATOR LIC: NSX	\$0.00	D1	36%	\$0.00	\$0.00	\$3,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,348.00
5	NSX-REP-L-U	1DM REPLICATR LIC:NSX-UPG	\$0.00	D1	36%	\$0.00	\$0.00	\$3,114.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,114.00
5	NSX-REP2-L	NSX REPLICATOR V2 LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$5,598.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,598.00
5	NSX-REP2-LU	NSX REPLICATOR V2 UPG LIC	\$0.00	D1	36%	\$0.00	\$0.00	\$5,598.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,598.00
5	NSX-SNAP-LIC	1DM SNAPSURE LIC:NSX	\$0.00	D1	36%	\$0.00	\$0.00	\$648.00	\$0.00	\$0.00	\$0.00	\$0.00	\$648.00
5	NSX-SNAP-L-U	1DM SNAPSURE LIC:NSX-UPG	\$0.00	D1	36%	\$0.00	\$0.00	\$648.00	\$0.00	\$0.00	\$0.00	\$0.00	\$648.00
5	NSX-UNIX-L	NFS LIC:1DM NSX	\$0.00	D1	36%	\$0.00	\$0.00	\$4,536.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,536.00
5	NSX-UNIX-L-U	NFS LIC:1DM NSX	\$0.00	D1	36%	\$0.00	\$0.00	\$4,536.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,536.00
5	NSX-UNIX-UL	UPG UNIX TO CIFS AND UNIX	\$0.00	D1	36%	\$0.00	\$0.00	\$4,536.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,536.00
5	OM-LM-DEP-UNX	OPEN MIGRATOR DEP UNIX	\$6,050.00	D1	36%	\$3,872.00	\$0.00	\$1,089.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,089.00
5	OM-LM-ENT-UNX	OPEN MIGRATOR ENT UNIX	\$12,450.00	D1	36%	\$7,968.00	\$0.00	\$2,241.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,241.00
5	OM-LM-WRK-UNX	OPEN MIGRATOR WRK UNIX	\$2,500.00	D1	36%	\$1,600.00	\$0.00	\$450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$450.00
5	OPTIMZ-RN-OPN	OPTIMIZER RUN TIME KIT FOR OPEN SYSTEMS	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OPT-T1-4U	SYM OPT T1-4UPG	\$0.00	D1	36%	\$0.00	\$0.00	\$145.80	\$0.00	\$0.00	\$0.00	\$0.00	\$145.80

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	OPT-T5-30U	SYM OPT T5-35UPG	\$0.00	D1	36%	\$694.80	\$0.00	\$694.80	\$0.00	\$0.00	\$0.00	\$0.00	\$694.80
5	OPT-T5-35U	CC OPT T5-35 UPG	\$0.00	D1	36%	\$0.00	\$694.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$694.80
5	OPTUPT1-4	ECC OPT UPGRADE T1-T4	\$1,010.00	D1	36%	\$646.40	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$181.80
5	OPTUPT5-12	ECC OPT UPGRADE T5-T12	\$4,820.00	D1	36%	\$3,084.80	\$867.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$867.60
5	OR-DM-BASE	OR-DM BASE LICENSE	\$0.00	D1	36%	\$0.00	\$3,363.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,363.12
5	OR-DM-C01	OR-DM 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$709.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$709.56
5	OR-DM-C02	OR-DM 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$667.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$667.44
5	OR-DM-C03	OR-DM 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$588.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$588.06
5	OR-DM-C04	OR-DM 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$524.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$524.88
5	OR-DM-C05	OR-DM 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$468.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$468.18
5	OR-DM-C06	OR-DM 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$414.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$414.72
5	OR-DM-C07	OR-DM 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$356.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$356.40
5	OR-DM-C08	OR-DM 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$304.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$304.56
5	OR-DM-C09	OR-DM 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$262.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$262.44
5	OR-DM-C10	OR-DM 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$225.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$225.18
5	OR-DM-C11	OR-DM1TB(1001TB or greater)	\$0.00	D1	36%	\$0.00	\$192.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$192.78
5	OR-DM-N01	OR-DM 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$354.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$354.78
5	OR-DM-N02	OR-DM 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$333.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$333.72
5	OR-DM-N03	OR-DM 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$293.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$293.22
5	OR-DM-N04	OR-DM 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$262.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$262.44
5	OR-DM-N05	OR-DM 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$234.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$234.90
5	OR-DM-N06	OR-DM 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$207.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$207.36
5	OR-DM-N07	OR-DM 1TB (151-250TB) NLT3	\$0.00	D1	36%	\$0.00	\$178.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$178.20
5	OR-DM-N08	OR-DM 1TB (251-400TB) NLT3	\$0.00	D1	36%	\$0.00	\$152.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$152.28
5	OR-DM-N09	OR-DM 1TB (401-600TB) NLT3	\$0.00	D1	36%	\$0.00	\$131.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$131.22
5	OR-DM-N10	OR-DM 1TB (601-1000TB) NLT3	\$0.00	D1	36%	\$0.00	\$111.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$111.78
5	OR-DM-N11	OR-DM1TB(1001TB or greater) NLT3	\$0.00	D1	36%	\$0.00	\$97.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$97.20
5	OR-DM-T01	OR-DM CPCTY 0-.250	\$0.00	D1	36%	\$0.00	\$2,073.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,073.60
5	OR-DM-T02	OR-DM CPCTY .251-.500	\$0.00	D1	36%	\$0.00	\$3,421.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,421.80
5	OR-DM-T03	OR-DM CPCTY .501-.750	\$0.00	D1	36%	\$0.00	\$4,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,770.00
5	OR-DM-T04	OR-DM CPCTY .751-1.00	\$0.00	D1	36%	\$0.00	\$6,118.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,118.20
5	OR-DM-T05	OR-DM CPCTY 1.01-2.00	\$0.00	D1	36%	\$0.00	\$8,897.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,897.40
5	OR-DM-T06	OR-DM CPCTY 2.01-4.00	\$0.00	D1	36%	\$0.00	\$11,676.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,676.60
5	OR-DM-T07	OR-DM CPCTY 4.01-6.00	\$0.00	D1	36%	\$0.00	\$14,455.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,455.80
5	OR-DM-T08	OR-DM CPCTY 6.01-8.00	\$0.00	D1	36%	\$0.00	\$17,235.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,235.00
5	OR-DM-T09	OR-DM CPCTY 8.01-10.00	\$0.00	D1	36%	\$0.00	\$20,014.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,014.20
5	OR-DM-T10	OR-DM CPTY 10.01-12.00	\$0.00	D1	36%	\$0.00	\$22,793.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22,793.40
5	OR-DM-T11	OR-DM CPTY 12.01-14.00	\$0.00	D1	36%	\$0.00	\$25,572.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,572.60
5	OR-DM-T12	OR-DM CPTY 14.01-17.00	\$0.00	D1	36%	\$0.00	\$28,351.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28,351.80
5	OR-DM-T13	OR-DM CPTY 17.01-20.00	\$0.00	D1	36%	\$0.00	\$31,131.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31,131.00
5	OR-DM-T14	OR-DM CPTY 20.01-23.00	\$0.00	D1	36%	\$0.00	\$33,910.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33,910.20
5	OR-DM-T14-U	OR-DM T1-T4 UPGRADE	\$0.00	D1	36%	\$0.00	\$1,348.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,348.20
5	OR-DM-T15	OR-DM CPTY 23.01-26.00	\$0.00	D1	36%	\$0.00	\$36,689.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36,689.40
5	OR-DM-T16	OR-DM CPTY 26.01-29.00	\$0.00	D1	36%	\$0.00	\$39,468.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39,468.60
5	OR-DM-T17	OR-DM CPTY 29.01-32.00	\$0.00	D1	36%	\$0.00	\$42,247.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$42,247.80
5	OR-DM-T18	OR-DM CPTY 32.01-35.00	\$0.00	D1	36%	\$0.00	\$45,027.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45,027.00
5	OR-DM-T19	OR-DM CPTY 35.01-38.00	\$0.00	D1	36%	\$0.00	\$47,806.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$47,806.20
5	OR-DM-T20	OR-DM CPTY 38.01-41.00	\$0.00	D1	36%	\$0.00	\$50,585.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$50,585.40
5	OR-DM-T21	OR-DM CPTY 41.01-44.00	\$0.00	D1	36%	\$0.00	\$53,364.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$53,364.60
5	OR-DM-T22	OR-DM CPTY 44.01-47.00	\$0.00	D1	36%	\$0.00	\$56,143.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$56,143.80
5	OR-DM-T23	OR-DM CPTY 47.01-50.00	\$0.00	D1	36%	\$0.00	\$58,923.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$58,923.00
5	OR-DM-T24	OR-DM CPTY 50.01-53.00	\$0.00	D1	36%	\$0.00	\$61,702.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$61,702.20
5	OR-DM-T25	OR-DM CPTY 53.01-56.00	\$0.00	D1	36%	\$0.00	\$64,481.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$64,481.40
5	OR-DM-T26	OR-DM CPTY 56.01-59.00	\$0.00	D1	36%	\$0.00	\$67,260.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$67,260.60
5	OR-DM-T27	OR-DM CPTY 59.01-62.00	\$0.00	D1	36%	\$0.00	\$70,039.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$70,039.80
5	OR-DM-T28	OR-DM CPTY 62.01-65.00	\$0.00	D1	36%	\$0.00	\$72,819.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72,819.00
5	OR-DM-T29	OR-DM CPTY 65.01-68.00	\$0.00	D1	36%	\$0.00	\$75,598.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$75,598.20
5	OR-DM-T30	OR-DM CPTY 68.01-71.00	\$0.00	D1	36%	\$0.00	\$78,377.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$78,377.40
5	OR-DM-T31	OR-DM CPTY 71.01-74.00	\$0.00	D1	36%	\$0.00	\$81,156.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$81,156.60
5	OR-DM-T32	OR-DM CPTY 74.01-77.00	\$0.00	D1	36%	\$0.00	\$83,935.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$83,935.80
5	OR-DM-T33	OR-DM CPTY 77.01-80.00	\$0.00	D1	36%	\$0.00	\$86,715.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$86,715.00
5	OR-DM-T34	OR-DM CPTY 80.01-83.00	\$0.00	D1	36%	\$0.00	\$89,494.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$89,494.20
5	OR-DM-T35	OR-DM CPTY 83.01-86.00	\$0.00	D1	36%	\$0.00	\$92,273.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$92,273.40
5	OR-DM-T5-35U	OR-DM T5-T35 UPGRADE	\$0.00	D1	36%	\$0.00	\$2,779.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,779.20
5	OR-LM-BASE	OR-LM BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-C01	OR-LM 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-C02	OR-LM 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-C03	OR-LM 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-C04	OR-LM 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-C05	OR-LM 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-C06	OR-LM 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-C07	OR-LM 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-C08	OR-LM 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-C09	OR-LM 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-C10	OR-LM 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-C11	OR-LM1TB(1001TB or greater)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-N01	OR-LM 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-N02	OR-LM 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-N03	OR-LM 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-N04	OR-LM 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	OR-LM-N05	OR-LM 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-N06	OR-LM 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-N07	OR-LM 1TB (151-250TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-N08	OR-LM 1TB (251-400TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-N09	OR-LM 1TB (401-600TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-N10	OR-LM 1TB (601-1000TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-N11	OR-LM1TB(1001TB or greater) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-T01	OR-LM CPCTY 0-.250	\$0.00	D1	36%	\$0.00	\$1,036.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,036.80
5	OR-LM-T02	OR-LM CPCTY .251-.500	\$0.00	D1	36%	\$0.00	\$1,710.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,710.90
5	OR-LM-T03	OR-LM CPCTY .501-.750	\$0.00	D1	36%	\$0.00	\$2,385.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,385.00
5	OR-LM-T04	OR-LM CPCTY .751-1.00	\$0.00	D1	36%	\$0.00	\$3,059.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,059.10
5	OR-LM-T05	OR-LM CPCTY 1.01-2.00	\$0.00	D1	36%	\$0.00	\$4,448.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,448.70
5	OR-LM-T06	OR-LM CPCTY 2.01-4.00	\$0.00	D1	36%	\$0.00	\$5,838.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,838.30
5	OR-LM-T07	OR-LM CPCTY 4.01-6.00	\$0.00	D1	36%	\$0.00	\$7,227.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,227.90
5	OR-LM-T08	OR-LM CPCTY 6.01-8.00	\$0.00	D1	36%	\$0.00	\$8,617.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,617.50
5	OR-LM-T09	OR-LM CPCTY 8.01-10.00	\$0.00	D1	36%	\$0.00	\$10,007.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,007.10
5	OR-LM-T10	OR-LM CPCTY 10.01-12.00	\$0.00	D1	36%	\$0.00	\$11,396.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,396.70
5	OR-LM-T11	OR-LM CPCTY 12.01-14.00	\$0.00	D1	36%	\$0.00	\$12,786.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,786.30
5	OR-LM-T12	OR-LM CPCTY 14.01-17.00	\$0.00	D1	36%	\$0.00	\$14,175.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,175.90
5	OR-LM-T13	OR-LM CPCTY 17.01-20.00	\$0.00	D1	36%	\$0.00	\$15,565.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,565.50
5	OR-LM-T14	OR-LM CPCTY 20.01-23.00	\$0.00	D1	36%	\$0.00	\$16,955.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,955.10
5	OR-LM-T1-4U	OR-LM T1-T4 UPGRADE	\$0.00	D1	36%	\$0.00	\$674.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$674.10
5	OR-LM-T15	OR-LM CPCTY 23.01-26.00	\$0.00	D1	36%	\$0.00	\$18,344.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,344.70
5	OR-LM-T16	OR-LM CPCTY 26.01-29.00	\$0.00	D1	36%	\$0.00	\$19,734.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,734.30
5	OR-LM-T17	OR-LM CPCTY 29.01-32.00	\$0.00	D1	36%	\$0.00	\$21,123.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$21,123.90
5	OR-LM-T18	OR-LM CPCTY 32.01-35.00	\$0.00	D1	36%	\$0.00	\$22,513.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22,513.50
5	OR-LM-T19	OR-LM CPCTY 35.01-38.00	\$0.00	D1	36%	\$0.00	\$23,903.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23,903.10
5	OR-LM-T20	OR-LM CPCTY 38.01-41.00	\$0.00	D1	36%	\$0.00	\$25,292.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,292.70
5	OR-LM-T21	OR-LM CPCTY 41.01-44.00	\$0.00	D1	36%	\$0.00	\$26,682.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$26,682.30
5	OR-LM-T22	OR-LM CPCTY 44.01-47.00	\$0.00	D1	36%	\$0.00	\$28,071.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28,071.90
5	OR-LM-T23	OR-LM CPCTY 47.01-50.00	\$0.00	D1	36%	\$0.00	\$29,461.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$29,461.50
5	OR-LM-T24	OR-LM CPCTY 50.01-53.00	\$0.00	D1	36%	\$0.00	\$30,851.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$30,851.10
5	OR-LM-T25	OR-LM CPCTY 53.01-56.00	\$0.00	D1	36%	\$0.00	\$32,240.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$32,240.70
5	OR-LM-T26	OR-LM CPCTY 56.01-59.00	\$0.00	D1	36%	\$0.00	\$33,630.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33,630.30
5	OR-LM-T27	OR-LM CPCTY 59.01-62.00	\$0.00	D1	36%	\$0.00	\$35,019.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$35,019.90
5	OR-LM-T28	OR-LM CPCTY 62.01-65.00	\$0.00	D1	36%	\$0.00	\$36,409.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36,409.50
5	OR-LM-T29	OR-LM CPCTY 65.01-68.00	\$0.00	D1	36%	\$0.00	\$37,799.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37,799.10
5	OR-LM-T30	OR-LM CPCTY 68.01-71.00	\$0.00	D1	36%	\$0.00	\$39,188.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39,188.70
5	OR-LM-T31	OR-LM CPCTY 71.01-74.00	\$0.00	D1	36%	\$0.00	\$40,578.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$40,578.30
5	OR-LM-T32	OR-LM CPCTY 74.01-77.00	\$0.00	D1	36%	\$0.00	\$41,967.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$41,967.90
5	OR-LM-T33	OR-LM CPCTY 77.01-80.00	\$0.00	D1	36%	\$0.00	\$43,357.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$43,357.50
5	OR-LM-T34	OR-LM CPCTY 80.01-83.00	\$0.00	D1	36%	\$0.00	\$44,747.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$44,747.10
5	OR-LM-T35	OR-LM CPCTY 83.01-86.00	\$0.00	D1	36%	\$0.00	\$46,136.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46,136.70
5	OR-LM-T5-35U	OR-LM T5-T35 UPGRADE	\$0.00	D1	36%	\$0.00	\$1,389.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,389.60
5	OR-LM-UPG	OR-LM BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PERE-MSU-BASE	PERF ESS BASE-3 MSU	\$15,900.00	D1	36%	\$10,176.00	\$2,862.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,862.00
5	PERE-MSU-M00	PERF ESS 4-45 MSU	\$1,110.00	D1	36%	\$710.40	\$199.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$199.60
5	PERE-MSU-M01	PERF ESS 46-175 MSU	\$800.00	D1	36%	\$512.00	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$144.00
5	PERE-MSU-M02	PERF ESS 176-315 MSU	\$640.00	D1	36%	\$409.60	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	PERE-MSU-M03	PERF ESS 316-575 MSU	\$480.00	D1	36%	\$307.20	\$86.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$86.40
5	PERE-MSU-M04	PERF ESS 576-875 MSU	\$430.00	D1	36%	\$275.20	\$77.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$77.40
5	PERE-MSU-M05	PERF ESS 876-1315 MSU	\$380.00	D1	36%	\$243.20	\$68.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$68.40
5	PERE-MSU-M06	PERF ESS 1316-1975 MSU	\$240.00	D1	36%	\$153.60	\$43.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$43.20
5	PERE-MSU-M07	PERF ESS 1976 & UP MSU	\$160.00	D1	36%	\$102.40	\$28.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28.80
5	PERE-MSU-UPG	PERF ESS UPG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM-SY-T1-4U	PERF MGR-SYM1-4 UPG	\$0.00	D1	36%	\$0.00	\$145.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$145.80
5	PFM-SY-T5-35U	PERF MGR-SYM5-T35UPG	\$0.00	D1	36%	\$0.00	\$549.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$549.00
5	PKG-SY-T1-4U	SYM PKG T1-4UPG	\$0.00	D1	36%	\$0.00	\$487.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$487.80
5	PKG-SY-T5-30U	SYM PKG T5-35UPG	\$0.00	D1	36%	\$0.00	\$2,059.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,059.20
5	PKG-SY-T5-35U	CC PKG SY T5-35UPG	\$0.00	D1	36%	\$0.00	\$2,059.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,059.20
5	PKG-T1-4U	CC5.1 PKG T1-4 UPG	\$0.00	D1	36%	\$0.00	\$700.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$700.20
5	PKG-T5-30U	CC5.1 PKG T5-30 UPG	\$0.00	D1	36%	\$0.00	\$1,891.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,891.80
5	PKGUP1-4	ECC PKG UPGRADE T1-T4	\$3,890.00	D1	36%	\$2,489.60	\$700.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$700.20
5	PKGUP5-12	ECC PKG UPGRADE T5-T12	\$10,510.00	D1	36%	\$6,726.40	\$1,891.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,891.80
5	PKL-SY-T1-4U	CC SY PKG LT T1-4U	\$0.00	D1	36%	\$0.00	\$583.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$583.20
5	PKL-SY-T5-30U	CC SY PKG LT T5-30U	\$0.00	D1	36%	\$0.00	\$2,178.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,178.00
5	PP-AIX-DPF	PPATH AIX DEP FENB	\$5,043.00	D1	36%	\$3,227.52	\$907.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$907.74
5	PP-AIX-DPL	PPATH AIX DEP LITE	\$890.00	D1	36%	\$569.60	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$160.20
5	PPEP-DP-EN	PP ENT PLUS DEP-ENT	\$4,610.00	D1	36%	\$2,950.40	\$829.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$829.80
5	PPEP-LX-DP	PPATH EN PLUS LINUX DEP	\$2,520.00	D1	36%	\$1,612.80	\$453.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$453.60
5	PPEP-LX-EN	PPATH EN PLUS LINUX ENT	\$7,130.00	D1	36%	\$4,563.20	\$1,283.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,283.40
5	PPEP-LX-WG	PPATH EN PLUS LINUX WGR	\$1,440.00	D1	36%	\$921.60	\$259.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$259.20
5	PPEP-NW-DP	PPATH EN PLUS NETWORK DEP	\$0.00	D1	36%	\$0.00	\$453.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$453.60
5	PPEP-NW-EN	PPATH EN PLUS NETWORK ENT	\$0.00	D1	36%	\$0.00	\$1,283.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,283.40
5	PPEP-NW-WG	PPATH EN PLUS NETWORK WGR	\$0.00	D1	36%	\$0.00	\$259.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$259.20
5	PPEP-UX-DP	PPATH EN PLUS UNIX DEP	\$6,980.00	D1	36%	\$4,467.20	\$1,256.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,256.40
5	PPEP-UX-DP-EN	PP ENT PLUS UNIX DEP-ENT	\$7,420.00	D1	36%	\$4,748.80	\$1,335.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,335.60
5	PPEP-UX-EN	PPATH EN PLUS UNIX ENT	\$14,400.00	D1	36%	\$9,216.00	\$2,592.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,592.00
5	PPEP-UX-EN-GB	PP ENT PLUS UNIX ENT-GLB	\$25,200.00	D1	36%	\$16,128.00	\$4,536.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,536.00
5	PPEP-UX-GB	PPATH EN PLUS UNIX GLB	\$39,600.00	D1	36%	\$25,344.00	\$7,128.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,128.00

EMC WSCA Contract MNWC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	PPEP-UX-WG	PPATH EN PLUS UNIX WGR	\$2,880.00	D1	36%	\$1,843.20	\$518.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$518.40
5	PPEP-UX-WG-DP	PP ENT PLUS UNIX WGR-DEP	\$4,100.00	D1	36%	\$2,624.00	\$738.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$738.00
5	PPEP-WG-DP	PP ENT PLUS WGR-DEP	\$1,080.00	D1	36%	\$691.20	\$194.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$194.40
5	PPEP-WN-DP	PPATH EN PLUS WINDOWS DEP	\$2,520.00	D1	36%	\$1,612.80	\$453.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$453.60
5	PPEP-WN-EN	PPATH EN PLUS WINDOWS ENT	\$7,130.00	D1	36%	\$4,563.20	\$1,283.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,283.40
5	PPEP-WN-WG	PPATH EN PLUS WINDOWS WGR	\$1,440.00	D1	36%	\$921.60	\$259.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$259.20
5	PP-HP-DPF	PPATH HP DEP FENB	\$5,043.00	D1	36%	\$3,227.52	\$907.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$907.74
5	PP-HP-DPL	PPATH HP DEP LITE	\$890.00	D1	36%	\$569.60	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$160.20
5	PP-LX-DPF	PPATH LINUX DEP FENB	\$1,812.00	D1	36%	\$1,159.68	\$326.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$326.16
5	PP-LX-DPL	PPATH LINUX DEP LITE	\$330.00	D1	36%	\$211.20	\$59.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$59.40
5	PP-SUN-DPF	PPATH SUN DEP FENB	\$5,043.00	D1	36%	\$3,227.52	\$907.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$907.74
5	PP-SUN-DPL	PPATH SUN DEP LITE	\$890.00	D1	36%	\$569.60	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$160.20
5	PP-WN-DPF	PPATH WINDOWS DEP FENB	\$1,812.00	D1	36%	\$1,159.68	\$326.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$326.16
5	PP-WN-DPL	PPATH WINDOWS DEP LITE	\$330.00	D1	36%	\$211.20	\$59.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$59.40
5	RCCBENB01	DMX-LITE FULLY ENABLED SW PACKAGE	\$316,176.00	D1	36%	\$202,352.64	\$56,911.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$56,911.68
5	RCCBLTD01	DMX-LITE BASE LIMITED SW PACKAGE	\$135,504.00	D1	36%	\$86,722.56	\$24,390.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$24,390.72
5	REPLI-MON-T6	REPLICARE MONITORING T6	\$0.00	D1	36%	\$0.00	\$3,852.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,852.00
5	REPLIM-T5-T30U	REPLICAREMONITOR T5-30 UP	\$0.00	D1	36%	\$0.00	\$687.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$687.60
5	RESPK-WIN-T01	RESPAK CPCTY 0-250	\$0.00	D1	36%	\$0.00	\$694.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$694.80
5	RESPK-WIN-T02	RESPAK CPCTY 251-500	\$0.00	D1	36%	\$0.00	\$829.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$829.80
5	RESPK-WIN-T03	RESPAK CPCTY 501 - 750	\$0.00	D1	36%	\$0.00	\$964.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$964.80
5	RESPK-WIN-T04	RESPAK CPCTY 751 - 1.00	\$0.00	D1	36%	\$0.00	\$1,099.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,099.80
5	RESPK-WIN-T05	RESPAK CPCTY 1.01 - 2.00	\$0.00	D1	36%	\$0.00	\$1,648.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,648.80
5	RESPK-WIN-T06	RESPAK CPCTY 2.01 - 4.00	\$0.00	D1	36%	\$0.00	\$2,197.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,197.80
5	RESPK-WIN-T07	RESPAK CPCTY 4.01 - 6.00	\$0.00	D1	36%	\$0.00	\$2,746.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,746.80
5	RESPK-WIN-T08	RESPAK CPCTY 6.01 - 8.00	\$0.00	D1	36%	\$0.00	\$3,295.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,295.80
5	RESPK-WIN-T09	RESPAK CPCTY 8.01 - 10.00	\$0.00	D1	36%	\$0.00	\$3,844.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,844.80
5	RESPK-WIN-T10	RESPAK CPCTY 10.01-12.00	\$0.00	D1	36%	\$0.00	\$4,393.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,393.80
5	RESPK-WIN-T11	RESPAK CPCTY 12.01-14.00	\$0.00	D1	36%	\$0.00	\$4,942.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,942.80
5	RESPK-WIN-T12	RESPAK CPCTY 14.01-17.00	\$0.00	D1	36%	\$0.00	\$5,491.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,491.80
5	RESPK-WIN-T13	RESPAK CPCTY 17.01-20.00	\$0.00	D1	36%	\$0.00	\$6,040.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,040.80
5	RESPK-WIN-T14	RESPAK CPCTY 20.01-23.00	\$0.00	D1	36%	\$0.00	\$6,589.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,589.80
5	RESPK-WIN-T15	RESPAK CPCTY 23.01-26.00	\$0.00	D1	36%	\$0.00	\$7,138.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,138.80
5	RESPK-WIN-T16	RESPAK CPCTY 26.01-29.00	\$0.00	D1	36%	\$0.00	\$7,687.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,687.80
5	RESPK-WIN-T17	RESPAK CPCTY 29.01-32.00	\$0.00	D1	36%	\$0.00	\$8,236.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,236.80
5	RESPK-WIN-T18	RESPAK CPCTY 32.01-35.00	\$0.00	D1	36%	\$0.00	\$8,785.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,785.80
5	RESPK-WIN-T19	RESPAK CPCTY 35.01-38.00	\$0.00	D1	36%	\$0.00	\$9,334.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,334.80
5	RESPK-WIN-T20	RESPAK CPCTY 38.01-41.00	\$0.00	D1	36%	\$0.00	\$9,883.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,883.80
5	RESPK-WIN-T21	RESPAK CPCTY 41.01-44.00	\$0.00	D1	36%	\$0.00	\$10,432.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,432.80
5	RESPK-WIN-T22	RESPAK CPCTY 44.01-47.00	\$0.00	D1	36%	\$0.00	\$10,981.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,981.80
5	RESPK-WIN-T23	RESPAK CPCTY 47.01-50.00	\$0.00	D1	36%	\$0.00	\$11,530.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,530.80
5	RESPK-WIN-T24	RESPAK CPCTY 50.01-53.00	\$0.00	D1	36%	\$0.00	\$12,079.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,079.80
5	RESPK-WIN-T25	RESPAK CPCTY 53.01-56.00	\$0.00	D1	36%	\$0.00	\$12,628.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,628.80
5	RESPK-WIN-T26	RESPAK CPCTY 56.01-59.00	\$0.00	D1	36%	\$0.00	\$13,177.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,177.80
5	RESPK-WIN-T27	RESPAK CPCTY 59.01-62.00	\$0.00	D1	36%	\$0.00	\$13,726.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,726.80
5	RESPK-WIN-T28	RESPAK CPCTY 62.01-65.00	\$0.00	D1	36%	\$0.00	\$14,275.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,275.80
5	RESPK-WIN-T29	RESPAK CPCTY 65.01-68.00	\$0.00	D1	36%	\$0.00	\$14,824.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,824.80
5	RESPK-WIN-T30	RESPAK CPCTY 68.01-71.00	\$0.00	D1	36%	\$0.00	\$15,373.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,373.80
5	RESPK-WIN-T31	RPW CPCTY 71.01-74.00	\$0.00	D1	36%	\$0.00	\$15,922.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,922.80
5	RESPK-WIN-T32	RPW CPCTY 74.01-77.00	\$0.00	D1	36%	\$0.00	\$16,471.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,471.80
5	RESPK-WIN-T33	RPW CPCTY 77.01-80.00	\$0.00	D1	36%	\$0.00	\$17,020.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,020.80
5	RESPK-WIN-T34	RPW CPCTY 80.01-83.00	\$0.00	D1	36%	\$0.00	\$17,569.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,569.80
5	RESPK-WIN-T35	RPW CPCTY 83.01-86.00	\$0.00	D1	36%	\$0.00	\$18,118.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,118.80
5	RPE-MSP	RESOURCEPAK EXT FOR MSP	\$10,500.00	D1	36%	\$6,720.00	\$1,890.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,890.00
5	RPEXT-MSUBASE	RESPKEXT BASE-3 MSU	\$0.00	D1	36%	\$0.00	\$363.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$363.60
5	RPEXT-MSU-M00	RESPKEXT 4-45 MSU	\$0.00	D1	36%	\$0.00	\$46.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46.80
5	RPEXT-MSU-M01	RESPKEXT 46-175 MSU	\$0.00	D1	36%	\$0.00	\$23.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23.40
5	RPEXT-MSU-M02	RESPKEXT 176-315 MSU	\$0.00	D1	36%	\$0.00	\$21.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$21.60
5	RPEXT-MSU-M03	RESPKEXT 316-575 MSU	\$0.00	D1	36%	\$0.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19.80
5	RPEXT-MSU-M04	RESPKEXT 576-875 MSU	\$0.00	D1	36%	\$0.00	\$16.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16.20
5	RPEXT-MSU-M05	RESPKEXT 876-1315 MSU	\$0.00	D1	36%	\$0.00	\$10.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10.80
5	RPEXT-MSU-M06	RESPKEXT 1316-1975 MSU	\$0.00	D1	36%	\$0.00	\$7.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7.20
5	RPEXT-MSU-M07	RESPKEXT 1976 & UP MSU	\$0.00	D1	36%	\$0.00	\$3.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3.60
5	RPEXT-MSU-T0	RESPKEXT BASE-3 MSU	\$0.00	D1	36%	\$0.00	\$518.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$518.40
5	RPEXT-MSU-T1	RESPKEXT 4-25 MSU	\$0.00	D1	36%	\$0.00	\$1,839.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,839.60
5	RPEXT-MSU-T10	RESPKEXT 351-400 MSU	\$0.00	D1	36%	\$0.00	\$15,003.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,003.00
5	RPEXT-MSU-T11	RESPKEXT 401-450 MSU	\$0.00	D1	36%	\$0.00	\$16,506.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,506.00
5	RPEXT-MSU-T12	RESPKEXT 451-500 MSU	\$0.00	D1	36%	\$0.00	\$18,009.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,009.00
5	RPEXT-MSU-T13	RESPKEXT 501-550 MSU	\$0.00	D1	36%	\$0.00	\$19,512.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,512.00
5	RPEXT-MSU-T14	RESPKEXT 551-600 MSU	\$0.00	D1	36%	\$0.00	\$21,015.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$21,015.00
5	RPEXT-MSU-T2	RESPKEXT 26-50 MSU	\$0.00	D1	36%	\$0.00	\$3,160.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,160.80
5	RPEXT-MSU-T3	RESPKEXT 51-75 MSU	\$0.00	D1	36%	\$0.00	\$4,482.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,482.00
5	RPEXT-MSU-T4	RESPKEXT 76-100 MSU	\$0.00	D1	36%	\$0.00	\$5,985.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,985.00
5	RPEXT-MSU-T5	RESPKEXT 101-150 MSU	\$0.00	D1	36%	\$0.00	\$7,488.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,488.00
5	RPEXT-MSU-T6	RESPKEXT 151-200 MSU	\$0.00	D1	36%	\$0.00	\$8,991.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,991.00
5	RPEXT-MSU-T7	RESPKEXT 201-250 MSU	\$0.00	D1	36%	\$0.00	\$10,494.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,494.00
5	RPEXT-MSU-T8	RESPKEXT 251-300 MSU	\$0.00	D1	36%	\$0.00	\$11,997.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,997.00
5	RPEXT-MSU-T9	RESPKEXT 301-350 MSU	\$0.00	D1	36%	\$0.00	\$13,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,500.00
5	RPEXT-T0-T3U	RESPK EXT UPG T0-T3U	\$0.00	D1	36%	\$0.00	\$1,321.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,321.20
5	RPEXT-T4-T14U	RESPK EXT UPG T4-T14	\$0.00	D1	36%	\$0.00	\$1,503.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,503.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	RPKTPF-MSUBSE	RPTPF BASE-3 MSU	\$0.00	D1	36%	\$453.60	\$0.00	\$453.60	\$0.00	\$0.00	\$0.00	\$0.00	\$453.60
5	RPKTPF-MSUM00	RPTPF 4-45 MSU	\$0.00	D1	36%	\$0.00	\$0.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.00
5	RPKTPF-MSUM01	RPTPF 46-175 MSU	\$0.00	D1	36%	\$0.00	\$0.00	\$32.40	\$0.00	\$0.00	\$0.00	\$0.00	\$32.40
5	RPKTPF-MSUM02	RPTPF 176-315 MSU	\$0.00	D1	36%	\$0.00	\$0.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.00
5	RPKTPF-MSUM03	RPTPF 316-575 MSU	\$0.00	D1	36%	\$0.00	\$0.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$19.80
5	RPKTPF-MSUM04	RPTPF 576-875 MSU	\$0.00	D1	36%	\$0.00	\$0.00	\$14.40	\$0.00	\$0.00	\$0.00	\$0.00	\$14.40
5	RPKTPF-MSUM05	RPTPF 876-1315 MSU	\$0.00	D1	36%	\$0.00	\$0.00	\$9.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9.00
5	RPKTPF-MSUM06	RPTPF 1316-1975 MSU	\$0.00	D1	36%	\$0.00	\$0.00	\$4.50	\$0.00	\$0.00	\$0.00	\$0.00	\$4.50
5	RPKTPF-MSUM07	RRTPF 1976 & UP MSU	\$0.00	D1	36%	\$0.00	\$0.00	\$2.52	\$0.00	\$0.00	\$0.00	\$0.00	\$2.52
5	RPK-WIN-T1	RESPAK CPCTY 0-250	\$0.00	D1	36%	\$0.00	\$0.00	\$867.60	\$0.00	\$0.00	\$0.00	\$0.00	\$867.60
5	RPK-WIN-T10	RESPAK CPCTY 10.01-12.00	\$0.00	D1	36%	\$0.00	\$0.00	\$5,490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,490.00
5	RPK-WIN-T11	RESPAK CPCTY 12.01-14.00	\$0.00	D1	36%	\$0.00	\$0.00	\$6,175.80	\$0.00	\$0.00	\$0.00	\$0.00	\$6,175.80
5	RPK-WIN-T12	RESPAK CPCTY 14.01-17.00	\$0.00	D1	36%	\$0.00	\$0.00	\$6,861.60	\$0.00	\$0.00	\$0.00	\$0.00	\$6,861.60
5	RPK-WIN-T13	RESPAK CPCTY 17.01-20.00	\$0.00	D1	36%	\$0.00	\$0.00	\$7,547.40	\$0.00	\$0.00	\$0.00	\$0.00	\$7,547.40
5	RPK-WIN-T14	RESPAK CPCTY 20.01-23.00	\$0.00	D1	36%	\$0.00	\$0.00	\$8,233.20	\$0.00	\$0.00	\$0.00	\$0.00	\$8,233.20
5	RPK-WIN-T15	RESPAK CPCTY 23.01-26.00	\$0.00	D1	36%	\$0.00	\$0.00	\$8,919.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,919.00
5	RPK-WIN-T16	RESPAK CPCTY 26.01-29.00	\$0.00	D1	36%	\$0.00	\$0.00	\$9,604.80	\$0.00	\$0.00	\$0.00	\$0.00	\$9,604.80
5	RPK-WIN-T17	RESPAK CPCTY 29.01-32.00	\$0.00	D1	36%	\$0.00	\$0.00	\$10,290.60	\$0.00	\$0.00	\$0.00	\$0.00	\$10,290.60
5	RPK-WIN-T18	RESPAK CPCTY 32.01-35.00	\$0.00	D1	36%	\$0.00	\$0.00	\$10,976.40	\$0.00	\$0.00	\$0.00	\$0.00	\$10,976.40
5	RPK-WIN-T19	RESPAK CPCTY 35.01-38.00	\$0.00	D1	36%	\$0.00	\$0.00	\$11,662.20	\$0.00	\$0.00	\$0.00	\$0.00	\$11,662.20
5	RPK-WIN-T2	RESPAK CPCTY 251-500	\$0.00	D1	36%	\$0.00	\$0.00	\$1,036.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,036.80
5	RPK-WIN-T20	RESPAK CPCTY 38.01-41.00	\$0.00	D1	36%	\$0.00	\$0.00	\$1,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,348.00
5	RPK-WIN-T21	RESPAK CPCTY 41.01-44.00	\$0.00	D1	36%	\$0.00	\$0.00	\$1,033.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,033.80
5	RPK-WIN-T22	RESPAK CPCTY 44.01-47.00	\$0.00	D1	36%	\$0.00	\$0.00	\$1,719.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,719.60
5	RPK-WIN-T23	RESPAK CPCTY 47.01-50.00	\$0.00	D1	36%	\$0.00	\$0.00	\$1,405.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,405.40
5	RPK-WIN-T24	RESPAK CPCTY 50.01-53.00	\$0.00	D1	36%	\$0.00	\$0.00	\$15,091.20	\$0.00	\$0.00	\$0.00	\$0.00	\$15,091.20
5	RPK-WIN-T25	RESPAK CPCTY 53.01-56.00	\$0.00	D1	36%	\$0.00	\$0.00	\$15,777.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,777.00
5	RPK-WIN-T26	RESPAK CPCTY 56.01-59.00	\$0.00	D1	36%	\$0.00	\$0.00	\$16,462.80	\$0.00	\$0.00	\$0.00	\$0.00	\$16,462.80
5	RPK-WIN-T27	RESPAK CPCTY 59.01-62.00	\$0.00	D1	36%	\$0.00	\$0.00	\$17,148.60	\$0.00	\$0.00	\$0.00	\$0.00	\$17,148.60
5	RPK-WIN-T28	RESPAK CPCTY 62.01-65.00	\$0.00	D1	36%	\$0.00	\$0.00	\$17,834.40	\$0.00	\$0.00	\$0.00	\$0.00	\$17,834.40
5	RPK-WIN-T29	RESPAK CPCTY 65.01-68.00	\$0.00	D1	36%	\$0.00	\$0.00	\$18,520.20	\$0.00	\$0.00	\$0.00	\$0.00	\$18,520.20
5	RPK-WIN-T3	RESPAK CPCTY 501 - 750	\$0.00	D1	36%	\$0.00	\$0.00	\$1,206.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,206.00
5	RPK-WIN-T30	RESPAK CPCTY 68.01-71.00	\$0.00	D1	36%	\$0.00	\$0.00	\$19,206.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,206.00
5	RPK-WIN-T4	RESPAK CPCTY 751 - 1.00	\$0.00	D1	36%	\$0.00	\$0.00	\$1,375.20	\$0.00	\$0.00	\$0.00	\$0.00	\$1,375.20
5	RPK-WIN-T5	RESPAK CPCTY 1.01 - 2.00	\$0.00	D1	36%	\$0.00	\$0.00	\$2,061.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,061.00
5	RPK-WIN-T6	RESPAK CPCTY 2.01 - 4.00	\$0.00	D1	36%	\$0.00	\$0.00	\$2,746.80	\$0.00	\$0.00	\$0.00	\$0.00	\$2,746.80
5	RPK-WIN-T7	RESPAK CPCTY 4.01 - 6.00	\$0.00	D1	36%	\$0.00	\$0.00	\$3,432.60	\$0.00	\$0.00	\$0.00	\$0.00	\$3,432.60
5	RPK-WIN-T8	RESPAK CPCTY 6.01 - 8.00	\$0.00	D1	36%	\$0.00	\$0.00	\$4,118.40	\$0.00	\$0.00	\$0.00	\$0.00	\$4,118.40
5	RPK-WIN-T9	RESPAK CPCTY 8.01 - 10.00	\$0.00	D1	36%	\$0.00	\$0.00	\$4,804.20	\$0.00	\$0.00	\$0.00	\$0.00	\$4,804.20
5	RPTPF-MSU-T0	RESPK TPF BASE-3 MSU	\$0.00	D1	36%	\$0.00	\$0.00	\$648.00	\$0.00	\$0.00	\$0.00	\$0.00	\$648.00
5	RPTPF-MSU-T1	RESPK TPF 4-25 MSU	\$0.00	D1	36%	\$0.00	\$0.00	\$2,203.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,203.20
5	RPTPF-MSU-T10	RESPK TPF 351-400 MSU	\$0.00	D1	36%	\$0.00	\$0.00	\$17,838.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,838.00
5	RPTPF-MSU-T11	RESPK TPF 401-450 MSU	\$0.00	D1	36%	\$0.00	\$0.00	\$19,627.20	\$0.00	\$0.00	\$0.00	\$0.00	\$19,627.20
5	RPTPF-MSU-T12	RESPK TPF 451-500 MSU	\$0.00	D1	36%	\$0.00	\$0.00	\$21,416.40	\$0.00	\$0.00	\$0.00	\$0.00	\$21,416.40
5	RPTPF-MSU-T13	RESPK TPF 501-550 MSU	\$0.00	D1	36%	\$0.00	\$0.00	\$23,205.60	\$0.00	\$0.00	\$0.00	\$0.00	\$23,205.60
5	RPTPF-MSU-T14	RESPK TPF 551-600 MSU	\$0.00	D1	36%	\$0.00	\$0.00	\$24,994.80	\$0.00	\$0.00	\$0.00	\$0.00	\$24,994.80
5	RPTPF-MSU-T2	RESPK TPF 26-50 MSU	\$0.00	D1	36%	\$0.00	\$0.00	\$3,758.40	\$0.00	\$0.00	\$0.00	\$0.00	\$3,758.40
5	RPTPF-MSU-T3	RESPK TPF 51-75 MSU	\$0.00	D1	36%	\$0.00	\$0.00	\$5,313.60	\$0.00	\$0.00	\$0.00	\$0.00	\$5,313.60
5	RPTPF-MSU-T4	RESPK TPF 76-100 MSU	\$0.00	D1	36%	\$0.00	\$0.00	\$7,102.80	\$0.00	\$0.00	\$0.00	\$0.00	\$7,102.80
5	RPTPF-MSU-T5	RESPK TPF 101-150 MSU	\$0.00	D1	36%	\$0.00	\$0.00	\$8,892.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,892.00
5	RPTPF-MSU-T6	RESPK TPF 151-200 MSU	\$0.00	D1	36%	\$0.00	\$0.00	\$10,681.20	\$0.00	\$0.00	\$0.00	\$0.00	\$10,681.20
5	RPTPF-MSU-T7	RESPK TPF 201-250 MSU	\$0.00	D1	36%	\$0.00	\$0.00	\$12,470.40	\$0.00	\$0.00	\$0.00	\$0.00	\$12,470.40
5	RPTPF-MSU-T8	RESPK TPF 251-300 MSU	\$0.00	D1	36%	\$0.00	\$0.00	\$14,259.60	\$0.00	\$0.00	\$0.00	\$0.00	\$14,259.60
5	RPTPF-MSU-T9	RESPK TPF 301-350 MSU	\$0.00	D1	36%	\$0.00	\$0.00	\$16,048.80	\$0.00	\$0.00	\$0.00	\$0.00	\$16,048.80
5	RPTPF-T0-T3U	RESPK TPF UPG TO THRU T3	\$0.00	D1	36%	\$0.00	\$0.00	\$1,555.20	\$0.00	\$0.00	\$0.00	\$0.00	\$1,555.20
5	RPTPF-T4-T14U	RESPK UPG T4-T14	\$0.00	D1	36%	\$0.00	\$0.00	\$1,789.20	\$0.00	\$0.00	\$0.00	\$0.00	\$1,789.20
5	RPW-T1-4UPG	RESPAK T1-T4 UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$135.00	\$0.00	\$0.00	\$0.00	\$0.00	\$135.00
5	RPW-T5-30UPG	RESPAK T5-T30 UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$549.00	\$0.00	\$0.00	\$0.00	\$0.00	\$549.00
5	RSPEX-MSU-T00	RESPKEXT BASE-3 MSU	\$0.00	D1	36%	\$0.00	\$0.00	\$518.40	\$0.00	\$0.00	\$0.00	\$0.00	\$518.40
5	RSPEX-MSU-T01	RESPKEXT 4-25 MSU	\$0.00	D1	36%	\$0.00	\$0.00	\$1,839.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,839.60
5	RSPEX-MSU-T02	RESPKEXT 26-50 MSU	\$0.00	D1	36%	\$0.00	\$0.00	\$3,160.80	\$0.00	\$0.00	\$0.00	\$0.00	\$3,160.80
5	RSPEX-MSU-T03	RESPKEXT 51-75 MSU	\$0.00	D1	36%	\$0.00	\$0.00	\$4,482.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,482.00
5	RSPEX-MSU-T04	RESPKEXT 76-100 MSU	\$0.00	D1	36%	\$0.00	\$0.00	\$5,985.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,985.00
5	RSPEX-MSU-T05	RESPKEXT 101-150 MSU	\$0.00	D1	36%	\$0.00	\$0.00	\$7,488.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,488.00
5	RSPEX-MSU-T06	RESPKEXT 151-200 MSU	\$0.00	D1	36%	\$0.00	\$0.00	\$8,991.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,991.00
5	RSPEX-MSU-T07	RESPKEXT 201-250 MSU	\$0.00	D1	36%	\$0.00	\$0.00	\$10,494.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,494.00
5	RSPEX-MSU-T08	RESPKEXT 251-300 MSU	\$0.00	D1	36%	\$0.00	\$0.00	\$11,997.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,997.00
5	RSPEX-MSU-T09	RESPKEXT 301-350 MSU	\$0.00	D1	36%	\$0.00	\$0.00	\$13,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,500.00
5	RSPEX-MSU-T10	RESPKEXT 351-400 MSU	\$0.00	D1	36%	\$0.00	\$0.00	\$15,003.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,003.00
5	RSPEX-MSU-T11	RESPKEXT 401-450 MSU	\$0.00	D1	36%	\$0.00	\$0.00	\$16,506.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,506.00
5	RSPEX-MSU-T12	RESPKEXT 451-500 MSU	\$0.00	D1	36%	\$0.00	\$0.00	\$18,009.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,009.00
5	RSPEX-MSU-T13	RESPKEXT 501-550 MSU	\$0.00	D1	36%	\$0.00	\$0.00	\$19,512.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,512.00
5	RSPEX-MSU-T14	RESPKEXT 551-600 MSU	\$0.00	D1	36%	\$0.00	\$0.00	\$21,015.00	\$0.00	\$0.00	\$0.00	\$0.00	\$21,015.00
5	RSPW-T01-04U	RESPAK T1-T4 UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$741.60	\$0.00	\$0.00	\$0.00	\$0.00	\$741.60
5	RSPW-T05-30U	RESPAK T5-T30 UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$549.00	\$0.00	\$0.00	\$0.00	\$0.00	\$549.00
5	RSPW-T05-35U	RESPAK T5-T35 UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$385.20	\$0.00	\$0.00	\$0.00	\$0.00	\$385.20
5	SAAM-4HOSTADD	SAAM 4 HOST ADD-ON	\$18,000.00	D1	36%	\$11,520.00	\$3,240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,240.00
5	SAAM-T11-T30U	SAAM T11-T30 PER TIER UP	\$0.00	D1	36%	\$0.00	\$2,086.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,086.20
5	SAAM-T11-T35U	SAAM T11-T35 PER TIER UP	\$0.00	D1	36%	\$0.00	\$2,086.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,086.20
5	SACENB01	DXM LITE FULLY ENABLED FOR SAC	\$295,421.00	D1	36%	\$189,069.44	\$53,175.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$53,175.78

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	SACLTD01	DMX-LITE MODEL FOR BUNDLE DEAL	\$126,610.00	D1	36%	\$81,030.40	\$22,789.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22,789.80
5	SDMM-DP	SDMM DP LICENSE	\$7,560.00	D1	36%	\$4,838.40	\$1,360.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,360.80
5	SDMM-DP-EN	DP TO EN UPG	\$10,440.00	D1	36%	\$6,681.60	\$1,879.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,879.20
5	SDMM-EN	SDMM EN LICENSE	\$18,000.00	D1	36%	\$11,520.00	\$3,240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,240.00
5	SDMM-EN-GB	SDMM EN TO GB UPG	\$7,220.00	D1	36%	\$4,620.80	\$1,299.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,299.60
5	SDMM-GB	SDMM GB LICENSE	\$25,200.00	D1	36%	\$16,128.00	\$4,536.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,536.00
5	SDMM-KIT	SDMM SVR CLIENT KIT	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SDMM-T1	SDMM T1 CAP 0-250	\$0.00	D1	36%	\$0.00	\$684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$684.00
5	SDMM-T10	SDMM T10 CAP 10.01-12.00	\$0.00	D1	36%	\$0.00	\$4,415.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,415.40
5	SDMM-T11	SDMM T11 CAP 12.01-14.00	\$0.00	D1	36%	\$0.00	\$4,964.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,964.40
5	SDMM-T12	SDMM T12 CAP 14.01-17.00	\$0.00	D1	36%	\$0.00	\$5,513.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,513.40
5	SDMM-T13	SDMM T13 CAP 17.01-20.00	\$0.00	D1	36%	\$0.00	\$6,062.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,062.40
5	SDMM-T14	SDMM T14 CAP 20.01-23.00	\$0.00	D1	36%	\$0.00	\$6,611.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,611.40
5	SDMM-T14-UP	SDMM T1-T4 UPGRADE	\$0.00	D1	36%	\$0.00	\$145.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$145.80
5	SDMM-T15	SDMM T15 CAP 23.01-26.00	\$0.00	D1	36%	\$0.00	\$7,160.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,160.40
5	SDMM-T16	SDMM T16 CAP 26.01-29.00	\$0.00	D1	36%	\$0.00	\$7,709.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,709.40
5	SDMM-T17	SDMM T17 CAP 29.01-32.00	\$0.00	D1	36%	\$0.00	\$8,258.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,258.40
5	SDMM-T18	SDMM T18 CAP 32.01-35.00	\$0.00	D1	36%	\$0.00	\$8,807.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,807.40
5	SDMM-T19	SDMM T19 CAP 35.01-38.00	\$0.00	D1	36%	\$0.00	\$9,356.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,356.40
5	SDMM-T2	SDMM T2 CAP 251-500	\$0.00	D1	36%	\$0.00	\$829.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$829.80
5	SDMM-T20	SDMM T20 CAP 38.01-41.00	\$0.00	D1	36%	\$0.00	\$9,905.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,905.40
5	SDMM-T21	SDMM T21 CAP 41.01-44.00	\$0.00	D1	36%	\$0.00	\$10,454.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,454.40
5	SDMM-T22	SDMM T22 CAP 44.01-47.00	\$0.00	D1	36%	\$0.00	\$11,003.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,003.40
5	SDMM-T23	SDMM T23 CAP 47.01-50.00	\$0.00	D1	36%	\$0.00	\$11,552.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,552.40
5	SDMM-T24	SDMM T24 CAP 50.01-53.00	\$0.00	D1	36%	\$0.00	\$12,101.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,101.40
5	SDMM-T25	SDMM T25 CAP 53.01-56.00	\$0.00	D1	36%	\$0.00	\$12,650.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,650.40
5	SDMM-T26	SDMM T26 CAP 56.01-59.00	\$0.00	D1	36%	\$0.00	\$13,199.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,199.40
5	SDMM-T27	SDMM T27 CAP 59.01-62.00	\$0.00	D1	36%	\$0.00	\$13,748.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,748.40
5	SDMM-T28	SDMM T28 CAP 62.01-65.00	\$0.00	D1	36%	\$0.00	\$14,297.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,297.40
5	SDMM-T29	SDMM T29 CAP 65.01-68.00	\$0.00	D1	36%	\$0.00	\$14,846.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,846.40
5	SDMM-T3	SDMM T3 CAP 501-750	\$0.00	D1	36%	\$0.00	\$975.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$975.60
5	SDMM-T30	SDMM T30 CAP 68.01-71.00	\$0.00	D1	36%	\$0.00	\$15,395.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,395.40
5	SDMM-T4	SDMM T4 CAP 751-1000	\$0.00	D1	36%	\$0.00	\$1,121.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,121.40
5	SDMM-T5	SDMM T5 CAP 1.01-2.00	\$0.00	D1	36%	\$0.00	\$1,670.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,670.40
5	SDMM-T5-T30UP	SDMM T5-T30 UPGRADE	\$0.00	D1	36%	\$0.00	\$549.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$549.00
5	SDMM-T6	SDMM T6 CAP 2.01-4.00	\$0.00	D1	36%	\$0.00	\$2,219.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,219.40
5	SDMM-T7	SDMM T7 CAP 4.01-6.00	\$0.00	D1	36%	\$0.00	\$2,768.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,768.40
5	SDMM-T8	SDMM T8 CAP 6.01-8.00	\$0.00	D1	36%	\$0.00	\$3,317.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,317.40
5	SDMM-T9	SDMM T9 CAP 8.01-10.00	\$0.00	D1	36%	\$0.00	\$3,866.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,866.40
5	SDMM-WG	SDMM WG LICENSE	\$3,740.00	D1	36%	\$2,393.60	\$673.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$673.20
5	SDMM-WG-DP	SDMM WG TO DP UPG	\$3,820.00	D1	36%	\$2,444.80	\$687.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$687.60
5	SE-BMC-BACKUP	BACKUP ENABLER: BMC	\$0.00	D1	36%	\$0.00	\$2,268.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,268.00
5	SE-CA-BACKUP	BACKUP ENABLER: CA	\$0.00	D1	36%	\$0.00	\$2,268.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,268.00
5	SE-CMG-BACKUP	BACKUP ENABLER: COMVAULT	\$0.00	D1	36%	\$0.00	\$2,268.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,268.00
5	SE-HP-BACKUP	BACKUP ENABLER: HP	\$0.00	D1	36%	\$0.00	\$2,268.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,268.00
5	SE-LGT-BACKUP	LEGATO NETWORKER	\$0.00	D1	36%	\$0.00	\$2,268.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,268.00
5	SE-QRT-BACKUP	BACKUP ENABLER: QUADRATEC	\$0.00	D1	36%	\$0.00	\$2,268.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,268.00
5	SE-TSM-BACKUP	BACKUP ENABLER: TIVOLI	\$0.00	D1	36%	\$0.00	\$2,268.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,268.00
5	SE-VRT-BACKUP	BACKUP ENABLER: VERITAS	\$0.00	D1	36%	\$0.00	\$2,268.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,268.00
5	SGRUPT1-4	ECC SGR UPGRADE T1-T4	\$1,870.00	D1	36%	\$1,196.80	\$336.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$336.60
5	SGRUPT5-12	ECC SGR UPGRADE T5-T12	\$6,770.00	D1	36%	\$4,332.80	\$1,218.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,218.60
5	SHANG-ENB	SPECIAL PKG SE TITLES FOR SHANGHI UPG	\$78,925.00	D1	36%	\$50,512.00	\$14,206.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,206.50
5	SHANG-LTD	SPECIAL PKG SW TITLES FOR SHANGHI MOBILE	\$33,825.00	D1	36%	\$21,648.00	\$6,088.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,088.50
5	SM-ARC-T1-T4	SAN MGR SARC1YR T1-T4 UP	\$0.00	D1	36%	\$0.00	\$208.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$208.80
5	SM-ARC-T5-T30	SAN MGR SARC1YR T5-T30 UP	\$0.00	D1	36%	\$0.00	\$982.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$982.80
5	SMC-ADD-BASE	SMC ADD BASE LICENSE	\$6,885.00	D1	36%	\$4,406.40	\$1,239.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,239.30
5	SMC-ADD-C01	SMC-ADD 1TB (0-14TB)	\$1,215.00	D1	36%	\$777.60	\$218.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$218.70
5	SMC-ADD-C02	SMC-ADD 1TB (15-25TB)	\$1,140.00	D1	36%	\$729.60	\$205.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$205.20
5	SMC-ADD-C03	SMC-ADD 1TB (26-40TB)	\$1,005.00	D1	36%	\$643.20	\$180.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$180.90
5	SMC-ADD-C04	SMC-ADD 1TB (41-60TB)	\$930.00	D1	36%	\$595.20	\$167.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$167.40
5	SMC-ADD-C05	SMC-ADD 1TB (61-100TB)	\$895.00	D1	36%	\$572.80	\$161.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.10
5	SMC-ADD-C06	SMC-ADD 1TB (101-150TB)	\$805.00	D1	36%	\$515.20	\$144.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$144.90
5	SMC-ADD-C07	SMC-ADD 1TB (151-250TB)	\$715.00	D1	36%	\$457.60	\$128.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$128.70
5	SMC-ADD-C08	SMC-ADD 1TB (251-400TB)	\$620.00	D1	36%	\$396.80	\$111.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$111.60
5	SMC-ADD-C09	SMC-ADD 1TB (401-600TB)	\$540.00	D1	36%	\$345.60	\$97.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$97.20
5	SMC-ADD-C10	SMC-ADD 1TB(601-1000TB)	\$470.00	D1	36%	\$300.80	\$84.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$84.60
5	SMC-ADD-C11	SMC-ADD1TB(1001-1500TB)	\$405.00	D1	36%	\$259.20	\$72.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.90
5	SMC-ADD-N01	SMC-ADD 1TB (0-14TB) NLT3	\$608.00	D1	36%	\$389.12	\$109.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$109.44
5	SMC-ADD-N02	SMC-ADD 1TB (15-25TB) NLT3	\$570.00	D1	36%	\$364.80	\$102.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$102.60
5	SMC-ADD-N03	SMC-ADD 1TB (26-40TB) NLT3	\$505.00	D1	36%	\$323.20	\$90.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.90
5	SMC-ADD-N04	SMC-ADD 1TB (41-60TB) NLT3	\$465.00	D1	36%	\$297.60	\$83.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$83.70
5	SMC-ADD-N05	SMC-ADD 1TB (61-100TB) NLT3	\$448.00	D1	36%	\$286.72	\$80.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$80.64
5	SMC-ADD-N06	SMC-ADD 1TB (101-150TB) NLT3	\$405.00	D1	36%	\$259.20	\$72.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.90
5	SMC-ADD-N07	SMC-ADD 1TB (151-250TB) NLT3	\$358.00	D1	36%	\$229.12	\$64.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$64.44
5	SMC-ADD-N08	SMC-ADD 1TB (251-400TB) NLT3	\$310.00	D1	36%	\$198.40	\$55.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$55.80
5	SMC-ADD-N09	SMC-ADD 1TB (401-600TB) NLT3	\$270.00	D1	36%	\$172.80	\$48.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$48.60
5	SMC-ADD-N10	SMC-ADD 1TB(601-1000TB) NLT3	\$235.00	D1	36%	\$150.40	\$42.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$42.30
5	SMC-ADD-N11	SMC-ADD1TB(1001-1500TB) NLT3	\$205.00	D1	36%	\$131.20	\$36.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.90
5	SMC-ADD-UPG	SMCADD BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMC-BASE	SMC BASE LICENSE	\$13,770.00	D1	36%	\$8,812.80	\$2,478.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,478.60

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	SMC-BASE-ADD	SMC-ADD BASE LICENSE	\$6,885.00	D1	36%	\$4,406.40	\$1,239.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,239.30
5	SMC-C01	SMC 1TB (0-14TB)	\$2,430.00	D1	36%	\$1,555.20	\$437.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$437.40
5	SMC-C01-ADD	SMC-ADD 1TB (0-14TB)	\$1,215.00	D1	36%	\$777.60	\$218.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$218.70
5	SMC-C02	SMC 1TB (15-25TB)	\$2,280.00	D1	36%	\$1,459.20	\$410.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$410.40
5	SMC-C02-ADD	SMC-ADD 1TB (15-25TB)	\$1,140.00	D1	36%	\$729.60	\$205.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$205.20
5	SMC-C03	SMC 1TB (26-40TB)	\$2,010.00	D1	36%	\$1,286.40	\$361.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$361.80
5	SMC-C03-ADD	SMC-ADD 1TB (26-40TB)	\$1,005.00	D1	36%	\$643.20	\$180.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$180.90
5	SMC-C04	SMC 1TB (41-60TB)	\$1,860.00	D1	36%	\$1,190.40	\$334.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$334.80
5	SMC-C04-ADD	SMC-ADD 1TB (41-60TB)	\$930.00	D1	36%	\$595.20	\$167.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$167.40
5	SMC-C05	SMC 1TB (61-100TB)	\$1,790.00	D1	36%	\$1,145.60	\$322.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$322.20
5	SMC-C05-ADD	SMC-ADD 1TB (61-100TB)	\$895.00	D1	36%	\$572.80	\$161.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.10
5	SMC-C06	SMC 1TB (101-150TB)	\$1,610.00	D1	36%	\$1,030.40	\$289.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$289.80
5	SMC-C06-ADD	SMC-ADD 1TB (101-150TB)	\$805.00	D1	36%	\$515.20	\$144.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$144.90
5	SMC-C07	SMC 1TB (151-250TB)	\$1,430.00	D1	36%	\$915.20	\$257.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$257.40
5	SMC-C07-ADD	SMC-ADD 1TB (151-250TB)	\$715.00	D1	36%	\$457.60	\$128.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$128.70
5	SMC-C08	SMC 1TB (251-400TB)	\$1,240.00	D1	36%	\$793.60	\$223.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$223.20
5	SMC-C08-ADD	SMC-ADD 1TB (251-400TB)	\$620.00	D1	36%	\$396.80	\$111.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$111.60
5	SMC-C09	SMC 1TB (401-600TB)	\$1,080.00	D1	36%	\$691.20	\$194.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$194.40
5	SMC-C09-ADD	SMC-ADD 1TB (401-600TB)	\$540.00	D1	36%	\$345.60	\$97.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$97.20
5	SMC-C10	SMC 1TB (601-1000TB)	\$940.00	D1	36%	\$601.60	\$169.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$169.20
5	SMC-C10-ADD	SMC-ADD 1TB(601-1000TB)	\$470.00	D1	36%	\$300.80	\$84.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$84.60
5	SMC-C11	SMC 1TB(1001-1500TB)	\$810.00	D1	36%	\$518.40	\$145.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$145.80
5	SMC-C11-ADD	SMC-ADD1TB(1001-1500TB)	\$405.00	D1	36%	\$259.20	\$72.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.90
5	SMC-N01	SMC 1TB (0-14TB) NLT3	\$1,215.00	D1	36%	\$777.60	\$218.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$218.70
5	SMC-N02	SMC 1TB (15-25TB) NLT3	\$1,140.00	D1	36%	\$729.60	\$205.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$205.20
5	SMC-N03	SMC 1TB (26-40TB) NLT3	\$1,005.00	D1	36%	\$643.20	\$180.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$180.90
5	SMC-N04	SMC 1TB (41-60TB) NLT3	\$930.00	D1	36%	\$595.20	\$167.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$167.40
5	SMC-N05	SMC 1TB (61-100TB) NLT3	\$895.00	D1	36%	\$572.80	\$161.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.10
5	SMC-N06	SMC 1TB (101-150TB) NLT3	\$805.00	D1	36%	\$515.20	\$144.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$144.90
5	SMC-N07	SMC 1TB (151-250TB) NLT3	\$715.00	D1	36%	\$457.60	\$128.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$128.70
5	SMC-N08	SMC 1TB (251-400TB) NLT3	\$620.00	D1	36%	\$396.80	\$111.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$111.60
5	SMC-N09	SMC 1TB (401-600TB) NLT3	\$540.00	D1	36%	\$345.60	\$97.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$97.20
5	SMC-N10	SMC 1TB (601-1000TB) NLT3	\$470.00	D1	36%	\$300.80	\$84.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$84.60
5	SMC-N11	SMC 1TB(1001-1500TB) NLT3	\$405.00	D1	36%	\$259.20	\$72.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.90
5	SMC-UPG	SMC BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMC-UPG-ADD	SMCADD BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SM-SYM-T1-4U	SM SYM T1-T4UPG	\$0.00	D1	36%	\$0.00	\$163.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$163.80
5	SM-SYM-T5-30U	CC5.x SM SYM T5-30 UPG	\$0.00	D1	36%	\$0.00	\$770.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$770.40
5	SM-SYM-T5-35U	SM SYM T5-T35UPG	\$0.00	D1	36%	\$0.00	\$770.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$770.40
5	SNAPADD-T1	SNAP ADD CPTY 0-250	\$0.00	D1	36%	\$0.00	\$1,710.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,710.00
5	SNAPADD-T10	SNAP ADD CPTY 10.01-12.00	\$0.00	D1	36%	\$0.00	\$6,937.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,937.20
5	SNAPADD-T11	SNAP ADD CPTY 12.01-14.00	\$0.00	D1	36%	\$0.00	\$7,626.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,626.60
5	SNAPADD-T12	SNAP ADD CPTY 14.01-17.00	\$0.00	D1	36%	\$0.00	\$8,316.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,316.00
5	SNAPADD-T13	SNAP ADD CPTY 17.01-20.00	\$0.00	D1	36%	\$0.00	\$9,005.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,005.40
5	SNAPADD-T14	SNAP ADD CPTY 20.01-23.00	\$0.00	D1	36%	\$0.00	\$9,694.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,694.80
5	SNAPADDT1-4UPG	SNAP ADD T1-T4 UPGRADE	\$2,020.00	D1	36%	\$1,292.80	\$363.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$363.60
5	SNAPADD-T15	SNAP ADD CPTY 23.01-26.00	\$0.00	D1	36%	\$0.00	\$10,384.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,384.20
5	SNAPADD-T16	SNAP ADD CPTY 26.01-29.00	\$0.00	D1	36%	\$0.00	\$11,073.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,073.60
5	SNAPADD-T17	SNAP ADD CPTY 29.01-32.00	\$0.00	D1	36%	\$0.00	\$11,763.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,763.00
5	SNAPADD-T18	SNAP ADD CPTY 32.01-35.00	\$0.00	D1	36%	\$0.00	\$12,452.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,452.40
5	SNAPADD-T19	SNAP ADD CPTY 35.01-38.00	\$0.00	D1	36%	\$0.00	\$13,141.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,141.80
5	SNAPADD-T2	SNAP ADD CPTY .251-500	\$0.00	D1	36%	\$0.00	\$2,073.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,073.60
5	SNAPADD-T20	SNAP ADD CPTY 38.01-41.00	\$0.00	D1	36%	\$0.00	\$13,831.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,831.20
5	SNAPADD-T21	SNAP ADD CPTY 41.01-44.00	\$0.00	D1	36%	\$0.00	\$14,520.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,520.60
5	SNAPADD-T22	SNAP ADD CPTY 44.01-47.00	\$0.00	D1	36%	\$0.00	\$15,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,210.00
5	SNAPADD-T23	SNAP ADD CPTY 47.01-50.00	\$0.00	D1	36%	\$0.00	\$15,899.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,899.40
5	SNAPADD-T24	SNAP ADD CPTY 50.01-53.00	\$0.00	D1	36%	\$0.00	\$16,588.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,588.80
5	SNAPADD-T25	SNAP ADD CPTY 53.01-56.00	\$0.00	D1	36%	\$0.00	\$17,278.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,278.20
5	SNAPADD-T26	SNAP ADD CPTY 56.01-59.00	\$0.00	D1	36%	\$0.00	\$17,967.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,967.60
5	SNAPADD-T27	SNAP ADD CPTY 59.01-62.00	\$0.00	D1	36%	\$0.00	\$18,657.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,657.00
5	SNAPADD-T28	SNAP ADD CPTY 62.01-65.00	\$0.00	D1	36%	\$0.00	\$19,346.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,346.40
5	SNAPADD-T29	SNAP ADD CPTY 65.01-68.00	\$0.00	D1	36%	\$0.00	\$20,035.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,035.80
5	SNAPADD-T3	SNAP ADD CPTY 501-750	\$0.00	D1	36%	\$0.00	\$2,437.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,437.20
5	SNAPADD-T30	SNAP ADD CPTY 68.01-71.00	\$0.00	D1	36%	\$0.00	\$20,725.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,725.20
5	SNAPADD-T31	SNAP ADD CPTY 71.01-74.00	\$0.00	D1	36%	\$0.00	\$21,414.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$21,414.60
5	SNAPADD-T32	SNAP ADD CPTY 74.01-77.00	\$0.00	D1	36%	\$0.00	\$22,104.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22,104.00
5	SNAPADD-T33	SNAP ADD CPTY 77.01-80.00	\$0.00	D1	36%	\$0.00	\$22,793.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22,793.40
5	SNAPADD-T34	SNAP ADD CPTY 80.01-83.00	\$0.00	D1	36%	\$0.00	\$23,482.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23,482.80
5	SNAPADD-T35	SNAP ADD CPTY 83.01-86.00	\$0.00	D1	36%	\$0.00	\$24,172.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$24,172.20
5	SNAPADD-T4	SNAP ADD CPTY .751-1.00	\$0.00	D1	36%	\$0.00	\$2,800.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,800.80
5	SNAPADD-T5	SNAP ADD CPTY 1.01-2.00	\$0.00	D1	36%	\$0.00	\$3,490.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,490.20
5	SNAPADDT5-35U	SNAP ADD T5-T35 UPGRADE	\$3,830.00	D1	36%	\$2,451.20	\$689.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$689.40
5	SNAPADD-T6	SNAP ADD CPTY 2.01-4.00	\$0.00	D1	36%	\$0.00	\$4,179.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,179.60
5	SNAPADD-T7	SNAP ADD CPTY 4.01-6.00	\$0.00	D1	36%	\$0.00	\$4,869.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,869.00
5	SNAPADD-T8	SNAP ADD CPTY 6.01-8.00	\$0.00	D1	36%	\$0.00	\$5,558.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,558.40
5	SNAPADD-T9	SNAP ADD CPTY 8.01-10.00	\$0.00	D1	36%	\$0.00	\$6,247.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,247.80
5	SNAPCD-RN-ZOS	MF SNAP CODE FOR ZOS	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SNAP-DOC-MF	MEDIAMANUALS MF VSNAP	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SNAP-RUN-OPN	EMC SNAP OPEN RUNTIME KIT	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SNAP-RUN-ZOS	MF LIC FEAT FOR VSNAP	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	SNAP-T1	SNAP CAPACITY 0-250	\$0.00	D1	36%	\$3,421.80	\$0.00	\$3,421.80	\$0.00	\$0.00	\$0.00	\$0.00	\$3,421.80
5	SNAP-T10	SNAP CAPACITY 10.01-12.00	\$0.00	D1	36%	\$0.00	\$13,870.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,870.80
5	SNAP-T11	SNAP CAPACITY 12.01-14.00	\$0.00	D1	36%	\$0.00	\$15,249.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,249.60
5	SNAP-T12	SNAP CAPACITY 14.01-17.00	\$0.00	D1	36%	\$0.00	\$16,628.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,628.40
5	SNAP-T13	SNAP CAPACITY 17.01-20.00	\$0.00	D1	36%	\$0.00	\$18,007.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,007.20
5	SNAP-T14	SNAP CAPACITY 20.01-23.00	\$0.00	D1	36%	\$0.00	\$19,386.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,386.00
5	SNAP-T15	SNAP CAPACITY 23.01-26.00	\$0.00	D1	36%	\$0.00	\$20,764.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,764.80
5	SNAP-T16	SNAP CAPACITY 26.01-29.00	\$0.00	D1	36%	\$0.00	\$22,143.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22,143.60
5	SNAP-T17	SNAP CAPACITY 29.01-32.00	\$0.00	D1	36%	\$0.00	\$23,522.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23,522.40
5	SNAP-T18	SNAP CAPACITY 32.01-35.00	\$0.00	D1	36%	\$0.00	\$24,901.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$24,901.20
5	SNAP-T19	SNAP CAPACITY 35.01-38.00	\$0.00	D1	36%	\$0.00	\$26,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$26,280.00
5	SNAPT1-T4UPG	SNAP T1-T4 UPGRADE	\$0.00	D1	36%	\$0.00	\$725.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$725.40
5	SNAP-T2	SNAP CAPACITY 251-500	\$0.00	D1	36%	\$0.00	\$4,147.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,147.20
5	SNAP-T20	SNAP CAPACITY 38.01-41.00	\$0.00	D1	36%	\$0.00	\$27,658.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27,658.80
5	SNAP-T21	SNAP CAPACITY 41.01-44.00	\$0.00	D1	36%	\$0.00	\$29,037.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$29,037.60
5	SNAP-T22	SNAP CAPACITY 44.01-47.00	\$0.00	D1	36%	\$0.00	\$30,416.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$30,416.40
5	SNAP-T23	SNAP CAPACITY 47.01-50.00	\$0.00	D1	36%	\$0.00	\$31,795.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31,795.20
5	SNAP-T24	SNAP CAPACITY 50.01-53.00	\$0.00	D1	36%	\$0.00	\$33,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33,174.00
5	SNAP-T25	SNAP CAPACITY 53.01-56.00	\$0.00	D1	36%	\$0.00	\$34,552.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$34,552.80
5	SNAP-T26	SNAP CAPACITY 56.01-59.00	\$0.00	D1	36%	\$0.00	\$35,931.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$35,931.60
5	SNAP-T27	SNAP CAPACITY 59.01-62.00	\$0.00	D1	36%	\$0.00	\$37,310.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37,310.40
5	SNAP-T28	SNAP CAPACITY 62.01-65.00	\$0.00	D1	36%	\$0.00	\$38,689.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$38,689.20
5	SNAP-T29	SNAP CAPACITY 65.01-68.00	\$0.00	D1	36%	\$0.00	\$40,068.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$40,068.00
5	SNAP-T3	SNAP CAPACITY .501-.750	\$0.00	D1	36%	\$0.00	\$4,872.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,872.60
5	SNAP-T30	SNAP CAPACITY 68.01-71.00	\$0.00	D1	36%	\$0.00	\$41,446.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$41,446.80
5	SNAP-T31	SNAP CPCTY 71.01-74.00	\$0.00	D1	36%	\$0.00	\$42,825.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$42,825.60
5	SNAP-T32	SNAP CPCTY 74.01-77.00	\$0.00	D1	36%	\$0.00	\$44,204.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$44,204.40
5	SNAP-T33	SNAP CPCTY 77.01-80.00	\$0.00	D1	36%	\$0.00	\$45,583.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45,583.20
5	SNAP-T34	SNAP CPCTY 80.01-83.00	\$0.00	D1	36%	\$0.00	\$46,962.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46,962.00
5	SNAP-T35	SNAP CPCTY 83.01-86.00	\$0.00	D1	36%	\$0.00	\$48,340.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$48,340.80
5	SNAP-T4	SNAP CAPACITY .751-1.00	\$0.00	D1	36%	\$0.00	\$5,598.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,598.00
5	SNAP-T5	SNAP CAPACITY 1.01-2.00	\$0.00	D1	36%	\$0.00	\$6,976.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,976.80
5	SNAP-T5-35U	SNAP T5-T35 UPGRADE	\$0.00	D1	36%	\$0.00	\$1,378.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,378.80
5	SNAP-T6	SNAP CAPACITY 2.01-4.00	\$0.00	D1	36%	\$0.00	\$8,355.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,355.60
5	SNAP-T7	SNAP CAPACITY 4.01-6.00	\$0.00	D1	36%	\$0.00	\$9,734.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,734.40
5	SNAP-T8	SNAP CAPACITY 6.01-8.00	\$0.00	D1	36%	\$0.00	\$11,113.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,113.20
5	SNAP-T9	SNAP CAPACITY 8.01-10.00	\$0.00	D1	36%	\$0.00	\$12,492.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,492.00
5	SPA-LICSOL	SPA LICENSE SOLUTION	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-PHYS-KIT	SPA SOFTWARE - OPTIONAL PHYS MEDIA KIT	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-RDF-BASE	RT KIT OS HOSTS DMX W/ SPA SOFTWARE FOR	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-RDF-C01	SPA SOFTWARE 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-RDF-C02	SPA SOFTWARE 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-RDF-C03	SPA SOFTWARE 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-RDF-C04	SPA SOFTWARE 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-RDF-C05	SPA SOFTWARE 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-RDF-C06	SPA SOFTWARE 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-RDF-C07	SPA SOFTWARE 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-RDF-C08	SPA SOFTWARE 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-RDF-C09	SPA SOFTWARE 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-RDF-C10	SPA SOFTWARE 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-RDF-C11	SPA SOFTWARE 1TB (1001-1500TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-RDF-N01	SPA SOFTWARE 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-RDF-N02	SPA SOFTWARE 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-RDF-N03	SPA SOFTWARE 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-RDF-N04	SPA SOFTWARE 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-RDF-N05	SPA SOFTWARE 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-RDF-N06	SPA SOFTWARE 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-RDF-N07	SPA SOFTWARE 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-RDF-N08	SPA SOFTWARE 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-RDF-N09	SPA SOFTWARE 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-RDF-N10	SPA SOFTWARE 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-RDF-N11	SPA SOFTWARE 1TB (1001-1500TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-RDF-UPG	SPA BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SRDFA-BAS	RT KIT OS HOSTS DMX W/ SPA SOFTWARE FOR	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SRDFA-C01	SPA SOFTWARE 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SRDFA-C02	SPA SOFTWARE 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SRDFA-C03	SPA SOFTWARE 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SRDFA-C04	SPA SOFTWARE 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SRDFA-C05	SPA SOFTWARE 1TB (61-100)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SRDFA-C06	SPA SOFTWARE 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SRDFA-C07	SPA SOFTWARE 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SRDFA-C08	SPA SOFTWARE 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SRDFA-C09	SPA SOFTWARE 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SRDFA-C10	SPA SOFTWARE 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SRDFA-C11	SPA SOFTWARE 1TB (1001-1)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SRDFA-N01	SPA SOFTWARE 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SRDFA-N02	SPA SOFTWARE 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SRDFA-N03	SPA SOFTWARE 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SRDFA-N04	SPA SOFTWARE 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SRDFA-N05	SPA SOFTWARE 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	SPA-SRDFA-N06	SPA SOFTWARE 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SRDFA-N07	SPA SOFTWARE 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SRDFA-N08	SPA SOFTWARE 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SRDFA-N09	SPA SOFTWARE 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SRDFA-N10	SPA SOFTWARE 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SRDFA-N11	SPA SOFTWARE 1TB (1001TB or greater)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SRDFA-UPG	SPA BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SW-BASE	RT KIT OS HOSTS DMX W/ SPA SOFTWARE AND	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SW-C01	SPA SOFTWARE 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SW-C02	SPA SOFTWARE 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SW-C03	SPA SOFTWARE 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SW-C04	SPA SOFTWARE 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SW-C05	SPA SOFTWARE 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SW-C06	SPA SOFTWARE 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SW-C07	SPA SOFTWARE 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SW-C08	SPA SOFTWARE 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SW-C09	SPA SOFTWARE 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SW-C10	SPA SOFTWARE 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SW-C11	SPA SOFTWARE 1TB (1001TB or greater)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SW-N01	SPA SOFTWARE 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SW-N02	SPA SOFTWARE 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SW-N03	SPA SOFTWARE 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SW-N04	SPA SOFTWARE 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SW-N05	SPA SOFTWARE 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SW-N06	SPA SOFTWARE 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SW-N07	SPA SOFTWARE 1TB (151-250TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SW-N08	SPA SOFTWARE 1TB (251-400TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SW-N09	SPA SOFTWARE 1TB (401-600TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SW-N10	SPA SOFTWARE 1TB (601-1000TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SW-N11	SPA SOFTWARE 1TB (1001TB OR GR) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SW-UPG	SPA BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADDBASE	RMT ASYNC-ADD ON-SRDFA CMPEXT-BASE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-C01	RMT ASYNC-ADD-SRDFA CMPEXT NONSATA 0-14TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-C02	RMT ASYNC-ADD-SRDFA CMPEXT NONSATA 15-25T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-C03	RMT ASYNC-ADD-SRDFA CMPEXT NONSATA 26-40T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-C04	RMT ASYNC-ADD-SRDFA CMPEXT NONSATA 41-60T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-C05	RMT ASYNC-ADD-SRDFA CMPEXT NONSATA61-100T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-C06	RMT ASYNC-ADD-SRDFA CMPEXT NOSATA101-150T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-C07	RMT ASYNC-ADD-SRDFA CMPEXT NOSATA151-250T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-C08	RMT ASYNC-ADD-SRDFA CMPEXT NOSATA251-400T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-C09	RMT ASYNC-ADD-SRDFA CMPEXT NOSATA401-600T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-C10	RMT ASYNC-ADD-SRDFA CMPEXT NOSATA601-1000	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-C11	RMT ASYNC-ADD-SRDFA CMPEXT NONSATA1001+TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-N01	RMT ASYNC-ADD-SRDFA CMPEXT SATA 0-14 TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-N02	RMT ASYNC-ADD-SRDFA CMPEXT SATA 15-25 TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-N03	RMT ASYNC-ADD-SRDFA CMPEXT SATA 26-40 TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-N04	RMT ASYNC-ADD-SRDFA CMPEXT SATA 41-60 TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-N05	RMT ASYNC-ADD-SRDFA CMPEXT SATA 61-100TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-N06	RMT ASYNC-ADD-SRDFA CMPEXT SATA 101-150T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-N07	RMT ASYNC-ADD-SRDFA CMPEXT SATA 151-250T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-N08	RMT ASYNC-ADD-SRDFA CMPEXT SATA 251-400T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-N09	RMT ASYNC-ADD-SRDFA CMPEXT SATA 401-600T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-N10	RMT ASYNC-ADD-SRDFA CMPEXT SATA 601-1000	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-N11	RMT ASYNC-ADD-SRDFA CMPEXT SATA1001+ TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADDOBAS	RMT ASYNC-ADD-OPT OUT-SRDFA CMPEXT-BASE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-OPT	RMT ASYNC-ADD-OPT OUT-SRDFA CMPEXT-UPG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-OUP	RMT ASYNC-ADD-SATAOPT OUT-TR-SRDFA CMPEXT	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-T01	SRDFA ADD CTY 0-250	\$0.00	D1	36%	\$0.00	\$1,036.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,036.80
5	SRDFA-ADD-T02	SRDFA ADD CTY .251-500	\$0.00	D1	36%	\$0.00	\$1,710.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,710.00
5	SRDFA-ADD-T03	SRDFA ADD CTY .501-750	\$0.00	D1	36%	\$0.00	\$2,383.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,383.20
5	SRDFA-ADD-T04	SRDFA ADD CTY .751-1.00	\$0.00	D1	36%	\$0.00	\$3,056.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,056.40
5	SRDFA-ADD-T05	SRDFA ADD CTY 1.01-2.00	\$0.00	D1	36%	\$0.00	\$4,446.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,446.00
5	SRDFA-ADD-T06	SRDFA ADD CTY 2.01-4.00	\$0.00	D1	36%	\$0.00	\$5,835.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,835.60
5	SRDFA-ADD-T07	SRDFA ADD CTY 4.01-6.00	\$0.00	D1	36%	\$0.00	\$7,225.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,225.20
5	SRDFA-ADD-T08	SRDFA ADD CTY 6.01-8.00	\$0.00	D1	36%	\$0.00	\$8,614.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,614.80
5	SRDFA-ADD-T09	SRDFA ADD CTY 8.01-10.00	\$0.00	D1	36%	\$0.00	\$10,004.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,004.40
5	SRDFA-ADD-T10	SRDFA ADD CTY 10.01-12.00	\$0.00	D1	36%	\$0.00	\$11,394.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,394.00
5	SRDFA-ADD-T11	SRDFA ADD CTY 12.01-14.00	\$0.00	D1	36%	\$0.00	\$12,783.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,783.60
5	SRDFA-ADD-T12	SRDFA ADD CTY 14.01-17.00	\$0.00	D1	36%	\$0.00	\$14,173.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,173.20
5	SRDFA-ADD-T13	SRDFA ADD CTY 17.01-20.00	\$0.00	D1	36%	\$0.00	\$15,562.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,562.80
5	SRDFA-ADD-T14	SRDFA ADD CTY 20.01-23.00	\$0.00	D1	36%	\$0.00	\$16,952.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,952.40
5	SRDFAADDT1-4U	SRDFA ADD CTY T1-T4 UPG	\$3,740.00	D1	36%	\$2,393.60	\$673.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$673.20
5	SRDFA-ADD-T15	SRDFA ADD CTY 23.01-26.00	\$0.00	D1	36%	\$0.00	\$18,342.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,342.00
5	SRDFA-ADD-T16	SRDFA ADD CTY 26.01-29.00	\$0.00	D1	36%	\$0.00	\$19,731.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,731.60
5	SRDFA-ADD-T17	SRDFA ADD CTY 29.01-32.00	\$0.00	D1	36%	\$0.00	\$21,121.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$21,121.20
5	SRDFA-ADD-T18	SRDFA ADD CTY 32.01-35.00	\$0.00	D1	36%	\$0.00	\$22,510.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22,510.80
5	SRDFA-ADD-T19	SRDFA ADD CTY 35.01-38.00	\$0.00	D1	36%	\$0.00	\$23,900.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23,900.40
5	SRDFA-ADD-T20	SRDFA ADD CTY 38.01-41.00	\$0.00	D1	36%	\$0.00	\$25,290.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,290.00
5	SRDFA-ADD-T21	SRDFA ADD CTY 41.01-44.00	\$0.00	D1	36%	\$0.00	\$26,679.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$26,679.60
5	SRDFA-ADD-T22	SRDFA ADD CTY 44.01-47.00	\$0.00	D1	36%	\$0.00	\$28,069.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28,069.20

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	SRDFA-ADD-T23	SRDFA ADD CTY 47.01-50.00	\$0.00	D1	36%	\$0.00	\$29,458.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$29,458.80
5	SRDFA-ADD-T24	SRDFA ADD CTY 50.01-53.00	\$0.00	D1	36%	\$0.00	\$30,848.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$30,848.40
5	SRDFA-ADD-T25	SRDFA ADD CTY 53.01-56.00	\$0.00	D1	36%	\$0.00	\$32,238.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$32,238.00
5	SRDFA-ADD-T26	SRDFA ADD CTY 56.01-59.00	\$0.00	D1	36%	\$0.00	\$33,627.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33,627.60
5	SRDFA-ADD-T27	SRDFA ADD CTY 59.01-62.00	\$0.00	D1	36%	\$0.00	\$35,017.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$35,017.20
5	SRDFA-ADD-T28	SRDFA ADD CTY 62.01-65.00	\$0.00	D1	36%	\$0.00	\$36,406.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36,406.80
5	SRDFA-ADD-T29	SRDFA ADD CTY 65.01-68.00	\$0.00	D1	36%	\$0.00	\$37,796.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37,796.40
5	SRDFA-ADD-T30	SRDFA ADD CTY 68.01-71.00	\$0.00	D1	36%	\$0.00	\$39,186.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39,186.00
5	SRDFA-ADD-T31	SRDFA ADD CTY 71.01-74.00	\$0.00	D1	36%	\$0.00	\$40,575.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$40,575.60
5	SRDFA-ADD-T32	SRDFA ADD CTY 74.01-77.00	\$0.00	D1	36%	\$0.00	\$41,965.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$41,965.20
5	SRDFA-ADD-T33	SRDFA ADD CTY 77.01-80.00	\$0.00	D1	36%	\$0.00	\$43,354.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$43,354.80
5	SRDFA-ADD-T34	SRDFA ADD CTY 80.01-83.00	\$0.00	D1	36%	\$0.00	\$44,744.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$44,744.40
5	SRDFA-ADD-T35	SRDFA ADD CTY 83.01-86.00	\$0.00	D1	36%	\$0.00	\$46,134.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46,134.00
5	SRDFA-ADD-UPG	RMT ASYNC-ADD ON-SRDFA CMPEXT-UPG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAADT5-35U	SRDFA ADD CTY T5-35 UPG	\$9,650.00	D1	36%	\$6,176.00	\$1,737.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,737.00
5	SRDF-AAM-KIT	SAAM MEDIA KIT	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AAM-T01	SAAM CAP0-25 LT21HOST	\$0.00	D1	36%	\$0.00	\$16,977.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,977.60
5	SRDF-AAM-T02	SAAM CAP.251-5 LT21HOST	\$0.00	D1	36%	\$0.00	\$16,977.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,977.60
5	SRDF-AAM-T03	SAAM CAP.501-75 LT21HOST	\$0.00	D1	36%	\$0.00	\$16,977.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,977.60
5	SRDF-AAM-T04	SAAM CAP.751-1 LT21HOST	\$0.00	D1	36%	\$0.00	\$16,977.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,977.60
5	SRDF-AAM-T05	SAAM CAP1.01-2 LT21HOST	\$0.00	D1	36%	\$0.00	\$16,977.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,977.60
5	SRDF-AAM-T06	SAAM CAP2.01-4 LT21HOST	\$0.00	D1	36%	\$0.00	\$16,977.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,977.60
5	SRDF-AAM-T07	SAAM CAP4.01-6 LT21HOST	\$0.00	D1	36%	\$0.00	\$16,977.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,977.60
5	SRDF-AAM-T08	SAAM CAP6.01-8 LT21HOST	\$0.00	D1	36%	\$0.00	\$16,977.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,977.60
5	SRDF-AAM-T09	SAAM CAP8.01-10 LT21HOST	\$0.00	D1	36%	\$0.00	\$16,977.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,977.60
5	SRDF-AAM-T10	SAAM CAP10.01-12 LT21HOST	\$0.00	D1	36%	\$0.00	\$16,977.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,977.60
5	SRDF-AAM-T11	SAAM CAP12.01-14 LT23HOST	\$0.00	D1	36%	\$0.00	\$19,063.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,063.80
5	SRDF-AAM-T12	SAAM CAP14.01-17 LT25HOST	\$0.00	D1	36%	\$0.00	\$21,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$21,150.00
5	SRDF-AAM-T13	SAAM CAP17.01-20 LT27HOST	\$0.00	D1	36%	\$0.00	\$23,236.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23,236.20
5	SRDF-AAM-T14	SAAM CAP20.01-23 LT29HOST	\$0.00	D1	36%	\$0.00	\$25,322.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,322.40
5	SRDF-AAM-T15	SAAM CAP23.01-26 LT31HOST	\$0.00	D1	36%	\$0.00	\$27,408.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27,408.60
5	SRDF-AAM-T16	SAAM CAP26.01-29 LT33HOST	\$0.00	D1	36%	\$0.00	\$29,494.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$29,494.80
5	SRDF-AAM-T17	SAAM CAP29.01-32 LT35HOST	\$0.00	D1	36%	\$0.00	\$31,581.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31,581.00
5	SRDF-AAM-T18	SAAM CAP32.01-35 LT37HOST	\$0.00	D1	36%	\$0.00	\$33,667.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33,667.20
5	SRDF-AAM-T19	SAAM CAP35.01-38 LT39HOST	\$0.00	D1	36%	\$0.00	\$35,753.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$35,753.40
5	SRDF-AAM-T20	SAAM CAP38.01-41 LT41HOST	\$0.00	D1	36%	\$0.00	\$37,839.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37,839.60
5	SRDF-AAM-T21	SAAM CAP41.01-44 LT43HOST	\$0.00	D1	36%	\$0.00	\$39,925.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39,925.80
5	SRDF-AAM-T22	SAAM CAP44.01-47 LT45HOST	\$0.00	D1	36%	\$0.00	\$42,012.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$42,012.00
5	SRDF-AAM-T23	SAAM CAP47.01-50 LT47HOST	\$0.00	D1	36%	\$0.00	\$44,098.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$44,098.20
5	SRDF-AAM-T24	SAAM CAP50.01-53 LT49HOST	\$0.00	D1	36%	\$0.00	\$46,184.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46,184.40
5	SRDF-AAM-T25	SAAM CAP53.01-56 LT51HOST	\$0.00	D1	36%	\$0.00	\$48,270.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$48,270.60
5	SRDF-AAM-T26	SAAM CAP56.01-59 LT53HOST	\$0.00	D1	36%	\$0.00	\$50,356.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$50,356.80
5	SRDF-AAM-T27	SAAM CAP59.01-62 LT55HOST	\$0.00	D1	36%	\$0.00	\$52,443.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$52,443.00
5	SRDF-AAM-T28	SAAM CAP62.01-65 LT57HOST	\$0.00	D1	36%	\$0.00	\$54,529.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54,529.20
5	SRDF-AAM-T29	SAAM CAP65.01-68 LT59HOST	\$0.00	D1	36%	\$0.00	\$56,615.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$56,615.40
5	SRDF-AAM-T30	SAAM CAP68.01-71 LT61HOST	\$0.00	D1	36%	\$0.00	\$58,701.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$58,701.60
5	SRDF-AAM-T31	SAAM CAP71.01-74 LT63HOST	\$0.00	D1	36%	\$0.00	\$60,787.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$60,787.80
5	SRDF-AAM-T32	SAAM CAP74.01-77 LT65HOST	\$0.00	D1	36%	\$0.00	\$62,874.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$62,874.00
5	SRDF-AAM-T33	SAAM CAP77.01-80 LT67HOST	\$0.00	D1	36%	\$0.00	\$64,960.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$64,960.20
5	SRDF-AAM-T34	SAAM CAP80.01-83 LT69HOST	\$0.00	D1	36%	\$0.00	\$67,046.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$67,046.40
5	SRDF-AAM-T35	SAAM CAP83.01-86 LT71HOST	\$0.00	D1	36%	\$0.00	\$69,132.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$69,132.60
5	SRDF-A-BASE	RMT ASYNC PROT-SRDFA CMPEXT-BASE	\$20,760.00	D1	36%	\$13,286.40	\$3,736.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,736.80
5	SRDF-A-BASEF	SRDF-A FENB BASE LICENSE	\$17,640.00	D1	36%	\$11,289.60	\$3,175.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,175.20
5	SRDF-A-BASEL	SRDF-A LITE BASE LICENSE	\$3,120.00	D1	36%	\$1,996.80	\$561.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$561.60
5	SRDF-A-C01	RMT ASYNC-SRDFA CMPEXT NON-SATA 0-14 TB	\$4,380.00	D1	36%	\$2,803.20	\$788.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$788.40
5	SRDF-A-C02	RMT ASYNC-SRDFA CMPEXT NON-SATA 15-25 TB	\$4,120.00	D1	36%	\$2,636.80	\$741.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$741.60
5	SRDF-A-C03	RMT ASYNC-SRDFA CMPEXT NON-SATA 26-40 TB	\$3,630.00	D1	36%	\$2,323.20	\$653.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$653.40
5	SRDF-A-C04	RMT ASYNC-SRDFA CMPEXT NON-SATA 41-60 TB	\$3,240.00	D1	36%	\$2,073.60	\$583.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$583.20
5	SRDF-A-C05	RMT ASYNC-SRDFA CMPEXT NON-SATA 61-100TB	\$2,890.00	D1	36%	\$1,849.60	\$520.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$520.20
5	SRDF-A-C06	RMT ASYNC-SRDFA CMPEXT NON-SATA 101-150T	\$2,560.00	D1	36%	\$1,638.40	\$460.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$460.80
5	SRDF-A-C07	RMT ASYNC-SRDFA CMPEXT NON-SATA 151-250T	\$2,200.00	D1	36%	\$1,408.00	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$396.00
5	SRDF-A-C08	RMT ASYNC-SRDFA CMPEXT NON-SATA 251-400T	\$1,880.00	D1	36%	\$1,203.20	\$338.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$338.40
5	SRDF-A-C09	RMT ASYNC-SRDFA CMPEXT NON-SATA 401-600T	\$1,620.00	D1	36%	\$1,036.80	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$291.60
5	SRDF-A-C10	RMT ASYNC-SRDFA CMPEXT NON-SATA 601-1000	\$1,390.00	D1	36%	\$889.60	\$250.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$250.20
5	SRDF-A-C11	RMT ASYNC-SRDFA CMPEXT NON-SATA 1001+ TB	\$1,190.00	D1	36%	\$761.60	\$214.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$214.20
5	SRDF-A-CF01	SRDF-A FENB 1TB (0-14TB)	\$3,720.00	D1	36%	\$2,380.80	\$669.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$669.60
5	SRDF-A-CF02	SRDF-A FENB 1TB (15-25TB)	\$3,500.00	D1	36%	\$2,240.00	\$630.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$630.00
5	SRDF-A-CF03	SRDF-A FENB 1TB (26-40TB)	\$3,080.00	D1	36%	\$1,971.20	\$554.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$554.40
5	SRDF-A-CF04	SRDF-A FENB 1TB (41-60TB)	\$2,750.00	D1	36%	\$1,760.00	\$495.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$495.00
5	SRDF-A-CF05	SRDF-A FENB 1TB (61-100TB)	\$2,450.00	D1	36%	\$1,568.00	\$441.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$441.00
5	SRDF-A-CF06	SRDF-A FENB 1TB (101-150TB)	\$2,170.00	D1	36%	\$1,388.80	\$390.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$390.60
5	SRDF-A-CF07	SRDF-A FENB 1TB (151-250TB)	\$1,870.00	D1	36%	\$1,196.80	\$336.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$336.60
5	SRDF-A-CF08	SRDF-A FENB 1TB (251-400TB)	\$1,590.00	D1	36%	\$1,017.60	\$286.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$286.20
5	SRDF-A-CF09	SRDF-A FENB 1TB (401-600TB)	\$1,370.00	D1	36%	\$876.80	\$246.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$246.60
5	SRDF-A-CF10	SRDF-A FENB 1TB (601-1000TB)	\$1,180.00	D1	36%	\$755.20	\$212.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$212.40
5	SRDF-A-CF11	SRDF-A FENB 1TB(1001TB OR GREATER)	\$1,010.00	D1	36%	\$646.40	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$181.80
5	SRDF-A-CL01	SRDF-A LITE 1TB (0-14TB)	\$660.00	D1	36%	\$422.40	\$118.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$118.80
5	SRDF-A-CL02	SRDF-A LITE 1TB (15-25TB)	\$620.00	D1	36%	\$396.80	\$111.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$111.60
5	SRDF-A-CL03	SRDF-A LITE 1TB (26-40TB)	\$550.00	D1	36%	\$352.00	\$99.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$99.00
5	SRDF-A-CL04	SRDF-A LITE 1TB (41-60TB)	\$490.00	D1	36%	\$313.60	\$88.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$88.20

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	SRDF-A-CL05	SRDF-A LITE 1TB (61-100TB)	\$440.00	D1	36%	\$281.60	\$79.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$79.20
5	SRDF-A-CL06	SRDF-A LITE 1TB (101-150TB)	\$390.00	D1	36%	\$249.60	\$70.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$70.20
5	SRDF-A-CL07	SRDF-A LITE 1TB (151-250TB)	\$530.00	D1	36%	\$211.20	\$59.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$59.40
5	SRDF-A-CL08	SRDF-A LITE 1TB (251-400TB)	\$290.00	D1	36%	\$185.60	\$52.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$52.20
5	SRDF-A-CL09	SRDF-A LITE 1TB (401-600TB)	\$250.00	D1	36%	\$160.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.00
5	SRDF-A-CL10	SRDF-A LITE 1TB (601-1000TB)	\$210.00	D1	36%	\$134.40	\$37.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37.80
5	SRDF-A-CL11	SRDF-A LITE 1TB(1001TB OR GREATER)	\$180.00	D1	36%	\$115.20	\$32.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$32.40
5	SRDFADD-T01	SRDF ADD CTY 0-250	\$0.00	D1	36%	\$0.00	\$1,036.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,036.80
5	SRDFADD-T02	SRDF ADD CTY .251-500	\$0.00	D1	36%	\$0.00	\$1,710.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,710.00
5	SRDFADD-T03	SRDF ADD CTY .501-750	\$0.00	D1	36%	\$0.00	\$2,383.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,383.20
5	SRDFADD-T04	SRDF ADD CTY .751-1.00	\$0.00	D1	36%	\$0.00	\$3,056.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,056.40
5	SRDFADD-T05	SRDF ADD CTY 1.01-2.00	\$0.00	D1	36%	\$0.00	\$4,446.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,446.00
5	SRDFADD-T06	SRDF ADD CTY 2.01-4.00	\$0.00	D1	36%	\$0.00	\$5,835.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,835.60
5	SRDFADD-T07	SRDF ADD CTY 4.01-6.00	\$0.00	D1	36%	\$0.00	\$7,225.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,225.20
5	SRDFADD-T08	SRDF ADD CTY 6.01-8.00	\$0.00	D1	36%	\$0.00	\$8,614.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,614.80
5	SRDFADD-T09	SRDF ADD CTY 8.01-10.00	\$0.00	D1	36%	\$0.00	\$10,004.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,004.40
5	SRDFADD-T10	SRDF ADD CTY 10.01-12.00	\$0.00	D1	36%	\$0.00	\$11,394.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,394.00
5	SRDFADD-T11	SRDF ADD CTY 12.01-14.00	\$0.00	D1	36%	\$0.00	\$12,783.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,783.60
5	SRDFADD-T12	SRDF ADD CTY 14.01-17.00	\$0.00	D1	36%	\$0.00	\$14,173.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,173.20
5	SRDFADD-T13	SRDF ADD CTY 17.01-20.00	\$0.00	D1	36%	\$0.00	\$15,562.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,562.80
5	SRDFADD-T14	SRDF ADD CTY 20.01-23.00	\$0.00	D1	36%	\$0.00	\$16,952.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,952.40
5	SRDFADDT1-4U	SRDF ADD CTY T1-T4 UPG	\$3,740.00	D1	36%	\$2,393.60	\$673.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$673.20
5	SRDFADD-T15	SRDF ADD CTY 23.01-26.00	\$0.00	D1	36%	\$0.00	\$18,342.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,342.00
5	SRDFADD-T16	SRDF ADD CTY 26.01-29.00	\$0.00	D1	36%	\$0.00	\$19,731.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,731.60
5	SRDFADD-T17	SRDF ADD CTY 29.01-32.00	\$0.00	D1	36%	\$0.00	\$21,121.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$21,121.20
5	SRDFADD-T18	SRDF ADD CTY 32.01-35.00	\$0.00	D1	36%	\$0.00	\$22,510.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22,510.80
5	SRDFADD-T19	SRDF ADD CTY 35.01-38.00	\$0.00	D1	36%	\$0.00	\$23,900.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23,900.40
5	SRDFADD-T20	SRDF ADD CTY 38.01-41.00	\$0.00	D1	36%	\$0.00	\$25,290.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,290.00
5	SRDFADD-T21	SRDF ADD CTY 41.01-44.00	\$0.00	D1	36%	\$0.00	\$26,679.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$26,679.60
5	SRDFADD-T22	SRDF ADD CTY 44.01-47.00	\$0.00	D1	36%	\$0.00	\$28,069.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28,069.20
5	SRDFADD-T23	SRDF ADD CTY 47.01-50.00	\$0.00	D1	36%	\$0.00	\$29,458.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$29,458.80
5	SRDFADD-T24	SRDF ADD CTY 50.01-53.00	\$0.00	D1	36%	\$0.00	\$30,848.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$30,848.40
5	SRDFADD-T25	SRDF ADD CTY 53.01-56.00	\$0.00	D1	36%	\$0.00	\$32,238.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$32,238.00
5	SRDFADD-T26	SRDF ADD CTY 56.01-59.00	\$0.00	D1	36%	\$0.00	\$33,627.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33,627.60
5	SRDFADD-T27	SRDF ADD CTY 59.01-62.00	\$0.00	D1	36%	\$0.00	\$35,017.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$35,017.20
5	SRDFADD-T28	SRDF ADD CTY 62.01-65.00	\$0.00	D1	36%	\$0.00	\$36,406.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36,406.80
5	SRDFADD-T29	SRDF ADD CTY 65.01-68.00	\$0.00	D1	36%	\$0.00	\$37,796.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37,796.40
5	SRDFADD-T30	SRDF ADD CTY 68.01-71.00	\$0.00	D1	36%	\$0.00	\$39,186.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39,186.00
5	SRDFADD-T31	SRDF ADD CTY 71.01-74.00	\$0.00	D1	36%	\$0.00	\$40,575.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$40,575.60
5	SRDFADD-T32	SRDF ADD CTY 74.01-77.00	\$0.00	D1	36%	\$0.00	\$41,965.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$41,965.20
5	SRDFADD-T33	SRDF ADD CTY 77.01-80.00	\$0.00	D1	36%	\$0.00	\$43,354.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$43,354.80
5	SRDFADD-T34	SRDF ADD CTY 80.01-83.00	\$0.00	D1	36%	\$0.00	\$44,744.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$44,744.40
5	SRDFADD-T35	SRDF ADD CTY 83.01-86.00	\$0.00	D1	36%	\$0.00	\$46,134.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46,134.00
5	SRDFADDT5-30U	SRDF ADD CTY T5-30 UPG	\$7,720.00	D1	36%	\$4,940.80	\$1,389.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,389.60
5	SRDFADDT5-35U	SRDF ADD CTY T5-35 UPG	\$7,720.00	D1	36%	\$4,940.80	\$1,389.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,389.60
5	SRDF-A-N01	RMT ASYNC-SRDFA CMPEXT SATA 0-14 TB	\$2,190.00	D1	36%	\$1,401.60	\$394.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$394.20
5	SRDF-A-N02	RMT ASYNC-SRDFA CMPEXT SATA 15-25 TB	\$2,060.00	D1	36%	\$1,318.40	\$370.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$370.80
5	SRDF-A-N03	RMT ASYNC-SRDFA CMPEXT SATA 26-40 TB	\$1,810.00	D1	36%	\$1,158.40	\$325.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$325.80
5	SRDF-A-N04	RMT ASYNC-SRDFA CMPEXT SATA 41-60 TB	\$1,620.00	D1	36%	\$1,036.80	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$291.60
5	SRDF-A-N05	RMT ASYNC-SRDFA CMPEXT SATA 61-100 TB	\$1,450.00	D1	36%	\$928.00	\$261.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$261.00
5	SRDF-A-N06	RMT ASYNC-SRDFA CMPEXT SATA 101-150 TB	\$1,280.00	D1	36%	\$819.20	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5	SRDF-A-N07	RMT ASYNC-SRDFA CMPEXT SATA 151-250 TB	\$1,100.00	D1	36%	\$704.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.00
5	SRDF-A-N08	RMT ASYNC-SRDFA CMPEXT SATA 251-400 TB	\$940.00	D1	36%	\$601.60	\$169.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$169.20
5	SRDF-A-N09	RMT ASYNC-SRDFA CMPEXT SATA 401-600 TB	\$810.00	D1	36%	\$518.40	\$145.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$145.80
5	SRDF-A-N10	RMT ASYNC-SRDFA CMPEXT SATA 601-1000 TB	\$690.00	D1	36%	\$441.60	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$124.20
5	SRDF-A-N11	RMT ASYNC-SRDFA CMPEXT SATA 1001+ TB	\$600.00	D1	36%	\$384.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.00
5	SRDF-A-NF01	SRDF-A FENB 1TB (0-14TB) NLT3	\$1,860.00	D1	36%	\$1,190.40	\$334.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$334.80
5	SRDF-A-NF02	SRDF-A FENB 1TB (15-25TB) NLT3	\$1,750.00	D1	36%	\$1,120.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$315.00
5	SRDF-A-NF03	SRDF-A FENB 1TB (26-40TB) NLT3	\$1,530.00	D1	36%	\$979.20	\$275.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$275.40
5	SRDF-A-NF04	SRDF-A FENB 1TB (41-60TB) NLT3	\$1,370.00	D1	36%	\$876.80	\$246.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$246.60
5	SRDF-A-NF05	SRDF-A FENB 1TB (61-100TB) NLT3	\$1,230.00	D1	36%	\$787.20	\$221.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$221.40
5	SRDF-A-NF06	SRDF-A FENB 1TB (101-150TB) NLT3	\$1,080.00	D1	36%	\$691.20	\$194.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$194.40
5	SRDF-A-NF07	SRDF-A FENB 1TB (151-250TB) NLT3	\$930.00	D1	36%	\$595.20	\$167.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$167.40
5	SRDF-A-NF08	SRDF-A FENB 1TB (251-400TB) NLT3	\$790.00	D1	36%	\$505.60	\$142.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$142.20
5	SRDF-A-NF09	SRDF-A FENB 1TB (401-600TB) NLT3	\$680.00	D1	36%	\$435.20	\$122.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$122.40
5	SRDF-A-NF10	SRDF-A FENB 1TB (601-1000TB) NLT3	\$580.00	D1	36%	\$371.20	\$104.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$104.40
5	SRDF-A-NF11	SRDF-A FENB 1TB(1001TB OR GREATER) NLT3	\$510.00	D1	36%	\$326.40	\$91.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$91.80
5	SRDF-A-NL01	SRDF-A LITE 1TB (0-14TB) NLT3	\$330.00	D1	36%	\$211.20	\$59.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$59.40
5	SRDF-A-NL02	SRDF-A LITE 1TB (15-25TB) NLT3	\$310.00	D1	36%	\$198.40	\$55.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$55.80
5	SRDF-A-NL03	SRDF-A LITE 1TB (26-40TB) NLT3	\$280.00	D1	36%	\$179.20	\$50.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$50.40
5	SRDF-A-NL04	SRDF-A LITE 1TB (41-60TB) NLT3	\$250.00	D1	36%	\$160.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.00
5	SRDF-A-NL05	SRDF-A LITE 1TB (61-100TB) NLT3	\$220.00	D1	36%	\$140.80	\$39.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39.60
5	SRDF-A-NL06	SRDF-A LITE 1TB (101-150TB) NLT3	\$200.00	D1	36%	\$128.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5	SRDF-A-NL07	SRDF-A LITE 1TB (151-250TB) NLT3	\$170.00	D1	36%	\$108.80	\$30.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$30.60
5	SRDF-A-NL08	SRDF-A LITE 1TB (251-400TB) NLT3	\$150.00	D1	36%	\$96.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.00
5	SRDF-A-NL09	SRDF-A LITE 1TB (401-600TB) NLT3	\$130.00	D1	36%	\$83.20	\$23.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23.40
5	SRDF-A-NL10	SRDF-A LITE 1TB (601-1000TB) NLT3	\$110.00	D1	36%	\$70.40	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19.80
5	SRDF-A-NL11	SRDF-A LITE 1TB(1001TB OR GREATER) NLT3	\$90.00	D1	36%	\$57.60	\$16.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16.20
5	SRDF-A-OBAS	RMT ASYNC-OPT OUT-SRDFA CMPEXT-BASE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-OPT	RMT ASYNC-OPT OUT-SRDFA CMPEXT-UPG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	SRDF-A-OUP	RMT ASYNC-SATA-OPTOUT-TR-SRDFA CMPEXT	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-R01	RMT ASYNC-SRDFA CMPEXT REG 0-14 TB	\$4,395.00	D1	36%	\$2,812.80	\$791.10	\$0.00	\$0.00	\$0.00	\$0.00	\$791.10
5	SRDF-A-R02	RMT ASYNC-SRDFA CMPEXT REG 15-25 TB	\$3,647.00	D1	36%	\$2,334.08	\$656.46	\$0.00	\$0.00	\$0.00	\$0.00	\$656.46
5	SRDF-A-R03	RMT ASYNC-SRDFA CMPEXT REG 26-40 TB	\$3,660.00	D1	36%	\$2,342.40	\$658.80	\$0.00	\$0.00	\$0.00	\$0.00	\$658.80
5	SRDF-A-R04	RMT ASYNC-SRDFA CMPEXT REG 41-60 TB	\$2,990.00	D1	36%	\$1,913.60	\$538.20	\$0.00	\$0.00	\$0.00	\$0.00	\$538.20
5	SRDF-A-R05	RMT ASYNC-SRDFA CMPEXT REG 61-100 TB	\$2,595.00	D1	36%	\$1,660.80	\$467.10	\$0.00	\$0.00	\$0.00	\$0.00	\$467.10
5	SRDF-A-R06	RMT ASYNC-SRDFA CMPEXT REG 101-150 TB	\$2,205.00	D1	36%	\$1,411.20	\$396.90	\$0.00	\$0.00	\$0.00	\$0.00	\$396.90
5	SRDF-A-R07	RMT ASYNC-SRDFA CMPEXT REG 151-250 TB	\$2,090.00	D1	36%	\$1,337.60	\$376.20	\$0.00	\$0.00	\$0.00	\$0.00	\$376.20
5	SRDF-A-R08	RMT ASYNC-SRDFA CMPEXT REG 251-400 TB	\$1,915.00	D1	36%	\$1,225.60	\$344.70	\$0.00	\$0.00	\$0.00	\$0.00	\$344.70
5	SRDF-A-R09	RMT ASYNC-SRDFA CMPEXT REG 401-600 TB	\$1,715.00	D1	36%	\$1,097.60	\$308.70	\$0.00	\$0.00	\$0.00	\$0.00	\$308.70
5	SRDF-A-R10	RMT ASYNC-SRDFA CMPEXT REG 601-1000TB	\$1,505.00	D1	36%	\$963.20	\$270.90	\$0.00	\$0.00	\$0.00	\$0.00	\$270.90
5	SRDF-A-R11	RMT ASYNC-SRDFA CMPEXT REG 1001+ TB	\$975.00	D1	36%	\$624.00	\$175.50	\$0.00	\$0.00	\$0.00	\$0.00	\$175.50
5	SRDF-A-RBAS	RMT ASYNC-PROT-SRDFA CMPEXT-BASE REG	\$22,120.00	D1	36%	\$14,156.80	\$3,981.60	\$0.00	\$0.00	\$0.00	\$0.00	\$3,981.60
5	SRDFAR-BASE	SRDFAR BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-RBASF	SRDF-A FENB REPL BASE LICENSE	\$12,740.00	D1	36%	\$8,153.60	\$2,293.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,293.20
5	SRDF-A-RBASL	SRDF-A LITE REPL BASE LICENSE	\$2,250.00	D1	36%	\$1,440.00	\$405.00	\$0.00	\$0.00	\$0.00	\$0.00	\$405.00
5	SRDFAR-C01	SRDFAR 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-C02	SRDFAR 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-C03	SRDFAR 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-C04	SRDFAR 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-C05	SRDFAR 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-C06	SRDFAR 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-C07	SRDFAR 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-C08	SRDFAR 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-C09	SRDFAR 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-C10	SRDFAR 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-C11	SRDFAR1TB(1001TB or greater)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-RF01	SRDF-A FENB REPL 1TB(0-14TB)	\$8,270.00	D1	36%	\$5,292.80	\$1,488.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,488.60
5	SRDF-A-RF02	SRDF-A FENB REPL 1TB(15-25TB)	\$6,870.00	D1	36%	\$4,396.80	\$1,236.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,236.60
5	SRDF-A-RF03	SRDF-A FENB REPL 1TB(26-40TB)	\$5,830.00	D1	36%	\$3,731.20	\$1,049.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,049.40
5	SRDF-A-RF04	SRDF-A FENB REPL 1TB(41-60TB)	\$5,180.00	D1	36%	\$3,315.20	\$932.40	\$0.00	\$0.00	\$0.00	\$0.00	\$932.40
5	SRDF-A-RF05	SRDF-A FENB REPL 1TB(61-100TB)	\$4,600.00	D1	36%	\$2,944.00	\$828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$828.00
5	SRDF-A-RF06	SRDF-A FENB REPL 1TB(101-150TB)	\$4,090.00	D1	36%	\$2,617.60	\$736.20	\$0.00	\$0.00	\$0.00	\$0.00	\$736.20
5	SRDF-A-RF07	SRDF-A FENB REPL 1TB(151-250TB)	\$3,630.00	D1	36%	\$2,323.20	\$653.40	\$0.00	\$0.00	\$0.00	\$0.00	\$653.40
5	SRDF-A-RF08	SRDF-A FENB REPL 1TB(251-400TB)	\$3,220.00	D1	36%	\$2,060.80	\$579.60	\$0.00	\$0.00	\$0.00	\$0.00	\$579.60
5	SRDF-A-RF09	SRDF-A FENB REPL 1TB(401-600TB)	\$2,860.00	D1	36%	\$1,830.40	\$514.80	\$0.00	\$0.00	\$0.00	\$0.00	\$514.80
5	SRDF-A-RF10	SRDF-A FENB REPL 1TB(601-1000TB)	\$2,550.00	D1	36%	\$1,632.00	\$459.00	\$0.00	\$0.00	\$0.00	\$0.00	\$459.00
5	SRDF-A-RF11	SRDF-A FENB REPL 1TB(1001TB OR GREATER)	\$2,250.00	D1	36%	\$1,440.00	\$405.00	\$0.00	\$0.00	\$0.00	\$0.00	\$405.00
5	SRDF-A-RL01	SRDF-A LITE REPL 1TB(0-14TB)	\$1,470.00	D1	36%	\$940.80	\$264.60	\$0.00	\$0.00	\$0.00	\$0.00	\$264.60
5	SRDF-A-RL02	SRDF-A LITE REPL 1TB(15-25TB)	\$1,220.00	D1	36%	\$780.80	\$219.60	\$0.00	\$0.00	\$0.00	\$0.00	\$219.60
5	SRDF-A-RL03	SRDF-A LITE REPL 1TB(26-40TB)	\$1,040.00	D1	36%	\$665.60	\$187.20	\$0.00	\$0.00	\$0.00	\$0.00	\$187.20
5	SRDF-A-RL04	SRDF-A LITE REPL 1TB(41-60TB)	\$920.00	D1	36%	\$588.80	\$165.60	\$0.00	\$0.00	\$0.00	\$0.00	\$165.60
5	SRDF-A-RL05	SRDF-A LITE REPL 1TB(61-100TB)	\$820.00	D1	36%	\$524.80	\$147.60	\$0.00	\$0.00	\$0.00	\$0.00	\$147.60
5	SRDF-A-RL06	SRDF-A LITE REPL 1TB(101-150TB)	\$730.00	D1	36%	\$467.20	\$131.40	\$0.00	\$0.00	\$0.00	\$0.00	\$131.40
5	SRDF-A-RL07	SRDF-A LITE REPL 1TB(151-250TB)	\$650.00	D1	36%	\$416.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$117.00
5	SRDF-A-RL08	SRDF-A LITE REPL 1TB(251-400TB)	\$570.00	D1	36%	\$364.80	\$102.60	\$0.00	\$0.00	\$0.00	\$0.00	\$102.60
5	SRDF-A-RL09	SRDF-A LITE REPL 1TB(401-600TB)	\$510.00	D1	36%	\$326.40	\$91.80	\$0.00	\$0.00	\$0.00	\$0.00	\$91.80
5	SRDF-A-RL10	SRDF-A LITE REPL 1TB(601-1000TB)	\$450.00	D1	36%	\$288.00	\$81.00	\$0.00	\$0.00	\$0.00	\$0.00	\$81.00
5	SRDF-A-RL11	SRDF-A LITE REPL 1TB(1001TB OR GREATER)	\$400.00	D1	36%	\$256.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	SRDFAR-N01	SRDFAR 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-N02	SRDFAR 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-N03	SRDFAR 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-N04	SRDFAR 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-N05	SRDFAR 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-N06	SRDFAR 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-N07	SRDFAR 1TB (151-250TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-N08	SRDFAR 1TB (251-400TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-N09	SRDFAR 1TB (401-600TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-N10	SRDFAR 1TB (601-1000TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-N11	SRDFAR1TB(1001TB or greater) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-OBAS	SRDFAR OPT OUT BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-OPT	SRDFAR OPT OUT TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-OUP	SRDFAR OPT OUT BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AR-R01	SRDFAR REPL 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AR-R02	SRDFAR REPL 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AR-R03	SRDFAR REPL 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AR-R04	SRDFAR REPL 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AR-R05	SRDFAR REPL 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AR-R06	SRDFAR REPL 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AR-R07	SRDFAR REPL 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AR-R08	SRDFAR REPL 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AR-R09	SRDFAR REPL 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AR-R10	SRDFAR REPL 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AR-R11	SRDFAR REPL 1TB(1001TB or greater)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AR-RBAS	SRDFAR REPL BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-RN-ZOS	LIC FEAT CODE MF SRDFAR	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AR-RUP	SRDFAR REPL BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-T01	AUTO REPLI 0-250	\$0.00	D1	36%	\$0.00	\$334.80	\$0.00	\$0.00	\$0.00	\$0.00	\$334.80
5	SRDFAR-T02	AUTO REPLI .251-500	\$0.00	D1	36%	\$0.00	\$552.60	\$0.00	\$0.00	\$0.00	\$0.00	\$552.60
5	SRDFAR-T03	AUTO REPLI .501-750	\$0.00	D1	36%	\$0.00	\$770.40	\$0.00	\$0.00	\$0.00	\$0.00	\$770.40

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	SRDFAR-T04	AUTO REPLI .751-1.00	\$0.00	D1	36%	\$988.20	\$0.00	\$988.20	\$0.00	\$0.00	\$0.00	\$0.00	\$988.20
5	SRDFAR-T05	AUTO REPLI 1.01-2.00	\$0.00	D1	36%	\$1,436.40	\$0.00	\$1,436.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,436.40
5	SRDFAR-T06	AUTO REPLI 2.01-4.00	\$0.00	D1	36%	\$1,884.60	\$0.00	\$1,884.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,884.60
5	SRDFAR-T07	AUTO REPLI 4.01-6.00	\$0.00	D1	36%	\$2,332.80	\$0.00	\$2,332.80	\$0.00	\$0.00	\$0.00	\$0.00	\$2,332.80
5	SRDFAR-T08	AUTO REPLI 6.01-8.00	\$0.00	D1	36%	\$2,781.00	\$0.00	\$2,781.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,781.00
5	SRDFAR-T09	AUTO REPLI 8.01-10.0	\$0.00	D1	36%	\$3,229.20	\$0.00	\$3,229.20	\$0.00	\$0.00	\$0.00	\$0.00	\$3,229.20
5	SRDFAR-T10	AUTO REPLI 10.01-12.	\$0.00	D1	36%	\$3,677.40	\$0.00	\$3,677.40	\$0.00	\$0.00	\$0.00	\$0.00	\$3,677.40
5	SRDFAR-T11	AUTO REPLI 12.01-14.	\$0.00	D1	36%	\$4,125.60	\$0.00	\$4,125.60	\$0.00	\$0.00	\$0.00	\$0.00	\$4,125.60
5	SRDFAR-T12	AUTO REPLI 14.01-17.	\$0.00	D1	36%	\$4,573.80	\$0.00	\$4,573.80	\$0.00	\$0.00	\$0.00	\$0.00	\$4,573.80
5	SRDFAR-T13	AUTO REPLI 17.01-20.00	\$0.00	D1	36%	\$5,022.00	\$0.00	\$5,022.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,022.00
5	SRDFAR-T14	AUTO REPLI 20.01-23.00	\$0.00	D1	36%	\$5,470.20	\$0.00	\$5,470.20	\$0.00	\$0.00	\$0.00	\$0.00	\$5,470.20
5	SRDFAR-T1-4U	AUTO REP T1-T4UPG	\$0.00	D1	36%	\$217.80	\$0.00	\$217.80	\$0.00	\$0.00	\$0.00	\$0.00	\$217.80
5	SRDFAR-T15	AUTO REPLI 23.01-26.00	\$0.00	D1	36%	\$5,918.40	\$0.00	\$5,918.40	\$0.00	\$0.00	\$0.00	\$0.00	\$5,918.40
5	SRDFAR-T16	AUTO REPLI 26.01-29.00	\$0.00	D1	36%	\$6,366.60	\$0.00	\$6,366.60	\$0.00	\$0.00	\$0.00	\$0.00	\$6,366.60
5	SRDFAR-T17	AUTO REPLI 29.01-32.00	\$0.00	D1	36%	\$6,814.80	\$0.00	\$6,814.80	\$0.00	\$0.00	\$0.00	\$0.00	\$6,814.80
5	SRDFAR-T18	AUTO REPLI 32.01-35.00	\$0.00	D1	36%	\$7,263.00	\$0.00	\$7,263.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,263.00
5	SRDFAR-T19	AUTO REPLI 35.01-38.00	\$0.00	D1	36%	\$7,711.20	\$0.00	\$7,711.20	\$0.00	\$0.00	\$0.00	\$0.00	\$7,711.20
5	SRDFAR-T20	AUTO REPLI 38.01-41.00	\$0.00	D1	36%	\$8,159.40	\$0.00	\$8,159.40	\$0.00	\$0.00	\$0.00	\$0.00	\$8,159.40
5	SRDFAR-T21	AUTO REPLI 41.01-44.00	\$0.00	D1	36%	\$8,607.60	\$0.00	\$8,607.60	\$0.00	\$0.00	\$0.00	\$0.00	\$8,607.60
5	SRDFAR-T22	AUTO REPLI 44.01-47.00	\$0.00	D1	36%	\$9,055.80	\$0.00	\$9,055.80	\$0.00	\$0.00	\$0.00	\$0.00	\$9,055.80
5	SRDFAR-T23	AUTO REPLI 47.01-50.00	\$0.00	D1	36%	\$9,504.00	\$0.00	\$9,504.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,504.00
5	SRDFAR-T24	AUTO REPLI 50.01-53.00	\$0.00	D1	36%	\$9,952.20	\$0.00	\$9,952.20	\$0.00	\$0.00	\$0.00	\$0.00	\$9,952.20
5	SRDFAR-T25	AUTO REPLI 53.01-56.00	\$0.00	D1	36%	\$10,400.40	\$0.00	\$10,400.40	\$0.00	\$0.00	\$0.00	\$0.00	\$10,400.40
5	SRDFAR-T26	AUTO REPLI 56.01-59.00	\$0.00	D1	36%	\$10,848.60	\$0.00	\$10,848.60	\$0.00	\$0.00	\$0.00	\$0.00	\$10,848.60
5	SRDFAR-T27	AUTO REPLI 59.01-62.00	\$0.00	D1	36%	\$11,296.80	\$0.00	\$11,296.80	\$0.00	\$0.00	\$0.00	\$0.00	\$11,296.80
5	SRDFAR-T28	AUTO REPLI 62.01-65.00	\$0.00	D1	36%	\$11,745.00	\$0.00	\$11,745.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,745.00
5	SRDFAR-T29	AUTO REPLI 65.01-68.00	\$0.00	D1	36%	\$12,193.20	\$0.00	\$12,193.20	\$0.00	\$0.00	\$0.00	\$0.00	\$12,193.20
5	SRDFAR-T30	AUTO REPLI 68.01-71.00	\$0.00	D1	36%	\$12,641.40	\$0.00	\$12,641.40	\$0.00	\$0.00	\$0.00	\$0.00	\$12,641.40
5	SRDFAR-T31	AUTO REPLI 71.01-74.00	\$0.00	D1	36%	\$13,089.60	\$0.00	\$13,089.60	\$0.00	\$0.00	\$0.00	\$0.00	\$13,089.60
5	SRDF-AR-T31	SRDF-AR CPCTY 71.01-74.00	\$0.00	D1	36%	\$13,089.60	\$0.00	\$13,089.60	\$0.00	\$0.00	\$0.00	\$0.00	\$13,089.60
5	SRDFAR-T32	AUTO REPLI 74.01-77.00	\$0.00	D1	36%	\$13,537.80	\$0.00	\$13,537.80	\$0.00	\$0.00	\$0.00	\$0.00	\$13,537.80
5	SRDF-AR-T32	SRDF-AR CPCTY 74.01-77.00	\$0.00	D1	36%	\$13,537.80	\$0.00	\$13,537.80	\$0.00	\$0.00	\$0.00	\$0.00	\$13,537.80
5	SRDFAR-T33	AUTO REPLI 77.01-80.00	\$0.00	D1	36%	\$13,986.00	\$0.00	\$13,986.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,986.00
5	SRDF-AR-T33	SRDF-AR CPCTY 77.01-80.00	\$0.00	D1	36%	\$13,986.00	\$0.00	\$13,986.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,986.00
5	SRDFAR-T34	AUTO REPLI 80.01-83.00	\$0.00	D1	36%	\$14,434.20	\$0.00	\$14,434.20	\$0.00	\$0.00	\$0.00	\$0.00	\$14,434.20
5	SRDF-AR-T34	SRDF-AR CPCTY 80.01-83.00	\$0.00	D1	36%	\$14,434.20	\$0.00	\$14,434.20	\$0.00	\$0.00	\$0.00	\$0.00	\$14,434.20
5	SRDFAR-T35	AUTO REPLI 83.01-86.00	\$0.00	D1	36%	\$14,882.40	\$0.00	\$14,882.40	\$0.00	\$0.00	\$0.00	\$0.00	\$14,882.40
5	SRDF-AR-T35	SRDF-AR CPCTY 83.01-86.00	\$0.00	D1	36%	\$14,882.40	\$0.00	\$14,882.40	\$0.00	\$0.00	\$0.00	\$0.00	\$14,882.40
5	SRDFAR-T5-35U	AUTO REP T5-T35UPG	\$0.00	D1	36%	\$448.20	\$0.00	\$448.20	\$0.00	\$0.00	\$0.00	\$0.00	\$448.20
5	SRDF-A-RUP	RMT ASYNC PROT-SRDF CMPEXT-UPG REG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-UPG	SRDFAR BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-RUPL	SRDF-A LITE REPL BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-T01	SRDF-A CTY 0-.250	\$0.00	D1	36%	\$2,073.60	\$0.00	\$2,073.60	\$0.00	\$0.00	\$0.00	\$0.00	\$2,073.60
5	SRDF-A-T02	SRDF-A CTY .251-.500	\$0.00	D1	36%	\$3,421.80	\$0.00	\$3,421.80	\$0.00	\$0.00	\$0.00	\$0.00	\$3,421.80
5	SRDF-A-T03	SRDF-A CTY .501-.750	\$0.00	D1	36%	\$4,770.00	\$0.00	\$4,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,770.00
5	SRDF-A-T04	SRDF-A CTY .751-1.00	\$0.00	D1	36%	\$6,118.20	\$0.00	\$6,118.20	\$0.00	\$0.00	\$0.00	\$0.00	\$6,118.20
5	SRDF-A-T05	SRDF-A CTY 1.01-2.00	\$0.00	D1	36%	\$8,897.40	\$0.00	\$8,897.40	\$0.00	\$0.00	\$0.00	\$0.00	\$8,897.40
5	SRDF-A-T06	SRDF-A CTY 2.01-4.00	\$0.00	D1	36%	\$11,676.60	\$0.00	\$11,676.60	\$0.00	\$0.00	\$0.00	\$0.00	\$11,676.60
5	SRDF-A-T07	SRDF-A CTY 4.01-6.00	\$0.00	D1	36%	\$14,455.80	\$0.00	\$14,455.80	\$0.00	\$0.00	\$0.00	\$0.00	\$14,455.80
5	SRDF-A-T08	SRDF-A CTY 6.01-8.00	\$0.00	D1	36%	\$17,235.00	\$0.00	\$17,235.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,235.00
5	SRDF-A-T09	SRDF-A CTY 8.01-10.00	\$0.00	D1	36%	\$20,014.20	\$0.00	\$20,014.20	\$0.00	\$0.00	\$0.00	\$0.00	\$20,014.20
5	SRDF-A-T10	SRDF-A CTY 10.01-12.00	\$0.00	D1	36%	\$22,793.40	\$0.00	\$22,793.40	\$0.00	\$0.00	\$0.00	\$0.00	\$22,793.40
5	SRDF-A-T11	SRDF-A CTY 12.01-14.00	\$0.00	D1	36%	\$25,572.60	\$0.00	\$25,572.60	\$0.00	\$0.00	\$0.00	\$0.00	\$25,572.60
5	SRDF-A-T12	SRDF-A CTY 14.01-17.00	\$0.00	D1	36%	\$28,351.80	\$0.00	\$28,351.80	\$0.00	\$0.00	\$0.00	\$0.00	\$28,351.80
5	SRDF-A-T13	SRDF-A CTY 17.01-20.00	\$0.00	D1	36%	\$31,131.00	\$0.00	\$31,131.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31,131.00
5	SRDF-A-T14	SRDF-A CTY 20.01-23.00	\$0.00	D1	36%	\$33,910.20	\$0.00	\$33,910.20	\$0.00	\$0.00	\$0.00	\$0.00	\$33,910.20
5	SRDF-A-T15	SRDF-A CTY 23.01-26.00	\$0.00	D1	36%	\$36,689.40	\$0.00	\$36,689.40	\$0.00	\$0.00	\$0.00	\$0.00	\$36,689.40
5	SRDF-A-T16	SRDF-A CTY26.01-29.00	\$0.00	D1	36%	\$39,468.60	\$0.00	\$39,468.60	\$0.00	\$0.00	\$0.00	\$0.00	\$39,468.60
5	SRDF-A-T17	SRDF-A CTY 29.01-32.00	\$0.00	D1	36%	\$42,247.80	\$0.00	\$42,247.80	\$0.00	\$0.00	\$0.00	\$0.00	\$42,247.80
5	SRDF-A-T18	SRDF-A CTY 32.01-35.00	\$0.00	D1	36%	\$45,027.00	\$0.00	\$45,027.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45,027.00
5	SRDF-A-T19	SRDF-A CTY 35.01-38.00	\$0.00	D1	36%	\$47,806.20	\$0.00	\$47,806.20	\$0.00	\$0.00	\$0.00	\$0.00	\$47,806.20
5	SRDF-AT1-T4UP	SRDF-A T1-T4 UPGRADE	\$0.00	D1	36%	\$1,348.20	\$0.00	\$1,348.20	\$0.00	\$0.00	\$0.00	\$0.00	\$1,348.20
5	SRDF-A-T20	SRDF-A CTY 38.01-41.00	\$0.00	D1	36%	\$50,585.40	\$0.00	\$50,585.40	\$0.00	\$0.00	\$0.00	\$0.00	\$50,585.40
5	SRDF-A-T21	SRDF-A CTY 41.01-44.00	\$0.00	D1	36%	\$53,364.60	\$0.00	\$53,364.60	\$0.00	\$0.00	\$0.00	\$0.00	\$53,364.60
5	SRDF-A-T22	SRDF-A CTY 44.01-47.00	\$0.00	D1	36%	\$56,143.80	\$0.00	\$56,143.80	\$0.00	\$0.00	\$0.00	\$0.00	\$56,143.80
5	SRDF-A-T23	SRDF-A CTY47.01-50.00	\$0.00	D1	36%	\$58,923.00	\$0.00	\$58,923.00	\$0.00	\$0.00	\$0.00	\$0.00	\$58,923.00
5	SRDF-A-T24	SRDF-A CTY 50.01-53.00	\$0.00	D1	36%	\$61,702.20	\$0.00	\$61,702.20	\$0.00	\$0.00	\$0.00	\$0.00	\$61,702.20
5	SRDF-A-T25	SRDF-A CTY 53.01-56.00	\$0.00	D1	36%	\$64,481.40	\$0.00	\$64,481.40	\$0.00	\$0.00	\$0.00	\$0.00	\$64,481.40
5	SRDF-A-T26	SRDF-A CTY56.01-59.00	\$0.00	D1	36%	\$67,260.60	\$0.00	\$67,260.60	\$0.00	\$0.00	\$0.00	\$0.00	\$67,260.60
5	SRDF-A-T27	SRDF-A CTY 59.01-62.00	\$0.00	D1	36%	\$70,039.80	\$0.00	\$70,039.80	\$0.00	\$0.00	\$0.00	\$0.00	\$70,039.80
5	SRDF-A-T28	SRDF-A CTY 62.01-65.00	\$0.00	D1	36%	\$72,819.00	\$0.00	\$72,819.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72,819.00
5	SRDF-A-T29	SRDF-A CTY 65.01-68.00	\$0.00	D1	36%	\$75,598.20	\$0.00	\$75,598.20	\$0.00	\$0.00	\$0.00	\$0.00	\$75,598.20
5	SRDF-A-T30	SRDF-A CTY 68.01-71.00	\$0.00	D1	36%	\$78,377.40	\$0.00	\$78,377.40	\$0.00	\$0.00	\$0.00	\$0.00	\$78,377.40
5	SRDF-A-T31	SRDF-A CPCTY 71.01-74.00	\$0.00	D1	36%	\$81,156.60	\$0.00	\$81,156.60	\$0.00	\$0.00	\$0.00	\$0.00	\$81,156.60
5	SRDF-A-T32	SRDF-A CPCTY 74.01-77.00	\$0.00	D1	36%	\$83,935.80	\$0.00	\$83,935.80	\$0.00	\$0.00	\$0.00	\$0.00	\$83,935.80
5	SRDF-A-T33	SRDF-A CPCTY 77.01-80.00	\$0.00	D1	36%	\$86,715.00	\$0.00	\$86,715.00	\$0.00	\$0.00	\$0.00	\$0.00	\$86,715.00
5	SRDF-A-T34	SRDF-A CPCTY 80.01-83.00	\$0.00	D1	36%	\$89,494.20	\$0.00	\$89,494.20	\$0.00	\$0.00	\$0.00	\$0.00	\$89,494.20
5	SRDF-A-T35	SRDF-A CPCTY 83.01-86.00	\$0.00	D1	36%	\$92,273.40	\$0.00	\$92,273.40	\$0.00	\$0.00	\$0.00	\$0.00	\$92,273.40
5	SRDF-A-T5-35U	SRDF-A T5-T35 UPGRADE	\$0.00	D1	36%	\$2,779.20	\$0.00	\$2,779.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,779.20
5	SRDF-A-UPG	RMT ASYNC PROT-SRDF CMPEXT-UPG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	SRDF-A-UPGL	SRDF-A LITE BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-BASE	SRDF-CEM BASE LICENSE	\$0.00	D1	36%	\$0.00	\$203.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$203.40
5	SRDF-CEM-C01	SRDF-CEM 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.00
5	SRDF-CEM-C02	SRDF-CEM 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$39.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39.60
5	SRDF-CEM-C03	SRDF-CEM 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5	SRDF-CEM-C04	SRDF-CEM 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$32.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$32.40
5	SRDF-CEM-C05	SRDF-CEM 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$28.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28.80
5	SRDF-CEM-C06	SRDF-CEM 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$25.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25.20
5	SRDF-CEM-C07	SRDF-CEM 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$23.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23.40
5	SRDF-CEM-C08	SRDF-CEM 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19.80
5	SRDF-CEM-C09	SRDF-CEM 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$14.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14.40
5	SRDF-CEM-C10	SRDF-CEM 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$14.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14.40
5	SRDF-CEM-C11	SRDF-CEM1TB(1001TB or greater)	\$0.00	D1	36%	\$0.00	\$12.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12.60
5	SRDF-CEM-N01	SRDF-CEM 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$21.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$21.60
5	SRDF-CEM-N02	SRDF-CEM 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19.80
5	SRDF-CEM-N03	SRDF-CEM 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18.00
5	SRDF-CEM-N04	SRDF-CEM 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$16.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16.20
5	SRDF-CEM-N05	SRDF-CEM 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$14.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14.40
5	SRDF-CEM-N06	SRDF-CEM 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$12.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12.60
5	SRDF-CEM-N07	SRDF-CEM 1TB (151-250TB) NLT3	\$0.00	D1	36%	\$0.00	\$10.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10.80
5	SRDF-CEM-N08	SRDF-CEM 1TB (251-400TB) NLT3	\$0.00	D1	36%	\$0.00	\$9.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9.00
5	SRDF-CEM-N09	SRDF-CEM 1TB (401-600TB) NLT3	\$0.00	D1	36%	\$0.00	\$7.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7.20
5	SRDF-CEM-N10	SRDF-CEM 1TB (601-1000TB) NLT3	\$0.00	D1	36%	\$0.00	\$7.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7.02
5	SRDF-CEM-N11	SRDF-CEM1TB(1001TB or greater) NLT3	\$0.00	D1	36%	\$0.00	\$6.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6.30
5	SRDF-CEM-OBAS	SRDF-CEM OPT OUT BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-OPT	SRDF-CEM OPT OUT TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-OUP	SRDF-CEM OPT OUT BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-R01	SRDF-CEM REPL 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$50.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$50.58
5	SRDF-CEM-R02	SRDF-CEM REPL 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$38.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$38.70
5	SRDF-CEM-R03	SRDF-CEM REPL 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$41.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$41.04
5	SRDF-CEM-R04	SRDF-CEM REPL 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$37.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37.44
5	SRDF-CEM-R05	SRDF-CEM REPL 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$32.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$32.76
5	SRDF-CEM-R06	SRDF-CEM REPL 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$29.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$29.34
5	SRDF-CEM-R07	SRDF-CEM REPL 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$26.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$26.46
5	SRDF-CEM-R08	SRDF-CEM REPL 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$23.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23.04
5	SRDF-CEM-R09	SRDF-CEM REPL 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19.80
5	SRDF-CEM-R10	SRDF-CEM REPL 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$15.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15.84
5	SRDF-CEM-R11	SRDF-CEM REPL 1TB(1001TB or greater)	\$0.00	D1	36%	\$0.00	\$9.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9.90
5	SRDF-CEM-RBAS	SRDF-CEM REPL BASE LICENSE	\$0.00	D1	36%	\$0.00	\$334.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$334.80
5	SRDF-CEM-RUP	SRDF-CEM REPL BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-T01	SRDFCEM CPCTY 0- 250	\$0.00	D1	36%	\$0.00	\$104.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$104.40
5	SRDF-CEM-T02	SRDFCEM CPCTY 251- 500	\$0.00	D1	36%	\$0.00	\$171.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$171.00
5	SRDF-CEM-T03	SRDFCEM CPCTY 501- 750	\$0.00	D1	36%	\$0.00	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$237.60
5	SRDF-CEM-T04	SRDFCEM CPCTY 751-1,000	\$0.00	D1	36%	\$0.00	\$304.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$304.20
5	SRDF-CEM-T05	SRDFCEM CPCTY 1,01-2,00	\$0.00	D1	36%	\$0.00	\$442.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$442.80
5	SRDF-CEM-T06	SRDFCEM CPCTY 2,01-4,00	\$0.00	D1	36%	\$0.00	\$581.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$581.40
5	SRDF-CEM-T07	SRDFCEM CPCTY 4,01-6,00	\$0.00	D1	36%	\$0.00	\$720.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$720.00
5	SRDF-CEM-T08	SRDFCEM CPCTY 6,01-8,00	\$0.00	D1	36%	\$0.00	\$858.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$858.60
5	SRDF-CEM-T09	SRDFCEM CPCTY 8,01-10,00	\$0.00	D1	36%	\$0.00	\$997.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$997.20
5	SRDF-CEM-T10	SRDFCEM CPCTY 10,01-12,00	\$0.00	D1	36%	\$0.00	\$1,135.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,135.80
5	SRDF-CEM-T11	SRDFCEM CPCTY 12,01-14,00	\$0.00	D1	36%	\$0.00	\$1,274.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,274.40
5	SRDF-CEM-T12	SRDFCEM CPCTY 14,01-17,00	\$0.00	D1	36%	\$0.00	\$1,413.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,413.00
5	SRDF-CEM-T13	SRDFCEM CPCTY 17,01-20,00	\$0.00	D1	36%	\$0.00	\$1,551.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,551.60
5	SRDF-CEM-T14	SRDFCEM CPCTY 20,01-23,00	\$0.00	D1	36%	\$0.00	\$1,690.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,690.20
5	SRDF-CEM-T15	SRDFCEM CPCTY 23,01-26,00	\$0.00	D1	36%	\$0.00	\$1,828.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,828.80
5	SRDF-CEM-T16	SRDFCEM CPCTY 26,01-29,00	\$0.00	D1	36%	\$0.00	\$1,967.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,967.40
5	SRDF-CEM-T17	SRDFCEM CPCTY 29,01-32,00	\$0.00	D1	36%	\$0.00	\$2,106.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,106.00
5	SRDF-CEM-T18	SRDFCEM CPCTY 32,01-35,00	\$0.00	D1	36%	\$0.00	\$2,244.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,244.60
5	SRDF-CEM-T19	SRDFCEM CPCTY 35,01-38,00	\$0.00	D1	36%	\$0.00	\$2,383.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,383.20
5	SRDF-CEM-T20	SRDFCEM CPCTY 38,01-41,00	\$0.00	D1	36%	\$0.00	\$2,521.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,521.80
5	SRDF-CEM-T21	SRDFCEM CPCTY 41,01-44,00	\$0.00	D1	36%	\$0.00	\$2,660.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,660.40
5	SRDF-CEM-T22	SRDFCEM CPCTY 44,01-47,00	\$0.00	D1	36%	\$0.00	\$2,799.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,799.00
5	SRDF-CEM-T23	SRDFCEM CPCTY 47,01-50,00	\$0.00	D1	36%	\$0.00	\$2,937.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,937.60
5	SRDF-CEM-T24	SRDFCEM CPCTY 50,01-53,00	\$0.00	D1	36%	\$0.00	\$3,076.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,076.20
5	SRDF-CEM-T25	SRDFCEM CPCTY 53,01-56,00	\$0.00	D1	36%	\$0.00	\$3,214.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,214.80
5	SRDF-CEM-T26	SRDFCEM CPCTY 56,01-59,00	\$0.00	D1	36%	\$0.00	\$3,353.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,353.40
5	SRDF-CEM-T27	SRDFCEM CPCTY 59,01-62,00	\$0.00	D1	36%	\$0.00	\$3,492.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,492.00
5	SRDF-CEM-T28	SRDFCEM CPCTY 62,01-65,00	\$0.00	D1	36%	\$0.00	\$3,630.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,630.60
5	SRDF-CEM-T29	SRDFCEM CPCTY 65,01-68,00	\$0.00	D1	36%	\$0.00	\$3,769.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,769.20
5	SRDF-CEM-T30	SRDFCEM CPCTY 68,01-71,00	\$0.00	D1	36%	\$0.00	\$3,907.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,907.80
5	SRDF-CEM-T31	SRDFCEM CPCTY 71,01-74,00	\$0.00	D1	36%	\$0.00	\$4,046.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,046.40
5	SRDF-CEM-T32	SRDFCEM CPCTY 74,01-77,00	\$0.00	D1	36%	\$0.00	\$4,185.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,185.00
5	SRDF-CEM-T33	SRDFCEM CPCTY 77,01-80,00	\$0.00	D1	36%	\$0.00	\$4,323.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,323.60
5	SRDF-CEM-T34	SRDFCEM CPCTY 80,01-83,00	\$0.00	D1	36%	\$0.00	\$4,462.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,462.20
5	SRDF-CEM-T35	SRDFCEM CPCTY 83,01-86,00	\$0.00	D1	36%	\$0.00	\$4,600.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,600.80
5	SRDF-CEM-UPG	SRDF-CEM BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEV-BASE	SRDF-CEV BASE LICENSE	\$0.00	D1	36%	\$0.00	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$291.60
5	SRDF-CEV-C01	SRDF-CEV 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$63.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$63.00
5	SRDF-CEV-C02	SRDF-CEV 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$57.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$57.60
5	SRDF-CEV-C03	SRDF-CEV 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$52.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$52.20

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SRDF-CEV-C04	SRDF-CEV 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$46.80	\$0.00	\$0.00	\$0.00	\$0.00	\$46.80
5	SRDF-CEV-C05	SRDF-CEV 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$41.40
5	SRDF-CEV-C06	SRDF-CEV 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5	SRDF-CEV-C07	SRDF-CEV 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$32.40	\$0.00	\$0.00	\$0.00	\$0.00	\$32.40
5	SRDF-CEV-C08	SRDF-CEV 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.00
5	SRDF-CEV-C09	SRDF-CEV 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$21.60	\$0.00	\$0.00	\$0.00	\$0.00	\$21.60
5	SRDF-CEV-C10	SRDF-CEV 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$19.80
5	SRDF-CEV-C11	SRDF-CEV1TB(1001-1500TB)	\$0.00	D1	36%	\$0.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18.00
5	SRDF-CEV-N01	SRDF-CEV 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$31.50
5	SRDF-CEV-N02	SRDF-CEV 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$28.80	\$0.00	\$0.00	\$0.00	\$0.00	\$28.80
5	SRDF-CEV-N03	SRDF-CEV 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$26.10	\$0.00	\$0.00	\$0.00	\$0.00	\$26.10
5	SRDF-CEV-N04	SRDF-CEV 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$23.40	\$0.00	\$0.00	\$0.00	\$0.00	\$23.40
5	SRDF-CEV-N05	SRDF-CEV 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$20.70	\$0.00	\$0.00	\$0.00	\$0.00	\$20.70
5	SRDF-CEV-N06	SRDF-CEV 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18.00
5	SRDF-CEV-N07	SRDF-CEV 1TB (151-250TB) NLT3	\$0.00	D1	36%	\$0.00	\$16.20	\$0.00	\$0.00	\$0.00	\$0.00	\$16.20
5	SRDF-CEV-N08	SRDF-CEV 1TB (251-400TB) NLT3	\$0.00	D1	36%	\$0.00	\$13.50	\$0.00	\$0.00	\$0.00	\$0.00	\$13.50
5	SRDF-CEV-N09	SRDF-CEV 1TB (401-600TB) NLT3	\$0.00	D1	36%	\$0.00	\$10.80	\$0.00	\$0.00	\$0.00	\$0.00	\$10.80
5	SRDF-CEV-N10	SRDF-CEV 1TB (601-1000TB) NLT3	\$0.00	D1	36%	\$0.00	\$9.90	\$0.00	\$0.00	\$0.00	\$0.00	\$9.90
5	SRDF-CEV-N11	SRDF-CEV1TB(1001-1500TB) NLT3	\$0.00	D1	36%	\$0.00	\$9.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9.00
5	SRDF-CEV-R01	SRDF-CEV REPL 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$158.40	\$0.00	\$0.00	\$0.00	\$0.00	\$158.40
5	SRDF-CEV-R02	SRDF-CEV REPL 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$124.20
5	SRDF-CEV-R03	SRDF-CEV REPL 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$111.60	\$0.00	\$0.00	\$0.00	\$0.00	\$111.60
5	SRDF-CEV-R04	SRDF-CEV REPL 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$100.80	\$0.00	\$0.00	\$0.00	\$0.00	\$100.80
5	SRDF-CEV-R05	SRDF-CEV REPL 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$86.40	\$0.00	\$0.00	\$0.00	\$0.00	\$86.40
5	SRDF-CEV-R06	SRDF-CEV REPL 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$73.80	\$0.00	\$0.00	\$0.00	\$0.00	\$73.80
5	SRDF-CEV-R07	SRDF-CEV REPL 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$66.60	\$0.00	\$0.00	\$0.00	\$0.00	\$66.60
5	SRDF-CEV-R08	SRDF-CEV REPL 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$54.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54.00
5	SRDF-CEV-R09	SRDF-CEV REPL 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.00
5	SRDF-CEV-R10	SRDF-CEV REPL 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$41.40
5	SRDF-CEV-R11	SRDF-CEV REPL 1TB(1001-1500TB)	\$0.00	D1	36%	\$0.00	\$34.20	\$0.00	\$0.00	\$0.00	\$0.00	\$34.20
5	SRDF-CEV-RBAS	SRDF-CEV REPL BASE LICENSE	\$0.00	D1	36%	\$0.00	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$291.60
5	SRDF-CEV-RUP	SRDF-CEV REPL BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEV-T01	SRDFCEV CPCTY 0-.250	\$0.00	D1	36%	\$0.00	\$104.40	\$0.00	\$0.00	\$0.00	\$0.00	\$104.40
5	SRDF-CEV-T02	SRDFCEV CPCTY .251-.500	\$0.00	D1	36%	\$0.00	\$171.00	\$0.00	\$0.00	\$0.00	\$0.00	\$171.00
5	SRDF-CEV-T03	SRDFCEV CPCTY .501-.750	\$0.00	D1	36%	\$0.00	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$237.60
5	SRDF-CEV-T04	SRDFCEV CPCTY .751-1.00	\$0.00	D1	36%	\$0.00	\$304.20	\$0.00	\$0.00	\$0.00	\$0.00	\$304.20
5	SRDF-CEV-T05	SRDFCEV CPCTY 1.01-2.00	\$0.00	D1	36%	\$0.00	\$442.80	\$0.00	\$0.00	\$0.00	\$0.00	\$442.80
5	SRDF-CEV-T06	SRDFCEV CPCTY 2.01-4.00	\$0.00	D1	36%	\$0.00	\$581.40	\$0.00	\$0.00	\$0.00	\$0.00	\$581.40
5	SRDF-CEV-T07	SRDFCEV CPCTY 4.01-6.00	\$0.00	D1	36%	\$0.00	\$720.00	\$0.00	\$0.00	\$0.00	\$0.00	\$720.00
5	SRDF-CEV-T08	SRDFCEV CPCTY 6.01-8.00	\$0.00	D1	36%	\$0.00	\$858.60	\$0.00	\$0.00	\$0.00	\$0.00	\$858.60
5	SRDF-CEV-T09	SRDFCEV CPCTY 8.01-10.00	\$0.00	D1	36%	\$0.00	\$997.20	\$0.00	\$0.00	\$0.00	\$0.00	\$997.20
5	SRDF-CEV-T10	SRDFCEV CPCTY 10.01-12.00	\$0.00	D1	36%	\$0.00	\$1,135.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,135.80
5	SRDF-CEV-T11	SRDFCEV CPCTY 12.01-14.00	\$0.00	D1	36%	\$0.00	\$1,274.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,274.40
5	SRDF-CEV-T12	SRDFCEV CPCTY 14.01-17.00	\$0.00	D1	36%	\$0.00	\$1,413.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,413.00
5	SRDF-CEV-T13	SRDFCEV CPCTY 17.01-20.00	\$0.00	D1	36%	\$0.00	\$1,551.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,551.60
5	SRDF-CEV-T14	SRDFCEV CPCTY 20.01-23.00	\$0.00	D1	36%	\$0.00	\$1,690.20	\$0.00	\$0.00	\$0.00	\$0.00	\$1,690.20
5	SRDF-CEV-T15	SRDFCEV CPCTY 23.01-26.00	\$0.00	D1	36%	\$0.00	\$1,828.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,828.80
5	SRDF-CEV-T16	SRDFCEV CPCTY 26.01-29.00	\$0.00	D1	36%	\$0.00	\$1,967.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,967.40
5	SRDF-CEV-T17	SRDFCEV CPCTY 29.01-32.00	\$0.00	D1	36%	\$0.00	\$2,106.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,106.00
5	SRDF-CEV-T18	SRDFCEV CPCTY 32.01-35.00	\$0.00	D1	36%	\$0.00	\$2,244.60	\$0.00	\$0.00	\$0.00	\$0.00	\$2,244.60
5	SRDF-CEV-T19	SRDFCEV CPCTY 35.01-38.00	\$0.00	D1	36%	\$0.00	\$2,383.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,383.20
5	SRDF-CEV-T20	SRDFCEV CPCTY 38.01-41.00	\$0.00	D1	36%	\$0.00	\$2,521.80	\$0.00	\$0.00	\$0.00	\$0.00	\$2,521.80
5	SRDF-CEV-T21	SRDFCEV CPCTY 41.01-44.00	\$0.00	D1	36%	\$0.00	\$2,660.40	\$0.00	\$0.00	\$0.00	\$0.00	\$2,660.40
5	SRDF-CEV-T22	SRDFCEV CPCTY 44.01-47.00	\$0.00	D1	36%	\$0.00	\$2,799.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,799.00
5	SRDF-CEV-T23	SRDFCEV CPCTY 47.01-50.00	\$0.00	D1	36%	\$0.00	\$2,937.60	\$0.00	\$0.00	\$0.00	\$0.00	\$2,937.60
5	SRDF-CEV-T24	SRDFCEV CPCTY 50.01-53.00	\$0.00	D1	36%	\$0.00	\$3,076.20	\$0.00	\$0.00	\$0.00	\$0.00	\$3,076.20
5	SRDF-CEV-T25	SRDFCEV CPCTY 53.01-56.00	\$0.00	D1	36%	\$0.00	\$3,214.80	\$0.00	\$0.00	\$0.00	\$0.00	\$3,214.80
5	SRDF-CEV-T26	SRDFCEV CPCTY 56.01-59.00	\$0.00	D1	36%	\$0.00	\$3,353.40	\$0.00	\$0.00	\$0.00	\$0.00	\$3,353.40
5	SRDF-CEV-T27	SRDFCEV CPCTY 59.01-62.00	\$0.00	D1	36%	\$0.00	\$3,492.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,492.00
5	SRDF-CEV-T28	SRDFCEV CPCTY 62.01-65.00	\$0.00	D1	36%	\$0.00	\$3,630.60	\$0.00	\$0.00	\$0.00	\$0.00	\$3,630.60
5	SRDF-CEV-T29	SRDFCEV CPCTY 65.01-68.00	\$0.00	D1	36%	\$0.00	\$3,769.20	\$0.00	\$0.00	\$0.00	\$0.00	\$3,769.20
5	SRDF-CEV-T30	SRDFCEV CPCTY 68.01-71.00	\$0.00	D1	36%	\$0.00	\$3,907.80	\$0.00	\$0.00	\$0.00	\$0.00	\$3,907.80
5	SRDF-CEV-T31	SRDFCEV CPCTY 71.01-74.00	\$0.00	D1	36%	\$0.00	\$4,046.40	\$0.00	\$0.00	\$0.00	\$0.00	\$4,046.40
5	SRDF-CEV-T32	SRDFCEV CPCTY 74.01-77.00	\$0.00	D1	36%	\$0.00	\$4,185.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,185.00
5	SRDF-CEV-T33	SRDFCEV CPCTY 77.01-80.00	\$0.00	D1	36%	\$0.00	\$4,323.60	\$0.00	\$0.00	\$0.00	\$0.00	\$4,323.60
5	SRDF-CEV-T34	SRDFCEV CPCTY 80.01-83.00	\$0.00	D1	36%	\$0.00	\$4,462.20	\$0.00	\$0.00	\$0.00	\$0.00	\$4,462.20
5	SRDF-CEV-T35	SRDFCEV CPCTY 83.01-86.00	\$0.00	D1	36%	\$0.00	\$4,600.80	\$0.00	\$0.00	\$0.00	\$0.00	\$4,600.80
5	SRDF-CEV-UPG	SRDF-CEV BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-BASE	SRDF-CG BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-C01	SRDF-CG 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-C02	SRDF-CG 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-C03	SRDF-CG 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-C04	SRDF-CG 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-C05	SRDF-CG 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-C06	SRDF-CG 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-C07	SRDF-CG 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-C08	SRDF-CG 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-C09	SRDF-CG 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-C10	SRDF-CG 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-C11	SRDF-CG1TB(1001TB or greater)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	SRDF-CG-N01	SRDF-CG 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-N02	SRDF-CG 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-N03	SRDF-CG 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-N04	SRDF-CG 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-N05	SRDF-CG 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-N06	SRDF-CG 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-N07	SRDF-CG 1TB (151-250TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-N08	SRDF-CG 1TB (251-400TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-N09	SRDF-CG 1TB (401-600TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-N10	SRDF-CG 1TB (601-1000TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-N11	SRDF-CG1TB(1001TB or greater) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-OBAS	SRDF-CG OPT OUT BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-OPT	SRDF-CG OPT OUT TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-OUP	SRDF-CG OPT OUT BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-R01	SRDF-CG REPL 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-R02	SRDF-CG REPL 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-R03	SRDF-CG REPL 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-R04	SRDF-CG REPL 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-R05	SRDF-CG REPL 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-R06	SRDF-CG REPL 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-R07	SRDF-CG REPL 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-R08	SRDF-CG REPL 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-R09	SRDF-CG REPL 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-R10	SRDF-CG REPL 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-R11	SRDF-CG REPL 1TB(1001TB or greater)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-RBAS	SRDF-CG REPL BASE LICENS	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-RUP	SRDF-CG REPL BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCG-T01	SRDFCG CAPACITY 0-.250	\$0.00	D1	36%	\$0.00	\$334.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$334.80
5	SRDFCG-T02	SRDFCG CAPACITY .251-.500	\$0.00	D1	36%	\$0.00	\$552.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$552.60
5	SRDFCG-T03	SRDFCG CAPACITY .501-.750	\$0.00	D1	36%	\$0.00	\$770.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$770.40
5	SRDFCG-T04	SRDFCG CAPACITY .751-1.00	\$0.00	D1	36%	\$0.00	\$988.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$988.20
5	SRDFCG-T05	SRDFCG CAPACITY 1.01-2.00	\$0.00	D1	36%	\$0.00	\$1,436.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,436.40
5	SRDFCG-T06	SRDFCG CAPACITY 2.01-4.00	\$0.00	D1	36%	\$0.00	\$1,884.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,884.60
5	SRDFCG-T07	SRDFCG CAPACITY 4.01-6.00	\$0.00	D1	36%	\$0.00	\$2,332.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,332.80
5	SRDFCG-T08	SRDFCG CAPACITY 6.01-8.00	\$0.00	D1	36%	\$0.00	\$2,781.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,781.00
5	SRDFCG-T09	SRDFCG CAPACITY 8.01-10.0	\$0.00	D1	36%	\$0.00	\$3,229.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,229.20
5	SRDFCG-T10	SRDFCG CAPACITY 10.01-12.	\$0.00	D1	36%	\$0.00	\$3,677.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,677.40
5	SRDFCG-T11	SRDFCG CAPACITY 12.01-14.	\$0.00	D1	36%	\$0.00	\$4,125.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,125.60
5	SRDFCG-T12	SRDFCG CAPACITY 14.01-17.	\$0.00	D1	36%	\$0.00	\$4,573.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,573.80
5	SRDFCG-T13	SRDFCG CPCTY 17.01-20.00	\$0.00	D1	36%	\$0.00	\$5,022.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,022.00
5	SRDFCG-T14	SRDFCG CPCTY 20.01-23.00	\$0.00	D1	36%	\$0.00	\$5,470.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,470.20
5	SRDFCG-T1-4U	SRDFCG T1-T4 UPGRADE	\$0.00	D1	36%	\$0.00	\$217.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$217.80
5	SRDFCG-T15	SRDFCG CPCTY 23.01-26.00	\$0.00	D1	36%	\$0.00	\$5,918.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,918.40
5	SRDFCG-T16	SRDFCG CPCTY 26.01-29.00	\$0.00	D1	36%	\$0.00	\$6,366.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,366.60
5	SRDFCG-T17	SRDFCG CPCTY 29.01-32.00	\$0.00	D1	36%	\$0.00	\$6,814.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,814.80
5	SRDFCG-T18	SRDFCG CPCTY 32.01-35.00	\$0.00	D1	36%	\$0.00	\$7,263.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,263.00
5	SRDFCG-T19	SRDFCG CPCTY 35.01-38.00	\$0.00	D1	36%	\$0.00	\$7,711.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,711.20
5	SRDFCG-T20	SRDFCG CPCTY 38.01-41.00	\$0.00	D1	36%	\$0.00	\$8,159.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,159.40
5	SRDFCG-T21	SRDFCG CPCTY 41.01-44.00	\$0.00	D1	36%	\$0.00	\$8,607.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,607.60
5	SRDFCG-T22	SRDFCG CPCTY 44.01-47.00	\$0.00	D1	36%	\$0.00	\$9,055.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,055.80
5	SRDFCG-T23	SRDFCG CPCTY 47.01-50.00	\$0.00	D1	36%	\$0.00	\$9,504.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,504.00
5	SRDFCG-T24	SRDFCG CPCTY 50.01-53.00	\$0.00	D1	36%	\$0.00	\$9,952.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,952.20
5	SRDFCG-T25	SRDFCG CPCTY 53.01-56.00	\$0.00	D1	36%	\$0.00	\$10,400.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,400.40
5	SRDFCG-T26	SRDFCG CPCTY 56.01-59.00	\$0.00	D1	36%	\$0.00	\$10,848.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,848.60
5	SRDFCG-T27	SRDFCG CPCTY 59.01-62.00	\$0.00	D1	36%	\$0.00	\$11,296.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,296.80
5	SRDFCG-T28	SRDFCG CPCTY 62.01-65.00	\$0.00	D1	36%	\$0.00	\$11,745.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,745.00
5	SRDFCG-T29	SRDFCG CPCTY 65.01-68.00	\$0.00	D1	36%	\$0.00	\$12,193.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,193.20
5	SRDFCG-T30	SRDFCG CPCTY 68.01-71.00	\$0.00	D1	36%	\$0.00	\$12,641.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,641.40
5	SRDFCG-T31	SRDFCG CPCTY 71.01-74.00	\$0.00	D1	36%	\$0.00	\$13,089.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,089.60
5	SRDFCG-T32	SRDFCG CPCTY 74.01-77.00	\$0.00	D1	36%	\$0.00	\$13,537.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,537.80
5	SRDFCG-T33	SRDFCG CPCTY 77.01-80.00	\$0.00	D1	36%	\$0.00	\$13,986.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,986.00
5	SRDFCG-T34	SRDFCG CPCTY 80.01-83.00	\$0.00	D1	36%	\$0.00	\$14,434.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,434.20
5	SRDFCG-T35	SRDFCG CPCTY 83.01-86.00	\$0.00	D1	36%	\$0.00	\$14,882.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,882.40
5	SRDFCG-T5-35U	SRDFCG T5-T35 UPGRADE	\$0.00	D1	36%	\$0.00	\$448.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$448.20
5	SRDF-CG-UPG	SRDF-CG BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCM-T1-4U	SRDFCM T1-T4 UPGRADE	\$0.00	D1	36%	\$0.00	\$66.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$66.60
5	SRDFCM-T5-35U	SRDFCM T5-T35 UPRG	\$0.00	D1	36%	\$0.00	\$138.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$138.60
5	SRDF-CR-BASE	CASCADED SRDF BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-C01	CASCADED SRDF 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-C02	CASCADED SRDF 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-C03	CASCADED SRDF 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-C04	CASCADED SRDF 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-C05	CASCADED SRDF 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-C06	CASCADED SRDF 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-C07	CASCADED SRDF 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-C08	CASCADED SRDF 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-C09	CASCADED SRDF 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-C10	CASCADED SRDF 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-C11	CASCADED SRDF 1TB(1001-1500TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-N01	CASCADED SRDF 1TB(0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	SRDF-CR-N02	CASCADED SRDF 1TB(15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-N03	CASCADED SRDF 1TB(26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-N04	CASCADED SRDF 1TB(41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-N05	CASCADED SRDF 1TB(61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-N06	CASCADED SRDF 1TB(101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-N07	CASCADED SRDF 1TB(151-250TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-N08	CASCADED SRDF 1TB(251-400TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-N09	CASCADED SRDF 1TB(401-600TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-N10	CASCADED SRDF 1TB(601-1000TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-N11	CASCADED SRDF 1TB(1001-1500TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-OPN	RT FOR CASCADED SRDF OPEN SYSTEMS	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-R01	CASCADED SRDF REPL 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-R02	CASCADED SRDF REPL 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-R03	CASCADED SRDF REPL 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-R04	CASCADED SRDF REPL 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-R05	CASCADED SRDF REPL 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-R06	CASCADED SRDF REPL 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-R07	CASCADED SRDF REPL 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-R08	CASCADED SRDF REPL 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-R09	CASCADED SRDF REPL 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-R10	CASCADED SRDF REPL 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-R11	CASCADED SRDF REPL 1TB(1001-1500TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-RBAS	CASCADED SRDF REPL BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-RUP	CASCADED SRDF REPL BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-UPG	CASCADED SRDF BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-ZOS	RT FOR CASCADED SRDF MAINFRAME	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCV-T1-4U	SRDFCEV T5-T35 UPGRADE	\$0.00	D1	36%	\$0.00	\$66.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$66.60
5	SRDFCV-T5-35U	SRDFCEV T5-T35 UPGR	\$0.00	D1	36%	\$0.00	\$138.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$138.60
5	SRDF-DM-BASE	SRDF-DM BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-C01	SRDF-DM 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-C02	SRDF-DM 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-C03	SRDF-DM 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-C04	SRDF-DM 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-C05	SRDF-DM 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-C06	SRDF-DM 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-C07	SRDF-DM 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-C08	SRDF-DM 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-C09	SRDF-DM 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-C10	SRDF-DM 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-C11	SRDF-DM1TB(1001TB or greater)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-N01	SRDF-DM 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-N02	SRDF-DM 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-N03	SRDF-DM 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-N04	SRDF-DM 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-N05	SRDF-DM 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-N06	SRDF-DM 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-N07	SRDF-DM 1TB (151-250TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-N08	SRDF-DM 1TB (251-400TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-N09	SRDF-DM 1TB (401-600TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-N10	SRDF-DM 1TB (601-1000TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-N11	SRDF-DM1TB(1001TB or greater) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-OBAS	SRDF-DM OPT OUT BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-OPT	SRDF-DM OPT OUT TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-OUP	SRDF-DM OPT OUT BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-R01	SRDF-DM REPL 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-R02	SRDF-DM REPL 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-R03	SRDF-DM REPL 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-R04	SRDF-DM REPL 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-R05	SRDF-DM REPL 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-R06	SRDF-DM REPL 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-R07	SRDF-DM REPL 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-R08	SRDF-DM REPL 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-R09	SRDF-DM REPL 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-R10	SRDF-DM REPL 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-R11	SRDF-DM REPL 1TB (1001TB or greater)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-RBAS	SRDF-DM REPL BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-RUP	SRDF-DM REPL BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-T1	DM CPCTY 0-.250	\$0.00	D1	36%	\$0.00	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$414.00
5	SRDF-DM-T10	DM CPCTY 10.01-12.00	\$0.00	D1	36%	\$0.00	\$5,360.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,360.40
5	SRDF-DM-T11	DM CPCTY 12.01-14.00	\$0.00	D1	36%	\$0.00	\$6,044.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,044.40
5	SRDF-DM-T12	DM CPCTY 14.01-17.00	\$0.00	D1	36%	\$0.00	\$6,728.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,728.40
5	SRDF-DM-T13	DM CPCTY 17.01-20.00	\$0.00	D1	36%	\$0.00	\$7,412.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,412.40
5	SRDF-DM-T14	DM CPCTY 20.01-23.00	\$0.00	D1	36%	\$0.00	\$8,096.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,096.40
5	SRDF-DM-T15	DM CPCTY 23.01-26.00	\$0.00	D1	36%	\$0.00	\$8,780.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,780.40
5	SRDF-DM-T16	DM CPCTY 26.01-29.00	\$0.00	D1	36%	\$0.00	\$9,464.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,464.40
5	SRDF-DM-T17	DM CPCTY 29.01-32.00	\$0.00	D1	36%	\$0.00	\$10,148.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,148.40
5	SRDF-DM-T18	DM CPCTY 32.01-35.00	\$0.00	D1	36%	\$0.00	\$10,832.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,832.40
5	SRDF-DM-T19	DM CPCTY 35.01-38.00	\$0.00	D1	36%	\$0.00	\$11,516.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,516.40
5	SRDF-DM-T2	DM CPCTY .251-.500	\$0.00	D1	36%	\$0.00	\$694.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$694.80
5	SRDF-DM-T20	DM CPCTY 38.01-41.00	\$0.00	D1	36%	\$0.00	\$12,200.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,200.40

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SRDF-DM-T21	DM CPCTY 41.01-44.00	\$0.00	D1	36%	\$0.00	\$12,884.40	\$0.00	\$0.00	\$0.00	\$0.00	\$12,884.40
5	SRDF-DM-T22	DM CPCTY 44.01-47.00	\$0.00	D1	36%	\$0.00	\$13,568.40	\$0.00	\$0.00	\$0.00	\$0.00	\$13,568.40
5	SRDF-DM-T23	DM CPCTY 47.01-50.00	\$0.00	D1	36%	\$0.00	\$14,252.40	\$0.00	\$0.00	\$0.00	\$0.00	\$14,252.40
5	SRDF-DM-T24	DM CPCTY 50.01-53.00	\$0.00	D1	36%	\$0.00	\$14,936.40	\$0.00	\$0.00	\$0.00	\$0.00	\$14,936.40
5	SRDF-DM-T25	DM CPCTY 53.01-56.00	\$0.00	D1	36%	\$0.00	\$15,620.40	\$0.00	\$0.00	\$0.00	\$0.00	\$15,620.40
5	SRDF-DM-T26	DM CPCTY 56.01-59.00	\$0.00	D1	36%	\$0.00	\$16,304.40	\$0.00	\$0.00	\$0.00	\$0.00	\$16,304.40
5	SRDF-DM-T27	DM CPCTY 59.01-62.00	\$0.00	D1	36%	\$0.00	\$16,988.40	\$0.00	\$0.00	\$0.00	\$0.00	\$16,988.40
5	SRDF-DM-T28	DM CPCTY 62.01-65.00	\$0.00	D1	36%	\$0.00	\$17,672.40	\$0.00	\$0.00	\$0.00	\$0.00	\$17,672.40
5	SRDF-DM-T29	DM CPCTY 65.01-68.00	\$0.00	D1	36%	\$0.00	\$18,356.40	\$0.00	\$0.00	\$0.00	\$0.00	\$18,356.40
5	SRDF-DM-T3	DM CPCTY .501-750	\$0.00	D1	36%	\$0.00	\$975.60	\$0.00	\$0.00	\$0.00	\$0.00	\$975.60
5	SRDF-DM-T30	DM CPCTY 68.01-71.00	\$0.00	D1	36%	\$0.00	\$19,040.40	\$0.00	\$0.00	\$0.00	\$0.00	\$19,040.40
5	SRDF-DM-T31	SRDF-DM CPCTY 71.01-74.00	\$0.00	D1	36%	\$0.00	\$19,724.40	\$0.00	\$0.00	\$0.00	\$0.00	\$19,724.40
5	SRDF-DM-T32	SRDF-DM CPCTY 74.01-77.00	\$0.00	D1	36%	\$0.00	\$20,408.40	\$0.00	\$0.00	\$0.00	\$0.00	\$20,408.40
5	SRDF-DM-T33	SRDF-DM CPCTY 77.01-80.00	\$0.00	D1	36%	\$0.00	\$21,092.40	\$0.00	\$0.00	\$0.00	\$0.00	\$21,092.40
5	SRDF-DM-T34	SRDF-DM CPCTY 80.01-83.00	\$0.00	D1	36%	\$0.00	\$21,776.40	\$0.00	\$0.00	\$0.00	\$0.00	\$21,776.40
5	SRDF-DM-T35	SRDF-DM CPCTY 83.01-86.00	\$0.00	D1	36%	\$0.00	\$22,460.40	\$0.00	\$0.00	\$0.00	\$0.00	\$22,460.40
5	SRDF-DM-T4	DM CPCTY .751-1.00	\$0.00	D1	36%	\$0.00	\$1,256.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,256.40
5	SRDF-DM-T5	DM CPCTY 1.01-2.00	\$0.00	D1	36%	\$0.00	\$1,940.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,940.40
5	SRDF-DM-T6	DM CPCTY 2.01-4.00	\$0.00	D1	36%	\$0.00	\$2,624.40	\$0.00	\$0.00	\$0.00	\$0.00	\$2,624.40
5	SRDF-DM-T7	DM CPCTY 4.01-6.00	\$0.00	D1	36%	\$0.00	\$3,308.40	\$0.00	\$0.00	\$0.00	\$0.00	\$3,308.40
5	SRDF-DM-T8	DM CPCTY 6.01-8.00	\$0.00	D1	36%	\$0.00	\$3,992.40	\$0.00	\$0.00	\$0.00	\$0.00	\$3,992.40
5	SRDF-DM-T9	DM CPCTY 8.01-10.00	\$0.00	D1	36%	\$0.00	\$4,676.40	\$0.00	\$0.00	\$0.00	\$0.00	\$4,676.40
5	SRDF-DM-UPG	SRDF-DM BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-EDP-OBAS	SRDF-EDP OPT OUT BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-EDP-OPT	SRDF-EDP OPT OUT TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-EDP-OUP	SRDF-EDP OPT OUT BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-HP-MC	SRDF HP METRO CLUST 3X	\$0.00	D1	36%	\$0.00	\$653.40	\$0.00	\$0.00	\$0.00	\$0.00	\$653.40
5	SRDF-RUN-AS4	SRDF AS4 RUNTIME NO CHRG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-RUN-MFCG	SRDF MFCG RUNTIME NO CHRG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-RUN-MSP	SRDF MSP RUNTIME NO CHRG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-RUN-OPEN	SRDF OPEN RUNTIME NO CHRG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-RUN-S390	SRDF S390 RUNTIME NO CHRG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-RUN-TPF	SRDF TPF RUNTIME NO CHRG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-RUN-VOS	SRDF VOS RUNTIME NO CHRG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSADD-BASE	RMT SYNC-ADD ON-SRDFS CMPPEER-BASE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-C01	RMT SYNC-ADD-SRDFS CMPPEER NONSATA 0-14TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-C02	RMT SYNC-ADD-SRDFS CMPPEER NONSATA 15-25T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-C03	RMT SYNC-ADD-SRDFS CMPPEER NONSATA 26-40T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-C04	RMT SYNC-ADD-SRDFS CMPPEER NONSATA 41-60T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-C05	RMT SYNC-ADD-SRDFS CMPPEER NONSATA61-100T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-C06	RMT SYNC-ADD-SRDFS CMPPEER NOSATA101-150T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-C07	RMT SYNC-ADD-SRDFS CMPPEER NOSATA151-250T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-C08	RMT SYNC-ADD-SRDFS CMPPEER NOSATA251-400T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-C09	RMT SYNC-ADD-SRDFS CMPPEER NOSATA401-600T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-C10	RMT SYNC-ADD-SRDFS CMPPEER NOSATA601-1000	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-C11	RMT SYNC-ADD-SRDFS CMPPEER NONSATA1001+TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-N01	RMT SYNC-ADD-SRDFS CMPPEER SATA 0-14 TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-N02	RMT SYNC-ADD-SRDFS CMPPEER SATA 15-25 TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-N03	RMT SYNC-ADD-SRDFS CMPPEER SATA 26-40 TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-N04	RMT SYNC-ADD-SRDFS CMPPEER SATA 41-60 TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-N05	RMT SYNC-ADD-SRDFS CMPPEER SATA 61-100TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-N06	RMT SYNC-ADD-SRDFS CMPPEER SATA 101-150T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-N07	RMT SYNC-ADD-SRDFS CMPPEER SATA 151-250T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-N08	RMT SYNC-ADD-SRDFS CMPPEER SATA 251-400T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-N09	RMT SYNC-ADD-SRDFS CMPPEER SATA 401-600T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-N10	RMT SYNC-ADD-SRDFS CMPPEER SATA 601-1000	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-N11	RMT SYNC-ADD-SRDFS CMPPEER SATA1001+ TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSADD-OBAS	RMT SYNC-ADD-OPT OUT-SRDFS CMPPEER-BASE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-OPT	RMT SYNC-ADD-OPT OUT-SRDFS CMPPEER-UPG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSADD-OUP	RMT SYNC-ADD-OPT OUT-SRDFS CMPPEERSATA-TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-T01	SRDFS ADD 0-.250 TB	\$0.00	D1	36%	\$0.00	\$1,036.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,036.80
5	SRDFS-ADD-T02	SRDFS ADD .251-500 TB	\$0.00	D1	36%	\$0.00	\$1,710.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,710.00
5	SRDFS-ADD-T03	SRDFS ADD .501-750 TB	\$0.00	D1	36%	\$0.00	\$2,383.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,383.20
5	SRDFS-ADD-T04	SRDFS ADD .751-1.00 TB	\$0.00	D1	36%	\$0.00	\$3,056.40	\$0.00	\$0.00	\$0.00	\$0.00	\$3,056.40
5	SRDFS-ADD-T05	SRDFS ADD 1.01-2.00 TB	\$0.00	D1	36%	\$0.00	\$4,446.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,446.00
5	SRDFS-ADD-T06	SRDFS ADD 2.01-4.00 TB	\$0.00	D1	36%	\$0.00	\$5,835.60	\$0.00	\$0.00	\$0.00	\$0.00	\$5,835.60
5	SRDFS-ADD-T07	SRDFS ADD 4.01-6.00 TB	\$0.00	D1	36%	\$0.00	\$7,225.20	\$0.00	\$0.00	\$0.00	\$0.00	\$7,225.20
5	SRDFS-ADD-T08	SRDFS ADD 6.01-8.00 TB	\$0.00	D1	36%	\$0.00	\$8,614.80	\$0.00	\$0.00	\$0.00	\$0.00	\$8,614.80
5	SRDFS-ADD-T09	SRDFS ADD 8.01-10.00 TB	\$0.00	D1	36%	\$0.00	\$10,004.40	\$0.00	\$0.00	\$0.00	\$0.00	\$10,004.40
5	SRDFS-ADD-T10	SRDFS ADD 10.01-12.00 TB	\$0.00	D1	36%	\$0.00	\$11,394.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,394.00
5	SRDFS-ADD-T11	SRDFS ADD 12.01-14.00 TB	\$0.00	D1	36%	\$0.00	\$12,783.60	\$0.00	\$0.00	\$0.00	\$0.00	\$12,783.60
5	SRDFS-ADD-T12	SRDFS ADD 14.01-17.00 TB	\$0.00	D1	36%	\$0.00	\$14,173.20	\$0.00	\$0.00	\$0.00	\$0.00	\$14,173.20
5	SRDFS-ADD-T13	SRDFS ADD 17.01-20.00 TB	\$0.00	D1	36%	\$0.00	\$15,562.80	\$0.00	\$0.00	\$0.00	\$0.00	\$15,562.80
5	SRDFS-ADD-T14	SRDFS ADD 20.01-23.00 TB	\$0.00	D1	36%	\$0.00	\$16,952.40	\$0.00	\$0.00	\$0.00	\$0.00	\$16,952.40
5	SRDFS-ADD-T15	SRDFS ADD 23.01-26.00 TB	\$0.00	D1	36%	\$0.00	\$18,342.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,342.00
5	SRDFS-ADD-T16	SRDFS ADD 26.01-29.00 TB	\$0.00	D1	36%	\$0.00	\$19,731.60	\$0.00	\$0.00	\$0.00	\$0.00	\$19,731.60
5	SRDFS-ADD-T17	SRDFS ADD 29.01-32.00 TB	\$0.00	D1	36%	\$0.00	\$21,121.20	\$0.00	\$0.00	\$0.00	\$0.00	\$21,121.20
5	SRDFS-ADD-T18	SRDFS ADD 32.01-35.00 TB	\$0.00	D1	36%	\$0.00	\$22,510.80	\$0.00	\$0.00	\$0.00	\$0.00	\$22,510.80
5	SRDFS-ADD-T19	SRDFS ADD 35.01-38.00 TB	\$0.00	D1	36%	\$0.00	\$23,900.40	\$0.00	\$0.00	\$0.00	\$0.00	\$23,900.40
5	SRDFS-ADD-T20	SRDFS ADD 38.01-41.00 TB	\$0.00	D1	36%	\$0.00	\$25,290.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,290.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	SRDFS-ADD-T21	SRDFS ADD 41.01-44.00 TB	\$0.00	D1	36%	\$0.00	\$0.00	\$26,679.60	\$0.00	\$0.00	\$0.00	\$0.00	\$26,679.60
5	SRDFS-ADD-T22	SRDFS ADD 44.01-47.00 TB	\$0.00	D1	36%	\$0.00	\$0.00	\$28,069.20	\$0.00	\$0.00	\$0.00	\$0.00	\$28,069.20
5	SRDFS-ADD-T23	SRDFS ADD 47.01-50.00 TB	\$0.00	D1	36%	\$0.00	\$0.00	\$29,458.80	\$0.00	\$0.00	\$0.00	\$0.00	\$29,458.80
5	SRDFS-ADD-T24	SRDFS ADD 50.01-53.00 TB	\$0.00	D1	36%	\$0.00	\$0.00	\$30,848.40	\$0.00	\$0.00	\$0.00	\$0.00	\$30,848.40
5	SRDFS-ADD-T25	SRDFS ADD 53.01-56.00 TB	\$0.00	D1	36%	\$0.00	\$0.00	\$32,238.00	\$0.00	\$0.00	\$0.00	\$0.00	\$32,238.00
5	SRDFS-ADD-T26	SRDFS ADD 56.01-59.00 TB	\$0.00	D1	36%	\$0.00	\$0.00	\$33,627.60	\$0.00	\$0.00	\$0.00	\$0.00	\$33,627.60
5	SRDFS-ADD-T27	SRDFS ADD 59.01-62.00 TB	\$0.00	D1	36%	\$0.00	\$0.00	\$35,017.20	\$0.00	\$0.00	\$0.00	\$0.00	\$35,017.20
5	SRDFS-ADD-T28	SRDFS ADD 62.01-65.00 TB	\$0.00	D1	36%	\$0.00	\$0.00	\$36,406.80	\$0.00	\$0.00	\$0.00	\$0.00	\$36,406.80
5	SRDFS-ADD-T29	SRDFS ADD 65.01-68.00 TB	\$0.00	D1	36%	\$0.00	\$0.00	\$37,796.40	\$0.00	\$0.00	\$0.00	\$0.00	\$37,796.40
5	SRDFS-ADD-T30	SRDFS ADD 68.01-71.00 TB	\$0.00	D1	36%	\$0.00	\$0.00	\$39,186.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39,186.00
5	SRDFS-ADD-T31	SRDFS ADD 71.01-74.00 TB	\$0.00	D1	36%	\$0.00	\$0.00	\$40,575.60	\$0.00	\$0.00	\$0.00	\$0.00	\$40,575.60
5	SRDFS-ADD-T32	SRDFS ADD 74.01-77.00 TB	\$0.00	D1	36%	\$0.00	\$0.00	\$41,965.20	\$0.00	\$0.00	\$0.00	\$0.00	\$41,965.20
5	SRDFS-ADD-T33	SRDFS ADD 77.01-80.00 TB	\$0.00	D1	36%	\$0.00	\$0.00	\$43,354.80	\$0.00	\$0.00	\$0.00	\$0.00	\$43,354.80
5	SRDFS-ADD-T34	SRDFS ADD 80.01-83.00 TB	\$0.00	D1	36%	\$0.00	\$0.00	\$44,744.40	\$0.00	\$0.00	\$0.00	\$0.00	\$44,744.40
5	SRDFS-ADD-T35	SRDFS ADD 83.01-86.00 TB	\$0.00	D1	36%	\$0.00	\$0.00	\$46,134.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46,134.00
5	SRDFSADD-UPG	RMT SYNC-ADD ON-SRDFS CMPPEER-UPG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADT1-4U	SRDFS ADD T1-T4 UPG	\$3,740.00	D1	36%	\$2,393.60	\$673.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$673.20
5	SRDFS-ADT5-35	SRDFS ADD T5-35 UPG	\$7,720.00	D1	36%	\$4,940.80	\$1,389.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,389.60
5	SRDF-S-BASE	RMT SYNC-PROT-SRDFS CMPPEER-BASE	\$20,760.00	D1	36%	\$13,286.40	\$3,796.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,796.80
5	SRDF-S-BASEF	SRDF-S FENB BASE LICENSE	\$17,640.00	D1	36%	\$11,289.60	\$3,175.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,175.20
5	SRDF-S-BASEL	SRDF-S LITE BASE LICENSE	\$3,120.00	D1	36%	\$1,996.80	\$561.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$561.60
5	SRDF-S-C01	RMT SYNC-SRDFS CMPPEER NON-SATA 0-14 TB	\$4,380.00	D1	36%	\$2,803.20	\$788.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$788.40
5	SRDF-S-C02	RMT SYNC-SRDFS CMPPEER NON-SATA 15-25 TB	\$4,120.00	D1	36%	\$2,636.80	\$741.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$741.60
5	SRDF-S-C03	RMT SYNC-SRDFS CMPPEER NON-SATA 26-40 TB	\$3,630.00	D1	36%	\$2,323.20	\$653.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$653.40
5	SRDF-S-C04	RMT SYNC-SRDFS CMPPEER NON-SATA 41-60 TB	\$3,240.00	D1	36%	\$2,073.60	\$583.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$583.20
5	SRDF-S-C05	RMT SYNC-SRDFS CMPPEER NON-SATA 61-100TB	\$2,890.00	D1	36%	\$1,849.60	\$520.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$520.20
5	SRDF-S-C06	RMT SYNC-SRDFS CMPPEER NON-SATA 101-150T	\$2,560.00	D1	36%	\$1,638.40	\$460.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$460.80
5	SRDF-S-C07	RMT SYNC-SRDFS CMPPEER NON-SATA 151-250T	\$2,200.00	D1	36%	\$1,408.00	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$396.00
5	SRDF-S-C08	RMT SYNC-SRDFS CMPPEER NON-SATA 251-400T	\$1,880.00	D1	36%	\$1,203.20	\$338.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$338.40
5	SRDF-S-C09	RMT SYNC-SRDFS CMPPEER NON-SATA 401-600T	\$1,620.00	D1	36%	\$1,036.80	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$291.60
5	SRDF-S-C10	RMT SYNC-SRDFS CMPPEER NON-SATA 601-1000	\$1,390.00	D1	36%	\$889.60	\$250.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$250.20
5	SRDF-S-C11	RMT SYNC-SRDFS CMPPEER NON-SATA 1001+ TB	\$1,190.00	D1	36%	\$761.60	\$214.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$214.20
5	SRDF-S-CF01	SRDF-S FENB 1TB (0-14TB)	\$3,720.00	D1	36%	\$2,380.80	\$669.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$669.60
5	SRDF-S-CF02	SRDF-S FENB 1TB (15-25TB)	\$3,500.00	D1	36%	\$2,240.00	\$630.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$630.00
5	SRDF-S-CF03	SRDF-S FENB 1TB (26-40TB)	\$3,080.00	D1	36%	\$1,971.20	\$554.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$554.40
5	SRDF-S-CF04	SRDF-S FENB 1TB (41-60TB)	\$2,750.00	D1	36%	\$1,760.00	\$495.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$495.00
5	SRDF-S-CF05	SRDF-S FENB 1TB (61-100TB)	\$2,450.00	D1	36%	\$1,568.00	\$441.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$441.00
5	SRDF-S-CF06	SRDF-S FENB 1TB (101-150TB)	\$2,170.00	D1	36%	\$1,388.80	\$390.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$390.60
5	SRDF-S-CF07	SRDF-S FENB 1TB (151-250TB)	\$1,870.00	D1	36%	\$1,196.80	\$336.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$336.60
5	SRDF-S-CF08	SRDF-S FENB 1TB (251-400TB)	\$1,590.00	D1	36%	\$1,017.60	\$286.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$286.20
5	SRDF-S-CF09	SRDF-S FENB 1TB (401-600TB)	\$1,370.00	D1	36%	\$876.80	\$246.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$246.60
5	SRDF-S-CF10	SRDF-S FENB 1TB (601-1000TB)	\$1,180.00	D1	36%	\$755.20	\$212.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$212.40
5	SRDF-S-CF11	SRDF-S FENB 1TB(1001TB OR GREATER)	\$1,010.00	D1	36%	\$646.40	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$181.80
5	SRDF-S-CL01	SRDF-S LITE 1TB (0-14TB)	\$660.00	D1	36%	\$422.40	\$118.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$118.80
5	SRDF-S-CL02	SRDF-S LITE 1TB (15-25TB)	\$620.00	D1	36%	\$396.80	\$111.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$111.60
5	SRDF-S-CL03	SRDF-S LITE 1TB (26-40TB)	\$550.00	D1	36%	\$352.00	\$99.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$99.00
5	SRDF-S-CL04	SRDF-S LITE 1TB (41-60TB)	\$490.00	D1	36%	\$313.60	\$88.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$88.20
5	SRDF-S-CL05	SRDF-S LITE 1TB (61-100TB)	\$440.00	D1	36%	\$281.60	\$79.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$79.20
5	SRDF-S-CL06	SRDF-S LITE 1TB (101-150TB)	\$390.00	D1	36%	\$249.60	\$70.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$70.20
5	SRDF-S-CL07	SRDF-S LITE 1TB (151-250TB)	\$330.00	D1	36%	\$211.20	\$59.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$59.40
5	SRDF-S-CL08	SRDF-S LITE 1TB (251-400TB)	\$290.00	D1	36%	\$185.60	\$52.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$52.20
5	SRDF-S-CL09	SRDF-S LITE 1TB (401-600TB)	\$250.00	D1	36%	\$160.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.00
5	SRDF-S-CL10	SRDF-S LITE 1TB (601-1000TB)	\$210.00	D1	36%	\$134.40	\$37.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37.80
5	SRDF-S-CL11	SRDF-S LITE 1TB(1001TB OR GREATER)	\$180.00	D1	36%	\$115.20	\$32.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$32.40
5	SRDF-S-N01	RMT SYNC-SRDFS CMPPEER SATA 0-14 TB	\$2,190.00	D1	36%	\$1,401.60	\$394.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$394.20
5	SRDF-S-N02	RMT SYNC-SRDFS CMPPEER SATA 15-25 TB	\$2,060.00	D1	36%	\$1,318.40	\$370.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$370.80
5	SRDF-S-N03	RMT SYNC-SRDFS CMPPEER SATA 26-40 TB	\$1,810.00	D1	36%	\$1,158.40	\$325.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$325.80
5	SRDF-S-N04	RMT SYNC-SRDFS CMPPEER SATA 41-60 TB	\$1,620.00	D1	36%	\$1,036.80	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$291.60
5	SRDF-S-N05	RMT SYNC-SRDFS CMPPEER SATA 61-100 TB	\$1,450.00	D1	36%	\$928.00	\$261.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$261.00
5	SRDF-S-N06	RMT SYNC-SRDFS CMPPEER SATA 101-150 TB	\$1,280.00	D1	36%	\$819.20	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5	SRDF-S-N07	RMT SYNC-SRDFS CMPPEER SATA 151-250 TB	\$1,100.00	D1	36%	\$704.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.00
5	SRDF-S-N08	RMT SYNC-SRDFS CMPPEER SATA 251-400 TB	\$940.00	D1	36%	\$601.60	\$169.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$169.20
5	SRDF-S-N09	RMT SYNC-SRDFS CMPPEER SATA 401-600 TB	\$810.00	D1	36%	\$518.40	\$145.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$145.80
5	SRDF-S-N10	RMT SYNC-SRDFS CMPPEER SATA 601-1000 TB	\$690.00	D1	36%	\$441.60	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$124.20
5	SRDF-S-N11	RMT SYNC-SRDFS CMPPEER SATA 1001+ TB	\$600.00	D1	36%	\$384.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.00
5	SRDF-S-NF01	SRDF-S FENB 1TB (0-14TB) NLT3	\$1,860.00	D1	36%	\$1,190.40	\$334.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$334.80
5	SRDF-S-NF02	SRDF-S FENB 1TB (15-25TB) NLT3	\$1,750.00	D1	36%	\$1,120.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$315.00
5	SRDF-S-NF03	SRDF-S FENB 1TB (26-40TB) NLT3	\$1,530.00	D1	36%	\$979.20	\$275.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$275.40
5	SRDF-S-NF04	SRDF-S FENB 1TB (41-60TB) NLT3	\$1,370.00	D1	36%	\$876.80	\$246.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$246.60
5	SRDF-S-NF05	SRDF-S FENB 1TB (61-100TB) NLT3	\$1,230.00	D1	36%	\$787.20	\$221.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$221.40
5	SRDF-S-NF06	SRDF-S FENB 1TB (101-150TB) NLT3	\$1,080.00	D1	36%	\$691.20	\$194.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$194.40
5	SRDF-S-NF07	SRDF-S FENB 1TB (151-250TB) NLT3	\$930.00	D1	36%	\$595.20	\$167.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$167.40
5	SRDF-S-NF08	SRDF-S FENB 1TB (251-400TB) NLT3	\$790.00	D1	36%	\$505.60	\$142.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$142.20
5	SRDF-S-NF09	SRDF-S FENB 1TB (401-600TB) NLT3	\$680.00	D1	36%	\$435.20	\$122.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$122.40
5	SRDF-S-NF10	SRDF-S FENB 1TB (601-1000TB) NLT3	\$580.00	D1	36%	\$371.20	\$104.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$104.40
5	SRDF-S-NF11	SRDF-S FENB 1TB(1001TB OR GREATER) NLT3	\$510.00	D1	36%	\$326.40	\$91.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$91.80
5	SRDF-S-NL01	SRDF-S LITE 1TB (0-14TB) NLT3	\$330.00	D1	36%	\$211.20	\$59.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$59.40
5	SRDF-S-NL02	SRDF-S LITE 1TB (15-25TB) NLT3	\$310.00	D1	36%	\$198.40	\$55.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$55.80
5	SRDF-S-NL03	SRDF-S LITE 1TB (26-40TB) NLT3	\$280.00	D1	36%	\$179.20	\$50.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$50.40
5	SRDF-S-NL04	SRDF-S LITE 1TB (41-60TB) NLT3	\$250.00	D1	36%	\$160.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	SRDF-S-NL05	SRDF-S LITE 1TB (61-100TB) NLT3	\$220.00	D1	36%	\$140.80	\$39.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39.60
5	SRDF-S-NL06	SRDF-S LITE 1TB (101-150TB) NLT3	\$200.00	D1	36%	\$128.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5	SRDF-S-NL07	SRDF-S LITE 1TB (151-250TB) NLT3	\$170.00	D1	36%	\$108.80	\$30.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$30.60
5	SRDF-S-NL08	SRDF-S LITE 1TB (251-400TB) NLT3	\$150.00	D1	36%	\$96.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.00
5	SRDF-S-NL09	SRDF-S LITE 1TB (401-600TB) NLT3	\$130.00	D1	36%	\$83.20	\$23.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23.40
5	SRDF-S-NL10	SRDF-S LITE 1TB (601-1000TB) NLT3	\$110.00	D1	36%	\$70.40	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19.80
5	SRDF-S-NL11	SRDF-S LITE 1TB(1001TB OR GREATER) NLT3	\$90.00	D1	36%	\$57.60	\$16.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16.20
5	SRDF-S-OBAS	RMT SYNC-OPT OUT-SRDFS CMPPEER-BASE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-OPT	RMT SYNC-OPT OUT-SRDFS CMPPEER-UPG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-OUP	RMT SYNC-SATA-OPTOUT-TR-SRDFS CMPPEER	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-R01	RMT SYNC-SRDFS CMPPEER REG 0-14 TB	\$4,395.00	D1	36%	\$2,812.80	\$791.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$791.10
5	SRDF-S-R02	RMT SYNC-SRDFS CMPPEER REG 15-25 TB	\$3,647.00	D1	36%	\$2,334.08	\$656.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$656.46
5	SRDF-S-R03	RMT SYNC-SRDFS CMPPEER REG 26-40 TB	\$3,660.00	D1	36%	\$2,342.40	\$658.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$658.80
5	SRDF-S-R04	RMT SYNC-SRDFS CMPPEER REG 41-60 TB	\$2,990.00	D1	36%	\$1,913.60	\$538.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$538.20
5	SRDF-S-R05	RMT SYNC-SRDFS CMPPEER REG 61-100 TB	\$2,595.00	D1	36%	\$1,660.80	\$467.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$467.10
5	SRDF-S-R06	RMT SYNC-SRDFS CMPPEER REG 101-150 TB	\$2,205.00	D1	36%	\$1,411.20	\$396.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$396.90
5	SRDF-S-R07	RMT SYNC-SRDFS CMPPEER REG 151-250 TB	\$2,090.00	D1	36%	\$1,337.60	\$376.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$376.20
5	SRDF-S-R08	RMT SYNC-SRDFS CMPPEER REG 251-400 TB	\$1,915.00	D1	36%	\$1,225.60	\$344.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$344.70
5	SRDF-S-R09	RMT SYNC-SRDFS CMPPEER REG 401-600 TB	\$1,715.00	D1	36%	\$1,097.60	\$308.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$308.70
5	SRDF-S-R10	RMT SYNC-SRDFS CMPPEER REG 601-1000TB	\$1,505.00	D1	36%	\$963.20	\$270.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.90
5	SRDF-S-R11	RMT SYNC-SRDFS CMPPEER REG 1001+ TB	\$975.00	D1	36%	\$624.00	\$175.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$175.50
5	SRDF-S-RBAS	RMT SYNC PROT-SRDFS CMPPEER-BASE REG	\$22,120.00	D1	36%	\$14,156.80	\$3,981.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,981.60
5	SRDF-S-RBASF	SRDF-S FENB REPL BASE LICENSE	\$12,740.00	D1	36%	\$8,153.60	\$2,293.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,293.20
5	SRDF-S-RBASL	SRDF-S LITE REPL BASE LICENSE	\$2,250.00	D1	36%	\$1,440.00	\$405.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$405.00
5	SRDF-S-RF01	SRDF-S FENB REPL 1TB (0-14TB)	\$8,270.00	D1	36%	\$5,292.80	\$1,488.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,488.60
5	SRDF-S-RF02	SRDF-S FENB REPL 1TB (15-25TB)	\$6,870.00	D1	36%	\$4,396.80	\$1,236.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,236.60
5	SRDF-S-RF03	SRDF-S FENB REPL 1TB (26-40TB)	\$5,830.00	D1	36%	\$3,731.20	\$1,049.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,049.40
5	SRDF-S-RF04	SRDF-S FENB REPL 1TB (41-60TB)	\$5,180.00	D1	36%	\$3,315.20	\$932.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$932.40
5	SRDF-S-RF05	SRDF-S FENB REPL 1TB (61-100TB)	\$4,600.00	D1	36%	\$2,944.00	\$828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$828.00
5	SRDF-S-RF06	SRDF-S FENB REPL 1TB (101-150TB)	\$4,090.00	D1	36%	\$2,617.60	\$736.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$736.20
5	SRDF-S-RF07	SRDF-S FENB REPL 1TB (151-250TB)	\$3,630.00	D1	36%	\$2,323.20	\$653.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$653.40
5	SRDF-S-RF08	SRDF-S FENB REPL 1TB (251-400TB)	\$3,220.00	D1	36%	\$2,060.80	\$579.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$579.60
5	SRDF-S-RF09	SRDF-S FENB REPL 1TB (401-600TB)	\$2,860.00	D1	36%	\$1,830.40	\$514.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$514.80
5	SRDF-S-RF10	SRDF-S FENB REPL 1TB (601-1000TB)	\$2,550.00	D1	36%	\$1,632.00	\$459.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$459.00
5	SRDF-S-RF11	SRDF-S FENB REPL 1TB (1001TB OR GREATER)	\$2,250.00	D1	36%	\$1,440.00	\$405.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$405.00
5	SRDF-S-RL01	SRDF-S LITE REPL 1TB (0-14TB)	\$1,470.00	D1	36%	\$940.80	\$264.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$264.60
5	SRDF-S-RL02	SRDF-S LITE REPL 1TB (15-25TB)	\$1,220.00	D1	36%	\$780.80	\$219.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$219.60
5	SRDF-S-RL03	SRDF-S LITE REPL 1TB (26-40TB)	\$1,040.00	D1	36%	\$665.60	\$187.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$187.20
5	SRDF-S-RL04	SRDF-S LITE REPL 1TB (41-60TB)	\$920.00	D1	36%	\$588.80	\$165.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$165.60
5	SRDF-S-RL05	SRDF-S LITE REPL 1TB (61-100TB)	\$820.00	D1	36%	\$524.80	\$147.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$147.60
5	SRDF-S-RL06	SRDF-S LITE REPL 1TB (101-150TB)	\$730.00	D1	36%	\$467.20	\$131.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$131.40
5	SRDF-S-RL07	SRDF-S LITE REPL 1TB (151-250TB)	\$650.00	D1	36%	\$416.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$117.00
5	SRDF-S-RL08	SRDF-S LITE REPL 1TB (251-400TB)	\$570.00	D1	36%	\$364.80	\$102.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$102.60
5	SRDF-S-RL09	SRDF-S LITE REPL 1TB (401-600TB)	\$510.00	D1	36%	\$326.40	\$91.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$91.80
5	SRDF-S-RL10	SRDF-S LITE REPL 1TB (601-1000TB)	\$450.00	D1	36%	\$288.00	\$81.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$81.00
5	SRDF-S-RL11	SRDF-S LITE REPL 1TB (1001TB OR GREATER)	\$400.00	D1	36%	\$256.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	SRDF-S-RN-OPN	RT FOR SRDF-S ON OPEN SYS	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-RN-ZOS	SRDFS RUNTIME FOR ZOS	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-RUP	RMT SYNC PROT-SRDFS CMPPEER-UPG REG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-RUPL	SRDF-S LITE REPL BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-T01	SRDF-S CAPACITY 0-250	\$0.00	D1	36%	\$0.00	\$2,073.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,073.60
5	SRDF-S-T02	SRDF-S CAPACITY 251-500	\$0.00	D1	36%	\$0.00	\$3,421.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,421.80
5	SRDF-S-T03	SRDF-S CAPACITY 501-750	\$0.00	D1	36%	\$0.00	\$4,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,770.00
5	SRDF-S-T04	SRDF-S CAPACITY 751-1.00	\$0.00	D1	36%	\$0.00	\$6,118.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,118.20
5	SRDF-S-T05	SRDF-S CAPACITY 1.01-2.00	\$0.00	D1	36%	\$0.00	\$8,897.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,897.40
5	SRDF-S-T06	SRDF-S CAPACITY 2.01-4.00	\$0.00	D1	36%	\$0.00	\$11,676.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,676.60
5	SRDF-S-T07	SRDF-S CAPACTY 4.01-6.00	\$0.00	D1	36%	\$0.00	\$14,455.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,455.80
5	SRDF-S-T08	SRDF-S CAPACITY 6.01-8.00	\$0.00	D1	36%	\$0.00	\$17,235.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,235.00
5	SRDF-S-T09	SRDF-S CAPACITY 8.01-10.0	\$0.00	D1	36%	\$0.00	\$20,014.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,014.20
5	SRDF-S-T10	SRDF-S CAPACITY 10.01-12.	\$0.00	D1	36%	\$0.00	\$22,793.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22,793.40
5	SRDF-S-T11	SRDF-S CAPACITY 12.01-14.	\$0.00	D1	36%	\$0.00	\$25,572.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,572.60
5	SRDF-S-T12	SRDF-S CAPACITY 14.01-17.	\$0.00	D1	36%	\$0.00	\$28,351.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28,351.80
5	SRDF-S-T13	SRDF-S CPCTY 17.01-20.00	\$0.00	D1	36%	\$0.00	\$31,131.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31,131.00
5	SRDF-S-T14	SRDF-S CPCTY 20.01-23.00	\$0.00	D1	36%	\$0.00	\$33,910.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33,910.20
5	SRDF-S-T14-4U	SRDF-S T1-14 UPGRADE	\$0.00	D1	36%	\$0.00	\$1,348.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,348.20
5	SRDF-S-T15	SRDF-S CPCTY 23.01-26.00	\$0.00	D1	36%	\$0.00	\$36,689.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36,689.40
5	SRDF-S-T16	SRDF-S CPCTY 26.01-29.00	\$0.00	D1	36%	\$0.00	\$39,468.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39,468.60
5	SRDF-S-T17	SRDF-S CPCTY 29.01-32.00	\$0.00	D1	36%	\$0.00	\$42,247.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$42,247.80
5	SRDF-S-T18	SRDF-S CPCTY 32.01-35.00	\$0.00	D1	36%	\$0.00	\$45,027.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45,027.00
5	SRDF-S-T19	SRDF-S CPCTY 35.01-38.00	\$0.00	D1	36%	\$0.00	\$47,806.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$47,806.20
5	SRDF-S-T20	SRDF-S CPCTY 38.01-41.00	\$0.00	D1	36%	\$0.00	\$50,585.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$50,585.40
5	SRDF-S-T21	SRDF-S CPCTY 41.01-44.00	\$0.00	D1	36%	\$0.00	\$53,364.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$53,364.60
5	SRDF-S-T22	SRDF-S CPCTY 44.01-47.00	\$0.00	D1	36%	\$0.00	\$56,143.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$56,143.80
5	SRDF-S-T23	SRDF-S CPCTY 47.01-50.00	\$0.00	D1	36%	\$0.00	\$58,923.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$58,923.00
5	SRDF-S-T24	SRDF-S CPCTY 50.01-53.00	\$0.00	D1	36%	\$0.00	\$61,702.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$61,702.20
5	SRDF-S-T25	SRDF-S CPCTY 53.01-56.00	\$0.00	D1	36%	\$0.00	\$64,481.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$64,481.40
5	SRDF-S-T26	SRDF-S CPCTY 56.01-59.00	\$0.00	D1	36%	\$0.00	\$67,260.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$67,260.60
5	SRDF-S-T27	SRDF-S CPCTY 59.01-62.00	\$0.00	D1	36%	\$0.00	\$70,039.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$70,039.80
5	SRDF-S-T28	SRDF-S CPCTY 62.01-65.00	\$0.00	D1	36%	\$0.00	\$72,819.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72,819.00
5	SRDF-S-T29	SRDF-S CPCTY 65.01-68.00	\$0.00	D1	36%	\$0.00	\$75,598.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$75,598.20

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	SRDF-S-T30	SRDF-S CPCTY 68.01-71.00	\$0.00	D1	36%	\$0.00	\$78,377.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$78,377.40
5	SRDF-S-T31	SRDF-S CPCTY 71.01-74.00	\$0.00	D1	36%	\$0.00	\$81,156.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$81,156.60
5	SRDF-S-T32	SRDF-S CPCTY 74.01-77.00	\$0.00	D1	36%	\$0.00	\$83,935.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$83,935.80
5	SRDF-S-T33	SRDF-S CPCTY 77.01-80.00	\$0.00	D1	36%	\$0.00	\$86,715.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$86,715.00
5	SRDF-S-T34	SRDF-S CPCTY 80.01-83.00	\$0.00	D1	36%	\$0.00	\$89,494.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$89,494.20
5	SRDF-S-T35	SRDF-S CPCTY 83.01-86.00	\$0.00	D1	36%	\$0.00	\$92,273.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$92,273.40
5	SRDF-S-T5-35U	SRDF-S T5-T35 UPGRADE	\$0.00	D1	36%	\$0.00	\$2,779.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,779.20
5	SRDFSTAR OPT	SRDFSTAR OPT OUT BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-BASE	SRDFSTAR BASE LICENSE	\$0.00	D1	36%	\$0.00	\$2,946.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,946.60
5	SRDFSTAR-C01	SRDFSTAR 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$622.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$622.80
5	SRDFSTAR-C02	SRDFSTAR 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$585.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$585.00
5	SRDFSTAR-C03	SRDFSTAR 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$515.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$515.70
5	SRDFSTAR-C04	SRDFSTAR 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$460.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$460.80
5	SRDFSTAR-C05	SRDFSTAR 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$409.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$409.50
5	SRDFSTAR-C06	SRDFSTAR 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$363.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$363.60
5	SRDFSTAR-C07	SRDFSTAR 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$313.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$313.20
5	SRDFSTAR-C08	SRDFSTAR 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$268.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$268.20
5	SRDFSTAR-C09	SRDFSTAR 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5	SRDFSTAR-C10	SRDFSTAR 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$197.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$197.10
5	SRDFSTAR-C11	SRDFSTAR1TB(1001TB or greater)	\$0.00	D1	36%	\$0.00	\$168.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$168.30
5	SRDFSTAR-N01	SRDFSTAR 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$310.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$310.50
5	SRDFSTAR-N02	SRDFSTAR 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$293.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$293.40
5	SRDFSTAR-N03	SRDFSTAR 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$258.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$258.30
5	SRDFSTAR-N04	SRDFSTAR 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5	SRDFSTAR-N05	SRDFSTAR 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$206.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$206.10
5	SRDFSTAR-N06	SRDFSTAR 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$181.80
5	SRDFSTAR-N07	SRDFSTAR 1TB (151-250TB) NLT3	\$0.00	D1	36%	\$0.00	\$156.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$156.60
5	SRDFSTAR-N08	SRDFSTAR 1TB (251-400TB) NLT3	\$0.00	D1	36%	\$0.00	\$133.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$133.20
5	SRDFSTAR-N09	SRDFSTAR 1TB (401-600TB) NLT3	\$0.00	D1	36%	\$0.00	\$114.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$114.30
5	SRDFSTAR-N10	SRDFSTAR 1TB (601-1000TB) NLT3	\$0.00	D1	36%	\$0.00	\$98.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$98.10
5	SRDFSTAR-N11	SRDFSTAR1TB(1001TB or greater) NLT3	\$0.00	D1	36%	\$0.00	\$84.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$84.60
5	SRDFSTAR-OBAS	SRDFSTAR OPT OUT BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-OPT	SRDFSTAR OPT OUT TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-OUP	SRDFSTAR OPT OUT BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-R01	SRDFSTAR REPL 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$256.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$256.50
5	SRDFSTAR-R02	SRDFSTAR REPL 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$207.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$207.90
5	SRDFSTAR-R03	SRDFSTAR REPL 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$216.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$216.54
5	SRDFSTAR-R04	SRDFSTAR REPL 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$193.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$193.14
5	SRDFSTAR-R05	SRDFSTAR REPL 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$165.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$165.06
5	SRDFSTAR-R06	SRDFSTAR REPL 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	SRDFSTAR-R07	SRDFSTAR REPL 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$134.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$134.82
5	SRDFSTAR-R08	SRDFSTAR REPL 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$120.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$120.24
5	SRDFSTAR-R09	SRDFSTAR REPL 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$99.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$99.90
5	SRDFSTAR-R10	SRDFSTAR REPL 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$80.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$80.82
5	SRDFSTAR-R11	SRDFSTAR REPL 1TB(1001TB or greater)	\$0.00	D1	36%	\$0.00	\$51.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$51.30
5	SRDFSTAR-RBAS	SRDFSTAR REPL BASE LICENSE	\$0.00	D1	36%	\$0.00	\$1,767.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,767.60
5	SRDFSTAR-RN-Z	SRDFSTAR RUNTIME FOR ZOS	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-RUP	SRDFSTAR REPL BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-T01	SRDFSTAR CPCTY 0-250	\$0.00	D1	36%	\$0.00	\$334.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$334.80
5	SRDFSTAR-T02	SRDFSTAR CPCTY 251-500	\$0.00	D1	36%	\$0.00	\$552.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$552.60
5	SRDFSTAR-T03	SRDFSTAR CPCTY 501-750	\$0.00	D1	36%	\$0.00	\$770.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$770.40
5	SRDFSTAR-T04	SRDFSTAR CPCTY 751-1.00	\$0.00	D1	36%	\$0.00	\$988.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$988.20
5	SRDFSTAR-T05	SRDFSTAR CPCTY 1.01-2.00	\$0.00	D1	36%	\$0.00	\$1,436.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,436.40
5	SRDFSTAR-T06	SRDFSTAR CPCTY 2.01-4.00	\$0.00	D1	36%	\$0.00	\$1,884.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,884.60
5	SRDFSTAR-T07	SRDFSTAR CPCTY 4.01-6.00	\$0.00	D1	36%	\$0.00	\$2,332.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,332.80
5	SRDFSTAR-T08	SRDFSTAR CPCTY 6.01-8.00	\$0.00	D1	36%	\$0.00	\$2,781.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,781.00
5	SRDFSTAR-T09	SRDFSTAR CPCTY 8.01-10.00	\$0.00	D1	36%	\$0.00	\$3,229.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,229.20
5	SRDFSTAR-T10	SRDFSTAR CPTY 10.01-12.00	\$0.00	D1	36%	\$0.00	\$3,677.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,677.40
5	SRDFSTAR-T11	SRDFSTAR CPTY 12.01-14.00	\$0.00	D1	36%	\$0.00	\$4,125.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,125.60
5	SRDFSTAR-T12	SRDFSTAR CPTY 14.01-17.00	\$0.00	D1	36%	\$0.00	\$4,573.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,573.80
5	SRDFSTAR-T13	SRDFSTAR CPTY 17.01-20.00	\$0.00	D1	36%	\$0.00	\$5,022.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,022.00
5	SRDFSTAR-T14	SRDFSTAR CPTY 20.01-23.00	\$0.00	D1	36%	\$0.00	\$5,470.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,470.20
5	SRDFSTAR-T15	SRDFSTAR CPTY 23.01-26.00	\$0.00	D1	36%	\$0.00	\$5,918.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,918.40
5	SRDFSTAR-T16	SRDFSTAR CPTY 26.01-29.00	\$0.00	D1	36%	\$0.00	\$6,366.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,366.60
5	SRDFSTAR-T17	SRDFSTAR CPTY 29.01-32.00	\$0.00	D1	36%	\$0.00	\$6,814.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,814.80
5	SRDFSTAR-T18	SRDFSTAR CPTY 32.01-35.00	\$0.00	D1	36%	\$0.00	\$7,263.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,263.00
5	SRDFSTAR-T19	SRDFSTAR CPTY 35.01-38.00	\$0.00	D1	36%	\$0.00	\$7,711.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,711.20
5	SRDFSTAR-T20	SRDFSTAR CPTY 38.01-41.00	\$0.00	D1	36%	\$0.00	\$8,159.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,159.40
5	SRDFSTAR-T21	SRDFSTAR CPTY 41.01-44.00	\$0.00	D1	36%	\$0.00	\$8,607.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,607.60
5	SRDFSTAR-T22	SRDFSTAR CPTY 44.01-47.00	\$0.00	D1	36%	\$0.00	\$9,055.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,055.80
5	SRDFSTAR-T23	SRDFSTAR CPTY 47.01-50.00	\$0.00	D1	36%	\$0.00	\$9,504.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,504.00
5	SRDFSTAR-T24	SRDFSTAR CPTY 50.01-53.00	\$0.00	D1	36%	\$0.00	\$9,952.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,952.20
5	SRDFSTAR-T25	SRDFSTAR CPTY 53.01-56.00	\$0.00	D1	36%	\$0.00	\$10,400.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,400.40
5	SRDFSTAR-T26	SRDFSTAR CPTY 56.01-59.00	\$0.00	D1	36%	\$0.00	\$10,848.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,848.60
5	SRDFSTAR-T27	SRDFSTAR CPTY 59.01-62.00	\$0.00	D1	36%	\$0.00	\$11,296.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,296.80
5	SRDFSTAR-T28	SRDFSTAR CPTY 62.01-65.00	\$0.00	D1	36%	\$0.00	\$11,745.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,745.00
5	SRDFSTAR-T29	SRDFSTAR CPTY 65.01-68.00	\$0.00	D1	36%	\$0.00	\$12,193.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,193.20
5	SRDFSTAR-T30	SRDFSTAR CPTY 68.01-71.00	\$0.00	D1	36%	\$0.00	\$12,641.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,641.40
5	SRDFSTAR-T31	SRDFSTAR CPTY 71.01-74.00	\$0.00	D1	36%	\$0.00	\$13,089.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,089.60
5	SRDFSTAR-T32	SRDFSTAR CPTY 74.01-77.00	\$0.00	D1	36%	\$0.00	\$13,537.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,537.80

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	SRDFSTAR-T33	SRDFSTAR CPTY 77.01-80.00	\$0.00	D1	36%	\$0.00	\$13,986.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,986.00
5	SRDFSTAR-T34	SRDFSTAR CPTY 80.01-83.00	\$0.00	D1	36%	\$0.00	\$14,434.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,434.20
5	SRDFSTAR-T35	SRDFSTAR CPTY 83.01-86.00	\$0.00	D1	36%	\$0.00	\$14,882.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,882.40
5	SRDFSTAR-UPG	SRDFSTAR BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTR-T1-4U	SRDFSTAR T1-T4 UPGRADE	\$0.00	D1	36%	\$0.00	\$217.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$217.80
5	SRDFSTR-T5-35U	SRDFSTAR T5-T35 UPGRADE	\$2,490.00	D1	36%	\$1,593.60	\$448.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$448.20
5	SRDF-S-UPG	RMT SYNC PROT-SRDFS CMPPEER-UPG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-UPGL	SRDF-S LITE BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-T1	SRDF CAPACITY 0-250	\$0.00	D1	36%	\$0.00	\$2,073.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,073.60
5	SRDF-T10	SRDF CAPACITY 10.01-12.00	\$0.00	D1	36%	\$0.00	\$22,793.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22,793.40
5	SRDF-T11	SRDF CAPACITY 12.01-14.00	\$0.00	D1	36%	\$0.00	\$25,572.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,572.60
5	SRDF-T12	SRDF CPTY 14.01-17.00	\$0.00	D1	36%	\$0.00	\$28,351.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28,351.80
5	SRDF-T13	SRDF CPCTY 17.01-20.00	\$0.00	D1	36%	\$0.00	\$31,131.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31,131.00
5	SRDF-T14	SRDF CPCTY 20.01-23.00	\$0.00	D1	36%	\$0.00	\$33,910.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33,910.20
5	SRDF-T1-4UP	SRDF T1-T4 UPGRADE	\$0.00	D1	36%	\$0.00	\$1,348.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,348.20
5	SRDF-T15	SRDF CPCTY 23.01-26.00	\$0.00	D1	36%	\$0.00	\$36,689.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36,689.40
5	SRDF-T16	SRDF CPCTY 26.01-29.00	\$0.00	D1	36%	\$0.00	\$39,468.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39,468.60
5	SRDF-T17	SRDF CPCTY 29.01-32.00	\$0.00	D1	36%	\$0.00	\$42,247.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$42,247.80
5	SRDF-T18	SRDF CPCTY 32.01-35.00	\$0.00	D1	36%	\$0.00	\$45,027.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45,027.00
5	SRDF-T19	SRDF CPCTY 35.01-38.00	\$0.00	D1	36%	\$0.00	\$47,806.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$47,806.20
5	SRDF-T2	SRDF CAPACITY 251-500	\$0.00	D1	36%	\$0.00	\$3,421.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,421.80
5	SRDF-T20	SRDF CPCTY 38.01-41.00	\$0.00	D1	36%	\$0.00	\$50,585.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$50,585.40
5	SRDF-T21	SRDF CPCTY 41.01-44.00	\$0.00	D1	36%	\$0.00	\$53,364.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$53,364.60
5	SRDF-T22	SRDF CPCTY 44.01-47.00	\$0.00	D1	36%	\$0.00	\$56,143.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$56,143.80
5	SRDF-T23	SRDF CPCTY 47.01-50.00	\$0.00	D1	36%	\$0.00	\$58,923.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$58,923.00
5	SRDF-T24	SRDF CPCTY 50.01-53.00	\$0.00	D1	36%	\$0.00	\$61,702.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$61,702.20
5	SRDF-T25	SRDF CPCTY 53.01-56.00	\$0.00	D1	36%	\$0.00	\$67,260.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$67,260.60
5	SRDF-T26	SRDF CPCTY 56.01-59.00	\$0.00	D1	36%	\$0.00	\$72,819.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72,819.00
5	SRDF-T27	SRDF CPCTY 59.01-62.00	\$0.00	D1	36%	\$0.00	\$78,377.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$78,377.40
5	SRDF-T28	SRDF CPCTY 62.01-65.00	\$0.00	D1	36%	\$0.00	\$83,935.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$83,935.80
5	SRDF-T29	SRDF CPCTY 65.01-68.00	\$0.00	D1	36%	\$0.00	\$89,494.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$89,494.20
5	SRDF-T3	SRDF CAPACITY 501-750	\$0.00	D1	36%	\$0.00	\$4,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,770.00
5	SRDF-T30	SRDF CPCTY 68.01-71.00	\$0.00	D1	36%	\$0.00	\$92,273.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$92,273.40
5	SRDF-T31	SRDF CPCTY 71.01-74.00	\$0.00	D1	36%	\$0.00	\$64,481.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$64,481.40
5	SRDF-T32	SRDF CPCTY 74.01-77.00	\$0.00	D1	36%	\$0.00	\$70,039.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$70,039.80
5	SRDF-T33	SRDF CPCTY 77.01-80.00	\$0.00	D1	36%	\$0.00	\$75,598.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$75,598.20
5	SRDF-T34	SRDF CPCTY 80.01-83.00	\$0.00	D1	36%	\$0.00	\$81,156.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$81,156.60
5	SRDF-T35	SRDF CPCTY 83.01-86.00	\$0.00	D1	36%	\$0.00	\$86,715.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$86,715.00
5	SRDF-T4	SRDF CAPACITY 751-1000	\$0.00	D1	36%	\$0.00	\$6,118.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,118.20
5	SRDF-T5	SRDF CAPACITY 1.01-2.00	\$0.00	D1	36%	\$0.00	\$8,897.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,897.40
5	SRDF-T5-30UP	SRDF T5-T30 UPGRADE	\$0.00	D1	36%	\$0.00	\$2,779.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,779.20
5	SRDF-T5-35U	SRDF T5-T35 UPGRADE	\$0.00	D1	36%	\$0.00	\$2,779.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,779.20
5	SRDF-T6	SRDF CAPACITY 2.01-4.00	\$0.00	D1	36%	\$0.00	\$11,676.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,676.60
5	SRDF-T7	SRDF CAPACITY 4.01-6.00	\$0.00	D1	36%	\$0.00	\$14,455.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,455.80
5	SRDF-T8	SRDF CAPACITY 6.01-8.00	\$0.00	D1	36%	\$0.00	\$17,235.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,235.00
5	SRDF-T9	SRDF CAPACITY 8.01-10.00	\$0.00	D1	36%	\$0.00	\$20,014.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,014.20
5	SRM-ENABLER	SRM ENABLER MODEL	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRMENB-T1	SRM CPTY 0-250	\$0.00	D1	36%	\$0.00	\$673.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$673.20
5	SRMENB-T10	SRM CPTY 10.01-12.00	\$0.00	D1	36%	\$0.00	\$4,480.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,480.20
5	SRMENB-T11	SRM CPTY 12.01-14.00	\$0.00	D1	36%	\$0.00	\$5,023.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,023.80
5	SRMENB-T12	ESP CPTY 14.01-17.00	\$0.00	D1	36%	\$0.00	\$5,567.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,567.40
5	SRMENB-T13	SRM CPTY 17.01-20.00	\$0.00	D1	36%	\$0.00	\$6,111.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,111.00
5	SRMENB-T14	SRM CPTY 20.01-23.00	\$0.00	D1	36%	\$0.00	\$6,654.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,654.60
5	SRMENB-T15	SRM CPTY 23.01-26.00	\$0.00	D1	36%	\$0.00	\$7,198.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,198.20
5	SRMENB-T16	SRM CPTY 26.01-29.00	\$0.00	D1	36%	\$0.00	\$7,741.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,741.80
5	SRMENB-T17	SRM CPTY 29.01-32.00	\$0.00	D1	36%	\$0.00	\$8,285.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,285.40
5	SRMENB-T18	SRM CPTY 32.01-35.00	\$0.00	D1	36%	\$0.00	\$8,829.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,829.00
5	SRMENB-T19	SRM CPTY 35.01-38.00	\$0.00	D1	36%	\$0.00	\$9,372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,372.60
5	SRMENB-T2	SRM CPTY 251-500	\$0.00	D1	36%	\$0.00	\$855.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$855.00
5	SRMENB-T20	SRM CPTY 38.01-41.00	\$0.00	D1	36%	\$0.00	\$9,916.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,916.20
5	SRMENB-T21	SRM CPTY 41.01-44.00	\$0.00	D1	36%	\$0.00	\$10,459.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,459.80
5	SRMENB-T22	SRM CPTY 44.01-47.00	\$0.00	D1	36%	\$0.00	\$11,003.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,003.40
5	SRMENB-T23	SRM CPTY 47.01-50.00	\$0.00	D1	36%	\$0.00	\$11,547.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,547.00
5	SRMENB-T24	SRM CPTY 50.01-53.00	\$0.00	D1	36%	\$0.00	\$12,090.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,090.60
5	SRMENB-T25	SRM CPTY 53.01-56.00	\$0.00	D1	36%	\$0.00	\$12,634.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,634.20
5	SRMENB-T26	SRM CPTY 56.01-59.00	\$0.00	D1	36%	\$0.00	\$13,177.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,177.80
5	SRMENB-T27	SRM CPTY 59.01-62.00	\$0.00	D1	36%	\$0.00	\$13,721.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,721.40
5	SRMENB-T28	SRM CPTY 62.01-65.00	\$0.00	D1	36%	\$0.00	\$14,265.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,265.00
5	SRMENB-T29	SRM CPTY 65.01-68.00	\$0.00	D1	36%	\$0.00	\$14,808.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,808.60
5	SRMENB-T3	SRM CPTY 501-750	\$0.00	D1	36%	\$0.00	\$1,036.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,036.80
5	SRMENB-T30	SRM CPTY 68.01-71.00	\$0.00	D1	36%	\$0.00	\$15,352.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,352.20
5	SRMENB-T4	SRM CPTY 751-1000	\$0.00	D1	36%	\$0.00	\$1,218.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,218.60
5	SRMENB-T5	SRM CPTY 1.01-2.00	\$0.00	D1	36%	\$0.00	\$1,762.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,762.20
5	SRMENB-T6	SRM CPTY 2.01-4.00	\$0.00	D1	36%	\$0.00	\$2,305.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,305.80
5	SRMENB-T7	SRM CPTY 4.01-6.00	\$0.00	D1	36%	\$0.00	\$2,849.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,849.40
5	SRMENB-T8	SRM CPTY 6.01-8.00	\$0.00	D1	36%	\$0.00	\$3,393.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,393.00
5	SRMENB-T9	SRM CPTY 8.01-10.00	\$0.00	D1	36%	\$0.00	\$3,936.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,936.60
5	STM-T1-4U	CC5.1 STM T1-4 UPG	\$0.00	D1	36%	\$0.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$181.80
5	STM-T5-30U	CC5.1 STM T5-30 UPG	\$0.00	D1	36%	\$0.00	\$687.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$687.60
5	STMUPT1-4	ECC STM UPGRADE T1-T4	\$1,010.00	D1	36%	\$646.40	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$181.80

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL		
5	STMUPT5-12	ECC STM UPGRADE T5-T12	\$3,820.00	D1	36%	\$2,444.80	\$687.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$687.60
5	SYMADVMT-BAS	VMAX ADV TIER STOR MGT BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMADVMT-C01	VMAX ADV TIER STOR MGT 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMADVMT-C02	VMAX ADV TIER STOR MGT 1TB (14-25TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMADVMT-C03	VMAX ADV TIER STOR MGT 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMADVMT-C04	VMAX ADV TIER STOR MGT 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMADVMT-C05	VMAX ADV TIER STOR MGT 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMADVMT-C06	VMAX ADV TIER STOR MGT 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMADVMT-C07	VMAX ADV TIER STOR MGT 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMADVMT-C08	VMAX ADV TIER STOR MGT 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMADVMT-C09	VMAX ADV TIER STOR MGT 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMADVMT-C10	VMAX ADV TIER STOR MGT 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMADVMT-C11	VMAX ADV TIER STOR MGT 1TB (1001TB or gr	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMADVMT-N01	VMAX ADV TIER STOR MGT 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMADVMT-N02	VMAX ADV TIER MGMT SW 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMADVMT-N03	VMAX ADV TIER STOR MGT 1TB (26-40) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMADVMT-N04	VMAX ADV TIER MGMT SW 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMADVMT-N05	VMAX ADV TIER MGMT SW 1TB (61-100TB) NLT	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMADVMT-N06	VMAX ADV TIER MGMT SW 1TB (101-150TB) NL	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMADVMT-N07	VMAX ADV TIER MGMT SW 1TB (151-250TB) NL	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMADVMT-N08	VMAX ADV TIER MGMT SW 1TB (251-400TB) NL	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMADVMT-N09	VMAX ADV TIER MGMT SW 1TB (401-600TB) NL	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMADVMT-N10	VMAX ADV TIER MGMT SW 1TB (601-1000TB) N	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMADVMT-N11	VMAX ADV TIER MGMT SW 1TB (1001TB GR) NL	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMADVMT-UPG	VMAX ADV TIER STOR MGT BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYM-ERAS-BASE	SYM-DISK-ERASE BASE LICENSE	\$3,500.00	D1	36%	\$2,240.00	\$630.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$630.00
5	SYM-ERAS-C01	SYM-DISK-ERASE 1TB (0-14TB)	\$260.00	D1	36%	\$166.40	\$46.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46.80
5	SYM-ERAS-C02	SYM-DISK-ERASE 1TB (15-25TB)	\$250.00	D1	36%	\$160.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.00
5	SYM-ERAS-C03	SYM-DISK-ERASE 1TB (26-40TB)	\$240.00	D1	36%	\$153.60	\$43.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$43.20
5	SYM-ERAS-C04	SYM-DISK-ERASE 1TB (41-60TB)	\$230.00	D1	36%	\$147.20	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$41.40
5	SYM-ERAS-C05	SYM-DISK-ERASE 1TB (61-100TB)	\$220.00	D1	36%	\$134.40	\$37.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37.80
5	SYM-ERAS-C06	SYM-DISK-ERASE 1TB (101-150TB)	\$200.00	D1	36%	\$128.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5	SYM-ERAS-C07	SYM-DISK-ERASE 1TB (151-250TB)	\$190.00	D1	36%	\$121.60	\$34.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$34.20
5	SYM-ERAS-C08	SYM-DISK-ERASE 1TB (251-400TB)	\$190.00	D1	36%	\$121.60	\$34.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$34.20
5	SYM-ERAS-C09	SYM-DISK-ERASE 1TB (401-600TB)	\$180.00	D1	36%	\$115.20	\$32.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$32.40
5	SYM-ERAS-C10	SYM-DISK-ERASE 1TB (601-1000TB)	\$170.00	D1	36%	\$108.80	\$30.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$30.60
5	SYM-ERAS-C11	SYM-DISK-ERASE 1TB (1001TB or greater)	\$160.00	D1	36%	\$102.40	\$28.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28.80
5	SYM-ERAS-N01	SYM-DISK-ERASE 1TB (0-14TB) NLT3	\$130.00	D1	36%	\$83.20	\$23.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23.40
5	SYM-ERAS-N02	SYM-DISK-ERASE 1TB (15-25TB) NLT3	\$130.00	D1	36%	\$83.20	\$23.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23.40
5	SYM-ERAS-N03	SYM-DISK-ERASE 1TB (26-40TB) NLT3	\$120.00	D1	36%	\$76.80	\$21.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$21.60
5	SYM-ERAS-N04	SYM-DISK-ERASE 1TB (41-60TB) NLT3	\$110.00	D1	36%	\$70.40	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19.80
5	SYM-ERAS-N05	SYM-DISK-ERASE 1TB (61-100TB) NLT3	\$110.00	D1	36%	\$70.40	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19.80
5	SYM-ERAS-N06	SYM-DISK-ERASE 1TB (101-150TB) NLT3	\$100.00	D1	36%	\$64.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18.00
5	SYM-ERAS-N07	SYM-DISK-ERASE 1TB (151-250TB) NLT3	\$90.00	D1	36%	\$57.60	\$16.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16.20
5	SYM-ERAS-N08	SYM-DISK-ERASE 1TB (251-400TB) NLT3	\$90.00	D1	36%	\$57.60	\$16.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16.20
5	SYM-ERAS-N09	SYM-DISK-ERASE 1TB (401-600TB) NLT3	\$90.00	D1	36%	\$57.60	\$16.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16.20
5	SYM-ERAS-N10	SYM-DISK-ERASE 1TB (601-1000TB) NLT3	\$80.00	D1	36%	\$51.20	\$14.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14.40
5	SYM-ERAS-N11	SYM-DISK-ERASE 1TB (1001TB or >) NLT3	\$80.00	D1	36%	\$51.20	\$14.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14.40
5	SYM-ERAS-UPG	SYM-DISK-ERASE BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMGR-T1-4U	CC5x SYMGR T1-4 UPG	\$0.00	D1	36%	\$0.00	\$264.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$264.60
5	SYMGR-T5-30U	CC5x SYMGR T5-30 UPG	\$0.00	D1	36%	\$0.00	\$970.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$970.20
5	SYMGR-T5-35U	CC SYMGR T5-35 UPG	\$0.00	D1	36%	\$0.00	\$970.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$970.20
5	SYM-HYPERPAV	HYPERPAV BASE LICENSE	\$28,000.00	D1	36%	\$17,920.00	\$5,040.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,040.00
5	SYM-IPSEC-SW	SYMMETRIX IPSEC SINGLE-PORT LICENSE	\$7,000.00	D1	36%	\$4,480.00	\$1,260.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,260.00
5	SYMMGMT-BAS	SYMMETRIX MANAGEMENT (SMC & SYMM MGR) BA	\$0.00	D1	36%	\$0.00	\$2,052.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,052.90
5	SYMMGMT-BASF	SYMM MGMT FENB (SMC & SYMM MGR) BASE	\$0.00	D1	36%	\$0.00	\$1,621.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,621.80
5	SYMMGMT-BASL	SYMM MGMT LITE (SMC & SYMM MGR) BASE	\$0.00	D1	36%	\$0.00	\$288.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$288.00
5	SYMMGMT-C01	SYMM MGMT 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$361.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$361.80
5	SYMMGMT-C02	SYMM MGMT 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$340.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$340.20
5	SYMMGMT-C03	SYMM MGMT 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$299.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$299.70
5	SYMMGMT-C04	SYMM MGMT 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$279.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$279.00
5	SYMMGMT-C05	SYMM MGMT 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$267.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$267.30
5	SYMMGMT-C06	SYMM MGMT 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$240.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$240.30
5	SYMMGMT-C07	SYMM MGMT 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$213.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$213.30
5	SYMMGMT-C08	SYMM MGMT 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$183.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$183.60
5	SYMMGMT-C09	SYMM MGMT 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$160.20
5	SYMMGMT-C10	SYMM MGMT 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$139.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$139.50
5	SYMMGMT-C11	SYMM MGMT 1TB(1001TB or greater)	\$0.00	D1	36%	\$0.00	\$119.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$119.70
5	SYMMGMT-CF01	SYMM MGMT FENB 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$284.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$284.40
5	SYMMGMT-CF02	SYMM MGMT FENB 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$268.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$268.20
5	SYMMGMT-CF03	SYMM MGMT FENB 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$235.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$235.80
5	SYMMGMT-CF04	SYMM MGMT FENB 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$219.60	\$						

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SYMMGMT-CL02	SYMM MGMT LITE 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$48.60	\$0.00	\$0.00	\$0.00	\$0.00	\$48.60
5	SYMMGMT-CL03	SYMM MGMT LITE 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$43.20	\$0.00	\$0.00	\$0.00	\$0.00	\$43.20
5	SYMMGMT-CL04	SYMM MGMT LITE 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$39.60	\$0.00	\$0.00	\$0.00	\$0.00	\$39.60
5	SYMMGMT-CL05	SYMM MGMT LITE 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$37.80	\$0.00	\$0.00	\$0.00	\$0.00	\$37.80
5	SYMMGMT-CL06	SYMM MGMT LITE 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$34.20	\$0.00	\$0.00	\$0.00	\$0.00	\$34.20
5	SYMMGMT-CL07	SYMM MGMT LITE 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$30.60	\$0.00	\$0.00	\$0.00	\$0.00	\$30.60
5	SYMMGMT-CL08	SYMM MGMT LITE 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.00
5	SYMMGMT-CL09	SYMM MGMT LITE 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$23.40	\$0.00	\$0.00	\$0.00	\$0.00	\$23.40
5	SYMMGMT-CL10	SYMM MGMT LITE 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$19.80
5	SYMMGMT-CL11	SYMM MGMT LITE 1TB(1001TB OR GREATER)	\$0.00	D1	36%	\$0.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18.00
5	SYMMGMT-N01	SYMM MGMT 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$180.00
5	SYMMGMT-N02	SYMM MGMT 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$170.10	\$0.00	\$0.00	\$0.00	\$0.00	\$170.10
5	SYMMGMT-N03	SYMM MGMT 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$149.40	\$0.00	\$0.00	\$0.00	\$0.00	\$149.40
5	SYMMGMT-N04	SYMM MGMT 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$139.50	\$0.00	\$0.00	\$0.00	\$0.00	\$139.50
5	SYMMGMT-N05	SYMM MGMT 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$133.20	\$0.00	\$0.00	\$0.00	\$0.00	\$133.20
5	SYMMGMT-N06	SYMM MGMT 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$119.70	\$0.00	\$0.00	\$0.00	\$0.00	\$119.70
5	SYMMGMT-N07	SYMM MGMT 1TB (151-250TB) NLT3	\$0.00	D1	36%	\$0.00	\$106.20	\$0.00	\$0.00	\$0.00	\$0.00	\$106.20
5	SYMMGMT-N08	SYMM MGMT 1TB (251-400TB) NLT3	\$0.00	D1	36%	\$0.00	\$92.70	\$0.00	\$0.00	\$0.00	\$0.00	\$92.70
5	SYMMGMT-N09	SYMM MGMT 1TB (401-600TB) NLT3	\$0.00	D1	36%	\$0.00	\$81.00	\$0.00	\$0.00	\$0.00	\$0.00	\$81.00
5	SYMMGMT-N10	SYMM MGMT 1TB (601-1000TB) NLT3	\$0.00	D1	36%	\$0.00	\$69.30	\$0.00	\$0.00	\$0.00	\$0.00	\$69.30
5	SYMMGMT-N11	SYMM MGMT 1TB(1001TB or greater) NLT3	\$0.00	D1	36%	\$0.00	\$60.30	\$0.00	\$0.00	\$0.00	\$0.00	\$60.30
5	SYMMGMT-NF01	SYMM MGMT FENB 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$142.20	\$0.00	\$0.00	\$0.00	\$0.00	\$142.20
5	SYMMGMT-NF02	SYMM MGMT FENB 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$133.20	\$0.00	\$0.00	\$0.00	\$0.00	\$133.20
5	SYMMGMT-NF03	SYMM MGMT FENB 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$117.00
5	SYMMGMT-NF04	SYMM MGMT FENB 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$109.80	\$0.00	\$0.00	\$0.00	\$0.00	\$109.80
5	SYMMGMT-NF05	SYMM MGMT FENB 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$104.40	\$0.00	\$0.00	\$0.00	\$0.00	\$104.40
5	SYMMGMT-NF06	SYMM MGMT FENB 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$93.60	\$0.00	\$0.00	\$0.00	\$0.00	\$93.60
5	SYMMGMT-NF07	SYMM MGMT FENB 1TB (151-250TB) NLT3	\$0.00	D1	36%	\$0.00	\$82.80	\$0.00	\$0.00	\$0.00	\$0.00	\$82.80
5	SYMMGMT-NF08	SYMM MGMT FENB 1TB (251-400TB) NLT3	\$0.00	D1	36%	\$0.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	SYMMGMT-NF09	SYMM MGMT FENB 1TB (401-600TB) NLT3	\$0.00	D1	36%	\$0.00	\$63.00	\$0.00	\$0.00	\$0.00	\$0.00	\$63.00
5	SYMMGMT-NF10	SYMM MGMT FENB 1TB (601-1000TB) NLT3	\$0.00	D1	36%	\$0.00	\$54.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54.00
5	SYMMGMT-NF11	SYMM MGMT FENB 1TB(1001TB OR GR) NLT3	\$0.00	D1	36%	\$0.00	\$46.80	\$0.00	\$0.00	\$0.00	\$0.00	\$46.80
5	SYMMGMT-NL01	SYMM MGMT LITE 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$25.20	\$0.00	\$0.00	\$0.00	\$0.00	\$25.20
5	SYMMGMT-NL02	SYMM MGMT LITE 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$25.20	\$0.00	\$0.00	\$0.00	\$0.00	\$25.20
5	SYMMGMT-NL03	SYMM MGMT LITE 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$21.60	\$0.00	\$0.00	\$0.00	\$0.00	\$21.60
5	SYMMGMT-NL04	SYMM MGMT LITE 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$19.80
5	SYMMGMT-NL05	SYMM MGMT LITE 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$19.80
5	SYMMGMT-NL06	SYMM MGMT LITE 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18.00
5	SYMMGMT-NL07	SYMM MGMT LITE 1TB (151-250TB) NLT3	\$0.00	D1	36%	\$0.00	\$16.20	\$0.00	\$0.00	\$0.00	\$0.00	\$16.20
5	SYMMGMT-NL08	SYMM MGMT LITE 1TB (251-400TB) NLT3	\$0.00	D1	36%	\$0.00	\$14.40	\$0.00	\$0.00	\$0.00	\$0.00	\$14.40
5	SYMMGMT-NL09	SYMM MGMT LITE 1TB (401-600TB) NLT3	\$0.00	D1	36%	\$0.00	\$12.60	\$0.00	\$0.00	\$0.00	\$0.00	\$12.60
5	SYMMGMT-NL10	SYMM MGMT LITE 1TB (601-1000TB) NLT3	\$0.00	D1	36%	\$0.00	\$10.80	\$0.00	\$0.00	\$0.00	\$0.00	\$10.80
5	SYMMGMT-NL11	SYMM MGMT LITE 1TB(1001TB OR GR) NLT3	\$0.00	D1	36%	\$0.00	\$9.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9.00
5	SYMMGMT-UPG	SYMMETRIX MANAGEMENT (SMC & SYMM MGR) UP	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMGMT-UPGL	SYMM MGMT LITE (SMC & SYMM MGR) UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMGT-KIT	SYMMETRIX MANAGEMENT PHYSICAL FULFILL	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYM-MIGR-BAS	SYMMETRIX MIGRATION PKG BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMIP	REMOTE MAINTENANCE S/W	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMPRCNT-BASE	SYMM PRIORITY CONTROLS BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMPRCNT-C01	SYMM PRIORITY CONTROLS 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMPRCNT-C02	SYMM PRIORITY CONTROLS 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMPRCNT-C03	SYMM PRIORITY CONTROLS 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMPRCNT-C04	SYMM PRIORITY CONTROLS 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMPRCNT-C05	SYMM PRIORITY CONTROLS 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMPRCNT-C06	SYMM PRIORITY CONTROLS 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMPRCNT-C07	SYMM PRIORITY CONTROLS 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMPRCNT-C08	SYMM PRIORITY CONTROLS 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMPRCNT-C09	SYMM PRIORITY CONTROLS 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMPRCNT-C10	SYMM PRIORITY CONTROLS 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMPRCNT-C11	SPC 1TB (1001TB or greater)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMPRCNT-N01	SYMM PRIORITY CONTROLS 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMPRCNT-N02	SPC 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMPRCNT-N03	SPC 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMPRCNT-N04	SPC 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMPRCNT-N05	SPC 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMPRCNT-N06	SPC 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMPRCNT-N07	SPC 1TB (151-250TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMPRCNT-N08	SPC 1TB (251-400TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMPRCNT-N09	SPC 1TB (401-600TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMPRCNT-N10	SPC 1TB (601-1000TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMPRCNT-N11	SPC 1TB (1001TB or greater) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMPRCNT-RN-M	SYMMETRIX PRIORITY CONTROLS RUNTIME FOR	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMPRCNT-UPG	SYMM PRIORITY CONTROLS BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMPV-RN-OPN	SYMM VIRTUAL PROV RUNTIME	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMPVPROV-BAS	SYMM VIRTUAL PROVISIONING BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMPVPROV-R01	SYMM VIRTUAL PROV STD 1TB(0-14TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMPVPROV-R02	SYMM VIRTUAL PROV STD 1TB(15-25TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMPVPROV-R03	SYMM VIRTUAL PROV STD 1TB(26-40TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMPVPROV-R04	SYMM VIRTUAL PROV STD 1TB(41-60TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMPVPROV-R05	SYMM VIRTUAL PROV STD 1TB(61-100TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	SYMVPROV-R06	SYMM VIRTUAL PROV STD 1TB(101-150TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMVPROV-R07	SYMM VIRTUAL PROV STD 1TB(151-250TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMVPROV-R08	SYMM VIRTUAL PROV STD 1TB(251-400TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMVPROV-R09	SYMM VIRTUAL PROV STD 1TB(401-600TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMVPROV-R10	SYMM VIRTUAL PROV STD 1TB(601-1000TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMVPROV-R11	SYMM VIRTUAL PROV STD 1TB(1001TB & grtr)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMVPROV-S01	SYMM VIRTUAL PROV LCD 1TB(0-14TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMVPROV-S02	SYMM VIRTUAL PROV LCD 1TB(15-25TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMVPROV-S03	SYMM VIRTUAL PROV LCD 1TB(26-40TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMVPROV-S04	SYMM VIRTUAL PROV LCD 1TB(41-60TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMVPROV-S05	SYMM VIRTUAL PROV LCD 1TB(61-100TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMVPROV-S06	SYMM VIRTUAL PROV LCD 1TB(101-150TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMVPROV-S07	SYMM VIRTUAL PROV LCD 1TB(151-250TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMVPROV-S08	SYMM VIRTUAL PROV LCD 1TB(251-400TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMVPROV-S09	SYMM VIRTUAL PROV LCD 1TB(401-600TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMVPROV-S10	SYMM VIRTUAL PROV LCD 1TB(601-1000TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMVPROV-S11	SYMM VIRTUAL PROV LCD 1TB(1001TB & grtr)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMVPROV-UPG	SYMM VIRTUAL PROV BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TERA-MSUBASE	TERASAM BASE-3 MSU	\$26,620.00	D1	36%	\$17,036.80	\$4,791.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,791.60
5	TERA-MSU-M00	TERASAM 4-45 MSU	\$1,060.00	D1	36%	\$678.40	\$190.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$190.80
5	TERA-MSU-M01	TERASAM 46-175 MSU	\$990.00	D1	36%	\$633.60	\$178.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$178.20
5	TERA-MSU-M02	TERASAM 176-315 MSU	\$530.00	D1	36%	\$339.20	\$95.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$95.40
5	TERA-MSU-M03	TERASAM 316-575 MSU	\$470.00	D1	36%	\$300.80	\$84.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$84.60
5	TERA-MSU-M04	TERASAM 576-875 MSU	\$430.00	D1	36%	\$275.20	\$77.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$77.40
5	TERA-MSU-M05	TERASAM 876-1315 MSU	\$350.00	D1	36%	\$224.00	\$63.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$63.00
5	TERA-MSU-M06	TERASAM 1316-1975 MSU	\$320.00	D1	36%	\$204.80	\$57.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$57.60
5	TERA-MSU-M07	TERASAM 1976 & UP MSU	\$290.00	D1	36%	\$185.60	\$52.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$52.20
5	TERA-MSU-UPG	TERASAM UPG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFADD-T1	TF ADDL CPCTY 0-25	\$0.00	D1	36%	\$0.00	\$1,710.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,710.00
5	TFADD-T10	TF ADDL CPCTY 10.01-12.00	\$0.00	D1	36%	\$0.00	\$6,937.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,937.20
5	TFADD-T11	TF ADDL CPCTY 12.01-14.00	\$0.00	D1	36%	\$0.00	\$7,626.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,626.60
5	TFADD-T12	TF ADDL CPCTY 14.01-17.00	\$0.00	D1	36%	\$0.00	\$8,316.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,316.00
5	TFADD-T13	TF ADDL CPCTY 17.01-20.00	\$0.00	D1	36%	\$0.00	\$9,005.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,005.40
5	TFADD-T14	TF ADDL CPCTY 20.01-23.00	\$0.00	D1	36%	\$0.00	\$9,694.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,694.80
5	TFADDT1-4UPG	TF ADD T1-T4 UPGRADE	\$2,020.00	D1	36%	\$1,292.80	\$363.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$363.60
5	TFADD-T15	TF ADDL CPCTY 23.01-26.00	\$0.00	D1	36%	\$0.00	\$10,384.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,384.20
5	TFADD-T16	TF ADDL CPCTY 26.01-29.00	\$0.00	D1	36%	\$0.00	\$11,073.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,073.60
5	TFADD-T17	TF ADDL CPCTY 29.01-32.00	\$0.00	D1	36%	\$0.00	\$11,763.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,763.00
5	TFADD-T18	TF ADDL CPCTY 32.01-35.00	\$0.00	D1	36%	\$0.00	\$12,452.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,452.40
5	TFADD-T19	TF ADDL CPCTY 35.01-38.00	\$0.00	D1	36%	\$0.00	\$13,141.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,141.80
5	TFADD-T2	TF ADDL CPCTY 251-500	\$0.00	D1	36%	\$0.00	\$2,073.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,073.60
5	TFADD-T20	TF ADDL CPCTY 38.01-41.00	\$0.00	D1	36%	\$0.00	\$13,831.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,831.20
5	TFADD-T21	TF ADDL CPCTY 41.01-44.00	\$0.00	D1	36%	\$0.00	\$14,520.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,520.60
5	TFADD-T22	TF ADDL CPCTY 44.01-47.00	\$0.00	D1	36%	\$0.00	\$15,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,210.00
5	TFADD-T23	TF ADDL CPCTY 47.01-50.00	\$0.00	D1	36%	\$0.00	\$15,899.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,899.40
5	TFADD-T24	TF ADDL CPCTY 50.01-53.00	\$0.00	D1	36%	\$0.00	\$16,588.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,588.80
5	TFADD-T25	TF ADDL CPCTY 53.01-56.00	\$0.00	D1	36%	\$0.00	\$17,278.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,278.20
5	TFADD-T26	TF ADDL CPCTY 56.01-59.00	\$0.00	D1	36%	\$0.00	\$17,967.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,967.60
5	TFADD-T27	TF ADDL CPCTY 59.01-62.00	\$0.00	D1	36%	\$0.00	\$18,657.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,657.00
5	TFADD-T28	TF ADDL CPCTY 62.01-65.00	\$0.00	D1	36%	\$0.00	\$19,346.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,346.40
5	TFADD-T29	TF ADDL CPCTY 65.01-68.00	\$0.00	D1	36%	\$0.00	\$20,035.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,035.80
5	TFADD-T3	TF ADDL CPCTY 501-750	\$0.00	D1	36%	\$0.00	\$2,437.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,437.20
5	TFADD-T30	TF ADDL CPCTY 68.01-71.00	\$0.00	D1	36%	\$0.00	\$20,725.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,725.20
5	TFADD-T31	TF ADDL CPCTY 71.01-74.00	\$0.00	D1	36%	\$0.00	\$21,414.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$21,414.60
5	TFADD-T32	TF ADDL CPCTY 74.01-77.00	\$0.00	D1	36%	\$0.00	\$22,104.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22,104.00
5	TFADD-T33	TF ADDL CPCTY 77.01-80.00	\$0.00	D1	36%	\$0.00	\$22,793.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22,793.40
5	TFADD-T34	TF ADDL CPCTY 80.01-83.00	\$0.00	D1	36%	\$0.00	\$23,482.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23,482.80
5	TFADD-T35	TF ADDL CPCTY 83.01-86.00	\$0.00	D1	36%	\$0.00	\$24,172.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$24,172.20
5	TFADD-T4	TF ADDL CPCTY 751-1.00	\$0.00	D1	36%	\$0.00	\$2,800.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,800.80
5	TFADD-T5	TF ADDL CPCTY 1.01-2.00	\$0.00	D1	36%	\$0.00	\$3,490.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,490.20
5	TFADDT5-35UPG	TF ADD T5-35 UPGRADE	\$3,830.00	D1	36%	\$2,451.20	\$689.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$689.40
5	TFADD-T6	TF ADDL CPCTY 2.01-4.00	\$0.00	D1	36%	\$0.00	\$4,179.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,179.60
5	TFADD-T7	TF ADDL CPCTY 4.01-6.00	\$0.00	D1	36%	\$0.00	\$4,869.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,869.00
5	TFADD-T8	TF ADDL CPCTY 6.01-8.00	\$0.00	D1	36%	\$0.00	\$5,558.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,558.40
5	TFADD-T9	TF ADDL CPCTY 8.01-10.00	\$0.00	D1	36%	\$0.00	\$6,247.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,247.80
5	TF-CG-BASE	TF-CG BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-C01	TF-CG 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-C02	TF-CG 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-C03	TF-CG 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-C04	TF-CG 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-C05	TF-CG 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-C06	TF-CG 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-C07	TF-CG 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-C08	TF-CG 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-C09	TF-CG 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-C10	TF-CG 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-C11	TF-CG1TB(1001TB or greater)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-N01	TF-CG 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-N02	TF-CG 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-N03	TF-CG 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	TF-CG-N04	TF-CG 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-N05	TF-CG 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-N06	TF-CG 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-N07	TF-CG 1TB (151-250TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-N08	TF-CG 1TB (251-400TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-N09	TF-CG 1TB (401-600TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-N10	TF-CG 1TB (601-1000TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-N11	TF-CG1TB(1001TB or greater) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-OBAS	TF-CG OPT OUT BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-OPT	TF-CG OPT OUT TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-OUP	TF-CG OPT OUT BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-R01	TF-CG REPL 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-R02	TF-CG REPL 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-R03	TF-CG REPL 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-R04	TF-CG REPL 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-R05	TF-CG REPL 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-R06	TF-CG REPL 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-R07	TF-CG REPL 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-R08	TF-CG REPL 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-R09	TF-CG REPL 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-R10	TF-CG REPL 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-R11	TF-CG REPL 1TB(1001TB or greater)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-RBAS	TF-CG REPL BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-RUN-MSP	TIMEFINDER CONSISTENCY LFC FOR MSP	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-RUP	TF-CG REPL BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-T01	TF-CG CAPACITY 0-.250	\$0.00	D1	36%	\$0.00	\$552.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$552.60
5	TF-CG-T02	TF-CG CAPACITY .251-.500	\$0.00	D1	36%	\$0.00	\$669.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$669.60
5	TF-CG-T03	TF-CG CAPACITY .501-.750	\$0.00	D1	36%	\$0.00	\$786.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$786.60
5	TF-CG-T04	TF-CG CAPACITY .751-1.00	\$0.00	D1	36%	\$0.00	\$903.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$903.60
5	TF-CG-T05	TF-CG CAPACITY 1.01-2.00	\$0.00	D1	36%	\$0.00	\$1,126.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,126.80
5	TF-CG-T06	TF-CG CAPACITY 2.01-4.00	\$0.00	D1	36%	\$0.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	TF-CG-T07	TF-CG CAPACITY 4.01-6.00	\$0.00	D1	36%	\$0.00	\$1,573.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,573.20
5	TF-CG-T08	TF-CG CAPACITY 6.01-8.00	\$0.00	D1	36%	\$0.00	\$1,796.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,796.40
5	TF-CG-T09	TF-CG CAPACITY 8.01-10.00	\$0.00	D1	36%	\$0.00	\$2,019.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,019.60
5	TF-CG-T10	TF-CG CAPACITY 10.01-12.00	\$0.00	D1	36%	\$0.00	\$2,242.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,242.80
5	TF-CG-T11	TF-CG CAPACITY 12.01-14.00	\$0.00	D1	36%	\$0.00	\$2,466.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,466.00
5	TF-CG-T12	TF-CG CAPACITY 14.01-17.00	\$0.00	D1	36%	\$0.00	\$2,689.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,689.20
5	TF-CG-T13	TF-CG CPCTY 17.01-20.00	\$0.00	D1	36%	\$0.00	\$2,912.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,912.40
5	TF-CG-T14	TF-CG CPCTY 20.01-23.00	\$0.00	D1	36%	\$0.00	\$3,135.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,135.60
5	TF-CG-T1-4U	TF-CG T1-T4 UPGRADE	\$0.00	D1	36%	\$0.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$117.00
5	TF-CG-T15	TF-CG CPCTY 23.01-26.00	\$0.00	D1	36%	\$0.00	\$3,358.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,358.80
5	TF-CG-T16	TF-CG CPCTY 26.01-29.00	\$0.00	D1	36%	\$0.00	\$3,582.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,582.00
5	TF-CG-T17	TF-CG CPCTY 29.01-32.00	\$0.00	D1	36%	\$0.00	\$3,805.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,805.20
5	TF-CG-T18	TF-CG CPCTY 32.01-35.00	\$0.00	D1	36%	\$0.00	\$4,028.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,028.40
5	TF-CG-T19	TF-CG CPCTY 35.01-38.00	\$0.00	D1	36%	\$0.00	\$4,251.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,251.60
5	TF-CG-T20	TF-CG CPCTY 38.01-41.00	\$0.00	D1	36%	\$0.00	\$4,474.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,474.80
5	TF-CG-T21	TF-CG CPCTY 41.01-44.00	\$0.00	D1	36%	\$0.00	\$4,698.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,698.00
5	TF-CG-T22	TF-CG CPCTY 44.01-47.00	\$0.00	D1	36%	\$0.00	\$4,921.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,921.20
5	TF-CG-T23	TF-CG CPCTY 47.01-50.00	\$0.00	D1	36%	\$0.00	\$5,144.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,144.40
5	TF-CG-T24	TF-CG CPCTY 50.01-53.00	\$0.00	D1	36%	\$0.00	\$5,367.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,367.60
5	TF-CG-T25	TF-CG CPCTY 53.01-56.00	\$0.00	D1	36%	\$0.00	\$5,590.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,590.80
5	TF-CG-T26	TF-CG CPCTY 56.01-59.00	\$0.00	D1	36%	\$0.00	\$5,814.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,814.00
5	TF-CG-T27	TF-CG CPCTY 59.01-62.00	\$0.00	D1	36%	\$0.00	\$6,037.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,037.20
5	TF-CG-T28	TF-CG CPCTY 62.01-65.00	\$0.00	D1	36%	\$0.00	\$6,260.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,260.40
5	TF-CG-T29	TF-CG CPCTY 65.01-68.00	\$0.00	D1	36%	\$0.00	\$6,483.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,483.60
5	TF-CG-T30	TF-CG CPCTY 68.01-71.00	\$0.00	D1	36%	\$0.00	\$6,706.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,706.80
5	TF-CG-T31	TF-CG CPCTY 71.01-74.00	\$0.00	D1	36%	\$0.00	\$6,930.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,930.00
5	TF-CG-T32	TF-CG CPCTY 74.01-77.00	\$0.00	D1	36%	\$0.00	\$7,153.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,153.20
5	TF-CG-T33	TF-CG CPCTY 77.01-80.00	\$0.00	D1	36%	\$0.00	\$7,376.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,376.40
5	TF-CG-T34	TF-CG CPCTY 80.01-83.00	\$0.00	D1	36%	\$0.00	\$7,599.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,599.60
5	TF-CG-T35	TF-CG CPCTY 83.01-86.00	\$0.00	D1	36%	\$0.00	\$7,822.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,822.80
5	TF-CG-T5-35U	TF-CG T5-T35 UPGRADE	\$0.00	D1	36%	\$0.00	\$223.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$223.20
5	TF-CG-UPG	TF-CG BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFCLNADD-BASE	TF-CLNADD BASE LICENSE	\$0.00	D1	36%	\$0.00	\$1,837.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,837.80
5	TF-CLNADD-C01	TF-CLNADD 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$216.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$216.00
5	TF-CLNADD-C02	TF-CLNADD 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$203.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$203.40
5	TF-CLNADD-C03	TF-CLNADD 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$178.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$178.20
5	TF-CLNADD-C04	TF-CLNADD 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$165.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$165.60
5	TF-CLNADD-C05	TF-CLNADD 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$160.20
5	TF-CLNADD-C06	TF-CLNADD 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$144.00
5	TF-CLNADD-C07	TF-CLNADD 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$127.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$127.80
5	TF-CLNADD-C08	TF-CLNADD 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$111.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$111.60
5	TF-CLNADD-C09	TF-CLNADD 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$97.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$97.20
5	TF-CLNADD-C10	TF-CLNADD 1TB(601-1000TB)	\$0.00	D1	36%	\$0.00	\$84.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$84.60
5	TF-CLNADD-C11	TF-CLNADD1TB(1001TB or greater)	\$0.00	D1	36%	\$0.00	\$73.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$73.80
5	TF-CLNADD-N01	TF-CLNADD 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.00
5	TF-CLNADD-N02	TF-CLNADD 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$102.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$102.60
5	TF-CLNADD-N03	TF-CLNADD 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.00
5	TF-CLNADD-N04	TF-CLNADD 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$82.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$82.80
5	TF-CLNADD-N05	TF-CLNADD 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$79.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$79.20

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	TF-CLNADD-N06	TF-CLNADD 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	TF-CLNADD-N07	TF-CLNADD 1TB (151-250TB) NLT3	\$0.00	D1	36%	\$0.00	\$64.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$64.80
5	TF-CLNADD-N08	TF-CLNADD 1TB (251-400TB) NLT3	\$0.00	D1	36%	\$0.00	\$55.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$55.80
5	TF-CLNADD-N09	TF-CLNADD 1TB (401-600TB) NLT3	\$0.00	D1	36%	\$0.00	\$48.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$48.60
5	TF-CLNADD-N10	TF-CLNADD 1TB(601-1000TB) NLT3	\$0.00	D1	36%	\$0.00	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$41.40
5	TF-CLNADD-N11	TF-CLNADD1TB(1001TB or greater) NLT3	\$0.00	D1	36%	\$0.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5	TFCLNADD-OBAS	LOCL REP-ADD-OPT OUT-TFCLONECNFLASH-BASE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNADD-OPT	LOCL REP-ADD-OPT OUT-TFCLONECNFLASH-UPG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFCLNADD-OUP	LOCL REP-ADD-SATA-OPTOUT-TR-TFCLNCFNFLASH	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFCLNADD-UPG	TF-CLNADD BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFCLNADP-BASE	LOCL REP-ADD ON-TFCLONE CNFLASH-BASE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNADP-C01	LOCL REP-ADD-TFCLNCFNFLASH NONSATA 0-14TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNADP-C02	LOCL REP-ADD-TFCLNCFNFLASH NONSATA 15-25T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNADP-C03	LOCL REP-ADD-TFCLNCFNFLASH NONSATA 26-40T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNADP-C04	LOCL REP-ADD-TFCLNCFNFLASH NONSATA 41-60T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNADP-C05	LOCL REP-ADD-TFCLNCFNFLASH NONSATA61-100T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNADP-C06	LOCL REP-ADD-TFCLNCFNFLASH NOSATA101-150T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNADP-C07	LOCL REP-ADD-TFCLNCFNFLASH NOSATA151-250T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNADP-C08	LOCL REP-ADD-TFCLNCFNFLASH NOSATA251-400T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNADP-C09	LOCL REP-ADD-TFCLNCFNFLASH NOSATA401-600T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNADP-C10	LOCL REP-ADD-TFCLNCFNFLASH NOSATA601-1000	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNADP-C11	LOCL REP-ADD-TFCLNCFNFLASH NONSATA1001+TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNADP-N01	LOCL REP-ADD-TFCLN CNFLASH SATA 0-14 TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNADP-N02	LOCL REP-ADD-TFCLN CNFLASH SATA 15-25 TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNADP-N03	LOCL REP-ADD-TFCLN CNFLASH SATA 26-40 TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNADP-N04	LOCL REP-ADD-TFCLN CNFLASH SATA 41-60 TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNADP-N05	LOCL REP-ADD-TFCLN CNFLASH SATA 61-100TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNADP-N06	LOCL REP-ADD-TFCLN CNFLASH SATA 101-150T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNADP-N07	LOCL REP-ADD-TFCLN CNFLASH SATA 151-250T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNADP-N08	LOCL REP-ADD-TFCLN CNFLASH SATA 251-400T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNADP-N09	LOCL REP-ADD-TFCLN CNFLASH SATA 401-600T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNADP-N10	LOCL REP-ADD-TFCLN CNFLASH SATA 601-1000	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNADP-N11	LOCL REP-ADD-TFCLN CNFLASH SATA1001+ TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFCLNADP-OBAS	TF-CLONE OPT OUT BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNADP-OPT	TF-CLONE OPT OUT TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNADP-OUP	TF-CLONE OPT OUT BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNADP-RBA	TF/CLONE PREMIUM REGISTERED BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNADP-UPG	LOCL REP-ADD ON-TFCLONE CNFLASH-UPG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNAD-T01	TFCLNADD CPCTY 0-250	\$0.00	D1	36%	\$0.00	\$1,710.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,710.00
5	TF-CLNAD-T02	TFCLNADD CPCTY 251-500	\$0.00	D1	36%	\$0.00	\$2,073.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,073.60
5	TF-CLNAD-T03	TFCLNADD CPCTY 501-750	\$0.00	D1	36%	\$0.00	\$2,437.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,437.20
5	TF-CLNAD-T04	TFCLNADD CPCTY 751-1,000	\$0.00	D1	36%	\$0.00	\$2,800.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,800.80
5	TF-CLNAD-T05	TFCLNADD CPCTY 1,01-2,000	\$0.00	D1	36%	\$0.00	\$3,490.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,490.20
5	TF-CLNAD-T06	TFCLNADD CPCTY 2,01-4,000	\$0.00	D1	36%	\$0.00	\$4,179.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,179.60
5	TF-CLNAD-T07	TFCLNADD CPCTY 4,01-6,000	\$0.00	D1	36%	\$0.00	\$4,869.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,869.00
5	TF-CLNAD-T08	TFCLNADD CPCTY 6,01-8,000	\$0.00	D1	36%	\$0.00	\$5,558.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,558.40
5	TF-CLNAD-T09	TFCLNADD CPCTY 8,01-10,000	\$0.00	D1	36%	\$0.00	\$6,247.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,247.80
5	TF-CLNAD-T10	TFCLNADD CPTY 10,01-12,000	\$0.00	D1	36%	\$0.00	\$6,937.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,937.20
5	TF-CLNAD-T11	TFCLNADD CPTY 12,01-14,000	\$0.00	D1	36%	\$0.00	\$7,626.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,626.60
5	TF-CLNAD-T12	TFCLNADD CPTY 14,01-17,000	\$0.00	D1	36%	\$0.00	\$8,316.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,316.00
5	TF-CLNAD-T13	TFCLNADD CPTY 17,01-20,000	\$0.00	D1	36%	\$0.00	\$9,005.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,005.40
5	TF-CLNAD-T14	TFCLNADD CPTY 20,01-23,000	\$0.00	D1	36%	\$0.00	\$9,694.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,694.80
5	TFCLNAD-T1-4U	TFCLNADD T1-T4 UPGRADE	\$0.00	D1	36%	\$0.00	\$363.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$363.60
5	TF-CLNAD-T15	TFCLNADD CPTY 23,01-26,000	\$0.00	D1	36%	\$0.00	\$10,384.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,384.20
5	TF-CLNAD-T16	TFCLNADD CPTY 26,01-29,000	\$0.00	D1	36%	\$0.00	\$11,073.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,073.60
5	TF-CLNAD-T17	TFCLNADD CPTY 29,01-32,000	\$0.00	D1	36%	\$0.00	\$11,763.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,763.00
5	TF-CLNAD-T18	TFCLNADD CPTY 32,01-35,000	\$0.00	D1	36%	\$0.00	\$12,452.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,452.40
5	TF-CLNAD-T19	TFCLNADD CPTY 35,01-38,000	\$0.00	D1	36%	\$0.00	\$13,141.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,141.80
5	TF-CLNAD-T20	TFCLNADD CPTY 38,01-41,000	\$0.00	D1	36%	\$0.00	\$13,831.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,831.20
5	TF-CLNAD-T21	TFCLNADD CPTY 41,01-44,000	\$0.00	D1	36%	\$0.00	\$14,520.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,520.60
5	TF-CLNAD-T22	TFCLNADD CPTY 44,01-47,000	\$0.00	D1	36%	\$0.00	\$15,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,210.00
5	TF-CLNAD-T23	TFCLNADD CPTY 47,01-50,000	\$0.00	D1	36%	\$0.00	\$15,899.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,899.40
5	TF-CLNAD-T24	TFCLNADD CPTY 50,01-53,000	\$0.00	D1	36%	\$0.00	\$16,588.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,588.80
5	TF-CLNAD-T25	TFCLNADD CPTY 53,01-56,000	\$0.00	D1	36%	\$0.00	\$17,278.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,278.20
5	TF-CLNAD-T26	TFCLNADD CPTY 56,01-59,000	\$0.00	D1	36%	\$0.00	\$17,967.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,967.60
5	TF-CLNAD-T27	TFCLNADD CPTY 59,01-62,000	\$0.00	D1	36%	\$0.00	\$18,657.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,657.00
5	TF-CLNAD-T28	TFCLNADD CPTY 62,01-65,000	\$0.00	D1	36%	\$0.00	\$19,346.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,346.40
5	TF-CLNAD-T29	TFCLNADD CPTY 65,01-68,000	\$0.00	D1	36%	\$0.00	\$20,035.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,035.80
5	TF-CLNAD-T30	TFCLNADD CPTY 68,01-71,000	\$0.00	D1	36%	\$0.00	\$20,725.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,725.20
5	TF-CLNAD-T31	TFCLNADD CPTY 71,01-74,000	\$0.00	D1	36%	\$0.00	\$21,414.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$21,414.60
5	TF-CLNAD-T32	TFCLNADD CPTY 74,01-77,000	\$0.00	D1	36%	\$0.00	\$22,104.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22,104.00
5	TF-CLNAD-T33	TFCLNADD CPTY 77,01-80,000	\$0.00	D1	36%	\$0.00	\$22,793.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22,793.40
5	TF-CLNAD-T34	TFCLNADD CPTY 80,01-83,000	\$0.00	D1	36%	\$0.00	\$23,482.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23,482.80
5	TF-CLNAD-T35	TFCLNADD CPTY 83,01-86,000	\$0.00	D1	36%	\$0.00	\$24,172.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$24,172.20
5	TFCLNADT5-35U	TFCLNADD T5-T35 UPGRADE	\$3,830.00	D1	36%	\$2,451.20	\$689.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$689.40
5	TF-CLNP-BAS	LOCL REP PROT-TFCLONE CNFLASH-BASE	\$21,368.00	D1	36%	\$13,675.52	\$3,846.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,846.24
5	TF-CLNP-BASF	TF-CLONEP FENB BASE LICENSE	\$18,158.00	D1	36%	\$11,621.12	\$3,268.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,268.44
5	TF-CLNP-BASL	TF-CLONEP LITE BASE LICENSE	\$3,210.00	D1	36%	\$2,054.40	\$577.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$577.80
5	TF-CLNP-C01	LOCL REP-TFCLN CNFLASH NON-SATA 0-14 TB	\$2,540.00	D1	36%	\$1,625.60	\$457.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$457.20
5	TF-CLNP-C02	LOCL REP-TFCLN CNFLASH NON-SATA 15-25 TB	\$2,385.00	D1	36%	\$1,526.40	\$429.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$429.30

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	TF-CLNP-C03	LOCL REP-TFCLN CNFLASH NON-SATA 26-40 TB	\$2,100.00	D1	36%	\$1,344.00	\$378.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$378.00
5	TF-CLNP-C04	LOCL REP-TFCLN CNFLASH NON-SATA 41-60 TB	\$1,955.00	D1	36%	\$1,251.20	\$351.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$351.90
5	TF-CLNP-C05	LOCL REP-TFCLN CNFLASH NON-SATA 61-100TB	\$1,880.00	D1	36%	\$1,203.20	\$338.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$338.40
5	TF-CLNP-C06	LOCL REP-TFCLN CNFLASH NON-SATA 101-150T	\$1,690.00	D1	36%	\$1,081.60	\$304.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$304.20
5	TF-CLNP-C07	LOCL REP-TFCLN CNFLASH NON-SATA 151-250T	\$1,500.00	D1	36%	\$960.00	\$270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	TF-CLNP-C08	LOCL REP-TFCLN CNFLASH NON-SATA 251-400T	\$1,300.00	D1	36%	\$832.00	\$234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$234.00
5	TF-CLNP-C09	LOCL REP-TFCLN CNFLASH NON-SATA 401-600T	\$1,135.00	D1	36%	\$726.40	\$204.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$204.30
5	TF-CLNP-C10	LOCL REP-TFCLN CNFLASH NON-SATA 601-1000	\$985.00	D1	36%	\$630.40	\$177.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$177.30
5	TF-CLNP-C11	LOCL REP-TFCLN CNFLASH NON-SATA 1001+ TB	\$860.00	D1	36%	\$550.40	\$154.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$154.80
5	TF-CLNP-CF01	TF-CLONEP FENB 1TB (0-14TB)	\$2,150.00	D1	36%	\$1,376.00	\$387.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$387.00
5	TF-CLNP-CF02	TF-CLONEP FENB 1TB (15-25TB)	\$2,025.00	D1	36%	\$1,296.00	\$364.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$364.50
5	TF-CLNP-CF03	TF-CLONEP FENB 1TB (26-40TB)	\$1,780.00	D1	36%	\$1,139.20	\$320.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$320.40
5	TF-CLNP-CF04	TF-CLONEP FENB 1TB (41-60TB)	\$1,655.00	D1	36%	\$1,059.20	\$297.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$297.90
5	TF-CLNP-CF05	TF-CLONEP FENB 1TB (61-100TB)	\$1,590.00	D1	36%	\$1,017.60	\$286.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$286.20
5	TF-CLNP-CF06	TF-CLONEP FENB 1TB (101-150TB)	\$1,430.00	D1	36%	\$915.20	\$257.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$257.40
5	TF-CLNP-CF07	TF-CLONEP FENB 1TB (151-250TB)	\$1,270.00	D1	36%	\$812.80	\$228.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$228.60
5	TF-CLNP-CF08	TF-CLONEP FENB 1TB (251-400TB)	\$1,100.00	D1	36%	\$704.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.00
5	TF-CLNP-CF09	TF-CLONEP FENB 1TB (401-600TB)	\$955.00	D1	36%	\$611.20	\$171.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$171.90
5	TF-CLNP-CF10	TF-CLONEP FENB 1TB (601-1000TB)	\$835.00	D1	36%	\$534.40	\$150.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$150.30
5	TF-CLNP-CF11	TF-CLONEP FENB 1TB (1001TB OR GREATER)	\$730.00	D1	36%	\$467.20	\$131.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$131.40
5	TF-CLNP-CL01	TF-CLONEP LITE 1TB (0-14TB)	\$390.00	D1	36%	\$249.60	\$70.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$70.20
5	TF-CLNP-CL02	TF-CLONEP LITE 1TB (15-25TB)	\$360.00	D1	36%	\$230.40	\$64.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$64.80
5	TF-CLNP-CL03	TF-CLONEP LITE 1TB (26-40TB)	\$320.00	D1	36%	\$204.80	\$57.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$57.60
5	TF-CLNP-CL04	TF-CLONEP LITE 1TB (41-60TB)	\$300.00	D1	36%	\$192.00	\$54.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54.00
5	TF-CLNP-CL05	TF-CLONEP LITE 1TB (61-100TB)	\$290.00	D1	36%	\$185.60	\$52.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$52.20
5	TF-CLNP-CL06	TF-CLONEP LITE 1TB (101-150TB)	\$260.00	D1	36%	\$166.40	\$46.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46.80
5	TF-CLNP-CL07	TF-CLONEP LITE 1TB (151-250TB)	\$230.00	D1	36%	\$147.20	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$41.40
5	TF-CLNP-CL08	TF-CLONEP LITE 1TB (251-400TB)	\$200.00	D1	36%	\$128.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5	TF-CLNP-CL09	TF-CLONEP LITE 1TB (401-600TB)	\$180.00	D1	36%	\$115.20	\$32.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$32.40
5	TF-CLNP-CL10	TF-CLONEP LITE 1TB (601-1000TB)	\$150.00	D1	36%	\$96.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.00
5	TF-CLNP-CL11	TF-CLONEP LITE 1TB (1001TB OR GREATER)	\$130.00	D1	36%	\$83.20	\$23.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23.40
5	TF-CLNP-N01	LOCL REP-TFCLONE CNFLASH SATA 0-14 TB	\$1,270.00	D1	36%	\$812.80	\$228.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$228.60
5	TF-CLNP-N02	LOCL REP-TFCLONE CNFLASH SATA 15-25 TB	\$1,185.00	D1	36%	\$758.40	\$213.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$213.30
5	TF-CLNP-N03	LOCL REP-TFCLONE CNFLASH SATA 26-40 TB	\$1,050.00	D1	36%	\$672.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$189.00
5	TF-CLNP-N04	LOCL REP-TFCLONE CNFLASH SATA 41-60 TB	\$975.00	D1	36%	\$624.00	\$175.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$175.50
5	TF-CLNP-N05	LOCL REP-TFCLONE CNFLASH SATA 61-100 TB	\$935.00	D1	36%	\$598.40	\$168.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$168.30
5	TF-CLNP-N06	LOCL REP-TFCLONE CNFLASH SATA 101-150 TB	\$850.00	D1	36%	\$544.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	TF-CLNP-N07	LOCL REP-TFCLONE CNFLASH SATA 151-250 TB	\$745.00	D1	36%	\$476.80	\$134.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$134.10
5	TF-CLNP-N08	LOCL REP-TFCLONE CNFLASH SATA 251-400 TB	\$650.00	D1	36%	\$416.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$117.00
5	TF-CLNP-N09	LOCL REP-TFCLONE CNFLASH SATA 401-600 TB	\$565.00	D1	36%	\$361.60	\$101.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$101.70
5	TF-CLNP-N10	LOCL REP-TFCLN CNFLASH SATA 601-1000 TB	\$495.00	D1	36%	\$316.80	\$89.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$89.10
5	TF-CLNP-N11	LOCL REP-TFCLONE CNFLASH SATA 1001+ TB	\$430.00	D1	36%	\$275.20	\$77.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$77.40
5	TF-CLNP-NF01	TF-CLONEP FENB 1TB (0-14TB) NLT3	\$1,070.00	D1	36%	\$684.80	\$192.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$192.60
5	TF-CLNP-NF02	TF-CLONEP FENB 1TB (15-25TB) NLT3	\$1,005.00	D1	36%	\$643.20	\$180.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$180.90
5	TF-CLNP-NF03	TF-CLONEP FENB 1TB (26-40TB) NLT3	\$890.00	D1	36%	\$569.60	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$160.20
5	TF-CLNP-NF04	TF-CLONEP FENB 1TB (41-60TB) NLT3	\$825.00	D1	36%	\$528.00	\$148.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$148.50
5	TF-CLNP-NF05	TF-CLONEP FENB 1TB (61-100TB) NLT3	\$785.00	D1	36%	\$502.40	\$141.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$141.30
5	TF-CLNP-NF06	TF-CLONEP FENB 1TB (101-150TB) NLT3	\$720.00	D1	36%	\$460.80	\$129.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$129.60
5	TF-CLNP-NF07	TF-CLONEP FENB 1TB (151-250TB) NLT3	\$625.00	D1	36%	\$400.00	\$112.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$112.50
5	TF-CLNP-NF08	TF-CLONEP FENB 1TB (251-400TB) NLT3	\$550.00	D1	36%	\$352.00	\$99.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$99.00
5	TF-CLNP-NF09	TF-CLONEP FENB 1TB (401-600TB) NLT3	\$475.00	D1	36%	\$304.00	\$85.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$85.50
5	TF-CLNP-NF10	TF-CLONEP FENB 1TB (601-1000TB) NLT3	\$415.00	D1	36%	\$265.60	\$74.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$74.70
5	TF-CLNP-NF11	TF-CLONEP FENB 1TB (>=1001TB) NLT3	\$360.00	D1	36%	\$230.40	\$64.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$64.80
5	TF-CLNP-NL01	TF-CLONEP LITE 1TB (0-14TB) NLT3	\$200.00	D1	36%	\$128.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5	TF-CLNP-NL02	TF-CLONEP LITE 1TB (15-25TB) NLT3	\$180.00	D1	36%	\$115.20	\$32.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$32.40
5	TF-CLNP-NL03	TF-CLONEP LITE 1TB (26-40TB) NLT3	\$160.00	D1	36%	\$102.40	\$28.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28.80
5	TF-CLNP-NL04	TF-CLONEP LITE 1TB (41-60TB) NLT3	\$150.00	D1	36%	\$96.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.00
5	TF-CLNP-NL05	TF-CLONEP LITE 1TB (61-100TB) NLT3	\$150.00	D1	36%	\$96.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.00
5	TF-CLNP-NL06	TF-CLONEP LITE 1TB (101-150TB) NLT3	\$130.00	D1	36%	\$83.20	\$23.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23.40
5	TF-CLNP-NL07	TF-CLONEP LITE 1TB (151-250TB) NLT3	\$120.00	D1	36%	\$76.80	\$21.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$21.60
5	TF-CLNP-NL08	TF-CLONEP LITE 1TB (251-400TB) NLT3	\$100.00	D1	36%	\$64.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18.00
5	TF-CLNP-NL09	TF-CLONEP LITE 1TB (401-600TB) NLT3	\$90.00	D1	36%	\$57.60	\$16.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16.20
5	TF-CLNP-NL10	TF-CLONEP LITE 1TB (601-1000TB) NLT3	\$80.00	D1	36%	\$51.20	\$14.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14.40
5	TF-CLNP-NL11	TF-CLONEP LITE 1TB (>= 1001TB) NLT3	\$70.00	D1	36%	\$44.80	\$12.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12.60
5	TF-CLNP-OBAS	VMAX TF-CLONE OPT OUT BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-OPT	VMAX TF-CLONE OPT OUT TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-OUP	VMAX TF-CLONE OPT OUT BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-R01	LOCL REP-TFCLONE CNFLASH REG 0-14 TB	\$4,425.00	D1	36%	\$2,832.00	\$796.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$796.50
5	TF-CLNP-R02	LOCL REP-TFCLONE CNFLASH REG 15-25 TB	\$3,850.00	D1	36%	\$2,464.00	\$693.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$693.00
5	TF-CLNP-R03	LOCL REP-TFCLONE CNFLASH REG 26-40 TB	\$3,350.00	D1	36%	\$2,144.00	\$603.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$603.00
5	TF-CLNP-R04	LOCL REP-TFCLONE CNFLASH REG 41-60 TB	\$2,730.00	D1	36%	\$1,747.20	\$491.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$491.40
5	TF-CLNP-R05	LOCL REP-TFCLONE CNFLASH REG 61-100 TB	\$2,290.00	D1	36%	\$1,465.60	\$412.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$412.20
5	TF-CLNP-R06	LOCL REP-TFCLONE CNFLASH REG 101-150 TB	\$2,135.00	D1	36%	\$1,366.40	\$384.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$384.30
5	TF-CLNP-R07	LOCL REP-TFCLONE CNFLASH REG 151-250 TB	\$1,985.00	D1	36%	\$1,270.40	\$357.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$357.30
5	TF-CLNP-R08	LOCL REP-TFCLONE CNFLASH REG 251-400 TB	\$1,840.00	D1	36%	\$1,177.60	\$331.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$331.20
5	TF-CLNP-R09	LOCL REP-TFCLONE CNFLASH REG 401-600 TB	\$1,675.00	D1	36%	\$1,072.00	\$301.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$301.50
5	TF-CLNP-R10	LOCL REP-TFCLONE CNFLASH REG 601-1000TB	\$1,560.00	D1	36%	\$998.40	\$280.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$280.80
5	TF-CLNP-R11	LOCL REP-TFCLONE CNFLASH REG 1001+ TB	\$1,100.00	D1	36%	\$704.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.00
5	TF-CLNP-RBAS	LOCL REP PROT-TFCLONE CNFLASH-BASE REG	\$13,890.00	D1	36%	\$8,889.60	\$2,500.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,500.20
5	TF-CLNP-RBASF	TF-CLONEP FENB LITE REG'D BASE LICENSE	\$11,800.00	D1	36%	\$7,552.00	\$2,124.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,124.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	TF-CLNP-RBASL	TF-CLONEP LITE REGISTERED BASE LICENSE	\$2,090.00	D1	36%	\$1,337.60	\$376.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$376.20
5	TF-CLNP-RF01	TF-CLONEP FENB REGISTERED 1TB (0-14TB)	\$6,135.00	D1	36%	\$3,926.40	\$1,104.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,104.30
5	TF-CLNP-RF02	TF-CLONEP FENB REGISTERED 1TB (15-25TB)	\$5,340.00	D1	36%	\$3,417.60	\$961.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$961.20
5	TF-CLNP-RF03	TF-CLONEP FENB REGISTERED 1TB (26-40TB)	\$4,640.00	D1	36%	\$2,969.60	\$835.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$835.20
5	TF-CLNP-RF04	TF-CLONEP FENB REGISTERED 1TB (41-60TB)	\$4,130.00	D1	36%	\$2,643.20	\$743.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$743.40
5	TF-CLNP-RF05	TF-CLONEP FENB REGISTERED 1TB (61-100TB)	\$3,720.00	D1	36%	\$2,380.80	\$669.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$669.60
5	TF-CLNP-RF06	TF-CLONEP FENB REG'D 1TB (101-150TB)	\$3,455.00	D1	36%	\$2,211.20	\$621.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$621.90
5	TF-CLNP-RF07	TF-CLONEP FENB REG'D 1TB (151-250TB)	\$3,220.00	D1	36%	\$2,060.80	\$579.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$579.60
5	TF-CLNP-RF08	TF-CLONEP FENB REG'D 1TB (251-400TB)	\$2,985.00	D1	36%	\$1,910.40	\$537.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$537.30
5	TF-CLNP-RF09	TF-CLONEP FENB REG'D 1TB (401-600TB)	\$2,775.00	D1	36%	\$1,776.00	\$499.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$499.50
5	TF-CLNP-RF10	TF-CLONEP FENB REG'D 1TB (601-1000TB)	\$2,585.00	D1	36%	\$1,654.40	\$465.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$465.30
5	TF-CLNP-RF11	TF-CLONEP FENB REG'D 1TB (>=1001TB)	\$2,405.00	D1	36%	\$1,539.20	\$432.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$432.90
5	TF-CLNP-RL01	TF-CLONEP LITE REGISTERED 1TB (0-14TB)	\$1,090.00	D1	36%	\$697.60	\$196.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$196.20
5	TF-CLNP-RL02	TF-CLONEP LITE REGISTERED 1TB (15-25TB)	\$950.00	D1	36%	\$608.00	\$171.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$171.00
5	TF-CLNP-RL03	TF-CLONEP LITE REGISTERED 1TB (26-40TB)	\$830.00	D1	36%	\$531.20	\$149.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$149.40
5	TF-CLNP-RL04	TF-CLONEP LITE REGISTERED 1TB (41-60TB)	\$730.00	D1	36%	\$467.20	\$131.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$131.40
5	TF-CLNP-RL05	TF-CLONEP LITE REGISTERED 1TB (61-100TB)	\$660.00	D1	36%	\$422.40	\$118.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$118.80
5	TF-CLNP-RL06	TF-CLONEP LITE REG'D 1TB (101-150TB)	\$620.00	D1	36%	\$396.80	\$111.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$111.60
5	TF-CLNP-RL07	TF-CLONEP LITE REG'D 1TB (151-250TB)	\$570.00	D1	36%	\$364.80	\$102.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$102.60
5	TF-CLNP-RL08	TF-CLONEP LITE REG'D 1TB (251-400TB)	\$530.00	D1	36%	\$339.20	\$95.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$95.40
5	TF-CLNP-RL09	TF-CLONEP LITE REG'D 1TB (401-600TB)	\$500.00	D1	36%	\$320.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.00
5	TF-CLNP-RL10	TF-CLONEP LITE REG'D 1TB (601-1000TB)	\$460.00	D1	36%	\$294.40	\$82.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$82.80
5	TF-CLNP-RL11	TF-CLONEP LITE REG'D 1TB (>=1001TB)	\$430.00	D1	36%	\$275.20	\$77.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$77.40
5	TFCLNP-RN-OPN	RT VMAX TF-CLONE ON OPEN SYSTEM	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFCLNP-RN-ZOS	RT VMAX TF-CLONE ON MAINFRAME	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-RUP	LOCL REP PROT-TFCLONE CNFLASH-UPG REG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-RUPL	TF-CLONEP LITE REGISTERED BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-UPG	LOCL REP PROT-TFCLONE CNFLASH-UPG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-UPGL	TF-CLONEP LITE BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLN-RN-OPN	RT FOR TFCLONE ON OPEN SY	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-BASE	TF-CLONE BASE LICENSE	\$20,350.00	D1	36%	\$13,024.00	\$3,663.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,663.00
5	TF-CLONE-BASF	TF-CLONE FENB BASE LICENSE	\$17,290.00	D1	36%	\$11,065.60	\$3,112.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,112.20
5	TF-CLONE-BASL	TF-CLONE LITE BASE LICENSE	\$3,060.00	D1	36%	\$1,958.40	\$550.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$550.80
5	TF-CLONE-C01	TF-CLONE 1TB (0-14TB)	\$2,420.00	D1	36%	\$1,548.80	\$435.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$435.60
5	TF-CLONE-C02	TF-CLONE 1TB (15-25TB)	\$2,270.00	D1	36%	\$1,452.80	\$408.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$408.60
5	TF-CLONE-C03	TF-CLONE 1TB (26-40TB)	\$2,000.00	D1	36%	\$1,280.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00
5	TF-CLONE-C04	TF-CLONE 1TB (41-60TB)	\$1,860.00	D1	36%	\$1,190.40	\$334.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$334.80
5	TF-CLONE-C05	TF-CLONE 1TB (61-100TB)	\$1,790.00	D1	36%	\$1,145.60	\$322.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$322.20
5	TF-CLONE-C06	TF-CLONE 1TB (101-150TB)	\$1,610.00	D1	36%	\$1,030.40	\$289.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$289.80
5	TF-CLONE-C07	TF-CLONE 1TB (151-250TB)	\$1,430.00	D1	36%	\$915.20	\$257.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$257.40
5	TF-CLONE-C08	TF-CLONE 1TB (251-400TB)	\$1,240.00	D1	36%	\$793.60	\$223.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$223.20
5	TF-CLONE-C09	TF-CLONE 1TB (401-600TB)	\$1,080.00	D1	36%	\$691.20	\$194.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$194.40
5	TF-CLONE-C10	TF-CLONE 1TB (601-1000TB)	\$940.00	D1	36%	\$601.60	\$169.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$169.20
5	TF-CLONE-C11	TF-CLONE 1TB(1001TB or greater)	\$820.00	D1	36%	\$524.80	\$147.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$147.60
5	TF-CLONE-CF01	TF-CLONE FENB 1TB (0-14TB)	\$2,050.00	D1	36%	\$1,312.00	\$369.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$369.00
5	TF-CLONE-CF02	TF-CLONE FENB 1TB (15-25TB)	\$1,920.00	D1	36%	\$1,228.80	\$345.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$345.60
5	TF-CLONE-CF03	TF-CLONE FENB 1TB (26-40TB)	\$1,700.00	D1	36%	\$1,088.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$306.00
5	TF-CLONE-CF04	TF-CLONE FENB 1TB (41-60TB)	\$1,580.00	D1	36%	\$1,011.20	\$284.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$284.40
5	TF-CLONE-CF05	TF-CLONE FENB 1TB (61-100TB)	\$1,520.00	D1	36%	\$972.80	\$273.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$273.60
5	TF-CLONE-CF06	TF-CLONE FENB 1TB (101-150TB)	\$1,360.00	D1	36%	\$870.40	\$244.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$244.80
5	TF-CLONE-CF07	TF-CLONE FENB 1TB (151-250TB)	\$1,210.00	D1	36%	\$774.40	\$217.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$217.80
5	TF-CLONE-CF08	TF-CLONE FENB 1TB (251-400TB)	\$1,050.00	D1	36%	\$672.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$189.00
5	TF-CLONE-CF09	TF-CLONE FENB 1TB (401-600TB)	\$910.00	D1	36%	\$582.40	\$163.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$163.80
5	TF-CLONE-CF10	TF-CLONE FENB 1TB (601-1000TB)	\$790.00	D1	36%	\$505.60	\$142.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$142.20
5	TF-CLONE-CF11	TF-CLONE FENB 1TB(1001TB OR GREATER)	\$690.00	D1	36%	\$441.60	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$124.20
5	TF-CLONE-CL01	TF-CLONE LITE 1TB (0-14TB)	\$370.00	D1	36%	\$236.80	\$66.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$66.60
5	TF-CLONE-CL02	TF-CLONE LITE 1TB (15-25TB)	\$350.00	D1	36%	\$224.00	\$63.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$63.00
5	TF-CLONE-CL03	TF-CLONE LITE 1TB (26-40TB)	\$300.00	D1	36%	\$192.00	\$54.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54.00
5	TF-CLONE-CL04	TF-CLONE LITE 1TB (41-60TB)	\$280.00	D1	36%	\$179.20	\$50.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$50.40
5	TF-CLONE-CL05	TF-CLONE LITE 1TB (61-100TB)	\$270.00	D1	36%	\$172.80	\$48.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$48.60
5	TF-CLONE-CL06	TF-CLONE LITE 1TB (101-150TB)	\$250.00	D1	36%	\$160.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.00
5	TF-CLONE-CL07	TF-CLONE LITE 1TB (151-250TB)	\$220.00	D1	36%	\$140.80	\$39.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39.60
5	TF-CLONE-CL08	TF-CLONE LITE 1TB (251-400TB)	\$190.00	D1	36%	\$121.60	\$34.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$34.20
5	TF-CLONE-CL09	TF-CLONE LITE 1TB (401-600TB)	\$170.00	D1	36%	\$108.80	\$30.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$30.60
5	TF-CLONE-CL10	TF-CLONE LITE 1TB (601-1000TB)	\$150.00	D1	36%	\$96.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.00
5	TF-CLONE-CL11	TF-CLONE LITE 1TB(1001TB OR GREATER)	\$130.00	D1	36%	\$83.20	\$23.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23.40
5	TF-CLONE-N01	TF-CLONE 1TB (0-14TB) NLT3	\$1,210.00	D1	36%	\$774.40	\$217.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$217.80
5	TF-CLONE-N02	TF-CLONE 1TB (15-25TB) NLT3	\$1,130.00	D1	36%	\$723.20	\$203.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$203.40
5	TF-CLONE-N03	TF-CLONE 1TB (26-40TB) NLT3	\$1,000.00	D1	36%	\$640.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$180.00
5	TF-CLONE-N04	TF-CLONE 1TB (41-60TB) NLT3	\$930.00	D1	36%	\$595.20	\$167.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$167.40
5	TF-CLONE-N05	TF-CLONE 1TB (61-100TB) NLT3	\$890.00	D1	36%	\$569.60	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$160.20
5	TF-CLONE-N06	TF-CLONE 1TB (101-150TB) NLT3	\$810.00	D1	36%	\$518.40	\$145.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$145.80
5	TF-CLONE-N07	TF-CLONE 1TB (151-250TB) NLT3	\$710.00	D1	36%	\$454.40	\$127.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$127.80
5	TF-CLONE-N08	TF-CLONE 1TB (251-400TB) NLT3	\$620.00	D1	36%	\$396.80	\$111.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$111.60
5	TF-CLONE-N09	TF-CLONE 1TB (401-600TB) NLT3	\$540.00	D1	36%	\$345.60	\$97.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$97.20
5	TF-CLONE-N10	TF-CLONE 1TB (601-1000TB) NLT3	\$470.00	D1	36%	\$300.80	\$84.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$84.60
5	TF-CLONE-N11	TF-CLONE 1TB(1001TB or greater) NLT3	\$410.00	D1	36%	\$262.40	\$73.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$73.80
5	TF-CLONE-NF01	TF-CLONE FENB 1TB (0-14TB) NLT3	\$1,020.00	D1	36%	\$652.80	\$183.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$183.60
5	TF-CLONE-NF02	TF-CLONE FENB 1TB (15-25TB) NLT3	\$960.00	D1	36%	\$614.40	\$172.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$172.80
5	TF-CLONE-NF03	TF-CLONE FENB 1TB (26-40TB) NLT3	\$850.00	D1	36%	\$544.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	TF-CLONE-NF04	TF-CLONE FENB 1TB (41-60TB) NLT3	\$790.00	D1	36%	\$505.60	\$142.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$142.20
5	TF-CLONE-NF05	TF-CLONE FENB 1TB (61-100TB) NLT3	\$750.00	D1	36%	\$480.00	\$135.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$135.00
5	TF-CLONE-NF06	TF-CLONE FENB 1TB (101-150TB) NLT3	\$680.00	D1	36%	\$435.20	\$122.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$122.40
5	TF-CLONE-NF07	TF-CLONE FENB 1TB (151-250TB) NLT3	\$600.00	D1	36%	\$384.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.00
5	TF-CLONE-NF08	TF-CLONE FENB 1TB (251-400TB) NLT3	\$520.00	D1	36%	\$332.80	\$93.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$93.60
5	TF-CLONE-NF09	TF-CLONE FENB 1TB (401-600TB) NLT3	\$450.00	D1	36%	\$288.00	\$81.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$81.00
5	TF-CLONE-NF10	TF-CLONE FENB 1TB (601-1000TB) NLT3	\$390.00	D1	36%	\$249.60	\$70.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$70.20
5	TF-CLONE-NF11	TF-CLONE FENB 1TB(>=1001TB) NLT3	\$340.00	D1	36%	\$217.60	\$61.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$61.20
5	TF-CLONE-NL01	TF-CLONE LITE 1TB (0-14TB) NLT3	\$190.00	D1	36%	\$121.60	\$34.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$34.20
5	TF-CLONE-NL02	TF-CLONE LITE 1TB (15-25TB) NLT3	\$170.00	D1	36%	\$108.80	\$30.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$30.60
5	TF-CLONE-NL03	TF-CLONE LITE 1TB (26-40TB) NLT3	\$150.00	D1	36%	\$96.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.00
5	TF-CLONE-NL04	TF-CLONE LITE 1TB (41-60TB) NLT3	\$140.00	D1	36%	\$89.60	\$25.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25.20
5	TF-CLONE-NL05	TF-CLONE LITE 1TB (61-100TB) NLT3	\$140.00	D1	36%	\$89.60	\$25.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25.20
5	TF-CLONE-NL06	TF-CLONE LITE 1TB (101-150TB) NLT3	\$130.00	D1	36%	\$83.20	\$23.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23.40
5	TF-CLONE-NL07	TF-CLONE LITE 1TB (151-250TB) NLT3	\$110.00	D1	36%	\$70.40	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19.80
5	TF-CLONE-NL08	TF-CLONE LITE 1TB (251-400TB) NLT3	\$100.00	D1	36%	\$64.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18.00
5	TF-CLONE-NL09	TF-CLONE LITE 1TB (401-600TB) NLT3	\$90.00	D1	36%	\$57.60	\$16.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16.20
5	TF-CLONE-NL10	TF-CLONE LITE 1TB (601-1000TB) NLT3	\$80.00	D1	36%	\$51.20	\$14.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14.40
5	TF-CLONE-NL11	TF-CLONE LITE 1TB(>=1001TB) NLT3	\$70.00	D1	36%	\$44.80	\$12.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12.60
5	TF-CLONE-OBAS	LOCL REP-OPT OUT-TFCLONE CNFLASH-BASE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-OPT	LOCL REP-OPT OUT-TFCLONE CNFLASH-UPG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-OUP	LOCL REP-SATA-OPTOUT-TR-TFCLONE CNFLASH	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-R01	TF-CLONE REPL 1TB(0-14TB)	\$4,425.00	D1	36%	\$2,832.00	\$796.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$796.50
5	TF-CLONE-R02	TF-CLONE REPL 1TB(15-25TB)	\$3,850.00	D1	36%	\$2,464.00	\$693.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$693.00
5	TF-CLONE-R03	TF-CLONE REPL 1TB(26-40TB)	\$3,350.00	D1	36%	\$2,144.00	\$603.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$603.00
5	TF-CLONE-R04	TF-CLONE REPL 1TB(41-60TB)	\$2,730.00	D1	36%	\$1,747.20	\$491.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$491.40
5	TF-CLONE-R05	TF-CLONE REPL 1TB(61-100TB)	\$2,290.00	D1	36%	\$1,465.60	\$412.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$412.20
5	TF-CLONE-R06	TF-CLONE REPL 1TB(101-150TB)	\$2,135.00	D1	36%	\$1,366.40	\$384.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$384.30
5	TF-CLONE-R07	TF-CLONE REPL 1TB(151-250TB)	\$1,985.00	D1	36%	\$1,270.40	\$357.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$357.30
5	TF-CLONE-R08	TF-CLONE REPL 1TB(251-400TB)	\$1,840.00	D1	36%	\$1,177.60	\$331.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$331.20
5	TF-CLONE-R09	TF-CLONE REPL 1TB(401-600TB)	\$1,675.00	D1	36%	\$1,072.00	\$301.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$301.50
5	TF-CLONE-R10	TF-CLONE REPL 1TB(601-1000TB)	\$1,560.00	D1	36%	\$998.40	\$280.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$280.80
5	TF-CLONE-R11	TF-CLONE REPL 1TB(1001TB or greater)	\$1,100.00	D1	36%	\$704.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.00
5	TF-CLONE-RBAS	TF-CLONE REPL BASE LICENSE	\$13,230.00	D1	36%	\$8,467.20	\$2,381.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,381.40
5	TF-CLONERBAS	TF-CLONE FENB REPL BASE LICENSE	\$11,240.00	D1	36%	\$7,193.60	\$2,023.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,023.20
5	TF-CLONERBASL	TF-CLONE LITE REPL BASE LICENSE	\$1,990.00	D1	36%	\$1,273.60	\$358.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$358.20
5	TF-CLONE-RF01	TF-CLONE FENB REPL 1TB(0-14TB)	\$5,840.00	D1	36%	\$3,737.60	\$1,051.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,051.20
5	TF-CLONE-RF02	TF-CLONE FENB REPL 1TB(15-25TB)	\$5,090.00	D1	36%	\$3,257.60	\$916.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$916.20
5	TF-CLONE-RF03	TF-CLONE FENB REPL 1TB(26-40TB)	\$4,420.00	D1	36%	\$2,828.80	\$795.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$795.60
5	TF-CLONE-RF04	TF-CLONE FENB REPL 1TB(41-60TB)	\$3,930.00	D1	36%	\$2,515.20	\$707.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$707.40
5	TF-CLONE-RF05	TF-CLONE FENB REPL 1TB(61-100TB)	\$3,540.00	D1	36%	\$2,265.60	\$637.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$637.20
5	TF-CLONE-RF06	TF-CLONE FENB REPL 1TB(101-150TB)	\$3,290.00	D1	36%	\$2,105.60	\$592.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$592.20
5	TF-CLONE-RF07	TF-CLONE FENB REPL 1TB(151-250TB)	\$3,060.00	D1	36%	\$1,958.40	\$550.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$550.80
5	TF-CLONE-RF08	TF-CLONE FENB REPL 1TB(251-400TB)	\$2,840.00	D1	36%	\$1,817.60	\$511.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$511.20
5	TF-CLONE-RF09	TF-CLONE FENB REPL 1TB(401-600TB)	\$2,650.00	D1	36%	\$1,696.00	\$477.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$477.00
5	TF-CLONE-RF10	TF-CLONE FENB REPL 1TB(601-1000TB)	\$2,460.00	D1	36%	\$1,574.40	\$442.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$442.80
5	TF-CLONE-RF11	TF-CLONE FENB REPL 1TB(>=1001TB)	\$2,290.00	D1	36%	\$1,465.60	\$412.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$412.20
5	TF-CLONE-RL01	TF-CLONE LITE REPL 1TB(0-14TB)	\$1,040.00	D1	36%	\$665.60	\$187.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$187.20
5	TF-CLONE-RL02	TF-CLONE LITE REPL 1TB(15-25TB)	\$900.00	D1	36%	\$576.00	\$162.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$162.00
5	TF-CLONE-RL03	TF-CLONE LITE REPL 1TB(26-40TB)	\$790.00	D1	36%	\$505.60	\$142.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$142.20
5	TF-CLONE-RL04	TF-CLONE LITE REPL 1TB(41-60TB)	\$700.00	D1	36%	\$448.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$126.00
5	TF-CLONE-RL05	TF-CLONE LITE REPL 1TB(61-100TB)	\$630.00	D1	36%	\$403.20	\$113.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$113.40
5	TF-CLONE-RL06	TF-CLONE LITE REPL 1TB(101-150TB)	\$590.00	D1	36%	\$377.60	\$106.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$106.20
5	TF-CLONE-RL07	TF-CLONE LITE REPL 1TB(151-250TB)	\$550.00	D1	36%	\$352.00	\$99.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$99.00
5	TF-CLONE-RL08	TF-CLONE LITE REPL 1TB(251-400TB)	\$510.00	D1	36%	\$326.40	\$91.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$91.80
5	TF-CLONE-RL09	TF-CLONE LITE REPL 1TB(401-600TB)	\$470.00	D1	36%	\$300.80	\$84.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$84.60
5	TF-CLONE-RL10	TF-CLONE LITE REPL 1TB(601-1000TB)	\$440.00	D1	36%	\$281.60	\$79.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$79.20
5	TF-CLONE-RL11	TF-CLONE LITE REPL 1TB(>=1001TB)	\$410.00	D1	36%	\$262.40	\$73.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$73.80
5	TF-CLONE-RUP	TF-CLONE REPL BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-RUPL	TF-CLONE LITE REPL BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-T01	TF-CLONE CPCTY 0-250	\$0.00	D1	36%	\$0.00	\$3,421.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,421.80
5	TF-CLONE-T02	TF-CLONE CPCTY 251-500	\$0.00	D1	36%	\$0.00	\$4,147.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,147.20
5	TF-CLONE-T03	TF-CLONE CPCTY 501-750	\$0.00	D1	36%	\$0.00	\$4,872.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,872.60
5	TF-CLONE-T04	TF-CLONE CPCTY 751-1,000	\$0.00	D1	36%	\$0.00	\$5,598.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,598.00
5	TF-CLONE-T05	TF-CLONE CPCTY 1,01-2,000	\$0.00	D1	36%	\$0.00	\$6,976.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,976.80
5	TF-CLONE-T06	TF-CLONE CPCTY 2,01-4,000	\$0.00	D1	36%	\$0.00	\$8,355.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,355.60
5	TF-CLONE-T07	TF-CLONE CPCTY 4,01-6,000	\$0.00	D1	36%	\$0.00	\$9,734.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,734.40
5	TF-CLONE-T08	TF-CLONE CPCTY 6,01-8,000	\$0.00	D1	36%	\$0.00	\$11,113.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,113.20
5	TF-CLONE-T09	TF-CLONE CPCTY 8,01-10,000	\$0.00	D1	36%	\$0.00	\$12,492.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,492.00
5	TF-CLONE-T10	TF-CLONE CPTY 10,01-12,000	\$0.00	D1	36%	\$0.00	\$13,870.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,870.80
5	TF-CLONE-T11	TF-CLONE CPTY 12,01-14,000	\$0.00	D1	36%	\$0.00	\$15,249.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,249.60
5	TF-CLONE-T12	TF-CLONE CPTY 14,01-17,000	\$0.00	D1	36%	\$0.00	\$16,628.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,628.40
5	TF-CLONE-T13	TF-CLONE CPTY 17,01-20,000	\$0.00	D1	36%	\$0.00	\$18,007.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,007.20
5	TF-CLONE-T14	TF-CLONE CPTY 20,01-23,000	\$0.00	D1	36%	\$0.00	\$19,386.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,386.00
5	TFCLONE-T14U	TF-CLONE T1-T4 UPGRADE	\$0.00	D1	36%	\$0.00	\$725.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$725.40
5	TF-CLONE-T15	TF-CLONE CPTY 23,01-26,000	\$0.00	D1	36%	\$0.00	\$20,764.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,764.80
5	TF-CLONE-T16	TF-CLONE CPTY 26,01-29,000	\$0.00	D1	36%	\$0.00	\$22,143.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22,143.60
5	TF-CLONE-T17	TF-CLONE CPTY 29,01-32,000	\$0.00	D1	36%	\$0.00	\$23,522.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23,522.40
5	TF-CLONE-T18	TF-CLONE CPTY 32,01-35,000	\$0.00	D1	36%	\$0.00	\$24,901.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$24,901.20
5	TF-CLONE-T19	TF-CLONE CPTY 35,01-38,000	\$0.00	D1	36%	\$0.00	\$26,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$26,280.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	TF-CLONE-T20	TF-CLONE CPY 38.01-41.00	\$0.00	D1	36%	\$27,658.80	\$0.00	\$27,658.80	\$0.00	\$0.00	\$0.00	\$0.00	\$27,658.80
5	TF-CLONE-T21	TF-CLONE CPY 41.01-44.00	\$0.00	D1	36%	\$0.00	\$29,037.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$29,037.60
5	TF-CLONE-T22	TF-CLONE CPY 44.01-47.00	\$0.00	D1	36%	\$0.00	\$30,416.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$30,416.40
5	TF-CLONE-T23	TF-CLONE CPY 47.01-50.00	\$0.00	D1	36%	\$0.00	\$31,795.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31,795.20
5	TF-CLONE-T24	TF-CLONE CPY 50.01-53.00	\$0.00	D1	36%	\$0.00	\$33,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33,174.00
5	TF-CLONE-T25	TF-CLONE CPY 53.01-56.00	\$0.00	D1	36%	\$0.00	\$34,552.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$34,552.80
5	TF-CLONE-T26	TF-CLONE CPY 56.01-59.00	\$0.00	D1	36%	\$0.00	\$35,931.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$35,931.60
5	TF-CLONE-T27	TF-CLONE CPY 59.01-62.00	\$0.00	D1	36%	\$0.00	\$37,310.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37,310.40
5	TF-CLONE-T28	TF-CLONE CPY 62.01-65.00	\$0.00	D1	36%	\$0.00	\$38,689.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$38,689.20
5	TF-CLONE-T29	TF-CLONE CPY 65.01-68.00	\$0.00	D1	36%	\$0.00	\$40,068.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$40,068.00
5	TF-CLONE-T30	TF-CLONE CPY 68.01-71.00	\$0.00	D1	36%	\$0.00	\$41,446.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$41,446.80
5	TF-CLONE-T31	TF-CLONE CPY 71.01-74.00	\$0.00	D1	36%	\$0.00	\$42,825.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$42,825.60
5	TF-CLONE-T32	TF-CLONE CPY 74.01-77.00	\$0.00	D1	36%	\$0.00	\$44,204.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$44,204.40
5	TF-CLONE-T33	TF-CLONE CPY 77.01-80.00	\$0.00	D1	36%	\$0.00	\$45,583.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45,583.20
5	TF-CLONE-T34	TF-CLONE CPY 80.01-83.00	\$0.00	D1	36%	\$0.00	\$46,962.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46,962.00
5	TF-CLONE-T35	TF-CLONE CPY 83.01-86.00	\$0.00	D1	36%	\$0.00	\$48,340.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$48,340.80
5	TF-CLONE-UPG	TF-CLONE BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-UPGL	TF-CLONE LITE BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFCLON-T5-35U	TF-CLONE T5-T35 UPGRADE	\$0.00	D1	36%	\$0.00	\$1,378.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,378.80
5	TF-C-RN-ZOS	TFCLONE RUNTIME ZOS TGT	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-BASE	TF-EIM BASE MODEL	\$0.00	D1	36%	\$0.00	\$918.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$918.00
5	TF-EIM-C01	TF-EIM 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.00
5	TF-EIM-C02	TF-EIM 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$102.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$102.60
5	TF-EIM-C03	TF-EIM 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.00
5	TF-EIM-C04	TF-EIM 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$82.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$82.80
5	TF-EIM-C05	TF-EIM 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$79.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$79.20
5	TF-EIM-C06	TF-EIM 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	TF-EIM-C07	TF-EIM 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$63.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$63.00
5	TF-EIM-C08	TF-EIM 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$55.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$55.80
5	TF-EIM-C09	TF-EIM 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$48.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$48.60
5	TF-EIM-C10	TF-EIM 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$41.40
5	TF-EIM-C11	TF-EIM1TB(1001TB or greater)	\$0.00	D1	36%	\$0.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5	TF-EIM-N01	TF-EIM 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$54.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54.00
5	TF-EIM-N02	TF-EIM 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$50.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$50.40
5	TF-EIM-N03	TF-EIM 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.00
5	TF-EIM-N04	TF-EIM 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$41.40
5	TF-EIM-N05	TF-EIM 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$39.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39.60
5	TF-EIM-N06	TF-EIM 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5	TF-EIM-N07	TF-EIM 1TB (151-250TB) NLT3	\$0.00	D1	36%	\$0.00	\$32.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$32.40
5	TF-EIM-N08	TF-EIM 1TB (251-400TB) NLT3	\$0.00	D1	36%	\$0.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.00
5	TF-EIM-N09	TF-EIM 1TB (401-600TB) NLT3	\$0.00	D1	36%	\$0.00	\$25.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25.20
5	TF-EIM-N10	TF-EIM 1TB (601-1000TB) NLT3	\$0.00	D1	36%	\$0.00	\$21.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$21.60
5	TF-EIM-N11	TF-EIM1TB(1001TB or greater) NLT3	\$0.00	D1	36%	\$0.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18.00
5	TF-EIM-OBAS	TF-EIM BASE MODEL	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-OPT	TF-EIM OPT OUT TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-OUP	TF-EIM OPT OUT BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-R01	TF-EIM REPL 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$273.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$273.60
5	TF-EIM-R02	TF-EIM REPL 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$242.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$242.64
5	TF-EIM-R03	TF-EIM REPL 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$213.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$213.84
5	TF-EIM-R04	TF-EIM REPL 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$183.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$183.60
5	TF-EIM-R05	TF-EIM REPL 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$163.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$163.80
5	TF-EIM-R06	TF-EIM REPL 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$147.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$147.42
5	TF-EIM-R07	TF-EIM REPL 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$131.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$131.04
5	TF-EIM-R08	TF-EIM REPL 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$113.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$113.40
5	TF-EIM-R09	TF-EIM REPL 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$96.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$96.48
5	TF-EIM-R10	TF-EIM REPL 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$84.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$84.42
5	TF-EIM-R11	TF-EIM REPL 1TB(1001TB or greater)	\$0.00	D1	36%	\$0.00	\$52.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$52.74
5	TF-EIM-RBAS	TF-EIM REPL BASE LICENSE	\$0.00	D1	36%	\$0.00	\$918.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$918.00
5	TF-EIM-RUP	TF-EIM REPL BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFEIM-T01	TF EIM CPCTY 0-.250	\$0.00	D1	36%	\$0.00	\$855.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$855.00
5	TFEIM-T02	TF EIM CPCTY .251-.500	\$0.00	D1	36%	\$0.00	\$1,036.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,036.80
5	TFEIM-T03	TF EIM CPCTY .501-.750	\$0.00	D1	36%	\$0.00	\$1,218.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,218.60
5	TFEIM-T04	TF EIM CPCTY .751-1.00	\$0.00	D1	36%	\$0.00	\$1,400.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,400.40
5	TFEIM-T05	TF EIM CPCTY 1.01-2.00	\$0.00	D1	36%	\$0.00	\$1,744.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,744.20
5	TFEIM-T06	TF EIM CPCTY 2.01-4.00	\$0.00	D1	36%	\$0.00	\$2,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,088.00
5	TFEIM-T07	TF EIM CPCTY 4.01-6.00	\$0.00	D1	36%	\$0.00	\$2,431.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,431.80
5	TFEIM-T08	TF EIM CPCTY 6.01-8.00	\$0.00	D1	36%	\$0.00	\$2,775.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,775.60
5	TFEIM-T09	TF EIM CPCTY 8.01-10.00	\$0.00	D1	36%	\$0.00	\$3,119.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,119.40
5	TFEIM-T10	TF EIM CPCTY 10.01-12.00	\$0.00	D1	36%	\$0.00	\$3,463.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,463.20
5	TFEIM-T11	TF EIM CPCTY 12.01-14.00	\$0.00	D1	36%	\$0.00	\$3,807.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,807.00
5	TFEIM-T12	TF EIM CPCTY 14.01-17.00	\$0.00	D1	36%	\$0.00	\$4,150.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,150.80
5	TFEIM-T13	TF EIM CPCTY 17.01-20.00	\$0.00	D1	36%	\$0.00	\$4,494.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,494.60
5	TFEIM-T14	TF EIM CPCTY 20.01-23.00	\$0.00	D1	36%	\$0.00	\$4,838.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,838.40
5	TFEIM-T1-4U	TF EIM T1-T4 UPGRADE	\$0.00	D1	36%	\$0.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$181.80
5	TFEIM-T15	TF EIM CPCTY 23.01-26.00	\$0.00	D1	36%	\$0.00	\$5,182.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,182.20
5	TFEIM-T16	TF EIM CPCTY 26.01-29.00	\$0.00	D1	36%	\$0.00	\$5,526.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,526.00
5	TFEIM-T17	TF EIM CPCTY 29.01-32.00	\$0.00	D1	36%	\$0.00	\$5,869.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,869.80
5	TFEIM-T18	TF EIM CPCTY 32.01-35.00	\$0.00	D1	36%	\$0.00	\$6,213.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,213.60
5	TFEIM-T19	TF EIM CPCTY 35.01-38.00	\$0.00	D1	36%	\$0.00	\$6,557.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,557.40
5	TFEIM-T20	TF EIM CPCTY 38.01-41.00	\$0.00	D1	36%	\$0.00	\$6,901.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,901.20

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	TFEIM-T21	TF EIM CPCTY 41.01-44.00	\$0.00	D1	36%	\$0.00	\$7,245.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,245.00
5	TFEIM-T22	TF EIM CPCTY 44.01-47.00	\$0.00	D1	36%	\$0.00	\$7,588.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,588.80
5	TFEIM-T23	TF EIM CPCTY 47.01-50.00	\$0.00	D1	36%	\$0.00	\$7,932.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,932.60
5	TFEIM-T24	TF EIM CPCTY 50.01-53.00	\$0.00	D1	36%	\$0.00	\$8,276.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,276.40
5	TFEIM-T25	TF EIM CPCTY 53.01-56.00	\$0.00	D1	36%	\$0.00	\$8,620.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,620.20
5	TFEIM-T26	TF EIM CPCTY 56.01-59.00	\$0.00	D1	36%	\$0.00	\$8,964.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,964.00
5	TFEIM-T27	TF EIM CPCTY 59.01-62.00	\$0.00	D1	36%	\$0.00	\$9,307.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,307.80
5	TFEIM-T28	TF EIM CPCTY 62.01-65.00	\$0.00	D1	36%	\$0.00	\$9,651.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,651.60
5	TFEIM-T29	TF EIM CPCTY 65.01-68.00	\$0.00	D1	36%	\$0.00	\$9,995.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,995.40
5	TFEIM-T30	TF EIM CPCTY 68.01-71.00	\$0.00	D1	36%	\$0.00	\$10,339.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,339.20
5	TFEIM-T31	TFEIM CPCTY 71.01-74.00	\$0.00	D1	36%	\$0.00	\$10,683.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,683.00
5	TFEIM-T32	TFEIM CPCTY 74.01-77.00	\$0.00	D1	36%	\$0.00	\$11,026.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,026.80
5	TFEIM-T33	TFEIM CPCTY 77.01-80.00	\$0.00	D1	36%	\$0.00	\$11,370.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,370.60
5	TFEIM-T34	TFEIM CPCTY 80.01-83.00	\$0.00	D1	36%	\$0.00	\$11,714.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,714.40
5	TFEIM-T35	TFEIM CPCTY 83.01-86.00	\$0.00	D1	36%	\$0.00	\$12,058.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,058.20
5	TFEIM-T5-35U	TFEIM T5-T35 UPGRADE	\$0.00	D1	36%	\$0.00	\$343.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$343.80
5	TF-EIM-UPG	TF-EIM BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-ADD-BASE	TF-M-ADD BASE LICENSE	\$16,200.00	D1	36%	\$10,368.00	\$2,916.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,916.00
5	TF-M-ADD-C01	TF-M-ADD 1TB (0-14TB)	\$1,915.00	D1	36%	\$1,225.60	\$344.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$344.70
5	TF-M-ADD-C02	TF-M-ADD 1TB (15-25TB)	\$1,800.00	D1	36%	\$1,152.00	\$324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$324.00
5	TF-M-ADD-C03	TF-M-ADD 1TB (26-40TB)	\$1,580.00	D1	36%	\$1,011.20	\$284.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$284.40
5	TF-M-ADD-C04	TF-M-ADD 1TB (41-60TB)	\$1,470.00	D1	36%	\$940.80	\$264.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$264.60
5	TF-M-ADD-C05	TF-M-ADD 1TB (61-100TB)	\$1,410.00	D1	36%	\$902.40	\$253.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$253.80
5	TF-M-ADD-C06	TF-M-ADD 1TB (101-150TB)	\$1,270.00	D1	36%	\$812.80	\$228.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$228.60
5	TF-M-ADD-C07	TF-M-ADD 1TB (151-250TB)	\$1,130.00	D1	36%	\$723.20	\$203.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$203.40
5	TF-M-ADD-C08	TF-M-ADD 1TB (251-400TB)	\$980.00	D1	36%	\$627.20	\$176.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$176.40
5	TF-M-ADD-C09	TF-M-ADD 1TB (401-600TB)	\$850.00	D1	36%	\$544.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	TF-M-ADD-C10	TF-M-ADD 1TB (601-1000TB)	\$740.00	D1	36%	\$473.60	\$133.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$133.20
5	TF-M-ADD-C11	TF-M-ADD1TB(1001-1500TB)	\$640.00	D1	36%	\$409.60	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	TF-M-ADD-T01	TF-M ADD 0-.250 TB	\$0.00	D1	36%	\$0.00	\$1,710.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,710.00
5	TF-M-ADD-T02	TF-M ADD .251-500 TB	\$0.00	D1	36%	\$0.00	\$2,073.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,073.60
5	TF-M-ADD-T03	TF-M ADD .501-750 TB	\$0.00	D1	36%	\$0.00	\$2,437.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,437.20
5	TF-M-ADD-T04	TF-M ADD .751-1.00 TB	\$0.00	D1	36%	\$0.00	\$2,800.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,800.80
5	TF-M-ADD-T05	TF-M ADD 1.01-2.00 TB	\$0.00	D1	36%	\$0.00	\$3,490.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,490.20
5	TF-M-ADD-T06	TF-M ADD 2.01-4.00 TB	\$0.00	D1	36%	\$0.00	\$4,179.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,179.60
5	TF-M-ADD-T07	TF-M ADD 4.01-6.00 TB	\$0.00	D1	36%	\$0.00	\$4,869.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,869.00
5	TF-M-ADD-T08	TF-M ADD 6.01-8.00 TB	\$0.00	D1	36%	\$0.00	\$5,558.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,558.40
5	TF-M-ADD-T09	TF-M ADD 8.01-10.00 TB	\$0.00	D1	36%	\$0.00	\$6,247.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,247.80
5	TF-M-ADD-T10	TF-M ADD 10.01-12.00 TB	\$0.00	D1	36%	\$0.00	\$6,937.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,937.20
5	TF-M-ADD-T11	TF-M ADD 12.01-14.00 TB	\$0.00	D1	36%	\$0.00	\$7,626.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,626.60
5	TF-M-ADD-T12	TF-M ADD 14.01-17.00 TB	\$0.00	D1	36%	\$0.00	\$8,316.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,316.00
5	TF-M-ADD-T13	TF-M ADD 17.01-20.00 TB	\$0.00	D1	36%	\$0.00	\$9,005.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,005.40
5	TF-M-ADD-T14	TF-M ADD 20.01-23.00 TB	\$0.00	D1	36%	\$0.00	\$9,694.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,694.80
5	TF-M-ADD-T15	TF-M ADD 23.01-26.00 TB	\$0.00	D1	36%	\$0.00	\$10,384.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,384.20
5	TF-M-ADD-T16	TF-M ADD 26.01-29.00 TB	\$0.00	D1	36%	\$0.00	\$11,073.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,073.60
5	TF-M-ADD-T17	TF-M ADD 29.01-32.00 TB	\$0.00	D1	36%	\$0.00	\$11,763.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,763.00
5	TF-M-ADD-T18	TF-M ADD 32.01-35.00 TB	\$0.00	D1	36%	\$0.00	\$12,452.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,452.40
5	TF-M-ADD-T19	TF-M ADD 35.01-38.00 TB	\$0.00	D1	36%	\$0.00	\$13,141.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,141.80
5	TF-M-ADD-T20	TF-M ADD 38.01-41.00 TB	\$0.00	D1	36%	\$0.00	\$13,831.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,831.20
5	TF-M-ADD-T21	TF-M ADD 41.01-44.00 TB	\$0.00	D1	36%	\$0.00	\$14,520.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,520.60
5	TF-M-ADD-T22	TF-M ADD 44.01-47.00 TB	\$0.00	D1	36%	\$0.00	\$15,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,210.00
5	TF-M-ADD-T23	TF-M ADD 47.01-50.00 TB	\$0.00	D1	36%	\$0.00	\$15,899.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,899.40
5	TF-M-ADD-T24	TF-M ADD 50.01-53.00 TB	\$0.00	D1	36%	\$0.00	\$16,588.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,588.80
5	TF-M-ADD-T25	TF-M ADD 53.01-56.00 TB	\$0.00	D1	36%	\$0.00	\$17,278.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,278.20
5	TF-M-ADD-T26	TF-M ADD 56.01-59.00 TB	\$0.00	D1	36%	\$0.00	\$17,967.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,967.60
5	TF-M-ADD-T27	TF-M ADD 59.01-62.00 TB	\$0.00	D1	36%	\$0.00	\$18,657.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,657.00
5	TF-M-ADD-T28	TF-M ADD 62.01-65.00 TB	\$0.00	D1	36%	\$0.00	\$19,346.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,346.40
5	TF-M-ADD-T29	TF-M ADD 65.01-68.00 TB	\$0.00	D1	36%	\$0.00	\$20,035.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,035.80
5	TF-M-ADD-T30	TF-M ADD 68.01-71.00 TB	\$0.00	D1	36%	\$0.00	\$20,725.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,725.20
5	TF-M-ADD-T31	TF-M ADD 71.01-74.00 TB	\$0.00	D1	36%	\$0.00	\$21,414.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$21,414.60
5	TF-M-ADD-T32	TF-M ADD 74.01-77.00 TB	\$0.00	D1	36%	\$0.00	\$22,104.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22,104.00
5	TF-M-ADD-T33	TF-M ADD 77.01-80.00 TB	\$0.00	D1	36%	\$0.00	\$22,793.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22,793.40
5	TF-M-ADD-T34	TF-M ADD 80.01-83.00 TB	\$0.00	D1	36%	\$0.00	\$23,482.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23,482.80
5	TF-M-ADD-T35	TF-M ADD 83.01-86.00 TB	\$0.00	D1	36%	\$0.00	\$24,172.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$24,172.20
5	TF-M-ADD-UPG	TF-M-ADD BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-ADT1-4U	TF-M ADD T1-T4 UPG	\$2,020.00	D1	36%	\$1,292.80	\$363.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$363.60
5	TF-M-ADT5-3S	TF-M ADD T5-3S UPG	\$3,830.00	D1	36%	\$2,451.20	\$689.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$689.40
5	TF-M-BASE	TF-M BASE LICENSE	\$0.00	D1	36%	\$0.00	\$918.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$918.00
5	TF-M-C01	TF-M 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.00
5	TF-M-C02	TF-M 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$102.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$102.60
5	TF-M-C03	TF-M 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.00
5	TF-M-C04	TF-M 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$82.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$82.80
5	TF-M-C05	TF-M 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$79.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$79.20
5	TF-M-C06	TF-M 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	TF-M-C07	TF-M 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$63.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$63.00
5	TF-M-C08	TF-M 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$55.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$55.80
5	TF-M-C09	TF-M 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$48.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$48.60
5	TF-M-C10	TF-M 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$41.40
5	TF-M-C11	TF-M1TB(1001TB or greater)	\$0.00	D1	36%	\$0.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5	TF-MIR-BASE	TF-MIR BASE LICENSE	\$32,300.00	D1	36%	\$20,672.00	\$5,814.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,814.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	TF-MIR-C01	TF-MIR 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$435.60	\$0.00	\$0.00	\$0.00	\$0.00	\$435.60
5	TF-MIR-C02	TF-MIR 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$408.60	\$0.00	\$0.00	\$0.00	\$0.00	\$408.60
5	TF-MIR-C03	TF-MIR 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00
5	TF-MIR-C04	TF-MIR 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$334.80	\$0.00	\$0.00	\$0.00	\$0.00	\$334.80
5	TF-MIR-C05	TF-MIR 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$322.20	\$0.00	\$0.00	\$0.00	\$0.00	\$322.20
5	TF-MIR-C06	TF-MIR 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$289.80	\$0.00	\$0.00	\$0.00	\$0.00	\$289.80
5	TF-MIR-C07	TF-MIR 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$257.40	\$0.00	\$0.00	\$0.00	\$0.00	\$257.40
5	TF-MIR-C08	TF-MIR 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$223.20	\$0.00	\$0.00	\$0.00	\$0.00	\$223.20
5	TF-MIR-C09	TF-MIR 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$194.40	\$0.00	\$0.00	\$0.00	\$0.00	\$194.40
5	TF-MIR-C10	TF-MIR 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$169.20	\$0.00	\$0.00	\$0.00	\$0.00	\$169.20
5	TF-MIR-C11	TF-MIR 1TB(1001TB or greater)	\$0.00	D1	36%	\$0.00	\$147.60	\$0.00	\$0.00	\$0.00	\$0.00	\$147.60
5	TF-MIR-N01	TF-MIR 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$217.80	\$0.00	\$0.00	\$0.00	\$0.00	\$217.80
5	TF-MIR-N02	TF-MIR 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$203.40	\$0.00	\$0.00	\$0.00	\$0.00	\$203.40
5	TF-MIR-N03	TF-MIR 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$180.00
5	TF-MIR-N04	TF-MIR 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$167.40	\$0.00	\$0.00	\$0.00	\$0.00	\$167.40
5	TF-MIR-N05	TF-MIR 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$160.20
5	TF-MIR-N06	TF-MIR 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$145.80	\$0.00	\$0.00	\$0.00	\$0.00	\$145.80
5	TF-MIR-N07	TF-MIR 1TB (151-250TB) NLT3	\$0.00	D1	36%	\$0.00	\$127.80	\$0.00	\$0.00	\$0.00	\$0.00	\$127.80
5	TF-MIR-N08	TF-MIR 1TB (251-400TB) NLT3	\$0.00	D1	36%	\$0.00	\$111.60	\$0.00	\$0.00	\$0.00	\$0.00	\$111.60
5	TF-MIR-N09	TF-MIR 1TB (401-600TB) NLT3	\$0.00	D1	36%	\$0.00	\$97.20	\$0.00	\$0.00	\$0.00	\$0.00	\$97.20
5	TF-MIR-N10	TF-MIR 1TB (601-1000TB) NLT3	\$0.00	D1	36%	\$0.00	\$84.60	\$0.00	\$0.00	\$0.00	\$0.00	\$84.60
5	TF-MIR-N11	TF-MIR 1TB(1001TB or greater) NLT3	\$0.00	D1	36%	\$0.00	\$73.80	\$0.00	\$0.00	\$0.00	\$0.00	\$73.80
5	TF-MIR-UPG	TF-MIR BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-N01	TF-M 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$54.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54.00
5	TF-M-N02	TF-M 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$50.40	\$0.00	\$0.00	\$0.00	\$0.00	\$50.40
5	TF-M-N03	TF-M 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.00
5	TF-M-N04	TF-M 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$41.40
5	TF-M-N05	TF-M 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$39.60	\$0.00	\$0.00	\$0.00	\$0.00	\$39.60
5	TF-M-N06	TF-M 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5	TF-M-N07	TF-M 1TB (151-250TB) NLT3	\$0.00	D1	36%	\$0.00	\$32.40	\$0.00	\$0.00	\$0.00	\$0.00	\$32.40
5	TF-M-N08	TF-M 1TB (251-400TB) NLT3	\$0.00	D1	36%	\$0.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.00
5	TF-M-N09	TF-M 1TB (401-600TB) NLT3	\$0.00	D1	36%	\$0.00	\$25.20	\$0.00	\$0.00	\$0.00	\$0.00	\$25.20
5	TF-M-N10	TF-M 1TB (601-1000TB) NLT3	\$0.00	D1	36%	\$0.00	\$21.60	\$0.00	\$0.00	\$0.00	\$0.00	\$21.60
5	TF-M-N11	TF-M1TB(1001TB or greater) NLT3	\$0.00	D1	36%	\$0.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18.00
5	TF-M-OBAS	TF-M OPT OUT BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-OPT	TF-M OPT OUT TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-OUP	TF-M OPT OUT BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-R01	TF-M REPL 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$273.60	\$0.00	\$0.00	\$0.00	\$0.00	\$273.60
5	TF-M-R02	TF-M REPL 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$242.64	\$0.00	\$0.00	\$0.00	\$0.00	\$242.64
5	TF-M-R03	TF-M REPL 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$213.84	\$0.00	\$0.00	\$0.00	\$0.00	\$213.84
5	TF-M-R04	TF-M REPL 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$183.60	\$0.00	\$0.00	\$0.00	\$0.00	\$183.60
5	TF-M-R05	TF-M REPL 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$163.80	\$0.00	\$0.00	\$0.00	\$0.00	\$163.80
5	TF-M-R06	TF-M REPL 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$147.42	\$0.00	\$0.00	\$0.00	\$0.00	\$147.42
5	TF-M-R07	TF-M REPL 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$131.04	\$0.00	\$0.00	\$0.00	\$0.00	\$131.04
5	TF-M-R08	TF-M REPL 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$113.40	\$0.00	\$0.00	\$0.00	\$0.00	\$113.40
5	TF-M-R09	TF-M REPL 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$96.48	\$0.00	\$0.00	\$0.00	\$0.00	\$96.48
5	TF-M-R10	TF-M REPL 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$84.42	\$0.00	\$0.00	\$0.00	\$0.00	\$84.42
5	TF-M-R11	TF-M REPL 1TB(1001TB or greater)	\$0.00	D1	36%	\$0.00	\$52.74	\$0.00	\$0.00	\$0.00	\$0.00	\$52.74
5	TF-M-RBAS	TF-M REPL BASE LICENSE	\$0.00	D1	36%	\$0.00	\$918.00	\$0.00	\$0.00	\$0.00	\$0.00	\$918.00
5	TF-M-RUP	TF-M REPL BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-T01	TF-M CAPACITY 0-.250	\$0.00	D1	36%	\$0.00	\$856.80	\$0.00	\$0.00	\$0.00	\$0.00	\$856.80
5	TF-M-T02	TF-M CAPACITY .251-.500	\$0.00	D1	36%	\$0.00	\$1,038.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,038.60
5	TF-M-T03	TF-M CAPACITY .501-.750	\$0.00	D1	36%	\$0.00	\$1,220.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,220.40
5	TF-M-T04	TF-M CAPACITY .751-1.00	\$0.00	D1	36%	\$0.00	\$1,402.20	\$0.00	\$0.00	\$0.00	\$0.00	\$1,402.20
5	TF-M-T05	TF-M CAPACITY 1.01-2.00	\$0.00	D1	36%	\$0.00	\$1,747.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,747.80
5	TF-M-T06	TF-M CAPACITY 2.01-4.00	\$0.00	D1	36%	\$0.00	\$2,093.40	\$0.00	\$0.00	\$0.00	\$0.00	\$2,093.40
5	TF-M-T07	TF-M CAPACITY 4.01-6.00	\$0.00	D1	36%	\$0.00	\$2,439.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,439.00
5	TF-M-T08	TF-M CAPACITY 6.01-8.00	\$0.00	D1	36%	\$0.00	\$2,784.60	\$0.00	\$0.00	\$0.00	\$0.00	\$2,784.60
5	TF-M-T09	TF-M CAPACITY 8.01-10.00	\$0.00	D1	36%	\$0.00	\$3,130.20	\$0.00	\$0.00	\$0.00	\$0.00	\$3,130.20
5	TF-M-T10	TF-M CAPACITY 10.01-12.00	\$0.00	D1	36%	\$0.00	\$3,475.80	\$0.00	\$0.00	\$0.00	\$0.00	\$3,475.80
5	TF-M-T11	TF-M CAPACITY 12.01-14.00	\$0.00	D1	36%	\$0.00	\$3,821.40	\$0.00	\$0.00	\$0.00	\$0.00	\$3,821.40
5	TF-M-T12	TF-M CAPACITY 14.01-17.00	\$0.00	D1	36%	\$0.00	\$4,167.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,167.00
5	TF-M-T13	TF-M CPCTY 17.01-20.00	\$0.00	D1	36%	\$0.00	\$4,512.60	\$0.00	\$0.00	\$0.00	\$0.00	\$4,512.60
5	TF-M-T14	TF-M CPCTY 20.01-23.00	\$0.00	D1	36%	\$0.00	\$4,858.20	\$0.00	\$0.00	\$0.00	\$0.00	\$4,858.20
5	TF-M-T14-4U	TF-M T1-T4 UPGRADE	\$0.00	D1	36%	\$0.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$181.80
5	TF-M-T15	TF-M CPCTY 23.01-26.00	\$0.00	D1	36%	\$0.00	\$5,203.80	\$0.00	\$0.00	\$0.00	\$0.00	\$5,203.80
5	TF-M-T16	TF-M CPCTY 26.01-29.00	\$0.00	D1	36%	\$0.00	\$5,549.40	\$0.00	\$0.00	\$0.00	\$0.00	\$5,549.40
5	TF-M-T17	TF-M CPCTY 29.01-32.00	\$0.00	D1	36%	\$0.00	\$5,895.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,895.00
5	TF-M-T18	TF-M CPCTY 32.01-35.00	\$0.00	D1	36%	\$0.00	\$6,240.60	\$0.00	\$0.00	\$0.00	\$0.00	\$6,240.60
5	TF-M-T19	TF-M CPCTY 35.01-38.00	\$0.00	D1	36%	\$0.00	\$6,586.20	\$0.00	\$0.00	\$0.00	\$0.00	\$6,586.20
5	TF-M-T20	TF-M CPCTY 38.01-41.00	\$0.00	D1	36%	\$0.00	\$6,931.80	\$0.00	\$0.00	\$0.00	\$0.00	\$6,931.80
5	TF-M-T21	TF-M CPCTY 41.01-44.00	\$0.00	D1	36%	\$0.00	\$7,277.40	\$0.00	\$0.00	\$0.00	\$0.00	\$7,277.40
5	TF-M-T22	TF-M CPCTY 44.01-47.00	\$0.00	D1	36%	\$0.00	\$7,623.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,623.00
5	TF-M-T23	TF-M CPCTY 47.01-50.00	\$0.00	D1	36%	\$0.00	\$7,968.60	\$0.00	\$0.00	\$0.00	\$0.00	\$7,968.60
5	TF-M-T24	TF-M CPCTY 50.01-53.00	\$0.00	D1	36%	\$0.00	\$8,314.20	\$0.00	\$0.00	\$0.00	\$0.00	\$8,314.20
5	TF-M-T25	TF-M CPCTY 53.01-56.00	\$0.00	D1	36%	\$0.00	\$8,659.80	\$0.00	\$0.00	\$0.00	\$0.00	\$8,659.80
5	TF-M-T26	TF-M CPCTY 56.01-59.00	\$0.00	D1	36%	\$0.00	\$9,005.40	\$0.00	\$0.00	\$0.00	\$0.00	\$9,005.40
5	TF-M-T27	TF-M CPCTY 59.01-62.00	\$0.00	D1	36%	\$0.00	\$9,351.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,351.00
5	TF-M-T28	TF-M CPCTY 62.01-65.00	\$0.00	D1	36%	\$0.00	\$9,696.60	\$0.00	\$0.00	\$0.00	\$0.00	\$9,696.60
5	TF-M-T29	TF-M CPCTY 65.01-68.00	\$0.00	D1	36%	\$0.00	\$10,042.20	\$0.00	\$0.00	\$0.00	\$0.00	\$10,042.20

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					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	TF-M-T30	TF-M CPCTY 68.01-71.00	\$0.00	D1	36%	\$0.00	\$10,387.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,387.80
5	TF-M-T31	TF-M CPCTY 71.01-74.00	\$0.00	D1	36%	\$0.00	\$10,733.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,733.40
5	TF-M-T32	TF-M CPCTY 74.01-77.00	\$0.00	D1	36%	\$0.00	\$11,079.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,079.00
5	TF-M-T33	TF-M CPCTY 77.01-80.00	\$0.00	D1	36%	\$0.00	\$11,424.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,424.60
5	TF-M-T34	TF-M CPCTY 80.01-83.00	\$0.00	D1	36%	\$0.00	\$11,770.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,770.20
5	TF-M-T35	TF-M CPCTY 83.01-86.00	\$0.00	D1	36%	\$0.00	\$12,115.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,115.80
5	TF-M-T5-35U	TF-M T5-T35 UPGRADE	\$0.00	D1	36%	\$0.00	\$345.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$345.60
5	TF-M-UPG	TF-M BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-RUN-AS4	RUNTIME-NO CHARGE-AS4	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-RUN-MSP	RUNTIME-NO CHARGE-MSP	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-RUN-OPEN	RUNTIME NO CHARGE-OPEN	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-RUN-S390	RUNTIME-NO CHARGE-S390	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-RUN-TPF	RUNTIME-NO CHARGE-TPF	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-BASE	TF-SIM BASE LICENSE	\$0.00	D1	36%	\$0.00	\$918.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$918.00
5	TF-SIM-C01	TF-SIM 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.00
5	TF-SIM-C02	TF-SIM 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$102.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$102.60
5	TF-SIM-C03	TF-SIM 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.00
5	TF-SIM-C04	TF-SIM 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$82.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$82.80
5	TF-SIM-C05	TF-SIM 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$79.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$79.20
5	TF-SIM-C06	TF-SIM 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	TF-SIM-C07	TF-SIM 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$63.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$63.00
5	TF-SIM-C08	TF-SIM 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$55.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$55.80
5	TF-SIM-C09	TF-SIM 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$48.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$48.60
5	TF-SIM-C10	TF-SIM 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$41.40
5	TF-SIM-C11	TF-SIM1TB (1001TB or greater)	\$0.00	D1	36%	\$0.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5	TF-SIM-N01	TF-SIM 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$54.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54.00
5	TF-SIM-N02	TF-SIM 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$50.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$50.40
5	TF-SIM-N03	TF-SIM 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.00
5	TF-SIM-N04	TF-SIM 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$41.40
5	TF-SIM-N05	TF-SIM 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$39.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39.60
5	TF-SIM-N06	TF-SIM 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5	TF-SIM-N07	TF-SIM 1TB (151-250TB) NLT3	\$0.00	D1	36%	\$0.00	\$32.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$32.40
5	TF-SIM-N08	TF-SIM 1TB (251-400TB) NLT3	\$0.00	D1	36%	\$0.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.00
5	TF-SIM-N09	TF-SIM 1TB (401-600TB) NLT3	\$0.00	D1	36%	\$0.00	\$25.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25.20
5	TF-SIM-N10	TF-SIM 1TB (601-1000TB) NLT3	\$0.00	D1	36%	\$0.00	\$21.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$21.60
5	TF-SIM-N11	TF-SIM1TB (1001TB or greater) NLT3	\$0.00	D1	36%	\$0.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18.00
5	TF-SIM-OBAS	TF-SIM OPT OUT BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-OPT	TF-SIM OPT OUT TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-OUP	TF-SIM OPT OUT BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-R01	TF-SIM REPL 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$273.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$273.60
5	TF-SIM-R02	TF-SIM REPL 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$242.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$242.64
5	TF-SIM-R03	TF-SIM REPL 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$213.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$213.84
5	TF-SIM-R04	TF-SIM REPL 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$183.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$183.60
5	TF-SIM-R05	TF-SIM REPL 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$163.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$163.80
5	TF-SIM-R06	TF-SIM REPL 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$147.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$147.42
5	TF-SIM-R07	TF-SIM REPL 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$131.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$131.04
5	TF-SIM-R08	TF-SIM REPL 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$113.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$113.40
5	TF-SIM-R09	TF-SIM REPL 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$96.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$96.48
5	TF-SIM-R10	TF-SIM REPL 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$84.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$84.42
5	TF-SIM-R11	TF-SIM REPL 1TB (1001TB or greater)	\$0.00	D1	36%	\$0.00	\$52.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$52.74
5	TF-SIM-RBAS	TF-SIM REPL BASE LICENSE	\$0.00	D1	36%	\$0.00	\$918.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$918.00
5	TF-SIM-RUP	TF-SIM REPL BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSIM-T01	TF SIM CPCTY 0-.250	\$0.00	D1	36%	\$0.00	\$855.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$855.00
5	TFSIM-T02	TF SIM CPCTY 0-.250	\$0.00	D1	36%	\$0.00	\$1,036.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,036.80
5	TFSIM-T03	TF SIM CPCTY .501-.750	\$0.00	D1	36%	\$0.00	\$1,218.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,218.60
5	TFSIM-T04	TF SIM CPCTY .751-1.00	\$0.00	D1	36%	\$0.00	\$1,400.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,400.40
5	TFSIM-T05	TF SIM CPCTY 1.01-2.00	\$0.00	D1	36%	\$0.00	\$1,746.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,746.00
5	TFSIM-T06	TF SIM CPCTY 2.01-4.00	\$0.00	D1	36%	\$0.00	\$2,091.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,091.60
5	TFSIM-T07	TF SIM CPCTY 4.01-6.00	\$0.00	D1	36%	\$0.00	\$2,437.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,437.20
5	TFSIM-T08	TF SIM CPCTY 6.01-8.00	\$0.00	D1	36%	\$0.00	\$2,782.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,782.80
5	TFSIM-T09	TF SIM CPCTY 8.01-10.00	\$0.00	D1	36%	\$0.00	\$3,128.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,128.40
5	TFSIM-T10	TF SIM CPCTY 10.01-12.00	\$0.00	D1	36%	\$0.00	\$3,474.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,474.00
5	TFSIM-T11	TF SIM CPCTY 12.01-14.00	\$0.00	D1	36%	\$0.00	\$3,819.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,819.60
5	TFSIM-T12	TF SIM CPCTY 14.01-17.00	\$0.00	D1	36%	\$0.00	\$4,165.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,165.20
5	TFSIM-T13	TF SIM CPCTY 17.01-20.00	\$0.00	D1	36%	\$0.00	\$4,510.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,510.80
5	TFSIM-T14	TF SIM CPCTY 20.01-23.00	\$0.00	D1	36%	\$0.00	\$4,856.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,856.40
5	TFSIM-T14-U	TF SIM T1-T4 UPGRADE	\$0.00	D1	36%	\$0.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$181.80
5	TFSIM-T15	TF SIM CPCTY 23.01-26.00	\$0.00	D1	36%	\$0.00	\$5,202.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,202.00
5	TFSIM-T16	TF SIM CPCTY 26.01-29.00	\$0.00	D1	36%	\$0.00	\$5,547.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,547.60
5	TFSIM-T17	TF SIM CPCTY 29.01-32.00	\$0.00	D1	36%	\$0.00	\$5,893.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,893.20
5	TFSIM-T18	TF SIM CPCTY 32.01-35.00	\$0.00	D1	36%	\$0.00	\$6,238.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,238.80
5	TFSIM-T19	TF SIM CPCTY 35.01-38.00	\$0.00	D1	36%	\$0.00	\$6,584.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,584.40
5	TFSIM-T20	TF SIM CPCTY 38.01-41.00	\$0.00	D1	36%	\$0.00	\$6,930.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,930.00
5	TFSIM-T21	TF SIM CPCTY 41.01-44.00	\$0.00	D1	36%	\$0.00	\$7,275.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,275.60
5	TFSIM-T22	TF SIM CPCTY 44.01-47.00	\$0.00	D1	36%	\$0.00	\$7,621.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,621.20
5	TFSIM-T23	TF SIM CPCTY 47.01-50.00	\$0.00	D1	36%	\$0.00	\$7,966.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,966.80
5	TFSIM-T24	TF SIM CPCTY 50.01-53.00	\$0.00	D1	36%	\$0.00	\$8,312.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,312.40
5	TFSIM-T25	TF SIM CPCTY 53.01-56.00	\$0.00	D1	36%	\$0.00	\$8,658.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,658.00
5	TFSIM-T26	TF SIM CPCTY 56.01-59.00	\$0.00	D1	36%	\$0.00	\$9,003.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,003.60
5	TFSIM-T27	TF SIM CPCTY 59.01-62.00	\$0.00	D1	36%	\$0.00	\$9,349.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,349.20

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	TFSIM-T28	TF SIM CPCTY 62.01-65.00	\$0.00	D1	36%	\$0.00	\$9,694.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,694.80
5	TFSIM-T29	TF SIM CPCTY 65.01-68.00	\$0.00	D1	36%	\$0.00	\$10,040.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,040.40
5	TFSIM-T30	TF SIM CPCTY 68.01-71.00	\$0.00	D1	36%	\$0.00	\$10,386.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,386.00
5	TFSIM-T31	TFSIM CPCTY 71.01-74.00	\$0.00	D1	36%	\$0.00	\$10,731.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,731.60
5	TFSIM-T32	TFSIM CPCTY 74.01-77.00	\$0.00	D1	36%	\$0.00	\$11,077.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,077.20
5	TFSIM-T33	TFSIM CPCTY 77.01-80.00	\$0.00	D1	36%	\$0.00	\$11,422.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,422.80
5	TFSIM-T34	TFSIM CPCTY 80.01-83.00	\$0.00	D1	36%	\$0.00	\$11,768.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,768.40
5	TFSIM-T35	TFSIM CPCTY 83.01-86.00	\$0.00	D1	36%	\$0.00	\$12,114.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,114.00
5	TFSIM-T5-35U	TFSIM T5-T35 UPGRADE	\$0.00	D1	36%	\$0.00	\$345.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$345.60
5	TF-SIM-UPG	TF-SIM BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAPADDBASE	TFSNAP-ADD BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAPADD-C01	TFSNAP-ADD 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAPADD-C02	TFSNAP-ADD 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAPADD-C03	TFSNAP-ADD 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAPADD-C04	TFSNAP-ADD 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAPADD-C05	TFSNAP-ADD 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAPADD-C06	TFSNAPADD 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAPADD-C07	TFSNAPADD 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAPADD-C08	TFSNAPADD 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAPADD-C09	TFSNAPADD 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAPADD-C10	TFSNAPADD 1TB(601-1000TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAPADD-C11	TFSNAPADD1TB(1001TB or greater)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAPADD-N01	TFSNAP-ADD 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAPADD-N02	TFSNAP-ADD 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAPADD-N03	TFSNAP-ADD 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAPADD-N04	TFSNAP-ADD 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAPADD-N05	TFSNAP-ADD 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAPADD-N06	TFSNAPADD 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAPADD-N07	TFSNAPADD 1TB (151-250TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAPADD-N08	TFSNAPADD 1TB (251-400TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAPADD-N09	TFSNAPADD 1TB (401-600TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAPADD-N10	TFSNAPADD 1TB(601-1000TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAPADD-N11	TFSNAPADD1TB(1001TB or greater) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAPADDOBAS	TFSNAP-ADD OPT OUT BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAPADD-OPT	TFSNAP-ADD OPT OUT TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAPADD-OUTP	TFSNAP-ADD OPT OUT BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-BASE	TF-SNAP BASE LICENSE	\$0.00	D1	36%	\$0.00	\$3,663.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,663.00
5	TF-SNAP-BASEF	TF-SNAP FENB BASE LICENSE	\$1,290.00	D1	36%	\$1,065.60	\$3,112.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,112.20
5	TF-SNAP-BASEL	TF-SNAP LITE BASE LICENSE	\$3,060.00	D1	36%	\$1,958.40	\$550.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$550.80
5	TF-SNAP-C01	TF-SNAP 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$435.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$435.60
5	TF-SNAP-C02	TF-SNAP 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$408.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$408.60
5	TF-SNAP-C03	TF-SNAP 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00
5	TF-SNAP-C04	TF-SNAP 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$334.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$334.80
5	TF-SNAP-C05	TF-SNAP 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$322.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$322.20
5	TF-SNAP-C06	TF-SNAP 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$289.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$289.80
5	TF-SNAP-C07	TF-SNAP 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$257.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$257.40
5	TF-SNAP-C08	TF-SNAP 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$223.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$223.20
5	TF-SNAP-C09	TF-SNAP 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$194.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$194.40
5	TF-SNAP-C10	TF-SNAP 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$169.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$169.20
5	TF-SNAP-C11	TF-SNAP1TB(1001TB or greater)	\$0.00	D1	36%	\$0.00	\$147.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$147.60
5	TF-SNAP-CF01	TF-SNAP FENB 1TB (0-14TB)	\$2,050.00	D1	36%	\$1,312.00	\$369.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$369.00
5	TF-SNAP-CF02	TF-SNAP FENB 1TB (15-25TB)	\$1,920.00	D1	36%	\$1,228.80	\$345.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$345.60
5	TF-SNAP-CF03	TF-SNAP FENB 1TB (26-40TB)	\$1,700.00	D1	36%	\$1,088.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$306.00
5	TF-SNAP-CF04	TF-SNAP FENB 1TB (41-60TB)	\$1,580.00	D1	36%	\$1,011.20	\$284.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$284.40
5	TF-SNAP-CF05	TF-SNAP FENB 1TB (61-100TB)	\$1,520.00	D1	36%	\$972.80	\$273.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$273.60
5	TF-SNAP-CF06	TF-SNAP FENB 1TB (101-150TB)	\$1,360.00	D1	36%	\$870.40	\$244.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$244.80
5	TF-SNAP-CF07	TF-SNAP FENB 1TB (151-250TB)	\$1,210.00	D1	36%	\$774.40	\$217.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$217.80
5	TF-SNAP-CF08	TF-SNAP FENB 1TB (251-400TB)	\$1,050.00	D1	36%	\$672.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$189.00
5	TF-SNAP-CF09	TF-SNAP FENB 1TB (401-600TB)	\$910.00	D1	36%	\$582.40	\$163.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$163.80
5	TF-SNAP-CF10	TF-SNAP FENB 1TB (601-1000TB)	\$790.00	D1	36%	\$505.60	\$142.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$142.20
5	TF-SNAP-CF11	TF-SNAP FENB1TB(1001TB OR GREATER)	\$690.00	D1	36%	\$441.60	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$124.20
5	TF-SNAP-CL01	TF-SNAP LITE 1TB (0-14TB)	\$370.00	D1	36%	\$236.80	\$66.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$66.60
5	TF-SNAP-CL02	TF-SNAP LITE 1TB (15-25TB)	\$350.00	D1	36%	\$224.00	\$63.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$63.00
5	TF-SNAP-CL03	TF-SNAP LITE 1TB (26-40TB)	\$300.00	D1	36%	\$192.00	\$54.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54.00
5	TF-SNAP-CL04	TF-SNAP LITE 1TB (41-60TB)	\$280.00	D1	36%	\$179.20	\$50.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$50.40
5	TF-SNAP-CL05	TF-SNAP LITE 1TB (61-100TB)	\$270.00	D1	36%	\$172.80	\$48.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$48.60
5	TF-SNAP-CL06	TF-SNAP LITE 1TB (101-150TB)	\$250.00	D1	36%	\$160.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.00
5	TF-SNAP-CL07	TF-SNAP LITE 1TB (151-250TB)	\$220.00	D1	36%	\$140.80	\$39.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39.60
5	TF-SNAP-CL08	TF-SNAP LITE 1TB (251-400TB)	\$190.00	D1	36%	\$121.60	\$34.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$34.20
5	TF-SNAP-CL09	TF-SNAP LITE 1TB (401-600TB)	\$170.00	D1	36%	\$108.80	\$30.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$30.60
5	TF-SNAP-CL10	TF-SNAP LITE 1TB (601-1000TB)	\$150.00	D1	36%	\$96.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.00
5	TF-SNAP-CL11	TF-SNAP LITE1TB(1001TB OR GREATER)	\$130.00	D1	36%	\$83.20	\$23.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23.40
5	TF-SNAP-N01	TF-SNAP 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$217.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$217.80
5	TF-SNAP-N02	TF-SNAP 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$203.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$203.40
5	TF-SNAP-N03	TF-SNAP 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$180.00
5	TF-SNAP-N04	TF-SNAP 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$167.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$167.40
5	TF-SNAP-N05	TF-SNAP 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$160.20
5	TF-SNAP-N06	TF-SNAP 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$145.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$145.80
5	TF-SNAP-N07	TF-SNAP 1TB (151-250TB) NLT3	\$0.00	D1	36%	\$0.00	\$127.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$127.80
5	TF-SNAP-N08	TF-SNAP 1TB (251-400TB) NLT3	\$0.00	D1	36%	\$0.00	\$111.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$111.60

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	TF-SNAP-N09	TF-SNAP 1TB (401-600TB) NLT3	\$0.00	D1	36%	\$0.00	\$97.20	\$0.00	\$0.00	\$0.00	\$0.00	\$97.20
5	TF-SNAP-N10	TF-SNAP 1TB (601-1000TB) NLT3	\$0.00	D1	36%	\$0.00	\$84.60	\$0.00	\$0.00	\$0.00	\$0.00	\$84.60
5	TF-SNAP-N11	TF-SNAP1TB(1001TB or greater) NLT3	\$0.00	D1	36%	\$0.00	\$73.80	\$0.00	\$0.00	\$0.00	\$0.00	\$73.80
5	TF-SNAP-NF01	TF-SNAP FENB 1TB (0-14TB) NLT3	\$1,020.00	D1	36%	\$652.80	\$183.60	\$0.00	\$0.00	\$0.00	\$0.00	\$183.60
5	TF-SNAP-NF02	TF-SNAP FENB 1TB (15-25TB) NLT3	\$960.00	D1	36%	\$614.40	\$172.80	\$0.00	\$0.00	\$0.00	\$0.00	\$172.80
5	TF-SNAP-NF03	TF-SNAP FENB 1TB (26-40TB) NLT3	\$850.00	D1	36%	\$544.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	TF-SNAP-NF04	TF-SNAP FENB 1TB (41-60TB) NLT3	\$790.00	D1	36%	\$505.60	\$142.20	\$0.00	\$0.00	\$0.00	\$0.00	\$142.20
5	TF-SNAP-NF05	TF-SNAP FENB 1TB (61-100TB) NLT3	\$750.00	D1	36%	\$480.00	\$135.00	\$0.00	\$0.00	\$0.00	\$0.00	\$135.00
5	TF-SNAP-NF06	TF-SNAP FENB 1TB (101-150TB) NLT3	\$680.00	D1	36%	\$435.20	\$122.40	\$0.00	\$0.00	\$0.00	\$0.00	\$122.40
5	TF-SNAP-NF07	TF-SNAP FENB 1TB (151-250TB) NLT3	\$600.00	D1	36%	\$384.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.00
5	TF-SNAP-NF08	TF-SNAP FENB 1TB (251-400TB) NLT3	\$520.00	D1	36%	\$332.80	\$93.60	\$0.00	\$0.00	\$0.00	\$0.00	\$93.60
5	TF-SNAP-NF09	TF-SNAP FENB 1TB (401-600TB) NLT3	\$450.00	D1	36%	\$288.00	\$81.00	\$0.00	\$0.00	\$0.00	\$0.00	\$81.00
5	TF-SNAP-NF10	TF-SNAP FENB 1TB (601-1000TB) NLT3	\$390.00	D1	36%	\$249.60	\$70.20	\$0.00	\$0.00	\$0.00	\$0.00	\$70.20
5	TF-SNAP-NF11	TF-SNAP FENB1TB(1001TB OR GREATER) NLT3	\$340.00	D1	36%	\$217.60	\$61.20	\$0.00	\$0.00	\$0.00	\$0.00	\$61.20
5	TF-SNAP-NL01	TF-SNAP LITE 1TB (0-14TB) NLT3	\$190.00	D1	36%	\$121.60	\$34.20	\$0.00	\$0.00	\$0.00	\$0.00	\$34.20
5	TF-SNAP-NL02	TF-SNAP LITE 1TB (15-25TB) NLT3	\$170.00	D1	36%	\$108.80	\$30.60	\$0.00	\$0.00	\$0.00	\$0.00	\$30.60
5	TF-SNAP-NL03	TF-SNAP LITE 1TB (26-40TB) NLT3	\$150.00	D1	36%	\$96.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.00
5	TF-SNAP-NL04	TF-SNAP LITE 1TB (41-60TB) NLT3	\$140.00	D1	36%	\$89.60	\$25.20	\$0.00	\$0.00	\$0.00	\$0.00	\$25.20
5	TF-SNAP-NL05	TF-SNAP LITE 1TB (61-100TB) NLT3	\$140.00	D1	36%	\$89.60	\$25.20	\$0.00	\$0.00	\$0.00	\$0.00	\$25.20
5	TF-SNAP-NL06	TF-SNAP LITE 1TB (101-150TB) NLT3	\$130.00	D1	36%	\$83.20	\$23.40	\$0.00	\$0.00	\$0.00	\$0.00	\$23.40
5	TF-SNAP-NL07	TF-SNAP LITE 1TB (151-250TB) NLT3	\$110.00	D1	36%	\$70.40	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$19.80
5	TF-SNAP-NL08	TF-SNAP LITE 1TB (251-400TB) NLT3	\$100.00	D1	36%	\$64.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18.00
5	TF-SNAP-NL09	TF-SNAP LITE 1TB (401-600TB) NLT3	\$90.00	D1	36%	\$57.60	\$16.20	\$0.00	\$0.00	\$0.00	\$0.00	\$16.20
5	TF-SNAP-NL10	TF-SNAP LITE 1TB (601-1000TB) NLT3	\$80.00	D1	36%	\$51.20	\$14.40	\$0.00	\$0.00	\$0.00	\$0.00	\$14.40
5	TF-SNAP-NL11	TF-SNAP LITE1TB(1001TB OR GREATER) NLT3	\$70.00	D1	36%	\$44.80	\$12.60	\$0.00	\$0.00	\$0.00	\$0.00	\$12.60
5	TF-SNAP-OBAS	TF-SNAP OPT OUT BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-OPT	TF-SNAP OPT OUT TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-OUP	TF-SNAP OPT OUT BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-R01	TF-SNAP REPL 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$796.50	\$0.00	\$0.00	\$0.00	\$0.00	\$796.50
5	TF-SNAP-R02	TF-SNAP REPL 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$693.00	\$0.00	\$0.00	\$0.00	\$0.00	\$693.00
5	TF-SNAP-R03	TF-SNAP REPL 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$603.00	\$0.00	\$0.00	\$0.00	\$0.00	\$603.00
5	TF-SNAP-R04	TF-SNAP REPL 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$491.40	\$0.00	\$0.00	\$0.00	\$0.00	\$491.40
5	TF-SNAP-R05	TF-SNAP REPL 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$412.20	\$0.00	\$0.00	\$0.00	\$0.00	\$412.20
5	TF-SNAP-R06	TF-SNAP REPL 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$384.30	\$0.00	\$0.00	\$0.00	\$0.00	\$384.30
5	TF-SNAP-R07	TF-SNAP REPL 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$357.30	\$0.00	\$0.00	\$0.00	\$0.00	\$357.30
5	TF-SNAP-R08	TF-SNAP REPL 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$331.20	\$0.00	\$0.00	\$0.00	\$0.00	\$331.20
5	TF-SNAP-R09	TF-SNAP REPL 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$301.50	\$0.00	\$0.00	\$0.00	\$0.00	\$301.50
5	TF-SNAP-R10	TF-SNAP REPL 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$280.80	\$0.00	\$0.00	\$0.00	\$0.00	\$280.80
5	TF-SNAP-R11	TF-SNAP REPL 1TB(1001TB or greater)	\$0.00	D1	36%	\$0.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.00
5	TF-SNAP-RBAS	TF-SNAP REPL BASE LICENSE	\$0.00	D1	36%	\$0.00	\$2,381.40	\$0.00	\$0.00	\$0.00	\$0.00	\$2,381.40
5	TF-SNAP-RBASF	TF-SNAP FENB REPL BASE LICENSE	\$11,240.00	D1	36%	\$7,193.60	\$2,023.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,023.20
5	TF-SNAP-RBASL	TF-SNAP LITE REPL BASE LICENSE	\$1,990.00	D1	36%	\$1,273.60	\$358.20	\$0.00	\$0.00	\$0.00	\$0.00	\$358.20
5	TF-SNAP-RF01	TF-SNAP FENB REPL 1TB (0-14TB)	\$5,840.00	D1	36%	\$3,737.60	\$1,051.20	\$0.00	\$0.00	\$0.00	\$0.00	\$1,051.20
5	TF-SNAP-RF02	TF-SNAP FENB REPL 1TB (15-25TB)	\$5,090.00	D1	36%	\$3,257.60	\$916.20	\$0.00	\$0.00	\$0.00	\$0.00	\$916.20
5	TF-SNAP-RF03	TF-SNAP FENB REPL 1TB (26-40TB)	\$4,420.00	D1	36%	\$2,828.80	\$795.60	\$0.00	\$0.00	\$0.00	\$0.00	\$795.60
5	TF-SNAP-RF04	TF-SNAP FENB REPL 1TB (41-60TB)	\$3,930.00	D1	36%	\$2,515.20	\$707.40	\$0.00	\$0.00	\$0.00	\$0.00	\$707.40
5	TF-SNAP-RF05	TF-SNAP FENB REPL 1TB (61-100TB)	\$3,540.00	D1	36%	\$2,265.60	\$637.20	\$0.00	\$0.00	\$0.00	\$0.00	\$637.20
5	TF-SNAP-RF06	TF-SNAP FENB REPL 1TB (101-150TB)	\$3,290.00	D1	36%	\$2,105.60	\$592.20	\$0.00	\$0.00	\$0.00	\$0.00	\$592.20
5	TF-SNAP-RF07	TF-SNAP FENB REPL 1TB (151-250TB)	\$3,060.00	D1	36%	\$1,958.40	\$550.80	\$0.00	\$0.00	\$0.00	\$0.00	\$550.80
5	TF-SNAP-RF08	TF-SNAP FENB REPL 1TB (251-400TB)	\$2,840.00	D1	36%	\$1,817.60	\$511.20	\$0.00	\$0.00	\$0.00	\$0.00	\$511.20
5	TF-SNAP-RF09	TF-SNAP FENB REPL 1TB (401-600TB)	\$2,650.00	D1	36%	\$1,696.00	\$477.00	\$0.00	\$0.00	\$0.00	\$0.00	\$477.00
5	TF-SNAP-RF10	TF-SNAP FENB REPL 1TB (601-1000TB)	\$2,460.00	D1	36%	\$1,574.40	\$442.80	\$0.00	\$0.00	\$0.00	\$0.00	\$442.80
5	TF-SNAP-RF11	TF-SNAP FENB REPL 1TB(1001TB OR GREATER)	\$2,290.00	D1	36%	\$1,465.60	\$412.20	\$0.00	\$0.00	\$0.00	\$0.00	\$412.20
5	TF-SNAP-RL01	TF-SNAP LITE REPL 1TB (0-14TB)	\$1,040.00	D1	36%	\$665.60	\$187.20	\$0.00	\$0.00	\$0.00	\$0.00	\$187.20
5	TF-SNAP-RL02	TF-SNAP LITE REPL 1TB (15-25TB)	\$900.00	D1	36%	\$576.00	\$162.00	\$0.00	\$0.00	\$0.00	\$0.00	\$162.00
5	TF-SNAP-RL03	TF-SNAP LITE REPL 1TB (26-40TB)	\$790.00	D1	36%	\$505.60	\$142.20	\$0.00	\$0.00	\$0.00	\$0.00	\$142.20
5	TF-SNAP-RL04	TF-SNAP LITE REPL 1TB (41-60TB)	\$700.00	D1	36%	\$448.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$126.00
5	TF-SNAP-RL05	TF-SNAP LITE REPL 1TB (61-100TB)	\$630.00	D1	36%	\$403.20	\$113.40	\$0.00	\$0.00	\$0.00	\$0.00	\$113.40
5	TF-SNAP-RL06	TF-SNAP LITE REPL 1TB (101-150TB)	\$590.00	D1	36%	\$377.60	\$106.20	\$0.00	\$0.00	\$0.00	\$0.00	\$106.20
5	TF-SNAP-RL07	TF-SNAP LITE REPL 1TB (151-250TB)	\$550.00	D1	36%	\$352.00	\$99.00	\$0.00	\$0.00	\$0.00	\$0.00	\$99.00
5	TF-SNAP-RL08	TF-SNAP LITE REPL 1TB (251-400TB)	\$510.00	D1	36%	\$326.40	\$91.80	\$0.00	\$0.00	\$0.00	\$0.00	\$91.80
5	TF-SNAP-RL09	TF-SNAP LITE REPL 1TB (401-600TB)	\$470.00	D1	36%	\$300.80	\$84.60	\$0.00	\$0.00	\$0.00	\$0.00	\$84.60
5	TF-SNAP-RL10	TF-SNAP LITE REPL 1TB (601-1000TB)	\$440.00	D1	36%	\$281.60	\$79.20	\$0.00	\$0.00	\$0.00	\$0.00	\$79.20
5	TF-SNAP-RL11	TF-SNAP LITE REPL 1TB(1001TB OR GREATER)	\$410.00	D1	36%	\$262.40	\$73.80	\$0.00	\$0.00	\$0.00	\$0.00	\$73.80
5	TF-SNAP-RUPL	TF-SNAP LITE REPL BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAP-T01	TFSNAP CAPACITY 0-250	\$0.00	D1	36%	\$0.00	\$3,421.80	\$0.00	\$0.00	\$0.00	\$0.00	\$3,421.80
5	TFSNAP-T02	TFSNAP CAPACITY .251-500	\$0.00	D1	36%	\$0.00	\$4,147.20	\$0.00	\$0.00	\$0.00	\$0.00	\$4,147.20
5	TFSNAP-T03	TFSNAP CAPACITY 501-750	\$0.00	D1	36%	\$0.00	\$4,872.60	\$0.00	\$0.00	\$0.00	\$0.00	\$4,872.60
5	TFSNAP-T04	TFSNAP CAPACITY 751-1,000	\$0.00	D1	36%	\$0.00	\$5,598.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,598.00
5	TFSNAP-T05	TFSNAP CAPACITY 1,01-2,000	\$0.00	D1	36%	\$0.00	\$6,976.80	\$0.00	\$0.00	\$0.00	\$0.00	\$6,976.80
5	TFSNAP-T06	TFSNAP CAPACITY 2,01-4,000	\$0.00	D1	36%	\$0.00	\$8,355.60	\$0.00	\$0.00	\$0.00	\$0.00	\$8,355.60
5	TFSNAP-T07	TFSNAP CAPACITY 4,01-6,000	\$0.00	D1	36%	\$0.00	\$9,734.40	\$0.00	\$0.00	\$0.00	\$0.00	\$9,734.40
5	TFSNAP-T08	TFSNAP CAPACITY 6,01-8,000	\$0.00	D1	36%	\$0.00	\$11,113.20	\$0.00	\$0.00	\$0.00	\$0.00	\$11,113.20
5	TFSNAP-T09	TFSNAP CAPACITY 8,01-10,000	\$0.00	D1	36%	\$0.00	\$12,492.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,492.00
5	TFSNAP-T10	TFSNAP CAPACITY 10,01-12,000	\$0.00	D1	36%	\$0.00	\$13,870.80	\$0.00	\$0.00	\$0.00	\$0.00	\$13,870.80
5	TFSNAP-T11	TFSNAP CAPACITY 12,01-14,000	\$0.00	D1	36%	\$0.00	\$15,249.60	\$0.00	\$0.00	\$0.00	\$0.00	\$15,249.60
5	TFSNAP-T12	TFSNAP CAPACITY 14,01-17,000	\$0.00	D1	36%	\$0.00	\$16,628.40	\$0.00	\$0.00	\$0.00	\$0.00	\$16,628.40
5	TFSNAP-T13	TFSNAP CPCTY 17,01-20,000	\$0.00	D1	36%	\$0.00	\$18,007.20	\$0.00	\$0.00	\$0.00	\$0.00	\$18,007.20
5	TFSNAP-T14	TFSNAP CPCTY 20,01-23,000	\$0.00	D1	36%	\$0.00	\$19,386.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,386.00
5	TFSNAP-T1-4U	TFSNAP T1-T4 UPGRADE	\$0.00	D1	36%	\$0.00	\$725.40	\$0.00	\$0.00	\$0.00	\$0.00	\$725.40

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	TFSNAP-T15	TFSNAP CPCTY 23.01-26.00	\$0.00	D1	36%	\$20,764.80	\$0.00	\$20,764.80	\$0.00	\$0.00	\$0.00	\$0.00	\$20,764.80
5	TFSNAP-T16	TFSNAP CPCTY 26.01-29.00	\$0.00	D1	36%	\$22,143.60	\$0.00	\$22,143.60	\$0.00	\$0.00	\$0.00	\$0.00	\$22,143.60
5	TFSNAP-T17	TFSNAP CPCTY 29.01-32.00	\$0.00	D1	36%	\$23,522.40	\$0.00	\$23,522.40	\$0.00	\$0.00	\$0.00	\$0.00	\$23,522.40
5	TFSNAP-T18	TFSNAP CPCTY 32.01-35.00	\$0.00	D1	36%	\$24,901.20	\$0.00	\$24,901.20	\$0.00	\$0.00	\$0.00	\$0.00	\$24,901.20
5	TFSNAP-T19	TFSNAP CPCTY 35.01-38.00	\$0.00	D1	36%	\$26,280.00	\$0.00	\$26,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$26,280.00
5	TFSNAP-T20	TFSNAP CPCTY 38.01-41.00	\$0.00	D1	36%	\$27,658.80	\$0.00	\$27,658.80	\$0.00	\$0.00	\$0.00	\$0.00	\$27,658.80
5	TFSNAP-T21	TFSNAP CPCTY 41.01-44.00	\$0.00	D1	36%	\$29,037.60	\$0.00	\$29,037.60	\$0.00	\$0.00	\$0.00	\$0.00	\$29,037.60
5	TFSNAP-T22	TFSNAP CPCTY 44.01-47.00	\$0.00	D1	36%	\$30,416.40	\$0.00	\$30,416.40	\$0.00	\$0.00	\$0.00	\$0.00	\$30,416.40
5	TFSNAP-T23	TFSNAP CPCTY 47.01-50.00	\$0.00	D1	36%	\$31,795.20	\$0.00	\$31,795.20	\$0.00	\$0.00	\$0.00	\$0.00	\$31,795.20
5	TFSNAP-T24	TFSNAP CPCTY 50.01-53.00	\$0.00	D1	36%	\$33,174.00	\$0.00	\$33,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33,174.00
5	TFSNAP-T25	TFSNAP CPCTY 53.01-56.00	\$0.00	D1	36%	\$34,552.80	\$0.00	\$34,552.80	\$0.00	\$0.00	\$0.00	\$0.00	\$34,552.80
5	TFSNAP-T26	TFSNAP CPCTY 56.01-59.00	\$0.00	D1	36%	\$35,931.60	\$0.00	\$35,931.60	\$0.00	\$0.00	\$0.00	\$0.00	\$35,931.60
5	TFSNAP-T27	TFSNAP CPCTY 59.01-62.00	\$0.00	D1	36%	\$37,310.40	\$0.00	\$37,310.40	\$0.00	\$0.00	\$0.00	\$0.00	\$37,310.40
5	TFSNAP-T28	TFSNAP CPCTY 62.01-65.00	\$0.00	D1	36%	\$38,689.20	\$0.00	\$38,689.20	\$0.00	\$0.00	\$0.00	\$0.00	\$38,689.20
5	TFSNAP-T29	TFSNAP CPCTY 65.01-68.00	\$0.00	D1	36%	\$40,068.00	\$0.00	\$40,068.00	\$0.00	\$0.00	\$0.00	\$0.00	\$40,068.00
5	TFSNAP-T30	TFSNAP CPCTY 68.01-71.00	\$0.00	D1	36%	\$41,446.80	\$0.00	\$41,446.80	\$0.00	\$0.00	\$0.00	\$0.00	\$41,446.80
5	TFSNAP-T31	TFSNAP CPCTY 71.01-74.00	\$0.00	D1	36%	\$42,825.60	\$0.00	\$42,825.60	\$0.00	\$0.00	\$0.00	\$0.00	\$42,825.60
5	TFSNAP-T32	TFSNAP CPCTY 74.01-77.00	\$0.00	D1	36%	\$44,204.40	\$0.00	\$44,204.40	\$0.00	\$0.00	\$0.00	\$0.00	\$44,204.40
5	TFSNAP-T33	TFSNAP CPCTY 77.01-80.00	\$0.00	D1	36%	\$45,583.20	\$0.00	\$45,583.20	\$0.00	\$0.00	\$0.00	\$0.00	\$45,583.20
5	TFSNAP-T34	TFSNAP CPCTY 80.01-83.00	\$0.00	D1	36%	\$46,962.00	\$0.00	\$46,962.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46,962.00
5	TFSNAP-T35	TFSNAP CPCTY 83.01-86.00	\$0.00	D1	36%	\$48,340.80	\$0.00	\$48,340.80	\$0.00	\$0.00	\$0.00	\$0.00	\$48,340.80
5	TFSNAP-T5-35U	TFSNAP T5-T35 UPGRADE	\$0.00	D1	36%	\$1,378.80	\$0.00	\$1,378.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,378.80
5	TF-SNAP-UPGL	TF-SNAP LITE BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNPAD-T1-4U	TF-SNAP ADD T1-T4 UPG	\$0.00	D1	36%	\$363.60	\$0.00	\$363.60	\$0.00	\$0.00	\$0.00	\$0.00	\$363.60
5	TF-T1	TF CAPACITY 0-250	\$0.00	D1	36%	\$3,421.80	\$0.00	\$3,421.80	\$0.00	\$0.00	\$0.00	\$0.00	\$3,421.80
5	TF-T10	TF CAPACITY 10.01-12.00	\$0.00	D1	36%	\$13,870.80	\$0.00	\$13,870.80	\$0.00	\$0.00	\$0.00	\$0.00	\$13,870.80
5	TF-T11	TF CAPACITY 12.01-14.00	\$0.00	D1	36%	\$15,249.60	\$0.00	\$15,249.60	\$0.00	\$0.00	\$0.00	\$0.00	\$15,249.60
5	TF-T12	TF CAPACITY 14.01-16.00	\$0.00	D1	36%	\$16,628.40	\$0.00	\$16,628.40	\$0.00	\$0.00	\$0.00	\$0.00	\$16,628.40
5	TF-T13	TF CPCTY 17.01-20.00	\$0.00	D1	36%	\$18,007.20	\$0.00	\$18,007.20	\$0.00	\$0.00	\$0.00	\$0.00	\$18,007.20
5	TF-T14	TF CPCTY 20.01-23.00	\$0.00	D1	36%	\$19,386.00	\$0.00	\$19,386.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,386.00
5	TF-T1-4UP	TF T1-T4 UPGRADE	\$0.00	D1	36%	\$725.40	\$0.00	\$725.40	\$0.00	\$0.00	\$0.00	\$0.00	\$725.40
5	TF-T15	TF CPCTY 23.01-26.00	\$0.00	D1	36%	\$20,764.80	\$0.00	\$20,764.80	\$0.00	\$0.00	\$0.00	\$0.00	\$20,764.80
5	TF-T16	TF CPCTY 26.01-29.00	\$0.00	D1	36%	\$22,143.60	\$0.00	\$22,143.60	\$0.00	\$0.00	\$0.00	\$0.00	\$22,143.60
5	TF-T17	TF CPCTY 29.01-32.00	\$0.00	D1	36%	\$23,522.40	\$0.00	\$23,522.40	\$0.00	\$0.00	\$0.00	\$0.00	\$23,522.40
5	TF-T18	TF CPCTY 32.01-35.00	\$0.00	D1	36%	\$24,901.20	\$0.00	\$24,901.20	\$0.00	\$0.00	\$0.00	\$0.00	\$24,901.20
5	TF-T19	TF CPCTY 35.01-38.00	\$0.00	D1	36%	\$26,280.00	\$0.00	\$26,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$26,280.00
5	TF-T2	TF CAPACITY 251-500	\$0.00	D1	36%	\$4,147.20	\$0.00	\$4,147.20	\$0.00	\$0.00	\$0.00	\$0.00	\$4,147.20
5	TF-T20	TF CPCTY 38.01-41.00	\$0.00	D1	36%	\$27,658.80	\$0.00	\$27,658.80	\$0.00	\$0.00	\$0.00	\$0.00	\$27,658.80
5	TF-T21	TF CPCTY 41.01-44.00	\$0.00	D1	36%	\$29,037.60	\$0.00	\$29,037.60	\$0.00	\$0.00	\$0.00	\$0.00	\$29,037.60
5	TF-T22	TF CPCTY 44.01-47.00	\$0.00	D1	36%	\$30,416.40	\$0.00	\$30,416.40	\$0.00	\$0.00	\$0.00	\$0.00	\$30,416.40
5	TF-T23	TF CPCTY 47.01-50.00	\$0.00	D1	36%	\$31,795.20	\$0.00	\$31,795.20	\$0.00	\$0.00	\$0.00	\$0.00	\$31,795.20
5	TF-T24	TF CPCTY 50.01-53.00	\$0.00	D1	36%	\$33,174.00	\$0.00	\$33,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33,174.00
5	TF-T25	TF CPCTY 53.01-56.00	\$0.00	D1	36%	\$34,552.80	\$0.00	\$34,552.80	\$0.00	\$0.00	\$0.00	\$0.00	\$34,552.80
5	TF-T26	TF CPCTY 56.01-59.00	\$0.00	D1	36%	\$35,931.60	\$0.00	\$35,931.60	\$0.00	\$0.00	\$0.00	\$0.00	\$35,931.60
5	TF-T27	TF CPCTY 59.01-62.00	\$0.00	D1	36%	\$37,310.40	\$0.00	\$37,310.40	\$0.00	\$0.00	\$0.00	\$0.00	\$37,310.40
5	TF-T28	TF CPCTY 62.01-65.00	\$0.00	D1	36%	\$38,689.20	\$0.00	\$38,689.20	\$0.00	\$0.00	\$0.00	\$0.00	\$38,689.20
5	TF-T29	TF CPCTY 65.01-68.00	\$0.00	D1	36%	\$40,068.00	\$0.00	\$40,068.00	\$0.00	\$0.00	\$0.00	\$0.00	\$40,068.00
5	TF-T3	TF CAPACITY 501-750	\$0.00	D1	36%	\$4,872.60	\$0.00	\$4,872.60	\$0.00	\$0.00	\$0.00	\$0.00	\$4,872.60
5	TF-T30	TF CPCTY 68.01-71.00	\$0.00	D1	36%	\$41,446.80	\$0.00	\$41,446.80	\$0.00	\$0.00	\$0.00	\$0.00	\$41,446.80
5	TF-T31	TF CPCTY 71.01-74.00	\$0.00	D1	36%	\$42,825.60	\$0.00	\$42,825.60	\$0.00	\$0.00	\$0.00	\$0.00	\$42,825.60
5	TF-T32	TF CPCTY 74.01-77.00	\$0.00	D1	36%	\$44,204.40	\$0.00	\$44,204.40	\$0.00	\$0.00	\$0.00	\$0.00	\$44,204.40
5	TF-T33	TF CPCTY 77.01-80.00	\$0.00	D1	36%	\$45,583.20	\$0.00	\$45,583.20	\$0.00	\$0.00	\$0.00	\$0.00	\$45,583.20
5	TF-T34	TF CPCTY 80.01-83.00	\$0.00	D1	36%	\$46,962.00	\$0.00	\$46,962.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46,962.00
5	TF-T35	TF CPCTY 83.01-86.00	\$0.00	D1	36%	\$48,340.80	\$0.00	\$48,340.80	\$0.00	\$0.00	\$0.00	\$0.00	\$48,340.80
5	TF-T4	TF CAPACITY 751-1,000	\$0.00	D1	36%	\$5,598.00	\$0.00	\$5,598.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,598.00
5	TF-T5	TF CAPACITY 1,01-2,000	\$0.00	D1	36%	\$6,976.80	\$0.00	\$6,976.80	\$0.00	\$0.00	\$0.00	\$0.00	\$6,976.80
5	TF-T5-30UP	TF T5-T30 UPGRADE	\$0.00	D1	36%	\$1,378.80	\$0.00	\$1,378.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,378.80
5	TF-T5-35U	TF T5-T35 UPGRADE	\$0.00	D1	36%	\$1,378.80	\$0.00	\$1,378.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,378.80
5	TF-T6	TF CAPACITY 2,01-4,000	\$0.00	D1	36%	\$8,355.60	\$0.00	\$8,355.60	\$0.00	\$0.00	\$0.00	\$0.00	\$8,355.60
5	TF-T7	TF CAPACITY 4,01-6,000	\$0.00	D1	36%	\$9,734.40	\$0.00	\$9,734.40	\$0.00	\$0.00	\$0.00	\$0.00	\$9,734.40
5	TF-T8	TF CAPACITY 6,01-8,000	\$0.00	D1	36%	\$11,113.20	\$0.00	\$11,113.20	\$0.00	\$0.00	\$0.00	\$0.00	\$11,113.20
5	TF-T9	TF CAPACITY 8,01-10,000	\$0.00	D1	36%	\$12,492.00	\$0.00	\$12,492.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,492.00
5	TSNAPADD-T01	TF-SNAP ADD 0-250TB	\$0.00	D1	36%	\$1,710.00	\$0.00	\$1,710.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,710.00
5	TSNAPADD-T02	TF-SNAP ADD 251-500TB	\$0.00	D1	36%	\$2,073.60	\$0.00	\$2,073.60	\$0.00	\$0.00	\$0.00	\$0.00	\$2,073.60
5	TSNAPADD-T03	TF-SNAP ADD 501-750TB	\$0.00	D1	36%	\$2,437.20	\$0.00	\$2,437.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,437.20
5	TSNAPADD-T04	TF-SNAP ADD 751-1,000TB	\$0.00	D1	36%	\$2,800.80	\$0.00	\$2,800.80	\$0.00	\$0.00	\$0.00	\$0.00	\$2,800.80
5	TSNAPADD-T05	TF-SNAP ADD 1,01-2,000TB	\$0.00	D1	36%	\$3,164.40	\$0.00	\$3,164.40	\$0.00	\$0.00	\$0.00	\$0.00	\$3,164.40
5	TSNAPADD-T06	TF-SNAP ADD 2,01-4,000TB	\$0.00	D1	36%	\$3,528.00	\$0.00	\$3,528.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,528.00
5	TSNAPADD-T07	TF-SNAP ADD 4,01-6,000TB	\$0.00	D1	36%	\$3,891.60	\$0.00	\$3,891.60	\$0.00	\$0.00	\$0.00	\$0.00	\$3,891.60
5	TSNAPADD-T08	TF-SNAP ADD 6,01-8,000TB	\$0.00	D1	36%	\$4,255.20	\$0.00	\$4,255.20	\$0.00	\$0.00	\$0.00	\$0.00	\$4,255.20
5	TSNAPADD-T09	TF-SNAP ADD 8,01-10,000TB	\$0.00	D1	36%	\$4,618.80	\$0.00	\$4,618.80	\$0.00	\$0.00	\$0.00	\$0.00	\$4,618.80
5	TSNAPADD-T10	TF-SNAP ADD 10,01-12,000TB	\$0.00	D1	36%	\$4,982.40	\$0.00	\$4,982.40	\$0.00	\$0.00	\$0.00	\$0.00	\$4,982.40
5	TSNAPADD-T11	TF-SNAP ADD 12,01-14,000TB	\$0.00	D1	36%	\$5,346.00	\$0.00	\$5,346.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,346.00
5	TSNAPADD-T12	TF-SNAP ADD 14,01-17,000TB	\$0.00	D1	36%	\$5,709.60	\$0.00	\$5,709.60	\$0.00	\$0.00	\$0.00	\$0.00	\$5,709.60
5	TSNAPADD-T13	TF-SNAP ADD 17,01-20,000TB	\$0.00	D1	36%	\$6,073.20	\$0.00	\$6,073.20	\$0.00	\$0.00	\$0.00	\$0.00	\$6,073.20
5	TSNAPADD-T14	TF-SNAP ADD 20,01-23,000TB	\$0.00	D1	36%	\$6,436.80	\$0.00	\$6,436.80	\$0.00	\$0.00	\$0.00	\$0.00	\$6,436.80
5	TSNAPADD-T15	TF-SNAP ADD 23,01-26,000TB	\$0.00	D1	36%	\$6,800.40	\$0.00	\$6,800.40	\$0.00	\$0.00	\$0.00	\$0.00	\$6,800.40
5	TSNAPADD-T16	TF-SNAP ADD 26,01-29,000TB	\$0.00	D1	36%	\$7,164.00	\$0.00	\$7,164.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,164.00
5	TSNAPADD-T17	TF-SNAP ADD 29,01-32,000TB	\$0.00	D1	36%	\$7,527.60	\$0.00	\$7,527.60	\$0.00	\$0.00	\$0.00	\$0.00	\$7,527.60
5	TSNAPADD-T18	TF-SNAP ADD 32,01-35,000TB	\$0.00	D1	36%	\$7,891.20	\$0.00	\$7,891.20	\$0.00	\$0.00	\$0.00	\$0.00	\$7,891.20

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	TSNAPADD-T19	TF-SNAP ADD 35.01-38.00TB	\$0.00	D1	36%	\$0.00	\$13,141.80	\$0.00	\$0.00	\$0.00	\$0.00	\$13,141.80
5	TSNAPADD-T20	TF-SNAP ADD 38.01-41.00TB	\$0.00	D1	36%	\$0.00	\$13,831.20	\$0.00	\$0.00	\$0.00	\$0.00	\$13,831.20
5	TSNAPADD-T21	TF-SNAP ADD 41.01-44.00TB	\$0.00	D1	36%	\$0.00	\$14,520.60	\$0.00	\$0.00	\$0.00	\$0.00	\$14,520.60
5	TSNAPADD-T22	TF-SNAP ADD 44.01-47.00TB	\$0.00	D1	36%	\$0.00	\$15,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,210.00
5	TSNAPADD-T23	TF-SNAP ADD 47.01-50.00TB	\$0.00	D1	36%	\$0.00	\$15,899.40	\$0.00	\$0.00	\$0.00	\$0.00	\$15,899.40
5	TSNAPADD-T24	TF-SNAP ADD 50.01-53.00TB	\$0.00	D1	36%	\$0.00	\$16,588.80	\$0.00	\$0.00	\$0.00	\$0.00	\$16,588.80
5	TSNAPADD-T25	TF-SNAP ADD 53.01-56.00TB	\$0.00	D1	36%	\$0.00	\$17,278.20	\$0.00	\$0.00	\$0.00	\$0.00	\$17,278.20
5	TSNAPADD-T26	TF-SNAP ADD 56.01-59.00TB	\$0.00	D1	36%	\$0.00	\$17,967.60	\$0.00	\$0.00	\$0.00	\$0.00	\$17,967.60
5	TSNAPADD-T27	TF-SNAP ADD 59.01-62.00TB	\$0.00	D1	36%	\$0.00	\$18,657.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,657.00
5	TSNAPADD-T28	TF-SNAP ADD 62.01-65.00TB	\$0.00	D1	36%	\$0.00	\$19,346.40	\$0.00	\$0.00	\$0.00	\$0.00	\$19,346.40
5	TSNAPADD-T29	TF-SNAP ADD 65.01-68.00TB	\$0.00	D1	36%	\$0.00	\$20,035.80	\$0.00	\$0.00	\$0.00	\$0.00	\$20,035.80
5	TSNAPADD-T30	TF-SNAP ADD 68.01-71.00TB	\$0.00	D1	36%	\$0.00	\$20,725.20	\$0.00	\$0.00	\$0.00	\$0.00	\$20,725.20
5	TSNAPADD-T31	TF-SNAP ADD 71.01-74.00TB	\$0.00	D1	36%	\$0.00	\$21,414.60	\$0.00	\$0.00	\$0.00	\$0.00	\$21,414.60
5	TSNAPADD-T32	TF-SNAP ADD 74.01-77.00TB	\$0.00	D1	36%	\$0.00	\$22,104.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22,104.00
5	TSNAPADD-T33	TF-SNAP ADD 77.01-80.00TB	\$0.00	D1	36%	\$0.00	\$22,793.40	\$0.00	\$0.00	\$0.00	\$0.00	\$22,793.40
5	TSNAPADD-T34	TF-SNAP ADD 80.01-83.00TB	\$0.00	D1	36%	\$0.00	\$23,482.80	\$0.00	\$0.00	\$0.00	\$0.00	\$23,482.80
5	TSNAPADD-T35	TF-SNAP ADD 83.01-86.00TB	\$0.00	D1	36%	\$0.00	\$24,172.20	\$0.00	\$0.00	\$0.00	\$0.00	\$24,172.20
5	TSNAPAD-T5-35U	TF-SNAP ADD T5-35 UPG	\$0.00	D1	36%	\$0.00	\$689.40	\$0.00	\$0.00	\$0.00	\$0.00	\$689.40
5	V-FASTADD-BAS	VMAX FAST ADD BASE LICENSE	\$5,510.00	D1	36%	\$3,526.40	\$991.80	\$0.00	\$0.00	\$0.00	\$0.00	\$991.80
5	V-FASTADD-C01	VMAX FAST ADD SOFTWARE 1TB (0-14TB)	\$615.00	D1	36%	\$393.60	\$110.70	\$0.00	\$0.00	\$0.00	\$0.00	\$110.70
5	V-FASTADD-C02	VMAX FAST ADD SOFTWARE 1TB (15-25TB)	\$578.00	D1	36%	\$369.92	\$104.04	\$0.00	\$0.00	\$0.00	\$0.00	\$104.04
5	V-FASTADD-C03	VMAX FAST ADD SOFTWARE 1TB (26-40TB)	\$508.00	D1	36%	\$325.12	\$91.44	\$0.00	\$0.00	\$0.00	\$0.00	\$91.44
5	V-FASTADD-C04	VMAX FAST ADD SOFTWARE 1TB (41-60TB)	\$473.00	D1	36%	\$302.72	\$85.14	\$0.00	\$0.00	\$0.00	\$0.00	\$85.14
5	V-FASTADD-C05	VMAX FAST ADD SOFTWARE 1TB (61-100TB)	\$452.00	D1	36%	\$289.28	\$81.36	\$0.00	\$0.00	\$0.00	\$0.00	\$81.36
5	V-FASTADD-C06	VMAX FAST ADD SOFTWARE 1TB (101-150TB)	\$406.00	D1	36%	\$259.84	\$73.08	\$0.00	\$0.00	\$0.00	\$0.00	\$73.08
5	V-FASTADD-C07	VMAX FAST ADD SOFTWARE 1TB (151-250TB)	\$365.00	D1	36%	\$233.60	\$65.70	\$0.00	\$0.00	\$0.00	\$0.00	\$65.70
5	V-FASTADD-C08	VMAX FAST ADD SOFTWARE 1TB (251-400TB)	\$316.00	D1	36%	\$202.24	\$56.88	\$0.00	\$0.00	\$0.00	\$0.00	\$56.88
5	V-FASTADD-C09	VMAX FAST ADD SOFTWARE 1TB (401-600TB)	\$271.00	D1	36%	\$173.44	\$48.78	\$0.00	\$0.00	\$0.00	\$0.00	\$48.78
5	V-FASTADD-C10	VMAX FAST ADD SOFTWARE 1TB (601-1000TB)	\$240.00	D1	36%	\$153.60	\$43.20	\$0.00	\$0.00	\$0.00	\$0.00	\$43.20
5	V-FASTADD-C11	VMAX FAST ADD 1TB (1001TB OR GREATER)	\$209.00	D1	36%	\$133.76	\$37.62	\$0.00	\$0.00	\$0.00	\$0.00	\$37.62
5	V-FASTADD-N01	VMAX FAST ADD SOFTWARE 1TB (0-14TB) NLT3	\$308.00	D1	36%	\$197.12	\$55.44	\$0.00	\$0.00	\$0.00	\$0.00	\$55.44
5	V-FASTADD-N02	VMAX FAST ADD 1TB (15-25TB) NLT3	\$289.00	D1	36%	\$184.96	\$52.02	\$0.00	\$0.00	\$0.00	\$0.00	\$52.02
5	V-FASTADD-N03	VMAX FAST ADD 1TB (26-40TB) NLT3	\$254.00	D1	36%	\$162.56	\$45.72	\$0.00	\$0.00	\$0.00	\$0.00	\$45.72
5	V-FASTADD-N04	VMAX FAST ADD 1TB (41-60TB) NLT3	\$236.00	D1	36%	\$151.04	\$42.48	\$0.00	\$0.00	\$0.00	\$0.00	\$42.48
5	V-FASTADD-N05	VMAX FAST ADD 1TB (61-100TB) NLT3	\$226.00	D1	36%	\$144.64	\$40.68	\$0.00	\$0.00	\$0.00	\$0.00	\$40.68
5	V-FASTADD-N06	VMAX FAST ADD 1TB (101-150TB) NLT3	\$203.00	D1	36%	\$129.92	\$36.54	\$0.00	\$0.00	\$0.00	\$0.00	\$36.54
5	V-FASTADD-N07	VMAX FAST ADD 1TB (151-250TB) NLT3	\$182.00	D1	36%	\$116.48	\$32.76	\$0.00	\$0.00	\$0.00	\$0.00	\$32.76
5	V-FASTADD-N08	VMAX FAST ADD 1TB (251-400TB) NLT3	\$158.00	D1	36%	\$101.12	\$28.44	\$0.00	\$0.00	\$0.00	\$0.00	\$28.44
5	V-FASTADD-N09	VMAX FAST ADD 1TB (401-600TB) NLT3	\$136.00	D1	36%	\$87.04	\$24.48	\$0.00	\$0.00	\$0.00	\$0.00	\$24.48
5	V-FASTADD-N10	VMAX FAST ADD 1TB (601-1000TB) NLT3	\$120.00	D1	36%	\$76.80	\$21.60	\$0.00	\$0.00	\$0.00	\$0.00	\$21.60
5	V-FASTADD-N11	VMAX FAST ADD 1TB (1001TB OR GREATER) NL	\$104.00	D1	36%	\$66.56	\$18.72	\$0.00	\$0.00	\$0.00	\$0.00	\$18.72
5	V-FASTADD-UPG	VMAX FAST ADD UPGRADE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-FASTPKG-BAS	VMAX FAST PKG BASE LICENSE	\$13,829.00	D1	36%	\$8,850.56	\$2,489.22	\$0.00	\$0.00	\$0.00	\$0.00	\$2,489.22
5	V-FASTPKG-C01	VMAX FAST PKG SOFTWARE 1TB (0-14TB)	\$1,544.00	D1	36%	\$988.16	\$277.92	\$0.00	\$0.00	\$0.00	\$0.00	\$277.92
5	V-FASTPKG-C02	VMAX FAST PKG SOFTWARE 1TB (15-25TB)	\$1,449.00	D1	36%	\$927.36	\$260.82	\$0.00	\$0.00	\$0.00	\$0.00	\$260.82
5	V-FASTPKG-C03	VMAX FAST PKG SOFTWARE 1TB (26-40TB)	\$1,274.00	D1	36%	\$815.36	\$229.32	\$0.00	\$0.00	\$0.00	\$0.00	\$229.32
5	V-FASTPKG-C04	VMAX FAST PKG SOFTWARE 1TB (41-60TB)	\$1,186.00	D1	36%	\$759.04	\$213.48	\$0.00	\$0.00	\$0.00	\$0.00	\$213.48
5	V-FASTPKG-C05	VMAX FAST PKG SOFTWARE 1TB (61-100TB)	\$1,134.00	D1	36%	\$725.76	\$204.12	\$0.00	\$0.00	\$0.00	\$0.00	\$204.12
5	V-FASTPKG-C06	VMAX FAST PKG SOFTWARE 1TB (101-150TB)	\$1,021.00	D1	36%	\$653.44	\$183.78	\$0.00	\$0.00	\$0.00	\$0.00	\$183.78
5	V-FASTPKG-C07	VMAX FAST PKG SOFTWARE 1TB (151-250TB)	\$917.00	D1	36%	\$586.88	\$165.06	\$0.00	\$0.00	\$0.00	\$0.00	\$165.06
5	V-FASTPKG-C08	VMAX FAST PKG SOFTWARE 1TB (251-400TB)	\$794.00	D1	36%	\$508.16	\$142.92	\$0.00	\$0.00	\$0.00	\$0.00	\$142.92
5	V-FASTPKG-C09	VMAX FAST PKG SOFTWARE 1TB (401-600TB)	\$680.00	D1	36%	\$435.20	\$122.40	\$0.00	\$0.00	\$0.00	\$0.00	\$122.40
5	V-FASTPKG-C10	VMAX FAST PKG SOFTWARE 1TB (601-1000TB)	\$602.00	D1	36%	\$385.28	\$108.36	\$0.00	\$0.00	\$0.00	\$0.00	\$108.36
5	V-FASTPKG-C11	VMAX FAST PKG 1TB (1001TB OR GREATER)	\$523.00	D1	36%	\$334.72	\$94.14	\$0.00	\$0.00	\$0.00	\$0.00	\$94.14
5	V-FASTPKG-N01	VMAX FAST PKG SOFTWARE 1TB (0-14TB) NLT3	\$772.00	D1	36%	\$494.08	\$138.96	\$0.00	\$0.00	\$0.00	\$0.00	\$138.96
5	V-FASTPKG-N02	VMAX FAST PKG 1TB (15-25TB) NLT3	\$724.00	D1	36%	\$463.36	\$130.32	\$0.00	\$0.00	\$0.00	\$0.00	\$130.32
5	V-FASTPKG-N03	VMAX FAST PKG 1TB (26-40TB) NLT3	\$637.00	D1	36%	\$407.68	\$114.66	\$0.00	\$0.00	\$0.00	\$0.00	\$114.66
5	V-FASTPKG-N04	VMAX FAST PKG 1TB (41-60TB) NLT3	\$593.00	D1	36%	\$379.52	\$106.74	\$0.00	\$0.00	\$0.00	\$0.00	\$106.74
5	V-FASTPKG-N05	VMAX FAST PKG 1TB (61-100TB) NLT3	\$567.00	D1	36%	\$362.88	\$102.06	\$0.00	\$0.00	\$0.00	\$0.00	\$102.06
5	V-FASTPKG-N06	VMAX FAST PKG 1TB (101-150TB) NLT3	\$510.00	D1	36%	\$326.40	\$91.80	\$0.00	\$0.00	\$0.00	\$0.00	\$91.80
5	V-FASTPKG-N07	VMAX FAST PKG 1TB (151-250TB) NLT3	\$458.00	D1	36%	\$293.12	\$82.44	\$0.00	\$0.00	\$0.00	\$0.00	\$82.44
5	V-FASTPKG-N08	VMAX FAST PKG 1TB (251-400TB) NLT3	\$397.00	D1	36%	\$254.08	\$71.46	\$0.00	\$0.00	\$0.00	\$0.00	\$71.46
5	V-FASTPKG-N09	VMAX FAST PKG 1TB (401-600TB) NLT3	\$341.00	D1	36%	\$218.24	\$61.38	\$0.00	\$0.00	\$0.00	\$0.00	\$61.38
5	V-FASTPKG-N10	VMAX FAST PKG 1TB (601-1000TB) NLT3	\$301.00	D1	36%	\$192.64	\$54.18	\$0.00	\$0.00	\$0.00	\$0.00	\$54.18
5	V-FASTPKG-N11	VMAX FAST PKG 1TB (1001TB OR GREATER) NL	\$262.00	D1	36%	\$167.68	\$47.16	\$0.00	\$0.00	\$0.00	\$0.00	\$47.16
5	V-FASTPKG-UPG	VMAX FAST PKG UPGRADE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VLGX-ESN-UPG	VOL LOGIX TO ESN MGR UPG	\$7,200.00	D1	36%	\$4,608.00	\$1,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,296.00
5	VLGX-SM-UPG	VLX TO SAN MGR UP	\$6,480.00	D1	36%	\$4,147.20	\$1,166.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,166.40
5	VLGX-T1-4UP	VLGX MGR T1-T4 UPGRADE	\$0.00	D1	36%	\$0.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$181.80
5	VLGX-T5-12UP	VLGX MGR T5-T12 UPGRADE	\$0.00	D1	36%	\$0.00	\$855.00	\$0.00	\$0.00	\$0.00	\$0.00	\$855.00
5	V-MF-BAS	VMAX MAINFRAME PKG BASE	\$30,650.00	D1	36%	\$19,616.00	\$5,517.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,517.00
5	V-MF-C01	VMAX MAINFRAME PKG SOFTWARE 1TB (0-14TB)	\$2,565.00	D1	36%	\$1,641.60	\$461.70	\$0.00	\$0.00	\$0.00	\$0.00	\$461.70
5	V-MF-C02	VMAX MNFRM PKG SWR 1TB (15-25TB)	\$2,415.00	D1	36%	\$1,545.60	\$434.70	\$0.00	\$0.00	\$0.00	\$0.00	\$434.70
5	V-MF-C03	VMAX MNFRM PKG SWR 1TB (26-40TB)	\$2,125.00	D1	36%	\$1,360.00	\$382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$382.50
5	V-MF-C04	VMAX MNFRM PKG SWR 1TB (41-60TB)	\$1,970.00	D1	36%	\$1,260.80	\$354.60	\$0.00	\$0.00	\$0.00	\$0.00	\$354.60
5	V-MF-C05	VMAX MNFRM PKG SWR 1TB (61-100TB)	\$1,895.00	D1	36%	\$1,212.80	\$341.10	\$0.00	\$0.00	\$0.00	\$0.00	\$341.10
5	V-MF-C06	VMAX MNFRM PKG SWR 1TB (101-150TB)	\$1,700.00	D1	36%	\$1,088.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$306.00
5	V-MF-C07	VMAX MNFRM PKG SWR 1TB (151-250TB)	\$1,515.00	D1	36%	\$969.60	\$272.70	\$0.00	\$0.00	\$0.00	\$0.00	\$272.70
5	V-MF-C08	VMAX MNFRM PKG SWR 1TB (251-400TB)	\$1,320.00	D1	36%	\$844.80	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$237.60
5	V-MF-C09	VMAX MNFRM PKG SWR 1TB (401-600TB)	\$1,145.00	D1	36%	\$732.80	\$206.10	\$0.00	\$0.00	\$0.00	\$0.00	\$206.10

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	V-MF-C10	VMAX MNFRM PKG SWR 1TB (601-1000TB)	\$995.00	D1	36%	\$636.80	\$179.10	\$0.00	\$0.00	\$0.00	\$0.00	\$179.10
5	V-MF-C11	VMAX MNFRM PKG SWR 1TB (1001TB OR GRTR)	\$865.00	D1	36%	\$553.60	\$155.70	\$0.00	\$0.00	\$0.00	\$0.00	\$155.70
5	V-MF-N01	VMAX MNFRM PKG SWR 1TB (0-14TB) NLT3	\$1,285.00	D1	36%	\$822.40	\$231.30	\$0.00	\$0.00	\$0.00	\$0.00	\$231.30
5	V-MF-N02	VMAX MNFRM PKG SWR 1TB (15-25TB) NLT3	\$1,205.00	D1	36%	\$771.20	\$216.90	\$0.00	\$0.00	\$0.00	\$0.00	\$216.90
5	V-MF-N03	VMAX MNFRM PKG SWR 1TB (26-40TB) NLT3	\$1,065.00	D1	36%	\$681.60	\$191.70	\$0.00	\$0.00	\$0.00	\$0.00	\$191.70
5	V-MF-N04	VMAX MNFRM PKG SWR 1TB (41-60TB) NLT3	\$985.00	D1	36%	\$630.40	\$177.30	\$0.00	\$0.00	\$0.00	\$0.00	\$177.30
5	V-MF-N05	VMAX MNFRM PKG SWR 1TB (61-100TB) NLT3	\$945.00	D1	36%	\$604.80	\$170.10	\$0.00	\$0.00	\$0.00	\$0.00	\$170.10
5	V-MF-N06	VMAX MNFRM PKG SWR 1TB (101-150TB) NLT3	\$850.00	D1	36%	\$544.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	V-MF-N07	VMAX MNFRM PKG SWR 1TB (151-250TB) NLT3	\$755.00	D1	36%	\$483.20	\$135.90	\$0.00	\$0.00	\$0.00	\$0.00	\$135.90
5	V-MF-N08	VMAX MNFRM PKG SWR 1TB (251-400TB) NLT3	\$660.00	D1	36%	\$422.40	\$118.80	\$0.00	\$0.00	\$0.00	\$0.00	\$118.80
5	V-MF-N09	VMAX MNFRM PKG SWR 1TB (401-600TB) NLT3	\$575.00	D1	36%	\$368.00	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$103.50
5	V-MF-N10	VMAX MNFRM PKG SWR 1TB (601-1000TB) NLT3	\$500.00	D1	36%	\$320.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.00
5	V-MF-N11	VMAX MNFRM PKG SWR 1TB (1001TB OR GRTR)	\$435.00	D1	36%	\$278.40	\$78.30	\$0.00	\$0.00	\$0.00	\$0.00	\$78.30
5	V-MF-R01	VMAX MNFRM PKG SWR REG 1TB (0-14TB)	\$2,565.00	D1	36%	\$1,641.60	\$461.70	\$0.00	\$0.00	\$0.00	\$0.00	\$461.70
5	V-MF-R02	VMAX MNFRM PKG SWR REG 1TB (15-25TB)	\$2,415.00	D1	36%	\$1,545.60	\$434.70	\$0.00	\$0.00	\$0.00	\$0.00	\$434.70
5	V-MF-R03	VMAX MNFRM PKG SWR REG 1TB (26-40TB)	\$2,125.00	D1	36%	\$1,360.00	\$382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$382.50
5	V-MF-R04	VMAX MNFRM PKG SWR REG 1TB (41-60TB)	\$1,970.00	D1	36%	\$1,260.80	\$354.60	\$0.00	\$0.00	\$0.00	\$0.00	\$354.60
5	V-MF-R05	VMAX MNFRM PKG SWR REG 1TB (61-100TB)	\$1,895.00	D1	36%	\$1,212.80	\$341.10	\$0.00	\$0.00	\$0.00	\$0.00	\$341.10
5	V-MF-R06	VMAX MNFRM PKG SWR REG 1TB (101-150TB)	\$1,700.00	D1	36%	\$1,088.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$306.00
5	V-MF-R07	VMAX MNFRM PKG SWR REG 1TB (151-250TB)	\$1,515.00	D1	36%	\$969.60	\$272.70	\$0.00	\$0.00	\$0.00	\$0.00	\$272.70
5	V-MF-R08	VMAX MNFRM PKG SWR REG 1TB (251-400TB)	\$1,320.00	D1	36%	\$844.80	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$237.60
5	V-MF-R09	VMAX MNFRM PKG SWR REG 1TB (401-600TB)	\$1,145.00	D1	36%	\$732.80	\$206.10	\$0.00	\$0.00	\$0.00	\$0.00	\$206.10
5	V-MF-R10	VMAX MNFRM PKG SWR REG 1TB (601-1000TB)	\$995.00	D1	36%	\$636.80	\$179.10	\$0.00	\$0.00	\$0.00	\$0.00	\$179.10
5	V-MF-R11	VMAX MNFRM PKG SWR REG 1TB (1001 TB+)	\$865.00	D1	36%	\$553.60	\$155.70	\$0.00	\$0.00	\$0.00	\$0.00	\$155.70
5	V-MF-RBAS	VMAX MNFRM PKG SWR BASE LICENSE	\$30,650.00	D1	36%	\$19,616.00	\$5,517.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,517.00
5	V-MF-RUP	VMAX MNFRM PKG SWR BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-UPG	VMAX MAINFRAME PKG UPGRADE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VSA-MSUBASE	VSAM A BASE-3 MSU	\$2,370.00	D1	36%	\$1,516.80	\$426.60	\$0.00	\$0.00	\$0.00	\$0.00	\$426.60
5	VSA-MSU-M00	VSAM A 4-45 MSU	\$470.00	D1	36%	\$300.80	\$84.60	\$0.00	\$0.00	\$0.00	\$0.00	\$84.60
5	VSA-MSU-M01	VSAM A 46-175 MSU	\$240.00	D1	36%	\$153.60	\$43.20	\$0.00	\$0.00	\$0.00	\$0.00	\$43.20
5	VSA-MSU-M02	VSAM A 176-315 MSU	\$170.00	D1	36%	\$108.80	\$30.60	\$0.00	\$0.00	\$0.00	\$0.00	\$30.60
5	VSA-MSU-M03	VSAM A 316-575 MSU	\$120.00	D1	36%	\$76.80	\$21.60	\$0.00	\$0.00	\$0.00	\$0.00	\$21.60
5	VSA-MSU-M04	VSAM A 576-875 MSU	\$100.00	D1	36%	\$64.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18.00
5	VSA-MSU-M05	VSAM A 876-1315 MSU	\$70.00	D1	36%	\$44.80	\$12.60	\$0.00	\$0.00	\$0.00	\$0.00	\$12.60
5	VSA-MSU-M06	VSAM A 1316-1975 MSU	\$50.00	D1	36%	\$32.00	\$9.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9.00
5	VSA-MSU-M07	VSAM A 1976 & UP MSU	\$20.00	D1	36%	\$12.80	\$3.60	\$0.00	\$0.00	\$0.00	\$0.00	\$3.60
5	VSA-MSU-UPG	VSAM A UPG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VSQI-MSUBASE	VSAM QI BASE-3 MSU	\$2,370.00	D1	36%	\$1,516.80	\$426.60	\$0.00	\$0.00	\$0.00	\$0.00	\$426.60
5	VSQI-MSU-M00	VSAM QI 4-45 MSU	\$360.00	D1	36%	\$230.40	\$64.80	\$0.00	\$0.00	\$0.00	\$0.00	\$64.80
5	VSQI-MSU-M01	VSAM QI 46-175 MSU	\$180.00	D1	36%	\$115.20	\$32.40	\$0.00	\$0.00	\$0.00	\$0.00	\$32.40
5	VSQI-MSU-M02	VSAM QI 176-315 MSU	\$120.00	D1	36%	\$76.80	\$21.60	\$0.00	\$0.00	\$0.00	\$0.00	\$21.60
5	VSQI-MSU-M03	VSAM QI 316-575 MSU	\$90.00	D1	36%	\$57.60	\$16.20	\$0.00	\$0.00	\$0.00	\$0.00	\$16.20
5	VSQI-MSU-M04	VSAM QI 576-875 MSU	\$70.00	D1	36%	\$44.80	\$12.60	\$0.00	\$0.00	\$0.00	\$0.00	\$12.60
5	VSQI-MSU-M05	VSAM QI 876-1315 MSU	\$50.00	D1	36%	\$32.00	\$9.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9.00
5	VSQI-MSU-M06	VSAM QI 1316-1975 MSU	\$40.00	D1	36%	\$25.60	\$7.20	\$0.00	\$0.00	\$0.00	\$0.00	\$7.20
5	VSQI-MSU-M07	VSAM QI 1976 & UP MSU	\$20.00	D1	36%	\$12.80	\$3.60	\$0.00	\$0.00	\$0.00	\$0.00	\$3.60
5	VSQI-MSU-UPG	VSAM QI UPG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VSS-STDS	PROVIDES VSS SUPPORT	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WLA-SY-T1-4U	CC5.x WLA SYM T1-4 UPG	\$0.00	D1	36%	\$0.00	\$145.80	\$0.00	\$0.00	\$0.00	\$0.00	\$145.80
5	WLA-SY-T5-30U	CC5.x WLA SYM T5-30 UPG	\$0.00	D1	36%	\$0.00	\$549.00	\$0.00	\$0.00	\$0.00	\$0.00	\$549.00
5	WLA-SY-T5-35U	CC WLA SYM T5-35 UPG	\$0.00	D1	36%	\$0.00	\$549.00	\$0.00	\$0.00	\$0.00	\$0.00	\$549.00
5	WLAUPT1-4	ECC WLA UPGRADE T1-T4	\$1,010.00	D1	36%	\$646.40	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$181.80
5	WLAUPT5-12	ECC WLA UPGRADE T5-T12	\$3,820.00	D1	36%	\$2,444.80	\$687.60	\$0.00	\$0.00	\$0.00	\$0.00	\$687.60
5	YMAX-ENB	SPECIAL PKG SW TITLES FOR YMAX UPGRADE	\$256,850.00	D1	36%	\$164,384.00	\$46,233.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46,233.00
5	YMAX-LTD	SPECIAL PKG SW TITLES FOR DMX-LITE DEAL	\$110,080.00	D1	36%	\$70,451.20	\$19,814.40	\$0.00	\$0.00	\$0.00	\$0.00	\$19,814.40
5	Z-COMPAV	Z8PAVMA- NO CHRGE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-728	CC / PROSPHERE PKG CLAR CX3-10/CX4-120	\$0.00	D2	36%	\$0.00	\$2,426.40	\$0.00	\$0.00	\$0.00	\$0.00	\$2,426.40
5	456-103-729	CC / PROSPHERE PKG CLAR CX3-20/CX4-240	\$0.00	D2	36%	\$0.00	\$5,945.40	\$0.00	\$0.00	\$0.00	\$0.00	\$5,945.40
5	456-103-730	CC / PROSPHERE PKG CLAR CX3-40/CX4-480	\$0.00	D2	36%	\$0.00	\$11,062.80	\$0.00	\$0.00	\$0.00	\$0.00	\$11,062.80
5	456-103-731	CC / PROSPHERE PKG CLAR CX3-80/CX4-960	\$0.00	D2	36%	\$0.00	\$19,078.20	\$0.00	\$0.00	\$0.00	\$0.00	\$19,078.20
5	456-104-647	RPSE LOC ARRY LIC - CX1 & CX2 = IC	\$0.00	D2	36%	\$0.00	\$328.50	\$0.00	\$0.00	\$0.00	\$0.00	\$328.50
5	456-104-648	RPSE LOC ARRY LIC - CX3-10, AX4-5 = IC	\$0.00	D2	36%	\$0.00	\$333.00	\$0.00	\$0.00	\$0.00	\$0.00	\$333.00
5	456-104-649	RPSE LOC ARRY LIC - CX3-20, CX4-120 = IC	\$0.00	D2	36%	\$0.00	\$490.50	\$0.00	\$0.00	\$0.00	\$0.00	\$490.50
5	456-104-650	RPSE LOC ARRY LIC - CX3-40, CX4-240 = IC	\$0.00	D2	36%	\$0.00	\$1,413.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,413.00
5	456-104-651	RPSE LOC ARRY LIC - CX3-80, CX4-480 = IC	\$0.00	D2	36%	\$0.00	\$2,326.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,326.50
5	456-104-652	RPSE LOC ARRY LIC - CX4-960 = IC	\$0.00	D2	36%	\$0.00	\$2,898.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,898.00
5	456-104-653	RPSE REM ARRY LIC - CX1 & CX2 = IC	\$0.00	D2	36%	\$0.00	\$643.50	\$0.00	\$0.00	\$0.00	\$0.00	\$643.50
5	456-104-654	RPSE REM ARRY LIC - CX3-10, AX4-5 = IC	\$0.00	D2	36%	\$0.00	\$657.00	\$0.00	\$0.00	\$0.00	\$0.00	\$657.00
5	456-104-655	RPSE REM ARRY LIC - CX3-20, CX4-120 = IC	\$0.00	D2	36%	\$0.00	\$1,264.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,264.50
5	456-104-656	RPSE REM ARRY LIC - CX3-40, CX4-240 = IC	\$0.00	D2	36%	\$0.00	\$3,334.50	\$0.00	\$0.00	\$0.00	\$0.00	\$3,334.50
5	456-104-657	RPSE REM ARRY LIC - CX3-80, CX4-480 = IC	\$0.00	D2	36%	\$0.00	\$5,796.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,796.00
5	456-104-658	RPSE REM ARRY LIC - CX4-960 = IC	\$0.00	D2	36%	\$0.00	\$12,460.50	\$0.00	\$0.00	\$0.00	\$0.00	\$12,460.50
5	456-104-659	RP/SE REM UG FOR CX1 & CX2 = IC	\$0.00	D2	36%	\$0.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$540.00
5	456-104-660	RP/SE REM UG FOR CX3-10, AX4-5 = IC	\$0.00	D2	36%	\$0.00	\$549.00	\$0.00	\$0.00	\$0.00	\$0.00	\$549.00
5	456-104-661	RP/SE REM UG FOR CX3-20, CX4-120 = IC	\$0.00	D2	36%	\$0.00	\$1,053.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,053.00
5	456-104-662	RP/SE REM UG FOR CX3-40, CX4-240 = IC	\$0.00	D2	36%	\$0.00	\$2,632.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,632.50
5	456-104-663	RP/SE REM UG FOR CX3-80, CX4-480 = IC	\$0.00	D2	36%	\$0.00	\$4,576.50	\$0.00	\$0.00	\$0.00	\$0.00	\$4,576.50
5	456-104-664	RP/SE REM UG FOR CX4-960 = IC	\$0.00	D2	36%	\$0.00	\$9,837.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,837.00
5	456-104-665	RP/SE LOC UG FOR CX1 & CX2 = IC	\$0.00	D2	36%	\$0.00	\$274.50	\$0.00	\$0.00	\$0.00	\$0.00	\$274.50
5	456-104-666	RP/SE LOC UG FOR CX3-10, AX4-5 = IC	\$0.00	D2	36%	\$0.00	\$279.00	\$0.00	\$0.00	\$0.00	\$0.00	\$279.00

EMC WSCA Contract MNWC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-104-667	RP/SE LOC UG FOR CX3-20, CX4-120 = IC	\$0.00	D2	36%	\$0.00	\$409.50	\$0.00	\$0.00	\$0.00	\$0.00	\$409.50
5	456-104-668	RP/SE LOC UG FOR CX3-40, CX4-240 = IC	\$0.00	D2	36%	\$0.00	\$1,179.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,179.00
5	456-104-669	RP/SE LOC UG FOR CX3-80 CX4-480 = IC	\$0.00	D2	36%	\$0.00	\$1,836.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,836.00
5	456-104-670	RPSE LOC UG FOR CX4-960 = IC	\$0.00	D2	36%	\$0.00	\$2,286.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,286.00
5	456-104-671	RP/SE REM UPGRADE TO LOC & REM = IC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-672	RP/SE LOC UPGRADE TO REM = IC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-382	SRMSUITE CENTERA (NODE PAIR) =ID	\$0.00	D2	36%	\$0.00	\$534.60	\$475.20	\$0.00	\$0.00	\$0.00	\$534.60
5	456-105-483	SRMSUITE UPG CENTERA (NODE PAIR) =ID	\$0.00	D2	36%	\$0.00	\$138.60	\$123.20	\$0.00	\$0.00	\$0.00	\$138.60
5	456-110-777	VIPIR SRM CENTERA (NODE PAIR) =ID	\$2,970.00	D2	36%	\$1,900.80	\$534.60	\$475.20	\$0.00	\$0.00	\$0.00	\$534.60
5	458-000-202	VIPIR SRM for CENTERA =ID	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-213	VIPIR SRM UPG for CENTERA =ID	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ACLG45-T1	ACCESSLOGIX,FC4500,T1	\$0.00	D2	36%	\$0.00	\$1,116.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,116.00
5	ACLG45-T10	ACCESSLOGIX,FC4500,T10	\$0.00	D2	36%	\$0.00	\$8,020.80	\$0.00	\$0.00	\$0.00	\$0.00	\$8,020.80
5	ACLG45-T11	ACCESSLOGIX,FC4500,T11	\$0.00	D2	36%	\$0.00	\$9,068.40	\$0.00	\$0.00	\$0.00	\$0.00	\$9,068.40
5	ACLG45-T12	ACCESSLOGIX,FC4500,T12	\$0.00	D2	36%	\$0.00	\$10,114.20	\$0.00	\$0.00	\$0.00	\$0.00	\$10,114.20
5	ACLG45-T2	ACCESSLOGIX,FC4500,T2	\$0.00	D2	36%	\$0.00	\$1,324.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,324.80
5	ACLG45-T3	ACCESSLOGIX,FC4500,T3	\$0.00	D2	36%	\$0.00	\$1,535.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,535.40
5	ACLG45-T4	ACCESSLOGIX,FC4500,T4	\$0.00	D2	36%	\$0.00	\$1,744.20	\$0.00	\$0.00	\$0.00	\$0.00	\$1,744.20
5	ACLG45-T5	ACCESSLOGIX,FC4500,T5	\$0.00	D2	36%	\$0.00	\$2,790.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,790.00
5	ACLG45-T6	ACCESSLOGIX,FC4500,T6	\$0.00	D2	36%	\$0.00	\$3,835.80	\$0.00	\$0.00	\$0.00	\$0.00	\$3,835.80
5	ACLG45-T7	ACCESSLOGIX,FC4500,T7	\$0.00	D2	36%	\$0.00	\$4,883.40	\$0.00	\$0.00	\$0.00	\$0.00	\$4,883.40
5	ACLG45-T8	ACCESSLOGIX,FC4500,T8	\$0.00	D2	36%	\$0.00	\$5,929.20	\$0.00	\$0.00	\$0.00	\$0.00	\$5,929.20
5	ACLG45-T9	ACCESSLOGIX,FC4500,T9	\$0.00	D2	36%	\$0.00	\$6,975.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,975.00
5	ACLG47-T1	ACCESS LOGIX, FC4700, T1	\$0.00	D2	36%	\$0.00	\$1,116.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,116.00
5	ACLG47-T10	ACCESSLOGIX,FC4700,T10	\$0.00	D2	36%	\$0.00	\$8,020.80	\$0.00	\$0.00	\$0.00	\$0.00	\$8,020.80
5	ACLG47-T11	ACCESSLOGIX,FC4700,T11	\$0.00	D2	36%	\$0.00	\$9,068.40	\$0.00	\$0.00	\$0.00	\$0.00	\$9,068.40
5	ACLG47-T12	ACCESSLOGIX,FC4700,T12	\$0.00	D2	36%	\$0.00	\$10,114.20	\$0.00	\$0.00	\$0.00	\$0.00	\$10,114.20
5	ACLG47-T2	ACCESSLOGIX,FC4700,T2	\$0.00	D2	36%	\$0.00	\$1,324.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,324.80
5	ACLG47-T3	ACCESSLOGIX,FC4700,T3	\$0.00	D2	36%	\$0.00	\$1,535.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,535.40
5	ACLG47-T4	ACCESSLOGIX,FC4700,T4	\$0.00	D2	36%	\$0.00	\$1,744.20	\$0.00	\$0.00	\$0.00	\$0.00	\$1,744.20
5	ACLG47-T5	ACCESS LOGIX, FC4700, T5	\$0.00	D2	36%	\$0.00	\$2,790.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,790.00
5	ACLG47-T6	ACCESSLOGIX,FC4700,T6	\$0.00	D2	36%	\$0.00	\$3,835.80	\$0.00	\$0.00	\$0.00	\$0.00	\$3,835.80
5	ACLG47-T7	ACCESSLOGIX, FC4700,T7	\$0.00	D2	36%	\$0.00	\$4,883.40	\$0.00	\$0.00	\$0.00	\$0.00	\$4,883.40
5	ACLG47-T8	ACCESSLOGIX,FC4700,T8	\$0.00	D2	36%	\$0.00	\$5,929.20	\$0.00	\$0.00	\$0.00	\$0.00	\$5,929.20
5	ACLG47-T9	ACCESSLOGIX,FC4700,T9	\$0.00	D2	36%	\$0.00	\$6,975.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,975.00
5	AFS-120	ADVANCED FAST SUITE FOR THE CX4/NS-120	\$0.00	D2	36%	\$0.00	\$1,215.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,215.00
5	AFS-240	EMC ADVANCED FAST SUITE FOR THE CX4-240	\$0.00	D2	36%	\$0.00	\$6,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,075.00
5	AFS-240UPG	FAST SUITE- UPGRADE TO CX4-240 PLATFORM	\$0.00	D2	36%	\$0.00	\$6,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,075.00
5	AFS-480	ADVANCED FAST SUITE FOR THE CX4/NS-480	\$0.00	D2	36%	\$0.00	\$15,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,795.00
5	AFS-480UPG	FAST SUITE - UPGRADE TO CX4-480 PLATFORM	\$0.00	D2	36%	\$0.00	\$15,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,795.00
5	AFS-960	ADVANCED FAST SUITE FOR THE CX4/NS-960	\$0.00	D2	36%	\$0.00	\$25,515.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,515.00
5	AFS-960UPG	FAST SUITE - UPGRADE TO CX4-960 PLATFORM	\$0.00	D2	36%	\$0.00	\$25,515.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,515.00
5	AL200-DAE	ACCESS LOGIX - CX200 DAE	\$0.00	D2	36%	\$0.00	\$1,134.00	\$1,058.00	\$0.00	\$0.00	\$0.00	\$1,134.00
5	AL200-DPE	ACCESS LOGIX - CX200 DPE	\$0.00	D2	36%	\$0.00	\$284.00	\$265.00	\$0.00	\$0.00	\$0.00	\$284.00
5	AL200-KIT	CX200 ACCESS LOGIX MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AL200-KIT303	CX200 ACC LGX V2.04 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AL200-KIT308	CX200 ACC LGX V2.05 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AL200T1-T4	Ac Lgx CX200 Cap Upg T1-T4	\$0.00	D2	36%	\$0.00	\$101.00	\$95.00	\$0.00	\$0.00	\$0.00	\$101.00
5	AL200T5-T12	AC Lgx CX200 Cap Upg T5-T12	\$0.00	D2	36%	\$0.00	\$203.00	\$189.00	\$0.00	\$0.00	\$0.00	\$203.00
5	AL400-KIT	CX400 ACCESS LOGIX MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AL400-KIT303	CX400 ACC LGX V2.04 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AL400-KIT308	CX400 ACC LGX V2.05 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AL400-NAS	CX400 ACCESSLOGIX FOR NAS	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AL400-T1	CX400 ACCESS LOGIX TIER 1	\$0.00	D2	36%	\$0.00	\$651.00	\$0.00	\$0.00	\$0.00	\$0.00	\$651.00
5	AL400-T10	CX400 ACCESS LOGIX TIER 10	\$0.00	D2	36%	\$0.00	\$3,459.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,459.00
5	AL400-T11	CX400 ACCESS LOGIX TIER 11	\$0.00	D2	36%	\$0.00	\$3,459.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,459.00
5	AL400-T12	CX400 ACCESS LOGIX TIER 12	\$0.00	D2	36%	\$0.00	\$3,459.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,459.00
5	AL400T1-T4	CX400 ACCESS-LGX UPG	\$0.00	D2	36%	\$0.00	\$104.40	\$0.00	\$0.00	\$0.00	\$0.00	\$104.40
5	AL400-T2	CX400 ACCESS LOGIX TIER 2	\$0.00	D2	36%	\$0.00	\$773.00	\$0.00	\$0.00	\$0.00	\$0.00	\$773.00
5	AL400-T3	CX400 ACCESS LOGIX TIER 3	\$0.00	D2	36%	\$0.00	\$895.00	\$0.00	\$0.00	\$0.00	\$0.00	\$895.00
5	AL400-T4	CX400 ACCESS LOGIX TIER 4	\$0.00	D2	36%	\$0.00	\$1,016.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,016.00
5	AL400-T5	CX400 ACCESS LOGIX TIER 5	\$0.00	D2	36%	\$0.00	\$1,628.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,628.00
5	AL400T5-T12	CX400 ACCESS-LGX UPG	\$0.00	D2	36%	\$0.00	\$523.80	\$0.00	\$0.00	\$0.00	\$0.00	\$523.80
5	AL400T5-T8	CX400 ACCESS-LGX UPG	\$0.00	D2	36%	\$0.00	\$523.80	\$0.00	\$0.00	\$0.00	\$0.00	\$523.80
5	AL400-T6	CX400 ACCESS LOGIX TIER 6	\$0.00	D2	36%	\$0.00	\$2,239.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,239.00
5	AL400-T7	CX400 ACCESS LOGIX TIER 7	\$0.00	D2	36%	\$0.00	\$2,848.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,848.00
5	AL400-T8	CX400 ACCESS LOGIX TIER 8	\$0.00	D2	36%	\$0.00	\$3,459.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,459.00
5	AL400-T9	CX400 ACCESS LOGIX TIER 9	\$0.00	D2	36%	\$0.00	\$3,459.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,459.00
5	AL400T9-T12	CX400 ACCESS-LGX UPG	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AL45T1-T4	ACCESSLOGIX,FC4500,T1-T4	\$0.00	D2	36%	\$0.00	\$208.80	\$0.00	\$0.00	\$0.00	\$0.00	\$208.80
5	AL45T5-T12	ACCESSLOGIX,FC4500,T5-T12	\$0.00	D2	36%	\$0.00	\$1,045.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,045.80
5	AL600-KIT	CX600 ACCESS LOGIX MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AL600-KIT303	CX600 ACC LGX V2.04 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AL600-KIT308	CX600 ACC LGX V2.05 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AL600-NAS	CX600 ACCESSLOGIX FOR NAS	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AL600-T1	CX600 ACCESS LOGIX TIER 1	\$0.00	D2	36%	\$0.00	\$1,302.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,302.00
5	AL600-T10	CX600 ACCESS LOGIX TIER 10	\$0.00	D2	36%	\$0.00	\$9,358.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,358.00
5	AL600-T11	CX600 ACCESS LOGIX TIER 11	\$0.00	D2	36%	\$0.00	\$10,580.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,580.00
5	AL600-T12	CX600 ACCESS LOGIX TIER 12	\$0.00	D2	36%	\$0.00	\$11,801.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,801.00
5	AL600-T13	CX600 ACCESS LOGIX TIER 13	\$0.00	D2	36%	\$0.00	\$11,801.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,801.00

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	AL600-T14	CX600 ACCESS LOGIX TIER 14	\$0.00	D2	36%	\$0.00	\$0.00	\$11,801.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,801.00
5	AL600-T15	CX600 ACCESS LOGIX TIER 15	\$0.00	D2	36%	\$0.00	\$0.00	\$11,801.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,801.00
5	AL600-T16	CX600 ACCESS LOGIX TIER 16	\$0.00	D2	36%	\$0.00	\$0.00	\$11,801.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,801.00
5	AL600-T17	CX600 ACCESS LOGIX TIER 17	\$0.00	D2	36%	\$0.00	\$0.00	\$11,801.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,801.00
5	AL600-T18	CX600 ACCESS LOGIX TIER 18	\$0.00	D2	36%	\$0.00	\$0.00	\$11,801.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,801.00
5	AL600-T19	CX600 ACCESS LOGIX T19	\$0.00	D2	36%	\$0.00	\$0.00	\$11,801.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,801.00
5	AL600-T2	CX600 ACCESS LOGIX TIER 2	\$0.00	D2	36%	\$0.00	\$0.00	\$1,546.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,546.00
5	AL600-T20	CX600 ACCESS LOGIX T20	\$0.00	D2	36%	\$0.00	\$0.00	\$11,801.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,801.00
5	AL600-T21	CX600 ACCESS LOGIX T21	\$0.00	D2	36%	\$0.00	\$0.00	\$11,801.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,801.00
5	AL600-T22	CX600 ACCESS LOGIX T22	\$0.00	D2	36%	\$0.00	\$0.00	\$11,801.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,801.00
5	AL600-T23	CX600 ACCESS LOGIX T23	\$0.00	D2	36%	\$0.00	\$0.00	\$11,801.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,801.00
5	AL600-T24	CX600 ACCESS LOGIX T24	\$0.00	D2	36%	\$0.00	\$0.00	\$11,801.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,801.00
5	AL600-T25	CX600 ACCESS LOGIX T25	\$0.00	D2	36%	\$0.00	\$0.00	\$11,801.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,801.00
5	AL600-T26	CX600 ACCESS LOGIX T26	\$0.00	D2	36%	\$0.00	\$0.00	\$11,801.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,801.00
5	AL600-T27	CX600 ACCESS LOGIX T27	\$0.00	D2	36%	\$0.00	\$0.00	\$11,801.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,801.00
5	AL600-T28	CX600 ACCESS LOGIX T28	\$0.00	D2	36%	\$0.00	\$0.00	\$11,801.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,801.00
5	AL600-T29	CX600 ACCESS LOGIX T29	\$0.00	D2	36%	\$0.00	\$0.00	\$11,801.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,801.00
5	AL600-T3	CX600 ACCESS LOGIX TIER 3	\$0.00	D2	36%	\$0.00	\$0.00	\$1,792.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,792.00
5	AL600-T30	CX600 ACCESS LOGIX T30	\$0.00	D2	36%	\$0.00	\$0.00	\$11,801.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,801.00
5	AL600-T31	CX600 ACCESS LOGIX T31	\$0.00	D2	36%	\$0.00	\$0.00	\$11,801.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,801.00
5	AL600-T4	CX600 ACCESS LOGIX TIER 4	\$0.00	D2	36%	\$0.00	\$0.00	\$2,036.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,036.00
5	AL600-T5	CX600 ACCESS LOGIX TIER 5	\$0.00	D2	36%	\$0.00	\$0.00	\$3,255.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,255.00
5	AL600-T6	CX600 ACCESS LOGIX TIER 6	\$0.00	D2	36%	\$0.00	\$0.00	\$4,476.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,476.00
5	AL600-T7	CX600 ACCESS LOGIX TIER 7	\$0.00	D2	36%	\$0.00	\$0.00	\$5,698.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,698.00
5	AL600-T8	CX600 ACCESS LOGIX TIER 8	\$0.00	D2	36%	\$0.00	\$0.00	\$6,917.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,917.00
5	AL600-T9	CX600 ACCESS LOGIX TIER 9	\$0.00	D2	36%	\$0.00	\$0.00	\$8,138.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,138.00
5	ALGX-ESNUP	Access Logix to ESN Mgr. Upgrade	\$7,750.00	D2	36%	\$4,960.00	\$1,395.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,395.00
5	ALGX-SM-UPG	ACCESS LOGIX-SAN MGR UPG	\$0.00	D2	36%	\$0.00	\$1,395.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,395.00
5	AL-NAS	ACCESS LOGIX FOR NAS	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ALT13-T31	ACCESS-LGX UPG T13-T31	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ALT1-T4	ACCESS-LGX UPG T1-T4	\$0.00	D2	36%	\$0.00	\$208.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$208.80
5	ALT5-T12	ACCESS-LGX UPG T5-T12	\$0.00	D2	36%	\$0.00	\$1,045.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,045.80
5	ALT5-T31	ACCESS-LGX UPG T5-T31	\$0.00	D2	36%	\$0.00	\$1,045.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,045.80
5	ALX2-X4UP-T1	AC Lgx CX200 to 400 Upg TIER 1	\$0.00	D2	36%	\$0.00	\$468.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$468.00
5	ALX2-X4UP-T10	AC Lgx CX200 to 400 Upg TIER 10	\$0.00	D2	36%	\$0.00	\$1,981.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,981.80
5	ALX2-X4UP-T11	AC Lgx CX200 to 400 Upg TIER 11	\$0.00	D2	36%	\$0.00	\$1,981.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,981.80
5	ALX2-X4UP-T12	AC Lgx CX200 to 400 Upg TIER 12	\$0.00	D2	36%	\$0.00	\$1,981.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,981.80
5	ALX2-X4UP-T2	AC Lgx CX200 to 400 Upg TIER 2	\$0.00	D2	36%	\$0.00	\$460.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$460.80
5	ALX2-X4UP-T3	AC Lgx CX200 to 400 Upg TIER 3	\$0.00	D2	36%	\$0.00	\$453.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$453.60
5	ALX2-X4UP-T4	AC Lgx CX200 to 400 Upg TIER 4	\$0.00	D2	36%	\$0.00	\$446.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$446.40
5	ALX2-X4UP-T5	AC Lgx CX200 to 400 Upg TIER 5	\$0.00	D2	36%	\$0.00	\$829.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$829.80
5	ALX2-X4UP-T6	AC Lgx CX200 to 400 Upg TIER 6	\$0.00	D2	36%	\$0.00	\$1,213.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,213.20
5	ALX2-X4UP-T7	AC Lgx CX200 to 400 Upg TIER 7	\$0.00	D2	36%	\$0.00	\$1,596.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,596.60
5	ALX2-X4UP-T8	AC Lgx CX200 to 400 Upg TIER 8	\$0.00	D2	36%	\$0.00	\$1,981.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,981.80
5	ALX2-X4UP-T9	AC Lgx CX200 to 400 Upg TIER 9	\$0.00	D2	36%	\$0.00	\$1,981.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,981.80
5	ALX2-X6UP-T1	AC Lgx CX200 to 600 Upg TIER 1	\$0.00	D2	36%	\$0.00	\$934.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$934.20
5	ALX2-X6UP-T10	AC Lgx CX200 to 600 Upg TIER 10	\$0.00	D2	36%	\$0.00	\$5,497.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,497.20
5	ALX2-X6UP-T11	AC Lgx CX200 to 600 Upg TIER 11	\$0.00	D2	36%	\$0.00	\$6,264.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,264.00
5	ALX2-X6UP-T12	AC Lgx CX200 to 600 Upg TIER 12	\$0.00	D2	36%	\$0.00	\$7,030.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,030.80
5	ALX2-X6UP-T13	AC Lgx CX200 to 600 Upg TIER 13	\$0.00	D2	36%	\$0.00	\$7,030.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,030.80
5	ALX2-X6UP-T14	AC Lgx CX200 to 600 Upg TIER 14	\$0.00	D2	36%	\$0.00	\$7,030.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,030.80
5	ALX2-X6UP-T15	AC Lgx CX200 to 600 Upg TIER 15	\$0.00	D2	36%	\$0.00	\$7,030.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,030.80
5	ALX2-X6UP-T16	AC Lgx CX200 to 600 Upg TIER 16	\$0.00	D2	36%	\$0.00	\$7,030.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,030.80
5	ALX2-X6UP-T17	AC Lgx CX200 to 600 Upg TIER 17	\$0.00	D2	36%	\$0.00	\$7,030.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,030.80
5	ALX2-X6UP-T18	AC Lgx CX200 to 600 Upg TIER 18	\$0.00	D2	36%	\$0.00	\$7,030.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,030.80
5	ALX2-X6UP-T2	AC Lgx CX200 to 600 Upg TIER 2	\$0.00	D2	36%	\$0.00	\$921.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$921.60
5	ALX2-X6UP-T3	AC Lgx CX200 to 600 Upg TIER 3	\$0.00	D2	36%	\$0.00	\$907.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$907.20
5	ALX2-X6UP-T4	AC Lgx CX200 to 600 Upg TIER 4	\$0.00	D2	36%	\$0.00	\$892.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$892.80
5	ALX2-X6UP-T5	AC Lgx CX200 to 600 Upg TIER 5	\$0.00	D2	36%	\$0.00	\$1,659.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,659.60
5	ALX2-X6UP-T6	AC Lgx CX200 to 600 Upg TIER 6	\$0.00	D2	36%	\$0.00	\$2,428.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,428.20
5	ALX2-X6UP-T7	AC Lgx CX200 to 600 Upg TIER 7	\$0.00	D2	36%	\$0.00	\$3,195.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,195.00
5	ALX2-X6UP-T8	AC Lgx CX200 to 600 Upg TIER 8	\$0.00	D2	36%	\$0.00	\$3,961.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,961.80
5	ALX2-X6UP-T9	AC Lgx CX200 to 600 Upg TIER 9	\$0.00	D2	36%	\$0.00	\$4,728.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,728.60
5	ALX4-X6UP-T01	ACCLGX UPG CX4 TO CX6 T1	\$0.00	D2	36%	\$0.00	\$558.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$558.00
5	ALX4-X6UP-T02	ACCLGX UPG CX4 TO CX6 T2	\$0.00	D2	36%	\$0.00	\$662.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$662.40
5	ALX4-X6UP-T03	ACCLGX UPG CX4 TO CX6 T3	\$0.00	D2	36%	\$0.00	\$766.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$766.80
5	ALX4-X6UP-T04	ACCLGX UPG CX4 TO CX6 T4	\$0.00	D2	36%	\$0.00	\$871.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$871.20
5	ALX4-X6UP-T05	ACCLGX UPG CX4 TO CX6 T5	\$0.00	D2	36%	\$0.00	\$1,395.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,395.00
5	ALX4-X6UP-T06	ACCLGX UPG CX4 TO CX6 T6	\$0.00	D2	36%	\$0.00	\$1,918.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,918.80
5	ALX4-X6UP-T07	ACCLGX UPG CX4 TO CX6 T7	\$0.00	D2	36%	\$0.00	\$2,440.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,440.80
5	ALX4-X6UP-T08	ACCLGX UPG CX4 TO CX6 T8	\$0.00	D2	36%	\$0.00	\$2,964.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,964.60
5	ALX4-X6UP-T09	ACCLGX UPG CX4 TO CX6 T9	\$0.00	D2	36%	\$0.00	\$3,488.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,488.40
5	ALX4-X6UP-T10	ACCLGX UPG CX4 TO CX6 T10	\$0.00	D2	36%	\$0.00	\$4,010.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,010.40
5	ALX4-X6UP-T11	ACCLGX UPG CX4 TO CX6 T11	\$0.00	D2	36%	\$0.00	\$4,534.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,534.20
5	ALX4-X6UP-T12	ACCLGX UPG CX4 TO CX6 T12	\$0.00	D2	36%	\$0.00	\$5,058.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,058.20
5	ARMCL-T1-5U	CC5.1 CL ARM T1-5 UPG	\$0.00	D2	36%	\$0.00	\$419.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$419.40
5	ARMCL-T6-T31U	CC5.1 CL ARM T6-31 UPG	\$0.00	D2	36%	\$0.00	\$1,535.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,535.40
5	ATFPP-UX-U	ATF-PPATH UNIX UPGRADE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ATFPP-WN-U	ATF-PPATH WINDOWS UPGRADE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AYZ4-120UPG	NAVUI/uni ANALYZER Upg CX4-120	\$0.00	D2	36%	\$0.00	\$432.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$432.00

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	AYZ4-240UPG	NAVI/Uni ANALYZER Upg CX4-240	\$0.00	D2	36%	\$2,070.00	\$0.00	\$2,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,070.00
5	AYZ4-480UPG	NAVI/Uni ANALYZER Upg CX4-480	\$0.00	D2	36%	\$0.00	\$0.00	\$5,274.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,274.00
5	AYZ4-960UPG	NAVI/Uni ANALYZER Upg CX4-960	\$0.00	D2	36%	\$0.00	\$0.00	\$8,694.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,694.00
5	AYZT13-T31	NAVI ANALYZER T13-T31	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AYZT1-T4	NAVI ANALYZER, T1-T4	\$0.00	D2	36%	\$0.00	\$0.00	\$140.40	\$0.00	\$0.00	\$0.00	\$0.00	\$140.40
5	AYZT5-T12	NAVI ANALYZER, T5-T12	\$0.00	D2	36%	\$0.00	\$0.00	\$599.40	\$0.00	\$0.00	\$0.00	\$0.00	\$599.40
5	AYZT5-T31	NAVI ANALYZER T5-T31	\$0.00	D2	36%	\$0.00	\$0.00	\$599.40	\$0.00	\$0.00	\$0.00	\$0.00	\$599.40
5	CC-AM-CL-T1	CC5.x ARM-CLAR T1	\$0.00	D2	36%	\$0.00	\$0.00	\$810.00	\$0.00	\$0.00	\$0.00	\$0.00	\$810.00
5	CC-AM-CL-T10	CC5.x ARM-CLAR T10	\$0.00	D2	36%	\$0.00	\$0.00	\$9,603.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,603.00
5	CC-AM-CL-T11	CC5.x ARM-CLAR T11	\$0.00	D2	36%	\$0.00	\$0.00	\$11,138.40	\$0.00	\$0.00	\$0.00	\$0.00	\$11,138.40
5	CC-AM-CL-T12	CC5.x ARM-CLAR T12	\$0.00	D2	36%	\$0.00	\$0.00	\$12,673.80	\$0.00	\$0.00	\$0.00	\$0.00	\$12,673.80
5	CC-AM-CL-T13	CC5.x ARM-CLAR T13	\$0.00	D2	36%	\$0.00	\$0.00	\$14,209.20	\$0.00	\$0.00	\$0.00	\$0.00	\$14,209.20
5	CC-AM-CL-T14	CC5.x ARM-CLAR T14	\$0.00	D2	36%	\$0.00	\$0.00	\$15,744.60	\$0.00	\$0.00	\$0.00	\$0.00	\$15,744.60
5	CC-AM-CL-T15	CC5.x ARM-CLAR T15	\$0.00	D2	36%	\$0.00	\$0.00	\$17,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,280.00
5	CC-AM-CL-T16	CC5.x ARM-CLAR T16	\$0.00	D2	36%	\$0.00	\$0.00	\$18,815.40	\$0.00	\$0.00	\$0.00	\$0.00	\$18,815.40
5	CC-AM-CL-T17	CC5.x ARM-CLAR T17	\$0.00	D2	36%	\$0.00	\$0.00	\$20,350.80	\$0.00	\$0.00	\$0.00	\$0.00	\$20,350.80
5	CC-AM-CL-T18	CC5.x ARM-CLAR T18	\$0.00	D2	36%	\$0.00	\$0.00	\$21,886.20	\$0.00	\$0.00	\$0.00	\$0.00	\$21,886.20
5	CC-AM-CL-T19	CC5.x ARM-CLAR T19	\$0.00	D2	36%	\$0.00	\$0.00	\$23,421.60	\$0.00	\$0.00	\$0.00	\$0.00	\$23,421.60
5	CC-AM-CL-T2	CC5.x ARM-CLAR T2	\$0.00	D2	36%	\$0.00	\$0.00	\$1,089.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,089.00
5	CC-AM-CL-T20	CC5.x ARM-CLAR T20	\$0.00	D2	36%	\$0.00	\$0.00	\$24,957.00	\$0.00	\$0.00	\$0.00	\$0.00	\$24,957.00
5	CC-AM-CL-T21	CC5.x ARM-CLAR T21	\$0.00	D2	36%	\$0.00	\$0.00	\$26,492.40	\$0.00	\$0.00	\$0.00	\$0.00	\$26,492.40
5	CC-AM-CL-T22	CC5.x ARM-CLAR T22	\$0.00	D2	36%	\$0.00	\$0.00	\$28,027.80	\$0.00	\$0.00	\$0.00	\$0.00	\$28,027.80
5	CC-AM-CL-T23	CC5.x ARM-CLAR T23	\$0.00	D2	36%	\$0.00	\$0.00	\$29,563.20	\$0.00	\$0.00	\$0.00	\$0.00	\$29,563.20
5	CC-AM-CL-T24	CC5.x ARM-CLAR T24	\$0.00	D2	36%	\$0.00	\$0.00	\$31,098.60	\$0.00	\$0.00	\$0.00	\$0.00	\$31,098.60
5	CC-AM-CL-T25	CC5.x ARM-CLAR T25	\$0.00	D2	36%	\$0.00	\$0.00	\$32,634.00	\$0.00	\$0.00	\$0.00	\$0.00	\$32,634.00
5	CC-AM-CL-T26	CC5.x ARM-CLAR T26	\$0.00	D2	36%	\$0.00	\$0.00	\$34,169.40	\$0.00	\$0.00	\$0.00	\$0.00	\$34,169.40
5	CC-AM-CL-T27	CC5.x ARM-CLAR T27	\$0.00	D2	36%	\$0.00	\$0.00	\$35,704.80	\$0.00	\$0.00	\$0.00	\$0.00	\$35,704.80
5	CC-AM-CL-T28	CC5.x ARM-CLAR T28	\$0.00	D2	36%	\$0.00	\$0.00	\$37,240.20	\$0.00	\$0.00	\$0.00	\$0.00	\$37,240.20
5	CC-AM-CL-T29	CC5.x ARM-CLAR T29	\$0.00	D2	36%	\$0.00	\$0.00	\$38,775.60	\$0.00	\$0.00	\$0.00	\$0.00	\$38,775.60
5	CC-AM-CL-T3	CC5.x ARM-CLAR T3	\$0.00	D2	36%	\$0.00	\$0.00	\$1,368.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,368.00
5	CC-AM-CL-T30	CC5.x ARM-CLAR T30	\$0.00	D2	36%	\$0.00	\$0.00	\$40,311.00	\$0.00	\$0.00	\$0.00	\$0.00	\$40,311.00
5	CC-AM-CL-T31	CC5.x ARM-CLAR T31	\$0.00	D2	36%	\$0.00	\$0.00	\$41,846.40	\$0.00	\$0.00	\$0.00	\$0.00	\$41,846.40
5	CC-AM-CL-T4	CC5.x ARM-CLAR T4	\$0.00	D2	36%	\$0.00	\$0.00	\$1,647.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,647.00
5	CC-AM-CL-T5	CC5.x ARM-CLAR T5	\$0.00	D2	36%	\$0.00	\$0.00	\$1,926.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,926.00
5	CC-AM-CL-T6	CC5.x ARM-CLAR T6	\$0.00	D2	36%	\$0.00	\$0.00	\$3,461.40	\$0.00	\$0.00	\$0.00	\$0.00	\$3,461.40
5	CC-AM-CL-T7	CC5.x ARM-CLAR T7	\$0.00	D2	36%	\$0.00	\$0.00	\$4,996.80	\$0.00	\$0.00	\$0.00	\$0.00	\$4,996.80
5	CC-AM-CL-T8	CC5.x ARM-CLAR T8	\$0.00	D2	36%	\$0.00	\$0.00	\$6,532.20	\$0.00	\$0.00	\$0.00	\$0.00	\$6,532.20
5	CC-AM-CL-T9	CC5.x ARM-CLAR T9	\$0.00	D2	36%	\$0.00	\$0.00	\$8,067.60	\$0.00	\$0.00	\$0.00	\$0.00	\$8,067.60
5	CC-CLKEY	CC CLARIION KEY	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-CLPKLT-T01	CC CLARIION PKG LITE T01	\$0.00	D2	36%	\$0.00	\$0.00	\$878.40	\$0.00	\$0.00	\$0.00	\$0.00	\$878.40
5	CC-CLPKLT-T02	CC CLARIION PKG LITE T02	\$0.00	D2	36%	\$0.00	\$0.00	\$1,130.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,130.40
5	CC-CLPKLT-T03	CC CLARIION PKG LITE T03	\$0.00	D2	36%	\$0.00	\$0.00	\$1,382.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,382.40
5	CC-CLPKLT-T04	CC CLARIION PKG LITE T04	\$0.00	D2	36%	\$0.00	\$0.00	\$1,634.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,634.40
5	CC-CLPKLT-T05	CC CLARIION PKG LITE T05	\$0.00	D2	36%	\$0.00	\$0.00	\$2,876.40	\$0.00	\$0.00	\$0.00	\$0.00	\$2,876.40
5	CC-CLPKLT-T06	CC CLARIION PKG LITE T06	\$0.00	D2	36%	\$0.00	\$0.00	\$4,118.40	\$0.00	\$0.00	\$0.00	\$0.00	\$4,118.40
5	CC-CLPKLT-T07	CC CLARIION PKG LITE T07	\$0.00	D2	36%	\$0.00	\$0.00	\$5,360.40	\$0.00	\$0.00	\$0.00	\$0.00	\$5,360.40
5	CC-CLPKLT-T08	CC CLARIION PKG LITE T08	\$0.00	D2	36%	\$0.00	\$0.00	\$6,602.40	\$0.00	\$0.00	\$0.00	\$0.00	\$6,602.40
5	CC-CLPKLT-T09	CC CLARIION PKG LITE T09	\$0.00	D2	36%	\$0.00	\$0.00	\$7,844.40	\$0.00	\$0.00	\$0.00	\$0.00	\$7,844.40
5	CC-CLPKLT-T10	CC CLARIION PKG LITE T10	\$0.00	D2	36%	\$0.00	\$0.00	\$9,086.40	\$0.00	\$0.00	\$0.00	\$0.00	\$9,086.40
5	CC-CLPKLT-T11	CC CLARIION PKG LITE T11	\$0.00	D2	36%	\$0.00	\$0.00	\$10,328.40	\$0.00	\$0.00	\$0.00	\$0.00	\$10,328.40
5	CC-CLPKLT-T12	CC CLARIION PKG LITE T12	\$0.00	D2	36%	\$0.00	\$0.00	\$11,570.40	\$0.00	\$0.00	\$0.00	\$0.00	\$11,570.40
5	CC-CLPKLT-T13	CC CLARIION PKG LITE T13	\$0.00	D2	36%	\$0.00	\$0.00	\$12,812.40	\$0.00	\$0.00	\$0.00	\$0.00	\$12,812.40
5	CC-CLPKLT-T14	CC CLARIION PKG LITE T14	\$0.00	D2	36%	\$0.00	\$0.00	\$14,054.40	\$0.00	\$0.00	\$0.00	\$0.00	\$14,054.40
5	CC-CLPKLT-T15	CC CLARIION PKG LITE T15	\$0.00	D2	36%	\$0.00	\$0.00	\$15,296.40	\$0.00	\$0.00	\$0.00	\$0.00	\$15,296.40
5	CC-CLPKLT-T16	CC CLARIION PKG LITE T16	\$0.00	D2	36%	\$0.00	\$0.00	\$16,538.40	\$0.00	\$0.00	\$0.00	\$0.00	\$16,538.40
5	CC-CLPKLT-T17	CC CLARIION PKG LITE T17	\$0.00	D2	36%	\$0.00	\$0.00	\$17,780.40	\$0.00	\$0.00	\$0.00	\$0.00	\$17,780.40
5	CC-CLPKLT-T18	CC CLARIION PKG LITE T18	\$0.00	D2	36%	\$0.00	\$0.00	\$19,022.40	\$0.00	\$0.00	\$0.00	\$0.00	\$19,022.40
5	CC-CLPKLT-T19	CC CLARIION PKG LITE T19	\$0.00	D2	36%	\$0.00	\$0.00	\$20,264.40	\$0.00	\$0.00	\$0.00	\$0.00	\$20,264.40
5	CC-CLPKLT-T20	CC CLARIION PKG LITE T20	\$0.00	D2	36%	\$0.00	\$0.00	\$21,506.40	\$0.00	\$0.00	\$0.00	\$0.00	\$21,506.40
5	CC-CLPKLT-T21	CC CLARIION PKG LITE T21	\$0.00	D2	36%	\$0.00	\$0.00	\$22,748.40	\$0.00	\$0.00	\$0.00	\$0.00	\$22,748.40
5	CC-CLPKLT-T22	CC CLARIION PKG LITE T22	\$0.00	D2	36%	\$0.00	\$0.00	\$23,990.40	\$0.00	\$0.00	\$0.00	\$0.00	\$23,990.40
5	CC-CLPKLT-T23	CC CLARIION PKG LITE T23	\$0.00	D2	36%	\$0.00	\$0.00	\$25,232.40	\$0.00	\$0.00	\$0.00	\$0.00	\$25,232.40
5	CC-CLPKLT-T24	CC CLARIION PKG LITE T24	\$0.00	D2	36%	\$0.00	\$0.00	\$26,474.40	\$0.00	\$0.00	\$0.00	\$0.00	\$26,474.40
5	CC-CLPKLT-T25	CC CLARIION PKG LITE T25	\$0.00	D2	36%	\$0.00	\$0.00	\$27,716.40	\$0.00	\$0.00	\$0.00	\$0.00	\$27,716.40
5	CC-CLPKLT-T26	CC CLARIION PKG LITE T26	\$0.00	D2	36%	\$0.00	\$0.00	\$28,958.40	\$0.00	\$0.00	\$0.00	\$0.00	\$28,958.40
5	CC-CLPKLT-T27	CC CLARIION PKG LITE T27	\$0.00	D2	36%	\$0.00	\$0.00	\$30,200.40	\$0.00	\$0.00	\$0.00	\$0.00	\$30,200.40
5	CC-CLPKLT-T28	CC CLARIION PKG LITE T28	\$0.00	D2	36%	\$0.00	\$0.00	\$31,442.40	\$0.00	\$0.00	\$0.00	\$0.00	\$31,442.40
5	CC-CLPKLT-T29	CC CLARIION PKG LITE T29	\$0.00	D2	36%	\$0.00	\$0.00	\$32,684.40	\$0.00	\$0.00	\$0.00	\$0.00	\$32,684.40
5	CC-CLPKLT-T30	CC CLARIION PKG LITE T30	\$0.00	D2	36%	\$0.00	\$0.00	\$33,926.40	\$0.00	\$0.00	\$0.00	\$0.00	\$33,926.40
5	CC-CLPKLT-T31	CC CLARIION PKG LITE T31	\$0.00	D2	36%	\$0.00	\$0.00	\$35,168.40	\$0.00	\$0.00	\$0.00	\$0.00	\$35,168.40
5	CC-CLPK-T1	CC511 CLARIION PKG T1	\$0.00	D2	36%	\$0.00	\$0.00	\$1,292.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,292.40
5	CC-CLPK-T10	CC511 CLARIION PKG T10	\$0.00	D2	36%	\$0.00	\$0.00	\$13,960.80	\$0.00	\$0.00	\$0.00	\$0.00	\$13,960.80
5	CC-CLPK-T11	CC511 CLARIION PKG T11	\$0.00	D2	36%	\$0.00	\$0.00	\$15,994.80	\$0.00	\$0.00	\$0.00	\$0.00	\$15,994.80
5	CC-CLPK-T12	CC511 CLARIION PKG T12	\$0.00	D2	36%	\$0.00	\$0.00	\$18,028.80	\$0.00	\$0.00	\$0.00	\$0.00	\$18,028.80
5	CC-CLPK-T13	CC511 CLARIION PKG T13	\$0.00	D2	36%	\$0.00	\$0.00	\$20,062.80	\$0.00	\$0.00	\$0.00	\$0.00	\$20,062.80
5	CC-CLPK-T14	CC511 CLARIION PKG T14	\$0.00	D2	36%	\$0.00	\$0.00	\$22,096.80	\$0.00	\$0.00	\$0.00	\$0.00	\$22,096.80
5	CC-CLPK-T15	CC511 CLARIION PKG T15	\$0.00	D2	36%	\$0.00	\$0.00	\$24,130.80	\$0.00	\$0.00	\$0.00	\$0.00	\$24,130.80
5	CC-CLPK-T16	CC511 CLARIION PKG T16	\$0.00	D2	36%	\$0.00	\$0.00	\$26,164.80	\$0.00	\$0.00	\$0.00	\$0.00	\$26,164.80
5	CC-CLPK-T17	CC511 CLARIION PKG T17	\$0.00	D2	36%	\$0.00	\$0.00	\$28,198.80	\$0.00	\$0.00	\$0.00	\$0.00	\$28,198.80
5	CC-CLPK-T18	CC511 CLARIION PKG T18	\$0.00	D2	36%	\$0.00	\$0.00	\$30,232.80	\$0.00	\$0.00	\$0.00	\$0.00	\$30,232.80

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	CC-CLPK-T19	CC511 CLARIION PKG T19	\$0.00	D2	36%	\$32,266.80	\$0.00	\$32,266.80	\$0.00	\$0.00	\$0.00	\$0.00	\$32,266.80
5	CC-CLPK-T2	CC511 CLARIION PKG T2	\$0.00	D2	36%	\$0.00	\$0.00	\$1,670.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,670.40
5	CC-CLPK-T20	CC511 CLARIION PKG T20	\$0.00	D2	36%	\$0.00	\$0.00	\$34,300.80	\$0.00	\$0.00	\$0.00	\$0.00	\$34,300.80
5	CC-CLPK-T21	CC511 CLARIION PKG T21	\$0.00	D2	36%	\$0.00	\$0.00	\$36,334.80	\$0.00	\$0.00	\$0.00	\$0.00	\$36,334.80
5	CC-CLPK-T22	CC511 CLARIION PKG T22	\$0.00	D2	36%	\$0.00	\$0.00	\$38,368.80	\$0.00	\$0.00	\$0.00	\$0.00	\$38,368.80
5	CC-CLPK-T23	CC511 CLARIION PKG T23	\$0.00	D2	36%	\$0.00	\$0.00	\$40,402.80	\$0.00	\$0.00	\$0.00	\$0.00	\$40,402.80
5	CC-CLPK-T24	CC511 CLARIION PKG T24	\$0.00	D2	36%	\$0.00	\$0.00	\$42,436.80	\$0.00	\$0.00	\$0.00	\$0.00	\$42,436.80
5	CC-CLPK-T25	CC511 CLARIION PKG T25	\$0.00	D2	36%	\$0.00	\$0.00	\$44,469.00	\$0.00	\$0.00	\$0.00	\$0.00	\$44,469.00
5	CC-CLPK-T26	CC511 CLARIION PKG T26	\$0.00	D2	36%	\$0.00	\$0.00	\$46,503.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46,503.00
5	CC-CLPK-T27	CC511 CLARIION PKG T27	\$0.00	D2	36%	\$0.00	\$0.00	\$48,537.00	\$0.00	\$0.00	\$0.00	\$0.00	\$48,537.00
5	CC-CLPK-T28	CC511 CLARIION PKG T28	\$0.00	D2	36%	\$0.00	\$0.00	\$50,571.00	\$0.00	\$0.00	\$0.00	\$0.00	\$50,571.00
5	CC-CLPK-T29	CC511 CLARIION PKG T29	\$0.00	D2	36%	\$0.00	\$0.00	\$52,605.00	\$0.00	\$0.00	\$0.00	\$0.00	\$52,605.00
5	CC-CLPK-T3	CC511 CLARIION PKG T3	\$0.00	D2	36%	\$0.00	\$0.00	\$2,046.60	\$0.00	\$0.00	\$0.00	\$0.00	\$2,046.60
5	CC-CLPK-T30	CC511 CLARIION PKG T30	\$0.00	D2	36%	\$0.00	\$0.00	\$54,639.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54,639.00
5	CC-CLPK-T31	CC511 CLARIION PKG T31	\$0.00	D2	36%	\$0.00	\$0.00	\$56,673.00	\$0.00	\$0.00	\$0.00	\$0.00	\$56,673.00
5	CC-CLPK-T4	CC511 CLARIION PKG T4	\$0.00	D2	36%	\$0.00	\$0.00	\$2,422.80	\$0.00	\$0.00	\$0.00	\$0.00	\$2,422.80
5	CC-CLPK-T5	CC511 CLARIION PKG T5	\$0.00	D2	36%	\$0.00	\$0.00	\$3,790.80	\$0.00	\$0.00	\$0.00	\$0.00	\$3,790.80
5	CC-CLPK-T6	CC511 CLARIION PKG T6	\$0.00	D2	36%	\$0.00	\$0.00	\$5,824.80	\$0.00	\$0.00	\$0.00	\$0.00	\$5,824.80
5	CC-CLPK-T7	CC511 CLARIION PKG T7	\$0.00	D2	36%	\$0.00	\$0.00	\$7,858.80	\$0.00	\$0.00	\$0.00	\$0.00	\$7,858.80
5	CC-CLPK-T8	CC511 CLARIION PKG T8	\$0.00	D2	36%	\$0.00	\$0.00	\$9,892.80	\$0.00	\$0.00	\$0.00	\$0.00	\$9,892.80
5	CC-CLPK-T9	CC511 CLARIION PKG T9	\$0.00	D2	36%	\$0.00	\$0.00	\$11,926.80	\$0.00	\$0.00	\$0.00	\$0.00	\$11,926.80
5	CC-PFM-CL-T01	PERF MGR CL 0-.250	\$0.00	D2	36%	\$0.00	\$0.00	\$390.60	\$0.00	\$0.00	\$0.00	\$0.00	\$390.60
5	CC-PFM-CL-T02	PERF MGR CL .251-.500	\$0.00	D2	36%	\$0.00	\$0.00	\$495.00	\$0.00	\$0.00	\$0.00	\$0.00	\$495.00
5	CC-PFM-CL-T03	PERF MGR CL .501-.750	\$0.00	D2	36%	\$0.00	\$0.00	\$599.40	\$0.00	\$0.00	\$0.00	\$0.00	\$599.40
5	CC-PFM-CL-T04	PERF MGR CL .751-1.00	\$0.00	D2	36%	\$0.00	\$0.00	\$703.80	\$0.00	\$0.00	\$0.00	\$0.00	\$703.80
5	CC-PFM-CL-T05	PERF MGR CL 1.01-2.00	\$0.00	D2	36%	\$0.00	\$0.00	\$1,180.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,180.80
5	CC-PFM-CL-T06	PERF MGR CL 2.01-4.00	\$0.00	D2	36%	\$0.00	\$0.00	\$1,657.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,657.80
5	CC-PFM-CL-T07	PERF MGR CL 4.01-6.00	\$0.00	D2	36%	\$0.00	\$0.00	\$2,134.80	\$0.00	\$0.00	\$0.00	\$0.00	\$2,134.80
5	CC-PFM-CL-T08	PERF MGR CL 6.01-8.00	\$0.00	D2	36%	\$0.00	\$0.00	\$2,611.80	\$0.00	\$0.00	\$0.00	\$0.00	\$2,611.80
5	CC-PFM-CL-T09	PERF MGR CL 8.01-10.00	\$0.00	D2	36%	\$0.00	\$0.00	\$3,088.80	\$0.00	\$0.00	\$0.00	\$0.00	\$3,088.80
5	CC-PFM-CL-T10	PERF MGR CL 10.01-12.00	\$0.00	D2	36%	\$0.00	\$0.00	\$3,565.80	\$0.00	\$0.00	\$0.00	\$0.00	\$3,565.80
5	CC-PFM-CL-T11	PERF MGR CL 12.01-14.00	\$0.00	D2	36%	\$0.00	\$0.00	\$4,042.80	\$0.00	\$0.00	\$0.00	\$0.00	\$4,042.80
5	CC-PFM-CL-T12	PERF MGR CL 14.01-17.00	\$0.00	D2	36%	\$0.00	\$0.00	\$4,519.80	\$0.00	\$0.00	\$0.00	\$0.00	\$4,519.80
5	CC-PFM-CL-T13	PERF MGR CL 17.01-20.00	\$0.00	D2	36%	\$0.00	\$0.00	\$4,996.80	\$0.00	\$0.00	\$0.00	\$0.00	\$4,996.80
5	CC-PFM-CL-T14	PERF MGR CL 20.01-23.00	\$0.00	D2	36%	\$0.00	\$0.00	\$5,473.80	\$0.00	\$0.00	\$0.00	\$0.00	\$5,473.80
5	CC-PFM-CL-T15	PERF MGR CL 23.01-26.00	\$0.00	D2	36%	\$0.00	\$0.00	\$5,950.80	\$0.00	\$0.00	\$0.00	\$0.00	\$5,950.80
5	CC-PFM-CL-T16	PERF MGR CL 26.01-29.00	\$0.00	D2	36%	\$0.00	\$0.00	\$6,427.80	\$0.00	\$0.00	\$0.00	\$0.00	\$6,427.80
5	CC-PFM-CL-T17	PERF MGR CL 29.01-32.00	\$0.00	D2	36%	\$0.00	\$0.00	\$6,904.80	\$0.00	\$0.00	\$0.00	\$0.00	\$6,904.80
5	CC-PFM-CL-T18	PERF MGR CL 32.01-35.00	\$0.00	D2	36%	\$0.00	\$0.00	\$7,381.80	\$0.00	\$0.00	\$0.00	\$0.00	\$7,381.80
5	CC-PFM-CL-T19	PERF MGR CL 35.01-38.00	\$0.00	D2	36%	\$0.00	\$0.00	\$7,858.80	\$0.00	\$0.00	\$0.00	\$0.00	\$7,858.80
5	CC-PFM-CL-T20	PERF MGR CL 38.01-41.00	\$0.00	D2	36%	\$0.00	\$0.00	\$8,335.80	\$0.00	\$0.00	\$0.00	\$0.00	\$8,335.80
5	CC-PFM-CL-T21	PERF MGR CL 41.01-44.00	\$0.00	D2	36%	\$0.00	\$0.00	\$8,812.80	\$0.00	\$0.00	\$0.00	\$0.00	\$8,812.80
5	CC-PFM-CL-T22	PERF MGR CL 44.01-47.00	\$0.00	D2	36%	\$0.00	\$0.00	\$9,289.80	\$0.00	\$0.00	\$0.00	\$0.00	\$9,289.80
5	CC-PFM-CL-T23	PERF MGR CL 47.01-50.00	\$0.00	D2	36%	\$0.00	\$0.00	\$9,766.80	\$0.00	\$0.00	\$0.00	\$0.00	\$9,766.80
5	CC-PFM-CL-T24	PERF MGR CL 50.01-53.00	\$0.00	D2	36%	\$0.00	\$0.00	\$10,243.80	\$0.00	\$0.00	\$0.00	\$0.00	\$10,243.80
5	CC-PFM-CL-T25	PERF MGR CL 53.01-56.00	\$0.00	D2	36%	\$0.00	\$0.00	\$10,720.80	\$0.00	\$0.00	\$0.00	\$0.00	\$10,720.80
5	CC-PFM-CL-T26	PERF MGR CL 56.01-59.00	\$0.00	D2	36%	\$0.00	\$0.00	\$11,197.80	\$0.00	\$0.00	\$0.00	\$0.00	\$11,197.80
5	CC-PFM-CL-T27	PERF MGR CL 59.01-62.00	\$0.00	D2	36%	\$0.00	\$0.00	\$11,674.80	\$0.00	\$0.00	\$0.00	\$0.00	\$11,674.80
5	CC-PFM-CL-T28	PERF MGR CL 62.01-65.00	\$0.00	D2	36%	\$0.00	\$0.00	\$12,151.80	\$0.00	\$0.00	\$0.00	\$0.00	\$12,151.80
5	CC-PFM-CL-T29	PERF MGR CL 65.01-68.00	\$0.00	D2	36%	\$0.00	\$0.00	\$12,628.80	\$0.00	\$0.00	\$0.00	\$0.00	\$12,628.80
5	CC-PFM-CL-T30	PERF MGR CL 68.01-71.00	\$0.00	D2	36%	\$0.00	\$0.00	\$13,105.80	\$0.00	\$0.00	\$0.00	\$0.00	\$13,105.80
5	CC-PFM-CL-T31	PERF MGR CL 71.00 - +	\$0.00	D2	36%	\$0.00	\$0.00	\$13,582.80	\$0.00	\$0.00	\$0.00	\$0.00	\$13,582.80
5	CC-SM-AL5-T1	CC5.1 SAN MGR-CLAR 45 T1	\$0.00	D2	36%	\$0.00	\$0.00	\$2,008.80	\$0.00	\$0.00	\$0.00	\$0.00	\$2,008.80
5	CC-SM-AL5-T10	CC5.1 SAN MGR-CLAR 45 T10	\$0.00	D2	36%	\$0.00	\$0.00	\$7,516.80	\$0.00	\$0.00	\$0.00	\$0.00	\$7,516.80
5	CC-SM-AL5-T11	CC5.1 SAN MGR-CLAR 45 T11	\$0.00	D2	36%	\$0.00	\$0.00	\$8,346.60	\$0.00	\$0.00	\$0.00	\$0.00	\$8,346.60
5	CC-SM-AL5-T12	CC5.1 SAN MGR-CLAR 45 T12	\$0.00	D2	36%	\$0.00	\$0.00	\$9,176.40	\$0.00	\$0.00	\$0.00	\$0.00	\$9,176.40
5	CC-SM-AL5-T13	CC5.1 SAN MGR-CLAR 45 T13	\$0.00	D2	36%	\$0.00	\$0.00	\$10,006.20	\$0.00	\$0.00	\$0.00	\$0.00	\$10,006.20
5	CC-SM-AL5-T14	CC5.1 SAN MGR-CLAR 45 T14	\$0.00	D2	36%	\$0.00	\$0.00	\$10,836.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,836.00
5	CC-SM-AL5-T15	CC5.1 SAN MGR-CLAR 45 T15	\$0.00	D2	36%	\$0.00	\$0.00	\$11,665.80	\$0.00	\$0.00	\$0.00	\$0.00	\$11,665.80
5	CC-SM-AL5-T16	CC5.1 SAN MGR-CLAR 45 T16	\$0.00	D2	36%	\$0.00	\$0.00	\$12,495.60	\$0.00	\$0.00	\$0.00	\$0.00	\$12,495.60
5	CC-SM-AL5-T17	CC5.1 SAN MGR-CLAR 45 T17	\$0.00	D2	36%	\$0.00	\$0.00	\$13,325.40	\$0.00	\$0.00	\$0.00	\$0.00	\$13,325.40
5	CC-SM-AL5-T18	CC5.1 SAN MGR-CLAR 45 T18	\$0.00	D2	36%	\$0.00	\$0.00	\$14,155.20	\$0.00	\$0.00	\$0.00	\$0.00	\$14,155.20
5	CC-SM-AL5-T2	CC5.1 SAN MGR-CLAR 45 T2	\$0.00	D2	36%	\$0.00	\$0.00	\$2,185.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,185.20
5	CC-SM-AL5-T3	CC5.1 SAN MGR-CLAR 45 T3	\$0.00	D2	36%	\$0.00	\$0.00	\$2,361.60	\$0.00	\$0.00	\$0.00	\$0.00	\$2,361.60
5	CC-SM-AL5-T4	CC5.1 SAN MGR-CLAR 45 T4	\$0.00	D2	36%	\$0.00	\$0.00	\$2,538.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,538.00
5	CC-SM-AL5-T5	CC5.1 SAN MGR-CLAR 45 T5	\$0.00	D2	36%	\$0.00	\$0.00	\$3,367.80	\$0.00	\$0.00	\$0.00	\$0.00	\$3,367.80
5	CC-SM-AL5-T6	CC5.1 SAN MGR-CLAR 45 T6	\$0.00	D2	36%	\$0.00	\$0.00	\$4,197.60	\$0.00	\$0.00	\$0.00	\$0.00	\$4,197.60
5	CC-SM-AL5-T7	CC5.1 SAN MGR-CLAR 45 T7	\$0.00	D2	36%	\$0.00	\$0.00	\$5,027.40	\$0.00	\$0.00	\$0.00	\$0.00	\$5,027.40
5	CC-SM-AL5-T8	CC5.1 SAN MGR-CLAR 45 T8	\$0.00	D2	36%	\$0.00	\$0.00	\$5,857.20	\$0.00	\$0.00	\$0.00	\$0.00	\$5,857.20
5	CC-SM-AL5-T9	CC5.1 SAN MGR-CLAR 45 T9	\$0.00	D2	36%	\$0.00	\$0.00	\$6,687.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,687.00
5	CC-SM-AL7-T1	CC5.1 SAN MGR-CLAR 47 T1	\$0.00	D2	36%	\$0.00	\$0.00	\$2,008.80	\$0.00	\$0.00	\$0.00	\$0.00	\$2,008.80
5	CC-SM-AL7-T10	CC5.1 SAN MGR-CLAR 47 T10	\$0.00	D2	36%	\$0.00	\$0.00	\$7,516.80	\$0.00	\$0.00	\$0.00	\$0.00	\$7,516.80
5	CC-SM-AL7-T11	CC5.1 SAN MGR-CLAR 47 T11	\$0.00	D2	36%	\$0.00	\$0.00	\$8,346.60	\$0.00	\$0.00	\$0.00	\$0.00	\$8,346.60
5	CC-SM-AL7-T12	CC5.1 SAN MGR-CLAR 47 T12	\$0.00	D2	36%	\$0.00	\$0.00	\$9,176.40	\$0.00	\$0.00	\$0.00	\$0.00	\$9,176.40
5	CC-SM-AL7-T13	CC5.1 SAN MGR-CLAR 47 T13	\$0.00	D2	36%	\$0.00	\$0.00	\$10,006.20	\$0.00	\$0.00	\$0.00	\$0.00	\$10,006.20
5	CC-SM-AL7-T14	CC5.1 SAN MGR-CLAR 47 T14	\$0.00	D2	36%	\$0.00	\$0.00	\$10,836.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,836.00
5	CC-SM-AL7-T15	CC5.1 SAN MGR-CLAR 47 T15	\$0.00	D2	36%	\$0.00	\$0.00	\$11,665.80	\$0.00	\$0.00	\$0.00	\$0.00	\$11,665.80
5	CC-SM-AL7-T16	CC5.1 SAN MGR-CLAR 47 T16	\$0.00	D2	36%	\$0.00	\$0.00	\$12,495.60	\$0.00	\$0.00	\$0.00	\$0.00	\$12,495.60
5	CC-SM-AL7-T17	CC5.1 SAN MGR-CLAR 47 T17	\$0.00	D2	36%	\$0.00	\$0.00	\$13,325.40	\$0.00	\$0.00	\$0.00	\$0.00	\$13,325.40
5	CC-SM-AL7-T18	CC5.1 SAN MGR-CLAR 47 T18	\$0.00	D2	36%	\$0.00	\$0.00	\$14,155.20	\$0.00	\$0.00	\$0.00	\$0.00	\$14,155.20

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	CC-SM-AL7-T2	CC5.1 SAN MGR-CLAR 47 T2	\$0.00	D2	36%	\$0.00	\$2,185.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,185.20
5	CC-SM-AL7-T3	CC5.1 SAN MGR-CLAR 47 T3	\$0.00	D2	36%	\$0.00	\$2,361.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,361.60
5	CC-SM-AL7-T4	CC5.1 SAN MGR-CLAR 47 T4	\$0.00	D2	36%	\$0.00	\$2,538.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,538.00
5	CC-SM-AL7-T5	CC5.1 SAN MGR-CLAR 47 T5	\$0.00	D2	36%	\$0.00	\$3,367.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,367.80
5	CC-SM-AL7-T6	CC5.1 SAN MGR-CLAR 47 T6	\$0.00	D2	36%	\$0.00	\$4,197.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,197.60
5	CC-SM-AL7-T7	CC5.1 SAN MGR-CLAR 47 T7	\$0.00	D2	36%	\$0.00	\$5,027.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,027.40
5	CC-SM-AL7-T8	CC5.1 SAN MGR-CLAR 47 T8	\$0.00	D2	36%	\$0.00	\$5,857.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,857.20
5	CC-SM-AL7-T9	CC5.1 SAN MGR-CLAR 47 T9	\$0.00	D2	36%	\$0.00	\$6,687.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,687.00
5	CC-SM-CL-T01	CC SANMGR-CLARIION T01	\$0.00	D2	36%	\$0.00	\$2,008.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,008.80
5	CC-SM-CL-T02	CC SANMGR-CLARIION T02	\$0.00	D2	36%	\$0.00	\$2,185.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,185.20
5	CC-SM-CL-T03	CC SANMGR-CLARIION T03	\$0.00	D2	36%	\$0.00	\$2,361.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,361.60
5	CC-SM-CL-T04	CC SANMGR-CLARIION T04	\$0.00	D2	36%	\$0.00	\$2,538.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,538.00
5	CC-SM-CL-T05	CC SANMGR-CLARIION T05	\$0.00	D2	36%	\$0.00	\$3,367.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,367.80
5	CC-SM-CL-T06	CC SANMGR-CLARIION T06	\$0.00	D2	36%	\$0.00	\$4,197.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,197.60
5	CC-SM-CL-T07	CC SANMGR-CLARIION T07	\$0.00	D2	36%	\$0.00	\$5,027.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,027.40
5	CC-SM-CL-T08	CC SANMGR-CLARIION T08	\$0.00	D2	36%	\$0.00	\$5,857.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,857.20
5	CC-SM-CL-T09	CC SANMGR-CLARIION T09	\$0.00	D2	36%	\$0.00	\$6,687.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,687.00
5	CC-SM-CL-T10	CC SANMGR-CLARIION T10	\$0.00	D2	36%	\$0.00	\$7,516.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,516.80
5	CC-SM-CL-T11	CC SANMGR-CLARIION T11	\$0.00	D2	36%	\$0.00	\$8,346.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,346.60
5	CC-SM-CL-T12	CC SANMGR-CLARIION T12	\$0.00	D2	36%	\$0.00	\$9,176.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,176.40
5	CC-SM-CL-T13	CC SANMGR-CLARIION T13	\$0.00	D2	36%	\$0.00	\$10,006.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,006.20
5	CC-SM-CL-T14	CC SANMGR-CLARIION T14	\$0.00	D2	36%	\$0.00	\$10,836.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,836.00
5	CC-SM-CL-T15	CC SANMGR-CLARIION T15	\$0.00	D2	36%	\$0.00	\$11,665.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,665.80
5	CC-SM-CL-T16	CC SANMGR-CLARIION T16	\$0.00	D2	36%	\$0.00	\$12,495.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,495.60
5	CC-SM-CL-T17	CC SANMGR-CLARIION T17	\$0.00	D2	36%	\$0.00	\$13,325.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,325.40
5	CC-SM-CL-T18	CC SANMGR-CLARIION T18	\$0.00	D2	36%	\$0.00	\$14,155.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,155.20
5	CC-SM-CL-T19	CC SANMGR-CLARIION T19	\$0.00	D2	36%	\$0.00	\$14,985.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,985.00
5	CC-SM-CL-T20	CC SANMGR-CLARIION T20	\$0.00	D2	36%	\$0.00	\$15,814.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,814.80
5	CC-SM-CL-T21	CC SANMGR-CLARIION T21	\$0.00	D2	36%	\$0.00	\$16,644.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,644.60
5	CC-SM-CL-T22	CC SANMGR-CLARIION T22	\$0.00	D2	36%	\$0.00	\$17,474.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,474.40
5	CC-SM-CL-T23	CC SANMGR-CLARIION T23	\$0.00	D2	36%	\$0.00	\$18,304.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,304.20
5	CC-SM-CL-T24	CC SANMGR-CLARIION T24	\$0.00	D2	36%	\$0.00	\$19,134.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,134.00
5	CC-SM-CL-T25	CC SANMGR-CLARIION T25	\$0.00	D2	36%	\$0.00	\$19,963.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,963.80
5	CC-SM-CL-T26	CC SANMGR-CLARIION T26	\$0.00	D2	36%	\$0.00	\$20,793.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,793.60
5	CC-SM-CL-T27	CC SANMGR-CLARIION T27	\$0.00	D2	36%	\$0.00	\$21,623.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$21,623.40
5	CC-SM-CL-T28	CC SANMGR-CLARIION T28	\$0.00	D2	36%	\$0.00	\$22,453.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22,453.20
5	CC-SM-CL-T29	CC SANMGR-CLARIION T29	\$0.00	D2	36%	\$0.00	\$23,283.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23,283.00
5	CC-SM-CL-T30	CC SANMGR-CLARIION T30	\$0.00	D2	36%	\$0.00	\$24,112.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$24,112.80
5	CC-SM-CL-T31	CC SANMGR-CLARIION T31	\$0.00	D2	36%	\$0.00	\$24,942.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$24,942.60
5	CC-SM-CX2-T01	CC SM CL CX2 0.00-.25	\$0.00	D2	36%	\$0.00	\$2,400.00	\$2,240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,400.00
5	CC-SM-CX2-T02	CC SM CL CX2 .251-.50	\$0.00	D2	36%	\$0.00	\$2,610.00	\$2,496.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,610.00
5	CC-SM-CX2-T03	CC SM CL CX2 .501-.75	\$0.00	D2	36%	\$0.00	\$2,820.00	\$2,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,820.00
5	CC-SM-CX2-T04	CC SM CL CX2 .751-1.0	\$0.00	D2	36%	\$0.00	\$3,030.00	\$2,828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,030.00
5	CC-SM-CX2-T05	CC SM CL CX2 1.01-2.0	\$0.00	D2	36%	\$0.00	\$4,020.00	\$3,752.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,020.00
5	CC-SM-CX2-T06	CC SM CL CX2 2.01-4.0	\$0.00	D2	36%	\$0.00	\$5,010.00	\$4,676.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,010.00
5	CC-SM-CX2-T07	CC SM CL CX2 4.01-8.0	\$0.00	D2	36%	\$0.00	\$6,000.00	\$5,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,000.00
5	CC-SM-CX2-T08	CC SM CL CX2 8.01-16.0	\$0.00	D2	36%	\$0.00	\$6,990.00	\$6,524.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,990.00
5	CC-SM-CX2-T09	CC SM CL CX2 16.01-32.0	\$0.00	D2	36%	\$0.00	\$7,980.00	\$7,448.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,980.00
5	CC-SM-CX2-T10	CC SM CL CX2 32.01-64.0	\$0.00	D2	36%	\$0.00	\$8,970.00	\$8,372.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,970.00
5	CC-SM-CX2-T11	CC SM CL CX2 64.01-128.0	\$0.00	D2	36%	\$0.00	\$9,960.00	\$9,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,960.00
5	CC-SM-CX2-T12	CC SM CL CX2 128.01-256.0	\$0.00	D2	36%	\$0.00	\$10,950.00	\$10,220.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,950.00
5	CC-SM-CX4-T1	SAN MGR CX400 0-250	\$0.00	D2	36%	\$0.00	\$2,008.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,008.80
5	CC-SM-CX4-T10	SAN MGR CX400 10.01-12.00	\$0.00	D2	36%	\$0.00	\$7,516.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,516.80
5	CC-SM-CX4-T11	SAN MGR CX400 12.01-14.00	\$0.00	D2	36%	\$0.00	\$8,346.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,346.60
5	CC-SM-CX4-T12	SAN MGR CX400 14.01-17.00	\$0.00	D2	36%	\$0.00	\$9,176.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,176.40
5	CC-SM-CX4-T13	SAN MGR CX400 17.01-20.00	\$0.00	D2	36%	\$0.00	\$10,006.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,006.20
5	CC-SM-CX4-T14	SAN MGR CX400 20.01-23.00	\$0.00	D2	36%	\$0.00	\$10,836.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,836.00
5	CC-SM-CX4-T15	SAN MGR CX400 23.01-26.00	\$0.00	D2	36%	\$0.00	\$11,665.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,665.80
5	CC-SM-CX4-T16	SAN MGR CX400 26.01-29.00	\$0.00	D2	36%	\$0.00	\$12,495.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,495.60
5	CC-SM-CX4-T17	SAN MGR CX400 29.01-32.00	\$0.00	D2	36%	\$0.00	\$13,325.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,325.40
5	CC-SM-CX4-T18	SAN MGR CX400 32.01-35.00	\$0.00	D2	36%	\$0.00	\$14,155.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,155.20
5	CC-SM-CX4-T2	SAN MGR CX400 251-500	\$0.00	D2	36%	\$0.00	\$2,185.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,185.20
5	CC-SM-CX4-T3	SAN MGR CX400 501-750	\$0.00	D2	36%	\$0.00	\$2,361.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,361.60
5	CC-SM-CX4-T4	SAN MGR CX400 751-1,000	\$0.00	D2	36%	\$0.00	\$2,538.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,538.00
5	CC-SM-CX4-T5	SAN MGR CX400 1,001-2,000	\$0.00	D2	36%	\$0.00	\$3,367.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,367.80
5	CC-SM-CX4-T6	SAN MGR CX400 2,001-4,000	\$0.00	D2	36%	\$0.00	\$4,197.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,197.60
5	CC-SM-CX4-T7	SAN MGR CX400 4,001-6,000	\$0.00	D2	36%	\$0.00	\$5,027.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,027.40
5	CC-SM-CX4-T8	SAN MGR CX400 6,001-8,000	\$0.00	D2	36%	\$0.00	\$5,857.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,857.20
5	CC-SM-CX4-T9	SAN MGR CX400 8,001-10,000	\$0.00	D2	36%	\$0.00	\$6,687.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,687.00
5	CC-SM-CX6-T1	CC5.1 SAN MGR-CL CX6 T1	\$0.00	D2	36%	\$0.00	\$2,008.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,008.80
5	CC-SM-CX6-T10	CC5.1 SAN MGR-CL CX6 T10	\$0.00	D2	36%	\$0.00	\$7,516.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,516.80
5	CC-SM-CX6-T11	CC5.1 SAN MGR-CL CX6 T11	\$0.00	D2	36%	\$0.00	\$8,346.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,346.60
5	CC-SM-CX6-T12	CC5.1 SAN MGR-CL CX6 T12	\$0.00	D2	36%	\$0.00	\$9,176.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,176.40
5	CC-SM-CX6-T13	CC5.1 SAN MGR-CL CX6 T13	\$0.00	D2	36%	\$0.00	\$10,006.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,006.20
5	CC-SM-CX6-T14	CC5.1 SAN MGR-CL CX6 T14	\$0.00	D2	36%	\$0.00	\$10,836.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,836.00
5	CC-SM-CX6-T15	CC5.1 SAN MGR-CL CX6 T15	\$0.00	D2	36%	\$0.00	\$11,665.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,665.80
5	CC-SM-CX6-T16	CC5.1 SAN MGR-CL CX6 T16	\$0.00	D2	36%	\$0.00	\$12,495.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,495.60
5	CC-SM-CX6-T17	CC5.1 SAN MGR-CL CX6 T17	\$0.00	D2	36%	\$0.00	\$13,325.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,325.40
5	CC-SM-CX6-T18	CC5.1 SAN MGR-CL CX6 T18	\$0.00	D2	36%	\$0.00	\$14,155.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,155.20
5	CC-SM-CX6-T19	CC5.1 SAN MGR-CL CX6 T19	\$0.00	D2	36%	\$0.00	\$14,985.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,985.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CC-SM-CX6-T2	CC5.1 SAN MGR-CL CX6 T2	\$0.00	D2	36%	\$0.00	\$2,185.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,185.20
5	CC-SM-CX6-T20	CC5.1 SAN MGR-CL-CX6 T20	\$0.00	D2	36%	\$0.00	\$15,814.80	\$0.00	\$0.00	\$0.00	\$0.00	\$15,814.80
5	CC-SM-CX6-T21	CC5.1 SAN MGR-CL-CX6 T21	\$0.00	D2	36%	\$0.00	\$16,644.60	\$0.00	\$0.00	\$0.00	\$0.00	\$16,644.60
5	CC-SM-CX6-T22	CC5.1 SAN MGR-CL-CX6 T22	\$0.00	D2	36%	\$0.00	\$17,474.40	\$0.00	\$0.00	\$0.00	\$0.00	\$17,474.40
5	CC-SM-CX6-T23	CC5.1 SAN MGR-CL-CX6 T23	\$0.00	D2	36%	\$0.00	\$18,304.20	\$0.00	\$0.00	\$0.00	\$0.00	\$18,304.20
5	CC-SM-CX6-T24	CC5.1 SAN MGR-CL-CX6 T24	\$0.00	D2	36%	\$0.00	\$19,134.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,134.00
5	CC-SM-CX6-T25	CC5.1 SAN MGR-CL-CX6 T25	\$0.00	D2	36%	\$0.00	\$19,963.80	\$0.00	\$0.00	\$0.00	\$0.00	\$19,963.80
5	CC-SM-CX6-T26	CC5.1 SAN MGR-CL-CX6 T26	\$0.00	D2	36%	\$0.00	\$20,793.60	\$0.00	\$0.00	\$0.00	\$0.00	\$20,793.60
5	CC-SM-CX6-T27	CC5.1 SAN MGR-CL-CX6 T27	\$0.00	D2	36%	\$0.00	\$21,623.40	\$0.00	\$0.00	\$0.00	\$0.00	\$21,623.40
5	CC-SM-CX6-T28	CC5.1 SAN MGR-CL-CX6 T28	\$0.00	D2	36%	\$0.00	\$22,453.20	\$0.00	\$0.00	\$0.00	\$0.00	\$22,453.20
5	CC-SM-CX6-T29	CC5.1 SAN MGR-CL-CX6 T29	\$0.00	D2	36%	\$0.00	\$23,283.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23,283.00
5	CC-SM-CX6-T3	CC5.1 SAN MGR-CL CX6 T3	\$0.00	D2	36%	\$0.00	\$2,361.60	\$0.00	\$0.00	\$0.00	\$0.00	\$2,361.60
5	CC-SM-CX6-T30	CC5.1 SAN MGR-CL-CX6 T30	\$0.00	D2	36%	\$0.00	\$24,112.80	\$0.00	\$0.00	\$0.00	\$0.00	\$24,112.80
5	CC-SM-CX6-T31	CC5.1 SAN MGR-CL-CX6 T31	\$0.00	D2	36%	\$0.00	\$24,942.60	\$0.00	\$0.00	\$0.00	\$0.00	\$24,942.60
5	CC-SM-CX6-T4	CC5.1 SAN MGR-CL CX6 T4	\$0.00	D2	36%	\$0.00	\$2,538.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,538.00
5	CC-SM-CX6-T5	CC5.1 SAN MGR-CL CX6 T5	\$0.00	D2	36%	\$0.00	\$3,367.80	\$0.00	\$0.00	\$0.00	\$0.00	\$3,367.80
5	CC-SM-CX6-T6	CC5.1 SAN MGR-CL CX6 T6	\$0.00	D2	36%	\$0.00	\$4,197.60	\$0.00	\$0.00	\$0.00	\$0.00	\$4,197.60
5	CC-SM-CX6-T7	CC5.1 SAN MGR-CL CX6 T7	\$0.00	D2	36%	\$0.00	\$5,027.40	\$0.00	\$0.00	\$0.00	\$0.00	\$5,027.40
5	CC-SM-CX6-T8	CC5.1 SAN MGR-CL CX6 T8	\$0.00	D2	36%	\$0.00	\$5,857.20	\$0.00	\$0.00	\$0.00	\$0.00	\$5,857.20
5	CC-SM-CX6-T9	CC5.1 SAN MGR-CL CX6 T9	\$0.00	D2	36%	\$0.00	\$6,687.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,687.00
5	CC-WLA-CL-T1	CC5.x WLA-CLAR T1	\$0.00	D2	36%	\$0.00	\$390.60	\$0.00	\$0.00	\$0.00	\$0.00	\$390.60
5	CC-WLA-CL-T10	CC5.x WLA-CLAR T10	\$0.00	D2	36%	\$0.00	\$3,803.40	\$0.00	\$0.00	\$0.00	\$0.00	\$3,803.40
5	CC-WLA-CL-T11	CC5.x WLA-CLAR T11	\$0.00	D2	36%	\$0.00	\$4,316.40	\$0.00	\$0.00	\$0.00	\$0.00	\$4,316.40
5	CC-WLA-CL-T12	CC5.x WLA-CLAR T12	\$0.00	D2	36%	\$0.00	\$4,829.40	\$0.00	\$0.00	\$0.00	\$0.00	\$4,829.40
5	CC-WLA-CL-T13	CC5.x WLA-CLAR T13	\$0.00	D2	36%	\$0.00	\$5,342.40	\$0.00	\$0.00	\$0.00	\$0.00	\$5,342.40
5	CC-WLA-CL-T14	CC5.x WLA-CLAR T14	\$0.00	D2	36%	\$0.00	\$5,855.40	\$0.00	\$0.00	\$0.00	\$0.00	\$5,855.40
5	CC-WLA-CL-T15	CC5.x WLA-CLAR T15	\$0.00	D2	36%	\$0.00	\$6,368.40	\$0.00	\$0.00	\$0.00	\$0.00	\$6,368.40
5	CC-WLA-CL-T16	CC5.x WLA-CLAR T16	\$0.00	D2	36%	\$0.00	\$6,881.40	\$0.00	\$0.00	\$0.00	\$0.00	\$6,881.40
5	CC-WLA-CL-T17	CC5.x WLA-CLAR T17	\$0.00	D2	36%	\$0.00	\$7,394.40	\$0.00	\$0.00	\$0.00	\$0.00	\$7,394.40
5	CC-WLA-CL-T18	CC5.x WLA-CLAR T18	\$0.00	D2	36%	\$0.00	\$7,907.40	\$0.00	\$0.00	\$0.00	\$0.00	\$7,907.40
5	CC-WLA-CL-T19	CC5.x WLA-CLAR T19	\$0.00	D2	36%	\$0.00	\$8,420.40	\$0.00	\$0.00	\$0.00	\$0.00	\$8,420.40
5	CC-WLA-CL-T2	CC5.x WLA-CLAR T2	\$0.00	D2	36%	\$0.00	\$502.20	\$0.00	\$0.00	\$0.00	\$0.00	\$502.20
5	CC-WLA-CL-T20	CC5.x WLA-CLAR T20	\$0.00	D2	36%	\$0.00	\$8,933.40	\$0.00	\$0.00	\$0.00	\$0.00	\$8,933.40
5	CC-WLA-CL-T21	CC5.x WLA-CLAR T21	\$0.00	D2	36%	\$0.00	\$9,446.40	\$0.00	\$0.00	\$0.00	\$0.00	\$9,446.40
5	CC-WLA-CL-T22	CC5.x WLA-CLAR T22	\$0.00	D2	36%	\$0.00	\$9,959.40	\$0.00	\$0.00	\$0.00	\$0.00	\$9,959.40
5	CC-WLA-CL-T23	CC5.x WLA-CLAR T23	\$0.00	D2	36%	\$0.00	\$10,472.40	\$0.00	\$0.00	\$0.00	\$0.00	\$10,472.40
5	CC-WLA-CL-T24	CC5.x WLA-CLAR T24	\$0.00	D2	36%	\$0.00	\$10,985.40	\$0.00	\$0.00	\$0.00	\$0.00	\$10,985.40
5	CC-WLA-CL-T25	CC5.x WLA-CLAR T25	\$0.00	D2	36%	\$0.00	\$11,498.40	\$0.00	\$0.00	\$0.00	\$0.00	\$11,498.40
5	CC-WLA-CL-T26	CC5.x WLA-CLAR T26	\$0.00	D2	36%	\$0.00	\$12,011.40	\$0.00	\$0.00	\$0.00	\$0.00	\$12,011.40
5	CC-WLA-CL-T27	CC5.x WLA-CLAR T27	\$0.00	D2	36%	\$0.00	\$12,524.40	\$0.00	\$0.00	\$0.00	\$0.00	\$12,524.40
5	CC-WLA-CL-T28	CC5.x WLA-CLAR T28	\$0.00	D2	36%	\$0.00	\$13,037.40	\$0.00	\$0.00	\$0.00	\$0.00	\$13,037.40
5	CC-WLA-CL-T29	CC5.x WLA-CLAR T29	\$0.00	D2	36%	\$0.00	\$13,550.40	\$0.00	\$0.00	\$0.00	\$0.00	\$13,550.40
5	CC-WLA-CL-T3	CC5.x WLA-CLAR T3	\$0.00	D2	36%	\$0.00	\$613.80	\$0.00	\$0.00	\$0.00	\$0.00	\$613.80
5	CC-WLA-CL-T30	CC5.x WLA-CLAR T30	\$0.00	D2	36%	\$0.00	\$14,063.40	\$0.00	\$0.00	\$0.00	\$0.00	\$14,063.40
5	CC-WLA-CL-T31	CC5.x WLA-CLAR T31	\$0.00	D2	36%	\$0.00	\$14,576.40	\$0.00	\$0.00	\$0.00	\$0.00	\$14,576.40
5	CC-WLA-CL-T4	CC5.x WLA-CLAR T4	\$0.00	D2	36%	\$0.00	\$725.40	\$0.00	\$0.00	\$0.00	\$0.00	\$725.40
5	CC-WLA-CL-T5	CC5.x WLA-CLAR T5	\$0.00	D2	36%	\$0.00	\$1,238.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,238.40
5	CC-WLA-CL-T6	CC5.x WLA-CLAR T6	\$0.00	D2	36%	\$0.00	\$1,751.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,751.40
5	CC-WLA-CL-T7	CC5.x WLA-CLAR T7	\$0.00	D2	36%	\$0.00	\$2,264.40	\$0.00	\$0.00	\$0.00	\$0.00	\$2,264.40
5	CC-WLA-CL-T8	CC5.x WLA-CLAR T8	\$0.00	D2	36%	\$0.00	\$2,777.40	\$0.00	\$0.00	\$0.00	\$0.00	\$2,777.40
5	CC-WLA-CL-T9	CC5.x WLA-CLAR T9	\$0.00	D2	36%	\$0.00	\$3,290.40	\$0.00	\$0.00	\$0.00	\$0.00	\$3,290.40
5	CN514-REP2-LU	CNS 514 DM REPLICATOR V2 UPGRADE LICENSE	\$0.00	D2	36%	\$0.00	\$3,114.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,114.00
5	CNACUAI5W	CENTERA INTERNAL BOX CUA SW	\$11,600.00	D2	36%	\$7,424.00	\$2,088.00	\$1,856.00	\$0.00	\$0.00	\$0.00	\$2,088.00
5	CNR2CHBKLIC	EMC CENTERA CHARGEBACK REPORTER BASE 2-N	\$0.00	D2	36%	\$0.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	CNR2NADVRMLIC	EMC CENTERA ADVANCED RETENTION MANAGENT	\$1,400.00	D2	36%	\$896.00	\$252.00	\$224.00	\$0.00	\$0.00	\$0.00	\$252.00
5	CNR2NCEPLSLIC	EMC CENTERA CE+ 2-NODE RIGHT-TO-USE-LICE	\$3,100.00	D2	36%	\$1,984.00	\$558.00	\$496.00	\$0.00	\$0.00	\$0.00	\$558.00
5	CNR2NGOVEDLIC	EMC CENTERA GOVERNANCE 2-NODE RIGHT-TO-U	\$3,100.00	D2	36%	\$1,984.00	\$558.00	\$496.00	\$0.00	\$0.00	\$0.00	\$558.00
5	CNR2NHSMLIC	EMC CENTERA MAINFRAME HSM MIGRATOR BASE	\$0.00	D2	36%	\$0.00	\$225.00	\$200.00	\$0.00	\$0.00	\$0.00	\$225.00
5	CNR2NMSWG4	EMC CENTERA BASIC - MIRRORRED 2-NODE RIGH	\$14,000.00	D2	36%	\$8,960.00	\$980.00	\$980.00	\$0.00	\$0.00	\$0.00	\$980.00
5	CNR2NPSWG4	RTU CENTERA BASIC - PARITY 2-NODE RIGHT-	\$16,300.00	D2	36%	\$10,432.00	\$1,141.00	\$1,141.00	\$0.00	\$0.00	\$0.00	\$1,141.00
5	CNR2NPUPG4	EMC CENTERA GEN 4 - PARITY (UPGRADE) 2-N	\$3,000.00	D2	36%	\$1,920.00	\$210.00	\$210.00	\$0.00	\$0.00	\$0.00	\$210.00
5	CNR2NREPLIC	EMC CENTERA GEN 4 REPLICATION 2-NODE RIG	\$2,500.00	D2	36%	\$1,600.00	\$450.00	\$400.00	\$0.00	\$0.00	\$0.00	\$450.00
5	CNR2SEEKLIC	EMC CENTERA SEEK BASE 2-NODE RIGHT-TO-US	\$2,000.00	D2	36%	\$1,280.00	\$360.00	\$320.00	\$0.00	\$0.00	\$0.00	\$360.00
5	CNR2SKBCLIC	EMC CENTERA SEEK & CHARGEBACK REPORTER C	\$2,500.00	D2	36%	\$1,600.00	\$450.00	\$400.00	\$0.00	\$0.00	\$0.00	\$450.00
5	CNR4NADVRMLIC	4NODE ADVRETN MGMT SW LIC	\$2,800.00	D2	36%	\$1,792.00	\$504.00	\$448.00	\$0.00	\$0.00	\$0.00	\$504.00
5	CNR4NCEPLSLIC	NODE COMP PLUS SW LIC	\$6,200.00	D2	36%	\$3,968.00	\$1,116.00	\$992.00	\$0.00	\$0.00	\$0.00	\$1,116.00
5	CNR4NGOVEDLIC	4NODE GOV EDITION SW LIC	\$6,200.00	D2	36%	\$3,968.00	\$1,116.00	\$992.00	\$0.00	\$0.00	\$0.00	\$1,116.00
5	CNR4NHSMLIC	4NODE HSM MIGRTR RTU LIC	\$0.00	D2	36%	\$0.00	\$450.00	\$400.00	\$0.00	\$0.00	\$0.00	\$450.00
5	CNR4NMSWG3	CNR GEN3 SNODE MIRR SW	\$0.00	D2	36%	\$0.00	\$3,395.00	\$3,395.00	\$0.00	\$0.00	\$0.00	\$3,395.00
5	CNR4NMSWG4	MIRR SW RTU LIC	\$32,700.00	D2	36%	\$20,928.00	\$2,289.00	\$2,289.00	\$0.00	\$0.00	\$0.00	\$2,289.00
5	CNR4NMUPSW	CNR 4 NODE MIRR UPG SW	\$0.00	D2	36%	\$0.00	\$2,716.00	\$2,716.00	\$0.00	\$0.00	\$0.00	\$2,716.00
5	CNR4NODEMSW	CNR 4 NODE MIRR SW	\$0.00	D2	36%	\$0.00	\$2,682.00	\$1,960.00	\$0.00	\$0.00	\$0.00	\$2,682.00
5	CNR4NPSWG4	PAR SW RTU LIC	\$38,200.00	D2	36%	\$24,448.00	\$2,674.00	\$2,674.00	\$0.00	\$0.00	\$0.00	\$2,674.00
5	CNR4NPUPG4	SW RTU LIC	\$10,000.00	D2	36%	\$6,400.00	\$700.00	\$700.00	\$0.00	\$0.00	\$0.00	\$700.00
5	CNR4NPUPSW	CNR GEN4 4NODE PTY UPG SW	\$0.00	D2	36%	\$0.00	\$3,234.00	\$3,234.00	\$0.00	\$0.00	\$0.00	\$3,234.00
5	CNR4NREPLIC	4NODE REPLICATION SW LIC	\$5,000.00	D2	36%	\$3,200.00	\$900.00	\$800.00	\$0.00	\$0.00	\$0.00	\$900.00
5	CNR50VPOOLLIC	50 VIRTUAL POOLS SW LIC	\$25,000.00	D2	36%	\$16,000.00	\$1,750.00	\$1,750.00	\$0.00	\$0.00	\$0.00	\$1,750.00
5	CNR8NECCLIC	EMC CONTROL CENTER LIC KE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNR8NMANSW	2 CNR ACCESSNODE MIR SW	\$0.00	D2	36%	\$0.00	\$1,372.00	\$1,372.00	\$0.00	\$0.00	\$0.00	\$1,372.00
5	CNR8NMBSW	BASIC 8N MIRR SW	\$0.00	D2	36%	\$0.00	\$4,109.00	\$4,109.00	\$0.00	\$0.00	\$0.00	\$4,109.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CNR8NMSWG3	CENTERA BASIC SW RTU GEN3	\$0.00	D2	36%	\$0.00	\$5,481.00	\$5,481.00	\$0.00	\$0.00	\$0.00	\$5,481.00
5	CNR8NODEPUPG	UPG CENTERA RTU TO CPP	\$0.00	D2	36%	\$0.00	\$1,085.00	\$1,085.00	\$0.00	\$0.00	\$0.00	\$1,085.00
5	CNR8NPANSW	3 CNR ACCESSNODE PTY SW	\$23,400.00	D2	36%	\$14,976.00	\$1,638.00	\$1,638.00	\$0.00	\$0.00	\$0.00	\$1,638.00
5	CNR8NPBSW	CNTRA STG NODE PARITY SW	\$0.00	D2	36%	\$0.00	\$4,900.00	\$4,900.00	\$0.00	\$0.00	\$0.00	\$4,900.00
5	CNR8NPWSG3	CNR PARITY SW RTU G3	\$0.00	D2	36%	\$0.00	\$6,538.00	\$6,538.00	\$0.00	\$0.00	\$0.00	\$6,538.00
5	CNR8NUPUG3	CNR PARITY SW G3 UPGRADE	\$0.00	D2	36%	\$0.00	\$686.00	\$686.00	\$0.00	\$0.00	\$0.00	\$686.00
5	CNRAN2SNLIC	ACCS NODE 2 STRG NODE LIC	\$20,000.00	D2	36%	\$12,800.00	\$1,400.00	\$1,400.00	\$0.00	\$0.00	\$0.00	\$1,400.00
5	CNRANPUPG3	1 ACSNODE PTY UPGRADE	\$8,000.00	D2	36%	\$5,120.00	\$560.00	\$560.00	\$0.00	\$0.00	\$0.00	\$560.00
5	CNRCAPEX	CNR 4N CAP EXPAN SW	\$50,000.00	D2	36%	\$32,000.00	\$3,500.00	\$3,500.00	\$0.00	\$0.00	\$0.00	\$3,500.00
5	CNRCBRMBSW	CNR BACKUP AND REC MOD	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNRCBRMLIC	BACKUP & RECVRY RTU LIC	\$0.00	D2	36%	\$0.00	\$855.00	\$760.00	\$0.00	\$0.00	\$0.00	\$855.00
5	CNRCELIC	CENTERA COMP ED RTU	\$12,400.00	D2	36%	\$7,936.00	\$2,232.00	\$1,984.00	\$0.00	\$0.00	\$0.00	\$2,232.00
5	CNRCELICG4	CE SW RTU LIC	\$9,600.00	D2	36%	\$6,144.00	\$1,728.00	\$1,536.00	\$0.00	\$0.00	\$0.00	\$1,728.00
5	CNRCEPLUSG4	CE SW RTU LIC	\$9,600.00	D2	36%	\$6,144.00	\$1,728.00	\$1,536.00	\$0.00	\$0.00	\$0.00	\$1,728.00
5	CNRCEPLUSLIC	CENTERA COMP ED PLUS RTU	\$12,400.00	D2	36%	\$7,936.00	\$2,232.00	\$1,984.00	\$0.00	\$0.00	\$0.00	\$2,232.00
5	CNRCFAESW	CNR FILEARCHIVER EXT SW	\$0.00	D2	36%	\$0.00	\$1,350.00	\$1,200.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	CNRCFAISW	CNR FILEARCHIVER INT SW	\$0.00	D2	36%	\$0.00	\$1,350.00	\$1,200.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	CNRCHBKBSW	CHARGEBACK SW KIT	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNRCHBKLIC	4 NODE CHARGEBACK RTU LIC	\$3,000.00	D2	36%	\$1,920.00	\$540.00	\$480.00	\$0.00	\$0.00	\$0.00	\$540.00
5	CNRCNSLSWKIT	ASSY CENTERA CONSOLE SOFTWARE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNRCONSOLESW	CONSOLE SW LICENSE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNRCUAESW	CNR EXT DELL CUA SW	\$0.00	D2	36%	\$0.00	\$2,088.00	\$1,856.00	\$0.00	\$0.00	\$0.00	\$2,088.00
5	CNRCUAISW	CNR INT BOX CUA SW	\$11,600.00	D2	36%	\$7,424.00	\$2,088.00	\$1,856.00	\$0.00	\$0.00	\$0.00	\$2,088.00
5	CNRFMAHASW	RAINFINITY FMA HA APPLIANCE	\$0.00	D2	36%	\$0.00	\$2,880.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$2,880.00
5	CNRFMA5SW	RAINFINITY FMA	\$0.00	D2	36%	\$0.00	\$6,120.00	\$5,100.00	\$0.00	\$0.00	\$0.00	\$6,120.00
5	CNRFMA6HASW	RAINFINITY FMA HA APPLIANCE	\$0.00	D2	36%	\$0.00	\$2,880.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$2,880.00
5	CNRFMA6SW	RAINFINITY FMA APPLIANCE	\$0.00	D2	36%	\$0.00	\$6,120.00	\$5,100.00	\$0.00	\$0.00	\$0.00	\$6,120.00
5	CNRFMA7HASW	FMA HA APPLIANCE	\$20,000.00	D2	36%	\$12,800.00	\$2,880.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$2,880.00
5	CNRFMA7SW	FMA APPLIANCE	\$42,500.00	D2	36%	\$27,200.00	\$6,120.00	\$5,100.00	\$0.00	\$0.00	\$0.00	\$6,120.00
5	CNRGTWYPROG	UNIV ACCESS PROGRAM	\$1.00	D2	36%	\$0.64	\$1,755.00	\$0.16	\$0.00	\$0.00	\$0.00	\$1,755.00
5	CNRGTWYRUPG	UNIV ACS SW RET UPG	\$0.00	D2	36%	\$0.00	\$702.00	\$624.00	\$0.00	\$0.00	\$0.00	\$702.00
5	CNRHSMTPKIT	MAINFRAME TAPE SW KIT	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNRREPSW	CENTERA RPL ENT SW	\$0.00	D2	36%	\$0.00	\$1,746.00	\$1,552.00	\$0.00	\$0.00	\$0.00	\$1,746.00
5	CNRREPSWG4	SW RTU LIC REP G4	\$0.00	D2	36%	\$0.00	\$900.00	\$800.00	\$0.00	\$0.00	\$0.00	\$900.00
5	CNRSDK	CNR ENT SW DV KIT	\$11,630.00	D2	36%	\$7,443.20	\$2,093.40	\$1,860.80	\$0.00	\$0.00	\$0.00	\$2,093.40
5	CNRSEEKBSW	CNR SEEK BASE SW KIT	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNRSEEKCLIC	4 NODE RTU CNR SEEK LIC	\$4,000.00	D2	36%	\$2,560.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	CNRSKCLIC	4N SEEK & CHBK RTU LIC	\$5,000.00	D2	36%	\$3,200.00	\$900.00	\$800.00	\$0.00	\$0.00	\$0.00	\$900.00
5	CNRWRK2RKC	CNR RACK TO RACK ENT SW	\$3,000.00	D2	36%	\$1,920.00	\$0.00	\$480.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNRTOOLSSW	EMC CENTERA CUSTOMER TOOLS & DOCUMENTATI	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNRVASRV	EMC CENTERA VIRTUAL ARCHIVE BASE SOFTWARE	\$8,000.00	D2	36%	\$5,120.00	\$1,440.00	\$1,280.00	\$0.00	\$0.00	\$0.00	\$1,440.00
5	COMP-120	EMC COMPRESSION FOR THE CX4-120 / NS-120	\$0.00	D2	36%	\$0.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$540.00
5	COMP-240	EMC COMPRESSION FOR THE CX4-240	\$0.00	D2	36%	\$0.00	\$1,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,080.00
5	COMP-240UPG	COMPRESSION - UPGRADE TO CX4-240 PLATFOR	\$0.00	D2	36%	\$0.00	\$1,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,080.00
5	COMP-480	EMC COMPRESSION FOR THE CX4-480 / NS-480	\$0.00	D2	36%	\$0.00	\$2,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,160.00
5	COMP-480UPG	COMPRESSION - UPGRADE TO CX4-480 PLATFOR	\$0.00	D2	36%	\$0.00	\$2,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,160.00
5	COMP-960	EMC COMPRESSION FOR THE CX4-960 / NS-960	\$0.00	D2	36%	\$0.00	\$4,320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,320.00
5	COMP-960UPG	COMPRESSION - UPGRADE TO CX4-960 PLATFOR	\$0.00	D2	36%	\$0.00	\$4,320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,320.00
5	CTA-APL-HA-SW	CLOUD TIERING APPLIANCE HA SOFTWARE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CTA-APL-SW	CLOUD TIERING APPLIANCE SOFTWARE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CTA-P2V	CLOUD TIERING APP TO VE UPGRADE	\$14,700.00	D2	36%	\$9,408.00	\$2,116.80	\$1,764.00	\$0.00	\$0.00	\$0.00	\$2,116.80
5	CTA-VE	CLOUD TIERING APPLIANCE VIRTUAL EDITION	\$24,500.00	D2	36%	\$15,680.00	\$3,528.00	\$2,940.00	\$0.00	\$0.00	\$0.00	\$3,528.00
5	CTA-VE-HA	CLOUD TIERING APPLIANCE VIRTUAL ED - HA	\$11,700.00	D2	36%	\$7,488.00	\$1,684.80	\$1,404.00	\$0.00	\$0.00	\$0.00	\$1,684.80
5	CX20015-FL303	FLARE OS UPDATE 303	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX20015-FL308	FLARE OS UPDATE 02.05	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX20015-FL402	BACK REV FLARE RELEASE 13	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX200-FL303	FLARE OS UPDATE 303	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX200-FL308	FLARE OS UPDATE 02.05	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX200-FL402	BACK REV FLARE RELEASE 13	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX200LC-FL303	FLARE OS UPDATE 303	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX200LC-FL308	FLARE OS UPDATE 02.05	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX200LC-FL402	BACK REV FLARE RELEASE 13	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX204080DP	CX3-20/40 TO CX3-80 NAVI DP Upg Lic	\$29,400.00	D2	36%	\$18,816.00	\$5,292.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,292.00
5	CX204080EN	CX3-20/40 TO CX3-80 NAVI EN Upg Lic	\$43,560.00	D2	36%	\$27,878.40	\$7,840.80	\$0.00	\$0.00	\$0.00	\$0.00	\$7,840.80
5	CX204080MVA	CX3-20 OR CX3-40 TO CX3-80 MVA/ UPGRADE	\$19,800.00	D2	36%	\$12,672.00	\$3,564.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,564.00
5	CX204080MVAL	CX3-20/40 TO CX3-80 MIRRORVIEW BOTH UPG	\$34,560.00	D2	36%	\$22,118.40	\$6,220.80	\$0.00	\$0.00	\$0.00	\$0.00	\$6,220.80
5	CX204080MVS	CX3-20 OR CX3-40 TO CX3-80 MVS/ UPGRADE	\$26,250.00	D2	36%	\$16,800.00	\$4,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,725.00
5	CX204080SC	CX3-20/40 TO CX3-80 SAN COPY UPG LICENSE	\$0.00	D2	36%	\$0.00	\$4,185.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,185.00
5	CX204080SV	CX3-20 OR CX3-40 TO CX3-80 SV UPGRADE LI	\$0.00	D2	36%	\$0.00	\$2,349.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,349.00
5	CX204080WG	CX3-20/40 TO CX3-80 NAVI WG Upg Lic	\$16,140.00	D2	36%	\$10,329.60	\$2,905.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,905.20
5	CX2-3-20DP	CX2/300 TO CX3-20 NAVI Dept Upg	\$0.00	D2	36%	\$0.00	\$2,224.80	\$0.00	\$0.00	\$0.00	\$0.00	\$2,224.80
5	CX2-3-20EN	CX2/300 TO CX3-20 NAVI Ent Upg Lic	\$18,600.00	D2	36%	\$11,904.00	\$3,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,348.00
5	CX2-3-20WG	CX2/300 TO CX3-20 NAVI WORKGROUP UPGRADE	\$4,500.00	D2	36%	\$2,880.00	\$810.00	\$0.00	\$0.00	\$0.00	\$0.00	\$810.00
5	CX2345-40DP	CX2/3/4/500 TO CX3-40 NAVI Dept Upg	\$26,100.00	D2	36%	\$16,704.00	\$4,698.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,698.00
5	CX2345-40EN	CX2/3/4/500 TO CX3-40 NAVI Ent Upg LIC	\$38,700.00	D2	36%	\$24,768.00	\$6,966.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,966.00
5	CX2345-40WG	CX2/3/4/500 TO CX3-40 NAVI Wkg Upg	\$12,900.00	D2	36%	\$8,256.00	\$2,322.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,322.00
5	CX2345-80DP	CX2/3/4/500 TO CX3-80 NAVI Dept Upg	\$32,640.00	D2	36%	\$20,889.60	\$5,875.20	\$0.00	\$0.00	\$0.00	\$0.00	\$5,875.20
5	CX2345-80EN	CX2/3/4/500 TO CX3-80 NAVI Ent Upg LIC	\$48,360.00	D2	36%	\$30,950.40	\$8,704.80	\$0.00	\$0.00	\$0.00	\$0.00	\$8,704.80
5	CX2345-80WG	CX2/3/4/500 TO CX3-80 NAVI Wkg Upg	\$26,900.00	D2	36%	\$17,216.00	\$4,842.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,842.00
5	CX30015-FL402	BACK REV FLARE RELEASE 13	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	CX30030-FL407	BACK REV FLARE 02.07.300	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX30030-FL-501	BACK REV FLARE 0E 02.16	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX300-612KIT	BACK REV DOC KIT 02.24	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX300DC-FL612	BACK REV FLARE 0E 02.24	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX300-FL402	BACK REV FLARE RELEASE 13	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX300-FL407	BACK REV FLARE 02.07.300	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX300-FL501	BACK REV FLARE 0E 02.16	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX300-FL508	BACK REV FLARE 0E 2.19	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX300-FL612	BACK REV FLARE 0E 02.24	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX3-10-20DP	CX3-10 TO CX3-20 NAVI Dept Lic Upg	\$12,360.00	D2	36%	\$7,910.40	\$2,224.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,224.80
5	CX3-10-20EN	CX3-10 TO CX3-20 NAVI Ent Lic Upg	\$18,600.00	D2	36%	\$11,904.00	\$3,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,348.00
5	CX3-10-20MVA	CX3-10 TO CX3-20 MIRRORVIEW/A LICENSE UP	\$9,000.00	D2	36%	\$5,760.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	CX3-10-20MVAL	CX310 TO CX320 MVIEW BUNDLE LICENSE UPG	\$15,720.00	D2	36%	\$10,060.80	\$2,829.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,829.60
5	CX3-10-20MVS	CX3-10 TO CX3-20 MIRRORVIEW/S LICENSE UP	\$11,940.00	D2	36%	\$7,641.60	\$2,149.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,149.20
5	CX3-10-20NQM	CX3-10 TO CX3-20 NQM LICENSE UPGRADE	\$6,000.00	D2	36%	\$3,840.00	\$1,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,080.00
5	CX3-10-20SC	CX3-10 TO CX3-20 SANCOPY LICENSE UPGRADE	\$0.00	D2	36%	\$0.00	\$1,890.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,890.00
5	CX3-10-20SV	CX3-10 TO CX3-20 SNAPVIEW LIC UPGRADE	\$0.00	D2	36%	\$0.00	\$1,069.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,069.20
5	CX3-10-20WG	CX3-10 TO CX3-20 NAVI Wkg Lic Upg	\$0.00	D2	36%	\$0.00	\$810.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$810.00
5	CX3-10-40DP	CX3-10 TO CX3-40 NAVI Dept Lic Upg	\$23,520.00	D2	36%	\$15,052.80	\$4,233.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,233.60
5	CX3-10-40EN	CX3-10 TO CX3-40 NAVI Ent Lic Upg	\$34,800.00	D2	36%	\$22,272.00	\$6,264.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,264.00
5	CX3-10-40MVA	CX3-10 TO CX3-40 MIRRORVIEW/A LICENSE UP	\$15,840.00	D2	36%	\$10,137.60	\$2,851.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,851.20
5	CX3-10-40MVAL	CX310 TO CX340 MVIEW BUNDLE LICENSE UPG	\$27,600.00	D2	36%	\$17,664.00	\$4,968.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,968.00
5	CX3-10-40MVS	CX3-10 TO CX3-40 MIRRORVIEW/S LICENSE UP	\$21,000.00	D2	36%	\$13,440.00	\$3,780.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,780.00
5	CX3-10-40NQM	CX3-10 TO CX3-40 NQM LICENSE UPGRADE	\$13,800.00	D2	36%	\$8,832.00	\$2,484.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,484.00
5	CX3-10-40SC	CX3-10 TO CX3-40 SANCOPY LICENSE UPGRADE	\$0.00	D2	36%	\$0.00	\$3,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,348.00
5	CX3-10-40SV	CX3-10 TO CX3-40 SNAPVIEW LIC UPGRADE	\$0.00	D2	36%	\$0.00	\$1,879.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,879.20
5	CX3-10-40WG	CX3-10 TO CX3-40 NAVI Wkg Lic Upg	\$0.00	D2	36%	\$0.00	\$2,322.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,322.00
5	CX31-612KIT	BACK REV DOC KIT 03.24	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX31C-FL612	BACK REV FLARE 03.24 FOR CX3-10C	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX31DC-FL612	BACK REV FLARE 0E 3.24	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX3204080N	NQM Upg CX3-20/40 TO CX3-80	\$19,800.00	D2	36%	\$12,672.00	\$3,564.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,564.00
5	CX3-20-40DP	CX3-20 TO CX3-40 NAVI Dept Lic Upg	\$23,520.00	D2	36%	\$15,052.80	\$4,233.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,233.60
5	CX3-20-40EN	CX3-20 TO CX3-40 NAVI Ent Upg Lic	\$34,800.00	D2	36%	\$22,272.00	\$6,264.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,264.00
5	CX3-20-40MVA	CX3-20 TO CX3-40 MIRRORVIEW A UPGRADE LI	\$15,840.00	D2	36%	\$10,137.60	\$2,851.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,851.20
5	CX3-20-40MVAL	CX3-20 TO CX3-40 MIRRORVIEW UPG LIC	\$27,600.00	D2	36%	\$17,664.00	\$4,968.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,968.00
5	CX3-20-40MVS	CX3-20 TO CX3-40 MV/S UPGRADE LICENSE	\$21,000.00	D2	36%	\$13,440.00	\$3,780.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,780.00
5	CX3-20-40NQM	NQM Upg CX3-20 TO CX3-40	\$13,800.00	D2	36%	\$8,832.00	\$2,484.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,484.00
5	CX3-20-40SC	CX3-20 TO CX3-40 SC UPGRADE LICENSE	\$0.00	D2	36%	\$0.00	\$3,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,348.00
5	CX3-20-40SV	CX3-20 TO CX3-40 SV UPGRADE LICENSE	\$0.00	D2	36%	\$0.00	\$1,879.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,879.20
5	CX3-20-40WG	CX3-20 TO CX3-40 NAVI WORKGROUP UPGRADE	\$12,900.00	D2	36%	\$8,256.00	\$2,322.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,322.00
5	CX3-20NQM	NQM Upg CX300 TO CX3-20	\$6,000.00	D2	36%	\$3,840.00	\$1,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,080.00
5	CX3-20SV	CX300 TO CX3-20 SV UPGRADE LICENSE	\$0.00	D2	36%	\$0.00	\$1,069.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,069.20
5	CX32-612KIT	BACK REV DOC KIT 03.24	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX32C-508KIT	CX3-20C FOE 03.22 DOC KIT	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX32C-FL508	BACK REV FLARE 0E 03.22	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX32C-FL612	BACK REV FLARE 0E 03.24	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX32FDC-FL612	BACK REV FLARE 0E 03.24	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX32F-FL612	BACK REV FLARE 0E 03.24	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX32-FL508	BACK REV FLARE 0E 03.22	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX345-40SV	CX3/4/500 TO CX3-40 SV UPGRADE LICENSE	\$0.00	D2	36%	\$0.00	\$1,879.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,879.20
5	CX345-80SV	CX3/4/500 TO CX3-80 SV UPGRADE LICENSE	\$0.00	D2	36%	\$0.00	\$2,349.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,349.00
5	CX34-612KIT	BACK REV DOC KIT 03.24	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX34C-508KIT	CX3-40C FOE 03.22 DOC KIT	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX34C-FL508	BACK REV FLARE 0E 03.22	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX34C-FL612	BACK REV FLARE 0E 03.24	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX34FDC-FL612	BACK REV FLARE 0E 03.24	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX34F-FL612	BACK REV FLARE 0E 3.24	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX34F-KIT	CX3-40F DOCS AND RTU KIT	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX34-FL508	BACK REV FLARE 0E 03.22	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX35-40NQM	NQM Upg CX300/500 TO CX3-40	\$13,800.00	D2	36%	\$8,832.00	\$2,484.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,484.00
5	CX38-612KIT	BACK REV DOC KIT 03.24	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX38-FL508	BACK REV FLARE 0E 03.22	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX38-FL612	BACK REV FLARE 0E 03.24	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX400-FL303	FLARE OS UPDATE 303	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX400-FL308	FLARE OS UPDATE 02.05	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX400-FL402	BACK REV FLARE RELEASE 13	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX45-40MVA	CX4/500 TO CX3-40 MVA UPGRADE LICENSE	\$15,840.00	D2	36%	\$10,137.60	\$2,851.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,851.20
5	CX45-40MVAL	CX4/500 TO CX340 MVIEW BUNDLE UPG LIC	\$27,600.00	D2	36%	\$17,664.00	\$4,968.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,968.00
5	CX45-40MVS	CX4/500 TO CX3-40 MV/S UPGRADE LICENSE	\$21,000.00	D2	36%	\$13,440.00	\$3,780.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,780.00
5	CX45-40SC	CX4/500 TO CX3-40 SC UPGRADE LICENSE	\$0.00	D2	36%	\$0.00	\$3,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,348.00
5	CX45-80MVA	CX4/500 TO CX3-80 MVA UPGRADE LICENSE	\$19,800.00	D2	36%	\$12,672.00	\$3,564.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,564.00
5	CX45-80MVAL	CX4/500 TO CX3-80 MVIEW UPGRADE LICENSE	\$34,800.00	D2	36%	\$22,118.40	\$6,220.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,220.80
5	CX45-80MVS	CX4/500 TO CX3-80 MV/S UPGRADE LICENSE	\$26,250.00	D2	36%	\$16,800.00	\$4,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,725.00
5	CX45-80SC	CX4/500 TO CX3-80 SAN COPY U/G LICENSE	\$0.00	D2	36%	\$0.00	\$4,185.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,185.00
5	CX4-960EXPSW	EXPANSION SW PACK FOR CX4-960	\$0.00	D2	36%	\$0.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5	CX4-FL808	Manufacturing flag FL 4.28 install	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX4-FL908	Manufacturing flag FL 4.29 install	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX500-FL402	BACK REV FLARE RELEASE 13	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX500-FL407	BACK REV FLARE 02.07.500	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX500-FL501	BACK REV FLARE 0E 02.16	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	CX600-40DP	CX600 TO CX3-40 NAVI Dept Upg	\$26,100.00	D2	36%	\$16,704.00	\$4,698.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,698.00
5	CX600-40EN	CX600 TO CX3-40 NAVI Ent Upg Lic	\$38,700.00	D2	36%	\$24,768.00	\$6,966.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,966.00
5	CX600-40MVA	CX600 TO CX3-40 MV/A UPGRADE LICENSE	\$15,840.00	D2	36%	\$10,137.60	\$2,851.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,851.20
5	CX600-40MVAL	CX600 TO CX3-40 MIRRORVIEW BOTH UPGRADE	\$27,600.00	D2	36%	\$17,664.00	\$4,968.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,968.00
5	CX600-40MVS	CX600 TO CX3-40 MV/S UPGRADE LICENSE	\$21,000.00	D2	36%	\$13,440.00	\$3,780.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,780.00
5	CX600-40SC	CX600 TO CX3-40 SC UPGRADE LICENSE	\$0.00	D2	36%	\$0.00	\$3,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,348.00
5	CX600-40SV	CX600 TO CX3-40 SV UPGRADE LICENSE	\$0.00	D2	36%	\$0.00	\$1,879.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,879.20
5	CX600-40WG	CX600 TO CX3-40 NAVI WORKGROUP UPGRADE	\$12,900.00	D2	36%	\$8,256.00	\$2,322.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,322.00
5	CX600-FL303	FLARE OS UPDATE 303	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX600-FL308	FLARE OS UPDATE 02.05	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX600-FL402	BACK REV FLARE RELEASE 13	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX6-7-80DP	CX6/700 TO CX3-80 NAVI Dept Upg	\$32,640.00	D2	36%	\$20,889.60	\$5,875.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,875.20
5	CX6-7-80EN	CX6/700 TO CX3-80 NAVI Ent Upg Lic	\$48,360.00	D2	36%	\$30,950.40	\$8,704.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,704.80
5	CX6-7-80MVA	CX6/700 TO CX3-80 MV/A UPGRADE LICENSE	\$19,800.00	D2	36%	\$12,672.00	\$3,564.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,564.00
5	CX6-7-80MVAL	CX6/700 TO CX3-80 MIRRORVIEW BOTH UPGRAD	\$34,560.00	D2	36%	\$22,118.40	\$6,220.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,220.80
5	CX6-7-80MVS	CX6/700 TO CX3-80 MV/S UPGRADE LICENSE	\$26,250.00	D2	36%	\$16,800.00	\$4,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,725.00
5	CX6-7-80SC	CX6/700 TO CX3-80 SC UPGRADE LICENSE	\$0.00	D2	36%	\$0.00	\$4,185.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,185.00
5	CX6-7-80SV	CX6/700 TO CX3-80 SV UPGRADE LICENSE	\$0.00	D2	36%	\$0.00	\$2,349.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,349.00
5	CX6-7-80WG	CX6/700 TO CX3-80 NAVI WORKGROUP UPGRADE	\$16,140.00	D2	36%	\$10,329.60	\$2,905.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,905.20
5	CX700-FL402	BACK REV FLARE RELEASE 13	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX700-FL407	BACK REV FLARE 02.07.700	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX700-FL501	BACK REV FLARE OE 02.16	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX7-40DP	CX700 TO CX3-40 NAVI Dept Lic Upg	\$23,520.00	D2	36%	\$15,052.80	\$4,233.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,233.60
5	CX7-40EN	CX700 TO CX3-40 NAVI Ent Lic Upg	\$34,800.00	D2	36%	\$22,272.00	\$6,264.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,264.00
5	CX7-40MVA	CX700 TO CX3-40 MIRRORVIEW/A LICENSE UPG	\$15,840.00	D2	36%	\$10,137.60	\$2,851.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,851.20
5	CX7-40MVAL	CX700 TO CX3-40 MIRRORVIEW BUNDLE LICENS	\$27,600.00	D2	36%	\$17,664.00	\$4,968.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,968.00
5	CX7-40MVS	CX700 TO CX3-40 MIRRORVIEW/S LICENSE UPG	\$21,000.00	D2	36%	\$13,440.00	\$3,780.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,780.00
5	CX7-40NQM	CX700 TO CX3-40 NRM LICENSE UPGRADE	\$13,800.00	D2	36%	\$8,832.00	\$2,484.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,484.00
5	CX7-40SC	CX700 TO CX3-40 SAN COPY LICENSE UPGRADE	\$0.00	D2	36%	\$0.00	\$3,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,348.00
5	CX7-40SV	CX700 TO CX3-40 SNAPVIEW LICENSE UPGRADE	\$0.00	D2	36%	\$0.00	\$1,879.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,879.20
5	CX7-40WG	CX700 TO CX3-40 NAVI Wkg Lic Upg	\$0.00	D2	36%	\$0.00	\$2,322.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,322.00
5	CX7-80NQM	NQM UPGRADE CX700 TO CX3-80	\$19,800.00	D2	36%	\$12,672.00	\$3,564.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,564.00
5	ESA-CX4120	EMC Storage Analytics for CX4-120 = IC	\$0.00	D2	36%	\$0.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,440.00
5	ESA-CX4240	EMC Storage Analytics for CX4-240 = IC	\$0.00	D2	36%	\$0.00	\$3,060.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,060.00
5	ESA-CX4480	EMC Storage Analytics for CX4-480 = IC	\$0.00	D2	36%	\$0.00	\$4,464.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,464.00
5	ESA-CX4960	EMC Storage Analytics for CX4-960 = IC	\$0.00	D2	36%	\$0.00	\$6,534.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,534.00
5	ESA-NS120	EMC Storage Analytics for NS-120 = IC	\$0.00	D2	36%	\$0.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,440.00
5	ESA-NS480	EMC Storage Analytics for NS-480 = IC	\$0.00	D2	36%	\$0.00	\$4,464.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,464.00
5	ESA-NS960	EMC Storage Analytics for NS-960 = IC	\$0.00	D2	36%	\$0.00	\$6,534.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,534.00
5	ESA-SWKIT	EMC Storage Analytics Media Kit = IC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESA-VG2	EMC Storage Analytics for VG2 = IC	\$7,000.00	D2	36%	\$4,480.00	\$1,260.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,260.00
5	ESA-VG8	EMC Storage Analytics for VG8 = IC	\$35,000.00	D2	36%	\$22,400.00	\$6,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,300.00
5	ESNAL7-T1	ESN MGR & ACCESS LOGIX 0-250	\$0.00	D2	36%	\$0.00	\$2,232.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,232.00
5	ESNAL7-T10	ESN MGR & ACCESS LOGIX 10.01-12.00	\$0.00	D2	36%	\$0.00	\$8,350.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,350.20
5	ESNAL7-T11	ESN MGR & ACCESS LOGIX 12.01-14.00	\$0.00	D2	36%	\$0.00	\$9,271.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,271.80
5	ESNAL7-T12	ESN MGR & ACCESS LOGIX 14.01-ABOVE	\$0.00	D2	36%	\$0.00	\$10,193.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,193.40
5	ESNAL7-T13	ESN FOR 4700 17.01-20.00	\$0.00	D2	36%	\$0.00	\$11,115.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,115.00
5	ESNAL7-T14	ESN FOR 4700 20.01-23.00	\$0.00	D2	36%	\$0.00	\$12,036.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,036.60
5	ESNAL7-T15	ESN FOR 4700 23.01-26.00	\$0.00	D2	36%	\$0.00	\$12,958.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,958.20
5	ESNAL7-T16	ESN FOR 4700 26.01-29.00	\$0.00	D2	36%	\$0.00	\$13,879.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,879.80
5	ESNAL7-T17	ESN FOR 4700 29.01-32.00	\$0.00	D2	36%	\$0.00	\$14,801.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,801.40
5	ESNAL7-T18	ESN FOR 4700 32.01-35.00	\$0.00	D2	36%	\$0.00	\$15,723.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,723.00
5	ESNAL7-T2	ESN MGR & ACCESS LOGIX .251-.500	\$0.00	D2	36%	\$0.00	\$2,428.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,428.20
5	ESNAL7-T3	ESN MGR & ACCESS LOGIX .501-.750	\$0.00	D2	36%	\$0.00	\$2,624.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,624.40
5	ESNAL7-T4	ESN MGR & ACCESS LOGIX .751-1.00	\$0.00	D2	36%	\$0.00	\$2,820.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,820.60
5	ESNAL7-T5	ESN MGR & ACCESS LOGIX 1.01-2.00	\$0.00	D2	36%	\$0.00	\$3,742.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,742.20
5	ESNAL7-T6	ESN MGR & ACCESS LOGIX 2.01-4.00	\$0.00	D2	36%	\$0.00	\$4,663.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,663.80
5	ESNAL7-T7	ESN MGR & ACCESS LOGIX 4.01-6.00	\$0.00	D2	36%	\$0.00	\$5,585.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,585.40
5	ESNAL7-T8	ESN MGR & ACCESS LOGIX 6.01-8.00	\$0.00	D2	36%	\$0.00	\$6,507.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,507.00
5	ESNAL7-T9	ESN MGR & ACCESS LOGIX 8.01-10.00	\$0.00	D2	36%	\$0.00	\$7,428.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,428.60
5	ESNCX4-T1	ESNM FOR CX400-0-.250	\$0.00	D2	36%	\$0.00	\$2,232.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,232.00
5	ESNCX4-T10	ESNM FOR CX400-10.01-12.00	\$0.00	D2	36%	\$0.00	\$8,350.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,350.20
5	ESNCX4-T11	ESNM FOR CX400-12.01-14.00	\$0.00	D2	36%	\$0.00	\$9,271.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,271.80
5	ESNCX4-T12	ESNM FOR CX400-14.01-ABOV	\$0.00	D2	36%	\$0.00	\$10,193.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,193.40
5	ESNCX4-T13	ESN FOR CX400 17.01-20.00	\$0.00	D2	36%	\$0.00	\$11,115.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,115.00
5	ESNCX4-T14	ESN FOR CX400 20.01-23.00	\$0.00	D2	36%	\$0.00	\$12,036.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,036.60
5	ESNCX4-T15	ESN FOR CX400 23.01-26.00	\$0.00	D2	36%	\$0.00	\$12,958.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,958.20
5	ESNCX4-T16	ESN FOR CX400 26.01-29.00	\$0.00	D2	36%	\$0.00	\$13,879.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,879.80
5	ESNCX4-T17	ESN FOR CX400 29.01-32.00	\$0.00	D2	36%	\$0.00	\$14,801.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,801.40
5	ESNCX4-T18	ESN FOR CX400 32.01-35.00	\$0.00	D2	36%	\$0.00	\$15,723.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,723.00
5	ESNCX4T1-T4	ESN MGR UPGRADE T1-T4	\$0.00	D2	36%	\$0.00	\$196.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$196.20
5	ESNCX4-T2	ESNM FOR CX400-.251-.500	\$0.00	D2	36%	\$0.00	\$2,428.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,428.20
5	ESNCX4-T3	ESNM FOR CX400-.501-.750	\$0.00	D2	36%	\$0.00	\$2,624.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,624.40
5	ESNCX4-T4	ESNM FOR CX400-.751-1.00	\$0.00	D2	36%	\$0.00	\$2,820.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,820.60
5	ESNCX4-T5	ESNM FOR CX400-1.01-2.00	\$0.00	D2	36%	\$0.00	\$3,742.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,742.20
5	ESNCX4T5-18UP	ESNM FOR CX400 UPG T5-18	\$0.00	D2	36%	\$0.00	\$921.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$921.60
5	ESNCX4-T6	ESNM FOR CX400-2.01-4.00	\$0.00	D2	36%	\$0.00	\$4,663.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,663.80
5	ESNCX4-T7	ESNM FOR CX400-4.01-6.00	\$0.00	D2	36%	\$0.00	\$5,585.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,585.40
5	ESNCX4-T8	ESNM FOR CX400-6.01-8.00	\$0.00	D2	36%	\$0.00	\$6,507.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,507.00
5	ESNCX4-T9	ESNM FOR CX400-8.01-10.00	\$0.00	D2	36%	\$0.00	\$7,428.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,428.60

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	ESNCX6-T1	ESN MGR FOR CX600-0-250	\$0.00	D2	36%	\$2,232.00	\$0.00	\$2,232.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,232.00
5	ESNCX6-T10	ESNM FOR CX600-10.01-12.0	\$0.00	D2	36%	\$0.00	\$7,624.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,624.80
5	ESNCX6-T11	ESNM FOR CX600-12.01-14.0	\$0.00	D2	36%	\$0.00	\$8,546.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,546.40
5	ESNCX6-T12	ESNM FOR CX600-14.01-ABOV	\$0.00	D2	36%	\$0.00	\$9,468.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,468.00
5	ESNCX6-T13	ESN FOR CX600 17.01-20.00	\$0.00	D2	36%	\$0.00	\$10,389.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,389.60
5	ESNCX6-T14	ESN FOR CX600 20.01-23.00	\$0.00	D2	36%	\$0.00	\$11,311.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,311.20
5	ESNCX6-T15	ESN FOR CX600 23.01-26.00	\$0.00	D2	36%	\$0.00	\$12,232.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,232.80
5	ESNCX6-T16	ESN FOR CX600 26.01-29.00	\$0.00	D2	36%	\$0.00	\$13,154.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,154.40
5	ESNCX6-T17	ESN FOR CX600 29.01-32.00	\$0.00	D2	36%	\$0.00	\$14,076.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,076.00
5	ESNCX6-T18	ESN FOR CX600 32.01-35.00	\$0.00	D2	36%	\$0.00	\$14,997.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,997.60
5	ESNCX6-T19	ESN FOR CX600 35.01-38.00	\$0.00	D2	36%	\$0.00	\$15,919.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,919.20
5	ESNCX6T1-T4	UPGRADE FOR ESN T1-T4	\$0.00	D2	36%	\$0.00	\$196.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$196.20
5	ESNCX6-T2	ESN MGR FOR CX600-251-5	\$0.00	D2	36%	\$0.00	\$2,428.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,428.20
5	ESNCX6-T20	ESN FOR CX600 38.01-41.00	\$0.00	D2	36%	\$0.00	\$16,840.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,840.80
5	ESNCX6-T21	ESN FOR CX600 41.01-44.00	\$0.00	D2	36%	\$0.00	\$17,762.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,762.40
5	ESNCX6-T22	ESN FOR CX600 44.01-47.00	\$0.00	D2	36%	\$0.00	\$18,684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,684.00
5	ESNCX6-T23	ESN FOR CX600 47.01-50.00	\$0.00	D2	36%	\$0.00	\$19,605.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,605.60
5	ESNCX6-T24	ESN FOR CX600 50.01-53.00	\$0.00	D2	36%	\$0.00	\$20,527.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,527.20
5	ESNCX6-T25	ESN FOR CX600 53.01-56.00	\$0.00	D2	36%	\$0.00	\$21,448.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$21,448.80
5	ESNCX6-T26	ESN FOR CX600 56.01-59.00	\$0.00	D2	36%	\$0.00	\$22,370.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22,370.40
5	ESNCX6-T27	ESN FOR CX600 59.01-62.00	\$0.00	D2	36%	\$0.00	\$23,292.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23,292.00
5	ESNCX6-T28	ESN FOR CX600 62.01-65.00	\$0.00	D2	36%	\$0.00	\$24,213.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$24,213.60
5	ESNCX6-T29	ESN FOR CX600 65.01-68.00	\$0.00	D2	36%	\$0.00	\$25,135.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,135.20
5	ESNCX6-T3	ESNM FOR CX600-501-.750	\$0.00	D2	36%	\$0.00	\$2,624.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,624.40
5	ESNCX6-T30	ESN FOR CX600 68.01-71.00	\$0.00	D2	36%	\$0.00	\$26,056.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$26,056.80
5	ESNCX6-T31	ESN FOR CX600 71.01-74.00	\$0.00	D2	36%	\$0.00	\$26,978.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$26,978.40
5	ESNCX6-T4	ESNM FOR CX600-751-1.0	\$0.00	D2	36%	\$0.00	\$2,820.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,820.60
5	ESNCX6-T5	ESNM FOR CX600-1.01-2.0	\$0.00	D2	36%	\$0.00	\$3,016.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,016.80
5	ESNCX6T5-31UP	ESNM FOR CX600 UPG T5-31	\$0.00	D2	36%	\$0.00	\$921.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$921.60
5	ESNCX6-T6	ESNM FOR CX600-2.01-4.0	\$0.00	D2	36%	\$0.00	\$3,938.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,938.40
5	ESNCX6-T7	ESNM FOR CX600-4.01-6.0	\$0.00	D2	36%	\$0.00	\$4,860.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,860.00
5	ESNCX6-T8	ESNM FOR CX600-6.01-8.0	\$0.00	D2	36%	\$0.00	\$5,781.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,781.60
5	ESNCX6-T9	ESNM FOR CX600-8.01-10.0	\$0.00	D2	36%	\$0.00	\$6,703.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,703.20
5	ESNT1-4UP	ESN Mgr & Access Logix Tier 1 to Tier 4	\$1,090.00	D2	36%	\$697.60	\$196.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$196.20
5	ESNT5-18UP	ESNM FOR 4700 UPG T5-18	\$0.00	D2	36%	\$0.00	\$921.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$921.60
5	FAST-120	EMC FAST FOR THE CX4-120 OR NS-120	\$0.00	D2	36%	\$0.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5	FAST-240	EMC FAST FOR THE CX4-240	\$0.00	D2	36%	\$0.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
5	FAST-240UPG	FAST - UPGRADE TO CX4-240 PLATFORM	\$0.00	D2	36%	\$0.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
5	FAST-480	EMC FAST FOR THE CX4-480 OR NS-480	\$0.00	D2	36%	\$0.00	\$11,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,700.00
5	FAST-480UPG	FAST - UPGRADE TO CX4-480 PLATFORM	\$0.00	D2	36%	\$0.00	\$11,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,700.00
5	FAST-960	EMC FAST FOR THE CX4-960 OR NS-960	\$0.00	D2	36%	\$0.00	\$18,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,900.00
5	FAST-960UPG	FAST - UPGRADE TO CX4-960 PLATFORM	\$0.00	D2	36%	\$0.00	\$18,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,900.00
5	FASTUP-120	EMC FAST UPGRADE FOR THE CX4-120/NS-120	\$0.00	D2	36%	\$0.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$315.00
5	FASTUP-240	EMC FAST UPGRADE FOR THE CX4-240	\$0.00	D2	36%	\$0.00	\$1,575.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,575.00
5	FASTUP-480	EMC FAST UPGRADE FOR THE CX4-480/NS-480	\$0.00	D2	36%	\$0.00	\$4,095.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,095.00
5	FASTUP-960	EMC FAST UPGRADE FOR THE CX4-960/NS-960	\$0.00	D2	36%	\$0.00	\$6,615.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,615.00
5	FL-120	EMC FAST CACHE FOR CX4-120 OR NS-120	\$0.00	D2	36%	\$0.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5	FL-240	EMC FAST CACHE FOR CX4-240	\$0.00	D2	36%	\$0.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
5	FL-240UPG	FAST CACHE - UPGRADE TO CX4-240 PLATFORM	\$0.00	D2	36%	\$0.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
5	FL-480	EMC FAST CACHE FOR CX4-480 OR NS-480	\$0.00	D2	36%	\$0.00	\$11,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,700.00
5	FL-480UPG	FAST CACHE - UPGRADE TO CX4-480 PLATFORM	\$0.00	D2	36%	\$0.00	\$11,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,700.00
5	FL-960	EMC FAST CACHE FOR CX4-960 OR NS-960	\$0.00	D2	36%	\$0.00	\$18,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,900.00
5	FL-960UPG	FAST CACHE - UPGRADE TO CX4-960 PLATFORM	\$0.00	D2	36%	\$0.00	\$18,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,900.00
5	FLMA4-120	FAST ADD ON FOR THE CX4-120	\$0.00	D2	36%	\$0.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00
5	FLMA4-240	FAST ADD ON FOR THE CX4-240	\$0.00	D2	36%	\$0.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,440.00
5	FLMA4-480	FAST ADD ON FOR THE CX4-480	\$0.00	D2	36%	\$0.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,600.00
5	FLMA4-960	FAST ADD ON FOR THE CX4-960	\$0.00	D2	36%	\$0.00	\$5,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,760.00
5	FLMS4-120	FAST SUITE CX4-120	\$0.00	D2	36%	\$0.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5	FLMS4-240	FAST SUITE FOR THE CX4-240	\$0.00	D2	36%	\$0.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
5	FLMS4-240UPG	FAST SUITE UPGRADE FOR THE CX4-240	\$15,000.00	D2	36%	\$9,600.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	FLMS4-480	FAST SUITE FOR THE CX4-480	\$0.00	D2	36%	\$0.00	\$11,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,700.00
5	FLMS4-480UPG	FAST SUITE UPGRADE FOR THE CX4-480	\$39,000.00	D2	36%	\$24,960.00	\$7,020.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,020.00
5	FLMS4-960	FAST SUITE FOR THE CX4-960	\$0.00	D2	36%	\$0.00	\$18,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,900.00
5	FLMS4-960UPG	FAST SUITE UPGRADE FOR THE CX4-960	\$63,000.00	D2	36%	\$40,320.00	\$11,340.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,340.00
5	FMA5-APL	RAINFINITY FMA	\$0.00	D2	36%	\$0.00	\$6,120.00	\$5,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,120.00
5	FMA5-HA-APL	RAINFINITY FMA HA APPLIANCE	\$0.00	D2	36%	\$0.00	\$2,880.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,880.00
5	FMA6-APL	RAINFINITY FMA APPLIANCE	\$42,600.00	D2	36%	\$27,200.00	\$6,120.00	\$5,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,120.00
5	FMA6-HA-APL	RAINFINITY FMA HA APPLIANCE	\$0.00	D2	36%	\$0.00	\$2,880.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,880.00
5	FMA7-APL	FMA APPLIANCE	\$0.00	D2	36%	\$0.00	\$6,120.00	\$5,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,120.00
5	FMA7-HA-APL	FMA HA APPLIANCE	\$0.00	D2	36%	\$0.00	\$2,880.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,880.00
5	FMA-APL	FMA APPLIANCE	\$0.00	D2	36%	\$0.00	\$6,120.00	\$5,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,120.00
5	FMA-CTA-CONV	CONVERT FROM FMA/VE TO CTA/VE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FMA-DCD-F	FULL FMA LICENSE DCD	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FMA-HA	FMA HA APPLIANCE	\$0.00	D2	36%	\$0.00	\$2,880.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,880.00
5	FMAVE	FMA VIRTUAL EDITION	\$0.00	D2	36%	\$0.00	\$3,528.00	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,528.00
5	FMAVE-120	FMA/VE FOR CELERRA NS-120	\$26,500.00	D2	36%	\$16,960.00	\$3,816.00	\$3,180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,816.00
5	FMAVE-480	FMA/VE FOR CELERRA NS-480	\$31,500.00	D2	36%	\$20,160.00	\$4,536.00	\$3,780.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,536.00
5	FMAVE-960	FMA/VE FOR CELERRA NS-960	\$36,500.00	D2	36%	\$23,360.00	\$5,256.00	\$4,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,256.00
5	FMAVE-G2	FMA VIRTUAL EDITION FOR THE G2 PLATFORM	\$31,500.00	D2	36%	\$20,160.00	\$4,536.00	\$3,780.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,536.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	FMAVE-G8	FMA/VE FOR CELERRA NS-G8	\$36,500.00	D2	36%	\$23,360.00	\$5,256.00	\$4,380.00	\$0.00	\$0.00	\$0.00	\$5,256.00
5	FMA-VE-HA	FMA VIRTUAL EDITION HA	\$0.00	D2	36%	\$0.00	\$1,684.80	\$1,404.00	\$0.00	\$0.00	\$0.00	\$1,684.80
5	FMA-VE-MIG	FMA APPLIANCE TO VE UPGRADE	\$0.00	D2	36%	\$0.00	\$2,116.80	\$1,764.00	\$0.00	\$0.00	\$0.00	\$2,116.80
5	FMAVE-NX4	FMA/VE FOR CELERRA NX4	\$21,500.00	D2	36%	\$13,760.00	\$3,096.00	\$2,580.00	\$0.00	\$0.00	\$0.00	\$3,096.00
5	FVA6-1232C-C	FVA6 12-COP 32 CIFS	\$0.00	D2	36%	\$0.00	\$21,908.88	\$18,257.40	\$0.00	\$0.00	\$0.00	\$21,908.88
5	FVA6-1232CCCL	FVA6 12-COP 32G CIFS CL	\$0.00	D2	36%	\$0.00	\$37,908.00	\$31,590.00	\$0.00	\$0.00	\$0.00	\$37,908.00
5	FVA6-1232C-M	FVA6 12-COP 32G MULTI PROTOCOL	\$0.00	D2	36%	\$0.00	\$27,838.08	\$23,198.40	\$0.00	\$0.00	\$0.00	\$27,838.08
5	FVA6-1232CMCL	FVA6 12-COP 32G MULTIT CL	\$0.00	D2	36%	\$0.00	\$43,817.76	\$36,514.80	\$0.00	\$0.00	\$0.00	\$43,817.76
5	FVA6-1232C-N	FVA6 12-COP 32G NFS	\$0.00	D2	36%	\$0.00	\$21,908.88	\$18,257.40	\$0.00	\$0.00	\$0.00	\$21,908.88
5	FVA6-1232CNCL	FVA6 12-COP 32G NFS CLUSTER	\$0.00	D2	36%	\$0.00	\$37,908.00	\$31,590.00	\$0.00	\$0.00	\$0.00	\$37,908.00
5	FVA6-HWUP4GFV	HW ONLY UPGRADE FOR EXISTING GFV CUSTOME	\$0.00	D2	36%	\$0.00	\$4,248.00	\$3,540.00	\$0.00	\$0.00	\$0.00	\$4,248.00
5	FVA7-1216C-C	FVA7 12-COP 16G CIFS	\$0.00	D2	36%	\$0.00	\$16,228.80	\$13,524.00	\$0.00	\$0.00	\$0.00	\$16,228.80
5	FVA71216CCCL1	FVA 12-COP 16G CIFS CL NODE 1 OF 2	\$0.00	D2	36%	\$0.00	\$14,040.00	\$11,700.00	\$0.00	\$0.00	\$0.00	\$14,040.00
5	FVA71216CCCL2	FVA 12-COP 16G CIFS CL NODE 2 OF 2	\$0.00	D2	36%	\$0.00	\$14,040.00	\$11,700.00	\$0.00	\$0.00	\$0.00	\$14,040.00
5	FVA7-1216C-HU	FVA7 12-COP 16G HW ONLY UPG	\$0.00	D2	36%	\$0.00	\$4,248.00	\$3,540.00	\$0.00	\$0.00	\$0.00	\$4,248.00
5	FVA7-1216C-M	FVA7 12-COP 16G MULTI PROTOCOL	\$0.00	D2	36%	\$0.00	\$20,620.80	\$17,184.00	\$0.00	\$0.00	\$0.00	\$20,620.80
5	FVA71216CMCL1	FVA 12-COP 16G MULTI CL NODE 1 OF 2	\$0.00	D2	36%	\$0.00	\$16,228.80	\$13,524.00	\$0.00	\$0.00	\$0.00	\$16,228.80
5	FVA71216CMCL2	FVA 12-COP 16G MULTI CL NODE 2 OF 2	\$0.00	D2	36%	\$0.00	\$16,228.80	\$13,524.00	\$0.00	\$0.00	\$0.00	\$16,228.80
5	FVA7-1216C-N	FVA7 12-COP 16G NFS	\$0.00	D2	36%	\$0.00	\$16,228.80	\$13,524.00	\$0.00	\$0.00	\$0.00	\$16,228.80
5	FVA71216CNCL1	FVA 12-COP 16G NFS CLUSTER NODE 1 OF 2	\$0.00	D2	36%	\$0.00	\$14,040.00	\$11,700.00	\$0.00	\$0.00	\$0.00	\$14,040.00
5	FVA71216CNCL2	FVA 12-COP 16G NFS CLUSTER NODE 2 OF 2	\$0.00	D2	36%	\$0.00	\$14,040.00	\$11,700.00	\$0.00	\$0.00	\$0.00	\$14,040.00
5	FVA-DCD-FCM	FVA FULL CIFS SA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FVA-DCD-FCMCL	FVA FULL CIFS CL	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FVA-DCD-FEM	FVA FULL MULTI SA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FVA-DCD-FNM	FVA FULL NFS SA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FVA-DCD-FNMCL	FVA FULL NFS CL	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FVA-DCD-TCM	FVA TRY CIFS SA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FVA-DCD-TCMCL	FVA TRY CIFS CL	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FVA-DCD-TEM	FVA TRY MULTI SA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FVA-DCD-TEMCL	FVA TRY MULTI CL	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FVA-DCD-TNM	FVA TRY NFS SA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FVA-DCD-TNMCL	FVA TRY NFS CL	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FVA-SWU-C-M	LICENSE UPGRADE FROM CIFS TO MULTI-PROTO	\$0.00	D2	36%	\$0.00	\$4,392.00	\$3,660.00	\$0.00	\$0.00	\$0.00	\$4,392.00
5	FVA-SWU-N-M	LICENSE UPGRADE FROM NFS TO MULTI-PROT	\$0.00	D2	36%	\$0.00	\$4,392.00	\$3,660.00	\$0.00	\$0.00	\$0.00	\$4,392.00
5	FVASWU-SC-CL	FVA SW UPG-SINGLE TO CL-CIFS	\$0.00	D2	36%	\$0.00	\$2,923.20	\$2,436.00	\$0.00	\$0.00	\$0.00	\$2,923.20
5	FVASWU-SM-CL	FVA SW UPG-SINGLE TO CL-MULTI	\$0.00	D2	36%	\$0.00	\$2,923.20	\$2,436.00	\$0.00	\$0.00	\$0.00	\$2,923.20
5	FVASWU-SN-CL	FVA SW UPG-SINGLE TO CL-NFS	\$0.00	D2	36%	\$0.00	\$2,923.20	\$2,436.00	\$0.00	\$0.00	\$0.00	\$2,923.20
5	GFV421212C-C	4212-12G COPPER CIFS	\$0.00	D2	36%	\$0.00	\$16,228.80	\$13,524.00	\$0.00	\$0.00	\$0.00	\$16,228.80
5	GFV421212CCCL	12G 12-COP CIFS CL- SPECIAL ORDER ONLY	\$0.00	D2	36%	\$0.00	\$28,080.00	\$23,400.00	\$0.00	\$0.00	\$0.00	\$28,080.00
5	GFV421212C-E	4212-12G COPPER ENT	\$0.00	D2	36%	\$0.00	\$20,620.80	\$17,184.00	\$0.00	\$0.00	\$0.00	\$20,620.80
5	GFV421212CECL	4212-12G COPPER ENT CLUSTER	\$0.00	D2	36%	\$0.00	\$32,457.60	\$27,048.00	\$0.00	\$0.00	\$0.00	\$32,457.60
5	GFV421212C-N	4212-12G COPPER NFS	\$0.00	D2	36%	\$0.00	\$16,228.80	\$13,524.00	\$0.00	\$0.00	\$0.00	\$16,228.80
5	GFV421212CNCL	4212-12G COPPER NFS CLUSTER	\$0.00	D2	36%	\$0.00	\$28,080.00	\$23,400.00	\$0.00	\$0.00	\$0.00	\$28,080.00
5	GFV42412C-C	424-12G COPPER CIFS	\$0.00	D2	36%	\$0.00	\$14,745.60	\$12,288.00	\$0.00	\$0.00	\$0.00	\$14,745.60
5	GFV42412C-CCL	424-12G COPPER CIFS CL	\$0.00	D2	36%	\$0.00	\$26,582.40	\$22,152.00	\$0.00	\$0.00	\$0.00	\$26,582.40
5	GFV42412C-E	424-12G COPPER ENT	\$0.00	D2	36%	\$0.00	\$19,137.60	\$15,948.00	\$0.00	\$0.00	\$0.00	\$19,137.60
5	GFV42412C-ECL	424-12G COPPER ENT CL	\$0.00	D2	36%	\$0.00	\$30,960.00	\$25,800.00	\$0.00	\$0.00	\$0.00	\$30,960.00
5	GFV42412C-N	424-12G COPPER NFS	\$0.00	D2	36%	\$0.00	\$14,745.60	\$12,288.00	\$0.00	\$0.00	\$0.00	\$14,745.60
5	GFV42412C-NCL	424-12G COPPER NFS CL	\$0.00	D2	36%	\$0.00	\$26,582.40	\$22,152.00	\$0.00	\$0.00	\$0.00	\$26,582.40
5	GFV42412F-C	424-12G FIBER CIFS	\$0.00	D2	36%	\$0.00	\$14,745.60	\$12,288.00	\$0.00	\$0.00	\$0.00	\$14,745.60
5	GFV42412F-CCL	424-12G FIBER CIFS CL	\$0.00	D2	36%	\$0.00	\$26,582.40	\$22,152.00	\$0.00	\$0.00	\$0.00	\$26,582.40
5	GFV42412F-E	424-12G FIBER ENT	\$0.00	D2	36%	\$0.00	\$19,137.60	\$15,948.00	\$0.00	\$0.00	\$0.00	\$19,137.60
5	GFV42412F-ECL	424-12G FIBER ENT CL	\$0.00	D2	36%	\$0.00	\$30,960.00	\$25,800.00	\$0.00	\$0.00	\$0.00	\$30,960.00
5	GFV42412F-N	424-12G FIBER NFS	\$0.00	D2	36%	\$0.00	\$14,745.60	\$12,288.00	\$0.00	\$0.00	\$0.00	\$14,745.60
5	GFV42412F-NCL	424-12G FIBER NFS CL	\$0.00	D2	36%	\$0.00	\$26,582.40	\$22,152.00	\$0.00	\$0.00	\$0.00	\$26,582.40
5	GFV4244C-C	424-4G COPPER CIFS	\$0.00	D2	36%	\$0.00	\$11,678.40	\$9,732.00	\$0.00	\$0.00	\$0.00	\$11,678.40
5	GFV4244C-CCL	4G 4-COP CIFS CL- SPECIAL ORDER ONLY	\$0.00	D2	36%	\$0.00	\$20,448.00	\$17,040.00	\$0.00	\$0.00	\$0.00	\$20,448.00
5	GFV4244C-E	424-4G COPPER ENT	\$0.00	D2	36%	\$0.00	\$16,056.00	\$13,380.00	\$0.00	\$0.00	\$0.00	\$16,056.00
5	GFV4244C-ECL	424-4G COPPER CIFS CL	\$0.00	D2	36%	\$0.00	\$24,825.60	\$20,688.00	\$0.00	\$0.00	\$0.00	\$24,825.60
5	GFV4244C-N	424-4G COPPER NFS	\$0.00	D2	36%	\$0.00	\$11,678.40	\$9,732.00	\$0.00	\$0.00	\$0.00	\$11,678.40
5	GFV4244C-NCL	424-4G COPPER NFS CL	\$0.00	D2	36%	\$0.00	\$20,448.00	\$17,040.00	\$0.00	\$0.00	\$0.00	\$20,448.00
5	GFV4244F-C	424-4G FIBER CIFS	\$0.00	D2	36%	\$0.00	\$11,678.40	\$9,732.00	\$0.00	\$0.00	\$0.00	\$11,678.40
5	GFV4244F-CCL	424-4G FIBER CIFS CL	\$0.00	D2	36%	\$0.00	\$20,448.00	\$17,040.00	\$0.00	\$0.00	\$0.00	\$20,448.00
5	GFV4244F-E	424-4G FIBER ENT	\$0.00	D2	36%	\$0.00	\$16,056.00	\$13,380.00	\$0.00	\$0.00	\$0.00	\$16,056.00
5	GFV4244F-ECL	424-4G FIBER ENT CL	\$0.00	D2	36%	\$0.00	\$24,825.60	\$20,688.00	\$0.00	\$0.00	\$0.00	\$24,825.60
5	GFV4244F-N	424-4G FIBER NFS	\$0.00	D2	36%	\$0.00	\$11,678.40	\$9,732.00	\$0.00	\$0.00	\$0.00	\$11,678.40
5	GFV4244F-NCL	424-4G FIBER NFS CL	\$0.00	D2	36%	\$0.00	\$20,448.00	\$17,040.00	\$0.00	\$0.00	\$0.00	\$20,448.00
5	GFV424C-S	GFV424 COPPER SPARE	\$0.00	D2	36%	\$0.00	\$0.00	\$4,872.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GFV424F-S	GFV424 FIBER SPARE	\$0.00	D2	36%	\$0.00	\$0.00	\$4,872.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GFV42612F-C	426-12G FIBER CIFS	\$0.00	D2	36%	\$0.00	\$16,228.80	\$13,524.00	\$0.00	\$0.00	\$0.00	\$16,228.80
5	GFV42612F-CCL	426-12G FIBER CIFS CL	\$0.00	D2	36%	\$0.00	\$28,080.00	\$23,400.00	\$0.00	\$0.00	\$0.00	\$28,080.00
5	GFV42612F-E	426-12G FIBER ENT	\$0.00	D2	36%	\$0.00	\$20,620.80	\$17,184.00	\$0.00	\$0.00	\$0.00	\$20,620.80
5	GFV42612F-ECL	426-12G FIBER ENT CL	\$0.00	D2	36%	\$0.00	\$32,457.60	\$27,048.00	\$0.00	\$0.00	\$0.00	\$32,457.60
5	GFV42612F-N	426-12G FIBER NFS	\$0.00	D2	36%	\$0.00	\$16,228.80	\$13,524.00	\$0.00	\$0.00	\$0.00	\$16,228.80
5	GFV42612F-NCL	426-12G FIBER NFS CL	\$0.00	D2	36%	\$0.00	\$28,080.00	\$23,400.00	\$0.00	\$0.00	\$0.00	\$28,080.00
5	GFV4264F-C	426-4G FIBER CIFS	\$0.00	D2	36%	\$0.00	\$13,161.60	\$10,968.00	\$0.00	\$0.00	\$0.00	\$13,161.60
5	GFV4264F-CCL	426-4G FIBER CIFS CL	\$0.00	D2	36%	\$0.00	\$21,931.20	\$18,276.00	\$0.00	\$0.00	\$0.00	\$21,931.20
5	GFV4264F-E	426-4G FIBER ENT	\$0.00	D2	36%	\$0.00	\$17,553.60	\$14,628.00	\$0.00	\$0.00	\$0.00	\$17,553.60
5	GFV4264F-ECL	426-4G FIBER ENT CL	\$0.00	D2	36%	\$0.00	\$26,323.20	\$21,936.00	\$0.00	\$0.00	\$0.00	\$26,323.20
5	GFV4264F-N	426-4G FIBER NFS	\$0.00	D2	36%	\$0.00	\$13,161.60	\$10,968.00	\$0.00	\$0.00	\$0.00	\$13,161.60

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	GFV4264F-NCL	426-4G FIBER NFS CL	\$0.00	D2	36%	\$0.00	\$21,931.20	\$18,276.00	\$0.00	\$0.00	\$0.00	\$21,931.20
5	GFV426F-S	GFV426 FIBER SPARE	\$0.00	D2	36%	\$0.00	\$0.00	\$6,084.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GFV42812C-C	428-12G COPPER CIFS	\$0.00	D2	36%	\$0.00	\$16,228.80	\$13,524.00	\$0.00	\$0.00	\$0.00	\$16,228.80
5	GFV42812C-CCL	428-12G COPPER CIFS CL	\$0.00	D2	36%	\$0.00	\$28,080.00	\$23,400.00	\$0.00	\$0.00	\$0.00	\$28,080.00
5	GFV42812C-E	428-12G COPPER ENT	\$0.00	D2	36%	\$0.00	\$20,620.80	\$17,184.00	\$0.00	\$0.00	\$0.00	\$20,620.80
5	GFV42812C-ECL	428-12G COPPER ENT CL	\$0.00	D2	36%	\$0.00	\$32,457.60	\$27,048.00	\$0.00	\$0.00	\$0.00	\$32,457.60
5	GFV42812-CF-C	428-12G COP/FBR CIFS	\$0.00	D2	36%	\$0.00	\$16,228.80	\$13,524.00	\$0.00	\$0.00	\$0.00	\$16,228.80
5	GFV42812CFCCCL	428-12G COP/FBR CIFS CL	\$0.00	D2	36%	\$0.00	\$28,080.00	\$23,400.00	\$0.00	\$0.00	\$0.00	\$28,080.00
5	GFV42812-CF-E	428-12G COP/FBR ENT	\$0.00	D2	36%	\$0.00	\$20,620.80	\$17,184.00	\$0.00	\$0.00	\$0.00	\$20,620.80
5	GFV42812CFECL	428-12G COP/FBR ENTCL	\$0.00	D2	36%	\$0.00	\$32,472.00	\$27,060.00	\$0.00	\$0.00	\$0.00	\$32,472.00
5	GFV42812-CF-N	428-12G COP/FBR NFS	\$0.00	D2	36%	\$0.00	\$16,228.80	\$13,524.00	\$0.00	\$0.00	\$0.00	\$16,228.80
5	GFV42812CFNCL	428-12G COP/FBR NFS CL	\$0.00	D2	36%	\$0.00	\$28,080.00	\$23,400.00	\$0.00	\$0.00	\$0.00	\$28,080.00
5	GFV42812C-N	428-12G COPPER NFS	\$0.00	D2	36%	\$0.00	\$16,228.80	\$13,524.00	\$0.00	\$0.00	\$0.00	\$16,228.80
5	GFV42812C-NCL	428-12G COPPER NFS CL	\$0.00	D2	36%	\$0.00	\$28,080.00	\$23,400.00	\$0.00	\$0.00	\$0.00	\$28,080.00
5	GFV4284C-C	428-4G COPPER CIFS	\$0.00	D2	36%	\$0.00	\$13,161.60	\$10,968.00	\$0.00	\$0.00	\$0.00	\$13,161.60
5	GFV4284C-CCL	428-4G COP CIFS CL	\$0.00	D2	36%	\$0.00	\$21,931.20	\$18,276.00	\$0.00	\$0.00	\$0.00	\$21,931.20
5	GFV4284C-E	428-4G COPPER ENT	\$0.00	D2	36%	\$0.00	\$17,553.60	\$14,628.00	\$0.00	\$0.00	\$0.00	\$17,553.60
5	GFV4284C-ECL	428-4G COP ENT CL	\$0.00	D2	36%	\$0.00	\$26,323.20	\$21,936.00	\$0.00	\$0.00	\$0.00	\$26,323.20
5	GFV4284-CF-C	428-4G COP/FBR CIFS	\$0.00	D2	36%	\$0.00	\$13,161.60	\$10,968.00	\$0.00	\$0.00	\$0.00	\$13,161.60
5	GFV4284CF-CCL	428-4G COP/FBR CIFS CL	\$0.00	D2	36%	\$0.00	\$21,931.20	\$18,276.00	\$0.00	\$0.00	\$0.00	\$21,931.20
5	GFV4284-CF-E	428-4G COP/FBR ENT	\$0.00	D2	36%	\$0.00	\$17,553.60	\$14,628.00	\$0.00	\$0.00	\$0.00	\$17,553.60
5	GFV4284CF-ECL	428-4G COP/FBR ENT CL	\$0.00	D2	36%	\$0.00	\$26,323.20	\$21,936.00	\$0.00	\$0.00	\$0.00	\$26,323.20
5	GFV4284-CF-N	428-4G COP/FBR NFS	\$0.00	D2	36%	\$0.00	\$13,161.60	\$10,968.00	\$0.00	\$0.00	\$0.00	\$13,161.60
5	GFV4284CF-NCL	428-4G COP/FBR NFS CL	\$0.00	D2	36%	\$0.00	\$21,931.20	\$18,276.00	\$0.00	\$0.00	\$0.00	\$21,931.20
5	GFV4284C-N	428-4G COPPER NFS	\$0.00	D2	36%	\$0.00	\$13,161.60	\$10,968.00	\$0.00	\$0.00	\$0.00	\$13,161.60
5	GFV4284C-NCL	428-4G COP NFS CL	\$0.00	D2	36%	\$0.00	\$21,931.20	\$18,276.00	\$0.00	\$0.00	\$0.00	\$21,931.20
5	GFV428CF-S	GFV428 COPPER/FIBER SPARE	\$0.00	D2	36%	\$0.00	\$0.00	\$6,096.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GFV428C-S	GFV428 COPPER SPARE	\$0.00	D2	36%	\$0.00	\$0.00	\$6,084.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GFV4FM-BASE	GFV4 FILE MANAGEMENT BASE	\$0.00	D2	36%	\$0.00	\$1,800.00	\$1,500.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	GFV4FM-EXPN	GFV4 FILE MANAGEMENT EXPANSION	\$0.00	D2	36%	\$0.00	\$6,120.00	\$5,100.00	\$0.00	\$0.00	\$0.00	\$6,120.00
5	GFV5-1216C-C	GFV5 12-COP 16G CIFS	\$0.00	D2	36%	\$0.00	\$16,228.80	\$13,524.00	\$0.00	\$0.00	\$0.00	\$16,228.80
5	GFV5-1216CCCL	GFV5 12-COP 16G CIFS CL	\$0.00	D2	36%	\$0.00	\$28,080.00	\$23,400.00	\$0.00	\$0.00	\$0.00	\$28,080.00
5	GFV5-1216C-E	GFV5 12-COP 16G ENT	\$0.00	D2	36%	\$0.00	\$20,620.80	\$17,184.00	\$0.00	\$0.00	\$0.00	\$20,620.80
5	GFV5-1216CECL	GFV5 12-COP 16G ENT CL	\$0.00	D2	36%	\$0.00	\$32,457.60	\$27,048.00	\$0.00	\$0.00	\$0.00	\$32,457.60
5	GFV5-1216C-N	GFV5 12-COP 16G NFS	\$0.00	D2	36%	\$0.00	\$16,228.80	\$13,524.00	\$0.00	\$0.00	\$0.00	\$16,228.80
5	GFV5-1216CNCL	GFV5 12-COP 16G NFS CL	\$0.00	D2	36%	\$0.00	\$28,080.00	\$23,400.00	\$0.00	\$0.00	\$0.00	\$28,080.00
5	GFV5-44C-C	GFV5 4-COP 4G CIFS	\$0.00	D2	36%	\$0.00	\$11,678.40	\$9,732.00	\$0.00	\$0.00	\$0.00	\$11,678.40
5	GFV5-44C-CCL	GFV5 4-COP 4G CIFS CL	\$0.00	D2	36%	\$0.00	\$20,448.00	\$17,040.00	\$0.00	\$0.00	\$0.00	\$20,448.00
5	GFV5-616F-C	GFV5 6-FIB 16G CIFS	\$0.00	D2	36%	\$0.00	\$16,228.80	\$13,524.00	\$0.00	\$0.00	\$0.00	\$16,228.80
5	GFV5-616F-CCL	GFV5 6-FIB 16G CIFS CL	\$0.00	D2	36%	\$0.00	\$28,080.00	\$23,400.00	\$0.00	\$0.00	\$0.00	\$28,080.00
5	GFV5-616F-E	GFV5 6-FIB 16G ENT	\$0.00	D2	36%	\$0.00	\$20,620.80	\$17,184.00	\$0.00	\$0.00	\$0.00	\$20,620.80
5	GFV5-616F-ECL	GFV5 6-FIB 16G ENT CL	\$0.00	D2	36%	\$0.00	\$32,457.60	\$27,048.00	\$0.00	\$0.00	\$0.00	\$32,457.60
5	GFV5-616F-N	GFV5 6-FIB 16G NFS	\$0.00	D2	36%	\$0.00	\$16,228.80	\$13,524.00	\$0.00	\$0.00	\$0.00	\$16,228.80
5	GFV5-616F-NCL	GFV5 6-FIB 16G NFS CL	\$0.00	D2	36%	\$0.00	\$28,080.00	\$23,400.00	\$0.00	\$0.00	\$0.00	\$28,080.00
5	GFV5-816CF-C	GFV5 8-MIX 16G CIFS	\$0.00	D2	36%	\$0.00	\$16,228.80	\$13,524.00	\$0.00	\$0.00	\$0.00	\$16,228.80
5	GFV5-816CFCL	GFV5 8-MIX 16G CIFS CL	\$0.00	D2	36%	\$0.00	\$28,080.00	\$23,400.00	\$0.00	\$0.00	\$0.00	\$28,080.00
5	GFV5-816CF-E	GFV5 8-MIX 16G ENT	\$0.00	D2	36%	\$0.00	\$20,620.80	\$17,184.00	\$0.00	\$0.00	\$0.00	\$20,620.80
5	GFV5-816CFECL	GFV5 8-MIX 16G ENT CL	\$0.00	D2	36%	\$0.00	\$32,457.60	\$27,048.00	\$0.00	\$0.00	\$0.00	\$32,457.60
5	GFV5-816CF-N	GFV5 8-MIX 16G NFS	\$0.00	D2	36%	\$0.00	\$16,228.80	\$13,524.00	\$0.00	\$0.00	\$0.00	\$16,228.80
5	GFV5-816CFNCL	GFV5 8-MIX 16G NFS CL	\$0.00	D2	36%	\$0.00	\$28,080.00	\$23,400.00	\$0.00	\$0.00	\$0.00	\$28,080.00
5	GFV5-FM-BASE	GFV5 FMA BASE	\$0.00	D2	36%	\$0.00	\$6,120.00	\$5,100.00	\$0.00	\$0.00	\$0.00	\$6,120.00
5	GFV5-FM-EXPN	GFV5 FMA EXPN	\$0.00	D2	36%	\$0.00	\$6,120.00	\$5,100.00	\$0.00	\$0.00	\$0.00	\$6,120.00
5	GFV6-1216C-C	GFV6 12-COP 16G CIFS	\$0.00	D2	36%	\$0.00	\$16,228.80	\$13,524.00	\$0.00	\$0.00	\$0.00	\$16,228.80
5	GFV6-1216CCCL	GFV6 12-COP 16G CIFS CL	\$0.00	D2	36%	\$0.00	\$28,080.00	\$23,400.00	\$0.00	\$0.00	\$0.00	\$28,080.00
5	GFV6-1216C-E	GFV6 12-COP 16G ENTERPRISE	\$0.00	D2	36%	\$0.00	\$20,620.80	\$17,184.00	\$0.00	\$0.00	\$0.00	\$20,620.80
5	GFV6-1216CECL	GFV6 12-COP 16G ENT CL	\$0.00	D2	36%	\$0.00	\$32,457.60	\$27,048.00	\$0.00	\$0.00	\$0.00	\$32,457.60
5	GFV6-1216C-HU	GFV6 12X16 SA-CL UPGRADE	\$0.00	D2	36%	\$0.00	\$13,320.00	\$11,100.00	\$0.00	\$0.00	\$0.00	\$13,320.00
5	GFV6-1216C-N	GFV6 12-COP 16G NFS	\$0.00	D2	36%	\$0.00	\$16,228.80	\$13,524.00	\$0.00	\$0.00	\$0.00	\$16,228.80
5	GFV6-1216CNCL	GFV6 12-COP 16G NFS CL	\$0.00	D2	36%	\$0.00	\$28,080.00	\$23,400.00	\$0.00	\$0.00	\$0.00	\$28,080.00
5	GFV6-1232C-C	GFV6 12-COPPER 32G CIFS	\$0.00	D2	36%	\$0.00	\$21,908.88	\$18,257.40	\$0.00	\$0.00	\$0.00	\$21,908.88
5	GFV6-1232CCCL	GFV6 12-COPPER 32G CIFS CLUSTER	\$0.00	D2	36%	\$0.00	\$37,908.00	\$31,590.00	\$0.00	\$0.00	\$0.00	\$37,908.00
5	GFV6-1232C-E	GFV6 12-COPPER 32G ENTERPRISE	\$0.00	D2	36%	\$0.00	\$27,838.08	\$23,198.40	\$0.00	\$0.00	\$0.00	\$27,838.08
5	GFV6-1232CECL	GFV6 12-COP 32G ENT CL	\$0.00	D2	36%	\$0.00	\$43,817.76	\$36,514.80	\$0.00	\$0.00	\$0.00	\$43,817.76
5	GFV6-1232C-N	GFV6 12-COPPER 32G NFS	\$0.00	D2	36%	\$0.00	\$21,908.88	\$18,257.40	\$0.00	\$0.00	\$0.00	\$21,908.88
5	GFV6-1232CNCL	GFV6 12-COPPER 32G NFS CLUSTER	\$0.00	D2	36%	\$0.00	\$37,908.00	\$31,590.00	\$0.00	\$0.00	\$0.00	\$37,908.00
5	GFV6-441216HU	GFV6 HW UPGRADE FROM 4X4 TO 12X16	\$0.00	D2	36%	\$0.00	\$6,120.00	\$5,100.00	\$0.00	\$0.00	\$0.00	\$6,120.00
5	GFV6-44C-C	GFV6 4-COP 4G CIFS	\$0.00	D2	36%	\$0.00	\$11,678.40	\$9,732.00	\$0.00	\$0.00	\$0.00	\$11,678.40
5	GFV6-44C-CCL	GFV6 4-COP 4G CIFS CL	\$0.00	D2	36%	\$0.00	\$20,448.00	\$17,040.00	\$0.00	\$0.00	\$0.00	\$20,448.00
5	GFV6-44C-HU	GFV6 4X4 SA-CL UPGRADE	\$0.00	D2	36%	\$0.00	\$10,440.00	\$8,700.00	\$0.00	\$0.00	\$0.00	\$10,440.00
5	GFV6-616F-C	GFV6 6-OPTICAL 16G CIFS	\$0.00	D2	36%	\$0.00	\$16,228.80	\$13,524.00	\$0.00	\$0.00	\$0.00	\$16,228.80
5	GFV6-616F-CCL	GFV6 6-OPTICAL 16G CIFS CLUSTER	\$0.00	D2	36%	\$0.00	\$28,080.00	\$23,400.00	\$0.00	\$0.00	\$0.00	\$28,080.00
5	GFV6-616F-E	GFV6 6-OPTICAL 16G ENTERPRISE	\$0.00	D2	36%	\$0.00	\$20,620.80	\$17,184.00	\$0.00	\$0.00	\$0.00	\$20,620.80
5	GFV6-616F-ECL	GFV6 6-OPTICAL 16G ENTERPRISE CLUSTER	\$0.00	D2	36%	\$0.00	\$32,457.60	\$27,048.00	\$0.00	\$0.00	\$0.00	\$32,457.60
5	GFV6-616F-HU	GFV6 6X16 SA-CL UPGRADE	\$0.00	D2	36%	\$0.00	\$13,320.00	\$11,100.00	\$0.00	\$0.00	\$0.00	\$13,320.00
5	GFV6-616F-N	GFV6 6-OPTICAL 16G NFS	\$0.00	D2	36%	\$0.00	\$16,228.80	\$13,524.00	\$0.00	\$0.00	\$0.00	\$16,228.80
5	GFV6-616F-NCL	GFV6 6-OPTICAL 16G NFS CLUSTER	\$0.00	D2	36%	\$0.00	\$28,080.00	\$23,400.00	\$0.00	\$0.00	\$0.00	\$28,080.00
5	GFV6-C-S	4-PORT COPPER CARD - GFV6	\$0.00	D2	36%	\$0.00	\$144.00	\$120.00	\$0.00	\$0.00	\$0.00	\$144.00
5	GFV6-F-S	2-PORT FIBER CARD FOR GFV6	\$0.00	D2	36%	\$0.00	\$360.00	\$300.00	\$0.00	\$0.00	\$0.00	\$360.00
5	GFV-DCD-FC	FULL CIFS N/MIR N/CLU DCD	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GFV-DCD-FCCL	FULL CIFS N/MIR N/CLU DCD	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	GFV-DCD-FCM	FULL CIFS MIR N/CLU DCD	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GFV-DCD-FCMCL	FULL CIFS MIR CLU DCD	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GFV-DCD-FE	FULL ENT N/MIR N/CLU DCD	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GFV-DCD-FECL	FULL ENT N/MIR CLU DCD	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GFV-DCD-FEM	FULL ENT MIR N/CLU DCD	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GFV-DCD-FEMCL	FULL ENT MIR CLU DCD	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GFV-DCD-FN	FULL NFS N/MIR N/CLU DCD	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GFV-DCD-FNCL	FULL NFS N/MIR CLU DCD	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GFV-DCD-FNM	FULL NFS MIR N/CLU DCD	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GFV-DCD-FNMCL	FULL NFS MIR CLU DCD	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GFV-DCD-TC	TRY CIFS N/MIR N/CLU DCD	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GFV-DCD-TCCL	TRY CIFS N/MIR CLU DCD	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GFV-DCD-TCM	TRY CIFS MIR N/CLU DCD	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GFV-DCD-TCMCL	TRY CIFS MIR CLU DCD	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GFV-DCD-TE	TRY ENT N/MIR N/CLU DCD	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GFV-DCD-TECL	TRY ENT N/MIR CLU DCD	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GFV-DCD-TEM	TRY ENT MIR N/CLU DCD	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GFV-DCD-TEMCL	TRY ENT MIR CLU DCD	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GFV-DCD-TN	TRY NFS N/MIR N/CLU DCD	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GFV-DCD-TNCL	TRY NFS N/MIR CLU DCD	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GFV-DCD-TNM	TRY NFS MIR N/CLU DCD	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GFV-DCD-TNMCL	TRY NFS MIR CLU DCD	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GFV-SWU-C-E	GFV SW UPG - CIFS TO ENT	\$0.00	D2	36%	\$0.00	\$4,392.00	\$3,660.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,392.00
5	GFV-SWU-FVA	GFV TO FVA SOFTWARE UPGRADE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GFV-SWU-N-E	GFV SW UPG - NFS TO ENT	\$0.00	D2	36%	\$0.00	\$4,392.00	\$3,660.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,392.00
5	GFVSWU-SC-CL	GFV UPG-SINGLE TO CL-CIFS	\$0.00	D2	36%	\$0.00	\$2,923.20	\$2,436.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,923.20
5	GFVSWU-SE-CL	GFV UPG-SINGLE TO CL-ENT	\$0.00	D2	36%	\$0.00	\$2,923.20	\$2,436.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,923.20
5	GFVSWU-SN-CL	GFV UPG-SINGLE TO CL-NFS	\$0.00	D2	36%	\$0.00	\$2,923.20	\$2,436.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,923.20
5	GNA6-12C-N1	GNA6 12-COP NODE 1 OF 2	\$0.00	D2	36%	\$0.00	\$7,200.00	\$6,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,200.00
5	GNA6-12C-N2	GNA6 12-COP NODE 2 OF 2	\$0.00	D2	36%	\$0.00	\$7,200.00	\$6,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,200.00
5	GNA6-4C-N1	GNA6 4-COP NODE 1 OF 2	\$0.00	D2	36%	\$0.00	\$4,680.00	\$3,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,680.00
5	GNA6-4C-N2	GNA6 4-COP NODE 2 OF 2	\$0.00	D2	36%	\$0.00	\$4,680.00	\$3,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,680.00
5	GNA7-4C-N1	GNA7 4-COP NODE 1 OF 2	\$32,500.00	D2	36%	\$20,800.00	\$4,680.00	\$3,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,680.00
5	GNA7-4C-N2	GNA7 4-COP NODE 2 OF 2	\$32,500.00	D2	36%	\$20,800.00	\$4,680.00	\$3,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,680.00
5	GNA-DCD-F	GNA FULL LIC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GNA-DCD-T	GNA TRY LIC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INV-BNDL1	MUST BE ORDERED WITH RP-BNDL1	\$37,500.00	D2	36%	\$24,000.00	\$10,980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,980.00
5	INV-BNDL2	MUST BE ORDERED WITH RP-BNDL2	\$40,000.00	D2	36%	\$25,600.00	\$10,980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,980.00
5	INV-BNDL3	MUST BE ORDERED WITH RP-BNDL3	\$45,000.00	D2	36%	\$28,800.00	\$10,980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,980.00
5	INV-BSV-BASE	INV-BSV BASE LICENSE	\$0.00	D2	36%	\$0.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	INV-BSV-BASEF	INV-BSV BASE LICENSE FOR CISCO PROMOTION	\$5,000.00	D2	36%	\$3,200.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	INV-BSV-DPC	INVISTA BASE LICENSE KIT	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INV-BSVT10LIC	INV-BSV 1TB(601-1000TB)	\$0.00	D2	36%	\$0.00	\$552.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$552.00
5	INV-BSVT11LIC	INV-BSV 1TB(1001-1500 TB)	\$2,350.00	D2	36%	\$1,504.00	\$540.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$540.50
5	INV-BSV-T1LIC	INV-BSV 1TB (0-14 TB)	\$0.00	D2	36%	\$0.00	\$920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$920.00
5	INV-BSV-T2LIC	INV-BSV 1TB (15-25 TB)	\$0.00	D2	36%	\$0.00	\$805.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$805.00
5	INV-BSV-T3LIC	INV-BSV 1TB (26-40 TB)	\$0.00	D2	36%	\$0.00	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$690.00
5	INV-BSV-T4LIC	INV-BSV 1TB (41-60 TB)	\$0.00	D2	36%	\$0.00	\$621.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$621.00
5	INV-BSV-T5LIC	INV-BSV 1TB (61-100 TB)	\$0.00	D2	36%	\$0.00	\$609.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$609.50
5	INV-BSV-T6LIC	INV-BSV 1TB (101-150 TB)	\$0.00	D2	36%	\$0.00	\$598.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$598.00
5	INV-BSV-T7LIC	INV-BSV 1TB (151-250 TB)	\$0.00	D2	36%	\$0.00	\$586.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$586.50
5	INV-BSV-T8LIC	INV-BSV 1TB (251-400 TB)	\$0.00	D2	36%	\$0.00	\$575.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$575.00
5	INV-BSV-T9LIC	INV-BSV 1TB(401-600 TB)	\$0.00	D2	36%	\$0.00	\$563.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$563.50
5	INV-CL-BASE	INV-CL BASE LICENSE	\$0.00	D2	36%	\$0.00	\$230.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$230.00
5	INV-CL-DPC	INVISTA CLONE LICENSE KIT	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INV-CL-T10LIC	INV-CL 1TB(601-1000TB)	\$0.00	D2	36%	\$0.00	\$264.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$264.50
5	INV-CL-T11LIC	INV-CL 1TB(1001-1500 TB)	\$990.00	D2	36%	\$633.60	\$227.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$227.70
5	INV-CL-T1LIC	INV-CL 1TB (0-14 TB)	\$0.00	D2	36%	\$0.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	INV-CL-T2LIC	INV-CL 1TB (15-25 TB)	\$0.00	D2	36%	\$0.00	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,035.00
5	INV-CL-T3LIC	INV-CL 1TB (26-40 TB)	\$0.00	D2	36%	\$0.00	\$920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$920.00
5	INV-CL-T4LIC	INV-CL 1TB (41-60 TB)	\$0.00	D2	36%	\$0.00	\$805.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$805.00
5	INV-CL-T5LIC	INV-CL 1TB (61-100 TB)	\$0.00	D2	36%	\$0.00	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$690.00
5	INV-CL-T6LIC	INV-CL 1TB (101-150 TB)	\$0.00	D2	36%	\$0.00	\$575.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$575.00
5	INV-CL-T7LIC	INV-CL 1TB (151-250 TB)	\$0.00	D2	36%	\$0.00	\$483.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$483.00
5	INV-CL-T8LIC	INV-CL 1TB (251-400 TB)	\$0.00	D2	36%	\$0.00	\$368.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$368.00
5	INV-CL-T9LIC	INV-CL 1TB(401-600 TB)	\$0.00	D2	36%	\$0.00	\$310.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$310.50
5	INV-MGMT-SW	INV MANAGEMENT SOFTWARE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INV-T1B2UP	INV BASE LIC UPG 1-2 T-1	\$0.00	D2	36%	\$0.00	\$27,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27,600.00
5	INV-T1B1LIC	INV BASE LIC 1 T-1 DPC	\$120,000.00	D2	36%	\$76,800.00	\$27,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27,600.00
5	INV-T1B2B4UP	INV BASE LIC UPG 2-4 T-1	\$0.00	D2	36%	\$0.00	\$55,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$55,200.00
5	INV-T1B2LIC	INV BASE LIC 2 T-1 DPC	\$240,000.00	D2	36%	\$153,600.00	\$55,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$55,200.00
5	INV-T1B4LIC	INV BASE LIC 4 T-1 DPC	\$480,000.00	D2	36%	\$307,200.00	\$110,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$110,400.00
5	INV-T1C1C2UP	INV CLONE LIC UPG 1-2 T-1	\$0.00	D2	36%	\$0.00	\$9,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,200.00
5	INV-T1C1LIC	INV CLONE LIC 1 T-1 DPC	\$40,000.00	D2	36%	\$25,600.00	\$9,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,200.00
5	INV-T1C2C4UP	INV CLONE LIC UPG 2-4 T-1	\$0.00	D2	36%	\$0.00	\$18,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,400.00
5	INV-T1C2LIC	INV CLONE LIC 2 T-1 DPC	\$80,000.00	D2	36%	\$51,200.00	\$18,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,400.00
5	INV-T1C4LIC	INV CLONE LIC 4 T-1 DPC	\$160,000.00	D2	36%	\$102,400.00	\$36,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36,800.00
5	IPCFT1-T4	CIFS, IP4700, T1-T4 UPG	\$0.00	D2	36%	\$0.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.00
5	IPCFT5-T12	CIFS, IP4700, T5-T12 UPG	\$0.00	D2	36%	\$0.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.00
5	IPFFT1-T4	IP4700 FTP ENBR UPG T1-T4	\$0.00	D2	36%	\$0.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	IPFPT5-T12	IP4700 FTP UPG T5-T12	\$0.00	D2	36%	\$0.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.00
5	IPNDT1-T4	NDMP, IP4700, T1-T4 UPG	\$0.00	D2	36%	\$0.00	\$46.80	\$0.00	\$0.00	\$0.00	\$0.00	\$46.80
5	IPNDT5-T12	NDMP, IP4700, T5-T12 UPG	\$0.00	D2	36%	\$0.00	\$167.40	\$0.00	\$0.00	\$0.00	\$0.00	\$167.40
5	IPNFT1-T4	NFS, IP4700, T1-T4 UPG	\$0.00	D2	36%	\$0.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.00
5	IPNFT5-T12	NFS, IP4700, T5-512 UPG	\$0.00	D2	36%	\$0.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.00
5	IPSVT1-T4	SNPVW/IP, IP4700, T1-T4 UPG	\$0.00	D2	36%	\$0.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$181.80
5	IPSVT5-T12	SNPVW/IP, IP4700, T5-T12UPG	\$0.00	D2	36%	\$0.00	\$376.20	\$0.00	\$0.00	\$0.00	\$0.00	\$376.20
5	MGRB200-DAE	NAVI MGR BASE - CX200 DAE	\$0.00	D2	36%	\$0.00	\$1,215.00	\$1,134.00	\$0.00	\$0.00	\$0.00	\$1,215.00
5	MGRB200-DPE	NAVI MGR BASE - CX200 DPE	\$0.00	D2	36%	\$0.00	\$245.00	\$228.00	\$0.00	\$0.00	\$0.00	\$245.00
5	MGRB200-KIT	NAVI MGR BASE MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGRBASEKIT303	MANAGER BASE V6.4 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGRBASEKIT308	MANAGER BASE V6.5 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGRBASEKIT402	MANAGER BASE V6.6 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGRBASEKIT407	MANAGER BASE MEDIA V6.7	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGRBASEKIT501	NAVI MANAGER BASE MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGRBASET1-T4	NAVI MGR BASE UPG T1-T4	\$0.00	D2	36%	\$0.00	\$180.00	\$168.00	\$0.00	\$0.00	\$0.00	\$180.00
5	MGRBASET5-T12	NAVI MGR BASE UPG T5-T12	\$0.00	D2	36%	\$0.00	\$270.00	\$252.00	\$0.00	\$0.00	\$0.00	\$270.00
5	MGRBASEUP-T1	BASE TO NAVIMGR UPG - T1	\$0.00	D2	36%	\$0.00	\$285.00	\$266.00	\$0.00	\$0.00	\$0.00	\$285.00
5	MGRBASEUP-T10	BASE TO NAVIMGR UPG - T10	\$0.00	D2	36%	\$0.00	\$3,345.00	\$3,122.00	\$0.00	\$0.00	\$0.00	\$3,345.00
5	MGRBASEUP-T11	BASE TO NAVIMGR UPG - T11	\$0.00	D2	36%	\$0.00	\$3,870.00	\$3,612.00	\$0.00	\$0.00	\$0.00	\$3,870.00
5	MGRBASEUP-T12	BASE TO NAVIMGR UPG - T12	\$0.00	D2	36%	\$0.00	\$4,395.00	\$4,102.00	\$0.00	\$0.00	\$0.00	\$4,395.00
5	MGRBASEUP-T2	BASE TO NAVIMGR UPG - T2	\$0.00	D2	36%	\$0.00	\$255.00	\$238.00	\$0.00	\$0.00	\$0.00	\$255.00
5	MGRBASEUP-T3	BASE TO NAVIMGR UPG - T3	\$0.00	D2	36%	\$0.00	\$225.00	\$210.00	\$0.00	\$0.00	\$0.00	\$225.00
5	MGRBASEUP-T4	BASE TO NAVIMGR UPG - T4	\$0.00	D2	36%	\$0.00	\$195.00	\$182.00	\$0.00	\$0.00	\$0.00	\$195.00
5	MGRBASEUP-T5	BASE TO NAVIMGR UPG - T5	\$0.00	D2	36%	\$0.00	\$720.00	\$672.00	\$0.00	\$0.00	\$0.00	\$720.00
5	MGRBASEUP-T6	BASE TO NAVIMGR UPG - T6	\$0.00	D2	36%	\$0.00	\$1,245.00	\$1,162.00	\$0.00	\$0.00	\$0.00	\$1,245.00
5	MGRBASEUP-T7	BASE TO NAVIMGR UPG - T7	\$0.00	D2	36%	\$0.00	\$1,770.00	\$1,652.00	\$0.00	\$0.00	\$0.00	\$1,770.00
5	MGRBASEUP-T8	BASE TO NAVIMGR UPG - T8	\$0.00	D2	36%	\$0.00	\$2,295.00	\$2,142.00	\$0.00	\$0.00	\$0.00	\$2,295.00
5	MGRBASEUP-T9	BASE TO NAVIMGR UPG - T9	\$0.00	D2	36%	\$0.00	\$2,820.00	\$2,632.00	\$0.00	\$0.00	\$0.00	\$2,820.00
5	MGR13-T31	NAVI MGR UPG T13-T31	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGR1-T4	NAVI MGR T1-T4	\$0.00	D2	36%	\$0.00	\$150.00	\$140.00	\$0.00	\$0.00	\$0.00	\$150.00
5	MGR5-T12	NAVI MGR T5-T12	\$0.00	D2	36%	\$0.00	\$739.80	\$0.00	\$0.00	\$0.00	\$0.00	\$739.80
5	MGR5-T31	NAVI MGR UPG T5-T31	\$0.00	D2	36%	\$0.00	\$795.00	\$742.00	\$0.00	\$0.00	\$0.00	\$795.00
5	MV400-KIT	MV/S CX400 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MV400-KIT303	CX400 MV V1.7 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MV400-KIT308	CX400 MV V1.8 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MV400-T1	MV/S CX400 TIER 1	\$0.00	D2	36%	\$0.00	\$4,869.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,869.00
5	MV400-T10	MV/S CX400 TIER 10	\$0.00	D2	36%	\$0.00	\$8,067.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,067.00
5	MV400-T11	MV/S CX400 TIER 11	\$0.00	D2	36%	\$0.00	\$8,067.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,067.00
5	MV400-T12	MV/S CX400 TIER 12	\$0.00	D2	36%	\$0.00	\$8,067.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,067.00
5	MV400T1-T4	MIRRMV/S CX400 UPG T1-T4	\$0.00	D2	36%	\$0.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$181.80
5	MV400-T2	MV/S CX400 TIER 2	\$0.00	D2	36%	\$0.00	\$5,891.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,891.00
5	MV400-T3	MV/S CX400 TIER 3	\$0.00	D2	36%	\$0.00	\$6,101.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,101.00
5	MV400-T4	MV/S CX400 TIER 4	\$0.00	D2	36%	\$0.00	\$6,311.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,311.00
5	MV400-T5	MV/S CX400 TIER 5	\$0.00	D2	36%	\$0.00	\$6,749.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,749.00
5	MV400T5-T12	MIRRORVIEW CX400 UPG T5-T12	\$0.00	D2	36%	\$0.00	\$376.20	\$0.00	\$0.00	\$0.00	\$0.00	\$376.20
5	MV400T5-T8	MV/S CX400 UPG T5-T8	\$0.00	D2	36%	\$0.00	\$376.20	\$0.00	\$0.00	\$0.00	\$0.00	\$376.20
5	MV400-T6	MV/S CX400 TIER 6	\$0.00	D2	36%	\$0.00	\$7,189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,189.00
5	MV400-T7	MV/S CX400 TIER 7	\$0.00	D2	36%	\$0.00	\$7,627.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,627.00
5	MV400-T8	MV/S CX400 TIER 8	\$0.00	D2	36%	\$0.00	\$8,067.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,067.00
5	MV400-T9	MV/S CX400 TIER 9	\$0.00	D2	36%	\$0.00	\$8,067.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,067.00
5	MV47-T01	MV/S FC4700 TIER 01	\$0.00	D2	36%	\$0.00	\$6,278.40	\$0.00	\$0.00	\$0.00	\$0.00	\$6,278.40
5	MV47-T02	MV/S FC4700 TIER 02	\$0.00	D2	36%	\$0.00	\$6,458.40	\$0.00	\$0.00	\$0.00	\$0.00	\$6,458.40
5	MV47-T03	MV/S FC4700 TIER 03	\$0.00	D2	36%	\$0.00	\$6,638.40	\$0.00	\$0.00	\$0.00	\$0.00	\$6,638.40
5	MV47-T04	MV/S FC4700 TIER 04	\$0.00	D2	36%	\$0.00	\$6,818.40	\$0.00	\$0.00	\$0.00	\$0.00	\$6,818.40
5	MV47-T05	MV/S FC4700 TIER 05	\$0.00	D2	36%	\$0.00	\$7,194.60	\$0.00	\$0.00	\$0.00	\$0.00	\$7,194.60
5	MV47-T06	MV/S FC4700 TIER 06	\$0.00	D2	36%	\$0.00	\$7,570.80	\$0.00	\$0.00	\$0.00	\$0.00	\$7,570.80
5	MV47-T07	MV/S FC4700 TIER 07	\$0.00	D2	36%	\$0.00	\$7,947.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,947.00
5	MV47-T08	MV/S FC4700 TIER 08	\$0.00	D2	36%	\$0.00	\$8,323.20	\$0.00	\$0.00	\$0.00	\$0.00	\$8,323.20
5	MV47-T09	MV/S FC4700 TIER 09	\$0.00	D2	36%	\$0.00	\$8,699.40	\$0.00	\$0.00	\$0.00	\$0.00	\$8,699.40
5	MV47-T10	MV/S FC4700 TIER 10	\$0.00	D2	36%	\$0.00	\$9,075.60	\$0.00	\$0.00	\$0.00	\$0.00	\$9,075.60
5	MV47-T11	MV/S FC4700 TIER 11	\$0.00	D2	36%	\$0.00	\$9,451.80	\$0.00	\$0.00	\$0.00	\$0.00	\$9,451.80
5	MV47-T12	MV/S FC4700 TIER 12	\$0.00	D2	36%	\$0.00	\$9,828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,828.00
5	MVA31	MIRRORVIEW A (ASYNC) FOR THE CX3-10	\$0.00	D2	36%	\$0.00	\$1,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,080.00
5	MVA32	MIRRORVIEW/A CX3-20	\$0.00	D2	36%	\$0.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	MVA34	MIRRORVIEW/A CX3-40	\$0.00	D2	36%	\$0.00	\$4,752.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,752.00
5	MVA38	MIRRORVIEW/A CX3-80	\$0.00	D2	36%	\$0.00	\$5,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,940.00
5	MVA3-KIT	MIRRORVIEW A MEDIA KIT	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVA400-T1	CX400 MIRRORVIEW/A TIER 1	\$0.00	D2	36%	\$0.00	\$4,262.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,262.00
5	MVA400-T10	CX400 MIRRORVIEW/A TIER 10	\$0.00	D2	36%	\$0.00	\$6,052.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,052.00
5	MVA400-T11	CX400 MIRRORVIEW/A TIER 11	\$0.00	D2	36%	\$0.00	\$6,052.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,052.00
5	MVA400-T12	CX400 MIRRORVIEW/A TIER 12	\$0.00	D2	36%	\$0.00	\$6,052.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,052.00
5	MVA400T1-T4	MV/A CX400 UPG T1-T4	\$0.00	D2	36%	\$0.00	\$135.00	\$0.00	\$0.00	\$0.00	\$0.00	\$135.00
5	MVA400-T2	CX400 MIRRORVIEW/A TIER 2	\$0.00	D2	36%	\$0.00	\$4,418.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,418.00
5	MVA400-T3	CX400 MIRRORVIEW/A TIER 3	\$0.00	D2	36%	\$0.00	\$4,577.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,577.00
5	MVA400-T4	CX400 MIRRORVIEW/A TIER 4	\$0.00	D2	36%	\$0.00	\$4,733.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,733.00
5	MVA400-T5	CX400 MIRRORVIEW/A TIER 5	\$0.00	D2	36%	\$0.00	\$5,064.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,064.00
5	MVA400T5-T8	MV/A CX400 UPG T5-T8	\$0.00	D2	36%	\$0.00	\$282.60	\$0.00	\$0.00	\$0.00	\$0.00	\$282.60
5	MVA400-T6	CX400 MIRRORVIEW/A TIER 6	\$0.00	D2	36%	\$0.00	\$5,393.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,393.00
5	MVA400-T7	CX400 MIRRORVIEW/A TIER 7	\$0.00	D2	36%	\$0.00	\$5,723.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,723.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	MVA400-T8	CX400 MIRRORVIEW/A TIER 8	\$0.00	D2	36%	\$6,052.00	\$0.00	\$6,052.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,052.00
5	MVA400-T9	CX400 MIRRORVIEW/A TIER 9	\$0.00	D2	36%	\$6,052.00	\$0.00	\$6,052.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,052.00
5	MVA4-120	MIRRORVIEW/A FOR CX4-120	\$0.00	D2	36%	\$0.00	\$1,260.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,260.00
5	MVA4-120UPG	MIRRORVIEW/A UPGRADE TO CX4-120C	\$0.00	D2	36%	\$0.00	\$756.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$756.00
5	MVA4-240	MIRRORVIEW/A FOR CX4-240	\$0.00	D2	36%	\$0.00	\$3,168.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,168.00
5	MVA4-240UPG	MIRRORVIEW/A UPGRADE TO CX4-240C	\$0.00	D2	36%	\$0.00	\$1,908.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,908.00
5	MVA4-480	MIRRORVIEW/A FOR CX4-480	\$0.00	D2	36%	\$0.00	\$6,336.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,336.00
5	MVA4-480UPG	MIRRORVIEW/A UPGRADE TO CX4-480C	\$0.00	D2	36%	\$0.00	\$3,816.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,816.00
5	MVA4-960	MIRRORVIEW/A FOR CX4-960	\$0.00	D2	36%	\$0.00	\$12,654.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,654.00
5	MVA4-960UPG	MIRRORVIEW/A UPGRADE TO CX4-960C	\$0.00	D2	36%	\$0.00	\$7,596.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,596.00
5	MVA600-T1	CX600 MIRRORVIEW/A TIER 1	\$0.00	D2	36%	\$0.00	\$5,494.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,494.00
5	MVA600-T10	CX600 MIRRORVIEW/A TIER10	\$0.00	D2	36%	\$0.00	\$7,945.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,945.00
5	MVA600-T11	CX600 MIRRORVIEW/A TIER11	\$0.00	D2	36%	\$0.00	\$8,274.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,274.00
5	MVA600-T12	CX600 MIRRORVIEW/A TIER12	\$0.00	D2	36%	\$0.00	\$8,604.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,604.00
5	MVA600-T13	CX600 MIRRORVIEW/A TIER13	\$0.00	D2	36%	\$0.00	\$8,604.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,604.00
5	MVA600-T14	CX600 MIRRORVIEW/A TIER14	\$0.00	D2	36%	\$0.00	\$8,604.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,604.00
5	MVA600-T15	CX600 MIRRORVIEW/A TIER15	\$0.00	D2	36%	\$0.00	\$8,604.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,604.00
5	MVA600-T16	CX600 MIRRORVIEW/A TIER16	\$0.00	D2	36%	\$0.00	\$8,604.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,604.00
5	MVA600-T17	CX600 MIRRORVIEW/A TIER17	\$0.00	D2	36%	\$0.00	\$8,604.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,604.00
5	MVA600-T18	CX600 MIRRORVIEW/A TIER18	\$0.00	D2	36%	\$0.00	\$8,604.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,604.00
5	MVA600-T19	CX600 MIRRORVIEW/A TIER19	\$0.00	D2	36%	\$0.00	\$8,604.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,604.00
5	MVA600T1-T4	MVA CX600 UPG T1-T4	\$0.00	D2	36%	\$0.00	\$135.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$135.00
5	MVA600-T2	CX600 MIRRORVIEW/A TIER 2	\$0.00	D2	36%	\$0.00	\$5,652.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,652.00
5	MVA600-T20	CX600 MIRRORVIEW/A TIER20	\$0.00	D2	36%	\$0.00	\$8,604.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,604.00
5	MVA600-T21	CX600 MIRRORVIEW/A TIER21	\$0.00	D2	36%	\$0.00	\$8,604.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,604.00
5	MVA600-T22	CX600 MIRRORVIEW/A TIER22	\$0.00	D2	36%	\$0.00	\$8,604.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,604.00
5	MVA600-T23	CX600 MIRRORVIEW/A TIER23	\$0.00	D2	36%	\$0.00	\$8,604.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,604.00
5	MVA600-T24	CX600 MIRRORVIEW/A TIER24	\$0.00	D2	36%	\$0.00	\$8,604.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,604.00
5	MVA600-T25	CX600 MIRRORVIEW/A TIER25	\$0.00	D2	36%	\$0.00	\$8,604.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,604.00
5	MVA600-T26	CX600 MIRRORVIEW/A TIER26	\$0.00	D2	36%	\$0.00	\$8,604.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,604.00
5	MVA600-T27	CX600 MIRRORVIEW/A TIER27	\$0.00	D2	36%	\$0.00	\$8,604.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,604.00
5	MVA600-T28	CX600 MIRRORVIEW/A TIER28	\$0.00	D2	36%	\$0.00	\$8,604.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,604.00
5	MVA600-T29	CX600 MIRRORVIEW/A TIER29	\$0.00	D2	36%	\$0.00	\$8,604.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,604.00
5	MVA600-T3	CX600 MIRRORVIEW/A TIER 3	\$0.00	D2	36%	\$0.00	\$5,809.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,809.00
5	MVA600-T30	CX600 MIRRORVIEW/A TIER30	\$0.00	D2	36%	\$0.00	\$8,604.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,604.00
5	MVA600-T31	CX600 MIRRORVIEW/A TIER31	\$0.00	D2	36%	\$0.00	\$8,604.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,604.00
5	MVA600-T4	CX600 MIRRORVIEW/A TIER 4	\$0.00	D2	36%	\$0.00	\$5,967.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,967.00
5	MVA600-T5	CX600 MIRRORVIEW/A TIER 5	\$0.00	D2	36%	\$0.00	\$6,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,296.00
5	MVA600T5-T12	MVA CX600 UPG T5-T12	\$0.00	D2	36%	\$0.00	\$282.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$282.60
5	MVA600-T6	CX600 MIRRORVIEW/A TIER 6	\$0.00	D2	36%	\$0.00	\$6,626.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,626.00
5	MVA600-T7	CX600 MIRRORVIEW/A TIER 7	\$0.00	D2	36%	\$0.00	\$6,955.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,955.00
5	MVA600-T8	CX600 MIRRORVIEW/A TIER 8	\$0.00	D2	36%	\$0.00	\$7,286.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,286.00
5	MVA600-T9	CX600 MIRRORVIEW/A TIER 9	\$0.00	D2	36%	\$0.00	\$7,615.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,615.00
5	MVAL31	MIRRORVIEW BUNDLE FOR THE CX3-10	\$0.00	D2	36%	\$0.00	\$1,890.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,890.00
5	MVAL32	MIRRORVW A/S BNDL CX3-20	\$0.00	D2	36%	\$0.00	\$4,716.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,716.00
5	MVAL34	MIRRORVW A/S BNDL CX3-40	\$0.00	D2	36%	\$0.00	\$8,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,280.00
5	MVAL38	MIRRORVW A/S BNDL CX3-80	\$0.00	D2	36%	\$0.00	\$10,368.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,368.00
5	MVAL400-T1	CX400 MVS+MVA BUNDLE T1	\$0.00	D2	36%	\$0.00	\$7,455.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,455.00
5	MVAL400-T10	CX400 MVS+MVA BUNDLE T10	\$0.00	D2	36%	\$0.00	\$10,563.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,563.00
5	MVAL400-T11	CX400 MVS+MVA BUNDLE T11	\$0.00	D2	36%	\$0.00	\$10,563.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,563.00
5	MVAL400-T12	CX400 MVS+MVA BUNDLE T12	\$0.00	D2	36%	\$0.00	\$10,563.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,563.00
5	MVAL400-T2	CX400 MVS+MVA BUNDLE T2	\$0.00	D2	36%	\$0.00	\$7,732.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,732.00
5	MVAL400-T3	CX400 MVS+MVA BUNDLE T3	\$0.00	D2	36%	\$0.00	\$8,009.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,009.00
5	MVAL400-T4	CX400 MVS+MVA BUNDLE T4	\$0.00	D2	36%	\$0.00	\$8,287.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,287.00
5	MVAL400-T5	CX400 MVS+MVA BUNDLE T5	\$0.00	D2	36%	\$0.00	\$8,856.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,856.00
5	MVAL400-T6	CX400 MVS+MVA BUNDLE T6	\$0.00	D2	36%	\$0.00	\$9,425.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,425.00
5	MVAL400-T7	CX400 MVS+MVA BUNDLE T7	\$0.00	D2	36%	\$0.00	\$9,995.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,995.00
5	MVAL400-T8	CX400 MVS+MVA BUNDLE T8	\$0.00	D2	36%	\$0.00	\$10,563.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,563.00
5	MVAL400-T9	CX400 MVS+MVA BUNDLE T9	\$0.00	D2	36%	\$0.00	\$10,563.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,563.00
5	MVAL4-120	MIRRORVIEW BUNDLE FOR CX4-120	\$0.00	D2	36%	\$0.00	\$2,232.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,232.00
5	MVAL4-120UPG	MIRRORVIEW BUNDLE UPGRADE TO CX4-120C	\$0.00	D2	36%	\$0.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	MVAL4-240	MIRRORVIEW BUNDLE FOR CX4-240	\$0.00	D2	36%	\$0.00	\$5,508.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,508.00
5	MVAL4-240UPG	MIRRORVIEW BUNDLE UPGRADE TO CX4-240C	\$0.00	D2	36%	\$0.00	\$3,312.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,312.00
5	MVAL4-480	MIRRORVIEW BUNDLE FOR CX4-480	\$0.00	D2	36%	\$0.00	\$11,016.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,016.00
5	MVAL4-480UPG	MIRRORVIEW BUNDLE UPGRADE TO CX4-480C	\$0.00	D2	36%	\$0.00	\$6,624.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,624.00
5	MVAL4-5UPG	CX4-CX5 MVS+MVA BUNDL UPG	\$0.00	D2	36%	\$0.00	\$3,132.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,132.00
5	MVAL4-7UPG	CX4-CX7 MVS+MVA BUNDL UPG	\$0.00	D2	36%	\$0.00	\$5,148.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,148.00
5	MVAL4-960	MIRRORVIEW BUNDLE FOR CX4-960	\$0.00	D2	36%	\$0.00	\$22,014.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22,014.00
5	MVAL4-960UPG	MIRRORVIEW BUNDLE UPGRADE TO CX4-960C	\$0.00	D2	36%	\$0.00	\$13,212.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,212.00
5	MVAL4T1-T4	CX4 MVS+MVA BUND UP T1-T4	\$0.00	D2	36%	\$0.00	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$237.60
5	MVAL4T5-T8	CX4 MVS+MVA BUND UP T5-T8	\$0.00	D2	36%	\$0.00	\$487.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$487.80
5	MVAL5-7UP	CX5-CX7 MVS+MVA BUNDL UPG	\$0.00	D2	36%	\$0.00	\$2,016.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,016.00
5	MVAL600-T1	CX600 MVS+MVA BUNDLE T1	\$0.00	D2	36%	\$0.00	\$9,618.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,618.00
5	MVAL600-T10	CX600 MVS+MVA BUNDLE T10	\$0.00	D2	36%	\$0.00	\$13,864.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,864.00
5	MVAL600-T11	CX600 MVS+MVA BUNDLE T11	\$0.00	D2	36%	\$0.00	\$14,434.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,434.00
5	MVAL600-T12	CX600 MVS+MVA BUNDLE T12	\$0.00	D2	36%	\$0.00	\$15,002.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,002.00
5	MVAL600-T13	CX600 MVS+MVA BUNDLE T13	\$0.00	D2	36%	\$0.00	\$15,002.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,002.00
5	MVAL600-T14	CX600 MVS+MVA BUNDLE T14	\$0.00	D2	36%	\$0.00	\$15,002.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,002.00
5	MVAL600-T15	CX600 MVS+MVA BUNDLE T15	\$0.00	D2	36%	\$0.00	\$15,002.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,002.00
5	MVAL600-T16	CX600 MVS+MVA BUNDLE T16	\$0.00	D2	36%	\$0.00	\$15,002.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,002.00

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	MVAL600-T17	CX600 MVS+MVA BUNDLE T17	\$0.00	D2	36%	\$0.00	\$15,002.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,002.00
5	MVAL600-T18	CX600 MVS+MVA BUNDLE T18	\$0.00	D2	36%	\$0.00	\$15,002.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,002.00
5	MVAL600-T19	CX600 MVS+MVA BUNDLE T19	\$0.00	D2	36%	\$0.00	\$15,002.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,002.00
5	MVAL600-T2	CX600 MVS+MVA BUNDLE T2	\$0.00	D2	36%	\$0.00	\$9,895.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,895.00
5	MVAL600-T20	CX600 MVS+MVA BUNDLE T20	\$0.00	D2	36%	\$0.00	\$15,002.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,002.00
5	MVAL600-T21	CX600 MVS+MVA BUNDLE T21	\$0.00	D2	36%	\$0.00	\$15,002.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,002.00
5	MVAL600-T22	CX600 MVS+MVA BUNDLE T22	\$0.00	D2	36%	\$0.00	\$15,002.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,002.00
5	MVAL600-T23	CX600 MVS+MVA BUNDLE T23	\$0.00	D2	36%	\$0.00	\$15,002.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,002.00
5	MVAL600-T24	CX600 MVS+MVA BUNDLE T24	\$0.00	D2	36%	\$0.00	\$15,002.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,002.00
5	MVAL600-T25	CX600 MVS+MVA BUNDLE T25	\$0.00	D2	36%	\$0.00	\$15,002.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,002.00
5	MVAL600-T26	CX600 MVS+MVA BUNDLE T26	\$0.00	D2	36%	\$0.00	\$15,002.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,002.00
5	MVAL600-T27	CX600 MVS+MVA BUNDLE T27	\$0.00	D2	36%	\$0.00	\$15,002.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,002.00
5	MVAL600-T28	CX600 MVS+MVA BUNDLE T28	\$0.00	D2	36%	\$0.00	\$15,002.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,002.00
5	MVAL600-T29	CX600 MVS+MVA BUNDLE T29	\$0.00	D2	36%	\$0.00	\$15,002.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,002.00
5	MVAL600-T3	CX600 MVS+MVA BUNDLE T3	\$0.00	D2	36%	\$0.00	\$10,172.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,172.00
5	MVAL600-T30	CX600 MVS+MVA BUNDLE T30	\$0.00	D2	36%	\$0.00	\$15,002.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,002.00
5	MVAL600-T31	CX600 MVS+MVA BUNDLE T31	\$0.00	D2	36%	\$0.00	\$15,002.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,002.00
5	MVAL600-T4	CX600 MVS+MVA BUNDLE T4	\$0.00	D2	36%	\$0.00	\$10,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,450.00
5	MVAL600-T5	CX600 MVS+MVA BUNDLE T5	\$0.00	D2	36%	\$0.00	\$11,019.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,019.00
5	MVAL600-T6	CX600 MVS+MVA BUNDLE T6	\$0.00	D2	36%	\$0.00	\$11,588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,588.00
5	MVAL600-T7	CX600 MVS+MVA BUNDLE T7	\$0.00	D2	36%	\$0.00	\$12,158.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,158.00
5	MVAL600-T8	CX600 MVS+MVA BUNDLE T8	\$0.00	D2	36%	\$0.00	\$12,726.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,726.00
5	MVAL600-T9	CX600 MVS+MVA BUNDLE T9	\$0.00	D2	36%	\$0.00	\$13,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,296.00
5	MVAL6-7UP	CX6-CX7 MVS+MVA BUNDL UPG	\$0.00	D2	36%	\$0.00	\$4,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,140.00
5	MVAL6T1-T4	CX6 MVS+MVA BUND UP T1-T4	\$0.00	D2	36%	\$0.00	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$237.60
5	MVAL6T5-T12	CX6 MVS+MVA BND UP T5-T12	\$0.00	D2	36%	\$0.00	\$630.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$630.00
5	MV-CEM-31	MIRRORVIEW/CE (MS CLUSTERS) FOR CX3-10	\$0.00	D2	36%	\$0.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00
5	MV-CEM-32	MIRRORVIEW/CE (MS CLUSTERS) FOR CX3-20	\$0.00	D2	36%	\$0.00	\$720.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$720.00
5	MV-CEM-34	MIRRORVIEW/CE (MS CLUSTERS) FOR CX3-40	\$0.00	D2	36%	\$0.00	\$1,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,080.00
5	MV-CEM-38	MIRRORVIEW/CE (MS CLUSTERS) FOR CX3-80	\$0.00	D2	36%	\$0.00	\$1,260.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,260.00
5	MV-CEM4-120	MIRRORVIEW/CE SW APPLICATION FOR CX4-120	\$0.00	D2	36%	\$0.00	\$432.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$432.00
5	MVCEM4-120UPG	MIRRORVIEW/CE UPGRADE TO CX4-120C	\$0.00	D2	36%	\$0.00	\$259.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$259.20
5	MV-CEM4-240	MIRRORVIEW/CE SW APPLICATION FOR CX4-240	\$0.00	D2	36%	\$0.00	\$846.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$846.00
5	MVCEM4-240UPG	MIRRORVIEW/CE UPGRADE TO CX4-240C	\$0.00	D2	36%	\$0.00	\$507.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$507.60
5	MV-CEM4-480	MIRRORVIEW/CE SW APPLICATION FOR CX4-480	\$0.00	D2	36%	\$0.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	MVCEM4-480UPG	MIRRORVIEW/CE UPGRADE TO CX4-480C	\$0.00	D2	36%	\$0.00	\$972.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$972.00
5	MV-CEM4-960	MIRRORVIEW/CE SW APPLICATION FOR CX4-960	\$0.00	D2	36%	\$0.00	\$2,484.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,484.00
5	MVCEM4-960UPG	MIRRORVIEW/CE UPGRADE TO CX4-960C	\$0.00	D2	36%	\$0.00	\$1,490.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,490.40
5	MV-KIT	MV/S CX600 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MV-KIT303	MIRRORVIEW MEDIA 1.7	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MV-KIT308	MIRRORVIEW V1.8 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVS31	MIRRORVIEW SYNC FOR THE CX3-10	\$0.00	D2	36%	\$0.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,440.00
5	MVS32	MIRRORVIEW SYNC CX3-20	\$0.00	D2	36%	\$0.00	\$3,582.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,582.00
5	MVS34	MIRRORVIEW SYNC CX3-40	\$0.00	D2	36%	\$0.00	\$6,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,300.00
5	MVS38	MIRRORVIEW SYNC CX3-80	\$0.00	D2	36%	\$0.00	\$7,875.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,875.00
5	MVS4-120	MIRRORVIEW/S FOR CX4-120	\$0.00	D2	36%	\$0.00	\$1,692.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,692.00
5	MVS4-120UPG	MIRRORVIEW/S UPGRADE TO CX4-120C	\$0.00	D2	36%	\$0.00	\$1,026.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,026.00
5	MVS4-240	MIRRORVIEW/S FOR CX4-240	\$0.00	D2	36%	\$0.00	\$4,194.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,194.00
5	MVS4-240UPG	MIRRORVIEW/S UPGRADE TO CX4-240C	\$0.00	D2	36%	\$0.00	\$2,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,520.00
5	MVS4-480	MIRRORVIEW/S FOR CX4-480	\$0.00	D2	36%	\$0.00	\$8,406.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,406.00
5	MVS4-480UPG	MIRRORVIEW/S UPGRADE TO CX4-480C	\$0.00	D2	36%	\$0.00	\$5,058.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,058.00
5	MVS4-960	MIRRORVIEW/S FOR CX4-960	\$0.00	D2	36%	\$0.00	\$16,794.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,794.00
5	MVS4-960UPG	MIRRORVIEW/S UPGRADE TO CX4-960C	\$0.00	D2	36%	\$0.00	\$10,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,080.00
5	MVS4-AL-T1	CX400 MVS TO BDLE UPG T1	\$0.00	D2	36%	\$0.00	\$3,207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,207.00
5	MVS4-AL-T10	CX400 MVS TO BDLE UPG T10	\$0.00	D2	36%	\$0.00	\$4,530.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,530.00
5	MVS4-AL-T11	CX400 MVS TO BDLE UPG T11	\$0.00	D2	36%	\$0.00	\$4,530.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,530.00
5	MVS4-AL-T12	CX400 MVS TO BDLE UPG T12	\$0.00	D2	36%	\$0.00	\$4,530.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,530.00
5	MVS4-AL-T2	CX400 MVS TO BDLE UPG T2	\$0.00	D2	36%	\$0.00	\$3,321.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,321.00
5	MVS4-AL-T3	CX400 MVS TO BDLE UPG T3	\$0.00	D2	36%	\$0.00	\$3,434.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,434.00
5	MVS4-AL-T4	CX400 MVS TO BDLE UPG T4	\$0.00	D2	36%	\$0.00	\$3,548.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,548.00
5	MVS4-AL-T5	CX400 MVS TO BDLE UPG T5	\$0.00	D2	36%	\$0.00	\$3,793.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,793.00
5	MVS4-AL-T6	CX400 MVS TO BDLE UPG T6	\$0.00	D2	36%	\$0.00	\$4,039.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,039.00
5	MVS4-AL-T7	CX400 MVS TO BDLE UPG T7	\$0.00	D2	36%	\$0.00	\$4,284.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,284.00
5	MVS4-AL-T8	CX400 MVS TO BDLE UPG T8	\$0.00	D2	36%	\$0.00	\$4,530.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,530.00
5	MVS4-AL-T9	CX400 MVS TO BDLE UPG T9	\$0.00	D2	36%	\$0.00	\$4,530.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,530.00
5	MVS500-REP	MIRRORVIEW/S NS REP DISC	\$0.00	D2	36%	\$0.00	\$5,202.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,202.00
5	MVS6-AL-T1	CX600 MVS TO BDLE UPG T1	\$0.00	D2	36%	\$0.00	\$4,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,150.00
5	MVS6-AL-T10	CX600 MVS TO BDLE UPG T10	\$0.00	D2	36%	\$0.00	\$5,964.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,964.00
5	MVS6-AL-T11	CX600 MVS TO BDLE UPG T11	\$0.00	D2	36%	\$0.00	\$6,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,210.00
5	MVS6-AL-T12	CX600 MVS TO BDLE UPG T12	\$0.00	D2	36%	\$0.00	\$6,455.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,455.00
5	MVS6-AL-T13	CX600 MVS TO BDLE UPG T13	\$0.00	D2	36%	\$0.00	\$6,455.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,455.00
5	MVS6-AL-T14	CX600 MVS TO BDLE UPG T14	\$0.00	D2	36%	\$0.00	\$6,455.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,455.00
5	MVS6-AL-T15	CX600 MVS TO BDLE UPG T15	\$0.00	D2	36%	\$0.00	\$6,455.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,455.00
5	MVS6-AL-T16	CX600 MVS TO BDLE UPG T16	\$0.00	D2	36%	\$0.00	\$6,455.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,455.00
5	MVS6-AL-T17	CX600 MVS TO BDLE UPG T17	\$0.00	D2	36%	\$0.00	\$6,455.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,455.00
5	MVS6-AL-T18	CX600 MVS TO BDLE UPG T18	\$0.00	D2	36%	\$0.00	\$6,455.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,455.00
5	MVS6-AL-T19	CX600 MVS TO BDLE UPG T19	\$0.00	D2	36%	\$0.00	\$6,455.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,455.00
5	MVS6-AL-T2	CX600 MVS TO BDLE UPG T2	\$0.00	D2	36%	\$0.00	\$4,263.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,263.00
5	MVS6-AL-T20	CX600 MVS TO BDLE UPG T20	\$0.00	D2	36%	\$0.00	\$6,455.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,455.00
5	MVS6-AL-T21	CX600 MVS TO BDLE UPG T21	\$0.00	D2	36%	\$0.00	\$6,455.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,455.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	MVS6-AL-T22	CX600 MVS TO BDLE UPG T22	\$0.00	D2	36%	\$0.00	\$6,455.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,455.00
5	MVS6-AL-T23	CX600 MVS TO BDLE UPG T23	\$0.00	D2	36%	\$0.00	\$6,455.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,455.00
5	MVS6-AL-T24	CX600 MVS TO BDLE UPG T24	\$0.00	D2	36%	\$0.00	\$6,455.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,455.00
5	MVS6-AL-T25	CX600 MVS TO BDLE UPG T25	\$0.00	D2	36%	\$0.00	\$6,455.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,455.00
5	MVS6-AL-T26	CX600 MVS TO BDLE UPG T26	\$0.00	D2	36%	\$0.00	\$6,455.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,455.00
5	MVS6-AL-T27	CX600 MVS TO BDLE UPG T27	\$0.00	D2	36%	\$0.00	\$6,455.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,455.00
5	MVS6-AL-T28	CX600 MVS TO BDLE UPG T28	\$0.00	D2	36%	\$0.00	\$6,455.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,455.00
5	MVS6-AL-T29	CX600 MVS TO BDLE UPG T29	\$0.00	D2	36%	\$0.00	\$6,455.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,455.00
5	MVS6-AL-T3	CX600 MVS TO BDLE UPG T3	\$0.00	D2	36%	\$0.00	\$4,376.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,376.00
5	MVS6-AL-T30	CX600 MVS TO BDLE UPG T30	\$0.00	D2	36%	\$0.00	\$6,455.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,455.00
5	MVS6-AL-T31	CX600 MVS TO BDLE UPG T31	\$0.00	D2	36%	\$0.00	\$6,455.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,455.00
5	MVS6-AL-T4	CX600 MVS TO BDLE UPG T4	\$0.00	D2	36%	\$0.00	\$4,490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,490.00
5	MVS6-AL-T5	CX600 MVS TO BDLE UPG T5	\$0.00	D2	36%	\$0.00	\$4,736.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,736.00
5	MVS6-AL-T6	CX600 MVS TO BDLE UPG T6	\$0.00	D2	36%	\$0.00	\$4,981.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,981.00
5	MVS6-AL-T7	CX600 MVS TO BDLE UPG T7	\$0.00	D2	36%	\$0.00	\$5,228.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,228.00
5	MVS6-AL-T8	CX600 MVS TO BDLE UPG T8	\$0.00	D2	36%	\$0.00	\$5,473.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,473.00
5	MVS6-AL-T9	CX600 MVS TO BDLE UPG T9	\$0.00	D2	36%	\$0.00	\$5,719.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,719.00
5	MVS700-REP	MIRRORVIEW/S NS REP DISC	\$0.00	D2	36%	\$0.00	\$7,218.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,218.00
5	MV-T1	MV/S CX600 TIER1	\$0.00	D2	36%	\$0.00	\$7,325.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,325.00
5	MV-T10	MV/S CX600 TIER10	\$0.00	D2	36%	\$0.00	\$10,588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,588.00
5	MV-T11	MV/S CX600 TIER11	\$0.00	D2	36%	\$0.00	\$11,028.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,028.00
5	MV-T12	MV/S CX600 TIER12	\$0.00	D2	36%	\$0.00	\$11,466.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,466.00
5	MV-T13	MV/S CX600 TIER 13	\$0.00	D2	36%	\$0.00	\$11,466.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,466.00
5	MV-T14	MV/S CX600 TIER 14	\$0.00	D2	36%	\$0.00	\$11,466.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,466.00
5	MV-T15	MV/S CX600 TIER 15	\$0.00	D2	36%	\$0.00	\$11,466.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,466.00
5	MV-T16	MV/S CX600 TIER 16	\$0.00	D2	36%	\$0.00	\$11,466.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,466.00
5	MV-T17	MV/S CX600 TIER 17	\$0.00	D2	36%	\$0.00	\$11,466.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,466.00
5	MV-T18	MV/S CX600 TIER 18	\$0.00	D2	36%	\$0.00	\$11,466.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,466.00
5	MV-T19	MV/S CX600 TIER 19	\$0.00	D2	36%	\$0.00	\$11,466.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,466.00
5	MVT1-T4	MV/S CX600 UPG T1-T4	\$0.00	D2	36%	\$0.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$181.80
5	MV-T2	MV/S CX600 TIER2	\$0.00	D2	36%	\$0.00	\$7,535.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,535.00
5	MV-T20	MV/S CX600 TIER 20	\$0.00	D2	36%	\$0.00	\$11,466.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,466.00
5	MV-T21	MV/S CX600 TIER 21	\$0.00	D2	36%	\$0.00	\$11,466.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,466.00
5	MV-T22	MV/S CX600 TIER 22	\$0.00	D2	36%	\$0.00	\$11,466.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,466.00
5	MV-T23	MV/S CX600 TIER 23	\$0.00	D2	36%	\$0.00	\$11,466.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,466.00
5	MV-T24	MV/S CX600 TIER 24	\$0.00	D2	36%	\$0.00	\$11,466.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,466.00
5	MV-T25	MV/S CX600 TIER 25	\$0.00	D2	36%	\$0.00	\$11,466.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,466.00
5	MV-T26	MV/S CX600 TIER 26	\$0.00	D2	36%	\$0.00	\$11,466.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,466.00
5	MV-T27	MV/S CX600 TIER 27	\$0.00	D2	36%	\$0.00	\$11,466.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,466.00
5	MV-T28	MV/S CX600 TIER 28	\$0.00	D2	36%	\$0.00	\$11,466.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,466.00
5	MV-T29	MV/S CX600 TIER 29	\$0.00	D2	36%	\$0.00	\$11,466.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,466.00
5	MV-T3	MV/S CX600 TIER3	\$0.00	D2	36%	\$0.00	\$7,745.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,745.00
5	MV-T30	MV/S CX600 TIER 30	\$0.00	D2	36%	\$0.00	\$11,466.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,466.00
5	MV-T31	MV/S CX600 TIER 31	\$0.00	D2	36%	\$0.00	\$11,466.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,466.00
5	MV-T4	MV/S CX600 TIER4	\$0.00	D2	36%	\$0.00	\$7,955.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,955.00
5	MV-T5	MV/S CX600 TIER5	\$0.00	D2	36%	\$0.00	\$8,394.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,394.00
5	MVT5-T12	MV/S CX600 UPG T5-T12	\$0.00	D2	36%	\$0.00	\$376.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$376.20
5	MVT5-T31	MIRRORVIEW UPG T5-T31	\$0.00	D2	36%	\$0.00	\$376.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$376.20
5	MV-T6	MV/S CX600 TIER6	\$0.00	D2	36%	\$0.00	\$8,833.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,833.00
5	MV-T7	MV/S CX600 TIER7	\$0.00	D2	36%	\$0.00	\$9,272.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,272.00
5	MV-T8	MV/S CX600 TIER8	\$0.00	D2	36%	\$0.00	\$9,710.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,710.00
5	MV-T9	MV/S CX600 TIER9	\$0.00	D2	36%	\$0.00	\$10,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,150.00
5	MVX4-X6UP-T1	MIRRORVIEW CX400-CX600 UPG TIER 1	\$0.00	D2	36%	\$0.00	\$3,835.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,835.80
5	MVX4-X6UP-T10	MIRRORVIEW CX400-CX600 UPG TIER 10	\$0.00	D2	36%	\$0.00	\$5,293.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,293.80
5	MVX4-X6UP-T11	MIRRORVIEW CX400-CX600 UPG TIER 11	\$0.00	D2	36%	\$0.00	\$5,488.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,488.20
5	MVX4-X6UP-T12	MIRRORVIEW CX400-CX600 UPG TIER 12	\$0.00	D2	36%	\$0.00	\$5,682.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,682.60
5	MVX4-X6UP-T2	MIRRORVIEW CX400-CX600 UPG TIER 2	\$0.00	D2	36%	\$0.00	\$3,933.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,933.00
5	MVX4-X6UP-T3	MIRRORVIEW CX400-CX600 UPG TIER 3	\$0.00	D2	36%	\$0.00	\$4,030.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,030.20
5	MVX4-X6UP-T4	MIRRORVIEW CX400-CX600 UPG TIER 4	\$0.00	D2	36%	\$0.00	\$4,127.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,127.40
5	MVX4-X6UP-T5	MIRRORVIEW CX400-CX600 UPG TIER 5	\$0.00	D2	36%	\$0.00	\$4,321.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,321.80
5	MVX4-X6UP-T6	MIRRORVIEW CX400-CX600 UPG TIER 6	\$0.00	D2	36%	\$0.00	\$4,516.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,516.20
5	MVX4-X6UP-T7	MIRRORVIEW CX400-CX600 UPG TIER 7	\$0.00	D2	36%	\$0.00	\$4,710.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,710.60
5	MVX4-X6UP-T8	MIRRORVIEW CX400-CX600 UPG TIER 8	\$0.00	D2	36%	\$0.00	\$4,905.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,905.00
5	MVX4-X6UP-T9	MIRRORVIEW CX400-CX600 UPG TIER 9	\$0.00	D2	36%	\$0.00	\$5,099.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,099.40
5	NAS-MGR-L	MANAGER ADVANCED EDITION	\$11,600.00	D2	36%	\$7,424.00	\$2,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,088.00
5	NAS-MGR-L-U	MANAGER ADVANCED EDITION	\$11,600.00	D2	36%	\$7,424.00	\$2,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,088.00
5	NAS-MGR-PKG	NAS MGR ADD NAVI DISC PKG	\$9,300.00	D2	36%	\$5,952.00	\$1,674.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,674.00
5	NAV2-3UP-DP	CX200-CX300 DEPT UPGRADE	\$0.00	D2	36%	\$0.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$540.00
5	NAV2-3UP-EN	CX200-CX300 ENT UPGRADE	\$0.00	D2	36%	\$0.00	\$810.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$810.00
5	NAV2-3UP-WG	CX200-CX300 WG UPGRADE	\$0.00	D2	36%	\$0.00	\$202.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$202.50
5	NAV300-DP	CX300 NAVI DEPARTMENTAL	\$0.00	D2	36%	\$0.00	\$1,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,080.00
5	NAV300-DP-EN	CX300 DEPT TO ENT. UPGRAD	\$0.00	D2	36%	\$0.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$540.00
5	NAV300-EN	CX300 NAVI ENTERPRISE	\$0.00	D2	36%	\$0.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	NAV300-WG	CX300 NAVI WORKGROUP	\$0.00	D2	36%	\$0.00	\$405.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$405.00
5	NAV300-WG-DP	CX300 WG TO DEPT UPGRADE	\$0.00	D2	36%	\$0.00	\$675.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$675.00
5	NAV300-WG-EN	CX300 WG TO ENT. UPGRAD	\$0.00	D2	36%	\$0.00	\$1,215.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,215.00
5	NAV31-DP	NAVI Mgr Dept Lic CX3-10	\$0.00	D2	36%	\$0.00	\$1,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,080.00
5	NAV31-DP-EN	NAVI MGR DP TO EN Lic Upg CX3-10	\$3,000.00	D2	36%	\$1,920.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$540.00
5	NAV31-EN	NAVI MGR ENTERPRISE LICENSE FOR CX3-10	\$0.00	D2	36%	\$0.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	NAV31-WG	NAVI Mgr Wkg Lic CX3-10	\$0.00	D2	36%	\$0.00	\$405.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$405.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	NAV31-WG-DP	NAVI MGR WG TO DP UPGRD LIC FOR CX3-10	\$0.00	D2	36%	\$0.00	\$675.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$675.00
5	NAV31-WG-EN	NAVI MGR WG TO EN Lic Upgr CX3-10	\$0.00	D2	36%	\$0.00	\$1,215.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,215.00
5	NAV32-DP	NAVI MGR CX3-20 DEPT LIC	\$0.00	D2	36%	\$0.00	\$3,708.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,708.00
5	NAV32-DP-EN	NAVI CX3-20 DP TO EN UPGR	\$0.00	D2	36%	\$0.00	\$1,872.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,872.00
5	NAV32-EN	NAVI MGR CX3-20 ENTPR LIC	\$0.00	D2	36%	\$0.00	\$5,580.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,580.00
5	NAV32-WG	NAVI MGR CX3-20 WKGRP LIC	\$0.00	D2	36%	\$0.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	NAV32-WG-DP	NAVI CX3-20 WG TO DP UPG	\$0.00	D2	36%	\$0.00	\$2,358.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,358.00
5	NAV32-WG-EN	NAVI CX3-20 WG TO EN UPGR	\$0.00	D2	36%	\$0.00	\$4,230.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,230.00
5	NAV34-DP	NAVI MGR CX3-40 DEPT LIC	\$0.00	D2	36%	\$0.00	\$7,056.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,056.00
5	NAV34-DP-EN	NAVI CX3-40 DP TO EN UPGR	\$0.00	D2	36%	\$0.00	\$3,780.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,780.00
5	NAV34-EN	NAVI MGR CX3-40 ENTPR LIC	\$0.00	D2	36%	\$0.00	\$10,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,440.00
5	NAV34-WG	NAVI MGR CX3-40 WKGRP LIC	\$0.00	D2	36%	\$0.00	\$3,870.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,870.00
5	NAV34-WG-DP	NAVI CX3-40 WG TO DP UPG	\$0.00	D2	36%	\$0.00	\$3,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,960.00
5	NAV34-WG-EN	NAVI CX3-40 WG TO EN UPGR	\$0.00	D2	36%	\$0.00	\$7,740.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,740.00
5	NAV38-DP	NAVI MGR CX3-80 DEPT LIC	\$0.00	D2	36%	\$0.00	\$8,820.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,820.00
5	NAV38-DP-EN	NAVI CX3-80 DP TO EN UPGR	\$0.00	D2	36%	\$0.00	\$4,716.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,716.00
5	NAV38-EN	NAVI MGR CX3-80 ENTPR LIC	\$0.00	D2	36%	\$0.00	\$13,068.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,068.00
5	NAV38-WG	NAVI MGR CX3-80 WKGRP LIC	\$0.00	D2	36%	\$0.00	\$4,842.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,842.00
5	NAV38-WG-DP	NAVI CX3-80 WG TO DP UPG	\$0.00	D2	36%	\$0.00	\$4,950.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,950.00
5	NAV38-WG-EN	NAVI CX3-80 WG TO EN UPGR	\$0.00	D2	36%	\$0.00	\$9,666.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,666.00
5	NAV3I-SIUP	NAVI 300I TO 500I UPGRADE	\$0.00	D2	36%	\$0.00	\$2,880.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,880.00
5	NAV4-120	Navii/Uni CX4-120	\$0.00	D2	36%	\$0.00	\$855.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$855.90
5	NAV4-120UPG	NAVI/Uni BLOCK Upg CX4-120	\$0.00	D2	36%	\$0.00	\$564.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$564.30
5	NAV4-240	Navii/Uni CX4-240	\$0.00	D2	36%	\$0.00	\$2,992.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,992.50
5	NAV4-240UPG	NAVI/Uni BLOCK Upg CX4-240	\$0.00	D2	36%	\$0.00	\$1,795.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,795.50
5	NAV4-480	Navii/Uni CX4-480	\$0.00	D2	36%	\$0.00	\$9,537.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,537.30
5	NAV4-480UPG	NAVI/Uni BLOCK Upg CX4-480	\$0.00	D2	36%	\$0.00	\$5,722.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,722.20
5	NAV4-960	Navii/Uni CX4-960	\$0.00	D2	36%	\$0.00	\$15,817.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,817.50
5	NAV4-960UPG	NAVI/Uni BLOCK Upg CX4-960	\$0.00	D2	36%	\$0.00	\$9,490.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,490.50
5	NAVAGT-AIX	NAVISPHERE AGENT AIX	\$1,200.00	D2	36%	\$768.00	\$225.00	\$210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$225.00
5	NAVAGT-AIX303	AIX AGENT V6.4 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-AIX308	AIX AGENT V6.5 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-AIX402	AIX AGENT V6.6 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-AIX407	AIX AGENT V6.7 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-AIX501	AIX AGENT V6.16 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-AIXKIT	NAVI AGENT AIX MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-HP	NAVISPHERE AGENT HPUNIX	\$1,200.00	D2	36%	\$768.00	\$225.00	\$210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$225.00
5	NAVAGT-HP303	HPUNIX AGENT V6.4 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-HP308	HPUNIX AGENT V6.5 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-HP402	HP AGENT V6.6 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-HP407	HPUNIX AGENT V6.7 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-HP501	HPUNIX AGENT V6.16 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-HPKIT	NAVI AGENT HPUNIX MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-IRX	NAVISPHERE AGENT IRIX	\$1,200.00	D2	36%	\$768.00	\$225.00	\$210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$225.00
5	NAVAGT-IRX303	IRIX AGENT V6.4 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-IRX308	IRIX AGENT V6.5 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-IRX402	IRIX AGENT V6.6 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-IRX407	IRIX AGENT V6.7 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-IRX501	IRIX AGENT V6.16 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-IRXKIT	NAVI AGENT IRIX MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-LNX	NAVISPHERE AGENT LINUX	\$550.00	D2	36%	\$352.00	\$102.00	\$95.00	\$0.00	\$0.00	\$0.00	\$0.00	\$102.00
5	NAVAGT-LNX303	LINUX AGENT V6.4 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-LNX308	LINUX AGENT V6.5 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-LNX402	LINUX AGENT V6.6 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-LNX407	LINUX AGENT V6.7 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-LNX501	LINUX AGENT V6.16 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-LNXKIT	NAVI AGENT LINUX MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-NW	NAVISPHERE AGENT NETWORK	\$550.00	D2	36%	\$352.00	\$102.00	\$95.00	\$0.00	\$0.00	\$0.00	\$0.00	\$102.00
5	NAVAGT-NW303	NETWARE AGENT V6.4 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-NW308	NETWARE AGENT V6.5 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-NW402	NETWARE AGENT V6.6 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-NW407	NETWARE AGENT V6.7 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-NW501	NETWARE AGENT V6.16 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-NWKIT	NAVI AGENT NETWORK MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-SUN	NAVISPHERE AGENT SUN	\$1,200.00	D2	36%	\$768.00	\$225.00	\$210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$225.00
5	NAVAGT-SUN303	SUN AGENT V6.4 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-SUN308	SUN AGENT V6.5 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-SUN402	SUN AGENT V6.6 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-SUN407	SUN AGENT V6.7 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-SUN501	SUN AGENT V6.16 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-SUNKIT	NAVI AGENT SUN MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-VMW	NAVI AGENT VMWARE	\$550.00	D2	36%	\$352.00	\$99.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$99.00
5	NAVAGT-VMWKIT	NAVI AGENT VMWARE MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-WIN	NAVISPHERE AGENT NT/W2K	\$550.00	D2	36%	\$352.00	\$102.00	\$95.00	\$0.00	\$0.00	\$0.00	\$0.00	\$102.00
5	NAVAGT-WIN303	WINDOWS AGENT V6.4 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-WIN308	WINDOWS AGENT V6.5 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-WIN402	WINDOWS AGENT V6.6 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-WIN407	WINDOWS AGENT V6.7 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-WIN501	WINDOWS AGENT V6.16 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-WINKIT	NAVI AGENT WINDOWS MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	NAVAG-WINIKIT	NAVI AGENT WINDOWS MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVATF-AIX	NAVISPHERE ATF FOR AIX	\$1,940.00	D2	36%	\$1,241.60	\$375.00	\$350.00	\$0.00	\$0.00	\$0.00	\$375.00
5	NAVAYZ2-3UP	ANALYZER CX2 TO CX3 UPG	\$1,600.00	D2	36%	\$1,024.00	\$288.00	\$0.00	\$0.00	\$0.00	\$0.00	\$288.00
5	NAVAYZ2-5UP	ANALYZER CX2 TO CX5 UPG	\$14,650.00	D2	36%	\$9,376.00	\$2,637.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,637.00
5	NAVAYZ2-7UP	ANALYZER CX2 TO CX7 UPG	\$30,900.00	D2	36%	\$19,776.00	\$5,562.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,562.00
5	NAVAYZ300	CX300 NAVI ANALYZER	\$0.00	D2	36%	\$0.00	\$594.00	\$0.00	\$0.00	\$0.00	\$0.00	\$594.00
5	NAVAYZ-31	NAVISPHERE ANALYZER LICENSE FOR CX3-10	\$0.00	D2	36%	\$0.00	\$594.00	\$0.00	\$0.00	\$0.00	\$0.00	\$594.00
5	NAVAYZ-32	NAVI ANALYZER CX3-20	\$0.00	D2	36%	\$0.00	\$2,934.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,934.00
5	NAVAYZ-34	NAVI ANALYZER CX3-40	\$0.00	D2	36%	\$0.00	\$5,868.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,868.00
5	NAVAYZ3-5UP	ANALYZER CX3 TO CX5 UPG	\$13,000.00	D2	36%	\$8,320.00	\$2,340.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,340.00
5	NAVAYZ3-7UP	ANALYZER CX3 TO CX7 UPG	\$29,300.00	D2	36%	\$18,752.00	\$5,274.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,274.00
5	NAVAYZ-38	NAVI ANALYZER CX3-80	\$0.00	D2	36%	\$0.00	\$7,344.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,344.00
5	NAVAYZ4-120	Navi/Uni ANALYZER CX4-120	\$0.00	D2	36%	\$0.00	\$702.00	\$0.00	\$0.00	\$0.00	\$0.00	\$702.00
5	NAVAYZ4-240	Navi/Uni ANALYZER CX4-240	\$0.00	D2	36%	\$0.00	\$3,438.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,438.00
5	NAVAYZ4-480	Navi/Uni ANALYZER CX4-480	\$0.00	D2	36%	\$0.00	\$8,784.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,784.00
5	NAVAYZ4-5UP	ANALYZER CX4 TO CX5 UPG	\$8,100.00	D2	36%	\$5,184.00	\$1,458.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,458.00
5	NAVAYZ47-T01	4700 ANALYZER - TIER 1	\$0.00	D2	36%	\$0.00	\$363.60	\$0.00	\$0.00	\$0.00	\$0.00	\$363.60
5	NAVAYZ47-T02	4700 ANALYZER - TIER 2	\$0.00	D2	36%	\$0.00	\$502.20	\$0.00	\$0.00	\$0.00	\$0.00	\$502.20
5	NAVAYZ47-T03	4700 ANALYZER - TIER 3	\$0.00	D2	36%	\$0.00	\$640.80	\$0.00	\$0.00	\$0.00	\$0.00	\$640.80
5	NAVAYZ47-T04	4700 ANALYZER - TIER 4	\$0.00	D2	36%	\$0.00	\$779.40	\$0.00	\$0.00	\$0.00	\$0.00	\$779.40
5	NAVAYZ47-T05	4700 ANALYZER - TIER 5	\$0.00	D2	36%	\$0.00	\$1,378.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,378.80
5	NAVAYZ47-T06	4700 ANALYZER - TIER 6	\$0.00	D2	36%	\$0.00	\$1,978.20	\$0.00	\$0.00	\$0.00	\$0.00	\$1,978.20
5	NAVAYZ47-T07	4700 ANALYZER - TIER 7	\$0.00	D2	36%	\$0.00	\$2,577.60	\$0.00	\$0.00	\$0.00	\$0.00	\$2,577.60
5	NAVAYZ47-T08	4700 ANALYZER - TIER 8	\$0.00	D2	36%	\$0.00	\$3,177.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,177.00
5	NAVAYZ47-T09	4700 ANALYZER - TIER 9	\$0.00	D2	36%	\$0.00	\$3,776.40	\$0.00	\$0.00	\$0.00	\$0.00	\$3,776.40
5	NAVAYZ47-T10	4700 ANALYZER - TIER 10	\$0.00	D2	36%	\$0.00	\$4,375.80	\$0.00	\$0.00	\$0.00	\$0.00	\$4,375.80
5	NAVAYZ47-T11	4700 ANALYZER - TIER 11	\$0.00	D2	36%	\$0.00	\$4,975.20	\$0.00	\$0.00	\$0.00	\$0.00	\$4,975.20
5	NAVAYZ47-T12	4700 ANALYZER - TIER 12	\$0.00	D2	36%	\$0.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$5,574.60
5	NAVAYZ47-T13	4700 ANALYZER - TIER 13	\$0.00	D2	36%	\$0.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$5,574.60
5	NAVAYZ47-T14	4700 ANALYZER - TIER 14	\$0.00	D2	36%	\$0.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$5,574.60
5	NAVAYZ47-T15	4700 ANALYZER - TIER 15	\$0.00	D2	36%	\$0.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$5,574.60
5	NAVAYZ47-T16	4700 ANALYZER - TIER 16	\$0.00	D2	36%	\$0.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$5,574.60
5	NAVAYZ47-T17	4700 ANALYZER - TIER 17	\$0.00	D2	36%	\$0.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$5,574.60
5	NAVAYZ47-T18	4700 ANALYZER - TIER 18	\$0.00	D2	36%	\$0.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$5,574.60
5	NAVAYZ47-T19	4700 ANALYZER - TIER 19	\$0.00	D2	36%	\$0.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$5,574.60
5	NAVAYZ47-T20	4700 ANALYZER - TIER 20	\$0.00	D2	36%	\$0.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$5,574.60
5	NAVAYZ47-T21	4700 ANALYZER - TIER 21	\$0.00	D2	36%	\$0.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$5,574.60
5	NAVAYZ47-T22	4700 ANALYZER - TIER 22	\$0.00	D2	36%	\$0.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$5,574.60
5	NAVAYZ47-T23	4700 ANALYZER - TIER 23	\$0.00	D2	36%	\$0.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$5,574.60
5	NAVAYZ47-T24	4700 ANALYZER - TIER 24	\$0.00	D2	36%	\$0.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$5,574.60
5	NAVAYZ47-T25	4700 ANALYZER - TIER 25	\$0.00	D2	36%	\$0.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$5,574.60
5	NAVAYZ47-T26	4700 ANALYZER - TIER 26	\$0.00	D2	36%	\$0.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$5,574.60
5	NAVAYZ47-T27	4700 ANALYZER - TIER 27	\$0.00	D2	36%	\$0.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$5,574.60
5	NAVAYZ47-T28	4700 ANALYZER - TIER 28	\$0.00	D2	36%	\$0.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$5,574.60
5	NAVAYZ47-T29	4700 ANALYZER - TIER 29	\$0.00	D2	36%	\$0.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$5,574.60
5	NAVAYZ47-T30	4700 ANALYZER - TIER 30	\$0.00	D2	36%	\$0.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$5,574.60
5	NAVAYZ47-T31	4700 ANALYZER - TIER 31	\$0.00	D2	36%	\$0.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$5,574.60
5	NAVAYZ4-7UP	ANALYZER CX4 TO CX7 UPG	\$0.00	D2	36%	\$0.00	\$4,392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,392.00
5	NAVAYZ4-960	Navi/Uni ANALYZER CX4-960	\$0.00	D2	36%	\$0.00	\$14,477.40	\$0.00	\$0.00	\$0.00	\$0.00	\$14,477.40
5	NAVAYZ4-KIT	NAVI/UNISPHERE ANALYZER CX4 MEDIA KIT	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ5-7UP	ANALYZER CX5 TO CX7 UPG	\$16,300.00	D2	36%	\$10,432.00	\$2,934.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,934.00
5	NAVAYZ6-7UP	ANALYZER CX6 TO CX7 UPG	\$16,300.00	D2	36%	\$10,432.00	\$2,934.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,934.00
5	NAVAYZ-IKIT	NAVI ANALYZER MEDIA KIT	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ-KIT	NAVI ANALYZER MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ-KIT303	NAVI ANALYZER V6.4 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ-KIT308	NAVI ANALYZER V6.5 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ-KIT402	NAVI ANALYZER V6.6 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZKIT-407	ANALYZER MEDIA V6.7	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ-KIT501	NAVI ANALYZER MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ-T1	NAVISPHERE ANALYZER, T1	\$0.00	D2	36%	\$0.00	\$546.00	\$510.00	\$0.00	\$0.00	\$0.00	\$546.00
5	NAVAYZ-T10	NAVISPHERE ANALYZER, T10	\$0.00	D2	36%	\$0.00	\$6,594.00	\$6,154.00	\$0.00	\$0.00	\$0.00	\$6,594.00
5	NAVAYZ-T11	NAVISPHERE ANALYZER, T11	\$0.00	D2	36%	\$0.00	\$7,497.00	\$6,997.00	\$0.00	\$0.00	\$0.00	\$7,497.00
5	NAVAYZ-T12	NAVISPHERE ANALYZER, T12	\$0.00	D2	36%	\$0.00	\$8,400.00	\$7,840.00	\$0.00	\$0.00	\$0.00	\$8,400.00
5	NAVAYZ-T13	NAVISPHERE ANALYZER, T13	\$0.00	D2	36%	\$0.00	\$8,400.00	\$7,840.00	\$0.00	\$0.00	\$0.00	\$8,400.00
5	NAVAYZ-T14	NAVISPHERE ANALYZER, T14	\$0.00	D2	36%	\$0.00	\$8,400.00	\$7,840.00	\$0.00	\$0.00	\$0.00	\$8,400.00
5	NAVAYZ-T15	NAVISPHERE ANALYZER, T15	\$0.00	D2	36%	\$0.00	\$8,400.00	\$7,840.00	\$0.00	\$0.00	\$0.00	\$8,400.00
5	NAVAYZ-T16	NAVISPHERE ANALYZER, T16	\$0.00	D2	36%	\$0.00	\$8,400.00	\$7,840.00	\$0.00	\$0.00	\$0.00	\$8,400.00
5	NAVAYZ-T17	NAVISPHERE ANALYZER, T17	\$0.00	D2	36%	\$0.00	\$8,400.00	\$7,840.00	\$0.00	\$0.00	\$0.00	\$8,400.00
5	NAVAYZ-T18	NAVISPHERE ANALYZER, T18	\$0.00	D2	36%	\$0.00	\$8,400.00	\$7,840.00	\$0.00	\$0.00	\$0.00	\$8,400.00
5	NAVAYZ-T19	NAVISPHERE ANALYZER T19	\$0.00	D2	36%	\$0.00	\$8,400.00	\$7,840.00	\$0.00	\$0.00	\$0.00	\$8,400.00
5	NAVAYZ-T2	NAVISPHERE ANALYZER, T2	\$0.00	D2	36%	\$0.00	\$756.00	\$706.00	\$0.00	\$0.00	\$0.00	\$756.00
5	NAVAYZ-T20	NAVISPHERE ANALYZER T20	\$0.00	D2	36%	\$0.00	\$8,400.00	\$7,840.00	\$0.00	\$0.00	\$0.00	\$8,400.00
5	NAVAYZ-T21	NAVISPHERE ANALYZER T21	\$0.00	D2	36%	\$0.00	\$8,400.00	\$7,840.00	\$0.00	\$0.00	\$0.00	\$8,400.00
5	NAVAYZ-T22	NAVISPHERE ANALYZER T22	\$0.00	D2	36%	\$0.00	\$8,400.00	\$7,840.00	\$0.00	\$0.00	\$0.00	\$8,400.00
5	NAVAYZ-T23	NAVISPHERE ANALYZER T23	\$0.00	D2	36%	\$0.00	\$8,400.00	\$7,840.00	\$0.00	\$0.00	\$0.00	\$8,400.00
5	NAVAYZ-T24	NAVISPHERE ANALYZER T24	\$0.00	D2	36%	\$0.00	\$8,400.00	\$7,840.00	\$0.00	\$0.00	\$0.00	\$8,400.00
5	NAVAYZ-T25	NAVISPHERE ANALYZER T25	\$0.00	D2	36%	\$0.00	\$8,400.00	\$7,840.00	\$0.00	\$0.00	\$0.00	\$8,400.00
5	NAVAYZ-T26	NAVISPHERE ANALYZER T26	\$0.00	D2	36%	\$0.00	\$8,400.00	\$7,840.00	\$0.00	\$0.00	\$0.00	\$8,400.00
5	NAVAYZ-T27	NAVISPHERE ANALYZER T27	\$0.00	D2	36%	\$0.00	\$8,400.00	\$7,840.00	\$0.00	\$0.00	\$0.00	\$8,400.00
5	NAVAYZ-T28	NAVISPHERE ANALYZER T28	\$0.00	D2	36%	\$0.00	\$8,400.00	\$7,840.00	\$0.00	\$0.00	\$0.00	\$8,400.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	NAVAYZ-T29	NAVISPHERE ANALYZER T29	\$0.00	D2	36%	\$0.00	\$8,400.00	\$7,840.00	\$0.00	\$0.00	\$0.00	\$8,400.00
5	NAVAYZ-T3	NAVISPHERE ANALYZER, T3	\$0.00	D2	36%	\$0.00	\$966.00	\$902.00	\$0.00	\$0.00	\$0.00	\$966.00
5	NAVAYZ-T30	NAVISPHERE ANALYZER T30	\$0.00	D2	36%	\$0.00	\$8,400.00	\$7,840.00	\$0.00	\$0.00	\$0.00	\$8,400.00
5	NAVAYZ-T31	NAVISPHERE ANALYZER T31	\$0.00	D2	36%	\$0.00	\$8,400.00	\$7,840.00	\$0.00	\$0.00	\$0.00	\$8,400.00
5	NAVAYZ-T4	NAVISPHERE ANALYZER, T4	\$0.00	D2	36%	\$0.00	\$1,176.00	\$1,098.00	\$0.00	\$0.00	\$0.00	\$1,176.00
5	NAVAYZ-T5	NAVISPHERE ANALYZER, T5	\$0.00	D2	36%	\$0.00	\$2,079.00	\$1,940.00	\$0.00	\$0.00	\$0.00	\$2,079.00
5	NAVAYZ-T6	NAVISPHERE ANALYZER, T6	\$0.00	D2	36%	\$0.00	\$2,982.00	\$2,783.00	\$0.00	\$0.00	\$0.00	\$2,982.00
5	NAVAYZ-T7	NAVISPHERE ANALYZER, T7	\$0.00	D2	36%	\$0.00	\$3,885.00	\$3,626.00	\$0.00	\$0.00	\$0.00	\$3,885.00
5	NAVAYZ-T8	NAVISPHERE ANALYZER, T8	\$0.00	D2	36%	\$0.00	\$4,788.00	\$4,469.00	\$0.00	\$0.00	\$0.00	\$4,788.00
5	NAVAYZ-T9	NAVISPHERE ANALYZER, T9	\$0.00	D2	36%	\$0.00	\$5,691.00	\$5,312.00	\$0.00	\$0.00	\$0.00	\$5,691.00
5	NAVAYZ-WLA	ANALYZER FOR WLA-CLARIION	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAV-DPKIT	NAVI DEPARTMENTAL MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAV-DPKIT402	NAVI DP SUITE V6.6 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAV-DPKIT407	NAVI DEPT MEDIA V6.7	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAV-DPKIT501	DEPART. KIT CX3/5/700	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAV-ENKIT	NAVI ENTERPRISE MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAV-ENKIT402	NAVI ENT SUITE V6.6 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAV-ENKIT407	ENTERPRISE MEDIA V6.7	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAV-ENKIT501	ENTRPR KIT V6.16 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAV-IKIT	NAVI SUITE MEDIA CX-XXXI	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAV-MGR47-T01	4700 NAVI MGR - TIER 1	\$0.00	D2	36%	\$0.00	\$487.80	\$0.00	\$0.00	\$0.00	\$0.00	\$487.80
5	NAV-MGR47-T02	4700 NAVI MGR - TIER 2	\$0.00	D2	36%	\$0.00	\$626.40	\$0.00	\$0.00	\$0.00	\$0.00	\$626.40
5	NAV-MGR47-T03	4700 NAVI MGR - TIER 3	\$0.00	D2	36%	\$0.00	\$765.00	\$0.00	\$0.00	\$0.00	\$0.00	\$765.00
5	NAV-MGR47-T04	4700 NAVI MGR - TIER 4	\$0.00	D2	36%	\$0.00	\$903.60	\$0.00	\$0.00	\$0.00	\$0.00	\$903.60
5	NAV-MGR47-T05	4700 NAVI MGR - TIER 5	\$0.00	D2	36%	\$0.00	\$1,643.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,643.40
5	NAV-MGR47-T06	4700 NAVI MGR - TIER 6	\$0.00	D2	36%	\$0.00	\$2,383.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,383.20
5	NAV-MGR47-T07	4700 NAVI MGR - TIER 7	\$0.00	D2	36%	\$0.00	\$3,123.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,123.00
5	NAV-MGR47-T08	4700 NAVI MGR - TIER 8	\$0.00	D2	36%	\$0.00	\$3,862.80	\$0.00	\$0.00	\$0.00	\$0.00	\$3,862.80
5	NAV-MGR47-T09	4700 NAVI MGR - TIER 9	\$0.00	D2	36%	\$0.00	\$4,602.60	\$0.00	\$0.00	\$0.00	\$0.00	\$4,602.60
5	NAV-MGR47-T10	4700 NAVI MGR - TIER 10	\$0.00	D2	36%	\$0.00	\$5,342.40	\$0.00	\$0.00	\$0.00	\$0.00	\$5,342.40
5	NAV-MGR47-T11	4700 NAVI MGR - TIER 11	\$0.00	D2	36%	\$0.00	\$6,082.20	\$0.00	\$0.00	\$0.00	\$0.00	\$6,082.20
5	NAV-MGR47-T12	4700 NAVI MGR - TIER 12	\$0.00	D2	36%	\$0.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,822.00
5	NAV-MGR47-T13	4700 NAVI MGR - TIER 13	\$0.00	D2	36%	\$0.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,822.00
5	NAV-MGR47-T14	4700 NAVI MGR - TIER 14	\$0.00	D2	36%	\$0.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,822.00
5	NAV-MGR47-T15	4700 NAVI MGR - TIER 15	\$0.00	D2	36%	\$0.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,822.00
5	NAV-MGR47-T16	4700 NAVI MGR - TIER 16	\$0.00	D2	36%	\$0.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,822.00
5	NAV-MGR47-T17	4700 NAVI MGR - TIER 17	\$0.00	D2	36%	\$0.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,822.00
5	NAV-MGR47-T18	4700 NAVI MGR - TIER 18	\$0.00	D2	36%	\$0.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,822.00
5	NAV-MGR47-T19	4700 NAVI MGR - TIER 19	\$0.00	D2	36%	\$0.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,822.00
5	NAV-MGR47-T20	4700 NAVI MGR - TIER 20	\$0.00	D2	36%	\$0.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,822.00
5	NAV-MGR47-T21	4700 NAVI MGR - TIER 21	\$0.00	D2	36%	\$0.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,822.00
5	NAV-MGR47-T22	4700 NAVI MGR - TIER 22	\$0.00	D2	36%	\$0.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,822.00
5	NAV-MGR47-T23	4700 NAVI MGR - TIER 23	\$0.00	D2	36%	\$0.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,822.00
5	NAV-MGR47-T24	4700 NAVI MGR - TIER 24	\$0.00	D2	36%	\$0.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,822.00
5	NAV-MGR47-T25	4700 NAVI MGR - TIER 25	\$0.00	D2	36%	\$0.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,822.00
5	NAV-MGR47-T26	4700 NAVI MGR - TIER 26	\$0.00	D2	36%	\$0.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,822.00
5	NAV-MGR47-T27	4700 NAVI MGR - TIER 27	\$0.00	D2	36%	\$0.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,822.00
5	NAV-MGR47-T28	4700 NAVI MGR - TIER 28	\$0.00	D2	36%	\$0.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,822.00
5	NAV-MGR47-T29	4700 NAVI MGR - TIER 29	\$0.00	D2	36%	\$0.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,822.00
5	NAV-MGR47-T30	4700 NAVI MGR - TIER 30	\$0.00	D2	36%	\$0.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,822.00
5	NAV-MGR47-T31	4700 NAVI MGR - TIER 31	\$0.00	D2	36%	\$0.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,822.00
5	NAV-MGR-KIT303	NAVI MANAGER V6.4 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAV-MGR-KIT308	NAVI MANAGER V6.5 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAV-MGR-KIT402	NAVI MANAGER V6.6 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAV-MGR-KIT-407	MANAGER MEDIA V6.7	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAV-MGR-KIT501	NAV MGR CX246 BK RV 16	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAV-MGR-T1	NAVI MGR T1	\$0.00	D2	36%	\$0.00	\$735.00	\$686.00	\$0.00	\$0.00	\$0.00	\$735.00
5	NAV-MGR-T10	NAVI MGR T10	\$0.00	D2	36%	\$0.00	\$8,043.00	\$7,507.00	\$0.00	\$0.00	\$0.00	\$8,043.00
5	NAV-MGR-T11	NAVI MGR T11	\$0.00	D2	36%	\$0.00	\$9,156.00	\$8,546.00	\$0.00	\$0.00	\$0.00	\$9,156.00
5	NAV-MGR-T12	NAVI MGR T12	\$0.00	D2	36%	\$0.00	\$10,269.00	\$9,584.00	\$0.00	\$0.00	\$0.00	\$10,269.00
5	NAV-MGR-T13	NAVI MGR T13	\$0.00	D2	36%	\$0.00	\$10,269.00	\$9,584.00	\$0.00	\$0.00	\$0.00	\$10,269.00
5	NAV-MGR-T14	NAVI MGR T14	\$0.00	D2	36%	\$0.00	\$10,269.00	\$9,584.00	\$0.00	\$0.00	\$0.00	\$10,269.00
5	NAV-MGR-T15	NAVI MGR T15	\$0.00	D2	36%	\$0.00	\$10,269.00	\$9,584.00	\$0.00	\$0.00	\$0.00	\$10,269.00
5	NAV-MGR-T16	NAVI MGR T16	\$0.00	D2	36%	\$0.00	\$10,269.00	\$9,584.00	\$0.00	\$0.00	\$0.00	\$10,269.00
5	NAV-MGR-T17	NAVI MGR T17	\$0.00	D2	36%	\$0.00	\$10,269.00	\$9,584.00	\$0.00	\$0.00	\$0.00	\$10,269.00
5	NAV-MGR-T18	NAVI MGR T18	\$0.00	D2	36%	\$0.00	\$10,269.00	\$9,584.00	\$0.00	\$0.00	\$0.00	\$10,269.00
5	NAV-MGR-T19	NAVI MGR T19	\$0.00	D2	36%	\$0.00	\$10,269.00	\$9,584.00	\$0.00	\$0.00	\$0.00	\$10,269.00
5	NAV-MGR-T2	NAVI MGR T2	\$0.00	D2	36%	\$0.00	\$945.00	\$882.00	\$0.00	\$0.00	\$0.00	\$945.00
5	NAV-MGR-T20	NAVI MGR T20	\$0.00	D2	36%	\$0.00	\$10,269.00	\$9,584.00	\$0.00	\$0.00	\$0.00	\$10,269.00
5	NAV-MGR-T21	NAVI MGR T21	\$0.00	D2	36%	\$0.00	\$10,269.00	\$9,584.00	\$0.00	\$0.00	\$0.00	\$10,269.00
5	NAV-MGR-T22	NAVI MGR T22	\$0.00	D2	36%	\$0.00	\$10,269.00	\$9,584.00	\$0.00	\$0.00	\$0.00	\$10,269.00
5	NAV-MGR-T23	NAVI MGR T23	\$0.00	D2	36%	\$0.00	\$10,269.00	\$9,584.00	\$0.00	\$0.00	\$0.00	\$10,269.00
5	NAV-MGR-T24	NAVI MGR T24	\$0.00	D2	36%	\$0.00	\$10,269.00	\$9,584.00	\$0.00	\$0.00	\$0.00	\$10,269.00
5	NAV-MGR-T25	NAVI MGR T25	\$0.00	D2	36%	\$0.00	\$10,269.00	\$9,584.00	\$0.00	\$0.00	\$0.00	\$10,269.00
5	NAV-MGR-T26	NAVI MGR T26	\$0.00	D2	36%	\$0.00	\$10,269.00	\$9,584.00	\$0.00	\$0.00	\$0.00	\$10,269.00
5	NAV-MGR-T27	NAVI MGR T27	\$0.00	D2	36%	\$0.00	\$10,269.00	\$9,584.00	\$0.00	\$0.00	\$0.00	\$10,269.00
5	NAV-MGR-T28	NAVI MGR T28	\$0.00	D2	36%	\$0.00	\$10,269.00	\$9,584.00	\$0.00	\$0.00	\$0.00	\$10,269.00
5	NAV-MGR-T29	NAVI MGR T29	\$0.00	D2	36%	\$0.00	\$10,269.00	\$9,584.00	\$0.00	\$0.00	\$0.00	\$10,269.00
5	NAV-MGR-T3	NAVI MGR T3	\$0.00	D2	36%	\$0.00	\$1,155.00	\$1,078.00	\$0.00	\$0.00	\$0.00	\$1,155.00
5	NAV-MGR-T30	NAVI MGR T30	\$0.00	D2	36%	\$0.00	\$10,269.00	\$9,584.00	\$0.00	\$0.00	\$0.00	\$10,269.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	NAV-MGR-T31	NAVI MGR T31	\$0.00	D2	36%	\$0.00	\$10,269.00	\$9,584.00	\$0.00	\$0.00	\$0.00	\$10,269.00
5	NAV-MGR-T4	NAVI MGR T4	\$0.00	D2	36%	\$0.00	\$1,365.00	\$1,274.00	\$0.00	\$0.00	\$0.00	\$1,365.00
5	NAV-MGR-T5	NAVI MGR T5	\$0.00	D2	36%	\$0.00	\$2,478.00	\$2,313.00	\$0.00	\$0.00	\$0.00	\$2,478.00
5	NAV-MGR-T6	NAVI MGR T6	\$0.00	D2	36%	\$0.00	\$3,591.00	\$3,352.00	\$0.00	\$0.00	\$0.00	\$3,591.00
5	NAV-MGR-T7	NAVI MGR T7	\$0.00	D2	36%	\$0.00	\$4,704.00	\$4,390.00	\$0.00	\$0.00	\$0.00	\$4,704.00
5	NAV-MGR-T8	NAVI MGR T8	\$0.00	D2	36%	\$0.00	\$5,817.00	\$5,429.00	\$0.00	\$0.00	\$0.00	\$5,817.00
5	NAV-MGR-T9	NAVI MGR T9	\$0.00	D2	36%	\$0.00	\$6,930.00	\$6,468.00	\$0.00	\$0.00	\$0.00	\$6,930.00
5	NAV-NS120	NAVI MGR LICENSE FOR FC ENABLED NS-120	\$0.00	D2	36%	\$0.00	\$940.50	\$0.00	\$0.00	\$0.00	\$0.00	\$940.50
5	NAV-NS480	NAVI MANAGER LICENSE NS-480 240 DRIVES	\$0.00	D2	36%	\$0.00	\$2,992.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,992.50
5	NAV-NS480A	NAVI MANAGER LICENSE NS-480 480 DRIVES	\$0.00	D2	36%	\$0.00	\$9,537.30	\$0.00	\$0.00	\$0.00	\$0.00	\$9,537.30
5	NAV-NS480-UL	Navi Mgr Upg FROM 240 TO 480 DRIVES	\$0.00	D2	36%	\$0.00	\$6,544.80	\$0.00	\$0.00	\$0.00	\$0.00	\$6,544.80
5	NAV-WGKIT	NAVI WORKGROUP MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAV-WGKIT402	NAVI WG SUITE V6.6 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAV-WGKIT407	NAVI WORKGROUP MEDIA V6.7	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAV-WGKIT501	WORK GROUP KIT CX3/5/700	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NQM300	NAVISPHERE QOS MANAGER FOR ANY CX300	\$0.00	D2	36%	\$0.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	NQM31	NAVISPHERE QOS MANAGER FOR CX3-10	\$0.00	D2	36%	\$0.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	NQM32	NAVISPHERE QOS MANAGER FOR ANY CX3-20	\$0.00	D2	36%	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	NQM34	NAVISPHERE QOS MANAGER FOR ANY CX3-40	\$0.00	D2	36%	\$0.00	\$4,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,140.00
5	NQM38	NAVISPHERE QOS MANAGER FOR CX3-80	\$0.00	D2	36%	\$0.00	\$5,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,940.00
5	NQM4-120	NAVI/UNISPHERE QOS MNGR FOR THE CX4-120	\$0.00	D2	36%	\$0.00	\$1,908.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,908.00
5	NQM4-120UPG	NAVI/Uni QOS Mgr Upg CX4-120	\$0.00	D2	36%	\$0.00	\$1,152.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,152.00
5	NQM4-240	NAVI/UNISPHERE QOS MNGR FOR THE CX4-240	\$0.00	D2	36%	\$0.00	\$3,762.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,762.00
5	NQM4-240UPG	NAVI/Uni QOS Mgr Upg CX4-240	\$0.00	D2	36%	\$0.00	\$2,268.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,268.00
5	NQM4-480	NAVI/UNISPHERE QOS MNGR FOR THE CX4-480	\$0.00	D2	36%	\$0.00	\$7,524.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,524.00
5	NQM4-480UPG	NAVI/Uni QOS Mgr Upg CX4-480	\$0.00	D2	36%	\$0.00	\$4,518.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,518.00
5	NQM4-960	NAVI/UNISPHERE QOS MNGR FOR THE CX4-960	\$0.00	D2	36%	\$0.00	\$15,030.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,030.00
5	NQM4-960UPG	NAVI/Uni QOS Mgr Upg CX4-960	\$0.00	D2	36%	\$0.00	\$9,018.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,018.00
5	NQM-KIT	NAVISPHERE QOS MANAGER MEDIA KIT	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS120-CEE2-L	NS CEE-ANTI-VIRUS	\$0.00	D2	36%	\$0.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00
5	NS120-CEE-L	NS-120 CELERRA EVENT ENABLER LICENSE	\$0.00	D2	36%	\$0.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00
5	NS120-CIFS-L	CELERRA NS-120 CIFS LICENSE	\$0.00	D2	36%	\$0.00	\$750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$750.00
5	NS120-DCD	CELERRA NS-120 DOCUMENT AND CD	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS120-FASTVE	FAST FMA/VE FOR NS-120	\$26,500.00	D2	36%	\$16,960.00	\$4,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,770.00
5	NS120-FCOPT-L	CELERRA NS-120 BE ENABLEMENT LICENSE	\$2,200.00	D2	36%	\$1,408.00	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$396.00
5	NS120-FCOPTUL	NS-120 BE PORT OPTION ENABLED LICENSE U/	\$2,200.00	D2	36%	\$1,408.00	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$396.00
5	NS120-FLR-L	NS-120 FLR LICENSE	\$0.00	D2	36%	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	NS120-IS-AL	NS120 ACCOMPANYING ISCSI LIC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS120-IS-CI-L	NS-120 ADD ISCSI LICENSE TO CIFS LICENSE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS120-ISCSI-L	CELERRA NS-120 ISCSI LICENSE	\$0.00	D2	36%	\$0.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5	NS120-IS-DCD	NS-120 ISCSI DOC AND CD SOFTWARE KIT	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS120-IS-NF-L	NS-120 ADD ISCSI LICENSE TO UNIX NFS LIC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS120-NBOPT-L	NS-120 NATIVE BLOCK ENBL UP TO 120 DRVS	\$0.00	D2	36%	\$0.00	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$396.00
5	NS120-NBOPTUL	NS-120 NATIVE BLOCK ENBL TO 120 DRVS UPG	\$0.00	D2	36%	\$0.00	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$396.00
5	NS120-NFS-UL	NS-120 NFS LICENSE ADD TO EXISTING SYS	\$0.00	D2	36%	\$0.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5	NS120-REP-V2-L	NS-120 CELERRA REPLICATOR V2 LICENSE	\$0.00	D2	36%	\$0.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	NS120-REP-V2-LU	NS-120 CELERRA REPLICATOR V2 ADD-ON LIC	\$0.00	D2	36%	\$0.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	NS120-UNIX-L	CELERRA NS-120 UNIX NFS LICENSE	\$0.00	D2	36%	\$0.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5	NS20-40-CEE-L	NS20 TO 40 LICENSE U/G FOR CEE AND CAVA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS20-40-FLR-L	UPGRADE NS20 FLR LICENSE TO NS40 FLR	\$5,000.00	D2	36%	\$3,200.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5	NS20-40-IS-LU	U/G NS20 ISCSI LIC TO NS40 ISCSI LIC	\$0.00	D2	36%	\$0.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	NS20-40-RV2-L	U/G NS20 REP-V2 LIC TO NS40 REP-V2 LIC	\$0.00	D2	36%	\$0.00	\$2,025.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,025.00
5	NS20-CAVA2-L	NS20 2 FOR 1 CAVA LICENSE	\$2,000.00	D2	36%	\$1,280.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00
5	NS20-CAVA-L	NS20 CAVA LICENSE	\$2,000.00	D2	36%	\$1,280.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00
5	NS20-C-DCD	DOC AND CD: NS20 WITH CLARIION	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS20-CEE2-L	NS EVENT ENABLER-2	\$0.00	D2	36%	\$0.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00
5	NS20-CEE-L	NS EVENT ENABLER	\$0.00	D2	36%	\$0.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00
5	NS20-CI-UL	NS20 ADD CIFS POST INSTALL	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS20-FCOPT-L	NS20 FC PORT OPTION ENABLED LICENSE	\$0.00	D2	36%	\$0.00	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$396.00
5	NS20-FCOPT-UL	NS20 FC PORT OPTION ENABLED LICENSE - U/	\$0.00	D2	36%	\$0.00	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$396.00
5	NS20-FLR-L	NS20 FLR LICENSE	\$0.00	D2	36%	\$0.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,440.00
5	NS20-FLR-L-U	NS20 FLR UPGRADE LICENSE	\$5,000.00	D2	36%	\$3,200.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5	NS20-FLR-U	NS20 FLR UPGRADE	\$0.00	D2	36%	\$0.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00
5	NS20-IS-CI-L	NS20 ADD ISCSI LICENSE TO CIFS LICENSE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS20-IS-CI-UL	NS20 UPG ADD CIFS LIC TO ISCSI LIC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS20-ISCSI-L	NS20 ISCSI LICENSE	\$0.00	D2	36%	\$0.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5	NS20-ISCSI-UL	NS20 ISCSI LICENSE ADD-ON	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS20-IS-DCD	NS20 ISCSI APP DCD	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS20-IS-NF-L	NS20 ISCSI LICENSE TO UNIX NFS LICENSE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS20-IS-NF-UL	NS20 ISCSI LICENSE TO UNIX NFS LICENSE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS20-NF-UL	NS20 ADD NFS POST INSTALL	\$0.00	D2	36%	\$0.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5	NS20-REP-L	NS20 REPLICATOR LICENSE	\$5,000.00	D2	36%	\$3,200.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5	NS20-REP-V2-L	NS20 REPLICATOR V2 LICENSE	\$0.00	D2	36%	\$0.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	NS20-REP-V2-LU	NS20 REPLICATOR V2 UPG LIC	\$0.00	D2	36%	\$0.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	NS21-2-CIRYLT	NS21 TO NS22 CIFS FIELD UPGRADE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS21-2-NFUL	NS21 TO NS22 NFS FIELD UPGRADE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS21-41-CI-LU	U/G NS21 CIFS LICENSE TO NS41	\$0.00	D2	36%	\$0.00	\$585.00	\$0.00	\$0.00	\$0.00	\$0.00	\$585.00
5	NS21-41-UN-LU	UPGRADE NS21 NFS LICENSE TO NS41 NFS	\$0.00	D2	36%	\$0.00	\$1,260.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,260.00
5	NS21-CI-RYLT	NS20 CIFS ROYALTY FOR 1 BLADE	\$0.00	D2	36%	\$0.00	\$750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$750.00
5	NS21C-UNIX-L	CELERRA NS21C UNIX NFS LICENSE	\$0.00	D2	36%	\$0.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	NS22-42-CI-LU	UPGRADE NS22 CIFS LICENSE TO NS42 CIFS	\$0.00	D2	36%	\$1,170.00	\$0.00	\$1,170.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,170.00
5	NS22-42-UN-LU	UPGRADE NS22 NFS LICENSE TO NS42 NFS	\$0.00	D2	36%	\$0.00	\$0.00	\$2,196.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,196.00
5	NS22-CI-RYLT	NS20 CIFS ROYALTY FOR 2 BLADES	\$0.00	D2	36%	\$0.00	\$0.00	\$750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$750.00
5	NS22C-UNIX-L	CELERRA NS22C UNIX NFS LICENSE	\$0.00	D2	36%	\$0.00	\$0.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5	NS350-CAVA2-L	NS350 2 FOR 1 CAVA LICENSE	\$0.00	D2	36%	\$0.00	\$0.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00
5	NS350-CAVA-L	NS350CAVA LICENSE	\$0.00	D2	36%	\$0.00	\$0.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00
5	NS350-CEE2-L	NS EVENT ENABLER-2	\$0.00	D2	36%	\$0.00	\$0.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00
5	NS350-CEE-L	NS EVENT ENABLER	\$0.00	D2	36%	\$0.00	\$0.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00
5	NS350-CIFS-UL	UPG CIFS TO CIFS AND UNIX	\$0.00	D2	36%	\$0.00	\$0.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5	NS350-ISCSI-L	NS350 ISCSI LIC	\$0.00	D2	36%	\$0.00	\$0.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5	NS350-ISCSI-UL	NS350 ISCSI LICENSE ADD ON	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS350-REP2-LU	NS350 REPLICATOR V2 UPGRADE LICENSE	\$0.00	D2	36%	\$0.00	\$0.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5	NS350-REP-L	NS350 REPLICATOR LICENSE	\$0.00	D2	36%	\$0.00	\$0.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5	NS350-UNIX-UL	UPG UNIX TO CIFS AND UNIX	\$0.00	D2	36%	\$0.00	\$0.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5	NS351C-2-CIUL	NS351 TO NS352 CIFS LIC ADD ON	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS351C-2-ENUL	NS351 TO NS352 ENTERPRISE LICENSE ADD ON	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS351C-ENT-L	NS351 ENTERPRISE LICENSE	\$10,000.00	D2	36%	\$6,400.00	\$1,800.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	NS351-C-RYLT	NS351 CIFS ROYALTY	\$1.00	D2	36%	\$0.64	\$750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$750.00
5	NS351C-UNIX-L	NS351 UNIX LICENSE	\$5,000.00	D2	36%	\$3,200.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5	NS352C-ENT-L	NS352 ENTERPRISE LICENSE	\$10,000.00	D2	36%	\$6,400.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	NS352C-RYLT	NS352 CIFS ROYALTY	\$1.00	D2	36%	\$0.64	\$750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$750.00
5	NS352C-UNIX-L	NS352 UNIX LICENSE	\$5,000.00	D2	36%	\$3,200.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5	NS35-IS-CI-L	NS350 ISCSI WITH CIFS LIC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS35-IS-CI-UL	NS350 UPG CIFS WITH ISCSI	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS35-ISCSI-DCD	NS350 ISCSI APP DCD	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS35-IS-EN-L	NS350 ISCSI WITH ENT LIC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS35-IS-EN-UL	NS350 UPG ENT WITH ISCSI	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS35-IS-NF-L	NS350 ISCSI WITH UNIX LIC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS35-IS-NF-UL	NS350 UPG NFS WITH ISCSI	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS40-CAVA2-L	NS40 2 FOR 1 CAVA LICENSE	\$0.00	D2	36%	\$0.00	\$0.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00
5	NS40-CAVA-L	NS40 CAVA LICENSE	\$0.00	D2	36%	\$0.00	\$0.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00
5	NS40-C-DCD	DOC & CD: NS40+CLAR	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS40-CEE2-L	NS EVENT ENABLER-2	\$0.00	D2	36%	\$0.00	\$0.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00
5	NS40-CEE-L	NS EVENT ENABLER	\$0.00	D2	36%	\$0.00	\$0.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00
5	NS40-CI-EN-L	UPG CIFS TO CIFS AND UNIX	\$0.00	D2	36%	\$0.00	\$2,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,160.00
5	NS40-FCOAPT-L	NS40 FC PORT OPTION ENABLED LICENSE	\$0.00	D2	36%	\$0.00	\$1,476.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,476.00
5	NS40-FCOAPT-UL	NS40 FC PORT OPTION ENABLED U/G LICENSE	\$0.00	D2	36%	\$0.00	\$1,476.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,476.00
5	NS40-FLR24	BACK REV FLARE OE V03.24.040.5.011 NS40	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS40-FLR-L	NS40 FLR BASE LICENSE (2 BLADES)	\$0.00	D2	36%	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	NS40G-FLR-L	NS40G FLR BASE LICENSE (2 BLADES)	\$0.00	D2	36%	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	NS40-IS-CI-L	NS40 ISCSI WITH CIFS	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS40-IS-CI-UL	NS40 UPG CIFS WITH ISCSI	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS40-ISCSI-L	CELERRA NS40 ISCSI LIC	\$0.00	D2	36%	\$0.00	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,250.00
5	NS40-ISCSI-UL	NS40 ISCSI LICENSE ADD ON	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS40-IS-DCD	NS40 ISCSI APP DCD	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS40-IS-EN-L	NS40 ISCSI WITH ENT	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS40-IS-EN-UL	NS40 UPG ENT WITH ISCSI	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS40-IS-NF-L	NS40 ISCSI WITH NFS	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS40-IS-NF-UL	NS40 UPG NFS WITH ISCSI	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS40-NF-EN-L	UPG UNIX TO CIFS AND UNIX	\$0.00	D2	36%	\$0.00	\$585.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$585.00
5	NS40-REP-L	NS40 REPLICATOR LIC	\$0.00	D2	36%	\$0.00	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,250.00
5	NS40-REP-L-U	NS40 REPLICATOR UPG LIC	\$0.00	D2	36%	\$0.00	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,250.00
5	NS40-REP2-L	NS40 REPLICATOR V2 LICENSE	\$0.00	D2	36%	\$0.00	\$3,375.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,375.00
5	NS40-REP2-LU	NS40 REPLICATOR V2 UPG LIC	\$0.00	D2	36%	\$0.00	\$3,375.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,375.00
5	NS40-S-DCD	DOC & CD: NS40+SYMM	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS41-2-CI-U-L	NS41-2 CIFS UPG LIC	\$0.00	D2	36%	\$0.00	\$585.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$585.00
5	NS41-2-EN-U	NS41-2 ENT UPG LIC	\$0.00	D2	36%	\$0.00	\$1,404.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,404.00
5	NS41-2-NF-U	NS41-2 NFS UPG LIC	\$0.00	D2	36%	\$0.00	\$936.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$936.00
5	NS41C-CIFS-L	CELERRA NS41C CIFS LIC	\$0.00	D2	36%	\$0.00	\$585.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$585.00
5	NS41C-ENT-L	CELERRA NS41C ENT LIC	\$0.00	D2	36%	\$0.00	\$2,601.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,601.00
5	NS41C-UNIX-L	CELERRA NS41C UNIX LIC	\$0.00	D2	36%	\$0.00	\$2,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,160.00
5	NS41G-CIFS-L	CELERRA NS41G CIFS LIC	\$0.00	D2	36%	\$0.00	\$585.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$585.00
5	NS41G-ENT-L	CELERRA NS41G ENT LIC	\$0.00	D2	36%	\$0.00	\$2,601.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,601.00
5	NS41G-UNIX-L	CELERRA NS41G UNIX LIC	\$0.00	D2	36%	\$0.00	\$2,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,160.00
5	NS42C-CIFS-L	CELERRA NS42C CIFS LIC	\$0.00	D2	36%	\$0.00	\$1,170.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,170.00
5	NS42C-ENT-L	CELERRA NS42C ENT LIC	\$0.00	D2	36%	\$0.00	\$4,005.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,005.00
5	NS42C-UNIX-L	CELERRA NS42C UNIX LIC	\$0.00	D2	36%	\$0.00	\$3,096.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,096.00
5	NS42G-CIFS-L	CELERRA NS42G CIFS LIC	\$0.00	D2	36%	\$0.00	\$1,170.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,170.00
5	NS42G-ENT-L	CELERRA NS42G ENT LIC	\$0.00	D2	36%	\$0.00	\$4,005.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,005.00
5	NS42G-UNIX-L	CELERRA NS42G UNIX LIC	\$0.00	D2	36%	\$0.00	\$3,096.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,096.00
5	NS480-CEE2-L	NS CEE-ANTI-VIRUS	\$0.00	D2	36%	\$0.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00
5	NS480-CEE-L	NS-480 CELERRA EVENT ENABLER LICENSE	\$0.00	D2	36%	\$0.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00
5	NS480-CIFS-L	CELERRA NS-480 CIFS LICENSE	\$0.00	D2	36%	\$0.00	\$1,170.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,170.00
5	NS480-CIFS-UL	NS-480 CIFS LICENSE ADD TO EXISTING SYS	\$0.00	D2	36%	\$0.00	\$1,170.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,170.00
5	NS480-CIU	CELERRA CIFS LIC UPG TO NS-480	\$0.00	D2	36%	\$0.00	\$702.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$702.00
5	NS480-DCD	CELERRA NS-480 DOCUMENT AND CD	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS480-FASTVE	FAST FMAVE FOR NS480	\$31,500.00	D2	36%	\$20,160.00	\$5,670.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,670.00
5	NS480-FCOAPT-L	CELERRA NS-480 BE ENABLEMENT LICENSE	\$11,700.00	D2	36%	\$7,488.00	\$2,106.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,106.00
5	NS480-FCOAPTUL	NS480 BE PORT OPTION ENABLED LIC U/G	\$11,700.00	D2	36%	\$7,488.00	\$2,106.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,106.00
5	NS480-FLR-L	NS480 FLR BASE LICENSE (2 BLADES)	\$0.00	D2	36%	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	NS480-IS-AL	NS480 ACCOMPANYING ISCSI LICENSE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS480-ISCSI-L	CELERRA NS-480 ISCSI LICENSE	\$0.00	D2	36%	\$0.00	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,250.00
5	NS480-IS-DKD	NS-480 ISCSI DOC AND CD SOFTWARE KIT	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS480-ISU	CELERRA ISCSI LIC UPG TO NS-480	\$0.00	D2	36%	\$0.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	NS480-NBOPT-L	NS-480 NATIVE BLOCK ENBL UP TO 480 DRVS	\$0.00	D2	36%	\$0.00	\$2,106.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,106.00
5	NS480-NBOPTUL	NS-480 NATIVE BLOCK ENBL TO 480 DRVS UPG	\$0.00	D2	36%	\$0.00	\$2,106.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,106.00
5	NS480-NBOPU	NS480 BLOCK ENBL UPG	\$0.00	D2	36%	\$0.00	\$1,263.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,263.60
5	NS480-NFS-UL	NS-480 NFS LICENSE ADD TO EXIST-SYSTEM	\$0.00	D2	36%	\$0.00	\$3,096.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,096.00
5	NS480-NFU	CELERRA NFS LIC UPG TO NS-480	\$0.00	D2	36%	\$0.00	\$1,857.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,857.60
5	NS480-REP2U	CELERRA REPV2 UPG LIC FOR NS-480	\$0.00	D2	36%	\$0.00	\$2,025.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,025.00
5	NS480-REP2-L	NS-480 CELERRA REPLICATOR V2 LICENSE	\$0.00	D2	36%	\$0.00	\$3,375.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,375.00
5	NS480-REP2LU	NS-480 CELERRA REPLICATOR V2 ADD-ON LIC	\$0.00	D2	36%	\$0.00	\$3,375.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,375.00
5	NS480-RPU	CELERRA RECOVERPOINT BUNDLE UPG TO NS-48	\$24,000.00	D2	36%	\$15,360.00	\$4,320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,320.00
5	NS480-UNIX-L	CELERRA NS-480 UNIX NFS LICENSE	\$0.00	D2	36%	\$0.00	\$3,096.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,096.00
5	NS500-CAVA2-L	NS500 2 FOR 1 CAVA LICENSE	\$0.00	D2	36%	\$0.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00
5	NS500-CAVA-L	NS500 CAVA LICENSE	\$0.00	D2	36%	\$0.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00
5	NS500-CEE2-L	NS EVENT ENABLER-2	\$0.00	D2	36%	\$0.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00
5	NS500-CEE-L	NS EVENT ENABLER	\$0.00	D2	36%	\$0.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00
5	NS500-CIFS-UL	UPG CIFS TO CIFS AND UNIX	\$0.00	D2	36%	\$0.00	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,250.00
5	NS500-REP2-LU	NS500 REPLICATOR V2 UPGRADE LICENSE	\$0.00	D2	36%	\$0.00	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,250.00
5	NS500-REP-L	NS500 REPLICATOR LICENSE	\$0.00	D2	36%	\$0.00	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,250.00
5	NS500-UNIX-UL	UPG UNIX TO CIFS AND UNIX	\$0.00	D2	36%	\$0.00	\$1,404.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,404.00
5	NS501C-2-CIUL	NS501-2 CIFS UPG LIC	\$0.00	D2	36%	\$0.00	\$1,170.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,170.00
5	NS501C-2-ENUL	NS501-2 ENT UPG LIC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS501C-CIFS-L	NS501 CIFS LICENSE	\$0.00	D2	36%	\$0.00	\$1,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,080.00
5	NS501C-ENT-L	NS500 ENTERPRISE LICENSE	\$0.00	D2	36%	\$0.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
5	NS501C-UNIX-L	NS500 NFS LICENSE	\$0.00	D2	36%	\$0.00	\$3,096.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,096.00
5	NS501G-2-CIUL	NS501-2 CIFS UPG LIC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS501G-2-ENUL	NS501-2 ENT UPG LIC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS501G-CIFS-L	NS501G CIFS LICENSE	\$0.00	D2	36%	\$0.00	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,250.00
5	NS501G-ENT-L	NS500 ENTERPRISE LICENSE	\$0.00	D2	36%	\$0.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
5	NS501G-UNIX-L	NS500 NFS LICENSE	\$0.00	D2	36%	\$0.00	\$3,096.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,096.00
5	NS502C-CIFS-L	NS500 CIFS LICENSE	\$0.00	D2	36%	\$0.00	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,250.00
5	NS502C-ENT-L	NS502C ENTERPRISE LICENSE	\$0.00	D2	36%	\$0.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
5	NS502C-UNIX-L	NS502C NFS LICENSE	\$0.00	D2	36%	\$0.00	\$3,096.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,096.00
5	NS502G-CIFS-L	NS500 CIFS LICENSE	\$0.00	D2	36%	\$0.00	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,250.00
5	NS502G-ENT-L	NS502G ENTERPRISE LICENSE	\$0.00	D2	36%	\$0.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
5	NS502G-UNIX-L	NS502G NFS LICENSE	\$0.00	D2	36%	\$0.00	\$3,096.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,096.00
5	NS5-C-DKD	DOC & CD: NS500+CLAR	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS5-EXC2K-L	SNAPSURE FOR EXCHANGE	\$0.00	D2	36%	\$0.00	\$3,510.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,510.00
5	NS5-EXC2K-UL	NS500 EXCHANGE 2000 UPG	\$0.00	D2	36%	\$0.00	\$3,510.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,510.00
5	NS5-IS-CI-L	NS500 ISCSI WITH CIFS LIC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS5-IS-CI-UL	NS500 UPG CIFS WITH ISCSI	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS5-ISCSI-L	NS500 ISCSI	\$0.00	D2	36%	\$0.00	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,250.00
5	NS5-ISCSI-UL	NS500 ISCSI UPGRADE LIC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS5-IS-EN-L	NS500 ISCSI WITH ENT LIC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS5-IS-EN-UL	NS500 UPG ENT WITH ISCSI	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS5-ISNAP-DP	NS500 SNAP MGR DEP	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS5ISNAPDP-EN	NS500 SNAP MGR DEP TO ENT	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS5-ISNAP-DPU	NS500 ISCSI SNAP FOR DEPT	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS5-ISNAP-EN	NS500 SNAP MGR ENT	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS5-ISNAP-ENU	NS500 ISCSI SNAP FOR ENT	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS5-ISNAP-WG	NS500 ISNAP WKGRP	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS5ISNAPWG-DP	NS500 ISNAP WKGRP TO DEP	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS5ISNAPWG-EN	NS500 ISNAP WKGRP TO ENT	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS5-ISNAP-WGU	NS500 ISCSI SNAP WORK GRP	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS5-IS-NF-L	NS500 ISCSI WITH NFS LIC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS5-IS-NF-UL	NS500 UPG NFS WITH ISCSI	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS5-S-DKD	DOC & CD: NS500+SYMM	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS600-CIFS-L	CELERRA NS600 CIFS LIC	\$0.00	D2	36%	\$0.00	\$3,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,348.00
5	NS600-CIFS-UL	NS600 CIFS TO ENT UPGRADE	\$0.00	D2	36%	\$0.00	\$3,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,348.00
5	NS600-CM-L	MONITOR FOR CELERRA NS600 SERIES	\$0.00	D2	36%	\$0.00	\$698.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$698.40
5	NS600-CM-L-U	NS600 UPG MONITOR	\$0.00	D2	36%	\$0.00	\$698.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$698.40
5	NS600-CNM-L	CELERRA NATIVE MANAGER FOR NS600 SERIES	\$0.00	D2	36%	\$0.00	\$1,674.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,674.00
5	NS600-CNM-L-U	NS600 UPG NATIVE MGR	\$0.00	D2	36%	\$0.00	\$1,674.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,674.00
5	NS600-DKD	CELERRA NS600 DOCS & CD	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS600-ENT-L	CELERRA NS600 ENT LIC	\$0.00	D2	36%	\$0.00	\$6,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,696.00
5	NS600-REP-L	CELERRA NS600 REPLICATOR LIC	\$0.00	D2	36%	\$0.00	\$3,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,348.00
5	NS600-REP-L-U	NS600 REPLICATOR UPG LIC	\$0.00	D2	36%	\$0.00	\$3,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,348.00
5	NS600-UNIX-L	CELERRA NS600 NFS LIC	\$0.00	D2	36%	\$0.00	\$4,752.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,752.00
5	NS600-UNIX-UL	NS600 UNIX TO ENT UPGRADE	\$0.00	D2	36%	\$0.00	\$1,980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,980.00
5	NS700-CAVA2-L	NS700 2 FOR 1 CAVA LICENSE	\$0.00	D2	36%	\$0.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$540.00
5	NS700-CEE2-L	NS EVENT ENABLER-2	\$0.00	D2	36%	\$0.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$540.00
5	NS700-FLR19	BACK REV FLARE 02.19.701.5.034 FOR NS700	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS700-REP2-LU	NS700 REPLICATOR V2 UPGRADE LICENSE	\$0.00	D2	36%	\$0.00	\$3,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,348.00
5	NS701C-2-CIUL	NS701-2 CIFS UPG LIC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS701C-2-ENUL	NS701-2 ENT UPG LIC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS701C-CIFS-L	CELERRA NS701C CIFS LIC	\$0.00	D2	36%	\$0.00	\$3,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,348.00
5	NS701C-ENT-L	CELERRA NS701C ENT LIC	\$0.00	D2	36%	\$0.00	\$6,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,696.00
5	NS701C-UNIX-L	CELERRA NS701C UNIX LIC	\$0.00	D2	36%	\$0.00	\$4,752.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,752.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	NS701G-2-CIUL	NS701-2 CIFS UPG LIC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS701G-2-ENUL	NS701-2 ENT UPG LIC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS701G-CIFS-L	CELERRA NS701G CIFS LIC	\$0.00	D2	36%	\$0.00	\$3,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,348.00
5	NS701G-ENT-L	CELERRA NS701G ENT LIC	\$0.00	D2	36%	\$0.00	\$6,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,696.00
5	NS701G-UNIX-L	CELERRA NS701G UNIX LIC	\$0.00	D2	36%	\$0.00	\$4,752.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,752.00
5	NS702C-CIFS-L	CELERRA NS702C CIFS LIC	\$0.00	D2	36%	\$0.00	\$3,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,348.00
5	NS702C-ENT-L	CELERRA NS702C ENT LIC	\$0.00	D2	36%	\$0.00	\$6,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,696.00
5	NS702C-UNIX-L	CELERRA NS702C UNIX LIC	\$0.00	D2	36%	\$0.00	\$4,752.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,752.00
5	NS702-FLR24	BACK REV FLARE OE V02.24.701.5.006	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS702G-CIFS-L	CELERRA NS702G CIFS LIC	\$0.00	D2	36%	\$0.00	\$3,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,348.00
5	NS702G-ENT-L	CELERRA NS702G ENT LIC	\$0.00	D2	36%	\$0.00	\$6,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,696.00
5	NS702G-UNIX-L	CELERRA NS702G UNIX LIC	\$0.00	D2	36%	\$0.00	\$4,752.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,752.00
5	NS704C-CIFS-L	CIFS LIC:4DM NS700 INT	\$0.00	D2	36%	\$0.00	\$10,098.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,098.00
5	NS704C-CIFS-UL	UPG CIFS TO CIFS AND UNIX	\$0.00	D2	36%	\$0.00	\$10,098.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,098.00
5	NS704C-ENT-L	ENT LIC:4DM NS700 INT	\$0.00	D2	36%	\$0.00	\$20,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,160.00
5	NS704C-CIFS-UL	PNS704 CIFS UPGRADE LIC	\$0.00	D2	36%	\$0.00	\$6,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,696.00
5	NS704C-UNIX-L	NFS LIC:4DM NS700 INT	\$0.00	D2	36%	\$0.00	\$14,310.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,310.00
5	NS704C-UNIX-UL	UPG UNIX TO CIFS AND UNIX	\$0.00	D2	36%	\$0.00	\$5,886.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,886.00
5	NS704-ENT-UL	NS702 TO 704 ENT UPG LIC	\$0.00	D2	36%	\$0.00	\$13,392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,392.00
5	NS704-FLR19	BACK REV FLARE 02.19.700.5.034 FOR NS704	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS704-FLR24	BACK REV FLARE OE V02.24.700.5.006	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS704G-CIFS-L	NS704 CIFS LIC	\$0.00	D2	36%	\$0.00	\$10,098.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,098.00
5	NS704G-CIFS-UL	UPG CIFS TO CIFS AND UNIX	\$0.00	D2	36%	\$0.00	\$10,098.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,098.00
5	NS704G-ENT-L	NS704 ENT LIC	\$0.00	D2	36%	\$0.00	\$20,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,160.00
5	NS704G-UNIX-L	NS704 NFS LICENSE	\$0.00	D2	36%	\$0.00	\$14,310.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,310.00
5	NS704G-UNIX-UL	UPG UNIX TO CIFS AND UNIX	\$0.00	D2	36%	\$0.00	\$5,886.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,886.00
5	NS704-UNIX-UL	UNIX UPG NS700 TO 704	\$0.00	D2	36%	\$0.00	\$9,504.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,504.00
5	NS7-C-DCD	DOC & CD: NS700+CLAR	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS7-EXC2K-L	SNAPSURE FOR EXCHANGE	\$0.00	D2	36%	\$0.00	\$5,265.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,265.00
5	NS7-EXC2K-UL	NS700 EXCHANGE 2000 UPG	\$0.00	D2	36%	\$0.00	\$5,265.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,265.00
5	NS7-IS-CI-L	NS700 ISCSI WITH CIFS LIC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS7-IS-CI-UL	NS700 UPG CIFS WITH ISCSI	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS7-ISCSI-L	NS700 ISCSI	\$0.00	D2	36%	\$0.00	\$3,366.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,366.00
5	NS7-ISCSI-UL	NS700 ISCSI UPGRADE LIC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS7-IS-EN-L	NS700 ISCSI WITH ENT LIC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS7-IS-EN-UL	NS700 UPG ENT WITH ISCSI	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS7-ISNAP-DP	NS700 SNAP MGR DEPARTMENT	\$0.00	D2	36%	\$0.00	\$486.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$486.00
5	NS7ISNAPDP-EN	NS7 SNAP DEP TO ENT UPG	\$0.00	D2	36%	\$0.00	\$216.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$216.00
5	NS7-ISNAP-DPU	NS700 ISCSI SNAP FOR DEPT	\$0.00	D2	36%	\$0.00	\$491.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$491.40
5	NS7-ISNAP-EN	NS700 SNAP MGR ENTERPRISE	\$0.00	D2	36%	\$0.00	\$702.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$702.00
5	NS7-ISNAP-ENU	NS700 ISCSI SNAP FOR ENT	\$0.00	D2	36%	\$0.00	\$702.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$702.00
5	NS7-ISNAP-WG	NS7 SNAP MGR WKGRP	\$0.00	D2	36%	\$0.00	\$216.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$216.00
5	NS7ISNAPWG-DP	NS7 SNAP WKGRP TO DEP	\$0.00	D2	36%	\$0.00	\$486.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$486.00
5	NS7ISNAPWG-EN	NS7 SNAP WKGRP TO ENT	\$0.00	D2	36%	\$0.00	\$702.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$702.00
5	NS7-ISNAP-WGU	NS700 ISCSI SNAP WK GRP	\$0.00	D2	36%	\$0.00	\$210.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$210.60
5	NS7-IS-NF-L	NS700 ISCSI WITH NFS LICE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS7-IS-NF-UL	NS700 UPG NFS WITH ISCSI	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS7-S-DCD	DOC & CD: NS700+SYMM	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS80-CAVA2-L	NS80 2 FOR 1 CAVA LICENSE	\$3,000.00	D2	36%	\$1,920.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$540.00
5	NS80-CAVA-L	NS80 CAVA LICENSE	\$3,000.00	D2	36%	\$1,920.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$540.00
5	NS80C-CIFS-L	CELERRA NS80C CIFS LIC	\$0.00	D2	36%	\$0.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
5	NS80-CEE2-L	NS EVENT ENABLER-2	\$0.00	D2	36%	\$0.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$540.00
5	NS80-CEE-L	NS EVENT ENABLER	\$0.00	D2	36%	\$0.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$540.00
5	NS80-CIFS-U-L	Upg CIFS to CIFS and NFS	\$0.00	D2	36%	\$0.00	\$4,752.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,752.00
5	NS80C-UNIX-L	CELERRA NS80C UNIX LIC	\$0.00	D2	36%	\$0.00	\$4,752.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,752.00
5	NS80-FCOPT-L	NS80 FC PORT OPTION ENABLED LICENSE	\$0.00	D2	36%	\$0.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	NS80-FLR24	BACK REV FLARE OE V03 24 080 5 011	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS80-FLR-L	NS80 FLR BASE LICENSE (2 BLADES)	\$0.00	D2	36%	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	NS80G-CIFS-L	CELERRA NS80G CIFS LIC	\$0.00	D2	36%	\$0.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
5	NS80G-ENT-L	CELERRA NS80G ENT LIC	\$0.00	D2	36%	\$0.00	\$6,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,696.00
5	NS80G-FLR-L	NS80G FLR BASE LICENSE (2 BLADES)	\$37,200.00	D2	36%	\$23,808.00	\$6,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,696.00
5	NS80G-UNIX-L	CELERRA NS80G UNIX LIC	\$0.00	D2	36%	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	NS80-IS-CI-L	NS80 ISCSI WITH CIFS	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS80-IS-CI-UL	NS80 UPG CIFS WITH ISCSI	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS80-ISCSI-L	CELERRA NS80 ISCSI LIC	\$0.00	D2	36%	\$0.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
5	NS80-ISCSI-UL	NS80 ISCSI UPGRADE LIC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS80-IS-EN-L	NS80 ISCSI WITH ENT	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS80-IS-NF-L	NS80 ISCSI WITH NFS	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS80-IS-NF-UL	NS80 UPG NFS WITH ISCSI	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS80-NFS-U-L	NS80 NFS UPGRADE TO ADD CIFS LIC	\$0.00	D2	36%	\$0.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
5	NS80-REP-L	NS80 REPLICATOR LIC	\$18,600.00	D2	36%	\$11,904.00	\$3,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,348.00
5	NS80-REP2-L	NS80 REPLICATOR V2 LICENSE	\$0.00	D2	36%	\$0.00	\$5,598.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,598.00
5	NS80-REP2-LU	NS80 REPLICATOR V2 UPG LIC	\$0.00	D2	36%	\$0.00	\$5,598.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,598.00
5	NS960-CEE2-L	NS-960 AV LICENSE	\$0.00	D2	36%	\$0.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$540.00
5	NS960-CEE-L	NS-960 AV LICENSE	\$0.00	D2	36%	\$0.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$540.00
5	NS960-CIFS-L	CELERRA NS-960 CIFS LIC	\$0.00	D2	36%	\$0.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
5	NS960-CIFS-UL	CELERRA NS-960 CIFS UPG LIC	\$0.00	D2	36%	\$0.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
5	NS960-CIU	CELERRA CIFS LIC UPG TO NS-960	\$0.00	D2	36%	\$0.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	NS960-DCD	CELERRA NS-960 DOCS & CD	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS960-EXPSW	SW CHARGE FOR 960 DRIVES ON NS960	\$0.00	D2	36%	\$0.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,400.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	NS960-FASTVE	FAST FMA/VE FOR NS-960	\$36,500.00	D2	36%	\$23,360.00	\$6,570.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,570.00
5	NS960-FCOPT-U	CELERRA NS-960 FC ENABLEMENT LIC UPG	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS960-FLR-L	NS960 FLR BASE LICENSE (2 BLADES)	\$0.00	D2	36%	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	NS960-ISCSI-L	CELERRA NS-960 ISCSI LIC	\$0.00	D2	36%	\$0.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
5	NS960-ISU	CELERRA ISCSI LIC UPG TO NS-960	\$0.00	D2	36%	\$0.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	NS960-NFS-UL	CELERRA NS-960 NFS UPG LIC	\$0.00	D2	36%	\$0.00	\$4,752.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,752.00
5	NS960-NFU	CELERRA NFS LIC UPG TO NS-960	\$0.00	D2	36%	\$0.00	\$2,851.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,851.20
5	NS960-REP2U	CELERRA REPV2 UPG LIC FOR NS-960	\$0.00	D2	36%	\$0.00	\$3,358.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,358.80
5	NS960-REP2-L	NS-960 CELERRA REPLICATOR V2 LICENSE	\$0.00	D2	36%	\$0.00	\$5,598.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,598.00
5	NS960-REP2LU	NS-960 CELERRA REPLICATOR V2 ADD-ON LIC	\$0.00	D2	36%	\$0.00	\$5,598.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,598.00
5	NS960-RPU	CELERRA RECOVERPOINT BUNDLE UPG TO NS-96	\$43,200.00	D2	36%	\$27,648.00	\$7,776.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,776.00
5	NS960-UNIX-L	CELERRA NS-960 UNIX LIC	\$0.00	D2	36%	\$0.00	\$4,752.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,752.00
5	NS96-FCNV480L	NS960 BE ENBL Navi UP TO 480 DRIVES	\$96,500.00	D2	36%	\$61,760.00	\$17,370.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,370.00
5	NS96-FCNV480U	NS960 BE ENBL Navi UPG UP TO 480 DR	\$96,500.00	D2	36%	\$61,760.00	\$17,370.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,370.00
5	NS96-FCNV960A	NS960 BE ENBL Navi UPG 480 TO 960 DR	\$33,500.00	D2	36%	\$21,440.00	\$6,030.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,030.00
5	NS96-FCNV960L	NS960 BE ENBL Navi UP TO 960 DRIVES	\$130,000.00	D2	36%	\$83,200.00	\$23,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23,400.00
5	NS96-FCNV960U	NS960 BE ENBL Navi UPG UP TO 960 DR	\$130,000.00	D2	36%	\$83,200.00	\$23,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23,400.00
5	NS96-NBNV480L	NS960 BLOCK ENBL W NAVI UP TO 480 DRVS	\$0.00	D2	36%	\$0.00	\$16,501.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,501.50
5	NS96-NBNV480U	NS960 BLOCK ENBL W NAV TO 480 DRVS UPG	\$0.00	D2	36%	\$0.00	\$16,501.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,501.50
5	NS96-NBNV960A	NS960 NATIV BLOCK ENBL 480TO960 UPG	\$0.00	D2	36%	\$0.00	\$5,728.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,728.50
5	NS96-NBNV960L	NS960 BLOCK ENBL W NAVI UP TO 960 DRVS	\$0.00	D2	36%	\$0.00	\$22,230.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22,230.00
5	NS96-NBNV960U	NS960 BLOCK ENBL W NAV TO 960 DRVS UPG	\$0.00	D2	36%	\$0.00	\$22,230.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22,230.00
5	NS-CAVA-L-U	CELERRA NS600 AV UPG LIC	\$0.00	D2	36%	\$0.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$540.00
5	NS-CIFS-UL	UPG CIFS TO CIFS AND UNIX	\$0.00	D2	36%	\$0.00	\$3,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,348.00
5	NS-DART-54	BACK REV DART V5.4.27.2	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS-DART-55	BACK REV DART V5 5	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS-DART-5537	BACK REV DART V5 5 37	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS-DCD-56	NS MEDIA AND DOC KIT FOR DART V 5 6 44	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS-FAST-APL	CELERRA FAST FMA APPLIANCE	\$0.00	D2	36%	\$0.00	\$6,120.00	\$5,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,120.00
5	NS-FAST-HAAPL	CELERRA FAST FMA HA APPLIANCE	\$0.00	D2	36%	\$0.00	\$2,880.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,880.00
5	NS-FAST-VE	CELERRA FAST FMA/VE	\$24,500.00	D2	36%	\$15,680.00	\$3,528.00	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,528.00
5	NS-FLR-LIC	NS FLR LICENSE	\$10,000.00	D2	36%	\$6,400.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	NS-FLR-L-U	NS FLR UPGRADE LICENSE	\$10,000.00	D2	36%	\$6,400.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	NS-FLR-U	NS FLR ADDITIONAL BLADE	\$0.00	D2	36%	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	NSG2-C-DCD	DOC & CD: NS-G2 + CLARIION	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSG2-CEE2-L	NS CEE-ANTI-VIRUS	\$0.00	D2	36%	\$0.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00
5	NSG2-CEE-L	NS EVENT ENABLER LICENSE	\$0.00	D2	36%	\$0.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00
5	NSG2-CIFS-L	CELERRA NS-G2 CIFS LICENSE	\$0.00	D2	36%	\$0.00	\$585.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$585.00
5	NSG2-CIFS-UL	NS-G2 CIFS LICENSE ADD TO EXISTING SYS	\$0.00	D2	36%	\$0.00	\$585.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$585.00
5	NSG2-FASTVE	FAST FMA/VE FOR NS-G2	\$31,500.00	D2	36%	\$20,160.00	\$5,670.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,670.00
5	NSG2-FLR-L	NS-G2 FLR BASE LICENSE (2 BLADES)	\$0.00	D2	36%	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	NSG2-IS-AL	ISCSI LICENSE WITH EXISTING NFS OR CIFS	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSG2-ISCSI-L	CELERRA NS-G2 ISCSI LICENSE	\$0.00	D2	36%	\$0.00	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,250.00
5	NSG2-IS-UL	NS-G2 ISCSI LICENSE ADD TO EXISTING SYS	\$0.00	D2	36%	\$0.00	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,250.00
5	NSG2-NFS-L	CELERRA NS-G2 UNIX NFS LICENSE	\$0.00	D2	36%	\$0.00	\$3,096.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,096.00
5	NSG2-NFS-UL	NS-G2 NFS LICENSE ADD TO EXISTING SYSTEM	\$0.00	D2	36%	\$0.00	\$3,096.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,096.00
5	NSG2-REP2V-L	NS-G2 REPLICATOR V2 LICENSE	\$0.00	D2	36%	\$0.00	\$3,375.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,375.00
5	NSG2-REP2V-LU	CELERRA REPLICATOR V2 RTU	\$0.00	D2	36%	\$0.00	\$3,375.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,375.00
5	NSG2-S-DCD	DOC & CD: NS-G2 + SYMMETRIX	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSG41-2-CI-U	NS41G-2G CIFS UPG LIC	\$0.00	D2	36%	\$0.00	\$585.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$585.00
5	NSG41-2-NF-U	NS41G-2G NFS UPG LIC	\$0.00	D2	36%	\$0.00	\$936.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$936.00
5	NSG8-C-DCD	CELERRA NS-G8 WITH CLARIION DOCS CD	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSG8-CEE2-L	NS CEE-ANTI-VIRUS	\$0.00	D2	36%	\$0.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$540.00
5	NSG8-CEE-L	NS-G8 AV LICENSE	\$0.00	D2	36%	\$0.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$540.00
5	NSG8-CIFS-L	CELERRA NS-G8 CIFS LIC	\$0.00	D2	36%	\$0.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
5	NSG8-CIFS-UL	CELERRA NS-G8 CIFS UPG LIC	\$0.00	D2	36%	\$0.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
5	NSG8-CIU	CELERRA CIFS LIC UPG TO NS-G8	\$0.00	D2	36%	\$0.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	NSG8-FASTVE	FAST FMA/VE FOR NS-G8	\$36,500.00	D2	36%	\$23,360.00	\$6,570.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,570.00
5	NSG8-FLR-L	NSG8 FLR BASE LICENSE (2 BLADES)	\$0.00	D2	36%	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	NSG8-ISCSI-AL	CELERRA NS-G8 ADD ISCSI LIC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSG8-ISCSI-L	CELERRA NS-G8 ISCSI LIC	\$0.00	D2	36%	\$0.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
5	NSG8-ISU	CELERRA ISCSI LIC UPG TO NS-G8	\$0.00	D2	36%	\$0.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	NSG8-NFS-UL	CELERRA NS-G8 NFS UPG LIC	\$0.00	D2	36%	\$0.00	\$4,752.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,752.00
5	NSG8-NFU	CELERRA NFS LIC UPG TO NS-G8	\$0.00	D2	36%	\$0.00	\$2,851.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,851.20
5	NSG8-REP2U	CELERRA REPV2 UPG LIC FOR NS-G8	\$0.00	D2	36%	\$0.00	\$3,358.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,358.80
5	NSG8-REP2V-L	NS-G8 CELERRA REPLICATOR V2 LICENSE	\$0.00	D2	36%	\$0.00	\$5,598.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,598.00
5	NSG8-REP2V-LU	NS-G8 CELERRA REPLICATOR V2 ADD-ON LIC	\$0.00	D2	36%	\$0.00	\$5,598.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,598.00
5	NSG8-S-DCD	CELERRA NS-G8 WITH SYMM DOCS CD	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSG8-UNIX-L	CELERRA NS-G8 UNIX LIC	\$0.00	D2	36%	\$0.00	\$4,752.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,752.00
5	NS-ISCSI-DCD	CELERRA ISCSI APP DCD	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS-REP-L	NS REPLICATOR LICENSE	\$18,600.00	D2	36%	\$11,904.00	\$3,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,348.00
5	NS-REP-PKG	NS REP PLUG-IN PKG	\$14,000.00	D2	36%	\$8,960.00	\$2,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,520.00
5	NS-REP1V2-U	REPLICATOR V1 TO V2 UPGRADE LICENSE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS-UNIX-UL	UPG UNIX TO CIFS AND UNIX	\$0.00	D2	36%	\$0.00	\$1,980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,980.00
5	NS-WIN-CAVA-L	CELERRA NS700 AV LIC	\$0.00	D2	36%	\$0.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$540.00
5	NS-WIN-CEE2-L	NS EVENT ENABLER-2	\$0.00	D2	36%	\$0.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$540.00
5	NS-WIN-CEE-L	NS EVENT ENABLER	\$0.00	D2	36%	\$0.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$540.00
5	NSX-FLR-L	NSX FLR BASE LICENSE (2 BLADES)	\$0.00	D2	36%	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	NWMGRB200-DAE	NAVI MGR BASE FOR NW DAE	\$6,280.00	D2	36%	\$4,019.20	\$1,215.00	\$1,134.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,215.00
5	NWMGRB200-DPE	NAVI MGR BASE FOR NETWIN	\$1,260.00	D2	36%	\$806.40	\$245.00	\$228.00	\$0.00	\$0.00	\$0.00	\$0.00	\$245.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	NW-UTIL-WIN	WINDOWS UTILS FOR NETWIN	\$40.00	D2	36%	\$7.20	\$7.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7.20
5	OM-CLR-DB-UNX	OM CLARIION UNIX DEPT	\$6,050.00	D2	36%	\$3,872.00	\$3,872.00	\$1,089.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,089.00
5	OM-CLR-EN-UNX	OM CLARIION UNIX ENT	\$12,450.00	D2	36%	\$7,968.00	\$7,968.00	\$2,241.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,241.00
5	OM-CLR-WG-UNX	OM CLARIION UNIX WRKGP	\$2,500.00	D2	36%	\$1,600.00	\$1,600.00	\$450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$450.00
5	PFM-CL-T1-4U	PFM CL T1-4 UPG	\$0.00	D2	36%	\$0.00	\$0.00	\$104.40	\$0.00	\$0.00	\$0.00	\$0.00	\$104.40
5	PFM-CL-T5-31U	PFM CL T5-31 UPG	\$0.00	D2	36%	\$0.00	\$0.00	\$477.00	\$0.00	\$0.00	\$0.00	\$0.00	\$477.00
5	PKG-CL-T1-4U	CC5.1 PKG CL T1-4 UPG	\$0.00	D2	36%	\$0.00	\$0.00	\$376.20	\$0.00	\$0.00	\$0.00	\$0.00	\$376.20
5	PKG-CL-T5-31U	CC5.1 PKG CL T5-31 UPG	\$0.00	D2	36%	\$0.00	\$0.00	\$2,034.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,034.00
5	PKL-CL-T1-4U	CC CL PKG LT T1-4U	\$0.00	D2	36%	\$0.00	\$0.00	\$252.00	\$0.00	\$0.00	\$0.00	\$0.00	\$252.00
5	PKL-CL-T5-31U	CC CL PKG LT T5-31U	\$0.00	D2	36%	\$0.00	\$0.00	\$1,242.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,242.00
5	PP-AIX-BR405	BACK-REV FOR PP 4.2 AIX	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-AIX-BR501	POWERPATH 4.3 AIX	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-DPU	PPATH DEP UPGRADE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-ENU	PPATH ENT UPGRADE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PPEN-UJ-DP	PPATH ENT UNIX DEP	\$7,520.00	D2	36%	\$4,812.80	\$4,812.80	\$1,455.00	\$1,358.00	\$0.00	\$0.00	\$0.00	\$1,455.00
5	PPEN-UJ-EN	PPATH ENT UNIX ENT	\$15,500.00	D2	36%	\$9,920.00	\$9,920.00	\$3,000.00	\$2,800.00	\$0.00	\$0.00	\$0.00	\$3,000.00
5	PPEN-UJ-GB	PPATH ENT UNIX GLB	\$42,630.00	D2	36%	\$27,283.20	\$27,283.20	\$8,250.00	\$7,700.00	\$0.00	\$0.00	\$0.00	\$8,250.00
5	PPEN-UJ-WG	PPATH ENT UNIX WGR	\$3,100.00	D2	36%	\$1,984.00	\$1,984.00	\$600.00	\$560.00	\$0.00	\$0.00	\$0.00	\$600.00
5	PP-HP-BR312	POWERPATH 4.1 FOR HP-UJ	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-HP-BR403	POWERPATH 4.2 HP-UJ	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-LX-BR212	PP LINUX BACK REV	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-LX-BR402	POWERPATH LINUX 3.0.5	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-LX-BR410	POWERPATH 4.3 LINUX	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PPMEINV-B1B2U	PPME-INVISTA UPGRADE 1 TO 2 DPC LIC	\$18,000.00	D2	36%	\$11,520.00	\$11,520.00	\$4,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,140.00
5	PPMEINV-B2B4U	PPME-INVISTA UPGRADE 2 TO 4 DPC LIC	\$36,000.00	D2	36%	\$23,040.00	\$23,040.00	\$8,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,280.00
5	PPME-INV-BASE	PPME INVISTA BASE LICENSE	\$0.00	D2	36%	\$0.00	\$0.00	\$115.00	\$0.00	\$0.00	\$0.00	\$0.00	\$115.00
5	PPME-INV-T1	PPME-INV T1 (0- 14 TB)	\$0.00	D2	36%	\$0.00	\$0.00	\$92.00	\$0.00	\$0.00	\$0.00	\$0.00	\$92.00
5	PPME-INV-T10	PPME-INV-T10 (601-1000TB)	\$0.00	D2	36%	\$0.00	\$0.00	\$55.20	\$0.00	\$0.00	\$0.00	\$0.00	\$55.20
5	PPME-INV-T1B1	PPME-INVISTA BASE LIC FOR 1 TIER 1 DPC	\$0.00	D2	36%	\$0.00	\$0.00	\$4,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,140.00
5	PPME-INV-T1B2	PPME-INVISTA BASE LIC FOR 2 TIER 1 DPC	\$0.00	D2	36%	\$0.00	\$0.00	\$8,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,280.00
5	PPME-INV-T1B4	PPME-INVISTA BASE LIC FOR 4 TIER 1 DPC	\$0.00	D2	36%	\$0.00	\$0.00	\$16,560.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,560.00
5	PPME-INV-T2	PPME-INV T2(15-25 TB)	\$0.00	D2	36%	\$0.00	\$0.00	\$80.50	\$0.00	\$0.00	\$0.00	\$0.00	\$80.50
5	PPME-INV-T3	PPME-INV T3 (26-40 TB)	\$0.00	D2	36%	\$0.00	\$0.00	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$69.00
5	PPME-INV-T4	PPME-INV T4 (41-60 TB)	\$0.00	D2	36%	\$0.00	\$0.00	\$62.10	\$0.00	\$0.00	\$0.00	\$0.00	\$62.10
5	PPME-INV-T5	PPME-INV T5 (61-100 TB)	\$0.00	D2	36%	\$0.00	\$0.00	\$60.95	\$0.00	\$0.00	\$0.00	\$0.00	\$60.95
5	PPME-INV-T6	PPME-INV T6 (101-150 TB)	\$0.00	D2	36%	\$0.00	\$0.00	\$59.80	\$0.00	\$0.00	\$0.00	\$0.00	\$59.80
5	PPME-INV-T7	PPME-INV T7 (151-250 TB)	\$0.00	D2	36%	\$0.00	\$0.00	\$58.65	\$0.00	\$0.00	\$0.00	\$0.00	\$58.65
5	PPME-INV-T8	PPME-INV T8 (251-400 TB)	\$0.00	D2	36%	\$0.00	\$0.00	\$57.50	\$0.00	\$0.00	\$0.00	\$0.00	\$57.50
5	PPME-INV-T9	PPME-INV-T9 (401-600TB)	\$0.00	D2	36%	\$0.00	\$0.00	\$56.35	\$0.00	\$0.00	\$0.00	\$0.00	\$56.35
5	PPME-INV-UPG	PPME INVISTA UPGRADE LICENSE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-SUN-BR307	POWERPATH 4.0.2 SUN BR	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-SUN-BR312	INACTIVE PP 4.1 for Solaris	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-SUN-BR403	POWERPATH 4.2 SOLARIS	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-SUN-BR407	POWERPATH SOLARIS 4.3	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-UJ-DPU	PPATH UNIX DEP UPGRADE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-UJ-ENU	PPATH UNIX ENT UPGRADE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-UJ-GBU	PPATH UNIX GLB UPGRADE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-UJ-WGU	PPATH UNIX WGR UPGRADE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-WGU	PPATH WGR UPGRADE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-WN-BR205	PP WINDOWS BACK REV	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-WN-BR308	POWERPATH WIN 3.0.5 BR	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-WN-BR401	POWERPATH 3.0.6 FOR WINDO	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-WN-BR411	POWERPATH WINDOWS 4.3.1	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RM-IN-U31PLUS	RM FOR INVISTA / UNIX 31 HOSTS & UP	\$0.00	D2	36%	\$0.00	\$0.00	\$1,104.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,104.00
5	RM-INV-LINUX	RM FOR INVISTA CLONES / LINUX HST	\$0.00	D2	36%	\$0.00	\$0.00	\$989.00	\$0.00	\$0.00	\$0.00	\$0.00	\$989.00
5	RM-INV-U16-30	RM FOR INVISTA CLONES / UNIX 16-30 HOSTS	\$0.00	D2	36%	\$0.00	\$0.00	\$1,242.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,242.00
5	RM-INV-UNIX	RM FOR INVISTA CLONES / UNIX HST	\$0.00	D2	36%	\$0.00	\$0.00	\$1,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,380.00
5	RM-INV-W16-30	RM FOR INVISTA CLONES / WINDOWS 16-30 HST	\$0.00	D2	36%	\$0.00	\$0.00	\$828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$828.00
5	RM-INV-WIN	RM FOR INVISTA CLONES / WINDOWS HST	\$0.00	D2	36%	\$0.00	\$0.00	\$920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$920.00
5	RM-IN-W31PLUS	RM FOR INVISTA / WINDOWS 31 HOSTS & UP	\$0.00	D2	36%	\$0.00	\$0.00	\$736.00	\$0.00	\$0.00	\$0.00	\$0.00	\$736.00
5	ROAM-DCD	ROAM DOCUMENTATION & CD	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-CDP-CX1	CX3-10 CDP	\$20,000.00	D2	36%	\$12,800.00	\$12,800.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,600.00
5	RP-CDP-CX1-2U	CDP CX3-10 CX3-20 UPGRD	\$20,250.00	D2	36%	\$12,960.00	\$12,960.00	\$3,645.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,645.00
5	RP-CDP-CX1-4U	CDP CX3-10 CX3-40 UPGRD	\$54,750.00	D2	36%	\$35,040.00	\$35,040.00	\$9,855.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,855.00
5	RP-CDP-CX1-8U	CDP CX3-10 CX3-80 UPGRD	\$95,000.00	D2	36%	\$60,800.00	\$60,800.00	\$17,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,100.00
5	RP-CDP-CX2	CX3-20 CDP	\$35,000.00	D2	36%	\$22,400.00	\$22,400.00	\$6,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,300.00
5	RP-CDP-CX2-4U	CDP CX3-20 CX3-40 UPGRD	\$39,750.00	D2	36%	\$25,440.00	\$25,440.00	\$7,155.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,155.00
5	RP-CDP-CX2-8U	CDP CX3-20 CX3-80 UPGRD	\$80,000.00	D2	36%	\$51,200.00	\$51,200.00	\$14,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,400.00
5	RP-CDP-CX4	CX3-40 CDP	\$65,000.00	D2	36%	\$41,600.00	\$41,600.00	\$11,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,700.00
5	RP-CDP-CX4-8U	CDP CX3-40 CX3-80 UPGRD	\$50,000.00	D2	36%	\$32,000.00	\$32,000.00	\$9,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,000.00
5	RP-CDP-CX8	CX3-80 CDP	\$100,000.00	D2	36%	\$64,000.00	\$64,000.00	\$18,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,000.00
5	RP-CLR-CX1	CX3-10 CLR	\$20,000.00	D2	36%	\$12,800.00	\$12,800.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,600.00
5	RP-CLR-CX1-2U	CLR CX1 CX2 UPGD	\$15,500.00	D2	36%	\$9,920.00	\$9,920.00	\$2,790.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,790.00
5	RP-CLR-CX1-4U	CLR CX1 CX4 UPGD	\$57,500.00	D2	36%	\$36,800.00	\$36,800.00	\$10,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,350.00
5	RP-CLR-CX1-8U	CLR CX1 CX8 UPGD	\$100,000.00	D2	36%	\$64,000.00	\$64,000.00	\$18,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,000.00
5	RP-CLR-CX2	CX3-20 CLR	\$35,500.00	D2	36%	\$22,720.00	\$22,720.00	\$6,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,390.00
5	RP-CLR-CX2-4U	CLR CX2 CX4 UPGD	\$42,000.00	D2	36%	\$26,880.00	\$26,880.00	\$7,560.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,560.00
5	RP-CLR-CX2-8U	CLR CX2 CX8 UPGD	\$84,500.00	D2	36%	\$54,080.00	\$54,080.00	\$15,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,210.00
5	RP-CLR-CX4	CX3-40 CLR	\$77,500.00	D2	36%	\$49,600.00	\$49,600.00	\$13,950.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,950.00
5	RP-CLR-CX4-8U	CLR CX4 CX8 UPGD	\$42,500.00	D2	36%	\$27,200.00	\$27,200.00	\$7,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,650.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	RP-CLR-CX8	CX3-80 CLR	\$120,000.00	D2	36%	\$76,800.00	\$21,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$21,600.00
5	RP-CP-UG-CLR1	CDP CX1 CLR CX1 UPGD	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-CP-UG-CLR2	CDP CX2 CLR CX2 UPGD	\$500.00	D2	36%	\$320.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.00
5	RP-CP-UG-CLR4	CDP CX4 CLR CX4 UPGD	\$12,500.00	D2	36%	\$8,000.00	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,250.00
5	RP-CP-UG-CLR8	CDP CX8 CLR CX8 UPGD	\$20,000.00	D2	36%	\$12,800.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,600.00
5	RPCP-UG-CPCX1	CDP BASE 4TB UG CX1 CDP	\$134,100.00	D2	36%	\$85,824.00	\$24,138.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$24,138.00
5	RPCP-UG-CPCX2	CDP BASE 4TB UG CX2 CDP	\$119,100.00	D2	36%	\$76,224.00	\$21,438.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$21,438.00
5	RPCP-UG-CPCX4	CDP BASE 4TB UG CX4 CDP	\$89,100.00	D2	36%	\$57,024.00	\$16,038.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,038.00
5	RPCP-UG-CPCX8	CDP BASE 4TB UG CX8 CDP	\$54,100.00	D2	36%	\$34,624.00	\$9,738.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,738.00
5	RPLR-UG-LRCX1	CLR CX1 RP CLR 8TB UPGD	\$168,000.00	D2	36%	\$107,520.00	\$30,240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$30,240.00
5	RPLR-UG-LRCX2	CLR CX2 RP CLR 8TB UPGD	\$152,500.00	D2	36%	\$97,600.00	\$27,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27,450.00
5	RPLR-UG-LRCX4	CLR CX4 RP CLR 8TB UPGD	\$110,500.00	D2	36%	\$70,720.00	\$19,890.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,890.00
5	RPLR-UG-LRCX8	CLR CX8 RP CLR 8TB UPGD	\$68,000.00	D2	36%	\$43,520.00	\$12,240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,240.00
5	RP-RR-CX1	CX3-10 CRR	\$10,000.00	D2	36%	\$6,400.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	RP-RR-CX1-2U	CRR CX3-10 CX3-20 UPGRD	\$10,700.00	D2	36%	\$6,848.00	\$1,926.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,926.00
5	RP-RR-CX1-4U	CRR CX3-10 CX3-40 UPGRD	\$41,750.00	D2	36%	\$26,720.00	\$7,515.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,515.00
5	RP-RR-CX1-8U	CRR CX3-10 CX3-80 UPGRD	\$70,600.00	D2	36%	\$45,120.00	\$12,690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,690.00
5	RP-RR-CX2	CX3-20 CRR	\$18,000.00	D2	36%	\$11,520.00	\$3,240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,240.00
5	RP-RR-CX2-4U	CRR CX3-20 CX3-40 UPGRD	\$33,750.00	D2	36%	\$21,600.00	\$6,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,075.00
5	RP-RR-CX2-8U	CRR CX3-20 CX3-80 UPGRD	\$62,500.00	D2	36%	\$40,000.00	\$11,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,250.00
5	RP-RR-CX4	CX3-40 CRR	\$45,000.00	D2	36%	\$28,800.00	\$8,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	RP-RR-CX4-8U	CRR CX3-40 CX3-80 UPGRD	\$35,500.00	D2	36%	\$22,720.00	\$6,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,390.00
5	RP-RR-CX8	CX3-80 CRR	\$70,000.00	D2	36%	\$44,800.00	\$12,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,600.00
5	RP-RR-CXBW	CX BW REDUCTION OPTION	\$30,000.00	D2	36%	\$19,200.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5	RP-RR-NS120	RECOVERPOINT FOR NS-120 LIC BUNDLE	\$20,000.00	D2	36%	\$12,800.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,600.00
5	RP-RR-NS20	RP/NS BUNDLE FOR CELERRA	\$10,000.00	D2	36%	\$6,400.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	RP-RR-NS40	RP/NS 40 BUNDLE FOR CELERRA	\$45,000.00	D2	36%	\$28,800.00	\$8,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	RP-RR-NS480	RECOVERPOINT FOR NS-480 LIC BUNDLE	\$40,000.00	D2	36%	\$25,600.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,200.00
5	RP-RR-NS80	RP/NS 80 BUNDLE FOR CELERRA	\$70,000.00	D2	36%	\$44,800.00	\$12,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,600.00
5	RP-RR-NS960	CELERRA NS-960 RECOVERPOINT BUNDLE	\$72,000.00	D2	36%	\$46,080.00	\$12,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,960.00
5	RP-RR-NSG2	RP/NS-G2 BUNDLE FOR CELERRA	\$40,000.00	D2	36%	\$25,600.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,200.00
5	RP-RR-UG-CLR1	CRR CX1 CLR CX1 UPGD	\$10,000.00	D2	36%	\$6,400.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	RP-RR-UG-CLR2	CRR CX2 CLR CX2 UPGD	\$17,500.00	D2	36%	\$11,200.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,150.00
5	RP-RR-UG-CLR4	CRR CX4 CLR CX4 UPGD	\$32,500.00	D2	36%	\$20,800.00	\$5,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,850.00
5	RP-RR-UG-CLR8	CRR CX8 CLR CX8 UPGD	\$50,000.00	D2	36%	\$32,000.00	\$9,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,000.00
5	RPRR-UG-RRCX1	CRR BASE 8TB UG CX1 CRRR	\$114,150.00	D2	36%	\$73,056.00	\$20,547.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,547.00
5	RPRR-UG-RRCX2	CRR BASE 8TB UG CX2 CRR	\$106,150.00	D2	36%	\$67,936.00	\$19,107.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,107.00
5	RPRR-UG-RRCX4	CRR BASE 8TB UG CX4 CRR	\$79,150.00	D2	36%	\$50,656.00	\$14,247.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,247.00
5	RPRR-UG-RRCX8	CRR BASE 8TB UG CX8 CRR	\$54,150.00	D2	36%	\$34,656.00	\$9,747.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,747.00
5	RPSE-CDP-16	RP/SE CDP 16TB	\$0.00	D2	36%	\$0.00	\$4,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,176.00
5	RPSE-CDP-1TB	RP/SE CDP 1TB	\$0.00	D2	36%	\$0.00	\$261.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$261.00
5	RPSE-CDP-24	RP/SE CDP 24TB	\$0.00	D2	36%	\$0.00	\$6,264.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,264.00
5	RPSE-CDP-32	RP/SE CDP 32TB	\$0.00	D2	36%	\$0.00	\$8,352.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,352.00
5	RPSE-CDP-4	RP/SE CDP 4TB	\$0.00	D2	36%	\$0.00	\$1,062.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,062.00
5	RPSE-CDP-4-16	RP/SE 4TB TO 16TB CDP CAPACITY UPGRADE	\$0.00	D2	36%	\$0.00	\$3,114.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,114.00
5	RPSE-CDP-4-24	RP/SE CDP 4TB TO 24TB CAPACITY UPGRADE	\$0.00	D2	36%	\$0.00	\$5,958.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,958.00
5	RPSE-CDP-4-32	RP/SE CDP 4TB TO 32TB CAPACITY UPGRADE	\$0.00	D2	36%	\$0.00	\$8,478.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,478.00
5	RPSE-CDP-4-8	RP/SE 4TB TO 8TB CDP CAPACITY UPGRADE	\$0.00	D2	36%	\$0.00	\$1,026.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,026.00
5	RPSE-CDP-8	RP/SE CDP 8TB	\$0.00	D2	36%	\$0.00	\$2,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,088.00
5	RPSE-CDP-8-16	RP/SE 8TB TO 16TB CDP CAPACITY UPGRADE	\$0.00	D2	36%	\$0.00	\$2,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,088.00
5	RPSE-CDP-8-24	RP/SE CDP 8TB TO 24TB CAPACITY UPGRADE	\$0.00	D2	36%	\$0.00	\$4,932.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,932.00
5	RPSE-CDP-8-32	RP/SE CDP 8TB TO 32TB CAPACITY UPGRADE	\$0.00	D2	36%	\$0.00	\$7,452.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,452.00
5	RPSE-CDP-L23U	RP/SE CDP UPGRADE LICENSE L2 TO L3	\$0.00	D2	36%	\$0.00	\$4.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4.50
5	RPSE-CDP-L24U	RP/SE CDP UPGRADE LICENSE L2 TO L4	\$0.00	D2	36%	\$0.00	\$162.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$162.00
5	RPSE-CDP-L25U	RP/SE CDP UPGRADE LICENSE L2 TO L5	\$0.00	D2	36%	\$0.00	\$1,084.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,084.50
5	RPSE-CDP-L26U	RP/SE CDP UPGRADE LICENSE L2 TO L6	\$0.00	D2	36%	\$0.00	\$1,998.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,998.00
5	RPSE-CDP-L27U	RP/SE CDP UPGRADE LICENSE L2 TO L7	\$0.00	D2	36%	\$0.00	\$2,569.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,569.50
5	RPSE-CDP-L34U	RP/SE CDP UPGRADE LICENSE L3 TO L4	\$0.00	D2	36%	\$0.00	\$157.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$157.50
5	RPSE-CDP-L35U	RP/SE CDP UPGRADE LICENSE L3 TO L5	\$0.00	D2	36%	\$0.00	\$1,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,080.00
5	RPSE-CDP-L36U	RP/SE CDP UPGRADE LICENSE L3 TO L6	\$0.00	D2	36%	\$0.00	\$1,993.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,993.50
5	RPSE-CDP-L37U	RP/SE CDP UPGRADE LICENSE L3 TO L7	\$0.00	D2	36%	\$0.00	\$2,565.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,565.00
5	RPSE-CDP-L45U	RP/SE CDP UPGRADE LICENSE L4 TO L5	\$0.00	D2	36%	\$0.00	\$922.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$922.50
5	RPSE-CDP-L46U	RP/SE CDP UPGRADE LICENSE L4 TO L6	\$0.00	D2	36%	\$0.00	\$1,836.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,836.00
5	RPSE-CDP-L47U	RP/SE CDP UPGRADE LICENSE L4 TO L7	\$0.00	D2	36%	\$0.00	\$2,407.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,407.50
5	RPSE-CDP-L56U	RP/SE CDP UPGRADE LICENSE L5 TO L6	\$0.00	D2	36%	\$0.00	\$913.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$913.50
5	RPSE-CDP-L57U	RP/SE CDP UPGRADE LICENSE L5 TO L7	\$0.00	D2	36%	\$0.00	\$1,485.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,485.00
5	RPSE-CDP-L67U	RP/SE CDP UPGRADE LICENSE L6 TO L7	\$0.00	D2	36%	\$0.00	\$571.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$571.50
5	RPSE-CDP-UPG	RPSE CDP CAPACITY UPGRADE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPSE-CE-16	RP CE FOR RP/SE: MS CLUSTERS 16TB	\$0.00	D2	36%	\$0.00	\$3,387.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,387.24
5	RPSE-CE-16-24	RP CE FOR RP/SE: UG 16 TO 24TB	\$0.00	D2	36%	\$0.00	\$1,583.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,583.46
5	RPSE-CE-16-32	RP CE FOR RP/SE: UG 16 TO 32TB	\$0.00	D2	36%	\$0.00	\$1,700.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,700.46
5	RPSE-CE-1TB	RP CE FOR RP/SE: MS CLUSTERS 1TB	\$0.00	D2	36%	\$0.00	\$139.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$139.50
5	RPSE-CE-24	RP CE FOR RP/SE: MS CLUSTERS 24TB	\$0.00	D2	36%	\$0.00	\$4,970.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,970.70
5	RPSE-CE-24-32	RP CE FOR RP/SE: UG 24 TO 32TB	\$0.00	D2	36%	\$0.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$117.00
5	RPSE-CE-32	RP CE FOR RP/SE: MS CLUSTERS 32TB	\$0.00	D2	36%	\$0.00	\$5,087.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,087.70
5	RPSE-CE-4	RP CE FOR RP/SE: MS CLUSTERS 4TB	\$0.00	D2	36%	\$0.00	\$1,234.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,234.26
5	RPSE-CE-4-16	RP CE FOR RP/SE: UG 4 TO 16TB	\$0.00	D2	36%	\$0.00	\$2,152.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,152.98
5	RPSE-CE-4-24	RP CE FOR RP/SE: UG 4 TO 24TB	\$0.00	D2	36%	\$0.00	\$3,736.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,736.44
5	RPSE-CE-4-32	RP CE FOR RP/SE: UG 4 TO 32TB	\$0.00	D2	36%	\$0.00	\$3,853.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,853.44
5	RPSE-CE-4-8	RP CE FOR RP/SE: UG 4 TO 8TB	\$0.00	D2	36%	\$0.00	\$688.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$688.50

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	RPSE-CE-8	RP CE FOR RP/SE: MS CLUSTERS 8TB	\$0.00	D2	36%	\$0.00	\$1,922.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,922.76
5	RPSE-CE-8-16	RP CE FOR RP/SE: UG 8 TO 16TB	\$0.00	D2	36%	\$0.00	\$1,464.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,464.48
5	RPSE-CE-8-24	RP CE FOR RP/SE: UG 8 TO 24TB	\$0.00	D2	36%	\$0.00	\$3,506.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,506.22
5	RPSE-CE-8-32	RP CE FOR RP/SE: UG 8 TO 32TB	\$0.00	D2	36%	\$0.00	\$3,623.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,623.22
5	RPSE-CP-16-24	RP/SE CDP 16TB TO 24TB CAPACITY UPGRADE	\$0.00	D2	36%	\$0.00	\$2,844.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,844.00
5	RPSE-CP-16-32	RP/SE CDP 16TB TO 32TB CAPACITY UPGRADE	\$0.00	D2	36%	\$0.00	\$5,364.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,364.00
5	RPSE-CP-24-32	RP/SE CDP 24TB TO 32TB CAPACITY UPGRADE	\$0.00	D2	36%	\$0.00	\$2,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,520.00
5	RPSE-CRR	RP/SE CRR HOLDER FOR SERIAL NUMBER	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPSE-CRR-16	RP/SE CRR 16TB	\$0.00	D2	36%	\$0.00	\$12,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,960.00
5	RPSE-CRR-1TB	RP/SE CRR 1TB	\$0.00	D2	36%	\$0.00	\$810.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$810.00
5	RPSE-CRR-24	RP/SE CRR 24TB	\$0.00	D2	36%	\$0.00	\$19,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,440.00
5	RPSE-CRR-32	RP/SE CRR 32TB	\$0.00	D2	36%	\$0.00	\$25,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,920.00
5	RPSE-CRR-4	RP/SE CRR 4TB	\$0.00	D2	36%	\$0.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,600.00
5	RPSE-CRR-4-16	RP/SE 4TB TO 16TB CRR CAPACITY UPGRADE	\$0.00	D2	36%	\$0.00	\$9,360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,360.00
5	RPSE-CRR-4-24	RP/SE CRR 4TB TO 24TB CAPACITY UPGRADE	\$0.00	D2	36%	\$0.00	\$15,840.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,840.00
5	RPSE-CRR-4-32	RP/SE CRR 4TB TO 32TB CAPACITY UPGRADE	\$0.00	D2	36%	\$0.00	\$22,320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22,320.00
5	RPSE-CRR-4-8	RP/SE 4TB TO 8TB CRR CAPACITY UPGRADE	\$0.00	D2	36%	\$0.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,600.00
5	RPSE-CRR-8	RP/SE CRR 8TB	\$0.00	D2	36%	\$0.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,200.00
5	RPSE-CRR-8-16	RP/SE 8TB TO 16TB CRR CAPACITY UPGRADE	\$0.00	D2	36%	\$0.00	\$5,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,760.00
5	RPSE-CRR-8-24	RP/SE CRR 8TB TO 24TB CAPACITY UPGRADE	\$0.00	D2	36%	\$0.00	\$12,240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,240.00
5	RPSE-CRR-8-32	RP/SE CRR 8TB TO 32TB CAPACITY UPGRADE	\$0.00	D2	36%	\$0.00	\$18,720.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,720.00
5	RPSE-CRR-L23U	RP/SE CRR UPGRADE LICENSE L2 TO L3	\$0.00	D2	36%	\$0.00	\$13.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13.50
5	RPSE-CRR-L24U	RP/SE CRR UPGRADE LICENSE L2 TO L4	\$0.00	D2	36%	\$0.00	\$621.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$621.00
5	RPSE-CRR-L25U	RP/SE CRR UPGRADE LICENSE L2 TO L5	\$0.00	D2	36%	\$0.00	\$2,691.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,691.00
5	RPSE-CRR-L26U	RP/SE CRR UPGRADE LICENSE L2 TO L6	\$0.00	D2	36%	\$0.00	\$5,152.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,152.50
5	RPSE-CRR-L27U	RP/SE CRR UPGRADE LICENSE L2 TO L7	\$0.00	D2	36%	\$0.00	\$11,817.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,817.00
5	RPSE-CRR-L34U	RP/SE CRR UPGRADE LICENSE L3 TO L4	\$0.00	D2	36%	\$0.00	\$607.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$607.50
5	RPSE-CRR-L35U	RP/SE CRR UPGRADE LICENSE L3 TO L5	\$0.00	D2	36%	\$0.00	\$2,677.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,677.50
5	RPSE-CRR-L36U	RP/SE CRR UPGRADE LICENSE L3 TO L6	\$0.00	D2	36%	\$0.00	\$5,139.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,139.00
5	RPSE-CRR-L37U	RP/SE CRR UPGRADE LICENSE L3 TO L7	\$0.00	D2	36%	\$0.00	\$11,803.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,803.50
5	RPSE-CRR-L45U	RP/SE CRR UPGRADE LICENSE L4 TO L5	\$0.00	D2	36%	\$0.00	\$2,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,070.00
5	RPSE-CRR-L46U	RP/SE CRR UPGRADE LICENSE L4 TO L6	\$0.00	D2	36%	\$0.00	\$4,531.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,531.50
5	RPSE-CRR-L47U	RP/SE CRR UPGRADE LICENSE L4 TO L7	\$0.00	D2	36%	\$0.00	\$11,196.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,196.00
5	RPSE-CRR-L56U	RP/SE CRR UPGRADE LICENSE L5 TO L6	\$0.00	D2	36%	\$0.00	\$2,461.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,461.50
5	RPSE-CRR-L57U	RP/SE CRR UPGRADE LICENSE L5 TO L7	\$0.00	D2	36%	\$0.00	\$9,126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,126.00
5	RPSE-CRR-L67U	RP/SE CRR UPGRADE LICENSE L6 TO L7	\$0.00	D2	36%	\$0.00	\$6,664.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,664.50
5	RPSE-CRR-UPG	RPSE CRR CAPACITY UPGRADE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPSE-RR-16-24	RP/SE CRR 16TB TO 24TB CAPACITY UPGRADE	\$0.00	D2	36%	\$0.00	\$6,480.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,480.00
5	RPSE-RR-16-32	RP/SE CRR 16TB TO 32TB CAPACITY UPGRADE	\$0.00	D2	36%	\$0.00	\$12,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,960.00
5	RPSE-RR-24-32	RP/SE CRR 24TB TO 32TB CAPACITY UPGRADE	\$0.00	D2	36%	\$0.00	\$6,480.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,480.00
5	SC31	SAN COPY FOR THE CX3-10	\$0.00	D2	36%	\$0.00	\$1,260.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,260.00
5	SC32	SAN COPY CX3-20	\$0.00	D2	36%	\$0.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,150.00
5	SC34	SAN COPY CX3-40	\$0.00	D2	36%	\$0.00	\$5,580.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,580.00
5	SC38	SAN COPY CX3-80	\$0.00	D2	36%	\$0.00	\$6,975.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,975.00
5	SC4-120	SAN COPY FOR CX4-120	\$0.00	D2	36%	\$0.00	\$1,476.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,476.00
5	SC4-120UPG	SAN COPY UPGRADE TO CX4-120C	\$0.00	D2	36%	\$0.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5	SC4-240	SAN COPY FOR CX4-240	\$0.00	D2	36%	\$0.00	\$3,690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,690.00
5	SC4-240UPG	SAN COPY UPGRADE TO CX4-240C	\$0.00	D2	36%	\$0.00	\$2,214.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,214.00
5	SC4-480	SAN COPY FOR CX4-480	\$0.00	D2	36%	\$0.00	\$7,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,380.00
5	SC4-480UPG	SAN COPY UPGRADE TO CX4-480C	\$0.00	D2	36%	\$0.00	\$4,428.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,428.00
5	SC47-T01	SAN COPY FC4700 TIER 01	\$0.00	D2	36%	\$0.00	\$2,525.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,525.40
5	SC47-T02	SAN COPY FC4700 TIER 02	\$0.00	D2	36%	\$0.00	\$2,637.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,637.00
5	SC47-T03	SAN COPY FC4700 TIER 03	\$0.00	D2	36%	\$0.00	\$2,748.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,748.60
5	SC47-T04	SAN COPY FC4700 TIER 04	\$0.00	D2	36%	\$0.00	\$2,860.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,860.20
5	SC47-T05	SAN COPY FC4700 TIER 05	\$0.00	D2	36%	\$0.00	\$3,168.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,168.00
5	SC47-T06	SAN COPY FC4700 TIER 06	\$0.00	D2	36%	\$0.00	\$3,475.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,475.80
5	SC47-T07	SAN COPY FC4700 TIER 07	\$0.00	D2	36%	\$0.00	\$3,783.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,783.60
5	SC47-T08	SAN COPY FC4700 TIER 08	\$0.00	D2	36%	\$0.00	\$4,091.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,091.40
5	SC47-T09	SAN COPY FC4700 TIER 09	\$0.00	D2	36%	\$0.00	\$4,399.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,399.20
5	SC47-T10	SAN COPY FC4700 TIER 10	\$0.00	D2	36%	\$0.00	\$4,707.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,707.00
5	SC47-T11	SAN COPY FC4700 TIER 11	\$0.00	D2	36%	\$0.00	\$5,014.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,014.80
5	SC47-T12	SAN COPY FC4700 TIER 12	\$0.00	D2	36%	\$0.00	\$5,322.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,322.60
5	SC4-960	SAN COPY FOR CX4-960	\$0.00	D2	36%	\$0.00	\$14,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,760.00
5	SC4-960UPG	SAN COPY UPGRADE TO CX4-960C	\$0.00	D2	36%	\$0.00	\$8,856.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,856.00
5	SCE300	SAN COPY/E CX300	\$0.00	D2	36%	\$0.00	\$612.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$612.00
5	SCE300-KIT	SAN COPY/E MEDIA CX300	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SC-KIT	SAN COPY MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SC-KIT303	SAN COPY V1.0 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SC-KIT308	SAN COPY V1.1 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SC-KIT402	SAN COPY MEDIA V2.0	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SC-KIT-407	SAN COPY MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SC-ORCL CX500	SAN COPY FOR ORACLE	\$0.00	D2	36%	\$0.00	\$7,560.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,560.00
5	SC-ORCL CX700	SAN COPY FOR ORACLE	\$0.00	D2	36%	\$0.00	\$10,260.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,260.00
5	SC-T1	SAN COPY TIER 1	\$0.00	D2	36%	\$0.00	\$2,947.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,947.00
5	SC-T10	SAN COPY TIER 10	\$0.00	D2	36%	\$0.00	\$5,492.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,492.00
5	SC-T11	SAN COPY TIER 11	\$0.00	D2	36%	\$0.00	\$5,851.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,851.00
5	SC-T12	SAN COPY TIER 12	\$0.00	D2	36%	\$0.00	\$6,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,210.00
5	SC-T13	SAN COPY TIER 13	\$0.00	D2	36%	\$0.00	\$6,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,210.00
5	SC-T14	SAN COPY TIER 14	\$0.00	D2	36%	\$0.00	\$6,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,210.00
5	SC-T15	SAN COPY TIER 15	\$0.00	D2	36%	\$0.00	\$6,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,210.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	SC-T16	SAN COPY TIER 16	\$0.00	D2	36%	\$0.00	\$6,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,210.00
5	SC-T17	SAN COPY TIER 17	\$0.00	D2	36%	\$0.00	\$6,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,210.00
5	SC-T18	SAN COPY TIER 18	\$0.00	D2	36%	\$0.00	\$6,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,210.00
5	SC-T19	SAN COPY TIER 19	\$0.00	D2	36%	\$0.00	\$6,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,210.00
5	SCT1-T4	SAN COPY UPG T1-T4	\$0.00	D2	36%	\$0.00	\$111.60	\$0.00	\$0.00	\$0.00	\$0.00	\$111.60
5	SC-T2	SAN COPY TIER 2	\$0.00	D2	36%	\$0.00	\$3,077.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,077.00
5	SC-T20	SAN COPY TIER 20	\$0.00	D2	36%	\$0.00	\$6,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,210.00
5	SC-T21	SAN COPY TIER 21	\$0.00	D2	36%	\$0.00	\$6,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,210.00
5	SC-T22	SAN COPY TIER 22	\$0.00	D2	36%	\$0.00	\$6,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,210.00
5	SC-T23	SAN COPY TIER 23	\$0.00	D2	36%	\$0.00	\$6,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,210.00
5	SC-T24	SAN COPY TIER 24	\$0.00	D2	36%	\$0.00	\$6,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,210.00
5	SC-T25	SAN COPY TIER 25	\$0.00	D2	36%	\$0.00	\$6,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,210.00
5	SC-T26	SAN COPY TIER 26	\$0.00	D2	36%	\$0.00	\$6,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,210.00
5	SC-T27	SAN COPY TIER 27	\$0.00	D2	36%	\$0.00	\$6,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,210.00
5	SC-T28	SAN COPY TIER 28	\$0.00	D2	36%	\$0.00	\$6,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,210.00
5	SC-T29	SAN COPY TIER 29	\$0.00	D2	36%	\$0.00	\$6,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,210.00
5	SC-T3	SAN COPY TIER 3	\$0.00	D2	36%	\$0.00	\$3,207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,207.00
5	SC-T30	SAN COPY TIER 30	\$0.00	D2	36%	\$0.00	\$6,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,210.00
5	SC-T31	SAN COPY TIER 31	\$0.00	D2	36%	\$0.00	\$6,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,210.00
5	SC-T4	SAN COPY TIER 4	\$0.00	D2	36%	\$0.00	\$3,338.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,338.00
5	SC-T5	SAN COPY TIER 5	\$0.00	D2	36%	\$0.00	\$3,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,696.00
5	SCT5-T12	SAN COPY UPG T5-T12	\$0.00	D2	36%	\$0.00	\$307.80	\$0.00	\$0.00	\$0.00	\$0.00	\$307.80
5	SCT5-T31	SAN COPY UPG T5-T31	\$0.00	D2	36%	\$0.00	\$307.80	\$0.00	\$0.00	\$0.00	\$0.00	\$307.80
5	SC-T6	SAN COPY TIER 6	\$0.00	D2	36%	\$0.00	\$4,056.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,056.00
5	SC-T7	SAN COPY TIER 7	\$0.00	D2	36%	\$0.00	\$4,414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,414.00
5	SC-T8	SAN COPY TIER 8	\$0.00	D2	36%	\$0.00	\$4,774.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,774.00
5	SC-T9	SAN COPY TIER 9	\$0.00	D2	36%	\$0.00	\$5,132.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,132.00
5	SE-CL-BAS	SOL ENABLER FOR CL	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIME-W2K	SV INT MOD FOR EXC W2K ED	\$0.00	D2	36%	\$0.00	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$144.00
5	SIME-W2K3	SV INT MOD FOR EXC W2K3ED	\$0.00	D2	36%	\$0.00	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$144.00
5	SIMS	SNAPVIEW INT MOD FOR SQL	\$800.00	D2	36%	\$512.00	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$144.00
5	SM-AL5-T1-4U	CC5.x SM AL5 T1-4 UPG	\$0.00	D2	36%	\$0.00	\$176.40	\$0.00	\$0.00	\$0.00	\$0.00	\$176.40
5	SM-AL5-T5-18U	CC5.x SM AL5 T5-18 UPG	\$0.00	D2	36%	\$0.00	\$828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$828.00
5	SM-AL7-T1-4U	CC5.x SM AL7 T1-4 UPG	\$0.00	D2	36%	\$0.00	\$176.40	\$0.00	\$0.00	\$0.00	\$0.00	\$176.40
5	SM-AL7-T5-18U	CC5.x SM AL7 T5-18 UPG	\$0.00	D2	36%	\$0.00	\$828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$828.00
5	SM-CL-T1-4U	CC SANMGR-CLARION T1-T4U	\$0.00	D2	36%	\$0.00	\$176.40	\$0.00	\$0.00	\$0.00	\$0.00	\$176.40
5	SM-CL-T5-31U	CC SANMGR-CLARION T5-T31	\$0.00	D2	36%	\$0.00	\$829.80	\$0.00	\$0.00	\$0.00	\$0.00	\$829.80
5	SM-CX4-T1-4U	SAN MGR CX400 T1-4 UPG	\$0.00	D2	36%	\$0.00	\$176.40	\$0.00	\$0.00	\$0.00	\$0.00	\$176.40
5	SM-CX4-T5-18U	SAN MGR CX400 UPG T5-18	\$0.00	D2	36%	\$0.00	\$828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$828.00
5	SM-CX6-T1-4U	CC5.x SM CX6 T1-4 UPG	\$0.00	D2	36%	\$0.00	\$176.40	\$0.00	\$0.00	\$0.00	\$0.00	\$176.40
5	SM-CX6-T5-31U	CC5.x SM CX6 T5-31 UPG	\$0.00	D2	36%	\$0.00	\$828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$828.00
5	SV300	CX300 SNAPVIEW	\$0.00	D2	36%	\$0.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5	SV300-KIT-407	SNAPVIEW CX300 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SV31	SNAPVIEW FOR THE CX3-10	\$0.00	D2	36%	\$0.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5	SV31-RM	SNAPVIEW/REPLICATION MANAGER BUNDLE FOR	\$0.00	D2	36%	\$0.00	\$2,376.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,376.00
5	SV32	SNAPVIEW CX3-20	\$0.00	D2	36%	\$0.00	\$1,782.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,782.00
5	SV32-RM	S-VIEW/ REP-MGR BUNDLE FOR CX3-20	\$0.00	D2	36%	\$0.00	\$4,104.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,104.00
5	SV34	SNAPVIEW CX3-40	\$0.00	D2	36%	\$0.00	\$3,132.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,132.00
5	SV38	SNAPVIEW CX3-80	\$0.00	D2	36%	\$0.00	\$3,915.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,915.00
5	SV400-KIT	SNAPVIEW CX400 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SV400-KIT303	CX400 SV V2.1 MEDIA	\$1.00	D2	36%	\$0.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SV400-KIT308	CX400 SV V1.8 MEDIA	\$1.00	D2	36%	\$0.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SV400-KIT-407	SNAPVIEW CX400 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SV400-T1	SNAPVIEW CX400 TIER 1	\$0.00	D2	36%	\$0.00	\$1,611.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,611.00
5	SV400-T10	SNAPVIEW CX400 TIER 10	\$0.00	D2	36%	\$0.00	\$4,003.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,003.00
5	SV400-T11	SNAPVIEW CX400 TIER 11	\$0.00	D2	36%	\$0.00	\$4,003.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,003.00
5	SV400-T12	SNAPVIEW CX400 TIER 12	\$0.00	D2	36%	\$0.00	\$4,003.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,003.00
5	SV400T1-T4	SNAPVIEW CX400 UPG T1-T4	\$0.00	D2	36%	\$0.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$181.80
5	SV400-T2	SNAPVIEW CX400 TIER 2	\$0.00	D2	36%	\$0.00	\$1,823.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,823.00
5	SV400-T3	SNAPVIEW CX400 TIER 3	\$0.00	D2	36%	\$0.00	\$2,036.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,036.00
5	SV400-T4	SNAPVIEW CX400 TIER 4	\$0.00	D2	36%	\$0.00	\$2,247.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,247.00
5	SV400-T5	SNAPVIEW CX400 TIER 5	\$0.00	D2	36%	\$0.00	\$2,687.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,687.00
5	SV400T5-T12	SNAPVIEW CX400 UPG T5-T12	\$0.00	D2	36%	\$0.00	\$376.20	\$0.00	\$0.00	\$0.00	\$0.00	\$376.20
5	SV400T5-T8	SNAPVIEW CX400 UPG T5-T8	\$0.00	D2	36%	\$0.00	\$376.20	\$0.00	\$0.00	\$0.00	\$0.00	\$376.20
5	SV400-T6	SNAPVIEW CX400 TIER 6	\$0.00	D2	36%	\$0.00	\$3,125.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,125.00
5	SV400-T7	SNAPVIEW CX400 TIER 7	\$0.00	D2	36%	\$0.00	\$3,564.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,564.00
5	SV400-T8	SNAPVIEW CX400 TIER 8	\$0.00	D2	36%	\$0.00	\$4,003.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,003.00
5	SV400-T9	SNAPVIEW CX400 TIER 9	\$0.00	D2	36%	\$0.00	\$4,003.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,003.00
5	SV4-120	SNAPVIEW FOR CX4-120	\$0.00	D2	36%	\$0.00	\$1,062.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,062.00
5	SV4120-RM	BUNDLE FOR SV + RM FOR CX4-120	\$4,175.00	D2	36%	\$2,672.00	\$751.50	\$0.00	\$0.00	\$0.00	\$0.00	\$751.50
5	SV4-120UPG	SNAPVIEW UPGRADE TO CX4-120C	\$0.00	D2	36%	\$0.00	\$648.00	\$0.00	\$0.00	\$0.00	\$0.00	\$648.00
5	SV4-240	SNAPVIEW FOR CX4-240	\$0.00	D2	36%	\$0.00	\$2,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,088.00
5	SV4240-RM	BUNDLE FOR SV + RM FOR CX4-240	\$9,035.00	D2	36%	\$5,782.40	\$1,626.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,626.30
5	SV4-240UPG	SNAPVIEW UPGRADE TO CX4-240C	\$0.00	D2	36%	\$0.00	\$1,260.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,260.00
5	SV4-480	SNAPVIEW FOR CX4-480	\$0.00	D2	36%	\$0.00	\$4,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,176.00
5	SV4-480UPG	SNAPVIEW UPGRADE TO CX4-480C	\$0.00	D2	36%	\$0.00	\$2,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,520.00
5	SV47-T01	SNAPVIEW FC4700 TIER 01	\$0.00	D2	36%	\$0.00	\$1,674.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,674.00
5	SV47-T02	SNAPVIEW FC4700 TIER 02	\$0.00	D2	36%	\$0.00	\$1,855.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,855.80
5	SV47-T03	SNAPVIEW FC4700 TIER 03	\$0.00	D2	36%	\$0.00	\$2,037.60	\$0.00	\$0.00	\$0.00	\$0.00	\$2,037.60
5	SV47-T04	SNAPVIEW FC4700 TIER 04	\$0.00	D2	36%	\$0.00	\$2,219.40	\$0.00	\$0.00	\$0.00	\$0.00	\$2,219.40

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SV47-T05	SNAPVIEW FC4700 TIER 05	\$0.00	D2	36%	\$0.00	\$2,595.60	\$0.00	\$0.00	\$0.00	\$0.00	\$2,595.60
5	SV47-T06	SNAPVIEW FC4700 TIER 06	\$0.00	D2	36%	\$0.00	\$2,971.80	\$0.00	\$0.00	\$0.00	\$0.00	\$2,971.80
5	SV47-T07	SNAPVIEW FC4700 TIER 07	\$0.00	D2	36%	\$0.00	\$3,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,348.00
5	SV47-T08	SNAPVIEW FC4700 TIER 08	\$0.00	D2	36%	\$0.00	\$3,724.20	\$0.00	\$0.00	\$0.00	\$0.00	\$3,724.20
5	SV47-T09	SNAPVIEW FC4700 TIER 09	\$0.00	D2	36%	\$0.00	\$4,100.40	\$0.00	\$0.00	\$0.00	\$0.00	\$4,100.40
5	SV47-T10	SNAPVIEW FC4700 TIER 10	\$0.00	D2	36%	\$0.00	\$4,476.60	\$0.00	\$0.00	\$0.00	\$0.00	\$4,476.60
5	SV47-T11	SNAPVIEW FC4700 TIER 11	\$0.00	D2	36%	\$0.00	\$4,852.80	\$0.00	\$0.00	\$0.00	\$0.00	\$4,852.80
5	SV47-T12	SNAPVIEW FC4700 TIER 12	\$0.00	D2	36%	\$0.00	\$5,229.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,229.00
5	SV4-960	SNAPVIEW FOR CX4-960	\$0.00	D2	36%	\$0.00	\$8,352.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,352.00
5	SV4-960UPG	SNAPVIEW UPGRADE TO CX4-960C	\$0.00	D2	36%	\$0.00	\$5,022.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,022.00
5	SV-KIT	SNAPVIEW CX600 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SV-KIT303	SNAPVIEW V2.1 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SV-KIT308	SNAPVIEW V1.8 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SV-KIT-407	SNAPVIEW MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SV-ORCL CX500	SNAPVIEW FOR ORACLE	\$0.00	D2	36%	\$0.00	\$4,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	SV-ORCL CX700	SNAPVIEW FOR ORACLE	\$0.00	D2	36%	\$0.00	\$5,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,940.00
5	SV-T1	SNAPVIEW CX600 TIER1	\$0.00	D2	36%	\$0.00	\$1,953.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,953.00
5	SV-T10	SNAPVIEW CX600 TIER10	\$0.00	D2	36%	\$0.00	\$5,223.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,223.00
5	SV-T11	SNAPVIEW CX600 TIER11	\$0.00	D2	36%	\$0.00	\$5,662.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,662.00
5	SV-T12	SNAPVIEW CX600 TIER12	\$0.00	D2	36%	\$0.00	\$6,101.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,101.00
5	SV-T13	SNAPVIEW CX600 TIER 13	\$0.00	D2	36%	\$0.00	\$6,101.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,101.00
5	SV-T14	SNAPVIEW CX600 TIER 14	\$0.00	D2	36%	\$0.00	\$6,101.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,101.00
5	SV-T15	SNAPVIEW CX600 TIER 15	\$0.00	D2	36%	\$0.00	\$6,101.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,101.00
5	SV-T16	SNAPVIEW CX600 TIER 16	\$0.00	D2	36%	\$0.00	\$6,101.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,101.00
5	SV-T17	SNAPVIEW CX600 TIER 17	\$0.00	D2	36%	\$0.00	\$6,101.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,101.00
5	SV-T18	SNAPVIEW CX600 TIER 18	\$0.00	D2	36%	\$0.00	\$6,101.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,101.00
5	SV-T19	SNAPVIEW CX600 TIER 19	\$0.00	D2	36%	\$0.00	\$6,101.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,101.00
5	SVT1-T4	SNAPVIEW CX600 UPG T1-T4	\$0.00	D2	36%	\$0.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$181.80
5	SV-T2	SNAPVIEW CX600 TIER 2	\$0.00	D2	36%	\$0.00	\$2,166.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,166.00
5	SV-T20	SNAPVIEW CX600 TIER 20	\$0.00	D2	36%	\$0.00	\$6,101.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,101.00
5	SV-T21	SNAPVIEW CX600 TIER 21	\$0.00	D2	36%	\$0.00	\$6,101.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,101.00
5	SV-T22	SNAPVIEW CX600 TIER 22	\$0.00	D2	36%	\$0.00	\$6,101.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,101.00
5	SV-T23	SNAPVIEW CX600 TIER 23	\$0.00	D2	36%	\$0.00	\$6,101.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,101.00
5	SV-T24	SNAPVIEW CX600 TIER 24	\$0.00	D2	36%	\$0.00	\$6,101.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,101.00
5	SV-T25	SNAPVIEW CX600 TIER 25	\$0.00	D2	36%	\$0.00	\$6,101.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,101.00
5	SV-T26	SNAPVIEW CX600 TIER 26	\$0.00	D2	36%	\$0.00	\$6,101.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,101.00
5	SV-T27	SNAPVIEW CX600 TIER 27	\$0.00	D2	36%	\$0.00	\$6,101.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,101.00
5	SV-T28	SNAPVIEW CX600 TIER 28	\$0.00	D2	36%	\$0.00	\$6,101.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,101.00
5	SV-T29	SNAPVIEW CX600 TIER 29	\$0.00	D2	36%	\$0.00	\$6,101.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,101.00
5	SV-T3	SNAPVIEW CX600 TIER3	\$0.00	D2	36%	\$0.00	\$2,377.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,377.00
5	SV-T30	SNAPVIEW CX600 TIER 30	\$0.00	D2	36%	\$0.00	\$6,101.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,101.00
5	SV-T31	SNAPVIEW CX600 TIER 31	\$0.00	D2	36%	\$0.00	\$6,101.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,101.00
5	SV-T4	SNAPVIEW CX600 TIER4	\$0.00	D2	36%	\$0.00	\$2,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,590.00
5	SV-T5	SNAPVIEW CX600 TIER5	\$0.00	D2	36%	\$0.00	\$3,028.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,028.00
5	SVT5-T12	SNAPVIEW CX600 UPG T5-T12	\$0.00	D2	36%	\$0.00	\$376.20	\$0.00	\$0.00	\$0.00	\$0.00	\$376.20
5	SVT5-T31	SNAPVIEW UPG T5-T31	\$0.00	D2	36%	\$0.00	\$376.20	\$0.00	\$0.00	\$0.00	\$0.00	\$376.20
5	SV-T6	SNAPVIEW CX600 TIER6	\$0.00	D2	36%	\$0.00	\$3,468.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,468.00
5	SV-T7	SNAPVIEW CX600 TIER7	\$0.00	D2	36%	\$0.00	\$3,906.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,906.00
5	SV-T8	SNAPVIEW CX600 TIER8	\$0.00	D2	36%	\$0.00	\$4,346.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,346.00
5	SV-T9	SNAPVIEW CX600 TIER9	\$0.00	D2	36%	\$0.00	\$4,784.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,784.00
5	SVX4-X6UP-T1	SNAPVIEW CX400-CX600 UPG TIER1	\$0.00	D2	36%	\$0.00	\$977.40	\$0.00	\$0.00	\$0.00	\$0.00	\$977.40
5	SVX4-X6UP-T10	SNAPVIEW CX400-CX600 UPG TIER10	\$0.00	D2	36%	\$0.00	\$2,446.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,446.20
5	SVX4-X6UP-T11	SNAPVIEW CX400-CX600 UPG TIER11	\$0.00	D2	36%	\$0.00	\$2,642.40	\$0.00	\$0.00	\$0.00	\$0.00	\$2,642.40
5	SVX4-X6UP-T12	SNAPVIEW CX400-CX600 UPG TIER12	\$0.00	D2	36%	\$0.00	\$2,838.60	\$0.00	\$0.00	\$0.00	\$0.00	\$2,838.60
5	SVX4-X6UP-T2	SNAPVIEW CX400-CX600 UPG TIER2	\$0.00	D2	36%	\$0.00	\$1,074.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,074.60
5	SVX4-X6UP-T3	SNAPVIEW CX400-CX600 UPG TIER3	\$0.00	D2	36%	\$0.00	\$1,171.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,171.80
5	SVX4-X6UP-T4	SNAPVIEW CX400-CX600 UPG TIER4	\$0.00	D2	36%	\$0.00	\$1,269.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,269.00
5	SVX4-X6UP-T5	SNAPVIEW CX400-CX600 UPG TIER5	\$0.00	D2	36%	\$0.00	\$1,465.20	\$0.00	\$0.00	\$0.00	\$0.00	\$1,465.20
5	SVX4-X6UP-T6	SNAPVIEW CX400-CX600 UPG TIER6	\$0.00	D2	36%	\$0.00	\$1,661.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,661.40
5	SVX4-X6UP-T7	SNAPVIEW CX400-CX600 UPG TIER7	\$0.00	D2	36%	\$0.00	\$1,857.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,857.60
5	SVX4-X6UP-T8	SNAPVIEW CX400-CX600 UPG TIER8	\$0.00	D2	36%	\$0.00	\$2,053.80	\$0.00	\$0.00	\$0.00	\$0.00	\$2,053.80
5	SVX4-X6UP-T9	SNAPVIEW CX400-CX600 UPG TIER9	\$0.00	D2	36%	\$0.00	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,250.00
5	SWBDL-160TB	CX4 BUNDLE CONFIG - S1 (160TB; NO REPLN)	\$0.00	D2	36%	\$0.00	\$46,732.50	\$0.00	\$0.00	\$0.00	\$0.00	\$46,732.50
5	SWBDL-160TBMS	CX4 BUNDLE-SERIES1 (160TB; MV-SV REPLN)	\$0.00	D2	36%	\$0.00	\$77,098.50	\$0.00	\$0.00	\$0.00	\$0.00	\$77,098.50
5	SWBDL-27TB	CX4 BUNDLE - SERIES 1 (27 TB; NO REPLN)	\$0.00	D2	36%	\$0.00	\$9,067.50	\$0.00	\$0.00	\$0.00	\$0.00	\$9,067.50
5	SWBDL-27TBMS	CX4 BUNDLE SERIES 1 (27 TB; MV-SV REPLN)	\$0.00	D2	36%	\$0.00	\$16,663.50	\$0.00	\$0.00	\$0.00	\$0.00	\$16,663.50
5	SWBDL-56TB	CX4 BUNDLE - SERIES 1 (56 TB; NO REPLN)	\$0.00	D2	36%	\$0.00	\$25,332.30	\$0.00	\$0.00	\$0.00	\$0.00	\$25,332.30
5	SWBDL-56TBMS	CX4 BUNDLE SERIES 1 (56TB MV-SV REPLN)	\$0.00	D2	36%	\$0.00	\$40,524.30	\$0.00	\$0.00	\$0.00	\$0.00	\$40,524.30
5	SWBDL-79TB	CX4 BUNDLE - SERIES 1 (79 TB; NO REPLN)	\$0.00	D2	36%	\$0.00	\$43,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$43,200.00
5	SWBDL-79TBMS	CX4 BUNDLE SERIES 1 (79TB MV-SV REPLN)	\$0.00	D2	36%	\$0.00	\$49,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$49,500.00
5	TP-240	EMC THIN PROVISIONING FOR THE CX4-240	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UNIF4-120	UNISPHERE FOR FILE ON NS120	\$0.00	D2	36%	\$0.00	\$270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	UNIF4-120U	UNISPHERE UNIFIED UPG NS120	\$0.00	D2	36%	\$0.00	\$1,260.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,260.00
5	UNIF4-480	UNISPHERE FOR FILE ON NS480	\$0.00	D2	36%	\$0.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	UNIF4-480AU	UNISPHERE UNIFIED UPG NS480 (480 DRIVE)	\$0.00	D2	36%	\$0.00	\$12,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,150.00
5	UNIF4-480U	UNISPHERE UNIFIED UPG NS480 (240 DRIVE)	\$0.00	D2	36%	\$0.00	\$5,670.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,670.00
5	UNIF4-960	UNISPHERE FOR FILE ON NS960	\$0.00	D2	36%	\$0.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,600.00
5	UNIF4-960U	UNISPHERE UNIFIED UPG NS960	\$0.00	D2	36%	\$0.00	\$14,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,400.00
5	UNIF-G2	UNISPHERE FOR FILE ON G2	\$1,000.00	D2	36%	\$640.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$180.00
5	UNIF-G8	UNISPHERE FOR FILE ON G8	\$4,000.00	D2	36%	\$2,560.00	\$720.00	\$0.00	\$0.00	\$0.00	\$0.00	\$720.00

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					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	UNIF-VG2	UNISPHERE FOR FILE ON V-G2=IC	\$2,000.00	D2	36%	\$1,280.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00
5	UNIF-VG8	UNISPHERE FOR FILE ON V-G8=IC	\$20,000.00	D2	36%	\$12,800.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,600.00
5	UNI4-120	UNISPHERE FOR UNIFIED ON NS120	\$0.00	D2	36%	\$0.00	\$1,392.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,392.30
5	UNI4-480	UNISPHERE UNIFIED NS480 (240 DRIVES)	\$0.00	D2	36%	\$0.00	\$7,020.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,020.00
5	UNI4-480A	UNISPHERE UNIFIED NS480 (480 DRIVES)	\$0.00	D2	36%	\$0.00	\$13,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,500.00
5	UNI4-480AU	UNISPHERE UNIFIED 240+ DRIVE FIELD Upg	\$0.00	D2	36%	\$0.00	\$6,480.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,480.00
5	UNI4-960	UNISPHERE FOR UNIFIED ON NS960	\$0.00	D2	36%	\$0.00	\$18,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,000.00
5	UTIL-AIX305	AIX UTILITIES W-PP3.0.0	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UTIL-AIX407	AIX 4.2 UTILITIES	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UTIL-AIX501	AIX PP 4.3 UTILITIES	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UTIL-HP306	HP UTILITIES W-PP3.0.0	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UTIL-HPUX312	HPUX 4.1 UTILITIES	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UTIL-HPUX407	HPUX 4.3 UTILITIES	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UTIL-LNX306	LINUX 3.0.3 UTILITIES	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UTIL-LNX410	LINUX PP 4.3 UTILITIES	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UTIL-LNX504	LINUX 4.3.2 UTILITIES	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UTIL-LNX507	LINUX 4.UTILITIES	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UTIL-NW405	NETWARE 3.0.3 UTILITIES	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UTIL-SUN303	SUN UTILITIES W-PP3.0.0	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UTIL-SUN307	SUN UTILITIES W-PP4.0.2	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UTIL-SUN407	SOLARIS PP 4.3 UTILITIES	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UTIL-WIN303	WIN UTILITIES W-PP3.0.0	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UTIL-WIN308	WIN UTILITIES W-PP3.0.5	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UTIL-WIN411	WINDOW PP 4.3.1 UTILITIES	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG2-ADV-L	VG2 ADV FILE LIC (NFS; MPFS & PNFS)=IC	\$20,000.00	D2	36%	\$12,800.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,600.00
5	VG2-BASE-L	VG2 BASE FILE LIC (INCL CIFS & FTP)=IC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG2-C-DCD	VG2 DOCUMENT CD KIT FOR CLARION=IC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG2-CEE2-L	VG2 AV 2-FOR-1 LICENSE=IC	\$2,000.00	D2	36%	\$1,280.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00
5	VG2-CEE-L	VG2 AV LICENSE	\$2,000.00	D2	36%	\$1,280.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00
5	VG2-CU-DCD	VNX OE FOR FILE SOFTWARE KIT=IC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG2-FLR-L	VG2 FLR BASE LICENSE (2 BLADES)=IC	\$10,000.00	D2	36%	\$6,400.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	VG2-REP2-L	VG2 REPLICATOR V2 LICENSE=IC	\$18,750.00	D2	36%	\$12,000.00	\$3,375.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,375.00
5	VG2-REP2-LU	VG2 REPLICATOR V2 UPG LICENSE	\$18,750.00	D2	36%	\$12,000.00	\$3,375.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,375.00
5	VG2-S-DCD	VG2 DOCUMENT CD KIT FOR SYMMETRIX	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG2-SU-DCD	VNX OE FOR FILE SOFTWARE KIT=IC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG8-ADV-L	VG8 ADV FILE LIC (NFS; MPFS & PNFS)=IC	\$30,000.00	D2	36%	\$19,200.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5	VG8-BASE-L	VG8 BASE FILE LIC (INCL CIFS & FTP)=IC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG8-C-DCD	VG8 DOCUMENT CD KIT FOR CLARION=IC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG8-CEE2-L	VG8 AV 2-FOR-1 LICENSE=IC	\$3,000.00	D2	36%	\$1,920.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$540.00
5	VG8-CEE-L	VG8 AV LICENSE	\$3,000.00	D2	36%	\$1,920.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$540.00
5	VG8-CU-DCD	VNX OE FOR FILE SOFTWARE KIT=IC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG8-FLR-L	VG8 FLR BASE LICENSE (2 BLADES)=IC	\$10,000.00	D2	36%	\$6,400.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	VG8-REP2-L	VG8 REPLICATOR V2 LICENSE=IC	\$31,100.00	D2	36%	\$19,904.00	\$5,598.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,598.00
5	VG8-REP2-LU	VG8 REPLICATOR V2 UPG LICENSE	\$31,100.00	D2	36%	\$19,904.00	\$5,598.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,598.00
5	VG8-S-DCD	VG8 DOCUMENT CD KIT FOR SYMMETRIX	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG8-SU-DCD	VNX OE FOR FILE SOFTWARE KIT=IC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VP4-120	VIRTUAL PROVISIONING FOR THE CX4-120	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VP4-240	VIRTUAL PROVISIONING FOR THE CX4-240	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VP4-240UPG	VIRTUAL PROVISIONING FOR THE CX4-240	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VP4-480	VIRTUAL PROVISIONING FOR THE CX4-480	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VP4-480UPG	VIRTUAL PROVISIONING FOR THE CX4-480	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VP4-960	VIRTUAL PROVISIONING FOR THE CX4-960	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VP4-960UPG	VIRTUAL PROVISIONING FOR THE CX4-960	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VP4-KIT	VIRTUAL PROVISIONING CX4 MEDIA KIT	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WLA-CL-T1-4U	CC5.1 WLA CL T1-4 UPG	\$0.00	D2	36%	\$0.00	\$111.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$111.60
5	WLA-CL-T5-31U	CC5.1 WLA CL T5-31 UPG	\$0.00	D2	36%	\$0.00	\$513.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$513.00
5	450-001-050	EMC DCTM LS R&D Approver SLN ASL=UA	\$360.00	D3	36%	\$230.40	\$97.20	\$82.80	\$0.00	\$0.00	\$0.00	\$0.00	\$97.20
5	450-001-051	EMC DCTM LS R&D Contributor SLN ASL=UA	\$720.00	D3	36%	\$460.80	\$194.40	\$165.60	\$0.00	\$0.00	\$0.00	\$0.00	\$194.40
5	450-001-052	EMC DCTM LS R&D Reader SLN ASL=UA	\$180.00	D3	36%	\$115.20	\$48.60	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$48.60
5	450-001-053	EMC DCTM LS Q&M Approver SLN ASL=UA	\$360.00	D3	36%	\$230.40	\$97.20	\$82.80	\$0.00	\$0.00	\$0.00	\$0.00	\$97.20
5	450-001-054	EMC DCTM LS Q&M Contributor SLN ASL=UA	\$720.00	D3	36%	\$460.80	\$194.40	\$165.60	\$0.00	\$0.00	\$0.00	\$0.00	\$194.40
5	450-001-055	EMC DCTM LS Q&M Reader SLN ASL=UA	\$180.00	D3	36%	\$115.20	\$48.60	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$48.60
5	450-001-056	EMC DCTM LS eTMF Approver SLN ASL=UA	\$360.00	D3	36%	\$230.40	\$97.20	\$82.80	\$0.00	\$0.00	\$0.00	\$0.00	\$97.20
5	450-001-057	EMC DCTM LS eTMF Contributor SLN ASL=UA	\$720.00	D3	36%	\$460.80	\$194.40	\$165.60	\$0.00	\$0.00	\$0.00	\$0.00	\$194.40
5	450-001-058	EMC DCTM LS eTMF Reader SLN ASL=UA	\$180.00	D3	36%	\$115.20	\$48.60	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$48.60
5	450-001-061	EMC DCTM LS SSV Contributor SLN ASL=UA	\$1,000.00	D3	36%	\$640.00	\$270.00	\$230.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	450-001-062	EMC DCTM LS SSV Reader SLN ASL=UA	\$360.00	D3	36%	\$230.40	\$97.20	\$82.80	\$0.00	\$0.00	\$0.00	\$0.00	\$97.20
5	450-001-063	EMC DCTM LS SSV Server=IA	\$300,000.00	D3	36%	\$192,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-066	EMC Clinical Archiving ASL=MC	\$920,000.00	D3	36%	\$588,800.00	\$248,400.00	\$211,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$248,400.00
5	450-001-184	EMC DCTM Capital Projects SLN ASL=UA	\$700.00	D3	36%	\$448.00	\$189.00	\$161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$189.00
5	450-001-185	EMC DCTM Asset Operations SLN ASL=UA	\$700.00	D3	36%	\$448.00	\$189.00	\$161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$189.00
5	450-001-186	EMC DCTM Medical Image Manager ASL=MC	\$160,000.00	D3	36%	\$102,400.00	\$43,200.00	\$36,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$43,200.00
5	450-001-187	EMC DCTM Medical Records Manager ASL=MC	\$355,000.00	D3	36%	\$227,200.00	\$95,850.00	\$81,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$95,850.00
5	450-001-514	VIPIR SUITE SIO Tier 0=CB	\$450.00	D3	36%	\$288.00	\$103.50	\$94.50	\$81.00	\$0.00	\$0.00	\$0.00	\$103.50
5	450-001-515	VIPIR SUITE SIO Tier 1=CB	\$340.00	D3	36%	\$217.60	\$78.20	\$71.40	\$61.20	\$0.00	\$0.00	\$0.00	\$78.20
5	450-001-516	VIPIR SUITE SIO Tier 2=CB	\$270.00	D3	36%	\$172.80	\$62.10	\$56.70	\$48.60	\$0.00	\$0.00	\$0.00	\$62.10
5	450-001-517	VIPIR SUITE SIO Tier 3=CB	\$240.00	D3	36%	\$153.60	\$55.20	\$50.40	\$43.20	\$0.00	\$0.00	\$0.00	\$55.20
5	450-001-518	VIPIR SUITE SIO Tier 4=CB	\$190.00	D3	36%	\$121.60	\$43.70	\$39.90	\$34.20	\$0.00	\$0.00	\$0.00	\$43.70
5	450-001-519	VIPIR SUITE SIO Tier 5=CB	\$160.00	D3	36%	\$102.40	\$36.80	\$33.60	\$28.80	\$0.00	\$0.00	\$0.00	\$36.80
5	450-001-520	VIPIR SUITE SIO Tier 6=CB	\$150.00	D3	36%	\$96.00	\$34.50	\$31.50	\$27.00	\$0.00	\$0.00	\$0.00	\$34.50

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	450-001-534	VI PR SUITE Ent 1-50TB=CB	\$1,600.00	D3	36%	\$1,024.00	\$368.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$368.00
5	450-001-535	VI PR SUITE Ent 51-150TB=CB	\$1,590.00	D3	36%	\$1,017.60	\$365.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$365.70
5	450-001-536	VI PR SUITE Ent 151-300TB=CB	\$1,580.00	D3	36%	\$1,011.20	\$363.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$363.40
5	450-001-537	VI PR SUITE Ent 301-450TB=CB	\$1,570.00	D3	36%	\$1,004.80	\$361.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$361.10
5	450-001-538	VI PR SUITE Ent 451-750TB=CB	\$1,460.00	D3	36%	\$934.40	\$335.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$335.80
5	450-001-539	VI PR SUITE Ent 751-1500TB=CB	\$1,230.00	D3	36%	\$787.20	\$282.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$282.90
5	450-001-540	VI PR SUITE Ent 1501-3000TB=CB	\$1,170.00	D3	36%	\$748.80	\$269.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$269.10
5	450-001-541	VI PR SUITE Ent 3001-5000TB=CB	\$1,060.00	D3	36%	\$678.40	\$243.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$243.80
5	450-001-542	VI PR SUITE Ent 5001-10000TB=CB	\$810.00	D3	36%	\$518.40	\$186.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$186.30
5	450-001-543	VI PR SUITE Ent 10001TB+=CB	\$690.00	D3	36%	\$441.60	\$158.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$158.70
5	450-001-544	VI PR SUITE Mid 1-50TB=CB	\$975.00	D3	36%	\$624.00	\$224.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$224.25
5	450-001-545	VI PR SUITE Mid 51-150TB=CB	\$970.00	D3	36%	\$620.80	\$223.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$223.10
5	450-001-546	VI PR SUITE Mid 151-300TB=CB	\$900.00	D3	36%	\$576.00	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$207.00
5	450-001-547	VI PR SUITE Mid 301-450TB=CB	\$830.00	D3	36%	\$531.20	\$190.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$190.90
5	450-001-548	VI PR SUITE Mid 451-750TB=CB	\$760.00	D3	36%	\$486.40	\$174.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$174.80
5	450-001-549	VI PR SUITE Mid 751-1500TB=CB	\$580.00	D3	36%	\$371.20	\$133.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$133.40
5	450-001-550	VI PR SUITE Mid 1501-3000TB=CB	\$540.00	D3	36%	\$345.60	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$124.20
5	450-001-551	VI PR SUITE Mid 3001-5000TB=CB	\$500.00	D3	36%	\$320.00	\$115.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$115.00
5	450-001-552	VI PR SUITE Mid 5001-10000TB=CB	\$470.00	D3	36%	\$300.80	\$108.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.10
5	450-001-553	VI PR SUITE Mid 10001TB+=CB	\$440.00	D3	36%	\$281.60	\$101.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$101.20
5	450-001-554	VI PR SUITE Cloud 1-50TB=CB	\$700.00	D3	36%	\$448.00	\$161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.00
5	450-001-555	VI PR SUITE Cloud 51-150TB=CB	\$680.00	D3	36%	\$422.40	\$151.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$151.80
5	450-001-556	VI PR SUITE Cloud 151-300TB=CB	\$610.00	D3	36%	\$390.40	\$140.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$140.30
5	450-001-557	VI PR SUITE Cloud 301-450TB=CB	\$560.00	D3	36%	\$358.40	\$128.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$128.80
5	450-001-558	VI PR SUITE Cloud 451-750TB=CB	\$520.00	D3	36%	\$332.80	\$119.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$119.60
5	450-001-559	VI PR SUITE Cloud 751-1500TB=CB	\$470.00	D3	36%	\$300.80	\$108.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.10
5	450-001-560	VI PR SUITE Cloud 1501-3000TB=CB	\$430.00	D3	36%	\$275.20	\$98.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$98.90
5	450-001-561	VI PR SUITE Cloud 3001-5000TB=CB	\$380.00	D3	36%	\$243.20	\$87.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$87.40
5	450-001-562	VI PR SUITE Cloud 5001-10000TB=CB	\$350.00	D3	36%	\$224.00	\$80.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$80.50
5	450-001-563	VI PR SUITE Cloud 10001TB+=CB	\$320.00	D3	36%	\$204.80	\$73.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$73.60
5	456-000-054	RETROSPECT ADVANCED TAPE SUPPORT	\$0.00	D3	36%	\$0.00	\$309.81	\$282.87	\$242.46	\$0.00	\$0.00	\$0.00	\$309.81
5	456-000-055	RETROSPECT DISASTER RECOVERY	\$0.00	D3	36%	\$0.00	\$206.31	\$188.37	\$161.46	\$0.00	\$0.00	\$0.00	\$206.31
5	456-000-056	RETROSPECT EXCHANGE SERVER AGENT	\$0.00	D3	36%	\$0.00	\$309.81	\$282.87	\$242.46	\$0.00	\$0.00	\$0.00	\$309.81
5	456-000-057	RETROSPECT MACINTOSH CLIENT 50-PACK	\$0.00	D3	36%	\$0.00	\$455.86	\$416.22	\$356.76	\$0.00	\$0.00	\$0.00	\$455.86
5	456-000-058	RETROSPECT FOR WINDOWS MULTI SERVER	\$0.00	D3	36%	\$0.00	\$502.32	\$458.64	\$393.12	\$0.00	\$0.00	\$0.00	\$502.32
5	456-000-059	RETROSPECT OPEN FILE OPTION	\$0.00	D3	36%	\$0.00	\$448.73	\$409.71	\$351.18	\$0.00	\$0.00	\$0.00	\$448.73
5	456-000-060	RETROSPECT SERVER CLIENT 1-PACK	\$0.00	D3	36%	\$0.00	\$85.10	\$77.70	\$66.60	\$0.00	\$0.00	\$0.00	\$85.10
5	456-000-061	RETROSPECT FOR MACINTOSH SERVER	\$0.00	D3	36%	\$0.00	\$277.61	\$253.47	\$217.26	\$0.00	\$0.00	\$0.00	\$277.61
5	456-000-062	RETROSPECT FOR WINDOWS SINGLE SERVER	\$0.00	D3	36%	\$0.00	\$241.96	\$220.92	\$189.36	\$0.00	\$0.00	\$0.00	\$241.96
5	456-000-063	RETROSPECT SQL SERVER AGENT	\$0.00	D3	36%	\$0.00	\$309.81	\$282.87	\$242.46	\$0.00	\$0.00	\$0.00	\$309.81
5	456-000-065	RETROSPECT PROFESSIONAL - QTY 100	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-066	SRDF/AUTOSTART	\$0.00	D3	36%	\$0.00	\$9,032.10	\$8,246.70	\$7,068.60	\$0.00	\$0.00	\$0.00	\$9,032.10
5	456-000-067	SRDF/AUTOSTART FOR EXCHANGE 2000	\$0.00	D3	36%	\$0.00	\$580.75	\$530.25	\$454.50	\$0.00	\$0.00	\$0.00	\$580.75
5	456-000-069	SRDF/AUTOSTART FOR EXCHANGE 5.5	\$0.00	D3	36%	\$0.00	\$580.75	\$530.25	\$454.50	\$0.00	\$0.00	\$0.00	\$580.75
5	456-000-070	SRDF/AUTOSTART FOR ORACLE ON SOLARIS	\$0.00	D3	36%	\$0.00	\$2,150.50	\$1,963.50	\$1,683.00	\$0.00	\$0.00	\$0.00	\$2,150.50
5	456-000-073	SRDF/AUTOSTART FOR SRDF DATA SOURCE	\$0.00	D3	36%	\$0.00	\$3,343.97	\$3,053.19	\$2,617.02	\$0.00	\$0.00	\$0.00	\$3,343.97
5	456-000-240	RETROSPECT MULTI SERVER (CU)	\$0.00	D3	36%	\$0.00	\$176.87	\$161.49	\$138.42	\$0.00	\$0.00	\$0.00	\$176.87
5	456-000-241	RETROSPECT SMALL BUS SVR-PREMIUM (CU)	\$0.00	D3	36%	\$0.00	\$110.17	\$100.59	\$86.22	\$0.00	\$0.00	\$0.00	\$110.17
5	456-000-242	RETROSPECT SINGLE SERVER (CU)	\$0.00	D3	36%	\$0.00	\$103.27	\$94.29	\$80.82	\$0.00	\$0.00	\$0.00	\$103.27
5	456-000-243	RETROSPECT DISK-TO-DISK (CU)	\$0.00	D3	36%	\$0.00	\$59.57	\$54.39	\$46.62	\$0.00	\$0.00	\$0.00	\$59.57
5	456-000-244	RETROSPECT PROFESSIONAL (CU)	\$0.00	D3	36%	\$0.00	\$41.40	\$37.80	\$32.40	\$0.00	\$0.00	\$0.00	\$41.40
5	456-000-245	RETROSPECT ADD-ON VALUE PACKAGE (CU)	\$0.00	D3	36%	\$0.00	\$367.77	\$335.79	\$287.82	\$0.00	\$0.00	\$0.00	\$367.77
5	456-000-246	RETROSPECT OPEN FILE BACKUP (CU)	\$0.00	D3	36%	\$0.00	\$119.37	\$108.99	\$93.42	\$0.00	\$0.00	\$0.00	\$119.37
5	456-000-247	RETROSPECT DISASTER RECOVERY (CU)	\$0.00	D3	36%	\$0.00	\$91.77	\$83.79	\$71.82	\$0.00	\$0.00	\$0.00	\$91.77
5	456-000-248	RETROSPECT ADVANCED TAPE SUPPORT (CU)	\$0.00	D3	36%	\$0.00	\$119.37	\$108.99	\$93.42	\$0.00	\$0.00	\$0.00	\$119.37
5	456-000-249	RETROSPECT SQL SERVER AGENT (CU)	\$0.00	D3	36%	\$0.00	\$119.37	\$108.99	\$93.42	\$0.00	\$0.00	\$0.00	\$119.37
5	456-000-250	RETROSPECT EXCHANGE SERVER AGENT (CU)	\$0.00	D3	36%	\$0.00	\$119.37	\$108.99	\$93.42	\$0.00	\$0.00	\$0.00	\$119.37
5	456-000-251	RETROSPECT SMALL BUSINESS SVR - PREMIUM	\$0.00	D3	36%	\$0.00	\$209.07	\$190.89	\$163.62	\$0.00	\$0.00	\$0.00	\$209.07
5	456-000-252	RETROSPECT SMALL BUSINESS SVR - STANDARD	\$0.00	D3	36%	\$0.00	\$140.07	\$127.89	\$109.62	\$0.00	\$0.00	\$0.00	\$140.07
5	456-000-253	RETROSPECT DISK-TO-DISK SERVERS	\$0.00	D3	36%	\$0.00	\$96.37	\$87.99	\$75.42	\$0.00	\$0.00	\$0.00	\$96.37
5	456-000-254	RETROSPECT PROFESSIONAL SERVERS	\$0.00	D3	36%	\$0.00	\$57.27	\$52.29	\$44.82	\$0.00	\$0.00	\$0.00	\$57.27
5	456-000-255	RETROSPECT ADD-ON VALUE PACKAGE	\$0.00	D3	36%	\$0.00	\$705.87	\$644.49	\$552.42	\$0.00	\$0.00	\$0.00	\$705.87
5	456-000-278	BACKUP ADVISOR (UP TO 50 CLIENTS)	\$0.00	D3	36%	\$0.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,300.00
5	456-000-279	BACKUP ADVISOR (UP TO 100 CLIENTS)	\$0.00	D3	36%	\$0.00	\$4,600.00	\$4,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,600.00
5	456-000-280	BACKUP ADVISOR (UP TO 250 CLIENTS)	\$0.00	D3	36%	\$0.00	\$11,500.00	\$10,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,500.00
5	456-000-281	BACKUP ADVISOR (UP TO 500 CLIENTS)	\$0.00	D3	36%	\$0.00	\$18,400.00	\$16,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,400.00
5	456-000-282	BACKUP ADVISOR (UP TO 800 CLIENTS)	\$0.00	D3	36%	\$0.00	\$25,300.00	\$23,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,300.00
5	456-000-283	BACKUP ADVISOR (MORE THAN 800 CLIENTS)	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-362	DISKXTENDER UNIX STORAGE MANAGER SERVER	\$0.00	D3	36%	\$0.00	\$3,541.77	\$3,233.79	\$2,771.82	\$0.00	\$0.00	\$0.00	\$3,541.77
5	456-000-366	DX DISASTER RECOVERY FOR STG MGR PER SVR	\$0.00	D3	36%	\$0.00	\$1,310.77	\$1,196.79	\$1,025.82	\$0.00	\$0.00	\$0.00	\$1,310.77
5	456-000-367	DSKXTNDR DATABASE ED FOR ORACLE SVR	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-368	DISKXTENDER LINUX STORAGE MGR SERVER	\$0.00	D3	36%	\$0.00	\$1,425.77	\$1,301.79	\$1,115.82	\$0.00	\$0.00	\$0.00	\$1,425.77
5	456-000-390	DISKXTENDER FILE SYSTEM MGR UNIX	\$0.00	D3	36%	\$0.00	\$2,230.77	\$2,036.79	\$1,745.82	\$0.00	\$0.00	\$0.00	\$2,230.77
5	456-000-391	DISKXTENDER FOR UNIX/LINUX CAPACITY 1TB	\$0.00	D3	36%	\$0.00	\$2,046.77	\$1,868.79	\$1,601.82	\$0.00	\$0.00	\$0.00	\$2,046.77
5	456-000-397	DISKXTENDER FOR UNIX/LINUX CAPACITY 20TB	\$0.00	D3	36%	\$0.00	\$15,456.00	\$14,112.00	\$12,096.00	\$0.00	\$0.00	\$0.00	\$15,456.00
5	456-000-400	DISKXTENDER FOR UNIX/LINUX CAPACITY 32TB	\$0.00	D3	36%	\$0.00	\$18,078.00	\$16,506.00	\$14,148.00	\$0.00	\$0.00	\$0.00	\$18,078.00
5	456-000-403	DSKXTNDR FOR UNIX/LX CAP 100TB	\$0.00	D3	36%	\$0.00	\$26,403.77	\$24,107.79	\$20,663.82	\$0.00	\$0.00	\$0.00	\$26,403.77
5	456-000-404	DSKXTNDR FOR UNIX/LX CAP 200TB	\$0.00	D3	36%	\$0.00	\$31,693.77	\$28,937.79	\$24,803.82	\$0.00	\$0.00	\$0.00	\$31,693.77
5	456-000-405	DSKXTNDR FOR UNIX/LX CAP 300TB	\$0.00	D3	36%	\$0.00	\$36,615.77	\$33,431.79	\$28,655.82	\$0.00	\$0.00	\$0.00	\$36,615.77
5	456-000-406	DSKXTNDR FOR UNIX/LX CAP 400TB	\$0.00	D3	36%	\$0.00	\$40,847.77	\$37,295.79	\$31,967.82	\$0.00	\$0.00	\$0.00	\$40,847.77

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-000-407	DSKXTNDR FOR UX/LX CAP 500TB	\$0.00	D3	36%	\$0.00	\$44,366.77	\$40,508.79	\$34,721.82	\$0.00	\$0.00	\$44,366.77
5	456-000-408	DSKXTNDR FOR UX/LX CAP 750TB	\$0.00	D3	36%	\$0.00	\$101,568.00	\$92,736.00	\$79,488.00	\$0.00	\$0.00	\$101,568.00
5	456-000-409	DISXTENDER-U/L CAP 1000TB (1 PETABYTE)	\$0.00	D3	36%	\$0.00	\$70,425.77	\$64,301.79	\$55,115.82	\$0.00	\$0.00	\$70,425.77
5	456-000-411	DISXTENDER FOR U/L CAP 2KTB (2 PETABYTE)	\$0.00	D3	36%	\$0.00	\$132,042.77	\$120,560.79	\$103,337.82	\$0.00	\$0.00	\$132,042.77
5	456-000-413	DISXTENDER-U/L CAP 3000TB (3 PETABYTE)	\$0.00	D3	36%	\$0.00	\$167,255.77	\$152,711.79	\$130,895.82	\$0.00	\$0.00	\$167,255.77
5	456-000-415	DISXTENDER-U/L CAP 4000TB (4 PETABYTE)	\$0.00	D3	36%	\$0.00	\$193,659.77	\$176,819.79	\$151,559.82	\$0.00	\$0.00	\$193,659.77
5	456-000-417	DISXTENDER-U/L CAP 5000TB (5 PETABYTE)	\$0.00	D3	36%	\$0.00	\$211,277.77	\$192,905.79	\$165,347.82	\$0.00	\$0.00	\$211,277.77
5	456-000-418	DISKXTENDER FILE SYSTEM MANAGER LINUX	\$0.00	D3	36%	\$0.00	\$1,425.77	\$1,301.79	\$1,115.82	\$0.00	\$0.00	\$1,425.77
5	456-000-419	DSKXTNDR UX/LX DATA MGR EMC CELERRA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-420	DISKXTENDER FOR UNIX/LINUX CAPACITY 2TB	\$0.00	D3	36%	\$0.00	\$3,518.77	\$3,212.79	\$2,753.82	\$0.00	\$0.00	\$3,518.77
5	456-000-421	DISKXTENDER FOR UNIX/LINUX CAPACITY 5TB	\$0.00	D3	36%	\$0.00	\$7,037.77	\$6,425.79	\$5,507.82	\$0.00	\$0.00	\$7,037.77
5	456-000-422	DISKXTENDER FOR UNIX/LINUX CAPACITY 10TB	\$0.00	D3	36%	\$0.00	\$11,614.77	\$10,604.79	\$9,089.82	\$0.00	\$0.00	\$11,614.77
5	456-000-423	DISKXTENDER FOR UNIX/LINUX CAPACITY 15TB	\$0.00	D3	36%	\$0.00	\$13,984.00	\$12,768.00	\$10,944.00	\$0.00	\$0.00	\$13,984.00
5	456-000-424	DISKXTENDER FOR UNIX/LINUX CAPACITY 64TB	\$0.00	D3	36%	\$0.00	\$22,701.00	\$20,727.00	\$17,766.00	\$0.00	\$0.00	\$22,701.00
5	456-000-425	DSKXTNDR FOR UX/LX CAP 600TB	\$0.00	D3	36%	\$0.00	\$49,288.77	\$45,002.79	\$38,573.82	\$0.00	\$0.00	\$49,288.77
5	456-000-426	DSKXTNDR FOR UX/LX CAP 700TB	\$0.00	D3	36%	\$0.00	\$58,097.77	\$53,045.79	\$45,467.82	\$0.00	\$0.00	\$58,097.77
5	456-000-427	DSKXTNDR FOR UX/LX CAP 800TB	\$0.00	D3	36%	\$0.00	\$61,616.77	\$56,258.79	\$48,221.82	\$0.00	\$0.00	\$61,616.77
5	456-000-428	DSKXTNDR FOR UX/LX CAP 900TB	\$0.00	D3	36%	\$0.00	\$65,135.77	\$59,471.79	\$50,975.82	\$0.00	\$0.00	\$65,135.77
5	456-000-429	DSKXTNDR FOR U/L CAP 6000TB (6 PETABYTE)	\$0.00	D3	36%	\$0.00	\$228,872.77	\$208,970.79	\$179,117.82	\$0.00	\$0.00	\$228,872.77
5	456-000-430	DSKXTNDR FOR U/L CAP 7000TB (7 PETABYTE)	\$0.00	D3	36%	\$0.00	\$246,467.77	\$225,035.79	\$192,887.82	\$0.00	\$0.00	\$246,467.77
5	456-000-431	DSKXTNDR FOR U/L CAP 8000TB (8 PETABYTE)	\$0.00	D3	36%	\$0.00	\$264,085.77	\$241,121.79	\$206,675.82	\$0.00	\$0.00	\$264,085.77
5	456-000-432	DSKXTNDR FOR U/L CAP 9000TB (9 PETABYTE)	\$0.00	D3	36%	\$0.00	\$281,680.77	\$257,186.79	\$220,445.82	\$0.00	\$0.00	\$281,680.77
5	456-000-433	DSKXTNDR FOR U/L CAP 10000TB(10PETABYTE)	\$0.00	D3	36%	\$0.00	\$308,107.77	\$281,315.79	\$241,127.82	\$0.00	\$0.00	\$308,107.77
5	456-000-466	DISKXTENDER 2000 DATA MANAGER SERVER	\$0.00	D3	36%	\$0.00	\$390.77	\$356.79	\$305.82	\$0.00	\$0.00	\$390.77
5	456-000-467	DSKXTNDR 2K MDSTR OPTICAL LEVEL A	\$0.00	D3	36%	\$0.00	\$275.77	\$251.79	\$215.82	\$0.00	\$0.00	\$275.77
5	456-000-468	DSKXTNDR 2K MDSTR OPTICAL LEVEL B	\$0.00	D3	36%	\$0.00	\$620.77	\$566.79	\$485.82	\$0.00	\$0.00	\$620.77
5	456-000-469	DSKXTNDR 2K MDSTR OPTICAL LEVEL C	\$0.00	D3	36%	\$0.00	\$942.77	\$860.79	\$737.82	\$0.00	\$0.00	\$942.77
5	456-000-470	DSKXTNDR 2K MDSTR OPTICAL LEVEL D	\$0.00	D3	36%	\$0.00	\$1,333.77	\$1,217.79	\$1,043.82	\$0.00	\$0.00	\$1,333.77
5	456-000-471	DSKXTNDR 2K MDSTR OPTICAL LEVEL E	\$0.00	D3	36%	\$0.00	\$1,586.77	\$1,448.79	\$1,241.82	\$0.00	\$0.00	\$1,586.77
5	456-000-472	DSKXTNDR 2K MDSTR OPTICAL LEVEL F	\$0.00	D3	36%	\$0.00	\$2,253.77	\$2,057.79	\$1,763.82	\$0.00	\$0.00	\$2,253.77
5	456-000-473	DSKXTNDR 2K MDSTR OPTICAL LEVEL G	\$0.00	D3	36%	\$0.00	\$2,506.77	\$2,288.79	\$1,961.82	\$0.00	\$0.00	\$2,506.77
5	456-000-474	DSKXTNDR 2K MDSTR OPTICAL LEVEL H	\$0.00	D3	36%	\$0.00	\$2,897.77	\$2,645.79	\$2,267.82	\$0.00	\$0.00	\$2,897.77
5	456-000-475	DSKXTNDR 2K MDSTR OPTICAL LEVEL I	\$0.00	D3	36%	\$0.00	\$4,208.77	\$3,842.79	\$3,293.82	\$0.00	\$0.00	\$4,208.77
5	456-000-476	DSKXTNDR 2K MDSTR OPTICAL LEVEL J	\$0.00	D3	36%	\$0.00	\$6,301.77	\$5,753.79	\$4,931.82	\$0.00	\$0.00	\$6,301.77
5	456-000-477	DSKXTNDR 2K MDSTR OPTICAL LEVEL K	\$0.00	D3	36%	\$0.00	\$7,865.77	\$7,181.79	\$6,155.82	\$0.00	\$0.00	\$7,865.77
5	456-000-478	DSKXTNDR 2K MDSTR OPTICAL LEVEL L	\$0.00	D3	36%	\$0.00	\$8,923.77	\$8,147.79	\$6,983.82	\$0.00	\$0.00	\$8,923.77
5	456-000-479	DSKXTNDR 2K MDSTR OPTICAL LEVEL M	\$0.00	D3	36%	\$0.00	\$10,487.77	\$9,575.79	\$8,207.82	\$0.00	\$0.00	\$10,487.77
5	456-000-480	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL A	\$0.00	D3	36%	\$0.00	\$413.77	\$377.79	\$323.82	\$0.00	\$0.00	\$413.77
5	456-000-481	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL B	\$0.00	D3	36%	\$0.00	\$1,333.77	\$1,217.79	\$1,043.82	\$0.00	\$0.00	\$1,333.77
5	456-000-482	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL C	\$0.00	D3	36%	\$0.00	\$2,368.77	\$2,162.79	\$1,853.82	\$0.00	\$0.00	\$2,368.77
5	456-000-483	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL D	\$0.00	D3	36%	\$0.00	\$3,150.77	\$2,876.79	\$2,465.82	\$0.00	\$0.00	\$3,150.77
5	456-000-484	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL E	\$0.00	D3	36%	\$0.00	\$3,932.77	\$3,590.79	\$3,077.82	\$0.00	\$0.00	\$3,932.77
5	456-000-485	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL F	\$0.00	D3	36%	\$0.00	\$4,737.77	\$4,325.79	\$3,707.82	\$0.00	\$0.00	\$4,737.77
5	456-000-486	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL G	\$0.00	D3	36%	\$0.00	\$5,519.77	\$5,039.79	\$4,319.82	\$0.00	\$0.00	\$5,519.77
5	456-000-487	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL H	\$0.00	D3	36%	\$0.00	\$6,577.77	\$6,005.79	\$5,147.82	\$0.00	\$0.00	\$6,577.77
5	456-000-488	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL I	\$0.00	D3	36%	\$0.00	\$7,612.77	\$6,950.79	\$5,957.82	\$0.00	\$0.00	\$7,612.77
5	456-000-489	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL J	\$0.00	D3	36%	\$0.00	\$8,670.77	\$7,916.79	\$6,785.82	\$0.00	\$0.00	\$8,670.77
5	456-000-490	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL K	\$0.00	D3	36%	\$0.00	\$9,728.77	\$8,882.79	\$7,613.82	\$0.00	\$0.00	\$9,728.77
5	456-000-491	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL L	\$0.00	D3	36%	\$0.00	\$10,763.77	\$9,827.79	\$8,423.82	\$0.00	\$0.00	\$10,763.77
5	456-000-492	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL M	\$0.00	D3	36%	\$0.00	\$11,798.77	\$10,772.79	\$9,233.82	\$0.00	\$0.00	\$11,798.77
5	456-000-493	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL N	\$0.00	D3	36%	\$0.00	\$12,833.77	\$11,717.79	\$10,043.82	\$0.00	\$0.00	\$12,833.77
5	456-000-494	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL O	\$0.00	D3	36%	\$0.00	\$13,891.77	\$12,683.79	\$10,871.82	\$0.00	\$0.00	\$13,891.77
5	456-000-495	DSKXTNDR 2K MDSTR DVD-RAM LEVEL A	\$0.00	D3	36%	\$0.00	\$137.77	\$125.79	\$107.82	\$0.00	\$0.00	\$137.77
5	456-000-496	DSKXTNDR 2K MDSTR DVD-RAM LEVEL B	\$0.00	D3	36%	\$0.00	\$666.77	\$608.79	\$521.82	\$0.00	\$0.00	\$666.77
5	456-000-497	DSKXTNDR 2K MDSTR DVD-RAM LEVEL C	\$0.00	D3	36%	\$0.00	\$942.77	\$860.79	\$737.82	\$0.00	\$0.00	\$942.77
5	456-000-498	DSKXTNDR 2K MDSTR DVD-RAM LEVEL D	\$0.00	D3	36%	\$0.00	\$1,333.77	\$1,217.79	\$1,043.82	\$0.00	\$0.00	\$1,333.77
5	456-000-499	DSKXTNDR 2K MDSTR DVD-RAM LEVEL E	\$0.00	D3	36%	\$0.00	\$1,862.77	\$1,700.79	\$1,457.82	\$0.00	\$0.00	\$1,862.77
5	456-000-500	DSKXTNDR 2K MDSTR DVD-RAM LEVEL F	\$0.00	D3	36%	\$0.00	\$2,115.77	\$1,931.79	\$1,655.82	\$0.00	\$0.00	\$2,115.77
5	456-000-501	DSKXTNDR 2K MDSTR DVD-RAM LEVEL G	\$0.00	D3	36%	\$0.00	\$2,368.77	\$2,162.79	\$1,853.82	\$0.00	\$0.00	\$2,368.77
5	456-000-502	DSKXTNDR 2K MDSTR DVD-RAM LEVEL H	\$0.00	D3	36%	\$0.00	\$2,644.77	\$2,414.79	\$2,069.82	\$0.00	\$0.00	\$2,644.77
5	456-000-503	DSKXTNDR 2K MDSTR DVD-RAM LEVEL I	\$0.00	D3	36%	\$0.00	\$3,150.77	\$2,876.79	\$2,465.82	\$0.00	\$0.00	\$3,150.77
5	456-000-504	DSKXTNDR 2K MDSTR DVD-RAM LEVEL J	\$0.00	D3	36%	\$0.00	\$3,932.77	\$3,590.79	\$3,077.82	\$0.00	\$0.00	\$3,932.77
5	456-000-505	DSKXTNDR 2K MDSTR DVD-RAM LEVEL K	\$0.00	D3	36%	\$0.00	\$5,243.77	\$4,787.79	\$4,103.82	\$0.00	\$0.00	\$5,243.77
5	456-000-506	DSKXTNDR 2K MDSTR DVD-RAM LEVEL L	\$0.00	D3	36%	\$0.00	\$6,577.77	\$6,005.79	\$5,147.82	\$0.00	\$0.00	\$6,577.77
5	456-000-507	DSKXTNDR 2K MDSTR DVD-RAM LEVEL M	\$0.00	D3	36%	\$0.00	\$7,865.77	\$7,181.79	\$6,155.82	\$0.00	\$0.00	\$7,865.77
5	456-000-508	DSKXTNDR 2K MDSTR DVD-RAM LEVEL N	\$0.00	D3	36%	\$0.00	\$9,176.77	\$8,378.79	\$7,181.82	\$0.00	\$0.00	\$9,176.77
5	456-000-510	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL B	\$0.00	D3	36%	\$0.00	\$758.77	\$692.79	\$593.82	\$0.00	\$0.00	\$758.77
5	456-000-511	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL C	\$0.00	D3	36%	\$0.00	\$1,057.77	\$965.79	\$827.82	\$0.00	\$0.00	\$1,057.77
5	456-000-512	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL D	\$0.00	D3	36%	\$0.00	\$1,448.77	\$1,322.79	\$1,133.82	\$0.00	\$0.00	\$1,448.77
5	456-000-513	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL E	\$0.00	D3	36%	\$0.00	\$2,115.77	\$1,931.79	\$1,655.82	\$0.00	\$0.00	\$2,115.77
5	456-000-514	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL F	\$0.00	D3	36%	\$0.00	\$2,368.77	\$2,162.79	\$1,853.82	\$0.00	\$0.00	\$2,368.77
5	456-000-515	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL G	\$0.00	D3	36%	\$0.00	\$2,644.77	\$2,414.79	\$2,069.82	\$0.00	\$0.00	\$2,644.77
5	456-000-516	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL H	\$0.00	D3	36%	\$0.00	\$2,897.77	\$2,645.79	\$2,267.82	\$0.00	\$0.00	\$2,897.77
5	456-000-517	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL I	\$0.00	D3	36%	\$0.00	\$3,702.77	\$3,380.79	\$2,897.82	\$0.00	\$0.00	\$3,702.77
5	456-000-519	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL K	\$0.00	D3	36%	\$0.00	\$5,795.77	\$5,291.79	\$4,535.82	\$0.00	\$0.00	\$5,795.77
5	456-000-520	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL L	\$0.00	D3	36%	\$0.00	\$7,359.77	\$6,719.79	\$5,759.82	\$0.00	\$0.00	\$7,359.77
5	456-001-755	INA REPLISTOR FOR WINDOWS	\$0.00	D3	36%	\$0.00	\$632.50	\$577.50	\$495.00	\$0.00	\$0.00	\$632.50
5	456-001-756	INA REPLISTOR FOR WINDOWS ADVANCED SVR	\$0.00	D3	36%	\$0.00	\$1,150.00	\$1,050.00	\$900.00	\$0.00	\$0.00	\$1,150.00
5	456-001-757	INA REPLISTOR FOR WINDOWS STORAGE SERVER	\$0.00	D3	36%	\$0.00	\$379.50	\$346.50	\$297.00	\$0.00	\$0.00	\$379.50
5	456-001-758	INA REPLISTOR FOR WINDOWS DATA CENTER	\$0.00	D3	36%	\$0.00	\$6,578.00	\$6,006.00	\$5,148.00	\$0.00	\$0.00	\$6,578.00

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	456-001-795	APPXTNDR SOFTWARE DEVELOPER KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-001-881	ARCHXTNDR WIN MO/WORM/UDO LEVEL A	\$0.00	D3	36%	\$0.00	\$252.77	\$230.79	\$197.82	\$0.00	\$0.00	\$252.77
5	456-001-882	ARCHXTNDR WIN MO/WORM/UDO LEVEL B	\$0.00	D3	36%	\$0.00	\$620.77	\$566.79	\$485.82	\$0.00	\$0.00	\$620.77
5	456-001-883	ARCHXTNDR WIN MO/WORM/UDO LEVEL C	\$0.00	D3	36%	\$0.00	\$827.77	\$755.79	\$647.82	\$0.00	\$0.00	\$827.77
5	456-001-884	ARCHXTNDR WIN MO/WORM/UDO LEVEL D	\$0.00	D3	36%	\$0.00	\$1,172.77	\$1,070.79	\$917.82	\$0.00	\$0.00	\$1,172.77
5	456-001-885	ARCHXTNDR WIN MO/WORM/UDO LEVEL E	\$0.00	D3	36%	\$0.00	\$1,333.77	\$1,217.79	\$1,043.82	\$0.00	\$0.00	\$1,333.77
5	456-001-886	ARCHXTNDR WIN MO/WORM/UDO LEVEL F	\$0.00	D3	36%	\$0.00	\$1,425.77	\$1,301.79	\$1,115.82	\$0.00	\$0.00	\$1,425.77
5	456-001-887	ARCHXTNDR WIN MO/WORM/UDO LEVEL G	\$0.00	D3	36%	\$0.00	\$2,000.77	\$1,826.79	\$1,565.82	\$0.00	\$0.00	\$2,000.77
5	456-001-888	ARCHXTNDR WIN MO/WORM/UDO LEVEL H	\$0.00	D3	36%	\$0.00	\$2,230.77	\$2,036.79	\$1,745.82	\$0.00	\$0.00	\$2,230.77
5	456-001-889	ARCHXTNDR WIN MO/WORM/UDO LEVEL I	\$0.00	D3	36%	\$0.00	\$2,253.77	\$2,057.79	\$1,763.82	\$0.00	\$0.00	\$2,253.77
5	456-001-890	ARCHXTNDR WIN MO/WORM/UDO LEVEL J	\$0.00	D3	36%	\$0.00	\$2,598.77	\$2,372.79	\$2,033.82	\$0.00	\$0.00	\$2,598.77
5	456-001-891	ARCHXTNDR WIN MO/WORM/UDO LEVEL K	\$0.00	D3	36%	\$0.00	\$2,897.77	\$2,645.79	\$2,267.82	\$0.00	\$0.00	\$2,897.77
5	456-001-892	ARCHXTNDR WIN MO/WORM/UDO LEVEL L	\$0.00	D3	36%	\$0.00	\$3,794.77	\$3,464.79	\$2,969.82	\$0.00	\$0.00	\$3,794.77
5	456-001-893	ARCHXTNDR WIN MO/WORM/UDO LEVEL M	\$0.00	D3	36%	\$0.00	\$5,680.77	\$5,186.79	\$4,445.82	\$0.00	\$0.00	\$5,680.77
5	456-001-894	ARCHXTNDR WIN MO/WORM/UDO LEVEL N	\$0.00	D3	36%	\$0.00	\$6,301.77	\$5,753.79	\$4,931.82	\$0.00	\$0.00	\$6,301.77
5	456-001-895	ARCHXTNDR WIN MO/WORM/UDO LEVEL O	\$0.00	D3	36%	\$0.00	\$7,083.77	\$6,467.79	\$5,543.82	\$0.00	\$0.00	\$7,083.77
5	456-001-896	ARCHXTNDR WIN MO/WORM/UDO LEVEL P	\$0.00	D3	36%	\$0.00	\$8,026.77	\$7,328.79	\$6,281.82	\$0.00	\$0.00	\$8,026.77
5	456-001-897	ARCHXTNDR WIN MO/WORM/UDO LEVEL Q	\$0.00	D3	36%	\$0.00	\$8,923.77	\$8,147.79	\$6,983.82	\$0.00	\$0.00	\$8,923.77
5	456-001-898	ARCHXTNDR WIN MO/WORM/UDO LEVEL R	\$0.00	D3	36%	\$0.00	\$9,452.77	\$8,630.79	\$7,397.82	\$0.00	\$0.00	\$9,452.77
5	456-001-909	DISKXTENDER 2000 MEDIASTOR SERVER SINGLE	\$0.00	D3	36%	\$0.00	\$666.77	\$608.79	\$521.82	\$0.00	\$0.00	\$666.77
5	456-001-911	AX CONNECTOR FOR SHARESCAN	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-001-912	QUICKSCAN PRO EXPORTER FOR AX	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-001-944	ARCHIVEXTENDER API TOOLKIT FOR WINDOWS	\$0.00	D3	36%	\$0.00	\$574.77	\$524.79	\$449.82	\$0.00	\$0.00	\$574.77
5	456-001-989	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL A	\$0.00	D3	36%	\$0.00	\$66.47	\$60.69	\$52.02	\$0.00	\$0.00	\$66.47
5	456-001-990	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL B	\$0.00	D3	36%	\$0.00	\$735.77	\$671.79	\$575.82	\$0.00	\$0.00	\$735.77
5	456-001-991	ARCHXTNDR WIN PRODATA LEVEL A	\$0.00	D3	36%	\$0.00	\$252.77	\$230.79	\$197.82	\$0.00	\$0.00	\$252.77
5	456-001-992	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL C	\$0.00	D3	36%	\$0.00	\$1,080.77	\$986.79	\$845.82	\$0.00	\$0.00	\$1,080.77
5	456-001-993	ARCHXTNDR WIN PRODATA LEVEL D	\$0.00	D3	36%	\$0.00	\$1,517.77	\$1,385.79	\$1,187.82	\$0.00	\$0.00	\$1,517.77
5	456-001-994	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL D	\$0.00	D3	36%	\$0.00	\$1,379.77	\$1,259.79	\$1,079.82	\$0.00	\$0.00	\$1,379.77
5	456-001-995	ARCHXTNDR WIN PRODATA LEVEL G	\$0.00	D3	36%	\$0.00	\$3,219.77	\$2,939.79	\$2,519.82	\$0.00	\$0.00	\$3,219.77
5	456-001-996	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL E	\$0.00	D3	36%	\$0.00	\$1,517.77	\$1,385.79	\$1,187.82	\$0.00	\$0.00	\$1,517.77
5	456-001-997	ARCHXTNDR WIN PRODATA LEVEL J	\$0.00	D3	36%	\$0.00	\$5,450.77	\$4,976.79	\$4,265.82	\$0.00	\$0.00	\$5,450.77
5	456-001-998	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL F	\$0.00	D3	36%	\$0.00	\$1,609.77	\$1,469.79	\$1,259.82	\$0.00	\$0.00	\$1,609.77
5	456-001-999	ARCHXTNDR WIN PRODATA LEVEL M	\$0.00	D3	36%	\$0.00	\$7,865.77	\$7,181.79	\$6,155.82	\$0.00	\$0.00	\$7,865.77
5	456-002-000	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL G	\$0.00	D3	36%	\$0.00	\$1,793.77	\$1,637.79	\$1,403.82	\$0.00	\$0.00	\$1,793.77
5	456-002-001	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL H	\$0.00	D3	36%	\$0.00	\$1,839.77	\$1,679.79	\$1,439.82	\$0.00	\$0.00	\$1,839.77
5	456-002-002	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL I	\$0.00	D3	36%	\$0.00	\$1,954.77	\$1,784.79	\$1,529.82	\$0.00	\$0.00	\$1,954.77
5	456-002-003	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL J	\$0.00	D3	36%	\$0.00	\$2,092.77	\$1,910.79	\$1,637.82	\$0.00	\$0.00	\$2,092.77
5	456-002-004	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL K	\$0.00	D3	36%	\$0.00	\$2,184.77	\$1,994.79	\$1,709.82	\$0.00	\$0.00	\$2,184.77
5	456-002-005	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL L	\$0.00	D3	36%	\$0.00	\$2,322.77	\$2,120.79	\$1,817.82	\$0.00	\$0.00	\$2,322.77
5	456-002-006	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL M	\$0.00	D3	36%	\$0.00	\$2,414.77	\$2,204.79	\$1,889.82	\$0.00	\$0.00	\$2,414.77
5	456-002-007	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL N	\$0.00	D3	36%	\$0.00	\$2,598.77	\$2,372.79	\$2,033.82	\$0.00	\$0.00	\$2,598.77
5	456-002-008	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL O	\$0.00	D3	36%	\$0.00	\$2,690.77	\$2,456.79	\$2,105.82	\$0.00	\$0.00	\$2,690.77
5	456-002-009	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL P	\$0.00	D3	36%	\$0.00	\$2,966.77	\$2,708.79	\$2,321.82	\$0.00	\$0.00	\$2,966.77
5	456-002-010	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL Q	\$0.00	D3	36%	\$0.00	\$3,242.77	\$2,960.79	\$2,537.82	\$0.00	\$0.00	\$3,242.77
5	456-002-011	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL R	\$0.00	D3	36%	\$0.00	\$3,541.77	\$3,233.79	\$2,771.82	\$0.00	\$0.00	\$3,541.77
5	456-002-012	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL S	\$0.00	D3	36%	\$0.00	\$4,760.77	\$4,346.79	\$3,725.82	\$0.00	\$0.00	\$4,760.77
5	456-002-013	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL A	\$0.00	D3	36%	\$0.00	\$114.77	\$104.79	\$89.82	\$0.00	\$0.00	\$114.77
5	456-002-014	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL B	\$0.00	D3	36%	\$0.00	\$1,632.77	\$1,490.79	\$1,277.82	\$0.00	\$0.00	\$1,632.77
5	456-002-015	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL C	\$0.00	D3	36%	\$0.00	\$2,023.77	\$1,847.79	\$1,583.82	\$0.00	\$0.00	\$2,023.77
5	456-002-016	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL D	\$0.00	D3	36%	\$0.00	\$2,483.77	\$2,267.79	\$1,943.82	\$0.00	\$0.00	\$2,483.77
5	456-002-017	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL E	\$0.00	D3	36%	\$0.00	\$2,874.77	\$2,624.79	\$2,249.82	\$0.00	\$0.00	\$2,874.77
5	456-002-018	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL F	\$0.00	D3	36%	\$0.00	\$3,242.77	\$2,960.79	\$2,537.82	\$0.00	\$0.00	\$3,242.77
5	456-002-019	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL G	\$0.00	D3	36%	\$0.00	\$3,472.77	\$3,170.79	\$2,717.82	\$0.00	\$0.00	\$3,472.77
5	456-002-020	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL H	\$0.00	D3	36%	\$0.00	\$4,162.77	\$3,800.79	\$3,257.82	\$0.00	\$0.00	\$4,162.77
5	456-002-021	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL I	\$0.00	D3	36%	\$0.00	\$4,990.77	\$4,556.79	\$3,905.82	\$0.00	\$0.00	\$4,990.77
5	456-002-022	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL J	\$0.00	D3	36%	\$0.00	\$6,002.77	\$5,480.79	\$4,697.82	\$0.00	\$0.00	\$6,002.77
5	456-002-023	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL K	\$0.00	D3	36%	\$0.00	\$7,083.77	\$6,467.79	\$5,543.82	\$0.00	\$0.00	\$7,083.77
5	456-002-024	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL L	\$0.00	D3	36%	\$0.00	\$7,865.77	\$7,181.79	\$6,155.82	\$0.00	\$0.00	\$7,865.77
5	456-002-025	ARCHXTNDR WIN DVD-RAM LEVEL A	\$0.00	D3	36%	\$0.00	\$114.77	\$104.79	\$89.82	\$0.00	\$0.00	\$114.77
5	456-002-026	ARCHXTNDR WIN DVD-RAM LEVEL B	\$0.00	D3	36%	\$0.00	\$597.77	\$545.79	\$467.82	\$0.00	\$0.00	\$597.77
5	456-002-027	ARCHXTNDR WIN DVD-RAM LEVEL C	\$0.00	D3	36%	\$0.00	\$827.77	\$755.79	\$647.82	\$0.00	\$0.00	\$827.77
5	456-002-028	ARCHXTNDR WIN DVD-RAM LEVEL D	\$0.00	D3	36%	\$0.00	\$1,172.77	\$1,070.79	\$917.82	\$0.00	\$0.00	\$1,172.77
5	456-002-029	ARCHXTNDR WIN DVD-RAM LEVEL E	\$0.00	D3	36%	\$0.00	\$1,655.77	\$1,511.79	\$1,295.82	\$0.00	\$0.00	\$1,655.77
5	456-002-030	ARCHXTNDR WIN DVD-RAM LEVEL F	\$0.00	D3	36%	\$0.00	\$1,908.77	\$1,742.79	\$1,493.82	\$0.00	\$0.00	\$1,908.77
5	456-002-031	ARCHXTNDR WIN DVD-RAM LEVEL G	\$0.00	D3	36%	\$0.00	\$2,138.77	\$1,952.79	\$1,673.82	\$0.00	\$0.00	\$2,138.77
5	456-002-032	ARCHXTNDR WIN DVD-RAM LEVEL H	\$0.00	D3	36%	\$0.00	\$2,368.77	\$2,162.79	\$1,853.82	\$0.00	\$0.00	\$2,368.77
5	456-002-033	ARCHXTNDR WIN DVD-RAM LEVEL I	\$0.00	D3	36%	\$0.00	\$2,621.77	\$2,393.79	\$2,051.82	\$0.00	\$0.00	\$2,621.77
5	456-002-034	ARCHXTNDR WIN DVD-RAM LEVEL J	\$0.00	D3	36%	\$0.00	\$2,644.77	\$2,414.79	\$2,069.82	\$0.00	\$0.00	\$2,644.77
5	456-002-035	ARCHXTNDR WIN DVD-RAM LEVEL K	\$0.00	D3	36%	\$0.00	\$2,828.77	\$2,582.79	\$2,213.82	\$0.00	\$0.00	\$2,828.77
5	456-002-036	ARCHXTNDR WIN DVD-RAM LEVEL L	\$0.00	D3	36%	\$0.00	\$3,127.77	\$2,855.79	\$2,447.82	\$0.00	\$0.00	\$3,127.77
5	456-002-037	ARCHXTNDR WIN DVD-RAM LEVEL M	\$0.00	D3	36%	\$0.00	\$3,541.77	\$3,233.79	\$2,771.82	\$0.00	\$0.00	\$3,541.77
5	456-002-038	ARCHXTNDR WIN DVD-RAM LEVEL N	\$0.00	D3	36%	\$0.00	\$4,714.77	\$4,304.79	\$3,689.82	\$0.00	\$0.00	\$4,714.77
5	456-002-039	ARCHXTNDR WIN DVD-RAM LEVEL O	\$0.00	D3	36%	\$0.00	\$5,197.77	\$4,745.79	\$4,067.82	\$0.00	\$0.00	\$5,197.77
5	456-002-040	ARCHXTNDR WIN DVD-RAM LEVEL P	\$0.00	D3	36%	\$0.00	\$5,910.77	\$5,396.79	\$4,625.82	\$0.00	\$0.00	\$5,910.77
5	456-002-041	ARCHXTNDR WIN DVD-RAM LEVEL Q	\$0.00	D3	36%	\$0.00	\$6,807.77	\$6,215.79	\$5,327.82	\$0.00	\$0.00	\$6,807.77
5	456-002-042	ARCHXTNDR WIN DVD-RAM LEVEL R	\$0.00	D3	36%	\$0.00	\$7,359.77	\$6,719.79	\$5,759.82	\$0.00	\$0.00	\$7,359.77
5	456-002-043	ARCHX WIN ROM LV A MIN CHGR 0- 7 SLTS	\$0.00	D3	36%	\$0.00	\$91.77	\$83.79	\$71.82	\$0.00	\$0.00	\$91.77
5	456-002-044	ARCHX WIN ROM LV A 0- 16 CD/DVD ROM	\$0.00	D3	36%	\$0.00	\$252.77	\$230.79	\$197.82	\$0.00	\$0.00	\$252.77
5	456-002-045	ARCHX WIN ROM LEVEL A UP TO 16 CHANGER	\$0.00	D3	36%	\$0.00	\$505.77	\$461.79	\$395.82	\$0.00	\$0.00	\$505.77

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	456-002-046	ARCHX WIN ROM LV A 0- 32 CD/DVD ROM	\$0.00	D3	36%	\$390.77	\$0.00	\$390.77	\$356.79	\$305.82	\$0.00	\$0.00	\$390.77
5	456-002-047	ARCHX WIN ROM LEVEL A UP TO 32 CHANGER	\$0.00	D3	36%	\$0.00	\$0.00	\$735.77	\$671.79	\$575.82	\$0.00	\$0.00	\$735.77
5	456-002-048	ARCHX WIN ROM LV A 0- 64 CD/DVD ROM	\$0.00	D3	36%	\$0.00	\$0.00	\$528.77	\$482.79	\$413.82	\$0.00	\$0.00	\$528.77
5	456-002-049	ARCHX WIN ROM LEVEL A UP TO 64 CHANGER	\$0.00	D3	36%	\$0.00	\$0.00	\$1,034.77	\$944.79	\$809.82	\$0.00	\$0.00	\$1,034.77
5	456-002-050	ARCHX WIN ROM LEVEL A UP TO 8 CD/DVD ROM	\$0.00	D3	36%	\$0.00	\$0.00	\$133.17	\$121.59	\$104.22	\$0.00	\$0.00	\$133.17
5	456-002-051	ARCHX WIN ROM LEVEL A UP TO 8 CHANGER	\$0.00	D3	36%	\$0.00	\$0.00	\$252.77	\$230.79	\$197.82	\$0.00	\$0.00	\$252.77
5	456-002-052	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL B	\$0.00	D3	36%	\$0.00	\$0.00	\$436.77	\$398.79	\$341.82	\$0.00	\$0.00	\$436.77
5	456-002-053	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL C	\$0.00	D3	36%	\$0.00	\$0.00	\$482.77	\$440.79	\$377.82	\$0.00	\$0.00	\$482.77
5	456-002-054	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL D	\$0.00	D3	36%	\$0.00	\$0.00	\$712.77	\$650.79	\$557.82	\$0.00	\$0.00	\$712.77
5	456-002-055	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL E	\$0.00	D3	36%	\$0.00	\$0.00	\$850.77	\$776.79	\$665.82	\$0.00	\$0.00	\$850.77
5	456-002-056	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL F	\$0.00	D3	36%	\$0.00	\$0.00	\$896.77	\$818.79	\$701.82	\$0.00	\$0.00	\$896.77
5	456-002-057	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL G	\$0.00	D3	36%	\$0.00	\$0.00	\$965.77	\$881.79	\$755.82	\$0.00	\$0.00	\$965.77
5	456-002-058	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL H	\$0.00	D3	36%	\$0.00	\$0.00	\$1,149.77	\$1,049.79	\$899.82	\$0.00	\$0.00	\$1,149.77
5	456-002-059	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL I	\$0.00	D3	36%	\$0.00	\$0.00	\$1,195.77	\$1,091.79	\$935.82	\$0.00	\$0.00	\$1,195.77
5	456-002-060	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL J	\$0.00	D3	36%	\$0.00	\$0.00	\$1,310.77	\$1,196.79	\$1,025.82	\$0.00	\$0.00	\$1,310.77
5	456-002-061	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL K	\$0.00	D3	36%	\$0.00	\$0.00	\$1,425.77	\$1,301.79	\$1,115.82	\$0.00	\$0.00	\$1,425.77
5	456-002-062	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL L	\$0.00	D3	36%	\$0.00	\$0.00	\$1,517.77	\$1,385.79	\$1,187.82	\$0.00	\$0.00	\$1,517.77
5	456-002-063	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL M	\$0.00	D3	36%	\$0.00	\$0.00	\$1,655.77	\$1,511.79	\$1,295.82	\$0.00	\$0.00	\$1,655.77
5	456-002-064	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL N	\$0.00	D3	36%	\$0.00	\$0.00	\$1,747.77	\$1,595.79	\$1,367.82	\$0.00	\$0.00	\$1,747.77
5	456-002-065	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL O	\$0.00	D3	36%	\$0.00	\$0.00	\$1,908.77	\$1,742.79	\$1,493.82	\$0.00	\$0.00	\$1,908.77
5	456-002-066	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL P	\$0.00	D3	36%	\$0.00	\$0.00	\$2,023.77	\$1,847.79	\$1,583.82	\$0.00	\$0.00	\$2,023.77
5	456-002-067	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL Q	\$0.00	D3	36%	\$0.00	\$0.00	\$2,322.77	\$2,120.79	\$1,817.82	\$0.00	\$0.00	\$2,322.77
5	456-002-068	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL R	\$0.00	D3	36%	\$0.00	\$0.00	\$2,598.77	\$2,372.79	\$2,033.82	\$0.00	\$0.00	\$2,598.77
5	456-002-069	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL S	\$0.00	D3	36%	\$0.00	\$0.00	\$2,874.77	\$2,624.79	\$2,249.82	\$0.00	\$0.00	\$2,874.77
5	456-002-070	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL T	\$0.00	D3	36%	\$0.00	\$0.00	\$4,116.77	\$3,758.79	\$3,221.82	\$0.00	\$0.00	\$4,116.77
5	456-002-296	DSKXTNDR APPLIANCE ED NAS LEVEL A	\$0.00	D3	36%	\$0.00	\$0.00	\$230.00	\$210.00	\$180.00	\$0.00	\$0.00	\$230.00
5	456-002-297	DSKXTNDR APPLIANCE ED NAS LEVEL B	\$0.00	D3	36%	\$0.00	\$0.00	\$575.00	\$525.00	\$450.00	\$0.00	\$0.00	\$575.00
5	456-002-298	DSKXTNDR APPLIANCE ED NAS LEVEL C	\$0.00	D3	36%	\$0.00	\$0.00	\$920.00	\$840.00	\$720.00	\$0.00	\$0.00	\$920.00
5	456-002-304	DSKXTNDR APPLIANCE ED DATA MGR FOR SNAP	\$0.00	D3	36%	\$0.00	\$0.00	\$344.77	\$314.79	\$269.82	\$0.00	\$0.00	\$344.77
5	456-002-326	DSKXTNDR APPLIANCE ED DATA MGR	\$0.00	D3	36%	\$0.00	\$0.00	\$344.77	\$314.79	\$269.82	\$0.00	\$0.00	\$344.77
5	456-002-328	DISKXTENDER APPLIANCE EDITION FOR MAXTOR	\$0.00	D3	36%	\$0.00	\$0.00	\$344.77	\$314.79	\$269.82	\$0.00	\$0.00	\$344.77
5	456-002-370	DSKXTNDR 2K DATA MGR SVR SINGLE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-002-471	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL J	\$0.00	D3	36%	\$0.00	\$0.00	\$4,484.77	\$4,094.79	\$3,509.82	\$0.00	\$0.00	\$4,484.77
5	456-002-472	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL A	\$0.00	D3	36%	\$0.00	\$0.00	\$165.37	\$150.99	\$129.42	\$0.00	\$0.00	\$165.37
5	456-002-474	TIVOLI DISKXTENDER 2000 DATA MANAGER	\$0.00	D3	36%	\$0.00	\$0.00	\$344.77	\$314.79	\$269.82	\$0.00	\$0.00	\$344.77
5	456-002-475	TIVOLI DISKXTNDR 2K DATA MGR CLUSTER	\$0.00	D3	36%	\$0.00	\$0.00	\$1,149.77	\$1,049.79	\$899.82	\$0.00	\$0.00	\$1,149.77
5	456-002-476	TIVOLI DISKXTENDER 2000 TSM 1TB CP	\$0.00	D3	36%	\$0.00	\$0.00	\$2,529.77	\$2,309.79	\$1,979.82	\$0.00	\$0.00	\$2,529.77
5	456-002-477	TIVOLI DISKXTENDER 2000 TSM 5TB CP	\$0.00	D3	36%	\$0.00	\$0.00	\$5,979.77	\$5,459.79	\$4,679.82	\$0.00	\$0.00	\$5,979.77
5	456-002-478	TIVOLI DISKXTENDER 2000 TSM 10TB CP	\$0.00	D3	36%	\$0.00	\$0.00	\$7,589.77	\$6,929.79	\$5,939.82	\$0.00	\$0.00	\$7,589.77
5	456-002-479	TIVOLI DISKXTENDER 2000 TSM 20TB CP	\$0.00	D3	36%	\$0.00	\$0.00	\$9,199.77	\$8,399.79	\$7,199.82	\$0.00	\$0.00	\$9,199.77
5	456-002-482	XTRATA VOLUME 5M PER MO	\$0.00	D3	36%	\$0.00	\$0.00	\$21,600.00	\$18,400.00	\$0.00	\$0.00	\$0.00	\$21,600.00
5	456-002-553	ASCENT CAPTURE ENHANCED RELSE SCRIPT	\$0.00	D3	36%	\$0.00	\$0.00	\$1,350.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	456-002-567	APPXTNDR CERNER OIF USER ACCESS	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-002-604	XTRATA VOLUME 5K PER MONTH	\$0.00	D3	36%	\$0.00	\$0.00	\$268.65	\$228.85	\$0.00	\$0.00	\$0.00	\$268.65
5	456-002-605	XTRATA VOLUME 20K PER MONTH	\$0.00	D3	36%	\$0.00	\$0.00	\$810.00	\$690.00	\$0.00	\$0.00	\$0.00	\$810.00
5	456-002-606	XTRATA VOLUME 25K PER MONTH	\$0.00	D3	36%	\$0.00	\$0.00	\$891.00	\$759.00	\$0.00	\$0.00	\$0.00	\$891.00
5	456-002-607	XTRATA VOLUME 50K PER MONTH	\$0.00	D3	36%	\$0.00	\$0.00	\$1,134.00	\$966.00	\$0.00	\$0.00	\$0.00	\$1,134.00
5	456-002-608	XTRATA VOLUME 75K PER MONTH	\$0.00	D3	36%	\$0.00	\$0.00	\$1,485.00	\$1,265.00	\$0.00	\$0.00	\$0.00	\$1,485.00
5	456-002-609	XTRATA VOLUME 125K PER MONTH	\$0.00	D3	36%	\$0.00	\$0.00	\$2,160.00	\$1,840.00	\$0.00	\$0.00	\$0.00	\$2,160.00
5	456-002-610	XTRATA VOLUME 200K PER MONTH	\$0.00	D3	36%	\$0.00	\$0.00	\$2,835.00	\$2,415.00	\$0.00	\$0.00	\$0.00	\$2,835.00
5	456-002-611	XTRATA VOLUME 350K PER MONTH	\$0.00	D3	36%	\$0.00	\$0.00	\$4,050.00	\$3,450.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	456-002-612	XTRATA VOLUME 500K PER MONTH	\$0.00	D3	36%	\$0.00	\$0.00	\$5,130.00	\$4,370.00	\$0.00	\$0.00	\$0.00	\$5,130.00
5	456-002-613	XTRATA VOLUME 1M PER MONTH	\$0.00	D3	36%	\$0.00	\$0.00	\$8,100.00	\$6,900.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	456-002-614	XTRATA VOLUME 2M PER MONTH	\$0.00	D3	36%	\$0.00	\$0.00	\$11,880.00	\$10,120.00	\$0.00	\$0.00	\$0.00	\$11,880.00
5	456-002-615	XTRATA VOLUME 3M PER MONTH	\$0.00	D3	36%	\$0.00	\$0.00	\$15,390.00	\$13,110.00	\$0.00	\$0.00	\$0.00	\$15,390.00
5	456-002-616	XTRATA VOLUME 5K PER YR	\$0.00	D3	36%	\$0.00	\$0.00	\$268.65	\$228.85	\$0.00	\$0.00	\$0.00	\$268.65
5	456-002-617	XTRATA VOLUME 2M PER YR	\$0.00	D3	36%	\$0.00	\$0.00	\$4,590.00	\$3,910.00	\$0.00	\$0.00	\$0.00	\$4,590.00
5	456-002-618	XTRATA VOLUME 5M PER YR	\$0.00	D3	36%	\$0.00	\$0.00	\$7,020.00	\$5,980.00	\$0.00	\$0.00	\$0.00	\$7,020.00
5	456-002-619	XTRATA VOLUME 10M PER YR	\$0.00	D3	36%	\$0.00	\$0.00	\$9,990.00	\$8,510.00	\$0.00	\$0.00	\$0.00	\$9,990.00
5	456-002-620	XTRATA VOLUME 15M PER YR	\$0.00	D3	36%	\$0.00	\$0.00	\$13,203.00	\$11,247.00	\$0.00	\$0.00	\$0.00	\$13,203.00
5	456-002-621	XTRATA VOLUME 20M PER YR	\$0.00	D3	36%	\$0.00	\$0.00	\$14,310.00	\$12,190.00	\$0.00	\$0.00	\$0.00	\$14,310.00
5	456-002-622	XTRATA VOLUME 40M PER YR	\$0.00	D3	36%	\$0.00	\$0.00	\$21,276.00	\$18,124.00	\$0.00	\$0.00	\$0.00	\$21,276.00
5	456-002-623	XTRATA VOLUME 300K PAGE COUNT	\$0.00	D3	36%	\$0.00	\$0.00	\$891.00	\$759.00	\$0.00	\$0.00	\$0.00	\$891.00
5	456-002-624	XTRATA VOLUME 1M PAGE COUNT	\$0.00	D3	36%	\$0.00	\$0.00	\$1,485.00	\$1,265.00	\$0.00	\$0.00	\$0.00	\$1,485.00
5	456-002-625	KODAK PDF IMAGE & TEXT 5K PER MONTH	\$0.00	D3	36%	\$0.00	\$0.00	\$134.46	\$114.54	\$0.00	\$0.00	\$0.00	\$134.46
5	456-002-626	KODAK PDF IMAGE & TEXT 20K PER MONTH	\$0.00	D3	36%	\$0.00	\$0.00	\$367.74	\$313.26	\$0.00	\$0.00	\$0.00	\$367.74
5	456-002-627	KODAK PDF IMAGE & TEXT 25K PER MONTH	\$0.00	D3	36%	\$0.00	\$0.00	\$445.50	\$379.50	\$0.00	\$0.00	\$0.00	\$445.50
5	456-002-629	KODAK PDF IMAGE & TEXT 75K PER MONTH	\$0.00	D3	36%	\$0.00	\$0.00	\$742.50	\$632.50	\$0.00	\$0.00	\$0.00	\$742.50
5	456-002-630	KODAK PDF IMAGE & TEXT 125K PER MONTH	\$0.00	D3	36%	\$0.00	\$0.00	\$980.10	\$834.90	\$0.00	\$0.00	\$0.00	\$980.10
5	456-002-631	KODAK PDF IMAGE & TEXT 200K PER MONTH	\$0.00	D3	36%	\$0.00	\$0.00	\$1,336.50	\$1,138.50	\$0.00	\$0.00	\$0.00	\$1,336.50
5	456-002-632	KODAK PDF IMAGE & TEXT 350K PER MONTH	\$0.00	D3	36%	\$0.00	\$0.00	\$1,613.25	\$1,374.25	\$0.00	\$0.00	\$0.00	\$1,613.25
5	456-002-633	KODAK PDF IMAGE & TEXT 500K PER MONTH	\$0.00	D3	36%	\$0.00	\$0.00	\$1,890.00	\$1,610.00	\$0.00	\$0.00	\$0.00	\$1,890.00
5	456-002-634	KODAK PDF IMAGE & TEXT 1M PER MONTH	\$0.00	D3	36%	\$0.00	\$0.00	\$2,700.00	\$2,300.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	456-002-635	KODAK PDF IMAGE & TEXT 2M PER MONTH	\$0.00	D3	36%	\$0.00	\$0.00	\$4,320.00	\$3,680.00	\$0.00	\$0.00	\$0.00	\$4,320.00
5	456-002-636	KODAK PDF IMAGE & TEXT 3M PER MONTH	\$0.00	D3	36%	\$0.00	\$0.00	\$5,940.00	\$5,060.00	\$0.00	\$0.00	\$0.00	\$5,940.00
5	456-002-637	KODAK PDF IMAGE & TEXT 2M PER YR	\$0.00	D3	36%	\$0.00	\$0.00	\$1,514.70	\$1,290.30	\$0.00	\$0.00	\$0.00	\$1,514.70
5	456-002-638	KODAK PDF IMAGE & TEXT 5M PER YR	\$0.00	D3	36%	\$0.00	\$0.00	\$2,316.60	\$1,973.40	\$0.00	\$0.00	\$0.00	\$2,316.60
5	456-002-639	KODAK PDF IMAGE & TEXT 10M PER YR	\$0.00	D3	36%	\$0.00	\$0.00	\$3,296.70	\$2,808.30	\$0.00	\$0.00	\$0.00	\$3,296.70
5	456-002-640	KODAK PDF IMAGE & TEXT 15M PER YR	\$0.00	D3	36%	\$0.00	\$0.00	\$4,356.99	\$3,711.51	\$0.00	\$0.00	\$0.00	\$4,356.99
5	456-002-641	KODAK PDF IMAGE & TEXT 20M PER YR	\$0.00	D3	36%	\$0.00	\$0.00	\$4,722.30	\$4,022.70	\$0.00	\$0.00	\$0.00	\$4,722.30

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	456-002-642	KODAK PDF IMAGE & TEXT 40M PER YR	\$0.00	D3	36%	\$7,021.08	\$0.00	\$7,021.08	\$5,980.92	\$0.00	\$0.00	\$0.00	\$7,021.08
5	456-002-643	KODAK PDF IMAGE & TEXT 300K PAGE COUNT	\$0.00	D3	36%	\$0.00	\$0.00	\$445.50	\$379.50	\$0.00	\$0.00	\$0.00	\$445.50
5	456-002-644	KODAK PDF IMAGE & TEXT 1M PAGE COUNT	\$0.00	D3	36%	\$0.00	\$0.00	\$742.50	\$632.50	\$0.00	\$0.00	\$0.00	\$742.50
5	456-002-645	RECOSTAR PROFESSIONAL 25 CPS	\$0.00	D3	36%	\$0.00	\$0.00	\$1,822.50	\$1,552.50	\$0.00	\$0.00	\$0.00	\$1,822.50
5	456-002-646	RECOSTAR PROFESSIONAL 100 CPS	\$0.00	D3	36%	\$0.00	\$0.00	\$5,467.50	\$4,657.50	\$0.00	\$0.00	\$0.00	\$5,467.50
5	456-002-647	RECOSTAR PROFESSIONAL 250 CPS	\$0.00	D3	36%	\$0.00	\$0.00	\$10,935.00	\$9,315.00	\$0.00	\$0.00	\$0.00	\$10,935.00
5	456-002-650	ENHANCED BAR CODE	\$0.00	D3	36%	\$0.00	\$0.00	\$673.65	\$573.85	\$0.00	\$0.00	\$0.00	\$673.65
5	456-002-652	KOFAX SOFTWARE UPGRADE V5 TO V6	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-002-653	KOFAX SOFTWARE UPGRADE V4 TO V6	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-002-655	KOFAX SOFTWARE UPGRADE V5 TO V7	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-002-656	RS DOCUMENTUM V6	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-002-657	RS DOCUMENTUM V6 JAPANESE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-002-658	RS FILENET PANAGON IS V6	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-002-659	RS FILENET PANAGON CS V6	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-002-660	RS FILENET CM V6	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-002-661	RS HUMMINGBIRD DM V6	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-002-662	RS HUMMINGBIRD DOCSFUSION V5	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-002-663	RS IBM CM MULTI 8.X V6	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-002-664	RS IBM IMGPLUS/400 WAF V4	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-002-665	RS IBM CM ISERIES 5.1 V5	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-002-666	RS IBM CM MULTI 6.1 7.1 V4	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-002-667	RS IBM VISUALINFO 4.1 4.3 V4	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-002-668	RS IBM CM EXPRESS 8.2 V6	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-002-669	RS KOFAX XML	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-002-671	AC V7 GERMAN STD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-002-672	AC V7 SPANISH STD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-002-673	AC V7 FRENCH STD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-002-674	AC V7 ITALIAN STD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-002-675	AC V7 PORTUGUESE STD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-002-676	AC V7 JAPANESE STD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-002-790	DISKXTENDER 2000 DATA MANAGER SERVER	\$0.00	D3	36%	\$0.00	\$0.00	\$390.77	\$356.79	\$305.82	\$0.00	\$0.00	\$390.77
5	456-002-791	DSKXTNDR 2K MDSTR OPTICAL LEVEL A	\$0.00	D3	36%	\$0.00	\$0.00	\$275.77	\$251.79	\$215.82	\$0.00	\$0.00	\$275.77
5	456-002-792	DSKXTNDR 2K MDSTR OPTICAL LEVEL B	\$0.00	D3	36%	\$0.00	\$0.00	\$620.77	\$566.79	\$485.82	\$0.00	\$0.00	\$620.77
5	456-002-793	DSKXTNDR 2K MDSTR OPTICAL LEVEL C	\$0.00	D3	36%	\$0.00	\$0.00	\$942.77	\$860.79	\$737.82	\$0.00	\$0.00	\$942.77
5	456-002-794	DSKXTNDR 2K MDSTR OPTICAL LEVEL D	\$0.00	D3	36%	\$0.00	\$0.00	\$1,333.77	\$1,217.79	\$1,043.82	\$0.00	\$0.00	\$1,333.77
5	456-002-795	DSKXTNDR 2K MDSTR OPTICAL LEVEL E	\$0.00	D3	36%	\$0.00	\$0.00	\$1,586.77	\$1,448.79	\$1,241.82	\$0.00	\$0.00	\$1,586.77
5	456-002-796	DSKXTNDR 2K MDSTR OPTICAL LEVEL F	\$0.00	D3	36%	\$0.00	\$0.00	\$2,253.77	\$2,057.79	\$1,763.82	\$0.00	\$0.00	\$2,253.77
5	456-002-797	DSKXTNDR 2K MDSTR OPTICAL LEVEL G	\$0.00	D3	36%	\$0.00	\$0.00	\$2,506.77	\$2,288.79	\$1,961.82	\$0.00	\$0.00	\$2,506.77
5	456-002-798	DSKXTNDR 2K MDSTR OPTICAL LEVEL H	\$0.00	D3	36%	\$0.00	\$0.00	\$2,897.77	\$2,645.79	\$2,267.82	\$0.00	\$0.00	\$2,897.77
5	456-002-799	DSKXTNDR 2K MDSTR OPTICAL LEVEL I	\$0.00	D3	36%	\$0.00	\$0.00	\$4,208.77	\$3,842.79	\$3,293.82	\$0.00	\$0.00	\$4,208.77
5	456-002-800	DSKXTNDR 2K MDSTR OPTICAL LEVEL J	\$0.00	D3	36%	\$0.00	\$0.00	\$6,301.77	\$5,753.79	\$4,931.82	\$0.00	\$0.00	\$6,301.77
5	456-002-801	DSKXTNDR 2K MDSTR OPTICAL LEVEL K	\$0.00	D3	36%	\$0.00	\$0.00	\$7,865.77	\$7,181.79	\$6,155.82	\$0.00	\$0.00	\$7,865.77
5	456-002-802	DSKXTNDR 2K MDSTR OPTICAL LEVEL L	\$0.00	D3	36%	\$0.00	\$0.00	\$8,923.77	\$8,147.79	\$6,983.82	\$0.00	\$0.00	\$8,923.77
5	456-002-803	DSKXTNDR 2K MDSTR OPTICAL LEVEL M	\$0.00	D3	36%	\$0.00	\$0.00	\$10,487.77	\$9,575.79	\$8,207.82	\$0.00	\$0.00	\$10,487.77
5	456-002-804	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL A	\$0.00	D3	36%	\$0.00	\$0.00	\$413.77	\$377.79	\$323.82	\$0.00	\$0.00	\$413.77
5	456-002-805	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL B	\$0.00	D3	36%	\$0.00	\$0.00	\$1,333.77	\$1,217.79	\$1,043.82	\$0.00	\$0.00	\$1,333.77
5	456-002-806	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL C	\$0.00	D3	36%	\$0.00	\$0.00	\$2,368.77	\$2,162.79	\$1,853.82	\$0.00	\$0.00	\$2,368.77
5	456-002-807	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL D	\$0.00	D3	36%	\$0.00	\$0.00	\$3,150.77	\$2,876.79	\$2,465.82	\$0.00	\$0.00	\$3,150.77
5	456-002-808	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL E	\$0.00	D3	36%	\$0.00	\$0.00	\$3,932.77	\$3,590.79	\$3,077.82	\$0.00	\$0.00	\$3,932.77
5	456-002-809	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL F	\$0.00	D3	36%	\$0.00	\$0.00	\$4,737.77	\$4,325.79	\$3,707.82	\$0.00	\$0.00	\$4,737.77
5	456-002-810	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL G	\$0.00	D3	36%	\$0.00	\$0.00	\$5,519.77	\$5,039.79	\$4,319.82	\$0.00	\$0.00	\$5,519.77
5	456-002-811	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL H	\$0.00	D3	36%	\$0.00	\$0.00	\$6,577.77	\$6,005.79	\$5,147.82	\$0.00	\$0.00	\$6,577.77
5	456-002-812	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL I	\$0.00	D3	36%	\$0.00	\$0.00	\$7,612.77	\$6,950.79	\$5,957.82	\$0.00	\$0.00	\$7,612.77
5	456-002-813	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL J	\$0.00	D3	36%	\$0.00	\$0.00	\$8,670.77	\$7,916.79	\$6,785.82	\$0.00	\$0.00	\$8,670.77
5	456-002-814	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL K	\$0.00	D3	36%	\$0.00	\$0.00	\$9,728.77	\$8,882.79	\$7,613.82	\$0.00	\$0.00	\$9,728.77
5	456-002-815	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL L	\$0.00	D3	36%	\$0.00	\$0.00	\$10,763.77	\$9,827.79	\$8,423.82	\$0.00	\$0.00	\$10,763.77
5	456-002-816	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL M	\$0.00	D3	36%	\$0.00	\$0.00	\$11,798.77	\$10,772.79	\$9,233.82	\$0.00	\$0.00	\$11,798.77
5	456-002-817	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL N	\$0.00	D3	36%	\$0.00	\$0.00	\$12,833.77	\$11,717.79	\$10,043.82	\$0.00	\$0.00	\$12,833.77
5	456-002-818	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL O	\$0.00	D3	36%	\$0.00	\$0.00	\$13,891.77	\$12,683.79	\$10,871.82	\$0.00	\$0.00	\$13,891.77
5	456-002-819	DSKXTNDR 2K MDSTR DVD-RAM LEVEL A	\$0.00	D3	36%	\$0.00	\$0.00	\$137.77	\$125.79	\$107.82	\$0.00	\$0.00	\$137.77
5	456-002-820	DSKXTNDR 2K MDSTR DVD-RAM LEVEL B	\$0.00	D3	36%	\$0.00	\$0.00	\$666.77	\$608.79	\$521.82	\$0.00	\$0.00	\$666.77
5	456-002-821	DSKXTNDR 2K MDSTR DVD-RAM LEVEL C	\$0.00	D3	36%	\$0.00	\$0.00	\$942.77	\$860.79	\$737.82	\$0.00	\$0.00	\$942.77
5	456-002-822	DSKXTNDR 2K MDSTR DVD-RAM LEVEL D	\$0.00	D3	36%	\$0.00	\$0.00	\$1,333.77	\$1,217.79	\$1,043.82	\$0.00	\$0.00	\$1,333.77
5	456-002-823	DSKXTNDR 2K MDSTR DVD-RAM LEVEL E	\$0.00	D3	36%	\$0.00	\$0.00	\$1,862.77	\$1,700.79	\$1,457.82	\$0.00	\$0.00	\$1,862.77
5	456-002-824	DSKXTNDR 2K MDSTR DVD-RAM LEVEL F	\$0.00	D3	36%	\$0.00	\$0.00	\$2,115.77	\$1,931.79	\$1,655.82	\$0.00	\$0.00	\$2,115.77
5	456-002-825	DSKXTNDR 2K MDSTR DVD-RAM LEVEL G	\$0.00	D3	36%	\$0.00	\$0.00	\$2,368.77	\$2,162.79	\$1,853.82	\$0.00	\$0.00	\$2,368.77
5	456-002-826	DSKXTNDR 2K MDSTR DVD-RAM LEVEL H	\$0.00	D3	36%	\$0.00	\$0.00	\$2,644.77	\$2,414.79	\$2,069.82	\$0.00	\$0.00	\$2,644.77
5	456-002-827	DSKXTNDR 2K MDSTR DVD-RAM LEVEL I	\$0.00	D3	36%	\$0.00	\$0.00	\$3,150.77	\$2,876.79	\$2,465.82	\$0.00	\$0.00	\$3,150.77
5	456-002-828	DSKXTNDR 2K MDSTR DVD-RAM LEVEL J	\$0.00	D3	36%	\$0.00	\$0.00	\$3,932.77	\$3,590.79	\$3,077.82	\$0.00	\$0.00	\$3,932.77
5	456-002-829	DSKXTNDR 2K MDSTR DVD-RAM LEVEL K	\$0.00	D3	36%	\$0.00	\$0.00	\$5,243.77	\$4,787.79	\$4,103.82	\$0.00	\$0.00	\$5,243.77
5	456-002-830	DSKXTNDR 2K MDSTR DVD-RAM LEVEL L	\$0.00	D3	36%	\$0.00	\$0.00	\$6,577.77	\$6,005.79	\$5,147.82	\$0.00	\$0.00	\$6,577.77
5	456-002-831	DSKXTNDR 2K MDSTR DVD-RAM LEVEL M	\$0.00	D3	36%	\$0.00	\$0.00	\$7,865.77	\$7,181.79	\$6,155.82	\$0.00	\$0.00	\$7,865.77
5	456-002-832	DSKXTNDR 2K MDSTR DVD-RAM LEVEL N	\$0.00	D3	36%	\$0.00	\$0.00	\$9,176.77	\$8,378.79	\$7,181.82	\$0.00	\$0.00	\$9,176.77
5	456-002-833	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL B	\$0.00	D3	36%	\$0.00	\$0.00	\$758.77	\$692.79	\$593.82	\$0.00	\$0.00	\$758.77
5	456-002-834	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL C	\$0.00	D3	36%	\$0.00	\$0.00	\$1,057.77	\$965.79	\$827.82	\$0.00	\$0.00	\$1,057.77
5	456-002-835	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL D	\$0.00	D3	36%	\$0.00	\$0.00	\$1,448.77	\$1,322.79	\$1,133.82	\$0.00	\$0.00	\$1,448.77
5	456-002-836	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL E	\$0.00	D3	36%	\$0.00	\$0.00	\$2,115.77	\$1,931.79	\$1,655.82	\$0.00	\$0.00	\$2,115.77
5	456-002-837	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL F	\$0.00	D3	36%	\$0.00	\$0.00	\$2,368.77	\$2,162.79	\$1,853.82	\$0.00	\$0.00	\$2,368.77
5	456-002-838	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL G	\$0.00	D3	36%	\$0.00	\$0.00	\$2,644.77	\$2,414.79	\$2,069.82	\$0.00	\$0.00	\$2,644.77
5	456-002-839	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL H	\$0.00	D3	36%	\$0.00	\$0.00	\$2,897.77	\$2,645.79	\$2,267.82	\$0.00	\$0.00	\$2,897.77

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	456-002-840	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL I	\$0.00	D3	36%	\$3,702.77	\$0.00	\$2,897.77	\$3,380.79	\$2,897.82	\$0.00	\$0.00	\$3,702.77
5	456-002-841	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL K	\$0.00	D3	36%	\$0.00	\$5,795.77	\$5,291.79	\$4,535.82	\$0.00	\$0.00	\$5,795.77	
5	456-002-842	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL L	\$0.00	D3	36%	\$0.00	\$7,359.77	\$6,719.79	\$5,759.82	\$0.00	\$0.00	\$7,359.77	
5	456-002-843	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL M	\$0.00	D3	36%	\$0.00	\$8,670.77	\$7,916.79	\$6,785.82	\$0.00	\$0.00	\$8,670.77	
5	456-002-844	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL N	\$0.00	D3	36%	\$0.00	\$9,958.77	\$9,092.79	\$7,793.82	\$0.00	\$0.00	\$9,958.77	
5	456-002-845	DSKXTNDR 2K MDSTR CD-ROM LEVEL A	\$0.00	D3	36%	\$0.00	\$53.59	\$48.93	\$41.94	\$0.00	\$0.00	\$53.59	
5	456-002-846	DSKXTNDR 2K MDSTR CD-ROM LEVEL B	\$0.00	D3	36%	\$0.00	\$165.37	\$150.99	\$129.42	\$0.00	\$0.00	\$165.37	
5	456-002-847	DSKXTNDR 2K MDSTR CD-ROM LEVEL C	\$0.00	D3	36%	\$0.00	\$390.77	\$356.79	\$305.82	\$0.00	\$0.00	\$390.77	
5	456-002-848	DSKXTNDR 2K MDSTR CD-ROM LEVEL D	\$0.00	D3	36%	\$0.00	\$528.77	\$482.79	\$413.82	\$0.00	\$0.00	\$528.77	
5	456-002-849	DSKXTNDR 2K MDSTR CD-ROM LEVEL E	\$0.00	D3	36%	\$0.00	\$758.77	\$692.79	\$593.82	\$0.00	\$0.00	\$758.77	
5	456-002-850	DSKXTNDR 2K MDSTR CD-ROM LEVEL F	\$0.00	D3	36%	\$0.00	\$850.77	\$776.79	\$665.82	\$0.00	\$0.00	\$850.77	
5	456-002-851	DSKXTNDR 2K MDSTR CD-ROM LEVEL G	\$0.00	D3	36%	\$0.00	\$988.77	\$902.79	\$773.82	\$0.00	\$0.00	\$988.77	
5	456-002-852	DSKXTNDR 2K MDSTR CD-ROM LEVEL H	\$0.00	D3	36%	\$0.00	\$1,333.77	\$1,217.79	\$1,043.82	\$0.00	\$0.00	\$1,333.77	
5	456-002-853	DISKXTENDER 2000 MEDIASTOR CD-ROM TOWER	\$0.00	D3	36%	\$0.00	\$132.25	\$120.75	\$103.50	\$0.00	\$0.00	\$132.25	
5	456-002-854	DISKXTENDER 2000 DATA MANAGER CLUSTER	\$0.00	D3	36%	\$0.00	\$666.77	\$608.79	\$521.82	\$0.00	\$0.00	\$666.77	
5	456-002-855	DSKXTNDR 2K RAID/NAS MIGRATION 100GB CP	\$0.00	D3	36%	\$0.00	\$275.77	\$251.79	\$215.82	\$0.00	\$0.00	\$275.77	
5	456-002-856	DSKXTNDR 2K RAID/NAS MIGRATION 500GB CP	\$0.00	D3	36%	\$0.00	\$804.77	\$734.79	\$629.82	\$0.00	\$0.00	\$804.77	
5	456-002-857	DSKXTNDR 2K RAID/NAS MIGRATION 1TB CP	\$0.00	D3	36%	\$0.00	\$1,333.77	\$1,217.79	\$1,043.82	\$0.00	\$0.00	\$1,333.77	
5	456-002-858	DSKXTNDR 2K RAID/NAS MIGRATION 2TB CP	\$0.00	D3	36%	\$0.00	\$2,437.77	\$2,225.79	\$1,907.82	\$0.00	\$0.00	\$2,437.77	
5	456-002-859	DSKXTNDR 2K RAID/NAS MIGRATION 5TB CP	\$0.00	D3	36%	\$0.00	\$5,243.77	\$4,787.79	\$4,103.82	\$0.00	\$0.00	\$5,243.77	
5	456-002-860	DSKXTNDR 2K RAID/NAS MIGRATION 10TB CP	\$0.00	D3	36%	\$0.00	\$8,670.77	\$7,916.79	\$6,785.82	\$0.00	\$0.00	\$8,670.77	
5	456-002-861	DSKXTNDR 2K RAID/NAS MIGRATION 20TB CP	\$0.00	D3	36%	\$0.00	\$10,487.77	\$9,575.79	\$8,207.82	\$0.00	\$0.00	\$10,487.77	
5	456-002-862	DISKXTENDER 2000 ACSLS SERVER CONNECTION	\$0.00	D3	36%	\$0.00	\$2,644.77	\$2,414.79	\$2,069.82	\$0.00	\$0.00	\$2,644.77	
5	456-002-863	DISKXTENDER 2000 ACSLS 500GB CP	\$0.00	D3	36%	\$0.00	\$2,115.77	\$1,931.79	\$1,655.82	\$0.00	\$0.00	\$2,115.77	
5	456-002-864	DISKXTENDER 2000 ACSLS 1TB CP	\$0.00	D3	36%	\$0.00	\$2,897.77	\$2,645.79	\$2,267.82	\$0.00	\$0.00	\$2,897.77	
5	456-002-865	DISKXTENDER 2000 ACSLS 5TB CP	\$0.00	D3	36%	\$0.00	\$6,830.77	\$6,236.79	\$5,345.82	\$0.00	\$0.00	\$6,830.77	
5	456-002-866	DISKXTENDER 2000 ACSLS 10TB CP	\$0.00	D3	36%	\$0.00	\$8,670.77	\$7,916.79	\$6,785.82	\$0.00	\$0.00	\$8,670.77	
5	456-002-867	DISKXTENDER 2000 ACSLS 20TB CP	\$0.00	D3	36%	\$0.00	\$10,487.77	\$9,575.79	\$8,207.82	\$0.00	\$0.00	\$10,487.77	
5	456-002-868	DISKXTENDER 2000 TSM SERVER CONNECTION	\$0.00	D3	36%	\$0.00	\$2,644.77	\$2,414.79	\$2,069.82	\$0.00	\$0.00	\$2,644.77	
5	456-002-869	DISKXTENDER 2000 TSM 500GB CP	\$0.00	D3	36%	\$0.00	\$2,115.77	\$1,931.79	\$1,655.82	\$0.00	\$0.00	\$2,115.77	
5	456-002-870	DISKXTENDER 2000 TSM 1TB CP	\$0.00	D3	36%	\$0.00	\$2,897.77	\$2,645.79	\$2,267.82	\$0.00	\$0.00	\$2,897.77	
5	456-002-871	DISKXTENDER 2000 TSM 5TB CP	\$0.00	D3	36%	\$0.00	\$6,830.77	\$6,236.79	\$5,345.82	\$0.00	\$0.00	\$6,830.77	
5	456-002-872	DISKXTENDER 2000 TSM 10TB CP	\$0.00	D3	36%	\$0.00	\$8,670.77	\$7,916.79	\$6,785.82	\$0.00	\$0.00	\$8,670.77	
5	456-002-873	DISKXTENDER 2000 TSM 20TB CP	\$0.00	D3	36%	\$0.00	\$10,487.77	\$9,575.79	\$8,207.82	\$0.00	\$0.00	\$10,487.77	
5	456-002-874	DISKXTENDER 2000 FOR EMC CENTERA 2TB CP	\$0.00	D3	36%	\$0.00	\$2,437.77	\$2,225.79	\$1,907.82	\$0.00	\$0.00	\$2,437.77	
5	456-002-877	DISKXTENDER 2000 FOR EMC CENTERA 4TB CP	\$0.00	D3	36%	\$0.00	\$4,737.77	\$4,325.79	\$3,707.82	\$0.00	\$0.00	\$4,737.77	
5	456-002-878	DISKXTENDER 2000 FOR EMC CENTERA 8TB CP	\$0.00	D3	36%	\$0.00	\$7,865.77	\$7,181.79	\$6,155.82	\$0.00	\$0.00	\$7,865.77	
5	456-002-879	DISKXTENDER 2000 FOR EMC CENTERA 12TB CP	\$0.00	D3	36%	\$0.00	\$9,176.77	\$8,378.79	\$7,181.82	\$0.00	\$0.00	\$9,176.77	
5	456-002-880	DISKXTENDER 2000 FOR EMC CENTERA 16TB CP	\$0.00	D3	36%	\$0.00	\$9,728.77	\$8,882.79	\$7,613.82	\$0.00	\$0.00	\$9,728.77	
5	456-002-881	DX 2K ENBL RET POL-EMC CENTERA MEDIA SVC	\$0.00	D3	36%	\$0.00	\$2,644.77	\$2,414.79	\$2,069.82	\$0.00	\$0.00	\$2,644.77	
5	456-002-882	DISKXTENDER 2000 ACSLS 32TB CP	\$0.00	D3	36%	\$0.00	\$14,282.77	\$13,040.79	\$11,177.82	\$0.00	\$0.00	\$14,282.77	
5	456-002-883	DISKXTENDER 2000 ACSLS 64TB CP	\$0.00	D3	36%	\$0.00	\$26,703.00	\$24,381.00	\$20,898.00	\$0.00	\$0.00	\$26,703.00	
5	456-002-884	DISKXTENDER 2000 ACSLS 100TB CP	\$0.00	D3	36%	\$0.00	\$38,295.00	\$34,965.00	\$29,970.00	\$0.00	\$0.00	\$38,295.00	
5	456-002-885	DISKXTENDER 2000 ACSLS 200TB CP	\$0.00	D3	36%	\$0.00	\$47,610.00	\$43,470.00	\$37,260.00	\$0.00	\$0.00	\$47,610.00	
5	456-002-886	DISKXTENDER 2000 ACSLS 300TB CP	\$0.00	D3	36%	\$0.00	\$53,820.00	\$49,140.00	\$42,120.00	\$0.00	\$0.00	\$53,820.00	
5	456-002-887	DISKXTENDER 2000 ACSLS 400TB CP	\$0.00	D3	36%	\$0.00	\$60,030.00	\$54,810.00	\$46,980.00	\$0.00	\$0.00	\$60,030.00	
5	456-002-888	DISKXTENDER 2000 ACSLS 500TB CP	\$0.00	D3	36%	\$0.00	\$66,240.00	\$60,480.00	\$51,840.00	\$0.00	\$0.00	\$66,240.00	
5	456-002-889	DISKXTENDER 2000 ACSLS 750TB CP	\$0.00	D3	36%	\$0.00	\$82,800.00	\$75,800.00	\$64,800.00	\$0.00	\$0.00	\$82,800.00	
5	456-002-891	DISKXTENDER FOR WINDOWS 100GB CP	\$0.00	D3	36%	\$0.00	\$206.77	\$188.79	\$161.82	\$0.00	\$0.00	\$206.77	
5	456-002-892	DISKXTENDER FOR WINDOWS 500GB CP	\$0.00	D3	36%	\$0.00	\$620.77	\$566.79	\$485.82	\$0.00	\$0.00	\$620.77	
5	456-002-893	DISKXTENDER FOR WINDOWS 1TB CP	\$0.00	D3	36%	\$0.00	\$1,034.77	\$944.79	\$809.82	\$0.00	\$0.00	\$1,034.77	
5	456-002-894	DISKXTENDER FOR WINDOWS 2TB CP	\$0.00	D3	36%	\$0.00	\$1,862.77	\$1,700.79	\$1,457.82	\$0.00	\$0.00	\$1,862.77	
5	456-002-895	DISKXTENDER FOR WINDOWS 5TB CP	\$0.00	D3	36%	\$0.00	\$4,139.77	\$3,779.79	\$3,239.82	\$0.00	\$0.00	\$4,139.77	
5	456-002-896	DISKXTENDER FOR WINDOWS 10TB CP	\$0.00	D3	36%	\$0.00	\$7,451.77	\$6,803.79	\$5,831.82	\$0.00	\$0.00	\$7,451.77	
5	456-002-897	DISKXTENDER FOR WINDOWS 15TB CP	\$0.00	D3	36%	\$0.00	\$9,383.77	\$8,567.79	\$7,343.82	\$0.00	\$0.00	\$9,383.77	
5	456-002-898	DISKXTENDER FOR WINDOWS 20TB CP	\$0.00	D3	36%	\$0.00	\$10,487.77	\$9,575.79	\$8,207.82	\$0.00	\$0.00	\$10,487.77	
5	456-002-899	DISKXTENDER FOR WINDOWS 32TB CP	\$0.00	D3	36%	\$0.00	\$11,476.77	\$10,478.79	\$8,981.82	\$0.00	\$0.00	\$11,476.77	
5	456-002-900	DISKXTENDER FOR WINDOWS 64TB CP	\$0.00	D3	36%	\$0.00	\$12,534.77	\$11,444.79	\$9,809.82	\$0.00	\$0.00	\$12,534.77	
5	456-002-901	DISKXTENDER FOR WINDOWS 100TB CP	\$0.00	D3	36%	\$0.00	\$19,572.77	\$17,870.79	\$15,317.82	\$0.00	\$0.00	\$19,572.77	
5	456-002-902	DISKXTENDER FOR WINDOWS 200TB CP	\$0.00	D3	36%	\$0.00	\$23,482.77	\$21,440.79	\$18,377.82	\$0.00	\$0.00	\$23,482.77	
5	456-002-903	DISKXTENDER FOR WINDOWS 300TB CP	\$0.00	D3	36%	\$0.00	\$27,139.77	\$24,779.79	\$21,239.82	\$0.00	\$0.00	\$27,139.77	
5	456-002-904	DISKXTENDER FOR WINDOWS 400TB CP	\$0.00	D3	36%	\$0.00	\$27,967.77	\$25,535.79	\$21,887.82	\$0.00	\$0.00	\$27,967.77	
5	456-002-905	DISKXTENDER FOR WINDOWS 500TB CP	\$0.00	D3	36%	\$0.00	\$32,866.77	\$30,008.79	\$25,721.82	\$0.00	\$0.00	\$32,866.77	
5	456-002-906	DISKXTENDER FOR WINDOWS 600TB CP	\$0.00	D3	36%	\$0.00	\$36,523.77	\$33,347.79	\$28,583.82	\$0.00	\$0.00	\$36,523.77	
5	456-002-907	DISKXTENDER FOR WINDOWS 700TB CP	\$0.00	D3	36%	\$0.00	\$43,032.77	\$39,290.79	\$33,677.82	\$0.00	\$0.00	\$43,032.77	
5	456-002-908	DISKXTENDER FOR WINDOWS 800TB CP	\$0.00	D3	36%	\$0.00	\$45,654.77	\$41,684.79	\$35,729.82	\$0.00	\$0.00	\$45,654.77	
5	456-002-909	DISKXTENDER FOR WINDOWS 900TB CP	\$0.00	D3	36%	\$0.00	\$48,253.77	\$44,057.79	\$37,763.82	\$0.00	\$0.00	\$48,253.77	
5	456-002-910	DISKXTENDER FOR WINDOWS 1PB CP	\$0.00	D3	36%	\$0.00	\$52,163.77	\$47,627.79	\$40,823.82	\$0.00	\$0.00	\$52,163.77	
5	456-002-911	DISKXTENDER FOR WINDOWS FILE SYS MGR SVR	\$0.00	D3	36%	\$0.00	\$1,310.77	\$1,196.79	\$1,025.82	\$0.00	\$0.00	\$1,310.77	
5	456-002-913	DSKXTNDR WIN FILE SYS MGR CLUSTER	\$0.00	D3	36%	\$0.00	\$666.77	\$608.79	\$521.82	\$0.00	\$0.00	\$666.77	
5	456-002-914	RECORDS MGR-AX ADMINISTRATIVE CLIENT CON	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-002-915	APPXTNDR SVR CC CON STANDALONE ST	\$0.00	D3	36%	\$0.00	\$809.73	\$689.77	\$0.00	\$0.00	\$0.00	\$809.73	
5	456-002-916	APPLICATIONXTENDER SVR CC CON (2-5) ST	\$0.00	D3	36%	\$0.00	\$715.50	\$609.50	\$0.00	\$0.00	\$0.00	\$715.50	
5	456-002-917	APPLICATIONXTENDER API SERVICES ST	\$0.00	D3	36%	\$0.00	\$2,699.73	\$2,299.77	\$0.00	\$0.00	\$0.00	\$2,699.73	
5	456-002-918	APPX-ECOPY SHARES CN OP 3.0 CONNECTOR	\$0.00	D3	36%	\$0.00	\$322.65	\$274.85	\$0.00	\$0.00	\$0.00	\$322.65	
5	456-002-920	APPXTNDR WORKFLOW ACCOUNTS PAYABLE ST	\$0.00	D3	36%	\$0.00	\$4,049.73	\$3,449.77	\$0.00	\$0.00	\$0.00	\$4,049.73	
5	456-002-921	ARCGIS FOR APPLICATIONXTENDER	\$0.00	D3	36%	\$0.00	\$1,350.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$1,350.00	
5	456-002-922	SAP FOR APPLICATIONXTENDER	\$0.00	D3	36%	\$0.00	\$13,499.73	\$11,499.77	\$0.00	\$0.00	\$0.00	\$13,499.73	
5	456-002-923	RECORDS MGR-AX SVR CC CONS (1-249) ST	\$0.00	D3	36%	\$0.00	\$50.49	\$43.01	\$0.00	\$0.00	\$0.00	\$50.49	
5	456-002-924	RECORDS MGR-AX SVR CC CONS (250-499) ST	\$0.00	D3	36%	\$0.00	\$45.36	\$38.64	\$0.00	\$0.00	\$0.00	\$45.36	

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-002-925	RECORDS MGR-AX SVR CC CONS (500-999) ST	\$0.00	D3	36%	\$0.00	\$40.77	\$34.73	\$0.00	\$0.00	\$0.00	\$40.77
5	456-002-926	RECORDS MGR-AX SVR CC CONS (1000-2499)ST	\$0.00	D3	36%	\$0.00	\$35.64	\$30.36	\$0.00	\$0.00	\$0.00	\$35.64
5	456-002-927	RECORDS MGR-AX SVR CC CONS (2500-4999)ST	\$0.00	D3	36%	\$0.00	\$20.25	\$17.25	\$0.00	\$0.00	\$0.00	\$20.25
5	456-002-928	RECORDS MGR-AX SVR CC CONS (5000P) ST	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-002-929	RECORDS MGR-APPXTENDER DEVELOPER LICENSE	\$0.00	D3	36%	\$0.00	\$675.00	\$575.00	\$0.00	\$0.00	\$0.00	\$675.00
5	456-002-930	ADDL RECORDS MGR ADMINISTRATOR CLNT CON	\$0.00	D3	36%	\$0.00	\$675.00	\$575.00	\$0.00	\$0.00	\$0.00	\$675.00
5	456-002-931	APPX MDA DIST DB REINTGRTN SVR SVR CNTN	\$0.00	D3	36%	\$0.00	\$674.73	\$574.77	\$0.00	\$0.00	\$0.00	\$674.73
5	456-002-932	APPX MDA DIST DB REINTGRTN WKSTN SVR CON	\$0.00	D3	36%	\$0.00	\$269.73	\$229.77	\$0.00	\$0.00	\$0.00	\$269.73
5	456-002-933	APPX MEDIA DIST VIEWER SVR CC (1) ST	\$0.00	D3	36%	\$0.00	\$161.73	\$137.77	\$0.00	\$0.00	\$0.00	\$161.73
5	456-002-934	APPX MEDIA DIST VIEWER SVR CC (3) ST	\$0.00	D3	36%	\$0.00	\$431.73	\$367.77	\$0.00	\$0.00	\$0.00	\$431.73
5	456-002-935	APPX MEDIA DIST VIEWER SVR CC (5) ST	\$0.00	D3	36%	\$0.00	\$701.73	\$597.77	\$0.00	\$0.00	\$0.00	\$701.73
5	456-002-936	APPX MEDIA DIST VIEWER SVR CC (10) ST	\$0.00	D3	36%	\$0.00	\$1,187.73	\$1,011.77	\$0.00	\$0.00	\$0.00	\$1,187.73
5	456-002-937	APPX MEDIA DIST VIEWER SVR CC (25) ST	\$0.00	D3	36%	\$0.00	\$2,024.73	\$1,724.77	\$0.00	\$0.00	\$0.00	\$2,024.73
5	456-002-938	APPX MEDIA DIST VIEWER SVR CC (50) ST	\$0.00	D3	36%	\$0.00	\$3,239.73	\$2,759.77	\$0.00	\$0.00	\$0.00	\$3,239.73
5	456-002-939	APPX MEDIA DIST VIEWER SVR CC (75) ST	\$0.00	D3	36%	\$0.00	\$4,049.73	\$3,449.77	\$0.00	\$0.00	\$0.00	\$4,049.73
5	456-002-940	APPX MEDIA DIST VIEWER SVR CC (100) ST	\$0.00	D3	36%	\$0.00	\$5,129.73	\$4,369.77	\$0.00	\$0.00	\$0.00	\$5,129.73
5	456-002-941	APPX MEDIA DIST VIEWER SVR CC (101+) ST	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-002-990	WEBXTENDER SVR CONCURRENT CONN ST	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-002-991	APPX WB ACS .NET PUB ACC (100-149)ST	\$0.00	D3	36%	\$0.00	\$12,959.73	\$11,039.77	\$0.00	\$0.00	\$0.00	\$12,959.73
5	456-002-992	APPX WB ACS .NET PUB ACC (250-499) CNC	\$0.00	D3	36%	\$0.00	\$26,999.73	\$22,999.77	\$0.00	\$0.00	\$0.00	\$26,999.73
5	456-002-993	VERITY K2 CLIENT SOFTWARE (1-49) ST	\$0.00	D3	36%	\$0.00	\$80.73	\$68.77	\$0.00	\$0.00	\$0.00	\$80.73
5	456-002-994	VERITY K2 CLIENT SOFTWARE (50-99) ST	\$0.00	D3	36%	\$0.00	\$75.33	\$64.17	\$0.00	\$0.00	\$0.00	\$75.33
5	456-002-995	VERITY K2 CLIENT SOFTWARE (100-149) ST	\$0.00	D3	36%	\$0.00	\$72.63	\$61.87	\$0.00	\$0.00	\$0.00	\$72.63
5	456-002-996	VERITY K2 CLIENT SOFTWARE (150-499) ST	\$0.00	D3	36%	\$0.00	\$67.23	\$57.27	\$0.00	\$0.00	\$0.00	\$67.23
5	456-002-997	VERITY K2 CLIENT SOFTWARE (500+) ST	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-002-998	APPX PROINDEX FULL TEXT CLNT (1-49) ST	\$0.00	D3	36%	\$0.00	\$53.73	\$45.77	\$0.00	\$0.00	\$0.00	\$53.73
5	456-002-999	APPX PROINDEX FULL TEXT CLNT (50-99) ST	\$0.00	D3	36%	\$0.00	\$48.33	\$41.17	\$0.00	\$0.00	\$0.00	\$48.33
5	456-003-000	APPX PROINDEX FULL TEXT CLNT (100-149)ST	\$0.00	D3	36%	\$0.00	\$45.63	\$38.87	\$0.00	\$0.00	\$0.00	\$45.63
5	456-003-001	APPLICATIONXTENDER OCR SERVER	\$0.00	D3	36%	\$0.00	\$539.73	\$459.77	\$0.00	\$0.00	\$0.00	\$539.73
5	456-003-002	APPLICATIONXTENDER SVR CNTN CONN ST	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-003-004	APPXTNDR RPTS MGMT BI GATEWAY OPTION	\$0.00	D3	36%	\$0.00	\$1,350.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	456-003-005	APPLICATIONXTENDER RPTS MGMT AFP OPTION	\$0.00	D3	36%	\$0.00	\$8,099.73	\$6,899.77	\$0.00	\$0.00	\$0.00	\$8,099.73
5	456-003-006	APPXTNDR RPTS MGMT METACODE OPTION	\$0.00	D3	36%	\$0.00	\$8,099.73	\$6,899.77	\$0.00	\$0.00	\$0.00	\$8,099.73
5	456-003-007	APPLICATIONXTENDER RPTS MGMT PCL OPTION	\$0.00	D3	36%	\$0.00	\$8,099.73	\$6,899.77	\$0.00	\$0.00	\$0.00	\$8,099.73
5	456-003-008	APPLICATIONXTENDER RPTS MGMT PDF OPTION	\$0.00	D3	36%	\$0.00	\$1,349.73	\$1,149.77	\$0.00	\$0.00	\$0.00	\$1,349.73
5	456-003-009	APPLICATIONXTENDER REPORTS MGMT SERVER	\$0.00	D3	36%	\$0.00	\$1,349.73	\$1,149.77	\$0.00	\$0.00	\$0.00	\$1,349.73
5	456-003-010	APPXTENDER REPORTS MGMT SERVER CC ST	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-003-011	APPXTENDER REPORTS MGMT SVR CC (2-5) ST	\$0.00	D3	36%	\$0.00	\$675.00	\$575.00	\$0.00	\$0.00	\$0.00	\$675.00
5	456-003-012	APPXTENDER REPORTS MGMT SVR CC (6-9) ST	\$0.00	D3	36%	\$0.00	\$540.00	\$460.00	\$0.00	\$0.00	\$0.00	\$540.00
5	456-003-013	APPXTENDER RPTS MGMT SVR CC (10-24) ST	\$0.00	D3	36%	\$0.00	\$459.00	\$391.00	\$0.00	\$0.00	\$0.00	\$459.00
5	456-003-014	APPXTENDER RPTS MGMT SVR CC (25-49) ST	\$0.00	D3	36%	\$0.00	\$313.20	\$266.80	\$0.00	\$0.00	\$0.00	\$313.20
5	456-003-015	APPXTENDER RPTS MGMT SVR CC (50-74) ST	\$0.00	D3	36%	\$0.00	\$243.00	\$207.00	\$0.00	\$0.00	\$0.00	\$243.00
5	456-003-016	APPXTENDER RPTS MGMT SVR CC (75-99) ST	\$0.00	D3	36%	\$0.00	\$205.20	\$174.80	\$0.00	\$0.00	\$0.00	\$205.20
5	456-003-017	APPXTENDER RPTS MGMT SVR CC (100-149) ST	\$0.00	D3	36%	\$0.00	\$194.40	\$165.60	\$0.00	\$0.00	\$0.00	\$194.40
5	456-003-018	APPXTENDER RPTS MGMT SVR CC (150-199) ST	\$0.00	D3	36%	\$0.00	\$183.60	\$156.40	\$0.00	\$0.00	\$0.00	\$183.60
5	456-003-019	APPXTENDER REPORTS MGMT SVR CC (200+) ST	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-003-020	APPXTENDER WORKFLOW SERVER CC (10-24) ST	\$0.00	D3	36%	\$0.00	\$216.00	\$184.00	\$0.00	\$0.00	\$0.00	\$216.00
5	456-003-021	APPXTENDER WORKFLOW SERVER CC (25-49) ST	\$0.00	D3	36%	\$0.00	\$205.20	\$174.80	\$0.00	\$0.00	\$0.00	\$205.20
5	456-003-022	APPXTENDER WORKFLOW SERVER CC (50-74) ST	\$0.00	D3	36%	\$0.00	\$199.80	\$170.20	\$0.00	\$0.00	\$0.00	\$199.80
5	456-003-023	APPXTENDER WORKFLOW SERVER CC (75-99) ST	\$0.00	D3	36%	\$0.00	\$190.89	\$162.61	\$0.00	\$0.00	\$0.00	\$190.89
5	456-003-024	APPXTENDER WORKFLOW SVR CC (100-149) ST	\$0.00	D3	36%	\$0.00	\$180.90	\$154.10	\$0.00	\$0.00	\$0.00	\$180.90
5	456-003-025	APPXTENDER WORKFLOW SVR CC (150-199) ST	\$0.00	D3	36%	\$0.00	\$176.31	\$150.19	\$0.00	\$0.00	\$0.00	\$176.31
5	456-003-026	APPXTENDER WORKFLOW SVR CC (200-249) ST	\$0.00	D3	36%	\$0.00	\$155.25	\$132.25	\$0.00	\$0.00	\$0.00	\$155.25
5	456-003-027	APPXTENDER WORKFLOW SVR CC (250-499) ST	\$0.00	D3	36%	\$0.00	\$129.60	\$110.40	\$0.00	\$0.00	\$0.00	\$129.60
5	456-003-028	WORKFLOWXTNDR SVR CC CONNS (500-749) ST	\$0.00	D3	36%	\$0.00	\$101.25	\$86.25	\$0.00	\$0.00	\$0.00	\$101.25
5	456-003-029	WORKFLOWXTNDR SVR CC CONNS (750-999) ST	\$0.00	D3	36%	\$0.00	\$87.75	\$74.75	\$0.00	\$0.00	\$0.00	\$87.75
5	456-003-030	APPXTENDER WORKFLOW SERVER CC (1000+) ST	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-003-040	ARCHXTNDR WIN MO/WORM/UDO LEVEL A	\$0.00	D3	36%	\$0.00	\$252.77	\$230.79	\$197.82	\$0.00	\$0.00	\$252.77
5	456-003-041	ARCHXTNDR WIN MO/WORM/UDO LEVEL B	\$0.00	D3	36%	\$0.00	\$620.77	\$566.79	\$485.82	\$0.00	\$0.00	\$620.77
5	456-003-042	ARCHXTNDR WIN MO/WORM/UDO LEVEL C	\$0.00	D3	36%	\$0.00	\$827.77	\$755.79	\$647.82	\$0.00	\$0.00	\$827.77
5	456-003-043	ARCHXTNDR WIN MO/WORM/UDO LEVEL D	\$0.00	D3	36%	\$0.00	\$1,195.77	\$1,091.79	\$935.82	\$0.00	\$0.00	\$1,195.77
5	456-003-044	ARCHXTNDR WIN MO/WORM/UDO LEVEL E	\$0.00	D3	36%	\$0.00	\$1,333.77	\$1,217.79	\$1,043.82	\$0.00	\$0.00	\$1,333.77
5	456-003-045	ARCHXTNDR WIN MO/WORM/UDO LEVEL F	\$0.00	D3	36%	\$0.00	\$1,425.77	\$1,301.79	\$1,115.82	\$0.00	\$0.00	\$1,425.77
5	456-003-046	ARCHXTNDR WIN MO/WORM/UDO LEVEL G	\$0.00	D3	36%	\$0.00	\$2,000.77	\$1,826.79	\$1,565.82	\$0.00	\$0.00	\$2,000.77
5	456-003-047	ARCHXTNDR WIN MO/WORM/UDO LEVEL H	\$0.00	D3	36%	\$0.00	\$2,230.77	\$2,036.79	\$1,745.82	\$0.00	\$0.00	\$2,230.77
5	456-003-048	ARCHXTNDR WIN MO/WORM/UDO LEVEL I	\$0.00	D3	36%	\$0.00	\$2,253.77	\$2,057.79	\$1,763.82	\$0.00	\$0.00	\$2,253.77
5	456-003-049	ARCHXTNDR WIN MO/WORM/UDO LEVEL J	\$0.00	D3	36%	\$0.00	\$2,621.77	\$2,393.79	\$2,051.82	\$0.00	\$0.00	\$2,621.77
5	456-003-050	ARCHXTNDR WIN MO/WORM/UDO LEVEL K	\$0.00	D3	36%	\$0.00	\$2,897.77	\$2,645.79	\$2,267.82	\$0.00	\$0.00	\$2,897.77
5	456-003-051	ARCHXTNDR WIN MO/WORM/UDO LEVEL L	\$0.00	D3	36%	\$0.00	\$3,794.77	\$3,464.79	\$2,969.82	\$0.00	\$0.00	\$3,794.77
5	456-003-052	ARCHXTNDR WIN MO/WORM/UDO LEVEL M	\$0.00	D3	36%	\$0.00	\$5,680.77	\$5,186.79	\$4,445.82	\$0.00	\$0.00	\$5,680.77
5	456-003-053	ARCHXTNDR WIN MO/WORM/UDO LEVEL N	\$0.00	D3	36%	\$0.00	\$6,301.77	\$5,753.79	\$4,931.82	\$0.00	\$0.00	\$6,301.77
5	456-003-054	ARCHXTNDR WIN MO/WORM/UDO LEVEL O	\$0.00	D3	36%	\$0.00	\$7,083.77	\$6,467.79	\$5,543.82	\$0.00	\$0.00	\$7,083.77
5	456-003-055	ARCHXTNDR WIN MO/WORM/UDO LEVEL P	\$0.00	D3	36%	\$0.00	\$8,049.77	\$7,349.79	\$6,299.82	\$0.00	\$0.00	\$8,049.77
5	456-003-056	ARCHXTNDR WIN MO/WORM/UDO LEVEL Q	\$0.00	D3	36%	\$0.00	\$8,923.77	\$8,147.79	\$6,983.82	\$0.00	\$0.00	\$8,923.77
5	456-003-057	ARCHXTNDR WIN MO/WORM/UDO LEVEL R	\$0.00	D3	36%	\$0.00	\$9,452.77	\$8,630.79	\$7,397.82	\$0.00	\$0.00	\$9,452.77
5	456-003-058	RECORDS MANAGER FOR AX	\$0.00	D3	36%	\$0.00	\$2,025.00	\$1,725.00	\$0.00	\$0.00	\$0.00	\$2,025.00
5	456-003-069	AX SVR CC CON-WFX APSTARTER PKG 5-USERST	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-003-070	AX SVR CC CON-WFX APSTRTER PKG 10-USERST	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-003-071	APPX MDA DISTRIBUTION PERPETUAL LICENSE	\$0.00	D3	36%	\$0.00	\$809.73	\$689.77	\$0.00	\$0.00	\$0.00	\$809.73
5	456-003-072	APPXTENDER IMAGE CAPTURE SERVER CC ST	\$0.00	D3	36%	\$0.00	\$134.73	\$114.77	\$0.00	\$0.00	\$0.00	\$134.73

EMC WSCA Contract MNNWC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-003-073	APPLICATIONXTENDER WORKFLOW SERVER	\$0.00	D3	36%	\$0.00	\$2,699.73	\$2,299.77	\$0.00	\$0.00	\$0.00	\$2,699.73
5	456-003-074	APPXTNDR WORKFLOW PROCESS BUILDER	\$0.00	D3	36%	\$0.00	\$1,349.73	\$1,149.77	\$0.00	\$0.00	\$0.00	\$1,349.73
5	456-003-075	APPX WF SVR CC-WKFLW AP ST PKG5-USER ST	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-003-076	APPX WF SVR CC-WKFLW AP ST PKG10-USER ST	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-003-077	DISKXTENDER 2000 MEDIASTOR SERVER SINGLE	\$0.00	D3	36%	\$0.00	\$666.77	\$608.79	\$521.82	\$0.00	\$0.00	\$666.77
5	456-003-078	APPXTNDR PROINDEX FULL TEXT SVR	\$0.00	D3	36%	\$0.00	\$809.73	\$689.77	\$0.00	\$0.00	\$0.00	\$809.73
5	456-003-079	VERITY K2 SERVER FOR APPLICATIONXTENDER	\$0.00	D3	36%	\$0.00	\$1,079.73	\$919.77	\$0.00	\$0.00	\$0.00	\$1,079.73
5	456-003-080	APPXTENDER RPTS MGMT SVR CC STANDALONE	\$0.00	D3	36%	\$0.00	\$809.73	\$689.77	\$0.00	\$0.00	\$0.00	\$809.73
5	456-003-081	APPXTENDER INTG MOD (1-10 CCNT USERS) ST	\$0.00	D3	36%	\$0.00	\$1,348.65	\$1,148.85	\$0.00	\$0.00	\$0.00	\$1,348.65
5	456-003-082	APPX INTG MOD (11-25 CCNT USERS) ST	\$0.00	D3	36%	\$0.00	\$2,698.65	\$2,298.85	\$0.00	\$0.00	\$0.00	\$2,698.65
5	456-003-083	APPX INTG MOD (26-50 CCNT USERS) ST	\$0.00	D3	36%	\$0.00	\$4,050.00	\$3,450.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	456-003-084	APPX INTG MOD (51-100 CCNT USERS) CNC	\$0.00	D3	36%	\$0.00	\$6,750.00	\$5,750.00	\$0.00	\$0.00	\$0.00	\$6,750.00
5	456-003-085	APPX INTG MOD (101-250 CCNT USERS) ST	\$0.00	D3	36%	\$0.00	\$12,150.00	\$10,350.00	\$0.00	\$0.00	\$0.00	\$12,150.00
5	456-003-086	APPXTENDER INTG MOD (251P CCNT USERS) ST	\$0.00	D3	36%	\$0.00	\$20,250.00	\$17,250.00	\$0.00	\$0.00	\$0.00	\$20,250.00
5	456-003-087	APPX WB ACS .NET PUB ACC (50-74) CNC	\$0.00	D3	36%	\$0.00	\$8,099.73	\$6,899.77	\$0.00	\$0.00	\$0.00	\$8,099.73
5	456-003-088	APPX WB ACS .NET PUB ACC (75-99) CNC	\$0.00	D3	36%	\$0.00	\$10,259.73	\$8,739.77	\$0.00	\$0.00	\$0.00	\$10,259.73
5	456-003-089	APPX WB ACS .NET PUB ACC (150-199) CNC	\$0.00	D3	36%	\$0.00	\$18,359.73	\$15,639.77	\$0.00	\$0.00	\$0.00	\$18,359.73
5	456-003-090	APPX WB ACS .NET PUB ACC (200-249) CNC	\$0.00	D3	36%	\$0.00	\$22,949.73	\$19,549.77	\$0.00	\$0.00	\$0.00	\$22,949.73
5	456-003-091	APPX WB ACS .NET PUB ACC (500-999) CNC	\$0.00	D3	36%	\$0.00	\$47,249.73	\$40,249.77	\$0.00	\$0.00	\$0.00	\$47,249.73
5	456-003-092	APPX WB ACS .NET PUB ACC (1K-1,999) CNC	\$0.00	D3	36%	\$0.00	\$80,999.73	\$68,999.77	\$0.00	\$0.00	\$0.00	\$80,999.73
5	456-003-093	APPX WB ACS .NET PUB ACC (2K-2,999) CNC	\$0.00	D3	36%	\$0.00	\$140,399.73	\$119,599.77	\$0.00	\$0.00	\$0.00	\$140,399.73
5	456-003-094	APPX WB ACS .NET PUB ACC (3K-3,999) CNC	\$0.00	D3	36%	\$0.00	\$195,749.73	\$166,749.77	\$0.00	\$0.00	\$0.00	\$195,749.73
5	456-003-095	APPX WB ACS .NET PUB ACC (4K-4,999) CNC	\$0.00	D3	36%	\$0.00	\$248,399.73	\$211,599.77	\$0.00	\$0.00	\$0.00	\$248,399.73
5	456-003-096	APPX WB ACS .NET PUB ACC (5,000+) CNC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-003-097	APPXTENDER WEBXTENDER PUBL ACC (1-49) ST	\$0.00	D3	36%	\$0.00	\$216.00	\$184.00	\$0.00	\$0.00	\$0.00	\$216.00
5	456-003-098	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL A	\$0.00	D3	36%	\$0.00	\$68.77	\$62.79	\$53.82	\$0.00	\$0.00	\$68.77
5	456-003-099	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL B	\$0.00	D3	36%	\$0.00	\$735.77	\$671.79	\$575.82	\$0.00	\$0.00	\$735.77
5	456-003-100	ARCHXTNDR WIN PRODATA LEVEL A	\$0.00	D3	36%	\$0.00	\$252.77	\$230.79	\$197.82	\$0.00	\$0.00	\$252.77
5	456-003-101	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL C	\$0.00	D3	36%	\$0.00	\$1,080.77	\$986.79	\$845.82	\$0.00	\$0.00	\$1,080.77
5	456-003-102	ARCHXTNDR WIN PRODATA LEVEL D	\$0.00	D3	36%	\$0.00	\$1,517.77	\$1,385.79	\$1,187.82	\$0.00	\$0.00	\$1,517.77
5	456-003-103	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL D	\$0.00	D3	36%	\$0.00	\$1,379.77	\$1,259.79	\$1,079.82	\$0.00	\$0.00	\$1,379.77
5	456-003-104	ARCHXTNDR WIN PRODATA LEVEL G	\$0.00	D3	36%	\$0.00	\$3,219.77	\$2,939.79	\$2,519.82	\$0.00	\$0.00	\$3,219.77
5	456-003-105	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL E	\$0.00	D3	36%	\$0.00	\$1,517.77	\$1,385.79	\$1,187.82	\$0.00	\$0.00	\$1,517.77
5	456-003-106	ARCHXTNDR WIN PRODATA LEVEL J	\$0.00	D3	36%	\$0.00	\$5,450.77	\$4,976.79	\$4,265.82	\$0.00	\$0.00	\$5,450.77
5	456-003-107	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL F	\$0.00	D3	36%	\$0.00	\$1,609.77	\$1,469.79	\$1,259.82	\$0.00	\$0.00	\$1,609.77
5	456-003-108	ARCHXTNDR WIN PRODATA LEVEL M	\$0.00	D3	36%	\$0.00	\$7,865.77	\$7,181.79	\$6,155.82	\$0.00	\$0.00	\$7,865.77
5	456-003-109	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL G	\$0.00	D3	36%	\$0.00	\$1,793.77	\$1,637.79	\$1,403.82	\$0.00	\$0.00	\$1,793.77
5	456-003-110	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL H	\$0.00	D3	36%	\$0.00	\$1,839.77	\$1,679.79	\$1,439.82	\$0.00	\$0.00	\$1,839.77
5	456-003-111	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL I	\$0.00	D3	36%	\$0.00	\$1,977.77	\$1,805.79	\$1,547.82	\$0.00	\$0.00	\$1,977.77
5	456-003-112	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL J	\$0.00	D3	36%	\$0.00	\$2,069.77	\$1,889.79	\$1,619.82	\$0.00	\$0.00	\$2,069.77
5	456-003-113	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL K	\$0.00	D3	36%	\$0.00	\$2,184.77	\$1,994.79	\$1,709.82	\$0.00	\$0.00	\$2,184.77
5	456-003-114	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL L	\$0.00	D3	36%	\$0.00	\$2,345.77	\$2,141.79	\$1,835.82	\$0.00	\$0.00	\$2,345.77
5	456-003-115	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL M	\$0.00	D3	36%	\$0.00	\$2,414.77	\$2,204.79	\$1,889.82	\$0.00	\$0.00	\$2,414.77
5	456-003-116	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL N	\$0.00	D3	36%	\$0.00	\$2,552.77	\$2,330.79	\$1,997.82	\$0.00	\$0.00	\$2,552.77
5	456-003-117	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL O	\$0.00	D3	36%	\$0.00	\$2,690.77	\$2,456.79	\$2,105.82	\$0.00	\$0.00	\$2,690.77
5	456-003-118	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL P	\$0.00	D3	36%	\$0.00	\$2,966.77	\$2,708.79	\$2,321.82	\$0.00	\$0.00	\$2,966.77
5	456-003-119	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL Q	\$0.00	D3	36%	\$0.00	\$3,242.77	\$2,960.79	\$2,537.82	\$0.00	\$0.00	\$3,242.77
5	456-003-120	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL R	\$0.00	D3	36%	\$0.00	\$3,541.77	\$3,233.79	\$2,771.82	\$0.00	\$0.00	\$3,541.77
5	456-003-121	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL S	\$0.00	D3	36%	\$0.00	\$4,760.77	\$4,346.79	\$3,725.82	\$0.00	\$0.00	\$4,760.77
5	456-003-122	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL A	\$0.00	D3	36%	\$0.00	\$114.77	\$104.79	\$89.82	\$0.00	\$0.00	\$114.77
5	456-003-123	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL B	\$0.00	D3	36%	\$0.00	\$1,632.77	\$1,490.79	\$1,277.82	\$0.00	\$0.00	\$1,632.77
5	456-003-124	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL C	\$0.00	D3	36%	\$0.00	\$2,023.77	\$1,847.79	\$1,583.82	\$0.00	\$0.00	\$2,023.77
5	456-003-125	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL D	\$0.00	D3	36%	\$0.00	\$2,483.77	\$2,267.79	\$1,943.82	\$0.00	\$0.00	\$2,483.77
5	456-003-126	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL E	\$0.00	D3	36%	\$0.00	\$2,874.77	\$2,624.79	\$2,249.82	\$0.00	\$0.00	\$2,874.77
5	456-003-127	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL F	\$0.00	D3	36%	\$0.00	\$3,219.77	\$2,939.79	\$2,519.82	\$0.00	\$0.00	\$3,219.77
5	456-003-128	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL G	\$0.00	D3	36%	\$0.00	\$3,449.77	\$3,149.79	\$2,699.82	\$0.00	\$0.00	\$3,449.77
5	456-003-129	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL H	\$0.00	D3	36%	\$0.00	\$4,139.77	\$3,779.79	\$3,239.82	\$0.00	\$0.00	\$4,139.77
5	456-003-130	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL I	\$0.00	D3	36%	\$0.00	\$4,990.77	\$4,556.79	\$3,905.82	\$0.00	\$0.00	\$4,990.77
5	456-003-131	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL J	\$0.00	D3	36%	\$0.00	\$5,979.77	\$5,459.79	\$4,679.82	\$0.00	\$0.00	\$5,979.77
5	456-003-132	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL K	\$0.00	D3	36%	\$0.00	\$7,083.77	\$6,467.79	\$5,543.82	\$0.00	\$0.00	\$7,083.77
5	456-003-133	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL L	\$0.00	D3	36%	\$0.00	\$7,865.77	\$7,181.79	\$6,155.82	\$0.00	\$0.00	\$7,865.77
5	456-003-134	ARCHXTNDR WIN DVD-RAM LEVEL A	\$0.00	D3	36%	\$0.00	\$114.77	\$104.79	\$89.82	\$0.00	\$0.00	\$114.77
5	456-003-135	ARCHXTNDR WIN DVD-RAM LEVEL B	\$0.00	D3	36%	\$0.00	\$597.77	\$545.79	\$467.82	\$0.00	\$0.00	\$597.77
5	456-003-136	ARCHXTNDR WIN DVD-RAM LEVEL C	\$0.00	D3	36%	\$0.00	\$827.77	\$755.79	\$647.82	\$0.00	\$0.00	\$827.77
5	456-003-137	ARCHXTNDR WIN DVD-RAM LEVEL D	\$0.00	D3	36%	\$0.00	\$1,149.77	\$1,049.79	\$899.82	\$0.00	\$0.00	\$1,149.77
5	456-003-138	ARCHXTNDR WIN DVD-RAM LEVEL E	\$0.00	D3	36%	\$0.00	\$1,655.77	\$1,511.79	\$1,295.82	\$0.00	\$0.00	\$1,655.77
5	456-003-139	ARCHXTNDR WIN DVD-RAM LEVEL F	\$0.00	D3	36%	\$0.00	\$1,885.77	\$1,721.79	\$1,475.82	\$0.00	\$0.00	\$1,885.77
5	456-003-140	ARCHXTNDR WIN DVD-RAM LEVEL G	\$0.00	D3	36%	\$0.00	\$2,115.77	\$1,931.79	\$1,655.82	\$0.00	\$0.00	\$2,115.77
5	456-003-141	ARCHXTNDR WIN DVD-RAM LEVEL H	\$0.00	D3	36%	\$0.00	\$2,345.77	\$2,141.79	\$1,835.82	\$0.00	\$0.00	\$2,345.77
5	456-003-142	ARCHXTNDR WIN DVD-RAM LEVEL I	\$0.00	D3	36%	\$0.00	\$2,621.77	\$2,393.79	\$2,051.82	\$0.00	\$0.00	\$2,621.77
5	456-003-143	ARCHXTNDR WIN DVD-RAM LEVEL J	\$0.00	D3	36%	\$0.00	\$2,644.77	\$2,414.79	\$2,069.82	\$0.00	\$0.00	\$2,644.77
5	456-003-144	ARCHXTNDR WIN DVD-RAM LEVEL K	\$0.00	D3	36%	\$0.00	\$2,851.77	\$2,603.79	\$2,231.82	\$0.00	\$0.00	\$2,851.77
5	456-003-145	ARCHXTNDR WIN DVD-RAM LEVEL L	\$0.00	D3	36%	\$0.00	\$3,127.77	\$2,855.79	\$2,447.82	\$0.00	\$0.00	\$3,127.77
5	456-003-146	ARCHXTNDR WIN DVD-RAM LEVEL M	\$0.00	D3	36%	\$0.00	\$3,541.77	\$3,233.79	\$2,771.82	\$0.00	\$0.00	\$3,541.77
5	456-003-147	ARCHXTNDR WIN DVD-RAM LEVEL N	\$0.00	D3	36%	\$0.00	\$4,737.77	\$4,325.79	\$3,707.82	\$0.00	\$0.00	\$4,737.77
5	456-003-148	ARCHXTNDR WIN DVD-RAM LEVEL O	\$0.00	D3	36%	\$0.00	\$5,197.77	\$4,745.79	\$4,067.82	\$0.00	\$0.00	\$5,197.77
5	456-003-149	ARCHXTNDR WIN DVD-RAM LEVEL P	\$0.00	D3	36%	\$0.00	\$5,910.77	\$5,396.79	\$4,625.82	\$0.00	\$0.00	\$5,910.77
5	456-003-150	ARCHXTNDR WIN DVD-RAM LEVEL Q	\$0.00	D3	36%	\$0.00	\$6,807.77	\$6,215.79	\$5,327.82	\$0.00	\$0.00	\$6,807.77
5	456-003-151	ARCHXTNDR WIN DVD-RAM LEVEL R	\$0.00	D3	36%	\$0.00	\$7,359.77	\$6,719.79	\$5,759.82	\$0.00	\$0.00	\$7,359.77
5	456-003-152	ARCHX WIN ROM LV A MINI CHGR 0- 7 SLOTS	\$0.00	D3	36%	\$0.00	\$91.77	\$83.79	\$71.82	\$0.00	\$0.00	\$91.77

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	456-003-153	ARCHX WIN ROM LV A 0- 16 CD/DVD ROM	\$0.00	D3	36%	\$229.77	\$0.00	\$179.77	\$209.79	\$179.82	\$0.00	\$0.00	\$229.77
5	456-003-154	ARCHX FOR WIN ROM LEVEL A UP TO 16 CHGR	\$0.00	D3	36%	\$0.00	\$0.00	\$505.77	\$461.79	\$395.82	\$0.00	\$0.00	\$505.77
5	456-003-155	ARCHX WIN ROM LV A 0- 32 CD/DVD ROM	\$0.00	D3	36%	\$0.00	\$0.00	\$390.77	\$356.79	\$305.82	\$0.00	\$0.00	\$390.77
5	456-003-156	ARCHX FOR WIN ROM LEVEL A UP TO 32 CHGR	\$0.00	D3	36%	\$0.00	\$0.00	\$735.77	\$671.79	\$575.82	\$0.00	\$0.00	\$735.77
5	456-003-157	ARCHX WIN ROM LV A 0- 64 CD/DVD ROM	\$0.00	D3	36%	\$0.00	\$0.00	\$528.77	\$482.79	\$413.82	\$0.00	\$0.00	\$528.77
5	456-003-158	ARCHX FOR WIN ROM LEVEL A UP TO 64 CHGR	\$0.00	D3	36%	\$0.00	\$0.00	\$1,034.77	\$944.79	\$809.82	\$0.00	\$0.00	\$1,034.77
5	456-003-159	ARCHX WIN ROM LEVEL A UP TO 8 CD/DVD ROM	\$0.00	D3	36%	\$0.00	\$0.00	\$137.77	\$125.79	\$107.82	\$0.00	\$0.00	\$137.77
5	456-003-160	ARCHX FOR WIN ROM LEVEL A UP TO 8 CHGR	\$0.00	D3	36%	\$0.00	\$0.00	\$275.77	\$251.79	\$215.82	\$0.00	\$0.00	\$275.77
5	456-003-161	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL B	\$0.00	D3	36%	\$0.00	\$0.00	\$436.77	\$398.79	\$341.82	\$0.00	\$0.00	\$436.77
5	456-003-162	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL C	\$0.00	D3	36%	\$0.00	\$0.00	\$482.77	\$440.79	\$377.82	\$0.00	\$0.00	\$482.77
5	456-003-163	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL D	\$0.00	D3	36%	\$0.00	\$0.00	\$712.77	\$650.79	\$557.82	\$0.00	\$0.00	\$712.77
5	456-003-164	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL E	\$0.00	D3	36%	\$0.00	\$0.00	\$850.77	\$776.79	\$665.82	\$0.00	\$0.00	\$850.77
5	456-003-165	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL F	\$0.00	D3	36%	\$0.00	\$0.00	\$896.77	\$818.79	\$701.82	\$0.00	\$0.00	\$896.77
5	456-003-166	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL G	\$0.00	D3	36%	\$0.00	\$0.00	\$965.77	\$881.79	\$755.82	\$0.00	\$0.00	\$965.77
5	456-003-167	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL H	\$0.00	D3	36%	\$0.00	\$0.00	\$1,149.77	\$1,049.79	\$899.82	\$0.00	\$0.00	\$1,149.77
5	456-003-168	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL I	\$0.00	D3	36%	\$0.00	\$0.00	\$1,195.77	\$1,091.79	\$935.82	\$0.00	\$0.00	\$1,195.77
5	456-003-169	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL J	\$0.00	D3	36%	\$0.00	\$0.00	\$1,310.77	\$1,196.79	\$1,025.82	\$0.00	\$0.00	\$1,310.77
5	456-003-170	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL K	\$0.00	D3	36%	\$0.00	\$0.00	\$1,425.77	\$1,301.79	\$1,115.82	\$0.00	\$0.00	\$1,425.77
5	456-003-171	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL L	\$0.00	D3	36%	\$0.00	\$0.00	\$1,540.77	\$1,406.79	\$1,205.82	\$0.00	\$0.00	\$1,540.77
5	456-003-172	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL M	\$0.00	D3	36%	\$0.00	\$0.00	\$1,678.77	\$1,532.79	\$1,313.82	\$0.00	\$0.00	\$1,678.77
5	456-003-173	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL N	\$0.00	D3	36%	\$0.00	\$0.00	\$1,747.77	\$1,595.79	\$1,367.82	\$0.00	\$0.00	\$1,747.77
5	456-003-174	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL O	\$0.00	D3	36%	\$0.00	\$0.00	\$1,908.77	\$1,742.79	\$1,493.82	\$0.00	\$0.00	\$1,908.77
5	456-003-175	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL P	\$0.00	D3	36%	\$0.00	\$0.00	\$2,046.77	\$1,868.79	\$1,601.82	\$0.00	\$0.00	\$2,046.77
5	456-003-176	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL Q	\$0.00	D3	36%	\$0.00	\$0.00	\$2,322.77	\$2,120.79	\$1,817.82	\$0.00	\$0.00	\$2,322.77
5	456-003-177	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL R	\$0.00	D3	36%	\$0.00	\$0.00	\$2,598.77	\$2,372.79	\$2,033.82	\$0.00	\$0.00	\$2,598.77
5	456-003-178	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL S	\$0.00	D3	36%	\$0.00	\$0.00	\$2,897.77	\$2,645.79	\$2,267.82	\$0.00	\$0.00	\$2,897.77
5	456-003-179	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL T	\$0.00	D3	36%	\$0.00	\$0.00	\$4,116.77	\$3,758.79	\$3,221.82	\$0.00	\$0.00	\$4,116.77
5	456-003-392	DSKXTNDR 2K DATA MGR SVR SINGLE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-003-393	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL J	\$0.00	D3	36%	\$0.00	\$0.00	\$4,484.77	\$4,094.79	\$3,509.82	\$0.00	\$0.00	\$4,484.77
5	456-003-394	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL A	\$0.00	D3	36%	\$0.00	\$0.00	\$165.37	\$150.99	\$129.42	\$0.00	\$0.00	\$165.37
5	456-003-559	DISKXTENDER 2000 DATA MANAGER SERVER	\$0.00	D3	36%	\$0.00	\$0.00	\$436.77	\$398.79	\$341.82	\$0.00	\$0.00	\$436.77
5	456-003-646	DISKXTENDER 2000 FOR EMC CENTERA 4TB CP	\$0.00	D3	36%	\$0.00	\$0.00	\$5,243.77	\$4,787.79	\$4,103.82	\$0.00	\$0.00	\$5,243.77
5	456-004-481	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL M	\$0.00	D3	36%	\$0.00	\$0.00	\$8,670.77	\$7,916.79	\$6,785.82	\$0.00	\$0.00	\$8,670.77
5	456-004-482	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL N	\$0.00	D3	36%	\$0.00	\$0.00	\$9,958.77	\$9,092.79	\$7,793.82	\$0.00	\$0.00	\$9,958.77
5	456-004-483	DSKXTNDR 2K MDSTR CD-ROM LEVEL A	\$0.00	D3	36%	\$0.00	\$0.00	\$53.59	\$48.93	\$41.94	\$0.00	\$0.00	\$53.59
5	456-004-484	DSKXTNDR 2K MDSTR CD-ROM LEVEL B	\$0.00	D3	36%	\$0.00	\$0.00	\$165.37	\$150.99	\$129.42	\$0.00	\$0.00	\$165.37
5	456-004-485	DSKXTNDR 2K MDSTR CD-ROM LEVEL C	\$0.00	D3	36%	\$0.00	\$0.00	\$390.77	\$356.79	\$305.82	\$0.00	\$0.00	\$390.77
5	456-004-486	DSKXTNDR 2K MDSTR CD-ROM LEVEL D	\$0.00	D3	36%	\$0.00	\$0.00	\$528.77	\$482.79	\$413.82	\$0.00	\$0.00	\$528.77
5	456-004-487	DSKXTNDR 2K MDSTR CD-ROM LEVEL E	\$0.00	D3	36%	\$0.00	\$0.00	\$758.77	\$692.79	\$593.82	\$0.00	\$0.00	\$758.77
5	456-004-488	DSKXTNDR 2K MDSTR CD-ROM LEVEL F	\$0.00	D3	36%	\$0.00	\$0.00	\$850.77	\$776.79	\$665.82	\$0.00	\$0.00	\$850.77
5	456-004-489	DSKXTNDR 2K MDSTR CD-ROM LEVEL G	\$0.00	D3	36%	\$0.00	\$0.00	\$988.77	\$902.79	\$773.82	\$0.00	\$0.00	\$988.77
5	456-004-490	DSKXTNDR 2K MDSTR CD-ROM LEVEL H	\$0.00	D3	36%	\$0.00	\$0.00	\$1,333.77	\$1,217.79	\$1,043.82	\$0.00	\$0.00	\$1,333.77
5	456-004-491	DISKXTENDER 2000 MEDIASTOR CD-ROM TOWER	\$0.00	D3	36%	\$0.00	\$0.00	\$132.25	\$120.75	\$103.50	\$0.00	\$0.00	\$132.25
5	456-004-492	DISKXTENDER 2000 DATA MANAGER CLUSTER	\$0.00	D3	36%	\$0.00	\$0.00	\$666.77	\$608.79	\$521.82	\$0.00	\$0.00	\$666.77
5	456-004-493	DSKXTNDR 2K RAID/NAS MIGRATION 100GB CP	\$0.00	D3	36%	\$0.00	\$0.00	\$275.77	\$251.79	\$215.82	\$0.00	\$0.00	\$275.77
5	456-004-494	DSKXTNDR 2K RAID/NAS MIGRATION 500GB CP	\$0.00	D3	36%	\$0.00	\$0.00	\$804.77	\$734.79	\$629.82	\$0.00	\$0.00	\$804.77
5	456-004-495	DSKXTNDR 2K RAID/NAS MIGRATION 1TB CP	\$0.00	D3	36%	\$0.00	\$0.00	\$1,333.77	\$1,217.79	\$1,043.82	\$0.00	\$0.00	\$1,333.77
5	456-004-496	DSKXTNDR 2K RAID/NAS MIGRATION 2TB CP	\$0.00	D3	36%	\$0.00	\$0.00	\$2,437.77	\$2,225.79	\$1,907.82	\$0.00	\$0.00	\$2,437.77
5	456-004-497	DSKXTNDR 2K RAID/NAS MIGRATION 5TB CP	\$0.00	D3	36%	\$0.00	\$0.00	\$5,243.77	\$4,787.79	\$4,103.82	\$0.00	\$0.00	\$5,243.77
5	456-004-498	DSKXTNDR 2K RAID/NAS MIGRATION 10TB CP	\$0.00	D3	36%	\$0.00	\$0.00	\$8,670.77	\$7,916.79	\$6,785.82	\$0.00	\$0.00	\$8,670.77
5	456-004-499	DSKXTNDR 2K RAID/NAS MIGRATION 20TB CP	\$0.00	D3	36%	\$0.00	\$0.00	\$10,487.77	\$9,575.79	\$8,207.82	\$0.00	\$0.00	\$10,487.77
5	456-004-500	DISKXTENDER 2000 ACSLS SERVER CONNECTION	\$0.00	D3	36%	\$0.00	\$0.00	\$2,644.77	\$2,414.79	\$2,069.82	\$0.00	\$0.00	\$2,644.77
5	456-004-501	DISKXTENDER 2000 ACSLS 500GB CP	\$0.00	D3	36%	\$0.00	\$0.00	\$2,115.77	\$1,931.79	\$1,655.82	\$0.00	\$0.00	\$2,115.77
5	456-004-502	DISKXTENDER 2000 ACSLS 1TB CP	\$0.00	D3	36%	\$0.00	\$0.00	\$2,897.77	\$2,645.79	\$2,267.82	\$0.00	\$0.00	\$2,897.77
5	456-004-503	DISKXTENDER 2000 ACSLS 5TB CP	\$0.00	D3	36%	\$0.00	\$0.00	\$6,830.77	\$6,236.79	\$5,345.82	\$0.00	\$0.00	\$6,830.77
5	456-004-504	DISKXTENDER 2000 ACSLS 10TB CP	\$0.00	D3	36%	\$0.00	\$0.00	\$8,670.77	\$7,916.79	\$6,785.82	\$0.00	\$0.00	\$8,670.77
5	456-004-505	DISKXTENDER 2000 ACSLS 20TB CP	\$0.00	D3	36%	\$0.00	\$0.00	\$10,487.77	\$9,575.79	\$8,207.82	\$0.00	\$0.00	\$10,487.77
5	456-004-506	DISKXTENDER 2000 TSM SERVER CONNECTION	\$0.00	D3	36%	\$0.00	\$0.00	\$2,644.77	\$2,414.79	\$2,069.82	\$0.00	\$0.00	\$2,644.77
5	456-004-507	DISKXTENDER 2000 TSM 500GB CP	\$0.00	D3	36%	\$0.00	\$0.00	\$2,115.77	\$1,931.79	\$1,655.82	\$0.00	\$0.00	\$2,115.77
5	456-004-508	DISKXTENDER 2000 TSM 1TB CP	\$0.00	D3	36%	\$0.00	\$0.00	\$2,897.77	\$2,645.79	\$2,267.82	\$0.00	\$0.00	\$2,897.77
5	456-004-509	DISKXTENDER 2000 TSM 5TB CP	\$0.00	D3	36%	\$0.00	\$0.00	\$6,830.77	\$6,236.79	\$5,345.82	\$0.00	\$0.00	\$6,830.77
5	456-004-510	DISKXTENDER 2000 TSM 10TB CP	\$0.00	D3	36%	\$0.00	\$0.00	\$8,670.77	\$7,916.79	\$6,785.82	\$0.00	\$0.00	\$8,670.77
5	456-004-511	DISKXTENDER 2000 TSM 20TB CP	\$0.00	D3	36%	\$0.00	\$0.00	\$10,487.77	\$9,575.79	\$8,207.82	\$0.00	\$0.00	\$10,487.77
5	456-004-513	DISKXTENDER 2000 FOR EMC CENTERA 2TB CP	\$0.00	D3	36%	\$0.00	\$0.00	\$2,437.77	\$2,225.79	\$1,907.82	\$0.00	\$0.00	\$2,437.77
5	456-004-522	DISKXTENDER 2000 FOR EMC CENTERA 4TB CP	\$0.00	D3	36%	\$0.00	\$0.00	\$4,737.77	\$4,325.79	\$3,707.82	\$0.00	\$0.00	\$4,737.77
5	456-004-523	DISKXTENDER 2000 FOR EMC CENTERA 8TB CP	\$0.00	D3	36%	\$0.00	\$0.00	\$7,865.77	\$7,181.79	\$6,155.82	\$0.00	\$0.00	\$7,865.77
5	456-004-524	DISKXTENDER 2000 FOR EMC CENTERA 12TB CP	\$0.00	D3	36%	\$0.00	\$0.00	\$9,176.77	\$8,378.79	\$7,181.82	\$0.00	\$0.00	\$9,176.77
5	456-004-525	DISKXTENDER 2000 FOR EMC CENTERA 16TB CP	\$0.00	D3	36%	\$0.00	\$0.00	\$9,728.77	\$8,882.79	\$7,613.82	\$0.00	\$0.00	\$9,728.77
5	456-004-526	DX2K EN RETENTION POL-EMC CTRA MDA SVC	\$0.00	D3	36%	\$0.00	\$0.00	\$2,644.77	\$2,414.79	\$2,069.82	\$0.00	\$0.00	\$2,644.77
5	456-004-554	DISKXTENDER 2000 ACSLS 32TB CP	\$0.00	D3	36%	\$0.00	\$0.00	\$14,282.77	\$13,040.79	\$11,177.82	\$0.00	\$0.00	\$14,282.77
5	456-004-555	DISKXTENDER 2000 ACSLS 64TB CP	\$0.00	D3	36%	\$0.00	\$0.00	\$26,703.00	\$24,381.00	\$20,898.00	\$0.00	\$0.00	\$26,703.00
5	456-004-556	DISKXTENDER 2000 ACSLS 100TB CP	\$0.00	D3	36%	\$0.00	\$0.00	\$38,295.00	\$34,965.00	\$29,970.00	\$0.00	\$0.00	\$38,295.00
5	456-004-557	DISKXTENDER 2000 ACSLS 200TB CP	\$0.00	D3	36%	\$0.00	\$0.00	\$47,610.00	\$43,470.00	\$37,260.00	\$0.00	\$0.00	\$47,610.00
5	456-004-558	DISKXTENDER 2000 ACSLS 300TB CP	\$0.00	D3	36%	\$0.00	\$0.00	\$53,820.00	\$49,140.00	\$42,120.00	\$0.00	\$0.00	\$53,820.00
5	456-004-559	DISKXTENDER 2000 ACSLS 400TB CP	\$0.00	D3	36%	\$0.00	\$0.00	\$60,030.00	\$54,810.00	\$46,980.00	\$0.00	\$0.00	\$60,030.00
5	456-004-560	DISKXTENDER 2000 ACSLS 500TB CP	\$0.00	D3	36%	\$0.00	\$0.00	\$66,240.00	\$60,480.00	\$51,840.00	\$0.00	\$0.00	\$66,240.00
5	456-004-561	DISKXTENDER 2000 ACSLS 750TB CP	\$0.00	D3	36%	\$0.00	\$0.00	\$82,800.00	\$75,600.00	\$64,800.00	\$0.00	\$0.00	\$82,800.00
5	456-004-566	DSKXTNDR 2K DATA MGR FOR EMC CELERRA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-004-567	DISKXTENDER FOR WINDOWS 100GB CP	\$0.00	D3	36%	\$0.00	\$0.00	\$206.77	\$18				

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	456-004-569	DISKXTENDER FOR WINDOWS 1TB CP	\$0.00	D3	36%	\$1,034.77	\$0.00	\$1,034.77	\$944.79	\$809.82	\$0.00	\$0.00	\$1,034.77
5	456-004-570	DISKXTENDER FOR WINDOWS 2TB CP	\$0.00	D3	36%	\$1,862.77	\$0.00	\$1,862.77	\$1,700.79	\$1,457.82	\$0.00	\$0.00	\$1,862.77
5	456-004-571	DISKXTENDER FOR WINDOWS 5TB CP	\$0.00	D3	36%	\$4,139.77	\$0.00	\$4,139.77	\$3,779.79	\$3,239.82	\$0.00	\$0.00	\$4,139.77
5	456-004-572	DISKXTENDER FOR WINDOWS 10TB CP	\$0.00	D3	36%	\$7,451.77	\$0.00	\$7,451.77	\$6,803.79	\$5,831.82	\$0.00	\$0.00	\$7,451.77
5	456-004-573	DISKXTENDER FOR WINDOWS 15TB CP	\$0.00	D3	36%	\$9,383.77	\$0.00	\$9,383.77	\$8,567.79	\$7,343.82	\$0.00	\$0.00	\$9,383.77
5	456-004-574	DISKXTENDER FOR WINDOWS 20TB CP	\$0.00	D3	36%	\$10,580.00	\$0.00	\$10,580.00	\$9,660.00	\$8,280.00	\$0.00	\$0.00	\$10,580.00
5	456-004-575	DISKXTENDER FOR WINDOWS 32TB CP	\$0.00	D3	36%	\$12,650.00	\$0.00	\$12,650.00	\$11,550.00	\$9,900.00	\$0.00	\$0.00	\$12,650.00
5	456-004-576	DISKXTENDER FOR WINDOWS 64TB CP	\$0.00	D3	36%	\$16,100.00	\$0.00	\$16,100.00	\$14,700.00	\$12,600.00	\$0.00	\$0.00	\$16,100.00
5	456-004-577	DISKXTENDER FOR WINDOWS 100TB CP	\$0.00	D3	36%	\$18,400.00	\$0.00	\$18,400.00	\$16,800.00	\$14,400.00	\$0.00	\$0.00	\$18,400.00
5	456-004-578	DISKXTENDER FOR WINDOWS 200TB CP	\$0.00	D3	36%	\$23,482.77	\$0.00	\$23,482.77	\$21,440.79	\$18,377.82	\$0.00	\$0.00	\$23,482.77
5	456-004-579	DISKXTENDER FOR WINDOWS 300TB CP	\$0.00	D3	36%	\$27,139.77	\$0.00	\$27,139.77	\$24,779.79	\$21,239.82	\$0.00	\$0.00	\$27,139.77
5	456-004-580	DISKXTENDER FOR WINDOWS 400TB CP	\$0.00	D3	36%	\$27,967.77	\$0.00	\$27,967.77	\$25,535.79	\$21,887.82	\$0.00	\$0.00	\$27,967.77
5	456-004-581	DISKXTENDER FOR WINDOWS 500TB CP	\$0.00	D3	36%	\$32,866.77	\$0.00	\$32,866.77	\$30,008.79	\$25,721.82	\$0.00	\$0.00	\$32,866.77
5	456-004-582	DISKXTENDER FOR WINDOWS 600TB CP	\$0.00	D3	36%	\$36,523.77	\$0.00	\$36,523.77	\$33,347.79	\$28,583.82	\$0.00	\$0.00	\$36,523.77
5	456-004-583	DISKXTENDER FOR WINDOWS 700TB CP	\$0.00	D3	36%	\$43,032.77	\$0.00	\$43,032.77	\$39,290.79	\$33,677.82	\$0.00	\$0.00	\$43,032.77
5	456-004-584	DISKXTENDER FOR WINDOWS 800TB CP	\$0.00	D3	36%	\$45,654.77	\$0.00	\$45,654.77	\$41,684.79	\$35,729.82	\$0.00	\$0.00	\$45,654.77
5	456-004-585	DISKXTENDER FOR WINDOWS 900TB CP	\$0.00	D3	36%	\$48,253.77	\$0.00	\$48,253.77	\$44,057.79	\$37,763.82	\$0.00	\$0.00	\$48,253.77
5	456-004-586	DISKXTENDER FOR WINDOWS 1PB CP	\$0.00	D3	36%	\$52,163.77	\$0.00	\$52,163.77	\$47,627.79	\$40,823.82	\$0.00	\$0.00	\$52,163.77
5	456-004-587	DSKXTNDR WIN FILE SYSTEM MGR SVR	\$0.00	D3	36%	\$1,310.77	\$0.00	\$1,310.77	\$1,196.79	\$1,025.82	\$0.00	\$0.00	\$1,310.77
5	456-004-588	DSKXTNDR WIN FILE SYSTEM MGR SVR SGL	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-004-589	DSKXTNDR WIN FILE SYSTEM MGR CLUSTER	\$0.00	D3	36%	\$666.77	\$0.00	\$666.77	\$608.79	\$521.82	\$0.00	\$0.00	\$666.77
5	456-004-591	DISKXTENDER FILE SYSTEM MGR V3.1 UNIX	\$0.00	D3	36%	\$2,466.75	\$0.00	\$2,466.75	\$2,252.25	\$1,930.50	\$0.00	\$0.00	\$2,466.75
5	456-004-592	DSKXTNDR UX STORAGE MGR V3.1 SVR	\$0.00	D3	36%	\$3,928.40	\$0.00	\$3,928.40	\$3,586.80	\$3,074.40	\$0.00	\$0.00	\$3,928.40
5	456-004-760	INA NETWORKER MODULE FOR IANYWHERE CLIE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-004-765	INA NETWORKER MOD FOR IANYWHERE WIN CLIE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-004-766	INA NETWORKER MOD FOR IANYWHERE WIN CLIE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-004-767	INA NETWORKER MOD FOR IANYWHERE WIN CLIE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-004-768	INA NETWORKER MOD FOR IANYWHERE WIN CLIE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-143	AUTOSTART FOR LINUX	\$0.00	D3	36%	\$570.40	\$0.00	\$570.40	\$520.80	\$446.40	\$0.00	\$0.00	\$570.40
5	456-005-147	AUTOSTART FOR UNIX WG	\$0.00	D3	36%	\$1,366.20	\$0.00	\$1,366.20	\$1,247.40	\$1,069.20	\$0.00	\$0.00	\$1,366.20
5	456-005-148	AUTOSTART FOR UNIX DP	\$0.00	D3	36%	\$2,732.40	\$0.00	\$2,732.40	\$2,494.80	\$2,138.40	\$0.00	\$0.00	\$2,732.40
5	456-005-149	AUTOSTART FOR UNIX EN	\$0.00	D3	36%	\$9,563.40	\$0.00	\$9,563.40	\$8,731.80	\$7,484.40	\$0.00	\$0.00	\$9,563.40
5	456-005-151	AUTOSTART FOR WINDOWS WG	\$0.00	D3	36%	\$683.10	\$0.00	\$683.10	\$623.70	\$534.60	\$0.00	\$0.00	\$683.10
5	456-005-189	AUTOSTART DS SRDF WG	\$0.00	D3	36%	\$1,718.10	\$0.00	\$1,718.10	\$1,568.70	\$1,344.60	\$0.00	\$0.00	\$1,718.10
5	456-005-190	AUTOSTART DS SRDF DP	\$0.00	D3	36%	\$2,401.20	\$0.00	\$2,401.20	\$2,192.40	\$1,879.20	\$0.00	\$0.00	\$2,401.20
5	456-005-191	AUTOSTART DS SRDF EN	\$0.00	D3	36%	\$3,539.70	\$0.00	\$3,539.70	\$3,231.90	\$2,770.20	\$0.00	\$0.00	\$3,539.70
5	456-005-198	AUTOSTART FOR WINDOWS DP	\$0.00	D3	36%	\$1,366.20	\$0.00	\$1,366.20	\$1,247.40	\$1,069.20	\$0.00	\$0.00	\$1,366.20
5	456-005-199	AUTOSTART FOR WINDOWS EN	\$0.00	D3	36%	\$2,732.40	\$0.00	\$2,732.40	\$2,494.80	\$2,138.40	\$0.00	\$0.00	\$2,732.40
5	456-005-205	AUTOSTART DS SRDF INTEL	\$0.00	D3	36%	\$869.40	\$0.00	\$869.40	\$793.80	\$680.40	\$0.00	\$0.00	\$869.40
5	456-005-209	AUTOSTART MOD FOR MS SQL SERVER	\$0.00	D3	36%	\$621.00	\$0.00	\$621.00	\$567.00	\$486.00	\$0.00	\$0.00	\$621.00
5	456-005-210	AUTOSTART DS MV WG	\$0.00	D3	36%	\$1,718.10	\$0.00	\$1,718.10	\$1,568.70	\$1,344.60	\$0.00	\$0.00	\$1,718.10
5	456-005-211	AUTOSTART DS MV DP	\$0.00	D3	36%	\$2,401.20	\$0.00	\$2,401.20	\$2,192.40	\$1,879.20	\$0.00	\$0.00	\$2,401.20
5	456-005-212	AUTOSTART DS MV EN	\$0.00	D3	36%	\$3,539.70	\$0.00	\$3,539.70	\$3,231.90	\$2,770.20	\$0.00	\$0.00	\$3,539.70
5	456-005-213	AUTOSTART DS MV INTEL	\$0.00	D3	36%	\$869.40	\$0.00	\$869.40	\$793.80	\$680.40	\$0.00	\$0.00	\$869.40
5	456-005-242	AUTOSTART MOD FOR EXCH2K3	\$0.00	D3	36%	\$621.00	\$0.00	\$621.00	\$567.00	\$486.00	\$0.00	\$0.00	\$621.00
5	456-005-413	AUTOSTART MOD FOR ORA WG	\$0.00	D3	36%	\$625.60	\$0.00	\$625.60	\$571.20	\$489.60	\$0.00	\$0.00	\$625.60
5	456-005-414	AUTOSTART MOD FOR ORA DP	\$0.00	D3	36%	\$1,196.00	\$0.00	\$1,196.00	\$1,092.00	\$936.00	\$0.00	\$0.00	\$1,196.00
5	456-005-415	AUTOSTART MOD FOR ORA EN	\$0.00	D3	36%	\$2,277.00	\$0.00	\$2,277.00	\$2,079.00	\$1,782.00	\$0.00	\$0.00	\$2,277.00
5	456-005-416	AUTOSTART MOD FOR ORA WN	\$0.00	D3	36%	\$614.10	\$0.00	\$614.10	\$560.70	\$480.60	\$0.00	\$0.00	\$614.10
5	456-010-489	RETENTION MGR FOR APPLICATIONXTENDER SVR	\$0.00	D3	36%	\$1,349.73	\$0.00	\$1,349.73	\$1,149.77	\$0.00	\$0.00	\$0.00	\$1,349.73
5	456-010-490	RECORDS MGR FOR APPXTENDER SVR CC ST	\$0.00	D3	36%	\$108.00	\$0.00	\$108.00	\$92.00	\$0.00	\$0.00	\$0.00	\$108.00
5	456-010-494	APPXTENDER WORKFLOW SVR CC (500-999) ST	\$0.00	D3	36%	\$101.25	\$0.00	\$101.25	\$86.25	\$0.00	\$0.00	\$0.00	\$101.25
5	456-010-502	DISKXTENDER FOR NAS WINDOWS	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-010-503	DISKXTENDER FOR NAS UNIX	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-010-540	DSKXTNDR FILE SYSTEM MGR FOR NAS WIN	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-010-541	APPX WEB ACCESS .NET PUBL ACC (1-24) ST	\$0.00	D3	36%	\$3,509.73	\$0.00	\$3,509.73	\$2,989.77	\$0.00	\$0.00	\$0.00	\$3,509.73
5	456-010-542	APPX WEB ACCESS .NET PUBL ACC (25-49) ST	\$0.00	D3	36%	\$6,209.73	\$0.00	\$6,209.73	\$5,289.77	\$0.00	\$0.00	\$0.00	\$6,209.73
5	456-010-543	APPX DOCUMENT ROUTING CC (1-49U) ST	\$0.00	D3	36%	\$1,350.00	\$0.00	\$1,350.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	456-010-544	APPX DOCUMENT ROUTING CC (50-99U) ST	\$0.00	D3	36%	\$2,025.00	\$0.00	\$2,025.00	\$1,725.00	\$0.00	\$0.00	\$0.00	\$2,025.00
5	456-010-545	APPX DOCUMENT ROUTING CC (100-249U) ST	\$0.00	D3	36%	\$2,700.00	\$0.00	\$2,700.00	\$2,300.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	456-010-546	APPX DOCUMENT ROUTING CC (250+ U) ST	\$0.00	D3	36%	\$4,050.00	\$0.00	\$4,050.00	\$3,450.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	456-010-547	RETROSPECT USER INITIATED RESTORE	\$0.00	D3	36%	\$206.31	\$0.00	\$206.31	\$188.37	\$161.46	\$0.00	\$0.00	\$206.31
5	456-010-548	RETROSPECT OPEN FILE BACKUP - 3 SERVERS	\$0.00	D3	36%	\$309.81	\$0.00	\$309.81	\$282.87	\$242.46	\$0.00	\$0.00	\$309.81
5	456-010-549	RETROSPECT SMALL BUSINESS SVR-STD (CU)	\$0.00	D3	36%	\$87.17	\$0.00	\$87.17	\$79.59	\$68.22	\$0.00	\$0.00	\$87.17
5	456-010-550	RETROSPECT ADD-ON VALUE PKAGE-SBS (CU)	\$0.00	D3	36%	\$87.17	\$0.00	\$87.17	\$79.59	\$68.22	\$0.00	\$0.00	\$87.17
5	456-010-551	RETROSPECT OPEN FILE BACKUP 3 SVRS (CU)	\$0.00	D3	36%	\$163.07	\$0.00	\$163.07	\$148.89	\$127.62	\$0.00	\$0.00	\$163.07
5	456-010-552	RETROSPECT USER INITIATED RESTORE (CU)	\$0.00	D3	36%	\$87.17	\$0.00	\$87.17	\$79.59	\$68.22	\$0.00	\$0.00	\$87.17
5	456-010-553	RETROSPECT SERVER CLIENT 1-PACK (CU)	\$0.00	D3	36%	\$18.17	\$0.00	\$18.17	\$16.59	\$14.22	\$0.00	\$0.00	\$18.17
5	456-010-554	RETROSPECT ADD-ON VALUE PACKAGE FOR SBS	\$0.00	D3	36%	\$163.07	\$0.00	\$163.07	\$148.89	\$127.62	\$0.00	\$0.00	\$163.07
5	456-010-850	DISPATCHER-IA CLSFCATN + 1,850,000 PPY	\$0.00	D3	36%	\$12,150.00	\$0.00	\$12,150.00	\$10,350.00	\$8,550.00	\$0.00	\$0.00	\$12,150.00
5	456-010-863	DISPATCHER-IA EXTRACT + 1,850,000 PPY	\$0.00	D3	36%	\$8,197.20	\$0.00	\$8,197.20	\$6,982.80	\$5,768.40	\$0.00	\$0.00	\$8,197.20
5	456-010-866	DISPATCHER-IA TABLE READER < 912,500 PPY	\$0.00	D3	36%	\$4,833.00	\$0.00	\$4,833.00	\$4,117.00	\$3,401.00	\$0.00	\$0.00	\$4,833.00
5	456-010-868	DISPATCHER-IA TBL RDR < 1,825,000 PPY	\$0.00	D3	36%	\$6,831.00	\$0.00	\$6,831.00	\$5,819.00	\$4,807.00	\$0.00	\$0.00	\$6,831.00
5	456-010-869	DISPATCHER-IA TBL RDR < 3,650,000 PPY	\$0.00	D3	36%	\$11,286.00	\$0.00	\$11,286.00	\$9,614.00	\$7,942.00	\$0.00	\$0.00	\$11,286.00
5	456-010-870	DISPATCHER-IA TBL RDR < 9,125,000 PPY	\$0.00	D3	36%	\$18,792.00	\$0.00	\$18,792.00	\$16,008.00	\$13,224.00	\$0.00	\$0.00	\$18,792.00
5	456-010-871	DISPATCHER-IA TBL RDR < 18,250,000 PPY	\$0.00	D3	36%	\$29,565.00	\$0.00	\$29,565.00	\$25,185.00	\$20,805.00	\$0.00	\$0.00	\$29,565.00
5	456-010-872	DISPATCHER-IA TBL RDR < 36,500,000 PPY	\$0.00	D3	36%	\$47,898.00	\$0.00	\$47,898.00	\$40,802.00	\$33,706.00	\$0.00	\$0.00	\$47,898.00
5	456-010-873	DISPATCHER-IA TBL RDR < 54,750,000 PPY	\$0.00	D3	36%	\$60,723.00	\$0.00	\$60,723.00	\$51,727.00	\$42,731.00	\$0.00	\$0.00	\$60,723.00
5	456-010-874	DISPATCHER-IA TBL RDR < 91,250,000 PPY	\$0.00	D3	36%	\$86,34							

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-010-876	DISPATCHER-IA TABLE READER + 365,000 PPY	\$0.00	D3	36%	\$0.00	\$3,531.60	\$3,008.40	\$2,485.20	\$0.00	\$0.00	\$3,531.60
5	456-010-877	DISPATCHER-IA TBL RDR + 1,850,000 PPY	\$0.00	D3	36%	\$0.00	\$8,197.20	\$6,982.80	\$5,768.40	\$0.00	\$0.00	\$8,197.20
5	456-010-878	DISPATCHER-IA TBL RDR + 3,650,000 PPY	\$0.00	D3	36%	\$0.00	\$13,543.20	\$11,536.80	\$9,530.40	\$0.00	\$0.00	\$13,543.20
5	456-010-879	DISPATCHER-IA TBL RDR + 9,125,000 PPY	\$0.00	D3	36%	\$0.00	\$22,550.40	\$19,209.60	\$15,868.80	\$0.00	\$0.00	\$22,550.40
5	456-010-880	Dispatcher for IA Bundle < 912,500 PPY	\$0.00	D3	36%	\$0.00	\$15,979.95	\$13,612.55	\$11,245.15	\$0.00	\$0.00	\$15,979.95
5	456-010-881	Dispatcher for IA Bundle < 1,825,000 PPY	\$0.00	D3	36%	\$0.00	\$22,597.65	\$19,249.85	\$15,902.05	\$0.00	\$0.00	\$22,597.65
5	456-010-882	Dispatcher for IA Bundle < 3,650,000 PPY	\$0.00	D3	36%	\$0.00	\$37,654.20	\$32,075.80	\$26,497.40	\$0.00	\$0.00	\$37,654.20
5	456-010-883	Dispatcher for IA Bundle < 9,125,000 PPY	\$0.00	D3	36%	\$0.00	\$62,483.40	\$53,226.60	\$43,969.80	\$0.00	\$0.00	\$62,483.40
5	456-010-884	DISPATCHER-IA BUNDLE < 18,250,000 PPY	\$0.00	D3	36%	\$0.00	\$98,470.35	\$83,882.15	\$69,293.95	\$0.00	\$0.00	\$98,470.35
5	456-010-885	DISPATCHER-IA BUNDLE < 36,500,000 PPY	\$0.00	D3	36%	\$0.00	\$158,876.10	\$135,338.90	\$111,801.70	\$0.00	\$0.00	\$158,876.10
5	456-010-886	DISPATCHER-IA BUNDLE < 54,750,000 PPY	\$0.00	D3	36%	\$0.00	\$201,506.40	\$171,653.60	\$141,800.80	\$0.00	\$0.00	\$201,506.40
5	456-010-887	DISPATCHER-IA BUNDLE < 91,250,000 PPY	\$0.00	D3	36%	\$0.00	\$286,690.05	\$244,217.45	\$201,744.85	\$0.00	\$0.00	\$286,690.05
5	456-010-888	Dispatcher for IA Bundle + 365,000 PPY	\$0.00	D3	36%	\$0.00	\$7,020.00	\$5,980.00	\$4,940.00	\$0.00	\$0.00	\$7,020.00
5	456-010-889	Dispatcher for IA Bundle + 1,850,000 PPY	\$0.00	D3	36%	\$0.00	\$19,980.00	\$17,020.00	\$14,060.00	\$0.00	\$0.00	\$19,980.00
5	456-010-890	Dispatcher for IA Bundle + 3,650,000 PPY	\$0.00	D3	36%	\$0.00	\$35,640.00	\$30,360.00	\$25,080.00	\$0.00	\$0.00	\$35,640.00
5	456-010-891	Dispatcher for IA Bundle + 9,125,000 PPY	\$0.00	D3	36%	\$0.00	\$59,940.00	\$51,060.00	\$42,180.00	\$0.00	\$0.00	\$59,940.00
5	456-010-897	Dispatcher Statistics	\$0.00	D3	36%	\$0.00	\$2,700.00	\$2,300.00	\$1,900.00	\$0.00	\$0.00	\$2,700.00
5	456-010-900	Dispatcher AllMyPaper 2D Bar Code	\$0.00	D3	36%	\$0.00	\$2,484.00	\$2,116.00	\$1,748.00	\$0.00	\$0.00	\$2,484.00
5	456-010-901	DISPATCHER FN RDR 6 (10K FLDS-MO1 CPU)	\$0.00	D3	36%	\$0.00	\$135.00	\$115.00	\$95.00	\$0.00	\$0.00	\$135.00
5	456-010-902	DISPATCHER FN RDR 6 (25K FLDS-MO1 CPU)	\$0.00	D3	36%	\$0.00	\$270.00	\$230.00	\$190.00	\$0.00	\$0.00	\$270.00
5	456-010-903	DISPATCHER FN RDR 6 (75K FLDS-MO2 CPU)	\$0.00	D3	36%	\$0.00	\$675.00	\$575.00	\$475.00	\$0.00	\$0.00	\$675.00
5	456-010-904	DISPATCHER FN RDR 6 (200K FLDS-MO3 CPU)	\$0.00	D3	36%	\$0.00	\$1,188.00	\$1,012.00	\$836.00	\$0.00	\$0.00	\$1,188.00
5	456-010-905	DISPATCHER FN RDR 6 (10K FLDS-MO4 CPU)	\$0.00	D3	36%	\$0.00	\$3,078.00	\$2,622.00	\$2,166.00	\$0.00	\$0.00	\$3,078.00
5	456-010-909	DISPATCHER RCOSTR PRO ZNE V2.5 (25 CPS)	\$0.00	D3	36%	\$0.00	\$3,267.00	\$2,783.00	\$2,299.00	\$0.00	\$0.00	\$3,267.00
5	456-010-910	DISPATCHER RCOSTR PRO ZNE V2.5 (50 CPS)	\$0.00	D3	36%	\$0.00	\$5,940.00	\$5,060.00	\$4,180.00	\$0.00	\$0.00	\$5,940.00
5	456-010-911	DISPATCHER RCOSTR PRO ZNE V2.5 (100 CPS)	\$0.00	D3	36%	\$0.00	\$9,801.00	\$8,349.00	\$6,897.00	\$0.00	\$0.00	\$9,801.00
5	456-010-912	DISPATCHER RCOSTR PRO ZNE V2.5 (250 CPS)	\$0.00	D3	36%	\$0.00	\$19,602.00	\$16,698.00	\$13,794.00	\$0.00	\$0.00	\$19,602.00
5	456-010-922	DISPATCHER PAGE LV API CLASS-45,000 PPY	\$0.00	D3	36%	\$0.00	\$2,646.00	\$2,254.00	\$1,862.00	\$0.00	\$0.00	\$2,646.00
5	456-010-923	DISPATCHER PAGE LV API CLASS-90,000 PPY	\$0.00	D3	36%	\$0.00	\$3,456.00	\$2,944.00	\$2,432.00	\$0.00	\$0.00	\$3,456.00
5	456-010-924	DISPATCHER PAGE LV API CLASS-135,000 PPY	\$0.00	D3	36%	\$0.00	\$4,104.00	\$3,496.00	\$2,888.00	\$0.00	\$0.00	\$4,104.00
5	456-010-925	DISPATCHER PAGE LV API CLASS-180,000 PPY	\$0.00	D3	36%	\$0.00	\$4,698.00	\$4,002.00	\$3,306.00	\$0.00	\$0.00	\$4,698.00
5	456-010-926	DISPATCHER PAGE LV API CLASS-270,000 PPY	\$0.00	D3	36%	\$0.00	\$5,670.00	\$4,830.00	\$3,990.00	\$0.00	\$0.00	\$5,670.00
5	456-010-927	DISPATCHER PAGE LV API CLASS-365,000 PPY	\$0.00	D3	36%	\$0.00	\$6,696.00	\$5,704.00	\$4,712.00	\$0.00	\$0.00	\$6,696.00
5	456-010-928	DISPATCHER PAGE LV API CLASS-540,000 PPY	\$0.00	D3	36%	\$0.00	\$7,965.00	\$6,785.00	\$5,605.00	\$0.00	\$0.00	\$7,965.00
5	456-010-929	DISPATCHER PAGE LV API CLASS-720,000 PPY	\$0.00	D3	36%	\$0.00	\$9,315.00	\$7,935.00	\$6,555.00	\$0.00	\$0.00	\$9,315.00
5	456-010-930	DISPATCHER PAGE LV API CLASS-912,500 PPY	\$0.00	D3	36%	\$0.00	\$10,530.00	\$8,970.00	\$7,410.00	\$0.00	\$0.00	\$10,530.00
5	456-010-931	DISPATCHER PAGE LVAPI CLASS-1,350K PPY	\$0.00	D3	36%	\$0.00	\$13,095.00	\$11,155.00	\$9,215.00	\$0.00	\$0.00	\$13,095.00
5	456-010-932	DISPATCHER PAGE LVAPI CLASS-1,825K PPY	\$0.00	D3	36%	\$0.00	\$15,201.00	\$12,949.00	\$10,697.00	\$0.00	\$0.00	\$15,201.00
5	456-010-933	DISPATCHER PAGE LVAPI CLASS-3,650K PPY	\$0.00	D3	36%	\$0.00	\$25,191.00	\$21,459.00	\$17,727.00	\$0.00	\$0.00	\$25,191.00
5	456-010-934	DISPATCHER PAGE LVAPI CLASS-9,125K PPY	\$0.00	D3	36%	\$0.00	\$41,850.00	\$35,650.00	\$29,450.00	\$0.00	\$0.00	\$41,850.00
5	456-010-935	DISPATCHER PAGE LVAPI CLASS-18,250K PPY	\$0.00	D3	36%	\$0.00	\$64,881.00	\$55,269.00	\$45,657.00	\$0.00	\$0.00	\$64,881.00
5	456-010-936	DISPATCHER PAGE LVAPI CLASS-36,500K PPY	\$0.00	D3	36%	\$0.00	\$107,595.00	\$91,655.00	\$75,715.00	\$0.00	\$0.00	\$107,595.00
5	456-010-937	DISPATCHER PAGE LVAPI CLASS-54,750K PPY	\$0.00	D3	36%	\$0.00	\$135,513.00	\$115,437.00	\$95,361.00	\$0.00	\$0.00	\$135,513.00
5	456-010-938	DISPATCHER PAGE LVAPI CLASS-91,250K PPY	\$0.00	D3	36%	\$0.00	\$191,349.00	\$163,001.00	\$134,653.00	\$0.00	\$0.00	\$191,349.00
5	456-010-939	DISPATCHER PAGE LV API CLASS ULTD PPY	\$0.00	D3	36%	\$0.00	\$223,695.00	\$190,555.00	\$157,415.00	\$0.00	\$0.00	\$223,695.00
5	456-010-940	DISPATCHER PAGE LV CLASS + 365,000 PPY	\$0.00	D3	36%	\$0.00	\$6,804.00	\$5,796.00	\$4,788.00	\$0.00	\$0.00	\$6,804.00
5	456-010-941	DISPATCHER PAGE LV CLASS + 1,850,000 PPY	\$0.00	D3	36%	\$0.00	\$15,714.00	\$13,386.00	\$11,058.00	\$0.00	\$0.00	\$15,714.00
5	456-010-942	DISPATCHER PAGE LV CLASS + 3,650,000 PPY	\$0.00	D3	36%	\$0.00	\$18,241.20	\$15,538.80	\$12,836.40	\$0.00	\$0.00	\$18,241.20
5	456-010-943	DISPATCHER PAGE LV CLASS + 9,125,000 PPY	\$0.00	D3	36%	\$0.00	\$30,229.20	\$25,750.80	\$21,272.40	\$0.00	\$0.00	\$30,229.20
5	456-010-944	DISPATCHER PAGE LV API EXTCT-45,000 PPY	\$0.00	D3	36%	\$0.00	\$2,646.00	\$2,254.00	\$1,862.00	\$0.00	\$0.00	\$2,646.00
5	456-010-945	DISPATCHER PAGE LV API EXTCT-90,000 PPY	\$0.00	D3	36%	\$0.00	\$3,456.00	\$2,944.00	\$2,432.00	\$0.00	\$0.00	\$3,456.00
5	456-010-946	DISPATCHER PAGE LV API EXTCT-135,000 PPY	\$0.00	D3	36%	\$0.00	\$4,104.00	\$3,496.00	\$2,888.00	\$0.00	\$0.00	\$4,104.00
5	456-010-947	DISPATCHER PAGE LV API EXTCT-180,000 PPY	\$0.00	D3	36%	\$0.00	\$4,698.00	\$4,002.00	\$3,306.00	\$0.00	\$0.00	\$4,698.00
5	456-010-948	DISPATCHER PAGE LV API EXTCT-270,000 PPY	\$0.00	D3	36%	\$0.00	\$5,670.00	\$4,830.00	\$3,990.00	\$0.00	\$0.00	\$5,670.00
5	456-010-949	DISPATCHER PAGE LV API EXTCT-365,000 PPY	\$0.00	D3	36%	\$0.00	\$6,696.00	\$5,704.00	\$4,712.00	\$0.00	\$0.00	\$6,696.00
5	456-010-950	DISPATCHER PAGE LV API EXTCT-540000 PPY	\$0.00	D3	36%	\$0.00	\$7,965.00	\$6,785.00	\$5,605.00	\$0.00	\$0.00	\$7,965.00
5	456-010-951	DISPATCHER PAGE LV API EXTCT-720,000 PPY	\$0.00	D3	36%	\$0.00	\$9,315.00	\$7,935.00	\$6,555.00	\$0.00	\$0.00	\$9,315.00
5	456-010-952	DISPATCHER PAGE LV API EXTCT-912,500 PPY	\$0.00	D3	36%	\$0.00	\$10,530.00	\$8,970.00	\$7,410.00	\$0.00	\$0.00	\$10,530.00
5	456-010-953	DISPATCHER PAGE LVAPI EXTCT-1,350K PPY	\$0.00	D3	36%	\$0.00	\$13,095.00	\$11,155.00	\$9,215.00	\$0.00	\$0.00	\$13,095.00
5	456-010-954	DISPATCHER PAGE LVAPI EXTCT-1,825K PPY	\$0.00	D3	36%	\$0.00	\$15,201.00	\$12,949.00	\$10,697.00	\$0.00	\$0.00	\$15,201.00
5	456-010-955	DISPATCHER PAGE LVAPI EXTCT-3,650K PPY	\$0.00	D3	36%	\$0.00	\$25,191.00	\$21,459.00	\$17,727.00	\$0.00	\$0.00	\$25,191.00
5	456-010-956	DISPATCHER PAGE LVAPI EXTCT-9,125K PPY	\$0.00	D3	36%	\$0.00	\$41,850.00	\$35,650.00	\$29,450.00	\$0.00	\$0.00	\$41,850.00
5	456-010-957	DISPATCHER PAGE LVAPI EXTCT-18,250K PPY	\$0.00	D3	36%	\$0.00	\$64,881.00	\$55,269.00	\$45,657.00	\$0.00	\$0.00	\$64,881.00
5	456-010-958	DISPATCHER PAGE LVAPI EXTCT-36,500K PPY	\$0.00	D3	36%	\$0.00	\$107,595.00	\$91,655.00	\$75,715.00	\$0.00	\$0.00	\$107,595.00
5	456-010-959	DISPATCHER PAGE LVAPI EXTCT-54,750K PPY	\$0.00	D3	36%	\$0.00	\$135,513.00	\$115,437.00	\$95,361.00	\$0.00	\$0.00	\$135,513.00
5	456-010-960	DISPATCHER PAGE LVAPI EXTCT-91,250K PPY	\$0.00	D3	36%	\$0.00	\$191,349.00	\$163,001.00	\$134,653.00	\$0.00	\$0.00	\$191,349.00
5	456-010-961	DISPATCHER PAGE LV API EXTRACT ULTD PPY	\$0.00	D3	36%	\$0.00	\$149,580.00	\$127,420.00	\$105,260.00	\$0.00	\$0.00	\$149,580.00
5	456-010-962	DISPATCHER PAGE LV EXTRACT + 365,000 PPY	\$0.00	D3	36%	\$0.00	\$6,804.00	\$5,796.00	\$4,788.00	\$0.00	\$0.00	\$6,804.00
5	456-010-963	DISPATCHER PAGE LV EXTCT + 1,850,000 PPY	\$0.00	D3	36%	\$0.00	\$15,714.00	\$13,386.00	\$11,058.00	\$0.00	\$0.00	\$15,714.00
5	456-010-964	DISPATCHER PAGE LV EXTCT + 3,650,000 PPY	\$0.00	D3	36%	\$0.00	\$18,241.20	\$15,538.80	\$12,836.40	\$0.00	\$0.00	\$18,241.20
5	456-010-965	DISPATCHER PAGE LV EXTCT + 9,125,000 PPY	\$0.00	D3	36%	\$0.00	\$30,229.20	\$25,750.80	\$21,272.40	\$0.00	\$0.00	\$30,229.20
5	456-010-966	DISPATCHER PAGE LV TBLRDR-45,000 PPY	\$0.00	D3	36%	\$0.00	\$2,646.00	\$2,254.00	\$1,862.00	\$0.00	\$0.00	\$2,646.00
5	456-010-967	DISPATCHER PAGE LV TBLRDR-90,000 PPY	\$0.00	D3	36%	\$0.00	\$3,456.00	\$2,944.00	\$2,432.00	\$0.00	\$0.00	\$3,456.00
5	456-010-968	DISPATCHER PAGE LV TBLRDR-135,000 PPY	\$0.00	D3	36%	\$0.00	\$4,104.00	\$3,496.00	\$2,888.00	\$0.00	\$0.00	\$4,104.00
5	456-010-969	DISPATCHER PAGE LV TBLRDR-180,000 PPY	\$0.00	D3	36%	\$0.00	\$4,698.00	\$4,002.00	\$3,306.00	\$0.00	\$0.00	\$4,698.00
5	456-010-970	DISPATCHER PAGE LV TBLRDR-270,000 PPY	\$0.00	D3	36%	\$0.00	\$5,670.00	\$4,830.00	\$3,990.00	\$0.00	\$0.00	\$5,670.00
5	456-010-971	DISPATCHER PAGE LV TBLRDR-365,000 PPY	\$0.00	D3	36%	\$0.00	\$6,696.00	\$5,704.00	\$4,712.00	\$0.00	\$0.00	\$6,696.00
5	456-010-972	DISPATCHER PAGE LV TBLRDR-540,000 PPY	\$0.00	D3	36%	\$0.00	\$7,965.00	\$6,785.00	\$5,605.00	\$0.00	\$0.00	\$7,965.00
5	456-010-973	DISPATCHER PAGE LV TBLRDR-720,000 PPY	\$0.00	D3	36%	\$0.00	\$9,315.00	\$7,935.00	\$6,555.00	\$0.00	\$0.00	\$9,315.

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	456-010-975	DISPATCHER PAGE LV TBLRDR-1,350,000 PPY	\$0.00	D3	36%	\$0.00	\$13,095.00	\$9,215.00	\$11,155.00	\$9,215.00	\$0.00	\$0.00	\$13,095.00
5	456-010-976	DISPATCHER PAGE LV TBLRDR-1,825,000 PPY	\$0.00	D3	36%	\$0.00	\$15,201.00	\$12,949.00	\$10,697.00	\$10,697.00	\$0.00	\$0.00	\$15,201.00
5	456-010-977	DISPATCHER PAGE LV TBLRDR-3,650,000 PPY	\$0.00	D3	36%	\$0.00	\$25,191.00	\$21,459.00	\$17,727.00	\$17,727.00	\$0.00	\$0.00	\$25,191.00
5	456-010-978	DISPATCHER PAGE LV TBLRDR-9,125,000 PPY	\$0.00	D3	36%	\$0.00	\$41,850.00	\$35,650.00	\$29,450.00	\$29,450.00	\$0.00	\$0.00	\$41,850.00
5	456-010-979	DISPATCHER PAGE LV TBLRDR-18,250,000 PPY	\$0.00	D3	36%	\$0.00	\$64,881.00	\$55,269.00	\$45,657.00	\$45,657.00	\$0.00	\$0.00	\$64,881.00
5	456-010-980	DISPATCHER PAGE LV TBLRDR-36,500,000 PPY	\$0.00	D3	36%	\$0.00	\$107,595.00	\$91,655.00	\$75,715.00	\$75,715.00	\$0.00	\$0.00	\$107,595.00
5	456-010-981	DISPATCHER PAGE LV TBLRDR-54,750,000 PPY	\$0.00	D3	36%	\$0.00	\$135,513.00	\$115,437.00	\$95,361.00	\$95,361.00	\$0.00	\$0.00	\$135,513.00
5	456-010-982	DISPATCHER PAGE LV TBLRDR-91,250,000 PPY	\$0.00	D3	36%	\$0.00	\$191,349.00	\$163,001.00	\$134,653.00	\$134,653.00	\$0.00	\$0.00	\$191,349.00
5	456-010-983	DISPATCHER PAGE LV TABLEADER ULTD PPY	\$0.00	D3	36%	\$0.00	\$149,580.00	\$127,420.00	\$105,260.00	\$105,260.00	\$0.00	\$0.00	\$149,580.00
5	456-010-984	DISPATCHER PAGE LV TABLE + 365,000 PPY	\$0.00	D3	36%	\$0.00	\$6,804.00	\$5,796.00	\$4,788.00	\$4,788.00	\$0.00	\$0.00	\$6,804.00
5	456-010-985	DISPATCHER PAGE LV TABLE + 1,850,000 PPY	\$0.00	D3	36%	\$0.00	\$15,714.00	\$13,386.00	\$11,058.00	\$11,058.00	\$0.00	\$0.00	\$15,714.00
5	456-010-986	DISPATCHER PAGE LV TABLE + 3,650,000 PPY	\$0.00	D3	36%	\$0.00	\$18,241.20	\$15,538.80	\$12,836.40	\$12,836.40	\$0.00	\$0.00	\$18,241.20
5	456-010-987	DISPATCHER PAGE LV TABLE + 9,125,000 PPY	\$0.00	D3	36%	\$0.00	\$30,229.20	\$25,750.80	\$21,272.40	\$21,272.40	\$0.00	\$0.00	\$30,229.20
5	456-010-990	DISPATCHER BCH LV API CLASS-135,000 PPY	\$0.00	D3	36%	\$0.00	\$5,022.00	\$4,278.00	\$3,534.00	\$3,534.00	\$0.00	\$0.00	\$5,022.00
5	456-010-992	DISPATCHER BCH LV API CLASS-270,000 PPY	\$0.00	D3	36%	\$0.00	\$6,885.00	\$5,865.00	\$4,845.00	\$4,845.00	\$0.00	\$0.00	\$6,885.00
5	456-010-995	DISPATCHER BCH LV API CLASS-270,000 PPY	\$0.00	D3	36%	\$0.00	\$11,421.00	\$9,729.00	\$8,037.00	\$8,037.00	\$0.00	\$0.00	\$11,421.00
5	456-010-997	DISPATCHER BCH LV API CLS-1,350,000 PPY	\$0.00	D3	36%	\$0.00	\$16,254.00	\$13,846.00	\$11,438.00	\$11,438.00	\$0.00	\$0.00	\$16,254.00
5	456-011-000	DISPATCHER BCH LV API CLS-9,125,000 PPY	\$0.00	D3	36%	\$0.00	\$51,516.00	\$43,884.00	\$36,252.00	\$36,252.00	\$0.00	\$0.00	\$51,516.00
5	456-011-001	DISPATCHER BCH LVAPI CLASS-18,250K PPY	\$0.00	D3	36%	\$0.00	\$79,650.00	\$67,850.00	\$56,050.00	\$56,050.00	\$0.00	\$0.00	\$79,650.00
5	456-011-002	DISPATCHER BCH LVAPI CLASS-36,500K PPY	\$0.00	D3	36%	\$0.00	\$132,219.00	\$112,631.00	\$93,043.00	\$93,043.00	\$0.00	\$0.00	\$132,219.00
5	456-011-003	DISPATCHER BCH LVAPI CLASS-54,750K PPY	\$0.00	D3	36%	\$0.00	\$166,590.00	\$141,910.00	\$117,230.00	\$117,230.00	\$0.00	\$0.00	\$166,590.00
5	456-011-004	DISPATCHER BCH LVAPI CLASS-91,250K PPY	\$0.00	D3	36%	\$0.00	\$235,359.00	\$200,491.00	\$165,623.00	\$165,623.00	\$0.00	\$0.00	\$235,359.00
5	456-011-005	DISPATCHER BATCH LV API CLASS ULTD PPY	\$0.00	D3	36%	\$0.00	\$268,380.00	\$228,620.00	\$188,860.00	\$188,860.00	\$0.00	\$0.00	\$268,380.00
5	456-011-007	DISPATCHER BCH LV CLASS + 1,850,000 PPY	\$0.00	D3	36%	\$0.00	\$19,504.80	\$16,615.20	\$13,725.60	\$13,725.60	\$0.00	\$0.00	\$19,504.80
5	456-011-009	DISPATCHER BCH LV CLASS + 9,125,000 PPY	\$0.00	D3	36%	\$0.00	\$37,454.40	\$31,905.60	\$26,356.80	\$26,356.80	\$0.00	\$0.00	\$37,454.40
5	456-011-012	DISPATCHER BCH LV API EXTCT-135,000 PPY	\$0.00	D3	36%	\$0.00	\$4,104.00	\$3,496.00	\$2,888.00	\$2,888.00	\$0.00	\$0.00	\$4,104.00
5	456-011-014	DISPATCHER BCH LV API EXTCT-270,000 PPY	\$0.00	D3	36%	\$0.00	\$5,670.00	\$4,830.00	\$3,990.00	\$3,990.00	\$0.00	\$0.00	\$5,670.00
5	456-011-017	DISPATCHER BCH LV API EXTCT-720,000 PPY	\$0.00	D3	36%	\$0.00	\$9,315.00	\$7,935.00	\$6,555.00	\$6,555.00	\$0.00	\$0.00	\$9,315.00
5	456-011-019	DISPATCHER BCH LVAPI EXTCT-1,350K PPY	\$0.00	D3	36%	\$0.00	\$13,095.00	\$11,155.00	\$9,215.00	\$9,215.00	\$0.00	\$0.00	\$13,095.00
5	456-011-022	DISPATCHER BCH LVAPI EXTCT-9,125K PPY	\$0.00	D3	36%	\$0.00	\$41,850.00	\$35,650.00	\$29,450.00	\$29,450.00	\$0.00	\$0.00	\$41,850.00
5	456-011-023	DISPATCHER BCH LVAPI EXTCT-18,250K PPY	\$0.00	D3	36%	\$0.00	\$64,881.00	\$55,269.00	\$45,657.00	\$45,657.00	\$0.00	\$0.00	\$64,881.00
5	456-011-024	DISPATCHER BCH LVAPI EXTCT-36,500K PPY	\$0.00	D3	36%	\$0.00	\$107,595.00	\$91,655.00	\$75,715.00	\$75,715.00	\$0.00	\$0.00	\$107,595.00
5	456-011-025	DISPATCHER BCH LVAPI EXTCT-54,750K PPY	\$0.00	D3	36%	\$0.00	\$135,513.00	\$115,437.00	\$95,361.00	\$95,361.00	\$0.00	\$0.00	\$135,513.00
5	456-011-026	DISPATCHER BCH LVAPI EXTCT-91,250K PPY	\$0.00	D3	36%	\$0.00	\$191,349.00	\$163,001.00	\$134,653.00	\$134,653.00	\$0.00	\$0.00	\$191,349.00
5	456-011-027	DISPATCHER BATCH LV API EXTRACT ULTD PPY	\$0.00	D3	36%	\$0.00	\$179,550.00	\$152,950.00	\$126,350.00	\$126,350.00	\$0.00	\$0.00	\$179,550.00
5	456-011-029	DISPATCHER BCH LV EXTCT + 1,850,000 PPY	\$0.00	D3	36%	\$0.00	\$12,636.00	\$10,764.00	\$8,892.00	\$8,892.00	\$0.00	\$0.00	\$12,636.00
5	456-011-031	DISPATCHER BCH LV EXTCT + 9,125,000 PPY	\$0.00	D3	36%	\$0.00	\$18,241.20	\$15,538.80	\$12,836.40	\$12,836.40	\$0.00	\$0.00	\$18,241.20
5	456-011-032	DISPATCHER BATCH LV TBLRDR-45,000 PPY	\$0.00	D3	36%	\$0.00	\$2,646.00	\$2,254.00	\$1,862.00	\$1,862.00	\$0.00	\$0.00	\$2,646.00
5	456-011-033	DISPATCHER BATCH LV TBLRDR-90,000 PPY	\$0.00	D3	36%	\$0.00	\$3,456.00	\$2,944.00	\$2,432.00	\$2,432.00	\$0.00	\$0.00	\$3,456.00
5	456-011-034	DISPATCHER BATCH LV TBLRDR-135,000 PPY	\$0.00	D3	36%	\$0.00	\$4,104.00	\$3,496.00	\$2,888.00	\$2,888.00	\$0.00	\$0.00	\$4,104.00
5	456-011-035	DISPATCHER BATCH LV TBLRDR-180,000 PPY	\$0.00	D3	36%	\$0.00	\$4,698.00	\$4,002.00	\$3,306.00	\$3,306.00	\$0.00	\$0.00	\$4,698.00
5	456-011-036	DISPATCHER BATCH LV TBLRDR-270,000 PPY	\$0.00	D3	36%	\$0.00	\$5,670.00	\$4,830.00	\$3,990.00	\$3,990.00	\$0.00	\$0.00	\$5,670.00
5	456-011-037	DISPATCHER BATCH LV TBLRDR-365,000 PPY	\$0.00	D3	36%	\$0.00	\$6,696.00	\$5,704.00	\$4,712.00	\$4,712.00	\$0.00	\$0.00	\$6,696.00
5	456-011-038	DISPATCHER BATCH LV TBLRDR-540,000 PPY	\$0.00	D3	36%	\$0.00	\$7,965.00	\$6,785.00	\$5,605.00	\$5,605.00	\$0.00	\$0.00	\$7,965.00
5	456-011-039	DISPATCHER BATCH LV TBLRDR-720,000 PPY	\$0.00	D3	36%	\$0.00	\$9,315.00	\$7,935.00	\$6,555.00	\$6,555.00	\$0.00	\$0.00	\$9,315.00
5	456-011-040	DISPATCHER BATCH LV TBLRDR-912,500 PPY	\$0.00	D3	36%	\$0.00	\$10,530.00	\$8,970.00	\$7,410.00	\$7,410.00	\$0.00	\$0.00	\$10,530.00
5	456-011-041	DISPATCHER BATCH LV TBLRDR-1,350,000 PPY	\$0.00	D3	36%	\$0.00	\$13,095.00	\$11,155.00	\$9,215.00	\$9,215.00	\$0.00	\$0.00	\$13,095.00
5	456-011-042	DISPATCHER BATCH LV TBLRDR-1,825,000 PPY	\$0.00	D3	36%	\$0.00	\$15,201.00	\$12,949.00	\$10,697.00	\$10,697.00	\$0.00	\$0.00	\$15,201.00
5	456-011-043	DISPATCHER BATCH LV TBLRDR-3,650,000 PPY	\$0.00	D3	36%	\$0.00	\$25,191.00	\$21,459.00	\$17,727.00	\$17,727.00	\$0.00	\$0.00	\$25,191.00
5	456-011-044	DISPATCHER BATCH LV TBLRDR-9,125,000 PPY	\$0.00	D3	36%	\$0.00	\$41,850.00	\$35,650.00	\$29,450.00	\$29,450.00	\$0.00	\$0.00	\$41,850.00
5	456-011-045	DISPATCHER BCH LV TBLRDR -18,250,000 PPY	\$0.00	D3	36%	\$0.00	\$64,881.00	\$55,269.00	\$45,657.00	\$45,657.00	\$0.00	\$0.00	\$64,881.00
5	456-011-046	DISPATCHER BCH LV TBLRDR -36,500,000 PPY	\$0.00	D3	36%	\$0.00	\$107,595.00	\$91,655.00	\$75,715.00	\$75,715.00	\$0.00	\$0.00	\$107,595.00
5	456-011-047	DISPATCHER BCH LV TBLRDR -54,750,000 PPY	\$0.00	D3	36%	\$0.00	\$135,513.00	\$115,437.00	\$95,361.00	\$95,361.00	\$0.00	\$0.00	\$135,513.00
5	456-011-048	DISPATCHER BCH LV TBLRDR -91,250,000 PPY	\$0.00	D3	36%	\$0.00	\$191,349.00	\$163,001.00	\$134,653.00	\$134,653.00	\$0.00	\$0.00	\$191,349.00
5	456-011-049	DISPATCHER BATCH LV TABLEADER ULTD PPY	\$0.00	D3	36%	\$0.00	\$179,550.00	\$152,950.00	\$126,350.00	\$126,350.00	\$0.00	\$0.00	\$179,550.00
5	456-011-050	DISPATCHER BATCH LV TABLE + 365,000 PPY	\$0.00	D3	36%	\$0.00	\$6,804.00	\$5,796.00	\$4,788.00	\$4,788.00	\$0.00	\$0.00	\$6,804.00
5	456-011-051	DISPATCHER BCH LV TABLE + 1,850,000 PPY	\$0.00	D3	36%	\$0.00	\$15,714.00	\$13,386.00	\$11,058.00	\$11,058.00	\$0.00	\$0.00	\$15,714.00
5	456-011-052	DISPATCHER BCH LV TABLE + 3,650,000 PPY	\$0.00	D3	36%	\$0.00	\$18,241.20	\$15,538.80	\$12,836.40	\$12,836.40	\$0.00	\$0.00	\$18,241.20
5	456-011-053	DISPATCHER BCH LV TABLE + 9,125,000 PPY	\$0.00	D3	36%	\$0.00	\$30,229.20	\$25,750.80	\$21,272.40	\$21,272.40	\$0.00	\$0.00	\$30,229.20
5	456-011-105	EMC Documentum Export Module	\$0.00	D3	36%	\$0.00	\$2,700.00	\$2,300.00	\$1,900.00	\$1,900.00	\$0.00	\$0.00	\$2,700.00
5	456-011-113	InputAccel Compatibility Module	\$0.00	D3	36%	\$0.00	\$148.50	\$126.50	\$104.50	\$104.50	\$0.00	\$0.00	\$148.50
5	456-011-115	InScript2 - 1D & 2D Barcode Module	\$5,500.00	D3	36%	\$3,520.00	\$1,485.00	\$1,265.00	\$1,045.00	\$1,045.00	\$0.00	\$0.00	\$1,485.00
5	456-011-204	3 IMC MONITORS FOR IA SVR - 912,500 PPY	\$0.00	D3	36%	\$0.00	\$538.65	\$458.85	\$379.05	\$379.05	\$0.00	\$0.00	\$538.65
5	456-011-205	3 IMC MONITORS-IA SVR - 1,825,000 PPY	\$0.00	D3	36%	\$0.00	\$1,020.60	\$869.40	\$718.20	\$718.20	\$0.00	\$0.00	\$1,020.60
5	456-011-206	3 IMC MONITORS-IA SVR - 3,650,000 PPY	\$0.00	D3	36%	\$0.00	\$1,927.80	\$1,642.20	\$1,356.60	\$1,356.60	\$0.00	\$0.00	\$1,927.80
5	456-011-207	3 IMC MONITORS-IA SVR - 9,125,000 PPY	\$0.00	D3	36%	\$0.00	\$4,536.00	\$3,864.00	\$3,192.00	\$3,192.00	\$0.00	\$0.00	\$4,536.00
5	456-011-208	3 IMC MONITORS-IA SVR - 18,250,000 PPY	\$0.00	D3	36%	\$0.00	\$8,977.50	\$7,647.50	\$6,317.50	\$6,317.50	\$0.00	\$0.00	\$8,977.50
5	456-011-209	3 IMC MONITORS-IA SVR - 36,500,000 PPY	\$0.00	D3	36%	\$0.00	\$17,482.50	\$14,892.50	\$12,302.50	\$12,302.50	\$0.00	\$0.00	\$17,482.50
5	456-011-210	3 IMC MONITORS-IA SVR - 54,750,000 PPY	\$0.00	D3	36%	\$0.00	\$25,987.50	\$22,137.50	\$18,287.50	\$18,287.50	\$0.00	\$0.00	\$25,987.50
5	456-011-211	3 IMC MONITORS-IA SVR - UNLIMITED PPY	\$0.00	D3	36%	\$0.00	\$49,612.50	\$42,262.50	\$34,912.50	\$34,912.50	\$0.00	\$0.00	\$49,612.50
5	456-011-212	7 IMC MONITORS FOR IA SVR - 912,500 PPY	\$0.00	D3	36%	\$0.00	\$692.55	\$589.95	\$487.35	\$487.35	\$0.00	\$0.00	\$692.55
5	456-011-213	7 IMC MONITORS-IA SVR - 1,825,000 PPY	\$0.00	D3	36%	\$0.00	\$1,312.20	\$1,117.80					

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	456-011-222	12 IMC MONITORS-IA SVR - 3,650,000 PPY	\$0.00	D3	36%	\$3,029.40	\$0.00	\$3,029.40	\$2,580.60	\$2,131.80	\$0.00	\$0.00	\$3,029.40
5	456-011-223	12 IMC MONITORS-IA SVR - 9,125,000 PPY	\$0.00	D3	36%	\$7,128.00	\$0.00	\$7,128.00	\$6,072.00	\$5,016.00	\$0.00	\$0.00	\$7,128.00
5	456-011-224	12 IMC MONITORS-IA SVR - 18,250,000 PPY	\$0.00	D3	36%	\$14,107.50	\$0.00	\$14,107.50	\$12,017.50	\$9,927.50	\$0.00	\$0.00	\$14,107.50
5	456-011-225	12 IMC MONITORS-IA SVR - 36,500,000 PPY	\$0.00	D3	36%	\$27,472.50	\$0.00	\$27,472.50	\$23,402.50	\$19,332.50	\$0.00	\$0.00	\$27,472.50
5	456-011-226	12 IMC MONITORS-IA SVR - 54,750,000 PPY	\$0.00	D3	36%	\$40,837.50	\$0.00	\$40,837.50	\$34,787.50	\$28,737.50	\$0.00	\$0.00	\$40,837.50
5	456-011-227	12 IMC MONITORS-IA SVR - UNLIMITED PPY	\$0.00	D3	36%	\$77,962.50	\$0.00	\$77,962.50	\$66,412.50	\$54,862.50	\$0.00	\$0.00	\$77,962.50
5	456-011-228	IMC VOLUME PK FOR IA SVR - 365,000 PPY	\$0.00	D3	36%	\$207.90	\$0.00	\$207.90	\$177.10	\$146.30	\$0.00	\$0.00	\$207.90
5	456-011-229	IMC VOLUME PK FOR IA SVR - 1,825,000 PPY	\$0.00	D3	36%	\$992.25	\$0.00	\$992.25	\$845.25	\$698.25	\$0.00	\$0.00	\$992.25
5	456-011-230	IMC VOLUME PK FOR IA SVR - 3,650,000 PPY	\$0.00	D3	36%	\$1,956.15	\$0.00	\$1,956.15	\$1,666.35	\$1,376.55	\$0.00	\$0.00	\$1,956.15
5	456-011-231	IMC VOLUME PK FOR IA SVR - 9,125,000 PPY	\$0.00	D3	36%	\$4,583.25	\$0.00	\$4,583.25	\$3,904.25	\$3,225.25	\$0.00	\$0.00	\$4,583.25
5	456-011-232	IMC-IA SCALESVR TIER 1 (1,825,000 PPY)	\$0.00	D3	36%	\$236.25	\$0.00	\$236.25	\$201.25	\$166.25	\$0.00	\$0.00	\$236.25
5	456-011-233	IMC-IA SCALESVR TIER 2 (9,125,000 PPY)	\$0.00	D3	36%	\$472.50	\$0.00	\$472.50	\$402.50	\$332.50	\$0.00	\$0.00	\$472.50
5	456-011-234	IMC-IA SCALESVR TIER 3 (27,375,000 PPY)	\$0.00	D3	36%	\$708.75	\$0.00	\$708.75	\$603.75	\$498.75	\$0.00	\$0.00	\$708.75
5	456-011-235	IMC-IA SCALESVR TIER 4 (54,750,000 PPY)	\$0.00	D3	36%	\$945.00	\$0.00	\$945.00	\$805.00	\$665.00	\$0.00	\$0.00	\$945.00
5	456-011-236	IMC FOR IA SCALESVR TIER 5 (UNLIMITED)	\$0.00	D3	36%	\$1,417.50	\$0.00	\$1,417.50	\$1,207.50	\$997.50	\$0.00	\$0.00	\$1,417.50
5	456-011-237	IMC-IA APPLICATION DEV AND TEST SYSTEMS	\$0.00	D3	36%	\$135.00	\$0.00	\$135.00	\$115.00	\$95.00	\$0.00	\$0.00	\$135.00
5	456-011-240	IMC for InputAccel Express-1	\$0.00	D3	36%	\$94.50	\$0.00	\$94.50	\$80.50	\$66.50	\$0.00	\$0.00	\$94.50
5	456-011-241	IMC for InputAccel Express-2	\$0.00	D3	36%	\$236.25	\$0.00	\$236.25	\$201.25	\$166.25	\$0.00	\$0.00	\$236.25
5	456-011-242	IMC for InputAccel Express-3	\$0.00	D3	36%	\$351.00	\$0.00	\$351.00	\$299.00	\$247.00	\$0.00	\$0.00	\$351.00
5	456-011-243	IMC for InputAccel Express-4	\$0.00	D3	36%	\$538.65	\$0.00	\$538.65	\$458.85	\$379.05	\$0.00	\$0.00	\$538.65
5	456-011-244	IMC for InputAccel Express-5	\$0.00	D3	36%	\$1,188.00	\$0.00	\$1,188.00	\$1,012.00	\$836.00	\$0.00	\$0.00	\$1,188.00
5	456-011-301	IA SVR FOR FORMWARE ONLY (UNLIMITED PPD)	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-302	InputAccel Standard Export Bundle	\$0.00	D3	36%	\$1,350.00	\$0.00	\$1,350.00	\$1,150.00	\$950.00	\$0.00	\$0.00	\$1,350.00
5	456-011-303	INPUTACCEL STD EXPORT BUNDLE-N/C	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-304	InputAccel Values to XML Module	\$0.00	D3	36%	\$810.00	\$0.00	\$810.00	\$690.00	\$570.00	\$0.00	\$0.00	\$810.00
5	456-011-305	InputAccel ODBC Export	\$0.00	D3	36%	\$810.00	\$0.00	\$810.00	\$690.00	\$570.00	\$0.00	\$0.00	\$810.00
5	456-011-306	Microsoft Sharepoint Export for 2003	\$0.00	D3	36%	\$1,350.00	\$0.00	\$1,350.00	\$1,150.00	\$950.00	\$0.00	\$0.00	\$1,350.00
5	456-011-307	MICROSOFT SHAREPOINT EXPORT-2003-N/C	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-308	ApplicationXtender Export	\$0.00	D3	36%	\$1,350.00	\$0.00	\$1,350.00	\$1,150.00	\$950.00	\$0.00	\$0.00	\$1,350.00
5	456-011-309	ApplicationXtender Export-NoCharge	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-310	FileNET Export (IS / CS)	\$0.00	D3	36%	\$2,700.00	\$0.00	\$2,700.00	\$2,300.00	\$1,900.00	\$0.00	\$0.00	\$2,700.00
5	456-011-311	FileNET Export (IS / CS)-NoCharge	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-312	FileNET Content Manager P8 Export	\$0.00	D3	36%	\$2,700.00	\$0.00	\$2,700.00	\$2,300.00	\$1,900.00	\$0.00	\$0.00	\$2,700.00
5	456-011-313	FILENET CONTENT MGR P8 EXPORT-NOCHARGE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-383	Upgrade From N-ES-PR1 to 50 DIMC	\$0.00	D3	36%	\$1,350.00	\$0.00	\$1,350.00	\$1,150.00	\$950.00	\$0.00	\$0.00	\$1,350.00
5	456-011-384	Upgrade From N-ES-PR1 to 100 DIMC	\$0.00	D3	36%	\$3,240.00	\$0.00	\$3,240.00	\$2,760.00	\$2,280.00	\$0.00	\$0.00	\$3,240.00
5	456-011-385	Upgrade From N-ES-PR1 to 200 DIMC	\$0.00	D3	36%	\$7,290.00	\$0.00	\$7,290.00	\$6,210.00	\$5,130.00	\$0.00	\$0.00	\$7,290.00
5	456-011-386	Upgrade From N-ES-PR1 to Unlimited DIMC	\$0.00	D3	36%	\$18,090.00	\$0.00	\$18,090.00	\$15,410.00	\$12,730.00	\$0.00	\$0.00	\$18,090.00
5	456-011-387	Upgrade From N-ES-PR2 to 100 DIMC	\$0.00	D3	36%	\$1,890.00	\$0.00	\$1,890.00	\$1,610.00	\$1,330.00	\$0.00	\$0.00	\$1,890.00
5	456-011-388	Upgrade From N-ES-PR2 to 200 DIMC	\$0.00	D3	36%	\$5,940.00	\$0.00	\$5,940.00	\$5,060.00	\$4,180.00	\$0.00	\$0.00	\$5,940.00
5	456-011-389	Upgrade From N-ES-PR2 to Unlimited DIMC	\$0.00	D3	36%	\$16,740.00	\$0.00	\$16,740.00	\$14,260.00	\$11,780.00	\$0.00	\$0.00	\$16,740.00
5	456-011-390	Upgrade From N-ES-PR3 to 200 DIMC	\$0.00	D3	36%	\$4,050.00	\$0.00	\$4,050.00	\$3,450.00	\$2,850.00	\$0.00	\$0.00	\$4,050.00
5	456-011-391	Upgrade From N-ES-PR3 to Unlimited DIMC	\$0.00	D3	36%	\$14,850.00	\$0.00	\$14,850.00	\$12,650.00	\$10,450.00	\$0.00	\$0.00	\$14,850.00
5	456-011-392	Upgrade From N-ES-PR4 to Unlimited DIMC	\$0.00	D3	36%	\$10,800.00	\$0.00	\$10,800.00	\$9,200.00	\$7,600.00	\$0.00	\$0.00	\$10,800.00
5	456-011-442	KWOLGBSE RECOG OPTION-30,000 PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-443	KWOLGBSE RECOG OPTION-60,000 PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-444	KWOLGBSE RECOG OPTION-90,000 PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-445	KWOLGBSE RECOG OPTION-120,000 PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-446	KWOLGBSE RECOG OPTION-180,000 PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-447	KWOLGBSE RECOG OPTION-240,000 PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-448	KWOLGBSE RECOG OPTION-300,000 PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-449	KWOLGBSE RECOG OPTION-450,000 PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-450	KWOLGBSE RECOG OPTION-600,000 PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-451	KWOLGBSE RECOG OPTION-750,000 PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-452	KWOLGBSE RECOG OPTION-900,000 PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-453	KWOLGBSE RECOG OPTION-1,050,000 PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-454	KWOLGBSE RECOG OPTION-1,440,000 PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-455	KWOLGBSE RECOG OPTION-1,750,000 PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-456	KWOLGBSE RECOG OPTION-2,400,000 PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-457	KWOLGBSE RECOG OPTION-3,600,000 PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-458	KWOLGBSE RECOG OPTION-4,800,000 PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-459	KWOLGBSE RECOG OPTION-6,000,000 PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-460	KWOLGBSE RECOG OPTION-7,500,000 PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-461	KWOLGBSE RECOG OPTION-9,000,000 PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-462	DMR IMAGE CLASSIFIER-CLSFCNTN-365K PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-463	DMR IMAGE CLASSIFIER-CLSFCNTN-3,650K PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-464	DMR IMAGE CLASSIFIER-CLSFCNTN-9,125K PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-465	DMR IMAGE CLSIFIER-EXTCTION-365,000 PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-466	DMR IMAGE CLASSIFIER-EXTCTION-3,650K PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-467	DMR IMAGE CLASSIFIER-EXTCTION-9,125K PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-468	DMR IMG CLASSIFIER-TABLE RDG-365K PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-469	DMR Test System	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-470	ISIS Driver-Level 1 ST	\$0.00	D3	36%	\$27.00	\$0.00	\$27.00	\$23.00	\$19.00	\$0.00	\$0.00	\$27.00
5	456-011-471	ISIS Driver-Level 2 ST	\$0.00	D3	36%	\$67.50	\$0.00	\$67.50	\$57.50	\$47.50	\$0.00	\$0.00	\$67.50
5	456-011-472	ISIS Driver-Level 3 ST	\$0.00	D3	36%	\$135.00	\$0.00	\$135.00	\$115.00	\$95.00	\$0.00	\$0.00	\$135.00
5	456-011-474	PixTools EZ (5 INST) - ST	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$995.00	\$663.10	\$0.00	\$0.00	\$0.00
5	456-011-475	PixTools Distributed Imaging ST	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$995.00	\$569.05	\$0.00	\$0.00	\$0.00
5	456-011-476	PixTools IP (5 INST) - ST	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$995.00	\$568.10	\$0.00	\$0.00	\$0.00
5	456-011-477	PixTools Scan (5 INST) - ST	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$995.00	\$568.10	\$0.00	\$0.00	\$0.00
5	456-011-478	PixTools View (5 INST) - ST	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$995.00	\$568.10	\$0.00	\$0.00	\$0.00

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	456-011-479	Production QuickDriver Module	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-488	3 IMC MONITORS-MNTRG NON-EMC CAPTIVA SW	\$0.00	D3	36%	\$0.00	\$7,560.00	\$6,440.00	\$5,320.00	\$0.00	\$0.00	\$0.00	\$7,560.00
5	456-011-489	1 IMC MONITOR-MNTRG NON-EMC CAPTIVA SW	\$0.00	D3	36%	\$0.00	\$3,240.00	\$2,760.00	\$2,280.00	\$0.00	\$0.00	\$0.00	\$3,240.00
5	456-011-501	Dispatcher for IA Bundle < 45,000 PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-502	Dispatcher for IA Bundle < 135,000 PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-503	Dispatcher for IA Bundle < 1,350,000 PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-504	DISPATCHER-IA CLSFICATN < 45,000 PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-505	DISPATCHER-IA CLSFICATN < 90,000 PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-506	DISPATCHER-IA CLSFICATN < 135,000 PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-507	DISPATCHER-IA CLSFICATN < 365,000 PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-508	DISPATCHER-IA CLSFICATN < 540,000 PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-509	DISPATCHER-IA EXTRACTION < 135,000 PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-510	DISPATCHER-IA EXTRACTION < 365,000 PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-511	DISPATCHER-IA EXTRACTION < 540,000 PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-512	Extra SWT Captiva OCR/ICR/OMR Engines	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-513	Extra TOCR Engine	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-514	ABBY FN RDR 6 (1000K FLDS/MONTH/4 CPU)	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-520	DISPATCHER-IA TABLE READER < 45,000 PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-521	Dispatcher Validation Module (1 license)	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-522	DISPATCHER VALIDATION MOD (4 LICENSES)	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-569	INPUTACCEL-INVOICES V1.X - 30,000 PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-570	INPUTACCEL-INVOICES V1.X - 60,000 PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-571	INPUTACCEL-INVOICES V1.X - 90,000 PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-572	INPUTACCEL-INVOICES V1.X - 120,000 PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-573	INPUTACCEL-INVOICES V1.X - 180,000 PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-574	INPUTACCEL-INVOICES V1.X - 240,000 PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-575	INPUTACCEL-INVOICES V1.X - 300,000 PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-576	INPUTACCEL-INVOICES V1.X - 450,000 PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-577	INPUTACCEL-INVOICES V1.X - 600,000 PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-578	INPUTACCEL-INVOICES V1.X - 750,000 PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-579	INPUTACCEL-INVOICES V1.X - 900,000 PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-580	INPUTACCEL-INVOICES V1.X - 1,050,000 PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-581	INPUTACCEL-INVOICES V1.X - 1,440,000 PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-582	INPUTACCEL-INVOICES V1.X - 1,750,000 PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-583	INPUTACCEL-INVOICES V1.X - 2,400,000 PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-584	INPUTACCEL-INVOICES V1.X - 3,600,000 PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-585	INPUTACCEL-INVOICES V1.X - 4,800,000 PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-586	INPUTACCEL-INVOICES V1.X - 6,000,000 PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-587	INPUTACCEL-INVOICES V1.X - 7,500,000 PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-011-588	INPUTACCEL-INVOICES V1.X - 9,000,000 PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-100-012	INA REPLISTOR WORKGROUP	\$0.00	D3	36%	\$0.00	\$506.00	\$462.00	\$396.00	\$0.00	\$0.00	\$0.00	\$506.00
5	456-100-013	INA REPLISTOR DEPARTMENT/ENTERPRISE	\$0.00	D3	36%	\$0.00	\$920.00	\$840.00	\$720.00	\$0.00	\$0.00	\$0.00	\$920.00
5	456-100-014	INA REPLISTOR WORKGROUP VIRTUAL	\$0.00	D3	36%	\$0.00	\$1,380.00	\$1,260.00	\$1,080.00	\$0.00	\$0.00	\$0.00	\$1,380.00
5	456-100-015	INA REPLISTOR DEPARTMENT/ENTERPRISE VIRT	\$0.00	D3	36%	\$0.00	\$2,760.00	\$2,520.00	\$2,160.00	\$0.00	\$0.00	\$0.00	\$2,760.00
5	456-100-016	INA REPLISTOR WG TO DP/EN	\$0.00	D3	36%	\$0.00	\$414.00	\$378.00	\$324.00	\$0.00	\$0.00	\$0.00	\$414.00
5	456-100-017	INA REPLISTOR WG TO WG_VIRTUAL	\$0.00	D3	36%	\$0.00	\$874.00	\$798.00	\$684.00	\$0.00	\$0.00	\$0.00	\$874.00
5	456-100-018	INA REPLISTOR WG TO DP/EN_VIRTUAL	\$0.00	D3	36%	\$0.00	\$2,254.00	\$2,058.00	\$1,764.00	\$0.00	\$0.00	\$0.00	\$2,254.00
5	456-100-019	INA REPLISTOR DP/EN TO DP/EN_VIRTUAL	\$0.00	D3	36%	\$0.00	\$1,840.00	\$1,680.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$1,840.00
5	456-100-020	INA REPLISTOR WG_VIRTUAL 2 DP/EN_VIRTUAL	\$0.00	D3	36%	\$0.00	\$1,380.00	\$1,260.00	\$1,080.00	\$0.00	\$0.00	\$0.00	\$1,380.00
5	456-100-038	DATA PROTECTION ADVISOR 50 CLNTS UPGRADE	\$0.00	D3	36%	\$0.00	\$2,001.00	\$1,827.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,001.00
5	456-100-089	QuickScan Pro Level 1 (per scanner)=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$124.20	\$74.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-100-090	QuickScan Pro Level 2 (per scanner)=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$249.55	\$149.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-100-091	QuickScan Pro Level 3 (per scanner)=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$425.04	\$254.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-100-092	QuickScan Pro Production(per scanner)=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$776.02	\$464.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-100-116	DX SEARCH MODULE FOR ONE DXW SERVER=IA	\$0.00	D3	36%	\$0.00	\$2,760.00	\$2,520.00	\$2,160.00	\$0.00	\$0.00	\$0.00	\$2,760.00
5	456-100-117	DX SEARCH MOD 2-5 DXW SVR (PER SVR)=IA	\$0.00	D3	36%	\$0.00	\$1,840.00	\$1,680.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$1,840.00
5	456-100-118	DX SEARCH MOD 6-10 DXW SVR(PER SVR)=IA	\$0.00	D3	36%	\$0.00	\$1,725.00	\$1,575.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$1,725.00
5	456-100-139	DX FOR NAS - WINDOWS	\$0.00	D3	36%	\$0.00	\$1,310.77	\$1,196.79	\$1,025.82	\$0.00	\$0.00	\$0.00	\$1,310.77
5	456-100-140	DX FOR NAS - WINDOWS - CELERRA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-100-141	DX FOR NAS - WINDOWS - NETAPP	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-100-142	DX FOR NAS - WINDOWS - CENTERA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-100-143	DX FOR NAS - WINDOWS - DISK	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-100-144	DX FOR NAS - WINDOWS - TAPE/OPTICAL	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-100-145	DX FOR NAS - LINUX	\$0.00	D3	36%	\$0.00	\$1,425.77	\$1,301.79	\$1,115.82	\$0.00	\$0.00	\$0.00	\$1,425.77
5	456-100-146	DX FOR NAS - LINUX - CELERRA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-100-147	DX FOR NAS - LINUX - NETAPP	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-100-148	DX FOR NAS - LINUX - CENTERA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-100-149	DX FOR NAS - LINUX - DISK	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-100-150	DX FOR NAS - LINUX - TAPE/OPTICAL	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-100-151	DX FOR NAS - UNIX	\$0.00	D3	36%	\$0.00	\$3,541.77	\$3,233.79	\$2,771.82	\$0.00	\$0.00	\$0.00	\$3,541.77
5	456-100-152	DX FOR NAS - UNIX - CELERRA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-100-153	DX FOR NAS - UNIX - CENTERA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-100-154	DX FOR NAS - UNIX - DISK	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-100-155	DX FOR NAS - UNIX - TAPE/OPTICAL	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-100-156	HOMEBASE SERVER	\$0.00	D3	36%	\$0.00	\$3,450.00	\$3,150.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$3,450.00
5	456-100-157	HOMEBASE AGENT FOR AIX	\$0.00	D3	36%	\$0.00	\$321.77	\$293.79	\$251.82	\$0.00	\$0.00	\$0.00	\$321.77
5	456-100-158	HomeBase Agent for HP/UX	\$0.00	D3	36%	\$0.00	\$321.77	\$293.79	\$251.82	\$0.00	\$0.00	\$0.00	\$321.77
5	456-100-159	HOMEBASE AGENT FOR SOLARIS	\$0.00	D3	36%	\$0.00	\$321.77	\$293.79	\$251.82	\$0.00	\$0.00	\$0.00	\$321.77
5	456-100-160	HOMEBASE AGENT FOR WINDOWS	\$0.00	D3	36%	\$0.00	\$321.77	\$293.79	\$251.82	\$0.00	\$0.00	\$0.00	\$321.77
5	456-100-161	HOMEBASE AGENT FOR LINUX	\$0.00	D3	36%	\$0.00	\$321.77	\$293.79	\$251.82	\$0.00	\$0.00	\$0.00	\$321.77

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	456-100-162	HOMEBASE DISCOVERY AGENT FOR AIX	\$0.00	D3	36%	\$206.77	\$0.00	\$206.77	\$188.79	\$161.82	\$0.00	\$0.00	\$206.77
5	456-100-163	HomeBase Discovery Agent for HP/UX	\$0.00	D3	36%	\$0.00	\$0.00	\$206.77	\$188.79	\$161.82	\$0.00	\$0.00	\$206.77
5	456-100-164	HOMEBASE DISCOVERY AGENT FOR SOLARIS	\$0.00	D3	36%	\$0.00	\$0.00	\$206.77	\$188.79	\$161.82	\$0.00	\$0.00	\$206.77
5	456-100-165	HOMEBASE DISCOVERY AGENT FOR WINDOWS	\$0.00	D3	36%	\$0.00	\$0.00	\$206.77	\$188.79	\$161.82	\$0.00	\$0.00	\$206.77
5	456-100-166	HOMEBASE DISCOVERY AGENT FOR LINUX	\$0.00	D3	36%	\$0.00	\$0.00	\$206.77	\$188.79	\$161.82	\$0.00	\$0.00	\$206.77
5	456-100-167	HOMEBASE PC WINDOWS	\$0.00	D3	36%	\$0.00	\$0.00	\$15.87	\$14.49	\$12.42	\$0.00	\$0.00	\$15.87
5	456-100-168	HOMEBASE PROXY SERVER	\$0.00	D3	36%	\$0.00	\$0.00	\$644.00	\$588.00	\$504.00	\$0.00	\$0.00	\$644.00
5	456-100-316	PIXTOOLS FOR .NET =MA	\$3,265.00	D3	36%	\$2,089.60	\$0.00	\$750.95	\$995.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-100-330	DISPATCHER IA SCNSOFT 2D BRCD ULTD -CLNT	\$0.00	D3	36%	\$0.00	\$0.00	\$918.00	\$782.00	\$646.00	\$0.00	\$0.00	\$918.00
5	456-100-345	DISPATCHER API SCNSOFT 2D BRCD ULTD -CL	\$0.00	D3	36%	\$0.00	\$0.00	\$918.00	\$782.00	\$646.00	\$0.00	\$0.00	\$918.00
5	456-100-376	EMC CAPTIVA QSP FOR APPLICATIONXTENDER	\$0.00	D3	36%	\$0.00	\$0.00	\$189.00	\$161.00	\$0.00	\$0.00	\$0.00	\$189.00
5	456-100-387	RECORDS MANAGER FOR APPLICATIONXTENDER	\$0.00	D3	36%	\$0.00	\$0.00	\$108.00	\$92.00	\$0.00	\$0.00	\$0.00	\$108.00
5	456-100-388	APPXTENDER REPORTS MGMT BI GATEWAY=IA	\$5,000.00	D3	36%	\$3,200.00	\$1,350.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	456-100-389	APPXTENDER REPORTS MGMT AFP=IA	\$30,000.00	D3	36%	\$19,200.00	\$8,100.00	\$6,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	456-100-390	APPXTENDER REPORTS MGMT METACODE=IA	\$30,000.00	D3	36%	\$19,200.00	\$8,100.00	\$6,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	456-100-391	APPXTENDER REPORTS MGMT PCL=IA	\$30,000.00	D3	36%	\$19,200.00	\$8,100.00	\$6,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	456-100-393	VERITY K2 CLIENT - 1 CC USER	\$0.00	D3	36%	\$0.00	\$81.00	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$81.00
5	456-100-394	VERITY K2 CLIENT - 5 CC USERS	\$0.00	D3	36%	\$0.00	\$405.00	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$405.00
5	456-100-395	VERITY K2 CLIENT - 25 CC USERS	\$0.00	D3	36%	\$0.00	\$1,923.75	\$1,638.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,923.75
5	456-100-396	VERITY K2 CLIENT - 100 CC USERS	\$0.00	D3	36%	\$0.00	\$7,290.00	\$6,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,290.00
5	456-100-397	VERITY K2 CLIENT - 250 CC USERS	\$0.00	D3	36%	\$0.00	\$17,212.50	\$14,662.50	\$0.00	\$0.00	\$0.00	\$0.00	\$17,212.50
5	456-100-399	VERITY K2 CLIENT - 1000 CC USERS	\$0.00	D3	36%	\$0.00	\$60,750.00	\$51,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$60,750.00
5	456-100-400	VERITY K2 CLIENT - 2500 CC USERS	\$0.00	D3	36%	\$0.00	\$141,750.00	\$120,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$141,750.00
5	456-100-406	APPXTENDER WORKFLOW SERVER - 1 CC USERS	\$0.00	D3	36%	\$0.00	\$216.00	\$184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$216.00
5	456-100-412	APPXTENDER WORKFLOW SVR - 2500 CC USERS	\$0.00	D3	36%	\$0.00	\$270,000.00	\$230,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270,000.00
5	456-100-413	APPXTENDER WORKFLOW SVR - 5000 CC USERS	\$0.00	D3	36%	\$0.00	\$432,000.00	\$368,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$432,000.00
5	456-100-414	APPXTNDR DOCUMENT ROUTING-5 USERS	\$0.00	D3	36%	\$0.00	\$168.75	\$143.75	\$0.00	\$0.00	\$0.00	\$0.00	\$168.75
5	456-100-415	APPXTNDR DOCUMENT ROUTING-10 USERS	\$0.00	D3	36%	\$0.00	\$324.00	\$276.00	\$0.00	\$0.00	\$0.00	\$0.00	\$324.00
5	456-100-416	APPXTNDR DOCUMENT ROUTING-25 USERS	\$0.00	D3	36%	\$0.00	\$783.00	\$667.00	\$0.00	\$0.00	\$0.00	\$0.00	\$783.00
5	456-100-424	SAP FOR APPXTENDER=IA	\$0.00	D3	36%	\$0.00	\$13,500.00	\$11,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,500.00
5	456-100-425	APPXTENDER IMAGE CAPTURE SERVER =IA	\$500.00	D3	36%	\$320.00	\$135.00	\$115.00	\$0.00	\$0.00	\$0.00	\$0.00	\$135.00
5	456-100-427	APPXTENDER OCR SERVER=IA	\$0.00	D3	36%	\$0.00	\$540.00	\$460.00	\$0.00	\$0.00	\$0.00	\$0.00	\$540.00
5	456-100-428	APPX PROINDEX FULL TEXT CLNT - 1 CC USER	\$200.00	D3	36%	\$128.00	\$54.00	\$46.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54.00
5	456-100-429	APPX PROINDEX FULL TEXT CLNT - 5 CC USER	\$950.00	D3	36%	\$608.00	\$256.50	\$218.50	\$0.00	\$0.00	\$0.00	\$0.00	\$256.50
5	456-100-430	APPX PROINDEX FULL TEXT CLNT-10 CC USER	\$0.00	D3	36%	\$0.00	\$502.20	\$427.80	\$0.00	\$0.00	\$0.00	\$0.00	\$502.20
5	456-100-431	APPX PROINDEX FULL TEXT CLNT-25 CC USER	\$4,500.00	D3	36%	\$2,880.00	\$1,215.00	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,215.00
5	456-100-432	APPX PROINDEX FULL TEXT CLNT-50 CC USER	\$0.00	D3	36%	\$0.00	\$2,376.00	\$2,024.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,376.00
5	456-100-433	APPX PROINDEX FULL TEXT CLNT-75 CC USER	\$0.00	D3	36%	\$0.00	\$3,483.00	\$2,967.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,483.00
5	456-100-434	APPX PROINDEX FULL TEXT CLNT-100 CC USER	\$17,000.00	D3	36%	\$10,880.00	\$4,590.00	\$3,910.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,590.00
5	456-100-435	APPX PROINDEX FULL TEXT CLNT-250 CC USER	\$40,000.00	D3	36%	\$25,600.00	\$10,800.00	\$9,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,800.00
5	456-100-436	RECORDS MGR-APPXTENDER DEVELOPER LICENSE	\$0.00	D3	36%	\$0.00	\$675.00	\$575.00	\$0.00	\$0.00	\$0.00	\$0.00	\$675.00
5	456-100-437	ADDITIONAL RECORDS MGR ADMIN CLIENT CONN	\$0.00	D3	36%	\$0.00	\$675.00	\$575.00	\$0.00	\$0.00	\$0.00	\$0.00	\$675.00
5	456-100-449	APPX WEB ACCESS .NET PAL - 10000 USERS	\$0.00	D3	36%	\$0.00	\$405,000.00	\$345,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$405,000.00
5	456-100-450	APPX WEB ACCESS .NET PAL - 25000 USERS	\$0.00	D3	36%	\$0.00	\$945,000.00	\$805,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$945,000.00
5	456-100-452	APPXTENDER WORKFLOW SERVER	\$0.00	D3	36%	\$0.00	\$2,700.00	\$2,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	456-100-453	APPXTENDER WORKFLOW PROCESS BUILDER	\$0.00	D3	36%	\$0.00	\$1,350.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	456-100-485	HOMEBASE SE	\$0.00	D3	36%	\$0.00	\$919.77	\$839.79	\$719.82	\$0.00	\$0.00	\$0.00	\$919.77
5	456-100-493	DX FOR NAS - WINDOWS - DEDUPE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-100-494	DX FOR NAS - LINUX - DEDUPE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-100-495	DX FOR NAS - UNIX - DEDUPE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-100-496	VERITY K2 SERVER	\$0.00	D3	36%	\$0.00	\$1,080.00	\$920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,080.00
5	456-100-497	APPXTENDER PROINDEX FULL TEXT SERVER	\$3,000.00	D3	36%	\$1,920.00	\$810.00	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$810.00
5	456-100-581	DX WIN CAP UPGR FROM 0.1 TB TO 0.5 TB	\$0.00	D3	36%	\$0.00	\$391.00	\$357.00	\$306.00	\$0.00	\$0.00	\$0.00	\$391.00
5	456-100-582	DX WIN CAP UPGR FROM 0.5 TB TO 1 TB	\$0.00	D3	36%	\$0.00	\$437.00	\$399.00	\$342.00	\$0.00	\$0.00	\$0.00	\$437.00
5	456-100-583	DX WIN CAP UPGR FROM 1 TB TO 2 TB	\$0.00	D3	36%	\$0.00	\$828.00	\$756.00	\$648.00	\$0.00	\$0.00	\$0.00	\$828.00
5	456-100-584	DX WIN CAP UPGR FROM 2 TB TO 5 TB	\$0.00	D3	36%	\$0.00	\$2,277.00	\$2,079.00	\$1,782.00	\$0.00	\$0.00	\$0.00	\$2,277.00
5	456-100-585	DX WIN CAP UPGR FROM 5 TB TO 10 TB	\$0.00	D3	36%	\$0.00	\$3,312.00	\$3,024.00	\$2,592.00	\$0.00	\$0.00	\$0.00	\$3,312.00
5	456-100-586	DX WIN CAP UPGR FROM 10 TB TO 15 TB	\$0.00	D3	36%	\$0.00	\$1,932.00	\$1,764.00	\$1,512.00	\$0.00	\$0.00	\$0.00	\$1,932.00
5	456-100-587	DX WIN CAP UPGR FROM 15 TB TO 20 TB	\$0.00	D3	36%	\$0.00	\$1,196.00	\$1,092.00	\$936.00	\$0.00	\$0.00	\$0.00	\$1,196.00
5	456-100-588	DX WIN CAP UPGR FROM 20 TB TO 32 TB	\$0.00	D3	36%	\$0.00	\$2,070.00	\$1,890.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$2,070.00
5	456-100-589	DX WIN CAP UPGR FROM 32 TB TO 64 TB	\$0.00	D3	36%	\$0.00	\$3,450.00	\$3,150.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$3,450.00
5	456-100-590	DX WIN CAP UPGR FROM 64 TB TO 100 TB	\$0.00	D3	36%	\$0.00	\$2,300.00	\$2,100.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$2,300.00
5	456-100-598	DX FOR UXLX CAP UPGR FROM 1 TB TO 2 TB	\$0.00	D3	36%	\$0.00	\$1,472.00	\$1,344.00	\$1,152.00	\$0.00	\$0.00	\$0.00	\$1,472.00
5	456-100-599	DX FOR UXLX CAP UPGR FROM 2 TB TO 5 TB	\$0.00	D3	36%	\$0.00	\$3,519.00	\$3,213.00	\$2,754.00	\$0.00	\$0.00	\$0.00	\$3,519.00
5	456-100-600	DX FOR UXLX CAP UPGR FROM 5 TB TO 10 TB	\$0.00	D3	36%	\$0.00	\$4,577.00	\$4,179.00	\$3,582.00	\$0.00	\$0.00	\$0.00	\$4,577.00
5	456-100-601	DX FOR UXLX CAP UPGR FROM 10TB TO 15TB	\$0.00	D3	36%	\$0.00	\$2,369.00	\$2,163.00	\$1,854.00	\$0.00	\$0.00	\$0.00	\$2,369.00
5	456-100-602	DX FOR UXLX CAP UPGR FROM 15TB TO 20TB	\$0.00	D3	36%	\$0.00	\$1,472.00	\$1,344.00	\$1,152.00	\$0.00	\$0.00	\$0.00	\$1,472.00
5	456-100-603	DX FOR UXLX CAP UPGR FROM 20TB TO 32TB	\$0.00	D3	36%	\$0.00	\$2,622.00	\$2,394.00	\$2,052.00	\$0.00	\$0.00	\$0.00	\$2,622.00
5	456-100-604	DX FOR UXLX CAP UPGR FROM 32TB TO 64TB	\$0.00	D3	36%	\$0.00	\$4,623.00	\$4,221.00	\$3,618.00	\$0.00	\$0.00	\$0.00	\$4,623.00
5	456-100-605	DX FOR UXLX CAP UPGR FROM 64TB TO 100TB	\$0.00	D3	36%	\$0.00	\$3,703.00	\$3,381.00	\$2,898.00	\$0.00	\$0.00	\$0.00	\$3,703.00
5	456-100-607	DATA PROTECTION ADVISOR 0-50 CLNTS UPG	\$0.00	D3	36%	\$0.00	\$2,001.00	\$1,827.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,001.00
5	456-100-608	Data Protection Advisor UP TO 50 CLIENTS	\$0.00	D3	36%	\$0.00	\$2,001.00	\$1,827.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,001.00
5	456-100-609	DATA PROTECTION ADVISOR 0- 100 CLIENTS	\$0.00	D3	36%	\$0.00	\$3,997.40	\$3,649.80	\$0.00	\$0.00	\$0.00	\$0.00	\$3,997.40
5	456-100-610	DATA PROTECTION ADVISOR 0- 250 CLIENTS	\$0.00	D3	36%	\$0.00	\$9,993.50	\$9,124.50	\$0.00	\$0.00	\$0.00	\$0.00	\$9,993.50
5	456-100-611	DATA PROTECTION ADVISOR 0- 500 CLIENTS	\$0.00	D3	36%	\$0.00	\$18,823.20	\$17,186.40	\$0.00	\$0.00	\$0.00	\$0.00	\$18,823.20
5	456-100-612	DATA PROTECTION ADVISOR 0- 800 CLIENTS	\$0.00	D3	36%	\$0.00	\$27,600.00	\$25,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27,600.00
5	456-100-613	DATA PROTECTION ADVISOR 800+ CLNTS(EACH)	\$0.00	D3	36%	\$0.00	\$34.50	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$34.50
5	456-100-634	HOMEBASE SE NC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-100-636	INA REPLISTOR AX4 VIRT WKGRP 2 ESX SVRS	\$0.00	D3	36%	\$0.00	\$920.00	\$840.00	\$720.00	\$0.00	\$0.00	\$0.00	\$920.00
5	456-100-645	CERNER MMF LICENSE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	456-100-647	HomeBase SE Base Package	\$0.00	D3	36%	\$805.00	\$0.00	\$805.00	\$735.00	\$630.00	\$0.00	\$0.00	\$805.00
5	456-100-648	HOMEBASE BMR ADDITIONAL AIX AGENT	\$0.00	D3	36%	\$0.00	\$0.00	\$46.00	\$42.00	\$36.00	\$0.00	\$0.00	\$46.00
5	456-100-649	HOMEBASE BMR ADDITIONAL HP/UX AGENT	\$0.00	D3	36%	\$0.00	\$0.00	\$46.00	\$42.00	\$36.00	\$0.00	\$0.00	\$46.00
5	456-100-650	HOMEBASE BMR ADDITIONAL SOLARIS AGENT	\$0.00	D3	36%	\$0.00	\$0.00	\$46.00	\$42.00	\$36.00	\$0.00	\$0.00	\$46.00
5	456-100-651	HOMEBASE BMR ADDITIONAL WINDOWS AGENT	\$0.00	D3	36%	\$0.00	\$0.00	\$46.00	\$42.00	\$36.00	\$0.00	\$0.00	\$46.00
5	456-100-652	HOMEBASE BMR ADDITIONAL SERVER	\$0.00	D3	36%	\$0.00	\$0.00	\$345.00	\$315.00	\$270.00	\$0.00	\$0.00	\$345.00
5	456-100-653	HOMEBASE BMR ADDITIONAL LINUX AGENT	\$0.00	D3	36%	\$0.00	\$0.00	\$46.00	\$42.00	\$36.00	\$0.00	\$0.00	\$46.00
5	456-100-654	AUTOSTART MOD FOR SQL2005 and 2008	\$0.00	D3	36%	\$0.00	\$0.00	\$621.00	\$567.00	\$486.00	\$0.00	\$0.00	\$621.00
5	456-100-662	HOMEBASE SE FS	\$0.00	D3	36%	\$0.00	\$0.00	\$343.85	\$313.95	\$269.10	\$0.00	\$0.00	\$343.85
5	456-100-663	DPA: single disk array	\$0.00	D3	36%	\$0.00	\$0.00	\$1,725.00	\$1,575.00	\$0.00	\$0.00	\$0.00	\$1,725.00
5	456-100-665	DPA: SINGLE DB SERVER	\$0.00	D3	36%	\$0.00	\$0.00	\$460.00	\$420.00	\$0.00	\$0.00	\$0.00	\$460.00
5	456-100-670	HOMEBASE SERVER FOR ESR	\$0.00	D3	36%	\$0.00	\$0.00	\$1,150.00	\$1,050.00	\$900.00	\$0.00	\$0.00	\$1,150.00
5	456-100-671	HOMEBASE PROXY SERVER FOR ESR	\$0.00	D3	36%	\$0.00	\$0.00	\$228.85	\$208.95	\$179.10	\$0.00	\$0.00	\$228.85
5	456-100-672	HB CLIENT: 1 CLIENT (IBM-SUNGARD ONLY)	\$0.00	D3	36%	\$0.00	\$0.00	\$34.50	\$31.50	\$27.00	\$0.00	\$0.00	\$34.50
5	456-100-673	HOMEBASE SERVER RECOVERY CLIENT QTY 5	\$0.00	D3	36%	\$0.00	\$0.00	\$391.00	\$357.00	\$306.00	\$0.00	\$0.00	\$391.00
5	456-100-674	HOMEBASE SERVER RECOVERY CLIENT QTY 25	\$0.00	D3	36%	\$0.00	\$0.00	\$1,955.00	\$1,785.00	\$1,530.00	\$0.00	\$0.00	\$1,955.00
5	456-100-675	HOMEBASE SERVER RECOVERY CLIENT QTY 100	\$0.00	D3	36%	\$0.00	\$0.00	\$7,820.00	\$7,140.00	\$6,120.00	\$0.00	\$0.00	\$7,820.00
5	456-100-677	APPXTNDR REGISTRATION ASSISTANT-1 USER	\$0.00	D3	36%	\$0.00	\$0.00	\$270.00	\$230.00	\$0.00	\$0.00	\$0.00	\$270.00
5	456-100-678	APPXTNDR REGISTRATION ASSISTANT-5 USER	\$0.00	D3	36%	\$0.00	\$0.00	\$1,215.00	\$1,035.00	\$0.00	\$0.00	\$0.00	\$1,215.00
5	456-100-679	APPXTNDR REGISTRATION ASSISTANT-25 USER	\$0.00	D3	36%	\$0.00	\$0.00	\$5,062.50	\$4,312.50	\$0.00	\$0.00	\$0.00	\$5,062.50
5	456-100-681	DISPATCHER CHK RDG US, 1.5M PPY PER CLNT	\$0.00	D3	36%	\$0.00	\$0.00	\$4,590.00	\$3,910.00	\$3,230.00	\$0.00	\$0.00	\$4,590.00
5	456-100-682	DISPATCHER CHK RDG US, 2.5M PPY PER CLNT	\$0.00	D3	36%	\$0.00	\$0.00	\$7,290.00	\$6,210.00	\$5,130.00	\$0.00	\$0.00	\$7,290.00
5	456-100-683	DISPATCHER CHK RDG US, 5M PPY PER CLNT	\$0.00	D3	36%	\$0.00	\$0.00	\$14,310.00	\$12,190.00	\$10,070.00	\$0.00	\$0.00	\$14,310.00
5	456-100-684	DISPATCHER CHK RDG US, 10M PPY PER CLNT	\$0.00	D3	36%	\$0.00	\$0.00	\$28,890.00	\$24,610.00	\$20,330.00	\$0.00	\$0.00	\$28,890.00
5	456-100-686	DISPATCHER CHK RDG FR, 1.5M PPY PER CLNT	\$0.00	D3	36%	\$0.00	\$0.00	\$4,590.00	\$3,910.00	\$3,230.00	\$0.00	\$0.00	\$4,590.00
5	456-100-687	DISPATCHER CHK RDG FR, 2.5M PPY PER CLNT	\$0.00	D3	36%	\$0.00	\$0.00	\$7,290.00	\$6,210.00	\$5,130.00	\$0.00	\$0.00	\$7,290.00
5	456-100-688	DISPATCHER CHK RDG FR, 5M PPY PER CLNT	\$0.00	D3	36%	\$0.00	\$0.00	\$14,310.00	\$12,190.00	\$10,070.00	\$0.00	\$0.00	\$14,310.00
5	456-100-689	DISPATCHER CHK RDG FR, 10M PPY PER CLNT	\$0.00	D3	36%	\$0.00	\$0.00	\$28,890.00	\$24,610.00	\$20,330.00	\$0.00	\$0.00	\$28,890.00
5	456-100-708	AUTOSTART MOD FOR ORA LINUX	\$0.00	D3	36%	\$0.00	\$0.00	\$614.10	\$560.70	\$480.60	\$0.00	\$0.00	\$614.10
5	456-100-709	AUTOSTART MOD FOR EXCH2K7	\$0.00	D3	36%	\$0.00	\$0.00	\$621.00	\$567.00	\$486.00	\$0.00	\$0.00	\$621.00
5	456-100-735	3 IMC MONITORS - BASE SERVER	\$0.00	D3	36%	\$0.00	\$0.00	\$1,350.00	\$1,150.00	\$950.00	\$0.00	\$0.00	\$1,350.00
5	456-100-736	IMC MONITOR VOLUME PACK - + 100K PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$135.00	\$115.00	\$95.00	\$0.00	\$0.00	\$135.00
5	456-100-737	IMC MONITOR VOLUME PACK - + 1M PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$1,080.00	\$920.00	\$760.00	\$0.00	\$0.00	\$1,080.00
5	456-100-738	IMC MONITOR VOLUME PACK - + 10M PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$7,560.00	\$6,440.00	\$5,320.00	\$0.00	\$0.00	\$7,560.00
5	456-100-749	MICROSOFT SHAREPOINT 2007 EXPORT - NC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-100-751	EMC APPLICATIONXTENDER EXPORT - NC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-100-755	FILENET P8 CONTENT MANAGER EXPORT - NC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-100-757	IBM CM ADVANCED FOR MULTIPLATFORM - NC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-100-765	GLOBAL360 (EISTREAM SW NT) - NC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-100-767	EMC DOCUMENTUM EXPORT - NC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-100-769	OPENTXT LIVELINK ADV EXPORT(V9-PRIOR)-NC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-100-773	SAP ARCHIVE EXPORT AND CONNECT - NC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-186	INPUTACCEL 5.X HANDPRINTOMR RECOG-CLTP	\$0.00	D3	36%	\$0.00	\$0.00	\$648.00	\$552.00	\$456.00	\$0.00	\$0.00	\$648.00
5	456-101-192	INPUTACCEL STANDARD SVR TEST/DEV SYSTEM	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-193	INPUTACCEL ENT SVR-TEST/DEV SYSTEM	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-194	INPUTACCELSTD TO ENTERPRISE SVR UGRADE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-254	STANDALONE DPA LICENSE FOR DISK LIBRARY	\$0.00	D3	36%	\$0.00	\$0.00	\$63.00	\$54.00	\$0.00	\$0.00	\$0.00	\$63.00
5	456-101-268	HOMEBASE FOR ESR: AIX/SOLARIS-20 CLIENTS	\$0.00	D3	36%	\$0.00	\$0.00	\$690.00	\$630.00	\$540.00	\$0.00	\$0.00	\$690.00
5	456-101-269	HOMEBASE FOR ESR:WINDOWS-20 CLIENTS	\$0.00	D3	36%	\$0.00	\$0.00	\$690.00	\$630.00	\$540.00	\$0.00	\$0.00	\$690.00
5	456-101-270	HOMEBASE FOR ESR:REDHAT-LINUX-20 CLIENTS	\$0.00	D3	36%	\$0.00	\$0.00	\$690.00	\$630.00	\$540.00	\$0.00	\$0.00	\$690.00
5	456-101-271	PROMO: DPA 1TB AVAMAR CAP	\$0.00	D3	36%	\$0.00	\$0.00	\$228.85	\$208.95	\$0.00	\$0.00	\$0.00	\$228.85
5	456-101-298	INPUTACCEL STANDARD SVR-1M PPY-BDL ONLY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-299	INPUTACCEL SCNPLUS MOD (STD)-BDL ONLY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-510	INPUTACCEL ATTENDED CLIENT - BDL ONLY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-512	INPUTACCEL REPORTS - BDL ONLY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-513	DISPATCHER-IA BUNDLE +1M PPY - BDL ONLY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-520	XPRESSION ENTERPRISE SRVR ADD 2 CORES=IA	\$90,000.00	D3	36%	\$57,600.00	\$24,300.00	\$20,700.00	\$20,700.00	\$17,100.00	\$0.00	\$0.00	\$24,300.00
5	456-101-525	XDESIGN CLIENT=UA	\$7,500.00	D3	36%	\$4,800.00	\$2,025.00	\$1,725.00	\$1,725.00	\$1,425.00	\$0.00	\$0.00	\$2,025.00
5	456-101-526	XPRESSO FOR WORD CLIENT=UA	\$7,500.00	D3	36%	\$4,800.00	\$2,025.00	\$1,725.00	\$1,725.00	\$1,425.00	\$0.00	\$0.00	\$2,025.00
5	456-101-529	XPRESSO FOR INDESIGN CLIENT=UA	\$7,500.00	D3	36%	\$4,800.00	\$2,025.00	\$1,725.00	\$1,725.00	\$1,425.00	\$0.00	\$0.00	\$2,025.00
5	456-101-530	XPRESSO FOR DREAMWEAVER CLIENT=UA	\$7,500.00	D3	36%	\$4,800.00	\$2,025.00	\$1,725.00	\$1,725.00	\$1,425.00	\$0.00	\$0.00	\$2,025.00
5	456-101-531	XPRESSO SERVER ADAPTER=IA	\$15,000.00	D3	36%	\$9,600.00	\$4,050.00	\$3,450.00	\$2,850.00	\$0.00	\$0.00	\$4,050.00	
5	456-101-532	XPRESSION COMPUSSET ENABLEMENT=IA	\$25,000.00	D3	36%	\$16,000.00	\$6,750.00	\$5,750.00	\$4,750.00	\$0.00	\$0.00	\$6,750.00	
5	456-101-533	COMPUSSET AFP B-W EMITTER	\$0.00	D3	36%	\$0.00	\$2,700.00	\$2,300.00	\$1,900.00	\$0.00	\$0.00	\$2,700.00	
5	456-101-534	COMPUSSET CCF EMITTER	\$0.00	D3	36%	\$0.00	\$4,050.00	\$3,450.00	\$2,850.00	\$0.00	\$0.00	\$4,050.00	
5	456-101-535	COMPUSSET COLOR COMPUSSET	\$0.00	D3	36%	\$0.00	\$2,700.00	\$2,300.00	\$1,900.00	\$0.00	\$0.00	\$2,700.00	
5	456-101-536	COMPUSSET SERVER MAINFRAME ADD 500 MIPS	\$0.00	D3	36%	\$0.00	\$16,200.00	\$13,800.00	\$11,400.00	\$0.00	\$0.00	\$16,200.00	
5	456-101-537	XPRESSION COMPUSSET BRIDGE=IA	\$200,000.00	D3	36%	\$128,000.00	\$54,000.00	\$46,000.00	\$38,000.00	\$0.00	\$0.00	\$54,000.00	
5	456-101-538	COMPUSSET SERVER WINDOWS-UNIX ADD CPU	\$0.00	D3	36%	\$0.00	\$8,100.00	\$6,900.00	\$5,700.00	\$0.00	\$0.00	\$8,100.00	
5	456-101-539	XPRESSION COMPUSSET BRIDGE DEV-TEST=IA	\$80,000.00	D3	36%	\$51,200.00	\$21,600.00	\$18,400.00	\$15,200.00	\$0.00	\$0.00	\$21,600.00	
5	456-101-540	COMPUSSET METACODE B-W EMITTER	\$0.00	D3	36%	\$0.00	\$4,050.00	\$3,450.00	\$2,850.00	\$0.00	\$0.00	\$4,050.00	
5	456-101-541	COMPUSSET OUTPUT PROCESSING	\$0.00	D3	36%	\$0.00	\$10,800.00	\$9,200.00	\$7,600.00	\$0.00	\$0.00	\$10,800.00	
5	456-101-542	COMPUSSET PCL B-W EMITTER	\$0.00	D3	36%	\$0.00	\$2,700.00	\$2,300.00	\$1,900.00	\$0.00	\$0.00	\$2,700.00	
5	456-101-543	COMPUSSET PDF COLOR EMITTER	\$0.00	D3	36%	\$0.00	\$5,400.00	\$4,600.00	\$3,800.00	\$0.00	\$0.00	\$5,400.00	
5	456-101-544	COMPUSSET POSTSCRIPT COLOR EMITTER	\$0.00	D3	36%	\$0.00	\$4,050.00	\$3,450.00	\$2,850.00	\$0.00	\$0.00	\$4,050.00	
5	456-101-545	COMPUSSET VIPP EMITTER	\$0.00	D3	36%	\$0.00	\$4,050.00	\$3,450.00	\$2,850.00	\$0.00	\$0.00	\$4,050.00	
5	456-101-546	COMPUSSET AFP COLOR EMITTER	\$0.00	D3	36%	\$0.00	\$4,050.00	\$3,450.00	\$2,850.00	\$0.00	\$0.00	\$4,050.00	
5	456-101-547	COMPUSSET CALLABLE COMPUSSET	\$0.00	D3	36%	\$0.00	\$5,400.00	\$4,600.00	\$3,800.00	\$0.00	\$0.00	\$5,400.00	
5	456-101-548	COMPUSSET COMPUSERIES II	\$0.00	D3	36%	\$0.00	\$1,350.00	\$1,150.00	\$950.00	\$0.00	\$0.00	\$1,350.00	
5	456-101-549	COMPUSSET COMPUIVIEW NAVIGATOR V2	\$0.00	D3	36%	\$0.00	\$135.00	\$115.00	\$95.00	\$0.00	\$0.00	\$135.00	

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-101-550	COMPUSSET POSTSCRIPT B-W EMITTER	\$0.00	D3	36%	\$0.00	\$2,700.00	\$2,300.00	\$1,900.00	\$0.00	\$0.00	\$2,700.00
5	456-101-551	COMPUSSET VPS EMITTER	\$0.00	D3	36%	\$0.00	\$4,050.00	\$3,450.00	\$2,850.00	\$0.00	\$0.00	\$4,050.00
5	456-101-552	DLS BATCH	\$0.00	D3	36%	\$0.00	\$10,800.00	\$9,200.00	\$7,600.00	\$0.00	\$0.00	\$10,800.00
5	456-101-553	DLS CLIENT	\$0.00	D3	36%	\$0.00	\$1,350.00	\$1,150.00	\$950.00	\$0.00	\$0.00	\$1,350.00
5	456-101-554	XPRESSO SERVER ADAPTER DEV-TEST=IA	\$6,000.00	D3	36%	\$3,840.00	\$1,620.00	\$1,380.00	\$1,140.00	\$0.00	\$0.00	\$1,620.00
5	456-101-555	XPRESSO SERVER ADAPTER RECOVERY=IA	\$3,000.00	D3	36%	\$1,920.00	\$810.00	\$690.00	\$570.00	\$0.00	\$0.00	\$810.00
5	456-101-556	DLS SERVER WINDOWS ADD CPU	\$0.00	D3	36%	\$0.00	\$10,800.00	\$9,200.00	\$7,600.00	\$0.00	\$0.00	\$10,800.00
5	456-101-557	DLS SERVER MAINFRAME ADD 500 MIPS	\$0.00	D3	36%	\$0.00	\$21,600.00	\$18,400.00	\$15,200.00	\$0.00	\$0.00	\$21,600.00
5	456-101-558	DLS ECOR	\$0.00	D3	36%	\$0.00	\$13,500.00	\$11,500.00	\$9,500.00	\$0.00	\$0.00	\$13,500.00
5	456-101-559	DLS COM	\$0.00	D3	36%	\$0.00	\$8,100.00	\$6,900.00	\$5,700.00	\$0.00	\$0.00	\$8,100.00
5	456-101-560	XPRESSION COMPUSSET ENABLEMNT DEV-TEST=IA	\$10,000.00	D3	36%	\$6,400.00	\$2,700.00	\$2,300.00	\$1,900.00	\$0.00	\$0.00	\$2,700.00
5	456-101-561	XPRESSION COMPUSSET ENABLEMNT RECOVERY=IA	\$5,000.00	D3	36%	\$3,200.00	\$1,350.00	\$1,150.00	\$950.00	\$0.00	\$0.00	\$1,350.00
5	456-101-562	DLS EXPRESS CLIENT	\$0.00	D3	36%	\$0.00	\$337.50	\$287.50	\$237.50	\$0.00	\$0.00	\$337.50
5	456-101-563	DLS EXPRESS COM	\$0.00	D3	36%	\$0.00	\$4,050.00	\$3,450.00	\$2,850.00	\$0.00	\$0.00	\$4,050.00
5	456-101-566	XPRESSION COMPUSSET BRIDGE RECOVERY=IA	\$40,000.00	D3	36%	\$25,600.00	\$10,800.00	\$9,200.00	\$7,600.00	\$0.00	\$0.00	\$10,800.00
5	456-101-582	XPRESSIONS USER=UA	\$7,500.00	D3	36%	\$4,800.00	\$2,025.00	\$1,725.00	\$1,425.00	\$0.00	\$0.00	\$2,025.00
5	456-101-583	XPRESSIONS UI SERVER=IA	\$100,000.00	D3	36%	\$64,000.00	\$27,000.00	\$23,000.00	\$19,000.00	\$0.00	\$0.00	\$27,000.00
5	456-101-598	DPA SINGLE-USE ASSMNT LIC-ALL OPT-30 DYS	\$0.00	D3	36%	\$0.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-101-599	DPA MULTI-USE ASSMNT LIC-ALL OPT-12 MOS	\$0.00	D3	36%	\$0.00	\$6,900.00	\$6,300.00	\$0.00	\$0.00	\$0.00	\$6,900.00
5	456-101-600	PPATH COUNT OF HYPER-V HOSTS=IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-620	RM for SnapView on Windows License	\$0.00	D3	36%	\$0.00	\$920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$920.00
5	456-101-621	RM for SnapView on Linux License	\$0.00	D3	36%	\$0.00	\$920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$920.00
5	456-101-622	RM for SnapView on Unix License	\$0.00	D3	36%	\$0.00	\$1,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,380.00
5	456-101-623	RM for TimeFinder on Windows License	\$0.00	D3	36%	\$0.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-101-624	RM for TimeFinder on Linux License	\$0.00	D3	36%	\$0.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-101-625	RM for TimeFinder on Unix License	\$0.00	D3	36%	\$0.00	\$1,840.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,840.00
5	456-101-628	RM Server License=IA	\$0.00	D3	36%	\$0.00	\$390.77	\$0.00	\$0.00	\$0.00	\$0.00	\$390.77
5	456-101-629	RM for SANCopy on Windows License	\$0.00	D3	36%	\$0.00	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$690.00
5	456-101-630	RM for SANCopy on Linux License	\$0.00	D3	36%	\$0.00	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$690.00
5	456-101-631	RM for SANCopy on Unix License	\$0.00	D3	36%	\$0.00	\$920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$920.00
5	456-101-632	RM for iSCSI Celerra on Windows 2 Licens	\$0.00	D3	36%	\$0.00	\$1,242.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,242.00
5	456-101-663	RM for RecoverPoint Windows	\$0.00	D3	36%	\$0.00	\$920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$920.00
5	456-101-664	RM VMWARE Proxy Host License=IA	\$0.00	D3	36%	\$0.00	\$2,443.75	\$0.00	\$0.00	\$0.00	\$0.00	\$2,443.75
5	456-101-666	RM Agent License=ID	\$0.00	D3	36%	\$0.00	\$859.97	\$0.00	\$0.00	\$0.00	\$0.00	\$859.97
5	456-101-667	RM Agent License 15 + hosts	\$0.00	D3	36%	\$0.00	\$664.47	\$0.00	\$0.00	\$0.00	\$0.00	\$664.47
5	456-101-782	DPA: RA 1TB RECOVERPOINT CAPACITY	\$0.00	D3	36%	\$0.00	\$184.00	\$168.00	\$0.00	\$0.00	\$0.00	\$184.00
5	456-101-783	DPA: 1TB RECOVERPOINT SE CAPACITY	\$0.00	D3	36%	\$0.00	\$112.70	\$102.90	\$0.00	\$0.00	\$0.00	\$112.70
5	456-101-784	DPA: RA FOR CLARIION CX-120	\$0.00	D3	36%	\$0.00	\$420.90	\$384.30	\$0.00	\$0.00	\$0.00	\$420.90
5	456-101-785	DPA: RA FOR CLARIION CX-240	\$0.00	D3	36%	\$0.00	\$970.60	\$886.20	\$0.00	\$0.00	\$0.00	\$970.60
5	456-101-787	DPA: RA FOR CLARIION CX-960	\$0.00	D3	36%	\$0.00	\$3,880.10	\$3,542.70	\$0.00	\$0.00	\$0.00	\$3,880.10
5	456-101-788	DPA: REPLICATION ANALYSIS BASE SERVER	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-789	DPA: RA 1TB(0-14TB) RAW HI PERF	\$0.00	D3	36%	\$0.00	\$158.70	\$144.90	\$0.00	\$0.00	\$0.00	\$158.70
5	456-101-790	DPA: RA 1TB (15-25TB) RAW HI PERF	\$0.00	D3	36%	\$0.00	\$149.50	\$136.50	\$0.00	\$0.00	\$0.00	\$149.50
5	456-101-791	DPA: RA 1TB (26-40TB) HI PERF	\$0.00	D3	36%	\$0.00	\$132.25	\$120.75	\$0.00	\$0.00	\$0.00	\$132.25
5	456-101-792	DPA: RA 1TB (41-60TB) HI PERF	\$0.00	D3	36%	\$0.00	\$119.60	\$109.20	\$0.00	\$0.00	\$0.00	\$119.60
5	456-101-793	DPA: RA 1TB(61-100TB) HI PERF	\$0.00	D3	36%	\$0.00	\$109.25	\$99.75	\$0.00	\$0.00	\$0.00	\$109.25
5	456-101-794	DPA: RA 1TB(101-150TB) HI PERF	\$0.00	D3	36%	\$0.00	\$97.75	\$89.25	\$0.00	\$0.00	\$0.00	\$97.75
5	456-101-795	DPA: RA 1TB(151-250TB) HI PERF	\$0.00	D3	36%	\$0.00	\$85.10	\$77.70	\$0.00	\$0.00	\$0.00	\$85.10
5	456-101-796	DPA: RA 1TB(251-400TB) HI PERF	\$0.00	D3	36%	\$0.00	\$73.60	\$67.20	\$0.00	\$0.00	\$0.00	\$73.60
5	456-101-797	DPA: RA 1TB (401-600TB) HI PERF	\$0.00	D3	36%	\$0.00	\$63.25	\$57.75	\$0.00	\$0.00	\$0.00	\$63.25
5	456-101-798	DPA: RA 1TB (601-1000TB) HI PERF	\$0.00	D3	36%	\$0.00	\$54.05	\$49.35	\$0.00	\$0.00	\$0.00	\$54.05
5	456-101-799	DPA: RA 1TB (1001TB OR MORE) HI PERF	\$0.00	D3	36%	\$0.00	\$47.15	\$43.05	\$0.00	\$0.00	\$0.00	\$47.15
5	456-101-800	ILF XPRESSION ENTERPRISE SRVR ADD 2 CORE	\$0.00	D3	36%	\$0.00	\$12,150.00	\$10,350.00	\$8,550.00	\$0.00	\$0.00	\$12,150.00
5	456-101-801	INIT LIC FEE XRESPONSE SERVER	\$0.00	D3	36%	\$0.00	\$3,375.00	\$2,875.00	\$2,375.00	\$0.00	\$0.00	\$3,375.00
5	456-101-802	INIT LIC FEE XRESPONSE SERVER DEV-TEST	\$0.00	D3	36%	\$0.00	\$1,350.00	\$1,150.00	\$950.00	\$0.00	\$0.00	\$1,350.00
5	456-101-803	INIT LIC FEE XRESPONSE SERVER RECOVERY	\$0.00	D3	36%	\$0.00	\$675.00	\$575.00	\$475.00	\$0.00	\$0.00	\$675.00
5	456-101-804	INIT LIC FEE XRESPONSE USER	\$0.00	D3	36%	\$0.00	\$81.00	\$69.00	\$57.00	\$0.00	\$0.00	\$81.00
5	456-101-805	INIT LIC FEE XREVISSE SERVER	\$0.00	D3	36%	\$0.00	\$6,750.00	\$5,750.00	\$4,750.00	\$0.00	\$0.00	\$6,750.00
5	456-101-806	INIT LIC FEE XREVISSE SERVER DEV-TEST	\$0.00	D3	36%	\$0.00	\$2,700.00	\$2,300.00	\$1,900.00	\$0.00	\$0.00	\$2,700.00
5	456-101-807	INIT LIC FEE XREVISSE SERVER RECOVERY	\$0.00	D3	36%	\$0.00	\$1,350.00	\$1,150.00	\$950.00	\$0.00	\$0.00	\$1,350.00
5	456-101-808	INIT LIC FEE XREVISSE USER	\$0.00	D3	36%	\$0.00	\$202.50	\$172.50	\$142.50	\$0.00	\$0.00	\$202.50
5	456-101-809	INIT LIC FEE XDESIGN CLIENT	\$0.00	D3	36%	\$0.00	\$1,012.50	\$862.50	\$712.50	\$0.00	\$0.00	\$1,012.50
5	456-101-810	INIT LIC FEE XPRESSO FOR WORD CLIENT	\$0.00	D3	36%	\$0.00	\$1,012.50	\$862.50	\$712.50	\$0.00	\$0.00	\$1,012.50
5	456-101-811	INIT LIC FEE XPRESSO FOR INDESIGN CLIENT	\$0.00	D3	36%	\$0.00	\$1,012.50	\$862.50	\$712.50	\$0.00	\$0.00	\$1,012.50
5	456-101-812	ILF XPRESSO FOR DREAMWEAVER CLIENT	\$0.00	D3	36%	\$0.00	\$1,012.50	\$862.50	\$712.50	\$0.00	\$0.00	\$1,012.50
5	456-101-813	INIT LIC FEE XPRESSO SERVER ADAPTER	\$0.00	D3	36%	\$0.00	\$2,025.00	\$1,725.00	\$1,425.00	\$0.00	\$0.00	\$2,025.00
5	456-101-814	ILF XPRESSO SERVER ADAPTER DEV-TEST	\$0.00	D3	36%	\$0.00	\$810.00	\$690.00	\$570.00	\$0.00	\$0.00	\$810.00
5	456-101-815	ILF XPRESSO SERVER ADAPTER RECOVERY	\$0.00	D3	36%	\$0.00	\$405.00	\$345.00	\$285.00	\$0.00	\$0.00	\$405.00
5	456-101-816	ILF XPRESSION COMPUSSET ENABLEMENT	\$0.00	D3	36%	\$0.00	\$3,375.00	\$2,875.00	\$2,375.00	\$0.00	\$0.00	\$3,375.00
5	456-101-817	ILF XPRESSION COMPUSSET ENABLEMNT DEVTEST	\$0.00	D3	36%	\$0.00	\$1,350.00	\$1,150.00	\$950.00	\$0.00	\$0.00	\$1,350.00
5	456-101-818	ILF XPRESSION COMPUSSET ENABLEMNT RECOVERY	\$0.00	D3	36%	\$0.00	\$675.00	\$575.00	\$475.00	\$0.00	\$0.00	\$675.00
5	456-101-819	INIT LIC FEE XPRESSION COMPUSSET BRIDGE	\$0.00	D3	36%	\$0.00	\$27,000.00	\$23,000.00	\$19,000.00	\$0.00	\$0.00	\$27,000.00
5	456-101-820	ILF XPRESSION COMPUSSET BRIDGE DEV-TEST	\$0.00	D3	36%	\$0.00	\$10,800.00	\$9,200.00	\$7,600.00	\$0.00	\$0.00	\$10,800.00
5	456-101-821	ILF XPRESSION COMPUSSET BRIDGE RECOVERY	\$0.00	D3	36%	\$0.00	\$5,400.00	\$4,600.00	\$3,800.00	\$0.00	\$0.00	\$5,400.00
5	456-101-822	INIT LIC FEE XPRESSFORMS UI SERVER	\$0.00	D3	36%	\$0.00	\$13,500.00	\$11,500.00	\$9,500.00	\$0.00	\$0.00	\$13,500.00
5	456-101-823	INIT LIC FEE XPRESSFORMS USER	\$0.00	D3	36%	\$0.00	\$1,012.50	\$862.50	\$712.50	\$0.00	\$0.00	\$1,012.50
5	456-101-824	INIT LIC FEE COMPUSSET AFP B-W EMITTER	\$0.00	D3	36%	\$0.00	\$1,350.00	\$1,150.00	\$950.00	\$0.00	\$0.00	\$1,350.00
5	456-101-825	INIT LIC FEE COMPUSSET CCF EMITTER	\$0.00	D3	36%	\$0.00	\$2,025.00	\$1,725.00	\$1,425.00	\$0.00	\$0.00	\$2,025.00
5	456-101-826	INIT LIC FEE COMPUSSET COLOR COMPUSSET	\$0.00	D3	36%	\$0.00	\$1,350.00	\$1,150.00	\$950.00	\$0.00	\$0.00	\$1,350.00
5	456-101-827	ILF COMPUSSET SERVER WIN-UNIX ADD CPU	\$0.00	D3	36%	\$0.00	\$4,050.00	\$3,450.00	\$2,850.00	\$0.00	\$0.00	\$4,050.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-101-828	ILF COMPUSET SRVR MAINFRAME ADD 500MIPS	\$0.00	D3	36%	\$0.00	\$8,100.00	\$6,900.00	\$5,700.00	\$0.00	\$0.00	\$8,100.00
5	456-101-829	ILF COMPUSET METACODE B-W EMITTER	\$0.00	D3	36%	\$0.00	\$2,025.00	\$1,725.00	\$1,425.00	\$0.00	\$0.00	\$2,025.00
5	456-101-830	INIT LIC FEE COMPUSET OUTPUT PROCESSING	\$0.00	D3	36%	\$0.00	\$5,400.00	\$4,600.00	\$3,800.00	\$0.00	\$0.00	\$5,400.00
5	456-101-831	INIT LIC FEE COMPUSET PCL B-W EMITTER	\$0.00	D3	36%	\$0.00	\$1,350.00	\$1,150.00	\$950.00	\$0.00	\$0.00	\$1,350.00
5	456-101-832	INIT LIC FEE COMPUSET PDF COLOR EMITTER	\$0.00	D3	36%	\$0.00	\$2,700.00	\$2,300.00	\$1,900.00	\$0.00	\$0.00	\$2,700.00
5	456-101-833	ILF COMPUSET POSTSCRIPT COLOR EMITTER	\$0.00	D3	36%	\$0.00	\$2,025.00	\$1,725.00	\$1,425.00	\$0.00	\$0.00	\$2,025.00
5	456-101-834	INIT LIC FEE COMPUSET VIPP EMITTER	\$0.00	D3	36%	\$0.00	\$2,025.00	\$1,725.00	\$1,425.00	\$0.00	\$0.00	\$2,025.00
5	456-101-835	INIT LIC FEE COMPUSET AFP COLOR EMITTER	\$0.00	D3	36%	\$0.00	\$2,025.00	\$1,725.00	\$1,425.00	\$0.00	\$0.00	\$2,025.00
5	456-101-836	INIT LIC FEE COMPUSET CALLABLE COMPUSET	\$0.00	D3	36%	\$0.00	\$2,700.00	\$2,300.00	\$1,900.00	\$0.00	\$0.00	\$2,700.00
5	456-101-837	INIT LIC FEE COMPUSET COMPUSERIES II	\$0.00	D3	36%	\$0.00	\$675.00	\$575.00	\$475.00	\$0.00	\$0.00	\$675.00
5	456-101-838	ILF COMPUSET COMPVIEW NAVIGATOR V2	\$0.00	D3	36%	\$0.00	\$67.50	\$57.50	\$47.50	\$0.00	\$0.00	\$67.50
5	456-101-839	ILF COMPUSET POSTSCRIPT B-W EMITTER	\$0.00	D3	36%	\$0.00	\$1,350.00	\$1,150.00	\$950.00	\$0.00	\$0.00	\$1,350.00
5	456-101-840	INIT LIC FEE COMPUSET VPS EMITTER	\$0.00	D3	36%	\$0.00	\$2,025.00	\$1,725.00	\$1,425.00	\$0.00	\$0.00	\$2,025.00
5	456-101-841	INIT LIC FEE DLS BATCH	\$0.00	D3	36%	\$0.00	\$5,400.00	\$4,600.00	\$3,800.00	\$0.00	\$0.00	\$5,400.00
5	456-101-842	INIT LIC FEE DLS CLIENT	\$0.00	D3	36%	\$0.00	\$675.00	\$575.00	\$475.00	\$0.00	\$0.00	\$675.00
5	456-101-843	INIT LIC FEE DLS SERVER WINDOWS ADD CPU	\$0.00	D3	36%	\$0.00	\$5,400.00	\$4,600.00	\$3,800.00	\$0.00	\$0.00	\$5,400.00
5	456-101-844	ILF DLS SERVER MAINFRAME ADD 500MIPS	\$0.00	D3	36%	\$0.00	\$10,800.00	\$9,200.00	\$7,600.00	\$0.00	\$0.00	\$10,800.00
5	456-101-845	INIT LIC FEE DLS ECOR	\$0.00	D3	36%	\$0.00	\$6,750.00	\$5,750.00	\$4,750.00	\$0.00	\$0.00	\$6,750.00
5	456-101-846	INIT LIC FEE DLS COM	\$0.00	D3	36%	\$0.00	\$4,050.00	\$3,450.00	\$2,850.00	\$0.00	\$0.00	\$4,050.00
5	456-101-847	INIT LIC FEE DLS EXPRESS CLIENT	\$0.00	D3	36%	\$0.00	\$168.75	\$143.75	\$118.75	\$0.00	\$0.00	\$168.75
5	456-101-848	INIT LIC FEE DLS EXPRESS COM	\$0.00	D3	36%	\$0.00	\$2,025.00	\$1,725.00	\$1,425.00	\$0.00	\$0.00	\$2,025.00
5	456-101-867	DPA: RA 1TB (0-14TB) HIGH DENSITY	\$0.00	D3	36%	\$0.00	\$79.58	\$72.66	\$0.00	\$0.00	\$0.00	\$79.58
5	456-101-868	DPA: RA 1TB (15-25TB) HIGH DENSITY	\$0.00	D3	36%	\$0.00	\$74.75	\$68.25	\$0.00	\$0.00	\$0.00	\$74.75
5	456-101-869	DPA: RA 1TB (26-40TB) HIGH DENSITY	\$0.00	D3	36%	\$0.00	\$65.55	\$59.85	\$0.00	\$0.00	\$0.00	\$65.55
5	456-101-870	DPA: RA 1TB (41-60TB) HIGH DENSITY	\$0.00	D3	36%	\$0.00	\$59.80	\$54.60	\$0.00	\$0.00	\$0.00	\$59.80
5	456-101-871	DPA: RA 1TB (61-100TB) HIGH DENSITY	\$0.00	D3	36%	\$0.00	\$55.20	\$50.40	\$0.00	\$0.00	\$0.00	\$55.20
5	456-101-872	DPA: RA 1TB (101-150TB) HIGH DENSITY	\$0.00	D3	36%	\$0.00	\$49.45	\$45.15	\$0.00	\$0.00	\$0.00	\$49.45
5	456-101-873	DPA: RA 1TB (151-250TB) HIGH DENSITY	\$0.00	D3	36%	\$0.00	\$42.55	\$38.85	\$0.00	\$0.00	\$0.00	\$42.55
5	456-101-874	DPA: RA 1TB (251-400TB) HIGH DENSITY	\$0.00	D3	36%	\$0.00	\$36.80	\$33.60	\$0.00	\$0.00	\$0.00	\$36.80
5	456-101-875	DPA: RA 1TB (401-600TB) HIGH DENSITY	\$0.00	D3	36%	\$0.00	\$32.20	\$29.40	\$0.00	\$0.00	\$0.00	\$32.20
5	456-101-876	DPA VNX/File: VNX 5100, VNX 5300	\$0.00	D3	36%	\$0.00	\$575.00	\$525.00	\$0.00	\$0.00	\$0.00	\$575.00
5	456-101-878	DPA VNX/File: VNX 7500	\$0.00	D3	36%	\$0.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	\$2,300.00
5	456-101-886	COMPUSET AFP B-W EMITTER DEV-TEST	\$0.00	D3	36%	\$0.00	\$1,080.00	\$920.00	\$760.00	\$0.00	\$0.00	\$1,080.00
5	456-101-887	COMPUSET AFP B-W EMITTER RECOVERY	\$0.00	D3	36%	\$0.00	\$540.00	\$460.00	\$380.00	\$0.00	\$0.00	\$540.00
5	456-101-888	COMPUSET AFP COLOR EMITTER DEV-TEST	\$0.00	D3	36%	\$0.00	\$1,620.00	\$1,380.00	\$1,140.00	\$0.00	\$0.00	\$1,620.00
5	456-101-891	COMPUSET CALLABLE COMPUSET RECOVERY	\$0.00	D3	36%	\$0.00	\$1,080.00	\$920.00	\$760.00	\$0.00	\$0.00	\$1,080.00
5	456-101-892	COMPUSET CCF EMITTER DEV-TEST	\$0.00	D3	36%	\$0.00	\$1,620.00	\$1,380.00	\$1,140.00	\$0.00	\$0.00	\$1,620.00
5	456-101-893	COMPUSET CCF EMITTER RECOVERY	\$0.00	D3	36%	\$0.00	\$810.00	\$690.00	\$570.00	\$0.00	\$0.00	\$810.00
5	456-101-894	COMPUSET COLOR COMPUSET DEV-TEST	\$0.00	D3	36%	\$0.00	\$1,080.00	\$920.00	\$760.00	\$0.00	\$0.00	\$1,080.00
5	456-101-895	COMPUSET COLOR COMPUSET RECOVERY	\$0.00	D3	36%	\$0.00	\$540.00	\$460.00	\$380.00	\$0.00	\$0.00	\$540.00
5	456-101-896	COMPUSET METACODE B-W EMITTER DEV-TEST	\$0.00	D3	36%	\$0.00	\$1,620.00	\$1,380.00	\$1,140.00	\$0.00	\$0.00	\$1,620.00
5	456-101-897	COMPUSET METACODE B-W EMITTER RECOVERY	\$0.00	D3	36%	\$0.00	\$810.00	\$690.00	\$570.00	\$0.00	\$0.00	\$810.00
5	456-101-898	COMPUSET OUTPUT PROCESSING DEV-TEST	\$0.00	D3	36%	\$0.00	\$4,320.00	\$3,680.00	\$3,040.00	\$0.00	\$0.00	\$4,320.00
5	456-101-899	COMPUSET OUTPUT PROCESSING RECOVERY	\$0.00	D3	36%	\$0.00	\$2,160.00	\$1,840.00	\$1,520.00	\$0.00	\$0.00	\$2,160.00
5	456-101-900	COMPUSET PCL B-W EMITTER DEV-TEST	\$0.00	D3	36%	\$0.00	\$1,080.00	\$920.00	\$760.00	\$0.00	\$0.00	\$1,080.00
5	456-101-901	COMPUSET PCL B-W EMITTER RECOVERY	\$0.00	D3	36%	\$0.00	\$540.00	\$460.00	\$380.00	\$0.00	\$0.00	\$540.00
5	456-101-902	COMPUSET PDF COLOR EMITTER DEV-TEST	\$0.00	D3	36%	\$0.00	\$2,160.00	\$1,840.00	\$1,520.00	\$0.00	\$0.00	\$2,160.00
5	456-101-903	COMPUSET PDF COLOR EMITTER RECOVERY	\$0.00	D3	36%	\$0.00	\$1,080.00	\$920.00	\$760.00	\$0.00	\$0.00	\$1,080.00
5	456-101-904	COMPUSET POSTSCRIPT B-W EMITTER DEV-TEST	\$0.00	D3	36%	\$0.00	\$1,080.00	\$920.00	\$760.00	\$0.00	\$0.00	\$1,080.00
5	456-101-905	COMPUSET POSTSCRIPT B-W EMITTER RECOVERY	\$0.00	D3	36%	\$0.00	\$540.00	\$460.00	\$380.00	\$0.00	\$0.00	\$540.00
5	456-101-906	COMPUSET POSTSCRIPT CLR EMITTER DEV-TEST	\$0.00	D3	36%	\$0.00	\$1,620.00	\$1,380.00	\$1,140.00	\$0.00	\$0.00	\$1,620.00
5	456-101-907	COMPUSET POSTSCRIPT CLR EMITTER RECOVERY	\$0.00	D3	36%	\$0.00	\$810.00	\$690.00	\$570.00	\$0.00	\$0.00	\$810.00
5	456-101-908	COMPUSET VIPP EMITTER DEV-TEST	\$0.00	D3	36%	\$0.00	\$1,620.00	\$1,380.00	\$1,140.00	\$0.00	\$0.00	\$1,620.00
5	456-101-909	COMPUSET VIPP EMITTER RECOVERY	\$0.00	D3	36%	\$0.00	\$810.00	\$690.00	\$570.00	\$0.00	\$0.00	\$810.00
5	456-101-910	COMPUSET VPS EMITTER DEV-TEST	\$0.00	D3	36%	\$0.00	\$1,620.00	\$1,380.00	\$1,140.00	\$0.00	\$0.00	\$1,620.00
5	456-101-911	COMPUSET VPS EMITTER RECOVERY	\$0.00	D3	36%	\$0.00	\$810.00	\$690.00	\$570.00	\$0.00	\$0.00	\$810.00
5	456-101-912	DLS BATCH DEV-TEST	\$0.00	D3	36%	\$0.00	\$4,320.00	\$3,680.00	\$3,040.00	\$0.00	\$0.00	\$4,320.00
5	456-101-913	DLS BATCH RECOVERY	\$0.00	D3	36%	\$0.00	\$2,160.00	\$1,840.00	\$1,520.00	\$0.00	\$0.00	\$2,160.00
5	456-101-914	XPRESSFORMS UI SERVER DEV-TEST=IA	\$40,000.00	D3	36%	\$25,600.00	\$10,800.00	\$9,200.00	\$7,600.00	\$0.00	\$0.00	\$10,800.00
5	456-101-915	XPRESSFORMS UI SERVER RECOVERY=IA	\$20,000.00	D3	36%	\$12,800.00	\$5,400.00	\$4,600.00	\$3,800.00	\$0.00	\$0.00	\$5,400.00
5	456-101-916	XPRESSFORMS USER DEV-TEST	\$3,000.00	D3	36%	\$1,920.00	\$810.00	\$690.00	\$570.00	\$0.00	\$0.00	\$810.00
5	456-101-917	XPRESSFORMS USER RECOVERY=UA	\$1,500.00	D3	36%	\$960.00	\$405.00	\$345.00	\$285.00	\$0.00	\$0.00	\$405.00
5	456-101-922	ILF COMPUSET AFP B-W EMITTER DEV-TEST	\$0.00	D3	36%	\$0.00	\$540.00	\$460.00	\$380.00	\$0.00	\$0.00	\$540.00
5	456-101-923	ILF COMPUSET AFP B-W EMITTER RECOVERY	\$0.00	D3	36%	\$0.00	\$270.00	\$230.00	\$190.00	\$0.00	\$0.00	\$270.00
5	456-101-924	ILF COMPUSET AFP COLOR EMITTER DEV-TEST	\$0.00	D3	36%	\$0.00	\$810.00	\$690.00	\$570.00	\$0.00	\$0.00	\$810.00
5	456-101-925	ILF COMPUSET AFP COLOR EMITTER RECOVERY	\$0.00	D3	36%	\$0.00	\$405.00	\$345.00	\$285.00	\$0.00	\$0.00	\$405.00
5	456-101-926	ILF COMPUSET CALLABLE COMPUSET DEV-TEST	\$0.00	D3	36%	\$0.00	\$1,080.00	\$920.00	\$760.00	\$0.00	\$0.00	\$1,080.00
5	456-101-927	ILF COMPUSET CALLABLE COMPUSET RECOVERY	\$0.00	D3	36%	\$0.00	\$540.00	\$460.00	\$380.00	\$0.00	\$0.00	\$540.00
5	456-101-928	ILF COMPUSET CCF EMITTER DEV-TEST	\$0.00	D3	36%	\$0.00	\$810.00	\$690.00	\$570.00	\$0.00	\$0.00	\$810.00
5	456-101-929	ILF COMPUSET CCF EMITTER RECOVERY	\$0.00	D3	36%	\$0.00	\$405.00	\$345.00	\$285.00	\$0.00	\$0.00	\$405.00
5	456-101-930	ILF COMPUSET COLOR COMPUSET DEV-TEST	\$0.00	D3	36%	\$0.00	\$540.00	\$460.00	\$380.00	\$0.00	\$0.00	\$540.00
5	456-101-931	ILF COMPUSET COLOR COMPUSET RECOVERY	\$0.00	D3	36%	\$0.00	\$270.00	\$230.00	\$190.00	\$0.00	\$0.00	\$270.00
5	456-101-932	ILF COMPUSET METACODE BW EMITTER DEVTEST	\$0.00	D3	36%	\$0.00	\$810.00	\$690.00	\$570.00	\$0.00	\$0.00	\$810.00
5	456-101-933	ILF COMPUSET METACODE BW EMITTER RECOVERY	\$0.00	D3	36%	\$0.00	\$405.00	\$345.00	\$285.00	\$0.00	\$0.00	\$405.00
5	456-101-934	ILF COMPUSET OUTPUT PROCESSING DEV-TEST	\$0.00	D3	36%	\$0.00	\$2,160.00	\$1,840.00	\$1,520.00	\$0.00	\$0.00	\$2,160.00
5	456-101-935	ILF COMPUSET OUTPUT PROCESSING RECOVERY	\$0.00	D3	36%	\$0.00	\$1,080.00	\$920.00	\$760.00	\$0.00	\$0.00	\$1,080.00
5	456-101-936	ILF COMPUSET PCL B-W EMITTER DEV-TEST	\$0.00	D3	36%	\$0.00	\$540.00	\$460.00	\$380.00	\$0.00	\$0.00	\$540.00
5	456-101-937	ILF COMPUSET PCL B-W EMITTER RECOVERY	\$0.00	D3	36%	\$0.00	\$270.00	\$230.00	\$190.00	\$0.00	\$0.00	\$270.00
5	456-101-938	ILF COMPUSET PDF COLOR EMITTER DEV-TEST	\$0.00	D3	36%	\$0.00	\$1,080.00	\$920.00	\$760.00	\$0.00	\$0.00	\$1,080.00
5	456-101-939	ILF COMPUSET PDF COLOR EMITTER RECOVERY	\$0.00	D3	36%	\$0.00	\$540.00	\$460.00	\$380.00	\$0.00	\$0.00	\$540.00

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	456-101-940	ILF COMPUSET PS BW EMITTER DEV-TEST	\$0.00	D3	36%	\$540.00	\$0.00	\$460.00	\$460.00	\$380.00	\$0.00	\$0.00	\$540.00
5	456-101-941	ILF COMPUSET PS BW EMITTER RECOVERY	\$0.00	D3	36%	\$0.00	\$0.00	\$270.00	\$230.00	\$190.00	\$0.00	\$0.00	\$270.00
5	456-101-942	ILF COMPUSET PS COLOR EMITTER DEV-TEST	\$0.00	D3	36%	\$0.00	\$0.00	\$810.00	\$690.00	\$570.00	\$0.00	\$0.00	\$810.00
5	456-101-943	ILF COMPUSET PS COLOR EMITTER RECOVERY	\$0.00	D3	36%	\$0.00	\$0.00	\$405.00	\$345.00	\$285.00	\$0.00	\$0.00	\$405.00
5	456-101-944	ILF COMPUSET VIPP EMITTER DEV-TEST	\$0.00	D3	36%	\$0.00	\$0.00	\$810.00	\$690.00	\$570.00	\$0.00	\$0.00	\$810.00
5	456-101-945	ILF COMPUSET VIPP EMITTER RECOVERY	\$0.00	D3	36%	\$0.00	\$0.00	\$405.00	\$345.00	\$285.00	\$0.00	\$0.00	\$405.00
5	456-101-946	ILF COMPUSET VPS EMITTER DEV-TEST	\$0.00	D3	36%	\$0.00	\$0.00	\$810.00	\$690.00	\$570.00	\$0.00	\$0.00	\$810.00
5	456-101-947	ILF COMPUSET VPS EMITTER RECOVERY	\$0.00	D3	36%	\$0.00	\$0.00	\$405.00	\$345.00	\$285.00	\$0.00	\$0.00	\$405.00
5	456-101-948	INIT LIC FEE DLS BATCH DEV-TEST	\$0.00	D3	36%	\$0.00	\$0.00	\$2,160.00	\$1,840.00	\$1,520.00	\$0.00	\$0.00	\$2,160.00
5	456-101-949	INIT LIC FEE DLS BATCH RECOVERY	\$0.00	D3	36%	\$0.00	\$0.00	\$1,080.00	\$920.00	\$760.00	\$0.00	\$0.00	\$1,080.00
5	456-101-950	ILF XPRESSFORMS UI SERVER DEV-TEST	\$0.00	D3	36%	\$0.00	\$0.00	\$5,400.00	\$4,600.00	\$3,800.00	\$0.00	\$0.00	\$5,400.00
5	456-101-951	ILF XPRESSFORMS UI SERVER RECOVERY	\$0.00	D3	36%	\$0.00	\$0.00	\$2,700.00	\$2,300.00	\$1,900.00	\$0.00	\$0.00	\$2,700.00
5	456-101-952	INIT LIC FEE XPRESSFORMS USER DEV-TEST	\$0.00	D3	36%	\$0.00	\$0.00	\$405.00	\$345.00	\$285.00	\$0.00	\$0.00	\$405.00
5	456-101-953	INIT LIC FEE XPRESSFORMS USER RECOVERY	\$0.00	D3	36%	\$0.00	\$0.00	\$202.50	\$172.50	\$142.50	\$0.00	\$0.00	\$202.50
5	456-101-954	INIT LIC FEE XRESPONSE USER DEV-TEST	\$0.00	D3	36%	\$0.00	\$0.00	\$32.40	\$27.60	\$22.80	\$0.00	\$0.00	\$32.40
5	456-101-955	INIT LIC FEE XRESPONSE USER RECOVERY	\$0.00	D3	36%	\$0.00	\$0.00	\$16.20	\$13.80	\$11.40	\$0.00	\$0.00	\$16.20
5	456-101-956	INIT LIC FEE XREVISE USER DEV-TEST	\$0.00	D3	36%	\$0.00	\$0.00	\$81.00	\$69.00	\$57.00	\$0.00	\$0.00	\$81.00
5	456-101-957	INIT LIC FEE XREVISE USER RECOVERY	\$0.00	D3	36%	\$0.00	\$0.00	\$40.50	\$34.50	\$28.50	\$0.00	\$0.00	\$40.50
5	456-101-960	XPRESSSION DCTM EDTN SRVR FOR 4 CORES=IA	\$125,000.00	D3	36%	\$0.00	\$80,000.00	\$33,750.00	\$28,750.00	\$23,750.00	\$0.00	\$0.00	\$33,750.00
5	456-101-961	XPRESSSION DCTM EDITION DEV/TEST SRVR=IA	\$50,000.00	D3	36%	\$0.00	\$32,000.00	\$13,500.00	\$11,500.00	\$9,500.00	\$0.00	\$0.00	\$13,500.00
5	456-101-962	XPRESSSION DCTM EDITION RECOVERY SRVR=IA	\$25,000.00	D3	36%	\$0.00	\$16,000.00	\$6,750.00	\$5,750.00	\$4,750.00	\$0.00	\$0.00	\$6,750.00
5	456-101-963	XPRESSSION DCTM EDITION ADD 2 CORES=IA	\$62,500.00	D3	36%	\$0.00	\$40,000.00	\$16,875.00	\$14,375.00	\$11,875.00	\$0.00	\$0.00	\$16,875.00
5	456-101-970	DPA: RA 1TB (601-1000TB) HIGH DENSITY	\$0.00	D3	36%	\$0.00	\$0.00	\$27.60	\$25.20	\$0.00	\$0.00	\$0.00	\$27.60
5	456-101-971	DPA: RA 1TB (1001TB OR MORE)	\$0.00	D3	36%	\$0.00	\$0.00	\$24.15	\$22.05	\$0.00	\$0.00	\$0.00	\$24.15
5	456-101-972	DPA: RA 1TB (0-14TB) REPLICATED CAP	\$0.00	D3	36%	\$0.00	\$0.00	\$427.80	\$390.60	\$0.00	\$0.00	\$0.00	\$427.80
5	456-101-973	DPA: RA 1TB (15-25TB) REPLICATED CAP	\$0.00	D3	36%	\$0.00	\$0.00	\$366.85	\$334.95	\$0.00	\$0.00	\$0.00	\$366.85
5	456-101-974	DPA: RA 1TB (26-40TB) REPLICATED CAP	\$0.00	D3	36%	\$0.00	\$0.00	\$317.40	\$289.80	\$0.00	\$0.00	\$0.00	\$317.40
5	456-101-975	DPA:Replic. Analysis 1TB (41-60TB) Repl	\$0.00	D3	36%	\$0.00	\$0.00	\$288.65	\$263.55	\$0.00	\$0.00	\$0.00	\$288.65
5	456-101-976	DPA:Replic. Analysis 1TB (61-100TB) Repl	\$0.00	D3	36%	\$0.00	\$0.00	\$266.80	\$243.60	\$0.00	\$0.00	\$0.00	\$266.80
5	456-101-977	DPA: Replic. Analysis 1TB (101-150TB) Re	\$0.00	D3	36%	\$0.00	\$0.00	\$239.20	\$218.40	\$0.00	\$0.00	\$0.00	\$239.20
5	456-101-978	DPA: RA 1TB (151-250TB) REPLICATED CAP	\$0.00	D3	36%	\$0.00	\$0.00	\$212.75	\$194.25	\$0.00	\$0.00	\$0.00	\$212.75
5	456-101-979	DPA: RA 1TB (251-400TB) REPLICATED CAP	\$0.00	D3	36%	\$0.00	\$0.00	\$186.30	\$170.10	\$0.00	\$0.00	\$0.00	\$186.30
5	456-101-980	DPA: REPLIC. ANALYSIS 1TB (401 TO 600TB)	\$0.00	D3	36%	\$0.00	\$0.00	\$163.30	\$149.10	\$0.00	\$0.00	\$0.00	\$163.30
5	456-101-981	DPA: RA 1TB (601-1000TB)REPLICATED CAP	\$0.00	D3	36%	\$0.00	\$0.00	\$143.75	\$131.25	\$0.00	\$0.00	\$0.00	\$143.75
5	456-101-982	DPA: RA 1TB (1001TB PLUS)REPLICATED CAP	\$0.00	D3	36%	\$0.00	\$0.00	\$126.50	\$115.50	\$0.00	\$0.00	\$0.00	\$126.50
5	456-102-031	KAZCN CONCEPT MANAGER (PER TB)	\$0.00	D3	36%	\$0.00	\$2,700.00	\$2,300.00	\$2,300.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	456-102-032	KAZCN EMC CENTERA (PER TB)	\$0.00	D3	36%	\$0.00	\$2,700.00	\$2,300.00	\$2,300.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	456-102-033	LEGAL HOLD MANAGER FOR S1 EDISCOVERY	\$0.00	D3	36%	\$0.00	\$13,500.00	\$11,500.00	\$11,500.00	\$0.00	\$0.00	\$0.00	\$13,500.00
5	456-102-034	KAZCN Laptop/Desktop (Per TB)	\$0.00	D3	36%	\$0.00	\$4,050.00	\$3,450.00	\$3,450.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	456-102-035	KAZCN EMC DCTM (PER TB)	\$0.00	D3	36%	\$0.00	\$4,050.00	\$3,450.00	\$3,450.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	456-102-036	CONCEPT MANAGER ROE 500GB S1 EDISCOVERY	\$0.00	D3	36%	\$0.00	\$1,350.00	\$1,150.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	456-102-037	EMC CENTERA ROE 500GB FOR S1 EDISCOVERY	\$0.00	D3	36%	\$0.00	\$1,350.00	\$1,150.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	456-102-038	KAZCN EMC CELERRA FLR (PER TB)	\$0.00	D3	36%	\$0.00	\$2,700.00	\$2,300.00	\$2,300.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	456-102-039	KAZCN NETAPP SNAPLOCK (PER TB)	\$0.00	D3	36%	\$0.00	\$2,700.00	\$2,300.00	\$2,300.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	456-102-040	KAZCN IBM LOTUS DOMINO (PER TB)	\$0.00	D3	36%	\$0.00	\$4,050.00	\$3,450.00	\$3,450.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	456-102-041	KAZCN EMC SOURCEONE EM (PER TB)	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-042	KAZCN NETAPP SNAPSHOTS (PER TB)	\$0.00	D3	36%	\$0.00	\$2,700.00	\$2,300.00	\$2,300.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	456-102-043	LT/DT ROE500GB FOR S1 EDISCOVERY	\$0.00	D3	36%	\$0.00	\$1,350.00	\$1,150.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	456-102-044	EMC DCTM ROE 500GB FOR S1 EDISCOVERY	\$0.00	D3	36%	\$0.00	\$5,400.00	\$4,600.00	\$4,600.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5	456-102-045	KAZCN MICROSOFT EXCH (PER TB)	\$0.00	D3	36%	\$0.00	\$4,050.00	\$3,450.00	\$3,450.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	456-102-046	CELERRA FLR ROE 500GB FOR S1 EDISCOVERY	\$0.00	D3	36%	\$0.00	\$1,350.00	\$1,150.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	456-102-047	LOTUS DOMINO ROE 500GB S1 EDISCOVERY	\$0.00	D3	36%	\$0.00	\$1,350.00	\$1,150.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	456-102-048	S1 EM ROE 500GB FOR S1 EDISCOVERY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-049	KAZCN MICROSOFT SP (PER TB)	\$0.00	D3	36%	\$0.00	\$4,050.00	\$3,450.00	\$3,450.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	456-102-092	INFOCTR ECS ROE LICENSE S1 EDISCOVERY	\$0.00	D3	36%	\$0.00	\$1,350.00	\$1,150.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	456-102-093	INFOCTR FILE INT ROE LICENSE FOR S1	\$0.00	D3	36%	\$0.00	\$675.00	\$575.00	\$575.00	\$0.00	\$0.00	\$0.00	\$675.00
5	456-102-094	INFOCTR ECS NODE LICENSE S1 EDISCOVERY	\$0.00	D3	36%	\$0.00	\$1,350.00	\$1,150.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	456-102-095	INFOCTR FILE INT NODE LICENSE FOR S1	\$0.00	D3	36%	\$0.00	\$675.00	\$575.00	\$575.00	\$0.00	\$0.00	\$0.00	\$675.00
5	456-102-096	MICROSOFT EXCH ROE500GB S1 EDISCOVERY	\$0.00	D3	36%	\$0.00	\$1,350.00	\$1,150.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	456-102-097	MICROSOFT SP ROE 500GB S1 EDISCOVERY	\$0.00	D3	36%	\$0.00	\$5,400.00	\$4,600.00	\$4,600.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5	456-102-098	KAZCN SYMANTEC EV (PER TB)	\$0.00	D3	36%	\$0.00	\$4,050.00	\$3,450.00	\$3,450.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	456-102-099	SYMANTEC EV ROE 500GB S1 EDISCOVERY	\$0.00	D3	36%	\$0.00	\$1,350.00	\$1,150.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	456-102-217	ECS SW (PER TB) FOR SOURCEONE EDISCOVERY	\$0.00	D3	36%	\$0.00	\$8,100.00	\$6,900.00	\$6,900.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	456-102-218	FILE INT TO ECS UPGRADE FOR S1 KAZEON	\$0.00	D3	36%	\$0.00	\$38,340.00	\$32,660.00	\$32,660.00	\$0.00	\$0.00	\$0.00	\$38,340.00
5	456-102-219	AUTOSTART MOD FOR EXCH2010	\$0.00	D3	36%	\$0.00	\$621.00	\$567.00	\$486.00	\$0.00	\$0.00	\$0.00	\$621.00
5	456-102-251	RM Server - RP/SE Adv Prot	\$0.00	D3	36%	\$0.00	\$283.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$283.36
5	456-102-252	RM Agent - RP/SE Adv Prot	\$0.00	D3	36%	\$0.00	\$623.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$623.53
5	456-102-253	RM for VMware Datastore - RP/SE Adv Prot	\$0.00	D3	36%	\$0.00	\$1,771.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,771.69
5	456-102-256	CAPTIVA STANDARD SERVER 100K PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-257	CAPTIVA ENTERPRISE SERVER 1M PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-258	CAPTIVASTD SVR + ADV RECOG 100K PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-259	CAPTIVA ENTPRS SVR + ADV RECOG 1M PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-260	CAPTIVA STANDARD SERVER TEST/DRS 10K PPY	\$0.00	D3	36%	\$0.00	\$294.30	\$250.70	\$207.10	\$0.00	\$0.00	\$0.00	\$294.30
5	456-102-261	Captiva Enterpr Server Test/DRS 100K PPY	\$0.00	D3	36%	\$0.00	\$4,944.24	\$4,211.76	\$3,479.28	\$0.00	\$0.00	\$0.00	\$4,944.24
5	456-102-262	Captiva StdSrvr+AdvRecg Test/DRS 10K PPY	\$0.00	D3	36%	\$0.00	\$706.32	\$601.68	\$497.04	\$0.00	\$0.00	\$0.00	\$706.32
5	456-102-263	Captiva EntSrvr+AdvRecg Test/DRS 100KPPY	\$0.00	D3	36%	\$0.00	\$9,064.44	\$7,721.56	\$6,378.68	\$0.00	\$0.00	\$0.00	\$9,064.44
5	456-102-264	CAPTIVA SERVER VOLUME +100K PPY=PA	\$1,499.00	D3	36%	\$959.36	\$404.73	\$344.77	\$284.81	\$0.00	\$0.00	\$0.00	\$404.73
5	456-102-265	CAPTIVA SERVER VOL+ADV RECOG+100K PPY=PA	\$5,276.00	D3	36%	\$3,376.64	\$1,424.52	\$1,213.48	\$1,002.44	\$0.00	\$0.00	\$0.00	\$1,424.52
5	456-102-266	CAPTIVA ADV RECOG VOLUME +100K PPY=PA	\$4,197.00	D3	36%	\$2,686.08	\$1,133.19	\$965.31	\$797.43	\$0.00	\$0.00	\$0.00	\$1,133.19
5	456-102-271	CAPTIVA REPORTS	\$8,175.00	D3	36%	\$5,232.00	\$2,207.25	\$1,880.25	\$1,553.25	\$0.00	\$0.00	\$0.00	

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-102-272	Captiva Software Developers Kit=UB	\$16,350.00	D3	36%	\$10,464.00	\$4,414.50	\$3,760.50	\$3,106.50	\$0.00	\$0.00	\$4,414.50
5	456-102-273	Captiva ScanPlus Module (Standard)=UB	\$1,090.00	D3	36%	\$697.60	\$294.30	\$250.70	\$207.10	\$0.00	\$0.00	\$294.30
5	456-102-274	Captiva ScanPlus Module (Premium)=UB	\$6,540.00	D3	36%	\$4,185.60	\$1,765.80	\$1,504.20	\$1,242.60	\$0.00	\$0.00	\$1,765.80
5	456-102-275	Captiva Attended Client=UB	\$3,500.00	D3	36%	\$2,240.00	\$945.00	\$805.00	\$665.00	\$0.00	\$0.00	\$945.00
5	456-102-276	CAPTIVA EINPUT ATTENDED CLIENT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-278	Captiva Export for EMC=IA	\$5,450.00	D3	36%	\$3,488.00	\$1,471.50	\$1,253.50	\$1,035.50	\$0.00	\$0.00	\$1,471.50
5	456-102-279	Captiva Export for EMC - NC=IA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-280	Captiva Export for IBM + FileNet=IA	\$5,450.00	D3	36%	\$3,488.00	\$1,471.50	\$1,253.50	\$1,035.50	\$0.00	\$0.00	\$1,471.50
5	456-102-281	Captiva Export for IBM + FileNet - NC=IA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-282	Captiva Export for SharePoint=IA	\$5,450.00	D3	36%	\$3,488.00	\$1,471.50	\$1,253.50	\$1,035.50	\$0.00	\$0.00	\$1,471.50
5	456-102-283	Captiva Export for SharePoint - NC=IA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-284	Captiva Export for GLOBAL360=IA	\$5,450.00	D3	36%	\$3,488.00	\$1,471.50	\$1,253.50	\$1,035.50	\$0.00	\$0.00	\$1,471.50
5	456-102-285	Captiva Export for GLOBAL360 - NC=IA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-286	Captiva Export for OPENTEXT LIVELINK=IA	\$5,450.00	D3	36%	\$3,488.00	\$1,471.50	\$1,253.50	\$1,035.50	\$0.00	\$0.00	\$1,471.50
5	456-102-287	Captiva Export for OPENTEXT LIVELINK NC=IA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-288	Captiva Export for SAP Arch and AP=IA	\$10,900.00	D3	36%	\$6,976.00	\$2,943.00	\$2,507.00	\$2,071.00	\$0.00	\$0.00	\$2,943.00
5	456-102-289	Captiva Export for SAP Archive - NC=IA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-290	Captiva East Euro / APAC OCR, per CL=MA	\$12,428.00	D3	36%	\$7,952.64	\$3,355.02	\$2,857.98	\$2,360.94	\$0.00	\$0.00	\$3,355.02
5	456-102-296	Captiva Check ReadingUS 100KPPY perCL=PA	\$2,800.00	D3	36%	\$1,792.00	\$756.00	\$644.00	\$532.00	\$0.00	\$0.00	\$756.00
5	456-102-297	Captiva Check ReadingFR 100KPPY perCL=PA	\$2,800.00	D3	36%	\$1,792.00	\$756.00	\$644.00	\$532.00	\$0.00	\$0.00	\$756.00
5	456-102-301	CAPTIVA FORMWARE STARTER BUNDLE	\$45,000.00	D3	36%	\$28,800.00	\$12,150.00	\$10,350.00	\$8,550.00	\$0.00	\$0.00	\$12,150.00
5	456-102-302	CAPTIVA FMWR OCR BUNDLE 1M CPD 25 CPS	\$12,100.00	D3	36%	\$7,744.00	\$3,267.00	\$2,783.00	\$2,299.00	\$0.00	\$0.00	\$3,267.00
5	456-102-303	CAPTIVA FMWR OCR BUNDLE 3M CPD 100 CPS	\$36,300.00	D3	36%	\$23,232.00	\$9,801.00	\$8,349.00	\$6,897.00	\$0.00	\$0.00	\$9,801.00
5	456-102-304	CAPTIVA FMWR OCR BUNDLE ULTD CPD 250 CPS	\$72,600.00	D3	36%	\$46,464.00	\$19,602.00	\$16,698.00	\$13,794.00	\$0.00	\$0.00	\$19,602.00
5	456-102-305	CAPTIVA FORMWARE ATTENDED CLIENT	\$2,200.00	D3	36%	\$1,408.00	\$594.00	\$506.00	\$418.00	\$0.00	\$0.00	\$594.00
5	456-102-306	CAPTIVA FORMWARE CLAIMPK ATTENDED CLIENT	\$2,200.00	D3	36%	\$1,408.00	\$594.00	\$506.00	\$418.00	\$0.00	\$0.00	\$594.00
5	456-102-307	AppXtender Web Public Access 5 CC Pk=UB	\$1,750.00	D3	36%	\$1,120.00	\$472.50	\$402.50	\$0.00	\$0.00	\$0.00	\$472.50
5	456-102-308	APPX WEB PUBLIC ACCESS - 25 CC USER PK	\$8,750.00	D3	36%	\$5,600.00	\$2,362.50	\$2,012.50	\$0.00	\$0.00	\$0.00	\$2,362.50
5	456-102-309	APPX WEB PUBLIC ACCESS - 75 CC USER PK	\$26,250.00	D3	36%	\$16,800.00	\$7,087.50	\$6,037.50	\$0.00	\$0.00	\$0.00	\$7,087.50
5	456-102-310	AppXtender Workflow Mgr 5 CC Usr Pk=UB	\$5,500.00	D3	36%	\$3,520.00	\$1,485.00	\$1,265.00	\$0.00	\$0.00	\$0.00	\$1,485.00
5	456-102-311	APPXTENDER WORKFLOW MGR - 25 CC USER PK	\$27,500.00	D3	36%	\$17,600.00	\$7,425.00	\$6,325.00	\$0.00	\$0.00	\$0.00	\$7,425.00
5	456-102-312	APPXTENDER WORKFLOW MGR - 75 CC USER PK	\$82,500.00	D3	36%	\$52,800.00	\$22,275.00	\$18,975.00	\$0.00	\$0.00	\$0.00	\$22,275.00
5	456-102-313	AppXtender Workflow Manager - Forms=IA	\$2,500.00	D3	36%	\$1,600.00	\$675.00	\$575.00	\$0.00	\$0.00	\$0.00	\$675.00
5	456-102-314	AppXtender Workflow Manager Server=IA	\$2,500.00	D3	36%	\$1,600.00	\$675.00	\$575.00	\$0.00	\$0.00	\$0.00	\$675.00
5	456-102-315	IRM for AppXtender Server=IA	\$10,000.00	D3	36%	\$6,400.00	\$2,700.00	\$2,300.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	456-102-316	IRM for AppXtender 5 CC Usr Pk=UB	\$750.00	D3	36%	\$480.00	\$202.50	\$172.50	\$0.00	\$0.00	\$0.00	\$202.50
5	456-102-317	IRM-APPXTENDER CC USER - 25 CC USER PK	\$3,750.00	D3	36%	\$2,400.00	\$1,012.50	\$862.50	\$0.00	\$0.00	\$0.00	\$1,012.50
5	456-102-318	IRM-APPXTENDER CC USER - 75 CC USER PK	\$11,250.00	D3	36%	\$7,200.00	\$3,037.50	\$2,587.50	\$0.00	\$0.00	\$0.00	\$3,037.50
5	456-102-319	APPXTENDER SDK, CDK AND WEB SERVICES KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-320	AppXtender Image Enhancer=IA	\$100.00	D3	36%	\$64.00	\$27.00	\$23.00	\$0.00	\$0.00	\$0.00	\$27.00
5	456-102-367	CAPTIVA SCANPLUS MODULE (STANDARD) NC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-368	CAPTIVA ATTENDED CLIENT NC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-369	CAPTIVA SOFTWARE DEVELOPERS KIT NC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-370	CAPT ENTPRS SVRADV RCG TESTDRS 100KPPYNC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-371	CAPTIVA ENTPRS SVR TST/DRS 100K PPY NC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-372	BUSINESS ACTIVITY MONITOR	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-373	PROCESS INTEGRATOR	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-374	DOCUMENTUM DOCUMENT IMAGE SERVICES	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-375	PROCESS ENGINE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-376	TASKSPACE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-399	ADMINISTRATOR	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-401	COMPOSER	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-402	CONNECTOR FOR NETWORK APPLIANCE SNAPLOCK	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-403	CONTENT SERVER	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-404	CONTENT SERVICES FOR EMC CENTERA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-407	DOCUMENT TRANSFORMATION SERVICES	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-408	DOCUMENTUM APPLICATION CONNECTORS SDK	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-409	DCTM BRANCH OFFICE CACHING SERVICES	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-410	DOCUMENTUM CONTENT INTELLIGENCE SERVICES	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-412	DOCUMENTUM CONTENT STORAGE SERVICES	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-413	DOCUMENTUM DYNAMIC DELIVERY SERVICES	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-417	DOCUMENTUM IRM SDK	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-418	DOCUMENTUM IRM SERVER	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-420	DOCUMENTUM XDB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-429	HIGH-VOLUME SERVER	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-444	PROCESS ANALYZER	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-445	PROCESS NAVIGATOR	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-446	PROCESS SIMULATOR	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-468	PROCESS BUILDER	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-469	FORMS BUILDER	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-482	IRM-SB DOCUMENTUM IRM EXNET SERVER	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-483	FEDERATED SEARCH SERVICES SDK	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-484	FEDERATED SEARCH ADAPTERS	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-485	DOCUMENTUM TRUSTED CONTENT SERVICES	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-486	DOCUMENTUM CUSTOM CLIENT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-502	DOCUMENTUM WEBTOP	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-509	ADOBE LIVECYCLE READER EXTENSIONS	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-512	DOCUMENTUM PDF ANNOTATION SERVICES	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-067	DOCUMENTATION FOR DOCUMENTUM	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-073	DOCUMENTUM FTP SERVICES	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	456-103-074	MY DOCUMENTUM FOR THE DESKTOP	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-075	MEDIA WORKSPACE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-099	ADVANCED DOCUMENT TRANSFORMATION SVRICES	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-109	DOCUMENTUM MEDIA TRANSFORMATION SERVICES	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-119	AUDIO/VIDEO TRANSFORMATION SERVICES	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-129	TELESTREAM FLIPFACTORY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-136	DOCUMENTUM CONTENT SERVICES FOR SAP	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-142	DOCUMENTUM FTP SERVICES	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-143	DOCUMENTUM WEBDAV SERVICES	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-157	MY DOCUMENTUM FOR MICROSOFT SHAREPOINT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-162	DOCUMENTUM WEBTOP - APPSPECIFIC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-186	DOCUMENTUM THUMBNAIL SERVER	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-187	BUSINESS ACTIVITY MONITOR - APPSPECIFIC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-188	PROCESS INTEGRATOR - APPSPECIFIC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-189	DCTM DOCUMENT IMAGE SVRICES-APPSPECIFIC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-190	PROCESS ENGINE - APPSPECIFIC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-191	TASKSPACE - APPSPECIFIC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-207	ADMINISTRATOR - APPSPECIFIC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-208	APPLICATION CONNECTORS SDK - APPSPECIFIC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-211	COMPOSER - APPSPECIFIC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-212	CONTENT INTELLIGENCE SVRICES-APPSPECIFIC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-214	CONTENT SERVER - APPSPECIFIC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-223	DCTM FEDERATED SEARCH SVCS-APPSPECIFIC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-224	DCTM WEB DEVELOPMENT KIT - APPSPECIFIC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-225	CONTENT SVRICES-EMC CENTRA-APPSPECIFIC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-226	BRANCH OFFICE CACHING SVCS-APPSPECIFIC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-227	DCTM CONTENT STORAGE SVRICES-APPSPECIFIC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-228	CONNECTR-NETWORKAPLNCE SNAPLOCK-APPSPEC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-229	HIGH-VOLUME SERVER - APPSPECIFIC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-233	CSTG + MYD DOCUMENTUM CS FOR SAP	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-234	CSTG+MYD DCTM FILE SHARE SVCS	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-235	CSTG + MYD DOCUMENTUM FTP SERVICES	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-236	CSTG + MYD DOCUMENTUM WEBDAV SERVICES	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-238	CSTG + MYD FOR MICROSOFT OUTLOOK	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-255	CSTG + MYD FOR MICROSOFT SHAREPOINT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-260	CSTG + MYD REP SERVICES FOR SHAREPOINT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-262	DCTM REPOSITORY SERVICES FOR SHAREPOINT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-263	DOCUMENTUM PROCESS SERVICES FOR SAP	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-326	DCTM THUMBNAIL SVR - APPSPECIFIC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-327	XCP-UG BUSINESS ACTIVITY MONITOR	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-328	XCP-UG PROCESS INTEGRATOR	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-329	XCP-UG DCTM DOCUMENT IMAGE SERVICES	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-330	XCP-UG PROCESS ENGINE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-331	XCP-UG TASKSPACE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-347	PLT-UG ADMINISTRATOR	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-348	PLT-UG DCTM APPLICATION CONNECTORS SDK	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-351	PLT-UG COMPOSER	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-352	PLT-UG DCTM CONTENT INTELLIGENCE SVCS	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-354	PLT-UG CONTENT SERVER	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-363	PLT-UG DCTM FEDERATED SEARCH SERVICES	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-364	PLT-UG DOCUMENTUM WEB DEVELOPMENT KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-365	PLT-UG CONTENT SERVICES FOR EMC CENTRA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-366	PLT-UG DOCUMENTUM THUMBNAIL SERVER	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-368	PLT-UG DCTM BRANCH OFFICE CACHING SVCS	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-369	PLT-UG DCTM CONTENT STORAGE SERVICES	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-370	PLT-UG CONNECTOR-NWRK APPLNCE SNAPLOCK	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-371	PLT-UG HIGH-VOLUME SERVER	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-388	WT-UG DOCUMENTUM WEBTOP	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-630	DPA RA Upg: CX4-120 to CX4-960	\$0.00	D3	36%	\$0.00	\$3,459.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,459.20
5	456-103-632	DPA RA UPG: CX4-240 TO CX4-960	\$0.00	D3	36%	\$0.00	\$2,909.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,909.50
5	456-103-633	DPA RA UPG: CX4-480 TO CX4-960	\$0.00	D3	36%	\$0.00	\$1,938.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,938.90
5	456-103-643	VNX/CLARIION HOST ENCRYPTION FOR WINDOWS	\$0.00	D3	36%	\$0.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-103-644	POWERPATH PPE-LNX	\$0.00	D3	36%	\$0.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-103-645	POWERPATH PPE-SOL	\$0.00	D3	36%	\$0.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-103-646	POWERPATH PPE-WIN	\$0.00	D3	36%	\$0.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-103-657	POWERPATH PME-HC-BDL	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-662	DCTM Digital Asset Manager LP-TR	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-717	Captiva Adv. Recog Prod Auto Learning=IA	\$2,725.00	D3	36%	\$1,744.00	\$735.75	\$626.75	\$517.75	\$0.00	\$0.00	\$0.00	\$735.75
5	456-103-739	DOCUMENTUM XML STORE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-740	DOCUMENTUM XML DIFF ENGINE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-741	Greenplum DCA DB Client and Server SW	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-753	MOBILE SERVER FOR DOCUMENTUM=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-797	DOCUMENTUM XCP	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-884	CAPTIVA CLOUD CAPTURE TOOLKIT=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$995.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-088	DOCUMENTUM D2 ADV PUB SVS ECTD	\$0.00	D3	36%	\$0.00	\$27,000.00	\$23,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27,000.00
5	456-104-089	Documentum D2 eCTD Viewer 1-50	\$50.00	D3	36%	\$32.00	\$13.50	\$11.50	\$0.00	\$0.00	\$0.00	\$0.00	\$13.50
5	456-104-244	AppXtender Connector - 5 CC Users=UB	\$2,500.00	D3	36%	\$1,600.00	\$675.00	\$575.00	\$0.00	\$0.00	\$0.00	\$0.00	\$675.00
5	456-104-245	APPXTENDER CONNECTOR - 25 CC USERS	\$12,500.00	D3	36%	\$8,000.00	\$3,375.00	\$2,875.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,375.00
5	456-104-246	APPXTENDER CONNECTOR - 75 CC USERS	\$37,500.00	D3	36%	\$24,000.00	\$10,125.00	\$8,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,125.00
5	456-104-273	DOCUMENTUM XCP DESIGNER	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-104-275	SW (PER TB) FOR FI ENTERPRISE	\$0.00	D3	36%	\$0.00	\$5,940.00	\$5,060.00	\$0.00	\$0.00	\$0.00	\$5,940.00
5	456-104-276	INFCTR NODE LICENSE FOR FI ENTERPRISE	\$0.00	D3	36%	\$0.00	\$1,350.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	456-104-277	FI TO FIE UPGRADE	\$0.00	D3	36%	\$0.00	\$24,840.00	\$21,160.00	\$0.00	\$0.00	\$0.00	\$24,840.00
5	456-104-278	FIE TO ECS UPGRADE	\$0.00	D3	36%	\$0.00	\$2,700.00	\$2,300.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	456-104-330	INTERACTIVE EDITOR SERVER=IA	\$50,000.00	D3	36%	\$32,000.00	\$13,500.00	\$11,500.00	\$0.00	\$0.00	\$0.00	\$13,500.00
5	456-104-331	INTERACTIVE EDITOR USER=UA	\$400.00	D3	36%	\$256.00	\$108.00	\$92.00	\$0.00	\$0.00	\$0.00	\$108.00
5	456-104-359	DOCUMENTUM PLATFORM	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-360	DOCUMENTUM PLATFORM UPGRADE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-361	DOCUMENTUM PLATFORM APP SPECIFIC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-362	DOCUMENTUM XCP	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-363	DOCUMENTUM XCP UPGRADE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-364	DOCUMENTUM XCP APP SPECIFIC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-406	KAZCN CONCEPT MANAGER (PER TB)=CA	\$0.00	D3	36%	\$0.00	\$2,700.00	\$2,300.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	456-104-411	CONCEPT MGR ROE 500GB S1 EDISCOVERY=CA	\$0.00	D3	36%	\$0.00	\$1,350.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	456-104-437	FI TO FIE UPGRADE=IA	\$92,000.00	D3	36%	\$58,880.00	\$24,840.00	\$21,160.00	\$0.00	\$0.00	\$0.00	\$24,840.00
5	456-104-495	RP/CL LOC REP CAP (0-14 TB)= CA	\$4,700.00	D3	36%	\$3,008.00	\$846.00	\$0.00	\$0.00	\$0.00	\$0.00	\$846.00
5	456-104-496	RP/CL LOC REP CAP (15-25 TB)=CA	\$3,595.00	D3	36%	\$2,300.80	\$647.10	\$0.00	\$0.00	\$0.00	\$0.00	\$647.10
5	456-104-497	RP/CL LOC REP CAP (26-40 TB)= CA	\$3,330.00	D3	36%	\$2,131.20	\$599.40	\$0.00	\$0.00	\$0.00	\$0.00	\$599.40
5	456-104-498	RP/CL LOC REP CAP (41-60 TB)=CA	\$2,820.00	D3	36%	\$1,804.80	\$507.60	\$0.00	\$0.00	\$0.00	\$0.00	\$507.60
5	456-104-499	RP/CL LOC REP CAP (61-100 TB)=CA	\$2,640.00	D3	36%	\$1,689.60	\$475.20	\$0.00	\$0.00	\$0.00	\$0.00	\$475.20
5	456-104-500	RP/CL LOC REP CAP (101-150 TB)=CA	\$2,400.00	D3	36%	\$1,536.00	\$432.00	\$0.00	\$0.00	\$0.00	\$0.00	\$432.00
5	456-104-501	RP/CL LOC REP CAP (151-250 TB)=CA	\$2,255.00	D3	36%	\$1,443.20	\$405.90	\$0.00	\$0.00	\$0.00	\$0.00	\$405.90
5	456-104-502	RP/CL LOC REP CAP (251-400 TB)=CA	\$2,100.00	D3	36%	\$1,344.00	\$378.00	\$0.00	\$0.00	\$0.00	\$0.00	\$378.00
5	456-104-503	RP/CL LOC REP CAP (401-600 TB)=CA	\$1,840.00	D3	36%	\$1,177.60	\$331.20	\$0.00	\$0.00	\$0.00	\$0.00	\$331.20
5	456-104-504	RP/CL LOC REP CAP (601-1000TB)=CA	\$1,545.00	D3	36%	\$988.80	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$278.10
5	456-104-505	RP/CL LOC REP CAP (1001TB+)=CA	\$1,175.00	D3	36%	\$752.00	\$211.50	\$0.00	\$0.00	\$0.00	\$0.00	\$211.50
5	456-104-506	RP/CL REM REP CAP (0-14 TB)=CA	\$4,700.00	D3	36%	\$3,008.00	\$846.00	\$0.00	\$0.00	\$0.00	\$0.00	\$846.00
5	456-104-507	RP/CL REM REP CAP (15-25 TB)=CA	\$3,595.00	D3	36%	\$2,300.80	\$647.10	\$0.00	\$0.00	\$0.00	\$0.00	\$647.10
5	456-104-508	RP/CL REM REP CAP (26-40 TB)=CA	\$3,330.00	D3	36%	\$2,131.20	\$599.40	\$0.00	\$0.00	\$0.00	\$0.00	\$599.40
5	456-104-509	RP/CL REM REP CAP (41-60 TB)=CA	\$2,820.00	D3	36%	\$1,804.80	\$507.60	\$0.00	\$0.00	\$0.00	\$0.00	\$507.60
5	456-104-510	RP/CL REM REP CAP (61-100 TB)=CA	\$2,640.00	D3	36%	\$1,689.60	\$475.20	\$0.00	\$0.00	\$0.00	\$0.00	\$475.20
5	456-104-511	RP/CL REM REP CAP (101-150 TB)=CA	\$2,400.00	D3	36%	\$1,536.00	\$432.00	\$0.00	\$0.00	\$0.00	\$0.00	\$432.00
5	456-104-512	RP/CL REM REP CAP (151-250 TB)=CA	\$2,255.00	D3	36%	\$1,443.20	\$405.90	\$0.00	\$0.00	\$0.00	\$0.00	\$405.90
5	456-104-513	RP/CL REM REP CAP (251-400 TB)=CA	\$2,100.00	D3	36%	\$1,344.00	\$378.00	\$0.00	\$0.00	\$0.00	\$0.00	\$378.00
5	456-104-514	RP/CL REM REP CAP (401-600 TB)=CA	\$1,840.00	D3	36%	\$1,177.60	\$331.20	\$0.00	\$0.00	\$0.00	\$0.00	\$331.20
5	456-104-515	RP/CL REM REP CAP (601-1000TB)=CA	\$1,545.00	D3	36%	\$988.80	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$278.10
5	456-104-516	RP/CL REM REP CAP (1001TB+)=CA	\$1,175.00	D3	36%	\$752.00	\$211.50	\$0.00	\$0.00	\$0.00	\$0.00	\$211.50
5	456-104-751	DISKXTENDER_FOR_WINDOWS_100GB=CA	\$0.00	D3	36%	\$0.00	\$206.77	\$188.79	\$161.82	\$0.00	\$0.00	\$206.77
5	456-104-752	DISKXTENDER_FOR_WINDOWS_500GB=CA	\$0.00	D3	36%	\$0.00	\$598.00	\$546.00	\$488.00	\$0.00	\$0.00	\$598.00
5	456-104-753	DISKXTENDER_FOR_WINDOWS_1TB=CA	\$0.00	D3	36%	\$0.00	\$1,034.77	\$944.79	\$809.82	\$0.00	\$0.00	\$1,034.77
5	456-104-754	DISKXTENDER_FOR_WINDOWS_2TB=CA	\$0.00	D3	36%	\$0.00	\$1,862.77	\$1,700.79	\$1,457.82	\$0.00	\$0.00	\$1,862.77
5	456-104-755	DISKXTENDER_FOR_WINDOWS_5TB=CA	\$0.00	D3	36%	\$0.00	\$4,139.77	\$3,779.79	\$3,239.82	\$0.00	\$0.00	\$4,139.77
5	456-104-756	DISKXTENDER_FOR_WINDOWS_10TB=CA	\$0.00	D3	36%	\$0.00	\$7,451.77	\$6,803.79	\$5,831.82	\$0.00	\$0.00	\$7,451.77
5	456-104-757	DISKXTENDER_FOR_WINDOWS_15TB=CA	\$0.00	D3	36%	\$0.00	\$9,383.77	\$8,567.79	\$7,343.82	\$0.00	\$0.00	\$9,383.77
5	456-104-758	DISKXTENDER_FOR_WINDOWS_20TB=CA	\$0.00	D3	36%	\$0.00	\$10,580.00	\$9,660.00	\$8,280.00	\$0.00	\$0.00	\$10,580.00
5	456-104-759	DISKXTENDER_FOR_WINDOWS_32TB=CA	\$0.00	D3	36%	\$0.00	\$12,650.00	\$11,550.00	\$9,900.00	\$0.00	\$0.00	\$12,650.00
5	456-104-760	DISKXTENDER_FOR_WINDOWS_64TB=CA	\$0.00	D3	36%	\$0.00	\$16,100.00	\$14,700.00	\$12,600.00	\$0.00	\$0.00	\$16,100.00
5	456-104-761	DISKXTENDER_FOR_WINDOWS_100TB=CA	\$0.00	D3	36%	\$0.00	\$18,400.00	\$16,800.00	\$14,400.00	\$0.00	\$0.00	\$18,400.00
5	456-104-762	DISKXTENDER_FOR_WINDOWS_200TB=CA	\$0.00	D3	36%	\$0.00	\$23,482.77	\$21,440.79	\$18,377.82	\$0.00	\$0.00	\$23,482.77
5	456-104-763	DISKXTENDER_FOR_WINDOWS_300TB=CA	\$0.00	D3	36%	\$0.00	\$27,139.77	\$24,779.79	\$21,239.82	\$0.00	\$0.00	\$27,139.77
5	456-104-764	DISKXTENDER_FOR_WINDOWS_400TB=CA	\$0.00	D3	36%	\$0.00	\$27,967.77	\$25,535.79	\$21,887.82	\$0.00	\$0.00	\$27,967.77
5	456-104-765	DISKXTENDER_FOR_WINDOWS_500TB=CA	\$0.00	D3	36%	\$0.00	\$32,866.77	\$30,008.79	\$25,721.82	\$0.00	\$0.00	\$32,866.77
5	456-104-766	DISKXTENDER_FOR_WINDOWS_600TB=CA	\$0.00	D3	36%	\$0.00	\$36,523.77	\$33,347.79	\$28,583.82	\$0.00	\$0.00	\$36,523.77
5	456-104-767	DISKXTENDER_FOR_WINDOWS_700TB=CA	\$0.00	D3	36%	\$0.00	\$43,032.77	\$39,290.79	\$33,677.82	\$0.00	\$0.00	\$43,032.77
5	456-104-768	DISKXTENDER_FOR_WINDOWS_800TB=CA	\$0.00	D3	36%	\$0.00	\$45,654.77	\$41,684.79	\$35,729.82	\$0.00	\$0.00	\$45,654.77
5	456-104-769	DISKXTENDER_FOR_WINDOWS_900TB=CA	\$0.00	D3	36%	\$0.00	\$48,253.77	\$44,057.79	\$37,763.82	\$0.00	\$0.00	\$48,253.77
5	456-104-770	DISKXTENDER_FOR_WINDOWS_1PB=CA	\$0.00	D3	36%	\$0.00	\$52,163.77	\$47,627.79	\$40,823.82	\$0.00	\$0.00	\$52,163.77
5	456-104-771	DX_WIN_UPGR_0.1TB_TO_0.5TB=CA	\$0.00	D3	36%	\$0.00	\$391.00	\$357.00	\$306.00	\$0.00	\$0.00	\$391.00
5	456-104-772	DX_WIN_UPGR_0.5TB_TO_1TB=CA	\$0.00	D3	36%	\$0.00	\$437.00	\$399.00	\$342.00	\$0.00	\$0.00	\$437.00
5	456-104-773	DX_WIN_UPGR_1TB_TO_2TB=CA	\$0.00	D3	36%	\$0.00	\$828.00	\$756.00	\$648.00	\$0.00	\$0.00	\$828.00
5	456-104-774	DX_WIN_UPGR_2TB_TO_5TB=CA	\$0.00	D3	36%	\$0.00	\$2,277.00	\$2,079.00	\$1,782.00	\$0.00	\$0.00	\$2,277.00
5	456-104-775	DX_WIN_UPGR_5TB_TO_10TB=CA	\$0.00	D3	36%	\$0.00	\$3,312.00	\$3,024.00	\$2,592.00	\$0.00	\$0.00	\$3,312.00
5	456-104-776	DX_WIN_UPGR_10TB_TO_15TB=CA	\$0.00	D3	36%	\$0.00	\$1,932.00	\$1,764.00	\$1,512.00	\$0.00	\$0.00	\$1,932.00
5	456-104-777	DX_WIN_UPGR_15TB_TO_20TB=CA	\$0.00	D3	36%	\$0.00	\$1,196.00	\$1,092.00	\$936.00	\$0.00	\$0.00	\$1,196.00
5	456-104-778	DX_WIN_UPGR_20TB_TO_32TB=CA	\$0.00	D3	36%	\$0.00	\$2,070.00	\$1,890.00	\$1,620.00	\$0.00	\$0.00	\$2,070.00
5	456-104-779	DX_WIN_UPGR_32TB_TO_64TB=CA	\$0.00	D3	36%	\$0.00	\$3,450.00	\$3,150.00	\$2,700.00	\$0.00	\$0.00	\$3,450.00
5	456-104-780	DX_WIN_UPGR_64TB_TO_100TB=CA	\$0.00	D3	36%	\$0.00	\$2,300.00	\$2,100.00	\$1,800.00	\$0.00	\$0.00	\$2,300.00
5	456-104-781	DX_WIN_FSM_SERVER=IA	\$0.00	D3	36%	\$0.00	\$1,310.77	\$1,196.79	\$1,025.82	\$0.00	\$0.00	\$1,310.77
5	456-104-782	DX_WIN_FSM_CLUSTER=IA	\$0.00	D3	36%	\$0.00	\$666.77	\$608.79	\$521.82	\$0.00	\$0.00	\$666.77
5	456-104-783	DX_WINDOWS_SDK_TOOLKIT=IA	\$0.00	D3	36%	\$0.00	\$1,150.00	\$1,050.00	\$900.00	\$0.00	\$0.00	\$1,150.00
5	456-104-863	DPA RA: VNX5200 (BLOCK)=IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-864	DPA RA: VNX5400 (BLOCK)=IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-865	DPA RA: VNX5600 (BLOCK)=IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-866	DPA RA: VNX5800 (BLOCK)=IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-867	DPA RA: VNX7600 (BLOCK)=IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-868	DPA RA: VNX8000 (BLOCK)=IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-880	Documentum IRM Client=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-883	Documentum xCP User=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-884	xCP User Solution ASL=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-885	xCP User Solution ASL Upgrade=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	456-104-886	Documentum xCP Designer=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$1,350.00	\$1,150.00	\$950.00	\$0.00	\$0.00	\$1,350.00
5	456-104-887	Documentum Trusted Content Services=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-888	Documentum Platform=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-889	Documentum Platform Ext=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-890	DCTM Platform Solution ASL=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-891	DCTM Platform EXT Solution ASL=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-892	DCTM Platform Solution ASL Upgrade=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-893	DCTM Pifrm EXT Solution ASL Upgrade=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-894	Documentum External User - 25000Up=UA	\$0.00	D3	36%	\$0.00	\$8.10	\$6.90	\$5.70	\$0.00	\$0.00	\$0.00	\$8.10
5	456-104-895	Documentum xDB=UA	\$0.00	D3	36%	\$0.00	\$22,072.50	\$18,802.50	\$15,532.50	\$0.00	\$0.00	\$0.00	\$22,072.50
5	456-104-896	Content Trans Services Audio Video=ZA	\$0.00	D3	36%	\$0.00	\$7,357.50	\$6,267.50	\$5,177.50	\$0.00	\$0.00	\$0.00	\$7,357.50
5	456-104-897	Content Trans Services Documents=ZA	\$0.00	D3	36%	\$0.00	\$7,357.50	\$6,267.50	\$5,177.50	\$0.00	\$0.00	\$0.00	\$7,357.50
5	456-104-898	Content Transformation Services Media=ZA	\$0.00	D3	36%	\$0.00	\$7,357.50	\$6,267.50	\$5,177.50	\$0.00	\$0.00	\$0.00	\$7,357.50
5	456-104-902	Captiva 7 Adv. Zonal & Full Page OCR=UB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-987	HIP PMRA DCTM Interface ASL=MC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-988	HIP PMRA Content Server ASL=MC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-989	HIP PMRA Documentum Administrator ASL=MC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-990	HIP PMRA Webtop ASL=MC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-991	HIP PMRA CSS ASL=MC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-992	HIP PMRA CSS Centera ASL=MC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-993	HIP PMRA RPS ASL=MC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-995	HIP PMRA TCS ASL=MC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-996	HIP PMRA Thumbnail Server ASL=MC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-997	HIP PMRA Custom Client ASL=MC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-998	HIP PMRA HL7 Interface ASL=MC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-999	HIP PMRA XDS Interface ASL=MC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-000	HIP PMRA EMR Integration ASL=MC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-022	HIP PMRA RPS Admin=MC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-026	HIP PMRA Task Space=MC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-027	HIP PMRA Forms User=MC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-028	EMC Synclplicity Connector for DCTM=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-030	APPXTENDER WORKFLOW MGR SERVER=IA	\$2,500.00	D3	36%	\$1,600.00	\$675.00	\$575.00	\$0.00	\$0.00	\$0.00	\$0.00	\$675.00
5	456-105-031	APPXTENDER WORKFLOW MGR FORMS SERVER=IA	\$2,500.00	D3	36%	\$1,600.00	\$675.00	\$575.00	\$0.00	\$0.00	\$0.00	\$0.00	\$675.00
5	456-105-032	APPXTENDER WORKFLOW MGR 5 CC USR PK=UB	\$5,500.00	D3	36%	\$3,520.00	\$1,485.00	\$1,265.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,485.00
5	456-105-036	DOCUMENTUM LIFESCENCES Q&M SOLUTION=UA	\$0.00	D3	36%	\$0.00	\$81.00	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$81.00
5	456-105-037	DCTM LIFESCENCES eTMF SOLUTION=UA	\$0.00	D3	36%	\$0.00	\$81.00	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$81.00
5	456-105-146	Ad-hoc Scanning Module=MC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-147	Ad-hoc Content Upload Module=MC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-148	Release of Information-EPS Module=MC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-149	End-user Viewer Module=MC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-180	Documentum Connect for MSSP from MYD=UA	\$40.00	D3	36%	\$25.60	\$10.80	\$9.20	\$7.60	\$0.00	\$0.00	\$0.00	\$10.80
5	456-105-287	SRMSUITE AX TIER 1 =IC	\$0.00	D3	36%	\$0.00	\$1,110.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,110.90
5	456-105-288	SRMSUITE CX/NS TIER 2 =IC	\$0.00	D3	36%	\$0.00	\$3,100.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,100.40
5	456-105-289	SRMSUITE CX TIER 3 =IC	\$0.00	D3	36%	\$0.00	\$7,596.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,596.90
5	456-105-290	SRMSUITE CX/NS TIER 4 =IC	\$0.00	D3	36%	\$0.00	\$14,135.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,135.80
5	456-105-291	SRMSUITE CX/NS TIER 5 =IC	\$0.00	D3	36%	\$0.00	\$24,377.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$24,377.70
5	456-105-369	SRMSUITE Vblock TIER 1 =IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-370	SRMSUITE Vblock TIER 2 =IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-371	SRMSUITE Vblock TIER 3 =IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-372	SRMSUITE Vblock TIER 4 =IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-373	SRMSUITE 3PTY TB =CB	\$0.00	D3	36%	\$0.00	\$161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.00
5	456-105-374	SRMSUITE HDS TB =CB	\$0.00	D3	36%	\$0.00	\$161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.00
5	456-105-375	SRMSUITE IBM DS TB =CB	\$0.00	D3	36%	\$0.00	\$161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.00
5	456-105-376	SRMSUITE XIV TB =CB	\$0.00	D3	36%	\$0.00	\$161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.00
5	456-105-377	SRMSUITE 3Par TB =CB	\$0.00	D3	36%	\$0.00	\$161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.00
5	456-105-378	SRMSUITE HP EVA TB =CB	\$0.00	D3	36%	\$0.00	\$161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.00
5	456-105-379	SRMSUITE NTAP TB =CB	\$0.00	D3	36%	\$0.00	\$161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.00
5	456-105-380	SRMSUITE Compellent TB =CB	\$0.00	D3	36%	\$0.00	\$161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.00
5	456-105-381	SRMSUITE 3PTY2 TB =CB	\$0.00	D3	36%	\$0.00	\$161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.00
5	456-105-388	SRMSUITE UPG AX TIER 1 =IC	\$0.00	D3	36%	\$0.00	\$289.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$289.80
5	456-105-389	SRMSUITE UPG CX/NS TIER 2 =IC	\$0.00	D3	36%	\$0.00	\$805.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$805.00
5	456-105-390	SRMSUITE UPG CX TIER 3 =IC	\$0.00	D3	36%	\$0.00	\$1,971.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,971.10
5	456-105-391	SRMSUITE UPG CX/NS TIER 4 =IC	\$0.00	D3	36%	\$0.00	\$3,666.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,666.20
5	456-105-392	SRMSUITE UPG CX/NS TIER 5 =IC	\$0.00	D3	36%	\$0.00	\$6,338.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,338.80
5	456-105-466	SRMSUITE UPG DMX 1TB =CB	\$0.00	D3	36%	\$0.00	\$89.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$89.70
5	456-105-474	SRMSUITE UPG 3PTY TB =CB	\$0.00	D3	36%	\$0.00	\$89.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$89.70
5	456-105-475	SRMSUITE UPG HDS TB =CB	\$0.00	D3	36%	\$0.00	\$89.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$89.70
5	456-105-476	SRMSUITE UPG IBM DS TB =CB	\$0.00	D3	36%	\$0.00	\$89.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$89.70
5	456-105-477	SRMSUITE UPG XIV TB =CB	\$0.00	D3	36%	\$0.00	\$89.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$89.70
5	456-105-478	SRMSUITE UPG 3Par TB =CB	\$0.00	D3	36%	\$0.00	\$89.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$89.70
5	456-105-479	SRMSUITE UPG HP EVA TB =CB	\$0.00	D3	36%	\$0.00	\$89.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$89.70
5	456-105-480	SRMSUITE UPG NTAP TB =CB	\$0.00	D3	36%	\$0.00	\$89.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$89.70
5	456-105-481	SRMSUITE UPG Compellent TB =CB	\$0.00	D3	36%	\$0.00	\$89.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$89.70
5	456-105-482	SRMSUITE UPG 3PTY2 TB =CB	\$0.00	D3	36%	\$0.00	\$89.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$89.70
5	456-105-741	SRMSUITE STD HP XP/P9500 TB =CB	\$0.00	D3	36%	\$0.00	\$89.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$89.70
5	456-105-742	SRMSUITE HP XP/P9500 TB =CB	\$390.00	D3	36%	\$249.60	\$89.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$89.70
5	456-105-743	SRMSUITE UPG HP XP/P9500 TB =CB	\$0.00	D3	36%	\$0.00	\$89.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$89.70
5	456-105-947	SRMSUITE VG GATEWAY =ID	\$0.00	D3	36%	\$0.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-105-948	EMC SCALEIO SOFTWARE CAPACITY=CB	\$0.00	D3	36%	\$0.00	\$218.50	\$199.50	\$171.00	\$0.00	\$0.00	\$0.00	\$218.50
5	456-105-949	EMC SCALEIO ENTERPRISE FEATURES=CB	\$0.00	D3	36%	\$0.00	\$69.00	\$63.00	\$54.00	\$0.00	\$0.00	\$0.00	\$69.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-105-984	KZN LEGAL HOLD MGR=IA	\$0.00	D3	36%	\$0.00	\$13,500.00	\$11,500.00	\$0.00	\$0.00	\$0.00	\$13,500.00
5	456-106-000	KZN EDSC FED ROE LICENSE=IA	\$0.00	D3	36%	\$0.00	\$1,350.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	456-106-002	KZN EDSC FED NODE LICENSE=IA	\$0.00	D3	36%	\$0.00	\$1,350.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	456-106-008	KZN EDSC SW (PER TB)=CA	\$0.00	D3	36%	\$0.00	\$8,100.00	\$6,900.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	456-106-009	KZN FILE INT-EDSC UPGRADE=IA	\$142,000.00	D3	36%	\$90,880.00	\$38,340.00	\$32,660.00	\$0.00	\$0.00	\$0.00	\$38,340.00
5	456-106-012	KZN FILE INT ENT-EDSC UPGRADE=IA	\$0.00	D3	36%	\$0.00	\$2,700.00	\$2,300.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	456-106-022	AppXtender xPlore Full Txt 5CC Usr Pk=UB	\$1,500.00	D3	36%	\$960.00	\$405.00	\$345.00	\$0.00	\$0.00	\$0.00	\$405.00
5	456-106-023	AppXtender xPlore Full Text Server=IA	\$4,000.00	D3	36%	\$2,560.00	\$1,080.00	\$920.00	\$0.00	\$0.00	\$0.00	\$1,080.00
5	456-106-024	AppXtender 7 Update Enabler=IA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-033	Documentum Life Science Q&M ASL	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-034	EMC DCTM D2 Q&M Approver ASL=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-035	EMC DCTM D2 +Pack Q&M Approver ASL=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-036	EMC DCTM ADTS Q&M Approver ASL=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-037	EMC DCTM Process Engine Q&M Appr ASL=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-038	EMC DCTM LS eTMF Approver ASL	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-039	EMC DCTM D2 eTMF Approver ASL=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-040	EMC DCTM D2 +Pack eTMF Approver ASL=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-041	EMC DCTM ADTS eTMF Approver ASL=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-042	EMC DCTM Process Engine eTMF Appr ASL=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-043	Documentum Life Science R&D ASL	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-044	Documentum D2 ASL	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-045	Documentum D2 +Pack ASL	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-046	Documentum ADTS ASL	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-047	Documentum Process Engine ASL	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-048	Documentum Asset Operations ASL	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-049	EMC DCTM D2 Asset Ops ASL=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-050	EMC DCTM D2 PlusPack Asset Ops ASL=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-051	EMC DCTM ADTS Asset Ops ASL=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-052	EMC DCTM Process Engine Asset Ops ASL=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-053	EMC DCTM LS Q&M Contributor ASL=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-054	EMC DCTM D2 Q&M Contributor ASL=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-055	EMC DCTM D2 +Pack QM Contributor ASL=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-056	EMC DCTM ADTS Q&M Contributor ASL=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-057	EMC DCTM Process Engine Q&M Contr ASL=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-058	EMC DCTM LS eTMF Contributor ASL	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-059	EMC DCTM D2 eTMF Contributor ASL=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-060	EMC DCTM D2 +Pack eTMF Contributr ASL=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-061	EMC DCTM ADTS eTMF Contributor ASL=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-062	EMC DCTM Proces Engin eTMF Contrb ASL=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-063	EMC DCTM LS R&D Contributor ASL=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-064	EMC DCTM D2 R&D Contributor ASL=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-065	EMC DCTM D2 +Pack R&D Contributr ASL=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-066	EMC DCTM ADTS R&D Contributor ASL=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-067	EMC DCTM Proces Engin R&D Contrb ASL=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-068	EMC DCTM LS Q&M Reader ASL=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-069	EMC DCTM D2 Q&M Reader ASL=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-070	EMC DCTM D2 +Pack Q&M Reader ASL=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-071	EMC DCTM ADTS Q&M Reader ASL=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-072	EMC DCTM Process Engine QM Reader ASL=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-073	EMC DCTM LS eTMF Reader ASL	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-074	EMC DCTM D2 eTMF Reader ASL=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-075	EMC DCTM D2 PlusPack eTMF Reader ASL=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-076	EMC DCTM ADTS eTMF Reader ASL=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-077	EMC DCTM Proces Engin eTMF Reader ASL=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-078	EMC DCTM LS R&D Reader ASL=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-079	EMC DCTM D2 R&D Reader ASL=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-080	EMC DCTM D2 PlusPack R&D Reader ASL=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-081	EMC DCTM ADTS R&D Reader ASL=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-082	EMC DCTM Proces Engin R&D Reader ASL=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-083	EMC Documentum xCP Unlimited=UA	\$0.00	D3	36%	\$0.00	\$340.20	\$289.80	\$0.00	\$0.00	\$0.00	\$340.20
5	456-106-084	EMC Documentum xCP Single App Lic=UA	\$0.00	D3	36%	\$0.00	\$135.00	\$115.00	\$0.00	\$0.00	\$0.00	\$135.00
5	456-106-092	PowerPath Linux on SystemZ =IA	\$0.00	D3	36%	\$0.00	\$2,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,300.00
5	456-106-104	EMC Documentum Platform IA=CA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-105	EMC Documentum Platform Extensions IA=CA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-106	EMC Documentum xDB IA=CA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-119	EMC InfoArchive Software=CA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-127	RecoverPoint - VM REM 1(1-99 VM)=IB	\$0.00	D3	36%	\$0.00	\$285.20	\$0.00	\$0.00	\$0.00	\$0.00	\$285.20
5	456-106-128	RecoverPoint - VM REM 1(100-249 VM)=IB	\$0.00	D3	36%	\$0.00	\$270.25	\$0.00	\$0.00	\$0.00	\$0.00	\$270.25
5	456-106-129	RecoverPoint - VM REM 1(250-499 VM)=IB	\$0.00	D3	36%	\$0.00	\$257.60	\$0.00	\$0.00	\$0.00	\$0.00	\$257.60
5	456-106-130	RecoverPoint - VM REM 1(500-999 VM)=IB	\$0.00	D3	36%	\$0.00	\$243.80	\$0.00	\$0.00	\$0.00	\$0.00	\$243.80
5	456-106-131	RecoverPoint -VM REM 1(1000-1999 VM)=IB	\$0.00	D3	36%	\$0.00	\$232.30	\$0.00	\$0.00	\$0.00	\$0.00	\$232.30
5	456-106-132	RecoverPoint - VM REM 1(2000+ VM)=IB	\$0.00	D3	36%	\$0.00	\$219.65	\$0.00	\$0.00	\$0.00	\$0.00	\$219.65
5	456-106-133	RecoverPoint - VM REM 2 (1-99 VM) =IB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-134	RecoverPoint - VM REM 2(100-249 VM) =IB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-154	EMC SCALEIO SOFTWARE CAPACITY=CB	\$0.00	D3	36%	\$0.00	\$218.50	\$199.50	\$171.00	\$0.00	\$0.00	\$218.50
5	456-106-155	EMC SCALEIO ENTERPRISE FEATURES=CB	\$0.00	D3	36%	\$0.00	\$69.00	\$63.00	\$54.00	\$0.00	\$0.00	\$69.00
5	456-106-409	Documentum Capital Projects ASL	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-410	Documentum Webtop ASL	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-411	EMC DCTM ADTS Cap Projects ASL=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-439	RP VIRTUAL APPLIANCE FOR V5200/V5300=IB	\$860.00	D3	36%	\$550.40	\$197.80	\$0.00	\$0.00	\$0.00	\$0.00	\$197.80

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	456-106-440	RP VIRTUAL APPLIANCE v54-v80 & VNX-F=IB	\$8,570.00	D3	36%	\$5,484.80	\$1,971.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,971.10
5	456-106-491	RecoverPoint - VM REM 2(250-499) VM)=IB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-492	RecoverPoint - VM REM 2(500-999) VM)=IB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-493	RecoverPoint - VM REM 2(1000-1999) VM)=IB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-494	RecoverPoint - VM REM 2(2000+) VM)=IB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-495	RecoverPoint - VM LOC (1-99 VM)=IB	\$1,240.00	D3	36%	\$793.60	\$285.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$285.20
5	456-106-496	RecoverPoint - VM LOC(100-249 VM)=IB	\$1,175.00	D3	36%	\$752.00	\$270.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.25
5	456-106-497	RecoverPoint - VM LOC (250-499) VM)=IB	\$1,120.00	D3	36%	\$716.80	\$257.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$257.60
5	456-106-498	RecoverPoint - VM LOC (500-999) VM)=IB	\$1,060.00	D3	36%	\$678.40	\$243.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$243.80
5	456-106-499	RecoverPoint - VM LOC (1000-1999) VM)=IB	\$1,010.00	D3	36%	\$646.40	\$232.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$232.30
5	456-106-500	RecoverPoint - VM LOC (2000+) VM)=IB	\$955.00	D3	36%	\$611.20	\$219.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$219.65
5	456-106-538	Captiva Mobile Toolkit=IA	\$50,000.00	D3	36%	\$32,000.00	\$13,500.00	\$11,500.00	\$9,500.00	\$0.00	\$0.00	\$0.00	\$13,500.00
5	456-106-539	Captiva Mobile SDK=MA	\$6,000.00	D3	36%	\$3,840.00	\$1,620.00	\$1,380.00	\$1,140.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	456-106-540	Captiva Mobile Runtime Tier 1=MA	\$4,500.00	D3	36%	\$2,880.00	\$1,215.00	\$1,035.00	\$855.00	\$0.00	\$0.00	\$0.00	\$1,215.00
5	456-106-541	Captiva Mobile Runtime Tier 2=MA	\$3,600.00	D3	36%	\$2,304.00	\$972.00	\$828.00	\$684.00	\$0.00	\$0.00	\$0.00	\$972.00
5	456-106-542	Captiva Mobile Runtime Tier 3=MA	\$2,800.00	D3	36%	\$1,792.00	\$756.00	\$644.00	\$532.00	\$0.00	\$0.00	\$0.00	\$756.00
5	456-106-543	Captiva Mobile Runtime Tier 4=MA	\$2,400.00	D3	36%	\$1,536.00	\$648.00	\$552.00	\$456.00	\$0.00	\$0.00	\$0.00	\$648.00
5	456-106-648	EMC Ent Hybrid Cloud Solution-VMware=IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-650	Documentum Platform ASL=MC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-651	Content Trans Svcs ASL=MC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-652	Content Storage Services ASL=MC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-653	Trusted Content Services ASL=MC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-654	Retention Policy Service ASL=MC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-655	Documentum HIP MIMG ASL=MC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-656	EMC Documentum Platform MREC ASL=MC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-657	EMC Content Trans Svcs MREC ASL=MC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-658	EMC Content Storage Services MREC ASL=MC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-659	EMC Trusted Content Services MREC ASL=MC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-660	EMC Retention Policy Service MREC ASL=MC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-661	Documentum HIP MREC ASL=MC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-662	EMC Connector for EPIC=MC	\$54,000.00	D3	36%	\$34,560.00	\$14,580.00	\$12,420.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,580.00
5	456-106-663	EMC InfoArchive CA ASL=MC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-664	EMC Documentum HIP CA ASL=MC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-665	EMC DCTM LS SSV ASL	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-666	EMC DCTM D2 SSV Contributor ASL=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-667	EMC DCTM D2 +Pack SSV Contrib ASL=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-668	EMC DCTM ADTS LS SSV Contributor ASL=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-669	EMC DCTM Process Eng LS SSV Contr ASL=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-670	EMC DCTM LS SSV Reader ASL=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-671	EMC DCTM D2 LS SSV Reader ASL=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-672	EMC DCTM D2 +Pack LS SSV Reader ASL=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-673	EMC DCTM ADTS LS SSV Reader ASL=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-674	EMC Process Engine LS SSV Reader ASL=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-703	RecoverPoint Remote-SIO (12-100 TB)=CA	\$0.00	D3	36%	\$0.00	\$43.70	\$39.90	\$34.20	\$0.00	\$0.00	\$0.00	\$43.70
5	456-106-704	RecoverPoint Remote-SIO (101-250 TB)=CA	\$0.00	D3	36%	\$0.00	\$40.25	\$36.75	\$31.50	\$0.00	\$0.00	\$0.00	\$40.25
5	456-106-705	RecoverPoint Remote-SIO (251-500 TB)=CA	\$0.00	D3	36%	\$0.00	\$35.65	\$32.55	\$27.90	\$0.00	\$0.00	\$0.00	\$35.65
5	456-106-706	RecoverPoint Remote-SIO(501-1000 TB)=CA	\$0.00	D3	36%	\$0.00	\$32.20	\$29.40	\$25.20	\$0.00	\$0.00	\$0.00	\$32.20
5	456-106-707	RecoverPoint Remote-SIO(1001-5000 TB)=CA	\$0.00	D3	36%	\$0.00	\$29.90	\$27.30	\$23.40	\$0.00	\$0.00	\$0.00	\$29.90
5	456-106-708	RecoverPoint Remote-SIO(5001 -10K TB)=CA	\$0.00	D3	36%	\$0.00	\$26.45	\$24.15	\$20.70	\$0.00	\$0.00	\$0.00	\$26.45
5	456-106-709	RecoverPoint Remote-SIO (10001+ TB)=CA	\$0.00	D3	36%	\$0.00	\$24.15	\$22.05	\$18.90	\$0.00	\$0.00	\$0.00	\$24.15
5	456-106-710	RecoverPoint Remote SIO Upgrade=CA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-711	VIRTUAL RPA FOR SIO =IB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-720	RecoverPoint for VM (15-99 VM)=IB	\$1,240.00	D3	36%	\$793.60	\$285.20	\$260.40	\$0.00	\$0.00	\$0.00	\$0.00	\$285.20
5	456-106-721	RecoverPoint for VM (100-249 VM)=IB	\$1,175.00	D3	36%	\$752.00	\$270.25	\$246.75	\$0.00	\$0.00	\$0.00	\$0.00	\$270.25
5	456-106-722	RecoverPoint for VM (250-499 VM)=IB	\$1,120.00	D3	36%	\$716.80	\$257.60	\$235.20	\$0.00	\$0.00	\$0.00	\$0.00	\$257.60
5	456-106-723	RecoverPoint for VM (500-999 VM)=IB	\$1,060.00	D3	36%	\$678.40	\$243.80	\$222.60	\$0.00	\$0.00	\$0.00	\$0.00	\$243.80
5	456-106-724	RecoverPoint for VM (1000-1999 VM)=IB	\$1,010.00	D3	36%	\$646.40	\$232.30	\$212.10	\$0.00	\$0.00	\$0.00	\$0.00	\$232.30
5	456-106-725	RecoverPoint for VM (2000+ VM)=IB	\$955.00	D3	36%	\$611.20	\$219.65	\$200.55	\$0.00	\$0.00	\$0.00	\$0.00	\$219.65
5	456-106-727	RecoverPoint for VM VSPEX Blue REM 1=IB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-728	RecoverPoint for VM VSPEX Blue REM 2=IB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-729	RecoverPoint for VM VSPEX Blue LOC=IB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-730	RecoverPoint for VM for HCIA =IB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-736	RecoverPoint-VM Storage Analytics UG=IB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-740	RTI PERP=ZC	\$23,000.00	D3	36%	\$14,720.00	\$5,290.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,290.00
5	456-106-741	REAL TIME INTELLIGENCE MONTHLY SUBSC=ZC	\$1,083.33	D3	36%	\$693.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-742	RTI 2yr Sub=ZC	\$1,083.33	D3	36%	\$693.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-743	RTI 3yr Sub=ZC	\$1,083.33	D3	36%	\$693.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-776	EMC DCTM LS SSV Server ASL=IA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-777	EMC DCTM ADTS LS SSV Server ASL=IA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-778	EMC Process Engine LS SSV Server ASL=IA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-801	EMC Hybrid Cloud Solution - Microsoft=IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-929	EMC SIO SW Basic Starter Pack 12TB=CB	\$0.00	D3	36%	\$0.00	\$83.72	\$76.44	\$65.52	\$0.00	\$0.00	\$0.00	\$83.72
5	456-106-930	EMC SIO Ent Starter Pack 12 TB=CB	\$0.00	D3	36%	\$0.00	\$178.25	\$162.75	\$139.50	\$0.00	\$0.00	\$0.00	\$178.25
5	456-106-931	EMC SIO SW Basic Tier 1=CB	\$0.00	D3	36%	\$0.00	\$92.00	\$84.00	\$72.00	\$0.00	\$0.00	\$0.00	\$92.00
5	456-106-932	EMC SIO SW Basic Tier 2=CB	\$0.00	D3	36%	\$0.00	\$82.80	\$75.60	\$64.80	\$0.00	\$0.00	\$0.00	\$82.80
5	456-106-933	EMC SIO SW Basic Tier 3=CB	\$0.00	D3	36%	\$0.00	\$75.90	\$69.30	\$59.40	\$0.00	\$0.00	\$0.00	\$75.90
5	456-106-934	EMC SIO SW Basic Tier 4=CB	\$0.00	D3	36%	\$0.00	\$69.00	\$63.00	\$54.00	\$0.00	\$0.00	\$0.00	\$69.00
5	456-106-935	EMC SIO SW Basic Tier 5=CB	\$0.00	D3	36%	\$0.00	\$62.10	\$56.70	\$48.60	\$0.00	\$0.00	\$0.00	\$62.10
5	456-106-936	EMC SIO SW Basic Tier 6=CB	\$0.00	D3	36%	\$0.00	\$57.50	\$52.50	\$45.00	\$0.00	\$0.00	\$0.00	\$57.50
5	456-106-937	EMC SIO SW Basic Tier 7=CB	\$0.00	D3	36%	\$0.00	\$52.90	\$48.30	\$41.40	\$0.00	\$0.00	\$0.00	\$52.90

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	456-106-938	EMC SIO Ent Tier 1=CB	\$850.00	D3	36%	\$544.00	\$195.50	\$178.50	\$153.00	\$0.00	\$0.00	\$195.50
5	456-106-939	EMC SIO Ent Tier 2=CB	\$770.00	D3	36%	\$492.80	\$177.10	\$161.70	\$138.60	\$0.00	\$0.00	\$177.10
5	456-106-940	EMC SIO Ent Tier 3=CB	\$690.00	D3	36%	\$441.60	\$158.70	\$144.90	\$124.20	\$0.00	\$0.00	\$158.70
5	456-106-941	EMC SIO Ent Tier 4=CB	\$620.00	D3	36%	\$396.80	\$142.60	\$130.20	\$111.60	\$0.00	\$0.00	\$142.60
5	456-106-942	EMC SIO Ent Tier 5=CB	\$560.00	D3	36%	\$358.40	\$128.80	\$117.60	\$100.80	\$0.00	\$0.00	\$128.80
5	456-106-943	EMC SIO Ent Tier 6=CB	\$490.00	D3	36%	\$313.60	\$112.70	\$102.90	\$88.20	\$0.00	\$0.00	\$112.70
5	456-106-944	EMC SIO Ent Tier 7=CB	\$440.00	D3	36%	\$281.60	\$101.20	\$92.40	\$79.20	\$0.00	\$0.00	\$101.20
5	456-106-957	IONIX IT OPS OPTICAL TRANSPORT MGR KIT=MA	\$175,000.00	D3	36%	\$112,000.00	\$40,250.00	\$0.00	\$31,500.00	\$0.00	\$0.00	\$40,250.00
5	456-106-958	IONIX IT OPS OTM MANAGED DEVICE L11=MA	\$2,300.00	D3	36%	\$1,472.00	\$529.00	\$0.00	\$414.00	\$0.00	\$0.00	\$529.00
5	456-106-959	IONIX IT OPS OTM MANAGED DEVICE L21=MA	\$1,725.00	D3	36%	\$1,104.00	\$396.75	\$0.00	\$310.50	\$0.00	\$0.00	\$396.75
5	456-106-960	IONIX IT OPS OTM MANAGED DEVICE L31=MA	\$1,334.00	D3	36%	\$853.76	\$306.82	\$0.00	\$240.12	\$0.00	\$0.00	\$306.82
5	456-106-961	IONIX IT OPS OTM MANAGED DEVICE L41=MA	\$1,081.00	D3	36%	\$691.84	\$248.63	\$0.00	\$194.58	\$0.00	\$0.00	\$248.63
5	456-106-962	ACM MANAGED SYSTEM=MA	\$90.00	D3	36%	\$57.60	\$20.70	\$0.00	\$16.20	\$0.00	\$0.00	\$20.70
5	456-106-963	ACM Prod RTU Lic=MA	\$36,000.00	D3	36%	\$23,040.00	\$8,280.00	\$0.00	\$6,480.00	\$0.00	\$0.00	\$8,280.00
5	456-106-964	AL5620 SAM ADP-PIPER SERV=MA	\$75,000.00	D3	36%	\$48,000.00	\$17,250.00	\$0.00	\$13,500.00	\$0.00	\$0.00	\$17,250.00
5	456-106-965	BMC Patrol ADP - P=MA	\$9,000.00	D3	36%	\$5,760.00	\$2,070.00	\$0.00	\$1,620.00	\$0.00	\$0.00	\$2,070.00
5	456-106-966	Concord eHealth ADP - P=MA	\$9,000.00	D3	36%	\$5,760.00	\$2,070.00	\$0.00	\$1,620.00	\$0.00	\$0.00	\$2,070.00
5	456-106-967	CONCORD SYSGED ADP - P=MA	\$9,000.00	D3	36%	\$5,760.00	\$2,070.00	\$0.00	\$1,620.00	\$0.00	\$0.00	\$2,070.00
5	456-106-968	CIENA C.D TMF 814 ADP - P=MA	\$75,000.00	D3	36%	\$48,000.00	\$17,250.00	\$0.00	\$13,500.00	\$0.00	\$0.00	\$17,250.00
5	456-106-969	CISCO CTM TMF 814 ADP - P=MA	\$75,000.00	D3	36%	\$48,000.00	\$17,250.00	\$0.00	\$13,500.00	\$0.00	\$0.00	\$17,250.00
5	456-106-970	E-Mail ADP - P=MA	\$4,500.00	D3	36%	\$2,880.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$1,035.00
5	456-106-971	ISC Adp - Production Lic=MA	\$22,500.00	D3	36%	\$14,400.00	\$5,175.00	\$0.00	\$4,050.00	\$0.00	\$0.00	\$5,175.00
5	456-106-972	InfoVista Server ADP - P=MA	\$9,000.00	D3	36%	\$5,760.00	\$2,070.00	\$0.00	\$1,620.00	\$0.00	\$0.00	\$2,070.00
5	456-106-973	Log File ADP - P=MA	\$4,500.00	D3	36%	\$2,880.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$1,035.00
5	456-106-974	NetIQ ADP - P=MA	\$9,000.00	D3	36%	\$5,760.00	\$2,070.00	\$0.00	\$1,620.00	\$0.00	\$0.00	\$2,070.00
5	456-106-975	OUTBOUND SNMP ADP - P=MA	\$4,500.00	D3	36%	\$2,880.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$1,035.00
5	456-106-976	ADP MICROSOFT SYS CTR OPS MGR 2007 PRO=MA	\$18,000.00	D3	36%	\$11,520.00	\$4,140.00	\$0.00	\$3,240.00	\$0.00	\$0.00	\$4,140.00
5	456-106-977	Remedy ADP - P=MA	\$9,000.00	D3	36%	\$5,760.00	\$2,070.00	\$0.00	\$1,620.00	\$0.00	\$0.00	\$2,070.00
5	456-106-978	Script ADP - P=MA	\$4,500.00	D3	36%	\$2,880.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$1,035.00
5	456-106-979	CLAR-CEL-SYM ADP SITE LIC=MA	\$18,000.00	D3	36%	\$11,520.00	\$4,140.00	\$0.00	\$3,240.00	\$0.00	\$0.00	\$4,140.00
5	456-106-980	SQL Unix ADP(p/server)-P=MA	\$4,500.00	D3	36%	\$2,880.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$1,035.00
5	456-106-981	SQL Windows ADP - P=MA	\$4,500.00	D3	36%	\$2,880.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$1,035.00
5	456-106-982	Syslog ADP - P=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-983	SNMP Trap ADP - P=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-984	XML ADP - P=MA	\$4,500.00	D3	36%	\$2,880.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$1,035.00
5	456-106-985	AM Mgd High End Device=MA	\$13.00	D3	36%	\$8.32	\$2.99	\$0.00	\$2.34	\$0.00	\$0.00	\$2.99
5	456-106-986	IP AM - NAS EXTENSION (2)=MA	\$90.00	D3	36%	\$57.60	\$20.70	\$0.00	\$16.20	\$0.00	\$0.00	\$20.70
5	456-106-987	IP AM - NAS EXTENSION (1)=MA	\$90.00	D3	36%	\$57.60	\$20.70	\$0.00	\$16.20	\$0.00	\$0.00	\$20.70
5	456-106-988	AM Production License=MA	\$22,500.00	D3	36%	\$14,400.00	\$5,175.00	\$0.00	\$4,050.00	\$0.00	\$0.00	\$5,175.00
5	456-106-989	ITOI C API LICENSE=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-990	ITOI JAVA API LICENSE=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-991	ITOI PERL API LICENSE=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-992	ITOI BUSINESS IMPACT MANAGER=MA	\$31,500.00	D3	36%	\$20,160.00	\$7,245.00	\$0.00	\$5,670.00	\$0.00	\$0.00	\$7,245.00
5	456-106-993	DM Static Ent License=MA	\$9,000.00	D3	36%	\$5,760.00	\$2,070.00	\$0.00	\$1,620.00	\$0.00	\$0.00	\$2,070.00
5	456-106-994	DM Static SP License=MA	\$9,000.00	D3	36%	\$5,760.00	\$2,070.00	\$0.00	\$1,620.00	\$0.00	\$0.00	\$2,070.00
5	456-106-995	DM Traveling License=MA	\$90,000.00	D3	36%	\$57,600.00	\$20,700.00	\$0.00	\$16,200.00	\$0.00	\$0.00	\$20,700.00
5	456-106-996	ITOI BUSNS DASHBRD 1 CONCURRENT USER=MA	\$900.00	D3	36%	\$576.00	\$207.00	\$0.00	\$162.00	\$0.00	\$0.00	\$207.00
5	456-106-997	ITOI BUSNS DASHBRD 2500 CONCURRNT USR=MA	\$152,280.00	D3	36%	\$97,459.20	\$35,024.40	\$0.00	\$27,410.40	\$0.00	\$0.00	\$35,024.40
5	456-106-998	ITOI BUSNS DASHBRD 5 CONCURRENT USERS=MA	\$2,835.00	D3	36%	\$1,814.40	\$652.05	\$0.00	\$510.30	\$0.00	\$0.00	\$652.05
5	456-106-999	ITOI BUSNS DASHBRD 10 CONCURRNT USERS=MA	\$4,050.00	D3	36%	\$2,592.00	\$931.50	\$0.00	\$729.00	\$0.00	\$0.00	\$931.50
5	456-107-000	ITOI BUSNS DASHBRD 25 CONCURRENT USER=MA	\$8,100.00	D3	36%	\$5,184.00	\$1,863.00	\$0.00	\$1,458.00	\$0.00	\$0.00	\$1,863.00
5	456-107-001	ITOI BUSNS DASHBRD 50 CONCURRNT USERS=MA	\$13,770.00	D3	36%	\$8,812.80	\$3,167.10	\$0.00	\$2,478.60	\$0.00	\$0.00	\$3,167.10
5	456-107-002	ITOI BUSNS DASHBRD 100 CONCURRNT USRS=MA	\$20,250.00	D3	36%	\$12,960.00	\$4,657.50	\$0.00	\$3,645.00	\$0.00	\$0.00	\$4,657.50
5	456-107-003	ITOI BUSNS DASHBRD 250 CONCURRNT USRS=MA	\$40,500.00	D3	36%	\$25,920.00	\$9,315.00	\$0.00	\$7,290.00	\$0.00	\$0.00	\$9,315.00
5	456-107-004	ITOI BUSNS DASHBRD 500 CONCURRNT USRS=MA	\$60,750.00	D3	36%	\$38,880.00	\$13,972.50	\$0.00	\$10,935.00	\$0.00	\$0.00	\$13,972.50
5	456-107-005	ITOI BUSNS DASHBRD 1000 CONCURRNT USR=MA	\$81,000.00	D3	36%	\$51,840.00	\$18,630.00	\$0.00	\$14,580.00	\$0.00	\$0.00	\$18,630.00
5	456-107-006	ITOI BUSINESS DASHBOARD PRODUCTION=MA	\$13,500.00	D3	36%	\$8,640.00	\$3,105.00	\$0.00	\$2,430.00	\$0.00	\$0.00	\$3,105.00
5	456-107-007	ITOI SRVR MGR-APP PROCESS MGMT MODULE=MA	\$13,500.00	D3	36%	\$8,640.00	\$3,105.00	\$0.00	\$2,430.00	\$0.00	\$0.00	\$3,105.00
5	456-107-008	ITOI SRVR MGR-CLUSTER MGT MOD- SITE=MA	\$13,500.00	D3	36%	\$8,640.00	\$3,105.00	\$0.00	\$2,430.00	\$0.00	\$0.00	\$3,105.00
5	456-107-009	F5 LOAD BALANCER MGMT MODULE=MA	\$13,500.00	D3	36%	\$8,640.00	\$3,105.00	\$0.00	\$2,430.00	\$0.00	\$0.00	\$3,105.00
5	456-107-010	MICROSOFT HYPER-V MGMT MODULE=MA	\$13,500.00	D3	36%	\$8,640.00	\$3,105.00	\$0.00	\$2,430.00	\$0.00	\$0.00	\$3,105.00
5	456-107-011	EMC SERVER MANAGER - PROD LICENSE=MA	\$13,500.00	D3	36%	\$8,640.00	\$3,105.00	\$0.00	\$2,430.00	\$0.00	\$0.00	\$3,105.00
5	456-107-012	ITOI SERVER MGR - VM MODULE- SITE=MA	\$13,500.00	D3	36%	\$8,640.00	\$3,105.00	\$0.00	\$2,430.00	\$0.00	\$0.00	\$3,105.00
5	456-107-013	ACM EXP PACK UPG 1=MA	\$24,300.00	D3	36%	\$15,552.00	\$5,589.00	\$0.00	\$4,374.00	\$0.00	\$0.00	\$5,589.00
5	456-107-014	ACM EXP PACK UPG 2=MA	\$100,800.00	D3	36%	\$64,512.00	\$23,184.00	\$0.00	\$18,144.00	\$0.00	\$0.00	\$23,184.00
5	456-107-015	ACM EXP PACK UPG 3=MA	\$76,500.00	D3	36%	\$48,960.00	\$17,595.00	\$0.00	\$13,770.00	\$0.00	\$0.00	\$17,595.00
5	456-107-016	ASM Express Pack Upg 1=MA	\$17,000.00	D3	36%	\$10,880.00	\$3,910.00	\$0.00	\$3,060.00	\$0.00	\$0.00	\$3,910.00
5	456-107-017	ASM Express Pack Upg 2=MA	\$65,875.00	D3	36%	\$42,160.00	\$15,151.25	\$0.00	\$11,857.50	\$0.00	\$0.00	\$15,151.25
5	456-107-018	ASM Express Pack Upg 3=MA	\$48,875.00	D3	36%	\$31,280.00	\$11,241.25	\$0.00	\$8,797.50	\$0.00	\$0.00	\$11,241.25
5	456-107-019	BI Express Pack Upg 1=MA	\$37,000.00	D3	36%	\$23,680.00	\$8,510.00	\$0.00	\$6,660.00	\$0.00	\$0.00	\$8,510.00
5	456-107-020	BI Express Pack Upg 2=MA	\$145,875.00	D3	36%	\$93,360.00	\$33,551.25	\$0.00	\$26,257.50	\$0.00	\$0.00	\$33,551.25
5	456-107-021	BI Express Pack Upg 3=MA	\$108,875.00	D3	36%	\$69,680.00	\$25,041.25	\$0.00	\$19,597.50	\$0.00	\$0.00	\$25,041.25
5	456-107-022	NAS EXPRESS PACK 50 to 100 UPG - P=MA	\$14,400.00	D3	36%	\$9,216.00	\$3,312.00	\$0.00	\$2,592.00	\$0.00	\$0.00	\$3,312.00
5	456-107-023	NAS EXPRESS PACK 100 to 200 UPG - P=MA	\$57,600.00	D3	36%	\$36,864.00	\$13,248.00	\$0.00	\$10,368.00	\$0.00	\$0.00	\$13,248.00
5	456-107-024	NAS EXPRESS PACK 100 to 250 UPG - P=MA	\$43,200.00	D3	36%	\$27,648.00	\$9,936.00	\$0.00	\$7,776.00	\$0.00	\$0.00	\$9,936.00
5	456-107-025	Express Pack Upg 1=MA	\$18,000.00	D3	36%	\$11,520.00	\$4,140.00	\$0.00	\$3,240.00	\$0.00	\$0.00	\$4,140.00
5	456-107-026	Express Pack Upg 2=MA	\$72,000.00	D3	36%	\$46,080.00	\$16,560.00	\$0.00	\$12,960.00	\$0.00	\$0.00	\$16,560.00
5	456-107-027	Express Pack Upg 3=MA	\$54,000.00	D3	36%	\$34,560.00	\$12,420.00	\$0.00	\$9,720.00	\$0.00	\$0.00	\$12,420.00
5	456-107-028	GLOBAL CONSOLE 100=MA	\$72,000.00	D3	36%	\$46,080.00	\$16,560.00	\$0.00	\$12,960.00	\$0.00	\$0.00	\$16,560.00
5	456-107-029	GLOBAL CONSOLE 10=MA	\$22,500.00	D3	36%	\$14,400.00	\$5,175.00	\$0.00	\$4,050.00	\$0.00	\$0.00	\$5,175.00

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-107-030	GLOBAL CONSOLE 1=MA	\$4,500.00	D3	36%	\$2,880.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$1,035.00
5	456-107-031	GLOBAL CONSOLE 25=MA	\$36,000.00	D3	36%	\$23,040.00	\$8,280.00	\$0.00	\$6,480.00	\$0.00	\$0.00	\$8,280.00
5	456-107-032	GLOBAL CONSOLE 3=MA	\$10,800.00	D3	36%	\$6,912.00	\$2,484.00	\$0.00	\$1,944.00	\$0.00	\$0.00	\$2,484.00
5	456-107-033	GLOBAL CONSOLE 50=MA	\$54,000.00	D3	36%	\$34,560.00	\$12,420.00	\$0.00	\$9,720.00	\$0.00	\$0.00	\$12,420.00
5	456-107-034	IP AM Mgd Tier 1 Lic=MA	\$225.00	D3	36%	\$144.00	\$51.75	\$0.00	\$40.50	\$0.00	\$0.00	\$51.75
5	456-107-035	IP AM Mgd Tier 1: 501-1000 Lic=MA	\$216.00	D3	36%	\$138.24	\$49.68	\$0.00	\$38.88	\$0.00	\$0.00	\$49.68
5	456-107-036	IP AM MGD TIER 1 DEVICES: 1001-1500=MA	\$198.00	D3	36%	\$126.72	\$45.54	\$0.00	\$35.64	\$0.00	\$0.00	\$45.54
5	456-107-037	IP AM MGD TIER 1 DEVICES: 1501-2500=MA	\$180.00	D3	36%	\$115.20	\$41.40	\$0.00	\$32.40	\$0.00	\$0.00	\$41.40
5	456-107-038	IP AM MGD TIER 1 DEVICES: 2501-5000=MA	\$149.00	D3	36%	\$95.36	\$34.27	\$0.00	\$26.82	\$0.00	\$0.00	\$34.27
5	456-107-039	IP AM MGD TIER 1 DEVICES: 5001-10000=MA	\$122.00	D3	36%	\$78.08	\$28.06	\$0.00	\$21.96	\$0.00	\$0.00	\$28.06
5	456-107-040	IP AM Mgd Tier 1: 10,001+ =MA	\$90.00	D3	36%	\$57.60	\$20.70	\$0.00	\$16.20	\$0.00	\$0.00	\$20.70
5	456-107-041	IP AM Mgd Tier 2 Lic=MA	\$18.00	D3	36%	\$11.52	\$4.14	\$0.00	\$3.24	\$0.00	\$0.00	\$4.14
5	456-107-042	IP AM Mgd Tier 2: 501-1000=MA	\$17.00	D3	36%	\$10.88	\$3.91	\$0.00	\$3.06	\$0.00	\$0.00	\$3.91
5	456-107-043	IP AM MGD TIER 2 DEVICES: 1001-1500=MA	\$16.00	D3	36%	\$10.24	\$3.68	\$0.00	\$2.88	\$0.00	\$0.00	\$3.68
5	456-107-044	IP AM MGD TIER 2 DEVICES: 1501-2500=MA	\$15.00	D3	36%	\$9.60	\$3.45	\$0.00	\$2.70	\$0.00	\$0.00	\$3.45
5	456-107-045	IP AM MGD TIER 2 DEVICES: 2501-5000=MA	\$14.00	D3	36%	\$8.96	\$3.22	\$0.00	\$2.52	\$0.00	\$0.00	\$3.22
5	456-107-046	IP AM MGD TIER 2 DEVICES: 5001-10000=MA	\$12.00	D3	36%	\$7.68	\$2.76	\$0.00	\$2.16	\$0.00	\$0.00	\$2.76
5	456-107-047	IP AM Mgd Tier 2: 10,001+ =MA	\$10.00	D3	36%	\$6.40	\$2.30	\$0.00	\$1.80	\$0.00	\$0.00	\$2.30
5	456-107-048	IP AM Mgd Tier 3 Lic=MA	\$54.00	D3	36%	\$34.56	\$12.42	\$0.00	\$9.72	\$0.00	\$0.00	\$12.42
5	456-107-049	IP AM Mgd Tier 3: 501-1000=MA	\$50.00	D3	36%	\$32.00	\$11.50	\$0.00	\$9.00	\$0.00	\$0.00	\$11.50
5	456-107-050	IP AM MGD TIER 3 DEVICES: 1001-1500=MA	\$45.00	D3	36%	\$28.80	\$10.35	\$0.00	\$8.10	\$0.00	\$0.00	\$10.35
5	456-107-051	IP AM MGD TIER 3 DEVICES: 1501-2500=MA	\$41.00	D3	36%	\$26.24	\$9.43	\$0.00	\$7.38	\$0.00	\$0.00	\$9.43
5	456-107-052	IP AM MGD TIER 3 DEVICES: 2501-5000=MA	\$36.00	D3	36%	\$23.04	\$8.28	\$0.00	\$6.48	\$0.00	\$0.00	\$8.28
5	456-107-053	IP AM MGD TIER 3 DEVICES: 5001-10000=MA	\$32.00	D3	36%	\$20.48	\$7.36	\$0.00	\$5.76	\$0.00	\$0.00	\$7.36
5	456-107-054	IP AM Mgd Tier 3: 10,001+ =MA	\$23.00	D3	36%	\$14.72	\$5.29	\$0.00	\$4.14	\$0.00	\$0.00	\$5.29
5	456-107-055	IP AM Mgd Tier 4 NAS Lic=MA	\$32.00	D3	36%	\$20.48	\$7.36	\$0.00	\$5.76	\$0.00	\$0.00	\$7.36
5	456-107-056	IP AM MGD TIER 4 NAS DEVICES:101-250=MA	\$27.00	D3	36%	\$17.28	\$6.21	\$0.00	\$4.86	\$0.00	\$0.00	\$6.21
5	456-107-057	IP AM MGD TIER 4 NAS DEVICES:251+UP=MA	\$23.00	D3	36%	\$14.72	\$5.29	\$0.00	\$4.14	\$0.00	\$0.00	\$5.29
5	456-107-059	MULTICAST MGD DEV LIC=MA	\$125.00	D3	36%	\$80.00	\$28.75	\$0.00	\$22.50	\$0.00	\$0.00	\$28.75
5	456-107-060	MULTICAST MGD DEV: 501-1,000 =MA	\$120.00	D3	36%	\$76.80	\$27.60	\$0.00	\$21.60	\$0.00	\$0.00	\$27.60
5	456-107-061	MULTICAST MGR DEVICES: 1001-1500=MA	\$110.00	D3	36%	\$70.40	\$25.30	\$0.00	\$19.80	\$0.00	\$0.00	\$25.30
5	456-107-062	MULTICAST MGR DEVICES: 1501-2500=MA	\$100.00	D3	36%	\$64.00	\$23.00	\$0.00	\$18.00	\$0.00	\$0.00	\$23.00
5	456-107-063	MULTICAST MGR DEVICES: 2501-5000=MA	\$85.00	D3	36%	\$54.40	\$19.55	\$0.00	\$15.30	\$0.00	\$0.00	\$19.55
5	456-107-064	MULTICAST MGR DEVICES: 5001-10000=MA	\$70.00	D3	36%	\$44.80	\$16.10	\$0.00	\$12.60	\$0.00	\$0.00	\$16.10
5	456-107-065	MULTICAST MGD DEV: 10,000+ =MA	\$50.00	D3	36%	\$32.00	\$11.50	\$0.00	\$9.00	\$0.00	\$0.00	\$11.50
5	456-107-066	MULTICAST MGR: MULTICST VPN FEATURE=MA	\$35,000.00	D3	36%	\$22,400.00	\$8,050.00	\$0.00	\$6,300.00	\$0.00	\$0.00	\$8,050.00
5	456-107-067	MULTICAST PRODUCTION LIC=MA	\$25,000.00	D3	36%	\$16,000.00	\$5,750.00	\$0.00	\$4,500.00	\$0.00	\$0.00	\$5,750.00
5	456-107-068	MPLSMGD LAY3 CE DEV LIC=MA	\$150.00	D3	36%	\$96.00	\$34.50	\$0.00	\$27.00	\$0.00	\$0.00	\$34.50
5	456-107-069	MPLS MGD LAY3 CE DEVICES: 2501-5000=MA	\$144.00	D3	36%	\$92.16	\$33.12	\$0.00	\$25.92	\$0.00	\$0.00	\$33.12
5	456-107-070	MPLS MGD LAY3 CE DEVICES: 5001-10000=MA	\$132.00	D3	36%	\$84.48	\$30.36	\$0.00	\$23.76	\$0.00	\$0.00	\$30.36
5	456-107-071	MPLS MGD LAY3 CE DEVICES: 10001-25000=MA	\$126.00	D3	36%	\$80.64	\$28.98	\$0.00	\$22.68	\$0.00	\$0.00	\$28.98
5	456-107-072	MPLS MGD LAY3 CE DEVICES: 25001-50000=MA	\$120.00	D3	36%	\$76.80	\$27.60	\$0.00	\$21.60	\$0.00	\$0.00	\$27.60
5	456-107-073	MPLS MGD LAY3 CE DEVICES: 50001+UP=MA	\$105.00	D3	36%	\$67.20	\$24.15	\$0.00	\$18.90	\$0.00	\$0.00	\$24.15
5	456-107-074	MPLSMGD LAY2 FWD INTF LIC=MA	\$75.00	D3	36%	\$48.00	\$17.25	\$0.00	\$13.50	\$0.00	\$0.00	\$17.25
5	456-107-075	MPLS MGD LAY2 FRWRDR INTFC:201-1000=MA	\$72.00	D3	36%	\$46.08	\$16.56	\$0.00	\$12.96	\$0.00	\$0.00	\$16.56
5	456-107-076	MPLS MGD LAY2 FRWRDR INTFC:1001-4000=MA	\$66.00	D3	36%	\$42.24	\$15.18	\$0.00	\$11.88	\$0.00	\$0.00	\$15.18
5	456-107-077	MPLS MGD LAY2 FRWRDR INTFC:4001-20000=MA	\$63.00	D3	36%	\$40.32	\$14.49	\$0.00	\$11.34	\$0.00	\$0.00	\$14.49
5	456-107-078	MPLS MGD LAY2 FRWRDR INTFC:20001-100K=MA	\$60.00	D3	36%	\$38.40	\$13.80	\$0.00	\$10.80	\$0.00	\$0.00	\$13.80
5	456-107-079	MPLS MGD LAY2 FRWRDR INTFC:100K+UP=MA	\$53.00	D3	36%	\$33.92	\$12.19	\$0.00	\$9.54	\$0.00	\$0.00	\$12.19
5	456-107-080	MPLS PRODUCTION LICENSE=MA	\$100,000.00	D3	36%	\$64,000.00	\$23,000.00	\$0.00	\$18,000.00	\$0.00	\$0.00	\$23,000.00
5	456-107-081	MPLSMGD LAY3 VRF INTF LIC=MA	\$50.00	D3	36%	\$32.00	\$11.50	\$0.00	\$9.00	\$0.00	\$0.00	\$11.50
5	456-107-082	MPLS MGD LAY3 VRF INTFC: 2501-5000=MA	\$48.00	D3	36%	\$30.72	\$11.04	\$0.00	\$8.64	\$0.00	\$0.00	\$11.04
5	456-107-083	MPLS MGD LAY3 VRF INTFC: 5001-10000=MA	\$44.00	D3	36%	\$28.16	\$10.12	\$0.00	\$7.92	\$0.00	\$0.00	\$10.12
5	456-107-084	MPLS MGD LAY3 VRF INTFC: 10001-25000=MA	\$42.00	D3	36%	\$26.88	\$9.66	\$0.00	\$7.56	\$0.00	\$0.00	\$9.66
5	456-107-085	MPLS MGD LAY3 VRF INTFC: 25001-50000=MA	\$40.00	D3	36%	\$25.60	\$9.20	\$0.00	\$7.20	\$0.00	\$0.00	\$9.20
5	456-107-086	MPLS MGD LAY3 VRF INTFC: 50001+UP=MA	\$35.00	D3	36%	\$22.40	\$8.05	\$0.00	\$6.30	\$0.00	\$0.00	\$8.05
5	456-107-087	IPV6 AVAILABILITY MGR - PRODUCTION=MA	\$26,100.00	D3	36%	\$16,704.00	\$6,003.00	\$0.00	\$4,698.00	\$0.00	\$0.00	\$6,003.00
5	456-107-088	EMC NOTIFICATION MANAGER=MA	\$67,500.00	D3	36%	\$43,200.00	\$15,525.00	\$0.00	\$12,150.00	\$0.00	\$0.00	\$15,525.00
5	456-107-089	NPM MGD DEVICES LIC=MA	\$113.00	D3	36%	\$72.32	\$25.99	\$0.00	\$20.34	\$0.00	\$0.00	\$25.99
5	456-107-090	NPM MGD DEVICES: 501-1,000=MA	\$108.00	D3	36%	\$69.12	\$24.84	\$0.00	\$19.44	\$0.00	\$0.00	\$24.84
5	456-107-091	NPM MGD DEVICES: 1,001-1,500=MA	\$99.00	D3	36%	\$63.36	\$22.77	\$0.00	\$17.82	\$0.00	\$0.00	\$22.77
5	456-107-092	NPM MGD DEVICES: 1,501-2,500=MA	\$90.00	D3	36%	\$57.60	\$20.70	\$0.00	\$16.20	\$0.00	\$0.00	\$20.70
5	456-107-093	NPM MGD DEVICES: 2,501-5,000=MA	\$77.00	D3	36%	\$49.28	\$17.71	\$0.00	\$13.86	\$0.00	\$0.00	\$17.71
5	456-107-094	NPM MGD DEVICES: 5,001-10,000=MA	\$63.00	D3	36%	\$40.32	\$14.49	\$0.00	\$11.34	\$0.00	\$0.00	\$14.49
5	456-107-095	NPM MGD DEVICES: 10,001+ =MA	\$45.00	D3	36%	\$28.80	\$10.35	\$0.00	\$8.10	\$0.00	\$0.00	\$10.35
5	456-107-096	NPM PRODUCTION LICENSE=MA	\$22,500.00	D3	36%	\$14,400.00	\$5,175.00	\$0.00	\$4,050.00	\$0.00	\$0.00	\$5,175.00
5	456-107-097	OLIP Production License=MA	\$18,000.00	D3	36%	\$11,520.00	\$4,140.00	\$0.00	\$3,240.00	\$0.00	\$0.00	\$4,140.00
5	456-107-098	IP AM Mgd P&L Lic=MA	\$1,080.00	D3	36%	\$691.20	\$248.40	\$0.00	\$194.40	\$0.00	\$0.00	\$248.40
5	456-107-099	IP AM MGD PORTS&INTRFCS: 5001-10000=MA	\$990.00	D3	36%	\$633.60	\$227.70	\$0.00	\$178.20	\$0.00	\$0.00	\$227.70
5	456-107-100	IP AM MGD PORTS&INTRFCS: 10001-25000=MA	\$900.00	D3	36%	\$576.00	\$207.00	\$0.00	\$162.00	\$0.00	\$0.00	\$207.00
5	456-107-101	IP AM MGD PORTS&INTRFCS: 25001-50000=MA	\$810.00	D3	36%	\$518.40	\$186.30	\$0.00	\$145.80	\$0.00	\$0.00	\$186.30
5	456-107-102	IP AM MGD PORTS&INTRFCS: 50001-100K=MA	\$720.00	D3	36%	\$460.80	\$165.60	\$0.00	\$129.60	\$0.00	\$0.00	\$165.60
5	456-107-103	IP AM MGD PORTS&INTRFCS: 100001-250K=MA	\$540.00	D3	36%	\$345.60	\$124.20	\$0.00	\$97.20	\$0.00	\$0.00	\$124.20
5	456-107-104	IP AM MGD PORTS&INTRFCS: 250001-500K=MA	\$450.00	D3	36%	\$288.00	\$103.50	\$0.00	\$81.00	\$0.00	\$0.00	\$103.50
5	456-107-105	IP AM MGD PORTS&INTRFCS: 500001-1M=MA	\$360.00	D3	36%	\$230.40	\$82.80	\$0.00	\$64.80	\$0.00	\$0.00	\$82.80
5	456-107-106	IP AM MGD PORTS&INTRFCS: 1000001-1.5M=MA	\$270.00	D3	36%	\$172.80	\$62.10	\$0.00	\$48.60	\$0.00	\$0.00	\$62.10
5	456-107-107	IP AM MGD PORTS&INTRFCS: 1500001-2M=MA	\$180.00	D3	36%	\$115.20	\$41.40	\$0.00	\$32.40	\$0.00	\$0.00	\$41.40
5	456-107-108	IP AM Mgd P&L: 2MM + Lic 91.7% Disc=MA	\$90.00	D3	36%	\$57.60	\$20.70	\$0.00	\$16.20	\$0.00	\$0.00	\$20.70
5	456-107-109	PM Production License=MA	\$9,000.00	D3	36%	\$5,760.00	\$2,070.00	\$0.00	\$1,620.00	\$0.00	\$0.00	\$2,070.00
5	456-107-110	RCA Upgrade License=MA	\$18,000.00	D3	36%	\$11,520.00	\$4,140.00	\$0.00	\$3,240.00	\$0.00	\$0.00	\$4,140.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-107-111	SERVICE ASSURANCE MGR - PRODUCTION=MA	\$36,000.00	D3	36%	\$23,040.00	\$8,280.00	\$0.00	\$6,480.00	\$0.00	\$0.00	\$8,280.00
5	456-107-112	ITOPS DYNAMIC MODEL COMPILER LICENSE=MA	\$10,000.00	D3	36%	\$6,400.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$2,300.00
5	456-107-113	SMARTS DYNAMIC MODEL=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-114	ITOI ITOPS DYNAMIC MODEL LOADER LIC=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-115	SPM PRODUCTION LICENSE=MA	\$10,000.00	D3	36%	\$6,400.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$2,300.00
5	456-107-116	SDN SR for Smarts=MA=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-117	EMC SMARTS VOIP ENBLMNT PACK FOR AVAY=MA	\$25,000.00	D3	36%	\$16,000.00	\$5,750.00	\$0.00	\$4,500.00	\$0.00	\$0.00	\$5,750.00
5	456-107-118	VOIP - CISCO IP MODULE=MA	\$25,000.00	D3	36%	\$16,000.00	\$5,750.00	\$0.00	\$4,500.00	\$0.00	\$0.00	\$5,750.00
5	456-107-119	EMC SMARTS VOIP AM PRODUCTION LICENSE=MA	\$40,000.00	D3	36%	\$25,600.00	\$9,200.00	\$0.00	\$7,200.00	\$0.00	\$0.00	\$9,200.00
5	456-107-120	VOIP MGMT SUITE PROD RTU PER DCTR/NOC=MA	\$50,000.00	D3	36%	\$32,000.00	\$11,500.00	\$0.00	\$9,000.00	\$0.00	\$0.00	\$11,500.00
5	456-107-121	WIFI ACCESS POINTS LICENSE 1-1000=MA	\$38.00	D3	36%	\$24.32	\$8.74	\$0.00	\$6.84	\$0.00	\$0.00	\$8.74
5	456-107-122	WIFI ACCESS POINTS LICENSE 1001-5000=MA	\$33.00	D3	36%	\$21.12	\$7.59	\$0.00	\$5.94	\$0.00	\$0.00	\$7.59
5	456-107-123	WIFI ACCESS POINTS LICENSE 5001-10000=MA	\$25.00	D3	36%	\$16.00	\$5.75	\$0.00	\$4.50	\$0.00	\$0.00	\$5.75
5	456-107-124	WIFI CONTROLLER LICENSE COUNT=MA	\$200.00	D3	36%	\$128.00	\$46.00	\$0.00	\$36.00	\$0.00	\$0.00	\$46.00
5	456-107-125	WIRELESS MANAGER - FAILOVER LICENSE=MA	\$7,500.00	D3	36%	\$4,800.00	\$1,725.00	\$0.00	\$1,350.00	\$0.00	\$0.00	\$1,725.00
5	456-107-126	WIRELESS MANAGER - PRODUCTION LICENSE=MA	\$15,000.00	D3	36%	\$9,600.00	\$3,450.00	\$0.00	\$2,700.00	\$0.00	\$0.00	\$3,450.00
5	456-107-127	Storage Ops - Smarts Lite DA only=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-134	EMC DCTM WebTop=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-194	SRMSUITE IBM V7000 TB=CB	\$0.00	D3	36%	\$0.00	\$161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.00
5	456-107-265	EMC Asset Operations Mobile=UA	\$150.00	D3	36%	\$96.00	\$40.50	\$34.50	\$0.00	\$0.00	\$0.00	\$40.50
5	456-107-267	External User 25K Unique Users=UA	\$750,000.00	D3	36%	\$480,000.00	\$202,500.00	\$172,500.00	\$142,500.00	\$0.00	\$0.00	\$202,500.00
5	456-107-268	ExternalUsersPubSect10KResidentUsrs=UA	\$300,000.00	D3	36%	\$192,000.00	\$81,000.00	\$69,000.00	\$57,000.00	\$0.00	\$0.00	\$69,000.00
5	456-107-269	Content Trans Services Audio Video=ZA	\$27,250.00	D3	36%	\$17,440.00	\$7,357.50	\$6,267.50	\$5,177.50	\$0.00	\$0.00	\$7,357.50
5	456-107-270	Content Trans Services Documents=ZA	\$27,250.00	D3	36%	\$17,440.00	\$7,357.50	\$6,267.50	\$5,177.50	\$0.00	\$0.00	\$7,357.50
5	456-107-271	Content Transformation Services Media=ZA	\$27,250.00	D3	36%	\$17,440.00	\$7,357.50	\$6,267.50	\$5,177.50	\$0.00	\$0.00	\$7,357.50
5	456-107-272	Documentum Trusted Content Services=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-273	Documentum Platform=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-277	Documentum Platform Ext=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-281	PowerPath VE Bundle =IC	\$0.00	D3	36%	\$0.00	\$1,967.42	\$0.00	\$0.00	\$0.00	\$0.00	\$1,967.42
5	456-107-804	DPS for VMWare RP4VM Enabler=IB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-805	RP4VM for VNXe3200 STARTER PACK =IB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-808	EMC Documentum Platform IA=CA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-809	EMC Documentum Platform Extensions IA=CA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-817	CONCEPT MGR ROE 500GB S1 EDISCOVERY=CA	\$0.00	D3	36%	\$0.00	\$1,350.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	456-108-124	RP/CL LOC BASE LIC=IC	\$26,400.00	D3	36%	\$16,896.00	\$4,752.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,752.00
5	456-108-125	RP/CL REM BASE LIC=IC	\$26,400.00	D3	36%	\$16,896.00	\$4,752.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,752.00
5	456-108-162	VIPR SRM UPG IBM DS BASE =IC	\$4,820.00	D3	36%	\$3,084.80	\$1,108.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,108.60
5	456-108-164	VIPR SRM UPG HP XP/P9500 BASE =IC	\$4,820.00	D3	36%	\$3,084.80	\$1,108.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,108.60
5	456-108-165	VIPR SRM UPG NTAIP BASE =IC	\$4,820.00	D3	36%	\$3,084.80	\$1,108.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,108.60
5	456-108-167	POWERPATH PP-NON-X86-T1 =ZC	\$1,400.00	D3	36%	\$896.00	\$322.00	\$0.00	\$0.00	\$0.00	\$0.00	\$322.00
5	456-108-168	POWERPATH PP-NON-X86-T2 =ZC	\$1,335.00	D3	36%	\$854.40	\$307.05	\$0.00	\$0.00	\$0.00	\$0.00	\$307.05
5	456-108-169	POWERPATH PP-NON-X86-V1 =ZC	\$1,200.00	D3	36%	\$768.00	\$276.00	\$0.00	\$0.00	\$0.00	\$0.00	\$276.00
5	456-108-170	POWERPATH PP-NON-X86-V2 =ZC	\$1,100.00	D3	36%	\$704.00	\$253.00	\$0.00	\$0.00	\$0.00	\$0.00	\$253.00
5	456-108-171	POWERPATH PP-X86-T1 =ZC	\$595.00	D3	36%	\$380.80	\$136.85	\$0.00	\$0.00	\$0.00	\$0.00	\$136.85
5	456-108-172	POWERPATH PP-X86-T2 =ZC	\$550.00	D3	36%	\$352.00	\$126.50	\$0.00	\$0.00	\$0.00	\$0.00	\$126.50
5	456-108-173	POWERPATH PP-X86-V1 =ZC	\$500.00	D3	36%	\$320.00	\$115.00	\$0.00	\$0.00	\$0.00	\$0.00	\$115.00
5	456-108-174	POWERPATH PP-X86-V2 =ZC	\$450.00	D3	36%	\$288.00	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$103.50
5	456-108-175	POWERPATH/VE STD. VOLUME (1,000+)=ZC	\$1,050.00	D3	36%	\$672.00	\$241.50	\$0.00	\$0.00	\$0.00	\$0.00	\$241.50
5	456-108-177	POWERPATH/VE STD. VOLUME (3,000+)=ZC	\$900.00	D3	36%	\$576.00	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$207.00
5	456-108-179	POWERPATH/VE STD. VOLUME (500+)=ZC	\$1,200.00	D3	36%	\$768.00	\$276.00	\$0.00	\$0.00	\$0.00	\$0.00	\$276.00
5	456-108-180	POWERPATH/VE ADD-ON VOL (200+ CPU)=ZC	\$900.00	D3	36%	\$576.00	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$207.00
5	456-108-181	POWERPATH/VE ADD-ON VOL (100-199 CPU)=ZC	\$1,000.00	D3	36%	\$640.00	\$230.00	\$0.00	\$0.00	\$0.00	\$0.00	\$230.00
5	456-108-182	POWERPATH/VE STD. VOL (100-199 CPU)=ZC	\$1,500.00	D3	36%	\$960.00	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$345.00
5	456-108-183	POWERPATH/VE STD. VOL (200+ CPU)=ZC	\$1,350.00	D3	36%	\$864.00	\$310.50	\$0.00	\$0.00	\$0.00	\$0.00	\$310.50
5	456-108-188	POWERPATH/VE ADD-ON X86 T1 (1-7 CPU)=ZC	\$1,200.00	D3	36%	\$768.00	\$276.00	\$0.00	\$0.00	\$0.00	\$0.00	\$276.00
5	456-108-189	POWERPATH/VE ADD-ON X86 T2 (8+ CPUS)=ZC	\$1,100.00	D3	36%	\$704.00	\$253.00	\$0.00	\$0.00	\$0.00	\$0.00	\$253.00
5	456-108-190	POWERPATH/VE STD. X86 T1 (1-7 CPUS)=ZC	\$1,785.00	D3	36%	\$1,142.40	\$410.55	\$0.00	\$0.00	\$0.00	\$0.00	\$410.55
5	456-108-191	POWERPATH/VE STD. X86 T2 (8+ CPUS)=ZC	\$1,645.00	D3	36%	\$1,052.80	\$378.35	\$0.00	\$0.00	\$0.00	\$0.00	\$378.35
5	456-108-235	xPpression Enterprise Srvr for 4 Cores=IA	\$180,000.00	D3	36%	\$115,200.00	\$48,600.00	\$41,400.00	\$34,200.00	\$0.00	\$0.00	\$48,600.00
5	456-108-236	XPRESSION ENTERPRISE SERVER DEV-TEST=IA	\$72,000.00	D3	36%	\$46,080.00	\$19,440.00	\$16,560.00	\$13,680.00	\$0.00	\$0.00	\$19,440.00
5	456-108-238	XPRESSION ENTERPRISE SERVER RECOVERY=IA	\$36,000.00	D3	36%	\$23,040.00	\$9,720.00	\$8,280.00	\$6,840.00	\$0.00	\$0.00	\$9,720.00
5	456-108-444	eRoom (Core)=UA	\$200.00	D3	36%	\$128.00	\$54.00	\$46.00	\$38.00	\$0.00	\$0.00	\$54.00
5	456-108-445	eRoom Enterprise=UA	\$150.00	D3	36%	\$96.00	\$40.50	\$34.50	\$28.50	\$0.00	\$0.00	\$40.50
5	456-108-447	EROOM SERVER (MS SQL SERVER) ST=UA	\$75.00	D3	36%	\$48.00	\$20.25	\$17.25	\$14.25	\$0.00	\$0.00	\$20.25
5	456-108-451	INTERACTIVE DLVRY SRVCS ADV SRCE CORE=ZA	\$21,800.00	D3	36%	\$13,952.00	\$5,886.00	\$5,014.00	\$4,142.00	\$0.00	\$0.00	\$5,886.00
5	456-108-452	INTERACTIVE DLVRY SRVCS ADV TRGT CORE=ZA	\$10,900.00	D3	36%	\$6,976.00	\$2,943.00	\$2,507.00	\$2,071.00	\$0.00	\$0.00	\$2,943.00
5	456-108-453	INTERACTIVE DLVRY SRVCS SOURCE CORE=ZA	\$10,900.00	D3	36%	\$6,976.00	\$2,943.00	\$2,507.00	\$2,071.00	\$0.00	\$0.00	\$2,943.00
5	456-108-454	INTERACTIVE DLVRY SRVCS TARGET CORE=ZA	\$5,450.00	D3	36%	\$3,488.00	\$1,471.50	\$1,253.50	\$1,035.50	\$0.00	\$0.00	\$1,471.50
5	456-108-456	XML TRANSFORMATION SERVICES CPU=ZA	\$27,250.00	D3	36%	\$17,440.00	\$7,357.50	\$6,267.50	\$5,177.50	\$0.00	\$0.00	\$7,357.50
5	456-108-458	ARCHIVE SERVICES FOR SAP=IA	\$38,150.00	D3	36%	\$24,416.00	\$10,300.50	\$8,774.50	\$7,248.50	\$0.00	\$0.00	\$10,300.50
5	456-108-459	CONTENT SERVICES FOR SAP ST=UA	\$218.00	D3	36%	\$139.52	\$58.86	\$50.14	\$41.42	\$0.00	\$0.00	\$58.86
5	456-108-460	CONTENT SVCS FOR SAP SVR AGENT=IA	\$54,500.00	D3	36%	\$34,880.00	\$14,715.00	\$12,535.00	\$10,355.00	\$0.00	\$0.00	\$14,715.00
5	456-108-461	PROCESS SVCS FOR SAP XTNS CMA PCS STE=IA	\$27,250.00	D3	36%	\$17,440.00	\$7,357.50	\$6,267.50	\$5,177.50	\$0.00	\$0.00	\$7,357.50
5	456-108-462	AppXtender Server - 5 CC User Pack=UB	\$7,500.00	D3	36%	\$4,800.00	\$2,025.00	\$1,725.00	\$0.00	\$0.00	\$0.00	\$2,025.00
5	456-108-463	AppXtender Capture Package=MA	\$700.00	D3	36%	\$448.00	\$189.00	\$161.00	\$0.00	\$0.00	\$0.00	\$189.00
5	456-108-465	Reports Management Package=IA	\$10,000.00	D3	36%	\$6,400.00	\$2,700.00	\$2,300.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	456-108-654	DX_FOR_WIN_FILE_SYS_MGR=IA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-732	Documentum Custom Client (1-50)=UA	\$82.00	D3	36%	\$52.48	\$22.14	\$18.86	\$15.58	\$0.00	\$0.00	\$22.14
5	456-108-733	Documentum Custom Client (51-200)=UA	\$65.00	D3	36%	\$41.60	\$17.55	\$14.95	\$12.35	\$0.00	\$0.00	\$17.55
5	456-108-734	Documentum Custom Client (201-500)=UA	\$51.00	D3	36%	\$32.64	\$13.77	\$11.73	\$9.69	\$0.00	\$0.00	\$13.77

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	456-108-735	Documentum Custom Client (501-1250)=UA	\$45.00	D3	36%	\$28.80	\$12.15	\$10.35	\$8.55	\$0.00	\$0.00	\$12.15
5	456-108-736	Documentum Custom Client (1251+)=UA	\$41.00	D3	36%	\$26.24	\$11.07	\$9.43	\$7.79	\$0.00	\$0.00	\$11.07
5	456-108-768	My Documentum for Microsoft Outlook=UA	\$82.00	D3	36%	\$52.48	\$22.14	\$18.86	\$15.58	\$0.00	\$0.00	\$22.14
5	456-108-770	Documentum IRM Client 1-50=UA	\$218.00	D3	36%	\$139.52	\$58.86	\$50.14	\$0.00	\$0.00	\$0.00	\$58.86
5	456-108-771	Documentum IRM Client 51-200=UA	\$174.00	D3	36%	\$111.36	\$46.98	\$40.02	\$0.00	\$0.00	\$0.00	\$46.98
5	456-108-772	Documentum IRM Client 201-500=UA	\$137.00	D3	36%	\$87.68	\$36.99	\$31.51	\$0.00	\$0.00	\$0.00	\$36.99
5	456-108-773	Documentum IRM Client 501-1250=UA	\$120.00	D3	36%	\$76.80	\$32.40	\$27.60	\$0.00	\$0.00	\$0.00	\$32.40
5	456-108-774	Documentum IRM Client 1251-PLUS=UA	\$109.00	D3	36%	\$69.76	\$29.43	\$25.07	\$0.00	\$0.00	\$0.00	\$29.43
5	456-108-782	SRMSUITE IBM V7000 BASE=IC	\$7,920.00	D3	36%	\$5,068.80	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,821.60
5	456-109-016	Trusted Content Services 1-50=UA	\$112.00	D3	36%	\$71.68	\$30.24	\$25.76	\$21.28	\$0.00	\$0.00	\$30.24
5	456-109-017	Trusted Content Services 51-200=UA	\$89.00	D3	36%	\$56.96	\$24.03	\$20.47	\$16.91	\$0.00	\$0.00	\$24.03
5	456-109-018	Trusted Content Services 201-500=UA	\$71.00	D3	36%	\$45.44	\$19.17	\$16.33	\$13.49	\$0.00	\$0.00	\$19.17
5	456-109-019	Trusted Content Services 501-1250=UA	\$62.00	D3	36%	\$39.68	\$16.74	\$14.26	\$11.78	\$0.00	\$0.00	\$16.74
5	456-109-020	Trusted Content Services 1251-PLUS=UA	\$57.00	D3	36%	\$36.48	\$15.39	\$13.11	\$10.83	\$0.00	\$0.00	\$15.39
5	456-109-100	AppXtender Server - 25 CC User Pack=UB	\$37,500.00	D3	36%	\$24,000.00	\$10,125.00	\$8,625.00	\$0.00	\$0.00	\$0.00	\$10,125.00
5	456-109-101	AppXtender Server - 75 CC User Pack=UB	\$112,500.00	D3	36%	\$72,000.00	\$30,375.00	\$25,875.00	\$0.00	\$0.00	\$0.00	\$30,375.00
5	456-109-102	APPLICATIONXTENDER 3 CC USER WITH QSP=UB	\$0.00	D3	36%	\$0.00	\$1,618.65	\$1,378.85	\$0.00	\$0.00	\$0.00	\$1,618.65
5	456-109-103	AppXtender 10 CC User, ProIndex & QSP=UB	\$0.00	D3	36%	\$0.00	\$6,451.65	\$5,495.85	\$0.00	\$0.00	\$0.00	\$6,451.65
5	456-109-104	KZN EDSC SW (NODES=IA)	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-105	KZN EDSC ROE 500GB=CA	\$0.00	D3	36%	\$0.00	\$4,050.00	\$3,450.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	456-109-110	KZN EDSC FED SW=IA	\$0.00	D3	36%	\$0.00	\$6,750.00	\$5,750.00	\$0.00	\$0.00	\$0.00	\$6,750.00
5	456-109-186	RETENTION MANAGEMENT 1 - 50=UA	\$200.00	D3	36%	\$128.00	\$54.00	\$46.00	\$38.00	\$0.00	\$0.00	\$54.00
5	456-109-187	RETENTION MANAGEMENT 51 - 200=UA	\$160.00	D3	36%	\$102.40	\$43.20	\$36.80	\$30.40	\$0.00	\$0.00	\$43.20
5	456-109-188	RETENTION MANAGEMENT 201 - 500=UA	\$125.00	D3	36%	\$80.00	\$33.75	\$28.75	\$23.75	\$0.00	\$0.00	\$33.75
5	456-109-189	RETENTION MANAGEMENT 501 - 1250=UA	\$110.00	D3	36%	\$70.40	\$29.70	\$25.30	\$20.90	\$0.00	\$0.00	\$29.70
5	456-109-190	RETENTION MANAGEMENT 1251-PLUS=UA	\$100.00	D3	36%	\$64.00	\$27.00	\$23.00	\$19.00	\$0.00	\$0.00	\$27.00
5	456-109-191	UPGRADE RETENTION TO CRM 1-50=UA	\$250.00	D3	36%	\$160.00	\$67.50	\$57.50	\$47.50	\$0.00	\$0.00	\$67.50
5	456-109-192	UPGRADE RETENTION TO CRM 51-200=UA	\$200.00	D3	36%	\$128.00	\$54.00	\$46.00	\$38.00	\$0.00	\$0.00	\$54.00
5	456-109-193	UPGRADE RETENTION TO CRM 201-500=UA	\$158.00	D3	36%	\$101.12	\$42.66	\$36.34	\$30.02	\$0.00	\$0.00	\$42.66
5	456-109-194	UPGRADE RETENTION TO CRM 501-1250=UA	\$138.00	D3	36%	\$88.32	\$37.26	\$31.74	\$26.22	\$0.00	\$0.00	\$37.26
5	456-109-195	UPGRADE RETENTION TO CRM 1251-PLUS=UA	\$125.00	D3	36%	\$80.00	\$33.75	\$28.75	\$23.75	\$0.00	\$0.00	\$33.75
5	456-109-196	CERTIFIED RECORDS MANAGER 1 - 50=UA	\$450.00	D3	36%	\$288.00	\$121.50	\$103.50	\$85.50	\$0.00	\$0.00	\$121.50
5	456-109-197	CERTIFIED RECORDS MANAGER 51 - 200=UA	\$360.00	D3	36%	\$230.40	\$97.20	\$82.80	\$68.40	\$0.00	\$0.00	\$97.20
5	456-109-198	CERTIFIED RECORDS MANAGER 201 - 500=UA	\$284.00	D3	36%	\$181.76	\$76.68	\$65.32	\$53.96	\$0.00	\$0.00	\$76.68
5	456-109-199	CERTIFIED RECORDS MANAGER 501 - 1250=UA	\$248.00	D3	36%	\$158.72	\$66.96	\$57.04	\$47.12	\$0.00	\$0.00	\$66.96
5	456-109-200	CERTIFIED RECORDS MANAGER 1251-PLUS=UA	\$225.00	D3	36%	\$144.00	\$60.75	\$51.75	\$42.75	\$0.00	\$0.00	\$60.75
5	456-109-201	PHYSICAL RECORDS MODULE 1 - 50=UA	\$109.00	D3	36%	\$69.76	\$29.43	\$25.07	\$20.71	\$0.00	\$0.00	\$29.43
5	456-109-202	PHYSICAL RECORDS MODULE 51 - 200=UA	\$87.00	D3	36%	\$55.68	\$23.49	\$20.01	\$16.53	\$0.00	\$0.00	\$23.49
5	456-109-203	PHYSICAL RECORDS MODULE 201 - 500=UA	\$69.00	D3	36%	\$44.16	\$18.63	\$15.87	\$13.11	\$0.00	\$0.00	\$18.63
5	456-109-204	PHYSICAL RECORDS MODULE 501 - 1250=UA	\$60.00	D3	36%	\$38.40	\$16.20	\$13.80	\$11.40	\$0.00	\$0.00	\$16.20
5	456-109-205	PHYSICAL RECORDS MODULE 1251-PLUS=UA	\$55.00	D3	36%	\$35.20	\$14.85	\$12.65	\$10.45	\$0.00	\$0.00	\$14.85
5	456-109-249	Documentum WebTop (1-50)=UA	\$251.00	D3	36%	\$160.64	\$67.77	\$57.73	\$47.69	\$0.00	\$0.00	\$67.77
5	456-109-250	Documentum WebTop (51-200)=UA	\$201.00	D3	36%	\$128.64	\$54.27	\$46.23	\$38.19	\$0.00	\$0.00	\$54.27
5	456-109-251	Documentum WebTop (201-500)=UA	\$158.00	D3	36%	\$101.12	\$42.66	\$36.34	\$30.02	\$0.00	\$0.00	\$42.66
5	456-109-252	Documentum WebTop (501-1250)=UA	\$138.00	D3	36%	\$88.32	\$37.26	\$31.74	\$26.22	\$0.00	\$0.00	\$37.26
5	456-109-253	Documentum WebTop (1251-PLUS)=UA	\$125.00	D3	36%	\$80.00	\$33.75	\$28.75	\$23.75	\$0.00	\$0.00	\$33.75
5	456-109-254	INTERACTIVE DLVRY SVCS ADV SRCE CORE=ZA	\$21,800.00	D3	36%	\$13,952.00	\$5,886.00	\$5,014.00	\$4,142.00	\$0.00	\$0.00	\$5,886.00
5	456-109-255	INTERACTIVE DLVRY SVCS ADV TARG CORE=ZA	\$10,900.00	D3	36%	\$6,976.00	\$2,943.00	\$2,507.00	\$2,071.00	\$0.00	\$0.00	\$2,943.00
5	456-109-268	VIPR SRM 3PTY BASE =IC	\$7,920.00	D3	36%	\$5,068.80	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,821.60
5	456-109-269	VIPR SRM HDS BASE =IC	\$7,920.00	D3	36%	\$5,068.80	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,821.60
5	456-109-270	VIPR SRM IBM DS BASE =IC	\$7,920.00	D3	36%	\$5,068.80	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,821.60
5	456-109-271	VIPR SRM XIV BASE =IC	\$7,920.00	D3	36%	\$5,068.80	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,821.60
5	456-109-272	VIPR SRM 3Par BASE =IC	\$7,920.00	D3	36%	\$5,068.80	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,821.60
5	456-109-273	VIPR SRM HP EVA BASE =IC	\$7,920.00	D3	36%	\$5,068.80	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,821.60
5	456-109-274	VIPR SRM HP XP/P9500 BASE =IC	\$4,820.00	D3	36%	\$3,084.80	\$1,088.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,088.60
5	456-109-275	VIPR SRM NTAP BASE =IC	\$7,920.00	D3	36%	\$5,068.80	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,821.60
5	456-109-276	VIPR SRM Compellent BASE =IC	\$7,920.00	D3	36%	\$5,068.80	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,821.60
5	456-109-277	VIPR SRM 3PTY2 BASE =IC	\$7,920.00	D3	36%	\$5,068.80	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,821.60
5	456-109-278	VIPR SRM IBM V7000 BASE=IC	\$7,920.00	D3	36%	\$5,068.80	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,821.60
5	456-109-286	COMPUSSET MAINFRAME FIRST 500MIPS DEVTEST	\$36,000.00	D3	36%	\$23,040.00	\$9,720.00	\$8,280.00	\$6,840.00	\$0.00	\$0.00	\$9,720.00
5	456-109-287	COMPUSSET MAINFRAME FIRST 500MIPS RECOVERY	\$18,000.00	D3	36%	\$11,520.00	\$4,860.00	\$4,140.00	\$3,420.00	\$0.00	\$0.00	\$4,860.00
5	456-109-288	COMPUSSET SERVER MAINFRAME FIRST 500 MIPS	\$90,000.00	D3	36%	\$57,600.00	\$24,300.00	\$20,700.00	\$17,100.00	\$0.00	\$0.00	\$24,300.00
5	456-109-289	COMPUSSET SERVER WINDOWS-UNIX	\$45,000.00	D3	36%	\$28,800.00	\$12,150.00	\$10,350.00	\$8,550.00	\$0.00	\$0.00	\$12,150.00
5	456-109-290	COMPUSSET SERVER WINDOWS-UNIX DEV-TEST	\$18,000.00	D3	36%	\$11,520.00	\$4,860.00	\$4,140.00	\$3,420.00	\$0.00	\$0.00	\$4,860.00
5	456-109-291	COMPUSSET SERVER WINDOWS-UNIX RECOVERY	\$9,000.00	D3	36%	\$5,760.00	\$2,430.00	\$2,070.00	\$1,710.00	\$0.00	\$0.00	\$2,430.00
5	456-109-292	Documentum Compliance Manager - Consumer	\$0.00	D3	36%	\$0.00	\$108.00	\$92.00	\$76.00	\$0.00	\$0.00	\$108.00
5	456-109-293	DOCUMENTUM COMPLIANCE MGR-CONTRIBUTOR	\$0.00	D3	36%	\$0.00	\$202.50	\$172.50	\$142.50	\$0.00	\$0.00	\$202.50
5	456-109-294	PRINT CONTROL SERVICES	\$0.00	D3	36%	\$0.00	\$6,750.00	\$5,750.00	\$4,750.00	\$0.00	\$0.00	\$6,750.00
5	456-109-295	PROCESS ENGINE D6 UPG RESTRICTED LIC=ZA	\$100.00	D3	36%	\$64.00	\$27.00	\$23.00	\$19.00	\$0.00	\$0.00	\$27.00
5	456-109-296	Digital Asset Manager Bundle 1-50=UA	\$340.00	D3	36%	\$217.60	\$91.80	\$78.20	\$64.80	\$0.00	\$0.00	\$91.80
5	456-109-297	Digital Asset Manager Bundle 51-200=UA	\$272.00	D3	36%	\$174.08	\$73.44	\$62.56	\$51.68	\$0.00	\$0.00	\$73.44
5	456-109-298	Digital Asset Manager Bundle 201-500=UA	\$214.00	D3	36%	\$136.96	\$57.78	\$49.22	\$40.66	\$0.00	\$0.00	\$57.78
5	456-109-299	Digital Asset Manager Bundle 501-1250=UA	\$187.00	D3	36%	\$119.68	\$50.49	\$43.01	\$35.53	\$0.00	\$0.00	\$50.49
5	456-109-300	DIGITAL ASSET MANAGER BUNDLE 1251-PLS=UA	\$170.00	D3	36%	\$108.80	\$45.90	\$39.10	\$32.30	\$0.00	\$0.00	\$45.90
5	456-109-301	Partner Package LIC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-302	Life Sciences eTMF Module =MA	\$300,000.00	D3	36%	\$192,000.00	\$81,000.00	\$69,000.00	\$0.00	\$0.00	\$0.00	\$81,000.00
5	456-109-303	Life Sciences Q&M Module =MA	\$300,000.00	D3	36%	\$192,000.00	\$81,000.00	\$69,000.00	\$0.00	\$0.00	\$0.00	\$81,000.00
5	456-109-304	Life Sciences R&D Module =MA	\$300,000.00	D3	36%	\$192,000.00	\$81,000.00	\$69,000.00	\$0.00	\$0.00	\$0.00	\$81,000.00
5	456-109-305	Life Sciences SSV Module =MA	\$300,000.00	D3	36%	\$192,000.00	\$81,000.00	\$69,000.00	\$0.00	\$0.00	\$0.00	\$81,000.00
5	456-109-371	CLOUDARRAY SW FC AP 20TBU - 40TBU UPG=IC	\$53,360.00	D3	36%	\$34,150.40	\$9,604.80	\$0.00	\$7,470.40	\$0.00	\$0.00	\$9,604.80

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	456-109-396	DPS ENTERPRISE EDITION RP4VM ENABLER=IB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-562	RP4VM STARTER PACK FOR SCALEIO =IB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-750	Documentum D2 Adv Publishing Services=MA	\$0.00	D3	36%	\$0.00	\$54,000.00	\$46,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54,000.00
5	456-109-934	KZN EMC CENTERA (PER TB)=CA	\$0.00	D3	36%	\$0.00	\$2,700.00	\$2,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	456-109-935	KZN LAPTOP/DESKTOP (PER TB)=CA	\$0.00	D3	36%	\$0.00	\$4,050.00	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	456-109-936	KZN EMC Documentum (PER TB)=CA	\$0.00	D3	36%	\$0.00	\$4,050.00	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	456-109-937	KZN EMC CELERRA FLR (PER TB)=CA	\$0.00	D3	36%	\$0.00	\$2,700.00	\$2,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	456-109-938	KZN NETAPP SNAPLOCK (PER TB)=CA	\$0.00	D3	36%	\$0.00	\$2,700.00	\$2,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	456-109-939	KZN IBM LOTUS DOMINO (PER TB)=CA	\$0.00	D3	36%	\$0.00	\$4,050.00	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	456-109-940	KZN EMC SOURCEONE EM (PER TB)=CA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-941	KZN NETAPP SNAPSHOTS (PER TB)=CA	\$0.00	D3	36%	\$0.00	\$2,700.00	\$2,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	456-109-942	KZN MICROSOFT EXCH (PER TB)=CA	\$0.00	D3	36%	\$0.00	\$4,050.00	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	456-109-943	KZN SYMANTEC EV (PER TB)=CA	\$0.00	D3	36%	\$0.00	\$4,050.00	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	456-109-944	KZN FILE INT ENT SW (PER TB)=CA	\$0.00	D3	36%	\$0.00	\$5,940.00	\$5,060.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,940.00
5	456-109-945	KZN EMC CENTERA ROE 500GB=CA	\$0.00	D3	36%	\$0.00	\$1,350.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	456-109-946	KZN LAPTOP/DESKTOP ROE 500GB=CA	\$0.00	D3	36%	\$0.00	\$1,350.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	456-109-947	KZN EMC Documentum ROE 500 GB=CA	\$0.00	D3	36%	\$0.00	\$5,400.00	\$4,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5	456-109-948	KZN EMC CELERRA FLR ROE 500GB=CA	\$0.00	D3	36%	\$0.00	\$1,350.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	456-109-949	KZN LOTUS DOMINO ROE 500 GB=CA	\$0.00	D3	36%	\$0.00	\$1,350.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	456-109-950	KZN S1 EM ROE 500 GB=CA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-951	KZN MICROSOFT EXCH ROE 500GB=CA	\$0.00	D3	36%	\$0.00	\$1,350.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	456-109-952	KZN MICROSOFT SP ROE 500GB=CA	\$0.00	D3	36%	\$0.00	\$5,400.00	\$4,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5	456-109-953	KZN SYMANTEC EV ROE 500GB=CA	\$0.00	D3	36%	\$0.00	\$1,350.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	456-109-954	KZN FILE INT ROE 15M FILES=IA	\$0.00	D3	36%	\$0.00	\$2,700.00	\$2,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	456-109-955	KZN FILE INT SW 100M FILES=IA	\$0.00	D3	36%	\$0.00	\$10,800.00	\$9,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,800.00
5	456-109-956	KZN FILE INT FED SW=IA	\$0.00	D3	36%	\$0.00	\$2,700.00	\$2,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	456-109-957	KZN FILE INT FED NODE LICENSE=IA	\$0.00	D3	36%	\$0.00	\$675.00	\$575.00	\$0.00	\$0.00	\$0.00	\$0.00	\$675.00
5	456-109-958	KZN FILE INT FED ROE LICENSE=IA	\$0.00	D3	36%	\$0.00	\$675.00	\$575.00	\$0.00	\$0.00	\$0.00	\$0.00	\$675.00
5	456-109-959	KZN FILE INT ENT FED SW=IA	\$0.00	D3	36%	\$0.00	\$6,750.00	\$5,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,750.00
5	456-109-960	KZN FILE INT ENT FED NODE LICENSE=IA	\$0.00	D3	36%	\$0.00	\$1,350.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	456-109-961	KZN FILE INT-FILE INT ENT UPGRADE=IA	\$0.00	D3	36%	\$0.00	\$24,840.00	\$21,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$24,840.00
5	456-109-962	KZN MICROSOFT SP (PER TB)=CA	\$0.00	D3	36%	\$0.00	\$4,050.00	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	456-109-963	CONCEPT MANAGER (PER TB)=CA	\$0.00	D3	36%	\$0.00	\$2,700.00	\$2,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	456-109-968	APPLICATIONXTENDER OCR SERVER=UA	\$2,000.00	D3	36%	\$1,280.00	\$540.00	\$460.00	\$0.00	\$0.00	\$0.00	\$0.00	\$540.00
5	456-109-970	ApplicationXtender Web Services=UA	\$10,000.00	D3	36%	\$6,400.00	\$2,700.00	\$2,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	456-109-971	ApplicationXtender Server 7 - 4 CC User	\$6,000.00	D3	36%	\$3,840.00	\$1,620.00	\$1,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	456-109-972	ApplicationXtender Server 7 - 1 CC User	\$1,500.00	D3	36%	\$960.00	\$405.00	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$405.00
5	456-110-063	EMC SIO SW Tier 1=CB	\$1,250.00	D3	36%	\$800.00	\$287.50	\$262.50	\$225.00	\$0.00	\$0.00	\$0.00	\$287.50
5	456-110-064	EMC SIO SW Tier 2=CB	\$1,130.00	D3	36%	\$723.20	\$259.90	\$237.30	\$203.40	\$0.00	\$0.00	\$0.00	\$259.90
5	456-110-065	EMC SIO SW Tier 3=CB	\$1,020.00	D3	36%	\$652.80	\$234.60	\$214.20	\$183.60	\$0.00	\$0.00	\$0.00	\$234.60
5	456-110-066	EMC SIO SW Tier 4=CB	\$920.00	D3	36%	\$588.80	\$211.60	\$193.20	\$165.60	\$0.00	\$0.00	\$0.00	\$211.60
5	456-110-067	EMC SIO SW Tier 5=CB	\$830.00	D3	36%	\$531.20	\$190.90	\$174.30	\$149.40	\$0.00	\$0.00	\$0.00	\$190.90
5	456-110-068	EMC SIO SW Tier 6=CB	\$740.00	D3	36%	\$473.60	\$170.20	\$155.40	\$133.20	\$0.00	\$0.00	\$0.00	\$170.20
5	456-110-069	EMC SIO SW Tier 7=CB	\$670.00	D3	36%	\$428.80	\$154.10	\$140.70	\$120.60	\$0.00	\$0.00	\$0.00	\$154.10
5	456-110-121	RecoverPoint Local - SIO(12 -100 TB)=CA	\$0.00	D3	36%	\$0.00	\$43.70	\$39.90	\$34.20	\$0.00	\$0.00	\$0.00	\$43.70
5	456-110-122	RecoverPoint Local - SIO(101-250 TB)=CA	\$0.00	D3	36%	\$0.00	\$40.25	\$36.75	\$31.50	\$0.00	\$0.00	\$0.00	\$40.25
5	456-110-123	RecoverPoint Local - SIO(251-500 TB)=CA	\$0.00	D3	36%	\$0.00	\$35.65	\$32.55	\$27.90	\$0.00	\$0.00	\$0.00	\$35.65
5	456-110-124	RecoverPoint Local - SIO(501-1000 TB)=CA	\$0.00	D3	36%	\$0.00	\$32.20	\$29.40	\$25.20	\$0.00	\$0.00	\$0.00	\$32.20
5	456-110-125	RecoverPoint Local - SIO(1001-5K TB)=CA	\$0.00	D3	36%	\$0.00	\$29.90	\$27.30	\$23.40	\$0.00	\$0.00	\$0.00	\$29.90
5	456-110-126	RecoverPoint Local - SIO(5001-10K TB)=CA	\$0.00	D3	36%	\$0.00	\$26.45	\$24.15	\$20.70	\$0.00	\$0.00	\$0.00	\$26.45
5	456-110-127	RecoverPoint Local - SIO(10,001+ TB)=CA	\$0.00	D3	36%	\$0.00	\$24.15	\$22.05	\$18.90	\$0.00	\$0.00	\$0.00	\$24.15
5	456-110-143	EMC DCTM Capital Projects ASL=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-144	EMC DCTM WebTop Capital Projects ASL=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-145	EMC DCTM ADTS Cap Projects ASL=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-146	Captiva Real-Time Server =IA	\$40,000.00	D3	36%	\$25,600.00	\$10,800.00	\$9,200.00	\$7,600.00	\$0.00	\$0.00	\$0.00	\$10,800.00
5	456-110-147	Captiva Real-Time OCR/PDF 100K PPY=PA	\$2,000.00	D3	36%	\$1,280.00	\$540.00	\$460.00	\$380.00	\$0.00	\$0.00	\$0.00	\$540.00
5	456-110-148	Captiva Real-Time Adv Recog 100K PPY=PA	\$7,500.00	D3	36%	\$4,800.00	\$2,025.00	\$1,725.00	\$1,425.00	\$0.00	\$0.00	\$0.00	\$2,025.00
5	456-110-149	Captiva Real-Time Web Client =UB	\$3,000.00	D3	36%	\$1,920.00	\$810.00	\$690.00	\$570.00	\$0.00	\$0.00	\$0.00	\$810.00
5	456-110-150	Captiva License Refresh =MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-159	EMC Storage Analytics for SIO Tier 1=CB	\$0.00	D3	36%	\$0.00	\$20.24	\$18.48	\$15.84	\$0.00	\$0.00	\$0.00	\$20.24
5	456-110-160	EMC Storage Analytics for SIO Tier 2=CB	\$0.00	D3	36%	\$0.00	\$18.17	\$16.59	\$14.22	\$0.00	\$0.00	\$0.00	\$18.17
5	456-110-161	EMC Storage Analytics for SIO Tier 3=CB	\$0.00	D3	36%	\$0.00	\$16.33	\$14.91	\$12.78	\$0.00	\$0.00	\$0.00	\$16.33
5	456-110-162	EMC Storage Analytics for SIO Tier 4=CB	\$0.00	D3	36%	\$0.00	\$14.72	\$13.44	\$11.52	\$0.00	\$0.00	\$0.00	\$14.72
5	456-110-163	EMC Storage Analytics for SIO Tier 5=CB	\$0.00	D3	36%	\$0.00	\$13.34	\$12.18	\$10.44	\$0.00	\$0.00	\$0.00	\$13.34
5	456-110-164	EMC Storage Analytics for SIO Tier 6=CB	\$0.00	D3	36%	\$0.00	\$11.96	\$10.92	\$9.36	\$0.00	\$0.00	\$0.00	\$11.96
5	456-110-165	EMC Storage Analytics for SIO Tier 7=CB	\$0.00	D3	36%	\$0.00	\$10.81	\$9.87	\$8.46	\$0.00	\$0.00	\$0.00	\$10.81
5	456-110-204	My Documentum for Desktop=UA	\$82.00	D3	36%	\$52.48	\$22.14	\$18.86	\$15.58	\$0.00	\$0.00	\$0.00	\$22.14
5	456-110-205	DCTM CONNECT FOR MSHAREPOINT 1-50=UA	\$251.00	D3	36%	\$160.64	\$67.77	\$57.73	\$47.69	\$0.00	\$0.00	\$0.00	\$67.77
5	456-110-206	DCTM CONNECT FOR MSHAREPOINT 51-200=UA	\$201.00	D3	36%	\$128.64	\$54.27	\$46.23	\$38.19	\$0.00	\$0.00	\$0.00	\$54.27
5	456-110-207	DCTM CONNECT FOR MSHAREPOINT 201-500=UA	\$158.00	D3	36%	\$101.12	\$42.66	\$36.34	\$30.02	\$0.00	\$0.00	\$0.00	\$42.66
5	456-110-208	DCTM CONNECT FOR MSHAREPOINT 501-1250=UA	\$138.00	D3	36%	\$88.32	\$37.26	\$31.74	\$26.22	\$0.00	\$0.00	\$0.00	\$37.26
5	456-110-209	DCTM CONNECT FOR MSHAREPOINT 1251-PLS=UA	\$125.00	D3	36%	\$80.00	\$33.75	\$28.75	\$23.75	\$0.00	\$0.00	\$0.00	\$33.75
5	456-110-224	CLOUDARRAY SW FOR FC APPLIANCE 40TBU=IC	\$100,000.00	D3	36%	\$64,000.00	\$18,000.00	\$0.00	\$14,000.00	\$0.00	\$0.00	\$0.00	\$18,000.00
5	456-110-225	Documentum Retention Management=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-226	Documentum Certified Records Manager =UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-227	Documentum Physical Records Module =UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-228	Certified Records Manager - UPGRADE =UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-229	EMC SIO SW lic key delivery=CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-230	VCE ESRS ENABLER=IA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-300	VS T1 NPSUITE SRM LICENSE=CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	456-110-301	VS T2 NPSUITE SRM LICENSE=CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-302	VS T3 NPSUITE SRM LICENSE=CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-303	T1 SRM SA 1-50TB=CB	\$1,340.00	D3	36%	\$857.60	\$308.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$308.20
5	456-110-304	T1 SRM SA 51-150TB=CB	\$1,330.00	D3	36%	\$851.20	\$305.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$305.90
5	456-110-305	T1 SRM SA 151-300TB=CB	\$1,320.00	D3	36%	\$844.80	\$303.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$303.60
5	456-110-306	T1 SRM SA 301-450TB=CB	\$1,310.00	D3	36%	\$838.40	\$301.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$301.30
5	456-110-307	T1 SRM SA 451-750TB=CB	\$1,220.00	D3	36%	\$780.80	\$280.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$280.60
5	456-110-308	T1 SRM SA 751-1500TB=CB	\$1,020.00	D3	36%	\$652.80	\$234.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$234.60
5	456-110-309	T1 SRM SA 1501-3000TB=CB	\$970.00	D3	36%	\$620.80	\$223.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$223.10
5	456-110-310	T1 SRM SA 3001-5000TB=CB	\$880.00	D3	36%	\$563.20	\$202.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$202.40
5	456-110-311	T1 SRM SA 5001-10000TB=CB	\$680.00	D3	36%	\$435.20	\$156.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$156.40
5	456-110-312	T1 SRM SA 10001+TB=CB	\$580.00	D3	36%	\$371.20	\$133.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$133.40
5	456-110-313	T2 SRM SA 1-50TB=CB	\$830.00	D3	36%	\$531.20	\$190.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$190.90
5	456-110-314	T2 SRM SA 51-150TB=CB	\$780.00	D3	36%	\$499.20	\$179.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$179.40
5	456-110-315	T2 SRM SA 151-300TB=CB	\$720.00	D3	36%	\$460.80	\$165.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$165.60
5	456-110-316	T2 SRM SA 301-450TB=CB	\$660.00	D3	36%	\$422.40	\$151.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$151.80
5	456-110-317	T2 SRM SA 451-750TB=CB	\$600.00	D3	36%	\$384.00	\$138.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$138.00
5	456-110-318	T2 SRM SA 751-1500TB=CB	\$430.00	D3	36%	\$275.20	\$98.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$98.90
5	456-110-319	T2 SRM SA 1501-3000TB=CB	\$400.00	D3	36%	\$256.00	\$92.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$92.00
5	456-110-320	T2 SRM SA 3001-5000TB=CB	\$380.00	D3	36%	\$243.20	\$87.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$87.40
5	456-110-321	T2 SRM SA 5001-10000TB=CB	\$350.00	D3	36%	\$224.00	\$80.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$80.50
5	456-110-322	T2 SRM SA 10001+TB=CB	\$320.00	D3	36%	\$204.80	\$73.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$73.60
5	456-110-323	T3 SRM SA 1-50TB=CB	\$530.00	D3	36%	\$339.20	\$121.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$121.90
5	456-110-324	T3 SRM SA 51-150TB=CB	\$490.00	D3	36%	\$313.60	\$112.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$112.70
5	456-110-325	T3 SRM SA 151-300TB=CB	\$460.00	D3	36%	\$294.40	\$105.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$105.80
5	456-110-326	T3 SRM SA 301-450TB=CB	\$420.00	D3	36%	\$268.80	\$96.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$96.60
5	456-110-327	T3 SRM SA 451-750TB=CB	\$390.00	D3	36%	\$249.60	\$89.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$89.70
5	456-110-328	T3 SRM SA 751-1500TB=CB	\$350.00	D3	36%	\$224.00	\$80.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$80.50
5	456-110-329	T3 SRM SA 1501-3000TB=CB	\$320.00	D3	36%	\$204.80	\$73.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$73.60
5	456-110-348	VS T1 NPSUITE VIPRC LICENSE=CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-349	VS T2 NPSUITE VIPRC LICENSE=CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-350	VS T3 NPSUITE VIPRC LICENSE=CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-351	T1 VIPRC SA 1-50TB=CB	\$555.00	D3	36%	\$355.20	\$127.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$127.65
5	456-110-352	T1 VIPRC SA 51-150TB=CB	\$550.00	D3	36%	\$352.00	\$126.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$126.50
5	456-110-353	T1 VIPRC SA 151-300TB=CB	\$544.00	D3	36%	\$348.16	\$125.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$125.12
5	456-110-354	T1 VIPRC SA 301-450TB=CB	\$540.00	D3	36%	\$345.60	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$124.20
5	456-110-355	T1 VIPRC SA 451-750TB=CB	\$510.00	D3	36%	\$326.40	\$117.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$117.30
5	456-110-356	T1 VIPRC SA 751-1500TB=CB	\$430.00	D3	36%	\$275.20	\$98.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$98.90
5	456-110-357	T1 VIPRC SA 1501-3000TB=CB	\$410.00	D3	36%	\$262.40	\$94.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$94.30
5	456-110-358	T1 VIPRC SA 3001-5000TB=CB	\$370.00	D3	36%	\$236.80	\$85.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$85.10
5	456-110-359	T1 VIPRC SA 5001-10000TB=CB	\$280.00	D3	36%	\$179.20	\$64.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$64.40
5	456-110-360	T1 VIPRC SA 10001+TB=CB	\$240.00	D3	36%	\$153.60	\$55.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$55.20
5	456-110-361	T2 VIPRC SA 1-50TB=CB	\$375.00	D3	36%	\$240.00	\$86.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$86.25
5	456-110-362	T2 VIPRC SA 51-150TB=CB	\$370.00	D3	36%	\$236.80	\$85.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$85.10
5	456-110-363	T2 VIPRC SA 151-300TB=CB	\$340.00	D3	36%	\$217.60	\$78.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$78.20
5	456-110-364	T2 VIPRC SA 301-450TB=CB	\$320.00	D3	36%	\$204.80	\$73.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$73.60
5	456-110-365	T2 VIPRC SA 451-750TB=CB	\$290.00	D3	36%	\$185.60	\$66.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$66.70
5	456-110-366	T2 VIPRC SA 751-1500TB=CB	\$250.00	D3	36%	\$160.00	\$57.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$57.50
5	456-110-367	T2 VIPRC SA 1501-3000TB=CB	\$230.00	D3	36%	\$147.20	\$52.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$52.90
5	456-110-368	T2 VIPRC SA 3001-5000TB=CB	\$220.00	D3	36%	\$140.80	\$50.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$50.60
5	456-110-369	T2 VIPRC SA 5001-10000TB=CB	\$210.00	D3	36%	\$134.40	\$48.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$48.30
5	456-110-370	T2 VIPRC SA 10001+TB=CB	\$200.00	D3	36%	\$128.00	\$46.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46.00
5	456-110-371	T3 VIPRC SA 1-50TB=CB	\$300.00	D3	36%	\$192.00	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$69.00
5	456-110-372	T3 VIPRC SA 51-150TB=CB	\$280.00	D3	36%	\$179.20	\$64.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$64.40
5	456-110-373	T3 VIPRC SA 151-300TB=CB	\$260.00	D3	36%	\$166.40	\$59.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$59.80
5	456-110-374	T3 VIPRC SA 301-450TB=CB	\$240.00	D3	36%	\$153.60	\$55.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$55.20
5	456-110-375	T3 VIPRC SA 451-750TB=CB	\$220.00	D3	36%	\$140.80	\$50.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$50.60
5	456-110-376	T3 VIPRC SA 751-1500TB=CB	\$200.00	D3	36%	\$128.00	\$46.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46.00
5	456-110-377	T3 VIPRC SA 1501-3000TB=CB	\$180.00	D3	36%	\$115.20	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$41.40
5	456-110-401	EMC Native Hybrid Cloud OpenStack = MC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-421	T3 SRM SA 3001-5000TB=CB	\$290.00	D3	36%	\$185.60	\$66.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$66.70
5	456-110-422	T3 SRM SA 5001-10000TB=CB	\$260.00	D3	36%	\$166.40	\$59.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$59.80
5	456-110-423	T3 SRM SA 10001TB+=CB	\$240.00	D3	36%	\$153.60	\$55.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$55.20
5	456-110-424	T3 VIPRC SA 3001-5000TB=CB	\$170.00	D3	36%	\$108.80	\$39.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39.10
5	456-110-425	T3 VIPRC SA 5001-10000TB=CB	\$150.00	D3	36%	\$96.00	\$34.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$34.50
5	456-110-426	T3 VIPRC SA 10001TB+=CB	\$140.00	D3	36%	\$89.60	\$32.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$32.20
5	456-110-456	POWERPATH VE HOST LICENSES SRV/USRV=IA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-457	POWERPATH VE BUNDLE=IC	\$8,554.00	D3	36%	\$5,474.56	\$1,967.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,967.42
5	456-110-459	EMC DCTM Asset Operations ASL=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-460	EMC DCTM D2 Asset Ops ASL=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-461	EMC DCTM D2 PlusPack Asset Ops ASL=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-462	EMC DCTM ADTS Asset Ops ASL=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-463	EMC DCTM Process Engine Asset Ops ASL=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-464	EMC Documentum Platform MIMG ASL=MC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-465	EMC Content Trans Svcs MIMG ASL=MC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-466	EMC Content Storage Services MIMG ASL=MC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-467	EMC Trusted Content Services MIMG ASL=MC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-468	EMC Retention Policy Service MIMG ASL=MC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-469	EMC Documentum HIP MIMG ASL=MC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-470	EMC Documentum Platform MREC ASL=MC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	456-110-471	EMC Content Trans Svcs MREC ASL=MC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-472	EMC Content Storage Services MREC ASL=MC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-473	EMC Trusted Content Services MREC ASL=MC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-474	EMC Retention Policy Service MREC ASL=MC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-475	EMC Documentum HIP MREC ASL=MC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-510	FEHC-Master-Order-Agreement=ID	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-539	VS SRM SIO Tier 0 TB=CB	\$450.00	D3	36%	\$288.00	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$103.50
5	456-110-553	VS VIPRC SIO LIC=CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-555	CLOUDARRAY SW FOR FC APPLIANCE 20TBU=IC	\$66,700.00	D3	36%	\$42,688.00	\$12,006.00	\$0.00	\$9,338.00	\$0.00	\$0.00	\$0.00	\$12,006.00
5	456-110-574	DOCUMENTUM D2 + D2 PLUSPACK=UA	\$0.00	D3	36%	\$0.00	\$135.00	\$115.00	\$0.00	\$0.00	\$0.00	\$0.00	\$135.00
5	456-110-575	DOCUMENTUM D2=UA	\$0.00	D3	36%	\$0.00	\$121.50	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$121.50
5	456-110-576	DOCUMENTUM D2 PLUSPACK=UA	\$0.00	D3	36%	\$0.00	\$40.50	\$34.50	\$0.00	\$0.00	\$0.00	\$0.00	\$40.50
5	456-110-578	DOCUMENTUM D2 PLUSPACK PARTNER ASL=UA	\$0.00	D3	36%	\$0.00	\$20.25	\$17.25	\$0.00	\$0.00	\$0.00	\$0.00	\$20.25
5	456-110-579	DOCUMENTUM D2+ PLUSPACK PARTNER ASL=UA	\$0.00	D3	36%	\$0.00	\$67.50	\$57.50	\$0.00	\$0.00	\$0.00	\$0.00	\$67.50
5	456-110-620	D2 ASL CONTRIBUTOR=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-621	D2 +Pack ASL CONTRIBUTOR=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-622	Process Engine ASL CONTRIBUTOR=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-623	Retention Policy Service ASL CONTRIB=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-625	D2 ASL CONSUMER=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-626	D2 +Pack ASL CONSUMER=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-627	Process Engine ASL CONSUMER=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-628	Retention Policy Service ASL CONSUMER=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-686	VIPR SRM AX TIER 1 =IC	\$4,830.00	D3	36%	\$3,091.20	\$1,110.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,110.90
5	456-110-687	VIPR SRM CX/NS TIER 2 =IC	\$13,480.00	D3	36%	\$8,627.20	\$3,100.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,100.40
5	456-110-688	VIPR SRM CX TIER 3 =IC	\$33,030.00	D3	36%	\$21,139.20	\$7,596.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,596.90
5	456-110-689	VIPR SRM CX/NS TIER 4 =IC	\$61,460.00	D3	36%	\$39,334.40	\$14,135.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,135.80
5	456-110-690	VIPR SRM CX/NS TIER 5 =IC	\$105,990.00	D3	36%	\$67,833.60	\$24,377.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$24,377.70
5	456-110-768	VIPR SRM 3PTY TB =CB	\$700.00	D3	36%	\$448.00	\$161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.00
5	456-110-769	VIPR SRM HDS TB =CB	\$700.00	D3	36%	\$448.00	\$161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.00
5	456-110-770	VIPR SRM IBM DS TB =CB	\$700.00	D3	36%	\$448.00	\$161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.00
5	456-110-771	VIPR SRM XIV TB =CB	\$700.00	D3	36%	\$448.00	\$161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.00
5	456-110-772	VIPR SRM 3Par TB =CB	\$700.00	D3	36%	\$448.00	\$161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.00
5	456-110-773	VIPR SRM HP EVA TB =CB	\$700.00	D3	36%	\$448.00	\$161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.00
5	456-110-774	VIPR SRM NTAP TB =CB	\$700.00	D3	36%	\$448.00	\$161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.00
5	456-110-775	VIPR SRM Compellent TB =CB	\$700.00	D3	36%	\$448.00	\$161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.00
5	456-110-776	VIPR SRM 3PTY2 TB =CB	\$700.00	D3	36%	\$448.00	\$161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.00
5	456-110-782	VIPR SRM VG GATEWAY =ID	\$5,000.00	D3	36%	\$3,200.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-110-808	VIPR SRM SIO Tier 0 TB=CB	\$310.00	D3	36%	\$198.40	\$71.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$71.30
5	456-110-809	VIPR SRM SIO Tier 1 TB=CB	\$240.00	D3	36%	\$153.60	\$55.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$55.20
5	456-110-810	VIPR SRM SIO Tier 2 TB=CB	\$180.00	D3	36%	\$115.20	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$41.40
5	456-110-811	VIPR SRM SIO Tier 3 TB=CB	\$170.00	D3	36%	\$108.80	\$39.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39.10
5	456-110-812	VIPR SRM SIO Tier 4 TB=CB	\$130.00	D3	36%	\$83.20	\$29.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$29.90
5	456-110-813	VIPR SRM SIO Tier 5 TB=CB	\$110.00	D3	36%	\$70.40	\$25.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25.30
5	456-110-814	VIPR SRM SIO Tier 6 TB=CB	\$100.00	D3	36%	\$64.00	\$23.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23.00
5	456-110-824	VIPR SRM IBM V7000 TB=CB	\$700.00	D3	36%	\$448.00	\$161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.00
5	456-110-884	AppXtender 8 Update Enabler=IA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-891	VIPR SRM Vblock TIER 1 =IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-892	VIPR SRM Vblock TIER 2 =IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-893	VIPR SRM Vblock TIER 3 =IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-894	VIPR SRM Vblock TIER 4 =IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-895	VIPR SRM DMX CAP UPG =IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-937	CLOUDARRAY VIRT EDTN SW <118TB=CC	\$23,810.00	D3	36%	\$15,238.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-938	CLOUDARRAY VIRT EDTN SW 118-499TB=CC	\$205.00	D3	36%	\$131.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-939	CLOUDARRAY VIRT EDTN SW 500-999TB=CC	\$175.00	D3	36%	\$112.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-940	CLOUDARRAY VIRT EDTN SW 1000-4999TB=CC	\$155.00	D3	36%	\$99.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-941	CLOUDARRAY VIRT EDTN SW >5000TB=CC	\$135.00	D3	36%	\$86.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-955	SVR SAN STE VMWARE 5TB SCALEIO=CB	\$3,750.00	D3	36%	\$2,400.00	\$862.50	\$787.50	\$675.00	\$0.00	\$0.00	\$0.00	\$862.50
5	456-110-956	SVR SAN STE 5TB SIO OR 1CPU VSANAD=CB	\$6,250.00	D3	36%	\$4,000.00	\$1,437.50	\$1,312.50	\$1,125.00	\$0.00	\$0.00	\$0.00	\$1,437.50
5	456-110-969	SDS BUNDLE 1 CPU VSAN ADV=ZC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-970	SDS BUNDLE 5TB ScaleIO=CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-133	AX to CAMM=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-156	CloudLink for ScaleIO DARE Tier 1=CB	\$113.00	D3	36%	\$72.32	\$25.99	\$23.73	\$20.34	\$0.00	\$0.00	\$0.00	\$25.99
5	456-111-157	CloudLink for ScaleIO DARE Tier 2=CB	\$102.00	D3	36%	\$65.28	\$23.46	\$21.42	\$18.36	\$0.00	\$0.00	\$0.00	\$23.46
5	456-111-158	CloudLink for ScaleIO DARE Tier 3=CB	\$92.00	D3	36%	\$58.88	\$21.16	\$19.32	\$16.56	\$0.00	\$0.00	\$0.00	\$21.16
5	456-111-159	CloudLink for ScaleIO DARE Tier 4=CB	\$83.00	D3	36%	\$53.12	\$19.09	\$17.43	\$14.94	\$0.00	\$0.00	\$0.00	\$19.09
5	456-111-160	CloudLink for ScaleIO DARE Tier 5=CB	\$75.00	D3	36%	\$48.00	\$17.25	\$15.75	\$13.50	\$0.00	\$0.00	\$0.00	\$17.25
5	456-111-161	CloudLink for ScaleIO DARE Tier 6=CB	\$67.00	D3	36%	\$42.88	\$15.41	\$14.07	\$12.06	\$0.00	\$0.00	\$0.00	\$15.41
5	456-111-162	CloudLink for ScaleIO DARE Tier 7=CB	\$61.00	D3	36%	\$39.04	\$14.03	\$12.81	\$10.98	\$0.00	\$0.00	\$0.00	\$14.03
5	456-111-189	EMC InfoArchive Tier 1=CA	\$76,000.00	D3	36%	\$48,640.00	\$20,520.00	\$17,480.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,520.00
5	456-111-190	EMC InfoArchive Tier 2=CA	\$57,000.00	D3	36%	\$36,480.00	\$15,390.00	\$13,110.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,390.00
5	456-111-191	EMC InfoArchive Tier 3=CA	\$38,000.00	D3	36%	\$24,320.00	\$10,260.00	\$8,740.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,260.00
5	456-111-192	EMC InfoArchive Tier 4=CA	\$30,400.00	D3	36%	\$19,456.00	\$8,208.00	\$6,992.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,208.00
5	456-111-193	EMC InfoArchive Tier 5=CA	\$22,800.00	D3	36%	\$14,592.00	\$6,156.00	\$5,244.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,156.00
5	456-111-231	CLOUDARRAY VMAXFX SW FOR FC APP 40TBU=IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-283	EMC Clinical Archiving ASL=MC	\$50,000.00	D3	36%	\$32,000.00	\$13,500.00	\$11,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,500.00
5	456-111-288	Constellation Perp 1-100TB=CA	\$3,000.00	D3	36%	\$1,920.00	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$690.00
5	456-111-289	Constellation Perp 101-250TB=CA	\$2,550.00	D3	36%	\$1,632.00	\$586.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$586.50
5	456-111-290	Constellation Perp 251-500TB=CA	\$1,950.00	D3	36%	\$1,248.00	\$448.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$448.50
5	456-111-291	Constellation Perp 501-1000TB=CA	\$1,440.00	D3	36%	\$921.60	\$331.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$331.20
5	456-111-292	Constellation Perp 1PB-5PB=CA	\$1,050.00	D3	36%	\$672.00	\$241.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$241.50

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-111-293	Constellation Perp 5PB-10PB=CA	\$810.00	D3	36%	\$518.40	\$186.30	\$0.00	\$0.00	\$0.00	\$0.00	\$186.30
5	456-111-294	Constellation Perp 10+PB=CA	\$600.00	D3	36%	\$384.00	\$138.00	\$0.00	\$0.00	\$0.00	\$0.00	\$138.00
5	456-111-359	EMC SIO SW Tier 8=CB	\$603.00	D3	36%	\$385.92	\$138.69	\$126.63	\$108.54	\$0.00	\$0.00	\$138.69
5	456-111-360	EMC SIO SW Tier 9=CB	\$543.00	D3	36%	\$347.52	\$124.89	\$114.03	\$97.74	\$0.00	\$0.00	\$124.89
5	456-111-361	CloudLink for ScaleIO DARE Tier 8=CB	\$55.00	D3	36%	\$35.20	\$12.65	\$11.55	\$9.90	\$0.00	\$0.00	\$12.65
5	456-111-362	CloudLink for ScaleIO DARE Tier 9=CB	\$50.00	D3	36%	\$32.00	\$11.50	\$10.50	\$9.00	\$0.00	\$0.00	\$11.50
5	456-111-470	EAST EURO / APJ OCR FOR CAPTURE=MA	\$12,426.00	D3	36%	\$7,952.64	\$3,355.02	\$2,857.98	\$2,360.94	\$0.00	\$0.00	\$3,355.02
5	456-111-497	EMC SIO SW Tier 10=CB	\$488.00	D3	36%	\$312.32	\$112.24	\$102.48	\$87.84	\$0.00	\$0.00	\$112.24
5	456-111-498	EMC SIO SW Tier 11=CB	\$440.00	D3	36%	\$281.60	\$101.20	\$92.40	\$79.20	\$0.00	\$0.00	\$101.20
5	456-111-499	CloudLink for ScaleIO DARE Tier 10=CB	\$45.00	D3	36%	\$28.80	\$10.35	\$9.45	\$8.10	\$0.00	\$0.00	\$10.35
5	456-111-500	CloudLink for ScaleIO DARE Tier 11=CB	\$41.00	D3	36%	\$26.24	\$9.43	\$8.61	\$7.38	\$0.00	\$0.00	\$9.43
5	456-111-593	EMC DCTM xCP User Single App=UA	\$500.00	D3	36%	\$320.00	\$135.00	\$115.00	\$95.00	\$0.00	\$0.00	\$135.00
5	456-111-594	EMC DCTM xCP User Unlimited Apps=UA	\$1,260.00	D3	36%	\$806.40	\$340.20	\$289.80	\$239.40	\$0.00	\$0.00	\$340.20
5	456-111-595	EMC DCTM xCP Designer=UA	\$5,000.00	D3	36%	\$3,200.00	\$1,350.00	\$1,150.00	\$950.00	\$0.00	\$0.00	\$1,350.00
5	456-111-638	Constellation Site Cache VE - Perp=CA	\$19,500.00	D3	36%	\$12,480.00	\$4,485.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,485.00
5	456-111-643	Kazeon EMC Centera Per TB=CA	\$10,000.00	D3	36%	\$6,400.00	\$2,700.00	\$2,300.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	456-111-644	Kazeon Laptop/Desktop Per TB=CA	\$15,000.00	D3	36%	\$9,600.00	\$4,050.00	\$3,450.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	456-111-645	Kazeon EMC Documentum Per TB=CA	\$15,000.00	D3	36%	\$9,600.00	\$4,050.00	\$3,450.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	456-111-646	Kazeon EMC Celerra FLV Retn Per TB=CA	\$10,000.00	D3	36%	\$6,400.00	\$2,700.00	\$2,300.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	456-111-647	Kazeon NETAPP SnapLock Per TB=CA	\$10,000.00	D3	36%	\$6,400.00	\$2,700.00	\$2,300.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	456-111-648	Kazeon IBM Lotus Domino Per TB=CA	\$15,000.00	D3	36%	\$9,600.00	\$4,050.00	\$3,450.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	456-111-649	Kazeon EMC SourceOne EmI Arch Per TB=CA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-650	Kazeon NETAPP SNAPSHOTS Per TB=CA	\$10,000.00	D3	36%	\$6,400.00	\$2,700.00	\$2,300.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	456-111-651	Kazeon Microsoft Exchange Per TB=CA	\$15,000.00	D3	36%	\$9,600.00	\$4,050.00	\$3,450.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	456-111-652	Kazeon Symantec Entrpse Vault Per TB=CA	\$15,000.00	D3	36%	\$9,600.00	\$4,050.00	\$3,450.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	456-111-653	Kazeon File Intell Entrpse SW Per TB=CA	\$22,000.00	D3	36%	\$14,080.00	\$5,940.00	\$5,060.00	\$0.00	\$0.00	\$0.00	\$5,940.00
5	456-111-654	Kazeon EMC Centera ROE 1TB=CA	\$5,000.00	D3	36%	\$3,200.00	\$1,350.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	456-111-655	Kazeon Laptop/Desktop ROE 1TB=CA	\$5,000.00	D3	36%	\$3,200.00	\$1,350.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	456-111-656	Kazeon EMC Documentum ROE 1TB=CA	\$20,000.00	D3	36%	\$12,800.00	\$5,400.00	\$4,600.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5	456-111-657	Kazeon EMC Celerra FLR ROE 1TB=CA	\$5,000.00	D3	36%	\$3,200.00	\$1,350.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	456-111-658	Kazeon LOTUS DOMINO ROE 1TB=CA	\$5,000.00	D3	36%	\$3,200.00	\$1,350.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	456-111-659	Kazeon SourceOne EmI Arch ROE 1TB=CA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-660	Kazeon Microsoft Exchange ROE 1TB=CA	\$5,000.00	D3	36%	\$3,200.00	\$1,350.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	456-111-661	Kazeon Microsoft SharePoint ROE 1TB=CA	\$20,000.00	D3	36%	\$12,800.00	\$5,400.00	\$4,600.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5	456-111-662	Kazeon Symantec Ent Vault ROE 1TB=CA	\$5,000.00	D3	36%	\$3,200.00	\$1,350.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	456-111-663	Kazeon File Intelligence ROE 15M FILES=IA	\$10,000.00	D3	36%	\$6,400.00	\$2,700.00	\$2,300.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	456-111-664	Kazeon File Intelligence SW 250M FILES=IA	\$40,000.00	D3	36%	\$25,600.00	\$10,800.00	\$9,200.00	\$0.00	\$0.00	\$0.00	\$10,800.00
5	456-111-665	Kazeon File Intelligence Federation SW=IA	\$10,000.00	D3	36%	\$6,400.00	\$2,700.00	\$2,300.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	456-111-666	Kazeon File Intel Federation Node Lic=IA	\$2,500.00	D3	36%	\$1,600.00	\$675.00	\$575.00	\$0.00	\$0.00	\$0.00	\$675.00
5	456-111-667	Kazeon File Intell Federation ROE Lic=IA	\$2,500.00	D3	36%	\$1,600.00	\$675.00	\$575.00	\$0.00	\$0.00	\$0.00	\$675.00
5	456-111-668	Kazeon File Intel Entrp Federation SW=IA	\$25,000.00	D3	36%	\$16,000.00	\$6,750.00	\$5,750.00	\$0.00	\$0.00	\$0.00	\$6,750.00
5	456-111-669	Kazeon FILE INT Entprsr FED NODE LIC=IA	\$5,000.00	D3	36%	\$3,200.00	\$1,350.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	456-111-670	Kazeon FILE INT to FILE INT Entrp Upg=IA	\$92,000.00	D3	36%	\$58,880.00	\$24,840.00	\$21,160.00	\$0.00	\$0.00	\$0.00	\$24,840.00
5	456-111-671	Kazeon Microsoft SharePoint Per TB=CA	\$15,000.00	D3	36%	\$9,600.00	\$4,050.00	\$3,450.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	456-111-672	VS SRM SIO LIC=CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-673	VS SRM ECS LIC=CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-711	CAPTIVA CLOUD CAPTURE TOOLKIT=UA	\$1,630.00	D3	36%	\$1,043.20	\$440.10	\$374.90	\$309.70	\$0.00	\$0.00	\$440.10
5	456-111-816	RP/EX VPLEX LOCAL DELL COMPLT SCV2000=IC	\$3,320.00	D3	36%	\$2,124.80	\$597.60	\$0.00	\$0.00	\$0.00	\$0.00	\$597.60
5	456-111-817	RP/EX VPLEX LOCAL DELL COMPLT SC4020=IC	\$4,610.00	D3	36%	\$2,950.40	\$829.80	\$0.00	\$0.00	\$0.00	\$0.00	\$829.80
5	456-111-818	RP/EX VPLEX LOCAL DELL COMPLT SC8000=IC	\$14,000.00	D3	36%	\$8,960.00	\$2,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,520.00
5	456-111-819	RP/EX VPLEX LOCAL DELL COMPLT SC9000=IC	\$27,630.00	D3	36%	\$17,683.20	\$4,973.40	\$0.00	\$0.00	\$0.00	\$0.00	\$4,973.40
5	456-111-820	RP/EX VPLEX REM DELL COMPLT SCV2000=IC	\$8,550.00	D3	36%	\$5,472.00	\$1,539.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,539.00
5	456-111-821	RP/EX VPLEX REM DELL COMPLT SC4020=IC	\$11,890.00	D3	36%	\$7,609.60	\$2,140.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,140.20
5	456-111-822	RP/EX VPLEX REM DELL COMPLT SC8000=IC	\$33,070.00	D3	36%	\$21,164.80	\$5,952.60	\$0.00	\$0.00	\$0.00	\$0.00	\$5,952.60
5	456-111-823	RP/EX VPLEX REM DELL COMPLT SC9000=IC	\$118,770.00	D3	36%	\$76,012.80	\$21,378.60	\$0.00	\$0.00	\$0.00	\$0.00	\$21,378.60
5	456-111-824	RP/EX VPLX V6 LOC DELL COMPLT SCV2000=IC	\$3,320.00	D3	36%	\$2,124.80	\$597.60	\$0.00	\$0.00	\$0.00	\$0.00	\$597.60
5	456-111-825	RP/EX VPLX V6 LOC DELL COMPLT SC4020=IC	\$4,610.00	D3	36%	\$2,950.40	\$829.80	\$0.00	\$0.00	\$0.00	\$0.00	\$829.80
5	456-111-826	RP/EX VPLX V6 LOC DELL COMPLT SC8000=IC	\$14,000.00	D3	36%	\$8,960.00	\$2,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,520.00
5	456-111-827	RP/EX VPLX V6 LOC DELL COMPLT SC9000=IC	\$27,630.00	D3	36%	\$17,683.20	\$4,973.40	\$0.00	\$0.00	\$0.00	\$0.00	\$4,973.40
5	456-111-828	RP/EX VPLX V6 REM DELL COMPLT SCV2000=IC	\$8,550.00	D3	36%	\$5,472.00	\$1,539.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,539.00
5	456-111-829	RP/EX VPLX V6 REM DELL COMPLT SC4020=IC	\$11,890.00	D3	36%	\$7,609.60	\$2,140.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,140.20
5	456-111-830	RP/EX VPLX V6 REM DELL COMPLT SC8000=IC	\$33,070.00	D3	36%	\$21,164.80	\$5,952.60	\$0.00	\$0.00	\$0.00	\$0.00	\$5,952.60
5	456-111-831	RP/EX VPLX V6 REM DELL COMPLT SC9000=IC	\$118,770.00	D3	36%	\$76,012.80	\$21,378.60	\$0.00	\$0.00	\$0.00	\$0.00	\$21,378.60
5	456-111-909	EMC Native Hybrid Cloud VMware = MC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-959	RECOVERPOINT FOR VM FOR 1-NODE HCIA =IB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-112-111	DOCUMENTUM D2 + D2 PLUSPACK=UA	\$500.00	D3	36%	\$320.00	\$135.00	\$115.00	\$0.00	\$0.00	\$0.00	\$135.00
5	456-112-112	DOCUMENTUM D2=UA	\$450.00	D3	36%	\$288.00	\$121.50	\$103.50	\$0.00	\$0.00	\$0.00	\$121.50
5	456-112-113	DOCUMENTUM D2 PLUSPACK=UA	\$150.00	D3	36%	\$96.00	\$40.50	\$34.50	\$0.00	\$0.00	\$0.00	\$40.50
5	456-112-114	DOCUMENTUM D2 PARTNER ASL=UA	\$200.00	D3	36%	\$128.00	\$54.00	\$46.00	\$0.00	\$0.00	\$0.00	\$54.00
5	456-112-115	DOCUMENTUM D2 PLUSPACK PARTNER ASL=UA	\$75.00	D3	36%	\$48.00	\$20.25	\$17.25	\$0.00	\$0.00	\$0.00	\$20.25
5	456-112-116	DOCUMENTUM D2+ PLUSPACK PARTNER ASL=UA	\$250.00	D3	36%	\$160.00	\$67.50	\$57.50	\$0.00	\$0.00	\$0.00	\$67.50
5	456-112-117	Documentum D2 Adv Publishing Services=MA	\$200,000.00	D3	36%	\$128,000.00	\$54,000.00	\$46,000.00	\$0.00	\$0.00	\$0.00	\$54,000.00
5	456-112-118	Life Sciences Process Builder=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-000-038	EMC BACKUP ADVISOR (UP TO 100 CLIENTS)	\$0.00	D3	36%	\$0.00	\$5,060.00	\$4,620.00	\$0.00	\$0.00	\$0.00	\$5,060.00
5	457-000-039	EMC BACKUP ADVISOR (UP TO 250 CLIENTS)	\$0.00	D3	36%	\$0.00	\$12,650.00	\$11,550.00	\$0.00	\$0.00	\$0.00	\$12,650.00
5	457-000-040	EMC BACKUP ADVISOR (UP TO 500 CLIENTS)	\$0.00	D3	36%	\$0.00	\$20,240.00	\$18,480.00	\$0.00	\$0.00	\$0.00	\$20,240.00
5	457-000-041	EMC BACKUP ADVISOR (UP TO 800 CLIENTS)	\$0.00	D3	36%	\$0.00	\$28,750.00	\$26,250.00	\$0.00	\$0.00	\$0.00	\$28,750.00
5	457-000-042	EMC BACKUP ADVISOR (MORE THAN 800 CLNTS)	\$0.00	D3	36%	\$0.00	\$34.50	\$31.50	\$0.00	\$0.00	\$0.00	\$34.50
5	457-000-251	DISKXTENDER 2000 DATA MGR (STORAGE MGMT)	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-000-254	DISKXTENDER APPLIANCE ED	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	457-000-255	DISKXTENDER APPLIANCE ED FOR SNAP	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-000-256	DISKXTENDER FOR WINDOWS FILE SYS MGR	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-000-257	DISKXTENDER 2000 MEDIASTOR	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-000-269	WEBXTENDER	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-000-272	ARCHXTNDR PLACE HOLDER-ORDERS FROM ICBC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-000-276	ARCHIVEXTENDER FOR WINDOWS	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-000-303	INA REPLISTOR FOR XTENDER SOLUTIONS	\$0.00	D3	36%	\$0.00	\$1,380.00	\$1,260.00	\$1,080.00	\$0.00	\$0.00	\$0.00	\$1,380.00
5	457-000-304	APPLICATIONXTENDER DEVELOPER PROGRAM	\$0.00	D3	36%	\$0.00	\$1,350.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	457-000-305	APPXTNDR DEVELOPER PROGRAM UPDATE FEE	\$0.00	D3	36%	\$0.00	\$270.00	\$230.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	457-000-306	APPLICATIONXTENDER SVR STANDALONE CONN	\$0.00	D3	36%	\$0.00	\$809.73	\$689.77	\$0.00	\$0.00	\$0.00	\$0.00	\$809.73
5	457-000-307	APPLICATIONXTENDER SERVER CC (2-5) ST	\$0.00	D3	36%	\$0.00	\$715.50	\$609.50	\$0.00	\$0.00	\$0.00	\$0.00	\$715.50
5	457-000-308	APPLICATIONXTENDER SERVER CC (6-9) ST	\$0.00	D3	36%	\$0.00	\$702.00	\$598.00	\$0.00	\$0.00	\$0.00	\$0.00	\$702.00
5	457-000-309	APPLICATIONXTENDER SERVER CC (10-24) ST	\$0.00	D3	36%	\$0.00	\$594.00	\$506.00	\$0.00	\$0.00	\$0.00	\$0.00	\$594.00
5	457-000-310	APPLICATIONXTENDER SERVER CC (25-49) ST	\$0.00	D3	36%	\$0.00	\$410.40	\$349.60	\$0.00	\$0.00	\$0.00	\$0.00	\$410.40
5	457-000-311	APPLICATIONXTENDER SERVER CC (50-74) ST	\$0.00	D3	36%	\$0.00	\$324.00	\$276.00	\$0.00	\$0.00	\$0.00	\$0.00	\$324.00
5	457-000-312	APPLICATIONXTENDER SERVER CC (75-99) ST	\$0.00	D3	36%	\$0.00	\$270.00	\$230.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	457-000-313	APPLICATIONXTENDER SVR CC (100-149) ST	\$0.00	D3	36%	\$0.00	\$256.50	\$218.50	\$0.00	\$0.00	\$0.00	\$0.00	\$256.50
5	457-000-314	APPLICATIONXTENDER SVR CC (150-199) ST	\$0.00	D3	36%	\$0.00	\$243.00	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$243.00
5	457-000-315	APPLICATIONXTENDER SVR CC (200-249) ST	\$0.00	D3	36%	\$0.00	\$229.50	\$195.50	\$0.00	\$0.00	\$0.00	\$0.00	\$229.50
5	457-000-316	APPLICATIONXTENDER SVR CC (250-499) ST	\$0.00	D3	36%	\$0.00	\$216.00	\$184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$216.00
5	457-000-317	APPXTENDER/WX SVR CC 500-999 ST	\$0.00	D3	36%	\$0.00	\$189.00	\$161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$189.00
5	457-000-318	APPXTENDER/WX SVR CC 1000-1999 ST	\$0.00	D3	36%	\$0.00	\$162.00	\$138.00	\$0.00	\$0.00	\$0.00	\$0.00	\$162.00
5	457-000-319	APPXTENDER/WX SVR CC 2000-2999 ST	\$0.00	D3	36%	\$0.00	\$140.40	\$119.60	\$0.00	\$0.00	\$0.00	\$0.00	\$140.40
5	457-000-320	APPXTENDER/WX SVR CC 3000-3999 ST	\$0.00	D3	36%	\$0.00	\$130.41	\$111.09	\$0.00	\$0.00	\$0.00	\$0.00	\$130.41
5	457-000-321	APPXTENDER/WX SVR CC 4000-4999 ST	\$0.00	D3	36%	\$0.00	\$124.20	\$105.80	\$0.00	\$0.00	\$0.00	\$0.00	\$124.20
5	457-000-322	APPLICATIONXTENDER SERVER CC (5000+) ST	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-000-327	AX/WX STANDALONE ST	\$0.00	D3	36%	\$0.00	\$809.73	\$689.77	\$0.00	\$0.00	\$0.00	\$0.00	\$809.73
5	457-000-330	DISKXTENDER 2000 DATA MGR (CONTENT)	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-000-333	DISKXTENDER FOR WINDOWS FILE SYS MGR	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-000-334	DISKXTENDER 2000 MEDIASTOR	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-000-336	WORKFLOWXTENDER AP STARTER PK 5 USER ST	\$0.00	D3	36%	\$0.00	\$8,167.23	\$6,957.27	\$0.00	\$0.00	\$0.00	\$0.00	\$8,167.23
5	457-000-337	WORKFLOWXTENDER AP STARTER PK 10 USER ST	\$0.00	D3	36%	\$0.00	\$11,609.73	\$9,889.77	\$0.00	\$0.00	\$0.00	\$0.00	\$11,609.73
5	457-000-339	WORKFLOWXTENDER	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-000-341	APPXTENDER RPTS MGMT SOFTWARE (2-5) ST	\$0.00	D3	36%	\$0.00	\$945.00	\$805.00	\$0.00	\$0.00	\$0.00	\$0.00	\$945.00
5	457-000-342	APPXTENDER REPORTS MGMT SOFTWARE ST	\$0.00	D3	36%	\$0.00	\$1,214.73	\$1,034.77	\$0.00	\$0.00	\$0.00	\$0.00	\$1,214.73
5	457-000-343	APPXTENDER RPTS MGMT SOFTWARE (2-5) ST	\$0.00	D3	36%	\$0.00	\$945.00	\$805.00	\$0.00	\$0.00	\$0.00	\$0.00	\$945.00
5	457-000-344	APPXTENDER RPTS MGMT SOFTWARE (6-9) ST	\$0.00	D3	36%	\$0.00	\$945.00	\$805.00	\$0.00	\$0.00	\$0.00	\$0.00	\$945.00
5	457-000-345	APPXTENDER RPTS MGMT SOFTWARE(10-24) ST	\$0.00	D3	36%	\$0.00	\$796.50	\$678.50	\$0.00	\$0.00	\$0.00	\$0.00	\$796.50
5	457-000-346	APPXTENDER RPTS MGMT SOFTWARE (25-49) ST	\$0.00	D3	36%	\$0.00	\$545.40	\$464.60	\$0.00	\$0.00	\$0.00	\$0.00	\$545.40
5	457-000-347	APPXTENDER RPTS MGMT SOFTWARE (50-74) ST	\$0.00	D3	36%	\$0.00	\$423.90	\$361.10	\$0.00	\$0.00	\$0.00	\$0.00	\$423.90
5	457-000-348	APPXTENDER RPTS MGMT SOFTWARE (75-99) ST	\$0.00	D3	36%	\$0.00	\$354.51	\$301.99	\$0.00	\$0.00	\$0.00	\$0.00	\$354.51
5	457-000-349	APPX RPTS MGMT SOFTWARE (100-149) ST	\$0.00	D3	36%	\$0.00	\$338.85	\$288.65	\$0.00	\$0.00	\$0.00	\$0.00	\$338.85
5	457-000-350	APPX RPTS MGMT SOFTWARE (150-199) ST	\$0.00	D3	36%	\$0.00	\$319.41	\$272.09	\$0.00	\$0.00	\$0.00	\$0.00	\$319.41
5	457-000-351	APPX RPTS MGMT SOFTWARE (200-249) ST	\$0.00	D3	36%	\$0.00	\$301.59	\$256.91	\$0.00	\$0.00	\$0.00	\$0.00	\$301.59
5	457-000-352	APPLICATIONXTENDER REPORTS MGMT SOFTWARE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-000-353	APPX WB ACS .NET PUBLIC ACCESS LICENSE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-000-357	ARCHIVEXTENDER FOR WINDOWS	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-000-358	APPX/RPTS MGT SOFTWARE (250-499) ST	\$0.00	D3	36%	\$0.00	\$283.50	\$241.50	\$0.00	\$0.00	\$0.00	\$0.00	\$283.50
5	457-000-359	APPX/RPTS MGT SOFTWARE (500-999) ST	\$0.00	D3	36%	\$0.00	\$248.13	\$211.37	\$0.00	\$0.00	\$0.00	\$0.00	\$248.13
5	457-000-360	APPX/RPTS MGT SOFTWARE (1,000-1,999) ST	\$0.00	D3	36%	\$0.00	\$212.49	\$181.01	\$0.00	\$0.00	\$0.00	\$0.00	\$212.49
5	457-000-361	APPX/RPTS MGT SOFTWARE (2,000-2,999) ST	\$0.00	D3	36%	\$0.00	\$184.14	\$156.86	\$0.00	\$0.00	\$0.00	\$0.00	\$184.14
5	457-000-362	APPX/RPTS MGT SOFTWARE (3,000-3,999) ST	\$0.00	D3	36%	\$0.00	\$171.18	\$145.82	\$0.00	\$0.00	\$0.00	\$0.00	\$171.18
5	457-000-363	APPX/RPTS MGT SOFTWARE (4,000-4,999) ST	\$0.00	D3	36%	\$0.00	\$163.08	\$138.92	\$0.00	\$0.00	\$0.00	\$0.00	\$163.08
5	457-000-364	APPXTENDER/RPTS MGT SOFTWARE (5000+) ST	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-000-365	APPLICATIONXTENDER	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-000-407	DISKXTENDER 2000 FOR CENTERA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-000-481	DISKXTENDER FOR NAS AND UNIX	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-000-499	DISKXTENDER FOR NAS AND WINDOWS	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-000-501	APPXTENDER SERVER CC (500-4999) ST	\$0.00	D3	36%	\$0.00	\$189.00	\$161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$189.00
5	457-000-505	DISKXTENDER WINDOWS FOR CENTERA WITH EX	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-020	DISKXTENDER FOR NAS - LINUX	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-035	DX FOR NAS AND WINDOWS	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-036	DX FOR NAS AND LINUX	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-037	DX FOR NAS AND UNIX	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-039	EMC APPXTNDR 3 USER BUNDLE W/QSP	\$0.00	D3	36%	\$0.00	\$1,618.65	\$1,378.85	\$0.00	\$0.00	\$0.00	\$0.00	\$1,618.65
5	457-100-072	WORKFLOWXTENDER AP STARTER PK 5 USER	\$0.00	D3	36%	\$0.00	\$8,167.50	\$6,957.50	\$0.00	\$0.00	\$0.00	\$0.00	\$8,167.50
5	457-100-073	APPXTNDR WORKFLOW ACCOUNTS PAYABLE	\$0.00	D3	36%	\$0.00	\$4,050.00	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	457-100-074	WORKFLOWXTENDER AP STARTER PK 10 USER	\$0.00	D3	36%	\$0.00	\$11,610.00	\$9,890.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,610.00
5	457-100-087	APPXTNDR 10 USER, PROINDEX, AND QSP	\$0.00	D3	36%	\$0.00	\$6,451.65	\$5,495.85	\$0.00	\$0.00	\$0.00	\$0.00	\$6,451.65
5	457-100-088	APPXTNDR 10 USER, VERITY AND QSP	\$0.00	D3	36%	\$0.00	\$6,748.85	\$5,748.85	\$0.00	\$0.00	\$0.00	\$0.00	\$6,748.85
5	457-100-182	POWERPATH VE STD X86 T1 (2-7 CPUs)	\$0.00	D3	36%	\$0.00	\$410.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$410.55
5	457-100-183	POWERPATH VE STD X86 T2 (8+ CPUs)	\$0.00	D3	36%	\$0.00	\$378.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$378.35
5	457-100-184	POWERPATH VE STD. VOL (100-199 CPU)	\$0.00	D3	36%	\$0.00	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$345.00
5	457-100-185	POWERPATH VE STD. VOLUME 2 (200+ CPUs)	\$0.00	D3	36%	\$0.00	\$310.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$310.50
5	457-100-186	POWERPATH VE ADD-ON X86 T1 (2-7 CPUs)	\$0.00	D3	36%	\$0.00	\$276.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$276.00
5	457-100-187	POWERPATH VE ADD-ON X86 T2 (8+ CPUs)	\$0.00	D3	36%	\$0.00	\$253.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$253.00
5	457-100-188	POWERPATH VEADDON VOL (100 - 199 CPU)	\$0.00	D3	36%	\$0.00	\$230.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$230.00
5	457-100-189	POWERPATH VE ADDON VOL 2 (200+ CPUs)	\$0.00	D3	36%	\$0.00	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$207.00
5	457-100-234	ECS ROE 500GB FOR S1 EDISCOVERY	\$0.00	D3	36%	\$0.00	\$4,050.00	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	457-100-235	FILE INT ROE 15M FILES FOR S1 fka: FRM	\$0.00	D3	36%	\$0.00	\$2,700.00	\$2,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	457-100-236	ECS SW (NODES) FOR SOURCEONE EDISCOVERY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-237	FILE INT SW 100M FILES FOR S1 fka: FRM	\$0.00	D3	36%	\$0.00	\$10,800.00	\$9,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,800.00
5	457-100-238	INFOCTR ECS SOFTWARE FOR S1 EDISCOVERY	\$0.00	D3	36%	\$0.00	\$6,750.00	\$5,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,750.00
5	457-100-239	INFOCTR FILE INT SOFTWARE FOR SOURCEONE	\$0.00	D3	36%	\$0.00	\$2,700.00	\$2,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	457-100-245	APPXTENDER SERVER - 5 CC USER PACK	\$0.00	D3	36%	\$0.00	\$2,025.00	\$1,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,025.00
5	457-100-246	APPXTENDER SERVER - 25 CC USER PACK	\$0.00	D3	36%	\$0.00	\$10,125.00	\$8,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,125.00
5	457-100-247	APPXTENDER SERVER - 75 CC USER PACK	\$0.00	D3	36%	\$0.00	\$30,375.00	\$25,875.00	\$0.00	\$0.00	\$0.00	\$0.00	\$30,375.00
5	457-100-248	APPXTENDER CAPTURE PACKAGE	\$0.00	D3	36%	\$0.00	\$189.00	\$161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$189.00
5	457-100-251	REPORTS MANAGEMENT PACKAGE	\$0.00	D3	36%	\$0.00	\$2,700.00	\$2,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	457-100-290	DOCUMENTUM XCP DESIGNER BUNDLE	\$0.00	D3	36%	\$0.00	\$1,350.00	\$1,150.00	\$950.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	457-100-300	XPRESSION ENTERPRISE SERVER FOR 4 CORES	\$0.00	D3	36%	\$0.00	\$48,600.00	\$41,400.00	\$34,200.00	\$0.00	\$0.00	\$0.00	\$48,600.00
5	457-100-301	XPRESSION ENTERPRISE SERVER DEV-TEST	\$0.00	D3	36%	\$0.00	\$19,440.00	\$16,560.00	\$13,680.00	\$0.00	\$0.00	\$0.00	\$19,440.00
5	457-100-302	XPRESSION ENTERPRISE SERVER RECOVERY	\$0.00	D3	36%	\$0.00	\$9,720.00	\$8,280.00	\$6,840.00	\$0.00	\$0.00	\$0.00	\$9,720.00
5	457-100-303	COMPUSSET SERVER WINDOWS-UNIX	\$0.00	D3	36%	\$0.00	\$12,150.00	\$10,350.00	\$8,550.00	\$0.00	\$0.00	\$0.00	\$12,150.00
5	457-100-304	COMPUSSET SERVER WINDOWS-UNIX DEV-TEST	\$0.00	D3	36%	\$0.00	\$4,860.00	\$4,140.00	\$3,420.00	\$0.00	\$0.00	\$0.00	\$4,860.00
5	457-100-305	COMPUSSET SERVER WINDOWS-UNIX RECOVERY	\$0.00	D3	36%	\$0.00	\$2,430.00	\$2,070.00	\$1,710.00	\$0.00	\$0.00	\$0.00	\$2,430.00
5	457-100-306	COMPUSSET SERVER MAINFRAME FIRST 500 MIPS	\$0.00	D3	36%	\$0.00	\$24,300.00	\$20,700.00	\$17,100.00	\$0.00	\$0.00	\$0.00	\$24,300.00
5	457-100-307	COMPUSSET MAINFRAME FIRST 500MIPS DEVTEST	\$0.00	D3	36%	\$0.00	\$9,720.00	\$8,280.00	\$6,840.00	\$0.00	\$0.00	\$0.00	\$9,720.00
5	457-100-308	COMPUSSET MAINFRAME FIRST 500MIPS RECOVERY	\$0.00	D3	36%	\$0.00	\$4,860.00	\$4,140.00	\$3,420.00	\$0.00	\$0.00	\$0.00	\$4,860.00
5	457-100-309	DLS SERVER WINDOWS	\$0.00	D3	36%	\$0.00	\$18,900.00	\$16,100.00	\$13,300.00	\$0.00	\$0.00	\$0.00	\$18,900.00
5	457-100-310	DLS SERVER WINDOWS DEV-TEST	\$0.00	D3	36%	\$0.00	\$7,560.00	\$6,440.00	\$5,320.00	\$0.00	\$0.00	\$0.00	\$7,560.00
5	457-100-311	DLS SERVER WINDOWS RECOVERY	\$0.00	D3	36%	\$0.00	\$3,780.00	\$3,220.00	\$2,660.00	\$0.00	\$0.00	\$0.00	\$3,780.00
5	457-100-312	DLS SERVER MAINFRAME FIRST 500 MIPS	\$0.00	D3	36%	\$0.00	\$37,800.00	\$32,200.00	\$26,600.00	\$0.00	\$0.00	\$0.00	\$37,800.00
5	457-100-313	DLS MAINFRAME FIRST 500 MIPS DEV-TEST	\$0.00	D3	36%	\$0.00	\$15,120.00	\$12,880.00	\$10,640.00	\$0.00	\$0.00	\$0.00	\$15,120.00
5	457-100-314	DLS MAINFRAME FIRST 500 MIPS RECOVERY	\$0.00	D3	36%	\$0.00	\$7,560.00	\$6,440.00	\$5,320.00	\$0.00	\$0.00	\$0.00	\$7,560.00
5	457-100-315	DLS EXPRESS	\$0.00	D3	36%	\$0.00	\$6,750.00	\$5,750.00	\$4,750.00	\$0.00	\$0.00	\$0.00	\$6,750.00
5	457-100-316	DLS EXPRESS 5000	\$0.00	D3	36%	\$0.00	\$13,500.00	\$11,500.00	\$9,500.00	\$0.00	\$0.00	\$0.00	\$13,500.00
5	457-100-327	ILF XPRESSION ENTERPRISE SERVER 4 CORES	\$0.00	D3	36%	\$0.00	\$24,300.00	\$20,700.00	\$17,100.00	\$0.00	\$0.00	\$0.00	\$24,300.00
5	457-100-328	ILF XPRESSION ENTERPRISE SERVER DEV-TEST	\$0.00	D3	36%	\$0.00	\$9,720.00	\$8,280.00	\$6,840.00	\$0.00	\$0.00	\$0.00	\$9,720.00
5	457-100-329	ILF XPRESSION ENTERPRISE SERVER RECOVERY	\$0.00	D3	36%	\$0.00	\$4,860.00	\$4,140.00	\$3,420.00	\$0.00	\$0.00	\$0.00	\$4,860.00
5	457-100-330	ILF COMPUSSET SERVER WINDOWS-UNIX	\$0.00	D3	36%	\$0.00	\$6,075.00	\$5,175.00	\$4,275.00	\$0.00	\$0.00	\$0.00	\$6,075.00
5	457-100-331	ILF COMPUSSET SERVER WINDOWS-UNIX DEVTEST	\$0.00	D3	36%	\$0.00	\$2,430.00	\$2,070.00	\$1,710.00	\$0.00	\$0.00	\$0.00	\$2,430.00
5	457-100-332	ILF COMPUSSET SERVER WINDOWS-UNIX RECOVERY	\$0.00	D3	36%	\$0.00	\$1,215.00	\$1,035.00	\$855.00	\$0.00	\$0.00	\$0.00	\$1,215.00
5	457-100-333	ILF COMPUSSET SERVER MAINFRAME 500MIPS	\$0.00	D3	36%	\$0.00	\$12,150.00	\$10,350.00	\$8,550.00	\$0.00	\$0.00	\$0.00	\$12,150.00
5	457-100-334	ILF COMPUSSET SERVER MF 500MIPS DEV-TEST	\$0.00	D3	36%	\$0.00	\$4,860.00	\$4,140.00	\$3,420.00	\$0.00	\$0.00	\$0.00	\$4,860.00
5	457-100-335	ILF COMPUSSET SERVER MF 500MIPS RECOVERY	\$0.00	D3	36%	\$0.00	\$2,430.00	\$2,070.00	\$1,710.00	\$0.00	\$0.00	\$0.00	\$2,430.00
5	457-100-336	INIT LIC FEE DLS SERVER WINDOWS	\$0.00	D3	36%	\$0.00	\$9,450.00	\$8,050.00	\$6,650.00	\$0.00	\$0.00	\$0.00	\$9,450.00
5	457-100-337	INIT LIC FEE DLS SERVER WINDOWS DEV-TEST	\$0.00	D3	36%	\$0.00	\$3,780.00	\$3,220.00	\$2,660.00	\$0.00	\$0.00	\$0.00	\$3,780.00
5	457-100-338	INIT LIC FEE DLS SERVER WINDOWS RECOVERY	\$0.00	D3	36%	\$0.00	\$1,890.00	\$1,610.00	\$1,330.00	\$0.00	\$0.00	\$0.00	\$1,890.00
5	457-100-339	ILF DLS SERVER MAINFRAME 500MIPS	\$0.00	D3	36%	\$0.00	\$18,900.00	\$16,100.00	\$13,300.00	\$0.00	\$0.00	\$0.00	\$18,900.00
5	457-100-340	ILF DLS SERVER MAINFRAME 500MIPS DEVTEST	\$0.00	D3	36%	\$0.00	\$7,560.00	\$6,440.00	\$5,320.00	\$0.00	\$0.00	\$0.00	\$7,560.00
5	457-100-341	ILF DLS SERVER MAINFRAME 500MIPS RECOVERY	\$0.00	D3	36%	\$0.00	\$3,780.00	\$3,220.00	\$2,660.00	\$0.00	\$0.00	\$0.00	\$3,780.00
5	457-100-342	INIT LIC FEE DLS EXPRESS	\$0.00	D3	36%	\$0.00	\$3,375.00	\$2,875.00	\$2,375.00	\$0.00	\$0.00	\$0.00	\$3,375.00
5	457-100-343	INIT LIC FEE DLS EXPRESS 5000	\$0.00	D3	36%	\$0.00	\$6,750.00	\$5,750.00	\$4,750.00	\$0.00	\$0.00	\$0.00	\$6,750.00
5	457-100-369	DOCUMENTUM XDB BUNDLING DDS	\$0.00	D3	36%	\$0.00	\$20,250.00	\$17,250.00	\$14,250.00	\$0.00	\$0.00	\$0.00	\$20,250.00
5	457-100-410	FEDERATED SEARCH ADAPTER	\$0.00	D3	36%	\$0.00	\$5,886.00	\$5,014.00	\$4,142.00	\$0.00	\$0.00	\$0.00	\$5,886.00
5	457-100-420	EMC DOCUMENTUM CUSTOM CLIENT (1-50)	\$0.00	D3	36%	\$0.00	\$22.14	\$18.86	\$15.58	\$0.00	\$0.00	\$0.00	\$22.14
5	457-100-421	EMC DOCUMENTUM CUSTOM CLIENT (51-200)	\$0.00	D3	36%	\$0.00	\$17.55	\$14.95	\$12.35	\$0.00	\$0.00	\$0.00	\$17.55
5	457-100-422	EMC DOCUMENTUM CUSTOM CLIENT (201-500)	\$0.00	D3	36%	\$0.00	\$13.77	\$11.73	\$9.69	\$0.00	\$0.00	\$0.00	\$13.77
5	457-100-423	EMC DOCUMENTUM CUSTOM CLIENT (501-1250)	\$0.00	D3	36%	\$0.00	\$12.15	\$10.35	\$8.55	\$0.00	\$0.00	\$0.00	\$12.15
5	457-100-429	EMC DOCUMENTUM WEBTOP (1-50)	\$0.00	D3	36%	\$0.00	\$67.77	\$57.73	\$47.69	\$0.00	\$0.00	\$0.00	\$67.77
5	457-100-430	EMC DOCUMENTUM WEBTOP (51-200)	\$0.00	D3	36%	\$0.00	\$54.27	\$46.23	\$38.19	\$0.00	\$0.00	\$0.00	\$54.27
5	457-100-431	EMC DOCUMENTUM WEBTOP (201-500)	\$0.00	D3	36%	\$0.00	\$42.66	\$36.34	\$30.02	\$0.00	\$0.00	\$0.00	\$42.66
5	457-100-432	EMC DOCUMENTUM WEBTOP (501-1250)	\$0.00	D3	36%	\$0.00	\$37.26	\$31.74	\$26.22	\$0.00	\$0.00	\$0.00	\$37.26
5	457-100-442	CAPTIVA STANDARD SERVER 100K PPY BUNDLE	\$0.00	D3	36%	\$0.00	\$735.75	\$626.75	\$517.75	\$0.00	\$0.00	\$0.00	\$735.75
5	457-100-443	CAPTIVA ENTERPRISE SERVER 1M PPY BUNDLE	\$0.00	D3	36%	\$0.00	\$12,360.60	\$10,529.40	\$8,698.20	\$0.00	\$0.00	\$0.00	\$12,360.60
5	457-100-444	Captiva Std Srvr+Adv Recg 100K PPY Bndle	\$0.00	D3	36%	\$0.00	\$1,765.80	\$1,504.20	\$1,242.60	\$0.00	\$0.00	\$0.00	\$1,765.80
5	457-100-445	Captiva Ent Srvr+Adv Recog 1M PPY Bundle	\$0.00	D3	36%	\$0.00	\$22,661.10	\$19,303.90	\$15,946.70	\$0.00	\$0.00	\$0.00	\$22,661.10
5	457-100-446	Captiva Std to Enterpr Upgrade (no vol)	\$0.00	D3	36%	\$0.00	\$8,829.00	\$7,521.00	\$6,213.00	\$0.00	\$0.00	\$0.00	\$8,829.00
5	457-100-578	CONTENT TRANSFORMATION SVCS-DCMNT BUNDLE	\$0.00	D3	36%	\$0.00	\$7,357.50	\$6,267.50	\$5,177.50	\$0.00	\$0.00	\$0.00	\$7,357.50
5	457-100-579	CONTENT TRANSFORMATION SVCS-MEDIA BUNDLE	\$0.00	D3	36%	\$0.00	\$7,357.50	\$6,267.50	\$5,177.50	\$0.00	\$0.00	\$0.00	\$7,357.50
5	457-100-580	CONTENT TRANSFORMATION SVCS-VIDEO BUNDLE	\$0.00	D3	36%	\$0.00	\$7,357.50	\$6,267.50	\$5,177.50	\$0.00	\$0.00	\$0.00	\$7,357.50
5	457-100-696	PP IND LIC X86 (1-7 CPUs)	\$0.00	D3	36%	\$0.00	\$136.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$136.85
5	457-100-697	PP IND LIC X86 (8+ CPUs)	\$0.00	D3	36%	\$0.00	\$126.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$126.50
5	457-100-698	PP VOL X86 (100-199 CPUS)	\$0.00	D3	36%	\$0.00	\$115.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$115.00
5	457-100-699	PP VOL X86 (200+ CPUS)	\$0.00	D3	36%	\$0.00	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$103.50
5	457-100-700	PP IND LIC NX86 (1-7 CPUs)	\$0.00	D3	36%	\$0.00	\$322.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$322.00
5	457-100-701	PP IND LIC NX86 (8+ CPUs)	\$0.00	D3	36%	\$0.00	\$307.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$307.05
5	457-100-702	PP VOL NX86 (100-199 CPUS)	\$0.00	D3	36%	\$0.00	\$276.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$276.00
5	457-100-703	PP VOL NX86 (200+ CPUS)	\$0.00	D3	36%	\$0.00	\$253.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$253.00
5	457-100-756	DOCUMENTUM XDB BUNDLE	\$0.00	D3	36%	\$0.00	\$22,072.50	\$18,802.50	\$15,532.50	\$0.00	\$0.00	\$0.00	\$22,072.50
5	457-101-016	SW (NODES) FOR FI ENTERPRISE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-017	INFOCTR SOFTWARE FOR FI ENTERPRISE	\$0.00	D3	36%	\$0.00	\$6,750.00	\$5,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,750.00
5	457-101-046	POWERPATH/VE STD. VOLUME (500+)	\$0.00	D3	36%	\$0.00	\$276.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$276.00
5	457-101-047	POWERPATH/VE STD. VOLUME (1,000+)	\$0.00	D3	36%	\$0.00	\$241.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$241.50
5	457-101-048	POWERPATH/VE STD. VOLUME (3,000+)	\$0.00	D3	36%	\$0.00	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$207.00
5	457-101-103	SW (NODES) FOR FI ENTERPRISE-IA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-121	EMC DOCUMENTUM CUSTOM CLIENT 1251PLUS=UA	\$0.00	D3	36%	\$0.00	\$11.07	\$9.43	\$7.79	\$0.00	\$0.00	\$0.00	\$11.07
5	457-101-123	EMC DOCUMENTUM WEBTOP 1251-PLUS=UA	\$0.00	D3	36%	\$0.00	\$33.75	\$28.75	\$23.75	\$0.00	\$0.00	\$0.00	\$33.75
5	457-101-141	RP/CL LOC BASE = CA	\$0.00	D3	36%	\$0.00	\$4,752.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,752.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	457-101-142	RP/CL LOC REP CAP UG =CA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-143	RP/CL REM BASE =CA	\$0.00	D3	36%	\$0.00	\$4,752.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,752.00
5	457-101-164	RP/CL REM REP CAP UG =CA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-181	DX_FOR_WIN_FILE_SYS_MGR_S=IA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-182	DX_FOR_WIN_FILE_SYS_MGR_C=IA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-207	Documentum xCP User SLN ASL 1-50=UA	\$704.00	D3	36%	\$450.56	\$190.08	\$161.92	\$133.76	\$0.00	\$0.00	\$0.00	\$190.08
5	457-101-208	Documentum xCP User SLN ASL 51-200=UA	\$563.00	D3	36%	\$360.32	\$152.01	\$129.49	\$106.97	\$0.00	\$0.00	\$0.00	\$152.01
5	457-101-209	Documentum xCP User SLN ASL 201-500=UA	\$444.00	D3	36%	\$284.16	\$119.88	\$102.12	\$84.36	\$0.00	\$0.00	\$0.00	\$119.88
5	457-101-210	Documentum xCP User SLN ASL 501-1250=UA	\$387.00	D3	36%	\$247.68	\$104.49	\$89.01	\$73.53	\$0.00	\$0.00	\$0.00	\$104.49
5	457-101-211	Documentum xCP User SLN ASL 1251-PLUS=UA	\$352.00	D3	36%	\$225.28	\$95.04	\$80.96	\$66.88	\$0.00	\$0.00	\$0.00	\$95.04
5	457-101-212	DCTM xCP User SLN ASL Upg 1-50=UA	\$347.00	D3	36%	\$222.08	\$93.69	\$79.81	\$65.93	\$0.00	\$0.00	\$0.00	\$93.69
5	457-101-213	DCTM xCP User SLN ASL Upg 51-200=UA	\$278.00	D3	36%	\$177.92	\$75.06	\$63.94	\$52.82	\$0.00	\$0.00	\$0.00	\$75.06
5	457-101-214	DCTM xCP User SLN ASL Upg 201-500=UA	\$219.00	D3	36%	\$140.16	\$59.13	\$50.37	\$41.61	\$0.00	\$0.00	\$0.00	\$59.13
5	457-101-215	DCTM xCP User SLN ASL Upg 501-1250=UA	\$191.00	D3	36%	\$122.24	\$51.57	\$43.93	\$36.29	\$0.00	\$0.00	\$0.00	\$51.57
5	457-101-216	DCTM xCP User SLN ASL Upg 1251-PLUS=UA	\$174.00	D3	36%	\$111.36	\$46.98	\$40.02	\$33.06	\$0.00	\$0.00	\$0.00	\$46.98
5	457-101-218	DCTM Trusted Content Svcs 1-50=UA	\$0.00	D3	36%	\$0.00	\$30.24	\$25.76	\$21.28	\$0.00	\$0.00	\$0.00	\$30.24
5	457-101-219	DCTM Trusted Content Svcs 51-200=UA	\$0.00	D3	36%	\$0.00	\$24.03	\$20.47	\$16.91	\$0.00	\$0.00	\$0.00	\$24.03
5	457-101-220	DCTM Trusted Content Svcs 201-500=UA	\$0.00	D3	36%	\$0.00	\$19.17	\$16.33	\$13.49	\$0.00	\$0.00	\$0.00	\$19.17
5	457-101-221	DCTM Trusted Content Svcs 501-1250=UA	\$0.00	D3	36%	\$0.00	\$16.74	\$14.26	\$11.78	\$0.00	\$0.00	\$0.00	\$16.74
5	457-101-222	DCTM Trusted Content Svcs 1251-PLUS=UA	\$0.00	D3	36%	\$0.00	\$15.39	\$13.11	\$10.83	\$0.00	\$0.00	\$0.00	\$15.39
5	457-101-223	Retention to Cert. Records Mgr 1-50=UA	\$250.00	D3	36%	\$160.00	\$67.50	\$57.50	\$47.50	\$0.00	\$0.00	\$0.00	\$67.50
5	457-101-224	Retention to Cert. Records Mgr 51-200=UA	\$200.00	D3	36%	\$128.00	\$54.00	\$46.00	\$38.00	\$0.00	\$0.00	\$0.00	\$54.00
5	457-101-225	Retention to Cert. Record Mgr 201-500=UA	\$158.00	D3	36%	\$101.12	\$42.66	\$36.34	\$30.02	\$0.00	\$0.00	\$0.00	\$42.66
5	457-101-226	Retent. to Cert. Records Mgr 501-1250=UA	\$138.00	D3	36%	\$88.32	\$37.26	\$31.74	\$26.22	\$0.00	\$0.00	\$0.00	\$37.26
5	457-101-227	Retent. to Cert. Records Mgr 1251-PLS=UA	\$125.00	D3	36%	\$80.00	\$33.75	\$28.75	\$23.75	\$0.00	\$0.00	\$0.00	\$33.75
5	457-101-228	Documentum IRM Client 1-50=UA	\$0.00	D3	36%	\$0.00	\$58.86	\$50.14	\$0.00	\$0.00	\$0.00	\$0.00	\$58.86
5	457-101-229	Documentum IRM Client 51-200=UA	\$0.00	D3	36%	\$0.00	\$46.98	\$40.02	\$0.00	\$0.00	\$0.00	\$0.00	\$46.98
5	457-101-230	Documentum IRM Client 201-500=UA	\$0.00	D3	36%	\$0.00	\$36.99	\$31.51	\$0.00	\$0.00	\$0.00	\$0.00	\$36.99
5	457-101-231	Documentum IRM Client 501-1250=UA	\$0.00	D3	36%	\$0.00	\$32.40	\$27.60	\$0.00	\$0.00	\$0.00	\$0.00	\$32.40
5	457-101-232	Documentum IRM Client 1251-PLUS=UA	\$0.00	D3	36%	\$0.00	\$29.43	\$25.07	\$0.00	\$0.00	\$0.00	\$0.00	\$29.43
5	457-101-248	Documentum Platform 1-50=UA	\$0.00	D3	36%	\$0.00	\$147.15	\$125.35	\$103.55	\$0.00	\$0.00	\$0.00	\$147.15
5	457-101-249	Documentum Platform 51-200=UA	\$0.00	D3	36%	\$0.00	\$117.72	\$100.28	\$82.84	\$0.00	\$0.00	\$0.00	\$117.72
5	457-101-250	Documentum Platform 201-500=UA	\$0.00	D3	36%	\$0.00	\$92.61	\$78.89	\$65.17	\$0.00	\$0.00	\$0.00	\$92.61
5	457-101-251	Documentum Platform 501-1250=UA	\$0.00	D3	36%	\$0.00	\$81.00	\$69.00	\$57.00	\$0.00	\$0.00	\$0.00	\$81.00
5	457-101-252	Documentum Platform 1251-PLUS=UA	\$0.00	D3	36%	\$0.00	\$73.71	\$62.79	\$51.87	\$0.00	\$0.00	\$0.00	\$73.71
5	457-101-253	DCTM Platform Extensions 1-50=UA	\$0.00	D3	36%	\$0.00	\$44.28	\$37.72	\$31.16	\$0.00	\$0.00	\$0.00	\$44.28
5	457-101-254	DCTM Platform Extensions 51-200=UA	\$0.00	D3	36%	\$0.00	\$35.37	\$30.13	\$24.89	\$0.00	\$0.00	\$0.00	\$35.37
5	457-101-255	DCTM Platform Extensions 201-500=UA	\$0.00	D3	36%	\$0.00	\$28.08	\$23.92	\$19.76	\$0.00	\$0.00	\$0.00	\$28.08
5	457-101-256	DCTM Platform Extensions 501-1250=UA	\$0.00	D3	36%	\$0.00	\$24.30	\$20.70	\$17.10	\$0.00	\$0.00	\$0.00	\$24.30
5	457-101-257	DCTM Platform Extensions 1251-PLUS=UA	\$0.00	D3	36%	\$0.00	\$22.14	\$18.86	\$15.58	\$0.00	\$0.00	\$0.00	\$22.14
5	457-101-258	Documentum Platform SLN ASL 1-50=UA	\$335.00	D3	36%	\$214.40	\$90.45	\$77.05	\$63.65	\$0.00	\$0.00	\$0.00	\$90.45
5	457-101-259	Documentum Platform SLN ASL 51-200=UA	\$268.00	D3	36%	\$171.52	\$72.36	\$61.64	\$50.92	\$0.00	\$0.00	\$0.00	\$72.36
5	457-101-260	Documentum Platform SLN ASL 201-500=UA	\$211.00	D3	36%	\$135.04	\$56.97	\$48.53	\$40.09	\$0.00	\$0.00	\$0.00	\$56.97
5	457-101-261	Documentum Platform SLN ASL 501-1250=UA	\$184.00	D3	36%	\$117.76	\$49.68	\$42.32	\$34.96	\$0.00	\$0.00	\$0.00	\$49.68
5	457-101-262	Documentum Platform SLN ASL 1251-PLUS=UA	\$168.00	D3	36%	\$107.52	\$45.36	\$38.64	\$31.92	\$0.00	\$0.00	\$0.00	\$45.36
5	457-101-263	DCTM Platform EXT SLN ASL 1-50=UA	\$101.00	D3	36%	\$64.64	\$27.27	\$23.23	\$19.19	\$0.00	\$0.00	\$0.00	\$27.27
5	457-101-264	DCTM Platform EXT SLN ASL 51-200=UA	\$81.00	D3	36%	\$51.84	\$21.87	\$18.63	\$15.39	\$0.00	\$0.00	\$0.00	\$21.87
5	457-101-265	DCTM Platform EXT SLN ASL 201-500=UA	\$64.00	D3	36%	\$40.96	\$17.28	\$14.72	\$12.16	\$0.00	\$0.00	\$0.00	\$17.28
5	457-101-266	DCTM Platform EXT SLN ASL 501-1250=UA	\$56.00	D3	36%	\$35.84	\$15.12	\$12.88	\$10.64	\$0.00	\$0.00	\$0.00	\$15.12
5	457-101-267	DCTM Platform EXT SLN ASL 1251-PLUS=UA	\$51.00	D3	36%	\$32.64	\$13.77	\$11.73	\$9.69	\$0.00	\$0.00	\$0.00	\$13.77
5	457-101-268	DCTM Platform SLN ASL Upgrade 1-50=UA	\$165.00	D3	36%	\$105.60	\$44.55	\$37.95	\$31.35	\$0.00	\$0.00	\$0.00	\$44.55
5	457-101-269	DCTM Platform SLN ASL Upgrade 51-200=UA	\$132.00	D3	36%	\$84.48	\$35.64	\$30.36	\$25.08	\$0.00	\$0.00	\$0.00	\$35.64
5	457-101-270	DCTM Platform SLN ASL Upgrade 201-500=UA	\$104.00	D3	36%	\$66.56	\$28.08	\$23.92	\$19.76	\$0.00	\$0.00	\$0.00	\$28.08
5	457-101-271	DCTM Platform SLN ASL Upgrde 501-1250=UA	\$91.00	D3	36%	\$58.24	\$24.57	\$20.93	\$17.29	\$0.00	\$0.00	\$0.00	\$24.57
5	457-101-272	DCTM Platform SLN ASL Upgrde 1251-PLS=UA	\$83.00	D3	36%	\$53.12	\$22.41	\$19.09	\$15.77	\$0.00	\$0.00	\$0.00	\$22.41
5	457-101-273	DCTM Pltfrm EXT SLN ASL Upg 1-50=UA	\$50.00	D3	36%	\$32.00	\$13.50	\$11.50	\$9.50	\$0.00	\$0.00	\$0.00	\$13.50
5	457-101-274	DCTM Pltfrm EXT SLN ASL Upg 51-200=UA	\$40.00	D3	36%	\$25.60	\$10.80	\$9.20	\$7.60	\$0.00	\$0.00	\$0.00	\$10.80
5	457-101-275	DCTM Pltfrm EXT SLN ASL Upg 201-500=UA	\$32.00	D3	36%	\$20.48	\$8.64	\$7.36	\$6.08	\$0.00	\$0.00	\$0.00	\$8.64
5	457-101-276	DCTM Pltfrm EXT SLN ASL Upg 501-1250=UA	\$28.00	D3	36%	\$17.92	\$7.56	\$6.44	\$5.32	\$0.00	\$0.00	\$0.00	\$7.56
5	457-101-277	DCTM Pltfrm EXT SLN ASL Upg 1251-PLuS=UA	\$25.00	D3	36%	\$16.00	\$6.75	\$5.75	\$4.75	\$0.00	\$0.00	\$0.00	\$6.75
5	457-101-385	SRMSUITE 3PTY BASE =IC	\$0.00	D3	36%	\$0.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,821.60
5	457-101-386	SRMSUITE 3PTY CAP UPG =IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-387	SRMSUITE HDS BASE =IC	\$0.00	D3	36%	\$0.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,821.60
5	457-101-388	SRMSUITE HDS CAP UPG =IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-389	SRMSUITE IBM DS BASE =IC	\$0.00	D3	36%	\$0.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,821.60
5	457-101-390	SRMSUITE IBM DS CAP UPG =IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-391	SRMSUITE XIV BASE =IC	\$0.00	D3	36%	\$0.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,821.60
5	457-101-392	SRMSUITE XIV CAP UPG =IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-393	SRMSUITE 3Par BASE =IC	\$0.00	D3	36%	\$0.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,821.60
5	457-101-394	SRMSUITE 3Par CAP UPG =IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-395	SRMSUITE HP EVA BASE =IC	\$0.00	D3	36%	\$0.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,821.60
5	457-101-396	SRMSUITE HP EVA CAP UPG =IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-397	SRMSUITE NTAPE BASE =IC	\$0.00	D3	36%	\$0.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,821.60
5	457-101-398	SRMSUITE NTAPE CAP UPG =IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-399	SRMSUITE Compellent BASE =IC	\$0.00	D3	36%	\$0.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,821.60
5	457-101-400	SRMSUITE Compellent CAP UPG =IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-401	SRMSUITE 3PTY2 BASE =IC	\$0.00	D3	36%	\$0.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,821.60
5	457-101-402	SRMSUITE 3PTY2 CAP UPG =IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-408	SRMSUITE UPG 3PTY BASE =IC	\$0.00	D3	36%	\$0.00	\$1,108.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,108.60
5	457-101-409	SRMSUITE UPG HDS BASE =IC	\$0.00	D3	36%	\$0.00	\$1,108.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,108.60

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	457-101-410	SRMSUITE UPG IBM DS BASE =IC	\$0.00	D3	36%	\$0.00	\$1,108.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,108.60
5	457-101-411	SRMSUITE UPG XIV BASE =IC	\$0.00	D3	36%	\$0.00	\$1,108.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,108.60
5	457-101-412	SRMSUITE UPG 3Par BASE =IC	\$0.00	D3	36%	\$0.00	\$1,108.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,108.60
5	457-101-413	SRMSUITE UPG HP EVA BASE =IC	\$0.00	D3	36%	\$0.00	\$1,108.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,108.60
5	457-101-414	SRMSUITE UPG NTAP BASE =IC	\$0.00	D3	36%	\$0.00	\$1,108.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,108.60
5	457-101-415	SRMSUITE UPG Compellent BASE =IC	\$0.00	D3	36%	\$0.00	\$1,108.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,108.60
5	457-101-525	SRMSUITE HP XP/P9500 BASE =IC	\$0.00	D3	36%	\$0.00	\$1,108.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,108.60
5	457-101-526	SRMSUITE HP XP/P9500 CAP UPG =IC	\$0.00	D3	36%	\$0.00	\$161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.00
5	457-101-527	SRMSUITE UPG HP XP/P9500 BASE =IC	\$0.00	D3	36%	\$0.00	\$1,108.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,108.60
5	457-101-563	KZN EDSC ROE 500GB=CA	\$0.00	D3	36%	\$0.00	\$4,050.00	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	457-101-564	KZN FILE INT ROE 15M FILES=IA	\$0.00	D3	36%	\$0.00	\$2,700.00	\$2,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	457-101-565	KZN EDSC SW (NODES)=IA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-566	KZN FILE INT SW 100M FILES=IA	\$0.00	D3	36%	\$0.00	\$10,800.00	\$9,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,800.00
5	457-101-567	KZN EDSC FED SW=IA	\$0.00	D3	36%	\$0.00	\$6,750.00	\$5,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,750.00
5	457-101-568	KZN FILE INT FED SW=IA	\$0.00	D3	36%	\$0.00	\$2,700.00	\$2,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	457-101-569	KZN FILE INT ENT FED SW=IA	\$0.00	D3	36%	\$0.00	\$6,750.00	\$5,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,750.00
5	457-101-849	EMC DCTM WebTop 1-50=UA	\$0.00	D3	36%	\$0.00	\$67.77	\$57.73	\$47.69	\$0.00	\$0.00	\$0.00	\$67.77
5	457-101-850	EMC DCTM WebTop 51-200=UA	\$0.00	D3	36%	\$0.00	\$54.27	\$46.23	\$38.19	\$0.00	\$0.00	\$0.00	\$54.27
5	457-101-851	EMC DCTM WebTop 201-500=UA	\$0.00	D3	36%	\$0.00	\$42.66	\$36.34	\$30.02	\$0.00	\$0.00	\$0.00	\$42.66
5	457-101-852	EMC DCTM WebTop 501-1250=UA	\$0.00	D3	36%	\$0.00	\$37.26	\$31.74	\$26.22	\$0.00	\$0.00	\$0.00	\$37.26
5	457-101-853	EMC DCTM WebTop 1251-Plus=UA	\$0.00	D3	36%	\$0.00	\$33.75	\$28.75	\$23.75	\$0.00	\$0.00	\$0.00	\$33.75
5	457-101-888	SRMSUITE IBM V7000 BASE=IC	\$0.00	D3	36%	\$0.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,821.60
5	457-101-899	DCTM Trusted Content Svcs 1-50=UA	\$0.00	D3	36%	\$0.00	\$30.24	\$25.76	\$21.28	\$0.00	\$0.00	\$0.00	\$30.24
5	457-101-900	DCTM Trusted Content Svcs 51-200=UA	\$0.00	D3	36%	\$0.00	\$24.03	\$20.47	\$16.91	\$0.00	\$0.00	\$0.00	\$24.03
5	457-101-901	DCTM Trusted Content Svcs 201-500=UA	\$0.00	D3	36%	\$0.00	\$19.17	\$16.33	\$13.49	\$0.00	\$0.00	\$0.00	\$19.17
5	457-101-902	DCTM Trusted Content Svcs 501-1250=UA	\$0.00	D3	36%	\$0.00	\$16.74	\$14.26	\$11.78	\$0.00	\$0.00	\$0.00	\$16.74
5	457-101-903	DCTM Trusted Content Svcs 1251-PLUS=UA	\$0.00	D3	36%	\$0.00	\$15.39	\$13.11	\$10.83	\$0.00	\$0.00	\$0.00	\$15.39
5	457-101-904	Documentum Platform 1-50=UA	\$0.00	D3	36%	\$0.00	\$147.15	\$125.35	\$103.55	\$0.00	\$0.00	\$0.00	\$147.15
5	457-101-905	Documentum Platform 51-200=UA	\$0.00	D3	36%	\$0.00	\$117.72	\$100.28	\$82.84	\$0.00	\$0.00	\$0.00	\$117.72
5	457-101-906	Documentum Platform 201-500=UA	\$0.00	D3	36%	\$0.00	\$92.61	\$78.89	\$65.17	\$0.00	\$0.00	\$0.00	\$92.61
5	457-101-907	Documentum Platform 501-1250=UA	\$0.00	D3	36%	\$0.00	\$81.00	\$69.00	\$57.00	\$0.00	\$0.00	\$0.00	\$81.00
5	457-101-908	Documentum Platform 1251-PLUS=UA	\$0.00	D3	36%	\$0.00	\$73.71	\$62.79	\$51.87	\$0.00	\$0.00	\$0.00	\$73.71
5	457-101-909	DCTM Platform Extensions 1-50=UA	\$0.00	D3	36%	\$0.00	\$44.28	\$37.72	\$31.16	\$0.00	\$0.00	\$0.00	\$44.28
5	457-101-910	DCTM Platform Extensions 51-200=UA	\$0.00	D3	36%	\$0.00	\$35.37	\$30.13	\$24.89	\$0.00	\$0.00	\$0.00	\$35.37
5	457-101-911	DCTM Platform Extensions 201-500=UA	\$0.00	D3	36%	\$0.00	\$28.08	\$23.92	\$19.76	\$0.00	\$0.00	\$0.00	\$28.08
5	457-101-912	DCTM Platform Extensions 501-1250=UA	\$0.00	D3	36%	\$0.00	\$24.30	\$20.70	\$17.10	\$0.00	\$0.00	\$0.00	\$24.30
5	457-101-913	DCTM Platform Extensions 1251-PLUS=UA	\$0.00	D3	36%	\$0.00	\$22.14	\$18.86	\$15.58	\$0.00	\$0.00	\$0.00	\$22.14
5	457-102-012	RecoverPoint SIO Upgrade =CA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-013	EMC InfoArchive Tier 1=CA	\$0.00	D3	36%	\$0.00	\$20,520.00	\$17,480.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,520.00
5	457-102-014	EMC InfoArchive Tier 2=CA	\$0.00	D3	36%	\$0.00	\$15,390.00	\$13,110.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,390.00
5	457-102-015	EMC InfoArchive Tier 3=CA	\$0.00	D3	36%	\$0.00	\$10,260.00	\$8,740.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,260.00
5	457-102-016	EMC InfoArchive Tier 4=CA	\$0.00	D3	36%	\$0.00	\$8,208.00	\$6,992.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,208.00
5	457-102-017	EMC InfoArchive Tier 5=CA	\$0.00	D3	36%	\$0.00	\$6,156.00	\$5,244.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,156.00
5	457-102-041	RecoverPoint Local SIO Upgrade =CA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-054	RETENTION MANAGEMENT 1 - 50=UA	\$0.00	D3	36%	\$0.00	\$54.00	\$46.00	\$38.00	\$0.00	\$0.00	\$0.00	\$54.00
5	457-102-055	RETENTION MANAGEMENT 51 - 200=UA	\$0.00	D3	36%	\$0.00	\$43.20	\$36.80	\$30.40	\$0.00	\$0.00	\$0.00	\$43.20
5	457-102-056	RETENTION MANAGEMENT 201 - 500=UA	\$0.00	D3	36%	\$0.00	\$33.75	\$28.75	\$23.75	\$0.00	\$0.00	\$0.00	\$33.75
5	457-102-057	RETENTION MANAGEMENT 501 - 1250=UA	\$0.00	D3	36%	\$0.00	\$29.70	\$25.30	\$20.90	\$0.00	\$0.00	\$0.00	\$29.70
5	457-102-058	RETENTION MANAGEMENT 1251-PLUS=UA	\$0.00	D3	36%	\$0.00	\$27.00	\$23.00	\$19.00	\$0.00	\$0.00	\$0.00	\$27.00
5	457-102-059	CERTIFIED RECORDS MANAGER 1 - 50=UA	\$0.00	D3	36%	\$0.00	\$121.50	\$103.50	\$85.50	\$0.00	\$0.00	\$0.00	\$121.50
5	457-102-060	CERTIFIED RECORDS MANAGER 51 - 200=UA	\$0.00	D3	36%	\$0.00	\$97.20	\$82.80	\$68.40	\$0.00	\$0.00	\$0.00	\$97.20
5	457-102-061	CERTIFIED RECORDS MANAGER 201 - 500=UA	\$0.00	D3	36%	\$0.00	\$76.68	\$65.32	\$53.96	\$0.00	\$0.00	\$0.00	\$76.68
5	457-102-062	CERTIFIED RECORDS MANAGER 501 - 1250=UA	\$0.00	D3	36%	\$0.00	\$66.96	\$57.04	\$47.12	\$0.00	\$0.00	\$0.00	\$66.96
5	457-102-063	CERTIFIED RECORDS MANAGER 1251-PLUS=UA	\$0.00	D3	36%	\$0.00	\$60.75	\$51.75	\$42.75	\$0.00	\$0.00	\$0.00	\$60.75
5	457-102-064	PHYSICAL RECORDS MODULE 1 - 50=UA	\$0.00	D3	36%	\$0.00	\$29.43	\$25.07	\$20.71	\$0.00	\$0.00	\$0.00	\$29.43
5	457-102-065	PHYSICAL RECORDS MODULE 51 - 200=UA	\$0.00	D3	36%	\$0.00	\$23.49	\$20.01	\$16.53	\$0.00	\$0.00	\$0.00	\$23.49
5	457-102-066	PHYSICAL RECORDS MODULE 201 - 500=UA	\$0.00	D3	36%	\$0.00	\$18.63	\$15.87	\$13.11	\$0.00	\$0.00	\$0.00	\$18.63
5	457-102-067	PHYSICAL RECORDS MODULE 501 - 1250=UA	\$0.00	D3	36%	\$0.00	\$16.20	\$13.80	\$11.40	\$0.00	\$0.00	\$0.00	\$16.20
5	457-102-068	PHYSICAL RECORDS MODULE 1251-PLUS=UA	\$0.00	D3	36%	\$0.00	\$14.85	\$12.65	\$10.45	\$0.00	\$0.00	\$0.00	\$14.85
5	457-102-069	UPGRADE RETENTION TO CRM 1-50=UA	\$0.00	D3	36%	\$0.00	\$67.50	\$57.50	\$47.50	\$0.00	\$0.00	\$0.00	\$67.50
5	457-102-070	UPGRADE RETENTION TO CRM 51-200=UA	\$0.00	D3	36%	\$0.00	\$54.00	\$46.00	\$38.00	\$0.00	\$0.00	\$0.00	\$54.00
5	457-102-071	UPGRADE RETENTION TO CRM 201-500=UA	\$0.00	D3	36%	\$0.00	\$42.66	\$36.34	\$30.02	\$0.00	\$0.00	\$0.00	\$42.66
5	457-102-072	UPGRADE RETENTION TO CRM 501-1250=UA	\$0.00	D3	36%	\$0.00	\$37.26	\$31.74	\$26.22	\$0.00	\$0.00	\$0.00	\$37.26
5	457-102-073	UPGRADE RETENTION TO CRM 1251-PLUS=UA	\$0.00	D3	36%	\$0.00	\$33.75	\$28.75	\$23.75	\$0.00	\$0.00	\$0.00	\$33.75
5	457-102-089	VS T1 NPSUITE 1-50TB=CB	\$0.00	D3	36%	\$0.00	\$368.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$368.00
5	457-102-090	VS T1 NPSUITE 51-150TB=CB	\$0.00	D3	36%	\$0.00	\$365.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$365.70
5	457-102-091	VS T1 NPSUITE 151-300TB=CB	\$0.00	D3	36%	\$0.00	\$363.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$363.40
5	457-102-092	VS T1 NPSUITE 301-450TB=CB	\$0.00	D3	36%	\$0.00	\$361.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$361.10
5	457-102-093	VS T1 NPSUITE 451-750TB=CB	\$0.00	D3	36%	\$0.00	\$335.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$335.80
5	457-102-094	VS T1 NPSUITE 751-1500TB=CB	\$0.00	D3	36%	\$0.00	\$282.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$282.90
5	457-102-095	VS T1 NPSUITE 1501-3000TB=CB	\$0.00	D3	36%	\$0.00	\$269.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$269.10
5	457-102-096	VS T1 NPSUITE 3001-5000TB=CB	\$0.00	D3	36%	\$0.00	\$243.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$243.80
5	457-102-097	VS T1 NPSUITE 5001-10000TB=CB	\$0.00	D3	36%	\$0.00	\$186.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$186.30
5	457-102-098	VS T1 NPSUITE 10001TB+=CB	\$0.00	D3	36%	\$0.00	\$158.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$158.70
5	457-102-099	VS T2 NPSUITE 1-50TB=CB	\$0.00	D3	36%	\$0.00	\$224.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$224.25
5	457-102-100	VS T2 NPSUITE 51-150TB=CB	\$0.00	D3	36%	\$0.00	\$223.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$223.10
5	457-102-101	VS T2 NPSUITE 151-300TB=CB	\$0.00	D3	36%	\$0.00	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$207.00
5	457-102-102	VS T2 NPSUITE 301-450TB=CB	\$0.00	D3	36%	\$0.00	\$190.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$190.90
5	457-102-103	VS T2 NPSUITE 451-750TB=CB	\$0.00	D3	36%	\$0.00	\$174.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$174.80
5	457-102-104	VS T2 NPSUITE 751-1500TB=CB	\$0.00	D3	36%	\$0.00	\$133.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$133.40

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	457-102-105	VS T2 NPSUITE 1501-3000TB=CB	\$0.00	D3	36%	\$0.00	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$124.20
5	457-102-106	VS T2 NPSUITE 3001-5000TB=CB	\$0.00	D3	36%	\$0.00	\$115.00	\$0.00	\$0.00	\$0.00	\$0.00	\$115.00
5	457-102-107	VS T2 NPSUITE 5001-10000TB=CB	\$0.00	D3	36%	\$0.00	\$108.10	\$0.00	\$0.00	\$0.00	\$0.00	\$108.10
5	457-102-108	VS T2 NPSUITE 10001TB+=CB	\$0.00	D3	36%	\$0.00	\$101.20	\$0.00	\$0.00	\$0.00	\$0.00	\$101.20
5	457-102-109	VS T3 NPSUITE 1-50TB=CB	\$0.00	D3	36%	\$0.00	\$161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.00
5	457-102-110	VS T3 NPSUITE 51-150TB=CB	\$0.00	D3	36%	\$0.00	\$151.80	\$0.00	\$0.00	\$0.00	\$0.00	\$151.80
5	457-102-111	VS T3 NPSUITE 151-300TB=CB	\$0.00	D3	36%	\$0.00	\$140.30	\$0.00	\$0.00	\$0.00	\$0.00	\$140.30
5	457-102-112	VS T3 NPSUITE 301-450TB=CB	\$0.00	D3	36%	\$0.00	\$128.80	\$0.00	\$0.00	\$0.00	\$0.00	\$128.80
5	457-102-113	VS T3 NPSUITE 451-750TB=CB	\$0.00	D3	36%	\$0.00	\$119.60	\$0.00	\$0.00	\$0.00	\$0.00	\$119.60
5	457-102-114	VS T3 NPSUITE 751-1500TB=CB	\$0.00	D3	36%	\$0.00	\$108.10	\$0.00	\$0.00	\$0.00	\$0.00	\$108.10
5	457-102-115	VS T3 NPSUITE 1501-3000TB=CB	\$0.00	D3	36%	\$0.00	\$98.90	\$0.00	\$0.00	\$0.00	\$0.00	\$98.90
5	457-102-124	VS T3 NPSUITE 3001-5000TB=CB	\$0.00	D3	36%	\$0.00	\$87.40	\$0.00	\$0.00	\$0.00	\$0.00	\$87.40
5	457-102-125	VS T3 NPSUITE 5001-10000TB=CB	\$0.00	D3	36%	\$0.00	\$80.50	\$0.00	\$0.00	\$0.00	\$0.00	\$80.50
5	457-102-126	VS T3 NPSUITE 10001TB+=CB	\$0.00	D3	36%	\$0.00	\$73.60	\$0.00	\$0.00	\$0.00	\$0.00	\$73.60
5	457-102-650	VIPR SRM 3PTY BASE =IC	\$0.00	D3	36%	\$0.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,821.60
5	457-102-651	VIPR SRM HDS BASE =IC	\$0.00	D3	36%	\$0.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,821.60
5	457-102-652	VIPR SRM IBM DS BASE =IC	\$0.00	D3	36%	\$0.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,821.60
5	457-102-653	VIPR SRM XIV BASE =IC	\$0.00	D3	36%	\$0.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,821.60
5	457-102-654	VIPR SRM 3Par BASE =IC	\$0.00	D3	36%	\$0.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,821.60
5	457-102-655	VIPR SRM HP EVA BASE =IC	\$0.00	D3	36%	\$0.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,821.60
5	457-102-656	VIPR SRM NTAP BASE =IC	\$0.00	D3	36%	\$0.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,821.60
5	457-102-657	VIPR SRM Compellent BASE =IC	\$0.00	D3	36%	\$0.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,821.60
5	457-102-658	VIPR SRM 3PTY2 BASE =IC	\$0.00	D3	36%	\$0.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,821.60
5	457-102-659	VIPR SRM HP XP/P9500 BASE =IC	\$0.00	D3	36%	\$0.00	\$1,108.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,108.60
5	457-102-660	VIPR SRM HP XP/P9500 CAP UPG=IC	\$0.00	D3	36%	\$0.00	\$161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.00
5	457-102-667	VIPR SRM IBM V7000 BASE=IC	\$0.00	D3	36%	\$0.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,821.60
5	458-000-040	Documentum Connector for MS SP from MYD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-150	RP/CL LOCAL CLASSIC PRODUCT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-151	RP/CL REMOTE CLASSIC PRODUCT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-170	RP FOR HCA PRODUCT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-192	VIPR SRM for VG Gateway=ID	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-200	VIPR SRM for Vblock =IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-201	VIPR SRM for 3rd Party =IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-203	VIPR SRM for DATA DOM =IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-212	VIPR SRM UPG for 3PTY =IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-217	POWERPATH Physical Edition	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-218	POWERPATH Virtual Edition	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-226	RP VIRTUAL APPLIANCE FOR VNX PRODUCT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-228	RECOVERPOINT FOR VM PRODUCT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-229	CAPTIVA STD SERVER 100K PPY BUNDLE=IA	\$2,725.00	D3	36%	\$1,744.00	\$735.75	\$626.75	\$517.75	\$0.00	\$0.00	\$735.75
5	458-000-230	CAPTIVA ENTERPRISE SRVR 1M PPY BUNDLE=IA	\$45,780.00	D3	36%	\$29,299.20	\$12,360.60	\$10,529.40	\$8,698.20	\$0.00	\$0.00	\$12,360.60
5	458-000-231	CAPTIVA STD SERVER TEST/DRS 10K PPY=IA	\$1,090.00	D3	36%	\$697.60	\$294.30	\$250.70	\$207.10	\$0.00	\$0.00	\$294.30
5	458-000-232	Captiva Enterpr Svr Tst/DRS 100K PPY=IA	\$18,312.00	D3	36%	\$11,719.68	\$4,944.24	\$4,211.76	\$3,479.28	\$0.00	\$0.00	\$4,944.24
5	458-000-233	Captiva Std Svr + Adv Recog 100K PPY=IA	\$6,540.00	D3	36%	\$4,185.60	\$1,765.80	\$1,504.20	\$1,242.60	\$0.00	\$0.00	\$1,765.80
5	458-000-234	Captiva Ent Svr+Adv Recog 1MPPY Bndl=IA	\$83,930.00	D3	36%	\$53,715.20	\$22,661.10	\$19,303.90	\$15,946.70	\$0.00	\$0.00	\$22,661.10
5	458-000-235	Captiva StdSvr+AdvRecog Tst/DRS 10KPPY=IA	\$2,616.00	D3	36%	\$1,674.24	\$706.32	\$601.68	\$497.04	\$0.00	\$0.00	\$706.32
5	458-000-236	Captiva EntSvr+AdvRec Tst/DRS 100KPPY=IA	\$33,572.00	D3	36%	\$21,486.08	\$9,064.44	\$7,721.56	\$6,378.68	\$0.00	\$0.00	\$9,064.44
5	458-000-237	Captiva Exporter	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-238	Captiva Check Reading	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-239	Captiva Attended Client	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-240	Captiva ScanPlus Module	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-241	Captiva Software Developers Kit	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-243	Captiva Server Volume Additions	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-244	Captiva East Euro / APAC OCR, per CL	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-245	Captiva Adv. Recog Prod Auto Learning	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-246	Quickscan Pro	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-247	Captiva Mobile	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-249	PIXTOOLS FOR .NET	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-326	xPression Server Components	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-327	xPression Client Components	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-405	ScaleIO Software	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-464	RP/EX REMOTE FOR SCALE IO PRODUCT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-476	Captiva Std to Entrp Upgrade (no vol)=IA	\$32,700.00	D3	36%	\$20,928.00	\$8,829.00	\$7,521.00	\$6,213.00	\$0.00	\$0.00	\$8,829.00
5	458-000-487	eRoom	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-489	Interactive Delivery Services	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-490	xPression Documentum Edition	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-492	XML TRANSFORMATION SERVICES CPU	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-494	Documentum Application Integrations	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-495	AppXtender	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-526	DISKXTENDER SOFTWARE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-586	EMC Ent Hybrid Cloud Solution-Vmware	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-626	Documentum xDB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-628	Federated Search Adapter=MA	\$21,800.00	D3	36%	\$13,952.00	\$5,886.00	\$5,014.00	\$4,142.00	\$0.00	\$0.00	\$5,886.00
5	458-000-630	EMC Documentum WebTop	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-636	My Documentum	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-643	MOBILE SERVER FOR DOCUMENTUM	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-646	Documentum External User	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-836	PowerPath VE Bundle	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-840	PPTH PHYSICAL	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-841	PPVE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

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Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	458-000-874	Captiva NC Exporters	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-884	SMARTS	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-887	Documentum Platform 1-50=UA	\$545.00	D3	36%	\$348.80	\$147.15	\$125.35	\$103.55	\$0.00	\$0.00	\$0.00	\$147.15
5	458-000-888	Documentum Platform 51-200=UA	\$436.00	D3	36%	\$279.04	\$117.72	\$100.28	\$82.84	\$0.00	\$0.00	\$0.00	\$117.72
5	458-000-889	Documentum Platform 201-500=UA	\$343.00	D3	36%	\$219.52	\$92.61	\$78.89	\$65.17	\$0.00	\$0.00	\$0.00	\$92.61
5	458-000-890	Documentum Platform 501-1250=UA	\$300.00	D3	36%	\$192.00	\$81.00	\$69.00	\$57.00	\$0.00	\$0.00	\$0.00	\$81.00
5	458-000-891	Documentum Platform 1251-PLUS=UA	\$273.00	D3	36%	\$174.72	\$73.71	\$62.79	\$51.87	\$0.00	\$0.00	\$0.00	\$73.71
5	458-000-893	Content Trans Services Audio Video	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-894	Content Trans Services Documents	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-895	Content Transformation Services Media	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-896	Documentum Platform Extensions 1-50=UA	\$164.00	D3	36%	\$104.96	\$44.28	\$37.72	\$31.16	\$0.00	\$0.00	\$0.00	\$44.28
5	458-000-897	Documentum Platform Extensions 51-200=UA	\$131.00	D3	36%	\$83.84	\$35.37	\$30.13	\$24.89	\$0.00	\$0.00	\$0.00	\$35.37
5	458-000-898	Documentum Platform Extension 201-500=UA	\$104.00	D3	36%	\$66.56	\$28.08	\$23.92	\$19.76	\$0.00	\$0.00	\$0.00	\$28.08
5	458-000-899	Documentum Platform Extension 501-1250=UA	\$90.00	D3	36%	\$57.60	\$24.30	\$20.70	\$17.10	\$0.00	\$0.00	\$0.00	\$24.30
5	458-000-900	Documentum Platform Extensions 1251+=UA	\$82.00	D3	36%	\$52.48	\$22.14	\$18.86	\$15.58	\$0.00	\$0.00	\$0.00	\$22.14
5	458-000-901	Documentum Trusted Content Services	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-902	Documentum Connector for MS SP=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-916	Documentum Custom Client	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-921	Documentum IRM Client	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-922	EMC Connector for EPIC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-930	Documentum XDB Bundle=ZA	\$81,750.00	D3	36%	\$52,320.00	\$22,072.50	\$18,802.50	\$15,532.50	\$0.00	\$0.00	\$0.00	\$22,072.50
5	458-000-950	EMC Asset Operations Mobile	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-955	ECS Promotion	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-956	RecoverPoint LOCAL SIO PRODUCT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-972	Federation EUC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-991	CLOUDARRAY SW PRODUCT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-992	CLOUDARRAY VIRT EDITION SW PRODUCT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-996	EMC Storage Analytics for SIO	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-997	VCE HYP OE Software	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-107	EMC Storage Analytics for SIO Tier 1=CB	\$62.00	D3	36%	\$39.68	\$14.26	\$13.02	\$11.16	\$0.00	\$0.00	\$0.00	\$14.26
5	458-001-108	EMC Storage Analytics for SIO Tier 2=CB	\$56.00	D3	36%	\$35.84	\$12.88	\$11.76	\$10.08	\$0.00	\$0.00	\$0.00	\$12.88
5	458-001-109	EMC Storage Analytics for SIO Tier 3=CB	\$50.00	D3	36%	\$32.00	\$11.50	\$10.50	\$9.00	\$0.00	\$0.00	\$0.00	\$11.50
5	458-001-110	EMC Storage Analytics for SIO Tier 4=CB	\$46.00	D3	36%	\$29.44	\$10.58	\$9.66	\$8.28	\$0.00	\$0.00	\$0.00	\$10.58
5	458-001-111	EMC Storage Analytics for SIO Tier 5=CB	\$41.00	D3	36%	\$26.24	\$9.43	\$8.61	\$7.38	\$0.00	\$0.00	\$0.00	\$9.43
5	458-001-112	EMC Storage Analytics for SIO Tier 6=CB	\$37.00	D3	36%	\$23.68	\$8.51	\$7.77	\$6.66	\$0.00	\$0.00	\$0.00	\$8.51
5	458-001-113	EMC Storage Analytics for SIO Tier 7=CB	\$33.00	D3	36%	\$21.12	\$7.59	\$6.93	\$5.94	\$0.00	\$0.00	\$0.00	\$7.59
5	458-001-114	ScaleIO Node SW	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-121	RecoverPoint for VM for HCIA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-124	CLOUDARRAY FOR FC APPL PRODUCT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-130	IRM for AppXtender	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-132	DiskXtender Server Software	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-139	RETENTION MANAGEMENT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-140	Upgrade from Retention to CRM	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-141	CERTIFIED RECORDS MANAGER	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-142	PHYSICAL RECORDS MODULE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-155	EROOM SERVER	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-161	VIPIR Controller Open	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-187	RECOVERPOINT FOR VM FOR HCIA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-188	Captiva Real-Time	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-196	CLOUDARRAY SW FOR SA APPL PRODUCT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-197	CLOUDARRAY VIRT EDN BULK SW PROD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-204	Compuset	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-205	Captiva MO	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-206	Documentum MO	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-207	Digital Asset Manager	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-208	Partner Package	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-210	PixTools	\$2,995.00	D3	36%	\$1,916.80	\$808.65	\$688.85	\$569.05	\$0.00	\$0.00	\$0.00	\$808.65
5	458-001-211	Life Sciences Modules	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-212	Life Sciences Suite Contributor =UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-213	Life Sciences Suite Consumer =UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-314	VIPIR Controller Promo	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-328	REAL TIME INTELLIGENCE-PERPETUAL=ZC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-336	Server SAN Suite	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-440	RecoverPoint for VM Starter Packs	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-484	CloudLink for ScaleIO DARE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-492	EMC InfoArchive=CA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-524	CPD Native Hybrid Cloud=IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-530	Life Sciences Modules	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-531	Life Sciences Suite Contributor =UA	\$700.00	D3	36%	\$448.00	\$189.00	\$161.00	\$133.00	\$0.00	\$0.00	\$0.00	\$189.00
5	458-001-532	Life Sciences Suite Consumer =UA	\$300.00	D3	36%	\$192.00	\$81.00	\$69.00	\$57.00	\$0.00	\$0.00	\$0.00	\$81.00
5	458-001-587	RP VIRTUAL APPLIANCE FOR VNX PRODUCT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-596	Constellation Base model	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-635	EMC Clinical Archiving ASL=MC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-639	VS SRM SIO=CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-640	VS VIPIR SIO=CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-644	VS VIPIR ECS=CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-645	VS SRM Ent=CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-646	VS VIPIR Ent=CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-647	VS SRM Mid=CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-648	VS VIPIR Mid=CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	458-001-649	VS SRM Cloud=CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-650	VS VIPRC Cloud=CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-706	ViPR Controller Promo	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-709	EMC Storage Analytics for SIO Tier 8=CB	\$30.00	D3	36%	\$19.20	\$6.90	\$6.30	\$5.40	\$0.00	\$0.00	\$0.00	\$6.90
5	458-001-710	EMC Storage Analytics for SIO Tier 9=CB	\$27.00	D3	36%	\$17.28	\$6.21	\$5.67	\$4.86	\$0.00	\$0.00	\$0.00	\$6.21
5	458-001-731	EAST EURO / APJ OCR FOR CAPTURE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-740	EMC Storage Analytics for SIO Tier 10=CB	\$25.00	D3	36%	\$16.00	\$5.75	\$5.25	\$4.50	\$0.00	\$0.00	\$0.00	\$5.75
5	458-001-741	EMC Storage Analytics for SIO Tier 11=CB	\$23.00	D3	36%	\$14.72	\$5.29	\$4.83	\$4.14	\$0.00	\$0.00	\$0.00	\$5.29
5	458-001-758	Documentum xCP	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-776	Kazeon Software	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-804	EMC InfoArchive NO ENCRYPTION=CA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-805	CAPTIVA CLOUD CAPTURE TOOLKIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-806	Constellation Site Cache VE - Base	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-815	PROTECTPOINT RP ENABLER	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-855	RP/EX VPLEX VS2 LOCAL DELL COMPLT=IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-856	RP/EX VPLEX VS2 REMOTE DELL COMPLT=IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-857	RP/EX VPLEX VS6 LOCAL DELL COMPLT=IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-858	RP/EX VPLEX VS6 REMOTE DELL COMPLT=IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-889	CPD Native Hybrid Cloud	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-937	RECOVERPOINT FOR VM FOR 1-NODE HCIA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-987	Documentum D2	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADMINSTRTRASIM	DOCUMENTUM ADMINISTRATOR AS-IMG ST	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADTS-1-LOCKIT	ADTS LOCALIZATION KIT-ST	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADV-CAPM-T01	ADV ICM UP TO 14TB	\$0.00	D3	36%	\$0.00	\$464.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$464.60
5	ADV-CAPM-T02	ADV ICM AT LEAST 15TB	\$0.00	D3	36%	\$0.00	\$407.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$407.10
5	ADV-CAPM-T03	ADV ICM AT LEAST 25TB	\$0.00	D3	36%	\$0.00	\$342.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$342.70
5	ADV-CAPM-T04	ADV ICM AT LEAST 40TB	\$0.00	D3	36%	\$0.00	\$292.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$292.10
5	ADV-CAPM-T05	ADV ICM AT LEAST 60TB	\$0.00	D3	36%	\$0.00	\$255.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$255.30
5	ADV-CAPM-T06	ADV ICM AT LEAST 100TB	\$0.00	D3	36%	\$0.00	\$216.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$216.20
5	ADV-CAPM-T07	ADV ICM AT LEAST 150TB	\$0.00	D3	36%	\$0.00	\$190.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$190.90
5	ADV-CAPM-T08	ADV ICM AT LEAST 250TB	\$0.00	D3	36%	\$0.00	\$158.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$158.70
5	ADV-CAPM-T09	ADV ICM AT LEAST 400TB	\$0.00	D3	36%	\$0.00	\$138.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$138.00
5	ADV-CAPM-T10	ADV ICM AT LEAST 600TB	\$0.00	D3	36%	\$0.00	\$119.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$119.60
5	ADV-CAPM-T11	ADV ICM AT LEAST 1000TB	\$0.00	D3	36%	\$0.00	\$101.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$101.20
5	ADV-CAPM-T12	ADV ICM AT LEAST 1500TB	\$0.00	D3	36%	\$0.00	\$89.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$89.70
5	ADV-CAPM-T13	ADV ICM AT LEAST 2500TB	\$0.00	D3	36%	\$0.00	\$73.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$73.60
5	ADV-CAPM-T14	ADV ICM AT LEAST 4000TB	\$0.00	D3	36%	\$0.00	\$62.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$62.10
5	ADV-KEY	ADV ICM LIC KEY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADV-UPG-T01	ADV UP PP TO 14TB	\$0.00	D3	36%	\$0.00	\$469.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$469.20
5	ADV-UPG-T02	ADV UP PP AT LEAST 15TB	\$0.00	D3	36%	\$0.00	\$411.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$411.70
5	ADV-UPG-T03	ADV UP PP AT LEAST 25TB	\$0.00	D3	36%	\$0.00	\$347.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$347.30
5	ADV-UPG-T04	ADV UP PP AT LEAST 40TB	\$0.00	D3	36%	\$0.00	\$296.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$296.70
5	ADV-UPG-T05	ADV UP PP AT LEAST 60TB	\$0.00	D3	36%	\$0.00	\$259.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$259.90
5	ADV-UPG-T06	ADV UP PP AT LEAST 100TB	\$0.00	D3	36%	\$0.00	\$218.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$218.50
5	ADV-UPG-T07	ADV UP PP AT LEAST 150TB	\$0.00	D3	36%	\$0.00	\$190.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$190.90
5	ADV-UPG-T08	ADV UP PP AT LEAST 250TB	\$0.00	D3	36%	\$0.00	\$161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.00
5	ADV-UPG-T09	ADV UP PP AT LEAST 400TB	\$0.00	D3	36%	\$0.00	\$138.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$138.00
5	ADV-UPG-T10	ADV UP PP AT LEAST 600TB	\$0.00	D3	36%	\$0.00	\$119.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$119.60
5	ADV-UPG-T11	ADV UP PP AT LEAST 1000TB	\$0.00	D3	36%	\$0.00	\$101.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$101.20
5	ADV-UPG-T12	ADV UP PP AT LEAST 1500TB	\$0.00	D3	36%	\$0.00	\$89.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$89.70
5	ADV-UPG-T13	ADV UP PP AT LEAST 2500TB	\$0.00	D3	36%	\$0.00	\$75.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$75.90
5	ADV-UPG-T14	ADV UP PP AT LEAST 4000TB	\$0.00	D3	36%	\$0.00	\$64.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$64.40
5	AG-CSET-ILFS	INIT LIC FEE COMPUSSET SOLUTION	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AG-CSET-SOLN	COMPUSSET SOLUTION	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AG-DLS-ILFS	INIT LIC FEE DLS SOLUTION	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AG-DLS-SOLN	DLS SOLUTION	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AG-VC-ILFS	INIT LIC FEE VC VISUAL COMPUSSET SOLUTION	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AG-VC-SOLN	VC VISUAL COMPUSSET SOLUTION	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AOP-ASL2-PKG	EMC DCTM Asset Operations SLN ASL=UA	\$0.00	D3	36%	\$0.00	\$189.00	\$161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$189.00
5	APPLCONN-SDKP	DOCUMENTUM APPLICATION CONNECTOR SDK PAR	\$75.00	D3	36%	\$48.00	\$20.25	\$17.25	\$14.25	\$0.00	\$0.00	\$0.00	\$20.25
5	APPLICATIONX	APPLICATIONXTENDER	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARC-CAPM-T01	ARC 1YRICM UP TO 14TB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARC-CAPM-T02	ARC 1YRICM UP TO 15TB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARC-CAPM-T03	ARC 1YRICM UP TO 25TB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARC-CAPM-T04	ARC 1YRICM UP TO 40TB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARC-CAPM-T05	ARC 1YRICM UP TO 60TB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARC-CAPM-T06	ARC 1YRICM UP TO 100TB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARC-CAPM-T07	ARC 1YRICM UP TO 150TB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARC-CAPM-T08	ARC 1YRICM UP TO 250TB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARC-CAPM-T09	ARC 1YRICM UP TO 400TB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARC-CAPM-T10	ARC 1YRICM UP TO 600TB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARC-CAPM-T11	ARC 1YRICM UP TO 1000TB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARC-CAPM-T12	ARC 1YRICM UP TO 1500TB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARC-CAPM-T13	ARC 1YRICM UP TO 2500TB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARC-CAPM-T14	ARC 1YRICM UP TO 4000TB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARCH-SVC-SAP	ARCHIVE SERVICES FOR SAP	\$0.00	D3	36%	\$0.00	\$10,300.50	\$8,774.50	\$7,248.50	\$0.00	\$0.00	\$0.00	\$10,300.50
5	ARCHX-FOR-WI	ARCHIVEXTENDER FOR WINDOWS	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARCHX-PLACE	ARCHIVEXTENDER PLACE HOLDER - ORDERS FRO	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARCHX-WINDOW	ARCHIVEXTENDER FOR WINDOWS	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARC-KEY	ARC ICM LIC KEY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	ARC-UPG-T01	ARC UP PP TO 14TB	\$0.00	D3	36%	\$0.00	\$184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$184.00
5	ARC-UPG-T02	ARC UP PP AT LEAST 15TB	\$0.00	D3	36%	\$0.00	\$161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.00
5	ARC-UPG-T03	ARC UP PP AT LEAST 25TB	\$0.00	D3	36%	\$0.00	\$135.70	\$0.00	\$0.00	\$0.00	\$0.00	\$135.70
5	ARC-UPG-T04	ARC UP PP AT LEAST 40TB	\$0.00	D3	36%	\$0.00	\$115.00	\$0.00	\$0.00	\$0.00	\$0.00	\$115.00
5	ARC-UPG-T05	ARC UP PP AT LEAST 60TB	\$0.00	D3	36%	\$0.00	\$101.20	\$0.00	\$0.00	\$0.00	\$0.00	\$101.20
5	ARC-UPG-T06	ARC UP PP AT LEAST 100TB	\$0.00	D3	36%	\$0.00	\$85.10	\$0.00	\$0.00	\$0.00	\$0.00	\$85.10
5	ARC-UPG-T07	ARC UP PP AT LEAST 150TB	\$0.00	D3	36%	\$0.00	\$73.60	\$0.00	\$0.00	\$0.00	\$0.00	\$73.60
5	ARC-UPG-T08	ARC UP PP AT LEAST 250TB	\$0.00	D3	36%	\$0.00	\$64.40	\$0.00	\$0.00	\$0.00	\$0.00	\$64.40
5	ARC-UPG-T09	ARC UP PP AT LEAST 400TB	\$0.00	D3	36%	\$0.00	\$52.90	\$0.00	\$0.00	\$0.00	\$0.00	\$52.90
5	ARC-UPG-T10	ARC UP PP AT LEAST 600TB	\$0.00	D3	36%	\$0.00	\$48.30	\$0.00	\$0.00	\$0.00	\$0.00	\$48.30
5	ARC-UPG-T11	ARC UP PP AT LEAST 1000TB	\$0.00	D3	36%	\$0.00	\$39.10	\$0.00	\$0.00	\$0.00	\$0.00	\$39.10
5	ARC-UPG-T12	ARC UP PP AT LEAST 1500TB	\$0.00	D3	36%	\$0.00	\$34.50	\$0.00	\$0.00	\$0.00	\$0.00	\$34.50
5	ARC-UPG-T13	ARC UP PP AT LEAST 2500TB	\$0.00	D3	36%	\$0.00	\$29.90	\$0.00	\$0.00	\$0.00	\$0.00	\$29.90
5	ARC-UPG-T14	ARC UP PP AT LEAST 4000TB	\$0.00	D3	36%	\$0.00	\$25.30	\$0.00	\$0.00	\$0.00	\$0.00	\$25.30
5	ARCXJMJAP	ArchiveXtender Jukeman NT(2000 Unix Jap	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM6-CAPM-T01	EMC CONTROLCENTER 6.0 ARM PPA TIER 1	\$0.00	D3	36%	\$0.00	\$878.60	\$0.00	\$0.00	\$0.00	\$0.00	\$878.60
5	ARM6-CAPM-T02	EMC CONTROLCENTER 6.0 ARM PPA TIER 2	\$0.00	D3	36%	\$0.00	\$765.90	\$0.00	\$0.00	\$0.00	\$0.00	\$765.90
5	ARM6-CAPM-T03	EMC CONTROLCENTER 6.0 ARM PPA TIER 3	\$0.00	D3	36%	\$0.00	\$646.30	\$0.00	\$0.00	\$0.00	\$0.00	\$646.30
5	ARM6-CAPM-T04	EMC CONTROLCENTER 6.0 ARM PPA TIER 4	\$0.00	D3	36%	\$0.00	\$554.30	\$0.00	\$0.00	\$0.00	\$0.00	\$554.30
5	ARM6-CAPM-T05	EMC CONTROLCENTER 6.0 ARM PPA TIER 5	\$0.00	D3	36%	\$0.00	\$485.30	\$0.00	\$0.00	\$0.00	\$0.00	\$485.30
5	ARM6-CAPM-T06	EMC CONTROLCENTER 6.0 ARM PPA TIER 6	\$0.00	D3	36%	\$0.00	\$407.10	\$0.00	\$0.00	\$0.00	\$0.00	\$407.10
5	ARM6-CAPM-T07	EMC CONTROLCENTER 6.0 ARM PPA TIER 7	\$0.00	D3	36%	\$0.00	\$356.50	\$0.00	\$0.00	\$0.00	\$0.00	\$356.50
5	ARM6-CAPM-T08	EMC CONTROLCENTER 6.0 ARM PPA TIER 8	\$0.00	D3	36%	\$0.00	\$299.00	\$0.00	\$0.00	\$0.00	\$0.00	\$299.00
5	ARM6-CAPM-T09	EMC CONTROLCENTER 6.0 ARM PPA TIER 9	\$0.00	D3	36%	\$0.00	\$255.30	\$0.00	\$0.00	\$0.00	\$0.00	\$255.30
5	ARM6-CAPM-T10	EMC CONTROLCENTER 6.0 ARM PPA TIER 10	\$0.00	D3	36%	\$0.00	\$225.40	\$0.00	\$0.00	\$0.00	\$0.00	\$225.40
5	ARM6-CAPM-T11	EMC CONTROLCENTER 6.0 ARM PPA TIER 11	\$0.00	D3	36%	\$0.00	\$190.90	\$0.00	\$0.00	\$0.00	\$0.00	\$190.90
5	ARM6-CAPM-T12	EMC CONTROLCENTER 6.0 ARM PPA TIER 12	\$0.00	D3	36%	\$0.00	\$165.60	\$0.00	\$0.00	\$0.00	\$0.00	\$165.60
5	ARM6-CAPM-T13	EMC CONTROLCENTER 6.0 ARM PPA TIER 13	\$0.00	D3	36%	\$0.00	\$138.00	\$0.00	\$0.00	\$0.00	\$0.00	\$138.00
5	ARM6-CAPM-T14	EMC CONTROLCENTER 6.0 ARM PPA TIER 14	\$0.00	D3	36%	\$0.00	\$119.60	\$0.00	\$0.00	\$0.00	\$0.00	\$119.60
5	ARM6-UPG-T01	EMC CONTROLCENTER 6.0 ARM PPA TIER 1	\$0.00	D3	36%	\$0.00	\$503.70	\$0.00	\$0.00	\$0.00	\$0.00	\$503.70
5	ARM6-UPG-T02	EMC CONTROLCENTER 6.0 ARM PPA TIER 2	\$0.00	D3	36%	\$0.00	\$441.60	\$0.00	\$0.00	\$0.00	\$0.00	\$441.60
5	ARM6-UPG-T03	EMC CONTROLCENTER 6.0 ARM PPA TIER 3	\$0.00	D3	36%	\$0.00	\$372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$372.60
5	ARM6-UPG-T04	EMC CONTROLCENTER 6.0 ARM PPA TIER 4	\$0.00	D3	36%	\$0.00	\$317.40	\$0.00	\$0.00	\$0.00	\$0.00	\$317.40
5	ARM6-UPG-T05	EMC CONTROLCENTER 6.0 ARM PPA TIER 5	\$0.00	D3	36%	\$0.00	\$278.30	\$0.00	\$0.00	\$0.00	\$0.00	\$278.30
5	ARM6-UPG-T06	EMC CONTROLCENTER 6.0 ARM PPA TIER 6	\$0.00	D3	36%	\$0.00	\$234.60	\$0.00	\$0.00	\$0.00	\$0.00	\$234.60
5	ARM6-UPG-T07	EMC CONTROLCENTER 6.0 ARM PPA TIER 7	\$0.00	D3	36%	\$0.00	\$204.70	\$0.00	\$0.00	\$0.00	\$0.00	\$204.70
5	ARM6-UPG-T08	EMC CONTROLCENTER 6.0 ARM PPA TIER 8	\$0.00	D3	36%	\$0.00	\$172.50	\$0.00	\$0.00	\$0.00	\$0.00	\$172.50
5	ARM6-UPG-T09	EMC CONTROLCENTER 6.0 ARM PPA TIER 9	\$0.00	D3	36%	\$0.00	\$147.20	\$0.00	\$0.00	\$0.00	\$0.00	\$147.20
5	ARM6-UPG-T10	EMC CONTROLCENTER 6.0 ARM PPA TIER 10	\$0.00	D3	36%	\$0.00	\$128.80	\$0.00	\$0.00	\$0.00	\$0.00	\$128.80
5	ARM6-UPG-T11	EMC CONTROLCENTER 6.0 ARM PPA TIER 11	\$0.00	D3	36%	\$0.00	\$110.40	\$0.00	\$0.00	\$0.00	\$0.00	\$110.40
5	ARM6-UPG-T12	EMC CONTROLCENTER 6.0 ARM PPA TIER 12	\$0.00	D3	36%	\$0.00	\$94.30	\$0.00	\$0.00	\$0.00	\$0.00	\$94.30
5	ARM6-UPG-T13	EMC CONTROLCENTER 6.0 ARM PPA TIER 13	\$0.00	D3	36%	\$0.00	\$80.50	\$0.00	\$0.00	\$0.00	\$0.00	\$80.50
5	ARM6-UPG-T14	EMC CONTROLCENTER 6.0 ARM PPA TIER 14	\$0.00	D3	36%	\$0.00	\$66.70	\$0.00	\$0.00	\$0.00	\$0.00	\$66.70
5	ARM-CAPM-T01	ARM ICM UP TO 14TB	\$0.00	D3	36%	\$0.00	\$878.60	\$0.00	\$0.00	\$0.00	\$0.00	\$878.60
5	ARM-CAPM-T02	ARM ICM AT LEAST 15TB	\$0.00	D3	36%	\$0.00	\$765.90	\$0.00	\$0.00	\$0.00	\$0.00	\$765.90
5	ARM-CAPM-T03	ARM ICM AT LEAST 25TB	\$0.00	D3	36%	\$0.00	\$646.30	\$0.00	\$0.00	\$0.00	\$0.00	\$646.30
5	ARM-CAPM-T04	ARM ICM AT LEAST 40TB	\$0.00	D3	36%	\$0.00	\$554.30	\$0.00	\$0.00	\$0.00	\$0.00	\$554.30
5	ARM-CAPM-T05	ARM ICM AT LEAST 60TB	\$0.00	D3	36%	\$0.00	\$485.30	\$0.00	\$0.00	\$0.00	\$0.00	\$485.30
5	ARM-CAPM-T06	ARM ICM AT LEAST 100TB	\$0.00	D3	36%	\$0.00	\$407.10	\$0.00	\$0.00	\$0.00	\$0.00	\$407.10
5	ARM-CAPM-T07	ARM ICM AT LEAST 150TB	\$0.00	D3	36%	\$0.00	\$356.50	\$0.00	\$0.00	\$0.00	\$0.00	\$356.50
5	ARM-CAPM-T08	ARM ICM AT LEAST 250TB	\$0.00	D3	36%	\$0.00	\$299.00	\$0.00	\$0.00	\$0.00	\$0.00	\$299.00
5	ARM-CAPM-T09	ARM ICM AT LEAST 400TB	\$0.00	D3	36%	\$0.00	\$255.30	\$0.00	\$0.00	\$0.00	\$0.00	\$255.30
5	ARM-CAPM-T10	ARM ICM AT LEAST 600TB	\$0.00	D3	36%	\$0.00	\$225.40	\$0.00	\$0.00	\$0.00	\$0.00	\$225.40
5	ARM-CAPM-T11	ARM ICM AT LEAST 1000TB	\$0.00	D3	36%	\$0.00	\$190.90	\$0.00	\$0.00	\$0.00	\$0.00	\$190.90
5	ARM-CAPM-T12	ARM ICM AT LEAST 1500TB	\$0.00	D3	36%	\$0.00	\$165.60	\$0.00	\$0.00	\$0.00	\$0.00	\$165.60
5	ARM-CAPM-T13	ARM ICM AT LEAST 2500TB	\$0.00	D3	36%	\$0.00	\$138.00	\$0.00	\$0.00	\$0.00	\$0.00	\$138.00
5	ARM-CAPM-T14	ARM ICM AT LEAST 4000TB	\$0.00	D3	36%	\$0.00	\$119.60	\$0.00	\$0.00	\$0.00	\$0.00	\$119.60
5	ARMHP-T1-5U	ARM HP T1-T5UPG	\$0.00	D3	36%	\$0.00	\$331.20	\$0.00	\$0.00	\$0.00	\$0.00	\$331.20
5	ARMHP-T6-30U	ARM HP T6-T30UPG	\$0.00	D3	36%	\$0.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,821.60
5	ARM-KEY	ARM ICM LIC KEY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARMOTH-T1-5U	OTH ARM T1-5 UPG	\$0.00	D3	36%	\$0.00	\$331.20	\$0.00	\$0.00	\$0.00	\$0.00	\$331.20
5	ARMOTH-T6-30U	OTH ARM T6-30 UPG	\$0.00	D3	36%	\$0.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,821.60
5	ARM-UPG-T01	ARM UP PP TO 14TB	\$0.00	D3	36%	\$0.00	\$503.70	\$0.00	\$0.00	\$0.00	\$0.00	\$503.70
5	ARM-UPG-T02	ARM UP PP AT LEAST 15TB	\$0.00	D3	36%	\$0.00	\$441.60	\$0.00	\$0.00	\$0.00	\$0.00	\$441.60
5	ARM-UPG-T03	ARM UP PP AT LEAST 25TB	\$0.00	D3	36%	\$0.00	\$372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$372.60
5	ARM-UPG-T04	ARM UP PP AT LEAST 40TB	\$0.00	D3	36%	\$0.00	\$317.40	\$0.00	\$0.00	\$0.00	\$0.00	\$317.40
5	ARM-UPG-T05	ARM UP PP AT LEAST 60TB	\$0.00	D3	36%	\$0.00	\$278.30	\$0.00	\$0.00	\$0.00	\$0.00	\$278.30
5	ARM-UPG-T06	ARM UP PP AT LEAST 100TB	\$0.00	D3	36%	\$0.00	\$234.60	\$0.00	\$0.00	\$0.00	\$0.00	\$234.60
5	ARM-UPG-T07	ARM UP PP AT LEAST 150TB	\$0.00	D3	36%	\$0.00	\$204.70	\$0.00	\$0.00	\$0.00	\$0.00	\$204.70
5	ARM-UPG-T08	ARM UP PP AT LEAST 250TB	\$0.00	D3	36%	\$0.00	\$172.50	\$0.00	\$0.00	\$0.00	\$0.00	\$172.50
5	ARM-UPG-T09	ARM UP PP AT LEAST 400TB	\$0.00	D3	36%	\$0.00	\$147.20	\$0.00	\$0.00	\$0.00	\$0.00	\$147.20
5	ARM-UPG-T10	ARM UP PP AT LEAST 600TB	\$0.00	D3	36%	\$0.00	\$128.80	\$0.00	\$0.00	\$0.00	\$0.00	\$128.80
5	ARM-UPG-T11	ARM UP PP AT LEAST 1000TB	\$0.00	D3	36%	\$0.00	\$110.40	\$0.00	\$0.00	\$0.00	\$0.00	\$110.40
5	ARM-UPG-T12	ARM UP PP AT LEAST 1500TB	\$0.00	D3	36%	\$0.00	\$94.30	\$0.00	\$0.00	\$0.00	\$0.00	\$94.30
5	ARM-UPG-T13	ARM UP PP AT LEAST 2500TB	\$0.00	D3	36%	\$0.00	\$80.50	\$0.00	\$0.00	\$0.00	\$0.00	\$80.50
5	ARM-UPG-T14	ARM UP PP AT LEAST 4000TB	\$0.00	D3	36%	\$0.00	\$66.70	\$0.00	\$0.00	\$0.00	\$0.00	\$66.70
5	AS4EALP-JA-JP	ARCHIVE SVCS FOR EMAIL ADMIN LANG PACK-J	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUTOSTART-KIT	EMC AVAILABILITY MEDIA KIT	\$0.00	D3	36%	\$0.00	\$3.45	\$3.15	\$2.70	\$0.00	\$0.00	\$3.45
5	AVACLIENT10	ADDL CLIENTS 10+	\$0.00	D3	36%	\$0.00	\$1,639.90	\$1,497.30	\$0.00	\$0.00	\$0.00	\$1,639.90
5	AVTS1LP-DE-DE	AUDIO/VIDEO TRANSF SVCS LANG PACK-GERMAN	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	AVTS1LP-ES-ES	AUDIO/VIDEO TRANSF SVCS LANG PACK-SPANIS	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVTS1LP-FR-FR	AUDIO/VIDEO TRANSF SVCS LANG PACK-FRENCH	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVTS1LP-IT-IT	AUDIO/VIDEO TRANSF SVCS LANG PACK-ITALIA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVTS1LP-JA-JP	AUDIO/VIDEO TRANSF SVCS LANG PACK-JAPANE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVTS1LP-KO-KR	AUDIO/VIDEO TRANSF SVCS LANG PACK-KOREAN	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVTS1LP-PT-BR	AUDIO/VIDEO TRANSF SVCS LANG PACK-BR_POR	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVTS1LP-ZH-CN	AUDIO/VIDEO TRANSF SVCS LANG PACK-CHINES	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AWE1000-1999	APPXTENDER/REPORTS MGT SOFTWARE (1,000-1	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AWE2000-2999	APPXTENDER/REPORTS MGT SOFTWARE (2,000-2	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AWE3000-3999	APPXTENDER/REPORTS MGT SOFTWARE (3,000-3	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AWE4000-4999	APPXTENDER/REPORTS MGT SOFTWARE (4,000-4	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX	APPLICATIONXTENDR PRODUCT FMLY MEDIA KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX-DEV-PROG	APPLICATIONXTENDER DEVELOPER PROGRAM	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX-DEV-PRUPD	APPLICATIONXTENDER DEVELOPER PROGRAM UPD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX-ERMX	APPXTENDER REPORTS MGMT SOFTWARE CNC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX-ERMX-2-5	APPXTENDER REPORTS MGMT SOFTWARE (2-5) S	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AXS-500-4999	APPXTENDER SERVER CC (500-4999) CNC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX-UPG	APPLICATION XTENDER 5.3 UPGRADE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX-WEBX-STDA	APPLICATIONXTENDER SERVER STANDALONE CON	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AXWEX100-149	APPXTENDER REPORTS MGMT SOFTWARE (100-14	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AXWEX150-199	APPXTENDER REPORTS MGMT SOFTWARE (150-19	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AXWEX200-249	APPXTENDER REPORTS MGMT SOFTWARE (200-24	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AXWEX250-499	APPXTENDER/REPORTS MGT SOFTWARE (250-499	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AXWEX500-999	APPXTENDER/REPORTS MGT SOFTWARE (500-999	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AXWX-100-149	APPLICATIONXTENDER SERVER CC (100-149) S	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AXWX-10-24	APPLICATIONXTENDER SERVER CC (10-24) ST	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AXWX-150-199	APPLICATIONXTENDER SERVER CC (150-199) S	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AXWX-1K-1999	APPXTENDER/WX SVR CC (1000-1999) ST	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AXWX-200-249	APPLICATIONXTENDER SERVER CC (200-249) S	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AXWX-2-5	APPLICATIONXTENDER SERVER CC (2-5) ST	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AXWX-250-499	APPLICATIONXTENDER SERVER CC (250-499) S	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AXWX-25-49	APPLICATIONXTENDER SERVER CC (25-49) ST	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AXWX-2K-2999	APPXTENDER/WX SVR CC (2000-2999) ST	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AXWX-3K-3999	APPXTENDER/WX SVR CC (3000-3999) ST	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AXWX-4K-4999	APPXTENDER/WX SVR CC (4000-4999) ST	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AXWX-5000P	APPLICATIONXTENDER SERVER CC (5000+) ST	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AXWX-500-999	APPXTENDER/WX SVR CC (500-999) ST	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AXWX-50-74	APPLICATIONXTENDER SERVER CC (50-74) ST	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AXWX-6-9	APPLICATIONXTENDER SERVER CC (6-9) ST	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AXWX-75-99	APPLICATIONXTENDER SERVER CC (75-99) ST	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AXWXEMX10-24	APPXTENDER REPORTS MGMT SOFTWARE(10-24)	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AXWXEMX25-49	APPXTENDER REPORTS MGMT SOFTWARE (25-49)	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AXWXEMX-5000	APPXTENDER/REPORTS MGT SOFTWARE (5000+)	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AXWXEMX50-74	APPXTENDER REPORTS MGMT SOFTWARE (50-74)	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AXWXEMX75-99	APPXTENDER REPORTS MGMT SOFTWARE (75-99)	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX-WX-ERMIX	APPXTENDER REPORTS MGMT SOFTWARE (2-5)	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AXWXERMIX-6-9	APPXTENDER REPORTS MGMT SOFTWARE (6-9) S	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BKP-4TBLNX-NS7	NS700700S BUNDLE 4TB LNX	\$0.00	D3	36%	\$0.00	\$2,139.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,139.00
5	BKP-DBO-INC	NW TIER 5 - 1TB INCREMENT	\$0.00	D3	36%	\$0.00	\$115.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$115.00
5	BKP-KIT	BKP TO DISK KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BKP-RS-KIT	RETROSPECT MEDIA KIT	\$0.00	D3	36%	\$0.00	\$3.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3.45
5	BKP-RS-OPEN-3	RETROSPECT OPEN FILE 3 SV	\$0.00	D3	36%	\$0.00	\$236.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$236.67
5	BKP-RS-UIR	RETROSPECT USER INIT REST	\$0.00	D3	36%	\$0.00	\$163.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$163.07
5	BROKERAGE-SW	BROKERAGE SW MISC	\$7,812.50	D3	36%	\$5,000.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	BUAD-MT800CI	EMC Data Protection Advisor (MORE THAN 8	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BUAD-UPGR50	DATA PROTECTION ADVISOR 50 CLIENT UPGRAD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BUAD-UT100CI	EMC BACKUP ADVISOR (UP TO 100 CLIENTS)	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BUAD-UT250CI	EMC BACKUP ADVISOR (UP TO 250 CLIENTS)	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BUAD-UT500CI	EMC BACKUP ADVISOR (UP TO 500 CLIENTS)	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BUAD-UT50CI	EMC BACKUP ADVISOR (UP TO 50 CLIENTS)	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BUAD-UT800CI	EMC BACKUP ADVISOR (UP TO 800 CLIENTS)	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CAP-ENTAR-1M	CAPTIVA ENTERPRISE SVR + ADV RECOG 1M PP	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CAP-PRO2-PKG	EMC DCTM Capital Projects SLN ASI=UA	\$0.00	D3	36%	\$0.00	\$189.00	\$161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$189.00
5	CAP-PRO-PKG	EMC DCTM Capital Projects SLN ASI=UA	\$0.00	D3	36%	\$0.00	\$189.00	\$161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$189.00
5	CAP-STD-100K	CAPTIVA STANDARD SERVER 100K PPY LIC SOL	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ADV-BASE	SAN ADV BASE LICENSE	\$0.00	D3	36%	\$0.00	\$1,239.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,239.70
5	CC-ADV-C01	SAN ADV 1TB (0-14TB)	\$0.00	D3	36%	\$0.00	\$190.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$190.90
5	CC-ADV-C02	SAN ADV 1TB (15-25TB)	\$0.00	D3	36%	\$0.00	\$179.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$179.40
5	CC-ADV-C03	SAN ADV 1TB (26-40TB)	\$0.00	D3	36%	\$0.00	\$158.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$158.70
5	CC-ADV-C04	SAN ADV 1TB (41-60TB)	\$0.00	D3	36%	\$0.00	\$147.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$147.20
5	CC-ADV-C05	SAN ADV 1TB (61-100TB)	\$0.00	D3	36%	\$0.00	\$142.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$142.60
5	CC-ADV-C06	SAN ADV 1TB (101-150TB)	\$0.00	D3	36%	\$0.00	\$126.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$126.50
5	CC-ADV-C07	SAN ADV 1TB (151-250TB)	\$0.00	D3	36%	\$0.00	\$112.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$112.70
5	CC-ADV-C08	SAN ADV 1TB (251-400TB)	\$0.00	D3	36%	\$0.00	\$98.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$98.90
5	CC-ADV-C09	SAN ADV 1TB (401-600TB)	\$0.00	D3	36%	\$0.00	\$85.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$85.10
5	CC-ADV-C10	SAN ADV 1TB (601-1000TB)	\$0.00	D3	36%	\$0.00	\$73.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$73.60
5	CC-ADV-C11	SAN ADV 1TB (1001TB or greater)	\$0.00	D3	36%	\$0.00	\$64.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$64.40
5	CC-ADV-N01	SAN ADV 1TB (0-14TB) NLT3	\$0.00	D3	36%	\$0.00	\$96.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$96.60
5	CC-ADV-N02	SAN ADV 1TB (15-25TB) NLT3	\$0.00	D3	36%	\$0.00	\$89.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$89.70
5	CC-ADV-N03	SAN ADV 1TB (26-40TB) NLT3	\$0.00	D3	36%	\$0.00	\$78.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$78.20

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CC-ADV-N04	SAN ADV 1TB (41-60TB) NLT3	\$0.00	D3	36%	\$0.00	\$73.60	\$0.00	\$0.00	\$0.00	\$0.00	\$73.60
5	CC-ADV-N05	SAN ADV 1TB (61-100TB) NLT3	\$0.00	D3	36%	\$0.00	\$71.30	\$0.00	\$0.00	\$0.00	\$0.00	\$71.30
5	CC-ADV-N06	SAN ADV 1TB (101-150TB) NLT3	\$0.00	D3	36%	\$0.00	\$64.40	\$0.00	\$0.00	\$0.00	\$0.00	\$64.40
5	CC-ADV-N07	SAN ADV 1TB (151-250TB) NLT3	\$0.00	D3	36%	\$0.00	\$57.50	\$0.00	\$0.00	\$0.00	\$0.00	\$57.50
5	CC-ADV-N08	SAN ADV 1TB (251-400TB) NLT3	\$0.00	D3	36%	\$0.00	\$48.30	\$0.00	\$0.00	\$0.00	\$0.00	\$48.30
5	CC-ADV-N09	SAN ADV 1TB (401-600TB) NLT3	\$0.00	D3	36%	\$0.00	\$43.70	\$0.00	\$0.00	\$0.00	\$0.00	\$43.70
5	CC-ADV-N10	SAN ADV 1TB (601-1000TB) NLT3	\$0.00	D3	36%	\$0.00	\$36.80	\$0.00	\$0.00	\$0.00	\$0.00	\$36.80
5	CC-ADV-N11	SAN ADV 1TB (1001TB or greater) NLT3	\$0.00	D3	36%	\$0.00	\$32.20	\$0.00	\$0.00	\$0.00	\$0.00	\$32.20
5	CC-ADV-UPG	SAN ADV BASE UPGRADE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARM6-BASE	EMC CC 6.1 Automated Resource Mgr Base	\$0.00	D3	36%	\$0.00	\$604.90	\$0.00	\$0.00	\$0.00	\$0.00	\$604.90
5	CC-ARM6-R	EMC CONTROLCENTER 6.0 AUTOMATED RESRCE M	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARM-BASE	CC ARM BASE LICENSE	\$0.00	D3	36%	\$0.00	\$604.90	\$0.00	\$0.00	\$0.00	\$0.00	\$604.90
5	CC-ARM-C01	CC ARM 1TB (0-14TB)	\$0.00	D3	36%	\$0.00	\$572.70	\$0.00	\$0.00	\$0.00	\$0.00	\$572.70
5	CC-ARM-C02	CC ARM 1TB (15-25TB)	\$0.00	D3	36%	\$0.00	\$533.60	\$0.00	\$0.00	\$0.00	\$0.00	\$533.60
5	CC-ARM-C03	CC ARM 1TB (26-40TB)	\$0.00	D3	36%	\$0.00	\$469.20	\$0.00	\$0.00	\$0.00	\$0.00	\$469.20
5	CC-ARM-C04	CC ARM 1TB (41-60TB)	\$0.00	D3	36%	\$0.00	\$437.00	\$0.00	\$0.00	\$0.00	\$0.00	\$437.00
5	CC-ARM-C05	CC ARM 1TB (61-100TB)	\$0.00	D3	36%	\$0.00	\$418.60	\$0.00	\$0.00	\$0.00	\$0.00	\$418.60
5	CC-ARM-C06	CC ARM 1TB (101-150TB)	\$0.00	D3	36%	\$0.00	\$377.20	\$0.00	\$0.00	\$0.00	\$0.00	\$377.20
5	CC-ARM-C07	CC ARM 1TB (151-250TB)	\$0.00	D3	36%	\$0.00	\$335.80	\$0.00	\$0.00	\$0.00	\$0.00	\$335.80
5	CC-ARM-C08	CC ARM 1TB (251-400TB)	\$0.00	D3	36%	\$0.00	\$292.10	\$0.00	\$0.00	\$0.00	\$0.00	\$292.10
5	CC-ARM-C09	CC ARM 1TB (401-600TB)	\$0.00	D3	36%	\$0.00	\$255.30	\$0.00	\$0.00	\$0.00	\$0.00	\$255.30
5	CC-ARM-C10	CC ARM 1TB (601-1000TB)	\$0.00	D3	36%	\$0.00	\$220.80	\$0.00	\$0.00	\$0.00	\$0.00	\$220.80
5	CC-ARM-C11	CC ARM 1TB(1001TB or greater)	\$0.00	D3	36%	\$0.00	\$193.20	\$0.00	\$0.00	\$0.00	\$0.00	\$193.20
5	CC-ARM-N01	CC ARM 1TB (0-14TB) NLT3	\$0.00	D3	36%	\$0.00	\$287.50	\$0.00	\$0.00	\$0.00	\$0.00	\$287.50
5	CC-ARM-N02	CC ARM 1TB (15-25TB) NLT3	\$0.00	D3	36%	\$0.00	\$266.80	\$0.00	\$0.00	\$0.00	\$0.00	\$266.80
5	CC-ARM-N03	CC ARM 1TB (26-40TB) NLT3	\$0.00	D3	36%	\$0.00	\$234.60	\$0.00	\$0.00	\$0.00	\$0.00	\$234.60
5	CC-ARM-N04	CC ARM 1TB (41-60TB) NLT3	\$0.00	D3	36%	\$0.00	\$218.50	\$0.00	\$0.00	\$0.00	\$0.00	\$218.50
5	CC-ARM-N05	CC ARM 1TB (61-100TB) NLT3	\$0.00	D3	36%	\$0.00	\$209.30	\$0.00	\$0.00	\$0.00	\$0.00	\$209.30
5	CC-ARM-N06	CC ARM 1TB (101-150TB) NLT3	\$0.00	D3	36%	\$0.00	\$188.60	\$0.00	\$0.00	\$0.00	\$0.00	\$188.60
5	CC-ARM-N07	CC ARM 1TB (151-250TB) NLT3	\$0.00	D3	36%	\$0.00	\$167.90	\$0.00	\$0.00	\$0.00	\$0.00	\$167.90
5	CC-ARM-N08	CC ARM 1TB (251-400TB) NLT3	\$0.00	D3	36%	\$0.00	\$144.90	\$0.00	\$0.00	\$0.00	\$0.00	\$144.90
5	CC-ARM-N09	CC ARM 1TB (401-600TB) NLT3	\$0.00	D3	36%	\$0.00	\$126.50	\$0.00	\$0.00	\$0.00	\$0.00	\$126.50
5	CC-ARM-N10	CC ARM 1TB (601-1000TB) NLT3	\$0.00	D3	36%	\$0.00	\$110.40	\$0.00	\$0.00	\$0.00	\$0.00	\$110.40
5	CC-ARM-N11	CC ARM 1TB(1001TB or greater) NLT3	\$0.00	D3	36%	\$0.00	\$96.60	\$0.00	\$0.00	\$0.00	\$0.00	\$96.60
5	CC-ARM-PRV	PREVIOUS VERSION ARM	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-CENT-2NODE	ECC 6.1 LIC FOR CENTERA PER 2 NODE	\$0.00	D3	36%	\$0.00	\$683.10	\$0.00	\$0.00	\$0.00	\$0.00	\$683.10
5	CC-CENT-NODE	EMC CC 6.1 MGMT PKG LICENSE FOR CENTERA	\$0.00	D3	36%	\$0.00	\$923.45	\$0.00	\$0.00	\$0.00	\$0.00	\$923.45
5	CC-CNRKEY6-B	CC 6.0 STORAGE AGENT CENTERA RTU CARD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-CX200/300	CC 6.1 MGMT PKG LIC CLARIION CX200/300	\$0.00	D3	36%	\$0.00	\$1,657.15	\$0.00	\$0.00	\$0.00	\$0.00	\$1,657.15
5	CC-FLR6-BASE	EMC ControlCenter 6.1 File Level Reporte	\$0.00	D3	36%	\$0.00	\$1,000.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,000.50
5	CC-FLR6-R	EMC CONTROLCENTER 6.0 FILE LEVEL REPORTE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-FLR6-UPG	EMC ControlCenter 6.1 File Level Reporte	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-FLR-BASE	FLR BASE LICENSE	\$0.00	D3	36%	\$0.00	\$1,428.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,428.30
5	CC-FLR-C01	FLR 1TB (0-14TB)	\$0.00	D3	36%	\$0.00	\$188.60	\$0.00	\$0.00	\$0.00	\$0.00	\$188.60
5	CC-FLR-C02	FLR 1TB (15-25TB)	\$0.00	D3	36%	\$0.00	\$177.10	\$0.00	\$0.00	\$0.00	\$0.00	\$177.10
5	CC-FLR-C03	FLR 1TB (26-40TB)	\$0.00	D3	36%	\$0.00	\$154.10	\$0.00	\$0.00	\$0.00	\$0.00	\$154.10
5	CC-FLR-C04	FLR 1TB (41-60TB)	\$0.00	D3	36%	\$0.00	\$144.90	\$0.00	\$0.00	\$0.00	\$0.00	\$144.90
5	CC-FLR-C05	FLR 1TB (61-100TB)	\$0.00	D3	36%	\$0.00	\$138.00	\$0.00	\$0.00	\$0.00	\$0.00	\$138.00
5	CC-FLR-C06	FLR 1TB (101-150TB)	\$0.00	D3	36%	\$0.00	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$124.20
5	CC-FLR-C07	FLR 1TB (151-250TB)	\$0.00	D3	36%	\$0.00	\$110.40	\$0.00	\$0.00	\$0.00	\$0.00	\$110.40
5	CC-FLR-C08	FLR 1TB (251-400TB)	\$0.00	D3	36%	\$0.00	\$96.60	\$0.00	\$0.00	\$0.00	\$0.00	\$96.60
5	CC-FLR-C09	FLR 1TB (401-600TB)	\$0.00	D3	36%	\$0.00	\$82.80	\$0.00	\$0.00	\$0.00	\$0.00	\$82.80
5	CC-FLR-C10	FLR 1TB (601-1000TB)	\$0.00	D3	36%	\$0.00	\$73.60	\$0.00	\$0.00	\$0.00	\$0.00	\$73.60
5	CC-FLR-C11	FLR 1TB (1001TB or greater)	\$0.00	D3	36%	\$0.00	\$64.40	\$0.00	\$0.00	\$0.00	\$0.00	\$64.40
5	CC-FLR-KIT	CC FILE LEVEL REPORTER KI	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-FLR-N01	FLR 1TB (0-14TB) NLT3	\$0.00	D3	36%	\$0.00	\$94.30	\$0.00	\$0.00	\$0.00	\$0.00	\$94.30
5	CC-FLR-N02	FLR 1TB (15-25TB) NLT3	\$0.00	D3	36%	\$0.00	\$89.70	\$0.00	\$0.00	\$0.00	\$0.00	\$89.70
5	CC-FLR-N03	FLR 1TB (26-40TB) NLT3	\$0.00	D3	36%	\$0.00	\$78.20	\$0.00	\$0.00	\$0.00	\$0.00	\$78.20
5	CC-FLR-N04	FLR 1TB (41-60TB) NLT3	\$0.00	D3	36%	\$0.00	\$73.60	\$0.00	\$0.00	\$0.00	\$0.00	\$73.60
5	CC-FLR-N05	FLR 1TB (61-100TB) NLT3	\$0.00	D3	36%	\$0.00	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$69.00
5	CC-FLR-N06	FLR 1TB (101-150TB) NLT3	\$0.00	D3	36%	\$0.00	\$62.10	\$0.00	\$0.00	\$0.00	\$0.00	\$62.10
5	CC-FLR-N07	FLR 1TB (151-250TB) NLT3	\$0.00	D3	36%	\$0.00	\$55.20	\$0.00	\$0.00	\$0.00	\$0.00	\$55.20
5	CC-FLR-N08	FLR 1TB (251-400TB) NLT3	\$0.00	D3	36%	\$0.00	\$48.30	\$0.00	\$0.00	\$0.00	\$0.00	\$48.30
5	CC-FLR-N09	FLR 1TB (401-600TB) NLT3	\$0.00	D3	36%	\$0.00	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$41.40
5	CC-FLR-N10	FLR 1TB (601-1000TB) NLT3	\$0.00	D3	36%	\$0.00	\$36.80	\$0.00	\$0.00	\$0.00	\$0.00	\$36.80
5	CC-FLR-N11	FLR 1TB (1001TB or greater) NLT3	\$0.00	D3	36%	\$0.00	\$32.20	\$0.00	\$0.00	\$0.00	\$0.00	\$32.20
5	CCFLR-T01-04U	FILE LVL RPT T1-T5UPG	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-FLR-UPG	FLR BASE UPGRADE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-MR6-BASE	EMC CONTROLCENTER 6.0 SRM MONITORING/RPT	\$0.00	D3	36%	\$0.00	\$1,136.20	\$0.00	\$0.00	\$0.00	\$0.00	\$1,136.20
5	CC-MR6-R	EMC CONTROLCENTER 6.0 SRM MONITORING/RPT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-MR6-UPG	EMC CONTROLCENTER 6.0 SRM MONITORING/RPT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-NASKEY6-B	CC 6.0 STORAGE AGENT FOR NAS RTU CARD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-NS-20	EMC CC 6.1 MGMT PKG LICENSE FOR CELERRA	\$0.00	D3	36%	\$0.00	\$1,248.90	\$0.00	\$0.00	\$0.00	\$0.00	\$1,248.90
5	CC-NS350	EMC CC 6.1 MGMT PKG LICENSE FOR CELERRA	\$0.00	D3	36%	\$0.00	\$1,782.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,782.50
5	CC-NS-40	EMC CC 6.1 MGMT PKG LICENSE FOR CELERRA	\$0.00	D3	36%	\$0.00	\$3,118.80	\$0.00	\$0.00	\$0.00	\$0.00	\$3,118.80
5	CC-NS-80	EMC CC 6.1 MGMT PKG LICENSE FOR CELERRA	\$0.00	D3	36%	\$0.00	\$4,646.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,646.00
5	CC-NS-OTHER	EMC CC 6.1 MGMT PKG LICENSE FOR CELERRA	\$0.00	D3	36%	\$0.00	\$6,635.50	\$0.00	\$0.00	\$0.00	\$0.00	\$6,635.50
5	CC-OPTM6-R	EMC CONTROLCENTER 6.0 SYMM OPTIMIZER REF	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-PFM6-R	EMC CONTROLCENTER 6.0 PERFORMANCE MGR RE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-PP6-BASE	EMC CONTROLCENTER 6.0 SRM PLANNING/PROV	\$0.00	D3	36%	\$0.00	\$1,718.10	\$0.00	\$0.00	\$0.00	\$0.00	\$1,718.10

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	CC-PP6-R	EMC CONTROLCENTER 6.0 SRM PLANNING/PROV	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-PP6-UPG	EMC CONTROLCENTER 6.0 SRM PLANNING/PROV	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SAMGR-PRV	PREVIOUS VERSION SANMGR	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM6-R	EMC CONTROLCENTER 6.0 SAN MGR REFRESH	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ST56-R	EMC CONTROLCENTER 6.0 STORAGE SCOPE REFR	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ST5-C01	STS 1TB (0-14TB)	\$0.00	D3	36%	\$0.00	\$262.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$262.20
5	CC-ST5-C11	STS 1TB (1001TB or greater)	\$0.00	D3	36%	\$0.00	\$131.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$131.10
5	CC-ST5FLR-KIT	STS+FLR KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ST5-N01	STS 1TB (0-14TB) NLT3	\$0.00	D3	36%	\$0.00	\$131.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$131.10
5	CC-ST5-N11	STS 1TB (1001TB or greater) NLT3	\$0.00	D3	36%	\$0.00	\$64.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$64.40
5	CC-ST5-PRV	PREVIOUS VERSION STS	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-UPG-KIT6	EMC CC 6.1 UPGRADE KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CHE-AIX	CLARIION HOST ENCRYPTION FOR AIX	\$0.00	D3	36%	\$0.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	CHE-LNX	CLARIION HOST ENCRYPTION FOR LINUX	\$0.00	D3	36%	\$0.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	CHE-SOL	CLARIION HOST ENCRYPTION FOR SOLARIS	\$0.00	D3	36%	\$0.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	CHE-WIN	CLARIION HOST ENCRYPTION FOR WINDOWS	\$0.00	D3	36%	\$0.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	CLA-CLDARRSW-12TBU	CLOUDARRAY SW FOR 12TBU=IA	\$0.00	D3	36%	\$0.00	\$7,200.00	\$0.00	\$5,600.00	\$0.00	\$0.00	\$0.00	\$7,200.00
5	CLA-CLDARRSW-18TBU	CLOUDARRAY SW FOR 18TBU=IA	\$0.00	D3	36%	\$0.00	\$10,800.00	\$0.00	\$8,400.00	\$0.00	\$0.00	\$0.00	\$10,800.00
5	CLA-CLDARRSW-40TBU	CLOUDARRAY SW FOR 40TBU=IA	\$0.00	D3	36%	\$0.00	\$18,000.00	\$0.00	\$14,000.00	\$0.00	\$0.00	\$0.00	\$18,000.00
5	CLA-CLDARRSW-60TBU	CLOUDARRAY SW FOR 60TBU=IA	\$0.00	D3	36%	\$0.00	\$25,200.00	\$0.00	\$19,600.00	\$0.00	\$0.00	\$0.00	\$25,200.00
5	CLA-FCSAHW-18TBU	CLOUDARRAY SA HW FC APPLIANCE 40TBU	\$0.00	D3	36%	\$0.00	\$2,400.00	\$0.00	\$1,200.00	\$0.00	\$0.00	\$0.00	\$2,400.00
5	CLA-FCSAHW20-40TBU	CLOUDARRAY SA HW FC APPLIANCE 20-40TBU	\$24,000.00	D3	36%	\$15,360.00	\$2,400.00	\$0.00	\$1,200.00	\$0.00	\$0.00	\$0.00	\$2,400.00
5	CLA-FCSAHW-40TBU	CLOUDARRAY SA HW FC APPLIANCE 40TBU	\$24,000.00	D3	36%	\$15,360.00	\$2,400.00	\$0.00	\$1,200.00	\$0.00	\$0.00	\$0.00	\$2,400.00
5	CLA-HWVMAXFX-40TBU	CLOUDARRAY VMAXFX HW FC APPLIANCE 40TBU	\$24,000.00	D3	36%	\$15,360.00	\$2,400.00	\$0.00	\$1,200.00	\$0.00	\$0.00	\$0.00	\$2,400.00
5	CLA-VRTEd12-NEW	CLOUDARRAY VIRT EDITION 12 SW NEW=IA	\$0.00	D3	36%	\$0.00	\$10,005.00	\$0.00	\$7,830.00	\$0.00	\$0.00	\$0.00	\$10,005.00
5	CLA-VRTEd3-NEW	CLOUDARRAY VIRT EDITION 3 SW NEW=IA	\$0.00	D3	36%	\$0.00	\$3,277.50	\$0.00	\$2,565.00	\$0.00	\$0.00	\$0.00	\$3,277.50
5	CLA-VRTEd6-NEW	CLOUDARRAY VIRT EDITION 6 SW NEW=IA	\$0.00	D3	36%	\$0.00	\$6,555.00	\$0.00	\$5,130.00	\$0.00	\$0.00	\$0.00	\$6,555.00
5	CNT-SRVRASIMG	CONTENT SERVER AS-IMG ST	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNTSV-SAPIVW	CONTENT SVCS - SAP - IVIEWES ST	\$0.00	D3	36%	\$0.00	\$108.00	\$92.00	\$76.00	\$0.00	\$0.00	\$0.00	\$108.00
5	CNTSV-SAPM-MC	CONTENT SVC SAP REPOSITORY MGR CORE	\$0.00	D3	36%	\$0.00	\$13,500.00	\$11,500.00	\$9,500.00	\$0.00	\$0.00	\$0.00	\$13,500.00
5	CS-BEA-WL	CONTENT SERVICES FOR BEA WEBLOGIC PORTAL	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-EMC-CENAS	CONTENT SVCS FOR EMC CENTERA AS-IMG CPU	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CSSAP-JA-JP	CONTENT SERVICES FOR SAP-JP	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CSSAP-KO-KR	CONTENT SERVICES FOR SAP-KR	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CSSAP-PT-BR	CONTENT SERVICES FOR SAP-BP	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-UPGRADE	CONTENT SERVER MULTI-CLIENT UPGRADE	\$0.00	D3	36%	\$0.00	\$67.50	\$57.50	\$47.50	\$0.00	\$0.00	\$0.00	\$67.50
5	CTSVR-1-CLT	CLIENT SPECIFIC DOCUMENTUM CONTENT SERVE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX300-KIT	ARRAY DOCS & RTU	\$0.00	D3	36%	\$0.00	\$259.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$259.00
5	CX31C-KIT	CX3-10C DOCS RTU KIT AND POWERPATH FOR C	\$0.00	D3	36%	\$0.00	\$259.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$259.00
5	CX412CDC-KIT	CX4-120CDC DOCS & RTU & PPATH FOR DC	\$0.00	D3	36%	\$0.00	\$259.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$259.00
5	CX412C-KIT	CX4-120 DOCS COMMON RTU & POWERPATH	\$0.00	D3	36%	\$0.00	\$259.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$259.00
5	DAM-LP-ZH-CN	DIGITAL ASSET MANAGER LANG PACK-CHINESE-	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAM-READONLY	DAM READ-ONLY ST	\$0.00	D3	36%	\$0.00	\$13.50	\$11.50	\$9.50	\$0.00	\$0.00	\$0.00	\$13.50
5	DBIDM-DE-KIT	DBIDM DVLP EDITION SW KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBIDM-DE-T1	DBIDM DVLP EDITION TIER 1	\$0.00	D3	36%	\$0.00	\$77.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$77.40
5	DBIDM-DE-T2	DBIDM DVLP EDITION TIER 2	\$0.00	D3	36%	\$0.00	\$66.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$66.60
5	DBIDM-DE-T3	DBIDM DVLP EDITION TIER 3	\$0.00	D3	36%	\$0.00	\$55.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$55.80
5	DBIDM-DE-T4	DBIDM DVLP EDITION TIER 4	\$0.00	D3	36%	\$0.00	\$48.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$48.60
5	DBIDM-DE-T5	DBIDM DVLP EDITION TIER 5	\$0.00	D3	36%	\$0.00	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$41.40
5	DBIDM-DE-T6	DBIDM DVLP EDITION TIER 6	\$0.00	D3	36%	\$0.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5	DBIDM-DE-T7	DBIDM DVLP EDITION TIER 7	\$0.00	D3	36%	\$0.00	\$30.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$30.60
5	DBIDM-DE-T8	DBIDM DVLP EDITION TIER 8	\$0.00	D3	36%	\$0.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.00
5	DBIDM-IG-KIT	DBIDM INSTANCE GEN SW KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBIDM-IG-T1	DBIDM INSTANCE GEN TIER 1	\$0.00	D3	36%	\$0.00	\$77.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$77.40
5	DBIDM-IG-T2	DBIDM INSTANCE GEN TIER 2	\$0.00	D3	36%	\$0.00	\$66.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$66.60
5	DBIDM-IG-T3	DBIDM INSTANCE GEN TIER 3	\$0.00	D3	36%	\$0.00	\$55.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$55.80
5	DBIDM-IG-T4	DBIDM INSTANCE GEN TIER 4	\$0.00	D3	36%	\$0.00	\$48.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$48.60
5	DBIDM-IG-T5	DBIDM INSTANCE GEN TIER 5	\$0.00	D3	36%	\$0.00	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$41.40
5	DBIDM-IG-T6	DBIDM INSTANCE GEN TIER 6	\$0.00	D3	36%	\$0.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5	DBIDM-IG-T7	DBIDM INSTANCE GEN TIER 7	\$0.00	D3	36%	\$0.00	\$30.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$30.60
5	DBIDM-IG-T8	DBIDM INSTANCE GEN TIER 8	\$0.00	D3	36%	\$0.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.00
5	DBIDM-KIT	DBIDM SOFTWARE KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBIDM-MOD-KIT	DBIDM MODULE SOFTWARE KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBIDM-MOD-T1	DB ID APP MODULES TIER 1	\$0.00	D3	36%	\$0.00	\$37.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37.80
5	DBIDM-MOD-T2	DB ID APP MODULES TIER 2	\$0.00	D3	36%	\$0.00	\$32.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$32.40
5	DBIDM-MOD-T3	DB ID APP MODULES TIER 3	\$0.00	D3	36%	\$0.00	\$28.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28.80
5	DBIDM-MOD-T4	DB ID APP MODULES TIER 4	\$0.00	D3	36%	\$0.00	\$25.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25.20
5	DBIDM-MOD-T5	DB ID APP MODULES TIER 5	\$0.00	D3	36%	\$0.00	\$21.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$21.60
5	DBIDM-MOD-T6	DB ID APP MODULES TIER 6	\$0.00	D3	36%	\$0.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18.00
5	DBIDM-MOD-T7	DB ID APP MODULES TIER 7	\$0.00	D3	36%	\$0.00	\$16.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16.20
5	DBIDM-MOD-T8	DB ID APP MODULES TIER 8	\$0.00	D3	36%	\$0.00	\$14.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14.40
5	DBIDM-T1	DATABASE IDM TIER 1	\$0.00	D3	36%	\$0.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	DBIDM-T2	DATABASE IDM TIER 2	\$0.00	D3	36%	\$0.00	\$131.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$131.40
5	DBIDM-T3	DATABASE IDM TIER 3	\$0.00	D3	36%	\$0.00	\$113.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$113.40
5	DBIDM-T4	DATABASE IDM TIER 4	\$0.00	D3	36%	\$0.00	\$97.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$97.20
5	DBIDM-T5	DATABASE IDM TIER 5	\$0.00	D3	36%	\$0.00	\$84.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$84.60
5	DBIDM-T6	DATABASE IDM TIER 6	\$0.00	D3	36%	\$0.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	DBIDM-T7	DATABASE IDM TIER 7	\$0.00	D3	36%	\$0.00	\$61.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$61.20
5	DBIDM-T8	DATABASE IDM TIER 8	\$0.00	D3	36%	\$0.00	\$54.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54.00
5	DBX-OPT-KIT	DBX OPT SW KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	DBX-SS-KIT	DBX SUBSETTER SW KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA1-DBSW-BAS	DCA-GREENPLUM APPLIANCE	\$1,100,000.00	D3	36%	\$704,000.00	\$198,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198,000.00
5	DCA1-DBSW-TB	DCA-MODEL NOT USED	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA1-DBSW-UPG	DCA - GREENPLUM APPLIANCE UPG	\$1,100,000.00	D3	36%	\$704,000.00	\$198,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198,000.00
5	DCA1-DCD	GP DCA MEDIA KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA1-GP0	DCA - Greenplum Appliance Half Rack Bala	\$0.00	D3	36%	\$0.00	\$198,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198,000.00
5	DCA1GP0-2TBT	DCA - GREENPLUM APPLIANCE HALF RACK HIGH	\$0.00	D3	36%	\$0.00	\$198,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198,000.00
5	DCA1GP0-2TBTU	DCA - GREENPLUM APPLIANCE HALF RACK HIGH	\$0.00	D3	36%	\$0.00	\$90,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90,000.00
5	DCA1-GP04	GP DCA STD MOD ALL INCLSV GPDB	\$0.00	D3	36%	\$0.00	\$90,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90,000.00
5	DCA1GP04-2TBT	GP DCA CAP MOD ALL INCLSV GPDB	\$0.00	D3	36%	\$0.00	\$90,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90,000.00
5	DCA1-GP04-3TB	GP DCA STD MOD PLTFRM 3TB GPDB	\$0.00	D3	36%	\$0.00	\$72,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72,000.00
5	DCA1GP04-3TBC	GP DCA CAP MOD PLTFRM 3TB GPDB	\$0.00	D3	36%	\$0.00	\$72,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72,000.00
5	DCA1GP04-UP3A	GP DCA STD MOD PLTFRM 3TB GPDB UPG FCT	\$0.00	D3	36%	\$0.00	\$54,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54,000.00
5	DCA1GP04UP3CA	GP DCA CAP MOD PLTFRM 3TB GPDB UPG FCT	\$0.00	D3	36%	\$0.00	\$54,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54,000.00
5	DCA1GP04-UPC	GP DCA CAP MOD ALL INCLSV GPDB UPG FLD	\$0.00	D3	36%	\$0.00	\$72,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72,000.00
5	DCA1GP04-UPCA	GP DCA CAP MOD ALL INCLSV GPDB UPG FCT	\$0.00	D3	36%	\$0.00	\$72,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72,000.00
5	DCA1GP04-UPG	GP DCA STD MOD ALL INCLSV GPDB UPG FLD	\$0.00	D3	36%	\$0.00	\$72,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72,000.00
5	DCA1GP04-UPG3	GP DCA STD MOD PLTFRM 3TB GPDB UPG FLD	\$0.00	D3	36%	\$0.00	\$54,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54,000.00
5	DCA1GP04UPG3C	GP DCA CAP MOD PLTFRM 3TB GPDB UPG FLD	\$0.00	D3	36%	\$0.00	\$54,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54,000.00
5	DCA1GP04-UPGA	GP DCA STD MOD ALL INCLSV GPDB UPG FCT	\$0.00	D3	36%	\$0.00	\$72,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72,000.00
5	DCA1-GP1	DCA - Greenplum Appliance Full Rack Bala	\$0.00	D3	36%	\$0.00	\$360,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360,000.00
5	DCA1GP1-2TBT	DCA - GREENPLUM APPLIANCE FULL RACK HIGH	\$0.00	D3	36%	\$0.00	\$360,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360,000.00
5	DCA1GP1-2TBTU	DCA - GREENPLUM APPLIANCE FULL RACK HIGH	\$0.00	D3	36%	\$0.00	\$162,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$162,000.00
5	DCA1-GP1U	DCA - Greenplum Appliance Full Rack Bala	\$0.00	D3	36%	\$0.00	\$162,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$162,000.00
5	DCA1-GP2	DCA - Greenplum Appliance Two Rack Balan	\$0.00	D3	36%	\$0.00	\$691,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$691,200.00
5	DCA1GP2-2TBT	DCA - GREENPLUM APPLIANCE TWO RACK HIGH	\$0.00	D3	36%	\$0.00	\$691,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$691,200.00
5	DCA1GP2-2TBTU	DCA - GREENPLUM APPLIANCE TWO RACK HIGH	\$0.00	D3	36%	\$0.00	\$342,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$342,000.00
5	DCA1-GP2U	DCA - Greenplum Appliance Two Rack Balan	\$0.00	D3	36%	\$0.00	\$342,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$342,000.00
5	DCA1-GP3	DCA - Greenplum Appliance Three Rack Bal	\$0.00	D3	36%	\$0.00	\$986,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$986,400.00
5	DCA1GP3-2TBT	DCA - GREENPLUM APPLIANCE THREE RACK HIG	\$0.00	D3	36%	\$0.00	\$986,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$986,400.00
5	DCA1GP3-2TBTU	DCA - GREENPLUM APPLIANCE THREE RACK HIG	\$0.00	D3	36%	\$0.00	\$315,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$315,000.00
5	DCA1-GP3U	DCA - Greenplum Appliance Three Rack Bal	\$0.00	D3	36%	\$0.00	\$315,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$315,000.00
5	DCA1-HD04A	GP DCA HD MOD UPG FCT	\$0.00	D3	36%	\$0.00	\$45,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45,000.00
5	DCA1-HD04U	GP DCA HD MOD UPG FLD	\$0.00	D3	36%	\$0.00	\$45,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45,000.00
5	DCA2-DIA02A	GP DIA MOD 64GB MEM 300GBHDD UPG FCT	\$71,000.00	D3	36%	\$45,440.00	\$12,780.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,780.00
5	DCA2-DIA02DA	GP DIA SVR 64GB MEM 12x3TB HDD UPG FCT	\$100,000.00	D3	36%	\$64,000.00	\$18,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,000.00
5	DCA2-DIA02DU	GP DIA SVR 64GB MEM 12x3TB HDD UPG FLD	\$100,000.00	D3	36%	\$64,000.00	\$18,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,000.00
5	DCA2-DIA02U	GP DIA MOD 64GB MEM 300GBHDD UPG FLD	\$71,000.00	D3	36%	\$45,440.00	\$12,780.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,780.00
5	DCA2-GP04CH	GPDB UAP STD MOD ALL INCLSV HI DEN RACK	\$750,000.00	D3	36%	\$480,000.00	\$135,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$135,000.00
5	DCA2-GP04CH2	GPDB UAP STD MOD ALL INCLSV HI DEN MS2	\$750,000.00	D3	36%	\$480,000.00	\$135,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$135,000.00
5	DCA2-GP04H	GPDB COM MOD ALL INCLSV HI DEN RACK	\$500,000.00	D3	36%	\$320,000.00	\$90,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90,000.00
5	DCA2-GP04H2	GPDB COM MOD ALL INCLSV HI DEN MS2 RACK	\$500,450.00	D3	36%	\$320,288.00	\$90,081.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90,081.00
5	DCA2-GP04MH	GPDB STD MEM MOD AL INCLSV HI DEN RACK	\$530,000.00	D3	36%	\$339,200.00	\$95,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$95,400.00
5	DCA2-GP04MH2	GPDB STD MEM MOD AL INCLSV HI DEN MS2	\$530,000.00	D3	36%	\$339,200.00	\$95,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$95,400.00
5	DCA2GP04-SCA	GPDB UAPSTD MOD ALL INCLSV UPG FCT	\$600,000.00	D3	36%	\$384,000.00	\$108,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108,000.00
5	DCA2GP04-SCU	GPDB UAP STD MOD ALL INCLSV UPG FLD	\$600,000.00	D3	36%	\$384,000.00	\$108,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108,000.00
5	DCA2GP04-SMA	GPDB 256GB MEM MOD ALL INCLSV UPG FCT	\$430,000.00	D3	36%	\$275,200.00	\$77,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$77,400.00
5	DCA2GP04-SMU	GPDB 256GB MEM MOD ALL INCLSV UPG FLD	\$430,000.00	D3	36%	\$275,200.00	\$77,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$77,400.00
5	DCA2GP04-SU	GPDB COM MOD ALL INCLSV UPG FLD	\$400,000.00	D3	36%	\$256,000.00	\$72,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72,000.00
5	DCA2GP04-SUA	GPDB COM MOD ALL INCLSV UPG FCT	\$400,000.00	D3	36%	\$256,000.00	\$72,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72,000.00
5	DCA2-HD04A	GP HD MOD UPG FCT	\$220,000.00	D3	36%	\$140,800.00	\$39,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39,600.00
5	DCA2-HD04H	GPHD DATA MOD ALL INCLSV HI DEN RACK	\$220,000.00	D3	36%	\$140,800.00	\$39,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39,600.00
5	DCA2-HD04H2	GPHD DATA MOD ALL INCLSV HI DEN MS2	\$220,450.00	D3	36%	\$141,088.00	\$39,681.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39,681.00
5	DCA2-HD04U	GP HD MOD UPG FLD	\$220,000.00	D3	36%	\$140,800.00	\$39,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39,600.00
5	DCA2-HDC02A	GP HD COMPUTE MOD UPG FCT	\$80,000.00	D3	36%	\$51,200.00	\$14,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,400.00
5	DCA2-HDC02H	GPHD COMPUTE MOD ALL INCLSV MOD HI DEN R	\$80,000.00	D3	36%	\$51,200.00	\$14,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,400.00
5	DCA2-HDC02H2	GPHD COMPUTE MOD ALL INCLSV MOD MS2	\$80,450.00	D3	36%	\$51,488.00	\$14,481.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,481.00
5	DCA2-HDC02U	GP HD COMPUTE MOD UPG FLD	\$80,000.00	D3	36%	\$51,200.00	\$14,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,400.00
5	DCA2-PHD04A	PHD DATA MOD UPG FCT	\$0.00	D3	36%	\$0.00	\$39,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39,600.00
5	DCA2-PHD04AH2	PHD DATA MOD ALL INCLSV HI DEN MS2	\$0.00	D3	36%	\$0.00	\$39,681.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39,681.00
5	DCA2-PHD04H	PHD DATA MOD ALL INCLSV HI DEN RACK	\$0.00	D3	36%	\$0.00	\$39,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39,600.00
5	DCA2-PHD04U	PHD DATA MOD UPG FLD	\$0.00	D3	36%	\$0.00	\$39,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39,600.00
5	DCA2-PHDC02A	PHD COMPUTE MOD UPG FCT	\$0.00	D3	36%	\$0.00	\$14,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,400.00
5	DCA2-PHDC02H	PHD COMPUTE MOD ALL INCLSV MOD HI DEN R	\$0.00	D3	36%	\$0.00	\$14,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,400.00
5	DCA2-PHDC02H2	PHD COMPUTE MOD ALL INCLSV MOD MS2	\$0.00	D3	36%	\$0.00	\$14,481.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,481.00
5	DCA2-PHDC02U	PHD COMPUTE MOD UPG FLD	\$0.00	D3	36%	\$0.00	\$14,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,400.00
5	DCAETL-GP04A	GP DCA DIA MOD UPG FCT	\$220,000.00	D3	36%	\$140,800.00	\$39,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39,600.00
5	DCAETL-GP04U	GP DCA DIA MOD UPG FLD	\$220,000.00	D3	36%	\$140,800.00	\$39,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39,600.00
5	DCM-CONSUMR	Documentum Compliance Manager - Consumer	\$0.00	D3	36%	\$0.00	\$108.00	\$92.00	\$76.00	\$0.00	\$0.00	\$0.00	\$108.00
5	DCM-CONTRIB	DOCUMENTUM COMPLIANCE MGR-CONTRIBUTOR	\$0.00	D3	36%	\$0.00	\$202.50	\$172.50	\$142.50	\$0.00	\$0.00	\$0.00	\$202.50
5	DCO-013-00	IONIX ITOPS OPTICAL TRANSPORT MGR KIT	\$0.00	D3	36%	\$0.00	\$40,250.00	\$0.00	\$31,500.00	\$0.00	\$0.00	\$0.00	\$40,250.00
5	DCO-LP-DE-DE	DCTM CLIENT FOR OUTLOOK LANG PACK-GERMAN	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCO-LP-ES-ES	DCTM CLIENT FOR OUTLOOK LANG PACK-SPANIS	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCO-LP-FR-FR	DCTM CLIENT FOR OUTLOOK LANG PACK-FRENCH	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCO-LP-IT-IT	DCTM CLIENT FOR OUTLOOK LANG PACK-ITALIA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCO-LP-JA-JP	DCTM CLIENT FOR OUTLOOK LANG PACK-JAPANE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCO-LP-KO-KR	DCTM CLIENT FOR OUTLOOK LANG PACK-KOREAN	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCO-LP-SV-SE	DCTM CLIENT FOR OUTLOOK LANG PACK-SWEDIS	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCO-OTM-11	IONIX IT OPS OTM MANAGED DEVICE L11	\$0.00	D3	36%	\$0.00	\$529.00	\$0.00	\$414.00	\$0.00	\$0.00	\$0.00	\$529.00
5	DCO-OTM-21	IONIX IT OPS OTM MANAGED DEVICE L21	\$0.00	D3	36%	\$0.00	\$396.75	\$0.00	\$310.50	\$0.00	\$0.00	\$0.00	\$396.75

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	DCO-OTM-31	IONIX IT OPS OTM MANAGED DEVICE L31	\$0.00	D3	36%	\$306.82	\$0.00	\$306.82	\$0.00	\$240.12	\$0.00	\$0.00	\$306.82
5	DCO-OTM-41	IONIX IT OPS OTM MANAGED DEVICE L41	\$0.00	D3	36%	\$0.00	\$0.00	\$248.63	\$0.00	\$194.58	\$0.00	\$0.00	\$248.63
5	DCO-OTM-LIC	IONIX IT OPS OPTICAL TRANSPORT MGR LICEN	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCTM_OEM	DOCUMENTUM OEM EDITION	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCTM-DFS	DOCUMENTUM FOUNDATION SERVICES	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCTM-EXPORT	EMC DOCUMENTUM EXPORT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCTM-ROY-MNT	DCTM ROYALTY MTN REVENUE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DGTL-AST-MGR	MEDIA WORKSPACE / DIGITAL ASSET MANAGER	\$0.00	D3	36%	\$0.00	\$108.00	\$92.00	\$76.00	\$0.00	\$0.00	\$0.00	\$108.00
5	DX2-DM-ECLM	DISKXTENDER 2000 DATA MGR FOR EMC CELERR	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DX2K-CNTRA-M	DISKXTENDER WINDOWS FOR CENTERA WITH EX	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DX2K-DM-CM	DISKXTENDER 2000 DATA MGR (CONTENT)	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DX2K-DM-ECLC	DISKXTENDER 2000 DATA MGR FOR EMC CELERR	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DX2K-DM-SM	DISKXTENDER 2000 DATA MGR (STORAGE MGMT)	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DX2K-MDST-CM	DISKXTENDER 2000 MEDIASTOR	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DX2K-MEDIAST	DISKXTENDER 2000 MEDIASTOR	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DX-AE-SNP-SM	DISKXTENDER APPLIANCE ED FOR SNAP	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DX-APED-SM	DISKXTENDER APPLIANCE ED	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DX-DBE-ORCLE	DISKXTENDER DATABASE ED FOR ORACLE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DX-FSM30-L	DX FILE SYS MGR 3.0 LINUX	\$0.00	D3	36%	\$0.00	\$1,581.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,581.25
5	DX-FSM31-U	DX FILE SYS MGR V3.1 UNIX	\$0.00	D3	36%	\$0.00	\$2,466.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,466.75
5	DX-FSM-L	DX FILE SYS MGR LINUX	\$0.00	D3	36%	\$0.00	\$1,581.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,581.25
5	DXFSMINASLINUX	DISKXTENDER FOR NAS LINUX MEDIA KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DXFSM-NAS-UX	DISKXTENDER FOR NAS AND UNIX	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DXFSM-NAS-WC	DISKXTENDER FOR NAS WINDOWS	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DXFSM-NAS-WN	DISKXTENDER FOR NAS AND WINDOWS	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DXFSMSOLARIS	DISKXTENDER FSM FOR SOLARIS MEDIA KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DX-FSM-U	DX FILE SYS MGR UNIX	\$0.00	D3	36%	\$0.00	\$2,466.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,466.75
5	DXNASLINUX	DX FOR NAS AND LINUX	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DX-NAS-LINUX	DISKXTENDER FOR NAS LINUX	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DXNASUNIX	DX FOR NAS AND UNIX	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DXNASWINDOWS	DX FOR NAS AND WINDOWS	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DXUL-DM-EC	DX U/L DM FOR EMC CELERRA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DX-UX-LINUX	DISKXTENDER UNIX/LINUX	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DX-WIN-FSM-C	DISKXTENDER FOR WINDOWS FILE SYS MGR	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DX-WIN-FSM-S	DISKXTENDER FOR WINDOWS FILE SYS MGR	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EBA-QUOTE	EMC BACKUP ADVISOR (>800)	\$0.00	D3	36%	\$0.00	\$31.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31.05
5	EBA-UP-1.5K-2K	EBA UPGRADE(1.5K-2K)	\$0.00	D3	36%	\$0.00	\$15,525.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,525.00
5	EBA-UP-100-250	EBA UPGRADE(100-250)	\$0.00	D3	36%	\$0.00	\$6,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,900.00
5	EBA-UP-1K-1.5K	EBA UPGRADE(1K-1.5K)	\$0.00	D3	36%	\$0.00	\$15,525.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,525.00
5	EBA-UP-250-500	EBA UPGRADE(250-500)	\$0.00	D3	36%	\$0.00	\$6,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,900.00
5	EBA-UP-500-800	EBA UPGRADE(500-800)	\$0.00	D3	36%	\$0.00	\$6,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,900.00
5	EBA-UP-800-1K	EBA UPGRADE(800-1K)	\$0.00	D3	36%	\$0.00	\$6,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,210.00
5	ECIS-EXT	ECI SERVICES EXTENSION ST	\$0.00	D3	36%	\$0.00	\$20.25	\$17.25	\$14.25	\$0.00	\$0.00	\$0.00	\$20.25
5	ECIS-ML	ECI SERVICES MULTI-LINGUAL CPU	\$0.00	D3	36%	\$0.00	\$2,700.00	\$2,300.00	\$1,900.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	ECONN-4-MAIL	EMC Documentum Client for Lotus Notes	\$0.00	D3	36%	\$0.00	\$108.00	\$92.00	\$76.00	\$0.00	\$0.00	\$0.00	\$108.00
5	ECONN-4-SAP	CONTENT SVCS FOR SAP ST	\$0.00	D3	36%	\$0.00	\$20.25	\$17.25	\$14.25	\$0.00	\$0.00	\$0.00	\$20.25
5	ECONN-SAP-CS	CONTENT SERVICES FOR SAP ST	\$0.00	D3	36%	\$0.00	\$58.86	\$50.14	\$41.42	\$0.00	\$0.00	\$0.00	\$58.86
5	ECONN-SAP-SA	CONTENT SVCS FOR SAP SVR AGENT	\$0.00	D3	36%	\$0.00	\$14,715.00	\$12,535.00	\$10,355.00	\$0.00	\$0.00	\$0.00	\$14,715.00
5	ENT-LRN-PACK	DOCUMENTUM LEARNER PACK	\$0.00	D3	36%	\$0.00	\$6,750.00	\$5,750.00	\$4,750.00	\$0.00	\$0.00	\$0.00	\$6,750.00
5	ER-CLIENT	EROOM (CORE) ST	\$0.00	D3	36%	\$0.00	\$54.00	\$46.00	\$38.00	\$0.00	\$0.00	\$0.00	\$54.00
5	ER-CLIENT-KIT	EROOM (CORE) ST MEDIA KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ER-CLIENT-ZER	NO CHARGE EROOM CLIENT FOR AX CHANNEL	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ER-ENT-KIT	EROOM ENTERPRISE ADD-ON ST MEDIA KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERM-ENT	EROOM ENTERPRISE ST	\$0.00	D3	36%	\$0.00	\$40.50	\$34.50	\$28.50	\$0.00	\$0.00	\$0.00	\$40.50
5	ERM-EXCH-DP	ERM EXCHANGE 2K CLIENT	\$0.00	D3	36%	\$0.00	\$331.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$331.20
5	ERM-EXCH-EN	ERM EXCHANGE 2K CLIENT	\$0.00	D3	36%	\$0.00	\$662.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$662.40
5	ERM-EXCH-WG	ERM EXCHANGE 2K CLIENT	\$0.00	D3	36%	\$0.00	\$165.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$165.60
5	ERM-ORAUNIX-DP	ORACLE UNIX FS CLIENT	\$0.00	D3	36%	\$0.00	\$828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$828.00
5	ERM-ORAUNIX-EN	ORACLE UNIX FS CLIENT	\$0.00	D3	36%	\$0.00	\$1,324.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,324.80
5	ERM-ORAUNIX-GB	ORACLE UNIX FS CLIENT	\$0.00	D3	36%	\$0.00	\$1,656.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,656.00
5	ERM-ORAUNIX-WG	ORACLE UNIX FS CLIENT	\$0.00	D3	36%	\$0.00	\$496.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$496.80
5	ERM-ORAW2K-DP	ORACLE-NTFS: W2K CLIENT	\$0.00	D3	36%	\$0.00	\$331.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$331.20
5	ERM-ORAW2K-EN	ORACLE-NTFS: W2K CLIENT	\$0.00	D3	36%	\$0.00	\$662.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$662.40
5	ERM-ORAW2K-WG	ORACLE-NTFS: W2K CLIENT	\$0.00	D3	36%	\$0.00	\$165.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$165.60
5	ERM-SQLS-DP	ERM SQL 2K CLIENT	\$0.00	D3	36%	\$0.00	\$331.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$331.20
5	ERM-SQLS-EN	ERM SQL 2K CLIENT	\$0.00	D3	36%	\$0.00	\$662.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$662.40
5	ERM-SQLS-WG	ERM SQL 2K CLIENT	\$0.00	D3	36%	\$0.00	\$165.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$165.60
5	ERM-SRVSR-SQL	EROOM SERVER (MS SQL SERVER) ST	\$0.00	D3	36%	\$0.00	\$20.25	\$17.25	\$14.25	\$0.00	\$0.00	\$0.00	\$20.25
5	ERM-SRVSR-SYB	EROOM SERVER (SYBASE) ST	\$0.00	D3	36%	\$0.00	\$20.25	\$17.25	\$14.25	\$0.00	\$0.00	\$0.00	\$20.25
5	ERM-SRVSR-SUN-DP	ERM SERVER ON SOLARIS	\$0.00	D3	36%	\$0.00	\$4,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,140.00
5	ERM-SRVSR-SUN-EN	ERM SERVER ON SOLARIS	\$0.00	D3	36%	\$0.00	\$5,796.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,796.00
5	ERM-SRVSR-SUN-GB	ERM SERVER ON SOLARIS	\$0.00	D3	36%	\$0.00	\$8,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,280.00
5	ERM-SRVSR-SUN-WG	ERM SERVER ON SOLARIS	\$0.00	D3	36%	\$0.00	\$1,656.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,656.00
5	ERM-SRVW2K-DP	ERM SERVER ON W2K	\$0.00	D3	36%	\$0.00	\$4,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,140.00
5	ERM-SRVW2K-EN	ERM SERVER ON W2K	\$0.00	D3	36%	\$0.00	\$5,796.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,796.00
5	ERM-SRVW2K-WG	ERM SERVER ON W2K	\$0.00	D3	36%	\$0.00	\$1,656.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,656.00
5	ERM-UDBUNIX-DP	ERM UDB UNIX FS CLIENT	\$0.00	D3	36%	\$0.00	\$828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$828.00
5	ERM-UDBUNIX-EN	ERM UDB UNIX FS CLIENT	\$0.00	D3	36%	\$0.00	\$1,324.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,324.80
5	ERM-UDBUNIX-GB	ERM UDB UNIX FS CLIENT	\$0.00	D3	36%	\$0.00	\$1,656.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,656.00
5	ERM-UDBUNIX-WG	ERM UDB UNIX FS CLIENT	\$0.00	D3	36%	\$0.00	\$496.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$496.80

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	ERMXTENDER	APPLICATIONXTENDER REPORTS MGMT SOFTWARE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EROOMLP-CS-CZ	EROOM LP-CZ	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EROOMLP-DE-DE	EROOM LP-DE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EROOMLP-ES-ES	EROOM LP-ES	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EROOMLP-FR-FR	EROOM LP-FR	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EROOMLP-HU-HU	EROOM LP-HU	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EROOMLP-IT-IT	EROOM LP-IT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EROOMLP-JA-JP	EROOM LP-JP	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EROOMLP-KO-KR	EROOM LP-KR	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EROOMLP-NO-NO	EROOM LP-NO	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EROOMLP-PL-PL	EROOM LP-PO	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EROOMLP-PT-BR	EROOM LP-BP	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EROOMLP-RU-RU	EROOM LP-RU	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EROOMLP-ZH-CN	EROOM LP-SCH	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ER-SQL-ZERO	NO CHARGE EROOM SERVER MS SQL FOR AX CHA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ER-TEN-PACK	EROOM TEN USER PACK ST	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EXVWSAP-JA-JP	EXTERNAL VIEW SRVCS FOR SAP-JAPANESE-ST	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EXVWSAP-PT-BR	EXTERNAL VIEW SRVCS FOR SAP-BR_PORTU-ST	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EX-VW-SVCSAP	EXTERNAL VIEWING SVCS FOR SAP ST	\$0.00	D3	36%	\$0.00	\$54.00	\$46.00	\$38.00	\$0.00	\$0.00	\$0.00	\$54.00
5	FLEX-SYS-1014	1U1N-280/512G/1.6T SSD/9.6T/DC	\$57,281.00	D3	36%	\$36,659.84	\$4,582.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,582.48
5	FLEX-SYS-1015	1U1N-280/768G/19.2T SSD	\$95,068.00	D3	36%	\$60,843.52	\$7,605.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,605.44
5	FLEX-SYS-1016	1U1N-220/128G/800GB SSD/10.8T/DC	\$31,216.00	D3	36%	\$19,978.24	\$2,497.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,497.28
5	FLR6-CAPM-T01	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	\$0.00	D3	36%	\$0.00	\$411.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$411.70
5	FLR6-CAPM-T02	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	\$0.00	D3	36%	\$0.00	\$358.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$358.80
5	FLR6-CAPM-T03	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	\$0.00	D3	36%	\$0.00	\$303.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$303.60
5	FLR6-CAPM-T04	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	\$0.00	D3	36%	\$0.00	\$259.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$259.90
5	FLR6-CAPM-T05	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	\$0.00	D3	36%	\$0.00	\$225.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$225.40
5	FLR6-CAPM-T06	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	\$0.00	D3	36%	\$0.00	\$190.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$190.90
5	FLR6-CAPM-T07	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	\$0.00	D3	36%	\$0.00	\$167.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$167.90
5	FLR6-CAPM-T08	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	\$0.00	D3	36%	\$0.00	\$140.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$140.30
5	FLR6-CAPM-T09	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	\$0.00	D3	36%	\$0.00	\$121.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$121.90
5	FLR6-CAPM-T10	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	\$0.00	D3	36%	\$0.00	\$105.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$105.80
5	FLR6-CAPM-T11	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	\$0.00	D3	36%	\$0.00	\$89.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$89.70
5	FLR6-CAPM-T12	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	\$0.00	D3	36%	\$0.00	\$78.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$78.20
5	FLR6-CAPM-T13	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	\$0.00	D3	36%	\$0.00	\$66.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$66.70
5	FLR6-CAPM-T14	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	\$0.00	D3	36%	\$0.00	\$57.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$57.50
5	FLR6-UPG-T01	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	\$0.00	D3	36%	\$0.00	\$328.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$328.90
5	FLR6-UPG-T02	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	\$0.00	D3	36%	\$0.00	\$287.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$287.50
5	FLR6-UPG-T03	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	\$0.00	D3	36%	\$0.00	\$241.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$241.50
5	FLR6-UPG-T04	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	\$0.00	D3	36%	\$0.00	\$204.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$204.70
5	FLR6-UPG-T05	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	\$0.00	D3	36%	\$0.00	\$181.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$181.70
5	FLR6-UPG-T06	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	\$0.00	D3	36%	\$0.00	\$154.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$154.10
5	FLR6-UPG-T07	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	\$0.00	D3	36%	\$0.00	\$133.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$133.40
5	FLR6-UPG-T08	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	\$0.00	D3	36%	\$0.00	\$112.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$112.70
5	FLR6-UPG-T09	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	\$0.00	D3	36%	\$0.00	\$96.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$96.60
5	FLR6-UPG-T10	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	\$0.00	D3	36%	\$0.00	\$82.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$82.80
5	FLR6-UPG-T11	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	\$0.00	D3	36%	\$0.00	\$71.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$71.30
5	FLR6-UPG-T12	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	\$0.00	D3	36%	\$0.00	\$62.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$62.10
5	FLR6-UPG-T13	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	\$0.00	D3	36%	\$0.00	\$50.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$50.60
5	FLR6-UPG-T14	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	\$0.00	D3	36%	\$0.00	\$46.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46.00
5	FLR-KEY	STS FLR ICM LIC KEY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FTP-SVCS	DOCUMENTUM FTP SERVICES	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HCS-CA-PKG	EMC Clinical Archiving ASL=MC	\$0.00	D3	36%	\$0.00	\$248,400.00	\$211,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$248,400.00
5	HCS-MIM2-PKG	EMC DCTM Medical Image Manager ASL=MC	\$0.00	D3	36%	\$0.00	\$43,200.00	\$36,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$43,200.00
5	HCS-MRM2-PKG	EMC DCTM Medical Records Manager ASL=MC	\$0.00	D3	36%	\$0.00	\$95,850.00	\$81,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$95,850.00
5	HIP-PMRA-PKG	HIP Patient Medical Records Arch ASL=MC	\$0.00	D3	36%	\$0.00	\$14,661.00	\$12,489.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,661.00
5	IA-CAPT-PREM	CAPTIVA IA CAPTURE - PREMIUM	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IA-SERVER	INPUTACCEL SERVER 2000000 PPY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IA-SERVER-ADD	INPUT ACCEL SERVER ADDITIONAL VOLUME - 3	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IDSA-SRC-MC	INTERACTIVE DELIVERY SVCS ADV SRCE CORE	\$0.00	D3	36%	\$0.00	\$5,886.00	\$5,014.00	\$4,142.00	\$0.00	\$0.00	\$0.00	\$5,886.00
5	IDSA-TAR-MC	INTERACTIVE DELIVERY SVCS ADV TARG CORE	\$0.00	D3	36%	\$0.00	\$2,943.00	\$2,507.00	\$2,071.00	\$0.00	\$0.00	\$0.00	\$2,943.00
5	IDS-SRC-MC	INTERACTIVE DELIVERY SVCS SOURCE CORE	\$0.00	D3	36%	\$0.00	\$2,943.00	\$2,507.00	\$2,071.00	\$0.00	\$0.00	\$0.00	\$2,943.00
5	IDS-TAR-MC	INTERACTIVE DELIVERY SVCS TARGET CORE	\$0.00	D3	36%	\$0.00	\$1,471.50	\$1,253.50	\$1,035.50	\$0.00	\$0.00	\$0.00	\$1,471.50
5	INPUTMGMT-2M	INPUT MANAGEMENT CONSOLE FOR AS-IMG-2M	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INPUTMGMT-PK1	INPUT MANAGEMENT CONSOLE FOR AS-IMG-PK1	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ITEMPT-EX-500	ITEMPOINT EXCHANGE QTY 500 MAILBOXES	\$0.00	D3	36%	\$0.00	\$365.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$365.70
5	ITPC-PL-G1	EMC ITPC Base Platform User Seats 1-15	\$0.00	D3	36%	\$0.00	\$24,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$24,150.00
5	ITPC-PL-UG2	EMC ITPC Platform User Seats 16-64	\$0.00	D3	36%	\$0.00	\$193.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$193.20
5	ITPC-PL-UG3	EMC ITPC Platform User Seats 65-515	\$0.00	D3	36%	\$0.00	\$144.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$144.90
5	ITPC-PL-UG4	EMC ITPC Platform User Seats 516 and up	\$0.00	D3	36%	\$0.00	\$112.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$112.70
5	ITPC-RMM-G1	ITPC REQUEST MANAGEMENT MODULE SEATS 1-1	\$0.00	D3	36%	\$0.00	\$1,610.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,610.00
5	ITPC-RMM-G2	ITPC REQUEST MANAGEMENT MODULE SEATS 16-	\$0.00	D3	36%	\$0.00	\$3,220.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,220.00
5	ITPC-RMM-G3	ITPC REQUEST MANAGEMENT MODULE SEATS 50-	\$0.00	D3	36%	\$0.00	\$5,635.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,635.00
5	ITPC-RMM-G4	ITPC REQUEST MANAGEMENT MODULE SEATS 501	\$0.00	D3	36%	\$0.00	\$8,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,050.00
5	LEARNING-SVC	DOCUMENTUM LEARNING SERVICES	\$0.00	D3	36%	\$0.00	\$13,500.00	\$11,500.00	\$9,500.00	\$0.00	\$0.00	\$0.00	\$13,500.00
5	LIC-ARMAGNT	ARM AGENT	\$0.00	D3	36%	\$0.00	\$46.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46.00
5	LIC-ARMBASE1	APP REL MGR 1 (1-20)	\$0.00	D3	36%	\$0.00	\$38,431.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$38,431.00
5	LIC-ARMBASE2	APP REL MGR 2 (21-150)	\$0.00	D3	36%	\$0.00	\$76,863.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$76,863.00
5	LIC-ARMBASE3	APP REL MGR 3 (151-600)	\$0.00	D3	36%	\$0.00	\$146,039.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$146,039.00
5	LIC-ARMBASE4	APP REL MGR 4 (600)	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	LIC-ARMCOMP	TARGET APP MODEL	\$0.00	D3	36%	\$0.00	\$7,686.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,686.00
5	LIC-OPSCFG	CONFIGURATION MODULE	\$0.00	D3	36%	\$0.00	\$123.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$123.00
5	LIC-OPSCMP	COMPLIANCE MODULE	\$0.00	D3	36%	\$0.00	\$92.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$92.00
5	LIC-OPSDSC	DISCOVERY MODULE	\$0.00	D3	36%	\$0.00	\$46.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46.00
5	LIC-OPSMGR	OPERATIONS MANAGER SUITE	\$0.00	D3	36%	\$0.00	\$215.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$215.00
5	LIC-ORCAPAD	ORCH MGR APP ADAPT	\$0.00	D3	36%	\$0.00	\$7,313.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,313.00
5	LIC-ORCBASE	ORCH MGR BP	\$0.00	D3	36%	\$0.00	\$24,375.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$24,375.00
5	LIC-ORCBSAD	ORCH MGR ADD BASE ADAPT	\$0.00	D3	36%	\$0.00	\$2,438.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,438.00
5	LIC-ORCWFS	SECONDARY WF SERV	\$0.00	D3	36%	\$0.00	\$1,950.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,950.00
5	LIC-RPTMGR	REPORTING ANALYTICS MGR	\$0.00	D3	36%	\$0.00	\$3,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,075.00
5	LIC-VRMGR	VIRTUALIZATION MANAGER	\$0.00	D3	36%	\$0.00	\$92.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$92.00
5	LOCKIT-DA	DCTM ADMINISTRATOR LOCALIZATION KIT-ST	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	LS-CONSUM-PKG	Life Sciences Suite Consumer =UA	\$300.00	D3	36%	\$192.00	\$81.00	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$81.00
5	LS-CONTRI-PKG	Life Sciences Suite Contributor =UA	\$700.00	D3	36%	\$448.00	\$189.00	\$161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$189.00
5	LSE-APV-PKG	EMC DCTM LS eTMF Approver SLN ASL=UA	\$0.00	D3	36%	\$0.00	\$97.20	\$82.80	\$0.00	\$0.00	\$0.00	\$0.00	\$97.20
5	LSE-CTB-PKG	EMC DCTM LS eTMF Contributor SLN ASL=UA	\$0.00	D3	36%	\$0.00	\$194.40	\$165.60	\$0.00	\$0.00	\$0.00	\$0.00	\$194.40
5	LSE-RED-PKG	EMC DCTM LS eTMF Reader SLN ASL=UA	\$0.00	D3	36%	\$0.00	\$48.60	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$48.60
5	L-SIO-7010-E	Enhanced L3 License - 7010	\$0.00	D3	36%	\$0.00	\$2,130.49	\$1,945.23	\$1,667.34	\$0.00	\$0.00	\$0.00	\$2,130.49
5	L-SIO-7010-E-CF	Enhanced L3 License - 7010	\$9,263.00	D3	36%	\$5,928.32	\$2,130.49	\$1,945.23	\$1,667.34	\$0.00	\$0.00	\$0.00	\$2,130.49
5	L-SIO-7010-V	Virtualization License - 7010	\$0.00	D3	36%	\$0.00	\$1,066.74	\$973.98	\$834.84	\$0.00	\$0.00	\$0.00	\$1,066.74
5	L-SIO-7010-V-CF	Virtualization License - 7010	\$4,638.00	D3	36%	\$2,968.32	\$1,066.74	\$973.98	\$834.84	\$0.00	\$0.00	\$0.00	\$1,066.74
5	L-SIO-7050-E	Enhanced L3 License - 7050	\$0.00	D3	36%	\$0.00	\$4,690.62	\$4,282.74	\$3,670.92	\$0.00	\$0.00	\$0.00	\$4,690.62
5	L-SIO-7050-E-CF	Enhanced L3 License - 7050	\$20,394.00	D3	36%	\$13,052.16	\$4,690.62	\$4,282.74	\$3,670.92	\$0.00	\$0.00	\$0.00	\$4,690.62
5	L-SIO-7050-V	Virtualization License - 7050	\$0.00	D3	36%	\$0.00	\$2,133.48	\$1,947.96	\$1,669.68	\$0.00	\$0.00	\$0.00	\$2,133.48
5	L-SIO-7050-V-CF	Virtualization License - 7050	\$9,276.00	D3	36%	\$5,936.64	\$2,133.48	\$1,947.96	\$1,669.68	\$0.00	\$0.00	\$0.00	\$2,133.48
5	LSQ-APV-PKG	EMC DCTM LS Q&M Approver SLN ASL=UA	\$0.00	D3	36%	\$0.00	\$97.20	\$82.80	\$0.00	\$0.00	\$0.00	\$0.00	\$97.20
5	LSQ-CTB-PKG	EMC DCTM LS Q&M Contributor SLN ASL=UA	\$0.00	D3	36%	\$0.00	\$194.40	\$165.60	\$0.00	\$0.00	\$0.00	\$0.00	\$194.40
5	LSQ-RED-PKG	EMC DCTM LS Q&M Reader SLN ASL=UA	\$0.00	D3	36%	\$0.00	\$48.60	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$48.60
5	LSR-APV-PKG	EMC DCTM LS R&D Approver SLN ASL=UA	\$0.00	D3	36%	\$0.00	\$97.20	\$82.80	\$0.00	\$0.00	\$0.00	\$0.00	\$97.20
5	LSR-CTB-PKG	EMC DCTM LS R&D Contributor SLN ASL=UA	\$0.00	D3	36%	\$0.00	\$194.40	\$165.60	\$0.00	\$0.00	\$0.00	\$0.00	\$194.40
5	LSR-RED-PKG	EMC DCTM LS R&D Reader SLN ASL=UA	\$0.00	D3	36%	\$0.00	\$48.60	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$48.60
5	LSV-CTB-PKG	EMC DCTM LS SSV Contributor SLN ASL=UA	\$0.00	D3	36%	\$0.00	\$270.00	\$230.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	LSV-RED-PKG	EMC DCTM LS SSV Reader SLN ASL=UA	\$0.00	D3	36%	\$0.00	\$97.20	\$82.80	\$0.00	\$0.00	\$0.00	\$0.00	\$97.20
5	LSV-SVR-PKG	EMC DCTM LS SSV Server=IA	\$0.00	D3	36%	\$0.00	\$81,000.00	\$69,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$81,000.00
5	MD-IMG-TRANS	MEDICAL IMAGING TRANS SVCS CPU	\$0.00	D3	36%	\$0.00	\$2,700.00	\$2,300.00	\$1,900.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	MDOUTLK-DE-DE	MYD FOR MICROSOFT OUTLOOK-GER-ST	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDOUTLK-ES-ES	MYD FOR MICROSOFT OUTLOOK-SP-ST	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDOUTLK-FR-FR	MYD FOR MICROSOFT OUTLOOK-FR-ST	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDOUTLK-IT-IT	MYD FOR MICROSOFT OUTLOOK-IT-ST	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDOUTLK-JA-JP	MYD FOR MICROSOFT OUTLOOK-JAP-ST	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDOUTLK-KO-KR	MYD FOR MICROSOFT OUTLOOK-KOR-ST	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDOUTLK-SV-SE	MYD FOR MICROSOFT OUTLOOK-SWE-ST	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDOUTLK-ZH-CN	MYD FOR MICROSOFT OUTLOOK-CH-ST	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPKG-CAPM-T01	EMC CC 6.1 SRM MANAGEMENT PACKAGE PPA TI	\$0.00	D3	36%	\$0.00	\$1,534.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,534.10
5	MPKG-CAPM-T02	EMC CC 6.1 SRM MANAGEMENT PACKAGE PPA TI	\$0.00	D3	36%	\$0.00	\$1,320.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,320.20
5	MPKG-CAPM-T03	EMC CC 6.1 SRM MANAGEMENT PACKAGE PPA TI	\$0.00	D3	36%	\$0.00	\$1,087.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,087.90
5	MPKG-CAPM-T04	EMC CC 6.1 SRM MANAGEMENT PACKAGE PPA TI	\$0.00	D3	36%	\$0.00	\$913.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$913.10
5	MPKG-CAPM-T05	EMC CC 6.1 SRM MANAGEMENT PACKAGE PPA TI	\$0.00	D3	36%	\$0.00	\$788.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$788.90
5	MPKG-CAPM-T06	EMC CC 6.1 SRM MANAGEMENT PACKAGE PPA TI	\$0.00	D3	36%	\$0.00	\$664.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$664.70
5	MPKG-CAPM-T07	EMC CC 6.1 SRM MANAGEMENT PACKAGE PPA TI	\$0.00	D3	36%	\$0.00	\$577.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$577.30
5	MPKG-CAPM-T08	EMC CC 6.1 SRM MANAGEMENT PACKAGE PPA TI	\$0.00	D3	36%	\$0.00	\$485.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$485.30
5	MPKG-CAPM-T09	6.1 SRM MANAGEMENT PACKAGE PPA TIER 09	\$0.00	D3	36%	\$0.00	\$416.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$416.30
5	MPKG-CAPM-T10	6.1 SRM MANAGEMENT PACKAGE PPA TIER 10	\$0.00	D3	36%	\$0.00	\$363.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$363.40
5	MPKG-CAPM-T11	6.1 SRM MANAGEMENT PACKAGE PPA TIER 11	\$0.00	D3	36%	\$0.00	\$305.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$305.90
5	MPKG-CAPM-T12	6.1 SRM MANAGEMENT PACKAGE PPA TIER 12	\$0.00	D3	36%	\$0.00	\$269.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$269.10
5	MPKG-CAPM-T13	6.1 SRM MANAGEMENT PACKAGE PPA TIER 13	\$0.00	D3	36%	\$0.00	\$225.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$225.40
5	MPKG-CAPM-T14	6.1 SRM MANAGEMENT PACKAGE PPA TIER 14	\$0.00	D3	36%	\$0.00	\$193.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$193.20
5	MPKG-KEY	EMC CONTROLCENTER 6.1 SRM MANAGEMENT PAC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PRESWTS-001	PREMIUM SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	N/A	N/A
5	MR-CAPM-T01	SMR ICM UP TO 14TB	\$0.00	D3	36%	\$0.00	\$1,297.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,297.20
5	MR-CAPM-T02	SMR ICM AT LEAST 15TB	\$0.00	D3	36%	\$0.00	\$1,122.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,122.40
5	MR-CAPM-T03	SMR ICM AT LEAST 25TB	\$0.00	D3	36%	\$0.00	\$926.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$926.90
5	MR-CAPM-T04	SMR ICM AT LEAST 40TB	\$0.00	D3	36%	\$0.00	\$779.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$779.70
5	MR-CAPM-T05	SMR ICM AT LEAST 60TB	\$0.00	D3	36%	\$0.00	\$673.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$673.90
5	MR-CAPM-T06	SMR ICM AT LEAST 100TB	\$0.00	D3	36%	\$0.00	\$568.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$568.10
5	MR-CAPM-T07	SMR ICM AT LEAST 150TB	\$0.00	D3	36%	\$0.00	\$496.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$496.80
5	MR-CAPM-T08	SMR ICM AT LEAST 250TB	\$0.00	D3	36%	\$0.00	\$418.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$418.60
5	MR-CAPM-T09	SMR ICM AT LEAST 400TB	\$0.00	D3	36%	\$0.00	\$358.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$358.80
5	MR-CAPM-T10	SMR ICM AT LEAST 600TB	\$0.00	D3	36%	\$0.00	\$312.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$312.80
5	MR-CAPM-T11	SMR ICM AT LEAST 1000TB	\$0.00	D3	36%	\$0.00	\$264.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$264.50
5	MR-CAPM-T12	SMR ICM AT LEAST 1500TB	\$0.00	D3	36%	\$0.00	\$232.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$232.30
5	MR-CAPM-T13	SMR ICM AT LEAST 2500TB	\$0.00	D3	36%	\$0.00	\$195.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$195.50
5	MR-CAPM-T14	SMR ICM AT LEAST 4000TB	\$0.00	D3	36%	\$0.00	\$167.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$167.90
5	MR-KEY	SMR ICM LIC KEY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MSG-KIT	MESSAGING MEDIA KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MYD-OUTLOOK	MY DOCUMENTUM FOR MICROSOFT OUTLOOK	\$0.00	D3	36%	\$0.00	\$22.14	\$18.86	\$15.58	\$0.00	\$0.00	\$0.00	\$22.14
5	MYD-SHAREPNT	EMC MYD FOR MICROSOFT SHAREPOINT - SEAT	\$0.00	D3	36%	\$0.00	\$22.14	\$18.86	\$15.58	\$0.00	\$0.00	\$0.00	\$22.14
5	MYD-SPT-DE-DE	MYD FOR MICROSOFT SHAREPOINT LP-DE-ST	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MYD-SPT-ES-ES	MYD FOR MICROSOFT SHAREPOINT LP-ES-ST	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MYD-SPT-FR-FR	MYD FOR MICROSOFT SHAREPOINT LP-FR-ST	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	MYD-SPT-IT-IT	MYD FOR MICROSOFT SHAREPOINT LP-IT-ST	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NCM-001-00	ITOI NCM FOUNDATION LICENSE	\$0.00	D3	36%	\$0.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$2,300.00
5	NCM-001-00A	ITOI NCM FOUNDATION LICENSE=MA	\$10,000.00	D3	36%	\$6,400.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$2,300.00
5	NCM-KIT-001	EMC NETWORK CONFIGURATION MANAGER	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NL-AD-HPOV	SMARTS HPOV INTEGRATION ADAPTER FOR ADM	\$31,500.00	D3	36%	\$20,160.00	\$7,245.00	\$0.00	\$5,670.00	\$0.00	\$0.00	\$0.00	\$7,245.00
5	NODE-OPTICS-0001	VxRack Node 2U4N Optics Kit 16x SFP+ SR	\$16,124.00	D3	36%	\$10,319.36	\$806.20	\$564.34	\$0.00	\$0.00	\$0.00	\$0.00	\$806.20
5	NODE-OPTICS-0002	VxRack Node 2U1N Optics Kit 4x SFP+ SR	\$4,031.00	D3	36%	\$2,579.84	\$201.55	\$141.09	\$0.00	\$0.00	\$0.00	\$0.00	\$201.55
5	NODE-OPTICS-0003	VxRack Node 1U1N Optics Kit 4x SFP+ SR	\$4,031.00	D3	36%	\$2,579.84	\$201.55	\$141.09	\$0.00	\$0.00	\$0.00	\$0.00	\$201.55
5	NODE-OPTICS-0004	VxRack Node 2U4N Optics Kit 16x SFP+ LR	\$50,672.00	D3	36%	\$32,430.08	\$2,533.60	\$1,773.52	\$0.00	\$0.00	\$0.00	\$0.00	\$2,533.60
5	NODE-OPTICS-0005	VxRack Node 1U1N Optics Kit 4x SFP+ LR	\$12,664.00	D3	36%	\$8,104.96	\$633.20	\$443.24	\$0.00	\$0.00	\$0.00	\$0.00	\$633.20
5	NODE-OPTICS-0006	VxRack Node 2U1N Optics Kit 4x SFP+ LR	\$12,664.00	D3	36%	\$8,104.96	\$633.20	\$443.24	\$0.00	\$0.00	\$0.00	\$0.00	\$633.20
5	NW200-RS-STG	NETWIN200 REPLISTOR STORAGE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OEM-PLEXP-ORA	DOCUMENTUM PLATFORM EXPRESS ORACLE EDITI	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OEM-PLEXP-SQL	DOCUMENTUM PLATFORM EXPRESS SQL SERVER E	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OEM-PLEXP-SYB	DOCUMENTUM PLATFORM EXPRESS SYBASE EDITI	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OPT-BW BASE	DBX OPT FOR SAP BW BASE	\$0.00	D3	36%	\$0.00	\$28,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28,750.00
5	OPT-BW-ADD ON	DBX OPT FOR SAP BW ADD ON	\$0.00	D3	36%	\$0.00	\$28,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28,750.00
5	OPTICS-CBL-0001	VxRack Node Optical Cable - 1m	\$31.00	D3	36%	\$19.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OPTICS-CBL-0002	VxRack Node Optical Cable - 3m	\$42.00	D3	36%	\$26.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OPTICS-CBL-0003	VxRack Node Optical Cable - 10m	\$59.00	D3	36%	\$37.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PARTNER-PKG	PARTNER PACKAGE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PB-LOCKIT	DOCUMENTUM PROCESS BUILDER LOCALIZATION	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PCS-CPU	PRINT CONTROL SERVICES	\$0.00	D3	36%	\$0.00	\$6,750.00	\$5,750.00	\$4,750.00	\$0.00	\$0.00	\$0.00	\$6,750.00
5	PDFANN-DE-DE	PDF ANNOTATION SERVICES-LOCALIZED-GERMAN	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PDFANN-ES-ES	PDF ANNOTATION SERVICES-LOCALIZED-SPANIS	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PDFANN-FR-FR	PDF ANNOTATION SERVICES LOCALIZED-FRENCH	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PDFANN-IT-IT	PDF ANNOTATION SERVICES-LOCALIZED-ITALIA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PDFANN-JA-JP	PDF ANNOTATION SERVICES-LOCALIZED-JAPANE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PDFANN-KO-KR	PDF ANNOTATION SERVICES-LOCALIZED-KOREAN	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PDFANN-SV-SE	PDF ANNOTATION SERVICES-LOCALIZED-SWEDIS	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PDFANN-ZH-CN	PDF ANNOTATION SERVICES LOCALIZED-CHINES	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM6-CAPM-T01	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	\$0.00	D3	36%	\$0.00	\$623.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$623.30
5	PFM6-CAPM-T02	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	\$0.00	D3	36%	\$0.00	\$529.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$529.00
5	PFM6-CAPM-T03	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	\$0.00	D3	36%	\$0.00	\$425.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$425.50
5	PFM6-CAPM-T04	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	\$0.00	D3	36%	\$0.00	\$347.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$347.30
5	PFM6-CAPM-T05	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	\$0.00	D3	36%	\$0.00	\$294.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$294.40
5	PFM6-CAPM-T06	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	\$0.00	D3	36%	\$0.00	\$248.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$248.40
5	PFM6-CAPM-T07	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	\$0.00	D3	36%	\$0.00	\$216.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$216.20
5	PFM6-CAPM-T08	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	\$0.00	D3	36%	\$0.00	\$181.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$181.70
5	PFM6-CAPM-T09	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	\$0.00	D3	36%	\$0.00	\$156.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$156.40
5	PFM6-CAPM-T10	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	\$0.00	D3	36%	\$0.00	\$138.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$138.00
5	PFM6-CAPM-T11	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	\$0.00	D3	36%	\$0.00	\$115.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$115.00
5	PFM6-CAPM-T12	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	\$0.00	D3	36%	\$0.00	\$98.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$98.90
5	PFM6-CAPM-T13	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	\$0.00	D3	36%	\$0.00	\$82.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$82.80
5	PFM6-CAPM-T14	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	\$0.00	D3	36%	\$0.00	\$73.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$73.60
5	PFM6-UPG-T01	EMC CONTROLCENTER 6.0 PERFORMCE MGR MR U	\$0.00	D3	36%	\$0.00	\$400.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$400.20
5	PFM6-UPG-T02	EMC CONTROLCENTER 6.0 PERFORMCE MGR MR U	\$0.00	D3	36%	\$0.00	\$340.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$340.40
5	PFM6-UPG-T03	EMC CONTROLCENTER 6.0 PERFORMCE MGR MR U	\$0.00	D3	36%	\$0.00	\$271.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$271.40
5	PFM6-UPG-T04	EMC CONTROLCENTER 6.0 PERFORMCE MGR MR U	\$0.00	D3	36%	\$0.00	\$223.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$223.10
5	PFM6-UPG-T05	EMC CONTROLCENTER 6.0 PERFORMCE MGR MR U	\$0.00	D3	36%	\$0.00	\$188.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$188.60
5	PFM6-UPG-T06	EMC CONTROLCENTER 6.0 PERFORMCE MGR MR U	\$0.00	D3	36%	\$0.00	\$158.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$158.70
5	PFM6-UPG-T07	EMC CONTROLCENTER 6.0 PERFORMCE MGR MR U	\$0.00	D3	36%	\$0.00	\$138.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$138.00
5	PFM6-UPG-T08	EMC CONTROLCENTER 6.0 PERFORMCE MGR MR U	\$0.00	D3	36%	\$0.00	\$117.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$117.30
5	PFM6-UPG-T09	EMC CONTROLCENTER 6.0 PERFORMCE MGR MR U	\$0.00	D3	36%	\$0.00	\$98.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$98.90
5	PFM6-UPG-T10	EMC CONTROLCENTER 6.0 PERFORMCE MGR MR U	\$0.00	D3	36%	\$0.00	\$87.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$87.40
5	PFM6-UPG-T11	EMC CONTROLCENTER 6.0 PERFORMCE MGR MR U	\$0.00	D3	36%	\$0.00	\$73.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$73.60
5	PFM6-UPG-T12	EMC CONTROLCENTER 6.0 PERFORMCE MGR MR U	\$0.00	D3	36%	\$0.00	\$64.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$64.40
5	PFM6-UPG-T13	EMC CONTROLCENTER 6.0 PERFORMCE MGR MR U	\$0.00	D3	36%	\$0.00	\$52.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$52.90
5	PFM6-UPG-T14	EMC CONTROLCENTER 6.0 PERFORMCE MGR MR U	\$0.00	D3	36%	\$0.00	\$46.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46.00
5	PFM-CAPM-T01	PFM ICM UP TO 14TB	\$0.00	D3	36%	\$0.00	\$623.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$623.30
5	PFM-CAPM-T02	PFM ICM AT LEAST 15TB	\$0.00	D3	36%	\$0.00	\$529.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$529.00
5	PFM-CAPM-T03	PFM ICM AT LEAST 25TB	\$0.00	D3	36%	\$0.00	\$425.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$425.50
5	PFM-CAPM-T04	PFM ICM AT LEAST 40TB	\$0.00	D3	36%	\$0.00	\$347.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$347.30
5	PFM-CAPM-T05	PFM ICM AT LEAST 60TB	\$0.00	D3	36%	\$0.00	\$294.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$294.40
5	PFM-CAPM-T06	PFM ICM AT LEAST 100TB	\$0.00	D3	36%	\$0.00	\$248.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$248.40
5	PFM-CAPM-T07	PFM ICM AT LEAST 150TB	\$0.00	D3	36%	\$0.00	\$216.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$216.20
5	PFM-CAPM-T08	PFM ICM AT LEAST 250TB	\$0.00	D3	36%	\$0.00	\$181.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$181.70
5	PFM-CAPM-T09	PFM ICM AT LEAST 400TB	\$0.00	D3	36%	\$0.00	\$156.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$156.40
5	PFM-CAPM-T10	PFM ICM AT LEAST 600TB	\$0.00	D3	36%	\$0.00	\$138.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$138.00
5	PFM-CAPM-T11	PFM ICM AT LEAST 1000TB	\$0.00	D3	36%	\$0.00	\$115.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$115.00
5	PFM-CAPM-T12	PFM ICM AT LEAST 1500TB	\$0.00	D3	36%	\$0.00	\$98.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$98.90
5	PFM-CAPM-T13	PFM ICM AT LEAST 2500TB	\$0.00	D3	36%	\$0.00	\$82.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$82.80
5	PFM-CAPM-T14	PFM ICM AT LEAST 4000TB	\$0.00	D3	36%	\$0.00	\$73.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$73.60
5	PFM-HD-T1-4U	PERF MGR HD T1-T4UPG	\$0.00	D3	36%	\$0.00	\$133.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$133.40
5	PFM-HD-T5-31U	PERF MGR HD T5-T31UPG	\$0.00	D3	36%	\$0.00	\$609.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$609.50
5	PFM-KEY	PFM ICM LIC KEY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM-UPG-T01	PFM UP MR TO 14TB	\$0.00	D3	36%	\$0.00	\$400.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$400.20
5	PFM-UPG-T02	PFM UP MR AT LEAST 15TB	\$0.00	D3	36%	\$0.00	\$340.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$340.40
5	PFM-UPG-T03	PFM UP MR AT LEAST 25TB	\$0.00	D3	36%	\$0.00	\$271.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$271.40
5	PFM-UPG-T04	PFM UP MR AT LEAST 40TB	\$0.00	D3	36%	\$0.00	\$223.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$223.10

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	PFM-UPG-T05	PFM UP MR AT LEAST 60TB	\$0.00	D3	36%	\$0.00	\$188.60	\$0.00	\$0.00	\$0.00	\$0.00	\$188.60
5	PFM-UPG-T06	PFM UP MR AT LEAST 100TB	\$0.00	D3	36%	\$0.00	\$158.70	\$0.00	\$0.00	\$0.00	\$0.00	\$158.70
5	PFM-UPG-T07	PFM UP MR AT LEAST 150TB	\$0.00	D3	36%	\$0.00	\$138.00	\$0.00	\$0.00	\$0.00	\$0.00	\$138.00
5	PFM-UPG-T08	PFM UP MR AT LEAST 250TB	\$0.00	D3	36%	\$0.00	\$117.30	\$0.00	\$0.00	\$0.00	\$0.00	\$117.30
5	PFM-UPG-T09	PFM UP MR AT LEAST 400TB	\$0.00	D3	36%	\$0.00	\$98.90	\$0.00	\$0.00	\$0.00	\$0.00	\$98.90
5	PFM-UPG-T10	PFM UP MR AT LEAST 600TB	\$0.00	D3	36%	\$0.00	\$87.40	\$0.00	\$0.00	\$0.00	\$0.00	\$87.40
5	PFM-UPG-T11	PFM UP MR AT LEAST 1000TB	\$0.00	D3	36%	\$0.00	\$73.60	\$0.00	\$0.00	\$0.00	\$0.00	\$73.60
5	PFM-UPG-T12	PFM UP MR AT LEAST 1500TB	\$0.00	D3	36%	\$0.00	\$64.40	\$0.00	\$0.00	\$0.00	\$0.00	\$64.40
5	PFM-UPG-T13	PFM UP MR AT LEAST 2500TB	\$0.00	D3	36%	\$0.00	\$52.90	\$0.00	\$0.00	\$0.00	\$0.00	\$52.90
5	PFM-UPG-T14	PFM UP MR AT LEAST 4000TB	\$0.00	D3	36%	\$0.00	\$46.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46.00
5	PKG-HP-T1-4U	CC5.1 PKG HP T1-4 UPG	\$0.00	D3	36%	\$0.00	\$239.20	\$0.00	\$0.00	\$0.00	\$0.00	\$239.20
5	PKG-HP-T5-30U	CC5.1 PKG HP T5-30 UPG	\$0.00	D3	36%	\$0.00	\$1,534.10	\$0.00	\$0.00	\$0.00	\$0.00	\$1,534.10
5	POWERPATH-VE	PowerPath/VE License Solution	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP6-CAPM-T01	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	\$0.00	D3	36%	\$0.00	\$1,568.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,568.60
5	PP6-CAPM-T02	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	\$0.00	D3	36%	\$0.00	\$1,368.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,368.50
5	PP6-CAPM-T03	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	\$0.00	D3	36%	\$0.00	\$1,154.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,154.60
5	PP6-CAPM-T04	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	\$0.00	D3	36%	\$0.00	\$986.70	\$0.00	\$0.00	\$0.00	\$0.00	\$986.70
5	PP6-CAPM-T05	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	\$0.00	D3	36%	\$0.00	\$862.50	\$0.00	\$0.00	\$0.00	\$0.00	\$862.50
5	PP6-CAPM-T06	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	\$0.00	D3	36%	\$0.00	\$726.80	\$0.00	\$0.00	\$0.00	\$0.00	\$726.80
5	PP6-CAPM-T07	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	\$0.00	D3	36%	\$0.00	\$637.10	\$0.00	\$0.00	\$0.00	\$0.00	\$637.10
5	PP6-CAPM-T08	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	\$0.00	D3	36%	\$0.00	\$535.90	\$0.00	\$0.00	\$0.00	\$0.00	\$535.90
5	PP6-CAPM-T09	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	\$0.00	D3	36%	\$0.00	\$457.70	\$0.00	\$0.00	\$0.00	\$0.00	\$457.70
5	PP6-CAPM-T10	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	\$0.00	D3	36%	\$0.00	\$400.20	\$0.00	\$0.00	\$0.00	\$0.00	\$400.20
5	PP6-CAPM-T11	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	\$0.00	D3	36%	\$0.00	\$338.10	\$0.00	\$0.00	\$0.00	\$0.00	\$338.10
5	PP6-CAPM-T12	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	\$0.00	D3	36%	\$0.00	\$294.40	\$0.00	\$0.00	\$0.00	\$0.00	\$294.40
5	PP6-CAPM-T13	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	\$0.00	D3	36%	\$0.00	\$248.40	\$0.00	\$0.00	\$0.00	\$0.00	\$248.40
5	PP6-CAPM-T14	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	\$0.00	D3	36%	\$0.00	\$213.90	\$0.00	\$0.00	\$0.00	\$0.00	\$213.90
5	PP-AIX-COUNTR	COUNTS # OF POWERPATH AIX HOSTS	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-AIX-DP	PPATH AIX DEP	\$0.00	D3	36%	\$0.00	\$1,364.59	\$0.00	\$0.00	\$0.00	\$0.00	\$1,364.59
5	PP-AIX-EN	PPATH AIX ENT	\$0.00	D3	36%	\$0.00	\$2,815.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,815.20
5	PP-AIX-GB	PPATH AIX GLB	\$0.00	D3	36%	\$0.00	\$7,741.80	\$0.00	\$0.00	\$0.00	\$0.00	\$7,741.80
5	PP-AIX-KIT	POWERPATH PP-AIX-KIT	\$50.00	D3	36%	\$32.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-AIX-SYMC	INACTIVE PP SYMC L KEY CARD FOR AIX	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-AIX-WG	PPATH AIX WGR	\$0.00	D3	36%	\$0.00	\$563.04	\$0.00	\$0.00	\$0.00	\$0.00	\$563.04
5	PPB-EN-WGU	PPATH BASE-ENT WGR UPG	\$0.00	D3	36%	\$0.00	\$77.00	\$71.00	\$0.00	\$0.00	\$0.00	\$77.00
5	PPB-LX	PPATH BASE LINUX	\$0.00	D3	36%	\$0.00	\$224.00	\$209.00	\$0.00	\$0.00	\$0.00	\$224.00
5	PPB-NW	PPATH BASE NETWORK	\$0.00	D3	36%	\$0.00	\$224.00	\$209.00	\$0.00	\$0.00	\$0.00	\$224.00
5	PPB-WN	PPATH BASE WINDOWS	\$0.00	D3	36%	\$0.00	\$224.00	\$209.00	\$0.00	\$0.00	\$0.00	\$224.00
5	PP-CPU-KEY	PP ICM LIC KEY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-CPU-T01	PP ICM AT LEAST 100 CPUS	\$0.00	D3	36%	\$0.00	\$293.25	\$0.00	\$0.00	\$0.00	\$0.00	\$293.25
5	PP-CPU-T02	PP ICM AT LEAST 150 CPUS	\$0.00	D3	36%	\$0.00	\$265.88	\$0.00	\$0.00	\$0.00	\$0.00	\$265.88
5	PP-CPU-T03	PP ICM AT LEAST 250 CPUS	\$0.00	D3	36%	\$0.00	\$232.76	\$0.00	\$0.00	\$0.00	\$0.00	\$232.76
5	PP-CPU-T04	PP ICM AT LEAST 400 CPUS	\$0.00	D3	36%	\$0.00	\$207.23	\$0.00	\$0.00	\$0.00	\$0.00	\$207.23
5	PP-CPU-T05	PP ICM AT LEAST 600 CPUS	\$0.00	D3	36%	\$0.00	\$187.68	\$0.00	\$0.00	\$0.00	\$0.00	\$187.68
5	PP-CPU-T06	PP ICM AT LEAST 1000 CPUS	\$0.00	D3	36%	\$0.00	\$164.22	\$0.00	\$0.00	\$0.00	\$0.00	\$164.22
5	PP-CPU-T07	PP ICM AT LEAST 1500 CPUS	\$0.00	D3	36%	\$0.00	\$148.58	\$0.00	\$0.00	\$0.00	\$0.00	\$148.58
5	PP-CPU-T08	PP ICM AT LEAST 2500 CPUS	\$0.00	D3	36%	\$0.00	\$131.10	\$0.00	\$0.00	\$0.00	\$0.00	\$131.10
5	PP-CPU-T09	PP ICM AT LEAST 4000 CPUS	\$0.00	D3	36%	\$0.00	\$117.30	\$0.00	\$0.00	\$0.00	\$0.00	\$117.30
5	PP-CPUWL-T01	PPA WL AT LEAST 100 CPUS	\$0.00	D3	36%	\$0.00	\$191.59	\$0.00	\$0.00	\$0.00	\$0.00	\$191.59
5	PP-CPUWL-T02	PPA WL AT LEAST 150 CPUS	\$0.00	D3	36%	\$0.00	\$174.11	\$0.00	\$0.00	\$0.00	\$0.00	\$174.11
5	PP-CPUWL-T03	PPA WL AT LEAST 250 CPUS	\$0.00	D3	36%	\$0.00	\$152.49	\$0.00	\$0.00	\$0.00	\$0.00	\$152.49
5	PP-CPUWL-T04	PPA WL AT LEAST 400 CPUS	\$0.00	D3	36%	\$0.00	\$135.01	\$0.00	\$0.00	\$0.00	\$0.00	\$135.01
5	PP-CPUWL-T05	PPA WL AT LEAST 600 CPUS	\$0.00	D3	36%	\$0.00	\$123.28	\$0.00	\$0.00	\$0.00	\$0.00	\$123.28
5	PP-CPUWL-T06	PPA WL AT LEAST 1000 CPUS	\$0.00	D3	36%	\$0.00	\$107.64	\$0.00	\$0.00	\$0.00	\$0.00	\$107.64
5	PP-CPUWL-T07	PPA WL AT LEAST 1500 CPUS	\$0.00	D3	36%	\$0.00	\$97.75	\$0.00	\$0.00	\$0.00	\$0.00	\$97.75
5	PP-CPUWL-T08	PPA WL AT LEAST 2500 CPUS	\$0.00	D3	36%	\$0.00	\$86.02	\$0.00	\$0.00	\$0.00	\$0.00	\$86.02
5	PP-CPUWL-T09	PPA WL AT LEAST 4000 CPUS	\$0.00	D3	36%	\$0.00	\$76.36	\$0.00	\$0.00	\$0.00	\$0.00	\$76.36
5	PP-DP-EN-U	PP ENT DEP-ENT	\$0.00	D3	36%	\$0.00	\$901.37	\$0.00	\$0.00	\$0.00	\$0.00	\$901.37
5	PPE-AIX	POWERPATH ENCRYPTION FOR AIX	\$0.00	D3	36%	\$0.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	PPE-LNX	POWERPATH ENCRYPTION FOR LINUX	\$0.00	D3	36%	\$0.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	PPENCRYPT-LNX	POWERPATH ENCRYPTION WITH RSA FOR LINUX	\$0.00	D3	36%	\$0.00	\$2,365.55	\$0.00	\$0.00	\$0.00	\$0.00	\$2,365.55
5	PPE-SOL	POWERPATH ENCRYPTION FOR SOLARIS	\$0.00	D3	36%	\$0.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	PPE-WIN	POWERPATH ENCRYPTION FOR WINDOWS	\$0.00	D3	36%	\$0.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	PP-HP-COUNTR	COUNTS # OF POWERPATH HP-UX HOSTS	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-HP-DP	PPATH HP DEP	\$0.00	D3	36%	\$0.00	\$1,364.59	\$0.00	\$0.00	\$0.00	\$0.00	\$1,364.59
5	PP-HP-EN	PPATH HP ENT	\$0.00	D3	36%	\$0.00	\$2,815.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,815.20
5	PP-HP-GB	PPATH HP GLB	\$0.00	D3	36%	\$0.00	\$7,741.80	\$0.00	\$0.00	\$0.00	\$0.00	\$7,741.80
5	PP-HP-KIT	POWERPATH PP-HP-KIT	\$50.00	D3	36%	\$32.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-HP-WG	PPATH HP WGR	\$0.00	D3	36%	\$0.00	\$563.04	\$0.00	\$0.00	\$0.00	\$0.00	\$563.04
5	PP-HPX-SYMC	INACTIVE PP SYMC L KEY CARD FOR HP-UX	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-ISCSI-LX	POWERPATH ISCSI - LINUX	\$0.00	D3	36%	\$0.00	\$264.50	\$0.00	\$0.00	\$0.00	\$0.00	\$264.50
5	PP-ISCSI-WN	POWERPATH ISCSI - WINDOWS	\$0.00	D3	36%	\$0.00	\$264.50	\$0.00	\$0.00	\$0.00	\$0.00	\$264.50
5	PP-LNX-SYMC	INACTIVE PP SYMC L KEY CARD FOR LINUX	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-LX-COUNTR	COUNTS # OF POWERPATH LINUX HOSTS	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-LX-DP	PPATH LINUX DEP	\$0.00	D3	36%	\$0.00	\$492.66	\$0.00	\$0.00	\$0.00	\$0.00	\$492.66
5	PP-LX-EN	PPATH LINUX ENT	\$0.00	D3	36%	\$0.00	\$1,394.03	\$0.00	\$0.00	\$0.00	\$0.00	\$1,394.03
5	PP-LX-KIT	POWERPATH PP-LX-KIT	\$50.00	D3	36%	\$32.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-LX-WG	PPATH LINUX WGR	\$0.00	D3	36%	\$0.00	\$281.52	\$0.00	\$0.00	\$0.00	\$0.00	\$281.52
5	PPME-HC-AIX	POWERPATH MIGRATION ENABLER HOST COPY FO	\$0.00	D3	36%	\$0.00	\$1,173.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,173.00
5	PPME-HC-BDL	PPME HOST COPY BUNDLE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL		
5	PPME-HC-LNX	POWERPATH MIGRATION ENABLER HOST COPY FO	\$0.00	D3	36%	\$0.00	\$0.00	\$1,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,380.00
5	PPME-HC-SUN	POWERPATH MIGRATION ENABLER HOST COPY SU	\$0.00	D3	36%	\$0.00	\$0.00	\$1,173.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,173.00
5	PPME-HC-WIN	POWERPATH MIGRATION ENABLER HOST COPY WI	\$0.00	D3	36%	\$0.00	\$0.00	\$586.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$586.50
5	PPME-INV-BDL	PPME INVISTA BUNDLE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PPME-OR-BASE	PPME-OR BASE LICENSE	\$0.00	D3	36%	\$0.00	\$0.00	\$2,864.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,864.19
5	PPME-OR-BDL	PPME OPEN REPLICATOR BUNDLE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PPME-OR-C01	PPME-OR 1TB (0-14TB)	\$0.00	D3	36%	\$0.00	\$0.00	\$604.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$604.21
5	PPME-OR-C02	PPME-OR 1TB (15-25TB)	\$0.00	D3	36%	\$0.00	\$0.00	\$566.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$566.95
5	PPME-OR-C03	PPME-OR 1TB (26-40TB)	\$0.00	D3	36%	\$0.00	\$0.00	\$498.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$498.64
5	PPME-OR-C04	PPME-OR 1TB (41-60TB)	\$0.00	D3	36%	\$0.00	\$0.00	\$464.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$464.37
5	PPME-OR-C05	PPME-OR 1TB (61-100TB)	\$0.00	D3	36%	\$0.00	\$0.00	\$445.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$445.74
5	PPME-OR-C06	PPME-OR 1TB (101-150TB)	\$0.00	D3	36%	\$0.00	\$0.00	\$401.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$401.81
5	PPME-OR-C07	PPME-OR 1TB (151-250TB)	\$0.00	D3	36%	\$0.00	\$0.00	\$357.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$357.88
5	PPME-OR-C08	PPME-OR 1TB (251-400TB)	\$0.00	D3	36%	\$0.00	\$0.00	\$310.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$310.96
5	PPME-OR-C09	PPME-OR 1TB (401-600TB)	\$0.00	D3	36%	\$0.00	\$0.00	\$270.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.71
5	PPME-OR-C10	PPME-OR 1TB (601-1000TB)	\$0.00	D3	36%	\$0.00	\$0.00	\$236.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$236.67
5	PPME-OR-C11	PPME-OR 1TB (1001TB or greater)	\$0.00	D3	36%	\$0.00	\$0.00	\$205.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$205.39
5	PPME-OR-N01	PPME-OR 1TB (0-14TB) NLT3	\$0.00	D3	36%	\$0.00	\$0.00	\$301.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$301.99
5	PPME-OR-N02	PPME-OR 1TB (15-25TB) NLT3	\$0.00	D3	36%	\$0.00	\$0.00	\$283.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$283.59
5	PPME-OR-N03	PPME-OR 1TB (16-40TB) NLT3	\$0.00	D3	36%	\$0.00	\$0.00	\$249.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$249.32
5	PPME-OR-N04	PPME-OR 1TB (41-60TB) NLT3	\$0.00	D3	36%	\$0.00	\$0.00	\$232.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$232.76
5	PPME-OR-N05	PPME-OR 1TB (61-100TB) NLT3	\$0.00	D3	36%	\$0.00	\$0.00	\$222.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$222.87
5	PPME-OR-N06	PPME-OR 1TB (101-150TB) NLT3	\$0.00	D3	36%	\$0.00	\$0.00	\$201.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$201.48
5	PPME-OR-N07	PPME-OR 1TB (151-250TB) NLT3	\$0.00	D3	36%	\$0.00	\$0.00	\$178.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$178.94
5	PPME-OR-N08	PPME-OR 1TB (251-400TB) NLT3	\$0.00	D3	36%	\$0.00	\$0.00	\$155.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$155.48
5	PPME-OR-N09	PPME-OR 1TB (401-600TB) NLT3	\$0.00	D3	36%	\$0.00	\$0.00	\$135.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$135.01
5	PPME-OR-N10	PPME-OR 1TB (601-1000TB) NLT3	\$0.00	D3	36%	\$0.00	\$0.00	\$118.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$118.22
5	PPME-OR-N11	PPME-OR 1TB (1001TB or greater) NLT3	\$0.00	D3	36%	\$0.00	\$0.00	\$102.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$102.58
5	PPME-OR-UPG	PPME-OR BASE UPGRADE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PPME-TFC-BDL	PPME TF/CLONE BUNDLE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-NON-X86-T1	PP IND LIC NON-X86 1-7 CPUS	\$0.00	D3	36%	\$0.00	\$0.00	\$322.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$322.00
5	PP-NONX86-T1F	INACTIVE PP IND L NON-X86 1-7 CPUS FENB	\$0.00	D3	36%	\$0.00	\$0.00	\$273.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$273.70
5	PP-NONX86-T1L	INACTIVE PP IND L NON-X86 1-7 CPUS LITE	\$0.00	D3	36%	\$0.00	\$0.00	\$48.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$48.30
5	PP-NON-X86-T2	PP IND LIC NON-X86 8+ CPUS	\$0.00	D3	36%	\$0.00	\$0.00	\$307.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$307.05
5	PP-NON-X86-V1	PP VOL NON-X86 100-199 CPUS	\$0.00	D3	36%	\$0.00	\$0.00	\$276.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$276.00
5	PP-NON-X86-V2	PP VOL NON-X86 200+ CPUS	\$0.00	D3	36%	\$0.00	\$0.00	\$253.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$253.00
5	PP-NW-DP	PPATH NETWORK DEP	\$0.00	D3	36%	\$0.00	\$0.00	\$579.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$579.60
5	PP-NW-EN	PPATH NETWORK ENT	\$0.00	D3	36%	\$0.00	\$0.00	\$1,639.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,639.90
5	PP-NW-KIT	POWERPATH NETWORK KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-NW-WG	PPATH NETWORK WGR	\$0.00	D3	36%	\$0.00	\$0.00	\$331.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$331.20
5	PP-SE-SPC	PPATH FABRIC FALLOVER SYM - Q407 SPECIAL	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-SOL-COUNTR	COUNTS # OF POWERPATH SOLARIS HOSTS	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-SOL-SYMC	INACTIVE PP SYMC L KEY CARD FOR SOLARIS	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-SUN-DP	PPATH SUN DEP	\$0.00	D3	36%	\$0.00	\$0.00	\$1,364.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,364.59
5	PP-SUN-EN	PPATH SUN ENT	\$0.00	D3	36%	\$0.00	\$0.00	\$2,815.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,815.20
5	PP-SUN-GB	PPATH SUN GLB	\$0.00	D3	36%	\$0.00	\$0.00	\$7,741.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,741.80
5	PP-SUN-KIT	POWERPATH PP-SOL-KIT	\$50.00	D3	36%	\$0.00	\$32.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-SUN-WG	PPATH SUN WGR	\$0.00	D3	36%	\$0.00	\$0.00	\$563.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$563.04
5	PPUX-DP-EN-U	PP ENT UNIX DEP-ENT	\$0.00	D3	36%	\$0.00	\$0.00	\$1,706.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,706.60
5	PPUX-EN-GB-U	PP ENT UNIX ENT-GLB	\$0.00	D3	36%	\$0.00	\$0.00	\$5,796.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,796.00
5	PP-UX-KIT	POWERPATH UNIX KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PPUX-WG-DP-U	PP ENT UNIX WGR-DEP	\$0.00	D3	36%	\$0.00	\$0.00	\$943.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$943.00
5	PPVE-VM-KIT	POWERPATH PP-VMW-KIT	\$50.00	D3	36%	\$0.00	\$32.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PPVM-UX-KIT	POWERPATHVM UNIX KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-WG-DP-U	PP ENT WGR-DEP	\$0.00	D3	36%	\$0.00	\$0.00	\$211.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$211.14
5	PP-WIN-SYMC	INACTIVE PP SYMC L KEY CARD FOR WINDOWS	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-WN43-KIT	POWERPATH FOR WINDOWS 4.3	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-WN-COUNTR	COUNTS # OF POWERPATH WINDOWS HOSTS	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-WN-DP	PPATH WINDOWS DEP	\$0.00	D3	36%	\$0.00	\$0.00	\$492.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$492.66
5	PP-WN-EN	PPATH WINDOWS ENT	\$0.00	D3	36%	\$0.00	\$0.00	\$1,394.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,394.03
5	PP-WN-KIT	POWERPATH PP-WN-KIT	\$50.00	D3	36%	\$0.00	\$32.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-WNPIO-KIT	PP MPIO	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-WN-WG	PPATH WINDOWS WGR	\$0.00	D3	36%	\$0.00	\$0.00	\$281.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$281.52
5	PP-X86-T1	PP IND LIC X86 1-7 CPUS	\$0.00	D3	36%	\$0.00	\$0.00	\$136.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$136.85
5	PP-X86-T1F	INACTIVE PP IND L X86 1-7 CPUS FENB	\$0.00	D3	36%	\$0.00	\$0.00	\$116.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$116.38
5	PP-X86-T1L	INACTIVE PP IND L X86 1-7 CPUS LITE	\$0.00	D3	36%	\$0.00	\$0.00	\$20.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20.47
5	PP-X86-T2	PP IND LIC X86 8+ CPUS	\$0.00	D3	36%	\$0.00	\$0.00	\$126.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$126.50
5	PP-X86-V1	PP VOL X86 100-199 CPUS	\$0.00	D3	36%	\$0.00	\$0.00	\$115.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$115.00
5	PP-X86-V2	PP VOL X86 200+ CPUS	\$0.00	D3	36%	\$0.00	\$0.00	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$103.50
5	PRC-ENG-RST	PROCESS ENGINE D6 UPGRADE RESTRICTED LIC	\$0.00	D3	36%	\$0.00	\$0.00	\$27.00	\$23.00	\$19.00	\$0.00	\$0.00	\$0.00	\$27.00
5	PRC-ENGSTDAL	PROCESS ENGINE CPU	\$0.00	D3	36%	\$0.00	\$0.00	\$13,500.00	\$11,500.00	\$9,500.00	\$0.00	\$0.00	\$0.00	\$13,500.00
5	PRC-PKG-VISIO	PROCESS INTEGRATION PACKAGE FOR MICROSOFT	\$0.00	D3	36%	\$0.00	\$0.00	\$6,750.00	\$5,750.00	\$4,750.00	\$0.00	\$0.00	\$0.00	\$6,750.00
5	PRC-SRVS-SAP	PROCESS SERVICES FOR SAP EXTENDS IIG XCP	\$0.00	D3	36%	\$0.00	\$0.00	\$7,357.50	\$6,267.50	\$5,177.50	\$0.00	\$0.00	\$0.00	\$7,357.50
5	PROD-SCAN	PRODUCTION SCAN LEVEL 4 MODULE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PRS-LOCKIT	PHYSICAL RECORDS SERVICES LOCALIZATION K	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR-1PH-01	PWR CORD 24A SP 15FT 56PA332	\$2,485.00	D3	36%	\$1,590.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR-1PH-02	PWR CORD 24A SP 15FT IEC309P	\$1,468.00	D3	36%	\$939.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR-1PH-03	PWR CORD 24A SP 15FT L6-30P	\$470.00	D3	36%	\$300.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR-1PH-04	PWR CORD 24A SP 15FT 3750DP	\$2,194.00	D3	36%	\$1,404.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR-1PH-F-01	FAC PWR CORD 24A SP 15FT 56PA332	\$2,485.00	D3	36%	\$1,590.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	PWR-1PH-F-02	FAC PWR CORD 24A SP 15FT IEC309P	\$1,468.00	D3	36%	\$939.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR-1PH-F-03	FAC PWR CORD 24A SP 15FT L6-30P	\$470.00	D3	36%	\$300.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR-1PH-F-04	FAC PWR CORD 24A SP 15FT 3750DP	\$2,194.00	D3	36%	\$1,404.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR-3PH-DELTA-01	PWR CORD 3-PH DELTA, 40A, 15FT, Int'l	\$2,426.00	D3	36%	\$1,552.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR-3PH-DELTA-02	PWR CORD 3-PH DELTA, 40A, 15FT, N. Am.	\$1,754.00	D3	36%	\$1,122.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR-3PH-DELTA-03	PWR CORD 3-PH DELTA, 40A/RS 15FT, N. Am.	\$3,175.00	D3	36%	\$2,032.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR-3PH-DELTA-F-01	FAC PWR CORD 3PH DELTA 40A 15FT INT'L	\$2,426.00	D3	36%	\$1,552.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR-3PH-DELTA-F-02	FAC PWR CORD 3PH DELTA 40A 15FT N. AM	\$1,754.00	D3	36%	\$1,122.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR-3PH-DELTA-F-03	FAC PWR CORD 3PH DELTA 40A/RS 15FT N. AM	\$3,175.00	D3	36%	\$2,032.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR-3PH-JUMP-01	3-PHASE DELTA, 40A, PDU JUMPER CABLE	\$493.00	D3	36%	\$315.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR-3PH-JUMP-F-01	FAC 3-PHASE DELTA 40A PDU JUMPER CABLE	\$493.00	D3	36%	\$315.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR-3PH-WYE-01	PWR CORD 3-PH WYE, 32A, 15FT, INT'L	\$838.00	D3	36%	\$536.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR-3PH-WYE-02	PWR CORD 3-PH WYE, 32A, 15FT, UNIV (FL)	\$749.00	D3	36%	\$479.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR-3PH-WYE-03	PWR CORD 3-PH WYE, 32A, 15FT, N. AM	\$1,855.00	D3	36%	\$1,187.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR-3PH-WYE-F-01	FAC PWR CORD 3PH WYE 32A 15FT INT'L	\$838.00	D3	36%	\$536.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR-3PH-WYE-F-02	FAC PWR CORD 3PH WYE 32A 15FT UNIV (FL)	\$749.00	D3	36%	\$479.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR-3PH-WYE-F-03	FAC PWR CORD 3PH WYE 32A 15FT N. AM	\$1,855.00	D3	36%	\$1,187.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RECOVERPNT-VM-KIT	RECOVERPOINT FOR VM MEDIA KIT-UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RECOVRPNT-KIT	RECOVERPOINT MEDIA KIT-UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	REPLISTOR-XS	REPLISTOR FOR XTENDER SOLUTIONS	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RET-POL-SVCS	RETENTION POLICY SERVICES CPU	\$0.00	D3	36%	\$0.00	\$6,750.00	\$5,750.00	\$4,750.00	\$0.00	\$0.00	\$6,750.00
5	RML-DP-EN	RM LOCAL DP TO EN UPG	\$0.00	D3	36%	\$0.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,821.60
5	RML-EN-GB	RM LOCAL EN TO GB UPG	\$0.00	D3	36%	\$0.00	\$1,324.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,324.80
5	RML-EXCHANGE	RM LOCAL EXCHANGE KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RML-LINUX	RMLOCAL LINUX CL KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RM-LOCAL-DP	RM LOCAL DP LIC	\$0.00	D3	36%	\$0.00	\$1,490.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,490.40
5	RM-LOCAL-EN	RM LOCAL EN LIC	\$0.00	D3	36%	\$0.00	\$3,312.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,312.00
5	RM-LOCAL-GB	RM LOCAL GB LIC	\$0.00	D3	36%	\$0.00	\$4,636.80	\$0.00	\$0.00	\$0.00	\$0.00	\$4,636.80
5	RM-LOCAL-WG	RM LOCAL WG LIC	\$0.00	D3	36%	\$0.00	\$729.10	\$0.00	\$0.00	\$0.00	\$0.00	\$729.10
5	RML-ORACLE	RM LOCAL ORACLE KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RML-SQL	RM LOCAL SQL KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RML-SVR-SUN	RM LOCAL SUN SVR KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RML-SVR-WIN	RM LOCAL WIN SVR KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RML-UDB	RM LOCAL UDB KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RML-WG-DP	RM LOCAL WG TO DP UPG	\$0.00	D3	36%	\$0.00	\$761.30	\$0.00	\$0.00	\$0.00	\$0.00	\$761.30
5	RM-NS20	RM FOR CELERRA ISCSI NS20 NO VSS SUPPORT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RM-NSWIN02	RM FOR ISCSI CELERRA / WINDOWS 2	\$0.00	D3	36%	\$0.00	\$1,242.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,242.00
5	RM-NSWIN03	RM FOR ISCSI CELERRA / WINDOWS 3	\$0.00	D3	36%	\$0.00	\$1,759.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,759.50
5	RM-NSWIN05	RM FOR ISCSI CELERRA / WINDOWS 5	\$0.00	D3	36%	\$0.00	\$2,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,760.00
5	RM-NSWIN08	RM FOR ISCSI CELERRA / WINDOWS 8	\$0.00	D3	36%	\$0.00	\$4,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,140.00
5	RM-NSWIN12	RM FOR ISCSI CELERRA / WINDOWS 12	\$0.00	D3	36%	\$0.00	\$5,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,750.00
5	RM-RP	RM FOR RECOVERPOINT	\$0.00	D3	36%	\$0.00	\$920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$920.00
5	RM-SC-L16-30	RM FOR SANCOPY / LINUX 16-30 HOSTS	\$0.00	D3	36%	\$0.00	\$621.00	\$0.00	\$0.00	\$0.00	\$0.00	\$621.00
5	RM-SC-L31PLUS	RM FOR SANCOPY / LINUX 31 HOSTS & UP	\$0.00	D3	36%	\$0.00	\$552.00	\$0.00	\$0.00	\$0.00	\$0.00	\$552.00
5	RM-SC-LINUX	RM FOR SANCOPY / LINUX HST	\$0.00	D3	36%	\$0.00	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$690.00
5	RM-SC-U16-30	RM FOR SANCOPY/UNIX 16-30 HOSTS	\$0.00	D3	36%	\$0.00	\$828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$828.00
5	RM-SC-U31PLUS	RM FOR SANCOPY / UNIX 31 HOSTS & UP	\$0.00	D3	36%	\$0.00	\$736.00	\$0.00	\$0.00	\$0.00	\$0.00	\$736.00
5	RM-SC-UNIX	RM FOR SANCOPY / UNIX HST	\$0.00	D3	36%	\$0.00	\$920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$920.00
5	RM-SC-W16-30	RM FOR SANCOPY / WINDOWS 16-30 HOSTS	\$0.00	D3	36%	\$0.00	\$621.00	\$0.00	\$0.00	\$0.00	\$0.00	\$621.00
5	RM-SC-W31PLUS	RM FOR SANCOPY / WINDOWS 31 HOSTS & UP	\$0.00	D3	36%	\$0.00	\$552.00	\$0.00	\$0.00	\$0.00	\$0.00	\$552.00
5	RM-SC-WIN	RM FOR SANCOPY / WINDOWS HST	\$0.00	D3	36%	\$0.00	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$690.00
5	RMSE-EXCHANGE	FOR EXCHANGE 5.5 2K 2K3	\$0.00	D3	36%	\$0.00	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$690.00
5	RMSE-NSKIT	RMSE-CELERRA MEDIA KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RMSE-NSWIN02	RMSE-CELERRA 2 RTUS	\$0.00	D3	36%	\$0.00	\$1,242.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,242.00
5	RMSE-NSWIN03	RMSE-CELERRA RTUS (03)	\$0.00	D3	36%	\$0.00	\$1,759.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,759.50
5	RMSE-NSWIN05	RMSE-CELERRA RTUS (05)	\$0.00	D3	36%	\$0.00	\$2,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,760.00
5	RMSE-NSWIN08	RMSE-CELERRA RTUS (08)	\$0.00	D3	36%	\$0.00	\$4,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,140.00
5	RMSE-NSWIN12	RMSE-CELERRA RTUS (12)	\$0.00	D3	36%	\$0.00	\$5,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,750.00
5	RM-SERVER-DR	RM SERVER HST - DR	\$0.00	D3	36%	\$0.00	\$115.00	\$0.00	\$0.00	\$0.00	\$0.00	\$115.00
5	RMSE-SQL	FOR SQL 2000	\$0.00	D3	36%	\$0.00	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$690.00
5	RM-SV-L16-30	RM FOR SNAPVIEW / LINUX 16-30 HOSTS	\$0.00	D3	36%	\$0.00	\$828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$828.00
5	RM-SV-L31PLUS	RM FOR SNAPVIEW / LINUX 31 HOSTS & UP	\$0.00	D3	36%	\$0.00	\$736.00	\$0.00	\$0.00	\$0.00	\$0.00	\$736.00
5	RM-SV-LINUX	RM FOR SNAPVIEW / LINUX HST	\$0.00	D3	36%	\$0.00	\$920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$920.00
5	RM-SV-U16-30	RM FOR SNAPVIEW / UNIX 16-30 HOSTS	\$0.00	D3	36%	\$0.00	\$1,242.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,242.00
5	RM-SV-U31PLUS	RM FOR SNAPVIEW / UNIX 31 HOSTS & UP	\$0.00	D3	36%	\$0.00	\$1,104.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,104.00
5	RM-SV-UNIX	RM FOR SNAPVIEW / UNIX HST	\$0.00	D3	36%	\$0.00	\$1,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,380.00
5	RM-SV-W16-30	RM FOR SNAPVIEW / WINDOWS 16-30 HOSTS	\$0.00	D3	36%	\$0.00	\$828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$828.00
5	RM-SV-W31PLUS	RM FOR SNAPVIEW / WINDOWS 31 HOSTS & UP	\$0.00	D3	36%	\$0.00	\$736.00	\$0.00	\$0.00	\$0.00	\$0.00	\$736.00
5	RM-SV-WIN	RM FOR SNAPVIEW / WINDOWS HST	\$0.00	D3	36%	\$0.00	\$920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$920.00
5	RM-TF-L16-30	RM FOR TIMEFINDER / LINUX 16-30 HOSTS	\$0.00	D3	36%	\$0.00	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,035.00
5	RM-TF-L31PLUS	RM FOR TIMEFINDER / LINUX 31 HOSTS & UP	\$0.00	D3	36%	\$0.00	\$920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$920.00
5	RM-TF-LINUX	RM FOR TIMEFINDER / LINUX HST	\$0.00	D3	36%	\$0.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	RM-TF-U16-30	RM FOR TIMEFINDER / UNIX 16-30 HOSTS	\$0.00	D3	36%	\$0.00	\$1,656.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,656.00
5	RM-TF-U31PLUS	RM FOR TIMEFINDER / UNIX 31 HOSTS & UP	\$0.00	D3	36%	\$0.00	\$1,472.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,472.00
5	RM-TF-UNIX	RM FOR TIMEFINDER / UNIX HST	\$0.00	D3	36%	\$0.00	\$1,840.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,840.00
5	RM-TF-W16-30	RM FOR TIMEFINDER / WINDOWS 16-30 HOSTS	\$0.00	D3	36%	\$0.00	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,035.00
5	RM-TF-W31PLUS	RM FOR TIMEFINDER / WINDOWS 31 HOSTS & U	\$0.00	D3	36%	\$0.00	\$920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$920.00
5	RM-TF-WIN	RM FOR TIMEFINDER / WINDOWS HST	\$0.00	D3	36%	\$0.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	RM-WG	RM WORKGROUP LICENSE	\$729.10	D3	36%	\$0.00	\$729.10	\$665.70	\$570.60	\$0.00	\$0.00	\$729.10
5	RP-BNDL1	MUST BE ORDERED WITH INV-BNDL1	\$0.00	D3	36%	\$0.00	\$10,890.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,890.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL		
5	RP-BNDL2	MUST BE ORDERED WITH INV-BNDL2	\$0.00	D3	36%	\$0.00	\$0.00	\$15,840.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,840.00
5	RP-BNDL3	MUST BE ORDERED WITH INV-BNDL3	\$0.00	D3	36%	\$0.00	\$0.00	\$26,730.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$26,730.00
5	RP-BROCADE	RP BROCADE SPLITTER (CONFIG)	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-CDP-BASEF	RP CDP BASE PROMO LIC	\$0.00	D3	36%	\$0.00	\$0.00	\$11,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,500.00
5	RP-CDP-BASEP	RP CDP BASE PROMO LIC	\$0.00	D3	36%	\$0.00	\$0.00	\$9,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,000.00
5	RP-CDP-R01P	RP-CDP 1TB (0-14 TB) PROMO	\$0.00	D3	36%	\$0.00	\$0.00	\$1,890.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,890.00
5	RP-CDP-R02P	RP-CDP 1TB (15-25 TB) PROMO	\$0.00	D3	36%	\$0.00	\$0.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	RP-CDP-R03P	RP-CDP 1TB (26-40 TB) PROMO	\$0.00	D3	36%	\$0.00	\$0.00	\$1,368.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,368.00
5	RP-CDP-R04P	RP-CDP 1TB (41-60 TB) PROMO	\$0.00	D3	36%	\$0.00	\$0.00	\$1,116.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,116.00
5	RP-CDP-R05P	RP-CDP 1TB (61-100 TB) PROMO	\$0.00	D3	36%	\$0.00	\$0.00	\$954.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$954.00
5	RP-CDP-R06P	RP-CDP 1TB (101-150 TB) PROMO	\$0.00	D3	36%	\$0.00	\$0.00	\$846.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$846.00
5	RP-CE-01	RP CE FOR RP: MS CLUSTERS (0-14TB)	\$0.00	D3	36%	\$0.00	\$0.00	\$80.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$80.96
5	RP-CE-02	RP CE FOR RP: MS CLUSTERS (15-25TB)	\$0.00	D3	36%	\$0.00	\$0.00	\$64.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$64.86
5	RP-CE-03	RP CE FOR RP: MS CLUSTERS (26-40TB)	\$0.00	D3	36%	\$0.00	\$0.00	\$50.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$50.14
5	RP-CE-04	RP CE FOR RP: MS CLUSTERS (41-60TB)	\$0.00	D3	36%	\$0.00	\$0.00	\$43.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$43.24
5	RP-CE-05	RP CE FOR RP: MS CLUSTERS (61-100TB)	\$0.00	D3	36%	\$0.00	\$0.00	\$35.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$35.42
5	RP-CE-06	RP CE FOR RP: MS CLUSTERS (101-150TB)	\$0.00	D3	36%	\$0.00	\$0.00	\$32.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$32.43
5	RP-CE-07	RP CE FOR RP: MS CLUSTERS (151-250TB)	\$0.00	D3	36%	\$0.00	\$0.00	\$30.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$30.36
5	RP-CE-08	RP CE FOR RP: MS CLUSTERS (251-400TB)	\$0.00	D3	36%	\$0.00	\$0.00	\$28.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28.75
5	RP-CE-09	RP CE FOR RP: MS CLUSTERS (401-600TB)	\$0.00	D3	36%	\$0.00	\$0.00	\$27.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.37
5	RP-CE-BASE	RP CE FOR RP: MS CLUSTERS BASE	\$0.00	D3	36%	\$0.00	\$0.00	\$303.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$303.60
5	RP-CLARIION	RP CLARIION SPLITTER (CONFIG)	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-KDRIVER	RP KDRIVER SPLITTER (CONFIG)	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-LNX-GPL	RECOVERPOINT LINUX GPLV3 DISTRIBUTION	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-LS	RECOVERPOINT LICENSE SOLUTION	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-RR-BASEF	RP RR BASE PROMO LIC	\$0.00	D3	36%	\$0.00	\$0.00	\$7,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,590.00
5	RP-RR-CP-BASE	CDP AND CRR BASE LICENSE	\$0.00	D3	36%	\$0.00	\$0.00	\$10,672.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,672.00
5	RP-RRCP-BASEF	RP RR CDP BASE PROMO LIC	\$0.00	D3	36%	\$0.00	\$0.00	\$13,340.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,340.00
5	RP-RRCP-BASEP	RP RR CDP BASE PROMO	\$0.00	D3	36%	\$0.00	\$0.00	\$10,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,440.00
5	RP-SANTAP	RP SANTAP SPLITTER (CONFIG)	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-SYNC	RP SYNCHRONOUS REPLICATION (CONFIG)	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPTS-LOCKIT	RPTS LOCALIZATION KIT-ST	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RS-MEDIA-KIT	REPLISTOR MEDIA KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RS-WIN-ADSV	REPLISTOR FOR WINDOWS ADVANCED SERVER	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RS-WIN-ADVSV	REPLISTOR ADVANCED SERVER	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RS-WIN-DC	REPLISTOR FOR WINDOWS DATA CENTER	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RS-WIN-SERV	REPLISTOR FOR WINDOWS SERVER	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RS-WIN-STGSV	REPLISTOR FOR WINDOWS STORAGE SERVER	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RS-WIN-SV	REPLISTOR FOR WINDOWS SERVER	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S1-INF-FIE-SW	S1 INFO CENTER FIE SW LIC SOL	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S1-KIT-2P-KZ	SOURCEONE EDISCOVERY - 2POST RAIL KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S1-KZ-FIE-SW	S1 KAZEON FIE SW LIC SOL	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S1-KZ-FI-SW	S1 EDISCOV FI SW LIC SOL	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-456-000-001	EMC Supplier Exchange Tier 1=MC	\$15,000.00	D3	36%	\$9,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-456-000-002	EMC Supplier Exchange Tier 2=MC	\$30,000.00	D3	36%	\$19,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-456-000-003	EMC Supplier Exchange Tier 3=MC	\$60,000.00	D3	36%	\$38,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-456-000-004	EMC Supplier Exchange Tier 4=MC	\$100,000.00	D3	36%	\$64,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-456-000-005	EMC Supplier Exchange Upgrd T1 to T2=MC	\$16,500.00	D3	36%	\$10,560.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-456-000-006	EMC Supplier Exchange Upgrd T2 to T3=MC	\$33,000.00	D3	36%	\$21,120.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-456-000-007	EMC Supplier Exchange Upgrd T3 to T4=MC	\$44,000.00	D3	36%	\$28,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-456-000-008	Cap Prj Expr private cloud=MC	\$1,800.00	D3	36%	\$1,152.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-456-000-009	Cap Prj Expr & SuppEx private cloud=MC	\$2,100.00	D3	36%	\$1,344.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-456-000-010	Cap Prj Expr & SuppEx Public Cloud=MC	\$1,860.00	D3	36%	\$1,190.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-456-000-011	Life Sciences Public Cloud Contributor	\$2,600.00	D3	36%	\$1,664.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-456-000-012	Life Sciences Public Cloud Consumer =UA	\$650.00	D3	36%	\$416.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-456-000-013	DCTM Public Cloud 1 TB LS R&D SUBSCR =CA	\$2,000.00	D3	36%	\$1,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-456-000-014	LEAP PER USER=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-456-000-015	LEAP MANAGED ENTITY=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-456-000-016	EMC Supplier Exchange Tier 5=MC	\$200,000.00	D3	36%	\$128,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-456-000-017	EMC Supplier Exchange Tier 6=MC	\$350,000.00	D3	36%	\$224,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-456-000-018	EMC Supplier Exchange Tier 7=MC	\$600,000.00	D3	36%	\$384,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-456-000-019	EMC Supplier Exchange Tier 8=MC	\$1,000,000.00	D3	36%	\$640,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-456-000-020	EMC Supplier Exchange Upgrd T4 to T5=MC	\$110,000.00	D3	36%	\$70,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-456-000-021	EMC Supplier Exchange Upgrd T5 to T6=MC	\$165,000.00	D3	36%	\$105,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-456-000-022	EMC Supplier Exchange Upgrd T6 to T7=MC	\$275,000.00	D3	36%	\$176,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-456-000-023	EMC Supplier Exchange Upgrd T7 to T8=MC	\$440,000.00	D3	36%	\$281,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-456-000-024	CapProj Ex 1TB Storage=CA	\$2,000.00	D3	36%	\$1,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-456-000-025	Courier Loyalty Tier=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-456-000-026	Courier Essentials Tier=UA	\$300.00	D3	36%	\$192.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-456-000-027	Courier Plus Tier=UA	\$600.00	D3	36%	\$384.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-456-000-028	Courier Ultimate Tier=UA	\$1,200.00	D3	36%	\$768.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-456-000-029	Snap Loyalty Tier=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-456-000-030	Snap Essentials Tier=UA	\$900.00	D3	36%	\$576.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-456-000-031	Snap Plus Tier=UA	\$1,800.00	D3	36%	\$1,152.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-456-000-032	Snap Ultimate Tier=UA	\$3,600.00	D3	36%	\$2,304.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-456-000-033	Courier Loyalty to Essentials Upgrade=UA	\$300.00	D3	36%	\$192.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-456-000-034	Courier Entitlement to Plus Upg=MA	\$600.00	D3	36%	\$384.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-456-000-035	Courier Entitlement to Ultimate Upg=MA	\$1,200.00	D3	36%	\$768.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-456-000-036	Courier Essentials to Plus Upgrade=UA	\$330.00	D3	36%	\$211.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-456-000-037	Courier Essentials to Ultimate Upg=UA	\$990.00	D3	36%	\$633.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SA-456-000-038	Courier Plus to Ultimate Upgrade=UA	\$660.00	D3	36%	\$422.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-456-000-039	Snap Loyalty to Essentials Upgrade=UA	\$900.00	D3	36%	\$576.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-456-000-040	Snap Loyalty to Plus Upgrade=UA	\$1,800.00	D3	36%	\$1,152.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-456-000-041	Snap Loyalty to Ultimate Upgrade=UA	\$3,600.00	D3	36%	\$2,304.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-456-000-042	Snap Essentials to Plus Upgrade=UA	\$990.00	D3	36%	\$633.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-456-000-043	Snap Essentials to Ultimate Upgrade=UA	\$2,970.00	D3	36%	\$1,900.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-456-000-044	Snap Plus to Ultimate Upgrade=UA	\$1,980.00	D3	36%	\$1,267.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-456-000-045	LEAP Focus Essentials=UA	\$180.00	D3	36%	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-456-000-046	LEAP Focus Plus=UA	\$300.00	D3	36%	\$192.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-456-000-047	LEAP Focus Ultimate=UA	\$600.00	D3	36%	\$384.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-456-000-048	LEAP Focus Essentials to Plus Upgrade=UA	\$132.00	D3	36%	\$84.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-456-000-049	LEAP Focus Essentials to Ultimate Upg=UA	\$456.00	D3	36%	\$291.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-456-000-050	LEAP Focus Plus to Ultimate Upgrade=UA	\$325.00	D3	36%	\$208.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-456-000-051	LEAP Express Loyalty=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-456-000-052	LEAP Express Essentials=UA	\$120.00	D3	36%	\$76.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-456-000-053	LEAP Express Plus=UA	\$300.00	D3	36%	\$192.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-456-000-054	LEAP Express Ultimate=UA	\$480.00	D3	36%	\$307.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-456-000-055	LEAP Express Loyalty to EssentialsUpg=UA	\$120.00	D3	36%	\$76.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-456-000-056	LEAP Express Loyalty to Plus Upgrade=UA	\$300.00	D3	36%	\$192.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-456-000-057	LEAP Express Loyalty to Ultimate Upgr=UA	\$480.00	D3	36%	\$307.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-456-000-058	LEAP Express Essentials to Plus Upgr=UA	\$200.00	D3	36%	\$128.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-456-000-059	LEAP Express Essentials to UltimUpgr=UA	\$396.00	D3	36%	\$253.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-456-000-060	LEAP Express Plus to Ultimate Upgrade=UA	\$198.00	D3	36%	\$126.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-456-000-061	LEAP Snap Ten Additional Templates=MA	\$50,000.00	D3	36%	\$32,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-004	Life Sciences Public Cloud=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-007	LEAP	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAE-EX-BASE	SA4E BASE INCL 125 MBXS	\$0.00	D3	36%	\$0.00	\$228.85	\$0.00	\$0.00	\$0.00	\$0.00	\$228.85
5	SAE-EX-MBXT1	126-500 ADDITIONAL MBXS	\$0.00	D3	36%	\$0.00	\$1.84	\$0.00	\$0.00	\$0.00	\$0.00	\$1.84
5	SAE-EX-MBXT2	501-1000 ADDITIONAL MBXS	\$0.00	D3	36%	\$0.00	\$1.38	\$0.00	\$0.00	\$0.00	\$0.00	\$1.38
5	SAE-EX-MBXT3	1001-2000 ADDITIONAL MBXS	\$0.00	D3	36%	\$0.00	\$1.15	\$0.00	\$0.00	\$0.00	\$0.00	\$1.15
5	SAE-EX-MBXT4	2001+ ADDITIONAL MBXS	\$0.00	D3	36%	\$0.00	\$0.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.92
5	SAE-EX-RTU	RTU CARD FOR SAFE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SANARC-ADVUPG	\$0 UPG SAN-ARC TO SAN-ADV	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SANM-CAPM-T01	SANM ICM UP TO 14TB	\$0.00	D3	36%	\$0.00	\$775.10	\$0.00	\$0.00	\$0.00	\$0.00	\$775.10
5	SANM-CAPM-T02	SANM ICM AT LEAST 15TB	\$0.00	D3	36%	\$0.00	\$678.50	\$0.00	\$0.00	\$0.00	\$0.00	\$678.50
5	SANM-CAPM-T03	SANM ICM AT LEAST 25TB	\$0.00	D3	36%	\$0.00	\$572.70	\$0.00	\$0.00	\$0.00	\$0.00	\$572.70
5	SANM-CAPM-T04	SANM ICM AT LEAST 40TB	\$0.00	D3	36%	\$0.00	\$487.60	\$0.00	\$0.00	\$0.00	\$0.00	\$487.60
5	SANM-CAPM-T05	SANM ICM AT LEAST 60TB	\$0.00	D3	36%	\$0.00	\$427.80	\$0.00	\$0.00	\$0.00	\$0.00	\$427.80
5	SANM-CAPM-T06	SANM ICM AT LEAST 100TB	\$0.00	D3	36%	\$0.00	\$361.10	\$0.00	\$0.00	\$0.00	\$0.00	\$361.10
5	SANM-CAPM-T07	SANM ICM AT LEAST 150TB	\$0.00	D3	36%	\$0.00	\$315.10	\$0.00	\$0.00	\$0.00	\$0.00	\$315.10
5	SANM-CAPM-T08	SANM ICM AT LEAST 250TB	\$0.00	D3	36%	\$0.00	\$266.80	\$0.00	\$0.00	\$0.00	\$0.00	\$266.80
5	SANM-CAPM-T09	SANM ICM AT LEAST 400TB	\$0.00	D3	36%	\$0.00	\$227.70	\$0.00	\$0.00	\$0.00	\$0.00	\$227.70
5	SANM-CAPM-T10	SANM ICM AT LEAST 600TB	\$0.00	D3	36%	\$0.00	\$197.80	\$0.00	\$0.00	\$0.00	\$0.00	\$197.80
5	SANM-CAPM-T11	SANM ICM AT LEAST 1000TB	\$0.00	D3	36%	\$0.00	\$167.90	\$0.00	\$0.00	\$0.00	\$0.00	\$167.90
5	SANM-CAPM-T12	SANM ICM AT LEAST 1500TB	\$0.00	D3	36%	\$0.00	\$147.20	\$0.00	\$0.00	\$0.00	\$0.00	\$147.20
5	SANM-CAPM-T13	SANM ICM AT LEAST 2500TB	\$0.00	D3	36%	\$0.00	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$124.20
5	SANM-CAPM-T14	SANM ICM AT LEAST 4000TB	\$0.00	D3	36%	\$0.00	\$105.80	\$0.00	\$0.00	\$0.00	\$0.00	\$105.80
5	SANM-KEY	SANM ICM LIC KEY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAS-ADV-AE	SA SUITE ADVANCED EDITION=MA	\$0.00	D3	36%	\$0.00	\$74.75	\$0.00	\$68.50	\$0.00	\$0.00	\$74.75
5	SAS-ADV-AEA	SA SUITE ADVANCED EDITION ADD=MA	\$0.00	D3	36%	\$0.00	\$74.75	\$0.00	\$68.50	\$0.00	\$0.00	\$74.75
5	SAS-ADV-AEA-CF	SA SUITE ADVANCED EDITION ADD=MA	\$325.00	D3	36%	\$208.00	\$74.75	\$0.00	\$68.50	\$0.00	\$0.00	\$74.75
5	SAS-ADV-AE-CF	SA SUITE ADVANCED EDITION=MA	\$325.00	D3	36%	\$208.00	\$74.75	\$0.00	\$68.50	\$0.00	\$0.00	\$74.75
5	SAS-ADV-AEU	SA SUITE UPGRADE TO ADVANCED=MA	\$0.00	D3	36%	\$0.00	\$23.00	\$0.00	\$18.00	\$0.00	\$0.00	\$23.00
5	SAS-ADV-AEU-CF	SA SUITE UPGRADE TO ADVANCED=MA	\$100.00	D3	36%	\$64.00	\$23.00	\$0.00	\$18.00	\$0.00	\$0.00	\$23.00
5	SAS-ADV-SDN	SDN for SA Suite Advanced Edition=MA	\$0.00	D3	36%	\$0.00	\$32.20	\$0.00	\$25.20	\$0.00	\$0.00	\$32.20
5	SAS-ADV-SDN-CF	SDN FOR SA SUITE ADVANCED EDITION=MA	\$140.00	D3	36%	\$89.60	\$32.20	\$0.00	\$25.20	\$0.00	\$0.00	\$32.20
5	SAS-MOB-CR1	Mobile Core Edition from 1 to 49=MA	\$0.00	D3	36%	\$0.00	\$839.50	\$0.00	\$657.00	\$0.00	\$0.00	\$839.50
5	SAS-MOB-CR1-CF	Mobile Core Edition from 1 to 49=MA	\$3,650.00	D3	36%	\$2,336.00	\$839.50	\$0.00	\$657.00	\$0.00	\$0.00	\$839.50
5	SAS-MOB-CR2	Mobile Core Edition from 50 to 99=MA	\$0.00	D3	36%	\$0.00	\$671.60	\$0.00	\$525.60	\$0.00	\$0.00	\$671.60
5	SAS-MOB-CR2-CF	Mobile Core Edition from 50 to 99=MA	\$2,920.00	D3	36%	\$1,868.80	\$671.60	\$0.00	\$525.60	\$0.00	\$0.00	\$671.60
5	SAS-MOB-CR3	Mobile Core Edition from 100+=MA	\$0.00	D3	36%	\$0.00	\$538.20	\$0.00	\$421.20	\$0.00	\$0.00	\$538.20
5	SAS-MOB-CR3-CF	Mobile Core Edition from 100+=MA	\$2,340.00	D3	36%	\$1,497.60	\$538.20	\$0.00	\$421.20	\$0.00	\$0.00	\$538.20
5	SAS-MOB-IM1	Mobile IMS Edition from 1 to 49=MA	\$0.00	D3	36%	\$0.00	\$2,548.40	\$0.00	\$1,994.40	\$0.00	\$0.00	\$2,548.40
5	SAS-MOB-IM1-CF	Mobile IMS Edition from 1 to 49=MA	\$11,080.00	D3	36%	\$7,091.20	\$2,548.40	\$0.00	\$1,994.40	\$0.00	\$0.00	\$2,548.40
5	SAS-MOB-IM2	Mobile IMS Edition from 50 to 99=MA	\$0.00	D3	36%	\$0.00	\$2,040.10	\$0.00	\$1,596.60	\$0.00	\$0.00	\$2,040.10
5	SAS-MOB-IM2-CF	Mobile IMS Edition from 50 to 99=MA	\$8,870.00	D3	36%	\$5,676.80	\$2,040.10	\$0.00	\$1,596.60	\$0.00	\$0.00	\$2,040.10
5	SAS-MOB-IM3	Mobile IMS Edition from 100+=MA	\$0.00	D3	36%	\$0.00	\$1,630.70	\$0.00	\$1,276.20	\$0.00	\$0.00	\$1,630.70
5	SAS-MOB-IM3-CF	Mobile IMS Edition from 100+=MA	\$7,090.00	D3	36%	\$4,537.60	\$1,630.70	\$0.00	\$1,276.20	\$0.00	\$0.00	\$1,630.70
5	SAS-MOB-RN1	Mobile RAN Edition from 1 to 4999=MA	\$0.00	D3	36%	\$0.00	\$32.20	\$0.00	\$25.20	\$0.00	\$0.00	\$32.20
5	SAS-MOB-RN1-CF	Mobile RAN Edition from 1 to 4999=MA	\$140.00	D3	36%	\$89.60	\$32.20	\$0.00	\$25.20	\$0.00	\$0.00	\$32.20
5	SAS-MOB-RN2	Mobile RAN Edition from 5000 to 9999=MA	\$0.00	D3	36%	\$0.00	\$27.60	\$0.00	\$21.60	\$0.00	\$0.00	\$27.60
5	SAS-MOB-RN2-CF	Mobile RAN Edition from 5000 to 9999=MA	\$120.00	D3	36%	\$76.80	\$27.60	\$0.00	\$21.60	\$0.00	\$0.00	\$27.60
5	SAS-MOB-RN3	Mobile RAN Edition from 10000+=MA	\$0.00	D3	36%	\$0.00	\$20.70	\$0.00	\$16.20	\$0.00	\$0.00	\$20.70
5	SAS-MOB-RN3-CF	Mobile RAN Edition from 10000+=MA	\$90.00	D3	36%	\$57.60	\$20.70	\$0.00	\$16.20	\$0.00	\$0.00	\$20.70
5	SASN-AE	SA SUITE N ADVANCED ED=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASN-SE	SA SUITE N STANDARD ED=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASN-SER	SA SUITE NR STANDARD ED=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASN-SERA	SA SUITE NR STANDARD ED=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASN-SERA-CF	SA SUITE NR STANDARD ED=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASN-SEV	SA SUITE NV STANDARD ED=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	SASN-SEV-CF	SA SUITE NV STANDARD ED=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASS-AE	SA SUITE S ADVANCED ED=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASS-AER	SA SUITE SR ADVANCED ED=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASS-AER-CF	SA SUITE SR ADVANCED ED=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASS-AEV	SA SUITE SV ADVANCED ED=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASS-AEV50	SA SUITE SV50 ADVANCED ED=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASS-AEV50-CF	SA SUITE SV50 ADVANCED ED=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASS-AEV-CF	SA SUITE SV ADVANCED ED=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAS-SP-E2E	SolutionPack for Transaction=MA	\$0.00	D3	36%	\$0.00	\$11,500.00	\$0.00	\$9,000.00	\$0.00	\$0.00	\$0.00	\$11,500.00
5	SAS-SP-E2E-CF	SOLUTIONPACK FOR TRANSACTION=MA	\$50,000.00	D3	36%	\$32,000.00	\$11,500.00	\$0.00	\$9,000.00	\$0.00	\$0.00	\$0.00	\$11,500.00
5	SAS-SP-MSSQL	SolutionPack for Microsoft SQL Server=MA	\$0.00	D3	36%	\$0.00	\$27.60	\$0.00	\$21.60	\$0.00	\$0.00	\$0.00	\$27.60
5	SAS-SP-MSSQL-CF	SOLUTIONPACK FOR MICROSOFT SQLSERVER=MA	\$120.00	D3	36%	\$76.80	\$27.60	\$0.00	\$21.60	\$0.00	\$0.00	\$0.00	\$27.60
5	SAS-SP-OMYSQL	SolutionPack for ORA MySQL Database=MA	\$0.00	D3	36%	\$0.00	\$27.60	\$0.00	\$21.60	\$0.00	\$0.00	\$0.00	\$27.60
5	SAS-SP-OMYSQL-CF	SOLUTIONPACK FOR ORA MYSQL DATABASE=MA	\$120.00	D3	36%	\$76.80	\$27.60	\$0.00	\$21.60	\$0.00	\$0.00	\$0.00	\$27.60
5	SASS-SDR	SDN SR for SA Suite=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASS-SDR-CF	SDN SR FOR SA SUITE=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASS-SDV	SDN SV for SA Suite=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASS-SDV50	SDN SV50 for SA Suite=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASS-SDV50-CF	SDN SV50 FOR SA SUITE=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASS-SDV-CF	SDN SV FOR SA SUITE=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASS-SE	SA SUITE S STANDARD ED=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASS-SER	SA SUITE SR STANDARD ED=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASS-SER-CF	SA SUITE SR STANDARD ED=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASS-SEV	SA SUITE SV STANDARD ED=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASS-SEV50	SA SUITE SV50 STANDARD ED=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASS-SEV50-CF	SA SUITE SV50 STANDARD ED=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASS-SEV-CF	SA SUITE SV STANDARD ED=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAS-STD-SDN	SDN for SA Suite Standard Edition=MA	\$0.00	D3	36%	\$0.00	\$32.20	\$0.00	\$25.20	\$0.00	\$0.00	\$0.00	\$32.20
5	SAS-STD-SDN-CF	SDN FOR SA SUITE STANDARD EDITION=MA	\$140.00	D3	36%	\$89.60	\$32.20	\$0.00	\$25.20	\$0.00	\$0.00	\$0.00	\$32.20
5	SAS-STND-SE	SA SUITE STANDARD EDITION=MA	\$0.00	D3	36%	\$0.00	\$51.75	\$0.00	\$40.50	\$0.00	\$0.00	\$0.00	\$51.75
5	SAS-STND-SEA	SA SUITE STANDARD EDITION ADD=MA	\$0.00	D3	36%	\$0.00	\$51.75	\$0.00	\$40.50	\$0.00	\$0.00	\$0.00	\$51.75
5	SAS-STND-SEA-CF	SA SUITE STANDARD EDITION ADD=MA	\$225.00	D3	36%	\$144.00	\$51.75	\$0.00	\$40.50	\$0.00	\$0.00	\$0.00	\$51.75
5	SAS-STND-SE-CF	SA SUITE STANDARD EDITION=MA	\$225.00	D3	36%	\$144.00	\$51.75	\$0.00	\$40.50	\$0.00	\$0.00	\$0.00	\$51.75
5	SASW-AE	SA SUITE W ADVANCED ED; SERVER BASE=IA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASW-LER	SA SUITE WR LITE ED=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASW-LER-CF	SA SUITE WR LITE ED=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASW-LEV	SA SUITE WV LITE ED=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASW-LEV-CF	SA SUITE WV LITE ED=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASW-SDNR	SDN WR for SA Suite=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASW-SDNR-CF	SDN WR FOR SA SUITE=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASW-SDNV	SDN WV for SA Suite=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASW-SDNV-CF	SDN WV FOR SA SUITE=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASW-SE	SA SUITE W STANDARD ED; SERVER BASE=IA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SCAN-MODULE	SCAN MODULE LEVELS 1-3	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-130	REAL TIME INTELLIGENCE - SUBSC=ZC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-CBLKIT-0001	NETWORK KIT FOR SCALEIO 2U4N	\$3,829.00	D3	36%	\$2,450.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-CBLKIT-0002	NETWORK KIT FOR SCALEIO 2U1N	\$957.00	D3	36%	\$612.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-CBLKIT-0003	NETWORK KIT FOR SCALEIO 1U1N	\$1,197.00	D3	36%	\$766.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-CBLKIT-1U1N	Ready 4x 3m Twinax Cable Kit - 1U1N	\$689.66	D3	36%	\$441.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-CBLKIT-2U1N	Ready 4x 3m Twinax Cable Kit - 2U1N	\$689.66	D3	36%	\$441.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-CBLKIT-F-0001	FAC NETWORK KIT FOR SCALEIO 2U4N	\$3,829.00	D3	36%	\$2,450.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-CBLKIT-F-0002	FAC NETWORK KIT FOR SCALEIO 2U1N	\$957.00	D3	36%	\$612.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-CBLKIT-F-0003	FAC NETWORK KIT FOR SCALEIO 1U1N	\$1,197.00	D3	36%	\$766.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-CBL-LBL-1U1N	SIO 1U1N SERVERS CABLE LABEL SHEET	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-CBL-LBL-2U1N	SIO 2U1N SERVERS CABLE LABEL SHEET	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-CBL-LBL-2U4N	SIO 2U4N SERVERS CABLE LABEL SHEET	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-HO-0001	HO 2U4N-280/512G/4.8T SSD	\$526,048.00	D3	36%	\$336,670.78	\$42,083.85	\$34,193.13	\$0.00	\$0.00	\$0.00	\$0.00	\$42,083.85
5	SIO-HO-0002	HO 2U4N-280/256G/4.8T SSD	\$26,940.80	D3	36%	\$273,242.11	\$34,155.26	\$27,751.15	\$0.00	\$0.00	\$0.00	\$0.00	\$34,155.26
5	SIO-HO-0003	HO 2U4N-280/256G/400G SSD/6T/CC	\$467,810.20	D3	36%	\$171,398.53	\$21,424.82	\$17,407.66	\$0.00	\$0.00	\$0.00	\$0.00	\$21,424.82
5	SIO-HO-0004	HO 2U4N-250/256G/400G SSD/6T/CC	\$237,650.30	D3	36%	\$152,096.19	\$19,012.02	\$15,447.27	\$0.00	\$0.00	\$0.00	\$0.00	\$19,012.02
5	SIO-HO-0005	HO 2U4N-280/512G/400G SSD/6T/CC	\$357,006.50	D3	36%	\$228,484.16	\$28,560.52	\$23,205.42	\$0.00	\$0.00	\$0.00	\$0.00	\$28,560.52
5	SIO-HO-0006	HO 2U4N-250/512G/400G SSD/6T/CC	\$326,846.60	D3	36%	\$209,181.82	\$26,147.73	\$21,245.03	\$0.00	\$0.00	\$0.00	\$0.00	\$26,147.73
5	SIO-HO-0007	HO 2U1N-250/256G/28.8T	\$59,832.80	D3	36%	\$38,292.99	\$4,786.62	\$3,889.13	\$0.00	\$0.00	\$0.00	\$0.00	\$4,786.62
5	SIO-HO-0008	HO 2U1N-280/256G/4.8T SSD/21.6T	\$90,578.18	D3	36%	\$57,970.04	\$7,246.25	\$5,887.58	\$0.00	\$0.00	\$0.00	\$0.00	\$7,246.25
5	SIO-HO-0009	HO 2U1N-250/256G/800G SSD/26.4T/CC	\$63,893.13	D3	36%	\$40,891.60	\$5,111.45	\$4,153.05	\$0.00	\$0.00	\$0.00	\$0.00	\$5,111.45
5	SIO-HO-0010	HO 2U1N-250/512G/800G SSD/26.4T/CC	\$78,030.11	D3	36%	\$49,939.27	\$6,242.41	\$5,071.96	\$0.00	\$0.00	\$0.00	\$0.00	\$6,242.41
5	SIO-HO-0011	HO 2U1N-280/256G/800G SSD/26.4T/CC	\$69,204.31	D3	36%	\$44,290.76	\$5,536.34	\$4,498.28	\$0.00	\$0.00	\$0.00	\$0.00	\$5,536.34
5	SIO-HO-0012	HO 2U1N-280/512G/800G SSD/26.4T/CC	\$83,341.29	D3	36%	\$53,338.43	\$6,667.30	\$5,417.18	\$0.00	\$0.00	\$0.00	\$0.00	\$6,667.30
5	SIO-HO-0013	HO 2U1N-150/64G/28.8T	\$43,879.62	D3	36%	\$28,082.96	\$3,510.37	\$2,852.18	\$0.00	\$0.00	\$0.00	\$0.00	\$3,510.37
5	SIO-HO-0014	HO 2U1N-150/64G/4.8T SSD/21.6T	\$68,732.00	D3	36%	\$43,988.48	\$5,498.56	\$4,467.58	\$0.00	\$0.00	\$0.00	\$0.00	\$5,498.56
5	SIO-HO-0015	HO 2U1N-150/64G/800G SSD/26.4T/CC	\$47,939.94	D3	36%	\$30,681.56	\$3,835.20	\$3,116.10	\$0.00	\$0.00	\$0.00	\$0.00	\$3,835.20
5	SIO-HO-0016	HO 2U4N-280/128G/400G SSD/6T/CC	\$223,265.05	D3	36%	\$142,889.63	\$17,861.20	\$14,512.23	\$0.00	\$0.00	\$0.00	\$0.00	\$17,861.20
5	SIO-HO-0017	HO 2U4N-250/128G/400G SSD/6T/CC	\$193,108.80	D3	36%	\$123,589.63	\$15,448.70	\$12,552.07	\$0.00	\$0.00	\$0.00	\$0.00	\$15,448.70
5	SIO-HO-0018	HO 2U1N-250/256G/4T SSD/21.6T/CC	\$80,461.39	D3	36%	\$51,495.29	\$6,436.91	\$5,229.99	\$0.00	\$0.00	\$0.00	\$0.00	\$6,436.91
5	SIO-HO-0019	HO 2U1N-250/512G/4T SSD/21.6T/CC	\$99,427.79	D3	36%	\$63,633.79	\$7,954.22	\$6,462.81	\$0.00	\$0.00	\$0.00	\$0.00	\$7,954.22
5	SIO-HO-0020	HO 2U1N-250/128G/4T SSD/21.6T/CC	\$71,625.78	D3	36%	\$45,840.50	\$5,730.06	\$4,655.68	\$0.00	\$0.00	\$0.00	\$0.00	\$5,730.06
5	SIO-HO-0021	HO 2U1N-250/128G/800G SSD/26.4T/CC	\$55,057.52	D3	36%	\$35,236.81	\$4,404.60	\$3,578.74	\$0.00	\$0.00	\$0.00	\$0.00	\$4,404.60
5	SIO-HO-0022	HO 2U1N-280/256G/4T SSD/21.6T/CC	\$85,778.57	D3	36%	\$54,898.28	\$6,862.29	\$5,575.61	\$0.00	\$0.00	\$0.00	\$0.00	\$6,862.29
5	SIO-HO-0023	HO 2U1N-280/512G/4T SSD/21.6T/CC	\$106,397.22	D3	36%	\$68,094.22	\$8,511.78	\$6,915.82	\$0.00	\$0.00	\$0.00	\$0.00	\$8,511.78
5	SIO-HO-0024	HO 2U1N-280/128G/4T SSD/21.6T/CC	\$76,936.96	D3	36%	\$49,239.65	\$6,154.96	\$5,000.90	\$0.00	\$0.00	\$0.00	\$0.00	\$6,154.96

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SIO-HO-0025	HO 2U1N-280/128G/800G SSD/26.4T/CC	\$60,368.70	D3	36%	\$38,635.97	\$4,829.50	\$3,923.97	\$0.00	\$0.00	\$0.00	\$4,829.50
5	SIO-HO-0026	HO 2U1N-120/64G/28.8T	\$40,443.55	D3	36%	\$25,883.87	\$3,235.48	\$2,628.83	\$0.00	\$0.00	\$0.00	\$3,235.48
5	SIO-HO-0028	HO 2U1N-120/64G/800G SSD/26.4T/CC	\$44,503.87	D3	36%	\$28,482.48	\$3,560.31	\$2,892.75	\$0.00	\$0.00	\$0.00	\$3,560.31
5	SIO-HO-0029	HO 1U1N-280/512G/800GB SSD/9.6T/CC	\$72,937.23	D3	36%	\$46,679.83	\$5,834.98	\$4,740.92	\$0.00	\$0.00	\$0.00	\$5,834.98
5	SIO-HO-0030	HO 1U1N-280/512G/16T SSD	\$178,205.52	D3	36%	\$114,051.53	\$14,256.44	\$11,583.36	\$0.00	\$0.00	\$0.00	\$14,256.44
5	SIO-HO-0031	HO 1U1N-150/64G/16T SSD	\$130,980.18	D3	36%	\$83,827.32	\$10,478.41	\$8,513.71	\$0.00	\$0.00	\$0.00	\$10,478.41
5	SIO-HO-0032	HO 1U1N-120/64G/12T	\$32,845.35	D3	36%	\$21,021.02	\$2,627.63	\$2,134.95	\$0.00	\$0.00	\$0.00	\$2,627.63
5	SIO-HO-0035	HO 1U1N-280/768G/800GB SSD/9.6T/CC	\$89,210.97	D3	36%	\$57,095.02	\$7,136.88	\$5,798.71	\$0.00	\$0.00	\$0.00	\$7,136.88
5	SIO-HO-0036	HO 1U1N-250/256G/800G SSD/9.6T/CC	\$54,895.34	D3	36%	\$35,133.02	\$4,391.63	\$3,568.20	\$0.00	\$0.00	\$0.00	\$4,391.63
5	SIO-HO-0037	HO 1U1N-150/128G/400G SSD/10.8T/CC	\$37,148.60	D3	36%	\$23,775.10	\$2,971.89	\$2,414.66	\$0.00	\$0.00	\$0.00	\$2,971.89
5	SIO-HO-0039	HO 1U1N-250/256G/4T SSD /6T/CC	\$78,156.83	D3	36%	\$50,020.37	\$6,252.55	\$5,080.19	\$0.00	\$0.00	\$0.00	\$6,252.55
5	SIO-HYP-0001	2U4N-280/512G/4.8T SSD	\$544,672.00	D3	36%	\$348,590.08	\$78,674.83	\$66,571.01	\$0.00	\$0.00	\$0.00	\$78,674.83
5	SIO-HYP-0002	2U4N-280/256G/4.8T SSD	\$445,565.00	D3	36%	\$285,161.60	\$64,359.36	\$54,457.92	\$0.00	\$0.00	\$0.00	\$64,359.36
5	SIO-HYP-0003	2U4N-280/256G/400G SSD/6T/CC	\$292,641.00	D3	36%	\$187,290.24	\$42,270.41	\$35,767.27	\$0.00	\$0.00	\$0.00	\$42,270.41
5	SIO-HYP-0004	2U4N-250/256G/400G SSD/6T/CC	\$262,482.00	D3	36%	\$167,988.48	\$37,913.98	\$32,081.06	\$0.00	\$0.00	\$0.00	\$37,913.98
5	SIO-HYP-0005	2U4N-280/512G/400G SSD/6T/CC	\$381,838.00	D3	36%	\$244,376.32	\$55,154.32	\$46,669.04	\$0.00	\$0.00	\$0.00	\$55,154.32
5	SIO-HYP-0006	2U4N-250/512G/400G SSD/6T/CC	\$351,678.00	D3	36%	\$225,073.92	\$50,798.02	\$42,982.94	\$0.00	\$0.00	\$0.00	\$50,798.02
5	SIO-HYP-0007	2U1N-250/256G/28.8T	\$76,755.00	D3	36%	\$49,123.20	\$8,443.05	\$6,907.95	\$0.00	\$0.00	\$0.00	\$8,443.05
5	SIO-HYP-0008	2U1N-280/256G/4.8T SSD/21.6T	\$114,100.00	D3	36%	\$73,024.00	\$12,551.00	\$10,269.00	\$0.00	\$0.00	\$0.00	\$12,551.00
5	SIO-HYP-0009	2U1N-250/256G/800G SSD/26.4T/CC	\$81,666.00	D3	36%	\$52,266.24	\$8,983.26	\$7,349.94	\$0.00	\$0.00	\$0.00	\$8,983.26
5	SIO-HYP-0010	2U1N-250/512G/800G SSD/26.4T/CC	\$100,890.00	D3	36%	\$64,569.60	\$11,097.90	\$9,080.10	\$0.00	\$0.00	\$0.00	\$11,097.90
5	SIO-HYP-0011	2U1N-280/256G/800G SSD/26.4T/CC	\$68,166.00	D3	36%	\$56,426.24	\$9,698.26	\$7,934.94	\$0.00	\$0.00	\$0.00	\$9,698.26
5	SIO-HYP-0012	2U1N-280/512G/800G SSD/26.4T/CC	\$107,390.00	D3	36%	\$68,729.60	\$11,812.90	\$9,665.10	\$0.00	\$0.00	\$0.00	\$11,812.90
5	SIO-HYP-0013	2U1N-150/64G/28.8T	\$55,309.00	D3	36%	\$35,397.76	\$6,083.99	\$4,977.81	\$0.00	\$0.00	\$0.00	\$6,083.99
5	SIO-HYP-0014	2U1N-150/64G/4.8T SSD/21.6T	\$86,154.00	D3	36%	\$55,138.56	\$9,476.94	\$7,753.86	\$0.00	\$0.00	\$0.00	\$9,476.94
5	SIO-HYP-0015	2U1N-150/64G/800G SSD/26.4T/CC	\$60,220.00	D3	36%	\$38,540.80	\$6,624.20	\$5,419.80	\$0.00	\$0.00	\$0.00	\$6,624.20
5	SIO-HYP-0016	2U4N-280/128G/400G SSD/6T/CC	\$248,097.00	D3	36%	\$158,782.08	\$35,836.19	\$30,322.93	\$0.00	\$0.00	\$0.00	\$35,836.19
5	SIO-HYP-0017	2U4N-250/128G/400G SSD/6T/CC	\$217,941.00	D3	36%	\$139,482.24	\$31,480.28	\$26,637.16	\$0.00	\$0.00	\$0.00	\$31,480.28
5	SIO-HYP-0018	2U1N-250/256G/4T SSD/21.6T/CC	\$102,235.00	D3	36%	\$65,430.40	\$11,245.85	\$9,201.15	\$0.00	\$0.00	\$0.00	\$11,245.85
5	SIO-HYP-0019	2U1N-250/512G/4T SSD/21.6T/CC	\$121,452.00	D3	36%	\$77,729.28	\$13,359.72	\$10,930.68	\$0.00	\$0.00	\$0.00	\$13,359.72
5	SIO-HYP-0020	2U1N-250/128G/4T SSD/21.6T/CC	\$92,617.00	D3	36%	\$59,274.88	\$10,187.87	\$8,335.53	\$0.00	\$0.00	\$0.00	\$10,187.87
5	SIO-HYP-0021	2U1N-250/128G/800G SSD/26.4T/CC	\$72,055.00	D3	36%	\$46,115.20	\$7,926.05	\$6,484.95	\$0.00	\$0.00	\$0.00	\$7,926.05
5	SIO-HYP-0022	2U1N-280/256G/4T SSD/21.6T/CC	\$108,727.00	D3	36%	\$69,585.28	\$11,959.97	\$9,785.43	\$0.00	\$0.00	\$0.00	\$11,959.97
5	SIO-HYP-0023	2U1N-280/512G/4T SSD/21.6T/CC	\$127,950.00	D3	36%	\$81,888.00	\$14,074.50	\$11,515.50	\$0.00	\$0.00	\$0.00	\$14,074.50
5	SIO-HYP-0024	2U1N-280/128G/4T SSD/21.6T/CC	\$99,115.00	D3	36%	\$63,433.60	\$10,902.65	\$8,920.35	\$0.00	\$0.00	\$0.00	\$10,902.65
5	SIO-HYP-0025	2U1N-280/128G/800G SSD/26.4T/CC	\$78,553.00	D3	36%	\$50,273.92	\$8,640.83	\$7,069.77	\$0.00	\$0.00	\$0.00	\$8,640.83
5	SIO-HYP-0026	2U1N-120/64G/28.8T	\$50,021.00	D3	36%	\$32,013.44	\$5,502.31	\$4,501.89	\$0.00	\$0.00	\$0.00	\$5,502.31
5	SIO-HYP-0027	2U1N-120/64G/4.8T SSD/21.6T	\$89,852.00	D3	36%	\$57,505.28	\$9,883.72	\$8,086.68	\$0.00	\$0.00	\$0.00	\$9,883.72
5	SIO-HYP-0028	2U1N-120/64G/800G SSD/26.4T/CC	\$56,017.00	D3	36%	\$35,850.88	\$6,161.87	\$5,041.53	\$0.00	\$0.00	\$0.00	\$6,161.87
5	SIO-HYP-0029	1U1N-280/512G/800GB SSD/9.6T/CC	\$79,682.00	D3	36%	\$50,996.48	\$8,765.02	\$7,171.38	\$0.00	\$0.00	\$0.00	\$8,765.02
5	SIO-HYP-0030	1U1N-280/512G/16T SSD	\$184,117.00	D3	36%	\$117,834.88	\$20,252.87	\$16,570.53	\$0.00	\$0.00	\$0.00	\$20,252.87
5	SIO-HYP-0031	1U1N-220/64G/16T SSD	\$140,087.00	D3	36%	\$89,655.68	\$15,409.57	\$12,607.83	\$0.00	\$0.00	\$0.00	\$15,409.57
5	SIO-HYP-0032	1U1N-220/64G/12T	\$36,003.00	D3	36%	\$23,041.92	\$3,960.33	\$3,240.27	\$0.00	\$0.00	\$0.00	\$3,960.33
5	SIO-HYP-0033	1U1N-280/512G/16T SSD-R	\$157,328.00	D3	36%	\$100,689.92	\$17,308.08	\$14,159.52	\$0.00	\$0.00	\$0.00	\$17,308.08
5	SIO-HYP-0034	1U1N-220/64G/16T SSD-R	\$106,661.00	D3	36%	\$68,263.04	\$11,732.71	\$9,599.49	\$0.00	\$0.00	\$0.00	\$11,732.71
5	SIO-HYP-0035	1U1N-280/768G/800GB SSD/9.6T/CC	\$94,855.00	D3	36%	\$60,707.20	\$10,434.05	\$8,536.95	\$0.00	\$0.00	\$0.00	\$10,434.05
5	SIO-HYP-0036	1U1N-250/256G/800G SSD/9.6T/CC	\$61,883.00	D3	36%	\$39,605.12	\$6,807.13	\$5,569.47	\$0.00	\$0.00	\$0.00	\$6,807.13
5	SIO-HYP-0037	1U1N-220/128G/400G SSD/10.8T/CC	\$43,864.00	D3	36%	\$28,072.96	\$4,825.04	\$3,947.76	\$0.00	\$0.00	\$0.00	\$4,825.04
5	SIO-HYP-0038	1U1N-120/128G/400G SSD/10.8T/CC	\$46,917.00	D3	36%	\$30,026.88	\$5,160.87	\$4,222.53	\$0.00	\$0.00	\$0.00	\$5,160.87
5	SIO-HYP-0039	1U1N-250/256G/4T SSD /6T/CC	\$84,100.00	D3	36%	\$53,824.00	\$9,251.00	\$7,569.00	\$0.00	\$0.00	\$0.00	\$9,251.00
5	SIO-HYP-0040	2U1N-150/64G/19.2T SSD	\$195,872.00	D3	36%	\$125,358.08	\$21,545.92	\$17,628.48	\$0.00	\$0.00	\$0.00	\$21,545.92
5	SIO-HYP-0041	2U1N-250/256G/800G SSD/26.4T/CC-SED	\$117,963.00	D3	36%	\$75,496.32	\$12,975.93	\$10,616.67	\$0.00	\$0.00	\$0.00	\$12,975.93
5	SIO-HYP-0042	2U1N-120/64G/800G SSD/26.4T/CC-SED	\$80,913.00	D3	36%	\$51,784.32	\$8,900.43	\$7,282.17	\$0.00	\$0.00	\$0.00	\$8,900.43
5	SIO-HYP-0043	2U1N-250/256G/800G SSD/26.4T/CC-2	\$88,118.00	D3	36%	\$56,395.52	\$9,692.98	\$7,930.62	\$0.00	\$0.00	\$0.00	\$9,692.98
5	SIO-HYP-0044	2U1N-120/64G/800G SSD/26.4T/CC-2	\$60,704.00	D3	36%	\$38,850.56	\$6,677.44	\$5,463.36	\$0.00	\$0.00	\$0.00	\$6,677.44
5	SIO-HYP-R003	1U1N-150/64G/8T SSD	\$96,875.00	D3	36%	\$62,000.00	\$10,656.25	\$8,718.75	\$0.00	\$0.00	\$0.00	\$10,656.25
5	SIO-MGMT-0001	MGMT 1U1N-120/16G/1.8T	\$22,211.00	D3	36%	\$14,215.04	\$2,443.21	\$1,998.99	\$0.00	\$0.00	\$0.00	\$2,443.21
5	SIO-NETCNCT-F-001	FAC ARISTA 10GBASE-SRL SFP+ OPTIC	\$2,063.00	D3	36%	\$1,320.32	\$103.15	\$72.21	\$0.00	\$0.00	\$0.00	\$103.15
5	SIO-NETCNCT-F-002	FAC ARISTA 40GBASE-SR4 QSFP+ OPTIC	\$8,662.00	D3	36%	\$5,543.68	\$433.10	\$303.17	\$0.00	\$0.00	\$0.00	\$433.10
5	SIO-NETCNCT-F-003	FAC SIO Intel Ethernet SFP+ SR Optics	\$815.00	D3	36%	\$521.60	\$40.75	\$28.53	\$0.00	\$0.00	\$0.00	\$40.75
5	SIO-NETCONNECT-001	ARISTA 10GBASE-SRL SFP+ OPTICAL MODULE	\$2,063.00	D3	36%	\$1,320.32	\$103.15	\$72.21	\$0.00	\$0.00	\$0.00	\$103.15
5	SIO-NETCONNECT-002	ARISTA 40GBASE-SR4 QSFP+ OPTICAL MODULE	\$8,662.00	D3	36%	\$5,543.68	\$433.10	\$303.17	\$0.00	\$0.00	\$0.00	\$433.10
5	SIO-NETCONNECT-003	SIO Intel Ethernet SFP+ SR Optics	\$815.00	D3	36%	\$521.60	\$40.75	\$28.53	\$0.00	\$0.00	\$0.00	\$40.75
5	SIO-OPTIC-1U1N-LR	Ready Node Optics Kit - 1U1N 4x SFP+ LR	\$10,077.29	D3	36%	\$6,449.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-OPTIC-1U1N-SR	Ready Node Optics Kit - 1U1N 4x SFP+ SR	\$4,378.72	D3	36%	\$2,802.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-OPTIC-2U1N-LR	Ready Node Optics Kit - 2U1N 4x SFP+ LR	\$10,077.29	D3	36%	\$6,449.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-OPTIC-2U1N-SR	Ready Node Optics Kit - 2U1N 4x SFP+ SR	\$4,378.72	D3	36%	\$2,802.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-RACK-1PH	SCALEIO RACK 40U SINGLE PHASE	\$12,759.00	D3	36%	\$8,165.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-RACK-3PH-DELTA	SCALEIO RACK 40U 3-PHASE DELTA	\$17,093.00	D3	36%	\$10,939.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-RACK-3PH-DLT	FAC SCALEIO RACK 40U 3-PHASE DELTA	\$17,093.00	D3	36%	\$10,939.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-RACK-3PH-F-WYE	FAC SCALEIO RACK 40U 3-PHASE WYE	\$16,914.00	D3	36%	\$10,824.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-RACK-3PH-WYE	SCALEIO RACK 40U 3-PHASE WYE	\$16,914.00	D3	36%	\$10,824.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-RACK-F-1PH	FAC SCALEIO RACK 40U SINGLE PHASE	\$12,759.00	D3	36%	\$8,165.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-RAILKIT-1U1N	Ready 1U1N Rail Mounting Kit (Titan)	\$166.47	D3	36%	\$106.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-RAILKIT-2U1N	Ready 2U1N Rail Mounting Kit (Titan)	\$166.47	D3	36%	\$106.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-READY-1001	1U1N-297/512G/16T SSD	\$114,912.00	D3	36%	\$73,543.68	\$9,192.96	\$7,469.28	\$0.00	\$0.00	\$0.00	\$9,192.96
5	SIO-READY-1002	1U1N-280/768G/1.6T SSD/9.6T/DC	\$66,582.00	D3	36%	\$42,612.48	\$5,326.56	\$4,327.83	\$0.00	\$0.00	\$0.00	\$5,326.56
5	SIO-READY-1003	1U										

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SIO-READY-1006	1U1N-220/64G/16T SSD	\$84,598.00	D3	36%	\$54,142.72	\$6,767.84	\$5,498.87	\$0.00	\$0.00	\$0.00	\$6,767.84
5	SIO-READY-1007	1U1N-220/64G/1.6T SSD/9.6T/DC	\$31,570.00	D3	36%	\$20,204.80	\$2,525.60	\$2,052.05	\$0.00	\$0.00	\$0.00	\$2,525.60
5	SIO-READY-1008	1U1N-220/64G/12T	\$24,359.00	D3	36%	\$15,589.76	\$1,948.72	\$1,583.34	\$0.00	\$0.00	\$0.00	\$1,948.72
5	SIO-READY-1009	1U1N-220/64G/38.4T SSD	\$100,193.00	D3	36%	\$64,123.52	\$8,015.44	\$6,512.55	\$0.00	\$0.00	\$0.00	\$8,015.44
5	SIO-READY-1010	1U1N-220/64G/19.2T SSD	\$60,056.00	D3	36%	\$38,435.84	\$4,804.48	\$3,903.64	\$0.00	\$0.00	\$0.00	\$4,804.48
5	SIO-READY-1014	1U1N-280/512G/1.6T SSD/9.6T/DC	\$57,281.00	D3	36%	\$36,659.84	\$4,582.48	\$3,723.27	\$0.00	\$0.00	\$0.00	\$4,582.48
5	SIO-READY-1015	1U1N-280/768G/19.2T SSD	\$95,068.00	D3	36%	\$60,843.52	\$7,605.44	\$6,179.42	\$0.00	\$0.00	\$0.00	\$7,605.44
5	SIO-READY-1016	1U1N-220/128G/800GB SSD/10.8T/DC	\$31,216.00	D3	36%	\$19,978.24	\$2,497.28	\$2,029.04	\$0.00	\$0.00	\$0.00	\$2,497.28
5	SIO-READY-2001	2U1N-280/512G/1.6T SSD/26.4T/DC	\$63,560.00	D3	36%	\$40,678.40	\$5,084.80	\$4,131.40	\$0.00	\$0.00	\$0.00	\$5,084.80
5	SIO-READY-2002	2U1N-250/256G/1.6T SSD/26.4T/DC	\$50,962.00	D3	36%	\$32,615.68	\$4,076.96	\$3,312.53	\$0.00	\$0.00	\$0.00	\$4,076.96
5	SIO-READY-2003	2U1N-280/256G/4.8T SSD/21.6T/DC	\$65,433.00	D3	36%	\$41,877.12	\$5,234.64	\$4,253.15	\$0.00	\$0.00	\$0.00	\$5,234.64
5	SIO-READY-2004	2U1N-280/512G/46T SSD	\$136,696.00	D3	36%	\$87,485.44	\$10,935.68	\$8,885.24	\$0.00	\$0.00	\$0.00	\$10,935.68
5	SIO-READY-2005	2U1N-120/64G/1.6T SSD/26.4T/DC	\$39,492.00	D3	36%	\$25,274.88	\$3,159.36	\$2,566.98	\$0.00	\$0.00	\$0.00	\$3,159.36
5	SIO-READY-2006	2U1N-150/64G/4.8T SSD/21.6T/DC	\$52,534.00	D3	36%	\$33,621.76	\$4,202.72	\$3,414.71	\$0.00	\$0.00	\$0.00	\$4,202.72
5	SIO-READY-2007	2U1N-120/64G/28.8T	\$32,826.00	D3	36%	\$21,008.64	\$2,626.08	\$2,133.69	\$0.00	\$0.00	\$0.00	\$2,626.08
5	SIO-READY-2008	2U1N-150/64G/46T SSD	\$114,196.00	D3	36%	\$73,085.44	\$9,135.68	\$7,422.74	\$0.00	\$0.00	\$0.00	\$9,135.68
5	SIO-READY-MGMT	MGMT 1U-109/64G/600G	\$13,483.00	D3	36%	\$8,629.12	\$1,078.64	\$876.40	\$0.00	\$0.00	\$0.00	\$1,078.64
5	SIO-SWITCH-0001	ARISTA 7010T-48-R 48xRJ45 4xSFP+	\$30,637.00	D3	36%	\$19,607.68	\$1,531.85	\$1,072.30	\$0.00	\$0.00	\$0.00	\$1,531.85
5	SIO-SWITCH-0002	ARISTA 7050SX-64-R 48xSFP+ 4xQSFP+	\$67,519.00	D3	36%	\$43,212.16	\$3,375.95	\$2,363.17	\$0.00	\$0.00	\$0.00	\$3,375.95
5	SIO-SWITCH-0003	ARISTA 7050SX-128-R 96xSFP+ 8xQSFP+	\$131,900.00	D3	36%	\$84,416.00	\$6,595.00	\$4,616.50	\$0.00	\$0.00	\$0.00	\$6,595.00
5	SIO-SWITCH-0004	ARISTA 7280SE-64-R 48xSFP+ 4xQSFP+	\$123,870.00	D3	36%	\$79,276.80	\$6,193.50	\$4,335.45	\$0.00	\$0.00	\$0.00	\$6,193.50
5	SM6-CAPM-T12	EMC CONTROLCENTER 6.0 SAN MANAGER PPA TI	\$0.00	D3	36%	\$0.00	\$147.20	\$0.00	\$0.00	\$0.00	\$0.00	\$147.20
5	SM6-CAPM-T13	EMC CONTROLCENTER 6.0 SAN MANAGER PPA TI	\$0.00	D3	36%	\$0.00	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$124.20
5	SM6-CAPM-T14	EMC CONTROLCENTER 6.0 SAN MANAGER PPA TI	\$0.00	D3	36%	\$0.00	\$105.80	\$0.00	\$0.00	\$0.00	\$0.00	\$105.80
5	SM6-UPG-T01	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	\$0.00	D3	36%	\$0.00	\$673.90	\$0.00	\$0.00	\$0.00	\$0.00	\$673.90
5	SM6-UPG-T02	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	\$0.00	D3	36%	\$0.00	\$588.80	\$0.00	\$0.00	\$0.00	\$0.00	\$588.80
5	SM6-UPG-T03	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	\$0.00	D3	36%	\$0.00	\$496.80	\$0.00	\$0.00	\$0.00	\$0.00	\$496.80
5	SM6-UPG-T04	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	\$0.00	D3	36%	\$0.00	\$423.20	\$0.00	\$0.00	\$0.00	\$0.00	\$423.20
5	SM6-UPG-T05	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	\$0.00	D3	36%	\$0.00	\$370.30	\$0.00	\$0.00	\$0.00	\$0.00	\$370.30
5	SM6-UPG-T06	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	\$0.00	D3	36%	\$0.00	\$312.80	\$0.00	\$0.00	\$0.00	\$0.00	\$312.80
5	SM6-UPG-T07	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	\$0.00	D3	36%	\$0.00	\$273.70	\$0.00	\$0.00	\$0.00	\$0.00	\$273.70
5	SM6-UPG-T08	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	\$0.00	D3	36%	\$0.00	\$230.00	\$0.00	\$0.00	\$0.00	\$0.00	\$230.00
5	SM6-UPG-T09	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	\$0.00	D3	36%	\$0.00	\$195.50	\$0.00	\$0.00	\$0.00	\$0.00	\$195.50
5	SM6-UPG-T10	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	\$0.00	D3	36%	\$0.00	\$172.50	\$0.00	\$0.00	\$0.00	\$0.00	\$172.50
5	SM6-UPG-T11	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	\$0.00	D3	36%	\$0.00	\$144.90	\$0.00	\$0.00	\$0.00	\$0.00	\$144.90
5	SM6-UPG-T12	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	\$0.00	D3	36%	\$0.00	\$126.50	\$0.00	\$0.00	\$0.00	\$0.00	\$126.50
5	SM6-UPG-T13	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	\$0.00	D3	36%	\$0.00	\$105.80	\$0.00	\$0.00	\$0.00	\$0.00	\$105.80
5	SM6-UPG-T14	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	\$0.00	D3	36%	\$0.00	\$92.00	\$0.00	\$0.00	\$0.00	\$0.00	\$92.00
5	SMA-ACM-F	ACM FAILOVER & TEST RTU LIC	\$18,000.00	D3	36%	\$11,520.00	\$4,140.00	\$0.00	\$3,240.00	\$0.00	\$0.00	\$4,140.00
5	SMA-ACM-MS	ACM MANAGED SYSTEM	\$0.00	D3	36%	\$0.00	\$20.70	\$0.00	\$16.20	\$0.00	\$0.00	\$20.70
5	SMA-ACM-P	ACM Prod RTU Lic	\$0.00	D3	36%	\$0.00	\$8,280.00	\$0.00	\$6,480.00	\$0.00	\$0.00	\$8,280.00
5	SMA-ACM-UPG	ACM VOLUME LIC UPG CARD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-AD-ALS-F	AL5620 SAM ADAPTER-FAILOVER & TEST	\$37,500.00	D3	36%	\$24,000.00	\$8,625.00	\$0.00	\$6,750.00	\$0.00	\$0.00	\$8,625.00
5	SMA-AD-ALS-P	AL5620 SAM ADP-PIPER SERV	\$0.00	D3	36%	\$0.00	\$17,250.00	\$0.00	\$13,500.00	\$0.00	\$0.00	\$17,250.00
5	SMA-AD-BMC-F	BMC PATROL ADAPTER-FAILOVER & TEST	\$4,500.00	D3	36%	\$2,880.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$1,035.00
5	SMA-AD-BMC-P	BMC Patrol ADP - P	\$0.00	D3	36%	\$0.00	\$2,070.00	\$0.00	\$1,620.00	\$0.00	\$0.00	\$2,070.00
5	SMA-AD-BOX	ITOI ADAPTERS BOX	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-AD-CEH-F	CONCORD EHEALTH ADAPTR - FAILOVER & TEST	\$4,500.00	D3	36%	\$2,880.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$1,035.00
5	SMA-AD-CEH-P	Concord eHealth ADP - P	\$0.00	D3	36%	\$0.00	\$2,070.00	\$0.00	\$1,620.00	\$0.00	\$0.00	\$2,070.00
5	SMA-AD-CSE-F	CONCORD SYSEdge ADAPTR - FAILOVER & TEST	\$0.00	D3	36%	\$0.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$1,035.00
5	SMA-AD-CSE-P	CONCORD SYSEdge ADP - P	\$0.00	D3	36%	\$0.00	\$2,070.00	\$0.00	\$1,620.00	\$0.00	\$0.00	\$2,070.00
5	SMA-AD-CTC-P	CIENA C.D TMF 814 ADP - P	\$0.00	D3	36%	\$0.00	\$17,250.00	\$0.00	\$13,500.00	\$0.00	\$0.00	\$17,250.00
5	SMA-AD-CTM-P	CISCO CTM TMF 814 ADP - P	\$0.00	D3	36%	\$0.00	\$17,250.00	\$0.00	\$13,500.00	\$0.00	\$0.00	\$17,250.00
5	SMA-AD-EML-F	EMAIL ADAPTER - FAILOVER & TEST	\$2,250.00	D3	36%	\$1,440.00	\$517.50	\$0.00	\$405.00	\$0.00	\$0.00	\$517.50
5	SMA-AD-EML-P	E-Mail ADP - P	\$0.00	D3	36%	\$0.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$1,035.00
5	SMA-AD-ISC-F	ISC ADAPTER - FAILOVER & TEST	\$11,250.00	D3	36%	\$7,200.00	\$2,587.50	\$0.00	\$2,025.00	\$0.00	\$0.00	\$2,587.50
5	SMA-AD-ISC-P	ISC Adp - Production Lic	\$0.00	D3	36%	\$0.00	\$5,175.00	\$0.00	\$4,050.00	\$0.00	\$0.00	\$5,175.00
5	SMA-AD-IVS-F	INFOVISTA SRVR ADAPTER - FAILOVER & TEST	\$4,500.00	D3	36%	\$2,880.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$1,035.00
5	SMA-AD-IVS-P	InfoVista Server ADP - P	\$0.00	D3	36%	\$0.00	\$2,070.00	\$0.00	\$1,620.00	\$0.00	\$0.00	\$2,070.00
5	SMA-AD-LGF-F	LOG FILE NOTIFICTN ADPTR - FAILOVER&TEST	\$2,250.00	D3	36%	\$1,440.00	\$517.50	\$0.00	\$405.00	\$0.00	\$0.00	\$517.50
5	SMA-AD-LGF-P	Log File ADP - P	\$0.00	D3	36%	\$0.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$1,035.00
5	SMA-AD-LIC	ITOI ADAPTERS LIC CARD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-AD-MOM-F	MOM TO SAM ADAPTER - FAILOVER & TEST	\$0.00	D3	36%	\$0.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$1,035.00
5	SMA-AD-MOM-P	MOM TO SAM ADAPTER - P	\$0.00	D3	36%	\$0.00	\$2,070.00	\$0.00	\$1,620.00	\$0.00	\$0.00	\$2,070.00
5	SMA-AD-NIQ-F	NETIQ ADAPTER - FAILOVER & TEST	\$4,500.00	D3	36%	\$2,880.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$1,035.00
5	SMA-AD-NIQ-P	NetIQ ADP - P	\$0.00	D3	36%	\$0.00	\$2,070.00	\$0.00	\$1,620.00	\$0.00	\$0.00	\$2,070.00
5	SMA-AD-NOT-F	OUTBOUND SNMP ADAPTER - FAILOVER & TEST	\$2,250.00	D3	36%	\$1,440.00	\$517.50	\$0.00	\$405.00	\$0.00	\$0.00	\$517.50
5	SMA-AD-NOT-P	OUTBOUND SNMP ADP - P	\$0.00	D3	36%	\$0.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$1,035.00
5	SMA-AD-NV-F	IBM TIVOLI NETVW ADPTR - FAILOVER & TEST	\$0.00	D3	36%	\$0.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$1,035.00
5	SMA-AD-NV-P	IBM Netview ADP - P	\$0.00	D3	36%	\$0.00	\$2,070.00	\$0.00	\$1,620.00	\$0.00	\$0.00	\$2,070.00
5	SMA-AD-OPS-F	ADP MICROSOFT SYS CTR OPS MGR 2007 - F&T	\$9,000.00	D3	36%	\$5,760.00	\$2,070.00	\$0.00	\$1,620.00	\$0.00	\$0.00	\$2,070.00
5	SMA-AD-OPS-P	ADP MICROSOFT SYS CTR OPS MGR 2007 - PRO	\$0.00	D3	36%	\$0.00	\$4,140.00	\$0.00	\$3,240.00	\$0.00	\$0.00	\$4,140.00
5	SMA-AD-OVN-F	HP OPNVW NOTIFICTN ADPTR-FAILOVER & TST	\$0.00	D3	36%	\$0.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$1,035.00
5	SMA-AD-OVN-P	HPOV Notification ADP - P	\$0.00	D3	36%	\$0.00	\$2,070.00	\$0.00	\$1,620.00	\$0.00	\$0.00	\$2,070.00
5	SMA-AD-OVO-F	SAM ADAPTER HP OVO/U - FAILOVER & TEST	\$0.00	D3	36%	\$0.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$1,035.00
5	SMA-AD-OVO-P	HPOV Ops Unix ADP - P	\$0.00	D3	36%	\$0.00	\$2,070.00	\$0.00	\$1,620.00	\$0.00	\$0.00	\$2,070.00
5	SMA-AD-REM-F	BMC REMEDY ARS ADAPTER - FAILOVER & TEST	\$4,500.00	D3	36%	\$2,880.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$1,035.00
5	SMA-AD-REM-P	Remedy ADP - P	\$0.00	D3	36%	\$0.00	\$2,070.00	\$0.00	\$1,620.00	\$0.00	\$0.00	\$2,070.00
5	SMA-AD-SCR-F	SCRIPT ADAPTER - FAILOVER & TEST	\$2,250.00	D3	36%	\$1,440.00	\$517.50	\$0.00	\$405.00	\$0.00	\$0.00	\$517.50
5	SMA-AD-SCR-P	Script ADP - P	\$0.00	D3	36%	\$0.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$1,035.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	SMA-AD-SIA-S	CLAR-CEL-SYM ADP SITE LIC	\$0.00	D3	36%	\$0.00	\$0.00	\$4,140.00	\$0.00	\$3,240.00	\$0.00	\$0.00	\$4,140.00
5	SMA-AD-SQU-F	SQL UNIX ADPTR-P/SRVR - FAILOVER & TEST	\$2,250.00	D3	36%	\$1,440.00	\$517.50	\$0.00	\$405.00	\$0.00	\$0.00	\$0.00	\$517.50
5	SMA-AD-SQU-P	SQL Unix ADP(p/server)-P	\$0.00	D3	36%	\$0.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$0.00	\$1,035.00
5	SMA-AD-SQW-F	SQL WIN ADAPTER - FAILOVER & TEST	\$2,250.00	D3	36%	\$1,440.00	\$517.50	\$0.00	\$405.00	\$0.00	\$0.00	\$0.00	\$517.50
5	SMA-AD-SQW-P	SQL Windows ADP - P	\$0.00	D3	36%	\$0.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$0.00	\$1,035.00
5	SMA-AD-SSC-F	SAM ADPTR FOR SITESCOPE - FAIL OVER LIC	\$4,500.00	D3	36%	\$2,880.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$0.00	\$1,035.00
5	SMA-AD-SSC-P	SAM ADAPTER FOR SITESCOPE - PROD LIC	\$9,000.00	D3	36%	\$5,760.00	\$2,070.00	\$0.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$2,070.00
5	SMA-AD-SYS-F	SYSLOG ADAPTER - FAILOVER & TEST	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-AD-SYS-P	Syslog ADP - P	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-AD-TRP-F	SNMP TRAP ADAPTER - FAILOVER & TEST	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-AD-TRP-P	SNMP Trap ADP - P	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-ADVSOL	EMC SMARTS ADVANCED SOLUTIONS	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-AD-XML-F	XML ADAPTER - FAILOVER & TEST	\$2,250.00	D3	36%	\$1,440.00	\$517.50	\$0.00	\$405.00	\$0.00	\$0.00	\$0.00	\$517.50
5	SMA-AD-XML-P	XML ADP - P	\$0.00	D3	36%	\$0.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$0.00	\$1,035.00
5	SMA-AM-HED	AM Mgd High End Device	\$0.00	D3	36%	\$0.00	\$2.99	\$0.00	\$2.34	\$0.00	\$0.00	\$0.00	\$2.99
5	SMA-AM-LIC	IP AVAIL MGR LICENSE CARD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-AM-NAS-N	IP AM - NAS EXTENSION (1)	\$0.00	D3	36%	\$0.00	\$20.70	\$0.00	\$16.20	\$0.00	\$0.00	\$0.00	\$20.70
5	SMA-AM-P	AM Production License	\$0.00	D3	36%	\$0.00	\$5,175.00	\$0.00	\$4,050.00	\$0.00	\$0.00	\$0.00	\$5,175.00
5	SMA-API-C	ITOI C API LICENSE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-API-JAVA	ITOI JAVA API LICENSE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-API-PERL	ITOI PERL API LICENSE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-ATT-NGP	ATT NGP - AM DEVICES	\$0.00	D3	36%	\$0.00	\$0.23	\$0.00	\$0.18	\$0.00	\$0.00	\$0.00	\$0.23
5	SMA-BIM-F	BIM MGR - FAILOVER & TEST	\$15,750.00	D3	36%	\$10,080.00	\$3,622.50	\$0.00	\$2,835.00	\$0.00	\$0.00	\$0.00	\$3,622.50
5	SMA-BIM-LIC	BUS IMPACT MGR LIC CARD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-BIM-P	ITOI BUSINESS IMPACT MANAGER	\$0.00	D3	36%	\$0.00	\$7,245.00	\$0.00	\$5,670.00	\$0.00	\$0.00	\$0.00	\$7,245.00
5	SMA-DMS-E	DM Static Ent License	\$0.00	D3	36%	\$0.00	\$2,070.00	\$0.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$2,070.00
5	SMA-DMS-SP	DM Static SP License	\$0.00	D3	36%	\$0.00	\$2,070.00	\$0.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$2,070.00
5	SMA-DMT-UD	DM Traveling License	\$0.00	D3	36%	\$0.00	\$20,700.00	\$0.00	\$16,200.00	\$0.00	\$0.00	\$0.00	\$20,700.00
5	SMA-DSB-1	ITOI BUSNS DASHBRD - 1 CONCURRENT USER	\$0.00	D3	36%	\$0.00	\$207.00	\$0.00	\$162.00	\$0.00	\$0.00	\$0.00	\$207.00
5	SMA-DSB-10	ITOI BUSNS DASHBRD - 2500 CONCURRNT USR	\$0.00	D3	36%	\$0.00	\$35,024.40	\$0.00	\$27,410.40	\$0.00	\$0.00	\$0.00	\$35,024.40
5	SMA-DSB-2	ITOI BUSNS DASHBRD - 5 CONCURRNT USERS	\$0.00	D3	36%	\$0.00	\$652.05	\$0.00	\$510.30	\$0.00	\$0.00	\$0.00	\$652.05
5	SMA-DSB-3	ITOI BUSNS DASHBRD - 10 CONCURRNT USERS	\$0.00	D3	36%	\$0.00	\$931.50	\$0.00	\$729.00	\$0.00	\$0.00	\$0.00	\$931.50
5	SMA-DSB-4	ITOI BUSNS DASHBRD - 25 CONCURRNT USER	\$0.00	D3	36%	\$0.00	\$1,863.00	\$0.00	\$1,458.00	\$0.00	\$0.00	\$0.00	\$1,863.00
5	SMA-DSB-5	ITOI BUSNS DASHBRD - 50 CONCURRNT USERS	\$0.00	D3	36%	\$0.00	\$3,167.10	\$0.00	\$2,478.60	\$0.00	\$0.00	\$0.00	\$3,167.10
5	SMA-DSB-6	ITOI BUSNS DASHBRD - 100 CONCURRNT USRS	\$0.00	D3	36%	\$0.00	\$4,657.50	\$0.00	\$3,645.00	\$0.00	\$0.00	\$0.00	\$4,657.50
5	SMA-DSB-7	ITOI BUSNS DASHBRD - 250 CONCURRNT USRS	\$0.00	D3	36%	\$0.00	\$9,315.00	\$0.00	\$7,290.00	\$0.00	\$0.00	\$0.00	\$9,315.00
5	SMA-DSB-8	ITOI BUSNS DASHBRD - 500 CONCURRNT USRS	\$0.00	D3	36%	\$0.00	\$13,972.50	\$0.00	\$10,935.00	\$0.00	\$0.00	\$0.00	\$13,972.50
5	SMA-DSB-9	ITOI BUSNS DASHBRD - 1000 CONCURRNT USR	\$0.00	D3	36%	\$0.00	\$18,630.00	\$0.00	\$14,580.00	\$0.00	\$0.00	\$0.00	\$18,630.00
5	SMA-DSB-F	ITOI BUSINESS DASHBRD - FAILOVER & TEST	\$6,750.00	D3	36%	\$4,320.00	\$1,552.50	\$0.00	\$1,215.00	\$0.00	\$0.00	\$0.00	\$1,552.50
5	SMA-DSB-LIC	EMC BUSINESS DASHBOARD LICENSE CARD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-DSB-P	ITOI BUSINESS DASHBOARD PRODUCTION LIC	\$0.00	D3	36%	\$0.00	\$3,105.00	\$0.00	\$2,430.00	\$0.00	\$0.00	\$0.00	\$3,105.00
5	SMA-ESM-A1	ITOI SRVR MGR-APP PROCESS SRVR 1-9	\$106.00	D3	36%	\$67.84	\$24.38	\$0.00	\$19.08	\$0.00	\$0.00	\$0.00	\$24.38
5	SMA-ESM-A2	ITOI SRVR MGR-APP PROCESS SRVR 10-49	\$96.00	D3	36%	\$61.44	\$22.08	\$0.00	\$17.28	\$0.00	\$0.00	\$0.00	\$22.08
5	SMA-ESM-A3	ITOI SRVR MGR-APP PROCESS SRVR 50-99	\$85.00	D3	36%	\$54.40	\$19.55	\$0.00	\$15.30	\$0.00	\$0.00	\$0.00	\$19.55
5	SMA-ESM-A4	ITOI SRVR MGR-APP PROCESS SRVR 100-249	\$74.00	D3	36%	\$47.36	\$17.02	\$0.00	\$13.32	\$0.00	\$0.00	\$0.00	\$17.02
5	SMA-ESM-A5	ITOI SRVR MGR-APP PROCESS SRVR 250-599	\$64.00	D3	36%	\$40.96	\$14.72	\$0.00	\$11.52	\$0.00	\$0.00	\$0.00	\$14.72
5	SMA-ESM-A6	ITOI SRVR MGR-APP PROCESS SRVR 600-999	\$58.00	D3	36%	\$37.12	\$13.34	\$0.00	\$10.44	\$0.00	\$0.00	\$0.00	\$13.34
5	SMA-ESM-A7	ITOI SRVR MGR-APP PROCESS SRVR 1000-199	\$53.00	D3	36%	\$33.92	\$12.19	\$0.00	\$9.54	\$0.00	\$0.00	\$0.00	\$12.19
5	SMA-ESM-A8	ITOI SRVR MGR-APP PROCESS SRVR 2000+	\$45.00	D3	36%	\$28.80	\$10.35	\$0.00	\$8.10	\$0.00	\$0.00	\$0.00	\$10.35
5	SMA-ESM-APM	ITOI SRVR MGR-APP PROCESS MGMT MODULE	\$0.00	D3	36%	\$0.00	\$3,105.00	\$0.00	\$2,430.00	\$0.00	\$0.00	\$0.00	\$3,105.00
5	SMA-ESM-APM-1	ITOI SRVR MGR-APP PROCESS MGMT PER HOST	\$113.00	D3	36%	\$72.32	\$25.99	\$0.00	\$20.34	\$0.00	\$0.00	\$0.00	\$25.99
5	SMA-ESM-BOX	EMC SERVER MONITOR KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-ESM-CMM	ITOI SRVR MGR-CLUSTER MGT MOD- SITE LIC	\$0.00	D3	36%	\$0.00	\$3,105.00	\$0.00	\$2,430.00	\$0.00	\$0.00	\$0.00	\$3,105.00
5	SMA-ESM-CMM-1	ITOI SERVER MGR - PER SERVER IN CLUSTER	\$113.00	D3	36%	\$72.32	\$25.99	\$0.00	\$20.34	\$0.00	\$0.00	\$0.00	\$25.99
5	SMA-ESM-F	ITOI SERVER MGR - FAILOVER & TEST	\$6,750.00	D3	36%	\$4,320.00	\$1,552.50	\$0.00	\$1,215.00	\$0.00	\$0.00	\$0.00	\$1,552.50
5	SMA-ESM-F5	F5 LOAD BALANCER MGMT MODULE	\$0.00	D3	36%	\$0.00	\$3,105.00	\$0.00	\$2,430.00	\$0.00	\$0.00	\$0.00	\$3,105.00
5	SMA-ESM-F51	F5 LOAD BALANCER PER SERVER LICENSE	\$133.00	D3	36%	\$85.12	\$30.59	\$0.00	\$23.94	\$0.00	\$0.00	\$0.00	\$30.59
5	SMA-ESM-H1	ITOI SERVER MGR - HYPER-V SERVER 1-9	\$1,912.00	D3	36%	\$1,223.68	\$439.76	\$0.00	\$344.16	\$0.00	\$0.00	\$0.00	\$439.76
5	SMA-ESM-H2	ITOI SERVER MGR - HYPER-V SERVER 10-49	\$1,721.00	D3	36%	\$1,101.44	\$395.83	\$0.00	\$309.78	\$0.00	\$0.00	\$0.00	\$395.83
5	SMA-ESM-H3	ITOI SERVER MGR - HYPER-V SERVER 50-99	\$1,530.00	D3	36%	\$979.20	\$351.90	\$0.00	\$275.40	\$0.00	\$0.00	\$0.00	\$351.90
5	SMA-ESM-H4	ITOI SERVER MGR - HYPER-V SERVER 100-249	\$1,338.00	D3	36%	\$866.32	\$307.74	\$0.00	\$240.84	\$0.00	\$0.00	\$0.00	\$307.74
5	SMA-ESM-H5	ITOI SERVER MGR - HYPER-V SERVER 250-599	\$1,147.00	D3	36%	\$734.08	\$263.81	\$0.00	\$206.46	\$0.00	\$0.00	\$0.00	\$263.81
5	SMA-ESM-H6	ITOI SERVER MGR - HYPER-V SERVER 600-999	\$1,052.00	D3	36%	\$673.28	\$241.96	\$0.00	\$189.36	\$0.00	\$0.00	\$0.00	\$241.96
5	SMA-ESM-H7	ITOI SERVER MGR - HYPER-V SRVR 1000-1999	\$956.00	D3	36%	\$611.84	\$219.88	\$0.00	\$172.08	\$0.00	\$0.00	\$0.00	\$219.88
5	SMA-ESM-H8	ITOI SERVER MGR - HYPER-V SERVER 2000+	\$812.00	D3	36%	\$519.68	\$186.76	\$0.00	\$146.16	\$0.00	\$0.00	\$0.00	\$186.76
5	SMA-ESM-HPV	MICROSOFT HYPER-V MGMT MODULE	\$0.00	D3	36%	\$0.00	\$3,105.00	\$0.00	\$2,430.00	\$0.00	\$0.00	\$0.00	\$3,105.00
5	SMA-ESM-LIC	EMC SERVER MANAGER LICENSE CARD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-ESM-N1	ESX-NSX Servers 1 to 9=IA	\$1,912.00	D3	36%	\$1,223.68	\$439.76	\$0.00	\$344.16	\$0.00	\$0.00	\$0.00	\$439.76
5	SMA-ESM-N2	ESX-NSX Servers 10 to 49=IA	\$1,721.00	D3	36%	\$1,101.44	\$395.83	\$0.00	\$309.78	\$0.00	\$0.00	\$0.00	\$395.83
5	SMA-ESM-N3	ESX-NSX Servers 50 to 99=IA	\$1,530.00	D3	36%	\$979.20	\$351.90	\$0.00	\$275.40	\$0.00	\$0.00	\$0.00	\$351.90
5	SMA-ESM-N4	ESX-NSX Servers 100 to 249=IA	\$1,338.00	D3	36%	\$866.32	\$307.74	\$0.00	\$240.84	\$0.00	\$0.00	\$0.00	\$307.74
5	SMA-ESM-N5	ESX-NSX Servers 250 to 599=IA	\$1,147.00	D3	36%	\$734.08	\$263.81	\$0.00	\$206.46	\$0.00	\$0.00	\$0.00	\$263.81
5	SMA-ESM-N6	ESX-NSX Servers 600 to 999=IA	\$1,052.00	D3	36%	\$673.28	\$241.96	\$0.00	\$189.36	\$0.00	\$0.00	\$0.00	\$241.96
5	SMA-ESM-N7	ESX-NSX Servers 1000 to 1999=IA	\$956.00	D3	36%	\$611.84	\$219.88	\$0.00	\$172.08	\$0.00	\$0.00	\$0.00	\$219.88
5	SMA-ESM-N8	ESX-NSX Servers 2000+=IA	\$812.00	D3	36%	\$519.68	\$186.76	\$0.00	\$146.16	\$0.00	\$0.00	\$0.00	\$186.76
5	SMA-ESM-O1	Opn Src KVM,XEN Servers 1-9=IA	\$1,243.00	D3	36%	\$795.52	\$285.89	\$0.00	\$223.74	\$0.00	\$0.00	\$0.00	\$285.89
5	SMA-ESM-O2	Opn Src KVM,XEN Servers 10-49=IA	\$1,119.00	D3	36%	\$716.16	\$257.37	\$0.00	\$201.42	\$0.00	\$0.00	\$0.00	\$257.37
5	SMA-ESM-O3	Opn Src KVM,XEN Servers 50-99=IA	\$995.00	D3	36%	\$636.80	\$228.85	\$0.00	\$179.10	\$0.00	\$0.00	\$0.00	\$228.85
5	SMA-ESM-O4	Opn Src KVM,XEN Servers 100-249=IA	\$870.00	D3	36%	\$556.80	\$200.10	\$0.00	\$156.60	\$0.00	\$0.00	\$0.00	\$200.10
5	SMA-ESM-O5	Opn Src KVM,XEN Servers 250-599=IA	\$746.00	D3	36%	\$477.44	\$171.58	\$0.00	\$134.28	\$0.00	\$0.00	\$0.00	\$171.58

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SMA-ESM-O6	Opn Src KVM,XEN Servers 600-999=IA	\$684.00	D3	36%	\$437.76	\$123.32	\$0.00	\$123.12	\$0.00	\$0.00	\$157.32
5	SMA-ESM-O7	Opn Src KVM,XEN Servers 1000-1999=IA	\$622.00	D3	36%	\$398.08	\$143.06	\$0.00	\$111.96	\$0.00	\$0.00	\$143.06
5	SMA-ESM-O8	Opn Src KVM,XEN Servers 2000+=IA	\$528.00	D3	36%	\$337.92	\$121.44	\$0.00	\$95.04	\$0.00	\$0.00	\$121.44
5	SMA-ESM-P	EMC SERVER MANAGER - PROD LICENSE	\$0.00	D3	36%	\$0.00	\$3,105.00	\$0.00	\$2,430.00	\$0.00	\$0.00	\$3,105.00
5	SMA-ESM-SDN	SDN for Smarts=MA	\$17,200.00	D3	36%	\$11,008.00	\$3,956.00	\$0.00	\$3,096.00	\$0.00	\$0.00	\$3,956.00
5	SMA-ESM-V1	ITOI SERVER MGR - VMWARE ESX SRVR 1-9	\$1,912.00	D3	36%	\$1,223.68	\$439.76	\$0.00	\$344.16	\$0.00	\$0.00	\$439.76
5	SMA-ESM-V2	ITOI SERVER MGR - VMWARE ESX SRVR 10-49	\$1,721.00	D3	36%	\$1,101.44	\$395.83	\$0.00	\$309.78	\$0.00	\$0.00	\$395.83
5	SMA-ESM-V3	ITOI SERVER MGR - VMWARE ESX SRVR 50-99	\$1,530.00	D3	36%	\$979.20	\$351.90	\$0.00	\$275.40	\$0.00	\$0.00	\$351.90
5	SMA-ESM-V4	ITOI SERVER MGR - VMWARE ESX SRVR 100-249	\$1,338.00	D3	36%	\$856.32	\$307.74	\$0.00	\$240.84	\$0.00	\$0.00	\$307.74
5	SMA-ESM-V5	ITOI SERVER MGR - VMWARE ESX SVR 250-599	\$1,147.00	D3	36%	\$734.08	\$263.81	\$0.00	\$206.46	\$0.00	\$0.00	\$263.81
5	SMA-ESM-V6	ITOI SERVER MGR - VMWARE ESX SVR 600-999	\$1,052.00	D3	36%	\$673.28	\$241.96	\$0.00	\$189.36	\$0.00	\$0.00	\$241.96
5	SMA-ESM-V7	ITOI SERVER MGR - VMW ESX SVR 1000-1999	\$956.00	D3	36%	\$611.84	\$219.88	\$0.00	\$172.08	\$0.00	\$0.00	\$219.88
5	SMA-ESM-V8	ITOI SERVER MGR - VMWARE ESX SRVR 2000+	\$812.00	D3	36%	\$519.68	\$186.76	\$0.00	\$146.16	\$0.00	\$0.00	\$186.76
5	SMA-ESM-VMM	ITOI SERVER MGR - VM MODULE (SITE LIC)	\$0.00	D3	36%	\$0.00	\$3,105.00	\$0.00	\$2,430.00	\$0.00	\$0.00	\$3,105.00
5	SMA-ESM-VMM-1	EMC SERVER MANAGER - MANAGED VM HOSTS	\$2,250.00	D3	36%	\$1,440.00	\$517.50	\$0.00	\$405.00	\$0.00	\$0.00	\$517.50
5	SMA-EX-100	Express Pack 100	\$45,000.00	D3	36%	\$28,800.00	\$10,350.00	\$0.00	\$8,100.00	\$0.00	\$0.00	\$10,350.00
5	SMA-EX-250	Express Pack 250	\$99,000.00	D3	36%	\$63,360.00	\$22,770.00	\$0.00	\$17,820.00	\$0.00	\$0.00	\$22,770.00
5	SMA-EX-250F	EXPRESS PACK 250 - FAILOVER & TEST	\$29,250.00	D3	36%	\$18,720.00	\$6,727.50	\$0.00	\$5,265.00	\$0.00	\$0.00	\$6,727.50
5	SMA-EX-50	Express Pack 50	\$27,000.00	D3	36%	\$17,280.00	\$6,210.00	\$0.00	\$4,860.00	\$0.00	\$0.00	\$6,210.00
5	SMA-EX-A100	ASM Express Pack 100	\$0.00	D3	36%	\$0.00	\$13,685.00	\$0.00	\$10,710.00	\$0.00	\$0.00	\$13,685.00
5	SMA-EX-A250	ASM Express Pack 250	\$0.00	D3	36%	\$0.00	\$24,926.25	\$0.00	\$19,507.50	\$0.00	\$0.00	\$24,926.25
5	SMA-EX-A50	ASM Express Pack 50	\$0.00	D3	36%	\$0.00	\$9,775.00	\$0.00	\$7,650.00	\$0.00	\$0.00	\$9,775.00
5	SMA-EX-AC100	ACM EXPRESS 100 PROD LIC	\$65,250.00	D3	36%	\$41,760.00	\$15,007.50	\$0.00	\$11,745.00	\$0.00	\$0.00	\$15,007.50
5	SMA-EX-AC100F	ACM EXPRESS PACK 100 - FAILOVER & TEST	\$32,625.00	D3	36%	\$20,880.00	\$7,503.75	\$0.00	\$5,872.50	\$0.00	\$0.00	\$7,503.75
5	SMA-EX-AC250	ACM EXPRESS 250 PROD LIC	\$141,750.00	D3	36%	\$90,720.00	\$32,602.50	\$0.00	\$25,515.00	\$0.00	\$0.00	\$32,602.50
5	SMA-EX-AC250F	ACM EXPRESS PACK 250 - FAILOVER & TEST	\$47,250.00	D3	36%	\$30,240.00	\$10,867.50	\$0.00	\$8,505.00	\$0.00	\$0.00	\$10,867.50
5	SMA-EX-AC50	ACM EXPRESS 50 PROD LIC	\$40,950.00	D3	36%	\$26,208.00	\$9,418.50	\$0.00	\$7,371.00	\$0.00	\$0.00	\$9,418.50
5	SMA-EX-AC50F	ACM EXPRESS PACK 50 - FAILOVER & TEST	\$20,475.00	D3	36%	\$13,104.00	\$4,709.25	\$0.00	\$3,685.50	\$0.00	\$0.00	\$4,709.25
5	SMA-EX-ACUP1	ACM EXP PACK UPG 1	\$0.00	D3	36%	\$0.00	\$5,589.00	\$0.00	\$4,374.00	\$0.00	\$0.00	\$5,589.00
5	SMA-EX-ACUP1F	ACM EXPRESS PACK 50 UPG-FAILOVER & TEST	\$12,150.00	D3	36%	\$7,776.00	\$2,794.50	\$0.00	\$2,187.00	\$0.00	\$0.00	\$2,794.50
5	SMA-EX-ACUP2	ACM EXP PACK UPG 2	\$0.00	D3	36%	\$0.00	\$23,184.00	\$0.00	\$18,144.00	\$0.00	\$0.00	\$23,184.00
5	SMA-EX-ACUP2F	ACM EXPRESS PACK 200 UPG-FAILOVER & TEST	\$26,775.00	D3	36%	\$17,136.00	\$6,158.25	\$0.00	\$4,819.50	\$0.00	\$0.00	\$6,158.25
5	SMA-EX-ACUP3	ACM EXP PACK UPG 3	\$0.00	D3	36%	\$0.00	\$17,595.00	\$0.00	\$13,770.00	\$0.00	\$0.00	\$17,595.00
5	SMA-EX-ACUP3F	ACM EXPRESS PACK 100 UPG-FAILOVER & TEST	\$14,625.00	D3	36%	\$9,360.00	\$3,363.75	\$0.00	\$2,632.50	\$0.00	\$0.00	\$3,363.75
5	SMA-EX-AC-UPG	ACM EXP UPG LIC CARD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-EX-AUP1	ASM Express Pack Upg 1	\$0.00	D3	36%	\$0.00	\$3,910.00	\$0.00	\$3,060.00	\$0.00	\$0.00	\$3,910.00
5	SMA-EX-AUP2	ASM Express Pack Upg 2	\$0.00	D3	36%	\$0.00	\$15,151.25	\$0.00	\$11,857.50	\$0.00	\$0.00	\$15,151.25
5	SMA-EX-AUP3	ASM Express Pack Upg 3	\$0.00	D3	36%	\$0.00	\$11,241.25	\$0.00	\$8,797.50	\$0.00	\$0.00	\$11,241.25
5	SMA-EX-BUP1	BI Express Pack Upg 1	\$0.00	D3	36%	\$0.00	\$8,510.00	\$0.00	\$6,660.00	\$0.00	\$0.00	\$8,510.00
5	SMA-EX-BUP2	BI Express Pack Upg 2	\$0.00	D3	36%	\$0.00	\$33,551.25	\$0.00	\$26,257.50	\$0.00	\$0.00	\$33,551.25
5	SMA-EX-BUP3	BI Express Pack Upg 3	\$0.00	D3	36%	\$0.00	\$25,041.25	\$0.00	\$19,597.50	\$0.00	\$0.00	\$25,041.25
5	SMA-EX-BUPG	BI EXP UPGRADE CARD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-EX-CM250	SMARTS EXPRESS PACK COMMERCIAL 250	\$15,000.00	D3	36%	\$9,600.00	\$3,450.00	\$0.00	\$2,700.00	\$0.00	\$0.00	\$3,450.00
5	SMA-EX-CM250U	SMARTS EXPRESS PACK COMMERCIAL 250 UPGRA	\$45,000.00	D3	36%	\$28,800.00	\$10,350.00	\$0.00	\$8,100.00	\$0.00	\$0.00	\$10,350.00
5	SMA-EX-EME-F	EMER MRKTS EXPRS PKG EXT-FAILOVER & TEST	\$42,300.00	D3	36%	\$27,072.00	\$9,729.00	\$0.00	\$7,614.00	\$0.00	\$0.00	\$9,729.00
5	SMA-EX-EME-P	EMER MRKTS EXPRS PKG EXT-PRODUCTION	\$84,600.00	D3	36%	\$54,144.00	\$19,458.00	\$0.00	\$15,228.00	\$0.00	\$0.00	\$19,458.00
5	SMA-EX-EM-F	EMERGING MRKTS EXP PKG - FAILOVER & TEST	\$58,500.00	D3	36%	\$37,440.00	\$13,455.00	\$0.00	\$10,530.00	\$0.00	\$0.00	\$13,455.00
5	SMA-EX-EM-P	EMERGING MRKTS EXP PKG - PRODUCTION	\$140,400.00	D3	36%	\$89,856.00	\$32,292.00	\$0.00	\$25,272.00	\$0.00	\$0.00	\$32,292.00
5	SMA-EX-M100	MPLS EXPRESS PACK 100	\$112,500.00	D3	36%	\$72,000.00	\$25,875.00	\$0.00	\$20,250.00	\$0.00	\$0.00	\$25,875.00
5	SMA-EX-M100F	MPLS EXPRESS PACK 100 - FAILOVER & TEST	\$49,500.00	D3	36%	\$31,680.00	\$11,385.00	\$0.00	\$8,910.00	\$0.00	\$0.00	\$11,385.00
5	SMA-EX-M250	MPLS EXPRESS PACK 250	\$186,750.00	D3	36%	\$119,520.00	\$42,952.50	\$0.00	\$33,615.00	\$0.00	\$0.00	\$42,952.50
5	SMA-EX-M250F	MPLS EXPRESS PACK 250 - FAILOVER & TEST	\$55,800.00	D3	36%	\$35,712.00	\$12,834.00	\$0.00	\$10,044.00	\$0.00	\$0.00	\$12,834.00
5	SMA-EX-M50	MPLS EXPRESS PACK 50	\$87,750.00	D3	36%	\$56,160.00	\$20,182.50	\$0.00	\$15,795.00	\$0.00	\$0.00	\$20,182.50
5	SMA-EX-M50F	MPLS EXPRESS PACK 50 - FAILOVER & TEST	\$40,500.00	D3	36%	\$25,920.00	\$9,315.00	\$0.00	\$7,290.00	\$0.00	\$0.00	\$9,315.00
5	SMA-EX-MUP1	MPLS EXP PACK UPG 1	\$24,750.00	D3	36%	\$15,840.00	\$5,692.50	\$0.00	\$4,455.00	\$0.00	\$0.00	\$5,692.50
5	SMA-EX-MUP1F	MPLS EXP PACK 50 UPG - FAILOVER & TEST	\$9,000.00	D3	36%	\$5,760.00	\$2,070.00	\$0.00	\$1,620.00	\$0.00	\$0.00	\$2,070.00
5	SMA-EX-MUP2	MPLS EXP PACK UPG 2	\$99,000.00	D3	36%	\$63,360.00	\$22,770.00	\$0.00	\$17,820.00	\$0.00	\$0.00	\$22,770.00
5	SMA-EX-MUP2F	MPLS EXP PACK 200 UPG - FAILOVER & TEST	\$15,300.00	D3	36%	\$9,792.00	\$3,519.00	\$0.00	\$2,754.00	\$0.00	\$0.00	\$3,519.00
5	SMA-EX-MUP3	MPLS EXP PACK UPG 3	\$74,250.00	D3	36%	\$47,520.00	\$17,077.50	\$0.00	\$13,365.00	\$0.00	\$0.00	\$17,077.50
5	SMA-EX-MUP3F	MPLS EXP PACK 100 UPG - FAILOVER & TEST	\$6,300.00	D3	36%	\$4,032.00	\$1,449.00	\$0.00	\$1,134.00	\$0.00	\$0.00	\$1,449.00
5	SMA-EX-MUPG	MPLS EXP UPGRADE CARD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-EX-NA100	NAS EXPRESS PACK 100 PRODUCTION LICENSE	\$37,260.00	D3	36%	\$23,846.40	\$8,569.80	\$0.00	\$6,706.80	\$0.00	\$0.00	\$8,569.80
5	SMA-EX-NA100F	NAS EXPRESS PACK 100 - FAILOVER & TEST	\$18,630.00	D3	36%	\$11,923.20	\$4,284.90	\$0.00	\$3,353.40	\$0.00	\$0.00	\$4,284.90
5	SMA-EX-NA250	NAS EXPRESS PACK 250 PRODUCTION LICENSE	\$80,460.00	D3	36%	\$51,494.40	\$18,505.80	\$0.00	\$14,482.80	\$0.00	\$0.00	\$18,505.80
5	SMA-EX-NA250F	NAS EXPRESS PACK 250 - FAILOVER & TEST	\$29,250.00	D3	36%	\$18,720.00	\$6,727.50	\$0.00	\$5,265.00	\$0.00	\$0.00	\$6,727.50
5	SMA-EX-NA50	NAS EXPRESS PACK 50 PRODUCTION LICENSE	\$22,860.00	D3	36%	\$14,630.40	\$5,257.80	\$0.00	\$4,114.80	\$0.00	\$0.00	\$5,257.80
5	SMA-EX-NA50F	NAS EXPRESS PACK 50 - FAILOVER & TEST	\$11,430.00	D3	36%	\$7,315.20	\$2,628.90	\$0.00	\$2,057.40	\$0.00	\$0.00	\$2,628.90
5	SMA-EX-NAUP1	NAS EXPRESS PACK 50 UPGRADE - PRODUCTION	\$0.00	D3	36%	\$0.00	\$3,312.00	\$0.00	\$2,592.00	\$0.00	\$0.00	\$3,312.00
5	SMA-EX-NAUP1F	NAS EXP PACK 50 UPG - FAILOVER & TEST	\$7,200.00	D3	36%	\$4,608.00	\$1,656.00	\$0.00	\$1,296.00	\$0.00	\$0.00	\$1,656.00
5	SMA-EX-NAUP2	NAS EXPRESS PACK 50 UPGRADE - PRODUCTION	\$0.00	D3	36%	\$0.00	\$13,248.00	\$0.00	\$10,368.00	\$0.00	\$0.00	\$13,248.00
5	SMA-EX-NAUP2F	NAS EXP PACK 50 UPG - FAILOVER & TEST	\$17,820.00	D3	36%	\$11,404.80	\$4,098.60	\$0.00	\$3,207.60	\$0.00	\$0.00	\$4,098.60
5	SMA-EX-NAUP3	UPG-NAS EXP PKG 100 TO NAS EXP 250 PROD	\$0.00	D3	36%	\$0.00	\$9,936.00	\$0.00	\$7,776.00	\$0.00	\$0.00	\$9,936.00
5	SMA-EX-NAUP3F	NAS EXP PACK 100 UPG - FAILOVER & TEST	\$10,620.00	D3	36%	\$6,796.80	\$2,442.60	\$0.00	\$1,911.60	\$0.00	\$0.00	\$2,442.60
5	SMA-EX-NAUPG	NAS EXPRESS PACKAGE UPGRADE LICENSE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-EX-OP100F	MS SCOM 2007 EXP PACK 100- FAILOVER&TEST	\$10,000.00	D3	36%	\$6,400.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$2,300.00
5	SMA-EX-OP100P	MS SCOM 2007 EXP PACK 100 - PRODUCTION	\$20,000.00	D3	36%	\$12,800.00	\$4,600.00	\$0.00	\$3,600.00	\$0.00	\$0.00	\$4,600.00
5	SMA-EXP-100F	ITOI EXPRESS PACK 100 - FAILOVER & TEST	\$22,500.00	D3	36%	\$14,400.00	\$5,175.00	\$0.00	\$4,050.00	\$0.00	\$0.00	\$5,175.00
5	SMA-EXP-50F	ITOI EXPRESS PACK 50 - FAILOVER & TEST	\$13,500.00	D3	36%	\$8,640.00	\$3,105.00	\$0.00	\$2,430.00	\$0.00	\$0.00	\$3,105.00
5	SMA-EX-UP1	Express Pack Upg 1	\$0.00	D3	36%	\$0.00	\$4,140.00	\$0.00	\$3,240.00	\$0.00	\$0.00	\$4,140.00
5	SMA-EX-UP1F	ITOI EXP PCK 50 UPG-100 -FAILOVER&TEST	\$9,000.00	D3	36%	\$5,760.00	\$2,070.00	\$0.00	\$1,620.00	\$0.00	\$0.00	\$2,070.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	SMA-EX-UP2	Express Pack Upg 2	\$0.00	D3	36%	\$0.00	\$16,560.00	\$0.00	\$0.00	\$12,960.00	\$0.00	\$0.00	\$16,560.00
5	SMA-EX-UP2F	ITOI EXP PCK 50 UPG-250 -FAILOVER&TEST	\$15,750.00	D3	36%	\$10,080.00	\$3,622.50	\$0.00	\$2,835.00	\$0.00	\$0.00	\$3,622.50	
5	SMA-EX-UP3	Express Pack Upg 3	\$0.00	D3	36%	\$0.00	\$12,420.00	\$0.00	\$9,720.00	\$0.00	\$0.00	\$12,420.00	
5	SMA-EX-UP3F	ITOI EXP PCK 100 UPG-250 -FAILOVER&TEST	\$6,750.00	D3	36%	\$4,320.00	\$1,552.50	\$0.00	\$1,215.00	\$0.00	\$0.00	\$1,552.50	
5	SMA-EX-UPG	EXPRESS PACK UPGRADE CARD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-EXVC-100	ITOI NCM EXPRESS PACKAGE 100 PRODUCTION	\$0.00	D3	36%	\$0.00	\$6,900.00	\$0.00	\$5,400.00	\$0.00	\$0.00	\$6,900.00	
5	SMA-EXVC-100A	ITOI NCM EXPRESS PACKAGE 100 PRODUCTION	\$30,000.00	D3	36%	\$19,200.00	\$6,900.00	\$0.00	\$5,400.00	\$0.00	\$0.00	\$6,900.00	
5	SMA-EXVC-100F	ITOI NCM EXP PAK 100 - FAILOVER & TEST	\$9,500.00	D3	36%	\$6,080.00	\$2,185.00	\$0.00	\$1,710.00	\$0.00	\$0.00	\$2,185.00	
5	SMA-EXVC-250	ITOI NCM EXPRESS PACKAGE 250 PRODUCTION	\$0.00	D3	36%	\$0.00	\$17,250.00	\$0.00	\$13,500.00	\$0.00	\$0.00	\$17,250.00	
5	SMA-EXVC-250A	ITOI NCM EXPRESS PACKAGE 250 PRODUCTION	\$75,000.00	D3	36%	\$48,000.00	\$17,250.00	\$0.00	\$13,500.00	\$0.00	\$0.00	\$17,250.00	
5	SMA-EXVC-250F	ITOI NCM EXP PAK 250 - FAILOVER & TEST	\$12,500.00	D3	36%	\$8,000.00	\$2,875.00	\$0.00	\$2,250.00	\$0.00	\$0.00	\$2,875.00	
5	SMA-EXVC-50	ITOI NCM EXPRESS PACKAGE 50 PRODUCTION	\$0.00	D3	36%	\$0.00	\$3,450.00	\$0.00	\$2,700.00	\$0.00	\$0.00	\$3,450.00	
5	SMA-EXVC-50A	ITOI NCM EXPRESS PACKAGE 50 PRODUCTION=	\$15,000.00	D3	36%	\$9,600.00	\$3,450.00	\$0.00	\$2,700.00	\$0.00	\$0.00	\$3,450.00	
5	SMA-EXVC-50F	ITOI NCM EXP PAK 50 - FAILOVER & TEST	\$5,500.00	D3	36%	\$3,520.00	\$1,265.00	\$0.00	\$990.00	\$0.00	\$0.00	\$1,265.00	
5	SMA-EXVC-UP1	ITOI NCM EXP PAK 50 UPG- PRODUCTION	\$15,000.00	D3	36%	\$9,600.00	\$3,450.00	\$0.00	\$2,700.00	\$0.00	\$0.00	\$3,450.00	
5	SMA-EXVC-UP1F	ITOI NCM EXP PAK 50 UPG- FAILOVER&TEST	\$4,000.00	D3	36%	\$2,560.00	\$920.00	\$0.00	\$720.00	\$0.00	\$0.00	\$920.00	
5	SMA-EXVC-UP2	ITOI NCM EXP PAK 50 UPG-250 - PRODCTN	\$60,000.00	D3	36%	\$38,400.00	\$13,800.00	\$0.00	\$10,800.00	\$0.00	\$0.00	\$13,800.00	
5	SMA-EXVC-UP2F	ITOI NCM EXP PAK 50 UPG-250-FAILOVR&TST	\$7,000.00	D3	36%	\$4,480.00	\$1,610.00	\$0.00	\$1,260.00	\$0.00	\$0.00	\$1,610.00	
5	SMA-EXVC-UP3	ITOI NCM EXP PAK 100 UPG-250 - PRODCTN	\$45,000.00	D3	36%	\$28,800.00	\$10,350.00	\$0.00	\$8,100.00	\$0.00	\$0.00	\$10,350.00	
5	SMA-EXVC-UP3F	ITOI NCM EXPPAK 100 UPG-250-FAILOVR&TST	\$3,000.00	D3	36%	\$1,920.00	\$690.00	\$0.00	\$540.00	\$0.00	\$0.00	\$690.00	
5	SMA-EXVS-100	ITOI NCM&ITOI EXP PAK 100 - PRODCTN	\$0.00	D3	36%	\$0.00	\$19,550.00	\$0.00	\$15,300.00	\$0.00	\$0.00	\$19,550.00	
5	SMA-EXVS-100A	ITOI NCM&ITOI EXP PAK 100 - PRODCTN=MA	\$85,000.00	D3	36%	\$54,400.00	\$19,550.00	\$0.00	\$15,300.00	\$0.00	\$0.00	\$19,550.00	
5	SMA-EXVS-100F	ITOI NCM&ITOI EXP PAK 100-FAILOVER&TST	\$32,500.00	D3	36%	\$20,800.00	\$7,475.00	\$0.00	\$5,850.00	\$0.00	\$0.00	\$7,475.00	
5	SMA-EXVS-250	ITOI NCM&ITOI EXP PAK 250 - PRODCTN	\$0.00	D3	36%	\$0.00	\$44,850.00	\$0.00	\$35,100.00	\$0.00	\$0.00	\$44,850.00	
5	SMA-EXVS-250A	ITOI NCM&ITOI EXP PAK 250 - PRODCTN=MA	\$195,000.00	D3	36%	\$124,800.00	\$44,850.00	\$0.00	\$35,100.00	\$0.00	\$0.00	\$44,850.00	
5	SMA-EXVS-250F	ITOI NCM&ITOI EXP PAK 250-FAILOVER&TST	\$45,000.00	D3	36%	\$28,800.00	\$10,350.00	\$0.00	\$8,100.00	\$0.00	\$0.00	\$10,350.00	
5	SMA-EXVS-50	ITOI NCM&ITOI EXP PAK 50 - PRODCTN	\$0.00	D3	36%	\$0.00	\$11,500.00	\$0.00	\$9,000.00	\$0.00	\$0.00	\$11,500.00	
5	SMA-EXVS-50A	ITOI NCM&ITOI EXP PAK 50 - PRODCTN=MA	\$50,000.00	D3	36%	\$32,000.00	\$11,500.00	\$0.00	\$9,000.00	\$0.00	\$0.00	\$11,500.00	
5	SMA-EXVS-50F	ITOI NCM&ITOI EXP PAK 50-FAILOVER&TST	\$20,000.00	D3	36%	\$12,800.00	\$4,600.00	\$0.00	\$3,600.00	\$0.00	\$0.00	\$4,600.00	
5	SMA-EXVS-UP1	ITOI NCM&ITOI EXP PAK 50 UPG-PRODCTN	\$35,000.00	D3	36%	\$22,400.00	\$8,050.00	\$0.00	\$6,300.00	\$0.00	\$0.00	\$8,050.00	
5	SMA-EXVS-UP1F	ITOI NCM&ITOI EXPPAK 50UPG-FAILOVR&TST	\$12,500.00	D3	36%	\$8,000.00	\$2,875.00	\$0.00	\$2,250.00	\$0.00	\$0.00	\$2,875.00	
5	SMA-EXVS-UP2	ITOI NCM&ITOI EXP PAK200 UPG-PRODCTN	\$140,000.00	D3	36%	\$89,600.00	\$32,200.00	\$0.00	\$25,200.00	\$0.00	\$0.00	\$32,200.00	
5	SMA-EXVS-UP2F	ITOI NCM&ITOI EXPAK 200UPG-FAILOVR&TST	\$25,000.00	D3	36%	\$16,000.00	\$5,750.00	\$0.00	\$4,500.00	\$0.00	\$0.00	\$5,750.00	
5	SMA-EXVS-UP3	ITOI NCM&ITOI EXP PAK100 UPG-PRODCTN	\$105,000.00	D3	36%	\$67,200.00	\$24,150.00	\$0.00	\$18,900.00	\$0.00	\$0.00	\$24,150.00	
5	SMA-EXVS-UP3F	ITOI NCM&ITOI EXPAK 100UPG-FAILOVR&TST	\$12,500.00	D3	36%	\$8,000.00	\$2,875.00	\$0.00	\$2,250.00	\$0.00	\$0.00	\$2,875.00	
5	SMA-GC-100P	GLOBAL CONSOLE 100	\$0.00	D3	36%	\$0.00	\$16,560.00	\$0.00	\$12,960.00	\$0.00	\$0.00	\$16,560.00	
5	SMA-GC-10P	GLOBAL CONSOLE 10	\$0.00	D3	36%	\$0.00	\$5,175.00	\$0.00	\$4,050.00	\$0.00	\$0.00	\$5,175.00	
5	SMA-GC-1P	GLOBAL CONSOLE 1	\$0.00	D3	36%	\$0.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$1,035.00	
5	SMA-GC-25P	GLOBAL CONSOLE 25	\$0.00	D3	36%	\$0.00	\$8,280.00	\$0.00	\$6,480.00	\$0.00	\$0.00	\$8,280.00	
5	SMA-GC-3P	GLOBAL CONSOLE 3	\$0.00	D3	36%	\$0.00	\$2,484.00	\$0.00	\$1,944.00	\$0.00	\$0.00	\$2,484.00	
5	SMA-GC-50P	GLOBAL CONSOLE 50	\$0.00	D3	36%	\$0.00	\$12,420.00	\$0.00	\$9,720.00	\$0.00	\$0.00	\$12,420.00	
5	SMA-IP-BOX	IP MANAGEMENT SUITE KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-MD1-001	IP AM Mgd Tier 1 Lic	\$0.00	D3	36%	\$0.00	\$51.75	\$0.00	\$40.50	\$0.00	\$0.00	\$51.75	
5	SMA-MD1-002	IP AM Mgd Tier 1: 501-1000 Lic 4% Disc	\$0.00	D3	36%	\$0.00	\$49.68	\$0.00	\$38.88	\$0.00	\$0.00	\$49.68	
5	SMA-MD1-003	IP AM MANAGED TIER 1 DEVICES: 1001-1500	\$0.00	D3	36%	\$0.00	\$45.54	\$0.00	\$35.64	\$0.00	\$0.00	\$45.54	
5	SMA-MD1-004	IP AM MANAGED TIER 1 DEVICES: 1501-2500	\$0.00	D3	36%	\$0.00	\$41.40	\$0.00	\$32.40	\$0.00	\$0.00	\$41.40	
5	SMA-MD1-005	IP AM MANAGED TIER 1 DEVICES: 2501-5000	\$0.00	D3	36%	\$0.00	\$34.27	\$0.00	\$26.82	\$0.00	\$0.00	\$34.27	
5	SMA-MD1-006	IP AM MANAGED TIER 1 DEVICES: 5001-10000	\$0.00	D3	36%	\$0.00	\$28.06	\$0.00	\$21.96	\$0.00	\$0.00	\$28.06	
5	SMA-MD1-007	IP AM Mgd Tier 1: 10,001+ Lic 60% Disc	\$0.00	D3	36%	\$0.00	\$20.70	\$0.00	\$16.20	\$0.00	\$0.00	\$20.70	
5	SMA-MD2-001	IP AM Mgd Tier 2 Lic	\$0.00	D3	36%	\$0.00	\$4.14	\$0.00	\$3.24	\$0.00	\$0.00	\$4.14	
5	SMA-MD2-002	IP AM Mgd Tier 2: 501-1000 Lic 5% Disc	\$0.00	D3	36%	\$0.00	\$3.91	\$0.00	\$3.06	\$0.00	\$0.00	\$3.91	
5	SMA-MD2-003	IP AM MANAGED TIER 2 DEVICES: 1001-1500	\$0.00	D3	36%	\$0.00	\$3.68	\$0.00	\$2.88	\$0.00	\$0.00	\$3.68	
5	SMA-MD2-004	IP AM MANAGED TIER 2 DEVICES: 1501-2500	\$0.00	D3	36%	\$0.00	\$3.45	\$0.00	\$2.70	\$0.00	\$0.00	\$3.45	
5	SMA-MD2-005	IP AM MANAGED TIER 2 DEVICES: 2501-5000	\$0.00	D3	36%	\$0.00	\$3.22	\$0.00	\$2.52	\$0.00	\$0.00	\$3.22	
5	SMA-MD2-006	IP AM MANAGED TIER 2 DEVICES: 5001-10000	\$0.00	D3	36%	\$0.00	\$2.76	\$0.00	\$2.16	\$0.00	\$0.00	\$2.76	
5	SMA-MD2-007	IP AM Mgd Tier 2: 10,001+ Lic 45% Disc	\$0.00	D3	36%	\$0.00	\$2.30	\$0.00	\$1.80	\$0.00	\$0.00	\$2.30	
5	SMA-MD3-001	IP AM Mgd Tier 3 Lic	\$0.00	D3	36%	\$0.00	\$12.42	\$0.00	\$9.72	\$0.00	\$0.00	\$12.42	
5	SMA-MD3-002	IP AM Mgd Tier 3: 501-1000 Lic 8.3% Disc	\$0.00	D3	36%	\$0.00	\$11.50	\$0.00	\$9.00	\$0.00	\$0.00	\$11.50	
5	SMA-MD3-003	IP AM MANAGED TIER 3 DEVICES: 1001-1500	\$0.00	D3	36%	\$0.00	\$10.35	\$0.00	\$8.10	\$0.00	\$0.00	\$10.35	
5	SMA-MD3-004	IP AM MANAGED TIER 3 DEVICES: 1501-2500	\$0.00	D3	36%	\$0.00	\$9.43	\$0.00	\$7.38	\$0.00	\$0.00	\$9.43	
5	SMA-MD3-005	IP AM MANAGED TIER 3 DEVICES: 2501-5000	\$0.00	D3	36%	\$0.00	\$8.28	\$0.00	\$6.48	\$0.00	\$0.00	\$8.28	
5	SMA-MD3-006	IP AM MANAGED TIER 3 DEVICES: 5001-10000	\$0.00	D3	36%	\$0.00	\$7.36	\$0.00	\$5.76	\$0.00	\$0.00	\$7.36	
5	SMA-MD3-007	IP AM Mgd Tier 3: 10,001+ Lic 58.3% Disc	\$0.00	D3	36%	\$0.00	\$5.29	\$0.00	\$4.14	\$0.00	\$0.00	\$5.29	
5	SMA-MD4-001	IP AM Mgd Tier 4 NAS Lic	\$0.00	D3	36%	\$0.00	\$7.36	\$0.00	\$5.76	\$0.00	\$0.00	\$7.36	
5	SMA-MD4-002	IP AM MANGD TIER 4 NAS DEVICES:101-250	\$0.00	D3	36%	\$0.00	\$6.21	\$0.00	\$4.86	\$0.00	\$0.00	\$6.21	
5	SMA-MD4-003	IP AM MANGD TIER 4 NAS DEVICES:251+UP	\$0.00	D3	36%	\$0.00	\$5.29	\$0.00	\$4.14	\$0.00	\$0.00	\$5.29	
5	SMA-MMD-BOX	MULTICAST MGMT SUITE KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-MMD-F	MULTICAST MGR RTU-DC-NOC - FAILOVER&TEST	\$12,500.00	D3	36%	\$8,000.00	\$2,875.00	\$0.00	\$2,250.00	\$0.00	\$0.00	\$2,875.00	
5	SMA-MMD-MD1	MULTICAST MGD DEV LIC	\$0.00	D3	36%	\$0.00	\$28.75	\$0.00	\$22.50	\$0.00	\$0.00	\$28.75	
5	SMA-MMD-MD2	MULTICAST MGD DEV: 501-1,000 LIC 4% DISC	\$0.00	D3	36%	\$0.00	\$27.60	\$0.00	\$21.60	\$0.00	\$0.00	\$27.60	
5	SMA-MMD-MD3	MULTICAST MGR DEVICES: 1001-1500	\$0.00	D3	36%	\$0.00	\$25.30	\$0.00	\$19.80	\$0.00	\$0.00	\$25.30	
5	SMA-MMD-MD4	MULTICAST MGR DEVICES: 1501-2500	\$0.00	D3	36%	\$0.00	\$23.00	\$0.00	\$18.00	\$0.00	\$0.00	\$23.00	
5	SMA-MMD-MD5	MULTICAST MGR DEVICES: 2501-5000	\$0.00	D3	36%	\$0.00	\$19.55	\$0.00	\$15.30	\$0.00	\$0.00	\$19.55	
5	SMA-MMD-MD6	MULTICAST MGR DEVICES: 5001-10000	\$0.00	D3	36%	\$0.00	\$16.10	\$0.00	\$12.60	\$0.00	\$0.00	\$16.10	
5	SMA-MMD-MD7	MULTICAST MGD DEV: 10,000+ LIC 60% DISC	\$0.00	D3	36%	\$0.00	\$11.50	\$0.00	\$9.00	\$0.00	\$0.00	\$11.50	
5	SMA-MMD-MVPN	MULTICAST MGR: MULTICST VPN FEATURE LIC	\$0.00	D3	36%	\$0.00	\$8,050.00	\$0.00	\$6,300.00	\$0.00	\$0.00	\$8,050.00	
5	SMA-MMD-P	MULTICAST PRODUCTION LIC	\$0.00	D3	36%	\$0.00	\$5,750.00	\$0.00	\$4,500.00	\$0.00	\$0.00	\$5,750.00	
5	SMA-MMD-UPG	MULTICAST VOLUME LIC CARD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-MPLS-BOX	EMC ITOI MPLS MANAGER KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-MPLS-CE1	MPLSMGD LAY3 CE DEV LIC	\$0.00	D3	36%	\$0.00	\$34.50	\$0.00	\$27.00	\$0.00	\$0.00	\$34.50	

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SMA-MPLS-CE2	MPLS MGD LAY3 CE DEVICES: 2501-5000	\$0.00	D3	36%	\$0.00	\$33.12	\$25.92	\$0.00	\$0.00	\$0.00	\$33.12
5	SMA-MPLS-CE3	MPLS MGD LAY3 CE DEVICES: 5001-10000	\$0.00	D3	36%	\$0.00	\$30.36	\$0.00	\$23.76	\$0.00	\$0.00	\$30.36
5	SMA-MPLS-CE4	MPLS MGD LAY3 CE DEVICES: 10001-25000	\$0.00	D3	36%	\$0.00	\$28.98	\$0.00	\$22.68	\$0.00	\$0.00	\$28.98
5	SMA-MPLS-CE5	MPLS MGD LAY3 CE DEVICES: 25001-50000	\$0.00	D3	36%	\$0.00	\$27.60	\$0.00	\$21.60	\$0.00	\$0.00	\$27.60
5	SMA-MPLS-CE6	MPLS MGD LAY3 CE DEVICES: 50001+UP	\$0.00	D3	36%	\$0.00	\$24.15	\$0.00	\$18.90	\$0.00	\$0.00	\$24.15
5	SMA-MPLS-FI1	MPLSMGD LAY2 FWD INTF LIC	\$0.00	D3	36%	\$0.00	\$17.25	\$0.00	\$13.50	\$0.00	\$0.00	\$17.25
5	SMA-MPLS-FI2	MPLS MGD LAY2 FRWRDR INTFC: 201-1000	\$0.00	D3	36%	\$0.00	\$16.56	\$0.00	\$12.96	\$0.00	\$0.00	\$16.56
5	SMA-MPLS-FI3	MPLS MGD LAY2 FRWRDR INTFC: 1001-4000	\$0.00	D3	36%	\$0.00	\$15.18	\$0.00	\$11.88	\$0.00	\$0.00	\$15.18
5	SMA-MPLS-FI4	MPLS MGD LAY2 FRWRDR INTFC: 4001-20000	\$0.00	D3	36%	\$0.00	\$14.49	\$0.00	\$11.34	\$0.00	\$0.00	\$14.49
5	SMA-MPLS-FI5	MPLS MGD LAY2 FRWRDR INTFC: 20001-100K	\$0.00	D3	36%	\$0.00	\$13.80	\$0.00	\$10.80	\$0.00	\$0.00	\$13.80
5	SMA-MPLS-FI6	MPLS MGD LAY2 FRWRDR INTFC: 100K+UP	\$0.00	D3	36%	\$0.00	\$12.19	\$0.00	\$9.54	\$0.00	\$0.00	\$12.19
5	SMA-MPLS-P	MPLS PRODUCTION LICENSE	\$0.00	D3	36%	\$0.00	\$23,000.00	\$0.00	\$18,000.00	\$0.00	\$0.00	\$23,000.00
5	SMA-MPLS-UPG	MPLS UPGRADE CARD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-MPLS-VR1	MPLSMGD LAY3 VRF INTF LIC	\$0.00	D3	36%	\$0.00	\$11.50	\$0.00	\$9.00	\$0.00	\$0.00	\$11.50
5	SMA-MPLS-VR2	MPLS MGD LAY3 VRF INTFC: 2501-5000	\$0.00	D3	36%	\$0.00	\$11.04	\$0.00	\$8.64	\$0.00	\$0.00	\$11.04
5	SMA-MPLS-VR3	MPLS MGD LAY3 VRF INTFC: 5001-10000	\$0.00	D3	36%	\$0.00	\$10.12	\$0.00	\$7.92	\$0.00	\$0.00	\$10.12
5	SMA-MPLS-VR4	MPLS MGD LAY3 VRF INTFC: 10001-25000	\$0.00	D3	36%	\$0.00	\$9.66	\$0.00	\$7.56	\$0.00	\$0.00	\$9.66
5	SMA-MPLS-VR5	MPLS MGD LAY3 VRF INTFC: 25001-50000	\$0.00	D3	36%	\$0.00	\$9.20	\$0.00	\$7.20	\$0.00	\$0.00	\$9.20
5	SMA-MPLS-VR6	MPLS MGD LAY3 VRF INTFC: 50001+UP	\$0.00	D3	36%	\$0.00	\$8.05	\$0.00	\$6.30	\$0.00	\$0.00	\$8.05
5	SMA-MULTI-UPG	MULTICAST UPGRADE CARD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-NIPV61-01	IPV6 AM MNGD TIER 1 DEVICES: 1-500	\$261.00	D3	36%	\$167.04	\$60.03	\$0.00	\$46.98	\$0.00	\$0.00	\$60.03
5	SMA-NIPV61-02	IPV6 AM MNGD TIER 1 DEVICES: 501-1000	\$248.00	D3	36%	\$158.72	\$57.04	\$0.00	\$44.64	\$0.00	\$0.00	\$57.04
5	SMA-NIPV61-03	IPV6 AM MNGD TIER 1 DEVICES: 1001-1500	\$230.00	D3	36%	\$147.20	\$52.90	\$0.00	\$41.40	\$0.00	\$0.00	\$52.90
5	SMA-NIPV61-04	IPV6 AM MNGD TIER 1 DEVICES: 1501-2500	\$207.00	D3	36%	\$132.48	\$47.61	\$0.00	\$37.26	\$0.00	\$0.00	\$47.61
5	SMA-NIPV61-05	IPV6 AM MNGD TIER 1 DEVICES: 2501+UP	\$171.00	D3	36%	\$109.44	\$39.33	\$0.00	\$30.78	\$0.00	\$0.00	\$39.33
5	SMA-NIPV61-U1	IPV6 AM MNGD TR1 V4-V6 UPG-DEV: 1-500	\$36.00	D3	36%	\$23.04	\$8.28	\$0.00	\$6.48	\$0.00	\$0.00	\$8.28
5	SMA-NIPV61-U2	IPV6 AM MNGD TR1 V4-V6 UPG-DEV: 501-1000	\$32.00	D3	36%	\$20.48	\$7.36	\$0.00	\$5.76	\$0.00	\$0.00	\$7.36
5	SMA-NIPV61-U3	IPV6 AM MNGD TR1 V4-V6 UPG-DEV:1001-1500	\$32.00	D3	36%	\$20.48	\$7.36	\$0.00	\$5.76	\$0.00	\$0.00	\$7.36
5	SMA-NIPV61-U4	IPV6 AM MNGD TR1 V4-V6 UPG-DEV:1501-2500	\$27.00	D3	36%	\$17.28	\$6.21	\$0.00	\$4.86	\$0.00	\$0.00	\$6.21
5	SMA-NIPV61-U5	IPV6 AM MNGD TR1 V4-V6 UPG-DEV: 2501+UP	\$9.00	D3	36%	\$5.76	\$2.07	\$0.00	\$1.62	\$0.00	\$0.00	\$2.07
5	SMA-NIPV62-01	NATIVE IPV6 AM MGD TIER 2 DEV: 1-500	\$21.00	D3	36%	\$13.44	\$4.83	\$0.00	\$3.78	\$0.00	\$0.00	\$4.83
5	SMA-NIPV62-02	NATIVE IPV6 AM MGD TIER 2 DEV: 501-1000	\$20.00	D3	36%	\$12.80	\$4.60	\$0.00	\$3.60	\$0.00	\$0.00	\$4.60
5	SMA-NIPV62-03	NATIVE IPV6 AM MGD TIER 2 DEV: 1001-1500	\$19.00	D3	36%	\$12.16	\$4.37	\$0.00	\$3.42	\$0.00	\$0.00	\$4.37
5	SMA-NIPV62-04	NATIVE IPV6 AM MGD TIER 2 DEV: 1501-2500	\$18.00	D3	36%	\$11.52	\$4.14	\$0.00	\$3.24	\$0.00	\$0.00	\$4.14
5	SMA-NIPV62-05	NATIVE IPV6 AM MGD TIER 2 DEV: 2501+UP	\$16.00	D3	36%	\$10.24	\$3.68	\$0.00	\$2.88	\$0.00	\$0.00	\$3.68
5	SMA-NIPV62-U1	IPV6 AM MNGD TR2 V4-V6 UPG-DEV:1-500	\$3.00	D3	36%	\$1.92	\$0.69	\$0.00	\$0.54	\$0.00	\$0.00	\$0.69
5	SMA-NIPV62-U2	IPV6 AM MNGD TR2 V4-V6 UPG-DEV:501-1000	\$3.00	D3	36%	\$1.92	\$0.69	\$0.00	\$0.54	\$0.00	\$0.00	\$0.69
5	SMA-NIPV62-U3	IPV6 AM MNGD TR2 V4-V6 UPG-DEV:1001-1500	\$3.00	D3	36%	\$1.92	\$0.69	\$0.00	\$0.54	\$0.00	\$0.00	\$0.69
5	SMA-NIPV62-U4	IPV6 AM MNGD TR2 V4-V6 UPG-DEV: 1501-2500	\$3.00	D3	36%	\$1.92	\$0.69	\$0.00	\$0.54	\$0.00	\$0.00	\$0.69
5	SMA-NIPV62-U5	IPV6 AM MNGD TR2 V4-V6 UPG-DEV: 2501+UP	\$3.00	D3	36%	\$1.92	\$0.69	\$0.00	\$0.54	\$0.00	\$0.00	\$0.69
5	SMA-NIPV63-01	NATIVE IPV6 AM MGD TIER 3 DEV: 1-500	\$63.00	D3	36%	\$40.32	\$14.49	\$0.00	\$11.34	\$0.00	\$0.00	\$14.49
5	SMA-NIPV63-02	NATIVE IPV6 AM MGD TIER 3 DEV: 501-1000	\$58.00	D3	36%	\$37.12	\$13.34	\$0.00	\$10.44	\$0.00	\$0.00	\$13.34
5	SMA-NIPV63-03	NATIVE IPV6 AM MGD TIER 3 DEV: 1001-1500	\$52.00	D3	36%	\$33.28	\$11.96	\$0.00	\$9.36	\$0.00	\$0.00	\$11.96
5	SMA-NIPV63-04	NATIVE IPV6 AM MGD TIER 3 DEV: 1501-2500	\$47.00	D3	36%	\$30.08	\$10.81	\$0.00	\$8.46	\$0.00	\$0.00	\$10.81
5	SMA-NIPV63-05	NATIVE IPV6 AM MGD TIER 3 DEV: 2501+UP	\$41.00	D3	36%	\$26.24	\$9.43	\$0.00	\$7.38	\$0.00	\$0.00	\$9.43
5	SMA-NIPV63-U1	IPV6 AM MNGD TR3 V4-V6 UPG-DEV:1-500	\$9.00	D3	36%	\$5.76	\$2.07	\$0.00	\$1.62	\$0.00	\$0.00	\$2.07
5	SMA-NIPV63-U2	IPV6 AM MNGD TR3 V4-V6 UPG-DEV:501-1000	\$8.00	D3	36%	\$5.12	\$1.84	\$0.00	\$1.44	\$0.00	\$0.00	\$1.84
5	SMA-NIPV63-U3	IPV6 AM MNGD TR3 V4-V6 UPG-DEV:1001-1500	\$7.00	D3	36%	\$4.48	\$1.61	\$0.00	\$1.26	\$0.00	\$0.00	\$1.61
5	SMA-NIPV63-U4	IPV6 AM MNGD TR3 V4-V6 UPG-DEV: 1501-2500	\$6.00	D3	36%	\$3.84	\$1.38	\$0.00	\$1.08	\$0.00	\$0.00	\$1.38
5	SMA-NIPV63-U5	IPV6 AM MNGD TR3 V4-V6 UPG-DEV: 2501+UP	\$5.00	D3	36%	\$3.20	\$1.15	\$0.00	\$0.90	\$0.00	\$0.00	\$1.15
5	SMA-NIPV6-BOX	EMC ITOI NATIVE IPV6 AM KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-NIPV6-F	IPV6 AM MGR RTU LIC - FAILOVER & TEST	\$13,050.00	D3	36%	\$8,352.00	\$3,001.50	\$0.00	\$2,349.00	\$0.00	\$0.00	\$3,001.50
5	SMA-NIPV6-LIC	EMC ITOI NATIVE IPV6 AM LICENSE CARD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-NIPV6-P	IPV6 AVAILABILITY MGR - PRODUCTION	\$0.00	D3	36%	\$0.00	\$6,003.00	\$0.00	\$4,698.00	\$0.00	\$0.00	\$6,003.00
5	SMA-NIPV6-UF	IPV6 AM - V4 TO V6 UPG - FAILOVER & TEST	\$1,800.00	D3	36%	\$1,152.00	\$414.00	\$0.00	\$324.00	\$0.00	\$0.00	\$414.00
5	SMA-NIPV6-UP	EMC IPV6 AM PRODUCTION - V4 TO V6 UPG	\$3,600.00	D3	36%	\$2,304.00	\$828.00	\$0.00	\$648.00	\$0.00	\$0.00	\$828.00
5	SMA-NIPV6-UPG	IPV6 AM - VOLUME LICENSE CARD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-NOTIF-BOX	EMC NOTIFICATION MANAGER KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-NOTIF-F	EMC NOTIFICATION MANAGER	\$33,750.00	D3	36%	\$21,600.00	\$7,762.50	\$0.00	\$6,075.00	\$0.00	\$0.00	\$7,762.50
5	SMA-NOTIF-P	EMC NOTIFICATION MANAGER	\$0.00	D3	36%	\$0.00	\$15,525.00	\$0.00	\$12,150.00	\$0.00	\$0.00	\$15,525.00
5	SMA-NPM-BOX	EMC ITOI NPM KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-NPM-F	NPM FAIL OVER LICENSE	\$11,250.00	D3	36%	\$7,200.00	\$2,587.50	\$0.00	\$2,025.00	\$0.00	\$0.00	\$2,587.50
5	SMA-NPM-MD1	NPM MGD DEVICES LIC	\$0.00	D3	36%	\$0.00	\$25.99	\$0.00	\$20.34	\$0.00	\$0.00	\$25.99
5	SMA-NPM-MD2	NPM MGD DEVICES: 501-1,000 LIC 4% DISC	\$0.00	D3	36%	\$0.00	\$24.84	\$0.00	\$19.44	\$0.00	\$0.00	\$24.84
5	SMA-NPM-MD3	NPM MGD DEVICES: 1,001-1,500	\$0.00	D3	36%	\$0.00	\$22.77	\$0.00	\$17.82	\$0.00	\$0.00	\$22.77
5	SMA-NPM-MD4	NPM MGD DEVICES: 1,501-2,500	\$0.00	D3	36%	\$0.00	\$20.70	\$0.00	\$16.20	\$0.00	\$0.00	\$20.70
5	SMA-NPM-MD5	NPM MGD DEVICES: 2,501-5,000	\$0.00	D3	36%	\$0.00	\$17.71	\$0.00	\$13.86	\$0.00	\$0.00	\$17.71
5	SMA-NPM-MD6	NPM MGD DEVICES: 5,001-10,000	\$0.00	D3	36%	\$0.00	\$14.49	\$0.00	\$11.34	\$0.00	\$0.00	\$14.49
5	SMA-NPM-MD7	NPM MGD DEVICES: 10,001+ LIC 60% DISC	\$0.00	D3	36%	\$0.00	\$10.35	\$0.00	\$8.10	\$0.00	\$0.00	\$10.35
5	SMA-NPM-P	NPM PRODUCTION LICENSE	\$0.00	D3	36%	\$0.00	\$5,175.00	\$0.00	\$4,050.00	\$0.00	\$0.00	\$5,175.00
5	SMA-NPM-UPG	NPM UPGRADE CARD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-OLIP-F	OLIP Fail Over License	\$9,000.00	D3	36%	\$5,760.00	\$2,070.00	\$0.00	\$1,620.00	\$0.00	\$0.00	\$2,070.00
5	SMA-OLIP-LIC	OVERLAPPING IP LIC CARD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-OLIP-P	OLIP Production License	\$0.00	D3	36%	\$0.00	\$4,140.00	\$0.00	\$3,240.00	\$0.00	\$0.00	\$4,140.00
5	SMA-P1-001	IP AM Mgd P&I Lic	\$0.00	D3	36%	\$0.00	\$248.40	\$0.00	\$194.40	\$0.00	\$0.00	\$248.40
5	SMA-P1-002	IP AM MNGD PORTS & INTRFCS: 5001-10000	\$0.00	D3	36%	\$0.00	\$227.70	\$0.00	\$178.20	\$0.00	\$0.00	\$227.70
5	SMA-P1-003	IP AM MNGD PORTS & INTRFCS: 10001-25000	\$0.00	D3	36%	\$0.00	\$207.00	\$0.00	\$162.00	\$0.00	\$0.00	\$207.00
5	SMA-P1-004	IP AM MNGD PORTS & INTRFCS: 25001-50000	\$0.00	D3	36%	\$0.00	\$186.30	\$0.00	\$145.80	\$0.00	\$0.00	\$186.30
5	SMA-P1-005	IP AM MNGD PORTS & INTRFCS: 50001-100K	\$0.00	D3	36%	\$0.00	\$165.60	\$0.00	\$129.60	\$0.00	\$0.00	\$165.60
5	SMA-P1-006	IP AM MNGD PORTS & INTRFCS: 100001-250K	\$0.00	D3	36%	\$0.00	\$124.20	\$0.00	\$97.20	\$0.00	\$0.00	\$124.20

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SMA-PI-007	IP AM MNGD PORTS & INTRFCs: 250001-500K	\$0.00	D3	36%	\$0.00	\$103.50	\$0.00	\$81.00	\$0.00	\$0.00	\$103.50
5	SMA-PI-008	IP AM MNGD PORTS & INTRFCs: 500001-1M	\$0.00	D3	36%	\$0.00	\$82.80	\$0.00	\$64.80	\$0.00	\$0.00	\$82.80
5	SMA-PI-009	IP AM MNGD PORTS & INTRFCs: 1000001-1.5M	\$0.00	D3	36%	\$0.00	\$62.10	\$0.00	\$48.60	\$0.00	\$0.00	\$62.10
5	SMA-PI-010	IP AM MNGD PORTS & INTRFCs: 1500001-2M	\$0.00	D3	36%	\$0.00	\$41.40	\$0.00	\$32.40	\$0.00	\$0.00	\$41.40
5	SMA-PI-011	IP AM Mgd P&I: 2MM + Lic 91.7% Disc	\$0.00	D3	36%	\$0.00	\$20.70	\$0.00	\$16.20	\$0.00	\$0.00	\$20.70
5	SMA-PM-F	PM Fail Over License	\$4,500.00	D3	36%	\$2,880.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$1,035.00
5	SMA-PM-LIC	IP PERF MGR LICENSE CARD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-PM-P	PM Production License	\$0.00	D3	36%	\$0.00	\$2,070.00	\$0.00	\$1,620.00	\$0.00	\$0.00	\$2,070.00
5	SMA-RCA	RCA Upgrade License	\$0.00	D3	36%	\$0.00	\$4,140.00	\$0.00	\$3,240.00	\$0.00	\$0.00	\$4,140.00
5	SMA-RM-UPG	RM UPGRADE CARD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-SAM-BOX	ITOI SERVICE ASSURANCE MGR KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-SAM-F	SERVICE ASSURANCE MGR - FAILOVER & TEST	\$18,000.00	D3	36%	\$11,520.00	\$4,140.00	\$0.00	\$3,240.00	\$0.00	\$0.00	\$4,140.00
5	SMA-SAM-LIC	ITOI SERVICE ASSURANCE MRG LIC CARD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-SAM-P	SERVICE ASSURANCE MGR - PRODUCTION	\$0.00	D3	36%	\$0.00	\$8,280.00	\$0.00	\$6,480.00	\$0.00	\$0.00	\$8,280.00
5	SMA-SCM-ADLIC	EMC SCM ACTIVE DIRECTORY LICENSE CARD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-SDM-C	ITOPS DYNAMIC MODEL COMPILER LICENSE	\$0.00	D3	36%	\$0.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$2,300.00
5	SMA-SDM-F	SMARTS DYNAMIC MODEL	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-SDM-L	ITOI ITOPS DYNAMIC MODEL LOADER LICENSE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-SIA-C10TB	EMC SIA EXPRESS PACKAGE 10 TB SIA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-SIA-NP001	SIA PPA: up to 14TB NLT3	\$1,452.00	D3	36%	\$929.28	\$333.96	\$0.00	\$261.36	\$0.00	\$0.00	\$333.96
5	SMA-SIA-NP002	SIA PPA: Least 15TB NLT3	\$1,236.00	D3	36%	\$791.04	\$284.28	\$0.00	\$224.28	\$0.00	\$0.00	\$284.28
5	SMA-SIA-NP003	SIA PPA: Least 25TB NLT3	\$989.00	D3	36%	\$632.96	\$227.47	\$0.00	\$178.02	\$0.00	\$0.00	\$227.47
5	SMA-SIA-NP004	SIA PPA: Least 40TB NLT3	\$807.00	D3	36%	\$516.48	\$185.61	\$0.00	\$145.26	\$0.00	\$0.00	\$185.61
5	SMA-SIA-NP005	SIA PPA: Least 60TB NLT3	\$686.00	D3	36%	\$439.04	\$157.78	\$0.00	\$123.48	\$0.00	\$0.00	\$157.78
5	SMA-SIA-NP006	SIA PPA: Least 100TB NLT3	\$578.00	D3	36%	\$369.92	\$132.94	\$0.00	\$104.04	\$0.00	\$0.00	\$132.94
5	SMA-SIA-NP007	SIA PPA: Least 150TB NLT3	\$503.00	D3	36%	\$321.92	\$115.69	\$0.00	\$90.54	\$0.00	\$0.00	\$115.69
5	SMA-SIA-NP008	SIA PPA: Least 250TB NLT3	\$426.00	D3	36%	\$272.64	\$97.98	\$0.00	\$76.68	\$0.00	\$0.00	\$97.98
5	SMA-SIA-NP009	SIA PPA: Least 400TB NLT3	\$389.00	D3	36%	\$248.96	\$89.47	\$0.00	\$70.02	\$0.00	\$0.00	\$89.47
5	SMA-SIA-NP010	SIA PPA: Least 600TB NLT3	\$338.00	D3	36%	\$216.32	\$77.74	\$0.00	\$60.84	\$0.00	\$0.00	\$77.74
5	SMA-SIA-NP011	SIA PPA: Least 1000TB NLT3	\$284.00	D3	36%	\$181.76	\$65.32	\$0.00	\$51.12	\$0.00	\$0.00	\$65.32
5	SMA-SIA-NP012	SIA PPA: Least 1500TB NLT3	\$248.00	D3	36%	\$158.72	\$57.04	\$0.00	\$44.64	\$0.00	\$0.00	\$57.04
5	SMA-SIA-NP013	SIA PPA: Least 2500TB NLT3	\$209.00	D3	36%	\$133.76	\$48.07	\$0.00	\$37.62	\$0.00	\$0.00	\$48.07
5	SMA-SIA-NP014	SIA PPA: Least 4000TB NLT3	\$180.00	D3	36%	\$115.20	\$41.40	\$0.00	\$32.40	\$0.00	\$0.00	\$41.40
5	SMA-SIA-P001	SIA PPA: UP TO 14TB	\$2,903.00	D3	36%	\$1,857.92	\$667.69	\$0.00	\$522.54	\$0.00	\$0.00	\$667.69
5	SMA-SIA-P002	SIA PPA: LEAST 15TB	\$2,471.00	D3	36%	\$1,581.44	\$568.33	\$0.00	\$444.78	\$0.00	\$0.00	\$568.33
5	SMA-SIA-P003	SIA PPA: LEAST 25TB	\$1,978.00	D3	36%	\$1,265.92	\$454.94	\$0.00	\$356.04	\$0.00	\$0.00	\$454.94
5	SMA-SIA-P004	SIA PPA: LEAST 40TB	\$1,614.00	D3	36%	\$1,032.96	\$371.22	\$0.00	\$290.52	\$0.00	\$0.00	\$371.22
5	SMA-SIA-P005	SIA PPA: LEAST 60TB	\$1,371.00	D3	36%	\$877.44	\$315.33	\$0.00	\$246.78	\$0.00	\$0.00	\$315.33
5	SMA-SIA-P006	SIA PPA: LEAST 100TB	\$1,155.00	D3	36%	\$739.20	\$265.65	\$0.00	\$207.90	\$0.00	\$0.00	\$265.65
5	SMA-SIA-P007	SIA PPA: LEAST 150TB	\$1,006.00	D3	36%	\$643.84	\$231.38	\$0.00	\$181.08	\$0.00	\$0.00	\$231.38
5	SMA-SIA-P008	SIA PPA: LEAST 250TB	\$851.00	D3	36%	\$544.64	\$195.73	\$0.00	\$153.18	\$0.00	\$0.00	\$195.73
5	SMA-SIA-P009	SIA PPA: LEAST 400TB	\$778.00	D3	36%	\$497.92	\$178.94	\$0.00	\$140.04	\$0.00	\$0.00	\$178.94
5	SMA-SIA-P010	SIA PPA: LEAST 600TB	\$677.00	D3	36%	\$433.28	\$155.71	\$0.00	\$121.86	\$0.00	\$0.00	\$155.71
5	SMA-SIA-P011	SIA PPA: LEAST 1000TB	\$569.00	D3	36%	\$364.16	\$130.87	\$0.00	\$102.42	\$0.00	\$0.00	\$130.87
5	SMA-SIA-P012	SIA PPA: LEAST 1500TB	\$497.00	D3	36%	\$318.08	\$114.31	\$0.00	\$89.46	\$0.00	\$0.00	\$114.31
5	SMA-SIA-P013	SMA PPA: LEAST 2500TB	\$418.00	D3	36%	\$267.52	\$96.14	\$0.00	\$75.24	\$0.00	\$0.00	\$96.14
5	SMA-SIA-P014	SMA PPA: LEAST 4000TB	\$360.00	D3	36%	\$230.40	\$82.80	\$0.00	\$64.80	\$0.00	\$0.00	\$82.80
5	SMA-SPM-F	IP SPM - FAILOVER & TEST	\$5,000.00	D3	36%	\$3,200.00	\$1,150.00	\$0.00	\$900.00	\$0.00	\$0.00	\$1,150.00
5	SMA-SPM-LIC	SERVER PERF MGR LIC CARD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-SPM-P	SPM PRODUCTION LICENSE	\$0.00	D3	36%	\$0.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$2,300.00
5	SMAS-SDR	SDN SR for Smarts=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMAS-SDV	SDN SV for Smarts=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMAS-SDV50	SDN SV50 for Smarts=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-VCB-LIC	ITOI NCM INTEGRATION TOOL KIT LIC CARD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-VC-BOX	VC SOFTWARE KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-VCB-SDK	ITOI NCM INTEGRATION TOOL KIT	\$10,000.00	D3	36%	\$6,400.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$2,300.00
5	SMA-VCIM-BOX	EMC VOYENCE CONTROL INTEGRATION MODULES	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-VC-LIC	NCM LICENSE CARD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-VCM-ADB2	ITOI NCM BMC ATRIUM INTEGRATION MODULE	\$0.00	D3	36%	\$0.00	\$4,600.00	\$0.00	\$3,600.00	\$0.00	\$0.00	\$4,600.00
5	SMA-VCM-BRT	ITOI NCM BMC REMEDY INTEGRATION MODULE	\$0.00	D3	36%	\$0.00	\$4,600.00	\$0.00	\$3,600.00	\$0.00	\$0.00	\$4,600.00
5	SMA-VCM-BSIM	ITOI NCM BMC SIM INTEGRATION MODULE	\$0.00	D3	36%	\$0.00	\$4,600.00	\$0.00	\$3,600.00	\$0.00	\$0.00	\$4,600.00
5	SMA-VCM-CRME	ITOI NCM CISCOWORKS RME INT MODULE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-VCMD1-01	NCM TIER 1 MNGD DEVICES: 1-500	\$250.00	D3	36%	\$160.00	\$57.50	\$0.00	\$45.00	\$0.00	\$0.00	\$57.50
5	SMA-VCMD1-02	NCM TIER 1 MNGD DEVICES: 501-1000	\$240.00	D3	36%	\$153.60	\$55.20	\$0.00	\$43.20	\$0.00	\$0.00	\$55.20
5	SMA-VCMD1-03	NCM TIER 1 MNGD DEVICES: 1001-1500	\$220.00	D3	36%	\$140.80	\$50.60	\$0.00	\$39.60	\$0.00	\$0.00	\$50.60
5	SMA-VCMD1-04	NCM TIER 1 MNGD DEVICES: 1501-2500	\$200.00	D3	36%	\$128.00	\$46.00	\$0.00	\$36.00	\$0.00	\$0.00	\$46.00
5	SMA-VCMD1-05	NCM TIER 1 MNGD DEVICES: 2501-5000	\$165.00	D3	36%	\$105.60	\$37.95	\$0.00	\$29.70	\$0.00	\$0.00	\$37.95
5	SMA-VCMD1-06	NCM TIER 1 MNGD DEVICES: 5001-10000	\$135.00	D3	36%	\$86.40	\$31.05	\$0.00	\$24.30	\$0.00	\$0.00	\$31.05
5	SMA-VCMD1-07	NCM TIER 1 MNGD DEVICES: 10000+ UP	\$100.00	D3	36%	\$64.00	\$23.00	\$0.00	\$18.00	\$0.00	\$0.00	\$23.00
5	SMA-VCMD2-01	NCM TIER 2 MNGD DEVICES: 1-500	\$20.00	D3	36%	\$12.80	\$4.60	\$0.00	\$3.60	\$0.00	\$0.00	\$4.60
5	SMA-VCMD2-02	NCM TIER 2 MNGD DEVICES: 501-1000	\$19.00	D3	36%	\$12.16	\$4.37	\$0.00	\$3.42	\$0.00	\$0.00	\$4.37
5	SMA-VCMD2-03	NCM TIER 2 MNGD DEVICES: 1001-1500	\$18.00	D3	36%	\$11.52	\$4.14	\$0.00	\$3.24	\$0.00	\$0.00	\$4.14
5	SMA-VCMD2-04	NCM TIER 2 MNGD DEVICES: 1501-2500	\$17.00	D3	36%	\$10.88	\$3.91	\$0.00	\$3.06	\$0.00	\$0.00	\$3.91
5	SMA-VCMD2-05	NCM TIER 2 MNGD DEVICES: 2501-5000	\$15.00	D3	36%	\$9.60	\$3.45	\$0.00	\$2.70	\$0.00	\$0.00	\$3.45
5	SMA-VCMD2-06	NCM TIER 2 MNGD DEVICES: 5001-10000	\$13.00	D3	36%	\$8.32	\$2.99	\$0.00	\$2.34	\$0.00	\$0.00	\$2.99
5	SMA-VCMD2-07	NCM TIER 2 MNGD DEVICES: 10000+ UP	\$11.00	D3	36%	\$7.04	\$2.53	\$0.00	\$1.98	\$0.00	\$0.00	\$2.53
5	SMA-VCMD3-01	NCM TIER 3 MNGD DEVICES: 1-500	\$60.00	D3	36%	\$38.40	\$13.80	\$0.00	\$10.80	\$0.00	\$0.00	\$13.80
5	SMA-VCMD3-02	NCM TIER 3 MNGD DEVICES: 501-1000	\$55.00	D3	36%	\$35.20	\$12.65	\$0.00	\$9.90	\$0.00	\$0.00	\$12.65
5	SMA-VCMD3-03	NCM TIER 3 MNGD DEVICES: 1001-1500	\$50.00	D3	36%	\$32.00	\$11.50	\$0.00	\$9.00	\$0.00	\$0.00	\$11.50
5	SMA-VCMD3-04	NCM TIER 3 MNGD DEVICES: 1501-2500	\$45.00	D3	36%	\$28.80	\$10.35	\$0.00	\$8.10	\$0.00	\$0.00	\$10.35

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	SMA-VCMD3-05	NCM TIER 3 MNGD DEVICES: 2501-5000	\$40.00	D3	36%	\$9.20	\$25.60	\$9.20	\$0.00	\$7.20	\$0.00	\$0.00	\$9.20
5	SMA-VCMD3-06	NCM TIER 3 MNGD DEVICES: 5001-10000	\$35.00	D3	36%	\$22.40	\$22.40	\$8.05	\$0.00	\$6.30	\$0.00	\$0.00	\$8.05
5	SMA-VCMD3-07	NCM TIER 3 MNGD DEVICES: 10000+ UP	\$25.00	D3	36%	\$16.00	\$16.00	\$5.75	\$0.00	\$4.50	\$0.00	\$0.00	\$5.75
5	SMA-VCMD-F	ITOI NCM FAIL OVER LICENSE	\$12,500.00	D3	36%	\$8,000.00	\$8,000.00	\$2,875.00	\$0.00	\$2,250.00	\$0.00	\$0.00	\$2,875.00
5	SMA-VCMD-P	ITOI NCM PRODUCTION LICENSE	\$0.00	D3	36%	\$0.00	\$0.00	\$5,750.00	\$0.00	\$4,500.00	\$0.00	\$0.00	\$5,750.00
5	SMA-VCMD-PA	ITOI NCM PRODUCTION LICENSE=MA	\$25,000.00	D3	36%	\$16,000.00	\$16,000.00	\$5,750.00	\$0.00	\$4,500.00	\$0.00	\$0.00	\$5,750.00
5	SMA-VCMD-T	ITOI NCM TEST LAB LICENSE	\$12,500.00	D3	36%	\$8,000.00	\$8,000.00	\$2,875.00	\$0.00	\$2,250.00	\$0.00	\$0.00	\$2,875.00
5	SMA-VCM-HPNM	ITOI NCM HP OPENVIEW NNM INT MODULE	\$0.00	D3	36%	\$0.00	\$0.00	\$4,600.00	\$0.00	\$3,600.00	\$0.00	\$0.00	\$4,600.00
5	SMA-VCM-LIC	ITOI NCM INT MODULES LICENSE CARD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-VCM-MNC	ITOI NCM IBM TIVOLI NETCOOL INT MODULE	\$0.00	D3	36%	\$0.00	\$0.00	\$4,600.00	\$0.00	\$3,600.00	\$0.00	\$0.00	\$4,600.00
5	SMA-VCM-SIC	ITOI NCM IT OPS INTEGRATION MODULE	\$0.00	D3	36%	\$0.00	\$0.00	\$4,600.00	\$0.00	\$3,600.00	\$0.00	\$0.00	\$4,600.00
5	SMA-VCO-BOX	EMC VOYENCE CONTROL OPTIONAL COMPONENTS	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-VCO-LIC	ITOI NCM PCI ADVISOR LICENSE CARD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-VCO-NA01	NCM NETWORK ADVISOR - LESS THAN 1K DEVS	\$0.00	D3	36%	\$0.00	\$0.00	\$4,600.00	\$0.00	\$3,600.00	\$0.00	\$0.00	\$4,600.00
5	SMA-VCO-NA02	NCM NETWORK ADVISOR - 1K TO 10K DEVS	\$0.00	D3	36%	\$0.00	\$0.00	\$9,200.00	\$0.00	\$7,200.00	\$0.00	\$0.00	\$9,200.00
5	SMA-VCO-NA03	NCM NETWORK ADVISOR - 10K TO 100K DEVS	\$0.00	D3	36%	\$0.00	\$0.00	\$17,250.00	\$0.00	\$13,500.00	\$0.00	\$0.00	\$17,250.00
5	SMA-VCO-NA04	NCM NETWORK ADVISOR - 100K+UP DEVICES	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-VCO-NALIC	ITOI NCM NETWORK ADVISOR LICENSE CARD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-VC-ROY	EMC VOYENCE NEW CUSTOMER	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-VOIP-AYA	EMC SMARTS VOIP ENABLEMENT PACK FOR AVAY	\$0.00	D3	36%	\$0.00	\$0.00	\$5,750.00	\$0.00	\$4,500.00	\$0.00	\$0.00	\$5,750.00
5	SMA-VOIP-CS	VOIP - CISCO IP MODULE	\$0.00	D3	36%	\$0.00	\$0.00	\$5,750.00	\$0.00	\$4,500.00	\$0.00	\$0.00	\$5,750.00
5	SMA-VOIP-P	EMC SMARTS VOIP AM PRODUCTION LICENSE	\$0.00	D3	36%	\$0.00	\$0.00	\$9,200.00	\$0.00	\$7,200.00	\$0.00	\$0.00	\$9,200.00
5	SMA-VOIPS-P	VOIP MGMT SUITE PROD RTU PER DCTR/NOG	\$0.00	D3	36%	\$0.00	\$0.00	\$11,500.00	\$0.00	\$9,000.00	\$0.00	\$0.00	\$11,500.00
5	SMA-WAP-01	WIFI ACCESS POINTS LICENSE 1-1000	\$0.00	D3	36%	\$0.00	\$0.00	\$8.74	\$0.00	\$6.84	\$0.00	\$0.00	\$8.74
5	SMA-WAP-02	WIFI ACCESS POINTS LICENSE 1001-5000	\$0.00	D3	36%	\$0.00	\$0.00	\$7.59	\$0.00	\$5.94	\$0.00	\$0.00	\$7.59
5	SMA-WAP-03	WIFI ACCESS POINTS LICENSE 5001-10;000	\$0.00	D3	36%	\$0.00	\$0.00	\$5.75	\$0.00	\$4.50	\$0.00	\$0.00	\$5.75
5	SMA-WCTL-01	WIFI CONTROLLER LICENSE COUNT	\$0.00	D3	36%	\$0.00	\$0.00	\$46.00	\$0.00	\$36.00	\$0.00	\$0.00	\$46.00
5	SMA-WIFI-F	WIRELESS MANAGER - FAILOVER LICENSE	\$0.00	D3	36%	\$0.00	\$0.00	\$1,725.00	\$0.00	\$1,350.00	\$0.00	\$0.00	\$1,725.00
5	SMA-WIFI-P	WIRELESS MANAGER - PRODUCTION LICENSE	\$0.00	D3	36%	\$0.00	\$0.00	\$3,450.00	\$0.00	\$2,700.00	\$0.00	\$0.00	\$3,450.00
5	SMAW-SDNR	SDN WR for Smarts=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMAW-SDNV	SDN WV for Smarts=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMC-SW-KIT	SYMMETRIX MANAGEMENT CONSOLE KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMG-UPG-T01	SMG UP PP TO 14TB	\$0.00	D3	36%	\$0.00	\$0.00	\$673.90	\$0.00	\$0.00	\$0.00	\$0.00	\$673.90
5	SMG-UPG-T02	SMG UP PP AT LEAST 15TB	\$0.00	D3	36%	\$0.00	\$0.00	\$588.80	\$0.00	\$0.00	\$0.00	\$0.00	\$588.80
5	SMG-UPG-T03	SMG UP PP AT LEAST 25TB	\$0.00	D3	36%	\$0.00	\$0.00	\$496.80	\$0.00	\$0.00	\$0.00	\$0.00	\$496.80
5	SMG-UPG-T04	SMG UP PP AT LEAST 40TB	\$0.00	D3	36%	\$0.00	\$0.00	\$423.20	\$0.00	\$0.00	\$0.00	\$0.00	\$423.20
5	SMG-UPG-T05	SMG UP PP AT LEAST 60TB	\$0.00	D3	36%	\$0.00	\$0.00	\$370.30	\$0.00	\$0.00	\$0.00	\$0.00	\$370.30
5	SMG-UPG-T06	SMG UP PP AT LEAST 100TB	\$0.00	D3	36%	\$0.00	\$0.00	\$312.80	\$0.00	\$0.00	\$0.00	\$0.00	\$312.80
5	SMG-UPG-T07	SMG UP PP AT LEAST 150TB	\$0.00	D3	36%	\$0.00	\$0.00	\$273.70	\$0.00	\$0.00	\$0.00	\$0.00	\$273.70
5	SMG-UPG-T08	SMG UP PP AT LEAST 250TB	\$0.00	D3	36%	\$0.00	\$0.00	\$230.00	\$0.00	\$0.00	\$0.00	\$0.00	\$230.00
5	SMG-UPG-T09	SMG UP PP AT LEAST 400TB	\$0.00	D3	36%	\$0.00	\$0.00	\$195.50	\$0.00	\$0.00	\$0.00	\$0.00	\$195.50
5	SMG-UPG-T10	SMG UP PP AT LEAST 600TB	\$0.00	D3	36%	\$0.00	\$0.00	\$172.50	\$0.00	\$0.00	\$0.00	\$0.00	\$172.50
5	SMG-UPG-T11	SMG UP PP AT LEAST 1000TB	\$0.00	D3	36%	\$0.00	\$0.00	\$144.90	\$0.00	\$0.00	\$0.00	\$0.00	\$144.90
5	SMG-UPG-T12	SMG UP PP AT LEAST 1500TB	\$0.00	D3	36%	\$0.00	\$0.00	\$126.50	\$0.00	\$0.00	\$0.00	\$0.00	\$126.50
5	SMG-UPG-T13	SMG UP PP AT LEAST 2500TB	\$0.00	D3	36%	\$0.00	\$0.00	\$105.80	\$0.00	\$0.00	\$0.00	\$0.00	\$105.80
5	SMG-UPG-T14	SMG UP PP AT LEAST 4000TB	\$0.00	D3	36%	\$0.00	\$0.00	\$92.00	\$0.00	\$0.00	\$0.00	\$0.00	\$92.00
5	SM-HD-T1-4U	SAN MGR HDS T1-T5UPG	\$0.00	D3	36%	\$0.00	\$0.00	\$149.50	\$0.00	\$0.00	\$0.00	\$0.00	\$149.50
5	SM-HD-T5-30U	SAN MGR HDS T6-T30UPG	\$0.00	D3	36%	\$0.00	\$0.00	\$745.20	\$0.00	\$0.00	\$0.00	\$0.00	\$745.20
5	SM-HP-T1-4U	CC5.x SM HP T1-4 UPG	\$0.00	D3	36%	\$0.00	\$0.00	\$209.30	\$0.00	\$0.00	\$0.00	\$0.00	\$209.30
5	SM-HP-T5-30U	CC5.x SM HP T5-30 UPG	\$0.00	D3	36%	\$0.00	\$0.00	\$984.40	\$0.00	\$0.00	\$0.00	\$0.00	\$984.40
5	SOM-ESM-DA	Storage Ops - Smarts Lite DA only	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPP-CAPM-T01	SPP ICM UP TO 14TB	\$0.00	D3	36%	\$0.00	\$0.00	\$1,568.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,568.60
5	SPP-CAPM-T02	SPP ICM AT LEAST 15TB	\$0.00	D3	36%	\$0.00	\$0.00	\$1,368.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,368.50
5	SPP-CAPM-T03	SPP ICM AT LEAST 25TB	\$0.00	D3	36%	\$0.00	\$0.00	\$1,154.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,154.60
5	SPP-CAPM-T04	SPP ICM AT LEAST 40TB	\$0.00	D3	36%	\$0.00	\$0.00	\$986.70	\$0.00	\$0.00	\$0.00	\$0.00	\$986.70
5	SPP-CAPM-T05	SPP ICM AT LEAST 60TB	\$0.00	D3	36%	\$0.00	\$0.00	\$862.50	\$0.00	\$0.00	\$0.00	\$0.00	\$862.50
5	SPP-CAPM-T06	SPP ICM AT LEAST 100TB	\$0.00	D3	36%	\$0.00	\$0.00	\$726.80	\$0.00	\$0.00	\$0.00	\$0.00	\$726.80
5	SPP-CAPM-T07	SPP ICM AT LEAST 150TB	\$0.00	D3	36%	\$0.00	\$0.00	\$637.10	\$0.00	\$0.00	\$0.00	\$0.00	\$637.10
5	SPP-CAPM-T08	SPP ICM AT LEAST 250TB	\$0.00	D3	36%	\$0.00	\$0.00	\$535.90	\$0.00	\$0.00	\$0.00	\$0.00	\$535.90
5	SPP-CAPM-T09	SPP ICM AT LEAST 400TB	\$0.00	D3	36%	\$0.00	\$0.00	\$457.70	\$0.00	\$0.00	\$0.00	\$0.00	\$457.70
5	SPP-CAPM-T10	SPP ICM AT LEAST 600TB	\$0.00	D3	36%	\$0.00	\$0.00	\$400.20	\$0.00	\$0.00	\$0.00	\$0.00	\$400.20
5	SPP-CAPM-T11	SPP ICM AT LEAST 1000TB	\$0.00	D3	36%	\$0.00	\$0.00	\$338.10	\$0.00	\$0.00	\$0.00	\$0.00	\$338.10
5	SPP-CAPM-T12	SPP ICM AT LEAST 1500TB	\$0.00	D3	36%	\$0.00	\$0.00	\$294.40	\$0.00	\$0.00	\$0.00	\$0.00	\$294.40
5	SPP-CAPM-T13	SPP ICM AT LEAST 2500TB	\$0.00	D3	36%	\$0.00	\$0.00	\$248.40	\$0.00	\$0.00	\$0.00	\$0.00	\$248.40
5	SPP-CAPM-T14	SPP ICM AT LEAST 4000TB	\$0.00	D3	36%	\$0.00	\$0.00	\$213.90	\$0.00	\$0.00	\$0.00	\$0.00	\$213.90
5	SPP-KEY	SPP ICM LIC KEY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRM3-SW-KIT	SRM SUITE 3.0 MEDIA KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRM-MR-C02	SRM MR 1TB (15-25TB)	\$0.00	D3	36%	\$0.00	\$0.00	\$798.10	\$0.00	\$0.00	\$0.00	\$0.00	\$798.10
5	SRM-MR-C03	SRM MR 1TB (26-40TB)	\$0.00	D3	36%	\$0.00	\$0.00	\$710.70	\$0.00	\$0.00	\$0.00	\$0.00	\$710.70
5	SRM-MR-C04	SRM MR 1TB (41-60TB)	\$0.00	D3	36%	\$0.00	\$0.00	\$673.90	\$0.00	\$0.00	\$0.00	\$0.00	\$673.90
5	SRM-MR-C06	SRM MR 1TB (101-150TB)	\$0.00	D3	36%	\$0.00	\$0.00	\$588.80	\$0.00	\$0.00	\$0.00	\$0.00	\$588.80
5	SRM-MR-C07	SRM MR 1TB (151-250TB)	\$0.00	D3	36%	\$0.00	\$0.00	\$524.40	\$0.00	\$0.00	\$0.00	\$0.00	\$524.40
5	SRM-MR-C08	SRM MR 1TB (251-400TB)	\$0.00	D3	36%	\$0.00	\$0.00	\$455.40	\$0.00	\$0.00	\$0.00	\$0.00	\$455.40
5	SRM-MR-C09	SRM MR 1TB (401-600TB)	\$0.00	D3	36%	\$0.00	\$0.00	\$395.60	\$0.00	\$0.00	\$0.00	\$0.00	\$395.60
5	SRM-MR-C10	SRM MR 1TB (601-1000TB)	\$0.00	D3	36%	\$0.00	\$0.00	\$342.70	\$0.00	\$0.00	\$0.00	\$0.00	\$342.70
5	SRM-MR-C11	SRM MR 1TB (1001TB or greater)	\$0.00	D3	36%	\$0.00	\$0.00	\$301.30	\$0.00	\$0.00	\$0.00	\$0.00	\$301.30
5	SRM-MR-N01	SRM MR 1TB (0-14TB) NLT3	\$0.00	D3	36%	\$0.00	\$0.00	\$424.35	\$0.00	\$0.00	\$0.00	\$0.00	\$424.35
5	SRM-MR-N02	SRM MR 1TB (15-25TB) NLT3	\$0.00	D3	36%	\$0.00	\$0.00	\$399.05	\$0.00	\$0.00	\$0.00	\$0.00	\$399.05
5	SRM-MR-N03	SRM MR 1TB (26-40TB) NLT3	\$0.00	D3	36%	\$0.00	\$0.00	\$355.35	\$0.00	\$0.00	\$0.00	\$0.00	\$355.35
5	SRM-MR-N04	SRM MR 1TB (41-60TB) NLT3	\$0.00	D3	36%	\$0.00	\$0.00	\$336.95	\$0.00	\$0.00	\$0.00	\$0.00	\$336.95

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SRM-MR-N05	SRM MR 1TB (61-100TB) NLT3	\$0.00	D3	36%	\$0.00	\$326.60	\$0.00	\$0.00	\$0.00	\$0.00	\$326.60
5	SRM-MR-N06	SRM MR 1TB (101-150TB) NLT3	\$0.00	D3	36%	\$0.00	\$294.40	\$0.00	\$0.00	\$0.00	\$0.00	\$294.40
5	SRM-MR-N07	SRM MR 1TB (151-250TB) NLT3	\$0.00	D3	36%	\$0.00	\$262.20	\$0.00	\$0.00	\$0.00	\$0.00	\$262.20
5	SRM-MR-N08	SRM MR 1TB (251-400TB) NLT3	\$0.00	D3	36%	\$0.00	\$227.70	\$0.00	\$0.00	\$0.00	\$0.00	\$227.70
5	SRM-MR-N09	SRM MR 1TB (401-600TB) NLT3	\$0.00	D3	36%	\$0.00	\$197.80	\$0.00	\$0.00	\$0.00	\$0.00	\$197.80
5	SRM-MR-N10	SRM MR 1TB (601-1000TB) NLT3	\$0.00	D3	36%	\$0.00	\$171.35	\$0.00	\$0.00	\$0.00	\$0.00	\$171.35
5	SRM-MR-N11	SRM MR 1TB (1001TB or greater) NLT3	\$0.00	D3	36%	\$0.00	\$150.65	\$0.00	\$0.00	\$0.00	\$0.00	\$150.65
5	SRM-MR-UPG	SRM MR BASE UPGRADE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRM-PCF-ENBL	SRM for PCF SP Enabler=IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRM-PP-C02	SRM PP 1TB (15-25TB)	\$0.00	D3	36%	\$0.00	\$1,048.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,048.80
5	SRM-PP-C03	SRM PP 1TB (26-40TB)	\$0.00	D3	36%	\$0.00	\$939.55	\$0.00	\$0.00	\$0.00	\$0.00	\$939.55
5	SRM-PP-C04	SRM PP 1TB (41-60TB)	\$0.00	D3	36%	\$0.00	\$883.20	\$0.00	\$0.00	\$0.00	\$0.00	\$883.20
5	SRM-PP-C05	SRM PP 1TB (61-100TB)	\$0.00	D3	36%	\$0.00	\$855.60	\$0.00	\$0.00	\$0.00	\$0.00	\$855.60
5	SRM-PP-C06	SRM PP 1TB (101-150TB)	\$0.00	D3	36%	\$0.00	\$770.50	\$0.00	\$0.00	\$0.00	\$0.00	\$770.50
5	SRM-PP-C07	SRM PP 1TB (151-250TB)	\$0.00	D3	36%	\$0.00	\$685.40	\$0.00	\$0.00	\$0.00	\$0.00	\$685.40
5	SRM-PP-C08	SRM PP 1TB (251-400TB)	\$0.00	D3	36%	\$0.00	\$596.85	\$0.00	\$0.00	\$0.00	\$0.00	\$596.85
5	SRM-PP-C09	SRM PP 1TB (401-600TB)	\$0.00	D3	36%	\$0.00	\$519.80	\$0.00	\$0.00	\$0.00	\$0.00	\$519.80
5	SRM-PP-C10	SRM PP 1TB (601-1000TB)	\$0.00	D3	36%	\$0.00	\$451.95	\$0.00	\$0.00	\$0.00	\$0.00	\$451.95
5	SRM-PP-C11	SRM PP 1TB (1001TB or greater)	\$0.00	D3	36%	\$0.00	\$393.30	\$0.00	\$0.00	\$0.00	\$0.00	\$393.30
5	SRM-PP-N01	SRM PP 1TB (0-14TB) NLT3	\$0.00	D3	36%	\$0.00	\$564.65	\$0.00	\$0.00	\$0.00	\$0.00	\$564.65
5	SRM-PP-N02	SRM PP 1TB (15-25TB) NLT3	\$0.00	D3	36%	\$0.00	\$524.40	\$0.00	\$0.00	\$0.00	\$0.00	\$524.40
5	SRM-PP-N03	SRM PP 1TB (26-40TB) NLT3	\$0.00	D3	36%	\$0.00	\$470.35	\$0.00	\$0.00	\$0.00	\$0.00	\$470.35
5	SRM-PP-N04	SRM PP 1TB (41-60TB) NLT3	\$0.00	D3	36%	\$0.00	\$441.60	\$0.00	\$0.00	\$0.00	\$0.00	\$441.60
5	SRM-PP-N05	SRM PP 1TB (61-100TB) NLT3	\$0.00	D3	36%	\$0.00	\$427.80	\$0.00	\$0.00	\$0.00	\$0.00	\$427.80
5	SRM-PP-N06	SRM PP 1TB (101-150TB) NLT3	\$0.00	D3	36%	\$0.00	\$385.25	\$0.00	\$0.00	\$0.00	\$0.00	\$385.25
5	SRM-PP-N07	SRM PP 1TB (151-250TB) NLT3	\$0.00	D3	36%	\$0.00	\$342.70	\$0.00	\$0.00	\$0.00	\$0.00	\$342.70
5	SRM-PP-N08	SRM PP 1TB (251-400TB) NLT3	\$0.00	D3	36%	\$0.00	\$299.00	\$0.00	\$0.00	\$0.00	\$0.00	\$299.00
5	SRM-PP-N09	SRM PP 1TB (401-600TB) NLT3	\$0.00	D3	36%	\$0.00	\$259.90	\$0.00	\$0.00	\$0.00	\$0.00	\$259.90
5	SRM-PP-N10	SRM PP 1TB (601-1000TB) NLT3	\$0.00	D3	36%	\$0.00	\$225.40	\$0.00	\$0.00	\$0.00	\$0.00	\$225.40
5	SRM-PP-N11	SRM PP 1TB (1001TB or greater) NLT3	\$0.00	D3	36%	\$0.00	\$196.65	\$0.00	\$0.00	\$0.00	\$0.00	\$196.65
5	SRM-PP-UPG	SRM PP BASE UPGRADE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRMST-SITE	SRST SITE; SERVER BASE =IA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-DX3P-BN	SRSTW DMX/VMAX10K/3PTY BASE =IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-DX3P-N	SRSTW DMX/VMAX10K/3PTY 1TB =IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VMAX-B	SRSTW VMAX BASE =IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VMX1	SRSTW VMAX (0-14TB) NONSATA =CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VMX10	SRSTW VMAX (601-1000TB) NONSATA =CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VMX11	SRSTW VMAX (1001TB+) NONSATA =CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VMX2	SRSTW VMAX (15-25TB) NONSATA =CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VMX3	SRSTW VMAX (26-40TB) NONSATA =CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VMX4	SRSTW VMAX (41-60TB) NONSATA =CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VMX5	SRSTW VMAX (61-100TB) NONSATA =CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VMX6	SRSTW VMAX (101-150TB) NONSATA =CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VMX7	SRSTW VMAX (151-250TB) NONSATA =CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VMX8	SRSTW VMAX (251-400TB) NONSATA =CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VMX9	SRSTW VMAX (401-600TB) NONSATA =CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VMXS1	SRSTW VMAX (0-14TB) SATA =CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VMXS10	SRSTW VMAX (601-1000TB) SATA =CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VMXS11	SRSTW VMAX (1001TB+) SATA =CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VMXS2	SRSTW VMAX (15-25TB) SATA =CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VMXS3	SRSTW VMAX (26-40TB) SATA =CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VMXS4	SRSTW VMAX (41-60TB) SATA =CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VMXS5	SRSTW VMAX (61-100TB) SATA =CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VMXS6	SRSTW VMAX (101-150TB) SATA =CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VMXS7	SRSTW VMAX (151-250TB) SATA =CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VMXS8	SRSTW VMAX (251-400TB) SATA =CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VMXS9	SRSTW VMAX (401-600TB) SATA =CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STD-EXPORT	IMAGE INDEX PDF FILE-SYSTEM XML ODBC EXP	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STS6-CAPM-T01	EMC CONTROLCENTER 6.0 STORAGE SCOPE PPA T	\$0.00	D3	36%	\$0.00	\$588.80	\$0.00	\$0.00	\$0.00	\$0.00	\$588.80
5	STS6-CAPM-T02	EMC CONTROLCENTER 6.0 STORAGE SCOPE PPA T	\$0.00	D3	36%	\$0.00	\$512.90	\$0.00	\$0.00	\$0.00	\$0.00	\$512.90
5	STS6-CAPM-T03	EMC CONTROLCENTER 6.0 STORAGE SCOPE PPA T	\$0.00	D3	36%	\$0.00	\$432.40	\$0.00	\$0.00	\$0.00	\$0.00	\$432.40
5	STS6-CAPM-T04	EMC CONTROLCENTER 6.0 STORAGE SCOPE PPA T	\$0.00	D3	36%	\$0.00	\$370.30	\$0.00	\$0.00	\$0.00	\$0.00	\$370.30
5	STS6-CAPM-T05	EMC CONTROLCENTER 6.0 STORAGE SCOPE PPA T	\$0.00	D3	36%	\$0.00	\$324.30	\$0.00	\$0.00	\$0.00	\$0.00	\$324.30
5	STS6-CAPM-T06	EMC CONTROLCENTER 6.0 STORAGE SCOPE PPA T	\$0.00	D3	36%	\$0.00	\$271.40	\$0.00	\$0.00	\$0.00	\$0.00	\$271.40
5	STS6-CAPM-T07	EMC CONTROLCENTER 6.0 STORAGE SCOPE PPA T	\$0.00	D3	36%	\$0.00	\$239.20	\$0.00	\$0.00	\$0.00	\$0.00	\$239.20
5	STS6-CAPM-T08	EMC CONTROLCENTER 6.0 STORAGE SCOPE PPA T	\$0.00	D3	36%	\$0.00	\$200.10	\$0.00	\$0.00	\$0.00	\$0.00	\$200.10
5	STS6-CAPM-T09	EMC CONTROLCENTER 6.0 STORAGE SCOPE PPA T	\$0.00	D3	36%	\$0.00	\$170.20	\$0.00	\$0.00	\$0.00	\$0.00	\$170.20
5	STS6-CAPM-T10	EMC CONTROLCENTER 6.0 STORAGE SCOPE PPA T	\$0.00	D3	36%	\$0.00	\$149.50	\$0.00	\$0.00	\$0.00	\$0.00	\$149.50
5	STS6-CAPM-T11	EMC CONTROLCENTER 6.0 STORAGE SCOPE PPA T	\$0.00	D3	36%	\$0.00	\$126.50	\$0.00	\$0.00	\$0.00	\$0.00	\$126.50
5	STS6-CAPM-T12	EMC CONTROLCENTER 6.0 STORAGE SCOPE PPA T	\$0.00	D3	36%	\$0.00	\$110.40	\$0.00	\$0.00	\$0.00	\$0.00	\$110.40
5	STS6-CAPM-T13	EMC CONTROLCENTER 6.0 STORAGE SCOPE PPA T	\$0.00	D3	36%	\$0.00	\$94.30	\$0.00	\$0.00	\$0.00	\$0.00	\$94.30
5	STS6-CAPM-T14	EMC CONTROLCENTER 6.0 STORAGE SCOPE PPA T	\$0.00	D3	36%	\$0.00	\$80.50	\$0.00	\$0.00	\$0.00	\$0.00	\$80.50
5	STS6-UPG-T01	EMC CONTROLCENTER 6.0 STORAGE SCOPE MR UP	\$0.00	D3	36%	\$0.00	\$469.20	\$0.00	\$0.00	\$0.00	\$0.00	\$469.20
5	STS6-UPG-T02	EMC CONTROLCENTER 6.0 STORAGE SCOPE MR UP	\$0.00	D3	36%	\$0.00	\$416.30	\$0.00	\$0.00	\$0.00	\$0.00	\$416.30
5	STS6-UPG-T03	EMC CONTROLCENTER 6.0 STORAGE SCOPE MR UP	\$0.00	D3	36%	\$0.00	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$345.00
5	STS6-UPG-T04	EMC CONTROLCENTER 6.0 STORAGE SCOPE MR UP	\$0.00	D3	36%	\$0.00	\$303.60	\$0.00	\$0.00	\$0.00	\$0.00	\$303.60
5	STS6-UPG-T05	EMC CONTROLCENTER 6.0 STORAGE SCOPE MR UP	\$0.00	D3	36%	\$0.00	\$259.90	\$0.00	\$0.00	\$0.00	\$0.00	\$259.90
5	STS6-UPG-T06	EMC CONTROLCENTER 6.0 STORAGE SCOPE MR UP	\$0.00	D3	36%	\$0.00	\$218.50	\$0.00	\$0.00	\$0.00	\$0.00	\$218.50
5	STS6-UPG-T07	EMC CONTROLCENTER 6.0 STORAGE SCOPE MR UP	\$0.00	D3	36%	\$0.00	\$188.60	\$0.00	\$0.00	\$0.00	\$0.00	\$188.60
5	STS6-UPG-T08	EMC CONTROLCENTER 6.0 STORAGE SCOPE MR UP	\$0.00	D3	36%	\$0.00	\$163.30	\$0.00	\$0.00	\$0.00	\$0.00	\$163.30

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	STS6-UPG-T09	EMC CONTROLCENTER 6.0 STORAGESCOPE MR UP	\$0.00	D3	36%	\$0.00	\$138.00	\$0.00	\$0.00	\$0.00	\$0.00	\$138.00
5	STS6-UPG-T10	EMC CONTROLCENTER 6.0 STORAGESCOPE MR UP	\$0.00	D3	36%	\$0.00	\$121.90	\$0.00	\$0.00	\$0.00	\$0.00	\$121.90
5	STS6-UPG-T11	EMC CONTROLCENTER 6.0 STORAGESCOPE MR UP	\$0.00	D3	36%	\$0.00	\$101.20	\$0.00	\$0.00	\$0.00	\$0.00	\$101.20
5	STS6-UPG-T12	EMC CONTROLCENTER 6.0 STORAGESCOPE MR UP	\$0.00	D3	36%	\$0.00	\$89.70	\$0.00	\$0.00	\$0.00	\$0.00	\$89.70
5	STS6-UPG-T13	EMC CONTROLCENTER 6.0 STORAGESCOPE MR UP	\$0.00	D3	36%	\$0.00	\$73.60	\$0.00	\$0.00	\$0.00	\$0.00	\$73.60
5	STS6-UPG-T14	EMC CONTROLCENTER 6.0 STORAGESCOPE MR UP	\$0.00	D3	36%	\$0.00	\$64.40	\$0.00	\$0.00	\$0.00	\$0.00	\$64.40
5	STS-CAPM-T01	STS ICM UP TO 14TB	\$0.00	D3	36%	\$0.00	\$588.80	\$0.00	\$0.00	\$0.00	\$0.00	\$588.80
5	STS-CAPM-T02	STS ICM AT LEAST 15TB	\$0.00	D3	36%	\$0.00	\$512.90	\$0.00	\$0.00	\$0.00	\$0.00	\$512.90
5	STS-CAPM-T03	STS ICM AT LEAST 25TB	\$0.00	D3	36%	\$0.00	\$432.40	\$0.00	\$0.00	\$0.00	\$0.00	\$432.40
5	STS-CAPM-T04	STS ICM AT LEAST 40TB	\$0.00	D3	36%	\$0.00	\$370.30	\$0.00	\$0.00	\$0.00	\$0.00	\$370.30
5	STS-CAPM-T05	STS ICM AT LEAST 60TB	\$0.00	D3	36%	\$0.00	\$324.30	\$0.00	\$0.00	\$0.00	\$0.00	\$324.30
5	STS-CAPM-T06	STS ICM AT LEAST 100TB	\$0.00	D3	36%	\$0.00	\$271.40	\$0.00	\$0.00	\$0.00	\$0.00	\$271.40
5	STS-CAPM-T07	STS ICM AT LEAST 150TB	\$0.00	D3	36%	\$0.00	\$239.20	\$0.00	\$0.00	\$0.00	\$0.00	\$239.20
5	STS-CAPM-T08	STS ICM AT LEAST 250TB	\$0.00	D3	36%	\$0.00	\$200.10	\$0.00	\$0.00	\$0.00	\$0.00	\$200.10
5	STS-CAPM-T09	STS ICM AT LEAST 400TB	\$0.00	D3	36%	\$0.00	\$170.20	\$0.00	\$0.00	\$0.00	\$0.00	\$170.20
5	STS-CAPM-T10	STS ICM AT LEAST 600TB	\$0.00	D3	36%	\$0.00	\$149.50	\$0.00	\$0.00	\$0.00	\$0.00	\$149.50
5	STS-CAPM-T11	STS ICM AT LEAST 1000TB	\$0.00	D3	36%	\$0.00	\$126.50	\$0.00	\$0.00	\$0.00	\$0.00	\$126.50
5	STS-CAPM-T12	STS ICM AT LEAST 1500TB	\$0.00	D3	36%	\$0.00	\$110.40	\$0.00	\$0.00	\$0.00	\$0.00	\$110.40
5	STS-CAPM-T13	STS ICM AT LEAST 2500TB	\$0.00	D3	36%	\$0.00	\$94.30	\$0.00	\$0.00	\$0.00	\$0.00	\$94.30
5	STS-CAPM-T14	STS ICM AT LEAST 4000TB	\$0.00	D3	36%	\$0.00	\$80.50	\$0.00	\$0.00	\$0.00	\$0.00	\$80.50
5	STSFLR-KEY	STS+FLR ICM LIC KEY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STS-KEY	STS ICM LIC KEY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STS-UPG-T01	STS UP MR TO 14TB	\$0.00	D3	36%	\$0.00	\$469.20	\$0.00	\$0.00	\$0.00	\$0.00	\$469.20
5	STS-UPG-T02	STS UP MR AT LEAST 15TB	\$0.00	D3	36%	\$0.00	\$416.30	\$0.00	\$0.00	\$0.00	\$0.00	\$416.30
5	STS-UPG-T03	STS UP MR AT LEAST 25TB	\$0.00	D3	36%	\$0.00	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$345.00
5	STS-UPG-T04	STS UP MR AT LEAST 40TB	\$0.00	D3	36%	\$0.00	\$303.60	\$0.00	\$0.00	\$0.00	\$0.00	\$303.60
5	STS-UPG-T05	STS UP MR AT LEAST 60TB	\$0.00	D3	36%	\$0.00	\$259.90	\$0.00	\$0.00	\$0.00	\$0.00	\$259.90
5	STS-UPG-T06	STS UP MR AT LEAST 100TB	\$0.00	D3	36%	\$0.00	\$218.50	\$0.00	\$0.00	\$0.00	\$0.00	\$218.50
5	STS-UPG-T07	STS UP MR AT LEAST 150TB	\$0.00	D3	36%	\$0.00	\$188.60	\$0.00	\$0.00	\$0.00	\$0.00	\$188.60
5	STS-UPG-T08	STS UP MR AT LEAST 250TB	\$0.00	D3	36%	\$0.00	\$163.30	\$0.00	\$0.00	\$0.00	\$0.00	\$163.30
5	STS-UPG-T09	STS UP MR AT LEAST 400TB	\$0.00	D3	36%	\$0.00	\$138.00	\$0.00	\$0.00	\$0.00	\$0.00	\$138.00
5	STS-UPG-T10	STS UP MR AT LEAST 600TB	\$0.00	D3	36%	\$0.00	\$121.90	\$0.00	\$0.00	\$0.00	\$0.00	\$121.90
5	STS-UPG-T11	STS UP MR AT LEAST 1000TB	\$0.00	D3	36%	\$0.00	\$101.20	\$0.00	\$0.00	\$0.00	\$0.00	\$101.20
5	STS-UPG-T12	STS UP MR AT LEAST 1500TB	\$0.00	D3	36%	\$0.00	\$89.70	\$0.00	\$0.00	\$0.00	\$0.00	\$89.70
5	STS-UPG-T13	STS UP MR AT LEAST 2500TB	\$0.00	D3	36%	\$0.00	\$73.60	\$0.00	\$0.00	\$0.00	\$0.00	\$73.60
5	STS-UPG-T14	STS UP MR AT LEAST 4000TB	\$0.00	D3	36%	\$0.00	\$64.40	\$0.00	\$0.00	\$0.00	\$0.00	\$64.40
5	SU-456-000-279	DCTM CONNECT FOR MS SHAREPOINT SUBS_L=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-456-000-280	EMC DCTM WebTop SUBSC_L=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-456-000-286	PIVOTAL APP SUITE 2 SUB=ZC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-456-000-287	PIVOTAL TC SERVER STANDARD SUB=ZA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-456-000-288	PIVOTAL TC SERVER SPRING SUB=ZA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-456-000-289	Life Sciences SSV Module SUBSCR=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-456-000-290	LS Solution Foundation CONT SUBSCR	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-456-000-291	D2 ASL CONTRIBUTOR SUBSCR	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-456-000-292	D2 +Pack ASL CONTRIBUTOR SUBSCR	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-456-000-293	Process Engine ASL CONTRIBUTOR SUBSCR	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-456-000-294	Retention Policy Services ASL CONT SUBS	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-456-000-295	LS Solution Foundation CONSUMER SUBSCR	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-456-000-296	D2 ASL CONSUMER SUBSCR	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-456-000-297	D2 +Pack ASL CONSUMER SUBSCR	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-456-000-298	Process Engine ASL CONSUMER SUBSCR	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-456-000-299	Retention Policy Service ASL CONS SUBSCR	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-456-000-322	XPRESSION DCTM DEVTEST SERVER SUBSC=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-456-000-323	EAST EURO/APAC OCR FOR CAPTIVA SUBSC=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-456-000-324	DOCUMENTUM D2 SUBSC=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-456-000-325	DOCUMENTUM D2 PLUSPACK SUBSC=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-456-000-326	DCTM D2 + D2 PLUSPACK SUBSC=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-456-000-327	DOCUMENTUM D2 PARTNER ASL SUBSCR=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-456-000-328	DOCUMENTUM D2 +PACK PARTNER ASL SUBSC=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-456-000-329	DOCUMENTUM D2 & +PACK PARTNR ASL SUBS=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-456-000-340	Documentum D2 Adv Publish SVCS SUB=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-456-000-341	EMC InfoArchive Software SUBSC=CA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-456-000-344	EMC Documentum xDB IA SUBSC=CA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-456-000-361	Analytic Insights Module 12months=ZC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-456-000-362	Analytic Insights Module 24months=ZC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-456-000-363	Analytic Insights Module 36months=ZC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-456-000-364	EMC xCP User Single App SUBSC_L=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-456-000-365	EMC xCP User Unlimited App SUBSC_L=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-456-000-366	EMC xCP Designer SUBSC_L=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-456-000-391	EMCInfoArchive SUB Tr 1 NO ENCRYPTION=CA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-456-000-392	EMCInfoArchive SUB Tr 2 NO ENCRYPTION=CA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-456-000-393	EMCInfoArchive SUB Tr 3 NO ENCRYPTION=CA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-456-000-394	EMCInfoArchive SUB Tr 4 NO ENCRYPTION=CA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-456-000-395	EMCInfoArchive SUB Tr 5 NO ENCRYPTION=CA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-001	INTERACTIVE EDITOR SERVER SUBSC=ZA	\$2,348.00	D3	36%	\$1,502.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-002	XPRESSFORMS UI SERVER SUBSC=MA	\$4,695.00	D3	36%	\$3,004.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-003	XPRESSFORMS UI SERVER DEV-TEST SUBS=MA	\$1,878.00	D3	36%	\$1,201.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-004	XPRESSFORMS UI SERVER RECOVERY SUBS=MA	\$939.00	D3	36%	\$600.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-005	XPRESSION DCTM FOR 4 CORES SUBSC=ZA	\$5,868.00	D3	36%	\$3,755.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-006	XPRESSION ENT SERVER + 2 CORES SUBS=ZA	\$4,225.00	D3	36%	\$2,704.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	SU-458-000-007	XPRESSION ENT SERVER DEV-TEST SUBSC=MA	\$3,380.00	D3	36%	\$2,163.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-008	XPRESSION ENT SERVER 4 CORES SUBSC=ZA	\$8,450.00	D3	36%	\$5,408.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-009	XPRESSION ENT SERVER RECOVERY SUBSC=MA	\$1,690.00	D3	36%	\$1,081.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-010	XPRESSO SERVER ADAPTER SUBSC=MA	\$705.00	D3	36%	\$451.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-011	XPRESSO SERVER ADAPTER DEVTEST SUBS=MA	\$282.00	D3	36%	\$180.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-012	XPRESSO SERVER ADAPTER RECOVERY SUB=MA	\$141.00	D3	36%	\$90.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-015	INTERACTIVE EDITOR USER SUBSC=UA	\$18.75	D3	36%	\$12.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-016	XDESIGN CLIENT SUBSC=UB	\$352.08	D3	36%	\$225.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-017	XPRESSFORMS USER SUBSC=UB	\$352.00	D3	36%	\$225.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-018	XPRESSFORMS USER DEV-TEST SUBSC=UB	\$140.83	D3	36%	\$90.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-019	XPRESSFORMS USER RECOVERY SUBSC=UB	\$71.00	D3	36%	\$45.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-020	XPRESSO FOR DREAMWEAVER CLIENT SUBS=UA	\$352.00	D3	36%	\$225.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-021	XPRESSO FOR INDESIGN CLIENT SUBSC=UA	\$352.00	D3	36%	\$225.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-022	XPRESSO FOR WORD CLIENT SUBSC=UA	\$352.00	D3	36%	\$225.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-023	XPRESSION Documentum RECVRY SRV SUBS=MA	\$1,274.00	D3	36%	\$815.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-024	FEDERATED SEARCH ADAPTER SUBSC=MA	\$1,024.00	D3	36%	\$655.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-029	EMC DOCUMENTUM CUSTOM CLIENT SUBSC=UA	\$4.00	D3	36%	\$2.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-030	EMC DOCUMENTUM D2 SUBSC=UA	\$21.17	D3	36%	\$13.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-031	EMC DOCUMENTUM D2 PLUSPACK SUBSC=UA	\$7.00	D3	36%	\$4.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-032	EMC DOCUMENTUM IRM CLIENT SUBSC=UA	\$11.00	D3	36%	\$7.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-036	D2 + D2 PlusPack SUBSC=UA	\$24.00	D3	36%	\$15.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-038	Documentum Conn for MSSHAREPOINT SUBS=UA	\$11.83	D3	36%	\$7.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-039	MY DOCUMENTUM DESKTOP SUBSC=UA	\$4.00	D3	36%	\$2.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-040	MY DOCUMENTUM MICROSOFT OUTLOOK SUB=UA	\$4.00	D3	36%	\$2.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-045	ARCHIVE SERVICES FOR SAP SUBSC=MA	\$1,791.00	D3	36%	\$1,146.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-046	CONTENT SERVICES FOR SAP ST SUBSC=UA	\$11.00	D3	36%	\$7.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-047	CONTENT SVCS FOR SAP SVR AGENT SUBS=MA	\$2,559.00	D3	36%	\$1,637.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-053	EMC DOCUMENTUM XDB SUBSC=ZA	\$3,838.00	D3	36%	\$2,456.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-057	Asset Operations ASL SLN SUBSC=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-065	CAPTIVA STDSRV 100K PPY BUNDLE SUBSC=PA	\$128.00	D3	36%	\$81.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-071	CAPTIVA STDSVR+ADVRCG100KPPY BNDL SUB=PA	\$307.00	D3	36%	\$196.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-077	CAPTIVA ENTSVR+ADVRCG1MPY BNDL SUB=PA	\$3,940.00	D3	36%	\$2,521.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-083	CPTV ENTSVR 1MPY SUB EX-EMC=PA	\$2,149.17	D3	36%	\$1,375.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-089	CAPTIVA STDSRV TEST/DRS 10K PPY SUB=PA	\$51.17	D3	36%	\$32.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-095	CAPTIVA ENTSVR TEST/DRS 100K PPY SUB=PA	\$860.00	D3	36%	\$550.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-101	Captiva Export for EMC =MA	\$256.00	D3	36%	\$163.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-102	Captiva Export for IBM + FileNet =MA	\$255.92	D3	36%	\$163.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-103	Captiva Export for SharePoint =MA	\$255.92	D3	36%	\$163.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-104	Captiva Export for GLOBAL360 =MA	\$256.00	D3	36%	\$163.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-105	Captiva Export OPENTXT LIVELINK =MA	\$256.00	D3	36%	\$163.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-106	Captiva Export for SAP Arch AP Con=MA	\$469.42	D3	36%	\$300.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-107	CAPTIVA SRVR VOL+ADVRECG+100KPPY SUB =PA	\$248.00	D3	36%	\$158.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-108	CAPTIVA SERVER VOLUME+100K PPY SUB =PA	\$71.00	D3	36%	\$45.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-109	CAPTIVA ADV RECOG VOL+100K PPY SUB=PA	\$197.08	D3	36%	\$126.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-110	CAPTIVA ATTENDED CLIENT SUB=UA	\$179.00	D3	36%	\$114.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-112	CAPTIVA SOFTWARE DEVELOPERS KIT SUB=PA	\$768.00	D3	36%	\$491.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-113	CAPTIVA SCAN+ MODULE (PREMIUM) SUB=UB	\$307.00	D3	36%	\$196.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-114	CAPTIVA SCAN+ MODULE (STANDARD) SUB=UB	\$51.00	D3	36%	\$32.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-115	Captiva Adv Zonal & Full Page OCR SUB=UB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-116	Captiva Adv Recog Prod Autolearn SUB=MA	\$128.00	D3	36%	\$81.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-119	Captiva East Euro/APAC OCR PER CL SUB=UA	\$584.00	D3	36%	\$373.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-120	Captiva Mobile Toolkit Sub=IA	\$2,348.00	D3	36%	\$1,502.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-121	CAPTIVA EntSrvrAdv/Rec T/D 100KPPY SUB=PA	\$1,576.00	D3	36%	\$1,008.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-127	CAPTIVA StdSrvr+AdvRec T/D 10KPPY SUB=PA	\$123.00	D3	36%	\$78.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-133	DocSci Documentum Srv +2 Cores SUB=ZA	\$2,934.00	D3	36%	\$1,877.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-134	Documentum D2 Adv Publish SVCS SUB=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-135	EMC Connector for EPIC SUB=MC	\$2,500.00	D3	36%	\$1,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-148	CAPTIVA EXPORT EMC NC SUB=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-149	CAPTIVA EXPORT Global360 NC SUB=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-150	CAPTIVA EXPORT IBM FILENET NC SUB=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-151	CAPTIVA EXPORT OTX LIVELINK NC SUB=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-152	CAPTIVA EXPORT SAP Arch AP Con NC SUB=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-153	CAPTIVA EXPORT SHAREPOINT NC SUB=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-155	EMC Asset Operations Mobile SUBSC=UA	\$7.00	D3	36%	\$4.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-159	External User 25K Unique Users SUBSC=UA	\$33,334.00	D3	36%	\$21,333.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-160	ExtUserPublicSector10KResidentUsrSUBS=UA	\$13,334.00	D3	36%	\$8,533.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-161	EMC DOCUMENTUM PLATFORM SUBSC=UA	\$26.00	D3	36%	\$16.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-162	EMC DCTM PLATFORM EXTENSIONS SUBSC=UA	\$8.00	D3	36%	\$5.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-163	CONTENT TRANS SERVICES-DOCUMENT SUB=ZA	\$1,279.33	D3	36%	\$818.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-164	CONTENT TRANS SERVICES-MEDIA SUBSC=ZA	\$1,279.33	D3	36%	\$818.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-165	CONTENT TRANS SERVICES-VIDEO SUBSC=ZA	\$1,280.00	D3	36%	\$819.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-166	DCTM TRUSTED CONTENT SERVICES SUBSC=UA	\$6.00	D3	36%	\$3.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-180	EMC DCTM Cap Projects SLN ASL SUBSC=UA	\$33.00	D3	36%	\$21.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-186	CERTIFIED RECORDS MANAGER SUBSC=UA	\$22.00	D3	36%	\$14.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-187	PHYSICAL RECORDS MODULE SUBSC=UA	\$5.00	D3	36%	\$3.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-188	RETENTION MANAGEMENT SUBSC=UA	\$10.00	D3	36%	\$6.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-189	UPGRADE FROM RETENTION TO CRM SUBSC=UA	\$12.00	D3	36%	\$7.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-190	EMC Medical Image Manager ASL SUBSC=MC	\$7,500.00	D3	36%	\$4,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-191	EMC Medical Records Manager ASL SUBSC=MC	\$16,667.00	D3	36%	\$10,666.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-192	EMC DCTM Asset Ops ASL SLN SUBSC=UA	\$33.00	D3	36%	\$21.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SU-458-000-193	Captiva Real-Time Server SUB =IA	\$1,879.00	D3	36%	\$1,202.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-194	CPTV Real-Time OCR/PDF 100K PPY SUB=PA	\$94.00	D3	36%	\$60.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-195	CPTV Real-Time Adv/Reg 100K PPY SUB=PA	\$352.00	D3	36%	\$225.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-196	Captiva Web Client SUB =MA	\$141.00	D3	36%	\$90.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-197	DCTM CONNECT FOR MS SHAREPOINT SUBS=UA	\$12.00	D3	36%	\$7.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-198	EMC DCTM WebTop SUBSC=UA	\$11.00	D3	36%	\$7.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-208	Life Sciences eTMF Module SUBSCR=MA	\$14,000.00	D3	36%	\$8,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-209	Life Sciences Q&M Module SUBSCR =MA	\$14,000.00	D3	36%	\$8,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-210	Life Sciences R&D Module SUBSCR =MA	\$14,000.00	D3	36%	\$8,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-211	Life Sciences SSV Module SUBSCR =MA	\$14,000.00	D3	36%	\$8,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-212	Life Science Suite Contributor SUBSCR=UA	\$33.00	D3	36%	\$21.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-213	Life Sciences Suite Consumer SUBSCR =UA	\$14.00	D3	36%	\$8.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-219	XPRESSION DCTM DEVTEST SERVER SUBSC=MA	\$2,348.00	D3	36%	\$1,502.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-220	EAST EURO/APAC OCR FOR CAPTIVA SUBSC=UA	\$584.00	D3	36%	\$373.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-222	DOCUMENTUM D2 SUBSC=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-223	DOCUMENTUM D2 PLUSPACK SUBSC=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-224	DCTM D2 + D2 PLUSPACK SUBSC=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-225	DOCUMENTUM D2 PARTNER ASL SUBSCR=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-226	DOCUMENTUM D2 +PACK PARTNER ASL SUBSC=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-227	DOCUMENTUM D2 & +PACK PARTNR ASL SUBS=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-230	EMC InfoArchive SUBSC Tier 1=CA	\$3,568.00	D3	36%	\$2,283.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-231	EMC InfoArchive SUBSC Tier 2=CA	\$2,676.00	D3	36%	\$1,712.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-232	EMC InfoArchive SUBSC Tier 3=CA	\$1,784.00	D3	36%	\$1,141.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-233	EMC InfoArchive SUBSC Tier 4=CA	\$1,428.00	D3	36%	\$913.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-234	EMC InfoArchive SUBSC Tier 5=CA	\$1,071.00	D3	36%	\$685.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-235	Analytic Insights Module 12months=ZC	\$684.00	D3	36%	\$437.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-236	Analytic Insights Module 24months=ZC	\$662.00	D3	36%	\$423.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-237	Analytic Insights Module 36months=ZC	\$609.00	D3	36%	\$389.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-238	EMC xCP User Single App SUBSC=UA	\$24.00	D3	36%	\$15.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-239	EMC xCP User Unlimited App SUBSC=UA	\$60.00	D3	36%	\$38.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-240	EMC xCP Designer SUBSC=UA	\$235.00	D3	36%	\$150.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-242	Constellation SUBSCRIPTION 101-250TBS=CA	\$120.00	D3	36%	\$76.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-243	Constellation SUBSCRIPTION 251-500TBS=CA	\$92.00	D3	36%	\$58.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-244	Constellation SUBSCRIPT 501-1000TBS=CA	\$68.00	D3	36%	\$43.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-245	Constellation SUBSCRIPT 1001-5000TBS=CA	\$50.00	D3	36%	\$32.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-246	Constellation SUBSCRIPT 5001-10000TBS=CA	\$38.00	D3	36%	\$24.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-247	Constellation SUBSCRIPTION 10001+ TBS=CA	\$29.00	D3	36%	\$18.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-248	Constellation SITE CACHE VE SUBSC=CA	\$667.00	D3	36%	\$426.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-251	EMCInfoArchive SUB Tr 3 NO ENCRYPTION=CA	\$1,784.00	D3	36%	\$1,141.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-252	EMCInfoArchive SUB Tr 4 NO ENCRYPTION=CA	\$1,428.00	D3	36%	\$913.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-253	EMCInfoArchive SUB Tr 5 NO ENCRYPTION=CA	\$1,071.00	D3	36%	\$685.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-258	DOCUMENTUM D2 SUBSC=UA	\$21.00	D3	36%	\$13.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-259	DOCUMENTUM D2 PLUSPACK SUBSC=UA	\$7.00	D3	36%	\$4.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-260	DCTM D2 + D2 PLUSPACK SUBSC=UA	\$24.00	D3	36%	\$15.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-261	DOCUMENTUM D2 PARTNER ASL SUBSCR=UA	\$10.00	D3	36%	\$6.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-262	DOCUMENTUM D2 +PACK PARTNER ASL SUBSC=UA	\$4.00	D3	36%	\$2.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-263	DOCUMENTUM D2 & +PACK PARTNR ASL SUBS=UA	\$12.00	D3	36%	\$7.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-264	Documentum D2 Adv Publish SVCS SUB=MA	\$9,389.00	D3	36%	\$6,008.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-265	Life Sciences Process Builder Subscr=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-001-759	Constellation SUBSCRIPTION 1-100TBS=CA	\$141.00	D3	36%	\$90.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-001-001	CPTV ENTSRVR+ADVRG 1MPPY BNDL SUBSC=PA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-002-001	CPTV ENTPR SVR ADV RECOG 1M PPY SUBS=PA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-002-002	CPTV SCANPLUS MOD STND ENT ADV SUBSC=PA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-002-003	CAPTIVA ATTENDED CLIENT ENT ADV SUBSC=PA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-002-004	CAPTIVA SOFTWARE DEVELOPERS KIT SUBSC=PA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-002-005	CAPT ENTSVR AVRC TSTDRS 100KPPY SUBSC=PA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-003-001	CPTV ENTSRVR 1MPPY BUNDLE SUBSC=PA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-004-001	CAPTIVA ENTERPRISE SERVER 1M PPY SUBS=PA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-004-002	CPTV SCANPLUS MOD STANDARD ENT SUBSC=PA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-004-003	CAPTIVA ATTENDED CLIENT ENT SUBSC=PA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-004-004	CAPTIVA SOFTWARE DEVELOPERS KIT SUBSC=PA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-004-005	CPTV ENTPRS SVR TST/DRS 100K PPY SUBS=PA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-004-006	CAPTIVA SDK ENT SUBSC=PA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-005-001	CPTV STDSRVR 100K PPY BUNDLE SUBSC=PA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-006-001	CPTV STANDARD SERVER 100K PPY SUBSC=PA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-006-002	CPTV SCANPLUS MODULE STANDARD SUBSC=PA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-006-003	CAPTIVA ATTENDED CLIENT SUBSC=PA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-007-001	CPTV STDSVR+ADVRG100KPPY BNDL SUBSC=PA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-008-001	CPTV STD SVR ADV RECOG 100K PPY SUBSC=PA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-008-002	CPTV SCANPLUS MOD STND ADV SUBSC=PA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-008-003	CAPTIVA ATTENDED CLIENT STD ADV SUBSC=PA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-201-001	FEDERATED SEARCH ADAPTER SUBSC=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-202-001	FEDERATED SEARCH ADAPTERS SUBSC=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-202-002	FEDERATED SEARCH SERVICES SDK SUBSC=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-203-001	EMC DOCUMENTUM XDB SUBSC=ZA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-204-001	DOCUMENTUM XML STORE SUBSC=ZA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-204-002	DOCUMENTUM XML DIFF ENGINE SUBSC=ZA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-318-001	EMC DCTM LS Q&M Appr ASL SUBSC=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-318-002	EMC DCTM D2 Q&M Appr ASL SUBSC=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-318-003	DCTM D2 PlusPack Q&M Appr ASL SUBSC=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	SUB-350-003	EMC DCTM ADTS Cap Projects ASL SUBSC=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-351-PKG	EMC DCTM Asset Ops ASL SLN SUBSC=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-353-PKG	Life Science Suite Contributor SUBSCR=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-355-PKG	Life Sciences Suite Consumer SUBSCR =UA	\$14.00	D3	36%	\$8.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-405-PKG	EMC Medical Image Manager ASL SUBSC=MC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-407-PKG	EMC Medical Records Manager ASL SUBSC=MC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-888-001	EMC Supplier Exchange Tier 1=MC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-888-002	EMC Supplier Exchange Tier 2=MC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-888-003	EMC Supplier Exchange Tier 3=MC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-888-004	EMC Supplier Exchange Tier 4=MC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-888-010	Cap Prj Expr private cloud=MC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-888-011	Cap Prj Expr & SuppEx private cloud=MC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-900-001	Cptv 7 Adv Zona & Full Page OCR SUBSC=UB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-900-002	CPTV ADV RECOG PROD AUTO LEARN SUBSC=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-900-005	CPTV EAST EURO/APAC OCR PER CL SUBSC=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-900-007	CPTV ADV RECOG VOL+100K PPY SUBSC=PA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-900-008	CPTV ATTENDED CLIENT SUBSC=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-900-009	CPTV ENTSRVR TEST/DRS 100K PPY SUBSC=PA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-900-011	CPTV EXPORT FOR EMC SUBSC=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-900-012	CPTV EXPORT FOR Global360 SUBSC=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-900-013	CPTV EXPORT FOR IBM + FILENET SUBSC=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-900-014	CPTV EXPORT OPENTEXT LIVELINK SUBSC=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-900-015	CPTV EXPORT SAP Arch AP Connct SUBSC=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-900-016	CPTV EXPORT FOR SHAREPOINT SUBSC=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-900-017	CPTV SCANPLUS MODULE (PREMIUM) SUBSC=UB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-900-018	CPTV SCAN+ MODULE (STANDARD) SUBSC=UB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-900-019	CPTV SRVR VOL+ADVRECG+100KPPY SUBSC=PA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-900-020	CPTV SERVER VOLUME+100K PPY SUBSC=PA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-900-021	CPTV STDSRVR TEST/DRS 10K PPY SUBSC=PA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-900-024	CPTV EXPORT FOR EMC NC SUBSC=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-900-025	CPTV EXPORT FOR Global360 NC SUBSC=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-900-026	CPTV EXPORT FOR IBM FILENET NC SUBSC=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-900-027	CPTV EXPORT OPENTXT LIVELINK NC SUBSC=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-900-028	CPTV EXPORT SAP Arch AP Con NC SUBSC=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-900-029	CPTV EXPORT FOR SHAREPOINT NC SUBSC=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-900-030	CPTV EntSrvrAdvRec T/D 100KPPY SUBSC=PA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-900-031	CPTV StdSrvr+AdvRec T/D 10K PPY SUBSC=PA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-900-032	Captiva Mobile Toolkit Subsc=IA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-900-033	Captiva Mobile SDK Subsc=MA	\$3,380.00	D3	36%	\$2,163.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-900-038	Captiva Real-Time Server SUBSC =IA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-900-039	CPTV Real-Time OCR/PDF 100K PPY SUBSC=PA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-900-040	CPTV Real-Time Adv/Reg 100K PPY SUBSC=PA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-900-041	Captiva Web Client SUBSC =MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-910-002	INTERACTIVE EDITOR SERVER SUBSC=ZA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-910-003	INTERACTIVE EDITOR USER SUBSC=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-910-004	XDESIGN CLIENT SUBSC=UB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-910-005	XPRESSFORMS UI SERVER SUBSC=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-910-006	XPRESSFORMS UI SERVER DEV-TEST SUBSC=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-910-007	XPRESSFORMS UI SERVER RECOVERY SUBSC=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-910-008	XPRESSFORMS USER SUBSC=UB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-910-009	XPRESSFORMS USER DEV-TEST SUBSC=UB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-910-010	XPRESSFORMS USER RECOVERY SUBSC=UB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-910-012	XPRESSION DCTM FOR 4 CORES SUBSC=ZA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-910-013	XPRESSION DCTM RECOVERY SERVER SUBSC=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-910-014	XPRESSION ENT SERVER + 2 CORES SUBSC=ZA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-910-015	XPRESSION ENT SERVER DEV-TEST SUBSC=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-910-016	XPRESSION ENT SERVER 4 CORES SUBSC=ZA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-910-017	XPRESSION ENT SERVER RECOVERY SUBSC=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-910-018	XPRESSO FOR DREAMWEAVER CLIENT SUBSC=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-910-019	XPRESSO FOR INDESIGN CLIENT SUBSC=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-910-020	XPRESSO FOR WORD CLIENT SUBSC=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-910-021	XPRESSO SERVER ADAPTER SUBSC=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-910-022	XPRESSO SERVER ADAPTER DEVTEST SUBSC=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-910-023	XPRESSO SERVER ADAPTER RECOVERY SUBSC=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-910-024	DocSci DCTM Server PLUS 2 Cores SUBSC=ZA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-920-001	DCTM EXTERNAL USER - 25000UP SUBSC=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-920-003	EMC DOCUMENTUM PLATFORM SUBSC=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-920-004	EMC DOCUMENTUM CUSTOM CLIENT SUBSC=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-920-005	EMC DOCUMENTUM D2 SUBSC=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-920-006	EMC DOCUMENTUM D2 PLUSPACK SUBSC=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-920-007	EMC DOCUMENTUM IRM CLIENT SUBSC=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-920-009	MY DOCUMENTUM DESKTOP SUBSC=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-920-010	MY DOCUMENTUM MICROSOFT OUTLOOK SUBSC=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-920-013	EMC DCTM PLATFORM EXTENSIONS SUBSC=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-920-018	ARCHIVE SERVICES FOR SAP SUBSC=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-920-019	CONTENT SERVICES FOR SAP ST SUBSC=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-920-020	CONTENT SVCS FOR SAP SVR AGENT SUBSC=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-920-021	CONTENT TRANS SERVICES-DOCUMENT SUBSC=ZA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-920-022	CONTENT TRANS SERVICES-MEDIA SUBSC=ZA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-920-023	CONTENT TRANS SERVICES-VIDEO SUBSC=ZA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	SUB-920-024	DCTM TRUSTED CONTENT SERVICES SUBSC=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-920-026	EMC DOCUMENTUM XCP DESIGNER SUBSC=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-920-027	EMC DOCUMENTUM XCP UNLTD USER SUBSC=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-920-028	EMC DCTM xCP User Single App SUBSC=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-920-029	EMC DCTM xCP User Unlimitd Apps SUBSC=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-920-030	EMC DCTM xCP Designer SUBSC=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-920-031	EMC DCTM WebTop SUBSC=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-920-032	EMC DCTM PLATFORM SUBSC=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-920-033	EMC DCTM PLATFORM EXT SUBSC=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-920-034	EMC DCTM CTS-DOCUMENT SUBSC=ZA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-920-035	EMC DCTM CTS-MEDIA SUBSC=ZA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-920-036	EMC DCTM CTS-VIDEO SUBSC=ZA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-920-037	EMC DCTM TRUSTED CNTNT SVCS SUBSC=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-920-038	External User 25K Unique Users SUBSC=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-920-039	ExtUserPublicSector10KResidentUsrSUBS=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-930-006	EMC DCTM D2 + D2 PlusPack SUBSC=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-930-007	EMC Documentum xCP Single App SUBSC=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-930-008	Documentum D2 Adv Publish SVCS SUBSC=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-930-009	EMC Asset Operations Mobile SUBSC=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUB-940-001	EMC Connector for EPIC SUBSC=MC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUBMISS-MGR	DOCUMENTUM SUBMISSIONS MANAGER ST	\$0.00	D3	36%	\$0.00	\$1,350.00	\$1,150.00	\$950.00	\$0.00	\$0.00	\$1,350.00	\$0.00
5	TSL-CLOUDARRAY-BAS	CloudArray SW 1TB=IA	\$0.00	D3	36%	\$0.00	\$458.85	\$0.00	\$359.10	\$0.00	\$0.00	\$458.85	\$0.00
5	TSL-CLOUDARRAY-T1	CloudArray SW 5TB=IA	\$0.00	D3	36%	\$0.00	\$1,378.85	\$0.00	\$1,079.10	\$0.00	\$0.00	\$1,378.85	\$0.00
5	TSL-CLOUDARRAY-T2	CloudArray SW 10TB=IA	\$0.00	D3	36%	\$0.00	\$2,298.85	\$0.00	\$1,799.10	\$0.00	\$0.00	\$2,298.85	\$0.00
5	TSL-CLOUDARRAY-T3	CloudArray SW 25TB=IA	\$0.00	D3	36%	\$0.00	\$3,218.85	\$0.00	\$2,519.10	\$0.00	\$0.00	\$3,218.85	\$0.00
5	TSL-CLOUDARRAY-T4	CloudArray SW 50TB=IA	\$0.00	D3	36%	\$0.00	\$4,598.85	\$0.00	\$3,599.10	\$0.00	\$0.00	\$4,598.85	\$0.00
5	TSL-CLOUDARRAY-T5	CloudArray SW Unlimited=IA	\$0.00	D3	36%	\$0.00	\$5,748.85	\$0.00	\$4,499.10	\$0.00	\$0.00	\$5,748.85	\$0.00
5	UNIV-CLIENT	UNIVERSAL CLIENT MODULE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UNIV-CLIENT-3	UNIVERSAL CLIENT MODULE 3-PACK	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBK-MGM1-720A	INACTIVE VBK 700a INFRA MGMT 10K=MA	\$0.00	D3	36%	\$0.00	\$57,500.00	\$0.00	\$45,000.00	\$0.00	\$0.00	\$57,500.00	\$0.00
5	VBK-MGM2-720A	INACTIVE VBK 700a INFRA MGMT 20K=MA	\$0.00	D3	36%	\$0.00	\$92,000.00	\$0.00	\$72,000.00	\$0.00	\$0.00	\$92,000.00	\$0.00
5	VBK-MGM4-720A	INACTIVE VBK 700a INFRA MGMT 40K=MA	\$0.00	D3	36%	\$0.00	\$138,000.00	\$0.00	\$108,000.00	\$0.00	\$0.00	\$138,000.00	\$0.00
5	VBK-MGMT-320A	INACTIVE VBK 300a INFRA MGMT=MA	\$0.00	D3	36%	\$0.00	\$41,400.00	\$0.00	\$32,400.00	\$0.00	\$0.00	\$41,400.00	\$0.00
5	VBK-MTR1-700	VBLOCK 700 MONITORING VMAX 10K=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBK-MTR2-700	INACTIVE VBK 700 MONT VMAX 20K=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBK-MTR-300	INACTIVE VBK 300 MONT=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBK-MTR4-700	INACTIVE VBK 700 MONT VMAX 40K=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBK-PRV1-700	VBLOCK 700 PROVISIONING VMAX 10K=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBK-PRV2-700	INACTIVE VBK 700 PROV VMAX 20K=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBK-PRV-300	INACTIVE VBK 300 PROV=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBK-PRV4-700	INACTIVE VBK 700 PROV VMAX 40K=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBK-UIM-200	VBLOCK 200 UIM=MA	\$0.00	D3	36%	\$0.00	\$11,500.00	\$0.00	\$9,000.00	\$0.00	\$0.00	\$11,500.00	\$0.00
5	VBK-UIM-320	VBLOCK 300/320 UIM = MA	\$0.00	D3	36%	\$0.00	\$28,750.00	\$0.00	\$22,500.00	\$0.00	\$0.00	\$28,750.00	\$0.00
5	VBK-UIM-720	VBLOCK 700/720 UIM = MA	\$0.00	D3	36%	\$0.00	\$57,500.00	\$0.00	\$45,000.00	\$0.00	\$0.00	\$57,500.00	\$0.00
5	VBK-UIM-LIC	VBLOCK UIM LICENSE CARD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VLCTY-ISV-PKG	VELOCITY ISV PACKAGE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VSRM-BAS-ED	VISUALSRM BASE EDITION	\$0.00	D3	36%	\$0.00	\$667.00	\$0.00	\$0.00	\$0.00	\$0.00	\$667.00	\$0.00
5	VSRM-BAS-ED-U	VISUALSRM BASE EDITION TO ENHANCED EDITI	\$0.00	D3	36%	\$0.00	\$1,401.85	\$0.00	\$0.00	\$0.00	\$0.00	\$1,401.85	\$0.00
5	VSRM-CAP25TBU	VSRM 25TB CAPACITY UPG	\$0.00	D3	36%	\$0.00	\$14,950.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,950.00	\$0.00
5	VSRM-CAP-5TBU	VSRM 5TB CAPACITY UPG	\$0.00	D3	36%	\$0.00	\$2,990.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,990.00	\$0.00
5	VSRM-EN-ED	VISUALSRM ENHANCED EDITION	\$0.00	D3	36%	\$0.00	\$1,838.85	\$0.00	\$0.00	\$0.00	\$0.00	\$1,838.85	\$0.00
5	VSX-UIM-LG	VSPEX UIM LARGE = MA	\$0.00	D3	36%	\$0.00	\$23,000.00	\$0.00	\$18,000.00	\$0.00	\$0.00	\$23,000.00	\$0.00
5	VSX-UIM-MD	VSPEX UIM MEDIUM = MA	\$0.00	D3	36%	\$0.00	\$11,500.00	\$0.00	\$9,000.00	\$0.00	\$0.00	\$11,500.00	\$0.00
5	VSX-UIM-SM	VSPEX UIM SMALL = MA	\$0.00	D3	36%	\$0.00	\$5,750.00	\$0.00	\$4,500.00	\$0.00	\$0.00	\$5,750.00	\$0.00
5	W4N5620SAM	SOLUTIONPACK FOR ALCATEL 5620SAM	\$30,000.00	D3	36%	\$19,200.00	\$6,900.00	\$0.00	\$5,400.00	\$0.00	\$0.00	\$6,900.00	\$0.00
5	W4NAVAYA	SOLUTIONPACK FOR AVAYA VOIP	\$10,000.00	D3	36%	\$6,400.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$2,300.00	\$0.00
5	W4NBROADSOFT	SOLUTIONPACK FOR BROADSOFT VOIP	\$0.00	D3	36%	\$0.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$2,300.00	\$0.00
5	W4NC-JMS	COLLECTOR FOR JMS	\$20,000.00	D3	36%	\$12,800.00	\$4,600.00	\$0.00	\$3,600.00	\$0.00	\$0.00	\$4,600.00	\$0.00
5	W4NC-JMX	COLLECTOR FOR JMX	\$20,000.00	D3	36%	\$12,800.00	\$4,600.00	\$0.00	\$3,600.00	\$0.00	\$0.00	\$4,600.00	\$0.00
5	W4NC-SNMP	COLLECTOR FOR SNMP/CMP	\$10,000.00	D3	36%	\$6,400.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$2,300.00	\$0.00
5	W4NC-SQL	COLLECTOR FOR SQL	\$20,000.00	D3	36%	\$12,800.00	\$4,600.00	\$0.00	\$3,600.00	\$0.00	\$0.00	\$4,600.00	\$0.00
5	W4NC-SSH	COLLECTOR FOR SSH/TELNET	\$20,000.00	D3	36%	\$12,800.00	\$4,600.00	\$0.00	\$3,600.00	\$0.00	\$0.00	\$4,600.00	\$0.00
5	W4NC-TEXT	COLLECTOR FOR CSV/TEXT	\$20,000.00	D3	36%	\$12,800.00	\$4,600.00	\$0.00	\$3,600.00	\$0.00	\$0.00	\$4,600.00	\$0.00
5	W4NCUCUM	SOLUTIONPACK FOR CISCO VOIP	\$10,000.00	D3	36%	\$6,400.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$2,300.00	\$0.00
5	W4NC-WMI	COLLECTOR FOR WMI/POWERSHELL	\$10,000.00	D3	36%	\$6,400.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$2,300.00	\$0.00
5	W4NC-XML	COLLECTOR FOR XML/SOAP	\$20,000.00	D3	36%	\$12,800.00	\$4,600.00	\$0.00	\$3,600.00	\$0.00	\$0.00	\$4,600.00	\$0.00
5	W4NE2E	SOLUTIONPACK FOR TRANSACTIONS	\$50,000.00	D3	36%	\$32,000.00	\$11,500.00	\$0.00	\$9,000.00	\$0.00	\$0.00	\$11,500.00	\$0.00
5	W4NFAIL-LAB	W4N FAILOVER/LAB LICENSE	\$15,000.00	D3	36%	\$9,600.00	\$3,450.00	\$0.00	\$2,700.00	\$0.00	\$0.00	\$3,450.00	\$0.00
5	W4NFLWS	SOLUTIONPACK FOR TRAFFIC FLOWS	\$20,000.00	D3	36%	\$12,800.00	\$4,600.00	\$0.00	\$3,600.00	\$0.00	\$0.00	\$4,600.00	\$0.00
5	W4NGEOMAPS	GEOMAPS MODULE	\$30,000.00	D3	36%	\$19,200.00	\$6,900.00	\$0.00	\$5,400.00	\$0.00	\$0.00	\$6,900.00	\$0.00
5	W4NHPOVO	SOLUTIONPACK FOR HP OPENVIEW	\$30,000.00	D3	36%	\$19,200.00	\$6,900.00	\$0.00	\$5,400.00	\$0.00	\$0.00	\$6,900.00	\$0.00
5	W4NHUAWEI	SOLUTIONPACK FOR HUAWEI IMANAGER	\$30,000.00	D3	36%	\$19,200.00	\$6,900.00	\$0.00	\$5,400.00	\$0.00	\$0.00	\$6,900.00	\$0.00
5	W4NIPH-50	IPHONE INTEGRATION (50NAMEDUSERS)	\$7,500.00	D3	36%	\$4,800.00	\$1,725.00	\$0.00	\$1,350.00	\$0.00	\$0.00	\$1,725.00	\$0.00
5	W4NITOI	SOLUTIONPACK FOR EMC ITOI IP/ACM/ESM	\$10,000.00	D3	36%	\$6,400.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$2,300.00	\$0.00
5	W4NITOI-BAS	ITOI BASIC REPORTING	\$21,000.00	D3	36%	\$13,440.00	\$4,830.00	\$0.00	\$3,780.00	\$0.00	\$0.00	\$4,830.00	\$0.00
5	W4NITOI-BAS-1	ITOI BASIC RPTG MGD DEVICES 1 TO 1499	\$12.00	D3	36%	\$7.68	\$2.76	\$0.00	\$2.16	\$0.00	\$0.00	\$2.76	\$0.00
5	W4NITOI-BAS-2	ITOI BASIC RPTG MGD DEVICES 1500 TO 3499	\$10.00	D3	36%	\$6.40	\$2.30	\$0.00	\$1.80	\$0.00	\$0.00	\$2.30	\$0.00
5	W4NITOI-BAS-3	ITOI BASIC RPTG MGD DEVICES 3500 TO 9999	\$8.00	D3	36%	\$5.12	\$1.84	\$0.00	\$1.44	\$0.00	\$0.00	\$1.84	\$0.00
5	W4NITOI-BAS-4	ITOI BASIC RPTG MGD DEVICES 10,000 PLUS	\$6.00	D3	36%	\$3.84	\$1.38	\$0.00	\$1.08	\$0.00	\$0.00	\$1.38	\$0.00
5	W4N-KIT	EMC Watch4Net Physical Media	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	W4NMD-ACC-1	MGD DEVICES: ACCESS; 1 TO 1;499	\$20.00	D3	36%	\$12.80	\$4.60	\$0.00	\$3.60	\$0.00	\$0.00	\$4.60
5	W4NMD-ACC-2	MGD DEVICES: ACCESS; 1500 TO 3499	\$15.00	D3	36%	\$9.60	\$3.45	\$0.00	\$2.70	\$0.00	\$0.00	\$3.45
5	W4NMD-ACC-3	MGD DEVICES: ACCESS; 3500 TO 9999	\$12.00	D3	36%	\$7.68	\$2.76	\$0.00	\$2.16	\$0.00	\$0.00	\$2.76
5	W4NMD-ACC-4	MGD DEVICES: ACCESS; 10,000PLUS	\$8.00	D3	36%	\$5.12	\$1.84	\$0.00	\$1.44	\$0.00	\$0.00	\$1.84
5	W4NMD-FLOW-1	MGD FLOW-ENABLED ROUTERS: 1 TO 10	\$800.00	D3	36%	\$512.00	\$184.00	\$0.00	\$144.00	\$0.00	\$0.00	\$184.00
5	W4NMD-FLOW-2	MGD FLOW-ENABLED ROUTERS: 11 TO 50	\$600.00	D3	36%	\$384.00	\$138.00	\$0.00	\$108.00	\$0.00	\$0.00	\$138.00
5	W4NMD-FLOW-3	MGD FLOW-ENABLED ROUTERS: 51 TO 200	\$460.00	D3	36%	\$294.40	\$105.80	\$0.00	\$82.80	\$0.00	\$0.00	\$105.80
5	W4NMD-FLOW-4	MGD FLOW-ENABLED ROUTERS: 201 TO 500	\$350.00	D3	36%	\$224.00	\$80.50	\$0.00	\$63.00	\$0.00	\$0.00	\$80.50
5	W4NMD-FLOW-5	MGD FLOW-ENABLED ROUTERS: 500PLUS	\$270.00	D3	36%	\$172.80	\$62.10	\$0.00	\$48.60	\$0.00	\$0.00	\$62.10
5	W4NMD-HE-1	MGD DEVICES: NETWORK HE; 1 TO 1499	\$750.00	D3	36%	\$480.00	\$172.50	\$0.00	\$135.00	\$0.00	\$0.00	\$172.50
5	W4NMD-HE-2	MGD DEVICES: NETWORK HE; 1500 TO 3499	\$570.00	D3	36%	\$364.80	\$131.10	\$0.00	\$102.60	\$0.00	\$0.00	\$131.10
5	W4NMD-HE-3	MGD DEVICES: NETWORK HE; 3500 TO 9999	\$430.00	D3	36%	\$275.20	\$98.90	\$0.00	\$77.40	\$0.00	\$0.00	\$98.90
5	W4NMD-HE-4	MGD DEVICES: NETWORK HE; 10000PLUS	\$330.00	D3	36%	\$211.20	\$75.90	\$0.00	\$59.40	\$0.00	\$0.00	\$75.90
5	W4NMD-NET-1	MGD DEVICES: NETWORK; 1 TO 1499	\$150.00	D3	36%	\$96.00	\$34.50	\$0.00	\$27.00	\$0.00	\$0.00	\$34.50
5	W4NMD-NET-2	MGD DEVICES: NETWORK; 1500 TO 3499	\$115.00	D3	36%	\$73.60	\$26.45	\$0.00	\$20.70	\$0.00	\$0.00	\$26.45
5	W4NMD-NET-3	MGD DEVICES: NETWORK; 3500 TO 9999	\$85.00	D3	36%	\$54.40	\$19.55	\$0.00	\$15.30	\$0.00	\$0.00	\$19.55
5	W4NMD-NET-4	MGD DEVICES: NETWORK; 10,000PLUS	\$65.00	D3	36%	\$41.60	\$14.95	\$0.00	\$11.70	\$0.00	\$0.00	\$14.95
5	W4NMD-SVR-1	MGD DEVICES: SERVERS; 1 TO 1499	\$70.00	D3	36%	\$44.80	\$16.10	\$0.00	\$12.60	\$0.00	\$0.00	\$16.10
5	W4NMD-SVR-2	MGD DEVICES: SERVERS 1500 TO 3499	\$55.00	D3	36%	\$35.20	\$12.65	\$0.00	\$9.90	\$0.00	\$0.00	\$12.65
5	W4NMD-SVR-3	MGD DEVICES: SERVERS; 3500 TO 9999	\$40.00	D3	36%	\$25.60	\$9.20	\$0.00	\$7.20	\$0.00	\$0.00	\$9.20
5	W4NMD-SVR-4	MGD DEVICES: SERVERS; 10,000PLUS	\$30.00	D3	36%	\$19.20	\$6.90	\$0.00	\$5.40	\$0.00	\$0.00	\$6.90
5	W4NMD-TB-1	MGD TERABYTES: 1 TO 25TB	\$3,560.00	D3	36%	\$2,278.40	\$818.80	\$0.00	\$640.80	\$0.00	\$0.00	\$818.80
5	W4NMD-TB-2	MGD TERABYTES: 26 TO 100TB	\$2,983.00	D3	36%	\$1,909.12	\$686.09	\$0.00	\$536.94	\$0.00	\$0.00	\$686.09
5	W4NMD-TB-3	MGD TERABYTES: 101 TO 400TB	\$1,956.00	D3	36%	\$1,251.84	\$449.88	\$0.00	\$352.08	\$0.00	\$0.00	\$449.88
5	W4NMD-TB-4	MGD TERABYTES: 401 TO 1,000TB	\$1,385.00	D3	36%	\$886.40	\$318.55	\$0.00	\$249.30	\$0.00	\$0.00	\$318.55
5	W4NMD-TB-5	MGD TERABYTES: 1,000TBPLUS	\$1,385.00	D3	36%	\$886.40	\$318.55	\$0.00	\$249.30	\$0.00	\$0.00	\$318.55
5	W4NMD-VOIP-1	MGD IP PHONES: 1 TO 10000	\$6.00	D3	36%	\$3.84	\$1.38	\$0.00	\$1.08	\$0.00	\$0.00	\$1.38
5	W4NMD-VOIP-2	MGD IP PHONES: 10001 TO 20000	\$5.00	D3	36%	\$3.20	\$1.15	\$0.00	\$0.90	\$0.00	\$0.00	\$1.15
5	W4NMD-VOIP-3	MGD IP PHONES: 20001 TO 40000	\$4.00	D3	36%	\$2.56	\$0.92	\$0.00	\$0.72	\$0.00	\$0.00	\$0.92
5	W4NMD-VOIP-4	MGD IP PHONES: 40000PLUS	\$3.00	D3	36%	\$1.92	\$0.69	\$0.00	\$0.54	\$0.00	\$0.00	\$0.69
5	W4NNETACT	SOLUTIONPACK FOR NOKIA NETACT	\$30,000.00	D3	36%	\$19,200.00	\$6,900.00	\$0.00	\$5,400.00	\$0.00	\$0.00	\$6,900.00
5	W4NR-ACME	REPORTPACK FOR ACME PACKET SBC	\$10,000.00	D3	36%	\$6,400.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$2,300.00
5	W4NR-BCOAT	REPORTPACK FOR BLUECOAT SG SERIES	\$10,000.00	D3	36%	\$6,400.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$2,300.00
5	W4NR-BGP	REPORTPACK FOR BGP	\$10,000.00	D3	36%	\$6,400.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$2,300.00
5	W4NR-BIGIP	REPORTPACK FOR F5 BIGIP	\$10,000.00	D3	36%	\$6,400.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$2,300.00
5	W4NR-CABLE	REPORTPACK FOR CABLE DOCSIS	\$30,000.00	D3	36%	\$19,200.00	\$6,900.00	\$0.00	\$5,400.00	\$0.00	\$0.00	\$6,900.00
5	W4NR-CHKPT	REPORTPACK FOR CHECKPOINT FIREWALL	\$10,000.00	D3	36%	\$6,400.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$2,300.00
5	W4NR-CISFW	REPORTPACK FOR CISCO FIREWALL	\$10,000.00	D3	36%	\$6,400.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$2,300.00
5	W4NR-CLAR	REPORTPACK FOR EMC CLARIION	\$50,000.00	D3	36%	\$32,000.00	\$11,500.00	\$0.00	\$9,000.00	\$0.00	\$0.00	\$11,500.00
5	W4NR-CWIFI	REPORTPACK FOR CISCO WIFI	\$10,000.00	D3	36%	\$6,400.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$2,300.00
5	W4NR-DB2	REPORTPACK FOR IBM DB2	\$10,000.00	D3	36%	\$6,400.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$2,300.00
5	W4NR-DSLAM	REPORTPACK FOR DSLAM	\$20,000.00	D3	36%	\$12,800.00	\$4,600.00	\$0.00	\$3,600.00	\$0.00	\$0.00	\$4,600.00
5	W4NR-FC	REPORTPACK FIBRE-CHANNEL FABRICS	\$50,000.00	D3	36%	\$32,000.00	\$11,500.00	\$0.00	\$9,000.00	\$0.00	\$0.00	\$11,500.00
5	W4NR-HPEVA	REPORTPACK FOR HP EVA	\$50,000.00	D3	36%	\$32,000.00	\$11,500.00	\$0.00	\$9,000.00	\$0.00	\$0.00	\$11,500.00
5	W4NR-IBMDS	REPORTPACK FOR IBM DS SERIES	\$50,000.00	D3	36%	\$32,000.00	\$11,500.00	\$0.00	\$9,000.00	\$0.00	\$0.00	\$11,500.00
5	W4NR-IBMSV	REPORTPACK FOR IBM SVC	\$50,000.00	D3	36%	\$32,000.00	\$11,500.00	\$0.00	\$9,000.00	\$0.00	\$0.00	\$11,500.00
5	W4NR-IPSLA	REPORTPACK FOR CISCO IP-SLA	\$20,000.00	D3	36%	\$12,800.00	\$4,600.00	\$0.00	\$3,600.00	\$0.00	\$0.00	\$4,600.00
5	W4NR-JUNFW	REPORTPACK FOR JUNIPER FIREWALL	\$10,000.00	D3	36%	\$6,400.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$2,300.00
5	W4NR-JUNQOS	REPORTPACK FOR JUNIPER QOS	\$15,000.00	D3	36%	\$9,600.00	\$3,450.00	\$0.00	\$2,700.00	\$0.00	\$0.00	\$3,450.00
5	W4NR-MPLS	REPORTPACK FOR MPLS	\$20,000.00	D3	36%	\$12,800.00	\$4,600.00	\$0.00	\$3,600.00	\$0.00	\$0.00	\$4,600.00
5	W4NR-MSSQL	REPORTPACK FOR MICROSOFT SQLSERVER	\$10,000.00	D3	36%	\$6,400.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$2,300.00
5	W4NR-MYSQL	REPORTPACK FOR MYSQL	\$10,000.00	D3	36%	\$6,400.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$2,300.00
5	W4NR-NETAP	REPORTPACK FOR NETAPP FILERS	\$75,000.00	D3	36%	\$48,000.00	\$17,250.00	\$0.00	\$13,500.00	\$0.00	\$0.00	\$17,250.00
5	W4NR-NGGSN	REPORTPACK FOR NSN GGSN	\$10,000.00	D3	36%	\$6,400.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$2,300.00
5	W4NR-NSCA	REPORTPACK FOR CITRIX NETSCALER	\$20,000.00	D3	36%	\$12,800.00	\$4,600.00	\$0.00	\$3,600.00	\$0.00	\$0.00	\$4,600.00
5	W4NR-ORA	REPORTPACK FOR ORACLE	\$10,000.00	D3	36%	\$6,400.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$2,300.00
5	W4NR-QOS	REPORTPACK FOR CISCO CLASS-BASED QOS	\$10,000.00	D3	36%	\$6,400.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$2,300.00
5	W4NR-RIM	REPORTPACK RIM BLACKBERRY SERVER	\$10,000.00	D3	36%	\$6,400.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$2,300.00
5	W4NR-RPM	REPORTPACK FOR JUNIPER RPM	\$20,000.00	D3	36%	\$12,800.00	\$4,600.00	\$0.00	\$3,600.00	\$0.00	\$0.00	\$4,600.00
5	W4NR-SYMM	REPORTPACK FOR EMC SYMMETRIX	\$75,000.00	D3	36%	\$48,000.00	\$17,250.00	\$0.00	\$13,500.00	\$0.00	\$0.00	\$17,250.00
5	W4NR-UPS	REPORTPACK FOR UPS	\$10,000.00	D3	36%	\$6,400.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$2,300.00
5	W4NSCOM	SOLUTIONPACK FOR MICROSOFT SCOM	\$20,000.00	D3	36%	\$12,800.00	\$4,600.00	\$0.00	\$3,600.00	\$0.00	\$0.00	\$4,600.00
5	W4NSERVER	WAN PRODUCTION SERVER LICENSE	\$30,000.00	D3	36%	\$19,200.00	\$6,900.00	\$0.00	\$5,400.00	\$0.00	\$0.00	\$6,900.00
5	W4NSTORAGE	SOLUTIONPACK FOR STORAGE	\$75,000.00	D3	36%	\$48,000.00	\$17,250.00	\$0.00	\$13,500.00	\$0.00	\$0.00	\$17,250.00
5	W4NTR-OS	TRAINING ON CUSTOMER SITE (5 DAY)	\$20,000.00	D3	36%	\$12,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	W4NTR-P5	TRAINING AT MONTREAL FACILITY (5 DAY)	\$4,600.00	D3	36%	\$2,880.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	W4NUCS	SOLUTIONPACK FOR CISCO UCS MANAGER	\$10,000.00	D3	36%	\$6,400.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$2,300.00
5	W4NVBLOCK-1	Solution Pack for Vblock Series 300	\$98,000.00	D3	36%	\$62,720.00	\$22,540.00	\$0.00	\$17,640.00	\$0.00	\$0.00	\$22,540.00
5	W4NVBLOCK-2	Solution Pack for Vblock Series 700	\$380,000.00	D3	36%	\$243,200.00	\$87,400.00	\$0.00	\$68,400.00	\$0.00	\$0.00	\$87,400.00
5	W4NVMWARE	SOLUTIONPACK FOR VMWARE VSPHERE	\$10,000.00	D3	36%	\$6,400.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$2,300.00
5	WBCACH-TARG	SITE CACHING SVCS - TARGET CPU	\$0.00	D3	36%	\$0.00	\$1,350.00	\$1,150.00	\$950.00	\$0.00	\$0.00	\$1,350.00
5	WDKP-LP-DE-DE	WDK FOR PORTLETS LANG PACK-GERMAN-ST	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WDKP-LP-ES-ES	WDK FOR PORTLETS LANG PACK-SPANISH-ST	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WDKP-LP-FR-FR	WDK FOR PORTLETS LANG PACK-FRENCH-ST	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WDKP-LP-IT-IT	WDK FOR PORTLETS LANG PACK-ITALIAN-ST	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WDKP-LP-JA-JP	WDK FOR PORTLETS LANG PACK-JAPANESE-ST	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WDKP-LP-KO-KR	WDK FOR PORTLETS LANG PACK-KOREAN-ST	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WEBDAV	DOCUMENTUM WEBDAV SERVICES	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WEBTOPASIMG	WEBTOP CLIENT AS-IMG ST	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WEBX-PUB-ACC	APPXTENDER WEB ACCESS .NET PUBLIC ACCESS	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	WEBX-SOFTWR	WEBXTENDER	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WFX-AP-SP-10	WORKFLOWXTENDER AP STARTER PK 10 USER ST	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WFX-AP-SP-5U	WORKFLOWXTENDER AP STARTER PK 5 USER ST	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WFX-TENDER	WORKFLOWXTENDER	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WLA-KEY	WLA ICM LIC KEY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WN-MPIO-KIT	EMC WINDOWS MPIO KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WP-LP-DE-DE	WEB PUBLISHER LP-DE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WP-LP-ES-ES	WEB PUBLISHER LP-ES	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WP-LP-FR-FR	WEB PUBLISHER LP-FR	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WP-LP-IT-IT	WEB PUBLISHER LP-IT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WP-LP-JA-JP	WEB PUBLISHER LP-JP	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WP-LP-KO-KR	WEB PUBLISHER LP-KR	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WP-LP-LT-LT	WEB PUBLISHER LP-LT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XML TS	XML TRANSFORMATION SERVICES CPU	\$0.00	D3	36%	\$0.00	\$6,750.00	\$5,750.00	\$4,750.00	\$0.00	\$0.00	\$0.00	\$6,750.00
5	XML-DCTO-BRSR	DOCATO BROWSER AND USER - ONLY FOR MAINT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XML-DCTO-BRSV	XML DOCATO BROWSER SERVER - MAINT ONLY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XML-TRF-SV-MC	XML TRANSFORMATION SERVICES CORE	\$0.00	D3	36%	\$0.00	\$7,357.50	\$6,267.50	\$5,177.50	\$0.00	\$0.00	\$0.00	\$7,357.50
5	XPR-ENT-ILFS	INIT LIC FEE XPRESSION ENTERPRISE SOLUTI	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XPR-ENT-SOLN	XPRESSION ENTERPRISE SOLUTION	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XTS-LOCKIT	XML TRANSFORMATION SERVICES LOCALIZATION	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XTS-LP-DE-DE	XML TRANSFORMATION SERVICES LP-DE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XTS-LP-ES-ES	XML TRANSFORMATION SERVICES LP-ES	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XTS-LP-FR-FR	XML TRANSFORMATION SERVICES LP-FR	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XTS-LP-IT-IT	XML TRANSFORMATION SERVICES LP-IT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XTS-LP-JA-JP	XML TRANSFORMATION SERVICES LP-JP	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XTS-LP-KO-KR	XML TRANSFORMATION SERVICES LP-KR	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XTS-LP-PT-BR	XML TRANSFORMATION SERVICES LP-BP	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XTS-LP-RU-RU	XML TRANSFORMATION SERVICES LP-RU	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XTS-LP-ZH-CN	XML TRANSFORMATION SERVICES LP-SCH	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XTST-CON-SOLN	XTST CONCURRENT USER SOLUTION	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XTST-WKS-SOLN	XTST WORKSTATION SOLUTION	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-399	LICENSE EXT RETENTION SW OPT DD6300=IA	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-409	LICENSE EXT RETN SW OPT DD6300 UPG=IA	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-417	LIC DD6300 CAPACITY AIO 14TB=IA	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-418	LIC DD6300 CAPACITY AIO 34TB=IA	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-419	LIC DD6300 CAP AIO 14TB to 34TB UPG=IA	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-424	LICENSE BASE DD OE DD6300=IA	\$16,200.00	DD-1	17%	\$13,446.00	\$1,782.00	\$1,458.00	\$0.00	\$0.00	\$0.00	\$1,782.00	\$0.00
5	456-109-433	LICENSE BASE DD OE DD9800=IA	\$16,200.00	DD-1	17%	\$13,446.00	\$1,782.00	\$1,458.00	\$0.00	\$0.00	\$0.00	\$1,782.00	\$0.00
5	456-109-435	LICENSE DD9800 HIGH AVAILABILITY=IA	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-438	LICENSE EXT RETENTION SW OPT DD9800=IA	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-446	LICENSE DD9800 HIGH AVAIL UPGRADE=IA	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-449	LICENSE EXT RETENT SW OPT DD9800 UPG=IA	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-724	LICENSE BASE DD OE DD6800=IA	\$16,200.00	DD-1	17%	\$13,446.00	\$1,782.00	\$1,458.00	\$0.00	\$0.00	\$0.00	\$1,782.00	\$0.00
5	456-109-726	LICENSE DD6800 HIGH AVAILABILITY=IA	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-729	LICENSE EXT RETENTION SW OPT DD6800=IA	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-737	LICENSE DD6800 HIGH AVAIL UPGRADE=IA	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-740	LIC EXT RETENT SW OPT DD6800 UPGRADE=IA	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-751	LICENSE BASE DD OE DD9300=IA	\$16,200.00	DD-1	17%	\$13,446.00	\$1,782.00	\$1,458.00	\$0.00	\$0.00	\$0.00	\$1,782.00	\$0.00
5	456-109-753	LICENSE DD9300 HIGH AVAILABILITY=IA	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-756	LICENSE EXT RETENTION SW OPT DD9300=IA	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-764	LICENSE DD9300 HIGH AVAIL UPGRADE=IA	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-767	LICENSE EXT RETENT SW OPT DD9300 UPG=IA	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-297	FS 800GB 6.4TB RAW=CF	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-298	FS 800GB 12TB RAW=CF	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-299	FS 800GB 1.6TB RAW=CF	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-300	FS 800GB 4.0TB RAW=CF	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-321	FS 800GB 3.2TB RAW=CF	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-330	FS 800GB 0.8TB RAW=CF	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-358	LIC DD ENABLER DDBEA PROTECTPOINT=IA	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-693	DD OE license 1TB RAW ENABLER=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-694	DD Encryption enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-695	DD VTL enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-696	DD VTL IBMI enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-697	DD RLC enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-698	DD RLG enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-699	DD XCAP enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-700	DD Boost 1TB RAW ENABLER=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-701	DD Replication 1TB RAW ENABLER=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-740	DD BOOST 1TB RAW ENABLER UPG=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-741	DD REPLICATION 1TB RAW ENABLER UPG=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-742	DD OE LICENSE 1TB RAW ENABLER UPG=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-743	DD ENCRYPTION 1TB RAW ENABLER UPG=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-744	DD VTL 1TB RAW ENABLER UPG=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-745	DD VTL IBMI 1TB RAW ENABLER UPG=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-746	DD RLC 1TB RAW ENABLER UPG=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-747	DD RLG 1TB RAW ENABLER UPG=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-793	DD Encryption enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-794	DD VTL enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-795	DD VTL IBMI enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-796	DD RLC enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	456-111-797	DD RLG enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-798	DD XCAP enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-799	DD VTL enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-800	DD VTL IBMI enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-801	DD RLC enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-802	DD RLG enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-803	DD XCAP enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-940	LIC REPLICATOR DD160, UPGRADE=IA	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-941	LICENSE:EXPSTOR;DD670;UPGRADE=IA	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-942	LIC;VTL;670INCL:1XPCIE CARD;DP;4G;UPG=IA	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-960	ES30 3TB ACT 45TB RAW=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-961	ES30 4TB ACT 60TB RAW=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-962	DS60 3TB ACT 45TB RAW=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-963	DS60 4TB ACT 60TB RAW=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-964	ES30 3TB ER 45TB RAW=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-965	ES30 4TB ER 60TB RAW=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-966	DS60 3TB ER 45TB RAW=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-967	DS60 4TB ER 60TB RAW=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-968	LIC;CLD TIER; 1TB;SW CAP=CC	\$400.00	DD-1	17%	\$332.00	\$44.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$44.00
5	456-111-969	LIC DD STORAGE MIGRATION=IA	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-970	LIC DD STORAGE MIGRATION UPG=IA	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-971	ES30 1TB RAW ACT=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-972	DS60 1TB RAW ACT=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-973	ES30 1TB RAW ER=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-974	DS60 1TB RAW ER=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-975	ES20 1TB RAW ACT=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-976	ES20 1TB RAW ER=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-984	LICENSE DD OE PER TB CAPACITY ER=CB	\$636.00	DD-1	17%	\$527.88	\$69.96	\$57.24	\$0.00	\$0.00	\$0.00	\$0.00	\$69.96
5	456-111-985	LICENSE DD OE PER TB UPG ER=CB	\$741.00	DD-1	17%	\$615.03	\$81.51	\$66.69	\$0.00	\$0.00	\$0.00	\$0.00	\$81.51
5	456-112-160	DD AIO Boost Software enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-112-161	DD AIO Replication Software enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-112-162	DD Boost 1TB RAW enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-112-163	DD Replication 1TB RAW enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-112-164	DD Encryption enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-112-165	DD VTL enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-112-166	DD VTL IBMI enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-112-167	DD RLC enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-112-168	DD RLG enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-112-169	DD XCAP enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-330	DD6300 OE APPLICATION SOFTWARE	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-335	DD6300 OPERATING ENVIRONMENT SOFTWARE	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-343	DD9800 OPERATING ENVIRONMENT SOFTWARE	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-344	DD9800 OE APPLICATION SOFTWARE	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-415	DD6800 OPERATING ENVIRONMENT SOFTWARE	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-416	DD6800 OE APPLICATION SOFTWARE	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-417	DD6800 OE APPLICATION SOFTWARE UPGRADE	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-418	DD9300 OPERATING ENVIRONMENT SOFTWARE	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-419	DD9300 OE APPLICATION SOFTWARE	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-420	DD9300 OE APPLICATION SOFTWARE UPGRADE	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-448	DD6300 OE APPLICATION SOFTWARE UPGRADE	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-460	DD9800 OE APPLICATION SOFTWARE UPGRADE	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-603	DD SSD CAPACITY LICENSE	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-708	DD ENABLER DDBEA PROTECTPOINT	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-800	DD Software=CB	\$1,215.00	DD-1	17%	\$1,008.45	\$133.65	\$109.35	\$0.00	\$0.00	\$0.00	\$0.00	\$133.65
5	458-001-801	DD Boost Software Option=CB	\$60.00	DD-1	17%	\$49.80	\$10.80	\$9.60	\$0.00	\$0.00	\$0.00	\$0.00	\$10.80
5	458-001-802	DD Replication Software Option=CB	\$80.00	DD-1	17%	\$66.40	\$14.40	\$12.80	\$0.00	\$0.00	\$0.00	\$0.00	\$14.40
5	458-001-823	DD Software EDP=CB	\$1,215.00	DD-1	17%	\$1,008.45	\$133.65	\$109.35	\$0.00	\$0.00	\$0.00	\$0.00	\$133.65
5	458-001-824	DD Boost Software Option UPG=CB	\$75.00	DD-1	17%	\$62.25	\$13.50	\$12.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13.50
5	458-001-825	DD REPLICATION SOFTWARE OPT UPG=CB	\$100.00	DD-1	17%	\$83.00	\$18.00	\$16.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18.00
5	458-001-826	DD SOFTWARE UPG=CB	\$1,520.00	DD-1	17%	\$1,261.60	\$167.20	\$136.80	\$0.00	\$0.00	\$0.00	\$0.00	\$167.20
5	458-001-827	DD SOFTWARE EDP UPG=CB	\$1,520.00	DD-1	17%	\$1,261.60	\$167.20	\$136.80	\$0.00	\$0.00	\$0.00	\$0.00	\$167.20
5	458-001-836	DD6300 SOFTWARE=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-890	DD STORAGE MIGRATION LICENSE	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-891	DD OE CAPACITY LICENSE	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-904	DD9800 RAW SHELF CAPACITY LICENSE	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-905	DD9800 SSD CAPACITY LICENSE	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-906	DD9800 CLOUD TIER LICENSE	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-907	DD9800 STORAGE MIGRATION LICENSE	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-908	DD9800 1TB CAPACITY LICENSE	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-909	DD9800 ER TO ACT RAW SHELF CAPACITY LIC	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-911	DD9800 OE ER CAPACITY LICENSE	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-912	DD9300 RAW SHELF CAPACITY LICENSE	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-913	DD9300 SSD CAPACITY LICENSE	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-914	DD9300 CLOUD TIER LICENSE	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-915	DD9300 STORAGE MIGRATION LICENSE	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-916	DD9300 1TB CAPACITY LICENSE	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-917	DD9300 ER TO ACT RAW SHELF CAPACITY LIC	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-919	DD9300 OE ER CAPACITY LICENSE	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-920	DD6800 RAW SHELF CAPACITY LICENSE	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-921	DD6800 SSD CAPACITY LICENSE	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	458-001-922	DD6800 CLOUD TIER LICENSE	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-923	DD6800 STORAGE MIGRATION LICENSE	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-924	DD6800 1TB CAPACITY LICENSE	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-925	DD6800 ER TO ACT RAW SHELF CAPACITY LIC	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-927	DD6800 OE ER CAPACITY LICENSE	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-928	DD6300 RAW SHELF CAPACITY LICENSE	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-929	DD6300 SSD CAPACITY LICENSE	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-930	DD6300 STORAGE MIGRATION LICENSE	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-931	DD6300 1TB CAPACITY LICENSE	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-932	DD6300 ER TO ACT RAW SHELF CAPACITY LIC	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-002-006	DD Boost/Replication AIO enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-002-007	DD SW Enablers	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-10GBTM4P-NF	OPTION DD 10GBASE T IO MODULE 4PORT	\$4,050.00	DD-1	17%	\$3,361.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-10GMCU4P-NF	DD 10GBE IO MOD CU TWINAX 4PORT OPTION	\$4,860.00	DD-1	17%	\$4,033.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-10GMOP4P-NF	DD 10GBE IO MOD OPTICAL SFP 4PORT OPTION	\$4,860.00	DD-1	17%	\$4,033.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-16GFC-M2P-NF	DD 16GBIT FC IO MOD LC 2PORT OPTION	\$4,860.00	DD-1	17%	\$4,033.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-6300-SAS-SLIC-G2	ADD ES EXP KIT,DUAL PATH,DD6300,UPG	\$3,000.00	DD-1	17%	\$2,490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-6300-SASSLICG2-B	ADD ES EXP KIT,DUAL PATH,DD6300,UPG B	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-9800-BEZEL-FIELD	OPT DD9800 BEZEL FIELD INSTL G3	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-9800-MEM256	MEMKIT ADD 256GB DD9800 16X16GB OPTION	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-9800-MEM512	MEMKIT ADD 512GB DD9800 32X16GB OPTION	\$32,500.00	DD-1	17%	\$26,975.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-A16E30-CT	OPT ADD9TO16ES30 2X2M2X3M CBLKT FLDIN CT	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-A16E30-H-NF	OPTION.ADD 9TO16 ES30 SAS,CABLE KIT	\$486.00	DD-1	17%	\$403.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-A24E30-CT	OPT ADD 17TO24 ES30 4X3M CBLKIT FLDIN CT	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-A24E30-H-NF	OPTION.ADD 17TO24 ES30 SAS CABLE KIT	\$486.00	DD-1	17%	\$403.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-A8E30-HN-NF	OPTION ADD 1TO8 ES30 SAS CABLE KIT	\$486.00	DD-1	17%	\$403.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-DD6300EXPKIT	DD6300 OPTION - EXPANSION KIT DIMM SSD	\$9,500.00	DD-1	17%	\$7,885.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-DD6300EXPKIT-B	DD6300 OPTION - EXPANSION KIT DIMM SSD B	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-DD6800EXPKIT	DD6800 OPTION - EXPANSION KIT SSD	\$24,500.00	DD-1	17%	\$20,335.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-DD6800SSDBASEKIT	DD6800 BASE KIT -SSD	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-DD9300EXPKIT	DD9300 OPTION - EXPANSION KIT DIMM	\$24,500.00	DD-1	17%	\$20,335.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-DD9300SSDBASEKIT	DD9300 BASE KIT -SSD	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-DD9300SDEXPKIT	DD9300 OPTION - EXPANSION KIT SSD	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-DD-CBLCAT6A1M	CAT6A CBL HA CTRL INTERCONNECT 1M	\$405.00	DD-1	17%	\$336.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-DD-EOS-CMA	DD MID-TIER CABLE MNGMNT ASSY - FIELD	\$167.00	DD-1	17%	\$138.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-DD-EOS-RAILKIT	DD MID-TIER RAILKIT - FIELD	\$179.00	DD-1	17%	\$148.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-DS60-3-135S-G3	OPT DS60 SHELF 45X3TB SAS HDD G3	\$127,373.00	DD-1	17%	\$105,719.59	\$14,011.03	\$11,463.57	\$0.00	\$0.00	\$0.00	\$14,011.03	\$14,011.03
5	C-DS60-3-135SR-G3	OPT DS60 SHELF 45X3TB SAS HDD RETN G3	\$127,373.00	DD-1	17%	\$105,719.59	\$14,011.03	\$11,463.57	\$0.00	\$0.00	\$0.00	\$14,011.03	\$14,011.03
5	C-DS60-3-180S-G3	OPT DS60 SHELF 60X3TB SAS HDD G3	\$169,290.00	DD-1	17%	\$140,510.70	\$18,621.90	\$15,236.10	\$0.00	\$0.00	\$0.00	\$18,621.90	\$18,621.90
5	C-DS60-3-180SR-G3	OPT DS60 SHELF 60X3TB SAS HDD RETN G3	\$169,290.00	DD-1	17%	\$140,510.70	\$18,621.90	\$15,236.10	\$0.00	\$0.00	\$0.00	\$18,621.90	\$18,621.90
5	C-DS60-3-45S-G3	OPT DS60 SHELF 15X3TB SAS HDD G3	\$45,320.00	DD-1	17%	\$37,615.60	\$4,985.20	\$4,078.80	\$0.00	\$0.00	\$0.00	\$4,985.20	\$4,985.20
5	C-DS60-3-45SR-G3	OPT DS60 SHELF 15X3TB SAS HDD RETN G3	\$45,320.00	DD-1	17%	\$37,615.60	\$4,985.20	\$4,078.80	\$0.00	\$0.00	\$0.00	\$4,985.20	\$4,985.20
5	C-DS60-3-90S-G3	OPT DS60 SHELF 30X3TB SAS HDD G3	\$85,010.00	DD-1	17%	\$70,558.30	\$9,351.10	\$7,650.90	\$0.00	\$0.00	\$0.00	\$9,351.10	\$9,351.10
5	C-DS60-3-90SR-G3	OPT DS60 SHELF 30X3TB SAS HDD RETN G3	\$85,010.00	DD-1	17%	\$70,558.30	\$9,351.10	\$7,650.90	\$0.00	\$0.00	\$0.00	\$9,351.10	\$9,351.10
5	C-DS60-4-120S-G3	OPT DS60 SHELF 30X4TB SAS HDD G3	\$103,032.00	DD-1	17%	\$85,516.56	\$11,333.52	\$9,272.88	\$0.00	\$0.00	\$0.00	\$11,333.52	\$11,333.52
5	C-DS60-4-120SR-G3	OPT DS60 SHELF 30X4TB SAS HDD RETN G3	\$103,032.00	DD-1	17%	\$85,516.56	\$11,333.52	\$9,272.88	\$0.00	\$0.00	\$0.00	\$11,333.52	\$11,333.52
5	C-DS60-4-180S-G3	OPT DS60 SHELF 45X4TB SAS HDD G3	\$154,386.00	DD-1	17%	\$128,140.38	\$16,982.46	\$13,894.74	\$0.00	\$0.00	\$0.00	\$16,982.46	\$16,982.46
5	C-DS60-4-180SR-G3	OPT DS60 SHELF 45X4TB SAS HDD RETN G3	\$154,386.00	DD-1	17%	\$128,140.38	\$16,982.46	\$13,894.74	\$0.00	\$0.00	\$0.00	\$16,982.46	\$16,982.46
5	C-DS60-4-240S-G3	OPT DS60 SHELF 60X4TB SAS HDD G3	\$205,173.00	DD-1	17%	\$170,293.59	\$22,569.03	\$18,465.57	\$0.00	\$0.00	\$0.00	\$22,569.03	\$22,569.03
5	C-DS60-4-240SG3-CT	OPT DS60 SHELF 60X4TB SAS HDD G3 CT	\$1.00	DD-1	17%	\$0.83	\$22,569.03	\$18,465.57	\$0.00	\$0.00	\$0.00	\$22,569.03	\$22,569.03
5	C-DS60-4-240SR-G3	OPT DS60 SHELF 60X4TB SAS HDD RETN G3	\$205,173.00	DD-1	17%	\$170,293.59	\$22,569.03	\$18,465.57	\$0.00	\$0.00	\$0.00	\$22,569.03	\$22,569.03
5	C-DS60-4-60S-G3	OPT DS60 SHELF 15X4TB SAS HDD G3	\$54,959.00	DD-1	17%	\$45,615.97	\$6,045.49	\$4,946.31	\$0.00	\$0.00	\$0.00	\$6,045.49	\$6,045.49
5	C-DS60-4-60SR-G3	OPT DS60 SHELF 15X4TB SAS HDD RETN G3	\$54,959.00	DD-1	17%	\$45,615.97	\$6,045.49	\$4,946.31	\$0.00	\$0.00	\$0.00	\$6,045.49	\$6,045.49
5	C-DS60-SAS-4M	4M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$250.00	DD-1	17%	\$207.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-DS60-SAS-5M	5M X4 TO X4 MINI-SAS HD FLEX 12G	\$310.00	DD-1	17%	\$257.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-DS60-SAS-5M-CT	5M X4 TO X4 MINI-SAS HD FLEX 12G	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-ES30-45S-G3	OPT.ES30 SHELF,15X3TB SAS HDD,FIELD G3	\$43,052.00	DD-1	17%	\$35,733.16	\$4,735.72	\$3,874.68	\$0.00	\$0.00	\$0.00	\$4,735.72	\$4,735.72
5	C-ES30-45S-G3-B	OPT.ES30 SHELF,15X3TB SAS HDD,FIELD G3 B	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-ES30-45S-G3-CT	OPT.ES30 SHELF,15X3TB SAS HDD,FIELD CT	\$1.00	DD-1	17%	\$0.83	\$4,735.67	\$3,874.64	\$0.00	\$0.00	\$0.00	\$4,735.67	\$4,735.67
5	C-ES30-45SR-G3	OPT.ES30 SHELF,15X3TB SAS,FIELD RETN G3	\$43,052.00	DD-1	17%	\$35,733.16	\$4,735.72	\$3,874.68	\$0.00	\$0.00	\$0.00	\$4,735.72	\$4,735.72
5	C-ES30-60S-G3	OPT.ES30 SHELF,15X4TB SAS HDD,FIELD G3	\$51,678.00	DD-1	17%	\$42,892.74	\$5,684.58	\$4,651.02	\$0.00	\$0.00	\$0.00	\$5,684.58	\$5,684.58
5	C-ES30-60S-G3-B	OPT.ES30 SHELF,15X4TB SAS HDD,FIELD G3 B	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-ES30-60S-G3-CT	OPT.ES30 SHELF,15X4TB SAS HDD,FIELD CT	\$1.00	DD-1	17%	\$0.83	\$5,684.58	\$4,651.02	\$0.00	\$0.00	\$0.00	\$5,684.58	\$5,684.58
5	C-ES30-60SR-G3	OPT.ES30 SHELF,15X4TB SAS,FIELD RETN G3	\$51,678.00	DD-1	17%	\$42,892.74	\$5,684.58	\$4,651.02	\$0.00	\$0.00	\$0.00	\$5,684.58	\$5,684.58
5	C-FLDIN6300	DD6300 OPTION - FIELD INSTALL KIT	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-FLDIN6300E	OPTION FIELD INSTALL KIT DD6300 EMC	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-FLDIN6800	DD6800 OPTION - FIELD INSTALL KIT	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-FLDIN6800E	OPTION FIELD INSTALL KIT DD6800 EMC	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-FLDIN9300	DD9300 OPTION - FIELD INSTALL KIT	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-FLDIN9300E	OPTION FIELD INSTALL KIT DD9300 EMC	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-FLDIN9800	OPTION FIELD INSTALL KIT DD9800	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-FLDIN9800E	OPT DD9800 BEZEL FIELD INSTL EMC	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-FS15-15X800G-SSD	OPT - FLASH SHELF 15x800GB SSD FLD INSTL	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-FS15-2X800G-SSD	OPT - FLASH SHELF 2x800GB SSD FLD INSTL	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-FS15-4X800G-SSD	OPT - FLASH SHELF 4x800GB SSD FLD INSTL	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-FS15-5X800G-SSD	OPT - FLASH SHELF 5x800GB SSD FLD INSTL	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-FS15-8X800G-SSD	OPT - FLASH SHELF 8x800GB SSD FLD INSTL	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-HA-DS60-SAS3-CT	CABLE HA INTERCONNECT DS60 3M CT	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-HA-DS60-SAS-3NF	CABLE HA INTERCONNECT DS60 3M;	\$261.00	DD-1	17%	\$216.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-HA-ES30-SAS-2-NF	CABLE HA INTERCONNECT ES30 2M	\$122.00	DD-1	17%	\$101.26							

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	R-FACIN6300-BZ	DD6300 OPTION - FACT INSTALL BEZEL	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-FACIN6300-BZE	DD6300 OPTION - FACT INSTALL BEZEL EMC	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-FACIN6800-BZ	DD6800 OPTION - FACT INSTALL BEZEL	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-FACIN6800-BZE	DD6800 OPTION - FACT INSTALL BEZEL EMC	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-FACIN9300-BZ	DD9300 OPTION - FACT INSTALL BEZEL	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-FACIN9300-BZE	DD9300 OPTION - FACT INSTALL BEZEL EMC	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-FACIN9800	OPTION FACTORY INSTALL KIT DD9800	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-FACIN9800-BZ	DD9800 OPTION - FACT INSTALL BEZEL	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-FACIN9800-BZE	DD9800 OPTION - FACT INSTALL BEZEL EMC	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-FACIN-DS60-BZ3	DS60 OPTION - FACT INSTALL BEZEL G3	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-FACIN-DS60CM-BZ3	DS60 OPTION - CMA FACT INSTALL BEZEL G3	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-FACIN-ES30-BZ3	ES30 OPTION - FACT INSTALL BEZEL G3	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-FACIN-FS15-BZ	FS15 OPTION - FACT INSTALL BEZEL	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-FACINSTL6300	DD6300 OPTION - FACTORY INSTALL KIT	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-FACINSTL6800	DD6800 OPTION - FACTORY INSTALL KIT	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-FACINSTL9300	DD9300 OPTION - FACTORY INSTALL KIT	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-FS15-1X800G-SSD	OPT - FLASH SHELF 15x800GB SSD FACT INSTL	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-FS15-2X800G-SSD	OPT - FLASH SHELF 2x800GB SSD FACT INSTL	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-FS15-4X800G-SSD	OPT - FLASH SHELF 4x800GB SSD FACT INSTL	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-FS15-5X800G-SSD	OPT - FLASH SHELF 5x800GB SSD FACT INSTL	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-FS15-8X800G-SSD	OPT - FLASH SHELF 8x800GB SSD FACT INSTL	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-HA-DS60-SAS-3-NF	CABLE HA INTERCONNECT DS60 3M;RACK	\$261.00	DD-1	17%	\$216.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-HA-ES30-SAS2-CT	CABLE HA INTERCONNECT ES30 2M;RACK CT	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-HA-ES30-SAS-2-NF	CABLE HA INTERCONNECT ES30 2M;RACK	\$122.00	DD-1	17%	\$101.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-HA-ES30-SAS5-CT	CABLE HA INTERCONNECT ES30 5M; RACK CT	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-HA-ES30-SAS-5-NF	CABLE HA INTERCONNECT ES30 5M; RACK	\$308.00	DD-1	17%	\$255.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-HA-INTER-1-NF	CABLE HA INTERCONNECT CTRL 1M;RACK	\$405.00	DD-1	17%	\$336.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-SAS-HDMS2	R CABLE,DD,SASMINISAS HD-MINISAS,2 METER	\$150.00	DD-1	17%	\$124.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-SAS-HDMS2-CT	R CABLE,DD,SASMINISAS HD-MINISAS,2M CT	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-SAS-HDMS5	5M MINI-HDX4 TO MINI-SASX4 CABLE	\$380.00	DD-1	17%	\$315.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-SAS-HDMS5-CT	5M MINI-HDX4 TO MINI-SASX4 CABLE CT	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-SAS-MSM3	3M M-SAS TO M-SAS CABLE	\$200.00	DD-1	17%	\$166.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-SAS-MSM3-CT	3M M-SAS TO M-SAS CABLE CT	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-10GBTM4P-NF	DD 10GBASE T IO MODULE 4PORT UPGRADE	\$4,050.00	DD-1	17%	\$3,361.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-10GMCU4P-NF	DD 10GBE IO MOD CU TWINAX 4PORT UPG	\$4,860.00	DD-1	17%	\$4,033.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-10GMOP4P-NF	DD 10GBE IO MOD OPTICAL SFP 4PORT UPG	\$4,860.00	DD-1	17%	\$4,033.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-16GFC-M2P-NF	DD 16GBIT FC IO MOD LC 2PORT UPG	\$4,860.00	DD-1	17%	\$4,033.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-6300-SAS-SLIC-G2	ADD ES EXP KIT, DUAL PATH, DD6300, UPG	\$3,000.00	DD-1	17%	\$2,490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-9800-MEM256	MEMKIT ADD 256GB DD9800 16X16GB UPG	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-9800-MEM512	MEMKIT ADD 512GB DD9800 32X16GB UPG	\$32,500.00	DD-1	17%	\$26,975.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-A16E30-CT	DD 9T016 ES30;2X2M;2X5M;CBLKIT;40U;UPG CT	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-A16E30-H-NF	ADD 9T016 ES30;2X2M;2X5M;CBLKIT;40U;UPG	\$486.00	DD-1	17%	\$403.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-A24E30-CT	ADD 17T024 ES30;4X5M CBLKIT;40U;UPG CT	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-A24E30-H-NF	ADD 17T024 ES30;4X5M CBLKIT;40U;UPGRADE	\$486.00	DD-1	17%	\$403.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-DD6300DISKEXPKIT	DD6300 OPTION - EXPANSION KIT 5HDD	\$35,000.00	DD-1	17%	\$29,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-DD6300EXPKIT	UPGD DD6300 EXPANSION KIT DIMM SSD FIELD	\$9,500.00	DD-1	17%	\$7,885.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-DD6800EXPKIT	UPGD DD6800 EXPANSION KIT SSD FIELD	\$24,500.00	DD-1	17%	\$20,335.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-DD6800HA-CTL	SYSTEM DD6800 HA CTL NFS CIFS UPGRADE	\$58,000.00	DD-1	17%	\$48,140.00	\$6,380.00	\$5,220.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,380.00
5	U-DD6800SDBASEKIT	DD6800 BASE KIT -SSD	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-DD9300EXPKIT	UPGD DD9300 EXPANSION KIT DIMM FIELD	\$24,500.00	DD-1	17%	\$20,335.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-DD9300HA-CTL	SYSTEM DD9300 HA CTL NFS CIFS UPGRADE	\$237,650.00	DD-1	17%	\$197,249.50	\$26,141.50	\$21,388.50	\$0.00	\$0.00	\$0.00	\$0.00	\$26,141.50
5	U-DD9300SDBASEKIT	DD9300 BASE KIT -SSD	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-DD9300SDEXPKIT	DD9300 OPTION - EXPANSION KIT SSD	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-DD9800HA-CTL	UPG SYSTEM DD9800 CTL HA 256GB NFS CIFS	\$357,000.00	DD-1	17%	\$296,310.00	\$39,270.00	\$32,130.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39,270.00
5	U-DD-CBLCAT6A1M	CAT6A CBL HA CTRL INTERCONNECT 1M UPG	\$405.00	DD-1	17%	\$336.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-DS60-3-135S-G3	DS60 SHELF 45X3TB SAS HDD UPRGD G3	\$159,206.00	DD-1	17%	\$132,140.98	\$17,512.66	\$14,328.54	\$0.00	\$0.00	\$0.00	\$0.00	\$17,512.66
5	U-DS60-3-135SR-G3	DS60 SHELF 45X3TB SAS HDD RETN UPRGD G3	\$159,206.00	DD-1	17%	\$132,140.98	\$17,512.66	\$14,328.54	\$0.00	\$0.00	\$0.00	\$0.00	\$17,512.66
5	U-DS60-3-180S-G3	DS60 SHELF 60X3TB SAS HDD UPRGD G3	\$211,572.00	DD-1	17%	\$175,604.76	\$23,272.92	\$19,041.48	\$0.00	\$0.00	\$0.00	\$0.00	\$23,272.92
5	U-DS60-3-180SR-G3	DS60 SHELF 60X3TB SAS HDD RETN UPRGD G3	\$211,572.00	DD-1	17%	\$175,604.76	\$23,272.92	\$19,041.48	\$0.00	\$0.00	\$0.00	\$0.00	\$23,272.92
5	U-DS60-3-45S-G3	DS60 SHELF 15X3TB SAS HDD UPRGD G3	\$56,660.00	DD-1	17%	\$47,027.80	\$6,232.60	\$5,099.40	\$0.00	\$0.00	\$0.00	\$0.00	\$6,232.60
5	U-DS60-3-45SR-G3	DS60 SHELF 15X3TB SAS HDD RETN UPRGD G3	\$56,660.00	DD-1	17%	\$47,027.80	\$6,232.60	\$5,099.40	\$0.00	\$0.00	\$0.00	\$0.00	\$6,232.60
5	U-DS60-3-90S-G3	DS60 SHELF 30X3TB SAS HDD UPRGD G3	\$106,232.00	DD-1	17%	\$88,172.56	\$11,685.52	\$9,560.88	\$0.00	\$0.00	\$0.00	\$0.00	\$11,685.52
5	U-DS60-3-90SR-G3	DS60 SHELF 30X3TB SAS HDD RETN UPRGD G3	\$106,232.00	DD-1	17%	\$88,172.56	\$11,685.52	\$9,560.88	\$0.00	\$0.00	\$0.00	\$0.00	\$11,685.52
5	U-DS60-3HDD15-CTDR	HDD EXPPACK 15X3TB SAS W/DS60 CARR CT DR	\$1.00	DD-1	17%	\$0.83	\$7,122.50	\$5,827.50	\$0.00	\$0.00	\$0.00	\$0.00	\$7,122.50
5	U-DS60-4-120S-G3	DS60 SHELF 30X4TB SAS HDD UPRGD G3	\$128,790.00	DD-1	17%	\$106,895.70	\$14,166.90	\$11,591.10	\$0.00	\$0.00	\$0.00	\$0.00	\$14,166.90
5	U-DS60-4-120SR-G3	DS60 SHELF 30X4TB SAS HDD RETN UPRGD G3	\$128,790.00	DD-1	17%	\$106,895.70	\$14,166.90	\$11,591.10	\$0.00	\$0.00	\$0.00	\$0.00	\$14,166.90
5	U-DS60-4-180S-G3	DS60 SHELF 45X4TB SAS HDD UPRGD G3	\$192,942.00	DD-1	17%	\$160,141.86	\$21,223.62	\$17,364.78	\$0.00	\$0.00	\$0.00	\$0.00	\$21,223.62
5	U-DS60-4-180SR-G3	DS60 SHELF 45X4TB SAS HDD RETN UPRGD G3	\$192,942.00	DD-1	17%	\$160,141.86	\$21,223.62	\$17,364.78	\$0.00	\$0.00	\$0.00	\$0.00	\$21,223.62
5	U-DS60-4-240S-G3	DS60 SHELF 60X4TB SAS HDD UPRGD G3	\$256,446.00	DD-1	17%	\$212,850.18	\$28,209.06	\$23,080.14	\$0.00	\$0.00	\$0.00	\$0.00	\$28,209.06
5	U-DS60-4-240SG3-CT	DS60 SHELF 60X4TB SAS HDD UPRGD G3 CT	\$1.00	DD-1	17%	\$0.83	\$28,209.06	\$23,080.14	\$0.00	\$0.00	\$0.00	\$0.00	\$28,209.06
5	U-DS60-4-240SG3CTDR	DS60 SHELF 60X4TB SAS HDD UPRGD G3 CT	\$1.00	DD-1	17%	\$0.83	\$28,209.06	\$23,080.14	\$0.00	\$0.00	\$0.00	\$0.00	\$28,209.06
5	U-DS60-4-240SR-G3	DS60 SHELF 60X4TB SAS HDD RETN UPRGD G3	\$256,446.00	DD-1	17%	\$212,850.18	\$28,209.06	\$23,080.14	\$0.00	\$0.00	\$0.00	\$0.00	\$28,209.06
5	U-DS60-4-60S-G3	DS60 SHELF 15X4TB SAS HDD UPRGD G3	\$68,688.00	DD-1	17%	\$57,011.04	\$7,555.68	\$6,181.92	\$0.00	\$0.00	\$0.00	\$0.00	\$7,555.68
5	U-DS60-4-60SR-G3	DS60 SHELF 15X4TB SAS HDD RETN UPRGD G3	\$68,688.00	DD-1	17%	\$57,011.04	\$7,555.68	\$6,181.92	\$0.00	\$0.00	\$0.00	\$0.00	\$7,555.68
5	U-DS60-4HDD15-CTDR	HDD EXPPACK 15X4TB SAS W/DS60 CARR CT DR	\$1.00	DD-1	17%	\$0.83	\$8,772.50	\$7,177.50	\$0.00	\$0.00	\$0.00	\$0.00	\$8,772.50
5	U-DS60-SAS-4M	4M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$492.00	DD-1	17%	\$408.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-DS60-SAS-5M	5M X4 TO X4 MINI-SAS HD FLEX 12G	\$592.00	DD-1	17%	\$491.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-DS60-SAS-5M-CT	5M X4 TO X4 MINI-SAS HD FLEX 12G	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-ES30-45S-G3	OPT,ES30 SHELF, 15X3TB SAS HDD,UPGRD G3	\$56,012.00	DD-1	17%	\$46,489.96	\$6,161.32	\$5,041.08	\$0.00	\$0.00	\$0.00	\$0.	

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	U-ES30-45S-G3-CTDR	OPT,ES30 SHELF,15X3TB SAS HDD,UPGRD CT	\$1.00	DD-1	17%	\$0.83	\$6,161.27	\$5,041.04	\$0.00	\$0.00	\$0.00	\$6,161.27
5	U-ES30-45SR-G3	OPT,ES30 SHELF,15X3TB SAS,UPGRD RETN G3	\$56,012.00	DD-1	17%	\$46,489.96	\$6,161.32	\$5,041.08	\$0.00	\$0.00	\$0.00	\$6,161.32
5	U-ES30-60S-G3	OPT,ES30 SHELF,15X4TB SAS HDD,UPGRD G3	\$64,598.00	DD-1	17%	\$53,616.34	\$7,105.78	\$5,813.82	\$0.00	\$0.00	\$0.00	\$7,105.78
5	U-ES30-60S-G3-CT	OPT,ES30 SHELF,15X4TB SAS HDDUPGRD G3 CT	\$1.00	DD-1	17%	\$0.83	\$7,105.73	\$5,813.78	\$0.00	\$0.00	\$0.00	\$7,105.73
5	U-ES30-60S-G3-CTDR	OPT,ES30 SHELF,15X4TB SAS HDDUPGRDG3 CTDR	\$1.00	DD-1	17%	\$0.83	\$7,105.73	\$5,813.78	\$0.00	\$0.00	\$0.00	\$7,105.73
5	U-ES30-60SR-G3	OPT,ES30 SHELF,15X4TB SAS,UPGRD RETN G3	\$64,598.00	DD-1	17%	\$53,616.34	\$7,105.78	\$5,813.82	\$0.00	\$0.00	\$0.00	\$7,105.78
5	U-FS15-2X800G-SSD	UPGRD - FS15 2x800GB SSD FIELD INSTL	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-FS15-4X800G-SSD	UPGRD - FS15 4x800GB SSD FIELD INSTL	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-FS15-5X800G-SSD	UPGRD - FS15 5x800GB SSD FIELD INSTL	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-HA-DS60-SAS-3-NF	CABLE HA INTERCONNECT DS60 3M;UPGRADE	\$261.00	DD-1	17%	\$216.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-HA-ES30-SAS2-CT	CABLE HA INTERCONNECT ES30 2M;UPG CT	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-HA-ES30-SAS-2-NF	CABLE HA INTERCONNECT ES30 2M;UPGRADE	\$122.00	DD-1	17%	\$101.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-HA-ES30-SAS5-CT	CABLE HA INTERCONNECT ES30 5M;UPG CT	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-HA-ES30-SAS-5-NF	CABLE HA INTERCONNECT ES30 5M;UPGRADE	\$308.00	DD-1	17%	\$255.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-HA-INTER-1-NF	CABLE HA INTERCONNECT CTRL 1M;UPGRADE	\$405.00	DD-1	17%	\$336.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-SAS2-4P-CTDR	CLOUDTIER;1X QUAD SAS HBA;UPGR	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-SAS-HDMS2	U CABLE,DD,SASMINISAS HD-MINISAS,2 METER	\$150.00	DD-1	17%	\$124.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-SAS-HDMS2-CT	U CABLE,DD,SASMINISAS HD-MINISAS,2M CT	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-SAS-HDMS5	5M MINI-HDX4 TO MINI-SASX4 CABLE	\$380.00	DD-1	17%	\$315.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-SAS-HDMS5-CT	5M MINI-HDX4 TO MINI-SASX4 CABLE CT	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-SAS-M4P-CTDR	DD SAS,6G,CT,IO MODULE,4PORT,UPGR	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-SAS-M4PMC-CTDR	DD 6GBIT SAS IO MOD 4PORT CT UPG	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-SAS-MSM3	3M M-SAS TO M-SAS CABLE	\$200.00	DD-1	17%	\$166.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-SAS-MSM3-CT	3M M-SAS TO M-SAS CABLE CT	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-SSD-3X800G-FS15	UPGRD - SSD 3-PACK 800GB FOR FS15 FIELD	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-SSD-7X800G-FS15	UPGRD - SSD 7-PACK 800GB FOR FS15 FIELD	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-10GBTM4P-NF	SPARE DD 10GBASE T IO MODULE 4PORT	\$4,050.00	DD-1	17%	\$3,361.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-10GMCU4P-NF	DD 10GBE IO MOD CU TWINAX 4PORT SPARE	\$4,860.00	DD-1	17%	\$4,033.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-10GMOP4P-NF	DD 10GBE IO MOD OPTICAL SFP 4PORT SPARE	\$4,860.00	DD-1	17%	\$4,033.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-16GB-DIMM-NF	SPARE 16GB DDR3-1600 RDIMM DD9500	\$1,296.00	DD-1	17%	\$1,075.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-16GFC-M2P-NF	DD 16GBIT FC IO MOD LC 2PORT SPARE	\$4,860.00	DD-1	17%	\$4,033.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-16G-XDRAM	16G DIMM REVENUE SPARE	\$562.00	DD-1	17%	\$466.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-2UC-4TBS	HDD REVENUE SPARE	\$780.00	DD-1	17%	\$647.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-32G-XDRAM	32G DIMM REVENUE SPARE	\$1,192.00	DD-1	17%	\$989.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-6300-SAS-SLIC-G2	ADD ES EXP KIT,DUAL PATH,DD6300,UPG	\$3,000.00	DD-1	17%	\$2,490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-6300SPMOD	T2 PACK SP REVENUE SPARE	\$19,703.00	DD-1	17%	\$16,353.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-6800SPMOD	T3 PACK SP REVENUE SPARE	\$26,542.00	DD-1	17%	\$22,029.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-8G-XDRAM	8G DIMM REVENUE SPARE	\$351.00	DD-1	17%	\$291.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-9300SPMOD	T4 PACK SP REVENUE SPARE	\$43,130.00	DD-1	17%	\$35,797.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-9800SPMOD	SPARE STOR PROCESSOR W/O DIMMS PS DD9800	\$154,450.00	DD-1	17%	\$128,193.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-10GBT15M-NF	CABLE 10GBASE-T 15 METER	\$182.00	DD-1	17%	\$151.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-10GBT5M-NF	CABLE 10GBASE-T 5 METER	\$61.00	DD-1	17%	\$50.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-10GCX-15-NF	CABLE;10GBE;CX4;COPPER;15 METER	\$527.00	DD-1	17%	\$437.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-10GCX-5-NF	SPARE; CABLE; 10GBE;CX4;COPPER;5 METER	\$263.00	DD-1	17%	\$218.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-10GOP-15-NF	CABLE;10GBE;LC;OPTICAL;15 METER	\$263.00	DD-1	17%	\$218.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-10GOP-30-NF	SPARE;CABLE;10GBE;LC;IO MOD;OPTICAL;30M	\$263.00	DD-1	17%	\$218.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-10GSFP10-NF	CABLE;10GBE;SFP+;COPPER;10 METER	\$324.00	DD-1	17%	\$268.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-10GSFP5M-NF	SPARE;CABLE;10GBE;SFP+;IO MOD;COPPER;5M	\$263.00	DD-1	17%	\$218.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-10GSFP-5-NF	CABLE;10GBE;SFP+;COPPER;5 METER	\$263.00	DD-1	17%	\$218.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-CBLJUMP-1-NF	CABLE SINGLE PHASE PDU JUMPER	\$1,661.00	DD-1	17%	\$1,378.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-CBLJUMP-2-NF	CABLE 3PHASE PDU JUMPER	\$1,661.00	DD-1	17%	\$1,378.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-CBLKT-11-CT	CABLE;EXT RTN,SAS MSHDMS,KIT,25TO36ES CT	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-CBLKT-11-NF	CABLE;EXTD RETN,SAS MSHD-MS,KIT,25TO36ES	\$1,661.00	DD-1	17%	\$1,378.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-CBLKT-12-NF	CABLE;EXTD RETN,SAS MSHD-MS,KIT,37TO56ES	\$1,215.00	DD-1	17%	\$1,008.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-DS60-CBL160I-NF	SPARE 160IN CABLE RA CONN	\$46.00	DD-1	17%	\$38.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-DS60-CBL66I-NF	SPARE 66IN CABLE RA CONN	\$25.00	DD-1	17%	\$20.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-DS60-SAS-3M-NF	3M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$261.00	DD-1	17%	\$216.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-DS60-SAS-4M-NF	4M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$492.00	DD-1	17%	\$408.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-DS60SAS-5M-CTDR	5M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-DS60-SAS-5M-NF	5M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$592.00	DD-1	17%	\$491.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-DS60-SAS-7M-NF	7M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$681.00	DD-1	17%	\$565.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-RKPD3DU-NF	PDP 3PHASE DELTA N AMER JAPAN DD RACK	\$2,171.00	DD-1	17%	\$1,801.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-RKPD3YU-NF	PDP 3PHASE,WYE,N AMER&INTL,DD RACK	\$2,171.00	DD-1	17%	\$1,801.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-SECUR-40N-NF	SPARE,SECURE,STABILIZING KIT,40U DDRACK	\$810.00	DD-1	17%	\$672.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-SECUREBAR-NF	SECURING BAR KIT	\$810.00	DD-1	17%	\$672.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-DD-CBLCAT6A1M	CAT6A CBL 1M SPARE	\$29.00	DD-1	17%	\$24.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-DD-EOS-CHASS	PACK CHASS REVENUE SPARE	\$2,140.00	DD-1	17%	\$1,776.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-DD-EOS-CMA	CMA REVENUE SPARE	\$167.00	DD-1	17%	\$138.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-DD-EOS-FAN	FAN REVENUE SPARE	\$493.00	DD-1	17%	\$409.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-DD-EOS-PS	PSU REVENUE SPARE	\$546.00	DD-1	17%	\$453.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-DD-EOS-RAILKIT	RAILKIT REVENUE SPARE	\$179.00	DD-1	17%	\$148.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-DS60-3TBS-NF	SPARE DD HDD 3TB SAS W/DS60 CARR	\$3,807.00	DD-1	17%	\$3,159.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-DS60-4TBS-NF	SPARE DD HDD 4TB SAS W/DS60 CARR	\$4,617.00	DD-1	17%	\$3,832.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-DS60-BEZ-1U-NF	SPARE CMA 1U BEZEL	\$42.00	DD-1	17%	\$34.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-DS60-BEZ-4U-NF	SPARE DS60 4U BEZEL	\$58.00	DD-1	17%	\$48.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-DS60-CHAS-NF	SPARE DS60 CHASSIS	\$14,471.00	DD-1	17%	\$12,010.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-DS60-CMA-1U-NF	SPARE CMA 1U	\$1,564.11	DD-1	17%	\$1,298.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-DS60-CMA-REAR-NF	SPARE CMA REAR	\$1,453.95	DD-1	17%	\$1,206.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-DS60-CTL-NF	SPARE DS60 CONTROLLER	\$3,504.00	DD-1	17%	\$2,908.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-DS60-FAN-NF	SPARE DS60 FAN	\$187.00	DD-1	17%	\$155.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	X-DS60-PS-NF	SPARE DS60 PSU	\$1,852.00	DD-1	17%	\$1,537.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-DS60-RAIL-NF	SPARE RAIL DS60 (PAIR)	\$1,162.00	DD-1	17%	\$964.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-ES30-3TB-NF	SPARE;DISK DRIVE;3TB SATA;ES30 CARRIER	\$2,835.00	DD-1	17%	\$2,353.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-ES30-3TBS-NF	SPARE_DD,HDD,3TB SAS,W/ES30 CARRIER	\$2,835.00	DD-1	17%	\$2,353.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-ES30-4TBS-NF	SPARE DD HDD 4TB SAS W/ES30 CARRIER	\$873.00	DD-1	17%	\$724.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-ES30-BEZL-NF	SPARE;BEZEL;ES30	\$81.00	DD-1	17%	\$67.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-ES30-CHAS-NF	SPARE;CHASSIS W/O HDD & 2XLCC;ES30	\$8,181.00	DD-1	17%	\$6,790.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-ES30-CTL-NF	SPARE;SHELF CONTROLLER;LCC;ES30	\$2,430.00	DD-1	17%	\$2,016.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-ES30-PS-NF	SPARE;POWER SUPPLY AND FAN;ES30	\$1,620.00	DD-1	17%	\$1,344.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-ES30-RAIL-NF	SSPARE;UNIV RAILKIT;ES30	\$97.00	DD-1	17%	\$80.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-HA-DS60-SAS-3-NF	CABLE HA INTERCONNECT DS60 3M;SPARE	\$261.00	DD-1	17%	\$216.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-HA-ES30-SAS2-CT	CABLE HA INTERCONNECT ES30 2M; SPARE CT	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-HA-ES30-SAS-2-NF	CABLE HA INTERCONNECT ES30 2M; SPARE	\$122.00	DD-1	17%	\$101.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-HA-ES30SAS5-CTDR	CABLE HA INTERCONNECT ES30 5M;SPARE	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-HAES30-SAS5-CTNF	CABLE HA INTERCONNECT ES30 5M;SPARE	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-HA-ES30-SAS-5-NF	CABLE HA INTERCONNECT ES30 5M;SPARE	\$308.00	DD-1	17%	\$255.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-HA-INTER-1-NF	CABLE HA INTERCONNECT CTRL 1M;SPARE	\$101.00	DD-1	17%	\$83.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-HA-INTER-5-NF	CABLE HA INTERCONNECT CTRL 5M;SPARE	\$101.00	DD-1	17%	\$83.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-NVRAM-8G-NF	DD NVRAM IO MOD 8G SPARE	\$4,860.00	DD-1	17%	\$4,033.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-RAIL-XTND-NF	SPARE; RAIL EXTENDER	\$146.00	DD-1	17%	\$121.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-RKFRONTDOOR-3	SPARE;FRONT DOOR KIT,40U DDRACK DE	\$810.00	DD-1	17%	\$672.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-RK-PDP-SP-NF	SPARE;PDP;SINGLE PHASE;L6-30;DDRACK	\$365.00	DD-1	17%	\$302.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-RKPDU3-1-NF	SPARE PDU 3PH DELTA N AMER JAPAN DDRACK	\$2,171.00	DD-1	17%	\$1,801.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-RKPDU3Y-1-NF	SPARE PDU 3PH WYE N AMER INTL DDRACK	\$2,171.00	DD-1	17%	\$1,801.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-RK-PDU-NF	SPARE;PDU;C13;DDRACK	\$365.00	DD-1	17%	\$302.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-RKPDUSP-1-NF	SPARE PDU SINGLE PHASE DDRACK	\$365.00	DD-1	17%	\$302.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-RRDOOR-40-NF	SPARE;REAR DOOR;40U DDRACK	\$1,458.00	DD-1	17%	\$1,210.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-SAS-HDMS1-NF	CABLE,DD,SAS,MINISAS HD-MINISAS,1 METER	\$122.00	DD-1	17%	\$101.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-SAS-HDMS2-NF	CABLE,DD,SAS,MINISAS HD-MINISAS,2 METER	\$122.00	DD-1	17%	\$101.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-SAS-HDMS3-NF	CABLE,DD,SAS,MINISAS HD-MINISAS,3 METER	\$162.00	DD-1	17%	\$134.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-SAS-HDMS5-CTDR	CABLE,DD,SAS,MINISAS HD-MINISAS,5 METER	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-SAS-HDMS5-NF	CABLE,DD,SAS,MINISAS HD-MINISAS,5 METER	\$308.00	DD-1	17%	\$255.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-SAS-M4PMC-NF	DD 6GBIT SAS IO MOD 4PORT ER UPG	\$3,645.00	DD-1	17%	\$3,025.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-SAS-MSMS1-NF	CABLE;SAS;MINISAS-MINISAS;1 METER	\$97.00	DD-1	17%	\$80.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-SAS-MSMS2-NF	CABLE;SAS;MINISAS-MINISAS;2 METER	\$122.00	DD-1	17%	\$101.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-SAS-MSMS3-CT	SPARE;CBL;SAS;MINISAS-MINISAS;3 METER CT	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-SAS-MSMS3-NF	SPARE;CBL;SAS;MINISAS-MINISAS;3 METER	\$162.00	DD-1	17%	\$134.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-SAS-MSMS4-NF	SPARE;CBL;SAS;MINISAS-MINISAS;4 METER	\$251.00	DD-1	17%	\$208.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-SAS-MSMS5-CTDR	CABLE;SAS;MINISAS-MINISAS;5 METER	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-SAS-MSMS5-NF	CABLE;SAS;MINISAS-MINISAS;5 METER	\$308.00	DD-1	17%	\$255.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-SSDF-800GBS	FRONT 3.5 SSD REVENUE SPARE	\$3,650.00	DD-1	17%	\$3,029.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-SSDR-800GBS	REAR 2.5 SSD REVENUE SPARE	\$3,100.00	DD-1	17%	\$2,573.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-750	Avamar S2400 1/2 Capacity License	\$24,000.00	DE	17%	\$19,920.00	\$5,520.00	\$5,040.00	\$0.00	\$0.00	\$0.00	\$5,520.00
5	456-109-596	LICENSE BASE DD OE DD2200-14=IA	\$5,896.00	DE	17%	\$4,893.68	\$648.56	\$530.64	\$0.00	\$0.00	\$0.00	\$737.00
5	456-109-597	LICENSE BASE DD OE DD2200-24=IA	\$10,736.00	DE	17%	\$8,910.88	\$1,180.96	\$966.24	\$0.00	\$0.00	\$0.00	\$1,342.00
5	456-109-598	LICENSE BASE DD OE DD2200-4=IA	\$3,168.00	DE	17%	\$2,629.44	\$348.48	\$285.12	\$0.00	\$0.00	\$0.00	\$396.00
5	456-109-599	LICENSE,ARCHIVE STORE=IA	\$0.00	DE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-600	LIC BOOST DD2200=IA	\$1,500.00	DE	17%	\$1,245.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	456-109-601	LICENSE ENCRYPTION DD2200=IA	\$1,500.00	DE	17%	\$1,245.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	456-109-602	LIC REPLICATOR DD2200=IA	\$2,540.00	DE	17%	\$2,108.20	\$457.20	\$406.40	\$0.00	\$0.00	\$0.00	\$457.20
5	456-109-603	LIC REPLICATOR 4TB DD2200=IA	\$0.00	DE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-604	LICENSE RETENTION LOCK COMPL DD2200=IA	\$1,500.00	DE	17%	\$1,245.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	456-109-605	LICENSE RETENTION LOCK GOVERN DD2200=IA	\$1,500.00	DE	17%	\$1,245.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	456-109-606	LIC VTL OPEN SYSTEMS DD2200=IA	\$1,500.00	DE	17%	\$1,245.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	456-109-607	LIC VTL NDMP TAPE SVR ETH DD2200=IA	\$1,500.00	DE	17%	\$1,245.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	456-109-608	LIC VTL IBM IOS DD2200=IA	\$2,250.00	DE	17%	\$1,867.50	\$405.00	\$360.00	\$0.00	\$0.00	\$0.00	\$405.00
5	456-109-609	LICENSE EXPSTOR DD2200=IA	\$8,500.00	DE	17%	\$7,055.00	\$935.00	\$765.00	\$0.00	\$0.00	\$0.00	\$935.00
5	456-109-611	UPG BOOST 2200=IA	\$1,500.00	DE	17%	\$1,245.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	456-109-612	LICENSE ENCRYPTION 2200 UPGRADE=IA	\$1,500.00	DE	17%	\$1,245.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	456-109-613	LIC REPLICATOR 2200,UPGRADE=IA	\$2,540.00	DE	17%	\$2,108.20	\$457.20	\$406.40	\$0.00	\$0.00	\$0.00	\$457.20
5	456-109-614	LIC RTN LOCK COMPL EDTN DD2200 UPG=IA	\$1,500.00	DE	17%	\$1,245.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	456-109-615	LIC RTN LOCK GOV EDTN DD2200 UPG=IA	\$1,500.00	DE	17%	\$1,245.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	456-109-616	LIC VTL OPEN SYSTEMS DD2200 UPGRADE=IA	\$1,500.00	DE	17%	\$1,245.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	456-109-617	LIC VTL NDMP TAPE SVR ETH DD2200 UPG=IA	\$1,500.00	DE	17%	\$1,245.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	456-109-618	LIC VTL IBM IOS DD2200 UPGRADE=IA	\$2,250.00	DE	17%	\$1,867.50	\$405.00	\$360.00	\$0.00	\$0.00	\$0.00	\$405.00
5	456-109-619	LIC VTL OPEN SYS TO IBM IOS 2200 UPG=IA	\$750.00	DE	17%	\$622.50	\$135.00	\$120.00	\$0.00	\$0.00	\$0.00	\$135.00
5	456-109-620	LICENSE EXPSTOR 2200 UPG=IA	\$8,500.00	DE	17%	\$7,055.00	\$935.00	\$765.00	\$0.00	\$0.00	\$0.00	\$935.00
5	456-109-621	LICENSE CAP ON DEMAND 2200 4TB UPG=IA	\$11,500.00	DE	17%	\$9,545.00	\$1,265.00	\$1,035.00	\$0.00	\$0.00	\$0.00	\$1,265.00
5	456-109-817	UPG BOOST;DD160=IA	\$350.00	DE	17%	\$290.50	\$63.00	\$56.00	\$0.00	\$0.00	\$0.00	\$63.00
5	456-109-818	LICENSE;ENCRYPTION;DD160;UPGRADE=IA	\$350.00	DE	17%	\$290.50	\$63.00	\$56.00	\$0.00	\$0.00	\$0.00	\$63.00
5	456-109-819	LIC;RETENTION LOCK COMPL, DD160;UPG=IA	\$500.00	DE	17%	\$415.00	\$90.00	\$80.00	\$0.00	\$0.00	\$0.00	\$90.00
5	456-109-820	LIC;RETENTION LOCK GOV; DD160;UPG=IA	\$500.00	DE	17%	\$415.00	\$90.00	\$80.00	\$0.00	\$0.00	\$0.00	\$90.00
5	456-109-821	LIC;VTL;160INCL:1XPCIE CARD;DP;4G;UPG=IA	\$3,000.00	DE	17%	\$2,490.00	\$540.00	\$480.00	\$0.00	\$0.00	\$0.00	\$540.00
5	456-109-822	LIC;VTL;NDMP TAPE SVR;ETH;DD160;UPG=IA	\$350.00	DE	17%	\$290.50	\$63.00	\$56.00	\$0.00	\$0.00	\$0.00	\$63.00
5	456-109-823	LIC;VTL;IBM I/OS;FC;DD160;1XDP;4G;UPG=IA	\$3,175.00	DE	17%	\$2,635.25	\$571.50	\$508.00	\$0.00	\$0.00	\$0.00	\$571.50
5	456-109-824	LIC VTL;OPEN SYS TO IBM I/OS;DD160=IA	\$175.00	DE	17%	\$145.25	\$31.50	\$28.00	\$0.00	\$0.00	\$0.00	\$31.50
5	456-109-825	UPGRADE;DD160; LICENSE;5 HDD(2.5TB)=IA	\$3,000.00	DE	17%	\$2,490.00	\$540.00	\$480.00	\$0.00	\$0.00	\$0.00	\$540.00
5	456-109-826	LICENSE;BACKUP-NEARLINE;DD160;UPGRADE=IA	\$0.00	DE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-827	LICENSE;NEARLINE;DD160;UPGRADE=IA	\$0.00	DE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-081	AVAMAR E S2400 1/2 CAPACITY=IA	\$24,000.00	DE	17%	\$19,920.00	\$5,520.00	\$5,040.00	\$0.00	\$0.00	\$0.00	\$5,520.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-110-232	CloudBoost VM Appliance 2TB ENABLER=CA	\$6,000.00	DE	17%	\$4,980.00	\$0.00	\$1,260.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-233	CloudBoost VM Appliance 6TB ENABLER=CA	\$15,000.00	DE	17%	\$12,450.00	\$0.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-234	CloudBoost Client ENABLER=CA	\$0.00	DE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-455	CloudBoost SW for HW ENABLER=CA	\$0.00	DE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-504	AVAMAR F S2400 1/2 CAPACITY=IA	\$24,000.00	DE	17%	\$19,920.00	\$5,520.00	\$5,040.00	\$0.00	\$0.00	\$0.00	\$5,520.00
5	456-110-556	CloudBoost v2 VM 2TB for DPS ENABLER=CA	\$0.00	DE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-557	CloudBoost v2 Client for DPS ENABLER=CA	\$0.00	DE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-635	CLOUDBOOST Amazon Image=CA	\$15,000.00	DE	17%	\$12,450.00	\$0.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-195	Cloudboost VM SW Option	\$0.00	DE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-400	DD2200 OPERATING ENVIRONMENT SOFTWARE	\$0.00	DE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-401	DD2200 OE APPLICATION SOFTWARE	\$0.00	DE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-402	DD2200 OE APPLICATION SOFTWARE UPGRADE	\$0.00	DE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-430	DD160 OE APPLICATION SOFTWARE UPGRADE	\$0.00	DE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-768	CLOUDBOOST Amazon Image	\$0.00	DE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CB-APPLIANCE-SW	CLOUDBOOST APPLIANCE SW=IA	\$0.00	DE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	L-BST-140	LICENSE; BOOST; DD140	\$0.00	DE	17%	\$0.00	\$63.00	\$56.00	\$0.00	\$0.00	\$0.00	\$63.00
5	L-BST-2200	LICENSE BOOST DD2200=IA	\$1,500.00	DE	17%	\$1,245.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	L-DDOE-DD160	LICENSE BASE DD OE DD160=IA	\$0.00	DE	17%	\$0.00	\$550.00	\$450.00	\$0.00	\$0.00	\$0.00	\$550.00
5	L-DDOE-DD2200-14	LICENSE BASE DD OE DD2200-14=IA	\$5,896.00	DE	17%	\$4,893.68	\$648.56	\$530.64	\$0.00	\$0.00	\$0.00	\$648.56
5	L-DDOE-DD2200-24	LICENSE BASE DD OE DD2200-24=IA	\$10,736.00	DE	17%	\$8,910.88	\$1,180.96	\$966.24	\$0.00	\$0.00	\$0.00	\$1,180.96
5	L-DDOE-DD2200-4	LICENSE BASE DD OE DD2200-4=IA	\$3,168.00	DE	17%	\$2,629.44	\$348.48	\$285.12	\$0.00	\$0.00	\$0.00	\$348.48
5	L-ENC-140	LICENSE;ENCRYPTION;DD140	\$0.00	DE	17%	\$0.00	\$63.00	\$56.00	\$0.00	\$0.00	\$0.00	\$63.00
5	L-ENC-2200	LICENSE ENCRYPTION DD2200=IA	\$1,500.00	DE	17%	\$1,245.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	LIC-REP-140	LICENSE; REPLICATOR; DD140	\$0.00	DE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	L-OST-140	LICENSE; OPENSTORAGE (OST); DD140	\$0.00	DE	17%	\$0.00	\$63.00	\$56.00	\$0.00	\$0.00	\$0.00	\$63.00
5	L-REP-2200	LICENSE REPLICATOR DD2200=IA	\$2,540.00	DE	17%	\$2,108.20	\$457.20	\$406.40	\$0.00	\$0.00	\$0.00	\$457.20
5	L-REP-2200-B	LICENSE REPLICATOR 4TB DD2200=IA	\$0.00	DE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	L-RL-140	LIC;RETENTION LOCK GOV EDITION;DD140	\$0.00	DE	17%	\$0.00	\$90.00	\$80.00	\$0.00	\$0.00	\$0.00	\$90.00
5	L-RLC-140	LIC;RETENTION LOCK COMPL EDITN;DD140	\$0.00	DE	17%	\$0.00	\$90.00	\$80.00	\$0.00	\$0.00	\$0.00	\$90.00
5	L-RLC-2200	LICENSE RETENTION LOCK COMPL DD2200=IA	\$1,500.00	DE	17%	\$1,245.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	L-RLG-2200	LICENSE RETENTION LOCK GOVERN DD2200=IA	\$1,500.00	DE	17%	\$1,245.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	L-VTL140-E	LIC;VTL;NDMP TAPE SVR;ETH;DD140	\$0.00	DE	17%	\$0.00	\$63.00	\$56.00	\$0.00	\$0.00	\$0.00	\$63.00
5	L-VTL-2200	LICENSE VTL OPEN SYSTEMS DD2200=IA	\$1,500.00	DE	17%	\$1,245.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	L-VTL-2200E	LICENSE VTL NDMP TAPE SVR ETH DD2200=IA	\$1,500.00	DE	17%	\$1,245.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	L-VTL-2200F	LICENSE VTL IBM IOS DD2200=IA	\$2,250.00	DE	17%	\$1,867.50	\$405.00	\$360.00	\$0.00	\$0.00	\$0.00	\$405.00
5	L-XCAP2200	LICENSE EXPSTOR DD2200=IA	\$8,500.00	DE	17%	\$7,055.00	\$935.00	\$765.00	\$0.00	\$0.00	\$0.00	\$935.00
5	L-XCAP2200-B	LICENSE EXPSTOR DD2200=IA	\$0.00	DE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-ENHSWDD-E1	ENHANCED SOFTWARE SUPPORT (DD) - REFER TO SW MODEL FOR MAINT PRICE	\$0.00	DE	17%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-PRESWDD-E1	PREMIUM SOFTWARE SUPPORT (DD) - REFER TO SW MODEL FOR MAINT PRICE	\$0.00	DE	17%	\$0.00	\$0.00	\$0.00	\$0.00	N/A	N/A	N/A
5	U-BST-120	UPGRADE;LICENSE;BOOST;DD120	\$0.00	DE	17%	\$0.00	\$63.00	\$56.00	\$0.00	\$0.00	\$0.00	\$63.00
5	U-BST-140	UPGRADE;LICENSE;BOOST;DD140	\$0.00	DE	17%	\$0.00	\$63.00	\$56.00	\$0.00	\$0.00	\$0.00	\$63.00
5	U-BST-160	LICENSE;BOOST;DD160;UPGRADE	\$0.00	DE	17%	\$0.00	\$63.00	\$56.00	\$0.00	\$0.00	\$0.00	\$63.00
5	U-BST-2200	LICENSE BOOST 2200 UPGRADE=IA	\$1,500.00	DE	17%	\$1,245.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	U-ENC-120	UPGRADE;LICENSE;ENCRYPTION;DD120	\$0.00	DE	17%	\$0.00	\$63.00	\$56.00	\$0.00	\$0.00	\$0.00	\$63.00
5	U-ENC-140	UPGRADE;LICENSE;ENCRYPTION;DD140	\$0.00	DE	17%	\$0.00	\$63.00	\$56.00	\$0.00	\$0.00	\$0.00	\$63.00
5	U-ENC-160	LICENSE;ENCRYPTION;DD160;UPGRADE	\$0.00	DE	17%	\$0.00	\$63.00	\$56.00	\$0.00	\$0.00	\$0.00	\$63.00
5	U-ENC-2200	LICENSE ENCRYPTION 2200 UPGRADE=IA	\$1,500.00	DE	17%	\$1,245.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	U-IOSUP160	LIC;VTL;OPEN SYS TO IBM IOS;DD160;UPG	\$0.00	DE	17%	\$0.00	\$31.50	\$28.00	\$0.00	\$0.00	\$0.00	\$31.50
5	U-IOSUP2200	LIC VTL OPEN SYS TO IBM IOS 2200 UPG=IA	\$750.00	DE	17%	\$622.50	\$135.00	\$120.00	\$0.00	\$0.00	\$0.00	\$135.00
5	U-OST-120	UPGRADE;LICENSE;OPENSTORAGE(OST);DD120	\$0.00	DE	17%	\$0.00	\$63.00	\$56.00	\$0.00	\$0.00	\$0.00	\$63.00
5	U-OST-140	UPGRADE;LICENSE;OPENSTORAGE(OST);DD140	\$0.00	DE	17%	\$0.00	\$63.00	\$56.00	\$0.00	\$0.00	\$0.00	\$63.00
5	U-REP-2200	LICENSE REPLICATOR 2200 UPGRADE=IA	\$2,540.00	DE	17%	\$2,108.20	\$457.20	\$406.40	\$0.00	\$0.00	\$0.00	\$457.20
5	U-RL-120	LIC;RETENTION LOCK GOV EDITION;DD120;UPG	\$0.00	DE	17%	\$0.00	\$90.00	\$80.00	\$0.00	\$0.00	\$0.00	\$90.00
5	U-RL-140	LIC;RETENTION LOCK GOV EDITION;DD140;UPG	\$0.00	DE	17%	\$0.00	\$90.00	\$80.00	\$0.00	\$0.00	\$0.00	\$90.00
5	U-RL-160	LIC;RETENTION LOCK GOV EDITION;DD160;UPG	\$0.00	DE	17%	\$0.00	\$90.00	\$80.00	\$0.00	\$0.00	\$0.00	\$90.00
5	U-RLC-120	LIC;RETENTION LOCK COMPL EDITN;DD120;UPG	\$0.00	DE	17%	\$0.00	\$90.00	\$80.00	\$0.00	\$0.00	\$0.00	\$90.00
5	U-RLC-140	LIC;RETENTION LOCK COMPL EDITN;DD140;UPG	\$0.00	DE	17%	\$0.00	\$90.00	\$80.00	\$0.00	\$0.00	\$0.00	\$90.00
5	U-RLC-160	LIC;RETENTION LOCK COMPL EDITN;DD160;UPG	\$0.00	DE	17%	\$0.00	\$90.00	\$80.00	\$0.00	\$0.00	\$0.00	\$90.00
5	U-RLC-2200	LIC RTN LOCK COMPL EDITN DD2200 UPG=IA	\$1,500.00	DE	17%	\$1,245.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	U-RLG-2200	LIC RTN LOCK GOV EDITN DD2200 UPG=IA	\$1,500.00	DE	17%	\$1,245.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	U-VTL120-E	LIC;VTL;NDMP TAPE SVR;ETH;DD120;UPG	\$0.00	DE	17%	\$0.00	\$63.00	\$56.00	\$0.00	\$0.00	\$0.00	\$63.00
5	U-VTL140-E	LIC;VTL;NDMP TAPE SVR;ETH;DD140;UPG	\$0.00	DE	17%	\$0.00	\$63.00	\$56.00	\$0.00	\$0.00	\$0.00	\$63.00
5	U-VTL-160-1	LIC;VTL;160;INCL:1XPCIE CARD;DP;4G;UPG	\$0.00	DE	17%	\$0.00	\$540.00	\$480.00	\$0.00	\$0.00	\$0.00	\$540.00
5	U-VTL-160-E	LIC;VTL;NDMP TAPE SVR;ETH;DD160;UPG	\$0.00	DE	17%	\$0.00	\$63.00	\$56.00	\$0.00	\$0.00	\$0.00	\$63.00
5	U-VTL160-F1	LIC;VTL;IBM I/OS;FC;DD160;1XDP;4G;UPG	\$0.00	DE	17%	\$0.00	\$571.50	\$508.00	\$0.00	\$0.00	\$0.00	\$571.50
5	U-VTL-2200	LIC VTL OPEN SYSTEMS DD2200 UPGRADE=IA	\$1,500.00	DE	17%	\$1,245.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	U-VTL-2200E	LIC VTL NDMP TAPE SVR ETH DD2200 UPG=IA	\$1,500.00	DE	17%	\$1,245.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	U-VTL-2200F	LIC VTL IBM IOS DD2200 UPGRADE=IA	\$2,250.00	DE	17%	\$1,867.50	\$405.00	\$360.00	\$0.00	\$0.00	\$0.00	\$405.00
5	U-XCAP2200	LICENSE EXPSTOR 2200 UPG=IA	\$8,500.00	DE	17%	\$7,055.00	\$935.00	\$765.00	\$0.00	\$0.00	\$0.00	\$935.00
5	U-XCAP2200-1	LICENSE CAP ON DEMAND 2200 4TB UPG=IA	\$11,500.00	DE	17%	\$9,545.00	\$1,265.00	\$1,035.00	\$0.00	\$0.00	\$0.00	\$1,265.00
5	450-000-598	NW VIRTUAL TAPE LIBRARY=CC	\$10,000.00	DH	27%	\$7,300.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	\$2,300.00
5	450-000-599	NW BUNDLE DEDUPE DEVICES 10TB CAP=CC	\$20,000.00	DH	27%	\$14,600.00	\$4,600.00	\$4,200.00	\$0.00	\$0.00	\$0.00	\$4,600.00
5	450-000-601	NW DATA DOMAIN DEV TYPE ENABLER +7TB=CC	\$9,590.00	DH	27%	\$7,000.70	\$2,205.70	\$2,013.90	\$0.00	\$0.00	\$0.00	\$2,205.70
5	450-000-602	NW OPENVMS STG NODE ALPHA TIER 1=CC	\$0.00	DH	27%	\$0.00	\$747.50	\$682.50	\$0.00	\$0.00	\$0.00	\$747.50
5	450-000-603	NW OPENVMS STG NODE ALPHA TIER 2=CC	\$0.00	DH	27%	\$0.00	\$1,725.00	\$1,575.00	\$0.00	\$0.00	\$0.00	\$1,725.00
5	450-000-604	NW OPENVMS STG NODE ALPHA TIER 3=CC	\$0.00	DH	27%	\$0.00	\$3,220.00	\$2,940.00	\$0.00	\$0.00	\$0.00	\$3,220.00
5	450-000-605	NW OPENVMS STG NODE INTEGRITY SGL PRO=CC	\$0.00	DH	27%	\$0.00	\$820.87	\$749.49	\$0.00	\$0.00	\$0.00	\$820.87
5	456-000-268	CENTERA BKUP & RCVRY MOD 8 NODES OR LESS	\$0.00	DH	27%	\$0.00	\$1,966.50	\$1,795.50	\$0.00	\$0.00	\$0.00	\$1,966.50
5	456-000-269	CENTERA BKUP & RCVRY MOD 9 TO 16 NODES	\$0.00	DH	27%	\$0.00	\$3,933.00	\$3,591.00	\$0.00	\$0.00	\$0.00	\$3,933.00
5	456-000-270	CENTERA BKUP & RCVRY MOD 17 TO 24 NODES	\$0.00	DH	27%	\$0.00	\$5,899.50	\$5,386.50	\$0.00	\$0.00	\$0.00	\$5,899.50

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-000-271	CENTERA BKUP & RCVRV MOD 25 TO 32 NODES	\$0.00	DH	27%	\$0.00	\$7,866.00	\$7,182.00	\$0.00	\$0.00	\$0.00	\$7,866.00
5	456-001-583	ALPHASTOR MEDIA MGR	\$0.00	DH	27%	\$0.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$3,450.00
5	456-001-584	ALPHASTOR MEDIA MGR 1000 VOLUME	\$0.00	DH	27%	\$0.00	\$132.25	\$120.75	\$0.00	\$0.00	\$0.00	\$132.25
5	456-001-587	ALPHASTOR MEDIA MGR DZ CON UNIX	\$0.00	DH	27%	\$0.00	\$1,840.00	\$1,680.00	\$0.00	\$0.00	\$0.00	\$1,840.00
5	456-001-588	ALPHASTOR MEDIA MGR DZ CON QTY 5 UNIX	\$0.00	DH	27%	\$0.00	\$6,900.00	\$6,300.00	\$0.00	\$0.00	\$0.00	\$6,900.00
5	456-001-589	ALPHASTOR MEDIA MGR DZ CON QTY 10 UNIX	\$0.00	DH	27%	\$0.00	\$9,200.00	\$8,400.00	\$0.00	\$0.00	\$0.00	\$9,200.00
5	456-001-590	ALPHASTOR MEDIA MGR DZ CON	\$0.00	DH	27%	\$0.00	\$920.00	\$840.00	\$0.00	\$0.00	\$0.00	\$920.00
5	456-001-591	ALPHASTOR MEDIA MGR DZ CON QTY 5	\$0.00	DH	27%	\$0.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$3,450.00
5	456-001-592	ALPHASTOR MEDIA MGR DZ CON QTY 10	\$0.00	DH	27%	\$0.00	\$4,600.00	\$4,200.00	\$0.00	\$0.00	\$0.00	\$4,600.00
5	456-001-593	ALPHASTOR ROBOT MGR	\$0.00	DH	27%	\$0.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	\$2,300.00
5	456-001-594	ALPHASTOR ROBOT MGR DZ CON UNIX	\$0.00	DH	27%	\$0.00	\$1,840.00	\$1,680.00	\$0.00	\$0.00	\$0.00	\$1,840.00
5	456-001-595	ALPHASTOR ROBOT MGR DZ CON QTY 5 UNIX	\$0.00	DH	27%	\$0.00	\$6,900.00	\$6,300.00	\$0.00	\$0.00	\$0.00	\$6,900.00
5	456-001-596	ALPHASTOR ROBOT MGR DZ CON QTY 10 UNIX	\$0.00	DH	27%	\$0.00	\$9,200.00	\$8,400.00	\$0.00	\$0.00	\$0.00	\$9,200.00
5	456-001-597	ALPHASTOR ROBOT MGR DZ CON NT/WIN2K/LIN	\$0.00	DH	27%	\$0.00	\$920.00	\$840.00	\$0.00	\$0.00	\$0.00	\$920.00
5	456-001-598	ALPHASTOR ROBOT MGR DZ CON QTY 5	\$0.00	DH	27%	\$0.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$3,450.00
5	456-001-599	ALPHASTOR ROBOT MGR DZ CON QTY 10	\$0.00	DH	27%	\$0.00	\$4,600.00	\$4,200.00	\$0.00	\$0.00	\$0.00	\$4,600.00
5	456-001-600	ALPHASTOR ROBOT MGR DRIVE CON	\$0.00	DH	27%	\$0.00	\$230.00	\$210.00	\$0.00	\$0.00	\$0.00	\$230.00
5	456-001-604	ALPHASTOR ROBOT MGR DDS	\$0.00	DH	27%	\$0.00	\$460.00	\$420.00	\$0.00	\$0.00	\$0.00	\$460.00
5	456-001-608	ALPHASTOR ROBOT MGR DEVICE RESOURCE MGR	\$0.00	DH	27%	\$0.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-001-609	ALPHASTOR ADV MOD/STGTK SN6000 (16 PORT)	\$0.00	DH	27%	\$0.00	\$4,600.00	\$4,200.00	\$0.00	\$0.00	\$0.00	\$4,600.00
5	456-001-610	ALPHASTOR ADV MOD/STGTK SN6000 (32 PORT)	\$0.00	DH	27%	\$0.00	\$6,900.00	\$6,300.00	\$0.00	\$0.00	\$0.00	\$6,900.00
5	456-001-611	ALPHASTOR ADV MOD/STGTK SN6000 (64 PORT)	\$0.00	DH	27%	\$0.00	\$9,200.00	\$8,400.00	\$0.00	\$0.00	\$0.00	\$9,200.00
5	456-001-624	NW AUTOCH SW MOD 1-20 SLOTS=IA	\$5,500.00	DH	27%	\$4,015.00	\$1,265.00	\$1,155.00	\$0.00	\$0.00	\$0.00	\$1,265.00
5	456-001-633	NW AUTOCH SW MOD 1-40 SLOTS=IA	\$7,700.00	DH	27%	\$5,621.00	\$1,771.00	\$1,617.00	\$0.00	\$0.00	\$0.00	\$1,771.00
5	456-001-665	NW NETWORK ED STG NODE QTY 5 UNIX	\$0.00	DH	27%	\$0.00	\$9,522.00	\$8,694.00	\$0.00	\$0.00	\$0.00	\$9,522.00
5	456-001-737	NetWorker VSS Client For Windows	\$0.00	DH	27%	\$0.00	\$159.85	\$145.95	\$0.00	\$0.00	\$0.00	\$159.85
5	456-001-738	NetWorker VSS Client For Windows QTY 5	\$0.00	DH	27%	\$0.00	\$799.25	\$729.75	\$0.00	\$0.00	\$0.00	\$799.25
5	456-001-739	NetWorker VSS Client For Windows QTY 25	\$0.00	DH	27%	\$0.00	\$3,996.25	\$3,648.75	\$0.00	\$0.00	\$0.00	\$3,996.25
5	456-001-740	NetWorker VSS Client for Windows Qty 500	\$0.00	DH	27%	\$0.00	\$15,985.00	\$14,595.00	\$0.00	\$0.00	\$0.00	\$15,985.00
5	456-001-741	NetWorker VSS Client for Windows Qty 500	\$0.00	DH	27%	\$0.00	\$79,925.00	\$72,975.00	\$0.00	\$0.00	\$0.00	\$79,925.00
5	456-001-742	NW VSS CLIENT WIN QTY 1000	\$0.00	DH	27%	\$0.00	\$159,850.00	\$145,950.00	\$0.00	\$0.00	\$0.00	\$159,850.00
5	456-001-743	NETWORKER CLIENTPAK FOR WINDOWS QTY 5	\$0.00	DH	27%	\$0.00	\$2,380.50	\$2,173.50	\$0.00	\$0.00	\$0.00	\$2,380.50
5	456-001-744	NETWORKER CLIENTPAK FOR WINDOWS QTY 25	\$0.00	DH	27%	\$0.00	\$11,902.50	\$10,867.50	\$0.00	\$0.00	\$0.00	\$11,902.50
5	456-004-536	NW OPENVMS CLNT ALPHA TIER 1 QTY 1=IA	\$0.00	DH	27%	\$0.00	\$172.50	\$157.50	\$0.00	\$0.00	\$0.00	\$172.50
5	456-004-537	NW OPENVMS CLNT ALPHA TIER 1 QTY 5=IA	\$0.00	DH	27%	\$0.00	\$862.50	\$787.50	\$0.00	\$0.00	\$0.00	\$862.50
5	456-004-539	NW OPENVMS CLNT ALPHA TIER 2 QTY 1=IA	\$0.00	DH	27%	\$0.00	\$575.00	\$525.00	\$0.00	\$0.00	\$0.00	\$575.00
5	456-004-540	NW OPENVMS CLIENT FOR ALPHA TIER 2 QTY 5	\$0.00	DH	27%	\$0.00	\$2,875.00	\$2,625.00	\$0.00	\$0.00	\$0.00	\$2,875.00
5	456-004-541	NW OPENVMS CLIENT FOR ALPHA TIER2 QTY 25	\$0.00	DH	27%	\$0.00	\$14,375.00	\$13,125.00	\$0.00	\$0.00	\$0.00	\$14,375.00
5	456-004-542	NW OPENVMS CLNT ALPHA TIER 3 QTY 1=IA	\$0.00	DH	27%	\$0.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-004-543	NW OPENVMS CLIENT FOR ALPHA TIER 3 QTY 5	\$0.00	DH	27%	\$0.00	\$5,750.00	\$5,250.00	\$0.00	\$0.00	\$0.00	\$5,750.00
5	456-004-544	NW OPENVMS CLIENT FOR ALPHA TIER 3 QTY25	\$0.00	DH	27%	\$0.00	\$28,750.00	\$26,250.00	\$0.00	\$0.00	\$0.00	\$28,750.00
5	456-004-562	NETWORKER CLIENT CONNECTIONS	\$0.00	DH	27%	\$0.00	\$92.00	\$84.00	\$0.00	\$0.00	\$0.00	\$92.00
5	456-004-563	NW ORACLE ON OPENVMS ALPHA CL TIER 1=IA	\$0.00	DH	27%	\$0.00	\$460.00	\$420.00	\$0.00	\$0.00	\$0.00	\$460.00
5	456-004-564	NW ORACLE ON OPENVMS ALPHA CL TIER 2=IA	\$0.00	DH	27%	\$0.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-004-565	NW ORACLE ON OPENVMS ALPHA CL TIER 3=IA	\$0.00	DH	27%	\$0.00	\$2,070.00	\$1,890.00	\$0.00	\$0.00	\$0.00	\$2,070.00
5	456-004-602	NW AUTOCH SOFTWARE 1-32 SLOTS=IA	\$6,900.00	DH	27%	\$5,037.00	\$1,587.00	\$1,449.00	\$0.00	\$0.00	\$0.00	\$1,587.00
5	456-004-603	NW AUTOCH SOFTWARE 1-9 SLOTS=IA	\$2,400.00	DH	27%	\$1,752.00	\$552.00	\$504.00	\$0.00	\$0.00	\$0.00	\$552.00
5	456-004-606	NW AUTOCH SOFTWARE 1-16 SLOTS=IA	\$4,830.00	DH	27%	\$3,525.90	\$1,110.90	\$1,014.30	\$0.00	\$0.00	\$0.00	\$1,110.90
5	456-004-607	NW AUTOCH SOFTWARE 1-64 SLOTS=IA	\$11,000.00	DH	27%	\$8,030.00	\$2,530.00	\$2,310.00	\$0.00	\$0.00	\$0.00	\$2,530.00
5	456-004-613	NETWORKER CLIENT CONNECTIONS QTY 5	\$0.00	DH	27%	\$0.00	\$460.00	\$420.00	\$0.00	\$0.00	\$0.00	\$460.00
5	456-004-614	NETWORKER CLIENT CONNECTIONS QTY 25	\$0.00	DH	27%	\$0.00	\$2,047.00	\$1,869.00	\$0.00	\$0.00	\$0.00	\$2,047.00
5	456-004-615	NETWORKER CLIENT CONNECTIONS QTY 100	\$0.00	DH	27%	\$0.00	\$7,728.00	\$7,056.00	\$0.00	\$0.00	\$0.00	\$7,728.00
5	456-004-617	NW SNMP MOD=IA	\$2,000.00	DH	27%	\$1,460.00	\$460.00	\$420.00	\$0.00	\$0.00	\$0.00	\$460.00
5	456-004-622	NW ARCHIVE MOD UNIX=IA	\$5,000.00	DH	27%	\$3,650.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-004-632	NW SILO SOFTWARE MOD 1-128 VOLUMES	\$0.00	DH	27%	\$0.00	\$3,335.00	\$3,045.00	\$0.00	\$0.00	\$0.00	\$3,335.00
5	456-004-633	NW SILO SOFTWARE MOD UNLIMITED VOLUMES	\$0.00	DH	27%	\$0.00	\$8,970.00	\$8,190.00	\$0.00	\$0.00	\$0.00	\$8,970.00
5	456-004-634	NETWORKER SILO SOFTWARE MOD 1-64 VOLUMES	\$0.00	DH	27%	\$0.00	\$2,530.00	\$2,310.00	\$0.00	\$0.00	\$0.00	\$2,530.00
5	456-004-635	NW AUTOCH SOFTWARE MOD 1-128 SLOTS=IA	\$14,500.00	DH	27%	\$10,585.00	\$3,335.00	\$3,045.00	\$0.00	\$0.00	\$0.00	\$3,335.00
5	456-004-636	NW AUTOCH SOFTWARE MOD 1-256 SLOTS=IA	\$20,480.00	DH	27%	\$14,950.40	\$4,710.40	\$4,300.80	\$0.00	\$0.00	\$0.00	\$4,710.40
5	456-004-638	NW AUTOCH SOFTWARE MOD UNLMTD SLOTS=IA	\$39,000.00	DH	27%	\$28,470.00	\$8,970.00	\$8,190.00	\$0.00	\$0.00	\$0.00	\$8,970.00
5	456-004-639	NW SILO SOFTWARE MOD 1-256 VOLUMES	\$0.00	DH	27%	\$0.00	\$4,710.40	\$4,300.80	\$0.00	\$0.00	\$0.00	\$4,710.40
5	456-004-640	NW SILO SOFTWARE MOD 1-512 VOLUMES	\$0.00	DH	27%	\$0.00	\$6,900.00	\$6,300.00	\$0.00	\$0.00	\$0.00	\$6,900.00
5	456-004-659	NW NETWORK ED STG NODE UNIX	\$0.00	DH	27%	\$0.00	\$1,904.40	\$1,738.80	\$0.00	\$0.00	\$0.00	\$1,904.40
5	456-004-660	NW NETWORK ED STG NODE WIN	\$0.00	DH	27%	\$0.00	\$529.00	\$483.00	\$0.00	\$0.00	\$0.00	\$529.00
5	456-004-663	NW MOD FOR MS SQL SVR CLIENT TIER 1	\$0.00	DH	27%	\$0.00	\$294.40	\$268.80	\$0.00	\$0.00	\$0.00	\$294.40
5	456-004-664	NW MOD FOR MS SQL SVR CLIENT TIER 2	\$0.00	DH	27%	\$0.00	\$366.85	\$334.95	\$0.00	\$0.00	\$0.00	\$366.85
5	456-004-665	NW MOD FOR MS SQL SVR CLIENT TIER 3	\$0.00	DH	27%	\$0.00	\$481.85	\$439.95	\$0.00	\$0.00	\$0.00	\$481.85
5	456-004-666	NW MOD FOR MS SQL SVR CLIENT TIER 4	\$0.00	DH	27%	\$0.00	\$734.85	\$670.95	\$0.00	\$0.00	\$0.00	\$734.85
5	456-004-676	NW SVR NETWORK ED UNIX	\$0.00	DH	27%	\$0.00	\$1,904.40	\$1,738.80	\$0.00	\$0.00	\$0.00	\$1,904.40
5	456-004-677	NW SVR WORKGROUP ED UNIX	\$0.00	DH	27%	\$0.00	\$952.20	\$869.40	\$0.00	\$0.00	\$0.00	\$952.20
5	456-004-678	NW DYNAMIC DRIVE SHARING OPTION=IA	\$2,000.00	DH	27%	\$1,460.00	\$460.00	\$420.00	\$0.00	\$0.00	\$0.00	\$460.00
5	456-004-681	NW CLUSTER CLNT CON WIN	\$0.00	DH	27%	\$0.00	\$230.00	\$210.00	\$0.00	\$0.00	\$0.00	\$230.00
5	456-004-682	NW CLUSTER CLNT CON WIN QTY 5	\$0.00	DH	27%	\$0.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-004-685	NW CLUSTER CLNT CON UNIX	\$0.00	DH	27%	\$0.00	\$575.00	\$525.00	\$0.00	\$0.00	\$0.00	\$575.00
5	456-004-686	NW CLUSTER CLNT CON QTY 5 UNIX	\$0.00	DH	27%	\$0.00	\$2,875.00	\$2,625.00	\$0.00	\$0.00	\$0.00	\$2,875.00
5	456-004-689	NW NDMP CLNT CON - TIER 1=IC	\$2,995.00	DH	27%	\$2,186.35	\$688.85	\$628.95	\$539.10	\$0.00	\$0.00	\$688.85
5	456-004-690	NW NDMP CLNT CON - TIER 2=IC	\$4,995.00	DH	27%	\$3,646.35	\$1,148.85	\$1,048.95	\$899.10	\$0.00	\$0.00	\$1,148.85
5	456-004-691	NW NDMP CLNT CON - TIER 3=IC	\$11,995.00	DH	27%	\$8,756.35	\$2,758.85	\$2,518.95	\$2,159.10	\$0.00	\$0.00	\$2,758.85
5	456-004-692	NW NDMP CLNT CON - TIER 4=IC	\$17,995.00	DH	27%	\$13,136.35	\$4,138.85	\$3,778.95	\$3,239.10	\$0.00	\$0.00	\$4,138.85
5	456-004-714	NETWORKER MOD FOR INFORMIX CLIENT Linux	\$0.00	DH	27%	\$0.00	\$317.40	\$289.80	\$0.00	\$0.00	\$0.00	\$317.40

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-004-716	NETWORKER MOD FOR INFORMIX CLIENT UNIX	\$0.00	DH	27%	\$0.00	\$1,782.50	\$1,627.50	\$0.00	\$0.00	\$0.00	\$1,782.50
5	456-004-717	NETWORKER MOD FOR SYBASE CLIENT UNIX	\$0.00	DH	27%	\$0.00	\$1,782.50	\$1,627.50	\$0.00	\$0.00	\$0.00	\$1,782.50
5	456-004-718	NW MOD FOR ORACLE CLT ORACLE8 & LATER UX	\$0.00	DH	27%	\$0.00	\$1,782.50	\$1,627.50	\$0.00	\$0.00	\$0.00	\$1,782.50
5	456-004-720	NETWORKER MOD FOR ORACLE ON LINUX	\$0.00	DH	27%	\$0.00	\$317.40	\$289.80	\$0.00	\$0.00	\$0.00	\$317.40
5	456-004-725	NW MOD SAP UNIX CLNT=IA	\$15,500.00	DH	27%	\$11,315.00	\$3,565.00	\$3,255.00	\$0.00	\$0.00	\$0.00	\$3,565.00
5	456-004-726	NW MOD SAP LIN CLNT=IA	\$4,000.00	DH	27%	\$2,920.00	\$920.00	\$840.00	\$0.00	\$0.00	\$0.00	\$920.00
5	456-004-754	NETWORKER MODULE FOR DB2 CLIENT LINUX	\$0.00	DH	27%	\$0.00	\$317.40	\$289.80	\$0.00	\$0.00	\$0.00	\$317.40
5	456-004-755	NW MOD FOR DB2 UNIVERSAL DB CLIENT UX	\$0.00	DH	27%	\$0.00	\$1,782.50	\$1,627.50	\$0.00	\$0.00	\$0.00	\$1,782.50
5	456-004-756	NW MOD FOR LOTUS NOTES CLIENT UX	\$0.00	DH	27%	\$0.00	\$1,782.50	\$1,627.50	\$0.00	\$0.00	\$0.00	\$1,782.50
5	456-004-758	NW MOD FOR LOTUS NOTES CLIENT LX	\$0.00	DH	27%	\$0.00	\$317.40	\$289.80	\$0.00	\$0.00	\$0.00	\$317.40
5	456-004-762	NW AUTOCH SOFTWARE MOD 1-400 SLOTS=IA	\$26,500.00	DH	27%	\$19,345.00	\$6,095.00	\$5,565.00	\$0.00	\$0.00	\$0.00	\$6,095.00
5	456-004-763	NW AUTOCH SOFTWARE MOD 1-512 SLOTS=IA	\$30,000.00	DH	27%	\$21,900.00	\$6,900.00	\$6,300.00	\$0.00	\$0.00	\$0.00	\$6,900.00
5	456-004-764	NW AUTOCH SOFTWARE MOD 1-700 SLOTS=IA	\$34,500.00	DH	27%	\$25,185.00	\$7,935.00	\$7,245.00	\$0.00	\$0.00	\$0.00	\$7,935.00
5	456-004-770	NETWORKER MODULE FOR SYBASE CLIENT LINUX	\$0.00	DH	27%	\$0.00	\$317.40	\$289.80	\$0.00	\$0.00	\$0.00	\$317.40
5	456-004-821	NDMP TAPESERVER FOR WINDOWS	\$0.00	DH	27%	\$0.00	\$460.00	\$420.00	\$0.00	\$0.00	\$0.00	\$460.00
5	456-004-822	NETWORKER RESTORE NODE FOR EDM	\$0.00	DH	27%	\$0.00	\$5,175.00	\$4,725.00	\$0.00	\$0.00	\$0.00	\$5,175.00
5	456-004-824	NW NETWORK ED DED STG NODE WIN V7	\$0.00	DH	27%	\$0.00	\$287.50	\$262.50	\$0.00	\$0.00	\$0.00	\$287.50
5	456-004-825	NW PWR ED DED STG NODE WIN V7	\$0.00	DH	27%	\$0.00	\$575.00	\$525.00	\$0.00	\$0.00	\$0.00	\$575.00
5	456-004-826	NW NETWORK ED DED STG NODE UNIX V7	\$0.00	DH	27%	\$0.00	\$690.00	\$630.00	\$0.00	\$0.00	\$0.00	\$690.00
5	456-004-827	NW PWR ED DED STG NODE UNIX V7	\$0.00	DH	27%	\$0.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-004-828	NW NETWORK ED DED STG NODE LIN V7	\$0.00	DH	27%	\$0.00	\$287.50	\$262.50	\$0.00	\$0.00	\$0.00	\$287.50
5	456-004-829	NW PWR ED DED STG NODE LIN V7	\$0.00	DH	27%	\$0.00	\$575.00	\$525.00	\$0.00	\$0.00	\$0.00	\$575.00
5	456-004-960	NW ARCHIVE MOD NETWORK	\$0.00	DH	27%	\$0.00	\$230.00	\$210.00	\$0.00	\$0.00	\$0.00	\$230.00
5	456-004-976	OPEN FILE MGR 5 CLIENT WORKSTATION WIN	\$0.00	DH	27%	\$0.00	\$64.40	\$58.80	\$0.00	\$0.00	\$0.00	\$64.40
5	456-004-977	OPEN FILE MGR 25 CLIENT WORKSTATION WIN	\$0.00	DH	27%	\$0.00	\$322.00	\$294.00	\$0.00	\$0.00	\$0.00	\$322.00
5	456-004-984	NW SVR NETWORK ED WIN	\$0.00	DH	27%	\$0.00	\$529.00	\$483.00	\$0.00	\$0.00	\$0.00	\$529.00
5	456-004-987	NW SVR WORKGROUP ED WIN	\$0.00	DH	27%	\$0.00	\$264.50	\$241.50	\$0.00	\$0.00	\$0.00	\$264.50
5	456-005-006	NW ARCHIVE MOD WIN=IA	\$1,000.00	DH	27%	\$730.00	\$230.00	\$210.00	\$0.00	\$0.00	\$0.00	\$230.00
5	456-005-031	NW MOD SAP WIN CLNT=IA	\$4,000.00	DH	27%	\$2,920.00	\$920.00	\$840.00	\$0.00	\$0.00	\$0.00	\$920.00
5	456-005-032	OPEN FILE MGR 5 CLIENT SVR WIN NETWORK	\$0.00	DH	27%	\$0.00	\$1,086.75	\$992.25	\$0.00	\$0.00	\$0.00	\$1,086.75
5	456-005-033	OPEN FILE MGR 25 CLIENT SVR WIN NETWORK	\$0.00	DH	27%	\$0.00	\$5,433.75	\$4,961.25	\$0.00	\$0.00	\$0.00	\$5,433.75
5	456-005-041	OPEN FILE MGR CLIENT SVR WIN NETWORK	\$0.00	DH	27%	\$0.00	\$217.35	\$198.45	\$0.00	\$0.00	\$0.00	\$217.35
5	456-005-083	NW CLNTPAK UNIX	\$0.00	DH	27%	\$0.00	\$460.00	\$420.00	\$0.00	\$0.00	\$0.00	\$460.00
5	456-005-085	NW CLNTPAK PC DESKTOPS	\$0.00	DH	27%	\$0.00	\$460.00	\$420.00	\$0.00	\$0.00	\$0.00	\$460.00
5	456-005-087	NW CLNTPAK WIN	\$0.00	DH	27%	\$0.00	\$460.00	\$420.00	\$0.00	\$0.00	\$0.00	\$460.00
5	456-005-101	NW CLNTPAK LIN	\$0.00	DH	27%	\$0.00	\$460.00	\$420.00	\$0.00	\$0.00	\$0.00	\$460.00
5	456-005-102	NW CLNTPAK MAC OS-X	\$0.00	DH	27%	\$0.00	\$460.00	\$420.00	\$0.00	\$0.00	\$0.00	\$460.00
5	456-005-123	NW PWR ED STG NODE UNIX	\$0.00	DH	27%	\$0.00	\$5,175.00	\$4,725.00	\$0.00	\$0.00	\$0.00	\$5,175.00
5	456-005-124	NW PWR ED STG NODE WIN	\$0.00	DH	27%	\$0.00	\$1,725.00	\$1,575.00	\$0.00	\$0.00	\$0.00	\$1,725.00
5	456-005-126	NW SVR PWR ED UNIX	\$0.00	DH	27%	\$0.00	\$5,175.00	\$4,725.00	\$0.00	\$0.00	\$0.00	\$5,175.00
5	456-005-139	NW SVR PWR ED WIN	\$0.00	DH	27%	\$0.00	\$1,725.00	\$1,575.00	\$0.00	\$0.00	\$0.00	\$1,725.00
5	456-005-404	NW PWRSNAP MOD 500GB CAP	\$0.00	DH	27%	\$0.00	\$573.85	\$523.95	\$0.00	\$0.00	\$0.00	\$573.85
5	456-005-405	NW PWRSNAP MOD 1TB CAP	\$0.00	DH	27%	\$0.00	\$1,033.85	\$943.95	\$0.00	\$0.00	\$0.00	\$1,033.85
5	456-005-406	NW PWRSNAP MOD 2TB CAP	\$0.00	DH	27%	\$0.00	\$1,838.85	\$1,678.95	\$0.00	\$0.00	\$0.00	\$1,838.85
5	456-005-407	NW PWRSNAP MOD 5TB CAP	\$0.00	DH	27%	\$0.00	\$4,023.85	\$3,673.95	\$0.00	\$0.00	\$0.00	\$4,023.85
5	456-005-408	NW PWRSNAP MOD 10TB CAP	\$0.00	DH	27%	\$0.00	\$6,898.85	\$6,298.95	\$0.00	\$0.00	\$0.00	\$6,898.85
5	456-005-409	NW PWRSNAP MOD 25TB CAP	\$0.00	DH	27%	\$0.00	\$14,603.85	\$13,333.95	\$0.00	\$0.00	\$0.00	\$14,603.85
5	456-005-410	NW PWRSNAP MOD 50TB CAP	\$0.00	DH	27%	\$0.00	\$23,573.85	\$21,523.95	\$0.00	\$0.00	\$0.00	\$23,573.85
5	456-005-411	NW PWRSNAP MOD 100TB CAP	\$0.00	DH	27%	\$0.00	\$40,133.85	\$36,643.95	\$0.00	\$0.00	\$0.00	\$40,133.85
5	456-005-471	NW SVR WORKGROUP ED LIN	\$0.00	DH	27%	\$0.00	\$264.50	\$241.50	\$0.00	\$0.00	\$0.00	\$264.50
5	456-005-472	NW SVR NETWORK ED LIN	\$0.00	DH	27%	\$0.00	\$529.00	\$483.00	\$0.00	\$0.00	\$0.00	\$529.00
5	456-005-473	NW SVR PWR ED LIN	\$0.00	DH	27%	\$0.00	\$1,725.00	\$1,575.00	\$0.00	\$0.00	\$0.00	\$1,725.00
5	456-005-474	NW NETWORK ED STG NODE LIN	\$0.00	DH	27%	\$0.00	\$529.00	\$483.00	\$0.00	\$0.00	\$0.00	\$529.00
5	456-005-475	NW PWR ED STG NODE FOR LIN	\$0.00	DH	27%	\$0.00	\$1,725.00	\$1,575.00	\$0.00	\$0.00	\$0.00	\$1,725.00
5	456-005-476	NW ARCHIVE MOD LIN=IA	\$1,000.00	DH	27%	\$730.00	\$230.00	\$210.00	\$0.00	\$0.00	\$0.00	\$230.00
5	456-005-477	NW CLUSTER CLNT CON LIN	\$0.00	DH	27%	\$0.00	\$230.00	\$210.00	\$0.00	\$0.00	\$0.00	\$230.00
5	456-005-478	NW CLUSTER CLNT CON LIN QTY5	\$0.00	DH	27%	\$0.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-010-504	NW CLNT OPENVMS ON INTEGRITY SGL PRO=IA	\$0.00	DH	27%	\$0.00	\$207.00	\$189.00	\$0.00	\$0.00	\$0.00	\$207.00
5	456-010-506	NW ORACLE ON OPENVMS INTEGRITY SVR=IA	\$0.00	DH	27%	\$0.00	\$517.50	\$472.50	\$0.00	\$0.00	\$0.00	\$517.50
5	456-010-507	NW SVR WORKGROUP ED SOLARIS X64/X86	\$0.00	DH	27%	\$0.00	\$264.50	\$241.50	\$0.00	\$0.00	\$0.00	\$264.50
5	456-010-509	NW SVR NETWORK ED SOLARIS X64/X86	\$0.00	DH	27%	\$0.00	\$529.00	\$483.00	\$0.00	\$0.00	\$0.00	\$529.00
5	456-010-510	NW SVR PWR ED SOLARIS X64/X86	\$0.00	DH	27%	\$0.00	\$1,725.00	\$1,575.00	\$0.00	\$0.00	\$0.00	\$1,725.00
5	456-010-511	NW NETWORK ED STG NODE SOLARIS X64/X86	\$0.00	DH	27%	\$0.00	\$529.00	\$483.00	\$0.00	\$0.00	\$0.00	\$529.00
5	456-010-512	NW PWR ED STG NODE SOLARIS X64/X86	\$0.00	DH	27%	\$0.00	\$1,725.00	\$1,575.00	\$0.00	\$0.00	\$0.00	\$1,725.00
5	456-010-513	NW ED DED STG NODE SOLARIS X64/X86	\$0.00	DH	27%	\$0.00	\$287.50	\$262.50	\$0.00	\$0.00	\$0.00	\$287.50
5	456-010-514	NW PWR ED DED STG ND SOLARIS X64/X86	\$0.00	DH	27%	\$0.00	\$575.00	\$525.00	\$0.00	\$0.00	\$0.00	\$575.00
5	456-100-042	NW VIRT TAPE LIBRARY 10TB CAP ADDON=CC	\$7,495.00	DH	27%	\$5,471.35	\$1,723.85	\$1,573.95	\$0.00	\$0.00	\$0.00	\$1,723.85
5	456-100-043	NW VIRT TAPE LIBRARY 25TB CAP ADDON=CC	\$16,100.00	DH	27%	\$11,753.00	\$3,703.00	\$3,381.00	\$0.00	\$0.00	\$0.00	\$3,703.00
5	456-100-136	CBRM LICENSE FOR NW - 4 CENTERA NODES	\$0.00	DH	27%	\$0.00	\$1,092.50	\$997.50	\$0.00	\$0.00	\$0.00	\$1,092.50
5	456-100-137	CBRM LICENSE-SYMANTEC NBU4 CTRA NODES	\$0.00	DH	27%	\$0.00	\$1,092.50	\$997.50	\$0.00	\$0.00	\$0.00	\$1,092.50
5	456-100-138	CBRM LICENSE-IBM TSM - 4 CENTERA NODES	\$0.00	DH	27%	\$0.00	\$1,092.50	\$997.50	\$0.00	\$0.00	\$0.00	\$1,092.50
5	456-100-309	AVAMAR 1 TB INCR CAPACITY LICENSE	\$12,000.00	DH	27%	\$8,760.00	\$2,760.00	\$2,520.00	\$0.00	\$0.00	\$0.00	\$2,760.00
5	456-100-318	AVAMAR OPEN FILE SOLN WINNT, WIN2K CLNTS	\$100.00	DH	27%	\$73.00	\$23.00	\$21.00	\$0.00	\$0.00	\$0.00	\$23.00
5	456-100-484	NW AGENT DATA DEDUP=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-100-578	CBRM LICENSE-IBM TSM - 2 CENTERA NODES	\$0.00	DH	27%	\$0.00	\$546.25	\$498.75	\$0.00	\$0.00	\$0.00	\$546.25
5	456-100-591	NW MOD FOR DB2 UNV DB CLIENT WIN	\$0.00	DH	27%	\$0.00	\$366.85	\$334.95	\$0.00	\$0.00	\$0.00	\$366.85
5	456-100-592	NW MOD FOR INFORMIX CLIENT WIN	\$0.00	DH	27%	\$0.00	\$366.85	\$334.95	\$0.00	\$0.00	\$0.00	\$366.85
5	456-100-593	NW MOD FOR LOTUS NOTES CLIENT WIN	\$0.00	DH	27%	\$0.00	\$366.85	\$334.95	\$0.00	\$0.00	\$0.00	\$366.85
5	456-100-594	NW MOD FOR MS EXCG SVR CLIENT WIN	\$0.00	DH	27%	\$0.00	\$366.85	\$334.95	\$0.00	\$0.00	\$0.00	\$366.85
5	456-100-595	NW MOD MS SQL SVR CLNT WIN	\$0.00	DH	27%	\$0.00	\$366.85	\$334.95	\$0.00	\$0.00	\$0.00	\$366.85

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-103-180	NW SOURCE CAP 10TB LICENSE TIER 1=CA	\$95,000.00	DH	27%	\$69,350.00	\$21,850.00	\$19,950.00	\$0.00	\$0.00	\$0.00	\$21,850.00
5	456-103-181	NW SOURCE CAP 10TB LICENSE TIER 2=CA	\$87,500.00	DH	27%	\$63,875.00	\$20,125.00	\$18,375.00	\$0.00	\$0.00	\$0.00	\$20,125.00
5	456-103-182	NW SOURCE CAP 10TB LICENSE TIER 3=CA	\$82,500.00	DH	27%	\$60,225.00	\$18,975.00	\$17,325.00	\$0.00	\$0.00	\$0.00	\$18,975.00
5	456-103-183	NW SOURCE CAP 10TB LICENSE TIER 4=CA	\$75,000.00	DH	27%	\$54,750.00	\$17,250.00	\$15,750.00	\$0.00	\$0.00	\$0.00	\$17,250.00
5	456-103-184	NW SOURCE CAP 10TB LICENSE TIER 5=CA	\$65,000.00	DH	27%	\$47,450.00	\$14,950.00	\$13,650.00	\$0.00	\$0.00	\$0.00	\$14,950.00
5	456-103-185	NW SOURCE CAP 10TB LICENSE TIER 6=CA	\$60,000.00	DH	27%	\$43,800.00	\$13,800.00	\$12,600.00	\$0.00	\$0.00	\$0.00	\$13,800.00
5	456-103-435	NW SOURCE CAP 1TB LICENSE TIER 2=CA	\$8,750.00	DH	27%	\$6,387.50	\$2,012.50	\$1,837.50	\$0.00	\$0.00	\$0.00	\$2,012.50
5	456-103-436	NW SOURCE CAP 1TB LICENSE TIER 3=CA	\$8,250.00	DH	27%	\$6,022.50	\$1,897.50	\$1,732.50	\$0.00	\$0.00	\$0.00	\$1,897.50
5	456-103-437	NW SOURCE CAP 1TB LICENSE TIER 4=CA	\$7,500.00	DH	27%	\$5,475.00	\$1,725.00	\$1,575.00	\$0.00	\$0.00	\$0.00	\$1,725.00
5	456-103-438	NW SOURCE CAP 1TB LICENSE TIER 5=CA	\$6,500.00	DH	27%	\$4,745.00	\$1,495.00	\$1,365.00	\$0.00	\$0.00	\$0.00	\$1,495.00
5	456-103-439	NW SOURCE CAP 1TB LICENSE TIER 6=CA	\$0.00	DH	27%	\$0.00	\$1,380.00	\$1,260.00	\$0.00	\$0.00	\$0.00	\$1,380.00
5	456-103-718	Avamar 1 TB Replication Capacity Lic=CB	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-719	AVAMAR 1TB DATA DOMAIN CAPACITY LICENSE	\$9,000.00	DH	27%	\$6,570.00	\$2,070.00	\$1,890.00	\$0.00	\$0.00	\$0.00	\$2,070.00
5	456-103-732	DPA FOR NETWORKER 1TB CAPACITY	\$0.00	DH	27%	\$0.00	\$136.85	\$124.95	\$0.00	\$0.00	\$0.00	\$136.85
5	456-103-794	S1 FOR MS SPT STOR MGMT. PREM=MB	\$10.00	DH	27%	\$7.30	\$2.30	\$2.10	\$0.00	\$0.00	\$0.00	\$2.30
5	456-103-874	S1 IPM, BASE, TIER 1 (1-10TB)	\$2,500.00	DH	27%	\$1,825.00	\$575.00	\$525.00	\$0.00	\$0.00	\$0.00	\$575.00
5	456-103-875	S1 IPM, STOR, TIER 1 (1-10TB)	\$2,500.00	DH	27%	\$1,825.00	\$575.00	\$525.00	\$0.00	\$0.00	\$0.00	\$575.00
5	456-103-876	S1 IPM, BASE, TIER 2 (11-50TB)	\$7,500.00	DH	27%	\$5,475.00	\$1,725.00	\$1,575.00	\$0.00	\$0.00	\$0.00	\$1,725.00
5	456-103-877	S1 IPM, STOR, TIER 2 (11-50TB)	\$2,000.00	DH	27%	\$1,460.00	\$460.00	\$420.00	\$0.00	\$0.00	\$0.00	\$460.00
5	456-103-878	S1 IPM, BASE, TIER 3 (51TB OR MORE)=CA	\$15,000.00	DH	27%	\$10,950.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$3,450.00
5	456-103-879	S1 IPM, STOR, TIER 3 (51TB OR MORE)=CA	\$1,800.00	DH	27%	\$1,314.00	\$414.00	\$378.00	\$0.00	\$0.00	\$0.00	\$414.00
5	456-103-913	AVAMAR EXTENDED RETENTION	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-950	Backup and Recovery Manager Avamar	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-951	Backup and Recovery Manager - NetWorker	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-970	CONCEPT MGR 1TB - BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	\$2,300.00
5	456-103-971	EMC CENTERA 1TB - BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	\$2,300.00
5	456-103-972	LEGAL HOLD MGR - BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$11,500.00	\$10,500.00	\$0.00	\$0.00	\$0.00	\$11,500.00
5	456-103-973	LAPTOP/DESKTOP 1TB - BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$3,450.00
5	456-103-974	EMC DCTM 1TB - BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$3,450.00
5	456-103-975	CONCEPT MGR ROE 500GB BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-103-976	EMC CENTERA ROE 500GB - BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-103-977	EMC CELERRA FLR 1TB - BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	\$2,300.00
5	456-103-978	NETAPP SNAPLOCK 1TB - BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	\$2,300.00
5	456-103-979	IBM LOTUS DOMINO 1TB - BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$3,450.00
5	456-103-980	EMC S1 EM 1TB - BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-981	NETAPP SNAPSHOTS 1TB - BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	\$2,300.00
5	456-103-982	LT/DT ROE500GB - BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-103-983	EMC DCTM ROE 500GB - BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$4,600.00	\$4,200.00	\$0.00	\$0.00	\$0.00	\$4,600.00
5	456-103-984	MS EXCH 1TB - BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$3,450.00
5	456-103-985	CELERRA FLR ROE 500GB - BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-103-986	LOTUS DOMINO ROE 500GB BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-103-987	S1 EM ROE 500GB - BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-988	MS SP 1TB - BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$3,450.00
5	456-103-989	INFOCTR ECS ROE LICENSE BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-103-990	INFOCTR ECS NODE LICENSE BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-103-991	MS EXCH ROE500GB BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-103-992	MS SP ROE 500GB BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$4,600.00	\$4,200.00	\$0.00	\$0.00	\$0.00	\$4,600.00
5	456-103-993	SYMANTEC EV 1TB - BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$3,450.00
5	456-103-994	SYMANTEC EV ROE 500GB BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-103-995	ECS SW (PER TB) - BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$6,900.00	\$6,300.00	\$0.00	\$0.00	\$0.00	\$6,900.00
5	456-103-996	ECS ROE 500GB - BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$3,450.00
5	456-103-997	ECS SW (NODES) - BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-998	INFOCTR ECS SWARE - BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$5,750.00	\$5,250.00	\$0.00	\$0.00	\$0.00	\$5,750.00
5	456-104-324	NW SVR NETWORK ED WIN/LIN - G=IA	\$2,300.00	DH	27%	\$1,679.00	\$529.00	\$483.00	\$0.00	\$0.00	\$0.00	\$529.00
5	456-104-325	NW SVR NETWORK ED UNIX - G=IA	\$8,280.00	DH	27%	\$6,044.40	\$1,904.40	\$1,738.80	\$0.00	\$0.00	\$0.00	\$1,904.40
5	456-104-326	NW SVR WORKGROUP ED WIN/LIN - G=IA	\$1,150.00	DH	27%	\$839.50	\$264.50	\$241.50	\$0.00	\$0.00	\$0.00	\$264.50
5	456-104-327	NW SVR WORKGROUP ED UNIX - G=IA	\$4,140.00	DH	27%	\$3,022.20	\$952.20	\$869.40	\$0.00	\$0.00	\$0.00	\$952.20
5	456-104-328	NW SVR POWER ED WIN/LIN - G=IA	\$7,500.00	DH	27%	\$5,475.00	\$1,725.00	\$1,575.00	\$0.00	\$0.00	\$0.00	\$1,725.00
5	456-104-329	NW SVR POWER ED UNIX - G=IA	\$22,500.00	DH	27%	\$16,425.00	\$5,175.00	\$4,725.00	\$0.00	\$0.00	\$0.00	\$5,175.00
5	456-104-439	CONCEPT MGR 1TB - BRS S1 EDISC=CA	\$0.00	DH	27%	\$0.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	\$2,300.00
5	456-104-440	EMC CENTERA 1TB - BRS S1 EDISC=CA	\$0.00	DH	27%	\$0.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	\$2,300.00
5	456-104-441	LEGAL HOLD MGR - BRS S1 EDISC=IA	\$0.00	DH	27%	\$0.00	\$11,500.00	\$10,500.00	\$0.00	\$0.00	\$0.00	\$11,500.00
5	456-104-442	LAPTOP/DESKTOP 1TB - BRS S1 EDISC=CA	\$0.00	DH	27%	\$0.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$3,450.00
5	456-104-443	EMC DCTM 1TB - BRS S1 EDISC=CA	\$0.00	DH	27%	\$0.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$3,450.00
5	456-104-444	CONCEPT MGR ROE 500GB BRS S1 EDISC=CA	\$0.00	DH	27%	\$0.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-104-445	EMC CENTERA ROE 500GB - BRS S1 EDISC=CA	\$0.00	DH	27%	\$0.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-104-446	EMC CELERRA FLR 1TB - BRS S1 EDISC=CA	\$0.00	DH	27%	\$0.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	\$2,300.00
5	456-104-447	NETAPP SNAPLOCK 1TB - BRS S1 EDISC=CA	\$0.00	DH	27%	\$0.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	\$2,300.00
5	456-104-448	IBM LOTUS DOMINO 1TB - BRS S1 EDISC=CA	\$0.00	DH	27%	\$0.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$3,450.00
5	456-104-449	EMC S1 EM 1TB - BRS S1 EDISC=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-450	NETAPP SNAPSHOTS 1TB - BRS S1 EDISC=CA	\$0.00	DH	27%	\$0.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	\$2,300.00
5	456-104-451	LT/DT ROE500GB - BRS S1 EDISC=CA	\$0.00	DH	27%	\$0.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-104-452	EMC DCTM ROE 500GB - BRS S1 EDISC=CA	\$0.00	DH	27%	\$0.00	\$4,600.00	\$4,200.00	\$0.00	\$0.00	\$0.00	\$4,600.00
5	456-104-453	MS EXCH 1TB - BRS S1 EDISC=CA	\$0.00	DH	27%	\$0.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$3,450.00
5	456-104-454	CELERRA FLR ROE 500GB - BRS S1 EDISC=CA	\$0.00	DH	27%	\$0.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-104-455	LOTUS DOMINO ROE 500GB BRS S1 EDISC=CA	\$0.00	DH	27%	\$0.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-104-456	S1 EM ROE 500GB - BRS S1 EDISC=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-457	MS SP 1TB - BRS S1 EDISC=CA	\$0.00	DH	27%	\$0.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$3,450.00
5	456-104-458	INFOCTR ECS ROE LICENSE BRS S1 EDISC=IA	\$0.00	DH	27%	\$0.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-104-459	INFOCTR ECS NODE LICENSE BRS S1 EDISC=IA	\$0.00	DH	27%	\$0.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	456-104-460	MS EXCH ROE500GB BRS S1 EDISC=CA	\$0.00	DH	27%	\$1,150.00	\$0.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-104-461	MS SP ROE 500GB BRS S1 EDISC=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$4,600.00	\$4,200.00	\$0.00	\$0.00	\$0.00	\$4,600.00
5	456-104-462	SYMANTEC EV 1TB - BRS S1 EDISC=CA	\$0.00	DH	27%	\$0.00	\$3,450.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$3,450.00
5	456-104-463	SYMANTEC EV ROE 500GB BRS S1 EDISC=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-104-464	ECS SW (PER TB) - BRS S1 EDISC=CA	\$0.00	DH	27%	\$0.00	\$6,900.00	\$6,900.00	\$6,300.00	\$0.00	\$0.00	\$0.00	\$6,900.00
5	456-104-465	ECS ROE 500GB - BRS S1 EDISC=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$3,450.00
5	456-104-466	ECS SW (NODES) - BRS S1 EDISC=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-467	INFOCTR ECS SWARE - BRS S1 EDISC=IA	\$0.00	DH	27%	\$0.00	\$5,750.00	\$5,750.00	\$5,250.00	\$0.00	\$0.00	\$0.00	\$5,750.00
5	456-105-038	NW VMWARE PROTECTION TIER 1 QTY 1=ZA	\$1,400.00	DH	27%	\$1,022.00	\$322.00	\$322.00	\$294.00	\$0.00	\$0.00	\$0.00	\$322.00
5	456-105-039	NW VMWARE PROTECTION TIER 2 QTY 1=ZA	\$1,300.00	DH	27%	\$949.00	\$299.00	\$299.00	\$273.00	\$0.00	\$0.00	\$0.00	\$299.00
5	456-105-040	NW VMWARE PROTECTION TIER 3 QTY 1=ZA	\$1,200.00	DH	27%	\$876.00	\$276.00	\$276.00	\$252.00	\$0.00	\$0.00	\$0.00	\$276.00
5	456-105-041	NW VMWARE PROTECTION TIER 4 QTY 1=ZA	\$1,100.00	DH	27%	\$803.00	\$253.00	\$253.00	\$231.00	\$0.00	\$0.00	\$0.00	\$253.00
5	456-105-042	NW VMWARE PROTECTION TIER 5 QTY 1=ZA	\$1,000.00	DH	27%	\$730.00	\$230.00	\$230.00	\$210.00	\$0.00	\$0.00	\$0.00	\$230.00
5	456-105-043	NW VMWARE PROTECTION TIER 1 QTY 5=ZA	\$7,000.00	DH	27%	\$5,110.00	\$1,610.00	\$1,610.00	\$1,470.00	\$0.00	\$0.00	\$0.00	\$1,610.00
5	456-105-044	NW VMWARE PROTECTION TIER 2 QTY 5=ZA	\$6,500.00	DH	27%	\$4,745.00	\$1,495.00	\$1,495.00	\$1,365.00	\$0.00	\$0.00	\$0.00	\$1,495.00
5	456-105-045	NW VMWARE PROTECTION TIER 3 QTY 5=ZA	\$6,000.00	DH	27%	\$4,380.00	\$1,380.00	\$1,380.00	\$1,260.00	\$0.00	\$0.00	\$0.00	\$1,380.00
5	456-105-046	NW VMWARE PROTECTION TIER 4 QTY 5=ZA	\$5,500.00	DH	27%	\$4,015.00	\$1,265.00	\$1,265.00	\$1,155.00	\$0.00	\$0.00	\$0.00	\$1,265.00
5	456-105-047	NW VMWARE PROTECTION TIER 5 QTY 5=ZA	\$5,000.00	DH	27%	\$3,650.00	\$1,150.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-105-048	NW SNAPSHOT MANAGEMENT 1TB CAP=CA	\$4,495.00	DH	27%	\$3,281.35	\$1,033.85	\$943.95	\$943.95	\$0.00	\$0.00	\$0.00	\$1,033.85
5	456-105-049	NW SNAPSHOT MANAGEMENT 2TB CAP=CA	\$7,995.00	DH	27%	\$5,836.35	\$1,838.85	\$1,838.85	\$1,678.95	\$0.00	\$0.00	\$0.00	\$1,838.85
5	456-105-050	NW SNAPSHOT MANAGEMENT 5TB CAP=CA	\$17,495.00	DH	27%	\$12,771.35	\$4,023.85	\$3,673.95	\$3,673.95	\$0.00	\$0.00	\$0.00	\$4,023.85
5	456-105-051	NW SNAPSHOT MANAGEMENT 10TB CAP=CA	\$29,995.00	DH	27%	\$21,896.35	\$6,898.85	\$6,298.95	\$6,298.95	\$0.00	\$0.00	\$0.00	\$6,898.85
5	456-105-052	NW SNAPSHOT MANAGEMENT 25TB CAP=CA	\$63,495.00	DH	27%	\$46,351.35	\$14,603.85	\$13,333.95	\$13,333.95	\$0.00	\$0.00	\$0.00	\$14,603.85
5	456-105-053	NW SNAPSHOT MANAGEMENT 50TB CAP=CA	\$102,495.00	DH	27%	\$74,821.35	\$23,573.85	\$21,523.95	\$21,523.95	\$0.00	\$0.00	\$0.00	\$23,573.85
5	456-105-054	NW SNAPSHOT MANAGEMENT 100TB CAP=CA	\$174,495.00	DH	27%	\$127,381.35	\$40,133.85	\$36,643.95	\$36,643.95	\$0.00	\$0.00	\$0.00	\$40,133.85
5	456-105-055	NW SERVER FAST START ED 10 CLIENTS=IA	\$9,475.00	DH	27%	\$6,916.75	\$2,179.25	\$1,989.75	\$1,989.75	\$0.00	\$0.00	\$0.00	\$2,179.25
5	456-105-056	NW SERVER FAST START ED 20 CLIENTS=IA	\$17,900.00	DH	27%	\$13,067.00	\$4,117.00	\$3,759.00	\$3,759.00	\$0.00	\$0.00	\$0.00	\$4,117.00
5	456-105-057	NW SERVER WORKGROUP ED WIN/LIN=IA	\$1,150.00	DH	27%	\$839.50	\$264.50	\$241.50	\$241.50	\$0.00	\$0.00	\$0.00	\$264.50
5	456-105-058	NW SERVER WORKGROUP ED UNIX=IA	\$4,140.00	DH	27%	\$3,022.20	\$952.20	\$869.40	\$869.40	\$0.00	\$0.00	\$0.00	\$952.20
5	456-105-059	NW SERVER NETWORK ED WIN/LIN=IA	\$2,300.00	DH	27%	\$1,679.00	\$529.00	\$483.00	\$483.00	\$0.00	\$0.00	\$0.00	\$529.00
5	456-105-060	NW SERVER NETWORK ED UNIX=IA	\$8,280.00	DH	27%	\$6,044.40	\$1,904.40	\$1,738.80	\$1,738.80	\$0.00	\$0.00	\$0.00	\$1,904.40
5	456-105-061	NW SERVER POWER ED WIN/LIN=IA	\$7,500.00	DH	27%	\$5,475.00	\$1,725.00	\$1,575.00	\$1,575.00	\$0.00	\$0.00	\$0.00	\$1,725.00
5	456-105-062	NW SERVER POWER ED UNIX=IA	\$22,500.00	DH	27%	\$16,425.00	\$5,175.00	\$4,725.00	\$4,725.00	\$0.00	\$0.00	\$0.00	\$5,175.00
5	456-105-081	AVAMAR VIRTUAL EDITION .5TB LICENSE=CA	\$6,800.00	DH	27%	\$4,964.00	\$1,564.00	\$1,428.00	\$1,428.00	\$0.00	\$0.00	\$0.00	\$1,564.00
5	456-105-082	AVAMAR VIRTUAL EDITION 1TB LICENSE=CA	\$13,600.00	DH	27%	\$9,928.00	\$3,128.00	\$2,856.00	\$2,856.00	\$0.00	\$0.00	\$0.00	\$3,128.00
5	456-105-083	AVAMAR VIRTUAL EDITION 2TB LICENSE=CA	\$27,200.00	DH	27%	\$19,856.00	\$6,256.00	\$5,712.00	\$5,712.00	\$0.00	\$0.00	\$0.00	\$6,256.00
5	456-105-084	AVAMAR VIRTUAL EDITION 4TB LICENSE=CA	\$54,400.00	DH	27%	\$39,712.00	\$12,512.00	\$11,424.00	\$11,424.00	\$0.00	\$0.00	\$0.00	\$12,512.00
5	456-105-085	AVAMAR VIRTUAL NDMP ACCELERATOR=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-086	S1 CPTY FILES 11 TO 50 TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-087	S1 CPTY FILES 51 TO 150 TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-088	S1 CPTY FILES 151 TO 250 TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-089	S1 CPTY FILES 251 TO 400 TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-090	S1 CPTY FILES 401 TO 600 TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-091	S1 CPTY FILES 601 TO 1000 TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-092	S1 CPTY FILES 1001+ TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-093	S1 CPTY SP 11 TO 50 TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-094	S1 CPTY SP 51 TO 150 TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-095	S1 CPTY SP 151 TO 250 TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-096	S1 CPTY SP 251 TO 400 TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-097	S1 CPTY SP 401 TO 600 TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-098	S1 CPTY SP 601 TO 1000 TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-099	S1 CPTY SP 1001+ TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-100	S1 CPTYBDL EM_EXCH=UA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-101	S1 CPTYBDL EM_LTDM=UA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-102	S1 CPTYBDL MS SP STORMGT PREM=UA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-103	S1_DISKXTENDER_FOR_WINDOWS_1TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-104	S1_DISKXTENDER_FOR_WINDOWS_2TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-105	S1_DISKXTENDER_FOR_WINDOWS_5TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-106	S1_DISKXTENDER_FOR_WINDOWS_10TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-107	S1_DISKXTENDER_FOR_WINDOWS_15TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-108	S1_DISKXTENDER_FOR_WINDOWS_20TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-109	S1_DISKXTENDER_FOR_WINDOWS_32TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-110	S1_DISKXTENDER_FOR_WINDOWS_64TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-111	S1_DISKXTENDER_FOR_WINDOWS_100TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-112	S1_DISKXTENDER_FOR_WINDOWS_200TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-113	S1_DISKXTENDER_FOR_WINDOWS_300TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-114	S1_DISKXTENDER_FOR_WINDOWS_400TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-115	S1_DISKXTENDER_FOR_WINDOWS_500TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-116	S1_DISKXTENDER_FOR_WINDOWS_600TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-117	S1_DISKXTENDER_FOR_WINDOWS_700TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-118	S1_DISKXTENDER_FOR_WINDOWS_800TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-119	S1_DISKXTENDER_FOR_WINDOWS_900TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-120	S1_DISKXTENDER_FOR_WINDOWS_1PB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-129	S1_DX_WIN_FSM_SERVER=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-130	S1_DSXKTNDR WIN FILE SYS MGR CLUSTER=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-131	S1_DX_WIN_FSM_CLUSTER=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-132	S1_DX_WINDOWS_SDK_TOOLKIT=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-181	S1 CPTYBDL EM=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-733	SRMSUITE DATA DOM TIER 3 =IC	\$0.00	DH	27%	\$0.00	\$3,600.00	\$3,200.00	\$3,200.00	\$0.00	\$0.00	\$0.00	\$3,600.00
5	456-105-734	SRMSUITE DATA DOM TIER 4 =IC	\$0.00	DH	27%	\$0.00	\$7,200.00	\$6,400.00	\$6,400.00	\$0.00	\$0.00	\$0.00	\$7,200.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-105-943	S1 CPTY FILES 1 TO 10TB = CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-944	S1 CPTY SP 1 TO 10TB = CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-744	NW SOURCE CAP 1TB ENTITLEMENT TIER 1=CA	\$9,500.00	DH	27%	\$6,935.00	\$2,185.00	\$1,995.00	\$0.00	\$0.00	\$0.00	\$2,185.00
5	456-107-745	NW SOURCE CAP 1TB ENTITLEMENT TIER 2=CA	\$8,750.00	DH	27%	\$6,387.50	\$2,012.50	\$1,837.50	\$0.00	\$0.00	\$0.00	\$2,012.50
5	456-107-746	NW SOURCE CAP 1TB ENTITLEMENT TIER 3=CA	\$8,250.00	DH	27%	\$6,022.50	\$1,897.50	\$1,732.50	\$0.00	\$0.00	\$0.00	\$1,897.50
5	456-107-747	NW SOURCE CAP 1TB ENTITLEMENT TIER 4=CA	\$7,500.00	DH	27%	\$5,475.00	\$1,725.00	\$1,575.00	\$0.00	\$0.00	\$0.00	\$1,725.00
5	456-107-748	NW SOURCE CAP 1TB ENTITLEMENT TIER 5=CA	\$6,500.00	DH	27%	\$4,745.00	\$1,495.00	\$1,365.00	\$0.00	\$0.00	\$0.00	\$1,495.00
5	456-107-749	NW SOURCE CAP 1TB ENTITLEMENT TIER 6=CA	\$6,000.00	DH	27%	\$4,380.00	\$1,380.00	\$1,260.00	\$0.00	\$0.00	\$0.00	\$1,380.00
5	456-107-750	NW 9.0 UPGRADE ENTITLEMENT=EA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-317	NW AUTOCH UPGRD FROM 1-9 TO 1-16=IA	\$2,650.00	DH	27%	\$1,934.50	\$609.50	\$556.50	\$0.00	\$0.00	\$0.00	\$609.50
5	456-108-318	NW AUTOCH UPGRD FROM 1-16 TO 1-20=IA	\$750.00	DH	27%	\$547.50	\$172.50	\$157.50	\$0.00	\$0.00	\$0.00	\$172.50
5	456-108-319	NW AUTOCH UPGRD FROM 1-20 TO 1-32=IA	\$1,550.00	DH	27%	\$1,131.50	\$356.50	\$325.50	\$0.00	\$0.00	\$0.00	\$356.50
5	456-108-320	NW AUTOCH UPGRD FROM 1-32 TO 1-40=IA	\$850.00	DH	27%	\$620.50	\$195.50	\$178.50	\$0.00	\$0.00	\$0.00	\$195.50
5	456-108-321	NW AUTOCH UPGRD FROM 1-40 TO 1-64=IA	\$3,650.00	DH	27%	\$2,664.50	\$839.50	\$766.50	\$0.00	\$0.00	\$0.00	\$839.50
5	456-108-322	NW AUTOCH UPGRD FROM 1-64 TO 1-128=IA	\$3,850.00	DH	27%	\$2,810.50	\$885.50	\$808.50	\$0.00	\$0.00	\$0.00	\$885.50
5	456-108-323	NW AUTOCH UPGRD FROM 1-128 TO 1-256=IA	\$6,600.00	DH	27%	\$4,818.00	\$1,518.00	\$1,386.00	\$0.00	\$0.00	\$0.00	\$1,518.00
5	456-108-324	NW AUTOCH UPGRD FROM 1-256 TO 1-512=IA	\$10,450.00	DH	27%	\$7,628.50	\$2,403.50	\$2,194.50	\$0.00	\$0.00	\$0.00	\$2,403.50
5	456-108-325	NW AUTOCH UPGRD FROM 1-512 TO UNLMTD=IA	\$9,900.00	DH	27%	\$7,227.00	\$2,277.00	\$2,079.00	\$0.00	\$0.00	\$0.00	\$2,277.00
5	456-108-326	NW AUTOCH UPGRD FROM 1-256 TO 1-400=IA	\$6,020.00	DH	27%	\$4,384.60	\$1,384.60	\$1,264.20	\$0.00	\$0.00	\$0.00	\$1,384.60
5	456-108-327	NW AUTOCH UPGRD FROM 1-400 TO 1-512=IA	\$3,500.00	DH	27%	\$2,555.00	\$805.00	\$735.00	\$0.00	\$0.00	\$0.00	\$805.00
5	456-108-328	NW AUTOCH UPGRD FROM 1-512 TO 1-700=IA	\$4,500.00	DH	27%	\$3,285.00	\$1,035.00	\$945.00	\$0.00	\$0.00	\$0.00	\$1,035.00
5	456-108-329	NW AUTOCH UPGRD FROM 1-700 to 1-UNLIM=IA	\$4,500.00	DH	27%	\$3,285.00	\$1,035.00	\$945.00	\$0.00	\$0.00	\$0.00	\$1,035.00
5	456-108-670	NW AUTOCHANGER SW MOD UNLMTD SLOTS=CC	\$10,000.00	DH	27%	\$7,300.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	\$2,300.00
5	456-108-671	NW VIRT TAPE LIBRARY 10TB CAP ADDON=CC	\$10,000.00	DH	27%	\$7,300.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	\$2,300.00
5	456-108-675	NW Disk backup Opt Tier 3: 10TB=CC	\$10,000.00	DH	27%	\$7,300.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	\$2,300.00
5	456-108-679	DD STORAGE SYSTEM ENABLER UPG=CC	\$9,590.00	DH	27%	\$7,000.70	\$2,205.70	\$2,013.90	\$0.00	\$0.00	\$0.00	\$2,205.70
5	456-108-680	DD DEVICE TYPE: 1TB CAP ENTITLEMENT=CC	\$9,590.00	DH	27%	\$7,000.70	\$2,205.70	\$2,013.90	\$0.00	\$0.00	\$0.00	\$2,205.70
5	456-108-681	DD DEVICE TYPE: 5TB CAP ENTITLEMENT=CC	\$10,000.00	DH	27%	\$7,300.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	\$2,300.00
5	456-108-995	Data Prot Suite Archive 1001TB+=CA	\$2,575.00	DH	27%	\$1,879.75	\$592.25	\$540.75	\$0.00	\$0.00	\$0.00	\$592.25
5	456-108-997	EMC SOURCEONE DISCOVERY MANAGER=MC	\$30.00	DH	27%	\$21.90	\$6.90	\$6.30	\$0.00	\$0.00	\$0.00	\$6.90
5	456-108-998	EMC SOURCEONE EMAIL SUPERVISOR=UA	\$30.00	DH	27%	\$21.90	\$6.90	\$6.30	\$0.00	\$0.00	\$0.00	\$6.90
5	456-109-007	DATA PROT SUITE ARCHIVE 11-50TB=CA	\$5,100.00	DH	27%	\$3,723.00	\$1,173.00	\$1,071.00	\$0.00	\$0.00	\$0.00	\$1,173.00
5	456-109-008	DATA PROT SUITE ARCHIVE 51-150TB=CA	\$4,125.00	DH	27%	\$3,011.25	\$948.75	\$866.25	\$0.00	\$0.00	\$0.00	\$948.75
5	456-109-009	DATA PROT SUITE ARCHIVE 151-250TB=CA	\$3,875.00	DH	27%	\$2,828.75	\$891.25	\$813.75	\$0.00	\$0.00	\$0.00	\$891.25
5	456-109-010	DATA PROT SUITE ARCHIVE 251-400TB=CA	\$3,575.00	DH	27%	\$2,609.75	\$822.25	\$750.75	\$0.00	\$0.00	\$0.00	\$822.25
5	456-109-011	DATA PROT SUITE ARCHIVE 401-600TB=CA	\$3,250.00	DH	27%	\$2,372.50	\$747.50	\$682.50	\$0.00	\$0.00	\$0.00	\$747.50
5	456-109-012	DATA PROT SUITE ARCHIVE 601-1000TB=CA	\$2,900.00	DH	27%	\$2,117.00	\$667.00	\$609.00	\$0.00	\$0.00	\$0.00	\$667.00
5	456-109-013	DATA PROT SUITE ARCHIVE 1001TB+=CA	\$2,575.00	DH	27%	\$1,879.75	\$592.25	\$540.75	\$0.00	\$0.00	\$0.00	\$592.25
5	456-109-014	S1_DX_FOR_WIN_FILE_SYS_MGR_S=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-015	DATA PROT SUITE ARCHIVE 1-10TB=CA	\$6,050.00	DH	27%	\$4,416.50	\$1,391.50	\$1,270.50	\$0.00	\$0.00	\$0.00	\$1,391.50
5	456-109-420	vREALIZE DATA PROTECTION EXTENSION = IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-423	LICENSE DD OE PER TB CAPACITY ER=CB	\$785.00	DH	27%	\$573.05	\$86.35	\$70.65	\$0.00	\$0.00	\$0.00	\$86.35
5	456-109-427	LICENSE DD OE PER TB UPG ACTIVE=CB	\$1,750.00	DH	27%	\$1,277.50	\$192.50	\$157.50	\$0.00	\$0.00	\$0.00	\$192.50
5	456-109-428	LICENSE DD OE PER TB UPG ER=CB	\$915.00	DH	27%	\$667.95	\$100.65	\$82.35	\$0.00	\$0.00	\$0.00	\$100.65
5	456-109-432	LICENSE DD OE PER TB HI CAPACITY ACT=CB	\$1,450.00	DH	27%	\$1,058.50	\$159.50	\$130.50	\$0.00	\$0.00	\$0.00	\$159.50
5	456-109-690	LICENSE BASE DD OE DD7200=IA	\$20,000.00	DH	27%	\$14,600.00	\$2,200.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$2,200.00
5	456-109-691	LIC BOOST,DD7200=IA	\$38,000.00	DH	27%	\$27,740.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	456-109-692	LICENSE,ENCRYPTION,DD7200=IA	\$38,000.00	DH	27%	\$27,740.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	456-109-693	LICENSE,EXTD RETN SW OPT,DD7200=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-694	LIC REPLICATOR,DD7200=IA	\$60,000.00	DH	27%	\$43,800.00	\$10,800.00	\$9,600.00	\$0.00	\$0.00	\$0.00	\$10,800.00
5	456-109-695	LICENSE,RETENTION LOCK COMPL,DD7200=IA	\$38,000.00	DH	27%	\$27,740.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	456-109-696	LICENSE,RETENTION LOCK GOV,DD7200=IA	\$38,000.00	DH	27%	\$27,740.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	456-109-697	LIC VTL_OPEN SYSTEMS,DD7200=IA	\$38,000.00	DH	27%	\$27,740.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	456-109-698	LIC VTL_NDMP TAPE SVR,ETH,DD7200=IA	\$38,000.00	DH	27%	\$27,740.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	456-109-699	LIC VTL_IBM IOS,DD7200=IA	\$57,000.00	DH	27%	\$41,610.00	\$10,260.00	\$9,120.00	\$0.00	\$0.00	\$0.00	\$10,260.00
5	456-109-700	LICENSE,EXP CAP,DD7200,ABOVE 360TB=IA	\$40,000.00	DH	27%	\$29,200.00	\$4,400.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$4,400.00
5	456-109-701	LICENSE,EXP CAP,DD7200,ABOVE 360TB(B)=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-706	UPG BOOST,DD7200=IA	\$38,000.00	DH	27%	\$27,740.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	456-109-707	LICENSE,ENCRYPTION,DD7200,UPGRADE=IA	\$38,000.00	DH	27%	\$27,740.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	456-109-708	LICENSE,ER SW OPT,DD7200,UPGRADE=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-709	LIC REPLICATOR, DD7200,UPGRADE=IA	\$60,000.00	DH	27%	\$43,800.00	\$10,800.00	\$9,600.00	\$0.00	\$0.00	\$0.00	\$10,800.00
5	456-109-710	LIC,RETENTION LOCK COMPL :DD7200,UPG=IA	\$38,000.00	DH	27%	\$27,740.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	456-109-711	LIC,RETENTION LOCK GOV :DD7200,UPG=IA	\$38,000.00	DH	27%	\$27,740.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	456-109-712	LIC,VTL_OPEN SYSTEMS,DD7200,UPG=IA	\$38,000.00	DH	27%	\$27,740.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	456-109-713	LIC,VTL_NDMP TAPE SVR,ETH,DD7200,UPG=IA	\$38,000.00	DH	27%	\$27,740.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	456-109-714	LIC,VTL_IBM IOS,DD7200,UPG=IA	\$57,000.00	DH	27%	\$41,610.00	\$10,260.00	\$9,120.00	\$0.00	\$0.00	\$0.00	\$10,260.00
5	456-109-715	LIC,VTL_OPEN SYS TO IBM IOS,DD7200=IA	\$19,000.00	DH	27%	\$13,870.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	456-109-716	LICENSE,EXPCAP,DD7200,ABOVE 360TB,UPG=IA	\$40,000.00	DH	27%	\$29,200.00	\$4,400.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$4,400.00
5	456-109-775	LICENSE BASE DD OE DD9500=IA	\$20,000.00	DH	27%	\$14,600.00	\$2,200.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$2,200.00
5	456-109-776	LIC BOOST DD9500=IA	\$45,000.00	DH	27%	\$32,850.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	456-109-777	LIC ENCRYPTION DD9500=IA	\$45,000.00	DH	27%	\$32,850.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	456-109-778	LIC,EXTD RETN SW OPT,DD9500=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-779	LIC REPLICATOR DD9500=IA	\$70,000.00	DH	27%	\$51,100.00	\$12,600.00	\$11,200.00	\$0.00	\$0.00	\$0.00	\$12,600.00
5	456-109-780	LIC RETENTION LOCK COMPLIANCE DD9500=IA	\$90,000.00	DH	27%	\$65,700.00	\$16,200.00	\$14,400.00	\$0.00	\$0.00	\$0.00	\$16,200.00
5	456-109-781	LIC RETENTION LOCK GOVERNANCE DD9500=IA	\$45,000.00	DH	27%	\$32,850.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	456-109-782	LIC VTL_OPEN SYSTEMS DD9500=IA	\$45,000.00	DH	27%	\$32,850.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	456-109-783	LIC VTL_NDMP TAPE SVR ETH DD9500=IA	\$45,000.00	DH	27%	\$32,850.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	456-109-784	LIC VTL IBM IOS DD9500=IA	\$72,000.00	DH	27%	\$52,560.00	\$12,960.00	\$11,520.00	\$0.00	\$0.00	\$0.00	\$12,960.00
5	456-109-785	LIC EXP CAP DD9500 MORE THAN 540TB=IA	\$50,000.00	DH	27%	\$36,500.00	\$5,500.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$5,500.00
5	456-109-786	LIC DD STORAGE MIGRATION=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	456-109-787	LIC HA OPEN A-P SYSTEMS DD9500=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-788	UPG BOOST;DD9500=IA	\$45,000.00	DH	27%	\$32,850.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	456-109-789	LIC ENCRYPTION DD9500 UPG=IA	\$45,000.00	DH	27%	\$32,850.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	456-109-790	LIC;EXTD RETN SW OPT;DD9500;UPGRADE=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-791	LIC REPLICATOR DD9500 UPG=IA	\$70,000.00	DH	27%	\$51,100.00	\$12,600.00	\$11,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,600.00
5	456-109-792	LIC RETN LOCK COMPL EDTN DD9500 UPG=IA	\$90,000.00	DH	27%	\$65,700.00	\$16,200.00	\$14,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,200.00
5	456-109-793	LIC RETN LOCK GOV EDTION DD9500 UPG=IA	\$45,000.00	DH	27%	\$32,850.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	456-109-794	LIC VTL OPEN SYSTEMS DD9500 UPG=IA	\$45,000.00	DH	27%	\$32,850.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	456-109-795	LIC VTL NDMP TAPE SERV ETH DD9500 UPG=IA	\$45,000.00	DH	27%	\$32,850.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	456-109-796	LIC VTL IBM IOS DD9500 UPG=IA	\$72,000.00	DH	27%	\$52,560.00	\$12,960.00	\$11,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,960.00
5	456-109-797	LIC VTL OPEN SYS IBM IOS DD9500 UPG=IA	\$72,000.00	DH	27%	\$52,560.00	\$12,960.00	\$11,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,960.00
5	456-109-798	LIC EXPCAP DD9500 ABOVE 540TB UPG=IA	\$50,000.00	DH	27%	\$36,500.00	\$9,000.00	\$8,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,000.00
5	456-109-799	LIC DD STORAGE MIGRATION UPG=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-800	LIC HA A-P DD9500 UPG=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-889	UPG BOOST;DD860=IA	\$19,000.00	DH	27%	\$13,870.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	456-109-890	LICENSE;ENCRYPTION;DD860;UPGRADE=IA	\$19,000.00	DH	27%	\$13,870.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	456-109-891	LICENSE;EXTD RETN;DD860;UPGRADE=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-892	LIC REPLICATOR DD860;UPGRADE=IA	\$30,000.00	DH	27%	\$21,900.00	\$5,400.00	\$4,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5	456-109-893	LIC;RETENTION LOCK COMPL; DD860;UPG=IA	\$20,400.00	DH	27%	\$14,892.00	\$3,672.00	\$3,264.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,672.00
5	456-109-894	LIC;RETENTION LOCK GOV; DD860;UPG=IA	\$20,400.00	DH	27%	\$14,892.00	\$3,672.00	\$3,264.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,672.00
5	456-109-895	LIC;VTL;860INCL 1XPCIE CARD;DP;8G;UPG=IA	\$23,500.00	DH	27%	\$17,155.00	\$4,230.00	\$3,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,230.00
5	456-109-896	LIC;VTL;860INCL 2XPCIE CARD;DP;8G;UPG=IA	\$28,000.00	DH	27%	\$20,440.00	\$5,040.00	\$4,480.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,040.00
5	456-109-897	LIC;VTL;NDMP TAPE SVR;ETH;DD860;UPG=IA	\$19,000.00	DH	27%	\$13,870.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	456-109-898	LIC;VTL;IBM I/OS;FC;DD860;1XDP;8G;UPG=IA	\$33,000.00	DH	27%	\$24,090.00	\$5,940.00	\$5,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,940.00
5	456-109-899	LIC;VTL;IBM I/OS;FC;DD860;2XDP;8G;UPG=IA	\$37,500.00	DH	27%	\$27,375.00	\$6,750.00	\$6,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,750.00
5	456-109-900	LIC;VTL;OPEN SYS TO IBM I/OS;DD860=IA	\$9,500.00	DH	27%	\$6,935.00	\$1,710.00	\$1,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,710.00
5	456-109-901	LICENSE;DD860 CAP EXP;ABOVE 60TB;UPG=IA	\$30,000.00	DH	27%	\$21,900.00	\$3,300.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,300.00
5	456-109-902	UPG BOOST;DD890=IA	\$38,000.00	DH	27%	\$27,740.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	456-109-903	UPG BOOST;DD890;CTL2=IA	\$22,500.00	DH	27%	\$16,425.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	456-109-904	LICENSE;ENCRYPTION;DD890;UPGRADE=IA	\$38,000.00	DH	27%	\$27,740.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	456-109-905	LIC REPLICATOR DD890;UPGRADE=IA	\$60,000.00	DH	27%	\$43,800.00	\$10,800.00	\$9,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,800.00
5	456-109-906	LIC REPLICATOR DD890;CTL2;UPG=IA	\$70,000.00	DH	27%	\$51,100.00	\$12,600.00	\$11,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,600.00
5	456-109-907	LIC;RETENTION LOCK COMPL; DD890;UPG=IA	\$38,000.00	DH	27%	\$27,740.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	456-109-908	LIC;RETENTION LOCK GOV; DD890;UPG=IA	\$38,000.00	DH	27%	\$27,740.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	456-109-909	LIC;VTL;890INCL 1XPCIE CARD;DP;8G;UPG=IA	\$42,500.00	DH	27%	\$31,025.00	\$7,650.00	\$6,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,650.00
5	456-109-910	LIC;VTL;890INCL 2XPCIE CARD;DP;8G;UPG=IA	\$47,000.00	DH	27%	\$34,310.00	\$8,460.00	\$7,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,460.00
5	456-109-911	LIC;VTL;NDMP TAPE SVR;ETH;DD890;UPG=IA	\$38,000.00	DH	27%	\$27,740.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	456-109-912	LIC;VTL;IBM I/OS;FC;DD890;1XDP;8G;UPG=IA	\$61,500.00	DH	27%	\$44,895.00	\$11,070.00	\$9,840.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,070.00
5	456-109-913	LIC;VTL;IBM I/OS;FC;DD890;2XDP;8G;UPG=IA	\$66,000.00	DH	27%	\$48,180.00	\$11,880.00	\$10,560.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,880.00
5	456-109-914	LIC;VTL;890INCL 1XPCIE;DP;8G;CTL2;UPG=IA	\$27,000.00	DH	27%	\$19,710.00	\$4,860.00	\$4,320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,860.00
5	456-109-915	LIC;VTL;OPEN SYS TO IBM I/OS;DD890=IA	\$19,000.00	DH	27%	\$13,870.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	456-109-916	LICENSE;DD890;EXPCAP180T TO 384T;UPG=IA	\$40,000.00	DH	27%	\$29,200.00	\$4,400.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,400.00
5	456-109-917	UPG BOOST;DD990=IA	\$45,000.00	DH	27%	\$32,850.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	456-109-918	LICENSE; ENCRYPTION;DD990;UPGRADE=IA	\$45,000.00	DH	27%	\$32,850.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	456-109-919	LICENSE;EXTD RETN;DD990;UPGRADE=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-920	LIC REPLICATOR DD990;UPGRADE=IA	\$70,000.00	DH	27%	\$51,100.00	\$12,600.00	\$11,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,600.00
5	456-109-921	LIC;RETENTION LOCK COMPL; DD990;UPG=IA	\$45,000.00	DH	27%	\$32,850.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	456-109-922	LIC;RETENTION LOCK GOV; DD990;UPG=IA	\$45,000.00	DH	27%	\$32,850.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	456-109-923	LIC;VTL;990INCL 1XPCIE CARD;DP;8G;UPG=IA	\$49,500.00	DH	27%	\$36,135.00	\$8,910.00	\$7,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,910.00
5	456-109-924	LIC;VTL;990INCL 2XPCIE CARD;DP;8G;UPG=IA	\$54,000.00	DH	27%	\$39,420.00	\$9,720.00	\$8,640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,720.00
5	456-109-925	LIC;VTL;990INCL 3XPCIE CARD;DP;8G;UPG=IA	\$58,500.00	DH	27%	\$42,705.00	\$10,530.00	\$9,360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,530.00
5	456-109-926	LIC;VTL;NDMP TAPE SVR;ETH;DD990;UPG=IA	\$45,000.00	DH	27%	\$32,850.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	456-109-927	LIC;VTL;IBM I/OS;FC;DD990;1XDP;8G;UPG=IA	\$72,000.00	DH	27%	\$52,560.00	\$12,960.00	\$11,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,960.00
5	456-109-928	LIC;VTL;IBM I/OS;FC;DD990;2XDP;8G;UPG=IA	\$76,500.00	DH	27%	\$55,845.00	\$13,770.00	\$12,240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,770.00
5	456-109-929	LIC;VTL;IBM I/OS;FC;DD990;3XDP;8G;UPG=IA	\$81,000.00	DH	27%	\$59,130.00	\$14,580.00	\$12,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,580.00
5	456-109-930	LIC;VTL;OPEN SYS TO IBM I/OS;DD990=IA	\$22,500.00	DH	27%	\$16,425.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	456-109-931	LICENSE;EXPCAP;DD990; ABOVE 360TB;UPG=IA	\$50,000.00	DH	27%	\$36,500.00	\$5,500.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,500.00
5	456-109-966	vRealize Data Protection Extn for AV=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-030	CloudBoost for NetWorker=CA	\$1,500.00	DH	27%	\$1,095.00	\$345.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$345.00
5	456-110-070	AVAMAR E 1 TB BACKEND CAPACITY=CA	\$12,000.00	DH	27%	\$8,760.00	\$2,760.00	\$2,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,760.00
5	456-110-071	AVAMAR E DATA TRANSPORT SINGLE VM=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-072	AVAMAR E 1TB REPLICATION CAPACITY=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-073	AVAMAR E 1TB DATA DOMAIN CAPACITY=CA	\$9,000.00	DH	27%	\$6,570.00	\$2,070.00	\$1,890.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,070.00
5	456-110-074	AVAMAR E EXTENDED RETENTION=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-075	AVAMAR E VIRTUAL EDITION .5TB=CA	\$6,800.00	DH	27%	\$4,964.00	\$1,564.00	\$1,428.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,564.00
5	456-110-076	AVAMAR E VIRTUAL EDITION 1TB=CA	\$13,600.00	DH	27%	\$9,928.00	\$3,128.00	\$2,856.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,128.00
5	456-110-077	AVAMAR E VIRTUAL EDITION 2TB=CA	\$27,200.00	DH	27%	\$19,856.00	\$6,256.00	\$5,712.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,256.00
5	456-110-078	AVAMAR E VIRTUAL EDITION 4TB=CA	\$54,400.00	DH	27%	\$39,712.00	\$12,512.00	\$11,424.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,512.00
5	456-110-079	AVAMAR E VIRTUAL NDMP ACCELERATOR=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-082	AVAMAR E DESKTOP/LAPTOP=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-203	Plugin for vRealize Automation=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-231	Avamar Plugin for vCloud Director=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-493	AVAMAR F 1 TB BACKEND CAPACITY=CA	\$12,000.00	DH	27%	\$8,760.00	\$2,760.00	\$2,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,760.00
5	456-110-495	AVAMAR F 1TB REPLICATION CAPACITY=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-496	AVAMAR F 1TB DATA DOMAIN CAPACITY=CA	\$9,000.00	DH	27%	\$6,570.00	\$2,070.00	\$1,890.00	\$0.00	\$0.00	\$0.00	\$0.	

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	456-110-503	AVAMAR F DPS BACKUP ENABLER=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-505	AVAMAR F DESKTOP/LAPTOP=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-778	VIPR SRM DATA DOM TIER 3 =IC	\$20,000.00	DH	27%	\$14,600.00	\$3,600.00	\$3,200.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$3,600.00
5	456-110-779	VIPR SRM DATA DOM TIER 4 =IC	\$40,000.00	DH	27%	\$29,200.00	\$7,200.00	\$6,400.00	\$6,400.00	\$0.00	\$0.00	\$0.00	\$7,200.00
5	456-111-111	ES30 3TB ACT 45TB RAW=CB	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-112	ES30 4TB ACT 60TB RAW=CB	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-113	DS60 3TB ACT 45TB RAW=CB	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-114	DS60 4TB ACT 60TB RAW=CB	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-115	ES30 3TB ER 45TB RAW=CB	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-116	ES30 4TB ER 60TB RAW=CB	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-117	DS60 3TB ER 45TB RAW=CB	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-118	DS60 4TB ER 60TB RAW=CB	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-143	EMC GLR for MS Apps Enabler=CA	\$445.00	DH	27%	\$324.85	\$102.35	\$93.45	\$93.45	\$0.00	\$0.00	\$0.00	\$102.35
5	456-111-152	ES30 1TB RAW ACT=CB	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-153	DS60 1TB RAW ACT=CB	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-154	ES30 1TB RAW ER=CB	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-155	DS60 1TB RAW ER=CB	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-202	ESA for Avamar=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-203	ES20 1TB RAW ACT=CB	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-204	ES20 1TB RAW ER=CB	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-205	LIC,CLD TIER; 1TB HIGH;SW CAP=CC	\$500.00	DH	27%	\$365.00	\$90.00	\$80.00	\$80.00	\$0.00	\$0.00	\$0.00	\$90.00
5	456-111-302	LIC DLM 9500 Enabler =IA	\$50,000.00	DH	27%	\$36,500.00	\$9,000.00	\$8,000.00	\$8,000.00	\$0.00	\$0.00	\$0.00	\$9,000.00
5	456-111-636	OpenStack DP Extn for AV=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-702	vRealize Data Protection Extn for AV=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-977	LICENSE ES30 1TB ER TO ACTIVE UPGRADE=IA	\$11,016.00	DH	27%	\$8,041.68	\$1,211.76	\$991.44	\$991.44	\$0.00	\$0.00	\$0.00	\$1,211.76
5	456-111-978	LICENSE ES30 2TB ER TO ACTIVE UPGRADE=IA	\$18,630.00	DH	27%	\$13,599.90	\$2,049.30	\$1,676.70	\$1,676.70	\$0.00	\$0.00	\$0.00	\$2,049.30
5	456-111-979	LICENSE ES30 3TB ER TO ACTIVE UPGRADE=IA	\$30,375.00	DH	27%	\$22,173.75	\$3,341.25	\$2,733.75	\$2,733.75	\$0.00	\$0.00	\$0.00	\$3,341.25
5	456-111-980	LICENSE DS60 3TB ER TO ACTIVE UPGRADE=IA	\$30,375.00	DH	27%	\$22,173.75	\$3,341.25	\$2,733.75	\$2,733.75	\$0.00	\$0.00	\$0.00	\$3,341.25
5	456-111-981	LICENSE ES30 4TB ER TO ACTIVE UPGRADE=IA	\$40,419.00	DH	27%	\$29,505.87	\$4,446.09	\$3,637.71	\$3,637.71	\$0.00	\$0.00	\$0.00	\$4,446.09
5	456-111-982	LICENSE DS60 4TB ER TO ACTIVE UPGRADE=IA	\$40,419.00	DH	27%	\$29,505.87	\$4,446.09	\$3,637.71	\$3,637.71	\$0.00	\$0.00	\$0.00	\$4,446.09
5	456-112-103	LIC,CLD TIER DR; 1TB;SW CAP=CC	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-000-119	NW OPENVMS STG NODE ALPHA TIER 1 QTY 1	\$0.00	DH	27%	\$0.00	\$747.50	\$682.50	\$682.50	\$0.00	\$0.00	\$0.00	\$747.50
5	457-000-120	NW OPENVMS STG NODE ALPHA TIER 1 QTY 5	\$0.00	DH	27%	\$0.00	\$3,737.50	\$3,412.50	\$3,412.50	\$0.00	\$0.00	\$0.00	\$3,737.50
5	457-000-121	NW OPENVMS STG NODE ALPHA TIER 1 QTY 25	\$0.00	DH	27%	\$0.00	\$18,687.50	\$17,062.50	\$17,062.50	\$0.00	\$0.00	\$0.00	\$18,687.50
5	457-000-122	NW OPENVMS STG NODE ALPHA TIER 2 QTY 1	\$0.00	DH	27%	\$0.00	\$1,725.00	\$1,575.00	\$1,575.00	\$0.00	\$0.00	\$0.00	\$1,725.00
5	457-000-123	NW OPENVMS STG NODE ALPHA TIER 2 QTY 5	\$0.00	DH	27%	\$0.00	\$8,625.00	\$7,875.00	\$7,875.00	\$0.00	\$0.00	\$0.00	\$8,625.00
5	457-000-124	NW OPENVMS STG NODE ALPHA TIER 2 QTY 25	\$0.00	DH	27%	\$0.00	\$43,125.00	\$39,375.00	\$39,375.00	\$0.00	\$0.00	\$0.00	\$43,125.00
5	457-000-125	NW OPENVMS STG NODE ALPHA TIER 3 QTY 1	\$0.00	DH	27%	\$0.00	\$3,220.00	\$2,940.00	\$2,940.00	\$0.00	\$0.00	\$0.00	\$3,220.00
5	457-000-126	NW OPENVMS STG NODE ALPHA TIER 3 QTY 5	\$0.00	DH	27%	\$0.00	\$16,100.00	\$14,700.00	\$14,700.00	\$0.00	\$0.00	\$0.00	\$16,100.00
5	457-000-127	NW OPENVMS STG NODE ALPHA TIER 3 QTY 25	\$0.00	DH	27%	\$0.00	\$80,500.00	\$73,500.00	\$73,500.00	\$0.00	\$0.00	\$0.00	\$80,500.00
5	457-000-128	NW OPENVMS CLNT VAX TIER 1	\$0.00	DH	27%	\$0.00	\$230.00	\$210.00	\$210.00	\$0.00	\$0.00	\$0.00	\$230.00
5	457-000-129	NW FOR OPENVMS FOR VAX TIER 1 QTY 5	\$0.00	DH	27%	\$0.00	\$1,150.00	\$1,050.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	457-000-130	NW FOR OPENVMS FOR VAX TIER 1 QTY 25	\$0.00	DH	27%	\$0.00	\$5,750.00	\$5,250.00	\$5,250.00	\$0.00	\$0.00	\$0.00	\$5,750.00
5	457-000-131	NW OPENVMS CLNT VAX TIER 2	\$0.00	DH	27%	\$0.00	\$552.00	\$504.00	\$504.00	\$0.00	\$0.00	\$0.00	\$552.00
5	457-000-132	NW FOR OPENVMS FOR VAX TIER 2 QTY 5	\$0.00	DH	27%	\$0.00	\$2,760.00	\$2,520.00	\$2,520.00	\$0.00	\$0.00	\$0.00	\$2,760.00
5	457-000-133	NW FOR OPENVMS FOR VAX TIER 2 QTY 25	\$0.00	DH	27%	\$0.00	\$13,800.00	\$12,600.00	\$12,600.00	\$0.00	\$0.00	\$0.00	\$13,800.00
5	457-000-134	NW OPENVMS CLNT VAX TIER 3	\$0.00	DH	27%	\$0.00	\$1,012.00	\$924.00	\$924.00	\$0.00	\$0.00	\$0.00	\$1,012.00
5	457-000-135	NW FOR OPENVMS FOR VAX TIER 3 QTY 5	\$0.00	DH	27%	\$0.00	\$5,060.00	\$4,620.00	\$4,620.00	\$0.00	\$0.00	\$0.00	\$5,060.00
5	457-000-136	NW FOR OPENVMS FOR VAX TIER 3 QTY 25	\$0.00	DH	27%	\$0.00	\$25,300.00	\$23,100.00	\$23,100.00	\$0.00	\$0.00	\$0.00	\$25,300.00
5	457-000-147	NETWORKER SNAPIMAGE MODULE FOR UNIX	\$0.00	DH	27%	\$0.00	\$1,322.50	\$1,207.50	\$1,207.50	\$0.00	\$0.00	\$0.00	\$1,322.50
5	457-000-173	NW SNAPIMAGE CLNT PKG	\$0.00	DH	27%	\$0.00	\$805.00	\$735.00	\$735.00	\$0.00	\$0.00	\$0.00	\$805.00
5	457-000-206	NW PWRSNAP MOD EMC SYMMETRIX 5TB LIC	\$0.00	DH	27%	\$0.00	\$4,023.85	\$3,673.95	\$3,673.95	\$0.00	\$0.00	\$0.00	\$4,023.85
5	457-000-208	NW PWRSNAP MOD EMC SYMMETRIX DMX 5TB LIC	\$0.00	DH	27%	\$0.00	\$4,023.85	\$3,673.95	\$3,673.95	\$0.00	\$0.00	\$0.00	\$4,023.85
5	457-000-209	NW PWRSNAP MOD EMC CLARION 2TB LIC	\$0.00	DH	27%	\$0.00	\$1,838.85	\$1,678.95	\$1,678.95	\$0.00	\$0.00	\$0.00	\$1,838.85
5	457-000-502	NW OPENVMS STG NODE INTEGRITY SGL PRO	\$0.00	DH	27%	\$0.00	\$820.87	\$749.49	\$749.49	\$0.00	\$0.00	\$0.00	\$820.87
5	457-100-004	NW AUTOCH UPGRD FROM 1-9 TO 1-16	\$0.00	DH	27%	\$0.00	\$609.50	\$556.50	\$556.50	\$0.00	\$0.00	\$0.00	\$609.50
5	457-100-005	NW AUTOCH UPGRD FROM 1-16 TO 1-20	\$0.00	DH	27%	\$0.00	\$172.50	\$157.50	\$157.50	\$0.00	\$0.00	\$0.00	\$172.50
5	457-100-006	NW AUTOCH UPGRD FROM 1-20 TO 1-32	\$0.00	DH	27%	\$0.00	\$356.50	\$325.50	\$325.50	\$0.00	\$0.00	\$0.00	\$356.50
5	457-100-007	NW AUTOCH UPGRD FROM 1-32 TO 1-40	\$0.00	DH	27%	\$0.00	\$195.50	\$178.50	\$178.50	\$0.00	\$0.00	\$0.00	\$195.50
5	457-100-008	NW AUTOCH UPGRD FROM 1-40 TO 1-64	\$0.00	DH	27%	\$0.00	\$839.50	\$766.50	\$766.50	\$0.00	\$0.00	\$0.00	\$839.50
5	457-100-009	NW AUTOCH UPGRD FROM 1-64 TO 1-128	\$0.00	DH	27%	\$0.00	\$885.50	\$808.50	\$808.50	\$0.00	\$0.00	\$0.00	\$885.50
5	457-100-010	NW AUTOCH UPGRD FROM 1-128 TO 1-256	\$0.00	DH	27%	\$0.00	\$1,518.00	\$1,386.00	\$1,386.00	\$0.00	\$0.00	\$0.00	\$1,518.00
5	457-100-011	NW AUTOCH UPGRD FROM 1-256 TO 1-512	\$0.00	DH	27%	\$0.00	\$2,403.50	\$2,194.50	\$2,194.50	\$0.00	\$0.00	\$0.00	\$2,403.50
5	457-100-012	NW AUTOCH UPGRD FROM 1-512 TO UNLMTD	\$0.00	DH	27%	\$0.00	\$2,277.00	\$2,079.00	\$2,079.00	\$0.00	\$0.00	\$0.00	\$2,277.00
5	457-100-013	NW AUTOCH BUNDLE VTL 10TB	\$0.00	DH	27%	\$0.00	\$2,300.00	\$2,100.00	\$2,100.00	\$0.00	\$0.00	\$0.00	\$2,300.00
5	457-100-014	NW EMBEDDED STG NODE EDL	\$0.00	DH	27%	\$0.00	\$586.50	\$535.50	\$535.50	\$0.00	\$0.00	\$0.00	\$586.50
5	457-100-038	NW EMC DISK LIBRARY 10TB CAP	\$0.00	DH	27%	\$0.00	\$2,300.00	\$2,100.00	\$2,100.00	\$0.00	\$0.00	\$0.00	\$2,300.00
5	457-100-053	NW PWRSNAP MOD EMC RECOVERPOINT CDP 2TB	\$0.00	DH	27%	\$0.00	\$1,838.85	\$1,678.95	\$1,678.95	\$0.00	\$0.00	\$0.00	\$1,838.85
5	457-100-075	NW AUTOCH UPGRD FROM 1-256 TO 1-400	\$0.00	DH	27%	\$0.00	\$1,384.60	\$1,264.20	\$1,264.20	\$0.00	\$0.00	\$0.00	\$1,384.60
5	457-100-076	NW AUTOCH UPGRD FROM 1-400 TO 1-512	\$0.00	DH	27%	\$0.00	\$805.00	\$735.00	\$735.00	\$0.00	\$0.00	\$0.00	\$805.00
5	457-100-077	NW AUTOCH UPGRD FROM 1-512 TO 1-700	\$0.00	DH	27%	\$0.00	\$1,035.00	\$945.00	\$945.00	\$0.00	\$0.00	\$0.00	\$1,035.00
5	457-100-078	NW AUTOCH UPGRD FROM 1-700 to 1-UNLMTD	\$0.00	DH	27%	\$0.00	\$1,035.00	\$945.00	\$945.00	\$0.00	\$0.00	\$0.00	\$1,035.00
5	457-100-084	NWR 20 CT 10TB B2D VTL5 APP MD AC32 HBSE	\$18,995.00	DH	27%	\$13,866.35	\$4,368.85	\$3,988.95	\$3,988.95	\$0.00	\$0.00	\$0.00	\$4,368.85
5	457-100-130	EMC SOURCEONE DISCOVERY MANAGER	\$0.00	DH	27%	\$0.00	\$6.90	\$6.30	\$6.30	\$0.00	\$0.00	\$0.00	\$6.90
5	457-100-133	EMC SOURCEONE DISCOVERY MANAGER - FRENCH	\$30.00	DH	27%	\$21.90	\$6.90	\$6.30	\$6.30	\$0.00	\$0.00	\$0.00	\$6.90
5	457-100-135	EMC SOURCEONE DISCOVERY MANAGER - GERMAN	\$30.00	DH	27%	\$21.90	\$6.90	\$6.30	\$6.30	\$0.00	\$0.00	\$0.00	\$6.90
5	457-100-136	EMC SOURCEONE DISCOVERY MGR - ITALIAN	\$30.00	DH	27%	\$21.90	\$6.90	\$6.30	\$6.30	\$0.00	\$0.00	\$0.00	\$6.90
5	457-100-139	EMC SOURCEONE DISCOVERY MGR - SPANISH	\$30.00	DH	27%	\$21.90	\$6.90	\$6.30	\$6.30	\$0.00	\$0.00	\$0.00	\$6.90
5	457-100-140	EMC SOURCEONE EMAIL SUPERVISOR	\$0.00	DH	27%	\$0.00	\$6.90	\$6.30	\$6.30	\$0.00	\$0.00	\$0.00	\$6.90
5	457-100-147	NW BUNDLE EMC DL3D MODELS 10TB CAP	\$0.00	DH	27%	\$0.00	\$2,300.00	\$2,100.00	\$2,100.00	\$0.00	\$0.00	\$	

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	457-100-222	NW PWRSNAP MOD EMC SYMMETRIX VMAX 5TB	\$0.00	DH	27%	\$0.00	\$4,023.85	\$3,673.95	\$0.00	\$0.00	\$0.00	\$4,023.85
5	457-100-227	NW LICENSING BUNDLE DATA DOMAIN 10TB CAP	\$0.00	DH	27%	\$0.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	\$2,300.00
5	457-100-439	NW DATA DOMAIN DEV TYPE ENABLER 7TB CAP	\$0.00	DH	27%	\$0.00	\$2,205.70	\$2,013.90	\$0.00	\$0.00	\$0.00	\$2,205.70
5	457-101-192	S1 BUNDLE EXCH_SP_FILES TIER1=UA	\$0.00	DH	27%	\$0.00	\$13.80	\$12.60	\$0.00	\$0.00	\$0.00	\$13.80
5	457-101-193	S1 BUNDLE LTDM_SP_FILES TIER1=UA	\$0.00	DH	27%	\$0.00	\$13.80	\$12.60	\$0.00	\$0.00	\$0.00	\$13.80
5	457-101-194	S1 BUNDLE EXCH_SP_FILES TIER2=UA	\$0.00	DH	27%	\$0.00	\$8.28	\$7.56	\$0.00	\$0.00	\$0.00	\$8.28
5	457-101-195	S1 BUNDLE LTDM_SP_FILES TIER2=UA	\$0.00	DH	27%	\$0.00	\$8.28	\$7.56	\$0.00	\$0.00	\$0.00	\$8.28
5	457-101-196	S1 SIDECAR EX_SP_FILES_DM_SUP TIER1=UA	\$0.00	DH	27%	\$0.00	\$25.30	\$23.10	\$0.00	\$0.00	\$0.00	\$25.30
5	457-101-197	S1 SIDECAR LTDM_SP_FILES_DM_SUP TIER1=UA	\$0.00	DH	27%	\$0.00	\$25.30	\$23.10	\$0.00	\$0.00	\$0.00	\$25.30
5	457-101-198	S1 SIDECAR EX_SP_FILES_DM_SUP TIER2=UA	\$0.00	DH	27%	\$0.00	\$15.18	\$13.86	\$0.00	\$0.00	\$0.00	\$15.18
5	457-101-199	S1 SIDECAR LTDM_SP_FILES_DM_SUP TIER2=UA	\$0.00	DH	27%	\$0.00	\$15.18	\$13.86	\$0.00	\$0.00	\$0.00	\$15.18
5	457-101-279	Data Prot Suite Archive 11-50TB=CA	\$0.00	DH	27%	\$0.00	\$1,173.00	\$1,071.00	\$0.00	\$0.00	\$0.00	\$1,173.00
5	457-101-280	DATA PROT SUITE ARCHIVE 51-150TB=CA	\$0.00	DH	27%	\$0.00	\$948.75	\$866.25	\$0.00	\$0.00	\$0.00	\$948.75
5	457-101-281	Data Prot Suite Archive 151-250TB=CA	\$0.00	DH	27%	\$0.00	\$891.25	\$813.75	\$0.00	\$0.00	\$0.00	\$891.25
5	457-101-282	Data Prot Suite Archive 251-400TB=CA	\$0.00	DH	27%	\$0.00	\$822.25	\$750.75	\$0.00	\$0.00	\$0.00	\$822.25
5	457-101-283	Data Prot Suite Archive 401-600TB=CA	\$0.00	DH	27%	\$0.00	\$747.50	\$682.50	\$0.00	\$0.00	\$0.00	\$747.50
5	457-101-284	Data Prot Suite Archive 601-1000TB=CA	\$0.00	DH	27%	\$0.00	\$667.00	\$609.00	\$0.00	\$0.00	\$0.00	\$667.00
5	457-101-285	Data Prot Suite Archive 1001TB+=CA	\$0.00	DH	27%	\$0.00	\$592.25	\$540.75	\$0.00	\$0.00	\$0.00	\$592.25
5	457-101-286	S1_DX_FOR_WIN_FILE_SYS_MGR_S=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-287	S1_DX_FOR_WIN_FILE_SYS_MGR_C=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-547	DATA PROT SUITE ARCHIVE 1-10TB=CA	\$0.00	DH	27%	\$0.00	\$1,391.50	\$1,270.50	\$0.00	\$0.00	\$0.00	\$1,391.50
5	458-000-189	AVAMAR BACKUP AND RECOVERY SW	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-396	NW Family of Capacity Licenses	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-719	Backup and Recovery Manager Avamar=CC	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-850	SOURCEONE CAPACITY BUNDLES	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-851	SOURCEONE ARCHIVING PRODUCTS	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-882	EMC DATA PROTECTION SUITE FOR BACKUP	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-883	EMC DATA PROTECTION SUITE FOR ARCHIVE	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-961	CloudBoost for NetWorker	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-976	AVAMAR VCD PLUGIN	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-301	Backup and Recovery Manager-NetWorker=IC	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-302	NW SOURCE CAP 1TB LICENSE TIER 6=CA	\$6,000.00	DH	27%	\$4,380.00	\$1,380.00	\$1,260.00	\$0.00	\$0.00	\$0.00	\$1,380.00
5	458-001-334	vREALIZE DATA PROTECTION EXTENSION	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-412	DD7200 OPERATING ENVIRONMENT SOFTWARE	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-413	DD7200 OE APPLICATION SOFTWARE	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-414	DD7200 OE APPLICATION SOFTWARE UPGRADE	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-421	DD9500 OPERATING ENVIRONMENT SOFTWARE	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-422	DD9500 OE APPLICATION SOFTWARE	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-423	DD9500 OE APPLICATION SOFTWARE UPGRADE	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-437	DD860 OE APPLICATION SOFTWARE UPGRADE	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-438	DD890 OE APPLICATION SOFTWARE UPGRADE	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-439	DD990 OE APPLICATION SOFTWARE UPGRADE	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-446	vRealize Data Protection Extn for AV=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-480	DD990 OE APPLICATION SOFTWARE	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-481	EMC Granular Recovery for Microsoft=IC	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-507	ESA for Avamar	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-522	DD RAW SHELF CAPACITY LICENSE	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-523	DD 1TB CAPACITY LICENSE	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-673	DD SHELF CAPACITY LICENSE	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-769	OpenStack DP Extn	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-803	vRealize Data Protection Extn for AV	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-878	DD CLOUD TIER LICENSE	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADS-OPT-DD	DATA DOMAIN BACKUP TARGET	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-BST-DOCS2N	DOCS, LICENSE, BOOST, S2	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD-BST-DOCS3N	DOCS, LICENSE, BOOST, S3N	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DDOS-DOC-A2	DOCS; DD OS DOC; A2	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DDOS-DOC-A4N	DOCS,DD OS DOC,A4	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DDOS-DOC-A4N-X	DOCS DD OS DOC A4 LATEST FACTORY REL=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL3D-15OST-L	DL3D 1500 OST SOFTWARE LICENSE	\$0.00	DH	27%	\$0.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	DL3D-15UPTT	DL3D 1500 AUTO TAPE ARCHIVING LICENSE	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL3D-3KOST-L	DL3D 3000 OST SOFTWARE LICENSE	\$0.00	DH	27%	\$0.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
5	DL-3DP2T	DIRECT PATH TO TAPE OPTION FOR NBU 6.5 a	\$0.00	DH	27%	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	DL-3DREP1500	DL3D 1500 REPLICATION OPTION	\$0.00	DH	27%	\$0.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	DL-3DREP3000	DL3D 3000 REPLICATION OPTION	\$0.00	DH	27%	\$0.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
5	DL-3DREP4000	3D4000 REPLICATION OPTION	\$0.00	DH	27%	\$0.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
5	DL-3DVTL1500	DL3D 1500 VTL OPTION	\$0.00	DH	27%	\$0.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,440.00
5	DL-3DVTL3000	DL3D 3000 VTL OPTION	\$0.00	DH	27%	\$0.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	DL-A/ACTIVE	ACTIVE ENGINE FAILOVER SFTW OPT	\$0.00	DH	27%	\$0.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,200.00
5	DL-IPCOPY	REMOTE COPY SOFTWARE OPTON	\$0.00	DH	27%	\$0.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,600.00
5	DLM120-REP2-L	DLM120 REPLICATOR V2 LICENSE	\$0.00	DH	27%	\$0.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	DLM120-SC-L	DLM120 UNIX NFS LICENSE	\$0.00	DH	27%	\$0.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5	DLM20-REP2-LU	DLM 4020 REPLICATOR V2 UPGRADE LICENSE	\$7,500.00	DH	27%	\$5,475.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	DLM2-VTEOS	DLM - VTE OPERATING SYSTEM LICENSE	\$0.00	DH	27%	\$0.00	\$12,648.96	\$0.00	\$0.00	\$0.00	\$0.00	\$12,648.96
5	DLM3-CAPT-B-L	DLM3 VNX STORAGE CAPACITY LICENSE	\$0.00	DH	27%	\$0.00	\$145.08	\$0.00	\$0.00	\$0.00	\$0.00	\$145.08
5	DLM3-CAPT-B-L-CF	DLM3 VNX STORAGE CAPACITY LICENSE	\$806.00	DH	27%	\$588.38	\$145.08	\$0.00	\$0.00	\$0.00	\$0.00	\$145.08
5	DLM3-REPL	DLM3 VNX REPLICATOR LICENSE	\$0.00	DH	27%	\$0.00	\$13,118.58	\$0.00	\$0.00	\$0.00	\$0.00	\$13,118.58
5	DLM3-REPL-CF	DLM3 VNX REPLICATOR LICENSE	\$72,881.00	DH	27%	\$53,203.13	\$13,118.58	\$0.00	\$0.00	\$0.00	\$0.00	\$13,118.58
5	DLM3-VNX-L	DLM3 VNX USAGE LICENSE	\$0.00	DH	27%	\$0.00	\$13,084.56	\$0.00	\$0.00	\$0.00	\$0.00	\$13,084.56
5	DLM3-VNX-L-CF	DLM3 VNX USAGE LICENSE	\$72,692.00	DH	27%	\$53,065.16	\$13,084.56	\$0.00	\$0.00	\$0.00	\$0.00	\$13,084.56
5	DLM3-VTEOS	DLM GEN3 OPERATING SYSTEM LICENSE	\$97,500.00	DH	27%	\$71,175.00	\$17,550.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,550.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	L-OST-880G	LICENSE; OPENSTORAGE (OST); DD880G	\$0.00	DH	27%	\$0.00	\$8,100.00	\$0.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	L-OSTC2-880	LICENSE; OPENSTORAGE (OST); DD880;CTRL 2	\$0.00	DH	27%	\$0.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	L-REP-690	LICENSE; REPLICATOR; DD690	\$0.00	DH	27%	\$0.00	\$6,300.00	\$5,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,300.00
5	L-REP-690G	LICENSE; REPLICATOR; DD690G	\$0.00	DH	27%	\$0.00	\$6,300.00	\$5,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,300.00
5	L-REP-7200	LICENSE; REPLICATOR; DD7200	\$60,000.00	DH	27%	\$43,800.00	\$10,800.00	\$9,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,800.00
5	L-REP-860	LICENSE; REPLICATOR; DD860	\$0.00	DH	27%	\$0.00	\$5,400.00	\$4,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5	L-REP-880	LICENSE; REPLICATOR; DD880	\$70,000.00	DH	27%	\$51,100.00	\$12,600.00	\$11,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,600.00
5	L-REP-880G	LICENSE; REPLICATOR; DD880G	\$0.00	DH	27%	\$0.00	\$12,600.00	\$11,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,600.00
5	L-REP-890	LICENSE; REPLICATOR; DD890	\$0.00	DH	27%	\$0.00	\$10,800.00	\$9,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,800.00
5	L-REP-9500	LIC; REPLICATOR DD9500=IA	\$70,000.00	DH	27%	\$51,100.00	\$12,600.00	\$11,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,600.00
5	L-REP-990	LICENSE; REPLICATOR; DD990	\$70,000.00	DH	27%	\$51,100.00	\$12,600.00	\$11,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,600.00
5	L-REPC2-880	LICENSE; REPLICATOR; DD880;CTRL 2	\$70,000.00	DH	27%	\$51,100.00	\$12,600.00	\$11,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,600.00
5	L-REPC2-890	LICENSE; REPLICATOR; DD890;CTL2	\$70,000.00	DH	27%	\$51,100.00	\$12,600.00	\$11,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,600.00
5	L-RL-690	LICENSE; RETENTION LOCK; DD690	\$0.00	DH	27%	\$0.00	\$4,320.00	\$3,840.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,320.00
5	L-RL-690G	LICENSE; RETENTION LOCK; DD690G	\$0.00	DH	27%	\$0.00	\$4,320.00	\$3,840.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,320.00
5	L-RL-860	LIC; RETENTION LOCK GOV EDITION; DD860	\$0.00	DH	27%	\$0.00	\$3,672.00	\$3,264.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,672.00
5	L-RL-880	LICENSE; RETENTION LOCK; DD880	\$55,000.00	DH	27%	\$40,150.00	\$9,900.00	\$8,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,900.00
5	L-RL-880G	LICENSE; RETENTION LOCK; DD880G	\$0.00	DH	27%	\$0.00	\$9,900.00	\$8,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,900.00
5	L-RL-890	LIC; RETENTION LOCK GOV EDITION; DD890	\$0.00	DH	27%	\$0.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	L-RL-990	LIC; RETENTION LOCK GOV EDITION; DD990	\$0.00	DH	27%	\$0.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	L-RLC-7200	LICENSE; RETENTION LOCK COMPLIANCE; DD7200	\$38,000.00	DH	27%	\$27,740.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	L-RLC-860	LIC; RETENTION LOCK COMPL EDITN; DD860	\$0.00	DH	27%	\$0.00	\$3,672.00	\$3,264.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,672.00
5	L-RLC-890	LIC; RETENTION LOCK COMPL EDITN; DD890	\$0.00	DH	27%	\$0.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	L-RLC-9500	LIC; RETENTION LOCK COMPLIANCE DD9500=IA	\$45,000.00	DH	27%	\$32,850.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	L-RLC-990	LIC; RETENTION LOCK COMPL EDITN; DD990	\$45,000.00	DH	27%	\$32,850.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	L-RLG-7200	LICENSE; RETENTION LOCK GOVERNANCE; DD7200	\$38,000.00	DH	27%	\$27,740.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	L-RLG-9500	LIC; RETENTION LOCK GOVERNANCE DD9500=IA	\$45,000.00	DH	27%	\$32,850.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	L-VTL-690-1	LIC; VTL; 690. INCL: 1XPCIE CARD; DP: 4G	\$0.00	DH	27%	\$0.00	\$4,860.00	\$4,320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,860.00
5	L-VTL-690-2	LIC; VTL; 690. INCL: 2XPCIE CARD; DP: 4G	\$0.00	DH	27%	\$0.00	\$5,670.00	\$5,040.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,670.00
5	L-VTL690-E	LIC; VTL; NDMP TAPE SVR; ETH; DD690	\$0.00	DH	27%	\$0.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	L-VTL690-F1	LIC; VTL; IBM I/OS; FC; DD690; 1XPCIE; DP; 4G	\$0.00	DH	27%	\$0.00	\$6,885.00	\$6,120.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,885.00
5	L-VTL690-F2	LIC; VTL; IBM I/OS; FC; DD690; 2XPCIE; DP; 4G	\$0.00	DH	27%	\$0.00	\$7,695.00	\$6,840.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,695.00
5	L-VTL-690G1	LIC; VTL; 690G. INCL: 1XPCIE CARD; DP; 4G	\$0.00	DH	27%	\$0.00	\$4,860.00	\$4,320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,860.00
5	L-VTL-690G2	LIC; VTL; 690G. INCL: 2XPCIE CARD; DP; 4G	\$0.00	DH	27%	\$0.00	\$5,670.00	\$5,040.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,670.00
5	L-VTL-7200	LICENSE; VTL; OPEN SYSTEMS; DD7200	\$38,000.00	DH	27%	\$27,740.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	L-VTL-7200E	LICENSE; VTL; NDMP TAPE SVR; ETH; DD7200	\$38,000.00	DH	27%	\$27,740.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	L-VTL-7200F	LICENSE; VTL; IBM IOS; DD7200	\$57,000.00	DH	27%	\$41,610.00	\$10,260.00	\$9,120.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,260.00
5	L-VTL-860-1	LIC; VTL; 860; INCL 1XPCIE CARD; DP; 8G	\$0.00	DH	27%	\$0.00	\$4,230.00	\$3,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,230.00
5	L-VTL-860-2	LIC; VTL; 860; INCL 2XPCIE CARD; DP; 8G	\$0.00	DH	27%	\$0.00	\$5,040.00	\$4,480.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,040.00
5	L-VTL860-E	LIC; VTL; NDMP TAPE SVR; ETH; DD860	\$0.00	DH	27%	\$0.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	L-VTL860-F1	LIC; VTL; IBM I/OS; FC; DD860; 1XPCIE; DP; 8G	\$0.00	DH	27%	\$0.00	\$5,940.00	\$5,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,940.00
5	L-VTL860-F2	LIC; VTL; IBM I/OS; FC; DD860; 2XPCIE; DP; 8G	\$0.00	DH	27%	\$0.00	\$6,750.00	\$6,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,750.00
5	L-VTL-880-1	LIC; VTL; 880. INCL: 1XPCIE CARD; DP; 4G	\$49,500.00	DH	27%	\$36,135.00	\$8,910.00	\$7,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,910.00
5	L-VTL-880-2	LIC; VTL; 880. INCL: 2XPCIE CARD; DP; 4G	\$54,000.00	DH	27%	\$39,420.00	\$9,720.00	\$8,640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,720.00
5	L-VTL880G1	LIC; VTL; 880; INCL 1XPCIE CARD; DP; 8G	\$49,500.00	DH	27%	\$36,135.00	\$8,910.00	\$7,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,910.00
5	L-VTL880G2	LIC; VTL; 880; INCL 2XPCIE CARD; DP; 8G	\$54,000.00	DH	27%	\$39,420.00	\$9,720.00	\$8,640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,720.00
5	L-VTL880-E	LIC; VTL; NDMP TAPE SVR; ETH; DD880	\$45,000.00	DH	27%	\$32,850.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	L-VTL880-F1	LIC; VTL; IBM I/OS; FC; DD880; 1XPCIE; DP; 8G	\$72,000.00	DH	27%	\$52,560.00	\$12,960.00	\$11,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,960.00
5	L-VTL880-F2	LIC; VTL; IBM I/OS; FC; DD880; 2XPCIE; DP; 8G	\$76,500.00	DH	27%	\$55,845.00	\$13,770.00	\$12,240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,770.00
5	L-VTL-880G1	LIC; VTL; 880G. INCL: 1XPCIE CARD; DP; 4G	\$0.00	DH	27%	\$0.00	\$8,910.00	\$7,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,910.00
5	L-VTL-880G2	LIC; VTL; 880G. INCL: 2XPCIE CARD; DP; 4G	\$0.00	DH	27%	\$0.00	\$9,720.00	\$8,640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,720.00
5	L-VTL880G81	LIC; VTL; 880G; INCL 1XPCIE CARD; DP; 8G	\$0.00	DH	27%	\$0.00	\$8,910.00	\$7,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,910.00
5	L-VTL880G82	LIC; VTL; 880G; INCL 2XPCIE CARD; DP; 8G	\$0.00	DH	27%	\$0.00	\$9,720.00	\$8,640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,720.00
5	L-VTL-890-1	LICENSE; VTL; DD890; INCL 1X PCIE CARD; DP; 8G	\$0.00	DH	27%	\$0.00	\$7,650.00	\$6,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,650.00
5	L-VTL-890-2	LICENSE; VTL; DD890; INCL 2X PCIE CARD; DP; 8G	\$0.00	DH	27%	\$0.00	\$8,460.00	\$7,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,460.00
5	L-VTL890-E	LIC; VTL; NDMP TAPE SVR; ETH; DD890	\$0.00	DH	27%	\$0.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	L-VTL890-F1	LIC; VTL; IBM I/OS; FC; DD890; 1XPCIE; DP; 8G	\$0.00	DH	27%	\$0.00	\$11,070.00	\$9,840.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,070.00
5	L-VTL890-F2	LIC; VTL; IBM I/OS; FC; DD890; 2XPCIE; DP; 8G	\$0.00	DH	27%	\$0.00	\$11,880.00	\$10,560.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,880.00
5	L-VTL-9500	LIC VTL OPEN SYSTEMS DD9500=IA	\$45,000.00	DH	27%	\$32,850.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	L-VTL-9500E	LIC VTL NDMP TAPE SVR ETH DD9500=IA	\$45,000.00	DH	27%	\$32,850.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	L-VTL-9500F	LIC VTL IBM IOS DD9500=IA	\$72,000.00	DH	27%	\$52,560.00	\$12,960.00	\$11,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,960.00
5	L-VTL-990-1	LIC; VTL; 990; INCL 1XPCIE CARD; DP; 8G	\$49,500.00	DH	27%	\$36,135.00	\$8,910.00	\$7,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,910.00
5	L-VTL-990-2	LIC; VTL; 990; INCL 2XPCIE CARD; DP; 8G	\$54,000.00	DH	27%	\$39,420.00	\$9,720.00	\$8,640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,720.00
5	L-VTL-990-3	LIC; VTL; 990; INCL 3XPCIE CARD; DP; 8G	\$58,500.00	DH	27%	\$42,705.00	\$10,530.00	\$9,360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,530.00
5	L-VTL990-E	LIC; VTL; NDMP TAPE SVR; ETH; DD990	\$45,000.00	DH	27%	\$32,850.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	L-VTL990-F1	LIC; VTL; IBM I/OS; FC; DD990; 1XPCIE; DP; 8G	\$72,000.00	DH	27%	\$52,560.00	\$12,960.00	\$11,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,960.00
5	L-VTL990-F2	LIC; VTL; IBM I/OS; FC; DD990; 2XPCIE; DP; 8G	\$76,500.00	DH	27%	\$55,845.00	\$13,770.00	\$12,240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,770.00
5	L-VTL990-F3	LIC; VTL; IBM I/OS; FC; DD990; 3XPCIE; DP; 8G	\$81,000.00	DH	27%	\$59,130.00	\$14,580.00	\$12,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,580.00
5	L-VTLc2-890	LIC; VTL; 890; INCL: 2XPCIE CARD; DP; 8G; CTL2	\$27,000.00	DH	27%	\$19,710.00	\$4,860.00	\$4,320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,860.00
5	L-VTLc2-892	LICENSE; VTL; CTL2; INCL 2X PCIE CARD; DP; 8G	\$31,500.00	DH	27%	\$22,995.00	\$5,670.00	\$5,040.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,670.00
5	L-XCAP7200	LICENSE; EXP CAP; DD7200; MORE THAN 360TB	\$40,000.00	DH	27%	\$29,200.00	\$4,400.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,400.00
5	L-XCAP7200-B	LICENSE; EXP CAP; DD7200; MORE THAN 360TB	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	L-XCAP9500	LIC EXP CAP DD9500 MORE THAN 540TB=IA	\$50,000.00	DH	27%	\$36,500.00	\$5,500.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,500.00
5	L-XCAP9500-B	LIC EXP CAP DD9500 MORE THAN 570TB=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	L-XCAP990	LICENSE; EXP CAP; DD990; MORE THAN 360TB	\$0.00	DH	27%	\$0.00	\$5,500.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,500.00
5	M-ENHSWDD-01	ENHANCED SOFTWARE SUPPORT (DD) - REFER TO SW MODEL FOR MAINT PRICE	\$0.00	DH	27%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	M-ENHSWDD-H1	ENHANCED SOFTWARE SUPPORT (DD) - REFER TO SW MODEL FOR MAINT PRICE	\$0.00	DH	27%	\$							

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	S1-CTA-VE-HA	S1 CPCTY BDL CTA-VE-HA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S1-LS	S1 LIC SOL	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-1TB-ER-ACT	LICENSE ES30 1TB ER TO ACTIVE UPGRADE=IA	\$0.00	DH	27%	\$0.00	\$1,496.00	\$1,224.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,496.00
5	U-2TB-ER-ACT	LICENSE ES30 2TB ER TO ACTIVE UPGRADE=IA	\$0.00	DH	27%	\$0.00	\$2,530.00	\$2,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,530.00
5	U-3TB-ER-ACT	LICENSE ES30 3TB ER TO ACTIVE UPGRADE=IA	\$0.00	DH	27%	\$0.00	\$4,125.00	\$3,375.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,125.00
5	U-3TB-ER-ACT-DS60	LICENSE DS60 3TB ER TO ACTIVE UPGRADE=IA	\$37,500.00	DH	27%	\$27,375.00	\$4,125.00	\$3,375.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,125.00
5	U-4TB-ER-ACT	LICENSE ES30 4TB ER TO ACTIVE UPGRADE=IA	\$49,900.00	DH	27%	\$36,427.00	\$5,489.00	\$4,491.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,489.00
5	U-4TB-ER-ACT-DS60	LICENSE DS60 4TB ER TO ACTIVE UPGRADE=IA	\$49,900.00	DH	27%	\$36,427.00	\$5,489.00	\$4,491.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,489.00
5	U-860-XCAP	LICENSE:DD860 CAP EXP:MORE THAN 60TB;UPG	\$30,000.00	DH	27%	\$21,900.00	\$3,300.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,300.00
5	U-880U192T	UPGRADE;LIC; DD880 EXP CAP 97T TO 192T	\$50,000.00	DH	27%	\$36,500.00	\$5,500.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,500.00
5	U-890AU384T	LICENSE:DD890;EXPCAP180T TO 384T;UPGRADE	\$40,000.00	DH	27%	\$29,200.00	\$4,400.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,400.00
5	U-ARCH860	LICENSE:EXTENDED RETENTION;DD860;UPGRADE	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-ARCH990	LICENSE:ARCHIVER;DD990;UPGRADE	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-BST-690	UPGRADE;LICENSE;BOOST;DD690	\$0.00	DH	27%	\$0.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	U-BST-690G	UPGRADE;LICENSE;BOOST;DD690G	\$0.00	DH	27%	\$0.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	U-BST-7200	LICENSE;BOOST;DD7200;UPGRADE	\$38,000.00	DH	27%	\$27,740.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	U-BST-860	UPGRADE;LICENSE;BOOST;DD860	\$0.00	DH	27%	\$0.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	U-BST-880	UPGRADE;LICENSE;BOOST;DD880	\$0.00	DH	27%	\$0.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	U-BST-880G	UPGRADE;LICENSE;BOOST;DD880G	\$0.00	DH	27%	\$0.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	U-BST-890	UPGRADE;LICENSE;BOOST;DD890	\$0.00	DH	27%	\$0.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	U-BST-9500	LIC BOOST DD9500 UPG=IA	\$45,000.00	DH	27%	\$32,850.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	U-BST-990	LICENSE;BOOST;DD990;UPGRADE	\$45,000.00	DH	27%	\$32,850.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	U-BSTC2-880	UPGRADE;LICENSE;BOOST;DD880;CTL2	\$22,500.00	DH	27%	\$16,425.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	U-BSTC2-890	LICENSE;BOOST;DD890;CTL2;UPGRADE	\$22,500.00	DH	27%	\$16,425.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	U-DDOE-ACT	LICENSE DD OE PER TB UPG ACTIVE=CB	\$1,750.00	DH	27%	\$1,277.50	\$192.50	\$157.50	\$0.00	\$0.00	\$0.00	\$0.00	\$192.50
5	U-DDOE-ACT-NC	LICENSE DD OE PER TB UPG ACTIVE=CB	\$1,750.00	DH	27%	\$1,277.50	\$192.50	\$157.50	\$0.00	\$0.00	\$0.00	\$0.00	\$192.50
5	U-DDOE-ER	LICENSE DD OE PER TB UPG ER=CB	\$915.00	DH	27%	\$667.95	\$100.65	\$82.35	\$0.00	\$0.00	\$0.00	\$0.00	\$100.65
5	U-DDOE-ER-CF	LICENSE DD OE PER TB UPG ER=CB	\$915.00	DH	27%	\$667.95	\$100.65	\$82.35	\$0.00	\$0.00	\$0.00	\$0.00	\$100.65
5	U-DD-SMIG	LIC DD STORAGE MIGRATION UPG=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-DD-SMIG-NC	LICENSE DD STORAGE MIGRATION UPG=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-DLM960	UPG;LIC;DEDUPE STORAGE FOR DLM;DD880	\$0.00	DH	27%	\$0.00	\$9,000.00	\$8,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,000.00
5	U-ENC-690	UPGRADE;LICENSE;ENCRYPTION;DD690	\$0.00	DH	27%	\$0.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	U-ENC-690G	UPGRADE;LICENSE;ENCRYPTION;DD690G	\$0.00	DH	27%	\$0.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	U-ENC-7200	LICENSE;ENCRYPTION;DD7200;UPGRADE	\$38,000.00	DH	27%	\$27,740.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	U-ENC-860	LICENSE;ENCRYPTION;DD860;UPGRADE	\$0.00	DH	27%	\$0.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	U-ENC-880	UPGRADE;LICENSE;ENCRYPTION;DD880	\$0.00	DH	27%	\$0.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	U-ENC-880G	UPGRADE;LICENSE;ENCRYPTION;DD880G	\$0.00	DH	27%	\$0.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	U-ENC-890	LICENSE;ENCRYPTION;DD890;UPGRADE	\$0.00	DH	27%	\$0.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	U-ENC-9500	LIC ENCRYPTION DD9500 UPG=IA	\$45,000.00	DH	27%	\$32,850.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	U-ENC-990	LICENSE;ENCRYPTION;DD990;UPGRADE	\$45,000.00	DH	27%	\$32,850.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	U-ER-7200	LICENSE;EXTD RETN SW OPT;DD7200;UPGRADE	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-ER-9500-CF	LIC;EXTD RETN SW OPT;DD9500;UPGRADE=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-GDC1-880	UPG; LICENSE; GLOBAL DEDUP; DD880;CTRL 1	\$75,000.00	DH	27%	\$54,750.00	\$13,500.00	\$12,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,500.00
5	U-GDC1-890	LIC;GLOBAL DEDUP;DD890;CTL1;UPG	\$75,000.00	DH	27%	\$54,750.00	\$13,500.00	\$12,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,500.00
5	U-GDC2-880	UPG; LICENSE; GLOBAL DEDUP; DD880;CTRL 2	\$75,000.00	DH	27%	\$54,750.00	\$13,500.00	\$12,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,500.00
5	U-GDC2-890	LIC;GLOBAL DEDUP;DD890;CTL2;UPG	\$75,000.00	DH	27%	\$54,750.00	\$13,500.00	\$12,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,500.00
5	U-GW-L2TOL3	UPG;LIC;GWAYSTOR;71TB LEV2 TO 143TB LEV3	\$0.00	DH	27%	\$0.00	\$7,200.00	\$6,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,200.00
5	U-GWSTOR-3	UPG;LICENSE;GATEWAYSTORAGE;LEVEL 3-143TB	\$0.00	DH	27%	\$0.00	\$12,600.00	\$11,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,600.00
5	U-GWSTOR-L2	UPG;LICENSE;GATEWAYSTORAGE;LEVEL 2:71TB	\$0.00	DH	27%	\$0.00	\$5,400.00	\$4,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5	U-HA-9500	LIC HA A-P DD9500 UPG=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-HA-9500-CF	LIC HA A-P DD9500 UPG=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-IOSUP690	LIC;VTL;OPEN SYS TO IBM I/OS;DD690;UPG	\$0.00	DH	27%	\$0.00	\$2,025.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,025.00
5	U-IOSUP690G	LIC;VTL;OPEN SYS TO IBM I/OS;DD690G;UPG	\$0.00	DH	27%	\$0.00	\$2,025.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,025.00
5	U-IOSUP7200	LIC;VTL;OPEN SYS TO IBM I/OS;DD7200;UPG	\$19,000.00	DH	27%	\$13,870.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	U-IOSUP860	LIC;VTL;OPEN SYS TO IBM I/OS;DD860;UPG	\$0.00	DH	27%	\$0.00	\$1,710.00	\$1,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,710.00
5	U-IOSUP880	LIC;VTL;OPEN SYS TO IBM I/OS;DD880;UPG	\$0.00	DH	27%	\$0.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	U-IOSUP880G	LIC;VTL;OPEN SYS TO IBM I/OS;DD880G;UPG	\$0.00	DH	27%	\$0.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	U-IOSUP890	LIC;VTL;OPEN SYS TO IBM I/OS;DD890;UPG	\$0.00	DH	27%	\$0.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	U-IOSUP9500	LIC VTL OPEN SYS IBM I/OS DD9500 UPG=IA	\$0.00	DH	27%	\$0.00	\$4,860.00	\$4,320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,860.00
5	U-IOSUP9500-CF	LIC VTL OPEN SYS IBM I/OS DD9500 UPG=IA	\$27,000.00	DH	27%	\$19,710.00	\$4,860.00	\$4,320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,860.00
5	U-IOSUP990	LIC;VTL;OPEN SYS TO IBM I/OS;DD990;UPG	\$22,500.00	DH	27%	\$16,425.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	U-MC-10	LICENSE;DDMC-10;ADDITIONAL SYSTEMS;UPGR	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-MC-10-CF	LICENSE;DDMC-10;ADDITIONAL SYSTEMS;UPGR	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-MC-5	LICENSE;DDMC-5;ADDITIONAL SYSTEMS;UPGR	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-MC-5-CF	LICENSE;DDMC-5;ADDITIONAL SYSTEMS;UPGR	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-OST-690	UPGRADE;LICENSE;OPENSTORAGE(OST);DD690	\$0.00	DH	27%	\$0.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	U-OST-690G	UPGRADE;LICENSE;OPENSTORAGE(OST);DD690G	\$0.00	DH	27%	\$0.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	U-OST-880	UPGRADE;LICENSE;OPENSTORAGE(OST);DD880	\$0.00	DH	27%	\$0.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	U-OST-880G	UPGRADE;LICENSE;OPENSTORAGE(OST);DD880G	\$0.00	DH	27%	\$0.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	U-OSTC2-880	UPG;LIC;OPENSTORAGE(OST); DD880;CTRL 2	\$0.00	DH	27%	\$0.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	U-REP-690	UPGRADE; LICENSE; REPLICATOR; DD690	\$0.00	DH	27%	\$0.00	\$6,300.00	\$5,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,300.00
5	U-REP-690G	UPGRADE; LICENSE; REPLICATOR; DD690G	\$0.00	DH	27%	\$0.00	\$6,300.00	\$5,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,300.00
5	U-REP-7200	LICENSE; REPLICATOR; DD7200;UPGRADE	\$60,000.00	DH	27%	\$43,800.00	\$10,800.00	\$9,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,800.00
5	U-REP-860	LICENSE; REPLICATOR; DD860;UPGRADE	\$0.00	DH	27%	\$0.00	\$5,400.00	\$4,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5	U-REP-880	UPGRADE; LICENSE; REPLICATOR; DD880	\$0.00	DH	27%	\$0.00	\$12,600.00	\$11,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,600.00
5	U-REP-880G	UPGRADE; LICENSE; REPLICATOR; DD880G	\$0.00	DH	27%	\$0.00	\$12,600.00	\$11,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,600.00
5	U-REP-890	LICENSE;REPLICATOR;DD890;UPGRADE	\$0.00	DH	27%	\$0.00	\$10,800.00	\$9,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,800.00
5	U-REP-9500	LIC REPLICATOR DD9500 UPG=IA	\$70,000.00	DH	27%	\$51,100.00	\$12,600.00	\$11,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,600.00
5	U-REP-990	LICENSE; REPLICATOR; DD990;UPGRADE	\$70,000.00	DH	27%	\$51,100.00	\$12,600.00	\$11,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,600.00
5	U-REPC2-880	UPG; LICENSE; REPLICATOR; DD880;CTRL 2	\$70,000.00	DH	27%	\$51,100.00	\$12,600.00	\$11,200.00	\$0.00	\$0.00	\$0.00	\$0.00	

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	U-REPC2-890	LICENSE;REPLICATOR;DD890;CTL2;UPG	\$70,000.00	DH	27%	\$51,100.00	\$12,600.00	\$11,200.00	\$0.00	\$0.00	\$0.00	\$12,600.00
5	U-RL-690	LIC;RETENTION LOCK GOV EDITION;DD690;UPG	\$0.00	DH	27%	\$0.00	\$4,320.00	\$3,840.00	\$0.00	\$0.00	\$0.00	\$4,320.00
5	U-RL-690G	LIC;RETENTION LOCKGOV EDITION;DD690G;UPG	\$0.00	DH	27%	\$0.00	\$4,320.00	\$3,840.00	\$0.00	\$0.00	\$0.00	\$4,320.00
5	U-RL-860	LIC;RETENTION LOCK GOV EDITION;DD860;UPG	\$0.00	DH	27%	\$0.00	\$3,672.00	\$3,264.00	\$0.00	\$0.00	\$0.00	\$3,672.00
5	U-RL-880	LIC;RETENTION LOCK GOV EDITION;DD880;UPG	\$0.00	DH	27%	\$0.00	\$9,900.00	\$8,800.00	\$0.00	\$0.00	\$0.00	\$9,900.00
5	U-RL-880G	LIC;RETENTION LOCKGOV EDITION;DD880G;UPG	\$0.00	DH	27%	\$0.00	\$9,900.00	\$8,800.00	\$0.00	\$0.00	\$0.00	\$9,900.00
5	U-RL-890	LIC;RETENTION LOCK GOV EDITION;DD890;UPG	\$0.00	DH	27%	\$0.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	U-RL-990	LIC;RETENTION LOCK GOV EDITION;DD990;UPG	\$45,000.00	DH	27%	\$32,850.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	U-RLC-690	LIC;RETENTION LOCK COMPL EDITN;DD690;UPG	\$24,000.00	DH	27%	\$17,520.00	\$4,320.00	\$3,840.00	\$0.00	\$0.00	\$0.00	\$4,320.00
5	U-RLC-7200	LIC;RETENTION LOCK COMPL EDITN;DD7200;UPG	\$38,000.00	DH	27%	\$27,740.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	U-RLC-860	LIC;RETENTION LOCK COMPL EDITN;DD860;UPG	\$0.00	DH	27%	\$0.00	\$3,672.00	\$3,264.00	\$0.00	\$0.00	\$0.00	\$3,672.00
5	U-RLC-880	LIC;RETENTION LOCK COMPL EDITN;DD880;UPG	\$0.00	DH	27%	\$0.00	\$9,900.00	\$8,800.00	\$0.00	\$0.00	\$0.00	\$9,900.00
5	U-RLC-890	LIC;RETENTION LOCK COMPL EDITN;DD890;UPG	\$0.00	DH	27%	\$0.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	U-RLC-9500	LIC RETN LOCK COMPL EDITN DD9500 UPG=IA	\$90,000.00	DH	27%	\$65,700.00	\$16,200.00	\$14,400.00	\$0.00	\$0.00	\$0.00	\$16,200.00
5	U-RLC-990	LIC;RETENTION LOCK COMPL EDITN;DD990;UPG	\$45,000.00	DH	27%	\$32,850.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	U-RLG-7200	LIC;RETENTION LOCK GOV EDITION;DD7200;UPG	\$38,000.00	DH	27%	\$27,740.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	U-RLG-9500	LIC RETN LOCK GOV EDITION DD9500 UPG=IA	\$45,000.00	DH	27%	\$32,850.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	U-VTL-690-1	UPG;LIC;VTL;690 INCL:1XPCIE CARD;DP;4G	\$0.00	DH	27%	\$0.00	\$4,860.00	\$4,320.00	\$0.00	\$0.00	\$0.00	\$4,860.00
5	U-VTL-690-2	UPG;LIC;VTL;690 INCL:2XPCIE CARD;DP;4G	\$0.00	DH	27%	\$0.00	\$5,670.00	\$5,040.00	\$0.00	\$0.00	\$0.00	\$5,670.00
5	U-VTL690-E	LIC;VTL;NDMP TAPE SVR;ETH;DD690;UPG	\$0.00	DH	27%	\$0.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	U-VTL690-F1	LIC;VTL;IBM I/OS;FC;DD690;1XDP;4G;UPG	\$0.00	DH	27%	\$0.00	\$6,885.00	\$6,120.00	\$0.00	\$0.00	\$0.00	\$6,885.00
5	U-VTL690-F2	LIC;VTL;IBM I/OS;FC;DD690;2XDP;4G;UPG	\$0.00	DH	27%	\$0.00	\$7,695.00	\$6,840.00	\$0.00	\$0.00	\$0.00	\$7,695.00
5	U-VTL-690G1	UPG;LIC;VTL;690G INCL:1XPCIE CARD;DP;4G	\$0.00	DH	27%	\$0.00	\$4,860.00	\$4,320.00	\$0.00	\$0.00	\$0.00	\$4,860.00
5	U-VTL-690G2	UPG;LIC;VTL;690G INCL:2XPCIE CARD;DP;4G	\$0.00	DH	27%	\$0.00	\$5,670.00	\$5,040.00	\$0.00	\$0.00	\$0.00	\$5,670.00
5	U-VTL690G-E	LIC;VTL;NDMP TAPE SVR;ETH;DD690G;UPG	\$0.00	DH	27%	\$0.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	U-VTL690GF1	LIC;VTL;IBM I/OS;FC;DD690G;1XDP;4G;UPG	\$0.00	DH	27%	\$0.00	\$6,885.00	\$6,120.00	\$0.00	\$0.00	\$0.00	\$6,885.00
5	U-VTL690GF2	LIC;VTL;IBM I/OS;FC;DD690G;2XDP;4G;UPG	\$0.00	DH	27%	\$0.00	\$7,695.00	\$6,840.00	\$0.00	\$0.00	\$0.00	\$7,695.00
5	U-VTL-7200	LIC;VTL;OPEN SYSTEMS;DD7200;UPGRADE	\$38,000.00	DH	27%	\$27,740.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	U-VTL-7200E	LIC;VTL;NDMP TAPE SERVER;ETH;DD7200;UPGR	\$38,000.00	DH	27%	\$27,740.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	U-VTL-7200F	LIC;VTL;IBM IOS;DD7200;UPGRADE	\$57,000.00	DH	27%	\$41,610.00	\$10,260.00	\$9,120.00	\$0.00	\$0.00	\$0.00	\$10,260.00
5	U-VTL-860-1	LIC;VTL;860; INCL 1XPCIE CARD;DP;8G;UPG	\$0.00	DH	27%	\$0.00	\$4,230.00	\$3,760.00	\$0.00	\$0.00	\$0.00	\$4,230.00
5	U-VTL-860-2	LIC;VTL;860; INCL 2XPCIE CARD;DP;8G;UPG	\$0.00	DH	27%	\$0.00	\$5,040.00	\$4,480.00	\$0.00	\$0.00	\$0.00	\$5,040.00
5	U-VTL860-E	LIC;VTL;NDMP TAPE SVR;ETH;DD860;UPG	\$0.00	DH	27%	\$0.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	U-VTL860-F1	LIC;VTL;IBM I/OS;FC;DD860;1XDP;8G;UPG	\$0.00	DH	27%	\$0.00	\$5,940.00	\$5,280.00	\$0.00	\$0.00	\$0.00	\$5,940.00
5	U-VTL860-F2	LIC;VTL;IBM I/OS;FC;DD860;2XDP;8G;UPG	\$0.00	DH	27%	\$0.00	\$6,750.00	\$6,000.00	\$0.00	\$0.00	\$0.00	\$6,750.00
5	U-VTL-880-1	UPG;LIC;VTL;880 INCL:1XPCIE CARD;DP;4G	\$0.00	DH	27%	\$0.00	\$8,910.00	\$7,920.00	\$0.00	\$0.00	\$0.00	\$8,910.00
5	U-VTL-880-2	UPG;LIC;VTL;880 INCL:2XPCIE CARD;DP;4G	\$0.00	DH	27%	\$0.00	\$9,720.00	\$8,640.00	\$0.00	\$0.00	\$0.00	\$9,720.00
5	U-VTL880G1	UPG;LIC;VTL;880; INCL 1XPCIE CARD;DP;8G	\$0.00	DH	27%	\$0.00	\$8,910.00	\$7,920.00	\$0.00	\$0.00	\$0.00	\$8,910.00
5	U-VTL880G2	UPG;LIC;VTL;880; INCL 2XPCIE CARD;DP;8G	\$0.00	DH	27%	\$0.00	\$9,720.00	\$8,640.00	\$0.00	\$0.00	\$0.00	\$9,720.00
5	U-VTL880-E	LIC;VTL;NDMP TAPE SVR;ETH;DD880;UPG	\$0.00	DH	27%	\$0.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	U-VTL880-F1	LIC;VTL;IBM I/OS;FC;DD880;1XDP;8G;UPG	\$0.00	DH	27%	\$0.00	\$12,960.00	\$11,520.00	\$0.00	\$0.00	\$0.00	\$12,960.00
5	U-VTL880-F2	LIC;VTL;IBM I/OS;FC;DD880;2XDP;8G;UPG	\$0.00	DH	27%	\$0.00	\$13,770.00	\$12,240.00	\$0.00	\$0.00	\$0.00	\$13,770.00
5	U-VTL-880G1	UPG;LIC;VTL;880G INCL:1XPCIE CARD;DP;4G	\$0.00	DH	27%	\$0.00	\$8,910.00	\$7,920.00	\$0.00	\$0.00	\$0.00	\$8,910.00
5	U-VTL-880G2	UPG;LIC;VTL;880G INCL:2XPCIE CARD;DP;4G	\$0.00	DH	27%	\$0.00	\$9,720.00	\$8,640.00	\$0.00	\$0.00	\$0.00	\$9,720.00
5	U-VTL880G81	UPG;LIC;VTL;880G; INCL 1XPCIE CARD;DP;8G	\$0.00	DH	27%	\$0.00	\$8,910.00	\$7,920.00	\$0.00	\$0.00	\$0.00	\$8,910.00
5	U-VTL880G82	UPG;LIC;VTL;880G; INCL 2XPCIE CARD;DP;8G	\$0.00	DH	27%	\$0.00	\$9,720.00	\$8,640.00	\$0.00	\$0.00	\$0.00	\$9,720.00
5	U-VTL880G-E	LIC;VTL;NDMP TAPE SVR;ETH;DD880G;UPG	\$0.00	DH	27%	\$0.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	U-VTL880GF1	LIC;VTL;IBM I/OS;FC;DD880G;1XDP;8G;UPG	\$0.00	DH	27%	\$0.00	\$12,960.00	\$11,520.00	\$0.00	\$0.00	\$0.00	\$12,960.00
5	U-VTL880GF2	LIC;VTL;IBM I/OS;FC;DD880G;2XDP;8G;UPG	\$0.00	DH	27%	\$0.00	\$13,770.00	\$12,240.00	\$0.00	\$0.00	\$0.00	\$13,770.00
5	U-VTL-890-1	LIC;VTL;890; INCL 1XPCIE CARD;DP;8G;UPG	\$0.00	DH	27%	\$0.00	\$7,650.00	\$6,800.00	\$0.00	\$0.00	\$0.00	\$7,650.00
5	U-VTL-890-2	LIC;VTL;890; INCL 2XPCIE CARD;DP;8G;UPG	\$0.00	DH	27%	\$0.00	\$8,460.00	\$7,520.00	\$0.00	\$0.00	\$0.00	\$8,460.00
5	U-VTL890-E	LIC;VTL;NDMP TAPE SVR;ETH;DD890;UPG	\$0.00	DH	27%	\$0.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	U-VTL890-F1	LIC;VTL;IBM I/OS;FC;DD890;1XDP;8G;UPG	\$0.00	DH	27%	\$0.00	\$11,070.00	\$9,840.00	\$0.00	\$0.00	\$0.00	\$11,070.00
5	U-VTL890-F2	LIC;VTL;IBM I/OS;FC;DD890;2XDP;8G;UPG	\$0.00	DH	27%	\$0.00	\$11,880.00	\$10,560.00	\$0.00	\$0.00	\$0.00	\$11,880.00
5	U-VTL-9500	LIC VTL OPEN SYSTEMS DD9500 UPG=IA	\$45,000.00	DH	27%	\$32,850.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	U-VTL-9500E	LIC VTL NDMP TAPE SERV ETH DD9500 UPG=IA	\$45,000.00	DH	27%	\$32,850.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	U-VTL-9500F	LIC VTL IBM IOS DD9500 UPG=IA	\$72,000.00	DH	27%	\$52,560.00	\$12,960.00	\$11,520.00	\$0.00	\$0.00	\$0.00	\$12,960.00
5	U-VTL-990-1	LIC;VTL;990; INCL 1XPCIE CARD;DP;8G;UPG	\$49,500.00	DH	27%	\$36,135.00	\$8,910.00	\$7,920.00	\$0.00	\$0.00	\$0.00	\$8,910.00
5	U-VTL-990-2	LIC;VTL;990; INCL 2XPCIE CARD;DP;8G;UPG	\$54,000.00	DH	27%	\$39,420.00	\$9,720.00	\$8,640.00	\$0.00	\$0.00	\$0.00	\$9,720.00
5	U-VTL-990-3	LIC;VTL;990; INCL 3XPCIE CARD;DP;8G;UPG	\$58,500.00	DH	27%	\$42,705.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-VTL990-E	LIC;VTL;NDMP TAPE SVR;ETH;DD990;UPG	\$45,000.00	DH	27%	\$32,850.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	U-VTL990-F1	LIC;VTL;IBM I/OS;FC;DD990;1XDP;8G;UPG	\$72,000.00	DH	27%	\$52,560.00	\$12,960.00	\$11,520.00	\$0.00	\$0.00	\$0.00	\$12,960.00
5	U-VTL990-F2	LIC;VTL;IBM I/OS;FC;DD990;2XDP;8G;UPG	\$76,500.00	DH	27%	\$55,845.00	\$13,770.00	\$12,240.00	\$0.00	\$0.00	\$0.00	\$13,770.00
5	U-VTL990-F3	LIC;VTL;IBM I/OS;FC;DD990;3XDP;8G;UPG	\$81,000.00	DH	27%	\$59,130.00	\$14,580.00	\$12,960.00	\$0.00	\$0.00	\$0.00	\$14,580.00
5	U-VTLC2-890	LIC;VTL;890;INCL 1XPCIE;DP;8G;CTL2;UPG	\$27,000.00	DH	27%	\$19,710.00	\$4,860.00	\$4,320.00	\$0.00	\$0.00	\$0.00	\$4,860.00
5	U-VTLC2-892	LIC;VTL;890;INCL 2XPCIE;DP;8G;CTL2;UPG	\$31,500.00	DH	27%	\$22,995.00	\$5,670.00	\$5,040.00	\$0.00	\$0.00	\$0.00	\$5,670.00
5	U-XCAP7200	LICENSE;EXPCAP;DD7200;MORETHAN 360TB;UPG	\$40,000.00	DH	27%	\$29,200.00	\$4,400.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$4,400.00
5	U-XCAP9500	LIC EXPCAP DD9500 MORETHAN 540TB UPG=IA	\$0.00	DH	27%	\$0.00	\$5,500.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$5,500.00
5	U-XCAP9500-CF	LIC EXPCAP DD9500 ABOVE 540TB UPG=IA	\$50,000.00	DH	27%	\$36,500.00	\$5,500.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$5,500.00
5	U-XCAP990	LICENSE;EXPCAP;DD990;MORE THAN 360TB;UPG	\$50,000.00	DH	27%	\$36,500.00	\$5,500.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$5,500.00
5	456-100-664	DPA: NetApp Single Fileserver	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-781	DPA: 1TB HP EVA ARRAY CAP	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-786	DR Basic Metering for RecoverPoint.	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-877	DPA: VNX File: VNX 5500, VNX 5700	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-254	DPA - RECOVERPOINT/SE BUNDLE - 1TB CAP	\$0.00	DM	27%	\$0.00	\$81.65	\$74.55	\$63.90	\$0.00	\$0.00	\$81.65
5	456-104-123	Data Prot Suite Backup 51-150TB=CA	\$8,250.00	DM	27%	\$6,022.50	\$1,897.50	\$1,732.50	\$1,485.00	\$0.00	\$0.00	\$1,897.50
5	456-104-124	Data Prot Suite Backup 151-250TB=CA	\$7,750.00	DM	27%	\$5,657.50	\$1,782.50	\$1,627.50	\$1,395.00	\$0.00	\$0.00	\$1,782.50
5	456-104-147	Data Prot Suite Backup 251-400TB=CA	\$7,150.00	DM	27%	\$5,219.50	\$1,644.50	\$1,501.50	\$1,287.00	\$0.00	\$0.00	\$1,644.50
5	456-104-148	Data Prot Suite Backup 401-600TB=CA	\$6,500.00	DM	27%	\$4,745.00	\$1,495.00	\$1,365.00	\$1,170.00	\$0.00	\$0.00	\$1,495.00
5	456-104-149	Data Prot Suite Backup 601-1000TB=CA	\$5,800.00	DM	27%	\$4,234.00	\$1,334.00	\$1,218.00	\$1,044.00	\$0.		

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-104-150	Data Prot Suite Backup 1001TB+=CA	\$5,150.00	DM	27%	\$3,759.50	\$1,184.50	\$1,081.50	\$927.00	\$0.00	\$0.00	\$1,184.50
5	456-104-151	EMC BACKUP SUITE (2001-3000TB)	\$0.00	DM	27%	\$0.00	\$1,035.00	\$945.00	\$810.00	\$0.00	\$0.00	\$1,035.00
5	456-104-152	EMC BACKUP SUITE (3001-4000TB)	\$0.00	DM	27%	\$0.00	\$920.00	\$840.00	\$720.00	\$0.00	\$0.00	\$920.00
5	456-104-153	EMC BACKUP SUITE (4001TB OR MORE)	\$0.00	DM	27%	\$0.00	\$805.00	\$735.00	\$630.00	\$0.00	\$0.00	\$805.00
5	456-104-247	EMC BACKUP SUITE AVAMAR ENABLER=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-248	EMC BACKUP SUITE DPA ENABLER=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-274	EMC BACKUP SUITE NETWORKER ENABLER	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-857	DPA: 20 backup clients=IA	\$3,000.00	DM	27%	\$2,190.00	\$690.00	\$630.00	\$540.00	\$0.00	\$0.00	\$690.00
5	456-104-858	DPA: 1TB Avamar capacity=CB	\$1,995.00	DM	27%	\$1,456.35	\$458.85	\$418.95	\$359.10	\$0.00	\$0.00	\$458.85
5	456-104-859	DPA: single VMware server=IA	\$570.00	DM	27%	\$416.10	\$131.10	\$119.70	\$102.60	\$0.00	\$0.00	\$131.10
5	456-104-860	DPA: NetWorker Source Capacity 1TB=CB	\$595.00	DM	27%	\$434.35	\$136.85	\$124.95	\$107.10	\$0.00	\$0.00	\$136.85
5	456-105-080	Data Prot Suite Backup 11-50TB=CA	\$10,200.00	DM	27%	\$7,446.00	\$2,346.00	\$2,142.00	\$1,836.00	\$0.00	\$0.00	\$2,346.00
5	456-105-958	Data Prot Suite Backup 1-10TB=CA	\$12,100.00	DM	27%	\$8,833.00	\$2,783.00	\$2,541.00	\$2,178.00	\$0.00	\$0.00	\$2,783.00
5	456-106-013	DPA: PRIMARY STORAGE REPLICATION=IC	\$33,000.00	DM	27%	\$24,090.00	\$7,590.00	\$6,930.00	\$5,940.00	\$0.00	\$0.00	\$7,590.00
5	456-106-107	DPA-20 Backup Clients-B=IA	\$3,000.00	DM	27%	\$2,190.00	\$690.00	\$630.00	\$540.00	\$0.00	\$0.00	\$690.00
5	456-106-108	DPA-1TB Avamar Capacity-B=CB	\$1,995.00	DM	27%	\$1,456.35	\$458.85	\$418.95	\$359.10	\$0.00	\$0.00	\$458.85
5	456-106-109	DPA-Single VMware Server-B=IA	\$570.00	DM	27%	\$416.10	\$131.10	\$119.70	\$102.60	\$0.00	\$0.00	\$131.10
5	456-106-110	DPA-NetWorker Source Capacity 1TB-B=CB	\$595.00	DM	27%	\$434.35	\$136.85	\$124.95	\$107.10	\$0.00	\$0.00	\$136.85
5	456-106-111	DPA-Primary Storage Replication-B=IC	\$33,000.00	DM	27%	\$24,090.00	\$7,590.00	\$6,930.00	\$5,940.00	\$0.00	\$0.00	\$7,590.00
5	456-106-112	EMC BACKUP SUITE DPA ENABLER-B=CB	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-120	VMAX3 DPSAPPS 0-10TB=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-121	VMAX3 DPSAPPS 11-50TB=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-122	VMAX3 DPSAPPS 51-150TB=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-123	VMAX3 DPSAPPS 151-250TB=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-124	VMAX3 DPSAPPS 251-400TB=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-125	VMAX3 DPSAPPS 401-600TB=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-126	VMAX3 DPSAPPS 601-1000TB=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-137	SRMSUITE ATMOS 1TB =CB	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-138	DD Boost for Apps 1-10TB=CA	\$0.00	DM	27%	\$0.00	\$1,113.20	\$1,016.40	\$871.20	\$0.00	\$0.00	\$1,113.20
5	456-106-139	DD Boost for Apps 11-50TB=CA	\$0.00	DM	27%	\$0.00	\$936.10	\$854.70	\$732.60	\$0.00	\$0.00	\$936.10
5	456-106-140	DD Boost for Apps 51-150TB=CA	\$0.00	DM	27%	\$0.00	\$756.93	\$691.11	\$592.38	\$0.00	\$0.00	\$756.93
5	456-106-141	DD Boost for Apps 151-250TB=CA	\$0.00	DM	27%	\$0.00	\$712.54	\$650.58	\$557.64	\$0.00	\$0.00	\$712.54
5	456-106-142	DD Boost for Apps 251-400TB=CA	\$0.00	DM	27%	\$0.00	\$656.88	\$599.76	\$514.08	\$0.00	\$0.00	\$656.88
5	456-106-143	DD Boost for Apps 401-600TB=CA	\$0.00	DM	27%	\$0.00	\$601.22	\$548.94	\$470.52	\$0.00	\$0.00	\$601.22
5	456-106-144	DD Boost for Apps 601-1000TB=CA	\$0.00	DM	27%	\$0.00	\$534.29	\$487.83	\$418.14	\$0.00	\$0.00	\$534.29
5	456-106-145	DD Boost for Apps 1001TB+=CA	\$0.00	DM	27%	\$0.00	\$478.63	\$437.01	\$374.58	\$0.00	\$0.00	\$478.63
5	456-106-146	DD Boost App to DPS BU UPG 1-10TB=CA	\$7,260.00	DM	27%	\$5,299.80	\$1,669.80	\$1,524.60	\$1,306.80	\$0.00	\$0.00	\$1,669.80
5	456-106-147	DD Boost App to DPS BU UPG 11-50TB=CA	\$6,130.00	DM	27%	\$4,474.90	\$1,409.90	\$1,287.30	\$1,103.40	\$0.00	\$0.00	\$1,409.90
5	456-106-148	DD Boost App to DPS BU UPG 51-150TB=CA	\$4,959.00	DM	27%	\$3,620.07	\$1,140.57	\$1,041.39	\$892.62	\$0.00	\$0.00	\$1,140.57
5	456-106-149	DD Boost App to DPS BU UPG 151-250TB=CA	\$4,652.00	DM	27%	\$3,395.96	\$1,069.96	\$976.92	\$837.36	\$0.00	\$0.00	\$1,069.96
5	456-106-150	DD Boost App to DPS BU UPG 251-400TB=CA	\$4,294.00	DM	27%	\$3,134.62	\$987.62	\$901.74	\$772.92	\$0.00	\$0.00	\$987.62
5	456-106-151	DD Boost App to DPS BU UPG 401-600TB=CA	\$3,886.00	DM	27%	\$2,836.78	\$893.78	\$816.06	\$699.48	\$0.00	\$0.00	\$893.78
5	456-106-152	DD Boost App to DPS BU UPG 601-1000TB=CA	\$3,477.00	DM	27%	\$2,538.21	\$799.71	\$730.17	\$625.86	\$0.00	\$0.00	\$799.71
5	456-106-153	DD Boost App to DPS BU UPG 1001TB+=CA	\$3,069.00	DM	27%	\$2,240.37	\$705.87	\$644.49	\$552.42	\$0.00	\$0.00	\$705.87
5	456-106-406	DPS for BU DDBOOST for Apps ENABLER=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-407	DPA ENABLER FOR DDBEA=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-675	VMAX3 DPSAPPS 1001+TB=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-676	DPSAPPS 0-10TB=CC	\$0.00	DM	27%	\$0.00	\$1,669.80	\$1,524.60	\$1,306.80	\$0.00	\$0.00	\$1,669.80
5	456-106-677	DPSAPPS 11-50TB=CC	\$0.00	DM	27%	\$0.00	\$1,409.90	\$1,287.30	\$1,103.40	\$0.00	\$0.00	\$1,409.90
5	456-106-678	DPSAPPS 51-150TB=CC	\$0.00	DM	27%	\$0.00	\$1,140.57	\$1,041.39	\$892.62	\$0.00	\$0.00	\$1,140.57
5	456-106-679	DPSAPPS 151-250TB=CC	\$0.00	DM	27%	\$0.00	\$1,069.96	\$976.92	\$837.36	\$0.00	\$0.00	\$1,069.96
5	456-106-680	DPSAPPS 251-400TB=CC	\$0.00	DM	27%	\$0.00	\$987.62	\$901.74	\$772.92	\$0.00	\$0.00	\$987.62
5	456-106-681	DPSAPPS 401-600TB=CC	\$0.00	DM	27%	\$0.00	\$893.78	\$816.06	\$699.48	\$0.00	\$0.00	\$893.78
5	456-106-682	DPSAPPS 601-1000TB=CC	\$0.00	DM	27%	\$0.00	\$799.71	\$730.17	\$625.86	\$0.00	\$0.00	\$799.71
5	456-106-683	DPSAPPS 1001+TB=CC	\$0.00	DM	27%	\$0.00	\$712.08	\$650.16	\$557.28	\$0.00	\$0.00	\$712.08
5	456-106-701	DPA ENABLER DDBEA-B=IC	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-702	DPA ENABLER PRIM STOR DPSAPPS-B=IC	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-802	DPA-Enterprise Applications-B=CB	\$200.00	DM	27%	\$146.00	\$46.00	\$42.00	\$36.00	\$0.00	\$0.00	\$46.00
5	456-106-803	DPA: Symmetrix/RecoverPoint-B=CB	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-804	DR Basic Metering for RecoverPoint-B=CB	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-278	CloudBoost ENABLER=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-280	DPS for BU DP Search ENABLER=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-330	CloudBoost Client (AV) ENABLER=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-773	Upgrade to DPSAPPS 0-10TB=CC	\$0.00	DM	27%	\$0.00	\$556.60	\$508.20	\$435.60	\$0.00	\$0.00	\$556.60
5	456-107-774	Upgrade to DPSAPPS 11-50TB=CC	\$0.00	DM	27%	\$0.00	\$473.80	\$432.60	\$370.80	\$0.00	\$0.00	\$473.80
5	456-107-775	Upgrade to DPSAPPS 51-150TB=CC	\$0.00	DM	27%	\$0.00	\$383.64	\$350.28	\$300.24	\$0.00	\$0.00	\$383.64
5	456-107-776	Upgrade to DPSAPPS 151-250TB=CC	\$0.00	DM	27%	\$0.00	\$357.42	\$326.34	\$279.72	\$0.00	\$0.00	\$357.42
5	456-107-777	Upgrade to DPSAPPS 251-400TB=CC	\$0.00	DM	27%	\$0.00	\$330.74	\$301.98	\$258.84	\$0.00	\$0.00	\$330.74
5	456-107-778	Upgrade to DPSAPPS 401-600TB=CC	\$0.00	DM	27%	\$0.00	\$292.56	\$267.12	\$228.96	\$0.00	\$0.00	\$292.56
5	456-107-779	Upgrade to DPSAPPS 601-1000TB=CC	\$0.00	DM	27%	\$0.00	\$265.42	\$242.34	\$207.72	\$0.00	\$0.00	\$265.42
5	456-107-780	Upgrade to DPSAPPS 1001+TB=CC	\$0.00	DM	27%	\$0.00	\$233.45	\$213.15	\$182.70	\$0.00	\$0.00	\$233.45
5	456-107-988	DD VE PERPETUAL CAP 1TB=CA	\$1,675.00	DM	27%	\$1,222.75	\$385.25	\$0.00	\$0.00	\$0.00	\$0.00	\$385.25
5	456-108-690	V100K DPSAPPS BASE LIC=IC	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-692	V200K DPSAPPS BASE LIC=IC	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-694	V400K DPSAPPS BASE LIC=IC	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-385	DPS Ent Edition 151-250TB=CA	\$8,500.00	DM	27%	\$6,205.00	\$1,955.00	\$1,785.00	\$1,530.00	\$0.00	\$0.00	\$1,955.00
5	456-109-386	DPS Ent Edition 251-400TB=CA	\$7,900.00	DM	27%	\$5,767.00	\$1,817.00	\$1,659.00	\$1,422.00	\$0.00	\$0.00	\$1,817.00
5	456-109-387	DPS Ent Edition 401-600TB=CA	\$7,200.00	DM	27%	\$5,256.00	\$1,656.00	\$1,512.00	\$1,296.00	\$0.00	\$0.00	\$1,656.00
5	456-109-388	DPS Ent Edition 601-999TB=CA	\$6,400.00	DM	27%	\$4,672.00	\$1,472.00	\$1,344.00	\$1,152.00	\$0.00	\$0.00	\$1,472.00
5	456-109-389	DPS Ent Edition 1PB-1.999PB=CA	\$5,700.00	DM	27%	\$4,161.00	\$1,311.00	\$1,197.00	\$1,026.00	\$0.00	\$0.00	\$1,311.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-109-390	DPS Ent Edition 2PB-3.999PB=CA	\$5,000.00	DM	27%	\$3,650.00	\$1,150.00	\$1,050.00	\$900.00	\$0.00	\$0.00	\$1,150.00
5	456-109-391	DPS Ent Edition 4PB=CA	\$3,500.00	DM	27%	\$2,555.00	\$805.00	\$735.00	\$630.00	\$0.00	\$0.00	\$805.00
5	456-109-392	DPS Ent Edition 1-10TB=CA	\$13,300.00	DM	27%	\$9,709.00	\$3,059.00	\$2,793.00	\$2,394.00	\$0.00	\$0.00	\$3,059.00
5	456-109-393	DPS Ent Edition 11-50TB=CA	\$11,200.00	DM	27%	\$8,176.00	\$2,576.00	\$2,352.00	\$2,016.00	\$0.00	\$0.00	\$2,576.00
5	456-109-394	DPS Ent Edition 51-150TB=CA	\$9,100.00	DM	27%	\$6,643.00	\$2,093.00	\$1,911.00	\$1,638.00	\$0.00	\$0.00	\$2,093.00
5	456-109-422	LICENSE DD OE PER TB MID CAPACITY ACT=CB	\$1,450.00	DM	27%	\$1,058.50	\$159.50	\$130.50	\$0.00	\$0.00	\$0.00	\$159.50
5	456-109-564	DPS Upg Ent Edition 1-10TB=CA	\$1,200.00	DM	27%	\$876.00	\$276.00	\$252.00	\$216.00	\$0.00	\$0.00	\$276.00
5	456-109-565	DPS Upg Ent Edition 11-50TB=CA	\$1,000.00	DM	27%	\$730.00	\$230.00	\$210.00	\$180.00	\$0.00	\$0.00	\$230.00
5	456-109-566	DPS Upg Ent Edition 51-150TB=CA	\$850.00	DM	27%	\$620.50	\$195.50	\$178.50	\$153.00	\$0.00	\$0.00	\$195.50
5	456-109-567	DPS Upg Ent Edition 151-250TB=CA	\$750.00	DM	27%	\$547.50	\$172.50	\$157.50	\$135.00	\$0.00	\$0.00	\$172.50
5	456-109-568	DPS Upg Ent Edition 251-400TB=CA	\$750.00	DM	27%	\$547.50	\$172.50	\$157.50	\$135.00	\$0.00	\$0.00	\$172.50
5	456-109-569	DPS Upg Ent Edition 401-600TB=CA	\$700.00	DM	27%	\$511.00	\$161.00	\$147.00	\$126.00	\$0.00	\$0.00	\$161.00
5	456-109-570	DPS Upg Ent Edition 601-999TB=CA	\$600.00	DM	27%	\$438.00	\$138.00	\$126.00	\$108.00	\$0.00	\$0.00	\$138.00
5	456-109-571	DPS Upg Ent Edition 1PB+=CA	\$550.00	DM	27%	\$401.50	\$126.50	\$115.50	\$99.00	\$0.00	\$0.00	\$126.50
5	456-109-622	LICENSE BASE DD OE DD2500-21=IA	\$15,000.00	DM	27%	\$10,950.00	\$1,650.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$1,650.00
5	456-109-623	LICENSE BASE DD OE DD2500-36=IA	\$15,000.00	DM	27%	\$10,950.00	\$1,650.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$1,650.00
5	456-109-624	LIC BOOST,DD2500=IA	\$4,000.00	DM	27%	\$2,920.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	456-109-625	LICENSE,ENCRYPTION,DD2500=IA	\$4,000.00	DM	27%	\$2,920.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	456-109-626	LIC REPLICATOR,DD2500=IA	\$5,000.00	DM	27%	\$3,650.00	\$900.00	\$800.00	\$0.00	\$0.00	\$0.00	\$900.00
5	456-109-627	LICENSE,RETENTION LOCK COMPL,DD2500=IA	\$4,000.00	DM	27%	\$2,920.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	456-109-628	LICENSE,RETENTION LOCK GOV,DD2500=IA	\$4,000.00	DM	27%	\$2,920.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	456-109-629	LIC VTL,OPEN SYSTEMS,DD2500=IA	\$4,000.00	DM	27%	\$2,920.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	456-109-630	LIC VTL,NDMP TAPE SERVER,ETH,DD2500=IA	\$4,000.00	DM	27%	\$2,920.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	456-109-631	LIC VTL,IBM IOS,DD2500=IA	\$6,000.00	DM	27%	\$4,380.00	\$1,080.00	\$960.00	\$0.00	\$0.00	\$0.00	\$1,080.00
5	456-109-632	LICENSE,DD2500 EXP CAP,ABOVE 66TB=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-634	UPG BOOST,2500=IA	\$4,000.00	DM	27%	\$2,920.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	456-109-635	LICENSE,ENCRYPTION,2500,UPGRADE=IA	\$4,000.00	DM	27%	\$2,920.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	456-109-636	LIC REPLICATOR, 2500,UPGRADE=IA	\$5,000.00	DM	27%	\$3,650.00	\$900.00	\$800.00	\$0.00	\$0.00	\$0.00	\$900.00
5	456-109-637	LIC,RETENTION LOCK COMPL, DD2500,UPG=IA	\$4,000.00	DM	27%	\$2,920.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	456-109-638	LIC,RETENTION LOCK GOV, DD2500,UPG=IA	\$4,000.00	DM	27%	\$2,920.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	456-109-639	LIC,VTL,OPEN SYSTEMS,DD2500,UPG=IA	\$4,000.00	DM	27%	\$2,920.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	456-109-640	LIC,VTL,NDMP TAPE SVR,ETH,DD2500,UPG=IA	\$4,000.00	DM	27%	\$2,920.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	456-109-641	LIC,VTL,IBM IOS,DD2500,UPG=IA	\$6,000.00	DM	27%	\$4,380.00	\$1,080.00	\$960.00	\$0.00	\$0.00	\$0.00	\$1,080.00
5	456-109-642	LIC VTL,OPEN SYS TO IBM IOS,2500=IA	\$2,000.00	DM	27%	\$1,460.00	\$360.00	\$320.00	\$0.00	\$0.00	\$0.00	\$360.00
5	456-109-643	LICENSE,EXPSTOR,2500,UPG=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-644	LICENSE BASE DD OE DD4200=IA	\$15,000.00	DM	27%	\$10,950.00	\$1,650.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$1,650.00
5	456-109-645	LIC BOOST,DD4200=IA	\$9,000.00	DM	27%	\$6,570.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	456-109-646	LICENSE,ENCRYPTION,DD4200=IA	\$9,000.00	DM	27%	\$6,570.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	456-109-647	LICENSE,EXTD RETN SW OPT,DD4200=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-648	LIC REPLICATOR,DD4200=IA	\$10,000.00	DM	27%	\$7,300.00	\$1,800.00	\$1,600.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	456-109-649	LICENSE,RETENTION LOCK COMPL,DD4200=IA	\$7,000.00	DM	27%	\$5,110.00	\$1,260.00	\$1,120.00	\$0.00	\$0.00	\$0.00	\$1,260.00
5	456-109-650	LICENSE,RETENTION LOCK GOV,DD4200=IA	\$7,000.00	DM	27%	\$5,110.00	\$1,260.00	\$1,120.00	\$0.00	\$0.00	\$0.00	\$1,260.00
5	456-109-651	LIC VTL,OPEN SYSTEMS,DD4200=IA	\$9,000.00	DM	27%	\$6,570.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	456-109-652	LIC VTL,NDMP TAPE SERVER,ETH,DD4200=IA	\$9,000.00	DM	27%	\$6,570.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	456-109-653	LIC VTL,IBM IOS,DD4200=IA	\$13,500.00	DM	27%	\$9,855.00	\$2,430.00	\$2,160.00	\$0.00	\$0.00	\$0.00	\$2,430.00
5	456-109-654	LICENSE,EXP CAP,DD4200,ABOVE 120TB=IA	\$20,000.00	DM	27%	\$14,600.00	\$2,200.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$2,200.00
5	456-109-656	UPG BOOST,DD4200=IA	\$9,000.00	DM	27%	\$6,570.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	456-109-657	LICENSE,ENCRYPTION,DD4200,UPGRADE=IA	\$9,000.00	DM	27%	\$6,570.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	456-109-658	LICENSE,ER SW OPT,DD4200,UPGRADE=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-659	LIC REPLICATOR DD4200,UPGRADE=IA	\$10,000.00	DM	27%	\$7,300.00	\$1,800.00	\$1,600.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	456-109-660	LIC,RETENTION LOCK COMPL, DD4200,UPG=IA	\$7,000.00	DM	27%	\$5,110.00	\$1,260.00	\$1,120.00	\$0.00	\$0.00	\$0.00	\$1,260.00
5	456-109-661	LIC,RETENTION LOCK GOV, DD4200,UPG=IA	\$7,000.00	DM	27%	\$5,110.00	\$1,260.00	\$1,120.00	\$0.00	\$0.00	\$0.00	\$1,260.00
5	456-109-662	LIC,VTL,OPEN SYSTEMS,DD4200,UPG=IA	\$9,000.00	DM	27%	\$6,570.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	456-109-663	LIC,VTL,NDMP TAPE SVR,ETH,DD4200,UPG=IA	\$9,000.00	DM	27%	\$6,570.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	456-109-664	LIC,VTL,IBM IOS,DD4200,UPG=IA	\$13,500.00	DM	27%	\$9,855.00	\$2,430.00	\$2,160.00	\$0.00	\$0.00	\$0.00	\$2,430.00
5	456-109-665	LIC,VTL,OPEN SYS TO IBM IOS,DD4200=IA	\$4,500.00	DM	27%	\$3,285.00	\$810.00	\$720.00	\$0.00	\$0.00	\$0.00	\$810.00
5	456-109-666	LICENSE,EXPCAP,DD4200,ABOVE 120TB,UPG=IA	\$20,000.00	DM	27%	\$14,600.00	\$2,200.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$2,200.00
5	456-109-667	LICENSE BASE DD OE DD4500=IA	\$15,000.00	DM	27%	\$10,950.00	\$1,650.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$1,650.00
5	456-109-668	LIC BOOST,DD4500=IA	\$19,000.00	DM	27%	\$13,870.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	456-109-669	LICENSE,ENCRYPTION,DD4500=IA	\$19,000.00	DM	27%	\$13,870.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	456-109-670	LICENSE,EXTD RETN SW OPT,DD4500=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-671	LIC REPLICATOR,DD4500=IA	\$30,000.00	DM	27%	\$21,900.00	\$5,400.00	\$4,800.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5	456-109-672	LICENSE,RETENTION LOCK COMPL,DD4500=IA	\$20,400.00	DM	27%	\$14,892.00	\$3,672.00	\$3,264.00	\$0.00	\$0.00	\$0.00	\$3,672.00
5	456-109-673	LICENSE,RETENTION LOCK GOV,DD4500=IA	\$20,400.00	DM	27%	\$14,892.00	\$3,672.00	\$3,264.00	\$0.00	\$0.00	\$0.00	\$3,672.00
5	456-109-674	LIC VTL,OPEN SYSTEMS,DD4500=IA	\$19,000.00	DM	27%	\$13,870.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	456-109-675	LIC VTL,NDMP TAPE SERVER,ETH,DD4500=IA	\$19,000.00	DM	27%	\$13,870.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	456-109-676	LIC VTL,IBM IOS,DD4500=IA	\$28,500.00	DM	27%	\$20,805.00	\$5,130.00	\$4,560.00	\$0.00	\$0.00	\$0.00	\$5,130.00
5	456-109-677	LICENSE,EXP CAP,DD4500,ABOVE 180TB=IA	\$30,000.00	DM	27%	\$21,900.00	\$3,300.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$3,300.00
5	456-109-679	UPG BOOST,DD4500=IA	\$19,000.00	DM	27%	\$13,870.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	456-109-680	LICENSE,ENCRYPTION,DD4500,UPGRADE=IA	\$19,000.00	DM	27%	\$13,870.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	456-109-681	LICENSE,ER SW OPT,DD4500,UPGRADE=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-682	LIC REPLICATOR, DD4500,UPGRADE=IA	\$30,000.00	DM	27%	\$21,900.00	\$5,400.00	\$4,800.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5	456-109-683	LIC,RETENTION LOCK COMPL, DD4500,UPG=IA	\$20,400.00	DM	27%	\$14,892.00	\$3,672.00	\$3,264.00	\$0.00	\$0.00	\$0.00	\$3,672.00
5	456-109-684	LIC,RETENTION LOCK GOV, DD4500,UPG=IA	\$20,400.00	DM	27%	\$14,892.00	\$3,672.00	\$3,264.00	\$0.00	\$0.00	\$0.00	\$3,672.00
5	456-109-685	LIC,VTL,OPEN SYSTEMS,DD4500,UPG=IA	\$19,000.00	DM	27%	\$13,870.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	456-109-686	LIC,VTL,NDMP TAPE SVR,ETH,DD4500,UPG=IA	\$19,000.00	DM	27%	\$13,870.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	456-109-687	LIC,VTL,IBM IOS,DD4500,UPG=IA	\$28,500.00	DM	27%	\$20,805.00	\$5,130.00	\$4,560.00	\$0.00	\$0.00	\$0.00	\$5,130.00
5	456-109-688	LIC,VTL,OPEN SYS TO IBM IOS,DD4500=IA	\$9,500.00	DM	27%	\$6,935.00	\$1,710.00	\$1,520.00	\$0.00	\$0.00	\$0.00	\$1,710.00
5	456-109-689	LICENSE,EXPCAP,DD4500,ABOVE 180TB,UPG=IA	\$30,000.00	DM	27%	\$21,900.00	\$3,300.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$3,300.00
5	456-109-723	NW 9+DPS CAP ENABLER=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	456-109-801	Enterprise Copy Data Management BASE=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-839	UPG BOOST;DD620=IA	\$1,500.00	DM	27%	\$1,095.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	456-109-840	LICENSE;ENCRYPTION;DD620;UPGRADE=IA	\$1,500.00	DM	27%	\$1,095.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	456-109-841	LIC REPLICATOR DD620;UPGRADE=IA	\$2,540.00	DM	27%	\$1,854.20	\$457.20	\$406.40	\$0.00	\$0.00	\$0.00	\$457.20
5	456-109-842	LIC;RETENTION LOCK COMPL; DD620;UPG=IA	\$1,500.00	DM	27%	\$1,095.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	456-109-843	LIC;RETENTION LOCK GOV; DD620;UPG=IA	\$1,500.00	DM	27%	\$1,095.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	456-109-844	LIC;VTL;620INCL;1XPCIE CARD;DP;4G;UPG=IA	\$6,000.00	DM	27%	\$4,380.00	\$1,080.00	\$960.00	\$0.00	\$0.00	\$0.00	\$1,080.00
5	456-109-845	LIC;VTL;NDMP TAPE SVR;ETH;DD620;UPG=IA	\$1,500.00	DM	27%	\$1,095.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	456-109-846	LIC;VTL;IBM I/OS;FC;DD620;1XDP;4G;UPG=IA	\$6,750.00	DM	27%	\$4,927.50	\$1,215.00	\$1,080.00	\$0.00	\$0.00	\$0.00	\$1,215.00
5	456-109-847	LIC;VTL;OPEN SYS TO IBM I/OS;DD620=IA	\$750.00	DM	27%	\$547.50	\$135.00	\$120.00	\$0.00	\$0.00	\$0.00	\$135.00
5	456-109-848	UPGRADE;DD620;INCL LICENSE;5 HDD(5TB)=IA	\$10,000.00	DM	27%	\$7,300.00	\$1,800.00	\$1,600.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	456-109-849	LICENSE;BACKUP-NEARLINE;DD620;UPGRADE=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-850	LICENSE;NEARLINE;DD620;UPGRADE=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-862	UPG BOOST;DD640=IA	\$4,000.00	DM	27%	\$2,920.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	456-109-863	LICENSE;ENCRYPTION;DD640;UPGRADE=IA	\$4,000.00	DM	27%	\$2,920.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	456-109-864	LIC REPLICATOR DD640;UPGRADE=IA	\$5,000.00	DM	27%	\$3,650.00	\$900.00	\$800.00	\$0.00	\$0.00	\$0.00	\$900.00
5	456-109-865	LIC;RETENTION LOCK COMPL; DD640;UPG=IA	\$4,000.00	DM	27%	\$2,920.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	456-109-866	LIC;RETENTION LOCK GOV; DD640;UPG=IA	\$4,000.00	DM	27%	\$2,920.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	456-109-867	LIC;VTL;640INCL 1XPCIE CARD;DP;8G;UPG=IA	\$8,500.00	DM	27%	\$6,205.00	\$1,530.00	\$1,360.00	\$0.00	\$0.00	\$0.00	\$1,530.00
5	456-109-868	LIC;VTL;640INCL 2XPCIE CARD;DP;8G;UPG=IA	\$13,000.00	DM	27%	\$9,490.00	\$2,340.00	\$2,080.00	\$0.00	\$0.00	\$0.00	\$2,340.00
5	456-109-869	LIC;VTL;OPEN SYS TO IBM I/OS;DD640=IA	\$2,000.00	DM	27%	\$1,460.00	\$360.00	\$320.00	\$0.00	\$0.00	\$0.00	\$360.00
5	456-109-870	LICENSE;EXPSTOR;DD640;UPGRADE=IA	\$10,000.00	DM	27%	\$7,300.00	\$1,800.00	\$1,600.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	456-109-871	LICENSE;BACKUP-NEARLINE;DD640;UPGRADE=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-872	LICENSE;NEARLINE;DD640;UPGRADE=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-874	UPGRADE; LICENSE; ENCRYPTION; DD670=IA	\$9,000.00	DM	27%	\$6,570.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	456-109-875	LIC REPLICATOR DD670;UPGRADE=IA	\$10,000.00	DM	27%	\$7,300.00	\$1,800.00	\$1,600.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	456-109-877	LIC;RETENTION LOCK GOV; DD670;UPG=IA	\$7,000.00	DM	27%	\$5,110.00	\$1,260.00	\$1,120.00	\$0.00	\$0.00	\$0.00	\$1,260.00
5	456-109-878	LIC;VTL;IBM I/OS;FC;DD670;1XDP;8G;UPG=IA	\$18,000.00	DM	27%	\$13,140.00	\$3,240.00	\$2,880.00	\$0.00	\$0.00	\$0.00	\$3,240.00
5	456-109-879	LIC;VTL;IBM I/OS;FC;DD670;2XDP;8G;UPG=IA	\$22,500.00	DM	27%	\$16,425.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	456-109-880	LIC;VTL;OPEN SYS TO IBM I/OS;DD670=IA	\$4,500.00	DM	27%	\$3,285.00	\$810.00	\$720.00	\$0.00	\$0.00	\$0.00	\$810.00
5	456-109-974	DPS for VMware 2TB AVE Enabler=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-080	AVAMAR E DPS BACKUP ENABLER=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-128	DPSAPPS RP ENABLER BASE=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-129	DPSAPPS RP ENABLER UPG=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-151	DD Boost for Ent Apps 1-10TB=CA	\$4,840.00	DM	27%	\$3,533.20	\$1,113.20	\$1,016.40	\$871.20	\$0.00	\$0.00	\$1,113.20
5	456-110-152	DD Boost for Ent Apps 11-50TB=CA	\$4,070.00	DM	27%	\$2,971.10	\$936.10	\$854.70	\$732.60	\$0.00	\$0.00	\$936.10
5	456-110-153	DD Boost for Ent Apps 51-150TB=CA	\$3,291.00	DM	27%	\$2,402.43	\$756.93	\$691.11	\$592.38	\$0.00	\$0.00	\$756.93
5	456-110-154	DD Boost for Ent Apps 151-250TB=CA	\$3,098.00	DM	27%	\$2,261.54	\$712.54	\$650.58	\$557.64	\$0.00	\$0.00	\$712.54
5	456-110-155	DD Boost for Ent Apps 251-400TB=CA	\$2,856.00	DM	27%	\$2,084.88	\$656.88	\$599.76	\$514.08	\$0.00	\$0.00	\$656.88
5	456-110-156	DD Boost for Ent Apps 401-600TB=CA	\$2,614.00	DM	27%	\$1,908.22	\$601.22	\$548.94	\$470.52	\$0.00	\$0.00	\$601.22
5	456-110-157	DD Boost for Ent Apps 601-1000TB=CA	\$2,323.00	DM	27%	\$1,695.79	\$534.29	\$487.83	\$418.14	\$0.00	\$0.00	\$534.29
5	456-110-158	DD Boost for Ent Apps 1001TB+=CA	\$2,081.00	DM	27%	\$1,519.13	\$478.63	\$437.01	\$374.58	\$0.00	\$0.00	\$478.63
5	456-110-330	DDBEA 1-10TB only w/ DD in same cart=CA	\$3,872.00	DM	27%	\$2,826.56	\$890.56	\$813.12	\$696.96	\$0.00	\$0.00	\$890.56
5	456-110-331	Upgrade to DPSAPPS 0-10TB=CC	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-332	Upgrade to DPSAPPS 11-50TB=CC	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-333	Upgrade to DPSAPPS 51-150TB=CC	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-334	Upgrade to DPSAPPS 151-250TB=CC	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-335	Upgrade to DPSAPPS 251-400TB=CC	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-336	Upgrade to DPSAPPS 401-600TB=CC	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-337	Upgrade to DPSAPPS 601-1000TB=CC	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-338	Upgrade to DPSAPPS 1001+TB=CC	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-339	DPSAPPS 0-10TB=CC	\$4,840.00	DM	27%	\$3,533.20	\$1,113.20	\$1,016.40	\$871.20	\$0.00	\$0.00	\$1,113.20
5	456-110-340	DPSAPPS 11-50TB=CC	\$4,070.00	DM	27%	\$2,971.10	\$936.10	\$854.70	\$732.60	\$0.00	\$0.00	\$936.10
5	456-110-341	DPSAPPS 51-150TB=CC	\$3,291.00	DM	27%	\$2,402.43	\$756.93	\$691.11	\$592.38	\$0.00	\$0.00	\$756.93
5	456-110-342	DPSAPPS 151-250TB=CC	\$3,098.00	DM	27%	\$2,261.54	\$712.54	\$650.58	\$557.64	\$0.00	\$0.00	\$712.54
5	456-110-343	DPSAPPS 251-400TB=CC	\$2,856.00	DM	27%	\$2,084.88	\$656.88	\$599.76	\$514.08	\$0.00	\$0.00	\$656.88
5	456-110-344	DPSAPPS 401-600TB=CC	\$2,614.00	DM	27%	\$1,908.22	\$601.22	\$548.94	\$470.52	\$0.00	\$0.00	\$601.22
5	456-110-345	DPSAPPS 601-1000TB=CC	\$2,323.00	DM	27%	\$1,695.79	\$534.29	\$487.83	\$418.14	\$0.00	\$0.00	\$534.29
5	456-110-346	DPSAPPS 1001+TB=CC	\$2,081.00	DM	27%	\$1,519.13	\$478.63	\$437.01	\$374.58	\$0.00	\$0.00	\$478.63
5	456-110-793	VIPR SRM ATMOS 1TB =CB	\$0.00	DM	27%	\$0.00	\$74.75	\$68.25	\$58.50	\$0.00	\$0.00	\$74.75
5	456-110-832	DPS for VMWare Sockets=IA	\$2,100.00	DM	27%	\$1,533.00	\$483.00	\$441.00	\$378.00	\$0.00	\$0.00	\$483.00
5	456-110-833	DPS for VMWare AVAMAR ENABLER=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-834	DPS for VMWare DPA ENABLER=C=CB	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-835	DPS for VMWare DPSearch ENABLER=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-206	LIC;CLD TIER DDVE SW CAP;1TB=CC	\$500.00	DM	27%	\$365.00	\$115.00	\$0.00	\$0.00	\$0.00	\$0.00	\$115.00
5	456-111-207	LIC;CLD TIER; 1TB MID;SW CAP=CC	\$500.00	DM	27%	\$365.00	\$90.00	\$80.00	\$0.00	\$0.00	\$0.00	\$90.00
5	456-111-235	DPS for VMWare Avamar F Enabler=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-237	Hadoop Application Agent=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-273	APPSYNC 3.0 ULTD DPS ENT ED ENABLER=CB	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-301	LIC DLM 7200 Enabler =IA	\$50,000.00	DM	27%	\$36,500.00	\$9,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,000.00
5	456-111-304	DPS Ent Edition 3PB-3.999PB=CA	\$4,200.00	DM	27%	\$3,066.00	\$966.00	\$882.00	\$756.00	\$0.00	\$0.00	\$966.00
5	456-111-314	ProtectPoint for VMAX ENABLER=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-332	Upgrade to DPS for APPS=CC	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-350	DPS APPS to Ent Edition UPG 1-10TB=CA	\$8,460.00	DM	27%	\$6,175.80	\$1,945.80	\$1,776.60	\$1,522.80	\$0.00	\$0.00	\$1,945.80
5	456-111-351	DPS APPS to Ent Edition UPG 11-50TB=CA	\$7,130.00	DM	27%	\$5,204.90	\$1,639.90	\$1,497.30	\$1,283.40	\$0.00	\$0.00	\$1,639.90
5	456-111-352	DPS APPS to Ent Edition UPG 51-150TB=CA	\$5,809.00	DM	27%	\$4,240.57	\$1,336.07	\$1,219.89	\$1,045.62	\$0.00	\$0.00	\$1,336.07
5	456-111-353	DPS APPS to Ent Edition UPG 151-250TB=CA	\$5,402.00	DM	27%	\$3,943.46	\$1,242.46	\$1,134.42	\$972.36	\$0.00	\$0.00	\$1,242.46
5	456-111-354	DPS APPS to Ent Edition UPG 251-400TB=CA	\$5,044.00	DM	27%	\$3,682.12	\$1,160.12	\$1,059.24	\$907.92	\$0.00	\$0.00	\$1,160.12
5	456-111-355	DPS APPS to Ent Edition UPG 401-600TB=CA	\$4,586.00	DM	27%	\$3,347.78	\$1,054.78	\$963.06	\$825.48	\$0.00	\$0.00	\$1,054.78
5	456-111-356	DPS APPS to Ent Edition UPG 601-999TB=CA	\$4,077.00	DM	27%	\$2,976.21	\$937.71	\$856.17	\$733.86	\$0.00	\$0.00	\$937.71

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	456-111-357	DPS APPS to Ent Edition UPG 1PB+=CA	\$3,619.00	DM	27%	\$2,641.87	\$832.37	\$759.99	\$651.42	\$0.00	\$0.00	\$832.37
5	457-101-601	DPSAPPS BASE NEW 100K=IC	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-602	DPSAPPS BASE NEW 200K=IC	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-603	DPSAPPS BASE NEW 400K=IC	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-604	DPSAPPS CAP UPG 100K=IC	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-605	DPSAPPS CAP UPG 200K=IC	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-606	DPSAPPS CAP UPG 400K=IC	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-167	VIPR SRM for ATMOS	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-325	DATA PROTECTION ADVISOR 6.1 PRODUCT	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-588	DATA PROTECTION ADVISOR 6.2 PRODUCT	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-589	VMAX3 DPSAPPS PRODUCT	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-837	DPA ENABLER PRODUCT	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-846	VMAX3 DPSAPPS PRODUCT	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-880	DD Boost for Apps	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-952	DPSAPPS CAPACITY	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-953	DPSAPPS CAPACITY UPGRADE	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-959	DPSAPPS CAPACITY	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-960	DPSAPPS CAPACITY UPGRADE	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-156	DPSAPPS RP ENABLER	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-162	DPSAPPS RP ENABLER	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-191	CLOUDBOOST CONNECTORS	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-192	DPS for VMWARE	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-193	DD Boost for Enterprise Applications	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-329	DPS ENTERPRISE EDITION	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-403	DD2500 OPERATING ENVIRONMENT SOFTWARE	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-404	DD2500 OE APPLICATION SOFTWARE	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-405	DD2500 OE APPLICATION SOFTWARE UPGRADE	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-406	DD4200 OPERATING ENVIRONMENT SOFTWARE	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-407	DD4200 OE APPLICATION SOFTWARE	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-408	DD4200 OE APPLICATION SOFTWARE UPGRADE	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-409	DD4500 OPERATING ENVIRONMENT SOFTWARE	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-410	DD4500 OE APPLICATION SOFTWARE	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-411	DD4500 OE APPLICATION SOFTWARE UPGRADE	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-432	DD620 OE APPLICATION SOFTWARE UPGRADE	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-434	DD640 OE APPLICATION SOFTWARE UPGRADE	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-435	DD670 OE APPLICATION SOFTWARE UPGRADE	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-634	ProtectPoint for VMAX ENABLER	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-675	DPS for APPS PRODUCT CAPACITY UPGRADE	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-697	Hadoop Application Agent	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-707	DPS APPS to Ent Edition UPG	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-729	DD ER TO ACT RAW SHELF CAPACITY LICENSE	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-811	DPA ENABLER PRODUCT	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-812	DPS for APPS PRODUCT CAPACITY UPGRADE	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-813	DPS for APPS PRODUCT CAPACITY	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-814	ProtectPoint for VMAX ENABLER	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-816	COPY DATA MANAGEMENT	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A-ACE-C-1TB	ATMOS CE CAPACITY PER TB	\$0.00	DM	27%	\$0.00	\$41.04	\$36.48	\$31.92	\$0.00	\$0.00	\$41.04
5	A-ACE-L-RTU	ATMOS CE RIGHT TO USE LIC	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A-ACE-ULE-1TB	ATMOS LE TO CE UPGRADE PER TB	\$0.00	DM	27%	\$0.00	\$49.50	\$44.00	\$38.50	\$0.00	\$0.00	\$49.50
5	A-ALE-C-1TB	ATMOS LE CAPACITY PER TB	\$0.00	DM	27%	\$0.00	\$8.82	\$7.84	\$6.86	\$0.00	\$0.00	\$8.82
5	A-ALE-L-RTU	ATMOS LE RIGHT TO USE LIC	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A-AOS-C-1TB	ATMOS OS CAPACITY PER TB	\$0.00	DM	27%	\$0.00	\$11.41	\$11.41	\$11.41	\$0.00	\$0.00	\$11.41
5	A-AVE-C-1TB	ATMOS VE CAPACITY PER TB	\$0.00	DM	27%	\$0.00	\$80.50	\$73.50	\$63.00	\$0.00	\$0.00	\$80.50
5	A-AVE-L-ENTL	ATMOS VE ENTITLEMENT KEY	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A-CDP-C-1TB	ATMOS CDP CAPACITY PER TB	\$0.00	DM	27%	\$0.00	\$22.50	\$20.00	\$17.50	\$0.00	\$0.00	\$22.50
5	A-CDP-L-ENTL	ATMOS CDP ENTITLEMENT KEY	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CDP-SW-B-T00	ATMOS CDP CAP 1TB (101-500TB)	\$175.00	DM	27%	\$127.75	\$31.50	\$28.00	\$24.50	\$0.00	\$0.00	\$31.50
5	CDP-SW-B-T01	ATMOS CDP CAP 1TB (501-1500TB)	\$125.00	DM	27%	\$91.25	\$22.50	\$20.00	\$17.50	\$0.00	\$0.00	\$22.50
5	CDP-SW-B-T02	ATMOS CDP CAP 1TB (1501-4500TB)	\$105.00	DM	27%	\$76.65	\$18.90	\$16.80	\$14.70	\$0.00	\$0.00	\$18.90
5	CDP-SW-B-T03	ATMOS CDP CAP 1TB (4501-9500TB)	\$84.00	DM	27%	\$61.32	\$15.12	\$13.44	\$11.76	\$0.00	\$0.00	\$15.12
5	CDP-SW-B-T04	ATMOS CDP CAP 1TB (9500TB+)	\$70.00	DM	27%	\$51.10	\$12.60	\$11.20	\$9.80	\$0.00	\$0.00	\$12.60
5	CDP-SW-SOL-S	ATMOS CDP BASE & CAP 100TB	\$20,940.00	DM	27%	\$15,286.20	\$3,769.20	\$3,350.40	\$2,931.60	\$0.00	\$0.00	\$3,769.20
5	COS-SW-B-SOL	ATMOS SW BASE & CAP 500TB	\$279,588.00	DM	27%	\$204,099.24	\$50,325.84	\$44,734.08	\$39,142.32	\$0.00	\$0.00	\$50,325.84
5	COS-SW-C-T01	ATMOS SW CAP 1TB (501-1500TB)	\$523.00	DM	27%	\$381.79	\$94.14	\$83.68	\$73.22	\$0.00	\$0.00	\$94.14
5	COS-SW-C-T02	ATMOS SW CAP 1TB (1501-4500TB)	\$477.00	DM	27%	\$348.21	\$85.86	\$76.32	\$66.78	\$0.00	\$0.00	\$85.86
5	COS-SW-C-T03	ATMOS SW CAP 1TB (4501-9500TB)	\$432.00	DM	27%	\$315.36	\$77.76	\$69.12	\$60.48	\$0.00	\$0.00	\$77.76
5	COS-SW-C-T04	ATMOS SW CAP 1TB (9500TB+)	\$397.00	DM	27%	\$289.81	\$71.46	\$63.52	\$55.58	\$0.00	\$0.00	\$71.46
5	COS-SW-ENTL	ATMOS SW LICENSE KEY	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COS-SW-SOL	ATMOS SW BASE 1TB (1-500TB)	\$558.00	DM	27%	\$407.34	\$100.44	\$89.28	\$78.12	\$0.00	\$0.00	\$100.44
5	DLM1010-LIC	DLM1000 WITH 1 FICON VTEOS LICENSE	\$13,200.00	DM	27%	\$9,636.00	\$2,376.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,376.00
5	DLM1020-LIC	DLM1000 WITH 2 FICON VTEOS LICENSE	\$26,400.00	DM	27%	\$19,272.00	\$4,752.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,752.00
5	DLM2K-REPL	DLM2000 VNX REPLICATOR LICENSE	\$0.00	DM	27%	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	DLM2K-REPL-CF	DLM2000 VNX REPLICATOR LICENSE	\$10,000.00	DM	27%	\$7,300.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	DLM2K-VNX-L	DLM2000 VNX5300 USAGE LICENSE	\$0.00	DM	27%	\$0.00	\$1,410.84	\$0.00	\$0.00	\$0.00	\$0.00	\$1,410.84
5	DLM2K-VNX-L-CF	DLM2000 VNX5300 USAGE LICENSE	\$7,838.00	DM	27%	\$5,721.74	\$1,410.84	\$0.00	\$0.00	\$0.00	\$0.00	\$1,410.84
5	DLM2K-VTEOS	DLM2000 VTE OPERATING SYSTEM LICENSE	\$48,750.00	DM	27%	\$35,587.50	\$8,775.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,775.00
5	DLM4-2KVTEOS	DLM2100 - VTE Operating System license	\$0.00	DM	27%	\$0.00	\$8,550.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,550.00
5	DLM42KVTEOS1	DLM2100 - VTE DD OS LICENSE 1 CHANNEL	\$0.00	DM	27%	\$0.00	\$2,376.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,376.00
5	DLM42KVTEOS1-CF	DLM2100 - VTE DD OS LICENSE 1 CHANNEL	\$13,200.00	DM	27%	\$9,636.00	\$2,376.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,376.00
5	DLM42KVTEOS2	DLM2100 - VTE DD OS LICENSE 2 CHANNEL	\$0.00	DM	27%	\$0.00	\$4,752.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,752.00

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	DLM42KVTEOS2-CF	DLM2100 - VTE DD OS LICENSE 2 CHANNEL	\$26,400.00	DM	27%	\$19,272.00	\$4,752.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,752.00
5	DLM42KVTEOS-CF	DLM2100 - VTE OPERATING SYSTEM LICENSE	\$47,500.00	DM	27%	\$34,675.00	\$8,550.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,550.00
5	DLM42KVTEOSU	DLM2100 - VTE OS license Upgrade	\$0.00	DM	27%	\$0.00	\$8,550.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,550.00
5	DLM42KVTEOSU-CF	DLM2100 - VTE OS LICENSE UPGRADE	\$47,500.00	DM	27%	\$34,675.00	\$8,550.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,550.00
5	DLM48KVTEOS	DLM8100 VMAX - VTE OS LICENSE =ID	\$0.00	DM	27%	\$0.00	\$35,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$35,100.00
5	DLM48KVTEOS-CF	DLM8100 VMAX - VTE OS LICENSE =ID	\$195,000.00	DM	27%	\$142,350.00	\$35,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$35,100.00
5	DLM48KVTEOSU	DLM8100 VMAX - VTE OS LICENSE UPGRADE=ID	\$0.00	DM	27%	\$0.00	\$35,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$35,100.00
5	DLM48KVTEOSU-CF	DLM8100 VMAX - VTE OS LICENSE UPGRADE=ID	\$195,000.00	DM	27%	\$142,350.00	\$35,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$35,100.00
5	DLM-5400-REPL	DLM VNX5400 Replicator License =MA	\$0.00	DM	27%	\$0.00	\$2,756.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,756.34
5	DLM-5400-REPL-CF	DLM VNX5400 REPLICATOR LICENSE =MA	\$15,313.00	DM	27%	\$11,178.49	\$2,756.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,756.34
5	DLM-5400-REPU	DLM VNX5400 Replicator Upg License =MA	\$0.00	DM	27%	\$0.00	\$2,756.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,756.34
5	DLM-5400-REPU-CF	DLM VNX5400 REPLICATOR UPG LICENSE =MA	\$15,313.00	DM	27%	\$11,178.49	\$2,756.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,756.34
5	DLM-7600-REPL	DLM VNX7600 Replicator License =MA	\$0.00	DM	27%	\$0.00	\$12,069.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,069.18
5	DLM-7600-REPL-CF	DLM VNX7600 REPLICATOR LICENSE =MA	\$67,051.00	DM	27%	\$48,947.23	\$12,069.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,069.18
5	DLM-7600REPU	DLM VNX7600 Replicator Upg License =MA	\$0.00	DM	27%	\$0.00	\$12,069.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,069.18
5	DLM-7600REPU-CF	DLM VNX7600 REPLICATOR UPG LICENSE =MA	\$67,051.00	DM	27%	\$48,947.23	\$12,069.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,069.18
5	DLM8K-UNIFV8	DLM8000 Unisphere Software License	\$0.00	DM	27%	\$0.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,600.00
5	DLM8K-UNIFV8-CF	DLM8000 UNISPHERE SOFTWARE LICENSE	\$20,000.00	DM	27%	\$14,600.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,600.00
5	DLM8K-VG8ADV	DLM8000 V8 Advanced Protocol License	\$0.00	DM	27%	\$0.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5	DLM8K-VG8ADV-CF	DLM8000 V8 ADVANCED PROTOCOL LICENSE	\$30,000.00	DM	27%	\$21,900.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5	DLM8K-VG8BASL	DLM8000 V8 Base Protocol License	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM8K-VG8SDCD	DLM8000 V8 Symm (VMAX) Support	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM-FSTVP5400	DLM Fast VP for VNX5400 License =MA	\$0.00	DM	27%	\$0.00	\$1,537.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,537.74
5	DLM-FSTVP5400-CF	DLM FAST VP FOR VNX5400 LICENSE =MA	\$8,543.00	DM	27%	\$6,236.39	\$1,537.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,537.74
5	DLM-FSTVP7600	DLM Fast VP for VNX7600 License =MA	\$0.00	DM	27%	\$0.00	\$3,844.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,844.44
5	DLM-FSTVP7600-CF	DLM FAST VP FOR VNX7600 LICENSE =MA	\$21,358.00	DM	27%	\$15,591.34	\$3,844.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,844.44
5	DLM-V54CAPTBL	DLM VNX5400 Storage Cap License =CB	\$0.00	DM	27%	\$0.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	DLM-V54CAPTBL-CF	DLM VNX5400 STORAGE CAP LICENSE=CB	\$400.00	DM	27%	\$292.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	DLM-V54CAPTBU	DLM VNX5400 Storage Cap Upg License =CB	\$0.00	DM	27%	\$0.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	DLM-V54CAPTBU-CF	DLM VNX5400 STORAGE CAP UPG LICENSE=CB	\$400.00	DM	27%	\$292.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	DLM-V76CAPTBL	DLM VNX7600 Storage Cap License =CB	\$0.00	DM	27%	\$0.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	DLM-V76CAPTBL-CF	DLM VNX7600 STORAGE CAP LICENSE=CB	\$400.00	DM	27%	\$292.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	DLM-V76CAPTBU	DLM VNX7600 Storage Cap Upg License =CB	\$0.00	DM	27%	\$0.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	DLM-V76CAPTBU-CF	DLM VNX7600 STORAGE CAP UPG LICENSE=CB	\$400.00	DM	27%	\$292.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	DLM-VNX5400L	DLM VNX5400 Usage License =MA	\$0.00	DM	27%	\$0.00	\$1,933.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,933.92
5	DLM-VNX5400L-CF	DLM VNX5400 USAGE LICENSE =MA	\$10,744.00	DM	27%	\$7,843.12	\$1,933.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,933.92
5	DLM-VNX7600L	DLM VNX7600 Usage License =MA	\$0.00	DM	27%	\$0.00	\$16,122.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,122.06
5	DLM-VNX7600L-CF	DLM VNX7600 USAGE LICENSE =MA	\$89,567.00	DM	27%	\$65,383.91	\$16,122.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,122.06
5	DLM-VNX7600LU	DLM VNX7600 Usage Upg License =MA	\$0.00	DM	27%	\$0.00	\$16,122.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,122.06
5	DLM-VNX7600LU-CF	DLM VNX7600 USAGE UPG LICENSE =MA	\$89,567.00	DM	27%	\$65,383.91	\$16,122.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,122.06
5	L-640-XCAP	LICENSE:EXPSTOR;DD640	\$0.00	DM	27%	\$0.00	\$1,100.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,100.00
5	L-640XCAP-B	LICENSE:EXPSTOR;DD640	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	L-BLCK-2200	BLOCK SERVICE DPSAPPS DD2200=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	L-BLCK-2500	BLOCK SERVICE DPSAPPS DD2500=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	L-BLCK-4200	BLOCK SERVICE DPSAPPS DD4200=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	L-BLCK-4500	BLOCK SERVICE DPSAPPS DD4500=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	L-BLCK-7200	BLOCK SERVICE DPSAPPS DD7200=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	L-BLCK-9500	LIC BLOCK SVCS DPSAPPS 9500=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	L-BLCK-990	BLOCK SERVICE DPSAPPS DD990=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	L-BST-2500	LICENSE;BOOST;DD2500	\$4,000.00	DM	27%	\$2,920.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$720.00
5	L-BST-4200	LICENSE;BOOST;DD4200	\$9,000.00	DM	27%	\$6,570.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	L-BST-4500	LICENSE;BOOST;DD4500	\$19,000.00	DM	27%	\$13,870.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	L-BST-610	LICENSE; BOOST; DD610	\$0.00	DM	27%	\$0.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	L-BST-620	LICENSE; BOOST; DD620	\$1,500.00	DM	27%	\$1,095.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	L-BST-630	LICENSE; BOOST; DD630	\$0.00	DM	27%	\$0.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$720.00
5	L-BST-640	LICENSE;BOOST;DD640	\$0.00	DM	27%	\$0.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$720.00
5	L-BST-660	LICENSE; BOOST; DD660	\$0.00	DM	27%	\$0.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	L-BST-670	LICENSE; BOOST; DD670	\$0.00	DM	27%	\$0.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	L-DDOE-DD2500-21	LICENSE BASE DD OE DD2500-21=IA	\$15,000.00	DM	27%	\$10,950.00	\$1,650.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,650.00
5	L-DDOE-DD2500-36	LICENSE BASE DD OE DD2500-36=IA	\$15,000.00	DM	27%	\$10,950.00	\$1,650.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,650.00
5	L-DDOE-DD4200	LICENSE BASE DD OE DD4200=IA	\$15,000.00	DM	27%	\$10,950.00	\$1,650.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,650.00
5	L-DDOE-DD4500	LICENSE BASE DD OE DD4500=IA	\$15,000.00	DM	27%	\$10,950.00	\$1,650.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,650.00
5	L-DDOE-MCAP-ACT	LICENSE DD OE PER TB MID CAPACITY ACT=CB	\$1,450.00	DM	27%	\$1,058.50	\$159.50	\$130.50	\$0.00	\$0.00	\$0.00	\$0.00	\$159.50
5	L-DDOE-MCAP-ACT-N	LICENSE DD OE PER TB MID CAPACITY ACT=CB	\$1,450.00	DM	27%	\$1,058.50	\$159.50	\$130.50	\$0.00	\$0.00	\$0.00	\$0.00	\$159.50
5	L-ENC-2500	LICENSE.ENCRYPTION;DD2500	\$4,000.00	DM	27%	\$2,920.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$720.00
5	L-ENC-4200	LICENSE.ENCRYPTION;DD4200	\$9,000.00	DM	27%	\$6,570.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	L-ENC-4500	LICENSE.ENCRYPTION;DD4500	\$19,000.00	DM	27%	\$13,870.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	L-ENC-610	LICENSE;ENCRYPTION;DD610	\$0.00	DM	27%	\$0.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	L-ENC-620	LICENSE;ENCRYPTION;DD620	\$1,500.00	DM	27%	\$1,095.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	L-ENC-630	LICENSE;ENCRYPTION;DD630	\$0.00	DM	27%	\$0.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$720.00
5	L-ENC-640	LICENSE;ENCRYPTION;DD640	\$0.00	DM	27%	\$0.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$720.00
5	L-ENC-660	LICENSE;ENCRYPTION;DD660	\$0.00	DM	27%	\$0.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	L-ENC-670	LICENSE; ENCRYPTION; DD670	\$0.00	DM	27%	\$0.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	L-ER-4200	LICENSE;EXTENDED RETENTION SW OPT;DD4200	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	L-ER-4500	LICENSE;EXTENDED RETENTION SW OPT;DD4500	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	L-OST-565	LICENSE; OPENSTORAGE (OST); DD565	\$0.00	DM	27%	\$0.00	\$2,250.00	\$2,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,250.00
5	L-OST-610	LICENSE; OPENSTORAGE (OST); DD610	\$0.00	DM	27%	\$0.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	L-OST-630	LICENSE; OPENSTORAGE (OST); DD630	\$0.00	DM	27%	\$0.00	\$810.00	\$720.00	\$0.00	\$0.00	\$0.00	\$0.00	\$810.00
5	L-OST-660	LICENSE; OPENSTORAGE (OST); DD660	\$0.00	DM	27%	\$0.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	L-PP-DD	DPSAPPS Enablement for Data Domain=CB	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	L-REP-2500	LICENSE,REPLICATOR,DD2500	\$5,000.00	DM	27%	\$3,650.00	\$900.00	\$800.00	\$0.00	\$0.00	\$0.00	\$900.00
5	L-REP-4200	LICENSE,REPLICATOR,DD4200	\$10,000.00	DM	27%	\$7,300.00	\$1,800.00	\$1,600.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	L-REP-4500	LICENSE,REPLICATOR,DD4500	\$30,000.00	DM	27%	\$21,900.00	\$5,400.00	\$4,800.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5	L-REP-565	LICENSE; REPLICATOR; DD565	\$0.00	DM	27%	\$0.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	L-REP-610	LICENSE; REPLICATOR; DD610	\$0.00	DM	27%	\$0.00	\$457.20	\$406.40	\$0.00	\$0.00	\$0.00	\$457.20
5	L-REP-620	LICENSE; REPLICATOR; DD620	\$2,540.00	DM	27%	\$1,854.20	\$457.20	\$406.40	\$0.00	\$0.00	\$0.00	\$457.20
5	L-REP-630	LICENSE; REPLICATOR; DD630	\$0.00	DM	27%	\$0.00	\$900.00	\$800.00	\$0.00	\$0.00	\$0.00	\$900.00
5	L-REP-640	LICENSE; REPLICATOR; DD640	\$0.00	DM	27%	\$0.00	\$900.00	\$800.00	\$0.00	\$0.00	\$0.00	\$900.00
5	L-REP-660	LICENSE; REPLICATOR; DD660	\$0.00	DM	27%	\$0.00	\$4,500.00	\$4,000.00	\$0.00	\$0.00	\$0.00	\$4,500.00
5	L-REP-670	LICENSE; REPLICATOR; DD670	\$0.00	DM	27%	\$0.00	\$1,800.00	\$1,600.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	L-RL-565	LICENSE; RETENTION LOCK; DD565	\$2,250.00	DM	27%	\$0.00	\$2,250.00	\$2,000.00	\$0.00	\$0.00	\$0.00	\$2,250.00
5	L-RL-610	LIC;RETENTION LOCK GOV EDITION;DD610	\$0.00	DM	27%	\$0.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	L-RL-620	LIC;RETENTION LOCK GOV EDITION;DD620	\$1,500.00	DM	27%	\$1,095.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	L-RL-630	LIC;RETENTION LOCK GOV EDITION;DD630	\$0.00	DM	27%	\$0.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	L-RL-640	LIC;RETENTION LOCK GOV EDITION;DD640	\$0.00	DM	27%	\$0.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	L-RL-660	LIC;RETENTION LOCK GOV EDITION;DD660	\$0.00	DM	27%	\$0.00	\$3,600.00	\$3,200.00	\$0.00	\$0.00	\$0.00	\$3,600.00
5	L-RL-670	LIC;RETENTION LOCK GOV EDITION;DD670	\$0.00	DM	27%	\$0.00	\$1,260.00	\$1,120.00	\$0.00	\$0.00	\$0.00	\$1,260.00
5	L-RLC-2500	LICENSE,RETENTION LOCK COMPLIANCE,DD2500	\$4,000.00	DM	27%	\$2,920.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	L-RLC-4200	LICENSE,RETENTION LOCK COMPLIANCE,DD4200	\$7,000.00	DM	27%	\$5,110.00	\$1,260.00	\$1,120.00	\$0.00	\$0.00	\$0.00	\$1,260.00
5	L-RLC-4500	LICENSE,RETENTION LOCK COMPLIANCE,DD4500	\$20,400.00	DM	27%	\$14,892.00	\$3,672.00	\$3,264.00	\$0.00	\$0.00	\$0.00	\$3,672.00
5	L-RLC-610	LIC;RETENTION LOCK COMPL EDITN;DD610	\$0.00	DM	27%	\$0.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	L-RLC-620	LIC;RETENTION LOCK COMPL EDITN;DD620	\$1,500.00	DM	27%	\$1,095.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	L-RLC-630	LIC;RETENTION LOCK COMPL EDITN;DD630	\$0.00	DM	27%	\$0.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	L-RLC-640	LIC;RETENTION LOCK COMPL EDITN;DD640	\$0.00	DM	27%	\$0.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	L-RLC-670	LIC;RETENTION LOCK COMPL EDITN;DD670	\$0.00	DM	27%	\$0.00	\$1,260.00	\$1,120.00	\$0.00	\$0.00	\$0.00	\$1,260.00
5	L-RLG-2500	LICENSE,RETENTION LOCK GOVERNANCE,DD2500	\$4,000.00	DM	27%	\$2,920.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	L-RLG-4200	LICENSE,RETENTION LOCK GOVERNANCE,DD4200	\$7,000.00	DM	27%	\$5,110.00	\$1,260.00	\$1,120.00	\$0.00	\$0.00	\$0.00	\$1,260.00
5	L-RLG-4500	LICENSE,RETENTION LOCK GOVERNANCE,DD4500	\$20,400.00	DM	27%	\$14,892.00	\$3,672.00	\$3,264.00	\$0.00	\$0.00	\$0.00	\$3,672.00
5	L-VTL-2500	LICENSE,VTL,OPEN SYSTEMS,DD2500	\$4,000.00	DM	27%	\$2,920.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	L-VTL-2500E	LICENSE,VTL,NDMP TAPE SERVER,ETH,DD2500	\$4,000.00	DM	27%	\$2,920.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	L-VTL-2500F	LICENSE,VTL,IBM IOS,DD2500	\$6,000.00	DM	27%	\$4,380.00	\$1,080.00	\$960.00	\$0.00	\$0.00	\$0.00	\$1,080.00
5	L-VTL-4200	LICENSE,VTL,OPEN SYSTEMS,DD4200	\$9,000.00	DM	27%	\$6,570.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	L-VTL-4200E	LICENSE,VTL,NDMP TAPE SERVER,ETH,DD4200	\$9,000.00	DM	27%	\$6,570.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	L-VTL-4200F	LICENSE,VTL,IBM IOS,DD4200	\$13,500.00	DM	27%	\$9,855.00	\$2,430.00	\$2,160.00	\$0.00	\$0.00	\$0.00	\$2,430.00
5	L-VTL-4500	LICENSE,VTL,OPEN SYSTEMS,DD4500	\$19,000.00	DM	27%	\$13,870.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	L-VTL-4500E	LICENSE,VTL,NDMP TAPE SERVER,ETH,DD4500	\$19,000.00	DM	27%	\$13,870.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	L-VTL-4500F	LICENSE,VTL,IBM IOS,DD4500	\$28,500.00	DM	27%	\$20,805.00	\$5,130.00	\$4,560.00	\$0.00	\$0.00	\$0.00	\$5,130.00
5	L-VTL-565-1	LIC;VTL;565; INCL:1XPCIE CARD;DP;4G	\$0.00	DM	27%	\$0.00	\$3,060.00	\$2,720.00	\$0.00	\$0.00	\$0.00	\$3,060.00
5	L-VTL-565-2	LIC;VTL;565; INCL:2XPCIE CARD;DP;4G	\$0.00	DM	27%	\$0.00	\$3,870.00	\$3,440.00	\$0.00	\$0.00	\$0.00	\$3,870.00
5	L-VTL-610	LIC;VTL;610; INCL:1XPCIE CARD;DP;4G	\$0.00	DM	27%	\$0.00	\$1,080.00	\$960.00	\$0.00	\$0.00	\$0.00	\$1,080.00
5	L-VTL610-E	LIC;VTL;NDMP TAPE SVR;ETH;DD610	\$0.00	DM	27%	\$0.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	L-VTL610-F1	LIC;VTL;IBM I/OS;FC;DD610;1XPCIE;DP;4G	\$0.00	DM	27%	\$0.00	\$1,215.00	\$1,080.00	\$0.00	\$0.00	\$0.00	\$1,215.00
5	L-VTL-620-1	LIC;VTL;620; INCL:1XPCIE CARD;DP;4G	\$6,000.00	DM	27%	\$4,380.00	\$1,080.00	\$960.00	\$0.00	\$0.00	\$0.00	\$1,080.00
5	L-VTL620-E	LIC;VTL;NDMP TAPE SVR;ETH;DD620	\$1,500.00	DM	27%	\$1,095.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	L-VTL620-F1	LIC;VTL;IBM I/OS;FC;DD620;1XPCIE;DP;4G	\$6,750.00	DM	27%	\$4,927.50	\$1,215.00	\$1,080.00	\$0.00	\$0.00	\$0.00	\$1,215.00
5	L-VTL-630	LIC;VTL;630; INCL:1XPCIE CARD;DP;4G	\$0.00	DM	27%	\$0.00	\$1,530.00	\$1,360.00	\$0.00	\$0.00	\$0.00	\$1,530.00
5	L-VTL630-E	LIC;VTL;NDMP TAPE SVR;ETH;DD630	\$0.00	DM	27%	\$0.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	L-VTL630-F1	LIC;VTL;IBM I/OS;FC;DD630;1XPCIE;DP;4G	\$0.00	DM	27%	\$0.00	\$1,890.00	\$1,680.00	\$0.00	\$0.00	\$0.00	\$1,890.00
5	L-VTL-640-1	LIC;VTL;640; INCL 1XPCIE CARD;DP;8G	\$0.00	DM	27%	\$0.00	\$1,530.00	\$1,360.00	\$0.00	\$0.00	\$0.00	\$1,530.00
5	L-VTL-640-2	LIC;VTL;640; INCL 2XPCIE CARD;DP;8G	\$0.00	DM	27%	\$0.00	\$2,340.00	\$2,080.00	\$0.00	\$0.00	\$0.00	\$2,340.00
5	L-VTL640-E	LIC;VTL;NDMP TAPE SVR;ETH;DD640	\$0.00	DM	27%	\$0.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	L-VTL640-F1	LIC;VTL;IBM I/OS;FC;DD640;1XPCIE;DP;8G	\$0.00	DM	27%	\$0.00	\$1,890.00	\$1,680.00	\$0.00	\$0.00	\$0.00	\$1,890.00
5	L-VTL640-F2	LIC;VTL;IBM I/OS;FC;DD640;2XPCIE;DP;8G	\$0.00	DM	27%	\$0.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	L-VTL-660-1	LIC;VTL;660; INCL:1XPCIE CARD;DP;4G	\$0.00	DM	27%	\$0.00	\$3,510.00	\$3,120.00	\$0.00	\$0.00	\$0.00	\$3,510.00
5	L-VTL-660-2	LIC;VTL;660; INCL:2XPCIE CARD;DP;4G	\$0.00	DM	27%	\$0.00	\$4,320.00	\$3,840.00	\$0.00	\$0.00	\$0.00	\$4,320.00
5	L-VTL-670-1	LIC;VTL;670; INCL 1XPCIE CARD;DP;8G	\$0.00	DM	27%	\$0.00	\$2,430.00	\$2,160.00	\$0.00	\$0.00	\$0.00	\$2,430.00
5	L-VTL-670-2	LIC;VTL;670; INCL 2XPCIE CARD;DP;8G	\$0.00	DM	27%	\$0.00	\$3,240.00	\$2,880.00	\$0.00	\$0.00	\$0.00	\$3,240.00
5	L-VTL670-E	LIC;VTL;NDMP TAPE SVR;ETH;DD670	\$0.00	DM	27%	\$0.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	L-VTL670-F1	LIC;VTL;IBM I/OS;FC;DD670;1XPCIE;DP;8G	\$0.00	DM	27%	\$0.00	\$3,240.00	\$2,880.00	\$0.00	\$0.00	\$0.00	\$3,240.00
5	L-VTL670-F2	LIC;VTL;IBM I/OS;FC;DD670;2XPCIE;DP;8G	\$0.00	DM	27%	\$0.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	L-XCAP2500	LICENSE,DD2500 EXP CAP,MORE THAN 66TB	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	L-XCAP2500-B	LICENSE,DD2500 EXP CAP,MORE THAN 66TB	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	L-XCAP4200	LICENSE,EXP CAP,DD4200,MORE THAN 120TB	\$20,000.00	DM	27%	\$14,600.00	\$2,200.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$2,200.00
5	L-XCAP4200-B	LICENSE,EXP CAP,DD4200,MORE THAN 120TB	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	L-XCAP4500	LICENSE,EXP CAP,DD4500,MORE THAN 180TB	\$30,000.00	DM	27%	\$21,900.00	\$3,300.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$3,300.00
5	L-XCAP4500-B	LICENSE,EXP CAP,DD4500,MORE THAN 180TB	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-BASSW-BT1	BASIC SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$0.00	DM	27%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	MDL-1000-LIC	MDL-1000 FOR DD SOFTWARE LICENSE	\$0.00	DM	27%	\$0.00	\$1,584.00	\$1,408.00	\$1,232.00	\$0.00	\$0.00	\$1,584.00
5	MDL-2000-LIC	MDL-2000 FOR DD SOFTWARE LICENSE	\$0.00	DM	27%	\$0.00	\$3,168.00	\$2,816.00	\$2,464.00	\$0.00	\$0.00	\$3,168.00
5	MDL-VIR-BKUP	MDL-2000/1000/100 VIRTUENT BACKUP	\$0.00	DM	27%	\$0.00	\$1,125.00	\$1,000.00	\$875.00	\$0.00	\$0.00	\$1,125.00
5	MDL-VIR-REPL	MDL-2000/1000/100 VIRTUENT REPLICATOR	\$0.00	DM	27%	\$0.00	\$1,125.00	\$1,000.00	\$875.00	\$0.00	\$0.00	\$1,125.00
5	M-ENHSW-BT1	ENHANCED SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$0.00	DM	27%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-ENHSWDD-M1	ENHANCED SOFTWARE SUPPORT (DD) - REFER TO SW MODEL FOR MAINT PRICE	\$0.00	DM	27%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-PRESW-BT1	PREMIUM SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$0.00	DM	27%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-PRESWDD-M1	PREMIUM SOFTWARE SUPPORT (DD) - REFER TO SW MODEL FOR MAINT PRICE	\$0.00	DM	27%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	OMSA-TOOL-SET	GPLV3 DELL OMSA TOOLSET VARIOUS PRODUCTS	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAMBA GPLV3	SAMBA GPLV3 TOOLSET VARIOUS PRODUCTS	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-640-XCAP	LICENSE;EXPSTOR;DD640;UPGRADE	\$10,000.00	DM	27%	\$7,300.00	\$1,100.00	\$900.00	\$0.00	\$0.00	\$0.00	\$1,100.00
5	U-BLCK-2200	UPG BLOCK SERVICE DPSAPPS DD2200=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-BLCK-2500	UPG BLOCK SERVICE DPSAPPS DD2500=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	U-BLCK-4200	UPG BLOCK SERVICE DPSAPPS DD4200=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-BLCK-4500	UPG BLOCK SERVICE DPSAPPS DD4500=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-BLCK-4500V	UPG BLOCK SERVICE DPSAPPS DD4500=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-BLCK-7200	UPG BLOCK SERVICE DPSAPPS DD7200=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-BLCK-7200V	UPG BLOCK SERVICE DPSAPPS DD7200=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-BLCK-9500	UPG BLOCK SERVICE DPSAPPS DD9500=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-BLCK-9500V	UPG BLOCK SERVICE DPSAPPS DD4500=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-BLCK-990	UPG BLOCK SERVICE DPSAPPS DD990=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-BLCK-990V	UPG BLOCK SERVICE DPSAPPS DD990=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-BST-2500	LICENSE,BOOST,2500,UPGRADE	\$4,000.00	DM	27%	\$2,920.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$720.00
5	U-BST-4200	LICENSE,BOOST,DD4200,UPGRADE	\$9,000.00	DM	27%	\$6,570.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	U-BST-4500	LICENSE,BOOST,DD4500,UPGRADE	\$19,000.00	DM	27%	\$13,870.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	U-BST-510	UPGRADE,LICENSE,BOOST,DD510	\$0.00	DM	27%	\$0.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	U-BST-530	UPGRADE,LICENSE,BOOST,DD530	\$0.00	DM	27%	\$0.00	\$810.00	\$720.00	\$0.00	\$0.00	\$0.00	\$0.00	\$810.00
5	U-BST-560	UPGRADE,LICENSE,BOOST,DD560	\$0.00	DM	27%	\$0.00	\$2,250.00	\$2,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,250.00
5	U-BST-560G	UPGRADE,LICENSE,BOOST,DD560G	\$0.00	DM	27%	\$0.00	\$2,250.00	\$2,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,250.00
5	U-BST-565	UPGRADE,LICENSE,BOOST,DD565	\$0.00	DM	27%	\$0.00	\$2,250.00	\$2,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,250.00
5	U-BST-580	UPGRADE,LICENSE,BOOST,DD580	\$0.00	DM	27%	\$0.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	U-BST-580G	UPGRADE,LICENSE,BOOST,DD580G	\$0.00	DM	27%	\$0.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	U-BST-610	UPGRADE,LICENSE,BOOST,DD610	\$0.00	DM	27%	\$0.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	U-BST-620	LICENSE,BOOST,DD620,UPGRADE	\$0.00	DM	27%	\$0.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	U-BST-630	UPGRADE,LICENSE,BOOST,DD630	\$0.00	DM	27%	\$0.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$720.00
5	U-BST-640	LICENSE,BOOST,DD640,UPGRADE	\$0.00	DM	27%	\$0.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$720.00
5	U-BST-660	UPGRADE,LICENSE,BOOST,DD660	\$0.00	DM	27%	\$0.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	U-BST-670	UPGRADE,LICENSE,BOOST,DD670	\$0.00	DM	27%	\$0.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	U-ENC-2500	LICENSE,ENCRYPTION,2500,UPGRADE	\$4,000.00	DM	27%	\$2,920.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$720.00
5	U-ENC-4200	LICENSE,ENCRYPTION,DD4200,UPGRADE	\$9,000.00	DM	27%	\$6,570.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	U-ENC-4500	LICENSE,ENCRYPTION,DD4500,UPGRADE	\$19,000.00	DM	27%	\$13,870.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	U-ENC-510	UPGRADE,LICENSE,ENCRYPTION,DD510	\$0.00	DM	27%	\$0.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	U-ENC-530	UPGRADE,LICENSE,ENCRYPTION,DD530	\$0.00	DM	27%	\$0.00	\$810.00	\$720.00	\$0.00	\$0.00	\$0.00	\$0.00	\$810.00
5	U-ENC-565	UPGRADE,LICENSE,ENCRYPTION,DD565	\$0.00	DM	27%	\$0.00	\$2,250.00	\$2,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,250.00
5	U-ENC-580	UPGRADE,LICENSE,ENCRYPTION,DD580	\$0.00	DM	27%	\$0.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	U-ENC-580G	UPGRADE,LICENSE,ENCRYPTION,DD580G	\$0.00	DM	27%	\$0.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	U-ENC-610	UPGRADE,LICENSE,ENCRYPTION,DD610	\$0.00	DM	27%	\$0.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	U-ENC-620	LICENSE,ENCRYPTION,DD620,UPGRADE	\$0.00	DM	27%	\$0.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	U-ENC-630	UPGRADE,LICENSE,ENCRYPTION,DD630	\$0.00	DM	27%	\$0.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$720.00
5	U-ENC-640	LICENSE,ENCRYPTION,DD640,UPGRADE	\$0.00	DM	27%	\$0.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$720.00
5	U-ENC-660	UPGRADE,LICENSE,ENCRYPTION,DD660	\$0.00	DM	27%	\$0.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	U-ENC-670	UPGRADE,LICENSE,ENCRYPTION,DD670	\$9,000.00	DM	27%	\$6,570.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	U-ER-4200	LICENSE,EXTD RETN SW OPT,DD4200,UPGRADE	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-ER-4500	LICENSE,EXTD RETN SW OPT,DD4500,UPGRADE	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-IOSUP2500	LIC,VTL,OPEN SYS TO IBM IOS,2500,UPG	\$2,000.00	DM	27%	\$1,460.00	\$360.00	\$320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00
5	U-IOSUP4200	LIC,VTL,OPEN SYS TO IBM IOS,DD4200,UPG	\$4,500.00	DM	27%	\$3,285.00	\$810.00	\$720.00	\$0.00	\$0.00	\$0.00	\$0.00	\$810.00
5	U-IOSUP4500	LIC,VTL,OPEN SYS TO IBM IOS,DD4500,UPG	\$9,500.00	DM	27%	\$6,935.00	\$1,710.00	\$1,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,710.00
5	U-IOSUP510	LIC,VTL,OPEN SYS TO IBM IOS,DD510,UPG	\$0.00	DM	27%	\$0.00	\$135.00	\$120.00	\$0.00	\$0.00	\$0.00	\$0.00	\$135.00
5	U-IOSUP530	LIC,VTL,OPEN SYS TO IBM IOS,DD530,UPG	\$0.00	DM	27%	\$0.00	\$405.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$405.00
5	U-IOSUP565	LIC,VTL,OPEN SYS TO IBM IOS,DD565,UPG	\$0.00	DM	27%	\$0.00	\$1,125.00	\$1,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,125.00
5	U-IOSUP580	LIC,VTL,OPEN SYS TO IBM IOS,DD580,UPG	\$0.00	DM	27%	\$0.00	\$1,350.00	\$1,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	U-IOSUP580G	LIC,VTL,OPEN SYS TO IBM IOS,DD580G,UPG	\$0.00	DM	27%	\$0.00	\$1,350.00	\$1,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	U-IOSUP610	LIC,VTL,OPEN SYS TO IBM IOS,DD610,UPG	\$750.00	DM	27%	\$547.50	\$135.00	\$120.00	\$0.00	\$0.00	\$0.00	\$0.00	\$135.00
5	U-IOSUP620	LIC,VTL,OPEN SYS TO IBM IOS,DD620,UPG	\$750.00	DM	27%	\$547.50	\$135.00	\$120.00	\$0.00	\$0.00	\$0.00	\$0.00	\$135.00
5	U-IOSUP630	LIC,VTL,OPEN SYS TO IBM IOS,DD630,UPG	\$2,000.00	DM	27%	\$1,460.00	\$360.00	\$320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00
5	U-IOSUP640	LIC,VTL,OPEN SYS TO IBM IOS,DD640,UPG	\$2,000.00	DM	27%	\$1,460.00	\$360.00	\$320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00
5	U-IOSUP660	LIC,VTL,OPEN SYS TO IBM IOS,DD660,UPG	\$7,500.00	DM	27%	\$5,475.00	\$1,350.00	\$1,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	U-IOSUP670	LIC,VTL,OPEN SYS TO IBM IOS,DD670,UPG	\$4,500.00	DM	27%	\$3,285.00	\$810.00	\$720.00	\$0.00	\$0.00	\$0.00	\$0.00	\$810.00
5	U-OST-510	UPGRADE,LICENSE,OPENSTORAGE(OST),DD510	\$0.00	DM	27%	\$0.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	U-OST-530	UPGRADE,LICENSE,OPENSTORAGE(OST),DD530	\$0.00	DM	27%	\$0.00	\$810.00	\$720.00	\$0.00	\$0.00	\$0.00	\$0.00	\$810.00
5	U-OST-565	UPGRADE,LICENSE,OPENSTORAGE(OST),DD565	\$0.00	DM	27%	\$0.00	\$2,250.00	\$2,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,250.00
5	U-OST-580	UPGRADE,LICENSE,OPENSTORAGE(OST),DD580	\$0.00	DM	27%	\$0.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	U-OST-580G	UPGRADE,LICENSE,OPENSTORAGE(OST),DD580G	\$0.00	DM	27%	\$0.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	U-OST-610	UPGRADE,LICENSE,OPENSTORAGE(OST),DD610	\$0.00	DM	27%	\$0.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	U-OST-630	UPGRADE,LICENSE,OPENSTORAGE(OST),DD630	\$0.00	DM	27%	\$0.00	\$810.00	\$720.00	\$0.00	\$0.00	\$0.00	\$0.00	\$810.00
5	U-OST-660	UPGRADE,LICENSE,OPENSTORAGE(OST),DD660	\$0.00	DM	27%	\$0.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	U-PP-DD	DPSAPPS Enabler Upg Data Domain=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-REP-2500	LICENSE,REPLICATOR,2500,UPGRADE	\$5,000.00	DM	27%	\$3,650.00	\$900.00	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5	U-REP-410	UPGRADE,LICENSE,REPLICATOR,DD410	\$0.00	DM	27%	\$0.00	\$457.20	\$406.40	\$0.00	\$0.00	\$0.00	\$0.00	\$457.20
5	U-REP-4200	LICENSE,REPLICATOR,DD4200,UPGRADE	\$10,000.00	DM	27%	\$7,300.00	\$1,800.00	\$1,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	U-REP-430	UPGRADE,LICENSE,REPLICATOR,DD430	\$0.00	DM	27%	\$0.00	\$1,080.00	\$960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,080.00
5	U-REP-4500	LICENSE,REPLICATOR,DD4500,UPGRADE	\$30,000.00	DM	27%	\$21,900.00	\$5,400.00	\$4,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5	U-REP-460	UPGRADE,LICENSE,REPLICATOR,DD460	\$0.00	DM	27%	\$0.00	\$1,800.00	\$1,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	U-REP-460G	UPGRADE,LICENSE,REPLICATOR,DD460G	\$0.00	DM	27%	\$0.00	\$1,800.00	\$1,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	U-REP-510	UPGRADE,LICENSE,REPLICATOR,DD510	\$0.00	DM	27%	\$0.00	\$457.20	\$406.40	\$0.00	\$0.00	\$0.00	\$0.00	\$457.20
5	U-REP-530	UPGRADE,LICENSE,REPLICATOR,DD530	\$0.00	DM	27%	\$0.00	\$1,080.00	\$960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,080.00
5	U-REP-560	UPGRADE,LICENSE,REPLICATOR,DD560	\$0.00	DM	27%	\$0.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	U-REP-560G	UPGRADE,LICENSE,REPLICATOR,DD560G	\$0.00	DM	27%	\$0.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	U-REP-565	UPGRADE,LICENSE,REPLICATOR,DD565	\$0.00	DM	27%	\$0.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	U-REP-580	UPGRADE,LICENSE,REPLICATOR,DD580	\$0.00	DM	27%	\$0.00	\$3,600.00	\$3,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,600.00
5	U-REP-580G	UPGRADE,LICENSE,REPLICATOR,DD580G	\$0.00	DM	27%	\$0.00	\$3,600.00	\$3,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,600.00
5	U-REP-610	UPGRADE,LICENSE,REPLICATOR,DD610	\$2,540.00	DM	27%	\$1,854.20	\$457.20	\$406.40	\$0.00	\$0.00	\$0.00	\$0.00	\$457.20
5	U-REP-620	LICENSE,REPLICATOR,DD620,UPGRADE	\$2,540.00	DM	27%	\$1,854.20	\$457.20	\$406.40	\$0.00	\$0.00	\$0.00	\$0.00	\$457.20

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	U-REP-630	UPGRADE; LICENSE; REPLICATOR; DD630	\$5,000.00	DM	27%	\$3,650.00	\$900.00	\$800.00	\$0.00	\$0.00	\$0.00	\$900.00
5	U-REP-640	LICENSE; REPLICATOR; DD640;UPGRADE	\$5,000.00	DM	27%	\$3,650.00	\$900.00	\$800.00	\$0.00	\$0.00	\$0.00	\$900.00
5	U-REP-660	UPGRADE; LICENSE; REPLICATOR; DD660	\$25,000.00	DM	27%	\$18,250.00	\$4,500.00	\$4,000.00	\$0.00	\$0.00	\$0.00	\$4,500.00
5	U-REP-670	UPGRADE; LICENSE; REPLICATOR; DD670	\$10,000.00	DM	27%	\$7,300.00	\$1,800.00	\$1,600.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	U-RL-510	LIC;RETENTION LOCK GOV EDITION;DD510;UPG	\$0.00	DM	27%	\$0.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	U-RL-530	LIC;RETENTION LOCK GOV EDITION;DD530;UPG	\$0.00	DM	27%	\$0.00	\$810.00	\$720.00	\$0.00	\$0.00	\$0.00	\$810.00
5	U-RL-565	LIC;RETENTION LOCK GOV EDITION;DD565;UPG	\$0.00	DM	27%	\$0.00	\$2,250.00	\$2,000.00	\$0.00	\$0.00	\$0.00	\$2,250.00
5	U-RL-580	LIC;RETENTION LOCK GOV EDITION;DD580;UPG	\$0.00	DM	27%	\$0.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	U-RL-580G	LIC;RETENTION LOCKGOV EDITION;DD580G;UPG	\$0.00	DM	27%	\$0.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	U-RL-610	LIC;RETENTION LOCK GOV EDITION;DD610;UPG	\$1,500.00	DM	27%	\$1,095.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	U-RL-620	LIC;RETENTION LOCK GOV EDITION;DD620;UPG	\$1,500.00	DM	27%	\$1,095.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	U-RL-630	LIC;RETENTION LOCK GOV EDITION;DD630;UPG	\$4,000.00	DM	27%	\$2,920.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	U-RL-640	LIC;RETENTION LOCK GOV EDITION;DD640;UPG	\$4,000.00	DM	27%	\$2,920.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	U-RL-660	LIC;RETENTION LOCK GOV EDITION;DD660;UPG	\$20,000.00	DM	27%	\$14,600.00	\$3,600.00	\$3,200.00	\$0.00	\$0.00	\$0.00	\$3,600.00
5	U-RL-670	LIC;RETENTION LOCK GOV EDITION;DD670;UPG	\$7,000.00	DM	27%	\$5,110.00	\$1,260.00	\$1,120.00	\$0.00	\$0.00	\$0.00	\$1,260.00
5	U-RLC-2500	LIC;RETENTION LOCK COMPL EDTN;DD2500;UPG	\$4,000.00	DM	27%	\$2,920.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	U-RLC-4200	LIC;RETENTION LOCK COMPL EDTN;DD4200;UPG	\$7,000.00	DM	27%	\$5,110.00	\$1,260.00	\$1,120.00	\$0.00	\$0.00	\$0.00	\$1,260.00
5	U-RLC-4500	LIC;RETENTION LOCK COMPL EDTN;DD4500;UPG	\$20,400.00	DM	27%	\$14,892.00	\$3,672.00	\$3,264.00	\$0.00	\$0.00	\$0.00	\$3,672.00
5	U-RLC-510	LIC;RETENTION LOCK COMPL EDTN;DD510;UPG	\$0.00	DM	27%	\$0.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	U-RLC-530	LIC;RETENTION LOCK COMPL EDTN;DD530;UPG	\$0.00	DM	27%	\$0.00	\$810.00	\$720.00	\$0.00	\$0.00	\$0.00	\$810.00
5	U-RLC-565	LIC;RETENTION LOCK COMPL EDTN;DD565;UPG	\$0.00	DM	27%	\$0.00	\$2,250.00	\$2,000.00	\$0.00	\$0.00	\$0.00	\$2,250.00
5	U-RLC-580	LIC;RETENTION LOCK COMPL EDTN;DD580;UPG	\$0.00	DM	27%	\$0.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	U-RLC-610	LIC;RETENTION LOCK COMPL EDTN;DD610;UPG	\$1,500.00	DM	27%	\$1,095.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	U-RLC-620	LIC;RETENTION LOCK COMPL EDTN;DD620;UPG	\$1,500.00	DM	27%	\$1,095.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	U-RLC-630	LIC;RETENTION LOCK COMPL EDTN;DD630;UPG	\$4,000.00	DM	27%	\$2,920.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	U-RLC-640	LIC;RETENTION LOCK COMPL EDTN;DD640;UPG	\$4,000.00	DM	27%	\$2,920.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	U-RLC-660	LIC;RETENTION LOCK COMPL EDTN;DD660;UPG	\$20,000.00	DM	27%	\$14,600.00	\$3,600.00	\$3,200.00	\$0.00	\$0.00	\$0.00	\$3,600.00
5	U-RLC-670	LIC;RETENTION LOCK COMPL EDTN;DD670;UPG	\$0.00	DM	27%	\$0.00	\$1,260.00	\$1,120.00	\$0.00	\$0.00	\$0.00	\$1,260.00
5	U-RLG-2500	LIC;RETENTION LOCK GOV EDTN;DD2500;UPG	\$4,000.00	DM	27%	\$2,920.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	U-RLG-4200	LIC;RETENTION LOCK GOV EDTN;DD4200;UPG	\$7,000.00	DM	27%	\$5,110.00	\$1,260.00	\$1,120.00	\$0.00	\$0.00	\$0.00	\$1,260.00
5	U-RLG-4500	LIC;RETENTION LOCK GOV EDTN;DD4500;UPG	\$20,400.00	DM	27%	\$14,892.00	\$3,672.00	\$3,264.00	\$0.00	\$0.00	\$0.00	\$3,672.00
5	U-VTL-2500	LIC;VTL;OPEN SYSTEMS;DD2500;UPGRADE	\$4,000.00	DM	27%	\$2,920.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	U-VTL-2500E	LIC;VTL;NDMP TAPE SERVER;ETH;DD2500;UPGR	\$4,000.00	DM	27%	\$2,920.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	U-VTL-2500F	LIC;VTL;IBM IOS;DD2500;UPGRADE	\$6,000.00	DM	27%	\$4,380.00	\$1,080.00	\$960.00	\$0.00	\$0.00	\$0.00	\$1,080.00
5	U-VTL-410	UPG;LIC;VTL;410;INCL:1XPCIX CARD;1P;2G	\$0.00	DM	27%	\$0.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	U-VTL-4200	LIC;VTL;OPEN SYSTEMS;DD4200;UPGRADE	\$9,000.00	DM	27%	\$6,570.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	U-VTL-4200E	LIC;VTL;NDMP TAPE SERVER;ETH;DD4200;UPGR	\$9,000.00	DM	27%	\$6,570.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	U-VTL-4200F	LIC;VTL;IBM IOS;DD4200;UPGRADE	\$13,500.00	DM	27%	\$9,855.00	\$2,430.00	\$2,160.00	\$0.00	\$0.00	\$0.00	\$2,430.00
5	U-VTL-430	UPG;LIC;VTL;430;INCL:1XPCIX CARD;1P;2G	\$0.00	DM	27%	\$0.00	\$1,260.00	\$1,120.00	\$0.00	\$0.00	\$0.00	\$1,260.00
5	U-VTL-4500	LIC;VTL;OPEN SYSTEMS;DD4500;UPGRADE	\$19,000.00	DM	27%	\$13,870.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	U-VTL-4500E	LIC;VTL;NDMP TAPE SERVER;ETH;DD4500;UPGR	\$19,000.00	DM	27%	\$13,870.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	U-VTL-4500F	LIC;VTL;IBM IOS;DD4500;UPGRADE	\$28,500.00	DM	27%	\$20,805.00	\$5,130.00	\$4,560.00	\$0.00	\$0.00	\$0.00	\$5,130.00
5	U-VTL-460	UPG;LIC;VTL;460;INCL:1XPCIX CARD;1P;2G	\$0.00	DM	27%	\$0.00	\$1,800.00	\$1,600.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	U-VTL-460G	UPG;LIC;VTL;460G;INCL:1XPCIX CARD;1P;2G	\$0.00	DM	27%	\$0.00	\$1,800.00	\$1,600.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	U-VTL-510	UPG;LIC;VTL;510;INCL:1XPCIE CARD;DP;4G	\$0.00	DM	27%	\$0.00	\$1,215.00	\$1,080.00	\$0.00	\$0.00	\$0.00	\$1,215.00
5	U-VTL510-E	LIC;VTL;NDMP TAPE SVR;ETH;DD510;UPG	\$0.00	DM	27%	\$0.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	U-VTL510-F1	LIC;VTL;IBM I/OS;FC;DD510;1XDP;4G;UPG	\$0.00	DM	27%	\$0.00	\$1,215.00	\$1,080.00	\$0.00	\$0.00	\$0.00	\$1,215.00
5	U-VTL-530	UPG;LIC;VTL;530;INCL:1XPCIE CARD;DP;4G	\$0.00	DM	27%	\$0.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	U-VTL530-E	LIC;VTL;NDMP TAPE SVR;ETH;DD530;UPG	\$0.00	DM	27%	\$0.00	\$810.00	\$720.00	\$0.00	\$0.00	\$0.00	\$810.00
5	U-VTL530-F1	LIC;VTL;IBM I/OS;FC;DD530;1XDP;4G;UPG	\$0.00	DM	27%	\$0.00	\$2,025.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$2,025.00
5	U-VTL-560	UPG;LIC;VTL;560;INCL:1XPCIX CARD;1P;2G	\$0.00	DM	27%	\$0.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	U-VTL-560G	UPG;LIC;VTL;560G;INCL:1XPCIX CARD;1P;2G	\$0.00	DM	27%	\$0.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	U-VTL-565-1	UPG;LIC;VTL;565;INCL:1XPCIE CARD;DP;4G	\$0.00	DM	27%	\$0.00	\$3,060.00	\$2,720.00	\$0.00	\$0.00	\$0.00	\$3,060.00
5	U-VTL-565-2	UPG;LIC;VTL;565;INCL:2XPCIE CARD;DP;4G	\$0.00	DM	27%	\$0.00	\$3,870.00	\$3,440.00	\$0.00	\$0.00	\$0.00	\$3,870.00
5	U-VTL565-E	LIC;VTL;NDMP TAPE SVR;ETH;DD565;UPG	\$0.00	DM	27%	\$0.00	\$2,250.00	\$2,000.00	\$0.00	\$0.00	\$0.00	\$2,250.00
5	U-VTL565-F1	LIC;VTL;IBM I/OS;FC;DD565;1XDP;4G;UPG	\$0.00	DM	27%	\$0.00	\$4,185.00	\$3,720.00	\$0.00	\$0.00	\$0.00	\$4,185.00
5	U-VTL565-F2	LIC;VTL;IBM I/OS;FC;DD565;2XDP;4G;UPG	\$0.00	DM	27%	\$0.00	\$4,995.00	\$4,440.00	\$0.00	\$0.00	\$0.00	\$4,995.00
5	U-VTL-580-1	UPG;LIC;VTL;580;INCL:1XPCIE CARD;DP;4G	\$0.00	DM	27%	\$0.00	\$3,510.00	\$3,120.00	\$0.00	\$0.00	\$0.00	\$3,510.00
5	U-VTL-580-2	UPG;LIC;VTL;580;INCL:2XPCIE CARD;DP;4G	\$0.00	DM	27%	\$0.00	\$4,320.00	\$3,840.00	\$0.00	\$0.00	\$0.00	\$4,320.00
5	U-VTL580-E	LIC;VTL;NDMP TAPE SVR;ETH;DD580;UPG	\$0.00	DM	27%	\$0.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	U-VTL580-F1	LIC;VTL;IBM I/OS;FC;DD580;1XDP;4G;UPG	\$0.00	DM	27%	\$0.00	\$4,860.00	\$4,320.00	\$0.00	\$0.00	\$0.00	\$4,860.00
5	U-VTL580-F2	LIC;VTL;IBM I/OS;FC;DD580;2XDP;4G;UPG	\$0.00	DM	27%	\$0.00	\$5,670.00	\$5,040.00	\$0.00	\$0.00	\$0.00	\$5,670.00
5	U-VTL-580G1	UPG;LIC;VTL;580G;INCL:1XPCIE CARD;DP;4G	\$0.00	DM	27%	\$0.00	\$3,510.00	\$3,120.00	\$0.00	\$0.00	\$0.00	\$3,510.00
5	U-VTL-580G2	UPG;LIC;VTL;580G;INCL:2XPCIE CARD;DP;4G	\$0.00	DM	27%	\$0.00	\$4,320.00	\$3,840.00	\$0.00	\$0.00	\$0.00	\$4,320.00
5	U-VTL580G-E	LIC;VTL;NDMP TAPE SVR;ETH;DD580G;UPG	\$0.00	DM	27%	\$0.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	U-VTL580GF1	LIC;VTL;IBM I/OS;FC;DD580G;1XDP;4G;UPG	\$0.00	DM	27%	\$0.00	\$4,860.00	\$4,320.00	\$0.00	\$0.00	\$0.00	\$4,860.00
5	U-VTL580GF2	LIC;VTL;IBM I/OS;FC;DD580G;2XDP;4G;UPG	\$0.00	DM	27%	\$0.00	\$5,670.00	\$5,040.00	\$0.00	\$0.00	\$0.00	\$5,670.00
5	U-VTL-610	UPG;LIC;VTL;610;INCL:1XPCIE CARD;DP;4G	\$10,500.00	DM	27%	\$7,665.00	\$1,890.00	\$1,680.00	\$0.00	\$0.00	\$0.00	\$1,890.00
5	U-VTL610-E	LIC;VTL;NDMP TAPE SVR;ETH;DD610;UPG	\$1,500.00	DM	27%	\$1,095.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	U-VTL610-F1	LIC;VTL;IBM I/OS;FC;DD610;1XDP;4G;UPG	\$6,750.00	DM	27%	\$4,927.50	\$1,215.00	\$1,080.00	\$0.00	\$0.00	\$0.00	\$1,215.00
5	U-VTL-620-1	LIC;VTL;620;INCL:1XPCIE CARD;DP;4G;UPG	\$6,000.00	DM	27%	\$4,380.00	\$1,080.00	\$960.00	\$0.00	\$0.00	\$0.00	\$1,080.00
5	U-VTL620-E	LIC;VTL;NDMP TAPE SVR;ETH;DD620;UPG	\$1,500.00	DM	27%	\$1,095.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	U-VTL620-F1	LIC;VTL;IBM I/OS;FC;DD620;1XDP;4G;UPG	\$6,750.00	DM	27%	\$4,927.50	\$1,215.00	\$1,080.00	\$0.00	\$0.00	\$0.00	\$1,215.00
5	U-VTL-630	UPG;LIC;VTL;630;INCL:1XPCIE CARD;DP;4G	\$8,500.00	DM	27%	\$6,205.00	\$1,530.00	\$1,360.00	\$0.00	\$0.00	\$0.00	\$1,530.00
5	U-VTL630-E	LIC;VTL;NDMP TAPE SVR;ETH;DD630;UPG	\$4,000.00	DM	27%	\$2,920.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	U-VTL630-F1	LIC;VTL;IBM I/OS;FC;DD630;1XDP;4G;UPG	\$10,500.00	DM	27%	\$7,665.00	\$1,890.00	\$1,680.00	\$0.00	\$0.00	\$0.00	\$1,890.00
5	U-VTL-640-1	LIC;VTL;640; INCL 1XPCIE CARD;DP;8G;UPG	\$8,500.00	DM	27%	\$6,205.00	\$1,530.00	\$1,360.00	\$0.00	\$0.00	\$0.00	\$1,530.00
5	U-VTL-640-2	LIC;VTL;640; INCL 2XPCIE CARD;DP;8G;UPG	\$13,000.00	DM	27%	\$9,490.00	\$2,340.00	\$2,080.00	\$0.00	\$0.00	\$0.00	\$2,340.00
5	U-VTL640-E	VTL;NDMP TAPE SVR;ETH;DD640;UPG	\$4,000.00	DM	27%	\$2,920.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	U-VTL640-F1	VTL;IBM I/OS;FC;DD640;1XPCIE;DP;8G;UPG	\$10,500.00	DM	27%	\$7,665.00	\$1,890.00	\$1,680.00	\$0.00	\$0.00	\$0.00	\$1,890.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	U-VTL640-F2	VTL;IBM I/OS;FC;DD640;2XPCIE;DP;8G;UPG	\$15,000.00	DM	27%	\$10,950.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	U-VTL-660-1	UPG;LIC;VTL;660. INCL:1XPCIE CARD;DP;4G	\$19,500.00	DM	27%	\$14,235.00	\$3,510.00	\$3,120.00	\$0.00	\$0.00	\$0.00	\$3,510.00
5	U-VTL-660-2	UPG;LIC;VTL;660. INCL:2XPCIE CARD;DP;4G	\$24,000.00	DM	27%	\$17,520.00	\$4,320.00	\$3,840.00	\$0.00	\$0.00	\$0.00	\$4,320.00
5	U-VTL660-E	LIC;VTL;NDMP TAPE SVR;ETH;DD660;UPG	\$15,000.00	DM	27%	\$10,950.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	U-VTL660-F1	LIC;VTL;IBM I/OS;FC;DD660;1XDP;4G;UPG	\$27,000.00	DM	27%	\$19,710.00	\$4,860.00	\$4,320.00	\$0.00	\$0.00	\$0.00	\$4,860.00
5	U-VTL660-F2	LIC;VTL;IBM I/OS;FC;DD660;2XDP;4G;UPG	\$31,500.00	DM	27%	\$22,995.00	\$5,670.00	\$5,040.00	\$0.00	\$0.00	\$0.00	\$5,670.00
5	U-VTL-670-1	UPG;LIC;VTL;670; INCL 1XPCIE CARD;DP;8G	\$13,500.00	DM	27%	\$9,855.00	\$2,430.00	\$2,160.00	\$0.00	\$0.00	\$0.00	\$2,430.00
5	U-VTL-670-2	UPG;LIC;VTL;670; INCL 2XPCIE CARD;DP;8G	\$18,000.00	DM	27%	\$13,140.00	\$3,240.00	\$2,880.00	\$0.00	\$0.00	\$0.00	\$3,240.00
5	U-VTL670-E	LIC;VTL;NDMP TAPE SVR;ETH;DD670;UPG	\$9,000.00	DM	27%	\$6,570.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	U-VTL670-F1	LIC;VTL;IBM I/OS;FC;DD670;1XDP;8G;UPG	\$18,000.00	DM	27%	\$13,140.00	\$3,240.00	\$2,880.00	\$0.00	\$0.00	\$0.00	\$3,240.00
5	U-VTL670-F2	LIC;VTL;IBM I/OS;FC;DD670;2XDP;8G;UPG	\$22,500.00	DM	27%	\$16,425.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	U-XCAP2500	LICENSE.EXPSTOR;2500;UPG	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-XCAP4200	LICENSE.EXPCAP.DD4200.MORETHAN 120TB.UPG	\$20,000.00	DM	27%	\$14,600.00	\$2,200.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$2,200.00
5	U-XCAP4500	LICENSE.EXPCAP.DD4500.MORETHAN 180TB.UPG	\$30,000.00	DM	27%	\$21,900.00	\$3,300.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$3,300.00
5	VE-COS-C-T01	ATMOS VE CAP 1TB (501-1500TB)	\$523.00	DM	27%	\$381.79	\$94.14	\$83.68	\$73.22	\$0.00	\$0.00	\$94.14
5	VE-COS-C-T02	ATMOS VE CAP 1TB (1501-4500TB)	\$477.00	DM	27%	\$348.21	\$85.86	\$76.32	\$66.78	\$0.00	\$0.00	\$85.86
5	VE-COS-C-T03	ATMOS VE CAP 1TB (4501-9500TB)	\$432.00	DM	27%	\$315.36	\$77.76	\$69.12	\$60.48	\$0.00	\$0.00	\$77.76
5	VE-COS-C-T04	ATMOS VE CAP 1TB (9500TB+)	\$397.00	DM	27%	\$289.81	\$71.46	\$63.52	\$55.58	\$0.00	\$0.00	\$71.46
5	VE-COS-SW-SOL	ATMOS VE BASE 1TB (1-500TB)	\$558.00	DM	27%	\$407.34	\$100.44	\$89.28	\$78.12	\$0.00	\$0.00	\$100.44
5	VE-SW-B-SOL	ATMOS VE BASE & CAP 500TB	\$279,588.00	DM	27%	\$204,099.24	\$50,325.84	\$44,734.08	\$39,142.32	\$0.00	\$0.00	\$50,325.84
5	VE-SW-ENTL	ATMOS VE SW LICENSE KEY	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	0010200	RSA RKM APPLIANCE	\$0.00	E	34%	\$0.00	\$1,350.00	\$945.00	\$0.00	\$405.00	\$0.00	\$1,350.00
5	6740-7840RCKT	VDX-6740 MP-7840 EMC UNIV RACK KIT	\$600.00	E	34%	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	850-0029	CABLE, IB DDR, CX4-CX4, 3M	\$224.00	E	34%	\$147.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	850-0030	CABLE, IB DDR, CX4-CX4, 5M	\$296.00	E	34%	\$195.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	850-0031	1 METER SAS CABLE	\$250.00	E	34%	\$165.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	850-0032	3 METER SAS CABLE	\$328.00	E	34%	\$216.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	850-0033	1U; 24 PORT DDR IB SWITCH	\$0.00	E	34%	\$0.00	\$687.75	\$481.43	\$0.00	\$0.00	\$0.00	\$687.75
5	850-0035	CABLE, IB DDR, CX4-CX4, 1M	\$176.00	E	34%	\$116.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0077	1U; 24 PORT DDR IB SWITCH	\$0.00	E	34%	\$0.00	\$681.55	\$477.09	\$0.00	\$0.00	\$0.00	\$681.55
5	851-0083	FLEXTRONICS 24-PORT DDR SWITCH	\$0.00	E	34%	\$0.00	\$491.45	\$344.02	\$0.00	\$0.00	\$0.00	\$491.45
5	851-0149	Switch Intel IB QDR 48 Port 2PS 5U - 040	\$141,431.00	E	34%	\$93,344.46	\$7,071.55	\$4,950.09	\$0.00	\$0.00	\$0.00	\$7,071.55
5	851-0150	Switch Intel IB QDR 24 Port Upgrade Leaf	\$28,134.00	E	34%	\$18,568.44	\$1,406.70	\$984.69	\$0.00	\$0.00	\$0.00	\$1,406.70
5	851-0151	Switch Intel IB QDR 48 Port 2PS 10U - 120	\$216,100.00	E	34%	\$142,626.00	\$10,805.00	\$7,563.50	\$0.00	\$0.00	\$0.00	\$10,805.00
5	851-0153	CABLE, IB HYBRID, QSFP-CX4, 1M	\$164.00	E	34%	\$108.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0154	CABLE, IB HYBRID, QSFP-CX4, 3M	\$206.00	E	34%	\$135.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0155	CABLE, IB HYBRID, QSFP-CX4, 5M	\$319.00	E	34%	\$210.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0156	CABLE, IB HYBRID, QSFP-CX4, 6M	\$343.00	E	34%	\$226.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0167	MELLANOX 8 PORT QDR SWITCH	\$5,634.00	E	34%	\$3,718.44	\$281.70	\$197.19	\$0.00	\$0.00	\$0.00	\$281.70
5	851-0168	Switch IB QDR 18 Port 1PS 1U Mellanox	\$11,168.00	E	34%	\$7,370.88	\$558.40	\$390.88	\$0.00	\$0.00	\$0.00	\$558.40
5	851-0169	MELLANOX 36 PORT QDR SWITCH	\$0.00	E	34%	\$0.00	\$1,013.75	\$709.63	\$0.00	\$0.00	\$0.00	\$1,013.75
5	851-0170	Switch IB QDR 18 Port 1PS 1U Intel	\$11,168.00	E	34%	\$7,370.88	\$558.40	\$390.88	\$0.00	\$0.00	\$0.00	\$558.40
5	851-0173	CABLE, IB HYBRID, QSFP-CX4, 10M	\$745.00	E	34%	\$491.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0179	MELLANOX 36 PORT QDR SWITCH WITH 2 PS	\$0.00	E	34%	\$0.00	\$1,174.45	\$822.12	\$0.00	\$0.00	\$0.00	\$1,174.45
5	851-0201	CABLE, IB DDR, CX4-CX4, 8M	\$560.00	E	34%	\$369.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0208	CABLE, IB QDR, QSFP-QSFP, 1M	\$155.00	E	34%	\$102.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0209	CABLE, IB QDR, QSFP-QSFP, 3M	\$225.00	E	34%	\$148.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0210	CABLE, IB QDR, QSFP-QSFP, 5M	\$428.00	E	34%	\$282.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0211	CABLE-IB QDR-QSFP/QSFP-ACT OPT-10M	\$1,043.00	E	34%	\$688.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0214	SWITCH, IB QDR, 36 PORT, 2PS, 1U	\$23,489.00	E	34%	\$15,502.74	\$1,174.45	\$822.12	\$0.00	\$0.00	\$0.00	\$1,174.45
5	AP-7420B-00	2Gb 16 port FC Application Switch	\$0.00	E	34%	\$0.00	\$1,620.00	\$1,134.00	\$0.00	\$486.00	\$0.00	\$1,620.00
5	AP-7420B-0D	16-PORT APP PLATFORM	\$0.00	E	34%	\$0.00	\$1,620.00	\$1,134.00	\$0.00	\$486.00	\$0.00	\$1,620.00
5	AP-7420B-F	16-PORT INVISTA-RCV/PNT PROMO APP SWITCH	\$0.00	E	34%	\$0.00	\$1,620.00	\$1,134.00	\$0.00	\$486.00	\$0.00	\$1,620.00
5	AP7420B-IP	LIC FCIP TUNNELING	\$0.00	E	34%	\$0.00	\$1,566.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,566.00
5	AP7420B-IPC	LIC FCIP TUNNELING	\$0.00	E	34%	\$0.00	\$1,566.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,566.00
5	AP7420B-MPR	ROUTER/FCIP BUNDLE	\$0.00	E	34%	\$0.00	\$3,690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,690.00
5	AP7420B-MPRC	ROUTER/FCIP BUNDLE	\$0.00	E	34%	\$0.00	\$3,654.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,654.00
5	AP7420B-RTR	LIC AP7420B FABRIC ROUTER	\$0.00	E	34%	\$0.00	\$2,610.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,610.00
5	AP7420B-RTRC	LIC AP7420B FABRIC ROUTER	\$14,500.00	E	34%	\$9,570.00	\$2,610.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,610.00
5	AP7420B-SAS	SAS LICENSE FOR AP-7420B	\$0.00	E	34%	\$0.00	\$3,474.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,474.00
5	AP7420B-SAS-F	SAS LIC FOR AP7420B RECOVERPOINT PROMO	\$0.00	E	34%	\$0.00	\$3,474.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,474.00
5	AP-7600B	AP-7600B FABRIC APPLICATION SWITCH	\$0.00	E	34%	\$0.00	\$2,640.00	\$1,848.00	\$0.00	\$792.00	\$0.00	\$2,640.00
5	AP7600B-FW	AP-7600B FABRIC WATCH LICENSE	\$3,900.00	E	34%	\$2,574.00	\$702.00	\$0.00	\$0.00	\$0.00	\$0.00	\$702.00
5	AP7600B-PM	AP-7600B PERFORMANCE MONITOR LICENSE	\$4,400.00	E	34%	\$2,904.00	\$792.00	\$0.00	\$0.00	\$0.00	\$0.00	\$792.00
5	AP7600B-TR	AP-7600B ISL TRUNKING LICENSE	\$5,500.00	E	34%	\$3,630.00	\$990.00	\$0.00	\$0.00	\$0.00	\$0.00	\$990.00
5	BRCD-FREE-TRN	CX3 SAN-B TRAINING OFFER	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BRDCX-8GSW8P	BRCD LBL DCX 8GB SHORT WAVE SFPS 8PACK	\$1,400.00	E	34%	\$924.00	\$70.00	\$49.00	\$0.00	\$21.00	\$0.00	\$70.00
5	BROSFP40GDA1M	BRCD QSFP 40G DIRECT ATTACH 1 METER	\$500.00	E	34%	\$330.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BROSFP40GDA3M	BRCD QSFP 40G DIRECT ATTACH 3 METER	\$640.00	E	34%	\$422.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BROSFP40GDA5M	BRCD QSFP 40G DIRECT ATTACH 5 METER	\$800.00	E	34%	\$528.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BROSFP40GESR4	BRCD QSFP 40G eSR4 QSFP 300M	\$3,995.00	E	34%	\$2,636.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BROSFP-40KMQSFP	BRCD 40G-ER4 QSFP LC 40KM SMF	\$98,853.00	E	34%	\$65,242.98	\$4,942.65	\$3,459.86	\$0.00	\$1,482.80	\$0.00	\$4,942.65
5	BROSFP-4X10G	BRCD LBL 4x10Gb SR 40G QSFP 1PACK	\$3,995.00	E	34%	\$2,636.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BROSFP-4X16G	BRCD LBL 4x16Gb SHORT WAVE QSFP 1PACK	\$2,741.00	E	34%	\$1,809.06	\$137.05	\$95.94	\$0.00	\$41.12	\$0.00	\$137.05
5	BRSFP-10G10K	BRCD 10GBE SFP+ 10K LONG WAVE 1PACK	\$2,200.00	E	34%	\$1,452.00	\$110.00	\$77.00	\$0.00	\$33.00	\$0.00	\$110.00
5	BRSFP-10G10K8	BRCD 10GBE SFP+ 10K LONG WAVE 8PACK	\$15,500.00	E	34%	\$10,230.00	\$775.00	\$542.50	\$0.00	\$232.50	\$0.00	\$775.00
5	BRSFP-10GE1PK	BRCD LBL SFP 10GbE SW USR OPTIC 1PACK	\$450.00	E	34%	\$297.00	\$22.50	\$15.75	\$0.00	\$6.75	\$0.00	\$22.50
5	BRSFP-10GE8PK	BRCD LBL SFP 10GbE SW USR OPTIC 8PACK	\$3,200.00	E	34%	\$2,112.00	\$160.00	\$112.00	\$0.00	\$48.00	\$0.00	\$160.00
5	BRSFP-10G-ER	BRCD LBL SFP 10GbE ER 40KM OPTIC 1PACK	\$10,000.00	E	34%	\$6,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BRSFP-10GFLW	BRCD LBL 10GB FC 10KM LONG WAVE SFP	\$1,900.00	E	34%	\$1,254.00	\$95.00	\$66.50	\$0.00	\$28.50	\$0.00	\$95.00

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	BRSFP-10GFCSW	BRCD LBL 10GB FC SHORT WAVE SFP	\$600.00	E	34%	\$396.00	\$300.00	\$21.00	\$0.00	\$9.00	\$0.00	\$30.00
5	BRSFP-10GSW1P	BRCD 10GBE SFP+ SHORT WAVE 1PACK	\$780.00	E	34%	\$514.80	\$39.00	\$27.30	\$0.00	\$11.70	\$0.00	\$39.00
5	BRSFP-10GSW8P	BRCD 10GBE SFP+ SHORT WAVE 8PACK	\$4,400.00	E	34%	\$2,904.00	\$220.00	\$154.00	\$0.00	\$66.00	\$0.00	\$220.00
5	BRSFP-1GECOPR	BRSFP 1GBE COP SFP FOR MP-7800B & FX8-24	\$400.00	E	34%	\$264.00	\$20.00	\$14.00	\$0.00	\$6.00	\$0.00	\$20.00
5	BRSFP-1GELX1P	BRCD LBL SFP 1GbE LX OPTIC 1PACK	\$1,089.00	E	34%	\$718.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BRSFP-1GELX8P	BRCD LBL SFP 1GbE LX OPTIC 8PACK	\$8,195.00	E	34%	\$5,408.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BRSFP-1GESX8P	BRCD LBL SFP 1GbE SX OPTIC 8PACK	\$3,740.00	E	34%	\$2,468.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BRSFP32G10K8P	BRCD LBL 32GB 10KM LONG WAVE SFPs 8PACK	\$43,636.00	E	34%	\$28,799.76	\$2,181.80	\$1,527.26	\$0.00	\$654.54	\$0.00	\$2,181.80
5	BRSFP32G10KLW	BRCD LBL 32GB 10KM LONG WAVE SFP	\$6,331.00	E	34%	\$4,178.46	\$316.55	\$221.59	\$0.00	\$94.97	\$0.00	\$316.55
5	BRSFP40GQSFL	BRCD LBL QSFP 40GbE LW OPTIC 1PACK	\$24,050.00	E	34%	\$15,873.00	\$1,202.50	\$841.75	\$0.00	\$360.75	\$0.00	\$1,202.50
5	BRSFP40GQSFPS	BRCD LBL QSFP 40GbE SW OPTIC 1PACK	\$5,150.00	E	34%	\$3,399.00	\$257.50	\$180.25	\$0.00	\$77.25	\$0.00	\$257.50
5	BRSFP-TX1M1P	BRCD 10GBE TWINAX COPPER 1M 1PACK	\$200.00	E	34%	\$132.00	\$10.00	\$7.00	\$0.00	\$3.00	\$0.00	\$10.00
5	BRSFP-TX1M8P	BRCD 10GBE TWINAX COPPER 1M 8PACK	\$1,900.00	E	34%	\$1,254.00	\$95.00	\$66.50	\$0.00	\$28.50	\$0.00	\$95.00
5	BRSFP-TX3M1P	BRCD 10GBE TWINAX COPPER 3M 1PACK	\$300.00	E	34%	\$198.00	\$15.00	\$10.50	\$0.00	\$4.50	\$0.00	\$15.00
5	BRSFP-TX3M8P	BRCD 10GBE TWINAX COPPER 3M 8PACK	\$2,100.00	E	34%	\$1,386.00	\$105.00	\$73.50	\$0.00	\$31.50	\$0.00	\$105.00
5	BRSFP-TX5M1P	BRCD 10GBE TWINAX COPPER 5M 1PACK	\$400.00	E	34%	\$264.00	\$20.00	\$14.00	\$0.00	\$6.00	\$0.00	\$20.00
5	BRSFP-TX5M8P	BRCD 10GBE TWINAX COPPER 5M 8PACK	\$3,100.00	E	34%	\$2,046.00	\$155.00	\$108.50	\$0.00	\$46.50	\$0.00	\$155.00
5	CBFM-04	FM 4 DOMAINS SEAT LIC	\$0.00	E	34%	\$0.00	\$1,566.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,566.00
5	CBFM-04-10	FM 4 TO 10 DOMAIN UPG	\$0.00	E	34%	\$0.00	\$1,584.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,584.00
5	CBFM-04-10C	FM 4 DOMAINS TO 10 DOMAIN	\$0.00	E	34%	\$0.00	\$1,584.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,584.00
5	CBFM-04-99	FM 4 TO 99 DOMAIN UPG	\$0.00	E	34%	\$0.00	\$2,610.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,610.00
5	CBFM-04-99C	4 DOMAINS TO 99 DOMAINS L	\$0.00	E	34%	\$0.00	\$2,610.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,610.00
5	CBFM-04C	FM 4 DOMAINS SEAT LC	\$0.00	E	34%	\$0.00	\$1,566.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,566.00
5	CBFM-10	FM 10 DOMAINS SEAT LIC	\$0.00	E	34%	\$0.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,150.00
5	CBFM-10-99	FM 10 DOM TO 99 DOM UPG	\$0.00	E	34%	\$0.00	\$1,206.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,206.00
5	CBFM-10-99C	FM 10 DOMS TO 99 DOMS UPG	\$0.00	E	34%	\$0.00	\$1,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,044.00
5	CBFM-10C	10 DOMAINS SEAT LC	\$0.00	E	34%	\$0.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,150.00
5	CBFM-3X-4X	FM 3.X TO 4.X SITE UPGRAD	\$0.00	E	34%	\$0.00	\$2,340.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,340.00
5	CBFM-3X-4XC	FM 3.X TO 4.X SITE UPGRAD	\$0.00	E	34%	\$0.00	\$2,340.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,340.00
5	CBFM-99	FM 99 DOMAINS SITE LIC	\$0.00	E	34%	\$0.00	\$4,194.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,194.00
5	CBFM-99C	FM 99 DOMAINS SITE LC	\$0.00	E	34%	\$0.00	\$4,194.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,194.00
5	CC-DTU-UDEPHU	DBTUNER DB2UDB WG-DEP UP	\$14,710.00	E	34%	\$9,708.60	\$2,647.80	\$0.00	\$0.00	\$0.00	\$0.00	\$2,647.80
5	CC-DTU-UENTHU	DBTUNER DB2UDB DEP-ENT UP	\$9,780.00	E	34%	\$6,454.80	\$1,760.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,760.40
5	CC-DTU-UGLOHU	DBTUNER DB2UDB ENT-GLO UP	\$9,780.00	E	34%	\$6,454.80	\$1,760.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,760.40
5	CLS-RPHW-G5	RPA GEN5 NON-TAA FOR RP CLASSIC	\$0.00	E	34%	\$0.00	\$1,788.00	\$1,251.60	\$0.00	\$178.80	\$0.00	\$1,788.00
5	CLS-RPHW-G5T	RPA GEN5-TAA FOR RP CLASSIC	\$17,880.00	E	34%	\$11,800.80	\$1,788.00	\$1,251.60	\$0.00	\$178.80	\$0.00	\$1,788.00
5	CLS-RPHW-G6T	RPA CLASSIC	\$19,250.00	E	34%	\$12,705.00	\$1,925.00	\$1,347.50	\$0.00	\$192.50	\$0.00	\$1,925.00
5	CMCNE-SAN-ENT	CTX MGR CNE SAN Enterprise	\$0.00	E	34%	\$0.00	\$6,768.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,768.00
5	CMCNE-SAN-ENT-CF	CTX MGR CNE SAN Enterprise	\$37,600.00	E	34%	\$24,816.00	\$6,768.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,768.00
5	CMCNE-SAN-PLU	CTX MGR CNE SAN Pro Plus	\$0.00	E	34%	\$0.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	CMCNE-SAN-PLU-CF	CTX MGR CNE SAN Pro Plus	\$15,000.00	E	34%	\$9,900.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	CMCNE-SW-KIT-CF	CMCNE SOFTWARE MEDIA KIT NO LICENSE =IA	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNE-IPADV100	CTX MGR CNE - ADD IP DATA CTR TO IP BASE	\$0.00	E	34%	\$0.00	\$6,192.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,192.00
5	CNE-IPADV100-CF	CTX MGR CNE - ADD IP DATA CTR TO IP BASE	\$34,400.00	E	34%	\$22,704.00	\$6,192.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,192.00
5	CNE-IPB-150	CTX MGR CNE IP Data Center	\$36,000.00	E	34%	\$23,760.00	\$6,480.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,480.00
5	CNE-IPB-50	CTX MGR CNE IP BASE	\$0.00	E	34%	\$0.00	\$846.00	\$0.00	\$0.00	\$0.00	\$0.00	\$846.00
5	CNE-IPB-50-CF	CTX MGR CNE IP BASE	\$4,700.00	E	34%	\$3,102.00	\$846.00	\$0.00	\$0.00	\$0.00	\$0.00	\$846.00
5	CNE-IPSANPLUE	CTX MGR CNE - IP ADD ENT TO PLUS LIC	\$0.00	E	34%	\$0.00	\$4,464.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,464.00
5	CNE-IPSANPLUE-CF	CTX MGR CNE - ADD 100 IP DEV UPG LIC	\$24,800.00	E	34%	\$16,368.00	\$4,464.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,464.00
5	CNE-IPU100	CTX MGR CNE - ADD 100 IP DEV UPG LIC	\$0.00	E	34%	\$0.00	\$342.00	\$0.00	\$0.00	\$0.00	\$0.00	\$342.00
5	CNE-IPU1000	CTX MGR CNE - ADD 1000 IP DEV UPG LIC	\$0.00	E	34%	\$0.00	\$1,710.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,710.00
5	CNE-IPU1000-CF	CTX MGR CNE - ADD 1000 IP DEV UPG LIC	\$9,500.00	E	34%	\$6,270.00	\$1,710.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,710.00
5	CNE-IPU100-CF	CTX MGR CNE - ADD 100 IP DEV UPG LIC	\$1,900.00	E	34%	\$1,254.00	\$342.00	\$0.00	\$0.00	\$0.00	\$0.00	\$342.00
5	CNE-IPU2500	CTX MGR CNE - ADD 2500 IP DEV UPG LIC	\$0.00	E	34%	\$0.00	\$3,420.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	CNE-IPU2500-CF	CTX MGR CNE - ADD 2500 IP DEV UPG LIC	\$19,000.00	E	34%	\$12,540.00	\$3,420.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	CNE-IPU500	CTX MGR CNE - ADD 500 IP DEV UPG LIC	\$0.00	E	34%	\$0.00	\$1,278.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,278.00
5	CNE-IPU500-CF	CTX MGR CNE - ADD 500 IP DEV UPG LIC	\$7,100.00	E	34%	\$4,686.00	\$1,278.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,278.00
5	CNE-IPUSANENT	CTX MGR CNE - IP ADD SAN ENT UPG LIC	\$0.00	E	34%	\$0.00	\$6,768.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,768.00
5	CNE-IPUSANENT-CF	CTX MGR CNE - IP ADD SAN ENT UPG LIC	\$37,600.00	E	34%	\$24,816.00	\$6,768.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,768.00
5	CNE-IPUSANPLU	CTX MGR CNE - IP ADD SAN PLUS UPG LIC	\$0.00	E	34%	\$0.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	CNE-IPUSANPLU-CF	CTX MGR CNE - IP ADD SAN PLUS UPG LIC	\$15,000.00	E	34%	\$9,900.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	CNE-MPLS10	CTX MGR CNE - ADD 10 MPLS IP DEV UPG LIC	\$0.00	E	34%	\$0.00	\$1,710.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,710.00
5	CNE-MPLS10-CF	CTX MGR CNE - ADD 10 MPLS IP DEV UPG LIC	\$9,500.00	E	34%	\$6,270.00	\$1,710.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,710.00
5	CNE-MPLS25	CTX MGR CNE - ADD 25 MPLS IP DEV UPG LIC	\$0.00	E	34%	\$0.00	\$3,420.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	CNE-MPLS25-CF	CTX MGR CNE - ADD 25 MPLS IP DEV UPG LIC	\$19,000.00	E	34%	\$12,540.00	\$3,420.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	CNE-MPLS50	CTX MGR CNE - ADD 50 MPLS IP DEV UPG LIC	\$0.00	E	34%	\$0.00	\$5,976.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,976.00
5	CNE-MPLS50-CF	CTX MGR CNE - ADD 50 MPLS IP DEV UPG LIC	\$33,200.00	E	34%	\$21,912.00	\$5,976.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,976.00
5	CNE-SAN-IP150	CTX MGR CNE SAN ADD IP BASE LIC	\$0.00	E	34%	\$0.00	\$6,480.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,480.00
5	CNE-SAN-IP150-CF	CTX MGR CNE SAN ADD IP BASE LIC	\$36,000.00	E	34%	\$23,760.00	\$6,480.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,480.00
5	CNE-SANIP-ENT	CTX MGR CNE SAN-IP Enterprise	\$0.00	E	34%	\$0.00	\$11,682.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,682.00
5	CNE-SANIP-ENT-CF	CTX MGR CNE SAN-IP Enterprise	\$64,900.00	E	34%	\$42,834.00	\$11,682.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,682.00
5	CNE-SANIP-PLU	CTX MGR CNE SAN-IP Pro Plus	\$0.00	E	34%	\$0.00	\$7,344.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,344.00
5	CNE-SANIP-PLU-CF	CTX MGR CNE SAN-IP Pro Plus	\$40,800.00	E	34%	\$26,928.00	\$7,344.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,344.00
5	CNE-SANIPULS	CTX MGR CNE - PLUS SAN-IP TO ENT UPG LIC	\$0.00	E	34%	\$0.00	\$4,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,770.00
5	CNE-SANIPULS-CF	CTX MGR CNE - PLUS SAN-IP TO ENT UPG LIC	\$26,500.00	E	34%	\$17,490.00	\$4,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,770.00
5	CNESANPLUSUPG	CTX MGR CNE SAN PRO PLUS TO ENT UPG LIC	\$0.00	E	34%	\$0.00	\$4,464.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,464.00
5	CNESANPLUSUPG-CF	CTX MGR CNE SAN PRO PLUS TO ENT UPG LIC	\$24,800.00	E	34%	\$16,368.00	\$4,464.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,464.00
5	CNRSEEKSVR	CNR SEEK APPLIANCE SERVER	\$9,500.00	E	34%	\$6,270.00	\$950.00	\$665.00	\$0.00	\$190.00	\$0.00	\$950.00
5	CPCY-T0-T3-U	COPYCROSS UPG T0 THRU T3	\$0.00	E	34%	\$0.00	\$2,754.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,754.00
5	CPCY-T4-T14-U	COPYCROSS UPG T4-T14	\$0.00	E	34%	\$0.00	\$2,907.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,907.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CPYC-MSUBASE	COPYCROSS BASE-3 MSU	\$6,800.00	E	34%	\$4,488.00	\$1,224.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,224.00
5	CPYC-MSU-M00	COPYCROSS 4-45 MSU	\$715.00	E	34%	\$471.90	\$128.70	\$0.00	\$0.00	\$0.00	\$0.00	\$128.70
5	CPYC-MSU-M01	COPYCROSS 46-175 MSU	\$440.00	E	34%	\$290.40	\$79.20	\$0.00	\$0.00	\$0.00	\$0.00	\$79.20
5	CPYC-MSU-M02	COPYCROSS 176-315 MSU	\$340.00	E	34%	\$224.40	\$61.20	\$0.00	\$0.00	\$0.00	\$0.00	\$61.20
5	CPYC-MSU-M03	COPYCROSS 316-575 MSU	\$205.00	E	34%	\$135.30	\$36.90	\$0.00	\$0.00	\$0.00	\$0.00	\$36.90
5	CPYC-MSU-M04	COPYCROSS 576-875 MSU	\$70.00	E	34%	\$46.20	\$12.60	\$0.00	\$0.00	\$0.00	\$0.00	\$12.60
5	CPYC-MSU-M05	COPYCROSS 876-1315 MSU	\$55.00	E	34%	\$36.30	\$9.90	\$0.00	\$0.00	\$0.00	\$0.00	\$9.90
5	CPYC-MSU-M06	COPYCROSS 1316-1975 MSU	\$30.00	E	34%	\$19.80	\$5.40	\$0.00	\$0.00	\$0.00	\$0.00	\$5.40
5	CPYC-MSU-M07	COPYCROSS 1976 & UP MSU	\$15.00	E	34%	\$9.90	\$2.70	\$0.00	\$0.00	\$0.00	\$0.00	\$2.70
5	CPYC-MSU-T0	COPYCROSS BASE-3 MSU	\$0.00	E	34%	\$0.00	\$1,224.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,224.00
5	CPYC-MSU-T1	COPYCROSS 4-25 MSU	\$0.00	E	34%	\$0.00	\$3,978.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,978.00
5	CPYC-MSU-T10	COPYCROSS 351-400 MSU	\$0.00	E	34%	\$0.00	\$29,835.00	\$0.00	\$0.00	\$0.00	\$0.00	\$29,835.00
5	CPYC-MSU-T11	COPYCROSS 401-450 MSU	\$0.00	E	34%	\$0.00	\$32,742.00	\$0.00	\$0.00	\$0.00	\$0.00	\$32,742.00
5	CPYC-MSU-T12	COPYCROSS 451-500 MSU	\$0.00	E	34%	\$0.00	\$35,649.00	\$0.00	\$0.00	\$0.00	\$0.00	\$35,649.00
5	CPYC-MSU-T13	COPYCROSS 501-550 MSU	\$0.00	E	34%	\$0.00	\$38,556.00	\$0.00	\$0.00	\$0.00	\$0.00	\$38,556.00
5	CPYC-MSU-T14	COPYCROSS 551-600 MSU	\$0.00	E	34%	\$0.00	\$41,463.00	\$0.00	\$0.00	\$0.00	\$0.00	\$41,463.00
5	CPYC-MSU-T2	COPYCROSS 26-50 MSU	\$0.00	E	34%	\$0.00	\$6,732.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,732.00
5	CPYC-MSU-T3	COPYCROSS 51-75 MSU	\$0.00	E	34%	\$0.00	\$9,486.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,486.00
5	CPYC-MSU-T4	COPYCROSS 76-100 MSU	\$0.00	E	34%	\$0.00	\$12,393.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,393.00
5	CPYC-MSU-T5	COPYCROSS 101-150 MSU	\$0.00	E	34%	\$0.00	\$15,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,300.00
5	CPYC-MSU-T6	COPYCROSS 151-200 MSU	\$0.00	E	34%	\$0.00	\$18,207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,207.00
5	CPYC-MSU-T7	COPYCROSS 201-250 MSU	\$0.00	E	34%	\$0.00	\$21,114.00	\$0.00	\$0.00	\$0.00	\$0.00	\$21,114.00
5	CPYC-MSU-T8	COPYCROSS 251-300 MSU	\$0.00	E	34%	\$0.00	\$24,021.00	\$0.00	\$0.00	\$0.00	\$0.00	\$24,021.00
5	CPYC-MSU-T9	COPYCROSS 301-350 MSU	\$0.00	E	34%	\$0.00	\$26,928.00	\$0.00	\$0.00	\$0.00	\$0.00	\$26,928.00
5	CPYC-MSU-UPG	COPYCROSS UPG	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CSL-MSU-T00	CATALOG S BASE-3 MSU	\$0.00	E	34%	\$0.00	\$7,938.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,938.00
5	CSL-MSU-T01	CATALOG S 004-025 MSU	\$0.00	E	34%	\$0.00	\$12,438.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,438.00
5	CSL-MSU-T02	CATALOG S 026-050 MSU	\$0.00	E	34%	\$0.00	\$16,938.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,938.00
5	CSL-MSU-T03	CATALOG S 051-075 MSU	\$0.00	E	34%	\$0.00	\$21,438.00	\$0.00	\$0.00	\$0.00	\$0.00	\$21,438.00
5	CSL-MSU-T04	CATALOG S 076-100 MSU	\$0.00	E	34%	\$0.00	\$25,938.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,938.00
5	CSL-MSU-T05	CATALOG S 101-150 MSU	\$0.00	E	34%	\$0.00	\$29,538.00	\$0.00	\$0.00	\$0.00	\$0.00	\$29,538.00
5	CSL-MSU-T06	CATALOG S 150-200 MSU	\$0.00	E	34%	\$0.00	\$33,138.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33,138.00
5	CSL-MSU-T07	CATALOG S 201-250 MSU	\$0.00	E	34%	\$0.00	\$36,738.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36,738.00
5	CSL-MSU-T08	CATALOG S 251-300 MSU	\$0.00	E	34%	\$0.00	\$40,338.00	\$0.00	\$0.00	\$0.00	\$0.00	\$40,338.00
5	CSL-MSU-T09	CATALOG S 301-350 MSU	\$0.00	E	34%	\$0.00	\$43,938.00	\$0.00	\$0.00	\$0.00	\$0.00	\$43,938.00
5	CSL-MSU-T10	CATALOG S 351-400 MSU	\$0.00	E	34%	\$0.00	\$50,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$50,625.00
5	CSL-MSU-T11	CATALOG S 401-450 MSU	\$0.00	E	34%	\$0.00	\$54,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54,225.00
5	CSL-MSU-T12	CATALOG S 451-500 MSU	\$0.00	E	34%	\$0.00	\$57,825.00	\$0.00	\$0.00	\$0.00	\$0.00	\$57,825.00
5	CSL-MSU-T13	CATALOG S 501-550 MSU	\$0.00	E	34%	\$0.00	\$61,425.00	\$0.00	\$0.00	\$0.00	\$0.00	\$61,425.00
5	CSL-MSU-T14	CATALOG S 551-600 MSU	\$0.00	E	34%	\$0.00	\$65,025.00	\$0.00	\$0.00	\$0.00	\$0.00	\$65,025.00
5	CSL-T00-T03-U	CATALOG S UPG T00 - T03	\$0.00	E	34%	\$0.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
5	CSL-T04-T14-U	CATALOG S UPG T04-T14	\$0.00	E	34%	\$0.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,600.00
5	CTX-OM3-100M	OM3 50/125 FIBER CABLE LC- LC 100 METER	\$570.00	E	34%	\$376.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CTX-OM3-10M	OM3 50/125 FIBER CABLE LC- LC 10 METER	\$290.00	E	34%	\$191.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CTX-OM3-1M	OM3 50/125 FIBER CABLE LC- LC 1 METER	\$230.00	E	34%	\$151.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CTX-OM3-30M	OM3 50/125 FIBER CABLE LC- LC 30 METER	\$310.00	E	34%	\$204.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CTX-OM3-3M	OM3 50/125 FIBER CABLE LC- LC 3 METER	\$250.00	E	34%	\$165.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CTX-OM3-50M	OM3 50/125 FIBER CABLE LC- LC 50 METER	\$390.00	E	34%	\$257.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CTX-OM3-5M	OM3 50/125 FIBER CABLE LC- LC 5 METER	\$260.00	E	34%	\$171.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CTX-OM4-100M	OM4 50/125 MICRON OPTICAL CBL LC-LC 100M	\$1,000.00	E	34%	\$660.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CTX-OM4-10M	OM4 50/125 MICRON OPTICAL CBL LC-LC 10M	\$320.00	E	34%	\$211.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CTX-OM4-1M	OM4 50/125 MICRON OPTICAL CBL LC-LC 1M	\$255.00	E	34%	\$168.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CTX-OM4-30M	OM4 50/125 MICRON OPTICAL CBL LC-LC 30M	\$465.00	E	34%	\$306.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CTX-OM4-3M	OM4 50/125 MICRON OPTICAL CBL LC-LC 3M	\$255.00	E	34%	\$168.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CTX-OM4-50M	OM4 50/125 MICRON OPTICAL CBL LC-LC 50M	\$630.00	E	34%	\$415.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CTX-OM4-5M	OM4 50/125 MICRON OPTICAL CBL LC-LC 5M	\$290.00	E	34%	\$191.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA1-AGGREG	GP DCA 40U EXPANSION RACK AGGREGATE	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA1-AGGREG-U	GP DCA 40U EXPANSION RACK AGGREGATE UPG	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA1-ASTL-15	GP DCA-1P 30A 15FT CLIPSA 56PA332 INCL	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA1-ASTL-21	GP DCA-1P 30A 21FT CLIPSA 56PA332 INCL	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA1-CBL10	GP DCA EXPANSION RACK CABLE 10M	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA1-CBL30	GP DCA EXPANSION RACK CABLE 30M	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA1-CBL5	GP DCA EXPANSION RACK CABLE 5M	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA1-EXPAND	GP DCA 40U EXPANSION RACK	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA1-EXPAND-U	GP DCA 40U EXPANSION RACK UPG	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA1-EXPRCKA	DCA-40U EXPANSION RACK (INCLUDED)	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA1-EXPRCKAU	DCA-40U EXPANSION RACK UPG (INCLUDED)	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA1-EXPRCKB	DCA-40U EXPANSION RACK (INCLUDED)	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA1-EXPRCKBU	DCA-40U EXPANSION RACK UPG (INCLUDED)	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA1-IEC3-15	GP DCA-1P 30A 15FT IEC309-332P6 INCL	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA1-IEC3-21	GP DCA-1P 30A 21FT IEC309-332P6 INCL	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA1-MS	GP DCA MASTER SERVER	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA1-RUS-15	GP DCA-1P 30A 15FT RUSS 3750DP INCL	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA1-RUS-21	GP DCA-1P 30A 21FT RUSS 3750DP INCL	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA1-SS	GP DCA SEGMENT SERVER (600GB)	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA1-SS-2TBT	GP DCA SEGMENT SERVER (2TB)	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA1-SS-2TBTU	GP DCA SEGMENT SERVER (2TB) UPG	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA1-SS-HD	GP DCA HD SEGMENT SERV (2TB)	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA1-SS-HDU	GP DCA HD SEGMENT SERV (2TB) UPG	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA1-SS-U	GP DCA SEGMENT SERVER (600GB) UPG	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	DCA1-SWITCH1	GP DCA INTERCONNECT SWITCH	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA1-SWITCH12	GP DCA INTERCONNECT SWITCH 12 RACK	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA1-SWITCH1U	GP DCA INTERCONNECT SWITCH UPG	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA1-SWITCH2	GP DCA ADMIN SWITCH	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA1-SWITCH2U	GP DCA ADMIN SWITCH UPG	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA1-SWITCH12U	GP DCA INTERCONNECT SWITCH 12 RACK UPG	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA1-SYSRACK	GP DCA 40U SYSTEM RACK	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA1-US-15	GP DCA-1P 30A 15FT L6-30P INCL	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA1-US-21	GP DCA-1P 30A 21FT L6-30P INCL	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-AGGREG	GP DCA 40U AGGREGATION RACK	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-AGGREGL	GP DCA 30ULIM AGGREGATION RACK	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-AGGREGLU	GP DCA 30LIM AGGREGATION RACK UPG	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-AGGREGM	DCA 3ZONE AGGREGATION RACK	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-AGGREGMU	DCA 3ZONE AGGREGATION RACK UPG	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-AGGREG-U	GP DCA 40U AGGREGATION RACK UPG	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-ASTL-15	GP DCA-1P 30A BTM RK CLPSL 56PA332 INCL	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-CBL10	GP DCA EXPANSION RACK CABLE 10M	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-CBL30	GP DCA EXPANSION RACK CABLE 30M	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-CBLBNDL	GP DCA TWINAX CBL BNDL-DWBI-3M-UPPER RCK	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-CSF-HD	GP DCA HD FLD SVR 64GB MEM 300GB HDD	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-CSFHDBDL	GP DCA HD FLD SVR 64GB MEM 300G HDD CBL	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-CSFHDBDU	GP DCA HD FLD SVR 64GB MEM 300G HDD CBL	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-CSF-HD-U	GP DCA HD FLD SVR 64GB MEM 300GB HDD	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-CS-HD	GP DCA HD COMPUTE SVR 64GB MEM 300GB HDD	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-CS-HDBDL	GP DCA HD COMP SVR 64GB MEM 300G HDD CBL	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-CSHDBDLU	GP DCA HD COMP SVR 64GB MEM 300G HDD CBL	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-CS-HD-U	GP DCA HD COMPUTE SVR 64GB MEM 300GB HDD	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-DIA02MA	GP DIA 256GBMEM MOD 300GB HD UPG FCT	\$125,000.00	E	34%	\$82,500.00	\$6,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,250.00
5	DCA2-DIA02MU	GP DIA 256GBMEM MOD 300GB HD UPG FLD	\$125,000.00	E	34%	\$82,500.00	\$6,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,250.00
5	DCA2-DS-HD	GP DCA HD SVR 64GB MEM 3TB HDD	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-DS-HDBDL	GP DCA HD SVR 64GB MEM 3TB HDD CBL	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-DSHDBDLU	GP DCA HD SVR 64GB MEM 3TB HDD CBL	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-DS-HD-U	GP DCA HD SVR 64GB MEM 3TB HDD	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-EXPAND	GP DCA 40U EXPANSION RACK	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-EXPANDL	GP DCA 30ULIM EXPANSION RACK	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-EXPANDLU	GP DCA 30ULIM EXPANSION RACK UPG	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-EXPANDM	DCA 3ZONE EXPANSION RACK	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-EXPANDMU	DCA 3ZONE EXPANSION RACK UPG	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-EXPAND-U	GP DCA 40U EXPANSION RACK UPG	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-IEC3-15	GP DCA-1P 30A BTM RK IEC309-332P6 INCL	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-MS	GP DCA MSTR SRVR 8X8 MEM: 300GB HDD	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-MS2	GP DCA 2CNA MASTER SERVER	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-RUS-15	GP DCA-1P 30A BTM RK RUSS 3750DP INCL	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-SS	GP DCA GPDB COM SVR 64GB MEM 300GB HDD	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-SS-BDL	GP DCA GPDB COM SV 64GB MEM 300GBHDD CBL	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-SS-BDLU	GP DCA GPDB COM SVR 64G MEM 300G HDD CBL	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-SS-C	GP DCA GPDB UAP STD SVR 64G MEM 900G HDD	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-SSC-BDL	GP DCA GPDB UAPSTD SV 64GMEM 900GHDD CBL	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-SSC-BDLU	GP DCA GPDB UAPSTD SV 64GMEM 900GHDD CBL	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-SS-CU	GP DCA GPDB UAP STD SVR 64G MEM 900G HDD	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-SSM	GP GPDB SVR 256GB MEM 24X300GB HDD	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-SSM-BDL	GP GPDB SVR 256GB MEM 24X300GB HDD CBL	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-SSM-BDLU	GP GPDB SVR 256GB MEM 24X300GB HDD CBL	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-SSM-U	GP GPDB SVR 256GB MEM 24X300GB HDD	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-SS-U	GP DCA GPDB COM SVR 64GB MEM 300GB HDD	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-SWADM	GP DCA ADMIN SWITCH	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-SWADM-U	GP DCA ADMIN SWITCH	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-SWAGG	GP DCA INTERCONNECT SWITCH AGGREGATION	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCAETL-SS2TBT	GP DCA DIA SERVER (2TB)	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCAETLSS2TBTU	GP DCA DIA SERVER (2TB) UPG	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCX-16EB48G	ED-DCX-B-16EB 48G ENCRYPTION BW UPG LIC	\$0.00	E	34%	\$0.00	\$23,004.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23,004.00
5	DCX-16EB48G-CF	ED-DCX-B-16EB 48G ENCRYPTION BW UPG LIC	\$127,800.00	E	34%	\$84,348.00	\$23,004.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23,004.00
5	DCX4S-FIC-CUP	DCX-4S FICON CUP LICENSE	\$0.00	E	34%	\$0.00	\$4,464.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,464.00
5	DCX4S-FIC-CUP-CF	DCX-4S FICON CUP LICENSE	\$24,800.00	E	34%	\$16,368.00	\$4,464.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,464.00
5	DCX-4S-IR	DCX-4S INTEGRATED ROUTING LICENSE	\$0.00	E	34%	\$0.00	\$5,886.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,886.00
5	DCX-4S-IR-CF	DCX-4S INTEGRATED ROUTING LICENSE	\$32,700.00	E	34%	\$21,582.00	\$5,886.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,886.00
5	DCX-CUP-LIC	DCX FICON CUP LICENSE	\$0.00	E	34%	\$0.00	\$6,084.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,084.00
5	DCX-CUP-LIC-CF	DCX FICON CUP LICENSE	\$33,800.00	E	34%	\$22,308.00	\$6,084.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,084.00
5	DCX-FCIP-LIC	DCX+48K 18I HI-PERF FCIP/FC EXT LICENSE	\$0.00	E	34%	\$0.00	\$4,230.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,230.00
5	DCX-FCIP-LIC-CF	DCX+48K 18I HI-PERF FCIP/FC EXT LICENSE	\$23,500.00	E	34%	\$15,510.00	\$4,230.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,230.00
5	DIA2-CS	GP DIA COMP SVR 64GB MEM 300GB HDD	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DIA2-CS-BDL	GP DIA COMP SVR 64GB MEM 300GB HDD CBL	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DIA2-CS-BDLU	GP DIA COMP SVR 64GB MEM 300GB HDD CBL	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DIA2-CSF	GP DIA FLD SVR 64GB MEM 300GB HDD	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DIA2-CSF-BDL	GP DIA FLD SVR 64GB MEM 300GB HDD CBL	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DIA2-CSF-BDLU	GP DIA FLD SVR 64GB MEM 300GB HDD CBL	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DIA2-CSF-U	GP DIA FLD SVR 64GB MEM 300GB HDD	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DIA2-CSM	GP DIA SVR 256GB MEM 24X300GB HDD	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DIA2-CSM-BDL	GP DIA SVR 256GB MEM 24X300GB HDD CBL	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DIA2-CSM-BDLU	GP GPDB SVR 256GB MEM 24X300GB HDD CBL	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	DIA2-CSM-U	GP GPDB SVR 256GB MEM 24X300GB HDD	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DIA2-CS-U	GP DIA COMP SVR 64GB MEM 300GB HDD	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DIA2-DS	GP DIA SVR 64GB MEM 12x3TB HDD	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DIA2-DS-BDL	GP DIA SVR 64GB MEM 12x3TB HDD CBL	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DIA2-DS-BDLU	GP DIA SVR 64GB MEM 12x3TB HDD CBL	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DIA2-DS-U	GP DIA SVR 64GB MEM 12x3TB HDD	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL6-A/ACTIVE	DL6000 A/Active Failover	\$40,000.00	E	34%	\$26,400.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,200.00
5	DL6-IPCOPY	DL6000 DL Copy	\$20,000.00	E	34%	\$13,200.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,600.00
5	DL6-MEDIAMGR	DL6000 NetBackupMedia	\$7,500.00	E	34%	\$4,950.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	DL6-NODEMGR	DL6000 NetworkerNode	\$7,500.00	E	34%	\$4,950.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	DL6-STKACSL	DL6000 STK-ACSL	\$15,000.00	E	34%	\$9,900.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	DS-16B2-00	DS-16B2 2G SWL Switch	\$0.00	E	34%	\$0.00	\$700.00	\$490.00	\$0.00	\$0.00	\$210.00	\$0.00	\$700.00
5	DS-16B2-0D	DS-16B2 2G SWL Switch	\$0.00	E	34%	\$0.00	\$700.00	\$490.00	\$0.00	\$0.00	\$210.00	\$0.00	\$700.00
5	DS-16B3-FF-0	DS16B3 16-PORT FULL FAB	\$0.00	E	34%	\$0.00	\$515.00	\$360.50	\$0.00	\$154.50	\$0.00	\$0.00	\$515.00
5	DS-16B3-FF-0U	DS16B3US 16-PORT FULL FAB	\$0.00	E	34%	\$0.00	\$670.00	\$469.00	\$0.00	\$201.00	\$0.00	\$0.00	\$670.00
5	DS-16B3-FF-DU	DS16B3 16-PORT FULL FAB	\$0.00	E	34%	\$0.00	\$515.00	\$360.50	\$0.00	\$154.50	\$0.00	\$0.00	\$515.00
5	DS-16B3-FF-DU	DS16B3US 16-PORT FULL FAB	\$0.00	E	34%	\$0.00	\$670.00	\$469.00	\$0.00	\$201.00	\$0.00	\$0.00	\$670.00
5	DS16B-ENT	ENT SW BNDL - DS-16B2/3	\$0.00	E	34%	\$0.00	\$864.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$864.00
5	DS16B-ENTC	ENT SW BNDL - DS-16B2/3	\$5,200.00	E	34%	\$3,432.00	\$936.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$936.00
5	DS16B-FW	FAB WATCH FOR DS-16B2/3	\$0.00	E	34%	\$0.00	\$432.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$432.00
5	DS16B-FWC	FAB WATCH FOR DS-16B2/3	\$0.00	E	34%	\$0.00	\$432.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$432.00
5	DS16B-PM	PERF MON FOR DS-16B2/3	\$0.00	E	34%	\$0.00	\$477.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$477.00
5	DS16B-PMC	PERF MON FOR DS-16B2/3	\$0.00	E	34%	\$0.00	\$477.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$477.00
5	DS16B-QL	QLOOP LIC-2GB DS PROD	\$0.00	E	34%	\$0.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00
5	DS16B-QLC	DS-16B2 Quickloop Lic	\$2,000.00	E	34%	\$1,320.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00
5	DS16B-TR	TRUNKING FOR DS-16B2/3	\$0.00	E	34%	\$0.00	\$576.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$576.00
5	DS16B-TRC	TRUNKING FOR DS-16B2/3	\$3,200.00	E	34%	\$2,112.00	\$576.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$576.00
5	DS16B-XF	EXT FABRIC FOR DS-16B2/3	\$0.00	E	34%	\$0.00	\$468.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$468.00
5	DS16B-XFC	EXT FABRIC FOR DS-16B2/3	\$2,600.00	E	34%	\$1,716.00	\$468.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$468.00
5	DS-16M-STG	SANTEGRITY LIC 16M	\$0.00	E	34%	\$0.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.00
5	DS-16M-STGC	SANTEGRITY LICENSE 16M	\$0.00	E	34%	\$0.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.00
5	DS-16M-TRK	OPEN TRNK SW LIC DS-16M	\$0.00	E	34%	\$0.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$540.00
5	DS200B-4U-0D	4Gb 4FC ports Upgrade Kit	\$0.00	E	34%	\$0.00	\$70.00	\$49.00	\$0.00	\$21.00	\$0.00	\$0.00	\$70.00
5	DS200B-4U-0D	BRCD2X0E 4-PORT UPGRADE	\$0.00	E	34%	\$0.00	\$70.00	\$49.00	\$0.00	\$21.00	\$0.00	\$0.00	\$70.00
5	DS200B-FW	FABRIC WATCH FOR DS-2X0B	\$0.00	E	34%	\$0.00	\$432.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$432.00
5	DS200B-FWC	FABRIC WATCH FOR DS-2X0B	\$0.00	E	34%	\$0.00	\$432.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$432.00
5	DS200B-FW-CF	FABRIC WATCH FOR DS-2X0B	\$2,400.00	E	34%	\$1,584.00	\$432.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$432.00
5	DS200B-PM	PERF. MONITOR FOR DS-2X0B	\$0.00	E	34%	\$0.00	\$468.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$468.00
5	DS200B-PMC	PERF. MONITOR FOR DS-2X0B	\$0.00	E	34%	\$0.00	\$468.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$468.00
5	DS200B-PM-CF	PERF. MONITOR FOR DS-2X0B	\$2,600.00	E	34%	\$1,716.00	\$468.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$468.00
5	DS200B-TR	TRUNKING FOR DS-2X0B	\$0.00	E	34%	\$0.00	\$486.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$486.00
5	DS200B-TRC	TRUNKING FOR DS-2X0B	\$0.00	E	34%	\$0.00	\$594.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$594.00
5	DS200B-TR-CF	TRUNKING FOR DS-2X0B	\$2,700.00	E	34%	\$1,782.00	\$486.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$486.00
5	DS-220B-FF-0	4GB 8/16 port FC Switch	\$0.00	E	34%	\$0.00	\$225.00	\$157.50	\$0.00	\$67.50	\$0.00	\$0.00	\$225.00
5	DS-220B-FF-D	16-PORTS FF W/8 ACTIVE	\$0.00	E	34%	\$0.00	\$225.00	\$157.50	\$0.00	\$67.50	\$0.00	\$0.00	\$225.00
5	DS-220B-XF	SW32XX/38XX/2X0E EXT FABRIC LIC	\$0.00	E	34%	\$0.00	\$234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$234.00
5	DS-220B-XF-CF	SW32XX/38XX/2X0E EXT FABRIC LIC	\$1,300.00	E	34%	\$858.00	\$234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$234.00
5	DS-24M2-08	2Gb 8 FC port base kit	\$0.00	E	34%	\$0.00	\$205.00	\$143.50	\$0.00	\$61.50	\$0.00	\$0.00	\$205.00
5	DS-24M2-08C	DS FLEXPOR-8 PORT BASE	\$0.00	E	34%	\$0.00	\$205.00	\$143.50	\$0.00	\$61.50	\$0.00	\$0.00	\$205.00
5	DS-24M2-A0D	SANTEGRITY AUTHENTICATION	\$0.00	E	34%	\$0.00	\$288.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$288.00
5	DS-24M2-AUT	SANTEGRITY AUTH DS-24M2	\$0.00	E	34%	\$0.00	\$288.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$288.00
5	DS-24M-KT8	2Gb 8 FC port expansion kit	\$0.00	E	34%	\$0.00	\$185.00	\$129.50	\$0.00	\$55.50	\$0.00	\$0.00	\$185.00
5	DS-24M-KT8C	8 PORT FLEXPOR EXPANSION	\$0.00	E	34%	\$0.00	\$187.50	\$131.25	\$0.00	\$56.25	\$0.00	\$0.00	\$187.50
5	DS-24M-KT8C-U	8 PORT FLEXPOR - UPGRADE	\$0.00	E	34%	\$0.00	\$187.50	\$131.25	\$0.00	\$56.25	\$0.00	\$0.00	\$187.50
5	DS-24M-KT8-U	2Gb 8 FC port upgrade kit	\$0.00	E	34%	\$0.00	\$185.00	\$129.50	\$0.00	\$55.50	\$0.00	\$0.00	\$185.00
5	DS-24M-STG	SANTEGRITY LIC DS24M	\$0.00	E	34%	\$0.00	\$288.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$288.00
5	DS-24M-STGC	SANTEGRITY LICENSE 24M	\$0.00	E	34%	\$0.00	\$297.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$297.00
5	DS-24M-TRK	OPEN TRNK SW LIC DS-24M	\$0.00	E	34%	\$0.00	\$612.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$612.00
5	DS-300B	DS-300B 8/24P BASE SWITCH	\$0.00	E	34%	\$0.00	\$165.00	\$115.50	\$0.00	\$49.50	\$0.00	\$0.00	\$165.00
5	DS300B-4G8PU	DS-300B 4G 8PORT UPGRADE KIT	\$0.00	E	34%	\$0.00	\$150.00	\$105.00	\$0.00	\$45.00	\$0.00	\$0.00	\$150.00
5	DS-300B-8G	DS-300B 8/24P 8G BASE SWITCH	\$4,200.00	E	34%	\$2,772.00	\$210.00	\$147.00	\$0.00	\$63.00	\$0.00	\$0.00	\$210.00
5	DS300B-8G8PU	DS-300B 8G 8PORT UPGRADE KIT	\$2,940.00	E	34%	\$1,940.40	\$147.00	\$102.90	\$0.00	\$44.10	\$0.00	\$0.00	\$147.00
5	DS-300B-AN	DS-300B ADAPTIVE NETWORKING LICENSE	\$0.00	E	34%	\$0.00	\$547.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$547.20
5	DS-300B-AN-CF	DS-300B ADAPTIVE NETWORKING LICENSE	\$3,040.00	E	34%	\$2,006.40	\$547.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$547.20
5	DS-300B-EGM	DS-300B ENHANCED GROUP MANAGEMENT LIC	\$590.00	E	34%	\$389.40	\$106.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$106.20
5	DS-300B-ENT	DS-300B ENTERPRISE SW BUNDLE	\$0.00	E	34%	\$0.00	\$1,040.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,040.40
5	DS-300B-ENT-CF	DS-300B ENTERPRISE SW BUNDLE	\$5,780.00	E	34%	\$3,814.80	\$1,040.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,040.40
5	DS-300B-ENTEP	DS-300B ENTERPRIS SW BNDL FOR ENT SWITCH	\$0.00	E	34%	\$0.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5	DS-300B-ENTEP-CF	DS-300B ENTERPRIS SW BNDL FOR ENT SWITCH	\$5,000.00	E	34%	\$3,300.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5	DS-300B-EP	DS-300B 8G 24/24P ENTERPRISE SWITCH	\$10,100.00	E	34%	\$6,666.00	\$505.00	\$353.50	\$0.00	\$151.50	\$0.00	\$0.00	\$505.00
5	DS-300B-FV	DS-300B FABRIC VISION LICENSE =MA	\$0.00	E	34%	\$0.00	\$1,008.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,008.00
5	DS-300B-FV-CF	DS-300B FABRIC VISION LICENSE =MA	\$5,600.00	E	34%	\$3,696.00	\$1,008.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,008.00
5	DS-300B-FW	DS-300B FABRIC WATCH LICENSE	\$0.00	E	34%	\$0.00	\$432.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$432.00
5	DS-300B-FW-CF	DS-300B FABRIC WATCH LICENSE	\$2,400.00	E	34%	\$1,584.00	\$432.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$432.00
5	DS-300B-PM	DS-300B PERFORMANCE MONITOR LICENSE	\$0.00	E	34%	\$0.00	\$450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$450.00
5	DS-300B-PM-CF	DS-300B PERFORMANCE MONITOR LICENSE	\$2,500.00	E	34%	\$1,650.00	\$450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$450.00
5	DS-300B-TR	DS-300B TRUNKING LICENSE	\$0.00	E	34%	\$0.00	\$864.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$864.00
5	DS-300B-TR-CF	DS-300B TRUNKING LICENSE	\$4,800.00	E	34%	\$3,168.00	\$864.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$864.00
5	DS-300B-XF	DS-300B EXTENDED FABRIC LICENSE	\$0.00	E	34%	\$0.00	\$216.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$216.00
5	DS-300B-XF-CF	DS-300B EXTENDED FABRIC LICENSE	\$1,200.00	E	34%	\$792.00	\$216.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$216.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DS-32B2-00	32-PORT 2GB DEPARTMENTAL SWITCH	\$0.00	E	34%	\$0.00	\$1,360.00	\$952.00	\$0.00	\$408.00	\$0.00	\$1,360.00
5	DS-32B2-0D	32-PORT 2GB DEPARTMENTAL SWITCH	\$0.00	E	34%	\$0.00	\$1,360.00	\$952.00	\$0.00	\$408.00	\$0.00	\$1,360.00
5	DS32B-CU	FICON/CUP - DS32B	\$0.00	E	34%	\$0.00	\$1,287.90	\$0.00	\$0.00	\$0.00	\$0.00	\$1,287.90
5	DS32B-ENT	ENT SW BNDL FOR DS-32B2	\$0.00	E	34%	\$0.00	\$1,278.90	\$0.00	\$0.00	\$0.00	\$0.00	\$1,278.90
5	DS32B-ENTC	ENT SW BNDL FOR DS-32B2	\$7,250.00	E	34%	\$4,785.00	\$1,305.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,305.00
5	DS32B-FW	FABRIC WATCH FOR DS-32B2	\$0.00	E	34%	\$0.00	\$688.50	\$0.00	\$0.00	\$0.00	\$0.00	\$688.50
5	DS32B-FWC	FABRIC WATCH FOR DS-32B2	\$3,900.00	E	34%	\$2,574.00	\$702.00	\$0.00	\$0.00	\$0.00	\$0.00	\$702.00
5	DS32B-PM	PERF MONITOR FOR DS-32B2	\$0.00	E	34%	\$0.00	\$783.00	\$0.00	\$0.00	\$0.00	\$0.00	\$783.00
5	DS32B-PMC	PERF MONITOR FOR DS-32B2	\$4,350.00	E	34%	\$2,871.00	\$783.00	\$0.00	\$0.00	\$0.00	\$0.00	\$783.00
5	DS32B-TR	TRUNKING FOR DS-32B2	\$0.00	E	34%	\$0.00	\$981.00	\$0.00	\$0.00	\$0.00	\$0.00	\$981.00
5	DS32B-TRC	TRUNKING FOR DS-32B2	\$5,450.00	E	34%	\$3,597.00	\$981.00	\$0.00	\$0.00	\$0.00	\$0.00	\$981.00
5	DS32B-XF	EXT FABRIC FOR DS-32B2	\$0.00	E	34%	\$0.00	\$783.00	\$0.00	\$0.00	\$0.00	\$0.00	\$783.00
5	DS32B-XFC	EXT FABRIC FOR DS-32B2	\$4,350.00	E	34%	\$2,871.00	\$783.00	\$0.00	\$0.00	\$0.00	\$0.00	\$783.00
5	DS-32M2-00	32-port Switch w/optics	\$0.00	E	34%	\$0.00	\$1,375.00	\$962.50	\$0.00	\$412.50	\$0.00	\$1,375.00
5	DS-32M2-0D	32 PORT, 2 GBPS CLARION SWITCH	\$0.00	E	34%	\$0.00	\$1,375.00	\$962.50	\$0.00	\$412.50	\$0.00	\$1,375.00
5	DS-32M2-A0D	SANTEGRITY AUTHENTICATION	\$2,200.00	E	34%	\$1,452.00	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$396.00
5	DS-32M-AUT	SANTEGRITY AUTH DS-32M	\$0.00	E	34%	\$0.00	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$396.00
5	DS-32M-STG	SANTEGRITY LIC 32M	\$0.00	E	34%	\$0.00	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$396.00
5	DS-32M-STGC	SANTEGRITY LICENSE 32M	\$0.00	E	34%	\$0.00	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$396.00
5	DS-32M-TRK	OPEN TRNK SW LIC	\$0.00	E	34%	\$0.00	\$1,224.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,224.00
5	DS-4100B-00	4GB 16/32 port FC Switch	\$0.00	E	34%	\$0.00	\$710.00	\$497.00	\$0.00	\$213.00	\$0.00	\$710.00
5	DS-4100B-0D	BRCD 32-PORTS W/16 ACTIVE	\$0.00	E	34%	\$0.00	\$710.00	\$497.00	\$0.00	\$213.00	\$0.00	\$710.00
5	DS4100B-8U-00	4Gb 8 FC port upgrade Kit	\$0.00	E	34%	\$0.00	\$265.00	\$185.50	\$0.00	\$79.50	\$0.00	\$265.00
5	DS4100B-8U-0D	BRCD 8-PORT UPGRADE	\$0.00	E	34%	\$0.00	\$285.00	\$199.50	\$0.00	\$85.50	\$0.00	\$285.00
5	DS4100B-CU	FICON CUP-32B2 & 4100B	\$0.00	E	34%	\$0.00	\$1,314.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,314.00
5	DS4100B-ENT	ENTERPRISE BUNDLE - 4100B	\$0.00	E	34%	\$0.00	\$1,314.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,314.00
5	DS4100B-ENTC	ENTERPRISE BUNDLE - 4100B	\$0.00	E	34%	\$0.00	\$1,314.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,314.00
5	DS4100B-FW	FABRIC WATCH - 4100B	\$0.00	E	34%	\$0.00	\$702.00	\$0.00	\$0.00	\$0.00	\$0.00	\$702.00
5	DS4100B-FWC	FABRIC WATCH - 4100B	\$0.00	E	34%	\$0.00	\$702.00	\$0.00	\$0.00	\$0.00	\$0.00	\$702.00
5	DS4100B-PM	PERFORM MONITOR - 4100B	\$0.00	E	34%	\$0.00	\$792.00	\$0.00	\$0.00	\$0.00	\$0.00	\$792.00
5	DS4100B-PMC	PERFORM. MONITOR - 4100B	\$0.00	E	34%	\$0.00	\$792.00	\$0.00	\$0.00	\$0.00	\$0.00	\$792.00
5	DS4100B-TR	TRUNKING - 4100B	\$0.00	E	34%	\$0.00	\$972.00	\$0.00	\$0.00	\$0.00	\$0.00	\$972.00
5	DS4100B-TRC	TRUNKING - 4100B	\$0.00	E	34%	\$0.00	\$972.00	\$0.00	\$0.00	\$0.00	\$0.00	\$972.00
5	DS4100B-XF	EXTENDED FABRIC - 4100B	\$0.00	E	34%	\$0.00	\$792.00	\$0.00	\$0.00	\$0.00	\$0.00	\$792.00
5	DS4100B-XFC	EXTENDED FABRIC - 4100B	\$0.00	E	34%	\$0.00	\$792.00	\$0.00	\$0.00	\$0.00	\$0.00	\$792.00
5	DS-4400M-08	4Gb 8/16 FC port shortwave	\$0.00	E	34%	\$0.00	\$190.00	\$133.00	\$0.00	\$57.00	\$0.00	\$190.00
5	DS-4400M-080D	16-PORT SW W/8 ACT	\$0.00	E	34%	\$0.00	\$190.00	\$133.00	\$0.00	\$57.00	\$0.00	\$190.00
5	DS-4400M-FLV	FULL VOLATILITY KEYI	\$0.00	E	34%	\$0.00	\$1,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,044.00
5	DS-4400M-FLVC	FULL VOLATILITY KEY	\$0.00	E	34%	\$0.00	\$1,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,044.00
5	DS-4400M-KT4	4Gb 4 port UPG Kit	\$0.00	E	34%	\$0.00	\$95.00	\$66.50	\$0.00	\$28.50	\$0.00	\$95.00
5	DS-4400M-KT4D	DS-4400M 4-PORT KIT CL	\$0.00	E	34%	\$0.00	\$95.00	\$66.50	\$0.00	\$28.50	\$0.00	\$95.00
5	DS-4400MKT4UD	DS-4400M 4 PRT FLD UPG	\$0.00	E	34%	\$0.00	\$95.00	\$66.50	\$0.00	\$28.50	\$0.00	\$95.00
5	DS-4400M-SUI	DS-4400M SECURITY BUNDLE	\$0.00	E	34%	\$0.00	\$1,008.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,008.00
5	DS-4400M-SUIC	DS-4400M SECURITY BUNDLE	\$0.00	E	34%	\$0.00	\$1,008.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,008.00
5	DS-4400M-TRK	DS-4400M OPEN TRK LIC	\$0.00	E	34%	\$0.00	\$432.00	\$0.00	\$0.00	\$0.00	\$0.00	\$432.00
5	DS-4400M-TRKC	DS-4400M OPEN TRK LIC	\$0.00	E	34%	\$0.00	\$432.00	\$0.00	\$0.00	\$0.00	\$0.00	\$432.00
5	DS-4700M-16	4Gb 16/32 FC port shortwave	\$0.00	E	34%	\$0.00	\$500.00	\$350.00	\$0.00	\$150.00	\$0.00	\$500.00
5	DS-4700M-16-0D	32-PORT SW W/16 ACT	\$0.00	E	34%	\$0.00	\$500.00	\$371.00	\$0.00	\$159.00	\$0.00	\$500.00
5	DS-4700M-FLV	DS-4700M-FULL VOL LIC	\$5,800.00	E	34%	\$3,828.00	\$1,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,044.00
5	DS-4700M-FLVC	DS-4700M-FULL VOL LIC	\$0.00	E	34%	\$0.00	\$1,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,044.00
5	DS-4700M-KT8	4Gb 8 port flex kit	\$0.00	E	34%	\$0.00	\$235.00	\$164.50	\$0.00	\$70.50	\$0.00	\$235.00
5	DS-4700M-KT8D	DS-4700M 8-PORT UPG KIT	\$0.00	E	34%	\$0.00	\$245.00	\$171.50	\$0.00	\$73.50	\$0.00	\$245.00
5	DS-4700M-KT8U	DS-4700 8PORT UPKIT	\$0.00	E	34%	\$0.00	\$245.00	\$171.50	\$0.00	\$73.50	\$0.00	\$245.00
5	DS-4700MKT8UD	DS-4700M 8 PRT FLD UPG	\$0.00	E	34%	\$0.00	\$245.00	\$171.50	\$0.00	\$73.50	\$0.00	\$245.00
5	DS-4700M-SUI	DS-4700 SEC BNL	\$7,500.00	E	34%	\$4,950.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	DS-4700M-SUIC	DS-4700M SEC BLD	\$0.00	E	34%	\$0.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	DS-4700M-TRK	DS-4700M TRK LIC	\$4,800.00	E	34%	\$3,168.00	\$864.00	\$0.00	\$0.00	\$0.00	\$0.00	\$864.00
5	DS-4700M-TRKC	DS-4700M-OPN TRK	\$0.00	E	34%	\$0.00	\$864.00	\$0.00	\$0.00	\$0.00	\$0.00	\$864.00
5	DS-4900B-00	4Gb 32/64 port FC Switch	\$0.00	E	34%	\$0.00	\$1,830.00	\$1,281.00	\$0.00	\$549.00	\$0.00	\$1,830.00
5	DS-4900B-0D	BRCD 64-PORTS W/32 ACTIVE	\$0.00	E	34%	\$0.00	\$1,830.00	\$1,281.00	\$0.00	\$549.00	\$0.00	\$1,830.00
5	DS4900B-16U-0	4Gb 16 FC port upgrade Kit	\$0.00	E	34%	\$0.00	\$710.00	\$497.00	\$0.00	\$213.00	\$0.00	\$710.00
5	DS4900B-16U-D	4900B 16-PORT UPGRADE	\$0.00	E	34%	\$0.00	\$780.00	\$546.00	\$0.00	\$234.00	\$0.00	\$780.00
5	DS-4900B-CU	DS-4900B FICON CUP LICENSE	\$0.00	E	34%	\$0.00	\$2,124.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,124.00
5	DS-4900B-CU-CF	DS-4900B FICON CUP LICENSE	\$11,800.00	E	34%	\$7,788.00	\$2,124.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,124.00
5	DS4900B-ENT	ENT BUNDLE FOR DS-4900B	\$0.00	E	34%	\$0.00	\$2,322.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,322.00
5	DS4900B-ENTC	ENT BUNDLE FOR DS-4900B	\$0.00	E	34%	\$0.00	\$2,502.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,502.00
5	DS4900B-ENT-CF	ENT BUNDLE FOR DS-4900B	\$12,900.00	E	34%	\$8,514.00	\$2,322.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,322.00
5	DS4900B-FW	FABRIC WATCH FOR DS-4900B	\$0.00	E	34%	\$0.00	\$1,314.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,314.00
5	DS4900B-FWC	FABRIC WATCH FOR DS-4900B	\$0.00	E	34%	\$0.00	\$1,314.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,314.00
5	DS4900B-FW-CF	FABRIC WATCH FOR DS-4900B	\$7,300.00	E	34%	\$4,818.00	\$1,314.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,314.00
5	DS4900B-PM	PERF MONITOR FOR DS-4900B	\$0.00	E	34%	\$0.00	\$1,314.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,314.00
5	DS4900B-PMC	PERF MONITOR FOR DS-4900B	\$0.00	E	34%	\$0.00	\$1,314.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,314.00
5	DS4900B-PM-CF	PERF MONITOR FOR DS-4900B	\$7,300.00	E	34%	\$4,818.00	\$1,314.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,314.00
5	DS4900B-TR	TRUNKING FOR DS-4900B	\$0.00	E	34%	\$0.00	\$1,566.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,566.00
5	DS4900B-TRC	TRUNKING FOR DS-4900B	\$0.00	E	34%	\$0.00	\$1,566.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,566.00
5	DS4900B-TR-CF	TRUNKING FOR DS-4900B	\$8,700.00	E	34%	\$5,742.00	\$1,566.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,566.00
5	DS4900B-XF	EXT FABRIC FOR DS-4900B	\$0.00	E	34%	\$0.00	\$1,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,044.00
5	DS4900B-XFC	EXT FABRIC FOR DS-4900B	\$0.00	E	34%	\$0.00	\$1,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,044.00
5	DS4900B-XF-CF	EXT FABRIC FOR DS-4900B	\$5,800.00	E	34%	\$3,828.00	\$1,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,044.00
5	DS-5000B-00	BRCD 32-PORTS W/16 ACTIVE	\$0.00	E	34%	\$0.00	\$700.00	\$490.00	\$0.00	\$210.00	\$0.00	\$700.00

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	DS-5000B-0D	32-PORT SW W/16 ACTIVE	\$0.00	E	34%	\$700.00	\$0.00	\$700.00	\$490.00	\$0.00	\$210.00	\$0.00	\$700.00
5	DS5000B-8U-00	5000B 8-PORT UPGRADE	\$0.00	E	34%	\$0.00	\$0.00	\$275.00	\$192.50	\$0.00	\$82.50	\$0.00	\$275.00
5	DS5000B-8U-0D	8 PORT UPGRADE	\$0.00	E	34%	\$0.00	\$0.00	\$275.00	\$192.50	\$0.00	\$82.50	\$0.00	\$275.00
5	DS-5000B-CU	DS-5000B FICON CUP LICENSE	\$0.00	E	34%	\$0.00	\$0.00	\$2,124.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,124.00
5	DS-5000B-CU-CF	DS-5000B FICON CUP LICENSE	\$11,800.00	E	34%	\$7,788.00	\$2,124.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,124.00
5	DS5000B-ENT	DS-5000B ENTERPRISE SOFTWARE BUNDLE LIC	\$0.00	E	34%	\$0.00	\$1,314.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,314.00
5	DS5000B-ENT-CF	DS-5000B ENTERPRISE SOFTWARE BUNDLE LIC	\$7,300.00	E	34%	\$4,818.00	\$1,314.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,314.00
5	DS5000B-FW	DS-5000B FABRIC WATCH LICENSE	\$0.00	E	34%	\$0.00	\$702.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$702.00
5	DS5000B-FW-CF	DS-5000B FABRIC WATCH LICENSE	\$3,900.00	E	34%	\$2,574.00	\$702.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$702.00
5	DS5000B-PM	DS-5000B PERFORMANCE MONITOR LICENSE	\$0.00	E	34%	\$0.00	\$792.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$792.00
5	DS5000B-PM-CF	DS-5000B PERFORMANCE MONITOR LICENSE	\$4,400.00	E	34%	\$2,904.00	\$792.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$792.00
5	DS5000B-TR	DS-5000B ISL TRUNKING LICENSE	\$0.00	E	34%	\$0.00	\$990.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$990.00
5	DS5000B-TR-CF	DS-5000B ISL TRUNKING LICENSE	\$5,500.00	E	34%	\$3,630.00	\$990.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$990.00
5	DS5000B-XF	DS-5000B EXTENDED FABRIC LICENSE	\$0.00	E	34%	\$0.00	\$792.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$792.00
5	DS5000B-XF-CF	DS-5000B EXTENDED FABRIC LICENSE	\$4,400.00	E	34%	\$2,904.00	\$792.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$792.00
5	DS-5100B	DS-5100B 24P/40P BASE SWITCH	\$0.00	E	34%	\$0.00	\$925.00	\$647.50	\$0.00	\$277.50	\$0.00	\$925.00	
5	DS5100B-4G8PU	DS-5100B 4G 8PORT UPGRADE KIT	\$0.00	E	34%	\$0.00	\$275.00	\$192.50	\$0.00	\$82.50	\$0.00	\$275.00	
5	DS-5100B-8G	DS-5100B 24P/40P 8G BASE SWITCH	\$0.00	E	34%	\$0.00	\$945.00	\$661.50	\$0.00	\$283.50	\$0.00	\$945.00	
5	DS5100B-8G8PU	DS-5100B 8G 8PORT UPGRADE KIT	\$5,390.00	E	34%	\$3,557.40	\$269.50	\$188.65	\$0.00	\$80.85	\$0.00	\$269.50	
5	DS-5100B-AN	DS-5100B ADAPTIVE NETWORKING LICENSE	\$0.00	E	34%	\$0.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5	DS-5100B-AN-CF	DS-5100B ADAPTIVE NETWORKING LICENSE	\$5,000.00	E	34%	\$3,300.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5	DS-5100B-CU	DS-5100B FICON CUP LICENSE	\$0.00	E	34%	\$0.00	\$1,314.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,314.00
5	DS-5100B-CU-CF	DS-5100B FICON CUP LICENSE	\$7,300.00	E	34%	\$4,818.00	\$1,314.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,314.00
5	DS-5100B-EGM	DS-5100B ENHANCED GROUP MANAGMENT LIC	\$1,570.00	E	34%	\$1,036.20	\$282.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$282.60
5	DS-5100B-ENT	DS-5100B ENTERPRISE SW BUNDLE	\$0.00	E	34%	\$0.00	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,764.00
5	DS-5100B-ENT-CF	DS-5100B ENTERPRISE SW BUNDLE	\$9,800.00	E	34%	\$6,468.00	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,764.00
5	DS-5100B-ENTE	DS-5100B ENTERPRS SW BNDL FOR ENT SWITCH	\$0.00	E	34%	\$0.00	\$1,548.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,548.00
5	DS-5100B-ENTE-CF	DS-5100B ENTERPRS SW BNDL FOR ENT SWITCH	\$8,600.00	E	34%	\$5,676.00	\$1,548.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,548.00
5	DS-5100B-EP	DS-5100B 8G 40P/40P ENTERPRISE SWITCH	\$0.00	E	34%	\$0.00	\$1,500.00	\$1,050.00	\$0.00	\$450.00	\$0.00	\$1,500.00	
5	DS-5100B-FV	DS-5100B FABRIC VISION LICENSE =MA	\$0.00	E	34%	\$0.00	\$1,614.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,614.60
5	DS-5100B-FV-CF	DS-5100B FABRIC VISION LICENSE =MA	\$8,970.00	E	34%	\$5,920.20	\$1,614.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,614.60
5	DS-5100B-FW	DS-5100B FABRIC WATCH LICENSE	\$0.00	E	34%	\$0.00	\$702.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$702.00
5	DS-5100B-FW-CF	DS-5100B FABRIC WATCH LICENSE	\$3,900.00	E	34%	\$2,574.00	\$702.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$702.00
5	DS-5100B-IR	DS-5100B INTERGRATED ROUTING LICENSE	\$0.00	E	34%	\$0.00	\$2,840.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,840.40
5	DS-5100B-IR-CF	DS-5100B INTERGRATED ROUTING LICENSE	\$15,780.00	E	34%	\$10,414.80	\$2,840.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,840.40
5	DS-5100B-PM	DS-5100B PERFORMANCE MONITOR LICENSE	\$0.00	E	34%	\$0.00	\$775.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$775.80
5	DS-5100B-PM-CF	DS-5100B PERFORMANCE MONITOR LICENSE	\$4,310.00	E	34%	\$2,844.60	\$775.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$775.80
5	DS-5100B-TR	DS-5100B TRUNKING LICENSE	\$0.00	E	34%	\$0.00	\$990.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$990.00
5	DS-5100B-TR-CF	DS-5100B TRUNKING LICENSE	\$5,500.00	E	34%	\$3,630.00	\$990.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$990.00
5	DS-5100B-XF	DS-5100B EXTENDED FABRIC LICENSE	\$0.00	E	34%	\$0.00	\$775.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$775.80
5	DS-5100B-XF-CF	DS-5100B EXTENDED FABRIC LICENSE	\$4,310.00	E	34%	\$2,844.60	\$775.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$775.80
5	DS-5300B	DS-5300B 48P/80P BASE SWITCH	\$0.00	E	34%	\$0.00	\$2,485.00	\$1,739.50	\$0.00	\$745.50	\$0.00	\$2,485.00	
5	DS5300B4G16PU	DS-5300B 4G 16PORT UPGRADE KIT	\$0.00	E	34%	\$0.00	\$765.00	\$535.50	\$0.00	\$229.50	\$0.00	\$765.00	
5	DS-5300B-8G	DS-5300B 48P/80P 8G BASE SWITCH	\$0.00	E	34%	\$0.00	\$2,645.00	\$1,851.50	\$0.00	\$793.50	\$0.00	\$2,645.00	
5	DS5300B8G16PU	DS-5300B 8G 16PORT UPGRADE KIT	\$14,700.00	E	34%	\$9,702.00	\$735.00	\$514.50	\$0.00	\$220.50	\$0.00	\$735.00	
5	DS-5300B-AN	DS-5300B ADAPTIVE NETWORKING LICENSE	\$0.00	E	34%	\$0.00	\$1,481.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,481.40
5	DS-5300B-AN-CF	DS-5300B ADAPTIVE NETWORKING LICENSE	\$8,230.00	E	34%	\$5,431.80	\$1,481.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,481.40
5	DS-5300B-CU	DS-5300B FICON CUP LICENSE	\$0.00	E	34%	\$0.00	\$2,124.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,124.00
5	DS-5300B-CU-CF	DS-5300B FICON CUP LICENSE	\$11,800.00	E	34%	\$7,788.00	\$2,124.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,124.00
5	DS-5300B-EGM	DS-5300B ENHANCED GROUP MANAGMENT LIC	\$3,135.00	E	34%	\$2,069.10	\$564.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$564.30
5	DS-5300B-ENT	DS-5300B ENTERPRISE SW BUNDLE	\$0.00	E	34%	\$0.00	\$3,421.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,421.80
5	DS-5300B-ENT-CF	DS-5300B ENTERPRISE SW BUNDLE	\$19,010.00	E	34%	\$12,546.60	\$3,421.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,421.80
5	DS-5300B-ENTE	DS-5300B ENTERPRS SW BNDL FOR ENT SWITCH	\$0.00	E	34%	\$0.00	\$3,024.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,024.00
5	DS-5300B-ENTE-CF	DS-5300B ENTERPRS SW BNDL FOR ENT SWITCH	\$16,800.00	E	34%	\$11,088.00	\$3,024.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,024.00
5	DS-5300B-EP	DS-5300B 8G 80P/80P ENTERPRISE SWITCH	\$0.00	E	34%	\$0.00	\$4,145.00	\$2,901.50	\$0.00	\$1,243.50	\$0.00	\$4,145.00	
5	DS-5300B-FV	DS-5300B FABRIC VISION LICENSE =MA	\$0.00	E	34%	\$0.00	\$2,829.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,829.60
5	DS-5300B-FV-CF	DS-5300B FABRIC VISION LICENSE =MA	\$15,720.00	E	34%	\$10,375.20	\$2,829.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,829.60
5	DS-5300B-FW	DS-5300B FABRIC WATCH LICENSE	\$0.00	E	34%	\$0.00	\$1,314.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,314.00
5	DS-5300B-FW-CF	DS-5300B FABRIC WATCH LICENSE	\$7,300.00	E	34%	\$4,818.00	\$1,314.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,314.00
5	DS-5300B-IR	DS-5300B INTERGRATED ROUTING LICENSE	\$0.00	E	34%	\$0.00	\$4,268.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,268.70
5	DS-5300B-IR-CF	DS-5300B INTERGRATED ROUTING LICENSE	\$23,715.00	E	34%	\$15,651.90	\$4,268.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,268.70
5	DS-5300B-PM	DS-5300B PERFORMANCE MONITOR LICENSE	\$0.00	E	34%	\$0.00	\$1,314.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,314.00
5	DS-5300B-PM-CF	DS-5300B PERFORMANCE MONITOR LICENSE	\$7,300.00	E	34%	\$4,818.00	\$1,314.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,314.00
5	DS-5300B-TR	DS-5300B TRUNKING LICENSE	\$0.00	E	34%	\$0.00	\$1,584.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,584.00
5	DS-5300B-TR-CF	DS-5300B TRUNKING LICENSE	\$8,800.00	E	34%	\$5,808.00	\$1,584.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,584.00
5	DS-5300B-XF	DS-5300B EXTENDED FABRIC LICENSE	\$0.00	E	34%	\$0.00	\$1,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,044.00
5	DS-5300B-XF-CF	DS-5300B EXTENDED FABRIC LICENSE	\$5,800.00	E	34%	\$3,828.00	\$1,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,044.00
5	DS6505-16G12P	DS-6505B 16G 12PORT UPGRADE KIT	\$6,472.00	E	34%	\$4,271.52	\$323.60	\$226.52	\$0.00	\$97.08	\$0.00	\$323.60	
5	DS6505-8G12PU	DS-6505B 8G 12PORT UPGRADE KIT	\$6,200.00	E	34%	\$4,092.00	\$310.00	\$217.00	\$0.00	\$93.00	\$0.00	\$310.00	
5	DS-6505B-AN	DS-6505B ADAPTIVE NETWORKING LICENSE	\$0.00	E	34%	\$0.00	\$648.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$648.00
5	DS-6505B-AN-CF	DS-6505B ADAPTIVE NETWORKING LICENSE	\$3,600.00	E	34%	\$2,376.00	\$648.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$648.00
5	DS-6505B-ENT	DS-6505B ENTERPRISE SW BUNDLE	\$0.00	E	34%	\$0.00	\$1,224.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,224.00
5	DS-6505B-ENT-CF	DS-6505B ENTERPRISE SW BUNDLE	\$6,800.00	E	34%	\$4,488.00	\$1,224.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,224.00
5	DS-6505B-FV	DS-6505B FABRIC VISION LICENSE =MA	\$0.00	E	34%	\$0.00	\$1,008.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,008.00
5	DS-6505B-FV-CF	DS-6505B FABRIC VISION LICENSE =MA	\$5,600.00	E	34%	\$3,696.00	\$1,008.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,008.00
5	DS-6505B-FW	DS-6505B FABRIC WATCH LICENSE	\$0.00	E	34%	\$0.00	\$522.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$522.00
5	DS-6505B-FW-CF	DS-6505B FABRIC WATCH LICENSE	\$2,900.00	E	34%	\$1,914.00	\$522.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$522.00
5	DS-6505B-PM	DS-6505B PERFORMANCE MONITOR LICENSE	\$0.00	E	34%	\$0.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$540.00
5	DS-6505B-PM-CF	DS-6505B PERFORMANCE MONITOR LICENSE	\$3,000.00	E	34%	\$1,980.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$540.00
5	DS-6505B-TR	DS-6505B TRUNKING LICENSE	\$0.00	E	34%	\$0.00	\$1,026.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,026.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	DS-6505B-TR-CF	DS-6505B TRUNKING LICENSE	\$5,700.00	E	34%	\$3,762.00	\$1,026.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,026.00
5	DS-6505B-XF	DS-6505B EXTENDED FABRIC LICENSE	\$0.00	E	34%	\$0.00	\$270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	DS-6505B-XF-CF	DS-6505B EXTENDED FABRIC LICENSE	\$1,500.00	E	34%	\$990.00	\$270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	DS-6505R-B	DS-6505R-B 12P/24P 16GB RTF BASE SWITCH	\$7,891.00	E	34%	\$5,208.66	\$394.55	\$276.19	\$0.00	\$118.37	\$0.00	\$0.00	\$394.55
5	DS-6505R-B-8G	DS-6505R-B 12P/24P 8GB RTF BASE SWITCH	\$7,600.00	E	34%	\$5,016.00	\$380.00	\$266.00	\$0.00	\$114.00	\$0.00	\$0.00	\$380.00
5	DS-6505R-B-EP	DS-6505R-B 24P/24P 16GB RTF ENT SWITCH	\$19,235.00	E	34%	\$12,695.10	\$961.75	\$673.23	\$0.00	\$288.53	\$0.00	\$0.00	\$961.75
5	DS6510-16G8PU	DS-6510B 16G 12PORT UPGRADE KIT	\$9,782.00	E	34%	\$6,456.12	\$489.10	\$342.37	\$0.00	\$146.73	\$0.00	\$0.00	\$489.10
5	DS6510-8G12PU	DS-6510B 8G 12PORT UPGRADE KIT	\$8,300.00	E	34%	\$5,478.00	\$415.00	\$290.50	\$0.00	\$124.50	\$0.00	\$0.00	\$415.00
5	DS-6510B-10G	DS-6510B 10G FC LICENSE	\$0.00	E	34%	\$0.00	\$3,672.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,672.00
5	DS-6510B-10G-CF	DS-6510B 10G FC LICENSE	\$20,400.00	E	34%	\$13,464.00	\$3,672.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,672.00
5	DS-6510B-AN	DS-6510B ADAPTIVE NETWORKING LICENSE	\$0.00	E	34%	\$0.00	\$1,008.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,008.00
5	DS-6510B-AN-CF	DS-6510B ADAPTIVE NETWORKING LICENSE	\$5,600.00	E	34%	\$3,696.00	\$1,008.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,008.00
5	DS-6510B-CU	DS-6510B FICON CUP LICENSE	\$0.00	E	34%	\$0.00	\$1,404.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,404.00
5	DS-6510B-ENT	DS-6510B ENTERPRISE SW BUNDLE	\$0.00	E	34%	\$0.00	\$1,980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,980.00
5	DS-6510B-ENT-CF	DS-6510B ENTERPRISE SW BUNDLE	\$11,000.00	E	34%	\$7,260.00	\$1,980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,980.00
5	DS-6510B-FV	DS-6510B FABRIC VISION LICENSE =MA	\$0.00	E	34%	\$0.00	\$1,614.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,614.60
5	DS-6510B-FV-CF	DS-6510B FABRIC VISION LICENSE =MA	\$8,970.00	E	34%	\$5,920.20	\$1,614.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,614.60
5	DS-6510B-FW	DS-6510B FABRIC WATCH LICENSE	\$0.00	E	34%	\$0.00	\$756.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$756.00
5	DS-6510B-FW-CF	DS-6510B FABRIC WATCH LICENSE	\$4,200.00	E	34%	\$2,772.00	\$756.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$756.00
5	DS-6510B-IR	DS-6510B INTERGRATED ROUTING LICENSE	\$0.00	E	34%	\$0.00	\$3,186.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,186.00
5	DS-6510B-IR-CF	DS-6510B INTERGRATED ROUTING LICENSE	\$17,700.00	E	34%	\$11,662.00	\$3,186.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,186.00
5	DS-6510B-PM	DS-6510B PERFORMANCE MONITOR LICENSE	\$0.00	E	34%	\$0.00	\$846.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$846.00
5	DS-6510B-PM-CF	DS-6510B PERFORMANCE MONITOR LICENSE	\$4,700.00	E	34%	\$3,102.00	\$846.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$846.00
5	DS-6510B-SAO	DS-6510B SERVER APPL OPT LICENSE	\$0.00	E	34%	\$0.00	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$396.00
5	DS-6510B-SAO-CF	DS-6510B SERVER APPL OPT LICENSE	\$2,200.00	E	34%	\$1,452.00	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$396.00
5	DS-6510B-TR	DS-6510B TRUNKING LICENSE	\$0.00	E	34%	\$0.00	\$1,062.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,062.00
5	DS-6510B-TR-CF	DS-6510B TRUNKING LICENSE	\$5,900.00	E	34%	\$3,894.00	\$1,062.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,062.00
5	DS-6510B-XF	DS-6510B EXTENDED FABRIC LICENSE	\$0.00	E	34%	\$0.00	\$846.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$846.00
5	DS-6510B-XF-CF	DS-6510B EXTENDED FABRIC LICENSE	\$4,700.00	E	34%	\$3,102.00	\$846.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$846.00
5	DS-6510F-8GB	DS-6510F-B 24P/48P 8GB FTR BASE SWITCH	\$19,300.00	E	34%	\$12,738.00	\$965.00	\$675.50	\$0.00	\$289.50	\$0.00	\$0.00	\$965.00
5	DS-6510F-B	DS-6510F-B 24P/48P 16GB FTR BASE SWITCH	\$20,020.00	E	34%	\$13,213.20	\$1,001.00	\$700.70	\$0.00	\$300.30	\$0.00	\$0.00	\$1,001.00
5	DS-6510R-8GB	DS-6510R-B 24P/48P 8GB RTF BASE SWITCH	\$19,300.00	E	34%	\$12,738.00	\$965.00	\$675.50	\$0.00	\$289.50	\$0.00	\$0.00	\$965.00
5	DS-6510R8G-DC	DS-6510R-B 24P/48P 8GB RTF DC PWR Switch	\$19,190.00	E	34%	\$12,665.40	\$959.50	\$671.65	\$0.00	\$287.85	\$0.00	\$0.00	\$959.50
5	DS-6510R-B	DS-6510R-B 24P/48P 16GB RTF BASE SWITCH	\$20,020.00	E	34%	\$13,213.20	\$1,001.00	\$700.70	\$0.00	\$300.30	\$0.00	\$0.00	\$1,001.00
5	DS-6510R-B-EP	DS-6510R-B 48P/48P 16GB RTF ENT SWITCH	\$47,561.00	E	34%	\$31,390.26	\$2,378.05	\$1,664.64	\$0.00	\$713.42	\$0.00	\$0.00	\$2,378.05
5	DS6510-RCKMNT	DS-6510-B RACK MOUNT KIT	\$600.00	E	34%	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS6520-16G24P	DS-6520B 16G 24Port Upgrade Kit	\$23,712.00	E	34%	\$15,649.92	\$1,185.60	\$829.92	\$0.00	\$355.68	\$0.00	\$0.00	\$1,185.60
5	DS6520-8G24PU	DS-6520B 8G 24Port Upgrade Kit	\$22,110.00	E	34%	\$14,592.60	\$1,105.50	\$773.85	\$0.00	\$311.65	\$0.00	\$0.00	\$1,105.50
5	DS-6520B-10G	DS-6520B 10G FC License	\$0.00	E	34%	\$0.00	\$3,816.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,816.00
5	DS-6520B-10G-CF	DS-6520B 10G FC License	\$21,200.00	E	34%	\$13,992.00	\$3,816.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,816.00
5	DS-6520B-ENT	DS-6520B Enterprise SW Bundle	\$0.00	E	34%	\$0.00	\$3,297.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,297.60
5	DS-6520B-ENT-CF	DS-6520B Enterprise SW Bundle	\$18,320.00	E	34%	\$12,091.20	\$3,297.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,297.60
5	DS-6520B-FV	DS-6520B FABRIC VISION LICENSE =MA	\$0.00	E	34%	\$0.00	\$2,829.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,829.60
5	DS-6520B-FV-CF	DS-6520B FABRIC VISION LICENSE =MA	\$15,720.00	E	34%	\$10,375.20	\$2,829.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,829.60
5	DS-6520B-FW	DS-6520B Fabric Watch License	\$0.00	E	34%	\$0.00	\$1,360.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,360.80
5	DS-6520B-FW-CF	DS-6520B Fabric Watch License	\$7,560.00	E	34%	\$4,989.60	\$1,360.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,360.80
5	DS-6520B-IR	DS-6520B Intergrated Routing License	\$0.00	E	34%	\$0.00	\$4,593.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,593.60
5	DS-6520B-IR-CF	DS-6520B Intergrated Routing License	\$25,520.00	E	34%	\$16,843.20	\$4,593.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,593.60
5	DS-6520B-PM	DS-6520B Performance Monitor License	\$0.00	E	34%	\$0.00	\$1,360.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,360.80
5	DS-6520B-PM-CF	DS-6520B Performance Monitor License	\$7,560.00	E	34%	\$4,989.60	\$1,360.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,360.80
5	DS-6520B-TR	DS-6520B Trunking License	\$0.00	E	34%	\$0.00	\$1,632.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,632.60
5	DS-6520B-TR-CF	DS-6520B Trunking License	\$9,070.00	E	34%	\$5,986.20	\$1,632.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,632.60
5	DS-6520B-XF	DS-6520B Extended Fabric License	\$0.00	E	34%	\$0.00	\$1,089.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,089.00
5	DS-6520B-XF-CF	DS-6520B Extended Fabric License	\$6,050.00	E	34%	\$3,993.00	\$1,089.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,089.00
5	DS-6520F-8GB	DS-6520F-B-8G 48/96P 8GB FTR Base Switch	\$54,950.00	E	34%	\$36,267.00	\$2,747.50	\$1,923.25	\$0.00	\$824.25	\$0.00	\$0.00	\$2,747.50
5	DS-6520F-B	DS-6520F-B 48P/96P 16GB FTR Base Switch	\$56,866.00	E	34%	\$37,531.56	\$2,843.30	\$1,990.31	\$0.00	\$852.99	\$0.00	\$0.00	\$2,843.30
5	DS-6520R-8GB	DS-6520R-B-8G 48/96P 8GB RTF Base Switch	\$54,950.00	E	34%	\$36,267.00	\$2,747.50	\$1,923.25	\$0.00	\$824.25	\$0.00	\$0.00	\$2,747.50
5	DS-6520R-B	DS-6520R-B 48P/96P 16GB RTF Base Switch	\$56,866.00	E	34%	\$37,531.56	\$2,843.30	\$1,990.31	\$0.00	\$852.99	\$0.00	\$0.00	\$2,843.30
5	DS-6520R-B-EP	DS-6520R-B 96P/96P 16GB RTF Ent Switch	\$111,690.00	E	34%	\$73,715.40	\$5,584.50	\$3,909.15	\$0.00	\$1,675.35	\$0.00	\$0.00	\$5,584.50
5	DS-65XXPWRSUP	DS-6505R ADD ON PWR SUPPLY	\$2,500.00	E	34%	\$1,650.00	\$125.00	\$87.50	\$0.00	\$37.50	\$0.00	\$0.00	\$125.00
5	DS6620-12PODLIC	DS-6620B 12Port SFP POD Lic - 0 SFPs =MA	\$1,560.00	E	34%	\$6,969.60	\$1,900.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,900.80
5	DS6620-16QSFPLIC	DS-6620B 16Port QSFP POD Lic 0 QSFPs =MA	\$14,080.00	E	34%	\$9,292.80	\$2,534.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,534.40
5	DS6620-32G12PU	DS-6620B 32G 12Port 32G SFP Upgrade Kit	\$11,820.00	E	34%	\$7,801.20	\$591.00	\$413.70	\$0.00	\$177.30	\$0.00	\$0.00	\$591.00
5	DS6620-32GX4QSFP	DS-6620B 16Port 4X32G QSFP Upg Kit	\$23,640.00	E	34%	\$15,602.40	\$1,182.00	\$827.40	\$0.00	\$354.60	\$0.00	\$0.00	\$1,182.00
5	DS-6620B-ENT	DS-6620B ENTERPRISE SW BUNDLE=MA	\$12,134.00	E	34%	\$8,008.44	\$2,184.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,184.12
5	DS-6620B-IR	DS-6620B INTEGRATED ROUTING LICENSE=MA	\$17,700.00	E	34%	\$11,682.00	\$3,186.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,186.00
5	DS-6620B-MF	DS-6620B Main Frame Enterprise Lic =MA	\$17,770.00	E	34%	\$11,728.20	\$3,198.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,198.60
5	DS-6620F-B-0	DS-6620F-B 24P/48P 32GB FTR 0 SFP Switch	\$20,992.00	E	34%	\$13,854.72	\$1,049.60	\$734.72	\$0.00	\$314.88	\$0.00	\$0.00	\$1,049.60
5	DS-6620F-B-24	DS-6620F-B 24P/48P 32GB FTR 24SFP Switch	\$24,604.00	E	34%	\$16,238.64	\$1,230.20	\$861.14	\$0.00	\$369.06	\$0.00	\$0.00	\$1,230.20
5	DS-6620F-B-EP	DS-6620F-B 48P/48P 32GB FTR Ent Switch	\$53,649.00	E	34%	\$35,408.34	\$2,682.45	\$1,877.72	\$0.00	\$804.74	\$0.00	\$0.00	\$2,682.45
5	DS-6620R-B-0	DS-6620R-B 24P/48P 32GB RTF 0 SFP Switch	\$20,992.00	E	34%	\$13,854.72	\$1,049.60	\$734.72	\$0.00	\$314.88	\$0.00	\$0.00	\$1,049.60
5	DS-6620R-B-24	DS-6620R-B 24P/48P 32GB RTF 24SFP Switch	\$24,604.00	E	34%	\$16,238.64	\$1,230.20	\$861.14	\$0.00	\$369.06	\$0.00	\$0.00	\$1,230.20
5	DS-6620R-B-EP	DS-6620R-B 48P/48P 32GB RTF Ent Switch	\$53,649.00	E	34%	\$35,408.34	\$2,682.45	\$1,877.72	\$0.00	\$804.74	\$0.00	\$0.00	\$2,682.45
5	DS-8B2-00	8 PORT 2GB FC SWITCH	\$0.00	E	34%	\$0.00	\$335.00	\$234.50	\$0.00	\$100.50	\$0.00	\$0.00	\$335.00
5	DS-8B2-00L	8 PORT SWITCH W SINGLE E	\$0.00	E	34%	\$0.00	\$245.00	\$171.50	\$0.00	\$73.50	\$0.00	\$0.00	\$245.00
5	DS-8B2-00D	8-PORT 2GB FC SWITCH	\$0.00	E	34%	\$0.00	\$335.00	\$234.50	\$0.00	\$100.50	\$0.00	\$0.00	\$335.00
5	DS-8B2-00L	8 PORT SWITCH W SINGLE E	\$0.00	E	34%	\$0.00	\$245.00	\$171.50	\$0.00	\$73.50	\$0.00	\$0.00	\$245.00
5	DS-8B3-FF-0	DS8B3 8-PORT FULL FAB	\$0.00	E	34%	\$0.00	\$285.00	\$199.50	\$0.00	\$85.50	\$0.00	\$0.00	\$285.00
5	DS-8B3												

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	DS-8B3-FF-DU	DS8B3US 8-PORT FULL FAB	\$0.00	E	34%	\$331.50	\$0.00	\$331.50	\$232.05	\$0.00	\$99.45	\$0.00	\$331.50
5	DS-8B3-V2-D	DS8B3 8-PORT 2-DOMAIN	\$0.00	E	34%	\$0.00	\$160.00	\$112.00	\$0.00	\$48.00	\$0.00	\$160.00	
5	DS-8B3-V2-DU	DS8B3US 8-PORT 2-DOMAIN	\$0.00	E	34%	\$0.00	\$191.50	\$134.05	\$0.00	\$57.45	\$0.00	\$191.50	
5	DS8B3-V2-FFC	UPG 8B3 TO FULL FABRIC	\$3,800.00	E	34%	\$2,508.00	\$684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$684.00	
5	DS8B-ENT	ENT SW BNDL FOR DS-8B2/3	\$0.00	E	34%	\$0.00	\$378.00	\$0.00	\$0.00	\$0.00	\$0.00	\$378.00	
5	DS8B-ENTC	ENT SW BNDL FOR DS-8B2/3	\$0.00	E	34%	\$0.00	\$378.00	\$0.00	\$0.00	\$0.00	\$0.00	\$378.00	
5	DS8B-EP8	FW Lic E-Port Expansion	\$0.00	E	34%	\$0.00	\$155.00	\$108.50	\$0.00	\$46.50	\$0.00	\$155.00	
5	DS8B-EPC	E_PORT EXT DS-8B2-ODL	\$0.00	E	34%	\$0.00	\$155.00	\$108.50	\$0.00	\$46.50	\$0.00	\$155.00	
5	DS8B-FW	FABRIC WATCH FOR DS-8B2/3	\$0.00	E	34%	\$0.00	\$342.00	\$0.00	\$0.00	\$0.00	\$0.00	\$342.00	
5	DS8B-FWC	FABRIC WATCH FOR DS-8B2/3	\$0.00	E	34%	\$0.00	\$342.00	\$0.00	\$0.00	\$0.00	\$0.00	\$342.00	
5	DS8B-PM	PERF MONITOR FOR DS8B2/3	\$0.00	E	34%	\$0.00	\$378.00	\$0.00	\$0.00	\$0.00	\$0.00	\$378.00	
5	DS8B-PMC	PERF MONITOR FOR DS-8B2/3	\$0.00	E	34%	\$0.00	\$378.00	\$0.00	\$0.00	\$0.00	\$0.00	\$378.00	
5	DS8B-QL	QUICKLOOP FOR DS-8B2	\$0.00	E	34%	\$0.00	\$261.00	\$0.00	\$0.00	\$0.00	\$0.00	\$261.00	
5	DS8B-QLC	QUICKLOOP FOR DS-8B2	\$1,450.00	E	34%	\$957.00	\$261.00	\$0.00	\$0.00	\$0.00	\$0.00	\$261.00	
5	DS8B-TR	TRUNKING FOR DS-8B2/3	\$0.00	E	34%	\$0.00	\$369.00	\$0.00	\$0.00	\$0.00	\$0.00	\$369.00	
5	DS8B-TRC	TRUNKING FOR DS-8B2/3	\$0.00	E	34%	\$0.00	\$369.00	\$0.00	\$0.00	\$0.00	\$0.00	\$369.00	
5	DS8B-XF	EXT FABRIC DS-8B2/3	\$0.00	E	34%	\$0.00	\$378.00	\$0.00	\$0.00	\$0.00	\$0.00	\$378.00	
5	DS8B-XFC	EXT FABRIC FOR DS-8B2/3	\$0.00	E	34%	\$0.00	\$378.00	\$0.00	\$0.00	\$0.00	\$0.00	\$378.00	
5	DSB2-LWKT	10km LW optic for CNTRX 2Gb B-Series	\$200.00	E	34%	\$132.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DSBQLP-0D	QLOOP LIC FOR DSB	\$2,900.00	E	34%	\$1,914.00	\$522.00	\$0.00	\$0.00	\$0.00	\$0.00	\$522.00	
5	DSBXFAB-0D	XFAB LIC FOR DSB	\$1,175.00	E	34%	\$775.50	\$211.50	\$0.00	\$0.00	\$0.00	\$0.00	\$211.50	
5	DS-CUPSW-32M2	CUP LIC DS32M2	\$0.00	E	34%	\$0.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00	
5	DS-CUPSW-4700	CUP LIC FOR THE DS-4700M	\$5,200.00	E	34%	\$3,432.00	\$936.00	\$0.00	\$0.00	\$0.00	\$0.00	\$936.00	
5	ED-10KM-AUT	SANTEGRITY AUTH ED-10000M	\$0.00	E	34%	\$0.00	\$4,572.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,572.00	
5	ED-10KM-CUP	110K FICON LIC KEY	\$0.00	E	34%	\$0.00	\$6,246.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,246.00	
5	ED-10KM-TRK	ED-10K OPEN TRUNKING LICENSE	\$0.00	E	34%	\$0.00	\$8,370.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,370.00	
5	ED-140M-AUT	SANTEGRITY AUTH ED-140M	\$0.00	E	34%	\$0.00	\$2,736.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,736.00	
5	ED-140M-STG	SANTEGRITY LIC ED140M	\$0.00	E	34%	\$0.00	\$2,718.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,718.00	
5	ED-140M-TRK	OPEN TRNK SW LIC	\$0.00	E	34%	\$0.00	\$5,004.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,004.00	
5	ED-64M-AUT	SANTEGRITY AUTH ED-64M	\$0.00	E	34%	\$0.00	\$1,638.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,638.00	
5	ED-64M-FCZ	FICON CUP ZONING ED-64M	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	ED-64M-STG	SANTEGRITY LIC ED64M	\$0.00	E	34%	\$0.00	\$1,638.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,638.00	
5	ED-64M-TRK	OPEN TRNK SW LICENSE	\$0.00	E	34%	\$0.00	\$2,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,520.00	
5	ED-CUPSW-140M	CUP LIC ED140M	\$0.00	E	34%	\$0.00	\$3,222.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,222.00	
5	ED-CUPSW-64M	CUP LIC ED64M	\$0.00	E	34%	\$0.00	\$1,926.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,926.00	
5	ED-DCX6-IR-LIC	ED-DCX6 INTEGRATED ROUTING LICENSE =MA	\$38,452.00	E	34%	\$25,378.32	\$6,921.36	\$0.00	\$0.00	\$0.00	\$0.00	\$6,921.36	
5	ED-DCX-B-IR	ED-DCX-B INTEGRATED ROUTING LICENSE	\$0.00	E	34%	\$0.00	\$6,985.80	\$0.00	\$0.00	\$0.00	\$0.00	\$6,985.80	
5	ED-DCX-B-IR-CF	ED-DCX-B INTEGRATED ROUTING LICENSE	\$38,810.00	E	34%	\$25,614.60	\$6,985.80	\$0.00	\$0.00	\$0.00	\$0.00	\$6,985.80	
5	EM-1007	CTX MGR VERSION 7	\$0.00	E	34%	\$0.00	\$2,367.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,367.00	
5	EM-1007-UPG	CTX MGR V 7.X UPGRADE	\$0.00	E	34%	\$0.00	\$2,367.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,367.00	
5	EM-1009-ENT	CTX MGR ENTERPRISE BASE	\$0.00	E	34%	\$0.00	\$2,394.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,394.00	
5	EM-1009-STD	CTX MGR STANDARD	\$0.00	E	34%	\$0.00	\$918.00	\$0.00	\$0.00	\$0.00	\$0.00	\$918.00	
5	EM-1010-ENT	CTX MGR 10.X DATACTRED ENTERPRISE	\$0.00	E	34%	\$0.00	\$5,796.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,796.00	
5	EM-1010-PLUS	CTX MGR 10.X DATACTRED - PRO PLUS	\$0.00	E	34%	\$0.00	\$2,538.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,538.00	
5	EM1010PLUSUPG	CTX MGR 10.X CMDC PRO PLUS TO ENT UPG	\$0.00	E	34%	\$0.00	\$3,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,348.00	
5	EM-10KM-ENT	ENTERPRISE OS SW PACKAGED-10000	\$0.00	E	34%	\$0.00	\$19,542.60	\$0.00	\$0.00	\$0.00	\$0.00	\$19,542.60	
5	EM-10KM-FIC	ENTERPRISE FICON SW PACKAGED-10000	\$0.00	E	34%	\$0.00	\$17,604.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,604.00	
5	EM-10KM-OPT	OPTIMIZER SW PACKAGED-10000	\$0.00	E	34%	\$0.00	\$16,164.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,164.00	
5	EM-10KM-SEC	SECURITY SW PACKAGED-10000	\$0.00	E	34%	\$0.00	\$9,828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,828.00	
5	EM-140M-ENT	ED-140M ENT SW+FW BNDL	\$0.00	E	34%	\$0.00	\$12,654.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,654.00	
5	EM-140M-FIC	FICON BUNDLE LICENSE ED-140M	\$0.00	E	34%	\$0.00	\$16,443.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,443.00	
5	EM-140M-OPT	ED-140M OPT SW+FW BNDL	\$0.00	E	34%	\$0.00	\$7,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,920.00	
5	EM-140M-SEC	EM-140M SEC BUNDLE	\$0.00	E	34%	\$0.00	\$6,336.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,336.00	
5	EM-16M2-ENT	DS-16M2 ENT SW+FW BNDL	\$0.00	E	34%	\$0.00	\$1,332.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,332.00	
5	EM-16M2-OPT	ED-16M2 OPT SW+FW BNDL	\$0.00	E	34%	\$0.00	\$846.00	\$0.00	\$0.00	\$0.00	\$0.00	\$846.00	
5	EM-16M2-SEC	EM-16M2 SEC BNDL	\$0.00	E	34%	\$0.00	\$666.00	\$0.00	\$0.00	\$0.00	\$0.00	\$666.00	
5	EM-24M2-ENT	DS-24M2- ENT SW+FW BNDL	\$0.00	E	34%	\$0.00	\$2,016.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,016.00	
5	EM-24M2-OPT	EM-24M2-OPT	\$0.00	E	34%	\$0.00	\$1,260.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,260.00	
5	EM-24M2-SEC	EM-24M2 SEC BNDL	\$0.00	E	34%	\$0.00	\$1,008.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,008.00	
5	EM-32M2-ENT	DS-32M2 ENT SW+FW BNDL	\$0.00	E	34%	\$0.00	\$2,682.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,682.00	
5	EM-32M2-FIC	FICON BUNDLE LICENSE DS-32M2	\$0.00	E	34%	\$0.00	\$3,418.20	\$0.00	\$0.00	\$0.00	\$0.00	\$3,418.20	
5	EM-32M2-OPT	ED-32M2 OPT SW+FW BNDL	\$0.00	E	34%	\$0.00	\$1,674.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,674.00	
5	EM-32M2-SEC	EM-32M2 SECY BNDL	\$0.00	E	34%	\$0.00	\$1,332.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,332.00	
5	EM-4400M-ENT	DS-4400M ENT SW&FW BLD	\$0.00	E	34%	\$0.00	\$2,016.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,016.00	
5	EM-4400M-OPT	DS-4400M OPT SW+FW BNDL	\$0.00	E	34%	\$0.00	\$1,260.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,260.00	
5	EM-4400M-SEC	DS-4400M SEC BNDL	\$0.00	E	34%	\$0.00	\$1,008.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,008.00	
5	EM-4700M-ENT	DS-4700M ENT SW&FW BLD	\$0.00	E	34%	\$0.00	\$2,664.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,664.00	
5	EM-4700M-FIC	FICON BUNDLE LICENSE ED-140M	\$0.00	E	34%	\$0.00	\$3,418.20	\$0.00	\$0.00	\$0.00	\$0.00	\$3,418.20	
5	EM-4700M-OPT	DS-4700M OPT SW+FW BNDL	\$0.00	E	34%	\$0.00	\$1,674.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,674.00	
5	EM-4700M-SEC	DS-4700 SEC BNDL	\$0.00	E	34%	\$0.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,350.00	
5	EM-64M-ENT	ED-64M ENT SW+FW BND	\$0.00	E	34%	\$0.00	\$5,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,850.00	
5	EM-64M-FIC	FICON BUNDLE LICENSE ED-64M	\$0.00	E	34%	\$0.00	\$7,495.20	\$0.00	\$0.00	\$0.00	\$0.00	\$7,495.20	
5	EM-64M-OPT	ED-64M OPTSW+FW BNDL	\$0.00	E	34%	\$0.00	\$3,654.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,654.00	
5	EM-64M-SEC	EM-64M SECURITY BUNDLE	\$0.00	E	34%	\$0.00	\$2,916.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,916.00	
5	EM-ADVMOD-256	CTX MGR ADVANCED MODULE - 256 PORTS	\$0.00	E	34%	\$0.00	\$9,270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,270.00	
5	EM-ADVMOD-32	CTX MGR ADVANCED MODULE - 32 PORTS	\$0.00	E	34%	\$0.00	\$1,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,296.00	
5	EM-ADVMOD-512	CTX MGR ADVANCED MODULE - 512 PORTS	\$0.00	E	34%	\$0.00	\$17,532.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,532.00	
5	EM-ADVMOD-64	CTX MGR ADVANCED MODULE - 64 PORTS	\$0.00	E	34%	\$0.00	\$2,448.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,448.00	
5	EM-ADVSANRTG	CTX MGR ADVANCED SAN ROUTING	\$0.00	E	34%	\$0.00	\$1,332.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,332.00	
5	EM-CMS-CME-U	CTX MGR ENTERPRISE BASE UPGR	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	EM-EVTMGR-512	EVENT MGR LICENSE 512 PORTS P/O CTX MGR	\$0.00	E	34%	\$0.00	\$5,796.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,796.00
5	EM-EVTMGR-64	EVENT MGR LICENSE 64 PORTS P/O CTX MGR	\$0.00	E	34%	\$0.00	\$846.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$846.00
5	EM-GRPCFG-512	GRP CONFIG MNG 512	\$0.00	E	34%	\$0.00	\$5,454.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,454.00
5	EM-GRPCFG-64	GRP CONFIG MNG 64	\$0.00	E	34%	\$0.00	\$810.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$810.00
5	EM-PRFEVT-512	PERFRMNCE-EVENT 512 PRT BUNDL LICNSE P/O	\$0.00	E	34%	\$0.00	\$17,370.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,370.00
5	EM-PRFEVT-64	PERFRMNCE-EVENT 64 PRT BUNDL LICNSE P/O	\$0.00	E	34%	\$0.00	\$2,556.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,556.00
5	EM-PRFMON-512	PERF MNTR 512 PORTS	\$0.00	E	34%	\$0.00	\$11,475.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,475.00
5	EM-PRFMON-64	PERF MNTR 64 PORTS	\$0.00	E	34%	\$0.00	\$1,683.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,683.00
5	EM-SECCTL-512	SANTEG SEC CM 512 PORTS	\$0.00	E	34%	\$0.00	\$10,926.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,926.00
5	EM-SECCTL-64	SANTEG SEC CM 64 PORTS	\$0.00	E	34%	\$0.00	\$1,602.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,602.00
5	EM-STD-ENT-U	CTX MGR STANDARD TO ENTERPRISE UPGRADE	\$0.00	E	34%	\$0.00	\$1,548.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,548.00
5	EM-SVGE-CME-U	SANV ENT/CTX MGR TO CTX MGR ENT UPGR	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM-SVGE-CMS-U	SANVERGENCE ENT TO CTX MGR STAN UPGR	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM-SVGS-CMS-U	SANVERGENCE STAND TO CTX MGR STAN UPGR	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ENCSMTRCRDS	ES-5832B + PB-DCX-16EB SMART CARDS10-PK	\$393.00	E	34%	\$259.38	\$19.65	\$13.76	\$0.00	\$5.90	\$0.00	\$0.00	\$19.65
5	EOC-AIX-DEP	TRANSFER AGENT AIX DEPT	\$0.00	E	34%	\$0.00	\$1,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,080.00
5	EOC-AIX-ENT	TRANSFER AGENT AIX ENT	\$0.00	E	34%	\$0.00	\$1,782.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,782.00
5	EOC-AIX-GLBL	TRANSFER AGENT AIX GLB	\$0.00	E	34%	\$0.00	\$2,340.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,340.00
5	EOC-AIX-WGP	TRANSFER AGENT AIX WKGP	\$0.00	E	34%	\$0.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$540.00
5	EOC-HPUX-DEP	EMC ONCOURSE TA HPUX DEP	\$0.00	E	34%	\$0.00	\$1,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,080.00
5	EOC-HPUX-ENT	EMC ONCOURSE TA HPUX ENT	\$0.00	E	34%	\$0.00	\$1,782.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,782.00
5	EOC-HPUX-GLBL	EMC ONCOURSE TA HPUX GLB	\$0.00	E	34%	\$0.00	\$2,340.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,340.00
5	EOC-HPUX-WGP	EMC ONCOURSE TA HPUX WGR	\$0.00	E	34%	\$0.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$540.00
5	EOC-LNX-DEP	EMC ONCOURSE TA LNX DEP	\$0.00	E	34%	\$0.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$540.00
5	EOC-LNX-ENT	EMC ONCOURSE TA LNX ENT	\$0.00	E	34%	\$0.00	\$891.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$891.00
5	EOC-LNX-TMGR	EMC ONCOURSE LNX TRAN MGR	\$0.00	E	34%	\$0.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5	EOC-LNX-WGP	EMC ONCOURSE TA LNX WGR	\$0.00	E	34%	\$0.00	\$270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	EOC-SLNX-DEP	TRANSFER AGENT SUSE DPT	\$0.00	E	34%	\$0.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$540.00
5	EOC-SLNX-ENT	TRANSFER AGENT SUSE ENT	\$0.00	E	34%	\$0.00	\$891.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$891.00
5	EOC-SLNX-WGP	TRANSFER AGENT SUSE WKGP	\$0.00	E	34%	\$0.00	\$270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	EOC-SUNUX-DEP	EMC ONCOURSE TA SUN DEP	\$0.00	E	34%	\$0.00	\$1,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,080.00
5	EOC-SUNUX-ENT	EMC ONCOURSE TA SUN ENT	\$0.00	E	34%	\$0.00	\$1,782.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,782.00
5	EOC-SUNUX-GLB	EMC ONCOURSE TA SUN GLB	\$0.00	E	34%	\$0.00	\$2,340.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,340.00
5	EOC-SUNUX-WGP	EMC ONCOURSE TA SUN WGR	\$0.00	E	34%	\$0.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$540.00
5	EOC-WIN-DEP	EMC ONCOURSE TA WIN DEP	\$0.00	E	34%	\$0.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$540.00
5	EOC-WIN-ENT	EMC ONCOURSE TA WIN ENT	\$0.00	E	34%	\$0.00	\$891.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$891.00
5	EOC-WIN-TMGR	EMC ONCOURSE WIN TRAN MGR	\$0.00	E	34%	\$0.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5	EOC-WIN-WGP	EMC ONCOURSE TA WIN WGP	\$0.00	E	34%	\$0.00	\$270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	ES-5832B	ES-5832B 32P ENCRYPT SWITCH BASE 48G EB	\$0.00	E	34%	\$0.00	\$5,720.00	\$3,846.50	\$0.00	\$1,648.50	\$0.00	\$0.00	\$5,720.00
5	ES5832B-48GBW	ES-5832B 48G ENCRYPTBW UPGRADE LICENSE	\$0.00	E	34%	\$0.00	\$16,776.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,776.00
5	ES5832B-48GBW-CF	ES-5832B 48G ENCRYPTBW UPGRADE LICENSE	\$93,200.00	E	34%	\$61,512.00	\$16,776.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,776.00
5	ES-5832B-AN	ES-5832B ADAPTIVE NETWORKING LICENSE	\$0.00	E	34%	\$0.00	\$1,481.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,481.40
5	ES-5832B-AN-CF	ES-5832B ADAPTIVE NETWORKING LICENSE	\$8,230.00	E	34%	\$5,431.80	\$1,481.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,481.40
5	ES-5832B-ENT	ES-5832B ENTERPRISE SW BUNDLE	\$0.00	E	34%	\$0.00	\$2,412.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,412.00
5	ES-5832B-ENT-CF	ES-5832B ENTERPRISE SW BUNDLE	\$13,400.00	E	34%	\$8,844.00	\$2,412.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,412.00
5	ES-5832B-FV	ES-5832B FABRIC VISION LICENSE =MA	\$0.00	E	34%	\$0.00	\$2,829.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,829.60
5	ES-5832B-FV-CF	ES-5832B FABRIC VISION LICENSE =MA	\$15,720.00	E	34%	\$10,375.20	\$2,829.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,829.60
5	ES-5832B-FW	ES-5832B FABRIC WATCH LICENSE	\$0.00	E	34%	\$0.00	\$1,269.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,269.90
5	ES-5832B-FW-CF	ES-5832B FABRIC WATCH LICENSE	\$7,055.00	E	34%	\$4,656.30	\$1,269.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,269.90
5	ES-5832B-IR	ES-5832B INTERGRATED ROUTING LICENSE	\$0.00	E	34%	\$0.00	\$4,356.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,356.00
5	ES-5832B-IR-CF	ES-5832B INTERGRATED ROUTING LICENSE	\$24,200.00	E	34%	\$15,972.00	\$4,356.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,356.00
5	ES-5832B-PM	ES-5832B PERFORMANCE MONITOR LICENSE	\$0.00	E	34%	\$0.00	\$1,269.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,269.90
5	ES-5832B-PM-CF	ES-5832B PERFORMANCE MONITOR LICENSE	\$7,055.00	E	34%	\$4,656.30	\$1,269.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,269.90
5	ES-5832B-TR	ES-5832B TRUNKING LICENSE	\$0.00	E	34%	\$0.00	\$1,548.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,548.00
5	ES-5832B-TR-CF	ES-5832B TRUNKING LICENSE	\$8,600.00	E	34%	\$5,676.00	\$1,548.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,548.00
5	ES-5832B-XF	ES-5832B EXTENDED FABRIC LICENSE	\$0.00	E	34%	\$0.00	\$1,026.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,026.00
5	ES-5832B-XF-CF	ES-5832B EXTENDED FABRIC LICENSE	\$5,700.00	E	34%	\$3,762.00	\$1,026.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,026.00
5	FX8-24-10GBE	ED-DCX FX8-24 2P 10GBE LICENSE	\$0.00	E	34%	\$0.00	\$5,544.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,544.00
5	FX8-24-10GBE-CF	ED-DCX FX8-24 2P 10GBE LICENSE	\$30,800.00	E	34%	\$20,328.00	\$5,544.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,544.00
5	FX8-24-ADVEXT	ED-DCX FX8-24 ADVANCED EXTENSION LICENSE	\$0.00	E	34%	\$0.00	\$2,538.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,538.00
5	FX8-24-ADVEXT-CF	ED-DCX FX8-24 ADVANCED EXTENSION LICENSE	\$14,100.00	E	34%	\$9,306.00	\$2,538.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,538.00
5	GEN6-10GBE-CO	10GBE COPPER SLIC (ROCKSLIDE)	\$1,250.00	E	34%	\$825.00	\$1,250.00	\$87.50	\$0.00	\$12.50	\$0.00	\$0.00	\$1,250.00
5	GEN6-10GBE-CO-U	10GB COPPER SLIC (ROCKSLIDE) UPG	\$1,250.00	E	34%	\$825.00	\$1,250.00	\$87.50	\$0.00	\$12.50	\$0.00	\$0.00	\$1,250.00
5	GEN6-10GBE-FI	10GBE OPTICAL SLIC (LANDSLIDE)	\$750.00	E	34%	\$495.00	\$750.00	\$52.50	\$0.00	\$7.50	\$0.00	\$0.00	\$750.00
5	GEN6-10GBE-FI-U	10GB OPTICAL SLIC (LANDSLIDE) UPG	\$750.00	E	34%	\$495.00	\$750.00	\$52.50	\$0.00	\$7.50	\$0.00	\$0.00	\$750.00
5	GEN6-10GB-SFP	10GBE OPTICAL SFP (MULTI-MODE)	\$375.00	E	34%	\$247.50	\$375.00	\$26.25	\$0.00	\$3.75	\$0.00	\$0.00	\$375.00
5	GEN6-16GBFC	6GB FC 4-PORT SLIC (VORTEX-Q)	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GEN6-16GBSFP	16GB SFP	\$750.00	E	34%	\$495.00	\$75.00	\$52.50	\$0.00	\$7.50	\$0.00	\$0.00	\$75.00
5	GEN6-8GBSFC	8GB SFP	\$250.00	E	34%	\$165.00	\$25.00	\$17.50	\$0.00	\$2.50	\$0.00	\$0.00	\$25.00
5	KAZ-ECS	KAZ ECS SERVER NODE (INTL)	\$0.00	E	34%	\$0.00	\$1,600.00	\$1,120.00	\$0.00	\$320.00	\$0.00	\$0.00	\$1,600.00
5	KAZ-FI	KAZ FI SERVER NODE (INTL)	\$0.00	E	34%	\$0.00	\$1,600.00	\$1,120.00	\$0.00	\$320.00	\$0.00	\$0.00	\$1,600.00
5	KAZ-FIE	KAZ FIE SERVER NODE (INTL)	\$0.00	E	34%	\$0.00	\$1,600.00	\$1,120.00	\$0.00	\$320.00	\$0.00	\$0.00	\$1,600.00
5	KAZ-IC-ECS	KAZ ECS INFOCNTR SERVER NODE (INTL)	\$0.00	E	34%	\$0.00	\$1,600.00	\$1,120.00	\$0.00	\$320.00	\$0.00	\$0.00	\$1,600.00
5	KAZ-IC-FI	KAZ FI INFOCNTR SERVER NODE (INTL)	\$0.00	E	34%	\$0.00	\$1,600.00	\$1,120.00	\$0.00	\$320.00	\$0.00	\$0.00	\$1,600.00
5	KAZ-IC-FIE	KAZ FIE INFOCNTR SERVER NODE (INTL)	\$0.00	E	34%	\$0.00	\$1,600.00	\$1,120.00	\$0.00	\$320.00	\$0.00	\$0.00	\$1,600.00
5	MDS-10GE-SFPL	MDS 10GbE LW Switch Optic	\$3,230.00	E	34%	\$2,131.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-10GE-SFPS	MDS 10GbE SW Switch Optic	\$810.00	E	34%	\$534.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-16FC-SFPL	MDS 16Gb FC LW Switch Optic	\$2,990.00	E	34%	\$1,973.40	\$149.50	\$104.65	\$0.00	\$44.85	\$0.00	\$0.00	\$149.50
5	MDS-16FC-SFPS	MDS 16Gb FC SW Switch Optic	\$268.00	E	34%	\$176.88	\$13.40	\$9.38	\$0.00	\$4.02	\$0.00	\$0.00	\$13.40
5	MDS-9120-00	2Gb 20-port FC Switch	\$0.00	E	34%	\$0.00	\$815.00	\$570.50	\$0.00	\$244.50	\$0.00	\$0.00	\$815.00

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	MDS-9120-0D	CL MDS 20PORT SWITCH	\$0.00	E	34%	\$815.00	\$0.00	\$815.00	\$570.50	\$0.00	\$244.50	\$0.00	\$815.00
5	MDS-9124	4GB 8-PORT FC SWITCH	\$0.00	E	34%	\$0.00	\$160.00	\$112.00	\$0.00	\$48.00	\$0.00	\$160.00	
5	MDS-9124-0D	24 PORT 4GB SWITCH W/8 ACTIVE PORTS	\$5,200.00	E	34%	\$3,432.00	\$260.00	\$182.00	\$0.00	\$78.00	\$0.00	\$260.00	
5	MDS-9124-4GSW	4GB FC SW OPTIC	\$825.00	E	34%	\$544.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	MDS-9124-8	4GB 8-PORT FC OPTIC KIT	\$1,900.00	E	34%	\$1,254.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	MDS-9124-8D	4GB 8-PORT FC OPTIC KIT	\$3,000.00	E	34%	\$1,980.00	\$150.00	\$105.00	\$0.00	\$45.00	\$0.00	\$150.00	
5	MDS-9134	4 GB 32 FC/2 10GB PORT SWITCH	\$0.00	E	34%	\$0.00	\$675.00	\$472.50	\$0.00	\$202.50	\$0.00	\$675.00	
5	MDS-9134-2	2-PORT 10GB ACTIVATION LICENSE	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	MDS-9134-2-CF	2-PORT 10GB ACTIVATION LICENSE	\$1,600.00	E	34%	\$1,056.00	\$288.00	\$0.00	\$0.00	\$0.00	\$0.00	\$288.00	
5	MDS-9134-8	8-PORT 4GB ACTIVATION LICENSE	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	MDS-9134-8-CF	8-PORT 4GB ACTIVATION LICENSE	\$3,100.00	E	34%	\$2,046.00	\$558.00	\$0.00	\$0.00	\$0.00	\$0.00	\$558.00	
5	MDS-9140-00	2Gb 40-port FC Switch	\$0.00	E	34%	\$0.00	\$1,520.00	\$1,064.00	\$0.00	\$456.00	\$0.00	\$1,520.00	
5	MDS-9140-0D	CL MDS 40PORT SWITCH	\$0.00	E	34%	\$0.00	\$1,670.00	\$1,169.00	\$0.00	\$501.00	\$0.00	\$1,670.00	
5	MDS-9148-POD	CISCO 9148 8-PORT POD LICENSE	\$6,400.00	E	34%	\$4,224.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	MDS-9148S-12	MDS-9148S 16Gb Switch - 12 active ports	\$4,580.00	E	34%	\$3,022.80	\$229.00	\$160.30	\$0.00	\$68.70	\$229.00	\$229.00	
5	MDS-9148S-POD	Connectrix 9148S 16G FC 12P Upg Lic=MA	\$4,600.00	E	34%	\$2,970.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	MDS-9148S-POD-CF	CONNECTRIX 9148S 16G FC 12P UPG LIC=MA	\$4,600.00	E	34%	\$2,970.00	\$810.00	\$0.00	\$0.00	\$0.00	\$0.00	\$810.00	
5	MDS-9216-00	CISCO DEPARTMENTAL SWITCH	\$0.00	E	34%	\$0.00	\$1,460.00	\$1,022.00	\$0.00	\$438.00	\$0.00	\$1,460.00	
5	MDS-9216-0D	CL MDS 16PORT SWITCH	\$0.00	E	34%	\$0.00	\$1,460.00	\$1,022.00	\$0.00	\$438.00	\$0.00	\$1,460.00	
5	MDS-9216A-00	2Gb 16-Port FC Switch	\$0.00	E	34%	\$0.00	\$1,250.00	\$875.00	\$0.00	\$375.00	\$0.00	\$1,250.00	
5	MDS-9216A-0D	MDS CISCO 9216A SWITCH	\$0.00	E	34%	\$0.00	\$1,430.00	\$1,001.00	\$0.00	\$429.00	\$0.00	\$1,430.00	
5	MDS-9216I-00	2Gb 14-Port FC+ 2-Port IP Switch	\$0.00	E	34%	\$0.00	\$1,725.00	\$1,207.50	\$0.00	\$517.50	\$0.00	\$1,725.00	
5	MDS-9216I-0D	14 PT FC - 2 PT IP SWITCH	\$0.00	E	34%	\$0.00	\$1,905.00	\$1,333.50	\$0.00	\$571.50	\$0.00	\$1,905.00	
5	MDS-9222I	4 GB 18 FC/4 GE PORT SWITCH	\$0.00	E	34%	\$0.00	\$1,955.00	\$1,368.50	\$0.00	\$586.50	\$0.00	\$1,955.00	
5	MDS-9250I	16Gb, 50-Port 9250i, 20 active ports	\$53,900.00	E	34%	\$35,574.00	\$2,695.00	\$1,886.50	\$0.00	\$808.50	\$0.00	\$2,695.00	
5	MDS-9250I-20	16Gb, 20-Port 9250i port upg license=MA	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	MDS-9250I-20-CF	16Gb, 20-Port 9250i port upg license=MA	\$15,710.00	E	34%	\$10,368.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	MDS-9250I-IOA	MDS IOA License for 9250i=MA	\$47,720.00	E	34%	\$31,495.20	\$8,589.60	\$0.00	\$0.00	\$0.00	\$0.00	\$8,589.60	
5	MDS-9250I-IOA-CF	MDS IOA LICENSE FOR 9250i=MA	\$47,720.00	E	34%	\$31,495.20	\$8,589.60	\$0.00	\$0.00	\$0.00	\$0.00	\$8,589.60	
5	MDS-9396S-48	MDS-9396S 16Gb Switch - 48 active ports	\$36,941.00	E	34%	\$24,381.06	\$1,847.05	\$1,292.94	\$0.00	\$554.12	\$0.00	\$1,847.05	
5	MDS-9396S-48-I	MDS-9396S 16Gb Switch 48 act ports PSI	\$37,210.00	E	34%	\$24,558.60	\$1,860.50	\$1,302.35	\$0.00	\$558.15	\$0.00	\$1,860.50	
5	MDS-9396S-POD	Connectrix 9396S 16G FC 12P Upg Lic=MA	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	MDS-9396S-POD-CF	CONNECTRIX 9396S 16G FC 12P UPG LIC=MA	\$4,500.00	E	34%	\$2,970.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	MDS-9Q20-00	4Gb 20-Port FC Switch	\$0.00	E	34%	\$0.00	\$540.00	\$378.00	\$0.00	\$162.00	\$0.00	\$540.00	
5	MDS-9Q20-0C	MDS 20-PORT 4GB SWITCH	\$0.00	E	34%	\$0.00	\$540.00	\$378.00	\$0.00	\$162.00	\$0.00	\$540.00	
5	MDS-DCNM-91	DCNM SAN LICENSE FOR MDS 9100	\$0.00	E	34%	\$0.00	\$1,262.16	\$0.00	\$0.00	\$0.00	\$0.00	\$1,262.16	
5	MDS-DCNM-91-CF	DCNM SAN LICENSE FOR MDS 9100	\$7,012.00	E	34%	\$4,627.92	\$1,262.16	\$0.00	\$0.00	\$0.00	\$0.00	\$1,262.16	
5	MDS-DCNM-91X	DCNM SAN Lic MDS 9100 Switch based=MA	\$0.00	E	34%	\$0.00	\$1,262.16	\$0.00	\$0.00	\$0.00	\$0.00	\$1,262.16	
5	MDS-DCNM-91X-CF	DCNM SAN LIC MDS 9100 SWITCH BASED=MA	\$7,012.00	E	34%	\$4,627.92	\$1,262.16	\$0.00	\$0.00	\$0.00	\$0.00	\$1,262.16	
5	MDS-DCNM-92	DCNM SAN LICENSE FOR MDS 9200	\$0.00	E	34%	\$0.00	\$1,262.16	\$0.00	\$0.00	\$0.00	\$0.00	\$1,262.16	
5	MDS-DCNM-92-CF	DCNM SAN LICENSE FOR MDS 9200	\$7,012.00	E	34%	\$4,627.92	\$1,262.16	\$0.00	\$0.00	\$0.00	\$0.00	\$1,262.16	
5	MDS-DCNM-92X	DCNM SAN Lic MDS 9200 Switch based=MA	\$0.00	E	34%	\$0.00	\$1,262.16	\$0.00	\$0.00	\$0.00	\$0.00	\$1,262.16	
5	MDS-DCNM-92X-CF	DCNM SAN LIC MDS 9200 SWITCH BASED=MA	\$7,012.00	E	34%	\$4,627.92	\$1,262.16	\$0.00	\$0.00	\$0.00	\$0.00	\$1,262.16	
5	MDS-DCNM-93	DCNM 9300 SAN License Server based=MA	\$0.00	E	34%	\$0.00	\$1,262.52	\$0.00	\$0.00	\$0.00	\$0.00	\$1,262.52	
5	MDS-DCNM-93-CF	DCNM 9300 SAN LICENSE SERVER BASED=MA	\$7,014.00	E	34%	\$4,629.24	\$1,262.52	\$0.00	\$0.00	\$0.00	\$0.00	\$1,262.52	
5	MDS-DCNM-93X	DCNM 9300 SAN License Switch based=MA	\$0.00	E	34%	\$0.00	\$1,262.52	\$0.00	\$0.00	\$0.00	\$0.00	\$1,262.52	
5	MDS-DCNM-93X-CF	DCNM 9300 SAN LICENSE SWITCH BASED=MA	\$7,014.00	E	34%	\$4,629.24	\$1,262.52	\$0.00	\$0.00	\$0.00	\$0.00	\$1,262.52	
5	MDS-DCNM-95	DCNM SAN LICENSE FOR MDS 9500	\$0.00	E	34%	\$0.00	\$3,785.76	\$0.00	\$0.00	\$0.00	\$0.00	\$3,785.76	
5	MDS-DCNM-95-CF	DCNM SAN LICENSE FOR MDS 9500	\$21,032.00	E	34%	\$13,881.12	\$3,785.76	\$0.00	\$0.00	\$0.00	\$0.00	\$3,785.76	
5	MDS-DCNM-95X	DCNM SAN Lic MDS 9500 Switch based=MA	\$0.00	E	34%	\$0.00	\$3,785.76	\$0.00	\$0.00	\$0.00	\$0.00	\$3,785.76	
5	MDS-DCNM-95X-CF	DCNM SAN LIC MDS 9500 SWITCH BASED=MA	\$21,032.00	E	34%	\$13,881.12	\$3,785.76	\$0.00	\$0.00	\$0.00	\$0.00	\$3,785.76	
5	MDS-DCNM-97	DCNM SAN License for MDS 9700	\$0.00	E	34%	\$0.00	\$3,785.76	\$0.00	\$0.00	\$0.00	\$0.00	\$3,785.76	
5	MDS-DCNM-97-CF	DCNM SAN License for MDS 9700	\$21,032.00	E	34%	\$13,881.12	\$3,785.76	\$0.00	\$0.00	\$0.00	\$0.00	\$3,785.76	
5	MDS-DCNM-97X	DCNM SAN Lic MDS 9700 Switch based=MA	\$0.00	E	34%	\$0.00	\$3,785.76	\$0.00	\$0.00	\$0.00	\$0.00	\$3,785.76	
5	MDS-DCNM-97X-CF	DCNM SAN LIC MDS 9700 SWITCH BASED=MA	\$21,032.00	E	34%	\$13,881.12	\$3,785.76	\$0.00	\$0.00	\$0.00	\$0.00	\$3,785.76	
5	MDS-EDCNM-93	Ent + DCNM MDS 9300 Lic Server based=MA	\$0.00	E	34%	\$0.00	\$1,655.64	\$0.00	\$0.00	\$0.00	\$0.00	\$1,655.64	
5	MDS-EDCNM-93-CF	ENT + DCNM MDS 9300 Lic SERVER BASED=MA	\$9,198.00	E	34%	\$6,070.68	\$1,655.64	\$0.00	\$0.00	\$0.00	\$0.00	\$1,655.64	
5	MDS-EDCNM-93X	Ent + DCNM MDS 9300 Lic Switch based=MA	\$0.00	E	34%	\$0.00	\$1,655.64	\$0.00	\$0.00	\$0.00	\$0.00	\$1,655.64	
5	MDS-EDCNM-93X-CF	ENT + DCNM MDS 9300 LIC SWITCH BASED=MA	\$9,198.00	E	34%	\$6,070.68	\$1,655.64	\$0.00	\$0.00	\$0.00	\$0.00	\$1,655.64	
5	MDS-ENT-9100	ENTERPRISE LIC KEY 9100	\$0.00	E	34%	\$0.00	\$1,314.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,314.00	
5	MDS-ENT-9100-CF	ENTERPRISE LIC KEY 9100	\$7,300.00	E	34%	\$4,818.00	\$1,314.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,314.00	
5	MDS-ENT-9200	ENTERPRISE LIC KEY 9200	\$0.00	E	34%	\$0.00	\$1,458.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,458.00	
5	MDS-ENT-9200-CF	ENTERPRISE LIC KEY 9200	\$8,100.00	E	34%	\$5,346.00	\$1,458.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,458.00	
5	MDS-ENT-9300	MDS 9300 Enterprise License=MA	\$0.00	E	34%	\$0.00	\$1,189.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,189.80	
5	MDS-ENT-9300-CF	MDS 9300 ENTERPRISE LICENSE=MA	\$6,610.00	E	34%	\$4,362.60	\$1,189.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,189.80	
5	MDS-ENT-9500	ENTERPRISE LIC KEY 9500	\$0.00	E	34%	\$0.00	\$5,004.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,004.00	
5	MDS-ENT-9500-CF	ENTERPRISE LIC KEY 9500	\$27,800.00	E	34%	\$18,348.00	\$5,004.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,004.00	
5	MDS-ENT-97	Enterprise License for MDS 9700	\$0.00	E	34%	\$0.00	\$4,905.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,905.00	
5	MDS-ENT-97-CF	Enterprise License for MDS 9700	\$27,250.00	E	34%	\$17,985.00	\$4,905.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,905.00	
5	MDS-EXT92-SSN	SAN EXT LIC (1 ENGINE) FOR THE SSN-16 MO	\$0.00	E	34%	\$0.00	\$4,302.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,302.00	
5	MDS-EXT92-SSN-CF	SAN EXT LIC (1 ENGINE) FOR THE SSN-16 MO	\$23,900.00	E	34%	\$15,774.00	\$4,302.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,302.00	
5	MDS-EXT95-SSN	SAN EXT LIC (1 ENGINE) FOR THE SSN-16 MO	\$0.00	E	34%	\$0.00	\$4,302.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,302.00	
5	MDS-EXT95-SSN-CF	SAN EXT LIC (1 ENGINE) FOR THE SSN-16 MO	\$23,900.00	E	34%	\$15,774.00	\$4,302.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,302.00	
5	MDS-FCIP2-9200	2 PT FCIP LIC KEY BLADES	\$0.00	E	34%	\$0.00	\$2,538.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,538.00	
5	MDS-FCIP2-9500	LICENSE KEY FOR 2 PT FCIP	\$0.00	E	34%	\$0.00	\$2,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,520.00	
5	MDS-FCIP4-9200	SAN EXT LIC 4PORT IP 92xx	\$0.00	E	34%	\$0.00	\$1,818.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,818.00	
5	MDS-FCIP4-9500	SAN EXT LIC 4PORT IP 95xx	\$0.00	E	34%	\$0.00	\$1,944.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,944.00	
5	MDS-FCIP-9200	SAN EXT LIC 8PORT IP 92xx	\$0.00	E	34%	\$0.00	\$2,610.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,610.00	
5	MDS-FCIP92-4	MDS 9200 SAN EXT FOR 18/4 MSM M	\$0.00	E	34%	\$0.00	\$2,808.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,808.00	
5	MDS-FCIP92-4-CF	MDS 9200 SAN EXT FOR 18/4 MSM M	\$15,600.00	E	34%	\$10,296.00	\$2,808.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,808.00	

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	MDS-FCIP-9500	SAN EXT LIC 8PORT IP 95xx	\$0.00	E	34%	\$2,520.00	\$0.00	\$2,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,520.00
5	MDS-FCIP95-4	MDS 9500 SAN EXT FOR ONE 18/4 MSM	\$0.00	E	34%	\$0.00	\$2,808.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,808.00
5	MDS-FCIP95-4-CF	MDS 9500 SAN EXT FOR ONE 18/4 MSM	\$15,600.00	E	34%	\$10,296.00	\$2,808.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,808.00
5	MDS-FMS-9100	FABRIC MGR SVR LIC 91xx	\$0.00	E	34%	\$0.00	\$1,224.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,224.00
5	MDS-FMS-9100-CF	FABRIC MGR SVR LIC 91xx	\$6,800.00	E	34%	\$4,488.00	\$1,224.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,224.00
5	MDS-FMS-9200	FABRIC MGR SVR LIC 92xx	\$0.00	E	34%	\$0.00	\$1,278.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,278.00
5	MDS-FMS-9200-CF	FABRIC MGR SVR LIC 92xx	\$7,100.00	E	34%	\$4,686.00	\$1,278.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,278.00
5	MDS-FMS-9500	FABRIC MGR SVR LIC 95xx	\$0.00	E	34%	\$0.00	\$3,816.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,816.00
5	MDS-FMS-9500-CF	FABRIC MGR SVR LIC 95xx	\$21,200.00	E	34%	\$13,992.00	\$3,816.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,816.00
5	MDS-IO92I-MSM	IOA LICENSE FOR THE MSM 18/4 MODULE IN	\$0.00	E	34%	\$0.00	\$9,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,900.00
5	MDS-IO92I-MSM-CF	IOA LICENSE FOR THE MSM 18/4 MODULE IN	\$55,000.00	E	34%	\$36,300.00	\$9,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,900.00
5	MDS-IOA92-MSM	IOA LICENSE FOR THE MSM 18/4 MODULE IN	\$0.00	E	34%	\$0.00	\$9,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,900.00
5	MDS-IOA92-MSM-CF	IOA LICENSE FOR THE MSM 18/4 MODULE IN	\$55,000.00	E	34%	\$36,300.00	\$9,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,900.00
5	MDS-IOA92-SSN	IOA LICENSE (1 ENGINE) FOR THE SSN-16	\$0.00	E	34%	\$0.00	\$9,828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,828.00
5	MDS-IOA92-SSN-CF	IOA LICENSE (1 ENGINE) FOR THE SSN-16	\$54,600.00	E	34%	\$36,036.00	\$9,828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,828.00
5	MDS-IOA95-MSM	IOA LICENSE FOR THE MSM 18/4 MODULE IN	\$0.00	E	34%	\$0.00	\$9,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,900.00
5	MDS-IOA95-MSM-CF	IOA LICENSE FOR THE MSM 18/4 MODULE IN	\$55,000.00	E	34%	\$36,300.00	\$9,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,900.00
5	MDS-IOA95-SSN	IOA LICENSE (1 ENGINE) FOR THE SSN-16	\$0.00	E	34%	\$0.00	\$9,828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,828.00
5	MDS-IOA95-SSN-CF	IOA LICENSE (1 ENGINE) FOR THE SSN-16	\$54,600.00	E	34%	\$36,036.00	\$9,828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,828.00
5	MDS-MAIN-9100	MAINFRAME LIC KEY 9100	\$12,600.00	E	34%	\$8,316.00	\$2,268.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,268.00
5	MDS-MAIN-9200	MAINFRAME LIC KEY 9200	\$0.00	E	34%	\$0.00	\$2,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,160.00
5	MDS-MAIN-9200-CF	MAINFRAME LIC KEY 9200	\$12,000.00	E	34%	\$7,920.00	\$2,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,160.00
5	MDS-MAIN-9500	MAINFRAME LIC KEY 9500	\$0.00	E	34%	\$0.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
5	MDS-MAIN-9500-CF	MAINFRAME LIC KEY 9500	\$25,000.00	E	34%	\$16,500.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
5	MDS-MAIN-9700	Connectrix MDS Mainframe Lic Key 9700=MA	\$0.00	E	34%	\$0.00	\$4,523.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,523.40
5	MDS-MAIN-9700-CF	Connectrix MDS Mainframe Lic Key 9700=MA	\$25,130.00	E	34%	\$16,585.80	\$4,523.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,523.40
5	MDS-PW2-EU	Qty 2 9509 Power Cord Europe	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW2-INT	Qty 2 9509 Power Cord International	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW2-SA	Qty 2 9509 Power Cord South Africa	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW2-SW	Qty 2 9509 Power Cord Switzerland	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW2-TWST	Qty 2 9509 Twist Lock Power Cord US	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW2-US	Qty 2 9509 Power Cord US	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW8-ARGIN	Qty 2 9100 9200 Power Cord Argentina	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW8-AUS	Qty 2 9100 9200 Power Cord Australia	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW8-EU	Qty 2 9100 9200 Power Cord Europe	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW8-ISR	Israel Power Cord for 9200/9100 switch	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW8-ITALY	Qty 2 9100 9200 Power Cord Italy	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW8-SA	Qty 2 9100 9200 Power Cord S Africa	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW8-UK	Qty 2 9216 9120 9124 9140 Power Cord UK	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW8-US	Qty 2 9216 9120 9124 9140 Power Cord US	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-SFP-8GER	MDS 8G FC EXT Range Switch Optic	\$6,500.00	E	34%	\$4,290.00	\$325.00	\$227.50	\$0.00	\$97.50	\$0.00	\$325.00	
5	MDS-SFP-8GLW	2/4/8-GBPS FC LONGWAVE SWITCH SFP LC	\$1,800.00	E	34%	\$1,188.00	\$90.00	\$63.00	\$0.00	\$27.00	\$0.00	\$90.00	
5	MDS-SFP-8GSW	2/4/8-GBPS FC SHORTWAVE SWITCH SFP LC	\$158.00	E	34%	\$104.28	\$7.90	\$5.53	\$0.00	\$2.37	\$0.00	\$7.90	
5	MDS-SFP-GE-T	MDS-9250i 1Gb Copper SFP	\$324.00	E	34%	\$213.84	\$16.20	\$11.34	\$0.00	\$4.86	\$0.00	\$16.20	
5	MDS-SME-9200	MDS 9200 SME LICENSE FOR MDS-	\$0.00	E	34%	\$0.00	\$2,862.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,862.00
5	MDS-SME-9200-CF	MDS 9200 SME LICENSE FOR MDS-	\$15,900.00	E	34%	\$10,494.00	\$2,862.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,862.00
5	MDS-SME-9200E	SME LIC FOR EXPANSION SLOT IN MDS-9222I	\$0.00	E	34%	\$0.00	\$2,862.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,862.00
5	MDS-SME-9200E-CF	SME LIC FOR EXPANSION SLOT IN MDS-9222I	\$15,900.00	E	34%	\$10,494.00	\$2,862.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,862.00
5	MDS-SME92-SSN	SME LICENSE (1 ENGINE) FOR TH	\$0.00	E	34%	\$0.00	\$3,222.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,222.00
5	MDS-SME92-SSN-CF	SME LICENSE (1 ENGINE) FOR TH	\$17,900.00	E	34%	\$11,814.00	\$3,222.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,222.00
5	MDS-SME-9500	DIRECTOR SME LICENSE FOR MDS-PBFI-1804	\$0.00	E	34%	\$0.00	\$2,862.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,862.00
5	MDS-SME-9500-CF	DIRECTOR SME LICENSE FOR MDS-PBFI-1804	\$15,900.00	E	34%	\$10,494.00	\$2,862.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,862.00
5	MDS-SME95-SSN	SME LIC (1 ENGINE) FOR T	\$0.00	E	34%	\$0.00	\$3,222.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,222.00
5	MDS-SME95-SSN-CF	SME LIC (1 ENGINE) FOR T	\$17,900.00	E	34%	\$11,814.00	\$3,222.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,222.00
5	MDS-SSE-9200	SOT SOL ENABLER LIC 9200	\$0.00	E	34%	\$0.00	\$3,798.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,798.00
5	MDS-SSE-9200F	MDS 9200 STORAGE SERVICES ENABLER LICENS	\$0.00	E	34%	\$0.00	\$4,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,140.00
5	MDS-SSE-9222I	CISCO SSE LICENSE ON MDS 9222I	\$0.00	E	34%	\$0.00	\$5,616.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,616.00
5	MDS-SSE-92MSM	CISCO SSE LICENSE FOR 18/4 ON MDS 9200	\$0.00	E	34%	\$0.00	\$5,616.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,616.00
5	MDS-SSE-9500	STOR SOL ENABLR LIC 9500	\$0.00	E	34%	\$0.00	\$4,320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,320.00
5	MDS-SSE-9500F	MDS 9500 STORAGE SERVICES ENABLER LICENS	\$0.00	E	34%	\$0.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
5	MDS-SSE-95MSM	CISCO SSE LICENSE FOR 18/4 ON MDS 9500	\$0.00	E	34%	\$0.00	\$5,616.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,616.00
5	MP-1620M	1Gb 2 FC 2 GE MP Router	\$0.00	E	34%	\$0.00	\$580.00	\$406.00	\$0.00	\$174.00	\$0.00	\$580.00	
5	MP-1620M-0D	MP-1620 GATEWAY W/ISCSI	\$0.00	E	34%	\$0.00	\$720.00	\$504.00	\$0.00	\$216.00	\$0.00	\$720.00	
5	MP-1620M-EN	ENT EXPANDED FUNCT	\$0.00	E	34%	\$0.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00	
5	MP-1620M-EN0D	MP-1620 ENT. SOFTWARE	\$0.00	E	34%	\$0.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00	
5	MP-1620M-IF	IFCP SW MP-1620M	\$0.00	E	34%	\$0.00	\$1,566.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,566.00	
5	MP-1620M-IF0D	MP-1620 IFCP LICENSE	\$0.00	E	34%	\$0.00	\$1,566.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,566.00	
5	MP-1620M-MG0D	MP-1620 SANVERG SOFTWARE	\$0.00	E	34%	\$0.00	\$1,206.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,206.00	
5	MP-1620M-MGR	ENT MGR SW MP-1620M	\$0.00	E	34%	\$0.00	\$1,206.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,206.00	
5	MP-2211	CWDM 1610NM 100K	\$0.00	E	34%	\$0.00	\$2,165.00	\$1,515.50	\$0.00	\$649.50	\$0.00	\$2,165.00	
5	MP-2212	CWDM 1590NM 100K	\$0.00	E	34%	\$0.00	\$2,165.00	\$1,515.50	\$0.00	\$649.50	\$0.00	\$2,165.00	
5	MP-2213	CWDM 1570NM 100K	\$0.00	E	34%	\$0.00	\$2,165.00	\$1,515.50	\$0.00	\$649.50	\$0.00	\$2,165.00	
5	MP-2214	CWDM 1550NM 100K	\$0.00	E	34%	\$0.00	\$2,165.00	\$1,515.50	\$0.00	\$649.50	\$0.00	\$2,165.00	
5	MP-2640M	2Gb 8 FC 4GE MP Router	\$0.00	E	34%	\$0.00	\$2,305.00	\$1,613.50	\$0.00	\$691.50	\$0.00	\$2,305.00	
5	MP-2640M-0D	MUT-PROCOL SAN ROUTER CL	\$0.00	E	34%	\$0.00	\$2,455.00	\$1,718.50	\$0.00	\$736.50	\$0.00	\$2,455.00	
5	MP-7500B	MP-7500B FC/IP SAN ROUTER	\$0.00	E	34%	\$0.00	\$1,945.00	\$1,361.50	\$0.00	\$583.50	\$0.00	\$1,945.00	
5	MP7500B-FCIP	MP-7500B FCIP IPSEC & HW COMPRESSION LIC	\$0.00	E	34%	\$0.00	\$2,610.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,610.00	
5	MP7500B-FCIP-CF	MP-7500B FCIP IPSEC & HW COMPRESSION LIC	\$0.00	E	34%	\$0.00	\$2,610.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,610.00	
5	MP7500B-FW	MP-7500B FABRIC WATCH LICENSE	\$0.00	E	34%	\$0.00	\$702.00	\$0.00	\$0.00	\$0.00	\$0.00	\$702.00	
5	MP7500B-FW-CF	MP-7500B FABRIC WATCH LICENSE	\$0.00	E	34%	\$0.00	\$702.00	\$0.00	\$0.00	\$0.00	\$0.00	\$702.00	

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL		
5	MP7500B-PM	MP-7500B PERFORMANCE MONITOR LICENSE	\$0.00	E	34%	\$792.00	\$0.00	\$792.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$792.00
5	MP7500B-PM-CF	MP-7500B PERFORMANCE MONITOR LICENSE	\$0.00	E	34%	\$0.00	\$0.00	\$792.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$792.00
5	MP7500B-TR	MP-7500B ISL TRUNKING LICENSE	\$0.00	E	34%	\$0.00	\$0.00	\$990.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$990.00
5	MP7500B-TR-CF	MP-7500B ISL TRUNKING LICENSE	\$0.00	E	34%	\$0.00	\$0.00	\$990.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$990.00
5	MP7500-CU	MP-7500 FICON CUP	\$7,055.00	E	34%	\$4,656.30	\$1,269.90	\$1,269.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,269.90
5	MP-7800B	MP-7800B BASE 4P FC 2P 1GBE MP SWITCH	\$13,900.00	E	34%	\$9,174.00	\$695.00	\$486.50	\$0.00	\$208.50	\$0.00	\$0.00	\$0.00	\$695.00
5	MP-7800B-ADVX	MP-7800B ADVANCED EXTENSION LICENSE	\$0.00	E	34%	\$0.00	\$1,710.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,710.90
5	MP-7800B-ADVX-CF	MP-7800B ADVANCED EXTENSION LICENSE	\$9,505.00	E	34%	\$6,273.30	\$1,710.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,710.90
5	MP-7800B-AN	MP-7800B ADAPTIVE NETWORKING LICENSE	\$0.00	E	34%	\$0.00	\$758.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$758.70
5	MP-7800B-AN-CF	MP-7800B ADAPTIVE NETWORKING LICENSE	\$4,215.00	E	34%	\$2,781.90	\$758.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$758.70
5	MP-7800B-ENT	MP-7800B ENTERPRISE SW BUNDLE	\$0.00	E	34%	\$0.00	\$2,081.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,081.70
5	MP-7800B-ENT-CF	MP-7800B ENTERPRISE SW BUNDLE	\$11,565.00	E	34%	\$7,632.90	\$2,081.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,081.70
5	MP7800B-ENTFC	MP-7800B ENTERPRISE UPG W/12 8GB FC SFPs	\$44,700.00	E	34%	\$29,502.00	\$2,235.00	\$1,564.50	\$0.00	\$670.50	\$0.00	\$0.00	\$0.00	\$2,235.00
5	MP-7800B-FIC	MP-7800B FICON CUP LICENSE	\$0.00	E	34%	\$0.00	\$935.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$935.10
5	MP-7800B-FIC-CF	MP-7800B FICON CUP LICENSE	\$5,195.00	E	34%	\$3,428.70	\$935.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$935.10
5	MP-7800B-FV	MP-7800B FABRIC VISION LICENSE =MA	\$0.00	E	34%	\$0.00	\$1,047.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,047.60
5	MP-7800B-FV-CF	MP-7800B FABRIC VISION LICENSE =MA	\$5,820.00	E	34%	\$3,841.20	\$1,047.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,047.60
5	MP-7800B-FW	MP-7800B FABRIC WATCH LICENSE	\$0.00	E	34%	\$0.00	\$459.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$459.00
5	MP-7800B-FW-CF	MP-7800B FABRIC WATCH LICENSE	\$2,550.00	E	34%	\$1,683.00	\$459.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$459.00
5	MP-7800B-IR	MP-7800B INTERGRATED ROUTING LICENSE	\$0.00	E	34%	\$0.00	\$2,223.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,223.00
5	MP-7800B-IR-CF	MP-7800B INTERGRATED ROUTING LICENSE	\$12,350.00	E	34%	\$8,151.00	\$2,223.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,223.00
5	MP-7800B-PM	MP-7800B PERFORMANCE MONITOR LICENSE	\$0.00	E	34%	\$0.00	\$512.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$512.10
5	MP-7800B-PM-CF	MP-7800B PERFORMANCE MONITOR LICENSE	\$2,845.00	E	34%	\$1,877.70	\$512.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$512.10
5	MP-7800B-SAO	MP-7800B SERVER APPLICATION OPTIMIZA LIC	\$0.00	E	34%	\$0.00	\$247.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$247.50
5	MP-7800B-SAO-CF	MP-7800B SERVER APPLICATION OPTIMIZA LIC	\$1,375.00	E	34%	\$907.50	\$247.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$247.50
5	MP-7800B-TR	MP-7800B TRUNKING LICENSE	\$0.00	E	34%	\$0.00	\$758.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$758.70
5	MP-7800B-TR-CF	MP-7800B TRUNKING LICENSE	\$4,215.00	E	34%	\$2,781.90	\$758.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$758.70
5	MP-7800B-XF	MP-7800B EXTENDED FABRIC LICENSE	\$0.00	E	34%	\$0.00	\$512.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$512.10
5	MP-7800B-XF-CF	MP-7800B EXTENDED FABRIC LICENSE	\$2,845.00	E	34%	\$1,877.70	\$512.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$512.10
5	MP-7840B	MP-7840B Base 24P FC 2P 1GbE MP Switch	\$88,650.00	E	34%	\$58,509.00	\$4,432.50	\$3,102.75	\$0.00	\$1,329.50	\$0.00	\$0.00	\$0.00	\$4,432.50
5	MP-7840B-CU	MP-7840B FICON CUP Lic=MA	\$7,800.00	E	34%	\$5,148.00	\$1,404.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,404.00
5	MP-7840B-CU-CF	MP-7840B FICON CUP Lic=MA	\$7,800.00	E	34%	\$5,148.00	\$1,404.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,404.00
5	MP-7840B-IR	MP-7840B Intergrated Routing Lic=MA	\$17,700.00	E	34%	\$11,682.00	\$3,186.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,186.00
5	MP-7840B-IR-CF	MP-7840B Intergrated Routing Lic=MA	\$17,700.00	E	34%	\$11,682.00	\$3,186.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,186.00
5	MP-7840B-WU1	MP-7840B Wan Upgrade1 Lic=MA	\$36,580.00	E	34%	\$24,142.80	\$6,584.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,584.40
5	MP-7840B-WU1-CF	MP-7840B Wan Upgrade1 Lic=MA	\$36,580.00	E	34%	\$24,142.80	\$6,584.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,584.40
5	MP-7840B-WU2	MP-7840B Wan Upgrade2 Lic=MA	\$59,030.00	E	34%	\$38,959.80	\$10,625.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,625.40
5	MP-7840B-WU2-CF	MP-7840B Wan Upgrade2 Lic=MA	\$59,030.00	E	34%	\$38,959.80	\$10,625.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,625.40
5	MP-8000B	MP-8000B 8FC / 0-24P CEE BASE MP SWITCH	\$0.00	E	34%	\$0.00	\$1,775.00	\$1,242.50	\$0.00	\$532.50	\$0.00	\$0.00	\$0.00	\$1,775.00
5	MP-8000B-FW	MP-8000B FABRIC WATCH LICENSE	\$0.00	E	34%	\$0.00	\$738.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$738.00
5	MP-8000B-FW-CF	MP-8000B FABRIC WATCH LICENSE	\$4,100.00	E	34%	\$2,706.00	\$738.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$738.00
5	MP-8000B-PM	MP-8000B PERFORMANCE MONITOR LICENSE	\$0.00	E	34%	\$0.00	\$810.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$810.00
5	MP-8000B-PM-CF	MP-8000B PERFORMANCE MONITOR LICENSE	\$4,500.00	E	34%	\$2,970.00	\$810.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$810.00
5	MP-8000B-TR	MP-8000B TRUNKING LICENSE	\$0.00	E	34%	\$0.00	\$1,026.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,026.00
5	MP-8000B-TR-CF	MP-8000B TRUNKING LICENSE	\$5,700.00	E	34%	\$3,762.00	\$1,026.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,026.00
5	MP-CWDM-2114	CWDM 8 STARTERPK 4/100KM	\$0.00	E	34%	\$0.00	\$13,405.00	\$9,385.50	\$0.00	\$4,021.50	\$0.00	\$0.00	\$0.00	\$13,405.00
5	MP-CWDM-2118	CWDM 8 STARTER PAK 8/100K	\$0.00	E	34%	\$0.00	\$22,065.00	\$15,445.50	\$0.00	\$6,619.50	\$0.00	\$0.00	\$0.00	\$22,065.00
5	MP-CWDM-2215	SFP PAIR 1530NM DD 100KM	\$0.00	E	34%	\$0.00	\$2,165.00	\$1,515.50	\$0.00	\$649.50	\$0.00	\$0.00	\$0.00	\$2,165.00
5	MP-CWDM-2216	SFP PAIR 1510NM DD 100KM	\$0.00	E	34%	\$0.00	\$2,165.00	\$1,515.50	\$0.00	\$649.50	\$0.00	\$0.00	\$0.00	\$2,165.00
5	MP-CWDM-2217	SFP PAIR 1490NM DD 100KM	\$0.00	E	34%	\$0.00	\$2,165.00	\$1,515.50	\$0.00	\$649.50	\$0.00	\$0.00	\$0.00	\$2,165.00
5	MP-CWDM-2218	SFP PAIR 1470NM DD 100KM	\$0.00	E	34%	\$0.00	\$2,165.00	\$1,515.50	\$0.00	\$649.50	\$0.00	\$0.00	\$0.00	\$2,165.00
5	MP-CWDM-2220	PRISM MODULE 1 SLOT PASSI	\$0.00	E	34%	\$0.00	\$2,265.00	\$1,585.50	\$0.00	\$679.50	\$0.00	\$0.00	\$0.00	\$2,265.00
5	MP-CWDM-2229	MP-CWDM CARRIER 4 SLOT 1U	\$0.00	E	34%	\$0.00	\$105.00	\$73.50	\$0.00	\$31.50	\$0.00	\$0.00	\$0.00	\$105.00
5	MP-CWDM-2230	CWDM CABLE PAIR MU TO LC	\$0.00	E	34%	\$0.00	\$80.00	\$56.00	\$0.00	\$24.00	\$0.00	\$0.00	\$0.00	\$80.00
5	NEX-5010	NEXUS 5010 1RU CHASSIS STORAGE SERVICES	\$0.00	E	34%	\$0.00	\$1,340.00	\$938.00	\$0.00	\$402.00	\$0.00	\$0.00	\$0.00	\$1,340.00
5	NEX-5020	NEXUS 5020 2RU CHASSIS INCLUDES STORAGE	\$0.00	E	34%	\$0.00	\$6,540.00	\$1,879.50	\$0.00	\$805.50	\$0.00	\$0.00	\$0.00	\$6,540.00
5	NEX-5K-4E4FC	4-PORT 10GE / 4-PORT FC MODULE	\$0.00	E	34%	\$0.00	\$570.00	\$199.50	\$0.00	\$85.50	\$0.00	\$0.00	\$0.00	\$570.00
5	NEX-5K-4E4FCU	4-PORT 10GE / 4-PORT FC MODULE	\$0.00	E	34%	\$0.00	\$741.00	\$259.35	\$0.00	\$111.15	\$0.00	\$0.00	\$0.00	\$741.00
5	NEX-5K-4GSW	4GB 4 SW OPTICS	\$0.00	E	34%	\$0.00	\$25.00	\$17.50	\$0.00	\$7.50	\$0.00	\$0.00	\$0.00	\$25.00
5	NEX-5K-6E	6-PORT 10GB ENET MODULE	\$0.00	E	34%	\$0.00	\$590.00	\$206.50	\$0.00	\$88.50	\$0.00	\$0.00	\$0.00	\$590.00
5	NEX-5K-6EU	6-PORT 10GB ENET MODULE	\$0.00	E	34%	\$0.00	\$767.00	\$268.45	\$0.00	\$115.05	\$0.00	\$0.00	\$0.00	\$767.00
5	NEX-5K-6FC-8G	NEXUS 5000 6-PORT 8GB FC MODULE	\$0.00	E	34%	\$0.00	\$165.00	\$115.50	\$0.00	\$49.50	\$0.00	\$0.00	\$0.00	\$165.00
5	NEX-5K-6FC8GU	NEXUS 5000 6-PORT 8GB FC MODULE UPGRADE	\$0.00	E	34%	\$0.00	\$214.50	\$150.15	\$0.00	\$64.35	\$0.00	\$0.00	\$0.00	\$214.50
5	NEX-5K-8FC	8-PORT 4GB FC MODULE	\$0.00	E	34%	\$0.00	\$175.00	\$122.50	\$0.00	\$52.50	\$0.00	\$0.00	\$0.00	\$175.00
5	NEX-5K-8FCU	8-PORT 4GB FC MODULE	\$0.00	E	34%	\$0.00	\$286.00	\$200.20	\$0.00	\$85.80	\$0.00	\$0.00	\$0.00	\$286.00
5	NEX-8G-LW	NEXUS 2/4/8-GBPS FC LONGWAVE SFP LC	\$0.00	E	34%	\$0.00	\$125.00	\$87.50	\$0.00	\$37.50	\$0.00	\$0.00	\$0.00	\$125.00
5	NEX-8G-SW	NEXUS 2/4/8-GBPS FC SHORTWAVE SFP LC	\$0.00	E	34%	\$0.00	\$10.00	\$7.00	\$0.00	\$3.00	\$0.00	\$0.00	\$0.00	\$10.00
5	NEX-FMS-5000	NEXUS 5000 FABRIC MANAGER SERVER	\$0.00	E	34%	\$0.00	\$810.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$810.00
5	NS2-AREPALL-L	NS20FC REPLICATION BUNDLE WITH MV/A	\$0.00	E	34%	\$0.00	\$4,365.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,365.00
5	NS2-SREPALL-L	NS20FC REPLICATION BUNDLE WITH MV/S	\$0.00	E	34%	\$0.00	\$4,545.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,545.00
5	NS-CX-ES01	NS-CNX ENCRYPTION SOLUTION	\$0.00	E	34%	\$0.00	\$14,035.00	\$9,824.50	\$0.00	\$4,210.50	\$0.00	\$0.00	\$0.00	\$14,035.00
5	OBN-RPHW3-G6T	RPA GEN 6 FOR UNITY	\$19,250.00	E	34%	\$12,705.00	\$1,925.00	\$1,347.50	\$0.00	\$192.50	\$0.00	\$0.00	\$0.00	\$1,925.00
5	PERE-MSU-T00	PERF ESS BASE-3 MSU	\$0.00	E	34%	\$0.00	\$12,798.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,798.00
5	PERE-MSU-T01	PERF ESS 4-25 MSU	\$0.00	E	34%	\$0.00	\$19,098.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,098.00
5	PERE-MSU-T02	PERF ESS 26-50 MSU	\$0.00	E	34%	\$0.00	\$25,398.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,398.00
5	PERE-MSU-T03	PERF ESS 51-75 MSU	\$0.00	E	34%	\$0.00	\$31,698.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31,698.00
5	PERE-MSU-T04	PERF ESS 76-100 MSU	\$0.00	E	34%	\$0.00	\$37,998.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37,998.00
5	PERE-MSU-T05	PERF ESS 101-150 MSU	\$0.00	E	34%									

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	PERE-MSU-T08	PERF ESS 251-300 MSU	\$0.00	E	34%	\$0.00	\$59,598.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$59,598.00
5	PERE-MSU-T09	PERF ESS 301-350 MSU	\$0.00	E	34%	\$0.00	\$64,998.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$64,998.00
5	PERE-MSU-T10	PERF ESS 351-400 MSU	\$0.00	E	34%	\$0.00	\$70,398.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$70,398.00
5	PERE-MSU-T11	PERF ESS 401-450 MSU	\$0.00	E	34%	\$0.00	\$75,798.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$75,798.00
5	PERE-MSU-T12	PERF ESS 451-500 MSU	\$0.00	E	34%	\$0.00	\$81,198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$81,198.00
5	PERE-MSU-T13	PERF ESS 501-550 MSU	\$0.00	E	34%	\$0.00	\$86,598.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$86,598.00
5	PERE-MSU-T14	PERF ESS 551-600 MSU	\$0.00	E	34%	\$0.00	\$91,998.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$91,998.00
5	PERE-T0-T03-U	PERF ESS UPG T00 - T03	\$0.00	E	34%	\$0.00	\$6,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,300.00
5	PERE-T4-T14-U	PERF ESS UPG T04-T14	\$0.00	E	34%	\$0.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5	PM-4400M	DS-4400M ELEMENT MANAGER	\$0.00	E	34%	\$0.00	\$450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$450.00
5	PM-4400MC	DS-4400M ELEMENT MANAGER	\$0.00	E	34%	\$0.00	\$450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$450.00
5	PM-4700M	DS-4700M ELEMENT MANAGER	\$4,950.00	E	34%	\$3,267.00	\$891.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$891.00
5	PM-4700MC	DS-4700M ELEMENT MANAGER	\$0.00	E	34%	\$0.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5	PM-DS16	PRODUCT MGR SW FOR DS-16M	\$2,900.00	E	34%	\$1,914.00	\$522.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$522.00
5	PM-DS16M	PROD MGR SW LIC DS16M	\$0.00	E	34%	\$0.00	\$522.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$522.00
5	PM-DS24M	PRODUCT MANAGER - DS-24M2	\$0.00	E	34%	\$0.00	\$576.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$576.00
5	PM-DS32	PRODUCT MGR SW FOR DS32M	\$3,400.00	E	34%	\$2,244.00	\$612.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$612.00
5	PM-DS32M	PROD MGR SW LIC DS32M	\$0.00	E	34%	\$0.00	\$612.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$612.00
5	PM-ED140M	PRODUCT MGR FOR ED-140M	\$0.00	E	34%	\$0.00	\$2,403.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,403.00
5	PM-ED6064	PRODUCT MGR FOR ED-6064	\$0.00	E	34%	\$0.00	\$1,652.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,652.40
5	PM-ED64M	PROD MGR SW LIC ED64M	\$0.00	E	34%	\$0.00	\$1,193.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,193.40
5	PP-RPHWP-G5T	RPA GEN5-TAA FOR PROTECTPOINT-RP	\$17,880.00	E	34%	\$11,800.80	\$1,788.00	\$1,251.60	\$0.00	\$178.80	\$0.00	\$1,788.00	\$1,788.00
5	PP-RPHWP-G6T	RPA FOR PROTECTPOINT	\$19,250.00	E	34%	\$12,705.00	\$1,925.00	\$1,347.50	\$0.00	\$192.50	\$0.00	\$1,925.00	\$1,925.00
5	PP-RSAE-AIX	POWERPATH ENCRYPTION WITH RSA FOR AIX	\$0.00	E	34%	\$0.00	\$1,851.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,851.30
5	PP-RSAE-SUN	POWERPATH ENCRYPTION BY RSA FOR SUN	\$0.00	E	34%	\$0.00	\$1,851.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,851.30
5	PP-RSAE-WIN	POWERPATH ENCRYPTION WITH RSA FOR WINDOW	\$0.00	E	34%	\$0.00	\$1,851.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,851.30
5	RKM-SWITCH18	RKM LICENSE UP TO 18 ENCRYPTED PORTS	\$0.00	E	34%	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	RKM-SWITCH4	RKM LIC 1-4 ENCRYPT DEVICES 1PER DEV	\$0.00	E	34%	\$0.00	\$2,340.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,340.00
5	RKM-SWITCH5	RKM LIC 5-99 ENCRYPT DEVICES 1PER DEV	\$0.00	E	34%	\$0.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	RKM-SWITCH54	RKM LICENSE UP TO 54 ENCRYPTED PORTS	\$0.00	E	34%	\$0.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
5	RKM-SWITCH55	RKM LICENSE UNLIMITED PORTS	\$0.00	E	34%	\$0.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,200.00
5	ROAM-1TB	ROAM MIGRATION LIC - 1TB	\$6,800.00	E	34%	\$4,488.00	\$1,224.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,224.00
5	ROAM-30DAYEXT	ROAM 30 DAY TIME EXTENSION	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ROAM-3TB	ROAM MIGRATION LIC 3TB	\$18,400.00	E	34%	\$12,144.00	\$3,312.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,312.00
5	ROAM-5TB	ROAM MIGRATION LIC 5TB	\$27,290.00	E	34%	\$18,011.40	\$4,912.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,912.20
5	ROAM-ASM	ROAM ASSESSMENT LICENSE	\$9,100.00	E	34%	\$6,006.00	\$1,638.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,638.00
5	RP-DR	RECOVERPOINT 1.2TB DRIVE	\$1,165.00	E	34%	\$768.90	\$116.50	\$81.55	\$0.00	\$11.65	\$0.00	\$0.00	\$116.50
5	RP-HW-1U	RP 1U APPLIANCE	\$0.00	E	34%	\$0.00	\$1,100.00	\$770.00	\$0.00	\$110.00	\$0.00	\$0.00	\$1,100.00
5	RP-HW-1U-GEN4	RP 1U APPLIANCE GEN4	\$0.00	E	34%	\$0.00	\$1,283.50	\$898.45	\$0.00	\$128.35	\$0.00	\$0.00	\$1,283.50
5	RP-HW-G5	GEN5 RPA FOR RP	\$0.00	E	34%	\$0.00	\$1,283.50	\$898.45	\$0.00	\$128.35	\$0.00	\$0.00	\$1,283.50
5	RP-PS	RECOVERPOINT POWER SUPPLY	\$385.00	E	34%	\$254.10	\$38.50	\$26.95	\$0.00	\$3.85	\$0.00	\$0.00	\$38.50
5	S1-ECS	ECS SERVER FOR SOURCEONE EDISCOVERY	\$0.00	E	34%	\$0.00	\$1,600.00	\$1,120.00	\$0.00	\$320.00	\$0.00	\$0.00	\$1,600.00
5	S1-FI	FILE INTELLIGENCE SERVER FOR S1	\$0.00	E	34%	\$0.00	\$1,600.00	\$1,120.00	\$0.00	\$320.00	\$0.00	\$0.00	\$1,600.00
5	S1-FIE	S1-FI-ENT SERVER	\$0.00	E	34%	\$0.00	\$1,600.00	\$1,120.00	\$0.00	\$320.00	\$0.00	\$0.00	\$1,600.00
5	S1-IC-ECS	INFOCTR ECS SERVER FOR SOURCEONE EDISCOV	\$0.00	E	34%	\$0.00	\$1,600.00	\$1,120.00	\$0.00	\$320.00	\$0.00	\$0.00	\$1,600.00
5	S1-IC-FI	INFOCTR FILE INT ENT SERVER S1 KAZEON	\$0.00	E	34%	\$0.00	\$1,600.00	\$1,120.00	\$0.00	\$320.00	\$0.00	\$0.00	\$1,600.00
5	S1-IC-FIE	S1-IC-FI-ENT SERVER	\$0.00	E	34%	\$0.00	\$1,600.00	\$1,120.00	\$0.00	\$320.00	\$0.00	\$0.00	\$1,600.00
5	SCAP-APPL	SCA SERVER	\$0.00	E	34%	\$0.00	\$1,500.00	\$1,050.00	\$0.00	\$150.00	\$0.00	\$0.00	\$1,500.00
5	SMA-CX-APPL	EMC IT COMPLIANCE ANALYZER - APP ED - AP	\$0.00	E	34%	\$0.00	\$750.00	\$525.00	\$0.00	\$75.00	\$0.00	\$0.00	\$750.00
5	SMA-EX-CXA100	EMC IT COMP ANALYZER EXP PACK 100 MGD SE	\$0.00	E	34%	\$0.00	\$750.00	\$525.00	\$0.00	\$75.00	\$0.00	\$0.00	\$750.00
5	SMA-EX-CXA250	EMC IT COMP ANALYZER EXP PACK 250 MGD SE	\$0.00	E	34%	\$0.00	\$750.00	\$525.00	\$0.00	\$75.00	\$0.00	\$0.00	\$750.00
5	SMA-EX-CXA400	EMC IT COMP ANALYZER EXP PACK 400 MGD SE	\$0.00	E	34%	\$0.00	\$750.00	\$525.00	\$0.00	\$75.00	\$0.00	\$0.00	\$750.00
5	SMA-VCO-PCI	ITOI NCM PCI ADVISOR	\$0.00	E	34%	\$0.00	\$11,500.00	\$0.00	\$9,000.00	\$0.00	\$0.00	\$0.00	\$11,500.00
5	SW-12000B-CU	FICON/CUP - SW12000B	\$0.00	E	34%	\$0.00	\$3,690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,690.00
5	SW-12000B-ENT	ENT SFT BUNDLE ED-12000B	\$0.00	E	34%	\$0.00	\$5,670.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,670.00
5	SW-12000B-FW	FABRIC WATCH ED-12000B	\$0.00	E	34%	\$0.00	\$3,060.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,060.00
5	SW-12000B-PM	PERF MONITOR ED-12000B	\$0.00	E	34%	\$0.00	\$3,402.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,402.00
5	SW-12000B-TR	TRUNKING ED-12000B	\$0.00	E	34%	\$0.00	\$4,248.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,248.00
5	SW-12000B-XF	EXT FABRIC LIC ED-12000B	\$0.00	E	34%	\$0.00	\$3,402.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,402.00
5	SW-24000B-CU	FICON/CUP - SW24000B	\$0.00	E	34%	\$0.00	\$3,690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,690.00
5	SW-24000B-ENT	ENT BNDL FOR ED-24000B	\$0.00	E	34%	\$0.00	\$5,670.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,670.00
5	SW-24000B-FW	FABRIC WATCH FOR ED-24000	\$0.00	E	34%	\$0.00	\$3,060.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,060.00
5	SW-24000B-PM	PERF MONITOR FOR ED-24000	\$0.00	E	34%	\$0.00	\$3,402.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,402.00
5	SW-24000B-TR	TRUNKING FOR ED-24000B	\$0.00	E	34%	\$0.00	\$4,248.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,248.00
5	SW-24000B-XF	EXT FABRIC FOR ED-24000B	\$0.00	E	34%	\$0.00	\$3,402.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,402.00
5	SW-48000B-CU	FICON CUP-ED-48000B	\$0.00	E	34%	\$0.00	\$5,292.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,292.00
5	SW-48000B-CU-CF	FICON CUP-ED-48000B	\$29,400.00	E	34%	\$19,404.00	\$5,292.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,292.00
5	SW-48000B-ENT	ENT SW BNDL FOR ED-48000B	\$0.00	E	34%	\$0.00	\$8,136.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,136.00
5	SW-48000B-ENT-CF	ENT SW BNDL FOR ED-48000B	\$45,200.00	E	34%	\$29,832.00	\$8,136.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,136.00
5	SW-48000B-FW	FAB WATCH FOR ED-48000B	\$0.00	E	34%	\$0.00	\$4,392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,392.00
5	SW-48000B-FW-CF	FAB WATCH FOR ED-48000B	\$24,400.00	E	34%	\$16,104.00	\$4,392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,392.00
5	SW-48000B-IP	FCIP LICENSE FOR THE 181 BLADE	\$0.00	E	34%	\$0.00	\$4,392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,392.00
5	SW-48000B-IP-CF	FCIP LICENSE FOR THE 181 BLADE	\$24,400.00	E	34%	\$16,104.00	\$4,392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,392.00
5	SW-48000B-PM	PERF MONITOR ED-48000B	\$0.00	E	34%	\$0.00	\$4,878.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,878.00
5	SW-48000B-PM-CF	PERF MONITOR ED-48000B	\$27,100.00	E	34%	\$17,886.00	\$4,878.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,878.00
5	SW-48000B-TR	TRUNKING FOR ED-48000B	\$0.00	E	34%	\$0.00	\$6,102.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,102.00
5	SW-48000B-TR-CF	TRUNKING FOR ED-48000B	\$33,900.00	E	34%	\$22,374.00	\$6,102.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,102.00
5	SW-48000B-XF	EXT FABRIC FOR ED-48000B	\$0.00	E	34%	\$0.00	\$4,878.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,878.00
5	SW-48000B-XF-CF	EXT FABRIC FOR ED-48000B	\$27,100.00	E	34%	\$17,886.00	\$4,878.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,878.00
5	VDX6740-2P40G	VDX-6740 2X40GBE POD Upgrade Lic=MA	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VDX6740-2P40G-CF	VDX-6740 2X40GBE POD Upgrade Lic=MA	\$4,800.00	E	34%	\$3,168.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VDX6740-8P10G	VDX-6740 8X10GBE POD Upgrade Lic=MA	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VDX6740-8P10G-CF	VDX-6740 8X10GBE POD Upgrade Lic=MA	\$4,400.00	E	34%	\$2,904.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VDX-6740B-24F	VDX-6740B 24P/48P 10GbE Switch FTR Air	\$15,995.00	E	34%	\$10,556.70	\$799.75	\$559.83	\$0.00	\$239.93	\$0.00	\$799.75
5	VDX-6740B-24R	VDX-6740B 24P/48P 10GbE Switch RTF Air	\$15,995.00	E	34%	\$10,556.70	\$799.75	\$559.83	\$0.00	\$239.93	\$0.00	\$799.75
5	VDX-6740B-64F	VDX-6740B 48P 10GbE 4-40GbE Switch FTR	\$34,995.00	E	34%	\$23,096.70	\$1,749.75	\$1,224.83	\$0.00	\$524.93	\$0.00	\$1,749.75
5	VDX-6740B-64R	VDX-6740B 48P 10GbE 4-40GbE Switch RTF	\$34,995.00	E	34%	\$23,096.70	\$1,749.75	\$1,224.83	\$0.00	\$524.93	\$0.00	\$1,749.75
5	VDX6740-FCOE	VDX-6740 FCoE Lic=MA	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VDX6740-FCOE-CF	VDX-6740 FCoE Lic=MA	\$12,000.00	E	34%	\$7,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VDX6740RCKMNT	VDX-6740 27-31 Rack Mount Kit	\$175.00	E	34%	\$115.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VDXSFP-10G-SR	VDX SFP 10GbE SR OPTIC 1 PACK	\$750.00	E	34%	\$495.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VDXSFP-10GSR8	VDX SFP 10GbE SR OPTIC 8 PACK	\$3,400.00	E	34%	\$2,244.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VME-RPHW-G5	RPA GEN5-Non TAA FOR VMAX10K	\$0.00	E	34%	\$0.00	\$1,283.50	\$898.45	\$0.00	\$128.35	\$0.00	\$1,283.50
5	VME-RPHW-G5T	RPA GEN5-TAA FOR VMAX10K	\$17,880.00	E	34%	\$11,800.80	\$1,788.00	\$1,251.60	\$0.00	\$178.80	\$0.00	\$1,788.00
5	VME-RPHW-G6T	RPA FOR VMAX10K	\$19,250.00	E	34%	\$12,705.00	\$1,925.00	\$1,347.50	\$0.00	\$192.50	\$0.00	\$1,925.00
5	VMX-RPHW-G5	RPA GEN5-Non TAA FOR VMAX20K & VMAX40K	\$0.00	E	34%	\$0.00	\$1,283.50	\$898.45	\$0.00	\$128.35	\$0.00	\$1,283.50
5	VMX-RPHW-G5T	RPA GEN5-TAA FOR VMAX 20K & VMAX 40K	\$17,880.00	E	34%	\$11,800.80	\$1,788.00	\$1,251.60	\$0.00	\$178.80	\$0.00	\$1,788.00
5	VMX-RPHW-G6T	RPA FOR VMAX20K/VMAX40K	\$19,250.00	E	34%	\$12,705.00	\$1,925.00	\$1,347.50	\$0.00	\$192.50	\$0.00	\$1,925.00
5	VNX-RPHW7-G5T	RPA GEN5-TAA FOR VNX UM DC	\$17,880.00	E	34%	\$11,800.80	\$1,788.00	\$1,251.60	\$0.00	\$178.80	\$0.00	\$1,788.00
5	VNX-RPHW7-G6T	RPA FOR VNX2, VNXe3200	\$19,250.00	E	34%	\$12,705.00	\$1,925.00	\$1,347.50	\$0.00	\$192.50	\$0.00	\$1,925.00
5	VPLX-RPHW-G5T	RPA GEN5-TAA FOR VPLEX	\$23,880.00	E	34%	\$15,760.80	\$2,388.00	\$1,671.60	\$0.00	\$238.80	\$0.00	\$2,388.00
5	VPLX-RPHW-G6T	RPA FOR VPLEX	\$23,750.00	E	34%	\$15,675.00	\$2,375.00	\$1,662.50	\$0.00	\$237.50	\$0.00	\$2,375.00
5	VPX-RPHW-G5	RPA GEN5 FOR VPLEX	\$0.00	E	34%	\$0.00	\$1,283.50	\$898.45	\$0.00	\$128.35	\$0.00	\$1,283.50
5	VPX-RPHW-G5T	RPA GEN5 TAA FOR RP VPLEX	\$0.00	E	34%	\$0.00	\$1,788.00	\$1,251.60	\$0.00	\$178.80	\$0.00	\$1,788.00
5	VSA-MSU-T00	VSAM A BASE-3 MSU	\$0.00	E	34%	\$0.00	\$3,888.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,888.00
5	VSA-MSU-T01	VSAM A 4-25 MSU	\$0.00	E	34%	\$0.00	\$5,688.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,688.00
5	VSA-MSU-T02	VSAM A 26-50 MSU	\$0.00	E	34%	\$0.00	\$7,488.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,488.00
5	VSA-MSU-T03	VSAM A 51-75 MSU	\$0.00	E	34%	\$0.00	\$9,288.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,288.00
5	VSA-MSU-T04	VSAM A 76-100 MSU	\$0.00	E	34%	\$0.00	\$11,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,088.00
5	VSA-MSU-T05	VSAM A 101-150 MSU	\$0.00	E	34%	\$0.00	\$12,438.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,438.00
5	VSA-MSU-T06	VSAM A 151-200 MSU	\$0.00	E	34%	\$0.00	\$13,788.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,788.00
5	VSA-MSU-T07	VSAM A 201-250 MSU	\$0.00	E	34%	\$0.00	\$15,138.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,138.00
5	VSA-MSU-T08	VSAM A 251-300 MSU	\$0.00	E	34%	\$0.00	\$16,488.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,488.00
5	VSA-MSU-T09	VSAM A 301-350 MSU	\$0.00	E	34%	\$0.00	\$17,838.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,838.00
5	VSA-MSU-T10	VSAM A 351-400 MSU	\$0.00	E	34%	\$0.00	\$19,188.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,188.00
5	VSA-MSU-T11	VSAM A 401-450 MSU	\$0.00	E	34%	\$0.00	\$20,538.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,538.00
5	VSA-MSU-T12	VSAM A 451-500 MSU	\$0.00	E	34%	\$0.00	\$21,888.00	\$0.00	\$0.00	\$0.00	\$0.00	\$21,888.00
5	VSA-MSU-T13	VSAM A 501-550 MSU	\$0.00	E	34%	\$0.00	\$23,238.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23,238.00
5	VSA-MSU-T14	VSAM A 551-600 MSU	\$0.00	E	34%	\$0.00	\$24,588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$24,588.00
5	VSA-T00-T03-U	VSAM A UPG T00 - T03	\$0.00	E	34%	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	VSA-T04-T14-U	VSAM A UPG T04-T14	\$0.00	E	34%	\$0.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	VSCP-MSUBASE	VSAM CP BASE-3 MSU	\$21,600.00	E	34%	\$14,256.00	\$3,888.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,888.00
5	VSCP-MSU-M00	VSAM CP 4-45 MSU	\$430.00	E	34%	\$283.80	\$77.40	\$0.00	\$0.00	\$0.00	\$0.00	\$77.40
5	VSCP-MSU-M01	VSAM CP 46-175 MSU	\$260.00	E	34%	\$171.60	\$46.80	\$0.00	\$0.00	\$0.00	\$0.00	\$46.80
5	VSCP-MSU-M02	VSAM CP 176-315 MSU	\$175.00	E	34%	\$115.50	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$31.50
5	VSCP-MSU-M03	VSAM CP 316-575 MSU	\$110.00	E	34%	\$72.60	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$19.80
5	VSCP-MSU-M04	VSAM CP 576-875 MSU	\$85.00	E	34%	\$56.10	\$15.30	\$0.00	\$0.00	\$0.00	\$0.00	\$15.30
5	VSCP-MSU-M05	VSAM CP 876-1315 MSU	\$65.00	E	34%	\$42.90	\$11.70	\$0.00	\$0.00	\$0.00	\$0.00	\$11.70
5	VSCP-MSU-M06	VSAM CP 1316-1975 MSU	\$45.00	E	34%	\$29.70	\$8.10	\$0.00	\$0.00	\$0.00	\$0.00	\$8.10
5	VSCP-MSU-M07	VSAM CP 1976 & UP MSU	\$20.00	E	34%	\$13.20	\$3.60	\$0.00	\$0.00	\$0.00	\$0.00	\$3.60
5	VSCP-MSU-T00	VSAM CP BASE-3 MSU	\$0.00	E	34%	\$0.00	\$3,888.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,888.00
5	VSCP-MSU-T01	VSAM CP 4-25 MSU	\$0.00	E	34%	\$0.00	\$5,688.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,688.00
5	VSCP-MSU-T02	VSAM CP 26-50 MSU	\$0.00	E	34%	\$0.00	\$7,488.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,488.00
5	VSCP-MSU-T03	VSAM CP 51-75 MSU	\$0.00	E	34%	\$0.00	\$9,288.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,288.00
5	VSCP-MSU-T04	VSAM CP 76-100 MSU	\$0.00	E	34%	\$0.00	\$11,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,088.00
5	VSCP-MSU-T05	VSAM CP 101-150 MSU	\$0.00	E	34%	\$0.00	\$12,438.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,438.00
5	VSCP-MSU-T06	VSAM CP 151-200 MSU	\$0.00	E	34%	\$0.00	\$13,788.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,788.00
5	VSCP-MSU-T07	VSAM CP 201-250 MSU	\$0.00	E	34%	\$0.00	\$15,138.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,138.00
5	VSCP-MSU-T08	VSAM CP 251-300 MSU	\$0.00	E	34%	\$0.00	\$16,488.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,488.00
5	VSCP-MSU-T09	VSAM CP 301-350 MSU	\$0.00	E	34%	\$0.00	\$17,838.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,838.00
5	VSCP-MSU-T10	VSAM CP 351-400 MSU	\$0.00	E	34%	\$0.00	\$19,188.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,188.00
5	VSCP-MSU-T11	VSAM CP 401-450 MSU	\$0.00	E	34%	\$0.00	\$20,538.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,538.00
5	VSCP-MSU-T12	VSAM CP 451-500 MSU	\$0.00	E	34%	\$0.00	\$21,888.00	\$0.00	\$0.00	\$0.00	\$0.00	\$21,888.00
5	VSCP-MSU-T13	VSAM CP 501-550 MSU	\$0.00	E	34%	\$0.00	\$23,238.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23,238.00
5	VSCP-MSU-T14	VSAM CP 551-600 MSU	\$0.00	E	34%	\$0.00	\$24,588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$24,588.00
5	VSCP-MSU-UPG	VSAM CP UPG	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VSCP-T00-T03	VSAM CP UPG T00 - T03	\$0.00	E	34%	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	VSCP-T04-T14	VSAM CP UPG T04-T14	\$0.00	E	34%	\$0.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	VSQI-MSU-T00	VSAM QI BASE-3 MSU	\$0.00	E	34%	\$0.00	\$2,916.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,916.00
5	VSQI-MSU-T01	VSAM QI 4-25 MSU	\$0.00	E	34%	\$0.00	\$4,266.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,266.00
5	VSQI-MSU-T02	VSAM QI 26-50 MSU	\$0.00	E	34%	\$0.00	\$5,616.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,616.00
5	VSQI-MSU-T03	VSAM QI 51-75 MSU	\$0.00	E	34%	\$0.00	\$6,966.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,966.00
5	VSQI-MSU-T04	VSAM QI 76-100 MSU	\$0.00	E	34%	\$0.00	\$8,316.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,316.00
5	VSQI-MSU-T05	VSAM QI 101-150 MSU	\$0.00	E	34%	\$0.00	\$9,216.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,216.00
5	VSQI-MSU-T06	VSAM QI 151-200 MSU	\$0.00	E	34%	\$0.00	\$10,116.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,116.00
5	VSQI-MSU-T07	VSAM QI 201-250 MSU	\$0.00	E	34%	\$0.00	\$11,016.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,016.00
5	VSQI-MSU-T08	VSAM QI 251-300 MSU	\$0.00	E	34%	\$0.00	\$11,916.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,916.00
5	VSQI-MSU-T09	VSAM QI 301-350 MSU	\$0.00	E	34%	\$0.00	\$12,816.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,816.00
5	VSQI-MSU-T10	VSAM QI 351-400 MSU	\$0.00	E	34%	\$0.00	\$13,716.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,716.00
5	VSQI-MSU-T11	VSAM QI 401-450 MSU	\$0.00	E	34%	\$0.00	\$14,616.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,616.00

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VSQI-MSU-T12	VSAM QI 451-500 MSU	\$0.00	E	34%	\$0.00	\$15,516.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,516.00
5	VSQI-MSU-T13	VSAM QI 501-550 MSU	\$0.00	E	34%	\$0.00	\$16,416.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,416.00
5	VSQI-MSU-T14	VSAM QI 551-600 MSU	\$0.00	E	34%	\$0.00	\$17,316.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,316.00
5	VSQI-T00-T03	VSAM QI UPG T00 - T03	\$0.00	E	34%	\$0.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	VSQI-T04-T14	VSAM QI UPG T04-T14	\$0.00	E	34%	\$0.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5	X01-IBSW-36F	XtremIO - 36 PORT IB SWITCH -FLD	\$0.00	E	34%	\$0.00	\$1,111.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,111.25
5	X02-FC-10M	XtremIO - FC Cable 10m	\$202.00	E	34%	\$133.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-FC-1M	XtremIO - FC Cable 1m	\$160.00	E	34%	\$105.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-FC-3M	XtremIO - FC Cable 3m	\$174.00	E	34%	\$114.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-IBSW	XtremIO - IB SWITCH	\$20,900.00	E	34%	\$13,794.00	\$1,045.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,045.00
5	X02-IBSW-F	XtremIO - IB SWITCH -FLD	\$20,900.00	E	34%	\$13,794.00	\$1,045.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,045.00
5	X02-IBSW-U	XTREMIO - IB SWITCH UPG	\$20,900.00	E	34%	\$13,794.00	\$1,045.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,045.00
5	X02-ISCSI-10M	XtremIO - iSCSI Cable 10m	\$202.00	E	34%	\$133.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-ISCSI-1M	XtremIO - iSCSI Cable 1m	\$160.00	E	34%	\$105.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-ISCSI-3M	XtremIO - iSCSI Cable 3m	\$174.00	E	34%	\$114.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XELOR32E	ROLEX ENGINE	\$0.00	E	34%	\$0.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,200.00
5	XELORDTS	ROLEX DATA TAP SOLARIS	\$0.00	E	34%	\$0.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5	XELORDTW	ROLEX DATA TAP WINDOWS	\$0.00	E	34%	\$0.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5	XIO-RPHWX-G5T	RPA GEN5-TAA FOR XtremIO XT DC	\$17,880.00	E	34%	\$11,880.00	\$1,788.00	\$1,251.60	\$0.00	\$178.80	\$0.00	\$1,788.00
5	XIO-RPHWX-G6T	RPA FOR XTREMIO	\$19,250.00	E	34%	\$12,705.00	\$1,925.00	\$1,347.50	\$0.00	\$192.50	\$0.00	\$1,925.00
5	AA47220001B	VMAX 10K 4Gb 7_2K 2000GB DRIVE	\$1,665.00	EN-H	36%	\$1,065.60	\$249.75	\$0.00	\$0.00	\$0.00	\$0.00	\$249.75
5	AA47220001BTU	VMAX 10K 4Gb 7_2K 2000GB DRIVE UPG	\$2,330.00	EN-H	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	AA47220001BU	VMAX 10K 4Gb 7_2K 2000GB DRIVE UPG	\$2,330.00	EN-H	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	AA47220005B	VMAX 10K 4Gb 7_2K 2000GB DRIVE R5(3+1)	\$1,665.00	EN-H	36%	\$1,065.60	\$249.75	\$0.00	\$0.00	\$0.00	\$0.00	\$249.75
5	AA47220005BTU	VMAX 10K 4Gb 7_2K 2000GB DRV R5(3+1) UPG	\$2,330.00	EN-H	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	AA47220005BU	VMAX 10K 4Gb 7_2K 2000GB DRV R5(3+1) UPG	\$2,330.00	EN-H	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	AA47220006B	VMAX 10K 4Gb 7_2K 2000GB DRIVE R6(6+2)	\$1,665.00	EN-H	36%	\$1,065.60	\$249.75	\$0.00	\$0.00	\$0.00	\$0.00	\$249.75
5	AA47220006BTU	VMAX 10K 4Gb 7_2K 2000GB DRV R6(6+2) UPG	\$2,330.00	EN-H	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	AA47220006BU	VMAX 10K 4Gb 7_2K 2000GB DRV R6(6+2) UPG	\$2,330.00	EN-H	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	AA47220007B	VMAX 10K 4Gb 7_2K 2000GB DRIVE R5(7+1)	\$1,665.00	EN-H	36%	\$1,065.60	\$249.75	\$0.00	\$0.00	\$0.00	\$0.00	\$249.75
5	AA47220007BTU	VMAX 10K 4Gb 7_2K 2000GB DRV R5(7+1) UPG	\$2,330.00	EN-H	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	AA47220007BU	VMAX 10K 4Gb 7_2K 2000GB DRV R5(7+1) UPG	\$2,330.00	EN-H	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	AA4722000FB	VMAX 10K 4Gb 7_2K 2000GB DRIVE R6(14+2)	\$1,665.00	EN-H	36%	\$1,065.60	\$249.75	\$0.00	\$0.00	\$0.00	\$0.00	\$249.75
5	AA4722000FBTU	VMAX 10K 4Gb 7_2K 2000GB DRV R6(14+2)UPG	\$2,330.00	EN-H	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	AA4722000FBU	VMAX 10K 4Gb 7_2K 2000GB DRV R6(14+2)UPG	\$2,330.00	EN-H	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	AA4722000SB	VMAX 10K 4Gb 7_2K 2000GB DRIVE SPARE	\$1,665.00	EN-H	36%	\$1,065.60	\$249.75	\$0.00	\$0.00	\$0.00	\$0.00	\$249.75
5	AA4722000SBTU	VMAX 10K 4Gb 7_2K 2000GB DRIVE SPARE UPG	\$2,330.00	EN-H	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	AA4722000SBU	VMAX 10K 4Gb 7_2K 2000GB DRIVE SPARE UPG	\$2,330.00	EN-H	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	AF4106001B	VMAX 10K 4Gb 10K 600 DRIVE	\$1,710.00	EN-H	36%	\$1,094.40	\$256.50	\$0.00	\$0.00	\$0.00	\$0.00	\$256.50
5	AF4106001BTU	VMAX 10K 4Gb 10K 600 DRIVE UPG	\$2,395.00	EN-H	36%	\$1,532.80	\$256.50	\$0.00	\$0.00	\$0.00	\$0.00	\$256.50
5	AF4106001BU	VMAX 10K 4Gb 10K 600 DRIVE UPG	\$2,395.00	EN-H	36%	\$1,532.80	\$256.50	\$0.00	\$0.00	\$0.00	\$0.00	\$256.50
5	AF4106005B	VMAX 10K 4Gb 10K 600 GB DRIVE R5(3+1)	\$1,710.00	EN-H	36%	\$1,094.40	\$256.50	\$0.00	\$0.00	\$0.00	\$0.00	\$256.50
5	AF4106005BTU	VMAX 10K 4Gb 10K 600 GB DRIVE R5(3+1)UPG	\$2,395.00	EN-H	36%	\$1,532.80	\$256.50	\$0.00	\$0.00	\$0.00	\$0.00	\$256.50
5	AF4106005BU	VMAX 10K 4Gb 10K 600 GB DRIVE R5(3+1)UPG	\$2,395.00	EN-H	36%	\$1,532.80	\$256.50	\$0.00	\$0.00	\$0.00	\$0.00	\$256.50
5	AF4106006B	VMAX 10K 4Gb 10K 600 GB DRIVE R6(6+2)	\$1,710.00	EN-H	36%	\$1,094.40	\$256.50	\$0.00	\$0.00	\$0.00	\$0.00	\$256.50
5	AF4106006BTU	VMAX 10K 4Gb 10K 600 GB DRIVE R6(6+2)UPG	\$2,395.00	EN-H	36%	\$1,532.80	\$256.50	\$0.00	\$0.00	\$0.00	\$0.00	\$256.50
5	AF4106006BU	VMAX 10K 4Gb 10K 600 GB DRIVE R6(6+2)UPG	\$2,395.00	EN-H	36%	\$1,532.80	\$256.50	\$0.00	\$0.00	\$0.00	\$0.00	\$256.50
5	AF4106007B	VMAX 10K 4Gb 10K 600 GB DRIVE R5(7+1)	\$1,710.00	EN-H	36%	\$1,094.40	\$256.50	\$0.00	\$0.00	\$0.00	\$0.00	\$256.50
5	AF4106007BTU	VMAX 10K 4Gb 10K 600 GB DRIVE R5(7+1)UPG	\$2,395.00	EN-H	36%	\$1,532.80	\$256.50	\$0.00	\$0.00	\$0.00	\$0.00	\$256.50
5	AF4106007BU	VMAX 10K 4Gb 10K 600 GB DRIVE R5(7+1)UPG	\$2,395.00	EN-H	36%	\$1,532.80	\$256.50	\$0.00	\$0.00	\$0.00	\$0.00	\$256.50
5	AF410600FB	VMAX 10K 4Gb 10K 600 GB DRIVE R6(14+2)	\$1,710.00	EN-H	36%	\$1,094.40	\$256.50	\$0.00	\$0.00	\$0.00	\$0.00	\$256.50
5	AF410600FBTU	VMAX 10K 4Gb 10K 600 GB DRV R6(14+2) UPG	\$2,395.00	EN-H	36%	\$1,532.80	\$256.50	\$0.00	\$0.00	\$0.00	\$0.00	\$256.50
5	AF410600FBU	VMAX 10K 4Gb 10K 600 GB DRV R6(14+2) UPG	\$2,395.00	EN-H	36%	\$1,532.80	\$256.50	\$0.00	\$0.00	\$0.00	\$0.00	\$256.50
5	AF410600SB	VMAX 10K 4Gb 10K 600 GB DRIVE SPARE	\$1,710.00	EN-H	36%	\$1,094.40	\$256.50	\$0.00	\$0.00	\$0.00	\$0.00	\$256.50
5	AF410600SBTU	VMAX 10K 4Gb 10K 600 GB DRIVE SPARE UPG	\$2,395.00	EN-H	36%	\$1,532.80	\$256.50	\$0.00	\$0.00	\$0.00	\$0.00	\$256.50
5	AF410600SBU	VMAX 10K 4Gb 10K 600 GB DRIVE SPARE UPG	\$2,395.00	EN-H	36%	\$1,532.80	\$256.50	\$0.00	\$0.00	\$0.00	\$0.00	\$256.50
5	AF4153001B	VMAX 10K 4GB 15K 300 GB DRIVE R1	\$1,380.00	EN-H	36%	\$883.20	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$207.00
5	AF4153001BTU	VMAX 10K 4GB 15K 300 GB DRIVE R1 UPG	\$1,935.00	EN-H	36%	\$1,238.40	\$207.24	\$0.00	\$0.00	\$0.00	\$0.00	\$207.24
5	AF4153001BU	VMAX 10K 4GB 15K 300 GB DRIVE R1 UPG	\$1,935.00	EN-H	36%	\$1,238.40	\$207.24	\$0.00	\$0.00	\$0.00	\$0.00	\$207.24
5	AF4153005B	VMAX 10K 4GB 15K 300 GB DRIVE R5(3+1)	\$1,380.00	EN-H	36%	\$883.20	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$207.00
5	AF4153005BTU	VMAX 10K 4GB 15K 300 GB DRV R5(3+1) UPG	\$1,935.00	EN-H	36%	\$1,238.40	\$207.24	\$0.00	\$0.00	\$0.00	\$0.00	\$207.24
5	AF4153005BU	VMAX 10K 4GB 15K 300 GB DRV R5(3+1) UPG	\$1,935.00	EN-H	36%	\$1,238.40	\$207.24	\$0.00	\$0.00	\$0.00	\$0.00	\$207.24
5	AF4153006B	VMAX 10K 4GB 15K 300 GB DRIVE R6(6+2)	\$1,380.00	EN-H	36%	\$883.20	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$207.00
5	AF4153006BTU	VMAX 10K 4GB 15K 300 GB DRV R6(6+2) UPG	\$1,935.00	EN-H	36%	\$1,238.40	\$207.24	\$0.00	\$0.00	\$0.00	\$0.00	\$207.24
5	AF4153006BU	VMAX 10K 4GB 15K 300 GB DRV R6(6+2) UPG	\$1,935.00	EN-H	36%	\$1,238.40	\$207.24	\$0.00	\$0.00	\$0.00	\$0.00	\$207.24
5	AF4153007B	VMAX 10K 4GB 15K 300 GB DRIVE R5(7+1)	\$1,380.00	EN-H	36%	\$883.20	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$207.00
5	AF4153007BTU	VMAX 10K 4GB 15K 300 GB DRV R5(7+1) UPG	\$1,935.00	EN-H	36%	\$1,238.40	\$207.24	\$0.00	\$0.00	\$0.00	\$0.00	\$207.24
5	AF4153007BU	VMAX 10K 4GB 15K 300 GB DRV R5(7+1) UPG	\$1,935.00	EN-H	36%	\$1,238.40	\$207.24	\$0.00	\$0.00	\$0.00	\$0.00	\$207.24
5	AF415300FB	VMAX 10K 4GB 15K 300 GB DRIVE R6(14+2)	\$1,380.00	EN-H	36%	\$883.20	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$207.00
5	AF415300FBTU	VMAX 10K 4GB 15K 300 GB DRV R6(14+2) UPG	\$1,935.00	EN-H	36%	\$1,238.40	\$207.24	\$0.00	\$0.00	\$0.00	\$0.00	\$207.24
5	AF415300FBU	VMAX 10K 4GB 15K 300 GB DRV R6(14+2) UPG	\$1,935.00	EN-H	36%	\$1,238.40	\$207.24	\$0.00	\$0.00	\$0.00	\$0.00	\$207.24
5	AF415300SB	VMAX 10K 4GB 15K 300 GB DRIVE SPARE	\$1,380.00	EN-H	36%	\$883.20	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$207.00
5	AF415300SBTU	VMAX 10K 4GB 15K 300 GB DRIVE SPARE UPG	\$1,935.00	EN-H	36%	\$1,238.40	\$207.24	\$0.00	\$0.00	\$0.00	\$0.00	\$207.24
5	AF415300SBU	VMAX 10K 4GB 15K 300 GB DRIVE SPARE UPG	\$1,935.00	EN-H	36%	\$1,238.40	\$207.24	\$0.00	\$0.00	\$0.00	\$0.00	\$207.24
5	AF4154501B	VMAX 10K 4Gb 15K 450GB DRIVE	\$1,815.00	EN-H	36%	\$1,161.60	\$272.25	\$0.00	\$0.00	\$0.00	\$0.00	\$272.25
5	AF4154501BTU	VMAX 10K 4Gb 15K 450GB DRIVE UPG	\$2,540.00	EN-H	36%	\$1,625.60	\$272.03	\$0.00	\$0.00	\$0.00	\$0.00	\$272.03
5	AF4154501BU	VMAX 10K 4Gb 15K 450GB DRIVE UPG	\$2,540.00	EN-H	36%	\$1,625.60	\$272.03	\$0.00	\$0.00	\$0.00	\$0.00	\$272.03
5	AF4154505B	VMAX 10K 4Gb 15K 450GB DRIVE R5(3+1)	\$1,815.00	EN-H	36%	\$1,161.60	\$272.25	\$0.00	\$0.00	\$0.00	\$0.00	\$272.25
5	AF4154505BTU	VMAX 10K 4Gb 15K 450GB DRIVE R5(3+1) UPG	\$2,540.00	EN-H	36%	\$1,625.60	\$272.03	\$0.00	\$0.00	\$0.00	\$0.00	\$272.03
5	AF4154505BU	VMAX 10K 4Gb 15K 450GB DRIVE R5(3+1) UPG	\$2,540.00	EN-H	36%	\$1,625.60	\$272.03	\$0.00	\$0.00	\$0.00	\$0.00	\$272.03

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	AF4154506B	VMAX 10K 4Gb 15K 450GB DRIVE R6(6+2)	\$1,815.00	EN-H	36%	\$1,161.60	\$272.25	\$0.00	\$0.00	\$0.00	\$0.00	\$272.25
5	AF4154506BU	VMAX 10K 4Gb 15K 450GB DRIVE R6(6+2) UPG	\$2,540.00	EN-H	36%	\$1,625.60	\$272.03	\$0.00	\$0.00	\$0.00	\$0.00	\$272.03
5	AF4154507B	VMAX 10K 4Gb 15K 450GB DRIVE R5(7+1)	\$1,815.00	EN-H	36%	\$1,161.60	\$272.25	\$0.00	\$0.00	\$0.00	\$0.00	\$272.25
5	AF4154507BTU	VMAX 10K 4Gb 15K 450GB DRIVE R5(7+1) UPG	\$2,540.00	EN-H	36%	\$1,625.60	\$272.03	\$0.00	\$0.00	\$0.00	\$0.00	\$272.03
5	AF4154507BU	VMAX 10K 4Gb 15K 450GB DRIVE R5(7+1) UPG	\$2,540.00	EN-H	36%	\$1,625.60	\$272.03	\$0.00	\$0.00	\$0.00	\$0.00	\$272.03
5	AF415450FB	VMAX 10K 4Gb 15K 450GB DRIVE R6(14+2)	\$1,815.00	EN-H	36%	\$1,161.60	\$272.25	\$0.00	\$0.00	\$0.00	\$0.00	\$272.25
5	AF415450FBTU	VMAX 10K 4Gb 15K 450GB DRV R6(14+2) UPG	\$2,540.00	EN-H	36%	\$1,625.60	\$272.03	\$0.00	\$0.00	\$0.00	\$0.00	\$272.03
5	AF415450FBU	VMAX 10K 4Gb 15K 450GB DRV R6(14+2) UPG	\$2,540.00	EN-H	36%	\$1,625.60	\$272.03	\$0.00	\$0.00	\$0.00	\$0.00	\$272.03
5	AF415450SB	VMAX 10K 4Gb 15K 450GB DRIVE SPARE	\$1,815.00	EN-H	36%	\$1,161.60	\$272.25	\$0.00	\$0.00	\$0.00	\$0.00	\$272.25
5	AF415450SBTU	VMAX 10K 4Gb 15K 450GB DRIVE SPARE UPG	\$2,540.00	EN-H	36%	\$1,625.60	\$272.03	\$0.00	\$0.00	\$0.00	\$0.00	\$272.03
5	AF415450SBU	VMAX 10K 4Gb 15K 450GB DRIVE SPARE UPG	\$2,540.00	EN-H	36%	\$1,625.60	\$272.03	\$0.00	\$0.00	\$0.00	\$0.00	\$272.03
5	AF4156001B	VMAX 10K 4GB 15K 600 GB DRIVE R1	\$2,245.00	EN-H	36%	\$1,436.80	\$336.75	\$0.00	\$0.00	\$0.00	\$0.00	\$336.75
5	AF4156001BTU	VMAX 10K 4GB 15K 600 GB DRIVE R1 UPG	\$3,145.00	EN-H	36%	\$2,012.80	\$336.83	\$0.00	\$0.00	\$0.00	\$0.00	\$336.83
5	AF4156001BU	VMAX 10K 4GB 15K 600 GB DRIVE R1 UPG	\$3,145.00	EN-H	36%	\$2,012.80	\$336.83	\$0.00	\$0.00	\$0.00	\$0.00	\$336.83
5	AF4156005B	VMAX 10K 4GB 15K 600 GB DRIVE R5(3+1)	\$2,245.00	EN-H	36%	\$1,436.80	\$336.75	\$0.00	\$0.00	\$0.00	\$0.00	\$336.75
5	AF4156005BTU	VMAX 10K 4GB 15K 600 GB DRIVE R5(3+1)UPG	\$3,145.00	EN-H	36%	\$2,012.80	\$336.83	\$0.00	\$0.00	\$0.00	\$0.00	\$336.83
5	AF4156005BU	VMAX 10K 4GB 15K 600 GB DRIVE R5(3+1)UPG	\$3,145.00	EN-H	36%	\$2,012.80	\$336.83	\$0.00	\$0.00	\$0.00	\$0.00	\$336.83
5	AF4156006B	VMAX 10K 4GB 15K 600 GB DRIVE R6(6+2)	\$2,245.00	EN-H	36%	\$1,436.80	\$336.75	\$0.00	\$0.00	\$0.00	\$0.00	\$336.75
5	AF4156006BTU	VMAX 10K 4GB 15K 600 GB DRIVE R6(6+2)UPG	\$3,145.00	EN-H	36%	\$2,012.80	\$336.83	\$0.00	\$0.00	\$0.00	\$0.00	\$336.83
5	AF4156006BU	VMAX 10K 4GB 15K 600 GB DRIVE R6(6+2)UPG	\$3,145.00	EN-H	36%	\$2,012.80	\$336.83	\$0.00	\$0.00	\$0.00	\$0.00	\$336.83
5	AF4156007B	VMAX 10K 4GB 15K 600 GB DRIVE R5(7+1)	\$2,245.00	EN-H	36%	\$1,436.80	\$336.75	\$0.00	\$0.00	\$0.00	\$0.00	\$336.75
5	AF4156007BTU	VMAX 10K 4GB 15K 600 GB DRIVE R5(7+1)UPG	\$3,145.00	EN-H	36%	\$2,012.80	\$336.83	\$0.00	\$0.00	\$0.00	\$0.00	\$336.83
5	AF4156007BU	VMAX 10K 4GB 15K 600 GB DRIVE R5(7+1)UPG	\$3,145.00	EN-H	36%	\$2,012.80	\$336.83	\$0.00	\$0.00	\$0.00	\$0.00	\$336.83
5	AF415600FB	VMAX 10K 4GB 15K 600 GB DRIVE R6(14+2)	\$2,245.00	EN-H	36%	\$1,436.80	\$336.75	\$0.00	\$0.00	\$0.00	\$0.00	\$336.75
5	AF415600FBTU	VMAX 10K 4GB 15K 600 GB DRV R6(14+2)UPG	\$3,145.00	EN-H	36%	\$2,012.80	\$336.83	\$0.00	\$0.00	\$0.00	\$0.00	\$336.83
5	AF415600FBU	VMAX 10K 4GB 15K 600 GB DRV R6(14+2)UPG	\$3,145.00	EN-H	36%	\$2,012.80	\$336.83	\$0.00	\$0.00	\$0.00	\$0.00	\$336.83
5	AF415600SB	VMAX 10K 4GB 15K 600 GB DRIVE SPARE	\$2,245.00	EN-H	36%	\$1,436.80	\$336.75	\$0.00	\$0.00	\$0.00	\$0.00	\$336.75
5	AF415600SBTU	VMAX 10K 4GB 15K 600 GB DRIVE SPARE UPG	\$3,145.00	EN-H	36%	\$2,012.80	\$336.83	\$0.00	\$0.00	\$0.00	\$0.00	\$336.83
5	AF415600SBU	VMAX 10K 4GB 15K 600 GB DRIVE SPARE UPG	\$3,145.00	EN-H	36%	\$2,012.80	\$336.83	\$0.00	\$0.00	\$0.00	\$0.00	\$336.83
5	AF4F11001B	VMAX 10K 4GB FLASH 100GB DRIVE R1	\$3,165.00	EN-H	36%	\$2,025.60	\$474.75	\$0.00	\$0.00	\$0.00	\$0.00	\$474.75
5	AF4F11001BFP	VMAX 10K 4G FLASH 100GB DRV R1 FP	\$0.00	EN-H	36%	\$0.00	\$944.00	\$0.00	\$0.00	\$0.00	\$0.00	\$944.00
5	AF4F11001BTU	VMAX 10K 4GB FLASH 100GB DRIVE R1 UPG	\$4,355.00	EN-H	36%	\$2,787.20	\$466.42	\$0.00	\$0.00	\$0.00	\$0.00	\$466.42
5	AF4F11001BU	VMAX 10K 4GB FLASH 100GB DRIVE R1 UPG	\$4,355.00	EN-H	36%	\$2,787.20	\$466.42	\$0.00	\$0.00	\$0.00	\$0.00	\$466.42
5	AF4F11005B	VMAX 10K 4GB FLASH 100GB DRIVE R5(3+1)	\$3,165.00	EN-H	36%	\$2,025.60	\$474.75	\$0.00	\$0.00	\$0.00	\$0.00	\$474.75
5	AF4F11005BFP	VMAX 10K 4G FLASH 100GB DRV R5(3+1) FP	\$0.00	EN-H	36%	\$0.00	\$944.00	\$0.00	\$0.00	\$0.00	\$0.00	\$944.00
5	AF4F11005BTU	VMAX 10K 4GB FLASH 100GB DRV R5(3+1)UPG	\$4,355.00	EN-H	36%	\$2,787.20	\$466.42	\$0.00	\$0.00	\$0.00	\$0.00	\$466.42
5	AF4F11005BU	VMAX 10K 4GB FLASH 100GB DRV R5(3+1)UPG	\$4,355.00	EN-H	36%	\$2,787.20	\$466.42	\$0.00	\$0.00	\$0.00	\$0.00	\$466.42
5	AF4F11007B	VMAX 10K 4GB FLASH 100GB DRIVE R5(7+1)	\$3,165.00	EN-H	36%	\$2,025.60	\$474.75	\$0.00	\$0.00	\$0.00	\$0.00	\$474.75
5	AF4F11007BFP	VMAX 10K 4G FLASH 100GB DRV R5(7+1) FP	\$0.00	EN-H	36%	\$0.00	\$944.00	\$0.00	\$0.00	\$0.00	\$0.00	\$944.00
5	AF4F11007BTU	VMAX 10K 4GB FLASH 100GB DRV R5(7+1)UPG	\$4,355.00	EN-H	36%	\$2,787.20	\$466.42	\$0.00	\$0.00	\$0.00	\$0.00	\$466.42
5	AF4F11007BU	VMAX 10K 4GB FLASH 100GB DRV R5(7+1)UPG	\$4,355.00	EN-H	36%	\$2,787.20	\$466.42	\$0.00	\$0.00	\$0.00	\$0.00	\$466.42
5	AF4F1100SB	VMAX 10K 4GB FLASH 100GB DRIVE SPARE	\$3,165.00	EN-H	36%	\$2,025.60	\$474.75	\$0.00	\$0.00	\$0.00	\$0.00	\$474.75
5	AF4F1100SBTU	VMAX 10K 4GB FLASH 100GB DRIVE SPARE UPG	\$4,355.00	EN-H	36%	\$2,787.20	\$466.42	\$0.00	\$0.00	\$0.00	\$0.00	\$466.42
5	AF4F1100SBU	VMAX 10K 4GB FLASH 100GB DRIVE SPARE UPG	\$4,355.00	EN-H	36%	\$2,787.20	\$466.42	\$0.00	\$0.00	\$0.00	\$0.00	\$466.42
5	AF4F12001B	VMAX 10K 4Gb FLASH 200GB DRIVE	\$5,595.00	EN-H	36%	\$3,580.80	\$839.25	\$0.00	\$0.00	\$0.00	\$0.00	\$839.25
5	AF4F12001BTU	VMAX 10K 4Gb FLASH 200GB DRIVE UPG	\$7,830.00	EN-H	36%	\$5,011.20	\$838.59	\$0.00	\$0.00	\$0.00	\$0.00	\$838.59
5	AF4F12001BU	VMAX 10K 4Gb FLASH 200GB DRIVE UPG	\$7,830.00	EN-H	36%	\$5,011.20	\$838.59	\$0.00	\$0.00	\$0.00	\$0.00	\$838.59
5	AF4F12005B	VMAX 10K 4Gb FLASH 200GB DRIVE R5(3+1)	\$5,595.00	EN-H	36%	\$3,580.80	\$839.25	\$0.00	\$0.00	\$0.00	\$0.00	\$839.25
5	AF4F12005BTU	VMAX 10K 4Gb FLASH 200GB DRV R5(3+1)UPG	\$7,830.00	EN-H	36%	\$5,011.20	\$838.59	\$0.00	\$0.00	\$0.00	\$0.00	\$838.59
5	AF4F12005BU	VMAX 10K 4Gb FLASH 200GB DRV R5(3+1)UPG	\$7,830.00	EN-H	36%	\$5,011.20	\$838.59	\$0.00	\$0.00	\$0.00	\$0.00	\$838.59
5	AF4F12007B	VMAX 10K 4Gb FLASH 200GB DRIVE R5(7+1)	\$5,595.00	EN-H	36%	\$3,580.80	\$839.25	\$0.00	\$0.00	\$0.00	\$0.00	\$839.25
5	AF4F12007BTU	VMAX 10K 4Gb FLASH 200GB DRV R5(7+1)UPG	\$7,830.00	EN-H	36%	\$5,011.20	\$838.59	\$0.00	\$0.00	\$0.00	\$0.00	\$838.59
5	AF4F12007BU	VMAX 10K 4Gb FLASH 200GB DRV R5(7+1)UPG	\$7,830.00	EN-H	36%	\$5,011.20	\$838.59	\$0.00	\$0.00	\$0.00	\$0.00	\$838.59
5	AF4F1200SB	VMAX 10K 4Gb FLASH 200GB DRIVE SPARE	\$5,595.00	EN-H	36%	\$3,580.80	\$839.25	\$0.00	\$0.00	\$0.00	\$0.00	\$839.25
5	AF4F1200SBTU	VMAX 10K 4Gb FLASH 200GB DRIVE SPARE UPG	\$7,830.00	EN-H	36%	\$5,011.20	\$838.59	\$0.00	\$0.00	\$0.00	\$0.00	\$838.59
5	AF4F1200SBU	VMAX 10K 4Gb FLASH 200GB DRIVE SPARE UPG	\$7,830.00	EN-H	36%	\$5,011.20	\$838.59	\$0.00	\$0.00	\$0.00	\$0.00	\$838.59
5	AF4F14001B	VMAX 10K 4GB FLASH 400GB DRIVE R1	\$10,615.00	EN-H	36%	\$6,793.60	\$1,592.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,592.25
5	AF4F14001BTU	VMAX 10K 4GB FLASH 400GB DRIVE R1 UPG	\$14,855.00	EN-H	36%	\$9,507.20	\$1,590.97	\$0.00	\$0.00	\$0.00	\$0.00	\$1,590.97
5	AF4F14005B	VMAX 10K 4GB FLASH 400GB DRIVE R5(3+1)	\$10,615.00	EN-H	36%	\$6,793.60	\$1,592.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,592.25
5	AF4F14005BTU	VMAX 10K 4GB FLASH 400GB DRV R5(3+1)UPG	\$14,855.00	EN-H	36%	\$9,507.20	\$1,590.97	\$0.00	\$0.00	\$0.00	\$0.00	\$1,590.97
5	AF4F14005BU	VMAX 10K 4GB FLASH 400GB DRV R5(3+1)UPG	\$14,855.00	EN-H	36%	\$9,507.20	\$1,590.97	\$0.00	\$0.00	\$0.00	\$0.00	\$1,590.97
5	AF4F1400SB	VMAX 10K 4GB FLASH 400GB DRIVE SPARE	\$10,615.00	EN-H	36%	\$6,793.60	\$1,592.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,592.25
5	AF4F1400SBTU	VMAX 10K 4GB FLASH 400GB DRIVE SPARE UPG	\$14,855.00	EN-H	36%	\$9,507.20	\$1,590.97	\$0.00	\$0.00	\$0.00	\$0.00	\$1,590.97
5	AL41012001B	VMAX 10K 1200GB 10K SAS DRV R1	\$2,130.00	EN-H	36%	\$1,363.20	\$319.50	\$0.00	\$0.00	\$0.00	\$0.00	\$319.50
5	AL41012001BTU	VMAX 10K 1200GB 10K SAS DRV R1 UPG	\$2,980.00	EN-H	36%	\$1,907.20	\$319.16	\$0.00	\$0.00	\$0.00	\$0.00	\$319.16
5	AL41012001BU	VMAX 10K 1200GB 10K SAS DRV R1 UPG	\$2,980.00	EN-H	36%	\$1,907.20	\$319.16	\$0.00	\$0.00	\$0.00	\$0.00	\$319.16
5	AL41012005B	VMAX 10K 1200GB 10K SAS DRV R5(3+1)	\$2,130.00	EN-H	36%	\$1,363.20	\$319.50	\$0.00	\$0.00	\$0.00	\$0.00	\$319.50
5	AL41012005BTU	VMAX 10K 1200GB 10K SAS DRV R5(3+1) UPG	\$2,980.00	EN-H	36%	\$1,907.20	\$319.16	\$0.00	\$0.00	\$0.00	\$0.00	\$319.16
5	AL41012005BU	VMAX 10K 1200GB 10K SAS DRV R5(3+1) UPG	\$2,980.00	EN-H	36%	\$1,907.20	\$319.16	\$0.00	\$0.00	\$0.00	\$0.00	\$319.16
5	AL41012006B	VMAX 10K 1200GB 10K SAS DRV R6(6+2)	\$2,130.00	EN-H	36%	\$1,363.20	\$319.50	\$0.00	\$0.00	\$0.00	\$0.00	\$319.50
5	AL41012006BTU	VMAX 10K 1200GB 10K SAS DRV R6(6+2) UPG	\$2,980.00	EN-H	36%	\$1,907.20	\$319.16	\$0.00	\$0.00	\$0.00	\$0.00	\$319.16
5	AL41012006BU	VMAX 10K 1200GB 10K SAS DRV R6(6+2) UPG	\$2,980.00	EN-H	36%	\$1,907.20	\$319.16	\$0.00	\$0.00	\$0.00	\$0.00	\$319.16
5	AL41012007B	VMAX 10K 1200GB 10K SAS DRV R5(7+1)	\$2,130.00	EN-H	36%	\$1,363.20	\$319.50	\$0.00	\$0.00	\$0.00	\$0.00	\$319.50
5	AL41012007BTU	VMAX 10K 1200GB 10K SAS DRV R5(7+1) UPG	\$2,980.00	EN-H	36%	\$1,907.20	\$319.16	\$0.00	\$0.00	\$0.00	\$0.00	\$319.16
5	AL41012007BU	VMAX 10K 1200GB 10K SAS DRV R5(7+1) UPG	\$2,980.00	EN-H	36%	\$1,907.20	\$319.16	\$0.00	\$0.00	\$0.00	\$0.00	\$319.16
5	AL4101200FB	VMAX 10K 1200GB 10K SAS DRV R6(14+2)	\$2,130.00	EN-H	36%	\$1,363.20	\$319.50	\$0.00	\$0.00	\$0.00	\$0.00	\$319.50
5	AL4101200FBTU	VMAX 10K 1200GB 10K SAS DRV R6(14+2) UPG	\$2,980.00	EN-H	36%	\$1,907.20	\$319.16	\$0.00	\$0.00	\$0.00	\$0.00	\$319.16
5	AL4101200FBU	VMAX 10K 1200GB 10K SAS DRV R6(14+2) UPG	\$2,980.00	EN-H	36%	\$1,907.20	\$319.16	\$0.00	\$0.00	\$0.00	\$0.00	\$319.16
5	AL4101200SB	VMAX 10K 1200GB 10K SAS DRV SPARE	\$2,130.00	EN-H	36%	\$1,363.20	\$319.50	\$0.00	\$0.00	\$0.00	\$0.00	\$319.50
5	AL4101200SBTU	VMAX 10K 1200GB 10K SAS DRV SPARE UPG	\$2,980.00	EN-H	36%	\$1,907.20	\$319.16	\$0.00	\$0.0			

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	BA-96ED-ENG	VMAX 10K ENGINE 96GB 2.8GHZ ENCRYPT	\$130,000.00	EN-H	36%	\$83,200.00	\$19,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,500.00
5	BA-96ED-ENGU	VMAX 10K ENGINE 96GB 2.8GHZ ENCRYPT UPG	\$169,000.00	EN-H	36%	\$108,160.00	\$19,502.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,502.60
5	BA-96E-ENG	VMAX 10K ENGINE 96GB 2.8GHZ	\$105,000.00	EN-H	36%	\$67,200.00	\$15,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,750.00
5	BA-96E-ENGU	VMAX 10K ENGINE 96GB 2.8GHZ UPG	\$136,500.00	EN-H	36%	\$87,360.00	\$15,752.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,752.10
5	BA-96-ENG	VMAX 10K ENGINE - 96GB	\$0.00	EN-H	36%	\$0.00	\$15,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,750.00
5	BA-96-ENGU	VMAX 10K ENGINE - 96GB UPG	\$0.00	EN-H	36%	\$0.00	\$15,752.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,752.10
5	BA-96GB-E-RET	VMAX 10K 96GB MEMORY RETURN 2.8GHZ	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-ACON3P-50	VMAX 10K AC 3PH 50A W3-4IN CONDUIT ADPTR	\$455.00	EN-H	36%	\$291.20	\$68.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$68.25
5	BA-BC-VFP1-10K	PROMO 100GB VFP10K 32	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-BC-VFP1-10KU	PROMO 100GB VFP10K 32U	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-BC-VFP2-10K	PROMO 100GB VFP10K 48	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-BC-VFP2-10KU	PROMO 100GB VFP10K 48U	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-BC-VFP3-10K	PROMO 200GB VFP10K 32	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-BC-VFP3-10KU	PROMO 200GB VFP10K 32U	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-BC-VFP4-10K	PROMO 200GB VFP10K 48	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-BC-VFP4-10KU	PROMO 200GB VFP10K 48U	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-BC-VFP5-10K	PROMO 400GB VFP10K 32	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-BC-VFP5-10KU	PROMO 400GB VFP10K 32U	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-BC-VFP6-10K	PROMO 400GB VFP10K 48	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-BC-VFP6-10KU	PROMO 400GB VFP10K 48U	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-CONFIG	VMAX 10K CONFIGURATION	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-DCH1-3PUFD	VMAX 10K 3RD PARTY KIT; DAISY 1 METER	\$740.00	EN-H	36%	\$473.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-DCH4-3PUFD	VMAX 10K 3RD PARTY KIT; DAISY 4 METER	\$770.00	EN-H	36%	\$492.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-DCHKIT1E	VMAX 10K FACTORY KIT; 2 DAE DAISY 1M	\$740.00	EN-H	36%	\$473.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-DCHKIT4E	VMAX 10K FACTORY KIT; 2 DAE DAISY 4M	\$770.00	EN-H	36%	\$492.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-DCHKITU1E	VMAX 10K FACTORY KIT; 2 DAE DAISY 1M	\$740.00	EN-H	36%	\$473.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-DCHKITU4E	VMAX 10K FACTORY KIT; 2 DAE DAISY 4M	\$770.00	EN-H	36%	\$492.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-DCHUFD1E	VMAX 10K FIELD UPG KIT; 2 DAE DAISY 1M	\$960.00	EN-H	36%	\$614.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-DCHUFD4E	VMAX 10K FIELD UPG KIT; 2 DAE DAISY 4M	\$1,000.00	EN-H	36%	\$640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-DE15-3P	VMAX 10K 15 SLOT DAE HE 3RD PARTY	\$3,150.00	EN-H	36%	\$2,016.00	\$472.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$472.50
5	BA-DE15-3PUFD	VMAX 10K 15 SLOT DAE HE UFD 3RD PARTY	\$3,150.00	EN-H	36%	\$2,016.00	\$472.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$472.50
5	BA-DE15-3PUPG	VMAX 10K 15 SLOT DAE HE UPG 3RD PARTY	\$3,150.00	EN-H	36%	\$2,016.00	\$472.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$472.50
5	BA-DE15DCHUE	VMAX 10K 15 SLOT DAE W/HIGH EFF PS UPG	\$0.00	EN-H	36%	\$0.00	\$472.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$472.50
5	BA-DE15DCHUFE	VMAX 10K 15 SLOT DAE W/HIGH EFF PS UFD	\$0.00	EN-H	36%	\$0.00	\$472.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$472.50
5	BA-DE15DIRIE	VMAX 10K 15 SLOT DAE W/HIGH EFF PS	\$0.00	EN-H	36%	\$0.00	\$472.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$472.50
5	BA-DE15DIRUFE	VMAX 10K 15 SLOT DAE W/HIGH EFF PS UFD	\$0.00	EN-H	36%	\$0.00	\$472.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$472.50
5	BA-DE15E	VMAX 10K 15 SLOT DAE W/HIGH EFF PS	\$3,150.00	EN-H	36%	\$2,016.00	\$472.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$472.50
5	BA-DE15EUF	VMAX 10K 15 SLOT DAE W/HIGH EFF PS UFD	\$3,150.00	EN-H	36%	\$2,016.00	\$472.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$472.50
5	BA-DE15EUPG	VMAX 10K 15 SLOT DAE W/HIGH EFF PS UPG	\$3,150.00	EN-H	36%	\$2,016.00	\$472.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$472.50
5	BA-DE25	VMAX 10K 25 SLOT DAE	\$5,930.00	EN-H	36%	\$3,795.20	\$889.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$889.50
5	BA-DE25-3P	VMAX 10K 25 SLOT DAE 3RD PARTY	\$5,930.00	EN-H	36%	\$3,795.20	\$889.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$889.50
5	BA-DE25-3PUFD	VMAX 10K 25 SLOT DAE UFD 3RD PARTY	\$5,930.00	EN-H	36%	\$3,795.20	\$889.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$889.50
5	BA-DE25-3PUPG	VMAX 10K 25 SLOT DAE UPG 3RD PARTY	\$5,930.00	EN-H	36%	\$3,795.20	\$889.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$889.50
5	BA-DE25UFD	VMAX 10K 25 SLOT DAE UFD	\$5,930.00	EN-H	36%	\$3,795.20	\$889.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$889.50
5	BA-DE25UPG	VMAX 10K 25 SLOT DAE UPG	\$5,930.00	EN-H	36%	\$3,795.20	\$889.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$889.50
5	BA-FABE-UFD	VMAX 10K FABRIC CONNECTION - E	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-FC-FTS	VMAX 10K FTS TRACKING	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-FE00400	VMAX 10K 10Gb 4MM GIGE PORTS	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-FE00400T	VMAX 10K 10Gb 4MM GIGE PORTS-UPG	\$3,755.00	EN-H	36%	\$2,403.20	\$563.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$563.25
5	BA-FE00400TUF	VMAX 10K 10Gb 4MM GIGE PORTS-CONVERSION	\$4,880.00	EN-H	36%	\$3,123.20	\$563.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$563.15
5	BA-FE00400U	VMAX 10K 10Gb 4MM GIGE PORTS-UPG	\$11,735.00	EN-H	36%	\$7,510.40	\$1,760.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,760.25
5	BA-FE00400UFD	VMAX 10K 10Gb 4MM GIGE PORTS-CONVERSION	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-FE08000E	VMAX 10K 8Gb 8SM FC PORTS	\$11,735.00	EN-H	36%	\$7,510.40	\$1,760.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,760.25
5	BA-FE08000EU	VMAX 10K 8Gb 8SM FC PORTS-UPG	\$7,510.00	EN-H	36%	\$4,806.40	\$1,126.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,126.50
5	BAFE08000EUF	VMAX 10K 8Gb 8SM FC PORTS-CONVERSION	\$9,765.00	EN-H	36%	\$6,249.60	\$1,126.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,126.88
5	BA-FE40000S	VMAX 10K 16Gb 4MM FC PORTS	\$11,735.00	EN-H	36%	\$7,510.40	\$1,760.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,760.25
5	BA-FE40000SU	VMAX 10K 16Gb 4MM FC PORTS-UPG	\$5,990.00	EN-H	36%	\$3,833.60	\$898.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$898.50
5	BA-FE40000SUF	VMAX 10K 16Gb 4MM FC PORTS-CONVERSION	\$7,787.00	EN-H	36%	\$4,983.68	\$898.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$898.62
5	BA-FE44000E	VMAX 10K 8Gb 4MM 4SM FC PORTS	\$12,980.00	EN-H	36%	\$8,307.20	\$1,947.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,947.00
5	BA-FE44000EU	VMAX 10K 8Gb 4MM 4SM FC PORTS-UPG	\$5,635.00	EN-H	36%	\$3,606.40	\$845.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$845.25
5	BAFE44000EUF	VMAX 10K 8Gb 4MM 4SM FC PORTS-CONVERSION	\$7,320.00	EN-H	36%	\$4,684.80	\$844.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$844.73
5	BA-FE2000E	VMAX 10K 8Gb 6MM 2SM FC PORTS	\$11,735.00	EN-H	36%	\$7,510.40	\$1,760.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,760.25
5	BA-FE2000EU	VMAX 10K 8Gb 6MM 2SM FC PORTS-UPG	\$4,695.00	EN-H	36%	\$3,004.80	\$704.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$704.25
5	BAFE2000EUF	VMAX 10K 8Gb 6MM 2SM FC PORTS-CONVERSION	\$6,100.00	EN-H	36%	\$3,904.00	\$703.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$703.94
5	BA-FE8000E	VMAX 10K 8Gb 8MM FC PORTS	\$11,735.00	EN-H	36%	\$7,510.40	\$1,760.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,760.25
5	BA-FE8000EU	VMAX 10K 8Gb 8MM FC PORTS-UPG	\$3,755.00	EN-H	36%	\$2,403.20	\$563.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$563.25
5	BAFE8000EUF	VMAX 10K 8Gb 8MM FC PORTS-CONVERSION	\$4,880.00	EN-H	36%	\$3,123.20	\$563.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$563.15
5	BA-ISERIES	VMAX 10K ISERIES TRACKING MODEL	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-ISERIESU	VMAX 10K ISERIES UPG TRACKING MODEL	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-MODEM	VMAX 10K ZBA MODEM LEAD FREE	\$1,545.00	EN-H	36%	\$988.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-PC3YAFLA	VMAX 10K 32A 3P WYE CORD SET IEC309-AMER	\$2,255.00	EN-H	36%	\$1,443.20	\$338.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$338.25
5	BA-PC3YAFLE	VMAX 10K 32A 3P WYE CRD SET FLY LEAD EUR	\$3,920.00	EN-H	36%	\$2,508.80	\$588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$588.00
5	BA-PCBL3DHH	VMAX 10K PWR CBL HBL-HBL 3D	\$2,255.00	EN-H	36%	\$1,443.20	\$338.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$338.25
5	BA-PCBL3DHR	VMAX 10K PWR CBL HBL-RSTOL 3D	\$2,255.00	EN-H	36%	\$1,443.20	\$338.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$338.25
5	BA-PCBL3YAG	VMAX 10K INTL 3P 32 AMP IEC309 TO GARO	\$3,920.00	EN-H	36%	\$2,508.80	\$588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$588.00
5	BA-PCBL3YL23P	VMAX 10K 24A 3PH WYE L22-30P	\$3,920.00	EN-H	36%	\$2,508.80	\$588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$588.00
5	BA-PW40UASTLE	VMAX 10K 30A 1PH CLIPSAL 56PA332 AUS - E	\$1,410.00	EN-H	36%	\$902.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	BA-PW40UEIC3E	VMAX 10K 30A 1PH IEC309-332PE INTL - E	\$270.00	EN-H	36%	\$172.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-PW40URUSE	VMAX 10K 30A 1PH RUSSELLSTOLL 3750DP - E	\$1,670.00	EN-H	36%	\$1,068.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-PW40U-USE	VMAX 10K 30A 1PH L6-30P NA; JAPAN - E	\$270.00	EN-H	36%	\$172.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-SB	VMAX 10K STORAGE BAY	\$0.00	EN-H	36%	\$0.00	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,530.50
5	BA-SBE	VMAX 10K STORAGE BAY - E 1P	\$16,870.00	EN-H	36%	\$10,796.80	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,530.50
5	BA-SBE-3D	VMAX 10K STORAGE BAY - E 3D	\$16,870.00	EN-H	36%	\$10,796.80	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,530.50
5	BA-SBE-3Y	VMAX 10K STORAGE BAY - E 3Y	\$16,870.00	EN-H	36%	\$10,796.80	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,530.50
5	BA-SBEU	VMAX 10K STORAGE BAY - E 1P UPG	\$16,875.00	EN-H	36%	\$10,800.00	\$2,531.25	\$0.00	\$0.00	\$0.00	\$0.00	\$2,531.25
5	BA-SBEU-3D	VMAX 10K STORAGE BAY - E 3D UPG	\$16,870.00	EN-H	36%	\$10,796.80	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,530.50
5	BA-SBEU-3Y	VMAX 10K STORAGE BAY - E 3Y UPG	\$16,870.00	EN-H	36%	\$10,796.80	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,530.50
5	BA-SBU	VMAX 10K STORAGE BAY UPG	\$0.00	EN-H	36%	\$0.00	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,530.50
5	BA-SECURE	VMAX 10K SECURE BRACK KIT SYS & STOR BAY	\$5,015.00	EN-H	36%	\$3,209.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-SECUREJK	VMAX 10K SECURE BRKT JNG KIT	\$2,050.00	EN-H	36%	\$1,312.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-SPSR-DB	VMAX 10K 3RD PARTY SHIPPING RACK DB	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-SYS1	VMAX 10K BASE INFRASTRUCTURE 1	\$0.00	EN-H	36%	\$0.00	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,632.00
5	BA-SYS1E	VMAX 10K BASE INFRASTRUCTURE 1E 1P	\$30,880.00	EN-H	36%	\$19,763.20	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,632.00
5	BA-SYS1E-3D	VMAX 10K BASE INFRASTRUCTURE 1E 3D	\$30,880.00	EN-H	36%	\$19,763.20	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,632.00
5	BA-SYS1E-3Y	VMAX 10K BASE INFRASTRUCTURE 1E 3Y	\$30,880.00	EN-H	36%	\$19,763.20	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,632.00
5	BA-SYS2	VMAX 10K SCALE INFRASTRUCTURE 2	\$0.00	EN-H	36%	\$0.00	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,632.00
5	BA-SYS2E	VMAX 10K SCALE INFRASTRUCTURE 2E 1P	\$30,880.00	EN-H	36%	\$19,763.20	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,632.00
5	BA-SYS2E-3D	VMAX 10K SCALE INFRASTRUCTURE 2E 3D	\$30,880.00	EN-H	36%	\$19,763.20	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,632.00
5	BA-SYS2E-3Y	VMAX 10K SCALE INFRASTRUCTURE 2E 3Y	\$30,880.00	EN-H	36%	\$19,763.20	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,632.00
5	BA-SYS2EU	VMAX 10K SCALE INFRASTRUCTURE 2E 1P UPG	\$30,880.00	EN-H	36%	\$19,763.20	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,632.00
5	BA-SYS2EU-3D	VMAX 10K SCALE INFRASTRUCTURE 2E 3D UPG	\$30,880.00	EN-H	36%	\$19,763.20	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,632.00
5	BA-SYS2EU-3Y	VMAX 10K SCALE INFRASTRUCTURE 2E 3Y UPG	\$30,880.00	EN-H	36%	\$19,763.20	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,632.00
5	BA-SYS2U	VMAX 10K SCALE INFRASTRUCTURE 2 UPG	\$0.00	EN-H	36%	\$0.00	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,632.00
5	BA-SYS3	VMAX 10K SCALE INFRASTRUCTURE 3	\$0.00	EN-H	36%	\$0.00	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,632.00
5	BA-SYS3COPKIT	VMAX 10K SCALE INFRASTRCTRE 3 COP CNV KIT	\$940.00	EN-H	36%	\$601.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-SYS3E	VMAX 10K SCALE INFRASTRUCTURE 3E 1P	\$30,880.00	EN-H	36%	\$19,763.20	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,632.00
5	BA-SYS3E-3D	VMAX 10K SCALE INFRASTRUCTURE 3E 3D	\$30,880.00	EN-H	36%	\$19,763.20	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,632.00
5	BA-SYS3E-3Y	VMAX 10K SCALE INFRASTRUCTURE 3E 3Y	\$30,880.00	EN-H	36%	\$19,763.20	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,632.00
5	BA-SYS3E-SEP	VMAX 10K SCALE INFRASTRUCTURE 3E 1P SEP	\$30,880.00	EN-H	36%	\$19,763.20	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,632.00
5	BA-SYS3E-SEP-3D	VMAX 10K SCALE INFRASTRUCTURE 3E 3D SEP	\$30,880.00	EN-H	36%	\$19,763.20	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,632.00
5	BA-SYS3E-SEP-3Y	VMAX 10K SCALE INFRASTRUCTURE 3E 3Y SEP	\$30,880.00	EN-H	36%	\$19,763.20	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,632.00
5	BA-SYS3E-SEPU	VMAX 10K SCALE INFRSTRCTRE 3E 1P SEP UPG	\$30,880.00	EN-H	36%	\$19,763.20	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,632.00
5	BA-SYS3E-SEPU-3D	VMAX 10K SCALE INFRSTRCTRE 3E 3D SEP UPG	\$30,880.00	EN-H	36%	\$19,763.20	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,632.00
5	BA-SYS3E-SEPU-3Y	VMAX 10K SCALE INFRSTRCTRE 3E 3Y SEP UPG	\$30,880.00	EN-H	36%	\$19,763.20	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,632.00
5	BA-SYS3EU	VMAX 10K SCALE INFRASTRUCTURE 3E 1P UPG	\$30,880.00	EN-H	36%	\$19,763.20	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,632.00
5	BA-SYS3EU-3D	VMAX 10K SCALE INFRASTRUCTURE 3E 3D UPG	\$30,880.00	EN-H	36%	\$19,763.20	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,632.00
5	BA-SYS3EU-3Y	VMAX 10K SCALE INFRASTRUCTURE 3E 3Y UPG	\$30,880.00	EN-H	36%	\$19,763.20	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,632.00
5	BA-SYS3OPTKIT	VMAX 10K SCALE INFRSTRCTRE 3 OPT CNV KIT	\$12,355.00	EN-H	36%	\$7,907.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-SYS3-SEP	VMAX 10K SCALE INFRASTRUCTURE 3 SEP	\$0.00	EN-H	36%	\$0.00	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,632.00
5	BA-SYS3-SEPU	VMAX 10K SCALE INFRASTRUCTURE 3 SEP UPG	\$0.00	EN-H	36%	\$0.00	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,632.00
5	BA-SYS3U	VMAX 10K SCALE INFRASTRUCTURE 3 UPG	\$0.00	EN-H	36%	\$0.00	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,632.00
5	BA-SYS4	VMAX 10K SCALE INFRASTRUCTURE 4	\$0.00	EN-H	36%	\$0.00	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,632.00
5	BA-SYS4COPKIT	VMAX 10K SCALE INFRSTRCTRE 4 COP CNV KIT	\$850.00	EN-H	36%	\$544.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-SYS4E	VMAX 10K SCALE INFRASTRUCTURE 4E 1P	\$30,880.00	EN-H	36%	\$19,763.20	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,632.00
5	BA-SYS4E-3D	VMAX 10K SCALE INFRASTRUCTURE 4E 3D	\$30,880.00	EN-H	36%	\$19,763.20	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,632.00
5	BA-SYS4E-3Y	VMAX 10K SCALE INFRASTRUCTURE 4E 3Y	\$30,880.00	EN-H	36%	\$19,763.20	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,632.00
5	BA-SYS4E-SEP	VMAX 10K SCALE INFRASTRUCTURE 4E 1P SEP	\$30,880.00	EN-H	36%	\$19,763.20	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,632.00
5	BA-SYS4E-SEP-3D	VMAX 10K SCALE INFRASTRUCTURE 4E 3D SEP	\$30,880.00	EN-H	36%	\$19,763.20	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,632.00
5	BA-SYS4E-SEP-3Y	VMAX 10K SCALE INFRASTRUCTURE 4E 3Y SEP	\$30,880.00	EN-H	36%	\$19,763.20	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,632.00
5	BA-SYS4E-SEPU	VMAX 10K SCALE INFRSTRCTRE 4E 1P SEP UPG	\$30,880.00	EN-H	36%	\$19,763.20	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,632.00
5	BA-SYS4E-SEPU-3D	VMAX 10K SCALE INFRSTRCTRE 4E 3D SEP UPG	\$30,880.00	EN-H	36%	\$19,763.20	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,632.00
5	BA-SYS4E-SEPU-3Y	VMAX 10K SCALE INFRSTRCTRE 4E 3Y SEP UPG	\$30,880.00	EN-H	36%	\$19,763.20	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,632.00
5	BA-SYS4EU	VMAX 10K SCALE INFRASTRUCTURE 4E 1P UPG	\$30,880.00	EN-H	36%	\$19,763.20	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,632.00
5	BA-SYS4EU-3D	VMAX 10K SCALE INFRASTRUCTURE 4E 3D UPG	\$30,880.00	EN-H	36%	\$19,763.20	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,632.00
5	BA-SYS4EU-3Y	VMAX 10K SCALE INFRASTRUCTURE 4E 3Y UPG	\$30,880.00	EN-H	36%	\$19,763.20	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,632.00
5	BA-SYS4OPTKIT	VMAX 10K SCALE INFRSTRCTRE 4 OPT CNV KIT	\$12,355.00	EN-H	36%	\$7,907.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-SYS4-SEP	VMAX 10K SCALE INFRASTRUCTURE 4 SEP	\$0.00	EN-H	36%	\$0.00	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,632.00
5	BA-SYS4-SEPU	VMAX 10K SCALE INFRASTRUCTURE 4 SEP UPG	\$0.00	EN-H	36%	\$0.00	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,632.00
5	BA-SYS4U	VMAX 10K SCALE INFRASTRUCTURE 4 UPG	\$0.00	EN-H	36%	\$0.00	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,632.00
5	BA-TELCO	VMAX 10K ZBA INTL TELCO KIT	\$85.00	EN-H	36%	\$54.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-TOP-KIT	VMAX 10K TOP ROUTING KIT	\$665.00	EN-H	36%	\$425.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BC-128-ENG	VMAX 10K ENGINE - 128GB	\$0.00	EN-H	36%	\$0.00	\$18,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,900.00
5	BC-24-ENG	VMAX 10K ENGINE - 24GB	\$0.00	EN-H	36%	\$0.00	\$13,896.75	\$0.00	\$0.00	\$0.00	\$0.00	\$13,896.75
5	BC-96-ENG	VMAX 10K ENGINE - 96GB	\$0.00	EN-H	36%	\$0.00	\$15,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,750.00
5	BC-DE15DCH	VMAX 10K 15 SLOT DAE	\$0.00	EN-H	36%	\$0.00	\$472.50	\$0.00	\$0.00	\$0.00	\$0.00	\$472.50
5	BC-DE15DCHE	VMAX 10K 15 SLOT DAE W/HIGH EFF PS	\$0.00	EN-H	36%	\$0.00	\$472.50	\$0.00	\$0.00	\$0.00	\$0.00	\$472.50
5	BC-DE15DIR	VMAX 10K 15 SLOT DAE	\$0.00	EN-H	36%	\$0.00	\$472.50	\$0.00	\$0.00	\$0.00	\$0.00	\$472.50
5	BC-DE15DIRE	VMAX 10K 15 SLOT DAE W/HIGH EFF PS	\$0.00	EN-H	36%	\$0.00	\$472.50	\$0.00	\$0.00	\$0.00	\$0.00	\$472.50
5	BC-SB	VMAX 10K STORAGE BAY	\$0.00	EN-H	36%	\$0.00	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,530.50
5	BC-SYS1	VMAX 10K BASE INFRASTRUCTURE 1	\$0.00	EN-H	36%	\$0.00	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,632.00
5	BC-SYS2	VMAX 10K SCALE INFRASTRUCTURE 2	\$0.00	EN-H	36%	\$0.00	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,632.00
5	BC-SYS3	VMAX 10K SCALE INFRASTRUCTURE 3	\$0.00	EN-H	36%	\$0.00	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,632.00
5	BC-SYS3-SEP	VMAX 10K SCALE INFRASTRUCTURE 3 SEP	\$0.00	EN-H	36%	\$0.00	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,632.00
5	BC-SYS4	VMAX 10K SCALE INFRASTRUCTURE 4	\$0.00	EN-H	36%	\$0.00	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,632.00
5	BC-SYS4-SEP	VMAX 10K SCALE INFRASTRUCTURE 4 SEP	\$0.00	EN-H	36%	\$0.00	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,632.00
5	DRIVEPACK-240	DRIVE BULK PACK 2.5 AND 3.5 240	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DRIVEPACK-420	DRIVE BULK PACK 2.5 420	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	MF4F22001C	VMAX 20K 4G FLASH 200GBS drive IBM-i	\$5,765.00	EN-H	36%	\$3,689.60	\$864.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$864.75
5	MF4F22001CTU	VMAX 20K 200GB FLASH 4GB FC Si UPG TAA	\$8,075.00	EN-H	36%	\$5,168.00	\$864.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$864.83
5	MF4F22001CU	VMAX 20K 4G FLASH 200GBS drv IBM-i UPG	\$8,075.00	EN-H	36%	\$5,168.00	\$864.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$864.83
5	MF4F22002BFP	VMAX 20K 4G FLASH 200GB DRV FP	\$0.00	EN-H	36%	\$0.00	\$1,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,850.00
5	MF4F22002CFP	VMAX 20K 4G FLASH 200GB DRV FP	\$0.00	EN-H	36%	\$0.00	\$1,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,850.00
5	MF4F24001B	VMAX 20K 4G FLASH 400GBS DRV	\$10,940.00	EN-H	36%	\$7,001.60	\$1,641.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,641.00
5	MF4F24001BTU	VMAX 20K 400GB FLASH 4GB FC UPG TAA	\$15,310.00	EN-H	36%	\$9,798.40	\$1,639.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,639.70
5	MF4F24001BU	VMAX 20K 4G FLASH 400GBS DRV UPG	\$15,310.00	EN-H	36%	\$9,798.40	\$1,639.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,639.70
5	MF4F24001C	VMAX 20K 4G FLASH 400GBS drive IBM-i	\$10,940.00	EN-H	36%	\$7,001.60	\$1,641.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,641.00
5	MF4F24001CTU	VMAX 20K 400GB FLASH 4GB FC Si UPG TAA	\$15,310.00	EN-H	36%	\$9,798.40	\$1,639.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,639.70
5	MF4F24001CU	VMAX 20K 4G FLASH 400GBS drive IBM-i UPG	\$15,310.00	EN-H	36%	\$9,798.40	\$1,639.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,639.70
5	MF4F24002BFP	VMAX 20K 4G FLASH 400GB DRV FP	\$0.00	EN-H	36%	\$0.00	\$3,507.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,507.00
5	MF4F24002CFP	VMAX 20K 4G FLASH 400GB DRV FP	\$0.00	EN-H	36%	\$0.00	\$3,507.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,507.00
5	ML4103001B	VMAX 20K 4G 10K 300GB SAS DRIVE	\$860.00	EN-H	36%	\$550.40	\$129.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$129.06
5	ML4103001BTU	VMAX 20K 4G 10K 300GB SAS DRIVE UPG TAA	\$1,205.00	EN-H	36%	\$771.20	\$129.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$129.06
5	ML4103001BU	VMAX 20K 4G 10K 300GB SAS DRIVE UPG	\$1,205.00	EN-H	36%	\$771.20	\$129.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$129.06
5	ML4103001C	VMAX 20K 4G 10K 300GB SAS DRIVE IBM-I	\$860.00	EN-H	36%	\$550.40	\$129.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$129.06
5	ML4103001CTU	VMAX 20K4G 10K 300GB SAS DRVBIMI UPGTAA	\$1,205.00	EN-H	36%	\$771.20	\$129.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$129.06
5	ML4103001CU	VMAX 20K 4G 10K 300GB SAS DRIVE IBM-IUPG	\$1,205.00	EN-H	36%	\$771.20	\$129.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$129.06
5	ML4106001B	VMAX 20K 4G 10K 600GB SAS DRIVE	\$1,490.00	EN-H	36%	\$953.60	\$223.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$223.50
5	ML4106001BTU	VMAX 20K 4G 10K 600GB SAS DRIVE UPG TAA	\$2,085.00	EN-H	36%	\$1,334.40	\$223.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$223.50
5	ML4106001BU	VMAX 20K 4G 10K 600GB SAS DRIVE UPG	\$2,085.00	EN-H	36%	\$1,334.40	\$223.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$223.50
5	ML4106001C	VMAX 20K 4G 10K 600GB SAS DRIVE IBM-I	\$1,490.00	EN-H	36%	\$953.60	\$223.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$223.50
5	ML4106001CTU	VMAX 20K4G 10K 600GB SAS DRVBIMI UPGTAA	\$2,085.00	EN-H	36%	\$1,334.40	\$223.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$223.50
5	ML4106001CU	VMAX 20K 4G 10K 600GB SAS DRIVE IBM-IUPG	\$2,085.00	EN-H	36%	\$1,334.40	\$223.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$223.50
5	ML4109001B	VMAX 20K 4G 10K 900GB SAS DRIVE	\$1,960.00	EN-H	36%	\$1,254.40	\$294.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$294.00
5	ML4109001BTU	VMAX 20K 4G 10K 900GB SAS DRIVE UPG TAA	\$2,745.00	EN-H	36%	\$1,756.80	\$293.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$293.99
5	ML4109001BU	VMAX 20K 4G 10K 900GB SAS DRIVE UPG	\$2,745.00	EN-H	36%	\$1,756.80	\$293.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$293.99
5	ML4109001C	VMAX 20K 4G 10K 900GB SAS DRIVE IBM-I	\$1,960.00	EN-H	36%	\$1,254.40	\$294.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$294.00
5	ML4109001CTU	VMAX 20K4G 10K 900GB SAS DRVBIMI UPGTAA	\$2,745.00	EN-H	36%	\$1,756.80	\$293.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$293.99
5	ML4109001CU	VMAX 20K 4G 10K 900GB SAS DRIVE IBM-IUPG	\$2,745.00	EN-H	36%	\$1,756.80	\$293.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$293.99
5	ML4151461B	VMAX 20K 4G 15K 146GB SAS DRIVE	\$1,515.00	EN-H	36%	\$969.60	\$227.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$227.25
5	ML4151461BTU	VMAX 20K 4G 15K 146GB SAS DRVUPG TAA	\$2,120.00	EN-H	36%	\$1,356.80	\$227.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$227.05
5	ML4151461BU	VMAX 20K 4G 15K 146GB SAS DRIVE	\$2,120.00	EN-H	36%	\$1,356.80	\$227.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$227.05
5	ML4151461C	VMAX 20K 4G 15K 146GB SAS DRIVE IBM-I	\$1,515.00	EN-H	36%	\$969.60	\$227.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$227.25
5	ML4151461CTU	VMAX 20K4G 15K 146GB SAS DRVBIMI UPGTAA	\$2,120.00	EN-H	36%	\$1,356.80	\$227.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$227.05
5	ML4151461CU	VMAX 20K 4G 15K 146GB SAS DRV IBM-I UPG	\$2,120.00	EN-H	36%	\$1,356.80	\$227.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$227.05
5	ML4153001B	VMAX 20K 4G 15K 300GB SAS DRIVE	\$2,215.00	EN-H	36%	\$1,417.60	\$332.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$332.25
5	ML4153001BTU	VMAX 20K 4G 15K 300GB SAS DRIVE TAA	\$3,100.00	EN-H	36%	\$1,984.00	\$332.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$332.01
5	ML4153001BU	VMAX 20K 4G 15K 300GB SAS DRIVE	\$3,100.00	EN-H	36%	\$1,984.00	\$332.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$332.01
5	ML4153001C	VMAX 20K 4G 15K 300GB SAS DRIVE IBM-I	\$2,215.00	EN-H	36%	\$1,417.60	\$332.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$332.25
5	ML4153001CTU	VMAX 20K4G 15K 300GB SAS DRVBIMI UPGTAA	\$3,100.00	EN-H	36%	\$1,984.00	\$332.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$332.01
5	ML4153001CU	VMAX 20K 4G 15K 300GB SAS DRV IBM-I UPG	\$3,100.00	EN-H	36%	\$1,984.00	\$332.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$332.01
5	ML47210001B	VMAX 20K 4G 7_2K 1000GB SAS DRIVE	\$1,630.00	EN-H	36%	\$1,043.20	\$244.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$244.50
5	ML47210001BTU	VMAX 20K 4G 7_2K 1000GB SAS DRIVEUPGTAA	\$2,280.00	EN-H	36%	\$1,459.20	\$244.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$244.19
5	ML47210001BU	VMAX 20K 4G 7_2K 1000GB SAS DRIVE	\$2,280.00	EN-H	36%	\$1,459.20	\$244.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$244.19
5	ML47210001C	VMAX 20K 4G 7_2K 1000GB SAS DRIVE IBM-I	\$1,630.00	EN-H	36%	\$1,043.20	\$244.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$244.50
5	ML47210001CTU	VMAX20K4G 7_2K 1000GB SASDRV IBM-IUPGTAA	\$2,280.00	EN-H	36%	\$1,459.20	\$244.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$244.19
5	ML47210001CU	VMAX 20K 4G 7_2K 1000GB SAS DRV IBM-I UPG	\$2,280.00	EN-H	36%	\$1,459.20	\$244.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$244.19
5	ML4F11001B	VMAX 20K 4G SSD 100GB SAS DRIVE	\$3,255.00	EN-H	36%	\$2,083.20	\$488.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$488.25
5	ML4F11001BTU	VMAX 20K 4G SSD 100GB SAS DRIVE UPG	\$4,480.00	EN-H	36%	\$2,867.20	\$479.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$479.81
5	ML4F11001BU	VMAX 20K 4G SSD 100GB SAS DRIVE IBM-I	\$3,255.00	EN-H	36%	\$2,083.20	\$488.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$488.25
5	ML4F11001C	VMAX 20K 4G SSD 100GB SAS DRV IBM-I UPG	\$4,480.00	EN-H	36%	\$2,867.20	\$479.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$479.81
5	ML4F11002BFP	VMAX 20K 4G FLASH 100GB DRV FP	\$0.00	EN-H	36%	\$0.00	\$972.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$972.00
5	ML4F11002CFP	VMAX 20K 4G FLASH 100GB DRV FP	\$0.00	EN-H	36%	\$0.00	\$972.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$972.00
5	ML4F12001B	VMAX 20K 4G SSD 200GB SAS DRIVE	\$5,765.00	EN-H	36%	\$3,689.60	\$864.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$864.75
5	ML4F12001BTU	VMAX 20K 4G SSD 200GB SAS DRIVE UPG	\$8,075.00	EN-H	36%	\$5,168.00	\$864.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$864.83
5	ML4F12001CU	VMAX 20K 4G SSD 200GB SAS DRV IBM-I	\$5,765.00	EN-H	36%	\$3,689.60	\$864.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$864.75
5	ML4F12001CTU	VMAX 20K 4G SSD 200GB SAS DRV UPG IBM-I	\$8,075.00	EN-H	36%	\$5,168.00	\$864.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$864.83
5	ML4F12002BFP	VMAX 20K 4G FLASH 200GB DRV FP	\$0.00	EN-H	36%	\$0.00	\$1,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,850.00
5	ML4F12002CFP	VMAX 20K 4G FLASH 200GB DRV FP	\$0.00	EN-H	36%	\$0.00	\$1,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,850.00
5	ML4F14001B	VMAX 20K 4G SSD 400GB SAS DRIVE	\$10,940.00	EN-H	36%	\$7,001.60	\$1,641.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,641.00
5	ML4F14001BTU	VMAX 20K 4G SSD 400GB SAS DRIVE UPG	\$15,310.00	EN-H	36%	\$9,798.40	\$1,639.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,639.70
5	ML4F14001CU	VMAX 20K 4G SSD 400GB SAS DRIVE IBM-I	\$10,940.00	EN-H	36%	\$7,001.60	\$1,641.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,641.00
5	ML4F14001CTU	VMAX 20K 4G SSD 400GB SAS DRV UPG IBM-I	\$15,310.00	EN-H	36%	\$9,798.40	\$1,639.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,639.70
5	ML4F14002BFP	VMAX 20K 4G FLASH 400GB DRV FP	\$0.00	EN-H	36%	\$0.00	\$3,507.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,507.00
5	ML4F14002CFP	VMAX 20K 4G FLASH 400GB DRV FP	\$0.00	EN-H	36%	\$0.00	\$3,507.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,507.00
5	MS4103001B	VMAX 20K 4G 10K 300GB SAS DRV	\$860.00	EN-H	36%	\$550.40	\$129.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$129.06
5	MS4103001BTU	VMAX 20K 4G 10K 300GB SAS DRV UPG TAA	\$1,205.00	EN-H	36%	\$771.20	\$129.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$129.06
5	MS4103001BU	VMAX 20K 4G 10K 300GB SAS DRV UPG	\$1,205.00	EN-H	36%	\$771.20	\$129.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$129.06
5	MS4103001C	VMAX 20K 4G 10K 300GB SAS drive IBM-I	\$860.00	EN-H	36%	\$550.40	\$129.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$129.06
5	MS4103001CTU	VMAX 20K4G 10k 300GB SAS drv IBM-I UPGTAA	\$1,205.00	EN-H	36%	\$771.20	\$129.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$129.06
5	MS4103001CU	VMAX 20K 4G 10K 300GB SAS drv IBM-I UPG	\$1,205.00	EN-H	36%	\$771.20	\$129.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$129.06
5	MS4104501B	VMAX 20K 4G 10K 450GB SAS DRV	\$1,250.00	EN-H	36%	\$800.00	\$187.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$187.50
5	MS4104501BTU	VMAX 20K 4G 10K 450GB SAS DRV UPG TAA	\$1,750.00	EN-H	36%	\$1,120.00	\$187.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$187.43
5	MS4104501BU	VMAX 20K 4G 10K 450GB SAS DRV UPG	\$1,750.00	EN-H	36%	\$1,120.00	\$187.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$187.43
5	MS4104501C	VMAX 20K 4G 10K 450GB SAS drive IBM-I	\$1,250.00	EN-H	36%	\$800.00	\$187.50	\$0.00	\$0				

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	MS4106001BTU	VMAX 20K 4G 10K 600GB SAS DRV UPG TAA	\$2,085.00	EN-H	36%	\$1,334.40	\$223.30	\$0.00	\$0.00	\$0.00	\$0.00	\$223.30
5	MS4106001BU	VMAX 20K 4G 10K 600GB SAS DRV UPG	\$2,085.00	EN-H	36%	\$1,334.40	\$223.30	\$0.00	\$0.00	\$0.00	\$0.00	\$223.30
5	MS4106001C	VMAX 20K 4G 10K 600GB SAS drive IBM-i	\$1,490.00	EN-H	36%	\$953.60	\$223.50	\$0.00	\$0.00	\$0.00	\$0.00	\$223.50
5	MS4106001CTU	VMAX 20K4G 10k 600GB SAS drv IBMi UPGTAA	\$2,085.00	EN-H	36%	\$1,334.40	\$223.30	\$0.00	\$0.00	\$0.00	\$0.00	\$223.30
5	MS4106001CU	VMAX 20K 4G 10k 600GB SAS drv IBM-i UPG	\$2,085.00	EN-H	36%	\$1,334.40	\$223.30	\$0.00	\$0.00	\$0.00	\$0.00	\$223.30
5	MS4109001B	VMAX 20K 4G 10K 900GB SAS DRIVE	\$1,960.00	EN-H	36%	\$1,254.40	\$294.00	\$0.00	\$0.00	\$0.00	\$0.00	\$294.00
5	MS4109001BTU	VMAX 20K 4G 10K 900GB SAS DRIVEUPGTAA	\$2,745.00	EN-H	36%	\$1,756.80	\$293.99	\$0.00	\$0.00	\$0.00	\$0.00	\$293.99
5	MS4109001BU	VMAX 20K 4G 10K 900GB SAS DRIVEUPG	\$2,745.00	EN-H	36%	\$1,756.80	\$293.99	\$0.00	\$0.00	\$0.00	\$0.00	\$293.99
5	MS4109001C	VMAX 20K 4G 10K 900GB SAS DRIVE IBM-I	\$1,960.00	EN-H	36%	\$1,254.40	\$294.00	\$0.00	\$0.00	\$0.00	\$0.00	\$294.00
5	MS4109001CTU	VMAX 20K 4G 10K 900GB SAS DRIVESIUPGTAA	\$2,745.00	EN-H	36%	\$1,756.80	\$293.99	\$0.00	\$0.00	\$0.00	\$0.00	\$293.99
5	MS4109001CU	VMAX 20K 4G 10K 900GB SAS DRIVE IBM-IUPG	\$2,745.00	EN-H	36%	\$1,756.80	\$293.99	\$0.00	\$0.00	\$0.00	\$0.00	\$293.99
5	MT47230001B	VMAX 20K 4G 72K 3000GB DRV	\$2,420.00	EN-H	36%	\$1,548.80	\$363.00	\$0.00	\$0.00	\$0.00	\$0.00	\$363.00
5	MT47230001BTU	VMAX 20K 4G 72K 3000GB DRV UPG TAA	\$3,390.00	EN-H	36%	\$2,169.60	\$508.50	\$0.00	\$0.00	\$0.00	\$0.00	\$508.50
5	MT47230001BU	VMAX 20K 4G 72K 3000GB DRV UPG	\$3,390.00	EN-H	36%	\$2,169.60	\$363.07	\$0.00	\$0.00	\$0.00	\$0.00	\$363.07
5	MT47230001C	VMAX 20K 4G 72K 3000GB DRVS1	\$2,420.00	EN-H	36%	\$1,548.80	\$363.00	\$0.00	\$0.00	\$0.00	\$0.00	\$363.00
5	MT47230001CTU	VMAX 20K 4G 7 2K3000GB DRV UPG TAA	\$3,390.00	EN-H	36%	\$2,169.60	\$363.07	\$0.00	\$0.00	\$0.00	\$0.00	\$363.07
5	MT47230001CU	VMAX 20K 4G 72K 3000GB DRVS1 UPGRADE	\$3,390.00	EN-H	36%	\$2,169.60	\$363.07	\$0.00	\$0.00	\$0.00	\$0.00	\$363.07
5	S2-00004-RET	VMAX 20K 4Gb 4S FIC RETURN	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-00040-RET	VMAX 20K 4Gb 4M FIC RETURN	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-00400-RET	VMAX 20K 4M GIGE RETURN	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-08000-RET	VMAX 20K 4Gb 8S FC RETURN	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-128-BASE	VMAX 20K BASE-128GB	\$213,500.00	EN-H	36%	\$136,640.00	\$32,025.00	\$0.00	\$0.00	\$0.00	\$0.00	\$32,025.00
5	S2-128-BASEC	VMAX 20K BASE-128GB-C	\$213,500.00	EN-H	36%	\$136,640.00	\$32,025.00	\$0.00	\$0.00	\$0.00	\$0.00	\$32,025.00
5	S2-128D-BASE	VMAX 20K BASE-128GB with Encryption	\$241,295.00	EN-H	36%	\$154,428.80	\$36,194.25	\$0.00	\$0.00	\$0.00	\$0.00	\$36,194.25
5	S2-128D-BASEC	VMAX 20K BASE-128GB-C with Encryption	\$241,295.00	EN-H	36%	\$154,428.80	\$36,194.25	\$0.00	\$0.00	\$0.00	\$0.00	\$36,194.25
5	S2-128-RET	VMAX 20K MEMORY RETURN 128GB	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-1P	VMAX 20K 1P INFRASTR	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-32-128UFD	VMAX 20K MEMCONV 2X16 to 2X64 GB	\$98,295.00	EN-H	36%	\$62,908.80	\$11,343.24	\$0.00	\$0.00	\$0.00	\$0.00	\$11,343.24
5	S2-32-64UFD	VMAX 20K MEMCONV 2X16 to 2X32 GB	\$28,485.00	EN-H	36%	\$18,230.40	\$3,287.17	\$0.00	\$0.00	\$0.00	\$0.00	\$3,287.17
5	S2-32-BASE	VMAX 20K BASE-32GB	\$148,215.00	EN-H	36%	\$94,857.60	\$22,232.25	\$0.00	\$0.00	\$0.00	\$0.00	\$22,232.25
5	S2-32-BASEC	VMAX 20K BASE-32GB-C	\$148,215.00	EN-H	36%	\$94,857.60	\$22,232.25	\$0.00	\$0.00	\$0.00	\$0.00	\$22,232.25
5	S2-32D-BASE	VMAX 20K BASE-32GB with Encryption	\$176,010.00	EN-H	36%	\$112,646.40	\$26,401.50	\$0.00	\$0.00	\$0.00	\$0.00	\$26,401.50
5	S2-32D-BASEC	VMAX 20K BASE-32GB-C with Encryption	\$176,010.00	EN-H	36%	\$112,646.40	\$26,401.50	\$0.00	\$0.00	\$0.00	\$0.00	\$26,401.50
5	S2-32-RET	VMAX 20K MEMORY RETURN 32GB	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-3D	VMAX 20K DELTA INFRASTR	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-3Y	VMAX 20K WYE INFRASTR	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-44000-RET	VMAX 20K 4Gb 4M4S FC RETURN	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-62000-RET	VMAX 20K 4Gb 6M2S FC RETURN	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-64-128UFD	VMAX 20K MEMCONV 2X32 to 2X64 GB	\$90,650.00	EN-H	36%	\$58,016.00	\$10,461.01	\$0.00	\$0.00	\$0.00	\$0.00	\$10,461.01
5	S2-64-BASE	VMAX 20K BASE-64GB	\$165,515.00	EN-H	36%	\$105,929.60	\$24,827.25	\$0.00	\$0.00	\$0.00	\$0.00	\$24,827.25
5	S2-64-BASEC	VMAX 20K BASE-64GB-C	\$165,515.00	EN-H	36%	\$105,929.60	\$24,827.25	\$0.00	\$0.00	\$0.00	\$0.00	\$24,827.25
5	S2-64D-BASE	VMAX 20K BASE-64GB with Encryption	\$193,310.00	EN-H	36%	\$123,718.40	\$28,996.50	\$0.00	\$0.00	\$0.00	\$0.00	\$28,996.50
5	S2-64D-BASEC	VMAX 20K BASE-64GB-C with Encryption	\$193,310.00	EN-H	36%	\$123,718.40	\$28,996.50	\$0.00	\$0.00	\$0.00	\$0.00	\$28,996.50
5	S2-64-RET	VMAX 20K MEMORY RETURN 64GB	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-80000-RET	VMAX 20K 4Gb 8M FC RETURN	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-ACON3P-50	ADPTR AC 3PH 50A W3/4IN CONDUIT ADPTR	\$455.00	EN-H	36%	\$291.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-AD128DNDCU	VMAX 20K UPG ENGINE-128GB-C with Encryp	\$267,750.00	EN-H	36%	\$171,360.00	\$30,898.35	\$0.00	\$0.00	\$0.00	\$0.00	\$30,898.35
5	S2-AD128NDECU	VMAX 20K UPG ENGINE-128GB-C	\$231,620.00	EN-H	36%	\$148,236.80	\$26,728.95	\$0.00	\$0.00	\$0.00	\$0.00	\$26,728.95
5	S2-ADD128DNDCU	VMAX 20K ADD ENGINE-128GB-C with Encryp	\$205,960.00	EN-H	36%	\$131,814.40	\$30,894.00	\$0.00	\$0.00	\$0.00	\$0.00	\$30,894.00
5	S2-ADD128DNDE	VMAX 20K ADD ENGINE-128GB with Encryp	\$205,960.00	EN-H	36%	\$131,814.40	\$30,894.00	\$0.00	\$0.00	\$0.00	\$0.00	\$30,894.00
5	S2-ADD128DNDCU	VMAX 20K UPG ENGINE-128GB with Encryp	\$267,750.00	EN-H	36%	\$171,360.00	\$30,898.35	\$0.00	\$0.00	\$0.00	\$0.00	\$30,898.35
5	S2-ADD128NDE	VMAX 20K ADD ENGINE-128GB	\$178,165.00	EN-H	36%	\$114,025.60	\$26,724.75	\$0.00	\$0.00	\$0.00	\$0.00	\$26,724.75
5	S2-ADD128NDEC	VMAX 20K ADD ENGINE-128GB-C	\$178,165.00	EN-H	36%	\$114,025.60	\$26,724.75	\$0.00	\$0.00	\$0.00	\$0.00	\$26,724.75
5	S2-ADD128NDCU	VMAX 20K UPG ENGINE-128GB	\$231,620.00	EN-H	36%	\$148,236.80	\$26,728.95	\$0.00	\$0.00	\$0.00	\$0.00	\$26,728.95
5	S2-ADD32DNDCU	VMAX 20K UPG ENGINE-32GB-C with Encryp	\$181,070.00	EN-H	36%	\$115,884.80	\$20,895.48	\$0.00	\$0.00	\$0.00	\$0.00	\$20,895.48
5	S2-ADD32DNDE	VMAX 20K ADD ENGINE-32GB with Encryption	\$139,280.00	EN-H	36%	\$89,139.20	\$20,892.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,892.00
5	S2-ADD32DNDEC	VMAX 20K ADD ENGINE-32GB-C with Encryp	\$139,280.00	EN-H	36%	\$89,139.20	\$20,892.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,892.00
5	S2-ADD32DNDCU	VMAX 20K UPG ENGINE-32GB with Encryption	\$181,070.00	EN-H	36%	\$115,884.80	\$20,895.48	\$0.00	\$0.00	\$0.00	\$0.00	\$20,895.48
5	S2-ADD32NDE	VMAX 20K ADD ENGINE-32GB	\$111,490.00	EN-H	36%	\$71,353.60	\$16,723.50	\$0.00	\$0.00	\$0.00	\$0.00	\$16,723.50
5	S2-ADD32NDEC	VMAX 20K ADD ENGINE-32GB-C	\$111,490.00	EN-H	36%	\$71,353.60	\$16,723.50	\$0.00	\$0.00	\$0.00	\$0.00	\$16,723.50
5	S2-ADD32NDCU	VMAX 20K UPG ENGINE-32GB-C	\$144,935.00	EN-H	36%	\$92,758.40	\$16,725.50	\$0.00	\$0.00	\$0.00	\$0.00	\$16,725.50
5	S2-ADD32NDEU	VMAX 20K UPG ENGINE-32GB	\$144,935.00	EN-H	36%	\$92,758.40	\$16,725.50	\$0.00	\$0.00	\$0.00	\$0.00	\$16,725.50
5	S2-ADD64DNDCU	VMAX 20K UPG ENGINE-64GB-C with Encryp	\$201,285.00	EN-H	36%	\$128,822.40	\$23,228.29	\$0.00	\$0.00	\$0.00	\$0.00	\$23,228.29
5	S2-ADD64DNDE	VMAX 20K ADD ENGINE-64GB with Encryption	\$154,835.00	EN-H	36%	\$99,094.40	\$23,225.25	\$0.00	\$0.00	\$0.00	\$0.00	\$23,225.25
5	S2-ADD64DNDEC	VMAX 20K ADD ENGINE-64GB-C with Encryp	\$154,835.00	EN-H	36%	\$99,094.40	\$23,225.25	\$0.00	\$0.00	\$0.00	\$0.00	\$23,225.25
5	S2-ADD64DNDCU	VMAX 20K UPG ENGINE-64GB with Encryption	\$201,285.00	EN-H	36%	\$128,822.40	\$23,228.29	\$0.00	\$0.00	\$0.00	\$0.00	\$23,228.29
5	S2-ADD64NDE	VMAX 20K ADD ENGINE-64GB	\$127,040.00	EN-H	36%	\$81,305.60	\$19,056.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,056.00
5	S2-ADD64NDEC	VMAX 20K ADD ENGINE-64GB-C	\$127,040.00	EN-H	36%	\$81,305.60	\$19,056.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,056.00
5	S2-ADD64NDCU	VMAX 20K UPG ENGINE-64GB-C	\$165,155.00	EN-H	36%	\$105,699.20	\$19,058.89	\$0.00	\$0.00	\$0.00	\$0.00	\$19,058.89
5	S2-ADD64NDEU	VMAX 20K UPG ENGINE-64GB	\$165,155.00	EN-H	36%	\$105,699.20	\$19,058.89	\$0.00	\$0.00	\$0.00	\$0.00	\$19,058.89
5	S2-ASSETTG-MS	CUSTOMER SPECFD ASSET TAG - MICROSOFT IT	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-CNV-3DU	VMAX 20K CONV TO 3D INFRA/STOR BAY MISC	\$2,680.00	EN-H	36%	\$1,715.20	\$402.00	\$0.00	\$0.00	\$0.00	\$0.00	\$402.00
5	S2-CNV-3YU	VMAX 20K CONV TO 3Y INFRA/STOR BAY MISC	\$2,680.00	EN-H	36%	\$1,715.20	\$402.00	\$0.00	\$0.00	\$0.00	\$0.00	\$402.00
5	S2-CNVDB-1PU	VMAX 20K CONV TO 1P STORAGE BAY MISC	\$2,680.00	EN-H	36%	\$1,715.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-CNVINF-1PU	VMAX 20K CONV TO 1P INFRASTRUCTURE MISC	\$2,680.00	EN-H	36%	\$1,715.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-COMPRSUFD	VMAX 20K UPG CMPR ENABLED	\$10,165.00	EN-H	36%	\$6,505.60	\$1,173.04	\$0.00	\$0.00	\$0.00	\$0.00	\$1,173.04
5	S2-CONFIG01	VMAX 20K CONFIG 01	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-CONFIG01-E	VMAX 20K CONFIG 01E	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-CONFIG02	VMAX 20K CONFIG 02	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-CONFIG02-E	VMAX 20K CONFIG 02E	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	S2-DBDCSPS-UF	VMAX 20K SB DCH SPS UFD	\$2,100.00	EN-H	36%	\$1,344.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$315.00
5	S2-DBDCV-SPS	VMAX 20K SPSV DCH	\$2,100.00	EN-H	36%	\$1,344.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$315.00
5	S2-DBDCVSPS-U	VMAX 20K SPSV DCH UPG	\$2,100.00	EN-H	36%	\$1,344.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$315.00
5	S2DBDCVSPS-UF	VMAX 20K SPSV DCH UPGFD	\$2,100.00	EN-H	36%	\$1,344.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$315.00
5	S2-DB-DIR-1P	VMAX 20K SB DIR 1 PHASE	\$16,870.00	EN-H	36%	\$10,796.80	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,530.50
5	S2-DB-DIR-1PP	VMAX 20K SB DIR 1 PHASE PERF REAR DOOR	\$16,870.00	EN-H	36%	\$10,796.80	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,530.50
5	S2-DB-DIR1PPU	VMAX 20K DIR 1 PHASE UPG PERF REAR DOOR	\$16,870.00	EN-H	36%	\$10,796.80	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,530.50
5	S2-DB-DIR-1PU	VMAX 20K SB DIR 1 PHASE UPG	\$16,870.00	EN-H	36%	\$10,796.80	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,530.50
5	S2-DB-DIR-3D	VMAX 20K SB DIR DELTA	\$16,870.00	EN-H	36%	\$10,796.80	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,530.50
5	S2-DB-DIR-3DP	VMAX 20K SB DIR DELTA PERF REAR DOOR	\$16,870.00	EN-H	36%	\$10,796.80	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,530.50
5	S2-DB-DIR3DPU	VMAX 20K SB DIR DELTA UPG PERF REAR DOOR	\$16,870.00	EN-H	36%	\$10,796.80	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,530.50
5	S2-DB-DIR-3DU	VMAX 20K SB DIR DELTA UPG	\$16,870.00	EN-H	36%	\$10,796.80	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,530.50
5	S2-DB-DIR-3Y	VMAX 20K SB DIR WYE	\$16,870.00	EN-H	36%	\$10,796.80	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,530.50
5	S2-DB-DIR-3YP	VMAX 20K SB DIR WYE PERF REAR DOOR	\$16,870.00	EN-H	36%	\$10,796.80	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,530.50
5	S2-DB-DIR3YPU	VMAX 20K SB DIR WYE UPG PERF REAR DOOR	\$16,870.00	EN-H	36%	\$10,796.80	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,530.50
5	S2-DB-DIR-3YU	VMAX 20K SB DIR WYE UPG	\$16,870.00	EN-H	36%	\$10,796.80	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,530.50
5	S2-DB-SPS	VMAX 20K SB SPS	\$2,100.00	EN-H	36%	\$1,344.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$315.00
5	S2-DB-SPS-U	VMAX 20K SB SPS UPG	\$2,100.00	EN-H	36%	\$1,344.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$315.00
5	S2-DB-SPS-UFD	VMAX 20K SB SPS UFD	\$2,100.00	EN-H	36%	\$1,344.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$315.00
5	S2-DB-TOP-KIT	VMAX 20K Storage Bay Top Routing Kit	\$665.00	EN-H	36%	\$425.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-DBV-DC-1P	VMAX 20K DBV DIR 1 PHASE	\$16,255.00	EN-H	36%	\$10,403.20	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,438.25
5	S2-DBV-DC-1PU	VMAX 20K DBV DIR 1 PHASE UPG	\$16,255.00	EN-H	36%	\$10,403.20	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,438.25
5	S2-DBV-DC-3D	VMAX 20K DBV DCH DELTA	\$16,255.00	EN-H	36%	\$10,403.20	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,438.25
5	S2-DBV-DC-3DU	VMAX 20K DBV DCH DELTA UPG	\$16,255.00	EN-H	36%	\$10,403.20	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,438.25
5	S2-DBV-DC-3Y	VMAX 20K DBV DCH WYE	\$16,255.00	EN-H	36%	\$10,403.20	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,438.25
5	S2-DBV-DC-3YU	VMAX 20K DBV DCH WYE UPG	\$16,255.00	EN-H	36%	\$10,403.20	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,438.25
5	S2-DBV-DIR-1P	VMAX 20K DBV DIR 1 PHASE	\$16,255.00	EN-H	36%	\$10,403.20	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,438.25
5	S2-DBV-DIR1PU	VMAX 20K DBV DIR 1 PHASE UPG	\$16,255.00	EN-H	36%	\$10,403.20	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,438.25
5	S2-DBV-DIR-3D	VMAX 20K DBV DIR DELTA	\$16,255.00	EN-H	36%	\$10,403.20	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,438.25
5	S2-DBV-DIR3DU	VMAX 20K DBV DIR DELTA UPG	\$16,255.00	EN-H	36%	\$10,403.20	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,438.25
5	S2-DBV-DIR-3Y	VMAX 20K DBV DIR WYE	\$16,255.00	EN-H	36%	\$10,403.20	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,438.25
5	S2-DBV-DIR3YU	VMAX 20K DBV DIR WYE UPG	\$16,255.00	EN-H	36%	\$10,403.20	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,438.25
5	S2-DBV-SPS	VMAX 20K SPSV	\$2,100.00	EN-H	36%	\$1,344.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$315.00
5	S2-DBV-SPS-U	VMAX 20K SPSV-UPG	\$2,100.00	EN-H	36%	\$1,344.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$315.00
5	S2-DBVSPS-UF	VMAX 20K SPSV UPGFD	\$2,100.00	EN-H	36%	\$1,344.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$315.00
5	S2-DDB-DC-1P	VMAX 20K SEP SB 1PHASE	\$30,715.00	EN-H	36%	\$19,657.60	\$4,607.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,607.25
5	S2-DDB-DC-1PP	VMAX 20K SEP SB 1PH PERF REAR DOOR	\$30,715.00	EN-H	36%	\$19,657.60	\$4,607.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,607.25
5	S2-DDB-DC1PPU	VMAX 20K SEP SB 1PH PERF REAR DOOR UPG	\$30,715.00	EN-H	36%	\$19,657.60	\$4,607.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,607.25
5	S2-DDB-DC-1PU	VMAX 20K SEP SB 1PHASE UPG	\$30,715.00	EN-H	36%	\$19,657.60	\$4,607.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,607.25
5	S2-DDB-DC-3D	VMAX 20K SEP SB DELTA	\$30,715.00	EN-H	36%	\$19,657.60	\$4,607.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,607.25
5	S2-DDB-DC-3DP	VMAX 20K SEP SB DELTA PERF REAR DOOR	\$30,715.00	EN-H	36%	\$19,657.60	\$4,607.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,607.25
5	S2-DDB-DC3DPU	VMAX 20K SEP SB DELTA UPG PERF REAR DOOR	\$30,715.00	EN-H	36%	\$19,657.60	\$4,607.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,607.25
5	S2-DDB-DC-3DU	VMAX 20K SEP SB DELTA UPG	\$30,715.00	EN-H	36%	\$19,657.60	\$4,607.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,607.25
5	S2-DDB-DC-3Y	VMAX 20K SEP SB WYE	\$30,715.00	EN-H	36%	\$19,657.60	\$4,607.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,607.25
5	S2-DDB-DC-3YP	VMAX 20K SEP SB WYE PERF REAR DOOR	\$30,715.00	EN-H	36%	\$19,657.60	\$4,607.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,607.25
5	S2-DDB-DC3YPU	VMAX 20K SEP SB WYE UPG PERF REAR DOOR	\$30,715.00	EN-H	36%	\$19,657.60	\$4,607.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,607.25
5	S2-DDB-DC-3YU	VMAX 20K SEP SB WYE UPG	\$30,715.00	EN-H	36%	\$19,657.60	\$4,607.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,607.25
5	S2-DDBV-DC-1P	VMAX 20K DDBV DCH 1 PHASE	\$30,100.00	EN-H	36%	\$19,264.00	\$4,515.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,515.00
5	S2-DDBVDC-1PU	VMAX 20K DDBV DCH 1 PHASE UPG	\$30,100.00	EN-H	36%	\$19,264.00	\$4,515.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,515.00
5	S2-DDBV-DC-3D	VMAX 20K DDBV DCH DELTA	\$30,100.00	EN-H	36%	\$19,264.00	\$4,515.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,515.00
5	S2-DDBVDC-3DU	VMAX 20K DDBV DCH DELTA UPG	\$30,100.00	EN-H	36%	\$19,264.00	\$4,515.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,515.00
5	S2-DDBV-DC-3Y	VMAX 20K DDBV DCH WYE	\$30,100.00	EN-H	36%	\$19,264.00	\$4,515.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,515.00
5	S2-DDBVDC-3YU	VMAX 20K DDBV DCH WYE UPG	\$30,100.00	EN-H	36%	\$19,264.00	\$4,515.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,515.00
5	S2-DE15DCH	VMAX 20K 15SLT DR ENCL	\$3,150.00	EN-H	36%	\$2,016.00	\$472.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$472.50
5	S2-DE15DCHU	VMAX 20K 15SLT DR ENCL UPG	\$3,150.00	EN-H	36%	\$2,016.00	\$472.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$472.50
5	S2-DE15DCHUFD	VMAX 20K 15SLT DR ENCL UFD	\$3,150.00	EN-H	36%	\$2,016.00	\$472.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$472.50
5	S2-DE15-DIR	VMAX 20K 15SLT DR ENCL	\$3,150.00	EN-H	36%	\$2,016.00	\$472.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$472.50
5	S2-DE15-DIRU	VMAX 20K 15SLT DR ENCL UPG	\$3,150.00	EN-H	36%	\$2,016.00	\$472.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$472.50
5	S2-DE15DIRUFD	VMAX 20K 15SLT DR ENCL UFD	\$3,150.00	EN-H	36%	\$2,016.00	\$472.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$472.50
5	S2-DE25-DCH	VMAX 20K 25SLT DR ENCL	\$5,930.00	EN-H	36%	\$3,795.20	\$889.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$889.50
5	S2-DE25-DCHU	VMAX 20K 25SLT DR ENCL UPG	\$5,930.00	EN-H	36%	\$3,795.20	\$889.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$889.50
5	S2-DE25DCHUFD	VMAX 20K 25SLT DR ENCL UFD	\$5,930.00	EN-H	36%	\$3,795.20	\$889.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$889.50
5	S2-DE25-DIR	VMAX 20K 25SLT DR ENCL	\$5,930.00	EN-H	36%	\$3,795.20	\$889.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$889.50
5	S2-DE25-DIRU	VMAX 20K 25SLT DR ENCL UPG	\$5,930.00	EN-H	36%	\$3,795.20	\$889.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$889.50
5	S2-DE25DIRUFD	VMAX 20K 25SLT DR ENCL UFD	\$5,930.00	EN-H	36%	\$3,795.20	\$889.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$889.50
5	S2-FC-FTS	VMAX 20K FED TRD STRG PORT TRACKING	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-FE00004	VMAX 20K 4Gb 4S FIC	\$1,880.00	EN-H	36%	\$1,203.20	\$282.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$282.00
5	S2-FE00004E	VMAX 20K 8Gb 4S FIC	\$5,635.00	EN-H	36%	\$3,606.40	\$845.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$845.25
5	S2-FE00004EU	VMAX 20K 8Gb 4S FIC-UPG	\$7,320.00	EN-H	36%	\$4,684.80	\$844.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$844.73
5	S2FE00004EUF	VMAX 20K 8Gb 4S FIC-CV	\$11,735.00	EN-H	36%	\$7,510.40	\$1,760.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,760.25
5	S2-FE00004U	VMAX 20K 4Gb 4S FIC-UPG	\$2,440.00	EN-H	36%	\$1,561.60	\$281.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$281.58
5	S2-FE00004UFD	VMAX 20K 4Gb 4S FIC-CV	\$11,735.00	EN-H	36%	\$7,510.40	\$1,354.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,354.22
5	S2-FE00040	VMAX 20K 4Gb 4M FIC	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-FE00040E	VMAX 20K 8Gb 4M FIC	\$3,755.00	EN-H	36%	\$2,403.20	\$563.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$563.25
5	S2-FE00040EU	VMAX 20K 8Gb 4M FIC-UPG	\$4,880.00	EN-H	36%	\$3,123.20	\$563.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$563.15
5	S2FE00040EUF	VMAX 20K 8Gb 4M FIC-CV	\$11,735.00	EN-H	36%	\$7,510.40	\$1,760.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,760.25
5	S2-FE00040U	VMAX 20K 4Gb 4M FIC-UPG	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-FE00040UFD	VMAX 20K 4Gb 4M FIC-CV	\$11,735.00	EN-H	36%	\$7,510.40	\$1,354.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,354.22
5	S2-FE00400	VMAX 20K 4M GIGE	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-FE00400T	VMAX 20K 10Gb 4M GIGE	\$3,755.00										

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	S2-FE00400TU	VMAX 20K 10Gb 4M GIGE-UPG	\$4,880.00	EN-H	36%	\$3,123.20	\$563.15	\$0.00	\$0.00	\$0.00	\$0.00	\$563.15
5	S2-FE00400TUF	VMAX 20K 10Gb 4M GIGE-CV	\$11,735.00	EN-H	36%	\$7,510.40	\$1,760.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,760.25
5	S2-FE00400U	VMAX 20K 4M GIGE-UPG	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-FE00400UFD	VMAX 20K 4M GIGE-CV	\$11,735.00	EN-H	36%	\$7,510.40	\$1,354.22	\$0.00	\$0.00	\$0.00	\$0.00	\$1,354.22
5	S2-FE08000	VMAX 20K 4Gb 8S FC	\$3,755.00	EN-H	36%	\$2,403.20	\$563.25	\$0.00	\$0.00	\$0.00	\$0.00	\$563.25
5	S2-FE08000E	VMAX 20K 8Gb 8S FC	\$7,510.00	EN-H	36%	\$4,806.40	\$1,126.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,126.50
5	S2-FE08000EU	VMAX 20K 8Gb 8S FC-UPG	\$9,765.00	EN-H	36%	\$6,249.60	\$1,126.88	\$0.00	\$0.00	\$0.00	\$0.00	\$1,126.88
5	S2FE08000EUF	VMAX 20K 8Gb 8S FC-CV	\$11,735.00	EN-H	36%	\$7,510.40	\$1,760.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,760.25
5	S2-FE08000U	VMAX 20K 4Gb 8S FC-UPG	\$4,880.00	EN-H	36%	\$3,123.20	\$563.15	\$0.00	\$0.00	\$0.00	\$0.00	\$563.15
5	S2-FE08000UFD	VMAX 20K 4Gb 8S FC-CV	\$11,735.00	EN-H	36%	\$7,510.40	\$1,354.22	\$0.00	\$0.00	\$0.00	\$0.00	\$1,354.22
5	S2-FE44000	VMAX 20K 4Gb 4M4S FC	\$1,880.00	EN-H	36%	\$1,203.20	\$282.00	\$0.00	\$0.00	\$0.00	\$0.00	\$282.00
5	S2-FE44000E	VMAX 20K 8Gb 4M4S FC	\$5,635.00	EN-H	36%	\$3,606.40	\$845.25	\$0.00	\$0.00	\$0.00	\$0.00	\$845.25
5	S2-FE44000EU	VMAX 20K 8Gb 4M4S FC-UPG	\$7,320.00	EN-H	36%	\$4,684.80	\$844.73	\$0.00	\$0.00	\$0.00	\$0.00	\$844.73
5	S2FE44000EUF	VMAX 20K 8Gb 4M4S FC-CV	\$11,735.00	EN-H	36%	\$7,510.40	\$1,760.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,760.25
5	S2-FE44000U	VMAX 20K 4Gb 4M4S FC-UPG	\$2,440.00	EN-H	36%	\$1,561.60	\$281.58	\$0.00	\$0.00	\$0.00	\$0.00	\$281.58
5	S2-FE44000UFD	VMAX 20K 4Gb 4M4S FC-CV	\$11,735.00	EN-H	36%	\$7,510.40	\$1,354.22	\$0.00	\$0.00	\$0.00	\$0.00	\$1,354.22
5	S2-FE62000	VMAX 20K 4Gb 6M2S FC	\$940.00	EN-H	36%	\$601.60	\$141.00	\$0.00	\$0.00	\$0.00	\$0.00	\$141.00
5	S2-FE62000E	VMAX 20K 8Gb 6M2S FC	\$4,695.00	EN-H	36%	\$3,004.80	\$704.25	\$0.00	\$0.00	\$0.00	\$0.00	\$704.25
5	S2-FE62000EU	VMAX 20K 8Gb 6M2S FC-UPG	\$6,100.00	EN-H	36%	\$3,904.00	\$703.94	\$0.00	\$0.00	\$0.00	\$0.00	\$703.94
5	S2FE62000EUF	VMAX 20K 8Gb 6M2S FC-CV	\$11,735.00	EN-H	36%	\$7,510.40	\$1,760.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,760.25
5	S2-FE62000U	VMAX 20K 4Gb 6M2S FC-UPG	\$1,220.00	EN-H	36%	\$780.80	\$140.79	\$0.00	\$0.00	\$0.00	\$0.00	\$140.79
5	S2-FE62000UFD	VMAX 20K 4Gb 6M2S FC-CV	\$11,735.00	EN-H	36%	\$7,510.40	\$1,354.22	\$0.00	\$0.00	\$0.00	\$0.00	\$1,354.22
5	S2-FE80000	VMAX 20K 4Gb 8M FC	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-FE80000E	VMAX 20K 8Gb 8M FC	\$3,755.00	EN-H	36%	\$2,403.20	\$563.25	\$0.00	\$0.00	\$0.00	\$0.00	\$563.25
5	S2-FE80000EU	VMAX 20K 8Gb 8M FC-UPG	\$4,880.00	EN-H	36%	\$3,123.20	\$563.15	\$0.00	\$0.00	\$0.00	\$0.00	\$563.15
5	S2-FE80000EUF	VMAX 20K 8Gb 8M FC-CV	\$11,735.00	EN-H	36%	\$7,510.40	\$1,760.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,760.25
5	S2-FE80000U	VMAX 20K 4Gb 8M FC-UPG	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-FE80000UFD	VMAX 20K 4Gb 8M FC-CV	\$11,735.00	EN-H	36%	\$7,510.40	\$1,354.22	\$0.00	\$0.00	\$0.00	\$0.00	\$1,354.22
5	S2-GE-FCOE	VMAX 20K GIGE FCOE PORTS	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-GE-ISCSI	VMAX 20K GIGE ISCSI PORTS	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-GE-SRDF	VMAX 20K GIGE SRDF PORTS	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-INTBKVKIT	VMAX 20K INTERNAL CABLE BRACKET TITAN	\$310.00	EN-H	36%	\$198.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-INTBRK-KIT	VMAX 20K INTERNAL CABLE BRKT	\$110.00	EN-H	36%	\$70.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-INT-BRK-KIT	VMAX 20K INTERNAL CABLE BRKT	\$110.00	EN-H	36%	\$70.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-ISERIESU	VMAX 20K ISERIES UPG TRACKING MODEL	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MAINFRAMEU	VMAX 20K MAINFRAME UPG TRACKING MODEL	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MDCONFIG01	VMAX 20K MIXED CONFIG M01	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MDCONFIG02	VMAX 20K MIXED CONFIG M02	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MDCONFIG03	VMAX 20K MIXED CONFIG M03	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MDCONFIG04	VMAX 20K MIXED CONFIG M04	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MDCONFIG05	VMAX 20K MIXED CONFIG M05	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MDCONFIG06	VMAX 20K MIXED CONFIG M06	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MDCONFIG07	VMAX 20K MIXED CONFIG M07	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MDCONFIG08	VMAX 20K MIXED CONFIG M08	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MDCONFIG09	VMAX 20K MIXED CONFIG M09	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MDCONFIG10	VMAX 20K MIXED CONFIG M10	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MDCONFIG11	VMAX 20K MIXED CONFIG M11	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MDCONFIG12	VMAX 20K MIXED CONFIG M12	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MDCONFIG13	VMAX 20K MIXED CONFIG M13	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MDCONFIG14	VMAX 20K MIXED CONFIG M14	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MDCONFIG15	VMAX 20K MIXED CONFIG M15	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MDCONFIG16	VMAX 20K MIXED CONFIG M16	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MDCONFIG17	VMAX 20K MIXED CONFIG M17	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MDCONFIG18	VMAX 20K MIXED CONFIG M18	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MDCONFIGA4	VMAX 20K MIXED CONFIG MDA4	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MDCONFIGA6	VMAX 20K MIXED CONFIG MDA6	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MDCONFIGD6	VMAX 20K MIXED CONFIG MD6	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MDCONFIGD8	VMAX 20K MIXED CONFIG MD8	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MODEM	VMAX 20K ZBA MODEM LEAD FREE	\$1,545.00	EN-H	36%	\$988.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MVCONFIG01	VMAX 20K MIXED CONFIG V01	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MVCONFIG02	VMAX 20K MIXED CONFIG V02	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MVCONFIG03	VMAX 20K MIXED CONFIG V03	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MVCONFIG04	VMAX 20K MIXED CONFIG V04	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MVCONFIG05	VMAX 20K MIXED CONFIG V05	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MVCONFIG06	VMAX 20K MIXED CONFIG V06	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MVCONFIG07	VMAX 20K MIXED CONFIG V07	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MVCONFIG08	VMAX 20K MIXED CONFIG V08	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MVCONFIG09	VMAX 20K MIXED CONFIG V09	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MVCONFIG10	VMAX 20K MIXED CONFIG V10	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MVCONFIG11	VMAX 20K MIXED CONFIG V11	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MVCONFIG12	VMAX 20K MIXED CONFIG V12	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MVCONFIG13	VMAX 20K MIXED CONFIG V13	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MVCONFIG14	VMAX 20K MIXED CONFIG V14	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MVCONFIG15	VMAX 20K MIXED CONFIG V15	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MVCONFIG16	VMAX 20K MIXED CONFIG V16	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MVCONFIG17	VMAX 20K MIXED CONFIG V17	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MVCONFIG18	VMAX 20K MIXED CONFIG V18	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MVCONFIGA4	VMAX 20K MIXED CONFIG MVA4	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MVCONFIGA6	VMAX 20K MIXED CONFIG MVA6	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MVCONFIGD6	VMAX 20K MIXED CONFIG MV6	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	S2-MVCONFID8	VMAX 20K MIXED CONFIG MV8	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-NOCMPRSRET	VMAX 20K NON-CMPR RETURN	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-OM3-100M	OM3 50/125 MICRON OPTCL CABLE LC-LC 100M	\$1,000.00	EN-H	36%	\$640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-OM3-10M	OM3 50/125 MICRON OPTCL CABLE LC-LC 10M	\$320.00	EN-H	36%	\$204.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-OM3-1M	OM3 50/125 MICRON OPTCL CABLE LC-LC 1M	\$255.00	EN-H	36%	\$163.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-OM3-30M	OM3 50/125 MICRON OPTCL CABLE LC-LC 30M	\$465.00	EN-H	36%	\$297.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-OM3-3M	OM3 50/125 MICRON OPTCL CABLE LC-LC 3M	\$255.00	EN-H	36%	\$163.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-OM3-50M	OM3 50/125 MICRON OPTCL CABLE LC-LC 50M	\$630.00	EN-H	36%	\$403.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-OM3-5M	OM3 50/125 MICRON OPTCL CABLE LC-LC 5M	\$290.00	EN-H	36%	\$185.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-PC3YAFLA	32A 3PH WYE IEC309 N.AMER	\$2,255.00	EN-H	36%	\$1,443.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-PC3YAFL	32A 3PH WYE FLYING LEAD INTL	\$3,920.00	EN-H	36%	\$2,508.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-PCBL3DHH	50A 3PH DELTA HBL-HBL	\$2,255.00	EN-H	36%	\$1,443.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-PCBL3DHR	50A 3PH DELTA HBL-RSTOL	\$2,255.00	EN-H	36%	\$1,443.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-PCBL3YAG	32A 3PH WYE IEC309-GARO INTL	\$3,920.00	EN-H	36%	\$2,508.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-PERFREARDR	VMAX 20K STORAGE BAY PERFORATED REARDOOR	\$865.00	EN-H	36%	\$553.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-PW40UASTL	30A 1PH CLIPSAL 56PA332 AUS	\$1,410.00	EN-H	36%	\$902.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-PW40UIEC3	30A 1PH IEC309-332P6 INTL	\$270.00	EN-H	36%	\$172.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-PW40URUS	30A 1PH RUSSELLSTOLL 3750DP	\$1,670.00	EN-H	36%	\$1,068.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-PW40U-US	30A 1PH L6-30P N.AMER. JAPAN	\$270.00	EN-H	36%	\$172.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-SECURE	VMAX 20K SEISMIC BRKT SYSBAY	\$5,015.00	EN-H	36%	\$3,209.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-SECUREDB	VMAX 20K SEISMIC BRKT STORBAY	\$1,975.00	EN-H	36%	\$1,264.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-SECUREJK	VMAX 20K SEIS BRKT JNG KIT	\$2,050.00	EN-H	36%	\$1,312.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-SECURETDB	VMAX 20K SEISMIC BRKT STORBAY TITAN	\$665.00	EN-H	36%	\$425.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-SECURETM	VMAX 20K SEIS BRKT JNG KIT	\$665.00	EN-H	36%	\$425.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-SILENCER	STORAGE BAY SILENCER KIT	\$1,235.00	EN-H	36%	\$790.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-TELCO	VMAX 20K ZBA INTL TELCO KIT	\$85.00	EN-H	36%	\$54.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VCONFIG01	VMAX 20K VCONFIG 01	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VCONFIG02	VMAX 20K VCONFIG 02	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VCONFIG05	VMAX 20K VCONFIG 05	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VCONFIG06	VMAX 20K VCONFIG 06	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VCONFIG07	VMAX 20K VCONFIG 07	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VCONFIG08	VMAX 20K VCONFIG 08	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VCONFIG09	VMAX 20K VCONFIG 09	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VCONFIG10	VMAX 20K VCONFIG 10	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VCONFIG11	VMAX 20K VCONFIG 11	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VCONFIG12	VMAX 20K VCONFIG 12	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VCONFIG13	VMAX 20K VCONFIG 13	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VCONFIG14	VMAX 20K VCONFIG 14	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VCONFIG15	VMAX 20K VCONFIG 15	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VCONFIG16	VMAX 20K VCONFIG 16	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VCONFIG17	VMAX 20K VCONFIG 17	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VCONFIG18	VMAX 20K VCONFIG 18	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VCONFIG19	VMAX 20K VCONFIG 19	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VCONFIG192	VMAX 20K VCONFIG 19-2	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VCONFIG20	VMAX 20K VCONFIG 20	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VCONFIG21	VMAX 20K VCONFIG 21	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VCONFIG22	VMAX 20K VCONFIG 22	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VCONFIG23	VMAX 20K VCONFIG 23	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VCONFIG24	VMAX 20K VCONFIG 24	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VCONFIG25	VMAX 20K VCONFIG 25	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VCONFIG26	VMAX 20K VCONFIG 26	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VCONFIG27	VMAX 20K VCONFIG 27	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VCONFIG28	VMAX 20K VCONFIG 28	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VCONFIG29	VMAX 20K VCONFIG 29	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VCONFIG30	VMAX 20K VCONFIG 30	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VCONFIG31	VMAX 20K VCONFIG 31	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VCONFIG32	VMAX 20K VCONFIG 32	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VCONFIG33	VMAX 20K VCONFIG 33	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VCONFIG34	VMAX 20K VCONFIG 34	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VCONFIG35	VMAX 20K VCONFIG 35	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VCONFIG36	VMAX 20K VCONFIG 36	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2VDBPERDOR1P	VMAX 20K DRIVE BAY PERF DOOR 1P	\$620.00	EN-H	36%	\$396.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2VDBPERFDOOR	VMAX 20K DRIVE BAY PERF DOOR	\$620.00	EN-H	36%	\$396.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2VDBSOLDOR	VMAX 20K DRIVE BAY SOLID DOOR	\$620.00	EN-H	36%	\$396.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2VDBSOLDOR1P	37.3220K DRIVE BAY SOLID DOOR 1P	\$620.00	EN-H	36%	\$396.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VFP1-20K	PROMO 100GB VFP20K 96	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VFP1-20KU	PROMO 100GB VFP20K 32U	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VFP2-20K	PROMO 100GB VFP20K 192	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VFP2-20KU	PROMO 100GB VFP20K 48U	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VFP3-20K	PROMO 200GB VFP20K 96	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VFP3-20KU	PROMO 100GB VFP20K 96U	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VFP4-20K	PROMO 200GB VFP20K 192	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VFP4-20KU	PROMO 200GB VFP20K 32U	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VFP5-20K	PROMO 400GB VFP20K 96	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VFP5-20KU	PROMO 200GB VFP20K 48U	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VFP6-20K	PROMO 400GB VFP20K 192	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VFP6-20KU	PROMO 200GB VFP20K 96U	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VFP7-20KU	PROMO 400GB VFP20K 32U	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VFP8-20KU	PROMO 400GB VFP20K 48U	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VFP9-20KU	PROMO 400GB VFP20K 96U	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	SD-00004-RET	VMAX 40K 4SM 8G FC RETURN	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-00040-RET	VMAX 40K 4MM 8G FC RETURN	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-00400-RET	VMAX 40K 4MM GIGE RETURN	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-00400T-RET	VMAX 40K 4MM 10 GIGE RETURN	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-08000E-RET	VMAX 40K 8SM 8G FC RETURN	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-192-256UFD	VMAX 40K MEMCONV 2X96 TO 2X128 GB	\$238,590.00	EN-H	36%	\$152,697.60	\$27,533.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27,533.29
5	SD-192-BASE	VMAX 40K BASE-192GB	\$262,630.00	EN-H	36%	\$168,083.20	\$39,394.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39,394.50
5	SD-192-BASEC	VMAX 40K BASE-192GB-C	\$262,630.00	EN-H	36%	\$168,083.20	\$39,394.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39,394.50
5	SD-192DBASECE	VMAX 40K BASE-192GB-C with Encryption	\$278,645.00	EN-H	36%	\$178,332.80	\$41,796.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$41,796.75
5	SD-192D-BASEE	VMAX 40K BASE-192GB with Encryption	\$278,645.00	EN-H	36%	\$178,332.80	\$41,796.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$41,796.75
5	SD-192-RET	VMAX 40K MEMORY RETURN 192GB	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-1P	VMAX 40K 1P INFRAS	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-1P-D	VMAX 40K 1P INFRAS DISP	\$46,325.00	EN-H	36%	\$29,648.00	\$6,948.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,948.75
5	SD-1P-DU	VMAX 40K 1P INFRAS DISP UPG	\$46,325.00	EN-H	36%	\$29,648.00	\$6,948.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,948.75
5	SD-256-BASE	VMAX 40K BASE-256GB	\$354,095.00	EN-H	36%	\$228,620.80	\$53,114.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$53,114.25
5	SD-256-BASEC	VMAX 40K BASE-256GB-C	\$354,095.00	EN-H	36%	\$228,620.80	\$53,114.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$53,114.25
5	SD-256DBASECE	VMAX 40K BASE-256GB-C WITH ENCRYPTION	\$370,105.00	EN-H	36%	\$238,867.20	\$55,515.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$55,515.75
5	SD-256D-BASEE	VMAX 40K BASE-256GB WITH ENCRYPTION	\$370,105.00	EN-H	36%	\$238,867.20	\$55,515.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$55,515.75
5	SD-3D	VMAX 40K 3D INFRAS	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-3D-D	VMAX 40K 3D INFRAS DISP	\$46,325.00	EN-H	36%	\$29,648.00	\$6,948.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,948.75
5	SD-3D-DU	VMAX 40K 3D INFRAS DISP UPG	\$46,325.00	EN-H	36%	\$29,648.00	\$6,948.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,948.75
5	SD-3Y	VMAX 40K 3Y INFRAS	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-3Y-D	VMAX 40K 3Y INFRAS DISP	\$46,325.00	EN-H	36%	\$29,648.00	\$6,948.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,948.75
5	SD-3Y-DU	VMAX 40K 3Y INFRAS DISP UPG	\$46,325.00	EN-H	36%	\$29,648.00	\$6,948.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,948.75
5	SD-40000S-RET	VMAX 40K 4MM 16G FC RETURN	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-44000E-RET	VMAX 40K 4MM45S 8G FC RETURN	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-48-192UFD	VMAX 40K MEMCONV 2X24 TO 2X96 GB	\$198,610.00	EN-H	36%	\$127,110.40	\$22,919.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22,919.59
5	SD-48-256UFD	VMAX 40K MEMCONV 2X24 TO 2X128 GB	\$333,190.00	EN-H	36%	\$213,241.60	\$38,450.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$38,450.13
5	SD-48-96UFD	VMAX 40K MEMCONV 2X24 TO 2X48 GB	\$56,470.00	EN-H	36%	\$36,140.80	\$6,516.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,516.64
5	SD-48-BASE	VMAX 40K BASE-48GB	\$211,910.00	EN-H	36%	\$135,622.40	\$31,786.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31,786.50
5	SD-48-BASEC	VMAX 40K BASE-48GB-C	\$211,910.00	EN-H	36%	\$135,622.40	\$31,786.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31,786.50
5	SD-48D-BASECE	VMAX 40K BASE-48GB-C with Encryption	\$227,915.00	EN-H	36%	\$145,865.60	\$34,187.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$34,187.25
5	SD-48D-BASEE	VMAX 40K BASE-48GB with Encryption	\$227,915.00	EN-H	36%	\$145,865.60	\$34,187.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$34,187.25
5	SD-48-RET	VMAX 40K MEMORY RETURN 48GB	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-62000E-RET	VMAX 40K 6MM2SM 8G FC RETURN	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-80000E-RET	VMAX 40K 8MM 8G FC RETURN	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-96-192UFD	VMAX 40K MEMCONV 2X48 TO 2X96 GB	\$176,175.00	EN-H	36%	\$112,752.00	\$20,330.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,330.60
5	SD-96-256UFD	VMAX 40K MEMCONV 2X48 TO 2X128 GB	\$310,755.00	EN-H	36%	\$198,883.20	\$35,861.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$35,861.13
5	SD-96-BASE	VMAX 40K BASE-96GB	\$231,490.00	EN-H	36%	\$148,153.60	\$34,723.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$34,723.50
5	SD-96-BASEC	VMAX 40K BASE-96GB-C	\$231,490.00	EN-H	36%	\$148,153.60	\$34,723.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$34,723.50
5	SD-96D-BASECE	VMAX 40K BASE-96GB-C with Encryption	\$247,500.00	EN-H	36%	\$158,400.00	\$37,125.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37,125.00
5	SD-96D-BASEE	VMAX 40K BASE-96GB with Encryption	\$247,500.00	EN-H	36%	\$158,400.00	\$37,125.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37,125.00
5	SD-96-RET	VMAX 40K MEMORY RETURN 96GB	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-ACON3P-50	ADPTR AC 3PH 50A W3-4IN CONDUIT ADPTR	\$455.00	EN-H	36%	\$291.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-ADD192	VMAX 40K ADD ENGINE-192GB	\$249,450.00	EN-H	36%	\$159,648.00	\$37,417.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37,417.50
5	SD-ADD192C	VMAX 40K ADD ENGINE-192GB-C	\$249,450.00	EN-H	36%	\$159,648.00	\$37,417.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37,417.50
5	SD-ADD192CU	VMAX 40K UPG ENGINE-192GB-C	\$324,285.00	EN-H	36%	\$207,542.40	\$37,422.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37,422.49
5	SD-ADD192CUF	VMAX 40K UPG ENGINE-192GB-C	\$324,285.00	EN-H	36%	\$207,542.40	\$37,422.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37,422.49
5	SD-ADD192DCEU	VMAX 40K ADD ENGINE-192GB-C with Encryp	\$274,460.00	EN-H	36%	\$175,654.40	\$41,169.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$41,169.00
5	SD-ADD192DCEUF	VMAX 40K UPG ENGINE-192GB-C with Encryp	\$356,800.00	EN-H	36%	\$228,352.00	\$41,174.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$41,174.72
5	SD-ADD192DEU	VMAX 40K ADD ENGINE-192GB with Encryp	\$274,460.00	EN-H	36%	\$175,654.40	\$41,169.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$41,169.00
5	SD-ADD192DEUF	VMAX 40K UPG ENGINE-192GB with Encryp	\$356,800.00	EN-H	36%	\$228,352.00	\$41,174.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$41,174.72
5	SD-ADD192DEUF	VMAX 40K UPG ENGINE-192GB with Encryp	\$356,800.00	EN-H	36%	\$228,352.00	\$41,174.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$41,174.72
5	SD-ADD192U	VMAX 40K UPG ENGINE-192GB	\$324,285.00	EN-H	36%	\$207,542.40	\$37,422.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37,422.49
5	SD-ADD192UF	VMAX 40K UPG ENGINE-192GB	\$324,285.00	EN-H	36%	\$207,542.40	\$37,422.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37,422.49
5	SD-ADD256	VMAX 40K ADD ENGINE-256GB	\$392,355.00	EN-H	36%	\$251,107.20	\$58,853.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$58,853.25
5	SD-ADD256C	VMAX 40K ADD ENGINE-256GB-C	\$392,355.00	EN-H	36%	\$251,107.20	\$58,853.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$58,853.25
5	SD-ADD256CU	VMAX 40K UPG ENGINE-256GB-C	\$510,060.00	EN-H	36%	\$326,438.40	\$58,860.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$58,860.92
5	SD-ADD256CUF	VMAX 40K UPG ENGINE-256GB-C	\$510,060.00	EN-H	36%	\$326,438.40	\$58,860.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$58,860.92
5	SD-ADD256DCE	VMAX 40K ADD ENGINE-256GB-C with Encryp	\$417,370.00	EN-H	36%	\$267,116.80	\$62,605.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$62,605.50
5	SD-ADD256DCEUF	VMAX 40K UPG ENGINE-256GB-C with Encryp	\$542,580.00	EN-H	36%	\$347,251.20	\$62,613.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$62,613.73
5	SD-ADD256DEU	VMAX 40K ADD ENGINE-256GB with Encryp	\$542,580.00	EN-H	36%	\$347,251.20	\$62,613.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$62,613.73
5	SD-ADD256DEUF	VMAX 40K UPG ENGINE-256GB with Encryp	\$542,580.00	EN-H	36%	\$347,251.20	\$62,613.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$62,613.73
5	SD-ADD256U	VMAX 40K UPG ENGINE-256GB	\$510,060.00	EN-H	36%	\$326,438.40	\$58,860.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$58,860.92
5	SD-ADD256UF	VMAX 40K UPG ENGINE-256GB	\$510,060.00	EN-H	36%	\$326,438.40	\$58,860.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$58,860.92
5	SD-ADD48	VMAX 40K ADD ENGINE-48GB	\$170,190.00	EN-H	36%	\$108,921.60	\$25,528.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,528.50
5	SD-ADD48C	VMAX 40K ADD ENGINE-48GB-C	\$170,190.00	EN-H	36%	\$108,921.60	\$25,528.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,528.50
5	SD-ADD48CU	VMAX 40K UPG ENGINE-48GB-C	\$221,245.00	EN-H	36%	\$141,596.80	\$25,531.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,531.67
5	SD-ADD48CUF	VMAX 40K UPG ENGINE-48GB-C	\$221,245.00	EN-H	36%	\$141,596.80	\$25,531.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,531.67
5	SD-ADD48DCE	VMAX 40K ADD ENGINE-48GB-C with Encryp	\$195,205.00	EN-H	36%	\$124,931.20	\$29,280.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$29,280.75
5	SD-ADD48DCEUF	VMAX 40K UPG ENGINE-48GB-C with Encryp	\$253,765.00	EN-H	36%	\$162,409.60	\$29,284.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$29,284.48
5	SD-ADD48DEU	VMAX 40K ADD ENGINE-48GB with Encryp	\$195,205.00	EN-H	36%	\$124,931.20	\$29,280.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$29,280.75
5	SD-ADD48DEUF	VMAX 40K UPG ENGINE-48GB with Encryp	\$253,765.00	EN-H	36%	\$162,409.60	\$29,284.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$29,284.48
5	SD-ADD48U	VMAX 40K UPG ENGINE-48GB	\$221,245.00	EN-H	36%	\$141,596.80	\$25,531.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,531.67
5	SD-ADD48UF	VMAX 40K UPG ENGINE-48GB	\$221,245.00	EN-H	36%	\$141,596.80	\$25,531.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,531.67

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	SD-ADD96	VMAX 40K ADD ENGINE-96GB	\$200,785.00	EN-H	36%	\$128,502.40	\$30,117.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$30,117.75
5	SD-ADD96C	VMAX 40K ADD ENGINE-96GB-C	\$200,785.00	EN-H	36%	\$128,502.40	\$30,117.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$30,117.75
5	SD-ADD96CU	VMAX 40K UPG ENGINE-96GB-C	\$261,020.00	EN-H	36%	\$167,052.80	\$30,121.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$30,121.71
5	SD-ADD96CUF	VMAX 40K UPG ENGINE-96GB-C	\$261,020.00	EN-H	36%	\$167,052.80	\$30,121.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$30,121.71
5	SD-ADD96DCE	VMAX 40K ADD ENGINE-96GB-C with Encryp	\$225,800.00	EN-H	36%	\$144,512.00	\$33,870.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33,870.00
5	SD-ADD96DCEU	VMAX 40K UPG ENGINE-96GB-C with Encryp	\$293,540.00	EN-H	36%	\$187,865.60	\$33,874.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33,874.52
5	SD-ADD96DCEUF	VMAX 40K UPG ENGINE-96GB-C with Encryp	\$293,540.00	EN-H	36%	\$187,865.60	\$33,874.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33,874.52
5	SD-ADD96DE	VMAX 40K ADD ENGINE-96GB with Encryp	\$225,800.00	EN-H	36%	\$144,512.00	\$33,870.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33,870.00
5	SD-ADD96DEU	VMAX 40K UPG ENGINE-96GB with Encryp	\$293,540.00	EN-H	36%	\$187,865.60	\$33,874.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33,874.52
5	SD-ADD96DEUF	VMAX 40K UPG ENGINE-96GB with Encryp	\$293,540.00	EN-H	36%	\$187,865.60	\$33,874.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33,874.52
5	SD-ADD96U	VMAX 40K UPG ENGINE-96GB	\$261,020.00	EN-H	36%	\$167,052.80	\$30,121.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$30,121.71
5	SD-ADD96UF	VMAX 40K UPG ENGINE-96GB	\$261,020.00	EN-H	36%	\$167,052.80	\$30,121.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$30,121.71
5	SD-ASSETTG-MS	CUST SPECIFD ASSET TAG - MICROSOFT IT	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CNV-3DU	VMAX 40K CONV TO 3D INFRA/STORAGE BAY	\$2,680.00	EN-H	36%	\$1,715.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CNV-3YU	VMAX 40K CONV TO 3Y INFRA/STORAGE BAY	\$2,680.00	EN-H	36%	\$1,715.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CNVDB-1PU	VMAX 40K CONV TO 1P STORAGE BAY	\$2,680.00	EN-H	36%	\$1,715.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CNVINF-1PU	VMAX 40K CONV TO 1P INFRASTRUCTURE	\$2,680.00	EN-H	36%	\$1,715.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-COMPRSUFD	VMAX 40K UPG CMPRESSION ENABLED	\$10,165.00	EN-H	36%	\$6,505.60	\$1,173.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,173.04
5	SD-CONFIG01	VMAX 40K CONFIG 01	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG02	VMAX 40K CONFIG 02	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG03	VMAX 40K CONFIG 03	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG04	VMAX 40K CONFIG 04	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG05	VMAX 40K CONFIG 05	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG06	VMAX 40K CONFIG 06	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG07	VMAX 40K CONFIG 07	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG08	VMAX 40K CONFIG 08	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG09	VMAX 40K CONFIG 09	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG10	VMAX 40K CONFIG 10	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG11	VMAX 40K CONFIG 11	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG12	VMAX 40K CONFIG 12	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG13	VMAX 40K CONFIG 13	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG14	VMAX 40K CONFIG 14	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG15	VMAX 40K CONFIG 15	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG16	VMAX 40K CONFIG 16	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG17	VMAX 40K CONFIG 17	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG18	VMAX 40K CONFIG 18	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG19	VMAX 40K CONFIG 19	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG19-2	VMAX 40K CONFIG 19-2	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG20	VMAX 40K CONFIG 20	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG21	VMAX 40K CONFIG 21	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG22	VMAX 40K CONFIG 22	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG22-2	VMAX 40K CONFIG 22-2	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG23	VMAX 40K CONFIG 23	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG24	VMAX 40K CONFIG 24	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG25	VMAX 40K CONFIG 25	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG26	VMAX 40K CONFIG 26	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG27	VMAX 40K CONFIG 27	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG28	VMAX 40K CONFIG 28	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG29	VMAX 40K CONFIG 29	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG30	VMAX 40K CONFIG 30	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG31	VMAX 40K CONFIG 31	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG32	VMAX 40K CONFIG 32	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG32-2	VMAX 40K CONFIG 32-2	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG33	VMAX 40K CONFIG 33	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG34	VMAX 40K CONFIG 34	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG35	VMAX 40K CONFIG 35	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG36	VMAX 40K CONFIG 36	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG36-2	VMAX 40K CONFIG 36-2	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG37	VMAX 40K CONFIG 37	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG38	VMAX 40K CONFIG 38	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG39	VMAX 40K CONFIG 39	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG39-2	VMAX 40K CONFIG 39-2	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG40	VMAX 40K CONFIG 40	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG40-2	VMAX 40K CONFIG 40-2	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG41	VMAX 40K CONFIG 41	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG41-2	VMAX 40K CONFIG 41-2	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG42	VMAX 40K CONFIG 42	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG43	VMAX 40K CONFIG 43	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG44	VMAX 40K CONFIG 44	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DB-BOT-KIT	VMAX 40K BOT ROUTING KIT	\$665.00	EN-H	36%	\$425.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DB-DC-1P	VMAX 40K DB DCH 1 PHASE	\$16,255.00	EN-H	36%	\$10,403.20	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,438.25
5	SD-DB-DC-1PU	VMAX 40K DB DCH 1 PHASE UPG	\$16,255.00	EN-H	36%	\$10,403.20	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,438.25
5	SD-DB-DC-3D	VMAX 40K DB DCH DELTA	\$16,255.00	EN-H	36%	\$10,403.20	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,438.25
5	SD-DB-DC-3DU	VMAX 40K DB DCH DELTA UPG	\$16,255.00	EN-H	36%	\$10,403.20	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,438.25
5	SD-DB-DC-3Y	VMAX 40K DB DCH WYE	\$16,255.00	EN-H	36%	\$10,403.20	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,438.25
5	SD-DB-DC-3YU	VMAX 40K DB DCH WYE UPG	\$16,255.00	EN-H	36%	\$10,403.20	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,438.25
5	SD-DBDC-SPS	VMAX 40K SPS DCH SPS	\$2,100.00	EN-H	36%	\$1,344.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$315.00
5	SD-DBDC-SPS-U	VMAX 40K SPS DCH -UPG	\$2,100.00	EN-H	36%	\$1,344.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$315.00
5	SD-DBDCSPS-UF	VMAX 40K SPS DCH-UPGFD	\$2,100.00	EN-H	36%	\$1,344.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$315.00
5	SD-DBDCV-SPS	VMAX 40K SPSV DCH	\$2,100.00	EN-H	36%	\$1,344.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$315.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	SD-DBDCVSPS-U	VMAX 40K SPSV DCH UPG	\$2,100.00	EN-H	36%	\$1,344.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$315.00
5	SDDBDCVSPS-UF	VMAX 40K SPSV DCH UPGFD	\$2,100.00	EN-H	36%	\$1,344.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$315.00
5	SD-DB-DIR-1P	VMAX 40K DB DIR 1 PHASE	\$16,255.00	EN-H	36%	\$10,403.20	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,438.25
5	SD-DB-DIR-1PU	VMAX 40K DB DIR 1 PHASE UPG	\$16,255.00	EN-H	36%	\$10,403.20	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,438.25
5	SD-DB-DIR-3D	VMAX 40K DB DIR DELTA	\$16,255.00	EN-H	36%	\$10,403.20	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,438.25
5	SD-DB-DIR-3DU	VMAX 40K DB DIR DELTA UPG	\$16,255.00	EN-H	36%	\$10,403.20	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,438.25
5	SD-DB-DIR-3Y	VMAX 40K DB DIR WYE	\$16,255.00	EN-H	36%	\$10,403.20	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,438.25
5	SD-DB-DIR-3YU	VMAX 40K DB DIR WYE UPG	\$16,255.00	EN-H	36%	\$10,403.20	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,438.25
5	SDDBPRFDOOR	VMAX 40K DRIVE BAY PERF DOOR	\$620.00	EN-H	36%	\$396.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SDDBPRFDOR1P	VMAX 40K DRIVE BAY PERF DOOR 1P	\$620.00	EN-H	36%	\$396.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SDDBSOLIDOOR	VMAX 40K DRIVE BAY SOLID DOOR	\$620.00	EN-H	36%	\$396.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SDDBSOLIDOR1P	VMAX 40K DRIVE BAY SOLID DOOR 1P	\$620.00	EN-H	36%	\$396.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DB-SPS	VMAX 40K SPS	\$2,100.00	EN-H	36%	\$1,344.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$315.00
5	SD-DB-SPS-U	VMAX 40K SPS UPG	\$2,100.00	EN-H	36%	\$1,344.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$315.00
5	SD-DBSPS-UF	VMAX 40K SPS UPGFD	\$2,100.00	EN-H	36%	\$1,344.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$315.00
5	SD-DB-TOP-KIT	VMAX 40K TOP ROUTING KIT	\$665.00	EN-H	36%	\$425.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DTTPK	VMAX 40K DENSE TOP ROUTING KIT	\$665.00	EN-H	36%	\$425.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DBV-DC-1P	VMAX 40K DBV DIR 1 PHASE	\$16,255.00	EN-H	36%	\$10,403.20	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,438.25
5	SD-DBV-DC-1PU	VMAX 40K DBV DIR 1 PHASE UPG	\$16,255.00	EN-H	36%	\$10,403.20	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,438.25
5	SD-DBV-DC-3D	VMAX 40K DBV DCH DELTA	\$16,255.00	EN-H	36%	\$10,403.20	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,438.25
5	SD-DBV-DC-3DU	VMAX 40K DBV DCH DELTA UPG	\$16,255.00	EN-H	36%	\$10,403.20	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,438.25
5	SD-DBV-DC-3Y	VMAX 40K DBV DCH WYE	\$16,255.00	EN-H	36%	\$10,403.20	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,438.25
5	SD-DBV-DC-3YU	VMAX 40K DBV DCH WYE UPG	\$16,255.00	EN-H	36%	\$10,403.20	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,438.25
5	SD-DBV-DIR-1P	VMAX 40K DBV DIR 1 PHASE	\$16,255.00	EN-H	36%	\$10,403.20	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,438.25
5	SD-DBV-DIR1PU	VMAX 40K DBV DIR 1 PHASE UPG	\$16,255.00	EN-H	36%	\$10,403.20	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,438.25
5	SD-DBV-DIR-3D	VMAX 40K DBV DIR DELTA	\$16,255.00	EN-H	36%	\$10,403.20	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,438.25
5	SD-DBV-DIR3DU	VMAX 40K DBV DIR DELTA UPG	\$16,255.00	EN-H	36%	\$10,403.20	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,438.25
5	SD-DBV-DIR-3Y	VMAX 40K DBV DIR WYE	\$16,255.00	EN-H	36%	\$10,403.20	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,438.25
5	SD-DBV-DIR3YU	VMAX 40K DBV DIR WYE UPG	\$16,255.00	EN-H	36%	\$10,403.20	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,438.25
5	SD-DBV-SPS	VMAX 40K SPSV	\$2,100.00	EN-H	36%	\$1,344.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$315.00
5	SD-DBV-SPS-U	VMAX 40K SPSV-UPG	\$2,100.00	EN-H	36%	\$1,344.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$315.00
5	SD-DBVSPS-UF	VMAX 40K SPSV UPGFD	\$2,100.00	EN-H	36%	\$1,344.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$315.00
5	SD-DDB-DC-1P	VMAX 40K DDB DCH 1 PHASE	\$30,100.00	EN-H	36%	\$19,264.00	\$4,515.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,515.00
5	SD-DDB-DC-1PU	VMAX 40K DDB DCH 1 PHASE UPG	\$30,100.00	EN-H	36%	\$19,264.00	\$4,515.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,515.00
5	SD-DDB-DC-3D	VMAX 40K DDB DCH DELTA	\$30,100.00	EN-H	36%	\$19,264.00	\$4,515.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,515.00
5	SD-DDB-DC-3DU	VMAX 40K DDB DCH DELTA UPG	\$30,100.00	EN-H	36%	\$19,264.00	\$4,515.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,515.00
5	SD-DDB-DC-3Y	VMAX 40K DDB DCH WYE	\$30,100.00	EN-H	36%	\$19,264.00	\$4,515.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,515.00
5	SD-DDB-DC-3YU	VMAX 40K DDB DCH WYE UPG	\$30,100.00	EN-H	36%	\$19,264.00	\$4,515.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,515.00
5	SD-DDBV-DC-1P	VMAX 40K DDBV DCH 1 PHASE	\$30,100.00	EN-H	36%	\$19,264.00	\$4,515.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,515.00
5	SD-DDBV-DC-1PU	VMAX 40K DDBV DCH 1 PHASE UPG	\$30,100.00	EN-H	36%	\$19,264.00	\$4,515.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,515.00
5	SD-DDBV-DC-3D	VMAX 40K DDBV DCH DELTA	\$30,100.00	EN-H	36%	\$19,264.00	\$4,515.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,515.00
5	SD-DDBV-DC-3DU	VMAX 40K DDBV DCH DELTA UPG	\$30,100.00	EN-H	36%	\$19,264.00	\$4,515.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,515.00
5	SD-DDBV-DC-3Y	VMAX 40K DDBV DCH WYE	\$30,100.00	EN-H	36%	\$19,264.00	\$4,515.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,515.00
5	SD-DDBV-DC-3YU	VMAX 40K DDBV DCH WYE UPG	\$30,100.00	EN-H	36%	\$19,264.00	\$4,515.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,515.00
5	SD-DE15-DCH	VMAX 40K 15SLT DR ENCL	\$3,150.00	EN-H	36%	\$2,016.00	\$472.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$472.50
5	SD-DE15-DCHU	VMAX 40K 15SLT DR ENCL UPG	\$3,150.00	EN-H	36%	\$2,016.00	\$472.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$472.50
5	SD-DE15DCHUFD	VMAX 40K 15SLT DR ENCL UFD	\$3,150.00	EN-H	36%	\$2,016.00	\$472.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$472.50
5	SD-DE15-DIR	VMAX 40K 15SLT DR ENCL	\$3,150.00	EN-H	36%	\$2,016.00	\$472.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$472.50
5	SD-DE15-DIRU	VMAX 40K 15SLT DR ENCL UPG	\$3,150.00	EN-H	36%	\$2,016.00	\$472.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$472.50
5	SD-DE15DIRUFD	VMAX 40K 15SLT DR ENCL UFD	\$3,150.00	EN-H	36%	\$2,016.00	\$472.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$472.50
5	SD-DE25-DCH	VMAX 40K 25SLT DR ENCL	\$5,930.00	EN-H	36%	\$3,795.20	\$889.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$889.50
5	SD-DE25-DCHU	VMAX 40K 25SLT DR ENCL UPG	\$5,930.00	EN-H	36%	\$3,795.20	\$889.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$889.50
5	SD-DE25DCHUFD	VMAX 40K 25SLT DR ENCL UFD	\$5,930.00	EN-H	36%	\$3,795.20	\$889.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$889.50
5	SD-DE25-DIR	VMAX 40K 25SLT DR ENCL	\$5,930.00	EN-H	36%	\$3,795.20	\$889.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$889.50
5	SD-DE25-DIRU	VMAX 40K 25SLT DR ENCL UPG	\$5,930.00	EN-H	36%	\$3,795.20	\$889.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$889.50
5	SD-DE25DIRUFD	VMAX 40K 25SLT DR ENCL UFD	\$5,930.00	EN-H	36%	\$3,795.20	\$889.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$889.50
5	SD-DSCABL3-8	VMAX 40K DSP BAY ENGINE 3-8 CABLE KIT	\$37,060.00	EN-H	36%	\$23,718.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DSCABL5-8	VMAX 40K DSP BAY ENGINE 5-8 CABLE KIT	\$24,705.00	EN-H	36%	\$15,811.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DSCABL7-8	VMAX 40K DSP BAY ENGINE 7-8 CABLE KIT	\$12,355.00	EN-H	36%	\$7,907.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DSOPTICKT	VMAX 40K SINGLE ENGINE OPTIC KIT	\$18,530.00	EN-H	36%	\$11,859.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DSP-2-1	VMAX 40K DISPERSED CONFIG DSP 2-1	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DSP-2-2	VMAX 40K DISPERSED CONFIG DSP 2-2	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DSP-2-3	VMAX 40K DISPERSED CONFIG DSP 2-3	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DSP-2-4	VMAX 40K DISPERSED CONFIG DSP 2-4	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DSP-2-5	VMAX 40K DISPERSED CONFIG DSP 2-5	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DSP-2-6	VMAX 40K DISPERSED CONFIG DSP 2-6	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DSP-4-1	VMAX 40K DISPERSED CONFIG DSP 4-1	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DSP-4-2	VMAX 40K DISPERSED CONFIG DSP 4-2	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DSP-4-3	VMAX 40K DISPERSED CONFIG DSP 4-3	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DSP-4-4	VMAX 40K DISPERSED CONFIG DSP 4-4	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DSP-6-1	VMAX 40K DISPERSED CONFIG DSP 6-1	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DSP-6-2	VMAX 40K DISPERSED CONFIG DSP 6-2	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DSP-3	VMAX 40K DSP ENG LOCATION 3	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DSP-3U	VMAX 40K DSP ENG LOCATION 3 UPG	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DSP-5	VMAX 40K DSP ENG LOCATION 5	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DSP-5U	VMAX 40K DSP ENG LOCATION 5 UPG	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DSP-7	VMAX 40K DSP ENG LOCATION 7	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DSP-7U	VMAX 40K DSP ENG LOCATION 7 UPG	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-FC-FTS	VMAX 40K FED TRD STRG PORT TRACKING	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-FE00004E	VMAX 40K 4SM 8G FICON	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	SD-FE00004EU	VMAX 40K 4SM 8G FICON-UPG	\$3,210.00	EN-H	36%	\$2,054.40	\$370.43	\$0.00	\$0.00	\$0.00	\$0.00	\$370.43
5	SD-FE00004EUF	VMAX 40K 4SM 8G FICON-CONV	\$11,120.00	EN-H	36%	\$7,116.80	\$1,283.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,283.25
5	SD-FE00040E	VMAX 40K 4MM 8G FICON	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-FE00040EU	VMAX 40K 4MM 8G FICON-UPG	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-FE00040EUF	VMAX 40K 4MM 8G FICON-CONV	\$7,905.00	EN-H	36%	\$5,059.20	\$912.24	\$0.00	\$0.00	\$0.00	\$0.00	\$912.24
5	SD-FE00400	VMAX 40K 4M GIGE	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-FE00400T	VMAX 40K 4MM 10 GIGE	\$1,235.00	EN-H	36%	\$790.40	\$185.25	\$0.00	\$0.00	\$0.00	\$0.00	\$185.25
5	SD-FE00400TU	VMAX 40K 4MM 10 GIGE-UPG	\$1,605.00	EN-H	36%	\$1,027.20	\$185.22	\$0.00	\$0.00	\$0.00	\$0.00	\$185.22
5	SD-FE00400TUF	VMAX 40K- 4MM 10 GIGE-CONV	\$8,830.00	EN-H	36%	\$5,651.20	\$1,324.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,324.50
5	SD-FE00400U	VMAX 40K 4M GIGE-UPG	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-FE00400UFD	VMAX40K 4M GIGE-CONV	\$7,905.00	EN-H	36%	\$5,059.20	\$912.24	\$0.00	\$0.00	\$0.00	\$0.00	\$912.24
5	SD-FE080000E	VMAX 40K 8SM 8G FIBRE	\$4,940.00	EN-H	36%	\$3,161.60	\$741.00	\$0.00	\$0.00	\$0.00	\$0.00	\$741.00
5	SD-FE080000EU	VMAX 40K 8SM 8G FIBRE-UPG	\$6,425.00	EN-H	36%	\$4,112.00	\$741.45	\$0.00	\$0.00	\$0.00	\$0.00	\$741.45
5	SD-FE080000EUF	VMAX 40K 8SM 8G FIBRE-CONV	\$14,330.00	EN-H	36%	\$9,171.20	\$1,653.68	\$0.00	\$0.00	\$0.00	\$0.00	\$1,653.68
5	SD-FE40000S	VMAX 40K 4MM 16G FC	\$2,235.00	EN-H	36%	\$1,430.40	\$235.25	\$0.00	\$0.00	\$0.00	\$0.00	\$235.25
5	SD-FE40000SU	VMAX 40K 4MM 16G FC -UPG	\$2,908.00	EN-H	36%	\$1,859.84	\$335.35	\$0.00	\$0.00	\$0.00	\$0.00	\$335.35
5	SD-FE40000SUF	VMAX 40K 4MM 16G FC -CONV	\$8,205.00	EN-H	36%	\$5,251.20	\$946.86	\$0.00	\$0.00	\$0.00	\$0.00	\$946.86
5	SD-FE44000E	VMAX 40K 4MM4SM 8G FIBRE	\$2,470.00	EN-H	36%	\$1,580.80	\$370.50	\$0.00	\$0.00	\$0.00	\$0.00	\$370.50
5	SD-FE44000EU	VMAX 40K 4MM4SM 8G FIBRE-UPG	\$3,210.00	EN-H	36%	\$2,054.40	\$370.43	\$0.00	\$0.00	\$0.00	\$0.00	\$370.43
5	SD-FE44000EUF	VMAX 40K 4MM4SM 8G FIBRE-CONV	\$11,120.00	EN-H	36%	\$7,116.80	\$1,283.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,283.25
5	SD-FE62000E	VMAX 40K 6MM2SM 8G FIBRE	\$1,235.00	EN-H	36%	\$790.40	\$185.25	\$0.00	\$0.00	\$0.00	\$0.00	\$185.25
5	SD-FE62000EU	VMAX 40K 6MM2SM 8G FIBRE-UPG	\$1,605.00	EN-H	36%	\$1,027.20	\$185.22	\$0.00	\$0.00	\$0.00	\$0.00	\$185.22
5	SD-FE62000U	VMAX 40K 6MM2SM 8G FIBRE-CONV	\$9,510.00	EN-H	36%	\$6,086.40	\$1,097.45	\$0.00	\$0.00	\$0.00	\$0.00	\$1,097.45
5	SD-FE80000E	VMAX 40K 8MM 8G FIBRE	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-FE80000EU	VMAX 40K 8MM 8G FIBRE-UPG	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-FE80000EUF	VMAX 40K 8MM 8G FIBRE-CONV	\$7,905.00	EN-H	36%	\$5,059.20	\$1,185.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,185.75
5	SD-GE-FCOE	VMAX 40K FCOE PORTS	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-GE-ISCSI	VMAX 40K GIGE ISCSI PORTS	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-GE-SRDF	VMAX 40K GIGE SRDF PORTS	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-INTBKVKIT	VMAX 40K INTERNAL CABLE BRACKET TITAN	\$310.00	EN-H	36%	\$198.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-INTBRK-KIT	VMAX 40K INTERNAL CABLE BRKT	\$310.00	EN-H	36%	\$198.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-SERIESU	VMAX 40K ISERIES UPG TRACKING MODEL	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MAINFRAMEU	VMAX 40K MAINFRAME UPG TRACKING MODEL	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MDCONFIG01	VMAX 40K MIXED CONFIG M01	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MDCONFIG02	VMAX 40K MIXED CONFIG M02	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MDCONFIG03	VMAX 40K MIXED CONFIG M03	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MDCONFIG04	VMAX 40K MIXED CONFIG M04	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MDCONFIG05	VMAX 40K MIXED CONFIG M05	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MDCONFIG06	VMAX 40K MIXED CONFIG M06	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MDCONFIG07	VMAX 40K MIXED CONFIG M07	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MDCONFIG08	VMAX 40K MIXED CONFIG M08	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MDCONFIG09	VMAX 40K MIXED CONFIG M09	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MDCONFIG10	VMAX 40K MIXED CONFIG M10	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MDCONFIG11	VMAX 40K MIXED CONFIG M11	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MDCONFIG12	VMAX 40K MIXED CONFIG M12	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MDCONFIG13	VMAX 40K MIXED CONFIG M13	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MDCONFIG14	VMAX 40K MIXED CONFIG M14	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MDCONFIG15	VMAX 40K MIXED CONFIG M15	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MDCONFIG16	VMAX 40K MIXED CONFIG M16	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MDCONFIG17	VMAX 40K MIXED CONFIG M17	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MDCONFIG18	VMAX 40K MIXED CONFIG M18	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MDCONFIGA4	VMAX 40K MIXED CONFIG MDA4	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MDCONFIGA6	VMAX 40K MIXED CONFIG MDA6	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MDCONFIGD6	VMAX 40K MIXED CONFIG MD6	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MDCONFIGD8	VMAX 40K MIXED CONFIG MD8	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MODEM	VMAX 40K ZBA MODEM LEAD FREE	\$1,545.00	EN-H	36%	\$988.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MVCONFIG01	VMAX 40K MIXED CONFIG V01	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MVCONFIG02	VMAX 40K MIXED CONFIG V02	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MVCONFIG03	VMAX 40K MIXED CONFIG V03	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MVCONFIG04	VMAX 40K MIXED CONFIG V04	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MVCONFIG05	VMAX 40K MIXED CONFIG V05	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MVCONFIG06	VMAX 40K MIXED CONFIG V06	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MVCONFIG07	VMAX 40K MIXED CONFIG V07	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MVCONFIG08	VMAX 40K MIXED CONFIG V08	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MVCONFIG09	VMAX 40K MIXED CONFIG V09	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MVCONFIG10	VMAX 40K MIXED CONFIG V10	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MVCONFIG11	VMAX 40K MIXED CONFIG V11	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MVCONFIG12	VMAX 40K MIXED CONFIG V12	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MVCONFIG13	VMAX 40K MIXED CONFIG V13	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MVCONFIG14	VMAX 40K MIXED CONFIG V14	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MVCONFIG15	VMAX 40K MIXED CONFIG V15	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MVCONFIG16	VMAX 40K MIXED CONFIG V16	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MVCONFIG17	VMAX 40K MIXED CONFIG V17	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MVCONFIG18	VMAX 40K MIXED CONFIG V18	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MVCONFIGA4	VMAX 40K MIXED CONFIG MVA4	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MVCONFIGA6	VMAX 40K MIXED CONFIG MVA6	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MVCONFIGD6	VMAX 40K MIXED CONFIG MV6	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MVCONFIGD8	VMAX 40K MIXED CONFIG MV8	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-NOCMPRSRET	VMAX 40K NON-COMPRESSION RETURN	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-PC3YAFLA	32A 3PHASE WYE CORD SET IEC309-AMER	\$2,255.00	EN-H	36%	\$1,443.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	SD-PC3YAFLE	32A 3PHASE WYE CRD SET FLY LEAD EUROPE	\$3,920.00	EN-H	36%	\$2,508.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-PCBL3DHH	PWR CBL HBL-HBL 3D	\$2,255.00	EN-H	36%	\$1,443.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-PCBL3DHR	PWR CBL HBL-RSTOL 3D	\$2,255.00	EN-H	36%	\$1,443.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-PCBL3YAG	INTL 3PHASE 32 AMP IEC309 TO GARO	\$3,920.00	EN-H	36%	\$2,508.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-PW40UASTL	30A 1PHASE AUSIP57 CLIPSAL 56PA332	\$1,410.00	EN-H	36%	\$902.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-PW40UIEC3	30A 1PHASE INTERNATNL IEC309-332P6	\$270.00	EN-H	36%	\$172.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-PW40URUS	30A 1PH RUSSELLSTOLL 3750DP	\$1,670.00	EN-H	36%	\$1,068.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-PW40U-US	30A 1PHASE NAMER JAPAN I6-30P	\$270.00	EN-H	36%	\$172.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-SECURE	VMAX 40K SEISMIC BRKT SYSBAY	\$5,015.00	EN-H	36%	\$3,209.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-SECUREA	VMAX 40K SE SEISMIC BRKT KIT	\$5,015.00	EN-H	36%	\$3,209.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-SECUREDB	VMAX 40K SEISMIC BRKT STORBAY	\$1,975.00	EN-H	36%	\$1,264.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-SECUREJK	VMAX 40K SEIS BRKT JNG KIT	\$2,050.00	EN-H	36%	\$1,312.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-SECURETDB	VMAX 40K SEISMIC BRKT STORBAY TITAN	\$665.00	EN-H	36%	\$425.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-SECURETM	VMAX 40K SEIS BRKT JNG KIT	\$665.00	EN-H	36%	\$425.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-SILENCERM	VMAX 40K SILENCER KIT SYS/STOR 3.5" BAY	\$1,235.00	EN-H	36%	\$790.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-SILENCERT	VMAX 40K SILENCER KIT STOR DENSE BAY	\$1,235.00	EN-H	36%	\$790.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-TELCO	ZBA WW TELCO KIT (INTERNATIONAL)	\$85.00	EN-H	36%	\$54.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VCONFG19-2	VMAX 40K VCONFIG 19-2	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VCONFIG01	VMAX 40K VCONFIG 01	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VCONFIG02	VMAX 40K VCONFIG 02	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VCONFIG05	VMAX 40K VCONFIG 05	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VCONFIG06	VMAX 40K VCONFIG 06	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VCONFIG07	VMAX 40K VCONFIG 07	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VCONFIG08	VMAX 40K VCONFIG 08	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VCONFIG09	VMAX 40K VCONFIG 09	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VCONFIG10	VMAX 40K VCONFIG 10	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VCONFIG11	VMAX 40K VCONFIG 11	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VCONFIG12	VMAX 40K VCONFIG 12	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VCONFIG13	VMAX 40K VCONFIG 13	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VCONFIG14	VMAX 40K VCONFIG 14	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VCONFIG15	VMAX 40K VCONFIG 15	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VCONFIG16	VMAX 40K VCONFIG 16	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VCONFIG17	VMAX 40K VCONFIG 17	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VCONFIG18	VMAX 40K VCONFIG 18	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VCONFIG19	VMAX 40K VCONFIG 19	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VCONFIG20	VMAX 40K VCONFIG 20	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VCONFIG21	VMAX 40K VCONFIG 21	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VCONFIG22	VMAX 40K VCONFIG 22	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VCONFIG23	VMAX 40K VCONFIG 23	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VCONFIG24	VMAX 40K VCONFIG 24	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VCONFIG25	VMAX 40K VCONFIG 25	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VCONFIG26	VMAX 40K VCONFIG 26	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VCONFIG27	VMAX 40K VCONFIG 27	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VCONFIG28	VMAX 40K VCONFIG 28	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VCONFIG29	VMAX 40K VCONFIG 29	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VCONFIG30	VMAX 40K VCONFIG 30	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VCONFIG31	VMAX 40K VCONFIG 31	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VCONFIG32	VMAX 40K VCONFIG 32	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VCONFIG33	VMAX 40K VCONFIG 33	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VCONFIG34	VMAX 40K VCONFIG 34	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VCONFIG35	VMAX 40K VCONFIG 35	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VCONFIG36	VMAX 40K VCONFIG 36	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VDSP 2-1	VMAX 40K DISPERSED CONFIG VDSP 2-1	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VDSP 2-2	VMAX 40K DISPERSED CONFIG VDSP 2-2	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VDSP 2-3	VMAX 40K DISPERSED CONFIG VDSP 2-3	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VDSP 2-4	VMAX 40K DISPERSED CONFIG VDSP 2-4	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VDSP 2-5	VMAX 40K DISPERSED CONFIG VDSP 2-5	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VDSP 2-6	VMAX 40K DISPERSED CONFIG VDSP 2-6	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VDSP 4-1	VMAX 40K DISPERSED CONFIG VDSP 4-1	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VDSP 4-2	VMAX 40K DISPERSED CONFIG VDSP 4-2	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VDSP 4-3	VMAX 40K DISPERSED CONFIG VDSP 4-3	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VDSP 4-4	VMAX 40K DISPERSED CONFIG VDSP 4-4	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VDSP 6-1	VMAX 40K DISPERSED CONFIG VDSP 6-1	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VDSP 6-2	VMAX 40K DISPERSED CONFIG VDSP 6-2	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VFP1-40K	PROMO 100GB VFP40K 96	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VFP1-40KU	PROMO 100GB VFP40K 32U	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VFP2-40K	PROMO 100GB VFP40K 192	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VFP2-40KU	PROMO 100GB VFP40K 48U	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VFP3-40K	PROMO 200GB VFP40K 96	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VFP3-40KU	PROMO 100GB VFP40K 96U	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VFP4-40K	PROMO 200GB VFP40K 192	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VFP4-40KU	PROMO 200GB VFP40K 32U	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VFP5-40K	PROMO 400GB VFP40K 96	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VFP5-40KU	PROMO 200GB VFP40K 48U	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VFP6-40K	PROMO 400GB VFP40K 192	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VFP6-40KU	PROMO 200GB VFP40K 96U	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VFP7-40KU	PROMO 400GB VFP40K 32U	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VFP8-40KU	PROMO 400GB VFP40K 48U	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VFP9-40KU	PROMO 400GB VFP40K 96U	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVDBPERDOR1P	VMAX 40K DRIVE BAY PERF DOOR 1P	\$620.00	EN-H	36%	\$396.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	SVDBPERFDOOR	VMAX 40K DRIVE BAY PERF DOOR	\$620.00	EN-H	36%	\$396.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVDBSOLDOR	VMAX 40K DRIVE BAY SOLID DOOR	\$620.00	EN-H	36%	\$396.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVDBSOLDOR1P	VMAX 40K DRIVE BAY SOLID DOOR 1P	\$620.00	EN-H	36%	\$396.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYM-OM4-100M	OM4 50/125 MICRON OPTICAL CABLE; LC- LC;	\$1,000.00	EN-H	36%	\$640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYM-OM4-10M	OM4 50/125 MICRON OPTICAL CABLE; LC- LC;	\$320.00	EN-H	36%	\$204.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYM-OM4-1M	OM4 50/125 MICRON OPTICAL CABLE; LC- LC;	\$255.00	EN-H	36%	\$163.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYM-OM4-30M	OM4 50/125 MICRON OPTICAL CABLE; LC- LC;	\$465.00	EN-H	36%	\$297.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYM-OM4-3M	OM4 50/125 MICRON OPTICAL CABLE; LC- LC;	\$255.00	EN-H	36%	\$163.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYM-OM4-50M	OM4 50/125 MICRON OPTICAL CABLE; LC- LC;	\$630.00	EN-H	36%	\$403.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYM-OM4-5M	OM4 50/125 MICRON OPTICAL CABLE; LC- LC;	\$290.00	EN-H	36%	\$185.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VF4103001B	VMAX 40K 4G 10K 300GB DRIVE	\$1,130.00	EN-H	36%	\$723.20	\$169.50	\$0.00	\$0.00	\$0.00	\$0.00	\$169.50
5	VF4103001BTU	VMAX 40K 4G 10K 300GB DRIVE UPG TAA	\$1,580.00	EN-H	36%	\$1,011.20	\$169.22	\$0.00	\$0.00	\$0.00	\$0.00	\$169.22
5	VF4103001BU	VMAX 40K 4G 10K 300GB DRIVE UPG	\$1,580.00	EN-H	36%	\$1,011.20	\$169.22	\$0.00	\$0.00	\$0.00	\$0.00	\$169.22
5	VF4103001C	VMAX 40K 4G 10K 300GB DRIVE IBM-i	\$1,130.00	EN-H	36%	\$723.20	\$169.50	\$0.00	\$0.00	\$0.00	\$0.00	\$169.50
5	VF4103001CTU	VMAX 40K 4G 10K 300GB DRIVE IBM-i UPG TAA	\$1,580.00	EN-H	36%	\$1,011.20	\$169.22	\$0.00	\$0.00	\$0.00	\$0.00	\$169.22
5	VF4103001CU	VMAX 40K 4G 10K 300GB DRIVE IBM-i UPG	\$1,580.00	EN-H	36%	\$1,011.20	\$169.22	\$0.00	\$0.00	\$0.00	\$0.00	\$169.22
5	VF4106001B	VMAX 40K 4G 10K 600GB DRIVE	\$1,765.00	EN-H	36%	\$1,129.60	\$264.75	\$0.00	\$0.00	\$0.00	\$0.00	\$264.75
5	VF4106001BTU	VMAX 40K 4G 10K 600GB DRIVE UPG TAA	\$2,470.00	EN-H	36%	\$1,580.80	\$264.54	\$0.00	\$0.00	\$0.00	\$0.00	\$264.54
5	VF4106001BU	VMAX 40K 4G 10K 600GB DRIVE UPG	\$2,470.00	EN-H	36%	\$1,580.80	\$264.54	\$0.00	\$0.00	\$0.00	\$0.00	\$264.54
5	VF4106001C	VMAX 40K 4G 10K 600GB DRIVE IBM-i	\$1,765.00	EN-H	36%	\$1,129.60	\$264.75	\$0.00	\$0.00	\$0.00	\$0.00	\$264.75
5	VF4106001CTU	VMAX 40K 4G 10K 600GB DRIVE IBM-i UPG TAA	\$2,470.00	EN-H	36%	\$1,580.80	\$264.54	\$0.00	\$0.00	\$0.00	\$0.00	\$264.54
5	VF4106001CU	VMAX 40K 4G 10K 600GB DRIVE IBM-i UPG	\$2,470.00	EN-H	36%	\$1,580.80	\$264.54	\$0.00	\$0.00	\$0.00	\$0.00	\$264.54
5	VF4153001B	VMAX 40K 4G 15K 300GB DRIVE	\$1,425.00	EN-H	36%	\$912.00	\$213.75	\$0.00	\$0.00	\$0.00	\$0.00	\$213.75
5	VF4153001BTU	VMAX 40K 4G 15K 300GB DRIVE UPG TAA	\$1,995.00	EN-H	36%	\$1,276.80	\$213.66	\$0.00	\$0.00	\$0.00	\$0.00	\$213.66
5	VF4153001BU	VMAX 40K 4G 15K 300GB DRIVE UPG	\$1,995.00	EN-H	36%	\$1,276.80	\$213.66	\$0.00	\$0.00	\$0.00	\$0.00	\$213.66
5	VF4153001C	VMAX 40K 4G 15K 300GB DRIVE IBM-i	\$1,425.00	EN-H	36%	\$912.00	\$213.75	\$0.00	\$0.00	\$0.00	\$0.00	\$213.75
5	VF4153001CTU	VMAX 40K 4G 15K 300GB DRIVE IBM-i UPG TAA	\$1,995.00	EN-H	36%	\$1,276.80	\$213.66	\$0.00	\$0.00	\$0.00	\$0.00	\$213.66
5	VF4153001CU	VMAX 40K 4G 15K 300GB DRIVE IBM-i UPG	\$1,995.00	EN-H	36%	\$1,276.80	\$213.66	\$0.00	\$0.00	\$0.00	\$0.00	\$213.66
5	VF4156001B	VMAX 40K 4G 15K 600GB DRIVE	\$2,315.00	EN-H	36%	\$1,481.60	\$347.25	\$0.00	\$0.00	\$0.00	\$0.00	\$347.25
5	VF4156001BTU	VMAX 40K 4G 15K 600GB DRIVE UPG TAA	\$3,240.00	EN-H	36%	\$2,073.60	\$347.00	\$0.00	\$0.00	\$0.00	\$0.00	\$347.00
5	VF4156001BU	VMAX 40K 4G 15K 600GB DRIVE UPG	\$3,240.00	EN-H	36%	\$2,073.60	\$347.00	\$0.00	\$0.00	\$0.00	\$0.00	\$347.00
5	VF4156001C	VMAX 40K 4G 15K 600GB DRIVE IBM-i	\$2,315.00	EN-H	36%	\$1,481.60	\$347.25	\$0.00	\$0.00	\$0.00	\$0.00	\$347.25
5	VF4156001CTU	VMAX 40K 4G 15K 600GB DRIVE IBM-i UPG TAA	\$3,240.00	EN-H	36%	\$2,073.60	\$347.00	\$0.00	\$0.00	\$0.00	\$0.00	\$347.00
5	VF4156001CU	VMAX 40K 4G 15K 600GB DRIVE IBM-i UPG	\$3,240.00	EN-H	36%	\$2,073.60	\$347.00	\$0.00	\$0.00	\$0.00	\$0.00	\$347.00
5	VF4F11001B	VMAX 40K 4G FLASH 100GBDRIVE	\$3,255.00	EN-H	36%	\$2,083.20	\$488.25	\$0.00	\$0.00	\$0.00	\$0.00	\$488.25
5	VF4F11001BU	VMAX 40K 4G FLASH 100GBDRIVE UPG	\$4,480.00	EN-H	36%	\$2,867.20	\$479.81	\$0.00	\$0.00	\$0.00	\$0.00	\$479.81
5	VF4F11001C	VMAX 40K 4G FLASH 100GBDRIVE IBM-i	\$3,255.00	EN-H	36%	\$2,083.20	\$488.25	\$0.00	\$0.00	\$0.00	\$0.00	\$488.25
5	VF4F11001CTU	VMAX 40K 4G FLASH 100GBDRIVE IBM-i UPG	\$4,480.00	EN-H	36%	\$2,867.20	\$479.81	\$0.00	\$0.00	\$0.00	\$0.00	\$479.81
5	VF4F11002BFP	VMAX 40K 4G FLASH 100GB DRV FP	\$0.00	EN-H	36%	\$0.00	\$972.00	\$0.00	\$0.00	\$0.00	\$0.00	\$972.00
5	VF4F11002CFP	VMAX 40K 4G FLASH 100GB DRV FP	\$0.00	EN-H	36%	\$0.00	\$972.00	\$0.00	\$0.00	\$0.00	\$0.00	\$972.00
5	VF4F12001B	VMAX 40K 4G FLASH 200GBDRIVE	\$5,765.00	EN-H	36%	\$3,689.60	\$864.75	\$0.00	\$0.00	\$0.00	\$0.00	\$864.75
5	VF4F12001BU	VMAX 40K 4G FLASH 200GBDRIVE UPG	\$8,075.00	EN-H	36%	\$5,168.00	\$864.83	\$0.00	\$0.00	\$0.00	\$0.00	\$864.83
5	VF4F12001C	VMAX 40K 4G FLASH 200GBDRIVE IBM-i	\$5,765.00	EN-H	36%	\$3,689.60	\$864.75	\$0.00	\$0.00	\$0.00	\$0.00	\$864.75
5	VF4F12001CTU	VMAX 40K 4G FLASH 200GBDRIVE IBM-i UPG	\$8,075.00	EN-H	36%	\$5,168.00	\$864.83	\$0.00	\$0.00	\$0.00	\$0.00	\$864.83
5	VF4F12002BFP	VMAX 40K 4G FLASH 200GB DRV FP	\$0.00	EN-H	36%	\$0.00	\$1,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,850.00
5	VF4F12002CFP	VMAX 40K 4G FLASH 200GB DRV FP	\$0.00	EN-H	36%	\$0.00	\$1,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,850.00
5	VF4F14001B	VMAX 40K 4G FLASH 400GB DRIVE	\$10,940.00	EN-H	36%	\$7,001.60	\$1,641.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,641.00
5	VF4F14001BU	VMAX 40K 4G FLASH 400GB DRIVE UPG	\$15,310.00	EN-H	36%	\$9,798.40	\$1,639.70	\$0.00	\$0.00	\$0.00	\$0.00	\$1,639.70
5	VF4F14001C	VMAX 40K 4G FLASH 400GB DRIVE IBM-i	\$10,940.00	EN-H	36%	\$7,001.60	\$1,641.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,641.00
5	VF4F14001CTU	VMAX 40K 4G FLASH 400GB DRIVE IBM-i UPG	\$15,310.00	EN-H	36%	\$9,798.40	\$1,639.70	\$0.00	\$0.00	\$0.00	\$0.00	\$1,639.70
5	VF4F14002BFP	VMAX 40K 4G FLASH 400GB DRV FP	\$0.00	EN-H	36%	\$0.00	\$3,507.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,507.00
5	VF4F14002CFP	VMAX 40K 4G FLASH 400GB DRV FP	\$0.00	EN-H	36%	\$0.00	\$3,507.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,507.00
5	VF4FM8001B	VMAX 40K 4G FLASH 800GB DRIVE	\$19,330.00	EN-H	36%	\$12,371.20	\$2,899.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,899.50
5	VF4FM8001BTU	VMAX 40K 4G FLASH 800GB DRIVE UPG	\$27,060.00	EN-H	36%	\$17,318.40	\$2,898.13	\$0.00	\$0.00	\$0.00	\$0.00	\$2,898.13
5	VF4FM8001BU	VMAX 40K 4G FLASH 800GB DRIVE UPG	\$27,060.00	EN-H	36%	\$17,318.40	\$2,898.13	\$0.00	\$0.00	\$0.00	\$0.00	\$2,898.13
5	VF4FM8002BFP	VMAX 40K 4G FLASH 800GB DRIVE FP	\$29,540.00	EN-H	36%	\$18,905.60	\$9,329.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,329.00
5	VG10-DCD-10	VNX File and Software for VG10=IC	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG10-DCD-20	VNX File and Software for VG10=IC	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG10-DCD-40	VNX File and Software for VG10=IC	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG10-DM	VNX NAS GATEWAY 1 VG10 DATA MOVER	\$13,100.00	EN-H	36%	\$8,384.00	\$1,965.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,965.00
5	VG10-DME	VNX NAS GATEWAY ENCL 1 VG10 DATA MOVER	\$17,030.00	EN-H	36%	\$10,899.20	\$2,554.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,554.50
5	VG10-DM-U	VNX NAS GATEWAY 1 VG10 DATA MOVER-UPG	\$17,030.00	EN-H	36%	\$10,899.20	\$1,965.26	\$0.00	\$0.00	\$0.00	\$0.00	\$1,965.26
5	VG50-2-DOC-DB	PTT FOR 2 DM VG50 GATEWAY IN DRIVE BAY	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG50-2-DOC-SY	PTT for 2 DM VG50 Gateway in System Bay	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG50-3-DOC-DB	PTT for 3 DM VG50 Gateway in Drive Bay	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG50-3-DOC-SY	PTT for 3 DM VG50 Gateway in System Bay	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG50-4-DOC-DB	PTT FOR 4 DM VG50 GATEWAY IN DRIVE BAY	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG50-4-DOC-SY	PTT FOR 4 DM VG50 GATEWAY IN SYSTEM BAY	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG50-DCD-10	VNX File and Software for VG50=IC	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG50-DCD-20	VNX File and Software for VG50=IC	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG50-DCD-40	VNX File and Software for VG50=IC	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG50-DM	VNX NAS GATEWAY 1 VG50 DATA MOVER	\$55,000.00	EN-H	36%	\$35,200.00	\$8,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,250.00
5	VG50-DME0	VNX NAS GATEWAY ENCL 2 VG50 DATA MOVER	\$98,250.00	EN-H	36%	\$62,880.00	\$14,737.50	\$0.00	\$0.00	\$0.00	\$0.00	\$14,737.50
5	VG50-DMEX	VNX NAS GATEWAY EMPTY ENCLOSURE	\$45,000.00	EN-H	36%	\$28,800.00	\$6,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,750.00
5	VG50-DMEX-U	VNX NAS GATEWAY EMPTY ENCLOSURE-UPG	\$58,500.00	EN-H	36%	\$37,440.00	\$6,750.90	\$0.00	\$0.00	\$0.00	\$0.00	\$6,750.90
5	VG50-DM-U	VNX NAS GATEWAY VG50 DATA MOVER-UPG	\$71,500.00	EN-H	36%	\$45,760.00	\$8,251.10	\$0.00	\$0.00	\$0.00	\$0.00	\$8,251.10
5	VG-CS	Gateway Control Station 8GB MEM	\$8,695.00	EN-H	36%	\$5,564.80	\$1,304.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,304.25
5	VG-CS2	2nd Gateway Control Station 8 GB MEM	\$8,695.00	EN-H	36%	\$5,564.80	\$1,304.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,304.25
5	VG-CS2-U	2nd Gateway Control Station 8 GB MEM-UPG	\$11,305.00	EN-H	36%	\$7,235.20	\$1,304.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,304.60
5	VG-FCOE-OP	2 port FCoE optical IO module	\$10,250.00	EN-H	36%	\$6,560.00	\$1,537.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,537.50

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	VG-FCOE-TW	2 port FCoE Twinax IO module	\$10,250.00	EN-H	36%	\$6,560.00	\$1,537.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,537.50
5	VG-M1GCU-A	4 port 1GbE CU Factory	\$1,815.00	EN-H	36%	\$1,161.60	\$272.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$272.25
5	VG-M1GCU-U	4 port 1GbE CU Upgrade	\$2,360.00	EN-H	36%	\$1,510.40	\$272.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$272.34
5	VG-M8GF-A	4 port 8G FC W/4 SFPs Factory	\$4,095.00	EN-H	36%	\$2,620.80	\$614.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$614.25
5	VG-MXG2OP-A	2 port 10GbE Opt Factory	\$10,250.00	EN-H	36%	\$6,560.00	\$1,537.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,537.50
5	VG-MXG2OP-U	2 port 10GbE Opt Upgrade	\$13,325.00	EN-H	36%	\$8,528.00	\$1,537.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,537.71
5	VG-MXG2TW-A	2 port 10GbE Twin Ax Factory	\$1,815.00	EN-H	36%	\$1,161.60	\$272.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$272.25
5	VG-MXG2TW-U	2 port 10GbE Twin Ax Upgrade	\$2,360.00	EN-H	36%	\$1,510.40	\$272.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$272.34
5	VG-MXGT-A	2 port 10GBaseT Factory	\$10,250.00	EN-H	36%	\$6,560.00	\$1,537.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,537.50
5	VG-MXGT-U	2 port 10GBaseT Upgrade	\$13,325.00	EN-H	36%	\$8,528.00	\$1,537.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,537.71
5	VL41012001B	VMAX 40K 4G 10K 1200GB 2.5" DRIVE	\$2,195.00	EN-H	36%	\$1,404.80	\$329.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$329.25
5	VL41012001BTU	VMAX 40K 4G 10K 1200GB 2.5" DRV TAA UPG	\$3,075.00	EN-H	36%	\$1,968.00	\$329.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$329.33
5	VL41012001BU	VMAX 40K 4G 10K 1200GB 2.5" DRIVE UPG	\$3,075.00	EN-H	36%	\$1,968.00	\$329.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$329.33
5	VL4103001B	VMAX 40K 4G 10K 300GB SAS DRIVE	\$860.00	EN-H	36%	\$550.40	\$129.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$129.00
5	VL4103001BTU	VMAX 40K 4G 10K 300GB SAS DRIVE UPG TAA	\$1,205.00	EN-H	36%	\$771.20	\$129.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$129.06
5	VL4103001BU	VMAX 40K 4G 10K 300GB SAS DRIVE UPG	\$1,205.00	EN-H	36%	\$771.20	\$129.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$129.06
5	VL4103001C	VMAX 40K 4G 10K 300GB SAS DRIVE IBM-I	\$860.00	EN-H	36%	\$550.40	\$129.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$129.00
5	VL4103001CTU	VMAX 40K4G 10K 300GB SAS DRV IBM-I UPGTAA	\$1,205.00	EN-H	36%	\$771.20	\$129.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$129.06
5	VL4103001CU	VMAX 40K 4G 10K 300GB SAS DRIVE IBM-IUPG	\$1,205.00	EN-H	36%	\$771.20	\$129.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$129.06
5	VL4106001B	VMAX 40K 4G 10K 600GB SAS DRIVE	\$1,490.00	EN-H	36%	\$953.60	\$223.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$223.50
5	VL4106001BTU	VMAX 40K 4G 10K 600GB SAS DRIVE UPG TAA	\$2,085.00	EN-H	36%	\$1,334.40	\$223.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$223.30
5	VL4106001BU	VMAX 40K 4G 10K 600GB SAS DRIVE UPG	\$2,085.00	EN-H	36%	\$1,334.40	\$223.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$223.30
5	VL4106001C	VMAX 40K 4G 10K 600GB SAS DRIVE IBM-I	\$1,490.00	EN-H	36%	\$953.60	\$223.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$223.50
5	VL4106001CTU	VMAX 40K4G 10K 600GB SAS DRV IBM-I UPGTAA	\$2,085.00	EN-H	36%	\$1,334.40	\$223.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$223.30
5	VL4106001CU	VMAX 40K 4G 10K 600GB SAS DRIVE IBM-IUPG	\$2,085.00	EN-H	36%	\$1,334.40	\$223.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$223.30
5	VL4109001B	VMAX 40K 4G 10K 900GB SAS DRIVE	\$1,960.00	EN-H	36%	\$1,254.40	\$294.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$294.00
5	VL4109001BTU	VMAX 40K 4G 10K 900GB SAS DRIVE UPG TAA	\$2,745.00	EN-H	36%	\$1,756.80	\$293.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$293.99
5	VL4109001BU	VMAX 40K 4G 10K 900GB SAS DRIVE UPG	\$2,745.00	EN-H	36%	\$1,756.80	\$293.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$293.99
5	VL4109001C	VMAX 40K 4G 10K 900GB SAS DRIVE IBM-I	\$1,960.00	EN-H	36%	\$1,254.40	\$294.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$294.00
5	VL4109001CTU	VMAX 40 4G 10K 900GB SAS DRV IBM-I UPGTAA	\$2,745.00	EN-H	36%	\$1,756.80	\$293.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$293.99
5	VL4109001CU	VMAX 40K 4G 10K 900GB SAS DRIVE IBM-IUPG	\$2,745.00	EN-H	36%	\$1,756.80	\$293.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$293.99
5	VL4151461B	VMAX 40K 4G 15K 146GB SAS DRIVE	\$1,515.00	EN-H	36%	\$969.60	\$227.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$227.25
5	VL4151461BTU	VMAX 40K 4G 15K 146GB SAS DRV UPG TAA	\$2,120.00	EN-H	36%	\$1,356.80	\$227.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$227.05
5	VL4151461BU	VMAX 40K 4G 15K 146GB SAS DRIVE	\$2,120.00	EN-H	36%	\$1,356.80	\$227.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$227.05
5	VL4151461C	VMAX 40K 4G 15K 146GB SAS DRIVE IBM-I	\$1,515.00	EN-H	36%	\$969.60	\$227.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$227.25
5	VL4151461CTU	VMAX 40K4G 15K 146GB SAS DRV IBM-I UPGTAA	\$2,120.00	EN-H	36%	\$1,356.80	\$227.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$227.05
5	VL4151461CU	VMAX 40K 4G 15K 146GB SAS DRV IBM-I UPG	\$2,120.00	EN-H	36%	\$1,356.80	\$227.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$227.05
5	VL4153001B	VMAX 40K 4G 15K 300GB SAS DRIVE	\$2,215.00	EN-H	36%	\$1,417.60	\$332.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$332.25
5	VL4153001BTU	VMAX 40K 4G 15K 300GB SAS DRIVE	\$3,100.00	EN-H	36%	\$1,984.00	\$332.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$332.01
5	VL4153001BU	VMAX 40K 4G 15K 300GB SAS DRIVE	\$3,100.00	EN-H	36%	\$1,984.00	\$332.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$332.01
5	VL4153001C	VMAX 40K 4G 15K 300GB SAS DRIVE IBM-I	\$2,215.00	EN-H	36%	\$1,417.60	\$332.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$332.25
5	VL4153001CTU	VMAX 40K4G 15K 300GB SAS DRV IBM-I UPGTAA	\$3,100.00	EN-H	36%	\$1,984.00	\$332.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$332.01
5	VL4153001CU	VMAX 40K 4G 15K 300GB SAS DRV IBM-I UPG	\$3,100.00	EN-H	36%	\$1,984.00	\$332.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$332.01
5	VL4156001B	VMAX 40K 600GB 15K SAS DRV	\$3,924.00	EN-H	36%	\$2,511.36	\$588.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$588.60
5	VL4156001BTU	VMAX 40K 600GB 15K SAS DRV TAA UPG	\$5,493.00	EN-H	36%	\$3,515.52	\$588.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$588.30
5	VL4156001BU	VMAX 40K 600GB 15K SAS DRV UPG	\$5,493.00	EN-H	36%	\$3,515.52	\$588.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$588.30
5	VL47210001B	VMAX 40K 4G 7_2K 1000GB SAS DRIVE	\$1,630.00	EN-H	36%	\$1,043.20	\$244.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$244.50
5	VL47210001BTU	VMAX 40K 4G 7_2K 1000GB SAS DRIVE	\$2,280.00	EN-H	36%	\$1,459.20	\$244.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$244.19
5	VL47210001BU	VMAX 40K 4G 7_2K 1000GB SAS DRIVE	\$2,280.00	EN-H	36%	\$1,459.20	\$244.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$244.19
5	VL47210001C	VMAX 40K 4G 7_2K 1000GB SAS DRIVE IBM-I	\$1,630.00	EN-H	36%	\$1,043.20	\$244.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$244.50
5	VL47210001CTU	VMAX40K4G 7_2K 1000GB SASDRV IBM-I UPGTAA	\$2,280.00	EN-H	36%	\$1,459.20	\$244.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$244.19
5	VL47210001CU	VMAX 40K 4G 7_2K 1000GB SASDRV IBM-I UPG	\$2,280.00	EN-H	36%	\$1,459.20	\$244.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$244.19
5	VL4FM1001B	VMAX 40K 4G FLASH 100GB DRIVE	\$3,255.00	EN-H	36%	\$2,083.20	\$488.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$488.25
5	VL4FM1001BTU	VMAX 40K 4G FLASH 100GB DRIVE UPG	\$4,480.00	EN-H	36%	\$2,867.20	\$479.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$479.81
5	VL4FM1001BU	VMAX 40K 4G FLASH 100GB DRIVE UPG	\$3,255.00	EN-H	36%	\$2,083.20	\$488.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$488.25
5	VL4FM1001CTU	VMAX 40K 4G FLASH 100GB DRV IBM-I UPG TAA	\$4,480.00	EN-H	36%	\$2,867.20	\$479.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$479.81
5	VL4FM1001CU	VMAX 40K 4G FLASH 100GB DRIVE IBM-I UPG	\$4,480.00	EN-H	36%	\$2,867.20	\$479.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$479.81
5	VL4FM1002BFP	VMAX 40K 4G FLASH 100GB DRV FP	\$0.00	EN-H	36%	\$0.00	\$972.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$972.00
5	VL4FM1002CFP	VMAX 40K 4G FLASH 100GB DRV FP	\$0.00	EN-H	36%	\$0.00	\$972.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$972.00
5	VL4FM2001B	VMAX 40K 4G FLASH 200GB DRIVE	\$5,765.00	EN-H	36%	\$3,689.60	\$864.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$864.75
5	VL4FM2001BTU	VMAX 40K 4G FLASH 200GB DRIVE UPG	\$8,075.00	EN-H	36%	\$5,168.00	\$864.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$864.83
5	VL4FM2001BU	VMAX 40K 4G FLASH 200GB DRIVE UPG	\$8,075.00	EN-H	36%	\$5,168.00	\$864.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$864.83
5	VL4FM2001C	VMAX 40K 4G FLASH 200GB DRIVE IBM-I	\$5,765.00	EN-H	36%	\$3,689.60	\$864.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$864.75
5	VL4FM2001CTU	VMAX 40K 4G FLASH 200GB DRIVE IBM-I UPG	\$8,075.00	EN-H	36%	\$5,168.00	\$864.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$864.83
5	VL4FM2002BFP	VMAX 40K 4G FLASH 200GB DRV FP	\$0.00	EN-H	36%	\$0.00	\$1,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,850.00
5	VL4FM2002CFP	VMAX 40K 4G FLASH 200GB DRV FP	\$0.00	EN-H	36%	\$0.00	\$1,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,850.00
5	VL4FM4001B	VMAX 40K 4G FLASH 400GB DRIVE	\$10,940.00	EN-H	36%	\$7,001.60	\$1,641.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,641.00
5	VL4FM4001BTU	VMAX 40K 4G FLASH 400GB DRIVE UPG	\$15,310.00	EN-H	36%	\$9,798.40	\$1,639.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,639.70
5	VL4FM4001BU	VMAX 40K 4G FLASH 400GB DRIVE UPG	\$10,940.00	EN-H	36%	\$7,001.60	\$1,641.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,641.00
5	VL4FM4001CU	VMAX 40K 4G FLASH 400GB DRIVE IBM-I UPG	\$15,310.00	EN-H	36%	\$9,798.40	\$1,639.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,639.70
5	VL4FM4002BFP	VMAX 40K 4G FLASH 400GB DRV FP	\$0.00	EN-H	36%	\$0.00	\$3,507.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,507.00
5	VL4FM4002CFP	VMAX 40K 4G FLASH 400GB DRV FP	\$0.00	EN-H	36%	\$0.00	\$3,507.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,507.00
5	VL4FM8001B	VMAX 40K 4G FLASH 800GB DRIVE	\$19,330.00	EN-H	36%	\$12,371.20	\$2,899.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,899.50
5	VL4FM8001BTU	VMAX 40K 4G FLASH 800GB DRIVE PG	\$27,060.00	EN-H	36%	\$17,318.40	\$2,898.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,898.13
5	VL4FM8001BU	VMAX 40K 4G FLASH 800GB DRIVE UPG	\$27,060.00	EN-H	36%	\$17,318.40	\$2,898.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,898.13
5	VL4FM8002BFP	VMAX 40K 4G FLASH 800GB DRIVE FP	\$0.00	EN-H	36%	\$0.00	\$6,663.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,663.00
5	VS41012001B	VMAX 40K 4G 10K 1200GB 3.5" DRIVE	\$2,195.00	EN-H	36%	\$1,404.80	\$329.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$329.25
5	VS41012001BTU	VMAX 40K 4G 10K 1200GB 3.5" DRV TAA UPG	\$3,075.00	EN-H	36%	\$1,							

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VS4103001BU	VMAX 40K 4G 10K 300GB SAS DRIVE UPG	\$1,205.00	EN-H	36%	\$771.20	\$129.06	\$0.00	\$0.00	\$0.00	\$0.00	\$129.06
5	VS4103001C	VMAX 40K 4G 10K 300GB SAS DRIVE IBM-I	\$860.00	EN-H	36%	\$550.40	\$129.00	\$0.00	\$0.00	\$0.00	\$0.00	\$129.00
5	VS4103001CTU	VMAX 40K4G 10K 300GB SAS DRV IBMI UPGTAA	\$1,205.00	EN-H	36%	\$771.20	\$129.06	\$0.00	\$0.00	\$0.00	\$0.00	\$129.06
5	VS4103001CU	VMAX 40K 4G 10K 300GB SAS DRIVE IBM-IUPG	\$1,205.00	EN-H	36%	\$771.20	\$129.06	\$0.00	\$0.00	\$0.00	\$0.00	\$129.06
5	VS4106001B	VMAX 40K 4G 10K 600GB SAS DRIVE	\$1,490.00	EN-H	36%	\$953.60	\$223.50	\$0.00	\$0.00	\$0.00	\$0.00	\$223.50
5	VS4106001BTU	VMAX 40K 4G 10K 600GB SAS DRIVE UPG TAA	\$2,085.00	EN-H	36%	\$1,334.40	\$223.30	\$0.00	\$0.00	\$0.00	\$0.00	\$223.30
5	VS4106001BU	VMAX 40K 4G 10K 600GB SAS DRIVE UPG	\$2,085.00	EN-H	36%	\$1,334.40	\$223.30	\$0.00	\$0.00	\$0.00	\$0.00	\$223.30
5	VS4106001C	VMAX 40K 4G 10K 600GB SAS DRIVE IBM-I	\$1,490.00	EN-H	36%	\$953.60	\$223.50	\$0.00	\$0.00	\$0.00	\$0.00	\$223.50
5	VS4106001CTU	VMAX 40K4G 10K 600GB SAS DRV IBMI UPGTAA	\$2,085.00	EN-H	36%	\$1,334.40	\$223.30	\$0.00	\$0.00	\$0.00	\$0.00	\$223.30
5	VS4106001CU	VMAX 40K 4G 10K 600GB SAS DRIVE IBM-IUPG	\$2,085.00	EN-H	36%	\$1,334.40	\$223.30	\$0.00	\$0.00	\$0.00	\$0.00	\$223.30
5	VS4109001B	VMAX 40K 4G 10K 900GB SAS Drive	\$1,960.00	EN-H	36%	\$1,254.40	\$294.00	\$0.00	\$0.00	\$0.00	\$0.00	\$294.00
5	VS4109001BTU	VMAX 40K 4G 10K 900GB SAS Drive UPG TAA	\$2,745.00	EN-H	36%	\$1,756.80	\$293.99	\$0.00	\$0.00	\$0.00	\$0.00	\$293.99
5	VS4109001BU	VMAX 40K 4G 10K 900GB SAS Drive UPG	\$2,745.00	EN-H	36%	\$1,756.80	\$293.99	\$0.00	\$0.00	\$0.00	\$0.00	\$293.99
5	VS4109001C	VMAX 40K 4G 10K 900GB SAS Drive IBM-I	\$1,960.00	EN-H	36%	\$1,254.40	\$294.00	\$0.00	\$0.00	\$0.00	\$0.00	\$294.00
5	VS4109001CTU	VMAX 40K 4G 10K 900GB SASDRV IBMI UPGTAA	\$2,745.00	EN-H	36%	\$1,756.80	\$293.99	\$0.00	\$0.00	\$0.00	\$0.00	\$293.99
5	VS4109001CU	VMAX 40K 4G 10K 900GB SASDrive IBM-I UPG	\$2,745.00	EN-H	36%	\$1,756.80	\$293.99	\$0.00	\$0.00	\$0.00	\$0.00	\$293.99
5	VS4156001B	VMAX 40K 600GB 15K SAS DRV	\$3,924.00	EN-H	36%	\$2,511.36	\$588.60	\$0.00	\$0.00	\$0.00	\$0.00	\$588.60
5	VS4156001BTU	VMAX 40K 600GB 15K SAS DRV TAA UPG	\$5,493.00	EN-H	36%	\$3,515.52	\$588.30	\$0.00	\$0.00	\$0.00	\$0.00	\$588.30
5	VS4156001BU	VMAX 40K 600GB 15K SAS DRV UPG	\$5,493.00	EN-H	36%	\$3,515.52	\$588.30	\$0.00	\$0.00	\$0.00	\$0.00	\$588.30
5	VT47220001B	VMAX 40K 4G 7.2K 2000GB DRIVE	\$1,715.00	EN-H	36%	\$1,097.60	\$257.25	\$0.00	\$0.00	\$0.00	\$0.00	\$257.25
5	VT47220001BTU	VMAX 40K 4G 7.2K 2000GB DRIVE UPG TAA	\$2,400.00	EN-H	36%	\$1,536.00	\$257.04	\$0.00	\$0.00	\$0.00	\$0.00	\$257.04
5	VT47220001BU	VMAX 40K 4G 7.2K 2000GB DRIVE UPG	\$2,400.00	EN-H	36%	\$1,536.00	\$257.04	\$0.00	\$0.00	\$0.00	\$0.00	\$257.04
5	VT47220001C	VMAX 40K 4G 7.2K 2000GB DRIVE IBM-I	\$1,715.00	EN-H	36%	\$1,097.60	\$257.25	\$0.00	\$0.00	\$0.00	\$0.00	\$257.25
5	VT47220001CTU	VMAX 40 4G 7.2K 2000GB DRIVE IBMI UPGTAA	\$2,400.00	EN-H	36%	\$1,536.00	\$257.04	\$0.00	\$0.00	\$0.00	\$0.00	\$257.04
5	VT47220001CU	VMAX 40K 4G 7.2K 2000GB DRIVE IBM-I UPG	\$2,400.00	EN-H	36%	\$1,536.00	\$257.04	\$0.00	\$0.00	\$0.00	\$0.00	\$257.04
5	VT47230001B	VMAX 40K 4G 7_2K 3000GB DRIVE	\$2,420.00	EN-H	36%	\$1,548.80	\$363.00	\$0.00	\$0.00	\$0.00	\$0.00	\$363.00
5	VT47230001BTU	VMAX 40K 4G 7_2K 3000GB DRIVE UPG TAA	\$3,390.00	EN-H	36%	\$2,169.60	\$363.07	\$0.00	\$0.00	\$0.00	\$0.00	\$363.07
5	VT47230001BU	VMAX 40K 4G 7_2K 3000GB DRIVE UPG	\$3,390.00	EN-H	36%	\$2,169.60	\$363.07	\$0.00	\$0.00	\$0.00	\$0.00	\$363.07
5	VT47230001C	VMAX 40K 4G 7_2K 3000GB DRIVE IBM-I	\$2,420.00	EN-H	36%	\$1,548.80	\$363.00	\$0.00	\$0.00	\$0.00	\$0.00	\$363.00
5	VT47230001CTU	VMAX 40K 4G 7_2K 3000GB DRV IBMI UPGTAA	\$3,390.00	EN-H	36%	\$2,169.60	\$363.07	\$0.00	\$0.00	\$0.00	\$0.00	\$363.07
5	VT47230001CU	VMAX 40K 4G 7_2K 3000GB DRIVE I-IBMUPG	\$3,390.00	EN-H	36%	\$2,169.60	\$363.07	\$0.00	\$0.00	\$0.00	\$0.00	\$363.07
5	VT47240001B	VMAX 40K 4G 7.2K 4000GB DRIVE	\$2,980.00	EN-H	36%	\$1,907.20	\$447.00	\$0.00	\$0.00	\$0.00	\$0.00	\$447.00
5	VT47240001BTU	VMAX 40K 4G 7.2K 4000GB DRIVE TAA UPG	\$4,170.00	EN-H	36%	\$2,668.80	\$446.61	\$0.00	\$0.00	\$0.00	\$0.00	\$446.61
5	VT47240001BU	VMAX 40K 4G 7.2K 4000GB DRIVE UPG	\$4,170.00	EN-H	36%	\$2,668.80	\$446.61	\$0.00	\$0.00	\$0.00	\$0.00	\$446.61
5	VT47240001C	VMAX 40K 4G 7.2K 4000GB DRIVE IBM-I	\$2,980.00	EN-H	36%	\$1,907.20	\$447.00	\$0.00	\$0.00	\$0.00	\$0.00	\$447.00
5	VT47240001CTU	VMAX 40K 4G 7.2K 4000GB IBM-I TAA UPG	\$4,170.00	EN-H	36%	\$2,668.80	\$446.61	\$0.00	\$0.00	\$0.00	\$0.00	\$446.61
5	VT47240001CU	VMAX 40K 4G 7.2K 4000GB DRIVE IBM-I UPG	\$4,170.00	EN-H	36%	\$2,672.00	\$447.14	\$0.00	\$0.00	\$0.00	\$0.00	\$447.14
5	VX10-M1GCU-A	4 port 1GbE CU Factory	\$1,815.00	EN-H	36%	\$1,161.60	\$272.25	\$0.00	\$0.00	\$0.00	\$0.00	\$272.25
5	VX10-M1GCU-U	4 port 1GbE CU Upgrade	\$2,360.00	EN-H	36%	\$1,510.40	\$272.34	\$0.00	\$0.00	\$0.00	\$0.00	\$272.34
5	VX10-M8GF-A	4 port 8G FC W/4 SFPs Factory	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VX10-MXG2OP-A	2 port 10GbE Opt Factory	\$10,250.00	EN-H	36%	\$6,560.00	\$1,537.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,537.50
5	VX10-MXG2OP-U	2 port 10GbE Opt Upgrade	\$13,330.00	EN-H	36%	\$8,531.20	\$1,538.28	\$0.00	\$0.00	\$0.00	\$0.00	\$1,538.28
5	VX10-MXGT-A	2 port 10GBaseT Factory	\$10,250.00	EN-H	36%	\$6,560.00	\$1,537.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,537.50
5	VX10-MXGT-U	2 port 10GBaseT Upgrade	\$13,330.00	EN-H	36%	\$8,531.20	\$1,538.28	\$0.00	\$0.00	\$0.00	\$0.00	\$1,538.28
5	VX10VG50-DM	VMAX10K NAS GTWY 1 VG50 DM	\$55,000.00	EN-H	36%	\$35,200.00	\$8,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,250.00
5	VX10VG50DME0	VMAX10K NAS GTWY ENCL 2 VG50 DM	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VX10VG50DMEX	VMAX10K NAS GTWY EMPTY ENCLOSURE	\$45,000.00	EN-H	36%	\$28,800.00	\$6,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,750.00
5	VX10VG50DMEXU	VMAX10K NAS GTWY EMPTY ENCLOSURE-UPG	\$58,500.00	EN-H	36%	\$37,440.00	\$6,750.90	\$0.00	\$0.00	\$0.00	\$0.00	\$6,750.90
5	VX10VG50-DMU	VMAX10K NAS GTWY VG50 DM-UPG	\$71,500.00	EN-H	36%	\$45,760.00	\$8,251.10	\$0.00	\$0.00	\$0.00	\$0.00	\$8,251.10
5	VX10VG50-KIT	VMAX10K PDU-PDP AND CABLE KIT FOR NAS 1P	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VX10VG50-KIT-3D	VMAX10K PDU-PDP AND CABLE KIT FOR NAS 3D	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VX10VG50-KIT-3Y	VMAX10K PDU-PDP AND CABLE KIT FOR NAS 3Y	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VX10VG-CS	VMAX10k NAS GTWY CS 8GB MEM	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VX10VG-CS2	VMAX10k NAS GTWY 2nd CS 8GB MEM	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PREHW-012	PREMIUM HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRICE	\$0.00	EN-HM	36%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	450-000-023	VMAX10K BASE SW SATA CAP 1TB=CB	\$740.00	EN-S	36%	\$473.60	\$133.20	\$0.00	\$0.00	\$0.00	\$0.00	\$133.20
5	450-000-024	VMAX10K BASE SW NON-SATA CAP 1TB=CB	\$1,485.00	EN-S	36%	\$950.40	\$267.30	\$0.00	\$0.00	\$0.00	\$0.00	\$267.30
5	450-000-025	VMAX10K ADV SW SATA CAP 1TB=CB	\$1,035.00	EN-S	36%	\$662.40	\$186.30	\$0.00	\$0.00	\$0.00	\$0.00	\$186.30
5	450-000-026	VMAX10K ADV SW NON-SATA CAP 1TB=CB	\$2,070.00	EN-S	36%	\$1,324.80	\$372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$372.60
5	450-000-029	VMAX10K ENGRY PKG SATA CAP 1TB=CB	\$555.00	EN-S	36%	\$355.20	\$38.85	\$0.00	\$0.00	\$0.00	\$0.00	\$38.85
5	450-000-030	VMAX10K ENGRY PKG NON-SATA CAP 1TB=CB	\$1,230.00	EN-S	36%	\$787.20	\$86.10	\$0.00	\$0.00	\$0.00	\$0.00	\$86.10
5	450-000-033	VMAX10K BASIC SRDF NON-SATA CAP 1TB=CB	\$1,650.00	EN-S	36%	\$1,056.00	\$297.00	\$0.00	\$0.00	\$0.00	\$0.00	\$297.00
5	450-000-034	VMAX10K BASIC SRDF SATA CAP 1TB=CB	\$825.00	EN-S	36%	\$528.00	\$148.50	\$0.00	\$0.00	\$0.00	\$0.00	\$148.50
5	450-000-035	VMAX10K BASIC SRDF REG CAP 1TB=CA	\$1,905.00	EN-S	36%	\$1,219.20	\$342.90	\$0.00	\$0.00	\$0.00	\$0.00	\$342.90
5	450-000-036	VMAX10K BASIC SRDF XTRN CAP 1TB=CB	\$825.00	EN-S	36%	\$528.00	\$148.50	\$0.00	\$0.00	\$0.00	\$0.00	\$148.50
5	450-000-041	VMAX10K BASE SW II SATA CAP 1TB=CB	\$740.00	EN-S	36%	\$473.60	\$133.20	\$0.00	\$0.00	\$0.00	\$0.00	\$133.20
5	450-000-042	VMAX10K BASE SW II NON-SATA CAP 1TB=CB	\$1,484.00	EN-S	36%	\$949.76	\$267.12	\$0.00	\$0.00	\$0.00	\$0.00	\$267.12
5	450-000-044	VMAX40K MGMT PKG SATA 100TB=CB	\$335.00	EN-S	36%	\$214.40	\$60.30	\$0.00	\$0.00	\$0.00	\$0.00	\$60.30
5	450-000-045	VMAX40K MGMT PKG NON-SATA 100TB=CB	\$665.00	EN-S	36%	\$425.60	\$119.70	\$0.00	\$0.00	\$0.00	\$0.00	\$119.70
5	450-000-053	VMAX10K ADVANCED SW NON-SATA CAP 1TB=CB	\$2,192.00	EN-S	36%	\$1,402.88	\$394.56	\$0.00	\$0.00	\$0.00	\$0.00	\$394.56
5	450-000-054	VMAX10K ADVANCED SW SATA CAP 1TB=CB	\$1,096.00	EN-S	36%	\$701.44	\$197.28	\$0.00	\$0.00	\$0.00	\$0.00	\$197.28
5	450-000-059	VMAX10K REMPROT F+B N-SATA CAP 1TB=CB	\$1,650.00	EN-S	36%	\$1,056.00	\$297.00	\$0.00	\$0.00	\$0.00	\$0.00	\$297.00
5	450-000-060	VMAX10K REMPROT F+B SATA CAP 1TB=CB	\$825.00	EN-S	36%	\$528.00	\$148.50	\$0.00	\$0.00	\$0.00	\$0.00	\$148.50
5	450-000-061	VMAX10K REMPROT F+B REG CAP 1TB=CA	\$1,905.00	EN-S	36%	\$1,219.20	\$342.90	\$0.00	\$0.00	\$0.00	\$0.00	\$342.90
5	450-000-062	VMAX10K REMPROT F+B XTRN CAP 1TB=CB	\$825.00	EN-S	36%	\$528.00	\$148.50	\$0.00	\$0.00	\$0.00	\$0.00	\$148.50
5	450-000-070	VMAX40K ADV SW PKG N-SATA 0-14TB=CB	\$5,880.00	EN-S	36%	\$3,763.20	\$1,058.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,058.40
5	450-000-071	VMAX40K ADV SW PKG N-SATA 15-25TB=CB	\$5,520.00	EN-S	36%	\$3,532.80	\$993.60	\$0.00	\$0.00	\$0.00	\$0.00	\$993.60
5	450-000-072	VMAX40K ADV SW PKG N-SATA 26-40TB=CB	\$4,860.00	EN-S	36%	\$3,110.40	\$874.80	\$0.00	\$0.00	\$0.00	\$0.00	\$874.80
5	450-000-073	VMAX40K ADV SW PKG N-SATA 41-60TB=CB	\$4,520.00	EN-S	36%	\$2,892.80	\$813.60	\$0.00	\$0.00	\$0.00	\$0.00	\$813.60
5	450-000-074	VMAX40K ADV SW PKG N-SATA 61-100TB=CB	\$4,340.00	EN-S	36%	\$2,777.60	\$781.20	\$0.00	\$0.00	\$0.00	\$0.00	\$781.20

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	450-000-075	VMAX40K ADV SW PKG N-SATA 101-150TB=CB	\$3,900.00	EN-S	36%	\$2,496.00	\$702.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$702.00
5	450-000-076	VMAX40K ADV SW PKG N-SATA 151-250TB=CB	\$3,480.00	EN-S	36%	\$2,227.20	\$626.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$626.40
5	450-000-077	VMAX40K ADV SW PKG N-SATA 251-400TB=CB	\$3,010.00	EN-S	36%	\$1,926.40	\$541.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$541.80
5	450-000-078	VMAX40K ADV SW PKG N-SATA 401-600TB=CB	\$2,610.00	EN-S	36%	\$1,670.40	\$469.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$469.80
5	450-000-079	VMAX40K ADV SW PKG N-SATA 601-1000TB=CB	\$2,280.00	EN-S	36%	\$1,459.20	\$410.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$410.40
5	450-000-080	VMAX40K ADV SW PKG N-SATA 1001+TB=CB	\$1,980.00	EN-S	36%	\$1,267.20	\$356.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$356.40
5	450-000-081	VMAX40K ADV SW PKG SATA 0-14TB=CB	\$2,930.00	EN-S	36%	\$1,875.20	\$527.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$527.40
5	450-000-082	VMAX40K ADV SW PKG SATA 15-25TB=CB	\$2,750.00	EN-S	36%	\$1,760.00	\$495.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$495.00
5	450-000-083	VMAX40K ADV SW PKG SATA 26-40TB=CB	\$2,430.00	EN-S	36%	\$1,555.20	\$437.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$437.40
5	450-000-084	VMAX40K ADV SW PKG SATA 41-60TB=CB	\$2,260.00	EN-S	36%	\$1,446.40	\$406.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$406.80
5	450-000-085	VMAX40K ADV SW PKG SATA 61-100TB=CB	\$2,160.00	EN-S	36%	\$1,382.40	\$388.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$388.80
5	450-000-086	VMAX40K ADV SW PKG SATA 101-150TB=CB	\$1,950.00	EN-S	36%	\$1,248.00	\$351.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$351.00
5	450-000-087	VMAX40K ADV SW PKG SATA 151-250TB=CB	\$1,730.00	EN-S	36%	\$1,107.20	\$311.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$311.40
5	450-000-088	VMAX40K ADV SW PKG SATA 251-400TB=CB	\$1,510.00	EN-S	36%	\$966.40	\$271.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$271.80
5	450-000-089	VMAX40K ADV SW PKG SATA 401-600TB=CB	\$1,310.00	EN-S	36%	\$838.40	\$235.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$235.80
5	450-000-090	VMAX40K ADV SW PKG SATA 601-1000TB=CB	\$1,140.00	EN-S	36%	\$729.60	\$205.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$205.20
5	450-000-091	VMAX40K ADV SW PKG SATA 1001+TB=CB	\$990.00	EN-S	36%	\$633.60	\$178.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$178.20
5	450-000-180	VMAX40K MGMT PKG NON-SATA 0-14TB=CB	\$2,010.00	EN-S	36%	\$1,286.40	\$361.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$361.80
5	450-000-181	VMAX40K MGMT PKG NON-SATA 15-25TB=CB	\$1,890.00	EN-S	36%	\$1,209.60	\$340.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$340.20
5	450-000-182	VMAX40K MGMT PKG N-SATA 26-40TB=CB	\$1,665.00	EN-S	36%	\$1,065.60	\$299.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$299.70
5	450-000-183	VMAX40K MGMT PKG NON-SATA 41-60TB=CB	\$1,550.00	EN-S	36%	\$992.00	\$279.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$279.00
5	450-000-184	VMAX40K MGMT PKG NON-SATA 61-100TB=CB	\$1,485.00	EN-S	36%	\$950.40	\$267.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$267.30
5	450-000-185	VMAX40K MGMT PKG NON-SATA 101-150TB=CB	\$1,335.00	EN-S	36%	\$854.40	\$240.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$240.30
5	450-000-186	VMAX40K MGMT PKG NON-SATA 151-250TB=CB	\$1,185.00	EN-S	36%	\$758.40	\$213.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$213.30
5	450-000-187	VMAX40K MGMT PKG NON-SATA 251-400TB=CB	\$1,020.00	EN-S	36%	\$652.80	\$183.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$183.60
5	450-000-188	VMAX40K MGMT PKG NON-SATA 401-600TB=CB	\$890.00	EN-S	36%	\$569.60	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$160.20
5	450-000-189	VMAX40K MGMT PKG NON-SATA 601-1000TB=CB	\$775.00	EN-S	36%	\$496.00	\$139.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$139.50
5	450-000-190	VMAX40K MGMT PKG SATA 0-14TB=CB	\$1,000.00	EN-S	36%	\$640.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$180.00
5	450-000-191	VMAX40K MGMT PKG SATA 15-25TB=CB	\$945.00	EN-S	36%	\$604.80	\$170.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$170.10
5	450-000-192	VMAX40K MGMT PKG SATA 26-40TB=CB	\$830.00	EN-S	36%	\$531.20	\$149.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$149.40
5	450-000-193	VMAX40K MGMT PKG SATA 41-60TB=CB	\$775.00	EN-S	36%	\$496.00	\$139.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$139.50
5	450-000-194	VMAX40K MGMT PKG SATA 61-100TB=CB	\$740.00	EN-S	36%	\$473.60	\$133.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$133.20
5	450-000-195	VMAX40K MGMT PKG SATA 101-150TB=CB	\$665.00	EN-S	36%	\$425.60	\$119.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$119.70
5	450-000-196	VMAX40K MGMT PKG SATA 151-250TB=CB	\$590.00	EN-S	36%	\$377.60	\$106.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$106.20
5	450-000-197	VMAX40K MGMT PKG SATA 251-400TB=CB	\$515.00	EN-S	36%	\$329.60	\$92.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$92.70
5	450-000-198	VMAX40K MGMT PKG SATA 401-600TB=CB	\$450.00	EN-S	36%	\$288.00	\$81.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$81.00
5	450-000-199	VMAX40K MGMT PKG SATA 601-1000TB=CB	\$385.00	EN-S	36%	\$246.40	\$69.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$69.30
5	450-000-290	VMAX20K ENGNTY PKG N-SATA 0-14TB=CB	\$2,020.00	EN-S	36%	\$1,292.80	\$141.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$141.40
5	450-000-291	VMAX20K ENGNTY PKG N-SATA 15-25TB=CB	\$1,940.00	EN-S	36%	\$1,241.60	\$135.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$135.80
5	450-000-292	VMAX20K ENGNTY PKG N-SATA 26-40TB=CB	\$1,860.00	EN-S	36%	\$1,190.40	\$130.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$130.20
5	450-000-293	VMAX20K ENGNTY PKG N-SATA 41-60TB=CB	\$1,790.00	EN-S	36%	\$1,145.60	\$125.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$125.30
5	450-000-294	VMAX20K ENGNTY PKG N-SATA 61-100TB=CB	\$1,710.00	EN-S	36%	\$1,094.40	\$119.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$119.70
5	450-000-295	VMAX20K ENGNTY PKG N-SATA 101-150TB=CB	\$1,650.00	EN-S	36%	\$1,056.00	\$115.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$115.50
5	450-000-296	VMAX20K ENGNTY PKG N-SATA 151-250TB=CB	\$1,580.00	EN-S	36%	\$1,011.20	\$110.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$110.60
5	450-000-297	VMAX20K ENGNTY PKG N-SATA 251-400TB=CB	\$1,520.00	EN-S	36%	\$972.80	\$106.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$106.40
5	450-000-298	VMAX20K ENGNTY PKG N-SATA 401-600TB=CB	\$1,460.00	EN-S	36%	\$934.40	\$102.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$102.20
5	450-000-299	VMAX20K ENGNTY PKG N-SATA 601-1000TB=CB	\$1,400.00	EN-S	36%	\$896.00	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$98.00
5	450-000-300	VMAX20K ENGNTY PKG N-SATA 1001+TB=CB	\$1,340.00	EN-S	36%	\$857.60	\$93.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$93.80
5	450-000-301	VMAX20K ENGNTY PKG SATA 0-14TB=CB	\$910.00	EN-S	36%	\$582.40	\$63.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$63.70
5	450-000-302	VMAX20K ENGNTY PKG SATA 15-25TB=CB	\$870.00	EN-S	36%	\$556.80	\$60.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$60.90
5	450-000-303	VMAX20K ENGNTY PKG SATA 26-40TB=CB	\$840.00	EN-S	36%	\$537.60	\$58.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$58.80
5	450-000-304	VMAX20K ENGNTY PKG SATA 41-60TB=CB	\$800.00	EN-S	36%	\$512.00	\$56.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$56.00
5	450-000-305	VMAX20K ENGNTY PKG SATA 61-100TB=CB	\$770.00	EN-S	36%	\$492.80	\$53.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$53.90
5	450-000-306	VMAX20K ENGNTY PKG SATA 101-150TB=CB	\$740.00	EN-S	36%	\$473.60	\$51.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$51.80
5	450-000-307	VMAX20K ENGNTY PKG SATA 151-250TB=CB	\$710.00	EN-S	36%	\$454.40	\$49.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$49.70
5	450-000-308	VMAX20K ENGNTY PKG SATA 251-400TB=CB	\$680.00	EN-S	36%	\$435.20	\$47.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$47.60
5	450-000-309	VMAX20K ENGNTY PKG SATA 401-600TB=CB	\$660.00	EN-S	36%	\$422.40	\$46.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46.20
5	450-000-310	VMAX20K ENGNTY PKG SATA 601-1000TB=CB	\$630.00	EN-S	36%	\$403.20	\$44.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$44.10
5	450-000-311	VMAX20K ENGNTY PKG SATA 1001+TB=CB	\$600.00	EN-S	36%	\$384.00	\$42.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$42.00
5	450-000-312	VMAX20K SRDF PKG N-SATA 0-14TB=CB	\$4,380.00	EN-S	36%	\$2,803.20	\$788.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$788.40
5	450-000-313	VMAX20K SRDF PKG N-SATA 15-25TB=CB	\$4,120.00	EN-S	36%	\$2,636.80	\$741.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$741.60
5	450-000-314	VMAX20K SRDF PKG N-SATA 26-40TB=CB	\$3,630.00	EN-S	36%	\$2,323.20	\$653.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$653.40
5	450-000-315	VMAX20K SRDF PKG N-SATA 41-60TB=CB	\$3,240.00	EN-S	36%	\$2,073.60	\$583.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$583.20
5	450-000-316	VMAX20K SRDF PKG N-SATA 61-100TB=CB	\$2,890.00	EN-S	36%	\$1,849.60	\$520.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$520.20
5	450-000-317	VMAX20K SRDF PKG N-SATA 101-150TB=CB	\$2,560.00	EN-S	36%	\$1,638.40	\$460.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$460.80
5	450-000-318	VMAX20K SRDF PKG N-SATA 151-250TB=CB	\$2,200.00	EN-S	36%	\$1,408.00	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$396.00
5	450-000-319	VMAX20K SRDF PKG N-SATA 251-400TB=CB	\$1,880.00	EN-S	36%	\$1,203.20	\$338.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$338.40
5	450-000-320	VMAX20K SRDF PKG N-SATA 401-600TB=CB	\$1,620.00	EN-S	36%	\$1,036.80	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$291.60
5	450-000-321	VMAX20K SRDF PKG N-SATA 601-1000TB=CB	\$1,390.00	EN-S	36%	\$889.60	\$250.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$250.20
5	450-000-322	VMAX20K SRDF PKG N-SATA 1001+TB=CB	\$1,190.00	EN-S	36%	\$761.60	\$214.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$214.20
5	450-000-323	VMAX20K SRDF PKG SATA 0-14TB=CB	\$2,190.00	EN-S	36%	\$1,401.60	\$394.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$394.20
5	450-000-324	VMAX20K SRDF PKG SATA 15-25TB=CB	\$2,060.00	EN-S	36%	\$1,318.40	\$370.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$370.80
5	450-000-325	VMAX20K SRDF PKG SATA 26-40TB=CB	\$1,810.00	EN-S	36%	\$1,158.40	\$325.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$325.80
5	450-000-326	VMAX20K SRDF PKG SATA 41-60TB=CB	\$1,620.00	EN-S	36%	\$1,036.80	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$291.60
5	450-000-327	VMAX20K SRDF PKG SATA 61-100TB=CB	\$1,450.00	EN-S	36%	\$928.00	\$261.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$261.00
5	450-000-328	VMAX20K SRDF PKG SATA 101-150TB=CB	\$1,280.00	EN-S	36%	\$819.20	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5	450-000-329	VMAX20K SRDF PKG SATA 151-250TB=CB	\$1,100.00	EN-S	36%	\$704.00	\$198.00	\$0.00					

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	450-000-333	VMAX20K SRDF PKG SATA 1001+TB=CB	\$600.00	EN-S	36%	\$384.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.00
5	450-000-334	VMAX20K SRDF PKG REG 0-14TB=CA	\$4,395.00	EN-S	36%	\$2,812.80	\$791.10	\$0.00	\$0.00	\$0.00	\$0.00	\$791.10
5	450-000-335	VMAX20K SRDF PKG REG 15-25TB=CA	\$3,647.00	EN-S	36%	\$2,334.08	\$656.46	\$0.00	\$0.00	\$0.00	\$0.00	\$656.46
5	450-000-336	VMAX20K SRDF PKG REG 26-40TB=CA	\$3,660.00	EN-S	36%	\$2,342.40	\$658.80	\$0.00	\$0.00	\$0.00	\$0.00	\$658.80
5	450-000-337	VMAX20K SRDF PKG REG 41-60TB=CA	\$2,990.00	EN-S	36%	\$1,913.60	\$538.20	\$0.00	\$0.00	\$0.00	\$0.00	\$538.20
5	450-000-338	VMAX20K SRDF PKG REG 61-100TB=CA	\$2,595.00	EN-S	36%	\$1,660.80	\$467.10	\$0.00	\$0.00	\$0.00	\$0.00	\$467.10
5	450-000-339	VMAX20K SRDF PKG REG 101-150TB=CA	\$2,205.00	EN-S	36%	\$1,411.20	\$396.90	\$0.00	\$0.00	\$0.00	\$0.00	\$396.90
5	450-000-340	VMAX20K SRDF PKG REG 151-250TB=CA	\$2,090.00	EN-S	36%	\$1,337.60	\$376.20	\$0.00	\$0.00	\$0.00	\$0.00	\$376.20
5	450-000-341	VMAX20K SRDF PKG REG 251-400TB=CA	\$1,915.00	EN-S	36%	\$1,225.60	\$344.70	\$0.00	\$0.00	\$0.00	\$0.00	\$344.70
5	450-000-342	VMAX20K SRDF PKG REG 401-600TB=CA	\$1,715.00	EN-S	36%	\$1,097.60	\$308.70	\$0.00	\$0.00	\$0.00	\$0.00	\$308.70
5	450-000-343	VMAX20K SRDF PKG REG 601-1000TB=CA	\$1,505.00	EN-S	36%	\$963.20	\$270.90	\$0.00	\$0.00	\$0.00	\$0.00	\$270.90
5	450-000-344	VMAX20K SRDF PKG REG 1001+TB=CA	\$975.00	EN-S	36%	\$624.00	\$175.50	\$0.00	\$0.00	\$0.00	\$0.00	\$175.50
5	450-000-345	VMAX20K SRDF PKG XTRN 0-14TB=CB	\$2,190.00	EN-S	36%	\$1,401.60	\$394.20	\$0.00	\$0.00	\$0.00	\$0.00	\$394.20
5	450-000-346	VMAX20K SRDF PKG XTRN 15-25TB=CB	\$2,060.00	EN-S	36%	\$1,318.40	\$370.80	\$0.00	\$0.00	\$0.00	\$0.00	\$370.80
5	450-000-347	VMAX20K SRDF PKG XTRN 26-40TB=CB	\$1,810.00	EN-S	36%	\$1,158.40	\$325.80	\$0.00	\$0.00	\$0.00	\$0.00	\$325.80
5	450-000-348	VMAX20K SRDF PKG XTRN 41-60TB=CB	\$1,620.00	EN-S	36%	\$1,036.80	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$291.60
5	450-000-349	VMAX20K SRDF PKG XTRN 61-100TB=CB	\$1,450.00	EN-S	36%	\$928.00	\$261.00	\$0.00	\$0.00	\$0.00	\$0.00	\$261.00
5	450-000-350	VMAX20K SRDF PKG XTRN 101-150TB=CB	\$1,280.00	EN-S	36%	\$819.20	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5	450-000-351	VMAX20K SRDF PKG XTRN 151-250TB=CB	\$1,100.00	EN-S	36%	\$704.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.00
5	450-000-352	VMAX20K SRDF PKG XTRN 251-400TB=CB	\$940.00	EN-S	36%	\$601.60	\$169.20	\$0.00	\$0.00	\$0.00	\$0.00	\$169.20
5	450-000-353	VMAX20K SRDF PKG XTRN 401-600TB=CB	\$810.00	EN-S	36%	\$518.40	\$145.80	\$0.00	\$0.00	\$0.00	\$0.00	\$145.80
5	450-000-354	VMAX20K SRDF PKG XTRN 601-1000TB=CB	\$690.00	EN-S	36%	\$441.60	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$124.20
5	450-000-355	VMAX20K SRDF PKG XTRN 1001+TB=CB	\$600.00	EN-S	36%	\$384.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.00
5	450-000-400	VMAX20K MGMT PKG NON-SATA 0-14TB=CB	\$2,010.00	EN-S	36%	\$1,286.40	\$361.80	\$0.00	\$0.00	\$0.00	\$0.00	\$361.80
5	450-000-401	VMAX20K MGMT PKG NON-SATA 15-25TB=CB	\$1,890.00	EN-S	36%	\$1,209.60	\$340.20	\$0.00	\$0.00	\$0.00	\$0.00	\$340.20
5	450-000-402	VMAX20K MGMT PKG NON-SATA 26-40TB=CB	\$1,665.00	EN-S	36%	\$1,065.60	\$299.70	\$0.00	\$0.00	\$0.00	\$0.00	\$299.70
5	450-000-403	VMAX20K MGMT PKG NON-SATA 41-60TB=CB	\$1,550.00	EN-S	36%	\$992.00	\$279.00	\$0.00	\$0.00	\$0.00	\$0.00	\$279.00
5	450-000-404	VMAX20K MGMT PKG NON-SATA 61-100TB=CB	\$1,485.00	EN-S	36%	\$950.40	\$267.30	\$0.00	\$0.00	\$0.00	\$0.00	\$267.30
5	450-000-405	VMAX20K MGMT PKG NON-SATA 101-150TB=CB	\$1,335.00	EN-S	36%	\$854.40	\$240.30	\$0.00	\$0.00	\$0.00	\$0.00	\$240.30
5	450-000-406	VMAX20K MGMT PKG NON-SATA 151-250TB=CB	\$1,185.00	EN-S	36%	\$758.40	\$213.30	\$0.00	\$0.00	\$0.00	\$0.00	\$213.30
5	450-000-407	VMAX20K MGMT PKG NON-SATA 251-400TB=CB	\$1,020.00	EN-S	36%	\$652.80	\$183.60	\$0.00	\$0.00	\$0.00	\$0.00	\$183.60
5	450-000-408	VMAX20K MGMT PKG NON-SATA 401-600TB=CB	\$890.00	EN-S	36%	\$569.60	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$160.20
5	450-000-409	VMAX20K MGMT PKG NON-SATA 601-1000TB=CB	\$775.00	EN-S	36%	\$496.00	\$139.50	\$0.00	\$0.00	\$0.00	\$0.00	\$139.50
5	450-000-410	VMAX20K MGMT PKG NON-SATA 1001+TB=CB	\$665.00	EN-S	36%	\$425.60	\$119.70	\$0.00	\$0.00	\$0.00	\$0.00	\$119.70
5	450-000-411	VMAX20K MGMT PKG SATA 0-14TB=CB	\$1,000.00	EN-S	36%	\$640.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$180.00
5	450-000-412	VMAX20K MGMT PKG SATA 15-25TB=CB	\$945.00	EN-S	36%	\$604.80	\$170.10	\$0.00	\$0.00	\$0.00	\$0.00	\$170.10
5	450-000-413	VMAX20K MGMT PKG SATA 26-40TB=CB	\$830.00	EN-S	36%	\$531.20	\$149.40	\$0.00	\$0.00	\$0.00	\$0.00	\$149.40
5	450-000-414	VMAX20K MGMT PKG SATA 41-60TB=CB	\$775.00	EN-S	36%	\$496.00	\$139.50	\$0.00	\$0.00	\$0.00	\$0.00	\$139.50
5	450-000-415	VMAX20K MGMT PKG SATA 61-100TB=CB	\$740.00	EN-S	36%	\$473.60	\$133.20	\$0.00	\$0.00	\$0.00	\$0.00	\$133.20
5	450-000-416	VMAX20K MGMT PKG SATA 101-150TB=CB	\$665.00	EN-S	36%	\$425.60	\$119.70	\$0.00	\$0.00	\$0.00	\$0.00	\$119.70
5	450-000-417	VMAX20K MGMT PKG SATA 151-250TB=CB	\$590.00	EN-S	36%	\$377.60	\$106.20	\$0.00	\$0.00	\$0.00	\$0.00	\$106.20
5	450-000-418	VMAX20K MGMT PKG SATA 251-400TB=CB	\$515.00	EN-S	36%	\$329.60	\$92.70	\$0.00	\$0.00	\$0.00	\$0.00	\$92.70
5	450-000-419	VMAX20K MGMT PKG SATA 401-600TB=CB	\$450.00	EN-S	36%	\$288.00	\$81.00	\$0.00	\$0.00	\$0.00	\$0.00	\$81.00
5	450-000-420	VMAX20K MGMT PKG SATA 601-1000TB=CB	\$385.00	EN-S	36%	\$246.40	\$69.30	\$0.00	\$0.00	\$0.00	\$0.00	\$69.30
5	450-000-421	VMAX20K MGMT PKG SATA 1001+TB=CB	\$335.00	EN-S	36%	\$214.40	\$60.30	\$0.00	\$0.00	\$0.00	\$0.00	\$60.30
5	450-000-422	VMAX20K TF PKG NON-SATA 0-14TB=CB	\$2,540.00	EN-S	36%	\$1,625.60	\$457.20	\$0.00	\$0.00	\$0.00	\$0.00	\$457.20
5	450-000-423	VMAX20K TF PKG NON-SATA 15-25TB=CB	\$2,385.00	EN-S	36%	\$1,526.40	\$429.30	\$0.00	\$0.00	\$0.00	\$0.00	\$429.30
5	450-000-424	VMAX20K TF PKG NON-SATA 26-40TB=CB	\$2,100.00	EN-S	36%	\$1,344.00	\$378.00	\$0.00	\$0.00	\$0.00	\$0.00	\$378.00
5	450-000-425	VMAX20K TF PKG NON-SATA 41-60TB=CB	\$1,955.00	EN-S	36%	\$1,251.20	\$351.90	\$0.00	\$0.00	\$0.00	\$0.00	\$351.90
5	450-000-426	VMAX20K TF PKG NON-SATA 61-100TB=CB	\$1,880.00	EN-S	36%	\$1,203.20	\$338.40	\$0.00	\$0.00	\$0.00	\$0.00	\$338.40
5	450-000-427	VMAX20K TF PKG NON-SATA 101-150TB=CB	\$1,690.00	EN-S	36%	\$1,081.60	\$304.20	\$0.00	\$0.00	\$0.00	\$0.00	\$304.20
5	450-000-428	VMAX20K TF PKG NON-SATA 151-250TB=CB	\$1,500.00	EN-S	36%	\$960.00	\$270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	450-000-429	VMAX20K TF PKG NON-SATA 251-400TB=CB	\$1,300.00	EN-S	36%	\$832.00	\$234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$234.00
5	450-000-430	VMAX20K TF PKG NON-SATA 401-600TB=CB	\$1,135.00	EN-S	36%	\$726.40	\$204.30	\$0.00	\$0.00	\$0.00	\$0.00	\$204.30
5	450-000-431	VMAX20K TF PKG NON-SATA 601-1000TB=CB	\$985.00	EN-S	36%	\$630.40	\$177.30	\$0.00	\$0.00	\$0.00	\$0.00	\$177.30
5	450-000-432	VMAX20K TF PKG NON-SATA 1001+TB=CB	\$860.00	EN-S	36%	\$550.40	\$154.80	\$0.00	\$0.00	\$0.00	\$0.00	\$154.80
5	450-000-433	VMAX20K TF PKG SATA 0-14TB=CB	\$1,270.00	EN-S	36%	\$812.80	\$228.60	\$0.00	\$0.00	\$0.00	\$0.00	\$228.60
5	450-000-434	VMAX20K TF PKG SATA 15-25TB=CB	\$1,185.00	EN-S	36%	\$758.40	\$213.30	\$0.00	\$0.00	\$0.00	\$0.00	\$213.30
5	450-000-435	VMAX20K TF PKG SATA 26-40TB=CB	\$1,050.00	EN-S	36%	\$672.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$189.00
5	450-000-436	VMAX20K TF PKG SATA 41-60TB=CB	\$975.00	EN-S	36%	\$624.00	\$175.50	\$0.00	\$0.00	\$0.00	\$0.00	\$175.50
5	450-000-437	VMAX20K TF PKG SATA 61-100TB=CB	\$935.00	EN-S	36%	\$598.40	\$168.30	\$0.00	\$0.00	\$0.00	\$0.00	\$168.30
5	450-000-438	VMAX20K TF PKG SATA 101-150TB=CB	\$850.00	EN-S	36%	\$544.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	450-000-439	VMAX20K TF PKG SATA 151-250TB=CB	\$745.00	EN-S	36%	\$476.80	\$134.10	\$0.00	\$0.00	\$0.00	\$0.00	\$134.10
5	450-000-440	VMAX20K TF PKG SATA 251-400TB=CB	\$650.00	EN-S	36%	\$416.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$117.00
5	450-000-441	VMAX20K TF PKG SATA 401-600TB=CB	\$565.00	EN-S	36%	\$361.60	\$101.70	\$0.00	\$0.00	\$0.00	\$0.00	\$101.70
5	450-000-442	VMAX20K TF PKG SATA 601-1000TB=CB	\$495.00	EN-S	36%	\$316.80	\$89.10	\$0.00	\$0.00	\$0.00	\$0.00	\$89.10
5	450-000-443	VMAX20K TF PKG SATA 1001+TB=CB	\$430.00	EN-S	36%	\$275.20	\$77.40	\$0.00	\$0.00	\$0.00	\$0.00	\$77.40
5	450-000-444	VMAX20K TF PKG REG 0-14TB=CA	\$4,425.00	EN-S	36%	\$2,832.00	\$796.50	\$0.00	\$0.00	\$0.00	\$0.00	\$796.50
5	450-000-445	VMAX20K TF PKG REG 15-25TB=CA	\$3,850.00	EN-S	36%	\$2,464.00	\$693.00	\$0.00	\$0.00	\$0.00	\$0.00	\$693.00
5	450-000-446	VMAX20K TF PKG REG 26-40TB=CA	\$3,350.00	EN-S	36%	\$2,144.00	\$603.00	\$0.00	\$0.00	\$0.00	\$0.00	\$603.00
5	450-000-447	VMAX20K TF PKG REG 41-60TB=CA	\$2,730.00	EN-S	36%	\$1,747.20	\$491.40	\$0.00	\$0.00	\$0.00	\$0.00	\$491.40
5	450-000-448	VMAX20K TF PKG REG 61-100TB=CA	\$2,290.00	EN-S	36%	\$1,465.60	\$412.20	\$0.00	\$0.00	\$0.00	\$0.00	\$412.20
5	450-000-449	VMAX20K TF PKG REG 101-150TB=CA	\$2,135.00	EN-S	36%	\$1,366.40	\$384.30	\$0.00	\$0.00	\$0.00	\$0.00	\$384.30
5	450-000-450	VMAX20K TF PKG REG 151-250TB=CA	\$1,985.00	EN-S	36%	\$1,270.40	\$357.30	\$0.00	\$0.00	\$0.00	\$0.00	\$357.30
5	450-000-451	VMAX20K TF PKG REG 251-400TB=CA	\$1,840.00	EN-S	36%	\$1,177.60	\$331.20	\$0.00	\$0.00	\$0.00	\$0.00	\$331.20
5	450-000-452	VMAX20K TF PKG REG 401-600TB=CA	\$1,675.00	EN-S	36%	\$1,072.00	\$301.50	\$0.00	\$0.00	\$0.00	\$0.00	\$301.50
5	450-000-453	VMAX20K TF PKG REG 601-1000TB=CA	\$1,560.00	EN-S	36%	\$998.40	\$280.80	\$0.00	\$0.00	\$0.00	\$0.00	\$280.80
5	450-000-454	VMAX20K TF PKG XTRN 1001+TB=CA	\$1,100.00	EN-S	36%	\$704.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.00
5	450-000-455	VMAX20K TF PKG XTRN 0-14TB=CB	\$1,270.00	EN-S	36%	\$812.80	\$228.60	\$0.00	\$0.00	\$0.00	\$0.00	\$228.60
5	450-000-456	VMAX20K TF PKG XTRN 15-25TB=CB	\$1,185.00	EN-S	36%	\$758.40	\$213.30	\$0.00	\$0.00	\$0.00	\$0.00	\$213.30

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	450-000-457	VMAX20K TF PKG XTRN 26-40TB=CB	\$1,050.00	EN-S	36%	\$672.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$189.00
5	450-000-458	VMAX20K TF PKG XTRN 41-60TB=CB	\$975.00	EN-S	36%	\$624.00	\$175.50	\$0.00	\$0.00	\$0.00	\$0.00	\$175.50
5	450-000-459	VMAX20K TF PKG XTRN 61-100TB=CB	\$935.00	EN-S	36%	\$598.40	\$168.30	\$0.00	\$0.00	\$0.00	\$0.00	\$168.30
5	450-000-460	VMAX20K TF PKG XTRN 101-150TB=CB	\$850.00	EN-S	36%	\$544.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	450-000-461	VMAX20K TF PKG XTRN 151-250TB=CB	\$745.00	EN-S	36%	\$476.80	\$134.10	\$0.00	\$0.00	\$0.00	\$0.00	\$134.10
5	450-000-462	VMAX20K TF PKG XTRN 251-400TB=CB	\$650.00	EN-S	36%	\$416.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$117.00
5	450-000-463	VMAX20K TF PKG XTRN 401-600TB=CB	\$565.00	EN-S	36%	\$361.60	\$101.70	\$0.00	\$0.00	\$0.00	\$0.00	\$101.70
5	450-000-464	VMAX20K TF PKG XTRN 601-1000TB=CB	\$495.00	EN-S	36%	\$316.80	\$89.10	\$0.00	\$0.00	\$0.00	\$0.00	\$89.10
5	450-000-465	VMAX20K TF PKG XTRN 1001+TB=CB	\$430.00	EN-S	36%	\$275.20	\$77.40	\$0.00	\$0.00	\$0.00	\$0.00	\$77.40
5	450-000-466	VMAX20K FASTTR PKG N-SATA 0-14TB=CB	\$2,054.00	EN-S	36%	\$1,314.56	\$369.72	\$0.00	\$0.00	\$0.00	\$0.00	\$369.72
5	450-000-467	VMAX20K FASTTR PKG N-SATA 15-25TB=CB	\$1,926.00	EN-S	36%	\$1,232.64	\$346.68	\$0.00	\$0.00	\$0.00	\$0.00	\$346.68
5	450-000-468	VMAX20K FASTTR PKG N-SATA 26-40TB=CB	\$1,696.00	EN-S	36%	\$1,085.44	\$305.28	\$0.00	\$0.00	\$0.00	\$0.00	\$305.28
5	450-000-469	VMAX20K FASTTR PKG N-SATA 41-60TB=CB	\$1,578.00	EN-S	36%	\$1,009.92	\$284.04	\$0.00	\$0.00	\$0.00	\$0.00	\$284.04
5	450-000-470	VMAX20K FASTTR PKG N-SATA 61-100TB=CB	\$1,509.00	EN-S	36%	\$965.76	\$271.62	\$0.00	\$0.00	\$0.00	\$0.00	\$271.62
5	450-000-471	VMAX20K FASTTR PKG N-SATA 101-150TB=CB	\$1,358.00	EN-S	36%	\$869.12	\$244.44	\$0.00	\$0.00	\$0.00	\$0.00	\$244.44
5	450-000-472	VMAX20K FASTTR PKG N-SATA 151-250TB=CB	\$1,220.00	EN-S	36%	\$780.80	\$219.60	\$0.00	\$0.00	\$0.00	\$0.00	\$219.60
5	450-000-473	VMAX20K FASTTR PKG N-SATA 251-400TB=CB	\$1,056.00	EN-S	36%	\$675.84	\$190.08	\$0.00	\$0.00	\$0.00	\$0.00	\$190.08
5	450-000-474	VMAX20K FASTTR PKG N-SATA 401-600TB=CB	\$906.00	EN-S	36%	\$579.84	\$163.08	\$0.00	\$0.00	\$0.00	\$0.00	\$163.08
5	450-000-475	VMAX20K FASTTR PKG N-SATA 601-1000TB=CB	\$800.00	EN-S	36%	\$512.00	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$144.00
5	450-000-476	VMAX20K FASTTR PKG N-SATA 1001+TB=CB	\$695.00	EN-S	36%	\$444.80	\$125.10	\$0.00	\$0.00	\$0.00	\$0.00	\$125.10
5	450-000-477	VMAX20K FASTTR PKG SATA 0-14TB=CB	\$1,026.00	EN-S	36%	\$656.64	\$184.68	\$0.00	\$0.00	\$0.00	\$0.00	\$184.68
5	450-000-478	VMAX20K FASTTR PKG SATA 15-25TB=CB	\$964.00	EN-S	36%	\$616.96	\$173.52	\$0.00	\$0.00	\$0.00	\$0.00	\$173.52
5	450-000-479	VMAX20K FASTTR PKG SATA 26-40TB=CB	\$846.00	EN-S	36%	\$541.44	\$152.28	\$0.00	\$0.00	\$0.00	\$0.00	\$152.28
5	450-000-480	VMAX20K FASTTR PKG SATA 41-60TB=CB	\$787.00	EN-S	36%	\$503.68	\$141.66	\$0.00	\$0.00	\$0.00	\$0.00	\$141.66
5	450-000-481	VMAX20K FASTTR PKG SATA 61-100TB=CB	\$754.00	EN-S	36%	\$482.56	\$135.72	\$0.00	\$0.00	\$0.00	\$0.00	\$135.72
5	450-000-482	VMAX20K FASTTR PKG SATA 101-150TB=CB	\$679.00	EN-S	36%	\$434.56	\$122.22	\$0.00	\$0.00	\$0.00	\$0.00	\$122.22
5	450-000-483	VMAX20K FASTTR PKG SATA 151-250TB=CB	\$610.00	EN-S	36%	\$390.40	\$109.80	\$0.00	\$0.00	\$0.00	\$0.00	\$109.80
5	450-000-484	VMAX20K FASTTR PKG SATA 251-400TB=CB	\$528.00	EN-S	36%	\$337.92	\$95.04	\$0.00	\$0.00	\$0.00	\$0.00	\$95.04
5	450-000-485	VMAX20K FASTTR PKG SATA 401-600TB=CB	\$453.00	EN-S	36%	\$289.92	\$81.54	\$0.00	\$0.00	\$0.00	\$0.00	\$81.54
5	450-000-486	VMAX20K FASTTR PKG SATA 601-1000TB=CB	\$400.00	EN-S	36%	\$256.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	450-000-487	VMAX20K FASTTR PKG SATA 1001+TB=CB	\$348.00	EN-S	36%	\$222.72	\$62.64	\$0.00	\$0.00	\$0.00	\$0.00	\$62.64
5	450-000-488	VMAX20K FASTTR PKG REG 0-14TB=CA	\$2,474.00	EN-S	36%	\$1,583.36	\$445.32	\$0.00	\$0.00	\$0.00	\$0.00	\$445.32
5	450-000-489	VMAX20K FASTTR PKG REG 15-25TB=CA	\$2,186.00	EN-S	36%	\$1,399.04	\$393.48	\$0.00	\$0.00	\$0.00	\$0.00	\$393.48
5	450-000-490	VMAX20K FASTTR PKG REG 26-40TB=CA	\$1,908.00	EN-S	36%	\$1,221.12	\$343.44	\$0.00	\$0.00	\$0.00	\$0.00	\$343.44
5	450-000-491	VMAX20K FASTTR PKG REG 41-60TB=CA	\$1,656.00	EN-S	36%	\$1,059.84	\$298.08	\$0.00	\$0.00	\$0.00	\$0.00	\$298.08
5	450-000-492	VMAX20K FASTTR PKG REG 61-100TB=CA	\$1,455.00	EN-S	36%	\$931.20	\$261.90	\$0.00	\$0.00	\$0.00	\$0.00	\$261.90
5	450-000-493	VMAX20K FASTTR PKG REG 101-150TB=CA	\$1,358.00	EN-S	36%	\$869.12	\$244.44	\$0.00	\$0.00	\$0.00	\$0.00	\$244.44
5	450-000-494	VMAX20K FASTTR PKG REG 151-250TB=CA	\$1,253.00	EN-S	36%	\$801.92	\$225.54	\$0.00	\$0.00	\$0.00	\$0.00	\$225.54
5	450-000-495	VMAX20K FASTTR PKG REG 251-400TB=CA	\$1,148.00	EN-S	36%	\$734.72	\$206.64	\$0.00	\$0.00	\$0.00	\$0.00	\$206.64
5	450-000-496	VMAX20K FASTTR PKG REG 401-600TB=CA	\$1,093.00	EN-S	36%	\$699.52	\$196.74	\$0.00	\$0.00	\$0.00	\$0.00	\$196.74
5	450-000-497	VMAX20K FASTTR PKG REG 601-1000TB=CA	\$1,014.00	EN-S	36%	\$648.96	\$182.52	\$0.00	\$0.00	\$0.00	\$0.00	\$182.52
5	450-000-498	VMAX20K FASTTR PKG REG 1001+TB=CA	\$923.00	EN-S	36%	\$590.72	\$166.14	\$0.00	\$0.00	\$0.00	\$0.00	\$166.14
5	450-000-499	VMAX20K FASTTR PKG XTRN 0-14TB=CB	\$1,028.00	EN-S	36%	\$657.92	\$185.04	\$0.00	\$0.00	\$0.00	\$0.00	\$185.04
5	450-000-500	VMAX20K FASTTR PKG XTRN 15-25TB=CB	\$964.00	EN-S	36%	\$616.96	\$173.52	\$0.00	\$0.00	\$0.00	\$0.00	\$173.52
5	450-000-501	VMAX20K FASTTR PKG XTRN 26-40TB=CB	\$848.00	EN-S	36%	\$542.72	\$152.64	\$0.00	\$0.00	\$0.00	\$0.00	\$152.64
5	450-000-502	VMAX20K FASTTR PKG XTRN 41-60TB=CB	\$788.00	EN-S	36%	\$504.32	\$141.84	\$0.00	\$0.00	\$0.00	\$0.00	\$141.84
5	450-000-503	VMAX20K FASTTR PKG XTRN 61-100TB=CB	\$756.00	EN-S	36%	\$483.84	\$136.08	\$0.00	\$0.00	\$0.00	\$0.00	\$136.08
5	450-000-504	VMAX20K FASTTR PKG XTRN 101-150TB=CB	\$680.00	EN-S	36%	\$435.20	\$122.40	\$0.00	\$0.00	\$0.00	\$0.00	\$122.40
5	450-000-505	VMAX20K FASTTR PKG XTRN 151-250TB=CB	\$612.00	EN-S	36%	\$391.68	\$110.16	\$0.00	\$0.00	\$0.00	\$0.00	\$110.16
5	450-000-506	VMAX20K FASTTR PKG XTRN 251-400TB=CB	\$528.00	EN-S	36%	\$337.92	\$95.04	\$0.00	\$0.00	\$0.00	\$0.00	\$95.04
5	450-000-507	VMAX20K FASTTR PKG XTRN 401-600TB=CB	\$452.00	EN-S	36%	\$289.28	\$81.36	\$0.00	\$0.00	\$0.00	\$0.00	\$81.36
5	450-000-508	VMAX20K FASTTR PKG XTRN 601-1000TB=CB	\$400.00	EN-S	36%	\$256.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	450-000-509	VMAX20K FASTTR PKG XTRN 1001+TB=CB	\$348.00	EN-S	36%	\$222.72	\$62.64	\$0.00	\$0.00	\$0.00	\$0.00	\$62.64
5	450-000-510	VMAX20K ADV SW PKG N-SATA 0-14TB=CB	\$5,880.00	EN-S	36%	\$3,763.20	\$1,058.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,058.40
5	450-000-511	VMAX20K ADV SW PKG N-SATA 15-25TB=CB	\$5,520.00	EN-S	36%	\$3,532.80	\$993.60	\$0.00	\$0.00	\$0.00	\$0.00	\$993.60
5	450-000-512	VMAX20K ADV SW PKG N-SATA 26-40TB=CB	\$4,860.00	EN-S	36%	\$3,110.40	\$874.80	\$0.00	\$0.00	\$0.00	\$0.00	\$874.80
5	450-000-513	VMAX20K ADV SW PKG N-SATA 41-60TB=CB	\$4,520.00	EN-S	36%	\$2,892.80	\$813.60	\$0.00	\$0.00	\$0.00	\$0.00	\$813.60
5	450-000-514	VMAX20K ADV SW PKG N-SATA 61-100TB=CB	\$4,340.00	EN-S	36%	\$2,777.60	\$781.20	\$0.00	\$0.00	\$0.00	\$0.00	\$781.20
5	450-000-515	VMAX20K ADV SW PKG N-SATA 101-150TB=CB	\$3,900.00	EN-S	36%	\$2,496.00	\$702.00	\$0.00	\$0.00	\$0.00	\$0.00	\$702.00
5	450-000-516	VMAX20K ADV SW PKG N-SATA 151-250TB=CB	\$3,480.00	EN-S	36%	\$2,227.20	\$626.40	\$0.00	\$0.00	\$0.00	\$0.00	\$626.40
5	450-000-517	VMAX20K ADV SW PKG N-SATA 251-400TB=CB	\$3,010.00	EN-S	36%	\$1,926.40	\$541.80	\$0.00	\$0.00	\$0.00	\$0.00	\$541.80
5	450-000-518	VMAX20K ADV SW PKG N-SATA 401-600TB=CB	\$2,610.00	EN-S	36%	\$1,670.40	\$469.80	\$0.00	\$0.00	\$0.00	\$0.00	\$469.80
5	450-000-519	VMAX20K ADV SW PKG N-SATA 601-1000TB=CB	\$2,280.00	EN-S	36%	\$1,459.20	\$410.40	\$0.00	\$0.00	\$0.00	\$0.00	\$410.40
5	450-000-520	VMAX20K ADV SW PKG N-SATA 1001+TB=CB	\$1,980.00	EN-S	36%	\$1,267.20	\$356.40	\$0.00	\$0.00	\$0.00	\$0.00	\$356.40
5	450-000-521	VMAX20K ADV SW PKG SATA 0-14TB=CB	\$2,930.00	EN-S	36%	\$1,875.20	\$527.40	\$0.00	\$0.00	\$0.00	\$0.00	\$527.40
5	450-000-522	VMAX20K ADV SW PKG SATA 15-25TB=CB	\$2,750.00	EN-S	36%	\$1,760.00	\$495.00	\$0.00	\$0.00	\$0.00	\$0.00	\$495.00
5	450-000-523	VMAX20K ADV SW PKG SATA 26-40TB=CB	\$2,430.00	EN-S	36%	\$1,555.20	\$437.40	\$0.00	\$0.00	\$0.00	\$0.00	\$437.40
5	450-000-524	VMAX20K ADV SW PKG SATA 41-60TB=CB	\$2,260.00	EN-S	36%	\$1,446.40	\$406.80	\$0.00	\$0.00	\$0.00	\$0.00	\$406.80
5	450-000-525	VMAX20K ADV SW PKG SATA 61-100TB=CB	\$2,160.00	EN-S	36%	\$1,382.40	\$388.80	\$0.00	\$0.00	\$0.00	\$0.00	\$388.80
5	450-000-526	VMAX20K ADV SW PKG SATA 101-150TB=CB	\$1,950.00	EN-S	36%	\$1,248.00	\$351.00	\$0.00	\$0.00	\$0.00	\$0.00	\$351.00
5	450-000-527	VMAX20K ADV SW PKG SATA 151-250TB=CB	\$1,730.00	EN-S	36%	\$1,107.20	\$311.40	\$0.00	\$0.00	\$0.00	\$0.00	\$311.40
5	450-000-528	VMAX20K ADV SW PKG SATA 251-400TB=CB	\$1,510.00	EN-S	36%	\$966.40	\$271.80	\$0.00	\$0.00	\$0.00	\$0.00	\$271.80
5	450-000-529	VMAX20K ADV SW PKG SATA 401-600TB=CB	\$1,310.00	EN-S	36%	\$838.40	\$235.80	\$0.00	\$0.00	\$0.00	\$0.00	\$235.80
5	450-000-530	VMAX20K ADV SW PKG SATA 601-1000TB=CB	\$1,140.00	EN-S	36%	\$729.60	\$205.20	\$0.00	\$0.00	\$0.00	\$0.00	\$205.20
5	450-000-531	VMAX20K ADV SW PKG SATA 1001+TB=CB	\$990.00	EN-S	36%	\$633.60	\$178.20	\$0.00	\$0.00	\$0.00	\$0.00	\$178.20
5	450-000-942	RP/EX FOR VMAX10K SATA CAP=CB	\$800.00	EN-S	36%	\$512.00	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$144.00
5	450-000-943	RP/EX FOR VMAX10K N-SATA CAP=CB	\$1,600.00	EN-S	36%	\$1,024.00	\$288.00	\$0.00	\$0.00	\$0.00	\$0.00	\$288.00
5	450-000-944	RP/EX FOR VMAX10K EXTRN CAP=CB	\$800.00	EN-S	36%	\$512.00	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$144.00
5	450-001-191	VMAX 10K ADV SW SUITE NON-SATA 1TB	\$2,070.00	EN-S	36%	\$1,324.80	\$372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$372.60
5	450-001-192	VMAX 10K ADV SW SUITE SATA 1TB	\$1,035.00	EN-S	36%	\$662.40	\$186.30	\$0.00	\$0.00	\$0.00	\$0.00	\$186.30

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-000-623	VMAX40K ENGINUITY SATA 0-14TB=CB	\$910.00	EN-S	36%	\$582.40	\$63.70	\$0.00	\$0.00	\$0.00	\$0.00	\$63.70
5	456-000-624	VMAX40K ENGINUITY SATA 15-25TB=CB	\$870.00	EN-S	36%	\$556.80	\$60.90	\$0.00	\$0.00	\$0.00	\$0.00	\$60.90
5	456-000-625	VMAX40K ENGINUITY SATA 26-40TB=CB	\$840.00	EN-S	36%	\$537.60	\$58.80	\$0.00	\$0.00	\$0.00	\$0.00	\$58.80
5	456-000-626	VMAX40K ENGINUITY SATA 41-60TB=CB	\$800.00	EN-S	36%	\$512.00	\$56.00	\$0.00	\$0.00	\$0.00	\$0.00	\$56.00
5	456-000-627	VMAX40K ENGINUITY SATA 61-100TB=CB	\$770.00	EN-S	36%	\$492.80	\$53.90	\$0.00	\$0.00	\$0.00	\$0.00	\$53.90
5	456-000-628	VMAX40K ENGINUITY SATA 101-150TB=CB	\$740.00	EN-S	36%	\$473.60	\$51.80	\$0.00	\$0.00	\$0.00	\$0.00	\$51.80
5	456-000-629	VMAX40K ENGINUITY SATA 151-250TB=CB	\$710.00	EN-S	36%	\$454.40	\$49.70	\$0.00	\$0.00	\$0.00	\$0.00	\$49.70
5	456-000-630	VMAX40K ENGINUITY SATA 251-400TB=CB	\$680.00	EN-S	36%	\$435.20	\$47.60	\$0.00	\$0.00	\$0.00	\$0.00	\$47.60
5	456-000-631	VMAX40K ENGINUITY SATA 401-600TB=CB	\$660.00	EN-S	36%	\$422.40	\$46.20	\$0.00	\$0.00	\$0.00	\$0.00	\$46.20
5	456-000-632	VMAX40K ENGINUITY SATA 601-1000TB=CB	\$630.00	EN-S	36%	\$403.20	\$44.10	\$0.00	\$0.00	\$0.00	\$0.00	\$44.10
5	456-000-633	VMAX40K ENGINUITY SATA 1001+TB=CB	\$600.00	EN-S	36%	\$384.00	\$42.00	\$0.00	\$0.00	\$0.00	\$0.00	\$42.00
5	456-000-634	VMAX40K ENGINUITY N-SATA 0-14TB=CB	\$2,020.00	EN-S	36%	\$1,292.80	\$141.40	\$0.00	\$0.00	\$0.00	\$0.00	\$141.40
5	456-000-635	VMAX40K ENGINUITY N-SATA 15-25TB=CB	\$1,940.00	EN-S	36%	\$1,241.60	\$135.80	\$0.00	\$0.00	\$0.00	\$0.00	\$135.80
5	456-000-636	VMAX40K ENGINUITY N-SATA 26-40TB=CB	\$1,860.00	EN-S	36%	\$1,190.40	\$130.20	\$0.00	\$0.00	\$0.00	\$0.00	\$130.20
5	456-000-637	VMAX40K ENGINUITY N-SATA 41-60TB=CB	\$1,790.00	EN-S	36%	\$1,145.60	\$125.30	\$0.00	\$0.00	\$0.00	\$0.00	\$125.30
5	456-000-638	VMAX40K ENGINUITY N-SATA 61-100TB=CB	\$1,710.00	EN-S	36%	\$1,094.40	\$119.70	\$0.00	\$0.00	\$0.00	\$0.00	\$119.70
5	456-000-639	VMAX40K ENGINUITY N-SATA 101-150TB=CB	\$1,650.00	EN-S	36%	\$1,056.00	\$115.50	\$0.00	\$0.00	\$0.00	\$0.00	\$115.50
5	456-000-640	VMAX40K ENGINUITY N-SATA 151-250TB=CB	\$1,580.00	EN-S	36%	\$1,011.20	\$110.60	\$0.00	\$0.00	\$0.00	\$0.00	\$110.60
5	456-000-641	VMAX40K ENGINUITY N-SATA 251-400TB=CB	\$1,520.00	EN-S	36%	\$972.80	\$106.40	\$0.00	\$0.00	\$0.00	\$0.00	\$106.40
5	456-000-642	VMAX40K ENGINUITY N-SATA 401-600TB=CB	\$1,460.00	EN-S	36%	\$934.40	\$102.20	\$0.00	\$0.00	\$0.00	\$0.00	\$102.20
5	456-000-643	VMAX40K ENGINUITY N-SATA 601-1000TB=CB	\$1,400.00	EN-S	36%	\$896.00	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$98.00
5	456-000-644	VMAX40K ENGINUITY N-SATA 1001+TB=CB	\$1,340.00	EN-S	36%	\$857.60	\$93.80	\$0.00	\$0.00	\$0.00	\$0.00	\$93.80
5	456-000-656	SYMM MGMT SUITE FOR 40K SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$180.00
5	456-000-657	SYMM MGMT SUITE FOR 40K SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$170.10	\$0.00	\$0.00	\$0.00	\$0.00	\$170.10
5	456-000-658	SYMM MGMT SUITE FOR 40K SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$149.40	\$0.00	\$0.00	\$0.00	\$0.00	\$149.40
5	456-000-659	SYMM MGMT SUITE FOR 40K SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$139.50	\$0.00	\$0.00	\$0.00	\$0.00	\$139.50
5	456-000-660	SYMM MGMT SUITE FOR 40K SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$133.20	\$0.00	\$0.00	\$0.00	\$0.00	\$133.20
5	456-000-661	SYMM MGMT SUITE FOR 40K SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$119.70	\$0.00	\$0.00	\$0.00	\$0.00	\$119.70
5	456-000-662	SYMM MGMT SUITE FOR 40K SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$106.20	\$0.00	\$0.00	\$0.00	\$0.00	\$106.20
5	456-000-663	SYMM MGMT SUITE FOR 40K SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$92.70	\$0.00	\$0.00	\$0.00	\$0.00	\$92.70
5	456-000-664	SYMM MGMT SUITE FOR 40K SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$81.00	\$0.00	\$0.00	\$0.00	\$0.00	\$81.00
5	456-000-665	SYMM MGMT SUITE FOR 40K SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$69.30	\$0.00	\$0.00	\$0.00	\$0.00	\$69.30
5	456-000-666	SYMM MGMT SUITE FOR 40K SATA 1000TB +	\$0.00	EN-S	36%	\$0.00	\$60.30	\$0.00	\$0.00	\$0.00	\$0.00	\$60.30
5	456-000-667	SYMM MGMT SUITE FOR 40K NON-SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$361.80	\$0.00	\$0.00	\$0.00	\$0.00	\$361.80
5	456-000-668	SYMM MGMT SUITE FOR 40K NON-SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$340.20	\$0.00	\$0.00	\$0.00	\$0.00	\$340.20
5	456-000-669	SYMM MGMT SUITE FOR 40K NON-SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$299.70	\$0.00	\$0.00	\$0.00	\$0.00	\$299.70
5	456-000-670	SYMM MGMT SUITE FOR 40K NON-SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$279.00	\$0.00	\$0.00	\$0.00	\$0.00	\$279.00
5	456-000-671	SYMM MGMT SUITE 40K NON-SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$267.30	\$0.00	\$0.00	\$0.00	\$0.00	\$267.30
5	456-000-672	SYMM MGMT SUITE 40K NON-SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$240.30	\$0.00	\$0.00	\$0.00	\$0.00	\$240.30
5	456-000-673	SYMM MGMT SUITE 40K NON-SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$213.30	\$0.00	\$0.00	\$0.00	\$0.00	\$213.30
5	456-000-674	SYMM MGMT SUITE 40K NON-SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$183.60	\$0.00	\$0.00	\$0.00	\$0.00	\$183.60
5	456-000-675	SYMM MGMT SUITE 40K NON-SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$160.20
5	456-000-676	SYMM MGMT SUITE 40K NON-SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$139.50	\$0.00	\$0.00	\$0.00	\$0.00	\$139.50
5	456-000-677	SYMM MGMT SUITE FOR 40K NON-SATA 1000TB+	\$0.00	EN-S	36%	\$0.00	\$119.70	\$0.00	\$0.00	\$0.00	\$0.00	\$119.70
5	456-000-680	SYMM MGMT Q2 FAST COMBO TIER VMAX40K	\$226,505.00	EN-S	36%	\$144,963.20	\$40,770.90	\$0.00	\$0.00	\$0.00	\$0.00	\$40,770.90
5	456-000-689	VMAX40K TIMEFINDER SATA 0-14TB=CB	\$1,270.00	EN-S	36%	\$812.80	\$228.60	\$0.00	\$0.00	\$0.00	\$0.00	\$228.60
5	456-000-690	VMAX40K TIMEFINDER SATA 15-25TB=CB	\$1,185.00	EN-S	36%	\$758.40	\$213.30	\$0.00	\$0.00	\$0.00	\$0.00	\$213.30
5	456-000-691	VMAX40K TIMEFINDER SATA 26-40TB=CB	\$1,050.00	EN-S	36%	\$672.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$189.00
5	456-000-692	VMAX40K TIMEFINDER SATA 41-60TB=CB	\$975.00	EN-S	36%	\$624.00	\$175.50	\$0.00	\$0.00	\$0.00	\$0.00	\$175.50
5	456-000-693	VMAX40K TIMEFINDER SATA 61-100TB=CB	\$935.00	EN-S	36%	\$598.40	\$168.30	\$0.00	\$0.00	\$0.00	\$0.00	\$168.30
5	456-000-694	VMAX40K TIMEFINDER SATA 101-150TB=CB	\$850.00	EN-S	36%	\$544.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	456-000-695	VMAX40K TIMEFINDER SATA 151-250TB=CB	\$745.00	EN-S	36%	\$476.80	\$134.10	\$0.00	\$0.00	\$0.00	\$0.00	\$134.10
5	456-000-696	VMAX40K TIMEFINDER SATA 251-400TB=CB	\$650.00	EN-S	36%	\$416.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$117.00
5	456-000-697	VMAX40K TIMEFINDER SATA 401-600TB=CB	\$565.00	EN-S	36%	\$361.60	\$101.70	\$0.00	\$0.00	\$0.00	\$0.00	\$101.70
5	456-000-698	VMAX40K TIMEFINDER SATA 601-1000TB=CB	\$495.00	EN-S	36%	\$316.80	\$89.10	\$0.00	\$0.00	\$0.00	\$0.00	\$89.10
5	456-000-699	VMAX40K TIMEFINDER SATA 1001+TB=CB	\$430.00	EN-S	36%	\$275.20	\$77.40	\$0.00	\$0.00	\$0.00	\$0.00	\$77.40
5	456-000-700	VMAX40K TIMEFINDER N-SATA 0-14TB=CB	\$2,540.00	EN-S	36%	\$1,625.60	\$457.20	\$0.00	\$0.00	\$0.00	\$0.00	\$457.20
5	456-000-701	VMAX40K TIMEFINDER N-SATA 15-25TB=CB	\$2,385.00	EN-S	36%	\$1,526.40	\$429.30	\$0.00	\$0.00	\$0.00	\$0.00	\$429.30
5	456-000-702	VMAX40K TIMEFINDER N-SATA 26-40TB=CB	\$2,100.00	EN-S	36%	\$1,344.00	\$378.00	\$0.00	\$0.00	\$0.00	\$0.00	\$378.00
5	456-000-703	VMAX40K TIMEFINDER N-SATA 41-60TB=CB	\$1,955.00	EN-S	36%	\$1,251.20	\$351.90	\$0.00	\$0.00	\$0.00	\$0.00	\$351.90
5	456-000-704	VMAX40K TIMEFINDER N-SATA 61-100TB=CB	\$1,880.00	EN-S	36%	\$1,203.20	\$338.40	\$0.00	\$0.00	\$0.00	\$0.00	\$338.40
5	456-000-705	VMAX40K TIMEFINDER N-SATA 101-150TB=CB	\$1,690.00	EN-S	36%	\$1,081.60	\$304.20	\$0.00	\$0.00	\$0.00	\$0.00	\$304.20
5	456-000-706	VMAX40K TIMEFINDER N-SATA 151-250TB=CB	\$1,500.00	EN-S	36%	\$960.00	\$270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	456-000-707	VMAX40K TIMEFINDER N-SATA 251-400TB=CB	\$1,300.00	EN-S	36%	\$832.00	\$234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$234.00
5	456-000-708	VMAX40K TIMEFINDER N-SATA 401-600TB=CB	\$1,135.00	EN-S	36%	\$726.40	\$204.30	\$0.00	\$0.00	\$0.00	\$0.00	\$204.30
5	456-000-709	VMAX40K TIMEFINDER N-SATA 601-1000TB=CB	\$985.00	EN-S	36%	\$630.40	\$177.30	\$0.00	\$0.00	\$0.00	\$0.00	\$177.30
5	456-000-710	VMAX40K TIMEFINDER N-SATA 1001+TB=CB	\$860.00	EN-S	36%	\$550.40	\$154.80	\$0.00	\$0.00	\$0.00	\$0.00	\$154.80
5	456-000-711	VMAX40K TIMEFINDER XTRN 0-14TB=CB	\$1,270.00	EN-S	36%	\$812.80	\$228.60	\$0.00	\$0.00	\$0.00	\$0.00	\$228.60
5	456-000-712	VMAX40K TIMEFINDER XTRN 15-25TB=CB	\$1,185.00	EN-S	36%	\$758.40	\$213.30	\$0.00	\$0.00	\$0.00	\$0.00	\$213.30
5	456-000-713	VMAX40K TIMEFINDER XTRN 26-40TB=CB	\$1,050.00	EN-S	36%	\$672.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$189.00
5	456-000-714	VMAX40K TIMEFINDER XTRN 41-60TB=CB	\$975.00	EN-S	36%	\$624.00	\$175.50	\$0.00	\$0.00	\$0.00	\$0.00	\$175.50
5	456-000-715	VMAX40K TIMEFINDER XTRN 61-100TB=CB	\$935.00	EN-S	36%	\$598.40	\$168.30	\$0.00	\$0.00	\$0.00	\$0.00	\$168.30
5	456-000-716	VMAX40K TIMEFINDER XTRN 101-150TB=CB	\$850.00	EN-S	36%	\$544.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	456-000-717	VMAX40K TIMEFINDER XTRN 151-250TB=CB	\$745.00	EN-S	36%	\$476.80	\$134.10	\$0.00	\$0.00	\$0.00	\$0.00	\$134.10
5	456-000-718	VMAX40K TIMEFINDER XTRN 251-400TB=CB	\$650.00	EN-S	36%	\$416.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$117.00
5	456-000-719	VMAX40K TIMEFINDER XTRN 401-600TB=CB	\$565.00	EN-S	36%	\$361.60	\$101.70	\$0.00	\$0.00	\$0.00	\$0.00	\$101.70
5	456-000-720	VMAX40K TIMEFINDER XTRN 601-1000TB=CB	\$495.00	EN-S	36%	\$316.80	\$89.10	\$0.00	\$0.00	\$0.00	\$0.00	\$89.10
5	456-000-721	VMAX40K TIMEFINDER XTRN 1001+TB=CB	\$430.00	EN-S	36%	\$275.20	\$77.40	\$0.00	\$0.00	\$0.00	\$0.00	\$77.40
5	456-000-722	VMAX40K TIMEFINDER REG 0-14TB=CA	\$4,425.00	EN-S	36%	\$2,832.00	\$796.50	\$0.00	\$0.00	\$0.00	\$0.00	\$796.50
5	456-000-723	VMAX40K TIMEFINDER REG 15-25TB=CA	\$3,850.00	EN-S	36%	\$2,464.00	\$693.00	\$0.00	\$0.00	\$0.00	\$0.00	\$693.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-000-724	VMAX40K TIMEFINDR REG 26-40TB=CA	\$3,350.00	EN-S	36%	\$2,144.00	\$603.00	\$0.00	\$0.00	\$0.00	\$0.00	\$603.00
5	456-000-725	VMAX40K TIMEFINDR REG 41-60TB=CA	\$2,730.00	EN-S	36%	\$1,747.20	\$491.40	\$0.00	\$0.00	\$0.00	\$0.00	\$491.40
5	456-000-726	VMAX40K TIMEFINDR REG 61-100TB=CA	\$2,290.00	EN-S	36%	\$1,465.60	\$412.20	\$0.00	\$0.00	\$0.00	\$0.00	\$412.20
5	456-000-727	VMAX40K TIMEFINDR REG 101-150TB=CA	\$2,135.00	EN-S	36%	\$1,366.40	\$384.30	\$0.00	\$0.00	\$0.00	\$0.00	\$384.30
5	456-000-728	VMAX40K TIMEFINDR REG 151-250TB=CA	\$1,985.00	EN-S	36%	\$1,270.40	\$357.30	\$0.00	\$0.00	\$0.00	\$0.00	\$357.30
5	456-000-729	VMAX40K TIMEFINDR REG 251-400TB=CA	\$1,840.00	EN-S	36%	\$1,177.60	\$331.20	\$0.00	\$0.00	\$0.00	\$0.00	\$331.20
5	456-000-730	VMAX40K TIMEFINDR REG 401-600TB=CA	\$1,675.00	EN-S	36%	\$1,072.00	\$301.50	\$0.00	\$0.00	\$0.00	\$0.00	\$301.50
5	456-000-731	VMAX40K TIMEFINDR REG 601-1000TB=CA	\$1,560.00	EN-S	36%	\$998.40	\$280.80	\$0.00	\$0.00	\$0.00	\$0.00	\$280.80
5	456-000-732	VMAX40K TIMEFINDR REG 1001+TB=CA	\$1,100.00	EN-S	36%	\$704.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.00
5	456-000-733	VMAX40K FAST_TIER SATA 0-14TB=CB	\$1,026.00	EN-S	36%	\$656.64	\$184.68	\$0.00	\$0.00	\$0.00	\$0.00	\$184.68
5	456-000-734	VMAX40K FAST_TIER SATA 15-25TB=CB	\$964.00	EN-S	36%	\$616.96	\$173.52	\$0.00	\$0.00	\$0.00	\$0.00	\$173.52
5	456-000-735	VMAX40K FAST_TIER SATA 26-40TB=CB	\$846.00	EN-S	36%	\$541.44	\$152.28	\$0.00	\$0.00	\$0.00	\$0.00	\$152.28
5	456-000-736	VMAX40K FAST_TIER SATA 41-60TB=CB	\$787.00	EN-S	36%	\$503.68	\$141.66	\$0.00	\$0.00	\$0.00	\$0.00	\$141.66
5	456-000-737	VMAX40K FAST_TIER SATA 61-100TB=CB	\$754.00	EN-S	36%	\$482.56	\$135.72	\$0.00	\$0.00	\$0.00	\$0.00	\$135.72
5	456-000-738	VMAX40K FAST_TIER SATA 101-150TB=CB	\$679.00	EN-S	36%	\$434.56	\$122.22	\$0.00	\$0.00	\$0.00	\$0.00	\$122.22
5	456-000-739	VMAX40K FAST_TIER SATA 151-250TB=CB	\$610.00	EN-S	36%	\$390.40	\$109.80	\$0.00	\$0.00	\$0.00	\$0.00	\$109.80
5	456-000-740	VMAX40K FAST_TIER SATA 251-400TB=CB	\$528.00	EN-S	36%	\$337.92	\$95.04	\$0.00	\$0.00	\$0.00	\$0.00	\$95.04
5	456-000-741	VMAX40K FAST_TIER SATA 401-600TB=CB	\$453.00	EN-S	36%	\$289.92	\$81.54	\$0.00	\$0.00	\$0.00	\$0.00	\$81.54
5	456-000-742	VMAX40K FAST_TIER SATA 601-1000TB=CB	\$400.00	EN-S	36%	\$256.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	456-000-743	VMAX40K FAST_TIER SATA 1001+TB=CB	\$348.00	EN-S	36%	\$222.72	\$62.64	\$0.00	\$0.00	\$0.00	\$0.00	\$62.64
5	456-000-744	VMAX40K FAST_TIER N-SATA 0-14TB=CB	\$2,054.00	EN-S	36%	\$1,314.56	\$369.72	\$0.00	\$0.00	\$0.00	\$0.00	\$369.72
5	456-000-745	VMAX40K FAST_TIER N-SATA 15-25TB=CB	\$1,926.00	EN-S	36%	\$1,232.64	\$346.68	\$0.00	\$0.00	\$0.00	\$0.00	\$346.68
5	456-000-746	VMAX40K FAST_TIER N-SATA 26-40TB=CB	\$1,696.00	EN-S	36%	\$1,085.44	\$305.28	\$0.00	\$0.00	\$0.00	\$0.00	\$305.28
5	456-000-747	VMAX40K FAST_TIER N-SATA 41-60TB=CB	\$1,578.00	EN-S	36%	\$1,009.92	\$284.04	\$0.00	\$0.00	\$0.00	\$0.00	\$284.04
5	456-000-748	VMAX40K FAST_TIER N-SATA 61-100TB=CB	\$1,509.00	EN-S	36%	\$965.76	\$271.62	\$0.00	\$0.00	\$0.00	\$0.00	\$271.62
5	456-000-749	VMAX40K FAST_TIER N-SATA 101-150TB=CB	\$1,358.00	EN-S	36%	\$869.12	\$244.44	\$0.00	\$0.00	\$0.00	\$0.00	\$244.44
5	456-000-750	VMAX40K FAST_TIER N-SATA 151-250TB=CB	\$1,220.00	EN-S	36%	\$780.80	\$219.60	\$0.00	\$0.00	\$0.00	\$0.00	\$219.60
5	456-000-751	VMAX40K FAST_TIER N-SATA 251-400TB=CB	\$1,056.00	EN-S	36%	\$675.84	\$190.08	\$0.00	\$0.00	\$0.00	\$0.00	\$190.08
5	456-000-752	VMAX40K FAST_TIER N-SATA 401-600TB=CB	\$906.00	EN-S	36%	\$579.84	\$163.08	\$0.00	\$0.00	\$0.00	\$0.00	\$163.08
5	456-000-753	VMAX40K FAST_TIER N-SATA 601-1000TB=CB	\$800.00	EN-S	36%	\$512.00	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$144.00
5	456-000-754	VMAX40K FAST_TIER N-SATA 1001+TB=CB	\$695.00	EN-S	36%	\$444.80	\$125.10	\$0.00	\$0.00	\$0.00	\$0.00	\$125.10
5	456-000-755	VMAX40K FAST_TIER XTRN 0-14TB=CB	\$1,028.00	EN-S	36%	\$657.92	\$185.04	\$0.00	\$0.00	\$0.00	\$0.00	\$185.04
5	456-000-756	VMAX40K FAST_TIER XTRN 15-25TB=CB	\$964.00	EN-S	36%	\$616.96	\$173.52	\$0.00	\$0.00	\$0.00	\$0.00	\$173.52
5	456-000-757	VMAX40K FAST_TIER XTRN 26-40TB=CB	\$848.00	EN-S	36%	\$542.72	\$152.64	\$0.00	\$0.00	\$0.00	\$0.00	\$152.64
5	456-000-758	VMAX40K FAST_TIER XTRN 41-60TB=CB	\$788.00	EN-S	36%	\$504.32	\$141.84	\$0.00	\$0.00	\$0.00	\$0.00	\$141.84
5	456-000-759	FAST SUITE FOR 40K FTS 61-100TB	\$756.00	EN-S	36%	\$483.84	\$136.08	\$0.00	\$0.00	\$0.00	\$0.00	\$136.08
5	456-000-760	VMAX40K FAST_TIER XTRN 101-150TB=CB	\$680.00	EN-S	36%	\$435.20	\$122.40	\$0.00	\$0.00	\$0.00	\$0.00	\$122.40
5	456-000-761	FAST SUITE FOR 40K FTS 151-250TB	\$612.00	EN-S	36%	\$391.68	\$110.16	\$0.00	\$0.00	\$0.00	\$0.00	\$110.16
5	456-000-762	VMAX40K FAST_TIER XTRN 251-400TB=CB	\$528.00	EN-S	36%	\$337.92	\$95.04	\$0.00	\$0.00	\$0.00	\$0.00	\$95.04
5	456-000-763	VMAX40K FAST_TIER XTRN 401-600TB=CB	\$452.00	EN-S	36%	\$289.28	\$81.36	\$0.00	\$0.00	\$0.00	\$0.00	\$81.36
5	456-000-764	VMAX40K FAST_TIER XTRN 601-1000TB=CB	\$400.00	EN-S	36%	\$256.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	456-000-765	VMAX40K FAST_TIER XTRN 1001+TB=CB	\$348.00	EN-S	36%	\$222.72	\$62.64	\$0.00	\$0.00	\$0.00	\$0.00	\$62.64
5	456-000-766	VMAX40K FAST_TIER REG 0-14TB=CA	\$2,474.00	EN-S	36%	\$1,583.36	\$445.32	\$0.00	\$0.00	\$0.00	\$0.00	\$445.32
5	456-000-767	VMAX40K FAST_TIER REG 15-25TB=CA	\$2,186.00	EN-S	36%	\$1,399.04	\$393.48	\$0.00	\$0.00	\$0.00	\$0.00	\$393.48
5	456-000-768	VMAX40K FAST_TIER REG 26-40TB=CA	\$1,908.00	EN-S	36%	\$1,221.12	\$343.44	\$0.00	\$0.00	\$0.00	\$0.00	\$343.44
5	456-000-769	VMAX40K FAST_TIER REG 41-60TB=CA	\$1,656.00	EN-S	36%	\$1,059.84	\$298.08	\$0.00	\$0.00	\$0.00	\$0.00	\$298.08
5	456-000-770	VMAX40K FAST_TIER REG 61-100TB=CA	\$1,455.00	EN-S	36%	\$931.20	\$261.90	\$0.00	\$0.00	\$0.00	\$0.00	\$261.90
5	456-000-771	VMAX40K FAST_TIER REG 101-150TB=CA	\$1,358.00	EN-S	36%	\$869.12	\$244.44	\$0.00	\$0.00	\$0.00	\$0.00	\$244.44
5	456-000-772	VMAX40K FAST_TIER REG 151-250TB=CA	\$1,253.00	EN-S	36%	\$801.92	\$225.54	\$0.00	\$0.00	\$0.00	\$0.00	\$225.54
5	456-000-773	VMAX40K FAST_TIER REG 251-400TB=CA	\$1,148.00	EN-S	36%	\$734.72	\$206.64	\$0.00	\$0.00	\$0.00	\$0.00	\$206.64
5	456-000-774	VMAX40K FAST_TIER REG 401-600TB=CA	\$1,093.00	EN-S	36%	\$699.52	\$196.74	\$0.00	\$0.00	\$0.00	\$0.00	\$196.74
5	456-000-775	VMAX40K FAST_TIER REG 601-1000TB=CA	\$1,014.00	EN-S	36%	\$648.96	\$182.52	\$0.00	\$0.00	\$0.00	\$0.00	\$182.52
5	456-000-776	VMAX40K FAST_TIER REG 1001+TB=CA	\$923.00	EN-S	36%	\$590.72	\$166.14	\$0.00	\$0.00	\$0.00	\$0.00	\$166.14
5	456-000-777	VMAX40K SRDF REP SATA 0-14TB=CB	\$2,190.00	EN-S	36%	\$1,401.60	\$394.20	\$0.00	\$0.00	\$0.00	\$0.00	\$394.20
5	456-000-778	VMAX40K SRDF REP SATA 15-25TB=CB	\$2,060.00	EN-S	36%	\$1,318.40	\$370.80	\$0.00	\$0.00	\$0.00	\$0.00	\$370.80
5	456-000-779	VMAX40K SRDF REP SATA 26-40TB=CB	\$1,810.00	EN-S	36%	\$1,158.40	\$325.80	\$0.00	\$0.00	\$0.00	\$0.00	\$325.80
5	456-000-780	VMAX40K SRDF REP SATA 41-60TB=CB	\$1,620.00	EN-S	36%	\$1,036.80	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$291.60
5	456-000-781	VMAX40K SRDF REP SATA 61-100TB=CB	\$1,450.00	EN-S	36%	\$928.00	\$261.00	\$0.00	\$0.00	\$0.00	\$0.00	\$261.00
5	456-000-782	VMAX40K SRDF REP SATA 101-150TB=CB	\$1,280.00	EN-S	36%	\$819.20	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5	456-000-783	VMAX40K SRDF REP SATA 151-250TB=CB	\$1,100.00	EN-S	36%	\$704.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.00
5	456-000-784	VMAX40K SRDF REP SATA 251-400TB=CB	\$940.00	EN-S	36%	\$601.60	\$169.20	\$0.00	\$0.00	\$0.00	\$0.00	\$169.20
5	456-000-785	VMAX40K SRDF REP SATA 401-600TB=CB	\$810.00	EN-S	36%	\$518.40	\$145.80	\$0.00	\$0.00	\$0.00	\$0.00	\$145.80
5	456-000-786	VMAX40K SRDF REP SATA 601-1000TB=CB	\$690.00	EN-S	36%	\$441.60	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$124.20
5	456-000-787	VMAX40K SRDF REP SATA 1001+TB=CB	\$600.00	EN-S	36%	\$384.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.00
5	456-000-788	VMAX40K SRDF REP N-SATA 0-14TB=CB	\$4,380.00	EN-S	36%	\$2,803.20	\$788.40	\$0.00	\$0.00	\$0.00	\$0.00	\$788.40
5	456-000-789	VMAX40K SRDF REP N-SATA 15-25TB=CB	\$4,120.00	EN-S	36%	\$2,636.80	\$741.60	\$0.00	\$0.00	\$0.00	\$0.00	\$741.60
5	456-000-790	VMAX40K SRDF REP N-SATA 26-40TB=CB	\$3,630.00	EN-S	36%	\$2,323.20	\$653.40	\$0.00	\$0.00	\$0.00	\$0.00	\$653.40
5	456-000-791	VMAX40K SRDF REP N-SATA 41-60TB=CB	\$3,240.00	EN-S	36%	\$2,073.60	\$583.20	\$0.00	\$0.00	\$0.00	\$0.00	\$583.20
5	456-000-792	VMAX40K SRDF REP N-SATA 61-100TB=CB	\$2,890.00	EN-S	36%	\$1,849.60	\$520.20	\$0.00	\$0.00	\$0.00	\$0.00	\$520.20
5	456-000-793	VMAX40K SRDF REP N-SATA 101-150TB=CB	\$2,560.00	EN-S	36%	\$1,638.40	\$460.80	\$0.00	\$0.00	\$0.00	\$0.00	\$460.80
5	456-000-794	VMAX40K SRDF REP N-SATA 151-250TB=CB	\$2,200.00	EN-S	36%	\$1,408.00	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$396.00
5	456-000-795	VMAX40K SRDF REP N-SATA 251-400TB=CB	\$1,880.00	EN-S	36%	\$1,203.20	\$338.40	\$0.00	\$0.00	\$0.00	\$0.00	\$338.40
5	456-000-796	VMAX40K SRDF REP N-SATA 401-600TB=CB	\$1,620.00	EN-S	36%	\$1,036.80	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$291.60
5	456-000-797	VMAX40K SRDF REP N-SATA 601-1000TB=CB	\$1,390.00	EN-S	36%	\$889.60	\$250.20	\$0.00	\$0.00	\$0.00	\$0.00	\$250.20
5	456-000-798	VMAX40K SRDF REP N-SATA 1001+TB=CB	\$1,190.00	EN-S	36%	\$761.60	\$214.20	\$0.00	\$0.00	\$0.00	\$0.00	\$214.20
5	456-000-799	VMAX40K SRDF REP XTRN 0-14TB=CB	\$2,190.00	EN-S	36%	\$1,401.60	\$394.20	\$0.00	\$0.00	\$0.00	\$0.00	\$394.20
5	456-000-800	VMAX40K SRDF REP XTRN 15-25TB=CB	\$2,060.00	EN-S	36%	\$1,318.40	\$370.80	\$0.00	\$0.00	\$0.00	\$0.00	\$370.80
5	456-000-801	VMAX40K SRDF REP XTRN 26-40TB=CB	\$1,810.00	EN-S	36%	\$1,158.40	\$325.80	\$0.00	\$0.00	\$0.00	\$0.00	\$325.80
5	456-000-802	VMAX40K SRDF REP XTRN 41-60TB=CB	\$1,620.00	EN-S	36%	\$1,036.80	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$291.60
5	456-000-803	VMAX40K SRDF REP XTRN 61-100TB=CB	\$1,450.00	EN-S	36%	\$928.00	\$261.00	\$0.00	\$0.00	\$0.00	\$0.00	\$261.00

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	456-000-804	VMAX40K SRDF REP XTRN 101-150TB=CB	\$1,280.00	EN-S	36%	\$819.20	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5	456-000-805	VMAX40K SRDF REP XTRN 151-250TB=CB	\$1,100.00	EN-S	36%	\$704.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.00
5	456-000-806	VMAX40K SRDF REP XTRN 251-400TB=CB	\$940.00	EN-S	36%	\$601.60	\$169.20	\$0.00	\$0.00	\$0.00	\$0.00	\$169.20
5	456-000-807	VMAX40K SRDF REP XTRN 401-600TB=CB	\$810.00	EN-S	36%	\$518.40	\$145.80	\$0.00	\$0.00	\$0.00	\$0.00	\$145.80
5	456-000-808	VMAX40K SRDF REP XTRN 601-1000TB=CB	\$690.00	EN-S	36%	\$441.60	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$124.20
5	456-000-809	VMAX40K SRDF REP XTRN 1001+TB=CB	\$600.00	EN-S	36%	\$384.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.00
5	456-000-810	VMAX40K SRDF REP REG 0-14TB=CA	\$4,395.00	EN-S	36%	\$2,812.80	\$791.10	\$0.00	\$0.00	\$0.00	\$0.00	\$791.10
5	456-000-811	VMAX40K SRDF REP REG 15-25TB=CA	\$3,647.00	EN-S	36%	\$2,334.08	\$656.46	\$0.00	\$0.00	\$0.00	\$0.00	\$656.46
5	456-000-812	VMAX40K SRDF REP REG 26-40TB=CA	\$3,660.00	EN-S	36%	\$2,342.40	\$658.80	\$0.00	\$0.00	\$0.00	\$0.00	\$658.80
5	456-000-813	SRDF SUITE FOR 40K REG 41-60TB	\$2,990.00	EN-S	36%	\$1,913.60	\$538.20	\$0.00	\$0.00	\$0.00	\$0.00	\$538.20
5	456-000-814	VMAX40K SRDF REP REG 61-100TB=CA	\$2,595.00	EN-S	36%	\$1,660.80	\$467.10	\$0.00	\$0.00	\$0.00	\$0.00	\$467.10
5	456-000-815	VMAX40K SRDF REP REG 101-150TB=CA	\$2,205.00	EN-S	36%	\$1,411.20	\$396.90	\$0.00	\$0.00	\$0.00	\$0.00	\$396.90
5	456-000-816	VMAX40K SRDF REP REG 151-250TB=CA	\$2,090.00	EN-S	36%	\$1,337.60	\$376.20	\$0.00	\$0.00	\$0.00	\$0.00	\$376.20
5	456-000-817	VMAX40K SRDF REP REG 251-400TB=CA	\$1,915.00	EN-S	36%	\$1,225.60	\$344.70	\$0.00	\$0.00	\$0.00	\$0.00	\$344.70
5	456-000-818	VMAX40K SRDF REP REG 401-600TB=CA	\$1,715.00	EN-S	36%	\$1,097.60	\$308.70	\$0.00	\$0.00	\$0.00	\$0.00	\$308.70
5	456-000-819	VMAX40K SRDF REP REG 601-1000TB=CA	\$1,605.00	EN-S	36%	\$963.20	\$270.90	\$0.00	\$0.00	\$0.00	\$0.00	\$270.90
5	456-000-820	VMAX40K SRDF REP REG 1001+TB=CA	\$975.00	EN-S	36%	\$624.00	\$175.50	\$0.00	\$0.00	\$0.00	\$0.00	\$175.50
5	456-000-821	VMAX40K ADV SRDF SATA 0-14TB=CB	\$1,725.00	EN-S	36%	\$1,104.00	\$310.50	\$0.00	\$0.00	\$0.00	\$0.00	\$310.50
5	456-000-822	VMAX40K ADV SRDF SATA 15-25TB=CB	\$1,630.00	EN-S	36%	\$1,043.20	\$293.40	\$0.00	\$0.00	\$0.00	\$0.00	\$293.40
5	456-000-823	VMAX40K ADV SRDF SATA 26-40TB=CB	\$1,435.00	EN-S	36%	\$918.40	\$258.30	\$0.00	\$0.00	\$0.00	\$0.00	\$258.30
5	456-000-824	VMAX40K ADV SRDF SATA 41-60TB=CB	\$1,280.00	EN-S	36%	\$819.20	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5	456-000-825	VMAX40K ADV SRDF SATA 61-100TB=CB	\$1,145.00	EN-S	36%	\$732.80	\$206.10	\$0.00	\$0.00	\$0.00	\$0.00	\$206.10
5	456-000-826	VMAX40K ADV SRDF SATA 101-150TB=CB	\$1,010.00	EN-S	36%	\$646.40	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$181.80
5	456-000-827	VMAX40K ADV SRDF SATA 151-250TB=CB	\$870.00	EN-S	36%	\$556.80	\$156.60	\$0.00	\$0.00	\$0.00	\$0.00	\$156.60
5	456-000-828	VMAX40K ADV SRDF SATA 251-400TB=CB	\$740.00	EN-S	36%	\$473.60	\$133.20	\$0.00	\$0.00	\$0.00	\$0.00	\$133.20
5	456-000-829	VMAX40K ADV SRDF SATA 401-600TB=CB	\$635.00	EN-S	36%	\$406.40	\$114.30	\$0.00	\$0.00	\$0.00	\$0.00	\$114.30
5	456-000-830	VMAX40K ADV SRDF SATA 601-1000TB=CB	\$545.00	EN-S	36%	\$348.80	\$98.10	\$0.00	\$0.00	\$0.00	\$0.00	\$98.10
5	456-000-831	VMAX40K ADV SRDF SATA 1001+TB=CB	\$470.00	EN-S	36%	\$300.80	\$84.60	\$0.00	\$0.00	\$0.00	\$0.00	\$84.60
5	456-000-832	VMAX40K ADV SRDF N-SATA 0-14TB=CB	\$3,460.00	EN-S	36%	\$2,214.40	\$622.80	\$0.00	\$0.00	\$0.00	\$0.00	\$622.80
5	456-000-833	VMAX40K ADV SRDF N-SATA 15-25TB=CB	\$3,250.00	EN-S	36%	\$2,080.00	\$585.00	\$0.00	\$0.00	\$0.00	\$0.00	\$585.00
5	456-000-834	VMAX40K ADV SRDF N-SATA 26-40TB=CB	\$2,865.00	EN-S	36%	\$1,833.60	\$515.70	\$0.00	\$0.00	\$0.00	\$0.00	\$515.70
5	456-000-835	VMAX40K ADV SRDF N-SATA 41-60TB=CB	\$2,560.00	EN-S	36%	\$1,638.40	\$460.80	\$0.00	\$0.00	\$0.00	\$0.00	\$460.80
5	456-000-836	VMAX40K ADV SRDF N-SATA 61-100TB=CB	\$2,275.00	EN-S	36%	\$1,456.00	\$409.50	\$0.00	\$0.00	\$0.00	\$0.00	\$409.50
5	456-000-837	VMAX40K ADV SRDF N-SATA 101-150TB=CB	\$2,020.00	EN-S	36%	\$1,292.80	\$363.60	\$0.00	\$0.00	\$0.00	\$0.00	\$363.60
5	456-000-838	VMAX40K ADV SRDF N-SATA 151-250TB=CB	\$1,740.00	EN-S	36%	\$1,113.60	\$313.20	\$0.00	\$0.00	\$0.00	\$0.00	\$313.20
5	456-000-839	VMAX40K ADV SRDF N-SATA 251-400TB=CB	\$1,490.00	EN-S	36%	\$953.60	\$268.20	\$0.00	\$0.00	\$0.00	\$0.00	\$268.20
5	456-000-840	VMAX40K ADV SRDF N-SATA 401-600TB=CB	\$1,280.00	EN-S	36%	\$819.20	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5	456-000-841	VMAX40K ADV SRDF N-SATA 601-1000TB=CB	\$1,095.00	EN-S	36%	\$700.80	\$197.10	\$0.00	\$0.00	\$0.00	\$0.00	\$197.10
5	456-000-842	VMAX40K ADV SRDF N-SATA 1001+TB=CB	\$935.00	EN-S	36%	\$598.40	\$168.30	\$0.00	\$0.00	\$0.00	\$0.00	\$168.30
5	456-000-843	VMAX40K ADV SRDF XTRN 0-14TB=CB	\$1,725.00	EN-S	36%	\$1,104.00	\$310.50	\$0.00	\$0.00	\$0.00	\$0.00	\$310.50
5	456-000-844	VMAX40K ADV SRDF XTRN 15-25TB=CB	\$1,630.00	EN-S	36%	\$1,043.20	\$293.40	\$0.00	\$0.00	\$0.00	\$0.00	\$293.40
5	456-000-845	VMAX40K ADV SRDF XTRN 26-40TB=CB	\$1,435.00	EN-S	36%	\$918.40	\$258.30	\$0.00	\$0.00	\$0.00	\$0.00	\$258.30
5	456-000-846	VMAX40K ADV SRDF XTRN 41-60TB=CB	\$1,280.00	EN-S	36%	\$819.20	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5	456-000-847	VMAX40K ADV SRDF XTRN 61-100TB=CB	\$1,145.00	EN-S	36%	\$732.80	\$206.10	\$0.00	\$0.00	\$0.00	\$0.00	\$206.10
5	456-000-848	VMAX40K ADV SRDF XTRN 101-150TB=CB	\$1,010.00	EN-S	36%	\$646.40	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$181.80
5	456-000-849	VMAX40K ADV SRDF XTRN 151-250TB=CB	\$870.00	EN-S	36%	\$556.80	\$156.60	\$0.00	\$0.00	\$0.00	\$0.00	\$156.60
5	456-000-850	VMAX40K ADV SRDF XTRN 251-400TB=CB	\$740.00	EN-S	36%	\$473.60	\$133.20	\$0.00	\$0.00	\$0.00	\$0.00	\$133.20
5	456-000-851	VMAX40K ADV SRDF XTRN 401-600TB=CB	\$635.00	EN-S	36%	\$406.40	\$114.30	\$0.00	\$0.00	\$0.00	\$0.00	\$114.30
5	456-000-852	VMAX40K ADV SRDF XTRN 601-1000TB=CB	\$545.00	EN-S	36%	\$348.80	\$98.10	\$0.00	\$0.00	\$0.00	\$0.00	\$98.10
5	456-000-853	VMAX40K ADV SRDF XTRN 1001+TB=CB	\$470.00	EN-S	36%	\$300.80	\$84.60	\$0.00	\$0.00	\$0.00	\$0.00	\$84.60
5	456-000-854	VMAX40K ADV SRDF REG 0-14TB=CA	\$1,425.00	EN-S	36%	\$912.00	\$256.50	\$0.00	\$0.00	\$0.00	\$0.00	\$256.50
5	456-000-855	VMAX40K ADV SRDF REG 15-25TB=CA	\$1,155.00	EN-S	36%	\$739.20	\$207.90	\$0.00	\$0.00	\$0.00	\$0.00	\$207.90
5	456-000-856	VMAX40K ADV SRDF REG 26-40TB=CA	\$1,203.00	EN-S	36%	\$769.92	\$216.54	\$0.00	\$0.00	\$0.00	\$0.00	\$216.54
5	456-000-857	VMAX40K ADV SRDF REG 41-60TB=CA	\$1,073.00	EN-S	36%	\$686.72	\$193.14	\$0.00	\$0.00	\$0.00	\$0.00	\$193.14
5	456-000-858	VMAX40K ADV SRDF REG 61-100TB=CA	\$917.00	EN-S	36%	\$586.88	\$165.06	\$0.00	\$0.00	\$0.00	\$0.00	\$165.06
5	456-000-859	VMAX40K ADV SRDF REG 101-150TB=CA	\$850.00	EN-S	36%	\$544.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	456-000-860	VMAX40K ADV SRDF REG 151-250TB=CA	\$749.00	EN-S	36%	\$479.36	\$134.82	\$0.00	\$0.00	\$0.00	\$0.00	\$134.82
5	456-000-861	VMAX40K ADV SRDF REG 251-400TB=CA	\$668.00	EN-S	36%	\$427.52	\$120.24	\$0.00	\$0.00	\$0.00	\$0.00	\$120.24
5	456-000-862	VMAX40K ADV SRDF REG 401-600TB=CA	\$555.00	EN-S	36%	\$355.20	\$99.90	\$0.00	\$0.00	\$0.00	\$0.00	\$99.90
5	456-000-863	VMAX40K ADV SRDF REG 601-1000TB=CA	\$449.00	EN-S	36%	\$287.36	\$80.82	\$0.00	\$0.00	\$0.00	\$0.00	\$80.82
5	456-000-864	VMAX40K ADV SRDF REG 1001+TB=CA	\$285.00	EN-S	36%	\$182.40	\$51.30	\$0.00	\$0.00	\$0.00	\$0.00	\$51.30
5	456-000-865	PROSPHERE-CC 40K SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$475.20	\$0.00	\$0.00	\$0.00	\$0.00	\$475.20
5	456-000-866	PROSPHERE-CC 40K SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$444.60	\$0.00	\$0.00	\$0.00	\$0.00	\$444.60
5	456-000-867	PROSPHERE-CC 40K SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$397.80	\$0.00	\$0.00	\$0.00	\$0.00	\$397.80
5	456-000-868	PROSPHERE-CC 40K SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$342.00	\$0.00	\$0.00	\$0.00	\$0.00	\$342.00
5	456-000-869	PROSPHERE-CC 40K SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$293.40	\$0.00	\$0.00	\$0.00	\$0.00	\$293.40
5	456-000-870	PROSPHERE-CC 40K SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$261.00	\$0.00	\$0.00	\$0.00	\$0.00	\$261.00
5	456-000-871	PROSPHERE-CC 40K SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$219.60	\$0.00	\$0.00	\$0.00	\$0.00	\$219.60
5	456-000-872	PROSPHERE-CC 40K SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$185.40	\$0.00	\$0.00	\$0.00	\$0.00	\$185.40
5	456-000-873	PROSPHERE-CC 40K SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$151.20	\$0.00	\$0.00	\$0.00	\$0.00	\$151.20
5	456-000-874	PROSPHERE-CC 40K SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$126.00
5	456-000-875	PROSPHERE-CC 40K SATA 1000TB +	\$0.00	EN-S	36%	\$0.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.00
5	456-000-876	PROSPHERE-CC 40K NON-SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$948.60	\$0.00	\$0.00	\$0.00	\$0.00	\$948.60
5	456-000-877	PROSPHERE-CC 40K NON-SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$887.40	\$0.00	\$0.00	\$0.00	\$0.00	\$887.40
5	456-000-878	PROSPHERE-CC 40K NON-SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$793.80	\$0.00	\$0.00	\$0.00	\$0.00	\$793.80
5	456-000-879	PROSPHERE-CC 40K NON-SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$684.00
5	456-000-880	PROSPHERE-CC 40K NON-SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$583.20	\$0.00	\$0.00	\$0.00	\$0.00	\$583.20
5	456-000-881	PROSPHERE-CC 40K NON-SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$522.00	\$0.00	\$0.00	\$0.00	\$0.00	\$522.00
5	456-000-882	PROSPHERE-CC 40K NON-SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$439.20	\$0.00	\$0.00	\$0.00	\$0.00	\$439.20
5	456-000-883	PROSPHERE-CC 40K NON-SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$369.00	\$0.00	\$0.00	\$0.00	\$0.00	\$369.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	456-000-884	PROSPHERE-CC 40K NON-SATA 401-600TB	\$0.00	EN-S	36%	\$300.60	\$0.00	\$300.60	\$0.00	\$0.00	\$0.00	\$0.00	\$300.60
5	456-000-885	PROSPHERE-CC 40K NON-SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$250.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$250.20
5	456-000-886	PROSPHERE-CC 40K NON-SATA 1000TB +	\$0.00	EN-S	36%	\$0.00	\$217.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$217.80
5	456-000-898	VMAX40K OR-DM SATA 0-14TB=CB	\$1,971.00	EN-S	36%	\$1,261.44	\$354.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$354.78
5	456-000-899	VMAX40K OR-DM SATA 15-25TB=CB	\$1,854.00	EN-S	36%	\$1,186.56	\$333.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$333.72
5	456-000-900	VMAX40K OR-DM SATA 26-40TB=CB	\$1,629.00	EN-S	36%	\$1,042.56	\$293.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$293.22
5	456-000-901	VMAX40K OR-DM SATA 41-60TB=CB	\$1,458.00	EN-S	36%	\$933.12	\$262.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$262.44
5	456-000-902	VMAX40K OR-DM SATA 61-100TB=CB	\$1,305.00	EN-S	36%	\$835.20	\$234.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$234.90
5	456-000-903	VMAX40K OR-DM SATA 101-150TB=CB	\$1,152.00	EN-S	36%	\$737.28	\$207.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$207.36
5	456-000-904	VMAX40K OR-DM SATA 151-250TB=CB	\$990.00	EN-S	36%	\$633.60	\$178.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$178.20
5	456-000-905	VMAX40K OR-DM SATA 251-400TB=CB	\$846.00	EN-S	36%	\$541.44	\$152.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$152.28
5	456-000-906	VMAX40K OR-DM SATA 401-600TB=CB	\$729.00	EN-S	36%	\$466.56	\$131.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$131.22
5	456-000-907	VMAX40K OR-DM SATA 601-1000TB=CB	\$621.00	EN-S	36%	\$397.44	\$111.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$111.78
5	456-000-908	VMAX40K OR-DM SATA 1001+TB=CB	\$540.00	EN-S	36%	\$345.60	\$97.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$97.20
5	456-000-909	VMAX40K OR-DM N-SATA 0-14TB=CB	\$3,942.00	EN-S	36%	\$2,522.88	\$709.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$709.56
5	456-000-910	VMAX40K OR-DM N-SATA 15-25TB=CB	\$3,708.00	EN-S	36%	\$2,373.12	\$667.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$667.44
5	456-000-911	VMAX40K OR-DM N-SATA 26-40TB=CB	\$3,267.00	EN-S	36%	\$2,090.88	\$588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$588.00
5	456-000-912	VMAX40K OR-DM N-SATA 41-60TB=CB	\$2,916.00	EN-S	36%	\$1,866.24	\$524.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$524.88
5	456-000-913	VMAX40K OR-DM N-SATA 61-100TB=CB	\$2,601.00	EN-S	36%	\$1,664.64	\$468.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$468.18
5	456-000-914	VMAX40K OR-DM N-SATA 101-150TB=CB	\$2,304.00	EN-S	36%	\$1,474.56	\$414.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$414.72
5	456-000-915	VMAX40K OR-DM N-SATA 151-250TB=CB	\$1,980.00	EN-S	36%	\$1,267.20	\$356.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$356.40
5	456-000-916	VMAX40K OR-DM N-SATA 251-400TB=CB	\$1,692.00	EN-S	36%	\$1,082.88	\$304.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$304.56
5	456-000-917	VMAX40K OR-DM N-SATA 401-600TB=CB	\$1,458.00	EN-S	36%	\$933.12	\$262.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$262.44
5	456-000-918	VMAX40K OR-DM N-SATA 601-1000TB=CB	\$1,251.00	EN-S	36%	\$800.64	\$225.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$225.18
5	456-000-919	VMAX40K OR-DM N-SATA 1001+TB=CB	\$1,071.00	EN-S	36%	\$685.44	\$192.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$192.78
5	456-005-500	VMAX 10K ADV SW SUITE NON-SATA 1TB	\$0.00	EN-S	36%	\$0.00	\$372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$372.60
5	456-005-501	VMAX 10K ADV SW SUITE SATA 1TB	\$0.00	EN-S	36%	\$0.00	\$186.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$186.30
5	456-005-502	VMAX 10K ENGINEITY NON-SATA 1TB	\$1,230.00	EN-S	36%	\$787.20	\$86.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$86.10
5	456-005-503	VMAX 10K ENGINEITY SATA 1TB	\$555.00	EN-S	36%	\$355.20	\$38.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$38.85
5	456-005-753	VMAX10K OR-DM NON-SATA 1TB=CB	\$2,580.00	EN-S	36%	\$1,651.20	\$464.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$464.40
5	456-005-754	VMAX10K OR-DM SATA 1TB=CB	\$1,290.00	EN-S	36%	\$825.60	\$232.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$232.20
5	456-005-759	AFS Q2 FAST COMBO TIER VMAX 40K	\$240,155.00	EN-S	36%	\$153,699.20	\$43,227.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$43,227.90
5	456-005-901	VMAX10K FAST VP FTS EXT 1TB=CB	\$530.00	EN-S	36%	\$339.20	\$95.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$95.40
5	456-005-903	VMAX10K TIMEFINDER FTS EXT 1TB=CB	\$1,380.00	EN-S	36%	\$883.20	\$248.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$248.40
5	456-005-906	VMAX 10K SRDF-A FTS EXT 1TB	\$825.00	EN-S	36%	\$528.00	\$148.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$148.50
5	456-005-907	VMAX10K SRDF-A FTS EXT AP 1TB=CB	\$825.00	EN-S	36%	\$528.00	\$148.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$148.50
5	456-005-909	VMAX10K SRDF-S FTS EXT 1TB=CB	\$825.00	EN-S	36%	\$528.00	\$148.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$148.50
5	456-005-910	VMAX10K SRDF-S FTS EXT AP 1TB=CB	\$825.00	EN-S	36%	\$528.00	\$148.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$148.50
5	456-005-912	VMAX10K SRDF-STAR FTS EXT 1TB=CB	\$330.00	EN-S	36%	\$211.20	\$59.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$59.40
5	456-005-913	VMAX10K SRDF-STAR FTS EXT AP 1TB=CB	\$330.00	EN-S	36%	\$211.20	\$59.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$59.40
5	456-005-914	VMAX10K ADV SRDF REG CAP 1TB=CA	\$1,600.00	EN-S	36%	\$1,024.00	\$288.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$288.00
5	456-005-915	VMAX10K ADV SRDF SATA CAP 1TB=CB	\$660.00	EN-S	36%	\$422.40	\$118.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$118.80
5	456-005-916	VMAX10K ADV SRDF NON-SATA CAP 1TB=CB	\$1,320.00	EN-S	36%	\$844.80	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$237.60
5	456-005-917	VMAX10K ADV SRDF XTRN CAP 1TB=CB	\$660.00	EN-S	36%	\$422.40	\$118.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$118.80
5	456-006-020	VMAX20K ADV SRDF XTRN 0-14TB=CB	\$1,725.00	EN-S	36%	\$1,104.00	\$310.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$310.50
5	456-006-021	VMAX20K ADV SRDF XTRN 15-25TB=CB	\$1,630.00	EN-S	36%	\$1,043.20	\$293.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$293.40
5	456-006-022	VMAX20K ADV SRDF XTRN 26-40TB=CB	\$1,435.00	EN-S	36%	\$918.40	\$258.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$258.30
5	456-006-023	VMAX20K ADV SRDF XTRN 41-60TB=CB	\$1,280.00	EN-S	36%	\$819.20	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5	456-006-024	VMAX20K ADV SRDF XTRN 61-100TB=CB	\$1,145.00	EN-S	36%	\$732.80	\$206.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$206.10
5	456-006-025	VMAX20K ADV SRDF XTRN 101-150TB=CB	\$1,010.00	EN-S	36%	\$646.40	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$181.80
5	456-006-026	VMAX20K ADV SRDF XTRN 151-250TB=CB	\$870.00	EN-S	36%	\$556.80	\$156.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$156.60
5	456-006-027	VMAX20K ADV SRDF XTRN 251-400TB=CB	\$740.00	EN-S	36%	\$473.60	\$133.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$133.20
5	456-006-028	VMAX20K ADV SRDF XTRN 401-600TB=CB	\$635.00	EN-S	36%	\$406.40	\$114.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$114.30
5	456-006-029	VMAX20K ADV SRDF XTRN 601-1000TB=CB	\$545.00	EN-S	36%	\$348.80	\$98.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$98.10
5	456-006-030	VMAX20K ADV SRDF XTRN 1001+TB=CB	\$470.00	EN-S	36%	\$300.80	\$84.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$84.60
5	456-006-031	VMAX20K ADV SRDF N-SATA 0-14TB=CB	\$3,460.00	EN-S	36%	\$2,214.40	\$622.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$622.80
5	456-006-032	VMAX20K ADV SRDF N-SATA 15-25TB=CB	\$3,250.00	EN-S	36%	\$2,080.00	\$585.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$585.00
5	456-006-033	VMAX20K ADV SRDF N-SATA 26-40TB=CB	\$2,865.00	EN-S	36%	\$1,833.60	\$515.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$515.70
5	456-006-034	VMAX20K ADV SRDF N-SATA 41-60TB=CB	\$2,560.00	EN-S	36%	\$1,638.40	\$460.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$460.80
5	456-006-035	VMAX20K ADV SRDF N-SATA 61-100TB=CB	\$2,275.00	EN-S	36%	\$1,456.00	\$409.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$409.50
5	456-006-036	VMAX20K ADV SRDF N-SATA 101-150TB=CB	\$2,020.00	EN-S	36%	\$1,292.80	\$363.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$363.60
5	456-006-037	VMAX20K ADV SRDF N-SATA 151-250TB=CB	\$1,740.00	EN-S	36%	\$1,113.60	\$313.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$313.20
5	456-006-038	VMAX20K ADV SRDF N-SATA 251-400TB=CB	\$1,490.00	EN-S	36%	\$953.60	\$268.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$268.20
5	456-006-039	VMAX20K ADV SRDF N-SATA 401-600TB=CB	\$1,280.00	EN-S	36%	\$819.20	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5	456-006-040	VMAX20K ADV SRDF N-SATA 601-1000TB=CB	\$1,095.00	EN-S	36%	\$700.80	\$197.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$197.10
5	456-006-041	VMAX20K ADV SRDF N-SATA 1001+TB=CB	\$935.00	EN-S	36%	\$598.40	\$168.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$168.30
5	456-006-042	VMAX20K ADV SRDF SATA 0-14TB=CB	\$1,725.00	EN-S	36%	\$1,104.00	\$310.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$310.50
5	456-006-043	VMAX20K ADV SRDF SATA 15-25TB=CB	\$1,630.00	EN-S	36%	\$1,043.20	\$293.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$293.40
5	456-006-044	VMAX20K ADV SRDF SATA 26-40TB=CB	\$1,435.00	EN-S	36%	\$918.40	\$258.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$258.30
5	456-006-045	VMAX20K ADV SRDF SATA 41-60TB=CB	\$1,280.00	EN-S	36%	\$819.20	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5	456-006-046	VMAX20K ADV SRDF SATA 61-100TB=CB	\$1,145.00	EN-S	36%	\$732.80	\$206.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$206.10
5	456-006-047	VMAX20K ADV SRDF SATA 101-150TB=CB	\$1,010.00	EN-S	36%	\$646.40	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$181.80
5	456-006-048	VMAX20K ADV SRDF SATA 151-250TB=CB	\$870.00	EN-S	36%	\$556.80	\$156.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$156.60
5	456-006-049	VMAX20K ADV SRDF SATA 251-400TB=CB	\$740.00	EN-S	36%	\$473.60	\$133.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$133.20
5	456-006-050	VMAX20K ADV SRDF SATA 401-600TB=CB	\$635.00	EN-S	36%	\$406.40	\$114.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$114.30
5	456-006-051	VMAX20K ADV SRDF SATA 601-1000TB=CB	\$545.00	EN-S	36%	\$348.80	\$98.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$98.10
5	456-006-052	VMAX20K ADV SRDF SATA 1001+TB=CB	\$470.00	EN-S	36%	\$300.80	\$84.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$84.60
5	456-006-053	VMAX20K ADV SRDF REG 0-14TB=CA	\$1,425.00	EN-S	36%	\$912.00	\$256.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$256.50

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Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	456-006-056	VMAX20K ADV SRDF REG 41-60TB=CB	\$1,073.00	EN-S	36%	\$686.72	\$193.14	\$0.00	\$0.00	\$0.00	\$0.00	\$193.14
5	456-006-057	VMAX20K ADV SRDF REG 61-100TB=CA	\$917.00	EN-S	36%	\$586.88	\$165.06	\$0.00	\$0.00	\$0.00	\$0.00	\$165.06
5	456-006-058	VMAX20K ADV SRDF REG 101-150TB=CA	\$850.00	EN-S	36%	\$544.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	456-006-059	VMAX20K ADV SRDF REG 151-250TB=CA	\$749.00	EN-S	36%	\$479.36	\$134.82	\$0.00	\$0.00	\$0.00	\$0.00	\$134.82
5	456-006-060	VMAX20K ADV SRDF REG 251-400TB=CA	\$668.00	EN-S	36%	\$427.52	\$120.24	\$0.00	\$0.00	\$0.00	\$0.00	\$120.24
5	456-006-061	VMAX20K ADV SRDF REG 401-600TB=CA	\$555.00	EN-S	36%	\$355.20	\$99.90	\$0.00	\$0.00	\$0.00	\$0.00	\$99.90
5	456-006-062	VMAX20K ADV SRDF REG 601-1000TB=CA	\$449.00	EN-S	36%	\$287.36	\$80.82	\$0.00	\$0.00	\$0.00	\$0.00	\$80.82
5	456-006-063	VMAX20K ADV SRDF REG 1001+TB=CA	\$285.00	EN-S	36%	\$182.40	\$51.30	\$0.00	\$0.00	\$0.00	\$0.00	\$51.30
5	456-006-064	ENGINUIY FOR VMAX 20K N-S 0-14TB	\$0.00	EN-S	36%	\$0.00	\$141.40	\$0.00	\$0.00	\$0.00	\$0.00	\$141.40
5	456-006-065	ENGINUIY FOR VMAX 20K N-S 15-25TB	\$0.00	EN-S	36%	\$0.00	\$135.80	\$0.00	\$0.00	\$0.00	\$0.00	\$135.80
5	456-006-066	ENGINUIY FOR VMAX 20K N-S 26-40TB	\$0.00	EN-S	36%	\$0.00	\$130.20	\$0.00	\$0.00	\$0.00	\$0.00	\$130.20
5	456-006-067	ENGINUIY FOR VMAX 20K N-S 41-60TB	\$0.00	EN-S	36%	\$0.00	\$125.30	\$0.00	\$0.00	\$0.00	\$0.00	\$125.30
5	456-006-068	ENGINUIY FOR VMAX 20K N-S 61-100TB	\$0.00	EN-S	36%	\$0.00	\$119.70	\$0.00	\$0.00	\$0.00	\$0.00	\$119.70
5	456-006-069	ENGINUIY FOR VMAX 20K N-S 101-150TB	\$0.00	EN-S	36%	\$0.00	\$115.50	\$0.00	\$0.00	\$0.00	\$0.00	\$115.50
5	456-006-070	ENGINUIY FOR VMAX 20K N-S 151-250TB	\$0.00	EN-S	36%	\$0.00	\$110.60	\$0.00	\$0.00	\$0.00	\$0.00	\$110.60
5	456-006-071	ENGINUIY FOR VMAX 20K N-S 251-400TB	\$0.00	EN-S	36%	\$0.00	\$106.40	\$0.00	\$0.00	\$0.00	\$0.00	\$106.40
5	456-006-072	ENGINUIY FOR VMAX 20K N-S 401-600TB	\$0.00	EN-S	36%	\$0.00	\$102.20	\$0.00	\$0.00	\$0.00	\$0.00	\$102.20
5	456-006-073	ENGINUIY FOR VMAX 20K N-S 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$98.00
5	456-006-074	ENGINUIY FOR VMAX 20K N-S 1000TB+	\$0.00	EN-S	36%	\$0.00	\$93.80	\$0.00	\$0.00	\$0.00	\$0.00	\$93.80
5	456-006-075	ENGINUIY FOR VMAX 20K SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$63.70	\$0.00	\$0.00	\$0.00	\$0.00	\$63.70
5	456-006-076	ENGINUIY FOR VMAX 20K SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$60.90	\$0.00	\$0.00	\$0.00	\$0.00	\$60.90
5	456-006-077	ENGINUIY FOR VMAX 20K SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$58.80	\$0.00	\$0.00	\$0.00	\$0.00	\$58.80
5	456-006-078	ENGINUIY FOR VMAX 20K SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$56.00	\$0.00	\$0.00	\$0.00	\$0.00	\$56.00
5	456-006-079	ENGINUIY FOR VMAX 20K SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$53.90	\$0.00	\$0.00	\$0.00	\$0.00	\$53.90
5	456-006-080	ENGINUIY FOR VMAX 20K SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$51.80	\$0.00	\$0.00	\$0.00	\$0.00	\$51.80
5	456-006-081	ENGINUIY FOR VMAX 20K SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$49.70	\$0.00	\$0.00	\$0.00	\$0.00	\$49.70
5	456-006-082	ENGINUIY FOR VMAX 20K SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$47.60	\$0.00	\$0.00	\$0.00	\$0.00	\$47.60
5	456-006-083	ENGINUIY FOR VMAX 20K SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$46.20	\$0.00	\$0.00	\$0.00	\$0.00	\$46.20
5	456-006-084	ENGINUIY FOR VMAX 20K SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$44.10	\$0.00	\$0.00	\$0.00	\$0.00	\$44.10
5	456-006-085	ENGINUIY FOR VMAX 20K SATA 1000TB+	\$0.00	EN-S	36%	\$0.00	\$42.00	\$0.00	\$0.00	\$0.00	\$0.00	\$42.00
5	456-006-086	FAST TIERING SUITE 20K SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$184.68	\$0.00	\$0.00	\$0.00	\$0.00	\$184.68
5	456-006-087	FAST TIERING SUITE 20K SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$173.52	\$0.00	\$0.00	\$0.00	\$0.00	\$173.52
5	456-006-088	FAST TIERING SUITE 20K SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$152.28	\$0.00	\$0.00	\$0.00	\$0.00	\$152.28
5	456-006-089	FAST TIERING SUITE 20K SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$141.66	\$0.00	\$0.00	\$0.00	\$0.00	\$141.66
5	456-006-090	FAST TIERING SUITE 20K SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$135.72	\$0.00	\$0.00	\$0.00	\$0.00	\$135.72
5	456-006-091	FAST TIERING SUITE 20K SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$122.22	\$0.00	\$0.00	\$0.00	\$0.00	\$122.22
5	456-006-092	FAST TIERING SUITE 20K SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$109.80	\$0.00	\$0.00	\$0.00	\$0.00	\$109.80
5	456-006-093	FAST TIERING SUITE 20K SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$95.04	\$0.00	\$0.00	\$0.00	\$0.00	\$95.04
5	456-006-094	FAST TIERING SUITE 20K SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$81.54	\$0.00	\$0.00	\$0.00	\$0.00	\$81.54
5	456-006-095	FAST TIERING SUITE 20K SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	456-006-096	FAST TIERING SUITE 20K SATA 1000TB+	\$0.00	EN-S	36%	\$0.00	\$62.64	\$0.00	\$0.00	\$0.00	\$0.00	\$62.64
5	456-006-097	FAST TIERING SUITE 20K N-S 0-14TB	\$0.00	EN-S	36%	\$0.00	\$369.72	\$0.00	\$0.00	\$0.00	\$0.00	\$369.72
5	456-006-098	FAST TIERING SUITE 20K N-S 15-25TB	\$0.00	EN-S	36%	\$0.00	\$346.68	\$0.00	\$0.00	\$0.00	\$0.00	\$346.68
5	456-006-099	FAST TIERING SUITE 20K N-S 26-40TB	\$0.00	EN-S	36%	\$0.00	\$305.28	\$0.00	\$0.00	\$0.00	\$0.00	\$305.28
5	456-006-100	FAST TIERING SUITE 20K N-S 41-60TB	\$0.00	EN-S	36%	\$0.00	\$284.04	\$0.00	\$0.00	\$0.00	\$0.00	\$284.04
5	456-006-101	FAST TIERING SUITE 20K N-S 61-100TB	\$0.00	EN-S	36%	\$0.00	\$271.62	\$0.00	\$0.00	\$0.00	\$0.00	\$271.62
5	456-006-102	FAST TIERING SUITE 20K N-S 101-150TB	\$0.00	EN-S	36%	\$0.00	\$244.44	\$0.00	\$0.00	\$0.00	\$0.00	\$244.44
5	456-006-103	FAST TIERING SUITE 20K N-S 151-250TB	\$0.00	EN-S	36%	\$0.00	\$219.60	\$0.00	\$0.00	\$0.00	\$0.00	\$219.60
5	456-006-104	FAST TIERING SUITE 20K N-S 251-400TB	\$0.00	EN-S	36%	\$0.00	\$190.08	\$0.00	\$0.00	\$0.00	\$0.00	\$190.08
5	456-006-105	FAST TIERING SUITE 20K N-S 401-600TB	\$0.00	EN-S	36%	\$0.00	\$163.08	\$0.00	\$0.00	\$0.00	\$0.00	\$163.08
5	456-006-106	FAST TIERING SUITE 20K N-S 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$144.00
5	456-006-107	FAST TIERING SUITE 20K N-S 1000TB+	\$0.00	EN-S	36%	\$0.00	\$125.10	\$0.00	\$0.00	\$0.00	\$0.00	\$125.10
5	456-006-108	FAST TIERING SUITE 20K FTS EXT 0-14TB	\$0.00	EN-S	36%	\$0.00	\$185.04	\$0.00	\$0.00	\$0.00	\$0.00	\$185.04
5	456-006-109	FAST TIERING SUITE 20K FTS EXT 15-25TB	\$0.00	EN-S	36%	\$0.00	\$173.52	\$0.00	\$0.00	\$0.00	\$0.00	\$173.52
5	456-006-110	FAST TIERING SUITE 20K FTS EXT 26-40TB	\$0.00	EN-S	36%	\$0.00	\$152.64	\$0.00	\$0.00	\$0.00	\$0.00	\$152.64
5	456-006-111	FAST TIERING SUITE 20K FTS EXT 41-60TB	\$0.00	EN-S	36%	\$0.00	\$141.84	\$0.00	\$0.00	\$0.00	\$0.00	\$141.84
5	456-006-112	FAST TIERING SUITE 20K FTS EXT 61-100TB	\$0.00	EN-S	36%	\$0.00	\$136.08	\$0.00	\$0.00	\$0.00	\$0.00	\$136.08
5	456-006-113	FAST TIERING SUITE 20K FTS EXT 101-150TB	\$0.00	EN-S	36%	\$0.00	\$122.40	\$0.00	\$0.00	\$0.00	\$0.00	\$122.40
5	456-006-114	FAST TIERING SUITE 20K FTS EXT 151-250TB	\$0.00	EN-S	36%	\$0.00	\$110.16	\$0.00	\$0.00	\$0.00	\$0.00	\$110.16
5	456-006-115	FAST TIERING SUITE 20K FTS EXT 251-400TB	\$0.00	EN-S	36%	\$0.00	\$95.04	\$0.00	\$0.00	\$0.00	\$0.00	\$95.04
5	456-006-116	FAST TIERING SUITE 20K FTS EXT 401-600TB	\$0.00	EN-S	36%	\$0.00	\$81.36	\$0.00	\$0.00	\$0.00	\$0.00	\$81.36
5	456-006-117	FAST TIERING SUITE 20K FTSEXT 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	456-006-118	FAST TIERING SUITE 20K FTS EXT 1000TB+	\$0.00	EN-S	36%	\$0.00	\$62.64	\$0.00	\$0.00	\$0.00	\$0.00	\$62.64
5	456-006-119	FAST TIERING REG 20K 0-14TB	\$0.00	EN-S	36%	\$0.00	\$445.32	\$0.00	\$0.00	\$0.00	\$0.00	\$445.32
5	456-006-120	FAST TIERING REG 20K 15-25TB	\$0.00	EN-S	36%	\$0.00	\$393.48	\$0.00	\$0.00	\$0.00	\$0.00	\$393.48
5	456-006-121	FAST TIERING REG 20K 26-40TB	\$0.00	EN-S	36%	\$0.00	\$343.44	\$0.00	\$0.00	\$0.00	\$0.00	\$343.44
5	456-006-122	FAST TIERING REG 20K 41-60TB	\$0.00	EN-S	36%	\$0.00	\$298.08	\$0.00	\$0.00	\$0.00	\$0.00	\$298.08
5	456-006-123	FAST TIERING REG 20K 61-100TB	\$0.00	EN-S	36%	\$0.00	\$261.90	\$0.00	\$0.00	\$0.00	\$0.00	\$261.90
5	456-006-124	FAST TIERING REG 20K 101-150TB	\$0.00	EN-S	36%	\$0.00	\$244.44	\$0.00	\$0.00	\$0.00	\$0.00	\$244.44
5	456-006-125	FAST TIERING REG 20K 151-250TB	\$0.00	EN-S	36%	\$0.00	\$225.54	\$0.00	\$0.00	\$0.00	\$0.00	\$225.54
5	456-006-126	FAST TIERING REG 20K 251-400TB	\$0.00	EN-S	36%	\$0.00	\$206.64	\$0.00	\$0.00	\$0.00	\$0.00	\$206.64
5	456-006-127	FAST TIERING REG 20K 401-600TB	\$0.00	EN-S	36%	\$0.00	\$196.74	\$0.00	\$0.00	\$0.00	\$0.00	\$196.74
5	456-006-128	FAST TIERING REG 20K 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$182.52	\$0.00	\$0.00	\$0.00	\$0.00	\$182.52
5	456-006-129	FAST TIERING REG 20K 1000TB+	\$0.00	EN-S	36%	\$0.00	\$166.14	\$0.00	\$0.00	\$0.00	\$0.00	\$166.14
5	456-006-130	VMAX20K OR-DM REG 0-14TB=CA	\$3,516.00	EN-S	36%	\$2,250.24	\$632.88	\$0.00	\$0.00	\$0.00	\$0.00	\$632.88
5	456-006-131	VMAX20K OR-DM REG 15-25TB=CA	\$2,917.00	EN-S	36%	\$1,866.88	\$525.06	\$0.00	\$0.00	\$0.00	\$0.00	\$525.06
5	456-006-132	VMAX20K OR-DM REG 26-40TB=CA	\$2,928.00	EN-S	36%	\$1,873.92	\$527.04	\$0.00	\$0.00	\$0.00	\$0.00	\$527.04
5	456-006-133	VMAX20K OR-DM REG 41-60TB=CA	\$2,392.00	EN-S	36%	\$1,530.88	\$430.56	\$0.00	\$0.00	\$0.00	\$0.00	\$430.56
5	456-006-134	VMAX20K OR-DM REG 61-100TB=CA	\$2,076.00	EN-S	36%	\$1,328.64	\$373.68	\$0.00	\$0.00	\$0.00	\$0.00	\$373.68
5	456-006-135	VMAX20K OR-DM REG 101-150TB=CA	\$1,764.00	EN-S	36%	\$1,128.96	\$317.52	\$0.00	\$0.00	\$0.00	\$0.00	\$317.52

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-006-136	VMAX20K OR-DM REG 151-250TB=CA	\$1,672.00	EN-S	36%	\$1,070.08	\$300.96	\$0.00	\$0.00	\$0.00	\$0.00	\$300.96
5	456-006-137	VMAX20K OR-DM REG 251-400TB=CA	\$1,532.00	EN-S	36%	\$980.48	\$275.76	\$0.00	\$0.00	\$0.00	\$0.00	\$275.76
5	456-006-138	VMAX20K OR-DM REG 401-600TB=CA	\$1,372.00	EN-S	36%	\$878.08	\$246.96	\$0.00	\$0.00	\$0.00	\$0.00	\$246.96
5	456-006-139	VMAX20K OR-DM REG 601-1000TB=CA	\$1,204.00	EN-S	36%	\$770.56	\$216.72	\$0.00	\$0.00	\$0.00	\$0.00	\$216.72
5	456-006-140	VMAX20K OR-DM REG 1001TB+=CA	\$780.00	EN-S	36%	\$499.20	\$140.40	\$0.00	\$0.00	\$0.00	\$0.00	\$140.40
5	456-006-141	VMAX40K OR-DM REG 0-14TB=CA	\$3,956.00	EN-S	36%	\$2,531.84	\$712.08	\$0.00	\$0.00	\$0.00	\$0.00	\$712.08
5	456-006-142	VMAX40K OR-DM REG 15-25TB=CA	\$3,282.00	EN-S	36%	\$2,100.48	\$590.76	\$0.00	\$0.00	\$0.00	\$0.00	\$590.76
5	456-006-143	VMAX40K OR-DM REG 26-40TB=CA	\$3,294.00	EN-S	36%	\$2,108.16	\$592.92	\$0.00	\$0.00	\$0.00	\$0.00	\$592.92
5	456-006-144	VMAX40K OR-DM REG 41-60TB=CA	\$2,691.00	EN-S	36%	\$1,722.24	\$484.38	\$0.00	\$0.00	\$0.00	\$0.00	\$484.38
5	456-006-145	VMAX40K OR-DM REG 61-100TB=CA	\$2,336.00	EN-S	36%	\$1,495.04	\$420.48	\$0.00	\$0.00	\$0.00	\$0.00	\$420.48
5	456-006-146	VMAX40K OR-DM REG 101-150TB=CA	\$1,985.00	EN-S	36%	\$1,270.40	\$357.30	\$0.00	\$0.00	\$0.00	\$0.00	\$357.30
5	456-006-147	VMAX40K OR-DM REG 151-250TB=CA	\$1,881.00	EN-S	36%	\$1,203.84	\$338.58	\$0.00	\$0.00	\$0.00	\$0.00	\$338.58
5	456-006-148	VMAX40K OR-DM REG 251-400TB=CA	\$1,724.00	EN-S	36%	\$1,103.36	\$310.32	\$0.00	\$0.00	\$0.00	\$0.00	\$310.32
5	456-006-149	VMAX40K OR-DM REG 401-600TB=CA	\$1,544.00	EN-S	36%	\$988.16	\$277.92	\$0.00	\$0.00	\$0.00	\$0.00	\$277.92
5	456-006-150	VMAX40K OR-DM REG 601-1000TB=CA	\$1,355.00	EN-S	36%	\$867.20	\$243.90	\$0.00	\$0.00	\$0.00	\$0.00	\$243.90
5	456-006-151	VMAX40K OR-DM REG 1001+TB=CA	\$878.00	EN-S	36%	\$561.92	\$158.04	\$0.00	\$0.00	\$0.00	\$0.00	\$158.04
5	456-006-152	PROSPHERE VMAX 20K SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$475.20	\$0.00	\$0.00	\$0.00	\$0.00	\$475.20
5	456-006-153	PROSPHERE VMAX 20K SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$444.60	\$0.00	\$0.00	\$0.00	\$0.00	\$444.60
5	456-006-154	PROSPHERE VMAX 20K SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$397.80	\$0.00	\$0.00	\$0.00	\$0.00	\$397.80
5	456-006-155	PROSPHERE VMAX 20K SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$342.00	\$0.00	\$0.00	\$0.00	\$0.00	\$342.00
5	456-006-156	PROSPHERE VMAX 20K SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$293.40	\$0.00	\$0.00	\$0.00	\$0.00	\$293.40
5	456-006-157	PROSPHERE VMAX 20K SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$261.00	\$0.00	\$0.00	\$0.00	\$0.00	\$261.00
5	456-006-158	PROSPHERE VMAX 20K SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$219.60	\$0.00	\$0.00	\$0.00	\$0.00	\$219.60
5	456-006-159	PROSPHERE VMAX 20K SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$185.40	\$0.00	\$0.00	\$0.00	\$0.00	\$185.40
5	456-006-160	PROSPHERE VMAX 20K SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$151.20	\$0.00	\$0.00	\$0.00	\$0.00	\$151.20
5	456-006-161	PROSPHERE VMAX 20K SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$126.00
5	456-006-162	PROSPHERE VMAX 20K SATA 1000TB+	\$0.00	EN-S	36%	\$0.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.00
5	456-006-163	PROSPHERE VMAX 20K NON-SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$948.60	\$0.00	\$0.00	\$0.00	\$0.00	\$948.60
5	456-006-164	PROSPHERE VMAX 20K NON-SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$887.40	\$0.00	\$0.00	\$0.00	\$0.00	\$887.40
5	456-006-165	PROSPHERE VMAX 20K NON-SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$793.80	\$0.00	\$0.00	\$0.00	\$0.00	\$793.80
5	456-006-166	PROSPHERE VMAX 20K NON-SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$684.00
5	456-006-167	PROSPHERE VMAX 20K NON-SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$583.20	\$0.00	\$0.00	\$0.00	\$0.00	\$583.20
5	456-006-168	PROSPHERE VMAX 20K NON-SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$522.00	\$0.00	\$0.00	\$0.00	\$0.00	\$522.00
5	456-006-169	PROSPHERE VMAX 20K NON-SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$439.20	\$0.00	\$0.00	\$0.00	\$0.00	\$439.20
5	456-006-170	PROSPHERE VMAX 20K NON-SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$369.00	\$0.00	\$0.00	\$0.00	\$0.00	\$369.00
5	456-006-171	PROSPHERE VMAX 20K NON-SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$300.60	\$0.00	\$0.00	\$0.00	\$0.00	\$300.60
5	456-006-172	PROSPHERE VMAX 20K NON-SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$250.20	\$0.00	\$0.00	\$0.00	\$0.00	\$250.20
5	456-006-173	PROSPHERE VMAX 20K NON-SATA 1000TB+	\$0.00	EN-S	36%	\$0.00	\$217.80	\$0.00	\$0.00	\$0.00	\$0.00	\$217.80
5	456-006-174	SRDF REP SUITE VMAX 20K SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$394.20	\$0.00	\$0.00	\$0.00	\$0.00	\$394.20
5	456-006-175	SRDF REP SUITE VMAX 20K SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$370.80	\$0.00	\$0.00	\$0.00	\$0.00	\$370.80
5	456-006-176	SRDF REP SUITE VMAX 20K SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$325.80	\$0.00	\$0.00	\$0.00	\$0.00	\$325.80
5	456-006-177	SRDF REP SUITE VMAX 20K SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$291.60
5	456-006-178	SRDF REP SUITE VMAX 20K SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$261.00	\$0.00	\$0.00	\$0.00	\$0.00	\$261.00
5	456-006-179	SRDF REP SUITE VMAX 20K SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5	456-006-180	SRDF REP SUITE VMAX 20K SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.00
5	456-006-181	SRDF REP SUITE VMAX 20K SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$169.20	\$0.00	\$0.00	\$0.00	\$0.00	\$169.20
5	456-006-182	SRDF REP SUITE VMAX 20K SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$145.80	\$0.00	\$0.00	\$0.00	\$0.00	\$145.80
5	456-006-183	SRDF REP SUITE VMAX 20K SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$124.20
5	456-006-184	SRDF REP SUITE VMAX 20K SATA 1000TB+	\$0.00	EN-S	36%	\$0.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.00
5	456-006-185	SRDF REP SUITE VMAX 20K N-S 0-14TB	\$0.00	EN-S	36%	\$0.00	\$788.40	\$0.00	\$0.00	\$0.00	\$0.00	\$788.40
5	456-006-186	SRDF REP SUITE VMAX 20K N-S 15-25TB	\$0.00	EN-S	36%	\$0.00	\$741.60	\$0.00	\$0.00	\$0.00	\$0.00	\$741.60
5	456-006-187	SRDF REP SUITE VMAX 20K N-S 26-40TB	\$0.00	EN-S	36%	\$0.00	\$653.40	\$0.00	\$0.00	\$0.00	\$0.00	\$653.40
5	456-006-188	SRDF REP SUITE VMAX 20K N-S 41-60TB	\$0.00	EN-S	36%	\$0.00	\$583.20	\$0.00	\$0.00	\$0.00	\$0.00	\$583.20
5	456-006-189	SRDF REP SUITE VMAX 20K N-S 61-100TB	\$0.00	EN-S	36%	\$0.00	\$520.20	\$0.00	\$0.00	\$0.00	\$0.00	\$520.20
5	456-006-190	SRDF REP SUITE VMAX 20K N-S 101-150TB	\$0.00	EN-S	36%	\$0.00	\$460.80	\$0.00	\$0.00	\$0.00	\$0.00	\$460.80
5	456-006-191	SRDF REP SUITE VMAX 20K N-S 151-250TB	\$0.00	EN-S	36%	\$0.00	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$396.00
5	456-006-192	SRDF REP SUITE VMAX 20K N-S 251-400TB	\$0.00	EN-S	36%	\$0.00	\$338.40	\$0.00	\$0.00	\$0.00	\$0.00	\$338.40
5	456-006-193	SRDF REP SUITE VMAX 20K N-S 401-600TB	\$0.00	EN-S	36%	\$0.00	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$291.60
5	456-006-194	SRDF REP SUITE VMAX 20K N-S 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$250.20	\$0.00	\$0.00	\$0.00	\$0.00	\$250.20
5	456-006-195	SRDF REP SUITE VMAX 20K N-S 1000TB+	\$0.00	EN-S	36%	\$0.00	\$214.20	\$0.00	\$0.00	\$0.00	\$0.00	\$214.20
5	456-006-196	SRDF REP SUITE VMAX 20K FTS EXT 0-14TB	\$0.00	EN-S	36%	\$0.00	\$394.20	\$0.00	\$0.00	\$0.00	\$0.00	\$394.20
5	456-006-197	SRDF REP SUITE VMAX 20K FTS EXT 15-25TB	\$0.00	EN-S	36%	\$0.00	\$370.80	\$0.00	\$0.00	\$0.00	\$0.00	\$370.80
5	456-006-198	SRDF REP SUITE VMAX 20K FTS EXT 26-40TB	\$0.00	EN-S	36%	\$0.00	\$325.80	\$0.00	\$0.00	\$0.00	\$0.00	\$325.80
5	456-006-199	SRDF REP SUITE VMAX 20K FTS EXT 41-60TB	\$0.00	EN-S	36%	\$0.00	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$291.60
5	456-006-200	SRDF REP SUITE VMAX 20K FTS EXT 61-100TB	\$0.00	EN-S	36%	\$0.00	\$261.00	\$0.00	\$0.00	\$0.00	\$0.00	\$261.00
5	456-006-201	SRDF REP SUITE VMAX 20K FTSEXT 101-150TB	\$0.00	EN-S	36%	\$0.00	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5	456-006-202	SRDF REP SUITE VMAX 20K FTSEXT 151-250TB	\$0.00	EN-S	36%	\$0.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.00
5	456-006-203	SRDF REP SUITE VMAX 20K FTSEXT 251-400TB	\$0.00	EN-S	36%	\$0.00	\$169.20	\$0.00	\$0.00	\$0.00	\$0.00	\$169.20
5	456-006-204	SRDF REP SUITE VMAX 20K FTSEXT 401-600TB	\$0.00	EN-S	36%	\$0.00	\$145.80	\$0.00	\$0.00	\$0.00	\$0.00	\$145.80
5	456-006-205	SRDF REP SUITE VMAX20K FTSEXT 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$124.20
5	456-006-206	SRDF REP SUITE VMAX 20K FTS EXT 1000TB+	\$0.00	EN-S	36%	\$0.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.00
5	456-006-207	SRDF REP SUITE VMAX 20K REG 0-14TB	\$0.00	EN-S	36%	\$0.00	\$791.10	\$0.00	\$0.00	\$0.00	\$0.00	\$791.10
5	456-006-208	SRDF REP SUITE VMAX 20K REG 15-25TB	\$0.00	EN-S	36%	\$0.00	\$656.46	\$0.00	\$0.00	\$0.00	\$0.00	\$656.46
5	456-006-209	SRDF REP SUITE VMAX 20K REG 26-40TB	\$0.00	EN-S	36%	\$0.00	\$658.80	\$0.00	\$0.00	\$0.00	\$0.00	\$658.80
5	456-006-210	SRDF REP SUITE VMAX 20K REG 41-60TB	\$0.00	EN-S	36%	\$0.00	\$538.20	\$0.00	\$0.00	\$0.00	\$0.00	\$538.20
5	456-006-211	SRDF REP SUITE VMAX 20K REG 61-100TB	\$0.00	EN-S	36%	\$0.00	\$467.10	\$0.00	\$0.00	\$0.00	\$0.00	\$467.10
5	456-006-212	SRDF REP SUITE VMAX 20K REG 101-150TB	\$0.00	EN-S	36%	\$0.00	\$396.90	\$0.00	\$0.00	\$0.00	\$0.00	\$396.90
5	456-006-213	SRDF REP SUITE VMAX 20K REG 151-250TB	\$0.00	EN-S	36%	\$0.00	\$376.20	\$0.00	\$0.00	\$0.00	\$0.00	\$376.20
5	456-006-214	SRDF REP SUITE VMAX 20K REG 251-400TB	\$0.00	EN-S	36%	\$0.00	\$344.70	\$0.00	\$0.00	\$0.00	\$0.00	\$344.70
5	456-006-215	SRDF REP SUITE VMAX 20K REG 401-600TB	\$0.00	EN-S	36%	\$0.00	\$308.70	\$0.00	\$0.00	\$0.00	\$0.00	\$308.70

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-006-216	SRDF REP SUITE VMAX 20K REG 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$270.90	\$0.00	\$0.00	\$0.00	\$0.00	\$270.90
5	456-006-217	SRDF REP SUITE VMAX 20K REG 1000TB+	\$0.00	EN-S	36%	\$0.00	\$175.50	\$0.00	\$0.00	\$0.00	\$0.00	\$175.50
5	456-006-218	SYMM MGMT SUITE VMAX 20K SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$180.00
5	456-006-219	SYMM MGMT SUITE VMAX 20K SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$170.10	\$0.00	\$0.00	\$0.00	\$0.00	\$170.10
5	456-006-220	SYMM MGMT SUITE VMAX 20K SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$149.40	\$0.00	\$0.00	\$0.00	\$0.00	\$149.40
5	456-006-221	SYMM MGMT SUITE VMAX 20K SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$139.50	\$0.00	\$0.00	\$0.00	\$0.00	\$139.50
5	456-006-222	SYMM MGMT SUITE VMAX 20K SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$133.20	\$0.00	\$0.00	\$0.00	\$0.00	\$133.20
5	456-006-223	SYMM MGMT SUITE VMAX 20K SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$119.70	\$0.00	\$0.00	\$0.00	\$0.00	\$119.70
5	456-006-224	SYMM MGMT SUITE VMAX 20K SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$106.20	\$0.00	\$0.00	\$0.00	\$0.00	\$106.20
5	456-006-225	SYMM MGMT SUITE VMAX 20K SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$92.70	\$0.00	\$0.00	\$0.00	\$0.00	\$92.70
5	456-006-226	SYMM MGMT SUITE VMAX 20K SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$81.00	\$0.00	\$0.00	\$0.00	\$0.00	\$81.00
5	456-006-227	SYMM MGMT SUITE VMAX 20K SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$69.30	\$0.00	\$0.00	\$0.00	\$0.00	\$69.30
5	456-006-228	SYMM MGMT SUITE VMAX 20K SATA 1000TB+	\$0.00	EN-S	36%	\$0.00	\$60.30	\$0.00	\$0.00	\$0.00	\$0.00	\$60.30
5	456-006-229	SYMM MGMT SUITE VMAX 20K N-S 0-14TB	\$0.00	EN-S	36%	\$0.00	\$361.80	\$0.00	\$0.00	\$0.00	\$0.00	\$361.80
5	456-006-230	SYMM MGMT SUITE VMAX 20K N-S 15-25TB	\$0.00	EN-S	36%	\$0.00	\$340.20	\$0.00	\$0.00	\$0.00	\$0.00	\$340.20
5	456-006-231	SYMM MGMT SUITE VMAX 20K N-S 26-40TB	\$0.00	EN-S	36%	\$0.00	\$299.70	\$0.00	\$0.00	\$0.00	\$0.00	\$299.70
5	456-006-232	SYMM MGMT SUITE VMAX 20K N-S 41-60TB	\$0.00	EN-S	36%	\$0.00	\$279.00	\$0.00	\$0.00	\$0.00	\$0.00	\$279.00
5	456-006-233	SYMM MGMT SUITE VMAX 20K N-S 61-100TB	\$0.00	EN-S	36%	\$0.00	\$267.30	\$0.00	\$0.00	\$0.00	\$0.00	\$267.30
5	456-006-234	SYMM MGMT SUITE VMAX 20K N-S 101-150TB	\$0.00	EN-S	36%	\$0.00	\$240.30	\$0.00	\$0.00	\$0.00	\$0.00	\$240.30
5	456-006-235	SYMM MGMT SUITE VMAX 20K N-S 151-250TB	\$0.00	EN-S	36%	\$0.00	\$213.30	\$0.00	\$0.00	\$0.00	\$0.00	\$213.30
5	456-006-236	SYMM MGMT SUITE VMAX 20K N-S 251-400TB	\$0.00	EN-S	36%	\$0.00	\$183.60	\$0.00	\$0.00	\$0.00	\$0.00	\$183.60
5	456-006-237	SYMM MGMT SUITE VMAX 20K N-S 401-600TB	\$0.00	EN-S	36%	\$0.00	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$160.20
5	456-006-238	SYMM MGMT SUITE VMAX 20K N-S 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$139.50	\$0.00	\$0.00	\$0.00	\$0.00	\$139.50
5	456-006-239	SYMM MGMT SUITE VMAX 20K N-S 1000TB+	\$0.00	EN-S	36%	\$0.00	\$119.70	\$0.00	\$0.00	\$0.00	\$0.00	\$119.70
5	456-006-240	TIMEFINDER SUITE VMAX 20K SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$228.60	\$0.00	\$0.00	\$0.00	\$0.00	\$228.60
5	456-006-241	TIMEFINDER SUITE VMAX 20K SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$213.30	\$0.00	\$0.00	\$0.00	\$0.00	\$213.30
5	456-006-242	TIMEFINDER SUITE VMAX 20K SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$189.00
5	456-006-243	TIMEFINDER SUITE VMAX 20K SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$175.50	\$0.00	\$0.00	\$0.00	\$0.00	\$175.50
5	456-006-244	TIMEFINDER SUITE VMAX 20K SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$168.30	\$0.00	\$0.00	\$0.00	\$0.00	\$168.30
5	456-006-245	TIMEFINDER SUITE VMAX 20K SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	456-006-246	TIMEFINDER SUITE VMAX 20K SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$134.10	\$0.00	\$0.00	\$0.00	\$0.00	\$134.10
5	456-006-247	TIMEFINDER SUITE VMAX 20K SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$117.00
5	456-006-248	TIMEFINDER SUITE VMAX 20K SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$101.70	\$0.00	\$0.00	\$0.00	\$0.00	\$101.70
5	456-006-249	TIMEFINDER SUITE VMAX 20K SATA601-1000TB	\$0.00	EN-S	36%	\$0.00	\$89.10	\$0.00	\$0.00	\$0.00	\$0.00	\$89.10
5	456-006-250	TIMEFINDER SUITE VMAX 20K SATA 1000TB+	\$0.00	EN-S	36%	\$0.00	\$77.40	\$0.00	\$0.00	\$0.00	\$0.00	\$77.40
5	456-006-251	TIMEFINDER SUITE VMAX 20K N-S 0-14TB	\$0.00	EN-S	36%	\$0.00	\$457.20	\$0.00	\$0.00	\$0.00	\$0.00	\$457.20
5	456-006-252	TIMEFINDER SUITE VMAX 20K N-S 15-25TB	\$0.00	EN-S	36%	\$0.00	\$429.30	\$0.00	\$0.00	\$0.00	\$0.00	\$429.30
5	456-006-253	TIMEFINDER SUITE VMAX 20K N-S 26-40TB	\$0.00	EN-S	36%	\$0.00	\$378.00	\$0.00	\$0.00	\$0.00	\$0.00	\$378.00
5	456-006-254	TIMEFINDER SUITE VMAX 20K N-S 41-60TB	\$0.00	EN-S	36%	\$0.00	\$351.90	\$0.00	\$0.00	\$0.00	\$0.00	\$351.90
5	456-006-255	TIMEFINDER SUITE VMAX 20K N-S 61-100TB	\$0.00	EN-S	36%	\$0.00	\$338.40	\$0.00	\$0.00	\$0.00	\$0.00	\$338.40
5	456-006-256	TIMEFINDER SUITE VMAX 20K N-S 101-150TB	\$0.00	EN-S	36%	\$0.00	\$304.20	\$0.00	\$0.00	\$0.00	\$0.00	\$304.20
5	456-006-257	TIMEFINDER SUITE VMAX 20K N-S 151-250TB	\$0.00	EN-S	36%	\$0.00	\$270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	456-006-258	TIMEFINDER SUITE VMAX 20K N-S 251-400TB	\$0.00	EN-S	36%	\$0.00	\$234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$234.00
5	456-006-259	TIMEFINDER SUITE VMAX 20K N-S 401-600TB	\$0.00	EN-S	36%	\$0.00	\$204.30	\$0.00	\$0.00	\$0.00	\$0.00	\$204.30
5	456-006-260	TIMEFINDER SUITE VMAX 20K N-S 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$177.30	\$0.00	\$0.00	\$0.00	\$0.00	\$177.30
5	456-006-261	TIMEFINDER SUITE VMAX 20K N-S 1000TB+	\$0.00	EN-S	36%	\$0.00	\$154.80	\$0.00	\$0.00	\$0.00	\$0.00	\$154.80
5	456-006-262	TIMEFINDER SUITE VMAX 20K FTS 0-14TB	\$0.00	EN-S	36%	\$0.00	\$228.60	\$0.00	\$0.00	\$0.00	\$0.00	\$228.60
5	456-006-263	TIMEFINDER SUITE VMAX 20K FTS 15-25TB	\$0.00	EN-S	36%	\$0.00	\$213.30	\$0.00	\$0.00	\$0.00	\$0.00	\$213.30
5	456-006-264	TIMEFINDER SUITE VMAX 20K FTS 26-40TB	\$0.00	EN-S	36%	\$0.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$189.00
5	456-006-265	TIMEFINDER SUITE VMAX 20K FTS 41-60TB	\$0.00	EN-S	36%	\$0.00	\$175.50	\$0.00	\$0.00	\$0.00	\$0.00	\$175.50
5	456-006-266	TIMEFINDER SUITE VMAX 20K FTS 61-100TB	\$0.00	EN-S	36%	\$0.00	\$168.30	\$0.00	\$0.00	\$0.00	\$0.00	\$168.30
5	456-006-267	TIMEFINDER SUITE VMAX 20K FTS 101-150TB	\$0.00	EN-S	36%	\$0.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	456-006-268	TIMEFINDER SUITE VMAX 20K FTS 151-250TB	\$0.00	EN-S	36%	\$0.00	\$134.10	\$0.00	\$0.00	\$0.00	\$0.00	\$134.10
5	456-006-269	TIMEFINDER SUITE VMAX 20K FTS 251-400TB	\$0.00	EN-S	36%	\$0.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$117.00
5	456-006-270	TIMEFINDER SUITE VMAX 20K FTS 401-600TB	\$0.00	EN-S	36%	\$0.00	\$101.70	\$0.00	\$0.00	\$0.00	\$0.00	\$101.70
5	456-006-271	TIMEFINDER SUITE VMAX 20K FTS 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$89.10	\$0.00	\$0.00	\$0.00	\$0.00	\$89.10
5	456-006-272	TIMEFINDER SUITE VMAX 20K FTS 1000TB+	\$0.00	EN-S	36%	\$0.00	\$77.40	\$0.00	\$0.00	\$0.00	\$0.00	\$77.40
5	456-006-273	TIMEFINDER SUITE VMAX 20K REG 0-14TB	\$0.00	EN-S	36%	\$0.00	\$796.50	\$0.00	\$0.00	\$0.00	\$0.00	\$796.50
5	456-006-274	TIMEFINDER SUITE VMAX 20K REG 15-25TB	\$0.00	EN-S	36%	\$0.00	\$693.00	\$0.00	\$0.00	\$0.00	\$0.00	\$693.00
5	456-006-275	TIMEFINDER SUITE VMAX 20K REG 26-40TB	\$0.00	EN-S	36%	\$0.00	\$603.00	\$0.00	\$0.00	\$0.00	\$0.00	\$603.00
5	456-006-276	TIMEFINDER SUITE VMAX 20K REG 41-60TB	\$0.00	EN-S	36%	\$0.00	\$491.40	\$0.00	\$0.00	\$0.00	\$0.00	\$491.40
5	456-006-277	TIMEFINDER SUITE VMAX 20K REG 61-100TB	\$0.00	EN-S	36%	\$0.00	\$412.20	\$0.00	\$0.00	\$0.00	\$0.00	\$412.20
5	456-006-278	TIMEFINDER SUITE VMAX 20K REG 101-150TB	\$0.00	EN-S	36%	\$0.00	\$384.30	\$0.00	\$0.00	\$0.00	\$0.00	\$384.30
5	456-006-279	TIMEFINDER SUITE VMAX 20K REG 151-250TB	\$0.00	EN-S	36%	\$0.00	\$357.30	\$0.00	\$0.00	\$0.00	\$0.00	\$357.30
5	456-006-280	TIMEFINDER SUITE VMAX 20K REG 251-400TB	\$0.00	EN-S	36%	\$0.00	\$331.20	\$0.00	\$0.00	\$0.00	\$0.00	\$331.20
5	456-006-281	TIMEFINDER SUITE VMAX 20K REG 401-600TB	\$0.00	EN-S	36%	\$0.00	\$301.50	\$0.00	\$0.00	\$0.00	\$0.00	\$301.50
5	456-006-282	TIMEFINDER SUITE VMAX 20K REG 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$280.80	\$0.00	\$0.00	\$0.00	\$0.00	\$280.80
5	456-006-283	TIMEFINDER SUITE VMAX 20K REG 1000TB+	\$0.00	EN-S	36%	\$0.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.00
5	456-007-000	SYMM MGMT SUITE 20K SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$180.00
5	456-007-001	SYMM MGMT SUITE 20K SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$170.10	\$0.00	\$0.00	\$0.00	\$0.00	\$170.10
5	456-007-002	SYMM MGMT SUITE 20K SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$149.40	\$0.00	\$0.00	\$0.00	\$0.00	\$149.40
5	456-007-003	SYMM MGMT SUITE 20K SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$139.50	\$0.00	\$0.00	\$0.00	\$0.00	\$139.50
5	456-007-004	SYMM MGMT SUITE 20K SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$133.20	\$0.00	\$0.00	\$0.00	\$0.00	\$133.20
5	456-007-005	SYMM MGMT SUITE 20K SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$119.70	\$0.00	\$0.00	\$0.00	\$0.00	\$119.70
5	456-007-006	SYMM MGMT SUITE 20K SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$106.20	\$0.00	\$0.00	\$0.00	\$0.00	\$106.20
5	456-007-007	SYMM MGMT SUITE 20K SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$92.70	\$0.00	\$0.00	\$0.00	\$0.00	\$92.70
5	456-007-008	SYMM MGMT SUITE 20K SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$81.00	\$0.00	\$0.00	\$0.00	\$0.00	\$81.00
5	456-007-009	SYMM MGMT SUITE 20K SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$69.30	\$0.00	\$0.00	\$0.00	\$0.00	\$69.30
5	456-007-010	SYMM MGMT SUITE 20K SATA 1000TB +	\$0.00	EN-S	36%	\$0.00	\$60.30	\$0.00	\$0.00	\$0.00	\$0.00	\$60.30
5	456-007-011	SYMM MGMT SUITE 20K NON-SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$361.80	\$0.00	\$0.00	\$0.00	\$0.00	\$361.80

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	456-007-012	SYMM MGMT SUITE 20K NON-SATA 15-25TB	\$0.00	EN-S	36%	\$340.20	\$0.00	\$340.20	\$0.00	\$0.00	\$0.00	\$0.00	\$340.20
5	456-007-013	SYMM MGMT SUITE 20K NON-SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$299.70	\$0.00	\$0.00	\$0.00	\$0.00	\$299.70
5	456-007-014	SYMM MGMT SUITE 20K NON-SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$279.00	\$0.00	\$0.00	\$0.00	\$0.00	\$279.00
5	456-007-015	SYMM MGMT SUITE 20K NON-SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$267.30	\$0.00	\$0.00	\$0.00	\$0.00	\$267.30
5	456-007-016	SYMM MGMT SUITE 20K NON-SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$240.30	\$0.00	\$0.00	\$0.00	\$0.00	\$240.30
5	456-007-017	SYMM MGMT SUITE 20K NON-SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$213.30	\$0.00	\$0.00	\$0.00	\$0.00	\$213.30
5	456-007-018	SYMM MGMT SUITE 20K NON-SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$183.60	\$0.00	\$0.00	\$0.00	\$0.00	\$183.60
5	456-007-019	SYMM MGMT SUITE 20K NON-SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$160.20
5	456-007-020	SYMM MGMT SUITE 20K NON-SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$139.50	\$0.00	\$0.00	\$0.00	\$0.00	\$139.50
5	456-007-021	SYMM MGMT SUITE 20K NON-SATA 1000TB +	\$0.00	EN-S	36%	\$0.00	\$0.00	\$119.70	\$0.00	\$0.00	\$0.00	\$0.00	\$119.70
5	456-007-022	SYMM PACK ENH VMAX 20K SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$444.60	\$0.00	\$0.00	\$0.00	\$0.00	\$444.60
5	456-007-023	SYMM PACK ENH VMAX 20K SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$416.70	\$0.00	\$0.00	\$0.00	\$0.00	\$416.70
5	456-007-024	SYMM PACK ENH VMAX 20K SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$370.80	\$0.00	\$0.00	\$0.00	\$0.00	\$370.80
5	456-007-025	SYMM PACK ENH VMAX 20K SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$329.40	\$0.00	\$0.00	\$0.00	\$0.00	\$329.40
5	456-007-026	SYMM PACK ENH VMAX 20K SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$296.10	\$0.00	\$0.00	\$0.00	\$0.00	\$296.10
5	456-007-027	SYMM PACK ENH VMAX 20K SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$264.60	\$0.00	\$0.00	\$0.00	\$0.00	\$264.60
5	456-007-028	SYMM PACK ENH VMAX 20K SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$228.60	\$0.00	\$0.00	\$0.00	\$0.00	\$228.60
5	456-007-029	SYMM PACK ENH VMAX 20K SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$194.40	\$0.00	\$0.00	\$0.00	\$0.00	\$194.40
5	456-007-030	SYMM PACK ENH VMAX 20K SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$163.80	\$0.00	\$0.00	\$0.00	\$0.00	\$163.80
5	456-007-031	SYMM PACK ENH VMAX 20K SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$138.60	\$0.00	\$0.00	\$0.00	\$0.00	\$138.60
5	456-007-032	SYMM PACK ENH VMAX 20K SATA 1000TB +	\$0.00	EN-S	36%	\$0.00	\$0.00	\$120.60	\$0.00	\$0.00	\$0.00	\$0.00	\$120.60
5	456-007-033	SYMM PACK ENH VMAX 20K N-S 0-14TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$889.20	\$0.00	\$0.00	\$0.00	\$0.00	\$889.20
5	456-007-034	SYMM PACK ENH VMAX 20K N-S 15-25TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$833.40	\$0.00	\$0.00	\$0.00	\$0.00	\$833.40
5	456-007-035	SYMM PACK ENH VMAX 20K N-S 26-40TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$741.60	\$0.00	\$0.00	\$0.00	\$0.00	\$741.60
5	456-007-036	SYMM PACK ENH VMAX 20K N-S 41-60TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$658.80	\$0.00	\$0.00	\$0.00	\$0.00	\$658.80
5	456-007-037	SYMM PACK ENH VMAX 20K N-S 61-100TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$592.20	\$0.00	\$0.00	\$0.00	\$0.00	\$592.20
5	456-007-038	SYMM PACK ENH VMAX 20K N-S 101-150TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$530.10	\$0.00	\$0.00	\$0.00	\$0.00	\$530.10
5	456-007-039	SYMM PACK ENH VMAX 20K N-S 151-250TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$457.20	\$0.00	\$0.00	\$0.00	\$0.00	\$457.20
5	456-007-040	SYMM PACK ENH VMAX 20K N-S 251-400TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$388.80	\$0.00	\$0.00	\$0.00	\$0.00	\$388.80
5	456-007-041	SYMM PACK ENH VMAX 20K N-S 401-600TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$327.60	\$0.00	\$0.00	\$0.00	\$0.00	\$327.60
5	456-007-042	SYMM PACK ENH VMAX 20K N-S 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$278.10
5	456-007-043	SYMM PACK ENH VMAX 20K N-S 1000TB +	\$0.00	EN-S	36%	\$0.00	\$0.00	\$240.30	\$0.00	\$0.00	\$0.00	\$0.00	\$240.30
5	456-007-044	ADV FAST SUITE VMAX 20K EXT 0-14TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$185.04	\$0.00	\$0.00	\$0.00	\$0.00	\$185.04
5	456-007-045	ADV FAST SUITE VMAX 20K EXT 15-25TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$136.08	\$0.00	\$0.00	\$0.00	\$0.00	\$136.08
5	456-007-046	ADV FAST SUITE VMAX 20K EXT 26-40TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$110.16	\$0.00	\$0.00	\$0.00	\$0.00	\$110.16
5	456-007-047	ADV FAST SUITE VMAX 20K EXT 41-60TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$81.36	\$0.00	\$0.00	\$0.00	\$0.00	\$81.36
5	456-007-048	ADV FAST SUITE VMAX 20K EXT 61-100TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$62.64	\$0.00	\$0.00	\$0.00	\$0.00	\$62.64
5	456-007-049	ADV FAST SUITE VMAX 20K EXT 101-150TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$152.64	\$0.00	\$0.00	\$0.00	\$0.00	\$152.64
5	456-007-050	ADV FAST SUITE VMAX 20K EXT 151-250TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$141.84	\$0.00	\$0.00	\$0.00	\$0.00	\$141.84
5	456-007-051	ADV FAST SUITE VMAX 20K EXT 251-400TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$122.40	\$0.00	\$0.00	\$0.00	\$0.00	\$122.40
5	456-007-052	ADV FAST SUITE VMAX 20K EXT 401-600TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$95.04	\$0.00	\$0.00	\$0.00	\$0.00	\$95.04
5	456-007-053	ADV FAST SUITE VMAX 20K EXT 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	456-007-054	ADV FAST SUITE VMAX 20K EXT 1001TB+	\$0.00	EN-S	36%	\$0.00	\$0.00	\$173.52	\$0.00	\$0.00	\$0.00	\$0.00	\$173.52
5	456-007-055	SRDF-A VMAX 20K EXTERNAL 0 - 14TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$394.20	\$0.00	\$0.00	\$0.00	\$0.00	\$394.20
5	456-007-056	SRDF-A VMAX 20K EXTERNAL 15-25TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$370.80	\$0.00	\$0.00	\$0.00	\$0.00	\$370.80
5	456-007-057	SRDF-A VMAX 20K EXTERNAL 26-40TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$325.80	\$0.00	\$0.00	\$0.00	\$0.00	\$325.80
5	456-007-058	SRDF-A VMAX 20K EXTERNAL 41-60TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$291.60
5	456-007-059	SRDF-A VMAX 20K EXTERNAL 61-100TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$261.00	\$0.00	\$0.00	\$0.00	\$0.00	\$261.00
5	456-007-060	SRDF-A VMAX 20K EXTERNAL 101-150TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5	456-007-061	SRDF-A VMAX 20K EXTERNAL 151-250TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.00
5	456-007-062	SRDF-A VMAX 20K EXTERNAL 251-400TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$169.20	\$0.00	\$0.00	\$0.00	\$0.00	\$169.20
5	456-007-063	SRDF-A VMAX 20K EXTERNAL 401-600TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$145.80	\$0.00	\$0.00	\$0.00	\$0.00	\$145.80
5	456-007-064	SRDF-A VMAX 20K EXTERNAL 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$124.20
5	456-007-065	SRDF-A VMAX 20K EXTERNAL 1001TB+	\$0.00	EN-S	36%	\$0.00	\$0.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.00
5	456-007-066	SRDF-S VMAX 20K EXTERNAL 0 - 14TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$394.20	\$0.00	\$0.00	\$0.00	\$0.00	\$394.20
5	456-007-067	SRDF-S VMAX 20K EXTERNAL 15-25TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$370.80	\$0.00	\$0.00	\$0.00	\$0.00	\$370.80
5	456-007-068	SRDF-S VMAX 20K EXTERNAL 26-40TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$325.80	\$0.00	\$0.00	\$0.00	\$0.00	\$325.80
5	456-007-069	SRDF-S VMAX 20K EXTERNAL 41-60TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$291.60
5	456-007-070	SRDF-S VMAX 20K EXTERNAL 61-100TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$261.00	\$0.00	\$0.00	\$0.00	\$0.00	\$261.00
5	456-007-071	SRDF-S VMAX 20K EXTERNAL 101-150TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5	456-007-072	SRDF-S VMAX 20K EXTERNAL 151-250TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.00
5	456-007-073	SRDF-S VMAX 20K EXTERNAL 251-400TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$169.20	\$0.00	\$0.00	\$0.00	\$0.00	\$169.20
5	456-007-074	SRDF-S VMAX 20K EXTERNAL 401-600TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$145.80	\$0.00	\$0.00	\$0.00	\$0.00	\$145.80
5	456-007-075	SRDF-S VMAX 20K EXTERNAL 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$124.20
5	456-007-076	SRDF-S VMAX 20K EXTERNAL 1001TB+	\$0.00	EN-S	36%	\$0.00	\$0.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.00
5	456-007-077	SRDF-STAR VMAX 20K EXTERNAL 0 - 14TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$310.50	\$0.00	\$0.00	\$0.00	\$0.00	\$310.50
5	456-007-078	SRDF-STAR VMAX 20K EXTERNAL 15-25TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$293.40	\$0.00	\$0.00	\$0.00	\$0.00	\$293.40
5	456-007-079	SRDF-STAR VMAX 20K EXTERNAL 26-40TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$258.30	\$0.00	\$0.00	\$0.00	\$0.00	\$258.30
5	456-007-080	SRDF-STAR VMAX 20K EXTERNAL 41-60TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5	456-007-081	SRDF-STAR VMAX 20K EXTERNAL 61-100TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$206.10	\$0.00	\$0.00	\$0.00	\$0.00	\$206.10
5	456-007-082	SRDF-STAR VMAX 20K EXTERNAL 101-150TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$181.80
5	456-007-083	SRDF-STAR VMAX 20K EXTERNAL 151-250TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$156.60	\$0.00	\$0.00	\$0.00	\$0.00	\$156.60
5	456-007-084	SRDF-STAR VMAX 20K EXTERNAL 251-400TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$133.20	\$0.00	\$0.00	\$0.00	\$0.00	\$133.20
5	456-007-085	SRDF-STAR VMAX 20K EXTERNAL 401-600TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$114.30	\$0.00	\$0.00	\$0.00	\$0.00	\$114.30
5	456-007-086	SRDF-STAR VMAX 20K EXTERNAL 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$98.10	\$0.00	\$0.00	\$0.00	\$0.00	\$98.10
5	456-007-087	SRDF-STAR VMAX 20K EXTERNAL 1001TB+	\$0.00	EN-S	36%	\$0.00	\$0.00	\$84.60	\$0.00	\$0.00	\$0.00	\$0.00	\$84.60
5	456-007-088	TF-CLONE VMAX 20K EXTERNAL 0-14TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$228.60	\$0.00	\$0.00	\$0.00	\$0.00	\$228.60
5	456-007-089	TF-CLONE VMAX 20K EXTERNAL 15-25TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$213.30	\$0.00	\$0.00	\$0.00	\$0.00	\$213.30
5	456-007-090	TF-CLONE VMAX 20K EXTERNAL 26-40TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$189.00
5	456-007-091	TF-CLONE VMAX 20K EXTERNAL 41-60TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$175.50	\$0.00	\$0.00	\$0.00	\$0.00	\$175.50

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-007-092	TF-CLONE VMAX 20K EXTERNAL 61-100TB	\$0.00	EN-S	36%	\$0.00	\$168.30	\$0.00	\$0.00	\$0.00	\$0.00	\$168.30
5	456-007-093	TF-CLONE VMAX 20K EXTERNAL 101-150TB	\$0.00	EN-S	36%	\$0.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	456-007-094	TF-CLONE VMAX 20K EXTERNAL 151-250TB	\$0.00	EN-S	36%	\$0.00	\$134.10	\$0.00	\$0.00	\$0.00	\$0.00	\$134.10
5	456-007-095	TF-CLONE VMAX 20K EXTERNAL 251-400TB	\$0.00	EN-S	36%	\$0.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$117.00
5	456-007-096	TF-CLONE VMAX 20K EXTERNAL 401-600TB	\$0.00	EN-S	36%	\$0.00	\$101.70	\$0.00	\$0.00	\$0.00	\$0.00	\$101.70
5	456-007-097	TF-CLONE VMAX 20K EXTERNAL 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$89.10	\$0.00	\$0.00	\$0.00	\$0.00	\$89.10
5	456-007-098	TF-CLONE VMAX 20K EXTERNAL 1001TB+	\$0.00	EN-S	36%	\$0.00	\$77.40	\$0.00	\$0.00	\$0.00	\$0.00	\$77.40
5	456-007-099	TF-SNAP VMAX 20K EXTERNAL 0 - 14TB	\$0.00	EN-S	36%	\$0.00	\$228.60	\$0.00	\$0.00	\$0.00	\$0.00	\$228.60
5	456-007-100	TF-SNAP VMAX 20K EXTERNAL 15-25TB	\$0.00	EN-S	36%	\$0.00	\$213.30	\$0.00	\$0.00	\$0.00	\$0.00	\$213.30
5	456-007-101	TF-SNAP VMAX 20K EXTERNAL 26-40TB	\$0.00	EN-S	36%	\$0.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$189.00
5	456-007-102	TF-SNAP VMAX 20K EXTERNAL 41-60TB	\$0.00	EN-S	36%	\$0.00	\$175.50	\$0.00	\$0.00	\$0.00	\$0.00	\$175.50
5	456-007-103	TF-SNAP VMAX 20K EXTERNAL 61-100TB	\$0.00	EN-S	36%	\$0.00	\$168.30	\$0.00	\$0.00	\$0.00	\$0.00	\$168.30
5	456-007-104	TF-SNAP VMAX 20K EXTERNAL 101-150TB	\$0.00	EN-S	36%	\$0.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	456-007-105	TF-SNAP VMAX 20K EXTERNAL 151-250TB	\$0.00	EN-S	36%	\$0.00	\$134.10	\$0.00	\$0.00	\$0.00	\$0.00	\$134.10
5	456-007-106	TF-SNAP VMAX 20K EXTERNAL 251-400TB	\$0.00	EN-S	36%	\$0.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$117.00
5	456-007-107	TF-SNAP VMAX 20K EXTERNAL 401-600TB	\$0.00	EN-S	36%	\$0.00	\$101.70	\$0.00	\$0.00	\$0.00	\$0.00	\$101.70
5	456-007-108	TF-SNAP VMAX 20K EXTERNAL 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$89.10	\$0.00	\$0.00	\$0.00	\$0.00	\$89.10
5	456-007-109	TF-SNAP VMAX 20K EXTERNAL 1001TB+	\$0.00	EN-S	36%	\$0.00	\$77.40	\$0.00	\$0.00	\$0.00	\$0.00	\$77.40
5	456-007-132	VMAX20K OR-DM N-SATA 0-14TB=CB	\$3,942.00	EN-S	36%	\$2,522.88	\$709.56	\$0.00	\$0.00	\$0.00	\$0.00	\$709.56
5	456-007-133	VMAX20K OR-DM N-SATA 15-25TB=CB	\$3,708.00	EN-S	36%	\$2,373.12	\$667.44	\$0.00	\$0.00	\$0.00	\$0.00	\$667.44
5	456-007-134	VMAX20K OR-DM N-SATA 26-40TB=CB	\$3,267.00	EN-S	36%	\$2,090.88	\$588.06	\$0.00	\$0.00	\$0.00	\$0.00	\$588.06
5	456-007-135	VMAX20K OR-DM N-SATA 41-60TB=CB	\$2,916.00	EN-S	36%	\$1,866.24	\$524.88	\$0.00	\$0.00	\$0.00	\$0.00	\$524.88
5	456-007-136	VMAX20K OR-DM N-SATA 61-100TB=CB	\$2,601.00	EN-S	36%	\$1,664.64	\$468.18	\$0.00	\$0.00	\$0.00	\$0.00	\$468.18
5	456-007-137	VMAX20K OR-DM N-SATA 101-150TB=CB	\$2,304.00	EN-S	36%	\$1,474.56	\$414.72	\$0.00	\$0.00	\$0.00	\$0.00	\$414.72
5	456-007-138	VMAX20K OR-DM N-SATA 151-250TB=CB	\$1,980.00	EN-S	36%	\$1,267.20	\$356.40	\$0.00	\$0.00	\$0.00	\$0.00	\$356.40
5	456-007-139	VMAX20K OR-DM N-SATA 251-400TB=CB	\$1,692.00	EN-S	36%	\$1,082.88	\$304.56	\$0.00	\$0.00	\$0.00	\$0.00	\$304.56
5	456-007-140	VMAX20K OR-DM N-SATA 401-600TB=CB	\$1,458.00	EN-S	36%	\$933.12	\$262.44	\$0.00	\$0.00	\$0.00	\$0.00	\$262.44
5	456-007-141	VMAX20K OR-DM N-SATA 601-1000TB=CB	\$1,251.00	EN-S	36%	\$800.64	\$225.18	\$0.00	\$0.00	\$0.00	\$0.00	\$225.18
5	456-007-142	VMAX20K OR-DM N-SATA 1001TB=CB	\$1,071.00	EN-S	36%	\$685.44	\$192.78	\$0.00	\$0.00	\$0.00	\$0.00	\$192.78
5	456-007-143	VMAX20K OR-DM SATA 0-14TB=CB	\$1,971.00	EN-S	36%	\$1,261.44	\$354.78	\$0.00	\$0.00	\$0.00	\$0.00	\$354.78
5	456-007-144	VMAX20K OR-DM SATA 15-25TB=CB	\$1,854.00	EN-S	36%	\$1,186.56	\$333.72	\$0.00	\$0.00	\$0.00	\$0.00	\$333.72
5	456-007-145	VMAX20K OR-DM SATA 26-40TB=CB	\$1,629.00	EN-S	36%	\$1,042.56	\$293.22	\$0.00	\$0.00	\$0.00	\$0.00	\$293.22
5	456-007-146	VMAX20K OR-DM SATA 41-60TB=CB	\$1,458.00	EN-S	36%	\$933.12	\$262.44	\$0.00	\$0.00	\$0.00	\$0.00	\$262.44
5	456-007-147	VMAX20K OR-DM SATA 61-100TB=CB	\$1,305.00	EN-S	36%	\$835.20	\$234.90	\$0.00	\$0.00	\$0.00	\$0.00	\$234.90
5	456-007-148	VMAX20K OR-DM SATA 101-150TB=CB	\$1,152.00	EN-S	36%	\$737.28	\$207.36	\$0.00	\$0.00	\$0.00	\$0.00	\$207.36
5	456-007-149	VMAX20K OR-DM SATA 151-250TB=CB	\$990.00	EN-S	36%	\$633.60	\$178.20	\$0.00	\$0.00	\$0.00	\$0.00	\$178.20
5	456-007-150	VMAX20K OR-DM SATA 251-400TB=CB	\$846.00	EN-S	36%	\$541.44	\$152.28	\$0.00	\$0.00	\$0.00	\$0.00	\$152.28
5	456-007-151	VMAX20K OR-DM SATA 401-600TB=CB	\$729.00	EN-S	36%	\$466.56	\$131.22	\$0.00	\$0.00	\$0.00	\$0.00	\$131.22
5	456-007-152	VMAX20K OR-DM SATA 601-1000TB=CB	\$621.00	EN-S	36%	\$397.44	\$111.78	\$0.00	\$0.00	\$0.00	\$0.00	\$111.78
5	456-007-153	VMAX20K OR-DM SATA 1001TB=CB	\$540.00	EN-S	36%	\$345.60	\$97.20	\$0.00	\$0.00	\$0.00	\$0.00	\$97.20
5	456-007-176	FAST VMAX 20K REGISTERED 0-14TB	\$0.00	EN-S	36%	\$0.00	\$445.32	\$0.00	\$0.00	\$0.00	\$0.00	\$445.32
5	456-007-177	FAST VMAX 20K REGISTERED 15-25TB	\$0.00	EN-S	36%	\$0.00	\$393.48	\$0.00	\$0.00	\$0.00	\$0.00	\$393.48
5	456-007-178	FAST VMAX 20K REGISTERED 26-40TB	\$0.00	EN-S	36%	\$0.00	\$343.44	\$0.00	\$0.00	\$0.00	\$0.00	\$343.44
5	456-007-179	FAST VMAX 20K REGISTERED 41-60TB	\$0.00	EN-S	36%	\$0.00	\$298.08	\$0.00	\$0.00	\$0.00	\$0.00	\$298.08
5	456-007-180	FAST VMAX 20K REGISTERED 61-100TB	\$0.00	EN-S	36%	\$0.00	\$261.90	\$0.00	\$0.00	\$0.00	\$0.00	\$261.90
5	456-007-181	FAST VMAX 20K REGISTERED 101-150TB	\$0.00	EN-S	36%	\$0.00	\$244.44	\$0.00	\$0.00	\$0.00	\$0.00	\$244.44
5	456-007-182	FAST VMAX 20K REGISTERED 151-250TB	\$0.00	EN-S	36%	\$0.00	\$225.54	\$0.00	\$0.00	\$0.00	\$0.00	\$225.54
5	456-007-183	FAST VMAX 20K REGISTERED 251-400TB	\$0.00	EN-S	36%	\$0.00	\$206.64	\$0.00	\$0.00	\$0.00	\$0.00	\$206.64
5	456-007-184	FAST VMAX 20K REGISTERED 401-600TB	\$0.00	EN-S	36%	\$0.00	\$196.74	\$0.00	\$0.00	\$0.00	\$0.00	\$196.74
5	456-007-185	FAST VMAX 20K REGISTERED 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$182.52	\$0.00	\$0.00	\$0.00	\$0.00	\$182.52
5	456-007-186	FAST VMAX 20K REGISTERED 1001+	\$0.00	EN-S	36%	\$0.00	\$166.14	\$0.00	\$0.00	\$0.00	\$0.00	\$166.14
5	456-007-187	VMAX20K FAST VP REG 0-14TB=CA	\$2,474.00	EN-S	36%	\$1,583.36	\$445.32	\$0.00	\$0.00	\$0.00	\$0.00	\$445.32
5	456-007-188	VMAX20K FAST VP REG 15-25TB=CA	\$2,186.00	EN-S	36%	\$1,399.04	\$393.48	\$0.00	\$0.00	\$0.00	\$0.00	\$393.48
5	456-007-189	VMAX20K FAST VP REG 26-40TB=CA	\$1,908.00	EN-S	36%	\$1,221.12	\$343.44	\$0.00	\$0.00	\$0.00	\$0.00	\$343.44
5	456-007-190	VMAX20K FAST VP REG 41-60TB=CA	\$1,656.00	EN-S	36%	\$1,059.84	\$298.08	\$0.00	\$0.00	\$0.00	\$0.00	\$298.08
5	456-007-191	VMAX20K FAST VP REG 61-100TB=CA	\$1,455.00	EN-S	36%	\$931.20	\$261.90	\$0.00	\$0.00	\$0.00	\$0.00	\$261.90
5	456-007-192	VMAX20K FAST VP REG 101-150TB=CA	\$1,358.00	EN-S	36%	\$869.12	\$244.44	\$0.00	\$0.00	\$0.00	\$0.00	\$244.44
5	456-007-193	VMAX20K FAST VP REG 151-250TB=CA	\$1,253.00	EN-S	36%	\$801.92	\$225.54	\$0.00	\$0.00	\$0.00	\$0.00	\$225.54
5	456-007-194	VMAX20K FAST VP REG 251-400TB=CA	\$1,148.00	EN-S	36%	\$734.72	\$206.64	\$0.00	\$0.00	\$0.00	\$0.00	\$206.64
5	456-007-195	VMAX20K FAST VP REG 401-600TB=CA	\$1,093.00	EN-S	36%	\$699.52	\$196.74	\$0.00	\$0.00	\$0.00	\$0.00	\$196.74
5	456-007-196	VMAX20K FAST VP REG 601-1000TB=CA	\$1,014.00	EN-S	36%	\$648.96	\$182.52	\$0.00	\$0.00	\$0.00	\$0.00	\$182.52
5	456-007-197	VMAX20K FAST VP REG 1001+=CA	\$923.00	EN-S	36%	\$590.72	\$166.14	\$0.00	\$0.00	\$0.00	\$0.00	\$166.14
5	456-007-198	VMAX20K OPTIMIZER N-SATA 0-14TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-199	VMAX20K OPTIMIZER N-SATA 15-25TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-200	VMAX20K OPTIMIZER N-SATA 26-40TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-201	VMAX20K OPTIMIZER N-SATA 41-60TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-202	VMAX20K OPTIMIZER N-SATA 61-100TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-203	VMAX20K OPTIMIZER N-SATA 101-150TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-204	VMAX20K OPTIMIZER N-SATA 151-250TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-205	VMAX20K OPTIMIZER N-SATA 251-400TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-206	VMAX20K OPTIMIZER N-SATA 401-600TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-207	VMAX20K OPTIMIZER N-SATA 601-1000TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-208	VMAX20K OPTIMIZER N-SATA 1001TB+=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-209	VMAX20K OPTIMIZER SATA 0-14TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-210	VMAX20K OPTIMIZER SATA 15-25TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-211	VMAX20K OPTIMIZER SATA 26-40TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-212	VMAX20K OPTIMIZER SATA 41-60TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-213	VMAX20K OPTIMIZER SATA 61-100TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-214	VMAX20K OPTIMIZER SATA 101-150TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-215	VMAX20K OPTIMIZER SATA 151-250TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	456-007-216	VMAX20K OPTIMIZER SATA 251-400TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-217	VMAX20K OPTIMIZER SATA 401-600TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-218	VMAX20K OPTIMIZER SATA 601-1000TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-219	VMAX20K OPTIMIZER SATA 1001TB+=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-220	ATSM VMAX 20K NON-SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-221	ATSM VMAX 20K NON-SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-222	ATSM VMAX 20K NON-SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-223	ATSM VMAX 20K NON-SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-224	ATSM VMAX 20K NON-SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-225	ATSM VMAX 20K NON-SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-226	ATSM VMAX 20K NON-SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-227	ATSM VMAX 20K NON-SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-228	ATSM VMAX 20K NON-SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-229	ATSM VMAX 20K NON-SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-230	ATSM VMAX 20K NON-SATA 1001+	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-231	ATSM VMAX 20K SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-232	ATSM VMAX 20K SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-233	ATSM VMAX 20K SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-234	ATSM VMAX 20K SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-235	ATSM VMAX 20K SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-236	ATSM VMAX 20K SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-237	ATSM VMAX 20K SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-238	ATSM VMAX 20K SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-239	ATSM VMAX 20K SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-240	ATSM VMAX 20K SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-241	ATSM VMAX 20K SATA 1001+	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-242	TSM VMAX 20K NON-SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-243	TSM VMAX 20K NON-SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-244	TSM VMAX 20K NON-SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-245	TSM VMAX 20K NON-SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-246	TSM VMAX 20K NON-SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-247	TSM VMAX 20K NON-SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-248	TSM VMAX 20K NON-SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-249	TSM VMAX 20K NON-SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-250	TSM VMAX 20K NON-SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-251	TSM VMAX 20K NON-SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-252	TSM VMAX 20K NON-SATA 1001+	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-253	TSM VMAX 20K SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-254	TSM VMAX 20K SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-255	TSM VMAX 20K SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-256	TSM VMAX 20K SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-257	TSM VMAX 20K SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-258	TSM VMAX 20K SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-259	TSM VMAX 20K SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-260	TSM VMAX 20K SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-261	TSM VMAX 20K SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-262	TSM VMAX 20K SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-263	TSM VMAX 20K SATA 1001+	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-264	FAST SUITE VMAX 20K NON-SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$277.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$277.92
5	456-007-265	FAST SUITE VMAX 20K NON-SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$260.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$260.82
5	456-007-266	FAST SUITE VMAX 20K NON-SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$229.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$229.32
5	456-007-267	FAST SUITE VMAX 20K NON-SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$213.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$213.48
5	456-007-268	FAST SUITE VMAX 20K NON-SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$204.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$204.12
5	456-007-269	FAST SUITE VMAX 20K NON-SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$183.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$183.78
5	456-007-270	FAST SUITE VMAX 20K NON-SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$165.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$165.06
5	456-007-271	FAST SUITE VMAX 20K NON-SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$142.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$142.92
5	456-007-272	FAST SUITE VMAX 20K NON-SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$122.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$122.40
5	456-007-273	FAST SUITE VMAX 20K NON-SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$108.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.36
5	456-007-274	FAST SUITE VMAX 20K NON-SATA 1001+	\$0.00	EN-S	36%	\$0.00	\$94.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$94.14
5	456-007-275	FAST SUITE VMAX 20K SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$138.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$138.96
5	456-007-276	FAST SUITE VMAX 20K SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$130.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$130.32
5	456-007-277	FAST SUITE VMAX 20K SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$114.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$114.66
5	456-007-278	FAST SUITE VMAX 20K SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$106.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$106.74
5	456-007-279	FAST SUITE VMAX 20K SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$102.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$102.06
5	456-007-280	FAST SUITE VMAX 20K SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$91.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$91.80
5	456-007-281	FAST SUITE VMAX 20K SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$82.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$82.44
5	456-007-282	FAST SUITE VMAX 20K SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$71.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$71.46
5	456-007-283	FAST SUITE VMAX 20K SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$61.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$61.38
5	456-007-284	FAST SUITE VMAX 20K SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$54.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54.18
5	456-007-285	FAST SUITE VMAX 20K SATA 1001+	\$0.00	EN-S	36%	\$0.00	\$47.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$47.16
5	456-007-286	FAST VMAX 20K ADD ON NON-SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$277.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$277.92
5	456-007-287	FAST VMAX 20K ADD ON NON-SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$260.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$260.82
5	456-007-288	FAST VMAX 20K ADD ON NON-SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$229.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$229.32
5	456-007-289	FAST VMAX 20K ADD ON NON-SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$213.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$213.48
5	456-007-290	FAST VMAX 20K ADD ON NON-SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$204.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$204.12
5	456-007-291	FAST VMAX 20K ADD ON NON-SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$183.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$183.78
5	456-007-292	FAST VMAX 20K ADD ON NON-SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$165.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$165.06
5	456-007-293	FAST VMAX 20K ADD ON NON-SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$142.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$142.92
5	456-007-294	FAST VMAX 20K ADD ON NON-SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$122.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$122.40
5	456-007-295	FAST VMAX 20K ADD ON NON-SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$108.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.36

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-007-296	FAST VMAX 20K ADD ON NON-SATA 1001+	\$0.00	EN-S	36%	\$0.00	\$94.14	\$0.00	\$0.00	\$0.00	\$0.00	\$94.14
5	456-007-297	FAST VMAX 20K ADD ON SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$138.96	\$0.00	\$0.00	\$0.00	\$0.00	\$138.96
5	456-007-298	FAST VMAX 20K ADD ON SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$130.32	\$0.00	\$0.00	\$0.00	\$0.00	\$130.32
5	456-007-299	FAST VMAX 20K ADD ON SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$114.66	\$0.00	\$0.00	\$0.00	\$0.00	\$114.66
5	456-007-300	FAST VMAX 20K ADD ON SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$106.74	\$0.00	\$0.00	\$0.00	\$0.00	\$106.74
5	456-007-301	FAST VMAX 20K ADD ON SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$102.06	\$0.00	\$0.00	\$0.00	\$0.00	\$102.06
5	456-007-302	FAST VMAX 20K ADD ON SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$91.80	\$0.00	\$0.00	\$0.00	\$0.00	\$91.80
5	456-007-303	FAST VMAX 20K ADD ON SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$82.44	\$0.00	\$0.00	\$0.00	\$0.00	\$82.44
5	456-007-304	FAST VMAX 20K ADD ON SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$71.46	\$0.00	\$0.00	\$0.00	\$0.00	\$71.46
5	456-007-305	FAST VMAX 20K ADD ON SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$61.38	\$0.00	\$0.00	\$0.00	\$0.00	\$61.38
5	456-007-306	FAST VMAX 20K ADD ON SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$54.18	\$0.00	\$0.00	\$0.00	\$0.00	\$54.18
5	456-007-307	FAST VMAX 20K ADD ON SATA 1001+	\$0.00	EN-S	36%	\$0.00	\$47.16	\$0.00	\$0.00	\$0.00	\$0.00	\$47.16
5	456-007-308	ADV FAST SUITE VMAX 20K NON-SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$369.72	\$0.00	\$0.00	\$0.00	\$0.00	\$369.72
5	456-007-309	ADV FAST SUITE VMAX 20K NON-SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$346.68	\$0.00	\$0.00	\$0.00	\$0.00	\$346.68
5	456-007-310	ADV FAST SUITE VMAX 20K NON-SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$305.28	\$0.00	\$0.00	\$0.00	\$0.00	\$305.28
5	456-007-311	ADV FAST SUITE VMAX 20K NON-SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$284.04	\$0.00	\$0.00	\$0.00	\$0.00	\$284.04
5	456-007-312	ADV FAST SUITE VMAX 20K N-S 61-100TB	\$0.00	EN-S	36%	\$0.00	\$271.62	\$0.00	\$0.00	\$0.00	\$0.00	\$271.62
5	456-007-313	ADV FAST SUITE VMAX 20K N-S 101-150TB	\$0.00	EN-S	36%	\$0.00	\$244.44	\$0.00	\$0.00	\$0.00	\$0.00	\$244.44
5	456-007-314	ADV FAST SUITE VMAX 20K N-S 151-250TB	\$0.00	EN-S	36%	\$0.00	\$219.60	\$0.00	\$0.00	\$0.00	\$0.00	\$219.60
5	456-007-315	ADV FAST SUITE VMAX 20K N-S 251-400TB	\$0.00	EN-S	36%	\$0.00	\$190.08	\$0.00	\$0.00	\$0.00	\$0.00	\$190.08
5	456-007-316	ADV FAST SUITE VMAX 20K N-S 401-600TB	\$0.00	EN-S	36%	\$0.00	\$163.08	\$0.00	\$0.00	\$0.00	\$0.00	\$163.08
5	456-007-317	ADV FAST SUITE VMAX 20K N-S 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$144.00
5	456-007-318	ADV FAST SUITE VMAX 20K NON-SATA 1001TB+	\$0.00	EN-S	36%	\$0.00	\$125.10	\$0.00	\$0.00	\$0.00	\$0.00	\$125.10
5	456-007-319	ADV FAST SUITE VMAX 20K SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$184.68	\$0.00	\$0.00	\$0.00	\$0.00	\$184.68
5	456-007-320	ADV FAST SUITE VMAX 20K SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$173.52	\$0.00	\$0.00	\$0.00	\$0.00	\$173.52
5	456-007-321	ADV FAST SUITE VMAX 20K SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$152.28	\$0.00	\$0.00	\$0.00	\$0.00	\$152.28
5	456-007-322	ADV FAST SUITE VMAX 20K SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$141.66	\$0.00	\$0.00	\$0.00	\$0.00	\$141.66
5	456-007-323	ADV FAST SUITE VMAX 20K SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$135.72	\$0.00	\$0.00	\$0.00	\$0.00	\$135.72
5	456-007-324	ADV FAST SUITE VMAX 20K SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$122.22	\$0.00	\$0.00	\$0.00	\$0.00	\$122.22
5	456-007-325	ADV FAST SUITE VMAX 20K SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$109.80	\$0.00	\$0.00	\$0.00	\$0.00	\$109.80
5	456-007-326	ADV FAST SUITE VMAX 20K SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$95.04	\$0.00	\$0.00	\$0.00	\$0.00	\$95.04
5	456-007-327	ADV FAST SUITE VMAX 20K SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$81.54	\$0.00	\$0.00	\$0.00	\$0.00	\$81.54
5	456-007-328	ADV FAST SUITE VMAX 20K SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	456-007-329	ADV FAST SUITE VMAX 20K SATA 1001TB+	\$0.00	EN-S	36%	\$0.00	\$62.64	\$0.00	\$0.00	\$0.00	\$0.00	\$62.64
5	456-007-330	VMAX20K FAST VP AO N-SATA 0-14TB=CB	\$509.00	EN-S	36%	\$325.76	\$91.62	\$0.00	\$0.00	\$0.00	\$0.00	\$91.62
5	456-007-331	VMAX20K FAST VP AO N-SATA 15-25TB=CB	\$479.00	EN-S	36%	\$306.56	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	456-007-332	VMAX20K FAST VP AO N-SATA 26-40TB=CB	\$420.00	EN-S	36%	\$268.80	\$75.60	\$0.00	\$0.00	\$0.00	\$0.00	\$75.60
5	456-007-333	VMAX20K FAST VP AO N-SATA 41-60TB=CB	\$390.00	EN-S	36%	\$249.60	\$70.20	\$0.00	\$0.00	\$0.00	\$0.00	\$70.20
5	456-007-334	VMAX20K FAST VP AO N-SATA 61-100TB=CB	\$374.00	EN-S	36%	\$239.36	\$67.32	\$0.00	\$0.00	\$0.00	\$0.00	\$67.32
5	456-007-335	VMAX20K FAST VP AO N-SATA 101-150TB=CB	\$338.00	EN-S	36%	\$216.32	\$60.84	\$0.00	\$0.00	\$0.00	\$0.00	\$60.84
5	456-007-336	VMAX20K FAST VP AO N-SATA 151-250TB=CB	\$302.00	EN-S	36%	\$193.28	\$54.36	\$0.00	\$0.00	\$0.00	\$0.00	\$54.36
5	456-007-337	VMAX20K FAST VP AO N-SATA 251-400TB=CB	\$262.00	EN-S	36%	\$167.68	\$47.16	\$0.00	\$0.00	\$0.00	\$0.00	\$47.16
5	456-007-338	VMAX20K FAST VP AO N-SATA 401-600TB=CB	\$223.00	EN-S	36%	\$142.72	\$40.14	\$0.00	\$0.00	\$0.00	\$0.00	\$40.14
5	456-007-339	VMAX20K FAST VP AO N-SATA 601-1000TB=CB	\$200.00	EN-S	36%	\$128.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5	456-007-340	VMAX20K FAST VP AO N-SATA 1001+=CB	\$174.00	EN-S	36%	\$111.36	\$31.32	\$0.00	\$0.00	\$0.00	\$0.00	\$31.32
5	456-007-341	VMAX20K FAST VP AO SATA 0-14TB=CB	\$256.00	EN-S	36%	\$163.84	\$46.08	\$0.00	\$0.00	\$0.00	\$0.00	\$46.08
5	456-007-342	VMAX20K FAST VP AO SATA 15-25TB=CB	\$239.00	EN-S	36%	\$152.96	\$43.02	\$0.00	\$0.00	\$0.00	\$0.00	\$43.02
5	456-007-343	VMAX20K FAST VP AO SATA 26-40TB=CB	\$210.00	EN-S	36%	\$134.40	\$37.80	\$0.00	\$0.00	\$0.00	\$0.00	\$37.80
5	456-007-344	VMAX20K FAST VP AO SATA 41-60TB=CB	\$197.00	EN-S	36%	\$126.08	\$35.46	\$0.00	\$0.00	\$0.00	\$0.00	\$35.46
5	456-007-345	VMAX20K FAST VP AO SATA 61-100TB=CB	\$187.00	EN-S	36%	\$119.68	\$33.66	\$0.00	\$0.00	\$0.00	\$0.00	\$33.66
5	456-007-346	VMAX20K FAST VP AO SATA 101-150TB=CB	\$167.00	EN-S	36%	\$106.88	\$30.06	\$0.00	\$0.00	\$0.00	\$0.00	\$30.06
5	456-007-347	VMAX20K FAST VP AO SATA 151-250TB=CB	\$151.00	EN-S	36%	\$96.64	\$27.18	\$0.00	\$0.00	\$0.00	\$0.00	\$27.18
5	456-007-348	VMAX20K FAST VP AO SATA 251-400TB=CB	\$131.00	EN-S	36%	\$83.84	\$23.58	\$0.00	\$0.00	\$0.00	\$0.00	\$23.58
5	456-007-349	VMAX20K FAST VP AO SATA 401-600TB=CB	\$111.00	EN-S	36%	\$71.04	\$19.98	\$0.00	\$0.00	\$0.00	\$0.00	\$19.98
5	456-007-350	VMAX20K FAST VP AO SATA 601-1000TB=CB	\$98.00	EN-S	36%	\$62.72	\$17.64	\$0.00	\$0.00	\$0.00	\$0.00	\$17.64
5	456-007-351	VMAX20K FAST VP AO SATA 1001+=CB	\$86.00	EN-S	36%	\$55.04	\$15.48	\$0.00	\$0.00	\$0.00	\$0.00	\$15.48
5	456-007-352	ADV FAST VMAX 20K AO NON-SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$369.72	\$0.00	\$0.00	\$0.00	\$0.00	\$369.72
5	456-007-353	ADV FAST VMAX 20K AO NON-SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$346.68	\$0.00	\$0.00	\$0.00	\$0.00	\$346.68
5	456-007-354	ADV FAST VMAX 20K AO NON-SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$305.28	\$0.00	\$0.00	\$0.00	\$0.00	\$305.28
5	456-007-355	ADV FAST VMAX 20K AO NON-SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$284.04	\$0.00	\$0.00	\$0.00	\$0.00	\$284.04
5	456-007-356	ADV FAST VMAX 20K AO NON-SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$271.62	\$0.00	\$0.00	\$0.00	\$0.00	\$271.62
5	456-007-357	ADV FAST VMAX 20K AO NON-SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$244.44	\$0.00	\$0.00	\$0.00	\$0.00	\$244.44
5	456-007-358	ADV FAST VMAX 20K AO NON-SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$219.60	\$0.00	\$0.00	\$0.00	\$0.00	\$219.60
5	456-007-359	ADV FAST VMAX 20K AO NON-SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$190.08	\$0.00	\$0.00	\$0.00	\$0.00	\$190.08
5	456-007-360	ADV FAST VMAX 20K AO NON-SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$163.08	\$0.00	\$0.00	\$0.00	\$0.00	\$163.08
5	456-007-361	ADV FAST VMAX 20K AO NON-SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$144.00
5	456-007-362	ADV FAST VMAX 20K AO NON-SATA 1001+	\$0.00	EN-S	36%	\$0.00	\$125.10	\$0.00	\$0.00	\$0.00	\$0.00	\$125.10
5	456-007-363	ADV FAST VMAX 20K ADD ON SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$184.68	\$0.00	\$0.00	\$0.00	\$0.00	\$184.68
5	456-007-364	ADV FAST VMAX 20K ADD ON SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$173.52	\$0.00	\$0.00	\$0.00	\$0.00	\$173.52
5	456-007-365	ADV FAST VMAX 20K ADD ON SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$152.28	\$0.00	\$0.00	\$0.00	\$0.00	\$152.28
5	456-007-366	ADV FAST VMAX 20K ADD ON SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$141.66	\$0.00	\$0.00	\$0.00	\$0.00	\$141.66
5	456-007-367	ADV FAST VMAX 20K ADD ON SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$135.72	\$0.00	\$0.00	\$0.00	\$0.00	\$135.72
5	456-007-368	ADV FAST VMAX 20K ADD ON SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$122.22	\$0.00	\$0.00	\$0.00	\$0.00	\$122.22
5	456-007-369	ADV FAST VMAX 20K ADD ON SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$109.80	\$0.00	\$0.00	\$0.00	\$0.00	\$109.80
5	456-007-370	ADV FAST VMAX 20K ADD ON SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$95.04	\$0.00	\$0.00	\$0.00	\$0.00	\$95.04
5	456-007-371	ADV FAST VMAX 20K ADD ON SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$81.54	\$0.00	\$0.00	\$0.00	\$0.00	\$81.54
5	456-007-372	ADV FAST VMAX 20K ADD ON SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	456-007-373	ADV FAST VMAX 20K ADD ON SATA 1001+	\$0.00	EN-S	36%	\$0.00	\$62.64	\$0.00	\$0.00	\$0.00	\$0.00	\$62.64
5	456-007-374	VMAX20K DCP N-SATA 0-14TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-375	VMAX20K DCP N-SATA 15-25TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	456-007-376	VMAX20K DCP N-SATA 26-40TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-377	VMAX20K DCP N-SATA 41-60TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-378	VMAX20K DCP N-SATA 61-100TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-379	VMAX20K DCP N-SATA 101-150TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-380	VMAX20K DCP N-SATA 151-250TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-381	VMAX20K DCP N-SATA 251-400TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-382	VMAX20K DCP N-SATA 401-600TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-383	VMAX20K DCP N-SATA 601-1000TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-384	VMAX20K DCP N-SATA 1001TB+=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-385	VMAX20K DCP SATA 0-14TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-386	VMAX20K DCP SATA 15-25TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-387	VMAX20K DCP SATA 26-40TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-388	VMAX20K DCP SATA 41-60TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-389	VMAX20K DCP SATA 61-100TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-390	VMAX20K DCP SATA 101-150TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-391	VMAX20K DCP SATA 151-250TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-392	VMAX20K DCP SATA 251-400TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-393	VMAX20K DCP SATA 401-600TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-394	VMAX20K DCP SATA 601-1000TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-395	VMAX20K DCP SATA 1001TB+=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-396	SPC VMAX 20K NON-SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-397	SPC VMAX 20K NON-SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-398	SPC VMAX 20K NON-SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-399	SPC VMAX 20K NON-SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-400	SPC VMAX 20K NON-SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-401	SPC VMAX 20K NON-SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-402	SPC VMAX 20K NON-SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-403	SPC VMAX 20K NON-SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-404	SPC VMAX 20K NON-SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-405	SPC VMAX 20K NON-SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-406	SPC VMAX 20K NON-SATA 1001TB+	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-407	SPC VMAX 20K SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-408	SPC VMAX 20K SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-409	SPC VMAX 20K SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-410	SPC VMAX 20K SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-411	SPC VMAX 20K SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-412	SPC VMAX 20K SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-413	SPC VMAX 20K SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-414	SPC VMAX 20K SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-415	SPC VMAX 20K SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-416	SPC VMAX 20K SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-417	SPC VMAX 20K SATA 1001TB+	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-418	RMT SYNC 20K-SRDFS CMPPEER REG 0-14 TB	\$0.00	EN-S	36%	\$0.00	\$791.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$791.10
5	456-007-419	RMT SYNC 20K-SRDFS CMPPEER REG 15-25 TB	\$0.00	EN-S	36%	\$0.00	\$656.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$656.46
5	456-007-420	RMT SYNC 20K-SRDFS CMPPEER REG 26-40 TB	\$0.00	EN-S	36%	\$0.00	\$658.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$658.80
5	456-007-421	RMT SYNC 20K-SRDFS CMPPEER REG 41-60 TB	\$0.00	EN-S	36%	\$0.00	\$538.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$538.20
5	456-007-422	RMT SYNC 20K-SRDFS CMPPEER REG 61-100 TB	\$0.00	EN-S	36%	\$0.00	\$467.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$467.10
5	456-007-423	RMT SYNC 20K-SRDFS CMPPEER REG101-150 TB	\$0.00	EN-S	36%	\$0.00	\$396.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$396.90
5	456-007-424	RMT SYNC 20K-SRDFS CMPPEER REG151-250 TB	\$0.00	EN-S	36%	\$0.00	\$376.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$376.20
5	456-007-425	RMT SYNC 20K-SRDFS CMPPEER REG251-400 TB	\$0.00	EN-S	36%	\$0.00	\$344.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$344.70
5	456-007-426	RMT SYNC 20K-SRDFS CMPPEER REG401-600 TB	\$0.00	EN-S	36%	\$0.00	\$308.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$308.70
5	456-007-427	RMT SYNC 20K-SRDFS CMPPEER REG601-1000TB	\$0.00	EN-S	36%	\$0.00	\$270.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.90
5	456-007-428	RMT SYNC 20K-SRDFS CMPPEER REG 1001+ TB	\$0.00	EN-S	36%	\$0.00	\$175.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$175.50
5	456-007-429	RMT SYNC 20K-SRDFS CMPPEER N-S 0-14 TB	\$0.00	EN-S	36%	\$0.00	\$788.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$788.40
5	456-007-430	RMT SYNC 20K-SRDFS CMPPEER N-S 15-25 TB	\$0.00	EN-S	36%	\$0.00	\$741.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$741.60
5	456-007-431	RMT SYNC 20K-SRDFS CMPPEER N-S 26-40 TB	\$0.00	EN-S	36%	\$0.00	\$653.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$653.40
5	456-007-432	RMT SYNC 20K-SRDFS CMPPEER N-S 41-60 TB	\$0.00	EN-S	36%	\$0.00	\$583.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$583.20
5	456-007-433	RMT SYNC 20K-SRDFS CMPPEER N-S 61-100TB	\$0.00	EN-S	36%	\$0.00	\$520.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$520.20
5	456-007-434	RMT SYNC 20K-SRDFS CMPPEER N-S 101-150T	\$0.00	EN-S	36%	\$0.00	\$460.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$460.80
5	456-007-435	RMT SYNC 20K-SRDFS CMPPEER N-S 151-250T	\$0.00	EN-S	36%	\$0.00	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$396.00
5	456-007-436	RMT SYNC 20K-SRDFS CMPPEER N-S 251-400T	\$0.00	EN-S	36%	\$0.00	\$338.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$338.40
5	456-007-437	RMT SYNC 20K-SRDFS CMPPEER N-S 401-600T	\$0.00	EN-S	36%	\$0.00	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$291.60
5	456-007-438	RMT SYNC 20K-SRDFS CMPPEER N-S 601-1000	\$0.00	EN-S	36%	\$0.00	\$250.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$250.20
5	456-007-439	RMT SYNC 20K-SRDFS CMPPEER N-S 1001+ TB	\$0.00	EN-S	36%	\$0.00	\$214.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$214.20
5	456-007-440	RMT SYNC 20K-SRDFS CMPPEER SATA 0-14 TB	\$0.00	EN-S	36%	\$0.00	\$394.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$394.20
5	456-007-441	RMT SYNC 20K-SRDFS CMPPEER SATA 15-25 TB	\$0.00	EN-S	36%	\$0.00	\$370.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$370.80
5	456-007-442	RMT SYNC 20K-SRDFS CMPPEER SATA 26-40 TB	\$0.00	EN-S	36%	\$0.00	\$325.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$325.80
5	456-007-443	RMT SYNC 20K-SRDFS CMPPEER SATA 41-60 TB	\$0.00	EN-S	36%	\$0.00	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$291.60
5	456-007-444	RMT SYNC 20K-SRDFS CMPPEER SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$261.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$261.00
5	456-007-445	RMT SYNC 20K-SRDFS CMPPEER SATA101-150TB	\$0.00	EN-S	36%	\$0.00	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5	456-007-446	RMT SYNC 20K-SRDFS CMPPEER SATA151-250TB	\$0.00	EN-S	36%	\$0.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.00
5	456-007-447	RMT SYNC 20K-SRDFS CMPPEER SATA251-400TB	\$0.00	EN-S	36%	\$0.00	\$169.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$169.20
5	456-007-448	RMT SYNC 20K-SRDFS CMPPEER SATA401-600TB	\$0.00	EN-S	36%	\$0.00	\$145.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$145.80
5	456-007-449	RMT SYNC 20KSRDFS CMPPEER SATA601-1000TB	\$0.00	EN-S	36%	\$0.00	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$124.20
5	456-007-450	RMT SYNC 20K-SRDFS CMPPEER SATA 1001+ TB	\$0.00	EN-S	36%	\$0.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.00
5	456-007-451	RMT SYNC 20K-SATA-OPTOUT-TRSRDFS CMPPEER	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-452	RMT SYNC 20K-ADD-SRDFSCMPPEER N-S 0-14TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-453	RMT SYNC 20K-ADD-SRDFSCMPPEER N-S 15-25T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-454	RMT SYNC 20K-ADD-SRDFSCMPPEER N-S 26-40T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-455	RMT SYNC 20K-ADD-SRDFSCMPPEER N-S 41-60T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	456-007-456	RMT SYNC 20K-ADD-SRDFSCMPPEER N-S61-100T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-457	RMT SYNC 20K-ADDSRDFSCMPPEER N-S101-150T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-458	RMT SYNC 20K-ADDSRDFSCMPPEER N-S151-250T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-459	RMT SYNC 20K-ADDSRDFSCMPPEER N-S251-400T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-460	RMT SYNC 20K-ADDSRDFSCMPPEER N-S401-600T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-461	RMT SYNC 20K-ADDSRDFSCMPPEER N-S601-1000	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-462	RMT SYNC 20K-ADD-SRDFSCMPPEER N-S1001+TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-463	RMT SYNC 20K-ADD-SRDFSCMPPEER SATA0-14TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-464	RMT SYNC 20K-ADDSRDFSCMPPEER SATA15-25TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-465	RMTSYNC 20KADDSRDFSCMPPEER SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-466	RMTSYNC 20KADDSRDFSCMPPEER SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-467	RMTSYNC 20KADDSRDFSCMPPEER SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-468	RMTSYNC 20KADDSRDFSCMPPEER SATA 101-150T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-469	RMTSYNC 20KADDSRDFSCMPPEER SATA 151-250T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-470	RMTSYNC 20KADDSRDFSCMPPEER SATA 251-400T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-471	RMTSYNC 20KADDSRDFSCMPPEER SATA 401-600T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-472	RMTSYNC 20KADDSRDFSCMPPEER SATA 601-1000	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-473	RMTSYNC 20KADDSRDFSCMPPEER SATA1001+ TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-474	RMTSYNC 20K-ADDOPT OUTSRDFSCMPPEERSATATR	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-475	RMT ASYNC 20K-SRDLFA CMPEXT REG 0-14 TB	\$0.00	EN-S	36%	\$0.00	\$791.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$791.10
5	456-007-476	RMT ASYNC 20K-SRDLFA CMPEXT REG 15-25 TB	\$0.00	EN-S	36%	\$0.00	\$656.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$656.46
5	456-007-477	RMT ASYNC 20K-SRDLFA CMPEXT REG 26-40 TB	\$0.00	EN-S	36%	\$0.00	\$658.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$658.80
5	456-007-478	RMT ASYNC 20K-SRDLFA CMPEXT REG 41-60 TB	\$0.00	EN-S	36%	\$0.00	\$538.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$538.20
5	456-007-479	RMT ASYNC 20K-SRDLFA CMPEXT REG 61-100 TB	\$0.00	EN-S	36%	\$0.00	\$467.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$467.10
5	456-007-480	RMT ASYNC 20K-SRDLFA CMPEXT REG 101-150TB	\$0.00	EN-S	36%	\$0.00	\$396.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$396.90
5	456-007-481	RMT ASYNC 20K-SRDLFA CMPEXT REG 151-250TB	\$0.00	EN-S	36%	\$0.00	\$376.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$376.20
5	456-007-482	RMT ASYNC 20K-SRDLFA CMPEXT REG 251-400TB	\$0.00	EN-S	36%	\$0.00	\$344.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$344.70
5	456-007-483	RMT ASYNC 20K-SRDLFA CMPEXT REG 401-600TB	\$0.00	EN-S	36%	\$0.00	\$308.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$308.70
5	456-007-484	RMT ASYNC 20KSRDLFA CMPEXT REG 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$270.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.90
5	456-007-485	RMT ASYNC 20K-SRDLFA CMPEXT REG 1001+ TB	\$0.00	EN-S	36%	\$0.00	\$175.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$175.50
5	456-007-486	RMT ASYNC 20K-SRDLFA CMPEXT N-S 0-14 TB	\$0.00	EN-S	36%	\$0.00	\$788.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$788.40
5	456-007-487	RMT ASYNC 20K-SRDLFA CMPEXT N-S 15-25 TB	\$0.00	EN-S	36%	\$0.00	\$741.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$741.60
5	456-007-488	RMT ASYNC 20K-SRDLFA CMPEXT N-S 26-40 TB	\$0.00	EN-S	36%	\$0.00	\$653.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$653.40
5	456-007-489	RMT ASYNC 20K-SRDLFA CMPEXT N-S 41-60 TB	\$0.00	EN-S	36%	\$0.00	\$583.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$583.20
5	456-007-490	RMT ASYNC 20K-SRDLFA CMPEXT N-S 61-100TB	\$0.00	EN-S	36%	\$0.00	\$520.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$520.20
5	456-007-491	RMT ASYNC 20K-SRDLFA CMPEXT N-S 101-150TB	\$0.00	EN-S	36%	\$0.00	\$460.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$460.80
5	456-007-492	RMT ASYNC 20K-SRDLFA CMPEXT N-S 151-250TB	\$0.00	EN-S	36%	\$0.00	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$396.00
5	456-007-493	RMT ASYNC 20K-SRDLFA CMPEXT N-S 251-400TB	\$0.00	EN-S	36%	\$0.00	\$338.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$338.40
5	456-007-494	RMT ASYNC 20K-SRDLFA CMPEXT N-S 401-600TB	\$0.00	EN-S	36%	\$0.00	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$291.60
5	456-007-495	RMT ASYNC 20K-SRDLFA CMPEXT N-S601-1000TB	\$0.00	EN-S	36%	\$0.00	\$250.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$250.20
5	456-007-496	RMT ASYNC 20K-SRDLFA CMPEXT N-S 1001+ TB	\$0.00	EN-S	36%	\$0.00	\$214.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$214.20
5	456-007-497	RMT ASYNC 20K-SRDLFA CMPEXT SATA 0-14 TB	\$0.00	EN-S	36%	\$0.00	\$394.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$394.20
5	456-007-498	RMT ASYNC 20K-SRDLFA CMPEXT SATA 15-25 TB	\$0.00	EN-S	36%	\$0.00	\$370.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$370.80
5	456-007-499	RMT ASYNC 20K-SRDLFA CMPEXT SATA 26-40 TB	\$0.00	EN-S	36%	\$0.00	\$325.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$325.80
5	456-007-500	RMT ASYNC 20K-SRDLFA CMPEXT SATA 41-60 TB	\$0.00	EN-S	36%	\$0.00	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$291.60
5	456-007-501	RMT ASYNC 20K-SRDLFA CMPEXT SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$261.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$261.00
5	456-007-502	RMT ASYNC 20K-SRDLFACMPEXT SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5	456-007-503	RMT ASYNC 20K-SRDLFACMPEXT SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.00
5	456-007-504	RMT ASYNC 20K-SRDLFACMPEXT SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$169.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$169.20
5	456-007-505	RMT ASYNC 20K-SRDLFACMPEXT SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$145.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$145.80
5	456-007-506	RMT ASYNC 20K-SRDLFACMPEXT SATA 601-1000T	\$0.00	EN-S	36%	\$0.00	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$124.20
5	456-007-507	RMT ASYNC 20K-SRDLFA CMPEXT SATA 1001+ TB	\$0.00	EN-S	36%	\$0.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.00
5	456-007-508	RMT ASYNC 20K-SATA-OPTOUTTR-SRDLFA CMPEXT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-509	RMT ASYNC 20K-ADD-SRDLFACMPEXT N-S 0-14TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-510	RMT ASYNC 20K-ADD-SRDLFACMPEXT N-S 15-25T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-511	RMT ASYNC 20K-ADD-SRDLFACMPEXT N-S 26-40T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-512	RMT ASYNC 20K-ADD-SRDLFACMPEXT N-S 41-60T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-513	RMT ASYNC 20K-ADD-SRDLFACMPEXT N-S61-100T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-514	RMT ASYNC 20K-ADDSRDLFACMPEXT N-S101-150T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-515	RMT ASYNC 20K-ADDSRDLFACMPEXT N-S151-250T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-516	RMT ASYNC 20K-ADDSRDLFACMPEXT N-S251-400T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-517	RMT ASYNC 20K-ADDSRDLFACMPEXT N-S401-600T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-518	RMT ASYNC 20K-ADDSRDLFACMPEXT N-S601-1000	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-519	RMT ASYNC 20K-ADD-SRDLFACMPEXT N-S1001+TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-520	RMT ASYNC20KADD-SRDLFA CMPEXT SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-521	RMT ASYNC20KADD-SRDLFACMPEXT SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-522	RMT ASYNC20KADD-SRDLFACMPEXT SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-523	RMT ASYNC20KADD-SRDLFACMPEXT SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-524	RMT ASYNC20KADD-SRDLFACMPEXT SATA61-100TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-525	RMT ASYNC20KADD-SRDLFACMPEXT SATA101-150T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-526	RMT ASYNC20KADD-SRDLFACMPEXT SATA151-250T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-527	RMT ASYNC20KADD-SRDLFACMPEXT SATA251-400T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-528	RMT ASYNC20KADD-SRDLFACMPEXT SATA401-600T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-529	RMT ASYNC20KADD-SRDLFACMPEXT SATA601-1000	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-530	RMT ASYNC20KADD-SRDLFACMPEXT SATA1001+ TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-531	RMT ASYNC20KADD-SATAOPT OUTTRSDFACMPEXT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-532	SRDLF-STAR VMAX 20K REGISTERED 0-14TB	\$1,425.00	EN-S	36%	\$912.00	\$256.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$256.50
5	456-007-533	SRDLF-STAR VMAX 20K REGISTERED 15-25TB	\$1,155.00	EN-S	36%	\$739.20	\$207.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$207.90
5	456-007-534	SRDLF-STAR VMAX 20K REGISTERED 26-40TB	\$1,203.00	EN-S	36%	\$769.92	\$216.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$216.54
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EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-007-536	SRDF-STAR VMAX 20K REGISTERED 61-100TB	\$917.00	EN-S	36%	\$586.88	\$165.06	\$0.00	\$0.00	\$0.00	\$0.00	\$165.06
5	456-007-537	SRDF-STAR VMAX 20K REGISTERED 101-150TB	\$850.00	EN-S	36%	\$544.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	456-007-538	SRDF-STAR VMAX 20K REGISTERED 151-250TB	\$749.00	EN-S	36%	\$479.36	\$134.82	\$0.00	\$0.00	\$0.00	\$0.00	\$134.82
5	456-007-539	SRDF-STAR VMAX 20K REGISTERED 251-400TB	\$668.00	EN-S	36%	\$427.52	\$120.24	\$0.00	\$0.00	\$0.00	\$0.00	\$120.24
5	456-007-540	SRDF-STAR VMAX 20K REGISTERED 401-600TB	\$555.00	EN-S	36%	\$355.20	\$99.90	\$0.00	\$0.00	\$0.00	\$0.00	\$99.90
5	456-007-541	SRDF-STAR VMAX 20K REGISTER 601-1000TB	\$449.00	EN-S	36%	\$287.36	\$80.82	\$0.00	\$0.00	\$0.00	\$0.00	\$80.82
5	456-007-542	SRDF-STAR VMAX 20K REGISTERED 1001+	\$285.00	EN-S	36%	\$182.40	\$51.30	\$0.00	\$0.00	\$0.00	\$0.00	\$51.30
5	456-007-543	SRDF-STAR VMAX 20K NON-SATA 0-14TB	\$3,460.00	EN-S	36%	\$2,214.40	\$622.80	\$0.00	\$0.00	\$0.00	\$0.00	\$622.80
5	456-007-544	SRDF-STAR VMAX 20K NON-SATA 15-25TB	\$3,250.00	EN-S	36%	\$2,080.00	\$585.00	\$0.00	\$0.00	\$0.00	\$0.00	\$585.00
5	456-007-545	SRDF-STAR VMAX 20K NON-SATA 26-40TB	\$2,865.00	EN-S	36%	\$1,833.60	\$515.70	\$0.00	\$0.00	\$0.00	\$0.00	\$515.70
5	456-007-546	SRDF-STAR VMAX 20K NON-SATA 41-60TB	\$2,560.00	EN-S	36%	\$1,638.40	\$460.80	\$0.00	\$0.00	\$0.00	\$0.00	\$460.80
5	456-007-547	SRDF-STAR VMAX 20K NON-SATA 61-100TB	\$2,275.00	EN-S	36%	\$1,456.00	\$409.50	\$0.00	\$0.00	\$0.00	\$0.00	\$409.50
5	456-007-548	SRDF-STAR VMAX 20K NON-SATA 101-150TB	\$2,020.00	EN-S	36%	\$1,292.80	\$363.60	\$0.00	\$0.00	\$0.00	\$0.00	\$363.60
5	456-007-549	SRDF-STAR VMAX 20K NON-SATA 151-250TB	\$1,740.00	EN-S	36%	\$1,113.60	\$313.20	\$0.00	\$0.00	\$0.00	\$0.00	\$313.20
5	456-007-550	SRDF-STAR VMAX 20K NON-SATA 251-400TB	\$1,490.00	EN-S	36%	\$953.60	\$268.20	\$0.00	\$0.00	\$0.00	\$0.00	\$268.20
5	456-007-551	SRDF-STAR VMAX 20K NON-SATA 401-600TB	\$1,280.00	EN-S	36%	\$819.20	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5	456-007-552	SRDF-STAR VMAX 20K NON-SATA 601-1000TB	\$1,095.00	EN-S	36%	\$700.80	\$197.10	\$0.00	\$0.00	\$0.00	\$0.00	\$197.10
5	456-007-553	SRDF-STAR VMAX 20K NON-SATA 1001+	\$935.00	EN-S	36%	\$598.40	\$168.30	\$0.00	\$0.00	\$0.00	\$0.00	\$168.30
5	456-007-554	SRDF-STAR VMAX 20K SATA 0-14TB	\$1,725.00	EN-S	36%	\$1,104.00	\$310.50	\$0.00	\$0.00	\$0.00	\$0.00	\$310.50
5	456-007-555	SRDF-STAR VMAX 20K SATA 15-25TB	\$1,630.00	EN-S	36%	\$1,043.20	\$293.40	\$0.00	\$0.00	\$0.00	\$0.00	\$293.40
5	456-007-556	SRDF-STAR VMAX 20K SATA 26-40TB	\$1,435.00	EN-S	36%	\$918.40	\$258.30	\$0.00	\$0.00	\$0.00	\$0.00	\$258.30
5	456-007-557	SRDF-STAR VMAX 20K SATA 41-60TB	\$1,280.00	EN-S	36%	\$819.20	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5	456-007-558	SRDF-STAR VMAX 20K SATA 61-100TB	\$1,145.00	EN-S	36%	\$732.80	\$206.10	\$0.00	\$0.00	\$0.00	\$0.00	\$206.10
5	456-007-559	SRDF-STAR VMAX 20K SATA 101-150TB	\$1,010.00	EN-S	36%	\$646.40	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$181.80
5	456-007-560	SRDF-STAR VMAX 20K SATA 151-250TB	\$870.00	EN-S	36%	\$556.80	\$156.60	\$0.00	\$0.00	\$0.00	\$0.00	\$156.60
5	456-007-561	SRDF-STAR VMAX 20K SATA 251-400TB	\$740.00	EN-S	36%	\$473.60	\$133.20	\$0.00	\$0.00	\$0.00	\$0.00	\$133.20
5	456-007-562	SRDF-STAR VMAX 20K SATA 401-600TB	\$635.00	EN-S	36%	\$406.40	\$114.30	\$0.00	\$0.00	\$0.00	\$0.00	\$114.30
5	456-007-563	SRDF-STAR VMAX 20K SATA 601-1000TB	\$545.00	EN-S	36%	\$348.80	\$98.10	\$0.00	\$0.00	\$0.00	\$0.00	\$98.10
5	456-007-564	SRDF-STAR VMAX 20K SATA 1001+	\$470.00	EN-S	36%	\$300.80	\$84.60	\$0.00	\$0.00	\$0.00	\$0.00	\$84.60
5	456-007-565	SRDF-STAR ADD SATA OPT OUT VMAX 20K TIER	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-566	LCL REP 20K-TFCLONECNFLASH REG 0-14 TB	\$0.00	EN-S	36%	\$0.00	\$796.50	\$0.00	\$0.00	\$0.00	\$0.00	\$796.50
5	456-007-567	LCL REP 20K-TFCLONECNFLASH REG 15-25 TB	\$0.00	EN-S	36%	\$0.00	\$693.00	\$0.00	\$0.00	\$0.00	\$0.00	\$693.00
5	456-007-568	LCL REP 20K-TFCLONECNFLASH REG 26-40 TB	\$0.00	EN-S	36%	\$0.00	\$603.00	\$0.00	\$0.00	\$0.00	\$0.00	\$603.00
5	456-007-569	LCL REP 20K-TFCLONECNFLASH REG 41-60 TB	\$0.00	EN-S	36%	\$0.00	\$491.40	\$0.00	\$0.00	\$0.00	\$0.00	\$491.40
5	456-007-570	LCL REP 20K-TFCLONECNFLASH REG 61-100 TB	\$0.00	EN-S	36%	\$0.00	\$412.20	\$0.00	\$0.00	\$0.00	\$0.00	\$412.20
5	456-007-571	LCL REP 20K-TFCLONECNFLASH REG 101-150TB	\$0.00	EN-S	36%	\$0.00	\$384.30	\$0.00	\$0.00	\$0.00	\$0.00	\$384.30
5	456-007-572	LCL REP 20K-TFCLONECNFLASH REG 151-250TB	\$0.00	EN-S	36%	\$0.00	\$357.30	\$0.00	\$0.00	\$0.00	\$0.00	\$357.30
5	456-007-573	LCL REP 20K-TFCLONECNFLASH REG 251-400TB	\$0.00	EN-S	36%	\$0.00	\$331.20	\$0.00	\$0.00	\$0.00	\$0.00	\$331.20
5	456-007-574	LCL REP 20K-TFCLONECNFLASH REG 401-600TB	\$0.00	EN-S	36%	\$0.00	\$301.50	\$0.00	\$0.00	\$0.00	\$0.00	\$301.50
5	456-007-575	LCL REP 20K-TFCLONECNFLASH REG601-1000TB	\$0.00	EN-S	36%	\$0.00	\$280.80	\$0.00	\$0.00	\$0.00	\$0.00	\$280.80
5	456-007-576	LCL REP 20K-TFCLONECNFLASH REG 1001+ TB	\$0.00	EN-S	36%	\$0.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.00
5	456-007-577	LCL REP 20K-TFCLN CNFLASH N-S 0-14 TB	\$0.00	EN-S	36%	\$0.00	\$457.20	\$0.00	\$0.00	\$0.00	\$0.00	\$457.20
5	456-007-578	LCL REP 20K-TFCLN CNFLASH N-S 15-25 TB	\$0.00	EN-S	36%	\$0.00	\$429.30	\$0.00	\$0.00	\$0.00	\$0.00	\$429.30
5	456-007-579	LCL REP 20K-TFCLN CNFLASH N-S 26-40 TB	\$0.00	EN-S	36%	\$0.00	\$378.00	\$0.00	\$0.00	\$0.00	\$0.00	\$378.00
5	456-007-580	LCL REP 20K-TFCLN CNFLASH N-S 41-60 TB	\$0.00	EN-S	36%	\$0.00	\$351.90	\$0.00	\$0.00	\$0.00	\$0.00	\$351.90
5	456-007-581	LCL REP 20K-TFCLN CNFLASH N-S 61-100TB	\$0.00	EN-S	36%	\$0.00	\$338.40	\$0.00	\$0.00	\$0.00	\$0.00	\$338.40
5	456-007-582	LCL REP 20K-TFCLN CNFLASH N-S 101-150T	\$0.00	EN-S	36%	\$0.00	\$304.20	\$0.00	\$0.00	\$0.00	\$0.00	\$304.20
5	456-007-583	LCL REP 20K-TFCLN CNFLASH N-S 151-250T	\$0.00	EN-S	36%	\$0.00	\$270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	456-007-584	LCL REP 20K-TFCLN CNFLASH N-S 251-400T	\$0.00	EN-S	36%	\$0.00	\$234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$234.00
5	456-007-585	LCL REP 20K-TFCLN CNFLASH N-S 401-600T	\$0.00	EN-S	36%	\$0.00	\$204.30	\$0.00	\$0.00	\$0.00	\$0.00	\$204.30
5	456-007-586	LCL REP 20K-TFCLN CNFLASH N-S 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$177.30	\$0.00	\$0.00	\$0.00	\$0.00	\$177.30
5	456-007-587	LCL REP 20K-TFCLN CNFLASH N-S 1001+ TB	\$0.00	EN-S	36%	\$0.00	\$154.80	\$0.00	\$0.00	\$0.00	\$0.00	\$154.80
5	456-007-588	LCL REP 20K-TFCLONECNFLASH SATA 0-14 TB	\$0.00	EN-S	36%	\$0.00	\$228.60	\$0.00	\$0.00	\$0.00	\$0.00	\$228.60
5	456-007-589	LCL REP 20K-TFCLONECNFLASH SATA 15-25 TB	\$0.00	EN-S	36%	\$0.00	\$213.30	\$0.00	\$0.00	\$0.00	\$0.00	\$213.30
5	456-007-590	LCL REP 20K-TFCLONECNFLASH SATA 26-40 TB	\$0.00	EN-S	36%	\$0.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$189.00
5	456-007-591	LCL REP 20K-TFCLONECNFLASH SATA 41-60 TB	\$0.00	EN-S	36%	\$0.00	\$175.50	\$0.00	\$0.00	\$0.00	\$0.00	\$175.50
5	456-007-592	LCL REP 20K-TFCLONECNFLASH SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$168.30	\$0.00	\$0.00	\$0.00	\$0.00	\$168.30
5	456-007-593	LCL REP 20K-TFCLONECNFLASH SATA101-150TB	\$0.00	EN-S	36%	\$0.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	456-007-594	LCL REP 20K-TFCLONECNFLASH SATA151-250TB	\$0.00	EN-S	36%	\$0.00	\$134.10	\$0.00	\$0.00	\$0.00	\$0.00	\$134.10
5	456-007-595	LCL REP 20K-TFCLONECNFLASHSATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$117.00
5	456-007-596	LCL REP 20K-TFCLONECNFLASH SATA401-600TB	\$0.00	EN-S	36%	\$0.00	\$101.70	\$0.00	\$0.00	\$0.00	\$0.00	\$101.70
5	456-007-597	LCL REP 20K-TFCLN CNFLASH SATA601-1000TB	\$0.00	EN-S	36%	\$0.00	\$89.10	\$0.00	\$0.00	\$0.00	\$0.00	\$89.10
5	456-007-598	LCL REP 20K-TFCLONECNFLASH SATA 1001+ TB	\$0.00	EN-S	36%	\$0.00	\$77.40	\$0.00	\$0.00	\$0.00	\$0.00	\$77.40
5	456-007-599	LCL REP 20K-SATA-OPTOUTTR-TFCLONECNFLASH	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-600	LCL REP 20K-ADD-TFCLN CNFLASH N-S 0-14TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-601	LCL REP 20K-ADD-TFCLN CNFLASH N-S 15-25T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-602	LCL REP 20K-ADD-TFCLN CNFLASH N-S 26-40T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-603	LCL REP 20K-ADD-TFCLN CNFLASH N-S 41-60T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-604	LCL REP 20K-ADD-TFCLN CNFLASH N-S61-100T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-605	LCL REP 20K-ADD-TFCLN CNFLASH N-S101-150T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-606	LCL REP 20K-ADD-TFCLN CNFLASH N-S151-250T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-607	LCL REP 20K-ADD-TFCLN CNFLASH N-S251-400T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-608	LCL REP 20K-ADD-TFCLN CNFLASH N-S401-600T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-609	LCL REP 20K-ADD-TFCLN CNFLASH N-S601-1000	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-610	LCL REP 20K-ADD-TFCLN CNFLASH N-S 1001+TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-611	LCL REP 20K-ADD-TFCLN CNFLASH SATA0-14TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-612	LCL REP 20K-ADD-TFCLN CNFLASH SATA15-25TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-613	LCL REP 20K-ADD-TFCLN CNFLASH SATA26-40TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-614	LCL REP 20K-ADD-TFCLN CNFLASH SATA41-60TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-615	LCL REP 20K-ADDTFCLN CNFLASH SATA61-100TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	456-007-616	LCL REP 20K-ADDTFCLNCFNFLASH SATA101-150T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-617	LCL REP 20K-ADDTFCLNCFNFLASH SATA151-250T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-618	LCL REP 20K-ADDTFCLNCFNFLASH SATA251-400T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-619	LCL REP 20K-ADDTFCLNCFNFLASH SATA401-600T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-620	LCL REP 20K-ADDTFCLNCFNFLASH SATA 601-1000	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-621	LCL REP 20K-ADDTFCLNCFNFLASH SATA1001+ TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-622	LCL REP 20K-ADDSATAOPTOUT-TRTFCLNCFNFLASH	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-623	TF-SNAP VMAX 20K REGISTERED 0-14TB	\$0.00	EN-S	36%	\$0.00	\$796.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$796.50
5	456-007-624	TF-SNAP VMAX 20K REGISTERED 15-25TB	\$0.00	EN-S	36%	\$0.00	\$693.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$693.00
5	456-007-625	TF-SNAP VMAX 20K REGISTERED 26-40TB	\$0.00	EN-S	36%	\$0.00	\$603.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$603.00
5	456-007-626	TF-SNAP VMAX 20K REGISTERED 41-60TB	\$0.00	EN-S	36%	\$0.00	\$491.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$491.40
5	456-007-627	TF-SNAP VMAX 20K REGISTERED 61-100TB	\$0.00	EN-S	36%	\$0.00	\$412.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$412.20
5	456-007-628	TF-SNAP VMAX 20K REGISTERED 101-150TB	\$0.00	EN-S	36%	\$0.00	\$384.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$384.30
5	456-007-629	TF-SNAP VMAX 20K REGISTERED 151-250TB	\$0.00	EN-S	36%	\$0.00	\$357.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$357.30
5	456-007-630	TF-SNAP VMAX 20K REGISTERED 251-400TB	\$0.00	EN-S	36%	\$0.00	\$331.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$331.20
5	456-007-631	TF-SNAP VMAX 20K REGISTERED 401-600TB	\$0.00	EN-S	36%	\$0.00	\$301.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$301.50
5	456-007-632	TF-SNAP VMAX 20K REGISTERED 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$280.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$280.80
5	456-007-633	TF-SNAP VMAX 20K REGISTERED 1001+	\$0.00	EN-S	36%	\$0.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.00
5	456-007-634	TF-SNAP VMAX 20K NON-SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$435.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$435.60
5	456-007-635	TF-SNAP VMAX 20K NON-SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$408.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$408.60
5	456-007-636	TF-SNAP VMAX 20K NON-SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00
5	456-007-637	TF-SNAP VMAX 20K NON-SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$334.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$334.80
5	456-007-638	TF-SNAP VMAX 20K NON-SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$322.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$322.20
5	456-007-639	TF-SNAP VMAX 20K NON-SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$289.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$289.80
5	456-007-640	TF-SNAP VMAX 20K NON-SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$257.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$257.40
5	456-007-641	TF-SNAP VMAX 20K NON-SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$223.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$223.20
5	456-007-642	TF-SNAP VMAX 20K NON-SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$194.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$194.40
5	456-007-643	TF-SNAP VMAX 20K NON-SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$169.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$169.20
5	456-007-644	TF-SNAP VMAX 20K NON-SATA 1001+	\$0.00	EN-S	36%	\$0.00	\$147.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$147.60
5	456-007-645	TF-SNAP VMAX 20K SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$217.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$217.80
5	456-007-646	TF-SNAP VMAX 20K SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$203.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$203.40
5	456-007-647	TF-SNAP VMAX 20K SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$180.00
5	456-007-648	TF-SNAP VMAX 20K SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$167.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$167.40
5	456-007-649	TF-SNAP VMAX 20K SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$160.20
5	456-007-650	TF-SNAP VMAX 20K SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$145.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$145.80
5	456-007-651	TF-SNAP VMAX 20K SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$127.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$127.80
5	456-007-652	TF-SNAP VMAX 20K SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$111.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$111.60
5	456-007-653	TF-SNAP VMAX 20K SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$97.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$97.20
5	456-007-654	TF-SNAP VMAX 20K SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$84.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$84.60
5	456-007-655	TF-SNAP VMAX 20K SATA 1001+	\$0.00	EN-S	36%	\$0.00	\$73.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$73.80
5	456-007-656	TF-SNAP VMAX 20K SATA OPT OUT TIER	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-657	TF-SNAP ADD VMAX 20K NON-SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-658	TF-SNAP ADD VMAX 20K NON-SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-659	TF-SNAP ADD VMAX 20K NON-SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-660	TF-SNAP ADD VMAX 20K NON-SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-661	TF-SNAP ADD VMAX 20K NON-SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-662	TF-SNAP ADD VMAX 20K NON-SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-663	TF-SNAP ADD VMAX 20K NON-SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-664	TF-SNAP ADD VMAX 20K NON-SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-665	TF-SNAP ADD VMAX 20K NON-SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-666	TF-SNAP ADD VMAX 20K NO-SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-667	TF-SNAP ADD VMAX 20K NON-SATA 1001+	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-668	TF-SNAP ADD VMAX 20K SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-669	TF-SNAP ADD VMAX 20K SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-670	TF-SNAP ADD VMAX 20K SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-671	TF-SNAP ADD VMAX 20K SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-672	TF-SNAP ADD VMAX 20K SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-673	TF-SNAP ADD VMAX 20K SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-674	TF-SNAP ADD VMAX 20K SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-675	TF-SNAP ADD VMAX 20K SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-676	TF-SNAP ADD VMAX 20K SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-677	TF-SNAP ADD VMAX 20K SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-678	TF-SNAP ADD VMAX 20K SATA 1001+	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-679	TF-SNAP ADD VMAX 20K SATA OPT OUT TIER	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-680	PROSPHERE-CC 20K AO NON-SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$948.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$948.60
5	456-007-681	PROSPHERE-CC 20K AO NON-SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$887.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$887.40
5	456-007-682	PROSPHERE-CC 20K AO NON-SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$793.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$793.80
5	456-007-683	PROSPHERE-CC 20K AO NON-SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$684.00
5	456-007-684	PROSPHERE-CC 20K AO NON-SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$583.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$583.20
5	456-007-685	PROSPHERE-CC 20K AO NON-SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$522.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$522.00
5	456-007-686	PROSPHERE-CC 20K AO NON-SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$439.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$439.20
5	456-007-687	PROSPHERE-CC 20K AO NON-SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$369.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$369.00
5	456-007-688	PROSPHERE-CC 20K AO NON-SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$300.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$300.60
5	456-007-689	PROSPHERE-CC 20K AO NON-SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$250.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$250.20
5	456-007-690	PROSPHERE-CC 20K AO NON-SATA 1001TB+	\$0.00	EN-S	36%	\$0.00	\$217.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$217.80
5	456-007-691	PROSPHERE-CC 20K AO SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$475.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$475.20
5	456-007-692	PROSPHERE-CC 20K AO SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$444.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$444.60
5	456-007-694	PROSPHERE-CC 20K AO SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$342.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$342.00
5	456-007-695	PROSPHERE-CC 20K AO SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$293.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$293.40
5	456-007-696	PROSPHERE-CC 20K AO SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$261.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$261.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	456-007-697	PROSPHERE-CC 20K AO SATA 151-250TB	\$0.00	EN-S	36%	\$219.60	\$0.00	\$219.60	\$0.00	\$0.00	\$0.00	\$0.00	\$219.60
5	456-007-698	PROSPHERE-CC 20K AO SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$185.40	\$0.00	\$0.00	\$0.00	\$0.00	\$185.40
5	456-007-699	PROSPHERE-CC 20K AO SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$151.20	\$0.00	\$0.00	\$0.00	\$0.00	\$151.20
5	456-007-700	PROSPHERE-CC 20K AO SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$126.00
5	456-007-701	PROSPHERE-CC 20K AO SATA 1001TB+	\$0.00	EN-S	36%	\$0.00	\$0.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.00
5	456-007-702	ENGINUIITY VMAX 20K SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$63.70	\$0.00	\$0.00	\$0.00	\$0.00	\$63.70
5	456-007-703	ENGINUIITY VMAX 20K SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$60.90	\$0.00	\$0.00	\$0.00	\$0.00	\$60.90
5	456-007-704	ENGINUIITY VMAX 20K SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$58.80	\$0.00	\$0.00	\$0.00	\$0.00	\$58.80
5	456-007-705	ENGINUIITY VMAX 20K SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$56.00	\$0.00	\$0.00	\$0.00	\$0.00	\$56.00
5	456-007-706	ENGINUIITY VMAX 20K SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$53.90	\$0.00	\$0.00	\$0.00	\$0.00	\$53.90
5	456-007-707	ENGINUIITY VMAX 20K SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$51.80	\$0.00	\$0.00	\$0.00	\$0.00	\$51.80
5	456-007-708	ENGINUIITY VMAX 20K SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$49.70	\$0.00	\$0.00	\$0.00	\$0.00	\$49.70
5	456-007-709	ENGINUIITY VMAX 20K SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$47.60	\$0.00	\$0.00	\$0.00	\$0.00	\$47.60
5	456-007-710	ENGINUIITY VMAX 20K SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$46.20	\$0.00	\$0.00	\$0.00	\$0.00	\$46.20
5	456-007-711	ENGINUIITY VMAX 20K SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$44.10	\$0.00	\$0.00	\$0.00	\$0.00	\$44.10
5	456-007-712	ENGINUIITY VMAX 20K SATA 1000TB +	\$0.00	EN-S	36%	\$0.00	\$0.00	\$42.00	\$0.00	\$0.00	\$0.00	\$0.00	\$42.00
5	456-007-713	ENGINUIITY VMAX 20K NON-SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$141.40	\$0.00	\$0.00	\$0.00	\$0.00	\$141.40
5	456-007-714	ENGINUIITY VMAX 20K NON-SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$135.80	\$0.00	\$0.00	\$0.00	\$0.00	\$135.80
5	456-007-715	ENGINUIITY VMAX 20K NON-SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$130.20	\$0.00	\$0.00	\$0.00	\$0.00	\$130.20
5	456-007-716	ENGINUIITY VMAX 20K NON-SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$125.30	\$0.00	\$0.00	\$0.00	\$0.00	\$125.30
5	456-007-717	ENGINUIITY VMAX 20K NON-SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$119.70	\$0.00	\$0.00	\$0.00	\$0.00	\$119.70
5	456-007-718	ENGINUIITY VMAX 20K NON-SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$115.50	\$0.00	\$0.00	\$0.00	\$0.00	\$115.50
5	456-007-719	ENGINUIITY VMAX 20K NON-SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$110.60	\$0.00	\$0.00	\$0.00	\$0.00	\$110.60
5	456-007-720	ENGINUIITY VMAX 20K NON-SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$106.40	\$0.00	\$0.00	\$0.00	\$0.00	\$106.40
5	456-007-721	ENGINUIITY VMAX 20K NON-SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$102.20	\$0.00	\$0.00	\$0.00	\$0.00	\$102.20
5	456-007-722	ENGINUIITY VMAX 20K NON-SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$98.00
5	456-007-723	ENGINUIITY VMAX 20K NON-SATA 1000TB +	\$0.00	EN-S	36%	\$0.00	\$0.00	\$93.80	\$0.00	\$0.00	\$0.00	\$0.00	\$93.80
5	456-007-724	ATSM 20K NON-SATA FOR REG FAST 0-14TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-725	ATSM 20K NON-SATA FOR REG FAST 15-25TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-726	ATSM 20K NON-SATA FOR REG FAST 26-40TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-727	ATSM 20K NON-SATA FOR REG FAST 41-60TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-728	ATSM 20K NON-SATA FOR REG FAST 61-100TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-729	ATSM 20K NON-SATA FOR REG FAST 101-150TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-730	ATSM 20K NON-SATA FOR REG FAST 151-250TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-731	ATSM 20K NON-SATA FOR REG FAST 251-400TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-732	ATSM 20K NON-SATA FOR REG FAST 401-600TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-733	ATSM 20K NON-SATA FOR REG FAST601-1000TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-734	ATSM 20K NON-SATA FOR REG FAST 1001+	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-735	ATSM 20K SATA FOR REG FAST 0-14TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-736	ATSM 20K SATA FOR REG FAST 15-25TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-737	ATSM 20K SATA FOR REG FAST 26-40TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-738	ATSM 20K SATA FOR REG FAST 41-60TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-739	ATSM 20K SATA FOR REG FAST 61-100TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-740	ATSM 20K SATA FOR REG FAST 101-150TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-741	ATSM 20K SATA FOR REG FAST 151-250TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-742	ATSM 20K SATA FOR REG FAST 251-400TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-743	ATSM 20K SATA FOR REG FAST 401-600TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-744	ATSM 20K SATA FOR REG FAST 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-745	ATSM 20K SATA FOR REG FAST 1001+	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-685	VMAX 10K CC / PROSPHERE PKG 1TB SATA	\$1,690.00	EN-S	36%	\$1,081.60	\$304.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$304.20
5	456-103-686	VMAX 10K CC / PROSPHERE PKG 1TB NON-SATA	\$1,690.00	EN-S	36%	\$1,081.60	\$304.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$304.20
5	456-103-756	VMAX10K FAST VP NON-SATA 1TB=CB	\$1,056.00	EN-S	36%	\$675.84	\$190.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$190.08
5	456-103-757	VMAX10K FAST VP SATA 1TB=CB	\$528.00	EN-S	36%	\$337.92	\$95.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$95.04
5	456-103-764	VMAX10K FAST and SYMM MGMT PROMO TIER	\$290,455.00	EN-S	36%	\$185,891.20	\$52,281.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$52,281.90
5	456-103-765	VMAX10K FAST and SYMM MGMT PROMO TIER AP	\$290,455.00	EN-S	36%	\$185,891.20	\$52,281.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$52,281.90
5	456-103-772	VMAX 10K BASE SW SUITE NON-SATA 1TB	\$0.00	EN-S	36%	\$0.00	\$267.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$267.12
5	456-103-773	VMAX 10K BASE SW SUITE SATA 1TB	\$0.00	EN-S	36%	\$0.00	\$133.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$133.20
5	456-103-776	VMAX 10K TF SNAP NON-SATA 1TB	\$1,000.00	EN-S	36%	\$640.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$180.00
5	456-103-777	VMAX 10K TF SNAP SATA FULL 1TB	\$500.00	EN-S	36%	\$320.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.00
5	456-103-833	VMAX10K SRDF-A NON-SATA 1TB=CB	\$1,650.00	EN-S	36%	\$1,056.00	\$297.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$297.00
5	456-103-834	VMAX10K SRDF-A REG 1TB=CA	\$1,905.00	EN-S	36%	\$1,219.20	\$342.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$342.90
5	456-103-835	VMAX10K SRDF-A SATA 1TB=CB	\$825.00	EN-S	36%	\$528.00	\$148.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$148.50
5	456-103-836	VMAX10K SRDF-S NON-SATA 1TB=CB	\$1,650.00	EN-S	36%	\$1,056.00	\$297.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$297.00
5	456-103-837	VMAX10K SRDF-S REG 1TB=CA	\$1,905.00	EN-S	36%	\$1,219.20	\$342.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$342.90
5	456-103-838	VMAX10K SRDF-S SATA 1TB=CB	\$825.00	EN-S	36%	\$528.00	\$148.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$148.50
5	456-103-964	VMAX 10K SPA 2.2 SATA FULL 1TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-036	VMAX 10K ENGINUIITY NON-SATA 1TB	\$1,230.00	EN-S	36%	\$787.20	\$86.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$86.10
5	456-104-037	VMAX 10K ENGINUIITY SATA 1TB	\$555.00	EN-S	36%	\$355.20	\$38.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$38.85
5	456-104-102	VMAX 10K SYMM MGT SUITE NON SATA 1TB	\$0.00	EN-S	36%	\$0.00	\$149.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$149.40
5	456-104-103	VMAX10K SYMM MGT SUITE SATA 1TB=CB	\$0.00	EN-S	36%	\$0.00	\$74.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$74.70
5	456-104-109	VMAX10K TIMEFINDER REG 1TB=CA	\$1,895.00	EN-S	36%	\$1,212.80	\$341.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$341.10
5	456-104-112	VMAX10K FAST VP SL NON SATA 1TB=CB	\$1,056.00	EN-S	36%	\$675.84	\$190.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$190.08
5	456-104-113	VMAX10K FAST VP SL SATA 1TB=CB	\$528.00	EN-S	36%	\$337.92	\$95.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$95.04
5	456-104-115	VMAX10K FAST VP SL REG 1TB=CA	\$1,584.00	EN-S	36%	\$1,013.76	\$285.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$285.12
5	456-104-118	VMAX10K SRDF-STAR NON-SATA 1TB=CB	\$660.00	EN-S	36%	\$422.40	\$118.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$118.80
5	456-104-119	VMAX10K SRDF-STAR SATA 1TB=CB	\$330.00	EN-S	36%	\$211.20	\$59.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$59.40
5	456-104-121	VMAX10K SRDF-STAR REG 1TB=CA	\$840.00	EN-S	36%	\$537.60	\$151.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$151.20
5	456-104-349	VMAX 10K BAS SRDF SUITE REG 1TB	\$0.00	EN-S	36%	\$0.00	\$342.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$342.90
5	456-104-350	VMAX 10K BAS SRDF SUITE SATA 1TB	\$0.00	EN-S	36%	\$0.00	\$148.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$148.50
5	456-104-351	VMAX 10K BAS SRDF SUITE NON-SATA 1TB	\$0.00	EN-S	36%	\$0.00	\$297.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$297.00

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-104-352	VMAX 10K BAS SRDF SUITE FTS EXT 1 TB	\$0.00	EN-S	36%	\$0.00	\$148.50	\$0.00	\$0.00	\$0.00	\$0.00	\$148.50
5	456-104-372	VMAX 10K ENGINUITY SUITE SATA 1TB	\$0.00	EN-S	36%	\$0.00	\$38.85	\$0.00	\$0.00	\$0.00	\$0.00	\$38.85
5	456-104-373	VMAX 10K ENGINUITY SUITE NON-SATA 1TB	\$0.00	EN-S	36%	\$0.00	\$86.10	\$0.00	\$0.00	\$0.00	\$0.00	\$86.10
5	456-104-376	VMAX 10K ADV SW SUITE II SATA 1TB	\$0.00	EN-S	36%	\$0.00	\$186.30	\$0.00	\$0.00	\$0.00	\$0.00	\$186.30
5	456-104-377	VMAX 10K ADV SW SUITE II NON-SATA 1TB	\$0.00	EN-S	36%	\$0.00	\$372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$372.60
5	456-104-378	VMAX 10K BASE SW SUITE II SATA 1TB	\$0.00	EN-S	36%	\$0.00	\$133.20	\$0.00	\$0.00	\$0.00	\$0.00	\$133.20
5	456-104-379	VMAX 10K BASE SW SUITE II NON-SATA 1TB	\$0.00	EN-S	36%	\$0.00	\$267.30	\$0.00	\$0.00	\$0.00	\$0.00	\$267.30
5	456-104-380	VMAX10K SYMM MGT II PKG SATA 1TB=CB	\$415.00	EN-S	36%	\$265.60	\$74.70	\$0.00	\$0.00	\$0.00	\$0.00	\$74.70
5	456-104-381	VMAX10K SYMM MGT II PKG NON-SATA 1TB=CB	\$830.00	EN-S	36%	\$531.20	\$149.40	\$0.00	\$0.00	\$0.00	\$0.00	\$149.40
5	456-104-386	VMAX10K OR-DM REG 1TB=CA	\$1,715.00	EN-S	36%	\$1,097.60	\$308.70	\$0.00	\$0.00	\$0.00	\$0.00	\$308.70
5	456-104-394	VMAX10K SRDF-A REG ADDON 1TB=CA	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-395	VMAX10K SRDF-A SATA ADDON 1TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-396	VMAX10K SRDF-A NON-SATA ADDON 1TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-397	VMAX10K SRDF-S REG ADDON 1TB=CA	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-398	VMAX10K SRDF-S SATA ADDON 1TB=CA	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-399	VMAX10K SRDF-S NON-SATA ADDON 1TB=CA	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-539	RP/EX LOC REG CAP VMAX20 (0-14TB) =CA	\$3,800.00	EN-S	36%	\$2,432.00	\$684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$684.00
5	456-104-540	RP/EX LOC REG CAP VMAX20 (15-25TB) =CA	\$3,370.00	EN-S	36%	\$2,156.80	\$606.60	\$0.00	\$0.00	\$0.00	\$0.00	\$606.60
5	456-104-541	RP/EX LOC REG CAP VMAX20 (26-40TB) =CA	\$3,200.00	EN-S	36%	\$2,048.00	\$576.00	\$0.00	\$0.00	\$0.00	\$0.00	\$576.00
5	456-104-542	RP/EX LOC REG CAP VMAX20 (41-60TB) =CA	\$2,800.00	EN-S	36%	\$1,792.00	\$504.00	\$0.00	\$0.00	\$0.00	\$0.00	\$504.00
5	456-104-543	RP/EX LOC REG CAP VMAX20 (61-100TB) =CA	\$2,575.00	EN-S	36%	\$1,648.00	\$463.50	\$0.00	\$0.00	\$0.00	\$0.00	\$463.50
5	456-104-544	RP/EX LOC REG CAP VMAX20 (101-150TB) =CA	\$2,125.00	EN-S	36%	\$1,360.00	\$382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$382.50
5	456-104-545	RP/EX LOC REG CAP VMAX20 (151-250TB) =CA	\$1,970.00	EN-S	36%	\$1,260.80	\$354.60	\$0.00	\$0.00	\$0.00	\$0.00	\$354.60
5	456-104-546	RP/EX LOC REG CAP VMAX20(251-400TB) =CA	\$1,835.00	EN-S	36%	\$1,174.40	\$330.30	\$0.00	\$0.00	\$0.00	\$0.00	\$330.30
5	456-104-547	RP/EX LOC REG CAP VMAX20 (401-600TB) =CA	\$1,700.00	EN-S	36%	\$1,088.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$306.00
5	456-104-548	RP/EX LOC REG CAP VMAX20 (601-1000TB)=CA	\$1,430.00	EN-S	36%	\$915.20	\$257.40	\$0.00	\$0.00	\$0.00	\$0.00	\$257.40
5	456-104-549	RP/EX LOC REG CAP VMAX20 (1001TB+) =CA	\$1,050.00	EN-S	36%	\$672.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$189.00
5	456-104-550	RP/EX REM REG CAP VMAX20 (0-14TB) =CA	\$3,800.00	EN-S	36%	\$2,432.00	\$684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$684.00
5	456-104-551	RP/EX REM REG CAP VMAX20 (15-25TB) =CA	\$3,370.00	EN-S	36%	\$2,156.80	\$606.60	\$0.00	\$0.00	\$0.00	\$0.00	\$606.60
5	456-104-552	RP/EX REM REG CAP VMAX20 (26-40TB) =CA	\$3,200.00	EN-S	36%	\$2,048.00	\$576.00	\$0.00	\$0.00	\$0.00	\$0.00	\$576.00
5	456-104-553	RP/EX REM REG CAP VMAX20 (41-60TB) =CA	\$2,800.00	EN-S	36%	\$1,792.00	\$504.00	\$0.00	\$0.00	\$0.00	\$0.00	\$504.00
5	456-104-554	RP/EX REM REG CAP VMAX20 (61-100TB) =CA	\$2,575.00	EN-S	36%	\$1,648.00	\$463.50	\$0.00	\$0.00	\$0.00	\$0.00	\$463.50
5	456-104-555	RP/EX REM REG CAP VMAX20 (101-150TB) =CA	\$2,125.00	EN-S	36%	\$1,360.00	\$382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$382.50
5	456-104-556	RP/EX REM REG CAP VMAX20 (151-250TB) =CA	\$1,970.00	EN-S	36%	\$1,260.80	\$354.60	\$0.00	\$0.00	\$0.00	\$0.00	\$354.60
5	456-104-557	RP/EX REM REG CAP VMAX20 (251-400TB) =CA	\$1,835.00	EN-S	36%	\$1,174.40	\$330.30	\$0.00	\$0.00	\$0.00	\$0.00	\$330.30
5	456-104-558	RP/EX REM REG CAP VMAX20 (401-600TB) =CA	\$1,700.00	EN-S	36%	\$1,088.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$306.00
5	456-104-559	RP/EX REM REG CAP VMAX20 (601-1000TB)=CA	\$1,430.00	EN-S	36%	\$915.20	\$257.40	\$0.00	\$0.00	\$0.00	\$0.00	\$257.40
5	456-104-560	RP/EX REM REG CAP VMAX20 (1001TB+) =CA	\$1,050.00	EN-S	36%	\$672.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$189.00
5	456-104-561	RP/EX LOC REG CAP VMAX40 (0-14TB) =CA	\$3,800.00	EN-S	36%	\$2,432.00	\$684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$684.00
5	456-104-562	RP/EX LOC REG CAP VMAX40 (15-25TB) =CA	\$3,370.00	EN-S	36%	\$2,156.80	\$606.60	\$0.00	\$0.00	\$0.00	\$0.00	\$606.60
5	456-104-563	RP/EX LOC REG CAP VMAX40 (26-40TB) =CA	\$3,200.00	EN-S	36%	\$2,048.00	\$576.00	\$0.00	\$0.00	\$0.00	\$0.00	\$576.00
5	456-104-564	RP/EX LOC REG CAP VMAX40 (41-60TB) =CA	\$2,800.00	EN-S	36%	\$1,792.00	\$504.00	\$0.00	\$0.00	\$0.00	\$0.00	\$504.00
5	456-104-565	RP/EX LOC REG CAP VMAX40 (61-100TB) =CA	\$2,575.00	EN-S	36%	\$1,648.00	\$463.50	\$0.00	\$0.00	\$0.00	\$0.00	\$463.50
5	456-104-566	RP/EX LOC REG CAP VMAX40 (101-150TB) =CA	\$2,125.00	EN-S	36%	\$1,360.00	\$382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$382.50
5	456-104-567	RP/EX LOC REG CAP VMAX40 (151-250TB) =CA	\$1,970.00	EN-S	36%	\$1,260.80	\$354.60	\$0.00	\$0.00	\$0.00	\$0.00	\$354.60
5	456-104-568	RP/EX LOC REG CAP VMAX40 (251-400TB) =CA	\$1,835.00	EN-S	36%	\$1,174.40	\$330.30	\$0.00	\$0.00	\$0.00	\$0.00	\$330.30
5	456-104-569	RP/EX LOC REG CAP VMAX40 (401-600TB) =CA	\$1,700.00	EN-S	36%	\$1,088.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$306.00
5	456-104-570	RP/EX LOC REG CAP VMAX40 (601-1000TB)=CA	\$1,430.00	EN-S	36%	\$915.20	\$257.40	\$0.00	\$0.00	\$0.00	\$0.00	\$257.40
5	456-104-571	RP/EX LOC REG CAP VMAX40(1001TB+) =CA	\$1,050.00	EN-S	36%	\$672.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$189.00
5	456-104-572	RP/EX REM REG CAP VMAX40 (0-14TB) =CA	\$3,800.00	EN-S	36%	\$2,432.00	\$684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$684.00
5	456-104-573	RP/EX REM REG CAP VMAX40 (15-25TB) =CA	\$3,370.00	EN-S	36%	\$2,156.80	\$606.60	\$0.00	\$0.00	\$0.00	\$0.00	\$606.60
5	456-104-574	RP/EX REM REG CAP VMAX40 (26-40TB) =CA	\$3,200.00	EN-S	36%	\$2,048.00	\$576.00	\$0.00	\$0.00	\$0.00	\$0.00	\$576.00
5	456-104-575	RP/EX REM REG CAP VMAX40 (41-60TB) =CA	\$2,800.00	EN-S	36%	\$1,792.00	\$504.00	\$0.00	\$0.00	\$0.00	\$0.00	\$504.00
5	456-104-576	RP/EX REM REG CAP VMAX40 (61-100TB) =CA	\$2,575.00	EN-S	36%	\$1,648.00	\$463.50	\$0.00	\$0.00	\$0.00	\$0.00	\$463.50
5	456-104-577	RP/EX REM REG CAP VMAX40 (101-150TB) =CA	\$2,125.00	EN-S	36%	\$1,360.00	\$382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$382.50
5	456-104-578	RP/EX REM REG CAP VMAX40 (151-250TB) =CA	\$1,970.00	EN-S	36%	\$1,260.80	\$354.60	\$0.00	\$0.00	\$0.00	\$0.00	\$354.60
5	456-104-579	RP/EX REM REG CAP VMAX40 (251-400TB) =CA	\$1,835.00	EN-S	36%	\$1,174.40	\$330.30	\$0.00	\$0.00	\$0.00	\$0.00	\$330.30
5	456-104-580	RP/EX REM REG CAP VMAX40 (401-600TB)=CA	\$1,700.00	EN-S	36%	\$1,088.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$306.00
5	456-104-581	RP/EX REM REG CAP VMAX40 (601-1000TB)=CA	\$1,430.00	EN-S	36%	\$915.20	\$257.40	\$0.00	\$0.00	\$0.00	\$0.00	\$257.40
5	456-104-582	RP/EX REM REG CAP VMAX40 (1001TB+) =CA	\$1,050.00	EN-S	36%	\$672.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$189.00
5	456-104-583	RP/EX LOC REG CAP 1TB VMAX10 =CA	\$1,500.00	EN-S	36%	\$960.00	\$270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	456-104-584	RP/EX LOC REG CAP UG VMAX10 =CA	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-585	RP/EX REM REG CAP 1TB VMAX10 =CA	\$1,500.00	EN-S	36%	\$960.00	\$270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	456-104-586	RP/EX REM REG CAP UG VMAX10=CA	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-587	RP/EX RAW 1TB SATA VMAX10=CB	\$0.00	EN-S	36%	\$0.00	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$144.00
5	456-104-589	RP/EX RAW 1TB NSATA VMAX10=CB	\$0.00	EN-S	36%	\$0.00	\$288.00	\$0.00	\$0.00	\$0.00	\$0.00	\$288.00
5	456-104-591	RP/EX FTS EXT CAP 1TB VMAX10 = CB	\$0.00	EN-S	36%	\$0.00	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$144.00
5	456-104-844	VMAX 10K SRDF-A FTS ADD ON	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-845	VMAX 10K SRDF-S FTS ADD ON	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-875	AppSync: VG10 / VG50 = IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-901	Replication Manager: VG10 / VG50 = IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-962	VMAX10K FILE BLK UNI SATA CAP 1TB=CB	\$530.00	EN-S	36%	\$339.20	\$95.40	\$0.00	\$0.00	\$0.00	\$0.00	\$95.40
5	456-104-963	VMAX10K FILE BLK UNI NON-SATA CAP 1TB=CB	\$1,070.00	EN-S	36%	\$684.80	\$192.60	\$0.00	\$0.00	\$0.00	\$0.00	\$192.60
5	456-104-964	VMAX10K FILE BLOC UNISPHERE FTSEXT1TB=CB	\$530.00	EN-S	36%	\$339.20	\$95.40	\$0.00	\$0.00	\$0.00	\$0.00	\$95.40
5	456-104-968	VMAX10K FILE BLOC LOCAL UNL TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-969	VMAX10K LOCPROT F+B REG 1TB=CA	\$0.00	EN-S	36%	\$0.00	\$341.10	\$0.00	\$0.00	\$0.00	\$0.00	\$341.10
5	456-104-970	VMAX10K FILE BLOC ADV SW SATA 1TB=CB	\$0.00	EN-S	36%	\$0.00	\$197.28	\$0.00	\$0.00	\$0.00	\$0.00	\$197.28
5	456-104-971	VMAX10K FILE BLOC ADV SW NON SATA 1TB=CB	\$0.00	EN-S	36%	\$0.00	\$394.56	\$0.00	\$0.00	\$0.00	\$0.00	\$394.56
5	456-104-972	VMAX10K FILE BLOC ADV SW UNL TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-973	VMAX10K FILE BLOC REMOTE SATA 1TB=CB	\$0.00	EN-S	36%	\$0.00	\$148.50	\$0.00	\$0.00	\$0.00	\$0.00	\$148.50

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	456-104-974	VMAX10K FILE BLOC REMOTE NON SATA 1TB=CB	\$0.00	EN-S	36%	\$297.00	\$0.00	\$297.00	\$0.00	\$0.00	\$0.00	\$0.00	\$297.00
5	456-104-975	VMAX10K FILE BLOC REMOTE FTS EXT 1TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$148.50	\$0.00	\$0.00	\$0.00	\$0.00	\$148.50
5	456-104-976	VMAX10K FILE BLOC REMOTE UNL TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-977	VMAX10K FILE BLOC REMOTE REG 1TB=CA	\$0.00	EN-S	36%	\$0.00	\$0.00	\$342.90	\$0.00	\$0.00	\$0.00	\$0.00	\$342.90
5	456-105-320	SRMSUITE 10K 1TB =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$259.20	\$0.00	\$0.00	\$0.00	\$0.00	\$259.20
5	456-105-321	SRMSUITE 20K 0-14TB S =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$475.20	\$0.00	\$0.00	\$0.00	\$0.00	\$475.20
5	456-105-322	SRMSUITE 20K 15-25TB S =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$444.60	\$0.00	\$0.00	\$0.00	\$0.00	\$444.60
5	456-105-323	SRMSUITE 20K 26-40TB S =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$397.80	\$0.00	\$0.00	\$0.00	\$0.00	\$397.80
5	456-105-324	SRMSUITE 20K 41-60TB S =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$342.00	\$0.00	\$0.00	\$0.00	\$0.00	\$342.00
5	456-105-325	SRMSUITE 20K 61-100TB S =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$293.40	\$0.00	\$0.00	\$0.00	\$0.00	\$293.40
5	456-105-326	SRMSUITE 20K 101-150TB S =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$261.00	\$0.00	\$0.00	\$0.00	\$0.00	\$261.00
5	456-105-327	SRMSUITE 20K 151-250TB S =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$219.60	\$0.00	\$0.00	\$0.00	\$0.00	\$219.60
5	456-105-328	SRMSUITE 20K 251-400TB S =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$185.40	\$0.00	\$0.00	\$0.00	\$0.00	\$185.40
5	456-105-329	SRMSUITE 20K 401-600TB S =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$151.20	\$0.00	\$0.00	\$0.00	\$0.00	\$151.20
5	456-105-330	SRMSUITE 20K 601-1PB S =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$126.00
5	456-105-331	SRMSUITE 20K 1001TB+ S =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.00
5	456-105-332	SRMSUITE 20K 0-14TB =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$948.60	\$0.00	\$0.00	\$0.00	\$0.00	\$948.60
5	456-105-333	SRMSUITE 20K 15-25TB =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$887.40	\$0.00	\$0.00	\$0.00	\$0.00	\$887.40
5	456-105-334	SRMSUITE 20K 26-40TB =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$793.80	\$0.00	\$0.00	\$0.00	\$0.00	\$793.80
5	456-105-335	SRMSUITE 20K 41-60TB =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$684.00
5	456-105-336	SRMSUITE 20K 61-100TB =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$583.20	\$0.00	\$0.00	\$0.00	\$0.00	\$583.20
5	456-105-337	SRMSUITE 20K 101-150TB =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$522.00	\$0.00	\$0.00	\$0.00	\$0.00	\$522.00
5	456-105-338	SRMSUITE 20K 151-250TB =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$439.20	\$0.00	\$0.00	\$0.00	\$0.00	\$439.20
5	456-105-339	SRMSUITE 20K 251-400TB =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$369.00	\$0.00	\$0.00	\$0.00	\$0.00	\$369.00
5	456-105-340	SRMSUITE 20K 401-600TB =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$300.60	\$0.00	\$0.00	\$0.00	\$0.00	\$300.60
5	456-105-341	SRMSUITE 20K 601-1PB =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$250.20	\$0.00	\$0.00	\$0.00	\$0.00	\$250.20
5	456-105-342	SRMSUITE 20K 1001TB+ =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$217.80	\$0.00	\$0.00	\$0.00	\$0.00	\$217.80
5	456-105-343	SRMSUITE 40K 0-14TB S =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$201.60
5	456-105-344	SRMSUITE 40K 15-25TB S =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$196.20	\$0.00	\$0.00	\$0.00	\$0.00	\$196.20
5	456-105-345	SRMSUITE 40K 26-40TB S =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$189.00
5	456-105-346	SRMSUITE 40K 41-60TB S =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$185.40	\$0.00	\$0.00	\$0.00	\$0.00	\$185.40
5	456-105-347	SRMSUITE 40K 61-100TB S =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$180.00
5	456-105-348	SRMSUITE 40K 101-150TB S =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$176.40	\$0.00	\$0.00	\$0.00	\$0.00	\$176.40
5	456-105-349	SRMSUITE 40K 151-250TB S =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$174.60	\$0.00	\$0.00	\$0.00	\$0.00	\$174.60
5	456-105-350	SRMSUITE 40K 251-400TB S =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$145.80	\$0.00	\$0.00	\$0.00	\$0.00	\$145.80
5	456-105-351	SRMSUITE 40K 401-600TB S =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$118.80	\$0.00	\$0.00	\$0.00	\$0.00	\$118.80
5	456-105-352	SRMSUITE 40K 601-1PB S =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$109.80	\$0.00	\$0.00	\$0.00	\$0.00	\$109.80
5	456-105-353	SRMSUITE 40K 1001TB+ S =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.00
5	456-105-354	SRMSUITE 40K 0-14TB =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$401.40	\$0.00	\$0.00	\$0.00	\$0.00	\$401.40
5	456-105-355	SRMSUITE 40K 15-25TB =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$390.60	\$0.00	\$0.00	\$0.00	\$0.00	\$390.60
5	456-105-356	SRMSUITE 40K 26-40TB =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$378.00	\$0.00	\$0.00	\$0.00	\$0.00	\$378.00
5	456-105-357	SRMSUITE 40K 41-60TB =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$369.00	\$0.00	\$0.00	\$0.00	\$0.00	\$369.00
5	456-105-358	SRMSUITE 40K 61-100TB =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00
5	456-105-359	SRMSUITE 40K 101-150TB =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$352.80	\$0.00	\$0.00	\$0.00	\$0.00	\$352.80
5	456-105-360	SRMSUITE 40K 151-250TB =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$349.20	\$0.00	\$0.00	\$0.00	\$0.00	\$349.20
5	456-105-361	SRMSUITE 40K 251-400TB =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$289.80	\$0.00	\$0.00	\$0.00	\$0.00	\$289.80
5	456-105-362	SRMSUITE 40K 401-600TB =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$237.60
5	456-105-363	SRMSUITE 40K 601-1PB =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$219.60	\$0.00	\$0.00	\$0.00	\$0.00	\$219.60
5	456-105-364	SRMSUITE 40K 1001TB+ =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$214.20	\$0.00	\$0.00	\$0.00	\$0.00	\$214.20
5	456-105-421	SRMSUITE UPG 10K 1TB =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$93.60	\$0.00	\$0.00	\$0.00	\$0.00	\$93.60
5	456-105-422	SRMSUITE UPG 20K 0-14TB S =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$124.20
5	456-105-423	SRMSUITE UPG 20K 15-25TB S =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	456-105-424	SRMSUITE UPG 20K 26-40TB S =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$104.40	\$0.00	\$0.00	\$0.00	\$0.00	\$104.40
5	456-105-425	SRMSUITE UPG 20K 41-60TB S =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.00
5	456-105-426	SRMSUITE UPG 20K 61-100TB S =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$75.60	\$0.00	\$0.00	\$0.00	\$0.00	\$75.60
5	456-105-427	SRMSUITE UPG 20K 101-150TB S =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$68.40	\$0.00	\$0.00	\$0.00	\$0.00	\$68.40
5	456-105-428	SRMSUITE UPG 20K 151-250TB S =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$57.60	\$0.00	\$0.00	\$0.00	\$0.00	\$57.60
5	456-105-429	SRMSUITE UPG 20K 251-400TB S =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$48.60	\$0.00	\$0.00	\$0.00	\$0.00	\$48.60
5	456-105-430	SRMSUITE UPG 20K 401-600TB S =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$39.60	\$0.00	\$0.00	\$0.00	\$0.00	\$39.60
5	456-105-431	SRMSUITE UPG 20K 601-1PB S =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$32.40	\$0.00	\$0.00	\$0.00	\$0.00	\$32.40
5	456-105-432	SRMSUITE UPG 20K 1001TB+ S =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$28.80	\$0.00	\$0.00	\$0.00	\$0.00	\$28.80
5	456-105-433	SRMSUITE UPG 20K 0-14TB =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$246.60	\$0.00	\$0.00	\$0.00	\$0.00	\$246.60
5	456-105-434	SRMSUITE UPG 20K 15-25TB =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5	456-105-435	SRMSUITE UPG 20K 26-40TB =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$207.00
5	456-105-436	SRMSUITE UPG 20K 41-60TB =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$178.20	\$0.00	\$0.00	\$0.00	\$0.00	\$178.20
5	456-105-437	SRMSUITE UPG 20K 61-100TB =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$151.20	\$0.00	\$0.00	\$0.00	\$0.00	\$151.20
5	456-105-438	SRMSUITE UPG 20K 101-150TB =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$136.80	\$0.00	\$0.00	\$0.00	\$0.00	\$136.80
5	456-105-439	SRMSUITE UPG 20K 151-250TB =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	456-105-440	SRMSUITE UPG 20K 251-400TB =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$97.20	\$0.00	\$0.00	\$0.00	\$0.00	\$97.20
5	456-105-441	SRMSUITE UPG 20K 401-600TB =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$79.20	\$0.00	\$0.00	\$0.00	\$0.00	\$79.20
5	456-105-442	SRMSUITE UPG 20K 601-1PB =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$64.80	\$0.00	\$0.00	\$0.00	\$0.00	\$64.80
5	456-105-443	SRMSUITE UPG 20K 1001TB+ =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$57.60	\$0.00	\$0.00	\$0.00	\$0.00	\$57.60
5	456-105-444	SRMSUITE UPG 40K 0-14TB S =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$124.20
5	456-105-445	SRMSUITE UPG 40K 15-25TB S =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	456-105-446	SRMSUITE UPG 40K 26-40TB S =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$104.40	\$0.00	\$0.00	\$0.00	\$0.00	\$104.40
5	456-105-447	SRMSUITE UPG 40K 41-60TB S =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.00
5	456-105-448	SRMSUITE UPG 40K 61-100TB S =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$75.60	\$0.00	\$0.00	\$0.00	\$0.00	\$75.60
5	456-105-449	SRMSUITE UPG 40K 101-150TB S =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$68.40	\$0.00	\$0.00	\$0.00	\$0.00	\$68.40
5	456-105-450	SRMSUITE UPG 40K 151-250TB S =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$57.60	\$0.00	\$0.00	\$0.00	\$0.00	\$57.60
5	456-105-451	SRMSUITE UPG 40K 251-400TB S =CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$48.60	\$0.00	\$0.00	\$0.00	\$0.00	\$48.60

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-106-314	APPSYNC VMAX 20K CAP UPG 601-1PB NS=CB	\$0.00	EN-S	36%	\$0.00	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$160.20
5	456-106-315	APPSYNC VMAX 20K CAP UPG 1001TB+ NS=CB	\$0.00	EN-S	36%	\$0.00	\$140.40	\$0.00	\$0.00	\$0.00	\$0.00	\$140.40
5	456-106-316	APPSYNC VMAX 40K CAP UPG 0-14TB S=CB	\$0.00	EN-S	36%	\$0.00	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$207.00
5	456-106-317	APPSYNC VMAX 40K CAP UPG 15-25TB S=CB	\$0.00	EN-S	36%	\$0.00	\$192.60	\$0.00	\$0.00	\$0.00	\$0.00	\$192.60
5	456-106-318	APPSYNC VMAX 40K CAP UPG 26-40TB S=CB	\$0.00	EN-S	36%	\$0.00	\$171.00	\$0.00	\$0.00	\$0.00	\$0.00	\$171.00
5	456-106-319	APPSYNC VMAX 40K CAP UPG 41-60TB S=CB	\$0.00	EN-S	36%	\$0.00	\$158.40	\$0.00	\$0.00	\$0.00	\$0.00	\$158.40
5	456-106-320	APPSYNC VMAX 40K CAP UPG 61-100TB S=CB	\$0.00	EN-S	36%	\$0.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	456-106-321	APPSYNC VMAX 40K CAP UPG 101-150TB S=CB	\$0.00	EN-S	36%	\$0.00	\$138.60	\$0.00	\$0.00	\$0.00	\$0.00	\$138.60
5	456-106-322	APPSYNC VMAX 40K CAP UPG 151-250TB S=CB	\$0.00	EN-S	36%	\$0.00	\$122.40	\$0.00	\$0.00	\$0.00	\$0.00	\$122.40
5	456-106-323	APPSYNC VMAX 40K CAP UPG 251-400TB S=CB	\$0.00	EN-S	36%	\$0.00	\$106.20	\$0.00	\$0.00	\$0.00	\$0.00	\$106.20
5	456-106-324	APPSYNC VMAX 40K CAP UPG 401-600TB S=CB	\$0.00	EN-S	36%	\$0.00	\$91.80	\$0.00	\$0.00	\$0.00	\$0.00	\$91.80
5	456-106-325	APPSYNC VMAX 40K CAP UPG 601-1PB S=CB	\$0.00	EN-S	36%	\$0.00	\$81.00	\$0.00	\$0.00	\$0.00	\$0.00	\$81.00
5	456-106-326	APPSYNC VMAX 40K CAP UPG 1001TB+ S=CB	\$0.00	EN-S	36%	\$0.00	\$70.20	\$0.00	\$0.00	\$0.00	\$0.00	\$70.20
5	456-106-327	APPSYNC VMAX 40K CAP UPG 0-14TB NS=CB	\$0.00	EN-S	36%	\$0.00	\$412.20	\$0.00	\$0.00	\$0.00	\$0.00	\$412.20
5	456-106-328	APPSYNC VMAX 40K CAP UPG 15-25TB NS=CB	\$0.00	EN-S	36%	\$0.00	\$387.00	\$0.00	\$0.00	\$0.00	\$0.00	\$387.00
5	456-106-329	APPSYNC VMAX 40K CAP UPG 26-40TB NS=CB	\$0.00	EN-S	36%	\$0.00	\$340.20	\$0.00	\$0.00	\$0.00	\$0.00	\$340.20
5	456-106-330	APPSYNC VMAX 40K CAP UPG 41-60TB NS=CB	\$0.00	EN-S	36%	\$0.00	\$316.80	\$0.00	\$0.00	\$0.00	\$0.00	\$316.80
5	456-106-331	APPSYNC VMAX 40K CAP UPG 61-100TB NS=CB	\$0.00	EN-S	36%	\$0.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$306.00
5	456-106-332	APPSYNC VMAX 40K CAP UPG 101-150TB NS=CB	\$0.00	EN-S	36%	\$0.00	\$275.40	\$0.00	\$0.00	\$0.00	\$0.00	\$275.40
5	456-106-333	APPSYNC VMAX 40K CAP UPG 151-250TB NS=CB	\$0.00	EN-S	36%	\$0.00	\$243.00	\$0.00	\$0.00	\$0.00	\$0.00	\$243.00
5	456-106-334	APPSYNC VMAX 40K CAP UPG 251-400TB NS=CB	\$0.00	EN-S	36%	\$0.00	\$210.60	\$0.00	\$0.00	\$0.00	\$0.00	\$210.60
5	456-106-335	APPSYNC VMAX 40K CAP UPG 401-600TB NS=CB	\$0.00	EN-S	36%	\$0.00	\$185.40	\$0.00	\$0.00	\$0.00	\$0.00	\$185.40
5	456-106-336	APPSYNC VMAX 40K CAP UPG 601-1PB NS=CB	\$0.00	EN-S	36%	\$0.00	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$160.20
5	456-106-337	APPSYNC VMAX 40K CAP UPG 1001TB+ NS=CB	\$0.00	EN-S	36%	\$0.00	\$140.40	\$0.00	\$0.00	\$0.00	\$0.00	\$140.40
5	456-106-349	APPSYNC VMAX 10K 1TB =CA	\$1,710.00	EN-S	36%	\$1,094.40	\$307.80	\$0.00	\$0.00	\$0.00	\$0.00	\$307.80
5	456-106-350	APPSYNC VMAX 20K 0-14TB REG CAP =CA	\$3,990.00	EN-S	36%	\$2,553.60	\$718.20	\$0.00	\$0.00	\$0.00	\$0.00	\$718.20
5	456-106-351	APPSYNC VMAX 20K 15-25TB REG CAP =CA	\$3,470.00	EN-S	36%	\$2,220.80	\$624.60	\$0.00	\$0.00	\$0.00	\$0.00	\$624.60
5	456-106-352	APPSYNC VMAX 20K 26-40TB REG CAP =CA	\$3,020.00	EN-S	36%	\$1,932.80	\$543.60	\$0.00	\$0.00	\$0.00	\$0.00	\$543.60
5	456-106-353	APPSYNC VMAX 20K 41-60TB REG CAP =CA	\$2,460.00	EN-S	36%	\$1,574.40	\$442.80	\$0.00	\$0.00	\$0.00	\$0.00	\$442.80
5	456-106-354	APPSYNC VMAX 20K 61-100TB REG CAP =CA	\$2,070.00	EN-S	36%	\$1,324.80	\$372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$372.60
5	456-106-355	APPSYNC VMAX 20K 101-150TB REG CAP =CA	\$1,930.00	EN-S	36%	\$1,235.20	\$347.40	\$0.00	\$0.00	\$0.00	\$0.00	\$347.40
5	456-106-356	APPSYNC VMAX 20K 151-250TB REG CAP =CA	\$1,790.00	EN-S	36%	\$1,145.60	\$322.20	\$0.00	\$0.00	\$0.00	\$0.00	\$322.20
5	456-106-357	APPSYNC VMAX 20K 251-400TB REG CAP =CA	\$1,660.00	EN-S	36%	\$1,062.40	\$298.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298.80
5	456-106-358	APPSYNC VMAX 20K 401-600TB REG CAP =CA	\$1,510.00	EN-S	36%	\$966.40	\$271.80	\$0.00	\$0.00	\$0.00	\$0.00	\$271.80
5	456-106-359	APPSYNC VMAX 20K 601-1PB REG CAP =CA	\$1,410.00	EN-S	36%	\$902.40	\$253.80	\$0.00	\$0.00	\$0.00	\$0.00	\$253.80
5	456-106-360	APPSYNC VMAX 20K 1001TB+ REG CAP =CA	\$990.00	EN-S	36%	\$633.60	\$178.20	\$0.00	\$0.00	\$0.00	\$0.00	\$178.20
5	456-106-361	APPSYNC VMAX 40K 0-14TB REG CAP =CA	\$3,990.00	EN-S	36%	\$2,553.60	\$718.20	\$0.00	\$0.00	\$0.00	\$0.00	\$718.20
5	456-106-362	APPSYNC VMAX 40K 15-25TB REG CAP =CA	\$3,470.00	EN-S	36%	\$2,220.80	\$624.60	\$0.00	\$0.00	\$0.00	\$0.00	\$624.60
5	456-106-363	APPSYNC VMAX 40K 26-40TB REG CAP =CA	\$3,020.00	EN-S	36%	\$1,932.80	\$543.60	\$0.00	\$0.00	\$0.00	\$0.00	\$543.60
5	456-106-364	APPSYNC VMAX 40K 41-60TB REG CAP =CA	\$2,460.00	EN-S	36%	\$1,574.40	\$442.80	\$0.00	\$0.00	\$0.00	\$0.00	\$442.80
5	456-106-365	APPSYNC VMAX 40K 61-100TB REG CAP =CA	\$2,070.00	EN-S	36%	\$1,324.80	\$372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$372.60
5	456-106-366	APPSYNC VMAX 40K 101-150TB REG CAP =CA	\$1,930.00	EN-S	36%	\$1,235.20	\$347.40	\$0.00	\$0.00	\$0.00	\$0.00	\$347.40
5	456-106-367	APPSYNC VMAX 40K 151-250TB REG CAP =CA	\$1,790.00	EN-S	36%	\$1,145.60	\$322.20	\$0.00	\$0.00	\$0.00	\$0.00	\$322.20
5	456-106-368	APPSYNC VMAX 40K 251-400TB REG CAP =CA	\$1,660.00	EN-S	36%	\$1,062.40	\$298.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298.80
5	456-106-369	APPSYNC VMAX 40K 401-600TB REG CAP =CA	\$1,510.00	EN-S	36%	\$966.40	\$271.80	\$0.00	\$0.00	\$0.00	\$0.00	\$271.80
5	456-106-370	APPSYNC VMAX 40K 601-1PB REG CAP =CA	\$1,410.00	EN-S	36%	\$902.40	\$253.80	\$0.00	\$0.00	\$0.00	\$0.00	\$253.80
5	456-106-371	APPSYNC VMAX 40K 1001TB+ REG CAP =CA	\$990.00	EN-S	36%	\$633.60	\$178.20	\$0.00	\$0.00	\$0.00	\$0.00	\$178.20
5	456-106-383	APPSYNC VMAX 10K CAP UPG 1TB=CA	\$1,710.00	EN-S	36%	\$1,094.40	\$307.80	\$0.00	\$0.00	\$0.00	\$0.00	\$307.80
5	456-106-384	APPSYNC VMAX 20K CAP UPG 0-14TB R=CA	\$0.00	EN-S	36%	\$0.00	\$718.20	\$0.00	\$0.00	\$0.00	\$0.00	\$718.20
5	456-106-385	APPSYNC VMAX 20K CAP UPG 15-25TB R=CA	\$0.00	EN-S	36%	\$0.00	\$624.60	\$0.00	\$0.00	\$0.00	\$0.00	\$624.60
5	456-106-386	APPSYNC VMAX 20K CAP UPG 26-40TB R=CA	\$0.00	EN-S	36%	\$0.00	\$543.60	\$0.00	\$0.00	\$0.00	\$0.00	\$543.60
5	456-106-387	APPSYNC VMAX 20K CAP UPG 41-60TB R=CA	\$0.00	EN-S	36%	\$0.00	\$442.80	\$0.00	\$0.00	\$0.00	\$0.00	\$442.80
5	456-106-388	APPSYNC VMAX 20K CAP UPG 61-100TB R=CA	\$0.00	EN-S	36%	\$0.00	\$372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$372.60
5	456-106-389	APPSYNC VMAX 20K CAP UPG 101-150TB R=CA	\$0.00	EN-S	36%	\$0.00	\$347.40	\$0.00	\$0.00	\$0.00	\$0.00	\$347.40
5	456-106-390	APPSYNC VMAX 20K CAP UPG 151-250TB R=CA	\$0.00	EN-S	36%	\$0.00	\$322.20	\$0.00	\$0.00	\$0.00	\$0.00	\$322.20
5	456-106-391	APPSYNC VMAX 20K CAP UPG 251-400TB R=CA	\$0.00	EN-S	36%	\$0.00	\$298.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298.80
5	456-106-392	APPSYNC VMAX 20K CAP UPG 401-600TB R=CA	\$0.00	EN-S	36%	\$0.00	\$271.80	\$0.00	\$0.00	\$0.00	\$0.00	\$271.80
5	456-106-393	APPSYNC VMAX 20K CAP UPG 601-1PB R=CA	\$0.00	EN-S	36%	\$0.00	\$253.80	\$0.00	\$0.00	\$0.00	\$0.00	\$253.80
5	456-106-394	APPSYNC VMAX 20K CAP UPG 1001TB+ R=CA	\$0.00	EN-S	36%	\$0.00	\$178.20	\$0.00	\$0.00	\$0.00	\$0.00	\$178.20
5	456-106-395	APPSYNC VMAX 40K CAP UPG 0-14TB R=CA	\$0.00	EN-S	36%	\$0.00	\$718.20	\$0.00	\$0.00	\$0.00	\$0.00	\$718.20
5	456-106-396	APPSYNC VMAX 40K CAP UPG 15-25TB R=CA	\$0.00	EN-S	36%	\$0.00	\$624.60	\$0.00	\$0.00	\$0.00	\$0.00	\$624.60
5	456-106-397	APPSYNC VMAX 40K CAP UPG 26-40TB R=CA	\$0.00	EN-S	36%	\$0.00	\$543.60	\$0.00	\$0.00	\$0.00	\$0.00	\$543.60
5	456-106-398	APPSYNC VMAX 40K CAP UPG 41-60TB R=CA	\$0.00	EN-S	36%	\$0.00	\$442.80	\$0.00	\$0.00	\$0.00	\$0.00	\$442.80
5	456-106-399	APPSYNC VMAX 40K CAP UPG 61-100TB R=CA	\$0.00	EN-S	36%	\$0.00	\$372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$372.60
5	456-106-400	APPSYNC VMAX 40K CAP UPG 101-150TB R=CA	\$0.00	EN-S	36%	\$0.00	\$347.40	\$0.00	\$0.00	\$0.00	\$0.00	\$347.40
5	456-106-401	APPSYNC VMAX 40K CAP UPG 151-250TB R=CA	\$0.00	EN-S	36%	\$0.00	\$322.20	\$0.00	\$0.00	\$0.00	\$0.00	\$322.20
5	456-106-402	APPSYNC VMAX 40K CAP UPG 251-400TB R=CA	\$0.00	EN-S	36%	\$0.00	\$298.80	\$0.00	\$0.00	\$0.00	\$0.00	\$298.80
5	456-106-403	APPSYNC VMAX 40K CAP UPG 401-600TB R=CA	\$0.00	EN-S	36%	\$0.00	\$271.80	\$0.00	\$0.00	\$0.00	\$0.00	\$271.80
5	456-106-404	APPSYNC VMAX 40K CAP UPG 601-1PB R=CA	\$0.00	EN-S	36%	\$0.00	\$253.80	\$0.00	\$0.00	\$0.00	\$0.00	\$253.80
5	456-106-405	APPSYNC VMAX 40K CAP UPG 1001TB+ R=CA	\$0.00	EN-S	36%	\$0.00	\$178.20	\$0.00	\$0.00	\$0.00	\$0.00	\$178.20
5	456-106-446	ADV SW SUITE 40K SATA 0-14TB=CB	\$0.00	EN-S	36%	\$0.00	\$527.40	\$0.00	\$0.00	\$0.00	\$0.00	\$527.40
5	456-106-447	ADV SW SUITE 40K SATA 15-25TB=CB	\$0.00	EN-S	36%	\$0.00	\$495.00	\$0.00	\$0.00	\$0.00	\$0.00	\$495.00
5	456-106-448	ADV SW SUITE 40K SATA 26-40TB=CB	\$0.00	EN-S	36%	\$0.00	\$437.40	\$0.00	\$0.00	\$0.00	\$0.00	\$437.40
5	456-106-449	ADV SW SUITE 40K SATA 41-60TB=CB	\$0.00	EN-S	36%	\$0.00	\$406.80	\$0.00	\$0.00	\$0.00	\$0.00	\$406.80
5	456-106-450	ADV SW SUITE 40K SATA 61-100TB=CB	\$0.00	EN-S	36%	\$0.00	\$388.80	\$0.00	\$0.00	\$0.00	\$0.00	\$388.80
5	456-106-451	ADV SW SUITE 40K SATA 101-150TB=CB	\$0.00	EN-S	36%	\$0.00	\$351.00	\$0.00	\$0.00	\$0.00	\$0.00	\$351.00
5	456-106-452	ADV SW SUITE 40K SATA 151-250TB=CB	\$0.00	EN-S	36%	\$0.00	\$311.40	\$0.00	\$0.00	\$0.00	\$0.00	\$311.40
5	456-106-453	ADV SW SUITE 40K SATA 251-400TB=CB	\$0.00	EN-S	36%	\$0.00	\$271.80	\$0.00	\$0.00	\$0.00	\$0.00	\$271.80
5	456-106-454	ADV SW SUITE 40K SATA 401-600TB=CB	\$0.00	EN-S	36%	\$0.00	\$235.80	\$0.00	\$0.00	\$0.00	\$0.00	\$235.80
5	456-106-455	ADV SW SUITE 40K SATA 601-1000TB=CB	\$0.00	EN-S	36%	\$0.00	\$205.20	\$0.00	\$0.00	\$0.00	\$0.00	\$205.20

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-106-456	ADV SW SUITE 40K SATA 1001TB+=CB	\$0.00	EN-S	36%	\$0.00	\$178.20	\$0.00	\$0.00	\$0.00	\$0.00	\$178.20
5	456-106-457	ADV SW SUITE 40K NON-SATA 0-14TB=CB	\$0.00	EN-S	36%	\$0.00	\$1,058.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,058.40
5	456-106-458	ADV SW SUITE 40K NON-SATA 15-25TB=CB	\$0.00	EN-S	36%	\$0.00	\$993.60	\$0.00	\$0.00	\$0.00	\$0.00	\$993.60
5	456-106-459	ADV SW SUITE 40K NON-SATA 26-40TB=CB	\$0.00	EN-S	36%	\$0.00	\$874.80	\$0.00	\$0.00	\$0.00	\$0.00	\$874.80
5	456-106-460	ADV SW SUITE 40K NON-SATA 41-60TB=CB	\$0.00	EN-S	36%	\$0.00	\$813.60	\$0.00	\$0.00	\$0.00	\$0.00	\$813.60
5	456-106-461	ADV SW SUITE 40K NON-SATA 61-100TB=CB	\$0.00	EN-S	36%	\$0.00	\$781.20	\$0.00	\$0.00	\$0.00	\$0.00	\$781.20
5	456-106-462	ADV SW SUITE 40K NON-SATA 101-150TB=CB	\$0.00	EN-S	36%	\$0.00	\$702.00	\$0.00	\$0.00	\$0.00	\$0.00	\$702.00
5	456-106-463	ADV SW SUITE 40K NON-SATA 151-250TB=CB	\$0.00	EN-S	36%	\$0.00	\$626.40	\$0.00	\$0.00	\$0.00	\$0.00	\$626.40
5	456-106-464	ADV SW SUITE 40K NON-SATA 251-400TB=CB	\$0.00	EN-S	36%	\$0.00	\$541.80	\$0.00	\$0.00	\$0.00	\$0.00	\$541.80
5	456-106-465	ADV SW SUITE 40K NON-SATA 401-600TB=CB	\$0.00	EN-S	36%	\$0.00	\$469.80	\$0.00	\$0.00	\$0.00	\$0.00	\$469.80
5	456-106-466	ADV SW SUITE 40K NON-SATA 601-1000TB=CB	\$0.00	EN-S	36%	\$0.00	\$410.40	\$0.00	\$0.00	\$0.00	\$0.00	\$410.40
5	456-106-467	ADV SW SUITE 40K NON-SATA 1001TB+=CB	\$0.00	EN-S	36%	\$0.00	\$356.40	\$0.00	\$0.00	\$0.00	\$0.00	\$356.40
5	456-106-468	ADV SW SUITE 20K SATA 0-14TB=CB	\$0.00	EN-S	36%	\$0.00	\$527.40	\$0.00	\$0.00	\$0.00	\$0.00	\$527.40
5	456-106-469	ADV SW SUITE 20K SATA 15-25TB=CB	\$0.00	EN-S	36%	\$0.00	\$495.00	\$0.00	\$0.00	\$0.00	\$0.00	\$495.00
5	456-106-470	ADV SW SUITE 20K SATA 26-40TB=CB	\$0.00	EN-S	36%	\$0.00	\$437.40	\$0.00	\$0.00	\$0.00	\$0.00	\$437.40
5	456-106-471	ADV SW SUITE 20K SATA 41-60TB=CB	\$0.00	EN-S	36%	\$0.00	\$406.80	\$0.00	\$0.00	\$0.00	\$0.00	\$406.80
5	456-106-472	ADV SW SUITE 20K SATA 61-100TB=CB	\$0.00	EN-S	36%	\$0.00	\$388.80	\$0.00	\$0.00	\$0.00	\$0.00	\$388.80
5	456-106-473	ADV SW SUITE 20K SATA 101-150TB=CB	\$0.00	EN-S	36%	\$0.00	\$351.00	\$0.00	\$0.00	\$0.00	\$0.00	\$351.00
5	456-106-474	ADV SW SUITE 20K SATA 151-250TB=CB	\$0.00	EN-S	36%	\$0.00	\$311.40	\$0.00	\$0.00	\$0.00	\$0.00	\$311.40
5	456-106-475	ADV SW SUITE 20K SATA 251-400TB=CB	\$0.00	EN-S	36%	\$0.00	\$271.80	\$0.00	\$0.00	\$0.00	\$0.00	\$271.80
5	456-106-476	ADV SW SUITE 20K SATA 401-600TB=CB	\$0.00	EN-S	36%	\$0.00	\$235.80	\$0.00	\$0.00	\$0.00	\$0.00	\$235.80
5	456-106-477	ADV SW SUITE 20K SATA 601-1000TB=CB	\$0.00	EN-S	36%	\$0.00	\$205.20	\$0.00	\$0.00	\$0.00	\$0.00	\$205.20
5	456-106-478	ADV SW SUITE 20K SATA 1001TB+=CB	\$0.00	EN-S	36%	\$0.00	\$178.20	\$0.00	\$0.00	\$0.00	\$0.00	\$178.20
5	456-106-479	ADV SW SUITE 20K NON-SATA 0-14TB=CB	\$0.00	EN-S	36%	\$0.00	\$1,058.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,058.40
5	456-106-480	ADV SW SUITE 20K NON-SATA 15-25TB=CB	\$0.00	EN-S	36%	\$0.00	\$993.60	\$0.00	\$0.00	\$0.00	\$0.00	\$993.60
5	456-106-481	ADV SW SUITE 20K NON-SATA 26-40TB=CB	\$0.00	EN-S	36%	\$0.00	\$874.80	\$0.00	\$0.00	\$0.00	\$0.00	\$874.80
5	456-106-482	ADV SW SUITE 20K NON-SATA 41-60TB=CB	\$0.00	EN-S	36%	\$0.00	\$813.60	\$0.00	\$0.00	\$0.00	\$0.00	\$813.60
5	456-106-483	ADV SW SUITE 20K NON-SATA 61-100TB=CB	\$0.00	EN-S	36%	\$0.00	\$781.20	\$0.00	\$0.00	\$0.00	\$0.00	\$781.20
5	456-106-484	ADV SW SUITE 20K NON-SATA 101-150TB=CB	\$0.00	EN-S	36%	\$0.00	\$702.00	\$0.00	\$0.00	\$0.00	\$0.00	\$702.00
5	456-106-485	ADV SW SUITE 20K NON-SATA 151-250TB=CB	\$0.00	EN-S	36%	\$0.00	\$626.40	\$0.00	\$0.00	\$0.00	\$0.00	\$626.40
5	456-106-486	ADV SW SUITE 20K NON-SATA 251-400TB=CB	\$0.00	EN-S	36%	\$0.00	\$541.80	\$0.00	\$0.00	\$0.00	\$0.00	\$541.80
5	456-106-487	ADV SW SUITE 20K NON-SATA 401-600TB=CB	\$0.00	EN-S	36%	\$0.00	\$469.80	\$0.00	\$0.00	\$0.00	\$0.00	\$469.80
5	456-106-488	ADV SW SUITE 20K NON-SATA 601-1000TB=CB	\$0.00	EN-S	36%	\$0.00	\$410.40	\$0.00	\$0.00	\$0.00	\$0.00	\$410.40
5	456-106-489	ADV SW SUITE 20K NON-SATA 1001TB+=CB	\$0.00	EN-S	36%	\$0.00	\$356.40	\$0.00	\$0.00	\$0.00	\$0.00	\$356.40
5	456-106-901	APPSYNC 10K SW Suite SATA 1TB=CB	\$370.00	EN-S	36%	\$236.80	\$66.60	\$0.00	\$0.00	\$0.00	\$0.00	\$66.60
5	456-106-902	APPSYNC 10K SW Suite Non-SATA 1TB=CB	\$740.00	EN-S	36%	\$473.60	\$133.20	\$0.00	\$0.00	\$0.00	\$0.00	\$133.20
5	456-106-903	APPSYNC 10K SW CAP UPG Suite SATA=CB	\$370.00	EN-S	36%	\$236.80	\$66.60	\$0.00	\$0.00	\$0.00	\$0.00	\$66.60
5	456-106-904	APPSYNC 10K SW Suite CAP UPG Non-SATA=CB	\$740.00	EN-S	36%	\$473.60	\$133.20	\$0.00	\$0.00	\$0.00	\$0.00	\$133.20
5	456-107-217	ESA FOR 10K NON-SATA - PER TB AP=CB	\$0.00	EN-S	36%	\$0.00	\$61.20	\$0.00	\$0.00	\$0.00	\$0.00	\$61.20
5	456-107-218	ESA FOR 10K SATA - PER TB AP=CB	\$0.00	EN-S	36%	\$0.00	\$30.60	\$0.00	\$0.00	\$0.00	\$0.00	\$30.60
5	456-107-219	ESA FOR 10K NON-SATA - PER TB WW=CB	\$0.00	EN-S	36%	\$0.00	\$61.20	\$0.00	\$0.00	\$0.00	\$0.00	\$61.20
5	456-107-220	ESA FOR 10K SATA - PER TB WW=CB	\$0.00	EN-S	36%	\$0.00	\$30.60	\$0.00	\$0.00	\$0.00	\$0.00	\$30.60
5	456-107-221	ESA FOR 20K NON-SATA 0-14TB=CB	\$0.00	EN-S	36%	\$0.00	\$131.40	\$0.00	\$0.00	\$0.00	\$0.00	\$131.40
5	456-107-222	ESA FOR 20K NON-SATA 15-25TB=CB	\$0.00	EN-S	36%	\$0.00	\$123.30	\$0.00	\$0.00	\$0.00	\$0.00	\$123.30
5	456-107-223	ESA FOR 20K NON-SATA 26-40TB=CB	\$0.00	EN-S	36%	\$0.00	\$109.80	\$0.00	\$0.00	\$0.00	\$0.00	\$109.80
5	456-107-224	ESA FOR 20K NON-SATA 41-60TB=CB	\$0.00	EN-S	36%	\$0.00	\$96.30	\$0.00	\$0.00	\$0.00	\$0.00	\$96.30
5	456-107-225	ESA FOR 20K NON-SATA 61-100TB=CB	\$0.00	EN-S	36%	\$0.00	\$83.70	\$0.00	\$0.00	\$0.00	\$0.00	\$83.70
5	456-107-226	ESA FOR 20K NON-SATA 101-150TB=CB	\$0.00	EN-S	36%	\$0.00	\$72.90	\$0.00	\$0.00	\$0.00	\$0.00	\$72.90
5	456-107-227	ESA FOR 20K NON-SATA 151-250TB=CB	\$0.00	EN-S	36%	\$0.00	\$62.10	\$0.00	\$0.00	\$0.00	\$0.00	\$62.10
5	456-107-228	ESA FOR 20K NON-SATA 251-400TB=CB	\$0.00	EN-S	36%	\$0.00	\$53.10	\$0.00	\$0.00	\$0.00	\$0.00	\$53.10
5	456-107-229	ESA FOR 20K NON-SATA 401-600TB=CB	\$0.00	EN-S	36%	\$0.00	\$45.90	\$0.00	\$0.00	\$0.00	\$0.00	\$45.90
5	456-107-230	ESA FOR 20K NON-SATA 601-1000TB=CB	\$0.00	EN-S	36%	\$0.00	\$39.60	\$0.00	\$0.00	\$0.00	\$0.00	\$39.60
5	456-107-231	ESA FOR 20K NON-SATA 1001TB-PLUS=CB	\$0.00	EN-S	36%	\$0.00	\$33.30	\$0.00	\$0.00	\$0.00	\$0.00	\$33.30
5	456-107-232	ESA FOR 20K SATA 0-14TB=CB	\$0.00	EN-S	36%	\$0.00	\$65.70	\$0.00	\$0.00	\$0.00	\$0.00	\$65.70
5	456-107-233	ESA FOR 20K SATA 15-25TB=CB	\$0.00	EN-S	36%	\$0.00	\$61.20	\$0.00	\$0.00	\$0.00	\$0.00	\$61.20
5	456-107-234	ESA FOR 20K SATA 26-40TB=CB	\$0.00	EN-S	36%	\$0.00	\$54.90	\$0.00	\$0.00	\$0.00	\$0.00	\$54.90
5	456-107-235	ESA FOR 20K SATA 41-60TB=CB	\$0.00	EN-S	36%	\$0.00	\$47.70	\$0.00	\$0.00	\$0.00	\$0.00	\$47.70
5	456-107-236	ESA FOR 20K SATA 61-100TB=CB	\$0.00	EN-S	36%	\$0.00	\$42.30	\$0.00	\$0.00	\$0.00	\$0.00	\$42.30
5	456-107-237	ESA FOR 20K SATA 101-150TB=CB	\$0.00	EN-S	36%	\$0.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5	456-107-238	ESA FOR 20K SATA 151-250TB=CB	\$0.00	EN-S	36%	\$0.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$31.50
5	456-107-239	ESA FOR 20K SATA 251-400TB=CB	\$0.00	EN-S	36%	\$0.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.00
5	456-107-240	ESA FOR 20K SATA 401-600TB=CB	\$0.00	EN-S	36%	\$0.00	\$22.50	\$0.00	\$0.00	\$0.00	\$0.00	\$22.50
5	456-107-241	ESA FOR 20K SATA 601-1000TB=CB	\$0.00	EN-S	36%	\$0.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$19.80
5	456-107-242	ESA FOR 20K SATA 1001TB-PLUS=CB	\$0.00	EN-S	36%	\$0.00	\$17.10	\$0.00	\$0.00	\$0.00	\$0.00	\$17.10
5	456-107-243	ESA FOR 40K NON-SATA 0-14TB=CB	\$0.00	EN-S	36%	\$0.00	\$131.40	\$0.00	\$0.00	\$0.00	\$0.00	\$131.40
5	456-107-244	ESA FOR 40K NON-SATA 15-25TB=CB	\$0.00	EN-S	36%	\$0.00	\$123.30	\$0.00	\$0.00	\$0.00	\$0.00	\$123.30
5	456-107-245	ESA FOR 40K NON-SATA 26-40TB=CB	\$0.00	EN-S	36%	\$0.00	\$109.80	\$0.00	\$0.00	\$0.00	\$0.00	\$109.80
5	456-107-246	ESA FOR 40K NON-SATA 41-60TB=CB	\$0.00	EN-S	36%	\$0.00	\$96.30	\$0.00	\$0.00	\$0.00	\$0.00	\$96.30
5	456-107-247	ESA FOR 40K NON-SATA 61-100TB=CB	\$0.00	EN-S	36%	\$0.00	\$83.70	\$0.00	\$0.00	\$0.00	\$0.00	\$83.70
5	456-107-248	ESA FOR 40K NON-SATA 101-150TB=CB	\$0.00	EN-S	36%	\$0.00	\$72.90	\$0.00	\$0.00	\$0.00	\$0.00	\$72.90
5	456-107-249	ESA FOR 40K NON-SATA 151-250TB=CB	\$0.00	EN-S	36%	\$0.00	\$62.10	\$0.00	\$0.00	\$0.00	\$0.00	\$62.10
5	456-107-250	ESA FOR 40K NON-SATA 251-400TB=CB	\$0.00	EN-S	36%	\$0.00	\$53.10	\$0.00	\$0.00	\$0.00	\$0.00	\$53.10
5	456-107-251	ESA FOR 40K NON-SATA 401-600TB=CB	\$0.00	EN-S	36%	\$0.00	\$45.90	\$0.00	\$0.00	\$0.00	\$0.00	\$45.90
5	456-107-252	ESA FOR 40K NON-SATA 601-1000TB=CB	\$0.00	EN-S	36%	\$0.00	\$39.60	\$0.00	\$0.00	\$0.00	\$0.00	\$39.60
5	456-107-253	ESA FOR 40K NON-SATA 1001TB-PLUS=CB	\$0.00	EN-S	36%	\$0.00	\$33.30	\$0.00	\$0.00	\$0.00	\$0.00	\$33.30
5	456-107-254	ESA FOR 40K SATA 0-14TB=CB	\$0.00	EN-S	36%	\$0.00	\$65.70	\$0.00	\$0.00	\$0.00	\$0.00	\$65.70
5	456-107-255	ESA FOR 40K SATA 15-25TB=CB	\$0.00	EN-S	36%	\$0.00	\$61.20	\$0.00	\$0.00	\$0.00	\$0.00	\$61.20
5	456-107-256	ESA FOR 40K SATA 26-40TB=CB	\$0.00	EN-S	36%	\$0.00	\$54.90	\$0.00	\$0.00	\$0.00	\$0.00	\$54.90
5	456-107-257	ESA FOR 40K SATA 41-60TB=CB	\$0.00	EN-S	36%	\$0.00	\$47.70	\$0.00	\$0.00	\$0.00	\$0.00	\$47.70
5	456-107-258	ESA FOR 40K SATA 61-100TB=CB	\$0.00	EN-S	36%	\$0.00	\$42.30	\$0.00	\$0.00	\$0.00	\$0.00	\$42.30

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-107-259	ESA FOR 40K SATA 101-150TB=CB	\$0.00	EN-S	36%	\$0.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5	456-107-260	ESA FOR 40K SATA 151-250TB=CB	\$0.00	EN-S	36%	\$0.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$31.50
5	456-107-261	ESA FOR 40K SATA 251-400TB=CB	\$0.00	EN-S	36%	\$0.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.00
5	456-107-262	ESA FOR 40K SATA 401-600TB=CB	\$0.00	EN-S	36%	\$0.00	\$22.50	\$0.00	\$0.00	\$0.00	\$0.00	\$22.50
5	456-107-263	ESA FOR 40K SATA 601-1000TB=CB	\$0.00	EN-S	36%	\$0.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$19.80
5	456-107-264	ESA FOR 40K SATA 1001TB-PLUS=CB	\$0.00	EN-S	36%	\$0.00	\$17.10	\$0.00	\$0.00	\$0.00	\$0.00	\$17.10
5	456-107-753	ESA VMAX 10K WW N-S 1TB MPO=CB	\$240.00	EN-S	36%	\$153.60	\$43.20	\$0.00	\$0.00	\$0.00	\$0.00	\$43.20
5	456-107-754	ESA VMAX 10K WW S 1TB MPO=CB	\$120.00	EN-S	36%	\$76.80	\$21.60	\$0.00	\$0.00	\$0.00	\$0.00	\$21.60
5	456-107-755	ESA FOR VMAX 40K N-S 0-14TB MPO=CB	\$0.00	EN-S	36%	\$0.00	\$91.80	\$0.00	\$0.00	\$0.00	\$0.00	\$91.80
5	456-107-756	ESA FOR VMAX 40K N-S 15-25TB MPO=CB	\$0.00	EN-S	36%	\$0.00	\$86.40	\$0.00	\$0.00	\$0.00	\$0.00	\$86.40
5	456-107-757	ESA FOR VMAX 40K N-S 26-40TB MPO=CB	\$0.00	EN-S	36%	\$0.00	\$76.50	\$0.00	\$0.00	\$0.00	\$0.00	\$76.50
5	456-107-758	ESA FOR VMAX 40K N-S 41-60TB MPO=CB	\$0.00	EN-S	36%	\$0.00	\$67.50	\$0.00	\$0.00	\$0.00	\$0.00	\$67.50
5	456-107-759	ESA FOR VMAX 40K N-S 61-100TB MPO=CB	\$0.00	EN-S	36%	\$0.00	\$58.50	\$0.00	\$0.00	\$0.00	\$0.00	\$58.50
5	456-107-760	ESA FOR VMAX 40K N-S 101-150TB MPO=CB	\$0.00	EN-S	36%	\$0.00	\$51.30	\$0.00	\$0.00	\$0.00	\$0.00	\$51.30
5	456-107-761	ESA FOR VMAX 40K N-S 151-250TB MPO=CB	\$0.00	EN-S	36%	\$0.00	\$43.20	\$0.00	\$0.00	\$0.00	\$0.00	\$43.20
5	456-107-762	ESA FOR VMAX 40K N-S 251-400TB MPO=CB	\$0.00	EN-S	36%	\$0.00	\$36.90	\$0.00	\$0.00	\$0.00	\$0.00	\$36.90
5	456-107-763	ESA FOR VMAX 40K N-S 401-600TB MPO=CB	\$0.00	EN-S	36%	\$0.00	\$32.40	\$0.00	\$0.00	\$0.00	\$0.00	\$32.40
5	456-107-764	ESA FOR VMAX 40K N-S 601-1000TB MPO=CB	\$0.00	EN-S	36%	\$0.00	\$27.90	\$0.00	\$0.00	\$0.00	\$0.00	\$27.90
5	456-107-765	ESA FOR VMAX 40K N-S 1001TB+ MPO=CB	\$0.00	EN-S	36%	\$0.00	\$23.40	\$0.00	\$0.00	\$0.00	\$0.00	\$23.40
5	456-107-766	ESA FOR VMAX 40K SATA 0-14TB MPO=CB	\$0.00	EN-S	36%	\$0.00	\$45.90	\$0.00	\$0.00	\$0.00	\$0.00	\$45.90
5	456-107-767	ESA FOR VMAX 40K SATA 15-25TB MPO=CB	\$0.00	EN-S	36%	\$0.00	\$43.20	\$0.00	\$0.00	\$0.00	\$0.00	\$43.20
5	456-107-768	ESA FOR VMAX 40K SATA 26-40TB MPO=CB	\$0.00	EN-S	36%	\$0.00	\$38.70	\$0.00	\$0.00	\$0.00	\$0.00	\$38.70
5	456-107-769	ESA FOR VMAX 40K SATA 41-60TB MPO=CB	\$0.00	EN-S	36%	\$0.00	\$33.30	\$0.00	\$0.00	\$0.00	\$0.00	\$33.30
5	456-107-770	ESA FOR VMAX 40K SATA 61-100TB MPO=CB	\$0.00	EN-S	36%	\$0.00	\$29.70	\$0.00	\$0.00	\$0.00	\$0.00	\$29.70
5	456-107-771	ESA FOR VMAX 40K SATA 101-150TB MPO=CB	\$0.00	EN-S	36%	\$0.00	\$25.20	\$0.00	\$0.00	\$0.00	\$0.00	\$25.20
5	456-107-772	ESA FOR VMAX 40K SATA 151-250TB MPO=CB	\$0.00	EN-S	36%	\$0.00	\$22.50	\$0.00	\$0.00	\$0.00	\$0.00	\$22.50
5	456-108-015	VMAX10K OR-DM BASE NEW LIC=IC	\$23,060.00	EN-S	36%	\$14,758.40	\$4,150.80	\$0.00	\$0.00	\$0.00	\$0.00	\$4,150.80
5	456-108-016	VMAX10K OR-DM BASE REG NEW LIC=IC	\$19,910.00	EN-S	36%	\$12,742.40	\$3,583.80	\$0.00	\$0.00	\$0.00	\$0.00	\$3,583.80
5	456-108-027	VMAX10K TIMEFINDER REG NEW=IC	\$13,890.00	EN-S	36%	\$8,899.60	\$2,500.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,500.20
5	456-108-032	VMAX10K FAST VP BASE NEW LIC=IC	\$18,394.00	EN-S	36%	\$11,772.16	\$3,310.92	\$0.00	\$0.00	\$0.00	\$0.00	\$3,310.92
5	456-108-034	VMAX10K FAST VP SL REG NEW LIC=IC	\$22,570.00	EN-S	36%	\$14,444.80	\$4,062.60	\$0.00	\$0.00	\$0.00	\$0.00	\$4,062.60
5	456-108-035	VMAX10K FAST VP REG NEW AP=IC	\$22,570.00	EN-S	36%	\$14,444.80	\$4,062.60	\$0.00	\$0.00	\$0.00	\$0.00	\$4,062.60
5	456-108-036	VMAX10K FAST VP SL NEW LIC=IC	\$18,394.00	EN-S	36%	\$11,772.16	\$3,310.92	\$0.00	\$0.00	\$0.00	\$0.00	\$3,310.92
5	456-108-060	VMAX10K SRDF-A BASE NEW LIC=IC	\$10,000.00	EN-S	36%	\$6,400.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	456-108-061	VMAX10K SRDF-A BASE REG NEW LIC=IC	\$22,120.00	EN-S	36%	\$14,156.80	\$3,981.60	\$0.00	\$0.00	\$0.00	\$0.00	\$3,981.60
5	456-108-062	VMAX10K SRDF-A BASE NEW ADDON=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-063	VMAX10K SRDF-A REG BASE NEW ADDON=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-084	VMAX10K SRDF-S BASE NEW LIC=IC	\$10,000.00	EN-S	36%	\$6,400.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	456-108-085	VMAX10K SRDF-S BASE REG NEW LIC=IC	\$22,120.00	EN-S	36%	\$14,156.80	\$3,981.60	\$0.00	\$0.00	\$0.00	\$0.00	\$3,981.60
5	456-108-086	VMAX10K SRDF-S BASE NEW ADDON=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-087	VMAX10K SRDF-S REG BASE NEW ADDON=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-094	VMAX10K SRDF-STAR REG BASE LIC=IC	\$9,000.00	EN-S	36%	\$5,760.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	456-108-096	VMAX10K SRDF-STAR BASE LIC=IC	\$5,000.00	EN-S	36%	\$3,200.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5	456-108-102	VMAX10K BASE SW PKG BASE NEW LIC=IC	\$44,150.00	EN-S	36%	\$28,256.00	\$7,947.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,947.00
5	456-108-103	VMAX10K ADV SW PKG BASE NEW LIC=IC	\$57,545.00	EN-S	36%	\$36,828.80	\$10,358.10	\$0.00	\$0.00	\$0.00	\$0.00	\$10,358.10
5	456-108-105	VMAX10K ENGMTY PKG BASE NEW LIC=IC	\$8,080.00	EN-S	36%	\$5,171.20	\$565.60	\$0.00	\$0.00	\$0.00	\$0.00	\$565.60
5	456-108-107	VMAX10K BASIC SRDF PKG BASE LIC=IC	\$10,000.00	EN-S	36%	\$6,400.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	456-108-109	VMAX10K ADV SRDF PKG BASE LIC=IC	\$9,000.00	EN-S	36%	\$5,760.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	456-108-111	VMAX10K SYMM MGMT II PKG BASE LIC=IC	\$11,405.00	EN-S	36%	\$7,299.20	\$2,052.90	\$0.00	\$0.00	\$0.00	\$0.00	\$2,052.90
5	456-108-128	RP/EX LOC BASE FOR VMAX20K LIC=IC	\$24,300.00	EN-S	36%	\$15,552.00	\$4,374.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,374.00
5	456-108-129	RP/EX REM BASE FOR VMAX20K LIC=IC	\$24,300.00	EN-S	36%	\$15,552.00	\$4,374.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,374.00
5	456-108-130	RP/EX LOC BASE FOR VMAX40K LIC=IC	\$24,300.00	EN-S	36%	\$15,552.00	\$4,374.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,374.00
5	456-108-131	RP/EX REM BASE FOR VMAX40K LIC=IC	\$24,300.00	EN-S	36%	\$15,552.00	\$4,374.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,374.00
5	456-108-132	RP/EX BASE LOC FOR VMAX10K LIC=IC	\$27,000.00	EN-S	36%	\$17,280.00	\$4,860.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,860.00
5	456-108-133	RP/EX BASE REM FOR VMAX10K LIC=IC	\$27,000.00	EN-S	36%	\$17,280.00	\$4,860.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,860.00
5	456-108-142	VIPR SRM VMAX10K BASE =IC	\$24,700.00	EN-S	36%	\$15,808.00	\$4,446.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,446.00
5	456-108-143	VIPR SRM VMAX20K BASE =IC	\$21,060.00	EN-S	36%	\$13,478.40	\$3,790.80	\$0.00	\$0.00	\$0.00	\$0.00	\$3,790.80
5	456-108-144	VIPR SRM VMAX40K BASE =IC	\$21,060.00	EN-S	36%	\$13,478.40	\$3,790.80	\$0.00	\$0.00	\$0.00	\$0.00	\$3,790.80
5	456-108-157	VIPR SRM UPG VMAX10K BASE =IC	\$6,410.00	EN-S	36%	\$4,102.40	\$1,153.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,153.80
5	456-108-158	VIPR SRM UPG VMAX20K BASE =IC	\$5,460.00	EN-S	36%	\$3,494.40	\$982.80	\$0.00	\$0.00	\$0.00	\$0.00	\$982.80
5	456-108-159	VIPR SRM UPG VMAX40K BASE =IC	\$5,460.00	EN-S	36%	\$3,494.40	\$982.80	\$0.00	\$0.00	\$0.00	\$0.00	\$982.80
5	456-108-196	VMAX40K ENGINUITY BASE NEW LIC=IC	\$8,080.00	EN-S	36%	\$5,171.20	\$565.60	\$0.00	\$0.00	\$0.00	\$0.00	\$565.60
5	456-108-217	VMAX40K OR-DM REG BASE LIC=IC	\$19,908.00	EN-S	36%	\$12,741.12	\$3,583.44	\$0.00	\$0.00	\$0.00	\$0.00	\$3,583.44
5	456-108-218	VMAX40K OR-DM BASE NEW LIC=IC	\$18,684.00	EN-S	36%	\$11,957.76	\$3,363.12	\$0.00	\$0.00	\$0.00	\$0.00	\$3,363.12
5	456-108-225	VMAX40K ADV SW PKG BASE LIC=IC	\$45,540.00	EN-S	36%	\$29,145.60	\$8,197.20	\$0.00	\$0.00	\$0.00	\$0.00	\$8,197.20
5	456-108-226	VMAX40K ADV SRDF PKG REG BASE LIC=IC	\$9,820.00	EN-S	36%	\$6,284.80	\$1,767.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,767.60
5	456-108-227	VMAX40K ADV SRDF PKG BASE LIC=IC	\$16,370.00	EN-S	36%	\$10,476.80	\$2,946.60	\$0.00	\$0.00	\$0.00	\$0.00	\$2,946.60
5	456-108-228	VMAX40K SRDF REP PKG REG BASE LIC=IC	\$20,760.00	EN-S	36%	\$13,286.40	\$3,736.80	\$0.00	\$0.00	\$0.00	\$0.00	\$3,736.80
5	456-108-229	VMAX40K SRDF REP PKG BASE LIC=IC	\$22,120.00	EN-S	36%	\$14,156.80	\$3,981.60	\$0.00	\$0.00	\$0.00	\$0.00	\$3,981.60
5	456-108-230	VMAX40K SYMM MGMT PKG BASE LIC	\$11,405.00	EN-S	36%	\$7,299.20	\$2,052.90	\$0.00	\$0.00	\$0.00	\$0.00	\$2,052.90
5	456-108-231	VMAX40K FAST_TIER REG BASE LIC=IC	\$16,928.00	EN-S	36%	\$10,833.92	\$3,047.04	\$0.00	\$0.00	\$0.00	\$0.00	\$3,047.04
5	456-108-232	VMAX40K FAST_TIER BASE LIC=IC	\$18,394.00	EN-S	36%	\$11,772.16	\$3,310.92	\$0.00	\$0.00	\$0.00	\$0.00	\$3,310.92
5	456-108-233	VMAX40K TIMEFINDER REP PKG REG BASE LIC	\$13,890.00	EN-S	36%	\$8,899.60	\$2,500.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,500.20
5	456-108-234	VMAX40K TIMEFINDER BASE LIC=IC	\$21,368.00	EN-S	36%	\$13,675.52	\$3,846.24	\$0.00	\$0.00	\$0.00	\$0.00	\$3,846.24
5	456-108-254	VMAX10K BASIC SRDF PKG REG BASE LIC=IC	\$22,120.00	EN-S	36%	\$14,156.80	\$3,981.60	\$0.00	\$0.00	\$0.00	\$0.00	\$3,981.60
5	456-108-256	VMAX10K ADV SRDF PKG REG BASE LIC=IC	\$9,000.00	EN-S	36%	\$5,760.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	456-108-272	VMAX20K FAST VP BASE NEW LIC=IC	\$4,562.00	EN-S	36%	\$2,919.68	\$821.16	\$0.00	\$0.00	\$0.00	\$0.00	\$821.16
5	456-108-273	VMAX20K OPTIMIZER BASE NEW LIC=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-280	VMAX20K DCP BASE NEW LIC=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-283	VMAX20K OR-DM BASE NEW LIC=IC	\$18,684.00	EN-S	36%	\$11,957.76	\$3,363.12	\$0.00	\$0.00	\$0.00	\$0.00	\$3,363.12

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-108-302	VMAX20K ENGINUITY PKG BASE LIC=IC	\$8,080.00	EN-S	36%	\$5,171.20	\$565.60	\$0.00	\$0.00	\$0.00	\$0.00	\$565.60
5	456-108-303	VMAX20K SRDF PKG REG BASE LIC=IC	\$22,120.00	EN-S	36%	\$14,156.80	\$3,981.60	\$0.00	\$0.00	\$0.00	\$0.00	\$3,981.60
5	456-108-304	VMAX20K SRDF PKG BASE LIC=IC	\$20,760.00	EN-S	36%	\$13,286.40	\$3,736.80	\$0.00	\$0.00	\$0.00	\$0.00	\$3,736.80
5	456-108-305	VMAX20K ADV SRDF PKG REG BASE LIC=IC	\$16,370.00	EN-S	36%	\$10,476.80	\$2,946.60	\$0.00	\$0.00	\$0.00	\$0.00	\$2,946.60
5	456-108-306	VMAX20K ADV SRDF PKG BASE LIC=IC	\$9,820.00	EN-S	36%	\$6,284.80	\$1,767.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,767.60
5	456-108-307	VMAX20K SYMM MGMT PKG BASE LIC=IC	\$11,405.00	EN-S	36%	\$7,299.20	\$2,052.90	\$0.00	\$0.00	\$0.00	\$0.00	\$2,052.90
5	456-108-308	VMAX20K TIMEFINDER PKG BASE LIC=IC	\$21,368.00	EN-S	36%	\$13,675.52	\$3,846.24	\$0.00	\$0.00	\$0.00	\$0.00	\$3,846.24
5	456-108-309	VMAX20K TIMEFINDER PKG REG BASE LIC=IC	\$13,890.00	EN-S	36%	\$8,889.60	\$2,500.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,500.20
5	456-108-310	VMAX20K FAST TIERING PKG BASE LIC=IC	\$18,394.00	EN-S	36%	\$11,772.16	\$3,310.92	\$0.00	\$0.00	\$0.00	\$0.00	\$3,310.92
5	456-108-311	VMAX20K FAST TIERING PKG REG BASE LIC=IC	\$16,928.00	EN-S	36%	\$10,833.92	\$3,047.04	\$0.00	\$0.00	\$0.00	\$0.00	\$3,047.04
5	456-108-312	VMAX20K ADV SW PKG BASE LIC=IC	\$45,540.00	EN-S	36%	\$29,145.60	\$8,197.20	\$0.00	\$0.00	\$0.00	\$0.00	\$8,197.20
5	456-108-316	VMAX20K OR-DM BASE REG NEW LIC=IC	\$20,754.00	EN-S	36%	\$13,282.56	\$3,735.72	\$0.00	\$0.00	\$0.00	\$0.00	\$3,735.72
5	456-108-360	ESA FOR 20K BASE NEW LICENSE=IC	\$7,200.00	EN-S	36%	\$4,608.00	\$1,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,296.00
5	456-108-653	VMAX10K ESA BASE LIC E=IC	\$7,200.00	EN-S	36%	\$4,608.00	\$1,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,296.00
5	456-108-660	VMAX10K BASE SW II PKG BASE NEW LIC=IC	\$44,150.00	EN-S	36%	\$28,256.00	\$7,947.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,947.00
5	456-108-678	ESA FOR 40K BASE NEW LICENSE=IC	\$7,200.00	EN-S	36%	\$4,608.00	\$1,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,296.00
5	456-108-824	VMAX10K ESA BASE AP LIC=IC	\$7,200.00	EN-S	36%	\$4,608.00	\$1,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,296.00
5	456-108-994	RP/EX FOR VMAX10K RAW BASE LIC=IC	\$1,000.00	EN-S	36%	\$640.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$180.00
5	456-108-999	APPSYNC 10K SW Suite Base=IC	\$21,860.00	EN-S	36%	\$13,990.40	\$3,934.80	\$0.00	\$0.00	\$0.00	\$0.00	\$3,934.80
5	456-109-000	APPSYNC VMAX20K BASE =IC	\$19,240.00	EN-S	36%	\$12,313.60	\$3,463.20	\$0.00	\$0.00	\$0.00	\$0.00	\$3,463.20
5	456-109-001	APPSYNC VMAX40K BASE =IC	\$19,240.00	EN-S	36%	\$12,313.60	\$3,463.20	\$0.00	\$0.00	\$0.00	\$0.00	\$3,463.20
5	456-109-002	APPSYNC 10K BASE =IC	\$12,510.00	EN-S	36%	\$8,006.40	\$2,251.80	\$0.00	\$0.00	\$0.00	\$0.00	\$2,251.80
5	456-109-030	VMAX20K FAST VP BASE REG NEW LIC=IC	\$16,928.00	EN-S	36%	\$10,833.92	\$3,047.04	\$0.00	\$0.00	\$0.00	\$0.00	\$3,047.04
5	456-109-036	VMAX10K ESA BASE NEW LIC MP ONLY WW=IC	\$5,040.00	EN-S	36%	\$3,225.60	\$907.20	\$0.00	\$0.00	\$0.00	\$0.00	\$907.20
5	456-109-098	VMS VMAX10K BASE=IC	\$31,510.00	EN-S	36%	\$20,166.40	\$5,671.80	\$0.00	\$0.00	\$0.00	\$0.00	\$5,671.80
5	456-109-099	VMS VMAX40K BASE=IC	\$26,870.00	EN-S	36%	\$17,196.80	\$4,836.60	\$0.00	\$0.00	\$0.00	\$0.00	\$4,836.60
5	456-109-264	VIPR SRM 10K BASE =IC	\$24,700.00	EN-S	36%	\$15,808.00	\$4,446.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,446.00
5	456-109-265	VIPR SRM 20K BASE =IC	\$21,060.00	EN-S	36%	\$13,478.40	\$3,790.80	\$0.00	\$0.00	\$0.00	\$0.00	\$3,790.80
5	456-109-266	VIPR SRM 40K BASE =IC	\$21,060.00	EN-S	36%	\$13,478.40	\$3,790.80	\$0.00	\$0.00	\$0.00	\$0.00	\$3,790.80
5	456-110-031	ESA FOR VMAX 40K SATA 251-400TB MPO=CB	\$0.00	EN-S	36%	\$0.00	\$18.90	\$0.00	\$0.00	\$0.00	\$0.00	\$18.90
5	456-110-032	ESA FOR VMAX 40K SATA 401-600TB MPO=CB	\$0.00	EN-S	36%	\$0.00	\$16.20	\$0.00	\$0.00	\$0.00	\$0.00	\$16.20
5	456-110-033	ESA FOR VMAX 40K SATA 601-1000TB MPO=CB	\$0.00	EN-S	36%	\$0.00	\$13.50	\$0.00	\$0.00	\$0.00	\$0.00	\$13.50
5	456-110-034	ESA FOR VMAX 40K SATA 1001TB+ MPO=CB	\$0.00	EN-S	36%	\$0.00	\$11.70	\$0.00	\$0.00	\$0.00	\$0.00	\$11.70
5	456-110-378	VS VMAX 40K 1-14TB S=CB	\$1,420.00	EN-S	36%	\$908.80	\$255.60	\$0.00	\$0.00	\$0.00	\$0.00	\$255.60
5	456-110-379	VS VMAX 40K 15-25TB S=CB	\$1,380.00	EN-S	36%	\$883.20	\$248.40	\$0.00	\$0.00	\$0.00	\$0.00	\$248.40
5	456-110-380	VS VMAX 40K 26-40TB S=CB	\$1,340.00	EN-S	36%	\$857.60	\$241.20	\$0.00	\$0.00	\$0.00	\$0.00	\$241.20
5	456-110-381	VS VMAX 40K 41-60TB S=CB	\$1,310.00	EN-S	36%	\$838.40	\$235.80	\$0.00	\$0.00	\$0.00	\$0.00	\$235.80
5	456-110-382	VS VMAX 40K 61-100TB S=CB	\$1,280.00	EN-S	36%	\$819.20	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5	456-110-383	VS VMAX 40K 101-150TB S=CB	\$1,250.00	EN-S	36%	\$800.00	\$225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$225.00
5	456-110-384	VS VMAX 40K 151-250TB S=CB	\$1,240.00	EN-S	36%	\$793.60	\$223.20	\$0.00	\$0.00	\$0.00	\$0.00	\$223.20
5	456-110-385	VS VMAX 40K 251-400TB S=CB	\$1,030.00	EN-S	36%	\$659.20	\$185.40	\$0.00	\$0.00	\$0.00	\$0.00	\$185.40
5	456-110-386	VS VMAX 40K 401-600TB S=CB	\$850.00	EN-S	36%	\$544.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	456-110-387	VS VMAX 40K 601-1PBS S=CB	\$780.00	EN-S	36%	\$499.20	\$140.40	\$0.00	\$0.00	\$0.00	\$0.00	\$140.40
5	456-110-388	VS VMAX 40K 1001TB+ S=CB	\$760.00	EN-S	36%	\$486.40	\$136.80	\$0.00	\$0.00	\$0.00	\$0.00	\$136.80
5	456-110-389	VS VMAX 40K 1-14TB NS=CB	\$2,840.00	EN-S	36%	\$1,817.60	\$511.20	\$0.00	\$0.00	\$0.00	\$0.00	\$511.20
5	456-110-390	VS VMAX 40K 15-25TB NS=CB	\$2,760.00	EN-S	36%	\$1,766.40	\$496.80	\$0.00	\$0.00	\$0.00	\$0.00	\$496.80
5	456-110-391	VS VMAX 40K 26-40TB NS=CB	\$2,680.00	EN-S	36%	\$1,715.20	\$482.40	\$0.00	\$0.00	\$0.00	\$0.00	\$482.40
5	456-110-392	VS VMAX 40K 41-60TB NS=CB	\$2,620.00	EN-S	36%	\$1,676.80	\$471.60	\$0.00	\$0.00	\$0.00	\$0.00	\$471.60
5	456-110-393	VS VMAX 40K 61-100TB NS=CB	\$2,550.00	EN-S	36%	\$1,632.00	\$459.00	\$0.00	\$0.00	\$0.00	\$0.00	\$459.00
5	456-110-394	VS VMAX 40K 101-150TB NS=CB	\$2,500.00	EN-S	36%	\$1,600.00	\$450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$450.00
5	456-110-395	VS VMAX 40K 151-250TB NS=CB	\$2,480.00	EN-S	36%	\$1,587.20	\$446.40	\$0.00	\$0.00	\$0.00	\$0.00	\$446.40
5	456-110-396	VS VMAX 40K 251-400TB NS=CB	\$2,050.00	EN-S	36%	\$1,312.00	\$369.00	\$0.00	\$0.00	\$0.00	\$0.00	\$369.00
5	456-110-397	VS VMAX 40K 401-600TB NS=CB	\$1,690.00	EN-S	36%	\$1,081.60	\$304.20	\$0.00	\$0.00	\$0.00	\$0.00	\$304.20
5	456-110-398	VS VMAX 40K 601-1PBS NS=CB	\$1,550.00	EN-S	36%	\$992.00	\$279.00	\$0.00	\$0.00	\$0.00	\$0.00	\$279.00
5	456-110-399	VS VMAX 40K 1001TB+ NS=CB	\$1,520.00	EN-S	36%	\$972.80	\$273.60	\$0.00	\$0.00	\$0.00	\$0.00	\$273.60
5	456-110-400	VS VMAX 10K CAPACITY=CB	\$1,837.00	EN-S	36%	\$1,175.68	\$330.66	\$0.00	\$0.00	\$0.00	\$0.00	\$330.66
5	456-110-432	VS VMAX 10K VIPRC LICENSE=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-433	VS VMAX 40K VIPRC LICENSE=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-719	VIPR SRM 10K 1TB =CB	\$1,440.00	EN-S	36%	\$921.60	\$259.20	\$0.00	\$0.00	\$0.00	\$0.00	\$259.20
5	456-110-720	VIPR SRM 20K 1-14TB S =CB	\$2,640.00	EN-S	36%	\$1,689.60	\$475.20	\$0.00	\$0.00	\$0.00	\$0.00	\$475.20
5	456-110-721	VIPR SRM 20K 15-25TB S =CB	\$2,470.00	EN-S	36%	\$1,580.80	\$444.60	\$0.00	\$0.00	\$0.00	\$0.00	\$444.60
5	456-110-722	VIPR SRM 20K 26-40TB S =CB	\$2,210.00	EN-S	36%	\$1,414.40	\$397.80	\$0.00	\$0.00	\$0.00	\$0.00	\$397.80
5	456-110-723	VIPR SRM 20K 41-60TB S =CB	\$1,900.00	EN-S	36%	\$1,216.00	\$342.00	\$0.00	\$0.00	\$0.00	\$0.00	\$342.00
5	456-110-724	VIPR SRM 20K 61-100TB S =CB	\$1,630.00	EN-S	36%	\$1,043.20	\$293.40	\$0.00	\$0.00	\$0.00	\$0.00	\$293.40
5	456-110-725	VIPR SRM 20K 101-150TB S =CB	\$1,450.00	EN-S	36%	\$928.00	\$261.00	\$0.00	\$0.00	\$0.00	\$0.00	\$261.00
5	456-110-726	VIPR SRM 20K 151-250TB S =CB	\$1,220.00	EN-S	36%	\$780.80	\$219.60	\$0.00	\$0.00	\$0.00	\$0.00	\$219.60
5	456-110-727	VIPR SRM 20K 251-400TB S =CB	\$1,030.00	EN-S	36%	\$659.20	\$185.40	\$0.00	\$0.00	\$0.00	\$0.00	\$185.40
5	456-110-728	VIPR SRM 20K 401-600TB S =CB	\$840.00	EN-S	36%	\$537.60	\$151.20	\$0.00	\$0.00	\$0.00	\$0.00	\$151.20
5	456-110-729	VIPR SRM 20K 601-1PB S =CB	\$700.00	EN-S	36%	\$448.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$126.00
5	456-110-730	VIPR SRM 20K 1001TB+ S =CB	\$600.00	EN-S	36%	\$384.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.00
5	456-110-731	VIPR SRM 20K 1-14TB =CB	\$5,270.00	EN-S	36%	\$3,372.80	\$948.60	\$0.00	\$0.00	\$0.00	\$0.00	\$948.60
5	456-110-732	VIPR SRM 20K 15-25TB =CB	\$4,930.00	EN-S	36%	\$3,155.20	\$887.40	\$0.00	\$0.00	\$0.00	\$0.00	\$887.40
5	456-110-733	VIPR SRM 20K 26-40TB =CB	\$4,410.00	EN-S	36%	\$2,822.40	\$793.80	\$0.00	\$0.00	\$0.00	\$0.00	\$793.80
5	456-110-734	VIPR SRM 20K 41-60TB =CB	\$3,800.00	EN-S	36%	\$2,432.00	\$684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$684.00
5	456-110-735	VIPR SRM 20K 61-100TB =CB	\$3,240.00	EN-S	36%	\$2,073.60	\$583.20	\$0.00	\$0.00	\$0.00	\$0.00	\$583.20
5	456-110-736	VIPR SRM 20K 101-150TB =CB	\$2,900.00	EN-S	36%	\$1,856.00	\$522.00	\$0.00	\$0.00	\$0.00	\$0.00	\$522.00
5	456-110-737	VIPR SRM 20K 151-250TB =CB	\$2,440.00	EN-S	36%	\$1,561.60	\$439.20	\$0.00	\$0.00	\$0.00	\$0.00	\$439.20
5	456-110-738	VIPR SRM 20K 251-400TB =CB	\$2,050.00	EN-S	36%	\$1,312.00	\$369.00	\$0.00	\$0.00	\$0.00	\$0.00	\$369.00
5	456-110-739	VIPR SRM 20K 401-600TB =CB	\$1,670.00	EN-S	36%	\$1,068.80	\$300.60	\$0.00	\$0.00	\$0.00	\$0.00	\$300.60
5	456-110-740	VIPR SRM 20K 601-1PB =CB	\$1,390.00	EN-S	36%	\$889.60	\$250.20	\$0.00	\$0.00	\$0.00	\$0.00	\$250.20

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-110-741	VIPR SRM 20K 1001TB+ =CB	\$1,210.00	EN-S	36%	\$774.40	\$217.80	\$0.00	\$0.00	\$0.00	\$0.00	\$217.80
5	456-110-742	VIPR SRM 40K 1-14TB S =CB	\$1,120.00	EN-S	36%	\$716.80	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$201.60
5	456-110-743	VIPR SRM 40K 15-25TB S =CB	\$1,090.00	EN-S	36%	\$697.60	\$196.20	\$0.00	\$0.00	\$0.00	\$0.00	\$196.20
5	456-110-744	VIPR SRM 40K 26-40TB S =CB	\$1,050.00	EN-S	36%	\$672.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$189.00
5	456-110-745	VIPR SRM 40K 41-60TB S =CB	\$1,030.00	EN-S	36%	\$659.20	\$185.40	\$0.00	\$0.00	\$0.00	\$0.00	\$185.40
5	456-110-746	VIPR SRM 40K 61-100TB S =CB	\$1,000.00	EN-S	36%	\$640.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$180.00
5	456-110-747	VIPR SRM 40K 101-150TB S =CB	\$980.00	EN-S	36%	\$627.20	\$176.40	\$0.00	\$0.00	\$0.00	\$0.00	\$176.40
5	456-110-748	VIPR SRM 40K 151-250TB S =CB	\$970.00	EN-S	36%	\$620.80	\$174.60	\$0.00	\$0.00	\$0.00	\$0.00	\$174.60
5	456-110-749	VIPR SRM 40K 251-400TB S =CB	\$810.00	EN-S	36%	\$518.40	\$145.80	\$0.00	\$0.00	\$0.00	\$0.00	\$145.80
5	456-110-750	VIPR SRM 40K 401-600TB S =CB	\$660.00	EN-S	36%	\$422.40	\$118.80	\$0.00	\$0.00	\$0.00	\$0.00	\$118.80
5	456-110-751	VIPR SRM 40K 601-1PB S =CB	\$610.00	EN-S	36%	\$390.40	\$109.80	\$0.00	\$0.00	\$0.00	\$0.00	\$109.80
5	456-110-752	VIPR SRM 40K 1001TB+ S =CB	\$600.00	EN-S	36%	\$384.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.00
5	456-110-753	VIPR SRM 40K 1-14TB =CB	\$2,230.00	EN-S	36%	\$1,427.20	\$401.40	\$0.00	\$0.00	\$0.00	\$0.00	\$401.40
5	456-110-754	VIPR SRM 40K 15-25TB =CB	\$2,170.00	EN-S	36%	\$1,388.80	\$390.60	\$0.00	\$0.00	\$0.00	\$0.00	\$390.60
5	456-110-755	VIPR SRM 40K 26-40TB =CB	\$2,100.00	EN-S	36%	\$1,344.00	\$378.00	\$0.00	\$0.00	\$0.00	\$0.00	\$378.00
5	456-110-756	VIPR SRM 40K 41-60TB =CB	\$2,050.00	EN-S	36%	\$1,312.00	\$369.00	\$0.00	\$0.00	\$0.00	\$0.00	\$369.00
5	456-110-757	VIPR SRM 40K 61-100TB =CB	\$2,000.00	EN-S	36%	\$1,280.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00
5	456-110-758	VIPR SRM 40K 101-150TB =CB	\$1,960.00	EN-S	36%	\$1,254.40	\$352.80	\$0.00	\$0.00	\$0.00	\$0.00	\$352.80
5	456-110-759	VIPR SRM 40K 151-250TB =CB	\$1,940.00	EN-S	36%	\$1,241.60	\$349.20	\$0.00	\$0.00	\$0.00	\$0.00	\$349.20
5	456-110-760	VIPR SRM 40K 251-400TB =CB	\$1,610.00	EN-S	36%	\$1,030.40	\$289.80	\$0.00	\$0.00	\$0.00	\$0.00	\$289.80
5	456-110-761	VIPR SRM 40K 401-600TB =CB	\$1,320.00	EN-S	36%	\$844.80	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$237.60
5	456-110-762	VIPR SRM 40K 601-1PB =CB	\$1,220.00	EN-S	36%	\$780.80	\$219.60	\$0.00	\$0.00	\$0.00	\$0.00	\$219.60
5	456-110-763	VIPR SRM 40K 1001TB+ =CB	\$1,190.00	EN-S	36%	\$761.60	\$214.20	\$0.00	\$0.00	\$0.00	\$0.00	\$214.20
5	456-110-781	VIPR SRM LIC ENABLE VMAX =IA	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-596	ESA FOR VMAX BASE NEW LIC 40K MPO=IC	\$5,040.00	EN-S	36%	\$3,225.60	\$907.20	\$0.00	\$0.00	\$0.00	\$0.00	\$907.20
5	457-000-530	VMAX 10K ADV SW SUITE BASE NEW LIC	\$0.00	EN-S	36%	\$0.00	\$10,358.10	\$0.00	\$0.00	\$0.00	\$0.00	\$10,358.10
5	457-000-531	VMAX 10K ADV SW SUITE UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-000-535	VMAX 10K ENGINUITY BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$565.60	\$0.00	\$0.00	\$0.00	\$0.00	\$565.60
5	457-000-536	VMAX 10K ENGINUITY CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-000-668	VMAX 10K OR-DM BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$4,150.80	\$0.00	\$0.00	\$0.00	\$0.00	\$4,150.80
5	457-000-669	VMAX 10K OR-DM CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-000	SYMM MGMT SUITE VMAX 20K BASE NEW LIC	\$0.00	EN-S	36%	\$0.00	\$2,052.90	\$0.00	\$0.00	\$0.00	\$0.00	\$2,052.90
5	457-001-001	SYMM MGMT SUITE VMAX 20K CAP UPG LIC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-004	SYMM PACK ENH VMAX 20K BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$4,163.40	\$0.00	\$0.00	\$0.00	\$0.00	\$4,163.40
5	457-001-005	SYMM PACK ENH VMAX 20K CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-013	OR-DM VMAX 20K BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$3,363.12	\$0.00	\$0.00	\$0.00	\$0.00	\$3,363.12
5	457-001-014	OR-DM VMAX 20K CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-024	FAST VMAX 20K REG BASE CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-025	FAST VMAX 20K REG BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$3,047.04	\$0.00	\$0.00	\$0.00	\$0.00	\$3,047.04
5	457-001-026	FAST VP VMAX 20K REG CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-027	FAST VP VMAX 20K REG BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$3,047.04	\$0.00	\$0.00	\$0.00	\$0.00	\$3,047.04
5	457-001-031	OPTIMIZER VMAX 20K BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-032	OPTIMIZER VMAX 20K CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-035	ATSM VMAX 20K BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-036	ATSM VMAX 20K CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-039	TSM VMAX 20K BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-040	TSM VMAX 20K CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-043	FAST SUITE VMAX 20K BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$2,489.22	\$0.00	\$0.00	\$0.00	\$0.00	\$2,489.22
5	457-001-044	FAST SUITE VMAX 20K BASE CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-047	FAST VMAX 20K ADD ON BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$2,489.22	\$0.00	\$0.00	\$0.00	\$0.00	\$2,489.22
5	457-001-048	FAST VMAX 20K ADD ON CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-051	ADV FAST SUITE VMAX 20K BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$3,310.92	\$0.00	\$0.00	\$0.00	\$0.00	\$3,310.92
5	457-001-052	ADV FAST SUITE VMAX 20KCAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-055	FAST VP VMAX 20K ADD ON BASE NEW LIC	\$0.00	EN-S	36%	\$0.00	\$821.16	\$0.00	\$0.00	\$0.00	\$0.00	\$821.16
5	457-001-056	FAST VP VMAX 20K ADD ON CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-059	ADV FAST VMAX 20K ADD ON BASE NEW LIC	\$0.00	EN-S	36%	\$0.00	\$3,310.92	\$0.00	\$0.00	\$0.00	\$0.00	\$3,310.92
5	457-001-060	ADV FAST VMAX 20K ADD ON CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-063	DCP VMAX 20K BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-064	DCP VMAX 20K CAP UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-067	SPC VMAX 20K BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-068	SPC VMAX 20K CAP UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-071	RMT SYNC 20K PROT-SRDFS CMPPEER-BASE	\$0.00	EN-S	36%	\$0.00	\$3,736.80	\$0.00	\$0.00	\$0.00	\$0.00	\$3,736.80
5	457-001-074	RMT SYNC 20K PROT-SRDFS CMPPEER-UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-075	RMT SYNC 20K PROT-SRDFS CMPPEER-BASE REG	\$0.00	EN-S	36%	\$0.00	\$3,981.60	\$0.00	\$0.00	\$0.00	\$0.00	\$3,981.60
5	457-001-076	RMT SYNC 20K PROT-SRDFS CMPPEER-UPG REG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-077	RMT SYNC 20K-OPT OUT-SRDFS CMPPEER-BASE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-078	RMT SYNC 20K-OPT OUT-SRDFS CMPPEER-UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-079	RMT SYNC 20K-ADD ON-SRDFS CMPPEER-BASE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-082	RMT SYNC 20K-ADD ON-SRDFS CMPPEER-UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-083	RMT SYNC 20K-ADDOPTOUT-SRDFSCMPPEER-BASE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-084	RMT SYNC 20K-ADDOPT OUT-SRDFSCMPPEER-UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-085	RMT ASYNC 20K PROT-SRDFA CMPEXT-BASE	\$0.00	EN-S	36%	\$0.00	\$3,736.80	\$0.00	\$0.00	\$0.00	\$0.00	\$3,736.80
5	457-001-088	RMT ASYNC 20K PROT-SRDFA CMPEXT-UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-089	RMT ASYNC 20K PROT-SRDFA CMPEXT-BASE REG	\$0.00	EN-S	36%	\$0.00	\$3,981.60	\$0.00	\$0.00	\$0.00	\$0.00	\$3,981.60
5	457-001-090	RMT ASYNC 20K PROT-SRDFA CMPEXT-UPG REG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-091	RMT ASYNC 20K-OPT OUT-SRDFA CMPEXT-BASE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-092	RMT ASYNC 20K-OPT OUT-SRDFA CMPEXT-UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-093	RMT ASYNC 20K-ADD ON-SRDFA CMPEXT-BASE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-096	RMT ASYNC 20K-ADD ON-SRDFA CMPEXT-UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-097	RMT ASYNC 20K-ADDOPTOUT-SRDFA CMPEXTBASE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	457-001-098	RMT ASYNC 20K-ADDOPTOUT-SRDLA CMPEXT-UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-099	SRDF-STAR VMAX 20K BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$2,946.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,946.60
5	457-001-102	SRDF-STAR VMAX 20K CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-103	SRDF-STAR VMAX 20K BASE REG NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$1,767.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,767.60
5	457-001-104	SRDF-STAR VMAX 20K REGISTER CAP UPG LIC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-105	SRDF-STAR ADD OPT OUT VMAX 20K NEW LIC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-106	SRDF-STAR ADD OPT OUT 20K CAP UPG LIC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-107	LCL REP 20K PROT-TFCLONECNFLASH-BASE	\$0.00	EN-S	36%	\$0.00	\$3,846.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,846.24
5	457-001-110	LCL REP 20K PROT-TFCLONECNFLASH-UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-111	LCL REP 20K PROT-TFCLONECNFLASH-BASE REG	\$0.00	EN-S	36%	\$0.00	\$2,500.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,500.20
5	457-001-112	LCL REP 20K PROT-TFCLONECNFLASH-UPG REG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-113	LCL REP 20K-OPTOUT-TFCLONECNFLASH-BASE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-114	LCL REP 20K-OPTOUT-TFCLONECNFLASH-UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-115	LCL REP 20K-ADD ON-TFCLONECNFLASH-BASE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-117	LCL REP 20K-ADD ON-TFCLONECNFLASH-UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-118	LCL REP 20K-ADDOPTOUTTFCLONECNFLASH-BASE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-119	LCL REP 20K-ADDOPTOUTTFCLONECNFLASH-UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-120	TF-SNAP VMAX 20K BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$3,663.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,663.00
5	457-001-123	TF-SNAP VMAX 20K BASE CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-124	TF-SNAP VMAX 20K BASE REGISTERED NEW LIC	\$0.00	EN-S	36%	\$0.00	\$2,381.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,381.40
5	457-001-125	TF-SNAP VMAX 20K REGISTERED CAP UPG LIC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-126	TF-SNAP VMAX 20K OPT OUT BASE NEW LIC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-127	TF-SNAP VMAX 20K OPT OUT CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-128	TF-SNAP VMAX 20K ADD ON BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-130	TF-SNAP VMAX 20K ADD CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-131	TF-SNAP VMAX 20K ADD OPT OUT NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-132	TF-SNAP VMAX 20K ADD OPT OUT CAP UPG LIC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-139	ENGINUITY VMAX 20K BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$565.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$565.60
5	457-001-140	ENGINUITY VMAX 20K CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-143	ATSM VMAX 20K BASE NEW LIC FOR REG FAST	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-144	ATSM VMAX 20K CAP UPG FOR REG FAST LIC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-228	VMAX 10K ADV SRDF SUITE REG CAP UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-229	VMAX 10K ADV SRDF SUITE REG BASE NEW	\$0.00	EN-S	36%	\$0.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	457-001-230	VMAX 10K ADV SRDF SUITE CAP UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-231	VMAX 10K ADV SRDF SUITE BASE NEW	\$0.00	EN-S	36%	\$0.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	457-002-001	ADV SRDF REP SUITE 20K BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$2,946.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,946.60
5	457-002-002	ADV SRDF REP SUITE 20K CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-002-006	ADV SRDF REP SUITE 20K REG CACHE OPT OUT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-002-007	ADV SRDF REP SUITE 20K REG BASE LIC	\$0.00	EN-S	36%	\$0.00	\$1,767.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,767.60
5	457-002-009	ADV SRDF REP SUITE 20K REG UPG LIC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-002-011	ENGINUITY FOR VMAX 20K BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$565.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$565.60
5	457-002-012	ENGINUITY FOR VMAX 20K CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-002-015	FAST TIERING SUITE 20K BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$3,310.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,310.92
5	457-002-016	FAST TIERING SUITE 20K CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-002-020	FAST TIERING REG 20K BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$3,047.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,047.04
5	457-002-021	FAST TIERING REG 20K UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-002-023	OR-DM VMAX 20K REG BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$3,735.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,735.72
5	457-002-024	OR-DM VMAX 20K REG CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-002-026	OR-DM VMAX 40K REG BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$3,583.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,583.44
5	457-002-027	OR-DM VMAX 40K REG CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-002-033	SRDF REP SUITE VMAX 20K BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$3,736.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,736.80
5	457-002-034	SRDF REP SUITE VMAX 20K CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-002-038	SRDF REP SUITE VMAX 20K CACHE OPT OUT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-002-039	SRDF REP SUITE VMAX 20K REG BASE LIC	\$0.00	EN-S	36%	\$0.00	\$3,981.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,981.60
5	457-002-040	SRDF REP SUITE VMAX 20K REG UPG LIC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-002-042	SRDF REP SUITE VMAX 20K REG CACHE OPTOUT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-002-043	SYMM MGMT SUITE VMAX 20K BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$2,052.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,052.90
5	457-002-044	SYMM MGMT SUITE VMAX 20K CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-002-047	TIMEFINDER SUITE VMAX 20K BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$3,846.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,846.24
5	457-002-048	TIMEFINDER SUITE VMAX 20K CAP UPG LIC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-002-052	TIMEFINDER SUITE VMAX 20K CACHE OPT OUT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-002-053	TIMEFINDER SUITE VMAX 20K REG BASE LIC	\$0.00	EN-S	36%	\$0.00	\$2,500.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,500.20
5	457-002-054	TIMEFINDER SUITE VMAX 20K REG UPG LIC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-002-056	TIMEFINDER SUITE VMAX 20K REG OPTOUT LIC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-760	VMAX 10K FAST VP BASE NEW LIC	\$0.00	EN-S	36%	\$0.00	\$3,310.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,310.92
5	457-100-761	VMAX 10K FAST VP CAP UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-773	VMAX 10K BASE SW SUITE BASE NEW LIC	\$0.00	EN-S	36%	\$0.00	\$7,947.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,947.00
5	457-100-774	VMAX 10K BASE SW SUITE CAP UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-776	VMAX 10K TF SNAP BASE NEW	\$22,940.00	EN-S	36%	\$14,681.60	\$4,129.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,129.20
5	457-100-777	VMAX 10K TF SNAP CAP UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-796	AFS Q2 FAST COMBO VMAX 40K	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-823	VMAX 10K SRDF-A BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	457-100-824	VMAX 10K SRDF-A BASE REGISTERED NEW LIC	\$0.00	EN-S	36%	\$0.00	\$3,981.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,981.60
5	457-100-825	VMAX 10K SRDF-A CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-826	VMAX 10K SRDF-A CAP UPG REGISTERED LIC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-830	VMAX 10K SRDF-S BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	457-100-831	VMAX 10K SRDF-S BASE REGISTERED NEW LIC	\$0.00	EN-S	36%	\$0.00	\$3,981.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,981.60
5	457-100-832	VMAX 10K SRDF-S CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-833	VMAX 10K SRDF-S CAP UPG REGISTERED LIC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-880	VMAX 10K SPA 2.2 CAP UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	457-100-901	SYMM MGMT Q2 FAST COMBO VMAX 40K	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-903	ENGINUITY FOR VMAX 40K BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$565.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$565.60
5	457-100-904	ENGINUITY FOR VMAX 40K CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-908	SYMM MGMT SUITE FOR VMAX 40K BASE LIC	\$0.00	EN-S	36%	\$0.00	\$2,052.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,052.90
5	457-100-909	SYMM MGMT SUITE FOR 40K CAP UPG LIC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-913	TF REP SUITE FOR VMAX 40K BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$3,846.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,846.24
5	457-100-914	TF REP SUITE FOR VMAX 40K CAP UPG LIC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-918	TF REP SUITE FOR VMAX 40K CACHE OPT OUT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-919	TF REP SUITE FOR VMAX 40K REG BASE LIC	\$0.00	EN-S	36%	\$0.00	\$2,500.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,500.20
5	457-100-920	TF REP SUITE FOR VMAX 40K REG UPG LIC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-922	TF REP SUITE FOR 40K REG CACHE OPT OUT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-923	FAST SUITE FOR VMAX 40K BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$3,310.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,310.92
5	457-100-924	FAST SUITE FOR VMAX 40K CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-928	FAST SUITE FOR VMAX 40K REG BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$3,047.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,047.04
5	457-100-929	FAST SUITE FOR VMAX 40K REG UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-931	SRDF REP SUITE FOR VMAX 40K BASE LIC	\$0.00	EN-S	36%	\$0.00	\$3,736.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,736.80
5	457-100-932	SRDF REP SUITE FOR VMAX 40K CAP UPG LIC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-936	SRDF REP SUITE FOR VMAX 40K CACHE OPTOUT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-937	SRDF REP SUITE FOR VMAX 40K REG BASE LIC	\$0.00	EN-S	36%	\$0.00	\$3,981.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,981.60
5	457-100-938	SRDF REP SUITE FOR VMAX 40K REG UPG LIC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-940	SRDF REP SUITE FOR 40K REG CACHE OPT OUT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-941	ADV SRDF REP SUITE VMAX 40K BASE LIC	\$0.00	EN-S	36%	\$0.00	\$2,946.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,946.60
5	457-100-942	ADV SRDF REP SUITE VMAX 40K CAP UPG LIC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-946	ADV SRDF REP SUITE 40K CACHE OPT OUT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-947	ADV SRDF REP SUITE 40K REG BASE LIC	\$0.00	EN-S	36%	\$0.00	\$1,767.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,767.60
5	457-100-948	ADV SRDF REP SUITE 40K REG UPG LIC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-950	ADV SRDF REP SUITE 40K REG CACHE OPT OUT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-956	FEDERATED TIERED STORAGE BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-957	OR-DM VMAX 40K BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$3,363.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,363.12
5	457-100-958	OR-DM VMAX 40K CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-976	VMAX 10K ENGINUITY BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$565.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$565.60
5	457-100-977	VMAX 10K ENGINUITY CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-984	VMAX 10K SYMM MGT SUITE NEW	\$0.00	EN-S	36%	\$0.00	\$2,052.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,052.90
5	457-100-985	VMAX 10K SYMM MGT SUITE UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-988	VMAX 10K TIMEFINDER REG NEW	\$0.00	EN-S	36%	\$0.00	\$2,500.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,500.20
5	457-100-989	VMAX 10K TIMEFINDER REG CAP UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-990	VMAX 10K FAST VP SL NEW	\$0.00	EN-S	36%	\$0.00	\$3,310.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,310.92
5	457-100-991	VMAX 10K FAST VP SL CAP UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-992	VMAX 10K FAST VP SL REG NEW	\$0.00	EN-S	36%	\$0.00	\$4,062.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,062.60
5	457-100-993	VMAX 10K FAST VP SL REG CAP UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-994	VMAX 10K SRDF-STAR BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5	457-100-995	VMAX 10K SRDF-STAR CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-996	VMAX 10K SRDF-STAR REG BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	457-100-997	VMAX 10K SRDF-STAR REG CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-028	VMAX 10K BAS SRDF SUITE REG CAP UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-029	VMAX 10K BAS SRDF SUITE REG BASE NEW	\$0.00	EN-S	36%	\$0.00	\$3,981.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,981.60
5	457-101-030	VMAX 10K BAS SRDF SUITE CAP UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-031	VMAX 10K BAS SRDF SUITE BASE NEW	\$0.00	EN-S	36%	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	457-101-051	VMAX 10K ENGINUITY SUITE BASE NEW LIC	\$0.00	EN-S	36%	\$0.00	\$565.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$565.60
5	457-101-052	VMAX 10K ENGINUITY SUITE CAP UPG LIC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-059	VMAX 10K ADV SW SUITE II BASE NEW LIC	\$0.00	EN-S	36%	\$0.00	\$10,358.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,358.10
5	457-101-060	VMAX 10K ADV SW SUITE II UPG LIC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-063	VMAX 10K BASE SW SUITE II BASE NEW LIC	\$0.00	EN-S	36%	\$0.00	\$7,947.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,947.00
5	457-101-064	VMAX 10K BASE SW SUITE II CAP UPG LIC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-067	VMAX 10K SYMM MGT SUITE II NEW	\$0.00	EN-S	36%	\$0.00	\$2,052.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,052.90
5	457-101-068	VMAX 10K SYMM MGT SUITE II UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-079	VMAX 10K OR-DM BASE REGISTERED NEW LIC	\$0.00	EN-S	36%	\$0.00	\$3,583.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,583.80
5	457-101-081	VMAX 10K OR-DM CAP UPG REGISTERED LIC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-148	RP/EX LOC BASE FOR VMAX20 =CA	\$0.00	EN-S	36%	\$0.00	\$4,374.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,374.00
5	457-101-149	RP/EX LOC REG CAP UG FOR VMAX20 =CA	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-150	RP/EX REM BASE FOR VMAX20 =CA	\$0.00	EN-S	36%	\$0.00	\$4,374.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,374.00
5	457-101-151	RP/EX REM REG CAP UG FOR VMAX20 =CA	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-152	RP/EX LOC BASE FOR VMAX40=CA	\$0.00	EN-S	36%	\$0.00	\$4,374.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,374.00
5	457-101-153	RP/EX LOC REG CAP UG FOR VMAX40 =CA	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-154	RP/EX REM BASE FOR VMAX40 =CA	\$0.00	EN-S	36%	\$0.00	\$4,374.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,374.00
5	457-101-155	RP/EX REM REG CAP UG FOR VMAX40 =CA	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-156	RP/EX BASE LOC FOR VMAX10 =CA	\$0.00	EN-S	36%	\$0.00	\$4,860.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,860.00
5	457-101-157	RP/EX BASE REM FOR VMAX10 =CA	\$0.00	EN-S	36%	\$0.00	\$4,860.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,860.00
5	457-101-158	RP/EX RAW BASE VMAX10 = CB	\$0.00	EN-S	36%	\$0.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$180.00
5	457-101-159	RP/EX RAW CAP UG VMAX10 = CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-190	VG10 Application Protection=IA	\$0.00	EN-S	36%	\$0.00	\$4,367.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,367.70
5	457-101-191	VG50 Application Protection=IA	\$0.00	EN-S	36%	\$0.00	\$6,114.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,114.60
5	457-101-298	VMAX 10K SRDF-A BASE NEW ADD ON=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-299	VMAX 10K SRDF-A REG BASE NEW ADD ON=CA	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-300	VMAX 10K SRDF-S BASE NEW ADD ON=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-301	VMAX 10K SRDF-S REG BASE NEW ADD ON=CA	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-306	Application Protection Suite for VG50=IA	\$0.00	EN-S	36%	\$0.00	\$6,114.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,114.60
5	457-101-311	VMAX10K FILE BLOC UNISPHERE BASE=CB	\$0.00	EN-S	36%	\$0.00	\$2,442.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,442.60
5	457-101-312	VMAX10K FILE BLOC UNISPHERE UPG=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-319	VMAX10K FILE BLOC LOCAL UNL BASE=CB	\$0.00	EN-S	36%	\$0.00	\$70,720.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$70,720.20

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	457-101-322	VMAX10K FILE BLOC LOCAL REG BASE=CA	\$0.00	EN-S	36%	\$0.00	\$2,500.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,500.20
5	457-101-323	VMAX10K FILE BLOC LOCAL REG UPG=CA	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-325	VMAX10K FILE BLOC ADV SW BASE=CB	\$0.00	EN-S	36%	\$0.00	\$14,500.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,500.80
5	457-101-326	VMAX10K FILE BLOC ADV SW UPG=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-328	VMAX10K FILE BLOC ADV SW UNL BASE=CB	\$0.00	EN-S	36%	\$0.00	\$73,195.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$73,195.20
5	457-101-331	VMAX10K FILE BLOC REMOTE BASE=CB	\$0.00	EN-S	36%	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	457-101-332	VMAX10K FILE BLOC REMOTE UPG=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-334	VMAX10K FILE BLOC REMOTE UNL BASE=CB	\$0.00	EN-S	36%	\$0.00	\$73,056.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$73,056.60
5	457-101-337	VMAX10K FILE BLOC REMOTE REG BASE=CA	\$0.00	EN-S	36%	\$0.00	\$3,981.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,981.60
5	457-101-338	VMAX10K FILE BLOC REMOTE REG UPG=CA	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-340	RP/EX LOC REG CAP UG VMAX 10 =CA	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-341	RP/EX REM REG CAP UG VMAX10 =CA	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-377	SRMSUITE 10K BASE =IC	\$0.00	EN-S	36%	\$0.00	\$4,446.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,446.00
5	457-101-378	SRMSUITE 10K CAP UPG =IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-379	SRMSUITE 20K BASE =IC	\$0.00	EN-S	36%	\$0.00	\$3,790.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,790.80
5	457-101-380	SRMSUITE 20K CAP UPG =IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-381	SRMSUITE 40K BASE =IC	\$0.00	EN-S	36%	\$0.00	\$3,790.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,790.80
5	457-101-382	SRMSUITE 40K CAP UPG =IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-404	SRMSUITE UPG 10K BASE =IC	\$0.00	EN-S	36%	\$0.00	\$1,153.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,153.80
5	457-101-405	SRMSUITE UPG 20K BASE =IC	\$0.00	EN-S	36%	\$0.00	\$982.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$982.80
5	457-101-406	SRMSUITE UPG 40K BASE =IC	\$0.00	EN-S	36%	\$0.00	\$982.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$982.80
5	457-101-644	APPSYNC 10K BASE =IC	\$0.00	EN-S	36%	\$0.00	\$2,251.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,251.80
5	457-101-645	APPSYNC 20K BASE =IC	\$0.00	EN-S	36%	\$0.00	\$3,463.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,463.20
5	457-101-646	APPSYNC 40K BASE =IC	\$0.00	EN-S	36%	\$0.00	\$3,463.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,463.20
5	457-101-648	APPSYNC 10K CAP UPG BASE=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-649	APPSYNC 20K CAP UPG BASE=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-650	APPSYNC 40K CAP UPG BASE=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-697	ADV SW SUITE VMAX 40K BASE LICENSE=CB	\$0.00	EN-S	36%	\$0.00	\$8,197.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,197.20
5	457-101-698	ADV SW SUITE VMAX 40K UPG LICENSE=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-701	ADV SW SUITE VMAX 20K BASE LICENSE=CB	\$0.00	EN-S	36%	\$0.00	\$8,197.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,197.20
5	457-101-702	ADV SW SUITE VMAX 20K UPG LICENSE=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-841	APPSYNC 10K SW Suite Base=IC	\$0.00	EN-S	36%	\$0.00	\$3,934.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,934.80
5	457-101-842	APPSYNC 10K SW Suite UPG Base=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-891	ESA FOR 10K BASE NEW LICENSE AP=CB	\$0.00	EN-S	36%	\$0.00	\$1,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,296.00
5	457-101-892	ESA FOR 10K CAPACITY UPG LICENSE AP=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-893	ESA FOR 10K BASE NEW LICENSE WW=CB	\$0.00	EN-S	36%	\$0.00	\$1,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,296.00
5	457-101-894	ESA FOR 10K CAPACITY UPG LICENSE WW=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-895	ESA FOR 20K BASE NEW LICENSE=CB	\$0.00	EN-S	36%	\$0.00	\$1,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,296.00
5	457-101-896	ESA FOR 20K CAPACITY UPGRADE LICENSE=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-897	ESA FOR 40K BASE NEW LICENSE=CB	\$0.00	EN-S	36%	\$0.00	\$1,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,296.00
5	457-101-898	ESA FOR 40K CAPACITY UPGRADE LICENSE=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-005	ESA VMAX BASE NEW LIC 10K WW MP ONLY=IC	\$0.00	EN-S	36%	\$0.00	\$907.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$907.20
5	457-102-006	ESA FOR VMAX BASE NEW LIC 40K MPO=IC	\$0.00	EN-S	36%	\$0.00	\$907.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$907.20
5	457-102-030	ESA VMAX CAP UPG LIC 10K WW MPO=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-031	ESA FOR VMAX CAP UPG LIC 40K MPO=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-116	VS VMAX 40K BASE=IC	\$0.00	EN-S	36%	\$0.00	\$4,836.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,836.60
5	457-102-117	VS VMAX 40K UPG=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-160	VS VMAX 10K UPG=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-643	VIPR SRM 10K BASE =IC	\$0.00	EN-S	36%	\$0.00	\$4,446.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,446.00
5	457-102-644	VIPR SRM 10K CAP UPG =IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-645	VIPR SRM 20K BASE =IC	\$0.00	EN-S	36%	\$0.00	\$3,790.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,790.80
5	457-102-646	VIPR SRM 20K CAP UPG =IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-647	VIPR SRM 40K BASE =IC	\$0.00	EN-S	36%	\$0.00	\$3,790.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,790.80
5	457-102-648	VIPR SRM 40K CAP UPG =IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-052	VMAX10K OR-DM PRODUCT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-053	VMAX10K TIMEFINDER PRODUCT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-058	VMAX10K FAST VP	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-072	VMAX10K SRDF-A PRODUCT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-084	VMAX10K SRDF-S PRODUCT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-089	VMAX10K SRDF-STAR PRODUCT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-094	VMAX10K BASE SW PKG BASE NEW LIC=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-095	VMAX10K ADV SW PKG BASE NEW LIC=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-096	VMAX10K ADV FAST PKG BASE NEW AP LIC=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-097	VMAX10K ENGMTY PKG BASE NEW LIC=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-098	VMAX10K ENGINUITY PKG BASE AP LIC=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-099	VMAX10K BASIC SRDF PKG BASE LIC=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-100	VMAX10K BASIC SRDF PKG BASE AP LIC=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-102	VMAX10K ADV SRDF PKG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-103	VMAX10K SYMM MANAGEMENT II PACKAGE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-118	VG10 Application Protection=IA	\$24,265.00	EN-S	36%	\$15,529.60	\$4,367.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,367.70
5	458-000-119	VG50 Application Protection=IA	\$33,970.00	EN-S	36%	\$21,740.80	\$6,114.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,114.60
5	458-000-120	VG50 Application Protection 10K Suite=IA	\$33,970.00	EN-S	36%	\$21,740.80	\$6,114.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,114.60
5	458-000-157	RP/EX REM VMAX40K PRODUCT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-250	VMAX40K ENGINUITY PRODUCT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-252	VMAX10K SYMM MAN/AGEMENT PACKAGE AP	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-271	VMAX40K OR-DM PRODUCT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-278	VMAX40K ADV SW PKG BASE LIC=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-279	VMAX40K ADV SRDF REPLICATION PKG (STAR)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-281	VMAX40K SRDF REPLICATION PKG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-283	VMAX40K SYMM MGMT PKG BASE LIC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	458-000-284	VMAX40K FAST TIERING PKG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-286	VMAX40K TIMEFINDER REPLICATION PKG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-312	VMAX10K ADV SRDF PACKAGE (STAR)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-334	VMAX10K BASIC SRDF PKG REG BASE LIC=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-335	VMAX10K BASIC SRDF PKG REG BASE AP=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-352	VMAX20K FAST VP PRODUCT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-353	VMAX20K OPTIMIZER PRODUCT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-356	VMAX10K SRDF-A PRODUCT AP	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-357	VMAX10K SRDF-S PRODUCT AP	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-358	VMAX10K SRDF-STAR PRODUCT AP	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-360	VMAX20K DCP PRODUCT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-363	VMAX20K OR-DM PRODUCT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-382	VMAX20K ENGINUITY PKG BASE LIC=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-383	VMAX20K SRDF PKG REG BASE LIC=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-384	VMAX20K SRDF PKG BASE LIC=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-385	VMAX20K ADV SRDF REPLICATION PKG (STAR)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-387	VMAX20K SYMM MGMT PKG BASE LIC=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-388	VMAX20K TIMEFINDER PKG BASE LIC=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-389	VMAX20K TIMEFINDER PKG REG BASE LIC=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-390	VMAX20K FAST TIERING PKG BASE LIC=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-391	VMAX20K FAST TIERING PKG REG BASE LIC=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-392	VMAX20K ADV SW PKG BASE LIC=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-393	VMAX10K OR-DM PRODUCT AP	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-394	VMAX10K TIMEFINDER PRODUCT AP	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-395	VMAX10K FAST VP AP	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-433	VMAX10K LOCPROT F+B NON-SATA 1TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-434	VMAX10K LOCPROT F+B SATA 1TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-444	VMAX10K LOCPROT F+B XTRN 1TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-446	VMAX10K LOCPROT F+B REG 1TB=CA	\$1,895.00	EN-S	36%	\$1,212.80	\$341.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$341.10
5	458-000-455	VMAX10K FILE BLK UNI NON-SATA CAP 1TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-547	VMAX10K ESA PRODUCT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-548	VMAX20K ESA PRODUCT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-549	VMAX40K ESA PRODUCT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-550	VMAX10K BASE SW II PKG BASE NEW LIC=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-847	RP/EX LOCAL FOR VMAX10K PRODUCT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-848	RP/EX REMOTE FOR VMAX10K PRODUCT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-849	RP/EX FOR VMAX10K PRODUCT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-854	RP/EX LOCAL FOR VMAX20K PRODUCT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-855	RP/EX REMOTE FOR VMAX20K PRODUCT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-856	RP/EX LOCAL FOR VMAX40K PRODUCT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-857	RP/EX REM FOR VMAX40K PRODUCT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-858	VIPI SRM for VMAX10K	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-859	VIPI SRM for VMAX20K	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-860	VIPI SRM for VMAX40K	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-862	VIPI SRM UPG for VMAX20K	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-863	VIPI SRM UPG for VMAX40K	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-864	APPSYNC VMAX10K	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-865	APPSYNC VMAX10K Suite	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-866	APPSYNC VMAX20K	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-867	APPSYNC VMAX 40K	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-993	VMS VMAX10K SUITE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-994	VIPI Suite for VMAX40K PRODUCT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-037	VIPI SRM LIC ENABLE VMAX	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-038	ESA FOR VMAX10K NON-SATA =CB	\$340.00	EN-S	36%	\$217.60	\$61.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$61.20
5	458-001-039	ESA FOR VMAX10K SATA=CB	\$170.00	EN-S	36%	\$108.80	\$30.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$30.60
5	458-001-040	ESA FOR VMAX10K NON-SATA AP=CB	\$0.00	EN-S	36%	\$0.00	\$61.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$61.20
5	458-001-041	ESA FOR VMAX10K SATA AP=CB	\$170.00	EN-S	36%	\$108.80	\$30.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$30.60
5	458-001-042	ESA FOR 20K NON-SATA 0-14TB=CB	\$730.00	EN-S	36%	\$467.20	\$131.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$131.40
5	458-001-043	ESA FOR 20K NON-SATA 15-25TB=CB	\$685.00	EN-S	36%	\$438.40	\$123.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$123.30
5	458-001-044	ESA FOR 20K NON-SATA 26-40TB=CB	\$610.00	EN-S	36%	\$390.40	\$109.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$109.80
5	458-001-045	ESA FOR 20K NON-SATA 41-60TB=CB	\$535.00	EN-S	36%	\$342.40	\$96.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$96.30
5	458-001-046	ESA FOR 20K NON-SATA 61-100TB=CB	\$465.00	EN-S	36%	\$297.60	\$83.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$83.70
5	458-001-047	ESA FOR 20K NON-SATA 101-150TB=CB	\$405.00	EN-S	36%	\$259.20	\$72.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.90
5	458-001-048	ESA FOR 20K NON-SATA 151-250TB=CB	\$345.00	EN-S	36%	\$220.80	\$62.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$62.10
5	458-001-049	ESA FOR 20K NON-SATA 251-400TB=CB	\$295.00	EN-S	36%	\$188.80	\$53.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$53.10
5	458-001-050	ESA FOR 20K NON-SATA 401-600TB=CB	\$255.00	EN-S	36%	\$163.20	\$45.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.90
5	458-001-051	ESA FOR 20K NON-SATA 601-1000TB=CB	\$220.00	EN-S	36%	\$140.80	\$39.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39.60
5	458-001-052	ESA FOR 20K NON-SATA 1001TB+=CB	\$185.00	EN-S	36%	\$118.40	\$33.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33.30
5	458-001-053	ESA FOR 20K SATA 0-14TB=CB	\$365.00	EN-S	36%	\$233.60	\$65.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$65.70
5	458-001-054	ESA FOR 20K SATA 15-25TB=CB	\$340.00	EN-S	36%	\$217.60	\$61.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$61.20
5	458-001-055	ESA FOR 20K SATA 26-40TB=CB	\$305.00	EN-S	36%	\$195.20	\$54.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54.90
5	458-001-056	ESA FOR 20K SATA 41-60TB=CB	\$265.00	EN-S	36%	\$169.60	\$47.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$47.70
5	458-001-057	ESA FOR 20K SATA 61-100TB=CB	\$235.00	EN-S	36%	\$150.40	\$42.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$42.30
5	458-001-058	ESA FOR 20K SATA 101-150TB=CB	\$200.00	EN-S	36%	\$128.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5	458-001-059	ESA FOR 20K SATA 151-250TB=CB	\$175.00	EN-S	36%	\$112.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31.50
5	458-001-060	ESA FOR 20K SATA 251-400TB=CB	\$150.00	EN-S	36%	\$96.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.00
5	458-001-061	ESA FOR 20K SATA 401-600TB=CB	\$125.00	EN-S	36%	\$80.00	\$22.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22.50
5	458-001-062	ESA FOR 20K SATA 601-1000TB=CB	\$110.00	EN-S	36%	\$70.40	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19.80
5	458-001-063	ESA FOR 20K SATA 1001TB+=CB	\$95.00	EN-S	36%	\$60.80	\$17.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17.10
5	458-001-064	ESA FOR 40K NON-SATA 0-14TB=CB	\$730.00	EN-S	36%	\$467.20	\$131.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$131.40

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	458-001-065	ESA FOR 40K NON-SATA 15-25TB=CB	\$685.00	EN-S	36%	\$438.40	\$123.30	\$0.00	\$0.00	\$0.00	\$0.00	\$123.30
5	458-001-066	ESA FOR 40K NON-SATA 26-40TB=CB	\$610.00	EN-S	36%	\$390.40	\$109.80	\$0.00	\$0.00	\$0.00	\$0.00	\$109.80
5	458-001-067	ESA FOR 40K NON-SATA 41-60TB=CB	\$535.00	EN-S	36%	\$342.40	\$96.30	\$0.00	\$0.00	\$0.00	\$0.00	\$96.30
5	458-001-068	ESA FOR 40K NON-SATA 61-100TB=CB	\$465.00	EN-S	36%	\$297.60	\$83.70	\$0.00	\$0.00	\$0.00	\$0.00	\$83.70
5	458-001-069	ESA FOR 40K NON-SATA 101-150TB=CB	\$405.00	EN-S	36%	\$259.20	\$72.90	\$0.00	\$0.00	\$0.00	\$0.00	\$72.90
5	458-001-070	ESA FOR 40K NON-SATA 151-250TB=CB	\$345.00	EN-S	36%	\$220.80	\$62.10	\$0.00	\$0.00	\$0.00	\$0.00	\$62.10
5	458-001-071	ESA FOR 40K NON-SATA 251-400TB=CB	\$295.00	EN-S	36%	\$188.80	\$53.10	\$0.00	\$0.00	\$0.00	\$0.00	\$53.10
5	458-001-072	ESA FOR 40K NON-SATA 401-600TB=CB	\$255.00	EN-S	36%	\$163.20	\$45.90	\$0.00	\$0.00	\$0.00	\$0.00	\$45.90
5	458-001-073	ESA FOR 40K NON-SATA 601-1000TB=CB	\$220.00	EN-S	36%	\$140.80	\$39.60	\$0.00	\$0.00	\$0.00	\$0.00	\$39.60
5	458-001-074	ESA FOR 40K NON-SATA 1001TB+=CB	\$185.00	EN-S	36%	\$118.40	\$33.30	\$0.00	\$0.00	\$0.00	\$0.00	\$33.30
5	458-001-075	ESA FOR 40K SATA 0-14TB=CB	\$365.00	EN-S	36%	\$233.60	\$65.70	\$0.00	\$0.00	\$0.00	\$0.00	\$65.70
5	458-001-076	ESA FOR 40K SATA 15-25TB=CB	\$340.00	EN-S	36%	\$217.60	\$61.20	\$0.00	\$0.00	\$0.00	\$0.00	\$61.20
5	458-001-077	ESA FOR 40K SATA 26-40TB=CB	\$305.00	EN-S	36%	\$195.20	\$54.90	\$0.00	\$0.00	\$0.00	\$0.00	\$54.90
5	458-001-078	ESA FOR 40K SATA 41-60TB=CB	\$265.00	EN-S	36%	\$169.60	\$47.70	\$0.00	\$0.00	\$0.00	\$0.00	\$47.70
5	458-001-079	ESA FOR 40K SATA 61-100TB=CB	\$235.00	EN-S	36%	\$150.40	\$42.30	\$0.00	\$0.00	\$0.00	\$0.00	\$42.30
5	458-001-080	ESA FOR 40K SATA 101-150TB=CB	\$200.00	EN-S	36%	\$128.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5	458-001-081	ESA FOR 40K SATA 151-250TB=CB	\$175.00	EN-S	36%	\$112.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$31.50
5	458-001-082	ESA FOR 40K SATA 251-400TB=CB	\$150.00	EN-S	36%	\$96.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.00
5	458-001-083	ESA FOR 40K SATA 401-600TB=CB	\$125.00	EN-S	36%	\$80.00	\$22.50	\$0.00	\$0.00	\$0.00	\$0.00	\$22.50
5	458-001-084	ESA FOR 40K SATA 601-1000TB=CB	\$110.00	EN-S	36%	\$70.40	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$19.80
5	458-001-085	ESA FOR 40K SATA 1001TB+=CB	\$95.00	EN-S	36%	\$60.80	\$17.10	\$0.00	\$0.00	\$0.00	\$0.00	\$17.10
5	458-001-119	VMAX40K ENGINUITY CAPACITY	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-123	VMAX10K FILE BLK UNI SATA CAP 1TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-168	VMAX10K ESA MGMT PACK ONLY WW PRODUCT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-169	VMAX10K ESA MGMT PACK ONLY AP PRODUCT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-170	VMAX10K ESA AP PRODUCT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-203	VMAX10K ENGINUITY PRODUCT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-303	VG50 Application Protection 10K Suite=IA	\$33,970.00	EN-S	36%	\$21,740.80	\$6,114.60	\$0.00	\$0.00	\$0.00	\$0.00	\$6,114.60
5	458-001-494	AFS FAST COMBO VMAX V1/20K/40K =IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-495	SYMM MGMT FAST COMBO VMAX V1/20K/40K =IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-496	SRMSUITE FAST COMBO VMAX V1/20K/40K =IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-497	SRDF FAST COMBO VMAX V1/20K/40K =IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-498	TF FAST COMBO VMAX V1/20K/40K =IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-499	SRMSUITE FAST COMBO VMAX10K =IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-500	SRMSUITE FAST COMBO VMAX10K CN =IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-501	VMAX10K FAST AND SYMM MGMT PROMO =IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-502	VMAX10K FAST AND SYMM MGMT PROMO AP =IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-503	VMAX 10K SRDF FAST COMBO =IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-504	VMAX 10K TF FAST COMBO =IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-505	VMAX 10K SRDF FAST COMBO AP =IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-506	VMAX 10K TF FAST COMBO AP =IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-759	ESA FOR VMAX 40K MPO PRODUCT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUTOS1MSUBASE	AUTOSWAP 20K FOR MF BASE-3MSU	\$86,800.00	EN-S	36%	\$55,552.00	\$15,624.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,624.00
5	AUTOS1MSU-M00	AUTOSWAP 20K FOR MF 4-45 MSU	\$190.00	EN-S	36%	\$121.60	\$34.20	\$0.00	\$0.00	\$0.00	\$0.00	\$34.20
5	AUTOS1MSU-M01	AUTOSWAP 20K FOR MF 46-175MSU	\$120.00	EN-S	36%	\$76.80	\$21.60	\$0.00	\$0.00	\$0.00	\$0.00	\$21.60
5	AUTOS1MSU-M02	AUTOSWAP 20K MF 176-315 MSU	\$90.00	EN-S	36%	\$57.60	\$16.20	\$0.00	\$0.00	\$0.00	\$0.00	\$16.20
5	AUTOS1MSU-M03	AUTOSWAP 20K MF 316-575 MSU	\$70.00	EN-S	36%	\$44.80	\$12.60	\$0.00	\$0.00	\$0.00	\$0.00	\$12.60
5	AUTOS1MSU-M04	AUTOSWAP 20K MF 576-875 MSU	\$50.00	EN-S	36%	\$32.00	\$9.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9.00
5	AUTOS1MSU-M05	AUTOSWAP 20K MF 876-1315 MSU	\$35.00	EN-S	36%	\$22.40	\$6.30	\$0.00	\$0.00	\$0.00	\$0.00	\$6.30
5	AUTOS1MSU-M06	AUTOSWAP 20K MF 1316-1975 MSU	\$18.00	EN-S	36%	\$11.52	\$3.24	\$0.00	\$0.00	\$0.00	\$0.00	\$3.24
5	AUTOS1MSU-M07	AUTOSWAP 20K MF 1976 & UP MSU	\$4.00	EN-S	36%	\$2.56	\$0.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.72
5	AUTOS1MSU-UPG	AUTOSWAP 20K FOR MF UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUTOS1ZVMBASE	AUTOSWAP 20K FOR ZVM BASE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUTOS2MSUBASE	AUTOSWAP 40K FOR MF BASE-3MSU	\$86,800.00	EN-S	36%	\$55,552.00	\$15,624.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,624.00
5	AUTOS2MSU-M00	AUTOSWAP 40K FOR MF 4-45 MSU	\$190.00	EN-S	36%	\$121.60	\$34.20	\$0.00	\$0.00	\$0.00	\$0.00	\$34.20
5	AUTOS2MSU-M01	AUTOSWAP 40K FOR MF 46-175MSU	\$120.00	EN-S	36%	\$76.80	\$21.60	\$0.00	\$0.00	\$0.00	\$0.00	\$21.60
5	AUTOS2MSU-M02	AUTOSWAP 40K MF 176-315 MSU	\$90.00	EN-S	36%	\$57.60	\$16.20	\$0.00	\$0.00	\$0.00	\$0.00	\$16.20
5	AUTOS2MSU-M03	AUTOSWAP 40K MF 316-575 MSU	\$70.00	EN-S	36%	\$44.80	\$12.60	\$0.00	\$0.00	\$0.00	\$0.00	\$12.60
5	AUTOS2MSU-M04	AUTOSWAP 40K MF 576-875 MSU	\$50.00	EN-S	36%	\$32.00	\$9.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9.00
5	AUTOS2MSU-M05	AUTOSWAP 40K MF 876-1315 MSU	\$35.00	EN-S	36%	\$22.40	\$6.30	\$0.00	\$0.00	\$0.00	\$0.00	\$6.30
5	AUTOS2MSU-M06	AUTOSWAP 40K MF 1316-1975 MSU	\$18.00	EN-S	36%	\$11.52	\$3.24	\$0.00	\$0.00	\$0.00	\$0.00	\$3.24
5	AUTOS2MSU-M07	AUTOSWAP 40K MF 1976 & UP MSU	\$4.00	EN-S	36%	\$2.56	\$0.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.72
5	AUTOS2MSU-UPG	AUTOSWAP 40K FOR MF UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUTOS2ZVMBASE	AUTOSWAP 40K FOR ZVM BASE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-CC-1TBC	VMAX 10K IONIX CTRLCTR PKG NON-SATA 1TB	\$0.00	EN-S	36%	\$0.00	\$252.00	\$0.00	\$0.00	\$0.00	\$0.00	\$252.00
5	BA-CC-1TBN	VMAX 10K IONIX CTRLCTR PKG SATA 1TB	\$0.00	EN-S	36%	\$0.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$126.00
5	BA-CC-BASE	VMAX 10K IONIX CTRLCTR PKG BASE LIC	\$0.00	EN-S	36%	\$0.00	\$2,475.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,475.00
5	BC-SCA-1TBC	VMAX 10K SCA NON-SATA 1TB	\$0.00	EN-S	36%	\$0.00	\$61.20	\$0.00	\$0.00	\$0.00	\$0.00	\$61.20
5	BC-SCA-1TBN	VMAX 10K SCA SATA 1TB	\$0.00	EN-S	36%	\$0.00	\$30.60	\$0.00	\$0.00	\$0.00	\$0.00	\$30.60
5	BC-SCA-BASE	VMAX 10K SCA BASE LIC	\$0.00	EN-S	36%	\$0.00	\$872.64	\$0.00	\$0.00	\$0.00	\$0.00	\$872.64
5	BC-SCA-UPG	VMAX 10K SCA UPG LIC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-LS	CC / PROSPHERE CAP UPG LIC SOLUTION	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-LS-CAP	CC / PROSPHERE CAP LIC SOLUTION	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-1R01	CMPEXT REG 20K 1TB (0-14TB)	\$3,400.00	EN-S	36%	\$2,176.00	\$612.00	\$0.00	\$0.00	\$0.00	\$0.00	\$612.00
5	CMPEXT-1R02	CMPEXT REG 20K 1TB (15-25TB)	\$3,200.00	EN-S	36%	\$2,048.00	\$576.00	\$0.00	\$0.00	\$0.00	\$0.00	\$576.00
5	CMPEXT-1R03	CMPEXT REG 20K 1TB (26-40TB)	\$2,810.00	EN-S	36%	\$1,798.40	\$505.80	\$0.00	\$0.00	\$0.00	\$0.00	\$505.80
5	CMPEXT-1R04	CMPEXT REG 20K 1TB (41-60TB)	\$2,620.00	EN-S	36%	\$1,676.80	\$471.60	\$0.00	\$0.00	\$0.00	\$0.00	\$471.60
5	CMPEXT-1R05	CMPEXT REG 20K 1TB (61-100TB)	\$2,510.00	EN-S	36%	\$1,606.40	\$451.80	\$0.00	\$0.00	\$0.00	\$0.00	\$451.80
5	CMPEXT-1R06	CMPEXT REG 20K 1TB (101-150TB)	\$2,260.00	EN-S	36%	\$1,446.40	\$406.80	\$0.00	\$0.00	\$0.00	\$0.00	\$406.80
5	CMPEXT-1R07	CMPEXT REG 20K 1TB (151-250TB)	\$2,020.00	EN-S	36%	\$1,292.80	\$363.60	\$0.00	\$0.00	\$0.00	\$0.00	\$363.60

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	CMPEXT-1R08	CMPEXT REG 20K 1TB (251-400TB)	\$1,750.00	EN-S	36%	\$1,120.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$315.00
5	CMPEXT-1R09	CMPEXT REG 20K 1TB (401-600TB)	\$1,530.00	EN-S	36%	\$979.20	\$275.40	\$0.00	\$0.00	\$0.00	\$0.00	\$275.40
5	CMPEXT-1R10	CMPEXT REG 20K 1TB (601-1000TB)	\$1,330.00	EN-S	36%	\$851.20	\$239.40	\$0.00	\$0.00	\$0.00	\$0.00	\$239.40
5	CMPEXT-1R11	CMPEXT REG 20K1TB(1001TB or greater)	\$1,160.00	EN-S	36%	\$742.40	\$208.80	\$0.00	\$0.00	\$0.00	\$0.00	\$208.80
5	CMPEXT-1RBASE	CMPEXT REG 20K BASE LICENSE	\$18,215.00	EN-S	36%	\$11,657.60	\$3,278.70	\$0.00	\$0.00	\$0.00	\$0.00	\$3,278.70
5	CMPEXT-1RUPG	CMPEXT REG 20K BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-2BASE	CMPEXT 40K BASE LICENSE	\$15,180.00	EN-S	36%	\$9,715.20	\$2,732.40	\$0.00	\$0.00	\$0.00	\$0.00	\$2,732.40
5	CMPEXT-2C01	CMPEXT 40K 1TB (0-14TB)	\$3,400.00	EN-S	36%	\$2,176.00	\$612.00	\$0.00	\$0.00	\$0.00	\$0.00	\$612.00
5	CMPEXT-2C02	CMPEXT 40K 1TB (15-25TB)	\$3,200.00	EN-S	36%	\$2,048.00	\$576.00	\$0.00	\$0.00	\$0.00	\$0.00	\$576.00
5	CMPEXT-2C03	CMPEXT 40K 1TB (26-40TB)	\$2,810.00	EN-S	36%	\$1,798.40	\$505.80	\$0.00	\$0.00	\$0.00	\$0.00	\$505.80
5	CMPEXT-2C04	CMPEXT 40K 1TB (41-60TB)	\$2,620.00	EN-S	36%	\$1,676.80	\$471.60	\$0.00	\$0.00	\$0.00	\$0.00	\$471.60
5	CMPEXT-2C05	CMPEXT 40K 1TB (61-100TB)	\$2,510.00	EN-S	36%	\$1,606.40	\$451.80	\$0.00	\$0.00	\$0.00	\$0.00	\$451.80
5	CMPEXT-2C06	CMPEXT 40K 1TB (101-150TB)	\$2,260.00	EN-S	36%	\$1,446.40	\$406.80	\$0.00	\$0.00	\$0.00	\$0.00	\$406.80
5	CMPEXT-2C07	CMPEXT 40K 1TB (151-250TB)	\$2,020.00	EN-S	36%	\$1,292.80	\$363.60	\$0.00	\$0.00	\$0.00	\$0.00	\$363.60
5	CMPEXT-2C08	CMPEXT 40K 1TB (251-400TB)	\$1,750.00	EN-S	36%	\$1,120.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$315.00
5	CMPEXT-2C09	CMPEXT 40K 1TB (401-600TB)	\$1,530.00	EN-S	36%	\$979.20	\$275.40	\$0.00	\$0.00	\$0.00	\$0.00	\$275.40
5	CMPEXT-2C10	CMPEXT 40K 1TB (601-1000TB)	\$1,330.00	EN-S	36%	\$851.20	\$239.40	\$0.00	\$0.00	\$0.00	\$0.00	\$239.40
5	CMPEXT-2C11	CMPEXT 40K1TB(1001TB or greater)	\$1,160.00	EN-S	36%	\$742.40	\$208.80	\$0.00	\$0.00	\$0.00	\$0.00	\$208.80
5	CMPEXT-2N01	CMPEXT 40K 1TB (0-14TB) NLT3	\$1,700.00	EN-S	36%	\$1,088.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$306.00
5	CMPEXT-2N02	CMPEXT 40K 1TB (15-25TB) NLT3	\$1,600.00	EN-S	36%	\$1,024.00	\$288.00	\$0.00	\$0.00	\$0.00	\$0.00	\$288.00
5	CMPEXT-2N03	CMPEXT 40K 1TB (26-40TB) NLT3	\$1,410.00	EN-S	36%	\$902.40	\$253.80	\$0.00	\$0.00	\$0.00	\$0.00	\$253.80
5	CMPEXT-2N04	CMPEXT 40K 1TB (41-60TB) NLT3	\$1,310.00	EN-S	36%	\$838.40	\$235.80	\$0.00	\$0.00	\$0.00	\$0.00	\$235.80
5	CMPEXT-2N05	CMPEXT 40K 1TB (61-100TB) NLT3	\$1,260.00	EN-S	36%	\$806.40	\$226.80	\$0.00	\$0.00	\$0.00	\$0.00	\$226.80
5	CMPEXT-2N06	CMPEXT 40K 1TB (101-150TB) NLT3	\$1,130.00	EN-S	36%	\$723.20	\$203.40	\$0.00	\$0.00	\$0.00	\$0.00	\$203.40
5	CMPEXT-2N07	CMPEXT 40K 1TB (151-250TB) NLT3	\$1,010.00	EN-S	36%	\$646.40	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$181.80
5	CMPEXT-2N08	CMPEXT 40K 1TB (251-400TB) NLT3	\$880.00	EN-S	36%	\$563.20	\$158.40	\$0.00	\$0.00	\$0.00	\$0.00	\$158.40
5	CMPEXT-2N09	CMPEXT 40K 1TB (401-600TB) NLT3	\$760.00	EN-S	36%	\$486.40	\$136.80	\$0.00	\$0.00	\$0.00	\$0.00	\$136.80
5	CMPEXT-2N10	CMPEXT 40K 1TB (601-1000TB) NLT3	\$670.00	EN-S	36%	\$428.80	\$120.60	\$0.00	\$0.00	\$0.00	\$0.00	\$120.60
5	CMPEXT-2N11	CMPEXT 40K1TB(1001TB or greater) NLT3	\$580.00	EN-S	36%	\$371.20	\$104.40	\$0.00	\$0.00	\$0.00	\$0.00	\$104.40
5	CMPEXT-2R01	CMPEXT REG 40K 1TB (0-14TB)	\$3,400.00	EN-S	36%	\$2,176.00	\$612.00	\$0.00	\$0.00	\$0.00	\$0.00	\$612.00
5	CMPEXT-2R02	CMPEXT REG 40K 1TB (15-25TB)	\$3,200.00	EN-S	36%	\$2,048.00	\$576.00	\$0.00	\$0.00	\$0.00	\$0.00	\$576.00
5	CMPEXT-2R03	CMPEXT REG 40K 1TB (26-40TB)	\$2,810.00	EN-S	36%	\$1,798.40	\$505.80	\$0.00	\$0.00	\$0.00	\$0.00	\$505.80
5	CMPEXT-2R04	CMPEXT REG 40K 1TB (41-60TB)	\$2,620.00	EN-S	36%	\$1,676.80	\$471.60	\$0.00	\$0.00	\$0.00	\$0.00	\$471.60
5	CMPEXT-2R05	CMPEXT REG 40K 1TB (61-100TB)	\$2,510.00	EN-S	36%	\$1,606.40	\$451.80	\$0.00	\$0.00	\$0.00	\$0.00	\$451.80
5	CMPEXT-2R06	CMPEXT REG 40K 1TB (101-150TB)	\$2,260.00	EN-S	36%	\$1,446.40	\$406.80	\$0.00	\$0.00	\$0.00	\$0.00	\$406.80
5	CMPEXT-2R07	CMPEXT REG 40K 1TB (151-250TB)	\$2,020.00	EN-S	36%	\$1,292.80	\$363.60	\$0.00	\$0.00	\$0.00	\$0.00	\$363.60
5	CMPEXT-2R08	CMPEXT REG 40K 1TB (251-400TB)	\$1,750.00	EN-S	36%	\$1,120.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$315.00
5	CMPEXT-2R09	CMPEXT REG 40K 1TB (401-600TB)	\$1,530.00	EN-S	36%	\$979.20	\$275.40	\$0.00	\$0.00	\$0.00	\$0.00	\$275.40
5	CMPEXT-2R10	CMPEXT REG 40K 1TB (601-1000TB)	\$1,330.00	EN-S	36%	\$851.20	\$239.40	\$0.00	\$0.00	\$0.00	\$0.00	\$239.40
5	CMPEXT-2R11	CMPEXT REG 40K1TB(1001TB or greater)	\$1,160.00	EN-S	36%	\$742.40	\$208.80	\$0.00	\$0.00	\$0.00	\$0.00	\$208.80
5	CMPEXT-2RBASE	CMPEXT REG 40K BASE LICENSE	\$18,215.00	EN-S	36%	\$11,657.60	\$3,278.70	\$0.00	\$0.00	\$0.00	\$0.00	\$3,278.70
5	CMPEXT-2RUPG	CMPEXT REG 40K BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-2UPG	CMPEXT 40K BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRMZ1BAS	CMPEXT 20KRMZ BASE LICENSE	\$2,580.00	EN-S	36%	\$1,651.20	\$464.40	\$0.00	\$0.00	\$0.00	\$0.00	\$464.40
5	CMPEXTRMZ1C01	COMPEXTRMZ 20K 1 TB (0-14 TB)	\$550.00	EN-S	36%	\$352.00	\$99.00	\$0.00	\$0.00	\$0.00	\$0.00	\$99.00
5	CMPEXTRMZ1C02	COMPEXTRMZ 20K 1 TB (15-25 TB)	\$525.00	EN-S	36%	\$336.00	\$94.50	\$0.00	\$0.00	\$0.00	\$0.00	\$94.50
5	CMPEXTRMZ1C03	COMPEXTRMZ 20K 1 TB (26-40 TB)	\$495.00	EN-S	36%	\$316.80	\$89.10	\$0.00	\$0.00	\$0.00	\$0.00	\$89.10
5	CMPEXTRMZ1C04	COMPEXTRMZ 20K 1 TB (41-60 TB)	\$470.00	EN-S	36%	\$300.80	\$84.60	\$0.00	\$0.00	\$0.00	\$0.00	\$84.60
5	CMPEXTRMZ1C05	COMPEXTRMZ 20K 1 TB (61-100 TB)	\$450.00	EN-S	36%	\$288.00	\$81.00	\$0.00	\$0.00	\$0.00	\$0.00	\$81.00
5	CMPEXTRMZ1C06	COMPEXTRMZ 20K 1 TB (101-150 TB)	\$425.00	EN-S	36%	\$272.00	\$76.50	\$0.00	\$0.00	\$0.00	\$0.00	\$76.50
5	CMPEXTRMZ1C07	COMPEXTRMZ 20K 1 TB (151-250 TB)	\$405.00	EN-S	36%	\$259.20	\$72.90	\$0.00	\$0.00	\$0.00	\$0.00	\$72.90
5	CMPEXTRMZ1C08	COMPEXTRMZ 20K 1 TB (251-400 TB)	\$385.00	EN-S	36%	\$246.40	\$69.30	\$0.00	\$0.00	\$0.00	\$0.00	\$69.30
5	CMPEXTRMZ1C09	COMPEXTRMZ 20K 1 TB (401-600 TB)	\$365.00	EN-S	36%	\$233.60	\$65.70	\$0.00	\$0.00	\$0.00	\$0.00	\$65.70
5	CMPEXTRMZ1C10	COMPEXTRMZ 20K 1 TB (601-1000 TB)	\$345.00	EN-S	36%	\$220.80	\$62.10	\$0.00	\$0.00	\$0.00	\$0.00	\$62.10
5	CMPEXTRMZ1C11	COMPEXTRMZ 20K 1 TB (1001 TB OR GREATER)	\$330.00	EN-S	36%	\$211.20	\$59.40	\$0.00	\$0.00	\$0.00	\$0.00	\$59.40
5	CMPEXTRMZ1N01	CMPEXTRMZ 20K 1 TB (0-14TB) NLT3	\$275.00	EN-S	36%	\$176.00	\$49.50	\$0.00	\$0.00	\$0.00	\$0.00	\$49.50
5	CMPEXTRMZ1N02	CMPEXTRMZ 20K 1 TB (15-25TB) NLT3	\$260.00	EN-S	36%	\$166.40	\$46.80	\$0.00	\$0.00	\$0.00	\$0.00	\$46.80
5	CMPEXTRMZ1N03	CMPEXTRMZ 20K 1 TB (26-40TB) NLT3	\$250.00	EN-S	36%	\$160.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.00
5	CMPEXTRMZ1N04	CMPEXTRMZ 20K 1 TB (41-60TB) NLT3	\$235.00	EN-S	36%	\$150.40	\$42.30	\$0.00	\$0.00	\$0.00	\$0.00	\$42.30
5	CMPEXTRMZ1N05	CMPEXTRMZ 20K 1 TB (61-100TB) NLT3	\$225.00	EN-S	36%	\$144.00	\$40.50	\$0.00	\$0.00	\$0.00	\$0.00	\$40.50
5	CMPEXTRMZ1N06	CMPEXTRMZ 20K 1 TB (101-150TB) NLT3	\$215.00	EN-S	36%	\$137.60	\$38.70	\$0.00	\$0.00	\$0.00	\$0.00	\$38.70
5	CMPEXTRMZ1N07	CMPEXTRMZ 20K 1 TB (151-250TB) NLT3	\$200.00	EN-S	36%	\$128.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5	CMPEXTRMZ1N08	CMPEXTRMZ 20K 1 TB (251-400TB) NLT3	\$190.00	EN-S	36%	\$121.60	\$34.20	\$0.00	\$0.00	\$0.00	\$0.00	\$34.20
5	CMPEXTRMZ1N09	CMPEXTRMZ 20K 1 TB (401-600TB) NLT3	\$180.00	EN-S	36%	\$115.20	\$32.40	\$0.00	\$0.00	\$0.00	\$0.00	\$32.40
5	CMPEXTRMZ1N10	CMPEXTRMZ 20K 1 TB (601-1000TB) NLT3	\$175.00	EN-S	36%	\$112.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$31.50
5	CMPEXTRMZ1N11	CMPEXTRMZ 20K 1 TB 1001 TB OR GRTR NLT3	\$165.00	EN-S	36%	\$105.60	\$29.70	\$0.00	\$0.00	\$0.00	\$0.00	\$29.70
5	CMPEXTRMZ1R01	COMPEXTRMZ REG 20K 1 TB (0-14 TB)	\$550.00	EN-S	36%	\$352.00	\$99.00	\$0.00	\$0.00	\$0.00	\$0.00	\$99.00
5	CMPEXTRMZ1R02	COMPEXTRMZ REG 20K 1 TB (15-25 TB)	\$525.00	EN-S	36%	\$336.00	\$94.50	\$0.00	\$0.00	\$0.00	\$0.00	\$94.50
5	CMPEXTRMZ1R03	COMPEXTRMZ REG 20K 1 TB (26-40 TB)	\$495.00	EN-S	36%	\$316.80	\$89.10	\$0.00	\$0.00	\$0.00	\$0.00	\$89.10
5	CMPEXTRMZ1R04	COMPEXTRMZ REG 20K 1 TB (41-60 TB)	\$470.00	EN-S	36%	\$300.80	\$84.60	\$0.00	\$0.00	\$0.00	\$0.00	\$84.60
5	CMPEXTRMZ1R05	COMPEXTRMZ REG 20K 1 TB (61-100 TB)	\$450.00	EN-S	36%	\$288.00	\$81.00	\$0.00	\$0.00	\$0.00	\$0.00	\$81.00
5	CMPEXTRMZ1R06	COMPEXTRMZ REG 20K 1 TB (101-150 TB)	\$425.00	EN-S	36%	\$272.00	\$76.50	\$0.00	\$0.00	\$0.00	\$0.00	\$76.50
5	CMPEXTRMZ1R07	COMPEXTRMZ REG 20K 1 TB (151-250 TB)	\$405.00	EN-S	36%	\$259.20	\$72.90	\$0.00	\$0.00	\$0.00	\$0.00	\$72.90
5	CMPEXTRMZ1R08	COMPEXTRMZ REG 20K 1 TB (251-400 TB)	\$385.00	EN-S	36%	\$246.40	\$69.30	\$0.00	\$0.00	\$0.00	\$0.00	\$69.30
5	CMPEXTRMZ1R09	COMPEXTRMZ REG 20K 1 TB (401-600 TB)	\$365.00	EN-S	36%	\$233.60	\$65.70	\$0.00	\$0.00	\$0.00	\$0.00	\$65.70
5	CMPEXTRMZ1R10	COMPEXTRMZ REG 20K 1 TB (601-1000 TB)	\$345.00	EN-S	36%	\$220.80	\$62.10	\$0.00	\$0.00	\$0.00	\$0.00	\$62.10
5	CMPEXTRMZ1R11	COMPEXTRMZ REG 20K 1 TB 1001 TB OR GRTR	\$330.00	EN-S	36%	\$211.20	\$59.40	\$0.00	\$0.00	\$0.00	\$0.00	\$59.40
5	CMPEXTRMZ1RBS	CMPEXTRMZ REG 20K BASE LICENSE	\$3,095.00	EN-S	36%	\$1,980.80	\$557.10	\$0.00	\$0.00	\$0.00	\$0.00	\$557.10
5	CMPEXTRMZ1RUP	CMPEXTRMZ REG BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRMZ1UPG	CMPEXTRMZ 20K BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	CMPEXTRM2ZBAS	CMPEXT 40KRMZ BASE LICENSE	\$2,580.00	EN-S	36%	\$1,651.20	\$464.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$464.40
5	CMPEXTRM2ZC01	COMPEXTRMZ 40K 1 TB (0-14 TB)	\$550.00	EN-S	36%	\$352.00	\$99.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$99.00
5	CMPEXTRM2ZC02	COMPEXTRMZ 40K 1 TB (15-25 TB)	\$525.00	EN-S	36%	\$336.00	\$94.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$94.50
5	CMPEXTRM2ZC03	COMPEXTRMZ 40K 1 TB (26-40 TB)	\$495.00	EN-S	36%	\$316.80	\$89.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$89.10
5	CMPEXTRM2ZC04	COMPEXTRMZ 40K 1 TB (41-60 TB)	\$470.00	EN-S	36%	\$300.80	\$84.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$84.60
5	CMPEXTRM2ZC05	COMPEXTRMZ 40K 1 TB (61-100 TB)	\$450.00	EN-S	36%	\$288.00	\$81.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$81.00
5	CMPEXTRM2ZC06	COMPEXTRMZ 40K 1 TB (101-150 TB)	\$425.00	EN-S	36%	\$272.00	\$76.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$76.50
5	CMPEXTRM2ZC07	COMPEXTRMZ 40K 1 TB (151-250 TB)	\$405.00	EN-S	36%	\$259.20	\$72.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.90
5	CMPEXTRM2ZC08	COMPEXTRMZ 40K 1 TB (251-400 TB)	\$385.00	EN-S	36%	\$246.40	\$69.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$69.30
5	CMPEXTRM2ZC09	COMPEXTRMZ 40K 1 TB (401-600 TB)	\$365.00	EN-S	36%	\$233.60	\$65.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$65.70
5	CMPEXTRM2ZC10	COMPEXTRMZ 40K 1 TB (601-1000 TB)	\$345.00	EN-S	36%	\$220.80	\$62.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$62.10
5	CMPEXTRM2ZC11	COMPEXTRMZ 40K 1 TB (1001 TB OR GREATER)	\$330.00	EN-S	36%	\$211.20	\$59.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$59.40
5	CMPEXTRM2ZN01	CMPEXTRMZ 40K 1 TB (0-14TB) NLT3	\$275.00	EN-S	36%	\$176.00	\$49.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$49.50
5	CMPEXTRM2ZN02	CMPEXTRMZ 40K 1 TB (15-25TB) NLT3	\$260.00	EN-S	36%	\$166.40	\$46.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46.80
5	CMPEXTRM2ZN03	CMPEXTRMZ 40K 1 TB (26-40TB) NLT3	\$250.00	EN-S	36%	\$160.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.00
5	CMPEXTRM2ZN04	CMPEXTRMZ 40K 1 TB (41-60TB) NLT3	\$235.00	EN-S	36%	\$150.40	\$42.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$42.30
5	CMPEXTRM2ZN05	CMPEXTRMZ 40K 1 TB (61-100TB) NLT3	\$225.00	EN-S	36%	\$144.00	\$40.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$40.50
5	CMPEXTRM2ZN06	CMPEXTRMZ 40K 1 TB (101-150TB) NLT3	\$215.00	EN-S	36%	\$137.60	\$38.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$38.70
5	CMPEXTRM2ZN07	CMPEXTRMZ 40K 1 TB (151-250TB) NLT3	\$200.00	EN-S	36%	\$128.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5	CMPEXTRM2ZN08	CMPEXTRMZ 40K 1 TB (251-400TB) NLT3	\$190.00	EN-S	36%	\$121.60	\$34.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$34.20
5	CMPEXTRM2ZN09	CMPEXTRMZ 40K 1 TB (401-600TB) NLT3	\$180.00	EN-S	36%	\$115.20	\$32.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$32.40
5	CMPEXTRM2ZN10	CMPEXTRMZ 40K 1 TB (601-1000TB) NLT3	\$175.00	EN-S	36%	\$112.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31.50
5	CMPEXTRM2ZN11	CMPEXTRMZ 40K 1 TB 1001 TB OR GRTR NLT3	\$165.00	EN-S	36%	\$105.60	\$29.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$29.70
5	CMPEXTRM2ZR01	COMPEXTRMZ REG 40K 1 TB (0-14 TB)	\$550.00	EN-S	36%	\$352.00	\$99.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$99.00
5	CMPEXTRM2ZR02	COMPEXTRMZ REG 40K 1 TB (15-25 TB)	\$525.00	EN-S	36%	\$336.00	\$94.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$94.50
5	CMPEXTRM2ZR03	COMPEXTRMZ REG 40K 1 TB (26-40 TB)	\$495.00	EN-S	36%	\$316.80	\$89.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$89.10
5	CMPEXTRM2ZR04	COMPEXTRMZ REG 40K 1 TB (41-60 TB)	\$470.00	EN-S	36%	\$300.80	\$84.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$84.60
5	CMPEXTRM2ZR05	COMPEXTRMZ REG 40K 1 TB (61-100 TB)	\$450.00	EN-S	36%	\$288.00	\$81.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$81.00
5	CMPEXTRM2ZR06	COMPEXTRMZ REG 40K 1 TB (101-150 TB)	\$425.00	EN-S	36%	\$272.00	\$76.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$76.50
5	CMPEXTRM2ZR07	COMPEXTRMZ REG 40K 1 TB (151-250 TB)	\$405.00	EN-S	36%	\$259.20	\$72.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.90
5	CMPEXTRM2ZR08	COMPEXTRMZ REG 40K 1 TB (251-400 TB)	\$385.00	EN-S	36%	\$246.40	\$69.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$69.30
5	CMPEXTRM2ZR09	COMPEXTRMZ REG 40K 1 TB (401-600 TB)	\$365.00	EN-S	36%	\$233.60	\$65.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$65.70
5	CMPEXTRM2ZR10	COMPEXTRMZ REG 40K 1 TB (601-1000 TB)	\$345.00	EN-S	36%	\$220.80	\$62.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$62.10
5	CMPEXTRM2ZR11	COMPEXTRMZ REG 40K 1 TB 1001 TB OR GRTR	\$330.00	EN-S	36%	\$211.20	\$59.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$59.40
5	CMPEXTRM2ZRBAS	CMPEXTRMZ REG 40K BASE LICENSE	\$3,095.00	EN-S	36%	\$1,980.80	\$557.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$557.10
5	CMPEXTRM2ZRUP	CMPEXTRMZ REG BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRM2ZUPG	CMPEXTRMZ 40K BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMZHPF-1BAS	CMP HIGH PERFORMANCE FICON 20K BASE LIC	\$10,000.00	EN-S	36%	\$6,400.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	COMPV/M1BASE	COM-PAV/M 20K BASE LICENSE	\$9,510.00	EN-S	36%	\$6,086.40	\$1,711.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,711.80
5	COMPV/M-1C01	COM-PAV/M 20K 1TB (0-14TB)	\$2,250.00	EN-S	36%	\$1,440.00	\$405.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$405.00
5	COMPV/M-1C02	COM-PAV/M 20K 1TB (15-25TB)	\$2,110.00	EN-S	36%	\$1,350.40	\$379.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$379.80
5	COMPV/M-1C03	COM-PAV/M 20K 1TB (26-40TB)	\$1,860.00	EN-S	36%	\$1,190.40	\$334.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$334.80
5	COMPV/M-1C04	COM-PAV/M 20K 1TB (41-60TB)	\$1,730.00	EN-S	36%	\$1,107.20	\$311.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$311.40
5	COMPV/M-1C05	COM-PAV/M 20K 1TB (61-100TB)	\$1,660.00	EN-S	36%	\$1,062.40	\$298.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.80
5	COMPV/M-1C06	COM-PAV/M 20K 1TB (101-150TB)	\$1,490.00	EN-S	36%	\$953.60	\$268.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$268.20
5	COMPV/M-1C07	COM-PAV/M 20K 1TB (151-250TB)	\$1,330.00	EN-S	36%	\$851.20	\$239.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$239.40
5	COMPV/M-1C08	COM-PAV/M 20K 1TB (251-400TB)	\$1,160.00	EN-S	36%	\$742.40	\$208.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$208.80
5	COMPV/M-1C09	COM-PAV/M 20K 1TB (401-600TB)	\$1,010.00	EN-S	36%	\$646.40	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$181.80
5	COMPV/M-1C10	COM-PAV/M 20K 1TB(601-1000TB)	\$880.00	EN-S	36%	\$563.20	\$158.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$158.40
5	COMPV/M-1C11	COM-PAV/M 20K 1TB(1001TB OR GREATER)	\$760.00	EN-S	36%	\$486.40	\$136.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$136.80
5	COMPV/M-1N01	COM-PAV/M 20K 1TB (0-14TB) NLT3	\$1,120.00	EN-S	36%	\$716.80	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$201.60
5	COMPV/M-1N02	COM-PAV/M 20K 1TB (15-25TB) NLT3	\$1,060.00	EN-S	36%	\$678.40	\$190.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$190.80
5	COMPV/M-1N03	COM-PAV/M 20K 1TB (26-40TB) NLT3	\$930.00	EN-S	36%	\$595.20	\$167.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$167.40
5	COMPV/M-1N04	COM-PAV/M 20K 1TB (41-60TB) NLT3	\$860.00	EN-S	36%	\$550.40	\$154.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$154.80
5	COMPV/M-1N05	COM-PAV/M 20K 1TB (61-100TB) NLT3	\$830.00	EN-S	36%	\$531.20	\$149.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$149.40
5	COMPV/M-1N06	COM-PAV/M 20K 1TB (101-150TB) NLT3	\$750.00	EN-S	36%	\$480.00	\$135.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$135.00
5	COMPV/M-1N07	COM-PAV/M 20K 1TB (151-250TB) NLT3	\$670.00	EN-S	36%	\$428.80	\$120.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$120.60
5	COMPV/M-1N08	COM-PAV/M 20K 1TB (251-400TB) NLT3	\$580.00	EN-S	36%	\$371.20	\$104.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$104.40
5	COMPV/M-1N09	COM-PAV/M 20K 1TB (401-600TB) NLT3	\$500.00	EN-S	36%	\$320.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.00
5	COMPV/M-1N10	COM-PAV/M 20K 1TB(601-1000TB) NLT3	\$440.00	EN-S	36%	\$281.60	\$79.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$79.20
5	COMPV/M-1N11	COMPV/M 20K 1TB(1001TB OR GREATER) NLT3	\$380.00	EN-S	36%	\$243.20	\$68.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$68.40
5	COMPV/M-1UPG	COM-PAV/M 20K BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV-1R01	COM-PAV/M 20K REG 1TB (0-14TB)	\$2,250.00	EN-S	36%	\$1,440.00	\$405.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$405.00
5	COM-PAV-1R02	COM-PAV/M 20K REG 1TB (15-25TB)	\$2,110.00	EN-S	36%	\$1,350.40	\$379.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$379.80
5	COM-PAV-1R03	COM-PAV/M 20K REG 1TB (26-40TB)	\$1,860.00	EN-S	36%	\$1,190.40	\$334.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$334.80
5	COM-PAV-1R04	COM-PAV/M 20K REG 1TB (41-60TB)	\$1,730.00	EN-S	36%	\$1,107.20	\$311.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$311.40
5	COM-PAV-1R05	COM-PAV/M 20K REG 1TB (61-100TB)	\$1,660.00	EN-S	36%	\$1,062.40	\$298.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.80
5	COM-PAV-1R06	COM-PAV/M 20K REG 1TB (101-150TB)	\$1,490.00	EN-S	36%	\$953.60	\$268.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$268.20
5	COM-PAV-1R07	COM-PAV/M 20K REG 1TB (151-250TB)	\$1,330.00	EN-S	36%	\$851.20	\$239.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$239.40
5	COM-PAV-1R08	COM-PAV/M 20K REG 1TB (251-400TB)	\$1,160.00	EN-S	36%	\$742.40	\$208.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$208.80
5	COM-PAV-1R09	COM-PAV/M 20K REG 1TB (401-600TB)	\$1,010.00	EN-S	36%	\$646.40	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$181.80
5	COM-PAV-1R10	COM-PAV/M 20K REG 1TB (601-1000TB)	\$880.00	EN-S	36%	\$563.20	\$158.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$158.40
5	COM-PAV-1R11	COM-PAV/M 20K REG 1TB (1001 TB+)	\$760.00	EN-S	36%	\$486.40	\$136.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$136.80
5	COM-PAV-1RBAS	COM-PAV/M 20K REG BASE LICENSE	\$9,510.00	EN-S	36%	\$6,086.40	\$1,711.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,711.80
5	COM-PAV-1RUP	COM-PAV/M 20K REG BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV-2R01	COM-PAV/M 40K REG 1TB (0-14TB)	\$2,250.00	EN-S	36%	\$1,440.00	\$405.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$405.00
5	COM-PAV-2R02	COM-PAV/M 40K REG 1TB (15-25TB)	\$2,110.00	EN-S	36%	\$1,350.40	\$379.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$379.80
5	COM-PAV-2R03	COM-PAV/M 40K REG 1TB (26-40TB)	\$1,860.00	EN-S	36%	\$1,190.40	\$334.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$334.80
5	COM-PAV-2R04	COM-PAV/M 40K REG 1TB (41-60TB)	\$1,730.00	EN-S	36%	\$1,107.20	\$311.40	\$					

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	COM-PAV-2R06	COM-PAV/M 40K REG 1TB (101-150TB)	\$1,490.00	EN-S	36%	\$953.60	\$268.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$268.20
5	COM-PAV-2R07	COM-PAV/M 40K REG 1TB (151-250TB)	\$1,330.00	EN-S	36%	\$851.20	\$239.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$239.40
5	COM-PAV-2R08	COM-PAV/M 40K REG 1TB (251-400TB)	\$1,160.00	EN-S	36%	\$742.40	\$208.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$208.80
5	COM-PAV-2R09	COM-PAV/M 40K REG 1TB (401-600TB)	\$1,010.00	EN-S	36%	\$646.40	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$181.80
5	COM-PAV-2R10	COM-PAV/M 40K REG 1TB (601-1000TB)	\$880.00	EN-S	36%	\$563.20	\$158.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$158.40
5	COM-PAV-2R11	COMP/AV/M 40K REG 1TB (1001 TB+)	\$760.00	EN-S	36%	\$486.40	\$136.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$136.80
5	COM-PAV-2RBAS	COM-PAV/M 40K REG BASE LICENSE	\$9,510.00	EN-S	36%	\$6,086.40	\$1,711.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,711.80
5	COM-PAV-2RUP	COM-PAV/M 40K REG BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESA-10K-BASE	ESA FOR 10K BASE NEW LICENSE=CB	\$0.00	EN-S	36%	\$0.00	\$1,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,296.00
5	ESA-10K-C-UPG	ESA FOR 10K CAPACITY UPGRADE LICENSE=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESA-10K-N-S	ESA FOR 10K NON-SATA - PER TB=CB	\$0.00	EN-S	36%	\$0.00	\$61.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$61.20
5	ESA-10K-SATA	ESA FOR 10K SATA - PER TB=CB	\$0.00	EN-S	36%	\$0.00	\$30.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$30.60
5	ESA-20K-BASE	ESA FOR 20K BASE NEW LICENSE=CB	\$0.00	EN-S	36%	\$0.00	\$1,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,296.00
5	ESA-20K-C-UPG	ESA FOR 20K CAPACITY UPGRADE LICENSE=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESA-20K-NON1	ESA FOR 20K NON-SATA 0-14TB=CB	\$0.00	EN-S	36%	\$0.00	\$131.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$131.40
5	ESA-20K-NON10	ESA FOR 20K NON-SATA 601-1000TB=CB	\$0.00	EN-S	36%	\$0.00	\$39.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39.60
5	ESA-20K-NON11	ESA FOR 20K NON-SATA 1001TB-PLUS=CB	\$0.00	EN-S	36%	\$0.00	\$33.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33.30
5	ESA-20K-NON2	ESA FOR 20K NON-SATA 15-25TB=CB	\$0.00	EN-S	36%	\$0.00	\$123.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$123.30
5	ESA-20K-NON3	ESA FOR 20K NON-SATA 28-40TB=CB	\$0.00	EN-S	36%	\$0.00	\$109.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$109.80
5	ESA-20K-NON4	ESA FOR 20K NON-SATA 41-60TB=CB	\$0.00	EN-S	36%	\$0.00	\$96.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$96.30
5	ESA-20K-NON5	ESA FOR 20K NON-SATA 61-100TB=CB	\$0.00	EN-S	36%	\$0.00	\$83.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$83.70
5	ESA-20K-NON6	ESA FOR 20K NON-SATA 101-150TB=CB	\$0.00	EN-S	36%	\$0.00	\$72.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.90
5	ESA-20K-NON7	ESA FOR 20K NON-SATA 151-250TB=CB	\$0.00	EN-S	36%	\$0.00	\$62.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$62.10
5	ESA-20K-NON8	ESA FOR 20K NON-SATA 251-400TB=CB	\$0.00	EN-S	36%	\$0.00	\$53.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$53.10
5	ESA-20K-NON9	ESA FOR 20K NON-SATA 401-600TB=CB	\$0.00	EN-S	36%	\$0.00	\$45.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.90
5	ESA-20K-SAT1	ESA FOR 20K SATA 0-14TB=CB	\$0.00	EN-S	36%	\$0.00	\$65.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$65.70
5	ESA-20K-SAT10	ESA FOR 20K SATA 601-1000TB=CB	\$0.00	EN-S	36%	\$0.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19.80
5	ESA-20K-SAT11	ESA FOR 20K SATA 1001TB-PLUS=CB	\$0.00	EN-S	36%	\$0.00	\$17.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17.10
5	ESA-20K-SAT2	ESA FOR 20K SATA 15-25TB=CB	\$0.00	EN-S	36%	\$0.00	\$61.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$61.20
5	ESA-20K-SAT3	ESA FOR 20K SATA 26-40TB=CB	\$0.00	EN-S	36%	\$0.00	\$54.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54.90
5	ESA-20K-SAT4	ESA FOR 20K SATA 41-60TB=CB	\$0.00	EN-S	36%	\$0.00	\$47.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$47.70
5	ESA-20K-SAT5	ESA FOR 20K SATA 61-100TB=CB	\$0.00	EN-S	36%	\$0.00	\$42.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$42.30
5	ESA-20K-SAT6	ESA FOR 20K SATA 101-150TB=CB	\$0.00	EN-S	36%	\$0.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5	ESA-20K-SAT7	ESA FOR 20K SATA 151-250TB=CB	\$0.00	EN-S	36%	\$0.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31.50
5	ESA-20K-SAT8	ESA FOR 20K SATA 251-400TB=CB	\$0.00	EN-S	36%	\$0.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.00
5	ESA-20K-SAT9	ESA FOR 20K SATA 401-600TB=CB	\$0.00	EN-S	36%	\$0.00	\$22.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22.50
5	ESA-40K-BASE	ESA FOR 40K BASE NEW LICENSE=CB	\$0.00	EN-S	36%	\$0.00	\$1,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,296.00
5	ESA-40K-C-UPG	ESA FOR 40K CAPACITY UPGRADE LICENSE=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESA-40K-NON1	ESA FOR 40K NON-SATA 0-14TB=CB	\$0.00	EN-S	36%	\$0.00	\$131.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$131.40
5	ESA-40K-NON10	ESA FOR 40K NON-SATA 601-1000TB=CB	\$0.00	EN-S	36%	\$0.00	\$39.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39.60
5	ESA-40K-NON11	ESA FOR 40K NON-SATA 1001TB-PLUS=CB	\$0.00	EN-S	36%	\$0.00	\$33.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33.30
5	ESA-40K-NON2	ESA FOR 40K NON-SATA 15-25TB=CB	\$0.00	EN-S	36%	\$0.00	\$123.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$123.30
5	ESA-40K-NON3	ESA FOR 40K NON-SATA 28-40TB=CB	\$0.00	EN-S	36%	\$0.00	\$109.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$109.80
5	ESA-40K-NON4	ESA FOR 40K NON-SATA 41-60TB=CB	\$0.00	EN-S	36%	\$0.00	\$96.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$96.30
5	ESA-40K-NON5	ESA FOR 40K NON-SATA 61-100TB=CB	\$0.00	EN-S	36%	\$0.00	\$83.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$83.70
5	ESA-40K-NON6	ESA FOR 40K NON-SATA 101-150TB=CB	\$0.00	EN-S	36%	\$0.00	\$72.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.90
5	ESA-40K-NON7	ESA FOR 40K NON-SATA 151-250TB=CB	\$0.00	EN-S	36%	\$0.00	\$62.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$62.10
5	ESA-40K-NON8	ESA FOR 40K NON-SATA 251-400TB=CB	\$0.00	EN-S	36%	\$0.00	\$53.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$53.10
5	ESA-40K-NON9	ESA FOR 40K NON-SATA 401-600TB=CB	\$0.00	EN-S	36%	\$0.00	\$45.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.90
5	ESA-40K-SAT1	ESA FOR 40K SATA 0-14TB=CB	\$0.00	EN-S	36%	\$0.00	\$65.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$65.70
5	ESA-40K-SAT10	ESA FOR 40K SATA 601-1000TB=CB	\$0.00	EN-S	36%	\$0.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19.80
5	ESA-40K-SAT11	ESA FOR 40K SATA 1001TB-PLUS=CB	\$0.00	EN-S	36%	\$0.00	\$17.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17.10
5	ESA-40K-SAT2	ESA FOR 40K SATA 15-25TB=CB	\$0.00	EN-S	36%	\$0.00	\$61.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$61.20
5	ESA-40K-SAT3	ESA FOR 40K SATA 26-40TB=CB	\$0.00	EN-S	36%	\$0.00	\$54.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54.90
5	ESA-40K-SAT4	ESA FOR 40K SATA 41-60TB=CB	\$0.00	EN-S	36%	\$0.00	\$47.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$47.70
5	ESA-40K-SAT5	ESA FOR 40K SATA 61-100TB=CB	\$0.00	EN-S	36%	\$0.00	\$42.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$42.30
5	ESA-40K-SAT6	ESA FOR 40K SATA 101-150TB=CB	\$0.00	EN-S	36%	\$0.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5	ESA-40K-SAT7	ESA FOR 40K SATA 151-250TB=CB	\$0.00	EN-S	36%	\$0.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31.50
5	ESA-40K-SAT8	ESA FOR 40K SATA 251-400TB=CB	\$0.00	EN-S	36%	\$0.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.00
5	ESA-40K-SAT9	ESA FOR 40K SATA 401-600TB=CB	\$0.00	EN-S	36%	\$0.00	\$22.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22.50
5	ESP-1BASE	ESP 20K BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-1C01	ESP 20K 1TB (0-14TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-1C02	ESP 20K 1TB (15-25TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-1C03	ESP 20K 1TB (26-40TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-1C04	ESP 20K 1TB (41-60TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-1C05	ESP 20K 1TB (61-100TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-1C06	ESP 20K 1TB (101-150TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-1C07	ESP 20K 1TB (151-250TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-1C08	ESP 20K 1TB (251-400TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-1C09	ESP 20K 1TB (401-600TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-1C10	ESP 20K 1TB (601-1000TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-1C11	ESP 20K 1TB (1001TB OR GREATER)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-1N01	ESP 20K 1TB (0-14TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-1N02	ESP 20K 1TB (15-25TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-1N03	ESP 20K 1TB (26-40TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-1N04	ESP 20K 1TB (41-60TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-1N05	ESP 20K 1TB (61-100TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-1N06	ESP 20K 1TB (101-150TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-1N07	ESP 20K 1TB (151-250TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-1N08	ESP 20K 1TB (251-400TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	ESP-1N09	ESP 20K 1TB (401-600TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-1N10	ESP 20K 1TB (601-1000TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-1N11	ESP 20K 1TB (1001TB OR GREATER) NLT3	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-1UPG	ESP 20K BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-1ADDBASE	EZSM 20K BASE LIC & PROD ADD	\$4,820.00	EN-S	36%	\$3,084.80	\$867.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$867.60
5	EZSM-1ADD-C01	EZSM 20K 1TB (0-14TB) ADD	\$850.00	EN-S	36%	\$544.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	EZSM-1ADD-C02	EZSM 20K 1TB (15-25TB) ADD	\$800.00	EN-S	36%	\$512.00	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$144.00
5	EZSM-1ADD-C03	EZSM 20K 1TB (26-40TB) ADD	\$700.00	EN-S	36%	\$448.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$126.00
5	EZSM-1ADD-C04	EZSM 20K 1TB (41-60TB) ADD	\$650.00	EN-S	36%	\$416.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$117.00
5	EZSM-1ADD-C05	EZSM 20K 1TB (61-100TB) ADD	\$630.00	EN-S	36%	\$403.20	\$113.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$113.40
5	EZSM-1ADD-C06	EZSM 20K 1TB (101-150TB) ADD	\$560.00	EN-S	36%	\$358.40	\$100.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$100.80
5	EZSM-1ADD-C07	EZSM 20K 1TB (151-250TB) ADD	\$500.00	EN-S	36%	\$320.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.00
5	EZSM-1ADD-C08	EZSM 20K 1TB (251-400TB) ADD	\$430.00	EN-S	36%	\$275.20	\$77.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$77.40
5	EZSM-1ADD-C09	EZSM 20K 1TB (401-600TB) ADD	\$380.00	EN-S	36%	\$243.20	\$68.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$68.40
5	EZSM-1ADD-C10	EZSM 20K 1TB (601-1000TB) ADD	\$330.00	EN-S	36%	\$211.20	\$59.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$59.40
5	EZSM-1ADD-C11	EZSM 20K 1TB (1001TB OR GREATER) AD	\$280.00	EN-S	36%	\$179.20	\$50.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$50.40
5	EZSM-1ADD-N01	EZSM 20K ADD 1TB (0-14TB) NLT3	\$430.00	EN-S	36%	\$275.20	\$77.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$77.40
5	EZSM-1ADD-N02	EZSM 20K ADD 1TB (15-25TB) NLT3	\$400.00	EN-S	36%	\$256.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	EZSM-1ADD-N03	EZSM 20K ADD 1TB (26-40TB) NLT3	\$350.00	EN-S	36%	\$224.00	\$63.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$63.00
5	EZSM-1ADD-N04	EZSM 20K ADD 1TB (41-60TB) NLT3	\$330.00	EN-S	36%	\$211.20	\$59.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$59.40
5	EZSM-1ADD-N05	EZSM 20K ADD 1TB (61-100TB) NLT3	\$310.00	EN-S	36%	\$198.40	\$55.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$55.80
5	EZSM-1ADD-N06	EZSM 20K ADD 1TB (101-150TB) NLT3	\$280.00	EN-S	36%	\$179.20	\$50.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$50.40
5	EZSM-1ADD-N07	EZSM 20K ADD 1TB (151-250TB) NLT3	\$250.00	EN-S	36%	\$160.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.00
5	EZSM-1ADD-N08	EZSM 20K ADD 1TB (251-400TB) NLT3	\$220.00	EN-S	36%	\$140.80	\$39.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39.60
5	EZSM-1ADD-N09	EZSM 20K ADD 1TB (401-600TB) NLT3	\$190.00	EN-S	36%	\$121.60	\$34.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$34.20
5	EZSM-1ADD-N10	EZSM 20K ADD 1TB (601-1000TB) NLT3	\$160.00	EN-S	36%	\$102.40	\$28.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28.80
5	EZSM-1ADD-N11	EZSM 20K ADD 1TB (1001TB OR GRTR) NLT3	\$140.00	EN-S	36%	\$89.60	\$25.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25.20
5	EZSM-1ADD-R01	EZSM REG 20K 1TB (0-14TB) ADD	\$1,700.00	EN-S	36%	\$1,088.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$306.00
5	EZSM-1ADD-R02	EZSM REG 20K 1TB (15-25TB) ADD	\$1,600.00	EN-S	36%	\$1,024.00	\$288.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$288.00
5	EZSM-1ADD-R03	EZSM REG 20K 1TB (26-40TB) ADD	\$1,410.00	EN-S	36%	\$902.40	\$253.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$253.80
5	EZSM-1ADD-R04	EZSM REG 20K 1TB (41-60TB) ADD	\$1,300.00	EN-S	36%	\$832.00	\$234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$234.00
5	EZSM-1ADD-R05	EZSM REG 20K 1TB (61-100TB) ADD	\$1,250.00	EN-S	36%	\$800.00	\$225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$225.00
5	EZSM-1ADD-R06	EZSM REG 20K 1TB (101-150TB) ADD	\$1,130.00	EN-S	36%	\$723.20	\$203.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$203.40
5	EZSM-1ADD-R07	EZSM REG 20K 1TB (151-250TB) ADD	\$1,000.00	EN-S	36%	\$640.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$180.00
5	EZSM-1ADD-R08	EZSM REG 20K 1TB (251-400TB) ADD	\$870.00	EN-S	36%	\$556.80	\$156.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$156.60
5	EZSM-1ADD-R09	EZSM REG 20K 1TB (401-600TB) ADD	\$760.00	EN-S	36%	\$486.40	\$136.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$136.80
5	EZSM-1ADD-R10	EZSM REG 20K 1TB (601-1000TB) ADD	\$660.00	EN-S	36%	\$422.40	\$118.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$118.80
5	EZSM-1ADD-R11	EZSM REG 20K 1TB (1001 TB+) ADD	\$570.00	EN-S	36%	\$364.80	\$102.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$102.60
5	EZSM1ADD-RBAS	EZSM REG 20K BASE LICENSE	\$9,640.00	EN-S	36%	\$6,169.60	\$1,735.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,735.20
5	EZSM-1ADD-RUP	EZSM REG 20K BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-1ADD-UPG	EZSM 20K ADD UPGRADE+C183	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-1BASE	EZSM 20K BASE LIC & PROD	\$9,640.00	EN-S	36%	\$6,169.60	\$1,735.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,735.20
5	EZSM-1C01	EZSM 20K 1TB (0-14TB)	\$1,700.00	EN-S	36%	\$1,088.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$306.00
5	EZSM-1C02	EZSM 20K 1TB (15-25TB)	\$1,600.00	EN-S	36%	\$1,024.00	\$288.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$288.00
5	EZSM-1C03	EZSM 20K 1TB (26-40TB)	\$1,410.00	EN-S	36%	\$902.40	\$253.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$253.80
5	EZSM-1C04	EZSM 20K 1TB (41-60TB)	\$1,300.00	EN-S	36%	\$832.00	\$234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$234.00
5	EZSM-1C05	EZSM 20K 1TB (61-100TB)	\$1,250.00	EN-S	36%	\$800.00	\$225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$225.00
5	EZSM-1C06	EZSM 20K 1TB (101-150TB)	\$1,130.00	EN-S	36%	\$723.20	\$203.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$203.40
5	EZSM-1C07	EZSM 20K 1TB (151-250TB)	\$1,000.00	EN-S	36%	\$640.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$180.00
5	EZSM-1C08	EZSM 20K 1TB (251-400TB)	\$870.00	EN-S	36%	\$556.80	\$156.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$156.60
5	EZSM-1C09	EZSM 20K 1TB (401-600TB)	\$760.00	EN-S	36%	\$486.40	\$136.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$136.80
5	EZSM-1C10	EZSM 20K 1TB (601-1000TB)	\$660.00	EN-S	36%	\$422.40	\$118.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$118.80
5	EZSM-1C11	EZSM 20K 1TB (1001TB OR GREATER)	\$570.00	EN-S	36%	\$364.80	\$102.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$102.60
5	EZSM-1N01	EZSM 20K 1TB (0-14TB) NLT3	\$850.00	EN-S	36%	\$544.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	EZSM-1N02	EZSM 20K 1TB (15-25TB) NLT3	\$800.00	EN-S	36%	\$512.00	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$144.00
5	EZSM-1N03	EZSM 20K 1TB (26-40TB) NLT3	\$700.00	EN-S	36%	\$448.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$126.00
5	EZSM-1N04	EZSM 20K 1TB (41-60TB) NLT3	\$650.00	EN-S	36%	\$416.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$117.00
5	EZSM-1N05	EZSM 20K 1TB (61-100TB) NLT3	\$630.00	EN-S	36%	\$403.20	\$113.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$113.40
5	EZSM-1N06	EZSM 20K 1TB (101-150TB) NLT3	\$560.00	EN-S	36%	\$358.40	\$100.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$100.80
5	EZSM-1N07	EZSM 20K 1TB (151-250TB) NLT3	\$500.00	EN-S	36%	\$320.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.00
5	EZSM-1N08	EZSM 20K 1TB (251-400TB) NLT3	\$430.00	EN-S	36%	\$275.20	\$77.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$77.40
5	EZSM-1N09	EZSM 20K 1TB (401-600TB) NLT3	\$380.00	EN-S	36%	\$243.20	\$68.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$68.40
5	EZSM-1N10	EZSM 20K 1TB (601-1000TB) NLT3	\$330.00	EN-S	36%	\$211.20	\$59.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$59.40
5	EZSM-1N11	EZSM 20K 1TB (1001TB OR GREATER) NLT3	\$280.00	EN-S	36%	\$179.20	\$50.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$50.40
5	EZSM-1R01	EZSM REG 20K 1TB (0-14TB)	\$850.00	EN-S	36%	\$544.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	EZSM-1R02	EZSM REG 20K 1TB (15-25TB)	\$800.00	EN-S	36%	\$512.00	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$144.00
5	EZSM-1R03	EZSM REG 20K 1TB (26-40TB)	\$700.00	EN-S	36%	\$448.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$126.00
5	EZSM-1R04	EZSM REG 20K 1TB (41-60TB)	\$650.00	EN-S	36%	\$416.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$117.00
5	EZSM-1R05	EZSM REG 20K 1TB (61-100TB)	\$630.00	EN-S	36%	\$403.20	\$113.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$113.40
5	EZSM-1R06	EZSM REG 20K 1TB (101-150TB)	\$560.00	EN-S	36%	\$358.40	\$100.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$100.80
5	EZSM-1R07	EZSM REG 20K 1TB (151-250TB)	\$500.00	EN-S	36%	\$320.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.00
5	EZSM-1R08	EZSM REG 20K 1TB (251-400TB)	\$430.00	EN-S	36%	\$275.20	\$77.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$77.40
5	EZSM-1R09	EZSM REG 20K 1TB (401-600TB)	\$380.00	EN-S	36%	\$243.20	\$68.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$68.40
5	EZSM-1R10	EZSM REG 20K 1TB (601-1000TB)	\$330.00	EN-S	36%	\$211.20	\$59.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$59.40
5	EZSM-1R11	EZSM REG 20K 1TB (1001 TB+)	\$280.00	EN-S	36%	\$179.20	\$50.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$50.40
5	EZSM-1RBAS	EZSM REG 20K BASE LICENSE	\$4,820.00	EN-S	36%	\$3,084.80	\$867.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$867.60
5	EZSM-1RUP	EZSM REG 20K BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-1UPGRADE	EZSM 20K UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-2ADD-R01	EZSM REG 40K 1TB (0-14TB) ADD	\$0.00	EN-S	36%	\$0.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	EZSM-2ADD-R02	EZSM REG 40K 1TB (15-25TB) ADD	\$0.00	EN-S	36%	\$0.00	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$144.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	EZSM-2ADD-R03	EZSM REG 40K 1TB (26-40TB) ADD	\$0.00	EN-S	36%	\$0.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$126.00
5	EZSM-2ADD-R04	EZSM REG 40K 1TB (41-60TB) ADD	\$0.00	EN-S	36%	\$0.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$117.00
5	EZSM-2ADD-R05	EZSM REG 40K 1TB (61-100TB) ADD	\$0.00	EN-S	36%	\$0.00	\$113.40	\$0.00	\$0.00	\$0.00	\$0.00	\$113.40
5	EZSM-2ADD-R06	EZSM REG 40K 1TB (101-150TB) ADD	\$0.00	EN-S	36%	\$0.00	\$100.80	\$0.00	\$0.00	\$0.00	\$0.00	\$100.80
5	EZSM-2ADD-R07	EZSM REG 40K 1TB (151-250TB) ADD	\$0.00	EN-S	36%	\$0.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.00
5	EZSM-2ADD-R08	EZSM REG 40K 1TB (251-400TB) ADD	\$0.00	EN-S	36%	\$0.00	\$77.40	\$0.00	\$0.00	\$0.00	\$0.00	\$77.40
5	EZSM-2ADD-R09	EZSM REG 40K 1TB (401-600TB) ADD	\$0.00	EN-S	36%	\$0.00	\$68.40	\$0.00	\$0.00	\$0.00	\$0.00	\$68.40
5	EZSM-2ADD-R10	EZSM REG 40K 1TB (601-1000TB) ADD	\$0.00	EN-S	36%	\$0.00	\$59.40	\$0.00	\$0.00	\$0.00	\$0.00	\$59.40
5	EZSM-2ADD-R11	EZSM REG 40K 1TB (1001 TB+) ADD	\$0.00	EN-S	36%	\$0.00	\$50.40	\$0.00	\$0.00	\$0.00	\$0.00	\$50.40
5	EZSM2ADD-RBAS	EZSM REG 40K BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$867.60	\$0.00	\$0.00	\$0.00	\$0.00	\$867.60
5	EZSM-2ADD-RUP	EZSM REG 40K BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-2R01	EZSM REG 40K 1TB (0-14TB)	\$0.00	EN-S	36%	\$0.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$306.00
5	EZSM-2R02	EZSM REG 40K 1TB (15-25TB)	\$0.00	EN-S	36%	\$0.00	\$288.00	\$0.00	\$0.00	\$0.00	\$0.00	\$288.00
5	EZSM-2R03	EZSM REG 40K 1TB (26-40TB)	\$0.00	EN-S	36%	\$0.00	\$253.80	\$0.00	\$0.00	\$0.00	\$0.00	\$253.80
5	EZSM-2R04	EZSM REG 40K 1TB (41-60TB)	\$0.00	EN-S	36%	\$0.00	\$234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$234.00
5	EZSM-2R05	EZSM REG 40K 1TB (61-100TB)	\$0.00	EN-S	36%	\$0.00	\$225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$225.00
5	EZSM-2R06	EZSM REG 40K 1TB (101-150TB)	\$0.00	EN-S	36%	\$0.00	\$203.40	\$0.00	\$0.00	\$0.00	\$0.00	\$203.40
5	EZSM-2R07	EZSM REG 40K 1TB (151-250TB)	\$0.00	EN-S	36%	\$0.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$180.00
5	EZSM-2R08	EZSM REG 40K 1TB (251-400TB)	\$0.00	EN-S	36%	\$0.00	\$156.60	\$0.00	\$0.00	\$0.00	\$0.00	\$156.60
5	EZSM-2R09	EZSM REG 40K 1TB (401-600TB)	\$0.00	EN-S	36%	\$0.00	\$136.80	\$0.00	\$0.00	\$0.00	\$0.00	\$136.80
5	EZSM-2R10	EZSM REG 40K 1TB (601-1000TB)	\$0.00	EN-S	36%	\$0.00	\$118.80	\$0.00	\$0.00	\$0.00	\$0.00	\$118.80
5	EZSM-2R11	EZSM REG 40K 1TB (1001 TB+)	\$0.00	EN-S	36%	\$0.00	\$102.60	\$0.00	\$0.00	\$0.00	\$0.00	\$102.60
5	EZSM-2RBAS	EZSM REG 40K BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$1,735.20	\$0.00	\$0.00	\$0.00	\$0.00	\$1,735.20
5	EZSM-2RUP	EZSM REG 40K BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GDDR1CAOPSMVMS	EMC GDDR 20K W/ CAOPSMVMS LIC	\$210,000.00	EN-S	36%	\$134,400.00	\$37,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37,800.00
5	GDDR-1SITELIC	EMC GDDR 20K SITE LICENSE	\$175,000.00	EN-S	36%	\$112,000.00	\$31,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31,500.00
5	GDDR2CAOPSMVMS	EMC GDDR 40K W/ CAOPSMVMS LIC	\$0.00	EN-S	36%	\$0.00	\$37,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37,800.00
5	GDDR-2SITELIC	EMC GDDR 40K SITE LICENSE	\$0.00	EN-S	36%	\$0.00	\$31,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31,500.00
5	LPS-VG10	VG10 Local Protection Suite=IC	\$0.00	EN-S	36%	\$0.00	\$1,070.10	\$0.00	\$0.00	\$0.00	\$0.00	\$1,070.10
5	LPS-VG50	VG50 Local Protection Suite=IC	\$0.00	EN-S	36%	\$0.00	\$1,892.70	\$0.00	\$0.00	\$0.00	\$0.00	\$1,892.70
5	LPS-VG50-10K	VG50 Local Protection 10k Suite=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MFE-1SW-KIT	MAINFRAME ENABLERS 20K RT KIT FOR ZOS	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PPAK-VG10	VG10 Total Protection Pack=IC	\$0.00	EN-S	36%	\$0.00	\$6,562.80	\$0.00	\$0.00	\$0.00	\$0.00	\$6,562.80
5	PPAK-VG50	VG50 Total Protection Pack=IC	\$0.00	EN-S	36%	\$0.00	\$10,133.10	\$0.00	\$0.00	\$0.00	\$0.00	\$10,133.10
5	PPAK-VG50-10K	VG50 Total Protection 10k Pack=IC	\$80,880.00	EN-S	36%	\$51,763.20	\$14,558.40	\$0.00	\$0.00	\$0.00	\$0.00	\$14,558.40
5	RPAKS390-1BAS	RESPAK FOR S/390 20K BASE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPBA-CDP-1TB	RPEX CDP 1TB PER CLUSTER	\$0.00	EN-S	36%	\$0.00	\$522.36	\$0.00	\$0.00	\$0.00	\$0.00	\$522.36
5	RPBA-CDP-BASE	RPEX CDP BASE LICENSE PER CLUSTER	\$0.00	EN-S	36%	\$0.00	\$3,409.02	\$0.00	\$0.00	\$0.00	\$0.00	\$3,409.02
5	RPBA-CDP-R01U	RPEX TO RPCL TIER 1 CDP UPGD 1TB	\$0.00	EN-S	36%	\$0.00	\$687.24	\$0.00	\$0.00	\$0.00	\$0.00	\$687.24
5	RPBA-CDP-R02U	RPEX TO RPCL TIER 2 CDP UPGD 1TB	\$0.00	EN-S	36%	\$0.00	\$514.44	\$0.00	\$0.00	\$0.00	\$0.00	\$514.44
5	RPBA-CDP-R03U	RPEX TO RPCL TIER 3 CDP UPGD 1TB	\$0.00	EN-S	36%	\$0.00	\$353.16	\$0.00	\$0.00	\$0.00	\$0.00	\$353.16
5	RPBA-CDP-R04U	RPEX TO RPCL TIER 4 CDP UPGD 1TB	\$0.00	EN-S	36%	\$0.00	\$236.52	\$0.00	\$0.00	\$0.00	\$0.00	\$236.52
5	RPBA-CDP-UPGD	RPEX CDP BASE TO RPCL CDP BASE UPGD	\$0.00	EN-S	36%	\$0.00	\$3,790.98	\$0.00	\$0.00	\$0.00	\$0.00	\$3,790.98
5	RPBA-CLR-BASE	RPEX CLR BASE LICENSE PER CLUSTER	\$0.00	EN-S	36%	\$0.00	\$937.44	\$0.00	\$0.00	\$0.00	\$0.00	\$937.44
5	RPBA-CLR-UPGD	RPEX CLR BASE TO RPCL CLR BASE UPGD	\$0.00	EN-S	36%	\$0.00	\$1,042.56	\$0.00	\$0.00	\$0.00	\$0.00	\$1,042.56
5	RPBA-CRR-1TB	RPEX CRR 1TB PER CLUSTER	\$0.00	EN-S	36%	\$0.00	\$547.20	\$0.00	\$0.00	\$0.00	\$0.00	\$547.20
5	RPBA-CRR-BASE	RPEX CRR BASE LICENSE PER CLUSTER	\$0.00	EN-S	36%	\$0.00	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,250.00
5	RPBA-CRR-R01U	RPEX TO RPCL TIER 1 CRR UPGD 1TB	\$0.00	EN-S	36%	\$0.00	\$720.00	\$0.00	\$0.00	\$0.00	\$0.00	\$720.00
5	RPBA-CRR-R02U	RPEX TO RPCL TIER 2 CRR UPGD 1TB	\$0.00	EN-S	36%	\$0.00	\$466.56	\$0.00	\$0.00	\$0.00	\$0.00	\$466.56
5	RPBA-CRR-R03U	RPEX TO RPCL TIER 3 CRR UPGD 1TB	\$0.00	EN-S	36%	\$0.00	\$236.16	\$0.00	\$0.00	\$0.00	\$0.00	\$236.16
5	RPEX-1TBN	RECOVERPOINT EX 1TB NON-SATA	\$0.00	EN-S	36%	\$0.00	\$288.00	\$0.00	\$0.00	\$0.00	\$0.00	\$288.00
5	RPS-VG10	VG10 Remote Protection Suite=IC	\$0.00	EN-S	36%	\$0.00	\$2,766.60	\$0.00	\$0.00	\$0.00	\$0.00	\$2,766.60
5	RPS-VG50	VG50 Remote Protection Suite=IC	\$0.00	EN-S	36%	\$0.00	\$4,658.40	\$0.00	\$0.00	\$0.00	\$0.00	\$4,658.40
5	RPS-VG50-10K	VG50 Remote Protection 10k Suite=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SCS-VG10	VG10 Events and Retention Suite=IC	\$0.00	EN-S	36%	\$0.00	\$1,018.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,018.80
5	SCS-VG50	VG50 Events and Retention Suite=IC	\$0.00	EN-S	36%	\$0.00	\$2,038.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,038.50
5	SCS-VG50-10K	VG50 Events and Retention 10k Suite=IC	\$12,940.00	EN-S	36%	\$8,281.60	\$2,329.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,329.20
5	SRDF20KRNMFCCG	SRDF MFCC RUNTIME NO CHRNG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF20KRNS390	SRDF S390 RUNTIME NO CHRNG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF20KRNVOS	SRDF VOS RUNTIME NO CHRNG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF20KRUNAS4	SRDF AS4 RUNTIME NO CHRNG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF20KRUNMSP	SRDF MSP RUNTIM NO CHRNG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF20KRUNOPN	SRDF OPEN RUNTIME NO CHRNG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF20KRUNTPF	SRDF TPF RUNTIME NO CHRNG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF20KRNZOS	SRDF/A 20K RUNTIME FOR ZOS	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-C01	SRDFAR20K 1TB (0-14TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-C02	SRDFAR20K 1TB (15-25TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-C03	SRDFAR20K 1TB (26-40TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-C04	SRDFAR20K 1TB (41-60TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-C05	SRDFAR20K 1TB (61-100TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-C06	SRDFAR20K 1TB (101-150TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-C07	SRDFAR20K 1TB (151-250TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-C08	SRDFAR20K 1TB (251-400TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-C09	SRDFAR20K 1TB (401-600TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-C10	SRDFAR20K 1TB (601-1000TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-C11	SRDFAR20K1TB(1001TB OR GREATER)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-N01	SRDFAR20K 1TB (0-14TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-N02	SRDFAR20K 1TB (15-25TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-N03	SRDFAR20K 1TB (26-40TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-N04	SRDFAR20K 1TB (41-60TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	SRDFAR20K-N05	SRDFAR20K 1TB (61-100TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-N06	SRDFAR20K 1TB (101-150TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-N07	SRDFAR20K 1TB (151-250TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-N08	SRDFAR20K 1TB (251-400TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-N09	SRDFAR20K 1TB (401-600TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-N10	SRDFAR20K 1TB (601-1000TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-N11	SRDFAR20K1TB(1001TB OR GREATER) NLT3	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-OBA	SRDFAR20K OPT OUT BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-OPT	SRDFAR20K OPT OUT TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-OUP	SRDFAR20K OPT OUT BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-R01	SRDFAR20K REPL 1TB (0-14TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-R02	SRDFAR20K REPL 1TB (15-25TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-R03	SRDFAR20K REPL 1TB (26-40TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-R04	SRDFAR20K REPL 1TB (41-60TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-R05	SRDFAR20K REPL 1TB (61-100TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-R06	SRDFAR20K REPL 1TB (101-150TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-R07	SRDFAR20K REPL 1TB (151-250TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-R08	SRDFAR20K REPL 1TB (251-400TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-R09	SRDFAR20K REPL 1TB (401-600TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-R10	SRDFAR20K REPL 1TB (601-1000TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-R11	SRDFAR20K REPL 1TB(1001TB OR GREATER)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-RBA	SRDFAR20K REPL BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20KRNZO	LIC FEAT CODE MF SRDFAR20K	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-RUP	SRDFAR20K REPL BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCE20KBASE	SRDF-CE 20K BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$203.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$203.40
5	SRDFCE20KC01	SRDF-CE 20K 1TB (0-14TB)	\$0.00	EN-S	36%	\$0.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.00
5	SRDFCE20KC02	SRDF-CE 20K 1TB (15-25TB)	\$0.00	EN-S	36%	\$0.00	\$39.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39.60
5	SRDFCE20KC03	SRDF-CE 20K 1TB (26-40TB)	\$0.00	EN-S	36%	\$0.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5	SRDFCE20KC04	SRDF-CE 20K 1TB (41-60TB)	\$0.00	EN-S	36%	\$0.00	\$32.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$32.40
5	SRDFCE20KC05	SRDF-CE 20K 1TB (61-100TB)	\$0.00	EN-S	36%	\$0.00	\$28.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28.80
5	SRDFCE20KC06	SRDF-CE 20K 1TB (101-150TB)	\$0.00	EN-S	36%	\$0.00	\$25.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25.20
5	SRDFCE20KC07	SRDF-CE 20K 1TB (151-250TB)	\$0.00	EN-S	36%	\$0.00	\$23.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23.40
5	SRDFCE20KC08	SRDF-CE 20K 1TB (251-400TB)	\$0.00	EN-S	36%	\$0.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19.80
5	SRDFCE20KC09	SRDF-CE 20K 1TB (401-600TB)	\$0.00	EN-S	36%	\$0.00	\$14.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14.40
5	SRDFCE20KC10	SRDF-CE 20K 1TB (601-1000TB)	\$0.00	EN-S	36%	\$0.00	\$14.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14.40
5	SRDFCE20KC11	SRDF-CE 20K1TB(1001TB OR GREATER)	\$0.00	EN-S	36%	\$0.00	\$12.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12.60
5	SRDFCE20KN01	SRDF-CE 20K 1TB (0-14TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$21.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$21.60
5	SRDFCE20KN02	SRDF-CE 20K 1TB (15-25TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19.80
5	SRDFCE20KN03	SRDF-CE 20K 1TB (26-40TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18.00
5	SRDFCE20KN04	SRDF-CE 20K 1TB (41-60TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$16.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16.20
5	SRDFCE20KN05	SRDF-CE 20K 1TB (61-100TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$14.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14.40
5	SRDFCE20KN06	SRDF-CE 20K 1TB (101-150TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$12.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12.60
5	SRDFCE20KN07	SRDF-CE 20K 1TB (151-250TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$10.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10.80
5	SRDFCE20KN08	SRDF-CE 20K 1TB (251-400TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$9.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9.00
5	SRDFCE20KN09	SRDF-CE 20K 1TB (401-600TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$7.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7.20
5	SRDFCE20KN10	SRDF-CE 20K 1TB (601-1000TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$7.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7.02
5	SRDFCE20KN11	SRDF-CE 20K1TB(1001TB OR GREATER) NLT3	\$0.00	EN-S	36%	\$0.00	\$6.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6.30
5	SRDFCE20KOBAS	SRDF-CE 20K OPT OUT BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCE20KOPT	SRDF-CE 20K OPT OUT TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCE20KOUPT	SRDF-CE 20K OPT OUT BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCE20KR01	SRDF-CE 20K REPL 1TB (0-14TB)	\$0.00	EN-S	36%	\$0.00	\$50.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$50.58
5	SRDFCE20KR02	SRDF-CE 20K REPL 1TB (15-25TB)	\$0.00	EN-S	36%	\$0.00	\$38.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$38.70
5	SRDFCE20KR03	SRDF-CE 20K REPL 1TB (26-40TB)	\$0.00	EN-S	36%	\$0.00	\$41.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$41.04
5	SRDFCE20KR04	SRDF-CE 20K REPL 1TB (41-60TB)	\$0.00	EN-S	36%	\$0.00	\$37.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37.44
5	SRDFCE20KR05	SRDF-CE 20K REPL 1TB (61-100TB)	\$0.00	EN-S	36%	\$0.00	\$32.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$32.76
5	SRDFCE20KR06	SRDF-CE 20K REPL 1TB (101-150TB)	\$0.00	EN-S	36%	\$0.00	\$29.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$29.34
5	SRDFCE20KR07	SRDF-CE 20K REPL 1TB (151-250TB)	\$0.00	EN-S	36%	\$0.00	\$26.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$26.46
5	SRDFCE20KR08	SRDF-CE 20K REPL 1TB (251-400TB)	\$0.00	EN-S	36%	\$0.00	\$23.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23.04
5	SRDFCE20KR09	SRDF-CE 20K REPL 1TB (401-600TB)	\$0.00	EN-S	36%	\$0.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19.80
5	SRDFCE20KR10	SRDF-CE 20K REPL 1TB (601-1000TB)	\$0.00	EN-S	36%	\$0.00	\$15.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15.84
5	SRDFCE20KR11	SRDF-CE 20K REPL 1TB(1001TB OR GREATER)	\$0.00	EN-S	36%	\$0.00	\$9.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9.90
5	SRDFCE20KRBAS	SRDF-CE 20K REPL BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$334.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$334.80
5	SRDFCE20KRUP	SRDF-CE 20K REPL BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCE20KUPG	SRDF-CE 20K BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-2BAS	SRDF-CE 40K BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$203.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$203.40
5	SRDF-CEM-2C01	SRDF-CE 40K 1TB (0-14TB)	\$0.00	EN-S	36%	\$0.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.00
5	SRDF-CEM-2C02	SRDF-CE 40K 1TB (15-25TB)	\$0.00	EN-S	36%	\$0.00	\$39.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39.60
5	SRDF-CEM-2C03	SRDF-CE 40K 1TB (26-40TB)	\$0.00	EN-S	36%	\$0.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5	SRDF-CEM-2C04	SRDF-CE 40K 1TB (41-60TB)	\$0.00	EN-S	36%	\$0.00	\$32.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$32.40
5	SRDF-CEM-2C05	SRDF-CE 40K 1TB (61-100TB)	\$0.00	EN-S	36%	\$0.00	\$28.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28.80
5	SRDF-CEM-2C06	SRDF-CE 40K 1TB (101-150TB)	\$0.00	EN-S	36%	\$0.00	\$25.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25.20
5	SRDF-CEM-2C07	SRDF-CE 40K 1TB (151-250TB)	\$0.00	EN-S	36%	\$0.00	\$23.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23.40
5	SRDF-CEM-2C08	SRDF-CE 40K 1TB (251-400TB)	\$0.00	EN-S	36%	\$0.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19.80
5	SRDF-CEM-2C09	SRDF-CE 40K 1TB (401-600TB)	\$0.00	EN-S	36%	\$0.00	\$14.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14.40
5	SRDF-CEM-2C10	SRDF-CE 40K 1TB (601-1000TB)	\$0.00	EN-S	36%	\$0.00	\$14.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14.40
5	SRDF-CEM-2C11	SRDF-CE 40K 1TB(1001TB or greater)	\$0.00	EN-S	36%	\$0.00	\$12.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12.60
5	SRDF-CEM-2N01	SRDF-CE 40K 1TB (0-14TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$21.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$21.60
5	SRDF-CEM-2N02	SRDF-CE 40K 1TB (15-25TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19.80
5	SRDF-CEM-2N03	SRDF-CE 40K 1TB (26-40TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18.00
5	SRDF-CEM-2N04	SRDF-CE 40K 1TB (41-60TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$16.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16.20

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SRDF-CEM-2N05	SRDF-CE 40K 1TB (61-100TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$14.40	\$0.00	\$0.00	\$0.00	\$0.00	\$14.40
5	SRDF-CEM-2N06	SRDF-CE 40K 1TB (101-150TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$12.60	\$0.00	\$0.00	\$0.00	\$0.00	\$12.60
5	SRDF-CEM-2N07	SRDF-CE 40K 1TB (151-250TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$10.80	\$0.00	\$0.00	\$0.00	\$0.00	\$10.80
5	SRDF-CEM-2N08	SRDF-CE 40K 1TB (251-400TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$9.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9.00
5	SRDF-CEM-2N09	SRDF-CE 40K 1TB (401-600TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$7.20	\$0.00	\$0.00	\$0.00	\$0.00	\$7.20
5	SRDF-CEM-2N10	SRDF-CE 40K 1TB (601-1000TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$7.02	\$0.00	\$0.00	\$0.00	\$0.00	\$7.02
5	SRDF-CEM-2N11	SRDF-CE 40K 1TB(1001TB or greater) NLT3	\$0.00	EN-S	36%	\$0.00	\$6.30	\$0.00	\$0.00	\$0.00	\$0.00	\$6.30
5	SRDF-CEM-2R01	SRDF-CE 40K REPL 1TB (0-14TB)	\$0.00	EN-S	36%	\$0.00	\$50.58	\$0.00	\$0.00	\$0.00	\$0.00	\$50.58
5	SRDF-CEM-2R02	SRDF-CE 40K REPL 1TB (15-25TB)	\$0.00	EN-S	36%	\$0.00	\$38.70	\$0.00	\$0.00	\$0.00	\$0.00	\$38.70
5	SRDF-CEM-2R03	SRDF-CE 40K REPL 1TB (26-40TB)	\$0.00	EN-S	36%	\$0.00	\$41.04	\$0.00	\$0.00	\$0.00	\$0.00	\$41.04
5	SRDF-CEM-2R04	SRDF-CE 40K REPL 1TB (41-60TB)	\$0.00	EN-S	36%	\$0.00	\$37.44	\$0.00	\$0.00	\$0.00	\$0.00	\$37.44
5	SRDF-CEM-2R05	SRDF-CE 40K REPL 1TB (61-100TB)	\$0.00	EN-S	36%	\$0.00	\$32.76	\$0.00	\$0.00	\$0.00	\$0.00	\$32.76
5	SRDF-CEM-2R06	SRDF-CE 40K REPL 1TB (101-150TB)	\$0.00	EN-S	36%	\$0.00	\$29.34	\$0.00	\$0.00	\$0.00	\$0.00	\$29.34
5	SRDF-CEM-2R07	SRDF-CE 40K REPL 1TB (151-250TB)	\$0.00	EN-S	36%	\$0.00	\$26.46	\$0.00	\$0.00	\$0.00	\$0.00	\$26.46
5	SRDF-CEM-2R08	SRDF-CE 40K REPL 1TB (251-400TB)	\$0.00	EN-S	36%	\$0.00	\$23.04	\$0.00	\$0.00	\$0.00	\$0.00	\$23.04
5	SRDF-CEM-2R09	SRDF-CE 40K REPL 1TB (401-600TB)	\$0.00	EN-S	36%	\$0.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$19.80
5	SRDF-CEM-2R10	SRDF-CE 40K REPL 1TB (601-1000TB)	\$0.00	EN-S	36%	\$0.00	\$15.84	\$0.00	\$0.00	\$0.00	\$0.00	\$15.84
5	SRDF-CEM-2R11	SRDF-CE 40K REPL 1TB(1001TB or greater)	\$0.00	EN-S	36%	\$0.00	\$9.90	\$0.00	\$0.00	\$0.00	\$0.00	\$9.90
5	SRDF-CEM-2RBA	SRDF-CE 40K REPL BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$334.80	\$0.00	\$0.00	\$0.00	\$0.00	\$334.80
5	SRDF-CEM-2RUP	SRDF-CE 40K REPL BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-2UPG	SRDF-CE 40K BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTR20KRNZ	SRDFSTAR RUNTIME FOR ZOS	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYM-HYPERPAV1	HYPERPAV 20K BASE LICENSE	\$28,000.00	EN-S	36%	\$17,920.00	\$5,040.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,040.00
5	SYMV2-MIGRBAS	SYMMETRIX 40K MIGRATION BUNDLE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-20KBAS	TF-EIM 20K BASE MODEL	\$0.00	EN-S	36%	\$0.00	\$918.00	\$0.00	\$0.00	\$0.00	\$0.00	\$918.00
5	TF-EIM-20KC01	TF-EIM 20K 1TB 0-14TB	\$0.00	EN-S	36%	\$0.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.00
5	TF-EIM-20KC02	TF-EIM 20K 1TB 15-25TB	\$0.00	EN-S	36%	\$0.00	\$102.60	\$0.00	\$0.00	\$0.00	\$0.00	\$102.60
5	TF-EIM-20KC03	TF-EIM 20K 1TB 26-40TB	\$0.00	EN-S	36%	\$0.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.00
5	TF-EIM-20KC04	TF-EIM 20K 1TB 41-60TB	\$0.00	EN-S	36%	\$0.00	\$82.80	\$0.00	\$0.00	\$0.00	\$0.00	\$82.80
5	TF-EIM-20KC05	TF-EIM 20K 1TB 61-100TB	\$0.00	EN-S	36%	\$0.00	\$79.20	\$0.00	\$0.00	\$0.00	\$0.00	\$79.20
5	TF-EIM-20KC06	TF-EIM 20K 1TB 101-150TB	\$0.00	EN-S	36%	\$0.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	TF-EIM-20KC07	TF-EIM 20K 1TB 151-250TB	\$0.00	EN-S	36%	\$0.00	\$63.00	\$0.00	\$0.00	\$0.00	\$0.00	\$63.00
5	TF-EIM-20KC08	TF-EIM 20K 1TB 251-400TB	\$0.00	EN-S	36%	\$0.00	\$55.80	\$0.00	\$0.00	\$0.00	\$0.00	\$55.80
5	TF-EIM-20KC09	TF-EIM 20K 1TB 401-600TB	\$0.00	EN-S	36%	\$0.00	\$48.60	\$0.00	\$0.00	\$0.00	\$0.00	\$48.60
5	TF-EIM-20KC10	TF-EIM 20K 1TB 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$41.40
5	TF-EIM-20KC11	TF-EIM 20K 1TB 1001TB OR GREATER	\$0.00	EN-S	36%	\$0.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5	TF-EIM-20KN01	TF-EIM 20K 1TB 0-14TB NLT3	\$0.00	EN-S	36%	\$0.00	\$54.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54.00
5	TF-EIM-20KN02	TF-EIM 20K 1TB 15-25TB NLT3	\$0.00	EN-S	36%	\$0.00	\$50.40	\$0.00	\$0.00	\$0.00	\$0.00	\$50.40
5	TF-EIM-20KN03	TF-EIM 20K 1TB 26-40TB NLT3	\$0.00	EN-S	36%	\$0.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.00
5	TF-EIM-20KN04	TF-EIM 20K 1TB 41-60TB NLT3	\$0.00	EN-S	36%	\$0.00	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$41.40
5	TF-EIM-20KN05	TF-EIM 20K 1TB 61-100TB NLT3	\$0.00	EN-S	36%	\$0.00	\$39.60	\$0.00	\$0.00	\$0.00	\$0.00	\$39.60
5	TF-EIM-20KN06	TF-EIM 20K 1TB 101-150TB NLT3	\$0.00	EN-S	36%	\$0.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5	TF-EIM-20KN07	TF-EIM 20K 1TB 151-250TB NLT3	\$0.00	EN-S	36%	\$0.00	\$32.40	\$0.00	\$0.00	\$0.00	\$0.00	\$32.40
5	TF-EIM-20KN08	TF-EIM 20K 1TB 251-400TB NLT3	\$0.00	EN-S	36%	\$0.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.00
5	TF-EIM-20KN09	TF-EIM 20K 1TB 401-600TB NLT3	\$0.00	EN-S	36%	\$0.00	\$25.20	\$0.00	\$0.00	\$0.00	\$0.00	\$25.20
5	TF-EIM-20KN10	TF-EIM 20K 1TB 601-1000TB NLT3	\$0.00	EN-S	36%	\$0.00	\$21.60	\$0.00	\$0.00	\$0.00	\$0.00	\$21.60
5	TF-EIM-20KN11	TF-EIM 20K 1TB 1001TB OR GREATER NLT3	\$0.00	EN-S	36%	\$0.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18.00
5	TF-EIM-20KOPT	TF-EIM 20K OPT OUT TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-20KOUP	TF-EIM 20K OPT OUT BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-20KR01	TF-EIM 20K REG 1TB 0-14TB	\$0.00	EN-S	36%	\$0.00	\$273.60	\$0.00	\$0.00	\$0.00	\$0.00	\$273.60
5	TF-EIM-20KR02	TF-EIM 20K REG 1TB 15-25TB	\$0.00	EN-S	36%	\$0.00	\$242.64	\$0.00	\$0.00	\$0.00	\$0.00	\$242.64
5	TF-EIM-20KR03	TF-EIM 20K REG 1TB 26-40TB	\$0.00	EN-S	36%	\$0.00	\$213.84	\$0.00	\$0.00	\$0.00	\$0.00	\$213.84
5	TF-EIM-20KR04	TF-EIM 20K REG 1TB 41-60TB	\$0.00	EN-S	36%	\$0.00	\$183.60	\$0.00	\$0.00	\$0.00	\$0.00	\$183.60
5	TF-EIM-20KR05	TF-EIM 20K REG 1TB 61-100TB	\$0.00	EN-S	36%	\$0.00	\$163.80	\$0.00	\$0.00	\$0.00	\$0.00	\$163.80
5	TF-EIM-20KR06	TF-EIM 20K REG 1TB 101-150TB	\$0.00	EN-S	36%	\$0.00	\$147.42	\$0.00	\$0.00	\$0.00	\$0.00	\$147.42
5	TF-EIM-20KR07	TF-EIM 20K REG 1TB 151-250TB	\$0.00	EN-S	36%	\$0.00	\$131.04	\$0.00	\$0.00	\$0.00	\$0.00	\$131.04
5	TF-EIM-20KR08	TF-EIM 20K REG 1TB 251-400TB	\$0.00	EN-S	36%	\$0.00	\$113.40	\$0.00	\$0.00	\$0.00	\$0.00	\$113.40
5	TF-EIM-20KR09	TF-EIM 20K REG 1TB 401-600TB	\$0.00	EN-S	36%	\$0.00	\$96.48	\$0.00	\$0.00	\$0.00	\$0.00	\$96.48
5	TF-EIM-20KR10	TF-EIM 20K REG 1TB 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$84.42	\$0.00	\$0.00	\$0.00	\$0.00	\$84.42
5	TF-EIM-20KR11	TF-EIM 20K REG 1TB 1001TB OR GREATER	\$0.00	EN-S	36%	\$0.00	\$52.74	\$0.00	\$0.00	\$0.00	\$0.00	\$52.74
5	TF-EIM-20KRBA	TF-EIM 20K REG BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$918.00	\$0.00	\$0.00	\$0.00	\$0.00	\$918.00
5	TF-EIM-20KRUP	TF-EIM 20K REG BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-2BASE	TF-EIM 40K BASE MODEL	\$0.00	EN-S	36%	\$0.00	\$918.00	\$0.00	\$0.00	\$0.00	\$0.00	\$918.00
5	TF-EIM-2C01	TF-EIM 40K 1TB 0-14TB	\$0.00	EN-S	36%	\$0.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.00
5	TF-EIM-2C02	TF-EIM 40K 1TB 15-25TB	\$0.00	EN-S	36%	\$0.00	\$102.60	\$0.00	\$0.00	\$0.00	\$0.00	\$102.60
5	TF-EIM-2C03	TF-EIM 40K 1TB 26-40TB	\$0.00	EN-S	36%	\$0.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.00
5	TF-EIM-2C04	TF-EIM 40K 1TB 41-60TB	\$0.00	EN-S	36%	\$0.00	\$82.80	\$0.00	\$0.00	\$0.00	\$0.00	\$82.80
5	TF-EIM-2C05	TF-EIM 40K 1TB 61-100TB	\$0.00	EN-S	36%	\$0.00	\$79.20	\$0.00	\$0.00	\$0.00	\$0.00	\$79.20
5	TF-EIM-2C06	TF-EIM 40K 1TB 101-150TB	\$0.00	EN-S	36%	\$0.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	TF-EIM-2C07	TF-EIM 40K 1TB 151-250TB	\$0.00	EN-S	36%	\$0.00	\$63.00	\$0.00	\$0.00	\$0.00	\$0.00	\$63.00
5	TF-EIM-2C08	TF-EIM 40K 1TB 251-400TB	\$0.00	EN-S	36%	\$0.00	\$55.80	\$0.00	\$0.00	\$0.00	\$0.00	\$55.80
5	TF-EIM-2C09	TF-EIM 40K 1TB 401-600TB	\$0.00	EN-S	36%	\$0.00	\$48.60	\$0.00	\$0.00	\$0.00	\$0.00	\$48.60
5	TF-EIM-2C10	TF-EIM 40K 1TB 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$41.40
5	TF-EIM-2C11	TF-EIM 40K 1TB 1001TB OR GREATER	\$0.00	EN-S	36%	\$0.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5	TF-EIM-2N01	TF-EIM 40K 1TB 0-14TB NLT3	\$0.00	EN-S	36%	\$0.00	\$54.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54.00
5	TF-EIM-2N02	TF-EIM 40K 1TB 15-25TB NLT3	\$0.00	EN-S	36%	\$0.00	\$50.40	\$0.00	\$0.00	\$0.00	\$0.00	\$50.40
5	TF-EIM-2N03	TF-EIM 40K 1TB 26-40TB NLT3	\$0.00	EN-S	36%	\$0.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.00
5	TF-EIM-2N04	TF-EIM 40K 1TB 41-60TB NLT3	\$0.00	EN-S	36%	\$0.00	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$41.40
5	TF-EIM-2N05	TF-EIM 40K 1TB 61-100TB NLT3	\$0.00	EN-S	36%	\$0.00	\$39.60	\$0.00	\$0.00	\$0.00	\$0.00	\$39.60
5	TF-EIM-2N06	TF-EIM 40K 1TB 101-150TB NLT3	\$0.00	EN-S	36%	\$0.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	TF-EIM-2N07	TF-EIM 40K 1TB 151-250TB NLT3	\$0.00	EN-S	36%	\$0.00	\$32.40	\$0.00	\$0.00	\$0.00	\$0.00	\$32.40
5	TF-EIM-2N08	TF-EIM 40K 1TB 251-400TB NLT3	\$0.00	EN-S	36%	\$0.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.00
5	TF-EIM-2N09	TF-EIM 40K 1TB 401-600TB NLT3	\$0.00	EN-S	36%	\$0.00	\$25.20	\$0.00	\$0.00	\$0.00	\$0.00	\$25.20
5	TF-EIM-2N10	TF-EIM 40K 1TB 601-1000TB NLT3	\$0.00	EN-S	36%	\$0.00	\$21.60	\$0.00	\$0.00	\$0.00	\$0.00	\$21.60
5	TF-EIM-2N11	TF-EIM 40K 1TB 1001TB NLT3 OR GREATER	\$0.00	EN-S	36%	\$0.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18.00
5	TF-EIM-2R01	TF-EIM 40K REG 1TB 0-14TB	\$0.00	EN-S	36%	\$0.00	\$273.60	\$0.00	\$0.00	\$0.00	\$0.00	\$273.60
5	TF-EIM-2R02	TF-EIM 40K REG 1TB 15-25TB	\$0.00	EN-S	36%	\$0.00	\$242.64	\$0.00	\$0.00	\$0.00	\$0.00	\$242.64
5	TF-EIM-2R03	TF-EIM 40K REG 1TB 26-40TB	\$0.00	EN-S	36%	\$0.00	\$213.84	\$0.00	\$0.00	\$0.00	\$0.00	\$213.84
5	TF-EIM-2R04	TF-EIM 40K REG 1TB 41-60TB	\$0.00	EN-S	36%	\$0.00	\$183.60	\$0.00	\$0.00	\$0.00	\$0.00	\$183.60
5	TF-EIM-2R05	TF-EIM 40K REG 1TB 61-100TB	\$0.00	EN-S	36%	\$0.00	\$163.80	\$0.00	\$0.00	\$0.00	\$0.00	\$163.80
5	TF-EIM-2R06	TF-EIM 40K REG 1TB 101-150TB	\$0.00	EN-S	36%	\$0.00	\$147.42	\$0.00	\$0.00	\$0.00	\$0.00	\$147.42
5	TF-EIM-2R07	TF-EIM 40K REG 1TB 151-250TB	\$0.00	EN-S	36%	\$0.00	\$131.04	\$0.00	\$0.00	\$0.00	\$0.00	\$131.04
5	TF-EIM-2R08	TF-EIM 40K REG 1TB 251-400TB	\$0.00	EN-S	36%	\$0.00	\$113.40	\$0.00	\$0.00	\$0.00	\$0.00	\$113.40
5	TF-EIM-2R09	TF-EIM 40K REG 1TB 401-600TB	\$0.00	EN-S	36%	\$0.00	\$96.48	\$0.00	\$0.00	\$0.00	\$0.00	\$96.48
5	TF-EIM-2R10	TF-EIM 40K REG 1TB 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$84.42	\$0.00	\$0.00	\$0.00	\$0.00	\$84.42
5	TF-EIM-2R11	TF-EIM 40K REG 1TB 1001TB OR GREATER	\$0.00	EN-S	36%	\$0.00	\$52.74	\$0.00	\$0.00	\$0.00	\$0.00	\$52.74
5	TF-EIM-2RBAS	TF-EIM 40K REG BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$918.00	\$0.00	\$0.00	\$0.00	\$0.00	\$918.00
5	TF-EIM-2RUP	TF-EIM 40K REG BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-2UPG	TF-EIM 40K BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-20KBAS	TF-SIM 20K BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$918.00	\$0.00	\$0.00	\$0.00	\$0.00	\$918.00
5	TF-SIM-20KC01	TF-SIM 20K 1TB 0-14TB	\$0.00	EN-S	36%	\$0.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.00
5	TF-SIM-20KC02	TF-SIM 20K 1TB 15-25TB	\$0.00	EN-S	36%	\$0.00	\$102.60	\$0.00	\$0.00	\$0.00	\$0.00	\$102.60
5	TF-SIM-20KC03	TF-SIM 20K 1TB 26-40TB	\$0.00	EN-S	36%	\$0.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.00
5	TF-SIM-20KC04	TF-SIM 20K 1TB 41-60TB	\$0.00	EN-S	36%	\$0.00	\$82.80	\$0.00	\$0.00	\$0.00	\$0.00	\$82.80
5	TF-SIM-20KC05	TF-SIM 20K 1TB 61-100TB	\$0.00	EN-S	36%	\$0.00	\$79.20	\$0.00	\$0.00	\$0.00	\$0.00	\$79.20
5	TF-SIM-20KC06	TF-SIM 20K 1TB 101-150TB	\$0.00	EN-S	36%	\$0.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	TF-SIM-20KC07	TF-SIM 20K 1TB 151-250TB	\$0.00	EN-S	36%	\$0.00	\$63.00	\$0.00	\$0.00	\$0.00	\$0.00	\$63.00
5	TF-SIM-20KC08	TF-SIM 20K 1TB 251-400TB	\$0.00	EN-S	36%	\$0.00	\$55.80	\$0.00	\$0.00	\$0.00	\$0.00	\$55.80
5	TF-SIM-20KC09	TF-SIM 20K 1TB 401-600TB	\$0.00	EN-S	36%	\$0.00	\$48.60	\$0.00	\$0.00	\$0.00	\$0.00	\$48.60
5	TF-SIM-20KC10	TF-SIM 20K 1TB 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$41.40
5	TF-SIM-20KC11	TF-SIM 20K 1TB 1001TB OR GREATER	\$0.00	EN-S	36%	\$0.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5	TF-SIM-20KN01	TF-SIM 20K 1TB 0-14TB NLT3	\$0.00	EN-S	36%	\$0.00	\$54.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54.00
5	TF-SIM-20KN02	TF-SIM 20K 1TB 15-25TB NLT3	\$0.00	EN-S	36%	\$0.00	\$50.40	\$0.00	\$0.00	\$0.00	\$0.00	\$50.40
5	TF-SIM-20KN03	TF-SIM 20K 1TB 26-40TB NLT3	\$0.00	EN-S	36%	\$0.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.00
5	TF-SIM-20KN04	TF-SIM 20K 1TB 41-60TB NLT3	\$0.00	EN-S	36%	\$0.00	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$41.40
5	TF-SIM-20KN05	TF-SIM 20K 1TB 61-100TB NLT3	\$0.00	EN-S	36%	\$0.00	\$39.60	\$0.00	\$0.00	\$0.00	\$0.00	\$39.60
5	TF-SIM-20KN06	TF-SIM 20K 1TB 101-150TB NLT3	\$0.00	EN-S	36%	\$0.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5	TF-SIM-20KN07	TF-SIM 20K 1TB 151-250TB NLT3	\$0.00	EN-S	36%	\$0.00	\$32.40	\$0.00	\$0.00	\$0.00	\$0.00	\$32.40
5	TF-SIM-20KN08	TF-SIM 20K 1TB 251-400TB NLT3	\$0.00	EN-S	36%	\$0.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.00
5	TF-SIM-20KN09	TF-SIM 20K 1TB 401-600TB NLT3	\$0.00	EN-S	36%	\$0.00	\$25.20	\$0.00	\$0.00	\$0.00	\$0.00	\$25.20
5	TF-SIM-20KN10	TF-SIM 20K 1TB 601-1000TB NLT3	\$0.00	EN-S	36%	\$0.00	\$21.60	\$0.00	\$0.00	\$0.00	\$0.00	\$21.60
5	TF-SIM-20KN11	TF-SIM 20K 1TB 1001TB OR GREATER NLT3	\$0.00	EN-S	36%	\$0.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18.00
5	TF-SIM-20K0BA	TF-SIM 20K OPT OUT BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-20KOPT	TF-SIM 20K OPT OUT TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-20K0UP	TF-SIM 20K OPT OUT BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-20KR01	TF-SIM 20K REG 1TB 0-14TB	\$0.00	EN-S	36%	\$0.00	\$273.60	\$0.00	\$0.00	\$0.00	\$0.00	\$273.60
5	TF-SIM-20KR02	TF-SIM 20K REG 1TB 15-25TB	\$0.00	EN-S	36%	\$0.00	\$242.64	\$0.00	\$0.00	\$0.00	\$0.00	\$242.64
5	TF-SIM-20KR03	TF-SIM 20K REG 1TB 26-40TB	\$0.00	EN-S	36%	\$0.00	\$213.84	\$0.00	\$0.00	\$0.00	\$0.00	\$213.84
5	TF-SIM-20KR04	TF-SIM 20K REG 1TB 41-60TB	\$0.00	EN-S	36%	\$0.00	\$183.60	\$0.00	\$0.00	\$0.00	\$0.00	\$183.60
5	TF-SIM-20KR05	TF-SIM 20K REG 1TB 61-100TB	\$0.00	EN-S	36%	\$0.00	\$163.80	\$0.00	\$0.00	\$0.00	\$0.00	\$163.80
5	TF-SIM-20KR06	TF-SIM 20K REG 1TB 101-150TB	\$0.00	EN-S	36%	\$0.00	\$147.42	\$0.00	\$0.00	\$0.00	\$0.00	\$147.42
5	TF-SIM-20KR07	TF-SIM 20K REG 1TB 151-250TB	\$0.00	EN-S	36%	\$0.00	\$131.04	\$0.00	\$0.00	\$0.00	\$0.00	\$131.04
5	TF-SIM-20KR08	TF-SIM 20K REG 1TB 251-400TB	\$0.00	EN-S	36%	\$0.00	\$113.40	\$0.00	\$0.00	\$0.00	\$0.00	\$113.40
5	TF-SIM-20KR09	TF-SIM 20K REG 1TB 401-600TB	\$0.00	EN-S	36%	\$0.00	\$96.48	\$0.00	\$0.00	\$0.00	\$0.00	\$96.48
5	TF-SIM-20KR10	TF-SIM 20K REG 1TB 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$84.42	\$0.00	\$0.00	\$0.00	\$0.00	\$84.42
5	TF-SIM-20KR11	TF-SIM 20K REG 1TB 1001TB OR GREATER	\$0.00	EN-S	36%	\$0.00	\$52.74	\$0.00	\$0.00	\$0.00	\$0.00	\$52.74
5	TF-SIM-20KRBA	TF-SIM 20K REG BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$918.00	\$0.00	\$0.00	\$0.00	\$0.00	\$918.00
5	TF-SIM-20KRUP	TF-SIM 20K REG BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-2BASE	TF-SIM 40K BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$918.00	\$0.00	\$0.00	\$0.00	\$0.00	\$918.00
5	TF-SIM-2C01	TF-SIM 40K 1TB 0-14TB	\$0.00	EN-S	36%	\$0.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.00
5	TF-SIM-2C02	TF-SIM 40K 1TB 15-25TB	\$0.00	EN-S	36%	\$0.00	\$102.60	\$0.00	\$0.00	\$0.00	\$0.00	\$102.60
5	TF-SIM-2C03	TF-SIM 40K 1TB 26-40TB	\$0.00	EN-S	36%	\$0.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.00
5	TF-SIM-2C04	TF-SIM 40K 1TB 41-60TB	\$0.00	EN-S	36%	\$0.00	\$82.80	\$0.00	\$0.00	\$0.00	\$0.00	\$82.80
5	TF-SIM-2C05	TF-SIM 40K 1TB 61-100TB	\$0.00	EN-S	36%	\$0.00	\$79.20	\$0.00	\$0.00	\$0.00	\$0.00	\$79.20
5	TF-SIM-2C06	TF-SIM 40K 1TB 101-150TB	\$0.00	EN-S	36%	\$0.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	TF-SIM-2C07	TF-SIM 40K 1TB 151-250TB	\$0.00	EN-S	36%	\$0.00	\$63.00	\$0.00	\$0.00	\$0.00	\$0.00	\$63.00
5	TF-SIM-2C08	TF-SIM 40K 1TB 251-400TB	\$0.00	EN-S	36%	\$0.00	\$55.80	\$0.00	\$0.00	\$0.00	\$0.00	\$55.80
5	TF-SIM-2C09	TF-SIM 40K 1TB 401-600TB	\$0.00	EN-S	36%	\$0.00	\$48.60	\$0.00	\$0.00	\$0.00	\$0.00	\$48.60
5	TF-SIM-2C10	TF-SIM 40K 1TB 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$41.40
5	TF-SIM-2C11	TF-SIM 40K 1TB 1001TB OR GREATER	\$0.00	EN-S	36%	\$0.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5	TF-SIM-2N01	TF-SIM 40K 1TB 0-14TB NLT3	\$0.00	EN-S	36%	\$0.00	\$54.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54.00
5	TF-SIM-2N02	TF-SIM 40K 1TB 15-25TB NLT3	\$0.00	EN-S	36%	\$0.00	\$50.40	\$0.00	\$0.00	\$0.00	\$0.00	\$50.40
5	TF-SIM-2N03	TF-SIM 40K 1TB 26-40TB NLT3	\$0.00	EN-S	36%	\$0.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.00
5	TF-SIM-2N04	TF-SIM 40K 1TB 41-60TB NLT3	\$0.00	EN-S	36%	\$0.00	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$41.40
5	TF-SIM-2N05	TF-SIM 40K 1TB 61-100TB NLT3	\$0.00	EN-S	36%	\$0.00	\$39.60	\$0.00	\$0.00	\$0.00	\$0.00	\$39.60
5	TF-SIM-2N06	TF-SIM 40K 1TB 101-150TB NLT3	\$0.00	EN-S	36%	\$0.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5	TF-SIM-2N07	TF-SIM 40K 1TB 151-250TB NLT3	\$0.00	EN-S	36%	\$0.00	\$32.40	\$0.00	\$0.00	\$0.00	\$0.00	\$32.40
5	TF-SIM-2N08	TF-SIM 40K 1TB 251-400TB NLT3	\$0.00	EN-S	36%	\$0.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.00
5	TF-SIM-2N09	TF-SIM 40K 1TB 401-600TB NLT3	\$0.00	EN-S	36%	\$0.00	\$25.20	\$0.00	\$0.00	\$0.00	\$0.00	\$25.20
5	TF-SIM-2N10	TF-SIM 40K 1TB 601-1000TB NLT3	\$0.00	EN-S	36%	\$0.00	\$21.60	\$0.00	\$0.00	\$0.00	\$0.00	\$21.60

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	TF-SIM-2N11	TF-SIM 40K 1TB 1001TB NLT3 OR GREATER	\$0.00	EN-S	36%	\$0.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18.00
5	TF-SIM-2R01	TF-SIM 40K REG 1TB 0-14TB	\$0.00	EN-S	36%	\$0.00	\$273.60	\$0.00	\$0.00	\$0.00	\$0.00	\$273.60
5	TF-SIM-2R02	TF-SIM 40K REG 1TB 15-25TB	\$0.00	EN-S	36%	\$0.00	\$242.64	\$0.00	\$0.00	\$0.00	\$0.00	\$242.64
5	TF-SIM-2R03	TF-SIM 40K REG 1TB 26-40TB	\$0.00	EN-S	36%	\$0.00	\$213.84	\$0.00	\$0.00	\$0.00	\$0.00	\$213.84
5	TF-SIM-2R04	TF-SIM 40K REG 1TB 41-60TB	\$0.00	EN-S	36%	\$0.00	\$183.60	\$0.00	\$0.00	\$0.00	\$0.00	\$183.60
5	TF-SIM-2R05	TF-SIM 40K REG 1TB 61-100TB	\$0.00	EN-S	36%	\$0.00	\$163.80	\$0.00	\$0.00	\$0.00	\$0.00	\$163.80
5	TF-SIM-2R06	TF-SIM 40K REG 1TB 101-150TB	\$0.00	EN-S	36%	\$0.00	\$147.42	\$0.00	\$0.00	\$0.00	\$0.00	\$147.42
5	TF-SIM-2R07	TF-SIM 40K REG 1TB 151-250TB	\$0.00	EN-S	36%	\$0.00	\$131.04	\$0.00	\$0.00	\$0.00	\$0.00	\$131.04
5	TF-SIM-2R08	TF-SIM 40K REG 1TB 251-400TB	\$0.00	EN-S	36%	\$0.00	\$113.40	\$0.00	\$0.00	\$0.00	\$0.00	\$113.40
5	TF-SIM-2R09	TF-SIM 40K REG 1TB 401-600TB	\$0.00	EN-S	36%	\$0.00	\$96.48	\$0.00	\$0.00	\$0.00	\$0.00	\$96.48
5	TF-SIM-2R10	TF-SIM 40K REG 1TB 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$84.42	\$0.00	\$0.00	\$0.00	\$0.00	\$84.42
5	TF-SIM-2R11	TF-SIM 40K REG 1TB 1001TB OR GREATER	\$0.00	EN-S	36%	\$0.00	\$52.74	\$0.00	\$0.00	\$0.00	\$0.00	\$52.74
5	TF-SIM-2RBAS	TF-SIM 40K REG BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$918.00	\$0.00	\$0.00	\$0.00	\$0.00	\$918.00
5	TF-SIM-2RUP	TF-SIM 40K REG BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-2UPG	TF-SIM 40K BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UNISF-VG10	VG10 Unisphere File Suite=IC	\$0.00	EN-S	36%	\$0.00	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$291.60
5	UNISF-VG50	VG50 Unisphere File Suite=IC	\$0.00	EN-S	36%	\$0.00	\$2,911.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,911.50
5	UNISF-VG50-10K	VG50 Unisphere File 10k Suite=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V20K-MIGRBAS	VMAX 20K MIGRATION BUNDLE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG10-LPS	VG10 Local Protection Suite=IC	\$5,945.00	EN-S	36%	\$3,804.80	\$1,070.10	\$0.00	\$0.00	\$0.00	\$0.00	\$1,070.10
5	VG10-PPAK	VG10 Total Protection Pack=IC	\$36,460.00	EN-S	36%	\$23,334.40	\$6,562.80	\$0.00	\$0.00	\$0.00	\$0.00	\$6,562.80
5	VG10-RPS	VG10 REMOTE Protection Suite=IC	\$15,370.00	EN-S	36%	\$9,836.80	\$2,766.60	\$0.00	\$0.00	\$0.00	\$0.00	\$2,766.60
5	VG10-SCS	VG10 Events and Retention Suite=IC	\$5,660.00	EN-S	36%	\$3,622.40	\$1,018.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,018.80
5	VG10-UNISF	VG10 Unisphere File Suite=IC	\$1,620.00	EN-S	36%	\$1,036.80	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$291.60
5	VG50-LPS	VG50 Local Protection Suite=IC	\$10,515.00	EN-S	36%	\$6,729.60	\$1,892.70	\$0.00	\$0.00	\$0.00	\$0.00	\$1,892.70
5	VG50-PPAK	VG50 Total Protection Pack=IC	\$56,295.00	EN-S	36%	\$36,028.80	\$10,133.10	\$0.00	\$0.00	\$0.00	\$0.00	\$10,133.10
5	VG50-RPS	VG50 REMOTE Protection Suite=IC	\$25,880.00	EN-S	36%	\$16,563.20	\$4,658.40	\$0.00	\$0.00	\$0.00	\$0.00	\$4,658.40
5	VG50-SCS	VG50 Events and Retention Suite=IC	\$11,325.00	EN-S	36%	\$7,248.00	\$2,038.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,038.50
5	VG50-UNISF	VG50 Unisphere File Suite=IC	\$16,175.00	EN-S	36%	\$10,352.00	\$2,911.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,911.50
5	VMAX10K-ADVFB-PPAK	VMAX10K ADVANCED SW FILE BLK PPAK=IC	\$80,560.00	EN-S	36%	\$51,558.40	\$14,500.80	\$0.00	\$0.00	\$0.00	\$0.00	\$14,500.80
5	VMAX10K-FBUNI-PPAK	VMAX10K FILE BLK UNISPHERE PPAK=IC	\$13,570.00	EN-S	36%	\$8,684.80	\$2,442.60	\$0.00	\$0.00	\$0.00	\$0.00	\$2,442.60
5	VMAX10K-LOCPGPPAK	VMAX10K LOCAL PROT FILE BLK REG PPAK=IC	\$13,890.00	EN-S	36%	\$8,889.60	\$2,500.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,500.20
5	VMAX10K-REMPGPPAK	VMAX10K REM PROT FILE BLK REG PPAK=IC	\$22,120.00	EN-S	36%	\$14,156.80	\$3,981.60	\$0.00	\$0.00	\$0.00	\$0.00	\$3,981.60
5	VMAX10K-REMPRWPPA	VMAX10K REM PROT FILE BLK RAW PPAK=IC	\$10,000.00	EN-S	36%	\$6,400.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	V-MF-1BAS	VMAX MNFRM PKG 20K SWR BASE LICENSE	\$30,650.00	EN-S	36%	\$19,616.00	\$5,517.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,517.00
5	V-MF-1C01	VMAX MNFRM PKG 20K SWR 1TB 0-14TB	\$2,565.00	EN-S	36%	\$1,641.60	\$461.70	\$0.00	\$0.00	\$0.00	\$0.00	\$461.70
5	V-MF-1C02	VMAX MNFRM PKG 20K SWR 1TB 15-25TB	\$2,415.00	EN-S	36%	\$1,545.60	\$434.70	\$0.00	\$0.00	\$0.00	\$0.00	\$434.70
5	V-MF-1C03	VMAX MNFRM PKG 20K SWR 1TB 26-40TB	\$2,125.00	EN-S	36%	\$1,360.00	\$382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$382.50
5	V-MF-1C04	VMAX MNFRM PKG 20K SWR 1TB 41-60TB	\$1,970.00	EN-S	36%	\$1,260.80	\$354.60	\$0.00	\$0.00	\$0.00	\$0.00	\$354.60
5	V-MF-1C05	VMAX MNFRM PKG 20K SWR 1TB 61-100TB	\$1,895.00	EN-S	36%	\$1,212.80	\$341.10	\$0.00	\$0.00	\$0.00	\$0.00	\$341.10
5	V-MF-1C06	VMAX MNFRM PKG 20K SWR 1TB 101-150TB	\$1,700.00	EN-S	36%	\$1,088.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$306.00
5	V-MF-1C07	VMAX MNFRM PKG 20K SWR 1TB 151-250TB	\$1,515.00	EN-S	36%	\$969.60	\$272.70	\$0.00	\$0.00	\$0.00	\$0.00	\$272.70
5	V-MF-1C08	VMAX MNFRM PKG 20K SWR 1TB 251-400TB	\$1,320.00	EN-S	36%	\$844.80	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$237.60
5	V-MF-1C09	VMAX MNFRM PKG 20K SWR 1TB 401-600TB	\$1,145.00	EN-S	36%	\$732.80	\$206.10	\$0.00	\$0.00	\$0.00	\$0.00	\$206.10
5	V-MF-1C10	VMAX MNFRM PKG 20K SWR 1TB 601-1000TB	\$995.00	EN-S	36%	\$636.80	\$179.10	\$0.00	\$0.00	\$0.00	\$0.00	\$179.10
5	V-MF-1C11	VMAX MNFRM PKG 20K SWR 1TB 1001 TB+	\$865.00	EN-S	36%	\$553.60	\$155.70	\$0.00	\$0.00	\$0.00	\$0.00	\$155.70
5	V-MF-1LBAS	VMAX MNFRM PKGL 20K SWR BASE LICENSE	\$30,650.00	EN-S	36%	\$19,616.00	\$5,517.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,517.00
5	V-MF-1LC01	VMAX MNFRM PKGL 20K SWR 1TB 0-14TB	\$2,565.00	EN-S	36%	\$1,641.60	\$461.70	\$0.00	\$0.00	\$0.00	\$0.00	\$461.70
5	V-MF-1LC02	VMAX MNFRM PKGL 20K SWR 1TB 15-25TB	\$2,415.00	EN-S	36%	\$1,545.60	\$434.70	\$0.00	\$0.00	\$0.00	\$0.00	\$434.70
5	V-MF-1LC03	VMAX MNFRM PKGL 20K SWR 1TB 26-40TB	\$2,125.00	EN-S	36%	\$1,360.00	\$382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$382.50
5	V-MF-1LC04	VMAX MNFRM PKGL 20K SWR 1TB 41-60TB	\$1,970.00	EN-S	36%	\$1,260.80	\$354.60	\$0.00	\$0.00	\$0.00	\$0.00	\$354.60
5	V-MF-1LC05	VMAX MNFRM PKGL 20K SWR 1TB 61-100TB	\$1,895.00	EN-S	36%	\$1,212.80	\$341.10	\$0.00	\$0.00	\$0.00	\$0.00	\$341.10
5	V-MF-1LC06	VMAX MNFRM PKGL 20K SWR 1TB 101-150TB	\$1,700.00	EN-S	36%	\$1,088.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$306.00
5	V-MF-1LC07	VMAX MNFRM PKGL 20K SWR 1TB 151-250TB	\$1,515.00	EN-S	36%	\$969.60	\$272.70	\$0.00	\$0.00	\$0.00	\$0.00	\$272.70
5	V-MF-1LC08	VMAX MNFRM PKGL 20K SWR 1TB 251-400TB	\$1,320.00	EN-S	36%	\$844.80	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$237.60
5	V-MF-1LC09	VMAX MNFRM PKGL 20K SWR 1TB 401-600TB	\$1,145.00	EN-S	36%	\$732.80	\$206.10	\$0.00	\$0.00	\$0.00	\$0.00	\$206.10
5	V-MF-1LC10	VMAX MNFRM PKGL 20K SWR 1TB 601-1000TB	\$995.00	EN-S	36%	\$636.80	\$179.10	\$0.00	\$0.00	\$0.00	\$0.00	\$179.10
5	V-MF-1LC11	VMAX MNFRM PKGL 20K SWR 1TB 1001 TB+	\$865.00	EN-S	36%	\$553.60	\$155.70	\$0.00	\$0.00	\$0.00	\$0.00	\$155.70
5	V-MF-1LN01	VMAX MNFRM PKGL 20K SWR 1TB 0-14TB NLT3	\$1,285.00	EN-S	36%	\$822.40	\$231.30	\$0.00	\$0.00	\$0.00	\$0.00	\$231.30
5	V-MF-1LN02	VMAX MNFRM PKGL 20K SWR 1TB 15-25TB NLT3	\$1,205.00	EN-S	36%	\$771.20	\$216.90	\$0.00	\$0.00	\$0.00	\$0.00	\$216.90
5	V-MF-1LN03	VMAX MNFRM PKGL 20K SWR 1TB 26-40TB NLT3	\$1,065.00	EN-S	36%	\$681.60	\$191.70	\$0.00	\$0.00	\$0.00	\$0.00	\$191.70
5	V-MF-1LN04	VMAX MNFRM PKGL 20K SWR 1TB 41-60TB NLT3	\$985.00	EN-S	36%	\$630.40	\$177.30	\$0.00	\$0.00	\$0.00	\$0.00	\$177.30
5	V-MF-1LN05	VMAX MNFRM PKGL 20K SW 1TB 61-100TB NLT3	\$945.00	EN-S	36%	\$604.80	\$170.10	\$0.00	\$0.00	\$0.00	\$0.00	\$170.10
5	V-MF-1LN06	VMAX MFRM PKGL 20K SW 1TB 101-150TB NLT3	\$850.00	EN-S	36%	\$544.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	V-MF-1LN07	VMAX MFRM PKGL 20K SW 1TB 151-250TB NLT3	\$755.00	EN-S	36%	\$483.20	\$135.90	\$0.00	\$0.00	\$0.00	\$0.00	\$135.90
5	V-MF-1LN08	VMAX MFRM PKGL 20K SW 1TB 251-400TB NLT3	\$660.00	EN-S	36%	\$422.40	\$118.80	\$0.00	\$0.00	\$0.00	\$0.00	\$118.80
5	V-MF-1LN09	VMAX MFRM PKGL 20K SW 1TB 401-600TB NLT3	\$575.00	EN-S	36%	\$368.00	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$103.50
5	V-MF-1LN10	VMAX MFRM PKGL 20K SW 1TB 601-1000TB NLT3	\$500.00	EN-S	36%	\$320.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.00
5	V-MF-1LN11	VMAX MFRM PKGL 20K SW 1TB 1001TB OR GRTR	\$435.00	EN-S	36%	\$278.40	\$78.30	\$0.00	\$0.00	\$0.00	\$0.00	\$78.30
5	V-MF-1LR01	VMAX MNFRM PKGL 20K SWR REG 1TB 0-14TB	\$2,565.00	EN-S	36%	\$1,641.60	\$461.70	\$0.00	\$0.00	\$0.00	\$0.00	\$461.70
5	V-MF-1LR02	VMAX MNFRM PKGL 20K SWR REG 1TB 15-25TB	\$2,415.00	EN-S	36%	\$1,545.60	\$434.70	\$0.00	\$0.00	\$0.00	\$0.00	\$434.70
5	V-MF-1LR03	VMAX MNFRM PKGL 20K SWR REG 1TB 26-40TB	\$2,125.00	EN-S	36%	\$1,360.00	\$382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$382.50
5	V-MF-1LR04	VMAX MNFRM PKGL 20K SWR REG 1TB 41-60TB	\$1,970.00	EN-S	36%	\$1,260.80	\$354.60	\$0.00	\$0.00	\$0.00	\$0.00	\$354.60
5	V-MF-1LR05	VMAX MNFRM PKGL 20K SWR REG 1TB 61-100TB	\$1,895.00	EN-S	36%	\$1,212.80	\$341.10	\$0.00	\$0.00	\$0.00	\$0.00	\$341.10
5	V-MF-1LR06	VMAX MNFRM PKGL 20K SW REG 1TB 101-150TB	\$1,700.00	EN-S	36%	\$1,088.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$306.00
5	V-MF-1LR07	VMAX MNFRM PKGL 20K SW REG 1TB 151-250TB	\$1,515.00	EN-S	36%	\$969.60	\$272.70	\$0.00	\$0.00	\$0.00	\$0.00	\$272.70
5	V-MF-1LR08	VMAX MNFRM PKGL 20K SW REG 1TB 251-400TB	\$1,320.00	EN-S	36%	\$844.80	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$237.60
5	V-MF-1LR09	VMAX MNFRM PKGL 20K SW REG 1TB 401-600TB	\$1,145.00	EN-S	36%	\$732.80	\$206.10	\$0.00	\$0.00	\$0.00	\$0.00	\$206.10
5	V-MF-1LR10	VMAX MFRM PKGL 20K SW REG 1TB 601-1000TB	\$995.00	EN-S	36%	\$636.80	\$179.10	\$0.00	\$0.00	\$0.00	\$0.00	\$179.10
5	V-MF-1LR11	VMAX MNFRM PKGL 20K SWR REG 1TB 1001 TB+	\$865.00	EN-S	36%	\$553.60	\$155.70	\$0.00	\$0.00	\$0.00	\$0.00	\$155.70

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	V-MF-4C02	VMAX MF ESS PLUS 40K SW 15-25TB=CB	\$3,805.00	EN-S	36%	\$2,435.20	\$684.90	\$0.00	\$0.00	\$0.00	\$0.00	\$684.90
5	V-MF-4C03	VMAX MF ESS PLUS 40K SW 26-40TB=CB	\$3,350.00	EN-S	36%	\$2,144.00	\$603.00	\$0.00	\$0.00	\$0.00	\$0.00	\$603.00
5	V-MF-4C04	VMAX MF ESS PLUS 40K SW 41-60TB=CB	\$3,105.00	EN-S	36%	\$1,987.20	\$558.90	\$0.00	\$0.00	\$0.00	\$0.00	\$558.90
5	V-MF-4C05	VMAX MF ESS PLUS 40K SW 61-100TB=CB	\$2,985.00	EN-S	36%	\$1,910.40	\$537.30	\$0.00	\$0.00	\$0.00	\$0.00	\$537.30
5	V-MF-4C06	VMAX MF ESS PLUS 40K SW 101-150TB=CB	\$2,680.00	EN-S	36%	\$1,715.20	\$482.40	\$0.00	\$0.00	\$0.00	\$0.00	\$482.40
5	V-MF-4C07	VMAX MF ESS PLUS 40K SW 151-250TB=CB	\$2,390.00	EN-S	36%	\$1,529.60	\$430.20	\$0.00	\$0.00	\$0.00	\$0.00	\$430.20
5	V-MF-4C08	VMAX MF ESS PLUS 40K SW 251-400TB=CB	\$2,085.00	EN-S	36%	\$1,334.40	\$375.30	\$0.00	\$0.00	\$0.00	\$0.00	\$375.30
5	V-MF-4C09	VMAX MF ESS PLUS 40K SW 401-600TB=CB	\$1,805.00	EN-S	36%	\$1,155.20	\$324.90	\$0.00	\$0.00	\$0.00	\$0.00	\$324.90
5	V-MF-4C10	VMAX MF ESS PLUS 40K SW 601-1000TB=CB	\$1,565.00	EN-S	36%	\$1,001.60	\$281.70	\$0.00	\$0.00	\$0.00	\$0.00	\$281.70
5	V-MF-4C11	VMAX MF ESS PLUS 40K SW 1001 TB+=CB	\$1,365.00	EN-S	36%	\$873.60	\$245.70	\$0.00	\$0.00	\$0.00	\$0.00	\$245.70
5	V-MF-4N01	VMAX MF ESS PLUS 40K NLT3 0-14TB=CB	\$2,020.00	EN-S	36%	\$1,292.80	\$363.60	\$0.00	\$0.00	\$0.00	\$0.00	\$363.60
5	V-MF-4N02	VMAX MF ESS PLUS 40K NLT3 15-25TB=CB	\$1,900.00	EN-S	36%	\$1,216.00	\$342.00	\$0.00	\$0.00	\$0.00	\$0.00	\$342.00
5	V-MF-4N03	VMAX MF ESS PLUS 40K NLT3 26-40TB=CB	\$1,680.00	EN-S	36%	\$1,075.20	\$302.40	\$0.00	\$0.00	\$0.00	\$0.00	\$302.40
5	V-MF-4N04	VMAX MF ESS PLUS 40K NLT3 41-60TB=CB	\$1,550.00	EN-S	36%	\$992.00	\$279.00	\$0.00	\$0.00	\$0.00	\$0.00	\$279.00
5	V-MF-4N05	VMAX MF ESS PLUS 40K NLT3 61-100TB=CB	\$1,490.00	EN-S	36%	\$953.60	\$268.20	\$0.00	\$0.00	\$0.00	\$0.00	\$268.20
5	V-MF-4N06	VMAX MF ESS PLUS 40K NLT3 101-150TB=CB	\$1,340.00	EN-S	36%	\$857.60	\$241.20	\$0.00	\$0.00	\$0.00	\$0.00	\$241.20
5	V-MF-4N07	VMAX MF ESS PLUS 40K NLT3 151-250TB=CB	\$1,190.00	EN-S	36%	\$761.60	\$214.20	\$0.00	\$0.00	\$0.00	\$0.00	\$214.20
5	V-MF-4N08	VMAX MF ESS PLUS 40K NLT3 251-400TB=CB	\$1,040.00	EN-S	36%	\$665.60	\$187.20	\$0.00	\$0.00	\$0.00	\$0.00	\$187.20
5	V-MF-4N09	VMAX MF ESS PLUS 40K NLT3 401-600TB=CB	\$910.00	EN-S	36%	\$582.40	\$163.80	\$0.00	\$0.00	\$0.00	\$0.00	\$163.80
5	V-MF-4N10	VMAX MF ESS PLUS 40K NLT3 601-1000TB=CB	\$790.00	EN-S	36%	\$505.60	\$142.20	\$0.00	\$0.00	\$0.00	\$0.00	\$142.20
5	V-MF-4N11	VMAX MF ESS PLUS 40K NLT3 1000TB+=CB	\$685.00	EN-S	36%	\$438.40	\$123.30	\$0.00	\$0.00	\$0.00	\$0.00	\$123.30
5	V-MF-4R01	VMAX MF ESS PLUS 40K REG 0-14TB=CA	\$4,045.00	EN-S	36%	\$2,588.80	\$728.10	\$0.00	\$0.00	\$0.00	\$0.00	\$728.10
5	V-MF-4R02	VMAX MF ESS PLUS 40K REG 15-25TB=CA	\$3,805.00	EN-S	36%	\$2,435.20	\$684.90	\$0.00	\$0.00	\$0.00	\$0.00	\$684.90
5	V-MF-4R03	VMAX MF ESS PLUS 40K REG 26-40TB=CA	\$3,350.00	EN-S	36%	\$2,144.00	\$603.00	\$0.00	\$0.00	\$0.00	\$0.00	\$603.00
5	V-MF-4R04	VMAX MF ESS PLUS 40K REG 41-60TB=CA	\$3,105.00	EN-S	36%	\$1,987.20	\$558.90	\$0.00	\$0.00	\$0.00	\$0.00	\$558.90
5	V-MF-4R05	VMAX MF ESS PLUS 40K REG 61-100TB=CA	\$2,985.00	EN-S	36%	\$1,910.40	\$537.30	\$0.00	\$0.00	\$0.00	\$0.00	\$537.30
5	V-MF-4R06	VMAX MF ESS PLUS 40K REG 101-150TB=CA	\$2,680.00	EN-S	36%	\$1,715.20	\$482.40	\$0.00	\$0.00	\$0.00	\$0.00	\$482.40
5	V-MF-4R07	VMAX MF ESS PLUS 40K REG 151-250TB=CA	\$2,390.00	EN-S	36%	\$1,529.60	\$430.20	\$0.00	\$0.00	\$0.00	\$0.00	\$430.20
5	V-MF-4R08	VMAX MF ESS PLUS 40K REG 251-400TB=CA	\$2,085.00	EN-S	36%	\$1,334.40	\$375.30	\$0.00	\$0.00	\$0.00	\$0.00	\$375.30
5	V-MF-4R09	VMAX MF ESS PLUS 40K REG 401-600TB=CA	\$1,805.00	EN-S	36%	\$1,155.20	\$324.90	\$0.00	\$0.00	\$0.00	\$0.00	\$324.90
5	V-MF-4R10	VMAX MF ESS PLUS 40K REG 601-1000TB=CA	\$1,565.00	EN-S	36%	\$1,001.60	\$281.70	\$0.00	\$0.00	\$0.00	\$0.00	\$281.70
5	V-MF-4R11	VMAX MF ESS PLUS 40K REG 1000TB+=CA	\$1,365.00	EN-S	36%	\$873.60	\$245.70	\$0.00	\$0.00	\$0.00	\$0.00	\$245.70
5	V-MF-4RBAS	VMAX MNFRM ESSENTLS PLUS 40K REG BASE=IC	\$48,275.00	EN-S	36%	\$30,896.00	\$8,689.50	\$0.00	\$0.00	\$0.00	\$0.00	\$8,689.50
5	V-MF-4RUP	VMAX MNFRM ESSENTLS PLUS 40K REG UPG=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-4UP	VMAX MF ESS PLUS 40K SW BASE UPGRADE=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Z-1COMPAV	Z8PAVMA 20K- NO CHRGE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PRESW-012	PREMIUM SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$0.00	EN-SM	36%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-PRESW-E12	PREMIUM SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$0.00	EN-SM	36%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	450-000-694	V100K ADVANCED UPG 0-50TB=CC	\$2,345.00	ES-1	36%	\$1,500.80	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$422.10
5	450-000-695	V100K ADVANCED UPG 51-150TB=CC	\$1,855.00	ES-1	36%	\$1,187.20	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$333.90
5	450-000-696	V100K ADVANCED UPG 151-300TB=CC	\$1,605.00	ES-1	36%	\$1,027.20	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$288.90
5	450-000-697	V100K ADVANCED UPG 301-450TB=CC	\$1,545.00	ES-1	36%	\$988.80	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$278.10
5	450-000-698	V100K ADVANCED UPG 451-750TB=CC	\$1,120.00	ES-1	36%	\$716.80	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$201.60
5	450-000-699	V100K ADVANCED UPG 751-1500TB=CC	\$845.00	ES-1	36%	\$540.80	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$152.10
5	450-000-700	V100K ADVANCED UPG 1501+TB=CC	\$640.00	ES-1	36%	\$409.60	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	450-000-701	V200K ADVANCED UPG 0-50TB=CC	\$2,345.00	ES-1	36%	\$1,500.80	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$422.10
5	450-000-702	V200K ADVANCED UPG 51-150TB=CC	\$1,855.00	ES-1	36%	\$1,187.20	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$333.90
5	450-000-703	V200K ADVANCED UPG 151-300TB=CC	\$1,605.00	ES-1	36%	\$1,027.20	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$288.90
5	450-000-704	V200K ADVANCED UPG 301-450TB=CC	\$1,545.00	ES-1	36%	\$988.80	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$278.10
5	450-000-705	V200K ADVANCED UPG 451-750TB=CC	\$1,120.00	ES-1	36%	\$716.80	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$201.60
5	450-000-706	V200K ADVANCED UPG 751-1500TB=CC	\$845.00	ES-1	36%	\$540.80	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$152.10
5	450-000-707	V200K ADVANCED UPG 1501+TB=CC	\$640.00	ES-1	36%	\$409.60	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	450-000-708	V400K ADVANCED UPG 0-50TB=CC	\$2,345.00	ES-1	36%	\$1,500.80	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$422.10
5	450-000-709	V400K ADVANCED UPG 51-150TB=CC	\$1,855.00	ES-1	36%	\$1,187.20	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$333.90
5	450-000-710	V400K ADVANCED UPG 151-300TB=CC	\$1,605.00	ES-1	36%	\$1,027.20	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$288.90
5	450-000-711	V400K ADVANCED UPG 301-450TB=CC	\$1,545.00	ES-1	36%	\$988.80	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$278.10
5	450-000-712	V400K ADVANCED UPG 451-750TB=CC	\$1,120.00	ES-1	36%	\$716.80	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$201.60
5	450-000-713	V400K ADVANCED UPG 751-1500TB=CC	\$845.00	ES-1	36%	\$540.80	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$152.10
5	450-000-714	V400K ADVANCED UPG 1501+TB=CC	\$640.00	ES-1	36%	\$409.60	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	450-000-715	V100K FOUNDATION UPG 0-50TB=CC	\$2,095.00	ES-1	36%	\$1,340.80	\$377.10	\$0.00	\$0.00	\$0.00	\$0.00	\$377.10
5	450-000-716	V100K FOUNDATION UPG 51-150TB=CC	\$1,680.00	ES-1	36%	\$1,075.20	\$302.40	\$0.00	\$0.00	\$0.00	\$0.00	\$302.40
5	450-000-717	V100K FOUNDATION UPG 151-300TB=CC	\$1,320.00	ES-1	36%	\$844.80	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$237.60
5	450-000-718	V100K FOUNDATION UPG 301-450TB=CC	\$1,280.00	ES-1	36%	\$819.20	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5	450-000-719	V100K FOUNDATION UPG 451-750TB=CC	\$930.00	ES-1	36%	\$595.20	\$167.40	\$0.00	\$0.00	\$0.00	\$0.00	\$167.40
5	450-000-720	V100K FOUNDATION UPG 751-1500TB=CC	\$700.00	ES-1	36%	\$448.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$126.00
5	450-000-721	V100K FOUNDATION UPG 1501+TB=CC	\$530.00	ES-1	36%	\$339.20	\$95.40	\$0.00	\$0.00	\$0.00	\$0.00	\$95.40
5	450-000-722	V200K FOUNDATION UPG 0-50TB=CC	\$2,095.00	ES-1	36%	\$1,340.80	\$377.10	\$0.00	\$0.00	\$0.00	\$0.00	\$377.10
5	450-000-723	V200K FOUNDATION UPG 51-150TB=CC	\$1,680.00	ES-1	36%	\$1,075.20	\$302.40	\$0.00	\$0.00	\$0.00	\$0.00	\$302.40
5	450-000-724	V200K FOUNDATION UPG 151-300TB=CC	\$1,320.00	ES-1	36%	\$844.80	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$237.60
5	450-000-725	V200K FOUNDATION UPG 301-450TB=CC	\$1,280.00	ES-1	36%	\$819.20	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5	450-000-726	V200K FOUNDATION UPG 451-750TB=CC	\$930.00	ES-1	36%	\$595.20	\$167.40	\$0.00	\$0.00	\$0.00	\$0.00	\$167.40
5	450-000-727	V200K FOUNDATION UPG 751-1500TB=CC	\$700.00	ES-1	36%	\$448.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$126.00
5	450-000-728	V200K FOUNDATION UPG 1501+TB=CC	\$530.00	ES-1	36%	\$339.20	\$95.40	\$0.00	\$0.00	\$0.00	\$0.00	\$95.40
5	450-000-729	V400K FOUNDATION UPG 0-50TB=CC	\$2,095.00	ES-1	36%	\$1,340.80	\$377.10	\$0.00	\$0.00	\$0.00	\$0.00	\$377.10
5	450-000-730	V400K FOUNDATION UPG 51-150TB=CC	\$1,680.00	ES-1	36%	\$1,075.20	\$302.40	\$0.00	\$0.00	\$0.00	\$0.00	\$302.40
5	450-000-731	V400K FOUNDATION UPG 151-300TB=CC	\$1,320.00	ES-1	36%	\$844.80	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$237.60
5	450-000-732	V400K FOUNDATION UPG 301-450TB=CC	\$1,280.00	ES-1	36%	\$819.20	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5	450-000-733	V400K FOUNDATION UPG 451-750TB=CC	\$930.00	ES-1	36%	\$595.20	\$167.40	\$0.00	\$0.00	\$0.00	\$0.00	\$167.40
5	450-000-734	V400K FOUNDATION UPG 751-1500TB=CC	\$700.00	ES-1	36%	\$448.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$126.00
5	450-000-735	V400K FOUNDATION UPG 1501+TB=CC	\$530.00	ES-1	36%	\$339.20	\$95.40	\$0.00	\$0.00	\$0.00	\$0.00	\$95.40

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	450-000-770	V100K UNISPHERE PACKAGE=IC	\$5,715.00	ES-1	36%	\$3,657.60	\$1,028.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,028.70
5	450-000-771	V200K UNISPHERE PACKAGE=IC	\$17,145.00	ES-1	36%	\$10,972.80	\$3,086.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,086.10
5	450-000-772	V400K UNISPHERE PACKAGE=IC	\$42,855.00	ES-1	36%	\$27,427.20	\$7,713.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,713.90
5	450-000-780	V100K LOC REP PACKAGE=IC	\$22,500.00	ES-1	36%	\$14,400.00	\$4,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	450-000-781	V200K LOC REP PACKAGE=IC	\$22,500.00	ES-1	36%	\$14,400.00	\$4,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	450-000-782	V400K LOC REP PACKAGE=IC	\$22,500.00	ES-1	36%	\$14,400.00	\$4,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	450-000-790	V100K ADVANCED PACKAGE=IC	\$10,715.00	ES-1	36%	\$6,857.60	\$1,928.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,928.70
5	450-000-791	V200K ADVANCED PACKAGE=IC	\$32,145.00	ES-1	36%	\$20,572.80	\$5,786.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,786.10
5	450-000-792	V400K ADVANCED PACKAGE=IC	\$78,570.00	ES-1	36%	\$50,284.80	\$14,142.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,142.60
5	450-000-793	VMAX3 ADVANCED PKG 0-50TB=CC	\$2,345.00	ES-1	36%	\$1,500.80	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$422.10
5	450-000-794	VMAX3 ADVANCED PKG 51-150TB=CC	\$1,855.00	ES-1	36%	\$1,187.20	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$333.90
5	450-000-795	VMAX3 ADVANCED PKG 151-300TB=CC	\$1,605.00	ES-1	36%	\$1,027.20	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$288.90
5	450-000-796	VMAX3 ADVANCED PKG 301-450TB=CC	\$1,545.00	ES-1	36%	\$988.80	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$278.10
5	450-000-797	VMAX3 ADVANCED PKG 451-750TB=CC	\$1,120.00	ES-1	36%	\$716.80	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$201.60
5	450-000-798	VMAX3 ADVANCED PKG 751-1500TB=CC	\$845.00	ES-1	36%	\$540.80	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$152.10
5	450-000-799	VMAX3 ADVANCED PKG 1501+TB=CC	\$640.00	ES-1	36%	\$409.60	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	450-000-810	V100K TOTAL PROD PACK=IC	\$53,735.00	ES-1	36%	\$34,390.40	\$9,672.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,672.30
5	450-000-811	V200K TOTAL PROD PACK=IC	\$71,950.00	ES-1	36%	\$46,048.00	\$12,951.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,951.00
5	450-000-812	V400K TOTAL PROD PACK=IC	\$111,410.00	ES-1	36%	\$71,302.40	\$20,053.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,053.80
5	450-000-813	VMAX3 TOTAL PROD PACK 0-50TB=CC	\$4,425.00	ES-1	36%	\$2,832.00	\$796.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$796.50
5	450-000-814	VMAX3 TOTAL PROD PACK 51-150TB=CC	\$3,385.00	ES-1	36%	\$2,166.40	\$609.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$609.30
5	450-000-815	VMAX3 TOTAL PROD PACK 151-300TB=CC	\$2,595.00	ES-1	36%	\$1,660.80	\$467.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$467.10
5	450-000-816	VMAX3 TOTAL PROD PACK 301-450TB=CC	\$2,300.00	ES-1	36%	\$1,472.00	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$414.00
5	450-000-817	VMAX3 TOTAL PROD PACK 451-750TB=CC	\$1,800.00	ES-1	36%	\$1,152.00	\$324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$324.00
5	450-000-818	VMAX3 TOTAL PROD PACK 751-1500TB=CC	\$1,455.00	ES-1	36%	\$931.20	\$261.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$261.90
5	450-000-819	VMAX3 TOTAL PROD PACK 1501+TB=CC	\$1,170.00	ES-1	36%	\$748.80	\$210.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$210.60
5	450-000-820	VMAX3 ADV UPG FROM FOUND 0-50TB=CC	\$250.00	ES-1	36%	\$160.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.00
5	450-000-821	VMAX3 ADV UPG FROM FOUND 51-150TB=CC	\$175.00	ES-1	36%	\$112.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31.50
5	450-000-822	VMAX3 ADV UPG FROM FOUND 151-300TB=CC	\$285.00	ES-1	36%	\$182.40	\$51.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$51.30
5	450-000-823	VMAX3 ADV UPG FROM FOUND 301-450TB=CC	\$265.00	ES-1	36%	\$169.60	\$47.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$47.70
5	450-000-824	VMAX3 ADV UPG FROM FOUND 451-750TB=CC	\$190.00	ES-1	36%	\$121.60	\$34.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$34.20
5	450-000-825	VMAX3 ADV UPG FROM FOUND 751-1500TB=CC	\$145.00	ES-1	36%	\$92.80	\$26.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$26.10
5	450-000-826	VMAX3 ADV UPG FROM FOUND 1501+TB=CC	\$110.00	ES-1	36%	\$70.40	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19.80
5	450-000-827	VMAX3 ADV FROM FOUND DLTA 0-50TB=CC	\$2,345.00	ES-1	36%	\$1,500.80	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$422.10
5	450-000-828	VMAX3 ADV FROM FOUND DLTA 51-150TB=CC	\$1,855.00	ES-1	36%	\$1,187.20	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$333.90
5	450-000-829	VMAX3 ADV FROM FOUND DLTA 151-300TB=CC	\$1,605.00	ES-1	36%	\$1,027.20	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$288.90
5	450-000-830	VMAX3 ADV FROM FOUND DLTA 301-450TB=CC	\$1,545.00	ES-1	36%	\$988.80	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$278.10
5	450-000-831	VMAX3 ADV FROM FOUND DLTA 451-750TB=CC	\$1,120.00	ES-1	36%	\$716.80	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$201.60
5	450-000-832	VMAX3 ADV FROM FOUND DLTA 751-1500TB=CC	\$845.00	ES-1	36%	\$540.80	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$152.10
5	450-000-833	VMAX3 ADV FROM FOUND DLTA 1501+TB=CC	\$640.00	ES-1	36%	\$409.60	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	450-000-841	VMAX3 ADV UPG FROM UNI 0-50TB=CC	\$850.00	ES-1	36%	\$544.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	450-000-842	VMAX3 ADV UPG FROM UNI 51-150TB=CC	\$640.00	ES-1	36%	\$409.60	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	450-000-843	VMAX3 ADV UPG FROM UNI 151-300TB=CC	\$500.00	ES-1	36%	\$320.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.00
5	450-000-844	VMAX3 ADV UPG FROM UNI 301-450TB=CC	\$590.00	ES-1	36%	\$377.60	\$106.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$106.20
5	450-000-845	VMAX3 ADV UPG FROM UNI 451-750TB=CC	\$420.00	ES-1	36%	\$268.80	\$75.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$75.60
5	450-000-846	VMAX3 ADV UPG FROM UNI 751-1500TB=CC	\$315.00	ES-1	36%	\$201.60	\$56.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$56.70
5	450-000-847	VMAX3 ADV UPG FROM UNI 1501+TB=CC	\$235.00	ES-1	36%	\$150.40	\$42.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$42.30
5	450-000-848	VMAX3 ADV FROM UNI DLTA 0-50TB=CC	\$2,345.00	ES-1	36%	\$1,500.80	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$422.10
5	450-000-849	VMAX3 ADV FROM UNI DLTA 51-150TB=CC	\$1,855.00	ES-1	36%	\$1,187.20	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$333.90
5	450-000-850	VMAX3 ADV FROM UNI DLTA 151-300TB=CC	\$1,605.00	ES-1	36%	\$1,027.20	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$288.90
5	450-000-851	VMAX3 ADV FROM UNI DLTA 301-450TB=CC	\$1,545.00	ES-1	36%	\$988.80	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$278.10
5	450-000-852	VMAX3 ADV FROM UNI DLTA 451-750TB=CC	\$1,120.00	ES-1	36%	\$716.80	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$201.60
5	450-000-853	VMAX3 ADV FROM UNI DLTA 751-1500TB=CC	\$845.00	ES-1	36%	\$540.80	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$152.10
5	450-000-854	VMAX3 ADV FROM UNI DLTA 1501+TB=CC	\$640.00	ES-1	36%	\$409.60	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	450-000-855	VMAX3 ADV UPG FROM BASE 0-50TB=CC	\$890.00	ES-1	36%	\$569.60	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$160.20
5	450-000-856	VMAX3 ADV UPG FROM BASE 51-150TB=CC	\$660.00	ES-1	36%	\$422.40	\$118.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$118.80
5	450-000-857	VMAX3 ADV UPG FROM BASE 151-300TB=CC	\$685.00	ES-1	36%	\$438.40	\$123.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$123.30
5	450-000-858	VMAX3 ADV UPG FROM BASE 301-450TB=CC	\$675.00	ES-1	36%	\$432.00	\$121.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$121.50
5	450-000-859	VMAX3 ADV UPG FROM BASE 451-750TB=CC	\$475.00	ES-1	36%	\$304.00	\$85.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$85.50
5	450-000-860	VMAX3 ADV UPG FROM BASE 751-1500TB=CC	\$355.00	ES-1	36%	\$227.20	\$63.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$63.90
5	450-000-861	VMAX3 ADV UPG FROM BASE 1501+TB=CC	\$245.00	ES-1	36%	\$156.80	\$44.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$44.10
5	450-000-862	VMAX3 ADV FROM BASE DLTA 0-50TB=CC	\$2,345.00	ES-1	36%	\$1,500.80	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$422.10
5	450-000-863	VMAX3 ADV FROM BASE DLTA 51-150TB=CC	\$1,855.00	ES-1	36%	\$1,187.20	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$333.90
5	450-000-864	VMAX3 ADV FROM BASE DLTA 151-300TB=CC	\$1,605.00	ES-1	36%	\$1,027.20	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$288.90
5	450-000-865	VMAX3 ADV FROM BASE DLTA 301-450TB=CC	\$1,545.00	ES-1	36%	\$988.80	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$278.10
5	450-000-866	VMAX3 ADV FROM BASE DLTA 451-750TB=CC	\$1,120.00	ES-1	36%	\$716.80	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$201.60
5	450-000-867	VMAX3 ADV FROM BASE DLTA 751-1500TB=CC	\$845.00	ES-1	36%	\$540.80	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$152.10
5	450-000-868	VMAX3 ADV FROM BASE DLTA 1501+TB=CC	\$640.00	ES-1	36%	\$409.60	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	450-000-898	VMAX3 ADVANCED FAST COMBO TIER=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-920	V100K SRDF REPLICATION FILE REG PKG=IC	\$45,575.00	ES-1	36%	\$29,168.00	\$8,203.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,203.50
5	450-000-921	V200K SRDF REPLICATION FILE REG PKG=IC	\$45,575.00	ES-1	36%	\$29,168.00	\$8,203.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,203.50
5	450-000-922	V400K SRDF REPLICATION FILE REG PKG=IC	\$45,575.00	ES-1	36%	\$29,168.00	\$8,203.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,203.50
5	450-000-923	V100K TIMEFINDER SNAPSURE REG PKG=IC	\$25,140.00	ES-1	36%	\$16,089.60	\$4,525.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,525.20
5	450-000-924	V200K TIMEFINDER SNAPSURE REG PKG=IC	\$25,140.00	ES-1	36%	\$16,089.60	\$4,525.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,525.20
5	450-000-925	V400K TIMEFINDER SNAPSURE REG PKG=IC	\$25,140.00	ES-1	36%	\$16,089.60	\$4,525.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,525.20
5	450-000-945	V100K ADV FROM BASE 0-50TB=CC	\$890.00	ES-1	36%	\$569.60	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$160.20
5	450-000-946	V100K ADV FROM BASE 51-150TB=CC	\$660.00	ES-1	36%	\$422.40	\$118.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$118.80
5	450-000-947	V100K ADV FROM BASE 151-300TB=CC	\$685.00	ES-1	36%	\$438.40	\$123.30	\$0.00	\$0.				

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	450-000-950	V100K ADV FROM BASE 751-1500TB=CC	\$355.00	ES-1	36%	\$227.20	\$63.90	\$0.00	\$0.00	\$0.00	\$0.00	\$63.90
5	450-000-951	V100K ADV FROM BASE 1501+TB=CC	\$245.00	ES-1	36%	\$156.80	\$44.10	\$0.00	\$0.00	\$0.00	\$0.00	\$44.10
5	450-000-952	V200K ADV FROM BASE 0-50TB=CC	\$890.00	ES-1	36%	\$569.60	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$160.20
5	450-000-953	V200K ADV FROM BASE 51-150TB=CC	\$660.00	ES-1	36%	\$422.40	\$118.80	\$0.00	\$0.00	\$0.00	\$0.00	\$118.80
5	450-000-954	V200K ADV FROM BASE 151-300TB=CC	\$685.00	ES-1	36%	\$438.40	\$123.30	\$0.00	\$0.00	\$0.00	\$0.00	\$123.30
5	450-000-955	V200K ADV FROM BASE 301-450TB=CC	\$675.00	ES-1	36%	\$432.00	\$121.50	\$0.00	\$0.00	\$0.00	\$0.00	\$121.50
5	450-000-956	V200K ADV FROM BASE 451-750TB=CC	\$475.00	ES-1	36%	\$304.00	\$85.50	\$0.00	\$0.00	\$0.00	\$0.00	\$85.50
5	450-000-957	V200K ADV FROM BASE 751-1500TB=CC	\$355.00	ES-1	36%	\$227.20	\$63.90	\$0.00	\$0.00	\$0.00	\$0.00	\$63.90
5	450-000-958	V200K ADV FROM BASE 1501+TB=CC	\$245.00	ES-1	36%	\$156.80	\$44.10	\$0.00	\$0.00	\$0.00	\$0.00	\$44.10
5	450-000-959	V400K ADV FROM BASE 0-50TB=CC	\$890.00	ES-1	36%	\$569.60	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$160.20
5	450-000-960	V400K ADV FROM BASE 51-150TB=CC	\$660.00	ES-1	36%	\$422.40	\$118.80	\$0.00	\$0.00	\$0.00	\$0.00	\$118.80
5	450-000-961	V400K ADV FROM BASE 151-300TB=CC	\$685.00	ES-1	36%	\$438.40	\$123.30	\$0.00	\$0.00	\$0.00	\$0.00	\$123.30
5	450-000-962	V400K ADV FROM BASE 301-450TB=CC	\$675.00	ES-1	36%	\$432.00	\$121.50	\$0.00	\$0.00	\$0.00	\$0.00	\$121.50
5	450-000-963	V400K ADV FROM BASE 451-750TB=CC	\$475.00	ES-1	36%	\$304.00	\$85.50	\$0.00	\$0.00	\$0.00	\$0.00	\$85.50
5	450-000-964	V400K ADV FROM BASE 751-1500TB=CC	\$355.00	ES-1	36%	\$227.20	\$63.90	\$0.00	\$0.00	\$0.00	\$0.00	\$63.90
5	450-000-965	V400K ADV FROM BASE 1501+TB=CC	\$245.00	ES-1	36%	\$156.80	\$44.10	\$0.00	\$0.00	\$0.00	\$0.00	\$44.10
5	450-000-987	V100K ADV FROM UNI 0-50TB=CC	\$850.00	ES-1	36%	\$544.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	450-000-988	V100K ADV FROM UNI 51-150TB=CC	\$640.00	ES-1	36%	\$409.60	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	450-000-989	V100K ADV FROM UNI 151-300TB=CC	\$500.00	ES-1	36%	\$320.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.00
5	450-000-990	V100K ADV FROM UNI 301-450TB=CC	\$590.00	ES-1	36%	\$377.60	\$106.20	\$0.00	\$0.00	\$0.00	\$0.00	\$106.20
5	450-000-991	V100K ADV FROM UNI 451-750TB=CC	\$420.00	ES-1	36%	\$268.80	\$75.60	\$0.00	\$0.00	\$0.00	\$0.00	\$75.60
5	450-000-992	V100K ADV FROM UNI 751-1500TB=CC	\$315.00	ES-1	36%	\$201.60	\$56.70	\$0.00	\$0.00	\$0.00	\$0.00	\$56.70
5	450-000-993	V100K ADV FROM UNI 1501+TB=CC	\$235.00	ES-1	36%	\$150.40	\$42.30	\$0.00	\$0.00	\$0.00	\$0.00	\$42.30
5	450-000-994	V200K ADV FROM UNI 0-50TB=CC	\$850.00	ES-1	36%	\$544.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	450-000-995	V200K ADV FROM UNI 51-150TB=CC	\$640.00	ES-1	36%	\$409.60	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	450-000-996	V200K ADV FROM UNI 151-300TB=CC	\$500.00	ES-1	36%	\$320.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.00
5	450-000-997	V200K ADV FROM UNI 301-450TB=CC	\$590.00	ES-1	36%	\$377.60	\$106.20	\$0.00	\$0.00	\$0.00	\$0.00	\$106.20
5	450-000-998	V200K ADV FROM UNI 451-750TB=CC	\$420.00	ES-1	36%	\$268.80	\$75.60	\$0.00	\$0.00	\$0.00	\$0.00	\$75.60
5	450-000-999	V200K ADV FROM UNI 751-1500TB=CC	\$315.00	ES-1	36%	\$201.60	\$56.70	\$0.00	\$0.00	\$0.00	\$0.00	\$56.70
5	450-001-000	V200K ADV FROM UNI 1501+TB=CC	\$235.00	ES-1	36%	\$150.40	\$42.30	\$0.00	\$0.00	\$0.00	\$0.00	\$42.30
5	450-001-001	V400K ADV FROM UNI 0-50TB=CC	\$850.00	ES-1	36%	\$544.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	450-001-002	V400K ADV FROM UNI 51-150TB=CC	\$640.00	ES-1	36%	\$409.60	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	450-001-003	V400K ADV FROM UNI 151-300TB=CC	\$500.00	ES-1	36%	\$320.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.00
5	450-001-004	V400K ADV FROM UNI 301-450TB=CC	\$590.00	ES-1	36%	\$377.60	\$106.20	\$0.00	\$0.00	\$0.00	\$0.00	\$106.20
5	450-001-005	V400K ADV FROM UNI 451-750TB=CC	\$420.00	ES-1	36%	\$268.80	\$75.60	\$0.00	\$0.00	\$0.00	\$0.00	\$75.60
5	450-001-006	V400K ADV FROM UNI 751-1500TB=CC	\$315.00	ES-1	36%	\$201.60	\$56.70	\$0.00	\$0.00	\$0.00	\$0.00	\$56.70
5	450-001-007	V400K ADV FROM UNI 1501+TB=CC	\$235.00	ES-1	36%	\$150.40	\$42.30	\$0.00	\$0.00	\$0.00	\$0.00	\$42.30
5	450-001-008	V100K ADV FROM BASE DLTA 0-50TB=CC	\$2,345.00	ES-1	36%	\$1,500.80	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$422.10
5	450-001-009	V100K ADV FROM BASE DLTA 51-150TB=CC	\$1,855.00	ES-1	36%	\$1,187.20	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$333.90
5	450-001-010	V100K ADV FROM BASE DLTA 151-300TB=CC	\$1,605.00	ES-1	36%	\$1,027.20	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$288.90
5	450-001-011	V100K ADV FROM BASE DLTA 301-450TB=CC	\$1,545.00	ES-1	36%	\$988.80	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$278.10
5	450-001-012	V100K ADV FROM BASE DLTA 451-750TB=CC	\$1,120.00	ES-1	36%	\$716.80	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$201.60
5	450-001-013	V100K ADV FROM BASE DLTA 751-1500TB=CC	\$845.00	ES-1	36%	\$540.80	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$152.10
5	450-001-014	V100K ADV FROM BASE DLTA 1501+TB=CC	\$640.00	ES-1	36%	\$409.60	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	450-001-015	V200K ADV FROM BASE DLTA 0-50TB=CC	\$2,345.00	ES-1	36%	\$1,500.80	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$422.10
5	450-001-016	V200K ADV FROM BASE DLTA 51-150TB=CC	\$1,855.00	ES-1	36%	\$1,187.20	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$333.90
5	450-001-017	V200K ADV FROM BASE DLTA 151-300TB=CC	\$1,605.00	ES-1	36%	\$1,027.20	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$288.90
5	450-001-018	V200K ADV FROM BASE DLTA 301-450TB=CC	\$1,545.00	ES-1	36%	\$988.80	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$278.10
5	450-001-019	V200K ADV FROM BASE DLTA 451-750TB=CC	\$1,120.00	ES-1	36%	\$716.80	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$201.60
5	450-001-020	V200K ADV FROM BASE DLTA 751-1500TB=CC	\$845.00	ES-1	36%	\$540.80	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$152.10
5	450-001-021	V200K ADV FROM BASE DLTA 1501+TB=CC	\$640.00	ES-1	36%	\$409.60	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	450-001-022	V400K ADV FROM BASE DLTA 0-50TB=CC	\$2,345.00	ES-1	36%	\$1,500.80	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$422.10
5	450-001-023	V400K ADV FROM BASE DLTA 51-150TB=CC	\$1,855.00	ES-1	36%	\$1,187.20	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$333.90
5	450-001-024	V400K ADV FROM BASE DLTA 151-300TB=CC	\$1,605.00	ES-1	36%	\$1,027.20	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$288.90
5	450-001-025	V400K ADV FROM BASE DLTA 301-450TB=CC	\$1,545.00	ES-1	36%	\$988.80	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$278.10
5	450-001-026	V400K ADV FROM BASE DLTA 451-750TB=CC	\$1,120.00	ES-1	36%	\$716.80	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$201.60
5	450-001-027	V400K ADV FROM BASE DLTA 751-1500TB=CC	\$845.00	ES-1	36%	\$540.80	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$152.10
5	450-001-028	V400K ADV FROM BASE DLTA 1501+TB=CC	\$640.00	ES-1	36%	\$409.60	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	450-001-029	V100K ADV FROM UNI DLTA 0-50TB=CC	\$2,345.00	ES-1	36%	\$1,500.80	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$422.10
5	450-001-030	V100K ADV FROM UNI DLTA 51-150TB=CC	\$1,855.00	ES-1	36%	\$1,187.20	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$333.90
5	450-001-031	V100K ADV FROM UNI DLTA 151-300TB=CC	\$1,605.00	ES-1	36%	\$1,027.20	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$288.90
5	450-001-032	V100K ADV FROM UNI DLTA 301-450TB=CC	\$1,545.00	ES-1	36%	\$988.80	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$278.10
5	450-001-033	V100K ADV FROM UNI DLTA 451-750TB=CC	\$1,120.00	ES-1	36%	\$716.80	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$201.60
5	450-001-034	V100K ADV FROM UNI DLTA 751-1500TB=CC	\$845.00	ES-1	36%	\$540.80	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$152.10
5	450-001-035	V100K ADV FROM UNI DLTA 1501+TB=CC	\$640.00	ES-1	36%	\$409.60	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	450-001-036	V200K ADV FROM UNI DLTA 0-50TB=CC	\$2,345.00	ES-1	36%	\$1,500.80	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$422.10
5	450-001-037	V200K ADV FROM UNI DLTA 51-150TB=CC	\$1,855.00	ES-1	36%	\$1,187.20	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$333.90
5	450-001-038	V200K ADV FROM UNI DLTA 151-300TB=CC	\$1,605.00	ES-1	36%	\$1,027.20	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$288.90
5	450-001-039	V200K ADV FROM UNI DLTA 301-450TB=CC	\$1,545.00	ES-1	36%	\$988.80	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$278.10
5	450-001-040	V200K ADV FROM UNI DLTA 451-750TB=CC	\$1,120.00	ES-1	36%	\$716.80	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$201.60
5	450-001-041	V200K ADV FROM UNI DLTA 751-1500TB=CC	\$845.00	ES-1	36%	\$540.80	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$152.10
5	450-001-042	V200K ADV FROM UNI DLTA 1501+TB=CC	\$640.00	ES-1	36%	\$409.60	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	450-001-043	V400K ADV FROM UNI DLTA 0-50TB=CC	\$2,345.00	ES-1	36%	\$1,500.80	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$422.10
5	450-001-044	V400K ADV FROM UNI DLTA 51-150TB=CC	\$1,855.00	ES-1	36%	\$1,187.20	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$333.90
5	450-001-045	V400K ADV FROM UNI DLTA 151-300TB=CC	\$1,605.00	ES-1	36%	\$1,027.20	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$288.90
5	450-001-046	V400K ADV FROM UNI DLTA 301-450TB=CC	\$1,545.00	ES-1	36%	\$988.80	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$278.10
5	450-001-047	V400K ADV FROM UNI DLTA 451-750TB=CC	\$1,120.00	ES-1	36%	\$716.80	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$201.60
5	450-001-048	V400K ADV FROM UNI DLTA 751-1500TB=CC	\$845.00	ES-1	36%	\$540.80	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$152.10
5	450-001-049	V400K ADV FROM UNI DLTA 1501+TB=CC	\$640.00	ES-1	36%	\$409.60	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	450-001-067	V100K REMOTE REP BASE LIC=IC	\$30,000.00	ES-1	36%	\$19,200.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,400.00

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	450-001-068	V200K REMOTE REP BASE LIC=IC	\$30,000.00	ES-1	36%	\$19,200.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5	450-001-069	V400K REMOTE REP BASE LIC=IC	\$30,000.00	ES-1	36%	\$19,200.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5	450-001-070	VMAX3 REMOTE REP PKG 0-50TB=CC	\$1,760.00	ES-1	36%	\$1,126.40	\$316.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$316.80
5	450-001-071	VMAX3 REMOTE REP PKG 51-150TB=CC	\$1,260.00	ES-1	36%	\$806.40	\$226.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$226.80
5	450-001-072	VMAX3 REMOTE REP PKG 151-300TB=CC	\$890.00	ES-1	36%	\$569.60	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$160.20
5	450-001-073	VMAX3 REMOTE REP PKG 301-450TB=CC	\$705.00	ES-1	36%	\$451.20	\$126.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$126.90
5	450-001-074	VMAX3 REMOTE REP PKG 451-750TB=CC	\$605.00	ES-1	36%	\$387.20	\$108.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.90
5	450-001-075	VMAX3 REMOTE REP PKG 751-1500TB=CC	\$520.00	ES-1	36%	\$332.80	\$93.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$93.60
5	450-001-076	VMAX3 REMOTE REP PKG 1501+TB=CC	\$440.00	ES-1	36%	\$281.60	\$79.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$79.20
5	450-001-079	V100K REMOTE REP UPG 301-450TB=CC	\$705.00	ES-1	36%	\$451.20	\$126.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$126.90
5	450-001-080	V100K REMOTE REP UPG 451-750TB=CC	\$605.00	ES-1	36%	\$387.20	\$108.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.90
5	450-001-081	V100K REMOTE REP UPG 751-1500TB=CC	\$520.00	ES-1	36%	\$332.80	\$93.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$93.60
5	450-001-082	V100K REMOTE REP UPG 1500+TB=CC	\$440.00	ES-1	36%	\$281.60	\$79.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$79.20
5	450-001-083	V200K REMOTE REP UPG 0-50TB=CC	\$1,760.00	ES-1	36%	\$1,126.40	\$316.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$316.80
5	450-001-084	V200K REMOTE REP UPG 51-150TB=CC	\$1,260.00	ES-1	36%	\$806.40	\$226.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$226.80
5	450-001-085	V200K REMOTE REP UPG 151-300TB=CC	\$890.00	ES-1	36%	\$569.60	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$160.20
5	450-001-086	V200K REMOTE REP UPG 301-450TB=CC	\$705.00	ES-1	36%	\$451.20	\$126.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$126.90
5	450-001-087	V200K REMOTE REP UPG 451-750TB=CC	\$605.00	ES-1	36%	\$387.20	\$108.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.90
5	450-001-088	V200K REMOTE REP UPG 751-1500TB=CC	\$520.00	ES-1	36%	\$332.80	\$93.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$93.60
5	450-001-089	V200K REMOTE REP UPG 1500+TB=CC	\$440.00	ES-1	36%	\$281.60	\$79.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$79.20
5	450-001-090	V400K REMOTE REP UPG 0-50TB=CC	\$1,760.00	ES-1	36%	\$1,126.40	\$316.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$316.80
5	450-001-091	V400K REMOTE REP UPG 51-150TB=CC	\$1,260.00	ES-1	36%	\$806.40	\$226.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$226.80
5	450-001-092	V400K REMOTE REP UPG 151-300TB=CC	\$890.00	ES-1	36%	\$569.60	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$160.20
5	450-001-093	V400K REMOTE REP UPG 301-450TB=CC	\$705.00	ES-1	36%	\$451.20	\$126.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$126.90
5	450-001-094	V400K REMOTE REP UPG 451-750TB=CC	\$605.00	ES-1	36%	\$387.20	\$108.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.90
5	450-001-095	V400K REMOTE REP UPG 751-1500TB=CC	\$520.00	ES-1	36%	\$332.80	\$93.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$93.60
5	450-001-096	V400K REMOTE REP UPG 1500+TB=CC	\$440.00	ES-1	36%	\$281.60	\$79.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$79.20
5	450-001-097	V100K REMOTE REP UPG 0-50TB=CC	\$1,760.00	ES-1	36%	\$1,126.40	\$316.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$316.80
5	450-001-098	V100K REMOTE REP UPG 51-150TB=CC	\$1,260.00	ES-1	36%	\$806.40	\$226.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$226.80
5	450-001-099	V100K REMOTE REP UPG 151-300TB=CC	\$890.00	ES-1	36%	\$569.60	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$160.20
5	450-001-121	V100K TOTAL PROD PACK UPG 0-50TB=CC	\$4,425.00	ES-1	36%	\$2,832.00	\$796.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$796.50
5	450-001-122	V100K TOTAL PROD PACK UPG 51-150TB=CC	\$3,385.00	ES-1	36%	\$2,166.40	\$609.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$609.30
5	450-001-123	V100K TOTAL PROD PACK UPG 151-300TB=CC	\$2,595.00	ES-1	36%	\$1,660.80	\$467.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$467.10
5	450-001-124	V100K TOTAL PROD PACK UPG 301-450TB=CC	\$2,300.00	ES-1	36%	\$1,472.00	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$414.00
5	450-001-125	V100K TOTAL PROD PACK UPG 451-750TB=CC	\$1,800.00	ES-1	36%	\$1,152.00	\$324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$324.00
5	450-001-126	V100K TOTAL PROD PACK UPG 751-1500TB=CC	\$1,455.00	ES-1	36%	\$931.20	\$261.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$261.90
5	450-001-127	V100K TOTAL PROD PACK UPG 1500+TB=CC	\$1,170.00	ES-1	36%	\$748.80	\$210.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$210.60
5	450-001-128	V200K TOTAL PROD PACK UPG 0-50TB=CC	\$4,425.00	ES-1	36%	\$2,832.00	\$796.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$796.50
5	450-001-129	V200K TOTAL PROD PACK UPG 51-150TB=CC	\$3,385.00	ES-1	36%	\$2,166.40	\$609.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$609.30
5	450-001-130	V200K TOTAL PROD PACK UPG 151-300TB=CC	\$2,595.00	ES-1	36%	\$1,660.80	\$467.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$467.10
5	450-001-131	V200K TOTAL PROD PACK UPG 301-450TB=CC	\$2,300.00	ES-1	36%	\$1,472.00	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$414.00
5	450-001-132	V200K TOTAL PROD PACK UPG 451-750TB=CC	\$1,800.00	ES-1	36%	\$1,152.00	\$324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$324.00
5	450-001-133	V200K TOTAL PROD PACK UPG 751-1500TB=CC	\$1,455.00	ES-1	36%	\$931.20	\$261.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$261.90
5	450-001-134	V200K TOTAL PROD PACK UPG 1500+TB=CC	\$1,170.00	ES-1	36%	\$748.80	\$210.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$210.60
5	450-001-135	V400K TOTAL PROD PACK UPG 0-50TB=CC	\$4,425.00	ES-1	36%	\$2,832.00	\$796.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$796.50
5	450-001-136	V400K TOTAL PROD PACK UPG 51-150TB=CC	\$3,385.00	ES-1	36%	\$2,166.40	\$609.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$609.30
5	450-001-137	V400K TOTAL PROD PACK UPG 151-300TB=CC	\$2,595.00	ES-1	36%	\$1,660.80	\$467.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$467.10
5	450-001-138	V400K TOTAL PROD PACK UPG 301-450TB=CC	\$2,300.00	ES-1	36%	\$1,472.00	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$414.00
5	450-001-139	V400K TOTAL PROD PACK UPG 451-750TB=CC	\$1,800.00	ES-1	36%	\$1,152.00	\$324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$324.00
5	450-001-140	V400K TOTAL PROD PACK UPG 751-1500TB=CC	\$1,455.00	ES-1	36%	\$931.20	\$261.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$261.90
5	450-001-141	V400K TOTAL PROD PACK UPG 1500+TB=CC	\$1,170.00	ES-1	36%	\$748.80	\$210.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$210.60
5	450-001-142	V100K ADV FROM FOUND DLTA 0-50TB=CC	\$2,345.00	ES-1	36%	\$1,500.80	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$422.10
5	450-001-143	V100K ADV FROM FOUND DLTA 51-150TB=CC	\$1,855.00	ES-1	36%	\$1,187.20	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$333.90
5	450-001-144	V100K ADV FROM FOUND DLTA 151-300TB=CC	\$1,605.00	ES-1	36%	\$1,027.20	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$288.90
5	450-001-145	V100K ADV FROM FOUND DLTA 301-450TB=CC	\$1,545.00	ES-1	36%	\$988.80	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$278.10
5	450-001-146	V100K ADV FROM FOUND DLTA 451-750TB=CC	\$1,120.00	ES-1	36%	\$716.80	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$201.60
5	450-001-147	V100K ADV FROM FOUND DLTA 751-1500TB=CC	\$845.00	ES-1	36%	\$540.80	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$152.10
5	450-001-148	V100K ADV FROM FOUND DLTA 1501+TB=CC	\$640.00	ES-1	36%	\$409.60	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	450-001-149	V200K ADV FROM FOUND DLTA 0-50TB=CC	\$2,345.00	ES-1	36%	\$1,500.80	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$422.10
5	450-001-150	V200K ADV FROM FOUND DLTA 51-150TB=CC	\$1,855.00	ES-1	36%	\$1,187.20	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$333.90
5	450-001-151	V200K ADV FROM FOUND DLTA 151-300TB=CC	\$1,605.00	ES-1	36%	\$1,027.20	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$288.90
5	450-001-152	V200K ADV FROM FOUND DLTA 301-450TB=CC	\$1,545.00	ES-1	36%	\$988.80	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$278.10
5	450-001-153	V200K ADV FROM FOUND DLTA 451-750TB=CC	\$1,120.00	ES-1	36%	\$716.80	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$201.60
5	450-001-154	V200K ADV FROM FOUND DLTA 751-1500TB=CC	\$845.00	ES-1	36%	\$540.80	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$152.10
5	450-001-155	V200K ADV FROM FOUND DLTA 1501+TB=CC	\$640.00	ES-1	36%	\$409.60	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	450-001-156	V400K ADV FROM FOUND DLTA 0-50TB=CC	\$2,345.00	ES-1	36%	\$1,500.80	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$422.10
5	450-001-157	V400K ADV FROM FOUND DLTA 51-150TB=CC	\$1,855.00	ES-1	36%	\$1,187.20	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$333.90
5	450-001-158	V400K ADV FROM FOUND DLTA 151-300TB=CC	\$1,605.00	ES-1	36%	\$1,027.20	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$288.90
5	450-001-159	V400K ADV FROM FOUND DLTA 301-450TB=CC	\$1,545.00	ES-1	36%	\$988.80	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$278.10
5	450-001-160	V400K ADV FROM FOUND DLTA 451-750TB=CC	\$1,120.00	ES-1	36%	\$716.80	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$201.60
5	450-001-161	V400K ADV FROM FOUND DLTA 751-1500TB=CC	\$845.00	ES-1	36%	\$540.80	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$152.10
5	450-001-162	V400K ADV FROM FOUND DLTA 1501+TB=CC	\$640.00	ES-1	36%	\$409.60	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	450-001-163	V100K ADV FROM FOUND 0-50TB=CC	\$250.00	ES-1	36%	\$160.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.00
5	450-001-164	V100K ADV FROM FOUND 51-150TB=CC	\$175.00	ES-1	36%	\$112.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31.50
5	450-001-165	V100K ADV FROM FOUND 151-300TB=CC	\$285.00	ES-1	36%	\$182.40	\$51.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$51.30
5	450-001-166	V100K ADV FROM FOUND 301-450TB=CC	\$265.00	ES-1	36%	\$169.60	\$47.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$47.70
5	450-001-167	V100K ADV FROM FOUND 451-750TB=CC	\$190.00	ES-1	36%	\$121.60	\$34.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$34.20
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EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	450-001-171	V200K ADV FROM FOUND 51-150TB=CC	\$175.00	ES-1	36%	\$112.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$31.50
5	450-001-172	V200K ADV FROM FOUND 151-300TB=CC	\$285.00	ES-1	36%	\$182.40	\$51.30	\$0.00	\$0.00	\$0.00	\$0.00	\$51.30
5	450-001-173	V200K ADV FROM FOUND 301-450TB=CC	\$265.00	ES-1	36%	\$169.60	\$47.70	\$0.00	\$0.00	\$0.00	\$0.00	\$47.70
5	450-001-174	V200K ADV FROM FOUND 451-750TB=CC	\$190.00	ES-1	36%	\$121.60	\$34.20	\$0.00	\$0.00	\$0.00	\$0.00	\$34.20
5	450-001-175	V200K ADV FROM FOUND 751-1500TB=CC	\$145.00	ES-1	36%	\$92.80	\$26.10	\$0.00	\$0.00	\$0.00	\$0.00	\$26.10
5	450-001-176	V200K ADV FROM FOUND 1501+TB=CC	\$110.00	ES-1	36%	\$70.40	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$19.80
5	450-001-177	V400K ADV FROM FOUND 0-50TB=CC	\$250.00	ES-1	36%	\$160.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.00
5	450-001-178	V400K ADV FROM FOUND 51-150TB=CC	\$175.00	ES-1	36%	\$112.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$31.50
5	450-001-179	V400K ADV FROM FOUND 151-300TB=CC	\$285.00	ES-1	36%	\$182.40	\$51.30	\$0.00	\$0.00	\$0.00	\$0.00	\$51.30
5	450-001-180	V400K ADV FROM FOUND 301-450TB=CC	\$265.00	ES-1	36%	\$169.60	\$47.70	\$0.00	\$0.00	\$0.00	\$0.00	\$47.70
5	450-001-181	V400K ADV FROM FOUND 451-750TB=CC	\$190.00	ES-1	36%	\$121.60	\$34.20	\$0.00	\$0.00	\$0.00	\$0.00	\$34.20
5	450-001-182	V400K ADV FROM FOUND 751-1500TB=CC	\$145.00	ES-1	36%	\$92.80	\$26.10	\$0.00	\$0.00	\$0.00	\$0.00	\$26.10
5	450-001-183	V400K ADV FROM FOUND 1501+TB=CC	\$110.00	ES-1	36%	\$70.40	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$19.80
5	450-001-189	ESA FOR V200K BASE LIC=IA	\$5,145.00	ES-1	36%	\$3,292.80	\$926.10	\$0.00	\$0.00	\$0.00	\$0.00	\$926.10
5	450-001-193	V100K LOC REP PACKAGE=IC	\$22,500.00	ES-1	36%	\$14,400.00	\$4,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	450-001-194	V200K LOC REP PACKAGE=IC	\$22,500.00	ES-1	36%	\$14,400.00	\$4,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	450-001-195	V400K LOC REP PACKAGE=IC	\$22,500.00	ES-1	36%	\$14,400.00	\$4,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	450-001-196	V100K REMOTE REP BASE LIC=IC	\$30,000.00	ES-1	36%	\$19,200.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5	450-001-197	V200K REMOTE REP BASE LIC=IC	\$30,000.00	ES-1	36%	\$19,200.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5	450-001-198	V100K TOTAL PROD PACK=IC	\$53,735.00	ES-1	36%	\$34,390.40	\$9,672.30	\$0.00	\$0.00	\$0.00	\$0.00	\$9,672.30
5	450-001-199	V200K TOTAL PROD PACK=IC	\$71,950.00	ES-1	36%	\$46,048.00	\$12,951.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,951.00
5	450-001-200	V400K TOTAL PROD PACK=IC	\$111,410.00	ES-1	36%	\$71,302.40	\$20,053.80	\$0.00	\$0.00	\$0.00	\$0.00	\$20,053.80
5	450-001-201	V400K REMOTE REP BASE LIC=IC	\$30,000.00	ES-1	36%	\$19,200.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5	450-001-564	VI PR SUITE VMAX3 100K Base=IC	\$11,420.00	ES-1	36%	\$7,308.80	\$2,055.60	\$0.00	\$0.00	\$0.00	\$0.00	\$2,055.60
5	450-001-565	VI PR SUITE VMAX3 200K Base=IC	\$25,390.00	ES-1	36%	\$16,249.60	\$4,570.20	\$0.00	\$0.00	\$0.00	\$0.00	\$4,570.20
5	450-001-566	VI PR SUITE VMAX3 400K Base=IC	\$27,940.00	ES-1	36%	\$17,881.60	\$5,029.20	\$0.00	\$0.00	\$0.00	\$0.00	\$5,029.20
5	450-001-567	VI PR SUITE VMAX3 1-50TB=CC	\$1,690.00	ES-1	36%	\$1,081.60	\$304.20	\$0.00	\$0.00	\$0.00	\$0.00	\$304.20
5	450-001-568	VI PR SUITE VMAX3 51-150TB=CC	\$1,674.00	ES-1	36%	\$1,071.36	\$301.32	\$0.00	\$0.00	\$0.00	\$0.00	\$301.32
5	450-001-569	VI PR SUITE VMAX3 151-300TB=CC	\$1,658.00	ES-1	36%	\$1,061.12	\$298.44	\$0.00	\$0.00	\$0.00	\$0.00	\$298.44
5	450-001-570	VI PR SUITE VMAX3 301-450TB=CC	\$1,595.00	ES-1	36%	\$1,020.80	\$287.10	\$0.00	\$0.00	\$0.00	\$0.00	\$287.10
5	450-001-571	VI PR SUITE VMAX3 451-750TB=CC	\$1,466.00	ES-1	36%	\$938.24	\$263.88	\$0.00	\$0.00	\$0.00	\$0.00	\$263.88
5	450-001-572	VI PR SUITE VMAX3 751-1500TB=CC	\$1,340.00	ES-1	36%	\$857.60	\$241.20	\$0.00	\$0.00	\$0.00	\$0.00	\$241.20
5	450-001-573	VI PR SUITE VMAX3 1501TB+=CC	\$1,274.00	ES-1	36%	\$815.36	\$229.32	\$0.00	\$0.00	\$0.00	\$0.00	\$229.32
5	456-105-633	VMAX3 BASE PKG 0-50TB=CC	\$1,455.00	ES-1	36%	\$931.20	\$261.90	\$0.00	\$0.00	\$0.00	\$0.00	\$261.90
5	456-105-634	VMAX3 BASE PKG 51-150TB=CC	\$1,195.00	ES-1	36%	\$764.80	\$215.10	\$0.00	\$0.00	\$0.00	\$0.00	\$215.10
5	456-105-635	VMAX3 BASE PKG 751-1500TB=CC	\$490.00	ES-1	36%	\$313.60	\$88.20	\$0.00	\$0.00	\$0.00	\$0.00	\$88.20
5	456-105-636	VMAX3 BASE PKG 151-300TB=CC	\$920.00	ES-1	36%	\$588.80	\$165.60	\$0.00	\$0.00	\$0.00	\$0.00	\$165.60
5	456-105-637	VMAX3 BASE PKG 1501+TB=CC	\$395.00	ES-1	36%	\$252.80	\$71.10	\$0.00	\$0.00	\$0.00	\$0.00	\$71.10
5	456-105-638	VMAX3 BASE PKG 301-450TB=CC	\$870.00	ES-1	36%	\$556.80	\$156.60	\$0.00	\$0.00	\$0.00	\$0.00	\$156.60
5	456-105-639	VMAX3 BASE PKG 451-750TB=CC	\$645.00	ES-1	36%	\$412.80	\$116.10	\$0.00	\$0.00	\$0.00	\$0.00	\$116.10
5	456-105-647	Unisphere for FILE e-RTU Card	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-649	SnapSure e-RTU Card	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-651	Replication for FILE e-RTU Card	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-654	VMAX FOUNDATION SUITE 0-50TB=CC	\$0.00	ES-1	36%	\$0.00	\$377.10	\$0.00	\$0.00	\$0.00	\$0.00	\$377.10
5	456-105-655	VMAX FOUNDATION SUITE 51-150TB=CC	\$0.00	ES-1	36%	\$0.00	\$302.40	\$0.00	\$0.00	\$0.00	\$0.00	\$302.40
5	456-105-656	VMAX FOUNDATION SUITE 751-1500TB=CC	\$0.00	ES-1	36%	\$0.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$126.00
5	456-105-657	VMAX FOUNDATION SUITE 151-300TB=CC	\$0.00	ES-1	36%	\$0.00	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$237.60
5	456-105-658	VMAX FOUNDATION SUITE 1501+TB=CC	\$0.00	ES-1	36%	\$0.00	\$95.40	\$0.00	\$0.00	\$0.00	\$0.00	\$95.40
5	456-105-659	VMAX FOUNDATION SUITE 301-450TB=CC	\$0.00	ES-1	36%	\$0.00	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5	456-105-660	VMAX FOUNDATION SUITE 451-750TB=CC	\$0.00	ES-1	36%	\$0.00	\$167.40	\$0.00	\$0.00	\$0.00	\$0.00	\$167.40
5	456-105-668	SRDF STAR REM REP 0-50TB=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-669	SRDF STAR REM REP 51-150TB=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-670	SRDF STAR REM REP 151-300TB=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-671	SRDF STAR REM REP 301-450TB=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-672	SRDF STAR REM REP 451-750TB=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-673	SRDF STAR REM REP 751-1500TB=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-674	SRDF STAR REM REP 1501+TB=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-675	SRDF REM REP 0-50TB=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-676	SRDF REM REP 51-150TB=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-677	SRDF REM REP 751-1500TB=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-678	SRDF REM REP 151-300TB=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-679	SRDF REM REP 1501+TB=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-680	SRDF REM REP 301-450TB=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-681	SRDF REM REP 451-750TB=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-682	SRDF TPP 0-50TB=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-683	SRDF TPP 51-150TB=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-684	SRDF TPP 751-1500TB=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-685	SRDF TPP 151-300TB=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-686	SRDF TPP 1501+TB=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-687	SRDF TPP 301-450TB=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-688	SRDF TPP 451-750TB=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-689	VMAX3 SRDF STAR 0-50TB=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-690	VMAX3 SRDF STAR 51-150TB=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-691	VMAX3 SRDF STAR 751-1500TB=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-692	VMAX3 SRDF STAR 151-300TB=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-693	VMAX3 SRDF STAR 1501+TB=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-694	VMAX3 SRDF STAR 301-450TB=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-695	VMAX3 SRDF STAR 451-750TB=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-696	TIMEFINDER LOC REP 0-50TB=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-697	TIMEFINDER LOC REP 51-150TB=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	456-105-698	TIMEFINDER LOC REP 751-1500TB=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-699	TIMEFINDER LOC REP 151-300TB=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-700	TIMEFINDER LOC REP 1501+TB=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-701	TIMEFINDER LOC REP 301-450TB=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-702	TIMEFINDER LOC REP 451-750TB=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-703	TIMEFINDER TPP 0-50TB=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-704	TIMEFINDER TPP 51-150TB=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-705	TIMEFINDER TPP 751-1500TB=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-706	TIMEFINDER TPP 151-300TB=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-707	TIMEFINDER TPP 1501+TB=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-708	TIMEFINDER TPP 301-450TB=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-709	TIMEFINDER TPP 451-750TB=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-710	VMAX ADVANCED SUITE 0-50TB=CC	\$0.00	ES-1	36%	\$0.00	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$422.10
5	456-105-711	VMAX ADVANCED SUITE 51-150TB=CC	\$0.00	ES-1	36%	\$0.00	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$333.90
5	456-105-712	VMAX ADVANCED SUITE 751-1500TB=CC	\$0.00	ES-1	36%	\$0.00	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$152.10
5	456-105-713	VMAX ADVANCED SUITE 151-300TB=CC	\$0.00	ES-1	36%	\$0.00	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$288.90
5	456-105-714	VMAX ADVANCED SUITE 1501+TB=CC	\$0.00	ES-1	36%	\$0.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	456-105-715	VMAX ADVANCED SUITE 301-450TB=CC	\$0.00	ES-1	36%	\$0.00	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$278.10
5	456-105-716	VMAX ADVANCED SUITE 451-750TB=CC	\$0.00	ES-1	36%	\$0.00	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$201.60
5	456-105-717	VMAX ADVANCED SUITE TPP 0-50TB=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-718	VMAX ADVANCED SUITE TPP 51-150TB=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-719	VMAX ADVANCED SUITE TPP 751-1500TB=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-720	VMAX ADVANCED SUITE TPP 151-300TB=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-721	VMAX ADVANCED SUITE TPP 1501+TB=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-722	VMAX ADVANCED SUITE TPP 301-450TB=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-723	VMAX ADVANCED SUITE TPP 451-750TB=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-724	SRDF STAR TPP 0-50TB=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-725	SRDF STAR TPP 51-150TB=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-726	SRDF STAR TPP 151-300TB=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-727	SRDF STAR TPP 301-450TB=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-728	SRDF STAR TPP 451-750TB=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-729	SRDF STAR TPP 751-1500TB=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-730	SRDF STAR TPP 1501+TB=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-026	VIPR SRM VMAX3 0-50TB=CC	\$0.00	ES-1	36%	\$0.00	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$237.60
5	456-106-027	VIPR SRM VMAX3 51-150TB =CC	\$0.00	ES-1	36%	\$0.00	\$236.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$236.34
5	456-106-028	VIPR SRM VMAX3 151-300TB=CC	\$0.00	ES-1	36%	\$0.00	\$234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$234.00
5	456-106-029	VIPR SRM VMAX3 301-450TB=CC	\$0.00	ES-1	36%	\$0.00	\$225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$225.00
5	456-106-030	VIPR SRM VMAX3 451-750TB=CC	\$0.00	ES-1	36%	\$0.00	\$206.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$206.82
5	456-106-031	VIPR SRM VMAX3 751-1500TB=CC	\$0.00	ES-1	36%	\$0.00	\$189.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$189.18
5	456-106-032	VIPR SRM VMAX3 1500+TB =CC	\$0.00	ES-1	36%	\$0.00	\$179.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$179.82
5	456-106-093	APPSYNC VMAX3 0-50TB=CC	\$990.00	ES-1	36%	\$633.60	\$178.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$178.20
5	456-106-094	APPSYNC VMAX3 51-150TB=CC	\$779.00	ES-1	36%	\$498.56	\$140.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$140.22
5	456-106-095	APPSYNC VMAX3 151-300TB=CC	\$504.00	ES-1	36%	\$322.56	\$90.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.72
5	456-106-096	APPSYNC VMAX3 301-450TB=CC	\$410.00	ES-1	36%	\$262.40	\$73.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$73.80
5	456-106-097	APPSYNC VMAX3 451-750TB=CC	\$356.00	ES-1	36%	\$227.84	\$64.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$64.08
5	456-106-098	APPSYNC VMAX3 751-1500TB=CC	\$315.00	ES-1	36%	\$201.60	\$56.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$56.70
5	456-106-099	APPSYNC VMAX3 1501+ =CC	\$266.00	ES-1	36%	\$170.24	\$47.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$47.88
5	456-106-425	VMAX3 HYPERMAX OS BASE 0-50TB=CC	\$1,425.00	ES-1	36%	\$912.00	\$99.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$99.75
5	456-106-426	VMAX3 HYPERMAX OS BASE 51-150TB=CC	\$1,230.00	ES-1	36%	\$787.20	\$86.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$86.10
5	456-106-427	VMAX3 HYPERMAX OS BASE 151-300TB=CC	\$950.00	ES-1	36%	\$608.00	\$66.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$66.50
5	456-106-428	VMAX3 HYPERMAX OS BASE 301-450TB=CC	\$845.00	ES-1	36%	\$540.80	\$59.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$59.15
5	456-106-429	VMAX3 HYPERMAX OS BASE 451-750TB=CC	\$670.00	ES-1	36%	\$428.80	\$46.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46.90
5	456-106-430	VMAX3 HYPERMAX OS BASE 751-1500TB=CC	\$555.00	ES-1	36%	\$355.20	\$38.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$38.85
5	456-106-431	VMAX3 HYPERMAX OS BASE 1501+TB=CC	\$460.00	ES-1	36%	\$294.40	\$32.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$32.20
5	456-106-432	UNISPHERE SUITE 0-50TB=CC	\$1,495.00	ES-1	36%	\$956.80	\$269.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$269.10
5	456-106-433	UNISPHERE SUITE 51-150TB=CC	\$1,215.00	ES-1	36%	\$777.60	\$218.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$218.70
5	456-106-434	UNISPHERE SUITE 151-300TB=CC	\$1,105.00	ES-1	36%	\$707.20	\$198.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.90
5	456-106-435	UNISPHERE SUITE 301-450TB=CC	\$955.00	ES-1	36%	\$611.20	\$171.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$171.90
5	456-106-436	UNISPHERE SUITE 451-750TB=CC	\$700.00	ES-1	36%	\$448.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$126.00
5	456-106-437	UNISPHERE SUITE 751-1500TB=CC	\$530.00	ES-1	36%	\$339.20	\$95.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$95.40
5	456-106-438	UNISPHERE SUITE 1501+TB=CC	\$405.00	ES-1	36%	\$259.20	\$72.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.90
5	456-106-684	VMAX3 TIMEFINDER LOC REG 0-50TB=CA	\$2,130.00	ES-1	36%	\$1,363.20	\$383.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$383.40
5	456-106-685	VMAX3 TIMEFINDER LOC REG 51-150TB=CA	\$1,650.00	ES-1	36%	\$1,056.00	\$297.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$297.00
5	456-106-686	VMAX3 TIMEFINDER LOC REG 751-1500TB=CA	\$1,035.00	ES-1	36%	\$662.40	\$186.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$186.30
5	456-106-687	VMAX3 TIMEFINDER LOC REG 151-300TB=CA	\$1,580.00	ES-1	36%	\$1,011.20	\$284.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$284.40
5	456-106-688	VMAX3 TIMEFINDER LOC REG 1501+TB=CA	\$725.00	ES-1	36%	\$464.00	\$130.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$130.50
5	456-106-689	VMAX3 TIMEFINDER LOC REG 301-450TB=CA	\$1,355.00	ES-1	36%	\$867.20	\$243.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$243.90
5	456-106-690	VMAX3 TIMEFINDER LOC REG 451-750TB=CA	\$1,265.00	ES-1	36%	\$809.60	\$227.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$227.70
5	456-106-691	VMAX3 SRDF REG 0-50TB=CA	\$2,665.00	ES-1	36%	\$1,705.60	\$479.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$479.70
5	456-106-692	VMAX3 SRDF REG 51-150TB=CA	\$1,880.00	ES-1	36%	\$1,203.20	\$338.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$338.40
5	456-106-693	VMAX3 SRDF REG 751-1500TB=CA	\$955.00	ES-1	36%	\$611.20	\$171.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$171.90
5	456-106-694	VMAX3 SRDF REG 151-300TB=CA	\$1,605.00	ES-1	36%	\$1,027.20	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$288.90
5	456-106-695	VMAX3 SRDF REG 1501+TB=CA	\$575.00	ES-1	36%	\$368.00	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$103.50
5	456-106-696	VMAX3 SRDF REG 301-450TB=CA	\$1,510.00	ES-1	36%	\$966.40	\$271.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$271.80
5	456-106-697	VMAX3 SRDF REG 451-750TB=CA	\$1,350.00	ES-1	36%	\$864.00	\$243.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$243.00
5	456-106-698	UNIS FAST COMBO TIER VMAX=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-699	FOUND FAST COMBO TIER VMAX=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-700	ADV SUITE FAST COMBO TIER VMAX=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-753	ESA FOR VMAX3 0-50TB=CC	\$0.00	ES-1	36%	\$0.00	\$66.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$66.60
5	456-106-754	ESA FOR VMAX3 51-150TB=CC	\$0.00	ES-1	36%	\$0.00	\$49.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$49.50

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-106-755	ESA FOR VMAX3 151-300TB=CC	\$0.00	ES-1	36%	\$0.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$31.50
5	456-106-756	ESA FOR VMAX3 301-450TB=CC	\$0.00	ES-1	36%	\$0.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.00
5	456-106-757	ESA FOR VMAX3 451-750TB=CC	\$0.00	ES-1	36%	\$0.00	\$22.50	\$0.00	\$0.00	\$0.00	\$0.00	\$22.50
5	456-106-758	ESA FOR VMAX3 751-1500TB=CC	\$0.00	ES-1	36%	\$0.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$19.80
5	456-106-759	ESA FOR VMAX3 1501+TB=CC	\$0.00	ES-1	36%	\$0.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18.00
5	456-106-761	ESA FOR 200K 0-50TB=CC	\$0.00	ES-1	36%	\$0.00	\$66.60	\$0.00	\$0.00	\$0.00	\$0.00	\$66.60
5	456-106-762	ESA FOR 200K 51-150TB=CC	\$0.00	ES-1	36%	\$0.00	\$49.50	\$0.00	\$0.00	\$0.00	\$0.00	\$49.50
5	456-106-763	ESA FOR 200K 151-300TB=CC	\$0.00	ES-1	36%	\$0.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$31.50
5	456-106-764	ESA FOR 200K 301-450TB=CC	\$0.00	ES-1	36%	\$0.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.00
5	456-106-765	ESA FOR 200K 451-750TB=CC	\$0.00	ES-1	36%	\$0.00	\$22.50	\$0.00	\$0.00	\$0.00	\$0.00	\$22.50
5	456-106-766	ESA FOR 200K 751-1500TB=CC	\$0.00	ES-1	36%	\$0.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$19.80
5	456-106-767	ESA FOR 200K 1501+TB=CC	\$0.00	ES-1	36%	\$0.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18.00
5	456-106-769	ESA FOR 400K 0-50TB=CC	\$0.00	ES-1	36%	\$0.00	\$66.60	\$0.00	\$0.00	\$0.00	\$0.00	\$66.60
5	456-106-770	ESA FOR 400K 51-150TB=CC	\$0.00	ES-1	36%	\$0.00	\$49.50	\$0.00	\$0.00	\$0.00	\$0.00	\$49.50
5	456-106-771	ESA FOR 400K 151-300TB=CC	\$0.00	ES-1	36%	\$0.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$31.50
5	456-106-772	ESA FOR 400K 301-450TB=CC	\$0.00	ES-1	36%	\$0.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.00
5	456-106-773	ESA FOR 400K 451-750TB=CC	\$0.00	ES-1	36%	\$0.00	\$22.50	\$0.00	\$0.00	\$0.00	\$0.00	\$22.50
5	456-106-774	ESA FOR 400K 751-1500TB=CC	\$0.00	ES-1	36%	\$0.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$19.80
5	456-106-775	ESA FOR 400K 1501+TB=CC	\$0.00	ES-1	36%	\$0.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18.00
5	456-106-805	TIMEFINDER FAST COMBO TIER VMAX=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-806	SRDF FAST COMBO TIER VMAX=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-831	FOUNDTN SUITE UPGFUS 0-50TB=CC	\$600.00	ES-1	36%	\$384.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.00
5	456-106-832	FOUNDTN SUITE UPGFUS 51-150TB=CC	\$465.00	ES-1	36%	\$297.60	\$83.70	\$0.00	\$0.00	\$0.00	\$0.00	\$83.70
5	456-106-833	FOUNDTN SUITE UPGFUS 151-300TB=CC	\$215.00	ES-1	36%	\$137.60	\$38.70	\$0.00	\$0.00	\$0.00	\$0.00	\$38.70
5	456-106-834	FOUNDTN SUITE UPGFUS 301-450TB=CC	\$325.00	ES-1	36%	\$208.00	\$58.50	\$0.00	\$0.00	\$0.00	\$0.00	\$58.50
5	456-106-835	FOUNDTN SUITE UPGFUS 451-750TB=CC	\$230.00	ES-1	36%	\$147.20	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$41.40
5	456-106-836	FOUNDTN SUITE UPGFUS 751-1500TB=CC	\$170.00	ES-1	36%	\$108.80	\$30.60	\$0.00	\$0.00	\$0.00	\$0.00	\$30.60
5	456-106-837	FOUNDTN SUITE UPGFUS 1501+TB=CC	\$125.00	ES-1	36%	\$80.00	\$22.50	\$0.00	\$0.00	\$0.00	\$0.00	\$22.50
5	456-106-838	FOUNDTN SUITE UPGFUS DELTA 0-50TB=CC	\$2,095.00	ES-1	36%	\$1,340.80	\$377.10	\$0.00	\$0.00	\$0.00	\$0.00	\$377.10
5	456-106-839	FOUNDTN SUITE UPGFUS DELTA 51-150TB=CC	\$1,680.00	ES-1	36%	\$1,075.20	\$302.40	\$0.00	\$0.00	\$0.00	\$0.00	\$302.40
5	456-106-840	FOUNDTN SUITE UPGFUS DELTA 151-300TB=CC	\$1,320.00	ES-1	36%	\$844.80	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$237.60
5	456-106-841	FOUNDTN SUITE UPGFUS DELTA 301-450TB=CC	\$1,280.00	ES-1	36%	\$819.20	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5	456-106-842	FOUNDTN SUITE UPGFUS DELTA 451-750TB=CC	\$930.00	ES-1	36%	\$595.20	\$167.40	\$0.00	\$0.00	\$0.00	\$0.00	\$167.40
5	456-106-843	FOUNDTN SUITE UPGFUS DELTA 751-1500TB=CC	\$700.00	ES-1	36%	\$448.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$126.00
5	456-106-844	FOUNDTN SUITE UPGFUS DELTA 1501+TB=CC	\$530.00	ES-1	36%	\$339.20	\$95.40	\$0.00	\$0.00	\$0.00	\$0.00	\$95.40
5	456-106-845	FOUNDTN SUITE UPGFB 0-50TB=CC	\$640.00	ES-1	36%	\$409.60	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	456-106-846	FOUNDTN SUITE UPGFB 51-150TB=CC	\$485.00	ES-1	36%	\$310.40	\$87.30	\$0.00	\$0.00	\$0.00	\$0.00	\$87.30
5	456-106-847	FOUNDTN SUITE UPGFB 151-300TB=CC	\$400.00	ES-1	36%	\$256.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	456-106-848	FOUNDTN SUITE UPGFB 301-450TB=CC	\$410.00	ES-1	36%	\$262.40	\$73.80	\$0.00	\$0.00	\$0.00	\$0.00	\$73.80
5	456-106-849	FOUNDTN SUITE UPGFB 451-750TB=CC	\$285.00	ES-1	36%	\$182.40	\$51.30	\$0.00	\$0.00	\$0.00	\$0.00	\$51.30
5	456-106-850	FOUNDTN SUITE UPGFB 751-1500TB=CC	\$210.00	ES-1	36%	\$134.40	\$37.80	\$0.00	\$0.00	\$0.00	\$0.00	\$37.80
5	456-106-851	FOUNDTN SUITE UPGFB 1501+TB=CC	\$135.00	ES-1	36%	\$86.40	\$24.30	\$0.00	\$0.00	\$0.00	\$0.00	\$24.30
5	456-106-852	FOUNDTN SUITE UPGFB DELTA 0-50TB=CC	\$2,095.00	ES-1	36%	\$1,340.80	\$377.10	\$0.00	\$0.00	\$0.00	\$0.00	\$377.10
5	456-106-853	FOUNDTN SUITE UPGFB DELTA 51-150TB=CC	\$1,680.00	ES-1	36%	\$1,075.20	\$302.40	\$0.00	\$0.00	\$0.00	\$0.00	\$302.40
5	456-106-854	FOUNDTN SUITE UPGFB DELTA 151-300TB=CC	\$1,320.00	ES-1	36%	\$844.80	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$237.60
5	456-106-855	FOUNDTN SUITE UPGFB DELTA 301-450TB=CC	\$1,280.00	ES-1	36%	\$819.20	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5	456-106-856	FOUNDTN SUITE UPGFB DELTA 451-750TB=CC	\$930.00	ES-1	36%	\$595.20	\$167.40	\$0.00	\$0.00	\$0.00	\$0.00	\$167.40
5	456-106-857	FOUNDTN SUITE UPGFB DELTA 751-1500TB=CC	\$700.00	ES-1	36%	\$448.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$126.00
5	456-106-858	FOUNDTN SUITE UPGFB DELTA 1501+TB=CC	\$530.00	ES-1	36%	\$339.20	\$95.40	\$0.00	\$0.00	\$0.00	\$0.00	\$95.40
5	456-106-859	ADVANCED SUITE UPGFB 0-50TB=CC	\$0.00	ES-1	36%	\$0.00	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$160.20
5	456-106-860	ADVANCED SUITE UPGFB 51-150TB=CC	\$0.00	ES-1	36%	\$0.00	\$118.80	\$0.00	\$0.00	\$0.00	\$0.00	\$118.80
5	456-106-861	ADVANCED SUITE UPGFB 151-300TB=CC	\$0.00	ES-1	36%	\$0.00	\$123.30	\$0.00	\$0.00	\$0.00	\$0.00	\$123.30
5	456-106-862	ADVANCED SUITE UPGFB 301-450TB=CC	\$0.00	ES-1	36%	\$0.00	\$121.50	\$0.00	\$0.00	\$0.00	\$0.00	\$121.50
5	456-106-863	ADVANCED SUITE UPGFB 451-750TB=CC	\$0.00	ES-1	36%	\$0.00	\$85.50	\$0.00	\$0.00	\$0.00	\$0.00	\$85.50
5	456-106-864	ADVANCED SUITE UPGFB 751-1500TB=CC	\$0.00	ES-1	36%	\$0.00	\$63.90	\$0.00	\$0.00	\$0.00	\$0.00	\$63.90
5	456-106-865	ADVANCED SUITE UPGFB 1501+TB=CC	\$0.00	ES-1	36%	\$0.00	\$44.10	\$0.00	\$0.00	\$0.00	\$0.00	\$44.10
5	456-106-866	ADVANCED SUITE UPGFB DELTA 0-50TB=CC	\$0.00	ES-1	36%	\$0.00	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$422.10
5	456-106-867	ADVANCED SUITE UPGFB DELTA 51-150TB=CC	\$0.00	ES-1	36%	\$0.00	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$333.90
5	456-106-868	ADVANCED SUITE UPGFB DELTA 151-300TB=CC	\$0.00	ES-1	36%	\$0.00	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$288.90
5	456-106-869	ADVANCED SUITE UPGFB DELTA 301-450TB=CC	\$0.00	ES-1	36%	\$0.00	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$278.10
5	456-106-870	ADVANCED SUITE UPGFB DELTA 451-750TB=CC	\$0.00	ES-1	36%	\$0.00	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$201.60
5	456-106-871	ADVANCED SUITE UPGFB DELTA 751-1500TB=CC	\$0.00	ES-1	36%	\$0.00	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$152.10
5	456-106-872	ADVANCED SUITE UPGFB DELTA 1501+TB=CC	\$0.00	ES-1	36%	\$0.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	456-106-873	ADVANCED SUITE UPGFF 0-50TB=CC	\$0.00	ES-1	36%	\$0.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.00
5	456-106-874	ADVANCED SUITE UPGFF 51-150TB=CC	\$0.00	ES-1	36%	\$0.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$31.50
5	456-106-875	ADVANCED SUITE UPGFF 151-300TB=CC	\$0.00	ES-1	36%	\$0.00	\$51.30	\$0.00	\$0.00	\$0.00	\$0.00	\$51.30
5	456-106-876	ADVANCED SUITE UPGFF 301-450TB=CC	\$0.00	ES-1	36%	\$0.00	\$47.70	\$0.00	\$0.00	\$0.00	\$0.00	\$47.70
5	456-106-877	ADVANCED SUITE UPGFF 451-750TB=CC	\$0.00	ES-1	36%	\$0.00	\$34.20	\$0.00	\$0.00	\$0.00	\$0.00	\$34.20
5	456-106-878	ADVANCED SUITE UPGFF 751-1500TB=CC	\$0.00	ES-1	36%	\$0.00	\$26.10	\$0.00	\$0.00	\$0.00	\$0.00	\$26.10
5	456-106-879	ADVANCED SUITE UPGFF 1501+TB=CC	\$0.00	ES-1	36%	\$0.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$19.80
5	456-106-880	ADVANCED SUITE UPGFF DELTA 0-50TB=CC	\$0.00	ES-1	36%	\$0.00	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$422.10
5	456-106-881	ADVANCED SUITE UPGFF DELTA 51-150TB=CC	\$0.00	ES-1	36%	\$0.00	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$333.90
5	456-106-882	ADVANCED SUITE UPGFF DELTA 151-300TB=CC	\$0.00	ES-1	36%	\$0.00	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$288.90
5	456-106-883	ADVANCED SUITE UPGFF DELTA 301-450TB=CC	\$0.00	ES-1	36%	\$0.00	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$278.10
5	456-106-884	ADVANCED SUITE UPGFF DELTA 451-750TB=CC	\$0.00	ES-1	36%	\$0.00	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$201.60
5	456-106-885	ADVANCED SUITE UPGFF DELTA 751-1500TB=CC	\$0.00	ES-1	36%	\$0.00	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$152.10
5	456-106-886	ADVANCED SUITE UPGFF DELTA 1501+TB=CC	\$0.00	ES-1	36%	\$0.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	456-106-887	ADVANCED SUITE UPGFU 0-50TB=CC	\$0.00	ES-1	36%	\$0.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00
5	456-106-888	ADVANCED SUITE UPGFU 51-150TB=CC	\$0.00	ES-1	36%	\$0.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	456-106-889	ADVANCED SUITE UPGFU 151-300TB=CC	\$0.00	ES-1	36%	\$0.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.00

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	456-106-890	ADVANCED SUITE UPGFU 301-450TB=CC	\$0.00	ES-1	36%	\$106.20	\$0.00	\$106.20	\$0.00	\$0.00	\$0.00	\$0.00	\$106.20
5	456-106-891	ADVANCED SUITE UPGFU 451-750TB=CC	\$0.00	ES-1	36%	\$0.00	\$75.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$75.60
5	456-106-892	ADVANCED SUITE UPGFU 751-1500TB=CC	\$0.00	ES-1	36%	\$0.00	\$56.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$56.70
5	456-106-893	ADVANCED SUITE UPGFU 1501+TB=CC	\$0.00	ES-1	36%	\$0.00	\$42.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$42.30
5	456-106-894	ADVANCED SUITE UPGFU DELTA 0-50TB=CC	\$0.00	ES-1	36%	\$0.00	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$422.10
5	456-106-895	ADVANCED SUITE UPGFU DELTA 51-150TB=CC	\$0.00	ES-1	36%	\$0.00	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$333.90
5	456-106-896	ADVANCED SUITE UPGFU DELTA 151-300TB=CC	\$0.00	ES-1	36%	\$0.00	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$288.90
5	456-106-897	ADVANCED SUITE UPGFU DELTA 301-450TB=CC	\$0.00	ES-1	36%	\$0.00	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$278.10
5	456-106-898	ADVANCED SUITE UPGFU DELTA 451-750TB=CC	\$0.00	ES-1	36%	\$0.00	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$201.60
5	456-106-899	ADVANCED SUITE UPGFU DELTA 751-1500TB=CC	\$0.00	ES-1	36%	\$0.00	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$152.10
5	456-106-900	ADVANCED SUITE UPGFU DELTA 1501+TB=CC	\$0.00	ES-1	36%	\$0.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	456-106-915	APPSYNC VMAX3 0-50TB UPG=CC	\$990.00	ES-1	36%	\$633.60	\$178.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$178.20
5	456-106-916	APPSYNC VMAX3 51-150TB UPG=CC	\$779.00	ES-1	36%	\$498.56	\$140.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$140.22
5	456-106-917	APPSYNC VMAX3 151-300TB UPG=CC	\$504.00	ES-1	36%	\$322.56	\$90.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.72
5	456-106-918	APPSYNC VMAX3 301-450TB UPG=CC	\$410.00	ES-1	36%	\$262.40	\$73.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$73.80
5	456-106-919	APPSYNC VMAX3 451-750TB UPG=CC	\$356.00	ES-1	36%	\$227.84	\$64.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$64.08
5	456-106-920	APPSYNC VMAX3 751-1500TB UPG=CC	\$315.00	ES-1	36%	\$201.60	\$56.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$56.70
5	456-106-921	APPSYNC VMAX3 1501+ UPG=CC	\$266.00	ES-1	36%	\$170.24	\$47.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$47.88
5	456-106-947	VIPR SRM VMAX3 0-50TB UPG=CC	\$0.00	ES-1	36%	\$0.00	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$237.60
5	456-106-948	VIPR SRM VMAX3 51-150TB UPG=CC	\$0.00	ES-1	36%	\$0.00	\$236.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$236.34
5	456-106-949	VIPR SRM VMAX3 151-300TB UPG=CC	\$0.00	ES-1	36%	\$0.00	\$234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$234.00
5	456-106-950	VIPR SRM VMAX3 301-450TB UPG=CC	\$0.00	ES-1	36%	\$0.00	\$225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$225.00
5	456-106-951	VIPR SRM VMAX3 451-750TB UPG=CC	\$0.00	ES-1	36%	\$0.00	\$206.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$206.82
5	456-106-952	VIPR SRM VMAX3 751-1500TB UPG=CC	\$0.00	ES-1	36%	\$0.00	\$189.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$189.18
5	456-106-953	VIPR SRM VMAX3 1501+ UPG=CC	\$0.00	ES-1	36%	\$0.00	\$179.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$179.82
5	456-107-128	VIPR SRM FAST COMBO VMAX3 TIER TB=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-149	APPSYNC VMAX3 Reg 0-50TB=CA	\$1,917.00	ES-1	36%	\$1,226.88	\$345.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$345.06
5	456-107-150	APPSYNC VMAX3 Reg 51-150TB=CA	\$1,485.00	ES-1	36%	\$950.40	\$267.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$267.30
5	456-107-151	APPSYNC VMAX3 Reg 151-300TB=CA	\$1,422.00	ES-1	36%	\$910.08	\$255.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$255.96
5	456-107-152	APPSYNC VMAX3 Reg 301-450TB=CA	\$1,220.00	ES-1	36%	\$780.80	\$219.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$219.60
5	456-107-153	APPSYNC VMAX3 Reg 451-750TB=CA	\$1,139.00	ES-1	36%	\$728.96	\$205.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$205.02
5	456-107-154	APPSYNC VMAX3 Reg 751-1500TB=CA	\$932.00	ES-1	36%	\$596.48	\$167.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$167.76
5	456-107-155	APPSYNC VMAX3 Reg 1501+ =CA	\$653.00	ES-1	36%	\$417.92	\$117.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$117.54
5	456-107-156	APPSYNC VMAX3 Reg Upg 0-50TB=CA	\$1,917.00	ES-1	36%	\$1,226.88	\$345.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$345.06
5	456-107-157	APPSYNC VMAX3 Reg Upg 51-150TB=CA	\$1,485.00	ES-1	36%	\$950.40	\$267.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$267.30
5	456-107-158	APPSYNC VMAX3 Reg Upg 151-300TB=CA	\$1,422.00	ES-1	36%	\$910.08	\$255.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$255.96
5	456-107-159	APPSYNC VMAX3 Reg Upg 301-450TB=CA	\$1,220.00	ES-1	36%	\$780.80	\$219.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$219.60
5	456-107-160	APPSYNC VMAX3 Reg Upg 451-750TB=CA	\$1,139.00	ES-1	36%	\$728.96	\$205.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$205.02
5	456-107-161	APPSYNC VMAX3 Reg Upg 751-1500TB=CA	\$932.00	ES-1	36%	\$596.48	\$167.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$167.76
5	456-107-162	APPSYNC VMAX3 Reg Upg 1501+ =CA	\$653.00	ES-1	36%	\$417.92	\$117.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$117.54
5	456-107-163	APPSYNC VMAX3 TPP 0-50TB=CC	\$842.00	ES-1	36%	\$538.88	\$151.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$151.56
5	456-107-164	APPSYNC VMAX3 TPP 51-150TB=CC	\$662.00	ES-1	36%	\$423.68	\$119.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$119.16
5	456-107-165	APPSYNC VMAX3 TPP 151-300TB=CC	\$428.00	ES-1	36%	\$273.92	\$77.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$77.04
5	456-107-166	APPSYNC VMAX3 TPP 301-450TB=CC	\$348.00	ES-1	36%	\$222.72	\$62.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$62.64
5	456-107-167	APPSYNC VMAX3 TPP 451-750TB=CC	\$302.00	ES-1	36%	\$193.28	\$54.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54.36
5	456-107-168	APPSYNC VMAX3 TPP 751-1500TB=CC	\$268.00	ES-1	36%	\$171.52	\$48.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$48.24
5	456-107-169	APPSYNC VMAX3 TPP 1501+ =CC	\$226.00	ES-1	36%	\$144.64	\$40.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$40.68
5	456-107-170	APPSYNC VMAX3 TPP Upg 0-50TB=CC	\$842.00	ES-1	36%	\$538.88	\$151.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$151.56
5	456-107-171	APPSYNC VMAX3 TPP Upg 51-150TB=CC	\$662.00	ES-1	36%	\$423.68	\$119.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$119.16
5	456-107-172	APPSYNC VMAX3 TPP Upg 151-300TB=CC	\$428.00	ES-1	36%	\$273.92	\$77.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$77.04
5	456-107-173	APPSYNC VMAX3 TPP Upg 301-450TB=CC	\$348.00	ES-1	36%	\$222.72	\$62.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$62.64
5	456-107-174	APPSYNC VMAX3 TPP Upg 451-750TB=CC	\$302.00	ES-1	36%	\$193.28	\$54.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54.36
5	456-107-175	APPSYNC VMAX3 TPP Upg 751-1500TB=CC	\$268.00	ES-1	36%	\$171.52	\$48.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$48.24
5	456-107-176	APPSYNC VMAX3 TPP Upg 1501+ =CC	\$226.00	ES-1	36%	\$144.64	\$40.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$40.68
5	456-107-293	VMAX3 LOCAL REP REG 0-50TB=CA	\$2,130.00	ES-1	36%	\$1,363.20	\$383.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$383.40
5	456-107-294	VMAX3 LOCAL REP REG 51-150TB=CA	\$1,650.00	ES-1	36%	\$1,056.00	\$297.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$297.00
5	456-107-295	VMAX3 LOCAL REP REG 151-300TB=CA	\$1,580.00	ES-1	36%	\$1,011.20	\$284.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$284.40
5	456-107-296	VMAX3 LOCAL REP REG 301-450TB=CA	\$1,355.00	ES-1	36%	\$867.20	\$243.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$243.90
5	456-107-297	VMAX3 LOCAL REP REG 451-750TB=CA	\$1,265.00	ES-1	36%	\$809.60	\$227.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$227.70
5	456-107-298	VMAX3 LOCAL REP REG 751-1500TB=CA	\$1,035.00	ES-1	36%	\$662.40	\$186.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$186.30
5	456-107-299	VMAX3 LOCAL REP REG 1500+TB=CA	\$725.00	ES-1	36%	\$464.00	\$130.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$130.50
5	456-107-300	VMAX3 REG SNAPSURE ERTU CARD=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-301	VMAX3 REMOTE REP REG 0-50TB=CA	\$2,665.00	ES-1	36%	\$1,705.60	\$479.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$479.70
5	456-107-302	VMAX3 REMOTE REP REG 51-150TB=CA	\$1,880.00	ES-1	36%	\$1,203.20	\$338.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$338.40
5	456-107-303	VMAX3 REMOTE REP REG 151-300TB=CA	\$1,605.00	ES-1	36%	\$1,027.20	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$288.90
5	456-107-304	VMAX3 REMOTE REP REG 301-450TB=CA	\$1,510.00	ES-1	36%	\$966.40	\$271.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$271.80
5	456-107-305	VMAX3 REMOTE REP REG 451-750TB=CA	\$1,350.00	ES-1	36%	\$864.00	\$243.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$243.00
5	456-107-306	VMAX3 REMOTE REP REG 751-1500TB=CA	\$955.00	ES-1	36%	\$611.20	\$171.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$171.90
5	456-107-307	VMAX3 REMOTE REP REG 1500+TB=CA	\$575.00	ES-1	36%	\$368.00	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$103.50
5	456-107-308	VMAX3 REG REPLICTN FOR FILE ERTU CARD=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-350	ESA FOR 100K 0-50TB MP ONLY=CC	\$290.00	ES-1	36%	\$185.60	\$52.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$52.20
5	456-107-351	ESA FOR 100K 51-150TB MP ONLY=CC	\$215.00	ES-1	36%	\$137.60	\$38.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$38.70
5	456-107-352	ESA FOR 100K 151-300TB MP ONLY=CC	\$135.00	ES-1	36%	\$86.40	\$24.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$24.30
5	456-107-353	ESA FOR 100K 301-450TB MP ONLY=CC	\$115.00	ES-1	36%	\$73.60	\$20.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20.70
5	456-107-354	ESA FOR 100K 451-750TB MP ONLY=CC	\$95.00	ES-1	36%	\$60.80	\$17.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17.10
5	456-107-355	ESA FOR 100K 751-1500TB MP ONLY=CC	\$85.00	ES-1	36%	\$54.40	\$15.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15.30
5	456-107-356	ESA FOR 100K 1501+TB MP ONLY=CC	\$80.00	ES-1	36%	\$51.20	\$14.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14.40
5	456-107-358	ESA FOR 200K 0-50TB MP ONLY=CC	\$290.00	ES-1	36%	\$185.60	\$52.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$52.20
5	456-107-359	ESA FOR 200K 51-150TB MP ONLY=CC	\$215.00	ES-1	36%	\$137.60	\$38.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$38.70
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EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	456-107-361	ESA FOR 200K 301-450TB MP ONLY=CC	\$115.00	ES-1	36%	\$73.60	\$20.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20.70
5	456-107-362	ESA FOR 200K 451-750TB MP ONLY=CC	\$95.00	ES-1	36%	\$60.80	\$17.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17.10
5	456-107-363	ESA FOR 200K 751-1500TB MP ONLY=CC	\$85.00	ES-1	36%	\$54.40	\$15.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15.30
5	456-107-364	ESA FOR 200K 1501+TB MP ONLY=CC	\$80.00	ES-1	36%	\$51.20	\$14.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14.40
5	456-107-366	ESA FOR 400K 0-50TB MP ONLY=CC	\$290.00	ES-1	36%	\$185.60	\$52.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$52.20
5	456-107-367	ESA FOR 400K 51-150TB MP ONLY=CC	\$215.00	ES-1	36%	\$137.60	\$38.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$38.70
5	456-107-368	ESA FOR 400K 151-300TB MP ONLY=CC	\$135.00	ES-1	36%	\$86.40	\$24.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$24.30
5	456-107-369	ESA FOR 400K 301-450TB MP ONLY=CC	\$115.00	ES-1	36%	\$73.60	\$20.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20.70
5	456-107-370	ESA FOR 400K 451-750TB MP ONLY=CC	\$95.00	ES-1	36%	\$60.80	\$17.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17.10
5	456-107-371	ESA FOR 400K 751-1500TB MP ONLY=CC	\$85.00	ES-1	36%	\$54.40	\$15.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15.30
5	456-107-372	ESA FOR 400K 1501+TB MP ONLY=CC	\$80.00	ES-1	36%	\$51.20	\$14.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14.40
5	456-107-374	V100K HYPERMAX OS UPG 0-50TB=CC	\$1,425.00	ES-1	36%	\$912.00	\$99.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$99.75
5	456-107-375	V100K HYPERMAX OS UPG 51-150TB=CC	\$1,230.00	ES-1	36%	\$787.20	\$86.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$86.10
5	456-107-376	V100K HYPERMAX OS UPG 150-300TB=CC	\$950.00	ES-1	36%	\$608.00	\$66.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$66.50
5	456-107-377	V100K HYPERMAX OS UPG 301-450TB=CC	\$845.00	ES-1	36%	\$540.80	\$59.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$59.15
5	456-107-378	V100K HYPERMAX OS UPG 451-750TB=CC	\$670.00	ES-1	36%	\$428.80	\$46.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46.90
5	456-107-379	V100K HYPERMAX OS UPG 751-1500TB=CC	\$555.00	ES-1	36%	\$355.20	\$38.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$38.85
5	456-107-380	V100K HYPERMAX OS UPG 1501+TB=CC	\$460.00	ES-1	36%	\$294.40	\$32.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$32.20
5	456-107-381	V200K HYPERMAX OS UPG 0-50TB=CC	\$1,425.00	ES-1	36%	\$912.00	\$99.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$99.75
5	456-107-382	V200K HYPERMAX OS UPG 51-150TB=CC	\$1,230.00	ES-1	36%	\$787.20	\$86.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$86.10
5	456-107-383	V200K HYPERMAX OS UPG 150-300TB=CC	\$950.00	ES-1	36%	\$608.00	\$66.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$66.50
5	456-107-384	V200K HYPERMAX OS UPG 301-450TB=CC	\$845.00	ES-1	36%	\$540.80	\$59.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$59.15
5	456-107-385	V200K HYPERMAX OS UPG 451-750TB=CC	\$670.00	ES-1	36%	\$428.80	\$46.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46.90
5	456-107-386	V200K HYPERMAX OS UPG 751-1500TB=CC	\$555.00	ES-1	36%	\$355.20	\$38.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$38.85
5	456-107-387	V200K HYPERMAX OS UPG 1501+TB=CC	\$460.00	ES-1	36%	\$294.40	\$32.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$32.20
5	456-107-388	V400K HYPERMAX OS UPG 0-50TB=CC	\$1,425.00	ES-1	36%	\$912.00	\$99.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$99.75
5	456-107-389	V400K HYPERMAX OS UPG 51-150TB=CC	\$1,230.00	ES-1	36%	\$787.20	\$86.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$86.10
5	456-107-390	V400K HYPERMAX OS UPG 150-300TB=CC	\$950.00	ES-1	36%	\$608.00	\$66.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$66.50
5	456-107-391	V400K HYPERMAX OS UPG 301-450TB=CC	\$845.00	ES-1	36%	\$540.80	\$59.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$59.15
5	456-107-392	V400K HYPERMAX OS UPG 451-750TB=CC	\$670.00	ES-1	36%	\$428.80	\$46.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46.90
5	456-107-393	V400K HYPERMAX OS UPG 751-1500TB=CC	\$555.00	ES-1	36%	\$355.20	\$38.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$38.85
5	456-107-394	V400K HYPERMAX OS UPG 1501+TB=CC	\$460.00	ES-1	36%	\$294.40	\$32.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$32.20
5	456-107-395	V100K UNISPHERE UPG 0-50TB=CC	\$1,495.00	ES-1	36%	\$956.80	\$269.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$269.10
5	456-107-396	V100K UNISPHERE UPG 51-150TB=CC	\$1,215.00	ES-1	36%	\$777.60	\$218.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$218.70
5	456-107-397	V100K UNISPHERE UPG 151-300TB=CC	\$1,105.00	ES-1	36%	\$707.20	\$198.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.90
5	456-107-398	V100K UNISPHERE UPG 301-450TB=CC	\$955.00	ES-1	36%	\$611.20	\$171.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$171.90
5	456-107-399	V100K UNISPHERE UPG 451-750TB=CC	\$700.00	ES-1	36%	\$448.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$126.00
5	456-107-400	V100K UNISPHERE UPG 751-1500TB=CC	\$530.00	ES-1	36%	\$339.20	\$95.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$95.40
5	456-107-401	V100K UNISPHERE UPG 1501+TB=CC	\$405.00	ES-1	36%	\$259.20	\$72.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.90
5	456-107-402	V200K UNISPHERE UPG 0-50TB=CC	\$1,495.00	ES-1	36%	\$956.80	\$269.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$269.10
5	456-107-403	V200K UNISPHERE UPG 51-150TB=CC	\$1,215.00	ES-1	36%	\$777.60	\$218.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$218.70
5	456-107-404	V200K UNISPHERE UPG 151-300TB=CC	\$1,105.00	ES-1	36%	\$707.20	\$198.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.90
5	456-107-405	V200K UNISPHERE UPG 301-450TB=CC	\$955.00	ES-1	36%	\$611.20	\$171.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$171.90
5	456-107-406	V200K UNISPHERE UPG 451-750TB=CC	\$700.00	ES-1	36%	\$448.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$126.00
5	456-107-407	V200K UNISPHERE UPG 751-1500TB=CC	\$530.00	ES-1	36%	\$339.20	\$95.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$95.40
5	456-107-408	V200K UNISPHERE UPG 1501+TB=CC	\$405.00	ES-1	36%	\$259.20	\$72.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.90
5	456-107-409	V400K UNISPHERE UPG 0-50TB=CC	\$1,495.00	ES-1	36%	\$956.80	\$269.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$269.10
5	456-107-410	V400K UNISPHERE UPG 51-150TB=CC	\$1,215.00	ES-1	36%	\$777.60	\$218.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$218.70
5	456-107-411	V400K UNISPHERE UPG 151-300TB=CC	\$1,105.00	ES-1	36%	\$707.20	\$198.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.90
5	456-107-412	V400K UNISPHERE UPG 301-450TB=CC	\$955.00	ES-1	36%	\$611.20	\$171.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$171.90
5	456-107-413	V400K UNISPHERE UPG 451-750TB=CC	\$700.00	ES-1	36%	\$448.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$126.00
5	456-107-414	V400K UNISPHERE UPG 751-1500TB=CC	\$530.00	ES-1	36%	\$339.20	\$95.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$95.40
5	456-107-415	V400K UNISPHERE UPG 1501+TB=CC	\$405.00	ES-1	36%	\$259.20	\$72.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.90
5	456-107-416	V100K BASE UPG 0-50TB=CC	\$1,455.00	ES-1	36%	\$931.20	\$261.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$261.90
5	456-107-417	V100K BASE UPG 51-150TB=CC	\$1,195.00	ES-1	36%	\$764.80	\$215.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$215.10
5	456-107-418	V100K BASE UPG 151-300TB=CC	\$920.00	ES-1	36%	\$588.80	\$165.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$165.60
5	456-107-419	V100K BASE UPG 301-450TB=CC	\$870.00	ES-1	36%	\$556.80	\$156.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$156.60
5	456-107-420	V100K BASE UPG 451-750TB=CC	\$645.00	ES-1	36%	\$412.80	\$116.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$116.10
5	456-107-421	V100K BASE UPG 751-1500TB=CC	\$490.00	ES-1	36%	\$313.60	\$88.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$88.20
5	456-107-422	V100K BASE UPG 1501+TB=CC	\$395.00	ES-1	36%	\$252.80	\$71.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$71.10
5	456-107-423	V200K BASE UPG 0-50TB=CC	\$1,455.00	ES-1	36%	\$931.20	\$261.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$261.90
5	456-107-424	V200K BASE UPG 51-150TB=CC	\$1,195.00	ES-1	36%	\$764.80	\$215.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$215.10
5	456-107-425	V200K BASE UPG 151-300TB=CC	\$920.00	ES-1	36%	\$588.80	\$165.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$165.60
5	456-107-426	V200K BASE UPG 301-450TB=CC	\$870.00	ES-1	36%	\$556.80	\$156.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$156.60
5	456-107-427	V200K BASE UPG 451-750TB=CC	\$645.00	ES-1	36%	\$412.80	\$116.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$116.10
5	456-107-428	V200K BASE UPG 751-1500TB=CC	\$490.00	ES-1	36%	\$313.60	\$88.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$88.20
5	456-107-429	V200K BASE UPG 1501+TB=CC	\$395.00	ES-1	36%	\$252.80	\$71.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$71.10
5	456-107-430	V400K BASE UPG 0-50TB=CC	\$1,455.00	ES-1	36%	\$931.20	\$261.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$261.90
5	456-107-431	V400K BASE UPG 51-150TB=CC	\$1,195.00	ES-1	36%	\$764.80	\$215.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$215.10
5	456-107-432	V400K BASE UPG 151-300TB=CC	\$920.00	ES-1	36%	\$588.80	\$165.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$165.60
5	456-107-433	V400K BASE UPG 301-450TB=CC	\$870.00	ES-1	36%	\$556.80	\$156.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$156.60
5	456-107-434	V400K BASE UPG 451-750TB=CC	\$645.00	ES-1	36%	\$412.80	\$116.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$116.10
5	456-107-435	V400K BASE UPG 751-1500TB=CC	\$490.00	ES-1	36%	\$313.60	\$88.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$88.20
5	456-107-436	V400K BASE UPG 1501+TB=CC	\$395.00	ES-1	36%	\$252.80	\$71.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$71.10
5	456-107-437	V100K FOUNDATION UPG 0-50TB=CC	\$0.00	ES-1	36%	\$0.00	\$377.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$377.10
5	456-107-438	V100K FOUNDATION UPG 51-150TB=CC	\$0.00	ES-1	36%	\$0.00	\$302.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$302.40
5	456-107-439	V100K FOUNDATION UPG 151-300TB=CC	\$0.00	ES-1	36%	\$0.00	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$237.60
5	456-107-440	V100K FOUNDATION UPG 301-450TB=CC	\$0.00	ES-1	36%	\$0.00	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5	456-107-441	V100K FOUNDATION UPG 451-750TB=CC											

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-107-523	V100K FOUND FROM UNI DLTA 151-300TB=CC	\$0.00	ES-1	36%	\$0.00	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$237.60
5	456-107-524	V100K FOUND FROM UNI DLTA 301-450TB=CC	\$0.00	ES-1	36%	\$0.00	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5	456-107-525	V100K FOUND FROM UNI DLTA 451-750TB=CC	\$0.00	ES-1	36%	\$0.00	\$167.40	\$0.00	\$0.00	\$0.00	\$0.00	\$167.40
5	456-107-526	V100K FOUND FROM UNI DLTA 751-1500TB=CC	\$0.00	ES-1	36%	\$0.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$126.00
5	456-107-527	V100K FOUND FROM UNI DLTA 1501+TB=CC	\$0.00	ES-1	36%	\$0.00	\$95.40	\$0.00	\$0.00	\$0.00	\$0.00	\$95.40
5	456-107-528	V200K FOUND FROM UNI DLTA 0-50TB=CC	\$0.00	ES-1	36%	\$0.00	\$377.10	\$0.00	\$0.00	\$0.00	\$0.00	\$377.10
5	456-107-529	V200K FOUND FROM UNI DLTA 51-150TB=CC	\$0.00	ES-1	36%	\$0.00	\$302.40	\$0.00	\$0.00	\$0.00	\$0.00	\$302.40
5	456-107-530	V200K FOUND FROM UNI DLTA 151-300TB=CC	\$0.00	ES-1	36%	\$0.00	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$237.60
5	456-107-531	V200K FOUND FROM UNI DLTA 301-450TB=CC	\$0.00	ES-1	36%	\$0.00	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5	456-107-532	V200K FOUND FROM UNI DLTA 451-750TB=CC	\$0.00	ES-1	36%	\$0.00	\$167.40	\$0.00	\$0.00	\$0.00	\$0.00	\$167.40
5	456-107-533	V200K FOUND FROM UNI DLTA 751-1500TB=CC	\$0.00	ES-1	36%	\$0.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$126.00
5	456-107-534	V200K FOUND FROM UNI DLTA 1501+TB=CC	\$0.00	ES-1	36%	\$0.00	\$95.40	\$0.00	\$0.00	\$0.00	\$0.00	\$95.40
5	456-107-535	V400K FOUND FROM UNI DLTA 0-50TB=CC	\$0.00	ES-1	36%	\$0.00	\$377.10	\$0.00	\$0.00	\$0.00	\$0.00	\$377.10
5	456-107-536	V400K FOUND FROM UNI DLTA 51-150TB=CC	\$0.00	ES-1	36%	\$0.00	\$302.40	\$0.00	\$0.00	\$0.00	\$0.00	\$302.40
5	456-107-537	V400K FOUND FROM UNI DLTA 151-300TB=CC	\$0.00	ES-1	36%	\$0.00	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$237.60
5	456-107-538	V400K FOUND FROM UNI DLTA 301-450TB=CC	\$0.00	ES-1	36%	\$0.00	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$230.40
5	456-107-539	V400K FOUND FROM UNI DLTA 451-750TB=CC	\$0.00	ES-1	36%	\$0.00	\$167.40	\$0.00	\$0.00	\$0.00	\$0.00	\$167.40
5	456-107-540	V400K FOUND FROM UNI DLTA 751-1500TB=CC	\$0.00	ES-1	36%	\$0.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$126.00
5	456-107-541	V400K FOUND FROM UNI DLTA 1501+TB=CC	\$0.00	ES-1	36%	\$0.00	\$95.40	\$0.00	\$0.00	\$0.00	\$0.00	\$95.40
5	456-107-542	V100K ADVANCED UPG 0-50TB=CC	\$0.00	ES-1	36%	\$0.00	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$422.10
5	456-107-543	V100K ADVANCED UPG 51-150TB=CC	\$0.00	ES-1	36%	\$0.00	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$333.90
5	456-107-544	V100K ADVANCED UPG 151-300TB=CC	\$0.00	ES-1	36%	\$0.00	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$288.90
5	456-107-545	V100K ADVANCED UPG 301-450TB=CC	\$0.00	ES-1	36%	\$0.00	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$278.10
5	456-107-546	V100K ADVANCED UPG 451-750TB=CC	\$0.00	ES-1	36%	\$0.00	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$201.60
5	456-107-547	V100K ADVANCED UPG 751-1500TB=CC	\$0.00	ES-1	36%	\$0.00	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$152.10
5	456-107-548	V100K ADVANCED UPG 1501+TB=CC	\$0.00	ES-1	36%	\$0.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	456-107-549	V200K ADVANCED UPG 0-50TB=CC	\$0.00	ES-1	36%	\$0.00	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$422.10
5	456-107-550	V200K ADVANCED UPG 51-150TB=CC	\$0.00	ES-1	36%	\$0.00	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$333.90
5	456-107-551	V200K ADVANCED UPG 151-300TB=CC	\$0.00	ES-1	36%	\$0.00	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$288.90
5	456-107-552	V200K ADVANCED UPG 301-450TB=CC	\$0.00	ES-1	36%	\$0.00	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$278.10
5	456-107-553	V200K ADVANCED UPG 451-750TB=CC	\$0.00	ES-1	36%	\$0.00	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$201.60
5	456-107-554	V200K ADVANCED UPG 751-1500TB=CC	\$0.00	ES-1	36%	\$0.00	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$152.10
5	456-107-555	V200K ADVANCED UPG 1501+TB=CC	\$0.00	ES-1	36%	\$0.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	456-107-556	V400K ADVANCED UPG 0-50TB=CC	\$0.00	ES-1	36%	\$0.00	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$422.10
5	456-107-557	V400K ADVANCED UPG 51-150TB=CC	\$0.00	ES-1	36%	\$0.00	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$333.90
5	456-107-558	V400K ADVANCED UPG 151-300TB=CC	\$0.00	ES-1	36%	\$0.00	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$288.90
5	456-107-559	V400K ADVANCED UPG 301-450TB=CC	\$0.00	ES-1	36%	\$0.00	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$278.10
5	456-107-560	V400K ADVANCED UPG 451-750TB=CC	\$0.00	ES-1	36%	\$0.00	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$201.60
5	456-107-561	V400K ADVANCED UPG 751-1500TB=CC	\$0.00	ES-1	36%	\$0.00	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$152.10
5	456-107-562	V400K ADVANCED UPG 1501+TB=CC	\$0.00	ES-1	36%	\$0.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	456-107-563	V100K ADV FROM BASE 0-50TB=CC	\$0.00	ES-1	36%	\$0.00	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$160.20
5	456-107-564	V100K ADV FROM BASE 51-150TB=CC	\$0.00	ES-1	36%	\$0.00	\$118.80	\$0.00	\$0.00	\$0.00	\$0.00	\$118.80
5	456-107-565	V100K ADV FROM BASE 151-300TB=CC	\$0.00	ES-1	36%	\$0.00	\$123.30	\$0.00	\$0.00	\$0.00	\$0.00	\$123.30
5	456-107-566	V100K ADV FROM BASE 301-450TB=CC	\$0.00	ES-1	36%	\$0.00	\$121.50	\$0.00	\$0.00	\$0.00	\$0.00	\$121.50
5	456-107-567	V100K ADV FROM BASE 451-750TB=CC	\$0.00	ES-1	36%	\$0.00	\$85.50	\$0.00	\$0.00	\$0.00	\$0.00	\$85.50
5	456-107-568	V100K ADV FROM BASE 751-1500TB=CC	\$0.00	ES-1	36%	\$0.00	\$63.90	\$0.00	\$0.00	\$0.00	\$0.00	\$63.90
5	456-107-569	V100K ADV FROM BASE 1501+TB=CC	\$0.00	ES-1	36%	\$0.00	\$44.10	\$0.00	\$0.00	\$0.00	\$0.00	\$44.10
5	456-107-570	V200K ADV FROM BASE 0-50TB=CC	\$0.00	ES-1	36%	\$0.00	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$160.20
5	456-107-571	V200K ADV FROM BASE 51-150TB=CC	\$0.00	ES-1	36%	\$0.00	\$118.80	\$0.00	\$0.00	\$0.00	\$0.00	\$118.80
5	456-107-572	V200K ADV FROM BASE 151-300TB=CC	\$0.00	ES-1	36%	\$0.00	\$123.30	\$0.00	\$0.00	\$0.00	\$0.00	\$123.30
5	456-107-573	V200K ADV FROM BASE 301-450TB=CC	\$0.00	ES-1	36%	\$0.00	\$121.50	\$0.00	\$0.00	\$0.00	\$0.00	\$121.50
5	456-107-574	V200K ADV FROM BASE 451-750TB=CC	\$0.00	ES-1	36%	\$0.00	\$85.50	\$0.00	\$0.00	\$0.00	\$0.00	\$85.50
5	456-107-575	V200K ADV FROM BASE 751-1500TB=CC	\$0.00	ES-1	36%	\$0.00	\$63.90	\$0.00	\$0.00	\$0.00	\$0.00	\$63.90
5	456-107-576	V200K ADV FROM BASE 1501+TB=CC	\$0.00	ES-1	36%	\$0.00	\$44.10	\$0.00	\$0.00	\$0.00	\$0.00	\$44.10
5	456-107-577	V400K ADV FROM BASE 0-50TB=CC	\$0.00	ES-1	36%	\$0.00	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$160.20
5	456-107-578	V400K ADV FROM BASE 51-150TB=CC	\$0.00	ES-1	36%	\$0.00	\$118.80	\$0.00	\$0.00	\$0.00	\$0.00	\$118.80
5	456-107-579	V400K ADV FROM BASE 151-300TB=CC	\$0.00	ES-1	36%	\$0.00	\$123.30	\$0.00	\$0.00	\$0.00	\$0.00	\$123.30
5	456-107-580	V400K ADV FROM BASE 301-450TB=CC	\$0.00	ES-1	36%	\$0.00	\$121.50	\$0.00	\$0.00	\$0.00	\$0.00	\$121.50
5	456-107-581	V400K ADV FROM BASE 451-750TB=CC	\$0.00	ES-1	36%	\$0.00	\$85.50	\$0.00	\$0.00	\$0.00	\$0.00	\$85.50
5	456-107-582	V400K ADV FROM BASE 751-1500TB=CC	\$0.00	ES-1	36%	\$0.00	\$63.90	\$0.00	\$0.00	\$0.00	\$0.00	\$63.90
5	456-107-583	V400K ADV FROM BASE 1501+TB=CC	\$0.00	ES-1	36%	\$0.00	\$44.10	\$0.00	\$0.00	\$0.00	\$0.00	\$44.10
5	456-107-584	V100K ADV FROM FOUND 0-50TB=CC	\$0.00	ES-1	36%	\$0.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.00
5	456-107-585	V100K ADV FROM FOUND 51-150TB=CC	\$0.00	ES-1	36%	\$0.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$31.50
5	456-107-586	V100K ADV FROM FOUND 151-300TB=CC	\$0.00	ES-1	36%	\$0.00	\$51.30	\$0.00	\$0.00	\$0.00	\$0.00	\$51.30
5	456-107-587	V100K ADV FROM FOUND 301-450TB=CC	\$0.00	ES-1	36%	\$0.00	\$47.70	\$0.00	\$0.00	\$0.00	\$0.00	\$47.70
5	456-107-588	V100K ADV FROM FOUND 451-750TB=CC	\$0.00	ES-1	36%	\$0.00	\$34.20	\$0.00	\$0.00	\$0.00	\$0.00	\$34.20
5	456-107-589	V100K ADV FROM FOUND 751-1500TB=CC	\$0.00	ES-1	36%	\$0.00	\$26.10	\$0.00	\$0.00	\$0.00	\$0.00	\$26.10
5	456-107-590	V100K ADV FROM FOUND 1501+TB=CC	\$0.00	ES-1	36%	\$0.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$19.80
5	456-107-591	V200K ADV FROM FOUND 0-50TB=CC	\$0.00	ES-1	36%	\$0.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.00
5	456-107-592	V200K ADV FROM FOUND 51-150TB=CC	\$0.00	ES-1	36%	\$0.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$31.50
5	456-107-593	V200K ADV FROM FOUND 151-300TB=CC	\$0.00	ES-1	36%	\$0.00	\$51.30	\$0.00	\$0.00	\$0.00	\$0.00	\$51.30
5	456-107-594	V200K ADV FROM FOUND 301-450TB=CC	\$0.00	ES-1	36%	\$0.00	\$47.70	\$0.00	\$0.00	\$0.00	\$0.00	\$47.70
5	456-107-595	V200K ADV FROM FOUND 451-750TB=CC	\$0.00	ES-1	36%	\$0.00	\$34.20	\$0.00	\$0.00	\$0.00	\$0.00	\$34.20
5	456-107-596	V200K ADV FROM FOUND 751-1500TB=CC	\$0.00	ES-1	36%	\$0.00	\$26.10	\$0.00	\$0.00	\$0.00	\$0.00	\$26.10
5	456-107-597	V200K ADV FROM FOUND 1501+TB=CC	\$0.00	ES-1	36%	\$0.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$19.80
5	456-107-598	V400K ADV FROM FOUND 0-50TB=CC	\$0.00	ES-1	36%	\$0.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.00
5	456-107-599	V400K ADV FROM FOUND 51-150TB=CC	\$0.00	ES-1	36%	\$0.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$31.50
5	456-107-600	V400K ADV FROM FOUND 151-300TB=CC	\$0.00	ES-1	36%	\$0.00	\$51.30	\$0.00	\$0.00	\$0.00	\$0.00	\$51.30
5	456-107-601	V400K ADV FROM FOUND 301-450TB=CC	\$0.00	ES-1	36%	\$0.00	\$47.70	\$0.00	\$0.00	\$0.00	\$0.00	\$47.70
5	456-107-602	V400K ADV FROM FOUND 451-750TB=CC	\$0.00	ES-1	36%	\$0.00	\$34.20	\$0.00	\$0.00	\$0.00	\$0.00	\$34.20

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-107-683	V400K ADV FROM UNI DLTA 51-150TB=CC	\$0.00	ES-1	36%	\$0.00	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$333.90
5	456-107-684	V400K ADV FROM UNI DLTA 151-300TB=CC	\$0.00	ES-1	36%	\$0.00	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$288.90
5	456-107-685	V400K ADV FROM UNI DLTA 301-450TB=CC	\$0.00	ES-1	36%	\$0.00	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$278.10
5	456-107-686	V400K ADV FROM UNI DLTA 451-750TB=CC	\$0.00	ES-1	36%	\$0.00	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$201.60
5	456-107-687	V400K ADV FROM UNI DLTA 751-1500TB=CC	\$0.00	ES-1	36%	\$0.00	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$152.10
5	456-107-688	V400K ADV FROM UNI DLTA 1501+TB=CC	\$0.00	ES-1	36%	\$0.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	456-107-689	V100K LOCAL REP REG UPG 0-50TB=CA	\$2,130.00	ES-1	36%	\$1,363.20	\$383.40	\$0.00	\$0.00	\$0.00	\$0.00	\$383.40
5	456-107-690	V100K LOCAL REP REG UPG 51-150TB=CA	\$1,650.00	ES-1	36%	\$1,056.00	\$297.00	\$0.00	\$0.00	\$0.00	\$0.00	\$297.00
5	456-107-691	V100K LOCAL REP REG UPG 151-300TB=CA	\$1,580.00	ES-1	36%	\$1,011.20	\$284.40	\$0.00	\$0.00	\$0.00	\$0.00	\$284.40
5	456-107-692	V100K LOCAL REP REG UPG 301-450TB=CA	\$1,355.00	ES-1	36%	\$867.20	\$243.90	\$0.00	\$0.00	\$0.00	\$0.00	\$243.90
5	456-107-693	V100K LOCAL REP REG UPG 451-750TB=CA	\$1,265.00	ES-1	36%	\$809.60	\$227.70	\$0.00	\$0.00	\$0.00	\$0.00	\$227.70
5	456-107-694	V100K LOCAL REP REG UPG 751-1500TB=CA	\$1,035.00	ES-1	36%	\$662.40	\$186.30	\$0.00	\$0.00	\$0.00	\$0.00	\$186.30
5	456-107-695	V100K LOCAL REP REG UPG 1500+TB=CA	\$725.00	ES-1	36%	\$464.00	\$130.50	\$0.00	\$0.00	\$0.00	\$0.00	\$130.50
5	456-107-696	V200K LOCAL REP REG UPG 0-50TB=CA	\$2,130.00	ES-1	36%	\$1,363.20	\$383.40	\$0.00	\$0.00	\$0.00	\$0.00	\$383.40
5	456-107-697	V200K LOCAL REP REG UPG 51-150TB=CA	\$1,650.00	ES-1	36%	\$1,056.00	\$297.00	\$0.00	\$0.00	\$0.00	\$0.00	\$297.00
5	456-107-698	V200K LOCAL REP REG UPG 151-300TB=CA	\$1,580.00	ES-1	36%	\$1,011.20	\$284.40	\$0.00	\$0.00	\$0.00	\$0.00	\$284.40
5	456-107-699	V200K LOCAL REP REG UPG 301-450TB=CA	\$1,355.00	ES-1	36%	\$867.20	\$243.90	\$0.00	\$0.00	\$0.00	\$0.00	\$243.90
5	456-107-700	V200K LOCAL REP REG UPG 451-750TB=CA	\$1,265.00	ES-1	36%	\$809.60	\$227.70	\$0.00	\$0.00	\$0.00	\$0.00	\$227.70
5	456-107-701	V200K LOCAL REP REG UPG 751-1500TB=CA	\$1,035.00	ES-1	36%	\$662.40	\$186.30	\$0.00	\$0.00	\$0.00	\$0.00	\$186.30
5	456-107-702	V200K LOCAL REP REG UPG 1500+TB=CA	\$725.00	ES-1	36%	\$464.00	\$130.50	\$0.00	\$0.00	\$0.00	\$0.00	\$130.50
5	456-107-703	V400K LOCAL REP REG UPG 0-50TB=CA	\$2,130.00	ES-1	36%	\$1,363.20	\$383.40	\$0.00	\$0.00	\$0.00	\$0.00	\$383.40
5	456-107-704	V400K LOCAL REP REG UPG 51-150TB=CA	\$1,650.00	ES-1	36%	\$1,056.00	\$297.00	\$0.00	\$0.00	\$0.00	\$0.00	\$297.00
5	456-107-705	V400K LOCAL REP REG UPG 151-300TB=CA	\$1,580.00	ES-1	36%	\$1,011.20	\$284.40	\$0.00	\$0.00	\$0.00	\$0.00	\$284.40
5	456-107-706	V400K LOCAL REP REG UPG 301-450TB=CA	\$1,355.00	ES-1	36%	\$867.20	\$243.90	\$0.00	\$0.00	\$0.00	\$0.00	\$243.90
5	456-107-707	V400K LOCAL REP REG UPG 451-750TB=CA	\$1,265.00	ES-1	36%	\$809.60	\$227.70	\$0.00	\$0.00	\$0.00	\$0.00	\$227.70
5	456-107-708	V400K LOCAL REP REG UPG 751-1500TB=CA	\$1,035.00	ES-1	36%	\$662.40	\$186.30	\$0.00	\$0.00	\$0.00	\$0.00	\$186.30
5	456-107-709	V400K LOCAL REP REG UPG 1500+TB=CA	\$725.00	ES-1	36%	\$464.00	\$130.50	\$0.00	\$0.00	\$0.00	\$0.00	\$130.50
5	456-107-710	V100K REMOTE REP REG UPG 0-50TB=CA	\$2,665.00	ES-1	36%	\$1,705.60	\$479.70	\$0.00	\$0.00	\$0.00	\$0.00	\$479.70
5	456-107-711	V100K REMOTE REP REG UPG 51-150TB=CA	\$1,880.00	ES-1	36%	\$1,203.20	\$338.40	\$0.00	\$0.00	\$0.00	\$0.00	\$338.40
5	456-107-712	V100K REMOTE REP REG UPG 151-300TB=CA	\$1,605.00	ES-1	36%	\$1,027.20	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$288.90
5	456-107-713	V100K REMOTE REP REG UPG 301-450TB=CA	\$1,510.00	ES-1	36%	\$966.40	\$271.80	\$0.00	\$0.00	\$0.00	\$0.00	\$271.80
5	456-107-714	V100K REMOTE REP REG UPG 451-750TB=CA	\$1,350.00	ES-1	36%	\$864.00	\$243.00	\$0.00	\$0.00	\$0.00	\$0.00	\$243.00
5	456-107-715	V100K REMOTE REP REG UPG 751-1500TB=CA	\$955.00	ES-1	36%	\$611.20	\$171.90	\$0.00	\$0.00	\$0.00	\$0.00	\$171.90
5	456-107-716	V100K REMOTE REP REG UPG 1500+TB=CA	\$575.00	ES-1	36%	\$368.00	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$103.50
5	456-107-717	V200K REMOTE REP REG UPG 0-50TB=CA	\$2,665.00	ES-1	36%	\$1,705.60	\$479.70	\$0.00	\$0.00	\$0.00	\$0.00	\$479.70
5	456-107-718	V200K REMOTE REP REG UPG 51-150TB=CA	\$1,880.00	ES-1	36%	\$1,203.20	\$338.40	\$0.00	\$0.00	\$0.00	\$0.00	\$338.40
5	456-107-719	V200K REMOTE REP REG UPG 151-300TB=CA	\$1,605.00	ES-1	36%	\$1,027.20	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$288.90
5	456-107-720	V200K REMOTE REP REG UPG 301-450TB=CA	\$1,510.00	ES-1	36%	\$966.40	\$271.80	\$0.00	\$0.00	\$0.00	\$0.00	\$271.80
5	456-107-721	V200K REMOTE REP REG UPG 451-750TB=CA	\$1,350.00	ES-1	36%	\$864.00	\$243.00	\$0.00	\$0.00	\$0.00	\$0.00	\$243.00
5	456-107-722	V200K REMOTE REP REG UPG 751-1500TB=CA	\$955.00	ES-1	36%	\$611.20	\$171.90	\$0.00	\$0.00	\$0.00	\$0.00	\$171.90
5	456-107-723	V200K REMOTE REP REG UPG 1500+TB=CA	\$575.00	ES-1	36%	\$368.00	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$103.50
5	456-107-724	V400K REMOTE REP REG UPG 0-50TB=CA	\$2,665.00	ES-1	36%	\$1,705.60	\$479.70	\$0.00	\$0.00	\$0.00	\$0.00	\$479.70
5	456-107-725	V400K REMOTE REP REG UPG 51-150TB=CA	\$1,880.00	ES-1	36%	\$1,203.20	\$338.40	\$0.00	\$0.00	\$0.00	\$0.00	\$338.40
5	456-107-726	V400K REMOTE REP REG UPG 151-300TB=CA	\$1,605.00	ES-1	36%	\$1,027.20	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$288.90
5	456-107-727	V400K REMOTE REP REG UPG 301-450TB=CA	\$1,510.00	ES-1	36%	\$966.40	\$271.80	\$0.00	\$0.00	\$0.00	\$0.00	\$271.80
5	456-107-728	V400K REMOTE REP REG UPG 451-750TB=CA	\$1,350.00	ES-1	36%	\$864.00	\$243.00	\$0.00	\$0.00	\$0.00	\$0.00	\$243.00
5	456-107-729	V400K REMOTE REP REG UPG 751-1500TB=CA	\$955.00	ES-1	36%	\$611.20	\$171.90	\$0.00	\$0.00	\$0.00	\$0.00	\$171.90
5	456-107-730	V400K REMOTE REP REG UPG 1500+TB=CA	\$575.00	ES-1	36%	\$368.00	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$103.50
5	456-107-731	VMAX3 STAR TPP 0-50TB=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-732	VMAX3 STAR TPP 51-150TB=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-733	VMAX3 STAR TPP 151-300TB=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-734	VMAX3 STAR TPP 301-450TB=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-735	VMAX3 STAR TPP 451-750TB=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-736	VMAX3 STAR TPP 751-1500TB=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-737	VMAX3 STAR TPP 1501+TB=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-357	V100K HYPERMAX OS BASE LIC=IC	\$2,855.00	ES-1	36%	\$1,827.20	\$199.85	\$0.00	\$0.00	\$0.00	\$0.00	\$199.85
5	456-108-358	V200K HYPERMAX OS BASE LIC=IC	\$11,430.00	ES-1	36%	\$7,315.20	\$800.10	\$0.00	\$0.00	\$0.00	\$0.00	\$800.10
5	456-108-359	V400K HYPERMAX OS BASE LIC=IC	\$28,570.00	ES-1	36%	\$18,284.80	\$1,999.90	\$0.00	\$0.00	\$0.00	\$0.00	\$1,999.90
5	456-108-378	V100K BASE PKG LIC=IC	\$4,285.00	ES-1	36%	\$2,742.40	\$771.30	\$0.00	\$0.00	\$0.00	\$0.00	\$771.30
5	456-108-379	V200K BASE PKG LIC=IC	\$12,855.00	ES-1	36%	\$8,227.20	\$2,313.90	\$0.00	\$0.00	\$0.00	\$0.00	\$2,313.90
5	456-108-380	V400K BASE PKG LIC=IC	\$35,715.00	ES-1	36%	\$22,857.60	\$6,428.70	\$0.00	\$0.00	\$0.00	\$0.00	\$6,428.70
5	456-108-409	V100K ADVANCED FROM BASE PKG UPG=IC	\$6,430.00	ES-1	36%	\$4,115.20	\$1,157.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,157.40
5	456-108-410	V200K ADVANCED FROM BASE PKG UPG=IC	\$19,290.00	ES-1	36%	\$12,345.60	\$3,472.20	\$0.00	\$0.00	\$0.00	\$0.00	\$3,472.20
5	456-108-411	V400K ADVANCED FROM BASE PKG UPG=IC	\$42,855.00	ES-1	36%	\$27,427.20	\$7,713.90	\$0.00	\$0.00	\$0.00	\$0.00	\$7,713.90
5	456-108-412	V100K ADVANCED FROM FNDATION PKG UPG=IC	\$2,145.00	ES-1	36%	\$1,372.80	\$386.10	\$0.00	\$0.00	\$0.00	\$0.00	\$386.10
5	456-108-413	V200K ADVANCED FROM FNDATION PKG UPG=IC	\$6,430.00	ES-1	36%	\$4,115.20	\$1,157.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,157.40
5	456-108-414	V400K ADVANCED FROM FNDATION PKG UPG=IC	\$21,425.00	ES-1	36%	\$13,712.00	\$3,856.50	\$0.00	\$0.00	\$0.00	\$0.00	\$3,856.50
5	456-108-418	V100K ADVANCED FROM UNISPHERE UPG=IC	\$5,000.00	ES-1	36%	\$3,200.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5	456-108-419	V200K ADVANCED FROM UNISPHERE UPG=IC	\$15,000.00	ES-1	36%	\$9,600.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	456-108-420	V400K ADVANCED FROM UNISPHERE UPG=IC	\$35,715.00	ES-1	36%	\$22,857.60	\$6,428.70	\$0.00	\$0.00	\$0.00	\$0.00	\$6,428.70
5	456-108-474	V100K UNISPHERE FAST COMBO LIC=IC	\$467,715.00	ES-1	36%	\$299,337.60	\$84,188.70	\$0.00	\$0.00	\$0.00	\$0.00	\$84,188.70
5	456-108-475	V200K UNISPHERE FAST COMBO LIC=IC	\$479,145.00	ES-1	36%	\$306,652.80	\$86,246.10	\$0.00	\$0.00	\$0.00	\$0.00	\$86,246.10
5	456-108-476	V400K UNISPHERE FAST COMBO LIC=IC	\$504,855.00	ES-1	36%	\$323,107.20	\$90,873.90	\$0.00	\$0.00	\$0.00	\$0.00	\$90,873.90
5	456-108-480	V100K ADVANCED FAST COMBO LIC=IC	\$749,915.00	ES-1	36%	\$479,945.60	\$134,984.70	\$0.00	\$0.00	\$0.00	\$0.00	\$134,984.70
5	456-108-481	V200K ADVANCED FAST COMBO LIC=IC	\$771,345.00	ES-1	36%	\$493,660.80	\$138,842.10	\$0.00	\$0.00	\$0.00	\$0.00	\$138,842.10
5	456-108-482	V400K ADVANCED FAST COMBO LIC=IC	\$817,770.00	ES-1	36%	\$523,372.80	\$147,198.60	\$0.00	\$0.00	\$0.00	\$0.00	\$147,198.60
5	456-108-483	V100K SRDF FAST COMBO LIC=IC	\$277,810.00	ES-1	36%	\$177,798.40	\$50,005.80	\$0.00	\$0.00	\$0.00	\$0.00	\$50,005.80
5	456-108-484	V200K SRDF FAST COMBO LIC=IC	\$277,810.00	ES-1	36%	\$177,798.40	\$50,005.80	\$0.00	\$0.00	\$0.00	\$0.00	\$50,005.80
5	456-108-485	V400K SRDF FAST COMBO LIC=IC	\$277,810.00	ES-1	36%	\$177,798.40	\$50,005.80	\$0.00	\$0.00	\$0.00	\$0.00	\$50,005.80
5	456-108-486	V100K TIMEFINDER FAST COMBO LIC=IC	\$183,015.00	ES-1	36%	\$117,129.60	\$32,942.70	\$0.00	\$0.00	\$0.00	\$0.00	\$32,942.70

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	456-108-487	V200K TIMEFINDER FAST COMBO LIC=IC	\$183,015.00	ES-1	36%	\$117,129.60	\$32,942.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$32,942.70
5	456-108-488	V400K TIMEFINDER FAST COMBO LIC=IC	\$183,015.00	ES-1	36%	\$117,129.60	\$32,942.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$32,942.70
5	456-108-621	V100K ESA BASE LIC=IC	\$5,145.00	ES-1	36%	\$3,292.80	\$926.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$926.10
5	456-108-622	V200K ESA BASE LIC=IC	\$5,145.00	ES-1	36%	\$3,292.80	\$926.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$926.10
5	456-108-623	V400K ESA BASE LIC=IC	\$5,145.00	ES-1	36%	\$3,292.80	\$926.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$926.10
5	456-108-783	VIPR SRM VMAX3 BASE NEW 100K =CC	\$8,950.00	ES-1	36%	\$5,728.00	\$1,611.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,611.00
5	456-108-784	VIPR SRM VMAX3 BASE NEW 200K =CC	\$19,900.00	ES-1	36%	\$12,736.00	\$3,582.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,582.00
5	456-108-785	VIPR SRM VMAX3 BASE NEW 400K =CC	\$21,900.00	ES-1	36%	\$14,016.00	\$3,942.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,942.00
5	456-108-985	AppSync Base New 100K=IC	\$20,250.00	ES-1	36%	\$12,960.00	\$3,645.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,645.00
5	456-108-986	AppSync Base New 200K=IC	\$20,250.00	ES-1	36%	\$12,960.00	\$3,645.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,645.00
5	456-108-987	AppSync Base New 400K=IC	\$20,250.00	ES-1	36%	\$12,960.00	\$3,645.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,645.00
5	456-108-988	AppSync Base Reg. New 100K=IC	\$22,626.00	ES-1	36%	\$14,480.64	\$4,072.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,072.68
5	456-108-989	AppSync Base Reg. New 200K=IC	\$22,626.00	ES-1	36%	\$14,480.64	\$4,072.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,072.68
5	456-108-990	AppSync Base Reg. New 400K=IC	\$22,626.00	ES-1	36%	\$14,480.64	\$4,072.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,072.68
5	456-108-991	AppSync Base TPP New 100K=IC	\$17,213.00	ES-1	36%	\$11,016.32	\$3,098.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,098.34
5	456-108-992	AppSync Base TPP New 200K=IC	\$17,213.00	ES-1	36%	\$11,016.32	\$3,098.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,098.34
5	456-108-993	AppSync Base TPP New 400K=IC	\$17,213.00	ES-1	36%	\$11,016.32	\$3,098.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,098.34
5	456-109-032	V100K DATA AT REST ENCRYPT OS LIC=IC	\$35,000.00	ES-1	36%	\$22,400.00	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,450.00
5	456-109-033	V200K DATA AT REST ENCRYPT OS LIC=IC	\$100,000.00	ES-1	36%	\$64,000.00	\$7,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,000.00
5	456-109-034	V400K DATA AT REST ENCRYPT OS LIC=IC	\$192,000.00	ES-1	36%	\$122,880.00	\$13,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,440.00
5	456-109-039	V100K ESA BASE NEW LICENSE MPO =IC	\$5,145.00	ES-1	36%	\$3,292.80	\$926.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$926.10
5	456-109-040	V200K ESA BASE NEW LICENSE MPO =IC	\$5,145.00	ES-1	36%	\$3,292.80	\$926.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$926.10
5	456-109-041	V400K ESA BASE NEW LICENSE MPO =IC	\$5,145.00	ES-1	36%	\$3,292.80	\$926.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$926.10
5	456-109-074	V100K FAST.X CLOUDARRAY BASE NEW=IC	\$35,000.00	ES-1	36%	\$22,400.00	\$6,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,300.00
5	456-109-075	V200K FAST.X CLOUDARRAY BASE NEW=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-076	V400K FAST.X CLOUDARRAY BASE NEW=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-077	V100K FAST.X BASE NEW=IC	\$35,000.00	ES-1	36%	\$22,400.00	\$6,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,300.00
5	456-109-078	V200K FAST.X BASE NEW=IC	\$62,500.00	ES-1	36%	\$40,000.00	\$11,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,250.00
5	456-109-079	V400K FAST.X BASE NEW=IC	\$112,000.00	ES-1	36%	\$71,680.00	\$20,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,160.00
5	456-109-080	V100K SRDF METRO BASE NEW=IC	\$24,000.00	ES-1	36%	\$24,000.00	\$6,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,750.00
5	456-109-081	V200K SRDF METRO BASE NEW=IC	\$37,500.00	ES-1	36%	\$24,000.00	\$6,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,750.00
5	456-109-082	V400K SRDF METRO BASE NEW=IC	\$37,500.00	ES-1	36%	\$24,000.00	\$6,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,750.00
5	456-109-083	V100K SRDF METRO REG BASE NEW=IC	\$24,000.00	ES-1	36%	\$15,360.00	\$4,320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,320.00
5	456-109-084	V200K SRDF METRO REG BASE NEW=IC	\$24,000.00	ES-1	36%	\$15,360.00	\$4,320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,320.00
5	456-109-085	V400K SRDF METRO REG BASE NEW=IC	\$24,000.00	ES-1	36%	\$15,360.00	\$4,320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,320.00
5	456-109-086	V100K SRDF METRO ADD ON BASE NEW=IC	\$22,500.00	ES-1	36%	\$14,400.00	\$4,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	456-109-087	V200K SRDF METRO ADD ON BASE NEW=IC	\$22,500.00	ES-1	36%	\$14,400.00	\$4,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	456-109-088	V400K SRDF METRO ADD ON BASE NEW=IC	\$22,500.00	ES-1	36%	\$14,400.00	\$4,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	456-109-089	V100K SRDFM CNV BASE NEW=IC	\$13,500.00	ES-1	36%	\$8,640.00	\$2,430.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,430.00
5	456-109-090	V200K SRDFM CNV BASE NEW=IC	\$13,500.00	ES-1	36%	\$8,640.00	\$2,430.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,430.00
5	456-109-091	V400K SRDFM CNV BASE NEW=IC	\$13,500.00	ES-1	36%	\$8,640.00	\$2,430.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,430.00
5	456-109-095	V100K SRDF METRO FAST COMBO=IC	\$372,000.00	ES-1	36%	\$238,080.00	\$66,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$66,960.00
5	456-109-096	V200K SRDF METRO FAST COMBO=IC	\$372,000.00	ES-1	36%	\$238,080.00	\$66,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$66,960.00
5	456-109-097	V400K SRDF METRO FAST COMBO=IC	\$372,000.00	ES-1	36%	\$238,080.00	\$66,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$66,960.00
5	456-109-113	VMAX3 LOC REP PKG 0-50TB=CC	\$1,100.00	ES-1	36%	\$704.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.00
5	456-109-114	VMAX3 LOC REP PKG 51-150TB=CC	\$865.00	ES-1	36%	\$553.60	\$155.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$155.70
5	456-109-115	VMAX3 LOC REP PKG 151-300TB=CC	\$560.00	ES-1	36%	\$358.40	\$100.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$100.80
5	456-109-116	VMAX3 LOC REP PKG 301-450TB=CC	\$455.00	ES-1	36%	\$291.20	\$81.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$81.90
5	456-109-117	VMAX3 LOC REP PKG451-750TB=CC	\$395.00	ES-1	36%	\$252.80	\$71.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$71.10
5	456-109-118	VMAX3 LOC REP PKG 751-1500TB=CC	\$350.00	ES-1	36%	\$224.00	\$63.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$63.00
5	456-109-119	VMAX3 LOC REP PKG 1501+TB=CC	\$295.00	ES-1	36%	\$188.80	\$53.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$53.10
5	456-109-120	V100K LOCAL REP UPG 0-50TB=CC	\$1,100.00	ES-1	36%	\$704.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.00
5	456-109-121	V100K LOCAL REP UPG 51-150TB=CC	\$865.00	ES-1	36%	\$553.60	\$155.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$155.70
5	456-109-122	V100K LOCAL REP UPG 151-300TB=CC	\$560.00	ES-1	36%	\$358.40	\$100.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$100.80
5	456-109-123	V100K LOCAL REP UPG 301-450TB=CC	\$455.00	ES-1	36%	\$291.20	\$81.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$81.90
5	456-109-124	V100K LOCAL REP UPG451-750TB=CC	\$395.00	ES-1	36%	\$252.80	\$71.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$71.10
5	456-109-125	V100K LOCAL REP UPG 751-1500TB=CC	\$350.00	ES-1	36%	\$224.00	\$63.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$63.00
5	456-109-126	V100K LOCAL REP UPG 1501+TB=CC	\$295.00	ES-1	36%	\$188.80	\$53.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$53.10
5	456-109-127	V200K LOCAL REP UPG 0-50TB=CC	\$1,100.00	ES-1	36%	\$704.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.00
5	456-109-128	V200K LOCAL REP UPG 51-150TB=CC	\$865.00	ES-1	36%	\$553.60	\$155.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$155.70
5	456-109-129	V200K LOCAL REP UPG 151-300TB=CC	\$560.00	ES-1	36%	\$358.40	\$100.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$100.80
5	456-109-130	V200K LOCAL REP UPG 301-450TB=CC	\$455.00	ES-1	36%	\$291.20	\$81.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$81.90
5	456-109-131	V200K LOCAL REP UPG451-750TB=CC	\$395.00	ES-1	36%	\$252.80	\$71.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$71.10
5	456-109-132	V200K LOCAL REP UPG 751-1500TB=CC	\$350.00	ES-1	36%	\$224.00	\$63.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$63.00
5	456-109-133	V200K LOCAL REP UPG 1501+TB=CC	\$295.00	ES-1	36%	\$188.80	\$53.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$53.10
5	456-109-134	V400K LOCAL REP UPG 0-50TB=CC	\$1,100.00	ES-1	36%	\$704.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.00
5	456-109-135	V400K LOCAL REP UPG 51-150TB=CC	\$865.00	ES-1	36%	\$553.60	\$155.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$155.70
5	456-109-136	V400K LOCAL REP UPG 151-300TB=CC	\$560.00	ES-1	36%	\$358.40	\$100.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$100.80
5	456-109-137	V400K LOCAL REP UPG 301-450TB=CC	\$455.00	ES-1	36%	\$291.20	\$81.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$81.90
5	456-109-138	V400K LOCAL REP UPG451-750TB=CC	\$395.00	ES-1	36%	\$252.80	\$71.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$71.10
5	456-109-139	V400K LOCAL REP UPG 751-1500TB=CC	\$350.00	ES-1	36%	\$224.00	\$63.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$63.00
5	456-109-140	V400K LOCAL REP UPG 1501+TB=CC	\$295.00	ES-1	36%	\$188.80	\$53.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$53.10
5	456-109-206	VMWARE ESA FOR VMAX3 IN PKG=IA	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-207	ESA FOR V100K IN PKG=IA	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-209	ESA FOR V400K IN PKG=IA	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-261	VIPR SRM VMAX3 BASE NEW 100K =IC	\$8,950.00	ES-1	36%	\$5,728.00	\$1,611.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,611.00
5	456-109-262	VIPR SRM VMAX3 BASE NEW 200K =IC	\$19,900.00	ES-1	36%	\$12,736.00	\$3,582.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,582.00
5	456-109-263	VIPR SRM VMAX3 BASE NEW 400K =IC	\$21,900.00	ES-1	36%	\$14,016.00	\$3,942.00	\$0.00	\$0.				

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	456-109-369	V400K DATA AT REST ENCRYPT OS UPG LIC=IC	\$192,000.00	ES-1	36%	\$122,880.00	\$13,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,440.00
5	456-110-000	FAST_X SYSTEM=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-035	VMAX SRDF METRO 0-50TB=CC	\$2,200.00	ES-1	36%	\$1,408.00	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$396.00
5	456-110-036	VMAX SRDF METRO 51-150TB=CC	\$1,575.00	ES-1	36%	\$1,008.00	\$283.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$283.50
5	456-110-037	VMAX SRDF METRO 151-300TB=CC	\$1,115.00	ES-1	36%	\$713.60	\$200.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$200.70
5	456-110-038	VMAX SRDF METRO 301-450TB=CC	\$880.00	ES-1	36%	\$563.20	\$158.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$158.40
5	456-110-039	VMAX SRDF METRO 451-750TB=CC	\$755.00	ES-1	36%	\$483.20	\$135.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$135.90
5	456-110-040	VMAX SRDF METRO 751-1500TB=CC	\$650.00	ES-1	36%	\$416.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$117.00
5	456-110-041	VMAX SRDF METRO 1501+TB=CC	\$550.00	ES-1	36%	\$352.00	\$99.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$99.00
5	456-110-042	V100K SRDF METRO UPG 0-50TB=CC	\$2,200.00	ES-1	36%	\$1,408.00	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$396.00
5	456-110-043	V100K SRDF METRO UPG 51-150TB=CC	\$1,575.00	ES-1	36%	\$1,008.00	\$283.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$283.50
5	456-110-044	V100K SRDF METRO UPG 151-300TB=CC	\$1,115.00	ES-1	36%	\$713.60	\$200.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$200.70
5	456-110-045	V100K SRDF METRO UPG 301-450TB=CC	\$880.00	ES-1	36%	\$563.20	\$158.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$158.40
5	456-110-046	V100K SRDF METRO UPG 451-750TB=CC	\$755.00	ES-1	36%	\$483.20	\$135.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$135.90
5	456-110-047	V100K SRDF METRO UPG 751-1500TB=CC	\$650.00	ES-1	36%	\$416.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$117.00
5	456-110-048	V100K SRDF METRO UPG 1501+TB=CC	\$550.00	ES-1	36%	\$352.00	\$99.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$99.00
5	456-110-049	V200K SRDF METRO UPG 0-50TB=CC	\$2,200.00	ES-1	36%	\$1,408.00	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$396.00
5	456-110-050	V200K SRDF METRO UPG 51-150TB=CC	\$1,575.00	ES-1	36%	\$1,008.00	\$283.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$283.50
5	456-110-051	V200K SRDF METRO UPG 151-300TB=CC	\$1,115.00	ES-1	36%	\$713.60	\$200.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$200.70
5	456-110-052	V200K SRDF METRO UPG 301-450TB=CC	\$880.00	ES-1	36%	\$563.20	\$158.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$158.40
5	456-110-053	V200K SRDF METRO UPG 451-750TB=CC	\$755.00	ES-1	36%	\$483.20	\$135.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$135.90
5	456-110-054	V200K SRDF METRO UPG 751-1500TB=CC	\$650.00	ES-1	36%	\$416.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$117.00
5	456-110-055	V200K SRDF METRO UPG 1501+TB=CC	\$550.00	ES-1	36%	\$352.00	\$99.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$99.00
5	456-110-056	V400K SRDF METRO UPG 0-50TB=CC	\$2,200.00	ES-1	36%	\$1,408.00	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$396.00
5	456-110-057	V400K SRDF METRO UPG 51-150TB=CC	\$1,575.00	ES-1	36%	\$1,008.00	\$283.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$283.50
5	456-110-058	V400K SRDF METRO UPG 151-300TB=CC	\$1,115.00	ES-1	36%	\$713.60	\$200.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$200.70
5	456-110-059	V400K SRDF METRO UPG 301-450TB=CC	\$880.00	ES-1	36%	\$563.20	\$158.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$158.40
5	456-110-060	V400K SRDF METRO UPG 451-750TB=CC	\$755.00	ES-1	36%	\$483.20	\$135.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$135.90
5	456-110-061	V400K SRDF METRO UPG 751-1500TB=CC	\$650.00	ES-1	36%	\$416.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$117.00
5	456-110-062	V400K SRDF METRO UPG 1501+TB=CC	\$550.00	ES-1	36%	\$352.00	\$99.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$99.00
5	456-110-210	FAST_X CLOUDARRAY TIER=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-235	VMAX3 SRDF METRO REG 0-50TB=CA	\$1,800.00	ES-1	36%	\$1,152.00	\$324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$324.00
5	456-110-236	VMAX3 SRDF METRO REG 51-150TB=CA	\$2,340.00	ES-1	36%	\$1,497.60	\$421.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$421.20
5	456-110-237	VMAX3 SRDF METRO REG 151-300TB=CA	\$2,270.00	ES-1	36%	\$1,452.80	\$408.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$408.60
5	456-110-238	VMAX3 SRDF METRO REG 301-450TB=CA	\$2,190.00	ES-1	36%	\$1,401.60	\$394.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$394.20
5	456-110-239	VMAX3 SRDF METRO REG 451-750TB=CA	\$1,860.00	ES-1	36%	\$1,190.40	\$334.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$334.80
5	456-110-240	VMAX3 SRDF METRO REG 751-1500TB=CA	\$1,580.00	ES-1	36%	\$1,011.20	\$284.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$284.40
5	456-110-241	VMAX3 SRDF METRO REG 1501+TB=CA	\$1,345.00	ES-1	36%	\$860.80	\$242.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$242.10
5	456-110-242	V100K SRDF METRO REG UPG 0-50TB=CA	\$1,800.00	ES-1	36%	\$1,152.00	\$324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$324.00
5	456-110-243	V100K SRDF METRO REG UPG 51-150TB=CA	\$2,340.00	ES-1	36%	\$1,497.60	\$421.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$421.20
5	456-110-244	V100K SRDF METRO REG UPG 151-300TB=CA	\$2,575.00	ES-1	36%	\$1,648.00	\$463.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$463.50
5	456-110-245	V100K SRDF METRO REG UPG 301-450TB=CA	\$2,190.00	ES-1	36%	\$1,401.60	\$394.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$394.20
5	456-110-246	V100K SRDF METRO REG UPG 451-750TB=CA	\$1,860.00	ES-1	36%	\$1,190.40	\$334.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$334.80
5	456-110-247	V100K SRDF METRO REG UPG 751-1500TB=CA	\$1,580.00	ES-1	36%	\$1,011.20	\$284.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$284.40
5	456-110-248	V100K SRDF METRO REG UPG 1501+TB=CA	\$1,345.00	ES-1	36%	\$860.80	\$242.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$242.10
5	456-110-249	V200K SRDF METRO REG UPG 0-50TB=CA	\$1,800.00	ES-1	36%	\$1,152.00	\$324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$324.00
5	456-110-250	V200K SRDF METRO REG UPG 51-150TB=CA	\$2,340.00	ES-1	36%	\$1,497.60	\$421.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$421.20
5	456-110-251	V200K SRDF METRO REG UPG 151-300TB=CA	\$2,575.00	ES-1	36%	\$1,648.00	\$463.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$463.50
5	456-110-252	V200K SRDF METRO REG UPG 301-450TB=CA	\$2,190.00	ES-1	36%	\$1,401.60	\$394.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$394.20
5	456-110-253	V200K SRDF METRO REG UPG 451-750TB=CA	\$1,860.00	ES-1	36%	\$1,190.40	\$334.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$334.80
5	456-110-254	V200K SRDF METRO REG UPG 751-1500TB=CA	\$1,580.00	ES-1	36%	\$1,011.20	\$284.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$284.40
5	456-110-255	V200K SRDF METRO REG UPG 1501+TB=CA	\$1,345.00	ES-1	36%	\$860.80	\$242.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$242.10
5	456-110-256	V400K SRDF METRO REG UPG 0-50TB=CA	\$1,800.00	ES-1	36%	\$1,152.00	\$324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$324.00
5	456-110-257	V400K SRDF METRO REG UPG 51-150TB=CA	\$2,340.00	ES-1	36%	\$1,497.60	\$421.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$421.20
5	456-110-258	V400K SRDF METRO REG UPG 151-300TB=CA	\$2,575.00	ES-1	36%	\$1,648.00	\$463.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$463.50
5	456-110-259	V400K SRDF METRO REG UPG 301-450TB=CA	\$2,190.00	ES-1	36%	\$1,401.60	\$394.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$394.20
5	456-110-260	V400K SRDF METRO REG UPG 451-750TB=CA	\$1,860.00	ES-1	36%	\$1,190.40	\$334.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$334.80
5	456-110-261	V400K SRDF METRO REG UPG 751-1500TB=CA	\$1,580.00	ES-1	36%	\$1,011.20	\$284.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$284.40
5	456-110-262	V400K SRDF METRO REG UPG 1501+TB=CA	\$1,345.00	ES-1	36%	\$860.80	\$242.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$242.10
5	456-110-263	VMAX3 SRDF METRO ADD ON 0-50TB=CC	\$1,320.00	ES-1	36%	\$844.80	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$237.60
5	456-110-264	VMAX3 SRDF METRO ADD ON 51-150TB=CC	\$945.00	ES-1	36%	\$604.80	\$170.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$170.10
5	456-110-265	VMAX3 SRDF METRO ADD ON 151-300TB=CC	\$670.00	ES-1	36%	\$428.80	\$120.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$120.60
5	456-110-266	VMAX3 SRDF METRO ADD ON 301-450TB=CC	\$530.00	ES-1	36%	\$339.20	\$95.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$95.40
5	456-110-267	VMAX3 SRDF METRO ADD ON 451-750TB=CC	\$455.00	ES-1	36%	\$291.20	\$81.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$81.90
5	456-110-268	VMAX3 SRDF METRO ADD ON 751-1500TB=CC	\$390.00	ES-1	36%	\$249.60	\$70.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$70.20
5	456-110-269	VMAX3 SRDF METRO ADD ON 1501+TB=CC	\$330.00	ES-1	36%	\$211.20	\$59.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$59.40
5	456-110-270	V100K SRDF METRO ADD ON UPG 0-50TB=CC	\$1,320.00	ES-1	36%	\$844.80	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$237.60
5	456-110-271	V100K SRDF METRO ADD ON UPG 51-150TB=CC	\$945.00	ES-1	36%	\$604.80	\$170.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$170.10
5	456-110-272	V100K SRDF METRO ADD ON UPG 151-300TB=CC	\$670.00	ES-1	36%	\$428.80	\$120.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$120.60
5	456-110-273	V100K SRDF METRO ADD ON UPG 301-450TB=CC	\$530.00	ES-1	36%	\$339.20	\$95.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$95.40
5	456-110-274	V100K SRDF METRO ADD ON UPG 451-750TB=CC	\$455.00	ES-1	36%	\$291.20	\$81.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$81.90
5	456-110-275	V100K SRDF MET ADD ON UPG 751-1500TB=CC	\$390.00	ES-1	36%	\$249.60	\$70.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$70.20
5	456-110-276	V100K SRDF METRO ADD ON UPG 1501+TB=CC	\$330.00	ES-1	36%	\$211.20	\$59.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$59.40
5	456-110-277	V200K SRDF METRO ADD ON UPG 0-50TB=CC	\$1,320.00	ES-1	36%	\$844.80	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$237.60
5	456-110-278	V200K SRDF METRO ADD ON UPG 51-150TB=CC	\$945.00	ES-1	36%	\$604.80	\$170.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$170.10
5	456-110-279	V200K SRDF METRO ADD ON UPG 151-300TB=CC	\$670.00	ES-1	36%	\$428.80	\$120.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$120.60
5	456-110-280	V200K SRDF METRO ADD ON UPG 301-450TB=CC	\$530.00	ES-1	36%	\$339.20	\$95.40	\$0.00					

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	456-110-284	V400K SRDF METRO ADD ON UPG 0-50TB=CC	\$1,320.00	ES-1	36%	\$844.80	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$237.60
5	456-110-285	V400K SRDF METRO ADD ON UPG 51-150TB=CC	\$945.00	ES-1	36%	\$604.80	\$170.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$170.10
5	456-110-286	V400K SRDF METRO ADD ON UPG 151-300TB=CC	\$670.00	ES-1	36%	\$428.80	\$120.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$120.60
5	456-110-287	V400K SRDF METRO ADD ON UPG 301-450TB=CC	\$530.00	ES-1	36%	\$339.20	\$95.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$95.40
5	456-110-288	V400K SRDF METRO ADD ON UPG 451-750TB=CC	\$455.00	ES-1	36%	\$291.20	\$81.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$81.90
5	456-110-289	V400K SRDF MET ADD ON UPG 751-1500TB=CC	\$390.00	ES-1	36%	\$249.60	\$70.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$70.20
5	456-110-290	V400K SRDF METRO ADD ON UPG 1501+TB=CC	\$330.00	ES-1	36%	\$211.20	\$59.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$59.40
5	456-110-291	SRDFM FAST COMBO TIER VMAX=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-434	V100K SRDFM CNV UPG 0-50TB=CC	\$400.00	ES-1	36%	\$256.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	456-110-435	V100K SRDFM CNV UPG 51-150TB=CC	\$350.00	ES-1	36%	\$224.00	\$63.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$63.00
5	456-110-436	V100K SRDFM CNV UPG 151-300TB=CC	\$300.00	ES-1	36%	\$192.00	\$54.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54.00
5	456-110-437	V100K SRDFM CNV UPG 301-450TB=CC	\$275.00	ES-1	36%	\$176.00	\$49.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$49.50
5	456-110-438	V100K SRDFM CNV UPG 451-750TB=CC	\$250.00	ES-1	36%	\$160.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.00
5	456-110-439	V100K SRDFM CNV UPG 751-1500TB=CC	\$225.00	ES-1	36%	\$144.00	\$40.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$40.50
5	456-110-440	V100K SRDFM CNV UPG 1501TB+CC	\$200.00	ES-1	36%	\$128.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5	456-110-441	V200K SRDFM CNV UPG 0-50TB=CC	\$400.00	ES-1	36%	\$256.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	456-110-442	V200K SRDFM CNV UPG 51-150TB=CC	\$350.00	ES-1	36%	\$224.00	\$63.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$63.00
5	456-110-443	V200K SRDFM CNV UPG 151-300TB=CC	\$300.00	ES-1	36%	\$192.00	\$54.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54.00
5	456-110-444	V200K SRDFM CNV UPG 301-450TB=CC	\$275.00	ES-1	36%	\$176.00	\$49.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$49.50
5	456-110-445	V200K SRDFM CNV UPG 451-750TB=CC	\$250.00	ES-1	36%	\$160.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.00
5	456-110-446	V200K SRDFM CNV UPG 751-1500TB=CC	\$225.00	ES-1	36%	\$144.00	\$40.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$40.50
5	456-110-447	V200K SRDFM CNV UPG 1501TB+CC	\$200.00	ES-1	36%	\$128.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5	456-110-448	V400K SRDFM CNV UPG 0-50TB=CC	\$400.00	ES-1	36%	\$256.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	456-110-449	V400K SRDFM CNV UPG 51-150TB=CC	\$350.00	ES-1	36%	\$224.00	\$63.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$63.00
5	456-110-450	V400K SRDFM CNV UPG 151-300TB=CC	\$300.00	ES-1	36%	\$192.00	\$54.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54.00
5	456-110-451	V400K SRDFM CNV UPG 301-450TB=CC	\$275.00	ES-1	36%	\$176.00	\$49.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$49.50
5	456-110-452	V400K SRDFM CNV UPG 451-750TB=CC	\$250.00	ES-1	36%	\$160.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.00
5	456-110-453	V400K SRDFM CNV UPG 751-1500TB=CC	\$225.00	ES-1	36%	\$144.00	\$40.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$40.50
5	456-110-454	V400K SRDFM CNV UPG 1501TB+CC	\$200.00	ES-1	36%	\$128.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5	456-110-514	VS SRM VMAX3 1-50TB=CC	\$1,690.00	ES-1	36%	\$1,081.60	\$304.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$304.20
5	456-110-521	VS SRM VMAX3 CAP UPGRADE 100K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-522	VS SRM VMAX3 CAP UPGRADE 200K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-523	VS SRM VMAX3 CAP UPGRADE 400K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-524	VS SRM VMAX3 1-50TB UPG=CC	\$0.00	ES-1	36%	\$0.00	\$304.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$304.20
5	456-110-525	VS SRM VMAX3 51-150TB UPG=CC	\$0.00	ES-1	36%	\$0.00	\$301.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$301.32
5	456-110-526	VS SRM VMAX3 151-300TB UPG=CC	\$0.00	ES-1	36%	\$0.00	\$298.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.44
5	456-110-527	VS SRM VMAX3 301-450TB UPG=CC	\$0.00	ES-1	36%	\$0.00	\$287.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$287.10
5	456-110-528	VS SRM VMAX3 451-750TB UPG=CC	\$0.00	ES-1	36%	\$0.00	\$263.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$263.88
5	456-110-529	VS SRM VMAX3 751-1500TB UPG=CC	\$0.00	ES-1	36%	\$0.00	\$241.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$241.20
5	456-110-530	VS SRM VMAX3 1501+TB UPG=CC	\$0.00	ES-1	36%	\$0.00	\$229.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$229.32
5	456-110-580	VMAX3UNISPHERE360 BASE NEW 100KPROMO=IC	\$50,000.00	ES-1	36%	\$32,000.00	\$9,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,000.00
5	456-110-581	VMAX3UNISPHERE360 BASE NEW 200KPROMO=IC	\$50,000.00	ES-1	36%	\$32,000.00	\$9,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,000.00
5	456-110-582	VMAX3UNISPHERE360 BASE NEW 400KPROMO=IC	\$50,000.00	ES-1	36%	\$32,000.00	\$9,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,000.00
5	456-110-629	VMAX3 MF ESSENTIALS BASE NEW=IC	\$27,585.00	ES-1	36%	\$17,654.40	\$4,965.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,965.30
5	456-110-631	VMAX3 MF ESSENTIALS 0-50TB=CA	\$2,135.00	ES-1	36%	\$1,366.40	\$384.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$384.30
5	456-110-632	VMAX3 MF ESSENTIALS 51-150TB=CA	\$1,670.00	ES-1	36%	\$1,068.80	\$300.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$300.60
5	456-110-633	VMAX3 MF ESSENTIALS 151-300TB=CA	\$1,365.00	ES-1	36%	\$873.60	\$245.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$245.70
5	456-110-634	VMAX3 MF ESSENTIALS 301-450TB=CA	\$1,190.00	ES-1	36%	\$761.60	\$214.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$214.20
5	456-110-635	VMAX3 MF ESSENTIALS 451-750TB=CA	\$1,030.00	ES-1	36%	\$659.20	\$185.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$185.40
5	456-110-636	VMAX3 MF ESSENTIALS 751-1500TB=CA	\$895.00	ES-1	36%	\$572.80	\$161.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.10
5	456-110-637	VMAX3 MF ESSENTIALS 1501+TB=CA	\$780.00	ES-1	36%	\$499.20	\$140.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$140.40
5	456-110-638	VMAX3 MF ESSENTIALS PLUS BASE NEW=IC	\$48,275.00	ES-1	36%	\$30,896.00	\$8,689.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,689.50
5	456-110-640	VMAX3 MF ESSENTIALS PLUS 0-50TB=CA	\$3,735.00	ES-1	36%	\$2,390.40	\$672.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$672.30
5	456-110-641	VMAX3 MF ESSENTIALS PLUS 51-150TB=CA	\$2,925.00	ES-1	36%	\$1,872.00	\$526.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$526.50
5	456-110-642	VMAX3 MF ESSENTIALS PLUS 151-300TB=CA	\$2,390.00	ES-1	36%	\$1,529.60	\$430.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$430.20
5	456-110-643	VMAX3 MF ESSENTIALS PLUS 301-450TB=CA	\$2,085.00	ES-1	36%	\$1,334.40	\$375.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$375.30
5	456-110-644	VMAX3 MF ESSENTIALS PLUS 451-750TB=CA	\$1,805.00	ES-1	36%	\$1,155.20	\$324.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$324.90
5	456-110-645	VMAX3 MF ESSENTIALS PLUS 751-1500TB=CA	\$1,565.00	ES-1	36%	\$1,001.60	\$281.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$281.70
5	456-110-646	VMAX3 MF ESSENTIALS PLUS 1501+TB=CA	\$1,365.00	ES-1	36%	\$873.60	\$245.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$245.70
5	456-110-647	VMAX3 AUTOSWAP BASE NEW=ZD	\$86,800.00	ES-1	36%	\$55,552.00	\$15,624.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,624.00
5	456-110-649	VMAX3 AUTOSWAP 1-45 MSU=ZD	\$190.00	ES-1	36%	\$121.60	\$34.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$34.20
5	456-110-650	VMAX3 AUTOSWAP 46-175 MSU=ZD	\$120.00	ES-1	36%	\$76.80	\$21.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$21.60
5	456-110-651	VMAX3 AUTOSWAP 176-315 MSU=ZD	\$90.00	ES-1	36%	\$57.60	\$16.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16.20
5	456-110-652	VMAX3 AUTOSWAP 316-575 MSU=ZD	\$70.00	ES-1	36%	\$44.80	\$12.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12.60
5	456-110-653	VMAX3 AUTOSWAP 576-875 MSU=ZD	\$50.00	ES-1	36%	\$32.00	\$9.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9.00
5	456-110-654	VMAX3 AUTOSWAP 876-1315 MSU=ZD	\$35.00	ES-1	36%	\$22.40	\$6.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6.30
5	456-110-655	VMAX3 AUTOSWAP 1316+ MSU=ZD	\$18.00	ES-1	36%	\$11.52	\$3.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3.24
5	456-110-656	VMAX3 ZDP FOR MF BASE NEW=IC	\$12,570.00	ES-1	36%	\$8,044.80	\$2,262.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,262.60
5	456-110-658	VMAX3 ZDP FOR MF 0-50TB=CA	\$1,065.00	ES-1	36%	\$681.60	\$191.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$191.70
5	456-110-659	VMAX3 ZDP FOR MF 51-150TB=CA	\$825.00	ES-1	36%	\$528.00	\$148.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$148.50
5	456-110-660	VMAX3 ZDP FOR MF 151-300TB=CA	\$790.00	ES-1	36%	\$505.60	\$142.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$142.20
5	456-110-661	VMAX3 ZDP FOR MF 301-450TB=CA	\$680.00	ES-1	36%	\$435.20	\$122.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$122.40
5	456-110-662	VMAX3 ZDP FOR MF 451-750TB=CA	\$635.00	ES-1	36%	\$406.40	\$114.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$114.30
5	456-110-663	VMAX3 ZDP FOR MF 751-1500TB=CA	\$520.00	ES-1	36%	\$332.80	\$93.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$93.60
5	456-110-664	VMAX3 ZDP FOR MF 1501+TB=CA	\$365.00	ES-1	36%	\$233.60	\$65.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$65.70
5	456-110-665	VMAX3 GDDR BASE NEW=MD	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-667	VMAX3 GDDR TIER=MD	\$175,000.00	ES-1	36%	\$112,000.00	\$31,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31,500.00
5	456-110-784	VIPR SRM VMAX3 0-50TB=CC	\$1,320.00	ES-1	36%	\$844.80	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$237.60
5	456-110-785	VIPR SRM VMAX3 51-15											

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-110-787	VIPR SRM VMAX3 301-450TB=CC	\$1,250.00	ES-1	36%	\$800.00	\$225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$225.00
5	456-110-788	VIPR SRM VMAX3 451-750TB=CC	\$1,149.00	ES-1	36%	\$735.36	\$206.82	\$0.00	\$0.00	\$0.00	\$0.00	\$206.82
5	456-110-789	VIPR SRM VMAX3 751-1500TB=CC	\$1,051.00	ES-1	36%	\$672.64	\$189.18	\$0.00	\$0.00	\$0.00	\$0.00	\$189.18
5	456-110-790	VIPR SRM VMAX3 1500+TB =CC	\$999.00	ES-1	36%	\$639.36	\$179.82	\$0.00	\$0.00	\$0.00	\$0.00	\$179.82
5	456-110-817	VIPR SRM VMAX3 1-50TB UPG=CC	\$0.00	ES-1	36%	\$0.00	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$237.60
5	456-110-818	VIPR SRM VMAX3 51-150TB UPG=CC	\$0.00	ES-1	36%	\$0.00	\$236.34	\$0.00	\$0.00	\$0.00	\$0.00	\$236.34
5	456-110-819	VIPR SRM VMAX3 151-300TB UPG=CC	\$0.00	ES-1	36%	\$0.00	\$234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$234.00
5	456-110-820	VIPR SRM VMAX3 301-450TB UPG=CC	\$0.00	ES-1	36%	\$0.00	\$225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$225.00
5	456-110-821	VIPR SRM VMAX3 451-750TB UPG=CC	\$0.00	ES-1	36%	\$0.00	\$206.82	\$0.00	\$0.00	\$0.00	\$0.00	\$206.82
5	456-110-822	VIPR SRM VMAX3 751-1500TB UPG=CC	\$0.00	ES-1	36%	\$0.00	\$189.18	\$0.00	\$0.00	\$0.00	\$0.00	\$189.18
5	456-110-823	VIPR SRM VMAX3 1501+ UPG=CC	\$0.00	ES-1	36%	\$0.00	\$179.82	\$0.00	\$0.00	\$0.00	\$0.00	\$179.82
5	456-111-315	VS VIPRC VMAX3 LIC=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-423	VMAX BASE SUITE NEW 100K=IC	\$0.00	ES-1	36%	\$0.00	\$771.30	\$0.00	\$0.00	\$0.00	\$0.00	\$771.30
5	457-101-424	VMAX BASE SUITE NEW 200K=IC	\$0.00	ES-1	36%	\$0.00	\$2,313.90	\$0.00	\$0.00	\$0.00	\$0.00	\$2,313.90
5	457-101-425	VMAX BASE SUITE NEW 400K=IC	\$0.00	ES-1	36%	\$0.00	\$6,428.70	\$0.00	\$0.00	\$0.00	\$0.00	\$6,428.70
5	457-101-426	VMAX BASE SUITE CAP UPGRADE 100K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-427	VMAX BASE SUITE CAP UPGRADE 200K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-428	VMAX BASE SUITE CAP UPGRADE 400K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-432	VMAX FOUNDATION SUITE BASE NEW 100K=IC	\$0.00	ES-1	36%	\$0.00	\$1,542.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,542.60
5	457-101-433	VMAX FOUNDATION SUITE BASE NEW 200K=IC	\$0.00	ES-1	36%	\$0.00	\$4,628.70	\$0.00	\$0.00	\$0.00	\$0.00	\$4,628.70
5	457-101-434	VMAX FOUNDATION SUITE BASE NEW 400K=IC	\$0.00	ES-1	36%	\$0.00	\$10,286.10	\$0.00	\$0.00	\$0.00	\$0.00	\$10,286.10
5	457-101-435	VMAX FOUNDATION SUITE CAP UPG 100K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-436	VMAX FOUNDATION SUITE CAP UPG 200K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-437	VMAX FOUNDATION SUITE CAP UPG 400K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-441	LOC REP SUITE 0-50TB=CC	\$0.00	ES-1	36%	\$0.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.00
5	457-101-442	LOC REP SUITE 51-150TB=CC	\$0.00	ES-1	36%	\$0.00	\$155.70	\$0.00	\$0.00	\$0.00	\$0.00	\$155.70
5	457-101-443	LOC REP SUITE 751-1500TB=CC	\$0.00	ES-1	36%	\$0.00	\$63.00	\$0.00	\$0.00	\$0.00	\$0.00	\$63.00
5	457-101-444	LOC REP SUITE 151-300TB=CC	\$0.00	ES-1	36%	\$0.00	\$100.80	\$0.00	\$0.00	\$0.00	\$0.00	\$100.80
5	457-101-445	LOC REP SUITE 1501+TB=CC	\$0.00	ES-1	36%	\$0.00	\$53.10	\$0.00	\$0.00	\$0.00	\$0.00	\$53.10
5	457-101-446	LOC REP SUITE 301-450TB=CC	\$0.00	ES-1	36%	\$0.00	\$81.90	\$0.00	\$0.00	\$0.00	\$0.00	\$81.90
5	457-101-447	LOC REP SUITE 451-750TB=CC	\$0.00	ES-1	36%	\$0.00	\$71.10	\$0.00	\$0.00	\$0.00	\$0.00	\$71.10
5	457-101-448	LOC REP SUITE BASE NEW 100K=IC	\$0.00	ES-1	36%	\$0.00	\$4,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	457-101-449	LOC REP SUITE BASE NEW 200K=IC	\$0.00	ES-1	36%	\$0.00	\$4,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	457-101-450	LOC REP SUITE BASE NEW 400K=IC	\$0.00	ES-1	36%	\$0.00	\$4,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	457-101-451	LOC REP SUITE CAP UPGRADE 100K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-452	LOC REP SUITE CAP UPGRADE 200K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-453	LOC REP SUITE CAP UPGRADE 400K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-457	REM REP SUITE 0-50TB=CC	\$0.00	ES-1	36%	\$0.00	\$316.80	\$0.00	\$0.00	\$0.00	\$0.00	\$316.80
5	457-101-458	REM REP SUITE 51-150TB=CC	\$0.00	ES-1	36%	\$0.00	\$226.80	\$0.00	\$0.00	\$0.00	\$0.00	\$226.80
5	457-101-459	REM REP SUITE 751-1500TB=CC	\$0.00	ES-1	36%	\$0.00	\$93.60	\$0.00	\$0.00	\$0.00	\$0.00	\$93.60
5	457-101-460	REM REP SUITE 151-300TB=CC	\$0.00	ES-1	36%	\$0.00	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$160.20
5	457-101-461	REM REP SUITE 1501+TB=CC	\$0.00	ES-1	36%	\$0.00	\$79.20	\$0.00	\$0.00	\$0.00	\$0.00	\$79.20
5	457-101-462	REM REP SUITE 301-450TB=CC	\$0.00	ES-1	36%	\$0.00	\$126.90	\$0.00	\$0.00	\$0.00	\$0.00	\$126.90
5	457-101-463	REM REP SUITE 451-750TB=CC	\$0.00	ES-1	36%	\$0.00	\$108.90	\$0.00	\$0.00	\$0.00	\$0.00	\$108.90
5	457-101-464	REM REP SUITE BASE NEW 100K=IC	\$0.00	ES-1	36%	\$0.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5	457-101-465	REM REP SUITE BASE NEW 200K=IC	\$0.00	ES-1	36%	\$0.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5	457-101-466	REM REP SUITE BASE NEW 400K=IC	\$0.00	ES-1	36%	\$0.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5	457-101-467	REM REP SUITE CAP UPGRADE 100K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-468	REM REP SUITE CAP UPGRADE 200K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-469	REM REP SUITE CAP UPGRADE 400K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-473	STAR BASE NEW 100K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-474	STAR BASE NEW 200K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-475	STAR BASE NEW 400K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-476	STAR CAP UPGRADE 100K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-477	STAR CAP UPGRADE 200K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-478	STAR CAP UPGRADE 400K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-482	VMAX TOTAL PROD PAK 0-50TB=CC	\$0.00	ES-1	36%	\$0.00	\$796.50	\$0.00	\$0.00	\$0.00	\$0.00	\$796.50
5	457-101-483	VMAX TOTAL PROD PAK 51-150TB=CC	\$0.00	ES-1	36%	\$0.00	\$609.30	\$0.00	\$0.00	\$0.00	\$0.00	\$609.30
5	457-101-484	VMAX TOTAL PROD PAK 751-1500TB=CC	\$0.00	ES-1	36%	\$0.00	\$261.90	\$0.00	\$0.00	\$0.00	\$0.00	\$261.90
5	457-101-485	VMAX TOTAL PROD PAK 151-300TB=CC	\$0.00	ES-1	36%	\$0.00	\$467.10	\$0.00	\$0.00	\$0.00	\$0.00	\$467.10
5	457-101-486	VMAX TOTAL PROD PAK 1501+TB=CC	\$0.00	ES-1	36%	\$0.00	\$210.60	\$0.00	\$0.00	\$0.00	\$0.00	\$210.60
5	457-101-487	VMAX TOTAL PROD PAK 301-450TB=CC	\$0.00	ES-1	36%	\$0.00	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$414.00
5	457-101-488	VMAX TOTAL PROD PAK 451-750TB=CC	\$0.00	ES-1	36%	\$0.00	\$324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$324.00
5	457-101-489	VMAX TOTAL PROD PAK BASE NEW 100K=IC	\$0.00	ES-1	36%	\$0.00	\$9,672.30	\$0.00	\$0.00	\$0.00	\$0.00	\$9,672.30
5	457-101-490	VMAX TOTAL PROD PAK BASE NEW 200K=IC	\$0.00	ES-1	36%	\$0.00	\$12,951.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,951.00
5	457-101-491	VMAX TOTAL PROD PAK BASE NEW 400K=IC	\$0.00	ES-1	36%	\$0.00	\$20,053.80	\$0.00	\$0.00	\$0.00	\$0.00	\$20,053.80
5	457-101-492	VMAX TOTAL PROD PAK CAP UPGRADE 100K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-493	VMAX TOTAL PROD PAK CAP UPGRADE 200K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-494	VMAX TOTAL PROD PAK CAP UPGRADE 400K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-498	VMAX ADVANCED SUITE BASE NEW 100K=IC	\$0.00	ES-1	36%	\$0.00	\$1,928.70	\$0.00	\$0.00	\$0.00	\$0.00	\$1,928.70
5	457-101-499	VMAX ADVANCED SUITE BASE NEW 200K=IC	\$0.00	ES-1	36%	\$0.00	\$5,786.10	\$0.00	\$0.00	\$0.00	\$0.00	\$5,786.10
5	457-101-500	VMAX ADVANCED SUITE BASE NEW 400K=IC	\$0.00	ES-1	36%	\$0.00	\$14,142.60	\$0.00	\$0.00	\$0.00	\$0.00	\$14,142.60
5	457-101-501	VMAX ADVANCED SUITE CAP UPGRADE 100K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-502	VMAX ADVANCED SUITE CAP UPGRADE 200K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-503	VMAX ADVANCED SUITE CAP UPGRADE 400K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-507	V200K VMAX TOTAL PROD PAK BASE NEW=IC	\$0.00	ES-1	36%	\$0.00	\$12,951.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,951.00
5	457-101-508	V400K VMAX TOTAL PROD PAK BASE NEW=IC	\$0.00	ES-1	36%	\$0.00	\$20,053.80	\$0.00	\$0.00	\$0.00	\$0.00	\$20,053.80
5	457-101-509	V200K TOTAL PROD PAK CAP UPG=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-510	V400K TOTAL PROD PAK CAP UPG=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-511	TOTAL PROD PAK 0-50TB=CC	\$0.00	ES-1	36%	\$0.00	\$796.50	\$0.00	\$0.00	\$0.00	\$0.00	\$796.50

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	457-101-512	TOTAL PROD PAK 51-150TB=CC	\$0.00	ES-1	36%	\$0.00	\$609.30	\$0.00	\$0.00	\$0.00	\$0.00	\$609.30
5	457-101-513	TOTAL PROD PAK 151-300TB=CC	\$0.00	ES-1	36%	\$0.00	\$467.10	\$0.00	\$0.00	\$0.00	\$0.00	\$467.10
5	457-101-521	TOTAL PROD PAK 301-450TB=CC	\$0.00	ES-1	36%	\$0.00	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$414.00
5	457-101-522	TOTAL PROD PAK 451-750TB=CC	\$0.00	ES-1	36%	\$0.00	\$324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$324.00
5	457-101-573	VIPR SRM VMAX3 BASE NEW 100K=CC	\$0.00	ES-1	36%	\$0.00	\$1,611.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,611.00
5	457-101-574	VIPR SRM VMAX3 BASE NEW 200K=CC	\$0.00	ES-1	36%	\$0.00	\$3,582.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,582.00
5	457-101-575	VIPR SRM VMAX3 BASE NEW 400K=CC	\$0.00	ES-1	36%	\$0.00	\$3,942.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,942.00
5	457-101-576	VIPR SRM VMAX3 CAP UPGRADE 100K=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-577	VIPR SRM VMAX3 CAP UPGRADE 200K=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-578	VIPR SRM VMAX3 CAP UPGRADE 400K=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-586	AppSync Base New 100K=IC	\$0.00	ES-1	36%	\$0.00	\$3,645.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,645.00
5	457-101-587	AppSync Cap Upgrade 100K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-588	AppSync Base New 200K=IC	\$0.00	ES-1	36%	\$0.00	\$3,645.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,645.00
5	457-101-589	AppSync Cap Upgrade 200K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-590	AppSync Base New 400K=IC	\$0.00	ES-1	36%	\$0.00	\$3,645.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,645.00
5	457-101-591	AppSync Cap Upgrade 400K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-610	VIPR CONTROLLER NEW 100K	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-611	VIPR CONTROLLER NEW 200K	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-612	VIPR CONTROLLER NEW 400K	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-613	VIPR CONTROLLER UPGRADE 100K	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-614	VIPR CONTROLLER UPGRADE 200K	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-615	VIPR CONTROLLER UPGRADE 400K	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-616	V200K REM REP SUITE BASE NEW=IC	\$0.00	ES-1	36%	\$0.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5	457-101-617	V400K REM REP SUITE BASE NEW=IC	\$0.00	ES-1	36%	\$0.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5	457-101-618	V200K REM REP SUITE CAP UPG=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-619	V400K REM REP SUITE CAP UPG=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-620	REM REP SUITE 0-50TB=CC	\$0.00	ES-1	36%	\$0.00	\$316.80	\$0.00	\$0.00	\$0.00	\$0.00	\$316.80
5	457-101-621	REM REP SUITE 51-150TB=CC	\$0.00	ES-1	36%	\$0.00	\$226.80	\$0.00	\$0.00	\$0.00	\$0.00	\$226.80
5	457-101-622	REM REP SUITE 151-300TB=CC	\$0.00	ES-1	36%	\$0.00	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$160.20
5	457-101-623	REM REP SUITE 301-450TB=CC	\$0.00	ES-1	36%	\$0.00	\$126.90	\$0.00	\$0.00	\$0.00	\$0.00	\$126.90
5	457-101-624	REM REP SUITE 451-750TB=CC	\$0.00	ES-1	36%	\$0.00	\$108.90	\$0.00	\$0.00	\$0.00	\$0.00	\$108.90
5	457-101-625	REM REP SUITE 751-1500TB=CC	\$0.00	ES-1	36%	\$0.00	\$93.60	\$0.00	\$0.00	\$0.00	\$0.00	\$93.60
5	457-101-626	REM REP SUITE 1501+TB=CC	\$0.00	ES-1	36%	\$0.00	\$79.20	\$0.00	\$0.00	\$0.00	\$0.00	\$79.20
5	457-101-627	V100 REM REP SUITE BASE NEW=IC	\$0.00	ES-1	36%	\$0.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5	457-101-628	V100 REM REP SUITE CAP UPG=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-629	V100K TOTAL PROD PAK CAP UPG=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-631	V100K VMAX TOTAL PROD PAK BASE NEW=IC	\$0.00	ES-1	36%	\$0.00	\$9,672.30	\$0.00	\$0.00	\$0.00	\$0.00	\$9,672.30
5	457-101-634	FOUNDATION SUITE BASE UPG FBS 100K=IC	\$0.00	ES-1	36%	\$0.00	\$771.30	\$0.00	\$0.00	\$0.00	\$0.00	\$771.30
5	457-101-635	FOUNDATION SUITE BASE UPG FBS 200K=IC	\$0.00	ES-1	36%	\$0.00	\$2,314.80	\$0.00	\$0.00	\$0.00	\$0.00	\$2,314.80
5	457-101-636	FOUNDATION SUITE BASE UPG FBS 400K=IC	\$0.00	ES-1	36%	\$0.00	\$3,857.40	\$0.00	\$0.00	\$0.00	\$0.00	\$3,857.40
5	457-101-637	ADVANCED SUITE BASE UPG FBS 100K=IC	\$0.00	ES-1	36%	\$0.00	\$1,157.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,157.40
5	457-101-638	ADVANCED SUITE BASE UPG FBS 200K=IC	\$0.00	ES-1	36%	\$0.00	\$3,472.20	\$0.00	\$0.00	\$0.00	\$0.00	\$3,472.20
5	457-101-639	ADVANCED SUITE BASE UPG FBS 400K=IC	\$0.00	ES-1	36%	\$0.00	\$7,713.90	\$0.00	\$0.00	\$0.00	\$0.00	\$7,713.90
5	457-101-640	ADVANCED SUITE BASE UPG FFS 100K=IC	\$0.00	ES-1	36%	\$0.00	\$386.10	\$0.00	\$0.00	\$0.00	\$0.00	\$386.10
5	457-101-641	ADVANCED SUITE BASE UPG FFS 200K=IC	\$0.00	ES-1	36%	\$0.00	\$1,157.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,157.40
5	457-101-642	ADVANCED SUITE BASE UPG FFS 400K=IC	\$0.00	ES-1	36%	\$0.00	\$3,856.50	\$0.00	\$0.00	\$0.00	\$0.00	\$3,856.50
5	457-101-658	HYPERMAX OS BASE NEW 100K=IC	\$0.00	ES-1	36%	\$0.00	\$199.85	\$0.00	\$0.00	\$0.00	\$0.00	\$199.85
5	457-101-659	HYPERMAX OS BASE NEW 200K=IC	\$0.00	ES-1	36%	\$0.00	\$800.10	\$0.00	\$0.00	\$0.00	\$0.00	\$800.10
5	457-101-660	HYPERMAX OS BASE NEW 400K=IC	\$0.00	ES-1	36%	\$0.00	\$1,999.90	\$0.00	\$0.00	\$0.00	\$0.00	\$1,999.90
5	457-101-661	HYPERMAX OS CAP UPGRADE 100K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-662	HYPERMAX OS CAP UPGRADE 200K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-663	HYPERMAX OS CAP UPGRADE 400K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-667	UNISPHERE SUITE NEW 100K=IC	\$0.00	ES-1	36%	\$0.00	\$1,028.70	\$0.00	\$0.00	\$0.00	\$0.00	\$1,028.70
5	457-101-668	UNISPHERE SUITE NEW 200K=IC	\$0.00	ES-1	36%	\$0.00	\$3,086.10	\$0.00	\$0.00	\$0.00	\$0.00	\$3,086.10
5	457-101-669	UNISPHERE SUITE NEW 400K=IC	\$0.00	ES-1	36%	\$0.00	\$7,713.90	\$0.00	\$0.00	\$0.00	\$0.00	\$7,713.90
5	457-101-670	UNISPHERE SUITE CAP UPGRADE 100K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-671	UNISPHERE SUITE CAP UPGRADE 200K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-672	UNISPHERE SUITE CAP UPGRADE 400K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-676	TOTAL PROD PAK 751-1500TB=CC	\$0.00	ES-1	36%	\$0.00	\$261.90	\$0.00	\$0.00	\$0.00	\$0.00	\$261.90
5	457-101-677	TOTAL PROD PAK 1501+TB=CC	\$0.00	ES-1	36%	\$0.00	\$210.60	\$0.00	\$0.00	\$0.00	\$0.00	\$210.60
5	457-101-688	FOUNDATION UPG FRM UNISPHERE 100K=IC	\$0.00	ES-1	36%	\$0.00	\$513.90	\$0.00	\$0.00	\$0.00	\$0.00	\$513.90
5	457-101-689	FOUNDATION UPG FRM UNISPHERE 200K=IC	\$0.00	ES-1	36%	\$0.00	\$1,542.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,542.60
5	457-101-690	FOUNDATION UPG FRM UNISPHERE 400K=IC	\$0.00	ES-1	36%	\$0.00	\$2,572.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,572.20
5	457-101-691	ADVANCED UPG FRM UNISPHERE 100K=CC	\$0.00	ES-1	36%	\$0.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5	457-101-692	ADVANCED UPG FRM UNISPHERE 200K=CC	\$0.00	ES-1	36%	\$0.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	457-101-693	ADVANCED UPG FRM UNISPHERE 400K=CC	\$0.00	ES-1	36%	\$0.00	\$6,428.70	\$0.00	\$0.00	\$0.00	\$0.00	\$6,428.70
5	457-101-778	TIMEFINDER REG BASE NEW 100K=IC	\$0.00	ES-1	36%	\$0.00	\$4,525.20	\$0.00	\$0.00	\$0.00	\$0.00	\$4,525.20
5	457-101-779	TIMEFINDER REG BASE NEW 200K=IC	\$0.00	ES-1	36%	\$0.00	\$4,525.20	\$0.00	\$0.00	\$0.00	\$0.00	\$4,525.20
5	457-101-780	TIMEFINDER REG BASE NEW 400K=IC	\$0.00	ES-1	36%	\$0.00	\$4,525.20	\$0.00	\$0.00	\$0.00	\$0.00	\$4,525.20
5	457-101-781	TIMEFINDER REG CAP UPGRADE 100K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-782	TIMEFINDER REG CAP UPGRADE 200K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-783	TIMEFINDER REG CAP UPGRADE 400K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-794	SRDF REG BASE NEW 100K=IC	\$0.00	ES-1	36%	\$0.00	\$8,203.50	\$0.00	\$0.00	\$0.00	\$0.00	\$8,203.50
5	457-101-795	SRDF REG BASE NEW 200K=IC	\$0.00	ES-1	36%	\$0.00	\$8,203.50	\$0.00	\$0.00	\$0.00	\$0.00	\$8,203.50
5	457-101-796	SRDF REG BASE NEW 400K=IC	\$0.00	ES-1	36%	\$0.00	\$8,203.50	\$0.00	\$0.00	\$0.00	\$0.00	\$8,203.50
5	457-101-797	SRDF REG CAP UPGRADE 100K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-798	SRDF REG CAP UPGRADE 200K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-799	SRDF REG CAP UPGRADE 400K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-810	UNIS FAST COMBO VMAX 100K=IC	\$0.00	ES-1	36%	\$0.00	\$84,188.70	\$0.00	\$0.00	\$0.00	\$0.00	\$84,188.70
5	457-101-811	UNIS FAST COMBO VMAX 200K=IC	\$0.00	ES-1	36%	\$0.00	\$86,246.10	\$0.00	\$0.00	\$0.00	\$0.00	\$86,246.10

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	457-101-812	UNIS FAST COMBO VMAX 400K=IC	\$0.00	ES-1	36%	\$0.00	\$90,873.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90,873.90
5	457-101-813	FOUND FAST COMBO VMAX 100K=IC	\$622,370.00	ES-1	36%	\$398,316.80	\$112,026.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$112,026.60
5	457-101-814	FOUND FAST COMBO VMAX 200K=IC	\$639,515.00	ES-1	36%	\$409,289.60	\$115,112.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$115,112.70
5	457-101-815	FOUND FAST COMBO VMAX 400K=IC	\$670,945.00	ES-1	36%	\$429,404.80	\$120,770.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$120,770.10
5	457-101-816	ADV SUITE FAST COMBO VMAX 100K=IC	\$0.00	ES-1	36%	\$0.00	\$134,984.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$134,984.70
5	457-101-817	ADV SUITE FAST COMBO VMAX 200K=IC	\$0.00	ES-1	36%	\$0.00	\$138,842.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$138,842.10
5	457-101-818	ADV SUITE FAST COMBO VMAX 400K=IC	\$0.00	ES-1	36%	\$0.00	\$147,198.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$147,198.60
5	457-101-823	ESA FOR V100K BASE LIC=IA	\$0.00	ES-1	36%	\$0.00	\$926.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$926.10
5	457-101-824	ESA FOR V100K UPG LIC=IA	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-825	ESA FOR V200K BASE LIC=IA	\$0.00	ES-1	36%	\$0.00	\$926.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$926.10
5	457-101-826	ESA FOR V200K UPG LIC=IA	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-827	ESA FOR V400K BASE LIC=IA	\$0.00	ES-1	36%	\$0.00	\$926.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$926.10
5	457-101-828	ESA FOR V400K UPG LIC=IA	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-829	TIMEFINDER FAST COMBO VMAX 100K=IC	\$0.00	ES-1	36%	\$0.00	\$32,942.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$32,942.70
5	457-101-830	TIMEFINDER FAST COMBO VMAX 200K=IC	\$0.00	ES-1	36%	\$0.00	\$32,942.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$32,942.70
5	457-101-831	TIMEFINDER FAST COMBO VMAX 400K=IC	\$0.00	ES-1	36%	\$0.00	\$32,942.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$32,942.70
5	457-101-832	SRDF FAST COMBO VMAX 100K=IC	\$0.00	ES-1	36%	\$0.00	\$50,005.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$50,005.80
5	457-101-833	SRDF FAST COMBO VMAX 200K=IC	\$0.00	ES-1	36%	\$0.00	\$50,005.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$50,005.80
5	457-101-834	SRDF FAST COMBO VMAX 400K=IC	\$0.00	ES-1	36%	\$0.00	\$50,005.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$50,005.80
5	457-101-846	VIPR SRM FAST COMBO VMAX3 BASE 100K=IC	\$780,900.00	ES-1	36%	\$499,776.00	\$140,562.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$140,562.00
5	457-101-847	VIPR SRM FAST COMBO VMAX3 BASE 200K=IC	\$780,900.00	ES-1	36%	\$499,776.00	\$140,562.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$140,562.00
5	457-101-848	VIPR SRM FAST COMBO VMAX3 BASE 400K=IC	\$780,900.00	ES-1	36%	\$499,776.00	\$140,562.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$140,562.00
5	457-101-870	AppSync Base Reg New 100K=IC	\$0.00	ES-1	36%	\$0.00	\$4,072.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,072.68
5	457-101-871	AppSync Cap Upg Reg 100K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-872	AppSync Base Reg New 200K=IC	\$0.00	ES-1	36%	\$0.00	\$4,072.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,072.68
5	457-101-873	AppSync Cap Upg Reg 200K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-874	AppSync Base Reg New 400K=IC	\$0.00	ES-1	36%	\$0.00	\$4,072.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,072.68
5	457-101-875	AppSync Cap Upg Reg 400K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-876	AppSync Base TPP New 100K=IC	\$0.00	ES-1	36%	\$0.00	\$3,098.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,098.34
5	457-101-877	AppSync Cap TPP Upgrade 100K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-878	AppSync Base TPP New 200K=IC	\$0.00	ES-1	36%	\$0.00	\$3,098.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,098.34
5	457-101-879	AppSync Cap TPP Upgrade 200K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-880	AppSync Base TPP New 400K=IC	\$0.00	ES-1	36%	\$0.00	\$3,098.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,098.34
5	457-101-881	AppSync Cap TPP Upgrade 400K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-882	DATA AT REST ENCRYPT OS NEW LIC 100K=IC	\$0.00	ES-1	36%	\$0.00	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,450.00
5	457-101-883	DATA AT REST ENCRYPT OS UPG 100K=IC	\$0.00	ES-1	36%	\$0.00	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,450.00
5	457-101-884	DATA AT REST ENCRYPT OS NEW LIC 200K=IC	\$0.00	ES-1	36%	\$0.00	\$7,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,000.00
5	457-101-885	DATA AT REST ENCRYPT OS UPG 200K=IC	\$0.00	ES-1	36%	\$0.00	\$7,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,000.00
5	457-101-886	DATA AT REST ENCRYPT OS NEW LIC 400K=IC	\$0.00	ES-1	36%	\$0.00	\$13,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,440.00
5	457-101-887	DATA AT REST ENCRYPT OS UPG 400K=IC	\$0.00	ES-1	36%	\$0.00	\$13,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,440.00
5	457-101-914	V100K LOCAL REP REG BASE LIC=IC	\$0.00	ES-1	36%	\$0.00	\$4,525.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,525.20
5	457-101-915	V200K LOCAL REP REG BASE LIC=IC	\$0.00	ES-1	36%	\$0.00	\$4,525.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,525.20
5	457-101-916	V400K LOCAL REP REG BASE LIC=IC	\$0.00	ES-1	36%	\$0.00	\$4,525.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,525.20
5	457-101-917	V100K LOCAL REP REG CAP UPGRADE=CA	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-918	V200K LOCAL REP REG CAP UPGRADE=CA	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-919	V400K LOCAL REP REG CAP UPGRADE=CA	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-920	V100K REMOTE REP REG BASE LIC=IC	\$0.00	ES-1	36%	\$0.00	\$8,203.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,203.50
5	457-101-921	V200K REMOTE REP REG BASE LIC=IC	\$0.00	ES-1	36%	\$0.00	\$8,203.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,203.50
5	457-101-922	V400K REMOTE REP REG BASE LIC=IC	\$0.00	ES-1	36%	\$0.00	\$8,203.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,203.50
5	457-101-923	V100K REMOTE REP REG CAP UPGRADE=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-924	V200K REMOTE REP REG CAP UPGRADE=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-925	V400K REMOTE REP REG CAP UPGRADE=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-926	ESA FOR 100K BASE NEW LICENSE MP ONLY=IC	\$0.00	ES-1	36%	\$0.00	\$926.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$926.10
5	457-101-927	ESA FOR 200K BASE NEW LICENSE MP ONLY=IC	\$0.00	ES-1	36%	\$0.00	\$926.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$926.10
5	457-101-928	ESA FOR 400K BASE NEW LICENSE MP ONLY=IC	\$0.00	ES-1	36%	\$0.00	\$926.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$926.10
5	457-101-929	ESA FOR 100K CAP UPG LICENSE MP ONLY=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-930	ESA FOR 200K CAP UPG LIC MP ONLY=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-931	ESA FOR 400K CAP UPG LIC MP ONLY=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-932	V100K REMOTE REP UPG 0-50TB=CC	\$0.00	ES-1	36%	\$0.00	\$316.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$316.80
5	457-101-933	V100K REMOTE REP UPG 51-150TB=CC	\$0.00	ES-1	36%	\$0.00	\$226.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$226.80
5	457-101-934	V100K REMOTE REP UPG 151-300TB=CC	\$0.00	ES-1	36%	\$0.00	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$160.20
5	457-101-935	V100K REMOTE REP UPG 301-450TB=CC	\$0.00	ES-1	36%	\$0.00	\$126.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$126.90
5	457-101-936	V100K REMOTE REP UPG 451-750TB=CC	\$0.00	ES-1	36%	\$0.00	\$108.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.90
5	457-101-937	V100K REMOTE REP UPG 751-1500TB=CC	\$0.00	ES-1	36%	\$0.00	\$93.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$93.60
5	457-101-938	V100K REMOTE REP UPG 1501+TB=CC	\$0.00	ES-1	36%	\$0.00	\$79.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$79.20
5	457-101-939	V200K REMOTE REP UPG 0-50TB=CC	\$0.00	ES-1	36%	\$0.00	\$316.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$316.80
5	457-101-940	V200K REMOTE REP UPG 51-150TB=CC	\$0.00	ES-1	36%	\$0.00	\$226.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$226.80
5	457-101-941	V200K REMOTE REP UPG 151-300TB=CC	\$0.00	ES-1	36%	\$0.00	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$160.20
5	457-101-942	V200K REMOTE REP UPG 301-450TB=CC	\$0.00	ES-1	36%	\$0.00	\$126.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$126.90
5	457-101-943	V200K REMOTE REP UPG 451-750TB=CC	\$0.00	ES-1	36%	\$0.00	\$108.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.90
5	457-101-944	V200K REMOTE REP UPG 751-1500TB=CC	\$0.00	ES-1	36%	\$0.00	\$93.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$93.60
5	457-101-945	V200K REMOTE REP UPG 1501+TB=CC	\$0.00	ES-1	36%	\$0.00	\$79.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$79.20
5	457-101-946	V400K REMOTE REP UPG 0-50TB=CC	\$0.00	ES-1	36%	\$0.00	\$316.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$316.80
5	457-101-947	V400K REMOTE REP UPG 51-150TB=CC	\$0.00	ES-1	36%	\$0.00	\$226.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$226.80
5	457-101-948	V400K REMOTE REP UPG 151-300TB=CC	\$0.00	ES-1	36%	\$0.00	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$160.20
5	457-101-949	V400K REMOTE REP UPG 301-450TB=CC	\$0.00	ES-1	36%	\$0.00	\$126.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$126.90
5	457-101-950	V400K REMOTE REP UPG 451-750TB=CC	\$0.00	ES-1	36%	\$0.00	\$108.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.90
5	457-101-951	V400K REMOTE REP UPG 751-1500TB=CC	\$0.00	ES-1	36%	\$0.00	\$93.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$93.60
5	457-101-952	V400K REMOTE REP UPG 1501+TB=CC	\$0.00	ES-1	36%	\$0.00	\$79.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$79.20
5	457-101-953	V100K LOCAL REP UPG 0-50TB=CC	\$0.00	ES-1	36%	\$0.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	457-101-954	V100K LOCAL REP UPG 51-150TB=CC	\$0.00	ES-1	36%	\$0.00	\$155.70	\$0.00	\$0.00	\$0.00	\$0.00	\$155.70
5	457-101-955	V100K LOCAL REP UPG 151-300TB=CC	\$0.00	ES-1	36%	\$0.00	\$100.80	\$0.00	\$0.00	\$0.00	\$0.00	\$100.80
5	457-101-956	V100K LOCAL REP UPG 301-450TB=CC	\$0.00	ES-1	36%	\$0.00	\$81.90	\$0.00	\$0.00	\$0.00	\$0.00	\$81.90
5	457-101-957	V100K LOCAL REP UPG 451-750TB=CC	\$0.00	ES-1	36%	\$0.00	\$71.10	\$0.00	\$0.00	\$0.00	\$0.00	\$71.10
5	457-101-958	V100K LOCAL REP UPG 751-1500TB=CC	\$0.00	ES-1	36%	\$0.00	\$63.00	\$0.00	\$0.00	\$0.00	\$0.00	\$63.00
5	457-101-959	V100K LOCAL REP UPG 1501+TB=CC	\$0.00	ES-1	36%	\$0.00	\$53.10	\$0.00	\$0.00	\$0.00	\$0.00	\$53.10
5	457-101-960	V200K LOCAL REP UPG 0-50TB=CC	\$0.00	ES-1	36%	\$0.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.00
5	457-101-961	V200K LOCAL REP UPG 51-150TB=CC	\$0.00	ES-1	36%	\$0.00	\$155.70	\$0.00	\$0.00	\$0.00	\$0.00	\$155.70
5	457-101-962	V200K LOCAL REP UPG 151-300TB=CC	\$0.00	ES-1	36%	\$0.00	\$100.80	\$0.00	\$0.00	\$0.00	\$0.00	\$100.80
5	457-101-963	V200K LOCAL REP UPG 301-450TB=CC	\$0.00	ES-1	36%	\$0.00	\$81.90	\$0.00	\$0.00	\$0.00	\$0.00	\$81.90
5	457-101-964	V200K LOCAL REP UPG 451-750TB=CC	\$0.00	ES-1	36%	\$0.00	\$71.10	\$0.00	\$0.00	\$0.00	\$0.00	\$71.10
5	457-101-965	V200K LOCAL REP UPG 751-1500TB=CC	\$0.00	ES-1	36%	\$0.00	\$63.00	\$0.00	\$0.00	\$0.00	\$0.00	\$63.00
5	457-101-966	V200K LOCAL REP UPG 1501+TB=CC	\$0.00	ES-1	36%	\$0.00	\$53.10	\$0.00	\$0.00	\$0.00	\$0.00	\$53.10
5	457-101-967	V400K LOCAL REP UPG 0-50TB=CC	\$0.00	ES-1	36%	\$0.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.00
5	457-101-968	V400K LOCAL REP UPG 51-150TB=CC	\$0.00	ES-1	36%	\$0.00	\$155.70	\$0.00	\$0.00	\$0.00	\$0.00	\$155.70
5	457-101-969	V400K LOCAL REP UPG 151-300TB=CC	\$0.00	ES-1	36%	\$0.00	\$100.80	\$0.00	\$0.00	\$0.00	\$0.00	\$100.80
5	457-101-970	V400K LOCAL REP UPG 301-450TB=CC	\$0.00	ES-1	36%	\$0.00	\$81.90	\$0.00	\$0.00	\$0.00	\$0.00	\$81.90
5	457-101-971	V400K LOCAL REP UPG 451-750TB=CC	\$0.00	ES-1	36%	\$0.00	\$71.10	\$0.00	\$0.00	\$0.00	\$0.00	\$71.10
5	457-101-972	V400K LOCAL REP UPG 751-1500TB=CC	\$0.00	ES-1	36%	\$0.00	\$63.00	\$0.00	\$0.00	\$0.00	\$0.00	\$63.00
5	457-101-973	V400K LOCAL REP UPG 1501+TB=CC	\$0.00	ES-1	36%	\$0.00	\$53.10	\$0.00	\$0.00	\$0.00	\$0.00	\$53.10
5	457-101-974	V100K TOTAL PROD PACK UPG 0-50TB=CC	\$0.00	ES-1	36%	\$0.00	\$796.50	\$0.00	\$0.00	\$0.00	\$0.00	\$796.50
5	457-101-975	V100K TOTAL PROD PACK UPG 51-150TB=CC	\$0.00	ES-1	36%	\$0.00	\$609.30	\$0.00	\$0.00	\$0.00	\$0.00	\$609.30
5	457-101-976	V100K TOTAL PROD PACK UPG 151-300TB=CC	\$0.00	ES-1	36%	\$0.00	\$467.10	\$0.00	\$0.00	\$0.00	\$0.00	\$467.10
5	457-101-977	V100K TOTAL PROD PACK UPG 301-450TB=CC	\$0.00	ES-1	36%	\$0.00	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$414.00
5	457-101-978	V100K TOTAL PROD PACK UPG 451-750TB=CC	\$0.00	ES-1	36%	\$0.00	\$324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$324.00
5	457-101-979	V100K TOTAL PROD PACK UPG 751-1500TB=CC	\$0.00	ES-1	36%	\$0.00	\$261.90	\$0.00	\$0.00	\$0.00	\$0.00	\$261.90
5	457-101-980	V100K TOTAL PROD PACK UPG 1501+TB=CC	\$0.00	ES-1	36%	\$0.00	\$210.60	\$0.00	\$0.00	\$0.00	\$0.00	\$210.60
5	457-101-981	V200K TOTAL PROD PACK UPG 0-50TB=CC	\$0.00	ES-1	36%	\$0.00	\$796.50	\$0.00	\$0.00	\$0.00	\$0.00	\$796.50
5	457-101-982	V200K TOTAL PROD PACK UPG 51-150TB=CC	\$0.00	ES-1	36%	\$0.00	\$609.30	\$0.00	\$0.00	\$0.00	\$0.00	\$609.30
5	457-101-983	V200K TOTAL PROD PACK UPG 151-300TB=CC	\$0.00	ES-1	36%	\$0.00	\$467.10	\$0.00	\$0.00	\$0.00	\$0.00	\$467.10
5	457-101-984	V200K TOTAL PROD PACK UPG 301-450TB=CC	\$0.00	ES-1	36%	\$0.00	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$414.00
5	457-101-985	V200K TOTAL PROD PACK UPG 451-750TB=CC	\$0.00	ES-1	36%	\$0.00	\$324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$324.00
5	457-101-986	V200K TOTAL PROD PACK UPG 751-1500TB=CC	\$0.00	ES-1	36%	\$0.00	\$261.90	\$0.00	\$0.00	\$0.00	\$0.00	\$261.90
5	457-101-987	V200K TOTAL PROD PACK UPG 1501+TB=CC	\$0.00	ES-1	36%	\$0.00	\$210.60	\$0.00	\$0.00	\$0.00	\$0.00	\$210.60
5	457-101-988	V400K TOTAL PROD PACK UPG 0-50TB=CC	\$0.00	ES-1	36%	\$0.00	\$796.50	\$0.00	\$0.00	\$0.00	\$0.00	\$796.50
5	457-101-989	V400K TOTAL PROD PACK UPG 51-150TB=CC	\$0.00	ES-1	36%	\$0.00	\$609.30	\$0.00	\$0.00	\$0.00	\$0.00	\$609.30
5	457-101-990	V400K TOTAL PROD PACK UPG 151-300TB=CC	\$0.00	ES-1	36%	\$0.00	\$467.10	\$0.00	\$0.00	\$0.00	\$0.00	\$467.10
5	457-101-991	V400K TOTAL PROD PACK UPG 301-450TB=CC	\$0.00	ES-1	36%	\$0.00	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$414.00
5	457-101-992	V400K TOTAL PROD PACK UPG 451-750TB=CC	\$0.00	ES-1	36%	\$0.00	\$324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$324.00
5	457-101-993	V400K TOTAL PROD PACK UPG 751-1500TB=CC	\$0.00	ES-1	36%	\$0.00	\$261.90	\$0.00	\$0.00	\$0.00	\$0.00	\$261.90
5	457-101-994	V400K TOTAL PROD PACK UPG 1501+TB=CC	\$0.00	ES-1	36%	\$0.00	\$210.60	\$0.00	\$0.00	\$0.00	\$0.00	\$210.60
5	457-101-995	VMAX3 STAR TPP BASE NEW 100K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-996	VMAX3 STAR TPP BASE NEW 200K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-997	VMAX3 STAR TPP BASE NEW 400K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-998	VMAX3 STAR TPP CAP UPGRADE 100K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-999	VMAX3 STAR TPP CAP UPGRADE 200K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-000	VMAX3 STAR TPP CAP UPGRADE 400K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-018	FAST.X BASE NEW 100K=IC	\$0.00	ES-1	36%	\$0.00	\$6,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,300.00
5	457-102-019	FAST.X BASE NEW 200K=IC	\$0.00	ES-1	36%	\$0.00	\$11,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,250.00
5	457-102-020	FAST.X BASE NEW 400K=IC	\$0.00	ES-1	36%	\$0.00	\$20,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,160.00
5	457-102-021	FAST.X UPG 100K=IC	\$0.00	ES-1	36%	\$0.00	\$6,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,300.00
5	457-102-022	FAST.X UPG 200K=IC	\$0.00	ES-1	36%	\$0.00	\$11,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,250.00
5	457-102-023	FAST.X UPG 400K=IC	\$0.00	ES-1	36%	\$0.00	\$20,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,160.00
5	457-102-032	VMAX SRDF METRO BASE NEW 100K=IC	\$0.00	ES-1	36%	\$0.00	\$6,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,750.00
5	457-102-033	VMAX SRDF METRO BASE NEW 200K=IC	\$0.00	ES-1	36%	\$0.00	\$6,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,750.00
5	457-102-034	VMAX SRDF METRO BASE NEW 400K=IC	\$0.00	ES-1	36%	\$0.00	\$6,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,750.00
5	457-102-038	VMAX SRDF METRO CAP UPG 100K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-039	VMAX SRDF METRO CAP UPG 200K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-040	VMAX SRDF METRO CAP UPG 400K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-045	V100K FAST.X CLOUDARRAY BASE NEW=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-046	V200K FAST.X CLOUDARRAY BASE NEW=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-047	V400K FAST.X CLOUDARRAY BASE NEW=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-048	V100K FAST.X CLOUDARRAY CAP UPG=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-049	V200K FAST.X CLOUDARRAY CAP UPG=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-050	V400K FAST.X CLOUDARRAY CAP UPG=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-074	VMAX3 SRDF METRO REG BASE NEW 100K=IC	\$0.00	ES-1	36%	\$0.00	\$4,320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,320.00
5	457-102-075	VMAX3 SRDF METRO REG BASE NEW 200K=IC	\$0.00	ES-1	36%	\$0.00	\$4,320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,320.00
5	457-102-076	VMAX3 SRDF METRO REG BASE NEW 400K=IC	\$0.00	ES-1	36%	\$0.00	\$4,320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,320.00
5	457-102-077	VMAX3 SRDF METRO REG CAP UPG 100K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-078	VMAX3 SRDF METRO REG CAP UPG 200K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-079	VMAX3 SRDF METRO REG CAP UPG 400K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-080	VMAX3 SRDF METRO ADD ON BASE NEW 100K=IC	\$0.00	ES-1	36%	\$0.00	\$4,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	457-102-081	VMAX3 SRDF METRO ADD ON BASE NEW 200K=IC	\$0.00	ES-1	36%	\$0.00	\$4,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	457-102-082	VMAX3 SRDF METRO ADD ON BASE NEW 400K=IC	\$0.00	ES-1	36%	\$0.00	\$4,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	457-102-083	VMAX3 SRDF METRO ADD ON CAP UPG 100K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-084	VMAX3 SRDF METRO ADD ON CAP UPG 200K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-085	VMAX3 SRDF METRO ADD ON CAP UPG 400K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-086	SRDFM FAST COMBO VMAX 100K=IC	\$0.00	ES-1	36%	\$0.00	\$66,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$66,960.00
5	457-102-087	SRDFM FAST COMBO VMAX 200K=IC	\$0.00	ES-1	36%	\$0.00	\$66,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$66,960.00
5	457-102-088	SRDFM FAST COMBO VMAX 400K=IC	\$0.00	ES-1	36%	\$0.00	\$66,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$66,960.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	457-102-127	VMAX SRDFM CNV BASE NEW 100K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$2,430.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,430.00
5	457-102-128	VMAX SRDFM CNV BASE NEW 200K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$2,430.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,430.00
5	457-102-129	VMAX SRDFM CNV BASE NEW 400K=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$2,430.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,430.00
5	457-102-661	VIPR SRM VMAX3 BASE NEW 100K =IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$1,611.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,611.00
5	457-102-662	VIPR SRM VMAX3 BASE NEW 200K =IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$3,582.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,582.00
5	457-102-663	VIPR SRM VMAX3 BASE NEW 400K =IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$3,942.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,942.00
5	457-102-664	VIPR SRM VMAX3 CAP UPGRADE 100K =IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-665	VIPR SRM VMAX3 CAP UPGRADE 200K =IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-666	VIPR SRM VMAX3 CAP UPGRADE 400K =IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-785	VMAX3 HYPERMAX OS PRODUCT	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-786	VMAX3 BASE PKG	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-787	V100K ADVANCED FROM FNDATION PKG UPG=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-789	V400K ADVANCED FROM FNDATION PKG UPG=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-790	V100K ADVANCED FROM UNISPHERE UPG=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-792	V400K ADVANCED FROM UNISPHERE UPG=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-793	V100K ADVANCED FROM BASE PKG UPG=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-795	V400K ADVANCED FROM BASE PKG UPG=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-802	VMAX3 UNISPHERE FAST COMBO	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-808	VMAX3 ADVANCED FAST COMBO	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-811	VMAX3 SRDF FAST COMBO	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-814	VMAX3 TIMEFINDER FAST COMBO	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-817	V100K ESA PRODUCT	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-819	V400K ESA PRODUCT	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-823	VMAX3 SRDF REPFIL REG CAP=CA	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-824	V100K SRDF REPFIL REG UPG CAP=CA	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-825	V200K SRDF REPFIL REG UPG CAP=CA	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-826	V400K SRDF REPFIL REG UPG CAP=CA	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-830	VMAX3 TF SNAPSURE REG CAP=CA	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-831	V100K TFSNAPSURE REG UPG CAP=CA	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-832	V200K TFSNAPSURE REG UPG CAP=CA	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-833	V400K TFSNAPSURE REG UPG CAP=CA	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-839	VIPR SRM VMAX3 PRODUCT	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-843	APPSYNC FOR VMAX3 PRODUCT	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-844	APPSYNC FOR VMAX3 REG PRODUCT	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-845	APPSYNC FOR VMAX3 TPP PRODUCT	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-951	VMAX3 DATA AT REST ENCRYPTION PRODUCT	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-965	V100K ESA MGMT PACK ONLY PRODUCT	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-966	V200K ESA MGMT PACK ONLY PRODUCT	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-967	V400K ESA MGMT PACK ONLY PRODUCT	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-980	VMAX3 FAST.X CLOUDARRAY PRODUCT	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-981	VMAX3 FAST.X PRODUCT	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-982	VMAX3 SRDF METRO PRODUCT	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-983	VMAX3 SRDF METRO REGISTERED PRODUCT	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-984	VMAX3 SRDF METRO ADD ON PRODUCT	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-985	VMAX3 SRDF METRO CONV REG TO FULL PROD	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-990	VMAX3 SRDF METRO FAST COMBO PRODUCT	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-086	V100K ESA 0-50TB=CC	\$370.00	ES-1	36%	\$236.80	\$66.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$66.60
5	458-001-087	V100K ESA 51-150TB=CC	\$275.00	ES-1	36%	\$176.00	\$49.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$49.50
5	458-001-088	V100K ESA 151-300TB=CC	\$175.00	ES-1	36%	\$112.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31.50
5	458-001-089	V100K ESA 301-450TB=CC	\$150.00	ES-1	36%	\$96.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.00
5	458-001-090	V100K ESA 451-750TB=CC	\$125.00	ES-1	36%	\$80.00	\$22.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22.50
5	458-001-091	V100K ESA 751-1500TB=CC	\$110.00	ES-1	36%	\$70.40	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19.80
5	458-001-092	V100K ESA 1501+TB=CC	\$100.00	ES-1	36%	\$64.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18.00
5	458-001-093	V200K ESA 0-50TB=CC	\$370.00	ES-1	36%	\$236.80	\$66.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$66.60
5	458-001-094	V200K ESA 51-150TB=CC	\$275.00	ES-1	36%	\$176.00	\$49.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$49.50
5	458-001-095	V200K ESA 151-300TB=CC	\$175.00	ES-1	36%	\$112.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31.50
5	458-001-096	V200K ESA 301-450TB=CC	\$150.00	ES-1	36%	\$96.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.00
5	458-001-097	V200K ESA 451-750TB=CC	\$125.00	ES-1	36%	\$80.00	\$22.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22.50
5	458-001-098	V200K ESA 751-1500TB=CC	\$110.00	ES-1	36%	\$70.40	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19.80
5	458-001-099	V200K ESA 1501+TB=CC	\$100.00	ES-1	36%	\$64.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18.00
5	458-001-100	V400K ESA 0-50TB=CC	\$370.00	ES-1	36%	\$236.80	\$66.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$66.60
5	458-001-101	V400K ESA 51-150TB=CC	\$275.00	ES-1	36%	\$176.00	\$49.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$49.50
5	458-001-102	V400K ESA 151-300TB=CC	\$175.00	ES-1	36%	\$112.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31.50
5	458-001-103	V400K ESA 301-450TB=CC	\$150.00	ES-1	36%	\$96.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.00
5	458-001-104	V400K ESA 451-750TB=CC	\$125.00	ES-1	36%	\$80.00	\$22.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22.50
5	458-001-105	V400K ESA 751-1500TB=CC	\$110.00	ES-1	36%	\$70.40	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19.80
5	458-001-106	V400K ESA 1501+TB=CC	\$100.00	ES-1	36%	\$64.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18.00
5	458-001-115	VMAX3 LOC REPLICATION PKG CAPACITY	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-116	VMAX3 UNISPHERE PKG CAPACITY	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-117	VMAX3 HYPERMAX OS CAPACITY	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-163	ESA FOR VMAX3 CAPACITY	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-274	VMAX3 UNISPHERE360 PRODUCT	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-275	VMAX3 MF ESSENTIALS PRODUCT	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-276	VMAX3 MF ESSENTIALS PLUS PRODUCT	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-277	VMAX3 AUTOSWAP PRODUCT	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-279	VMAX3 GDDR PRODUCT	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-331	ESA FOR V100K BASE LIC=IA	\$5,145.00	ES-1	36%	\$3,292.80	\$926.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$926.10
5	458-001-332	ESA FOR V200K BASE LIC=IA	\$5,145.00	ES-1	36%	\$3,292.80	\$926.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$926.10
5	458-001-333	ESA FOR V400K BASE LIC=IA	\$5,145.00	ES-1	36%	\$3,292.80	\$926.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$926.10
5	458-001-651	VS SRM VMAX3 Base=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	458-001-652	VS VIPRC VMAX3 Base=IC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-653	VS SRM VMAX3 Tbu=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-654	VS VIPRC VMAX3 Tbu=CC	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-753	VIPR SRM FAST COMBO VMAX3 PRODUCT=CC	\$780,900.00	ES-1	36%	\$499,776.00	\$140,562.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$140,562.00
5	APPSYNC-3-LS	AppSync License Solution for VMAX3=CB	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-100K-UPG	VMAX 100K UPGRADE TRACKING	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-10GE-CSRDF	VMAX VG 10 GIGE COM SRDF PT TRKNG MODEL	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-10GE-SRDF	VMAX VG 10 GIGE SRDF PORT TRACKING MODEL	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-13UF-UFD-3P	VMAX VG 1U/3U FILLER PANEL KIT 3RD PARTY	\$285.00	ES-1	36%	\$182.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-1400MOD	VMAX VG FLASH MOD 1400	\$34,930.00	ES-1	36%	\$22,355.20	\$5,239.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,239.50
5	E-1400MODCONV	VMAX VG FLASH MOD 1400 CONVERSION	\$34,930.00	ES-1	36%	\$22,355.20	\$5,239.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,239.50
5	E-1400MODU	VMAX VG FLASH MOD 1400 UPG	\$34,930.00	ES-1	36%	\$22,355.20	\$5,239.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,239.50
5	E-1400MODUF	VMAX VG FLASH MOD 1400 FD UPG	\$34,930.00	ES-1	36%	\$22,355.20	\$5,239.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,239.50
5	E-1600MODS	VMAX VG FLASH MODS 1600	\$34,930.00	ES-1	36%	\$22,355.20	\$5,239.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,239.50
5	E-1600MODSCONV	VMAX VG FLASH MOD 1600 CONVERSION	\$34,930.00	ES-1	36%	\$22,355.20	\$4,030.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,030.92
5	E-1600MODSU	VMAX VG FLASH MODS 1600 UPG	\$34,930.00	ES-1	36%	\$22,355.20	\$4,030.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,030.92
5	E-1600MODSUF	VMAX VG FLASH MODS 1600 FD UPG	\$34,930.00	ES-1	36%	\$22,355.20	\$4,030.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,030.92
5	E-16FC-CSRDF	VMAX VG 16G FC COM SRDF PT TRKNG MODEL	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-16FC-FASTX	FASTX 16G PORTS TRACKING MODEL	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-16FC-PTP	PROTECTPNT PORT TRACKING MODEL	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-16FC-SRDF	VMAX VG 16G FC SRDF PORT TRACKING MODEL	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-1ENG	VMAX VG SINGLE ENGINE SYS BAY	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-1ENG-3P	VMAX VG SINGLE ENGINE SYS BAY	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-1ENGU	VMAX VG SINGLE ENGINE SYS BAY UPG	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-1ENGU-3P	VMAX VG SINGLE ENGINE SYS BAY UPG	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-200K-UPG	VMAX 200K UPGRADE TRACKING	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-2ENG	VMAX VG DUAL ENGINE SYS BAY	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-2ENG-3P	VMAX VG DUAL ENGINE SYS BAY	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-2ENGBEZ-3P	VMAX VG DUAL ENGINE BEZEL KIT 3RD PARTY	\$570.00	ES-1	36%	\$364.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-2ENGU	VMAX VG DUAL ENGINE SYS BAY UPG	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-2ENGU-3P	VMAX VG DUAL ENGINE SYS BAY UPG	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-2ME1-3PUFD	VMAX VG ENG 1 IB CABLE KIT FD UPG 3P	\$1,250.00	ES-1	36%	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-2ME2DUAL-3P	VMAX VG ENG 2 IB/ETH CABLE KIT 2ENG 3P	\$1,250.00	ES-1	36%	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-2MENG2CBLUF	VMAX VG 2 MTR 2ND ENG CONTIBÐ CBL UPG	\$1,250.00	ES-1	36%	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-2METERCBL	VMAX VG 2 METER CONTIGIB ETH CABLE	\$1,250.00	ES-1	36%	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-2METERCBLU	VMAX VG 2 METER CONTIGIB ETH CABLE UPG	\$1,250.00	ES-1	36%	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-2UF-UFD-3P	VMAX VG 2U FILLER PANEL KIT 3RD PARTY	\$285.00	ES-1	36%	\$182.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-350MOD	VMAX VG FLASH MOD 350	\$9,320.00	ES-1	36%	\$5,964.80	\$1,398.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,398.00
5	E-350MODRET	VMAX VG FLASH MOD 350	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-350MODU	VMAX VG FLASH MOD 350 UPG	\$9,320.00	ES-1	36%	\$5,964.80	\$1,075.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,075.53
5	E-350MODUF	VMAX VG FLASH MOD 350 FD UPG	\$9,320.00	ES-1	36%	\$5,964.80	\$1,075.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,075.53
5	E-3ME2-3P	VMAX VG ENG 2 IB/ETH CABLE KIT 3RD PARTY	\$1,250.00	ES-1	36%	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-3ME2-3PUFD	VMAX VG ENG 2 IB/ETH CABLE KIT FD UPG 3P	\$1,250.00	ES-1	36%	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-3ME3-3P	VMAX VG ENG 3 IB/ETH CABLE KIT 3RD PARTY	\$1,250.00	ES-1	36%	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-3ME3-3PUFD	VMAX VG ENG 3 IB/ETH CABLE KIT FD UPG 3P	\$1,250.00	ES-1	36%	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-3ME4DUAL-3P	VMAX VG ENG 4 IB/ETH CABLE KIT 2ENG 3P	\$1,250.00	ES-1	36%	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-3ME6DUAL-3P	VMAX VG ENG 6 IB/ETH CABLE KIT 2ENG 3P	\$1,250.00	ES-1	36%	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-3MENG4CBLUF	VMAX VG 3 MTR 2ND ENG CONTIBÐ CBL UPG	\$1,250.00	ES-1	36%	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-3MENG6CBLUF	VMAX VG 3 MTR 2ND ENG CONTIBÐ CBL UPG	\$1,250.00	ES-1	36%	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-3METERCBL	VMAX VG 3 METER CONTIGIB ETH CABLE	\$1,250.00	ES-1	36%	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-3METERCBLU	VMAX VG 3 METER CONTIGIB ETH CABLE UPG	\$1,250.00	ES-1	36%	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-3MX1X2-3PU	VMAX VG 3MET IB/ETH CABLE KIT NEW/UPG 3P	\$1,250.00	ES-1	36%	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-400K-UPG	VMAX 400K UPGRADE TRACKING	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-5ME4-3P	VMAX VG ENG 4 IB/ETH CABLE KIT 3RD PARTY	\$1,250.00	ES-1	36%	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-5ME4-3PUFD	VMAX VG ENG 4 IB/ETH CABLE KIT FD UPG 3P	\$1,250.00	ES-1	36%	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-5ME5-3P	VMAX VG ENG 5 IB/ETH CABLE KIT 3RD PARTY	\$1,250.00	ES-1	36%	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-5ME5-3PUFD	VMAX VG ENG 5 IB/ETH CABLE KIT FD UPG 3P	\$1,250.00	ES-1	36%	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-5ME6DUAL-3P	VMAX VG ENG 6 IB/ETH CABLE KIT 2ENG 3P	\$1,250.00	ES-1	36%	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-5ME8DUAL-3P	VMAX VG ENG 8 IB/ETH CABLE KIT 2ENG 3P	\$1,250.00	ES-1	36%	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-5MENG6CBLUF	VMAX VG 5 MTR 2ND ENG CONTIBÐ CBL UPG	\$1,250.00	ES-1	36%	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-5MENG8CBLUF	VMAX VG 5 MTR 2ND ENG CONTIBÐ CBL UPG	\$1,250.00	ES-1	36%	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-5METERCBL	VMAX VG 5 METER CONTIGIB ETH CABLE	\$1,250.00	ES-1	36%	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-5METERCBLU	VMAX VG 5 METER CONTIGIB ETH CABLE UPG	\$1,250.00	ES-1	36%	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-5MX3X4-3PU	VMAX VG 5MET IB/ETH CABLE KIT NEW/UPG 3P	\$1,250.00	ES-1	36%	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-700MOD	VMAX VG FLASH MOD 700	\$17,860.00	ES-1	36%	\$11,430.40	\$2,679.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,679.00
5	E-700MODCONV	VMAX VG FLASH MOD 700 CONVERSION	\$17,860.00	ES-1	36%	\$11,430.40	\$2,061.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,061.04
5	E-700MODRET	VMAX VG FLASH MOD 700	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-700MODU	VMAX VG FLASH MOD 700 UPG	\$17,860.00	ES-1	36%	\$11,430.40	\$2,061.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,061.04
5	E-700MODUF	VMAX VG FLASH MOD 700 FD UPG	\$17,860.00	ES-1	36%	\$11,430.40	\$2,061.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,061.04
5	E-8FC-CSRDF	VMAX VG 8G FC COM SRDF PT TRKNG MODEL	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-8FC-FASTX	FASTX 8G PORTS TRACKING MODEL	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-8FC-FASTXCAP	FASTX CAPACITY TRACKING MODEL	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-8FC-SRDF	VMAX VG 8G FC SRDF PORT TRACKING MODEL	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-8ME6-3P	VMAX VG ENG 6 IB/ETH CABLE KIT 3RD PARTY	\$1,250.00	ES-1	36%	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-8ME6-3PUFD	VMAX VG ENG 6 IB/ETH CABLE KIT FD UPG 3P	\$1,250.00	ES-1	36%	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-8ME7-3P	VMAX VG ENG 7 IB/ETH CABLE KIT 3RD PARTY	\$1,250.00	ES-1	36%	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-8ME7-3PUFD	VMAX VG ENG 7 IB/ETH CABLE KIT FD UPG 3P	\$1,250.00	ES-1	36%	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-8ME8-3P	VMAX VG ENG 8 IB/ETH CABLE KIT 3RD PARTY	\$1,250.00	ES-1	36%	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-8ME8-3PUFD	VMAX VG ENG 8 IB/ETH CABLE KIT FD UPG 3P	\$1,250.00	ES-1	36%	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-8ME8DUAL-3P	VMAX VG ENG 8 IB/ETH CABLE KIT 2ENG 3P	\$1,250.00	ES-1	36%	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	E-8MENG8CBLUF	VMAX VG 8 MTR 2ND ENG CONTIBÐ CBL UPG	\$1,250.00	ES-1	36%	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-8METERCBL	VMAX VG 8 METER CONTIGIB ETH CABLE	\$1,250.00	ES-1	36%	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-8METERCBLU	VMAX VG 8 METER CONTIGIB ETH CABLE UPG	\$1,250.00	ES-1	36%	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E8MX5X6X7-3PU	VMAX VG 8MET IB/ETH CABLE KIT NEW/UPG 3P	\$1,250.00	ES-1	36%	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-1024-2048UFD	VMAX 200K MEMCONV 2X512 to 2X1024 GB	\$348,215.00	ES-1	36%	\$222,857.60	\$40,184.01	\$0.00	\$0.00	\$0.00	\$0.00	\$40,184.01
5	EA-1024ADD	VMAX 200K ADD 1024GB	\$324,570.00	ES-1	36%	\$207,724.80	\$48,685.50	\$0.00	\$0.00	\$0.00	\$0.00	\$48,685.50
5	EA-1024ADD3P	VMAX 200K ADD 1024GB 3RD PARTY	\$324,570.00	ES-1	36%	\$207,724.80	\$48,685.50	\$0.00	\$0.00	\$0.00	\$0.00	\$48,685.50
5	EA-1024ADDU	VMAX 200K ADD 1024GB UPG	\$421,940.00	ES-1	36%	\$270,041.60	\$48,691.88	\$0.00	\$0.00	\$0.00	\$0.00	\$48,691.88
5	EA-1024ADDU3P	VMAX 200K ADD 1024GB UPG 3RD PARTY	\$421,940.00	ES-1	36%	\$270,041.60	\$48,691.88	\$0.00	\$0.00	\$0.00	\$0.00	\$48,691.88
5	EA-1024ADDUFD	VMAX 200K ADD 1024GB UPG FIELD	\$421,940.00	ES-1	36%	\$270,041.60	\$48,691.88	\$0.00	\$0.00	\$0.00	\$0.00	\$48,691.88
5	EA1024ADUFD3P	VMAX 200K ADD 1024GB UPG FIELD 3RD PARTY	\$421,940.00	ES-1	36%	\$270,041.60	\$48,691.88	\$0.00	\$0.00	\$0.00	\$0.00	\$48,691.88
5	EA-1024BASE	VMAX 200K BASE 1024GB	\$324,570.00	ES-1	36%	\$207,724.80	\$48,685.50	\$0.00	\$0.00	\$0.00	\$0.00	\$48,685.50
5	EA-1024BASE3P	VMAX 200K BASE 1024GB 3RD PARTY	\$324,570.00	ES-1	36%	\$207,724.80	\$48,685.50	\$0.00	\$0.00	\$0.00	\$0.00	\$48,685.50
5	EA-1024-RET	VMAX 200K 1024GB MEMORY RETURN	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-2048ADD	VMAX 200K ADD 2048GB	\$617,210.00	ES-1	36%	\$395,014.40	\$92,581.50	\$0.00	\$0.00	\$0.00	\$0.00	\$92,581.50
5	EA-2048ADD3P	VMAX 200K ADD 2048GB 3RD PARTY	\$617,210.00	ES-1	36%	\$395,014.40	\$92,581.50	\$0.00	\$0.00	\$0.00	\$0.00	\$92,581.50
5	EA-2048ADDU	VMAX 200K ADD 2048GB UPG	\$802,375.00	ES-1	36%	\$513,520.00	\$92,594.08	\$0.00	\$0.00	\$0.00	\$0.00	\$92,594.08
5	EA-2048ADDU3P	VMAX 200K ADD 2048GB UPG 3RD PARTY	\$802,375.00	ES-1	36%	\$513,520.00	\$92,594.08	\$0.00	\$0.00	\$0.00	\$0.00	\$92,594.08
5	EA-2048ADDUFD	VMAX 200K ADD 2048GB UPG FIELD	\$802,375.00	ES-1	36%	\$513,520.00	\$92,594.08	\$0.00	\$0.00	\$0.00	\$0.00	\$92,594.08
5	EA2048ADUFD3P	VMAX 200K ADD 2048GB UPG FIELD 3RD PARTY	\$802,375.00	ES-1	36%	\$513,520.00	\$92,594.08	\$0.00	\$0.00	\$0.00	\$0.00	\$92,594.08
5	EA-2048BASE	VMAX 200K BASE 2048GB	\$617,210.00	ES-1	36%	\$395,014.40	\$92,581.50	\$0.00	\$0.00	\$0.00	\$0.00	\$92,581.50
5	EA-2048BASE3P	VMAX 200K BASE 2048GB 3RD PARTY	\$617,210.00	ES-1	36%	\$395,014.40	\$92,581.50	\$0.00	\$0.00	\$0.00	\$0.00	\$92,581.50
5	EA-512-1024UFD	VMAX 200K MEMCONV 2X256 to 2X512 GB	\$87,730.00	ES-1	36%	\$56,147.20	\$10,124.04	\$0.00	\$0.00	\$0.00	\$0.00	\$10,124.04
5	EA-512-2048UFD	VMAX 200K MEMCONV 2X256 to 2X1024 GB	\$348,215.00	ES-1	36%	\$222,857.60	\$40,184.01	\$0.00	\$0.00	\$0.00	\$0.00	\$40,184.01
5	EA-512ADD	VMAX 200K ADD 512GB	\$253,220.00	ES-1	36%	\$162,060.80	\$37,983.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37,983.00
5	EA-512ADD3P	VMAX 200K ADD 512GB 3RD PARTY	\$253,220.00	ES-1	36%	\$162,060.80	\$37,983.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37,983.00
5	EA-512ADDU	VMAX 200K ADD 512GB UPG	\$329,190.00	ES-1	36%	\$210,681.60	\$37,988.53	\$0.00	\$0.00	\$0.00	\$0.00	\$37,988.53
5	EA-512ADDU3P	VMAX 200K ADD 512GB UPG 3RD PARTY	\$329,190.00	ES-1	36%	\$210,681.60	\$37,988.53	\$0.00	\$0.00	\$0.00	\$0.00	\$37,988.53
5	EA-512ADDUFD	VMAX 200K ADD 512GB UPG FIELD	\$329,190.00	ES-1	36%	\$210,681.60	\$37,988.53	\$0.00	\$0.00	\$0.00	\$0.00	\$37,988.53
5	EA512ADUFD3P	VMAX 200K ADD 512GB UPG FIELD 3RD PARTY	\$329,190.00	ES-1	36%	\$210,681.60	\$37,988.53	\$0.00	\$0.00	\$0.00	\$0.00	\$37,988.53
5	EA-512BASE	VMAX 200K BASE 512GB	\$253,220.00	ES-1	36%	\$162,060.80	\$37,983.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37,983.00
5	EA-512BASE3P	VMAX 200K BASE 512GB 3RD PARTY	\$253,220.00	ES-1	36%	\$162,060.80	\$37,983.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37,983.00
5	EA-512-RET	VMAX 200K 256GB MEMORY RETURN	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-AFA200K	VMAX 200K All Flash	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-ACON3P-50	ADPTR AC 3PH 50A W3-4IN CONDUIT ADPTR	\$400.00	ES-1	36%	\$256.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-DATAMOVER	VMAX 200K DATA MOVER FOR NAS	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-DATAMOVERU	VMAX 200K DATA MOVER FOR NAS UPG	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-ISERIES	VMAX 200K ISERIES TRACKING MODEL	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-NAS-SN	Embedded NAS Base OE for VMAX 200K	\$115,000.00	ES-1	36%	\$73,600.00	\$20,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,700.00
5	EA-NAS-SNU	EMBEDDED NAS BASE OE FOR VMAX 200K UPG	\$115,000.00	ES-1	36%	\$73,600.00	\$20,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,700.00
5	E-ASSETTG-MS	CUSTOMER SPECIFD ASSET TAG - MICROSOFT IT	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-VFP1-200K	PROMO 200GB VFP200K 96	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-VFP1-200KU	PROMO 200GB VFP200K 32U	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-VFP2-200K	PROMO 200GB VFP200K 192	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-VFP2-200KU	PROMO 200GB VFP200K 48U	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-VFP3-200K	PROMO 400GB VFP200K 96	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-VFP3-200KU	PROMO 400GB VFP200K 32U	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-VFP4-200K	PROMO 400GB VFP200K 192	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-VFP4-200KU	PROMO 400GB VFP200K 48U	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-VFP5-200K	PROMO 800GB VFP200K 48	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-VFP5-200KU	PROMO 800GB VFP200K 16U	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-VFP6-200K	PROMO 800GB VFP200K 96	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-VFP6-200KU	PROMO 800GB VFP200K 24U	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-VFP7-200K	PROMO 1600GB VFP200K 24 Tracking Model	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-VFP7-200KU	PROMO 1600GB VFP200K 8U	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-VFP8-200K	PROMO 1600GB VFP200K 48 Tracking Model	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-VFP8-200KU	PROMO 1600GB VFP200K 12U	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-BK40000E	VMAX VG FC BACKUP I/O FOR NAS	\$2,100.00	ES-1	36%	\$1,344.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$315.00
5	E-BK40000EU	VMAX VG FC BACKUP I/O FOR NAS UPG	\$5,460.00	ES-1	36%	\$3,494.40	\$630.08	\$0.00	\$0.00	\$0.00	\$0.00	\$630.08
5	E-BK40000EUF	VMAX VG FC BACKUP I/O FOR NAS CONV	\$19,110.00	ES-1	36%	\$12,230.40	\$2,866.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,866.50
5	E-BLNK-SKINS	VMAX VG SIDE PANELS BLANK	\$645.00	ES-1	36%	\$412.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-BLNK-SKINSU	VMAX VG SIDE PANELS BLANK UPG	\$645.00	ES-1	36%	\$412.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-BOT-KIT	VMAX VG BOT ROUTING KIT	\$500.00	ES-1	36%	\$320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-CHANGERATELRP	VMAX CHANGE RATE LREP TRACKING	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-CNVIINF-1PU	VMAX VG SINGLE PHASE PDU CONVERSION	\$3,000.00	ES-1	36%	\$1,920.00	\$450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$450.00
5	E-CNVIINF-3DU	VMAX VG 3 PHASE DELTA PDU CONVERSION	\$3,000.00	ES-1	36%	\$1,920.00	\$450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$450.00
5	E-CNVIINF-3YU	VMAX VG 3 PHASE WYE PDU CONVERSION	\$3,000.00	ES-1	36%	\$1,920.00	\$450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$450.00
5	E-COMPRESS	HDW COMPRESSION	\$8,095.00	ES-1	36%	\$5,180.80	\$1,214.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,214.25
5	E-COMPRESSU	HDW COMPRESSION UPG	\$10,525.00	ES-1	36%	\$6,736.00	\$1,214.59	\$0.00	\$0.00	\$0.00	\$0.00	\$1,214.59
5	E-COMPRESSUF	HDW COMPRESSION FD UPG	\$27,605.00	ES-1	36%	\$17,667.20	\$3,185.62	\$0.00	\$0.00	\$0.00	\$0.00	\$3,185.62
5	E-DCH3MCBL	VMAX VG DAISY CHAIN 3 METER	\$1,285.00	ES-1	36%	\$822.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DCH3MCBLU	VMAX VG DAISY CHAIN 3 METER UPG	\$1,285.00	ES-1	36%	\$822.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DCH3MCBLUF	VMAX VG DAISY CHAIN 3 METER FD UPG	\$1,285.00	ES-1	36%	\$822.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DE120	VMAX VG 120 SLT DR ENCL	\$25,300.00	ES-1	36%	\$16,192.00	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,795.00
5	E-DE120-3P	VMAX VG 120 SLT DR ENCL 3RD PARTY	\$25,300.00	ES-1	36%	\$16,192.00	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,795.00
5	E-DE120U	VMAX VG 120 SLT DR ENCL UPG	\$25,300.00	ES-1	36%	\$16,192.00	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,795.00
5	E-DE120U-3P	VMAX VG 120 SLT DR ENCL UPG 3RD PARTY	\$25,300.00	ES-1	36%	\$16,192.00	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,795.00
5	E-DE120UFD	VMAX VG 120 SLT DR ENCL UFD	\$25,300.00	ES-1	36%	\$16,192.00	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,795.00
5	E-DE120UFD-3P	VMAX VG 120 SLT DR ENCL UFD 3RD PARTY	\$25,300.00	ES-1	36%	\$16,192.00	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,795.00
5	E-DE60	VMAX VG 60 SLT DR ENCL	\$18,920.00	ES-1	36%	\$12,108.80	\$2,838.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,838.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	E-DE60-3P	VMAX VG 60 SLT DR ENCL 3RD PARTY	\$18,920.00	ES-1	36%	\$12,108.80	\$2,838.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,838.00
5	E-DE60U	VMAX VG 60 SLT DR ENCL UPG	\$18,920.00	ES-1	36%	\$12,108.80	\$2,838.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,838.00
5	E-DE60U-3P	VMAX VG 60 SLT DR ENCL UPG 3RD PARTY	\$18,920.00	ES-1	36%	\$12,108.80	\$2,838.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,838.00
5	E-DE60UFD	VMAX VG 60 SLT DR ENCL UFD	\$18,920.00	ES-1	36%	\$12,108.80	\$2,838.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,838.00
5	E-DE60UFD-3P	VMAX VG 60 SLT DR ENCL UFD 3RD PARTY	\$18,920.00	ES-1	36%	\$12,108.80	\$2,838.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,838.00
5	E-DIR3MCBL	VMAX VG DIRECT CONNECT 3 METER	\$1,285.00	ES-1	36%	\$822.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DIR3MCBLU	VMAX VG DIRECT CONNECT 3 METER UPG	\$1,285.00	ES-1	36%	\$822.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DIR3MCBLUF	DIRECT CONNECT 3 METER FD UPG	\$1,285.00	ES-1	36%	\$822.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DIR3MCBLUF1	VMAX VG DIRECT CONNECT 3 MTR DAE1 FD UPG	\$1,285.00	ES-1	36%	\$822.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DIR3MCBLUF2	VMAX VG DIRECT CONNECT 3 MTR DAE2 FD UPG	\$1,285.00	ES-1	36%	\$822.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DIR3MCBLUF3	VMAX VG Std 1 Eng DAE3 (Direct A) Upgr	\$1,285.00	ES-1	36%	\$822.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DIR3MCBLUF4	VMAX VG Std 1 Eng DAE 4 (Direct B) Upgr	\$1,285.00	ES-1	36%	\$822.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DSOPTICE2	VMAX VG SYS BAY 2 DSP CBLOPTICS KIT	\$15,285.00	ES-1	36%	\$9,782.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DSOPTICE2U	VMAX VG SYS BAY 2 DSP CBLOPTICS KIT UPG	\$15,285.00	ES-1	36%	\$9,782.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DSOPTICE3	VMAX VG SYS BAY 3 DSP CBLOPTICS KIT	\$15,285.00	ES-1	36%	\$9,782.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DSOPTICE3U	VMAX VG SYS BAY 3 DSP CBLOPTICS KIT UPG	\$15,285.00	ES-1	36%	\$9,782.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DSOPTICE4	VMAX VG SYS BAY 4 DSP CBLOPTICS KIT	\$15,285.00	ES-1	36%	\$9,782.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DSOPTICE4U	VMAX VG SYS BAY 4 DSP CBLOPTICS KIT UPG	\$15,285.00	ES-1	36%	\$9,782.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DSOPTICE5	VMAX VG SYS BAY 5 DSP CBLOPTICS KIT	\$15,285.00	ES-1	36%	\$9,782.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DSOPTICE5U	VMAX VG SYS BAY 5 DSP CBLOPTICS KIT UPG	\$15,285.00	ES-1	36%	\$9,782.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DSOPTICE6	VMAX VG SYS BAY 6 DSP CBLOPTICS KIT	\$15,285.00	ES-1	36%	\$9,782.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DSOPTICE6U	VMAX VG SYS BAY 6 DSP CBLOPTICS KIT UPG	\$15,285.00	ES-1	36%	\$9,782.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DSOPTICE7	VMAX VG SYS BAY 7 DSP CBLOPTICS KIT	\$15,285.00	ES-1	36%	\$9,782.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DSOPTICE7U	VMAX VG SYS BAY 7 DSP CBLOPTICS KIT UPG	\$15,285.00	ES-1	36%	\$9,782.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DSOPTICE8	VMAX VG SYS BAY 8 DSP CBLOPTICS KIT	\$15,285.00	ES-1	36%	\$9,782.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DSOPTICE8U	VMAX VG SYS BAY 8 DSP CBLOPTICS KIT UPG	\$15,285.00	ES-1	36%	\$9,782.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DSP-1U	VMAX VG DSP SINGLE ENG SYS BAY	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DSP-2U	VMAX VG DSP DUAL ENG SYS BAY	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FABLA	VMAX 100K/200K FABRIC	\$27,350.00	ES-1	36%	\$17,504.00	\$4,102.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,102.50
5	E-FABLA-3P	VMAX 100K/200K FABRIC 3RD PARTY	\$27,350.00	ES-1	36%	\$17,504.00	\$4,102.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,102.50
5	E-FABLA-UFD	VMAX 100K/200K FABRIC UPGRADE	\$27,350.00	ES-1	36%	\$17,504.00	\$4,102.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,102.50
5	E-FABLAUFD-3P	VMAX 100K/200K FABRIC UPGRADE 3RD PARTY	\$27,350.00	ES-1	36%	\$17,504.00	\$4,102.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,102.50
5	E-FABR	VMAX 400K FABRIC	\$46,560.00	ES-1	36%	\$29,798.40	\$6,984.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,984.00
5	E-FABR-3P	VMAX 400K FABRIC 3RD PARTY	\$46,560.00	ES-1	36%	\$29,798.40	\$6,984.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,984.00
5	E-FABR-UFD	VMAX 400K FABRIC UPGRADE	\$46,560.00	ES-1	36%	\$29,798.40	\$6,984.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,984.00
5	E-FABR-UFD-3P	VMAX 400K FABRIC UPGRADE 3RD PARTY	\$46,560.00	ES-1	36%	\$29,798.40	\$6,984.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,984.00
5	E-FC-FTS	FTS PORTS TRACKING MODEL	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FC-PTP	PROTECTPNT PORT TRACKING MODEL	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FDOORDB	VMAX VG Drive Bay Hex Door Pair	\$3,000.00	ES-1	36%	\$1,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FDOORDBKEY	VMAX VG Drive Bay Key Door Pair	\$3,000.00	ES-1	36%	\$1,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FDOORDBU	Drive Bay Hex Door Pair Upg	\$3,000.00	ES-1	36%	\$1,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FDOORSYS1	VMAX VG SB1 Single Engine Hex Door Pair	\$3,000.00	ES-1	36%	\$1,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FDOORSYS1D	VMAX VG SB1 Dual Engine Hex Door Pair	\$3,000.00	ES-1	36%	\$1,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FDOORSYS28	VMAX VG SB2-8 Single Engine Hex DoorPair	\$3,000.00	ES-1	36%	\$1,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FDOORSYS28D	VMAX VG SB2-8 Dual Engine Hex Door Pair	\$3,000.00	ES-1	36%	\$1,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FDOORSYS28DU	SB2-8 Dual Engine Hex Door Pair Upg	\$3,000.00	ES-1	36%	\$1,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FDOORSYS28U	SB2-8 Single Engine Hex Door Pair Upg	\$3,000.00	ES-1	36%	\$1,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FE00008S	VMAX VG 8SM 16G FICON	\$15,575.00	ES-1	36%	\$9,968.00	\$2,336.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,336.25
5	E-FE00008U	VMAX VG 8MM 16G FICON	\$7,150.00	ES-1	36%	\$4,576.00	\$1,072.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,072.50
5	E-FE00200TC	VMAX VG 2PT 10 GBE BASE T	\$2,200.00	ES-1	36%	\$1,408.00	\$330.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$330.00
5	E-FE00200TCRT	VMAX VG 2PT 10 GBE BASE T RETURN	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FE00200TO	VMAX VG 2PT 10 GBE OPTICAL	\$2,100.00	ES-1	36%	\$1,344.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$315.00
5	E-FE00200TOPT	VMAX VG 2PT 10 GBE OPTICAL RETURN	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FE00200TOU	VMAX VG 2PT 10 GBE OPTICAL UPG	\$5,460.00	ES-1	36%	\$3,494.40	\$630.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$630.08
5	E-FE00200TOUF	VMAX VG 2PT 10 GBE OPTICAL CONV	\$9,555.00	ES-1	36%	\$6,115.20	\$1,433.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,433.25
5	E-FE00200TUF	VMAX VG 2PT 10 GBE BASE T UPG	\$5,720.00	ES-1	36%	\$3,660.80	\$660.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$660.09
5	E-FE00200TUF	VMAX VG 2PT 10 GBE BASE T CONV	\$20,020.00	ES-1	36%	\$12,812.80	\$3,003.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,003.00
5	E-FE00400C	VMAX VG 4PT GBE BASE T	\$2,000.00	ES-1	36%	\$1,280.00	\$300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$300.00
5	E-FE00400C4	VMAX VG 4MM4 COPR GIGE	\$1,980.00	ES-1	36%	\$1,267.20	\$297.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$297.00
5	E-FE00400C4U	VMAX VG 4MM4 COPR GIGE UPG	\$2,575.00	ES-1	36%	\$1,648.00	\$297.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$297.16
5	E-FE00400C4UF	VMAX VG 4MM4 COPR GIGE CONV	\$9,000.00	ES-1	36%	\$5,760.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	E-FE00400CU	VMAX VG 4PT GBE BASE T UPG	\$5,200.00	ES-1	36%	\$3,328.00	\$600.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$600.08
5	E-FE00400CUF	VMAX VG 4PT GBE BASE T CONV	\$18,200.00	ES-1	36%	\$11,648.00	\$2,730.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,730.00
5	E-FE00400T	VMAX VG 4MM 10 GIGE	\$3,650.00	ES-1	36%	\$2,336.00	\$547.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$547.50
5	E-FE00400TOUF	VMAX VG 4MM 10 GIGE OPTICAL CONV	\$19,110.00	ES-1	36%	\$12,230.40	\$2,866.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,866.50
5	E-FE00400TU	VMAX VG 4MM 10 GIGE UPG	\$4,745.00	ES-1	36%	\$3,036.80	\$547.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$547.57
5	E-FE00400TUF	VMAX VG 4MM 10 GIGE CONV	\$16,600.00	ES-1	36%	\$10,624.00	\$2,490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,490.00
5	E-FE00800T	VMAX VG 8MM 10GIGE	\$5,475.00	ES-1	36%	\$3,504.00	\$821.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$821.25
5	E-FE08000E	VMAX VG 8SM 8G FIBRE	\$4,140.00	ES-1	36%	\$2,649.60	\$621.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$621.00
5	E-FE08000EU	VMAX VG 8SM 8G FIBRE UPG	\$5,385.00	ES-1	36%	\$3,446.40	\$621.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$621.43
5	E-FE08000EUF	VMAX VG 8SM 8G FIBRE CONV	\$18,250.00	ES-1	36%	\$11,680.00	\$2,106.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,106.05
5	E-FE08000S	VMAX VG 8SM 16G FC	\$10,805.00	ES-1	36%	\$6,915.20	\$1,620.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,620.75
5	E-FE08000SUF	VMAX VG 8SM 16G FC CONV	\$32,410.00	ES-1	36%	\$20,742.40	\$3,740.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,740.11
5	E-FE44000E	VMAX VG 4MM4SM 8G FIBRE	\$3,315.00	ES-1	36%	\$2,121.60	\$497.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$497.25
5	E-FE44000EU	VMAX VG 4MM4SM 8G FIBRE UPG	\$4,310.00	ES-1	36%	\$2,758.40	\$497.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$497.37
5	E-FE44000EUF	VMAX VG 4MM4SM 8G FIBRE CONV	\$13,270.00	ES-1	36%	\$8,492.80	\$1,531.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,531.36
5	E-FE62000E	VMAX VG 6MM2SM 8G FIBRE	\$2,395.00	ES-1	36%	\$1,532.80	\$359.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$359.25
5	E-FE62000EU	VMAX VG 6MM2SM 8G FIBRE UPG	\$3,115.00	ES-1	36%	\$1,993.60	\$359.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$359.47
5	E-FE62000EUF	VMAX VG 6MM2SM 8G FIBRE CONV	\$9,335.00	ES-1	36%	\$5,974.40	\$1,077.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,077.26
5	E-FE62000UF	VMAX VG 6MM2SM 8G FIBRE CONV	\$9,335.00	ES-1	36%	\$5,974.40	\$1,077.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,077.26

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	E-FE8000E	VMAX VG 8MM 8G FIBRE	\$2,070.00	ES-1	36%	\$1,324.80	\$310.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$310.50
5	E-FE8000EUPG	VMAX VG 8MM 8G FIBRE UPG	\$2,690.00	ES-1	36%	\$1,721.60	\$310.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$310.43
5	E-FE8000EUF	VMAX VG 8MM 8G FIBRE CONV	\$8,285.00	ES-1	36%	\$5,302.40	\$956.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$956.09
5	E-FE8000S	VMAX VG 8MM 16G FC	\$5,400.00	ES-1	36%	\$3,456.00	\$810.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$810.00
5	E-FE8000SUF	VMAX VG 8MM 16G FC CONV	\$21,645.00	ES-1	36%	\$13,852.80	\$2,497.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,497.83
5	E-GE-CSRDF	VMAX VG GIGE COM SRDF PT TRKNG MODEL	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-GE-SRDF	VMAX VG GIGE SRDF PORT TRACKING MODEL	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL-1024ADD	V100K ADD2 1024GB	\$112,000.00	ES-1	36%	\$71,680.00	\$16,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,800.00
5	EL-1024ADD-3P	V100K ADD2 1024GB 3RD PARTY	\$112,000.00	ES-1	36%	\$71,680.00	\$16,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,800.00
5	EL-1024ADDU	V100K ADD2 1024GB UPG	\$145,600.00	ES-1	36%	\$93,184.00	\$16,802.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,802.24
5	EL-1024ADDU3P	V100K ADD2 1024GB UPG 3RD PARTY	\$145,600.00	ES-1	36%	\$93,184.00	\$16,802.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,802.24
5	EL-1024ADDUFD	V100K ADD2 1024GB UPG FIELD	\$145,600.00	ES-1	36%	\$93,184.00	\$16,802.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,802.24
5	EL1024ADUFD3P	V100K ADD2 1024GB UPG FIELD 3RD PARTY	\$145,600.00	ES-1	36%	\$93,184.00	\$16,802.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,802.24
5	EL-1024BASE	VMAX 100K BASE 1024GB	\$58,800.00	ES-1	36%	\$37,632.00	\$8,820.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,820.00
5	EL-1024BASE3P	VMAX 100K BASE 1024GB 3RD PARTY	\$58,800.00	ES-1	36%	\$37,632.00	\$8,820.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,820.00
5	EL-512-1024UFD	VMAX 100K MEMCONV 2X256 to 2X512 GB	\$42,275.00	ES-1	36%	\$27,056.00	\$4,878.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,878.54
5	EL-512ADD	V100K ADD2 512GB	\$43,710.00	ES-1	36%	\$27,974.40	\$6,556.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,556.50
5	EL-512ADD-3P	V100K ADD2 512GB 3RD PARTY	\$43,710.00	ES-1	36%	\$27,974.40	\$6,556.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,556.50
5	EL-512ADDU	V100K ADD2 512GB UPG	\$56,825.00	ES-1	36%	\$36,368.00	\$6,557.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,557.61
5	EL-512ADDU-3P	V100K ADD2 512GB UPG 3RD PARTY	\$56,825.00	ES-1	36%	\$36,368.00	\$6,557.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,557.61
5	EL-512ADDUFD	V100K ADD2 512GB UPG FIELD	\$56,825.00	ES-1	36%	\$36,368.00	\$6,557.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,557.61
5	EL512ADDUFD3P	V100K ADD2 512GB UPG FIELD 3RD PARTY	\$56,825.00	ES-1	36%	\$36,368.00	\$6,557.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,557.61
5	EL-512BASE	VMAX 100K BASE 512GB	\$43,710.00	ES-1	36%	\$27,974.40	\$6,556.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,556.50
5	EL-512BASE-3P	VMAX 100K BASE 512GB 3RD PARTY	\$43,710.00	ES-1	36%	\$27,974.40	\$6,556.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,556.50
5	EL-512-RET	VMAX 100K 512GB MEMORY RETURN	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL61012001B	VMAX VG 1200GB 10K SAS DRV R1	\$1,665.00	ES-1	36%	\$1,065.60	\$249.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$249.75
5	EL61012001BTU	VMAX VG 1200GB 10K SAS DRV R1 TAA UPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	EL61012001BU	VMAX VG 1200GB 10K SAS DRV R1 UPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	EL61012005B	VMAX VG 1200GB 10K SAS DRV R5(3+1)	\$1,665.00	ES-1	36%	\$1,065.60	\$249.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$249.75
5	EL61012005BTU	VMAX VG 1200GB 10K SAS DRV R5(3+1)TAAUPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	EL61012005BU	VMAX VG 1200GB 10K SAS DRV R5(3+1) UPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	EL61012006B	VMAX VG 1200 10K SAS DRV R6(6+2)	\$1,665.00	ES-1	36%	\$1,065.60	\$249.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$249.75
5	EL61012006BTU	VMAX VG 1200GB 10K SAS DRV R6(6+2)TAAUPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	EL61012006BU	VMAX VG 1200GB 10K SAS DRV R6(6+2) UPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	EL61012007B	VMAX VG 1200GB 10K SAS DRV R5(7+1)	\$1,665.00	ES-1	36%	\$1,065.60	\$249.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$249.75
5	EL61012007BTU	VMAX VG 1200GB 10K SAS DRV R5(7+1)TAAUPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	EL61012007BU	VMAX VG 1200GB 10K SAS DRV R5(7+1) UPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	EL6101200FB	VMAX VG 1200GB 10K SAS DRV R6(14+2)	\$1,665.00	ES-1	36%	\$1,065.60	\$249.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$249.75
5	EL6101200FBTU	VMAX VG 1200GB 10K SASDRV R6(14+2)TAAUPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	EL6101200FBU	VMAX VG 1200GB 10K SAS DRV R6(14+2) UPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	EL6101200SB	VMAX VG 1200GB 10K SAS DRV SPARE	\$1,665.00	ES-1	36%	\$1,065.60	\$249.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$249.75
5	EL6101200SBTU	VMAX VG 1200GB 10K SAS DRV SPARE TAA UPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	EL6101200SBU	VMAX VG 1200GB 10K SAS DRV SPARE UPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	EL6103001B	VMAX VG 300GB 10K SAS DRV R1	\$575.00	ES-1	36%	\$368.00	\$86.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$86.25
5	EL6103001BTU	VMAX VG 300GB 10K SAS DRV R1 TAA UPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	EL6103001BU	VMAX VG 300GB 10K SAS DRV R1 UPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	EL6103005B	VMAX VG 300GB 10K SAS DRV R5(3+1)	\$575.00	ES-1	36%	\$368.00	\$86.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$86.25
5	EL6103005BTU	VMAX VG 300GB 10K SAS DRV R5(3+1)TAA UPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	EL6103005BU	VMAX VG 300GB 10K SAS DRV R5(3+1) UPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	EL6103006B	VMAX VG 300GB 10K SAS DRV R6(6+2)	\$575.00	ES-1	36%	\$368.00	\$86.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$86.25
5	EL6103006BTU	VMAX VG 300GB 10K SAS DRV R6(6+2)TAA UPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	EL6103006BU	VMAX VG 300GB 10K SAS DRV R6(6+2) UPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	EL6103007B	VMAX VG 300GB 10K SAS DRV R5(7+1)	\$575.00	ES-1	36%	\$368.00	\$86.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$86.25
5	EL6103007BTU	VMAX VG 300GB 10K SAS DRV R5(7+1)TAA UPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	EL6103007BU	VMAX VG 300GB 10K SAS DRV R5(7+1) UPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	EL610300FB	VMAX VG 300GB 10K SAS DRV R6(14+2)	\$575.00	ES-1	36%	\$368.00	\$86.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$86.25
5	EL610300FBTU	VMAX VG 300GB 10K SAS DRV R6(14+2)TAAUPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	EL610300FBU	VMAX VG 300GB 10K SAS DRV R6(14+2) UPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	EL610300SB	VMAX VG 300GB 10K SAS DRV SPARE	\$575.00	ES-1	36%	\$368.00	\$86.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$86.25
5	EL610300SBTU	VMAX VG 300GB 10K SAS DRV SPARE TAA UPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	EL610300SBU	VMAX VG 300GB 10K SAS DRV SPARE UPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	EL6106001B	VMAX VG 600GB 10K SAS DRV R1	\$1,080.00	ES-1	36%	\$691.20	\$162.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$162.00
5	EL6106001BTU	VMAX VG 600GB 10K SAS DRV R1 TAA UPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	EL6106001BU	VMAX VG 600GB 10K SAS DRV R1 UPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	EL6106005B	VMAX VG 600GB 10K SAS DRV R5(3+1)	\$1,080.00	ES-1	36%	\$691.20	\$162.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$162.00
5	EL6106005BTU	VMAX VG 600GB 10K SAS DRV R5(3+1)TAA UPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	EL6106005BU	VMAX VG 600GB 10K SAS DRV R5(3+1) UPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	EL6106006B	VMAX VG 600GB 10K SAS DRV R6(6+2)	\$1,080.00	ES-1	36%	\$691.20	\$162.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$162.00
5	EL6106006BTU	VMAX VG 600GB 10K SAS DRV R6(6+2)TAA UPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	EL6106006BU	VMAX VG 600GB 10K SAS DRV R6(6+2) UPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	EL6106007B	VMAX VG 600GB 10K SAS DRV R5(7+1)	\$1,080.00	ES-1	36%	\$691.20	\$162.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$162.00
5	EL6106007BTU	VMAX VG 600GB 10K SAS DRV R5(7+1)TAA UPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	EL6106007BU	VMAX VG 600GB 10K SAS DRV R5(7+1) UPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	EL610600FB	VMAX VG 600GB 10K SAS DRV R6(14+2)	\$1,080.00	ES-1	36%	\$691.20	\$162.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$162.00
5	EL610600FBTU	VMAX VG 600GB 10K SAS DRV R6(14+2)TAAUPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	EL610600FBU	VMAX VG 600GB 10K SAS DRV R6(14+2) UPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	EL610600SB	VMAX VG 600GB 10K SAS DRV SPARE	\$1,080.00	ES-1	36%	\$691.20	\$162.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$162.00
5	EL610600SBTU	VMAX VG 600GB 10K SAS DRV SPARE TAA UPG	\$1,5										

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	EL6FM200SBTU	VMAX VG 200GB FLASH DRIVE SPARE TAA UPG	\$5,475.00	ES-1	36%	\$3,504.00	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	EL6FM200SBU	VMAX VG 200GB FLASH DRIVE SPARE UPG	\$5,475.00	ES-1	36%	\$3,504.00	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	EL6FM4001B	VMAX VG 400GB FLASH DRIVE R1	\$7,425.00	ES-1	36%	\$4,752.00	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.75
5	EL6FM4001BFP	VMAX VG PROMO 400GB FLASH DRIVE R1	\$0.00	ES-1	36%	\$0.00	\$2,262.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,262.00
5	EL6FM4001BTU	VMAX VG 400GB FLASH DRIVE R1 TAA UPG	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	EL6FM4001BU	VMAX VG 400GB FLASH DRIVE R1 UPG	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	EL6FM4005B	VMAX VG 400GB FLASH DRIVE R5(3+1)	\$7,425.00	ES-1	36%	\$4,752.00	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.75
5	EL6FM4005BFP	VMAX VG PROMO 400GB FLASH DRIVE R5(3+1)	\$0.00	ES-1	36%	\$0.00	\$2,262.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,262.00
5	EL6FM4005BTU	VMAX VG 400GB FLASH DRIVE R5(3+1)TAA UPG	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	EL6FM4005BU	VMAX VG 400GB FLASH DRIVE R5(3+1) UPG	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	EL6FM4006B	VMAX VG 400GB FLASH DRIVE R6(6+2)	\$7,425.00	ES-1	36%	\$4,752.00	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.75
5	EL6FM4006BTU	VMAX VG 400GB FLASH DRIVE R6(6+2)TAAUPG	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	EL6FM4006BU	VMAX VG 400GB FLASH DRIVE R6(6+2)UPG	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	EL6FM4007B	VMAX VG 400GB FLASH DRIVE R5(7+1)	\$7,425.00	ES-1	36%	\$4,752.00	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.75
5	EL6FM4007BFP	VMAX VG PROMO 400GB FLASH DRIVE R5(7+1)	\$0.00	ES-1	36%	\$0.00	\$2,262.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,262.00
5	EL6FM4007BTU	VMAX VG 400GB FLASH DRIVE R5(7+1)TAAUPG	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	EL6FM4007BU	VMAX VG 400GB FLASH DRIVE R5(7+1)UPG	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	EL6FM400FB	VMAX VG 400GB FLASH DRIVE R6(14+2)	\$7,425.00	ES-1	36%	\$4,752.00	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.75
5	EL6FM400FBTU	VMAX VG 400GB FLASH DRIVE R6(14+2)TAAUPG	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	EL6FM400FBU	VMAX VG 400GB FLASH DRIVE R6(14+2)UPG	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	EL6FM400SB	VMAX VG 400GB FLASH DRIVE SPARE	\$7,425.00	ES-1	36%	\$4,752.00	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.75
5	EL6FM400SBFP	VMAX VG PROMO 400GB FLASH DRIVE SPARE	\$0.00	ES-1	36%	\$0.00	\$2,262.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,262.00
5	EL6FM400SBTU	VMAX VG 400GB FLASH DRIVE SPARE TAA UPG	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	EL6FM400SBU	VMAX VG 400GB FLASH DRIVE SPARE UPG	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	EL6FM8001B	VMAX VG 800GB FLASH DRIVE R1	\$13,095.00	ES-1	36%	\$8,380.80	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,964.25
5	EL6FM8001BFP	VMAX VG PROMO 800GB FLASH DRIVE R1	\$0.00	ES-1	36%	\$0.00	\$4,288.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,288.50
5	EL6FM8001BTU	VMAX VG 800GB FLASH DRIVE R1 TAA UPG	\$18,335.00	ES-1	36%	\$11,734.40	\$1,963.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,963.68
5	EL6FM8001BU	VMAX VG 800GB FLASH DRIVE R1 UPG	\$18,335.00	ES-1	36%	\$11,734.40	\$1,963.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,963.68
5	EL6FM8005B	VMAX VG 800GB FLASH DRIVE R5(3+1)	\$13,095.00	ES-1	36%	\$8,380.80	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,964.25
5	EL6FM8005BFP	VMAX VG PROMO 800GB FLASH DRIVE R5(3+1)	\$0.00	ES-1	36%	\$0.00	\$4,288.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,288.50
5	EL6FM8005BTU	VMAX VG 800GB FLASH DRIVE R5(3+1)TAA UPG	\$18,335.00	ES-1	36%	\$11,734.40	\$1,963.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,963.68
5	EL6FM8005BU	VMAX VG 800GB FLASH DRIVE R5(3+1) UPG	\$18,335.00	ES-1	36%	\$11,734.40	\$1,963.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,963.68
5	EL6FM8006B	VMAX VG 800GB FLASH DRIVE R6(6+2)	\$13,095.00	ES-1	36%	\$8,380.80	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,964.25
5	EL6FM8006BTU	VMAX VG 800GB FLASH DRIVE R6(6+2)TAAUPG	\$18,335.00	ES-1	36%	\$11,734.40	\$1,963.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,963.68
5	EL6FM8006BU	VMAX VG 800GB FLASH DRIVE R6(6+2)UPG	\$18,335.00	ES-1	36%	\$11,734.40	\$1,963.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,963.68
5	EL6FM8007B	VMAX VG 800GB FLASH DRIVE R5(7+1)	\$13,095.00	ES-1	36%	\$8,380.80	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,964.25
5	EL6FM8007BFP	VMAX VG PROMO 800GB FLASH DRIVE R5(7+1)	\$0.00	ES-1	36%	\$0.00	\$4,288.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,288.50
5	EL6FM8007BTU	VMAX VG 800GB FLASH DRIVE R5(7+1)TAAUPG	\$18,335.00	ES-1	36%	\$11,734.40	\$1,963.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,963.68
5	EL6FM8007BU	VMAX VG 800GB FLASH DRIVE R5(7+1)UPG	\$18,335.00	ES-1	36%	\$11,734.40	\$1,963.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,963.68
5	EL6FM800FB	VMAX VG 800GB FLASH DRIVE R6(14+2)	\$13,095.00	ES-1	36%	\$8,380.80	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,964.25
5	EL6FM800FBTU	VMAX VG 800GB FLASH DRIVE R6(14+2)TAAUPG	\$18,335.00	ES-1	36%	\$11,734.40	\$1,963.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,963.68
5	EL6FM800FBU	VMAX VG 800GB FLASH DRIVE R6(14+2)UPG	\$18,335.00	ES-1	36%	\$11,734.40	\$1,963.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,963.68
5	EL6FM800SB	VMAX VG 800GB FLASH DRIVE SPARE	\$13,095.00	ES-1	36%	\$8,380.80	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,964.25
5	EL6FM800SBFP	VMAX VG PROMO 800GB FLASH DRIVE SPARE	\$0.00	ES-1	36%	\$0.00	\$4,288.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,288.50
5	EL6FM800SBTU	VMAX VG 800GB FLASH DRIVE SPARE TAA UPG	\$18,335.00	ES-1	36%	\$11,734.40	\$1,963.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,963.68
5	EL6FM800SBU	VMAX VG 800GB FLASH DRIVE SPARE UPG	\$18,335.00	ES-1	36%	\$11,734.40	\$1,963.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,963.68
5	EL-AFA100K	VMAX 100K All Flash	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL-DATAMOVER	VMAX 100K DATA MOVER FOR NAS	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL-DATAMOVERU	VMAX 100K DATA MOVER FOR NAS UPG	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL-ISERIES	VMAX 100K ISERIES TRACKING MODEL	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL-NAS-SN	Embedded NAS Base OE for VMAX 100K	\$85,000.00	ES-1	36%	\$54,400.00	\$15,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,300.00
5	EL-NAS-SNU	EMBEDDED NAS BASE OE FOR VMAX 100K UPG	\$85,000.00	ES-1	36%	\$54,400.00	\$15,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,300.00
5	E-LREPCCMCAP	LOCAL REP CCM TRACKING MODEL	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL-VFP1-100K	PROMO 200GB VFP100K 32	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL-VFP1-100KU	PROMO 200GB VFP100K 32U	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL-VFP2-100K	PROMO 200GB VFP100K 48	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL-VFP2-100KU	PROMO 200GB VFP100K 48U	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL-VFP3-100K	PROMO 400GB VFP100K 32	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL-VFP3-100KU	PROMO 400GB VFP100K 32U	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL-VFP4-100K	PROMO 400GB VFP100K 48	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL-VFP4-100KU	PROMO 400GB VFP100K 48U	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL-VFP5-100K	PROMO 800GB VFP100K 16	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL-VFP5-100KU	PROMO 800GB VFP100K 16U	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL-VFP6-100K	PROMO 800GB VFP100K 24	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL-VFP6-100KU	PROMO 800GB VFP100K 24U	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL-VFP7-100K	PROMO 1600GB VFP100K 8 Tracking Model	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL-VFP7-100KU	PROMO 1600GB VFP100K 8U	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL-VFP8-100K	PROMO 1600GB VFP100K 12 Tracking Model	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL-VFP8-100KU	PROMO 1600GB VFP100K 12U	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-MANCONFIG	VMAX VG MANUAL CONFIG TRKNG MODEL	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-MODEM	VMAX VG ZBA MODEM LEAD FREE	\$1,105.00	ES-1	36%	\$707.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-MSRPTTRACKING	VMAX VG MULT RESOURCE POOL TRACKING	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ENGINE2	VMAX VG FIRST UPGRADE ENGINE NUMBER 2	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ENGINE3	VMAX VG FIRST UPGRADE ENGINE NUMBER 3	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ENGINE4	VMAX VG FIRST UPGRADE ENGINE NUMBER 4	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ENGINE5	VMAX VG FIRST UPGRADE ENGINE NUMBER 5	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ENGINE6	VMAX VG FIRST UPGRADE ENGINE NUMBER 6	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ENGINE7	VMAX VG FIRST UPGRADE ENGINE NUMBER 7	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ENGINE8	VMAX VG FIRST UPGRADE ENGINE NUMBER 8	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-OPROVISION	OPROVISION FACTOR TRACKING MODEL	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	E-PC3YAFLA	32A 3PHASE WYE CORD SET IEC309-AMER	\$1,155.00	ES-1	36%	\$739.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-PC3YAFLE	32A 3PHASE WYE CRD SET FLY LEAD EUROPE	\$2,800.00	ES-1	36%	\$1,792.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-PCBL3DHH	PWR CBL HBL-HBL 3D	\$1,155.00	ES-1	36%	\$739.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-PCBL3DHR	PWR CBL HBL-RSTOL 3D	\$1,155.00	ES-1	36%	\$739.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-PCBL3YAG	INTL 3PHASE 32 AMP IEC309 TO GARO	\$2,000.00	ES-1	36%	\$1,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-PCBL3YL23P	24A 3PH WYE L22-30P	\$2,000.00	ES-1	36%	\$1,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-PDU1P	VMAX VG SINGLE PHASE PDU 3RD PARTY	\$4,145.00	ES-1	36%	\$2,652.80	\$621.75	\$0.00	\$0.00	\$0.00	\$0.00	\$621.75
5	E-PDUDELTA	VMAX VG 3 PHASE DELTA PDU 3RD PARTY	\$4,145.00	ES-1	36%	\$2,652.80	\$621.75	\$0.00	\$0.00	\$0.00	\$0.00	\$621.75
5	E-PDUWYE	VMAX VG 3 PHASE WYE PDU 3RD PARTY	\$4,145.00	ES-1	36%	\$2,652.80	\$621.75	\$0.00	\$0.00	\$0.00	\$0.00	\$621.75
5	E-PTP-CAPACITY	PROTECTPOINT CAPACITY TRACKING MODEL	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-PW40UASTL	30A 1PHASE AUSIP57 CLIPSAL 56PA332	\$850.00	ES-1	36%	\$544.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-PW40UASTL-2	30A 1PHASE AUSIP57 CLIPSAL 56PA332 2FT	\$850.00	ES-1	36%	\$544.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-PW40UIEC3	VMAX VG30A 1PHASE INTERNATNLIEC309-332P6	\$310.00	ES-1	36%	\$198.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-PW40URUS	30A 1PH RUSSELLSTOLL 3750DP	\$1,240.00	ES-1	36%	\$793.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-PW40U-US	VMAX VG 30A 1PHASE NAMED JAPAN I6-30P	\$350.00	ES-1	36%	\$224.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-PW40U-US-2	VMAX VG 30A 1PH NAMED JAPAN L6-30P 2FT	\$350.00	ES-1	36%	\$224.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ER-1024-2048UFD	VMAX 400K MEMCONV 2X512 to 2X1024 GB	\$370,980.00	ES-1	36%	\$237,427.20	\$42,811.09	\$0.00	\$0.00	\$0.00	\$0.00	\$42,811.09
5	ER-1024ADD	VMAX 400K ADD 1024GB	\$284,420.00	ES-1	36%	\$182,028.80	\$42,663.00	\$0.00	\$0.00	\$0.00	\$0.00	\$42,663.00
5	ER-1024ADD-3P	VMAX 400K ADD 1024GB 3RD PARTY	\$284,420.00	ES-1	36%	\$182,028.80	\$42,663.00	\$0.00	\$0.00	\$0.00	\$0.00	\$42,663.00
5	ER-1024ADDU	VMAX 400K ADD 1024GB UPG	\$369,750.00	ES-1	36%	\$236,640.00	\$42,669.15	\$0.00	\$0.00	\$0.00	\$0.00	\$42,669.15
5	ER-1024ADDU3P	VMAX 400K ADD 1024GB UPG 3RD PARTY	\$369,750.00	ES-1	36%	\$236,640.00	\$42,669.15	\$0.00	\$0.00	\$0.00	\$0.00	\$42,669.15
5	ER-1024ADDUFD	VMAX 400K ADD 1024GB UPG FIELD	\$369,750.00	ES-1	36%	\$236,640.00	\$42,669.15	\$0.00	\$0.00	\$0.00	\$0.00	\$42,669.15
5	ER1024ADUFD3P	VMAX 400K ADD 1024GB UPG FIELD 3RD PARTY	\$369,750.00	ES-1	36%	\$236,640.00	\$42,669.15	\$0.00	\$0.00	\$0.00	\$0.00	\$42,669.15
5	ER-1024BASE	VMAX 400K BASE 1024GB	\$592,545.00	ES-1	36%	\$379,228.80	\$88,881.75	\$0.00	\$0.00	\$0.00	\$0.00	\$88,881.75
5	ER-1024BASE3P	VMAX 400K BASE 1024GB 3RD PARTY	\$592,545.00	ES-1	36%	\$379,228.80	\$88,881.75	\$0.00	\$0.00	\$0.00	\$0.00	\$88,881.75
5	ER-1024-RET	VMAX 400K 1024GB MEMORY RETURN	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ER-2048ADD	VMAX 400K ADD 2048GB	\$422,380.00	ES-1	36%	\$270,323.20	\$63,357.00	\$0.00	\$0.00	\$0.00	\$0.00	\$63,357.00
5	ER-2048ADD-3P	VMAX 400K ADD 2048GB 3RD PARTY	\$422,380.00	ES-1	36%	\$270,323.20	\$63,357.00	\$0.00	\$0.00	\$0.00	\$0.00	\$63,357.00
5	ER-2048ADDU	VMAX 400K ADD 2048GB UPG	\$549,090.00	ES-1	36%	\$351,417.60	\$63,364.99	\$0.00	\$0.00	\$0.00	\$0.00	\$63,364.99
5	ER-2048ADDU3P	VMAX 400K ADD 2048GB UPG 3RD PARTY	\$549,090.00	ES-1	36%	\$351,417.60	\$63,364.99	\$0.00	\$0.00	\$0.00	\$0.00	\$63,364.99
5	ER-2048ADDUFD	VMAX 400K ADD 2048GB UPG FIELD	\$549,090.00	ES-1	36%	\$351,417.60	\$63,364.99	\$0.00	\$0.00	\$0.00	\$0.00	\$63,364.99
5	ER2048ADUFD3P	VMAX 400K ADD 2048GB UPG FIELD 3RD PARTY	\$549,090.00	ES-1	36%	\$351,417.60	\$63,364.99	\$0.00	\$0.00	\$0.00	\$0.00	\$63,364.99
5	ER-2048BASE	VMAX 400K BASE 2048GB	\$1,126,340.00	ES-1	36%	\$720,857.60	\$168,951.00	\$0.00	\$0.00	\$0.00	\$0.00	\$168,951.00
5	ER-2048BASE3P	VMAX 400K BASE 2048GB 3RD PARTY	\$1,126,340.00	ES-1	36%	\$720,857.60	\$168,951.00	\$0.00	\$0.00	\$0.00	\$0.00	\$168,951.00
5	ER-512-1024UFD	VMAX 400K MEMCONV 2X256 to 2X512 GB	\$111,985.00	ES-1	36%	\$71,670.40	\$12,923.07	\$0.00	\$0.00	\$0.00	\$0.00	\$12,923.07
5	ER-512-2048UFD	VMAX 400K MEMCONV 2X256 to 2X1024 GB	\$370,980.00	ES-1	36%	\$237,427.20	\$42,811.09	\$0.00	\$0.00	\$0.00	\$0.00	\$42,811.09
5	ER-512ADD	VMAX 400K ADD 512GB	\$256,130.00	ES-1	36%	\$163,923.20	\$38,419.50	\$0.00	\$0.00	\$0.00	\$0.00	\$38,419.50
5	ER-512ADD-3P	VMAX 400K ADD 512GB 3RD PARTY	\$256,130.00	ES-1	36%	\$163,923.20	\$38,419.50	\$0.00	\$0.00	\$0.00	\$0.00	\$38,419.50
5	ER-512ADDU	VMAX 400K ADD 512GB UPG	\$332,970.00	ES-1	36%	\$213,100.80	\$38,424.74	\$0.00	\$0.00	\$0.00	\$0.00	\$38,424.74
5	ER-512ADDU-3P	VMAX 400K ADD 512GB UPG 3RD PARTY	\$332,970.00	ES-1	36%	\$213,100.80	\$38,424.74	\$0.00	\$0.00	\$0.00	\$0.00	\$38,424.74
5	ER-512ADDUFD	VMAX 400K ADD 512GB UPG FIELD	\$332,970.00	ES-1	36%	\$213,100.80	\$38,424.74	\$0.00	\$0.00	\$0.00	\$0.00	\$38,424.74
5	ER512ADUFD3P	VMAX 400K ADD 512GB UPG FIELD 3RD PARTY	\$332,970.00	ES-1	36%	\$213,100.80	\$38,424.74	\$0.00	\$0.00	\$0.00	\$0.00	\$38,424.74
5	ER-512BASE	VMAX 400K BASE 512GB	\$437,830.00	ES-1	36%	\$280,211.20	\$65,674.50	\$0.00	\$0.00	\$0.00	\$0.00	\$65,674.50
5	ER-512BASE-3P	VMAX 400K BASE 512GB 3RD PARTY	\$437,830.00	ES-1	36%	\$280,211.20	\$65,674.50	\$0.00	\$0.00	\$0.00	\$0.00	\$65,674.50
5	ER-512-RET	VMAX 400K 128GB MEMORY RETURN	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ER-AFA400K	VMAX 400K All Flash	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ER-DATAMOVER	VMAX 400K DATA MOVER FOR NAS	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ER-DATAMOVERU	VMAX 400K DATA MOVER FOR NAS UPG	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-RDFCAP	RDF ADDL MEM TRACKING MODEL	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ER-ISERIES	VMAX 400K ISERIES TRACKING MODEL	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ER-NAS-SN	Embedded NAS Base OE for VMAX 400K	\$149,500.00	ES-1	36%	\$95,680.00	\$26,910.00	\$0.00	\$0.00	\$0.00	\$0.00	\$26,910.00
5	ER-NAS-SNU	EMBEDDED NAS BASE OE FOR VMAX 400K UPG	\$149,500.00	ES-1	36%	\$95,680.00	\$26,910.00	\$0.00	\$0.00	\$0.00	\$0.00	\$26,910.00
5	ER-VFP1-400K	PROMO 200GB VFP400K 96	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ER-VFP1-400KU	PROMO 200GB VFP400K 32U	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ER-VFP2-400K	PROMO 200GB VFP400K 192	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ER-VFP2-400KU	PROMO 200GB VFP400K 48U	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ER-VFP3-400K	PROMO 400GB VFP400K 96	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ER-VFP3-400KU	PROMO 400GB VFP400K 32U	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ER-VFP4-400K	PROMO 400GB VFP400K 192	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ER-VFP4-400KU	PROMO 400GB VFP400K 48U	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ER-VFP5-400K	PROMO 800GB VFP400K 48	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ER-VFP5-400KU	PROMO 800GB VFP400K 16U	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ER-VFP6-400K	PROMO 800GB VFP400K 96	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ER-VFP6-400KU	PROMO 800GB VFP400K 24U	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ER-VFP7-400K	PROMO 1600GB VFP400K 24 Tracking Model	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ER-VFP7-400KU	PROMO 1600GB VFP400K 8U	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ER-VFP8-400K	PROMO 1600GB VFP400K 48 Tracking Model	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ER-VFP8-400KU	PROMO 1600GB VFP400K 12U	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES61012001B	VMAX VG 1200GB 10K SAS DRV R1	\$1,665.00	ES-1	36%	\$1,065.60	\$249.75	\$0.00	\$0.00	\$0.00	\$0.00	\$249.75
5	ES61012001BTU	VMAX VG 1200GB 10K SAS DRV R1 TAA UPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	ES61012001BU	VMAX VG 1200GB 10K SAS DRV R1 UPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	ES61012005B	VMAX VG 1200GB 10K SAS DRV R5(3+1)	\$1,665.00	ES-1	36%	\$1,065.60	\$249.75	\$0.00	\$0.00	\$0.00	\$0.00	\$249.75
5	ES61012005BTU	VMAX VG 1200GB 10K SAS DRV R5(3+1)TAAUPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	ES61012005BU	VMAX VG 1200GB 10K SAS DRV R5(3+1)UPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	ES61012006B	VMAX VG 1200GB 10K SAS DRV R6(6+2)	\$1,665.00	ES-1	36%	\$1,065.60	\$249.75	\$0.00	\$0.00	\$0.00	\$0.00	\$249.75
5	ES61012006BTU	VMAX VG 1200GB 10K SAS DRV R6(6+2)TAAUPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	ES61012006BU	VMAX VG 1200GB 10K SAS DRV R6(6+2)UPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	ES61012007B	VMAX VG 1200GB 10K SAS DRV R5(7+1)	\$1,665.00	ES-1	36%	\$1,065.60	\$249.75	\$0.00	\$0.00	\$0.00	\$0.00	\$249.75
5	ES61012007BTU	VMAX VG 1200GB 10K SAS DRV R5(7+1)TAAUPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	ES61012007BU	VMAX VG 1200GB 10K SAS DRV R5(7+1)UPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	ES6101200FB	VMAX VG 1200GB 10K SAS DRV R6(14+2)	\$1,665.00	ES-1	36%	\$1,065.60	\$249.75	\$0.00	\$0.00	\$0.00	\$0.00	\$249.75
5	ES6101200FBTU	VMAX VG 1200GB 10K SAS R6(14+2)TAAUPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	ES6101200FBU	VMAX VG 1200GB 10K SAS R6(14+2)UPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	ES6101200SB	VMAX VG 1200GB 10K SAS DRV SPARE	\$1,665.00	ES-1	36%	\$1,065.60	\$249.75	\$0.00	\$0.00	\$0.00	\$0.00	\$249.75
5	ES6101200SBTU	VMAX VG 1200GB 10K SAS SPARE TAA UPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	ES6101200SBU	VMAX VG 1200GB 10K SAS SPARE UPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	ES6103001B	VMAX VG 300GB 10K SAS DRV R1	\$575.00	ES-1	36%	\$368.00	\$86.25	\$0.00	\$0.00	\$0.00	\$0.00	\$86.25
5	ES6103001BTU	VMAX VG 300GB 10K SAS DRV R1 TAA UPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	ES6103001BU	VMAX VG 300GB 10K SAS DRV R1 UPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	ES6103005B	VMAX VG 300GB 10K SAS DRV R5(3+1)	\$575.00	ES-1	36%	\$368.00	\$86.25	\$0.00	\$0.00	\$0.00	\$0.00	\$86.25
5	ES6103005BTU	VMAX VG 300GB 10K SAS DRV R5(3+1)TAAUPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	ES6103005BU	VMAX VG 300GB 10K SAS DRV R5(3+1)UPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	ES6103006B	VMAX VG 300GB 10K SAS DRV R6(6+2)	\$575.00	ES-1	36%	\$368.00	\$86.25	\$0.00	\$0.00	\$0.00	\$0.00	\$86.25
5	ES6103006BTU	VMAX VG 300GB 10K SAS DRV R6(6+2)TAAUPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	ES6103006BU	VMAX VG 300GB 10K SAS DRV R6(6+2)UPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	ES6103007B	VMAX VG 300GB 10K SAS DRV R5(7+1)	\$575.00	ES-1	36%	\$368.00	\$86.25	\$0.00	\$0.00	\$0.00	\$0.00	\$86.25
5	ES6103007BTU	VMAX VG 300GB 10K SAS DRV R5(7+1)TAAUPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	ES6103007BU	VMAX VG 300GB 10K SAS DRV R5(7+1)UPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	ES610300FB	VMAX VG 300GB 10K SAS DRV R6(14+2)	\$575.00	ES-1	36%	\$368.00	\$86.25	\$0.00	\$0.00	\$0.00	\$0.00	\$86.25
5	ES610300FBTU	VMAX VG 300GB 10K SAS DR R6(14+2)TAAUPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	ES610300FBU	VMAX VG 300GB 10K SAS DR R6(14+2)UPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	ES610300SB	VMAX VG 300GB 10K SAS DRV SPARE	\$575.00	ES-1	36%	\$368.00	\$86.25	\$0.00	\$0.00	\$0.00	\$0.00	\$86.25
5	ES610300SBTU	VMAX VG 300GB 10K SAS DR SPARE TAAUPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	ES610300SBU	VMAX VG 300GB 10K SAS DR SPARE UPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	ES6106001B	VMAX VG 600GB 10K SAS DRV R1	\$1,080.00	ES-1	36%	\$691.20	\$162.00	\$0.00	\$0.00	\$0.00	\$0.00	\$162.00
5	ES6106001BTU	VMAX VG 600GB 10K SAS DRV R1 TAA UPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	ES6106001BU	VMAX VG 600GB 10K SAS DRV R1 UPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	ES6106005B	VMAX VG 600GB 10K SAS DRV R5(3+1)	\$1,080.00	ES-1	36%	\$691.20	\$162.00	\$0.00	\$0.00	\$0.00	\$0.00	\$162.00
5	ES6106005BTU	VMAX VG 600GB 10K SAS DRV R5(3+1)TAA UPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	ES6106005BU	VMAX VG 600GB 10K SAS DRV R5(3+1)UPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	ES6106006B	VMAX VG 600GB 10K SAS DRV R6(6+2)	\$1,080.00	ES-1	36%	\$691.20	\$162.00	\$0.00	\$0.00	\$0.00	\$0.00	\$162.00
5	ES6106006BTU	VMAX VG 600GB 10K SAS DRV R6(6+2)TAA UPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	ES6106006BU	VMAX VG 600GB 10K SAS DRV R6(6+2)UPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	ES6106007B	VMAX VG 600GB 10K SAS DRV R5(7+1)	\$1,080.00	ES-1	36%	\$691.20	\$162.00	\$0.00	\$0.00	\$0.00	\$0.00	\$162.00
5	ES6106007BTU	VMAX VG 600GB 10K SAS DRV R5(7+1)TAA UPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	ES6106007BU	VMAX VG 600GB 10K SAS DRV R5(7+1)UPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	ES610600FB	VMAX VG 600GB 10K SAS DRV R6(14+2)	\$1,080.00	ES-1	36%	\$691.20	\$162.00	\$0.00	\$0.00	\$0.00	\$0.00	\$162.00
5	ES610600FBTU	VMAX VG 600GB 10K SAS R6(14+2)TAA UPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	ES610600FBU	VMAX VG 600GB 10K SAS R6(14+2)UPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	ES610600SB	VMAX VG 600GB 10K SAS DRV SPARE	\$1,080.00	ES-1	36%	\$691.20	\$162.00	\$0.00	\$0.00	\$0.00	\$0.00	\$162.00
5	ES610600SBTU	VMAX VG 600GB 10K SAS SPARE TAA UPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	ES610600SBU	VMAX VG 600GB 10K SAS SPARE UPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	ES6153001BTU	VMAX VG 300GB 15K SAS DRV R1 TAA UPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	ES6153001BU	VMAX VG 300GB 15K SAS DRV R1 UPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	ES6153005BTU	VMAX VG 300GB 15K SAS DRV R5(3+1)TAA UPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	ES6153005BU	VMAX VG 300GB 15K SAS DRV R5(3+1) UPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	ES6153006BTU	VMAX VG 300GB 15K SAS DRV R6(6+2)TAA UPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	ES6153006BU	VMAX VG 300GB 15K SAS DRV R6(6+2) UPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	ES6153007BTU	VMAX VG 300GB 15K SAS DRV R5(7+1)TAA UPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	ES6153007BU	VMAX VG 300GB 15K SAS DRV R5(7+1) UPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	ES615300FBTU	VMAX VG 300GB 15K SAS DRV R6(14+2)TAAUPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	ES615300FBU	VMAX VG 300GB 15K SAS DRV R6(14+2) UPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	ES615300SBTU	VMAX VG 300GB 15K SAS DRV SPARE TAA UPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	ES615300SBU	VMAX VG 300GB 15K SAS DRV SPARE UPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	ES6FM16001B	VMAX 1600GB FLASH DRIVE R1	\$22,600.00	ES-1	36%	\$14,464.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,390.00
5	ES6FM16001BFP	VMAX VG PROMO 1600GB FLASH DRIVE R1	\$0.00	ES-1	36%	\$0.00	\$7,672.50	\$0.00	\$0.00	\$0.00	\$0.00	\$7,672.50
5	ES6FM16001BTU	VMAX 1600GB FLASH DRIVE R1 TAA UPG	\$31,640.00	ES-1	36%	\$20,249.60	\$3,388.64	\$0.00	\$0.00	\$0.00	\$0.00	\$3,388.64
5	ES6FM16001BU	VMAX 1600GB FLASH DRIVE R1 UPG	\$31,640.00	ES-1	36%	\$20,249.60	\$3,388.64	\$0.00	\$0.00	\$0.00	\$0.00	\$3,388.64
5	ES6FM16005B	VMAX 1600GB FLASH DRIVE R5(3+1)	\$22,600.00	ES-1	36%	\$14,464.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,390.00
5	ES6FM16005BFP	VMAX VG PROMO 1600GB FLASH DRIVE R5(3+1)	\$0.00	ES-1	36%	\$0.00	\$7,672.50	\$0.00	\$0.00	\$0.00	\$0.00	\$7,672.50
5	ES6FM16005BTU	VMAX 1600GB FLASH DRIVE R5(3+1) TAA UPG	\$31,640.00	ES-1	36%	\$20,249.60	\$3,388.64	\$0.00	\$0.00	\$0.00	\$0.00	\$3,388.64
5	ES6FM16005BU	VMAX 1600GB FLASH DRIVE R5(3+1) UPG	\$31,640.00	ES-1	36%	\$20,249.60	\$3,388.64	\$0.00	\$0.00	\$0.00	\$0.00	\$3,388.64
5	ES6FM16006B	VMAX VG 1600GB FLASH DRIVE R6(6+2)	\$22,600.00	ES-1	36%	\$14,464.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,390.00
5	ES6FM16006BTU	VMAX VG 1600GB FLASH DRV R6(6+2) TAA UPG	\$31,640.00	ES-1	36%	\$20,249.60	\$3,388.64	\$0.00	\$0.00	\$0.00	\$0.00	\$3,388.64
5	ES6FM16006BU	VMAX VG 1600GB FLASH DRIVE R6(6+2) UPG	\$31,640.00	ES-1	36%	\$20,249.60	\$3,388.64	\$0.00	\$0.00	\$0.00	\$0.00	\$3,388.64
5	ES6FM16007B	VMAX 1600GB FLASH DRIVE R5(7+1)	\$22,600.00	ES-1	36%	\$14,464.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,390.00
5	ES6FM16007BFP	VMAX VG PROMO 1600GB FLASH DRIVE R5(7+1)	\$0.00	ES-1	36%	\$0.00	\$7,672.50	\$0.00	\$0.00	\$0.00	\$0.00	\$7,672.50
5	ES6FM16007BTU	VMAX 1600GB FLASH DRIVE R5(7+1) TAA UPG	\$31,640.00	ES-1	36%	\$20,249.60	\$3,388.64	\$0.00	\$0.00	\$0.00	\$0.00	\$3,388.64
5	ES6FM16007BU	VMAX 1600GB FLASH DRIVE R5(7+1) UPG	\$31,640.00	ES-1	36%	\$20,249.60	\$3,388.64	\$0.00	\$0.00	\$0.00	\$0.00	\$3,388.64
5	ES6FM1600FB	VMAX VG 1600GB FLASH DRIVE R6(14+2)	\$22,600.00	ES-1	36%	\$14,464.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,390.00
5	ES6FM1600FBTU	VMAX VG 1600GB FLASH DRV R6(14+2) TAAUPG	\$31,640.00	ES-1	36%	\$20,249.60	\$3,388.64	\$0.00	\$0.00	\$0.00	\$0.00	\$3,388.64
5	ES6FM1600FBU	VMAX VG 1600GB FLASH DRIVE R6(14+2) UPG	\$31,640.00	ES-1	36%	\$20,249.60	\$3,388.64	\$0.00	\$0.00	\$0.00	\$0.00	\$3,388.64
5	ES6FM1600SB	VMAX 1600GB FLASH DRIVE SPARE	\$22,600.00	ES-1	36%	\$14,464.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,390.00
5	ES6FM1600SBFP	VMAX VG PROMO 1600GB FLASH DRIVE SPARE	\$0.00	ES-1	36%	\$0.00	\$7,672.50	\$0.00	\$0.00	\$0.00	\$0.00	\$7,672.50
5	ES6FM1600SBTU	VMAX 1600GB FLASH DRIVE SPARE TAA UPG	\$31,640.00	ES-1	36%	\$20,249.60	\$3,388.64	\$0.00	\$0.00	\$0.00	\$0.00	\$3,388.64
5	ES6FM1600SBU	VMAX 1600GB FLASH DRIVE SPARE UPG	\$31,640.00	ES-1	36%	\$20,249.60	\$3,388.64	\$0.00	\$0.00	\$0.00	\$0.00	\$3,388.64
5	ES6FM2001B	VMAX VG 200GB FLASH DRIVE R1	\$3,905.00	ES-1	36%	\$2,499.20	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$585.75
5	ES6FM2001BFP	VMAX VG PROMO 200GB FLASH DRIVE R1	\$0.00	ES-1	36%	\$0.00	\$1,189.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,189.50
5	ES6FM2001BTU	VMAX VG 200GB FLASH DRIVE R1 TAA UPG	\$5,475.00	ES-1	36%	\$3,504.00	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	ES6FM2001BU	VMAX VG 200GB FLASH DRIVE R1 UPG	\$5,475.00	ES-1	36%	\$3,504.00	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	ES6FM2005B	VMAX VG 200GB FLASH DRIVE R5(3+1)	\$3,905.00	ES-1	36%	\$2,499.20	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$585.75
5	ES6FM2005BFP	VMAX VG PROMO 200GB FLASH DRIVE R5(3+1)	\$0.00	ES-1	36%	\$0.00	\$1,189.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,189.50
5	ES6FM2005BTU	VMAX VG 200GB FLASH DRIVE R5(3+1)TAA UPG	\$5,475.00	ES-1	36%	\$3,504.00	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	ES6FM2005BU	VMAX VG 200GB FLASH DRIVE R5(3+1) UPG	\$5,475.00	ES-1	36%	\$3,504.00	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	ES6FM2006B	VMAX VG 200GB FLASH DRIVE R6(6+2)	\$3,905.00	ES-1	36%	\$2,499.20	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$585.75
5	ES6FM2006BTU	VMAX VG 200GB FLASH DRV R6(6+2) TAA UPG	\$5,475.00	ES-1	36%	\$3,504.00	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	ES6FM2006BU	VMAX VG 200GB FLASH DRIVE R6(6+2) UPG	\$5,475.00	ES-1	36%	\$3,504.00	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	ES6FM2007B	VMAX VG 200GB FLASH DRIVE R5(7+1)	\$3,905.00	ES-1	36%	\$2,499.20	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$585.75
5	ES6FM2007BFP	VMAX VG PROMO 200GB FLASH DRIVE R5(7+1)	\$0.00	ES-1	36%	\$0.00	\$1,189.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,189.50
5	ES6FM2007BTU	VMAX VG 200GB FLASH DRIVE R5(7+1)TAA UPG	\$5,475.00	ES-1	36%	\$3,504.00	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	ES6FM2007BU	VMAX VG 200GB FLASH DRIVE R5(7+1) UPG	\$5,475.00	ES-1	36%	\$3,504.00	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	ES6FM200FB	VMAX VG 200GB FLASH DRIVE R6(14+2)	\$3,905.00	ES-1	36%	\$2,499.20	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$585.75
5	ES6FM200FBTU	VMAX VG 200GB FLASH DRV R6(14+2) TAA UPG	\$5,475.00	ES-1	36%	\$3,504.00	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	ES6FM200FBU	VMAX VG 200GB FLASH DRIVE R6(14+2) UPG	\$5,475.00	ES-1	36%	\$3,504.00	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	ES6FM200SB	VMAX VG 200GB FLASH DRIVE SPARE	\$3,905.00	ES-1	36%	\$2,499.20	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$585.75
5	ES6FM200SBFP	VMAX VG PROMO 200GB FLASH DRIVE SPARE	\$0.00	ES-1	36%	\$0.00	\$1,189.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,189.50
5	ES6FM200SBTU	VMAX VG 200GB FLASH DRIVE SPARE TAA UPG	\$5,475.00	ES-1	36%	\$3,504.00	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	ES6FM200SBU	VMAX VG 200GB FLASH DRIVE SPARE UPG	\$5,475.00	ES-1	36%	\$3,504.00	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	ES6FM4001B	VMAX VG 400GB FLASH DRIVE R1	\$7,425.00	ES-1	36%	\$4,752.00	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.75
5	ES6FM4001BFP	VMAX VG PROMO 400GB FLASH DRIVE R1	\$0.00	ES-1	36%	\$0.00	\$2,262.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,262.00
5	ES6FM4001BTU	VMAX VG 400GB FLASH DRIVE R1 TAA UPG	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	ES6FM4001BU	VMAX VG 400GB FLASH DRIVE R1 UPG	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	ES6FM4005B	VMAX VG 400GB FLASH DRIVE R5(3+1)	\$7,425.00	ES-1	36%	\$4,752.00	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.75
5	ES6FM4005BFP	VMAX VG PROMO 400GB FLASH DRIVE R5(3+1)	\$0.00	ES-1	36%	\$0.00	\$2,262.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,262.00
5	ES6FM4005BTU	VMAX VG 400GB FLASH DRIVE R5(3+1)TAA UPG	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	ES6FM4005BU	VMAX VG 400GB FLASH DRIVE R5(3+1) UPG	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	ES6FM4006B	VMAX VG 400GB FLASH DRIVE R6(6+2)	\$7,425.00	ES-1	36%	\$4,752.00	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.75
5	ES6FM4006BTU	VMAX VG 400GB FLASH DRV R6(6+2) TAA UPG	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	ES6FM4006BU	VMAX VG 400GB FLASH DRIVE R6(6+2) UPG	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	ES6FM4007B	VMAX VG 400GB FLASH DRIVE R5(7+1)	\$7,425.00	ES-1	36%	\$4,752.00	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.75
5	ES6FM4007BFP	VMAX VG PROMO 400GB FLASH DRIVE R5(7+1)	\$0.00	ES-1	36%	\$0.00	\$2,262.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,262.00
5	ES6FM4007BTU	VMAX VG 400GB FLASH DRIVE R5(7+1)TAA UPG	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	ES6FM4007BU	VMAX VG 400GB FLASH DRIVE R5(7+1) UPG	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	ES6FM400FB	VMAX VG 400GB FLASH DRIVE R6(14+2)	\$7,425.00	ES-1	36%	\$4,752.00	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.75
5	ES6FM400FBTU	VMAX VG 400GB FLASH DRV R6(14+2) TAA UPG	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	ES6FM400FBU	VMAX VG 400GB FLASH DRIVE R6(14+2) UPG	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	ES6FM400SB	VMAX VG 400GB FLASH DRIVE SPARE	\$7,425.00	ES-1	36%	\$4,752.00	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.75
5	ES6FM400SBFP	VMAX VG PROMO 400GB FLASH DRIVE SPARE	\$0.00	ES-1	36%	\$0.00	\$2,262.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,262.00
5	ES6FM400SBTU	VMAX VG 400GB FLASH DRIVE SPARE TAA UPG	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	ES6FM400SBU	VMAX VG 400GB FLASH DRIVE SPARE UPG	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	ES6FM8001B	VMAX VG 800GB FLASH DRIVE R1	\$13,095.00	ES-1	36%	\$8,380.80	\$1,963.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,963.68
5	ES6FM8001BFP	VMAX VG PROMO 800GB FLASH DRIVE R1	\$0.00	ES-1	36%	\$0.00	\$4,288.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,288.50
5	ES6FM8001BTU	VMAX VG 800GB FLASH DRIVE R1 TAA UPG	\$18,335.00	ES-1	36%	\$11,734.40	\$1,963.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,963.68
5	ES6FM8001BU	VMAX VG 800GB FLASH DRIVE R1 UPG	\$18,335.00	ES-1	36%	\$11,734.40	\$1,963.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,963.68
5	ES6FM8005B	VMAX VG 800GB FLASH DRIVE R5(3+1)	\$13,095.00	ES-1	36%	\$8,380.80	\$1,963.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,963.68
5	ES6FM8005BFP	VMAX VG PROMO 800GB FLASH DRIVE R5(3+1)	\$0.00	ES-1	36%	\$0.00	\$4,288.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,288.50
5	ES6FM8005BTU	VMAX VG 800GB FLASH DRIVE R5(3+1)TAA UPG	\$18,335.00	ES-1	36%	\$11,734.40	\$1,963.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,963.68
5	ES6FM8005BU	VMAX VG 800GB FLASH DRIVE R5(3+1) UPG	\$18,335.00	ES-1	36%	\$11,734.40	\$1,963.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,963.68
5	ES6FM8006B	VMAX VG 800GB FLASH DRIVE R6(6+2)	\$13,095.00	ES-1	36%	\$8,380.80	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,964.25
5	ES6FM8006BTU	VMAX VG 800GB FLASH DRV R6(6+2) TAA UPG	\$18,335.00	ES-1	36%	\$11,734.40	\$1,963.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,963.68
5	ES6FM8006BU	VMAX VG 800GB FLASH DRIVE R6(6+2) UPG	\$18,335.00	ES-1	36%	\$11,734.40	\$1,963.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,963.68
5	ES6FM8007B	VMAX VG 800GB FLASH DRIVE R5(7+1)	\$13,095.00	ES-1	36%	\$8,380.80	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,964.25
5	ES6FM8007BFP	VMAX VG PROMO 800GB FLASH DRIVE R5(7+1)	\$0.00	ES-1	36%	\$0.00	\$4,288.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,288.50
5	ES6FM8007BTU	VMAX VG 800GB FLASH DRIVE R5(7+1)TAA UPG	\$18,335.00	ES-1	36%	\$11,734.40	\$1,963.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,963.68
5	ES6FM8007BU	VMAX VG 800GB FLASH DRIVE R5(7+1) UPG	\$18,335.00	ES-1	36%	\$11,734.40	\$1,963.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,963.68
5	ES6FM800FB	VMAX VG 800GB FLASH DRIVE R6(14+2)	\$13,095.00	ES-1	36%	\$8,380.80	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,964.25
5	ES6FM800FBTU	VMAX VG 800GB FLASH DRV R6(14+2) TAA UPG	\$18,335.00	ES-1	36%	\$11,734.40	\$1,963.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,963.68
5	ES6FM800FBU	VMAX VG 800GB FLASH DRIVE R6(14+2) UPG	\$18,335.00	ES-1	36%	\$11,734.40	\$1,963.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,963.68
5	ES6FM800SB	VMAX VG 800GB FLASH DRIVE SPARE	\$13,095.00	ES-1	36%	\$8,380.80	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,964.25
5	ES6FM800SBFP	VMAX VG PROMO 800GB FLASH DRIVE SPARE	\$0.00	ES-1	36%	\$0.00	\$4,288.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,288.50
5	ES6FM800SBTU	VMAX VG 800GB FLASH DRIVE SPARE TAA UPG	\$18,335.00	ES-1	36%	\$11,734.40	\$1,963.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,963.68
5	ES6FM800SBU	VMAX VG 800GB FLASH DRIVE SPARE UPG	\$18,335.00	ES-1	36%	\$11,734.40	\$1,963.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,963.68
5	E-SECURE	VMAX VG SECURE KIT SINGLE BAY	\$2,570.00	ES-1	36%	\$1,644.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-SECUREADD	VMAX VG SECURE JOINING KIT	\$2,570.00	ES-1	36%	\$1,644.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-SKINS	VMAX VG SIDE PANELS	\$645.00	ES-1	36%	\$412.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-SKINSU	VMAX VG SIDE PANELS UPG	\$645.00	ES-1	36%	\$412.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-SMOD	SZR CONFIG TRACKING MODEL	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-SOURCECAP	VMAX SOURCE CAPACITY TRACKING	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-PWRKIT-1P	SINGLE PHASE PDU/PDP KIT	\$1,575.00	ES-1	36%	\$1,008.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-PWRKIT-1PU	SINGLE PHASE PDU/PDP KIT UPG	\$1,575.00	ES-1	36%	\$1,008.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-PWRKIT-3D	3P DELTA PHASE PDU/PDP KIT	\$1,870.00	ES-1	36%	\$1,196.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-PWRKIT-3DU	3P DELTA PHASE PDU/PDP KIT UPG	\$1,870.00	ES-1	36%	\$1,196.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-PWRKIT-3Y	3WYE PHASE PDU/PDP KIT	\$1,960.00	ES-1	36%	\$1,254.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-PWRKIT-3YU	3WYE PHASE PDU/PDP KIT UPG	\$1,960.00	ES-1	36%	\$1,254.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-SYS13RDPT	VMAX VG 1ENG SYSTEM BAY SHIPPING RACK	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-SYS1A-1P	VMAX 200K SYS BAY1 1P	\$33,360.00	ES-1	36%	\$21,350.40	\$5,004.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,004.00
5	E-SYS1A-3D	VMAX 200K SYS BAY1 3D	\$33,360.00	ES-1	36%	\$21,350.40	\$5,004.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,004.00
5	E-SYS1A-3P-1P	VMAX 200K SYS BAY1 1P 3RD PARTY	\$33,360.00	ES-1	36%	\$21,350.40	\$5,004.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,004.00
5	E-SYS1A-3P-3D	VMAX 200K SYS BAY1 3D 3RD PARTY	\$33,360.00	ES-1	36%	\$21,350.40	\$5,004.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,004.00
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EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	E-SYS1A-3Y	VMAX 200K SYS BAY1 3Y	\$33,360.00	ES-1	36%	\$21,350.40	\$5,004.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,004.00
5	E-SYS1L-1P	VMAX 100K SYS BAY1 1P	\$20,390.00	ES-1	36%	\$13,049.60	\$3,058.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,058.50
5	E-SYS1L-3D	VMAX 100K SYS BAY1 3D	\$20,390.00	ES-1	36%	\$13,049.60	\$3,058.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,058.50
5	E-SYS1L-3P-1P	VMAX 100K SYS BAY1 1P 3RD PARTY	\$20,390.00	ES-1	36%	\$13,049.60	\$3,058.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,058.50
5	E-SYS1L-3P-3D	VMAX 100K SYS BAY1 3D 3RD PARTY	\$20,390.00	ES-1	36%	\$13,049.60	\$3,058.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,058.50
5	E-SYS1L-3P-3Y	VMAX 100K SYS BAY1 3Y 3RD PARTY	\$20,390.00	ES-1	36%	\$13,049.60	\$3,058.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,058.50
5	E-SYS1L-3Y	VMAX 100K SYS BAY1 3Y	\$20,390.00	ES-1	36%	\$13,049.60	\$3,058.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,058.50
5	E-SYS1R-1P	VMAX 400K SYS BAY1 1P	\$33,360.00	ES-1	36%	\$21,350.40	\$5,004.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,004.00
5	E-SYS1R-3D	VMAX 400K SYS BAY1 3D	\$33,360.00	ES-1	36%	\$21,350.40	\$5,004.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,004.00
5	E-SYS1R-3P-1P	VMAX 400K SYS BAY1 1P 3RD PARTY	\$33,360.00	ES-1	36%	\$21,350.40	\$5,004.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,004.00
5	E-SYS1R-3P-3D	VMAX 400K SYS BAY1 3D 3RD PARTY	\$33,360.00	ES-1	36%	\$21,350.40	\$5,004.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,004.00
5	E-SYS1R-3P-3Y	VMAX 400K SYS BAY1 3Y 3RD PARTY	\$33,360.00	ES-1	36%	\$21,350.40	\$5,004.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,004.00
5	E-SYS1R-3Y	VMAX 400K SYS BAY1 3Y	\$33,360.00	ES-1	36%	\$21,350.40	\$5,004.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,004.00
5	E-SYS23RDP	VMAX VG 2ENG SYSTEM BAY SHIPPING RACK	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-SYSADD1P	VMAX VG ADD SYS BAY 1P	\$13,890.00	ES-1	36%	\$8,889.60	\$2,083.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,083.50
5	E-SYSADD1P-3P	VMAX VG ADD SYS BAY 1P 3RD PARTY	\$13,890.00	ES-1	36%	\$8,889.60	\$2,083.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,083.50
5	E-SYSADD1PU	VMAX VG ADD SYS BAY 1P UPG	\$13,890.00	ES-1	36%	\$8,889.60	\$2,083.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,083.50
5	E-SYSADD1PU3P	VMAX VG ADD SYS BAY 1P UPG 3RD PARTY	\$13,890.00	ES-1	36%	\$8,889.60	\$2,083.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,083.50
5	E-SYSADD3D	VMAX VG ADD SYS BAY 3D	\$13,890.00	ES-1	36%	\$8,889.60	\$2,083.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,083.50
5	E-SYSADD3D-3P	VMAX VG ADD SYS BAY 3D 3RD PARTY	\$13,890.00	ES-1	36%	\$8,889.60	\$2,083.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,083.50
5	E-SYSADD3DU	VMAX VG ADD SYS BAY 3D UPG	\$13,890.00	ES-1	36%	\$8,889.60	\$2,083.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,083.50
5	E-SYSADD3DU3P	VMAX VG ADD SYS BAY 3D UPG 3RD PARTY	\$13,890.00	ES-1	36%	\$8,889.60	\$2,083.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,083.50
5	E-SYSADD3Y	VMAX VG ADD SYS BAY 3Y	\$13,890.00	ES-1	36%	\$8,889.60	\$2,083.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,083.50
5	E-SYSADD3Y-3P	VMAX VG ADD SYS BAY 3Y 3RD PARTY	\$13,890.00	ES-1	36%	\$8,889.60	\$2,083.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,083.50
5	E-SYSADD3YU	VMAX VG ADD SYS BAY 3Y UPG	\$13,890.00	ES-1	36%	\$8,889.60	\$2,083.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,083.50
5	E-SYSADD3YU3P	VMAX VG ADD SYS BAY 3Y UPG 3RD PARTY	\$13,890.00	ES-1	36%	\$8,889.60	\$2,083.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,083.50
5	ET67220001B	VMAX VG 2000GB 7_2K DRIVE R1	\$1,140.00	ES-1	36%	\$729.60	\$171.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$171.00
5	ET67220001BTU	VMAX VG 2000GB 7_2K DRIVE R1 TAA UPG	\$1,595.00	ES-1	36%	\$1,020.80	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5	ET67220001BU	VMAX VG 2000GB 7_2K DRIVE R1 UPG	\$1,595.00	ES-1	36%	\$1,020.80	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5	ET67220005B	VMAX VG 2000GB 7_2K DRIVE R5(3+1)	\$1,140.00	ES-1	36%	\$729.60	\$171.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$171.00
5	ET67220005BTU	VMAX VG 2000GB 7_2K DRIVE R5(3+1)TAA UPG	\$1,595.00	ES-1	36%	\$1,020.80	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5	ET67220005BU	VMAX VG 2000GB 7_2K DRIVE R5(3+1) UPG	\$1,595.00	ES-1	36%	\$1,020.80	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5	ET67220006B	VMAX VG 2000GB 7_2K DRIVE R6(6+2)	\$1,140.00	ES-1	36%	\$729.60	\$171.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$171.00
5	ET67220006BTU	VMAX VG 2000GB 7_2K DRIVE R6(6+2)TAA UPG	\$1,595.00	ES-1	36%	\$1,020.80	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5	ET67220006BU	VMAX VG 2000GB 7_2K DRIVE R6(6+2) UPG	\$1,595.00	ES-1	36%	\$1,020.80	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5	ET67220007B	VMAX VG 2000GB 7_2K DRIVE R5(7+1)	\$1,140.00	ES-1	36%	\$729.60	\$171.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$171.00
5	ET67220007BTU	VMAX VG 2000GB 7_2K DRIVE R5(7+1)TAA UPG	\$1,595.00	ES-1	36%	\$1,020.80	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5	ET67220007BU	VMAX VG 2000GB 7_2K DRIVE R5(7+1) UPG	\$1,595.00	ES-1	36%	\$1,020.80	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5	ET6722000FB	VMAX VG 2000GB 7_2K DRIVE R6(14+2)	\$1,140.00	ES-1	36%	\$729.60	\$171.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$171.00
5	ET6722000FBTU	VMAX VG 2000GB 7_2K DRIVE R6(14+2)TAA UPG	\$1,595.00	ES-1	36%	\$1,020.80	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5	ET6722000FBU	VMAX VG 2000GB 7_2K DRIVE R6(14+2) UPG	\$1,595.00	ES-1	36%	\$1,020.80	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5	ET6722000SB	VMAX VG 2000GB 7_2K DRIVE SPARE	\$1,140.00	ES-1	36%	\$729.60	\$171.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$171.00
5	ET6722000SBTU	VMAX VG 2000GB 7_2K DRIVE SPARE TAA UPG	\$1,595.00	ES-1	36%	\$1,020.80	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5	ET6722000SBU	VMAX VG 2000GB 7_2K DRIVE SPARE UPG	\$1,595.00	ES-1	36%	\$1,020.80	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5	ET67240001B	VMAX VG 4000GB 7_2K DRV R1	\$1,990.00	ES-1	36%	\$1,273.60	\$298.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.50
5	ET67240001BTU	VMAX VG 4000GB 7_2K DRV R1 TAA UPG	\$2,790.00	ES-1	36%	\$1,785.60	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	ET67240001BU	VMAX VG 4000GB 7_2K DRV R1 UPG	\$2,790.00	ES-1	36%	\$1,785.60	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	ET67240005B	VMAX VG 4000GB 7_2K DRV R5(3+1)	\$1,990.00	ES-1	36%	\$1,273.60	\$298.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.50
5	ET67240005BTU	VMAX VG 4000GB 7_2K DRV R5(3+1)TAA UPG	\$2,790.00	ES-1	36%	\$1,785.60	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	ET67240005BU	VMAX VG 4000GB 7_2K DRV R5(3+1) UPG	\$2,790.00	ES-1	36%	\$1,785.60	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	ET67240006B	VMAX VG 4000GB 7_2K DRV R6(6+2)	\$1,990.00	ES-1	36%	\$1,273.60	\$298.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.50
5	ET67240006BTU	VMAX VG 4000GB 7_2K DRV R6(6+2)TAA UPG	\$2,790.00	ES-1	36%	\$1,785.60	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	ET67240006BU	VMAX VG 4000GB 7_2K DRV R6(6+2) UPG	\$2,790.00	ES-1	36%	\$1,785.60	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	ET67240007B	VMAX VG 4000GB 7_2K DRV R5(7+1)	\$1,990.00	ES-1	36%	\$1,273.60	\$298.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.50
5	ET67240007BTU	VMAX VG 4000GB 7_2K DRV R5(7+1)TAA UPG	\$2,790.00	ES-1	36%	\$1,785.60	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	ET67240007BU	VMAX VG 4000GB 7_2K DRV R5(7+1) UPG	\$2,790.00	ES-1	36%	\$1,785.60	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	ET6724000FB	VMAX VG 4000GB 7_2K DRV R6(14+2)	\$1,990.00	ES-1	36%	\$1,273.60	\$298.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.50
5	ET6724000FBTU	VMAX VG 4000GB 7_2K DRV R6(14+2)TAA UPG	\$2,790.00	ES-1	36%	\$1,785.60	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	ET6724000FBU	VMAX VG 4000GB 7_2K DRV R6(14+2) UPG	\$2,790.00	ES-1	36%	\$1,785.60	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	ET6724000SB	VMAX VG 4000GB 7_2K DRV SPARE	\$1,990.00	ES-1	36%	\$1,273.60	\$298.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.50
5	ET6724000SBTU	VMAX VG 4000GB 7_2K DRV SPARE TAA UPG	\$2,790.00	ES-1	36%	\$1,785.60	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	ET6724000SBU	VMAX VG 4000GB 7_2K DRV SPARE UPG	\$2,790.00	ES-1	36%	\$1,785.60	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	E-TELCO	VMAX VG ZBA WW Telco Kit (International)	\$70.00	ES-1	36%	\$44.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-TMC-RDY	E-TRACKINGG-RDY	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-TMG10-RDY	E-TRACKINGG10-RDY	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-TMG-RDY	E-TRACKINGG-RDY	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-TM-RDY	E-TRACKING-RDY	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-TOP-KIT	VMAX VG TOP ROUTING KIT	\$500.00	ES-1	36%	\$320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-TOP-POWER	VMAX3 TOP POWER ROUTING TRACKING MODEL	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FFE00008SU	VMAX 100K 8SM 16G FICON UPG	\$20,250.00	ES-1	36%	\$12,960.00	\$2,336.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,336.85
5	FFE00008SUF	VMAX 100K 8SM 16G FICON CONV	\$68,680.00	ES-1	36%	\$43,942.40	\$10,299.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,299.00
5	FFE00008SU	VMAX 100K 8MM 16G FICON UPG	\$9,295.00	ES-1	36%	\$5,948.80	\$1,072.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,072.64
5	FFE00008SUF	VMAX 100K 8MM 16G FICON CONV	\$31,520.00	ES-1	36%	\$20,172.80	\$4,728.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,728.00
5	FFE00200TU	VMAX 100K 2PT 10 GBE OPTICAL UPG	\$2,730.00	ES-1	36%	\$1,747.20	\$315.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$315.04
5	FFE00200TU	VMAX 100K 2PT 10 GBE BASE T UPG	\$2,860.00	ES-1	36%	\$1,830.40	\$330.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$330.04
5	FFE00400C4U	VMAX 100K 4MM4 COPR GIGE UPG	\$2,575.00	ES-1	36%	\$1,648.00	\$297.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$297.16
5	FFE00400C4UF	VMAX 100K 4MM4 COPR GIGE CONV	\$9,000.00	ES-1	36%	\$5,760.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	FFE00400CU	VMAX 100K 4PT GBE BASE T UPG	\$2,600.00	ES-1	36%	\$1,664.00	\$300.04	\$0.0					

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	FFE00400TU	VMAX 100K 4MM 10 GIGE UPG	\$4,745.00	ES-1	36%	\$3,036.80	\$547.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$547.57
5	FFE00400TUF	VMAX 100K 4MM 10 GIGE CONV	\$16,600.00	ES-1	36%	\$10,624.00	\$2,490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,490.00
5	FFE00800TU	VMAX 100K 8MM 10 GIGE UPG	\$7,120.00	ES-1	36%	\$4,556.80	\$821.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$821.65
5	FFE00800TUF	VMAX 100K 8MM 10 GIGE CONV	\$24,920.00	ES-1	36%	\$15,948.80	\$3,738.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,738.00
5	FFE08000EU	VMAX 100K 8SM 8G FIBRE UPG	\$5,380.00	ES-1	36%	\$3,443.20	\$620.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$620.85
5	FFE08000EUF	VMAX 100K 8SM 8G FIBRE CONV	\$18,250.00	ES-1	36%	\$11,680.00	\$2,106.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,106.05
5	FFE08000SU	VMAX 100K 8SM 16G FC UPG	\$14,045.00	ES-1	36%	\$8,988.80	\$1,620.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,620.79
5	FFE08000SUF	VMAX 100K 8SM 16G FC CONV	\$63,565.00	ES-1	36%	\$40,681.60	\$9,534.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,534.75
5	FFE44000EUF	VMAX 100K 4MM4SM 8G FIBRE CONV	\$13,270.00	ES-1	36%	\$8,492.80	\$1,531.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,531.36
5	FFE62000EUF	VMAX 100K 6MM2SM 8G FIBRE CONV	\$9,335.00	ES-1	36%	\$5,974.40	\$1,077.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,077.26
5	FFE80000EU	VMAX 100K 8MM 8G FIBRE UPG	\$2,690.00	ES-1	36%	\$1,721.60	\$310.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$310.43
5	FFE80000EUF	VMAX 100K 8MM 8G FIBRE CONV	\$8,285.00	ES-1	36%	\$5,302.40	\$956.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$956.09
5	FFE80000SU	VMAX 100K 8MM 16G FC UPG	\$14,045.00	ES-1	36%	\$8,988.80	\$1,620.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,620.79
5	FFE80000SUF	VMAX 100K 8MM 16G FC CONV	\$21,645.00	ES-1	36%	\$13,852.80	\$3,246.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,246.75
5	FL61012001BTU	VMAX 100K 1200GB 10K SAS DRV R1 TAA UPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	FL61012001BU	VMAX 100K 1200GB 10K SAS DRV R1 UPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	FL61012005BTU	VMAX 100K 1200GB 10K SAS DRR5(3+1)TAAUPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	FL61012005BU	VMAX 100K 1200GB 10K SAS DRV R5(3+1) UPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	FL61012006BTU	VMAX 100K 1200GB 10K SAS DRR6(6+2)TAAUPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	FL61012006BU	VMAX 100K 1200GB 10K SAS DRV R6(6+2) UPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	FL61012007BTU	VMAX 100K 1200GB 10K SAS DRR5(7+1)TAAUPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	FL61012007BU	VMAX 100K 1200GB 10K SAS DRV R5(7+1) UPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	FL6101200FBTU	VMAX 100K 1200GB 10K SASDRR6(14+2)TAAUPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	FL6101200FBU	VMAX 100K 1200GB 10K SAS DRV R6(14+2)UPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	FL6101200SBTU	VMAX 100K 1200GB 10K SAS DRV SPARE TAAUPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	FL6101200SBU	VMAX 100K 1200GB 10K SAS DRV SPARE UPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	FL6103001BTU	VMAX 100K 300GB 10K SAS DRV R1 TAA UPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	FL6103001BU	VMAX 100K 300GB 10K SAS DRV R1 UPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	FL6103005BTU	VMAX 100K 300GB 10K SAS DRVR5(3+1)TAAUPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	FL6103005BU	VMAX 100K 300GB 10K SAS DRV R5(3+1) UPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	FL6103006BTU	VMAX 100K 300GB 10K SAS DRVR6(6+2)TAAUPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	FL6103006BU	VMAX 100K 300GB 10K SAS DRV R6(6+2) UPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	FL6103007BTU	VMAX 100K 300GB 10K SAS DRVR5(7+1)TAAUPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	FL6103007BU	VMAX 100K 300GB 10K SAS DRV R5(7+1) UPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	FL610300FBTU	VMAX 100K 300GB 10K SAS DRR6(14+2)TAAUPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	FL610300FBU	VMAX 100K 300GB 10K SAS DRV R6(14+2) UPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	FL610300SBTU	VMAX 100K 300GB 10K SAS DRV SPARE TAAUPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	FL610300SBU	VMAX 100K 300GB 10K SAS DRV SPARE UPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	FL6106001BTU	VMAX 100K 600GB 10K SAS DRV R1 TAA UPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	FL6106001BU	VMAX 100K 600GB 10K SAS DRV R1 UPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	FL6106005BTU	VMAX 100K 600GB 10K SAS DRVR5(3+1)TAAUPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	FL6106005BU	VMAX 100K 600GB 10K SAS DRV R5(3+1) UPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	FL6106006BTU	VMAX 100K 600GB 10K SAS DRVR6(6+2)TAAUPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	FL6106006BU	VMAX 100K 600GB 10K SAS DRV R6(6+2) UPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	FL6106007BTU	VMAX 100K 600GB 10K SAS DRVR5(7+1)TAAUPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	FL6106007BU	VMAX 100K 600GB 10K SAS DRV R5(7+1) UPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	FL610600FBTU	VMAX 100K 600GB 10K SAS DRR6(14+2)TAAUPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	FL610600FBU	VMAX 100K 600GB 10K SAS DRV R6(14+2) UPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	FL610600SBTU	VMAX 100K 600GB 10K SAS DRV SPARE TAAUPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	FL610600SBU	VMAX 100K 600GB 10K SAS DRV SPARE UPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	FL6153001BTU	VMAX 100K 300GB 15K SAS DRV R1 TAA UPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	FL6153001BU	VMAX 100K 300GB 15K SAS DRV R1 UPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	FL6153005BTU	VMAX 100K 300GB 15K SAS DRVR5(3+1)TAAUPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	FL6153005BU	VMAX 100K 300GB 15K SAS DRV R5(3+1) UPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	FL6153006BTU	VMAX 100K 300GB 15K SAS DRVR6(6+2)TAAUPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	FL6153006BU	VMAX 100K 300GB 15K SAS DRV R6(6+2) UPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	FL6153007BTU	VMAX 100K 300GB 15K SAS DRVR5(7+1)TAAUPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	FL6153007BU	VMAX 100K 300GB 15K SAS DRV R5(7+1) UPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	FL615300FBTU	VMAX 100K 300GB 15K SAS DRR6(14+2)TAAUPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	FL615300FBU	VMAX 100K 300GB 15K SAS DRV R6(14+2) UPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	FL615300SBTU	VMAX 100K 300GB 15K SAS DRV SPARE TAAUPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	FL615300SBU	VMAX 100K 300GB 15K SAS DRV SPARE UPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	FL6F319201BTUT0	VMAX100K 1920GB FLASH R1 TAA UPG 1-7	\$31,885.00	ES-1	36%	\$20,406.40	\$3,414.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,414.88
5	FL6F319201BTUT1	VMAX100K 1920GB FLASH R1 TAA UPG 8-11	\$27,910.00	ES-1	36%	\$17,862.40	\$2,989.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,989.16
5	FL6F319201BTUT2	VMAX100K 1920GB FLASH R1 TAA UPG 12+	\$25,760.00	ES-1	36%	\$16,486.40	\$2,758.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,758.90
5	FL6F319201BUT0	VMAX100K 1920GB FLASH R1 UPG 1-7	\$31,885.00	ES-1	36%	\$20,406.40	\$3,414.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,414.88
5	FL6F319201BUT1	VMAX100K 1920GB FLASH R1 UPG 8-11	\$27,910.00	ES-1	36%	\$17,862.40	\$2,989.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,989.16
5	FL6F319201BUT2	VMAX100K 1920GB FLASH R1 UPG 12+	\$25,760.00	ES-1	36%	\$16,486.40	\$2,758.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,758.90
5	FL6F319205BTUT0	VMAX100K 1920GBFLASH R5(3+1)TAAUPG 1-7	\$31,885.00	ES-1	36%	\$20,406.40	\$3,414.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,414.88
5	FL6F319205BTUT1	VMAX100K 1920GBFLASH R5(3+1)TAAUPG 8-11	\$27,910.00	ES-1	36%	\$17,862.40	\$2,989.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,989.16
5	FL6F319205BTUT2	VMAX100K 1920GBFLASH R5(3+1)TAAUPG 12+	\$25,760.00	ES-1	36%	\$16,486.40	\$2,758.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,758.90
5	FL6F319205BUT0	VMAX100K 1920GB FLASH R5(3+1) UPG 1-7	\$31,885.00	ES-1	36%	\$20,406.40	\$3,414.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,414.88
5	FL6F319205BUT1	VMAX100K 1920GB FLASH R5(3+1) UPG 8-11	\$27,910.00	ES-1	36%	\$17,862.40	\$2,989.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,989.16
5	FL6F319205BUT2	VMAX100K 1920GB FLASH R5(3+1) UPG 12+	\$25,760.00	ES-1	36%	\$16,486.40	\$2,758.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,758.90
5	FL6F319206BTUT0	VMAX100K 1											

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	FL6FM16006BUT2	VMAX100K 1600GB FLASH R6(6+2) UPG 16-23	\$23,730.00	ES-1	36%	\$15,187.20	\$2,541.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,541.48
5	FL6FM16006BUT3	VMAX100K 1600GB FLASH R6(6+2) UPG 24+	\$22,600.00	ES-1	36%	\$14,464.00	\$2,420.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,420.46
5	FL6FM16007BT0	VMAX100K 1600GB FLASH R5(7+1) 1-7	\$22,600.00	ES-1	36%	\$14,464.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,390.00
5	FL6FM16007BT1	VMAX100K 1600GB FLASH R5(7+1) 8-15	\$19,370.00	ES-1	36%	\$12,396.80	\$2,905.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,905.50
5	FL6FM16007BT2	VMAX100K 1600GB FLASH R5(7+1) 16-23	\$16,950.00	ES-1	36%	\$10,848.00	\$2,542.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,542.50
5	FL6FM16007BT3	VMAX100K 1600GB FLASH R5(7+1) 24+	\$16,140.00	ES-1	36%	\$10,329.60	\$2,421.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,421.00
5	FL6FM16007BTU0	VMAX100K 1600GB FLASH R5(7+1)TAA UPG 1-7	\$31,805.00	ES-1	36%	\$20,355.20	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	FL6FM16007BTU1	VMAX100K 1600GB FLASH R5(7+1)TAAUPG 8-15	\$20,600.00	ES-1	36%	\$13,184.00	\$2,206.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,206.26
5	FL6FM16007BTU2	VMAX100K 1600GBFLASH R5(7+1)TAAUPG 16-23	\$19,200.00	ES-1	36%	\$12,288.00	\$2,056.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,056.32
5	FL6FM16007BTU3	VMAX100K 1600GB FLASH R5(7+1)TAA UPG 24+	\$22,600.00	ES-1	36%	\$14,464.00	\$2,420.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,420.46
5	FL6FM16007BUT0	VMAX100K 1600GB FLASH R5(7+1) UPG 1-7	\$31,805.00	ES-1	36%	\$20,355.20	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	FL6FM16007BUT1	VMAX100K 1600GB FLASH R5(7+1) UPG 8-15	\$20,600.00	ES-1	36%	\$13,184.00	\$2,206.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,206.26
5	FL6FM16007BUT2	VMAX100K 1600GB FLASH R5(7+1) UPG 16-23	\$19,200.00	ES-1	36%	\$12,288.00	\$2,056.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,056.32
5	FL6FM16007BUT3	VMAX100K 1600GB FLASH R5(7+1) UPG 24+	\$22,600.00	ES-1	36%	\$14,464.00	\$2,420.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,420.46
5	FL6FM1600FBT0	VMAX100K 1600GB FLASH R6(14+2) 1-7	\$22,600.00	ES-1	36%	\$14,464.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,390.00
5	FL6FM1600FBT1	VMAX100K 1600GB FLASH R6(14+2) 8-15	\$19,370.00	ES-1	36%	\$12,396.80	\$2,905.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,905.50
5	FL6FM1600FBT2	VMAX100K 1600GB FLASH R6(14+2) 16-23	\$16,950.00	ES-1	36%	\$10,848.00	\$2,542.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,542.50
5	FL6FM1600FBT3	VMAX100K 1600GB FLASH R6(14+2) 24+	\$16,140.00	ES-1	36%	\$10,329.60	\$2,421.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,421.00
5	FL6FM1600FBTUT0	VMAX100K 1600GB FLSHDRVR6(14+2)TAAUPG1-7	\$31,805.00	ES-1	36%	\$20,355.20	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	FL6FM1600FBTUT1	VMAX100K 1600GB FLSHDRVR6(14+2)TAAUPG8-11	\$27,120.00	ES-1	36%	\$17,356.80	\$2,904.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,904.55
5	FL6FM1600FBTUT2	V100K 1600GB FLSHDRVR6(14+2)TAAUPG 16-23	\$23,730.00	ES-1	36%	\$15,187.20	\$2,541.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,541.48
5	FL6FM1600FBTUT3	VMAX100K 1600GB FLSHDRVR6(14+2)TAAUPGA	\$22,600.00	ES-1	36%	\$14,464.00	\$2,420.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,420.46
5	FL6FM1600FBUT0	VMAX100K 1600GB FLASH R6(14+2) UPG 1-7	\$31,805.00	ES-1	36%	\$20,355.20	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	FL6FM1600FBUT1	VMAX100K 1600GB FLASH R6(14+2) UPG 8-15	\$27,120.00	ES-1	36%	\$17,356.80	\$2,904.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,904.55
5	FL6FM1600FBUT2	VMAX100K 1600GB FLASH R6(14+2) UPG 16-23	\$23,730.00	ES-1	36%	\$15,187.20	\$2,541.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,541.48
5	FL6FM1600FBUT3	VMAX100K 1600GB FLASH R6(14+2) UPG 24+	\$22,600.00	ES-1	36%	\$14,464.00	\$2,420.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,420.46
5	FL6FM1600SB	VMAX100K 1600GB FLASH SPARE	\$22,600.00	ES-1	36%	\$14,464.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,390.00
5	FL6FM1600SBU	VMAX 100K 1600GB FLASH DRIVE SPARE UPG	\$31,805.00	ES-1	36%	\$20,355.20	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	FL6FM2001BT0	VMAX100K 200GB FLASH R1 1-63	\$3,905.00	ES-1	36%	\$2,499.20	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$585.75
5	FL6FM2001BT1	VMAX100K 200GB FLASH R1 64-127	\$3,625.00	ES-1	36%	\$2,320.00	\$543.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$543.75
5	FL6FM2001BT2	VMAX100K 200GB FLASH R1 128-191	\$3,065.00	ES-1	36%	\$1,961.60	\$459.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$459.75
5	FL6FM2001BT3	VMAX100K 200GB FLASH R1192+	\$2,930.00	ES-1	36%	\$1,875.20	\$439.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$439.50
5	FL6FM2001BTU0	VMAX100K 200GB FLASH R1 TAA UPG 1-63	\$5,475.00	ES-1	36%	\$3,504.00	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	FL6FM2001BTU1	VMAX100K 200GB FLASH R1 TAA UPG 64-95	\$5,106.00	ES-1	36%	\$3,267.84	\$546.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$546.85
5	FL6FM2001BTU2	VMAX100K 200GB FLASH R1 TAA UPG 96+	\$4,257.00	ES-1	36%	\$2,724.48	\$455.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$455.92
5	FL6FM2001BUT0	VMAX100K 200GB FLASH R1 UPG 1-63	\$5,475.00	ES-1	36%	\$3,504.00	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	FL6FM2001BUT1	VMAX100K 200GB FLASH R1 UPG 64-95	\$5,106.00	ES-1	36%	\$3,267.84	\$546.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$546.85
5	FL6FM2001BUT2	VMAX100K 200GB FLASH R1 UPG 96+	\$4,257.00	ES-1	36%	\$2,724.48	\$455.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$455.92
5	FL6FM2005BT0	VMAX100K 200GB FLASH R5(3+1) 1-63	\$3,905.00	ES-1	36%	\$2,499.20	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$585.75
5	FL6FM2005BT1	VMAX100K 200GB FLASH R5(3+1) 64-127	\$3,625.00	ES-1	36%	\$2,320.00	\$543.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$543.75
5	FL6FM2005BT2	VMAX100K 200GB FLASH R5(3+1) 128-191	\$3,065.00	ES-1	36%	\$1,961.60	\$459.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$459.75
5	FL6FM2005BT3	VMAX100K 200GB FLASH R5(3+1) 192+	\$2,930.00	ES-1	36%	\$1,875.20	\$439.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$439.50
5	FL6FM2005BTU0	VMAX100K 200GB FLASHR5(3+1)TAAUPG 1-63	\$5,475.00	ES-1	36%	\$3,504.00	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	FL6FM2005BTU1	VMAX100K 200GB FLASHR5(3+1)TAAUPG 64-95	\$5,106.00	ES-1	36%	\$3,267.84	\$546.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$546.85
5	FL6FM2005BTU2	VMAX100K 200GB FLASHR5(3+1)TAAUPG 96+	\$4,257.00	ES-1	36%	\$2,724.48	\$455.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$455.92
5	FL6FM2005BUT0	VMAX100K 200GB FLASH R5(3+1) UPG 1-63	\$5,475.00	ES-1	36%	\$3,504.00	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	FL6FM2005BUT1	VMAX100K 200GB FLASH R5(3+1) UPG 64-95	\$5,106.00	ES-1	36%	\$3,267.84	\$546.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$546.85
5	FL6FM2005BUT2	VMAX100K 200GB FLASH R5(3+1) UPG 96+	\$4,257.00	ES-1	36%	\$2,724.48	\$455.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$455.92
5	FL6FM2006BT0	VMAX100K 200GB FLASH R6(6+2) 1-63	\$3,905.00	ES-1	36%	\$2,499.20	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$585.75
5	FL6FM2006BT1	VMAX100K 200GB FLASH R6(6+2) 64-127	\$3,625.00	ES-1	36%	\$2,320.00	\$543.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$543.75
5	FL6FM2006BT2	VMAX100K 200GB FLASH R6(6+2) 128-191	\$3,065.00	ES-1	36%	\$1,961.60	\$459.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$459.75
5	FL6FM2006BT3	VMAX100K 200GB FLASH R6(6+2)192+	\$2,930.00	ES-1	36%	\$1,875.20	\$439.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$439.50
5	FL6FM2006BTU0	VMAX100K 200GBFLASH R6(6+2)TAAUPG 1-63	\$5,475.00	ES-1	36%	\$3,504.00	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	FL6FM2006BTU1	VMAX100K 200GBFLASH R6(6+2)TAAUPG 64-95	\$5,106.00	ES-1	36%	\$3,267.84	\$546.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$546.85
5	FL6FM2006BTU2	VMAX100K 200GBFLASH R6(6+2)TAAUPG 96+	\$4,257.00	ES-1	36%	\$2,724.48	\$455.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$455.92
5	FL6FM2006BUT0	VMAX100K 200GB FLASH R6(6+2)UPG 1-63	\$5,475.00	ES-1	36%	\$3,504.00	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	FL6FM2006BUT1	VMAX100K 200GB FLASH R6(6+2)UPG 64-95	\$5,106.00	ES-1	36%	\$3,267.84	\$546.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$546.85
5	FL6FM2006BUT2	VMAX100K 200GB FLASH R6(6+2)UPG 96+	\$4,257.00	ES-1	36%	\$2,724.48	\$455.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$455.92
5	FL6FM2007BT0	VMAX100K 200GB FLASH R5(7+1) 1-63	\$3,905.00	ES-1	36%	\$2,499.20	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$585.75
5	FL6FM2007BT1	VMAX100K 200GB FLASH R5(7+1) 64-127	\$3,625.00	ES-1	36%	\$2,320.00	\$543.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$543.75
5	FL6FM2007BT2	VMAX100K 200GB FLASH R5(7+1) 128-191	\$3,065.00	ES-1	36%	\$1,961.60	\$459.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$459.75
5	FL6FM2007BT3	VMAX100K 200GB FLASH R5(7+1) 192+	\$2,930.00	ES-1	36%	\$1,875.20	\$439.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$439.50
5	FL6FM2007BTU0	VMAX100K 200GB FLASHR5(7+1)TAAUPG 1-63	\$5,475.00	ES-1	36%	\$3,504.00	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	FL6FM2007BTU1	VMAX100K 200GB FLASHR5(7+1)TAAUPG 64-95	\$5,106.00	ES-1	36%	\$3,267.84	\$546.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$546.85
5	FL6FM2007BTU2	VMAX100K 200GB FLASHR5(7+1)TAAUPG 96+	\$4,257.00	ES-1	36%	\$2,724.48	\$455.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$455.92
5	FL6FM2007BUT0	VMAX100K 200GB FLASH R5(7+1) UPG 1-63	\$5,475.00	ES-1	36%	\$3,504.00	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	FL6FM2007BUT1	VMAX100K 200GB FLASH R5(7+1) UPG 64-95	\$5,106.00	ES-1	36%	\$3,267.84	\$546.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$546.85
5	FL6FM2007BUT2	VMAX100K 200GB FLASH R5(7+1) UPG 96+	\$4,257.00	ES-1	36%	\$2,724.48	\$455.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$455.92
5	FL6FM2007BTO	VMAX100K 200GB FLASH R6(14+2) 1-63	\$3,905.00	ES-1	36%	\$2,499.20	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$585.75
5	FL6FM2007BT1	VMAX100K 200GB FLASH R6(14+2) 64-127	\$3,625.00	ES-1	36%	\$2,320.00	\$543.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$543.75
5	FL6FM2007BT2	VMAX100K 200GB FLASH R6(14+2) 128-191	\$3,065.00	ES-1	36%	\$1,961.60	\$459.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$459.75
5	FL6FM2007BT3	VMAX100K 200GB FLASH R6(14+2) 192+	\$2,930.00	ES-1	36%	\$1,875.20	\$439.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$439.50
5	FL6FM2007BTU0	VMAX100K 200GB FLASHR6(14+2)TAAUPG 1-63	\$5,475.00	ES-1	36%	\$3,504.00	\$586.37	\$0.00	\$0.00	\$			

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	FL6FM4001BT0	VMAX100K 400GB FLASH R1 1-31	\$7,425.00	ES-1	36%	\$4,752.00	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.75
5	FL6FM4001BT1	VMAX100K 400GB FLASH R1 32-63	\$6,900.00	ES-1	36%	\$4,416.00	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,035.00
5	FL6FM4001BT2	VMAX100K 400GB FLASH R1 64-95	\$5,565.00	ES-1	36%	\$3,561.60	\$834.75	\$0.00	\$0.00	\$0.00	\$0.00	\$834.75
5	FL6FM4001BT3	VMAX100K 400GB FLASH R1 96+	\$5,305.00	ES-1	36%	\$3,395.20	\$795.75	\$0.00	\$0.00	\$0.00	\$0.00	\$795.75
5	FL6FM4001BTU0	VMAX100K 400GB FLASH R1 TAA UPG 1-31	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	FL6FM4001BTU1	VMAX100K 400GB FLASH R1 TAA UPG 32-47	\$9,660.00	ES-1	36%	\$6,182.40	\$1,034.59	\$0.00	\$0.00	\$0.00	\$0.00	\$1,034.59
5	FL6FM4001BTU2	VMAX100K 400GB FLASH R1 TAA UPG 48+	\$7,790.00	ES-1	36%	\$4,985.60	\$834.31	\$0.00	\$0.00	\$0.00	\$0.00	\$834.31
5	FL6FM4001BUT0	VMAX100K 400GB FLASH R1 UPG 1-31	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	FL6FM4001BUT1	VMAX100K 400GB FLASH R1 UPG 32-47	\$9,660.00	ES-1	36%	\$6,182.40	\$1,034.59	\$0.00	\$0.00	\$0.00	\$0.00	\$1,034.59
5	FL6FM4001BUT2	VMAX100K 400GB FLASH R1 UPG 48+	\$7,790.00	ES-1	36%	\$4,985.60	\$834.31	\$0.00	\$0.00	\$0.00	\$0.00	\$834.31
5	FL6FM4005BT0	VMAX100K 400GB FLASH R5(3+1) 1-31	\$7,425.00	ES-1	36%	\$4,752.00	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.75
5	FL6FM4005BT1	VMAX100K 400GB FLASH R5(3+1) 32-63	\$6,900.00	ES-1	36%	\$4,416.00	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,035.00
5	FL6FM4005BT2	VMAX100K 400GB FLASH R5(3+1) 64-95	\$5,565.00	ES-1	36%	\$3,561.60	\$834.75	\$0.00	\$0.00	\$0.00	\$0.00	\$834.75
5	FL6FM4005BT3	VMAX100K 400GB FLASH R5(3+1) 96+	\$5,305.00	ES-1	36%	\$3,395.20	\$795.75	\$0.00	\$0.00	\$0.00	\$0.00	\$795.75
5	FL6FM4005BTU0	VMAX100K 400GB FLASHR5(3+1)TAAUPG 1-31	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	FL6FM4005BTU1	VMAX100K 400GB FLASHR5(3+1)TAAUPG 32-47	\$9,660.00	ES-1	36%	\$6,182.40	\$1,034.59	\$0.00	\$0.00	\$0.00	\$0.00	\$1,034.59
5	FL6FM4005BTU2	VMAX100K 400GB FLASHR5(3+1)TAAUPG 48+	\$7,790.00	ES-1	36%	\$4,985.60	\$834.31	\$0.00	\$0.00	\$0.00	\$0.00	\$834.31
5	FL6FM4005BUT0	VMAX100K 400GB FLASH R5(3+1) UPG1-31	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	FL6FM4005BUT1	VMAX100K 400GB FLASH R5(3+1) UPG 32-47	\$9,660.00	ES-1	36%	\$6,182.40	\$1,034.59	\$0.00	\$0.00	\$0.00	\$0.00	\$1,034.59
5	FL6FM4005BUT2	VMAX100K 400GB FLASH R5(3+1) UPG 48+	\$7,790.00	ES-1	36%	\$4,985.60	\$834.31	\$0.00	\$0.00	\$0.00	\$0.00	\$834.31
5	FL6FM4006BT0	VMAX100K 400GB FLASH R6(6+2) 1-31	\$7,425.00	ES-1	36%	\$4,752.00	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.75
5	FL6FM4006BT1	VMAX100K 400GB FLASH R6(6+2) 32-63	\$6,900.00	ES-1	36%	\$4,416.00	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,035.00
5	FL6FM4006BT2	VMAX100K 400GB FLASH R6(6+2) 64-95	\$5,565.00	ES-1	36%	\$3,561.60	\$834.75	\$0.00	\$0.00	\$0.00	\$0.00	\$834.75
5	FL6FM4006BT3	VMAX100K 400GB FLASH R6(6+2) 96+	\$5,305.00	ES-1	36%	\$3,395.20	\$795.75	\$0.00	\$0.00	\$0.00	\$0.00	\$795.75
5	FL6FM4006BTU0	VMAX100K 400GB FLASHR6(6+2)TAAUPG 1-31	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	FL6FM4006BTU1	VMAX100K 400GB FLASHR6(6+2)TAAUPG 32-47	\$9,660.00	ES-1	36%	\$6,182.40	\$1,034.59	\$0.00	\$0.00	\$0.00	\$0.00	\$1,034.59
5	FL6FM4006BTU2	VMAX100K 400GB FLASHR6(6+2)TAAUPG 48+	\$7,790.00	ES-1	36%	\$4,985.60	\$834.31	\$0.00	\$0.00	\$0.00	\$0.00	\$834.31
5	FL6FM4006BUT0	VMAX100K 400GB FLASH R6(6+2)UPG 1-31	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	FL6FM4006BUT1	VMAX100K 400GB FLASH R6(6+2)UPG 32-47	\$9,660.00	ES-1	36%	\$6,182.40	\$1,034.59	\$0.00	\$0.00	\$0.00	\$0.00	\$1,034.59
5	FL6FM4006BUT2	VMAX100K 400GB FLASH R6(6+2)UPG 48+	\$7,790.00	ES-1	36%	\$4,985.60	\$834.31	\$0.00	\$0.00	\$0.00	\$0.00	\$834.31
5	FL6FM4007BT0	VMAX100K 400GB FLASH R5(7+1) 1-31	\$7,425.00	ES-1	36%	\$4,752.00	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.75
5	FL6FM4007BT1	VMAX100K 400GB FLASH R5(7+1) 32-63	\$6,900.00	ES-1	36%	\$4,416.00	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,035.00
5	FL6FM4007BT2	VMAX100K 400GB FLASH R5(7+1) 64-95	\$5,565.00	ES-1	36%	\$3,561.60	\$834.75	\$0.00	\$0.00	\$0.00	\$0.00	\$834.75
5	FL6FM4007BT3	VMAX100K 400GB FLASH R5(7+1) 96+	\$5,305.00	ES-1	36%	\$3,395.20	\$795.75	\$0.00	\$0.00	\$0.00	\$0.00	\$795.75
5	FL6FM4007BTU0	VMAX100K 400GB FLASHR5(7+1)TAAUPG 1-31	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	FL6FM4007BTU1	VMAX100K 400GB FLASHR5(7+1)TAAUPG 32-47	\$9,660.00	ES-1	36%	\$6,182.40	\$1,034.59	\$0.00	\$0.00	\$0.00	\$0.00	\$1,034.59
5	FL6FM4007BTU2	VMAX100K 400GB FLASHR5(7+1)TAAUPG 48+	\$7,790.00	ES-1	36%	\$4,985.60	\$834.31	\$0.00	\$0.00	\$0.00	\$0.00	\$834.31
5	FL6FM4007BUT0	VMAX100K 400GB FLASH R5(7+1) UPG 1-31	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	FL6FM4007BUT1	VMAX100K 400GB FLASH R5(7+1) UPG 32-47	\$9,660.00	ES-1	36%	\$6,182.40	\$1,034.59	\$0.00	\$0.00	\$0.00	\$0.00	\$1,034.59
5	FL6FM4007BUT2	VMAX100K 400GB FLASH R5(7+1) UPG 48+	\$7,790.00	ES-1	36%	\$4,985.60	\$834.31	\$0.00	\$0.00	\$0.00	\$0.00	\$834.31
5	FL6FM400FBT0	VMAX100K 400GB FLASH R6(14+2) 1-31	\$7,425.00	ES-1	36%	\$4,752.00	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.75
5	FL6FM400FBT1	VMAX100K 400GB FLASH R6(14+2) 32-63	\$6,900.00	ES-1	36%	\$4,416.00	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,035.00
5	FL6FM400FBT2	VMAX100K 400GB FLASH R6(14+2) 64-95	\$5,565.00	ES-1	36%	\$3,561.60	\$834.75	\$0.00	\$0.00	\$0.00	\$0.00	\$834.75
5	FL6FM400FBT3	VMAX100K 400GB FLASH R6(14+2) 96+	\$5,305.00	ES-1	36%	\$3,395.20	\$795.75	\$0.00	\$0.00	\$0.00	\$0.00	\$795.75
5	FL6FM400FBTU0	VMAX100K 400GBFLASH R6(14+2)TAAUPG 1-31	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	FL6FM400FBTU1	VMAX100K400GBFLASH R6(14+2)TAAUPG 32-47	\$9,660.00	ES-1	36%	\$6,182.40	\$1,034.59	\$0.00	\$0.00	\$0.00	\$0.00	\$1,034.59
5	FL6FM400FBTU2	VMAX100K400GBFLASHR6(14+2)TAAUPG 48+	\$7,790.00	ES-1	36%	\$4,985.60	\$834.31	\$0.00	\$0.00	\$0.00	\$0.00	\$834.31
5	FL6FM400FBUT0	VMAX100K 400GB FLASH R6(14+2) UPG 1-31	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	FL6FM400FBUT1	VMAX100K 400GB FLASH R6(14+2) UPG 32-47	\$9,660.00	ES-1	36%	\$6,182.40	\$1,034.59	\$0.00	\$0.00	\$0.00	\$0.00	\$1,034.59
5	FL6FM400FBUT2	VMAX100K 400GB FLASH R6(14+2) UPG 48+	\$7,790.00	ES-1	36%	\$4,985.60	\$834.31	\$0.00	\$0.00	\$0.00	\$0.00	\$834.31
5	FL6FM400SB	VMAX100K 400GB FLASH SPARE	\$7,425.00	ES-1	36%	\$4,752.00	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.75
5	FL6FM400SBU	VMAX 100K 400GB FLASH DRIVE SPARE UPG	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	FL6FM8001BT0	VMAX100K 800GB FLASH R1 1-15	\$13,095.00	ES-1	36%	\$8,380.80	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,964.25
5	FL6FM8001BT1	VMAX100K 800GB FLASH R1 16-31	\$11,220.00	ES-1	36%	\$7,180.80	\$1,683.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,683.00
5	FL6FM8001BT2	VMAX100K 800GB FLASH R1 32-47	\$9,350.00	ES-1	36%	\$5,984.00	\$1,402.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,402.50
5	FL6FM8001BT3	VMAX100K 800GB FLASH R1 48+	\$8,885.00	ES-1	36%	\$5,686.40	\$1,332.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,332.75
5	FL6FM8001BTU0	VMAX100K 800GB FLASH R1 TAA UPG 1-15	\$18,325.00	ES-1	36%	\$11,728.00	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	FL6FM8001BTU1	VMAX100K 800GB FLASH R1 TAA UPG 16-23	\$15,710.00	ES-1	36%	\$10,054.40	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$1,682.54
5	FL6FM8001BTU2	VMAX100K 800GB FLASH R1 TAA UPG 24+	\$12,986.00	ES-1	36%	\$8,311.04	\$1,390.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,390.80
5	FL6FM8001BUT0	VMAX100K 800GB FLASH R1 UPG 1-15	\$18,325.00	ES-1	36%	\$11,728.00	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	FL6FM8001BUT1	VMAX100K 800GB FLASH R1 UPG 16-23	\$15,710.00	ES-1	36%	\$10,054.40	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$1,682.54
5	FL6FM8001BUT2	VMAX100K 800GB FLASH R1 UPG 24+	\$12,986.00	ES-1	36%	\$8,311.04	\$1,390.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,390.80
5	FL6FM8005BT0	VMAX100K 800GB FLASH R5(3+1) 1-15	\$13,095.00	ES-1	36%	\$8,380.80	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,964.25
5	FL6FM8005BT1	VMAX100K 800GB FLASH R5(3+1) 16-31	\$11,220.00	ES-1	36%	\$7,180.80	\$1,683.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,683.00
5	FL6FM8005BT2	VMAX100K 800GB FLASH R5(3+1) 32-47	\$9,350.00	ES-1	36%	\$5,984.00	\$1,402.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,402.50
5	FL6FM8005BT3	VMAX100K 800GB FLASH R5(3+1) 48+	\$8,885.00	ES-1	36%	\$5,686.40	\$1,332.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,332.75
5	FL6FM8005BTU0	VMAX100K 800GB FLASHR5(3+1)TAAUPG 1-15	\$18,325.00	ES-1	36%	\$11,728.00	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	FL6FM8005BTU1	VMAX100K 800GB FLASHR5(3+1)TAAUPG 16-23	\$15,710.00	ES-1	36%	\$10,054.40	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$1,682.54
5	FL6FM8005BTU2	VMAX100K 800GB FLASHR5(3+1)TAAUPG 24+	\$12,986.00	ES-1	36%	\$8,311.04	\$1,390.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,390.80
5	FL6FM8005BUT0	VMAX100K 800GB FLASH R5(3+1) UPG 1-15	\$18,325.00	ES-1	36%	\$11,728.00	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	FL6FM8005BUT1	VMAX100K 800GB FLASH R5(3+1) UPG 16-23	\$15,710.00	ES-1	36%	\$10,054.40	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$1,682.54
5	FL6FM8005BUT2	VMAX100K 800GB FLASH R5(3+1) UPG 24+	\$12,986.00	ES-1	36%	\$8,311.04	\$1,390.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,390.80
5	FL6FM8006BT0	VMAX100K 800GB FLASH R6(6+2) 1-15	\$13,095.00	ES-1	36%	\$8,380.80	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,964.25
5	FL6FM8006BT1	VMAX100K 800GB FLASH R6(6+2) 16-31	\$11,220.00	ES-1	36%	\$7,180.80	\$1,683.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,683.00
5	FL6FM8006BT2	VMAX100K 800GB FLASH R6(6+2) 32-47	\$9,350.00	ES-1	36%	\$5,984.00	\$1,402.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,402.50
5	FL6FM8006BT3	VMAX100K 800GB FLASH R6(6+2) 48+	\$8,885.00	ES-1	36%	\$5,686.40	\$1,332.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,332.75
5	FL6FM8006BTU0	VMAX100K 800GB FLASHR6(6+2)TAAUPG 1-15	\$18,325.00	ES-1	36%	\$11,728.00	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	FL6FM8006BTU1	VMAX100K 800GB FLASHR6(6+2)TAAUPG										

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	FL6FM8006BUT1	VMAX100K 800GB FLASH R6(6+2)JUPG 16-23	\$15,710.00	ES-1	36%	\$10,054.40	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$1,682.54
5	FL6FM8006BUT2	VMAX100K 800GB FLASH R6(6+2)JUPG 24+	\$12,986.00	ES-1	36%	\$8,311.04	\$1,390.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,390.80
5	FL6FM8007BT0	VMAX100K 800GB FLASH R5(7+1) 1-15	\$13,095.00	ES-1	36%	\$8,380.80	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,964.25
5	FL6FM8007BT1	VMAX100K 800GB FLASH R5(7+1) 16-31	\$11,220.00	ES-1	36%	\$7,180.80	\$1,683.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,683.00
5	FL6FM8007BT2	VMAX100K 800GB FLASH R5(7+1) 32-47	\$9,350.00	ES-1	36%	\$5,984.00	\$1,402.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,402.50
5	FL6FM8007BT3	VMAX100K 800GB FLASH R5(7+1)48+	\$8,885.00	ES-1	36%	\$5,686.40	\$1,332.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,332.75
5	FL6FM8007BTUT0	VMAX100K 800GB FLASHRS(7+1)TAAUPG 1-15	\$18,325.00	ES-1	36%	\$11,728.00	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	FL6FM8007BTUT1	VMAX100K 800GB FLASHRS(7+1)TAAUPG 16-23	\$15,710.00	ES-1	36%	\$10,054.40	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$1,682.54
5	FL6FM8007BTUT2	VMAX100K 800GB FLASHRS(7+1)TAAUPG 24+	\$12,986.00	ES-1	36%	\$8,311.04	\$1,390.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,390.80
5	FL6FM8007BUT0	VMAX100K 800GB FLASH R5(7+1)JUPG 1-15	\$18,325.00	ES-1	36%	\$11,728.00	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	FL6FM8007BUT1	VMAX100K 800GB FLASH R5(7+1)JUPG 16-23	\$15,710.00	ES-1	36%	\$10,054.40	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$1,682.54
5	FL6FM8007BUT2	VMAX100K 800GB FLASH R5(7+1)JUPG 24+	\$12,986.00	ES-1	36%	\$8,311.04	\$1,390.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,390.80
5	FL6FM8007BTO	VMAX100K 800GB FLASH R6(14+2) 1-15	\$13,095.00	ES-1	36%	\$8,380.80	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,964.25
5	FL6FM8007BT1	VMAX100K 800GB FLASH R6(14+2) 16-31	\$11,220.00	ES-1	36%	\$7,180.80	\$1,683.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,683.00
5	FL6FM8007BT2	VMAX100K 800GB FLASH R6(14+2) 32-47	\$9,350.00	ES-1	36%	\$5,984.00	\$1,402.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,402.50
5	FL6FM8007BT3	VMAX100K 800GB FLASH R6(14+2) 48+	\$8,885.00	ES-1	36%	\$5,686.40	\$1,332.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,332.75
5	FL6FM8007BTUT0	VMAX100K 800GB FLASH R6(14+2)TAAUPG 1-15	\$18,325.00	ES-1	36%	\$11,728.00	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	FL6FM8007BTUT1	VMAX100K 800GB FLASH R6(14+2)TAAUPG 16-23	\$15,710.00	ES-1	36%	\$10,054.40	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$1,682.54
5	FL6FM8007BTUT2	VMAX100K 800GB FLASH R6(14+2)TAAUPG 24+	\$12,986.00	ES-1	36%	\$8,311.04	\$1,390.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,390.80
5	FL6FM8007BUT0	VMAX100K 800GB FLASH R6(14+2) UPG 1-15	\$18,325.00	ES-1	36%	\$11,728.00	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	FL6FM8007BUT1	VMAX100K 800GB FLASH R6(14+2) UPG 16-23	\$15,710.00	ES-1	36%	\$10,054.40	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$1,682.54
5	FL6FM8007BUT2	VMAX100K 800GB FLASH R6(14+2) UPG 24+	\$12,986.00	ES-1	36%	\$8,311.04	\$1,390.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,390.80
5	FL6FM800SB	VMAX100K 800GB FLASH SPARE	\$13,095.00	ES-1	36%	\$8,380.80	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,964.25
5	FL6FM800SBU	VMAX 100K 800GB FLASH DRIVE SPARE UPG	\$18,325.00	ES-1	36%	\$11,728.00	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	FS61012001BTU	VMAX 100K 1200GB 10K SAS DRV R1 TAA UPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	FS61012001BU	VMAX 100K 1200GB 10K SAS DRV R1 UPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	FS61012005BTU	VMAX 100K 1200GB 10K SAS DRR5(3+1)TAAUPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	FS61012005BU	VMAX 100K 1200GB 10K SAS DRV R5(3+1)JUPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	FS61012006BTU	VMAX 100K 1200GB 10K SAS DRR6(6+2)TAAUPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	FS61012006BU	VMAX 100K 1200GB 10K SAS DRV R6(6+2)JUPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	FS61012007BTU	VMAX 100K 1200GB 10K SAS DRR5(7+1)TAAUPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	FS61012007BU	VMAX 100K 1200GB 10K SAS DRV R5(7+1)JUPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	FS61012007BTU	VMAX 100K 1200GB 10K SAS R6(14+2)TAAUPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	FS61012007BU	VMAX 100K 1200GB 10K SAS R6(14+2)JUPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	FS61012007BTU	VMAX 100K 1200GB 10K SAS R6(14+2)JUPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	FS61012007BU	VMAX 100K 1200GB 10K SAS R6(14+2)JUPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	FS6101200SBTU	VMAX 100K 1200GB 10K SAS SPARE TAA UPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	FS6101200SBU	VMAX 100K 1200GB 10K SAS SPARE UPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	FS6103001BTU	VMAX 100K 300GB 10K SAS DRV R1 TAA UPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	FS6103001BU	VMAX 100K 300GB 10K SAS DRV R1 UPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	FS6103005BTU	VMAX 100K 300GB 10K SAS DRR5(3+1)TAAUPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	FS6103005BU	VMAX 100K 300GB 10K SAS DRV R5(3+1)JUPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	FS6103006BTU	VMAX 100K 300GB 10K SAS DRR6(6+2)TAAUPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	FS6103006BU	VMAX 100K 300GB 10K SAS DRV R6(6+2)JUPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	FS6103007BTU	VMAX 100K 300GB 10K SAS DRR5(7+1)TAAUPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	FS6103007BU	VMAX 100K 300GB 10K SAS DRV R5(7+1)JUPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	FS6103007BTU	VMAX 100K 300GB 10K SAS DRR6(14+2)TAAUPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	FS6103007BU	VMAX 100K 300GB 10K SAS DR R6(14+2)JUPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	FS610300SBTU	VMAX 100K 300GB 10K SAS DR SPARE TAAUPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	FS610300SBU	VMAX 100K 300GB 10K SAS DR SPARE UPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	FS6106001BTU	VMAX 100K 600GB 10K SAS DRV R1 TAA UPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	FS6106001BU	VMAX 100K 600GB 10K SAS DRV R1 UPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	FS6106005BTU	VMAX 100K 600GB 10K SAS DRR5(3+1)TAAUPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	FS6106005BU	VMAX 100K 600GB 10K SAS DRV R5(3+1)JUPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	FS6106006BTU	VMAX 100K 600GB 10K SAS DRR6(6+2)TAAUPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	FS6106006BU	VMAX 100K 600GB 10K SAS DRV R6(6+2)JUPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	FS6106007BTU	VMAX 100K 600GB 10K SAS DRR5(7+1)TAAUPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	FS6106007BU	VMAX 100K 600GB 10K SAS DRV R5(7+1)JUPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	FS610600FBTU	VMAX 100K 600GB 10K SAS R6(14+2)TAA UPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	FS610600FBU	VMAX 100K 600GB 10K SAS R6(14+2)JUPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	FS610600SBTU	VMAX 100K 600GB 10K SAS SPARE TAA UPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	FS610600SBU	VMAX 100K 600GB 10K SAS SPARE UPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	FS6153001BTU	VMAX 100K 300GB 15K SAS DRV R1 TAA UPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	FS6153001BU	VMAX 100K 300GB 15K SAS DRV R1 UPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	FS6153005BTU	VMAX 100K 300GB 15K SAS DRR5(3+1)TAAUPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	FS6153005BU	VMAX 100K 300GB 15K SAS DRV R5(3+1) UPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	FS6153006BTU	VMAX 100K 300GB 15K SAS DRR6(6+2)TAAUPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	FS6153006BU	VMAX 100K 300GB 15K SAS DRV R6(6+2) UPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	FS6153007BTU	VMAX 100K 300GB 15K SAS DRR5(7+1)TAAUPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	FS6153007BU	VMAX 100K 300GB 15K SAS DRV R5(7+1) UPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	FS615300FBTU	VMAX 100K 300GB 15K SAS DRR6(14+2)TAAUPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	FS615300FBU	VMAX 100K 300GB 15K SAS DRV R6(14+2) UPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	FS615300SBTU	VMAX 100K 300GB 15K SAS DRV SPARE TAAUPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	FS615300SBU	VMAX 100K 300GB 15K SAS DRV SPARE UPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	FS6FM16001BT1	VMAX100K 1600GB FLASH R1 1-7	\$22,600.00	ES-1	36%	\$14,464.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,390.00
5	FS6FM16001BT2	VMAX100K 1600GB FLASH R1 16-23	\$16,950.00	ES-1	36%	\$10,848.00	\$2,542.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,542.50
5	FS6FM16001BT3	VMAX100K 1600GB FLASH R1 24+	\$16,140.00	ES-1	36%	\$10,329.60	\$2,421.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,421.00
5	FS6FM16001BTUT0	VMAX100K 1600GB FLASH R1 TAA UPG 1-7	\$31,805.00	ES-1	36%	\$20,355.20	\$3,					

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	FS6FM16001BUT1	VMAX100K 1600GB FLASH R1 UPG 8-15	\$20,600.00	ES-1	36%	\$13,184.00	\$2,206.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,206.26
5	FS6FM16001BUT2	VMAX100K 1600GB FLASH R1 UPG 16-23	\$19,200.00	ES-1	36%	\$12,288.00	\$2,056.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,056.32
5	FS6FM16001BUT3	VMAX100K 1600GB FLASH R1 UPG 24+	\$22,600.00	ES-1	36%	\$14,464.00	\$2,420.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,420.46
5	FS6FM16005BT0	VMAX100K 1600GB FLASH R5(3+1) 1-7	\$22,600.00	ES-1	36%	\$14,464.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,390.00
5	FS6FM16005BT1	VMAX100K 1600GB FLASH R5(3+1) 8-15	\$19,370.00	ES-1	36%	\$12,396.80	\$2,905.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,905.50
5	FS6FM16005BT2	VMAX100K 1600GB FLASH R5(3+1) 16-23	\$16,950.00	ES-1	36%	\$10,848.00	\$2,542.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,542.50
5	FS6FM16005BT3	VMAX100K 1600GB FLASH R5(3+1) 24+	\$16,140.00	ES-1	36%	\$10,329.60	\$2,421.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,421.00
5	FS6FM16005BTUT0	VMAX100K 1600GBFLASH R5(3+1)TAAUPG 1-7	\$31,805.00	ES-1	36%	\$20,355.20	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	FS6FM16005BTUT1	VMAX100K 1600GBFLASH R5(3+1)TAAUPG 8-15	\$20,600.00	ES-1	36%	\$13,184.00	\$2,206.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,206.26
5	FS6FM16005BTUT2	VMAX100K 1600GBFLASH R5(3+1)TAAUPG 16-23	\$19,200.00	ES-1	36%	\$12,288.00	\$2,056.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,056.32
5	FS6FM16005BTUT3	VMAX100K 1600GB FLASH R5(3+1)TAA UPG 24+	\$22,600.00	ES-1	36%	\$14,464.00	\$2,420.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,420.46
5	FS6FM16005BUT0	VMAX100K 1600GB FLASH R5(3+1) UPG 1-7	\$31,805.00	ES-1	36%	\$20,355.20	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	FS6FM16005BUT1	VMAX100K 1600GB FLASH R5(3+1) UPG 8-15	\$20,600.00	ES-1	36%	\$13,184.00	\$2,206.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,206.26
5	FS6FM16005BUT2	VMAX100K 1600GB FLASH R5(3+1) UPG 16-23	\$19,200.00	ES-1	36%	\$12,288.00	\$2,056.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,056.32
5	FS6FM16005BUT3	VMAX100K 1600GB FLASH R5(3+1) UPG 24+	\$22,600.00	ES-1	36%	\$14,464.00	\$2,420.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,420.46
5	FS6FM16006BT0	VMAX100K 1600GB FLASH R6(6+2) 1-7	\$22,600.00	ES-1	36%	\$14,464.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,390.00
5	FS6FM16006BT1	VMAX100K 1600GB FLASH R6(6+2) 8-15	\$19,370.00	ES-1	36%	\$12,396.80	\$2,905.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,905.50
5	FS6FM16006BT2	VMAX100K 1600GB FLASH R6(6+2) 16-23	\$16,950.00	ES-1	36%	\$10,848.00	\$2,542.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,542.50
5	FS6FM16006BT3	VMAX100K 1600GB FLASH R6(6+2) 24+	\$16,140.00	ES-1	36%	\$10,329.60	\$2,421.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,421.00
5	FS6FM16006BTUT0	VMAX100K 1600GBFLASH R6(6+2)TAAUPG 1-7	\$31,805.00	ES-1	36%	\$20,355.20	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	FS6FM16006BTUT1	VMAX100K 1600GB FLASH R6(6+2)TAAUPG 8-15	\$27,120.00	ES-1	36%	\$17,356.80	\$2,904.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,904.55
5	FS6FM16006BTUT2	VMAX100K 1600GBFLASH R6(6+2)TAAUPG 16-23	\$23,730.00	ES-1	36%	\$15,187.20	\$2,541.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,541.48
5	FS6FM16006BTUT3	VMAX100K 1600GB FLASH R6(6+2)TAA UPG 24+	\$22,600.00	ES-1	36%	\$14,464.00	\$2,420.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,420.46
5	FS6FM16006BUT0	VMAX100K 1600GB FLASH R6(6+2)UPG 1-7	\$31,805.00	ES-1	36%	\$20,355.20	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	FS6FM16006BUT1	VMAX100K 1600GB FLASH R6(6+2) UPG 8-15	\$27,120.00	ES-1	36%	\$17,356.80	\$2,904.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,904.55
5	FS6FM16006BUT2	VMAX100K 1600GB FLASH R6(6+2) UPG 16-23	\$23,730.00	ES-1	36%	\$15,187.20	\$2,541.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,541.48
5	FS6FM16006BUT3	VMAX100K 1600GB FLASH R6(6+2) UPG 24+	\$22,600.00	ES-1	36%	\$14,464.00	\$2,420.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,420.46
5	FS6FM16007BT0	VMAX100K 1600GB FLASH R5(7+1) 1-7	\$22,600.00	ES-1	36%	\$14,464.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,390.00
5	FS6FM16007BT1	VMAX100K 1600GB FLASH R5(7+1) 8-15	\$19,370.00	ES-1	36%	\$12,396.80	\$2,905.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,905.50
5	FS6FM16007BT2	VMAX100K 1600GB FLASH R5(7+1) 16-23	\$16,950.00	ES-1	36%	\$10,848.00	\$2,542.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,542.50
5	FS6FM16007BT3	VMAX100K 1600GB FLASH R5(7+1) 24+	\$16,140.00	ES-1	36%	\$10,329.60	\$2,421.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,421.00
5	FS6FM16007BTUT0	VMAX100K 1600GBFLASH R5(7+1)TAAUPG 1-7	\$31,805.00	ES-1	36%	\$20,355.20	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	FS6FM16007BTUT1	VMAX100K 1600GB FLASH R5(7+1)TAAUPG 8-15	\$20,600.00	ES-1	36%	\$13,184.00	\$2,206.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,206.26
5	FS6FM16007BTUT2	VMAX100K 1600GBFLASH R5(7+1)TAAUPG 16-23	\$19,200.00	ES-1	36%	\$12,288.00	\$2,056.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,056.32
5	FS6FM16007BTUT3	VMAX100K 1600GB FLASH R5(7+1)TAA UPG 24+	\$22,600.00	ES-1	36%	\$14,464.00	\$2,420.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,420.46
5	FS6FM16007BUT0	VMAX100K 1600GB FLASH R5(7+1) UPG 1-7	\$31,805.00	ES-1	36%	\$20,355.20	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	FS6FM16007BUT1	VMAX100K 1600GB FLASH R5(7+1) UPG 8-15	\$20,600.00	ES-1	36%	\$13,184.00	\$2,206.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,206.26
5	FS6FM16007BUT2	VMAX100K 1600GB FLASH R5(7+1) UPG 16-23	\$19,200.00	ES-1	36%	\$12,288.00	\$2,056.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,056.32
5	FS6FM16007BUT3	VMAX100K 1600GB FLASH R5(7+1) UPG 24+	\$22,600.00	ES-1	36%	\$14,464.00	\$2,420.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,420.46
5	FS6FM1600FBT0	VMAX100K 1600GB FLASH R6(14+2) 1-7	\$22,600.00	ES-1	36%	\$14,464.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,390.00
5	FS6FM1600FBT1	VMAX100K 1600GB FLASH R6(14+2) 8-15	\$19,370.00	ES-1	36%	\$12,396.80	\$2,905.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,905.50
5	FS6FM1600FBT2	VMAX100K 1600GB FLASH R6(14+2) 16-23	\$16,950.00	ES-1	36%	\$10,848.00	\$2,542.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,542.50
5	FS6FM1600FBT3	VMAX100K 1600GB FLASH R6(14+2) 24+	\$16,140.00	ES-1	36%	\$10,329.60	\$2,421.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,421.00
5	FS6FM1600FBTUT0	VMAX100K 1600GBFLASH R6(14+2)TAAUPG 1-7	\$31,805.00	ES-1	36%	\$20,355.20	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	FS6FM1600FBTUT1	VMAX100K 1600GBFLASH R6(14+2)TAAUPG 8-15	\$27,120.00	ES-1	36%	\$17,356.80	\$2,904.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,904.55
5	FS6FM1600FBTUT2	VMAX100K 1600GBFLASH R6(14+2)TAAUPG16-23	\$23,730.00	ES-1	36%	\$15,187.20	\$2,541.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,541.48
5	FS6FM1600FBTUT3	VMAX100K 1600GB FLASH R6(14+2)TAAUPG 24+	\$22,600.00	ES-1	36%	\$14,464.00	\$2,420.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,420.46
5	FS6FM1600FBUT0	VMAX100K 1600GB FLASH R6(14+2)UPG 1-7	\$31,805.00	ES-1	36%	\$20,355.20	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	FS6FM1600FBUT1	VMAX100K 1600GB FLASH R6(14+2) UPG 8-15	\$27,120.00	ES-1	36%	\$17,356.80	\$2,904.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,904.55
5	FS6FM1600FBUT2	VMAX100K 1600GB FLASH R6(14+2) UPG 16-23	\$23,730.00	ES-1	36%	\$15,187.20	\$2,541.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,541.48
5	FS6FM1600FBUT3	VMAX100K 1600GB FLASH R6(14+2) UPG 24+	\$22,600.00	ES-1	36%	\$14,464.00	\$2,420.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,420.46
5	FS6FM1600SB	VMAX100K 1600GB FLASH SPARE	\$22,600.00	ES-1	36%	\$14,464.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,390.00
5	FS6FM1600SBU	VMAX 100K 1600GB FLASH DRIVE SPARE UPG	\$31,805.00	ES-1	36%	\$20,355.20	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	FS6FM2001BT0	VMAX100K 200GB FLASH R1 1-63	\$3,905.00	ES-1	36%	\$2,499.20	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$585.75
5	FS6FM2001BT1	VMAX100K 200GB FLASH R1 64-127	\$3,625.00	ES-1	36%	\$2,320.00	\$543.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$543.75
5	FS6FM2001BT2	VMAX100K 200GB FLASH R1 128-191	\$3,065.00	ES-1	36%	\$1,961.60	\$459.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$459.75
5	FS6FM2001BT3	VMAX100K 200GB FLASH R1192+	\$2,930.00	ES-1	36%	\$1,875.20	\$439.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$439.50
5	FS6FM2001BTUT0	VMAX100K 200GB FLASH R1 TAA UPG 1-63	\$5,475.00	ES-1	36%	\$3,504.00	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	FS6FM2001BTUT1	VMAX100K 200GB FLASH R1 TAA UPG 64-95	\$5,106.00	ES-1	36%	\$3,267.84	\$546.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$546.85
5	FS6FM2001BTUT2	VMAX100K 200GB FLASH R1 TAA UPG 96+	\$4,257.00	ES-1	36%	\$2,724.48	\$455.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$455.92
5	FS6FM2001BUT0	VMAX100K 200GB FLASH R1 UPG 1-63	\$5,475.00	ES-1	36%	\$3,504.00	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	FS6FM2001BUT1	VMAX100K 200GB FLASH R1 UPG 64-95	\$5,106.00	ES-1	36%	\$3,267.84	\$546.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$546.85
5	FS6FM2001BUT2	VMAX100K 200GB FLASH R1 UPG 96+	\$4,257.00	ES-1	36%	\$2,724.48	\$455.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$455.92
5	FS6FM2001BUT3	VMAX100K 200GB FLASH R1 UPG 1-63	\$5,106.00	ES-1	36%	\$3,267.84	\$546.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$546.85
5	FS6FM2005BT0	VMAX100K 200GB FLASH R5(3+1) 1-63	\$3,905.00	ES-1	36%	\$2,499.20	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$585.75
5	FS6FM2005BT1	VMAX100K 200GB FLASH R5(3+1) 64-127	\$3,625.00	ES-1	36%	\$2,320.00	\$543.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$543.75
5	FS6FM2005BT2	VMAX100K 200GB FLASH R5(3+1) 128-191	\$3,065.00	ES-1	36%	\$1,961.60	\$459.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$459.75
5	FS6FM2005BT3	VMAX100K 200GB FLASH R5(3+1) 192+	\$2,930.00	ES-1	36%	\$1,875.20	\$439.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$439.50
5	FS6FM2005BTUT0	VMAX100K 200GB FLASH R5(3+1)TAA UPG 1-63	\$5,475.00	ES-1	36%	\$3,504.00	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	FS6FM2005BTUT1	VMAX100K 200GB FLASH R5(3+1)TAAUPG 64-95	\$5,106.00	ES-1	36%	\$3,267.84	\$546.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$546.85
5	FS6FM2005BTUT2	VMAX100K 200GB FLASH R5(3+1)TAA UPG 96+	\$4,257.00	ES-1	36%	\$2,724.48	\$455.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$455.92
5	FS6FM2005BUT0	VMAX100K 200GB FLASH R5(3+1) UPG 1-63	\$5,475.00	ES-1	36%	\$3,504.00	\$586.37	\$0.00	\$0.00	\$0.0			

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	FS6FM8001BT3	VMAX100K 800GB FLASH R1 48+	\$8,885.00	ES-1	36%	\$5,686.40	\$1,332.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,332.75
5	FS6FM8001BTUT0	VMAX100K 800GB FLASH R1 TAA UPG 1-15	\$18,325.00	ES-1	36%	\$11,728.00	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	FS6FM8001BTUT1	VMAX100K 800GB FLASH R1 TAA UPG 16-23	\$15,710.00	ES-1	36%	\$10,054.40	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,682.54
5	FS6FM8001BTUT2	VMAX100K 800GB FLASH R1 TAA UPG 24+	\$12,986.00	ES-1	36%	\$8,311.04	\$1,390.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,390.80
5	FS6FM8001BUTO	VMAX100K 800GB FLASH R1 UPG 1-15	\$18,325.00	ES-1	36%	\$11,728.00	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	FS6FM8001BUT1	VMAX100K 800GB FLASH R1 UPG 16-23	\$15,710.00	ES-1	36%	\$10,054.40	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,682.54
5	FS6FM8001BUT2	VMAX100K 800GB FLASH R1 UPG 24+	\$12,986.00	ES-1	36%	\$8,311.04	\$1,390.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,390.80
5	FS6FM8005BT0	VMAX100K 800GB FLASH R5(3+1) 1-15	\$13,095.00	ES-1	36%	\$8,380.80	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,964.25
5	FS6FM8005BT1	VMAX100K 800GB FLASH R5(3+1) 16-31	\$11,220.00	ES-1	36%	\$7,180.80	\$1,683.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,683.00
5	FS6FM8005BT2	VMAX100K 800GB FLASH R5(3+1) 32-47	\$9,350.00	ES-1	36%	\$5,984.00	\$1,402.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,402.50
5	FS6FM8005BT3	VMAX100K 800GB FLASH R5(3+1) 48+	\$8,885.00	ES-1	36%	\$5,686.40	\$1,332.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,332.75
5	FS6FM8005BTUT0	VMAX100K 800GB FLASHR5(3+1)TAAUPG 1-15	\$18,325.00	ES-1	36%	\$11,728.00	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	FS6FM8005BTUT1	VMAX100K 800GB FLASHR5(3+1)TAAUPG 16-23	\$15,710.00	ES-1	36%	\$10,054.40	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,682.54
5	FS6FM8005BTUT2	VMAX100K 800GB FLASHR5(3+1)TAAUPG 24+	\$12,986.00	ES-1	36%	\$8,311.04	\$1,390.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,390.80
5	FS6FM8005BUTO	VMAX100K 800GB FLASH R5(3+1) UPG 1-15	\$18,325.00	ES-1	36%	\$11,728.00	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	FS6FM8005BUT1	VMAX100K 800GB FLASH R5(3+1) UPG 16-23	\$15,710.00	ES-1	36%	\$10,054.40	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,682.54
5	FS6FM8005BUT2	VMAX100K 800GB FLASH R5(3+1) UPG 24+	\$12,986.00	ES-1	36%	\$8,311.04	\$1,390.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,390.80
5	FS6FM8006BTO	VMAX100K 800GB FLASH R6(6+2) 1-15	\$13,095.00	ES-1	36%	\$8,380.80	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,964.25
5	FS6FM8006BT1	VMAX100K 800GB FLASH R6(6+2) 16-31	\$11,220.00	ES-1	36%	\$7,180.80	\$1,683.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,683.00
5	FS6FM8006BT2	VMAX100K 800GB FLASH R6(6+2) 32-47	\$9,350.00	ES-1	36%	\$5,984.00	\$1,402.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,402.50
5	FS6FM8006BT3	VMAX100K 800GB FLASH R6(6+2) 48+	\$8,885.00	ES-1	36%	\$5,686.40	\$1,332.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,332.75
5	FS6FM8006BTUT0	VMAX100K 800GB FLASHR6(6+2)TAAUPG 1-15	\$18,325.00	ES-1	36%	\$11,728.00	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	FS6FM8006BTUT1	VMAX100K 800GB FLASHR6(6+2)TAAUPG 16-23	\$15,710.00	ES-1	36%	\$10,054.40	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,682.54
5	FS6FM8006BTUT2	VMAX100K 800GB FLASHR6(6+2)TAAUPG 24+	\$12,986.00	ES-1	36%	\$8,311.04	\$1,390.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,390.80
5	FS6FM8006BUTO	VMAX100K 800GB FLASH R6(6+2)UPG 1-15	\$18,325.00	ES-1	36%	\$11,728.00	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	FS6FM8006BUT1	VMAX100K 800GB FLASH R6(6+2)UPG 16-23	\$15,710.00	ES-1	36%	\$10,054.40	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,682.54
5	FS6FM8006BUT2	VMAX100K 800GB FLASH R6(6+2)UPG 24+	\$12,986.00	ES-1	36%	\$8,311.04	\$1,390.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,390.80
5	FS6FM8007BTO	VMAX100K 800GB FLASH R5(7+1) 1-15	\$13,095.00	ES-1	36%	\$8,380.80	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,964.25
5	FS6FM8007BT1	VMAX100K 800GB FLASH R5(7+1) 16-31	\$11,220.00	ES-1	36%	\$7,180.80	\$1,683.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,683.00
5	FS6FM8007BT2	VMAX100K 800GB FLASH R5(7+1) 32-47	\$9,350.00	ES-1	36%	\$5,984.00	\$1,402.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,402.50
5	FS6FM8007BT3	VMAX100K 800GB FLASH R5(7+1)48+	\$8,885.00	ES-1	36%	\$5,686.40	\$1,332.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,332.75
5	FS6FM8007BTUT0	VMAX100K 800GB FLASHR5(7+1)TAAUPG 1-15	\$18,325.00	ES-1	36%	\$11,728.00	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	FS6FM8007BTUT1	VMAX100K 800GB FLASHR5(7+1)TAAUPG 16-23	\$15,710.00	ES-1	36%	\$10,054.40	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,682.54
5	FS6FM8007BTUT2	VMAX100K 800GB FLASHR5(7+1)TAAUPG 24+	\$12,986.00	ES-1	36%	\$8,311.04	\$1,390.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,390.80
5	FS6FM8007BUTO	VMAX100K 800GB FLASH R5(7+1)UPG 1-15	\$18,325.00	ES-1	36%	\$11,728.00	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	FS6FM8007BUT1	VMAX100K 800GB FLASH R5(7+1)UPG 16-23	\$15,710.00	ES-1	36%	\$10,054.40	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,682.54
5	FS6FM8007BUT2	VMAX100K 800GB FLASH R5(7+1)UPG 24+	\$12,986.00	ES-1	36%	\$8,311.04	\$1,390.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,390.80
5	FS6FM800FBTO	VMAX100K 800GB FLASH R6(14+2) 1-15	\$13,095.00	ES-1	36%	\$8,380.80	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,964.25
5	FS6FM800FBT1	VMAX100K 800GB FLASH R6(14+2) 16-31	\$11,220.00	ES-1	36%	\$7,180.80	\$1,683.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,683.00
5	FS6FM800FBT2	VMAX100K 800GB FLASH R6(14+2) 32-47	\$9,350.00	ES-1	36%	\$5,984.00	\$1,402.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,402.50
5	FS6FM800FBT3	VMAX100K 800GB FLASH R6(14+2) 48+	\$8,885.00	ES-1	36%	\$5,686.40	\$1,332.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,332.75
5	FS6FM800FBTUT0	VMAX100K 800GBFLASH R6(14+2)TAAUPG 1-15	\$18,325.00	ES-1	36%	\$11,728.00	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	FS6FM800FBTUT1	VMAX100K 800GBFLASH R6(14+2)TAAUPG 16-23	\$15,710.00	ES-1	36%	\$10,054.40	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,682.54
5	FS6FM800FBTUT2	VMAX100K 800GBFLASH R6(14+2)TAAUPG 24+	\$12,986.00	ES-1	36%	\$8,311.04	\$1,390.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,390.80
5	FS6FM800FBUTO	VMAX100K 800GB FLASH R6(14+2) UPG 1-15	\$18,325.00	ES-1	36%	\$11,728.00	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	FS6FM800FBUT1	VMAX100K 800GB FLASH R6(14+2) UPG 16-23	\$15,710.00	ES-1	36%	\$10,054.40	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,682.54
5	FS6FM800FBUT2	VMAX100K 800GB FLASH R6(14+2) UPG 24+	\$12,986.00	ES-1	36%	\$8,311.04	\$1,390.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,390.80
5	FS6FM800SB	VMAX100K 800GB FLASH SPARE	\$13,095.00	ES-1	36%	\$8,380.80	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,964.25
5	FS6FM800SBU	VMAX 100K 800GB FLASH DRIVE SPARE UPG	\$18,325.00	ES-1	36%	\$11,728.00	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	FT67220001BTU	VMAX 100K 2000GB 7_2K DRIVE R1 TAA UPG	\$1,595.00	ES-1	36%	\$1,020.80	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5	FT67220001BU	VMAX 100K 2000GB 7_2K DRIVE R1 UPG	\$1,595.00	ES-1	36%	\$1,020.80	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5	FT67220005BTU	VMAX 100K 2000GB 7_2K DRIVERS(3+1)TAAUPG	\$1,595.00	ES-1	36%	\$1,020.80	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5	FT67220005BU	VMAX 100K 2000GB 7_2K DRIVE R5(3+1) UPG	\$1,595.00	ES-1	36%	\$1,020.80	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5	FT67220006BTU	VMAX 100K 2000GB 7_2K DRIVER6(6+2)TAAUPG	\$1,595.00	ES-1	36%	\$1,020.80	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5	FT67220006BU	VMAX 100K 2000GB 7_2K DRIVE R6(6+2) UPG	\$1,595.00	ES-1	36%	\$1,020.80	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5	FT67220007BTU	VMAX 100K 2000GB 7_2K DRIVERS(7+1)TAAUPG	\$1,595.00	ES-1	36%	\$1,020.80	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5	FT67220007BU	VMAX 100K 2000GB 7_2K DRIVE R5(7+1) UPG	\$1,595.00	ES-1	36%	\$1,020.80	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5	FT6722000FBTU	VMAX 100K 2000GB 7_2K DRVR6(14+2)TAAUPG	\$1,595.00	ES-1	36%	\$1,020.80	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5	FT6722000FBU	VMAX 100K 2000GB 7_2K DRIVE R6(14+2) UPG	\$1,595.00	ES-1	36%	\$1,020.80	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5	FT6722000SBTU	VMAX 100K 2000GB 7_2K DRV SPARE TAAUPG	\$1,595.00	ES-1	36%	\$1,020.80	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5	FT6722000SBU	VMAX 100K 2000GB 7_2K DRIVE SPARE UPG	\$1,595.00	ES-1	36%	\$1,020.80	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5	FT67240001BTU	VMAX 100K 4000GB 7_2K DRV R1 TAA UPG	\$2,790.00	ES-1	36%	\$1,785.60	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	FT67240001BU	VMAX 100K 4000GB 7_2K DRV R1 UPG	\$2,790.00	ES-1	36%	\$1,785.60	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	FT67240005BTU	VMAX 100K 4000GB 7_2K DRV R5(3+1)TAAUPG	\$2,790.00	ES-1	36%	\$1,785.60	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	FT67240005BU	VMAX 100K 4000GB 7_2K DRV R5(3+1)UPG	\$2,790.00	ES-1	36%	\$1,785.60	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	FT67240006BTU	VMAX 100K 4000GB 7_2K DRV R6(6+2)TAAUPG	\$2,790.00	ES-1	36%	\$1,785.60	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	FT67240006BU	VMAX 100K 4000GB 7_2K DRV R6(6+2)UPG	\$2,790.00	ES-1	36%	\$1,785.60	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	FT67240007BTU	VMAX 100K 4000GB 7_2K DRV R5(7+1)TAAUPG	\$2,790.00	ES-1	36%	\$1,785.60	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	FT67240007BU	VMAX 100K 4000GB 7_2K DRV R5(7+1)UPG	\$2,790.00	ES-1	36%	\$1,785.60	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	FT6724000FBTU	VMAX 100K 4000GB 7_2K DRV R6(14+2)TAAUPG	\$2,790.00	ES-1	36%	\$1,785.60	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	FT6724000FBU	VMAX 100K 4000GB 7_2K DRV R6(14+2)UPG	\$2,790.00	ES-1	36%	\$1,785.60	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	FT6724000SBTU	VMAX 100K 4000GB 7_2K DRV SPARE TAAUPG	\$2,790.00	ES-1	36%	\$1,785.60	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	FT6724000SBU	VMAX 100K 4000GB 7_2K DRV											

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	G-FE00400C4UF	VMAX 200K 4MM4 COPR GIGE CONV	\$9,000.00	ES-1	36%	\$5,760.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	G-FE00400CU	VMAX 200K 4PT GBE BASE T UPG	\$5,200.00	ES-1	36%	\$3,328.00	\$600.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$600.08
5	G-FE00400CUF	VMAX 200K 4M GIGE COPPER CONV	\$18,200.00	ES-1	36%	\$11,648.00	\$2,730.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,730.00
5	G-FE00400TOUF	VMAX 200K 4MM 10 GIGE OPTICAL CONV	\$19,110.00	ES-1	36%	\$12,230.40	\$2,866.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,866.50
5	G-FE00400TU	VMAX 200K 4MM 10 GIGE UPG	\$4,745.00	ES-1	36%	\$3,036.80	\$547.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$547.57
5	G-FE00400TUF	VMAX 200K 4MM 10 GIGE CONV	\$16,600.00	ES-1	36%	\$10,624.00	\$2,490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,490.00
5	G-FE00800TU	VMAX 200K 8MM 10 GIGE UPG	\$7,120.00	ES-1	36%	\$4,566.80	\$821.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$821.65
5	G-FE00800TUF	VMAX 200K 8MM 10 GIGE CONV	\$24,920.00	ES-1	36%	\$15,948.80	\$3,738.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,738.00
5	G-FE08000EU	VMAX 200K 8SM 8G FIBRE UPG	\$5,380.00	ES-1	36%	\$3,443.20	\$620.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$620.85
5	G-FE08000EUF	VMAX 200K 8SM 8G FIBRE CONV	\$18,250.00	ES-1	36%	\$11,680.00	\$2,106.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,106.05
5	G-FE08000SU	VMAX 200K 8SM 16G FC UPG	\$14,045.00	ES-1	36%	\$8,988.80	\$1,620.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,620.79
5	G-FE08000SUF	VMAX 200K 8SM 16G FC CONV	\$63,565.00	ES-1	36%	\$40,681.60	\$9,534.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,534.75
5	G-FE44000EUF	VMAX 200K 4MM4SM 8G FIBRE CONV	\$13,270.00	ES-1	36%	\$8,492.80	\$1,531.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,531.36
5	G-FE2000EUF	VMAX 200K 6MM2SM 8G FIBRE CONV	\$9,335.00	ES-1	36%	\$5,974.40	\$1,077.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,077.26
5	G-FE80000EU	VMAX 200K 8MM 8G FIBRE UPG	\$2,690.00	ES-1	36%	\$1,721.60	\$310.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$310.43
5	G-FE80000EUF	VMAX 200K 8MM 8G FIBRE CONV	\$8,285.00	ES-1	36%	\$5,302.40	\$956.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$956.09
5	G-FE80000SU	VMAX 200K 8MM 16G FC UPG	\$14,045.00	ES-1	36%	\$8,988.80	\$1,620.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,620.79
5	G-FE80000SUF	VMAX 200K 8MM 16G FC CONV	\$21,645.00	ES-1	36%	\$13,852.80	\$3,246.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,246.75
5	GL61012001BTU	VMAX 200K 1200GB 10K SAS DRV R1 TAA UPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	GL61012001BU	VMAX 200K 1200GB 10K SAS DRV R1 UPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	GL61012005BTU	VMAX 200K 1200GB 10K SAS DRR5(3+1)TAAUPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	GL61012005BU	VMAX 200K 1200GB 10K SAS DRV R5(3+1) UPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	GL61012006BTU	VMAX 200K 1200GB 10K SAS DRR6(6+2)TAAUPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	GL61012006BU	VMAX 200K 1200GB 10K SAS DRV R6(6+2) UPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	GL61012007BTU	VMAX 200K 1200GB 10K SAS DRR5(7+1)TAAUPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	GL61012007BU	VMAX 200K 1200GB 10K SAS DRV R5(7+1) UPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	GL6101200FBTU	VMAX 200K 1200GB 10K SAS DRR6(14+2)TAAUPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	GL6101200FBU	VMAX 200K 1200GB 10K SAS DRV R6(14+2)UPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	GL6101200SBTU	VMAX 200K 1200GB 10K SAS DRV SPARETAAUPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	GL6101200SBU	VMAX 200K 1200GB 10K SAS DRV SPARE UPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	GL6103001BTU	VMAX 200K 300GB 10K SAS DRV R1 TAA UPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	GL6103001BU	VMAX 200K 300GB 10K SAS DRV R1 UPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	GL6103005BTU	VMAX 200K 300GB 10K SAS DRR5(3+1)TAAUPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	GL6103005BU	VMAX 200K 300GB 10K SAS DRV R5(3+1) UPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	GL6103006BTU	VMAX 200K 300GB 10K SAS DRR6(6+2)TAAUPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	GL6103006BU	VMAX 200K 300GB 10K SAS DRV R6(6+2) UPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	GL6103007BTU	VMAX 200K 300GB 10K SAS DRR5(7+1)TAAUPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	GL6103007BU	VMAX 200K 300GB 10K SAS DRV R5(7+1) UPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	GL610300FBTU	VMAX 200K 300GB 10K SAS DRR6(14+2)TAAUPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	GL610300FBU	VMAX 200K 300GB 10K SAS DRV R6(14+2) UPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	GL610300SBTU	VMAX 200K 300GB 10K SAS DRV SPARE TAAUPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	GL610300SBU	VMAX 200K 300GB 10K SAS DRV SPARE UPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	GL6106001BTU	VMAX 200K 600GB 10K SAS DRV R1 TAA UPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	GL6106001BU	VMAX 200K 600GB 10K SAS DRV R1 UPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	GL6106005BTU	VMAX 200K 600GB 10K SAS DRR5(3+1)TAAUPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	GL6106005BU	VMAX 200K 600GB 10K SAS DRV R5(3+1) UPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	GL6106006BTU	VMAX 200K 600GB 10K SAS DRR6(6+2)TAAUPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	GL6106006BU	VMAX 200K 600GB 10K SAS DRV R6(6+2) UPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	GL6106007BTU	VMAX 200K 600GB 10K SAS DRR5(7+1)TAAUPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	GL6106007BU	VMAX 200K 600GB 10K SAS DRV R5(7+1) UPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	GL610600FBTU	VMAX 200K 600GB 10K SAS DRR6(14+2)TAAUPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	GL610600FBU	VMAX 200K 600GB 10K SAS DRV R6(14+2) UPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	GL610600SBTU	VMAX 200K 600GB 10K SAS DRV SPARE TAAUPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	GL610600SBU	VMAX 200K 600GB 10K SAS DRV SPARE UPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	GL6153001BTU	VMAX 200K 300GB 15K SAS DRV R1 TAA UPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	GL6153001BU	VMAX 200K 300GB 15K SAS DRV R1 UPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	GL6153005BTU	VMAX 200K 300GB 15K SAS DRR5(3+1)TAAUPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	GL6153005BU	VMAX 200K 300GB 15K SAS DRV R5(3+1) UPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	GL6153006BTU	VMAX 200K 300GB 15K SAS DRR6(6+2)TAAUPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	GL6153006BU	VMAX 200K 300GB 15K SAS DRV R6(6+2) UPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	GL6153007BTU	VMAX 200K 300GB 15K SAS DRR5(7+1)TAAUPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	GL6153007BU	VMAX 200K 300GB 15K SAS DRV R5(7+1) UPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	GL615300FBTU	VMAX 200K 300GB 15K SAS DRR6(14+2)TAAUPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	GL615300FBU	VMAX 200K 300GB 15K SAS DRV R6(14+2) UPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	GL615300SBTU	VMAX 200K 300GB 15K SAS DRV SPARE TAAUPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	GL615300SBU	VMAX 200K 300GB 15K SAS DRV SPARE UPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	GL6F319201BTUT0	VMAX200K 1920GB FLASH R1 TAA UPG 1-7	\$31,885.00	ES-1	36%	\$20,406.40	\$3,414.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,414.88
5	GL6F319201BTUT1	VMAX200K 1920GB FLASH R1 TAA UPG 8-11	\$27,910.00	ES-1	36%	\$17,862.40	\$2,989.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,989.16
5	GL6F319201BTUT2	VMAX200K 1920GB FLASH R1 TAA UPG 12+	\$25,760.00	ES-1	36%	\$16,486.40	\$2,758.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,758.90
5	GL6F319201BUT0	VMAX200K 1920GB FLASH R1 UPG 1-7	\$31,885.00	ES-1	36%	\$20,406.40	\$3,414.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,414.88
5	GL6F319201BUT1	VMAX200K 1920GB FLASH R1 UPG 8-11	\$27,910.00	ES-1	36%	\$17,862.40	\$2,989.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,989.16
5	GL6F319201BUT2	VMAX200K 1920GB FLASH R1 UPG 12+	\$25,760.00	ES-1	36%	\$16,486.40	\$2,758.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,758.90
5	GL6F319205BTUT0	VMAX200K 1920GBFLASH R5(3+1)TAAUPG 1-7	\$31,885.00	ES-1	36%	\$20,406.40	\$3,414.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,414.88
5	GL6F319205BTUT1	VMAX200K 1920GBFLASH R5(3+1)TAAUPG 8-11	\$27,910.00	ES-1	36%	\$17,862.40	\$2,989.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,989.16
5	GL6F319205BTUT2	VMAX200K 1920GBFLASH R5(3+1)TAAUPG 12+	\$25,760.00	ES-1	3								

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	GL6F319206BTUT2	VMAX200K 1920GBFLASH R6(6+2)TAAUPG 12+	\$25,760.00	ES-1	36%	\$16,486.40	\$2,758.90	\$0.00	\$0.00	\$0.00	\$0.00	\$2,758.90
5	GL6F319206BUT0	VMAX200K 1920GB FLASH R6(6+2)UPG 1-7	\$31,885.00	ES-1	36%	\$20,406.40	\$3,414.88	\$0.00	\$0.00	\$0.00	\$0.00	\$3,414.88
5	GL6F319206BUT1	VMAX200K 1920GB FLASH R6(6+2)UPG 8-11	\$27,910.00	ES-1	36%	\$17,862.40	\$2,989.16	\$0.00	\$0.00	\$0.00	\$0.00	\$2,989.16
5	GL6F319206BUT2	VMAX200K 1920GB FLASH R6(6+2)UPG 12+	\$25,760.00	ES-1	36%	\$16,486.40	\$2,758.90	\$0.00	\$0.00	\$0.00	\$0.00	\$2,758.90
5	GL6F319207BTUT0	VMAX200K 1920GBFLASH R5(7+1)TAAUPG 1-7	\$31,885.00	ES-1	36%	\$20,406.40	\$3,414.88	\$0.00	\$0.00	\$0.00	\$0.00	\$3,414.88
5	GL6F319207BTUT1	VMAX200K 1920GBFLASH R5(7+1)TAAUPG 8-11	\$27,910.00	ES-1	36%	\$17,862.40	\$2,989.16	\$0.00	\$0.00	\$0.00	\$0.00	\$2,989.16
5	GL6F319207BTUT2	VMAX200K 1920GBFLASH R5(7+1)TAAUPG 12+	\$25,760.00	ES-1	36%	\$16,486.40	\$2,758.90	\$0.00	\$0.00	\$0.00	\$0.00	\$2,758.90
5	GL6F319207BUT0	VMAX200K 1920GB FLASH R5(7+1) UPG 1-7	\$31,885.00	ES-1	36%	\$20,406.40	\$3,414.88	\$0.00	\$0.00	\$0.00	\$0.00	\$3,414.88
5	GL6F319207BUT1	VMAX200K 1920GB FLASH R5(7+1) UPG 8-11	\$27,910.00	ES-1	36%	\$17,862.40	\$2,989.16	\$0.00	\$0.00	\$0.00	\$0.00	\$2,989.16
5	GL6F319207BUT2	VMAX200K 1920GB FLASH R5(7+1) UPG 12+	\$25,760.00	ES-1	36%	\$16,486.40	\$2,758.90	\$0.00	\$0.00	\$0.00	\$0.00	\$2,758.90
5	GL6F31920FBTUT0	VMAX200K 1920GB FLASH R6(14+2)TAAUPG 1-7	\$31,885.00	ES-1	36%	\$20,406.40	\$3,414.88	\$0.00	\$0.00	\$0.00	\$0.00	\$3,414.88
5	GL6F31920FBTUT1	VMAX200K 1920GB FLASH R6(14+2)TAAUPG 8-11	\$27,910.00	ES-1	36%	\$17,862.40	\$2,989.16	\$0.00	\$0.00	\$0.00	\$0.00	\$2,989.16
5	GL6F31920FBTUT2	VMAX200K 1920GB FLASH R6(14+2)TAAUPG 12+	\$25,760.00	ES-1	36%	\$16,486.40	\$2,758.90	\$0.00	\$0.00	\$0.00	\$0.00	\$2,758.90
5	GL6F31920FBUT0	VMAX200K 1920GB FLASH R6(14+2)UPG 1-7	\$31,885.00	ES-1	36%	\$20,406.40	\$3,414.88	\$0.00	\$0.00	\$0.00	\$0.00	\$3,414.88
5	GL6F31920FBUT1	VMAX200K 1920GB FLASH R6(14+2)UPG 8-11	\$27,910.00	ES-1	36%	\$17,862.40	\$2,989.16	\$0.00	\$0.00	\$0.00	\$0.00	\$2,989.16
5	GL6F31920FBUT2	VMAX200K 1920GB FLASH R6(14+2)UPG 12+	\$25,760.00	ES-1	36%	\$16,486.40	\$2,758.90	\$0.00	\$0.00	\$0.00	\$0.00	\$2,758.90
5	GL6F31920SBTUT0	VMAX200K 1920GB FLASH SPARE TAA UPG	\$31,885.00	ES-1	36%	\$20,406.40	\$3,414.88	\$0.00	\$0.00	\$0.00	\$0.00	\$3,414.88
5	GL6F31920SBUT0	VMAX200K 1920GB FLASH SAS DRV SPARE UPG	\$31,885.00	ES-1	36%	\$20,406.40	\$3,414.88	\$0.00	\$0.00	\$0.00	\$0.00	\$3,414.88
5	GL6F39601BTUT0	VMAX200K 960GB FLASH R1 TAA UPG 1-7	\$18,475.00	ES-1	36%	\$11,824.00	\$1,978.67	\$0.00	\$0.00	\$0.00	\$0.00	\$1,978.67
5	GL6F39601BTUT1	VMAX200K 960GB FLASH R1 TAA UPG 8-11	\$15,710.00	ES-1	36%	\$10,054.40	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$1,682.54
5	GL6F39601BTUT2	VMAX200K 960GB FLASH R1 TAA UPG 12+	\$14,925.00	ES-1	36%	\$9,552.00	\$1,598.47	\$0.00	\$0.00	\$0.00	\$0.00	\$1,598.47
5	GL6F39601BUT0	VMAX200K 960GB FLASH R1 UPG 1-7	\$18,475.00	ES-1	36%	\$11,824.00	\$1,978.67	\$0.00	\$0.00	\$0.00	\$0.00	\$1,978.67
5	GL6F39601BUT1	VMAX200K 960GB FLASH R1 UPG 8-11	\$15,710.00	ES-1	36%	\$10,054.40	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$1,682.54
5	GL6F39601BUT2	VMAX200K 960GB FLASH R1 UPG 12+	\$14,925.00	ES-1	36%	\$9,552.00	\$1,598.47	\$0.00	\$0.00	\$0.00	\$0.00	\$1,598.47
5	GL6F39605BTUT0	VMAX200K 960GBFLASH R5(3+1)TAAUPG 1-7	\$18,475.00	ES-1	36%	\$11,824.00	\$1,978.67	\$0.00	\$0.00	\$0.00	\$0.00	\$1,978.67
5	GL6F39605BTUT1	VMAX200K 960GBFLASH R5(3+1)TAAUPG 8-11	\$15,710.00	ES-1	36%	\$10,054.40	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$1,682.54
5	GL6F39605BTUT2	VMAX200K 960GBFLASH R5(3+1)TAAUPG 12+	\$14,925.00	ES-1	36%	\$9,552.00	\$1,598.47	\$0.00	\$0.00	\$0.00	\$0.00	\$1,598.47
5	GL6F39605BUT0	VMAX200K 960GB FLASH R5(3+1) UPG 1-7	\$18,475.00	ES-1	36%	\$11,824.00	\$1,978.67	\$0.00	\$0.00	\$0.00	\$0.00	\$1,978.67
5	GL6F39605BUT1	VMAX200K 960GB FLASH R5(3+1) UPG 8-11	\$15,710.00	ES-1	36%	\$10,054.40	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$1,682.54
5	GL6F39605BUT2	VMAX200K 960GB FLASH R5(3+1) UPG 12+	\$14,925.00	ES-1	36%	\$9,552.00	\$1,598.47	\$0.00	\$0.00	\$0.00	\$0.00	\$1,598.47
5	GL6F39606BTUT0	VMAX200K 960GBFLASH R6(6+2)TAAUPG 1-7	\$18,475.00	ES-1	36%	\$11,824.00	\$1,978.67	\$0.00	\$0.00	\$0.00	\$0.00	\$1,978.67
5	GL6F39606BTUT1	VMAX200K 960GBFLASH R6(6+2)TAAUPG 8-11	\$15,710.00	ES-1	36%	\$10,054.40	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$1,682.54
5	GL6F39606BTUT2	VMAX200K 960GBFLASH R6(6+2)TAAUPG 12+	\$14,925.00	ES-1	36%	\$9,552.00	\$1,598.47	\$0.00	\$0.00	\$0.00	\$0.00	\$1,598.47
5	GL6F39606BUT0	VMAX200K 960GB FLASH R6(6+2)UPG 1-7	\$18,475.00	ES-1	36%	\$11,824.00	\$1,978.67	\$0.00	\$0.00	\$0.00	\$0.00	\$1,978.67
5	GL6F39606BUT1	VMAX200K 960GB FLASH R6(6+2)UPG 8-11	\$15,710.00	ES-1	36%	\$10,054.40	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$1,682.54
5	GL6F39606BUT2	VMAX200K 960GB FLASH R6(6+2)UPG 12+	\$14,925.00	ES-1	36%	\$9,552.00	\$1,598.47	\$0.00	\$0.00	\$0.00	\$0.00	\$1,598.47
5	GL6F39607BTUT0	VMAX200K 960GBFLASH R5(7+1)TAAUPG 1-7	\$18,475.00	ES-1	36%	\$11,824.00	\$1,978.67	\$0.00	\$0.00	\$0.00	\$0.00	\$1,978.67
5	GL6F39607BTUT1	VMAX200K 960GBFLASH R5(7+1)TAAUPG 8-11	\$15,710.00	ES-1	36%	\$10,054.40	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$1,682.54
5	GL6F39607BTUT2	VMAX200K 960GBFLASH R5(7+1)TAAUPG 12+	\$14,925.00	ES-1	36%	\$9,552.00	\$1,598.47	\$0.00	\$0.00	\$0.00	\$0.00	\$1,598.47
5	GL6F39607BUT0	VMAX200K 960GB FLASH R5(7+1) UPG 1-7	\$18,475.00	ES-1	36%	\$11,824.00	\$1,978.67	\$0.00	\$0.00	\$0.00	\$0.00	\$1,978.67
5	GL6F39607BUT1	VMAX200K 960GB FLASH R5(7+1) UPG 8-11	\$15,710.00	ES-1	36%	\$10,054.40	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$1,682.54
5	GL6F39607BUT2	VMAX200K 960GB FLASH R5(7+1) UPG 12+	\$14,925.00	ES-1	36%	\$9,552.00	\$1,598.47	\$0.00	\$0.00	\$0.00	\$0.00	\$1,598.47
5	GL6F39608BTUT0	VMAX200K 960GB FLASH R6(14+2)TAAUPG 1-7	\$18,475.00	ES-1	36%	\$11,824.00	\$1,978.67	\$0.00	\$0.00	\$0.00	\$0.00	\$1,978.67
5	GL6F39608BTUT1	VMAX200K 960GB FLASH R6(14+2)TAAUPG 8-11	\$15,710.00	ES-1	36%	\$10,054.40	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$1,682.54
5	GL6F39608BTUT2	VMAX200K 960GB FLASH R6(14+2)TAAUPG 12+	\$14,925.00	ES-1	36%	\$9,552.00	\$1,598.47	\$0.00	\$0.00	\$0.00	\$0.00	\$1,598.47
5	GL6F39608BUT0	VMAX200K 960GB FLASH R6(14+2)UPG 1-7	\$18,475.00	ES-1	36%	\$11,824.00	\$1,978.67	\$0.00	\$0.00	\$0.00	\$0.00	\$1,978.67
5	GL6F39608BUT1	VMAX200K 960GB FLASH R6(14+2)UPG 8-11	\$15,710.00	ES-1	36%	\$10,054.40	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$1,682.54
5	GL6F39608BUT2	VMAX200K 960GB FLASH R6(14+2)UPG 12+	\$14,925.00	ES-1	36%	\$9,552.00	\$1,598.47	\$0.00	\$0.00	\$0.00	\$0.00	\$1,598.47
5	GL6F39609BTUT0	VMAX200K 960GB FLASH SPARE TAA UPG	\$18,475.00	ES-1	36%	\$11,824.00	\$1,978.67	\$0.00	\$0.00	\$0.00	\$0.00	\$1,978.67
5	GL6F39609BUT0	VMAX200K 960GB FLASH SAS DRV SPARE UPG	\$18,475.00	ES-1	36%	\$11,824.00	\$1,978.67	\$0.00	\$0.00	\$0.00	\$0.00	\$1,978.67
5	GL6FM16001BT0	VMAX200K 1600GB FLASH R1 1-15	\$22,600.00	ES-1	36%	\$14,464.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,390.00
5	GL6FM16001BT1	VMAX200K 1600GB FLASH R1 16-23	\$16,140.00	ES-1	36%	\$10,329.60	\$2,421.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,421.00
5	GL6FM16001BT2	VMAX200K 1600GB FLASH R1 24-31	\$15,335.00	ES-1	36%	\$9,814.40	\$2,300.25	\$0.00	\$0.00	\$0.00	\$0.00	\$2,300.25
5	GL6FM16001BT3	VMAX200K 1600GB FLASH R1 32-63	\$14,525.00	ES-1	36%	\$9,296.00	\$2,178.75	\$0.00	\$0.00	\$0.00	\$0.00	\$2,178.75
5	GL6FM16001BT4	VMAX200K 1600GB FLASH R1 64+	\$13,720.00	ES-1	36%	\$8,780.80	\$2,058.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,058.00
5	GL6FM16001BTUT0	VMAX200K 1600GB FLASH R1 TAA UPG 1-15	\$31,805.00	ES-1	36%	\$20,355.20	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	GL6FM16001BTUT1	VMAX200K 1600GB FLASH R1 TAA UPG 16-23	\$20,600.00	ES-1	36%	\$13,184.00	\$2,206.26	\$0.00	\$0.00	\$0.00	\$0.00	\$2,206.26
5	GL6FM16001BTUT2	VMAX200K 1600GB FLASH R1 TAA UPG 24+	\$19,200.00	ES-1	36%	\$12,288.00	\$2,056.32	\$0.00	\$0.00	\$0.00	\$0.00	\$2,056.32
5	GL6FM16001BUT0	VMAX200K 1600GB FLASH R1 UPG 1-15	\$31,805.00	ES-1	36%	\$20,355.20	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	GL6FM16001BUT1	VMAX200K 1600GB FLASH R1 UPG 16-23	\$20,600.00	ES-1	36%	\$13,184.00	\$2,206.26	\$0.00	\$0.00	\$0.00	\$0.00	\$2,206.26
5	GL6FM16001BUT2	VMAX200K 1600GB FLASH R1 UPG 24+	\$19,200.00	ES-1	36%	\$12,288.00	\$2,056.32	\$0.00	\$0.00	\$0.00	\$0.00	\$2,056.32
5	GL6FM16005BT0	VMAX200K 1600GB FLASH R5(3+1) 1-15	\$22,600.00	ES-1	36%	\$14,464.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,390.00
5	GL6FM16005BT1	VMAX200K 1600GB FLASH R5(3+1) 16-23	\$16,140.00	ES-1	36%	\$10,329.60	\$2,421.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,421.00
5	GL6FM16005BT2	VMAX200K 1600GB FLASH R5(3+1) 24-31	\$15,335.00	ES-1	36%	\$9,814.40	\$2,300.25	\$0.00	\$0.00	\$0.00	\$0.00	\$2,300.25
5	GL6FM16005BT3	VMAX200K 1600GB FLASH R5(3+1) 32-63	\$14,525.00	ES-1	36%	\$9,296.00	\$2,178.75	\$0.00	\$0.00	\$0.00	\$0.00	\$2,178.75
5	GL6FM16005BT4	VMAX200K 1600GB FLASH R5(3+1) 64+	\$13,720.00	ES-1	36%	\$8,780.80	\$2,058.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,058.00
5	GL6FM16005BTUT0	VMAX200K 1600GBFLASH R5(3+1)TAAUPG 1-15	\$31,805.00	ES-1	36%	\$20,355.20	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	GL6FM16005BTUT1	VMAX200K 1600GBFLASH R5(3+1)TAAUPG 16-23	\$20,600.00	ES-1	36%	\$13,184.00	\$2,206.26	\$0.00	\$0.00	\$0.00	\$0.00	\$2,206.26
5	GL6FM16005BTUT2	VMAX200K 1600GB FLASH R5(3+1)TAA UPG 24+	\$19,200.00	ES-1	36%	\$12,288.00	\$2,056.32	\$0.00	\$0.00	\$0.00	\$0.00	\$2,056.32
5	GL6FM16005BUT0	VMAX200K 1600GB FLASH R5(3+1) UPG 1-15	\$31,805.00	ES-1	36%	\$20,355.20	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	GL6FM16005BUT1	VMAX200K 1600GB FLASH R5(3+1) UPG 16-23	\$20,600.00	ES-1	36%	\$13,184.00	\$2,206.26	\$0.00	\$0.00	\$0.00	\$0.00	\$2,206.26
5	GL6FM16005BUT2	VMAX200K 1600GB FLASH R5(3+1) UPG 24+	\$19,200.00	ES-1	36%	\$12,288.00	\$2,056.32	\$0.00	\$0.00	\$0.00	\$0.00	\$2,056.32
5	GL6FM16006BT0	VMAX200K 1600GB FLASH R6(6+2) 1-15	\$22,600.00	ES-1	36%	\$14,464.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,390.00
5	GL6FM16006BT1	VMAX200K 1600GB FLASH R6(6+2) 16-23	\$16,140.00	ES-1	36%	\$10,329.60	\$2,421.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,421.00
5	GL6FM16006BT2	VMAX200K 1600GB FLASH R6(6+2) 24-31	\$15,335.00	ES-1	36%	\$9,814.40	\$2,300.25	\$0.00	\$0.00	\$0.00	\$0.00	\$2,300.25

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	GL6FM16006BUT0	VMAX200K 1600GB FLASH R6(6+2) UPG 1-15	\$31,805.00	ES-1	36%	\$20,355.20	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	GL6FM16006BUT1	VMAX200K 1600GB FLASH R6(6+2) UPG 16-23	\$22,595.00	ES-1	36%	\$14,460.80	\$2,419.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,419.92
5	GL6FM16006BUT2	VMAX200K 1600GB FLASH R6(6+2) UPG 24+	\$21,470.00	ES-1	36%	\$13,740.80	\$2,299.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,299.44
5	GL6FM16007BT0	VMAX200K 1600GB FLASH R5(7+1) 1-15	\$22,600.00	ES-1	36%	\$14,464.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,390.00
5	GL6FM16007BT1	VMAX200K 1600GB FLASH R5(7+1) 16-23	\$16,140.00	ES-1	36%	\$10,329.60	\$2,421.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,421.00
5	GL6FM16007BT2	VMAX200K 1600GB FLASH R5(7+1) 24-31	\$15,335.00	ES-1	36%	\$9,814.40	\$2,300.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,300.25
5	GL6FM16007BT3	VMAX200K 1600GB FLASH R5(7+1) 32-63	\$14,525.00	ES-1	36%	\$9,296.00	\$2,178.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,178.75
5	GL6FM16007BT4	VMAX200K 1600GB FLASH R5(7+1) 64+	\$13,720.00	ES-1	36%	\$8,780.80	\$2,058.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,058.00
5	GL6FM16007BTUT0	VMAX200K 1600GB FLASH R5(7+1)TAAUPG 1-15	\$31,805.00	ES-1	36%	\$20,355.20	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	GL6FM16007BTUT1	VMAX200K 1600GBFLASH R5(7+1)TAAUPG 16-23	\$20,600.00	ES-1	36%	\$13,184.00	\$2,206.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,206.26
5	GL6FM16007BTUT2	VMAX200K 1600GB FLASH R5(7+1)TAA UPG 24+	\$19,200.00	ES-1	36%	\$12,288.00	\$2,056.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,056.32
5	GL6FM16007BUT0	VMAX200K 1600GB FLASH R5(7+1) UPG 1-15	\$31,805.00	ES-1	36%	\$20,355.20	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	GL6FM16007BUT1	VMAX200K 1600GB FLASH R5(7+1) UPG 16-23	\$20,600.00	ES-1	36%	\$13,184.00	\$2,206.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,206.26
5	GL6FM16007BUT2	VMAX200K 1600GB FLASH R5(7+1) UPG 24+	\$19,200.00	ES-1	36%	\$12,288.00	\$2,056.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,056.32
5	GL6FM1600FBT0	VMAX200K 1600GB FLASH R6(14+2) 1-15	\$22,600.00	ES-1	36%	\$14,464.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,390.00
5	GL6FM1600FBT1	VMAX200K 1600GB FLASH R6(14+2) 16-23	\$16,140.00	ES-1	36%	\$10,329.60	\$2,421.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,421.00
5	GL6FM1600FBT2	VMAX200K 1600GB FLASH R6(14+2) 24-31	\$15,335.00	ES-1	36%	\$9,814.40	\$2,300.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,300.25
5	GL6FM1600FBT3	VMAX200K 1600GB FLASH R6(14+2) 32-63	\$14,525.00	ES-1	36%	\$9,296.00	\$2,178.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,178.75
5	GL6FM1600FBT4	VMAX200K 1600GB FLASH R6(14+2) 64+	\$13,720.00	ES-1	36%	\$8,780.80	\$2,058.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,058.00
5	GL6FM1600FBTUT0	V200K 1600GB FLSHDRVR6(14+2)TAAUPG 1-15	\$31,805.00	ES-1	36%	\$20,355.20	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	GL6FM1600FBTUT1	VMAX200K 1600GB FLSHDRVR6(14+2)TAAUPG8-11	\$22,595.00	ES-1	36%	\$14,460.80	\$2,419.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,419.92
5	GL6FM1600FBTUT2	V200K 1600GB FLSHDRVR6(14+2)TAAUPG 24+	\$21,470.00	ES-1	36%	\$13,740.80	\$2,299.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,299.44
5	GL6FM1600FBUT0	VMAX200K 1600GB FLASH R6(14+2) UPG 1-15	\$31,805.00	ES-1	36%	\$20,355.20	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	GL6FM1600FBUT1	VMAX200K 1600GB FLASH R6(14+2) UPG 16-23	\$22,595.00	ES-1	36%	\$14,460.80	\$2,419.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,419.92
5	GL6FM1600FBUT2	VMAX200K 1600GB FLASH R6(14+2) UPG 24+	\$21,470.00	ES-1	36%	\$13,740.80	\$2,299.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,299.44
5	GL6FM1600SB	VMAX200K 1600GB FLASH SPARE	\$22,600.00	ES-1	36%	\$14,464.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,390.00
5	GL6FM1600SBU	VMAX 200K 1600GB FLASH DRIVE SPARE UPG	\$31,805.00	ES-1	36%	\$20,355.20	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	GL6FM2001BT0	VMAX200K 200GB FLASH R1 1-127	\$3,905.00	ES-1	36%	\$2,499.20	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$585.75
5	GL6FM2001BT1	VMAX200K 200GB FLASH R1 128-191	\$3,625.00	ES-1	36%	\$2,320.00	\$543.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$543.75
5	GL6FM2001BT2	VMAX200K 200GB FLASH R1 192-255	\$3,350.00	ES-1	36%	\$2,144.00	\$502.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$502.50
5	GL6FM2001BT3	VMAX200K 200GB FLASH R1 256-383	\$3,210.00	ES-1	36%	\$2,054.40	\$481.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$481.50
5	GL6FM2001BT4	VMAX200K 200GB FLASH R1 384-511	\$3,065.00	ES-1	36%	\$1,961.60	\$459.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$459.75
5	GL6FM2001BT5	VMAX200K 200GB FLASH R1 512+	\$2,930.00	ES-1	36%	\$1,875.20	\$439.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$439.50
5	GL6FM2001BTUT0	VMAX200K 200GB FLASH R1 TAA UPG 1-63	\$5,475.00	ES-1	36%	\$3,504.00	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	GL6FM2001BTUT1	VMAX200K 200GB FLASH R1 TAA UPG 64-95	\$5,866.00	ES-1	36%	\$3,754.24	\$628.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$628.25
5	GL6FM2001BTUT2	VMAX200K 200GB FLASH R1 TAA UPG 96+	\$5,514.00	ES-1	36%	\$3,528.96	\$590.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$590.55
5	GL6FM2001BUT0	VMAX200K 200GB FLASH R1 UPG 1-63	\$5,475.00	ES-1	36%	\$3,504.00	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	GL6FM2001BUT1	VMAX200K 200GB FLASH R1 UPG 64-95	\$5,866.00	ES-1	36%	\$3,754.24	\$628.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$628.25
5	GL6FM2001BUT2	VMAX200K 200GB FLASH R1 UPG 96+	\$5,514.00	ES-1	36%	\$3,528.96	\$590.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$590.55
5	GL6FM2005BT0	VMAX200K 200GB FLASH R5(3+1) 1-127	\$3,905.00	ES-1	36%	\$2,499.20	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$585.75
5	GL6FM2005BT1	VMAX200K 200GB FLASH R5(3+1) 128-191	\$3,625.00	ES-1	36%	\$2,320.00	\$543.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$543.75
5	GL6FM2005BT2	VMAX200K 200GB FLASH R5(3+1) 192-255	\$3,350.00	ES-1	36%	\$2,144.00	\$502.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$502.50
5	GL6FM2005BT3	VMAX200K 200GB FLASH R5(3+1) 256-383	\$3,210.00	ES-1	36%	\$2,054.40	\$481.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$481.50
5	GL6FM2005BT4	VMAX200K 200GB FLASH R5(3+1) 384-511	\$3,065.00	ES-1	36%	\$1,961.60	\$459.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$459.75
5	GL6FM2005BT5	VMAX200K 200GB FLASH R5(3+1) 512+	\$2,930.00	ES-1	36%	\$1,875.20	\$439.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$439.50
5	GL6FM2005BTUT0	VMAX200K 200GB FLASH R5(3+1)TAAUPG 1-63	\$5,475.00	ES-1	36%	\$3,504.00	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	GL6FM2005BTUT1	VMAX200K 200GB FLASH R5(3+1)TAAUPG 64-95	\$5,866.00	ES-1	36%	\$3,754.24	\$628.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$628.25
5	GL6FM2005BTUT2	VMAX200K 200GB FLASH R5(3+1) TAA UPG 96+	\$5,514.00	ES-1	36%	\$3,528.96	\$590.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$590.55
5	GL6FM2005BUT0	VMAX200K 200GB FLASH R5(3+1) UPG 1-63	\$5,475.00	ES-1	36%	\$3,504.00	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	GL6FM2005BUT1	VMAX200K 200GB FLASH R5(3+1) UPG 64-95	\$5,866.00	ES-1	36%	\$3,754.24	\$628.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$628.25
5	GL6FM2005BUT2	VMAX200K 200GB FLASH R5(3+1) UPG 96+	\$5,514.00	ES-1	36%	\$3,528.96	\$590.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$590.55
5	GL6FM2006BT0	VMAX200K 200GB FLASH R6(6+2) 1-127	\$3,905.00	ES-1	36%	\$2,499.20	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$585.75
5	GL6FM2006BT1	VMAX200K 200GB FLASH R6(6+2) 128-191	\$3,625.00	ES-1	36%	\$2,320.00	\$543.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$543.75
5	GL6FM2006BT2	VMAX200K 200GB FLASH R6(6+2) 192-255	\$3,350.00	ES-1	36%	\$2,144.00	\$502.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$502.50
5	GL6FM2006BT3	VMAX200K 200GB FLASH R6(6+2) 256-383	\$3,210.00	ES-1	36%	\$2,054.40	\$481.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$481.50
5	GL6FM2006BT4	VMAX200K 200GB FLASH R6(6+2) 384-511	\$3,065.00	ES-1	36%	\$1,961.60	\$459.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$459.75
5	GL6FM2006BT5	VMAX200K 200GB FLASH R6(6+2) 512+	\$2,930.00	ES-1	36%	\$1,875.20	\$439.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$439.50
5	GL6FM2006BTUT0	VMAX200K 200GB FLASH R6(6+2)TAAUPG 1-63	\$5,475.00	ES-1	36%	\$3,504.00	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	GL6FM2006BTUT1	VMAX200K 200GB FLASH R6(6+2)TAAUPG 64-95	\$5,866.00	ES-1	36%	\$3,754.24	\$628.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$628.25
5	GL6FM2006BTUT2	VMAX200K 200GB FLASH R6(6+2)TAAUPG 96+	\$5,514.00	ES-1	36%	\$3,528.96	\$590.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$590.55
5	GL6FM2006BUT0	VMAX200K 200GB FLASH R6(6+2)UPG 1-63	\$5,475.00	ES-1	36%	\$3,504.00	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	GL6FM2006BUT1	VMAX200K 200GB FLASH R6(6+2)UPG 64-95	\$5,866.00	ES-1	36%	\$3,754.24	\$628.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$628.25
5	GL6FM2006BUT2	VMAX200K 200GB FLASH R6(6+2)UPG 96+	\$5,514.00	ES-1	36%	\$3,528.96	\$590.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$590.55
5	GL6FM2007BT0	VMAX200K 200GB FLASH R5(7+1) 1-127	\$3,905.00	ES-1	36%	\$2,499.20	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$585.75
5	GL6FM2007BT1	VMAX200K 200GB FLASH R5(7+1) 128-191	\$3,625.00	ES-1	36%	\$2,320.00	\$543.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$543.75
5	GL6FM2007BT2	VMAX200K 200GB FLASH R5(7+1) 192-255	\$3,350.00	ES-1	36%	\$2,144.00	\$502.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$502.50
5	GL6FM2007BT3	VMAX200K 200GB FLASH R5(7+1) 256-383	\$3,210.00	ES-1	36%	\$2,054.40	\$481.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$481.50
5	GL6FM2007BT4	VMAX200K 200GB FLASH R5(7+1) 384-511	\$3,065.00	ES-1	36%	\$1,961.60	\$459.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$459.75
5	GL6FM2007BT5	VMAX200K 200GB FLASH R5(7+1) 512+	\$2,930.00	ES-1	36%	\$1,875.20	\$439.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$439.50
5	GL6FM2007BTUT0	VMAX200K 200GB FLASH R5(7+1)TAAUPG 1-63	\$5,475.00	ES-1	36%	\$3,504.00	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	GL6FM2007BTUT1	VMAX200K 200GB FLASH R5(7+1)TAAUPG 64-95	\$5,866.00	ES-1	36%	\$3,754.24	\$628.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$628.25
5	GL6FM2007BTUT2	VMAX200K 200GB FLASH R5(7+1) TAA UPG 96+	\$5,514.00	ES-1	36%	\$3,528.96	\$590.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$590.55
5	GL6FM2007BUT0	VMAX200K 200GB FLASH R5(7+1) UPG 1-63	\$5,475.00	ES-1	36%	\$3,504.00	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0	

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	GL6FM200FBT5	VMAX200K 200GB FLASH R6(14+2) 512+	\$2,930.00	ES-1	36%	\$1,875.20	\$439.50	\$0.00	\$0.00	\$0.00	\$0.00	\$439.50
5	GL6FM200FBTUT0	VMAX200K 200GBFLASH R6(14+2)TAAUPG 1-63	\$5,475.00	ES-1	36%	\$3,504.00	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	GL6FM200FBTUT1	VMAX200K 200GBFLASH R6(14+2)TAAUPG 64-95	\$5,866.00	ES-1	36%	\$3,754.24	\$628.25	\$0.00	\$0.00	\$0.00	\$0.00	\$628.25
5	GL6FM200FBTUT2	VMAX200K 200GB FLASH R6(14+2)TAA UPG 96+	\$5,514.00	ES-1	36%	\$3,528.96	\$590.55	\$0.00	\$0.00	\$0.00	\$0.00	\$590.55
5	GL6FM200FBUT0	VMAX200K 200GB FLASH R6(14+2)JPG 1-63	\$5,475.00	ES-1	36%	\$3,504.00	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	GL6FM200FBUT1	VMAX200K 200GB FLASH R6(14+2)JPG 64-95	\$5,866.00	ES-1	36%	\$3,754.24	\$628.25	\$0.00	\$0.00	\$0.00	\$0.00	\$628.25
5	GL6FM200FBUT2	VMAX200K 200GB FLASH R6(14+2)JPG 96+	\$5,514.00	ES-1	36%	\$3,528.96	\$590.55	\$0.00	\$0.00	\$0.00	\$0.00	\$590.55
5	GL6FM200SB	VMAX200K 200GB FLASH SPARE	\$3,905.00	ES-1	36%	\$2,499.20	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$585.75
5	GL6FM200SBU	VMAX 200K 200GB FLASH DRIVE SPARE UPG	\$5,475.00	ES-1	36%	\$3,504.00	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	GL6FM4001BT0	VMAX200K 400GB FLASH R1 1-63	\$7,425.00	ES-1	36%	\$4,752.00	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.75
5	GL6FM4001BT1	VMAX200K 400GB FLASH R1 64-95	\$6,100.00	ES-1	36%	\$3,904.00	\$915.00	\$0.00	\$0.00	\$0.00	\$0.00	\$915.00
5	GL6FM4001BT2	VMAX200K 400GB FLASH R1 96-127	\$5,830.00	ES-1	36%	\$3,731.20	\$874.50	\$0.00	\$0.00	\$0.00	\$0.00	\$874.50
5	GL6FM4001BT3	VMAX200K 400GB FLASH R1 128-191	\$5,565.00	ES-1	36%	\$3,561.60	\$834.75	\$0.00	\$0.00	\$0.00	\$0.00	\$834.75
5	GL6FM4001BT4	VMAX200K 400GB FLASH R1 192-255	\$5,305.00	ES-1	36%	\$3,395.20	\$795.75	\$0.00	\$0.00	\$0.00	\$0.00	\$795.75
5	GL6FM4001BT5	VMAX200K 400GB FLASH R1 256+	\$5,040.00	ES-1	36%	\$3,225.60	\$756.00	\$0.00	\$0.00	\$0.00	\$0.00	\$756.00
5	GL6FM4001BTUT0	VMAX200K 400GB FLASH R1 TAA UPG 1-31	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	GL6FM4001BTUT1	VMAX200K 400GB FLASH R1 TAA UPG 32-47	\$8,472.00	ES-1	36%	\$5,422.08	\$907.35	\$0.00	\$0.00	\$0.00	\$0.00	\$907.35
5	GL6FM4001BTUT2	VMAX200K 400GB FLASH R1 TAA UPG 48+	\$8,540.00	ES-1	36%	\$5,465.60	\$914.63	\$0.00	\$0.00	\$0.00	\$0.00	\$914.63
5	GL6FM4001BUT0	VMAX200K 400GB FLASH R1 UPG 1-31	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	GL6FM4001BUT1	VMAX200K 400GB FLASH R1 UPG 32-47	\$8,472.00	ES-1	36%	\$5,422.08	\$907.35	\$0.00	\$0.00	\$0.00	\$0.00	\$907.35
5	GL6FM4001BUT2	VMAX200K 400GB FLASH R1 UPG 48+	\$8,540.00	ES-1	36%	\$5,465.60	\$914.63	\$0.00	\$0.00	\$0.00	\$0.00	\$914.63
5	GL6FM4005BT0	VMAX200K 400GB FLASH R5(3+1) 1-63	\$7,425.00	ES-1	36%	\$4,752.00	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.75
5	GL6FM4005BT1	VMAX200K 400GB FLASH R5(3+1) 64-95	\$6,100.00	ES-1	36%	\$3,904.00	\$915.00	\$0.00	\$0.00	\$0.00	\$0.00	\$915.00
5	GL6FM4005BT2	VMAX200K 400GB FLASH R5(3+1) 96-127	\$5,830.00	ES-1	36%	\$3,731.20	\$874.50	\$0.00	\$0.00	\$0.00	\$0.00	\$874.50
5	GL6FM4005BT3	VMAX200K 400GB FLASH R5(3+1) 128-191	\$5,565.00	ES-1	36%	\$3,561.60	\$834.75	\$0.00	\$0.00	\$0.00	\$0.00	\$834.75
5	GL6FM4005BT4	VMAX200K 400GB FLASH R5(3+1) 192-255	\$5,305.00	ES-1	36%	\$3,395.20	\$795.75	\$0.00	\$0.00	\$0.00	\$0.00	\$795.75
5	GL6FM4005BT5	VMAX200K 400GB FLASH R5(3+1) 256+	\$5,040.00	ES-1	36%	\$3,225.60	\$756.00	\$0.00	\$0.00	\$0.00	\$0.00	\$756.00
5	GL6FM4005BTUT0	VMAX200K 400GB FLASHR5(3+1)TAAUPG 1-31	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	GL6FM4005BTUT1	VMAX200K 400GB FLASHR5(3+1)TAAUPG 32-47	\$8,472.00	ES-1	36%	\$5,422.08	\$907.35	\$0.00	\$0.00	\$0.00	\$0.00	\$907.35
5	GL6FM4005BTUT2	VMAX200K 400GB FLASHR5(3+1)TAAUPG 48+	\$8,540.00	ES-1	36%	\$5,465.60	\$914.63	\$0.00	\$0.00	\$0.00	\$0.00	\$914.63
5	GL6FM4005BUT0	VMAX200K 400GB FLASH R5(3+1) UPG 1-31	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	GL6FM4005BUT1	VMAX200K 400GB FLASH R5(3+1) UPG 32-47	\$8,472.00	ES-1	36%	\$5,422.08	\$907.35	\$0.00	\$0.00	\$0.00	\$0.00	\$907.35
5	GL6FM4005BUT2	VMAX200K 400GB FLASH R5(3+1) UPG 48+	\$8,540.00	ES-1	36%	\$5,465.60	\$914.63	\$0.00	\$0.00	\$0.00	\$0.00	\$914.63
5	GL6FM4006BT0	VMAX200K 400GB FLASH R6(6+2) 1-63	\$7,425.00	ES-1	36%	\$4,752.00	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.75
5	GL6FM4006BT1	VMAX200K 400GB FLASH R6(6+2) 64-95	\$6,100.00	ES-1	36%	\$3,904.00	\$915.00	\$0.00	\$0.00	\$0.00	\$0.00	\$915.00
5	GL6FM4006BT2	VMAX200K 400GB FLASH R6(6+2) 96-127	\$5,830.00	ES-1	36%	\$3,731.20	\$874.50	\$0.00	\$0.00	\$0.00	\$0.00	\$874.50
5	GL6FM4006BT3	VMAX200K 400GB FLASH R6(6+2) 128-191	\$5,565.00	ES-1	36%	\$3,561.60	\$834.75	\$0.00	\$0.00	\$0.00	\$0.00	\$834.75
5	GL6FM4006BT4	VMAX200K 400GB FLASH R6(6+2) 192-255	\$5,305.00	ES-1	36%	\$3,395.20	\$795.75	\$0.00	\$0.00	\$0.00	\$0.00	\$795.75
5	GL6FM4006BT5	VMAX200K 400GB FLASH R6(6+2) 256+	\$5,040.00	ES-1	36%	\$3,225.60	\$756.00	\$0.00	\$0.00	\$0.00	\$0.00	\$756.00
5	GL6FM4006BTUT0	VMAX200K 400GB FLASHR6(6+2)TAAUPG 1-31	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	GL6FM4006BTUT1	VMAX200K 400GB FLASHR6(6+2)TAAUPG 32-47	\$8,472.00	ES-1	36%	\$5,422.08	\$907.35	\$0.00	\$0.00	\$0.00	\$0.00	\$907.35
5	GL6FM4006BTUT2	VMAX200K 400GB FLASHR6(6+2)TAAUPG 48+	\$8,540.00	ES-1	36%	\$5,465.60	\$914.63	\$0.00	\$0.00	\$0.00	\$0.00	\$914.63
5	GL6FM4006BUT0	VMAX200K 400GB FLASH R6(6+2)JPG 1-31	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	GL6FM4006BUT1	VMAX200K 400GB FLASH R6(6+2)JPG 32-47	\$8,472.00	ES-1	36%	\$5,422.08	\$907.35	\$0.00	\$0.00	\$0.00	\$0.00	\$907.35
5	GL6FM4006BUT2	VMAX200K 400GB FLASH R6(6+2)JPG 48+	\$8,540.00	ES-1	36%	\$5,465.60	\$914.63	\$0.00	\$0.00	\$0.00	\$0.00	\$914.63
5	GL6FM4007BT0	VMAX200K 400GB FLASH R5(7+1) 1-63	\$7,425.00	ES-1	36%	\$4,752.00	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.75
5	GL6FM4007BT1	VMAX200K 400GB FLASH R5(7+1) 64-95	\$6,100.00	ES-1	36%	\$3,904.00	\$915.00	\$0.00	\$0.00	\$0.00	\$0.00	\$915.00
5	GL6FM4007BT2	VMAX200K 400GB FLASH R5(7+1) 96-127	\$5,830.00	ES-1	36%	\$3,731.20	\$874.50	\$0.00	\$0.00	\$0.00	\$0.00	\$874.50
5	GL6FM4007BT3	VMAX200K 400GB FLASH R5(7+1) 128-191	\$5,565.00	ES-1	36%	\$3,561.60	\$834.75	\$0.00	\$0.00	\$0.00	\$0.00	\$834.75
5	GL6FM4007BT4	VMAX200K 400GB FLASH R5(7+1) 192-255	\$5,305.00	ES-1	36%	\$3,395.20	\$795.75	\$0.00	\$0.00	\$0.00	\$0.00	\$795.75
5	GL6FM4007BT5	VMAX200K 400GB FLASH R5(7+1) 256+	\$5,040.00	ES-1	36%	\$3,225.60	\$756.00	\$0.00	\$0.00	\$0.00	\$0.00	\$756.00
5	GL6FM4007BTUT0	VMAX200K 400GB FLASHR5(7+1)TAAUPG 1-31	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	GL6FM4007BTUT1	VMAX200K 400GB FLASHR5(7+1)TAAUPG 32-47	\$8,472.00	ES-1	36%	\$5,422.08	\$907.35	\$0.00	\$0.00	\$0.00	\$0.00	\$907.35
5	GL6FM4007BTUT2	VMAX200K 400GB FLASHR5(7+1)TAAUPG 48+	\$8,540.00	ES-1	36%	\$5,465.60	\$914.63	\$0.00	\$0.00	\$0.00	\$0.00	\$914.63
5	GL6FM4007BUT0	VMAX200K 400GB FLASH R5(7+1) UPG 1-31	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	GL6FM4007BUT1	VMAX200K 400GB FLASH R5(7+1) UPG 32-47	\$8,472.00	ES-1	36%	\$5,422.08	\$907.35	\$0.00	\$0.00	\$0.00	\$0.00	\$907.35
5	GL6FM4007BUT2	VMAX200K 400GB FLASH R5(7+1) UPG 48+	\$8,540.00	ES-1	36%	\$5,465.60	\$914.63	\$0.00	\$0.00	\$0.00	\$0.00	\$914.63
5	GL6FM400FBT0	VMAX200K 400GB FLASH R6(14+2) 1-63	\$7,425.00	ES-1	36%	\$4,752.00	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.75
5	GL6FM400FBT1	VMAX200K 400GB FLASH R6(14+2) 64-95	\$6,100.00	ES-1	36%	\$3,904.00	\$915.00	\$0.00	\$0.00	\$0.00	\$0.00	\$915.00
5	GL6FM400FBT2	VMAX200K 400GB FLASH R6(14+2) 96-127	\$5,830.00	ES-1	36%	\$3,731.20	\$874.50	\$0.00	\$0.00	\$0.00	\$0.00	\$874.50
5	GL6FM400FBT3	VMAX200K 400GB FLASH R6(14+2) 128-191	\$5,565.00	ES-1	36%	\$3,561.60	\$834.75	\$0.00	\$0.00	\$0.00	\$0.00	\$834.75
5	GL6FM400FBT4	VMAX200K 400GB FLASH R6(14+2) 192-255	\$5,305.00	ES-1	36%	\$3,395.20	\$795.75	\$0.00	\$0.00	\$0.00	\$0.00	\$795.75
5	GL6FM400FBT5	VMAX200K 400GB FLASH R6(14+2) 256+	\$5,040.00	ES-1	36%	\$3,225.60	\$756.00	\$0.00	\$0.00	\$0.00	\$0.00	\$756.00
5	GL6FM400FBTUT0	VMAX200K 400GBBFLASH R6(14+2)TAAUPG 1-31	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	GL6FM400FBTUT1	VMAX200K 400GBBFLASH R6(14+2)TAAUPG 32-47	\$8,472.00	ES-1	36%	\$5,422.08	\$907.35	\$0.00	\$0.00	\$0.00	\$0.00	\$907.35
5	GL6FM400FBTUT2	VMAX200K 400GBBFLASH R6(14+2)TAAUPG 48+	\$8,540.00	ES-1	36%	\$5,465.60	\$914.63	\$0.00	\$0.00	\$0.00	\$0.00	\$914.63
5	GL6FM400FBUT0	VMAX200K 400GB FLASH R6(14+2) UPG 1-31	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	GL6FM400FBUT1	VMAX200K 400GB FLASH R6(14+2) UPG 32-47	\$8,472.00	ES-1	36%	\$5,422.08	\$907.35	\$0.00	\$0.00	\$0.00	\$0.00	\$907.35
5	GL6FM400FBUT2	VMAX200K 400GB FLASH R6(14+2) UPG 48+	\$8,540.00	ES-1	36%	\$5,465.60	\$914.63	\$0.00	\$0.00	\$0.00	\$0.00	\$914.63
5	GL6FM400SB	VMAX200K 400GB FLASH SPARE	\$7,425.00	ES-1	36%	\$4,752.00	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.75
5	GL6FM400SBU	VMAX 200K 400GB FLASH DRIVE SPARE UPG	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	GL6FM8001BT0	VMAX200K 800GB FLASH R1 1-31	\$13,095.00	ES-1	36%	\$8,380.80	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,964.25
5	GL6FM8001BT1	VMAX200K 800GB FLASH R1 32-47	\$9,350.00	ES-1	36%	\$5,984.00	\$1,402.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,402.50
5	GL6FM8001BT2	VMAX200K 800GB FLASH R1 48-95	\$8,885.00	ES-1	36%	\$5,686.40	\$1,332.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,332.75
5	GL6FM8001BT3	VMAX200K 800GB FLASH R1 96-127	\$8,415.00	ES-1	36%	\$5,385.60	\$1,262.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,262.25
5	GL6FM8001BT4	VMAX200K 800GB FLASH R1 128+	\$7,950.00	ES-1	36%	\$5,088.00	\$1,192.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,192.50
5	GL6FM8001BTUT0	VMAX200K 800GB FLASH R1 TAA UPG 1-23	\$18,325.00	ES-1	36%	\$11,728.00	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	GL6FM8001BTUT1	VMAX200K 800GB FLASH R1 TAA UPG 24-31	\$13,090.00	ES-1	36%	\$8,377.60	\$1,401.94	\$0.00	\$0.00	\$0.00	\$0.00	\$1,401.94
5	GL6FM80											

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	GS610600FBTU	VMAX 200K 600GB 10K SAS R6(14+2)TAA UPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	GS610600FBU	VMAX 200K 600GB 10K SAS R6(14+2)UPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	GS610600SBU	VMAX 200K 600GB 10K SAS SPARE TAA UPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	GS610600SBU	VMAX 200K 600GB 10K SAS SPARE UPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	GS6153001BTU	VMAX 200K 300GB 15K SAS DRV R1 TAA UPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	GS6153001BU	VMAX 200K 300GB 15K SAS DRV R1 UPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	GS6153005BTU	VMAX 200K 300GB 15K SAS DRVR5(3+1)TAAUPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	GS6153005BU	VMAX 200K 300GB 15K SAS DRV R5(3+1) UPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	GS6153006BTU	VMAX 200K 300GB 15K SAS DRVR6(6+2)TAAUPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	GS6153006BU	VMAX 200K 300GB 15K SAS DRV R6(6+2) UPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	GS6153007BTU	VMAX 200K 300GB 15K SAS DRVR5(7+1)TAAUPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	GS6153007BU	VMAX 200K 300GB 15K SAS DRV R5(7+1) UPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	GS615300FBTU	VMAX 200K 300GB 15K SAS DRR6(14+2)TAAUPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	GS615300FBU	VMAX 200K 300GB 15K SAS DRV R6(14+2) UPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	GS615300SBTU	VMAX 200K 300GB 15K SAS DRV SPARE TAAUPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	GS615300SBU	VMAX 200K 300GB 15K SAS DRV SPARE UPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	GS6FM16001BT0	VMAX200K 1600GB FLASH R1 1-15	\$22,600.00	ES-1	36%	\$14,464.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,390.00
5	GS6FM16001BT1	VMAX200K 1600GB FLASH R1 16-23	\$16,140.00	ES-1	36%	\$10,329.60	\$2,421.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,421.00
5	GS6FM16001BT2	VMAX200K 1600GB FLASH R1 24-31	\$15,335.00	ES-1	36%	\$9,814.40	\$2,300.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,300.25
5	GS6FM16001BT3	VMAX200K 1600GB FLASH R1 32-63	\$14,525.00	ES-1	36%	\$9,296.00	\$2,178.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,178.75
5	GS6FM16001BT4	VMAX200K 1600GB FLASH R1 64+	\$13,720.00	ES-1	36%	\$8,780.80	\$2,058.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,058.00
5	GS6FM16001BTU0	VMAX200K 1600GB FLASH R1 TAA UPG 1-15	\$31,805.00	ES-1	36%	\$20,355.20	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	GS6FM16001BTU1	VMAX200K 1600GB FLASH R1 TAA UPG 16-23	\$20,600.00	ES-1	36%	\$13,184.00	\$2,206.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,206.26
5	GS6FM16001BTU2	VMAX200K 1600GB FLASH R1 TAA UPG 24+	\$19,200.00	ES-1	36%	\$12,288.00	\$2,056.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,056.32
5	GS6FM16001BUT0	VMAX200K 1600GB FLASH R1 UPG 1-15	\$31,805.00	ES-1	36%	\$20,355.20	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	GS6FM16001BUT1	VMAX200K 1600GB FLASH R1 UPG 16-23	\$20,600.00	ES-1	36%	\$13,184.00	\$2,206.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,206.26
5	GS6FM16001BUT2	VMAX200K 1600GB FLASH R1 UPG 24+	\$19,200.00	ES-1	36%	\$12,288.00	\$2,056.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,056.32
5	GS6FM16005BT0	VMAX200K 1600GB FLASH R5(3+1) 1-15	\$22,600.00	ES-1	36%	\$14,464.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,390.00
5	GS6FM16005BT1	VMAX200K 1600GB FLASH R5(3+1) 16-23	\$16,140.00	ES-1	36%	\$10,329.60	\$2,421.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,421.00
5	GS6FM16005BT2	VMAX200K 1600GB FLASH R5(3+1) 24-31	\$15,335.00	ES-1	36%	\$9,814.40	\$2,300.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,300.25
5	GS6FM16005BT3	VMAX200K 1600GB FLASH R5(3+1) 32-63	\$14,525.00	ES-1	36%	\$9,296.00	\$2,178.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,178.75
5	GS6FM16005BT4	VMAX200K 1600GB FLASH R5(3+1) 64+	\$13,720.00	ES-1	36%	\$8,780.80	\$2,058.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,058.00
5	GS6FM16005BTU0	VMAX200K 1600GB FLASH R5(3+1)TAAUPG 1-15	\$31,805.00	ES-1	36%	\$20,355.20	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	GS6FM16005BTU1	VMAX200K 1600GBFLASH R5(3+1)TAAUPG 16-23	\$20,600.00	ES-1	36%	\$13,184.00	\$2,206.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,206.26
5	GS6FM16005BTU2	VMAX200K 1600GB FLASH R5(3+1)TAA UPG 24+	\$19,200.00	ES-1	36%	\$12,288.00	\$2,056.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,056.32
5	GS6FM16005BUT0	VMAX200K 1600GB FLASH R5(3+1) UPG 1-15	\$31,805.00	ES-1	36%	\$20,355.20	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	GS6FM16005BUT1	VMAX200K 1600GB FLASH R5(3+1) UPG 16-23	\$20,600.00	ES-1	36%	\$13,184.00	\$2,206.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,206.26
5	GS6FM16005BUT2	VMAX200K 1600GB FLASH R5(3+1) UPG 24+	\$19,200.00	ES-1	36%	\$12,288.00	\$2,056.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,056.32
5	GS6FM16006BT0	VMAX200K 1600GB FLASH R6(6+2) 1-15	\$22,600.00	ES-1	36%	\$14,464.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,390.00
5	GS6FM16006BT1	VMAX200K 1600GB FLASH R6(6+2) 16-23	\$16,140.00	ES-1	36%	\$10,329.60	\$2,421.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,421.00
5	GS6FM16006BT2	VMAX200K 1600GB FLASH R6(6+2) 24-31	\$15,335.00	ES-1	36%	\$9,814.40	\$2,300.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,300.25
5	GS6FM16006BT3	VMAX200K 1600GB FLASH R6(6+2) 32-63	\$14,525.00	ES-1	36%	\$9,296.00	\$2,178.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,178.75
5	GS6FM16006BT4	VMAX200K 1600GB FLASH R6(6+2) 64+	\$13,720.00	ES-1	36%	\$8,780.80	\$2,058.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,058.00
5	GS6FM16006BTU0	VMAX200K 1600GBFLASH R6(6+2)TAAUPG 1-15	\$31,805.00	ES-1	36%	\$20,355.20	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	GS6FM16006BTU1	VMAX200K 1600GBFLASH R6(6+2)TAAUPG 16-23	\$22,595.00	ES-1	36%	\$14,460.80	\$2,419.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,419.92
5	GS6FM16006BTU2	VMAX200K 1600GB FLASH R6(6+2)TAA UPG 24+	\$21,470.00	ES-1	36%	\$13,740.80	\$2,299.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,299.44
5	GS6FM16006BUT0	VMAX200K 1600GB FLASH R6(6+2) UPG 1-15	\$31,805.00	ES-1	36%	\$20,355.20	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	GS6FM16006BUT1	VMAX200K 1600GB FLASH R6(6+2) UPG 16-23	\$22,595.00	ES-1	36%	\$14,460.80	\$2,419.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,419.92
5	GS6FM16006BUT2	VMAX200K 1600GB FLASH R6(6+2) UPG 24+	\$21,470.00	ES-1	36%	\$13,740.80	\$2,299.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,299.44
5	GS6FM16007BT0	VMAX200K 1600GB FLASH R5(7+1) 1-15	\$22,600.00	ES-1	36%	\$14,464.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,390.00
5	GS6FM16007BT1	VMAX200K 1600GB FLASH R5(7+1) 16-23	\$16,140.00	ES-1	36%	\$10,329.60	\$2,421.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,421.00
5	GS6FM16007BT2	VMAX200K 1600GB FLASH R5(7+1) 24-31	\$15,335.00	ES-1	36%	\$9,814.40	\$2,300.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,300.25
5	GS6FM16007BT3	VMAX200K 1600GB FLASH R5(7+1) 32-63	\$14,525.00	ES-1	36%	\$9,296.00	\$2,178.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,178.75
5	GS6FM16007BT4	VMAX200K 1600GB FLASH R5(7+1) 64+	\$13,720.00	ES-1	36%	\$8,780.80	\$2,058.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,058.00
5	GS6FM16007BTU0	VMAX200K 1600GBFLASH R5(7+1)TAAUPG 1-15	\$31,805.00	ES-1	36%	\$20,355.20	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	GS6FM16007BTU1	VMAX200K 1600GBFLASH R5(7+1)TAAUPG 16-23	\$20,600.00	ES-1	36%	\$13,184.00	\$2,206.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,206.26
5	GS6FM16007BTU2	VMAX200K 1600GB FLASH R5(7+1)TAA UPG 24+	\$19,200.00	ES-1	36%	\$12,288.00	\$2,056.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,056.32
5	GS6FM16007BUT0	VMAX200K 1600GB FLASH R5(7+1) UPG 1-15	\$31,805.00	ES-1	36%	\$20,355.20	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	GS6FM16007BUT1	VMAX200K 1600GB FLASH R5(7+1) UPG 16-23	\$20,600.00	ES-1	36%	\$13,184.00	\$2,206.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,206.26
5	GS6FM16007BUT2	VMAX200K 1600GB FLASH R5(7+1) UPG 24+	\$19,200.00	ES-1	36%	\$12,288.00	\$2,056.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,056.32
5	GS6FM1600FBT0	VMAX200K 1600GB FLASH R6(14+2) 1-15	\$22,600.00	ES-1	36%	\$14,464.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,390.00
5	GS6FM1600FBT1	VMAX200K 1600GB FLASH R6(14+2) 16-23	\$16,140.00	ES-1	36%	\$10,329.60	\$2,421.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,421.00
5	GS6FM1600FBT2	VMAX200K 1600GB FLASH R6(14+2) 24-31	\$15,335.00	ES-1	36%	\$9,814.40	\$2,300.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,300.25
5	GS6FM1600FBT3	VMAX200K 1600GB FLASH R6(14+2) 32-63	\$14,525.00	ES-1	36%	\$9,296.00	\$2,178.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,178.75
5	GS6FM1600FBT4	VMAX200K 1600GB FLASH R6(14+2) 64+	\$13,720.00	ES-1	36%	\$8,780.80	\$2,058.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,058.00
5	GS6FM1600FBTU0	VMAX200K 1600GBFLASH R6(14+2)TAAUPG 1-15	\$31,805.00	ES-1	36%	\$20,355.20	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	GS6FM1600FBTU1	VMAX200K 1600GBFLASH R6(14+2)TAAUPG16-23	\$22,595.00	ES-1	36%	\$14,460.80	\$2,419.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,419.92
5	GS6FM1600FBTU2	VMAX200K 1600GBFLASH R6(14+2)TAAUPG 24+	\$21,470.00	ES-1	36%	\$13,740.80	\$2,299.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,299.44
5	GS6FM1600FBUT0	VMAX200K 1600GB FLASH R6(14+2) UPG 1-15	\$31,805.00	ES-1	36%	\$20,355.20	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	GS6FM1600FBUT1	VMAX200K 1600GB FLASH R6(14+2) UPG 16-23	\$22,595.00	ES-1	36%	\$14,460.80	\$2,419.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,419.92
5	GS6FM1600FBUT2	VMAX200K 1600GB FLASH R6(14+2) UPG 24+	\$21,470.00	ES-1	36%	\$13,740.80	\$2,299.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,299.44
5	GS6FM1600SB	VMAX200K 1600GB SPARE	\$22,600.00	ES-1	36%	\$14,464.00	\$3,390.00	\$0.00	\$0.0				

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	GS6FM4006BT1	VMAX200K 400GB FLASH R6(6+2) 64-95	\$6,100.00	ES-1	36%	\$3,904.00	\$915.00	\$0.00	\$0.00	\$0.00	\$0.00	\$915.00
5	GS6FM4006BT2	VMAX200K 400GB FLASH R6(6+2) 96-127	\$5,830.00	ES-1	36%	\$3,731.20	\$874.50	\$0.00	\$0.00	\$0.00	\$0.00	\$874.50
5	GS6FM4006BT3	VMAX200K 400GB FLASH R6(6+2) 128-191	\$5,565.00	ES-1	36%	\$3,561.60	\$834.75	\$0.00	\$0.00	\$0.00	\$0.00	\$834.75
5	GS6FM4006BT4	VMAX200K 400GB FLASH R6(6+2) 192-255	\$5,305.00	ES-1	36%	\$3,395.20	\$795.75	\$0.00	\$0.00	\$0.00	\$0.00	\$795.75
5	GS6FM4006BT5	VMAX200K 400GB FLASH R6(6+2) 256+	\$5,040.00	ES-1	36%	\$3,225.60	\$756.00	\$0.00	\$0.00	\$0.00	\$0.00	\$756.00
5	GS6FM4006BTUT0	VMAX200K 400GB FLASHR6(6+2)TAAUPG 1-31	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	GS6FM4006BTUT1	VMAX200K 400GB FLASHR6(6+2)TAAUPG 32-47	\$8,472.00	ES-1	36%	\$5,422.08	\$907.35	\$0.00	\$0.00	\$0.00	\$0.00	\$907.35
5	GS6FM4006BTUT2	VMAX200K 400GB FLASHR6(6+2)TAAUPG 48+	\$8,160.00	ES-1	36%	\$5,222.40	\$873.94	\$0.00	\$0.00	\$0.00	\$0.00	\$873.94
5	GS6FM4006BUT0	VMAX200K 400GB FLASH R6(6+2)UPG 1-31	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	GS6FM4006BUT1	VMAX200K 400GB FLASH R6(6+2)UPG 32-47	\$8,472.00	ES-1	36%	\$5,422.08	\$907.35	\$0.00	\$0.00	\$0.00	\$0.00	\$907.35
5	GS6FM4006BUT2	VMAX200K 400GB FLASH R6(6+2)UPG 48+	\$8,160.00	ES-1	36%	\$5,222.40	\$873.94	\$0.00	\$0.00	\$0.00	\$0.00	\$873.94
5	GS6FM4007BT0	VMAX200K 400GB FLASH R5(7+1) 1-63	\$7,425.00	ES-1	36%	\$4,752.00	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.75
5	GS6FM4007BT1	VMAX200K 400GB FLASH R5(7+1) 64-95	\$6,100.00	ES-1	36%	\$3,904.00	\$915.00	\$0.00	\$0.00	\$0.00	\$0.00	\$915.00
5	GS6FM4007BT2	VMAX200K 400GB FLASH R5(7+1) 96-127	\$5,830.00	ES-1	36%	\$3,731.20	\$874.50	\$0.00	\$0.00	\$0.00	\$0.00	\$874.50
5	GS6FM4007BT3	VMAX200K 400GB FLASH R5(7+1) 128-191	\$5,565.00	ES-1	36%	\$3,561.60	\$834.75	\$0.00	\$0.00	\$0.00	\$0.00	\$834.75
5	GS6FM4007BT4	VMAX200K 400GB FLASH R5(7+1) 192-255	\$5,305.00	ES-1	36%	\$3,395.20	\$795.75	\$0.00	\$0.00	\$0.00	\$0.00	\$795.75
5	GS6FM4007BT5	VMAX200K 400GB FLASH R5(7+1) 256+	\$5,040.00	ES-1	36%	\$3,225.60	\$756.00	\$0.00	\$0.00	\$0.00	\$0.00	\$756.00
5	GS6FM4007BTUT0	VMAX200K 400GB FLASHR5(7+1)TAAUPG 1-31	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	GS6FM4007BTUT1	VMAX200K 400GB FLASHR5(7+1)TAAUPG 32-47	\$8,472.00	ES-1	36%	\$5,422.08	\$907.35	\$0.00	\$0.00	\$0.00	\$0.00	\$907.35
5	GS6FM4007BTUT2	VMAX200K 400GB FLASHR5(7+1)TAAUPG 48+	\$8,160.00	ES-1	36%	\$5,222.40	\$873.94	\$0.00	\$0.00	\$0.00	\$0.00	\$873.94
5	GS6FM4007BUT0	VMAX200K 400GB FLASH R5(7+1) UPG 1-31	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	GS6FM4007BUT1	VMAX200K 400GB FLASH R5(7+1) UPG 32-47	\$8,472.00	ES-1	36%	\$5,422.08	\$907.35	\$0.00	\$0.00	\$0.00	\$0.00	\$907.35
5	GS6FM4007BUT2	VMAX200K 400GB FLASH R5(7+1) UPG 48+	\$8,160.00	ES-1	36%	\$5,222.40	\$873.94	\$0.00	\$0.00	\$0.00	\$0.00	\$873.94
5	GS6FM400FBT0	VMAX200K 400GB FLASH R6(14+2) 1-63	\$7,425.00	ES-1	36%	\$4,752.00	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.75
5	GS6FM400FBT1	VMAX200K 400GB FLASH R6(14+2) 64-95	\$6,100.00	ES-1	36%	\$3,904.00	\$915.00	\$0.00	\$0.00	\$0.00	\$0.00	\$915.00
5	GS6FM400FBT2	VMAX200K 400GB FLASH R6(14+2) 96-127	\$5,830.00	ES-1	36%	\$3,731.20	\$874.50	\$0.00	\$0.00	\$0.00	\$0.00	\$874.50
5	GS6FM400FBT3	VMAX200K 400GB FLASH R6(14+2) 128-191	\$5,565.00	ES-1	36%	\$3,561.60	\$834.75	\$0.00	\$0.00	\$0.00	\$0.00	\$834.75
5	GS6FM400FBT4	VMAX200K 400GB FLASH R6(14+2) 192-255	\$5,305.00	ES-1	36%	\$3,395.20	\$795.75	\$0.00	\$0.00	\$0.00	\$0.00	\$795.75
5	GS6FM400FBT5	VMAX200K 400GB FLASH R6(14+2) 256+	\$5,040.00	ES-1	36%	\$3,225.60	\$756.00	\$0.00	\$0.00	\$0.00	\$0.00	\$756.00
5	GS6FM400FBTUT0	VMAX200K 400GBFLASH R6(14+2)TAAUPG 1-31	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	GS6FM400FBTUT1	VMAX200K 400GBFLASH R6(14+2)TAAUPG 32-47	\$8,472.00	ES-1	36%	\$5,422.08	\$907.35	\$0.00	\$0.00	\$0.00	\$0.00	\$907.35
5	GS6FM400FBTUT2	VMAX200K 400GBFLASH R6(14+2)TAAUPG 48+	\$8,160.00	ES-1	36%	\$5,222.40	\$873.94	\$0.00	\$0.00	\$0.00	\$0.00	\$873.94
5	GS6FM400FBUT0	VMAX200K 400GB FLASH R6(14+2) UPG 1-31	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	GS6FM400FBUT1	VMAX200K 400GB FLASH R6(14+2) UPG 32-47	\$8,472.00	ES-1	36%	\$5,422.08	\$907.35	\$0.00	\$0.00	\$0.00	\$0.00	\$907.35
5	GS6FM400FBUT2	VMAX200K 400GB FLASH R6(14+2) UPG 48+	\$8,160.00	ES-1	36%	\$5,222.40	\$873.94	\$0.00	\$0.00	\$0.00	\$0.00	\$873.94
5	GS6FM400SB	VMAX200K 400GB FLASH SPARE	\$7,425.00	ES-1	36%	\$4,752.00	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.75
5	GS6FM400SBU	VMAX 200K 400GB FLASH DRIVE SPARE UPG	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	GS6FM8001BT0	VMAX200K 800GB FLASH R1 1-31	\$13,095.00	ES-1	36%	\$8,380.80	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,964.25
5	GS6FM8001BT1	VMAX200K 800GB FLASH R1 32-47	\$9,350.00	ES-1	36%	\$5,984.00	\$1,402.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,402.50
5	GS6FM8001BT2	VMAX200K 800GB FLASH R1 48-95	\$8,885.00	ES-1	36%	\$5,686.40	\$1,332.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,332.75
5	GS6FM8001BT3	VMAX200K 800GB FLASH R1 96-127	\$8,415.00	ES-1	36%	\$5,385.60	\$1,262.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,262.25
5	GS6FM8001BT4	VMAX200K 800GB FLASH R1 128+	\$7,950.00	ES-1	36%	\$5,088.00	\$1,192.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,192.50
5	GS6FM8001BTUT0	VMAX200K 800GB FLASH R1 TAA UPG 1-23	\$18,325.00	ES-1	36%	\$11,728.00	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	GS6FM8001BTUT1	VMAX200K 800GB FLASH R1 TAA UPG 24-31	\$13,090.00	ES-1	36%	\$8,377.60	\$1,401.94	\$0.00	\$0.00	\$0.00	\$0.00	\$1,401.94
5	GS6FM8001BTUT2	VMAX200K 800GB FLASH R1 TAA UPG 32+	\$12,440.00	ES-1	36%	\$7,961.60	\$1,332.32	\$0.00	\$0.00	\$0.00	\$0.00	\$1,332.32
5	GS6FM8001BUT0	VMAX200K 800GB FLASH R1 UPG 1-23	\$18,325.00	ES-1	36%	\$11,728.00	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	GS6FM8001BUT1	VMAX200K 800GB FLASH R1 UPG 24-31	\$13,090.00	ES-1	36%	\$8,377.60	\$1,401.94	\$0.00	\$0.00	\$0.00	\$0.00	\$1,401.94
5	GS6FM8001BUT2	VMAX200K 800GB FLASH R1 UPG 32+	\$12,440.00	ES-1	36%	\$7,961.60	\$1,332.32	\$0.00	\$0.00	\$0.00	\$0.00	\$1,332.32
5	GS6FM8005BT0	VMAX200K 800GB FLASH R5(3+1) 1-31	\$13,095.00	ES-1	36%	\$8,380.80	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,964.25
5	GS6FM8005BT1	VMAX200K 800GB FLASH R5(3+1) 32-47	\$9,350.00	ES-1	36%	\$5,984.00	\$1,402.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,402.50
5	GS6FM8005BT2	VMAX200K 800GB FLASH R5(3+1) 48-95	\$8,885.00	ES-1	36%	\$5,686.40	\$1,332.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,332.75
5	GS6FM8005BT3	VMAX200K 800GB FLASH R5(3+1) 96-127	\$8,415.00	ES-1	36%	\$5,385.60	\$1,262.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,262.25
5	GS6FM8005BT4	VMAX200K 800GB FLASH R5(3+1) 128+	\$7,950.00	ES-1	36%	\$5,088.00	\$1,192.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,192.50
5	GS6FM8005BTUT0	VMAX200K 800GB FLASH R5(3+1)TAAUPG 1-23	\$18,325.00	ES-1	36%	\$11,728.00	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	GS6FM8005BTUT1	VMAX200K 800GB FLASH R5(3+1)TAAUPG 24-31	\$13,090.00	ES-1	36%	\$8,377.60	\$1,401.94	\$0.00	\$0.00	\$0.00	\$0.00	\$1,401.94
5	GS6FM8005BTUT2	VMAX200K 800GB FLASH R5(3+1) TAA UPG 32+	\$12,440.00	ES-1	36%	\$7,961.60	\$1,332.32	\$0.00	\$0.00	\$0.00	\$0.00	\$1,332.32
5	GS6FM8005BUT0	VMAX200K 800GB FLASH R5(3+1) UPG 1-23	\$18,325.00	ES-1	36%	\$11,728.00	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	GS6FM8005BUT1	VMAX200K 800GB FLASH R5(3+1) UPG 24-31	\$13,090.00	ES-1	36%	\$8,377.60	\$1,401.94	\$0.00	\$0.00	\$0.00	\$0.00	\$1,401.94
5	GS6FM8005BUT2	VMAX200K 800GB FLASH R5(3+1) UPG 32+	\$12,440.00	ES-1	36%	\$7,961.60	\$1,332.32	\$0.00	\$0.00	\$0.00	\$0.00	\$1,332.32
5	GS6FM8006BT0	VMAX200K 800GB FLASH R6(6+2) 1-31	\$13,095.00	ES-1	36%	\$8,380.80	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,964.25
5	GS6FM8006BT1	VMAX200K 800GB FLASH R6(6+2) 32-47	\$9,350.00	ES-1	36%	\$5,984.00	\$1,402.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,402.50
5	GS6FM8006BT2	VMAX200K 800GB FLASH R6(6+2) 48-95	\$8,885.00	ES-1	36%	\$5,686.40	\$1,332.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,332.75
5	GS6FM8006BT3	VMAX200K 800GB FLASH R6(6+2) 96-127	\$8,415.00	ES-1	36%	\$5,385.60	\$1,262.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,262.25
5	GS6FM8006BT4	VMAX200K 800GB FLASH R6(6+2) 128+	\$7,950.00	ES-1	36%	\$5,088.00	\$1,192.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,192.50
5	GS6FM8006BTUT0	VMAX200K 800GB FLASH R6(6+2)TAAUPG 1-23	\$18,325.00	ES-1	36%	\$11,728.00	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	GS6FM8006BTUT1	VMAX200K 800GB FLASH R6(6+2)TAAUPG 24-31	\$13,090.00	ES-1	36%	\$8,377.60	\$1,401.94	\$0.00	\$0.00	\$0.00	\$0.00	\$1,401.94
5	GS6FM8006BTUT2	VMAX200K 800GB FLASH R6(6+2) TAA UPG 32+	\$12,440.00	ES-1	36%	\$7,961.60	\$1,332.32	\$0.00	\$0.00	\$0.00	\$0.00	\$1,332.32
5	GS6FM8006BUT0	VMAX200K 800GB FLASH R6(6+2) UPG 1-23	\$18,325.00	ES-1	36%	\$11,728.00	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	GS6FM8006BUT1	VMAX200K 800GB FLASH R6(6+2) UPG 24-31	\$13,090.00	ES-1	36%	\$8,377.60	\$1,401.94	\$0.00	\$0.00	\$0.00	\$0.00	\$1,401.94
5	GS6FM8006BUT2	VMAX200K 800GB FLASH R6(6+2) UPG 32+	\$12,440.00	ES-1	36%	\$7,961.60	\$1,332.32	\$0.00	\$0.00	\$0.00	\$0.00	\$1,332.32
5	GS6FM8007BT0	VMAX200K 800GB FLASH R5(7+1) 1-31	\$13,095.00	ES-1	36%	\$8,380.80	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,964.25
5	GS6FM8007BT1	VMAX200K 800GB FLASH R5(7+1) 32-47	\$9,350.00	ES-1	36%	\$5,984.00	\$1,402.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,402.50
5	GS6FM8007BT2	VMAX200K 800GB FLASH R5(7+1) 48-95	\$8,885.00	ES-1	36%	\$5,686.40	\$1,332.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,332.75
5	GS6FM8007BT3	VMAX200K 800GB FLASH R5(7+1) 96-127	\$8,415.00	ES-1	36%	\$5,385.60	\$1,262.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,262.25
5	GS6FM8007BT4	VMAX200K 800GB FLASH R5(7+1) 128+	\$7,950.00	ES-1	36%	\$5,088.00	\$1,192.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,192.50
5	GS6FM8007BTUT0	VMAX200K 800GBFLASH R5(7+1)TAAUPG 1-23	\$18,325.00	ES-1	36%	\$11,728.00	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	GS6FM8007BTUT1	VMAX200K 800GBFLASH R5(7+1)TAAUPG 24-31	\$13,090.00	ES-1	36%	\$8,377.60	\$1,401.94	\$0.00	\$0.00	\$0.00	\$0.00	\$1,401.94

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	GS6FM8007BUT2	VMAX200K 800GB FLASH R5(7+1) UPG 32+	\$12,440.00	ES-1	36%	\$7,961.60	\$1,332.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,332.32
5	GS6FM800FBT0	VMAX200K 800GB FLASH R6(14+2) 1-31	\$13,095.00	ES-1	36%	\$8,380.80	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,964.25
5	GS6FM800FBT1	VMAX200K 800GB FLASH R6(14+2) 32-47	\$9,350.00	ES-1	36%	\$5,984.00	\$1,402.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,402.50
5	GS6FM800FBT2	VMAX200K 800GB FLASH R6(14+2) 48-95	\$8,885.00	ES-1	36%	\$5,686.40	\$1,332.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,332.75
5	GS6FM800FBT3	VMAX200K 800GB FLASH R6(14+2) 96-127	\$8,415.00	ES-1	36%	\$5,385.60	\$1,262.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,262.25
5	GS6FM800FBT4	VMAX200K 800GB FLASH R6(14+2) 128+	\$7,950.00	ES-1	36%	\$5,088.00	\$1,192.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,192.50
5	GS6FM800FBTUT0	VMAX200K 800GBFLASH R6(14+2)TAAUPG 1-23	\$18,325.00	ES-1	36%	\$11,728.00	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	GS6FM800FBTUT1	VMAX200K 800GBFLASH R6(14+2)TAAUPG 24-31	\$13,090.00	ES-1	36%	\$8,377.60	\$1,401.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,401.94
5	GS6FM800FBTUT2	VMAX200K 800GB FLASH R6(14+2)TAA UPG 32+	\$12,440.00	ES-1	36%	\$7,961.60	\$1,332.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,332.32
5	GS6FM800FBUT0	VMAX200K 800GB FLASH R6(14+2) UPG 1-23	\$18,325.00	ES-1	36%	\$11,728.00	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	GS6FM800FBUT1	VMAX200K 800GB FLASH R6(14+2) UPG 24-31	\$13,090.00	ES-1	36%	\$8,377.60	\$1,401.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,401.94
5	GS6FM800FBUT2	VMAX200K 800GB FLASH R6(14+2) UPG 32+	\$12,440.00	ES-1	36%	\$7,961.60	\$1,332.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,332.32
5	GS6FM800SB	VMAX200K 800GB FLASH SPARE	\$13,095.00	ES-1	36%	\$8,380.80	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,964.25
5	GS6FM800SBU	VMAX 200K 800GB FLASH DRIVE SPARE UPG	\$18,325.00	ES-1	36%	\$11,728.00	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	GT67220001BTU	VMAX 200K 2000GB 7_2K DRIVE R1 TAA UPG	\$1,595.00	ES-1	36%	\$1,020.80	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5	GT67220001BU	VMAX 200K 2000GB 7_2K DRIVE R1 UPG	\$1,595.00	ES-1	36%	\$1,020.80	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5	GT67220005BTU	VMAX 200K 2000GB 7_2K DRIVERS(3+1)TAAUPG	\$1,595.00	ES-1	36%	\$1,020.80	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5	GT67220005BU	VMAX 200K 2000GB 7_2K DRIVE R5(3+1) UPG	\$1,595.00	ES-1	36%	\$1,020.80	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5	GT67220006BTU	VMAX 200K 2000GB 7_2K DRIVERS(6+2)TAAUPG	\$1,595.00	ES-1	36%	\$1,020.80	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5	GT67220006BU	VMAX 200K 2000GB 7_2K DRIVE R6(6+2) UPG	\$1,595.00	ES-1	36%	\$1,020.80	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5	GT67220007BTU	VMAX 200K 2000GB 7_2K DRIVERS(7+1)TAAUPG	\$1,595.00	ES-1	36%	\$1,020.80	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5	GT67220007BU	VMAX 200K 2000GB 7_2K DRIVE R5(7+1) UPG	\$1,595.00	ES-1	36%	\$1,020.80	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5	GT6722000FBTU	VMAX 200K 2000GB 7_2K DRVR6(14+2)TAAUPG	\$1,595.00	ES-1	36%	\$1,020.80	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5	GT6722000FBU	VMAX 200K 2000GB 7_2K DRIVE R6(14+2) UPG	\$1,595.00	ES-1	36%	\$1,020.80	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5	GT6722000SBTU	VMAX 200K 2000GB 7_2K DRV SPARE TAAUPG	\$1,595.00	ES-1	36%	\$1,020.80	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5	GT6722000SBU	VMAX 200K 2000GB 7_2K DRIVE SPARE UPG	\$1,595.00	ES-1	36%	\$1,020.80	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5	GT67240001BTU	VMAX 200K 4000GB 7_2K DRV R1 TAA UPG	\$2,790.00	ES-1	36%	\$1,785.60	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	GT67240001BU	VMAX 200K 4000GB 7_2K DRV R1 UPG	\$2,790.00	ES-1	36%	\$1,785.60	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	GT67240005BTU	VMAX 200K 4000GB 7_2K DRV R5(3+1)TAAUPG	\$2,790.00	ES-1	36%	\$1,785.60	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	GT67240005BU	VMAX 200K 4000GB 7_2K DRV R5(3+1)UPG	\$2,790.00	ES-1	36%	\$1,785.60	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	GT67240006BTU	VMAX 200K 4000GB 7_2K DRV R6(6+2)TAAUPG	\$2,790.00	ES-1	36%	\$1,785.60	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	GT67240006BU	VMAX 200K 4000GB 7_2K DRV R6(6+2)UPG	\$2,790.00	ES-1	36%	\$1,785.60	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	GT67240007BTU	VMAX 200K 4000GB 7_2K DRV R5(7+1)TAAUPG	\$2,790.00	ES-1	36%	\$1,785.60	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	GT67240007BU	VMAX 200K 4000GB 7_2K DRV R5(7+1)UPG	\$2,790.00	ES-1	36%	\$1,785.60	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	GT6724000FBTU	VMAX 200K 4000GB 7_2K DRV R6(14+2)TAAUPG	\$2,790.00	ES-1	36%	\$1,785.60	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	GT6724000FBU	VMAX 200K 4000GB 7_2K DRV R6(14+2)UPG	\$2,790.00	ES-1	36%	\$1,785.60	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	GT6724000SBTU	VMAX 200K 4000GB 7_2K DRV SPARE TAAUPG	\$2,790.00	ES-1	36%	\$1,785.60	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	GT6724000SBU	VMAX 200K 4000GB 7_2K DRV SPARE UPG	\$2,790.00	ES-1	36%	\$1,785.60	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	H-FE00008SU	VMAX 400K 8SM 16G FICON UPG	\$20,250.00	ES-1	36%	\$12,960.00	\$2,336.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,336.85
5	H-FE00008SUF	VMAX 400K 8SM 16G FICON CONV	\$68,660.00	ES-1	36%	\$43,942.40	\$10,299.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,299.00
5	H-FE00080SU	VMAX 400K 8MM 16G FICON UPG	\$9,295.00	ES-1	36%	\$5,948.80	\$1,072.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,072.64
5	H-FE00080SUF	VMAX 400K 8MM 16G FICON CONV	\$31,520.00	ES-1	36%	\$20,172.80	\$4,728.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,728.00
5	H-FE00200TOU	VMAX 400K 2PT 10 GBE OPTICAL UPG	\$5,460.00	ES-1	36%	\$3,494.40	\$630.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$630.08
5	H-FE00200TU	VMAX 400K 2PT 10 GBE BASE T UPG	\$5,720.00	ES-1	36%	\$3,660.80	\$660.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$660.09
5	H-FE00400C4U	VMAX 400K 4MM4 COPR GIGE UPG	\$2,575.00	ES-1	36%	\$1,648.00	\$297.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$297.16
5	H-FE00400C4UF	VMAX 400K 4MM4 COPR GIGE CONV	\$9,000.00	ES-1	36%	\$5,760.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	H-FE00400CU	VMAX 400K 4PT GBE BASE T UPG	\$5,200.00	ES-1	36%	\$3,328.00	\$600.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$600.08
5	H-FE00400CUF	VMAX 400K 4M GIGE COPPER CONV	\$18,200.00	ES-1	36%	\$11,648.00	\$2,730.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,730.00
5	H-FE00400TOUF	VMAX 400K 4MM 10 GIGE OPTICAL CONV	\$19,110.00	ES-1	36%	\$12,230.40	\$2,866.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,866.50
5	H-FE00400TU	VMAX 400K 4MM 10 GIGE UPG	\$4,745.00	ES-1	36%	\$3,036.80	\$547.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$547.57
5	H-FE00400TUF	VMAX 400K 4MM 10 GIGE CONV	\$16,600.00	ES-1	36%	\$10,624.00	\$2,490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,490.00
5	H-FE00800TU	VMAX 400K 8MM 10 GIGE UPG	\$7,120.00	ES-1	36%	\$4,556.80	\$821.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$821.65
5	H-FE00800TUF	VMAX 400K 8MM 10 GIGE CONV	\$24,920.00	ES-1	36%	\$15,948.80	\$3,738.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,738.00
5	H-FE08000EU	VMAX 400K 8SM 8G FIBRE UPG	\$5,380.00	ES-1	36%	\$3,443.20	\$620.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$620.85
5	H-FE08000EUF	VMAX 400K 8SM 8G FIBRE CONV	\$18,250.00	ES-1	36%	\$11,680.00	\$2,106.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,106.05
5	H-FE08000SU	VMAX 400K 8SM 16G FC UPG	\$14,045.00	ES-1	36%	\$8,988.80	\$1,620.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,620.79
5	H-FE08000SUF	VMAX 400K 8SM 16G FC CONV	\$63,565.00	ES-1	36%	\$40,681.60	\$9,534.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,534.75
5	H-FE44000EUF	VMAX 400K 4MM4SM 8G FIBRE CONV	\$13,270.00	ES-1	36%	\$8,492.80	\$1,531.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,531.36
5	H-FE62000EUF	VMAX 400K 6MM2SM 8G FIBRE CONV	\$9,335.00	ES-1	36%	\$5,974.40	\$1,077.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,077.26
5	H-FE80000EU	VMAX 400K 8MM 8G FIBRE UPG	\$2,690.00	ES-1	36%	\$1,721.60	\$310.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$310.43
5	H-FE80000EUF	VMAX 400K 8MM 8G FIBRE CONV	\$8,285.00	ES-1	36%	\$5,302.40	\$956.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$956.09
5	H-FE80000SU	VMAX 400K 8MM 16G FC UPG	\$14,045.00	ES-1	36%	\$8,988.80	\$1,620.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,620.79
5	H-FE80000SUF	VMAX 400K 8MM 16G FC CONV	\$21,645.00	ES-1	36%	\$13,852.80	\$3,246.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,246.75
5	HL61012001BTU	VMAX 400K 1200GB 10K SAS DRV R1 TAA UPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	HL61012001BU	VMAX 400K 1200GB 10K SAS DRV R1 UPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	HL61012005BTU	VMAX 400K 1200GB 10K SAS DRR5(3+1)TAAUPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	HL61012005BU	VMAX 400K 1200GB 10K SAS DRV R5(3+1) UPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	HL61012006BTU	VMAX 400K 1200GB 10K SAS DRR6(6+2)TAAUPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	HL61012006BU	VMAX 400K 1200GB 10K SAS DRV R6(6+2) UPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	HL61012007BTU	VMAX 400K 1200GB 10K SAS DRR5(7+1)TAAUPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	HL61012007BU	VMAX 400K 1200GB 10K SAS DRV R5(7+1) UPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	HL6101200FBTU	VMAX 400K 1200GB 10K SASDRR6(14+2)TAAUPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	HL6101200FBU	VMAX 400K 1200GB 10K SAS DRV R6(14+2)UPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	HL6101200SBTU	VMAX 400K 1200GB 10K SAS DRV SPARE TAAUPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$	

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	HL6103006BU	VMAX 400K 300GB 10K SAS DRV R6(6+2) UPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	HL6103007BTU	VMAX 400K 300GB 10K SAS DRVR5(7+1)TAAUPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	HL6103007BU	VMAX 400K 300GB 10K SAS DRV R5(7+1) UPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	HL610300FBU	VMAX 400K 300GB 10K SAS DRR6(14+2)TAAUPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	HL610300FBU	VMAX 400K 300GB 10K SAS DRV R6(14+2) UPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	HL610300SBTU	VMAX 400K 300GB 10K SAS DRV SPARE TAAUPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	HL610300SBU	VMAX 400K 300GB 10K SAS DRV SPARE UPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	HL6106001BTU	VMAX 400K 600GB 10K SAS DRV R1 TAA UPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	HL6106001BU	VMAX 400K 600GB 10K SAS DRV R1 UPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	HL6106005BTU	VMAX 400K 600GB 10K SAS DRVR5(3+1)TAAUPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	HL6106005BU	VMAX 400K 600GB 10K SAS DRV R5(3+1) UPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	HL6106006BTU	VMAX 400K 600GB 10K SAS DRVR6(6+2)TAAUPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	HL6106006BU	VMAX 400K 600GB 10K SAS DRV R6(6+2) UPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	HL6106007BTU	VMAX 400K 600GB 10K SAS DRVR5(7+1)TAAUPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	HL6106007BU	VMAX 400K 600GB 10K SAS DRV R5(7+1) UPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	HL610600FBU	VMAX 400K 600GB 10K SAS DRR6(14+2)TAAUPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	HL610600FBU	VMAX 400K 600GB 10K SAS DRV R6(14+2) UPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	HL610600SBTU	VMAX 400K 600GB 10K SAS DRV SPARE TAAUPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	HL610600SBU	VMAX 400K 600GB 10K SAS DRV SPARE UPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	HL6153001BTU	VMAX 400K 300GB 15K SAS DRV R1 TAA UPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	HL6153001BU	VMAX 400K 300GB 15K SAS DRV R1 UPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	HL6153005BTU	VMAX 400K 300GB 15K SAS DRVR5(3+1)TAAUPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	HL6153005BU	VMAX 400K 300GB 15K SAS DRV R5(3+1) UPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	HL6153006BTU	VMAX 400K 300GB 15K SAS DRVR6(6+2)TAAUPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	HL6153006BU	VMAX 400K 300GB 15K SAS DRV R6(6+2) UPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	HL6153007BTU	VMAX 400K 300GB 15K SAS DRVR5(7+1)TAAUPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	HL6153007BU	VMAX 400K 300GB 15K SAS DRV R5(7+1) UPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	HL615300FBU	VMAX 400K 300GB 15K SAS DRR6(14+2)TAAUPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	HL615300FBU	VMAX 400K 300GB 15K SAS DRV R6(14+2) UPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	HL615300SBTU	VMAX 400K 300GB 15K SAS DRV SPARE TAAUPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	HL615300SBU	VMAX 400K 300GB 15K SAS DRV SPARE UPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	HL6F319201BTUT0	VMAX400K 1920GB FLASH R1 TAA UPG 1-7	\$31,885.00	ES-1	36%	\$20,406.40	\$3,414.88	\$0.00	\$0.00	\$0.00	\$0.00	\$3,414.88
5	HL6F319201BTUT1	VMAX400K 1920GB FLASH R1 TAA UPG 8-11	\$27,910.00	ES-1	36%	\$17,862.40	\$2,989.16	\$0.00	\$0.00	\$0.00	\$0.00	\$2,989.16
5	HL6F319201BTUT2	VMAX400K 1920GB FLASH R1 TAA UPG 12+	\$25,760.00	ES-1	36%	\$16,486.40	\$2,758.90	\$0.00	\$0.00	\$0.00	\$0.00	\$2,758.90
5	HL6F319201BUT0	VMAX400K 1920GB FLASH R1 UPG 1-7	\$31,885.00	ES-1	36%	\$20,406.40	\$3,414.88	\$0.00	\$0.00	\$0.00	\$0.00	\$3,414.88
5	HL6F319201BUT1	VMAX400K 1920GB FLASH R1 UPG 8-11	\$27,910.00	ES-1	36%	\$17,862.40	\$2,989.16	\$0.00	\$0.00	\$0.00	\$0.00	\$2,989.16
5	HL6F319201BUT2	VMAX400K 1920GB FLASH R1 UPG 12+	\$25,760.00	ES-1	36%	\$16,486.40	\$2,758.90	\$0.00	\$0.00	\$0.00	\$0.00	\$2,758.90
5	HL6F319205BTUT0	VMAX400K 1920GBFLASH R5(3+1)TAAUPG 1-7	\$31,885.00	ES-1	36%	\$20,406.40	\$3,414.88	\$0.00	\$0.00	\$0.00	\$0.00	\$3,414.88
5	HL6F319205BTUT1	VMAX400K 1920GBFLASH R5(3+1)TAAUPG 8-11	\$27,910.00	ES-1	36%	\$17,862.40	\$2,989.16	\$0.00	\$0.00	\$0.00	\$0.00	\$2,989.16
5	HL6F319205BTUT2	VMAX400K 1920GBFLASH R5(3+1)TAAUPG 12+	\$25,760.00	ES-1	36%	\$16,486.40	\$2,758.90	\$0.00	\$0.00	\$0.00	\$0.00	\$2,758.90
5	HL6F319205BUT0	VMAX400K 1920GB FLASH R5(3+1) UPG 1-7	\$31,885.00	ES-1	36%	\$20,406.40	\$3,414.88	\$0.00	\$0.00	\$0.00	\$0.00	\$3,414.88
5	HL6F319205BUT1	VMAX400K 1920GB FLASH R5(3+1) UPG 8-11	\$27,910.00	ES-1	36%	\$17,862.40	\$2,989.16	\$0.00	\$0.00	\$0.00	\$0.00	\$2,989.16
5	HL6F319205BUT2	VMAX400K 1920GB FLASH R5(3+1) UPG 12+	\$25,760.00	ES-1	36%	\$16,486.40	\$2,758.90	\$0.00	\$0.00	\$0.00	\$0.00	\$2,758.90
5	HL6F319206BTUT0	VMAX400K 1920GBFLASH R6(6+2)TAAUPG 1-7	\$31,885.00	ES-1	36%	\$20,406.40	\$3,414.88	\$0.00	\$0.00	\$0.00	\$0.00	\$3,414.88
5	HL6F319206BTUT1	VMAX400K 1920GBFLASH R6(6+2)TAAUPG 8-11	\$27,910.00	ES-1	36%	\$17,862.40	\$2,989.16	\$0.00	\$0.00	\$0.00	\$0.00	\$2,989.16
5	HL6F319206BTUT2	VMAX400K 1920GBFLASH R6(6+2)TAAUPG 12+	\$25,760.00	ES-1	36%	\$16,486.40	\$2,758.90	\$0.00	\$0.00	\$0.00	\$0.00	\$2,758.90
5	HL6F319206BUT0	VMAX400K 1920GB FLASH R6(6+2)UPG 1-7	\$31,885.00	ES-1	36%	\$20,406.40	\$3,414.88	\$0.00	\$0.00	\$0.00	\$0.00	\$3,414.88
5	HL6F319206BUT1	VMAX400K 1920GB FLASH R6(6+2)UPG 8-11	\$27,910.00	ES-1	36%	\$17,862.40	\$2,989.16	\$0.00	\$0.00	\$0.00	\$0.00	\$2,989.16
5	HL6F319206BUT2	VMAX400K 1920GB FLASH R6(6+2)UPG 12+	\$25,760.00	ES-1	36%	\$16,486.40	\$2,758.90	\$0.00	\$0.00	\$0.00	\$0.00	\$2,758.90
5	HL6F319207BTUT0	VMAX400K 1920GBFLASH 5(7+1)TAAUPG 1-7	\$31,885.00	ES-1	36%	\$20,406.40	\$3,414.88	\$0.00	\$0.00	\$0.00	\$0.00	\$3,414.88
5	HL6F319207BTUT1	VMAX400K 1920GBFLASH 5(7+1)TAAUPG 8-11	\$27,910.00	ES-1	36%	\$17,862.40	\$2,989.16	\$0.00	\$0.00	\$0.00	\$0.00	\$2,989.16
5	HL6F319207BTUT2	VMAX400K 1920GBFLASH 5(7+1)TAAUPG 12+	\$25,760.00	ES-1	36%	\$16,486.40	\$2,758.90	\$0.00	\$0.00	\$0.00	\$0.00	\$2,758.90
5	HL6F319207BUT0	VMAX400K 1920GB FLASH R5(7+1) UPG 1-7	\$31,885.00	ES-1	36%	\$20,406.40	\$3,414.88	\$0.00	\$0.00	\$0.00	\$0.00	\$3,414.88
5	HL6F319207BUT1	VMAX400K 1920GB FLASH R5(7+1) UPG 8-11	\$27,910.00	ES-1	36%	\$17,862.40	\$2,989.16	\$0.00	\$0.00	\$0.00	\$0.00	\$2,989.16
5	HL6F319207BUT2	VMAX400K 1920GB FLASH R5(7+1) UPG 12+	\$25,760.00	ES-1	36%	\$16,486.40	\$2,758.90	\$0.00	\$0.00	\$0.00	\$0.00	\$2,758.90
5	HL6F31920FBTUT0	VMAX400K 1920GB FLASH R6(14+2)TAAUPG 1-7	\$31,885.00	ES-1	36%	\$20,406.40	\$3,414.88	\$0.00	\$0.00	\$0.00	\$0.00	\$3,414.88
5	HL6F31920FBTUT1	VMAX400K 1920GB FLASH R6(14+2)TAAUPG8-11	\$27,910.00	ES-1	36%	\$17,862.40	\$2,989.16	\$0.00	\$0.00	\$0.00	\$0.00	\$2,989.16
5	HL6F31920FBTUT2	VMAX400K 1920GB FLASH R6(14+2)TAAUPG 12+	\$25,760.00	ES-1	36%	\$16,486.40	\$2,758.90	\$0.00	\$0.00	\$0.00	\$0.00	\$2,758.90
5	HL6F31920FBUT0	VMAX400K 1920GB FLASH R6(14+2)UPG 1-7	\$31,885.00	ES-1	36%	\$20,406.40	\$3,414.88	\$0.00	\$0.00	\$0.00	\$0.00	\$3,414.88
5	HL6F31920FBUT1	VMAX400K 1920GB FLASH R6(14+2)UPG 8-11	\$27,910.00	ES-1	36%	\$17,862.40	\$2,989.16	\$0.00	\$0.00	\$0.00	\$0.00	\$2,989.16
5	HL6F31920FBUT2	VMAX400K 1920GB FLASH R6(14+2)UPG 12+	\$25,760.00	ES-1	36%	\$16,486.40	\$2,758.90	\$0.00	\$0.00	\$0.00	\$0.00	\$2,758.90
5	HL6F31920SBTUT0	VMAX400K 1920GB FLASH SPARE TAA UPG	\$31,885.00	ES-1	36%	\$20,406.40	\$3,414.88	\$0.00	\$0.00	\$0.00	\$0.00	\$3,414.88
5	HL6F31920SBUT0	VMAX400K 1920GB FLASH SAS DRV SPARE UPG	\$31,885.00	ES-1	36%	\$20,406.40	\$3,414.88	\$0.00	\$0.00	\$0.00	\$0.00	\$3,414.88
5	HL6F39601BTUT0	VMAX400K 960GB FLASH R1 TAA UPG 1-7	\$18,475.00	ES-1	36%	\$11,824.00	\$1,978.67	\$0.00	\$0.00	\$0.00	\$0.00	\$1,978.67
5	HL6F39601BTUT1	VMAX400K 960GB FLASH R1 TAA UPG 8-11	\$15,710.00	ES-1	36%	\$10,054.40	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$1,682.54
5	HL6F39601BTUT2	VMAX400K 960GB FLASH R1 TAA UPG 12+	\$14,925.00	ES-1	36%	\$9,552.00	\$1,598.47	\$0.00	\$0.00	\$0.00	\$0.00	\$1,598.47
5	HL6F39601BUT0	VMAX400K 960GB FLASH R1 UPG 1-7	\$18,475.00	ES-1	36%	\$11,824.00	\$1,978.67	\$0.00	\$0.00	\$0.00	\$0.00	\$1,978.67
5	HL6F39601BUT1	VMAX400K 960GB FLASH R1 UPG 8-11	\$15,710.00	ES-1	36%	\$10,054.40	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$1,682.54
5	HL6F39601BUT2	VMAX400K 960GB FLASH R1 UPG 12+	\$14,925.00	ES-1	36%	\$9,552.00	\$1,598.47	\$0.00	\$0.00	\$0.00	\$0.00	\$1,598.47
5	HL6F39605BTUT0	VMAX400K 960GBFLASH R5(3+1)TAAUPG 1-7	\$18,475.00	ES-1	36%	\$11,824.00	\$1,978.67	\$0.00	\$0.00	\$0.00	\$0.00	\$1,978.67
5	HL6F39605BTUT1	VMAX400K 960GBFLASH R5(3+1)TAAUPG 8-11	\$15,710.00	ES-1	36%	\$10,054.40	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$1,682.54
5	HL6F39605BTUT2	VMAX400K 960GBFLASH R5(3+1)TAAUPG 12+	\$14,925.00	ES-1	36%	\$9,552.00	\$1,598.47	\$0.00	\$0.00	\$0.00	\$0.00	\$1,598.47
5	HL6F39605BUT0	VMAX400K 960GB FLASH R5(3+1) UPG 1-7	\$18,475.00	ES-1	36%	\$11,824.00	\$1,978.67	\$0.00	\$0.00	\$0.00	\$0.00	\$1,978.67
5	HL6F39605BUT1	VMAX400K 960GB FLASH R5(3+1) UPG 8-11	\$15,710.00	ES-1	36%	\$10,054.40	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$1,682.54
5	HL6F39605BUT2	VMAX400K 960GB FLASH R5(3+1) UPG 12+	\$14,925.00	ES-1	36%	\$9,552.00	\$1,598.47	\$0.00	\$0.00	\$0.00	\$0.00	\$1,598.47
5	HL6F39606BTUT0	VMAX400K 960GBFLASH R6(6+2)TAAUPG 1-7	\$18,475.00	ES-1	36%	\$11,824.00	\$1,978.67	\$0.00	\$0.00	\$0.00	\$0.00	\$1,978.67
5	HL6F39606BTUT1	VMAX400K 960GBFLASH R6(6+2)TAAUPG										

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	HL6F39606BUT2	VMAX400K 960GB FLASH R6(6+2)JUPG 12+	\$14,925.00	ES-1	36%	\$9,552.00	\$1,598.47	\$0.00	\$0.00	\$0.00	\$0.00	\$1,598.47
5	HL6F39607BTU0	VMAX400K 960GBFLASH 5(7+1)TAAUPG 1-7	\$18,475.00	ES-1	36%	\$11,824.00	\$1,978.67	\$0.00	\$0.00	\$0.00	\$0.00	\$1,978.67
5	HL6F39607BTU1	VMAX400K 960GBFLASH 5(7+1)TAAUPG 8-11	\$15,710.00	ES-1	36%	\$10,054.40	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$1,682.54
5	HL6F39607BTU2	VMAX400K 960GBFLASH 5(7+1)TAAUPG 12+	\$14,925.00	ES-1	36%	\$9,552.00	\$1,598.47	\$0.00	\$0.00	\$0.00	\$0.00	\$1,598.47
5	HL6F39607BUT0	VMAX400K 960GB FLASH R5(7+1) UPG 1-7	\$18,475.00	ES-1	36%	\$11,824.00	\$1,978.67	\$0.00	\$0.00	\$0.00	\$0.00	\$1,978.67
5	HL6F39607BUT1	VMAX400K 960GB FLASH R5(7+1) UPG 8-11	\$15,710.00	ES-1	36%	\$10,054.40	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$1,682.54
5	HL6F39607BUT2	VMAX400K 960GB FLASH R5(7+1) UPG 12+	\$14,925.00	ES-1	36%	\$9,552.00	\$1,598.47	\$0.00	\$0.00	\$0.00	\$0.00	\$1,598.47
5	HL6F3960FBT0	VMAX400K 960GB FLASH R6(14+2)TAAUPG 1-7	\$18,475.00	ES-1	36%	\$11,824.00	\$1,978.67	\$0.00	\$0.00	\$0.00	\$0.00	\$1,978.67
5	HL6F3960FBT1	VMAX400K 960GB FLASH R6(14+2)TAAUPG8-11	\$15,710.00	ES-1	36%	\$10,054.40	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$1,682.54
5	HL6F3960FBT2	VMAX400K 960GB FLASH R6(14+2)TAAUPG 12+	\$14,925.00	ES-1	36%	\$9,552.00	\$1,598.47	\$0.00	\$0.00	\$0.00	\$0.00	\$1,598.47
5	HL6F3960FBUT0	VMAX400K 960GB FLASH R6(14+2)UPG 1-7	\$18,475.00	ES-1	36%	\$11,824.00	\$1,978.67	\$0.00	\$0.00	\$0.00	\$0.00	\$1,978.67
5	HL6F3960FBUT1	VMAX400K 960GB FLASH R6(14+2)UPG 8-11	\$15,710.00	ES-1	36%	\$10,054.40	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$1,682.54
5	HL6F3960FBUT2	VMAX400K 960GB FLASH R6(14+2)UPG 12+	\$14,925.00	ES-1	36%	\$9,552.00	\$1,598.47	\$0.00	\$0.00	\$0.00	\$0.00	\$1,598.47
5	HL6F3960SBT0	VMAX400K 960GB FLASH SPARE TAA UPG	\$18,475.00	ES-1	36%	\$11,824.00	\$1,978.67	\$0.00	\$0.00	\$0.00	\$0.00	\$1,978.67
5	HL6F3960SBUT0	VMAX400K 960GB FLASH SAS DRV SPARE UPG	\$18,475.00	ES-1	36%	\$11,824.00	\$1,978.67	\$0.00	\$0.00	\$0.00	\$0.00	\$1,978.67
5	HL6FM16001BT0	VMAX400K 1600GB FLASH R1 1-23	\$22,600.00	ES-1	36%	\$14,464.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,390.00
5	HL6FM16001BT1	VMAX400K 1600GB FLASH R1 24-31	\$15,335.00	ES-1	36%	\$9,814.40	\$2,300.25	\$0.00	\$0.00	\$0.00	\$0.00	\$2,300.25
5	HL6FM16001BT2	VMAX400K 1600GB FLASH R1 32-47	\$14,525.00	ES-1	36%	\$9,296.00	\$2,178.75	\$0.00	\$0.00	\$0.00	\$0.00	\$2,178.75
5	HL6FM16001BT3	VMAX400K 1600GB FLASH R1 48-63	\$13,720.00	ES-1	36%	\$8,780.80	\$2,058.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,058.00
5	HL6FM16001BT4	VMAX400K 1600GB FLASH R1 64+	\$12,915.00	ES-1	36%	\$8,265.60	\$1,937.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,937.25
5	HL6FM16001BTU0	VMAX400K 1600GB FLASH R1 TAA UPG 1-15	\$31,805.00	ES-1	36%	\$20,355.20	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	HL6FM16001BTU1	VMAX400K 1600GB FLASH R1 TAA UPG 16-23	\$20,600.00	ES-1	36%	\$13,184.00	\$2,206.26	\$0.00	\$0.00	\$0.00	\$0.00	\$2,206.26
5	HL6FM16001BTU2	VMAX400K 1600GB FLASH R1 TAA UPG 24+	\$19,200.00	ES-1	36%	\$12,288.00	\$2,056.32	\$0.00	\$0.00	\$0.00	\$0.00	\$2,056.32
5	HL6FM16001BUT0	VMAX400K 1600GB FLASH R1 UPG 1-15	\$31,805.00	ES-1	36%	\$20,355.20	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	HL6FM16001BUT1	VMAX400K 1600GB FLASH R1 UPG 16-23	\$20,600.00	ES-1	36%	\$13,184.00	\$2,206.26	\$0.00	\$0.00	\$0.00	\$0.00	\$2,206.26
5	HL6FM16001BUT2	VMAX400K 1600GB FLASH R1 UPG 24+	\$19,200.00	ES-1	36%	\$12,288.00	\$2,056.32	\$0.00	\$0.00	\$0.00	\$0.00	\$2,056.32
5	HL6FM16005BT0	VMAX400K 1600GB FLASH R5(3+1) 1-23	\$22,600.00	ES-1	36%	\$14,464.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,390.00
5	HL6FM16005BT1	VMAX400K 1600GB FLASH R5(3+1) 24-31	\$15,335.00	ES-1	36%	\$9,814.40	\$2,300.25	\$0.00	\$0.00	\$0.00	\$0.00	\$2,300.25
5	HL6FM16005BT2	VMAX400K 1600GB FLASH R5(3+1) 32-47	\$14,525.00	ES-1	36%	\$9,296.00	\$2,178.75	\$0.00	\$0.00	\$0.00	\$0.00	\$2,178.75
5	HL6FM16005BT3	VMAX400K 1600GB FLASH R5(3+1) 48-63	\$13,720.00	ES-1	36%	\$8,780.80	\$2,058.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,058.00
5	HL6FM16005BT4	VMAX400K 1600GB FLASH R5(3+1) 64+	\$12,915.00	ES-1	36%	\$8,265.60	\$1,937.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,937.25
5	HL6FM16005BTU0	VMAX400K 1600GBFLASH R5(3+1)TAAUPG 1-15	\$31,805.00	ES-1	36%	\$20,355.20	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	HL6FM16005BTU1	VMAX400K 1600GBFLASH R5(3+1)TAAUPG 16-23	\$20,600.00	ES-1	36%	\$13,184.00	\$2,206.26	\$0.00	\$0.00	\$0.00	\$0.00	\$2,206.26
5	HL6FM16005BTU2	VMAX400K 1600GBFLASH R5(3+1)TAAUPG 24+	\$19,200.00	ES-1	36%	\$12,288.00	\$2,056.32	\$0.00	\$0.00	\$0.00	\$0.00	\$2,056.32
5	HL6FM16005BUT0	VMAX400K 1600GB FLASH R5(3+1) UPG 1-15	\$31,805.00	ES-1	36%	\$20,355.20	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	HL6FM16005BUT1	VMAX400K 1600GB FLASH R5(3+1) UPG 16-23	\$20,600.00	ES-1	36%	\$13,184.00	\$2,206.26	\$0.00	\$0.00	\$0.00	\$0.00	\$2,206.26
5	HL6FM16005BUT2	VMAX400K 1600GB FLASH R5(3+1) UPG 24+	\$19,200.00	ES-1	36%	\$12,288.00	\$2,056.32	\$0.00	\$0.00	\$0.00	\$0.00	\$2,056.32
5	HL6FM16006BT0	VMAX400K 1600GB FLASH R6(6+2) 1-23	\$22,600.00	ES-1	36%	\$14,464.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,390.00
5	HL6FM16006BT1	VMAX400K 1600GB FLASH R6(6+2) 24-31	\$15,335.00	ES-1	36%	\$9,814.40	\$2,300.25	\$0.00	\$0.00	\$0.00	\$0.00	\$2,300.25
5	HL6FM16006BT2	VMAX400K 1600GB FLASH R6(6+2) 32-47	\$14,525.00	ES-1	36%	\$9,296.00	\$2,178.75	\$0.00	\$0.00	\$0.00	\$0.00	\$2,178.75
5	HL6FM16006BT3	VMAX400K 1600GB FLASH R6(6+2) 48-63	\$13,720.00	ES-1	36%	\$8,780.80	\$2,058.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,058.00
5	HL6FM16006BT4	VMAX400K 1600GB FLASH R6(6+2) 64+	\$12,915.00	ES-1	36%	\$8,265.60	\$1,937.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,937.25
5	HL6FM16006BTU0	VMAX400K 1600GBFLASH R6(6+2)TAAUPG 1-15	\$31,805.00	ES-1	36%	\$20,355.20	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	HL6FM16006BTU1	VMAX400K 1600GBFLASH R6(6+2)TAAUPG 16-23	\$21,599.00	ES-1	36%	\$13,823.36	\$2,313.25	\$0.00	\$0.00	\$0.00	\$0.00	\$2,313.25
5	HL6FM16006BTU2	VMAX400K 1600GBFLASH R6(6+2)TAAUPG 24+	\$20,174.00	ES-1	36%	\$12,911.36	\$2,160.64	\$0.00	\$0.00	\$0.00	\$0.00	\$2,160.64
5	HL6FM16006BUT0	VMAX400K 1600GB FLASH R6(6+2)JUPG 1-15	\$31,805.00	ES-1	36%	\$20,355.20	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	HL6FM16006BUT1	VMAX400K 1600GB FLASH R6(6+2)JUPG 16-23	\$21,599.00	ES-1	36%	\$13,823.36	\$2,313.25	\$0.00	\$0.00	\$0.00	\$0.00	\$2,313.25
5	HL6FM16006BUT2	VMAX400K 1600GB FLASH R6(6+2)JUPG 24+	\$20,174.00	ES-1	36%	\$12,911.36	\$2,160.64	\$0.00	\$0.00	\$0.00	\$0.00	\$2,160.64
5	HL6FM16007BT0	VMAX400K 1600GB FLASH R5(7+1) 1-23	\$22,600.00	ES-1	36%	\$14,464.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,390.00
5	HL6FM16007BT1	VMAX400K 1600GB FLASH R5(7+1) 24-31	\$15,335.00	ES-1	36%	\$9,814.40	\$2,300.25	\$0.00	\$0.00	\$0.00	\$0.00	\$2,300.25
5	HL6FM16007BT2	VMAX400K 1600GB FLASH R5(7+1) 32-47	\$14,525.00	ES-1	36%	\$9,296.00	\$2,178.75	\$0.00	\$0.00	\$0.00	\$0.00	\$2,178.75
5	HL6FM16007BT3	VMAX400K 1600GB FLASH R5(7+1) 48-63	\$13,720.00	ES-1	36%	\$8,780.80	\$2,058.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,058.00
5	HL6FM16007BT4	VMAX400K 1600GB FLASH R5(7+1) 64+	\$12,915.00	ES-1	36%	\$8,265.60	\$1,937.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,937.25
5	HL6FM16007BTU0	VMAX400K 1600GBFLASH 5(7+1)TAAUPG 1-15	\$31,805.00	ES-1	36%	\$20,355.20	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	HL6FM16007BTU1	VMAX400K 1600GBFLASH 5(7+1)TAAUPG 16-23	\$20,600.00	ES-1	36%	\$13,184.00	\$2,206.26	\$0.00	\$0.00	\$0.00	\$0.00	\$2,206.26
5	HL6FM16007BTU2	VMAX400K 1600GBFLASH 5(7+1)TAAUPG 24+	\$19,200.00	ES-1	36%	\$12,288.00	\$2,056.32	\$0.00	\$0.00	\$0.00	\$0.00	\$2,056.32
5	HL6FM16007BUT0	VMAX400K 1600GB FLASH R5(7+1) UPG 1-15	\$31,805.00	ES-1	36%	\$20,355.20	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	HL6FM16007BUT1	VMAX400K 1600GB FLASH R5(7+1) UPG 16-23	\$20,600.00	ES-1	36%	\$13,184.00	\$2,206.26	\$0.00	\$0.00	\$0.00	\$0.00	\$2,206.26
5	HL6FM16007BUT2	VMAX400K 1600GB FLASH R5(7+1) UPG 24+	\$19,200.00	ES-1	36%	\$12,288.00	\$2,056.32	\$0.00	\$0.00	\$0.00	\$0.00	\$2,056.32
5	HL6FM1600FBT0	VMAX400K 1600GB FLASH R6(14+2) 1-23	\$22,600.00	ES-1	36%	\$14,464.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,390.00
5	HL6FM1600FBT1	VMAX400K 1600GB FLASH R6(14+2) 24-31	\$15,335.00	ES-1	36%	\$9,814.40	\$2,300.25	\$0.00	\$0.00	\$0.00	\$0.00	\$2,300.25
5	HL6FM1600FBT2	VMAX400K 1600GB FLASH R6(14+2) 32-47	\$14,525.00	ES-1	36%	\$9,296.00	\$2,178.75	\$0.00	\$0.00	\$0.00	\$0.00	\$2,178.75
5	HL6FM1600FBT3	VMAX400K 1600GB FLASH R6(14+2) 48-63	\$13,720.00	ES-1	36%	\$8,780.80	\$2,058.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,058.00
5	HL6FM1600FBT4	VMAX400K 1600GB FLASH R6(14+2) 64+	\$12,915.00	ES-1	36%	\$8,265.60	\$1,937.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,937.25
5	HL6FM1600FBTUT0	V400K 1600GB FLSHDRVR6(14+2)TAAUPG 1-15	\$31,805.00	ES-1	36%	\$20,355.20	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	HL6FM1600FBTUT1	V400K 1600GB FLSHDRVR6(14+2)TAAUPG 16-23	\$21,599.00	ES-1	36%	\$13,823.36	\$2,313.25	\$0.00	\$0.00	\$0.00	\$0.00	\$2,313.25
5	HL6FM1600FBTUT2	V400K 1600GB FLSHDRVR6(14+2)TAAUPG 24+	\$20,174.00	ES-1	36%	\$12,911.36	\$2,160.64	\$0.00	\$0.00	\$0.00	\$0.00	\$2,160.64
5	HL6FM1600FBUT0	VMAX400K 1600GB FLASH R6(14+2)JUPG 1-15	\$31,805.00	ES-1	36%	\$20,355.20	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	HL6FM1600FBUT1	VMAX400K 1600GB FLASH R6(14+2)JUPG 16-23	\$21,599.00	ES-1	36%	\$13,823.36	\$2,313.25	\$0.00	\$0.00	\$0.00	\$0.00	\$2,313.25
5	HL6FM1600FBUT2	VMAX400K 1600GB FLASH R6(14+2)JUPG 24+	\$20,174.00	ES-1	36%	\$12,911.36	\$2,160.64	\$0.00	\$0.00	\$0.00	\$0.00	\$2,160.64
5	HL6FM1600SB	VMAX400K 1600GB FLASH SPARE	\$22,600.00	ES-1	36%	\$14,464.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,390.00
5	HL6FM1600SBU	VMAX 400K 1600GB FLASH DRIVE SPARE UPG	\$31,805.00	ES-1	36%	\$20,355.20	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	HL6FM2001BT0	VMAX400K 200GB FLASH R1 1-191	\$3,905.00	ES-1	36%	\$2,499.20	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$585.75
5	HL6FM2001BT1	VMAX400K 200GB FLASH R1 192-255	\$3,350.00	ES-1	36%	\$2,144.00	\$502.50	\$0.00	\$0.00	\$0.00	\$0.00	\$502.50
5	HL6FM2001BT2	VMAX400K 200GB FLASH R1 256-383	\$3,210.00	ES-1	36%	\$2,054.40	\$481.50	\$0.00	\$0.00	\$0.00	\$0.00	\$481.50
5	HL6FM2001BT3	VMAX400K 200GB FLASH R1 384-511										

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	HL6FM2001BUT0	VMAX400K 200GB FLASH R1 UPG 1-63	\$5,475.00	ES-1	36%	\$3,504.00	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	HL6FM2001BUT1	VMAX400K 200GB FLASH R1 UPG 64-95	\$4,718.00	ES-1	36%	\$3,019.52	\$505.30	\$0.00	\$0.00	\$0.00	\$0.00	\$505.30
5	HL6FM2001BUT2	VMAX400K 200GB FLASH R1 UPG 96+	\$4,458.00	ES-1	36%	\$2,853.12	\$477.45	\$0.00	\$0.00	\$0.00	\$0.00	\$477.45
5	HL6FM2005BT0	VMAX400K 200GB FLASH R5(3+1) 1-191	\$3,905.00	ES-1	36%	\$2,499.20	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$585.75
5	HL6FM2005BT1	VMAX400K 200GB FLASH R5(3+1) 192-255	\$3,350.00	ES-1	36%	\$2,144.00	\$502.50	\$0.00	\$0.00	\$0.00	\$0.00	\$502.50
5	HL6FM2005BT2	VMAX400K 200GB FLASH R5(3+1) 256-383	\$3,210.00	ES-1	36%	\$2,054.40	\$481.50	\$0.00	\$0.00	\$0.00	\$0.00	\$481.50
5	HL6FM2005BT3	VMAX400K 200GB FLASH R5(3+1) 384-511	\$3,065.00	ES-1	36%	\$1,961.60	\$459.75	\$0.00	\$0.00	\$0.00	\$0.00	\$459.75
5	HL6FM2005BT4	VMAX400K 200GB FLASH R5(3+1) 512+	\$2,930.00	ES-1	36%	\$1,875.20	\$439.50	\$0.00	\$0.00	\$0.00	\$0.00	\$439.50
5	HL6FM2005BTUT0	VMAX400K 200GB FLASHR5(3+1)TAAUPG 1-63	\$5,475.00	ES-1	36%	\$3,504.00	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	HL6FM2005BTUT1	VMAX400K 200GB FLASHR5(3+1)TAAUPG 64-95	\$4,718.00	ES-1	36%	\$3,019.52	\$505.30	\$0.00	\$0.00	\$0.00	\$0.00	\$505.30
5	HL6FM2005BTUT2	VMAX400K 200GB FLASHR5(3+1)TAAUPG 96+	\$4,458.00	ES-1	36%	\$2,853.12	\$477.45	\$0.00	\$0.00	\$0.00	\$0.00	\$477.45
5	HL6FM2005BUT0	VMAX400K 200GB FLASH R5(3+1) UPG 1-63	\$5,475.00	ES-1	36%	\$3,504.00	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	HL6FM2005BUT1	VMAX400K 200GB FLASH R5(3+1) UPG 64-95	\$4,718.00	ES-1	36%	\$3,019.52	\$505.30	\$0.00	\$0.00	\$0.00	\$0.00	\$505.30
5	HL6FM2005BUT2	VMAX400K 200GB FLASH R5(3+1) UPG 96+	\$4,458.00	ES-1	36%	\$2,853.12	\$477.45	\$0.00	\$0.00	\$0.00	\$0.00	\$477.45
5	HL6FM2006BT0	VMAX400K 200GB FLASH R6(6+2) 1-191	\$3,905.00	ES-1	36%	\$2,499.20	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$585.75
5	HL6FM2006BT1	VMAX400K 200GB FLASH R6(6+2) 192-255	\$3,350.00	ES-1	36%	\$2,144.00	\$502.50	\$0.00	\$0.00	\$0.00	\$0.00	\$502.50
5	HL6FM2006BT2	VMAX400K 200GB FLASH R6(6+2) 256-383	\$3,210.00	ES-1	36%	\$2,054.40	\$481.50	\$0.00	\$0.00	\$0.00	\$0.00	\$481.50
5	HL6FM2006BT3	VMAX400K 200GB FLASH R6(6+2) 384-511	\$3,065.00	ES-1	36%	\$1,961.60	\$459.75	\$0.00	\$0.00	\$0.00	\$0.00	\$459.75
5	HL6FM2006BT4	VMAX400K 200GB FLASH R6(6+2) 512+	\$2,930.00	ES-1	36%	\$1,875.20	\$439.50	\$0.00	\$0.00	\$0.00	\$0.00	\$439.50
5	HL6FM2006BTUT0	VMAX400K 200GB FLASHR6(6+2)TAAUPG 1-63	\$5,475.00	ES-1	36%	\$3,504.00	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	HL6FM2006BTUT1	VMAX400K 200GB FLASHR6(6+2)TAAUPG 64-95	\$4,718.00	ES-1	36%	\$3,019.52	\$505.30	\$0.00	\$0.00	\$0.00	\$0.00	\$505.30
5	HL6FM2006BTUT2	VMAX400K 200GB FLASHR6(6+2)TAAUPG 96+	\$4,458.00	ES-1	36%	\$2,853.12	\$477.45	\$0.00	\$0.00	\$0.00	\$0.00	\$477.45
5	HL6FM2006BUT0	VMAX400K 200GB FLASH R6(6+2)UPG 1-63	\$5,475.00	ES-1	36%	\$3,504.00	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	HL6FM2006BUT1	VMAX400K 200GB FLASH R6(6+2)UPG 64-95	\$4,718.00	ES-1	36%	\$3,019.52	\$505.30	\$0.00	\$0.00	\$0.00	\$0.00	\$505.30
5	HL6FM2006BUT2	VMAX400K 200GB FLASH R6(6+2)UPG 96+	\$4,458.00	ES-1	36%	\$2,853.12	\$477.45	\$0.00	\$0.00	\$0.00	\$0.00	\$477.45
5	HL6FM2007BT0	VMAX400K 200GB FLASH R5(7+1) 1-191	\$3,905.00	ES-1	36%	\$2,499.20	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$585.75
5	HL6FM2007BT1	VMAX400K 200GB FLASH R5(7+1) 192-255	\$3,350.00	ES-1	36%	\$2,144.00	\$502.50	\$0.00	\$0.00	\$0.00	\$0.00	\$502.50
5	HL6FM2007BT2	VMAX400K 200GB FLASH R5(7+1) 256-383	\$3,210.00	ES-1	36%	\$2,054.40	\$481.50	\$0.00	\$0.00	\$0.00	\$0.00	\$481.50
5	HL6FM2007BT3	VMAX400K 200GB FLASH R5(7+1) 384-511	\$3,065.00	ES-1	36%	\$1,961.60	\$459.75	\$0.00	\$0.00	\$0.00	\$0.00	\$459.75
5	HL6FM2007BT4	VMAX400K 200GB FLASH R5(7+1) 512+	\$2,930.00	ES-1	36%	\$1,875.20	\$439.50	\$0.00	\$0.00	\$0.00	\$0.00	\$439.50
5	HL6FM2007BTUT0	VMAX400K 200GB FLASHR5(7+1)TAAUPG 1-63	\$5,475.00	ES-1	36%	\$3,504.00	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	HL6FM2007BTUT1	VMAX400K 200GB FLASHR5(7+1)TAAUPG 64-95	\$4,718.00	ES-1	36%	\$3,019.52	\$505.30	\$0.00	\$0.00	\$0.00	\$0.00	\$505.30
5	HL6FM2007BTUT2	VMAX400K 200GB FLASHR5(7+1)TAAUPG 96+	\$4,458.00	ES-1	36%	\$2,853.12	\$477.45	\$0.00	\$0.00	\$0.00	\$0.00	\$477.45
5	HL6FM2007BUT0	VMAX400K 200GB FLASH R5(7+1) UPG 1-63	\$5,475.00	ES-1	36%	\$3,504.00	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	HL6FM2007BUT1	VMAX400K 200GB FLASH R5(7+1) UPG 64-95	\$4,718.00	ES-1	36%	\$3,019.52	\$505.30	\$0.00	\$0.00	\$0.00	\$0.00	\$505.30
5	HL6FM2007BUT2	VMAX400K 200GB FLASH R5(7+1) UPG 96+	\$4,458.00	ES-1	36%	\$2,853.12	\$477.45	\$0.00	\$0.00	\$0.00	\$0.00	\$477.45
5	HL6FM200FBT0	VMAX400K 200GB FLASH R6(14+2) 1-191	\$3,905.00	ES-1	36%	\$2,499.20	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$585.75
5	HL6FM200FBT1	VMAX400K 200GB FLASH R6(14+2) 192-255	\$3,350.00	ES-1	36%	\$2,144.00	\$502.50	\$0.00	\$0.00	\$0.00	\$0.00	\$502.50
5	HL6FM200FBT2	VMAX400K 200GB FLASH R6(14+2) 256-383	\$3,210.00	ES-1	36%	\$2,054.40	\$481.50	\$0.00	\$0.00	\$0.00	\$0.00	\$481.50
5	HL6FM200FBT3	VMAX400K 200GB FLASH R6(14+2) 394-511	\$3,065.00	ES-1	36%	\$1,961.60	\$459.75	\$0.00	\$0.00	\$0.00	\$0.00	\$459.75
5	HL6FM200FBT4	VMAX400K 200GB FLASH R6(14+2) 512+	\$2,930.00	ES-1	36%	\$1,875.20	\$439.50	\$0.00	\$0.00	\$0.00	\$0.00	\$439.50
5	HL6FM200FBTUT0	VMAX400K 200GBFLASH R6(14+2)TAAUPG 1-63	\$5,475.00	ES-1	36%	\$3,504.00	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	HL6FM200FBTUT1	VMAX400K 200GBFLASH R6(14+2)TAAUPG 64-95	\$4,718.00	ES-1	36%	\$3,019.52	\$505.30	\$0.00	\$0.00	\$0.00	\$0.00	\$505.30
5	HL6FM200FBTUT2	VMAX400K 200GBFLASH R6(14+2)TAAUPG 96+	\$4,458.00	ES-1	36%	\$2,853.12	\$477.45	\$0.00	\$0.00	\$0.00	\$0.00	\$477.45
5	HL6FM200FBUT0	VMAX400K 200GB FLASH R6(14+2)UPG 1-63	\$5,475.00	ES-1	36%	\$3,504.00	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	HL6FM200FBUT1	VMAX400K 200GB FLASH R6(14+2)UPG 64-95	\$4,718.00	ES-1	36%	\$3,019.52	\$505.30	\$0.00	\$0.00	\$0.00	\$0.00	\$505.30
5	HL6FM200FBUT2	VMAX400K 200GB FLASH R6(14+2)UPG 96+	\$4,458.00	ES-1	36%	\$2,853.12	\$477.45	\$0.00	\$0.00	\$0.00	\$0.00	\$477.45
5	HL6FM200SB	VMAX400K 200GB FLASH SPARE	\$3,905.00	ES-1	36%	\$2,499.20	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$585.75
5	HL6FM200SBU	VMAX 400K 200GB FLASH DRIVE SPARE UPG	\$5,475.00	ES-1	36%	\$3,504.00	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	HL6FM4001BT0	VMAX400K 400GB FLASH R1 1-95	\$7,425.00	ES-1	36%	\$4,752.00	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.75
5	HL6FM4001BT1	VMAX400K 400GB FLASH R1 96-127	\$5,830.00	ES-1	36%	\$3,731.20	\$874.50	\$0.00	\$0.00	\$0.00	\$0.00	\$874.50
5	HL6FM4001BT2	VMAX400K 400GB FLASH R1 128-191	\$5,565.00	ES-1	36%	\$3,561.60	\$834.75	\$0.00	\$0.00	\$0.00	\$0.00	\$834.75
5	HL6FM4001BT3	VMAX400K 400GB FLASH R1 192-255	\$5,305.00	ES-1	36%	\$3,395.20	\$795.75	\$0.00	\$0.00	\$0.00	\$0.00	\$795.75
5	HL6FM4001BT4	VMAX400K 400GB FLASH R1 256+	\$5,040.00	ES-1	36%	\$3,225.60	\$756.00	\$0.00	\$0.00	\$0.00	\$0.00	\$756.00
5	HL6FM4001BTUT0	VMAX400K 400GB FLASH R1 TAA UPG 1-31	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	HL6FM4001BTUT1	VMAX400K 400GB FLASH R1 TAA UPG 32-47	\$7,300.00	ES-1	36%	\$4,672.00	\$781.83	\$0.00	\$0.00	\$0.00	\$0.00	\$781.83
5	HL6FM4001BTUT2	VMAX400K 400GB FLASH R1 TAA UPG 48+	\$8,160.00	ES-1	36%	\$5,222.40	\$873.94	\$0.00	\$0.00	\$0.00	\$0.00	\$873.94
5	HL6FM4001BUT0	VMAX400K 400GB FLASH R1 UPG 1-31	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	HL6FM4001BUT1	VMAX400K 400GB FLASH R1 UPG 32-47	\$8,097.00	ES-1	36%	\$5,182.08	\$867.19	\$0.00	\$0.00	\$0.00	\$0.00	\$867.19
5	HL6FM4001BUT2	VMAX400K 400GB FLASH R1 UPG 48+	\$8,160.00	ES-1	36%	\$5,222.40	\$873.94	\$0.00	\$0.00	\$0.00	\$0.00	\$873.94
5	HL6FM4005BT0	VMAX400K 400GB FLASH R5(3+1) 1-95	\$7,425.00	ES-1	36%	\$4,752.00	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.75
5	HL6FM4005BT1	VMAX400K 400GB FLASH R5(3+1) 96-127	\$5,830.00	ES-1	36%	\$3,731.20	\$874.50	\$0.00	\$0.00	\$0.00	\$0.00	\$874.50
5	HL6FM4005BT2	VMAX400K 400GB FLASH R5(3+1) 128-191	\$5,565.00	ES-1	36%	\$3,561.60	\$834.75	\$0.00	\$0.00	\$0.00	\$0.00	\$834.75
5	HL6FM4005BT3	VMAX400K 400GB FLASH R5(3+1) 192-255	\$5,305.00	ES-1	36%	\$3,395.20	\$795.75	\$0.00	\$0.00	\$0.00	\$0.00	\$795.75
5	HL6FM4005BT4	VMAX400K 400GB FLASH R5(3+1) 256+	\$5,040.00	ES-1	36%	\$3,225.60	\$756.00	\$0.00	\$0.00	\$0.00	\$0.00	\$756.00
5	HL6FM4005BTUT0	VMAX400K 400GB FLASHR5(3+1)TAAUPG 1-31	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	HL6FM4005BTUT1	VMAX400K 400GB FLASHR5(3+1)TAAUPG 32-47	\$8,097.00	ES-1	36%	\$5,182.08	\$867.19	\$0.00	\$0.00	\$0.00	\$0.00	\$867.19
5	HL6FM4005BTUT2	VMAX400K 400GB FLASHR5(3+1)TAAUPG 48+	\$7,790.00	ES-1	36%	\$4,985.60	\$834.31	\$0.00	\$0.00	\$0.00	\$0.00	\$834.31
5	HL6FM4005BUT0	VMAX400K 400GB FLASH R5(3+1) UPG 1-31	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	HL6FM4005BUT1	VMAX400K 400GB FLASH R5(3+1) UPG 32-47	\$8,097.00	ES-1	36%	\$5,182.08	\$867.19	\$0.00	\$0.00	\$0.00	\$0.00	\$867.19
5	HL6FM4005BUT2	VMAX400K 400GB FLASH R5(3+1) UPG 48+	\$7,790.00	ES-1	36%	\$4,985.60	\$834.31	\$0.00	\$0.00	\$0.00	\$0.00	\$834.31
5	HL6FM4006BT0	VMAX400K 400GB FLASH R6(6+2) 1-95	\$7,425.00	ES-1	36%	\$4,752.00	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.75
5	HL6FM4006BT1	VMAX400K 400GB FLASH R6(6+2) 96-127	\$5,830.00	ES-1	36%	\$3,731.20	\$874.50	\$0.00	\$0.00	\$0.00	\$0.00	\$874.50
5	HL6FM4006BT2	VMAX400K 400GB FLASH R6(6+2) 128-191	\$5,565.00	ES-1	36%	\$3,561.60	\$834.75	\$0.00	\$0.00	\$0.00	\$0.00	\$834.75
5	HL6FM4006BT3	VMAX400K 400GB FLASH R6(6+2) 192-255	\$5,305.00	ES-1	36%	\$3,395.20	\$795.75	\$0.00	\$0.00	\$0.00	\$0.00	\$795.75
5	HL6FM4006BT4	VMAX400K 400GB FLASH R6(6+2) 256+	\$5,040.00	ES-1	36%	\$3,225.60	\$756.00	\$0.00	\$0.00	\$0.00	\$0.00	\$756.00
5	HL6FM4006BTUT0	VMAX400K 400GB FLASHR6(6+2)TAAUPG 1-31	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	HL6FM4006BTUT1	VMAX400K 400GB FLASHR6(6+2)TAAUPG 32-47	\$8,097.00	ES-1	36%	\$5,182.08	\$867.19	\$0.00	\$0.00	\$0.00	\$0.00	\$867.19
5	HL6FM4006BTUT2	VMAX400K 400GB FLASHR6(

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	HL6FM4006BUT1	VMAX400K 400GB FLASH R6(6+2)UPG 32-47	\$8,097.00	ES-1	36%	\$5,182.08	\$867.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$867.19
5	HL6FM4006BUT2	VMAX400K 400GB FLASH R6(6+2)UPG 48+	\$7,790.00	ES-1	36%	\$4,985.60	\$834.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$834.31
5	HL6FM4007BT0	VMAX400K 400GB FLASH R5(7+1) 1-95	\$7,425.00	ES-1	36%	\$4,752.00	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.75
5	HL6FM4007BT1	VMAX400K 400GB FLASH R5(7+1) 96-127	\$5,830.00	ES-1	36%	\$3,731.20	\$874.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$874.50
5	HL6FM4007BT2	VMAX400K 400GB FLASH R5(7+1) 128-191	\$5,565.00	ES-1	36%	\$3,561.60	\$834.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$834.75
5	HL6FM4007BT3	VMAX400K 400GB FLASH R5(7+1) 192-255	\$5,305.00	ES-1	36%	\$3,395.20	\$795.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$795.75
5	HL6FM4007BT4	VMAX400K 400GB FLASH R5(7+1) 256+	\$5,040.00	ES-1	36%	\$3,225.60	\$756.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$756.00
5	HL6FM4007BTUT0	VMAX400K 400GB FLASH R5(7+1)TAAUPG 1-31	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	HL6FM4007BTUT1	VMAX400K 400GB FLASH R5(7+1)TAAUPG 32-47	\$8,097.00	ES-1	36%	\$5,182.08	\$867.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$867.19
5	HL6FM4007BTUT2	VMAX400K 400GB FLASH R5(7+1)TAAUPG 48+	\$7,790.00	ES-1	36%	\$4,985.60	\$834.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$834.31
5	HL6FM4007BUT0	VMAX400K 400GB FLASH R5(7+1) UPG 1-31	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	HL6FM4007BUT1	VMAX400K 400GB FLASH R5(7+1) UPG 32-47	\$8,097.00	ES-1	36%	\$5,182.08	\$867.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$867.19
5	HL6FM4007BUT2	VMAX400K 400GB FLASH R5(7+1) UPG 48+	\$7,790.00	ES-1	36%	\$4,985.60	\$834.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$834.31
5	HL6FM400FBT0	VMAX400K 400GB FLASH R6(14+2) 1-95	\$7,425.00	ES-1	36%	\$4,752.00	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.75
5	HL6FM400FBT1	VMAX400K 400GB FLASH R6(14+2) 96-127	\$5,830.00	ES-1	36%	\$3,731.20	\$874.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$874.50
5	HL6FM400FBT2	VMAX400K 400GB FLASH R6(14+2) 128-191	\$5,565.00	ES-1	36%	\$3,561.60	\$834.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$834.75
5	HL6FM400FBT3	VMAX400K 400GB FLASH R6(14+2) 192-255	\$5,305.00	ES-1	36%	\$3,395.20	\$795.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$795.75
5	HL6FM400FBT4	VMAX400K 400GB FLASH R6(14+2) 256+	\$5,040.00	ES-1	36%	\$3,225.60	\$756.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$756.00
5	HL6FM400FBTUT0	VMAX400K 400GBFLASH R6(14+2)TAAUPG 1-31	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	HL6FM400FBTUT1	VMAX400K 400GBFLASH R6(14+2)TAAUPG 32-47	\$8,097.00	ES-1	36%	\$5,182.08	\$867.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$867.19
5	HL6FM400FBTUT2	VMAX400K 400GBFLASH R6(14+2)TAAUPG 48+	\$7,790.00	ES-1	36%	\$4,985.60	\$834.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$834.31
5	HL6FM400FBUT0	VMAX400K 400GB FLASH R6(14+2) UPG 1-31	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	HL6FM400FBUT1	VMAX400K 400GB FLASH R6(14+2) UPG 32-47	\$8,097.00	ES-1	36%	\$5,182.08	\$867.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$867.19
5	HL6FM400FBUT2	VMAX400K 400GB FLASH R6(14+2) UPG 48+	\$7,790.00	ES-1	36%	\$4,985.60	\$834.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$834.31
5	HL6FM400SB	VMAX400K 400GB FLASH SPARE	\$7,425.00	ES-1	36%	\$4,752.00	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.75
5	HL6FM400SBU	VMAX 400K 400GB FLASH DRIVE SPARE UPG	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	HL6FM8001BT0	VMAX400K 800GB FLASH R1 1-47	\$13,095.00	ES-1	36%	\$8,380.80	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,964.25
5	HL6FM8001BT1	VMAX400K 800GB FLASH R1 48-63	\$8,885.00	ES-1	36%	\$5,686.40	\$1,332.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,332.75
5	HL6FM8001BT2	VMAX400K 800GB FLASH R1 64-95	\$8,415.00	ES-1	36%	\$5,385.60	\$1,262.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,262.25
5	HL6FM8001BT3	VMAX400K 800GB FLASH R1 96-127	\$7,950.00	ES-1	36%	\$5,088.00	\$1,192.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,192.50
5	HL6FM8001BT4	VMAX400K 800GB FLASH R1 128+	\$7,950.00	ES-1	36%	\$5,088.00	\$1,192.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,192.50
5	HL6FM8001BTUT0	VMAX400K 800GB FLASH R1 TAA UPG 1-23	\$18,325.00	ES-1	36%	\$11,728.00	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	HL6FM8001BTUT1	VMAX400K 800GB FLASH R1 TAA UPG 24-31	\$12,340.00	ES-1	36%	\$7,897.60	\$1,321.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,321.61
5	HL6FM8001BTUT2	VMAX400K 800GB FLASH R1 TAA UPG 32+	\$11,780.00	ES-1	36%	\$7,539.20	\$1,261.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,261.64
5	HL6FM8001BUT0	VMAX400K 800GB FLASH R1 UPG 1-23	\$18,325.00	ES-1	36%	\$11,728.00	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	HL6FM8001BUT1	VMAX400K 800GB FLASH R1 UPG 24-31	\$12,340.00	ES-1	36%	\$7,897.60	\$1,321.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,321.61
5	HL6FM8001BUT2	VMAX400K 800GB FLASH R1 UPG 32+	\$11,780.00	ES-1	36%	\$7,539.20	\$1,261.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,261.64
5	HL6FM8005BT0	VMAX400K 800GB FLASH R5(3+1) 1-47	\$13,095.00	ES-1	36%	\$8,380.80	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,964.25
5	HL6FM8005BT1	VMAX400K 800GB FLASH R5(3+1) 48-63	\$8,885.00	ES-1	36%	\$5,686.40	\$1,332.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,332.75
5	HL6FM8005BT2	VMAX400K 800GB FLASH R5(3+1) 64-95	\$8,415.00	ES-1	36%	\$5,385.60	\$1,262.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,262.25
5	HL6FM8005BT3	VMAX400K 800GB FLASH R5(3+1) 96-127	\$7,950.00	ES-1	36%	\$5,088.00	\$1,192.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,192.50
5	HL6FM8005BT4	VMAX400K 800GB FLASH R5(3+1) 128+	\$7,950.00	ES-1	36%	\$5,088.00	\$1,192.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,192.50
5	HL6FM8005BTUT0	VMAX400K 800GBFLASH R5(3+1) TAA UPG 1-23	\$18,325.00	ES-1	36%	\$11,728.00	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	HL6FM8005BTUT1	VMAX400K 800GBFLASH R5(3+1) TAAUPG 24-31	\$12,340.00	ES-1	36%	\$7,897.60	\$1,321.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,321.61
5	HL6FM8005BTUT2	VMAX400K 800GB FLASH R5(3+1) TAA UPG 32+	\$11,780.00	ES-1	36%	\$7,539.20	\$1,261.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,261.64
5	HL6FM8005BUT0	VMAX400K 800GB FLASH R5(3+1) UPG 1-23	\$18,325.00	ES-1	36%	\$11,728.00	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	HL6FM8005BUT1	VMAX400K 800GB FLASH R5(3+1) UPG 24-31	\$12,340.00	ES-1	36%	\$7,897.60	\$1,321.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,321.61
5	HL6FM8005BUT2	VMAX400K 800GB FLASH R5(3+1) UPG 32+	\$11,780.00	ES-1	36%	\$7,539.20	\$1,261.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,261.64
5	HL6FM8006BT0	VMAX400K 800GB FLASH R6(6+2) 1-47	\$13,095.00	ES-1	36%	\$8,380.80	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,964.25
5	HL6FM8006BT1	VMAX400K 800GB FLASH R6(6+2) 48-63	\$8,885.00	ES-1	36%	\$5,686.40	\$1,332.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,332.75
5	HL6FM8006BT2	VMAX400K 800GB FLASH R6(6+2) 64-95	\$8,415.00	ES-1	36%	\$5,385.60	\$1,262.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,262.25
5	HL6FM8006BT3	VMAX400K 800GB FLASH R6(6+2) 96-127	\$7,950.00	ES-1	36%	\$5,088.00	\$1,192.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,192.50
5	HL6FM8006BT4	VMAX400K 800GB FLASH R6(6+2) 128+	\$7,950.00	ES-1	36%	\$5,088.00	\$1,192.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,192.50
5	HL6FM8006BTUT0	VMAX400K 800GBFLASH R6(6+2) TAA UPG 1-23	\$18,325.00	ES-1	36%	\$11,728.00	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	HL6FM8006BTUT1	VMAX400K 800GBFLASH R6(6+2)TAAUPG 24-31	\$12,340.00	ES-1	36%	\$7,897.60	\$1,321.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,321.61
5	HL6FM8006BTUT2	VMAX400K 800GB FLASH R6(6+2) TAA UPG 32+	\$11,780.00	ES-1	36%	\$7,539.20	\$1,261.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,261.64
5	HL6FM8006BUT0	VMAX400K 800GB FLASH R6(6+2) UPG 1-23	\$18,325.00	ES-1	36%	\$11,728.00	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	HL6FM8006BUT1	VMAX400K 800GB FLASH R6(6+2) UPG 24-31	\$12,340.00	ES-1	36%	\$7,897.60	\$1,321.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,321.61
5	HL6FM8006BUT2	VMAX400K 800GB FLASH R6(6+2) UPG 32+	\$11,780.00	ES-1	36%	\$7,539.20	\$1,261.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,261.64
5	HL6FM8007BT0	VMAX400K 800GB FLASH R5(7+1) 1-47	\$13,095.00	ES-1	36%	\$8,380.80	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,964.25
5	HL6FM8007BT1	VMAX400K 800GB FLASH R5(7+1) 48-63	\$8,885.00	ES-1	36%	\$5,686.40	\$1,332.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,332.75
5	HL6FM8007BT2	VMAX400K 800GB FLASH R5(7+1) 64-95	\$8,415.00	ES-1	36%	\$5,385.60	\$1,262.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,262.25
5	HL6FM8007BT3	VMAX400K 800GB FLASH R5(7+1) 96-127	\$7,950.00	ES-1	36%	\$5,088.00	\$1,192.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,192.50
5	HL6FM8007BT4	VMAX400K 800GB FLASH R5(7+1) 128+	\$7,950.00	ES-1	36%	\$5,088.00	\$1,192.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,192.50
5	HL6FM8007BTUT0	VMAX400K 800GBFLASH R5(7+1) TAA UPG 1-23	\$18,325.00	ES-1	36%	\$11,728.00	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	HL6FM8007BTUT1	VMAX400K 800GBFLASH R5(7+1) TAAUPG 24-31	\$12,340.00	ES-1	36%	\$7,897.60	\$1,321.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,321.61
5	HL6FM8007BTUT2	VMAX400K 800GB FLASH R5(7+1) TAA UPG 32+	\$11,780.00	ES-1	36%	\$7,539.20	\$1,261.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,261.64
5	HL6FM8007BUT0	VMAX400K 800GB FLASH R5(7+1) UPG 1-23	\$18,325.00	ES-1	36%	\$11,728.00	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	HL6FM8007BUT1	VMAX400K 800GB FLASH R5(7+1) UPG 24-31	\$12,340.00	ES-1	36%	\$7,897.60	\$1,321.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,321.61
5	HL6FM8007BUT2	VMAX400K 800GB FLASH R5(7+1) UPG 32+	\$11,780.00	ES-1	36%	\$7,539.20	\$1,261.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,261.64
5	HL6FM800FBT0	VMAX400K 800GB FLASH R6(14+2) 1-47	\$13,095.00	ES-1	36%	\$8,380.80	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,964.25
5	HL6FM800FBT1	VMAX400K 800GB FLASH R6(14+2) 48-63	\$8,885.00	ES-1	36%	\$5,686.40	\$1,332.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,332.75
5	HL6FM800FBT2	VMAX400K 800GB FLASH R6(14+2) 64-95	\$8,415.00	ES-1	36%	\$5,385.60	\$1,262.25	\$0					

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	HL6FM800FBUT2	VMAX400K 800GB FLASH R6(14+2) UPG 32+	\$11,780.00	ES-1	36%	\$7,539.20	\$1,261.64	\$0.00	\$0.00	\$0.00	\$0.00	\$1,261.64
5	HL6FM800SB	VMAX400K 800GB FLASH SPARE	\$13,095.00	ES-1	36%	\$8,380.80	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,964.25
5	HL6FM800SBU	VMAX 400K 800GB FLASH DRIVE SPARE UPG	\$18,325.00	ES-1	36%	\$11,962.61	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	HS61012001BTU	VMAX 400K 1200GB 10K SAS DRV R1 TAA UPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	HS61012001BU	VMAX 400K 1200GB 10K SAS DRV R1 UPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	HS61012005BTU	VMAX 400K 1200GB 10K SAS DRR5(3+1)TAAUPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	HS61012005BU	VMAX 400K 1200GB 10K SAS DRV R5(3+1)UPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	HS61012006BTU	VMAX 400K 1200GB 10K SAS DRR6(6+2)TAAUPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	HS61012006BU	VMAX 400K 1200GB 10K SAS DRV R6(6+2)UPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	HS61012007BTU	VMAX 400K 1200GB 10K SAS DRR5(7+1)TAAUPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	HS61012007BU	VMAX 400K 1200GB 10K SAS DRV R5(7+1)UPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	HS6101200FBTU	VMAX 400K 1200GB 10K SAS R6(14+2)TAAUPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	HS6101200FBU	VMAX 400K 1200GB 10K SAS R6(14+2)UPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	HS6101200SBTU	VMAX 400K 1200GB 10K SAS SPARE TAA UPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	HS6101200SBU	VMAX 400K 1200GB 10K SAS SPARE UPG	\$2,330.00	ES-1	36%	\$1,491.20	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$249.54
5	HS6103001BTU	VMAX 400K 300GB 10K SAS DRV R1 TAA UPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	HS6103001BU	VMAX 400K 300GB 10K SAS DRV R1 UPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	HS6103005BTU	VMAX 400K 300GB 10K SAS DRRV5(3+1)TAAUPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	HS6103005BU	VMAX 400K 300GB 10K SAS DRV R5(3+1)UPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	HS6103006BTU	VMAX 400K 300GB 10K SAS DRRV6(6+2)TAAUPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	HS6103006BU	VMAX 400K 300GB 10K SAS DRV R6(6+2)UPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	HS6103007BTU	VMAX 400K 300GB 10K SAS DRRV5(7+1)TAAUPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	HS6103007BU	VMAX 400K 300GB 10K SAS DRV R5(7+1)UPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	HS610300FBTU	VMAX 400K 300GB 10K SAS DRR6(14+2)TAAUPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	HS610300FBU	VMAX 400K 300GB 10K SAS DR R6(14+2)UPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	HS610300SBTU	VMAX 400K 300GB 10K SAS DR SPARE TAAUPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	HS610300SBU	VMAX 400K 300GB 10K SAS DR SPARE UPG	\$805.00	ES-1	36%	\$515.20	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$86.22
5	HS6106001BTU	VMAX 400K 600GB 10K SAS DRV R1 TAA UPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	HS6106001BU	VMAX 400K 600GB 10K SAS DRV R1 UPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	HS6106005BTU	VMAX 400K 600GB 10K SAS DRRV5(3+1)TAAUPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	HS6106005BU	VMAX 400K 600GB 10K SAS DRV R5(3+1)UPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	HS6106006BTU	VMAX 400K 600GB 10K SAS DRRV6(6+2)TAAUPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	HS6106006BU	VMAX 400K 600GB 10K SAS DRV R6(6+2)UPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	HS6106007BTU	VMAX 400K 600GB 10K SAS DRRV5(7+1)TAAUPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	HS6106007BU	VMAX 400K 600GB 10K SAS DRV R5(7+1)UPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	HS610600FBTU	VMAX 400K 600GB 10K SAS R6(14+2)TAA UPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	HS610600FBU	VMAX 400K 600GB 10K SAS R6(14+2)UPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	HS610600SBTU	VMAX 400K 600GB 10K SAS SPARE TAA UPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	HS610600SBU	VMAX 400K 600GB 10K SAS SPARE UPG	\$1,510.00	ES-1	36%	\$966.40	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$161.72
5	HS6153001BTU	VMAX 400K 300GB 15K SAS DRV R1 TAA UPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	HS6153001BU	VMAX 400K 300GB 15K SAS DRV R1 UPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	HS6153005BTU	VMAX 400K 300GB 15K SAS DRRV5(3+1)TAAUPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	HS6153005BU	VMAX 400K 300GB 15K SAS DRV R5(3+1)UPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	HS6153006BTU	VMAX 400K 300GB 15K SAS DRRV6(6+2)TAAUPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	HS6153006BU	VMAX 400K 300GB 15K SAS DRV R6(6+2) UPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	HS6153007BTU	VMAX 400K 300GB 15K SAS DRRV5(7+1)TAAUPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	HS6153007BU	VMAX 400K 300GB 15K SAS DRV R5(7+1) UPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	HS615300FBTU	VMAX 400K 300GB 15K SAS DRR6(14+2)TAAUPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	HS615300FBU	VMAX 400K 300GB 15K SAS DRV R6(14+2) UPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	HS615300SBTU	VMAX 400K 300GB 15K SAS DRV SPARE TAAUPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	HS615300SBU	VMAX 400K 300GB 15K SAS DRV SPARE UPG	\$2,065.00	ES-1	36%	\$1,321.60	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$221.16
5	HS6FM16001BT0	VMAX400K 1600GB FLASH R1 1-23	\$22,600.00	ES-1	36%	\$14,464.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,390.00
5	HS6FM16001BT1	VMAX400K 1600GB FLASH R1 24-31	\$15,335.00	ES-1	36%	\$9,814.40	\$2,300.25	\$0.00	\$0.00	\$0.00	\$0.00	\$2,300.25
5	HS6FM16001BT2	VMAX400K 1600GB FLASH R1 32-47	\$14,525.00	ES-1	36%	\$9,296.00	\$2,178.75	\$0.00	\$0.00	\$0.00	\$0.00	\$2,178.75
5	HS6FM16001BT3	VMAX400K 1600GB FLASH R1 48-63	\$13,720.00	ES-1	36%	\$8,780.80	\$2,058.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,058.00
5	HS6FM16001BT4	VMAX400K 1600GB FLASH R1 64+	\$12,915.00	ES-1	36%	\$8,265.60	\$1,937.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,937.25
5	HS6FM16001BTUT0	VMAX400K 1600GB FLASH R1 TAA UPG 1-15	\$31,805.00	ES-1	36%	\$20,355.20	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	HS6FM16001BTUT1	VMAX400K 1600GB FLASH R1 TAA PG 16-23	\$20,600.00	ES-1	36%	\$13,184.00	\$2,206.26	\$0.00	\$0.00	\$0.00	\$0.00	\$2,206.26
5	HS6FM16001BTUT2	VMAX400K 1600GB FLASH R1 TAA UPG 24+	\$19,200.00	ES-1	36%	\$12,288.00	\$2,056.32	\$0.00	\$0.00	\$0.00	\$0.00	\$2,056.32
5	HS6FM16001BUT0	VMAX400K 1600GB FLASH R1 UPG 1-15	\$31,805.00	ES-1	36%	\$20,355.20	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	HS6FM16001BUT1	VMAX400K 1600GB FLASH R1 UPG 16-23	\$20,600.00	ES-1	36%	\$13,184.00	\$2,206.26	\$0.00	\$0.00	\$0.00	\$0.00	\$2,206.26
5	HS6FM16001BUT2	VMAX400K 1600GB FLASH R1 UPG 24+	\$19,200.00	ES-1	36%	\$12,288.00	\$2,056.32	\$0.00	\$0.00	\$0.00	\$0.00	\$2,056.32
5	HS6FM16005BT0	VMAX400K 1600GB FLASH R5(3+1) 1-23	\$22,600.00	ES-1	36%	\$14,464.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,390.00
5	HS6FM16005BT1	VMAX400K 1600GB FLASH R5(3+1) 24-31	\$15,335.00	ES-1	36%	\$9,814.40	\$2,300.25	\$0.00	\$0.00	\$0.00	\$0.00	\$2,300.25
5	HS6FM16005BT2	VMAX400K 1600GB FLASH R5(3+1) 32-47	\$14,525.00	ES-1	36%	\$9,296.00	\$2,178.75	\$0.00	\$0.00	\$0.00	\$0.00	\$2,178.75
5	HS6FM16005BT3	VMAX400K 1600GB FLASH R5(3+1) 48-63	\$13,720.00	ES-1	36%	\$8,780.80	\$2,058.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,058.00
5	HS6FM16005BT4	VMAX400K 1600GB FLASH R5(3+1) 64+	\$12,915.00	ES-1	36%	\$8,265.60	\$1,937.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,937.25
5	HS6FM16005BTUT0	VMAX400K 1600GBFLASH R5(3+1)TAAUPG 1-15	\$31,805.00	ES-1	36%	\$20,355.20	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	HS6FM16005BTUT1	VMAX400K 1600GBFLASH R5(3+1)TAAUPG16-23	\$20,600.00	ES-1	36%	\$13,184.00	\$2,206.26	\$0.00	\$0.00	\$0.00	\$0.00	\$2,206.26
5	HS6FM16005BTUT2	VMAX400K 1600GB FLASH R5(3+1)TAAUPG 24+	\$19,200.00	ES-1	36%	\$12,288.00	\$2,056.32	\$0.00	\$0.00	\$0.00	\$0.00	\$2,056.32
5	HS6FM16005BUT0	VMAX400K 1600GB FLASH R5(3+1) UPG 1-15	\$31,805.00	ES-1	36%	\$20,355.20	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	HS6FM16005BUT1	VMAX400K 1600GB FLASH R5(3+1) UPG 16-23	\$20,600.00	ES-1	36%	\$13,184.00	\$2,206.26	\$0.00	\$0.00	\$0.00	\$0.00	\$2,206.26
5	HS6FM16005BUT2	VMAX400K 1600GB FLASH R5(3+1) UPG 24+	\$19,200.00	ES-1	36%	\$12,288.00	\$2,056.32	\$0.00	\$0.00	\$0.00	\$0.00	\$2,056.32
5	HS6FM16006BT0	VMAX400K 1600GB FLASH R6(6+2) 1-23	\$22,600.00	ES-1	36%	\$14,464.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,390.00
5	HS6FM16006BT1	VMAX400K 1600GB FLASH R6(6+2) 24-31	\$15,335.00	ES-1	36%	\$9,814.40	\$2,300.25	\$0.00	\$0.00	\$0.00	\$0.00	\$2,300.25
5	HS6FM16006BT2	VMAX400K 1600GB FLASH R6(6+2) 32-47	\$14,525.00	ES-1	36%	\$9,296.00	\$2,178.75	\$0.00	\$0.00	\$0.00	\$0.00	\$2,178.75
5	HS6FM16006BT3	VMAX400K 1600GB FLASH R6(6+2) 48-63	\$13,720.00	ES-1	36%	\$8,780.80	\$2,058.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,058.00
5	HS6FM16006BT4	VMAX400K 1600GB FLASH R6(6+2) 64+	\$12,915.00	ES-1	36%	\$8,265.60	\$1,937.25</					

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	HS6FM16006BTUT2	VMAX400K 1600GBFLASH R6(6+2)TAA UPG 24+	\$20,174.00	ES-1	36%	\$12,911.36	\$2,160.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,160.64
5	HS6FM16006BUT0	VMAX400K 1600GB FLASH R6(6+2) UPG 1-15	\$31,805.00	ES-1	36%	\$20,355.20	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	HS6FM16006BUT1	VMAX400K 1600GB FLASH R6(6+2) UPG 16-23	\$21,599.00	ES-1	36%	\$13,823.36	\$2,313.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,313.25
5	HS6FM16006BUT2	VMAX400K 1600GB FLASH R6(6+2) UPG 24+	\$20,174.00	ES-1	36%	\$12,911.36	\$2,160.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,160.64
5	HS6FM16007BT0	VMAX400K 1600GB FLASH R5(7+1) 1-23	\$22,600.00	ES-1	36%	\$14,464.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,390.00
5	HS6FM16007BT1	VMAX400K 1600GB FLASH R5(7+1) 24-31	\$15,335.00	ES-1	36%	\$9,814.40	\$2,300.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,300.25
5	HS6FM16007BT2	VMAX400K 1600GB FLASH R5(7+1) 32-47	\$14,525.00	ES-1	36%	\$9,296.00	\$2,178.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,178.75
5	HS6FM16007BT3	VMAX400K 1600GB FLASH R5(7+1) 48-63	\$13,720.00	ES-1	36%	\$8,780.80	\$2,058.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,058.00
5	HS6FM16007BT4	VMAX400K 1600GB FLASH R5(7+1) 64+	\$12,915.00	ES-1	36%	\$8,265.60	\$1,937.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,937.25
5	HS6FM16007BTUT0	VMAX400K 1600GBFLASH R5(7+1)TAAUPG 1-15	\$31,805.00	ES-1	36%	\$20,355.20	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	HS6FM16007BTUT1	VMAX400K 1600GBFLASH R5(7+1)TAAUPG16-23	\$20,600.00	ES-1	36%	\$13,184.00	\$2,206.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,206.26
5	HS6FM16007BTUT2	VMAX400K 1600GBFLASH R5(7+1)TAA UPG 24+	\$19,200.00	ES-1	36%	\$12,288.00	\$2,056.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,056.32
5	HS6FM16007BUT0	VMAX400K 1600GB FLASH R5(7+1) UPG 1-15	\$31,805.00	ES-1	36%	\$20,355.20	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	HS6FM16007BUT1	VMAX400K 1600GB FLASH R5(7+1) UPG 16-23	\$20,600.00	ES-1	36%	\$13,184.00	\$2,206.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,206.26
5	HS6FM16007BUT2	VMAX400K 1600GB FLASH R5(7+1) UPG 24+	\$19,200.00	ES-1	36%	\$12,288.00	\$2,056.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,056.32
5	HS6FM1600FBT0	VMAX400K 1600GB FLASH R6(14+2) 1-23	\$22,600.00	ES-1	36%	\$14,464.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,390.00
5	HS6FM1600FBT1	VMAX400K 1600GB FLASH R6(14+2) 24-31	\$15,335.00	ES-1	36%	\$9,814.40	\$2,300.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,300.25
5	HS6FM1600FBT2	VMAX400K 1600GB FLASH R6(14+2) 32-47	\$14,525.00	ES-1	36%	\$9,296.00	\$2,178.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,178.75
5	HS6FM1600FBT3	VMAX400K 1600GB FLASH R6(14+2) 48-63	\$13,720.00	ES-1	36%	\$8,780.80	\$2,058.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,058.00
5	HS6FM1600FBT4	VMAX400K 1600GB FLASH R6(14+2) 64+	\$12,915.00	ES-1	36%	\$8,265.60	\$1,937.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,937.25
5	HS6FM1600FBTUT0	VMAX400K 1600GBFLASH R6(14+2)TAAUPG 1-15	\$31,805.00	ES-1	36%	\$20,355.20	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	HS6FM1600FBTUT1	VMAX400K 1600GBFLASH R6(14+2)TAAUPG16-23	\$21,599.00	ES-1	36%	\$13,823.36	\$2,313.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,313.25
5	HS6FM1600FBTUT2	VMAX400K 1600GB FLASH R6(14+2)TAA UPG 24+	\$20,174.00	ES-1	36%	\$12,911.36	\$2,160.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,160.64
5	HS6FM1600FBUT0	VMAX400K 1600GB FLASH R6(14+2) UPG 1-15	\$31,805.00	ES-1	36%	\$20,355.20	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	HS6FM1600FBUT1	VMAX400K 1600GB FLASH R6(14+2) UPG 16-23	\$21,599.00	ES-1	36%	\$13,823.36	\$2,313.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,313.25
5	HS6FM1600FBUT2	VMAX400K 1600GB FLASH R6(14+2) UPG 24+	\$22,600.00	ES-1	36%	\$14,464.00	\$2,420.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,420.46
5	HS6FM1600SB	VMAX400K 1600GB FLASH SPARE	\$22,600.00	ES-1	36%	\$14,464.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,390.00
5	HS6FM1600SBU	VMAX 400K 1600GB FLASH DRIVE SPARE UPG	\$31,805.00	ES-1	36%	\$20,355.20	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,406.32
5	HS6FM2001BT0	VMAX400K 200GB FLASH R1 1-191	\$3,905.00	ES-1	36%	\$2,499.20	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$585.75
5	HS6FM2001BT1	VMAX400K 200GB FLASH R1 192-255	\$3,350.00	ES-1	36%	\$2,144.00	\$502.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$502.50
5	HS6FM2001BT2	VMAX400K 200GB FLASH R1 256-383	\$3,210.00	ES-1	36%	\$2,054.40	\$481.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$481.50
5	HS6FM2001BT3	VMAX400K 200GB FLASH R1 384-511	\$3,065.00	ES-1	36%	\$1,961.60	\$459.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$459.75
5	HS6FM2001BT4	VMAX400K 200GB FLASH R1 512+	\$2,930.00	ES-1	36%	\$1,875.20	\$439.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$439.50
5	HS6FM2001BTUT0	VMAX400K 200GB FLASH R1 TAA UPG 1-63	\$5,475.00	ES-1	36%	\$3,504.00	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	HS6FM2001BTUT1	VMAX400K 200GB FLASH R1 TAA UPG 64-95	\$4,718.00	ES-1	36%	\$3,019.52	\$505.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$505.30
5	HS6FM2001BTUT2	VMAX400K 200GB FLASH R1 TAA UPG 96+	\$4,458.00	ES-1	36%	\$2,853.12	\$477.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$477.45
5	HS6FM2001BUT0	VMAX400K 200GB FLASH R1 UPG 1-63	\$5,475.00	ES-1	36%	\$3,504.00	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	HS6FM2001BUT1	VMAX400K 200GB FLASH R1 UPG 64-95	\$4,718.00	ES-1	36%	\$3,019.52	\$505.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$505.30
5	HS6FM2001BUT2	VMAX400K 200GB FLASH R1 UPG 96+	\$4,458.00	ES-1	36%	\$2,853.12	\$477.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$477.45
5	HS6FM2005BT0	VMAX400K 200GB FLASH R5(3+1) 1-191	\$3,905.00	ES-1	36%	\$2,499.20	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$585.75
5	HS6FM2005BT1	VMAX400K 200GB FLASH R5(3+1) 192-255	\$3,350.00	ES-1	36%	\$2,144.00	\$502.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$502.50
5	HS6FM2005BT2	VMAX400K 200GB FLASH R5(3+1) 256-383	\$3,210.00	ES-1	36%	\$2,054.40	\$481.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$481.50
5	HS6FM2005BT3	VMAX400K 200GB FLASH R5(3+1) 384-511	\$3,065.00	ES-1	36%	\$1,961.60	\$459.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$459.75
5	HS6FM2005BT4	VMAX400K 200GB FLASH R5(3+1) 512+	\$2,930.00	ES-1	36%	\$1,875.20	\$439.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$439.50
5	HS6FM2005BTUT0	VMAX400K 200GBFLASH R5(3+1) TAAUPG 1-63	\$5,475.00	ES-1	36%	\$3,504.00	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	HS6FM2005BTUT1	VMAX400K 200GBFLASH R5(3+1)TAAUPG 64-95	\$4,718.00	ES-1	36%	\$3,019.52	\$505.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$505.30
5	HS6FM2005BTUT2	VMAX400K 200GB FLASH R5(3+1) TAAUPG 96+	\$4,458.00	ES-1	36%	\$2,853.12	\$477.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$477.45
5	HS6FM2005BUT0	VMAX400K 200GB FLASH R5(3+1) UPG 1-63	\$5,475.00	ES-1	36%	\$3,504.00	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	HS6FM2005BUT1	VMAX400K 200GB FLASH R5(3+1) UPG 64-95	\$4,718.00	ES-1	36%	\$3,019.52	\$505.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$505.30
5	HS6FM2005BUT2	VMAX400K 200GB FLASH R5(3+1) UPG 96+	\$4,458.00	ES-1	36%	\$2,853.12	\$477.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$477.45
5	HS6FM2006BT0	VMAX400K 200GB FLASH R6(6+2) 1-191	\$3,905.00	ES-1	36%	\$2,499.20	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$585.75
5	HS6FM2006BT1	VMAX400K 200GB FLASH R6(6+2) 192-255	\$3,350.00	ES-1	36%	\$2,144.00	\$502.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$502.50
5	HS6FM2006BT2	VMAX400K 200GB FLASH R6(6+2) 256-383	\$3,210.00	ES-1	36%	\$2,054.40	\$481.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$481.50
5	HS6FM2006BT3	VMAX400K 200GB FLASH R6(6+2) 384-511	\$3,065.00	ES-1	36%	\$1,961.60	\$459.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$459.75
5	HS6FM2006BT4	VMAX400K 200GB FLASH R6(6+2) 512+	\$2,930.00	ES-1	36%	\$1,875.20	\$439.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$439.50
5	HS6FM2006BTUT0	VMAX400K 200GBFLASH R6(6+2) TAA UPG 1-63	\$5,475.00	ES-1	36%	\$3,504.00	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	HS6FM2006BTUT1	VMAX400K 200GBFLASH R6(6+2) TAAUPG 64-95	\$4,718.00	ES-1	36%	\$3,019.52	\$505.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$505.30
5	HS6FM2006BTUT2	VMAX400K 200GB FLASH R6(6+2) TAA UPG 96+	\$4,458.00	ES-1	36%	\$2,853.12	\$477.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$477.45
5	HS6FM2006BUT0	VMAX400K 200GB FLASH R6(6+2) UPG 1-63	\$5,475.00	ES-1	36%	\$3,504.00	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	HS6FM2006BUT1	VMAX400K 200GB FLASH R6(6+2) UPG 64-95	\$4,718.00	ES-1	36%	\$3,019.52	\$505.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$505.30
5	HS6FM2006BUT2	VMAX400K 200GB FLASH R6(6+2) UPG 96+	\$4,458.00	ES-1	36%	\$2,853.12	\$477.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$477.45
5	HS6FM2007BT0	VMAX400K 200GB FLASH R5(7+1) 1-191	\$3,905.00	ES-1	36%	\$2,499.20	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$585.75
5	HS6FM2007BT1	VMAX400K 200GB FLASH R5(7+1) 192-255	\$3,350.00	ES-1	36%	\$2,144.00	\$502.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$502.50
5	HS6FM2007BT2	VMAX400K 200GB FLASH R5(7+1) 256-383	\$3,210.00	ES-1	36%	\$2,054.40	\$481.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$481.50
5	HS6FM2007BT3	VMAX400K 200GB FLASH R5(7+1) 384-511	\$3,065.00	ES-1	36%	\$1,961.60	\$459.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$459.75
5	HS6FM2007BT4	VMAX400K 200GB FLASH R5(7+1) 512+	\$2,930.00	ES-1	36%	\$1,875.20	\$439.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$439.50
5	HS6FM2007BTUT0	VMAX400K 200GBFLASH R5(7+1) TAAUPG 1-63	\$5,475.00	ES-1	36%	\$3,504.00	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	HS6FM2007BTUT1	VMAX400K 200GBFLASH R5(7+1)TAAUPG 64-95	\$4,718.00	ES-1	36%	\$3,019.52	\$505.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$505.30
5	HS6FM2007BTUT2	VMAX400K 200GBFLASH R5(7+1) TAA UPG 96+	\$4,458.00	ES-1	36%	\$2,853.12	\$477.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$477.45
5	HS6FM2007BUT0	VMAX400K 200GB FLASH R5(7+1) UPG 1-63	\$5,475.00	ES-1	36%	\$3,504.00	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	HS6FM2007BUT1	VMAX400K 200GB FLASH R5(7+1) UPG 64-95	\$4,718.00	ES-1	36%	\$3,019.52	\$505.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$505.30
5	HS6FM2007BUT2	VMAX400K 200GB FLASH R5(7+1) UPG 96+	\$4,458.00	ES-1	36%	\$2,853.12	\$477.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$477.45
5	HS6FM200FBT0	VMAX400K 200GB FLASH R6(14+2) 1-191	\$3,905.00	ES-1	36%	\$2,499.20	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00</		

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	HS6FM200FBUT0	VMAX400K 200GB FLASH R6(14+2) UPG 1-63	\$5,475.00	ES-1	36%	\$3,504.00	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	HS6FM200FBUT1	VMAX400K 200GB FLASH R6(14+2) UPG 64-95	\$4,718.00	ES-1	36%	\$3,019.52	\$605.30	\$0.00	\$0.00	\$0.00	\$0.00	\$505.30
5	HS6FM200FBUT2	VMAX400K 200GB FLASH R6(14+2) UPG 96+	\$4,458.00	ES-1	36%	\$2,853.12	\$477.45	\$0.00	\$0.00	\$0.00	\$0.00	\$477.45
5	HS6FM200SB	VMAX400K 200GB FLASH SPARE	\$3,905.00	ES-1	36%	\$2,499.20	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$585.75
5	HS6FM200SBU	VMAX 400K 200GB FLASH DRIVE SPARE UPG	\$5,475.00	ES-1	36%	\$3,504.00	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$586.37
5	HS6FM4001BT0	VMAX400K 400GB FLASH R1 1-95	\$7,425.00	ES-1	36%	\$4,752.00	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.75
5	HS6FM4001BT1	VMAX400K 400GB FLASH R1 96-127	\$5,830.00	ES-1	36%	\$3,731.20	\$874.50	\$0.00	\$0.00	\$0.00	\$0.00	\$874.50
5	HS6FM4001BT2	VMAX400K 400GB FLASH R1 128-191	\$5,565.00	ES-1	36%	\$3,561.60	\$834.75	\$0.00	\$0.00	\$0.00	\$0.00	\$834.75
5	HS6FM4001BT3	VMAX400K 400GB FLASH R1 192-255	\$5,305.00	ES-1	36%	\$3,395.20	\$795.75	\$0.00	\$0.00	\$0.00	\$0.00	\$795.75
5	HS6FM4001BT4	VMAX400K 400GB FLASH R1 256+	\$5,040.00	ES-1	36%	\$3,225.60	\$756.00	\$0.00	\$0.00	\$0.00	\$0.00	\$756.00
5	HS6FM4001BTUT0	VMAX400K 400GB FLASH R1 TAA UPG 1-31	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	HS6FM4001BTUT1	VMAX400K 400GB FLASH R1 TAA UPG 32-47	\$8,097.00	ES-1	36%	\$5,182.08	\$867.19	\$0.00	\$0.00	\$0.00	\$0.00	\$867.19
5	HS6FM4001BTUT2	VMAX400K 400GB FLASH R1 TAA UPG 48+	\$7,790.00	ES-1	36%	\$4,985.60	\$834.31	\$0.00	\$0.00	\$0.00	\$0.00	\$834.31
5	HS6FM4001BUT0	VMAX400K 400GB FLASH R1 UPG 1-31	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	HS6FM4001BUT1	VMAX400K 400GB FLASH R1 UPG 32-47	\$8,097.00	ES-1	36%	\$5,182.08	\$867.19	\$0.00	\$0.00	\$0.00	\$0.00	\$867.19
5	HS6FM4001BUT2	VMAX400K 400GB FLASH R1 UPG 48+	\$7,790.00	ES-1	36%	\$4,985.60	\$834.31	\$0.00	\$0.00	\$0.00	\$0.00	\$834.31
5	HS6FM4005BT0	VMAX400K 400GB FLASH R5(3+1) 1-95	\$7,425.00	ES-1	36%	\$4,752.00	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.75
5	HS6FM4005BT1	VMAX400K 400GB FLASH R5(3+1) 96-127	\$5,830.00	ES-1	36%	\$3,731.20	\$874.50	\$0.00	\$0.00	\$0.00	\$0.00	\$874.50
5	HS6FM4005BT2	VMAX400K 400GB FLASH R5(3+1) 128-191	\$5,565.00	ES-1	36%	\$3,561.60	\$834.75	\$0.00	\$0.00	\$0.00	\$0.00	\$834.75
5	HS6FM4005BT3	VMAX400K 400GB FLASH R5(3+1) 192-255	\$5,305.00	ES-1	36%	\$3,395.20	\$795.75	\$0.00	\$0.00	\$0.00	\$0.00	\$795.75
5	HS6FM4005BT4	VMAX400K 400GB FLASH R5(3+1) 256+	\$5,040.00	ES-1	36%	\$3,225.60	\$756.00	\$0.00	\$0.00	\$0.00	\$0.00	\$756.00
5	HS6FM4005BTUT0	VMAX400K 400GB FLASH R5(3+1)TAAUPG 1-31	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	HS6FM4005BTUT1	VMAX400K 400GB FLASH R5(3+1)TAAUPG 32-47	\$8,097.00	ES-1	36%	\$5,182.08	\$867.19	\$0.00	\$0.00	\$0.00	\$0.00	\$867.19
5	HS6FM4005BTUT2	VMAX400K 400GB FLASH R5(3+1)TAAUPG 48+	\$7,790.00	ES-1	36%	\$4,985.60	\$834.31	\$0.00	\$0.00	\$0.00	\$0.00	\$834.31
5	HS6FM4005BUT0	VMAX400K 400GB FLASH R5(3+1) UPG 1-31	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	HS6FM4005BUT1	VMAX400K 400GB FLASH R5(3+1) UPG 32-47	\$8,097.00	ES-1	36%	\$5,182.08	\$867.19	\$0.00	\$0.00	\$0.00	\$0.00	\$867.19
5	HS6FM4005BUT2	VMAX400K 400GB FLASH R5(3+1) UPG 48+	\$7,790.00	ES-1	36%	\$4,985.60	\$834.31	\$0.00	\$0.00	\$0.00	\$0.00	\$834.31
5	HS6FM4006BT0	VMAX400K 400GB FLASH R6(6+2) 1-95	\$7,425.00	ES-1	36%	\$4,752.00	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.75
5	HS6FM4006BT1	VMAX400K 400GB FLASH R6(6+2) 96-127	\$5,830.00	ES-1	36%	\$3,731.20	\$874.50	\$0.00	\$0.00	\$0.00	\$0.00	\$874.50
5	HS6FM4006BT2	VMAX400K 400GB FLASH R6(6+2) 128-191	\$5,565.00	ES-1	36%	\$3,561.60	\$834.75	\$0.00	\$0.00	\$0.00	\$0.00	\$834.75
5	HS6FM4006BT3	VMAX400K 400GB FLASH R6(6+2) 192-255	\$5,305.00	ES-1	36%	\$3,395.20	\$795.75	\$0.00	\$0.00	\$0.00	\$0.00	\$795.75
5	HS6FM4006BT4	VMAX400K 400GB FLASH R6(6+2) 256+	\$5,040.00	ES-1	36%	\$3,225.60	\$756.00	\$0.00	\$0.00	\$0.00	\$0.00	\$756.00
5	HS6FM4006BTUT0	VMAX400K 400GB FLASH R6(6+2)TAAUPG 1-31	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	HS6FM4006BTUT1	VMAX400K 400GB FLASH R6(6+2)TAAUPG 32-47	\$8,097.00	ES-1	36%	\$5,182.08	\$867.19	\$0.00	\$0.00	\$0.00	\$0.00	\$867.19
5	HS6FM4006BTUT2	VMAX400K 400GB FLASH R6(6+2)TAAUPG 48+	\$7,790.00	ES-1	36%	\$4,985.60	\$834.31	\$0.00	\$0.00	\$0.00	\$0.00	\$834.31
5	HS6FM4006BUT0	VMAX400K 400GB FLASH R6(6+2)UPG 1-31	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	HS6FM4006BUT1	VMAX400K 400GB FLASH R6(6+2)UPG 32-47	\$8,097.00	ES-1	36%	\$5,182.08	\$867.19	\$0.00	\$0.00	\$0.00	\$0.00	\$867.19
5	HS6FM4006BUT2	VMAX400K 400GB FLASH R6(6+2)UPG 48+	\$7,790.00	ES-1	36%	\$4,985.60	\$834.31	\$0.00	\$0.00	\$0.00	\$0.00	\$834.31
5	HS6FM4007BT0	VMAX400K 400GB FLASH R5(7+1) 1-95	\$7,425.00	ES-1	36%	\$4,752.00	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.75
5	HS6FM4007BT1	VMAX400K 400GB FLASH R5(7+1) 96-127	\$5,830.00	ES-1	36%	\$3,731.20	\$874.50	\$0.00	\$0.00	\$0.00	\$0.00	\$874.50
5	HS6FM4007BT2	VMAX400K 400GB FLASH R5(7+1) 128-191	\$5,565.00	ES-1	36%	\$3,561.60	\$834.75	\$0.00	\$0.00	\$0.00	\$0.00	\$834.75
5	HS6FM4007BT3	VMAX400K 400GB FLASH R5(7+1) 192-255	\$5,305.00	ES-1	36%	\$3,395.20	\$795.75	\$0.00	\$0.00	\$0.00	\$0.00	\$795.75
5	HS6FM4007BT4	VMAX400K 400GB FLASH R5(7+1) 256+	\$5,040.00	ES-1	36%	\$3,225.60	\$756.00	\$0.00	\$0.00	\$0.00	\$0.00	\$756.00
5	HS6FM4007BTUT0	VMAX400K 400GB FLASH R5(7+1)TAAUPG 1-31	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	HS6FM4007BTUT1	VMAX400K 400GB FLASH R5(7+1)TAAUPG 32-47	\$8,097.00	ES-1	36%	\$5,182.08	\$867.19	\$0.00	\$0.00	\$0.00	\$0.00	\$867.19
5	HS6FM4007BTUT2	VMAX400K 400GB FLASH R5(7+1)TAAUPG 48+	\$7,790.00	ES-1	36%	\$4,985.60	\$834.31	\$0.00	\$0.00	\$0.00	\$0.00	\$834.31
5	HS6FM4007BUT0	VMAX400K 400GB FLASH R5(7+1) UPG 1-31	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	HS6FM4007BUT1	VMAX400K 400GB FLASH R5(7+1) UPG 32-47	\$8,097.00	ES-1	36%	\$5,182.08	\$867.19	\$0.00	\$0.00	\$0.00	\$0.00	\$867.19
5	HS6FM4007BUT2	VMAX400K 400GB FLASH R5(7+1) UPG 48+	\$7,790.00	ES-1	36%	\$4,985.60	\$834.31	\$0.00	\$0.00	\$0.00	\$0.00	\$834.31
5	HS6FM400FBT0	VMAX400K 400GB FLASH R6(14+2) 1-95	\$7,425.00	ES-1	36%	\$4,752.00	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.75
5	HS6FM400FBT1	VMAX400K 400GB FLASH R6(14+2) 96-127	\$5,830.00	ES-1	36%	\$3,731.20	\$874.50	\$0.00	\$0.00	\$0.00	\$0.00	\$874.50
5	HS6FM400FBT2	VMAX400K 400GB FLASH R6(14+2) 128-191	\$5,565.00	ES-1	36%	\$3,561.60	\$834.75	\$0.00	\$0.00	\$0.00	\$0.00	\$834.75
5	HS6FM400FBT3	VMAX400K 400GB FLASH R6(14+2) 192-255	\$5,305.00	ES-1	36%	\$3,395.20	\$795.75	\$0.00	\$0.00	\$0.00	\$0.00	\$795.75
5	HS6FM400FBT4	VMAX400K 400GB FLASH R6(14+2) 256+	\$5,040.00	ES-1	36%	\$3,225.60	\$756.00	\$0.00	\$0.00	\$0.00	\$0.00	\$756.00
5	HS6FM400FBTUT0	VMAX400K 400GB FLASH R6(14+2)TAAUPG 1-31	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	HS6FM400FBTUT1	VMAX400K 400GB FLASH R6(14+2)TAAUPG 32-47	\$8,097.00	ES-1	36%	\$5,182.08	\$867.19	\$0.00	\$0.00	\$0.00	\$0.00	\$867.19
5	HS6FM400FBTUT2	VMAX400K 400GB FLASH R6(14+2)TAAUPG 48+	\$7,790.00	ES-1	36%	\$4,985.60	\$834.31	\$0.00	\$0.00	\$0.00	\$0.00	\$834.31
5	HS6FM400FBUT0	VMAX400K 400GB FLASH R6(14+2) UPG 1-31	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	HS6FM400FBUT1	VMAX400K 400GB FLASH R6(14+2) UPG 32-47	\$8,097.00	ES-1	36%	\$5,182.08	\$867.19	\$0.00	\$0.00	\$0.00	\$0.00	\$867.19
5	HS6FM400FBUT2	VMAX400K 400GB FLASH R6(14+2) UPG 48+	\$7,790.00	ES-1	36%	\$4,985.60	\$834.31	\$0.00	\$0.00	\$0.00	\$0.00	\$834.31
5	HS6FM400SB	VMAX400K 400GB FLASH SPARE	\$7,425.00	ES-1	36%	\$4,752.00	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.75
5	HS6FM400SBU	VMAX 400K 400GB FLASH DRIVE SPARE UPG	\$10,395.00	ES-1	36%	\$6,652.80	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$1,113.30
5	HS6FM8001BT0	VMAX400K 800GB FLASH R1 1-47	\$13,095.00	ES-1	36%	\$8,380.80	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,964.25
5	HS6FM8001BT1	VMAX400K 800GB FLASH R1 48-63	\$8,885.00	ES-1	36%	\$5,686.40	\$1,332.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,332.75
5	HS6FM8001BT2	VMAX400K 800GB FLASH R1 64-95	\$8,415.00	ES-1	36%	\$5,385.60	\$1,262.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,262.25
5	HS6FM8001BT3	VMAX400K 800GB FLASH R1 96-127	\$7,950.00	ES-1	36%	\$5,088.00	\$1,192.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,192.50
5	HS6FM8001BT4	VMAX400K 800GB FLASH R1 128+	\$7,950.00	ES-1	36%	\$5,088.00	\$1,192.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,192.50
5	HS6FM8001BTUT0	VMAX400K 800GB FLASH R1 TAA UPG 1-23	\$18,325.00	ES-1	36%	\$11,728.00	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	HS6FM8001BTUT1	VMAX400K 800GB FLASH R1 TAA UPG 24-31	\$12,340.00	ES-1	36%	\$7,897.60	\$1,321.61	\$0.00	\$0.00	\$0.00	\$0.00	\$1,321.61
5	HS6FM8001BTUT2	VMAX400K 800GB FLASH R1 TAA UPG 32+	\$11,780.00	ES-1	36%	\$7,539.20	\$1,261.64	\$0.00	\$0.00	\$0.00	\$0.00	\$1,261.64
5	HS6FM8001BUT0	VMAX400K 800GB FLASH R1 UPG 1-23	\$18,325.00	ES-1	36%	\$11,728.00	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	HS6FM8001BUT1	VMAX400K 800GB FLASH R1 UPG 24-31	\$12,340.00	ES-1	36%	\$7,897.60	\$1,321.61	\$0.00	\$0.00	\$0.00	\$0.00	\$1,321.61
5	HS6FM8001BUT2	VMAX400K 800GB FLASH R1 UPG 32+	\$11,780.00	ES-1	36%	\$7,539.20	\$1,261.64	\$0.00	\$0.00	\$0.00	\$0.00	\$1,261.64
5	HS6FM8005BT0	VMAX400K 800GB FLASH R5(3+1) 1-47	\$13,095.00	ES-1	36%	\$8,380.80	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,964.25
5	HS6FM8005BT1	VMAX400K 800GB FLASH R5(3+1) 48-63	\$8,885.00	ES-1	36%	\$5,686.40	\$1,332.75	\$0.00	\$0.00	\$0.00	\$0.00	\$1,332.75
5	HS6FM8005BT2	VMAX400K 800GB FLASH R5(3+1) 64-95	\$8,415.00	ES-1	36%	\$5,385.60	\$1,262.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,262.25
5	HS6FM8005BT3	VMAX400K 800GB FLASH R5(3+1) 96-127	\$7,950.00	ES-1	36%	\$5,088.00	\$1,192.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,192.50
5	HS6FM8005BT4	VMAX400K 800GB FLASH R5(3+1) 128+	\$7,950.00	ES-1	36%	\$5,088.00	\$1,192.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,192.50
5												

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	HS6FM8005BTUT2	VMAX400K 800GBFLASH R5(3+1) TAA UPG 32+	\$11,780.00	ES-1	36%	\$7,539.20	\$1,261.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,261.64
5	HS6FM8005BUT0	VMAX400K 800GB FLASH R5(3+1) UPG 1-23	\$18,325.00	ES-1	36%	\$11,728.00	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	HS6FM8005BUT1	VMAX400K 800GB FLASH R5(3+1) UPG 24-31	\$12,340.00	ES-1	36%	\$7,897.60	\$1,321.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,321.61
5	HS6FM8005BUT2	VMAX400K 800GB FLASH R5(3+1) UPG 32+	\$11,780.00	ES-1	36%	\$7,539.20	\$1,261.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,261.64
5	HS6FM8006BT0	VMAX400K 800GB FLASH R6(6+2) 1-47	\$13,095.00	ES-1	36%	\$8,380.80	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,964.25
5	HS6FM8006BT1	VMAX400K 800GB FLASH R6(6+2) 48-63	\$8,885.00	ES-1	36%	\$5,686.40	\$1,332.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,332.75
5	HS6FM8006BT2	VMAX400K 800GB FLASH R6(6+2) 64-95	\$8,415.00	ES-1	36%	\$5,385.60	\$1,262.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,262.25
5	HS6FM8006BT3	VMAX400K 800GB FLASH R6(6+2) 96-127	\$7,950.00	ES-1	36%	\$5,088.00	\$1,192.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,192.50
5	HS6FM8006BT4	VMAX400K 800GB FLASH R6(6+2) 128+	\$7,950.00	ES-1	36%	\$5,088.00	\$1,192.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,192.50
5	HS6FM8006BTUT0	VMAX400K 800GB FLASHR6(6+2) TAA UPG 1-23	\$18,325.00	ES-1	36%	\$11,728.00	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	HS6FM8006BTUT1	VMAX400K 800GBFLASH R6(6+2) TAAUPG 24-31	\$12,340.00	ES-1	36%	\$7,897.60	\$1,321.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,321.61
5	HS6FM8006BTUT2	VMAX400K 800GB FLASH R6(6+2) TAA UPG 32+	\$11,780.00	ES-1	36%	\$7,539.20	\$1,261.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,261.64
5	HS6FM8006BUT0	VMAX400K 800GB FLASH R6(6+2) UPG 1-23	\$18,325.00	ES-1	36%	\$11,728.00	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	HS6FM8006BUT1	VMAX400K 800GB FLASH R6(6+2) UPG 24-31	\$12,340.00	ES-1	36%	\$7,897.60	\$1,321.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,321.61
5	HS6FM8006BUT2	VMAX400K 800GB FLASH R6(6+2) UPG 32+	\$11,780.00	ES-1	36%	\$7,539.20	\$1,261.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,261.64
5	HS6FM8007BT0	VMAX400K 800GB FLASH R5(7+1) 1-47	\$13,095.00	ES-1	36%	\$8,380.80	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,964.25
5	HS6FM8007BT1	VMAX400K 800GB FLASH R5(7+1) 48-63	\$8,885.00	ES-1	36%	\$5,686.40	\$1,332.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,332.75
5	HS6FM8007BT2	VMAX400K 800GB FLASH R5(7+1) 64-95	\$8,415.00	ES-1	36%	\$5,385.60	\$1,262.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,262.25
5	HS6FM8007BT3	VMAX400K 800GB FLASH R5(7+1) 96-127	\$7,950.00	ES-1	36%	\$5,088.00	\$1,192.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,192.50
5	HS6FM8007BT4	VMAX400K 800GB FLASH R5(7+1) 128+	\$7,950.00	ES-1	36%	\$5,088.00	\$1,192.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,192.50
5	HS6FM8007BTUT0	VMAX400K 800GBFLASH R5(7+1) TAAUPG 1-23	\$18,325.00	ES-1	36%	\$11,728.00	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	HS6FM8007BTUT1	VMAX400K 800GBFLASH R5(7+1)TAAUPG 24-31	\$12,340.00	ES-1	36%	\$7,897.60	\$1,321.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,321.61
5	HS6FM8007BTUT2	VMAX400K 800GBFLASH R5(7+1) TAAUPG 32+	\$11,780.00	ES-1	36%	\$7,539.20	\$1,261.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,261.64
5	HS6FM8007BUT0	VMAX400K 800GB FLASH R5(7+1) UPG 1-23	\$18,325.00	ES-1	36%	\$11,728.00	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	HS6FM8007BUT1	VMAX400K 800GB FLASH R5(7+1) UPG 24-31	\$12,340.00	ES-1	36%	\$7,897.60	\$1,321.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,321.61
5	HS6FM8007BUT2	VMAX400K 800GB FLASH R5(7+1) UPG 32+	\$11,780.00	ES-1	36%	\$7,539.20	\$1,261.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,261.64
5	HS6FM800FBT0	VMAX400K 800GB FLASH R6(14+2) 1-47	\$13,095.00	ES-1	36%	\$8,380.80	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,964.25
5	HS6FM800FBT1	VMAX400K 800GB FLASH R6(14+2) 48-63	\$8,885.00	ES-1	36%	\$5,686.40	\$1,332.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,332.75
5	HS6FM800FBT2	VMAX400K 800GB FLASH R6(14+2) 64-95	\$8,415.00	ES-1	36%	\$5,385.60	\$1,262.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,262.25
5	HS6FM800FBT3	VMAX400K 800GB FLASH R6(14+2) 96-127	\$7,950.00	ES-1	36%	\$5,088.00	\$1,192.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,192.50
5	HS6FM800FBT4	VMAX400K 800GB FLASH R6(14+2) 128+	\$7,950.00	ES-1	36%	\$5,088.00	\$1,192.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,192.50
5	HS6FM800FBTUT0	VMAX400K 800GB FLASH R6(14+2)TAAUPG 1-23	\$18,325.00	ES-1	36%	\$11,728.00	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	HS6FM800FBTUT1	VMAX400K 800GBFLASH R6(14+2)TAAUPG 24-31	\$12,340.00	ES-1	36%	\$7,897.60	\$1,321.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,321.61
5	HS6FM800FBTUT2	VMAX400K 800GB FLASH R6(14+2)TAA UPG 32+	\$11,780.00	ES-1	36%	\$7,539.20	\$1,261.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,261.64
5	HS6FM800FBUT0	VMAX400K 800GB FLASH R6(14+2) UPG 1-23	\$18,325.00	ES-1	36%	\$11,728.00	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	HS6FM800FBUT1	VMAX400K 800GB FLASH R6(14+2) UPG 24-31	\$12,340.00	ES-1	36%	\$7,897.60	\$1,321.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,321.61
5	HS6FM800FBUT2	VMAX400K 800GB FLASH R6(14+2) UPG 32+	\$11,780.00	ES-1	36%	\$7,539.20	\$1,261.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,261.64
5	HS6FM800SB	VMAX400K 800GB FLASH SPARE	\$13,095.00	ES-1	36%	\$8,380.80	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,964.25
5	HS6FM800SBU	VMAX 400K 800GB FLASH DRIVE SPARE UPG	\$18,325.00	ES-1	36%	\$11,728.00	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,962.61
5	HT67220001BTU	VMAX 400K 2000GB 7_2K DRIVE R1 TAA UPG	\$1,595.00	ES-1	36%	\$1,020.80	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5	HT67220001BU	VMAX 400K 2000GB 7_2K DRIVE R1 UPG	\$1,595.00	ES-1	36%	\$1,020.80	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5	HT67220005BTU	VMAX 400K 2000GB 7_2K DRIVERS(3+1)TAAUPG	\$1,595.00	ES-1	36%	\$1,020.80	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5	HT67220005BU	VMAX 400K 2000GB 7_2K DRIVE R5(3+1) UPG	\$1,595.00	ES-1	36%	\$1,020.80	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5	HT67220006BTU	VMAX 400K 2000GB 7_2K DRIVER6(6+2)TAAUPG	\$1,595.00	ES-1	36%	\$1,020.80	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5	HT67220006BU	VMAX 400K 2000GB 7_2K DRIVE R6(6+2) UPG	\$1,595.00	ES-1	36%	\$1,020.80	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5	HT67220007BTU	VMAX 400K 2000GB 7_2K DRIVERS(7+1)TAAUPG	\$1,595.00	ES-1	36%	\$1,020.80	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5	HT67220007BU	VMAX 400K 2000GB 7_2K DRIVE R5(7+1) UPG	\$1,595.00	ES-1	36%	\$1,020.80	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5	HT6722000FBTU	VMAX 400K 2000GB 7_2K DRVR6(14+2)TAAUPG	\$1,595.00	ES-1	36%	\$1,020.80	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5	HT6722000FBU	VMAX 400K 2000GB 7_2K DRIVE R6(14+2) UPG	\$1,595.00	ES-1	36%	\$1,020.80	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5	HT6722000SBTU	VMAX 400K 2000GB 7_2K DRV SPARE TAAUPG	\$1,595.00	ES-1	36%	\$1,020.80	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5	HT6722000SBU	VMAX 400K 2000GB 7_2K DRIVE SPARE UPG	\$1,595.00	ES-1	36%	\$1,020.80	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$170.82
5	HT67240001BTU	VMAX 400K 4000GB 7_2K DRV R1 TAA UPG	\$2,790.00	ES-1	36%	\$1,785.60	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	HT67240001BU	VMAX 400K 4000GB 7_2K DRV R1 UPG	\$2,790.00	ES-1	36%	\$1,785.60	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	HT67240005BTU	VMAX 400K 4000GB 7_2K DRV R5(3+1)TAAUPG	\$2,790.00	ES-1	36%	\$1,785.60	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	HT67240005BU	VMAX 400K 4000GB 7_2K DRV R5(3+1)UPG	\$2,790.00	ES-1	36%	\$1,785.60	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	HT67240006BTU	VMAX 400K 4000GB 7_2K DRV R6(6+2)TAAUPG	\$2,790.00	ES-1	36%	\$1,785.60	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	HT67240006BU	VMAX 400K 4000GB 7_2K DRV R6(6+2)UPG	\$2,790.00	ES-1	36%	\$1,785.60	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	HT67240007BTU	VMAX 400K 4000GB 7_2K DRV R5(7+1)TAAUPG	\$2,790.00	ES-1	36%	\$1,785.60	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	HT67240007BU	VMAX 400K 4000GB 7_2K DRV R5(7+1)UPG	\$2,790.00	ES-1	36%	\$1,785.60	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	HT6724000FBTU	VMAX 400K 4000GB 7_2K DRV R6(14+2)TAAUPG	\$2,790.00	ES-1	36%	\$1,785.60	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	HT6724000FBU	VMAX 400K 4000GB 7_2K DRV R6(14+2)UPG	\$2,790.00	ES-1	36%	\$1,785.60	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	HT6724000SBTU	VMAX 400K 4000GB 7_2K DRV SPARE TAAUPG	\$2,790.00	ES-1	36%	\$1,785.60	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	HT6724000SBU	VMAX 400K 4000GB 7_2K DRV SPARE UPG	\$2,790.00	ES-1	36%	\$1,785.60	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$298.81
5	IRS-200K-U	IRS - 200K Upg Tracking	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PREHW-016	PREMIUM HARDWARE SUPPORT V - REFER TO HW MODEL FOR MAINT PRICE	\$0.00	ES-1	36%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	M-PRESW-016	PREMIUM SOFTWARE SUPPORT V - REFER TO SW MODEL FOR MAINT PRICE	\$0.00	ES-1	36%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	PCBL3YAG-T	INTL 3PHASE 32 AMP ABL TO GARO	\$2,000.00	ES-1	36%	\$1,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SCA-SUITE-RTU	Events and Retention Suite for File=CB	\$15,000.00	ES-1	36%	\$9,600.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	SYM-XLS	SYMM LICENSE SOLUTION MODEL UPGRADES	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WKPROFILE-BAL	VMAX VG WORKPROFILE BALANCED	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WKPROFILE-BE	VMAX VG WORKPROFILE BACK-END	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WKPROFILE-FE	VMAX VG WORKPROFILE FRONT-END	\$0.00	ES-1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-202	VMAX FX SUITE BASE=IC	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-204	VMAX FLASH FX SUITE ENABLER 1TB=CC	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-205	VMAX FLASH F SUITE ENABLER 1TB=CC	\$0.00	ES-AF	17%	\$0.00	\$0.00						

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	450-001-601	VIPR SUITE for VMAX 250 FLASH=CC	\$2,360.00	ES-AF	17%	\$1,958.80	\$424.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$424.80
5	450-001-610	VMAX FLASH zF SUITE BASE=IC	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-611	VMAX FLASH zFX SUITE ENABLER 1TB=CC	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-612	VMAX FLASH zFX SUITE BASE=IC	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-363	VMAX FLASH FX POWERPATH LIC=IC	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-382	VMAX FLASH F SUITE OS 1TB=CC	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-384	VMAX F SUITE BASE=IC	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-385	VMAX FLASH LOCAL REP PRODUCT 1TB=CC	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-386	VMAX FLASH LOCAL REP BASE PRODUCT=IC	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-387	VMAX FLASH REM REP PRODUCT 1TB=CC	\$3,100.00	ES-AF	17%	\$2,573.00	\$558.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$558.00
5	458-001-388	VMAXF FLASH REM REP BASE PRODUCT=IC	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-389	VMAX FLASH SRDF METRO PRODUCT 1TB=CC	\$3,275.00	ES-AF	17%	\$2,718.25	\$589.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$589.50
5	458-001-390	VMAX FLASH ENCRYPTION PRODUCT 1TB=CC	\$1,475.00	ES-AF	17%	\$1,224.25	\$265.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$265.50
5	458-001-391	VMAX FLASH UNISPHERE360 PRODUCT=IC	\$50,000.00	ES-AF	17%	\$41,500.00	\$9,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,000.00
5	458-001-395	VMAX FLASH CLOUD.X PRODUCT 1TB=CC	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-397	VMAX FLASH FX SUITE OS 1TB=CC	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-441	APPSYNC STR PK FOR VMAX F SUITE=CC	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-442	APPSYNC STR PK FOR VMAX FX SUITE=CC	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-445	VMAX FLASH VIPR CONTROLLER PRODUCT=IC	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-508	VMAX FLASH F SUITE OS 1TB=CC	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-509	VMAX FLASH F SUITE BASE=IC	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-510	VMAX FLASH LOCAL REP BASE PRODUCT=IC	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-511	VMAX FLASH REM REP PRODUCT 1TB=CC	\$3,100.00	ES-AF	17%	\$2,573.00	\$558.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$558.00
5	458-001-512	VMAX FLASH REM REP BASE PRODUCT=IC	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-513	VMAX FLASH SRDF METRO PRODUCT 1TB=CC	\$3,275.00	ES-AF	17%	\$2,718.25	\$589.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$589.50
5	458-001-514	VMAX850 FLASH ENCRYPTION PRODUCT=IC	\$288,000.00	ES-AF	17%	\$239,040.00	\$51,840.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$51,840.00
5	458-001-515	VMAX FLASH UNISPHERE360 PRODUCT=IC	\$50,000.00	ES-AF	17%	\$41,500.00	\$9,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,000.00
5	458-001-516	VMAX FLASH FX SUITE OS 1TB=CC	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-517	VMAX FLASH CLOUDARRAY PRODUCT 1TB=CC	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-518	APPSYNC FOR VMAX F SUITE STR PK=CC	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-519	APPSYNC FOR VMAX FX SUITE STR PK=CC	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-520	VMAX FLASH VIPR CONTROLLER ENABLER=IC	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-525	APPSYNC FULL FOR VMAX 450/850F STE =CC	\$0.00	ES-AF	17%	\$0.00	\$107.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$107.10
5	458-001-526	APPSYNC FULL FOR VMAX 450/850FX STE =CC	\$0.00	ES-AF	17%	\$0.00	\$107.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$107.10
5	458-001-533	VMAX FLASH ESA PRODUCT=CC	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-598	VMAX850 FLASH ESA PRODUCT=CC	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-605	APPSYNC FOR VMAX F SUITE =CC	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-606	APPSYNC FOR VMAX FX SUITE =CC	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-607	VMAX450 FLASH ESA PRODUCT=CC	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-608	VMAX850 FLASH ESA PRODUCT=CC	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-609	VMAX450 FLASH ENCRYPTION PRODUCT=IC	\$150,000.00	ES-AF	17%	\$124,500.00	\$27,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27,000.00
5	458-001-610	VMAX450 FLASH ENCRYPTION PRODUCT=IC	\$150,000.00	ES-AF	17%	\$124,500.00	\$27,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27,000.00
5	458-001-636	VMAX850 FLASH ENCRYPTION PRODUCT=IC	\$288,000.00	ES-AF	17%	\$239,040.00	\$51,840.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$51,840.00
5	458-001-686	VMAX ALL FLASH EVENTS AND RET PROD=IC	\$15,000.00	ES-AF	17%	\$12,450.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	458-001-690	APPSYNC STR PK FOR VMAX F SUITE =CC	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-691	APPSYNC STR PK FOR VMAX FX SUITE =CC	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-694	VMAX ALL FLASH EVENTS AND RET PROD=IC	\$15,000.00	ES-AF	17%	\$12,450.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	458-001-711	VMAX FLASH FX POWERPATH PRODUCT=IC	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-765	VMAX FLASH REM REP MF ENABLER=IC	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-766	VMAX FLASH AUTOSWAP PRODUCT=IC	\$550,000.00	ES-AF	17%	\$456,500.00	\$99,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$99,000.00
5	458-001-767	VMAX FLASH zDP PRODUCT 1TB=CC	\$950.00	ES-AF	17%	\$788.50	\$171.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$171.00
5	458-001-770	VMAX FLASH GDDR PRODUCT=IC	\$175,000.00	ES-AF	17%	\$145,250.00	\$31,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31,500.00
5	458-001-771	VIPR SRM for VMAX 250 TB=CC	\$1,850.00	ES-AF	17%	\$1,535.50	\$333.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$333.00
5	458-001-772	VIPR SRM for VMAX 450 TB=CC	\$1,850.00	ES-AF	17%	\$1,535.50	\$333.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$333.00
5	458-001-773	VIPR SRM for VMAX 850 TB=CC	\$1,850.00	ES-AF	17%	\$1,535.50	\$333.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$333.00
5	458-001-774	VMAX250 FLASH ESA PRODUCT=CC	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-775	VMAX250 FLASH ENCRYPTION PRODUCT=IC	\$52,500.00	ES-AF	17%	\$43,575.00	\$9,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,450.00
5	458-001-871	VMAX FLASH F SUITE OS UPG 1TB=CC	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-872	VMAX FLASH FX SUITE OS UPG 1TB=CC	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EAF-1024-2048UFD	VMAX 450 MEMCONV 2X512 to 2X1024 GB	\$1,080,000.00	ES-AF	17%	\$896,400.00	\$99,036.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$99,036.00
5	EAF-1024ADD	VMAX 450 ADD 1024GB	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EAF-1024ADD-3P	VMAX 450 ADD 1024GB 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EAF-1024ADDU	VMAX 450 ADD 1024GB UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EAF-1024ADDU-3P	VMAX 450 ADD 1024GB UPG 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EAF-1024ADDUFD	VMAX 450 ADD 1024GB UPG FIELD	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EAF1024ADUFD3P	VMAX 450 ADD 1024GB FD UPG 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EAF-1024BASE	VMAX 450 BASE 1024GB	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EAF-1024BASE-3P	VMAX 450 BASE 1024GB 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EAF-2048ADD	VMAX 450 ADD 2048GB	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EAF-2048ADD-3P	VMAX 450 ADD 2048GB 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EAF-2048ADDU	VMAX 450 ADD 2048GB UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EAF-2048ADDU-3P	VMAX 450 ADD 2048GB UPG 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EAF-2048ADDUFD	VMAX 450 ADD 2048GB UPG FIELD	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EAF2048ADUFD3P	VMAX 450 ADD 2048GB FD UPG 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EAF-2048BASE	VMAX 450 BASE 2048GB	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EAF-2048BASE-3P	VMAX 450 BASE 2048GB 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EAF-512ADD	VMAX 450 ADD 512GB	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EAF-512ADD-3P	VMAX 450 ADD 512GB 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EAF-512ADDU	VMAX 450 ADD 512GB UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EAF-512ADDU-3P	VMAX 450 ADD 512GB UPG 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	EAF-512ADDUFD	VMAX 450 ADD 512GB UPG FIELD	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EAF512ADDUFD3P	VMAX 450 ADD 512GB FD UPG 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EAF-512BASE	VMAX 450 BASE 512GB	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EAF-512BASE-3P	VMAX 450 BASE 512GB 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EAF-DATAMOVER	VMAX 450 DATA MOVER FOR NAS	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EAF-DATAMOVERU	VMAX 450 DATA MOVER FOR NAS UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EAF-NAS-SN	Embedded NAS Base OE for VMAX 450	\$115,000.00	ES-AF	17%	\$95,450.00	\$20,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,700.00
5	EAF-NAS-SNU	Embedded NAS Base OE for VMAX 450 UPG	\$115,000.00	ES-AF	17%	\$95,450.00	\$20,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,700.00
5	EAFX-NAS-SN	Embedded NAS Base OE for VMAX 450 FX	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EAFX-NAS-SNU	Embedded NAS Base OE for VMAX 450 FX UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-ENCRYPT 450	VMAX 450 DATA AT REST ENCRYPT OS NEW TM	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-13UF-UFD-3P	VMAX AF 1U/3U FILLER PANEL KIT 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-1400MOD	VMAX AF FLASH MOD 1400	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-1400MODCONV	VMAX AF FLASH MOD 1400 CONVERSION	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-1400MODS	VMAX AF FLASH MODS 1400	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-1400MODSCONV	VMAX AF FLASH MODS 1400 CONVERSION	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-1400MODSU	VMAX AF FLASH MODS 1400 UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-1400MODSUF	VMAX AF FLASH MODS 1400 FD UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-1400MODU	VMAX AF FLASH MOD 1400 UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-1400MODUF	VMAX AF FLASH MOD 1400 FD UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-1600MODS	VMAX AF FLASH MODS 1600	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-1600MODSCONV	VMAX AF FLASH MODS 1600 CONVERSION	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-1600MODSU	VMAX AF FLASH MODS 1600 UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-1600MODSUF	VMAX AF FLASH MODS 1600 FD UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-1UF-3PUFD	VMAX AF 3RD PARTY 1-1U FILLER KIT	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-2ENGBEZ-3P	VMAX AF DUAL ENGINE BEZEL KIT 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-2ME1-3P	VMAX AF ENG 1 IB CABLE KIT 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-2ME1-3PUFD	VMAX AF ENG 1 IB CABLE KIT FD UPG 3P	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-2ME2DUAL-3P	VMAX AF ENG 2 IB/ETH CABLE KIT 2ENG 3P	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-2MENG2CBLUF	VMAX AF 2 MTR 2ND ENG CONTIBÐ CBL UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-2METERCBL	VMAX AF 2 METER CONTIGIB ETH CABLE	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-2METERCBLU	VMAX AF 2 METER CONTIGIB ETH CABLE UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-2UF-UFD-3P	VMAX AF 2U FILLER PANEL KIT 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-350MOD	VMAX AF FLASH MOD 350	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-350MODS	VMAX AF FLASH MODS 350	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-350MODSCONV	VMAX AF FLASH MODS 350 CONVERSION	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-350MODSU	VMAX AF FLASH MODS 350 UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-350MODSUF	VMAX AF FLASH MODS 350 FD UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-350MODU	VMAX AF FLASH MOD 350 UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-350MODUF	VMAX AF FLASH MOD 350 FD UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-3ME2-3P	VMAX AF ENG 2 IB/ETH CABLE KIT 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-3ME2-3PUFD	VMAX AF ENG 2 IB/ETH CABLE KIT FD UPG 3P	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-3ME3-3P	VMAX AF ENG 3 IB/ETH CABLE KIT 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-3ME3-3PUFD	VMAX AF ENG 3 IB/ETH CABLE KIT FD UPG 3P	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-3ME4DUAL-3P	VMAX AF ENG 4 IB/ETH CABLE KIT 2ENG 3P	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-3ME6DUAL-3P	VMAX AF ENG 6 IB/ETH CABLE KIT 2ENG 3P	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-3MENG4CBLUF	VMAX AF 3 MTR 2ND ENG CONTIBÐ CBL UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-3MENG6CBLUF	VMAX AF 3 MTR 2ND ENG CONTIBÐ CBL UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-3METERCBL	VMAX AF 3 METER CONTIGIB ETH CABLE	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-3METERCBLU	VMAX AF 3 METER CONTIGIB ETH CABLE UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-3MX1X2-3PU	VMAX AF 3MET IB/ETH CABLE KIT NEW/UPG 3P	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-5ME4-3P	VMAX AF ENG 4 IB/ETH CABLE KIT 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-5ME4-3PUFD	VMAX AF ENG 4 IB/ETH CABLE KIT FD UPG 3P	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-5ME5-3P	VMAX AF ENG 5 IB/ETH CABLE KIT 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-5ME5-3PUFD	VMAX AF ENG 5 IB/ETH CABLE KIT FD UPG 3P	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-5ME6DUAL-3P	VMAX AF ENG 6 IB/ETH CABLE KIT 2ENG 3P	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-5ME8DUAL-3P	VMAX AF ENG 8 IB/ETH CABLE KIT 2ENG 3P	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-5MENG6CBLUF	VMAX AF 5 MTR 2ND ENG CONTIBÐ CBL UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-5MENG8CBLUF	VMAX AF 5 MTR 2ND ENG CONTIBÐ CBL UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-5METERCBL	VMAX AF 5 METER CONTIGIB ETH CABLE	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-5METERCBLU	VMAX AF 5 METER CONTIGIB ETH CABLE UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-5MX3X4-3PU	VMAX AF 5MET IB/ETH CABLE KIT NEW/UPG 3P	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-700MOD	VMAX AF FLASH MOD 700	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-700MODCONV	VMAX AF FLASH MOD 700 CONVERSION	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-700MODS	VMAX AF FLASH MODS 700	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-700MODSCONV	VMAX AF FLASH MODS 700 CONVERSION	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-700MODSU	VMAX AF FLASH MODS 700 UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-700MODSUF	VMAX AF FLASH MODS 700 FD UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-700MODU	VMAX AF FLASH MOD 700 UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-700MODUF	VMAX AF FLASH MOD 700 FD UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-8ME6-3P	VMAX AF ENG 6 IB/ETH CABLE KIT 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-8ME6-3PUFD	VMAX AF ENG 6 IB/ETH CABLE KIT FD UPG 3P	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-8ME7-3P	VMAX AF ENG 7 IB/ETH CABLE KIT 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-8ME7-3PUFD	VMAX AF ENG 7 IB/ETH CABLE KIT FD UPG 3P	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-8ME8-3P	VMAX AF ENG 8 IB/ETH CABLE KIT 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-8ME8-3PUFD	VMAX AF ENG 8 IB/ETH CABLE KIT FD UPG 3P	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-8ME8DUAL-3P	VMAX AF ENG 8 IB/ETH CABLE KIT 2ENG 3P	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-8MENG8CBLUF	VMAX AF 8 MTR 2ND ENG CONTIBÐ CBL UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-8METERCBL	VMAX AF 8 METER CONTIGIBÐ CABLE	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-8METERCBLU	VMAX AF 8 METER CONTIGIBÐ CABLE UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	EF-8MX5X6X7-3PU	VMAX AF 8MET IB/ETH CABLE KIT NEW/UPG 3P	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-ACON3P-50	ADPTR AC 3PH 50A W3-4IN CONDUIT ADPTR	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-BEDIR	VMAX AF DIR F	\$9,750.00	ES-AF	17%	\$8,092.50	\$1,072.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,072.50
5	EF-BEDIRU	VMAX AF DIR F UPG	\$9,750.00	ES-AF	17%	\$8,092.50	\$894.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$894.08
5	EF-BEDIRUFD	VMAX AF DIR F FD UPG	\$9,750.00	ES-AF	17%	\$8,092.50	\$894.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$894.08
5	EF-BK40000E	VMAX AF FC BACKUP I/O FOR NAS	\$2,100.00	ES-AF	17%	\$1,743.00	\$231.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$231.00
5	EF-BK80000E	VMAX AF FC BACKUP I/O FOR NAS	\$2,100.00	ES-AF	17%	\$1,743.00	\$231.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$231.00
5	EF-BLNK-SKINS	VMAX AF SIDE PANELS BLANK	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-BLNK-SKINSU	VMAX AF SIDE PANELS BLANK UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-COMPRESS	VMAX AF HDW COMPRESSION	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-COMPRESSF	VMAX AF HDW COMPRESSION FD UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-COMPRESSU	VMAX AF HDW COMPRESSION UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-DE120	VMAX AF 120 SLT DR ENCL	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-DE120-3P	VMAX AF 120 SLT DR ENCL 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-DE120U	VMAX AF 120 SLT DR ENCL UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-DE120U-3P	VMAX AF 120 SLT DR ENCL UPG 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-DE120UFD	VMAX AF 120 SLT DR ENCL UFD	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-DE120UFD-3P	VMAX AF 120 SLT DR ENCL UFD 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-DIR3MCBL	VMAX AF DIRECT CONNECT 3 METER	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-DIR3MCBLU	VMAX AF DIRECT CONNECT 3 METER UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-DIR3MCBLUF1	VMAX AF DIRECT CONNECT 3 MTR DAE1 FD UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-DIR3MCBLUF2	VMAX AF DIRECT CONNECT 3 MTR DAE2 FD UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-DIR3MCBLUF3	VMAX AF Std 1 Eng DAE3 (Direct A) Upgr	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-DIR3MCBLUF4	VMAX AF Std 1 Eng DAE 4 (Direct B) Upgr	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-DSOPTICE2	VMAX AF ENG 2 DSP CBLOPTICS KIT	\$15,285.00	ES-AF	17%	\$12,686.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-DSOPTICE2U	VMAX AF ENG 2 DSP CBLOPTICS KIT UPG	\$15,285.00	ES-AF	17%	\$12,686.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-DSOPTICE3	VMAX AF ENG 3 DSP CBLOPTICS KIT	\$15,285.00	ES-AF	17%	\$12,686.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-DSOPTICE3U	VMAX AF ENG 3 DSP CBLOPTICS KIT UPG	\$15,285.00	ES-AF	17%	\$12,686.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-DSOPTICE4	VMAX AF ENG 4 DSP CBLOPTICS KIT	\$15,285.00	ES-AF	17%	\$12,686.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-DSOPTICE4U	VMAX AF ENG 4 DSP CBLOPTICS KIT UPG	\$15,825.00	ES-AF	17%	\$13,134.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-DSOPTICE5	VMAX AF ENG 5 DSP CBLOPTICS KIT	\$15,285.00	ES-AF	17%	\$12,686.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-DSOPTICE5U	VMAX AF ENG 5 DSP CBLOPTICS KIT UPG	\$15,825.00	ES-AF	17%	\$13,134.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-DSOPTICE6	VMAX AF ENG 6 DSP CBLOPTICS KIT	\$15,285.00	ES-AF	17%	\$12,686.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-DSOPTICE6U	VMAX AF ENG 6 DSP CBLOPTICS KIT UPG	\$15,825.00	ES-AF	17%	\$13,134.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-DSOPTICE7	VMAX AF ENG 7 DSP CBLOPTICS KIT	\$15,285.00	ES-AF	17%	\$12,686.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-DSOPTICE7U	VMAX AF ENG 7 DSP CBLOPTICS KIT UPG	\$15,825.00	ES-AF	17%	\$13,134.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-DSOPTICE8	VMAX AF ENG 8 DSP CBLOPTICS KIT	\$15,285.00	ES-AF	17%	\$12,686.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-DSOPTICE8U	VMAX AF ENG 8 DSP CBLOPTICS KIT UPG	\$15,825.00	ES-AF	17%	\$13,134.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-FABLA	VMAX 450 FABRIC	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-FABLA-3P	VMAX 450 FABRIC 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-FABLA-UFD	VMAX 450 FABRIC UPGRADE	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-FABLAUFD-3P	VMAX 450 FABRIC UPGRADE 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-FABR	VMAX 850 FABRIC	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-FABR-3P	VMAX 850 FABRIC 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-FABR-UFD	VMAX 850 FABRIC UPGRADE	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-FABR-UFD-3P	VMAX 850 FABRIC UPGRADE 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-FDOORSYS1D	SB1 Dual Engine Hex Front Door	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-FDOORSYS28D	SB2-8 Dual Engine Hex Front Door	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-FDOORSYS28DU	SB2-8 Dual Engine Hex Door Pair Upg	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-FE00008S	VMAX AF 8SM 16G FICON	\$15,575.00	ES-AF	17%	\$12,927.25	\$1,428.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,428.23
5	EF-FE00008OS	VMAX AF 8MM 16G FICON	\$7,150.00	ES-AF	17%	\$5,934.50	\$655.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$655.66
5	EF-FE00200TC	VMAX AF 2PT 10 GBE BASE T	\$2,200.00	ES-AF	17%	\$1,826.00	\$242.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$242.00
5	EF-FE00200TO	VMAX AF 2PT 10 GBE OPTICAL	\$2,100.00	ES-AF	17%	\$1,743.00	\$231.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$231.00
5	EF-FE00400	VMAX AF 4M GIGE	\$5,310.00	ES-AF	17%	\$4,407.30	\$584.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$584.10
5	EF-FE00400C	VMAX AF 4PT GBE BASE T	\$2,000.00	ES-AF	17%	\$1,660.00	\$220.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$220.00
5	EF-FE00400C4	VMAX AF 4MM4 COPR GIGE	\$1,980.00	ES-AF	17%	\$1,643.40	\$217.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$217.80
5	EF-FE00400T	VMAX AF 4MM 10 GIGE	\$3,650.00	ES-AF	17%	\$3,029.50	\$401.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$401.50
5	EF-FE00800T	VMAX AF 8MM 10GIGE	\$5,475.00	ES-AF	17%	\$4,544.25	\$602.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$602.25
5	EF-FE08000E	VMAX AF 8SM 8G FIBRE	\$4,140.00	ES-AF	17%	\$3,436.20	\$455.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$455.40
5	EF-FE08000S	VMAX AF 8SM 16G FC	\$10,805.00	ES-AF	17%	\$8,968.15	\$1,188.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,188.55
5	EF-FE44000E	VMAX VG 4MM4SM 8G FIBRE	\$3,315.00	ES-AF	17%	\$2,751.45	\$364.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$364.65
5	EF-FE62000E	VMAX AF 6MM2SM 8G FIBRE	\$2,395.00	ES-AF	17%	\$1,987.85	\$263.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$263.45
5	EF-FE80000E	VMAX AF 8MM 8G FIBRE	\$2,070.00	ES-AF	17%	\$1,718.10	\$227.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$227.70
5	EF-FE80000S	VMAX AF 8MM 16G FC	\$5,400.00	ES-AF	17%	\$4,482.00	\$594.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$594.00
5	EF-PC3YAFLA	32A 3PHASE WYE CRD SET IEC309-AMER	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-PC3YAFLF	32A 3PHASE WYE CRD SET FLY LEAD EUROPE	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-PCBL3DHH	VMAX VG PWR CBL HBL-HBL 3D	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-PCBL3DHR	VMAX VG PWR CBL HBL-RSTOL 3D	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-PCBL3YAG	INTL 3PHASE 32 AMP IEC309 TO GARO	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-PCBL3YL23P	24A 3PH WYE L22-30P	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-PDU1P	VMAX AF SINGLE PHASE PDU 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-PDDELTA	VMAX AF 3 PHASE DELTA PDU 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-PDUWYE	VMAX AF 3 PHASE WYE PDU 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-PW40UASTL	30A 1PHASE AUSIP57 CLIPSAL 56PA332	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-PW40UIEC3	30A 1PHASE VG30A 1PHASE INTERNATNLIEC309-332P6	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-PW40URUS	30A 1PH RUSSELLSTOLL 3750DP	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-PW40U-US	VMAX VG 30A 1PHASE NAMER JAPAN I6-30P	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SKINS	VMAX AF SIDE PANELS	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SKINSU	VMAX AF SIDE PANELS UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYS13RDPDT	VMAX AF 1ENG SYSTEM BAY SHIPPING RACK	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	EF-SYS1A-1P	VMAX 450 SYS BAY1 1P	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYS1A-3D	VMAX 450 SYS BAY1 3D	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYS1A-3P-1P	VMAX 450 SYS BAY1 1P 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYS1A-3P-3D	VMAX 450 SYS BAY1 3D 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYS1A-3P-3Y	VMAX 450 SYS BAY1 3Y 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYS1A-3Y	VMAX 450 SYS BAY1 3Y	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYS1R-1P	VMAX 850 SYS BAY1 1P	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYS1R-3D	VMAX 850 SYS BAY1 3D	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYS1R-3P-1P	VMAX 850 SYS BAY1 1P 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYS1R-3P-3D	VMAX 850 SYS BAY1 3D 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYS1R-3P-3Y	VMAX 850 SYS BAY1 3Y 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYS1R-3Y	VMAX 850 SYS BAY1 3Y	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYS23RDPT	VMAX AF 2ENG SYSTEM BAY SHIPPING RACK	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYSADD1P	VMAX AF ADD SYS BAY 1P	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYSADD1P-3P	VMAX AF ADD SYS BAY 1P 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYSADD1PU	VMAX AF ADD SYS BAY 1P UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYSADD1PU3P	VMAX AF ADD SYS BAY 1P UPG 3RD PARTY	\$13,890.00	ES-AF	17%	\$11,528.70	\$1,273.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,273.71
5	EF-SYSADD3D	VMAX AF ADD SYS BAY 3D	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYSADD3D-3P	VMAX AF ADD SYS BAY 3D 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYSADD3DU	VMAX AF ADD SYS BAY 3D UPG	\$13,890.00	ES-AF	17%	\$11,528.70	\$1,273.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,273.71
5	EF-SYSADD3DU3P	VMAX AF ADD SYS BAY 3D UPG 3RD PARTY	\$13,890.00	ES-AF	17%	\$11,528.70	\$1,273.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,273.71
5	EF-SYSADD3Y	VMAX AF ADD SYS BAY 3Y	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYSADD3Y-3P	VMAX AF ADD SYS BAY 3Y 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYSADD3YU	VMAX AF ADD SYS BAY 3Y UPG	\$13,890.00	ES-AF	17%	\$11,528.70	\$1,273.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,273.71
5	EF-SYSADD3YU3P	VMAX AF ADD SYS BAY 3Y UPG 3RD PARTY	\$13,890.00	ES-AF	17%	\$11,528.70	\$1,273.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,273.71
5	EFX-BEDIR	VMAX AF DIR FX	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EFX-BEDIRU	VMAX AF DIR FX UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EFX-BEDIRUFD	VMAX AF DIR FX FD UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6F33840SBT0	VMAX3 3840GB FLASH SPARE	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERF-1024-2048UFD	VMAX 850 MEMCONV 2X512 to 2X1024 GB	\$1,080,000.00	ES-AF	17%	\$896,400.00	\$99,036.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$99,036.00
5	ERF-1024ADD	VMAX 850 ADD 1024GB	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERF-1024ADD-3P	VMAX 850 ADD 1024GB 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERF-1024ADDU	VMAX 850 ADD 1024GB UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERF-1024ADDU3P	VMAX 850 ADD 1024GB UPG 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERF-1024ADDUFD	VMAX 850 ADD 1024GB UPG FIELD	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERF1024ADUFD3P	VMAX 850 ADD 1024GB FD UPG 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERF-1024BASE	VMAX 850 BASE 1024GB	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERF-1024BASE-3P	VMAX 850 BASE 1024GB 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERF-2048ADD	VMAX 850 ADD 2048GB	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERF-2048ADD-3P	VMAX 850 ADD 2048GB 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERF-2048ADDU	VMAX 850 ADD 2048GB UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERF-2048ADDU3P	VMAX 850 ADD 2048GB UPG 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERF-2048ADDUFD	VMAX 850 ADD 2048GB UPG FIELD	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERF2048ADUFD3P	VMAX 850 ADD 2048GB FD UPG 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERF-2048BASE	VMAX 850 BASE 2048GB	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERF-2048BASE-3P	VMAX 850 BASE 2048GB 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERF-512ADD	VMAX 850 ADD 512GB	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERF-512ADD-3P	VMAX 850 ADD 512GB 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERF-512ADDU	VMAX 850 ADD 512GB UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERF-512ADDU3P	VMAX 850 ADD 512GB UPG 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERF-512ADDUFD	VMAX 850 ADD 512GB UPG FIELD	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERF512ADUFD3P	VMAX 850 ADD 512GB FD UPG 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERF-512BASE	VMAX 850 BASE 512GB	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERF-512BASE-3P	VMAX 850 BASE 512GB 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERF-DATAMOVER	VMAX 850 DATA MOVER FOR NAS	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERF-DATAMOVERU	VMAX 850 DATA MOVER FOR NAS UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERF-NAS-SN	Embedded NAS Base OE for VMAX 850	\$150,000.00	ES-AF	17%	\$124,500.00	\$27,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27,000.00
5	ERF-NAS-SNU	Embedded NAS Base OE for VMAX 850 UPG	\$150,000.00	ES-AF	17%	\$124,500.00	\$27,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27,000.00
5	ERFX-NAS-SN	Embedded NAS Base OE for VMAX 850 FX	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERFX-NAS-SNU	Embedded NAS Base OE for VMAX 850 FXUPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-1024-2048UFD	VMAX 250F MEMCONV 2X512 to 2X1024 GB	\$409,600.00	ES-AF	17%	\$339,968.00	\$37,560.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37,560.32
5	ES-1024ADD	VMAX 250F ADD 1024GB	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-1024ADD-3P	VMAX 250F ADD 1024GB 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-1024ADDU	VMAX 250F ADD 1024GB UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-1024ADDU3P	VMAX 250F ADD 1024GB 3RD PARTY UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-1024ADDUFD	VMAX 250F ADD 1024GB UPG FIELD	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-1024ADDUFD-3P	VMAX 250F ADD 1024GB 3RD PARTY UPG FIELD	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-1024BASE	VMAX 250F BASE 1024GB	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-1024BASE-3P	VMAX 250F BASE 1024GB 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-1024-RET	VMAX 250F 1024GB MEMORY RETURN	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-1600MOD	VMAX 250F FLASH MOD 1600	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-1600MODCONV	VMAX 250 FLASH MOD 1600 CONVERSION	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-1600MODU	VMAX 250F FLASH MOD 1600 UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-1600MODUF	VMAX 250F FLASH MOD 1600 CONV	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-2048ADD	VMAX 250F ADD 2048GB	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-2048ADD-3P	VMAX 250F ADD 2048GB 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-2048ADDU	VMAX 250F ADD 2048GB UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-2048ADDU3P	VMAX 250F ADD 2048GB 3RD PARTY UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-2048ADDUFD	VMAX 250F ADD 2048GB UPG FIELD	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-2048ADDUFD-3P	VMAX 250F ADD 2048GB 3RD PARTY UPG FIELD	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	ES-2048BASE	VMAX 250F BASE 2048GB	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-2048BASE-3P	VMAX 250F BASE 2048GB 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-256ADD	VMAX 250F ADD 256GB	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-256ADD-3P	VMAX 250F ADD 256GB 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-256ADDU	VMAX 250F ADD 256GB UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-256ADDU-3P	VMAX 250F ADD 256GB 3RD PARTY UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-256ADDUFD	VMAX 250F ADD 256GB UPG FIELD	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-256ADDUFD-3P	VMAX 250F ADD 256GB 3RD PARTY UPG FIELD	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-256BASE	VMAX 250F BASE 256GB	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-256BASE-3P	VMAX 250F BASE 256GB 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-256-RET	VMAX 250F 256GB MEMORY RETURN	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-2METERCBL	VMAX 250F 2M CONTIGIB CABLE	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-2METERCBL-3P	VMAX 250F 2M CONTIGIB CABLE 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-2METERCBL-3PU	VMAX 250F 2M CONTIGIB CABLE 3RD PARTY UP	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-2METERCBLUF	VMAX 250F 2M CONTIGIB CABLE FD UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-2UF-UFD-3P	VMAX 250 2U FILLER PANEL KIT 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-512-1024UFD	VMAX 250F MEMCONV 2X256 to 2X512 GB	\$204,800.00	ES-AF	17%	\$169,984.00	\$18,780.16	\$0.00	\$0.00	\$0.00	\$0.00	\$18,780.16	\$0.00
5	ES-512-2048UFD	VMAX 250F MEMCONV 2X256 to 2X1024 GB	\$614,400.00	ES-AF	17%	\$509,952.00	\$56,340.48	\$0.00	\$0.00	\$0.00	\$0.00	\$56,340.48	\$0.00
5	ES-512ADD	VMAX 250F ADD 512GB	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-512ADD-3P	VMAX 250F ADD 512GB 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-512ADDU	VMAX 250F ADD 512GB UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-512ADDU-3P	VMAX 250F ADD 512GB 3RD PARTY UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-512ADDUFD	VMAX 250F ADD 512GB UPG FIELD	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-512ADDUFD-3P	VMAX 250F ADD 512GB 3RD PARTY UPG FIELD	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-512BASE	VMAX 250F BASE 512GB	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-512BASE-3P	VMAX 250F BASE 512GB 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-512-RET	VMAX 250F 512GB MEMORY RETURN	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-800MOD	VMAX 250F FLASH MOD 800	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-800MODU	VMAX 250F FLASH MOD 800 UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-800MODUF	VMAX 250F FLASH MOD 800 CONV	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-ACON3P-50	ADPTR AC 3PH 50A W3-4IN CONDUIT ADPTR	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-BK40000E	VMAX 250F FC BACKUP I/O FOR NAS	\$2,100.00	ES-AF	17%	\$1,743.00	\$231.00	\$0.00	\$0.00	\$0.00	\$0.00	\$231.00	\$0.00
5	ES-BK40000EU	VMAX 250F FC BACKUP I/O FOR NAS UPG	\$5,460.00	ES-AF	17%	\$4,531.80	\$500.68	\$0.00	\$0.00	\$0.00	\$0.00	\$500.68	\$0.00
5	ES-BK40000EUF	VMAX 250F FC BACKUP I/O FOR NAS CONV	\$19,110.00	ES-AF	17%	\$15,861.30	\$2,102.10	\$0.00	\$0.00	\$0.00	\$0.00	\$2,102.10	\$0.00
5	ES-BLNK-SKINS	VMAX 250F SIDE PANELS BLANK	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-BLNK-SKINSU	VMAX 250F SIDE PANELS BLANK UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-BOT-KIT	BOT ROUTING KIT	\$500.00	ES-AF	17%	\$415.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-CAPF	VMAX 250F CAPACITY	\$13,665.00	ES-AF	17%	\$11,341.95	\$1,503.15	\$0.00	\$0.00	\$0.00	\$0.00	\$1,503.15	\$0.00
5	ES-CAPFU	VMAX 250F CAPACITY UPG	\$16,400.00	ES-AF	17%	\$13,612.00	\$1,503.88	\$0.00	\$0.00	\$0.00	\$0.00	\$1,503.88	\$0.00
5	ES-CAPX	VMAX 250X CAPACITY	\$17,920.00	ES-AF	17%	\$14,873.60	\$1,971.20	\$0.00	\$0.00	\$0.00	\$0.00	\$1,971.20	\$0.00
5	ES-CAPXU	VMAX 250X CAPACITY UPG	\$21,605.00	ES-AF	17%	\$17,849.15	\$1,972.01	\$0.00	\$0.00	\$0.00	\$0.00	\$1,972.01	\$0.00
5	ES-CNVINF-1PU	VMAX 250 SINGLE PHASE PDP CONVERSION	\$700.00	ES-AF	17%	\$581.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-CNVINF-3DU	VMAX 250 3P Delta PHASE PDP CONVERSION	\$995.00	ES-AF	17%	\$825.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-CNVINF-3YU	VMAX 250 3WYE PHASE PDP CONVERSION	\$1,085.00	ES-AF	17%	\$900.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-COMPRESS	VMAX 250F HDW COMPRESSION	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-COMPRESSU	VMAX 250F HDW COMPRESSION UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-COMPRESSUF	VMAX 250F HDW COMPRESSION CONV	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-DATAMOVER	VMAX 250 DATA MOVER FOR NAS	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-DATAMOVERU	VMAX 250 DATA MOVER FOR NAS UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-DE25-3P	VMAX 250F DAISY 25 SLT DR ENCL 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-DE25-DC	VMAX 250F DAISY 25 SLT DR ENCL	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-DE25-DIR	VMAX 250F DIRECT 25 SLT DR ENCL	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-DE25-DIR-3P	VMAX 250 DIRECT 25 SLT DR ENCL 3RD PARTY	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-DE25-DIR-UFD	VMAX 250F 25 SLT DR ENCL FIELD UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-DE25-DIR-UFD-3P	VMAX 250 DIRECT 25 SLT DR ENCL 3RD P UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-DE25-UFD	VMAX 250F 25 SLT DR ENCL FIELD UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESF-BEDIR	VMAX 250 DIR F	\$9,750.00	ES-AF	17%	\$8,092.50	\$1,072.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,072.50	\$0.00
5	ESF-BEDIRU	VMAX 250 DIR F UPG	\$9,750.00	ES-AF	17%	\$8,092.50	\$894.08	\$0.00	\$0.00	\$0.00	\$0.00	\$894.08	\$0.00
5	ESF-BEDIRUFD	VMAX 250 DIR F FD UPG	\$9,750.00	ES-AF	17%	\$8,092.50	\$894.08	\$0.00	\$0.00	\$0.00	\$0.00	\$894.08	\$0.00
5	ES-FE00200TC	VMAX 250F 2PT 10 GBE BASE T	\$2,200.00	ES-AF	17%	\$1,826.00	\$242.00	\$0.00	\$0.00	\$0.00	\$0.00	\$242.00	\$0.00
5	ES-FE00200TO	VMAX 250F 2PT 10 GBE OPTICAL	\$2,100.00	ES-AF	17%	\$1,743.00	\$231.00	\$0.00	\$0.00	\$0.00	\$0.00	\$231.00	\$0.00
5	ES-FE00200TOU	VMAX 250F 2PT 10 GBE OPTICAL UPG	\$5,460.00	ES-AF	17%	\$4,531.80	\$500.68	\$0.00	\$0.00	\$0.00	\$0.00	\$500.68	\$0.00
5	ES-FE00200TOUF	VMAX 250F 2PT 10 GBE OPTICAL CONV	\$9,555.00	ES-AF	17%	\$7,930.65	\$1,051.05	\$0.00	\$0.00	\$0.00	\$0.00	\$1,051.05	\$0.00
5	ES-FE00200TUF	VMAX 250F 2PT 10 GBE BASE T UPG	\$5,720.00	ES-AF	17%	\$4,747.60	\$524.52	\$0.00	\$0.00	\$0.00	\$0.00	\$524.52	\$0.00
5	ES-FE00200TUF	VMAX 250F 2PT 10 GBE BASE T CONV	\$20,020.00	ES-AF	17%	\$16,616.60	\$2,202.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,202.20	\$0.00
5	ES-FE00400C	VMAX 250 4PT GBE BASE T	\$2,000.00	ES-AF	17%	\$1,660.00	\$220.00	\$0.00	\$0.00	\$0.00	\$0.00	\$220.00	\$0.00
5	ES-FE00400C4	VMAX 250 4MM4 COPR GIGE	\$1,980.00	ES-AF	17%	\$1,643.40	\$217.80	\$0.00	\$0.00	\$0.00	\$0.00	\$217.80	\$0.00
5	ES-FE00400C4U	VMAX 250 4MM4 COPR GIGE UPG	\$2,675.00	ES-AF	17%	\$2,137.25	\$236.13	\$0.00	\$0.00	\$0.00	\$0.00	\$236.13	\$0.00
5	ES-FE00400C4UF	VMAX 250 4MM4 COPR GIGE CONV	\$9,000.00	ES-AF	17%	\$7,470.00	\$990.00	\$0.00	\$0.00	\$0.00	\$0.00	\$990.00	\$0.00
5	ES-FE00400CU	VMAX 250 4PT GBE BASE T UPG	\$5,200.00	ES-AF	17%	\$4,316.00	\$476.84	\$0.00	\$0.00	\$0.00	\$0.00	\$476.84	\$0.00
5	ES-FE00400CUF	VMAX 250 4PT GBE BASE T CONV	\$18,200.00	ES-AF	17%	\$15,106.00	\$2,002.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,002.00	\$0.00
5	ES-FE00400T	VMAX 250 4MM 10 GIGE	\$3,650.00	ES-AF	17%	\$3,029.50	\$401.50	\$0.00	\$0.00	\$0.00	\$0.00	\$401.50	\$0.00
5	ES-FE00400TOUF	VMAX 250F 4MM 10 GIGE OPTICAL CONV	\$19,110.00	ES-AF	17%	\$15,861.30	\$2,102.10	\$0.00	\$0.00	\$0.00	\$0.00	\$2,102.10	\$0.00
5	ES-FE00400TU	VMAX 250 4MM 10 GIGE UPG	\$4,745.00	ES-AF	17%	\$3,938.35	\$435.12	\$0.00	\$0.00	\$0.00	\$0.00	\$435.12	\$0.00
5	ES-FE00400TUF	VMAX 250 4MM 10 GIGE CONV	\$16,600.00	ES-AF	17%	\$13,778.00	\$1,826.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,826.00	\$0.00
5	ES-FE00800T	VMAX 250F 8MM 10GIGE	\$5,475.00	ES-AF	17%	\$4,544.25	\$602.25	\$0.00	\$0.00	\$0.00	\$0.00	\$602.25	\$0.00
5	ES-FE00800TU	VMAX 250F 8MM 10GIGE UPG	\$7,120.00	ES-AF	17%	\$5,909.60	\$652.90	\$0.00	\$0.00	\$0.00	\$0.00	\$652.90	\$0.00
5	ES-FE00800TUF	VMAX 250F 8MM 10GIGE CONV	\$24,920.00	ES-AF	17%	\$20,683.60	\$2,741.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,741.20	\$0.00
5	ES-FE08000E	VMAX 250F 8SM 8G FIBRE	\$4,140.00	ES-AF	17%	\$3,436.20	\$455.40	\$0.00	\$0.00	\$0.00	\$0.00	\$455.40	\$0.00
5	ES-FE08000EU	VMAX 250F 8SM 8G FIBRE UPG	\$5,385.00	ES-AF	17%	\$4,469.55	\$493.80	\$0.00	\$0.00	\$0.00	\$0.00	\$493.80	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	ES-FE08000EUF	VMAX 250F 8SM 8G FIBRE CONV	\$18,250.00	ES-AF	17%	\$15,147.50	\$2,007.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,007.50
5	ES-FE080000S	VMAX 250F 8SM 16G FC	\$10,805.00	ES-AF	17%	\$8,968.15	\$1,888.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,888.55
5	ES-FE080000SU	VMAX 250F 8SM 16G FC UPG	\$14,045.00	ES-AF	17%	\$11,657.35	\$1,287.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,287.93
5	ES-FE080000SUF	VMAX 250F 8SM 16G FC CONV	\$32,410.00	ES-AF	17%	\$26,900.30	\$3,565.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,565.10
5	ES-FE44000E	VMAX 250F 4MM4SM 8G FIBRE	\$3,315.00	ES-AF	17%	\$2,751.45	\$364.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$364.65
5	ES-FE44000EUF	VMAX 250F 4MM4SM 8G FIBRE UPG	\$4,310.00	ES-AF	17%	\$3,577.30	\$395.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$395.23
5	ES-FE440000EUF	VMAX 250F 4MM4SM 8G FIBRE CONV	\$13,270.00	ES-AF	17%	\$11,014.10	\$1,459.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,459.70
5	ES-FE62000E	VMAX 250F 6MM2SM 8G FIBRE	\$2,395.00	ES-AF	17%	\$1,987.85	\$263.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$263.45
5	ES-FE62000EUF	VMAX 250F 6MM2SM 8G FIBRE UPG	\$3,115.00	ES-AF	17%	\$2,585.45	\$285.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$285.65
5	ES-FE62000UF	VMAX 250F 6MM2SM 8G FIBRE CONV	\$9,335.00	ES-AF	17%	\$7,748.05	\$1,026.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,026.85
5	ES-FE80000E	VMAX 250F 8MM 8G FIBRE	\$2,070.00	ES-AF	17%	\$1,718.10	\$227.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$227.70
5	ES-FE80000EUF	VMAX 250F 8MM 8G FIBRE UPG	\$2,690.00	ES-AF	17%	\$2,232.70	\$246.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$246.67
5	ES-FE800000EUF	VMAX 250F 8MM 8G FIBRE CONV	\$8,285.00	ES-AF	17%	\$6,876.55	\$911.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$911.35
5	ES-FE800000S	VMAX 250F 8MM 16G FC	\$5,400.00	ES-AF	17%	\$4,482.00	\$594.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$594.00
5	ES-FE800000SU	VMAX 250F 8MM 16G FC UPG	\$14,045.00	ES-AF	17%	\$11,657.35	\$1,287.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,287.93
5	ES-FE800000SUF	VMAX 250F 8MM 16G FC CONV	\$21,645.00	ES-AF	17%	\$17,965.35	\$2,380.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,380.95
5	ESF-NAS-SN	Embedded NAS Base OE for VMAX 250F	\$85,000.00	ES-AF	17%	\$70,550.00	\$15,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,300.00
5	ESF-NAS-SNU	Embedded NAS Base OE for VMAX 250F UPG	\$85,000.00	ES-AF	17%	\$70,550.00	\$15,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,300.00
5	ES-IB	VMAX 250F FABRIC	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-IBU	VMAX 250F FABRIC UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-IBUFD	VMAX 250F FABRIC CONV	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-MODEM	VMAX 250 ZBA MODEM LEAD FREE	\$1,105.00	ES-AF	17%	\$917.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-PC3YAFLA	32A 3PHASE WYE CORD SET IEC309-AMER	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-PC3YAFLF	32A 3PHASE WYE CRD SET FLY LEAD EUROPE	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-PCBL3DHH	PWR CBL HBL-HBL 3D	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-PCBL3DHR	PWR CBL HBL-RSTL 3D	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-PCBL3YAG	INTL 3PHASE 32 AMP IEC309 TO GARO	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-PCBL3YL23P	24A 3PH WYE L22-30P	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-PSNT-1P	VMAX 250F SYS BAY1 1P PSNT	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-PSNT-3D	VMAX 250F SYS BAY1 3D PSNT	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-PSNT-3Y	VMAX 250F SYS BAY1 3Y PSNT	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-PW40UASTL	30A 1PHASE AUSIP57 CLIPSAL 56PA332	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-PW40UIEC3	VMAX VG30A 1PHASE INTERNATNLIEC309-332P6	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-PW40URUS	30A 1PH RUSSELLSTOLL 3750DP	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-PW40U-US	VMAX VG 30A 1PHASE NAMER JAPAN I6-30P	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-SECURE	SECURE KIT SINGLE BAY	\$2,570.00	ES-AF	17%	\$2,133.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-SECUREJK	SECURE JOINING KIT	\$1,685.00	ES-AF	17%	\$1,398.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-SKINS	VMAX 250F SIDE PANELS	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-SKINSU	VMAX 250F SIDE PANELS UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-SYS1-1P	VMAX 250F SYS BAY1 1P	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-SYS1-3D	VMAX 250F SYS BAY1 3D	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-SYS1-3Y	VMAX 250F SYS BAY1 3Y	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-TELCO	VMAX 250 ZBA INTL TELCO KIT	\$70.00	ES-AF	17%	\$58.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-TOP-KIT	TOP ROUTING KIT	\$500.00	ES-AF	17%	\$415.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-VBF-1024	VMAX 250F VBRCK BASE 1024GB	\$427,470.00	ES-AF	17%	\$354,800.10	\$47,021.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$47,021.70
5	ES-VBF-1024-ADD	VMAX 250F VBRCK ADD 1024GB	\$427,470.00	ES-AF	17%	\$354,800.10	\$47,021.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$47,021.70
5	ES-VBF-1024-ADDU	VMAX 250F VBRCK ADD 1024GB UPG	\$512,965.00	ES-AF	17%	\$425,760.95	\$47,038.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$47,038.89
5	ES-VBF-1024-ADDUFD	VMAX 250F VBRCK ADD 1024GB UFD	\$512,965.00	ES-AF	17%	\$425,760.95	\$47,038.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$47,038.89
5	ES-VBF-2048	VMAX 250F VBRCK BASE 2048GB	\$687,125.00	ES-AF	17%	\$570,313.75	\$75,583.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$75,583.75
5	ES-VBF-2048-ADD	VMAX 250F VBRCK ADD 2048GB	\$687,125.00	ES-AF	17%	\$570,313.75	\$75,583.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$75,583.75
5	ES-VBF-2048-ADDU	VMAX 250F VBRCK ADD 2048GB UPG	\$824,550.00	ES-AF	17%	\$684,376.50	\$75,611.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$75,611.24
5	ES-VBF-2048-ADDUFD	VMAX 250F VBRCK ADD 2048GB UFD	\$824,550.00	ES-AF	17%	\$684,376.50	\$75,611.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$75,611.24
5	ES-VBF-512	VMAX 250F VBRCK BASE 512GB	\$399,605.00	ES-AF	17%	\$331,672.15	\$43,956.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$43,956.55
5	ES-VBF-512-ADD	VMAX 250F VBRCK ADD 512GB	\$399,605.00	ES-AF	17%	\$331,672.15	\$43,956.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$43,956.55
5	ES-VBF-512-ADDU	VMAX 250F VBRCK ADD 512GB UPG	\$479,525.00	ES-AF	17%	\$398,005.75	\$43,972.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$43,972.44
5	ES-VBF-512-ADDUFD	VMAX 250F VBRCK ADD 512GB UFD	\$479,525.00	ES-AF	17%	\$398,005.75	\$43,972.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$43,972.44
5	ES-VBX-1024	VMAX 250FX VBRCK BASE 1024GB	\$474,275.00	ES-AF	17%	\$393,648.25	\$52,170.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$52,170.25
5	ES-VBX-1024-ADD	VMAX 250FX VBRCK ADD 1024GB	\$474,275.00	ES-AF	17%	\$393,648.25	\$52,170.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$52,170.25
5	ES-VBX-1024-ADDU	VMAX 250FX VBRCK ADD 1024GB UPG	\$569,130.00	ES-AF	17%	\$472,377.90	\$52,189.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$52,189.22
5	ES-VBX-1024-ADDUFD	VMAX 250FX VBRCK ADD 1024GB UFD	\$569,130.00	ES-AF	17%	\$472,377.90	\$52,189.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$52,189.22
5	ES-VBX-2048	VMAX 250FX VBRCK BASE 2048GB	\$733,930.00	ES-AF	17%	\$609,161.90	\$80,732.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$80,732.30
5	ES-VBX-2048-ADD	VMAX 250FX VBRCK ADD 2048GB	\$733,930.00	ES-AF	17%	\$609,161.90	\$80,732.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$80,732.30
5	ES-VBX-2048-ADDU	VMAX 250FX VBRCK ADD 2048GB UPG	\$880,715.00	ES-AF	17%	\$730,993.45	\$80,761.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$80,761.57
5	ES-VBX-2048-ADDUFD	VMAX 250FX VBRCK ADD 2048GB UFD	\$880,715.00	ES-AF	17%	\$730,993.45	\$80,761.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$80,761.57
5	ES-VBX-512	VMAX 250FX VBRCK BASE 512GB	\$446,410.00	ES-AF	17%	\$370,520.30	\$49,105.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$49,105.10
5	ES-VBX-512-ADD	VMAX 250FX VBRCK ADD 512GB	\$446,410.00	ES-AF	17%	\$370,520.30	\$49,105.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$49,105.10
5	ES-VBX-512-ADDU	VMAX 250FX VBRCK ADD 512GB UPG	\$535,690.00	ES-AF	17%	\$444,622.70	\$49,122.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$49,122.77
5	ES-VBX-512-ADDUFD	VMAX 250FX VBRCK ADD 512GB UFD	\$535,690.00	ES-AF	17%	\$444,622.70	\$49,122.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$49,122.77
5	ESX-BEDIR	VMAX 250 DIR FX	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESX-BEDIRU	VMAX 250 DIR FX UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESX-BEDIRUFD	VMAX 250 DIR FX FD UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESX-NAS-SN	Embedded NAS Base OE for VMAX 250X	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESX-NAS-SNU	Embedded NAS Base OE for VMAX 250X UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GF-BK40000EUF	VMAX 450 FC BACKUP I/O FOR NAS CONV	\$5,460.00	ES-AF	17%	\$4,531.80	\$500.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$500.68
5	GF-BK400000EUF	VMAX 450 FC BACKUP I/O FOR NAS CONV	\$9,555.00	ES-AF	17%	\$7,930.65	\$1,051.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,051.05
5	GF-BK80000EUF	VMAX 450 FC BACKUP I/O FOR NAS CONV	\$9,555.00	ES-AF	17%	\$7,930.65	\$1,051.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,051.05
5	GF-COMPRESSF	VMAX 450 HDW COMPRESSION FD UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GF-COMPRESSU	VMAX 450 HDW COMPRESSION UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GF-FE00008SU	VMAX 450 8SM 16G FICON UPG	\$20,250.00	ES-AF	17%	\$16,807.50	\$1,856.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,856.93
5	GF-FE00008SUF	VMAX 450 8SM 16G FICON CONV	\$68,860.00	ES-AF	17%	\$56,987.80	\$7,552.60	\$0.00	\$0				

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	GF-FE00080SU	VMAX 450 8MM 16G FICON UPG	\$9,295.00	ES-AF	17%	\$7,714.85	\$852.35	\$0.00	\$0.00	\$0.00	\$0.00	\$852.35
5	GF-FE00080SUF	VMAX 450 8MM 16G FICON CONV	\$31,520.00	ES-AF	17%	\$26,161.60	\$3,467.20	\$0.00	\$0.00	\$0.00	\$0.00	\$3,467.20
5	GF-FE00200TCU	VMAX 450 2PT 10 GBE BASE T UPG	\$5,720.00	ES-AF	17%	\$4,747.60	\$524.52	\$0.00	\$0.00	\$0.00	\$0.00	\$524.52
5	GF-FE00200TCUF	VMAX 450 2PT 10 GBE BASE T CONV	\$10,010.00	ES-AF	17%	\$8,308.30	\$1,101.10	\$0.00	\$0.00	\$0.00	\$0.00	\$1,101.10
5	GF-FE00200TOU	VMAX 450 2PT 10 GBE OPTICAL UPG	\$5,460.00	ES-AF	17%	\$4,531.80	\$500.68	\$0.00	\$0.00	\$0.00	\$0.00	\$500.68
5	GF-FE00400C4U	VMAX 450 4MM4 COPR GIGE UPG	\$2,575.00	ES-AF	17%	\$2,137.25	\$236.13	\$0.00	\$0.00	\$0.00	\$0.00	\$236.13
5	GF-FE00400C4UF	VMAX 450 4MM4 COPR GIGE CONV	\$9,000.00	ES-AF	17%	\$7,470.00	\$990.00	\$0.00	\$0.00	\$0.00	\$0.00	\$990.00
5	GF-FE00400CU	VMAX 450 4PT GBE BASE T UPG	\$5,200.00	ES-AF	17%	\$4,316.00	\$476.84	\$0.00	\$0.00	\$0.00	\$0.00	\$476.84
5	GF-FE00400CUF	VMAX 450 4M GIGE COPPER CONV	\$9,100.00	ES-AF	17%	\$7,553.00	\$1,001.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,001.00
5	GF-FE00400TOUF	VMAX 450 4MM 10 GIGE OPTICAL CONV	\$9,555.00	ES-AF	17%	\$7,930.65	\$1,051.05	\$0.00	\$0.00	\$0.00	\$0.00	\$1,051.05
5	GF-FE00400TU	VMAX 450 4MM 10 GIGE UPG	\$4,745.00	ES-AF	17%	\$3,938.35	\$435.12	\$0.00	\$0.00	\$0.00	\$0.00	\$435.12
5	GF-FE00400TUF	VMAX 450 4MM 10 GIGE CONV	\$16,600.00	ES-AF	17%	\$13,778.00	\$1,826.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,826.00
5	GF-FE00400UF	VMAX 450 4M GIGE CONV	\$24,160.50	ES-AF	17%	\$20,053.22	\$2,657.66	\$0.00	\$0.00	\$0.00	\$0.00	\$2,657.66
5	GF-FE00800TU	VMAX 450 8MM 10GIGE UPG	\$7,120.00	ES-AF	17%	\$5,909.60	\$652.90	\$0.00	\$0.00	\$0.00	\$0.00	\$652.90
5	GF-FE00800TUF	VMAX 450 8MM 10GIGE CONV	\$24,920.00	ES-AF	17%	\$20,683.60	\$2,741.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,741.20
5	GF-FE08000EU	VMAX 450 8SM 8G FIBRE UPG	\$5,380.00	ES-AF	17%	\$4,465.40	\$493.35	\$0.00	\$0.00	\$0.00	\$0.00	\$493.35
5	GF-FE08000EUF	VMAX 450 8SM 8G FIBRE CONV	\$18,250.00	ES-AF	17%	\$15,147.50	\$1,673.53	\$0.00	\$0.00	\$0.00	\$0.00	\$1,673.53
5	GF-FE08000SU	VMAX 450 8SM 16G FC UPG	\$14,045.00	ES-AF	17%	\$11,657.35	\$1,287.93	\$0.00	\$0.00	\$0.00	\$0.00	\$1,287.93
5	GF-FE08000SUF	VMAX 450 8SM 16G FC CONV	\$32,410.00	ES-AF	17%	\$26,900.30	\$3,565.10	\$0.00	\$0.00	\$0.00	\$0.00	\$3,565.10
5	GF-FE44000EUF	VMAX 450 4MM4SM 8G FIBRE CONV	\$13,270.00	ES-AF	17%	\$11,014.10	\$1,216.86	\$0.00	\$0.00	\$0.00	\$0.00	\$1,216.86
5	GF-FE62000UF	VMAX 450 6MM2SM 8G FIBRE CONV	\$9,335.00	ES-AF	17%	\$7,748.05	\$856.02	\$0.00	\$0.00	\$0.00	\$0.00	\$856.02
5	GF-FE80000EU	VMAX 450 8MM 8G FIBRE UPG	\$2,690.00	ES-AF	17%	\$2,232.70	\$246.67	\$0.00	\$0.00	\$0.00	\$0.00	\$246.67
5	GF-FE80000EUF	VMAX 450 8MM 8G FIBRE CONV	\$8,285.00	ES-AF	17%	\$6,876.55	\$759.73	\$0.00	\$0.00	\$0.00	\$0.00	\$759.73
5	GF-FE80000SU	VMAX 450 8MM 16G FC UPG	\$14,045.00	ES-AF	17%	\$11,657.35	\$1,287.93	\$0.00	\$0.00	\$0.00	\$0.00	\$1,287.93
5	GF-FE80000SUF	VMAX 450 8MM 16G FC CONV	\$21,645.00	ES-AF	17%	\$17,965.35	\$2,380.95	\$0.00	\$0.00	\$0.00	\$0.00	\$2,380.95
5	HF-BK40000EU	VMAX 850 FC BACKUP I/O FOR NAS UPG	\$5,460.00	ES-AF	17%	\$4,531.80	\$500.68	\$0.00	\$0.00	\$0.00	\$0.00	\$500.68
5	HF-BK40000EUF	VMAX 850 FC BACKUP I/O FOR NAS CONV	\$9,555.00	ES-AF	17%	\$7,930.65	\$1,051.05	\$0.00	\$0.00	\$0.00	\$0.00	\$1,051.05
5	HF-BK80000EF	VMAX 850 FC BACKUP I/O FOR NAS CONV	\$9,555.00	ES-AF	17%	\$7,930.65	\$1,051.05	\$0.00	\$0.00	\$0.00	\$0.00	\$1,051.05
5	HF-COMPRESSF	VMAX 850 HDW COMPRESSION FD UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HF-COMPRESSU	VMAX 850 HDW COMPRESSION UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HF-FE00008SU	VMAX 850 8SM 16G FICON UPG	\$20,250.00	ES-AF	17%	\$16,807.50	\$1,856.93	\$0.00	\$0.00	\$0.00	\$0.00	\$1,856.93
5	HF-FE00008SUF	VMAX 850 8SM 16G FICON CONV	\$68,660.00	ES-AF	17%	\$56,987.80	\$7,552.60	\$0.00	\$0.00	\$0.00	\$0.00	\$7,552.60
5	HF-FE00080SU	VMAX 850 8MM 16G FICON UPG	\$9,295.00	ES-AF	17%	\$7,714.85	\$852.35	\$0.00	\$0.00	\$0.00	\$0.00	\$852.35
5	HF-FE00080SUF	VMAX 850 8MM 16G FICON CONV	\$32,410.00	ES-AF	17%	\$26,900.30	\$3,565.10	\$0.00	\$0.00	\$0.00	\$0.00	\$3,565.10
5	HF-FE00200TCU	VMAX 850 2PT 10 GBE BASE T UPG	\$5,720.00	ES-AF	17%	\$4,747.60	\$524.52	\$0.00	\$0.00	\$0.00	\$0.00	\$524.52
5	HF-FE00200TCUF	VMAX 850 2PT 10 GBE BASE T CONV	\$10,010.00	ES-AF	17%	\$8,308.30	\$1,101.10	\$0.00	\$0.00	\$0.00	\$0.00	\$1,101.10
5	HF-FE00200TOU	VMAX 850 2PT 10 GBE OPTICAL UPG	\$5,460.00	ES-AF	17%	\$4,531.80	\$500.68	\$0.00	\$0.00	\$0.00	\$0.00	\$500.68
5	HF-FE00400C4U	VMAX 850 4MM4 COPR GIGE UPG	\$2,575.00	ES-AF	17%	\$2,137.25	\$236.13	\$0.00	\$0.00	\$0.00	\$0.00	\$236.13
5	HF-FE00400C4UF	VMAX 850 4MM4 COPR GIGE CONV	\$9,000.00	ES-AF	17%	\$7,470.00	\$990.00	\$0.00	\$0.00	\$0.00	\$0.00	\$990.00
5	HF-FE00400CU	VMAX 850 4PT GBE BASE T UPG	\$5,200.00	ES-AF	17%	\$4,316.00	\$476.84	\$0.00	\$0.00	\$0.00	\$0.00	\$476.84
5	HF-FE00400CUF	VMAX 850 4M GIGE COPPER CONV	\$9,100.00	ES-AF	17%	\$7,553.00	\$1,001.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,001.00
5	HF-FE00400TOUF	VMAX 850 4MM 10 GIGE OPTICAL CONV	\$9,555.00	ES-AF	17%	\$7,930.65	\$1,051.05	\$0.00	\$0.00	\$0.00	\$0.00	\$1,051.05
5	HF-FE00400TU	VMAX 850 4MM 10 GIGE UPG	\$4,745.00	ES-AF	17%	\$3,938.35	\$435.12	\$0.00	\$0.00	\$0.00	\$0.00	\$435.12
5	HF-FE00400TUF	VMAX 850 4MM 10 GIGE CONV	\$16,600.00	ES-AF	17%	\$13,778.00	\$1,826.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,826.00
5	HF-FE00400UF	VMAX 850 4M GIGE CONV	\$24,160.50	ES-AF	17%	\$20,053.22	\$2,657.66	\$0.00	\$0.00	\$0.00	\$0.00	\$2,657.66
5	HF-FE00800TU	VMAX 850 8MM 10GIGE UPG	\$7,120.00	ES-AF	17%	\$5,909.60	\$652.90	\$0.00	\$0.00	\$0.00	\$0.00	\$652.90
5	HF-FE00800TUF	VMAX 850 8MM 10GIGE CONV	\$24,920.00	ES-AF	17%	\$20,683.60	\$2,741.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,741.20
5	HF-FE08000EU	VMAX 850 8SM 8G FIBRE UPG	\$5,380.00	ES-AF	17%	\$4,465.40	\$493.35	\$0.00	\$0.00	\$0.00	\$0.00	\$493.35
5	HF-FE08000EUF	VMAX 850 8SM 8G FIBRE CONV	\$18,250.00	ES-AF	17%	\$15,147.50	\$1,673.53	\$0.00	\$0.00	\$0.00	\$0.00	\$1,673.53
5	HF-FE08000SU	VMAX 850 8SM 16G FC UPG	\$14,045.00	ES-AF	17%	\$11,657.35	\$1,287.93	\$0.00	\$0.00	\$0.00	\$0.00	\$1,287.93
5	HF-FE08000SUF	VMAX 850 8SM 16G FC CONV	\$32,410.00	ES-AF	17%	\$26,900.30	\$3,565.10	\$0.00	\$0.00	\$0.00	\$0.00	\$3,565.10
5	HF-FE44000EUF	VMAX 850 4MM4SM 8G FIBRE CONV	\$13,270.00	ES-AF	17%	\$11,014.10	\$1,216.86	\$0.00	\$0.00	\$0.00	\$0.00	\$1,216.86
5	HF-FE62000UF	VMAX 850 6MM2SM 8G FIBRE CONV	\$9,335.00	ES-AF	17%	\$7,748.05	\$856.02	\$0.00	\$0.00	\$0.00	\$0.00	\$856.02
5	HF-FE80000EU	VMAX 850 8MM 8G FIBRE UPG	\$2,690.00	ES-AF	17%	\$2,232.70	\$246.67	\$0.00	\$0.00	\$0.00	\$0.00	\$246.67
5	HF-FE80000EUF	VMAX 850 8MM 8G FIBRE CONV	\$8,285.00	ES-AF	17%	\$6,876.55	\$759.73	\$0.00	\$0.00	\$0.00	\$0.00	\$759.73
5	HF-FE80000SU	VMAX 850 8MM 16G FC UPG	\$14,045.00	ES-AF	17%	\$11,657.35	\$1,287.93	\$0.00	\$0.00	\$0.00	\$0.00	\$1,287.93
5	HF-FE80000SUF	VMAX 850 8MM 16G FC CONV	\$21,645.00	ES-AF	17%	\$17,965.35	\$2,380.95	\$0.00	\$0.00	\$0.00	\$0.00	\$2,380.95
5	JLFC3015T51	VMAX 250 RAID5(3+1) 15360GB	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC3015T51TU	VMAX 250 RAID5(3+1) 15360GB TAA UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC3015T51U	VMAX 250 RAID5(3+1) 15360GB UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC3015T61	VMAX 250 RAID6(6+2) 15360GB	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC3015T61TU	VMAX 250 RAID6(6+2) 15360GB TAA UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC3015T61U	VMAX 250 RAID6(6+2) 15360GB UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC3015T51	VMAX 250 15360GB FLASH SPARE	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC3015T51TU	VMAX 250 15360GB FLASH SPARE TAA UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC3015T51U	VMAX 250 15360GB FLASH SPARE UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC3192051	VMAX 250 RAID5(3+1) 1920GB	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC3192051TU	VMAX 250 RAID5(3+1) 1920GB TAA UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC3192051U	VMAX 250 RAID5(3+1) 1920GB UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC3192061	VMAX 250 RAID6(6+2) 1920GB	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC3192061TU	VMAX 250 RAID6(6+2) 1920GB TAA UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC3192061U	VMAX 250 RAID6(6+2) 1920GB UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC31920S1	VMAX 250 1920GB FLASH SPARE	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC31920S1TU	VMAX 250 1920GB FLASH SPARE TAA UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC31920S1U	VMAX 250 1920GB FLASH SPARE UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC3384051	VMAX 250 RAID5(3+1) 3840GB	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC3384051TU	VMAX 250 RAID5(3+1) 3840GB TAA UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC3384051U	VMAX 250 RAID5(3+1) 3840GB UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC3384061	VMAX 250 RAID6(6+2) 3840GB	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC3384061TU	VMAX 250 RAID6(6+2) 3840GB TAA UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	JLFC3384061U	VMAX 250 RAID6(6+2) 3840GB UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC33840S1	VMAX 250 3840GB FLASH SPARE	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC33840S1TU	VMAX 250 3840GB FLASH SPARE TAA UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC33840S1U	VMAX 250 3840GB FLASH SPARE UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC37680S1	VMAX 250 RAID5(3+1) 7680GB	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC37680S1TU	VMAX 250 RAID5(3+1) 7680GB TAA UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC37680S1U	VMAX 250 RAID5(3+1) 7680GB UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC3768061	VMAX 250 RAID6(6+2) 7680GB	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC3768061TU	VMAX 250 RAID6(6+2) 7680GB TAA UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC3768061U	VMAX 250 RAID6(6+2) 7680GB UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC37680S1	VMAX 250 7680GB FLASH SPARE	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC37680S1TU	VMAX 250 7680GB FLASH SPARE TAA UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC37680S1U	VMAX 250 7680GB FLASH SPARE UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC3960S1	VMAX 250 RAID5(3+1) 960GB	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC3960S1TU	VMAX 250 RAID5(3+1) 960GB TAA UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC3960S1U	VMAX 250 RAID5(3+1) 960GB UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC396061	VMAX 250 RAID6(6+2) 960GB	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC396061TU	VMAX 250 RAID6(6+2) 960GB TAA UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC396061U	VMAX 250 RAID6(6+2) 960GB UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC3960S1	VMAX 250 960GB FLASH SPARE	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC3960S1TU	VMAX 250 960GB FLASH SPARE TAA UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC3960S1U	VMAX 250 960GB FLASH SPARE UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	KL6F3192078	VMAX 450F RAID5(7+1) 1.92Q8 13TB	\$178,915.00	ES-AF	17%	\$148,499.45	\$19,680.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,680.65
5	KL6F3192078TU	VMAX 450F RAID5(7+1) 1.92Q8 13TB TAA UPG	\$214,700.00	ES-AF	17%	\$178,201.00	\$19,687.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,687.99
5	KL6F3192078U	VMAX 450F RAID5(7+1) 1.92Q8 13TB UPG	\$214,700.00	ES-AF	17%	\$178,201.00	\$19,687.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,687.99
5	KL6F31920F16	VMAX 450F RAID6(14+2) 1.92Q16 26TB	\$357,830.00	ES-AF	17%	\$296,998.90	\$39,361.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39,361.30
5	KL6F31920F16TU	VMAX 450F RAID6(14+2) 1.92Q16 26TB TAAUP	\$429,395.00	ES-AF	17%	\$356,397.85	\$39,375.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39,375.52
5	KL6F31920F16U	VMAX 450F RAID6(14+2) 1.92Q16 26TB UPG	\$429,395.00	ES-AF	17%	\$356,397.85	\$39,375.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39,375.52
5	KL6F31920S1	VMAX AF 1920GB FLASH SPARE	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	KL6F31920S1TU	VMAX AF 1920GB FLASH SPARE TAA UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	KL6F31920S1U	VMAX AF 1920GB FLASH SPARE UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	KL6F3384078	VMAX 450F RAID5(7+1) 3.84Q8 26TB	\$357,830.00	ES-AF	17%	\$296,998.90	\$39,361.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39,361.30
5	KL6F3384078TU	VMAX 450F RAID5(7+1) 3.84Q8 26TB TAA UPG	\$429,395.00	ES-AF	17%	\$356,397.85	\$39,375.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39,375.52
5	KL6F3384078U	VMAX 450F RAID5(7+1) 3.84Q8 26TB UPG	\$429,395.00	ES-AF	17%	\$356,397.85	\$39,375.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39,375.52
5	KL6F33840F16	VMAX 450F RAID6(14+2) 3.84Q16 52TB	\$729,425.00	ES-AF	17%	\$605,422.75	\$80,236.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$80,236.75
5	KL6F33840F16TU	VMAX 450F RAID6(14+2) 3.84Q16 52TB TAAUP	\$875,315.00	ES-AF	17%	\$726,511.45	\$80,266.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$80,266.39
5	KL6F33840F16U	VMAX 450F RAID6(14+2) 3.84Q16 52TB UPG	\$875,315.00	ES-AF	17%	\$726,511.45	\$80,266.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$80,266.39
5	KL6F33840S1	VMAX AF 3840GB FLASH SPARE	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	KL6F33840S1TU	VMAX AF 3840GB FLASH SPARE TAA UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	KL6F33840S1U	VMAX AF 3840GB FLASH SPARE UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	KL6F3960F16	VMAX 450F RAID6(14+2) .96Q16 13TB	\$178,915.00	ES-AF	17%	\$148,499.45	\$19,680.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,680.65
5	KL6F3960F16TU	VMAX 450F RAID6(14+2) .96Q16 13TB TAA UP	\$214,700.00	ES-AF	17%	\$178,201.00	\$19,687.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,687.99
5	KL6F3960F16U	VMAX 450F RAID6(14+2) .96Q16 13TB UPG	\$214,700.00	ES-AF	17%	\$178,201.00	\$19,687.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,687.99
5	KL6F3960S1	VMAX AF 960GB FLASH SPARE	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	KL6F3960S1TU	VMAX AF 960GB FLASH SPARE TAA UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	KL6F3960S1U	VMAX AF 960GB FLASH SPARE UPG	\$0.00	ES-AF	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	KML6F3192078	VMAX MF 450F RAID5(7+1) 1.92Q8 13TB	\$175,250.00	ES-AF	17%	\$145,457.50	\$19,277.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,277.50
5	KML6F3192078TU	VMAX MF450F R5(7+1) 1.92Q8 13TB TAA UPG	\$210,300.00	ES-AF	17%	\$174,549.00	\$19,284.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,284.51
5	KML6F3192078U	VMAX MF 450F RAID5(7+1) 1.92Q8 13TB UPG	\$210,300.00	ES-AF	17%	\$174,549.00	\$19,284.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,284.51
5	KML6F31920F16	VMAX MF 450F RAID6(14+2) 1.92Q16 26TB	\$350,500.00	ES-AF	17%	\$290,915.00	\$38,555.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$38,555.00
5	KML6F31920F16TU	VMAX MF450F R6(14+2) 1.92Q16 26TB TAA UP	\$420,600.00	ES-AF	17%	\$349,098.00	\$38,569.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$38,569.02
5	KML6F31920F16U	VMAX MF 450F RAID6(14+2) 1.92Q16 26TB UP	\$420,600.00	ES-AF	17%	\$349,098.00	\$38,569.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$38,569.02
5	KML6F3384078	VMAX MF 450F RAID5(7+1) 3.84Q8 26TB	\$350,500.00	ES-AF	17%	\$290,915.00	\$38,555.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$38,555.00
5	KML6F3384078TU	VMAX MF450F R5(7+1) 3.84Q8 26TB TAA UPG	\$420,600.00	ES-AF	17%	\$349,098.00	\$38,569.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$38,569.02
5	KML6F3384078U	VMAX MF 450F RAID5(7+1) 3.84Q8 26TB UPG	\$420,600.00	ES-AF	17%	\$349,098.00	\$38,569.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$38,569.02
5	KML6F33840F16	VMAX MF 450F RAID6(14+2) 3.84Q16 52TB	\$714,480.00	ES-AF	17%	\$593,018.40	\$78,592.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$78,592.80
5	KML6F33840F16TU	VMAX MF450F R6(14+2) 3.84Q16 52TB TAA UP	\$860,370.00	ES-AF	17%	\$714,107.10	\$78,895.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$78,895.93
5	KML6F33840F16U	VMAX MF 450F RAID6(14+2) 3.84Q16 52TB UP	\$860,370.00	ES-AF	17%	\$714,107.10	\$78,895.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$78,895.93
5	KML6F3960F16	VMAX MF 450F RAID6(14+2) .96Q16 13TB	\$175,250.00	ES-AF	17%	\$145,457.50	\$19,277.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,277.50
5	KML6F3960F16TU	VMAX MF450F R6(14+2) .96Q16 13TB TAA UP	\$210,300.00	ES-AF	17%	\$174,549.00	\$19,284.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,284.51
5	KML6F3960F16U	VMAX MF 450F RAID6(14+2) .96Q16 13TB UPG	\$210,300.00	ES-AF	17%	\$174,549.00	\$19,284.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,284.51
5	KMXL6F3192078	VMAX MF 450FX RAID5(7+1) 1.92Q8 13TB	\$242,380.00	ES-AF	17%	\$201,175.40	\$26,661.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$26,661.80
5	KMXL6F3192078TU	VMAX MF450FX R5(7+1) 1.92Q8 13TB TAA UPG	\$290,850.00	ES-AF	17%	\$241,405.50	\$26,670.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$26,670.95
5	KMXL6F3192078U	VMAX MF 450FX RAID5(7+1) 1.92Q8 13TB UPG	\$290,850.00	ES-AF	17%	\$241,405.50	\$26,670.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$26,670.95
5	KMXL6F31920F16	VMAX MF 450FX RAID6(14+2) 1.92Q16 26TB	\$484,760.00	ES-AF	17%	\$402,350.80	\$53,323.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$53,323.60
5	KMXL6F31920F16TU	VMAX MF450FX R6(14+2) 1.92Q16 26TB TA AU	\$581,705.00	ES-AF	17%	\$482,815.15	\$53,342.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$53,342.35
5	KMXL6F31920F16U	VMAX MF 450FX RAID6(14+2) 1.92Q16 26TB U	\$581,705.00	ES-AF	17%	\$482,815.15	\$53,342.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$53,342.35
5	KMXL6F3384078	VMAX MF 450FX RAID5(7+1) 3.84Q8 26TB	\$484,760.00	ES-AF	17%	\$402,350.80	\$53,323.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$53,323.60
5	KMXL6F3384078TU	VMAX MF450FX R5(7+1) 3.84Q8 26TB TAA UPG	\$581,705.00	ES-AF	17%	\$482,815.15	\$53,342.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$53,342.35
5	KMXL6F3384078U	VMAX MF 450FX RAID5(7+1) 3.84Q8 26TB UPG	\$581,705.00	ES-AF	17%	\$482,815.15	\$53,342.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$53,342.35
5	KMXL6F33840F16	VMAX MF 450FX RAID6(14+2) 3.84Q16 52TB	\$998,610.00	ES-AF	17%	\$828,846.30	\$109,847.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$109,847.10
5	KMXL6F33840F16TU	VMAX MF450FX R6(14+2) 3.84Q16 52TB TAA U	\$1,200,680.00	ES-AF	17%	\$996,564.40	\$110,102.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$110,102.36
5	KMXL6F33840F16U	VMAX MF 450FX RAID6(14+2) 3.84Q16 52TB U	\$1,200,680.00	ES-AF	17%	\$996,564.40	\$110,102.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$110,102.36
5	KMXL6F3960F16	VMAX MF 450FX RAID6(14+2) .96Q16 13TB	\$242,380.00	ES-AF	17%	\$201,175.40	\$26,661.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$26,661.

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	KXL6F31920F16TU	VMAX 450FX RAID6(14+2) 1.92Q16 26TB TAAU	\$594,755.00	ES-AF	17%	\$493,646.65	\$54,539.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54,539.03
5	KXL6F31920F16U	VMAX 450FX RAID6(14+2) 1.92Q16 26TB UPG	\$594,755.00	ES-AF	17%	\$493,646.65	\$54,539.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54,539.03
5	KXL6F3384078	VMAX 450FX RAID5(7+1) 3.84Q8 26TB	\$495,630.00	ES-AF	17%	\$411,372.90	\$54,519.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54,519.30
5	KXL6F3384078TU	VMAX 450FX RAID5(7+1) 3.84Q8 26TB TAA UP	\$594,755.00	ES-AF	17%	\$493,646.65	\$54,539.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54,539.03
5	KXL6F3384078U	VMAX 450FX RAID5(7+1) 3.84Q8 26TB UPG	\$594,755.00	ES-AF	17%	\$493,646.65	\$54,539.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54,539.03
5	KXL6F33840F16	VMAX 450FX RAID6(14+2) 3.84Q16 52TB	\$1,010,325.00	ES-AF	17%	\$838,569.75	\$111,135.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$111,135.75
5	KXL6F33840F16TU	VMAX 450FX RAID6(14+2) 3.84Q16 52TB TAAU	\$1,212,395.00	ES-AF	17%	\$1,006,287.85	\$111,176.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$111,176.62
5	KXL6F33840F16U	VMAX 450FX RAID6(14+2) 3.84Q16 52TB UPG	\$1,212,395.00	ES-AF	17%	\$1,006,287.85	\$111,176.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$111,176.62
5	KXL6F3960F16	VMAX 450FX RAID6(14+2) .96Q16 13TB	\$247,815.00	ES-AF	17%	\$205,686.45	\$27,259.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27,259.65
5	KXL6F3960F16TU	VMAX 450FX RAID6(14+2) .96Q16 13TB TAAUP	\$297,380.00	ES-AF	17%	\$246,825.40	\$27,269.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27,269.75
5	KXL6F3960F16U	VMAX 450FX RAID6(14+2) .96Q16 13TB UPG	\$297,380.00	ES-AF	17%	\$246,825.40	\$27,269.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27,269.75
5	LL6F3192078	VMAX 850F RAID5(7+1) 1.92Q8 13TB	\$178,915.00	ES-AF	17%	\$148,499.45	\$19,680.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,680.65
5	LL6F3192078TU	VMAX 850F RAID5(7+1) 1.92Q8 13TB TAA UPG	\$214,700.00	ES-AF	17%	\$178,201.00	\$19,687.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,687.99
5	LL6F3192078U	VMAX 850F RAID5(7+1) 1.92Q8 13TB UPG	\$214,700.00	ES-AF	17%	\$178,201.00	\$19,687.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,687.99
5	LL6F31920F16	VMAX 850F RAID6(14+2) 1.92Q16 26TB	\$357,830.00	ES-AF	17%	\$296,998.90	\$39,361.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39,361.30
5	LL6F31920F16TU	VMAX 850F RAID6(14+2) 1.92Q16 26TB TAAUP	\$429,395.00	ES-AF	17%	\$356,397.85	\$39,375.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39,375.52
5	LL6F31920F16U	VMAX 850F RAID6(14+2) 1.92Q16 26TB UPG	\$429,395.00	ES-AF	17%	\$356,397.85	\$39,375.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39,375.52
5	LL6F3384078	VMAX 850F RAID5(7+1) 3.84Q8 26TB	\$357,830.00	ES-AF	17%	\$296,998.90	\$39,361.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39,361.30
5	LL6F3384078TU	VMAX 850F RAID5(7+1) 3.84Q8 26TB TAA UPG	\$429,395.00	ES-AF	17%	\$356,397.85	\$39,375.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39,375.52
5	LL6F3384078U	VMAX 850F RAID5(7+1) 3.84Q8 26TB UPG	\$429,395.00	ES-AF	17%	\$356,397.85	\$39,375.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39,375.52
5	LL6F33840F16	VMAX 850F RAID6(14+2) 3.84Q16 52TB	\$729,425.00	ES-AF	17%	\$605,422.75	\$80,236.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$80,236.75
5	LL6F33840F16TU	VMAX 850F RAID6(14+2) 3.84Q16 52TB TAAUP	\$875,315.00	ES-AF	17%	\$726,511.45	\$80,266.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$80,266.39
5	LL6F33840F16U	VMAX 850F RAID6(14+2) 3.84Q16 52TB UPG	\$875,315.00	ES-AF	17%	\$726,511.45	\$80,266.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$80,266.39
5	LL6F3960F16	VMAX 850F RAID6(14+2) .96Q16 13TB	\$178,915.00	ES-AF	17%	\$148,499.45	\$19,680.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,680.65
5	LL6F3960F16TU	VMAX 850F RAID6(14+2) .96Q16 13TB TAA UP	\$214,700.00	ES-AF	17%	\$178,201.00	\$19,687.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,687.99
5	LL6F3960F16U	VMAX 850F RAID6(14+2) .96Q16 13TB UPG	\$214,700.00	ES-AF	17%	\$178,201.00	\$19,687.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,687.99
5	LML6F3192078	VMAX MF 850F RAID5(7+1) 1.92Q8 13TB	\$175,250.00	ES-AF	17%	\$145,457.50	\$19,277.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,277.50
5	LML6F3192078TU	VMAX MF850F R5(7+1) 1.92Q8 13TB TAA UPG	\$210,300.00	ES-AF	17%	\$174,549.00	\$19,284.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,284.51
5	LML6F3192078U	VMAX MF 850F RAID5(7+1) 1.92Q8 13TB UPG	\$210,300.00	ES-AF	17%	\$174,549.00	\$19,284.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,284.51
5	LML6F31920F16	VMAX MF 850F RAID6(14+2) 1.92Q16 26TB	\$350,500.00	ES-AF	17%	\$290,915.00	\$38,555.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$38,555.00
5	LML6F31920F16TU	VMAX MF850F R6(14+2) 1.92Q16 26TB TAA UP	\$420,600.00	ES-AF	17%	\$349,098.00	\$38,569.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$38,569.02
5	LML6F31920F16U	VMAX MF 850F RAID6(14+2) 1.92Q16 26TB UP	\$420,600.00	ES-AF	17%	\$349,098.00	\$38,569.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$38,569.02
5	LML6F3384078	VMAX MF 850F RAID5(7+1) 3.84Q8 26TB	\$350,500.00	ES-AF	17%	\$290,915.00	\$38,555.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$38,555.00
5	LML6F3384078TU	VMAX MF850F R5(7+1) 3.84Q8 26TB TAA UPG	\$420,600.00	ES-AF	17%	\$349,098.00	\$38,569.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$38,569.02
5	LML6F3384078U	VMAX MF 850F RAID5(7+1) 3.84Q8 26TB UPG	\$420,600.00	ES-AF	17%	\$349,098.00	\$38,569.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$38,569.02
5	LML6F33840F16	VMAX MF 850F RAID6(14+2) 3.84Q16 52TB	\$714,480.00	ES-AF	17%	\$593,018.40	\$78,592.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$78,592.80
5	LML6F33840F16TU	VMAX MF850F R6(14+2) 3.84Q16 52TB TAA UP	\$860,370.00	ES-AF	17%	\$714,107.10	\$78,895.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$78,895.93
5	LML6F33840F16U	VMAX MF 850F RAID6(14+2) 3.84Q16 52TB UP	\$860,370.00	ES-AF	17%	\$714,107.10	\$78,895.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$78,895.93
5	LML6F3960F16	VMAX MF 850F RAID6(14+2) .96Q16 13TB	\$175,250.00	ES-AF	17%	\$145,457.50	\$19,277.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,277.50
5	LML6F3960F16TU	VMAX MF850F R6(14+2) .96Q16 13TB TAA UP	\$210,300.00	ES-AF	17%	\$174,549.00	\$19,284.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,284.51
5	LML6F3960F16U	VMAX MF 850F RAID6(14+2) .96Q16 13TB UPG	\$210,300.00	ES-AF	17%	\$174,549.00	\$19,284.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,284.51
5	LML6F3192078	VMAX MF 850FX RAID5(7+1) 1.92Q8 13TB	\$242,380.00	ES-AF	17%	\$201,175.40	\$26,661.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$26,661.80
5	LML6F3192078TU	VMAX MF850FX R5(7+1) 1.92Q8 13TB TAA UP	\$290,850.00	ES-AF	17%	\$241,405.50	\$26,670.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$26,670.95
5	LML6F3192078U	VMAX MF 850FX RAID5(7+1) 1.92Q8 13TB UPG	\$290,850.00	ES-AF	17%	\$241,405.50	\$26,670.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$26,670.95
5	LML6F31920F16	VMAX MF 850FX RAID6(14+2) 1.92Q16 26TB	\$484,760.00	ES-AF	17%	\$402,350.80	\$53,323.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$53,323.60
5	LML6F31920F16TU	VMAX MF850FX R6(14+2) 1.92Q16 26TB TAA U	\$581,705.00	ES-AF	17%	\$482,815.15	\$53,342.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$53,342.35
5	LML6F31920F16U	VMAX MF 850FX RAID6(14+2) 1.92Q16 26TB U	\$581,705.00	ES-AF	17%	\$482,815.15	\$53,342.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$53,342.35
5	LML6F3384078	VMAX MF 850FX RAID5(7+1) 3.84Q8 26TB	\$484,760.00	ES-AF	17%	\$402,350.80	\$53,323.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$53,323.60
5	LML6F3384078TU	VMAX MF850FX R5(7+1) 3.84Q8 26TB TAA UP	\$581,705.00	ES-AF	17%	\$482,815.15	\$53,342.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$53,342.35
5	LML6F3384078U	VMAX MF 850FX RAID5(7+1) 3.82Q8 26TB UPG	\$581,705.00	ES-AF	17%	\$482,815.15	\$53,342.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$53,342.35
5	LML6F33840F16	VMAX MF 850FX RAID6(14+2) 3.84Q16 52TB	\$998,610.00	ES-AF	17%	\$828,846.30	\$109,847.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$109,847.10
5	LML6F33840F16TU	VMAX MF850FX R6(14+2) 3.84Q16 52TB TAA U	\$1,200,680.00	ES-AF	17%	\$996,564.40	\$110,102.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$110,102.36
5	LML6F33840F16U	VMAX MF 850FX RAID6(14+2) 3.84Q16 52TB U	\$1,200,680.00	ES-AF	17%	\$996,564.40	\$110,102.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$110,102.36
5	LML6F3960F16	VMAX MF 850FX RAID6(14+2) .96Q16 13TB	\$242,380.00	ES-AF	17%	\$201,175.40	\$26,661.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$26,661.80
5	LML6F3960F16TU	VMAX MF850FX R6(14+2) .96Q16 13TB TAA UP	\$290,850.00	ES-AF	17%	\$241,405.50	\$26,670.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$26,670.95
5	LML6F3960F16U	VMAX MF 850FX RAID6(14+2) .96Q16 13TB UP	\$290,850.00	ES-AF	17%	\$241,405.50	\$26,670.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$26,670.95
5	LXL6F3192078	VMAX 850FX RAID5(7+1) 1.92Q8 13TB	\$247,815.00	ES-AF	17%	\$205,686.45	\$27,259.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27,259.65
5	LXL6F3192078TU	VMAX 850FX RAID5(7+1) 1.92Q8 13TB TAA UP	\$297,380.00	ES-AF	17%	\$246,825.40	\$27,269.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27,269.75
5	LXL6F3192078U	VMAX 850FX RAID5(7+1) 1.92Q8 13TB UPG	\$297,380.00	ES-AF	17%	\$246,825.40	\$27,269.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27,269.75
5	LXL6F31920F16	VMAX 850FX RAID6(14+2) 1.92Q16 26TB	\$495,630.00	ES-AF	17%	\$411,372.90	\$54,519.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54,519.30
5	LXL6F31920F16TU	VMAX 850FX RAID6(14+2) 1.92Q16 26TB TAAU	\$594,755.00	ES-AF	17%	\$493,646.65	\$54,539.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54,539.03
5	LXL6F31920F16U	VMAX 850FX RAID6(14+2) 1.92Q16 26TB UPG	\$594,755.00	ES-AF	17%	\$493,646.65	\$54,539.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54,539.03
5	LXL6F3384078	VMAX 850FX RAID5(7+1) 3.84Q8 26TB	\$495,630.00	ES-AF	17%	\$411,372.90	\$54,519.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54,519.30
5	LXL6F3384078TU	VMAX 850FX RAID5(7+1) 3.84Q8 26TB TAA UP	\$594,755.00	ES-AF	17%	\$493,646.65	\$54,539.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54,539.03
5	LXL6F3384078U	VMAX 850FX RAID5(7+1) 3.84Q8 26TB UPG	\$594,755.00	ES-AF	17%	\$493,646.65	\$54,539.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54,539.03
5	LXL6F33840F16	VMAX 850FX RAID6(14+2) 3.84Q16 52TB	\$1,010,325.00	ES-AF	17%	\$838,569.75	\$111,135.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$111,135.75
5	LXL6F33840F16TU	VMAX 850FX RAID6(14+2) 3.84Q16 52TB TAAU	\$1,212,395.00	ES-AF	17%	\$1,006,287.85	\$111,176.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$111,176.62
5	LXL6F33840F16U	VMAX 850FX RAID6(14+2) 3.84Q16 52TB UPG	\$1,212,395.00	ES-AF	17%	\$1,006,287.85	\$111,176.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VB1-450X-1TB-2R614	VBRICK1 450FX 1TB RAID6(14+2)	\$1,393,705.00	ES-AF	17%	\$1,156,775.15	\$153,307.55	\$0.00	\$0.00	\$0.00	\$0.00	\$153,307.55
5	VB1-450X-1TB-4R57	VBRICK1 450FX 1TB 4RAIDS(7+1)	\$1,393,705.00	ES-AF	17%	\$1,156,775.15	\$153,307.55	\$0.00	\$0.00	\$0.00	\$0.00	\$153,307.55
5	VB1-450X-2TB-2R57	VBRICK1 450FX 2TB RAID5(7+1)	\$2,293,705.00	ES-AF	17%	\$1,903,775.15	\$252,307.55	\$0.00	\$0.00	\$0.00	\$0.00	\$252,307.55
5	VB1-450X-2TB-2R614	VBRICK1 450FX 2TB RAID6(14+2)	\$2,293,705.00	ES-AF	17%	\$1,903,775.15	\$252,307.55	\$0.00	\$0.00	\$0.00	\$0.00	\$252,307.55
5	VB1-450X-2TB-4R57	VBRICK1 450FX 2TB 4RAIDS(7+1)	\$2,293,705.00	ES-AF	17%	\$1,903,775.15	\$252,307.55	\$0.00	\$0.00	\$0.00	\$0.00	\$252,307.55
5	VB1-850F-1TB-2R57	VBRICK1 850F 1TB RAID5(7+1)	\$1,250,000.00	ES-AF	17%	\$1,037,500.00	\$137,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$137,500.00
5	VB1-850F-1TB-2R614	VBRICK1 850F 1TB RAID6(14+2)	\$1,250,000.00	ES-AF	17%	\$1,037,500.00	\$137,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$137,500.00
5	VB1-850F-1TB-4R57	VBRICK1 850F 1TB 4RAIDS(7+1)	\$1,250,000.00	ES-AF	17%	\$1,037,500.00	\$137,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$137,500.00
5	VB1-850F-2TB-2R57	VBRICK1 850F 2TB RAID5(7+1)	\$2,150,000.00	ES-AF	17%	\$1,784,500.00	\$236,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$236,500.00
5	VB1-850F-2TB-2R614	VBRICK1 850F 2TB RAID6(14+2)	\$2,150,000.00	ES-AF	17%	\$1,784,500.00	\$236,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$236,500.00
5	VB1-850F-2TB-4R57	VBRICK1 850F 2TB 4RAIDS(7+1)	\$2,150,000.00	ES-AF	17%	\$1,784,500.00	\$236,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$236,500.00
5	VB1-850X-1TB-2R57	VBRICK1 850FX 1TB RAID5(7+1)	\$1,525,600.00	ES-AF	17%	\$1,266,248.00	\$167,816.00	\$0.00	\$0.00	\$0.00	\$0.00	\$167,816.00
5	VB1-850X-1TB-2R614	VBRICK1 850FX 1TB RAID6(14+2)	\$1,525,600.00	ES-AF	17%	\$1,266,248.00	\$167,816.00	\$0.00	\$0.00	\$0.00	\$0.00	\$167,816.00
5	VB1-850X-1TB-4R57	VBRICK1 850FX 1TB 4RAIDS(7+1)	\$1,525,600.00	ES-AF	17%	\$1,266,248.00	\$167,816.00	\$0.00	\$0.00	\$0.00	\$0.00	\$167,816.00
5	VB1-850X-2TB-2R57	VBRICK1 850FX 2TB RAID5(7+1)	\$2,425,600.00	ES-AF	17%	\$2,013,248.00	\$266,816.00	\$0.00	\$0.00	\$0.00	\$0.00	\$266,816.00
5	VB1-850X-2TB-2R614	VBRICK1 850FX 2TB RAID6(14+2)	\$2,425,600.00	ES-AF	17%	\$2,013,248.00	\$266,816.00	\$0.00	\$0.00	\$0.00	\$0.00	\$266,816.00
5	VB1-850X-2TB-4R57	VBRICK1 850FX 2TB 4RAIDS(7+1)	\$2,425,600.00	ES-AF	17%	\$2,013,248.00	\$266,816.00	\$0.00	\$0.00	\$0.00	\$0.00	\$266,816.00
5	VB2-450F-1TB-2R57	VBRICK2 450F 1TB RAID5(7+1)	\$1,120,020.00	ES-AF	17%	\$929,616.60	\$123,202.20	\$0.00	\$0.00	\$0.00	\$0.00	\$123,202.20
5	VB2-450F-1TB-2R57U	VBRICK2 450F 1TB RAID5(7+1) UPG	\$1,341,650.00	ES-AF	17%	\$1,113,569.50	\$123,029.31	\$0.00	\$0.00	\$0.00	\$0.00	\$123,029.31
5	VB2-450F-1TB-2R614	VBRICK2 450F 1TB RAID6(14+2)	\$1,120,020.00	ES-AF	17%	\$929,616.60	\$123,202.20	\$0.00	\$0.00	\$0.00	\$0.00	\$123,202.20
5	VB2-450F-1TB-2R64U	VBRICK2 450F 1TB RAID6(14+2) UPG	\$1,341,650.00	ES-AF	17%	\$1,113,569.50	\$123,029.31	\$0.00	\$0.00	\$0.00	\$0.00	\$123,029.31
5	VB2-450F-1TB-4R57	VBRICK2 450F 1TB 4RAIDS(7+1)	\$1,120,020.00	ES-AF	17%	\$929,616.60	\$123,202.20	\$0.00	\$0.00	\$0.00	\$0.00	\$123,202.20
5	VB2-450F-1TB-4R57U	VBRICK2 450F 1TB 4RAIDS(7+1) UPG	\$1,341,650.00	ES-AF	17%	\$1,113,569.50	\$123,029.31	\$0.00	\$0.00	\$0.00	\$0.00	\$123,029.31
5	VB2-450F-2TB-2R57	VBRICK2 450F 2TB RAID5(7+1)	\$2,020,020.00	ES-AF	17%	\$1,676,616.60	\$222,202.20	\$0.00	\$0.00	\$0.00	\$0.00	\$222,202.20
5	VB2-450F-2TB-2R57U	VBRICK2 450F 2TB RAID5(7+1) UPG	\$2,421,650.00	ES-AF	17%	\$2,009,969.50	\$222,065.31	\$0.00	\$0.00	\$0.00	\$0.00	\$222,065.31
5	VB2-450F-2TB-2R614	VBRICK2 450F 2TB RAID6(14+2)	\$2,020,020.00	ES-AF	17%	\$1,676,616.60	\$222,202.20	\$0.00	\$0.00	\$0.00	\$0.00	\$222,202.20
5	VB2-450F-2TB-2R64U	VBRICK2 450F 2TB RAID6(14+2) UPG	\$2,421,650.00	ES-AF	17%	\$2,009,969.50	\$222,065.31	\$0.00	\$0.00	\$0.00	\$0.00	\$222,065.31
5	VB2-450F-2TB-4R57	VBRICK2 450F 2TB 4RAIDS(7+1)	\$2,020,020.00	ES-AF	17%	\$1,676,616.60	\$222,202.20	\$0.00	\$0.00	\$0.00	\$0.00	\$222,202.20
5	VB2-450F-2TB-4R57U	VBRICK2 450F 2TB 4RAIDS(7+1) UPG	\$2,421,650.00	ES-AF	17%	\$2,009,969.50	\$222,065.31	\$0.00	\$0.00	\$0.00	\$0.00	\$222,065.31
5	VB2-450X-1TB-2R57	VBRICK2 450FX 1TB RAID5(7+1)	\$1,393,705.00	ES-AF	17%	\$1,156,775.15	\$153,307.55	\$0.00	\$0.00	\$0.00	\$0.00	\$153,307.55
5	VB2-450X-1TB-2R57U	VBRICK2 450FX 1TB RAID5(7+1) UPG	\$1,666,835.00	ES-AF	17%	\$1,383,473.05	\$152,848.77	\$0.00	\$0.00	\$0.00	\$0.00	\$152,848.77
5	VB2-450X-1TB-2R614	VBRICK2 450FX 1TB RAID6(14+2)	\$1,393,705.00	ES-AF	17%	\$1,156,775.15	\$153,307.55	\$0.00	\$0.00	\$0.00	\$0.00	\$153,307.55
5	VB2-450X-1TB-2R64U	VBRICK2 450FX 1TB RAID6(14+2) UPG	\$1,666,835.00	ES-AF	17%	\$1,383,473.05	\$152,848.77	\$0.00	\$0.00	\$0.00	\$0.00	\$152,848.77
5	VB2-450X-1TB-4R57	VBRICK2 450FX 1TB 4RAIDS(7+1)	\$1,393,705.00	ES-AF	17%	\$1,156,775.15	\$153,307.55	\$0.00	\$0.00	\$0.00	\$0.00	\$153,307.55
5	VB2-450X-1TB-4R57U	VBRICK2 450FX 1TB 4RAIDS(7+1) UPG	\$1,666,835.00	ES-AF	17%	\$1,383,473.05	\$152,848.77	\$0.00	\$0.00	\$0.00	\$0.00	\$152,848.77
5	VB2-450X-2TB-2R57	VBRICK2 450FX 2TB RAID5(7+1)	\$2,293,705.00	ES-AF	17%	\$1,903,775.15	\$252,307.55	\$0.00	\$0.00	\$0.00	\$0.00	\$252,307.55
5	VB2-450X-2TB-2R57U	VBRICK2 450FX 2TB RAID5(7+1) UPG	\$2,746,835.00	ES-AF	17%	\$2,279,873.05	\$251,884.77	\$0.00	\$0.00	\$0.00	\$0.00	\$251,884.77
5	VB2-450X-2TB-2R614	VBRICK2 450FX 2TB RAID6(14+2)	\$2,293,705.00	ES-AF	17%	\$1,903,775.15	\$252,307.55	\$0.00	\$0.00	\$0.00	\$0.00	\$252,307.55
5	VB2-450X-2TB-2R64U	VBRICK2 450FX 2TB RAID6(14+2) UPG	\$2,746,835.00	ES-AF	17%	\$2,279,873.05	\$251,884.77	\$0.00	\$0.00	\$0.00	\$0.00	\$251,884.77
5	VB2-450X-2TB-4R57	VBRICK2 450FX 2TB 4RAIDS(7+1)	\$2,293,705.00	ES-AF	17%	\$1,903,775.15	\$252,307.55	\$0.00	\$0.00	\$0.00	\$0.00	\$252,307.55
5	VB2-450X-2TB-4R57U	VBRICK2 450FX 2TB 4RAIDS(7+1) UPG	\$2,746,835.00	ES-AF	17%	\$2,279,873.05	\$251,884.77	\$0.00	\$0.00	\$0.00	\$0.00	\$251,884.77
5	VB2-45TF-1TB-2R57	VBRICK2 450F 1TB RAID5(7+1) TAA UPG	\$1,341,650.00	ES-AF	17%	\$1,113,569.50	\$123,029.31	\$0.00	\$0.00	\$0.00	\$0.00	\$123,029.31
5	VB2-45TF-1TB-2R57U	VBRICK2 450F 1TB RAID5(7+1) TAA UPG	\$1,341,650.00	ES-AF	17%	\$1,113,569.50	\$123,029.31	\$0.00	\$0.00	\$0.00	\$0.00	\$123,029.31
5	VB2-45TF-1TB-2R64U	VBRICK2 450F 1TB RAID6(14+2) TAA UPG	\$1,341,650.00	ES-AF	17%	\$1,113,569.50	\$123,029.31	\$0.00	\$0.00	\$0.00	\$0.00	\$123,029.31
5	VB2-45TF-1TB-4R57	VBRICK2 450F 1TB 4RAIDS(7+1) TAA UPG	\$1,341,650.00	ES-AF	17%	\$1,113,569.50	\$123,029.31	\$0.00	\$0.00	\$0.00	\$0.00	\$123,029.31
5	VB2-45TF-2TB-2R57	VBRICK2 450F 2TB RAID5(7+1) TAA UPG	\$2,421,650.00	ES-AF	17%	\$2,009,969.50	\$222,065.31	\$0.00	\$0.00	\$0.00	\$0.00	\$222,065.31
5	VB2-45TF-2TB-2R64U	VBRICK2 450F 2TB RAID6(14+2) TAA UPG	\$2,421,650.00	ES-AF	17%	\$2,009,969.50	\$222,065.31	\$0.00	\$0.00	\$0.00	\$0.00	\$222,065.31
5	VB2-45TF-2TB-4R57	VBRICK2 450F 2TB 4RAIDS(7+1) TAA UPG	\$2,421,650.00	ES-AF	17%	\$2,009,969.50	\$222,065.31	\$0.00	\$0.00	\$0.00	\$0.00	\$222,065.31
5	VB2-45TX-1TB-2R57	VBRICK2 450FX 1TB RAID5(7+1) TAA UPG	\$1,666,835.00	ES-AF	17%	\$1,383,473.05	\$152,848.77	\$0.00	\$0.00	\$0.00	\$0.00	\$152,848.77
5	VB2-45TX-1TB-2R64U	VBRICK2 450FX 1TB RAID6(14+2) TAA UPG	\$1,666,835.00	ES-AF	17%	\$1,383,473.05	\$152,848.77	\$0.00	\$0.00	\$0.00	\$0.00	\$152,848.77
5	VB2-45TX-1TB-4R57	VBRICK2 450FX 1TB 4RAIDS(7+1) TAA UPG	\$1,666,835.00	ES-AF	17%	\$1,383,473.05	\$152,848.77	\$0.00	\$0.00	\$0.00	\$0.00	\$152,848.77
5	VB2-45TX-2TB-2R57	VBRICK2 450FX 2TB RAID5(7+1) TAA UPG	\$2,746,835.00	ES-AF	17%	\$2,279,873.05	\$251,884.77	\$0.00	\$0.00	\$0.00	\$0.00	\$251,884.77
5	VB2-45TX-2TB-2R64U	VBRICK2 450FX 2TB RAID6(14+2) TAA UPG	\$2,746,835.00	ES-AF	17%	\$2,279,873.05	\$251,884.77	\$0.00	\$0.00	\$0.00	\$0.00	\$251,884.77
5	VB2-45TX-2TB-4R57	VBRICK2 450FX 2TB 4RAIDS(7+1) TAA UPG	\$2,746,835.00	ES-AF	17%	\$2,279,873.05	\$251,884.77	\$0.00	\$0.00	\$0.00	\$0.00	\$251,884.77
5	VB2-850F-1TB-2R57	VBRICK2 850F 1TB RAID5(7+1)	\$1,250,000.00	ES-AF	17%	\$1,037,500.00	\$137,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$137,500.00
5	VB2-850F-1TB-2R57U	VBRICK2 850F 1TB RAID5(7+1) UPG	\$1,500,000.00	ES-AF	17%	\$1,245,000.00	\$137,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$137,500.00
5	VB2-850F-1TB-2R614	VBRICK2 850F 1TB RAID6(14+2)	\$1,250,000.00	ES-AF	17%	\$1,037,500.00	\$137,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$137,500.00
5	VB2-850F-1TB-2R64U	VBRICK2 850F 1TB RAID6(14+2) UPG	\$1,500,000.00	ES-AF	17%	\$1,245,000.00	\$137,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$137,500.00
5	VB2-850F-1TB-4R57	VBRICK2 850F 1TB 4RAIDS(7+1)	\$1,250,000.00	ES-AF	17%	\$1,037,500.00	\$137,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$137,500.00
5	VB2-850F-1TB-4R57U	VBRICK2 850F 1TB 4RAIDS(7+1) UPG	\$1,500,000.00	ES-AF	17%	\$1,245,000.00	\$137,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$137,500.00
5	VB2-850F-2TB-2R57	VBRICK2 850F 2TB RAID5(7+1)	\$2,150,000.00	ES-AF	17%	\$1,784,500.00	\$236,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$236,500.00
5	VB2-850F-2TB-2R57U	VBRICK2 850F 2TB RAID5(7+1) UPG	\$2,580,000.00	ES-AF	17%	\$2,141,400.00	\$236,586.00	\$0.00	\$0.00	\$0.00	\$0.00	\$236,586.00
5	VB2-850F-2TB-2R614	VBRICK2 850F 2TB RAID6(14+2)	\$2,150,000.00	ES-AF	17%	\$1,784,500.00	\$236,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$236,500.00
5	VB2-850F-2TB-2R64U	VBRICK2 850F 2TB RAID6(14+2) UPG	\$2,580,000.00	ES-AF	17%	\$2,141,400.00	\$236,586.00	\$0.00	\$0.00	\$0.00	\$0.00	\$236,586.00
5	VB2-850F-2TB-4R57	VBRICK2 850F 2TB 4RAIDS(7+1)	\$2,150,000.00	ES-AF	17%	\$1,784,500.00	\$236,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$236,500.00
5	VB2-850F-2TB-4R57U	VBRICK2 850F 2TB 4RAIDS(7+1) UPG	\$2,580,000.00	ES-AF	17%	\$2,141,400.00	\$236,586.00	\$0.00	\$0.00	\$0.00	\$0.00	\$236,586.00
5	VB2-850X-1TB-2R57	VBRICK2 850FX 1TB RAID5(7+1)	\$1,525,600.00	ES-AF	17%	\$1,266,248.00	\$167,816.00	\$0.00	\$0.00	\$0.00	\$0.00	\$167,816.00
5	VB2-850X-1TB-2R57U	VBRICK2 850FX 1TB RAID5(7+1) UPG	\$1,830,720.00	ES-AF	17%	\$1,519,497.60	\$167,877.02	\$0.00	\$0.00	\$0.00	\$0.00	\$167,877.02
5	VB2-850X-1TB-2R614	VBRICK2 850FX 1TB RAID6(14+2)	\$1,525,600.00	ES-AF	17%	\$1,266,248.00	\$167,816.00	\$0.00	\$0.00	\$0.00	\$0.00	\$167,816.00
5	VB2-850X-1TB-2R64U	VBRICK2 850FX 1TB RAID6(14+2) UPG	\$1,830,720.00	ES-AF	17%	\$1,519,497.60	\$167,877.02	\$0.00	\$0.00	\$0.00	\$0.00	\$167,877.02
5	VB2-850X-1TB-4R57	VBRICK2 850FX 1TB 4RAIDS(7+1)	\$1,525,600.00	ES-AF	17%	\$1						

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	VB2-85TF-2TB-2R57U	VBRICK2 850F 2TB RAID5(7+1) TAA UPG	\$2,580,000.00	ES-AF	17%	\$2,141,400.00	\$236,586.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$236,586.00
5	VB2-85TF-2TB-2R64U	VBRICK2 850F 2TB RAID6(14+2) TAA UPG	\$2,580,000.00	ES-AF	17%	\$2,141,400.00	\$236,586.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$236,586.00
5	VB2-85TF-2TB-4R57U	VBRICK2 850F 2TB 4RAID5(7+1) TAA UPG	\$2,580,000.00	ES-AF	17%	\$2,141,400.00	\$236,586.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$236,586.00
5	VB2-85TX-1TB-2R57U	VBRICK2 850FX 1TB RAID5(7+1) TAA UPG	\$1,830,720.00	ES-AF	17%	\$1,519,497.60	\$167,877.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$167,877.02
5	VB2-85TX-1TB-2R64U	VBRICK2 850FX 1TB RAID6(14+2) TAA UPG	\$1,830,720.00	ES-AF	17%	\$1,519,497.60	\$167,877.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$167,877.02
5	VB2-85TX-1TB-4R57U	VBRICK2 850FX 1TB 4RAID5(7+1) TAA UPG	\$1,830,720.00	ES-AF	17%	\$1,519,497.60	\$167,877.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$167,877.02
5	VB2-85TX-2TB-2R57U	VBRICK2 850FX 2TB RAID5(7+1) TAA UPG	\$2,910,720.00	ES-AF	17%	\$2,415,897.60	\$266,913.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$266,913.02
5	VB2-85TX-2TB-2R64U	VBRICK2 850FX 2TB RAID6(14+2) TAA UPG	\$2,910,720.00	ES-AF	17%	\$2,415,897.60	\$266,913.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$266,913.02
5	VB2-85TX-2TB-4R57U	VBRICK2 850FX 2TB 4RAID5(7+1) TAA UPG	\$2,910,720.00	ES-AF	17%	\$2,415,897.60	\$266,913.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$266,913.02
5	VB3-450F-1TB-2R57	VBRICK3 450F 1TB RAID5(7+1)	\$1,120,020.00	ES-AF	17%	\$929,616.60	\$123,202.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$123,202.20
5	VB3-450F-1TB-2R57U	VBRICK3 450F 1TB RAID5(7+1) UPG	\$1,341,650.00	ES-AF	17%	\$1,113,569.50	\$123,029.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$123,029.31
5	VB3-450F-1TB-2R614	VBRICK3 450F 1TB RAID6(14+2)	\$1,120,020.00	ES-AF	17%	\$929,616.60	\$123,202.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$123,202.20
5	VB3-450F-1TB-2R64U	VBRICK3 450F 1TB RAID6(14+2) UPG	\$1,341,650.00	ES-AF	17%	\$1,113,569.50	\$123,029.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$123,029.31
5	VB3-450F-1TB-4R57	VBRICK3 450F 1TB 4RAID5(7+1)	\$1,120,020.00	ES-AF	17%	\$929,616.60	\$123,202.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$123,202.20
5	VB3-450F-1TB-4R57U	VBRICK3 450F 1TB 4RAID5(7+1) UPG	\$1,341,650.00	ES-AF	17%	\$1,113,569.50	\$123,029.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$123,029.31
5	VB3-450F-2TB-2R57	VBRICK3 450F 2TB RAID5(7+1)	\$2,020,020.00	ES-AF	17%	\$1,676,616.60	\$222,202.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$222,202.20
5	VB3-450F-2TB-2R57U	VBRICK3 450F 2TB RAID5(7+1) UPG	\$2,421,650.00	ES-AF	17%	\$2,009,969.50	\$222,065.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$222,065.31
5	VB3-450F-2TB-2R614	VBRICK3 450F 2TB RAID6(14+2)	\$2,020,020.00	ES-AF	17%	\$1,676,616.60	\$222,202.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$222,202.20
5	VB3-450F-2TB-2R64U	VBRICK3 450F 2TB RAID6(14+2) UPG	\$2,421,650.00	ES-AF	17%	\$2,009,969.50	\$222,065.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$222,065.31
5	VB3-450F-2TB-4R57	VBRICK3 450F 2TB 4RAID5(7+1)	\$2,020,020.00	ES-AF	17%	\$1,676,616.60	\$222,202.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$222,202.20
5	VB3-450F-2TB-4R57U	VBRICK3 450F 2TB 4RAID5(7+1) UPG	\$2,421,650.00	ES-AF	17%	\$2,009,969.50	\$222,065.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$222,065.31
5	VB3-450X-1TB-2R57	VBRICK3 450FX 1TB RAID5(7+1)	\$1,393,705.00	ES-AF	17%	\$1,156,775.15	\$152,848.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$152,848.77
5	VB3-450X-1TB-2R57U	VBRICK3 450FX 1TB RAID5(7+1) UPG	\$1,666,835.00	ES-AF	17%	\$1,383,473.05	\$152,848.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$152,848.77
5	VB3-450X-1TB-2R614	VBRICK3 450FX 1TB RAID6(14+2)	\$1,393,705.00	ES-AF	17%	\$1,156,775.15	\$152,848.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$152,848.77
5	VB3-450X-1TB-2R64U	VBRICK3 450FX 1TB RAID6(14+2) UPG	\$1,666,835.00	ES-AF	17%	\$1,383,473.05	\$152,848.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$152,848.77
5	VB3-450X-1TB-4R57	VBRICK3 450FX 1TB 4RAID5(7+1)	\$1,393,705.00	ES-AF	17%	\$1,156,775.15	\$152,848.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$152,848.77
5	VB3-450X-1TB-4R57U	VBRICK3 450FX 1TB 4RAID5(7+1) UPG	\$1,666,835.00	ES-AF	17%	\$1,383,473.05	\$152,848.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$152,848.77
5	VB3-450X-2TB-2R57	VBRICK3 450FX 2TB RAID5(7+1)	\$2,293,705.00	ES-AF	17%	\$1,903,775.15	\$252,307.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$252,307.55
5	VB3-450X-2TB-2R57U	VBRICK3 450FX 2TB RAID5(7+1) UPG	\$2,746,835.00	ES-AF	17%	\$2,279,873.05	\$251,884.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$251,884.77
5	VB3-450X-2TB-2R614	VBRICK3 450FX 2TB RAID6(14+2)	\$2,293,705.00	ES-AF	17%	\$1,903,775.15	\$252,307.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$252,307.55
5	VB3-450X-2TB-2R64U	VBRICK3 450FX 2TB RAID6(14+2) UPG	\$2,746,835.00	ES-AF	17%	\$2,279,873.05	\$251,884.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$251,884.77
5	VB3-450X-2TB-4R57	VBRICK3 450FX 2TB 4RAID5(7+1)	\$2,293,705.00	ES-AF	17%	\$1,903,775.15	\$252,307.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$252,307.55
5	VB3-450X-2TB-4R57U	VBRICK3 450FX 2TB 4RAID5(7+1) UPG	\$2,746,835.00	ES-AF	17%	\$2,279,873.05	\$251,884.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$251,884.77
5	VB3-45TF-1TB-2R57U	VBRICK3 450F 1TB RAID5(7+1) TAA UPG	\$1,341,650.00	ES-AF	17%	\$1,113,569.50	\$123,029.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$123,029.31
5	VB3-45TF-1TB-2R64U	VBRICK3 450F 1TB RAID6(14+2) TAA UPG	\$1,341,650.00	ES-AF	17%	\$1,113,569.50	\$123,029.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$123,029.31
5	VB3-45TF-1TB-4R57U	VBRICK3 450F 1TB 4RAID5(7+1) TAA UPG	\$1,341,650.00	ES-AF	17%	\$1,113,569.50	\$123,029.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$123,029.31
5	VB3-45TF-2TB-2R57U	VBRICK3 450F 2TB RAID5(7+1) TAA UPG	\$2,421,650.00	ES-AF	17%	\$2,009,969.50	\$222,065.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$222,065.31
5	VB3-45TF-2TB-2R64U	VBRICK3 450F 2TB RAID6(14+2) TAA UPG	\$2,421,650.00	ES-AF	17%	\$2,009,969.50	\$222,065.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$222,065.31
5	VB3-45TF-2TB-4R57U	VBRICK3 450F 2TB 4RAID5(7+1) TAA UPG	\$2,421,650.00	ES-AF	17%	\$2,009,969.50	\$222,065.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$222,065.31
5	VB3-45TX-1TB-2R57U	VBRICK3 450FX 1TB RAID5(7+1) TAA UPG	\$1,666,835.00	ES-AF	17%	\$1,383,473.05	\$152,848.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$152,848.77
5	VB3-45TX-1TB-2R64U	VBRICK3 450FX 1TB RAID6(14+2) TAA UPG	\$1,666,835.00	ES-AF	17%	\$1,383,473.05	\$152,848.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$152,848.77
5	VB3-45TX-1TB-4R57U	VBRICK3 450FX 1TB 4RAID5(7+1) TAA UPG	\$1,666,835.00	ES-AF	17%	\$1,383,473.05	\$152,848.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$152,848.77
5	VB3-45TX-2TB-2R57U	VBRICK3 450FX 2TB RAID5(7+1) TAA UPG	\$2,746,835.00	ES-AF	17%	\$2,279,873.05	\$251,884.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$251,884.77
5	VB3-45TX-2TB-2R64U	VBRICK3 450FX 2TB RAID6(14+2) TAA UPG	\$2,746,835.00	ES-AF	17%	\$2,279,873.05	\$251,884.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$251,884.77
5	VB3-45TX-2TB-4R57U	VBRICK3 450FX 2TB 4RAID5(7+1) TAA UPG	\$2,746,835.00	ES-AF	17%	\$2,279,873.05	\$251,884.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$251,884.77
5	VB3-850F-1TB-2R57	VBRICK3 850F 1TB RAID5(7+1)	\$1,250,000.00	ES-AF	17%	\$1,037,500.00	\$137,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$137,500.00
5	VB3-850F-1TB-2R57U	VBRICK3 850F 1TB RAID5(7+1) UPG	\$1,500,000.00	ES-AF	17%	\$1,245,000.00	\$137,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$137,500.00
5	VB3-850F-1TB-2R614	VBRICK3 850F 1TB RAID6(14+2)	\$1,250,000.00	ES-AF	17%	\$1,037,500.00	\$137,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$137,500.00
5	VB3-850F-1TB-2R64U	VBRICK3 850F 1TB RAID6(14+2) UPG	\$1,500,000.00	ES-AF	17%	\$1,245,000.00	\$137,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$137,500.00
5	VB3-850F-1TB-4R57	VBRICK3 850F 1TB 4RAID5(7+1)	\$1,250,000.00	ES-AF	17%	\$1,037,500.00	\$137,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$137,500.00
5	VB3-850F-1TB-4R57U	VBRICK3 850F 1TB 4RAID5(7+1) UPG	\$1,500,000.00	ES-AF	17%	\$1,245,000.00	\$137,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$137,500.00
5	VB3-850F-2TB-2R57	VBRICK3 850F 2TB RAID5(7+1)	\$2,150,000.00	ES-AF	17%	\$1,784,500.00	\$236,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$236,500.00
5	VB3-850F-2TB-2R57U	VBRICK3 850F 2TB RAID5(7+1) UPG	\$2,580,000.00	ES-AF	17%	\$2,141,400.00	\$236,586.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$236,586.00
5	VB3-850F-2TB-2R614	VBRICK3 850F 2TB RAID6(14+2)	\$2,150,000.00	ES-AF	17%	\$1,784,500.00	\$236,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$236,500.00
5	VB3-850F-2TB-2R64U	VBRICK3 850F 2TB RAID6(14+2) UPG	\$2,580,000.00	ES-AF	17%	\$2,141,400.00	\$236,586.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$236,586.00
5	VB3-850F-2TB-4R57	VBRICK3 850F 2TB 4RAID5(7+1)	\$2,150,000.00	ES-AF	17%	\$1,784,500.00	\$236,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$236,500.00
5	VB3-850F-2TB-4R57U	VBRICK3 850F 2TB 4RAID5(7+1) UPG	\$2,580,000.00	ES-AF	17%	\$2,141,400.00	\$236,586.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$236,586.00
5	VB3-850X-1TB-2R57	VBRICK3 850FX 1TB RAID5(7+1)	\$1,525,600.00	ES-AF	17%	\$1,266,248.00	\$167,816.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$167,816.00
5	VB3-850X-1TB-2R57U	VBRICK3 850FX 1TB RAID5(7+1) UPG	\$1,830,720.00	ES-AF	17%	\$1,519,497.60	\$167,877.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$167,877.02
5	VB3-850X-1TB-2R614	VBRICK3 850FX 1TB RAID6(14+2)	\$1,525,600.00	ES-AF	17%	\$1,266,248.00	\$167,816.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$167,816.00
5	VB3-850X-1TB-2R64U	VBRICK3 850FX 1TB RAID6(14+2) UPG	\$1,830,720.00	ES-AF	17%	\$1,519,497.60	\$167,877.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$167,877.02
5	VB3-850X-1TB-4R57	VBRICK3 850FX 1TB 4RAID5(7+1)	\$1,525,600.00	ES-AF	17%	\$1,266,248.00	\$167,816.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$167,816.00
5	VB3-850X-1TB-4R57U	VBRICK3 850FX 1TB 4RAID5(7+1) UPG	\$1,830,720.00	ES-AF	17%	\$1,519,497.60	\$167,877.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$167,877.02
5	VB3-850X-2TB-2R57	VBRICK3 850FX 2TB RAID5(7+1)	\$2,425,600.00	ES-AF	17%	\$2,013,248.00	\$266,816.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$266,816.00
5	VB3-850X-2TB-2R57U	VBRICK3 850FX 2TB RAID5(7+1) UPG	\$2,910,720.00	ES-AF	17%	\$2,415,897.60	\$266,913.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$266,913.02
5	VB3-850X-2TB-2R614	VBRICK3 850FX 2TB RAID6(14+2)	\$2,425,600.00	ES-AF	17%	\$2,013,248.00	\$266,816.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$266,816.00
5	VB3-850X-2TB-2R64U	VBRICK3 850FX 2TB RAID6(14+2) UPG	\$2,910,720.00	ES-AF	17%	\$2,415,89							

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	VB3-85TX-2TB-4R57U	VBRICK3 850FX 2TB 4RAID5(7+1) TAA UPG	\$2,910,720.00	ES-AF	17%	\$2,415,897.60	\$266,913.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$266,913.02
5	VB4-450F-1TB-2R57	VBRICK4 450F 1TB RAID5(7+1)	\$1,120,020.00	ES-AF	17%	\$929,616.60	\$123,202.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$123,202.20
5	VB4-450F-1TB-2R57U	VBRICK4 450F 1TB RAID5(7+1) UPG	\$1,341,650.00	ES-AF	17%	\$1,113,569.50	\$123,029.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$123,029.31
5	VB4-450F-1TB-2R614	VBRICK4 450F 1TB RAID6(14+2)	\$1,120,020.00	ES-AF	17%	\$929,616.60	\$123,202.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$123,202.20
5	VB4-450F-1TB-2R64U	VBRICK4 450F 1TB RAID6(14+2) UPG	\$1,341,650.00	ES-AF	17%	\$1,113,569.50	\$123,029.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$123,029.31
5	VB4-450F-1TB-4R57	VBRICK4 450F 1TB 4RAID5(7+1)	\$1,120,020.00	ES-AF	17%	\$929,616.60	\$123,202.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$123,202.20
5	VB4-450F-1TB-4R57U	VBRICK4 450F 1TB 4RAID5(7+1) UPG	\$1,341,650.00	ES-AF	17%	\$1,113,569.50	\$123,029.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$123,029.31
5	VB4-450F-2TB-2R57	VBRICK4 450F 2TB RAID5(7+1)	\$2,020,020.00	ES-AF	17%	\$1,676,616.60	\$222,202.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$222,202.20
5	VB4-450F-2TB-2R57U	VBRICK4 450F 2TB RAID5(7+1) UPG	\$2,421,650.00	ES-AF	17%	\$2,009,969.50	\$222,065.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$222,065.31
5	VB4-450F-2TB-2R614	VBRICK4 450F 2TB RAID6(14+2)	\$2,020,020.00	ES-AF	17%	\$1,676,616.60	\$222,202.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$222,202.20
5	VB4-450F-2TB-2R64U	VBRICK4 450F 2TB RAID6(14+2) UPG	\$2,421,650.00	ES-AF	17%	\$2,009,969.50	\$222,065.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$222,065.31
5	VB4-450F-2TB-4R57	VBRICK4 450F 2TB 4RAID5(7+1)	\$2,020,020.00	ES-AF	17%	\$1,676,616.60	\$222,202.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$222,202.20
5	VB4-450F-2TB-4R57U	VBRICK4 450F 2TB 4RAID5(7+1) UPG	\$2,421,650.00	ES-AF	17%	\$2,009,969.50	\$222,065.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$222,065.31
5	VB4-450X-1TB-2R57	VBRICK4 450FX 1TB RAID5(7+1)	\$1,393,705.00	ES-AF	17%	\$1,156,775.15	\$153,307.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153,307.55
5	VB4-450X-1TB-2R57U	VBRICK4 450FX 1TB RAID5(7+1) UPG	\$1,666,835.00	ES-AF	17%	\$1,383,473.05	\$152,848.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$152,848.77
5	VB4-450X-1TB-2R614	VBRICK4 450FX 1TB RAID6(14+2)	\$1,393,705.00	ES-AF	17%	\$1,156,775.15	\$153,307.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153,307.55
5	VB4-450X-1TB-2R64U	VBRICK4 450FX 1TB RAID6(14+2) UPG	\$1,666,835.00	ES-AF	17%	\$1,383,473.05	\$152,848.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$152,848.77
5	VB4-450X-1TB-4R57	VBRICK4 450FX 1TB 4RAID5(7+1)	\$1,393,705.00	ES-AF	17%	\$1,156,775.15	\$153,307.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153,307.55
5	VB4-450X-1TB-4R57U	VBRICK4 450FX 1TB 4RAID5(7+1) UPG	\$1,666,835.00	ES-AF	17%	\$1,383,473.05	\$152,848.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$152,848.77
5	VB4-450X-2TB-2R57	VBRICK4 450FX 2TB RAID5(7+1)	\$2,293,705.00	ES-AF	17%	\$1,903,775.15	\$252,307.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$252,307.55
5	VB4-450X-2TB-2R57U	VBRICK4 450FX 2TB RAID5(7+1) UPG	\$2,746,835.00	ES-AF	17%	\$2,279,873.05	\$251,884.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$251,884.77
5	VB4-450X-2TB-2R614	VBRICK4 450FX 2TB RAID6(14+2)	\$2,293,705.00	ES-AF	17%	\$1,903,775.15	\$252,307.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$252,307.55
5	VB4-450X-2TB-2R64U	VBRICK4 450FX 2TB RAID6(14+2) UPG	\$2,746,835.00	ES-AF	17%	\$2,279,873.05	\$251,884.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$251,884.77
5	VB4-450X-2TB-4R57	VBRICK4 450FX 2TB 4RAID5(7+1)	\$2,293,705.00	ES-AF	17%	\$1,903,775.15	\$252,307.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$252,307.55
5	VB4-450X-2TB-4R57U	VBRICK4 450FX 2TB 4RAID5(7+1) UPG	\$2,746,835.00	ES-AF	17%	\$2,279,873.05	\$251,884.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$251,884.77
5	VB4-45TF-1TB-2R57U	VBRICK4 450F 1TB RAID5(7+1) TAA UPG	\$1,341,650.00	ES-AF	17%	\$1,113,569.50	\$123,029.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$123,029.31
5	VB4-45TF-1TB-2R64U	VBRICK4 450F 1TB RAID6(14+2) TAA UPG	\$1,341,650.00	ES-AF	17%	\$1,113,569.50	\$123,029.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$123,029.31
5	VB4-45TF-1TB-4R57U	VBRICK4 450F 1TB 4RAID5(7+1) TAA UPG	\$1,341,650.00	ES-AF	17%	\$1,113,569.50	\$123,029.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$123,029.31
5	VB4-45TF-2TB-2R57U	VBRICK4 450F 2TB RAID5(7+1) TAA UPG	\$2,421,650.00	ES-AF	17%	\$2,009,969.50	\$222,065.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$222,065.31
5	VB4-45TF-2TB-2R64U	VBRICK4 450F 2TB RAID6(14+2) TAA UPG	\$2,421,650.00	ES-AF	17%	\$2,009,969.50	\$222,065.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$222,065.31
5	VB4-45TF-2TB-4R57U	VBRICK4 450F 2TB 4RAID5(7+1) TAA UPG	\$2,421,650.00	ES-AF	17%	\$2,009,969.50	\$222,065.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$222,065.31
5	VB4-45TX-1TB-2R57U	VBRICK4 450FX 1TB RAID5(7+1) TAA UPG	\$1,666,835.00	ES-AF	17%	\$1,383,473.05	\$152,848.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$152,848.77
5	VB4-45TX-1TB-2R64U	VBRICK4 450FX 1TB RAID6(14+2) TAA UPG	\$1,666,835.00	ES-AF	17%	\$1,383,473.05	\$152,848.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$152,848.77
5	VB4-45TX-1TB-4R57U	VBRICK4 450FX 1TB 4RAID5(7+1) TAA UPG	\$1,666,835.00	ES-AF	17%	\$1,383,473.05	\$152,848.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$152,848.77
5	VB4-45TX-2TB-2R57U	VBRICK4 450FX 2TB RAID5(7+1) TAA UPG	\$2,746,835.00	ES-AF	17%	\$2,279,873.05	\$251,884.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$251,884.77
5	VB4-45TX-2TB-2R64U	VBRICK4 450FX 2TB RAID6(14+2) TAA UPG	\$2,746,835.00	ES-AF	17%	\$2,279,873.05	\$251,884.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$251,884.77
5	VB4-45TX-2TB-4R57U	VBRICK4 450FX 2TB 4RAID5(7+1) TAA UPG	\$2,746,835.00	ES-AF	17%	\$2,279,873.05	\$251,884.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$251,884.77
5	VB4-850F-1TB-2R57	VBRICK4 850F 1TB RAID5(7+1)	\$1,250,000.00	ES-AF	17%	\$1,037,500.00	\$137,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$137,500.00
5	VB4-850F-1TB-2R57U	VBRICK4 850F 1TB RAID5(7+1) UPG	\$1,500,000.00	ES-AF	17%	\$1,245,000.00	\$137,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$137,500.00
5	VB4-850F-1TB-2R614	VBRICK4 850F 1TB RAID6(14+2)	\$1,250,000.00	ES-AF	17%	\$1,037,500.00	\$137,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$137,500.00
5	VB4-850F-1TB-2R64U	VBRICK4 850F 1TB RAID6(14+2) UPG	\$1,500,000.00	ES-AF	17%	\$1,245,000.00	\$137,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$137,500.00
5	VB4-850F-1TB-4R57	VBRICK4 850F 1TB 4RAID5(7+1)	\$1,250,000.00	ES-AF	17%	\$1,037,500.00	\$137,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$137,500.00
5	VB4-850F-1TB-4R57U	VBRICK4 850F 1TB 4RAID5(7+1) UPG	\$1,500,000.00	ES-AF	17%	\$1,245,000.00	\$137,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$137,500.00
5	VB4-850F-2TB-2R57	VBRICK4 850F 2TB RAID5(7+1)	\$2,150,000.00	ES-AF	17%	\$1,784,500.00	\$236,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$236,500.00
5	VB4-850F-2TB-2R57U	VBRICK4 850F 2TB RAID5(7+1) UPG	\$2,580,000.00	ES-AF	17%	\$2,141,400.00	\$236,586.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$236,586.00
5	VB4-850F-2TB-2R614	VBRICK4 850F 2TB RAID6(14+2)	\$2,150,000.00	ES-AF	17%	\$1,784,500.00	\$236,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$236,500.00
5	VB4-850F-2TB-2R64U	VBRICK4 850F 2TB RAID6(14+2) UPG	\$2,580,000.00	ES-AF	17%	\$2,141,400.00	\$236,586.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$236,586.00
5	VB4-850F-2TB-4R57	VBRICK4 850F 2TB 4RAID5(7+1)	\$2,150,000.00	ES-AF	17%	\$1,784,500.00	\$236,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$236,500.00
5	VB4-850F-2TB-4R57U	VBRICK4 850F 2TB 4RAID5(7+1) UPG	\$2,580,000.00	ES-AF	17%	\$2,141,400.00	\$236,586.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$236,586.00
5	VB4-850X-1TB-2R57	VBRICK4 850FX 1TB RAID5(7+1)	\$1,525,600.00	ES-AF	17%	\$1,266,248.00	\$167,816.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$167,816.00
5	VB4-850X-1TB-2R57U	VBRICK4 850FX 1TB RAID5(7+1) UPG	\$1,830,720.00	ES-AF	17%	\$1,519,497.60	\$167,877.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$167,877.02
5	VB4-850X-1TB-2R614	VBRICK4 850FX 1TB RAID6(14+2)	\$1,525,600.00	ES-AF	17%	\$1,266,248.00	\$167,816.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$167,816.00
5	VB4-850X-1TB-2R64U	VBRICK4 850FX 1TB RAID6(14+2) UPG	\$1,830,720.00	ES-AF	17%	\$1,519,497.60	\$167,877.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$167,877.02
5	VB4-850X-1TB-4R57	VBRICK4 850FX 1TB 4RAID5(7+1)	\$1,525,600.00	ES-AF	17%	\$1,266,248.00	\$167,816.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$167,816.00
5	VB4-850X-1TB-4R57U	VBRICK4 850FX 1TB 4RAID5(7+1) UPG	\$1,830,720.00	ES-AF	17%	\$1,519,497.60	\$167,877.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$167,877.02
5	VB4-850X-2TB-2R57	VBRICK4 850FX 2TB RAID5(7+1)	\$2,425,600.00	ES-AF	17%	\$2,013,248.00	\$266,816.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$266,816.00
5	VB4-850X-2TB-2R57U	VBRICK4 850FX 2TB RAID5(7+1) UPG	\$2,910,720.00	ES-AF	17%	\$2,415,897.60	\$266,913.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$266,913.02
5	VB4-850X-2TB-2R614	VBRICK4 850FX 2TB RAID6(14+2)	\$2,425,600.00	ES-AF	17%	\$2,013,248.00	\$266,816.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$266,816.00
5	VB4-850X-2TB-2R64U	VBRICK4 850FX 2TB RAID6(14+2) UPG	\$2,910,720.00	ES-AF	17%	\$2,415,897.60	\$266,913.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$266,913.02
5	VB4-850X-2TB-4R57	VBRICK4 850FX 2TB 4RAID5(7+1)	\$2,425,600.00	ES-AF	17%	\$2,013,248.00	\$266,816.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$266,816.00
5	VB4-850X-2TB-4R57U	VBRICK4 850FX 2TB 4RAID5(7+1) UPG	\$2,910,720.00	ES-AF	17%	\$2,415,897.60	\$266,913.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$266,913.02
5	VB4-85TF-1TB-2R57U	VBRICK4 850F 1TB RAID5(7+1) TAA UPG	\$1,500,000.00	ES-AF	17%	\$1,245,000.00	\$137,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$137,500.00
5	VB4-85TF-1TB-2R64U	VBRICK4 850F 1TB RAID6(14+2) TAA UPG	\$1,500,000.00	ES-AF	17%	\$1,245,000.00	\$137,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$137,500.00
5	VB4-85TF-1TB-4R57U	VBRICK4 850F 1TB 4RAID5(7+1) TAA UPG	\$1,500,000.00	ES-AF	17%	\$1,245,000.00	\$137,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$137,500.00
5	VB4-85TF-2TB-2R57U	VBRICK4 850F 2TB RAID5(7+1) TAA UPG	\$2,580,000.00	ES-AF	17%	\$2,141,400.00	\$236,586.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$236,586.00
5	VB4-85TF-2TB-2R64U	VBRICK4 850F 2TB RAID6(14+2) TAA UPG	\$2,580,000.00	ES-AF	17%	\$2,141,400.00	\$236,586.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$236,586.00
5	VB4-85TF-2TB-4R57U	VBRICK4 850F 2TB 4RAID5(7+1) TAA UPG	\$2,580,000.00	ES-AF	17%	\$2,141,400							

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	ZB1-850X-2TB-4R57	ZBRICK1 850FX 2TB 4RAID5(7+1)	\$2,549,495.00	ES-AF	17%	\$2,116,080.85	\$280,444.45	\$0.00	\$0.00	\$0.00	\$0.00	\$280,444.45
5	ZB2-450F-1TB-2R57	ZBRICK2 450F 1TB RAID5(7+1)	\$1,227,705.00	ES-AF	17%	\$1,018,995.15	\$135,047.55	\$0.00	\$0.00	\$0.00	\$0.00	\$135,047.55
5	ZB2-450F-1TB-2R57U	ZBRICK2 450F 1TB RAID5(7+1) UPG	\$1,473,240.00	ES-AF	17%	\$1,222,789.20	\$135,096.11	\$0.00	\$0.00	\$0.00	\$0.00	\$135,096.11
5	ZB2-450F-1TB-2R614	ZBRICK2 450F 1TB RAID6(14+2)	\$1,227,705.00	ES-AF	17%	\$1,018,995.15	\$135,047.55	\$0.00	\$0.00	\$0.00	\$0.00	\$135,047.55
5	ZB2-450F-1TB-2R64U	ZBRICK2 450F 1TB RAID6(14+2) UPG	\$1,473,240.00	ES-AF	17%	\$1,222,789.20	\$135,096.11	\$0.00	\$0.00	\$0.00	\$0.00	\$135,096.11
5	ZB2-450F-1TB-4R57	ZBRICK2 450F 1TB 4RAID5(7+1)	\$1,227,705.00	ES-AF	17%	\$1,018,995.15	\$135,047.55	\$0.00	\$0.00	\$0.00	\$0.00	\$135,047.55
5	ZB2-450F-1TB-4R57U	ZBRICK2 450F 1TB 4RAID5(7+1) UPG	\$1,473,240.00	ES-AF	17%	\$1,222,789.20	\$135,096.11	\$0.00	\$0.00	\$0.00	\$0.00	\$135,096.11
5	ZB2-450F-2TB-2R57	ZBRICK2 450F 2TB RAID5(7+1)	\$2,127,705.00	ES-AF	17%	\$1,765,995.15	\$234,047.55	\$0.00	\$0.00	\$0.00	\$0.00	\$234,047.55
5	ZB2-450F-2TB-2R57U	ZBRICK2 450F 2TB RAID5(7+1) UPG	\$2,553,240.00	ES-AF	17%	\$2,119,189.20	\$234,132.11	\$0.00	\$0.00	\$0.00	\$0.00	\$234,132.11
5	ZB2-450F-2TB-2R614	ZBRICK2 450F 2TB RAID6(14+2)	\$2,127,705.00	ES-AF	17%	\$1,765,995.15	\$234,047.55	\$0.00	\$0.00	\$0.00	\$0.00	\$234,047.55
5	ZB2-450F-2TB-2R64U	ZBRICK2 450F 2TB RAID6(14+2) UPG	\$2,553,240.00	ES-AF	17%	\$2,119,189.20	\$234,132.11	\$0.00	\$0.00	\$0.00	\$0.00	\$234,132.11
5	ZB2-450F-2TB-4R57	ZBRICK2 450F 2TB 4RAID5(7+1)	\$2,127,705.00	ES-AF	17%	\$1,765,995.15	\$234,047.55	\$0.00	\$0.00	\$0.00	\$0.00	\$234,047.55
5	ZB2-450F-2TB-4R57U	ZBRICK2 450F 2TB 4RAID5(7+1) UPG	\$2,553,240.00	ES-AF	17%	\$2,119,189.20	\$234,132.11	\$0.00	\$0.00	\$0.00	\$0.00	\$234,132.11
5	ZB2-450X-1TB-2R57	ZBRICK2 450FX 1TB RAID5(7+1)	\$1,501,395.00	ES-AF	17%	\$1,246,157.85	\$165,153.45	\$0.00	\$0.00	\$0.00	\$0.00	\$165,153.45
5	ZB2-450X-1TB-2R57U	ZBRICK2 450FX 1TB RAID5(7+1) UPG	\$1,801,660.00	ES-AF	17%	\$1,495,377.80	\$165,212.22	\$0.00	\$0.00	\$0.00	\$0.00	\$165,212.22
5	ZB2-450X-1TB-2R614	ZBRICK2 450FX 1TB RAID6(14+2)	\$1,501,395.00	ES-AF	17%	\$1,246,157.85	\$165,153.45	\$0.00	\$0.00	\$0.00	\$0.00	\$165,153.45
5	ZB2-450X-1TB-2R64U	ZBRICK2 450FX 1TB RAID6(14+2) UPG	\$1,801,660.00	ES-AF	17%	\$1,495,377.80	\$165,212.22	\$0.00	\$0.00	\$0.00	\$0.00	\$165,212.22
5	ZB2-450X-1TB-4R57	ZBRICK2 450FX 1TB 4RAID5(7+1)	\$1,501,395.00	ES-AF	17%	\$1,246,157.85	\$165,153.45	\$0.00	\$0.00	\$0.00	\$0.00	\$165,153.45
5	ZB2-450X-1TB-4R57U	ZBRICK2 450FX 1TB 4RAID5(7+1) UPG	\$1,801,660.00	ES-AF	17%	\$1,495,377.80	\$165,212.22	\$0.00	\$0.00	\$0.00	\$0.00	\$165,212.22
5	ZB2-450X-2TB-2R57	ZBRICK2 450FX 2TB RAID5(7+1)	\$2,401,395.00	ES-AF	17%	\$1,993,157.85	\$264,153.45	\$0.00	\$0.00	\$0.00	\$0.00	\$264,153.45
5	ZB2-450X-2TB-2R57U	ZBRICK2 450FX 2TB RAID5(7+1) UPG	\$2,881,660.00	ES-AF	17%	\$2,391,777.80	\$264,248.22	\$0.00	\$0.00	\$0.00	\$0.00	\$264,248.22
5	ZB2-450X-2TB-2R614	ZBRICK2 450FX 2TB RAID6(14+2)	\$2,401,395.00	ES-AF	17%	\$1,993,157.85	\$264,153.45	\$0.00	\$0.00	\$0.00	\$0.00	\$264,153.45
5	ZB2-450X-2TB-2R64U	ZBRICK2 450FX 2TB RAID6(14+2) UPG	\$2,881,660.00	ES-AF	17%	\$2,391,777.80	\$264,248.22	\$0.00	\$0.00	\$0.00	\$0.00	\$264,248.22
5	ZB2-450X-2TB-4R57	ZBRICK2 450FX 2TB 4RAID5(7+1)	\$2,401,395.00	ES-AF	17%	\$1,993,157.85	\$264,153.45	\$0.00	\$0.00	\$0.00	\$0.00	\$264,153.45
5	ZB2-450X-2TB-4R57U	ZBRICK2 450FX 2TB 4RAID5(7+1) UPG	\$2,881,660.00	ES-AF	17%	\$2,391,777.80	\$264,248.22	\$0.00	\$0.00	\$0.00	\$0.00	\$264,248.22
5	ZB2-45TF-1TB-2R57U	ZBRICK2 450F 1TB RAID5(7+1) TAA UPG	\$1,473,240.00	ES-AF	17%	\$1,222,789.20	\$135,096.11	\$0.00	\$0.00	\$0.00	\$0.00	\$135,096.11
5	ZB2-45TF-1TB-2R64U	ZBRICK2 450F 1TB RAID6(14+2) TAA UPG	\$1,473,240.00	ES-AF	17%	\$1,222,789.20	\$135,096.11	\$0.00	\$0.00	\$0.00	\$0.00	\$135,096.11
5	ZB2-45TF-1TB-4R57U	ZBRICK2 450F 1TB 4RAID5(7+1) TAA UPG	\$1,473,240.00	ES-AF	17%	\$1,222,789.20	\$135,096.11	\$0.00	\$0.00	\$0.00	\$0.00	\$135,096.11
5	ZB2-45TF-2TB-2R57U	ZBRICK2 450F 2TB RAID5(7+1) TAA UPG	\$2,553,240.00	ES-AF	17%	\$2,119,189.20	\$234,132.11	\$0.00	\$0.00	\$0.00	\$0.00	\$234,132.11
5	ZB2-45TF-2TB-2R64U	ZBRICK2 450F 2TB RAID6(14+2) TAA UPG	\$2,553,240.00	ES-AF	17%	\$2,119,189.20	\$234,132.11	\$0.00	\$0.00	\$0.00	\$0.00	\$234,132.11
5	ZB2-45TF-2TB-4R57U	ZBRICK2 450F 2TB 4RAID5(7+1) TAA UPG	\$2,553,240.00	ES-AF	17%	\$2,119,189.20	\$234,132.11	\$0.00	\$0.00	\$0.00	\$0.00	\$234,132.11
5	ZB2-45TX-1TB-2R57U	ZBRICK2 450FX 1TB RAID5(7+1) TAA UPG	\$1,801,660.00	ES-AF	17%	\$1,495,377.80	\$165,212.22	\$0.00	\$0.00	\$0.00	\$0.00	\$165,212.22
5	ZB2-45TX-1TB-2R64U	ZBRICK2 450FX 1TB RAID6(14+2) TAA UPG	\$1,801,660.00	ES-AF	17%	\$1,495,377.80	\$165,212.22	\$0.00	\$0.00	\$0.00	\$0.00	\$165,212.22
5	ZB2-45TX-1TB-4R57U	ZBRICK2 450FX 1TB 4RAID5(7+1) TAA UPG	\$1,801,660.00	ES-AF	17%	\$1,495,377.80	\$165,212.22	\$0.00	\$0.00	\$0.00	\$0.00	\$165,212.22
5	ZB2-45TX-2TB-2R57U	ZBRICK2 450FX 2TB RAID5(7+1) TAA UPG	\$2,881,660.00	ES-AF	17%	\$2,391,777.80	\$264,248.22	\$0.00	\$0.00	\$0.00	\$0.00	\$264,248.22
5	ZB2-45TX-2TB-2R64U	ZBRICK2 450FX 2TB RAID6(14+2) TAA UPG	\$2,881,660.00	ES-AF	17%	\$2,391,777.80	\$264,248.22	\$0.00	\$0.00	\$0.00	\$0.00	\$264,248.22
5	ZB2-45TX-2TB-4R57U	ZBRICK2 450FX 2TB 4RAID5(7+1) TAA UPG	\$2,881,660.00	ES-AF	17%	\$2,391,777.80	\$264,248.22	\$0.00	\$0.00	\$0.00	\$0.00	\$264,248.22
5	ZB2-850F-1TB-2R57	ZBRICK2 850F 1TB RAID5(7+1)	\$1,373,890.00	ES-AF	17%	\$1,140,328.70	\$151,127.90	\$0.00	\$0.00	\$0.00	\$0.00	\$151,127.90
5	ZB2-850F-1TB-2R57U	ZBRICK2 850F 1TB RAID5(7+1) UPG	\$1,648,665.00	ES-AF	17%	\$1,368,391.95	\$151,182.58	\$0.00	\$0.00	\$0.00	\$0.00	\$151,182.58
5	ZB2-850F-1TB-2R614	ZBRICK2 850F 1TB RAID6(14+2)	\$1,373,890.00	ES-AF	17%	\$1,140,328.70	\$151,127.90	\$0.00	\$0.00	\$0.00	\$0.00	\$151,127.90
5	ZB2-850F-1TB-2R64U	ZBRICK2 850F 1TB RAID6(14+2) UPG	\$1,648,665.00	ES-AF	17%	\$1,368,391.95	\$151,182.58	\$0.00	\$0.00	\$0.00	\$0.00	\$151,182.58
5	ZB2-850F-1TB-4R57	ZBRICK2 850F 1TB 4RAID5(7+1)	\$1,373,890.00	ES-AF	17%	\$1,140,328.70	\$151,127.90	\$0.00	\$0.00	\$0.00	\$0.00	\$151,127.90
5	ZB2-850F-1TB-4R57U	ZBRICK2 850F 1TB 4RAID5(7+1) UPG	\$1,648,665.00	ES-AF	17%	\$1,368,391.95	\$151,182.58	\$0.00	\$0.00	\$0.00	\$0.00	\$151,182.58
5	ZB2-850F-2TB-2R57	ZBRICK2 850F 2TB RAID5(7+1)	\$2,273,890.00	ES-AF	17%	\$1,887,328.70	\$250,127.90	\$0.00	\$0.00	\$0.00	\$0.00	\$250,127.90
5	ZB2-850F-2TB-2R57U	ZBRICK2 850F 2TB RAID5(7+1) UPG	\$2,728,665.00	ES-AF	17%	\$2,264,791.95	\$250,218.58	\$0.00	\$0.00	\$0.00	\$0.00	\$250,218.58
5	ZB2-850F-2TB-2R614	ZBRICK2 850F 2TB RAID6(14+2)	\$2,273,890.00	ES-AF	17%	\$1,887,328.70	\$250,127.90	\$0.00	\$0.00	\$0.00	\$0.00	\$250,127.90
5	ZB2-850F-2TB-2R64U	ZBRICK2 850F 2TB RAID6(14+2) UPG	\$2,728,665.00	ES-AF	17%	\$2,264,791.95	\$250,218.58	\$0.00	\$0.00	\$0.00	\$0.00	\$250,218.58
5	ZB2-850F-2TB-4R57	ZBRICK2 850F 2TB 4RAID5(7+1)	\$2,273,890.00	ES-AF	17%	\$1,887,328.70	\$250,127.90	\$0.00	\$0.00	\$0.00	\$0.00	\$250,127.90
5	ZB2-850F-2TB-4R57U	ZBRICK2 850F 2TB 4RAID5(7+1) UPG	\$2,728,665.00	ES-AF	17%	\$2,264,791.95	\$250,218.58	\$0.00	\$0.00	\$0.00	\$0.00	\$250,218.58
5	ZB2-850X-1TB-2R57	ZBRICK2 850FX 1TB RAID5(7+1)	\$1,649,495.00	ES-AF	17%	\$1,369,080.85	\$181,444.45	\$0.00	\$0.00	\$0.00	\$0.00	\$181,444.45
5	ZB2-850X-1TB-2R57U	ZBRICK2 850FX 1TB RAID5(7+1) UPG	\$1,979,380.00	ES-AF	17%	\$1,642,885.40	\$181,509.15	\$0.00	\$0.00	\$0.00	\$0.00	\$181,509.15
5	ZB2-850X-1TB-2R614	ZBRICK2 850FX 1TB RAID6(14+2)	\$1,649,495.00	ES-AF	17%	\$1,369,080.85	\$181,444.45	\$0.00	\$0.00	\$0.00	\$0.00	\$181,444.45
5	ZB2-850X-1TB-2R64U	ZBRICK2 850FX 1TB RAID6(14+2) UPG	\$1,979,380.00	ES-AF	17%	\$1,642,885.40	\$181,509.15	\$0.00	\$0.00	\$0.00	\$0.00	\$181,509.15
5	ZB2-850X-1TB-4R57	ZBRICK2 850FX 1TB 4RAID5(7+1)	\$1,649,495.00	ES-AF	17%	\$1,369,080.85	\$181,444.45	\$0.00	\$0.00	\$0.00	\$0.00	\$181,444.45
5	ZB2-850X-1TB-4R57U	ZBRICK2 850FX 1TB 4RAID5(7+1) UPG	\$1,979,380.00	ES-AF	17%	\$1,642,885.40	\$181,509.15	\$0.00	\$0.00	\$0.00	\$0.00	\$181,509.15
5	ZB2-850X-2TB-2R57	ZBRICK2 850FX 2TB RAID5(7+1)	\$2,549,495.00	ES-AF	17%	\$2,116,080.85	\$280,444.45	\$0.00	\$0.00	\$0.00	\$0.00	\$280,444.45
5	ZB2-850X-2TB-2R57U	ZBRICK2 850FX 2TB RAID5(7+1) UPG	\$3,059,380.00	ES-AF	17%	\$2,539,285.40	\$280,545.15	\$0.00	\$0.00	\$0.00	\$0.00	\$280,545.15
5	ZB2-850X-2TB-2R614	ZBRICK2 850FX 2TB RAID6(14+2)	\$2,549,495.00	ES-AF	17%	\$2,116,080.85	\$280,444.45	\$0.00	\$0.00	\$0.00	\$0.00	\$280,444.45
5	ZB2-850X-2TB-2R64U	ZBRICK2 850FX 2TB RAID6(14+2) UPG	\$3,059,380.00	ES-AF	17%	\$2,539,285.40	\$280,545.15	\$0.00	\$0.00	\$0.00	\$0.00	\$280,545.15
5	ZB2-850X-2TB-4R57	ZBRICK2 850FX 2TB 4RAID5(7+1)	\$2,549,495.00	ES-AF	17%	\$2,116,080.85	\$280,444.45	\$0.00	\$0.00	\$0.00	\$0.00	\$280,444.45
5	ZB2-850X-2TB-4R57U	ZBRICK2 850FX 2TB 4RAID5(7+1) UPG	\$3,059,380.00	ES-AF	17%	\$2,539,285.40	\$280,545.15	\$0.00	\$0.00	\$0.00	\$0.00	\$280,545.15
5	ZB2-85TF-1TB-2R57U	ZBRICK2 850F 1TB RAID5(7+1) TAA UPG	\$1,648,665.00	ES-AF	17%	\$1,368,391.95	\$151,182.58	\$0.00	\$0.00	\$0.00	\$0.00	\$151,182.58
5	ZB2-85TF-1TB-2R64U	ZBRICK2 850F 1TB RAID6(14+2) TAA UPG	\$1,648,665.00	ES-AF	17%	\$1,368,391.95	\$151,182.58	\$0.00	\$0.00	\$0.00	\$0.00	\$151,182.58
5	ZB2-85TF-1TB-4R57U	ZBRICK2 850F 1TB 4RAID5(7+1) TAA UPG	\$1,648,665.00	ES-AF	17%	\$1,368,391.95	\$151,182.58	\$0.00	\$0.00	\$0.00	\$0.00	\$151,182.58
5	ZB2-85TF-2TB-2R57U	ZBRICK2 850F 2TB RAID5(7+1) TAA UPG	\$2,728,665.00	ES-AF	17%	\$2,264,791.95	\$250,218.58	\$0.00	\$0.00	\$0.00	\$0.00	\$250,218.58
5	ZB2-85TF-2TB-2R64U	ZBRICK2 850F 2TB RAID6(14+2) TAA UPG	\$2,728,665.00	ES-AF	17%	\$2,264,791.95	\$250,218.58	\$0.00	\$0.00	\$0.00	\$0.00	\$250,218.58
5	ZB2-85TF-2TB-4R57U	ZBRICK2 850F 2TB 4RAID5(7+1) TAA UPG	\$2,728,665.00	ES-AF	17%	\$2,264,791.95	\$250,218.58	\$0.00	\$0.00	\$0.00	\$0.00	\$250,218.58
5	ZB2-85TX-1TB-2R57U	ZBRICK2 850FX 1TB RAID5(7+1) TAA UPG	\$1,979,380.00	ES-AF	17%	\$1,642,885.40	\$181,509.15	\$0.00	\$0.00	\$0.00	\$0.00	\$181,509.15
5	ZB2-85TX-1TB-2R64U	ZBRICK2 850FX 1TB RAID6(14+2) TAA UPG	\$1,979,380.00	ES-AF	17%	\$1,642,885.40	\$181,509.15	\$0.00	\$0.00	\$0.00	\$0.00	\$181,509.15
5	ZB2-85TX-1TB-4R57U	ZBRICK2 850FX 1TB 4RAID5(7+1) TAA UPG	\$1,979,380.00	ES-AF	17%	\$1,642,885.40	\$181,509.15	\$0.00	\$0.00	\$0.00	\$0.00	\$181,509.15</

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	ZB3-450F-2TB-2R57U	ZBRICK3 450F 2TB RAID5(7+1) UPG	\$2,553,240.00	ES-AF	17%	\$2,119,189.20	\$234,132.11	\$0.00	\$0.00	\$0.00	\$0.00	\$234,132.11
5	ZB3-450F-2TB-2R614	ZBRICK3 450F 2TB RAID6(14+2)	\$2,127,705.00	ES-AF	17%	\$1,765,995.15	\$234,047.55	\$0.00	\$0.00	\$0.00	\$0.00	\$234,047.55
5	ZB3-450F-2TB-2R64U	ZBRICK3 450F 2TB RAID6(14+2) UPG	\$2,553,240.00	ES-AF	17%	\$2,119,189.20	\$234,132.11	\$0.00	\$0.00	\$0.00	\$0.00	\$234,132.11
5	ZB3-450F-2TB-4R57	ZBRICK3 450F 2TB 4RAID5(7+1)	\$2,127,705.00	ES-AF	17%	\$1,765,995.15	\$234,047.55	\$0.00	\$0.00	\$0.00	\$0.00	\$234,047.55
5	ZB3-450F-2TB-4R57U	ZBRICK3 450F 2TB 4RAID5(7+1) UPG	\$2,553,240.00	ES-AF	17%	\$2,119,189.20	\$234,132.11	\$0.00	\$0.00	\$0.00	\$0.00	\$234,132.11
5	ZB3-450X-1TB-2R57	ZBRICK3 450FX 1TB RAID5(7+1)	\$1,501,395.00	ES-AF	17%	\$1,246,157.85	\$165,153.45	\$0.00	\$0.00	\$0.00	\$0.00	\$165,153.45
5	ZB3-450X-1TB-2R57U	ZBRICK3 450FX 1TB RAID5(7+1) UPG	\$1,801,660.00	ES-AF	17%	\$1,495,377.80	\$165,212.22	\$0.00	\$0.00	\$0.00	\$0.00	\$165,212.22
5	ZB3-450X-1TB-2R614	ZBRICK3 450FX 1TB RAID6(14+2)	\$1,501,395.00	ES-AF	17%	\$1,246,157.85	\$165,153.45	\$0.00	\$0.00	\$0.00	\$0.00	\$165,153.45
5	ZB3-450X-1TB-2R64U	ZBRICK3 450FX 1TB RAID6(14+2) UPG	\$1,801,660.00	ES-AF	17%	\$1,495,377.80	\$165,212.22	\$0.00	\$0.00	\$0.00	\$0.00	\$165,212.22
5	ZB3-450X-1TB-4R57	ZBRICK3 450FX 1TB 4RAID5(7+1)	\$1,501,395.00	ES-AF	17%	\$1,246,157.85	\$165,153.45	\$0.00	\$0.00	\$0.00	\$0.00	\$165,153.45
5	ZB3-450X-1TB-4R57U	ZBRICK3 450FX 1TB 4RAID5(7+1) UPG	\$1,801,660.00	ES-AF	17%	\$1,495,377.80	\$165,212.22	\$0.00	\$0.00	\$0.00	\$0.00	\$165,212.22
5	ZB3-450X-2TB-2R57	ZBRICK3 450FX 2TB RAID5(7+1)	\$2,401,395.00	ES-AF	17%	\$1,993,157.85	\$264,153.45	\$0.00	\$0.00	\$0.00	\$0.00	\$264,153.45
5	ZB3-450X-2TB-2R57U	ZBRICK3 450FX 2TB RAID5(7+1) UPG	\$2,881,660.00	ES-AF	17%	\$2,391,777.80	\$264,248.22	\$0.00	\$0.00	\$0.00	\$0.00	\$264,248.22
5	ZB3-450X-2TB-2R614	ZBRICK3 450FX 2TB RAID6(14+2)	\$2,401,395.00	ES-AF	17%	\$1,993,157.85	\$264,153.45	\$0.00	\$0.00	\$0.00	\$0.00	\$264,153.45
5	ZB3-450X-2TB-2R64U	ZBRICK3 450FX 2TB RAID6(14+2) UPG	\$2,881,660.00	ES-AF	17%	\$2,391,777.80	\$264,248.22	\$0.00	\$0.00	\$0.00	\$0.00	\$264,248.22
5	ZB3-450X-2TB-4R57	ZBRICK3 450FX 2TB 4RAID5(7+1)	\$2,401,395.00	ES-AF	17%	\$1,993,157.85	\$264,153.45	\$0.00	\$0.00	\$0.00	\$0.00	\$264,153.45
5	ZB3-450X-2TB-4R57U	ZBRICK3 450FX 2TB 4RAID5(7+1) UPG	\$2,881,660.00	ES-AF	17%	\$2,391,777.80	\$264,248.22	\$0.00	\$0.00	\$0.00	\$0.00	\$264,248.22
5	ZB3-45TF-1TB-2R57U	ZBRICK3 450F 1TB RAID5(7+1) TAA UPG	\$1,473,240.00	ES-AF	17%	\$1,222,789.20	\$135,096.11	\$0.00	\$0.00	\$0.00	\$0.00	\$135,096.11
5	ZB3-45TF-1TB-2R64U	ZBRICK3 450F 1TB RAID6(14+2) TAA UPG	\$1,473,240.00	ES-AF	17%	\$1,222,789.20	\$135,096.11	\$0.00	\$0.00	\$0.00	\$0.00	\$135,096.11
5	ZB3-45TF-1TB-4R57U	ZBRICK3 450F 1TB 4RAID5(7+1) TAA UPG	\$1,473,240.00	ES-AF	17%	\$1,222,789.20	\$135,096.11	\$0.00	\$0.00	\$0.00	\$0.00	\$135,096.11
5	ZB3-45TF-2TB-2R57U	ZBRICK3 450F 2TB RAID5(7+1) TAA UPG	\$2,553,240.00	ES-AF	17%	\$2,119,189.20	\$234,132.11	\$0.00	\$0.00	\$0.00	\$0.00	\$234,132.11
5	ZB3-45TF-2TB-2R64U	ZBRICK3 450F 2TB RAID6(14+2) TAA UPG	\$2,553,240.00	ES-AF	17%	\$2,119,189.20	\$234,132.11	\$0.00	\$0.00	\$0.00	\$0.00	\$234,132.11
5	ZB3-45TF-2TB-4R57U	ZBRICK3 450F 2TB 4RAID5(7+1) TAA UPG	\$2,553,240.00	ES-AF	17%	\$2,119,189.20	\$234,132.11	\$0.00	\$0.00	\$0.00	\$0.00	\$234,132.11
5	ZB3-45TX-1TB-2R57U	ZBRICK3 450FX 1TB RAID6(14+2) TAA UPG	\$1,801,660.00	ES-AF	17%	\$1,495,377.80	\$165,212.22	\$0.00	\$0.00	\$0.00	\$0.00	\$165,212.22
5	ZB3-45TX-1TB-2R64U	ZBRICK3 450FX 1TB RAID6(14+2) TAA UPG	\$1,801,660.00	ES-AF	17%	\$1,495,377.80	\$165,212.22	\$0.00	\$0.00	\$0.00	\$0.00	\$165,212.22
5	ZB3-45TX-1TB-4R57U	ZBRICK3 450FX 1TB 4RAID5(7+1) TAA UPG	\$1,801,660.00	ES-AF	17%	\$1,495,377.80	\$165,212.22	\$0.00	\$0.00	\$0.00	\$0.00	\$165,212.22
5	ZB3-45TX-2TB-2R57U	ZBRICK3 450FX 2TB RAID5(7+1) TAA UPG	\$2,881,660.00	ES-AF	17%	\$2,391,777.80	\$264,248.22	\$0.00	\$0.00	\$0.00	\$0.00	\$264,248.22
5	ZB3-45TX-2TB-2R64U	ZBRICK3 450FX 2TB RAID6(14+2) TAA UPG	\$2,881,660.00	ES-AF	17%	\$2,391,777.80	\$264,248.22	\$0.00	\$0.00	\$0.00	\$0.00	\$264,248.22
5	ZB3-45TX-2TB-4R57U	ZBRICK3 450FX 2TB 4RAID5(7+1) TAA UPG	\$2,881,660.00	ES-AF	17%	\$2,391,777.80	\$264,248.22	\$0.00	\$0.00	\$0.00	\$0.00	\$264,248.22
5	ZB3-850F-1TB-2R57	ZBRICK3 850F 1TB RAID5(7+1)	\$1,373,890.00	ES-AF	17%	\$1,140,328.70	\$151,127.90	\$0.00	\$0.00	\$0.00	\$0.00	\$151,127.90
5	ZB3-850F-1TB-2R57U	ZBRICK3 850F 1TB RAID5(7+1) UPG	\$1,648,665.00	ES-AF	17%	\$1,368,391.95	\$151,182.58	\$0.00	\$0.00	\$0.00	\$0.00	\$151,182.58
5	ZB3-850F-1TB-2R614	ZBRICK3 850F 1TB RAID6(14+2)	\$1,373,890.00	ES-AF	17%	\$1,140,328.70	\$151,127.90	\$0.00	\$0.00	\$0.00	\$0.00	\$151,127.90
5	ZB3-850F-1TB-2R64U	ZBRICK3 850F 1TB RAID6(14+2) UPG	\$1,648,665.00	ES-AF	17%	\$1,368,391.95	\$151,182.58	\$0.00	\$0.00	\$0.00	\$0.00	\$151,182.58
5	ZB3-850F-1TB-4R57	ZBRICK3 850F 1TB 4RAID5(7+1)	\$1,373,890.00	ES-AF	17%	\$1,140,328.70	\$151,127.90	\$0.00	\$0.00	\$0.00	\$0.00	\$151,127.90
5	ZB3-850F-1TB-4R57U	ZBRICK3 850F 1TB 4RAID5(7+1) UPG	\$1,648,665.00	ES-AF	17%	\$1,368,391.95	\$151,182.58	\$0.00	\$0.00	\$0.00	\$0.00	\$151,182.58
5	ZB3-850F-2TB-2R57	ZBRICK3 850F 2TB RAID5(7+1)	\$2,273,890.00	ES-AF	17%	\$1,887,328.70	\$250,127.90	\$0.00	\$0.00	\$0.00	\$0.00	\$250,127.90
5	ZB3-850F-2TB-2R57U	ZBRICK3 850F 2TB RAID5(7+1) UPG	\$2,728,665.00	ES-AF	17%	\$2,264,791.95	\$250,218.58	\$0.00	\$0.00	\$0.00	\$0.00	\$250,218.58
5	ZB3-850F-2TB-2R614	ZBRICK3 850F 2TB RAID6(14+2)	\$2,273,890.00	ES-AF	17%	\$1,887,328.70	\$250,127.90	\$0.00	\$0.00	\$0.00	\$0.00	\$250,127.90
5	ZB3-850F-2TB-2R64U	ZBRICK3 850F 2TB RAID6(14+2) UPG	\$2,728,665.00	ES-AF	17%	\$2,264,791.95	\$250,218.58	\$0.00	\$0.00	\$0.00	\$0.00	\$250,218.58
5	ZB3-850F-2TB-4R57	ZBRICK3 850F 2TB 4RAID5(7+1)	\$2,273,890.00	ES-AF	17%	\$1,887,328.70	\$250,127.90	\$0.00	\$0.00	\$0.00	\$0.00	\$250,127.90
5	ZB3-850F-2TB-4R57U	ZBRICK3 850F 2TB 4RAID5(7+1) UPG	\$2,728,665.00	ES-AF	17%	\$2,264,791.95	\$250,218.58	\$0.00	\$0.00	\$0.00	\$0.00	\$250,218.58
5	ZB3-850X-1TB-2R57	ZBRICK3 850FX 1TB RAID5(7+1)	\$1,649,495.00	ES-AF	17%	\$1,369,080.85	\$181,444.45	\$0.00	\$0.00	\$0.00	\$0.00	\$181,444.45
5	ZB3-850X-1TB-2R57U	ZBRICK3 850FX 1TB RAID5(7+1) UPG	\$1,979,380.00	ES-AF	17%	\$1,642,885.40	\$181,509.15	\$0.00	\$0.00	\$0.00	\$0.00	\$181,509.15
5	ZB3-850X-1TB-2R614	ZBRICK3 850FX 1TB RAID6(14+2)	\$1,649,495.00	ES-AF	17%	\$1,369,080.85	\$181,444.45	\$0.00	\$0.00	\$0.00	\$0.00	\$181,444.45
5	ZB3-850X-1TB-2R64U	ZBRICK3 850FX 1TB RAID6(14+2) UPG	\$1,979,380.00	ES-AF	17%	\$1,642,885.40	\$181,509.15	\$0.00	\$0.00	\$0.00	\$0.00	\$181,509.15
5	ZB3-850X-1TB-4R57	ZBRICK3 850FX 1TB 4RAID5(7+1)	\$1,649,495.00	ES-AF	17%	\$1,369,080.85	\$181,444.45	\$0.00	\$0.00	\$0.00	\$0.00	\$181,444.45
5	ZB3-850X-1TB-4R57U	ZBRICK3 850FX 1TB 4RAID5(7+1) UPG	\$1,979,380.00	ES-AF	17%	\$1,642,885.40	\$181,509.15	\$0.00	\$0.00	\$0.00	\$0.00	\$181,509.15
5	ZB3-850X-2TB-2R57	ZBRICK3 850FX 2TB RAID5(7+1)	\$2,549,495.00	ES-AF	17%	\$2,116,080.85	\$280,444.45	\$0.00	\$0.00	\$0.00	\$0.00	\$280,444.45
5	ZB3-850X-2TB-2R57U	ZBRICK3 850FX 2TB RAID5(7+1) UPG	\$3,059,380.00	ES-AF	17%	\$2,539,285.40	\$280,545.15	\$0.00	\$0.00	\$0.00	\$0.00	\$280,545.15
5	ZB3-850X-2TB-2R614	ZBRICK3 850FX 2TB RAID6(14+2)	\$2,549,495.00	ES-AF	17%	\$2,116,080.85	\$280,444.45	\$0.00	\$0.00	\$0.00	\$0.00	\$280,444.45
5	ZB3-850X-2TB-2R64U	ZBRICK3 850FX 2TB RAID6(14+2) UPG	\$3,059,380.00	ES-AF	17%	\$2,539,285.40	\$280,545.15	\$0.00	\$0.00	\$0.00	\$0.00	\$280,545.15
5	ZB3-850X-2TB-4R57	ZBRICK3 850FX 2TB 4RAID5(7+1)	\$2,549,495.00	ES-AF	17%	\$2,116,080.85	\$280,444.45	\$0.00	\$0.00	\$0.00	\$0.00	\$280,444.45
5	ZB3-850X-2TB-4R57U	ZBRICK3 850FX 2TB 4RAID5(7+1) UPG	\$3,059,380.00	ES-AF	17%	\$2,539,285.40	\$280,545.15	\$0.00	\$0.00	\$0.00	\$0.00	\$280,545.15
5	ZB3-85TF-1TB-2R57U	ZBRICK3 850F 1TB RAID5(7+1) TAA UPG	\$1,648,665.00	ES-AF	17%	\$1,368,391.95	\$151,182.58	\$0.00	\$0.00	\$0.00	\$0.00	\$151,182.58
5	ZB3-85TF-1TB-2R64U	ZBRICK3 850F 1TB RAID6(14+2) TAA UPG	\$1,648,665.00	ES-AF	17%	\$1,368,391.95	\$151,182.58	\$0.00	\$0.00	\$0.00	\$0.00	\$151,182.58
5	ZB3-85TF-1TB-4R57U	ZBRICK3 850F 1TB 4RAID5(7+1) TAA UPG	\$1,648,665.00	ES-AF	17%	\$1,368,391.95	\$151,182.58	\$0.00	\$0.00	\$0.00	\$0.00	\$151,182.58
5	ZB3-85TF-2TB-2R57U	ZBRICK3 850F 2TB RAID5(7+1) TAA UPG	\$2,728,665.00	ES-AF	17%	\$2,264,791.95	\$250,218.58	\$0.00	\$0.00	\$0.00	\$0.00	\$250,218.58
5	ZB3-85TF-2TB-2R64U	ZBRICK3 850F 2TB RAID6(14+2) TAA UPG	\$2,728,665.00	ES-AF	17%	\$2,264,791.95	\$250,218.58	\$0.00	\$0.00	\$0.00	\$0.00	\$250,218.58
5	ZB3-85TF-2TB-4R57U	ZBRICK3 850F 2TB 4RAID5(7+1) TAA UPG	\$2,728,665.00	ES-AF	17%	\$2,264,791.95	\$250,218.58	\$0.00	\$0.00	\$0.00	\$0.00	\$250,218.58
5	ZB3-85TX-1TB-2R57U	ZBRICK3 850FX 1TB RAID5(7+1) TAA UPG	\$1,979,380.00	ES-AF	17%	\$1,642,885.40	\$181,509.15	\$0.00	\$0.00	\$0.00	\$0.00	\$181,509.15
5	ZB3-85TX-1TB-2R64U	ZBRICK3 850FX 1TB RAID6(14+2) TAA UPG	\$1,979,380.00	ES-AF	17%	\$1,642,885.40	\$181,509.15	\$0.00	\$0.00	\$0.00	\$0.00	\$181,509.15
5	ZB3-85TX-1TB-4R57U	ZBRICK3 850FX 1TB 4RAID5(7+1) TAA UPG	\$1,979,380.00	ES-AF	17%	\$1,642,885.40	\$181,509.15	\$0.00	\$0.00	\$0.00	\$0.00	\$181,509.15
5	ZB3-85TX-2TB-2R57U	ZBRICK3 850FX 2TB RAID5(7+1) TAA UPG	\$3,059,380.00	ES-AF	17%	\$2,539,285.40	\$280,545.15	\$0.00	\$0.00	\$0.00	\$0.00	\$280,545.15
5	ZB3-85TX-2TB-2R64U	ZBRICK3 850FX 2TB RAID6(14+2) TAA UPG	\$3,059,380.00	ES-AF	17%	\$2,539,285.40	\$280,545.15	\$0.00	\$0.00	\$0.00	\$0.00	\$280,545.15
5	ZB3-85TX-2TB-4R57U	ZBRICK3 850FX 2TB 4RAID5(7+1) TAA UPG	\$3,059,380.00	ES-AF	17%	\$2,539,285.40	\$280,545.15	\$0.00	\$0.00	\$0.00	\$0.00	\$280,545.15
5	ZB4-450F-1TB-2R57	ZBRICK4 450F 1TB RAID5(7+1)	\$1,227,705.00	ES-AF	17%	\$1,018,995.15	\$135,047.55	\$0.00	\$0.00	\$0.00	\$0.00	\$135,047.55
5	ZB4-450F-1TB-2R57U	ZBRICK4 450F 1TB RAID5(7+1) UPG	\$1,473,240.00	ES-AF	17%	\$1,222,789.20	\$135,096.11	\$0.00	\$0.00	\$0.00	\$0.00	\$135,096.11
5	ZB4-450F-1TB-2R614	ZBRICK4 450F 1TB RAID6(14+2)	\$1,227,705.00	ES-AF	17%	\$1,018,995.15	\$135,047.55	\$0.00	\$0.00	\$0.00	\$0.00	\$135,047.55
5	ZB4-450F-1TB-2R64U	ZBRICK4 450F 1TB RAID6(14+2) UPG	\$1,473,240.00	ES-AF	17%	\$1,222,789.20	\$135,096.11	\$0.00	\$0.00	\$0.00	\$0.00	\$135,096.11
5	ZB4-450F-1TB-4R57	ZBRICK4 450F 1TB 4RAID5(7+1)	\$1,227,705.00	ES-AF	17%	\$1,018,995.15	\$135,047.55	\$0.00	\$0.00	\$0.00	\$0.00	

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	ZB4-450X-1TB-2R64U	ZBRICK4 450FX 1TB RAID6(14+2) UPG	\$1,801,660.00	ES-AF	17%	\$1,495,377.80	\$165,212.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$165,212.22
5	ZB4-450X-1TB-4R57	ZBRICK4 450FX 1TB 4RAID5(7+1)	\$1,501,395.00	ES-AF	17%	\$1,246,157.85	\$165,153.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$165,153.45
5	ZB4-450X-1TB-4R57U	ZBRICK4 450FX 1TB 4RAID5(7+1) UPG	\$1,801,660.00	ES-AF	17%	\$1,495,377.80	\$165,212.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$165,212.22
5	ZB4-450X-2TB-2R57	ZBRICK4 450FX 2TB RAID5(7+1)	\$2,401,395.00	ES-AF	17%	\$1,993,157.85	\$264,153.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$264,153.45
5	ZB4-450X-2TB-2R57U	ZBRICK4 450FX 2TB RAID5(7+1) UPG	\$2,881,660.00	ES-AF	17%	\$2,391,777.80	\$264,248.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$264,248.22
5	ZB4-450X-2TB-2R614	ZBRICK4 450FX 2TB RAID6(14+2)	\$2,401,395.00	ES-AF	17%	\$1,993,157.85	\$264,153.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$264,153.45
5	ZB4-450X-2TB-2R64U	ZBRICK4 450FX 2TB RAID6(14+2) UPG	\$2,881,660.00	ES-AF	17%	\$2,391,777.80	\$264,248.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$264,248.22
5	ZB4-450X-2TB-4R57	ZBRICK4 450FX 2TB 4RAID5(7+1)	\$2,401,395.00	ES-AF	17%	\$1,993,157.85	\$264,153.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$264,153.45
5	ZB4-450X-2TB-4R57U	ZBRICK4 450FX 2TB 4RAID5(7+1) UPG	\$2,881,660.00	ES-AF	17%	\$2,391,777.80	\$264,248.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$264,248.22
5	ZB4-45TF-1TB-2R57U	ZBRICK4 450F 1TB RAID5(7+1) TAA UPG	\$1,473,240.00	ES-AF	17%	\$1,222,789.20	\$135,096.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$135,096.11
5	ZB4-45TF-1TB-2R64U	ZBRICK4 450F 1TB RAID6(14+2) TAA UPG	\$1,473,240.00	ES-AF	17%	\$1,222,789.20	\$135,096.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$135,096.11
5	ZB4-45TF-1TB-4R57U	ZBRICK4 450F 1TB 4RAID5(7+1) TAA UPG	\$1,473,240.00	ES-AF	17%	\$1,222,789.20	\$135,096.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$135,096.11
5	ZB4-45TF-2TB-2R57U	ZBRICK4 450F 2TB RAID5(7+1) TAA UPG	\$2,553,240.00	ES-AF	17%	\$2,119,189.20	\$234,132.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$234,132.11
5	ZB4-45TF-2TB-2R64U	ZBRICK4 450F 2TB RAID6(14+2) TAA UPG	\$2,553,240.00	ES-AF	17%	\$2,119,189.20	\$234,132.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$234,132.11
5	ZB4-45TF-2TB-4R57U	ZBRICK4 450F 2TB 4RAID5(7+1) TAA UPG	\$2,553,240.00	ES-AF	17%	\$2,119,189.20	\$234,132.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$234,132.11
5	ZB4-45TX-1TB-2R57U	ZBRICK4 450FX 1TB RAID5(7+1) TAA UPG	\$1,801,660.00	ES-AF	17%	\$1,495,377.80	\$165,212.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$165,212.22
5	ZB4-45TX-1TB-2R64U	ZBRICK4 450FX 1TB RAID6(14+2) TAA UPG	\$1,801,660.00	ES-AF	17%	\$1,495,377.80	\$165,212.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$165,212.22
5	ZB4-45TX-1TB-4R57U	ZBRICK4 450FX 1TB 4RAID5(7+1) TAA UPG	\$1,801,660.00	ES-AF	17%	\$1,495,377.80	\$165,212.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$165,212.22
5	ZB4-45TX-2TB-2R57U	ZBRICK4 450FX 2TB RAID5(7+1) TAA UPG	\$2,881,660.00	ES-AF	17%	\$2,391,777.80	\$264,248.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$264,248.22
5	ZB4-45TX-2TB-2R64U	ZBRICK4 450FX 2TB RAID6(14+2) TAA UPG	\$2,881,660.00	ES-AF	17%	\$2,391,777.80	\$264,248.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$264,248.22
5	ZB4-850F-1TB-2R57	ZBRICK4 850F 1TB RAID5(7+1)	\$2,881,660.00	ES-AF	17%	\$2,391,777.80	\$264,248.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$264,248.22
5	ZB4-850F-1TB-2R57U	ZBRICK4 850F 1TB RAID5(7+1) UPG	\$1,373,890.00	ES-AF	17%	\$1,140,328.70	\$151,127.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$151,127.90
5	ZB4-850F-1TB-2R614	ZBRICK4 850F 1TB RAID6(14+2)	\$1,648,665.00	ES-AF	17%	\$1,368,391.95	\$151,182.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$151,182.58
5	ZB4-850F-1TB-2R64U	ZBRICK4 850F 1TB RAID6(14+2) UPG	\$1,373,890.00	ES-AF	17%	\$1,140,328.70	\$151,127.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$151,127.90
5	ZB4-850F-1TB-4R57	ZBRICK4 850F 1TB 4RAID5(7+1)	\$1,648,665.00	ES-AF	17%	\$1,368,391.95	\$151,182.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$151,182.58
5	ZB4-850F-1TB-4R57U	ZBRICK4 850F 1TB 4RAID5(7+1) UPG	\$1,373,890.00	ES-AF	17%	\$1,140,328.70	\$151,127.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$151,127.90
5	ZB4-850F-2TB-2R57	ZBRICK4 850F 2TB RAID5(7+1)	\$1,648,665.00	ES-AF	17%	\$1,368,391.95	\$151,182.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$151,182.58
5	ZB4-850F-2TB-2R57U	ZBRICK4 850F 2TB RAID5(7+1) UPG	\$2,273,890.00	ES-AF	17%	\$1,887,328.70	\$250,127.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$250,127.90
5	ZB4-850F-2TB-2R614	ZBRICK4 850F 2TB RAID6(14+2)	\$2,278,665.00	ES-AF	17%	\$2,264,791.95	\$250,218.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$250,218.58
5	ZB4-850F-2TB-2R64U	ZBRICK4 850F 2TB RAID6(14+2) UPG	\$2,273,890.00	ES-AF	17%	\$1,887,328.70	\$250,127.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$250,127.90
5	ZB4-850F-2TB-4R57	ZBRICK4 850F 2TB 4RAID5(7+1)	\$2,278,665.00	ES-AF	17%	\$2,264,791.95	\$250,218.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$250,218.58
5	ZB4-850X-1TB-2R57	ZBRICK4 850FX 1TB RAID5(7+1)	\$1,649,495.00	ES-AF	17%	\$1,369,080.85	\$181,444.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$181,444.45
5	ZB4-850X-1TB-2R57U	ZBRICK4 850FX 1TB RAID5(7+1) UPG	\$1,979,380.00	ES-AF	17%	\$1,642,885.40	\$181,509.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$181,509.15
5	ZB4-850X-1TB-2R614	ZBRICK4 850FX 1TB RAID6(14+2)	\$1,649,495.00	ES-AF	17%	\$1,369,080.85	\$181,444.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$181,444.45
5	ZB4-850X-1TB-2R64U	ZBRICK4 850FX 1TB RAID6(14+2) UPG	\$1,979,380.00	ES-AF	17%	\$1,642,885.40	\$181,509.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$181,509.15
5	ZB4-850X-1TB-4R57	ZBRICK4 850FX 1TB 4RAID5(7+1)	\$1,649,495.00	ES-AF	17%	\$1,369,080.85	\$181,444.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$181,444.45
5	ZB4-850X-1TB-4R57U	ZBRICK4 850FX 1TB 4RAID5(7+1) UPG	\$1,979,380.00	ES-AF	17%	\$1,642,885.40	\$181,509.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$181,509.15
5	ZB4-850X-2TB-2R57	ZBRICK4 850FX 2TB RAID5(7+1)	\$2,549,495.00	ES-AF	17%	\$2,116,080.85	\$280,444.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$280,444.45
5	ZB4-850X-2TB-2R57U	ZBRICK4 850FX 2TB RAID5(7+1) UPG	\$3,059,380.00	ES-AF	17%	\$2,539,285.40	\$280,545.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$280,545.15
5	ZB4-850X-2TB-2R614	ZBRICK4 850FX 2TB RAID6(14+2)	\$2,549,495.00	ES-AF	17%	\$2,116,080.85	\$280,444.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$280,444.45
5	ZB4-850X-2TB-2R64U	ZBRICK4 850FX 2TB RAID6(14+2) UPG	\$3,059,380.00	ES-AF	17%	\$2,539,285.40	\$280,545.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$280,545.15
5	ZB4-850X-2TB-4R57	ZBRICK4 850FX 2TB 4RAID5(7+1)	\$2,549,495.00	ES-AF	17%	\$2,116,080.85	\$280,444.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$280,444.45
5	ZB4-850X-2TB-4R57U	ZBRICK4 850FX 2TB 4RAID5(7+1) UPG	\$3,059,380.00	ES-AF	17%	\$2,539,285.40	\$280,545.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$280,545.15
5	ZB4-85TF-1TB-2R57U	ZBRICK4 850F 1TB RAID5(7+1) TAA UPG	\$1,648,665.00	ES-AF	17%	\$1,368,391.95	\$151,182.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$151,182.58
5	ZB4-85TF-1TB-2R64U	ZBRICK4 850F 1TB RAID6(14+2) TAA UPG	\$1,648,665.00	ES-AF	17%	\$1,368,391.95	\$151,182.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$151,182.58
5	ZB4-85TF-1TB-4R57U	ZBRICK4 850F 1TB 4RAID5(7+1) TAA UPG	\$1,648,665.00	ES-AF	17%	\$1,368,391.95	\$151,182.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$151,182.58
5	ZB4-85TF-2TB-2R57U	ZBRICK4 850F 2TB RAID5(7+1) TAA UPG	\$2,728,665.00	ES-AF	17%	\$2,264,791.95	\$250,218.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$250,218.58
5	ZB4-85TF-2TB-2R64U	ZBRICK4 850F 2TB RAID6(14+2) TAA UPG	\$2,728,665.00	ES-AF	17%	\$2,264,791.95	\$250,218.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$250,218.58
5	ZB4-85TF-2TB-4R57U	ZBRICK4 850F 2TB 4RAID5(7+1) TAA UPG	\$2,728,665.00	ES-AF	17%	\$2,264,791.95	\$250,218.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$250,218.58
5	ZB4-85TX-1TB-2R57U	ZBRICK4 850FX 1TB RAID5(7+1) TAA UPG	\$1,979,380.00	ES-AF	17%	\$1,642,885.40	\$181,509.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$181,509.15
5	ZB4-85TX-1TB-2R64U	ZBRICK4 850FX 1TB RAID6(14+2) TAA UPG	\$1,979,380.00	ES-AF	17%	\$1,642,885.40	\$181,509.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$181,509.15
5	ZB4-85TX-1TB-4R57U	ZBRICK4 850FX 1TB 4RAID5(7+1) TAA UPG	\$1,979,380.00	ES-AF	17%	\$1,642,885.40	\$181,509.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$181,509.15
5	ZB4-85TX-2TB-2R57U	ZBRICK4 850FX 2TB RAID5(7+1) TAA UPG	\$3,059,380.00	ES-AF	17%	\$2,539,285.40	\$280,545.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$280,545.15
5	ZB4-85TX-2TB-2R64U	ZBRICK4 850FX 2TB RAID6(14+2) TAA UPG	\$3,059,380.00	ES-AF	17%	\$2,539,285.40	\$280,545.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$280,545.15
5	ZB4-85TX-2TB-4R57U	ZBRICK4 850FX 2TB 4RAID5(7+1) TAA UPG	\$3,059,380.00	ES-AF	17%	\$2,539,285.40	\$280,545.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$280,545.15
5	ZB5-850F-1TB-2R57	ZBRICK5 850F 1TB RAID5(7+1)	\$1,373,890.00	ES-AF	17%	\$1,140,328.70	\$151,127.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$151,127.90
5	ZB5-850F-1TB-2R57U	ZBRICK5 850F 1TB RAID5(7+1) UPG	\$1,648,665.00	ES-AF	17%	\$1,368,391.95	\$151,182.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$151,182.58
5	ZB5-850F-1TB-2R614	ZBRICK5 850F 1TB RAID6(14+2)	\$1,373,890.00	ES-AF	17%	\$1,140,328.70	\$151,127.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$151,127.90
5	ZB5-850F-1TB-2R64U	ZBRICK5 850F 1TB RAID6(14+2) UPG	\$1,648,665.00	ES-AF	17%	\$1,368,391.95	\$151,182.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$151,182.58
5	ZB5-850F-1TB-4R57	ZBRICK5 850F 1TB 4RAID5(7+1)	\$1,373,890.00	ES-AF	17%	\$1,140,328.70	\$151,127.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$151,127.90
5	ZB5-850F-1TB-4R57U	ZBRICK5 850F 1TB 4RAID5(7+1) UPG	\$1,648,665.00	ES-AF	17%	\$1,368,391.95	\$151,182.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$151,182.58
5	ZB5-850F-2TB-2R57	ZBRICK5 850F 2TB RAID5(7+1)	\$2,273,890.00	ES-AF	17%	\$1,887,328.70	\$250,127.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$250,127.90
5	ZB5-850F-2TB-2R57U	ZBRICK5 850F 2TB RAID5(7+1) UPG	\$2,728,665.00	ES-AF	17%	\$2,264,791.95	\$250,218.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$250,218.58
5	ZB5-850F-2TB-2R614	ZBRICK5 850F 2TB RAID6(14+2)	\$2,273,890.00	ES-AF	17%	\$1,887,328.70	\$250,127.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$250,127.90
5	ZB5-850F-2TB-2R64U	ZBRICK5 850F 2TB RAID6(14+2) UPG	\$2,728,665.00	ES-AF	17%	\$2,264,791.95	\$250,218.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$250,218.58
5	ZB5-850F-2TB-4R57	ZBRICK5 850F 2TB 4RAID5(7+1)	\$2,273,890.00	ES-AF	17%	\$1,887,328.70	\$250,127.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$250,127.90
5	ZB5-850F-2TB-4R57U	ZBRICK5 850F 2TB 4RAID5(7+1) UPG	\$2,728,665.00	ES-AF	1								

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	ZB7-85TX-1TB-2R64U	ZBRICK7 850FX 1TB RAID6(14+2) TAA UPG	\$1,979,380.00	ES-AF	17%	\$1,642,885.40	\$181,509.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$181,509.15
5	ZB7-85TX-1TB-4R57U	ZBRICK7 850FX 1TB 4RAID5(7+1) TAA UPG	\$1,979,380.00	ES-AF	17%	\$1,642,885.40	\$181,509.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$181,509.15
5	ZB7-85TX-2TB-2R57U	ZBRICK7 850FX 2TB RAID5(7+1) TAA UPG	\$3,059,380.00	ES-AF	17%	\$2,539,285.40	\$280,545.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$280,545.15
5	ZB7-85TX-2TB-2R64U	ZBRICK7 850FX 2TB RAID6(14+2) TAA UPG	\$3,059,380.00	ES-AF	17%	\$2,539,285.40	\$280,545.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$280,545.15
5	ZB7-85TX-2TB-4R57U	ZBRICK7 850FX 2TB 4RAID5(7+1) TAA UPG	\$3,059,380.00	ES-AF	17%	\$2,539,285.40	\$280,545.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$280,545.15
5	ZB8-850F-1TB-2R57	ZBRICK8 850F 1TB RAID5(7+1)	\$1,373,890.00	ES-AF	17%	\$1,140,328.70	\$151,127.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$151,127.90
5	ZB8-850F-1TB-2R57U	ZBRICK8 850F 1TB RAID5(7+1) UPG	\$1,648,665.00	ES-AF	17%	\$1,368,391.95	\$151,182.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$151,182.58
5	ZB8-850F-1TB-2R614	ZBRICK8 850F 1TB RAID6(14+2)	\$1,373,890.00	ES-AF	17%	\$1,140,328.70	\$151,127.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$151,127.90
5	ZB8-850F-1TB-2R64U	ZBRICK8 850F 1TB RAID6(14+2) UPG	\$1,648,665.00	ES-AF	17%	\$1,368,391.95	\$151,182.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$151,182.58
5	ZB8-850F-1TB-4R57	ZBRICK8 850F 1TB 4RAID5(7+1)	\$1,373,890.00	ES-AF	17%	\$1,140,328.70	\$151,127.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$151,127.90
5	ZB8-850F-1TB-4R57U	ZBRICK8 850F 1TB 4RAID5(7+1) UPG	\$1,648,665.00	ES-AF	17%	\$1,368,391.95	\$151,182.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$151,182.58
5	ZB8-850F-2TB-2R57	ZBRICK8 850F 2TB RAID5(7+1)	\$2,273,890.00	ES-AF	17%	\$1,887,328.70	\$250,127.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$250,127.90
5	ZB8-850F-2TB-2R57U	ZBRICK8 850F 2TB RAID5(7+1) UPG	\$2,728,665.00	ES-AF	17%	\$2,264,791.95	\$250,218.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$250,218.58
5	ZB8-850F-2TB-2R614	ZBRICK8 850F 2TB RAID6(14+2)	\$2,273,890.00	ES-AF	17%	\$1,887,328.70	\$250,127.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$250,127.90
5	ZB8-850F-2TB-2R64U	ZBRICK8 850F 2TB RAID6(14+2) UPG	\$2,728,665.00	ES-AF	17%	\$2,264,791.95	\$250,218.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$250,218.58
5	ZB8-850F-2TB-4R57	ZBRICK8 850F 2TB 4RAID5(7+1)	\$2,273,890.00	ES-AF	17%	\$1,887,328.70	\$250,127.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$250,127.90
5	ZB8-850F-2TB-4R57U	ZBRICK8 850F 2TB 4RAID5(7+1) UPG	\$2,728,665.00	ES-AF	17%	\$2,264,791.95	\$250,218.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$250,218.58
5	ZB8-850X-1TB-2R57	ZBRICK8 850FX 1TB RAID5(7+1)	\$1,649,495.00	ES-AF	17%	\$1,369,080.85	\$181,444.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$181,444.45
5	ZB8-850X-1TB-2R57U	ZBRICK8 850FX 1TB RAID5(7+1) UPG	\$1,979,380.00	ES-AF	17%	\$1,642,885.40	\$181,509.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$181,509.15
5	ZB8-850X-1TB-2R614	ZBRICK8 850FX 1TB RAID6(14+2)	\$1,649,495.00	ES-AF	17%	\$1,369,080.85	\$181,444.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$181,444.45
5	ZB8-850X-1TB-2R64U	ZBRICK8 850X 1TB RAID6(14+2) UPG	\$1,979,380.00	ES-AF	17%	\$1,642,885.40	\$181,509.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$181,509.15
5	ZB8-850X-1TB-4R57	ZBRICK8 850FX 1TB 4RAID5(7+1)	\$1,649,495.00	ES-AF	17%	\$1,369,080.85	\$181,444.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$181,444.45
5	ZB8-850X-1TB-4R57U	ZBRICK8 850FX 1TB 4RAID5(7+1) UPG	\$1,979,380.00	ES-AF	17%	\$1,642,885.40	\$181,509.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$181,509.15
5	ZB8-850X-2TB-2R57	ZBRICK8 850FX 2TB RAID5(7+1)	\$2,549,495.00	ES-AF	17%	\$2,116,080.85	\$280,444.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$280,444.45
5	ZB8-850X-2TB-2R57U	ZBRICK8 850FX 2TB RAID5(7+1) UPG	\$3,059,380.00	ES-AF	17%	\$2,539,285.40	\$280,545.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$280,545.15
5	ZB8-850X-2TB-2R614	ZBRICK8 850FX 2TB RAID6(14+2)	\$2,549,495.00	ES-AF	17%	\$2,116,080.85	\$280,444.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$280,444.45
5	ZB8-850X-2TB-2R64U	ZBRICK8 850FX 2TB RAID6(14+2) UPG	\$3,059,380.00	ES-AF	17%	\$2,539,285.40	\$280,545.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$280,545.15
5	ZB8-850X-2TB-4R57	ZBRICK8 850FX 2TB 4RAID5(7+1)	\$2,549,495.00	ES-AF	17%	\$2,116,080.85	\$280,444.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$280,444.45
5	ZB8-850X-2TB-4R57U	ZBRICK8 850FX 2TB 4RAID5(7+1) UPG	\$3,059,380.00	ES-AF	17%	\$2,539,285.40	\$280,545.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$280,545.15
5	ZB8-85TF-1TB-2R57U	ZBRICK8 850F 1TB RAID5(7+1) TAA UPG	\$1,648,665.00	ES-AF	17%	\$1,368,391.95	\$151,182.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$151,182.58
5	ZB8-85TF-1TB-2R64U	ZBRICK8 850F 1TB RAID6(14+2) TAA UPG	\$1,648,665.00	ES-AF	17%	\$1,368,391.95	\$151,182.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$151,182.58
5	ZB8-85TF-1TB-4R57U	ZBRICK8 850F 1TB 4RAID5(7+1) TAA UPG	\$1,648,665.00	ES-AF	17%	\$1,368,391.95	\$151,182.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$151,182.58
5	ZB8-85TF-2TB-2R57U	ZBRICK8 850F 2TB RAID5(7+1) TAA UPG	\$2,728,665.00	ES-AF	17%	\$2,264,791.95	\$250,218.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$250,218.58
5	ZB8-85TF-2TB-2R64U	ZBRICK8 850F 2TB RAID6(14+2) TAA UPG	\$2,728,665.00	ES-AF	17%	\$2,264,791.95	\$250,218.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$250,218.58
5	ZB8-85TF-2TB-4R57U	ZBRICK8 850F 2TB 4RAID5(7+1) TAA UPG	\$2,728,665.00	ES-AF	17%	\$2,264,791.95	\$250,218.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$250,218.58
5	ZB8-85TX-1TB-2R57U	ZBRICK8 850FX 1TB RAID5(7+1) TAA UPG	\$1,979,380.00	ES-AF	17%	\$1,642,885.40	\$181,509.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$181,509.15
5	ZB8-85TX-1TB-2R64U	ZBRICK8 850X 1TB RAID6(14+2) TAA UPG	\$1,979,380.00	ES-AF	17%	\$1,642,885.40	\$181,509.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$181,509.15
5	ZB8-85TX-1TB-4R57U	ZBRICK8 850FX 1TB 4RAID5(7+1) TAA UPG	\$1,979,380.00	ES-AF	17%	\$1,642,885.40	\$181,509.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$181,509.15
5	ZB8-85TX-2TB-2R57U	ZBRICK8 850FX 2TB RAID5(7+1) TAA UPG	\$3,059,380.00	ES-AF	17%	\$2,539,285.40	\$280,545.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$280,545.15
5	ZB8-85TX-2TB-2R64U	ZBRICK8 850FX 2TB RAID6(14+2) TAA UPG	\$3,059,380.00	ES-AF	17%	\$2,539,285.40	\$280,545.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$280,545.15
5	ZB8-85TX-2TB-4R57U	ZBRICK8 850FX 2TB 4RAID5(7+1) TAA UPG	\$3,059,380.00	ES-AF	17%	\$2,539,285.40	\$280,545.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$280,545.15
5	PS-BAS-2HAIE	VMAX Implementation for 2 Host	\$2,980.00	F1	2%	\$2,920.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-3PRACK	VMAX 10K Re-Rack Installation	\$4,620.00	F1	2%	\$4,527.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-4HAIE	VMAX Implementation for 4 Host	\$6,270.00	F1	2%	\$6,144.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-4HSME	SME CLARIION SAN 4HOST QS	\$7,630.00	F1	2%	\$7,477.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-AD10N	Installation of upto 10 Isilon nodes	\$2,880.00	F1	2%	\$2,822.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-AD1N	INSTALLATION OF 1 ISILON NODE	\$430.00	F1	2%	\$421.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ADBKLG	ADD BLOCK HOST LARGE	\$5,350.00	F1	2%	\$5,243.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ADBKREP	Block Replication Deployment VNXe32000	\$2,000.00	F1	2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ADBKSM	ADD BLOCK HOST SMALL	\$3,020.00	F1	2%	\$2,959.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ADCEE	UNIFIED QS: EVENT ENABLER MODULE	\$2,850.00	F1	2%	\$2,793.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ADDAE	RACK & STACK OF UPTO 2 DAE	\$370.00	F1	2%	\$362.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ADENT	CIFS/NFS/ISCSI IMPLEMENT - 12 FS	\$2,900.00	F1	2%	\$2,842.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ADFLG	ADD FILESYSTEM LARGE	\$3,780.00	F1	2%	\$3,704.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ADFSM	ADD FILESYSTEM SMALL	\$2,250.00	F1	2%	\$2,205.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ADINIQ	CONFIGURE INSIGHTIQ	\$1,290.00	F1	2%	\$1,264.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ADMECBHYB	Impl. for CloudBoost for AV with hyb cld	\$2,980.00	F1	2%	\$2,920.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ADMECBPVT	Implementation for ADMe CloudBoost Addon	\$1,290.00	F1	2%	\$1,264.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ADMIN	DATA STORE MULTI-NODE BASE IMP	\$8,920.00	F1	2%	\$8,741.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ADMNA	DATA STORE MULTI-NODE ADD-ON IMP	\$4,740.00	F1	2%	\$4,645.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ADMONR	MONITORING AND REPORTING IMPLEMENT	\$1,970.00	F1	2%	\$1,930.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ADMVW	MIRRORVIEW QUICKSTART MODULE	\$4,050.00	F1	2%	\$3,969.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ADREP	UNIFIED QS: REPLICATOR MODULE	\$6,180.00	F1	2%	\$6,056.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ADSELG	ADD OF 25 SHARE/EXPORTS	\$1,290.00	F1	2%	\$1,264.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ADSMK	Configure upto 10 SmartLock Folders	\$1,290.00	F1	2%	\$1,264.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ADSN	DATA STORE SINGLE-NODE BASE IMP	\$5,990.00	F1	2%	\$5,870.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ADSNNA	DATA STORE SINGLE-NODE ADD-ON IMP	\$3,500.00	F1	2%	\$3,430.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ADSNAP	UNIFIED QS: SNAPSURE MODULE	\$2,360.00	F1	2%	\$2,312.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ADSPOL	CONFIGURE UPTO 5 SMARTPOOLS	\$1,050.00	F1	2%	\$1,029.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ADSPV	SNAPVIEW QUICKSTART MODULE	\$2,240.00	F1	2%	\$2,195.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ADSQLG	ADD OF 25 SMARTQUOTAS	\$1,290.00	F1	2%	\$1,264.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ADSSLG	ADD OF 25 SNAPSHOTS	\$1,290.00	F1	2%	\$1,264.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ADSYIQ	Configure upto 5 SyncIQ Policies	\$1,570.00	F1	2%	\$1,538.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ADVMTR	VPLEX IMPLEMENT METRO CLUSTER ADDER	\$1,560.00	F1	2%	\$1,528.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ADVPRO	VIRTUAL PROVISIONING FOR BLOCK MODU	\$2,810.00	F1	2%	\$2,753.80	\$0.00	\$0.00	\$0.00	\$0.0			

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	PS-BAS-ANFSLG	VMAX File Add up to 25 CIFS/NFS FS	\$4,020.00	F1	2%	\$3,939.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ANFSSM	VMAX File Add up to 5 CIFS/NFS FS	\$2,740.00	F1	2%	\$2,685.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ANREP	VMAX File Replicator PS	\$6,180.00	F1	2%	\$6,056.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-APIMOZ	MOZY API WORKSHOP	\$2,900.00	F1	2%	\$2,842.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-APPOLRP	DESIGN & IMPLMT ORCLE LOCAL REP APPSYN	\$4,300.00	F1	2%	\$4,214.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-AT240A	2 NODE ATMOS INSTALLATION 120/240	\$730.00	F1	2%	\$715.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-AT240B	EMC Site Deployment for Atmos: Base	\$4,910.00	F1	2%	\$4,811.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-AT360A	2 NODE ATMOS INSTALLATION 360/480	\$1,930.00	F1	2%	\$1,891.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-AT360B	INSTALLATION FOR ATMOS 360: BASE	\$13,010.00	F1	2%	\$12,749.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ATDE	EMC DATA ERASURE FOR ATMOS	\$4,000.00	F1	2%	\$3,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ATMIG	Atmos Migration Design & Implementation	\$9,080.00	F1	2%	\$8,898.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ATMIGA	Atmos Migration Add-On	\$2,170.00	F1	2%	\$2,126.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ATPLM	Atmos Policy Migration	\$7,190.00	F1	2%	\$7,046.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ATSD	Atmos Solution Design	\$5,340.00	F1	2%	\$5,233.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ATSR	Atmos Solutions Review	\$6,190.00	F1	2%	\$6,066.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-AVADPK	AV Mod for App DB Suite Client 10PK	\$10,970.00	F1	2%	\$10,750.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-AVBSNR	Avamar BE Single Node Remote Imp	\$3,220.00	F1	2%	\$3,155.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-AVDD	AVAMAR IMPLEMENTATION FOR DD BOOST	\$9,880.00	F1	2%	\$9,682.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-AVDE	EMC DATA ERASURE FOR AVAMAR	\$4,000.00	F1	2%	\$3,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-AVDSMI	AVAMAR DS INSTALL FOR MULTI NODE	\$2,890.00	F1	2%	\$2,832.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-AVDSNI	AVAMAR DS INSTALL FOR SINGLE NODE	\$1,300.00	F1	2%	\$1,274.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-AVE	IMPLEMENTATION FOR AVE BASIC	\$5,510.00	F1	2%	\$5,399.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-AVEA	IMPLEMENTATION FOR AVE ADD-ON	\$2,530.00	F1	2%	\$2,479.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-AVEIA	Implementation Assistance for AVE	\$4,310.00	F1	2%	\$4,223.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-AVERA	IMPL AVAMAR VIRT ED REMOTE ADDON	\$3,780.00	F1	2%	\$3,704.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-AVHC	HEALTH CHECK FOR AVAMAR QS	\$11,370.00	F1	2%	\$11,142.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-AVHCS	EMC HEALTH CHECK FOR AVAMAR SUBS	\$28,425.00	F1	2%	\$27,856.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-AVMIGM	EMC MIGRATION FOR MULTI AVAMAR QS	\$8,360.00	F1	2%	\$8,192.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-AVMIGS	EMC MIGRATION FOR SINGLE AVAMAR QS	\$4,740.00	F1	2%	\$4,645.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-AVMSPK	AV Mod for MS App Suite Client 10PK	\$11,250.00	F1	2%	\$11,025.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-AVNDMP	AVAMAR BASIC NDMP QUICKSTART	\$3,740.00	F1	2%	\$3,665.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-AVSN	AVAMAR BASIC QUICKSTART	\$15,860.00	F1	2%	\$15,542.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-AVVADP	AV VADP Integration QS	\$9,640.00	F1	2%	\$9,447.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-AVVBK	Avamar Integration with Vsphere	\$10,810.00	F1	2%	\$10,593.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-AVVDPM	Avamar Migration for VMware VDP	\$12,450.00	F1	2%	\$12,201.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-AVVMKP	AV VMware Proxy Server 5Pk Add-on Q	\$4,980.00	F1	2%	\$4,880.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-AVKIMP	AVAMAR NODE REBALANCE QUICKSTART	\$4,420.00	F1	2%	\$4,331.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-AVKINS	AVAMAR EXP NODE INSTALL QUICKSTART	\$720.00	F1	2%	\$705.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-AVXR	IMP FOR AVAMAR EXT RETENTION	\$11,130.00	F1	2%	\$10,907.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-AVXRI	INSTALL FOR AVAMAR EXT RETENTION	\$1,590.00	F1	2%	\$1,558.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-BATCHSOL	ECD CONS SOL BatchPrint	\$50,000.00	F1	2%	\$49,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-BATCHSUP	ECD CONS SOLSUP BatchPrint	\$11,500.00	F1	2%	\$11,270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-BBRM	Implementation for Backup Recov Mgr	\$2,210.00	F1	2%	\$2,165.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-BDVW	Big Data Vision Workshop	\$87,010.00	F1	2%	\$85,269.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-BDVWL1	L1 Big data vision service	\$87,010.00	F1	2%	\$85,269.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-BSOPT	EMC SAN Optimization for Connectrix B-Se	\$22,580.00	F1	2%	\$22,128.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-BSOPTC	SAN Opt for B-Series Ctx Mgr Add-On	\$3,860.00	F1	2%	\$3,762.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-BSOPTD	SAN Opt for B-Series Director Add-On	\$890.00	F1	2%	\$872.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-BSOPTP	SAN Optimization for B-Series Policy Add	\$890.00	F1	2%	\$872.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-CADSOL	ECD CONS SOL CADRender	\$25,000.00	F1	2%	\$24,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-CADSUP	ECD CONS SOLSUP CADRender	\$5,750.00	F1	2%	\$5,635.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-CAP-DO	CAPTIVA DIGITAL OFFICE	\$21,700.00	F1	2%	\$21,266.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-CARSAPINFWS	CARS WS APP & INFR READINESS VPLEX METRO	\$49,550.00	F1	2%	\$48,559.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-CARSAPPWS	CARS WORKSHOP APP READINESS VPLEX METRO	\$35,780.00	F1	2%	\$35,064.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-CARSINFWS	CARS WORKSHOP INFR READINESS VPLEX METRO	\$35,780.00	F1	2%	\$35,064.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-CBAPPHY	CloudBoost 2.0 Physical Installation L1	\$3,030.00	F1	2%	\$2,969.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-CBAPVRT	Install of CloudBoost Virtual Appliance	\$2,130.00	F1	2%	\$2,087.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-CBAV	Impl for CloudBoost Appliance for AV	\$5,390.00	F1	2%	\$5,282.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-CBNBU	Impl. for CloudBoost Appliance for NBU	\$5,140.00	F1	2%	\$5,037.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-CBNW	Impl for CloudBoost Appliance for NW	\$5,140.00	F1	2%	\$5,037.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-CBSOL1	ECD CONS SOL ContentBridge 1 Instance	\$40,000.00	F1	2%	\$39,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-CBSOL2	ECD CONS SOL ContentBridge 2 Instances	\$60,000.00	F1	2%	\$58,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-CBSOL3	ECD CONS SOL ContentBridge 3 Instances	\$75,000.00	F1	2%	\$73,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-CBSOL4	ECD CONS SOL ContentBridge 4 Instances	\$90,000.00	F1	2%	\$88,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-CBSOL5	ECD CONS SOL ContentBridge Add On>4	\$10,000.00	F1	2%	\$9,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-CBSUP1	ECD CONS SOLSUP ContentBridge 1 Instance	\$9,200.00	F1	2%	\$9,016.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-CBSUP2	ECD CONS SOLSUP ContentBridge 2Instances	\$13,800.00	F1	2%	\$13,524.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-CBSUP3	ECD CONS SOLSUP ContentBridge 3Instances	\$17,250.00	F1	2%	\$16,905.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-CBSUP4	ECD CONS SOLSUP ContentBridge 4Instances	\$20,700.00	F1	2%	\$20,286.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-CBSUP5	ECD CONS SOLSUP ContentBridge Add On>4	\$2,300.00	F1	2%	\$2,254.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-CENDEL	CENTERA PARTIAL FILE DELETION	\$6,470.00	F1	2%	\$6,340.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-CENI	Installation for Centera Base	\$3,020.00	F1	2%	\$2,959.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-CENNDE	Data Erasure for Centera Nodes	\$4,000.00	F1	2%	\$3,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-CENXI	Installation for Centera Expansion	\$1,450.00	F1	2%	\$1,421.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-CICM	CENTERA INTRA-CLUSTER MIGRATION	\$5,730.00	F1	2%	\$5,615.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-CICMR	Centera Reconciliation: Add-on	\$3,940.00	F1	2%	\$3,861.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-CIS	IMPL FOR CENTERA	\$10,500.00	F1	2%	\$10,290.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-CLA	CloudArray configuration (post-install)	\$810.00	F1	2%	\$793.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-CLADS	EMC CloudArray Disk to Cloud Migration	\$6,750.00	F1	2%	\$6,615.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-CLAI	CloudArray install (HW or virtual)	\$2,180.00	F1	2%	\$2,136.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	PS-BAS-CLRWTS	VPLEX WITNESS IMPLEMENTATION	\$2,140.00	F1	2%	\$2,097.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-CONSBBAWS	Blueprint Backup Architecture Intro Adv	\$81,720.00	F1	2%	\$80,085.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-CSEASD	ASD CSE - block of time	\$1,020.00	F1	2%	\$999.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-CSEDSDD	DSSD CSE - 4 HR BLOCK	\$1,530.00	F1	2%	\$1,499.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-CSEESD	ESD CSE - block of time	\$1,020.00	F1	2%	\$999.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-CSEFL	ETPD CSE - 4 HR BLOCK	\$1,020.00	F1	2%	\$999.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-CSEUSD	USD CSE - block of time	\$1,020.00	F1	2%	\$999.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-CUA	IMPL FOR CUA SINGLE OR EA PAIR	\$5,900.00	F1	2%	\$5,782.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-CXDE	DATA ERASURE FOR CLARIION	\$4,900.00	F1	2%	\$4,802.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DATALD	ANALYTICS DATA LOADING MAX 3 TB	\$48,240.00	F1	2%	\$47,275.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DBPT	DB PERFORMANCE TIERING SERVICE	\$26,780.00	F1	2%	\$26,244.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DCAIRA	DCA Adder Rack for New or Upgrade	\$5,910.00	F1	2%	\$5,791.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DCTMRPT1	ECD CONS SOL Dctm Rpts 50 users	\$1,005.00	F1	2%	\$102.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DCTMRPT2	ECD CONS SOL Dctm Rpts Server	\$70.00	F1	2%	\$68.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DCTMRPT3	ECD CONS SOL Dctm Rpts 251-500 users	\$62.00	F1	2%	\$60.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DCTMRPT4	ECD CONS SOL Dctm Rpts 501-1250 users	\$53.00	F1	2%	\$51.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DCTMRPT5	ECD CONS SOL Dctm Rpts 1251+ users	\$40.00	F1	2%	\$39.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DCTMSUP1	ECD CONS SOLSUP Dctm Rpts 50 users	\$24.00	F1	2%	\$23.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DCTMSUP2	ECD CONS SOLSUP Dctm Rpts Server	\$16.00	F1	2%	\$15.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DCTMSUP3	ECD CONS SOLSUP Dctm Rpts 251-500 users	\$14.00	F1	2%	\$13.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DCTMSUP4	ECD CONS SOLSUP Dctm Rpts 501-1250 users	\$12.00	F1	2%	\$11.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DCTMSUP5	ECD CONS SOLSUP Dctm Rpts 1251+ users	\$9.00	F1	2%	\$8.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DD00	IMPL FOR DD 0 SHELF QS	\$2,500.00	F1	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DDBDBA	Impl DDBoost DB Appl	\$3,820.00	F1	2%	\$3,743.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DDBMSA	Impl DDBoost MS Appl	\$3,060.00	F1	2%	\$2,998.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DBBT	IMPL DD BOOST NBU ADD-ON QS	\$7,710.00	F1	2%	\$7,555.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DDCC	DD CONFIG AND CODE UPGRADE	\$1,450.00	F1	2%	\$1,421.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DDCT	DD CLOUD TIER	\$2,810.00	F1	2%	\$2,753.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DDCU	DD SYSTEM CONTROLLER UPGRADE	\$2,500.00	F1	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DDDE	EMC DATA ERASURE FOR DATA DOMAIN	\$4,000.00	F1	2%	\$3,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DDDSA	Install Add-on for Data Domain DS Shelf	\$880.00	F1	2%	\$862.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DDDSX	Install for Data Domain DS Expansion	\$2,480.00	F1	2%	\$2,430.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DDDX	DiskXtender to DD Migration QS	\$16,300.00	F1	2%	\$15,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DDER	DD Extend Retention Conversion QS	\$9,560.00	F1	2%	\$9,368.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DDESA	Install Add-on for Data Domain ES Shelf	\$440.00	F1	2%	\$431.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DDESX	Install New DD ES Shelf	\$2,050.00	F1	2%	\$2,009.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DDHA	IMPLE DD WITH HA CONFIGURATION	\$5,620.00	F1	2%	\$5,507.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DDHC	HealthCheck for DD QS	\$10,120.00	F1	2%	\$9,917.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DDHCS	HealthCheck for DD Subscription	\$33,440.00	F1	2%	\$32,771.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DDIB	Impl Data Domain (Base)	\$9,470.00	F1	2%	\$9,280.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DDIBMI	IMPL DD BOOST WITH IBM I SERIES QS	\$2,170.00	F1	2%	\$2,126.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DDMC	DD Mgmt Center Configuration QS	\$4,620.00	F1	2%	\$4,527.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DDPH	IMPL PRERACKED CONTROLLER & SHELVES	\$6,250.00	F1	2%	\$6,125.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DDRMAN	Int Enablement Wkshp for DD & RMAN	\$12,370.00	F1	2%	\$12,122.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DDSM	DD SHELF MIGRATION	\$4,340.00	F1	2%	\$4,253.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DDSMT	DD Secure Multi-Tenancy Design QS	\$3,940.00	F1	2%	\$3,861.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DDSR	DD STAGING AND RELOCATION QS	\$10,650.00	F1	2%	\$10,437.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DDVE	DD VE CONFIGURATION	\$2,390.00	F1	2%	\$2,342.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DDVTL	IMPLEMENTATION FOR DD VTL	\$2,000.00	F1	2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DL1M	IMPLEMENTATION FOR DLM SA BLOCK	\$1,970.00	F1	2%	\$1,930.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DLM00	IMPLE DD FOR DLM NO SHELF SYS QS	\$5,710.00	F1	2%	\$5,595.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DLM06	IMPL DD FOR DLM 1 TO 6 SHELF SYS QS	\$9,480.00	F1	2%	\$9,290.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DLM12	IMPL DD FOR DLM 6 TO 12 SHELF SYS Q	\$9,960.00	F1	2%	\$9,760.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DLM24	IMPL DD FOR DLM 13TO24 SHELF SYS QS	\$11,410.00	F1	2%	\$11,181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DLMD	IMPL FOR DLM DESIGN QS	\$21,120.00	F1	2%	\$20,697.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DLMHC	HealthCheck for DLM QS	\$14,900.00	F1	2%	\$14,602.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DLMR	IMPL DLM REPLICATION QS	\$16,630.00	F1	2%	\$16,297.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DMBDA	Migration Architect Block Add	\$3,660.00	F1	2%	\$3,586.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DMBDB	Migration Architect Block Base	\$10,120.00	F1	2%	\$9,917.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DMBEE	Data Migration Block Event	\$11,490.00	F1	2%	\$11,260.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DMEQS	Migration Impl Test	\$3,780.00	F1	2%	\$3,704.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DMFDA	Migration Architect File Add	\$2,530.00	F1	2%	\$2,479.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DMFDB	Data Migration Architect File Base	\$5,620.00	F1	2%	\$5,507.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DMFEE	Migration File: Event	\$8,320.00	F1	2%	\$8,153.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DPA	DPA BASIC QUICKSTART	\$6,270.00	F1	2%	\$6,144.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DPACI	CUSTOMIZATION FOR DPA QS	\$8,150.00	F1	2%	\$7,987.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DPADPS	DPA Implementation for DPS Base	\$4,580.00	F1	2%	\$4,488.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DPADPSA	DPA Implementation for DPS Add-on	\$1,970.00	F1	2%	\$1,930.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DPAHCS	EMC HEALTH CHECK FOR DPA SUB	\$23,330.00	F1	2%	\$22,863.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DPAR	IMPLEMENT FOR DPA REMOTE	\$1,490.00	F1	2%	\$1,460.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DPAUM	DPA UPGRADE AND MIGRATION SERVICE	\$17,150.00	F1	2%	\$16,807.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DPECV	UNIFIED DPE CONVERSION	\$3,860.00	F1	2%	\$3,782.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DPMBLK	DATABASE PM BLOCK 4 HOURS	\$1,970.00	F1	2%	\$1,930.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DPOPAS	BEST PRACTICES EXSTING DPA INSTALL	\$10,120.00	F1	2%	\$9,917.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DPRA	DPA REPLICATION ANALYSIS QUICKSTART	\$7,190.00	F1	2%	\$7,046.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DPSCDM	Impl for Enterprise Copy Data Management	\$3,670.00	F1	2%	\$3,596.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DPSI	Impl Data Protection Search	\$11,130.00	F1	2%	\$10,907.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DPSVMI	Impl for DPS for VM	\$26,580.00	F1	2%	\$26,048.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DPSVMR	Impl for DPS for VM Replication Add-On	\$14,370.00	F1	2%	\$14,082.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DSABLK	DATABASE SA BLOCK 4 HOURS	\$1,970.00	F1	2%	\$1,930.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	PS-BAS-DSDMA	EMC Implement for DSSD DM Add-On	\$5,480.00	F1	2%	\$5,370.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DSDMB	EMC Implement for DSSD Data Migration	\$12,790.00	F1	2%	\$12,534.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DSIMAE	IMPLEMENTATION FOR DSSD ADD-ON	\$2,670.00	F1	2%	\$2,616.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DSIMBE	IMPLEMENTATION FOR DSSD BASE	\$9,200.00	F1	2%	\$9,016.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DSINAE	INSTALLATION FOR DSSD ADD-ON	\$940.00	F1	2%	\$921.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DSINBE	INSTALLATION FOR DSSD BASE	\$4,120.00	F1	2%	\$4,037.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DSSDGPFFS	EMC IMPLEMEN FOR GPFFS ON DSSD STARTER	\$9,680.00	F1	2%	\$9,486.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DSSDHPD	EMC IMPLEMENT FOR HADOOP ON DSSD STARTER	\$24,940.00	F1	2%	\$24,441.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DSSDORCL	EMC IMPLEMENT FOR ORCL ON DSSD STARTER	\$10,270.00	F1	2%	\$10,064.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DXW	EMC IMPLEMENTATION FOR DISKXTENDER FOR W	\$10,990.00	F1	2%	\$10,770.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ECIBEXP	INSTALL FOR VXRACK NEUTRINO BRICK EXP	\$12,340.00	F1	2%	\$12,093.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ECICCIMP	IMPLEMENTATION FOR VXRACK NEUTRINO	\$21,720.00	F1	2%	\$21,285.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ECICRA	INST FOR VXRACK NEUTRINO 3RD PARTY RACK	\$2,400.00	F1	2%	\$2,352.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ECIECS	IMPLEMENTATION FOR ECS-VXRACK NEUTRINO	\$9,340.00	F1	2%	\$9,153.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ECIEXP	INSTALL FOR VXRACK NEUTRINO RACK EXP	\$4,030.00	F1	2%	\$3,949.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ECIINST	INSTALLATION FOR VXRACK NEUTRINO	\$11,780.00	F1	2%	\$11,544.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ECIWS	WORKSHOP FOR VXRACK NEUTRINO	\$12,090.00	F1	2%	\$11,848.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ECS4N	ECS 4 Node Object Expansion add-on	\$8,140.00	F1	2%	\$7,977.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ECSATEXP	Atmos to ECS Expansion	\$4,220.00	F1	2%	\$4,135.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ECSCASEXP	ECS CAS Transformation	\$14,620.00	F1	2%	\$14,327.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ECSCL	EMC Workshop for ECS Cloud Assessment	\$17,310.00	F1	2%	\$16,963.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ECSARA	ECS Installation in a Customer Rack	\$3,060.00	F1	2%	\$2,998.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ECSARA	ECS 60 Drive Expansion Add-on	\$2,160.00	F1	2%	\$2,116.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ECSIMP	ECS Appliance Implementation	\$5,400.00	F1	2%	\$5,292.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ECSINS	ECS Appliance Install	\$17,340.00	F1	2%	\$16,993.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ECSMIG	EMC OBJECT MIGRATION DESING & IMPLEMENT	\$15,810.00	F1	2%	\$15,493.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ECSMIGA	Object Migration Monitoring & Reporting	\$1,970.00	F1	2%	\$1,930.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ECSSD	ECS Appliance Architecture and Design	\$5,400.00	F1	2%	\$5,292.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-EMASOL	ECD CONS SOL EMA	\$50,000.00	F1	2%	\$49,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-EPCWSF	Ent Priv Cloud Foundation Workshop	\$30,580.00	F1	2%	\$29,968.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-EPCWST	Ent Priv Cloud Transform Workshop	\$42,620.00	F1	2%	\$41,767.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-EQS	Data Migration Impl Guidance	\$3,780.00	F1	2%	\$3,704.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ESA	IMPLEMENT STORAGE ANALYTICS	\$2,030.00	F1	2%	\$1,989.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-EX2S1	EMC EX TO SOURCEONE MIGRATION	\$42,010.00	F1	2%	\$41,169.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-EX360	INSTALL FOR 360 RACK	\$5,020.00	F1	2%	\$4,919.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-EXCOS	EXPAND ONE RACK TO FULL RACK	\$3,310.00	F1	2%	\$3,243.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-EXIS2U	ISILON 2U NODE EXPANSION BASE	\$2,010.00	F1	2%	\$1,969.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-EXIS4U	ISILON 4U NODE EXPANSION BASE	\$2,590.00	F1	2%	\$2,538.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-FCIA	FC Infra Assessment	\$16,750.00	F1	2%	\$16,415.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-FCREP	EVALUATE NETWORK FOR FC REPLICATION	\$10,690.00	F1	2%	\$10,476.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-FMAQS	CTA QuickStart Implementation	\$8,560.00	F1	2%	\$8,388.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-FMAVE	CTA-VE QuickStart Implementation	\$4,580.00	F1	2%	\$4,488.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-GPDE	EMC DATA ERASURE FOR GREENPLUM	\$4,000.00	F1	2%	\$3,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-GPEX	GP DCA IN-RACK EXPANSION	\$7,310.00	F1	2%	\$7,163.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-GPEXA	GP DCA IN-RACK EXPANSION ADD-ON	\$2,530.00	F1	2%	\$2,479.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-GPHC	GP INFRAS HEALTH CHECK	\$11,240.00	F1	2%	\$11,015.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-GPMBLK	GREENPLUM PM BLOCK 4 HOURS	\$1,970.00	F1	2%	\$1,930.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-GPUPG	Greenplum Database Upgrade Service	\$3,810.00	F1	2%	\$3,733.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-GSABLK	GREENPLUM SA BLOCK 4 HOURS	\$1,970.00	F1	2%	\$1,930.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-HANA	2 hrs PM effort for SAP HANA oversight	\$570.00	F1	2%	\$558.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-HCBET	HEALTH CHECK FOR BLOCK/U - EVENT	\$9,460.00	F1	2%	\$9,270.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-HCBST	HEALTH CHECK FOR BLOCK - SUBS	\$23,650.00	F1	2%	\$23,177.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-HCIACDU	EMC Install for VxRail Cache Drives	\$3,260.00	F1	2%	\$3,194.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-HCIACIMP	Implementation for VxRail Cluster	\$7,720.00	F1	2%	\$7,565.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-HCIAG2IMP	Implementation for VxRail G410X Cluster	\$7,720.00	F1	2%	\$7,565.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-HCIAG2INS	Installation for VxRail G410X	\$810.00	F1	2%	\$793.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-HCIAINS	Installation for VxRail Single Appliance	\$7,580.00	F1	2%	\$7,428.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-HCIANINS	Installation for VxRail Node	\$520.00	F1	2%	\$509.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-HCIASDU	EMC Install for VxRail Hardware Drives	\$2,970.00	F1	2%	\$2,910.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-HCIASMIG	EMC Migration for VSPEX BLUE to VxRail	\$16,160.00	F1	2%	\$15,836.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-HCIASNU	EMC Install for VxRail Hardware Node	\$4,200.00	F1	2%	\$4,116.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-HCIASUPG	EMC Impl for VxRail Software 3.0 Upgrade	\$7,970.00	F1	2%	\$7,810.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-HCUET	HEALTH CHECK FOR FILE - EVENT	\$10,890.00	F1	2%	\$10,672.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-HCUST	HEALTH CHECK FOR FILE/U - SUBS	\$27,230.00	F1	2%	\$26,685.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-HCVP	Health Check for VPLEX	\$13,660.00	F1	2%	\$13,386.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-HDIS	Implem for Hadoop on Isilon Starter Kit	\$11,610.00	F1	2%	\$11,377.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-IAUX	Customer Implementation Assistance	\$1,450.00	F1	2%	\$1,421.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-IAUXV	UnityVSA Implementation Assistance	\$1,450.00	F1	2%	\$1,421.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ICDM	ICDM:AppSync Install+ 1 replica on 1 host	\$1,790.00	F1	2%	\$1,754.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-IDEBLK	EMC IDE/4-HR BLOCK	\$1,020.00	F1	2%	\$999.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-IDEBRS	IDE FOR BRS 4 HOUR BLOCK	\$1,020.00	F1	2%	\$999.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-IDEIS1	ISILON IDE BLOCK 4 HOURS	\$1,020.00	F1	2%	\$999.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-IDMBA	Dell EMC Data Migration Block Add-on	\$2,080.00	F1	2%	\$2,038.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-IDMBB	Dell EMC Data Migration Block Base	\$3,670.00	F1	2%	\$3,596.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-IDMBE	Dell EMC Data Migration Block, Event	\$3,810.00	F1	2%	\$3,733.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-IDMFA	Dell EMC Data Migration File Add-on	\$4,770.00	F1	2%	\$4,674.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-IDMFB	Dell EMC Data Migration File Base	\$7,050.00	F1	2%	\$6,909.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-IDMFE	Dell EMC Data Migration File, Event	\$3,940.00	F1	2%	\$3,861.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-IDSBK	EMC IDS 4Hr Block	\$1,690.00	F1	2%	\$1,656.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-IDSDSSD	DSSD IDS - 4 HR BLOCK	\$1,690.00	F1	2%	\$1,656.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	PS-BAS-IDSFL	ETPD IDS - 4 HR BLOCK	\$1,690.00	F1	2%	\$1,656.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-IDSISI	ISILON IDS BLOCK 4 HOURS	\$1,690.00	F1	2%	\$1,656.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-IDSUSD	USD IDS - block of time	\$1,690.00	F1	2%	\$1,656.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-IMPASY	EMC UNIFIED IMPLEMENT APPSYNC QS	\$7,950.00	F1	2%	\$7,791.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-IMBS	ISILON BASE IMPLEMENTATION	\$6,310.00	F1	2%	\$6,183.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-IMBSP	ISILON BASE PLUS IMPLEMENTATION	\$8,600.00	F1	2%	\$8,428.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-IMFAST	DESIGN AND IMPLEMENT FAST VP/CACHE	\$7,870.00	F1	2%	\$7,712.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-IMFILE	IMPLEMENT FILE VNX	\$5,350.00	F1	2%	\$5,243.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-IMLEND	2 HOST OR 3 FILE IMPLEMENTATION	\$1,870.00	F1	2%	\$1,832.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-IMPRM	ISILON PREMIUM IMPLEMENTATION	\$10,890.00	F1	2%	\$10,672.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-INDIR	GENERIC DIRECTOR INSTALL	\$2,250.00	F1	2%	\$2,205.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-INGW	SETUP CELERRA GATEWAY	\$7,810.00	F1	2%	\$7,653.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-INIS2U	Isilon 2U Installation Base	\$3,290.00	F1	2%	\$3,224.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-INIS4U	Isilon 4U Installation Base	\$3,870.00	F1	2%	\$3,792.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-INSW	GENERIC SWITCH OR BLADE INSTAL	\$2,030.00	F1	2%	\$1,989.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-INSWIP	Installation for IP Switch	\$2,030.00	F1	2%	\$1,989.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-INTNEU	DD INTEGRATION WITH NBU	\$12,370.00	F1	2%	\$12,122.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-INVNX	VNX INSTALLATION	\$2,160.00	F1	2%	\$2,116.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-IOCARD2	IO Module Pair Install/Upgrade	\$1,300.00	F1	2%	\$1,274.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-IPSANEXT	Implementation for FCIP SAN Extension	\$11,050.00	F1	2%	\$10,829.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ISASD	ASD IMPLEMENTATION SPECIALIST- 4 HOURS	\$1,690.00	F1	2%	\$1,656.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ISBRS	BRS IS BLOCK	\$1,690.00	F1	2%	\$1,656.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ISDE	ERASURE SERVICE FOR ISILON	\$4,000.00	F1	2%	\$3,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ISESD	ESD IS - block of time	\$1,690.00	F1	2%	\$1,656.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ISICA	Isilon Config Assurance Single Even	\$21,930.00	F1	2%	\$21,491.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ISIN2U	INSTALL FOR ISILON NODE 2U	\$800.00	F1	2%	\$784.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ISMIA	ISILON MIGRATION SELECT TOOLS CUTOVERS	\$15,900.00	F1	2%	\$15,582.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ISMB	ISILON MIGRATION WITH SELECT TOOLS SETUP	\$22,970.00	F1	2%	\$22,510.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ISNI4U	ISILON NODE INSTALL 4U	\$1,500.00	F1	2%	\$1,470.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ISTECH	TECH REFRESH UPTO 10NODES DATA ONLY	\$7,960.00	F1	2%	\$7,800.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ITCONADVWS	IT Continuity Introductory Advisory	\$81,840.00	F1	2%	\$80,203.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-LAB100	DATA ANALYTICS LAB 100	\$43,000.00	F1	2%	\$42,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-LABPMR	DATA ANALYTICS LAB PRIMER	\$38,000.00	F1	2%	\$37,240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-LTDAWKSHSP	Legacy Tape Data Access Wkshp	\$5,910.00	F1	2%	\$5,791.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-MDSOPT	SAN Optimization for Connectrix MDS	\$9,350.00	F1	2%	\$9,163.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-MEMUP	UNIFIED MEMORY UPGRADE	\$3,570.00	F1	2%	\$3,498.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-METROPT	VPLEX METROPOINT IMPLEMENTATION	\$3,020.00	F1	2%	\$2,959.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-MIAISI	ISILON DATA MIGRATION ADDON	\$17,230.00	F1	2%	\$16,885.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-MIBISI	ISILON DATA MIGRATION BASE	\$25,340.00	F1	2%	\$24,833.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-MSAT240B	Atmos Single Rack Imp Managed Serv	\$12,834.00	F1	2%	\$12,577.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-MZAD	Mozy Fed ID Service	\$7,310.00	F1	2%	\$7,163.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-MZAS	Activation and Setup for Mozy	\$4,620.00	F1	2%	\$4,527.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-MZBM	Mozy OEM Branding	\$10,400.00	F1	2%	\$10,192.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-MZBST	Mozy Basic Setup and Test	\$1,010.00	F1	2%	\$989.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-MZDH	Mozy Data Handling Service	\$1,690.00	F1	2%	\$1,656.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-MZIM1	EMC Mozy Administrator Training 4 Hour	\$2,250.00	F1	2%	\$2,205.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-MZIM2	Mozy Administrator Training 8 HR	\$3,380.00	F1	2%	\$3,312.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-MZIM3	Mozy L1 Support	\$4,100.00	F1	2%	\$4,018.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-MZOT	Mozy Out-Tasking Service	\$43,280.00	F1	2%	\$42,414.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-MZSOL	EMC Mozy Solutions Assurance	\$7,190.00	F1	2%	\$7,046.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-MZWS	EMC Mozy OEM Partner Workshop	\$5,830.00	F1	2%	\$5,713.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-NMDAMS	EMC IMP FOR NMDA FOR MYSQL	\$11,090.00	F1	2%	\$10,868.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-NMEX	IMP NETWORKER MIRCOSOFTEXCH	\$10,890.00	F1	2%	\$10,672.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-NMSP	IMP NETWORKER MIRCOSOFTEXCH SHPT	\$12,410.00	F1	2%	\$12,161.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-NMSQL	IMP NETWORKER MIRCOSOFTEXCH SQL	\$8,080.00	F1	2%	\$7,918.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-NS6	NS INTEGRATED IMP QSES	\$8,800.00	F1	2%	\$8,624.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-NW	EMC NETWORKER BASIC QUICKSTART	\$9,800.00	F1	2%	\$9,604.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-NWCBBYB	Impl. for CloudBoost for NW in HYB Cld	\$8,200.00	F1	2%	\$8,036.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-NWCBPVT	Implementation for NetWorker CloudBoost	\$3,860.00	F1	2%	\$3,782.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-NWGL	Remote Implementation Design & Guidance	\$3,640.00	F1	2%	\$3,567.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-NWHC	HEALTH CHECK FOR NETWORKER QS	\$12,090.00	F1	2%	\$11,848.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-NWHCS	EMC HEALTH CHECK FOR NETWORKER SUB	\$30,225.00	F1	2%	\$29,620.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-NWIA	Onsite Implementation Design & Guidance	\$5,940.00	F1	2%	\$5,821.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-NWIAR	Remote Implementation Design & Guidance	\$3,640.00	F1	2%	\$3,567.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-NWVG	Backup Migration Planning QS	\$24,170.00	F1	2%	\$23,686.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-NWOSMIG	NW Server Cross Platform OS Migration	\$10,400.00	F1	2%	\$10,192.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-NWSMBR	Remote Implementation for SMB base svc	\$3,160.00	F1	2%	\$3,096.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-NWSMBRADD	Remote implementation for SMB Add-on	\$1,770.00	F1	2%	\$1,734.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-NWSMBRVBA	NW Remote Impl. for SMB, VBA add-on	\$1,770.00	F1	2%	\$1,734.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-NWUJPP	NetWorker Upgrade Planning QS	\$11,530.00	F1	2%	\$11,299.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-OPSC	OPENSACLE IMPLEMENTATION	\$5,510.00	F1	2%	\$5,399.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ORASP	Oracle Migration Assessment Services	\$64,760.00	F1	2%	\$63,464.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ORCLBR	Oracle RMAN Integration (10DB)	\$27,920.00	F1	2%	\$27,361.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ORLIC	Assessment for Oracle Licensing	\$18,750.00	F1	2%	\$18,375.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ORVPRO	Prototype for Oracle Virtualization	\$35,330.00	F1	2%	\$34,623.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-OSUPCE1U	Onsite Uplift for Local CSE 1 site visit	\$660.00	F1	2%	\$646.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-OSUPIS1U	Onsite Uplift for Local IS 1 site visit	\$770.00	F1	2%	\$754.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-OSUPPM1U	Onsite Uplift for Local PM 1 site visit	\$890.00	F1	2%	\$872.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-OSUPSA1U	Onsite Uplift for Local SA 1 site visit	\$890.00	F1	2%	\$872.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-OTSDP	OTS for Data Protection	\$97,500.00	F1	2%	\$95,550.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	PS-BAS-OTSSTORAGE	Level 1 bundled pricing for VNX Out-Task	\$97,500.00	F1	2%	\$95,550.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-PEBASE	PS Project Engagement Base	\$2,830.00	F1	2%	\$2,773.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-PMASD	ASD Project Manager - block of time	\$1,970.00	F1	2%	\$1,930.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-PMBLK	COMMERCIAL PMGMT 4HRS QS	\$1,970.00	F1	2%	\$1,930.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-PMBRS	BRS PROJECT MGMT 4 HOURS QS	\$1,970.00	F1	2%	\$1,930.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-PMDLM	PM BLOCK FOR DLM	\$1,970.00	F1	2%	\$1,930.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-PMDSSD	DSSD PM - 4 HR BLOCK	\$1,970.00	F1	2%	\$1,930.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-PMESD	ESD Project Manager - block of time	\$1,970.00	F1	2%	\$1,930.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-PMFL	ETPD PM - 4 HR BLOCK	\$1,970.00	F1	2%	\$1,930.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-PMISI	ISILON PM BLOCK 4 HOURS	\$1,970.00	F1	2%	\$1,930.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-PMUSD	USD Project Manager - block of time	\$1,970.00	F1	2%	\$1,930.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-PP1	POWERPATH 1HOST QS	\$770.00	F1	2%	\$754.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-PP4	POWERPATH 4HOST QS	\$2,490.00	F1	2%	\$2,440.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-PPVE1	POWERPATH VE 1-HOST QUICKSTART	\$1,010.00	F1	2%	\$989.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-PPVE4	POWERPATH VE 4-HOST QUICKSTART	\$2,740.00	F1	2%	\$2,685.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-PROF	EMC AMERICAS ONLY APP PROFILING ADVISOR	\$100,000.00	F1	2%	\$98,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-PSGSOL	ECD CONS SOL. PSG Modules (Single PROD)	\$20,000.00	F1	2%	\$19,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-PSGSOL2	ECD CONS SOL. PSG Modules (Add on PROD)	\$5,000.00	F1	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-PSGSUP	ECD CONS SOLSUP. PSG Modules	\$7,200.00	F1	2%	\$7,056.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-RCSEUSD	Remote CSE 4 hr Block	\$870.00	F1	2%	\$852.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-RCVRPT	RECOVERPOINT FIXED	\$18,720.00	F1	2%	\$18,345.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-RISUSD	Remote Implement Specialist 4 hr Block	\$1,020.00	F1	2%	\$999.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-RPAD2CG	RECOVERPOINT 2 CG ADDER	\$490.00	F1	2%	\$480.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-RPAD2HOST	RECOVERPOINT 2 HOST ADDER	\$490.00	F1	2%	\$480.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-RPHCE	Health Check for RecoverPoint	\$9,670.00	F1	2%	\$9,476.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-RPHCR	Remote RPA Health Check No Performance	\$3,780.00	F1	2%	\$3,704.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-RPMUSD	Remote Project Management 4 hr Block	\$1,180.00	F1	2%	\$1,156.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-RPSIO	RecoverPoint Implementation for ScaleIO	\$7,320.00	F1	2%	\$7,173.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-RPUNI	EMC RECOVERPOINT IMP FOR UNIFIED QS	\$5,950.00	F1	2%	\$5,831.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-RPVMAX	EMC RECOVERPOINT IMP FOR VMAX QS	\$10,930.00	F1	2%	\$10,711.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-RPVMGL	RP FOR VMS IMPLEMENTATION ASSISTANCE	\$1,450.00	F1	2%	\$1,421.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-RPVMRLR	Implement RPVM Local on 1 host as POC	\$2,840.00	F1	2%	\$2,783.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-RPVMRR	Implement RPVM Remote on 1 CG as POC	\$3,920.00	F1	2%	\$3,841.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-RPVMXE	EMC RECOVERPOINT IMP FOR VMAX 10K QS	\$6,730.00	F1	2%	\$6,595.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-RPVPLX	RECOVERPOINT IMPL WITH VPLEX SPLITTER	\$10,930.00	F1	2%	\$10,711.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-RSAUSD	Remote Solutions Architect 4 hr Block	\$1,180.00	F1	2%	\$1,156.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-RSBASE	EMC RaaS Subscription Base	\$53,930.00	F1	2%	\$52,851.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-RSH1A	EMC RaaS: 1 Host Adder	\$240.00	F1	2%	\$235.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-RSH5A	EMC RaaS: 5 Host Adder	\$1,200.00	F1	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-RSIM	RAAS BASE IMPLEMENTATION	\$12,320.00	F1	2%	\$12,073.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-RSOB1A	EMC RaaS: 1 Object Adder	\$1,560.00	F1	2%	\$1,528.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-RSOB5A	EMC RaaS: 5 Object Adder	\$7,800.00	F1	2%	\$7,644.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-RSU1A	EMC RaaS: 1 User Adder	\$1,200.00	F1	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-RSU5A	EMC RaaS: 5 User Adder	\$6,000.00	F1	2%	\$5,880.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-RSVXED	REMOTE DEPLOY SUPPORT FOR VNXE UNIFIED	\$1,250.00	F1	2%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-RVPSW	Remote Software Installation & Upgrades	\$870.00	F1	2%	\$852.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-S1	EMC S1 EM IMPLEMENTATION: BASE T1	\$17,230.00	F1	2%	\$16,885.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-S1A	EMC S1 EM IMPLEMENTATION: Add-on T1	\$2,820.00	F1	2%	\$2,763.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-S1A2	EMC S1 EM IMPLEMENTATION: Add-on T2	\$5,630.00	F1	2%	\$5,517.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-S1DM	EMC S1 DM IMPLEMENTATION: BASE T1	\$12,770.00	F1	2%	\$12,514.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-S1DMA	EMC S1 DM IMPLEMENTATION: Add-on T1	\$2,530.00	F1	2%	\$2,479.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-S1DMA2	EMC S1 DM IMPLEMENTATION: Add-on T2	\$2,530.00	F1	2%	\$2,479.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-S1DMT2	EMC S1 DM IMPLEMENTATION: BASE T2	\$21,210.00	F1	2%	\$20,785.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-S1DR	EMC S1 DR IMPLEMENTATION: BASE T1	\$16,750.00	F1	2%	\$16,415.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-S1DRA	EMC S1 DR IMPLEMENTATION: Add-on T1	\$2,530.00	F1	2%	\$2,479.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-S1DRA2	EMC S1 DR IMPLEMENTATION: Add-on T2	\$7,760.00	F1	2%	\$7,604.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-S1DRT2	EMC S1 DR IMPLEMENTATION: BASE T2	\$25,100.00	F1	2%	\$24,598.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-S1ES	Impl S1 Elastic Search	\$9,160.00	F1	2%	\$8,976.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-S1FI10	IMPL S1 FOR FILE ARCHIVE, 10TB SYSTEM	\$16,270.00	F1	2%	\$15,944.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-S1FI30	IMPL S1 FOR FILE ARCHIVE, 30TB SYSTEM	\$21,730.00	F1	2%	\$21,295.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-S1FI50	IMPL S1 FOR FILE ARCHIVE, 50TB SYSTEM	\$30,800.00	F1	2%	\$30,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-S1HC	SourceOne HealthCheck 5 Servers	\$14,300.00	F1	2%	\$14,014.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-S1HCT2	SOURCEONE HEALTHCHECK, 10 SERVERS	\$27,590.00	F1	2%	\$27,038.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-S1SH10	IMPL S1 FOR SHAREPOINT ARCHIVE, 10TB SYS	\$16,270.00	F1	2%	\$15,944.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-S1SH30	IMPL S1 FOR SHAREPOINT ARCHIVE, 30TB SYS	\$21,730.00	F1	2%	\$21,295.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-S1SH50	IMPL S1 FOR SHAREPOINT ARCHIVE, 50TB SYS	\$30,800.00	F1	2%	\$30,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-S1SPVR	SOURCEONE SUPERVISOR DEPLOYMENT	\$12,770.00	F1	2%	\$12,514.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-S1T2	EMC S1 EM IMPLEMENTATION: BASE T2	\$30,000.00	F1	2%	\$29,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-S1UPGR	SOURCEONE UPGRADE 6.X TO 7.X	\$17,270.00	F1	2%	\$16,924.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-S1UPT2	SOURCEONE EM 7.X UPGRADE TIER 2	\$29,040.00	F1	2%	\$28,459.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SAASD	ASD Solutions Architect - block of time	\$1,970.00	F1	2%	\$1,930.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SABLK	COMMERCIAL SA 4HOURS QS	\$1,970.00	F1	2%	\$1,930.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SABRS	BRS SOL ARCHITECT 4 HOURS QS	\$1,970.00	F1	2%	\$1,930.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SADSSD	DSSD SA - 4 HR BLOCK	\$1,970.00	F1	2%	\$1,930.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SAESD	ESD Solutions Architect - block of time	\$1,970.00	F1	2%	\$1,930.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SAFL	ETPD SA - 4 HR BLOCK	\$1,970.00	F1	2%	\$1,930.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SAIS1	ISILON SA BLOCK 4 HOURS	\$1,970.00	F1	2%	\$1,930.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SAPESI	Implementation for ESI with SAP-LVM	\$29,790.00	F1	2%	\$29,194.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SAUSD	USD Solutions Architect - block of time	\$1,970.00	F1	2%	\$1,930.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SDSWKS	SOFTWARE DEFINED STORGE WORKSHOP	\$10,770.00	F1	2%	\$10,554.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	PS-BAS-SIOIMP	EMC Standard Implementation for ScaleIO	\$5,620.00	F1	2%	\$5,507.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SIOINS	ScaleIO Node Install or Expand	\$5,430.00	F1	2%	\$5,321.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SRMAIMP	Imp for ViPR SRM Oper Readiness Add-on	\$10,370.00	F1	2%	\$10,162.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SRMCACB	ViPR SRM CONFIG APP CHARGEBACK REPORTING	\$21,920.00	F1	2%	\$21,481.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SRMCDCPC	ViPR SRM CONFIG DATA PROT COMPLIANCE	\$24,170.00	F1	2%	\$23,686.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SRMCPCER	ViPR SRM CONFIG PERF TREND REPORTING	\$25,860.00	F1	2%	\$25,342.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SRMCSCAS	ViPR SRM CONFIG STORAGE CAPACITY TRENDS	\$21,920.00	F1	2%	\$21,481.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SRMCSCCM	ViPR SRM CONFIG STRG CFG MGT	\$24,170.00	F1	2%	\$23,686.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SRMCSLA	ViPR SRM CONFIG SLA REPORTING	\$21,920.00	F1	2%	\$21,481.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SRMEIMP	Expanded Implementation for ViPR SRM	\$85,050.00	F1	2%	\$83,349.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SRMESI	EMC Storage M&R Implementation.	\$2,840.00	F1	2%	\$2,783.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SRMESUP	EMC Storage M&R Upgrade	\$3,100.00	F1	2%	\$3,038.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SRMEXP	SRM Expansion Service	\$13,280.00	F1	2%	\$13,014.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SRMIIMP	Introductory Implementation for ViPR SRM	\$15,500.00	F1	2%	\$15,190.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SRMRD	EMC Assessment for ViPR SRM Reporting D	\$12,370.00	F1	2%	\$12,122.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SRMSIMP	Standard Implementation for ViPR SRM	\$43,050.00	F1	2%	\$42,189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SRMSR	ViPR SRM Solution Review	\$15,840.00	F1	2%	\$15,523.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SRMUPG	SINGLE DEPLOYMENT UPGRADE FOR ViPR SRM	\$21,050.00	F1	2%	\$20,629.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SYMAAD	VMAX Additional Array Deployment	\$9,760.00	F1	2%	\$9,564.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SYMADP	VMAX Array Deployment	\$21,770.00	F1	2%	\$21,334.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SYMDE	DATA ERASURE FOR SYMM	\$6,500.00	F1	2%	\$6,370.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SYMGW	VMAX NAS GW Installation	\$9,200.00	F1	2%	\$9,016.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SYMHDP	VMAX Host Deployment	\$5,570.00	F1	2%	\$5,458.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SYMMIE	VMAX Data Migration Event	\$12,970.00	F1	2%	\$12,710.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SYMNAS	VMAX File Implementation	\$8,600.00	F1	2%	\$8,428.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-TAM10F	TAM RMT 10 HR 12 MO PIVOTAL	\$110,000.00	F1	2%	\$107,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-TAM10H	TAM RMT 10 HR 6 MO PIVOTAL	\$55,000.00	F1	2%	\$53,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-UCBASE	PS Upgrade Coordination Base	\$600.00	F1	2%	\$588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-UPBASE	REQD UNIFIED STOR UPGRADE BASE	\$1,970.00	F1	2%	\$1,930.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-UPCONF	CONFIG UPDATE	\$2,740.00	F1	2%	\$2,685.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-UPCS	EMC UNIFIED CONTROL STATION UPGRADE	\$1,740.00	F1	2%	\$1,705.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-UPCT10	HW UPGRADES FOR UP TO 10 NODES	\$3,860.00	F1	2%	\$3,782.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-UPCT20	HW UPGRADES FOR UP TO 20 NODES	\$5,720.00	F1	2%	\$5,605.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-UPCT3	HW UPGRADES FOR UP TO 3 NODES	\$2,710.00	F1	2%	\$2,655.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-UPDAE	STANDARD DAE/DISK UPGRADE MODULE	\$360.00	F1	2%	\$352.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-UPDAEB	STANDARD DAE/DISK UPGRADE QUICKSTAR	\$1,870.00	F1	2%	\$1,832.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-UPDM	EMC UNIFIED DATA MOVER UPGRADE	\$2,310.00	F1	2%	\$2,263.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-UPGDIR	GENERIC DIRECTOR UPGRADE	\$16,070.00	F1	2%	\$15,748.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-UPGSW	GENERIC SWITCH OR BLADE UPGRADE	\$10,970.00	F1	2%	\$10,750.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-UPHW	Hardware Upgrades	\$1,090.00	F1	2%	\$1,068.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-UPISSW	REQD Isilon Software Expansion Base	\$1,970.00	F1	2%	\$1,930.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-USDMFA	EMC Select File Migration Add-on	\$1,470.00	F1	2%	\$1,440.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-USDMFB	EMC Select File Migration Base	\$9,540.00	F1	2%	\$9,349.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-USDMFE	EMC Select File Migration Event Add-on	\$3,490.00	F1	2%	\$3,420.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-UXADHLG	Add Host Large	\$2,160.00	F1	2%	\$2,116.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-UXADHSM	Add Host Small	\$1,355.00	F1	2%	\$1,327.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-UXADSELG	Add Share/Export Large	\$1,905.00	F1	2%	\$1,866.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-UXADSESM	Add Share/Export Small	\$1,355.00	F1	2%	\$1,327.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-UXHWIN	Hardware Installation	\$1,895.00	F1	2%	\$1,857.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-UXIMAV	CAVA Implementation	\$1,315.00	F1	2%	\$1,288.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-UXIMB	Base Implementation	\$2,500.00	F1	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-UXIMBP	Base Plus Implementation	\$3,640.00	F1	2%	\$3,567.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-UXIMFAST	FAST Implementation	\$1,870.00	F1	2%	\$1,832.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-UXIMREP	Remote Replication Implementation	\$4,280.00	F1	2%	\$4,194.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-UXIMSNAP	Snap Implementation	\$2,925.00	F1	2%	\$2,866.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-V2B2UCV	VNX Block to Unified Upgrade	\$4,240.00	F1	2%	\$4,155.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-V2DMCV	VNX Data Mover Conversion	\$940.00	F1	2%	\$921.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-V2F2UCV	VNX File to Unified Upgrade	\$3,150.00	F1	2%	\$3,087.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-V2FBRUPA	VMAX 250F V-Brick Upg Add-On	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-V2FRAC	VMAX 250F Racking Essentials	\$3,110.00	F1	2%	\$3,047.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-V2IMVDMMS	VDM MetroSync Implementation	\$6,670.00	F1	2%	\$6,536.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-V2SPCV	VNX Storage Processor Conversion	\$3,460.00	F1	2%	\$3,390.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VAFCAPUA	VMAX AF Capacity Pack Upgrade Add-On	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VAFCOMA	Imp for VMAX AF Compression Adjustment	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VAFCOME	Impl for VMAX AF Compression Enablement	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VAFMEMUA	VMAX AF Memory Upgrade Add-On	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VAFUPGB	VMAX AF Base Upgrade	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VAFVBBA	VMAX AF V-Brick Bay Upgrade Add-On	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VAFVBFLA	VMAX AF V-Brick Upgrade Add-On	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VAFVBWFA	VMAX AF V-Brick with Fabr Upgrade Add-On	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VAFVFMUA	VMAX AF Vault Flash Upgrade Add-On	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VBVMAX	VBLOCK VMAX IMPLEMENTATION	\$89,236.00	F1	2%	\$87,451.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VBVNX	VBLOCK VNX IMPLEMENTATION	\$81,890.00	F1	2%	\$80,252.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VCAC	Infra Automation Service for EPC	\$44,270.00	F1	2%	\$43,384.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VCEAVED	EMC Imp for VCE AVE and DD	\$7,520.00	F1	2%	\$7,369.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VCENWDD	EMC Integration for VCE NW and DD	\$13,120.00	F1	2%	\$12,857.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VCEPPVX	EMC Imp for VCE PP DD for 740/TE VMAX	\$15,050.00	F1	2%	\$14,749.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VDMDR	Imp VDM DR Sync and AFM	\$4,060.00	F1	2%	\$3,978.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VIHSPI	ViPR HDFS STARTER PACK IMPLEMENTATION	\$8,690.00	F1	2%	\$8,516.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VIPRAFA	IMPLEMENTATION FOR ViPR-C WITH AFA BUNDL	\$15,160.00	F1	2%	\$14,856.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	PS-BAS-VIPRIIMP	INTRODUCTORY STORAGE AUTOMATION FOR VIPR	\$18,550.00	F1	2%	\$18,179.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VIPRIUIM	Transition vBlock customers UIM to VIPR	\$23,170.00	F1	2%	\$22,706.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VIPROBJ	VIPR OBJECT IMPLEMENTATION SERVICE	\$8,480.00	F1	2%	\$8,310.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VIPRSIMP	STANDARD STORAGE AUTOMATION FOR VIPR	\$34,130.00	F1	2%	\$33,447.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VIPRSUIM	TRANSITION VBLOCK CUSTOMERS UIM TO VIPR	\$32,970.00	F1	2%	\$32,310.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VIPRVCO	VIPR V-Center Orchestrator	\$5,430.00	F1	2%	\$5,321.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VIPRVPLEX	Integration service for VIPR and VPLEX	\$11,370.00	F1	2%	\$11,142.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VMAXSPUPG	EMC Service Processor Upgrade for VMAX	\$1,810.00	F1	2%	\$1,773.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VMFFEIOMA	VMAX AF FEIO Module Upgrade Add-On	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VMN	VMAX Installation	\$4,440.00	F1	2%	\$4,351.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VMN3PR	VMAX Racking Essentials	\$2,900.00	F1	2%	\$2,842.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VMN3PRA	VMAX RACKING ESSENTIALS ADD-ON	\$1,740.00	F1	2%	\$1,705.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VMNA	VMAX Installation Add-On	\$580.00	F1	2%	\$568.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VMNAAD	VMAX Additional Array Deployment	\$7,030.00	F1	2%	\$6,889.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VMNADP	VMAX Array Deployment	\$12,650.00	F1	2%	\$12,397.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VMNBASEU	VMAX Base Upgrade	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VMNDAEUA	VMAX DAE Upgrade Add-On	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VMNDBWS	VMAX Database Analysis Workshop	\$3,940.00	F1	2%	\$3,861.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VMNDRVUA	VMAX Drive Upgrade Add-On	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VMNEMGMT	Install eMgmt for VMAX3	\$2,330.00	F1	2%	\$2,283.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VMNENGUA	VMAX Engine Upgrade Add-On	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VMNFABUA	VMAX Fabric Upgrade Add-On	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VMNFEMUA	VMAX FE IO Module Upgrade Add-On	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VMNFST	Impl for VMAX Storage Group Provisioning	\$8,430.00	F1	2%	\$8,261.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VMNFSTXEPR	Impl for VMAX3 FAST_X with Single SRP	\$7,030.00	F1	2%	\$6,889.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VMNFSTXUPM	Impl for VMAX upgrade with MSRs Config	\$9,050.00	F1	2%	\$8,869.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VMNFSTXUPS	Impl for FAST_X Upg for Single SRP	\$9,050.00	F1	2%	\$8,869.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VMNMFAR	Implementation for File Auto Recovery	\$5,220.00	F1	2%	\$5,115.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VMNMEMUA	VMAX Memory Upgrade Add-On	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VMNMFEBAC	Impl for VMAX3 CKD and FBA Cap Reconfig	\$2,720.00	F1	2%	\$2,665.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VMNPWS	VMAX Workload Analysis Workshop	\$5,910.00	F1	2%	\$5,791.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VMNSLA	VMAX Service Level Add-On	\$1,540.00	F1	2%	\$1,509.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VMNSLB	VMAX Service Level Base	\$6,860.00	F1	2%	\$6,722.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VMNSRP	VMAX Storage Resource Pool Design / Impl	\$5,690.00	F1	2%	\$5,576.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VMNSYSUA	VMAX System Bay Upgrade Add-On	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VMNTMFA	Assessment for VMAX TimeFinder Scripts	\$5,910.00	F1	2%	\$5,791.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VMNVFMUA	VMAX Vault Flash Upgrade Add-On	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VMXENAS	Install eNAS on VMAX3 and VMAX AF	\$1,020.00	F1	2%	\$999.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VMXESA	Implement Storage Analytics	\$2,070.00	F1	2%	\$2,028.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VMXFST	VMAX Implementation for FAST QS	\$10,280.00	F1	2%	\$10,074.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VMXHAN	SAP HANA Impl Planning for VMAX	\$2,810.00	F1	2%	\$2,753.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VMXHPOA	VMAX Host Port Optimization Add-On	\$4,220.00	F1	2%	\$4,135.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VMXHPOB	VMAX Host Port Optimization Base	\$15,180.00	F1	2%	\$14,876.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VMXNDMA	VMAX NDM with SRDF Event Add-On	\$1,270.00	F1	2%	\$1,244.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VMXNDMB	VMAX NDM with SRDF Base	\$2,740.00	F1	2%	\$2,685.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VMXORSA	VMAX Data Migration with OR Add-on	\$9,870.00	F1	2%	\$9,672.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VMXORSB	VMAX Data Migration with OR Base	\$14,130.00	F1	2%	\$13,847.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VMXSRM	VMAX Design and Impl for VMware SRM	\$11,000.00	F1	2%	\$10,780.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VMXUPGD	VMAX Upgrade Design	\$3,380.00	F1	2%	\$3,312.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VMXVI	EMC V1 Enablement for VMAX	\$2,270.00	F1	2%	\$2,224.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VNXDE	VNX DATA ERASURE	\$4,900.00	F1	2%	\$4,802.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VNXHAN	Implementation for SAP Hana TDI for VNX	\$2,250.00	F1	2%	\$2,205.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VP1ECR	Single Engine VPLEX 1 host Cust Rack	\$5,210.00	F1	2%	\$5,105.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VPCLUPINSIM	INTALL & IMPLEMENT VPLEX CLUSTER UPG	\$12,180.00	F1	2%	\$11,936.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VPENC1	VPLEX ENCAPSULATE 10-HOST MAX 8-HR	\$5,750.00	F1	2%	\$5,635.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VPENC5	VPLEX ENCAPSULATE 50-HOST MAX 40-HR	\$19,560.00	F1	2%	\$19,168.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VPLEX	EMC DESIGN AND IMPL FOR V-PLEX QS	\$5,130.00	F1	2%	\$5,027.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VPMAADD	VPLEX Migration 20 Host Adder	\$9,450.00	F1	2%	\$9,261.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VPMBASE	VPLEX Migration Service Base	\$16,960.00	F1	2%	\$16,620.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VPVEGL	VPLEX/VE REMOTE GURU LIVE IMPL ASSISTANC	\$1,450.00	F1	2%	\$1,421.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VPXINS	VPLEX INSTALL ONLY (NO D&I)	\$1,300.00	F1	2%	\$1,274.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VPXIPL	IMPL FOR V-PLEX QUICKSTART	\$4,040.00	F1	2%	\$3,959.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VSBINS	Installation for VSPEX BLUE Appliance	\$2,450.00	F1	2%	\$2,401.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VSBINSA	Installation for VSPEX BLUE Add-on	\$970.00	F1	2%	\$950.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VSPBD	VMAX CE Essentials Implementation	\$10,320.00	F1	2%	\$10,113.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VSPID	VMAX CE Incremental Installation	\$3,660.00	F1	2%	\$3,586.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VSPSLA	VMAX CE SERVICE LEVEL ADDER	\$2,910.00	F1	2%	\$2,851.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VSPSLB	VMAX CE SERVICE LEVEL BASE	\$5,750.00	F1	2%	\$5,635.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VSPSLU	VMAX CE Service Level Upgrade	\$3,660.00	F1	2%	\$3,586.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VXE2HDA	VNXe Deployment Storage Adder	\$2,050.00	F1	2%	\$2,009.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VXE2BD	VNXe1600 Deployment	\$5,350.00	F1	2%	\$5,243.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VXEDMH	VNXe Host Based Data Migration	\$8,070.00	F1	2%	\$7,908.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VXEDMHA	VNXe Host Based Data Migration Adder	\$3,340.00	F1	2%	\$3,273.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VXEUD	VNXe3200 Deployment	\$6,350.00	F1	2%	\$6,223.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VXEUPS	VNXe Storage Upgrade	\$3,660.00	F1	2%	\$3,586.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VXRLE	Data Erasure for VxRail	\$4,000.00	F1	2%	\$3,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VXVDX	Implementation for Connectrix for VxRail	\$5,330.00	F1	2%	\$5,223.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-W4NWSK	VIPR SRM Reporting Design	\$12,370.00	F1	2%	\$12,122.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-XTAD1B	INSTALL 1 ADDL BRICK IN CUST CAB	\$370.00	F1	2%	\$362.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-XTDE	XTREMIO UP TO 4 BRICK DATA ERASURE	\$4,900.00	F1	2%	\$4,802.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	PS-BAS-XTEPIC	Epic Solution for deployed XtremIO	\$15,740.00	F1	2%	\$15,425.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-XTHBEX	10TB Starter Brk 5TB Expansion Disk Inst	\$1,580.00	F1	2%	\$1,548.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-XTHC	Remote Delivered Health Check Event	\$1,890.00	F1	2%	\$1,852.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-XTIMAR	REMOTE IMPL ADDITIONAL 5 HOSTS	\$1,190.00	F1	2%	\$1,166.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-XTIMBR	REMOTE IMPL ARRAY WITH 5 HOSTS	\$2,800.00	F1	2%	\$2,744.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-XTIMBS	IMPL ARRAY WITH 5 HOSTS	\$4,220.00	F1	2%	\$4,135.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-XTIMPM	IMPL ADDITIONAL 5 HOSTS	\$1,730.00	F1	2%	\$1,695.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-XTINBS	XtremIO Install Single Xbrick or EMC Cab	\$3,440.00	F1	2%	\$3,371.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-XTINCA	XtremIO Install of Additional EMC Cabinet	\$2,250.00	F1	2%	\$2,205.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-XTMIA	XTREMIO EVENT ADDER MIGR 5 HOSTS	\$11,930.00	F1	2%	\$11,691.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-XTMIB	XTREMIO BASE MIGR 5 HOSTS 1 EVENT	\$20,200.00	F1	2%	\$19,796.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-XTOLRP	XtremIO Snapshots for Oracle - 1 DB inst	\$13,770.00	F1	2%	\$13,494.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-XTUPAB	Addl Xbrick after 1st Xbrick Expansion	\$1,230.00	F1	2%	\$1,205.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-XTUPSB	Cluster Expansion from 1 Xbrick only	\$7,170.00	F1	2%	\$7,026.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-XTUPXB	Cluster Expansion from 2 or more Xbricks	\$6,370.00	F1	2%	\$6,242.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CMA-KZNFIRM	KAZEON EDISCOVERY SINGLE-NODE HEADSTART	\$18,300.00	F1	2%	\$17,934.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CMA-KZNSC1	SOURCEONE SR CONSULTANT 8 HOUR BLOCK	\$1,800.00	F1	2%	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-COP-AVAENA	AVAMAR ENABLE BNDL PRICED IN CART	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-COP-DPA	Coop Implementation for DPA	\$980.00	F1	2%	\$960.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-COP-ECSDIG	ECS Cooperative Service	\$2,250.00	F1	2%	\$2,205.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-COP-HCIADIG	Cooperative Guidance for VxRAIL	\$1,372.00	F1	2%	\$1,344.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-COP-ISIDIG	Isilon Design Implement Guidance	\$1,530.00	F1	2%	\$1,499.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-COP-ITTW	COOPERATIVE IT TRANSFORMATION WORKSHOP	\$1,000.00	F1	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-COP-MIABLK	COOPERATIVE BLOCK MIGRATION ADDER	\$4,370.00	F1	2%	\$4,282.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-COP-MIBBLK	COOPERATIVE BLOCK MIGRATION BASE	\$5,840.00	F1	2%	\$5,723.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-COP-MIGBLK	COOP BLOCK MIGRATION DESIGN REVIEW	\$1,270.00	F1	2%	\$1,244.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-COP-MIGFIL	Coop Data Migration for File Guid	\$1,530.00	F1	2%	\$1,499.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-COP-NWDIG	Coop Design & Implementation for NW	\$980.00	F1	2%	\$960.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-COP-SIODIG	ScaleIO Cooperative Service	\$1,330.00	F1	2%	\$1,303.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-COP-UNIDIG	VNX Unified Design & Imp Guidance	\$1,510.00	F1	2%	\$1,479.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-COP-VIPRDIG	Partner Guidance service for ViPR	\$1,200.00	F1	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-COP-VMNDIG	Design and Implement Guidance for VMAX	\$2,260.00	F1	2%	\$2,214.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-COP-VPDID	GUIDANCE SERVICE FOR VPLEX PARTNERS	\$1,070.00	F1	2%	\$1,048.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-COP-VSRMDIG	Partner Guidance Service for ViPR SRM	\$1,330.00	F1	2%	\$1,303.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-COP-XTIIG	XtremIO Coop Install Implement Guidance	\$1,130.00	F1	2%	\$1,107.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-ADAPT	Custom Subscription Adaptivity 5user (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-ADVSVCS	PS ADVANCED SERVICES (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-ANLYT	ANALYTICS LAB+DATA LOAD CUSTOMIZED (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-APPTAS	APPLICATION TECH ACCELERATION SVCS (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-ASD	ASD GENERIC MODEL CODE (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-ASDTAS	ASD TECHNOLOGY ACCELERATED SERVICE (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-AVAM	AVAMAR-PS (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-AXEXPN	APPXTENDER CUSTOM EXPENSE SERVICES (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-BLKLGT	Custom Legato Bulk PS (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-BRS	CUSTOM SERVICE BRS (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-BURASW	EMC BURA SOFTWARE CUSTOM SERVICES (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-BUSTEC	CUSTOM SERVICES - BUS TECH (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-CCH	CONTROL CENTER HEALTH CHECK (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-CMARES	CMA RESIDENCY SERVICES (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-CNTERA	CUSTOM CENTERA SERVICES (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-CPY	CUST COPYCROSS ENG (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-CTO	Generic Custom for CTO (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-CTRX	Custom Service, Connectrix/Connectivity (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-CTX	Custom Service, Connectrix/Connectivity (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-DBT	PS CUSTOM DBTUNER (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-DBU	DBTUNER PERF TUNE US (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-DBXIMP	DBXTENDER IMPLEMENT SVC (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-DC	CUSTOM SERVICE - DATA COMPUTING (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-DCITAS	DCI TECH ACCELERATION SVCS (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-DD	SERVICE FOR DATA DOMAIN (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-DECDE2	SINGLE DISK DE: 2 YRSVC (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-DECDE3	SINGLE DISK DE: 3 YRSVC (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-DL	IMPLEMENTATION FOR DISK LIBRARY (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-DLM	DISK LIBRARY FOR MAINFRAME (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-DMBC	CUSTOM DATA MIGRATE BC (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-DMNS	CUSTOM DATA MIGRATE NS (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-DOCSCI	CUSTOM SERVICES DOCSCI (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-DPA	DATA PROTECTION ADVISOR CUSTOM SVCS (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-DPARA	DPA REPLICATION ANALYSIS CUSTOM (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-DPC	Generic Custom for DPC (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-DPCRES	Residency for DPC (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-DSKDE	REPLACED DISK ERASURE APPLIANCE/SINGLE D (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-DSSD	Custom Implementation for DSSD (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-ECCOPE	EMC CONTROL CENTER 5.0 (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-ECS	EMC CONSULTING SERVICE (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-ECSVMW	CONSULTING SERVICES W/VMWARE (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-ENE	Energy and Engineering Labor (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-ENESOL	Energy and Engineering Solutions (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-ENESUP	Energy and Engineering Support (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-ESA	Storage Mgt Strat Analys (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	PS-CUS-ESD	CUSTOM SERVICE, ESD (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-ESGCAP	CUSTOM CAPTIVA PS ESG (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-ESGDCM	Custom Documentum PS ESG (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-EX	CUSTOM SCOPED SERVICES FOR EMAILXTENDER (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-EXPBT	REBILLABLE EXPENSE - BUS TECH (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-EXPDC	DATA COMPUTING EXPENSE BILL BACK (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-EXPGP	GREENPLUM REBILLABLE EXPENSE (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-EXPISL	ISILON REBILLABLE EXPENSE (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-EXPV-DATA	PS CUSTOM EXPENSES FOR PIVOTAL DATA (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-EXPV-DSCI	PS CUSTOM EXPENSES FOR PIVOTAL DATA SCI (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-EXPV-LABS	PS CUSTOM EXPENSES FOR PIVOTAL LABS (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-EXPV-PCF	PS CUSTOM EXPENSES FOR PIVOTAL CF (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-EXPVS	Expense Model for Virtustream (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-FEDASD	ASD GENERIC MODEL CODE(Federal Div Only) (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-FEDBRS	CUSTOM SERVICE BRS (Federal Div Only) (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-FEDCTO	Federal Custom Service for CTO (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-FEDCTX	Federal Custom ConnectrixConnectivity (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-FEDDPC	Federal Custom Service for DPC (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-FEDDPCRES	Federal Custom Residency for DPC (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-FEDDSSD	Custom Implementation for DSSD (Fed Div) (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-FEDECS	EMC CONSULTING SERVICE (Federal Div) (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-FEDECSVMW	CONSULTING SERVICES W/VMWARE (Fed Div) (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-FEDES	CUSTOM SERVICE, ESD (Federal Div Only) (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-FEDISILON	ISILON SERVICES (Federal Div Only) (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-FEDRESVAC	Residency: EMC Delivered Shared VMw Port (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-FEDRESVCE	VCE Residency (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-FEDUSD	CUSTOM SERVICE, USD (Federal Div Only) (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-FEDVCEECS	CONSULTING SERVICES FOR VCE(Federal Div) (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-FEDXTREM	EMC DESIGN & IMP FOR XTREMIO CUSTOM(Fed) (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-GEOM	CUSTOM GEOSPAN MCSFT (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-GP	CUSTOM GREENPLUM TS SERVICE (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-IIGCAP	IIG CAPTURE LABOR (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-IIGCOL	IIG COLLABORATION LABOR (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-IIGDCS	IIG CUSTOMER COMMUNICATIONS LABOR (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-IIGECM	IIG CONTENT MANAGEMENT LABOR (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-IIGOND	IIG ONDEMAND LABOR (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-IIGOND2	IIG ONDEMAND LABOR (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-IIGONDREN	Renewal for OnDemand Hosting Serv (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-IIGONDREN2	RENEWAL FOR ONDEMAND HOSTING SERV (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-IIGPVG	IIG PERVASIVE GOVERNANCE LABOR (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-IIGSOL	IIG SOLUTIONS IP (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-IIGSOLAPX	APx Solution BRT (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-IIGSUP	IIG SOLUTIONS SUPPORT (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-IIGSUPAPX	APx Solution Support BRT (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-IIGXCP	IIG PROCESS MANAGEMENT LABOR (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-INFSEC	SERVICES FOR INFO SEC (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-INVECS	EMC CONSULTING INVESTMENT (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-ISILON	ISILON SERVICES (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-KZN	SOURCEONE KAZEON CUSTOM INSTALLATION SER (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-LCLREP	CUSTOM LOCAL REP SERVICE (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-LS	IIG LIFE SCIENCES LABOR (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-LSSOL	IIG LIFE SCIENCES LABOR SOLUTIONS (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-LSSUP	IIG LIFE SCIENCES LABOR SOLUTION SUPPORT (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-MOZY	EMC Implementation for Mozy Custom (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-NETCON	A NETWORK CONSULTING SERVICE (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-NW	NETWORKER CUSTOM SERVICES (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-ORCL	Oracle Services (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-OSS	CUSTOM OPEN STORAGE SW SVC (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-OTS	OUTTASKING INFRASTRUCTURE MGMT SVC (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-PC213	Custom Implementation Services (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-PIVLBS	PIVOTAL LABS CUSTOM PS (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-PV-DATA	PS CUSTOM FOR PIVOTAL DATA (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-PV-DATA-SCI	PS CUSTOM FOR PIVOTAL DATA SCIENCE (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-PV-LABS	PS CUSTOM FOR PIVOTAL LABS (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-PV-PCF	PS CUSTOM FOR PIVOTAL CLOUD FOUNDRY (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-RAIN	CTA Custom Service Offering (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-RCVRPT	RECOVERPOINT CUSTOM SRVC (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-RESCAP	CAPTIVA RESIDENCY SERVICES (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-RESCOL	IIG COLLABORATION RESIDENCY (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-RESDCS	DOCS CI RESIDENCY SERVICES (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-RESECM	IIG CONTENT MANAGEMENT RESIDENCY (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-RESKZN	KAZEON RESIDENCY SERVICES (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-RESOND	IIG ONDEMAND RESIDENCY (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-RESOND2	IIG ONDEMAND RESIDENCY (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-RESONDREN	Renewal for Application Mgmt Serv (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-RESONDREN2	RENEWAL FOR APPLICATION MGMT SERV (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-RESPVG	IIG PERVASIVE GOVERNANCE RESIDENCY (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-RESVAC	RESIDENCY FOR VMWARE SERVICES (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-RESVCE	RES FOR VCE Vblock (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-RESXCP	IIG PROCESS MANAGEMENT RESIDENCY (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	PS-CUS-RFFVA	RAINFINITY FVA DESIGN & IMPLEMENT (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-RMTREP	CUSTOM REMOTE REPLICATION (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-RPCE	IMPLEMENT FOR RECOVERPOINT/CE (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-S1HC	SOURCEONE CUSTOMER HEALTHCHECK (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-S1MIG	CUSTOM EX TO S1 MIGRATION PS ESG (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-S1UPG	SOURCEONE CUSTOM UPGRADE (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-SMSMSS	MANAGED STORAGE SERVICE (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-SMSUPP	RMSG CUSTOM SUPPORT (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-SMVO	ENGAGEMENT FOR VOYENCE PRODUCTS (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-SOL	IIG SOLUTION IP AND FRAMEWORKS (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-SOLSUP	IIG SOLUTION SUPPORT HOURS (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-SRC1	SOURCEONE CUSTOM PROFESSIONAL SERVICES (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-ST5	STORAGESCOPE CUSTOM ENGAGEMENT (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-USD	CUSTOM SERVICE, USD (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-VAC	VMWARE SERVICE (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-VCE	SERVICES FOR VCE (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-VCEEC5	CONSULTING SERVICES FOR VCE (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-VPHAS	VPLEX High Availability Readiness (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-VSBR5OTS	VIRTUSTREAM BR5OTS (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-VSOTS	VIRTUSTREAM OTS (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-XHIVE	X-HIVE CUSTOM PROFESSIONAL SERVICES (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-XTREM	EMC DESIGN & IMP FOR XTREMIO CUSTOM (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ESHS-AX	APPLICATIONXTENDER HEADSTART SERVICES	\$12,580.00	F1	2%	\$12,328.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ESHS-SAPAR	HEADSTART FOR SAP ARCHIVING FF 15 DAYS	\$47,300.00	F1	2%	\$46,354.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ESRES-NWL1	US ONLY-EMC NETWORKER IP RESIDENCY	\$25,600.00	F1	2%	\$25,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-EXP-ANARES	30DAY ANALYSIS RESIDENT	\$26,000.00	F1	2%	\$25,480.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-EXP-AVNDMP	AVAMAR EXPANDED NDMPQUICKSTART	\$5,750.00	F1	2%	\$5,635.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-EXP-CAP-DA	CAPTIVA DISPATCHER ADD-ON	\$29,900.00	F1	2%	\$29,302.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-EXP-CAP-IC	CAPTIVA INTELLIGENT CAPTURE	\$35,400.00	F1	2%	\$34,692.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-EXP-CI4	IMPL FOR CENTERA 4-NODE	\$5,500.00	F1	2%	\$5,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-EXP-DPABU	DPA BACKUP EXTENDED IMPLEMENTATION	\$15,420.00	F1	2%	\$15,111.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-EXP-DPRA	ADV IMPLEMENTATION FOR DPA	\$16,100.00	F1	2%	\$15,778.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-EXP-DSC	Ctx Switch 4Host Imp QSES	\$11,840.00	F1	2%	\$11,603.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-EXP-FTSENC	FTS ENCAPSULATION	\$15,020.00	F1	2%	\$14,719.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-EXP-FTSEPR	VMAX FTS External Provisioning	\$11,650.00	F1	2%	\$11,417.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-EXP-FTSFVP	FTS FAST VP INTEGRATION	\$16,430.00	F1	2%	\$16,101.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-EXP-HCSYS	Health Check for VMAX (Sub)	\$31,300.00	F1	2%	\$30,674.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-EXP-MSIPW	MS INFRASTRUCTURE PROTECTION WRKSHIP	\$35,410.00	F1	2%	\$34,701.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-EXP-RDFIOE	VMAX Implementation for SRDF QS	\$12,730.00	F1	2%	\$12,475.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-EXP-SNADD	ADDITION OF 4 HOSTSAN SET UP	\$5,990.00	F1	2%	\$5,870.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-EXP-SPA	Health Check for VMAX (Event)	\$12,520.00	F1	2%	\$12,269.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-EXP-TMFIQE	VMAX Implementation for TimeFinder QS	\$9,440.00	F1	2%	\$9,251.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-EXP-VMNFSTRXCA	Impl for VMAX with MSRRPs	\$9,930.00	F1	2%	\$9,731.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-IIG-CAPSA1	CAPTIVA IA 1-SRVR SVC ASSIST PK 1 YR EXP	\$23,490.00	F1	2%	\$23,020.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-IIG-FRMSA1	KAZEON 1-NODE FRM SVC ASSIST PKG 1YR EXP	\$23,940.00	F1	2%	\$23,461.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-IIG-KZNSA1	KAZEON 1-NODE SVC ASSIST PACKAGE 1 YR EXP	\$28,500.00	F1	2%	\$27,930.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-IIG-XCP5A1	XCP APP ASSESSMENT SVC ASSIST PK 1YR EXP	\$54,480.00	F1	2%	\$53,390.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-IIG-XPRSA1	XPRESSION SERVICE ASSIST PKG - 1 YR EXP	\$85,990.00	F1	2%	\$84,270.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PSINST-DMX	ZERO DOLLAR SYMM INSTALL	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PSINST-ESRS	ZERO DOLLAR ESRS INSTALL	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PSINST-GP	ZERO DOLLAR IMPLEMENTATION MODEL	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PSINST-VMAX	ZERO DOLLAR VMAX INSTALL	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PSINST-VMNA	VMAX INSTALL ADD-ON	\$580.00	F1	2%	\$568.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PSINST-VPVE	VPLEX VE Environment Validation	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-L1-PV-ADVISORY	PS L1 ADVISORY FOR PIVOTAL DATA	\$12,000.00	F1	2%	\$11,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-L1-PV-BDS-ONB	PS L1 BDS ONBOARDING FOR PIVOTAL DATA	\$30,000.00	F1	2%	\$29,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-L1-PV-DE-REVIEW	PS L1 DE ARCH REVIEW FOR PIVOTAL DATA	\$15,000.00	F1	2%	\$14,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-L1-PV-DE-SA	PS L1 DE SOLUTION ASSUR FOR PIVOTAL DATA	\$90,000.00	F1	2%	\$88,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-L1-PV-DOJO-4L	PS L1 DOJO FOR PCF - 4 WEEKS LARGE	\$265,000.00	F1	2%	\$259,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-L1-PV-DOJO-4M	PS L1 DOJO FOR PCF - 4 WEEKS MEDIUM	\$200,000.00	F1	2%	\$196,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-L1-PV-DOJO-4S	PS L1 DOJO FOR PCF - 4 WEEKS SMALL	\$140,000.00	F1	2%	\$137,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-L1-PV-DOJO-6L	PS L1 DOJO FOR PCF - 6 WEEKS LARGE	\$400,000.00	F1	2%	\$392,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-L1-PV-DOJO-6M	PS L1 DOJO FOR PCF - 6 WEEKS MEDIUM	\$300,000.00	F1	2%	\$294,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-L1-PV-PCF-SA-3	PS L1 SOLUTION ASSUR FOR PCF - 3 MONTHS	\$90,000.00	F1	2%	\$88,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-L1-PV-PCF-SA-6	PS L1 SOLUTION ASSUR FOR PCF - 6 MONTHS	\$180,000.00	F1	2%	\$176,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-OEM-INVNX	OEM VNX Installation	\$2,950.00	F1	2%	\$2,891.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-OEM-PRGM2	OEM Program Manager 2 hour adder	\$650.00	F1	2%	\$637.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-DDAV	AV AND DD INTEGRATED SOLUTION	\$570.00	F1	2%	\$558.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-DDPPMX	ProtectPoint with VMAX Solution Package	\$570.00	F1	2%	\$558.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-DDPPXO	DPSAPPS w XtremIO Solution Package	\$570.00	F1	2%	\$558.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-DDSAP	IMP FOR DD WITH SAP HANA STUDIO SOL	\$1,290.00	F1	2%	\$1,264.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-DMBDE	Architect & Impl Test Block Pkg	\$13,900.00	F1	2%	\$13,622.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-DMFDE	Architect & Impl Test File Pkg	\$9,400.00	F1	2%	\$9,212.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-DPS	DPS Solution Package	\$1,690.00	F1	2%	\$1,656.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-IMAPE	APP PROTECT IMPLEMENT PKG - VNXE	\$3,000.00	F1	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-IMFSB	FAST Implementation Block Only	\$6,150.00	F1	2%	\$6,027.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-IMFSU	FAST IMPLEMENT	\$6,150.00	F1	2%	\$6,027.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-IMFSVE	DESIGN AND IMP FOR VNXE FAST SUITE	\$1,810.00	F1	2%	\$1,773.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-IMLPB	VNX - SNAPVIEW SNAPSURE IMPLEMENT	\$2,730.00	F1	2%	\$2,675.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-IMLPE	VNXE - SNAPSURE IMPLEMENT	\$1,280.00	F1	2%	\$1,254.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	PS-PKG-IMLPV	VNX - SNAPVIEW SNAPSURE IMPLEMENT	\$5,580.00	F1	2%	\$5,468.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-IMMGTU	IMPLEMENT USM SUITE	\$3,220.00	F1	2%	\$3,155.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-IMMGVE	IMP FOR UNIFIED VNX MGMT SUITE	\$5,310.00	F1	2%	\$5,203.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-IMRPB	VNX BLOCK - MIRRORVIEW IMPLEMENT	\$3,210.00	F1	2%	\$3,145.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-IMRPE	VNXE - REPLICATOR IMPLEMENT	\$3,210.00	F1	2%	\$3,145.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-IMRPU	VNX - MIRRORVIEW REPLICATOR IMP	\$11,550.00	F1	2%	\$11,319.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-IMSCCE	SECURITY & COMP IMPLEMENT PKG-VNXE	\$3,290.00	F1	2%	\$3,224.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-IMSCU	SECURITY & COMP IMPLEMENT PKG-VNX	\$5,510.00	F1	2%	\$5,399.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-IMSCVE	IMP 4 VNXE SECURITY & COMPLIANCE SUITE	\$2,250.00	F1	2%	\$2,205.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-LEBD	VNX - BASIC INSTALL-IMPLEMENT BLOCK	\$5,260.00	F1	2%	\$5,154.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-MRBDE	VNX BLOCK INSTALL & IMPLEMENT	\$8,620.00	F1	2%	\$8,447.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-MRUDE	VNX - BASIC INSTALL-IMPLEMENT	\$8,080.00	F1	2%	\$7,918.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-MRUDE	INSTALL IMPLEMENT VNX ENHANCED	\$11,290.00	F1	2%	\$11,064.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-ORSS	EMC Oracle Replatforming Services Suite	\$129,150.00	F1	2%	\$126,567.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-RPDESCDP	RECOVERPOINT DESIGN FOR CDP	\$3,800.00	F1	2%	\$3,724.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-RPDESDDR	RECOVERPOINT DESIGN FOR DR	\$1,970.00	F1	2%	\$1,930.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-RPIMPCCDP	RECOVERPOINT IMPL CDP REPLICATION	\$2,880.00	F1	2%	\$2,822.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-RPIMPDR	RECOVERPOINT IMPL DR REPLICATION	\$1,750.00	F1	2%	\$1,715.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-RPINSRPA	RECOVERPOINT PRPA INSTALL	\$550.00	F1	2%	\$539.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-RPINSVMX3	EMC RECOVERPOINT INSTL/CNFG VMX3 SPLTR	\$1,810.00	F1	2%	\$1,773.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-RPINSVRPA	RECOVERPOINT VRPA INSTALL	\$610.00	F1	2%	\$597.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-RPRDESCDP	RECOVERPOINT DESIGN FOR CDP REMOTE DLVRY	\$2,370.00	F1	2%	\$2,322.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-RPRDESDDR	RECOVERPOINT DESIGN FOR DR REMOTE DLVRY	\$1,240.00	F1	2%	\$1,215.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-RPRIMPCCDP	RP IMPLEMENT CDP REMOTE DELIVERY	\$1,840.00	F1	2%	\$1,803.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-RPRIMPDR	RP IMPLEMENT DR REPL REMOTE DELIVERY	\$1,110.00	F1	2%	\$1,087.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-RPRINSVRPA	RECOVERPOINT VRPA INSTALL REMOTE DELIVER	\$490.00	F1	2%	\$480.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-RPXIOIMPS	RECOVERPOINT IMPL RPXTREMIO SOLN	\$1,010.00	F1	2%	\$989.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-VXEUD	IMPLEMENTATION FOR UNIFIED VNXE	\$3,110.00	F1	2%	\$3,047.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-XIORPCINS	RECOVERPOINT CFG XTREMIO CONNECTOR	\$290.00	F1	2%	\$284.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PPD-SERV	Deposit on PS Services	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PSUPGD-DMX	ZERO DOLLAR SYMM UPGRADE	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PSUPGD-ESRS	ZERO DOLLAR ESRSUPGRADE	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PSUPGD-VMAX	ZERO DOLLAR VMAX UPGRADE	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PSUPGD-VMNDAEU	VMAX DAE Upgrade	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PSUPGD-VMNDARU	VMAX DARE Upgrade	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PSUPGD-VMNDRVU	VMAX Drive Upgrade	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PSUPGD-VMNNGU	VMAX Engine Upgrade	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PSUPGD-VMNFABU	VMAX Fabric Upgrade	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PSUPGD-VMNFEMU	VMAX FE IO Module Upgrade	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PSUPGD-VMNMEMU	VMAX Memory Upgrade	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PSUPGD-VMNSYSU	VMAX System Bay Upgrade	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PSUPGR-GP	ZERO DOLLAR UPGRADE MODEL	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-VSD-UXDDBA	VSD Unity Data Migration Block, Add-on	\$2,970.00	F1	2%	\$2,910.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-VSD-UXDDBB	VSD Unity Data Migration Block, Base	\$5,570.00	F1	2%	\$5,458.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-VSD-UXDDBE	VSD Unity Data Migration Block, Event	\$6,060.00	F1	2%	\$5,938.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-VSD-UXDDBF	VSD Unity Data Migration File, Add-on	\$4,160.00	F1	2%	\$4,076.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-VSD-UXDDBG	VSD Unity Data Migration File, Base	\$6,280.00	F1	2%	\$6,154.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-VSD-UXDDBH	VSD Unity Data Migration File, Event	\$3,195.00	F1	2%	\$3,131.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-VTS	VIRTUSTREAM SERVICES	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-ARC-RES	RSA Archer Residency	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100198-MA	SEL MA VW Srvr Ent Lic Ann'l	\$5,506.00	F2	2%	\$5,395.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100199-MA	SEL MA VW Srvr Dep Lic Ann'l	\$2,965.00	F2	2%	\$2,905.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100202-MA	SEL MA FCX-0402 Lic Ann'l	\$2,753.00	F2	2%	\$2,697.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100203-MA	SEL MA FCX-0408 Lic Ann'l	\$8,259.00	F2	2%	\$8,093.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100205-MA	SEL MA RBL-024 Lic Ann'l	\$1,641.00	F2	2%	\$1,608.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100206-MA	SEL MA ProbeSW-024 Lic Ann'l	\$360.00	F2	2%	\$352.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100207-MA	SEL MA ProbeSW-032 Lic Ann'l	\$476.00	F2	2%	\$466.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100208-MA	SEL MA ProbeSW-192 Lic Ann'l	\$2,859.00	F2	2%	\$2,801.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100209-MA	SEL MA ProbeSW-256 Lic Ann'l	\$3,759.00	F2	2%	\$3,683.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100210-MA	SEL MA ProbeSW-336 Lic Ann'l	\$4,871.00	F2	2%	\$4,773.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100211-MA	SEL MA ProbeSW-384 Lic Ann'l	\$5,506.00	F2	2%	\$5,395.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100212-MA	SEL MA ProbeSW-528 Lic Ann'l	\$7,412.00	F2	2%	\$7,263.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100213-MA	SEL MA vSphere-001 Lic Ann'l	\$209.00	F2	2%	\$204.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100214-MA	SEL MA ProbeVM-010 Lic Ann'l	\$2,382.00	F2	2%	\$2,334.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100215-MA	SEL MA ProbeVM-050 Lic Ann'l	\$11,647.00	F2	2%	\$11,414.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100216-MA	SEL MA vSphere-100 Lic Ann'l	\$20,965.00	F2	2%	\$20,545.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100217-MA	SEL MA ProbeVM-500 Lic Ann'l	\$108,635.00	F2	2%	\$106,462.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100257-MA	SEL MA ProbeFCX-E2 Bld Ann'l	\$2,965.00	F2	2%	\$2,905.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100258-MA	SEL MA ProbeFCX-E2 Ann'l	\$5,294.00	F2	2%	\$5,188.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100259-MA	SEL MA ProbeFCX-E8 Ann'l	\$12,494.00	F2	2%	\$12,244.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100263-MA	SEL MA E24 Ann'l	\$3,865.00	F2	2%	\$3,787.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100264-MA	SEL MA E72 Ann'l	\$6,247.00	F2	2%	\$6,122.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100265-MA	SEL MA E24-04MM Ann'l	\$4,182.00	F2	2%	\$4,098.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100267-MA	SEL MA E24-04SM Ann'l	\$3,018.00	F2	2%	\$2,957.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100288-MA	SEL MA TCV-008LFLFLF-57-RP Ann'l	\$233.00	F2	2%	\$228.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100289-MA	SEL MA TCV-008LFLFLF-67-RP Ann'l	\$233.00	F2	2%	\$228.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100290-MA	SEL MA TCV-012LRLFLF-57-RP Ann'l	\$349.00	F2	2%	\$342.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100292-MA	SEL MA TCV-012MRLFLF-57-OB Ann'l	\$349.00	F2	2%	\$342.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100293-MA	SEL MA TCV-024MRLFMR-57-OB Ann'l	\$699.00	F2	2%	\$685.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100294-MA	SEL MA TPP-016A-57 Ann'l	\$911.00	F2	2%	\$892.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	100-100295-MA	SEL MA TPP-016A-67 Ann'l	\$911.00	F2	2%	\$892.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100296-MA	SEL MA TPP-024B-57 Ann'l	\$1,334.00	F2	2%	\$1,307.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100298-MA	SEL MA TPP-024C-57 Ann'l	\$1,355.00	F2	2%	\$1,327.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100299-MA	SEL MA TPP-048D-57 Ann'l	\$2,753.00	F2	2%	\$2,697.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100300-MA	SEL MA TPS-010F Ann'l	\$39.00	F2	2%	\$38.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100301-MA	SEL MA TPS-010S Ann'l	\$27.00	F2	2%	\$26.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100302	SEL PS SOS-4-IPM	\$83,529.00	F2	2%	\$81,858.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100303	SEL PS SOS-4-IPM Addtl Wk Onsite	\$42,941.00	F2	2%	\$42,082.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100304	SEL PS SOS-4-IPM Addtl Wk Rem	\$29,118.00	F2	2%	\$28,535.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100305	SEL PS Expert Svcs 5 Days	\$15,882.00	F2	2%	\$15,564.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100306	SEL PS Expert Svcs 20 Days	\$63,529.00	F2	2%	\$62,258.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100308	SEL PS PAK Addtl Wk Onsite	\$14,412.00	F2	2%	\$14,123.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100309	SEL PS Crit Infr Audit (CIA)	\$57,059.00	F2	2%	\$55,917.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100310	SEL PS CIA Addtl Wk Onsite	\$28,824.00	F2	2%	\$28,247.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100311	SEL PS CIA Addtl Wk Rem	\$19,412.00	F2	2%	\$19,023.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100312	SEL PS Baseline ProbeSW-FC8	\$28,824.00	F2	2%	\$28,247.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100313	SEL PS Baseline ProbeSW	\$19,118.00	F2	2%	\$18,735.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100346-MA	SEL MA ProbeFC8 MM Ann'l	\$5,082.00	F2	2%	\$4,980.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100402	SEL PS SOS-4-IPM Adv	\$118,235.00	F2	2%	\$115,870.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100408-MA	SEL MA TCV-012LFLFMR-57-RP Ann'l	\$349.00	F2	2%	\$342.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100426-MA	SEL MA TPP-024D-57 Ann'l	\$1,355.00	F2	2%	\$1,327.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100599-MA	SEL MA RC-024 Ann'l	\$1,504.00	F2	2%	\$1,473.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100600-MA	SEL MA RC-072 Ann'l	\$3,441.00	F2	2%	\$3,372.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100601-MA	SEL MA RB-024-08MM Ann'l	\$8,047.00	F2	2%	\$7,886.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100602-MA	SEL MA FC8-0802 Lic Ann'l	\$2,965.00	F2	2%	\$2,905.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100603-MA	SEL MA FC8-0808 Lic Ann'l	\$11,859.00	F2	2%	\$11,621.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100604-MA	SEL MA RCH-0808 Lic Ann'l	\$7,624.00	F2	2%	\$7,471.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100617-MA	SEL MA ProbeSWAG-24 Lic Ann'l	\$180.00	F2	2%	\$176.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100618-MA	SEL MA ProbeSWAG-192 Lic Ann'l	\$1,429.00	F2	2%	\$1,400.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100619-MA	SEL MA ProbeSWAG-528 Lic Ann'l	\$3,706.00	F2	2%	\$3,631.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100695-MA	SEL MA FC8-0402 Lic Ann'l	\$2,541.00	F2	2%	\$2,490.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100696-MA	SEL MA FC8-0408 Lic Ann'l	\$9,953.00	F2	2%	\$9,753.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100744-MA	SEL MA ProbeFC8 MM R Ann'l	\$5,082.00	F2	2%	\$4,980.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100824-MA	SEL MA RCH-0402 Lic Ann'l	\$974.00	F2	2%	\$954.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100825-MA	SEL MA RCH-0404 Lic Ann'l	\$1,641.00	F2	2%	\$1,608.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100826-MA	SEL MA RCH-0408 Lic Ann'l	\$2,700.00	F2	2%	\$2,646.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100827-MA	SEL MA RCH-0416 Lic Ann'l	\$4,659.00	F2	2%	\$4,565.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100828-MA	SEL MA RCH-0802 Lic Ann'l	\$3,071.00	F2	2%	\$3,009.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100829-MA	SEL MA RCH-0804 Lic Ann'l	\$4,500.00	F2	2%	\$4,410.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100830-MA	SEL MA RCH-0816 Lic Ann'l	\$14,612.00	F2	2%	\$14,319.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100842-MA	SEL MA ProbeFC8 SM R Ann'l	\$5,506.00	F2	2%	\$5,395.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100843-MA	SEL MA ProbeFC8 SM Ann'l	\$5,506.00	F2	2%	\$5,395.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100848-MA	SEL MA TCH-048LFLFMR-47-RP Ann'l	\$1,715.00	F2	2%	\$1,680.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100851-MA	SEL MA TCV-024FFFFF-47-TE Ann'l	\$699.00	F2	2%	\$685.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100852-MA	SEL MA TCC-024LRLFMR-57-RP Ann'l	\$699.00	F2	2%	\$685.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100934-MA	SEL MA E24-08MM Ann'l	\$8,788.00	F2	2%	\$8,612.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-101037-MA	SEL MA RO-024 MM Ann'l	\$9,318.00	F2	2%	\$9,131.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-101038-MA	SEL MA RO-072 MM Ann'l	\$11,647.00	F2	2%	\$11,414.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-101043-MA	SEL MA RO-024 SM Ann'l	\$10,165.00	F2	2%	\$9,961.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-101044-MA	SEL MA RO-072 SM Ann'l	\$12,494.00	F2	2%	\$12,244.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-101047-MA	SEL MA RB024-08SM Ann'l	\$8,788.00	F2	2%	\$8,612.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-101231-MA	SEL MA ProbeFC8-HD MM Ann'l	\$7,200.00	F2	2%	\$7,056.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-101321-MA	SEL MA ProbeFC8-HD SM Ann'l	\$7,941.00	F2	2%	\$7,782.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-101330	SEL PS QuickStart ProbeSW-VM-FC8	\$61,059.00	F2	2%	\$59,837.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-101331	SEL PS QuickStart ProbeSW-VM	\$48,118.00	F2	2%	\$47,155.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-101343-MA	SEL MA FC8HD-0816 Lic Ann'l	\$16,518.00	F2	2%	\$16,187.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-101377-MA	SEL MA TCV-012MRLRLF-57-UP Ann'l	\$349.00	F2	2%	\$342.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-101426-MA	SEL MA TCV-024MRMLRF-57-UP Ann'l	\$699.00	F2	2%	\$685.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-101545-MA	SEL MA TCV-012LRLRLF-52-RP Ann'l	\$349.00	F2	2%	\$342.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-101753-MA	SEL MA VW Svr Ent DR Lic Ann'l	\$2,753.00	F2	2%	\$2,697.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-101804-MA	SEL MA ProbeFC8-HD48 MM Ann'l	\$20,329.00	F2	2%	\$19,922.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-101925-MA	SEL MA TCV-012MRLRLF-57-EB Ann'l	\$349.00	F2	2%	\$342.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-101929-MA	SEL MA TCV-024MFMTFF-57-PO Ann'l	\$699.00	F2	2%	\$685.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-101930-MA	SEL MA TCV-012LRLRLF-57-RP Ann'l	\$349.00	F2	2%	\$342.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102036	SEL PS VIMS Mngd Svc Ent 12 Mnth	\$576,471.00	F2	2%	\$564,941.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102037	SEL PS VIMS Mngd Svc Ent 6 Mnth	\$352,941.00	F2	2%	\$345,882.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102038	SEL PS VIMS Mngd Svc Std 12 Mnth	\$352,941.00	F2	2%	\$345,882.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102039	SEL PS VIMS Mngd Svc Std 6 Mnth	\$205,882.00	F2	2%	\$201,764.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102043-MA	SEL MA ProbeFC8-HD48 SM Ann'l	\$22,235.00	F2	2%	\$21,790.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102046-MA	SEL MA FC8HD48-0848 Lic Ann'l	\$33,459.00	F2	2%	\$32,789.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102048-MA	SEL MA TCV-024MRRLF-57-UP Ann'l	\$699.00	F2	2%	\$685.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102064-MA	SEL MA TCV-024MRLFMR-57-EB Ann'l	\$699.00	F2	2%	\$685.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102065-MA	SEL MA FC8HD48-0824 Lic Ann'l	\$21,600.00	F2	2%	\$21,168.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102069-MA	SEL MA Pltfm Appl 4210 Ann'l	\$8,259.00	F2	2%	\$8,093.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102070-MA	SEL MA VW Mgmt Ent Ed Ann'l	\$9,318.00	F2	2%	\$9,131.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102071-MA	SEL MA VW Mgmt Virt Ed Ann'l	\$5,082.00	F2	2%	\$4,980.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102072-MA	SEL MA VW Mgmt Ent DR Ed Ann'l	\$4,659.00	F2	2%	\$4,565.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102091-MA	SEL MA ProbeFC8-HD Chass Ann'l	\$5,506.00	F2	2%	\$5,395.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102092-MA	SEL MA ProbeFC8-HD48 Chass Ann'l	\$15,247.00	F2	2%	\$14,942.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102218	SEL TR 2500 Units VI Univ	\$2,941.00	F2	2%	\$2,882.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	100-102219	SEL TR 5000 Units VI Univ	\$5,882.00	F2	2%	\$5,764.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102220	SEL TR 7500 Units VI Univ	\$8,824.00	F2	2%	\$8,647.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102221	SEL TR 20000 Units VI Univ	\$23,529.00	F2	2%	\$23,058.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102267-MA	SEL MA ProbeSW-010 Lic Ann'l	\$156.00	F2	2%	\$152.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102268-MA	SEL MA ProbeSW-100 Lic Ann'l	\$1,567.00	F2	2%	\$1,535.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102269-MA	SEL MA ProbeSWAG-010 Lic Ann'l	\$79.00	F2	2%	\$77.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102270-MA	SEL MA ProbeSWAG-100 Lic Ann'l	\$784.00	F2	2%	\$768.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102271-MA	SEL MA ProbeNTAP-001 Lic Ann'l	\$244.00	F2	2%	\$239.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102272-MA	SEL MA ProbeNTAP-100 Lic Ann'l	\$24,353.00	F2	2%	\$23,865.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102375-MA	SEL MA ProbeFC-16G24 Chass Ann'l	\$10,588.00	F2	2%	\$10,376.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102389	SEL PS Expert Svcs 5 Days Onsite	\$28,235.00	F2	2%	\$27,670.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102390	SEL PS Expert Svcs 20 Days Onsite	\$88,235.00	F2	2%	\$86,470.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102459	SEL TR 100 Units VI Univ	\$118.00	F2	2%	\$115.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102460	SEL PS Expert Svcs 5 Days Remote	\$15,882.00	F2	2%	\$15,564.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102461	SEL PS Expert Svcs 20 Days Remote	\$63,529.00	F2	2%	\$62,258.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102490-MA	SEL MA TCV-008LRLFLF-58-RP Ann'l	\$254.00	F2	2%	\$248.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102491-MA	SEL MA TCV-012LRLFLF-58-RP Ann'l	\$381.00	F2	2%	\$373.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102500-MA	SEL MA TCV-012LRLFLF-97 Ann'l	\$299.00	F2	2%	\$293.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102579-MA	SEL MA SFP 4-Link Kit 8G MM HS	\$424.00	F2	2%	\$415.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102580-MA	SEL MA SFP 4-Link Kit 8G SM SR	\$593.00	F2	2%	\$581.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102581-MA	SEL MA Link Lic 8G 4-Link Kit	\$3,388.00	F2	2%	\$3,320.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102582-MA	SEL MA Link Lic 8G Full FC8-HD48	\$27,953.00	F2	2%	\$27,393.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102583-MA	SEL MA Link Lic 8G Full 16G24	\$13,765.00	F2	2%	\$13,489.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102584-MA	SEL MA Link Lic 8G Full FC8-HD	\$11,859.00	F2	2%	\$11,621.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102595-MA	SEL MA LnkLic 16G 4Lnk Kit Ann'l	\$5,082.00	F2	2%	\$4,980.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102596-MA	SEL MA LnkLic 16G FC16G24 Ann'l	\$19,059.00	F2	2%	\$18,677.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102614-MA	SEL MA SFP 4Lnk Kit 16G MM Ann'l	\$847.00	F2	2%	\$830.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102615-MA	SEL MA SFP 4Lnk Kit 16G SM Ann'l	\$1,016.00	F2	2%	\$995.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102618-MA	SEL MA SFP 16GFC 1310NM SM Ann'l	\$127.00	F2	2%	\$124.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102645-MA	SEL MA ProbeVM-001 Hyper-V Lic1Y	\$104.00	F2	2%	\$101.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102646-MA	SEL MA ProbeVM-100 Hyper-V Lic1Y	\$10,376.00	F2	2%	\$10,168.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102647-MA	SEL MA ProbeVM-001 PowerVM Lic1Y	\$105.00	F2	2%	\$102.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102648-MA	SEL MA ProbeVM-100 PowerVM Lic1Y	\$10,482.00	F2	2%	\$10,272.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102697-MA	SEL MA ProbeFC16G12 Chass Ann'l	\$5,506.00	F2	2%	\$5,395.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102698-MA	SEL MA ProbeNAS10G16 Chass Ann'l	\$14,824.00	F2	2%	\$14,527.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102711	SEL VI Managed Svc (VIMS) 3 M Activation	\$29,412.00	F2	2%	\$28,823.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102712	SEL VI Managed Svc (VIMS) 6 M Activation	\$35,294.00	F2	2%	\$34,588.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102713	SEL VI Managed Svc (VIMS) 1 Year Activa	\$47,059.00	F2	2%	\$46,117.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102714	SEL VI Managed Svc PM VM100 Month Sub	\$3,529.00	F2	2%	\$3,458.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102715	SEL VI Managed Svc PM VM500 Month Sub	\$10,588.00	F2	2%	\$10,376.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102716	SEL VI Managed Svc PM SW10K Month Sub	\$4,118.00	F2	2%	\$4,035.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102717	SEL VI Managed Svc PM SW25K Month Sub	\$9,412.00	F2	2%	\$9,223.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102718	SEL VI Managed Svc PM HW96L Month Sub	\$16,471.00	F2	2%	\$16,141.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102719	SEL VI Managed Svc PM HW192L Month Sub	\$23,294.00	F2	2%	\$22,828.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102751-MA	SEL MA TCV-008LRLFLF-97-RP Ann'l	\$254.00	F2	2%	\$248.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102752-MA	SEL MA TCV-012MRLFLF-97-OB Ann'l	\$254.00	F2	2%	\$248.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102753-MA	SEL MA TCV-012MRLFLF-97-EB Ann'l	\$254.00	F2	2%	\$248.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102754-MA	SEL MA TCV-024MRLFMR-97-OB Ann'l	\$254.00	F2	2%	\$248.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102755-MA	SEL MA TCV-024MRLFMR-97-EB Ann'l	\$254.00	F2	2%	\$248.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102791-MA	SEL MA LnkLic 10G 1Lnk Actv Ann'l	\$953.00	F2	2%	\$933.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102792-MA	SEL MA LnkLic 10G 1Lnk Pasv Ann'l	\$254.00	F2	2%	\$248.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102793-MA	SEL MA LnkLic 10G NAS10G16 Ann'l	\$12,918.00	F2	2%	\$12,659.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102794-MA	SEL MA TgtLic 10G 4Tgt Kit Ann'l	\$1,271.00	F2	2%	\$1,245.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102795-MA	SEL MA LnkLic 10G 4Lnk Kit Ann'l	\$5,082.00	F2	2%	\$4,980.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102796-MA	SEL MA LnkLic 10G FCoE10G24 Ann'l	\$20,965.00	F2	2%	\$20,545.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102797-MA	SEL MA LnkLic 8G FC16G12 Ann'l	\$8,471.00	F2	2%	\$8,301.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102798-MA	SEL MA LnkLic 16G FC16G12 Ann'l	\$12,706.00	F2	2%	\$12,451.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102799-MA	SEL MA ProbeFCoE10G24 Chass Ann'l	\$10,588.00	F2	2%	\$10,376.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-103010-MA	SEL MA Pltfrm Appl 4220 Ann'l	\$8,259.00	F2	2%	\$8,093.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100DA1PRSSP	SEL DATADVANT100 1 PROBE 1YSS SP	\$19,500.00	F2	2%	\$19,110.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100DA1PRSSP2	SEL SECOND YEAR SS SP FOR F-V100DA1PRSSP	\$3,671.00	F2	2%	\$3,597.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100DAL1PRSSP	SEL DA IDU LITE100 1DAPROBE50SL SS SUP	\$9,750.00	F2	2%	\$9,555.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100DAL1PRSSP2	SEL SS&SUPPRT DAIDLITE100 1DAPROBE50SL	\$1,835.00	F2	2%	\$1,798.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100DCODSSP2-1	SEL SS&SuprenIDUClasFrwkODr 100	\$2,134.00	F2	2%	\$2,091.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100DCOSSP2-1	SEL SS&Sup ren IDUClasFr SPOn 100	\$2,134.00	F2	2%	\$2,091.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100DCSSP2-2	SEL SS and Sup ren for IDUClassFr 100	\$2,134.00	F2	2%	\$2,091.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100DCJSSP2-1	SEL SS and Sup ren for IDUClasFrwkUx100	\$2,134.00	F2	2%	\$2,091.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100DLSS2-3	SEL SS REN FOR DL FOR 100 USERS	\$1,239.00	F2	2%	\$1,214.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100DLSSP2-3	SEL SS&SUP REN FOR DL FOR 100 USERS	\$1,652.00	F2	2%	\$1,618.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100DLSSS2-1	SEL SS RENEWAL FOR DLSUI FOR 100	\$1,927.00	F2	2%	\$1,888.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100DLSSSP2-1	SEL SS AND SUP RENEWAL FOR DLSUI FOR 1	\$2,569.00	F2	2%	\$2,517.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100DLXSS2-1	SEL SS REN FOR DL ANALY 100 USERS	\$826.00	F2	2%	\$809.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100DLXSSP2-1	SEL SS & SUP REN FOR DL ANALY 100 USERS	\$1,101.00	F2	2%	\$1,078.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100DPSSP	SEL DATAPRIVILEGE100 1YSS SP	\$7,681.00	F2	2%	\$7,527.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100DPSSP2-1	SEL SECOND YEAR SS SP FOR F-V100DPSSP	\$1,445.00	F2	2%	\$1,416.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100DPSSSP2	SEL SS &Sup renewal for DP SP for 100	\$1,445.00	F2	2%	\$1,416.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100DSSSP	SEL DATADVANTAGEDS100 SS SUPPORT	\$6,301.00	F2	2%	\$6,174.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100DSSSP2	SEL SS SUPPORT RENEWAL DATADVANTAGEDS100	\$1,186.00	F2	2%	\$1,162.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100DWS1PRSSP2-1	SEL SS&Sup rene DWSP 100use+1Pb/Coll50SL	\$3,671.00	F2	2%	\$3,597.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100DWW1PRSSS2-1	SEL SS renew DWWin 100use+1Pb/Colle 50SL	\$2,753.00	F2	2%	\$2,697.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	100DWW1PRSSP2-1	SEL SS&Sup rene DWWin100use+1Pb/Col50SL	\$3,671.00	F2	2%	\$3,597.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100EC1PRSSP	SEL DA EX100 1DAPROBE50SL SS SUPPORT	\$19,500.00	F2	2%	\$19,110.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100EC1PRSSP2	SEL SECOND YEAR SS SP FOR V100EXC1PRSSP2	\$3,671.00	F2	2%	\$3,597.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100ECL01PRSSP2	SEL SS&SuprenDAExOnL 100+ 1DA Pb/Col50SL	\$1,835.00	F2	2%	\$1,798.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100FCSSP	SEL IDU FRAMEWORKCONNECTOR100 SS SUPPORT	\$7,088.00	F2	2%	\$6,946.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100FCSSP2-1	SEL SECOND YEAR SS SP FOR V100FCSSP2	\$1,334.00	F2	2%	\$1,307.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100ODL1PRSSP2	SEL SS&SuprenDAODLite 100+1DAPb/Col50SL	\$1,835.00	F2	2%	\$1,798.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100SP1PRSSP	SEL DA IDU SP100 1DAPROBE50SL SS SUPPORT	\$19,500.00	F2	2%	\$19,110.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100SP1PRSSP2	SEL SS&SUPPORT DA IDU SP100 1DAPROBE50SL	\$3,671.00	F2	2%	\$3,597.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100SPL01PRSSP2	SEL SS&SuprenDASPOnLite100+1DAPb/Col50SL	\$1,835.00	F2	2%	\$1,798.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100UX1PRSSP	SEL DA IDU UX 100 1DAPROBE50SL SS SUP	\$19,500.00	F2	2%	\$19,110.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100UX1PRSSP2	SEL SS SUPPORT DAIDU UX 100 1DAPROBE50SL	\$3,671.00	F2	2%	\$3,597.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1794-LIC-M1G	SEL lthm S8 Adv AddUserTerm Op5 user M1G	\$19,800.00	F2	2%	\$19,404.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1794-LIC-M1P	SEL lthm S8 Adv AddUserTerm Op5 user M1P	\$22,000.00	F2	2%	\$21,560.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1794-LIC-M2G	SEL lthm S8 Adv Adduserterm Op5 user M2G	\$37,180.00	F2	2%	\$36,436.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1794-LIC-M2P	SEL lthm S8 Adv AddUserTerm Op5 user M2P	\$41,360.00	F2	2%	\$40,532.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1794-LIC-M3G	SEL lthm S8 Adv AddUserTerm Op5 user M3G	\$52,250.00	F2	2%	\$51,205.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1794-LIC-M3P	SEL lthm S8 Adv AddUserTerm Op5 user M3P	\$58,080.00	F2	2%	\$56,918.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1824-M1G	SEL Basic Sns Vsan 5 With Dp 1Yr	\$829.00	F2	2%	\$812.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1824-M1P	SEL Production Sns Vsan 5 With Dp - 1Yr	\$988.00	F2	2%	\$968.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1824-M3G	SEL Basic Sns Vsan 5 With Dp 3Yrs	\$2,190.00	F2	2%	\$2,146.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1824-M3P	SEL Pro Sns Vsan 5 With Dp 3Yrs	\$2,608.00	F2	2%	\$2,555.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1829-M1G	SEL Hor Adv: 10P Ccu M1G	\$924.00	F2	2%	\$905.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1829-M1P	SEL Hor Adv: 10P Ccu M1P	\$1,100.00	F2	2%	\$1,078.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1829-M2MG	SEL Hor Adv: 10P Ccu M2Mg	\$154.00	F2	2%	\$150.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1829-M2MP	SEL Hor Adv: 10P Ccu M2Mp	\$184.00	F2	2%	\$180.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1829-M3G	SEL Hor Adv: 10P Ccu M3G	\$2,439.00	F2	2%	\$2,390.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1829-M3P	SEL Hor Adv: 10P Ccu M3P	\$2,904.00	F2	2%	\$2,845.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1830-M1G	SEL Hor Adv: 100P Ccu M1G	\$9,240.00	F2	2%	\$9,055.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1830-M1P	SEL Hor Adv: 100P Ccu M1P	\$11,000.00	F2	2%	\$10,780.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1830-M2MG	SEL Hor Adv: 100P Ccu M2Mg	\$1,540.00	F2	2%	\$1,509.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1830-M2MP	SEL Hor Adv: 100P Ccu M2Mp	\$1,834.00	F2	2%	\$1,797.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1830-M3G	SEL Hor Adv: 100P Ccu M3G	\$24,394.00	F2	2%	\$23,906.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1830-M3P	SEL Hor Adv: 100P Ccu M3P	\$29,040.00	F2	2%	\$28,459.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1831-M1G	SEL Hor Adv: 10P (Nus) M1G	\$578.00	F2	2%	\$566.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1831-M1P	SEL Hor Adv: 10P (Nus) M1P	\$688.00	F2	2%	\$674.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1831-M2MG	SEL Hor Adv: 10P (Nus) M2Mg	\$97.00	F2	2%	\$95.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1831-M2MP	SEL Hor Adv: 10P (Nus) M2Mp	\$114.00	F2	2%	\$111.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1831-M3G	SEL Hor Adv: 10P (Nus) M3G	\$1,525.00	F2	2%	\$1,494.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1831-M3P	SEL Hor Adv: 10P (Nus) M3P	\$1,815.00	F2	2%	\$1,778.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1832-M1G	SEL Hor Adv: 100P (Nus) M1G	\$5,775.00	F2	2%	\$5,659.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1832-M1P	SEL Hor Adv: 100P (Nus) M1P	\$6,875.00	F2	2%	\$6,737.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1832-M2MG	SEL Hor Adv: 100P (Nus) M2Mg	\$963.00	F2	2%	\$943.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1832-M2MP	SEL Hor Adv: 100P (Nus) M2Mp	\$1,146.00	F2	2%	\$1,123.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1832-M3G	SEL Hor Adv: 100P (Nus) M3G	\$15,246.00	F2	2%	\$14,941.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1832-M3P	SEL Hor Adv: 100P (Nus) M3P	\$18,150.00	F2	2%	\$17,787.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1833-M1G	SEL Ent: 10P Ccu M1G	\$1,329.00	F2	2%	\$1,302.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1833-M1P	SEL Ent: 10P Ccu M1P	\$1,582.00	F2	2%	\$1,550.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1833-M2MG	SEL Ent: 10P Ccu M2Mg	\$221.00	F2	2%	\$216.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1833-M2MP	SEL Ent: 10P Ccu M2Mp	\$264.00	F2	2%	\$258.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1833-M3G	SEL Ent: 10P Ccu M3G	\$3,508.00	F2	2%	\$3,437.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1833-M3P	SEL Ent: 10P Ccu M3P	\$4,176.00	F2	2%	\$4,092.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1834-M1G	SEL Ent: 100P Ccu M1G	\$13,283.00	F2	2%	\$13,017.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1834-M1P	SEL Ent: 100P Ccu M1P	\$15,813.00	F2	2%	\$15,496.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1834-M2MG	SEL Ent: 100P Ccu M2Mg	\$2,214.00	F2	2%	\$2,169.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1834-M2MP	SEL Ent: 100P Ccu M2Mp	\$2,635.00	F2	2%	\$2,582.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1834-M3G	SEL Ent: 100P Ccu M3G	\$35,066.00	F2	2%	\$34,364.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1834-M3P	SEL Ent: 100P Ccu M3P	\$41,745.00	F2	2%	\$40,910.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1835-M1G	SEL Ent: 10P (Nus) -M1G	\$809.00	F2	2%	\$792.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1835-M1P	SEL Ent: 10P (Nus) -M1P	\$963.00	F2	2%	\$943.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1835-M2MG	SEL Ent: 10P (Nus) M2Mg	\$135.00	F2	2%	\$132.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1835-M2MP	SEL Ent: 10P (Nus) M2Mp	\$160.00	F2	2%	\$156.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1835-M3G	SEL Ent: 10P (Nus) -M3G	\$2,134.00	F2	2%	\$2,091.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1835-M3P	SEL Ent: 10P (Nus) -M3P	\$2,541.00	F2	2%	\$2,490.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1836-M1G	SEL Ent: 100P (Nus) -M1G	\$8,085.00	F2	2%	\$7,923.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1836-M1P	SEL Ent: 100P (Nus) -M1P	\$9,625.00	F2	2%	\$9,432.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1836-M2MG	SEL Ent: 100P (Nus) M2Mg	\$1,348.00	F2	2%	\$1,321.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1836-M2MP	SEL Ent: 100P (Nus) M2Mp	\$1,604.00	F2	2%	\$1,571.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1836-M3G	SEL Ent: 100P (Nus) -M3G	\$21,344.00	F2	2%	\$20,917.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1836-M3P	SEL Ent: 100P (Nus) -M3P	\$25,410.00	F2	2%	\$24,901.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1839-M1G	SEL Adv 20P Nus -M1G	\$1,155.00	F2	2%	\$1,131.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1839-M1P	SEL Adv 20P Nus -M1P	\$1,375.00	F2	2%	\$1,347.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1839-M2MG	SEL Adv 20P Nus M2Mg	\$193.00	F2	2%	\$189.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1839-M2MP	SEL Adv 20P Nus M2Mp	\$229.00	F2	2%	\$224.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1839-M3G	SEL Adv 20P Nus -M3G	\$3,049.00	F2	2%	\$2,988.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1839-M3P	SEL Adv 20P Nus -M3P	\$3,630.00	F2	2%	\$3,557.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1840-M1G	SEL Adv 200P Nus -M1G	\$11,550.00	F2	2%	\$11,319.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1840-M1P	SEL Adv 200P Nus -M1P	\$13,750.00	F2	2%	\$13,475.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1840-M2MG	SEL Adv 200P Nus M2Mg	\$1,925.00	F2	2%	\$1,886.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1840-M2MP	SEL Adv 200P Nus M2Mp	\$2,291.00	F2	2%	\$2,245.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	11-1840-M3G	SEL Adv 200P Nus -M3G	\$30,492.00	F2	2%	\$29,882.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1840-M3P	SEL Adv 200P Nus -M3P	\$36,300.00	F2	2%	\$35,574.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1841-M1G	SEL Ent 20P Nus -M1G	\$1,617.00	F2	2%	\$1,584.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1841-M1P	SEL Ent 20P Nus -M1P	\$1,925.00	F2	2%	\$1,886.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1841-M2MG	SEL Ent 20P Nus M2Mg	\$231.00	F2	2%	\$226.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1841-M2MP	SEL Ent 20P Nus M2Mp	\$275.00	F2	2%	\$269.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1841-M3G	SEL Ent 20P Nus -M3G	\$4,269.00	F2	2%	\$4,183.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1841-M3P	SEL Ent 20P Nus -M3P	\$5,082.00	F2	2%	\$4,980.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1842-M1G	SEL Ent 200P Nus -M1G	\$13,860.00	F2	2%	\$13,582.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1842-M1P	SEL Ent 200P Nus -M1P	\$16,500.00	F2	2%	\$16,170.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1842-M2MG	SEL Ent 200P Nus M2Mg	\$2,310.00	F2	2%	\$2,263.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1842-M2MP	SEL Ent 200P Nus M2Mp	\$2,750.00	F2	2%	\$2,695.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1842-M3G	SEL Ent 200P Nus -M3G	\$36,590.00	F2	2%	\$35,858.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1842-M3P	SEL Ent 200P Nus -M3P	\$43,560.00	F2	2%	\$42,688.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1851-M1G	SEL Adv 500 Nus -M1G	\$28,875.00	F2	2%	\$28,297.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1851-M1P	SEL Adv 500 Nus -M1P	\$34,375.00	F2	2%	\$33,687.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1851-M2MG	SEL Adv 500 Nus M2Mg	\$4,804.00	F2	2%	\$4,707.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1851-M2MP	SEL Adv 500 Nus M2Mp	\$5,729.00	F2	2%	\$5,614.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1851-M3G	SEL Adv 500 Nus -M3G	\$76,230.00	F2	2%	\$74,705.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1851-M3P	SEL Adv 500 Nus -M3P	\$90,750.00	F2	2%	\$88,935.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1852-M1G	SEL Adv 1000 Nus -M1G	\$57,750.00	F2	2%	\$56,595.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1852-M1P	SEL Adv 1000 Nus -M1P	\$68,750.00	F2	2%	\$67,375.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1852-M2MG	SEL Adv 1000 Nus M2Mg	\$9,625.00	F2	2%	\$9,432.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1852-M2MP	SEL Adv 1000 Nus M2Mp	\$11,459.00	F2	2%	\$11,229.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1852-M3G	SEL Adv 1000 Nus -M3G	\$152,460.00	F2	2%	\$149,410.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1852-M3P	SEL Adv 1000 Nus -M3P	\$181,500.00	F2	2%	\$177,870.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1853-M1G	SEL Adv 250 Ccu -M1G	\$23,100.00	F2	2%	\$22,638.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1853-M1P	SEL Adv 250 Ccu -M1P	\$27,500.00	F2	2%	\$26,950.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1853-M2MG	SEL Adv 250 Ccu M2Mg	\$3,850.00	F2	2%	\$3,773.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1853-M2MP	SEL Adv 250 Ccu M2Mp	\$4,584.00	F2	2%	\$4,492.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1853-M3G	SEL Adv 250 Ccu -M3G	\$60,984.00	F2	2%	\$59,764.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1853-M3P	SEL Adv 250 Ccu -M3P	\$72,600.00	F2	2%	\$71,148.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1854-M1G	SEL Adv 500 Ccu -M1G	\$46,200.00	F2	2%	\$45,276.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1854-M1P	SEL Adv 500 Ccu -M1P	\$55,000.00	F2	2%	\$53,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1854-M2MG	SEL Adv 500 Ccu M2Mg	\$7,700.00	F2	2%	\$7,546.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1854-M2MP	SEL Adv 500 Ccu M2Mp	\$9,166.00	F2	2%	\$8,982.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1854-M3G	SEL Adv 500 Ccu -M3G	\$121,968.00	F2	2%	\$119,528.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1854-M3P	SEL Adv 500 Ccu -M3P	\$145,200.00	F2	2%	\$142,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1855-M1G	SEL Ent 500 Nus -M1G	\$40,425.00	F2	2%	\$39,616.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1855-M1P	SEL Ent 500 Nus -M1P	\$48,125.00	F2	2%	\$47,162.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1855-M2MG	SEL Ent 500 Nus M2Mg	\$5,775.00	F2	2%	\$5,659.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1855-M2MP	SEL Ent 500 Nus M2Mp	\$6,875.00	F2	2%	\$6,737.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1855-M3G	SEL Ent 500 Nus -M3G	\$106,722.00	F2	2%	\$104,587.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1855-M3P	SEL Ent 500 Nus -M3P	\$127,050.00	F2	2%	\$124,509.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1856-M1G	SEL Ent 1000 Nus -M1G	\$80,850.00	F2	2%	\$79,233.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1856-M1P	SEL Ent 1000 Nus -M1P	\$96,250.00	F2	2%	\$94,325.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1856-M2MG	SEL Ent 1000 Nus M2Mg	\$11,550.00	F2	2%	\$11,319.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1856-M2MP	SEL Ent 1000 Nus M2Mp	\$13,750.00	F2	2%	\$13,475.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1856-M3G	SEL Ent 1000 Nus -M3G	\$213,444.00	F2	2%	\$209,175.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1856-M3P	SEL Ent 1000 Nus -M3P	\$254,100.00	F2	2%	\$249,018.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1857-M1G	SEL Ent 250 Ccu -M1G	\$33,207.00	F2	2%	\$32,542.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1857-M1P	SEL Ent 250 Ccu -M1P	\$39,532.00	F2	2%	\$38,741.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1857-M2MG	SEL Ent 250 Ccu M2Mg	\$4,813.00	F2	2%	\$4,716.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1857-M2MP	SEL Ent 250 Ccu M2Mp	\$5,729.00	F2	2%	\$5,614.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1857-M3G	SEL Ent 250 Ccu -M3G	\$66,413.00	F2	2%	\$65,084.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1857-M3P	SEL Ent 250 Ccu -M3P	\$79,063.00	F2	2%	\$77,481.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1858-M1G	SEL Ent 500 Ccu -M1G	\$66,413.00	F2	2%	\$65,084.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1858-M1P	SEL Ent 500 Ccu -M1P	\$79,063.00	F2	2%	\$77,481.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1858-M2MG	SEL Ent 500 Ccu M2Mg	\$9,625.00	F2	2%	\$9,432.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1858-M2MP	SEL Ent 500 Ccu M2Mp	\$11,459.00	F2	2%	\$11,229.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1858-M3G	SEL Ent 500 Ccu -M3G	\$175,329.00	F2	2%	\$171,822.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1858-M3P	SEL Ent 500 Ccu -M3P	\$208,725.00	F2	2%	\$204,550.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1866-M1G	SEL View Std 10P Ccu -M1G	\$578.00	F2	2%	\$566.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1866-M1P	SEL View Std 10P Ccu -M1P	\$688.00	F2	2%	\$674.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1866-M2MG	SEL Horizon Std 10P Ccu M2Mg	\$97.00	F2	2%	\$95.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1866-M2MP	SEL Horizon Std 10P Ccu M2Mp	\$114.00	F2	2%	\$111.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1866-M3G	SEL View Std 10P Ccu -M3G	\$1,525.00	F2	2%	\$1,494.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1866-M3P	SEL View Std 10P Ccu -M3P	\$1,815.00	F2	2%	\$1,778.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1867-M1G	SEL View Std 100P Ccu -M1G	\$5,775.00	F2	2%	\$5,659.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1867-M1P	SEL View Std 100P Ccu -M1P	\$6,875.00	F2	2%	\$6,737.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1867-M2MG	SEL Horizon Std 100P Ccu M2Mg	\$963.00	F2	2%	\$943.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1867-M2MP	SEL Horizon Std 100P Ccu M2Mp	\$1,146.00	F2	2%	\$1,123.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1867-M3G	SEL View Std 100P Ccu -M3G	\$15,246.00	F2	2%	\$14,941.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1867-M3P	SEL View Std 100P Ccu -M3P	\$18,150.00	F2	2%	\$17,787.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1868-M1G	SEL View Std Add 10P Ccu -M1G	\$439.00	F2	2%	\$430.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1868-M1P	SEL View Std Add 10P Ccu -M1P	\$523.00	F2	2%	\$512.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1868-M2MG	SEL View Std Add 10P Ccu M2Mg	\$74.00	F2	2%	\$72.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1868-M2MP	SEL View Std Add 10P Ccu M2Mp	\$87.00	F2	2%	\$85.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1868-M3G	SEL View Std Add 10P Ccu -M3G	\$1,159.00	F2	2%	\$1,135.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1868-M3P	SEL View Std Add 10P Ccu -M3P	\$1,379.00	F2	2%	\$1,351.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	11-1869-M1G	SEL View Std Add 100P Ccu -M1G	\$4,389.00	F2	2%	\$4,301.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1869-M1P	SEL View Std Add 100P Ccu -M1P	\$5,225.00	F2	2%	\$5,120.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1869-M3G	SEL View Std Add 100P Ccu -M3G	\$11,587.00	F2	2%	\$11,355.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1869-M3P	SEL View Std Add 100P Ccu -M3P	\$13,794.00	F2	2%	\$13,518.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1977-M1G	SEL: PV-GFXD-CPU-G-SSS-F	\$578.00	F2	2%	\$566.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1977-M1P	SEL: PV-GFXD-CPU-P-SSS-F	\$688.00	F2	2%	\$674.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1977-M3G	SEL: PV-GFXD-CPU-3G-SSS-F	\$1,525.00	F2	2%	\$1,494.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1977-M3P	SEL: PV-GFXD-CPU-3P-SSS-F	\$1,815.00	F2	2%	\$1,778.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1980-M1G	SEL: VR6-OSTD25-G-SSS-F	\$722.00	F2	2%	\$707.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1980-M1P	SEL: VR6-OSTD25-P-SSS-F	\$859.00	F2	2%	\$841.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1980-M2MG	SEL: VR6-OADV-2M-GSSS-F	\$265.00	F2	2%	\$259.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1980-M2MP	SEL: VR6-OADV-2M-PSSS-F	\$316.00	F2	2%	\$309.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1980-M3G	SEL: VR6-OSTD25-3G-SSS-F	\$1,905.00	F2	2%	\$1,866.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1980-M3P	SEL: VR6-OSTD25-3P-SSS-F	\$2,268.00	F2	2%	\$2,222.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1981-M1G	SEL: VR6-OADV25-G-SSS-F	\$1,588.00	F2	2%	\$1,556.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1981-M1P	SEL: VR6-OADV25-P-SSS-F	\$1,891.00	F2	2%	\$1,853.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1981-M3G	SEL: VR6-OADV25-3G-SSS-F	\$4,193.00	F2	2%	\$4,109.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1981-M3P	SEL: VR6-OADV25-3P-SSS-F	\$4,992.00	F2	2%	\$4,892.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1982-M1G	SEL: VR6-OENT25-G-SSS-F	\$4,014.00	F2	2%	\$3,933.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1982-M1P	SEL: VR6-OENT25-P-SSS-F	\$4,778.00	F2	2%	\$4,682.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1982-M2MG	SEL: VR6-OENT-2M-GSSS-F	\$669.00	F2	2%	\$655.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1982-M2MP	SEL: VR6-OENT-2M-PSSS-F	\$796.00	F2	2%	\$780.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1982-M3G	SEL: VR6-OENT25-3G-SSS-F	\$10,597.00	F2	2%	\$10,385.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1982-M3P	SEL: VR6-OENT25-3P-SSS-F	\$12,615.00	F2	2%	\$12,362.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1986-M1G	SEL: VR6-ADVAD-P-SSS-F	\$413.00	F2	2%	\$404.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1986-M1P	SEL: VR6-ADVAD-G-SSS-F	\$347.00	F2	2%	\$340.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1987-M1G	SEL: VR6-PCADV25-G-SSS-F	\$1,155.00	F2	2%	\$1,131.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1987-M1P	SEL: VR6-PCADV25-P-SSS-F	\$1,375.00	F2	2%	\$1,347.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1987-M3G	SEL: VR6-PCADV25-3G-SSS-F	\$3,049.00	F2	2%	\$2,988.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1987-M3P	SEL: VR6-PCADV25-3P-SSS-F	\$3,630.00	F2	2%	\$3,557.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1988-M1G	SEL: VR6-PCENT25-G-SSS-F	\$2,281.00	F2	2%	\$2,235.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1988-M1P	SEL: VR6-PCENT25-P-SSS-F	\$2,716.00	F2	2%	\$2,661.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1988-M2MG	SEL: VR6-PCENT-2M-GSSS-F	\$381.00	F2	2%	\$373.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1988-M2MP	SEL: VR6-PCENT-2M-PSSS-F	\$453.00	F2	2%	\$443.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1988-M3G	SEL: VR6-PCENT25-3G-SSS-F	\$6,023.00	F2	2%	\$5,902.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1988-M3P	SEL: VR6-PCENT25-3P-SSS-F	\$7,170.00	F2	2%	\$7,026.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1994-M1G	SEL: CV-CCU-10-G-SSS-F	\$347.00	F2	2%	\$340.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1994-M1P	SEL: CV-CCU-10-P-SSS-F	\$413.00	F2	2%	\$404.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1994-M3G	SEL: CV-CCU-10-3G-SSS-F	\$915.00	F2	2%	\$896.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1994-M3P	SEL: CV-CCU-10-3P-SSS-F	\$1,089.00	F2	2%	\$1,067.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1995-M1G	SEL: CV-CCU-100-G-SSS-F	\$3,465.00	F2	2%	\$3,395.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1995-M1P	SEL: CV-CCU-100-P-SSS-F	\$4,125.00	F2	2%	\$4,042.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1995-M3G	SEL: CV-CCU-100-3G-SSS-F	\$9,148.00	F2	2%	\$8,965.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1995-M3P	SEL: CV-CCU-100-3P-SSS-F	\$10,890.00	F2	2%	\$10,672.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1998-M1G	SEL: VR6-VU10-G-SSS-F	\$174.00	F2	2%	\$170.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1998-M1P	SEL: VR6-VU10-P-SSS-F	\$207.00	F2	2%	\$202.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1998-M3G	SEL: VR6-VU10-3G-SSS-F	\$459.00	F2	2%	\$449.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1998-M3P	SEL: VR6-VU10-3P-SSS-F	\$546.00	F2	2%	\$535.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1999-M1G	SEL: VR6-VU100-G-SSS-F	\$1,733.00	F2	2%	\$1,698.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1999-M1P	SEL: VR6-VU100-P-SSS-F	\$2,063.00	F2	2%	\$2,021.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1999-M3G	SEL: VR6-VU100-3G-SSS-F	\$4,574.00	F2	2%	\$4,482.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1999-M3P	SEL: VR6-VU100-3P-SSS-F	\$5,445.00	F2	2%	\$5,336.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2006-M1G	SEL: VR6-BSTD-G-SSS-F	\$347.00	F2	2%	\$340.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2006-M1P	SEL: VR6-BSTD-P-SSS-F	\$413.00	F2	2%	\$404.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2006-M3G	SEL: VR6-BSTD-3G-SSS-F	\$915.00	F2	2%	\$896.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2006-M3P	SEL: VR6-BSTD-3P-SSS-F	\$1,089.00	F2	2%	\$1,067.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2007-M1G	SEL: VR6-BADV-G-SSS-F	\$520.00	F2	2%	\$509.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2007-M1P	SEL: VR6-BADV-P-SSS-F	\$619.00	F2	2%	\$606.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2007-M2MG	SEL: VR6-BADV-2M-GSSS-F	\$87.00	F2	2%	\$85.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2007-M2MP	SEL: VR6-BADV-2M-PSSS-F	\$103.00	F2	2%	\$100.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2007-M3G	SEL: VR6-BADV-3G-SSS-F	\$1,374.00	F2	2%	\$1,346.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2007-M3P	SEL: VR6-BADV-3P-SSS-F	\$1,635.00	F2	2%	\$1,602.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2008-M1G	SEL: VR6-BENT-G-SSS-F	\$780.00	F2	2%	\$764.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2008-M1P	SEL: VR6-BENT-P-SSS-F	\$928.00	F2	2%	\$909.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2008-M2MG	SEL: VR6-BENT-2M-GSSS-F	\$130.00	F2	2%	\$127.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2008-M2MP	SEL: VR6-BENT-2M-PSSS-F	\$155.00	F2	2%	\$151.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2008-M3G	SEL: VR6-BENT-3G-SSS-F	\$2,059.00	F2	2%	\$2,017.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2008-M3P	SEL: VR6-BENT-3P-SSS-F	\$2,451.00	F2	2%	\$2,401.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2009-M1G	SEL: VR6-BSTD25-G-SSS-F	\$1,155.00	F2	2%	\$1,131.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2009-M1P	SEL: VR6-BSTD25-P-SSS-F	\$1,375.00	F2	2%	\$1,347.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2009-M3G	SEL: VR6-BSTD25-3G-SSS-F	\$3,049.00	F2	2%	\$2,988.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2009-M3P	SEL: VR6-BSTD25-3P-SSS-F	\$3,630.00	F2	2%	\$3,557.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2013-M1G	SEL: VR-CODE-OSI-G-SSS-F	\$289.00	F2	2%	\$283.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2013-M1P	SEL: VR-CODE-OSI-P-SSS-F	\$344.00	F2	2%	\$337.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2013-M3G	SEL: VR-CODE-OSI-3G-SSS-F	\$764.00	F2	2%	\$748.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2013-M3P	SEL: VR-CODE-OSI-3P-SSS-F	\$909.00	F2	2%	\$890.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2014-M1G	SEL: VR-CODE-CPU-G-SSS-F	\$1,733.00	F2	2%	\$1,698.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2014-M1P	SEL: VR-CODE-CPU-P-SSS-F	\$2,063.00	F2	2%	\$2,021.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2014-M3G	SEL: VR-CODE-CPU-3G-SSS-F	\$4,574.00	F2	2%	\$4,482.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2014-M3P	SEL: VR-CODE-CPU-3P-SSS-F	\$5,445.00	F2	2%	\$5,336.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	11-2015-M1G	SEL: HZ-FLX-10-G-SSS-F	\$578.00	F2	2%	\$566.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2015-M1P	SEL: HZ-FLX-10-P-SSS-F	\$688.00	F2	2%	\$674.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2015-M3G	SEL: HZ-FLX-10-3G-SSS-F	\$1,525.00	F2	2%	\$1,494.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2015-M3P	SEL: HZ-FLX-10-3P-SSS-F	\$1,815.00	F2	2%	\$1,778.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2018-M1G	SEL: HZ-FLX-1-G-SSS-F	\$57.00	F2	2%	\$55.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2018-M1P	SEL: HZ-FLX-1-P-SSS-F	\$69.00	F2	2%	\$67.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2018-M2MG	SEL: HZ-FLX-2M-GSSS-F	\$9.00	F2	2%	\$8.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2018-M2MP	SEL: HZ-FLX-2M-PSSS-F	\$12.00	F2	2%	\$11.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2018-M3G	SEL: HZ-FLX-1-3G-SSS-F	\$151.00	F2	2%	\$147.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2018-M3P	SEL: HZ-FLX-1-3P-SSS-F	\$183.00	F2	2%	\$179.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2053-M1G	SEL: VR-STE-ADV-G-SSS-F	\$3,898.00	F2	2%	\$3,820.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2053-M1P	SEL: VR-STE-ADV-P-SSS-F	\$4,641.00	F2	2%	\$4,548.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2053-M2MG	SEL: VR-STEADV-2M-GSSS-F	\$649.00	F2	2%	\$636.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2053-M2MP	SEL: VR-STEADV-2M-PSSS-F	\$773.00	F2	2%	\$757.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2053-M3G	SEL: VR-STE-ADV-3G-SSS-F	\$10,292.00	F2	2%	\$10,086.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2053-M3P	SEL: VR-STE-ADV-3P-SSS-F	\$12,252.00	F2	2%	\$12,006.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2067-M1G	SEL: MGP-10-G-SSS-F	\$347.00	F2	2%	\$340.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2067-M1P	SEL: MGP-10-P-SSS-F	\$413.00	F2	2%	\$404.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2067-M3G	SEL: MGP-10-3G-SSS-F	\$915.00	F2	2%	\$896.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2067-M3P	SEL: MGP-10-3P-SSS-F	\$1,089.00	F2	2%	\$1,067.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2068-M1G	SEL: MGP-100-G-SSS-F	\$3,465.00	F2	2%	\$3,395.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2068-M1P	SEL: MGP-100-P-SSS-F	\$4,125.00	F2	2%	\$4,042.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2068-M3G	SEL: MGP-100-3G-SSS-F	\$9,148.00	F2	2%	\$8,965.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2068-M3P	SEL: MGP-100-3P-SSS-F	\$10,890.00	F2	2%	\$10,672.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2075-M1P	SEL: WSP-STE-10-P-SSS-F	\$1,535.00	F2	2%	\$1,504.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2075-M2MP	SEL: WSP-STE-10-2M-PSSS-F	\$256.00	F2	2%	\$250.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2075-M3P	SEL: WSP-STE-10-3P-SSS-F	\$4,051.00	F2	2%	\$3,969.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2076-M1P	SEL: WSP-STE-100-P-SSS-F	\$15,345.00	F2	2%	\$15,038.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2076-M2MP	SEL: WSP-STE-100-2M-PSSS-F	\$2,558.00	F2	2%	\$2,506.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2076-M3P	SEL: WSP-STE-100-3P-SSS-F	\$40,511.00	F2	2%	\$39,700.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2112-M1G	SEL: ST6-VSAN-G-SSS-F	\$576.00	F2	2%	\$564.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2112-M1P	SEL: ST6-VSAN-P-SSS-F	\$686.00	F2	2%	\$672.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2112-M3G	SEL: ST6-VSAN-3G-SSS-F	\$1,522.00	F2	2%	\$1,491.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2112-M3P	SEL: ST6-VSAN-3P-SSS-F	\$1,812.00	F2	2%	\$1,775.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2113-M1G	SEL: ST6-VSAN-BN-G-SSS-F	\$3,458.00	F2	2%	\$3,388.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2113-M1P	SEL: ST6-VSAN-BN-P-SSS-F	\$4,118.00	F2	2%	\$4,035.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2113-M2MG	SEL: ST6-VSANBN-2M-GSSS-F	\$576.00	F2	2%	\$564.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2113-M2MP	SEL: ST6-VSANBN-2M-PSSS-F	\$686.00	F2	2%	\$672.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2113-M3G	SEL: ST6-VSAN-BN-3G-SSS-F	\$9,130.00	F2	2%	\$8,947.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2113-M3P	SEL: ST6-VSAN-BN-3P-SSS-F	\$10,873.00	F2	2%	\$10,655.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2114-M1G	SEL: ST6-VSDT100-G-SSS-F	\$1,155.00	F2	2%	\$1,131.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2114-M1P	SEL: ST6-VSDT100-P-SSS-F	\$1,375.00	F2	2%	\$1,347.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2114-M3G	SEL: ST6-VSDT100-3G-SSS-F	\$3,049.00	F2	2%	\$2,988.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2114-M3P	SEL: ST6-VSDT100-3P-SSS-F	\$3,630.00	F2	2%	\$3,557.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2115-M1G	SEL: ST6-VSDT10-G-SSS-F	\$116.00	F2	2%	\$113.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2115-M1P	SEL: ST6-VSDT10-P-SSS-F	\$138.00	F2	2%	\$135.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2115-M3G	SEL: ST6-VSDT10-3G-SSS-F	\$305.00	F2	2%	\$298.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2115-M3P	SEL: ST6-VSDT10-3P-SSS-F	\$363.00	F2	2%	\$355.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2116-M1G	SEL: VCS6-FND-G-SSS-F	\$600.00	F2	2%	\$588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2116-M1P	SEL: VCS6-FND-P-SSS-F	\$710.00	F2	2%	\$695.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	112116M3G	SEL: VCS6-FND-3G-SSS-F	\$1,583.00	F2	2%	\$1,551.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2116-M3P	SEL: VCS6-FND-3P-SSS-F	\$1,873.00	F2	2%	\$1,835.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2118-M1G	SEL: VCS6-STD-G-SSS-F	\$1,154.00	F2	2%	\$1,130.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2118-M1P	SEL: VCS6-STD-P-SSS-F	\$1,374.00	F2	2%	\$1,346.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2118-M2MG	SEL: VCS6-STD-2M-GSSS-F	\$193.00	F2	2%	\$189.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2118-M2MP	SEL: VCS6-STD-2M-PSSS-F	\$229.00	F2	2%	\$224.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2118-M3G	SEL: VCS6-STD-3G-SSS-F	\$3,046.00	F2	2%	\$2,985.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2118-M3P	SEL: VCS6-STD-3P-SSS-F	\$3,627.00	F2	2%	\$3,554.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2119-M1G	SEL: VC-SRM6-25E-G-SSS-F	\$2,859.00	F2	2%	\$2,801.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2119-M1P	SEL: VC-SRM6-25E-P-SSS-F	\$3,403.00	F2	2%	\$3,334.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2119-M2MG	SEL: VC-SRM6-25-2M-GSSS-F	\$476.00	F2	2%	\$466.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2119-M2MP	SEL: VC-SRM6-25-2M-PSSS-F	\$568.00	F2	2%	\$556.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2119-M3G	SEL: VC-SRM6-25E-3G-SSS-F	\$7,547.00	F2	2%	\$7,396.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2119-M3P	SEL: VC-SRM6-25E-3P-SSS-F	\$8,985.00	F2	2%	\$8,805.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2121-M1G	SEL: VC-SRM6-25S-G-SSS-F	\$1,126.00	F2	2%	\$1,103.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2121-M1P	SEL: VC-SRM6-25S-P-SSS-F	\$1,341.00	F2	2%	\$1,314.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2121-M3G	SEL: VC-SRM6-25S-3G-SSS-F	\$2,974.00	F2	2%	\$2,914.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2121-M3P	SEL: VC-SRM6-25S-3P-SSS-F	\$3,540.00	F2	2%	\$3,469.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2202-M1G	SEL: UEM-CCU-10-G-SSS-F	\$116.00	F2	2%	\$113.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2202-M1P	SEL: UEM-CCU-10-P-SSS-F	\$138.00	F2	2%	\$135.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2202-M3G	SEL: UEM-CCU-10-3G-SSS-F	\$305.00	F2	2%	\$298.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2202-M3P	SEL: UEM-CCU-10-3P-SSS-F	\$363.00	F2	2%	\$355.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2203-M1G	SEL: UEM-CCU-100-G-SSS-F	\$1,155.00	F2	2%	\$1,131.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2203-M1P	SEL: UEM-CCU-100-P-SSS-F	\$1,375.00	F2	2%	\$1,347.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2203-M3G	SEL: UEM-CCU-100-3G-SSS-F	\$3,049.00	F2	2%	\$2,988.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2203-M3P	SEL: UEM-CCU-100-3P-SSS-F	\$3,630.00	F2	2%	\$3,557.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2204-M1G	SEL: UEM-NU-10-G-SSS-F	\$69.00	F2	2%	\$67.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2204-M1P	SEL: UEM-NU-10-P-SSS-F	\$83.00	F2	2%	\$81.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2204-M3G	SEL: UEM-NU-10-3G-SSS-F	\$183.00	F2	2%	\$179.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2204-M3P	SEL: UEM-NU-10-3P-SSS-F	\$218.00	F2	2%	\$213.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	11-2205-M1G	SEL: UEM-NU-100-G-SSS-F	\$693.00	F2	2%	\$679.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2205-M1P	SEL: UEM-NU-100-P-SSS-F	\$825.00	F2	2%	\$808.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2205-M3G	SEL: UEM-NU-100-3G-SSS-F	\$1,830.00	F2	2%	\$1,793.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2205-M3P	SEL: UEM-NU-100-3P-SSS-F	\$2,178.00	F2	2%	\$2,134.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2210-M1G	SEL: HZ-APMC-10-G-SSS-F	\$416.00	F2	2%	\$407.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2210-M1P	SEL: HZ-APMC-10-P-SSS-F	\$495.00	F2	2%	\$485.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2210-M3G	SEL: HZ-APMC-10-3G-SSS-F	\$1,098.00	F2	2%	\$1,076.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2210-M3P	SEL: HZ-APMC-10-3P-SSS-F	\$1,307.00	F2	2%	\$1,280.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2211-M1G	SEL: HZ-APMC-100-G-SSS-F	\$4,158.00	F2	2%	\$4,074.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2211-M1P	SEL: HZ-APMC-100-P-SSS-F	\$4,950.00	F2	2%	\$4,851.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2211-M3G	SEL: HZ-APMC-100-3G-SSS-F	\$10,977.00	F2	2%	\$10,757.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2211-M3P	SEL: HZ-APMC-100-3P-SSS-F	\$13,068.00	F2	2%	\$12,806.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2212-M1G	SEL: HZ-APMN-10-G-SSS-F	\$277.00	F2	2%	\$271.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2212-M1P	SEL: HZ-APMN-10-P-SSS-F	\$330.00	F2	2%	\$323.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2212-M3G	SEL: HZ-APMN-10-3G-SSS-F	\$732.00	F2	2%	\$717.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2212-M3P	SEL: HZ-APMN-10-3P-SSS-F	\$871.00	F2	2%	\$853.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2213-M1G	SEL: HZ-APMN-100-G-SSS-F	\$2,772.00	F2	2%	\$2,716.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2213-M1P	SEL: HZ-APMN-100-P-SSS-F	\$3,300.00	F2	2%	\$3,234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2213-M3G	SEL: HZ-APMN-100-3G-SSS-F	\$7,318.00	F2	2%	\$7,171.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2213-M3P	SEL: HZ-APMN-100-3P-SSS-F	\$8,712.00	F2	2%	\$8,537.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2218-M1P	SEL: CN-ABD-P-SSS-F	\$24,750.00	F2	2%	\$24,255.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2218-M3P	SEL: CN-ABD-3P-SSS-F	\$65,340.00	F2	2%	\$64,033.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2219-M1P	SEL: CN-CP-P-SSS-F	\$8,250.00	F2	2%	\$8,085.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2219-M3P	SEL: CN-CP-3P-SSS-F	\$21,780.00	F2	2%	\$21,344.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2220-M1P	SEL: CN-DR-P-SSS-F	\$4,125.00	F2	2%	\$4,042.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2220-M3P	SEL: CN-DR-3P-SSS-F	\$10,890.00	F2	2%	\$10,672.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2221-M1P	SEL: CN-RP-P-SSS-F	\$8,250.00	F2	2%	\$8,085.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2221-M3P	SEL: CN-RP-3P-SSS-F	\$21,780.00	F2	2%	\$21,344.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2230-M1G	SEL: VC-SRM6-ENT-G-SSS-F	\$114.00	F2	2%	\$111.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2230-M1P	SEL: VC-SRM6-ENT-P-SSS-F	\$136.00	F2	2%	\$133.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2242-M1P	SEL: WSP-STE-20-P-SSS-F	\$3,069.00	F2	2%	\$3,007.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2242-M2MP	SEL: WSP-STE-20-2M-PSSS-F	\$512.00	F2	2%	\$501.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2242-M3P	SEL: WSP-STE-20-3P-SSS-F	\$8,102.00	F2	2%	\$7,939.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2243-M1P	SEL: WSP-STE-200-P-SSS-F	\$30,690.00	F2	2%	\$30,076.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2243-M2MP	SEL: WSP-STE-200-2M-PSSS-F	\$5,115.00	F2	2%	\$5,012.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2243-M3P	SEL: WSP-STE-200-3P-SSS-F	\$81,022.00	F2	2%	\$79,401.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2244-M1G	SEL: HZ-LXC-10-G-SSS-F	\$347.00	F2	2%	\$340.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2244-M1P	SEL: HZ-LXC-10-P-SSS-F	\$413.00	F2	2%	\$404.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2244-M3G	SEL: HZ-LXC-10-3G-SSS-F	\$915.00	F2	2%	\$896.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2244-M3P	SEL: HZ-LXC-10-3P-SSS-F	\$1,089.00	F2	2%	\$1,067.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2245-M1G	SEL: HZ-LXC-100-G-SSS-F	\$3,465.00	F2	2%	\$3,395.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2245-M1P	SEL: HZ-LXC-100-P-SSS-F	\$4,125.00	F2	2%	\$4,042.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2245-M3G	SEL: HZ-LXC-100-3G-SSS-F	\$9,148.00	F2	2%	\$8,965.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2245-M3P	SEL: HZ-LXC-100-3P-SSS-F	\$10,890.00	F2	2%	\$10,672.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2248-M1G	SEL: VR6-MEDI-G-SSS-F	\$13,860.00	F2	2%	\$13,582.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2248-M1P	SEL: VR6-MEDI-P-SSS-F	\$16,500.00	F2	2%	\$16,170.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2248-M3G	SEL: VR6-MEDI-3G-SSS-F	\$36,590.00	F2	2%	\$35,858.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2248-M3P	SEL: VR6-MEDI-3P-SSS-F	\$43,560.00	F2	2%	\$42,688.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1162-M2MG	SEL 1162-M2MG VF-ADV-2M-GSSS-F	\$97.00	F2	2%	\$95.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1162-M2MP	SEL 1162-M2MP VF-ADV-2M-PSSS-F	\$114.00	F2	2%	\$111.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1164-M1G	SEL 1164-M1G VF-STD-G-SSS-F	\$347.00	F2	2%	\$340.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1164-M1P	SEL 1164-M1P VF-STD-P-SSS-F	\$413.00	F2	2%	\$404.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1164-M3G	SEL 1164-M3G VF-STD-3G-SSS-F	\$915.00	F2	2%	\$896.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1164-M3P	SEL 1164-M3P VF-STD-3P-SSS-F	\$1,089.00	F2	2%	\$1,067.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1165-M1G	SEL 1165-M1G VF-ADV-G-SSS-F	\$578.00	F2	2%	\$566.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1165-M1P	SEL 1165-M1P VF-ADV-P-SSS-F	\$688.00	F2	2%	\$674.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1165-M3G	SEL 1165-M3G VF-ADV-3G-SSS-F	\$1,525.00	F2	2%	\$1,494.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1165-M3P	SEL 1165-M3P VF-ADV-3P-SSS-F	\$1,815.00	F2	2%	\$1,778.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1241-M2MG	SEL 1241-M2MG VU5-PRA100-2M-GSSS-F	\$732.00	F2	2%	\$717.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1241-M2MP	SEL 1241-M2MP VU5-PRA100-2M-PSSS-F	\$871.00	F2	2%	\$853.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1271-M1G	SEL 1271-M1G THIN-100PK-G-SSS-F	\$439.00	F2	2%	\$430.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1271-M1P	SEL 1271-M1P THIN-100PK-P-SSS-F	\$523.00	F2	2%	\$512.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1271-M3G	SEL 1271-M3G THIN-100PK-3G-SSS-F	\$1,159.00	F2	2%	\$1,135.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1271-M3P	SEL 1271-M3P THIN-100PK-3P-SSS-F	\$1,379.00	F2	2%	\$1,351.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1307-M1G	SEL 1307-M1G DF-BMF100P-G-TLSS-F	\$185,625.00	F2	2%	\$181,912.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1307-M1P	SEL 1307-M1P DF-BMF100P-P-TLSS-F	\$206,250.00	F2	2%	\$202,125.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1307-M2G	SEL 1307-M2G DF-BMF100P-2G-TLSS-F	\$348,975.00	F2	2%	\$341,995.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1307-M2P	SEL 1307-M2P DF-BMF100P-2P-TLSS-F	\$387,750.00	F2	2%	\$379,995.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1307-M3G	SEL 1307-M3G DF-BMF100P-3G-TLSS-F	\$490,050.00	F2	2%	\$480,249.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1307-M3P	SEL 1307-M3P DF-BMF100P-3P-TLSS-F	\$544,500.00	F2	2%	\$533,610.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1309-M1G	SEL 1309-M1G DF-FMF50P-G-TLSS-F	\$123,750.00	F2	2%	\$121,275.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1309-M1P	SEL 1309-M1P DF-FMF50P-P-TLSS-F	\$137,500.00	F2	2%	\$134,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1309-M2G	SEL 1309-M2G DF-FMF50P-2G-TLSS-F	\$232,650.00	F2	2%	\$227,997.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1309-M2P	SEL 1309-M2P DF-FMF50P-2P-TLSS-F	\$258,500.00	F2	2%	\$253,330.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1309-M3G	SEL 1309-M3G DF-FMF50P-3G-TLSS-F	\$326,700.00	F2	2%	\$320,166.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1309-M3P	SEL 1309-M3P DF-FMF50P-3P-TLSS-F	\$363,000.00	F2	2%	\$355,740.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1399-LIC-M1G	SEL 1399-LIC-M1G DF-ITBM-G-SAAS-F	\$7,425.00	F2	2%	\$7,276.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1399-LIC-M1P	SEL 1399-LIC-M1P DF-ITBM-P-SAAS-F	\$8,250.00	F2	2%	\$8,085.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1399-LIC-M2G	SEL 1399-LIC-M2G DF-ITBM-2G-SAAS-F	\$13,959.00	F2	2%	\$13,679.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1399-LIC-M2P	SEL 1399-LIC-M2P DF-ITBM-2P-SAAS-F	\$15,510.00	F2	2%	\$15,199.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	1399-LIC-M3G	SEL 1399-LIC-M3G DF-ITBM-3G-SAAS-F	\$19,602.00	F2	2%	\$19,209.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1399-LIC-M3P	SEL 1399-LIC-M3P DF-ITBM-3P-SAAS-F	\$21,780.00	F2	2%	\$21,344.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1400-LIC-M1G	SEL 1400-LIC-M1G DF-ITBM-G-TLSS-F	\$7,425.00	F2	2%	\$7,276.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1400-LIC-M1P	SEL 1400-LIC-M1P DF-ITBM-P-TLSS-F	\$8,250.00	F2	2%	\$8,085.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1400-LIC-M2G	SEL 1400-LIC-M2G DF-ITBM-2G-TLSS-F	\$13,959.00	F2	2%	\$13,679.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1400-LIC-M2P	SEL 1400-LIC-M2P DF-ITBM-2P-TLSS-F	\$15,510.00	F2	2%	\$15,199.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1400-LIC-M3G	SEL 1400-LIC-M3G DF-ITBM-3G-TLSS-F	\$19,602.00	F2	2%	\$19,209.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1400-LIC-M3P	SEL 1400-LIC-M3P DF-ITBM-3P-TLSS-F	\$21,780.00	F2	2%	\$21,344.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1401-LIC-M1G	SEL 1401-LIC-M1G DF-ITFM-G-SAAS-F	\$7,425.00	F2	2%	\$7,276.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1401-LIC-M1P	SEL 1401-LIC-M1P DF-ITFM-P-SAAS-F	\$8,250.00	F2	2%	\$8,085.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1401-LIC-M2G	SEL 1401-LIC-M2G DF-ITFM-2G-SAAS-F	\$13,959.00	F2	2%	\$13,679.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1401-LIC-M2P	SEL 1401-LIC-M2P DF-ITFM-2P-SAAS-F	\$15,510.00	F2	2%	\$15,199.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1401-LIC-M3G	SEL 1401-LIC-M3G DF-ITFM-3G-SAAS-F	\$19,602.00	F2	2%	\$19,209.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1401-LIC-M3P	SEL 1401-LIC-M3P DF-ITFM-3P-SAAS-F	\$21,780.00	F2	2%	\$21,344.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1402-LIC-M1G	SEL 1402-LIC-M1G DF-ITFM-G-TLSS-F	\$7,425.00	F2	2%	\$7,276.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1402-LIC-M1P	SEL 1402-LIC-M1P DF-ITFM-P-TLSS-F	\$8,250.00	F2	2%	\$8,085.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1402-LIC-M2G	SEL 1402-LIC-M2G DF-ITFM-2G-TLSS-F	\$13,959.00	F2	2%	\$13,679.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1402-LIC-M2P	SEL 1402-LIC-M2P DF-ITFM-2P-TLSS-F	\$15,510.00	F2	2%	\$15,199.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1402-LIC-M3G	SEL 1402-LIC-M3G DF-ITFM-3G-TLSS-F	\$19,602.00	F2	2%	\$19,209.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1402-LIC-M3P	SEL 1402-LIC-M3P DF-ITFM-3P-TLSS-F	\$21,780.00	F2	2%	\$21,344.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1433-M1G	SEL 1433-M1G VF-DD2-25VM-G-SSS-F	\$4,332.00	F2	2%	\$4,245.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1433-M1P	SEL 1433-M1P VF-DD2-25VM-P-SSS-F	\$5,157.00	F2	2%	\$5,053.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1433-M3G	SEL 1433-M3G VF-DD2-25VM-3G-SSS-F	\$11,436.00	F2	2%	\$11,207.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1433-M3P	SEL 1433-M3P VF-DD2-25VM-3P-SSS-F	\$13,614.00	F2	2%	\$13,341.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1548-LIC-M1G	SEL 1548-LIC-M1G DF-FMF5SA-G-SAAS-F	\$99,000.00	F2	2%	\$97,020.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1548-LIC-M1P	SEL 1548-LIC-M1P DF-FMF5SA-P-SAAS-F	\$110,000.00	F2	2%	\$107,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1548-LIC-M2G	SEL 1548-LIC-M2G DF-FMF5SA-2G-SAAS-F	\$186,120.00	F2	2%	\$182,397.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1548-LIC-M2P	SEL 1548-LIC-M2P DF-FMF5SA-2P-SAAS-F	\$206,800.00	F2	2%	\$202,664.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1548-LIC-M3G	SEL 1548-LIC-M3G DF-FMF5SA-3G-SAAS-F	\$261,360.00	F2	2%	\$256,132.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1548-LIC-M3P	SEL 1548-LIC-M3P DF-FMF5SA-3P-SAAS-F	\$290,400.00	F2	2%	\$284,592.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1549-LIC-M1G	SEL 1549-LIC-M1G DF-BMF10SA-G-SAAS-F	\$148,500.00	F2	2%	\$145,530.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1549-LIC-M1P	SEL 1549-LIC-M1P DF-BMF10SA-P-SAAS-F	\$165,000.00	F2	2%	\$161,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1549-LIC-M2G	SEL 1549-LIC-M2G DF-BMF10SA-2G-SAAS-F	\$279,180.00	F2	2%	\$273,596.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1549-LIC-M2P	SEL 1549-LIC-M2P DF-BMF10SA-2P-SAAS-F	\$310,200.00	F2	2%	\$303,996.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1549-LIC-M3G	SEL 1549-LIC-M3G DF-BMF10SA-3G-SAAS-F	\$392,040.00	F2	2%	\$384,199.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1549-LIC-M3P	SEL 1549-LIC-M3P DF-BMF10SA-3P-SAAS-F	\$435,600.00	F2	2%	\$426,888.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1550-LIC-M1G	SEL 1550-LIC-M1G DF-FMAD5SA-G-SAAS-F	\$25,300.00	F2	2%	\$24,794.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1550-LIC-M1P	SEL 1550-LIC-M1P DF-FMAD5SA-P-SAAS-F	\$27,500.00	F2	2%	\$26,950.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1550-LIC-M2G	SEL 1550-LIC-M2G DF-FMAD5SA-2G-SAAS-F	\$47,520.00	F2	2%	\$46,569.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1550-LIC-M2P	SEL 1550-LIC-M2P DF-FMAD5SA-2P-SAAS-F	\$51,700.00	F2	2%	\$50,666.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1550-LIC-M3G	SEL 1550-LIC-M3G DF-FMAD5SA-3G-SAAS-F	\$66,770.00	F2	2%	\$65,434.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1550-LIC-M3P	SEL 1550-LIC-M3P DF-FMAD5SA-3P-SAAS-F	\$72,600.00	F2	2%	\$71,148.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1560-M1G	SEL 1560-M1G VC56-STD25-G-SSS-F	\$726.00	F2	2%	\$711.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1560-M1P	SEL 1560-M1P VC56-STD25-P-SSS-F	\$864.00	F2	2%	\$846.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1561-M1G	SEL 1561-M1G VC56-ADV25-G-SSS-F	\$1,447.00	F2	2%	\$1,418.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1561-M1P	SEL 1561-M1P VC56-ADV25-P-SSS-F	\$1,722.00	F2	2%	\$1,687.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1562-M1G	SEL 1562-M1G VC56-ENT25-G-SSS-F	\$3,465.00	F2	2%	\$3,395.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1562-M1P	SEL 1562-M1P VC56-ENT25-P-SSS-F	\$4,125.00	F2	2%	\$4,042.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1564-M1G	SEL 1564-M1G VC56-ENTP25-G-SSS-F	\$8,058.00	F2	2%	\$7,896.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1564-M1P	SEL 1564-M1P VC56-ENTP25-P-SSS-F	\$9,592.00	F2	2%	\$9,400.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1568-M1G	SEL 1568-M1G VF-HYPM5-G-SSS-F	\$83.00	F2	2%	\$81.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1568-M1P	SEL 1568-M1P VF-HYPM5-P-SSS-F	\$99.00	F2	2%	\$97.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1568-M3G	SEL 1568-M3G VF-HYPM5-3G-SSS-F	\$218.00	F2	2%	\$213.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1568-M3P	SEL 1568-M3P VF-HYPM5-3P-SSS-F	\$261.00	F2	2%	\$255.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1591-LIC-L1	SEL 1591-LIC-L1 CA-DEVK-F-L1	\$20,900.00	F2	2%	\$20,482.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1591-LIC-L2	SEL 1591-LIC-L2 CA-DEVK-F-L2	\$20,460.00	F2	2%	\$20,050.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1591-LIC-L3	SEL 1591-LIC-L3 CA-DEVK-F-L3	\$19,800.00	F2	2%	\$19,404.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1591-LIC-L4	SEL 1591-LIC-L4 CA-DEVK-F-L4	\$19,140.00	F2	2%	\$18,757.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1591-LIC-L5	SEL 1591-LIC-L5 CA-DEVK-F-L5	\$18,260.00	F2	2%	\$17,894.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1591-M1G	SEL 1591-M1G CA-DEVK-G-SSS-F	\$4,620.00	F2	2%	\$4,527.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1591-M1P	SEL 1591-M1P CA-DEVK-P-SSS-F	\$5,500.00	F2	2%	\$5,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1591-M3G	SEL 1591-M3G CA-DEVK-3G-SSS-F	\$12,197.00	F2	2%	\$11,953.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1591-M3P	SEL 1591-M3P CA-DEVK-3P-SSS-F	\$14,520.00	F2	2%	\$14,229.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1593-M1G	SEL 1593-M1G CA-AUTDT25-G-SSS-F	\$769.00	F2	2%	\$753.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1593-M1P	SEL 1593-M1P CA-AUTDT25-P-SSS-F	\$914.00	F2	2%	\$895.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1593-M3G	SEL 1593-M3G CA-AUTDT25-3G-SSS-F	\$2,030.00	F2	2%	\$1,989.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1593-M3P	SEL 1593-M3P CA-AUTDT25-3P-SSS-F	\$2,413.00	F2	2%	\$2,364.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1601-M1G	SEL 1601-M1G HZ-MRG-10-G-SSS-F	\$347.00	F2	2%	\$340.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1601-M1P	SEL 1601-M1P HZ-MRG-10-P-SSS-F	\$413.00	F2	2%	\$404.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1601-M3G	SEL 1601-M3G HZ-MRG-10-3G-SSS-F	\$915.00	F2	2%	\$896.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1601-M3P	SEL 1601-M3P HZ-MRG-10-3P-SSS-F	\$1,089.00	F2	2%	\$1,067.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1602-M1G	SEL 1602-M1G HZ-MRG-100-G-SSS-F	\$3,465.00	F2	2%	\$3,395.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1602-M1P	SEL 1602-M1P HZ-MRG-100-P-SSS-F	\$4,125.00	F2	2%	\$4,042.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1602-M3G	SEL 1602-M3G HZ-MRG-100-3G-SSS-F	\$9,148.00	F2	2%	\$8,965.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1602-M3P	SEL 1602-M3P HZ-MRG-100-3P-SSS-F	\$10,890.00	F2	2%	\$10,672.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	250DA1PRSSP	SEL DATADV250 1PRB 1YSS SP	\$30,110.00	F2	2%	\$29,507.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	250DA1PRSSP2	SEL 2NDYSS SPRENDATADV250 1P	\$5,735.00	F2	2%	\$5,620.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	250DAL1PRSSP	SEL DA IDU LITE250 1DAPROBE50SL SS SUP	\$15,055.00	F2	2%	\$14,753.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	250DAL1PRSSP2	SEL SS&SUPPRT DAIDULITE250 1DAPROBE50SL	\$2,868.00	F2	2%	\$2,810.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	250DCODSSP2-1	SEL SS&SuprenIDU ClasFwkOdr 250	\$3,333.00	F2	2%	\$3,266.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	250DCOSSP2-1	SEL SS&Sup ren IDUClasFr SPOn 250	\$3,333.00	F2	2%	\$3,266.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	250DCSSP2-2	SEL SS and Sup ren for IDUClasFr 250	\$3,333.00	F2	2%	\$3,266.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	250DCUSSP2-1	SEL SS and Sup ren for IDUClasFrWkUx250	\$3,333.00	F2	2%	\$3,266.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	250DLSS2-3	SEL SS REN FOR DL FOR 250 USERS	\$1,936.00	F2	2%	\$1,897.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	250DLSSP2-3	SEL SS&SUP REN FOR DL FOR 250 USERS	\$2,581.00	F2	2%	\$2,529.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	250DLSS2-1	SEL SS RENEWAL FOR DLSUI FOR 250	\$3,011.00	F2	2%	\$2,950.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	250DLSSSP2-1	SEL SS AND SUP REN FOR DLSUI FOR 250	\$4,015.00	F2	2%	\$3,934.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	250DLXSS2-1	SEL SS REN FOR DL ANALY 250 USERS	\$1,290.00	F2	2%	\$1,264.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	250DLXSSP2-1	SEL SS & SUP REN FOR DL ANALY 250 USERS	\$1,721.00	F2	2%	\$1,686.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	250DPSSP	SEL DATAPRIVILEGE250 1YSS SP	\$11,838.00	F2	2%	\$11,601.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	250DPSSP2-1	SEL SECOND YEAR SS SP FOR F-V250DPSSP	\$2,257.00	F2	2%	\$2,211.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	250DPSSP2	SEL SS &Sup renewal for DP SP for 250	\$2,257.00	F2	2%	\$2,211.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	250DSSSP	SEL DATADVANTAGEDS250 SS SUPPORT	\$9,711.00	F2	2%	\$9,516.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	250DSSSP2	SEL SS SUPPORT RENEWALDATADVANTAGEDS250	\$1,852.00	F2	2%	\$1,814.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	250DWS1PRSSP2-1	SEL SS&Sup rene DWSP250user+1Pb/Col50SL	\$5,735.00	F2	2%	\$5,620.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	250DWW1PRSS2-1	SEL SS rene DWWin250use+1Pb/Col50SL	\$4,301.00	F2	2%	\$4,214.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	250DWW1PRSSP2-1	SEL SS&Sup rene DWWin250use+1Pb/Col50SL	\$5,735.00	F2	2%	\$5,620.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	250EC1PRSSP	SEL DA EXCHANGE250 1DAPROBE50SL SS SUP	\$30,110.00	F2	2%	\$29,507.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	250EC1PRSSP2	SEL SECOND YEAR SS SP FOR V250EXC1PRSSP2	\$5,735.00	F2	2%	\$5,620.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	250ECLO1PRSSP2	SEL SS&SuprenDAExOnL 250+ 1DAPb/Col 50SL	\$2,868.00	F2	2%	\$2,810.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	250FCSSP	SEL IDU FRAMEWORK CONNECTOR250 1YSS SP	\$10,924.00	F2	2%	\$10,705.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	250FCSSP2-1	SEL SECOND YEAR SS SP FOR V250FCSSP2	\$2,083.00	F2	2%	\$2,041.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	250ODL1PRSSP2	SEL SS&SuprenDAODLite 250+1DAPb/Col50SL	\$2,868.00	F2	2%	\$2,810.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	250SP1PRSSP	SEL DA IDU SP250 1DAPROBE50SL SS SUPPORT	\$30,110.00	F2	2%	\$29,507.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	250SP1PRSSP2	SEL SS&SUPPORDA IDU SP250 1DAPROBE50SL	\$5,735.00	F2	2%	\$5,620.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	250SPLO1PRSSP2	SEL SS&SuprenDASPOnLite250+1DAPb/Col50SL	\$2,868.00	F2	2%	\$2,810.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	250UX1PRSSP	SEL DA IDU UX250 1DAPROBE50SL SS SUPPORT	\$30,110.00	F2	2%	\$29,507.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	250UX1PRSSP2	SEL SS SUPPORDA IDU UX 250 1DAPROBE50SL	\$5,735.00	F2	2%	\$5,620.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	25DA1PRSSP	SEL DA IDU 25USERS1DAPROBE50SL&SS&SUP1YR	\$9,176.00	F2	2%	\$8,992.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	25DA1PRSSP2	SEL SS&SUPPORDA IDU SP25 1DAPROBE50SL	\$1,721.00	F2	2%	\$1,686.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	25DAL1PRSSP	SEL DA IDU LITE25 1DAPROBE50SL SS SUP	\$4,588.00	F2	2%	\$4,496.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	25DAL1PRSSP2	SEL SS&SUPPORDA IDULULITE25 1DAPROBE50SL	\$860.00	F2	2%	\$842.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	25DCODSSP2-1	SEL SS&SuprenIDUClasFrWkODr25	\$1,016.00	F2	2%	\$995.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	25DCOSSP2-1	SEL SS&Sup ren IDUClasFr SPOn 25	\$1,016.00	F2	2%	\$995.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	25DCSSP2-2	SEL SS and Sup ren for IDUClasFr25	\$1,016.00	F2	2%	\$995.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	25DCUSSP2-1	SEL SS and Sup ren for IDUClasFrWkUx25	\$1,016.00	F2	2%	\$995.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	25DLSS2-3	SEL SS REN FOR DL FOR 25 USERS	\$585.00	F2	2%	\$573.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	25DLSSP2-3	SEL SS AND SUP REN FOR DL FOR 25 USERS	\$774.00	F2	2%	\$758.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	25DLSS2-1	SEL SS RENEWAL FOR DLSUI FOR 25	\$910.00	F2	2%	\$891.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	25DLSSSP2-1	SEL SS AND SUP RENEWAL FOR DLSUI FOR 2	\$1,204.00	F2	2%	\$1,179.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	25DLXSS2-1	SEL SS REN FOR DL ANALY 25 USERS	\$390.00	F2	2%	\$382.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	25DLXSSP2-1	SEL SS & SUP REN FOR DL ANALY 25 USERS	\$516.00	F2	2%	\$505.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	25DPSSP	SEL DATAPRIVILEGE25 SS SUPPORT	\$3,625.00	F2	2%	\$3,552.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	25DPSSP2-1	SEL SS&SUPPORDA RENEWALDATAPRIVILEGE25	\$680.00	F2	2%	\$666.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	25DPSSP2	SEL SS &Sup renewal for DP SP for 25	\$680.00	F2	2%	\$666.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	25DSSSP	SEL DATADVANTAGEDS25 SS SUPPORT	\$2,973.00	F2	2%	\$2,913.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	25DSSSP2	SEL SS SUPPORT RENEWAL DATADVANTAGEDS25	\$564.00	F2	2%	\$552.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	25DWS1PRSSP2-1	SEL SS&Sup rene DWSP25user+1Pb/Col50SL	\$1,721.00	F2	2%	\$1,686.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	25DWW1PRSS2-1	SEL SS rene DWWin25use+1Pb/Collec 50SL	\$1,300.00	F2	2%	\$1,274.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	25DWW1PRSSP2-1	SEL SS&Sup rene DWWin25use+1Pb/Collec50SL	\$1,721.00	F2	2%	\$1,686.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	25EC1PRSSP	SEL DA EX25 1DAPROBE50SL SS SUPPORT	\$9,176.00	F2	2%	\$8,992.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	25EC1PRSSP2	SEL SS SUPPORDA EXCH25 1DAPROBE50SL	\$1,721.00	F2	2%	\$1,686.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	25ECLO1PRSSP2	SEL SS&SuprenDAExOnL25+ 1DA Pb/Col 50SL	\$860.00	F2	2%	\$842.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	25FCSSP	SEL IDU FRAMEWORKCONNECTOR25 SS SUPPORT	\$3,345.00	F2	2%	\$3,278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	25FCSSP2-1	SEL SS&SUPPORDARENEWIDUFRAMEWORKCONNECT25	\$635.00	F2	2%	\$622.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	25ODL1PRSSP2	SEL SS&Sup ren DAODLite 25+1DAPb/Col50SL	\$860.00	F2	2%	\$842.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	25SP1PRSSP	SEL DA IDU SP25 1DAPROBE50SL SS SUPPORT	\$9,176.00	F2	2%	\$8,992.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	25SP1PRSSP2	SEL SS&SUPPORDA IDU SP25 1DAPROBE50SL	\$1,721.00	F2	2%	\$1,686.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	25SPLO1PRSSP2	SEL SS&SuprenDASPOnLite25+1DAPb/Col50SL	\$860.00	F2	2%	\$842.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	25UX1PRSSP2	SEL SS SUPPORDA IDU UX 25 1DAPROBE50SL	\$1,721.00	F2	2%	\$1,686.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300003-002	SELECT 1YR-GOLD-GMS-10 - MAINT	\$1,899.00	F2	2%	\$1,861.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300003-002R	SELECT 1YR-GOLD-GMS-10 - MAINT RENEW	\$1,899.00	F2	2%	\$1,861.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300003-005	SELECT 1YR-GOLD-GMS-50 - MAINT	\$5,699.00	F2	2%	\$5,585.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300003-005R	SELECT 1YR-GOLD-GMS-50 - MAINT RENEW	\$5,699.00	F2	2%	\$5,585.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300003-013	SELECT 1YR-GOLD-GMS-25 - MAINT	\$3,799.00	F2	2%	\$3,723.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300003-013R	SELECT 1YR-GOLD-GMS-25 - MAINT RENEW	\$3,799.00	F2	2%	\$3,723.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300011-001R	SEL NX-2600 - RENEWAL 1YR - PLAT	\$1,228.00	F2	2%	\$1,203.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300011-002R	SELNX-2600 - RENEWAL 1YR - GOLD	\$949.00	F2	2%	\$930.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300012-001R	SEL NX-2610 - RENEWAL 1YR - PLAT	\$4,179.00	F2	2%	\$4,095.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300012-002R	SEL NX-2610 - RENEWAL 1YR - GOLD	\$2,670.00	F2	2%	\$2,616.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300016-001R	SEL NX-5600 - RENEWAL 1YR - PLAT	\$8,605.00	F2	2%	\$8,432.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300016-002R	SEL NX-5600 - RENEWAL 1YR - GOLD	\$5,811.00	F2	2%	\$5,694.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300017-001R	SEL NX-7600 - RENEWAL 1YR - PLAT	\$13,522.00	F2	2%	\$13,251.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300017-002R	SEL NX-7600 - RENEWAL 1YR - GOLD	\$9,052.00	F2	2%	\$8,870.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300018-001R	SEL NX-8600 - RENEWAL 1YR - PLAT	\$27,605.00	F2	2%	\$27,052.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300018-002R	SEL NX-8600 - RENEWAL 1YR - GOLD	\$24,140.00	F2	2%	\$23,657.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300019-001	SELECT WANSTART 10 HRS - BUNDLED	\$4,118.00	F2	2%	\$4,035.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300032-001R	SEL NX-9610 - RENEWAL 1YR - PLAT	\$44,593.00	F2	2%	\$43,701.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300032-002R	SEL NX-9610 - RENEWAL 1YR - GOLD	\$40,234.00	F2	2%	\$39,429.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300036-001R	SEL NX-3600 - RENEWAL 1YR - PLAT	\$5,408.00	F2	2%	\$5,299.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	300036-002R	SEL NX-3600 - RENEWAL 1YR - GOLD	\$3,017.00	F2	2%	\$2,956.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300039-001	SELECT 1YR-PLAT-NX-1700 - MAINT	\$859.00	F2	2%	\$841.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300039-001R	SELECT 1YR-PLAT-NX-1700 - MAINT	\$859.00	F2	2%	\$841.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300039-002	SELECT 1YR-GOLD-NX-1700 - MAINT	\$664.00	F2	2%	\$650.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300039-002R	SELECT 1YR-GOLD-NX-1700 - MAINT	\$949.00	F2	2%	\$930.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300040-001	SELECT 1YR-PLAT-NX-5700-MAINT	\$6,638.00	F2	2%	\$6,505.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300040-001R	SELECT 1YR-PLAT-NX-5700-MAINT	\$6,638.00	F2	2%	\$6,505.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300040-002	SELECT 1YR-GOLD-NX-5700-MAINT	\$4,525.00	F2	2%	\$4,434.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300040-002R	SELECT 1YR-GOLD-NX-5700-MAINT	\$4,525.00	F2	2%	\$4,434.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300044-001	SELECT 1YR-PLAT-NX-2700-MAINT	\$2,827.00	F2	2%	\$2,770.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300044-001R	SELECT 1YR-PLAT-NX-2700-MAINT	\$2,827.00	F2	2%	\$2,770.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300044-002	SELECT 1YR-GOLD-NX-2700-MAINT	\$1,798.00	F2	2%	\$1,762.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300044-002R	SELECT 1YR-GOLD-NX-2700-MAINT	\$1,798.00	F2	2%	\$1,762.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300044-003R	SELECT 1YR-PLAT-NX-2700-MAINT	\$2,670.00	F2	2%	\$2,616.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300044-004R	SELECT 1YR-GOLD-NX-2700-MAINT	\$1,698.00	F2	2%	\$1,664.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300045-001	SELECT 1YR-PLAT-NX-3700-MAINT	\$4,917.00	F2	2%	\$4,818.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300045-001R	SELECT 1YR-PLAT-NX-3700-MAINT	\$4,917.00	F2	2%	\$4,818.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300045-002	SELECT 1YR-GOLD-NX-3700-MAINT	\$2,681.00	F2	2%	\$2,627.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300045-002R	SELECT 1YR-GOLD-NX-3700-MAINT	\$2,681.00	F2	2%	\$2,627.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300046-001	SELECT 1YR-PLAT-NX-7700-MAINT	\$13,522.00	F2	2%	\$13,251.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300046-001R	SELECT 1YR-PLAT-NX-7700-MAINT	\$13,522.00	F2	2%	\$13,251.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300046-002	SELECT 1YR-GOLD-NX-7700-MAINT	\$9,052.00	F2	2%	\$8,870.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300046-002R	SELECT 1YR-GOLD-NX-7700-MAINT	\$9,052.00	F2	2%	\$8,870.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300047-001	SELECT NX-9700 MAINT 1YR PLAT	\$38,222.00	F2	2%	\$37,457.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300047-001R	SELECT NX-9700 MAINT 1YR PLAT	\$38,222.00	F2	2%	\$37,457.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300047-002	SELECT NX-9700 MAINT 1YR GOLD	\$34,199.00	F2	2%	\$33,515.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300047-002R	SELECT NX-9700 MAINT 1YR GOLD	\$34,199.00	F2	2%	\$33,515.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300052-001	SELECT 1YR-PLAT-NX-8700 - MAINT	\$27,605.00	F2	2%	\$27,052.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300052-001R	SELECT 1YR-PLAT-NX-8700 - MAINT	\$27,605.00	F2	2%	\$27,052.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300052-002	SELECT 1YR-GOLD-NX-8700-MAINT	\$24,140.00	F2	2%	\$23,657.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300052-002R	SELECT 1YR-GOLD-NX-8700-MAINT	\$24,140.00	F2	2%	\$23,657.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300053-001	SELECT VX-5000 - MAINT 1YR - PLATINUM	\$5,654.00	F2	2%	\$5,540.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300053-001R	SELECT VX-5000 - MAINT 1YR - PLATI	\$5,654.00	F2	2%	\$5,540.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300053-002	SELECT VX-5000 - MAINT 1YR - GOLD	\$3,855.00	F2	2%	\$3,777.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300053-002R	SELECT VX-5000 - MAINT 1YR - GOLD	\$3,855.00	F2	2%	\$3,777.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300054-001	SELECT VX-1000 - MAINT 1YR - PLATINUM	\$491.00	F2	2%	\$481.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300054-001R	SELECT VX-1000 - MAINT 1YR - PLAT	\$491.00	F2	2%	\$481.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300054-002	SELECT VX-1000 - MAINT 1YR - GOLD	\$379.00	F2	2%	\$371.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300054-002R	SELECT VX-1000 - MAINT 1YR - GOLD	\$379.00	F2	2%	\$371.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300055-001	SELECT VX-2000 - MAINT 1YR - PLATINUM	\$1,966.00	F2	2%	\$1,926.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300055-002	SELECT VX-2000 - MAINT 1YR - GOLD	\$1,251.00	F2	2%	\$1,225.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300055-003R	SELECT VX-2000 - MAINT 1YR - PLAT	\$1,966.00	F2	2%	\$1,926.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300055-004R	SELECT VX-2000 - MAINT 1YR - GOLD	\$1,251.00	F2	2%	\$1,225.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300056-001	SELECT VX-3000 - MAINT 1YR - PLATINUM	\$3,933.00	F2	2%	\$3,854.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300056-001R	SELECT VX-3000 - MAINT 1YR - PLAT	\$3,933.00	F2	2%	\$3,854.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300056-002	SELECT VX-3000 - MAINT 1YR - GOLD	\$2,145.00	F2	2%	\$2,102.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300056-002R	SELECT VX-3000 - MAINT 1YR - GOLD	\$2,145.00	F2	2%	\$2,102.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300057-001	SELECT 1YR-PLAT - VIRTUAL-GMS-10 - MAINT	\$1,228.00	F2	2%	\$1,203.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300057-001R	SEL 1YR-PLAT - VIRTUAL-GMS-10 - MAINT	\$1,228.00	F2	2%	\$1,203.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300057-002	SELECT 1YR-GOLD-VIRTUAL-GMS-10 - MAINT	\$949.00	F2	2%	\$930.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300057-002R	SELECT 1YR-GOLD-VIRTUAL-GMS-10 - MAINT	\$949.00	F2	2%	\$930.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300057-005	SELECT 1YR-GOLD-VIRTUAL-GMS-50 - MAINT	\$2,849.00	F2	2%	\$2,792.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300057-005R	SELECT 1YR-GOLD-VIRTUAL-GMS-50 - MAINT	\$2,849.00	F2	2%	\$2,792.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300057-006	SELECT 1YR-PLAT-VIRTUAL-GMS-50 - MAINT	\$3,687.00	F2	2%	\$3,613.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300057-006R	SEL 1YR-PLAT-VIRTUAL-GMS-50 - MAINT	\$3,687.00	F2	2%	\$3,613.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300057-013	SELECT 1YR-GOLD-VIRTUAL-GMS-25 - MAINT	\$1,899.00	F2	2%	\$1,861.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300057-013R	SELECT 1YR-GOLD-VIRTUAL-GMS-25 - MAINT	\$1,899.00	F2	2%	\$1,861.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300057-014	SELECT 1YR-PLAT-VIRTUAL-GMS-25 - MAINT	\$4,916.00	F2	2%	\$4,817.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300057-014R	SEL 1YR-PLAT-VIRTUAL-GMS-25 - MAINT	\$4,916.00	F2	2%	\$4,817.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300060-001	SEL GMS-10 ON GX-1100 - MAINT 1YR - PLAT	\$2,458.00	F2	2%	\$2,408.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300060-001R	SEL GMS-10 - GX-1100 - MAINT - PLAT-R	\$2,458.00	F2	2%	\$2,408.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300060-002	SEL GMS-10 ON GX-1100 - MAINT 1YR - GOLD	\$1,899.00	F2	2%	\$1,861.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300060-002R	SEL GMS-10 ON GX-1100 - MAINT GOLD- R	\$1,899.00	F2	2%	\$1,861.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300060-005	SEL GMS-50 ON GX-1100 - MAINT 1YR - GOLD	\$5,699.00	F2	2%	\$5,585.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300060-005R	SEL GMS-50 ON GX-1100 - MAINT GOLD- R	\$5,699.00	F2	2%	\$5,585.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300060-006	SEL GMS-50 ON GX-1100 - MAINT 1YR - PLAT	\$7,375.00	F2	2%	\$7,227.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300060-006R	SEL GMS-50 ON GX-1100 - MAINT PLAT-R	\$7,375.00	F2	2%	\$7,227.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300060-007	SEL GMS-100 ON GX-1100 - MAINT 1YR - GOLD	\$9,499.00	F2	2%	\$9,309.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300060-007R	SEL GMS-100 ON GX-1100 - MAINT GOLD-R	\$9,499.00	F2	2%	\$9,309.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300060-008	SEL GMS-100 ON GX-1100 - MAINT 1YR - PLAT	\$12,293.00	F2	2%	\$12,047.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300060-008R	SEL GMS-100 ON GX-1100 - MAINT PLAT-R	\$12,293.00	F2	2%	\$12,047.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300060-009	SEL GMS-200 ON GX-1100 - MAINT 1YR - GOLD	\$15,199.00	F2	2%	\$14,895.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300060-009R	SEL GMS-200 ON GX-1100 - MAINT GOLD -R	\$15,199.00	F2	2%	\$14,895.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300060-010	SEL GMS-200 ON GX-1100 - MAINT 1YR - PLAT	\$19,669.00	F2	2%	\$19,275.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300060-010R	SEL GMS-200 ON GX-1100 - MAINT PLAT-R	\$19,669.00	F2	2%	\$19,275.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300060-011	SEL GMS-500 ON GX-1100 - MAINT 1YR - GOLD	\$28,499.00	F2	2%	\$27,929.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300060-011R	SEL GMS-500 ON GX-1100 - MAINT GOLD-R	\$28,499.00	F2	2%	\$27,929.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300060-012	SEL GMS-500 ON GX-1100 - MAINT 1YR - PLAT	\$36,881.00	F2	2%	\$36,143.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300060-012R	SEL GMS-500 ON GX-1100 - MAINT PLAT-R	\$36,881.00	F2	2%	\$36,143.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300060-013	SEL GMS-25 ON GX-1100 - MAINT 1YR - GOLD	\$3,799.00	F2	2%	\$3,723.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	300060-013R	SEL GMS-25 ON GX-1100 - MAINT- GOLD- R	\$3,799.00	F2	2%	\$3,723.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300060-014	SEL GMS-25 ON GX-1100 - MAINT 1YR -PLAT	\$4,917.00	F2	2%	\$4,818.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300060-014R	SEL:GMS-25 ON GX-1100 - MAINT PLAT R	\$4,917.00	F2	2%	\$4,818.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300061-001	SEL VRX-8 - MAINT CONTRACT; 1YR - PLAT	\$17,211.00	F2	2%	\$16,866.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300061-001R	SELECT VRX-8 - MAINT 1YR - PLAT- RENEW	\$17,211.00	F2	2%	\$16,866.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300061-002	SEL VRX-8 - MAINT CONTRACT; 1YR - GOLD	\$13,299.00	F2	2%	\$13,033.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300061-002R	SELECT VRX-8 - MAINT 1YR - GOLD- RENEW	\$13,299.00	F2	2%	\$13,033.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300063-001	SEL NX-10700 - MAINT CONTRACT 1YR - PLAT	\$63,705.00	F2	2%	\$62,430.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300063-001R	SEL NX-10700 MAIN CONTRACT1YR PLAT RENEW	\$63,705.00	F2	2%	\$62,430.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300063-002	SEL NX-10700 - MAINT CONTRACT 1YR - GOLD	\$56,999.00	F2	2%	\$55,859.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300063-002R	SEL NX-10700 MAIN CONTRACT1YR GOLD RENEW	\$56,999.00	F2	2%	\$55,859.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300068-001	SELECT:VX-1000 1 YR SUBSCRIP; INCL MAINT	\$1,104.00	F2	2%	\$1,081.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300069-001	SEL VX-2000 1 YR SUBSCRIPTION INC MNT	\$4,424.00	F2	2%	\$4,335.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300069-002	SELECT:VX-2000 1 YR SUBSCRIP, INCL MAINT	\$4,178.00	F2	2%	\$4,094.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300070-001	SELECT:VX-3000 1 YR SUBSCRIP; INCL MAINT	\$8,851.00	F2	2%	\$8,673.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300071-001	SELECT:VX-5000 1 YR SUBSCRIP; INCL MAINT	\$12,724.00	F2	2%	\$12,469.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300072-001	SELECT:VRX-8 1 YR SUBSCRIP; INCL MAINT	\$38,731.00	F2	2%	\$37,956.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300073-001	SEL GMS-10 ON GX-V 1 YR SUBSC INCL MAINT	\$2,764.00	F2	2%	\$2,708.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300074-001	SEL GMS-25 ON GX-V 1 YR SUBSC INCL MAINT	\$11,064.00	F2	2%	\$10,842.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300075-001	SEL GMS-50 ON GX-V 1 YR SUBSC INCL MAINT	\$16,597.00	F2	2%	\$16,265.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300076-001	SEL GMS-100 ON GX-V 1 YR SUBSC INC MAINT	\$27,664.00	F2	2%	\$27,110.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300077-001	SEL GMS-200 ON GX-V 1 YR SUBSC INC MAINT	\$44,264.00	F2	2%	\$43,378.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300078-001	SEL GMS-500 ON GX-V 1 YR SUBSC INC MAINT	\$82,997.00	F2	2%	\$81,337.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300079-001	SEL GMS-1000 ON GX-V 1 YR SUBS INC MAINT	\$138,331.00	F2	2%	\$135,564.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300080-001	SEL GMS-2000 ON GX-V 1 YR SUBS INC MAINT	\$193,664.00	F2	2%	\$189,790.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300085-001	SEL VX-500 - MAINT CONTRACT 1YR - PLAT	\$245.00	F2	2%	\$240.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300085-001R	SEL VX-500 - RENEWAL CONTRACT 1YR -PLAT	\$245.00	F2	2%	\$240.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300085-002	SEL VX-500 - MAINT CONTRACT 1YR - GOLD	\$189.00	F2	2%	\$185.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300085-002R	SEL VX-500 - RENEWAL CONTRACT 1YR-GOLD	\$189.00	F2	2%	\$185.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300086-001	SEL VX-6000 - MAINT CONTRACT 1YR - PLAT	\$8,113.00	F2	2%	\$7,950.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300086-001R	SEL VX-6000 - RENEWAL CONTRACT 1YR-PLAT	\$8,113.00	F2	2%	\$7,950.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300086-002	SEL VX-6000 - MAINT CONTRACT 1YR - GOLD	\$5,531.00	F2	2%	\$5,420.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300086-002R	SEL VX-6000 - RENEWAL CONTRACT 1YR-GOLD	\$5,531.00	F2	2%	\$5,420.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300087-001	SEL VX-7000 - MAINT CONTRACT PLAT	\$11,801.00	F2	2%	\$11,564.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300087-001R	SEL VX-7000 - RENEWAL CONTRACT PLAT	\$11,801.00	F2	2%	\$11,564.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300087-002	SEL VX-7000 - MAINT CONTRACT 1YR - GOLD	\$7,968.00	F2	2%	\$7,808.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300087-002R	SEL VX-7000 - RENEWAL CONTRACT 1YR-GOLD	\$7,968.00	F2	2%	\$7,808.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300099-001	SEL VX-8000 - MAINT CONTRACT 1YR - PLAT	\$17,211.00	F2	2%	\$16,866.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300099-001R	SEL VX-8000 - RENEWAL CONTRACT 1YR -PLAT	\$17,211.00	F2	2%	\$16,866.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300099-002	SEL VX-8000 - MAINT CONTRACT, 1YR - GOLD	\$13,299.00	F2	2%	\$13,033.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300099-002R	SEL VX-8000 - RENEWAL CONTRACT 1YR -GOLD	\$13,299.00	F2	2%	\$13,033.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300100-001	SEL VX-9000 - MAINT CONTRACT 1YR - PLAT	\$24,587.00	F2	2%	\$24,095.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300100-001R	SEL VX-9000 - RENEWAL CONTRACT,1YR -PLAT	\$24,587.00	F2	2%	\$24,095.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300100-002	SEL VX-9000 - MAINT CONTRACT, 1YR - GOLD	\$18,999.00	F2	2%	\$18,619.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300100-002R	SEL VX-9000 - RENEWAL CONTRACT 1YR -GOLD	\$18,999.00	F2	2%	\$18,619.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300101-001	SEL VRX-2 - MAINT CONTRACT, 1YR - PLAT	\$1,228.00	F2	2%	\$1,203.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300101-001R	SEL VRX-2 - RENEWAL CONTRACT, 1YR - PLAT	\$1,228.00	F2	2%	\$1,203.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300101-002	SEL VRX-2 - MAINT CONTRACT, 1YR - GOLD	\$815.00	F2	2%	\$798.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300101-002R	SEL VRX-2 - RENEWAL CONTRACT, 1YR - GOLD	\$815.00	F2	2%	\$798.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300102-001	SEL VRX-4 - MAINT CONTRACT, 1YR - PLAT	\$3,687.00	F2	2%	\$3,613.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300102-001R	SEL VRX-4 - RENEWAL CONTRACT, 1YR - PLAT	\$3,687.00	F2	2%	\$3,613.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300102-002	SEL VRX-4 - MAINT CONTRACT, 1YR - GOLD	\$2,491.00	F2	2%	\$2,441.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300102-002R	SEL VRX-4 - RENEWAL CONTRACT, 1YR - GOLD	\$2,491.00	F2	2%	\$2,441.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300111-001	SEL NX-11700 - MAINT CONTRACT 1YR - PLAT	\$84,940.00	F2	2%	\$83,241.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300111-001R	SEL NX-11700 - RENEW CONTRACT 1YR - PLAT	\$84,940.00	F2	2%	\$83,241.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300111-002	SEL NX-11700 - MAINT CONTRACT 1YR - GOLD	\$75,999.00	F2	2%	\$74,479.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300111-002R	SEL NX-11700 - RENEW CONTRACT 1YR - GOLD	\$75,999.00	F2	2%	\$74,479.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300116-001	SEL NX-6700 - MAINT CONTRACT, 1YR - PLAT	\$9,342.00	F2	2%	\$9,155.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300116-002	SEL NX-6700 - MAINT CONTRACT, 1YR - GOLD	\$6,369.00	F2	2%	\$6,241.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300129-001	SEL VRX-6 - MAINT CONTRACT, 1YR - PLAT	\$8,113.00	F2	2%	\$7,950.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300129-001R	SEL VRX-6 - RENEWAL CONTRACT, 1YR - PLAT	\$8,113.00	F2	2%	\$7,950.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300129-002	SEL VRX-6 - MAINT CONTRACT, 1YR - GOLD	\$5,531.00	F2	2%	\$5,420.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300129-002R	SEL VRX-6 - RENEWAL CONTRACT, 1YR - GOLD	\$5,531.00	F2	2%	\$5,420.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	500047-001	SELECT VX-2000; VIRTUAL; 10Mbps	\$10,127.00	F2	2%	\$9,924.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	50DA1PRSSP2	SEL SECOND YEAR SS SP FOR V50DA1PRSSP	\$2,581.00	F2	2%	\$2,529.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	50DAL1PRSSP	SEL DA IDU LITE50 1DAPROBE50SL SS SUP	\$6,882.00	F2	2%	\$6,744.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	50DAL1PRSSP2	SEL SS&SUPPORT DAIDU LITE50 1DAPROBE50SL	\$1,290.00	F2	2%	\$1,284.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	50DCODSSP2-1	SEL SS&SuprenIDUClasFrwkOdr 50	\$1,524.00	F2	2%	\$1,493.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	50DCOSSP2-1	SEL SS&Sup ren IDUClasFr SPOn 50	\$1,524.00	F2	2%	\$1,493.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	50DCSSP2-2	SEL SS and Sup ren for IDUClassFr 50	\$1,524.00	F2	2%	\$1,493.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	50DCUSSP2-1	SEL SS and Sup ren for IDUClassFrwkUx50	\$1,524.00	F2	2%	\$1,493.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	50DLSS2-3	SEL SS REN FOR DL FOR 50 USERS	\$878.00	F2	2%	\$860.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	50DLSSP2-3	SEL SS AND SUP REN FOR DL FOR 50 USERS	\$1,161.00	F2	2%	\$1,137.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	50DLSSS2-1	SEL SS RENEWAL FOR DLSUI FOR 50	\$1,365.00	F2	2%	\$1,337.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	50DLSSSP2-1	SEL SS AND SUP RENEWAL FOR DLSUI FOR 50	\$1,807.00	F2	2%	\$1,770.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	50DLXSS2-1	SEL SS REN FOR DL ANALY 50 USERS	\$585.00	F2	2%	\$573.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	50DLXSSP2-1	SEL SS & SUP REN FOR DL ANALY 50 USERS	\$774.00	F2	2%	\$758.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	50DPSSP	SEL DATAPRIVILEGE50 1YSS SP	\$5,437.00	F2	2%	\$5,328.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	50DPSSP2-1	SEL SECOND YEAR SS SP FOR V50DPSSP	\$1,032.00	F2	2%	\$1,011.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	50DPSSSP2	SEL SS &Sup renewal for DP SP for 50	\$1,032.00	F2	2%	\$1,011.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	50DSSSP	SEL DATADVANTAGEDS50 SS SUPPORT	\$4,460.00	F2	2%	\$4,370.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	50DSSSP2	SEL SS SUPPORT RENEWALDATADVANTAGEDSS0	\$847.00	F2	2%	\$830.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	50DWS1PRSSP2-1	SEL SS&Sup rene DWSP50user+1Pb/Coll 50SL	\$2,581.00	F2	2%	\$2,529.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	50DWW1PRSS2-1	SEL SS rene DWWin 50 use+1Pb/Collec 50SL	\$1,950.00	F2	2%	\$1,911.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	50DWW1PRSSP2-1	SEL SS&Sup rene DWWin50use+1Pb/Colle50SL	\$2,581.00	F2	2%	\$2,529.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	50EC1PRSSP	SEL SS SP DATADVEXCHANGE50 1DAPROBE50SL	\$13,765.00	F2	2%	\$13,489.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	50EC1PRSSP2	SEL SECOND YEAR SS SP FOR V50EXC1PRSSP2	\$2,581.00	F2	2%	\$2,529.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	50ECL01PRSSP2	SEL SS&SuprenDAExOnL 50+1DAPb/Col 50SL	\$1,290.00	F2	2%	\$1,264.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	50FCSSP	SEL IDU FRAMEWORKCONNECTOR 50 SS SUPPORT	\$5,018.00	F2	2%	\$4,917.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	50FCSSP2-1	SEL SECOND YEAR SS SP FOR V50FCSSP2	\$953.00	F2	2%	\$933.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	50ODL1PRSSP2	SEL SS&SuprenDAODLite 50 +1DAPb/Col50SL	\$1,290.00	F2	2%	\$1,264.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	50SP1PRSSP	SEL DA IDU SP50 1DAPROBE50SL SS SUPPORT	\$13,765.00	F2	2%	\$13,489.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	50SP1PRSSP2	SEL SS&SUPPORT DA IDU SP50 1DAPROBE50SL	\$2,581.00	F2	2%	\$2,529.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	50SPLO1PRSSP2	SEL SS&SuprenDASPOnLite50+1 DAPb/Col50SL	\$1,290.00	F2	2%	\$1,264.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	50UX1PRSSP	SEL DA IDU UX50 1DAPROBE50SL SS SUPPORT	\$13,765.00	F2	2%	\$13,489.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	50UX1PRSSP2	SEL SS SUPPORT DAIDUUX 50 1DAPROBE50SL	\$2,581.00	F2	2%	\$2,529.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	6430-SVL-SUPLFT1	SEL SECURE UPLIFT SUPPORT, 6430	\$150.00	F2	2%	\$147.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	6430-SVL-SUPLFT2	SEL-SECURE UPLIFT SUPPORT, 6430	\$285.00	F2	2%	\$279.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	6430-SVL-SUPLFT3	SEL-SECURE UPLIFT SUPPORT, 6430	\$413.00	F2	2%	\$404.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	6430-SVL-SUPLFT4	SEL-SECURE UPLIFT SUPPORT, 6430	\$550.00	F2	2%	\$539.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	6430-SVL-SUPLFT5	SEL-SECURE UPLIFT SUPPORT, 6430	\$688.00	F2	2%	\$674.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90940500	SEL: PS,ONSITE INSTALL,BASE,T950	\$10,500.00	F2	2%	\$10,290.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90940502SL	SEL: PS,EXP FRM INSTL,W-BASE,T950	\$3,800.00	F2	2%	\$3,724.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90940503SL	SEL: PS,EXP FRM INSTL,UPGRD,T950	\$7,250.00	F2	2%	\$7,105.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90940504SL	SEL: PS,ONSITE TRAIN-CNSLT DAY,T950	\$3,200.00	F2	2%	\$3,136.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90940505SL	SEL: PS,ONSITE TRAIN-CNSL WEEK,T950	\$14,400.00	F2	2%	\$14,112.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90940511SL	SEL: PS,RELO-RECONNECT BUSINESS HRS	\$2,400.00	F2	2%	\$2,352.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90940523	SEL: ENCRYPTION,PROF,SUPPORT,T950	\$1,064.00	F2	2%	\$1,042.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90940523Z2	SEL: ENCRYPTION,PROF,SUPPORT,T950,Z2	\$1,177.00	F2	2%	\$1,153.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90940535SL	SEL: PS,ENCRYPTION EXPRESS PRO,T950	\$7,600.00	F2	2%	\$7,448.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90940538SL	SEL: PS,ANNUAL PREVENT MNTCE,T950	\$6,000.00	F2	2%	\$5,880.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90940557SL	SEL: PS,ONSITE INSTALL,BASE,TFIN	\$13,900.00	F2	2%	\$13,622.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90940558SL	SEL: PS,EX-SRV FRM INST,W-BASE,TFIN	\$4,750.00	F2	2%	\$4,655.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90940559SL	SEL: PS,EX-SRV FRM INST,UPGRD,TFIN	\$9,200.00	F2	2%	\$9,016.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90940560SL	SEL: PS,ONSITE TRAIN-CNSLT DAY,TFIN	\$3,200.00	F2	2%	\$3,136.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90940561SL	SEL: PS,ONSITE TRAIN-CNSL WEEK,TFIN	\$14,400.00	F2	2%	\$14,112.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90940567SL	SEL: PS,ANNUAL PREVENT MNTCE,TFIN	\$6,000.00	F2	2%	\$5,880.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90940570	SEL: ENCRYPTION,PROF,SUPPORT,TFIN	\$1,064.00	F2	2%	\$1,042.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90940570Z2	SEL: ENCRYPTION,PROF,SUPPORT,TFIN,Z2	\$1,177.00	F2	2%	\$1,153.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90940572SL	SEL: PS,BS12 UPG 1 PREV MAINT VISIT	\$2,400.00	F2	2%	\$2,352.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90940573SL	SEL: PS,SINGLE PREVENT MNTCE,T950	\$2,400.00	F2	2%	\$2,352.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90940574SL	SEL: PS,SINGLE PREVENT MNTCE,TFIN	\$2,400.00	F2	2%	\$2,352.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90940590	SEL: PS, POWER RAIL,INSTALL	\$3,800.00	F2	2%	\$3,724.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90950511	SEL: PS,T120 INSTALL-INTEGRATE	\$5,000.00	F2	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90950516	SEL: ENCRYPTION,PROF,SUPPORT,T120	\$1,064.00	F2	2%	\$1,042.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90950516Z2	SEL: ENCRYPTION,PROF,SUPPORT,T120,Z2	\$1,177.00	F2	2%	\$1,153.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90950524SL	SEL: PS,DBA-TBA INSTALL	\$3,200.00	F2	2%	\$3,136.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90950530SL	SEL: PS,ONSITE TRAIN-CNSLT DAY,T120	\$3,200.00	F2	2%	\$3,136.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90950532SL	SEL: PS,ANNUAL PREVENT MNTCE,T120	\$6,000.00	F2	2%	\$5,880.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90950538SL	SEL: PS,SINGLE PREVENT MNTCE,T120	\$2,400.00	F2	2%	\$2,352.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90970522	SEL: ENCRYPTION SUPPORT,PROF,T50	\$1,064.00	F2	2%	\$1,042.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90970522Z2	SEL: ENCRYPTION SUPPORT,PROF,T50,Z2	\$1,177.00	F2	2%	\$1,153.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90970531SL	SEL: PS,2-HOUR PHONE CONSULT,T50E	\$550.00	F2	2%	\$539.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90970534	SEL: PS,PHONE CONSULT/PREP,INSTALL	\$800.00	F2	2%	\$784.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90970535	SEL: PS,ONSITE TRAIN/CNSLT DAY,T50E	\$3,200.00	F2	2%	\$3,136.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90PCPSQLM1001	SEL PC Perp SQL 1yr Maint 1 Unit	\$133.00	F2	2%	\$130.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90PCPSQLM1002	SEL PC Perp SQL 1yr Maint 2-5 Units	\$123.00	F2	2%	\$120.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90PCPSQLM1003	SEL PC Perp SQL 1yr Maint 6-10 Units	\$103.00	F2	2%	\$100.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90PCPSQLM1004	SEL PC Perp SQL 1yr Maint 11-20 Units	\$77.00	F2	2%	\$75.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90PCPSQLM1005	SEL PC Perp SQL 1yr Maint 21-35 Units	\$56.00	F2	2%	\$54.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90PCPSQLM1006	SEL PC Perp SQL 1yr Maint 36-50 Units	\$45.00	F2	2%	\$44.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90PCPSQLM1007	SEL PC Perp SQL 1yr Maint 51-100 Units	\$30.00	F2	2%	\$29.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90PCPSQLM1008	SEL PC Perp SQL 1yr Maint 101-200 Units	\$22.00	F2	2%	\$21.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90PCPSQLM1009	SEL PC Perp SQL 1yr Maint 201-300 Units	\$18.00	F2	2%	\$17.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90PCPSQLM1010	SEL PC Perp SQL 1yr Maint 301-400 Units	\$16.00	F2	2%	\$15.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90PCPSQLM1011	SEL PC Perp SQL 1yr Maint 401-500 Units	\$14.00	F2	2%	\$13.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90PCPSQLM1012	SEL PC Perp SQL 1yr Maint 501-600 Units	\$13.00	F2	2%	\$12.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90PCPSQLM1013	SEL PC Perp SQL 1yr Maint 601-700 Units	\$12.00	F2	2%	\$11.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90PCPSQLM1014	SEL PC Perp SQL 1yr Maint 701-800 Units	\$12.00	F2	2%	\$11.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90PCPSQLM1015	SEL PC Perp SQL 1yr Maint 801-900 Units	\$11.00	F2	2%	\$10.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90PCPSQLM1016	SEL PC Perp SQL 1yr Maint 901-1000 Units	\$10.00	F2	2%	\$9.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90PCPSQLM1017	SEL PC Perp SQL 1yr Maint 1001+ Units	\$9.00	F2	2%	\$8.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90PCREXM1035U	PC Perp EXPP Maintenance 11-35 Units	\$109.00	F2	2%	\$106.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90PCREXM1U	PC Perp EXPP Maintenance 1 Unit	\$284.00	F2	2%	\$278.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90PCREXM210U	PC Perp EXPP Maintenance 2-10 Units	\$166.00	F2	2%	\$162.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90PCREXM3650U	PC Perp EXPP Maintenance 36-50 Units	\$82.00	F2	2%	\$80.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90PCREXM51U	PC Perp EXPP Maintenance 51+ Units	\$69.00	F2	2%	\$67.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90PCRSMP1035URBS	SEL PC Perp SP+RBS 1yr Maint 11-35 TBs	\$299.00	F2	2%	\$293.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90PCRSMP1URBS	SEL PC Perp SP+RBS 1yr Maint 1 TB	\$611.00	F2	2%	\$598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90PCRSMP210URBS	SEL PC Perp SP+RBS 1yr Maint 2-10 TBs	\$428.00	F2	2%	\$419.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	90PCRSMP3650URBS	SEL PC Perp SP+RBS 1yr Maint 36-50 TBs	\$209.00	F2	2%	\$204.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90PCRSMP51URBS	SEL PC Perp SP+RBS 1yr Maint 51+ TBs	\$168.00	F2	2%	\$164.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	91010507	SEL: ENCRYPTION SUPPORT,PROF,T380	\$1,064.00	F2	2%	\$1,042.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	91010507Z2	SEL: ENCRYPTION SUPPORT,PROF,T380,Z2	\$1,177.00	F2	2%	\$1,153.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	91010508	SEL: PS:T380 INSTALL-INTEGRATE	\$7,200.00	F2	2%	\$7,056.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	91010516	SEL: ENCRYPTION SUPPORT,PROF,T200	\$1,064.00	F2	2%	\$1,042.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	91010516Z2	SEL: ENCRYPTION SUPPORT,PROF,T200,Z2	\$1,177.00	F2	2%	\$1,153.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	91010517	SEL: PS:T200 INSTALL-INTEGRATE	\$6,000.00	F2	2%	\$5,880.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	91010525	SEL: ENCRYPTION SUPPORT,PROF,T680	\$1,064.00	F2	2%	\$1,042.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	91010525Z2	SEL: ENCRYPTION SUPPORT,PROF,T680,Z2	\$1,177.00	F2	2%	\$1,153.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	91010526	SEL: PS:T680 INSTALL-INTEGRATE	\$7,200.00	F2	2%	\$7,056.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	91010533SL	SEL: PS,ONSITE TRAIN-CNSLT DAY,T200	\$3,200.00	F2	2%	\$3,136.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	91010535SL	SEL: PS,ANNUAL PREVENT MNTCE,T200	\$6,000.00	F2	2%	\$5,880.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	91010543SL	SEL: PS,ONSITE TRAIN-CNSLT DAY,T380	\$3,200.00	F2	2%	\$3,136.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	91010545SL	SEL: PS,ANNUAL PREVENT MNTCE,T380	\$6,000.00	F2	2%	\$5,880.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	91010553SL	SEL: PS,ONSITE TRAIN-CNSLT DAY,T680	\$3,200.00	F2	2%	\$3,136.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	91010555SL	SEL: PS,ANNUAL PREVENT MNTCE,T680	\$6,000.00	F2	2%	\$5,880.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	91010565SL	SEL: PS,SINGLE PREVENT MNTCE,T200	\$2,400.00	F2	2%	\$2,352.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	91010566SL	SEL: PS,SINGLE PREVENT MNTCE,T380	\$2,400.00	F2	2%	\$2,352.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	91010567SL	SEL: PS,SINGLE PREVENT MNTCE,T680	\$2,400.00	F2	2%	\$2,352.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADD-SSDA	SEL SS DA ANALYTICS ENGINE ADDON	\$1,721.00	F2	2%	\$1,686.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADD-SSIDU-DR	SEL AnnSoftwSubsc Add-On IDU Dis Rec	\$1,721.00	F2	2%	\$1,686.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADD-SSIDU-PR	SEL AnnSoftwSubsc Add-On IDU AddlProdEnv	\$1,721.00	F2	2%	\$1,686.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADD-SSIDU-TS	SEL AnnSoftwSubsc Add-On IDU Test Envir	\$1,721.00	F2	2%	\$1,686.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADD-SSPDA	SEL SS SUPPORT DAANALYTICSADDON	\$2,294.00	F2	2%	\$2,248.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADD-SSPIDU-DR	SEL AnnSoftwSubsc&Sup Add-On IDU DisRec	\$2,294.00	F2	2%	\$2,248.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADD-SSPIDU-PR	SEL AnnSoftwSubsc&SupAddOnIDUAddlProdEnv	\$2,294.00	F2	2%	\$2,248.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADD-SSPIDU-TS	SEL AnnSoftwSubsc&Sup Add-On IDU TestEnv	\$2,294.00	F2	2%	\$2,248.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ALTUS-MNT-N10	SELECT:MAINTENANCE PER TB /YR(1-10TB)	\$582.00	F2	2%	\$570.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ALTUS-MNT-N20	SELECT:MAINT. PER TB/YR (11-20TB)	\$529.00	F2	2%	\$518.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ALTUS-MNT-N30	SELECT: Maint. per TB/YR (21-30TB)	\$476.00	F2	2%	\$466.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ALTUS-MNT-N50	SELECT:MAINT. PER TB/YR (31-50TB)	\$424.00	F2	2%	\$415.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ALTUS-MNT-N99	SELECT: Maint. per TB/YR (51 or >TB's)	\$398.00	F2	2%	\$390.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AMP-SVC-SECUP-1	SEL-SECURE UPLIFT SUPPORT, AMP-1yr	\$750.00	F2	2%	\$735.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AMP-SVC-SECUP-2	SEL-SECURE UPLIFT SUPPORT, AMP-2yr	\$1,425.00	F2	2%	\$1,396.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AMP-SVC-SECUP-3	SEL-SECURE UPLIFT SUPPORT, AMP-3yr	\$2,063.00	F2	2%	\$2,021.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AMP-SVC-SECUP-4	SEL-SECURE UPLIFT SUPPORT, AMP-4yr	\$2,750.00	F2	2%	\$2,695.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AMP-SVC-SECUP-5	SEL-SECURE UPLIFT SUPPORT, AMP-5yr	\$3,438.00	F2	2%	\$3,369.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AMP-SVS-4OS-1	SEL ESSENTIAL 4HR ONSITE SUPPORT-AMP 1yr	\$37,500.00	F2	2%	\$36,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AMP-SVS-4OS-2	SEL ESSENTIAL 4HR ONSITE SUPPORT-AMP 2yr	\$71,250.00	F2	2%	\$69,825.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AMP-SVS-4OS-3	SEL ESSENTIAL 4HR ONSITE SUPPORT-AMP 3yr	\$103,125.00	F2	2%	\$101,062.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AMP-SVS-4OS-4	SEL ESSENTIAL 4HR ONSITE SUPPORT-AMP 4yr	\$137,500.00	F2	2%	\$134,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AMP-SVS-4OS-5	SEL ESSENTIAL 4HR ONSITE SUPPORT-AMP 5yr	\$171,875.00	F2	2%	\$168,437.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AMP-SVS-4P-1	SEL ESSENTIAL 4HR PARTS ONLY SPT-AMP 1yr	\$30,000.00	F2	2%	\$29,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AMP-SVS-4P-2	SEL ESSENTIAL 4HR PARTS ONLY SPT-AMP 2yr	\$57,000.00	F2	2%	\$55,860.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AMP-SVS-4P-3	SEL ESSENTIAL 4HR PARTS ONLY SPT-AMP 3yr	\$82,500.00	F2	2%	\$80,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AMP-SVS-4P-4	SEL ESSENTIAL 4HR PARTS ONLY SPT-AMP 4yr	\$110,000.00	F2	2%	\$107,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AMP-SVS-4P-5	SEL ESSENTIAL 4HR PARTS ONLY SPT-AMP 5yr	\$137,500.00	F2	2%	\$134,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AMP-SVS-NDO-1	SEL ESSENTIAL NBD ONSITE SUPPORT-AMP 1yr	\$23,440.00	F2	2%	\$22,971.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AMP-SVS-NDO-2	SEL ESSENTIAL NBD ONSITE SUPPORT-AMP 2yr	\$44,536.00	F2	2%	\$43,645.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AMP-SVS-NDO-3	SEL ESSENTIAL NBD ONSITE SUPPORT-AMP 3yr	\$64,460.00	F2	2%	\$63,170.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AMP-SVS-NDO-4	SEL ESSENTIAL NBD ONSITE SUPPORT-AMP 4yr	\$85,947.00	F2	2%	\$84,228.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AMP-SVS-NDO-5	SEL ESSENTIAL NBD ONSITE SUPPORT-AMP 5yr	\$107,433.00	F2	2%	\$105,284.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AMP-SVS-NDP-1	SEL ESSENTIAL NBD PARTS ONLY SPT-AMP 1yr	\$18,750.00	F2	2%	\$18,375.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AMP-SVS-NDP-2	SEL ESSENTIAL NBD PARTS ONLY SPT-AMP 2yr	\$35,625.00	F2	2%	\$34,912.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AMP-SVS-NDP-3	SEL ESSENTIAL NBD PARTS ONLY SPT-AMP 3yr	\$51,563.00	F2	2%	\$50,531.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AMP-SVS-NDP-4	SEL ESSENTIAL NBD PARTS ONLY SPT-AMP 4yr	\$68,750.00	F2	2%	\$67,375.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AMP-SVS-NDP-5	SEL ESSENTIAL NBD PARTS ONLY SPT-AMP 5yr	\$85,938.00	F2	2%	\$84,219.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AMP-SVS-RTF-1	SEL ESSENTIAL RTN TO FACTORY SPT-AMP 1yr	\$15,940.00	F2	2%	\$15,621.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AMP-SVS-RTF-2	SEL ESSENTIAL RTN TO FACTORY SPT-AMP 2yr	\$30,286.00	F2	2%	\$29,680.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AMP-SVS-RTF-3	SEL ESSENTIAL RTN TO FACTORY SPT-AMP 3yr	\$43,835.00	F2	2%	\$42,958.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AMP-SVS-RTF-4	SEL ESSENTIAL RTN TO FACTORY SPT-AMP 4yr	\$58,447.00	F2	2%	\$57,278.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AMP-SVS-RTF-5	SEL ESSENTIAL RTN TO FACTORY SPT-AMP 5yr	\$73,058.00	F2	2%	\$71,596.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AMS-MAINT-1	SEL PRO Archiver Maint \$1	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AMS-MAINT-1K	SEL PRO Archiver Maint \$1000	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	APPLXTNDR-5-E	DSE - REMOTE 5HR - APPLXTENDER FAMILY	\$45,000.00	F2	2%	\$44,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	APPLXTNDR-DSE	DSE - REMOTE 10HR - APPLXTENDER FAMILY	\$90,000.00	F2	2%	\$88,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	APPLXTNDR-OSE	DSE - ONSITE - APPLXTENDER FAMILY	\$275,000.00	F2	2%	\$269,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	APSS0014	SEL Adlib Deployment Services 1-2 Serv	\$22,222.22	F2	2%	\$21,777.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	APSS0015	SEL Adlib Deployment Services 3-10 Serv	\$40,000.00	F2	2%	\$39,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARNDR4DSETUPSER	SEL ARNDR SetUp	\$11,111.00	F2	2%	\$10,888.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARNDR4DUSERPERM	SEL ARNDR User PERP Maintenance	\$13.00	F2	2%	\$12.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AS-DED-SAA-A	SEL Splunk Advisory Serv Ded Adv Arch	\$323,529.00	F2	2%	\$317,058.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AS-NAM-SAE	SEL Splunk Advisory Serv Named Adv Eng	\$176,471.00	F2	2%	\$172,941.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AS-SHD-SAE	SEL Splunk Advisory Serv Shared Adv Eng	\$105,882.00	F2	2%	\$103,764.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVADVC1003GC	SEL AV-ADVC-100-3G-SSS-C)	\$8,316.00	F2	2%	\$8,149.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVADVC1003GC-I	SEL AV-ADVC-100-3G-SSS-C)	\$8,690.22	F2	2%	\$8,516.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVADVC1003GC-K	SEL AV-ADVC-100-3G-SSS-C)	\$8,234.76	F2	2%	\$8,070.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVADVC1003PC	SEL AV-ADVC-100-3P-SSS-C)	\$9,900.00	F2	2%	\$9,702.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVADVC1003PC-I	SEL AV-ADVC-100-3P-SSS-C)	\$10,345.50	F2	2%	\$10,138.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	AVADVC1003PC-K	SEL AV-ADVC-100-3P-SSS-C)	\$9,803.29	F2	2%	\$9,607.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVADVC100GC	SEL AV-ADVC-100-G-SSS-C)	\$3,150.00	F2	2%	\$3,087.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVADVC100GC-I	SEL AV-ADVC-100-G-SSS-C)	\$3,291.75	F2	2%	\$3,229.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVADVC100GC-K	SEL AV-ADVC-100-G-SSS-C)	\$3,119.23	F2	2%	\$3,056.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVADVC100PC	SEL AV-ADVC-100-P-SSS-C)	\$3,750.00	F2	2%	\$3,675.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVADVC100PC-I	SEL AV-ADVC-100-P-SSS-C)	\$3,918.75	F2	2%	\$3,840.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVADVC100PC-K	SEL AV-ADVC-100-P-SSS-C)	\$3,713.37	F2	2%	\$3,639.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVADVC103GC	SEL AV-ADVC-10-3G-SSS-C)	\$831.60	F2	2%	\$814.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVADVC103GC-I	SEL AV-ADVC-10-3G-SSS-C)	\$869.02	F2	2%	\$851.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVADVC103GC-K	SEL AV-ADVC-10-3G-SSS-C)	\$823.48	F2	2%	\$807.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVADVC103PC	SEL AV-ADVC-10-3P-SSS-C)	\$990.00	F2	2%	\$970.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVADVC103PC-I	SEL AV-ADVC-10-3P-SSS-C)	\$1,034.55	F2	2%	\$1,013.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVADVC103PC-K	SEL AV-ADVC-10-3P-SSS-C)	\$980.33	F2	2%	\$960.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVADVC10GC	SEL AV-ADVC-10-G-SSS-C)	\$315.00	F2	2%	\$308.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVADVC10GC-I	SEL AV-ADVC-10-G-SSS-C)	\$329.18	F2	2%	\$322.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVADVC10GC-K	SEL AV-ADVC-10-G-SSS-C)	\$311.92	F2	2%	\$305.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVADVC10PC	SEL AV-ADVC-10-P-SSS-C)	\$375.00	F2	2%	\$367.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVADVC10PC-I	SEL AV-ADVC-10-P-SSS-C)	\$391.88	F2	2%	\$384.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVADVC10PC-K	SEL AV-ADVC-10-P-SSS-C)	\$371.34	F2	2%	\$363.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVADVN1003GC	SEL AV-ADVN-100-3G-SSS-C)	\$5,544.00	F2	2%	\$5,433.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVADVN1003GC-I	SEL AV-ADVN-100-3G-SSS-C)	\$5,793.48	F2	2%	\$5,677.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVADVN1003GC-K	SEL AV-ADVN-100-3G-SSS-C)	\$5,489.84	F2	2%	\$5,380.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVADVN1003PC	SEL AV-ADVN-100-3P-SSS-C)	\$6,600.00	F2	2%	\$6,468.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVADVN1003PC-I	SEL AV-ADVN-100-3P-SSS-C)	\$6,897.00	F2	2%	\$6,759.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVADVN1003PC-K	SEL AV-ADVN-100-3P-SSS-C)	\$6,535.53	F2	2%	\$6,404.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVADVN100GC	SEL AV-ADVN-100-G-SSS-C)	\$2,100.00	F2	2%	\$2,058.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVADVN100GC-I	SEL AV-ADVN-100-G-SSS-C)	\$2,194.50	F2	2%	\$2,150.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVADVN100GC-K	SEL AV-ADVN-100-G-SSS-C)	\$2,079.49	F2	2%	\$2,037.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVADVN100PC	SEL AV-ADVN-100-P-SSS-C)	\$2,500.00	F2	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVADVN100PC-I	SEL AV-ADVN-100-P-SSS-C)	\$2,612.50	F2	2%	\$2,560.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVADVN100PC-K	SEL AV-ADVN-100-P-SSS-C)	\$2,475.58	F2	2%	\$2,426.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVADVN103GC	SEL AV-ADVN-10-3G-SSS-C)	\$554.40	F2	2%	\$543.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVADVN103GC-I	SEL AV-ADVN-10-3G-SSS-C)	\$579.35	F2	2%	\$567.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVADVN103GC-K	SEL AV-ADVN-10-3G-SSS-C)	\$548.98	F2	2%	\$538.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVADVN103PC	SEL AV-ADVN-10-3P-SSS-C)	\$660.00	F2	2%	\$646.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVADVN103PC-I	SEL AV-ADVN-10-3P-SSS-C)	\$689.70	F2	2%	\$675.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVADVN103PC-K	SEL AV-ADVN-10-3P-SSS-C)	\$653.55	F2	2%	\$640.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVADVN10GC	SEL AV-ADVN-10-G-SSS-C)	\$210.00	F2	2%	\$205.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVADVN10GC-I	SEL AV-ADVN-10-G-SSS-C)	\$219.45	F2	2%	\$215.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVADVN10GC-K	SEL AV-ADVN-10-G-SSS-C)	\$207.95	F2	2%	\$203.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVADVN10PC	SEL AV-ADVN-10-P-SSS-C)	\$250.00	F2	2%	\$245.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVADVN10PC-I	SEL AV-ADVN-10-P-SSS-C)	\$261.25	F2	2%	\$256.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVADVN10PC-K	SEL AV-ADVN-10-P-SSS-C)	\$247.56	F2	2%	\$242.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTC1003GC	SEL AV-ENTC-100-3G-SSS-C)	\$9,979.20	F2	2%	\$9,779.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTC1003GC-I	SEL AV-ENTC-100-3G-SSS-C)	\$10,428.26	F2	2%	\$10,219.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTC1003GC-K	SEL AV-ENTC-100-3G-SSS-C)	\$9,881.72	F2	2%	\$9,684.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTC1003PC	SEL AV-ENTC-100-3P-SSS-C)	\$11,880.00	F2	2%	\$11,642.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTC1003PC-I	SEL AV-ENTC-100-3P-SSS-C)	\$12,414.60	F2	2%	\$12,166.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTC1003PC-K	SEL AV-ENTC-100-3P-SSS-C)	\$11,763.95	F2	2%	\$11,528.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTC100GC	SEL AV-ENTC-100-G-SSS-C)	\$3,780.00	F2	2%	\$3,704.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTC100GC-I	SEL AV-ENTC-100-G-SSS-C)	\$3,950.10	F2	2%	\$3,871.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTC100GC-K	SEL AV-ENTC-100-G-SSS-C)	\$3,743.07	F2	2%	\$3,668.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTC100PC	SEL AV-ENTC-100-P-SSS-C)	\$4,500.00	F2	2%	\$4,410.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTC100PC-I	SEL AV-ENTC-100-P-SSS-C)	\$4,702.50	F2	2%	\$4,608.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTC100PC-K	SEL AV-ENTC-100-P-SSS-C)	\$4,456.04	F2	2%	\$4,366.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTC103GC	SEL AV-ENTC-10-3G-SSS-C)	\$997.92	F2	2%	\$977.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTC103GC-I	SEL AV-ENTC-10-3G-SSS-C)	\$1,042.83	F2	2%	\$1,021.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTC103GC-K	SEL AV-ENTC-10-3G-SSS-C)	\$988.17	F2	2%	\$968.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTC103PC	SEL AV-ENTC-10-3P-SSS-C)	\$1,188.00	F2	2%	\$1,164.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTC103PC-I	SEL AV-ENTC-10-3P-SSS-C)	\$1,241.46	F2	2%	\$1,216.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTC103PC-K	SEL AV-ENTC-10-3P-SSS-C)	\$1,176.39	F2	2%	\$1,152.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTC10GC	SEL AV-ENTC-10-G-SSS-C)	\$378.00	F2	2%	\$370.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTC10GC-I	SEL AV-ENTC-10-G-SSS-C)	\$395.01	F2	2%	\$387.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTC10GC-K	SEL AV-ENTC-10-G-SSS-C)	\$374.30	F2	2%	\$366.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTC10PC	SEL AV-ENTC-10-P-SSS-C)	\$450.00	F2	2%	\$441.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTC10PC-I	SEL AV-ENTC-10-P-SSS-C)	\$470.25	F2	2%	\$460.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTC10PC-K	SEL AV-ENTC-10-P-SSS-C)	\$445.61	F2	2%	\$436.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTN1003GC	SEL AV-ENTN-100-3G-SSS-C)	\$6,652.80	F2	2%	\$6,519.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTN1003GC-I	SEL AV-ENTN-100-3G-SSS-C)	\$6,952.18	F2	2%	\$6,813.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTN1003GC-K	SEL AV-ENTN-100-3G-SSS-C)	\$6,587.81	F2	2%	\$6,456.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTN1003PC	SEL AV-ENTN-100-3P-SSS-C)	\$7,920.00	F2	2%	\$7,761.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTN1003PC-I	SEL AV-ENTN-100-3P-SSS-C)	\$8,276.40	F2	2%	\$8,110.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTN1003PC-K	SEL AV-ENTN-100-3P-SSS-C)	\$7,842.63	F2	2%	\$7,685.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTN100GC	SEL AV-ENTN-100-G-SSS-C)	\$2,520.00	F2	2%	\$2,469.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTN100GC-I	SEL AV-ENTN-100-G-SSS-C)	\$2,633.40	F2	2%	\$2,580.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTN100GC-K	SEL AV-ENTN-100-G-SSS-C)	\$2,495.38	F2	2%	\$2,445.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTN100PC	SEL AV-ENTN-100-P-SSS-C)	\$3,000.00	F2	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTN100PC-I	SEL AV-ENTN-100-P-SSS-C)	\$3,135.00	F2	2%	\$3,072.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTN100PC-K	SEL AV-ENTN-100-P-SSS-C)	\$2,970.69	F2	2%	\$2,911.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTN103GC	SEL AV-ENTN-10-3G-SSS-C)	\$665.28	F2	2%	\$651.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	AVENTN103GC-I	SEL AV-ENTN-10-3G-SSS-C)	\$695.22	F2	2%	\$681.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTN103GC-K	SEL AV-ENTN-10-3G-SSS-C)	\$658.78	F2	2%	\$645.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTN103PC	SEL AV-ENTN-10-3P-SSS-C)	\$792.00	F2	2%	\$776.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTN103PC-I	SEL AV-ENTN-10-3P-SSS-C)	\$827.64	F2	2%	\$811.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTN103PC-K	SEL AV-ENTN-10-3P-SSS-C)	\$784.26	F2	2%	\$768.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTN10GC	SEL AV-ENTN-10-G-SSS-C)	\$252.00	F2	2%	\$246.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTN10GC-I	SEL AV-ENTN-10-G-SSS-C)	\$263.34	F2	2%	\$258.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTN10GC-K	SEL AV-ENTN-10-G-SSS-C)	\$249.54	F2	2%	\$244.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTN10PC	SEL AV-ENTN-10-P-SSS-C)	\$300.00	F2	2%	\$294.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTN10PC-I	SEL AV-ENTN-10-P-SSS-C)	\$313.50	F2	2%	\$307.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVENTN10PC-K	SEL AV-ENTN-10-P-SSS-C)	\$297.07	F2	2%	\$291.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDC1003GC	SEL AV-STDC-100-3G-SSS-C)	\$4,989.60	F2	2%	\$4,889.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDC1003GC-I	SEL AV-STDC-100-3G-SSS-C)	\$5,214.13	F2	2%	\$5,109.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDC1003GC-K	SEL AV-STDC-100-3G-SSS-C)	\$4,940.86	F2	2%	\$4,842.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDC1003PC	SEL AV-STDC-100-3P-SSS-C)	\$5,940.00	F2	2%	\$5,821.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDC1003PC-I	SEL AV-STDC-100-3P-SSS-C)	\$6,207.30	F2	2%	\$6,083.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDC1003PC-K	SEL AV-STDC-100-3P-SSS-C)	\$5,881.98	F2	2%	\$5,764.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDC100GC	SEL AV-STDC-100-G-SSS-C)	\$1,890.00	F2	2%	\$1,852.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDC100GC-I	SEL AV-STDC-100-G-SSS-C)	\$1,975.05	F2	2%	\$1,935.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDC100GC-K	SEL AV-STDC-100-G-SSS-C)	\$1,871.54	F2	2%	\$1,834.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDC100PC	SEL AV-STDC-100-P-SSS-C)	\$2,250.00	F2	2%	\$2,205.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDC100PC-I	SEL AV-STDC-100-P-SSS-C)	\$2,351.25	F2	2%	\$2,304.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDC100PC-K	SEL AV-STDC-100-P-SSS-C)	\$2,228.02	F2	2%	\$2,183.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDC103GC	SEL AV-STDC-10-3G-SSS-C)	\$498.96	F2	2%	\$488.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDC103GC-I	SEL AV-STDC-10-3G-SSS-C)	\$521.41	F2	2%	\$510.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDC103GC-K	SEL AV-STDC-10-3G-SSS-C)	\$494.09	F2	2%	\$484.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDC103PC	SEL AV-STDC-10-3P-SSS-C)	\$594.00	F2	2%	\$582.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDC103PC-I	SEL AV-STDC-10-3P-SSS-C)	\$620.73	F2	2%	\$608.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDC103PC-K	SEL AV-STDC-10-3P-SSS-C)	\$588.20	F2	2%	\$576.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDC10GC	SEL AV-STDC-10-G-SSS-C)	\$189.00	F2	2%	\$185.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDC10GC-I	SEL AV-STDC-10-G-SSS-C)	\$197.51	F2	2%	\$193.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDC10GC-K	SEL AV-STDC-10-G-SSS-C)	\$187.15	F2	2%	\$183.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDC10PC	SEL AV-STDC-10-P-SSS-C)	\$225.00	F2	2%	\$220.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDC10PC-I	SEL AV-STDC-10-P-SSS-C)	\$235.13	F2	2%	\$230.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDC10PC-K	SEL AV-STDC-10-P-SSS-C)	\$222.80	F2	2%	\$218.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDN1003GC	SEL AV-STDN-100-3G-SSS-C)	\$3,326.40	F2	2%	\$3,259.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDN1003GC-I	SEL AV-STDN-100-3G-SSS-C)	\$3,476.09	F2	2%	\$3,406.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDN1003GC-K	SEL AV-STDN-100-3G-SSS-C)	\$3,293.91	F2	2%	\$3,228.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDN1003PC	SEL AV-STDN-100-3P-SSS-C)	\$3,960.00	F2	2%	\$3,880.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDN1003PC-I	SEL AV-STDN-100-3P-SSS-C)	\$4,138.20	F2	2%	\$4,055.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDN1003PC-K	SEL AV-STDN-100-3P-SSS-C)	\$3,921.31	F2	2%	\$3,842.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDN100GC	SEL AV-STDN-100-G-SSS-C)	\$1,260.00	F2	2%	\$1,234.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDN100GC-I	SEL AV-STDN-100-G-SSS-C)	\$1,316.70	F2	2%	\$1,290.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDN100GC-K	SEL AV-STDN-100-G-SSS-C)	\$1,247.69	F2	2%	\$1,222.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDN100PC	SEL AV-STDN-100-P-SSS-C)	\$1,500.00	F2	2%	\$1,470.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDN100PC-I	SEL AV-STDN-100-P-SSS-C)	\$1,567.50	F2	2%	\$1,536.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDN100PC-K	SEL AV-STDN-100-P-SSS-C)	\$1,485.35	F2	2%	\$1,455.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDN103GC	SEL AV-STDN-10-3G-SSS-C)	\$332.64	F2	2%	\$325.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDN103GC-I	SEL AV-STDN-10-3G-SSS-C)	\$347.61	F2	2%	\$340.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDN103GC-K	SEL AV-STDN-10-3G-SSS-C)	\$329.39	F2	2%	\$322.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDN103PC	SEL AV-STDN-10-3P-SSS-C)	\$396.00	F2	2%	\$388.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDN103PC-I	SEL AV-STDN-10-3P-SSS-C)	\$413.82	F2	2%	\$405.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDN103PC-K	SEL AV-STDN-10-3P-SSS-C)	\$392.13	F2	2%	\$384.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDN10GC	SEL AV-STDN-10-G-SSS-C)	\$126.00	F2	2%	\$123.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDN10GC-I	SEL AV-STDN-10-G-SSS-C)	\$131.67	F2	2%	\$129.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDN10GC-K	SEL AV-STDN-10-G-SSS-C)	\$124.77	F2	2%	\$122.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDN10PC	SEL AV-STDN-10-P-SSS-C)	\$150.00	F2	2%	\$147.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDN10PC-I	SEL AV-STDN-10-P-SSS-C)	\$156.75	F2	2%	\$153.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVSTDN10PC-K	SEL AV-STDN-10-P-SSS-C)	\$148.54	F2	2%	\$145.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BFOSML-SVL-SW-1	SEL ESS SPPT24X7, Flow Optimizer 1yr	\$900.00	F2	2%	\$882.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BFOSML-SVL-SW-2	SEL ESS SPPT24X7, Flow Optimizer 2yr	\$1,710.00	F2	2%	\$1,675.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BFOSML-SVL-SW-3	SEL ESS SPPT24X7, Flow Optimizer 3yr	\$2,475.00	F2	2%	\$2,425.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BFOSML-SVL-SW-4	SEL ESS SPPT24X7, Flow Optimizer 4yr	\$3,300.00	F2	2%	\$3,234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BFOSML-SVL-SW-5	SEL ESS SPPT24X7, Flow Optimizer 5yr	\$4,125.00	F2	2%	\$4,042.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BMENA3PSCV2	SEL BM-ENT-AD-3P-SSS-C)	\$39,600.00	F2	2%	\$38,808.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BMENA3PSCV2-I	SEL BM-ENT-AD-3P-SSS-C)	\$46,332.00	F2	2%	\$45,405.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BMENA3PSCV2-K	SEL BM-ENT-AD-3P-SSS-C)	\$41,127.71	F2	2%	\$40,305.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BMENF3PCV2	SEL BM-ENT-FND-3P-SSS-C)	\$198,000.00	F2	2%	\$194,040.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BMENF3PCV2-I	SEL BM-ENT-FND-3P-SSS-C)	\$231,660.00	F2	2%	\$227,026.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BMENF3PCV2-K	SEL BM-ENT-FND-3P-SSS-C)	\$205,638.56	F2	2%	\$201,525.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BMENTADPCV2	SEL BM-ENT-AD-P-SSS-C)	\$15,000.00	F2	2%	\$14,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BMENTADPCV2-I	SEL BM-ENT-AD-P-SSS-C)	\$17,550.00	F2	2%	\$17,199.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BMENTADPCV2-K	SEL BM-ENT-AD-P-SSS-C)	\$15,578.68	F2	2%	\$15,267.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BMENFNDPCV2	SEL BM-ENT-FND-P-SSS-C)	\$75,000.00	F2	2%	\$73,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BMENFNDPCV2-I	SEL BM-ENT-FND-P-SSS-C)	\$87,750.00	F2	2%	\$85,995.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BMENFNDPCV2-K	SEL BM-ENT-FND-P-SSS-C)	\$77,893.40	F2	2%	\$76,335.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BR-5410-P1C-SW-1	SEL-SPPT-24X7-5410, 1-4 Cores 1 Perp Lic	\$505.00	F2	2%	\$494.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BR-5410-P1C-SW-2	SEL-SPPT-24X7-5410, 1-4 Cores 1 Perp Lic	\$960.00	F2	2%	\$940.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BR-5410-P1C-SW-3	SEL-SPPT-24X7-5410, 1-4 Cores 1 Perp Lic	\$1,389.00	F2	2%	\$1,361.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BR-5410-P5C-SW-1	SEL-SPPT-24X7-5410,5+ Cores 1 Perp Lic	\$988.00	F2	2%	\$968.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	BR-5410-P5C-SW-2	SEL-SPPT-24X7-5410,5+ Cores 1 Perp Lic	\$1,877.00	F2	2%	\$1,839.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BR-5410-P5C-SW-3	SEL-SPPT-24X7-5410,5+ Cores 1 Perp Lic	\$2,717.00	F2	2%	\$2,662.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BR-5415-PVM-SW-1	SEL-SPPT-24X7-5415,1VM 1 Perp License	\$356.00	F2	2%	\$348.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BR-5415-PVM-SW-2	SEL-SPPT-24X7-5415,1VM 1 Perp License	\$676.00	F2	2%	\$662.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BR-5415-PVM-SW-3	SEL-SPPT-24X7-5415,1VM 1 Perp License	\$979.00	F2	2%	\$959.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BR-5600P-1V-SW-1	SEL-SPPT-24X7, 5600 3.x w/1 vCPU DP Lic	\$210.00	F2	2%	\$205.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BR-5600P-1V-SW-2	SEL-SPPT-24X7, 5600 3.x w/1 vCPU DP Lic	\$399.00	F2	2%	\$391.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BR-5600P-1V-SW-3	SEL-SPPT-24X7, 5600 3.x w/1 vCPU DP Lic	\$578.00	F2	2%	\$566.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CA6DEVK3GC	SEL CA6-DEVK-3G-SSS-C)	\$11,088.00	F2	2%	\$10,866.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CA6DEVK3GC-I	SEL CA6-DEVK-3G-SSS-C)	\$12,972.96	F2	2%	\$12,713.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CA6DEVK3GC-K	SEL CA6-DEVK-3G-SSS-C)	\$11,515.76	F2	2%	\$11,285.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CA6DEVK3PC	SEL CA6-DEVK-3P-SSS-C)	\$13,200.00	F2	2%	\$12,936.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CA6DEVK3PC-I	SEL CA6-DEVK-3P-SSS-C)	\$15,444.00	F2	2%	\$15,135.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CA6DEVK3PC-K	SEL CA6-DEVK-3P-SSS-C)	\$13,709.24	F2	2%	\$13,435.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CA6DEVKGC	SEL CA6-DEVK-G-SSS-C)	\$4,200.00	F2	2%	\$4,116.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CA6DEVKGC-I	SEL CA6-DEVK-G-SSS-C)	\$4,914.00	F2	2%	\$4,815.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CA6DEVKGC-K	SEL CA6-DEVK-G-SSS-C)	\$4,362.03	F2	2%	\$4,274.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CA6DEVKPC	SEL CA6-DEVK-P-SSS-C)	\$5,000.00	F2	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CA6DEVKPC-I	SEL CA6-DEVK-P-SSS-C)	\$5,850.00	F2	2%	\$5,733.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CA6DEVKPC-K	SEL CA6-DEVK-P-SSS-C)	\$5,192.89	F2	2%	\$5,089.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CAPTIVA-DSE	DSE - REMOTE 10HR - CAPTIVA	\$90,000.00	F2	2%	\$88,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CAPTIVA-OSE	DSE - ONSITE - CAPTIVA	\$275,000.00	F2	2%	\$269,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CHOIC-1R-5800	SELECT: 1YR RENEW 7X24 NBD ONSITE	\$585.00	F2	2%	\$573.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CHOIC-1R-5802	SELECT: 1YR RENEW 7X24 NBD ONSITE	\$1,066.00	F2	2%	\$1,044.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CHOIC-1U-5800	SELECT: 1YR UPGRD 7X24 NBD ONSITE	\$247.00	F2	2%	\$242.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CHOIC-1U-5802	SELECT: 1YR UPGRD 7X24 NBD ONSITE	\$456.00	F2	2%	\$446.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CHOIC-3R-5800	SELECT: 3YR RENEW 7X24 NBD ONSITE	\$1,546.00	F2	2%	\$1,515.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CHOIC-3R-5802	SELECT: 3YR RENEW 7X24 NBD ONSITE	\$2,815.00	F2	2%	\$2,758.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CHOIC-3U-5800	SELECT: 3YR UPGRD 7X24 NBD ONSITE	\$1,208.00	F2	2%	\$1,183.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CHOIC-3U-5802	3YR 7X24 RMT NBD ONSITE	\$2,203.00	F2	2%	\$2,158.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CHOIC-3U-62X0	SELECT 3YR 7X24 RMT NBD ONSITE	\$10,898.00	F2	2%	\$10,680.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7ADV3GC	SEL CL7-ADV-3G-SSS-C)	\$4,432.56	F2	2%	\$4,343.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7ADV3GC-I	SEL CL7-ADV-3G-SSS-C)	\$5,186.10	F2	2%	\$5,082.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7ADV3GC-K	SEL CL7-ADV-3G-SSS-C)	\$4,603.56	F2	2%	\$4,511.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7ADV3PC	SEL CL7-ADV-3P-SSS-C)	\$5,277.36	F2	2%	\$5,171.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7ADV3PC-I	SEL CL7-ADV-3P-SSS-C)	\$6,174.51	F2	2%	\$6,051.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7ADV3PC-K	SEL CL7-ADV-3P-SSS-C)	\$5,480.95	F2	2%	\$5,371.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7ADVGC	SEL CL7-ADV-G-SSS-C)	\$1,679.00	F2	2%	\$1,645.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7ADVGC-I	SEL CL7-ADV-G-SSS-C)	\$1,964.43	F2	2%	\$1,925.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7ADVGC-K	SEL CL7-ADV-G-SSS-C)	\$1,743.77	F2	2%	\$1,708.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7ADVPC	SEL CL7-ADV-P-SSS-C)	\$1,999.00	F2	2%	\$1,959.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7ADVPC-I	SEL CL7-ADV-P-SSS-C)	\$2,338.83	F2	2%	\$2,292.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7ADVPC-K	SEL CL7-ADV-P-SSS-C)	\$2,076.12	F2	2%	\$2,034.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7ENT3GC	SEL CL7-ENT-3G-SSS-C)	\$5,264.16	F2	2%	\$5,158.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7ENT3GC-I	SEL CL7-ENT-3G-SSS-C)	\$6,159.07	F2	2%	\$6,035.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7ENT3GC-K	SEL CL7-ENT-3G-SSS-C)	\$5,467.25	F2	2%	\$5,357.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7ENT3PC	SEL CL7-ENT-3P-SSS-C)	\$6,267.36	F2	2%	\$6,142.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7ENT3PC-I	SEL CL7-ENT-3P-SSS-C)	\$7,332.81	F2	2%	\$7,186.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7ENT3PC-K	SEL CL7-ENT-3P-SSS-C)	\$6,509.15	F2	2%	\$6,378.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7ENTGC	SEL CL7-ENT-G-SSS-C)	\$1,994.00	F2	2%	\$1,954.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7ENTGC-I	SEL CL7-ENT-G-SSS-C)	\$2,332.98	F2	2%	\$2,286.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7ENTGC-K	SEL CL7-ENT-G-SSS-C)	\$2,070.93	F2	2%	\$2,029.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7ENTPC	SEL CL7-ENT-P-SSS-C)	\$2,374.00	F2	2%	\$2,326.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7ENTPC-I	SEL CL7-ENT-P-SSS-C)	\$2,777.58	F2	2%	\$2,722.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7ENTPC-K	SEL CL7-ENT-P-SSS-C)	\$2,465.58	F2	2%	\$2,416.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7STD3GC	SEL CL7-STD-3G-SSS-C)	\$3,046.43	F2	2%	\$2,985.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7STD3GC-I	SEL CL7-STD-3G-SSS-C)	\$3,564.32	F2	2%	\$3,493.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7STD3GC-K	SEL CL7-STD-3G-SSS-C)	\$3,163.96	F2	2%	\$3,100.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7STD3PC	SEL CL7-STD-3P-SSS-C)	\$3,627.36	F2	2%	\$3,554.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7STD3PC-I	SEL CL7-STD-3P-SSS-C)	\$4,244.01	F2	2%	\$4,159.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7STD3PC-K	SEL CL7-STD-3P-SSS-C)	\$3,767.30	F2	2%	\$3,691.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7STDGC	SEL CL7-STD-G-SSS-C)	\$1,153.95	F2	2%	\$1,130.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7STDGC-I	SEL CL7-STD-G-SSS-C)	\$1,350.12	F2	2%	\$1,323.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7STDGC-K	SEL CL7-STD-G-SSS-C)	\$1,198.47	F2	2%	\$1,174.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7STDPC	SEL CL7-STD-P-SSS-C)	\$1,374.00	F2	2%	\$1,346.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7STDPC-I	SEL CL7-STD-P-SSS-C)	\$1,607.58	F2	2%	\$1,575.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL7STDPC-K	SEL CL7-STD-P-SSS-C)	\$1,427.01	F2	2%	\$1,398.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CLSS-SMPPS-12M	SEL Adlib SMP Classification Suite	\$93,277.78	F2	2%	\$91,412.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNSTLPWK-EMC-001	SEL Bedrock Consulting Srv Person/Wk 1Y	\$20,000.00	F2	2%	\$19,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CONSULTING-1	SELECT 1 DAY CONSULTING	\$1,800.00	F2	2%	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-BAS-CSA-ASD	CS ADVOCATE ASD .25 FTE-12M	\$50,000.00	F2	2%	\$49,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-BAS-CSA-DPS	CS ADVOCATE DPS .25 FTE-12M	\$50,000.00	F2	2%	\$49,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-BAS-CSA-ESD	CS ADVOCATE ESD .25 FTE-12M	\$50,000.00	F2	2%	\$49,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-BAS-CSA-ISILON	CS ADVOCATE ISILON .25 FTE-12M	\$50,000.00	F2	2%	\$49,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-BAS-CSA-USD	CS ADVOCATE USD .25 FTE-12M	\$50,000.00	F2	2%	\$49,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-BAS-CSA-XIO	CS ADVOCATE XIO .25 FTE-12M	\$50,000.00	F2	2%	\$49,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-BAS-DSE-ASD12M	DESIGNATED SUPPORT ENG ASD .25FTE -12M	\$80,000.00	F2	2%	\$78,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-BAS-DSE-ASD6M	DESIGNATED SUPPORT ENG ASD .25FTE -6M	\$40,000.00	F2	2%	\$39,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-BAS-DSE-DPS12M	DESIGNATED SUPPORT ENG DPS .25FTE -12M	\$80,000.00	F2	2%	\$78,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-BAS-DSE-DPS6M	DESIGNATED SUPPORT ENG DPS .25FTE -6M	\$40,000.00	F2	2%	\$39,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CS-BAS-DSE-ESD12M	DESIGNATED SUPPORT ENG ESD .25FTE -12M	\$80,000.00	F2	2%	\$78,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-BAS-DSE-ESD6M	DESIGNATED SUPPORT ENG ESD .25FTE -6M	\$40,000.00	F2	2%	\$39,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-BAS-DSE-ISI12M	DESIGNATED SUPPORT ENG ISI .25FTE -12M	\$80,000.00	F2	2%	\$78,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-BAS-DSE-ISI6M	DESIGNATED SUPPORT ENG ISI .25FTE -6M	\$40,000.00	F2	2%	\$39,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-BAS-DSE-USD12M	DESIGNATED SUPPORT ENG USD .25FTE -12M	\$80,000.00	F2	2%	\$78,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-BAS-DSE-USD6M	DESIGNATED SUPPORT ENG USD .25FTE -6M	\$40,000.00	F2	2%	\$39,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-BAS-DSE-XIO12M	DESIGNATED SUPPORT ENG XIO .25FTE -12M	\$80,000.00	F2	2%	\$78,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-BAS-DSE-XIO6M	DESIGNATED SUPPORT ENG XIO .25FTE -6M	\$40,000.00	F2	2%	\$39,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-BAS-TAM-ASD	TECHNICAL ACCT MANAGER ASD .33FTE-12M	\$100,000.00	F2	2%	\$98,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-BAS-TAM-DPS	TECHNICAL ACCT MANAGER DPS .33FTE-12M	\$100,000.00	F2	2%	\$98,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-BAS-TAM-ESD	TECHNICAL ACCT MANAGER ESD .33FTE-12M	\$100,000.00	F2	2%	\$98,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-BAS-TAM-ISI6M	TECHNICAL ACCT MANAGER ISI .33FTE-6M	\$50,000.00	F2	2%	\$49,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-BAS-TAM-ISIH6M	TECHNICAL ACCT MANAGER ISI .50FTE-6M	\$80,000.00	F2	2%	\$78,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-BAS-TAM-ISILON	TECHNICAL ACCT MANAGER ISI .33FTE-12M	\$100,000.00	F2	2%	\$98,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-BAS-TAM-ISILONH	TECHNICAL ACCT MANAGER ISI .50FTE-12M	\$160,000.00	F2	2%	\$156,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-BAS-TAM-USD	TECHNICAL ACCT MANAGER USD .33FTE-12M	\$100,000.00	F2	2%	\$98,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-BAS-TAM-XIO	TECHNICAL ACCT MANAGER XIO .33FTE-12M	\$100,000.00	F2	2%	\$98,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-CUS-SAM	CS CUSTOMIZED SAM SERVICES	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-DOCSCI-DSE	DSE REMOTE 10HR-DOCUMENT SCIENCES	\$90,000.00	F2	2%	\$88,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-DOCSCI-OSE	DSE - ONSITE - DOCUMENT SCIENCES	\$275,000.00	F2	2%	\$269,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-DSE-PV-DATA-12	CS BCS DSE for Pivotal Data 12 months	\$100,000.00	F2	2%	\$98,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-DSE-PV-DATA-6	CS BCS DSE for Pivotal Data 6 months	\$50,000.00	F2	2%	\$49,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-DSE-PV-PCF-12	CS BCS DSE for Pivotal PCF 12 months	\$100,000.00	F2	2%	\$98,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-DSE-PV-PCF-6	CS BCS DSE for Pivotal PCF 6 months	\$50,000.00	F2	2%	\$49,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-INFOARCH-DSE	DSE REMOTE 10HR-INFOARCHIVE	\$90,000.00	F2	2%	\$88,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-INFOARCH-OSE	DSE-ONSITE-INFOARCHIVE	\$275,000.00	F2	2%	\$269,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ONLACC-SUP	L40 ACCESS - SR TECH SUPPORT	\$249,000.00	F2	2%	\$244,020.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CSP-A-MTN	SEL VST CSP MTN 2,501-5,000 MICROVM	\$30.86	F2	2%	\$30.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-PARTRT-PRGM	PARTS RETENTION PROGRAM FEE	\$4,000.00	F2	2%	\$3,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-PARTRT-USG	PARTS RETENTION USAGE	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CSP-BASE-MTN	SEL VST CSP MTN UP TO 2,500 MICROVM	\$32.14	F2	2%	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CSP-B-MTN	SEL VST CSP MTN 5,001-7,500 MICROVM	\$29.57	F2	2%	\$28.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CSP-C-MTN	SEL VST CSP MTN 7,501-15,000 MICROVM	\$26.04	F2	2%	\$25.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CSP-D-MTN	SEL VST CSP MTN 15,001-25,000 MICROVM	\$23.08	F2	2%	\$22.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CSP-E-MTN	SEL VST CSP MTN 25,001-50,000 MICROVM	\$18.45	F2	2%	\$18.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CSP-F-MTN	SEL VST CSP MTN 50,001-100,000 MICROVM	\$15.65	F2	2%	\$15.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-REMSTRT-CL	REMOTE 90 DAY CELERRA START UP SERVICE	\$11,250.00	F2	2%	\$11,025.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-SRRCAP-01	SUPPORT READINESS REVIEW (CAPTIVA)	\$12,000.00	F2	2%	\$11,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-SRRDOC-01	SUPPORT READINESS REVIEW (DOCUMENTUM)	\$12,000.00	F2	2%	\$11,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-TAM-PV-DATA-DES	CS L1 CSD FOR DATA-6	\$65,000.00	F2	2%	\$63,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-TAM-PV-DATA-ENT	CS L1 CSD FOR DATA-12	\$130,000.00	F2	2%	\$127,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-TAM-PV-PCF-DES	CS L1 CSD FOR PCF-6	\$65,000.00	F2	2%	\$63,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-TAM-PV-PCF-ENT	CS L1 CSD FOR PCF-12	\$130,000.00	F2	2%	\$127,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-VAS-HACONFIG	ECD VAS Plus HA Config	\$30,000.00	F2	2%	\$29,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-VAS-MENTOR	ECD VAS Plus Mentoring	\$5,000.00	F2	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-VAS-STRVC	ECD VAS Plus Short Term Service	\$30,000.00	F2	2%	\$29,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-VAS-UPGRADE	ECD VAS Plus Upgrade	\$30,000.00	F2	2%	\$29,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-XT-AX-DSE	DSE REMOTE 10HR - APPLICATION EXTENDER	\$90,000.00	F2	2%	\$88,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-XT-AX-OSE	DSE - ONSITE - APPLICATION EXTENDER	\$275,000.00	F2	2%	\$269,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN1-BASSAM-ASD	SERVICE ACCT MGR ASD 3M-FULL 6M-HALF ZN1	\$90,000.00	F2	2%	\$88,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN1-BASSAM-DPS	SERVICE ACCT MGR DPS 3M-FULL 6M-HALF ZN1	\$90,000.00	F2	2%	\$88,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN1-BASSAM-ESD	SERVICE ACCT MGR ESD 3M-FULL 6M-HALF ZN1	\$90,000.00	F2	2%	\$88,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN1-BASSAM-ISI	SERVICE ACCT MGR ISI 3M-FULL 6M-HALF ZN1	\$90,000.00	F2	2%	\$88,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN1-BASSAM-USD	SERVICE ACCT MGR USD 3M-FULL 6M-HALF ZN1	\$90,000.00	F2	2%	\$88,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN1-BASSAM-XIO	SERVICE ACCT MGR XIO 3M-FULL 6M-HALF ZN1	\$90,000.00	F2	2%	\$88,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN1-TAM-ASD	TECHNICAL ACCT MGR ASD .33FTE-12M ZN1	\$118,800.00	F2	2%	\$116,424.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN1-TAM-DPS	TECHNICAL ACCT MGR DPS .33FTE-12M ZN1	\$118,800.00	F2	2%	\$116,424.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN1-TAM-ESD	TECHNICAL ACCT MGR ESD .33FTE-12M ZN1	\$118,800.00	F2	2%	\$116,424.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN1-TAM-ISI6M	TECHNICAL ACCT MGR ISI .33FTE-6M ZN1	\$59,400.00	F2	2%	\$58,212.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN1-TAM-ISIH6M	TECHNICAL ACCT MGR ISI .50FTE-6M ZN1	\$90,000.00	F2	2%	\$88,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN1-TAM-ISILON	TECHNICAL ACCT MGR ISI .33FTE-12M ZN1	\$118,800.00	F2	2%	\$116,424.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN1-TAM-ISILONH	TECHNICAL ACCT MGR ISI .50FTE-12M ZN1	\$180,000.00	F2	2%	\$176,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN1-TAM-SOLF	ENG SOLUTIONS TAM - 1FTE - 12M ZN1	\$340,000.00	F2	2%	\$333,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN1-TAM-SOLH	ENG SOLUTIONS TAM - .50FTE - 12M ZN1	\$170,000.00	F2	2%	\$166,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN1-TAM-USD	TECHNICAL ACCT MGR USD .33FTE-12M ZN1	\$118,800.00	F2	2%	\$116,424.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN1-TAM-XIO	TECHNICAL ACCT MGR XIO .33FTE-12M ZN1	\$118,800.00	F2	2%	\$116,424.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN2-BASSAM-ASD	SERVICE ACCT MGR ASD 3M-FULL 6M-HALF ZN2	\$70,000.00	F2	2%	\$68,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN2-BASSAM-DPS	SERVICE ACCT MGR DPS 3M-FULL 6M-HALF ZN2	\$70,000.00	F2	2%	\$68,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN2-BASSAM-ESD	SERVICE ACCT MGR ESD 3M-FULL 6M-HALF ZN2	\$70,000.00	F2	2%	\$68,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN2-BASSAM-ISI	SERVICE ACCT MGR ISI 3M-FULL 6M-HALF ZN2	\$70,000.00	F2	2%	\$68,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN2-BASSAM-USD	SERVICE ACCT MGR USD 3M-FULL 6M-HALF ZN2	\$70,000.00	F2	2%	\$68,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN2-BASSAM-XIO	SERVICE ACCT MGR XIO 3M-FULL 6M-HALF ZN2	\$70,000.00	F2	2%	\$68,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN2-TAM-ASD	TECHNICAL ACCT MGR ASD .33FTE-12M ZN2	\$92,400.00	F2	2%	\$90,552.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN2-TAM-DPS	TECHNICAL ACCT MGR DPS .33FTE-12M ZN2	\$92,400.00	F2	2%	\$90,552.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN2-TAM-ESD	TECHNICAL ACCT MGR ESD .33FTE-12M ZN2	\$92,400.00	F2	2%	\$90,552.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN2-TAM-ISI6M	TECHNICAL ACCT MGR ISI .33FTE-6M ZN2	\$46,200.00	F2	2%	\$45,276.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN2-TAM-ISIH6M	TECHNICAL ACCT MGR ISI .50FTE-6M ZN2	\$70,000.00	F2	2%	\$68,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN2-TAM-ISILON	TECHNICAL ACCT MGR ISI .33FTE-12M ZN2	\$92,400.00	F2	2%	\$90,552.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN2-TAM-ISILONH	TECHNICAL ACCT MGR ISI .50FTE-12M AN2	\$140,000.00	F2	2%	\$137,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN2-TAM-SOLF	ENG SOLUTIONS TAM - 1FTE - 12M ZN2	\$320,000.00	F2	2%	\$313,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CS-ZN2-TAM-SOLH	ENG SOLUTIONS TAM - .50FTE - 12M ZN2	\$160,000.00	F2	2%	\$156,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN2-TAM-USD	TECHNICAL ACCT MGR USD .33FTE-12M ZN2	\$92,400.00	F2	2%	\$90,552.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN2-TAM-XIO	TECHNICAL ACCT MGR XIO .33FTE-12M ZN2	\$92,400.00	F2	2%	\$90,552.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN3-BASSAM-ASD	SERVICE ACCT MGR ASD 3M-FULL 6M-HALF ZN3	\$57,500.00	F2	2%	\$56,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN3-BASSAM-DPS	SERVICE ACCT MGR DPS 3M-FULL 6M-HALF ZN3	\$57,500.00	F2	2%	\$56,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN3-BASSAM-ESD	SERVICE ACCT MGR ESD 3M-FULL 6M-HALF ZN3	\$57,500.00	F2	2%	\$56,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN3-BASSAM-ISI	SERVICE ACCT MGR ISI 3M-FULL 6M-HALF ZN3	\$57,500.00	F2	2%	\$56,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN3-BASSAM-USD	SERVICE ACCT MGR USD 3M-FULL 6M-HALF ZN3	\$57,500.00	F2	2%	\$56,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN3-BASSAM-XIO	SERVICE ACCT MGR XIO 3M-FULL 6M-HALF ZN3	\$57,500.00	F2	2%	\$56,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN3-TAM-ASD	TECHNICAL ACCT MGR ASD .33FTE- 12M ZN3	\$75,900.00	F2	2%	\$74,382.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN3-TAM-DPS	TECHNICAL ACCT MGR DPS .33FTE-12M ZN3	\$75,900.00	F2	2%	\$74,382.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN3-TAM-ESD	TECHNICAL ACCT MGR ESD .33FTE-12M ZN3	\$75,900.00	F2	2%	\$74,382.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN3-TAM-ISI6M	TECHNICAL ACCT MGR ISI .33FTE-6M ZN3	\$37,950.00	F2	2%	\$37,191.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN3-TAM-ISIH6M	TECHNICAL ACCT MGR ISI .50FTE-6M ZN3	\$57,500.00	F2	2%	\$56,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN3-TAM-ISILON	TECHNICAL ACCT MGR ISI .33FTE-12M ZN3	\$75,900.00	F2	2%	\$74,382.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN3-TAM-ISILONH	TECHNICAL ACCT MGR ISI .50FTE-12M ZN3	\$115,000.00	F2	2%	\$112,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN3-TAM-SOLF	ENG SOLUTIONS TAM - 1FTE - 12M ZN3	\$280,000.00	F2	2%	\$274,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN3-TAM-SOLH	ENG SOLUTIONS TAM - .50FTE - 12M ZN3	\$140,000.00	F2	2%	\$137,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN3-TAM-USD	TECHNICAL ACCT MGR USD .33FTE-12M ZN3	\$75,900.00	F2	2%	\$74,382.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN3-TAM-XIO	TECHNICAL ACCT MGR XIO .33FTE-12M ZN3	\$75,900.00	F2	2%	\$74,382.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN4-BASSAM-ASD	SERVICE ACCT MGR ASD 3M-FULL 6M-HALF ZN4	\$45,000.00	F2	2%	\$44,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN4-BASSAM-DPS	SERVICE ACCT MGR DPS 3M-FULL 6M-HALF ZN4	\$45,000.00	F2	2%	\$44,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN4-BASSAM-ESD	SERVICE ACCT MGR ESD 3M-FULL 6M-HALF ZN4	\$45,000.00	F2	2%	\$44,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN4-BASSAM-ISI	SERVICE ACCT MGR ISI 3M-FULL 6M-HALF ZN4	\$45,000.00	F2	2%	\$44,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN4-BASSAM-USD	SERVICE ACCT MGR USD 3M-FULL 6M-HALF ZN4	\$45,000.00	F2	2%	\$44,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN4-BASSAM-XIO	SERVICE ACCT MGR XIO 3M-FULL 6M-HALF ZN4	\$45,000.00	F2	2%	\$44,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN4-TAM-ASD	TECHNICAL ACCT MGR ASD .33FTE-12M ZN4	\$59,400.00	F2	2%	\$58,212.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN4-TAM-DPS	TECHNICAL ACCT MGR DPS .33FTE-12M ZN4	\$59,400.00	F2	2%	\$58,212.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN4-TAM-ESD	TECHNICAL ACCT MGR ESD .33FTE-12M ZN4	\$59,400.00	F2	2%	\$58,212.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN4-TAM-ISI6M	TECHNICAL ACCT MGR ISI .33FTE-6M ZN4	\$29,700.00	F2	2%	\$29,106.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN4-TAM-ISIH6M	TECHNICAL ACCT MGR ISI .50FTE-6M ZN4	\$45,000.00	F2	2%	\$44,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN4-TAM-ISILON	TECHNICAL ACCT MGR ISI .33FTE-12M ZN4	\$59,400.00	F2	2%	\$58,212.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN4-TAM-ISILONH	TECHNICAL ACCT MGR ISI .50FTE-12M ZN4	\$90,000.00	F2	2%	\$88,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN4-TAM-SOLF	ENG SOLUTIONS TAM - 1FTE - 12M ZN4	\$235,000.00	F2	2%	\$230,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN4-TAM-SOLH	ENG SOLUTIONS TAM - .50FTE - 12M ZN4	\$117,500.00	F2	2%	\$115,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN4-TAM-USD	TECHNICAL ACCT MGR USD .33FTE-12M ZN4	\$59,400.00	F2	2%	\$58,212.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN4-TAM-XIO	TECHNICAL ACCT MGR XIO .33FTE-12M ZN4	\$59,400.00	F2	2%	\$58,212.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN5-BASSAM-ASD	SERVICE ACCT MGR ASD 3M-FULL 6M-HALF ZN5	\$31,250.00	F2	2%	\$30,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN5-BASSAM-DPS	SERVICE ACCT MGR DPS 3M-FULL 6M-HALF ZN5	\$31,250.00	F2	2%	\$30,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN5-BASSAM-ESD	SERVICE ACCT MGR ESD 3M-FULL 6M-HALF ZN5	\$31,250.00	F2	2%	\$30,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN5-BASSAM-ISI	SERVICE ACCT MGR ISI 3M-FULL 6M-HALF ZN5	\$31,250.00	F2	2%	\$30,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN5-BASSAM-USD	SERVICE ACCT MGR USD 3M-FULL 6M-HALF ZN5	\$31,250.00	F2	2%	\$30,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN5-BASSAM-XIO	SERVICE ACCT MGR XIO 3M-FULL 6M-HALF ZN5	\$31,250.00	F2	2%	\$30,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN5-TAM-ASD	TECHNICAL ACCT MGR ASD .33FTE-12M ZN5	\$41,250.00	F2	2%	\$40,425.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN5-TAM-DPS	TECHNICAL ACCT MGR DPS .33FTE-12M ZN5	\$41,250.00	F2	2%	\$40,425.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN5-TAM-ESD	TECHNICAL ACCT MGR ESD .33FTE-12M ZN5	\$41,250.00	F2	2%	\$40,425.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN5-TAM-ISI6M	TECHNICAL ACCT MGR ISI .33FTE-6M ZN5	\$20,625.00	F2	2%	\$20,212.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN5-TAM-ISIH6M	TECHNICAL ACCT MGR ISI .50FTE-6M ZN5	\$31,250.00	F2	2%	\$30,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN5-TAM-ISILON	TECHNICAL ACCT MGR ISI .33FTE-12M ZN5	\$41,250.00	F2	2%	\$40,425.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN5-TAM-ISILONH	TECHNICAL ACCT MGR ISI .50FTE-12M ZN5	\$62,500.00	F2	2%	\$61,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN5-TAM-SOLH	ENG SOLUTIONS TAM - .50FTE - 12M ZN5	\$95,000.00	F2	2%	\$93,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN5-TAM-USD	TECHNICAL ACCT MGR USD .33FTE-12M ZN5	\$41,250.00	F2	2%	\$40,425.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN5-TAM-XIO	TECHNICAL ACCT MGR XIO .33FTE-12M ZN5	\$41,250.00	F2	2%	\$40,425.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CYASRFN-ALL-RDS	SEL CYA RDS for SRFN All Modules	\$16,000.00	F2	2%	\$15,680.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CYASRFN-DIMMNT1	CYA FN Data Integrity Module Maint	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CYASRFN-EXTMNT1	CYA FN Extender Maintenance	\$2,000.00	F2	2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CYASRFN-GRANMNT	SEL CYA SmartRec FileNet Granular Maint	\$2,500.00	F2	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CYASRFN-GT-RDS	SEL CYA RDS SRFN Granular Recovery & TBR	\$12,000.00	F2	2%	\$11,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CYASRFN-HBOSMNT	SEL CYA SR HOTPoint-N-Time Bkup OS DBMnt	\$2,500.00	F2	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CYASRFN-HBPEMNT	SEL CYA SR HOTPoint-N-Time Bkup PE DBMnt	\$4,000.00	F2	2%	\$3,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CYASRFN-HB-RDS	SEL CYA RDS SRFN HOT Point-N-Time Backup	\$10,000.00	F2	2%	\$9,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CYASRFN-RRMMNT1	CYA FN Records Retention Module Maint	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CYASRFN-TBRMNT1	CYA FN Time Based Recovery Mod Maint	\$2,500.00	F2	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CYHB-RDS	SEL CYA HB Rapid Deployment Services	\$10,000.00	F2	2%	\$9,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CYHB-REPOSMT	SEL CYA HOTBackup DCTM Repository Maint	\$2,500.00	F2	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CYHB-SRVDVMNT	SEL CYA HOTBackup Server for Dev Maint	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CYHB-SRVMNT	SEL CYA HOTBackup Server Maintenance	\$3,750.00	F2	2%	\$3,675.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CYSR-CONNMT2	CYA Connector Maintenance	\$2,000.00	F2	2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CYSRDCTM-RDS	SEL CYA SRDCTM Rapid Deployment Services	\$12,000.00	F2	2%	\$11,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CYSR-DIMMNT2	CYA Data Integrity Module Maint	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CYSR-EXTMNT2	CYA Extender Maintenance	\$2,000.00	F2	2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CYSR-GRANMNT	SEL CYA SmartRec DCTM Granular Maint	\$2,500.00	F2	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CYSR-RRMMNT2	CYA Records Retention Module Maint	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CYSR-SMBDBMNT1	CYA SmartRecovery SMB Repository Maint	\$500.00	F2	2%	\$490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CYSR-SRV100MNT1	CYA SmartRecovery 100U/50GB Maint	\$3,000.00	F2	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CYSR-SRV250MNT1	CYA SmartRecovery 250U/100GB Maint	\$5,000.00	F2	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CYSR-SRV4MNT	SEL CYA SMARTRECOVERY SERVER 4CPU MAINT	\$10,000.00	F2	2%	\$9,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CYSR-SRV4PLUSMNT	SEL CYA SRec SRV Stand-alone >4CPU Maint	\$18,000.00	F2	2%	\$17,640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CYSR-SRV500MNT1	CYA SmartRecovery 500U/50GB Maint	\$6,000.00	F2	2%	\$5,880.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CYSR-SRVHA-4+MNT	SEL CYA SRec SRV HA/Cluster >4CPU Maint	\$13,000.00	F2	2%	\$12,740.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CYSR-SRVHA-4MNT	SEL CYA SRec SRV HA/Cluster <4CPU Maint	\$9,000.00	F2	2%	\$8,820.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CYSR-TBRMNT2	CYA Time Based Recovery Mod Maint	\$2,500.00	F2	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBMC-ACE-001	SEL Assessment 16-50TB RAW	\$9,804.00	F2	2%	\$9,607.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBMC-ACE-002	SEL Assessment 51-100TB RAW	\$16,667.00	F2	2%	\$16,333.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBMC-ACE-003	SEL Assessment 101-250TB RAW	\$33,333.00	F2	2%	\$32,666.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBMC-ACE-004	SEL Assessment 251-500TB RAW	\$47,059.00	F2	2%	\$46,117.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBMC-ACE-005	SEL Assessment 501-1000TB RAW	\$59,804.00	F2	2%	\$58,607.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBMC-ACE-006	SEL Assessment 1001-2000TB RAW	\$79,412.00	F2	2%	\$77,823.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBMC-DRAM-001	SEL Centera Report&Mgmt - 1Yr - 50TB RAW	\$8,579.00	F2	2%	\$8,407.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBMC-INS-004	SEL DOBIMINER DAILY RATE	\$2,941.00	F2	2%	\$2,882.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBMC-MCD-015	SEL Migrate CAS-to-CAS	\$824.00	F2	2%	\$807.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBMC-MCD-035	SEL Migrate CAS-to-NAS	\$1,098.00	F2	2%	\$1,076.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBMC-MNT-005	SEL DobiMiner 1 Yr Maint Commercial	\$32.00	F2	2%	\$31.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBMC-MNT-006	SEL DobiMiner 1 Yr Maint DR	\$44.00	F2	2%	\$43.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBMC-MNT-007	SEL DOBIMINER 1 YR MAINT COMPLIANCE	\$62.00	F2	2%	\$60.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBMC-MNT-008	SEL DOBIMINER 1 YR MAINT ENTERPRISE	\$74.00	F2	2%	\$72.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBMC-MNT-305	SEL DobiMiner 3 Yr Maint Commercial	\$80.00	F2	2%	\$78.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBMC-MNT-306	SEL DobiMiner 3 Yr Maint DR	\$108.00	F2	2%	\$105.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBMC-MNT-307	SEL DOBIMINER 3 YR MAINT COMPLIANCE	\$162.00	F2	2%	\$158.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBMC-MNT-308	SEL DOBIMINER 3 YR MAINT ENTERPRISE	\$188.00	F2	2%	\$184.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBMC-MNT-501	SEL DOBIMINER 5 YR MAINT COMMERCIAL	\$120.00	F2	2%	\$117.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBMC-MNT-502	SEL DOBIMINER 5 YR MAINT DR	\$159.00	F2	2%	\$155.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBMC-MNT-503	SEL DOBIMINER 5 YR MAINT COMPLIANCE	\$239.00	F2	2%	\$234.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBMC-MNT-504	SEL DOBIMINER 5 YR LICENSE ENTERPRISE	\$279.00	F2	2%	\$273.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBMI-INS-004	SEL DobiMiner Daily Rate for Isilon	\$2,941.00	F2	2%	\$2,882.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBMI-MNT-002	SEL Tier 2: 9TB-12TB Node Capacity Mtn	\$170.00	F2	2%	\$166.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBMI-MNT-003	SEL Tier 3: 13TB-108TB Node Capacity Mtn	\$959.00	F2	2%	\$939.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBMI-MNT-004	SEL Tier 4 109TB-144TB Node Capacity Mtn	\$2,012.00	F2	2%	\$1,971.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBMI-MNT-005	SEL Tier 5 145TB-216TB Node Capacity Mtn	\$2,873.00	F2	2%	\$2,815.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBMI-MNT-006	SEL Tier 6 >216TB (236-354) Node Cap Mtn	\$4,707.00	F2	2%	\$4,612.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBMVNX-INS-004	SEL DobiMiner Daily Rate for VNX/Unity	\$2,941.00	F2	2%	\$2,882.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCTM-DSE	DSE REMOTE 10HR-DCTM CONTENT MGMT	\$90,000.00	F2	2%	\$88,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCTM-OSE	DSE - ONSITE - DCTM CONTENT MANAGEMENT	\$275,000.00	F2	2%	\$269,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EAS-REP-MNT	SEL: Standard Support per TB per Year	\$300.00	F2	2%	\$294.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECSB11TBSPPM1	SELECT ECS 10-80TB Spt/Mnt 1Mo (per TB)	\$9.41	F2	2%	\$9.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECSB11TBSPPM2	SELECT ECS 10-80TB Spt/Mnt 1Yr (per TB)	\$110.59	F2	2%	\$108.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECSB11TBSPPM3	SELECT ECS 10-80TB Spt/Mnt 3Yr (per TB)	\$329.41	F2	2%	\$322.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECSB11TBSPPM5	SELECT ECS 10-80TB Spt/Mnt 5Yr (per TB)	\$549.41	F2	2%	\$538.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECSB12TBSPPM1	SELECT ECS 81-240TB Spt/Mnt 1Mo (per TB)	\$8.24	F2	2%	\$8.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECSB12TBSPPM2	SELECT ECS 81-240TB Spt/Mnt 1Yr (per TB)	\$102.35	F2	2%	\$100.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECSB12TBSPPM3	SELECT ECS 81-240TB Spt/Mnt 3Yr (per TB)	\$309.41	F2	2%	\$303.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECSB12TBSPPM5	SELECT ECS 81-240TB Spt/Mnt 5Yr (per TB)	\$514.12	F2	2%	\$503.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECSB13TBSPPM1	SELECT ECS 241-500TB Spt/Mnt 1Mo (perTB)	\$8.24	F2	2%	\$8.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECSB13TBSPPM2	SELECT ECS 241-500TB Spt/Mnt 1Yr (perTB)	\$96.47	F2	2%	\$94.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECSB13TBSPPM3	SELECT ECS 241-500TB Spt/Mnt 3Yr (perTB)	\$288.24	F2	2%	\$282.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECSB13TBSPPM5	SELECT ECS 241-500TB Spt/Mnt 5Yr (perTB)	\$481.18	F2	2%	\$471.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECSB14TBSPPM1	SELECT ECS 501-750TB Spt/Mnt 1Mo (perTB)	\$7.06	F2	2%	\$6.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECSB14TBSPPM2	SELECT ECS 501-750TB Spt/Mnt 1Yr (perTB)	\$89.41	F2	2%	\$87.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECSB14TBSPPM3	SELECT ECS 501-750TB Spt/Mnt 3Yr (perTB)	\$267.06	F2	2%	\$261.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECSB14TBSPPM5	SELECT ECS 501-750TB Spt/Mnt 5Yr (perTB)	\$444.71	F2	2%	\$435.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECSB15TBSPPM1	SELECT ECS 751-1024TB Spt/Mnt 1Mo (prTB)	\$5.88	F2	2%	\$5.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECSB15TBSPPM2	SELECT ECS 751-1024TB Spt/Mnt 1Yr (prTB)	\$82.35	F2	2%	\$80.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECSB15TBSPPM3	SELECT ECS 751-1024TB Spt/Mnt 3Yr (prTB)	\$247.06	F2	2%	\$242.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECSB15TBSPPM5	SELECT ECS 751-1024TB Spt/Mnt 5Yr (prTB)	\$410.59	F2	2%	\$402.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-ACLAB-1	SEL Splunk Arch Cert Lab V6 1 student	\$1,176.00	F2	2%	\$1,152.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-ADM-CERT-A	SEL Splunk Adm Cert V6 Track 1 student	\$5,882.00	F2	2%	\$5,764.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-ADM-CERT-ONSITE-A	SEL Splunk Adm Cert V6 Max 12 no T&E	\$47,059.00	F2	2%	\$46,117.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-ADMIN	SEL Splunk Administering V6 1 Student	\$2,941.00	F2	2%	\$2,882.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-ADMIN-DV	SEL Admin Splunk V6 Ded Virt Class Max12	\$17,647.00	F2	2%	\$17,294.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-ADMIN-ONSITE	SEL Admin Splunk V6 Onsite Max12 no T&E	\$23,529.00	F2	2%	\$23,058.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-ADSRPT-1	SEL Adv Search&Rptng Splunk V6.2 1 stndt	\$1,765.00	F2	2%	\$1,729.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-ADSRPT-4	SEL ADSRPT Splunk V6.2 DedVirtClassMax12	\$10,588.00	F2	2%	\$10,376.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-ADSRPT-ONSITE	SEL ADSRPT Splunk V6.2 OnsiteMax12noT&E	\$14,118.00	F2	2%	\$13,835.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-ARCH-1-A	SEL Splunk Arch series V6 no lab 1 stndt	\$9,412.00	F2	2%	\$9,223.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-ARCH-CERT-1-A	SEL Splunk Arch Series&Cert lab V6 1 stu	\$10,588.00	F2	2%	\$10,376.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-BSAP	SEL Splunk Build Splunk Apps V6. 1	\$1,765.00	F2	2%	\$1,729.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-BSAP-DV	SEL Build Splunk Apps V6 DVirtClassMax12	\$8,824.00	F2	2%	\$8,647.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-BSAP-ONSITE	SEL Build Splunk Apps V6 O Max12 no T&E	\$12,353.00	F2	2%	\$12,105.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-BUSER-ELRN	SEL Using Splunk V6 eLearn PY sin domain	\$29,412.00	F2	2%	\$28,823.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-BUSER-ONSITE	SEL Using Splunk V6 OnsiteMax12stuNoT&E	\$4,706.00	F2	2%	\$4,611.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-BUSR-1	SEL Using Splunk V6 1 student	\$588.00	F2	2%	\$576.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-BUSR-4	SEL Using Splunk V6 DedVirtClassMax12Stu	\$3,529.00	F2	2%	\$3,458.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-CLSTR	SEL Splunk Cluster Admin V6.3 1 Student	\$1,176.00	F2	2%	\$1,152.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-CLSTR-DV	SEL Splunk Clstr Adm V6.3 DVirtClsMax12	\$7,059.00	F2	2%	\$6,917.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-CLSTR-ONSITE	SEL Splunk Clstr Adm V6.3 OnsiteMax12 Stu	\$9,412.00	F2	2%	\$9,223.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-CUSTOMCRSDEV	SEL Splunk Custom Course Del, per day	\$2,353.00	F2	2%	\$2,305.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-CUSTOM-ED	SEL Splunk Custom Edu Day 1 Student	\$588.00	F2	2%	\$576.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-CUSTOMONSITE	SEL Custom Course Del p day max12 no T&E	\$4,706.00	F2	2%	\$4,611.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-DASH	SEL Splunk Adv. D & Vis V6. 1	\$1,765.00	F2	2%	\$1,729.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-DASH-DV	SEL Adv. D & Vis V6 DVirtClassMax12	\$8,824.00	F2	2%	\$8,647.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	EDU-DASH-ONSITE	SEL Adv. D & Vis V6 Onsite Max12 no T&E	\$12,353.00	F2	2%	\$12,105.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-DATA	SEL Splunk Alytcs & DataScV6 1	\$1,176.00	F2	2%	\$1,152.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-DATA-DV	SEL Splunk Alytcs& DataScV6 DVirtCIMax12	\$7,059.00	F2	2%	\$6,917.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-DATA-ONSITE	SEL Splunk Alytcs& DataScV6OMax12 no T&E	\$9,412.00	F2	2%	\$9,223.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-DEPL-1	SEL Arch&Deploying Splunk V6 1 student	\$1,765.00	F2	2%	\$1,729.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-DEPL-4	SEL Arch&Depl Splunk V6 DVirtCourseMax12	\$8,824.00	F2	2%	\$8,647.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-DEPL-ONSITE	SEL Arch&Depl Splunk V6 OnsiteMax12noT&E	\$10,588.00	F2	2%	\$10,376.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-DEVSDK-1	SEL Splunk Dev Java&Python SDKs 1 stu	\$1,176.00	F2	2%	\$1,152.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-DEVSDK-4	SEL Splunk DevSDK Java&Python DVirtMax12	\$7,059.00	F2	2%	\$6,917.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDUDEVSDKONSITE	SEL Splunk DevSDKs J&P OnsiteMax12noT&E	\$9,412.00	F2	2%	\$9,223.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-ICESS-1	SEL Splunk Admin Ent Security V4 1 Stdnt	\$1,765.00	F2	2%	\$1,729.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-ICESS-4	SEL Spk Adm Ent Sec V4 DedVirtClassMax12	\$8,824.00	F2	2%	\$8,647.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-ICESS-ONSITE	SEL Splunk AdmEntSecV4OnsiteMax12NoT&E	\$12,353.00	F2	2%	\$12,105.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-ICPCI-1	SEL Cnfr Splunk App PCI Compl V2 1 stud	\$1,765.00	F2	2%	\$1,729.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-ICPCI-4	SEL Spk CnfrAppPCICompIV2DVirtClsMax12	\$8,824.00	F2	2%	\$8,647.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-ICPCI-ONSITE	SEL Spk CnfrAppPCICompIV2OnsMax12NoT&E	\$12,353.00	F2	2%	\$12,105.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-ITSI	SEL Impl. ITSI 1	\$1,765.00	F2	2%	\$1,729.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-ITSI-DV	SEL Impl. ITSI DVirtClass Max12	\$10,588.00	F2	2%	\$10,376.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-ITSI-ONSITE	SEL Impl. ITSI O Max12 no T&E	\$14,118.00	F2	2%	\$13,835.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-KNWL-A	SEL Creating Splunk KNWL Obj V6 1 Stud	\$1,176.00	F2	2%	\$1,152.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-KNWL-DV-A	SEL Creating Splunk KNWL Obj DVirtMax12	\$7,059.00	F2	2%	\$6,917.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-KNWL-ONS-A	SEL Creating Splunk KNWL Obj OnsiteMax12	\$9,412.00	F2	2%	\$9,223.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-LABDAY	SEL Splunk Lab SandBox 1 day	\$176.00	F2	2%	\$172.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-PWR	SEL Splunk PU S&R Know Obj IO	\$2,941.00	F2	2%	\$2,882.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-PWR-DV	SEL Splunk PU S&R Know ObjIO DVirtMax12	\$17,647.00	F2	2%	\$17,294.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-PWR-ELRN	SEL Splunk PU V6 eLearn PY S&R KO IO SD	\$70,588.00	F2	2%	\$69,176.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-PWR-ONSITE	SEL Splunk PU S&R Kn Obj IO Max12 noT&E	\$23,529.00	F2	2%	\$23,058.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-SIMP	SEL Splunk Infr Ov eLearn 1	\$118.00	F2	2%	\$115.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-SRPT-1	SEL Search&Reporting Splunk V6 1 student	\$1,176.00	F2	2%	\$1,152.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-SRPT-4	SEL SRPT Splunk V6 Ded Virt Class Max12	\$7,059.00	F2	2%	\$6,917.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-SRPT-ONSITE	SEL SRPT Splunk V6 Onsite Max12 NoT&E	\$9,412.00	F2	2%	\$9,223.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-SUPP-1	SEL Supporting Splunk V6 1 student	\$1,765.00	F2	2%	\$1,729.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-SUPP-4	SEL Sup Splunk V6 DedVirtualClassMax12	\$8,824.00	F2	2%	\$8,647.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-SUPP-ONSITE	SEL Sup Splunk V6 Onsite Max12 NoT&E	\$10,588.00	F2	2%	\$10,376.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-UESS-1-A	SEL Using Splunk Ent Security V4 1 stdnt	\$1,176.00	F2	2%	\$1,152.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-UESS-4-A	SEL Using Splunk UESS V4 DVirtClassMax12	\$7,059.00	F2	2%	\$6,917.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-UESS-ONSIA	SEL Splunk UESS V4 Onsite Max12 NoT&E	\$9,412.00	F2	2%	\$9,223.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-UNIT-1	SEL Splunk Education service Unit	\$588.00	F2	2%	\$576.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EGL-003PEM1-14	SEL EyeGlass clstr kit E-2pack maint 1yr	\$1,299.00	F2	2%	\$1,273.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EGL-003PEM3-14	SEL EyeGlass clstr kit E-2pack maint 3yr	\$3,898.00	F2	2%	\$3,820.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EGL-003PEM5-14	SEL EyeGlass clstr kit E-2pack maint 5yr	\$6,495.00	F2	2%	\$6,365.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EGL2-SRM-LIC-1Y	SEL Cluster Storage Monitor 1YR v2	\$1,412.00	F2	2%	\$1,383.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EGL2-SRM-LIC-3Y	SEL Cluster Storage Monitor 3YR v2	\$4,235.00	F2	2%	\$4,150.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EGL2-SRM-LIC-5Y	SEL Cluster Storage Monitor 5YR v2	\$7,059.00	F2	2%	\$6,917.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EGL-EDGE-C1-1Y	SEL ISILONSD EDGE CLUSTER DISCOVERY-1YR	\$191.00	F2	2%	\$187.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EGL-EDGE-C1-3Y	SEL ISILONSD EDGE CLUSTER DISCOVERY-3YR	\$574.00	F2	2%	\$562.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EGL-EDGE-C1-5Y	SEL ISILONSD EDGE CLUSTER DISCOVERY-5YR	\$956.00	F2	2%	\$936.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EGL-ENT-NODE-1Y	SEL MAINT EYEGLASS DR MANAGER Ent 1YR	\$156.00	F2	2%	\$152.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EGL-ENT-NODE-3Y	SEL MAINT EYEGLASS DR MANAGER Ent 3YR	\$471.00	F2	2%	\$461.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EGL-ENT-NODE-5Y	SEL MAINT EYEGLASS DR MANAGER Ent 5YR	\$785.00	F2	2%	\$769.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EGL-RAND-LIC-1Y	SEL Ransomware Defender Agent 1YR	\$1,373.00	F2	2%	\$1,345.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EGL-RAND-LIC-3Y	SEL Ransomware Defender Agent 3YR	\$4,118.00	F2	2%	\$4,035.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EGL-RAND-LIC-5Y	SEL Ransomware Defender Agent 5YR	\$6,862.00	F2	2%	\$6,724.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EMC1-CADDS-US	SEL Adlib SMP CAD Non-Prod	\$2,555.56	F2	2%	\$2,504.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EMC1-CADPS-US	SEL Adlib SMP CAD Prod	\$5,111.11	F2	2%	\$5,008.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EMC1-COMPDS-US	SEL Adlib SMP Compression Non-Prod	\$3,833.33	F2	2%	\$3,756.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EMC1-COMPPS-US	SEL Adlib SMP Compression Prod	\$7,666.67	F2	2%	\$7,513.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EMC1-SMPDS-12M	SEL Adlib SMP Adv Rendering DCTM NonProd	\$3,833.33	F2	2%	\$3,756.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EMC1-SMPPS-12M	SEL Adlib SMP Adv Rendering DCTM Prod	\$7,666.67	F2	2%	\$7,513.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EMC-L726-SL	SEL TRN SEAT: CN4200 OAMP -UK	\$3,824.00	F2	2%	\$3,747.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EMC-L726-SM	SEL TRN SEAT: CN4200 OAMP -MARYLAND	\$3,824.00	F2	2%	\$3,747.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EMC-SEL-BTSS-1YR	SEL BlueTalon Support Regular AIM 1Y	\$68,627.00	F2	2%	\$67,254.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EMC-SEL-BTSS-2YR	SEL BlueTalon Support Regular AIM 2Y	\$117,647.00	F2	2%	\$115,294.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EMC-SEL-BTSS-3YR	SEL BlueTalon Support Regular AIM 3Y	\$147,059.00	F2	2%	\$144,117.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EPC-A-MTN	SEL VST MTN 2,501-5,000 MICROVM	\$22.00	F2	2%	\$21.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EPC-BASE-MTN	SEL VST MTN UP TO 2,500 MICROVM	\$23.00	F2	2%	\$22.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EPC-B-MTN	SEL VST MTN 5,001-7,500 MICROVM	\$21.00	F2	2%	\$20.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EPC-C-MTN	SEL VST MTN 7,501-15,000 MICROVM	\$18.00	F2	2%	\$17.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EPC-D-MTN	SEL VST MTN 15,001-25,000 MICROVM	\$16.00	F2	2%	\$15.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EPC-E-MTN	SEL VST MTN 25,001-50,000 MICROVM	\$13.00	F2	2%	\$12.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EPC-F-MTN	SEL VST MTN 50,001-100,000 MICROVM	\$11.00	F2	2%	\$10.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EROOM-DSE	DSE - REMOTE 10HR - EROOM	\$90,000.00	F2	2%	\$88,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EROOM-OSE	DSE - ONSITE - EROOM	\$275,000.00	F2	2%	\$269,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ETS-CONF	EMC WORLD CONFERENCE	\$2,095.00	F2	2%	\$2,053.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EYEG-003UA2EM3	SEL IGLS KIT B-AZE UPGRD 3YR	\$1,244.00	F2	2%	\$1,219.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EYEG-003UA2EM5	SEL IGLS KIT B-AZE UPGRD 5YR	\$2,073.00	F2	2%	\$2,031.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EYEG-0101PEM1	SEL EyeGlass VB kit E-1pack Maint 1yr	\$882.00	F2	2%	\$864.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EYEG-0101PEM3	SEL EyeGlass VB kit E-1pack Maint 3yr	\$2,647.00	F2	2%	\$2,594.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EYEG-0101PEM3	SEL 4 hour block Dr Plan Hours	\$2,353.00	F2	2%	\$2,305.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EYEG-0101PEM3	SEL Basic - EyeGlass Isilon D&I Ent	\$2,353.00	F2	2%	\$2,305.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	EYEGLOSS-I1	SEL IGLS RHEL-Centos Installer License	\$2,353.00	F2	2%	\$2,305.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EYEGLOSS-P012	SEL-EyeGlass DR Plan-Design-lab-v2	\$9,804.00	F2	2%	\$9,607.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EYEGLOSS-P013	SEL-EyeGlass DR Design-Implement-v1	\$16,667.00	F2	2%	\$16,333.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EYEGLOSS-P015	SEL-SUPERNA-EYEGLOSS DR QUICK START	\$7,059.00	F2	2%	\$6,917.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EYEGLOSS-P032	SEL IGLS IsilonSD Design&Install-10site	\$9,804.00	F2	2%	\$9,607.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAB1TBSPMM1	SELECT FA 10-80TB Spt/Mnt 1Mo (per TB)	\$11.76	F2	2%	\$11.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAB1TBSPMT1	SELECT FA 10-80TB Spt/Mnt 1Yr (per TB)	\$132.94	F2	2%	\$130.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAB1TBSPMT3	SELECT FA 10-80TB Spt/Mnt 3Yr (per TB)	\$400.00	F2	2%	\$392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAB1TBSPMT5	SELECT FA 10-80TB Spt/Mnt 5Yr (per TB)	\$667.06	F2	2%	\$653.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAB2TBSPMM1	SELECT FA 81-240TB Spt/Mnt 1Mo (per TB)	\$10.59	F2	2%	\$10.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAB2TBSPMT1	SELECT FA 81-240TB Spt/Mnt 1Yr (per TB)	\$125.88	F2	2%	\$123.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAB2TBSPMT3	SELECT FA 81-240TB Spt/Mnt 3Yr (per TB)	\$377.65	F2	2%	\$370.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAB2TBSPMT5	SELECT FA 81-240TB Spt/Mnt 5Yr (per TB)	\$630.59	F2	2%	\$617.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAB3TBSPMM1	SELECT FA 241-500TB Spt/Mnt 1Mo (per TB)	\$9.41	F2	2%	\$9.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAB3TBSPMT1	SELECT FA 241-500TB Spt/Mnt 1Yr (per TB)	\$120.00	F2	2%	\$117.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAB3TBSPMT3	SELECT FA 241-500TB Spt/Mnt 3Yr (per TB)	\$357.65	F2	2%	\$350.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAB3TBSPMT5	SELECT FA 241-500TB Spt/Mnt 5Yr (per TB)	\$596.47	F2	2%	\$584.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAB4TBSPMM1	SELECT FA 501-750TB Spt/Mnt 1Mo (per TB)	\$9.41	F2	2%	\$9.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAB4TBSPMT1	SELECT FA 501-750TB Spt/Mnt 1Yr (per TB)	\$111.76	F2	2%	\$109.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAB4TBSPMT3	SELECT FA 501-750TB Spt/Mnt 3Yr (per TB)	\$335.29	F2	2%	\$328.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAB4TBSPMT5	SELECT FA 501-750TB Spt/Mnt 5Yr (per TB)	\$558.82	F2	2%	\$547.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAB5TBSPMM1	SELECT FA 751-1024TB Spt/Mnt 1Mo (perTB)	\$8.24	F2	2%	\$8.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAB5TBSPMT1	SELECT FA 751-1024TB Spt/Mnt 1Yr (perTB)	\$104.71	F2	2%	\$102.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAB5TBSPMT3	SELECT FA 751-1024TB Spt/Mnt 3Yr (perTB)	\$315.29	F2	2%	\$308.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAB5TBSPMT5	SELECT FA 751-1024TB Spt/Mnt 5Yr (perTB)	\$524.71	F2	2%	\$514.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FATRAN2DBHD	SELECT NTPS FA ONSITE TRAINING (2-DAY)	\$10,059.00	F2	2%	\$9,857.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FRB1TBSPMM1	SELECT FR 10-80TB Spt/Mnt 1Mo (per TB)	\$11.76	F2	2%	\$11.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FRB1TBSPMT1	SELECT FR 10-80TB Spt/Mnt 1Yr (per TB)	\$132.94	F2	2%	\$130.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FRB1TBSPMT3	SELECT FR 10-80TB Spt/Mnt 3Yr (per TB)	\$400.00	F2	2%	\$392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FRB1TBSPMT5	SELECT FR 10-80TB Spt/Mnt 5Yr (per TB)	\$667.06	F2	2%	\$653.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FRB2TBSPMM1	SELECT FR 81-240TB Spt/Mnt 1Mo (per TB)	\$10.59	F2	2%	\$10.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FRB2TBSPMT1	SELECT FR 81-240TB Spt/Mnt 1Yr (per TB)	\$125.88	F2	2%	\$123.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FRB2TBSPMT3	SELECT FR 81-240TB Spt/Mnt 3Yr (per TB)	\$377.65	F2	2%	\$370.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FRB2TBSPMT5	SELECT FR 81-240TB Spt/Mnt 5Yr (per TB)	\$630.59	F2	2%	\$617.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FRB3TBSPMM1	SELECT FR 241-500TB Spt/Mnt 1Mo (per TB)	\$9.41	F2	2%	\$9.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FRB3TBSPMT1	SELECT FR 241-500TB Spt/Mnt 1Yr (per TB)	\$120.00	F2	2%	\$117.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FRB3TBSPMT3	SELECT FR 241-500TB Spt/Mnt 3Yr (per TB)	\$357.65	F2	2%	\$350.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FRB3TBSPMT5	SELECT FR 241-500TB Spt/Mnt 5Yr (per TB)	\$596.47	F2	2%	\$584.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FRB4TBSPMM1	SELECT FR 501-750TB Spt/Mnt 1Mo (per TB)	\$9.41	F2	2%	\$9.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FRB4TBSPMT1	SELECT FR 501-750TB Spt/Mnt 1Yr (per TB)	\$111.76	F2	2%	\$109.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FRB4TBSPMT3	SELECT FR 501-750TB Spt/Mnt 3Yr (per TB)	\$335.29	F2	2%	\$328.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FRB4TBSPMT5	SELECT FR 501-750TB Spt/Mnt 5Yr (per TB)	\$558.82	F2	2%	\$547.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FRB5TBSPMM1	SELECT FR 751-1024TB Spt/Mnt 1Mo (perTB)	\$8.24	F2	2%	\$8.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FRB5TBSPMT1	SELECT FR 751-1024TB Spt/Mnt 1Yr (perTB)	\$104.71	F2	2%	\$102.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FRB5TBSPMT3	SELECT FR 751-1024TB Spt/Mnt 3Yr (perTB)	\$315.29	F2	2%	\$308.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FRB5TBSPMT5	SELECT FR 751-1024TB Spt/Mnt 5Yr (perTB)	\$524.71	F2	2%	\$514.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FRRAIN2DBHD	SELECT NTPS FR ONSITE TRAINING (2-DAY)	\$10,059.00	F2	2%	\$9,857.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FUSPRO3GC	SEL FUS-PRO-3G-SSS-C)	\$110.88	F2	2%	\$108.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FUSPRO3GC-I	SEL FUS-PRO-3G-SSS-C)	\$113.10	F2	2%	\$110.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FUSPRO3GC-K	SEL FUS-PRO-3G-SSS-C)	\$94.14	F2	2%	\$92.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FUSPRO3PC	SEL FUS-PRO-3P-SSS-C)	\$132.00	F2	2%	\$129.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FUSPRO3PC-I	SEL FUS-PRO-3P-SSS-C)	\$134.64	F2	2%	\$131.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FUSPRO3PC-K	SEL FUS-PRO-3P-SSS-C)	\$112.07	F2	2%	\$109.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FUSPROGC	SEL FUS-PRO-G-SSS-C)	\$42.00	F2	2%	\$41.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FUSPROGC-I	SEL FUS-PRO-G-SSS-C)	\$42.84	F2	2%	\$41.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FUSPROGC-K	SEL FUS-PRO-G-SSS-C)	\$35.66	F2	2%	\$34.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FUSPROPC	SEL FUS-PRO-P-SSS-C)	\$50.00	F2	2%	\$49.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FUSPROPC-I	SEL FUS-PRO-P-SSS-C)	\$51.00	F2	2%	\$49.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FUSPROPC-K	SEL FUS-PRO-P-SSS-C)	\$42.45	F2	2%	\$41.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HCC-FT-M-C1	SEL FILL THE TANK MTC 50K STY P.A.	\$21,192.00	F2	2%	\$20,768.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HCC-FT-M-C2	SEL FILL THE TANK MTC 100K STY P.A.	\$37,842.00	F2	2%	\$37,085.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HCC-FT-M-C3	SEL FILL THE TANK MTC 250K STY P.A.	\$74,171.00	F2	2%	\$72,687.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HCC-FT-M-C4	SEL FILL THE TANK MTC 500K STY P.A.	\$123,366.00	F2	2%	\$120,898.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HCC-FT-M-C5	SEL FILL THE TANK MTC 750K STY P.A.	\$164,992.00	F2	2%	\$161,692.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HCC-FT-M-C6	SEL FILL THE TANK MTC 1M STY P.A.	\$199,050.00	F2	2%	\$195,069.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HCC-FT-M-C7	SEL FILL THE TANK MTC 2M STY P.A.	\$282,303.00	F2	2%	\$276,656.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HCC-FT-M-C8	SEL FILL THE TANK MTC 5M STY P.A.	\$509,356.00	F2	2%	\$499,168.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HCC-OTC-M-C1	SEL OTC MTC UP TO 50K STY P.A.	\$16,301.00	F2	2%	\$15,974.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HCC-OTC-M-C2	SEL OTC MTC UP TO 100K STY P.A.	\$29,109.00	F2	2%	\$28,526.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HCC-OTC-M-C3	SEL OTC MTC UP TO 250K STY P.A.	\$57,054.00	F2	2%	\$55,912.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HCC-OTC-M-C4	SEL OTC MTC UP TO 500K STY P.A.	\$94,897.00	F2	2%	\$92,999.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HCC-OTC-M-C5	SEL OTC MTC UP TO 750K STY P.A.	\$126,917.00	F2	2%	\$124,378.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HCC-OTC-M-C6	SEL OTC MTC UP TO 1M STY P.A.	\$153,115.00	F2	2%	\$150,052.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HCC-OTC-M-C7	SEL OTC MTC UP TO 2M STY P.A.	\$217,156.00	F2	2%	\$212,812.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HCC-OTC-M-C8	SEL OTC MTC UP TO 5M STY P.A.	\$391,812.00	F2	2%	\$383,975.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HDP-CONS-JUMP	SEL- HDP JumpStart Services	\$17,647.00	F2	2%	\$17,294.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HIPPO-OD-EMC-EXP	SEL HIPPO OD EMC EXPERIENCE PACK AM	\$135,889.00	F2	2%	\$133,171.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HIPPO-OD-FORMS	SEL HIPPO OD EMC ENTRPRISE FORM AM	\$13,194.00	F2	2%	\$12,930.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HIPPO-OD-QA-SNTS	SEL HIPPO OD EMC QA ESSENTIALS AM	\$10,556.00	F2	2%	\$10,344.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7A100AERCGC	SEL HZ7-A100AERC-G-SSS-C)	\$6,300.00	F2	2%	\$6,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	HZ7A100AERCGC-I	SEL HZ7-A100-AERC-G-SSS-C)	\$6,583.50	F2	2%	\$6,451.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7A100AERCGC-K	SEL HZ7-A100-AERC-G-SSS-C)	\$6,238.46	F2	2%	\$6,113.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7A100AERCP	SEL HZ7-A100-AERC-P-SSS-C)	\$7,500.00	F2	2%	\$7,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7A100AERCP-I	SEL HZ7-A100-AERC-P-SSS-C)	\$7,837.50	F2	2%	\$7,680.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7A100AERCP-K	SEL HZ7-A100-AERC-P-SSS-C)	\$7,426.74	F2	2%	\$7,278.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7A100ER3PC	SEL HZ7-A100-AERC-3P-SSS-C)	\$19,800.00	F2	2%	\$19,404.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7A100ER3PC-I	SEL HZ7-A100-AERC-3P-SSS-C)	\$20,691.00	F2	2%	\$20,277.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7A100ER3PC-K	SEL HZ7-A100-AERC-3P-SSS-C)	\$19,606.58	F2	2%	\$19,214.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7A100ERC3C	SEL HZ7-A100-AERC-3G-SSS-C)	\$16,632.00	F2	2%	\$16,299.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7A100ERC3C-I	SEL HZ7-A100-AERC-3G-SSS-C)	\$17,380.44	F2	2%	\$17,032.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7A100ERC3C-K	SEL HZ7-A100-AERC-3G-SSS-C)	\$16,469.53	F2	2%	\$16,140.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7A10AERC3GC	SEL HZ7-A10-AERC-3G-SSS-C)	\$1,663.20	F2	2%	\$1,629.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7A10AERC3GC-I	SEL HZ7-A10-AERC-3G-SSS-C)	\$1,738.04	F2	2%	\$1,703.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7A10AERC3GC-K	SEL HZ7-A10-AERC-3G-SSS-C)	\$1,646.95	F2	2%	\$1,614.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7A10AERC3PC	SEL HZ7-A10-AERC-3P-SSS-C)	\$1,980.00	F2	2%	\$1,940.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7A10AERC3PC-I	SEL HZ7-A10-AERC-3P-SSS-C)	\$2,069.10	F2	2%	\$2,027.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7A10AERC3PC-K	SEL HZ7-A10-AERC-3P-SSS-C)	\$1,960.66	F2	2%	\$1,921.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7A10AERCGC	SEL HZ7-A10-AERC-G-SSS-C)	\$630.00	F2	2%	\$617.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7A10AERCGC-I	SEL HZ7-A10-AERC-G-SSS-C)	\$658.35	F2	2%	\$645.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7A10AERCGC-K	SEL HZ7-A10-AERC-G-SSS-C)	\$623.85	F2	2%	\$611.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7A10AERCP	SEL HZ7-A10-AERC-P-SSS-C)	\$750.00	F2	2%	\$735.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7A10AERCP-I	SEL HZ7-A10-AERC-P-SSS-C)	\$783.75	F2	2%	\$768.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7A10AERCP-K	SEL HZ7-A10-AERC-P-SSS-C)	\$742.68	F2	2%	\$727.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADC1003GC	SEL HZ7-ADC-100-3G-SSS-C)	\$22,176.00	F2	2%	\$21,732.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADC1003GC-I	SEL HZ7-ADC-100-3G-SSS-C)	\$23,173.92	F2	2%	\$22,710.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADC1003GCV2-K	SEL HZ7-ADC-100-3G-SSS-C)	\$21,959.38	F2	2%	\$21,520.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADC1003PC	SEL HZ7-ADC-100-3P-SSS-C)	\$26,400.00	F2	2%	\$25,872.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADC1003PC-I	SEL HZ7-ADC-100-3P-SSS-C)	\$27,588.00	F2	2%	\$27,036.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADC1003PCV2-K	SEL HZ7-ADC-100-3P-SSS-C)	\$26,142.11	F2	2%	\$25,619.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADC100GC	SEL HZ7-ADC-100-G-SSS-C)	\$8,400.00	F2	2%	\$8,232.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADC100GC-I	SEL HZ7-ADC-100-G-SSS-C)	\$8,778.00	F2	2%	\$8,602.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADC100GCV2-K	SEL HZ7-ADC-100-G-SSS-C)	\$8,317.94	F2	2%	\$8,151.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADC100PC	SEL HZ7-ADC-100-P-SSS-C)	\$10,000.00	F2	2%	\$9,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADC100PC-I	SEL HZ7-ADC-100-P-SSS-C)	\$10,450.00	F2	2%	\$10,241.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADC100PCV2-K	SEL HZ7-ADC-100-P-SSS-C)	\$9,902.31	F2	2%	\$9,704.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADC103GC	SEL HZ7-ADC-10-3G-SSS-C)	\$2,217.60	F2	2%	\$2,173.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADC103GC-I	SEL HZ7-ADC-10-3G-SSS-C)	\$2,317.39	F2	2%	\$2,271.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADC103GCV2-K	SEL HZ7-ADC-10-3G-SSS-C)	\$2,195.94	F2	2%	\$2,152.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADC103PC	SEL HZ7-ADC-10-3P-SSS-C)	\$2,640.00	F2	2%	\$2,587.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADC103PC-I	SEL HZ7-ADC-10-3P-SSS-C)	\$2,758.80	F2	2%	\$2,703.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADC103PCV2-K	SEL HZ7-ADC-10-3P-SSS-C)	\$2,614.21	F2	2%	\$2,561.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADC10GC	SEL HZ7-ADC-10-G-SSS-C)	\$840.00	F2	2%	\$823.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADC10GC-I	SEL HZ7-ADC-10-G-SSS-C)	\$877.80	F2	2%	\$860.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADC10GCV2-K	SEL HZ7-ADC-10-G-SSS-C)	\$831.80	F2	2%	\$815.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADC10PC	SEL HZ7-ADC-10-P-SSS-C)	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADC10PC-I	SEL HZ7-ADC-10-P-SSS-C)	\$1,045.00	F2	2%	\$1,024.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADC10PCV2-K	SEL HZ7-ADC-10-P-SSS-C)	\$990.23	F2	2%	\$970.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADN1003GC	SEL HZ7-ADN-100-3G-SSS-C)	\$13,860.00	F2	2%	\$13,582.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADN1003GC-I	SEL HZ7-ADN-100-3G-SSS-C)	\$14,483.70	F2	2%	\$14,194.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADN1003GCV2-K	SEL HZ7-ADN-100-3G-SSS-C)	\$13,724.61	F2	2%	\$13,450.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADN1003PC	SEL HZ7-ADN-100-3P-SSS-C)	\$16,500.00	F2	2%	\$16,170.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADN1003PC-I	SEL HZ7-ADN-100-3P-SSS-C)	\$17,242.50	F2	2%	\$16,897.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADN1003PCV2-K	SEL HZ7-ADN-100-3P-SSS-C)	\$16,338.82	F2	2%	\$16,012.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADN100GC	SEL HZ7-ADN-100-G-SSS-C)	\$5,250.00	F2	2%	\$5,145.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADN100GC-I	SEL HZ7-ADN-100-G-SSS-C)	\$5,486.25	F2	2%	\$5,376.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADN100GCV2-K	SEL HZ7-ADN-100-G-SSS-C)	\$5,198.72	F2	2%	\$5,094.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADN100PC	SEL HZ7-ADN-100-P-SSS-C)	\$6,250.00	F2	2%	\$6,125.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADN100PC-I	SEL HZ7-ADN-100-P-SSS-C)	\$6,531.25	F2	2%	\$6,400.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADN100PCV2-K	SEL HZ7-ADN-100-P-SSS-C)	\$6,188.95	F2	2%	\$6,065.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADN103GC	SEL HZ7-ADN-10-3G-SSS-C)	\$1,386.00	F2	2%	\$1,358.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADN103GC-I	SEL HZ7-ADN-10-3G-SSS-C)	\$1,448.37	F2	2%	\$1,419.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADN103GCV2-K	SEL HZ7-ADN-10-3G-SSS-C)	\$1,372.46	F2	2%	\$1,345.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADN103PC	SEL HZ7-ADN-10-3P-SSS-C)	\$1,650.00	F2	2%	\$1,617.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADN103PC-I	SEL HZ7-ADN-10-3P-SSS-C)	\$1,724.25	F2	2%	\$1,689.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADN103PCV2-K	SEL HZ7-ADN-10-3P-SSS-C)	\$1,633.89	F2	2%	\$1,601.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADN10GC	SEL HZ7-ADN-10-G-SSS-C)	\$525.00	F2	2%	\$514.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADN10GC-I	SEL HZ7-ADN-10-G-SSS-C)	\$548.63	F2	2%	\$537.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADN10GCV2-K	SEL HZ7-ADN-10-G-SSS-C)	\$519.87	F2	2%	\$509.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADN10PC	SEL HZ7-ADN-10-P-SSS-C)	\$625.00	F2	2%	\$612.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADN10PC-I	SEL HZ7-ADN-10-P-SSS-C)	\$653.13	F2	2%	\$640.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADN10PCV2-K	SEL HZ7-ADN-10-P-SSS-C)	\$618.89	F2	2%	\$606.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADNA1003GC	SEL HZ7-ADN-A100-3G-SSS-C)	\$11,088.00	F2	2%	\$10,866.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADNA1003GC-I	SEL HZ7-ADN-A100-3G-SSS-C)	\$11,586.96	F2	2%	\$11,355.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADNA1003GC-K	SEL HZ7-ADN-A100-3G-SSS-C)	\$10,979.68	F2	2%	\$10,760.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADNA1003PC	SEL HZ7-ADN-A100-3P-SSS-C)	\$13,200.00	F2	2%	\$12,936.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADNA1003PC-I	SEL HZ7-ADN-A100-3P-SSS-C)	\$13,794.00	F2	2%	\$13,518.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADNA1003PC-K	SEL HZ7-ADN-A100-3P-SSS-C)	\$13,071.06	F2	2%	\$12,809.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADNA100GC	SEL HZ7-ADN-A100-G-SSS-C)	\$4,200.00	F2	2%	\$4,116.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADNA100GC-I	SEL HZ7-ADN-A100-G-SSS-C)	\$4,389.00	F2	2%	\$4,301.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADNA100GC-K	SEL HZ7-ADN-A100-G-SSS-C)	\$4,158.97	F2	2%	\$4,075.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	HZ7ADNA100PC	SEL HZ7-ADN-A100-P-SSS-C)	\$5,000.00	F2	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADNA100PC-I	SEL HZ7-ADN-A100-P-SSS-C)	\$5,225.00	F2	2%	\$5,120.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADNA100PC-K	SEL HZ7-ADN-A100-P-SSS-C)	\$4,951.16	F2	2%	\$4,852.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADNA103GC	SEL HZ7-ADN-A10-3G-SSS-C)	\$1,108.80	F2	2%	\$1,086.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADNA103GC-I	SEL HZ7-ADN-A10-3G-SSS-C)	\$1,158.70	F2	2%	\$1,135.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADNA103GC-K	SEL HZ7-ADN-A10-3G-SSS-C)	\$1,097.97	F2	2%	\$1,076.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADNA103PC	SEL HZ7-ADN-A10-3P-SSS-C)	\$1,320.00	F2	2%	\$1,293.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADNA103PC-I	SEL HZ7-ADN-A10-3P-SSS-C)	\$1,379.40	F2	2%	\$1,351.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADNA103PC-K	SEL HZ7-ADN-A10-3P-SSS-C)	\$1,307.11	F2	2%	\$1,280.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADNA10GC	SEL HZ7-ADN-A10-G-SSS-C)	\$420.00	F2	2%	\$411.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADNA10GC-I	SEL HZ7-ADN-A10-G-SSS-C)	\$438.90	F2	2%	\$430.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADNA10GC-K	SEL HZ7-ADN-A10-G-SSS-C)	\$415.90	F2	2%	\$407.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADNA10PC	SEL HZ7-ADN-A10-P-SSS-C)	\$500.00	F2	2%	\$490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADNA10PC-I	SEL HZ7-ADN-A10-P-SSS-C)	\$522.50	F2	2%	\$512.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ADNA10PC-K	SEL HZ7-ADN-A10-P-SSS-C)	\$495.12	F2	2%	\$485.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7E100AERC	SEL HZ7-E100-AERC-G-SSS-C)	\$8,925.00	F2	2%	\$8,746.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7E100AERC-I	SEL HZ7-E100-AERC-G-SSS-C)	\$9,326.63	F2	2%	\$9,140.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7E100AERC-K	SEL HZ7-E100-AERC-G-SSS-C)	\$8,837.81	F2	2%	\$8,661.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7E100AERCPC	SEL HZ7-E100-AERC-P-SSS-C)	\$10,625.00	F2	2%	\$10,412.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7E100AERCPC-I	SEL HZ7-E100-AERC-P-SSS-C)	\$11,103.13	F2	2%	\$10,881.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7E100AERCPC-K	SEL HZ7-E100-AERC-P-SSS-C)	\$10,521.21	F2	2%	\$10,310.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7E100ER3PC	SEL HZ7-E100-AERC-3P-SSS-C)	\$28,050.00	F2	2%	\$27,489.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7E100ER3PC-I	SEL HZ7-E100-AERC-3P-SSS-C)	\$29,312.25	F2	2%	\$28,726.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7E100ER3PC-K	SEL HZ7-E100-AERC-3P-SSS-C)	\$27,776.00	F2	2%	\$27,220.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7E100ERC3C	SEL HZ7-E100-AERC-3G-SSS-C)	\$23,562.00	F2	2%	\$23,090.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7E100ERC3C-I	SEL HZ7-E100-AERC-3G-SSS-C)	\$24,622.29	F2	2%	\$24,129.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7E100ERC3C-K	SEL HZ7-E100-AERC-3G-SSS-C)	\$23,331.83	F2	2%	\$22,865.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7E10AERC3GC	SEL HZ7-E10-AERC-3G-SSS-C)	\$2,357.52	F2	2%	\$2,310.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7E10AERC3GC-I	SEL HZ7-E10-AERC-3G-SSS-C)	\$2,463.61	F2	2%	\$2,414.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7E10AERC3GC-K	SEL HZ7-E10-AERC-3G-SSS-C)	\$2,334.49	F2	2%	\$2,287.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7E10AERC3PC	SEL HZ7-E10-AERC-3P-SSS-C)	\$2,806.32	F2	2%	\$2,750.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7E10AERC3PC-I	SEL HZ7-E10-AERC-3P-SSS-C)	\$2,932.60	F2	2%	\$2,873.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7E10AERC3PC-K	SEL HZ7-E10-AERC-3P-SSS-C)	\$2,778.91	F2	2%	\$2,723.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7E10AERC	SEL HZ7-E10-AERC-G-SSS-C)	\$893.00	F2	2%	\$875.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7E10AERC-I	SEL HZ7-E10-AERC-G-SSS-C)	\$933.19	F2	2%	\$914.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7E10AERC-K	SEL HZ7-E10-AERC-G-SSS-C)	\$884.28	F2	2%	\$866.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7E10AERCPC	SEL HZ7-E10-AERC-P-SSS-C)	\$1,063.00	F2	2%	\$1,041.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7E10AERCPC-I	SEL HZ7-E10-AERC-P-SSS-C)	\$1,110.84	F2	2%	\$1,088.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7E10AERCPC-K	SEL HZ7-E10-AERC-P-SSS-C)	\$1,052.62	F2	2%	\$1,031.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENC1003GC	SEL HZ7-ENC-100-3G-SSS-C)	\$31,878.00	F2	2%	\$31,240.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENC1003GC-I	SEL HZ7-ENC-100-3G-SSS-C)	\$33,312.51	F2	2%	\$32,646.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENC1003GCV2-K	SEL HZ7-ENC-100-3G-SSS-C)	\$31,566.60	F2	2%	\$30,935.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENC1003PC	SEL HZ7-ENC-100-3P-SSS-C)	\$37,950.00	F2	2%	\$37,191.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENC1003PC-I	SEL HZ7-ENC-100-3P-SSS-C)	\$39,657.75	F2	2%	\$38,864.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENC1003PCV2-K	SEL HZ7-ENC-100-3P-SSS-C)	\$37,579.29	F2	2%	\$36,827.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENC100GC	SEL HZ7-ENC-100-G-SSS-C)	\$12,075.00	F2	2%	\$11,833.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENC100GC-I	SEL HZ7-ENC-100-G-SSS-C)	\$12,618.38	F2	2%	\$12,366.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENC100GCV2-K	SEL HZ7-ENC-100-G-SSS-C)	\$11,957.05	F2	2%	\$11,717.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENC100PC	SEL HZ7-ENC-100-P-SSS-C)	\$14,375.00	F2	2%	\$14,087.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENC100PC-I	SEL HZ7-ENC-100-P-SSS-C)	\$15,021.88	F2	2%	\$14,721.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENC100PCV2-K	SEL HZ7-ENC-100-P-SSS-C)	\$14,234.58	F2	2%	\$13,949.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENC103GC	SEL HZ7-ENC-10-3G-SSS-C)	\$3,189.12	F2	2%	\$3,125.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENC103GC-I	SEL HZ7-ENC-10-3G-SSS-C)	\$3,332.63	F2	2%	\$3,265.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENC103GCV2-K	SEL HZ7-ENC-10-3G-SSS-C)	\$3,157.97	F2	2%	\$3,094.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENC103PC	SEL HZ7-ENC-10-3P-SSS-C)	\$3,796.32	F2	2%	\$3,720.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENC103PC-I	SEL HZ7-ENC-10-3P-SSS-C)	\$3,967.15	F2	2%	\$3,887.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENC103PCV2-K	SEL HZ7-ENC-10-3P-SSS-C)	\$3,759.23	F2	2%	\$3,684.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENC10GC	SEL HZ7-ENC-10-G-SSS-C)	\$1,208.00	F2	2%	\$1,183.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENC10GC-I	SEL HZ7-ENC-10-G-SSS-C)	\$1,262.36	F2	2%	\$1,237.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENC10GCV2-K	SEL HZ7-ENC-10-G-SSS-C)	\$1,196.20	F2	2%	\$1,172.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENC10PC	SEL HZ7-ENC-10-P-SSS-C)	\$1,438.00	F2	2%	\$1,409.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENC10PC-I	SEL HZ7-ENC-10-P-SSS-C)	\$1,502.71	F2	2%	\$1,472.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENC10PCV2-K	SEL HZ7-ENC-10-P-SSS-C)	\$1,423.95	F2	2%	\$1,395.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENN1003GC	SEL HZ7-ENN-100-3G-SSS-C)	\$19,404.00	F2	2%	\$19,015.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENN1003GC-I	SEL HZ7-ENN-100-3G-SSS-C)	\$20,277.18	F2	2%	\$19,871.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENN1003GCV2-K	SEL HZ7-ENN-100-3G-SSS-C)	\$19,214.45	F2	2%	\$18,830.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENN1003PC	SEL HZ7-ENN-100-3P-SSS-C)	\$23,100.00	F2	2%	\$22,638.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENN1003PC-I	SEL HZ7-ENN-100-3P-SSS-C)	\$24,139.50	F2	2%	\$23,656.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENN1003PCV2-K	SEL HZ7-ENN-100-3P-SSS-C)	\$22,874.35	F2	2%	\$22,416.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENN100GC	SEL HZ7-ENN-100-G-SSS-C)	\$7,350.00	F2	2%	\$7,203.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENN100GC-I	SEL HZ7-ENN-100-G-SSS-C)	\$7,680.75	F2	2%	\$7,527.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENN100GCV2-K	SEL HZ7-ENN-100-G-SSS-C)	\$7,278.20	F2	2%	\$7,132.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENN100PC	SEL HZ7-ENN-100-P-SSS-C)	\$8,750.00	F2	2%	\$8,575.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENN100PC-I	SEL HZ7-ENN-100-P-SSS-C)	\$9,143.75	F2	2%	\$8,960.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENN100PCV2-K	SEL HZ7-ENN-100-P-SSS-C)	\$8,664.53	F2	2%	\$8,491.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENN103GC	SEL HZ7-ENN-10-3G-SSS-C)	\$1,940.40	F2	2%	\$1,901.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENN103GC-I	SEL HZ7-ENN-10-3G-SSS-C)	\$2,027.72	F2	2%	\$1,987.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENN103GCV2-K	SEL HZ7-ENN-10-3G-SSS-C)	\$1,921.45	F2	2%	\$1,883.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENN103PC	SEL HZ7-ENN-10-3P-SSS-C)	\$2,310.00	F2	2%	\$2,263.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENN103PC-I	SEL HZ7-ENN-10-3P-SSS-C)	\$2,413.95	F2	2%	\$2,365.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	HZ7ENNA103PCV2-K	SEL HZ7-ENN-10-3P-SSS-C)	\$2,287.44	F2	2%	\$2,241.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENNA10GC	SEL HZ7-ENN-10-G-SSS-C)	\$735.00	F2	2%	\$720.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENNA10GC-I	SEL HZ7-ENN-10-G-SSS-C)	\$768.08	F2	2%	\$752.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENNA10GCV2-K	SEL HZ7-ENN-10-G-SSS-C)	\$727.82	F2	2%	\$713.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENNA10PC	SEL HZ7-ENN-10-P-SSS-C)	\$875.00	F2	2%	\$857.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENNA10PC-I	SEL HZ7-ENN-10-P-SSS-C)	\$914.38	F2	2%	\$896.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENNA10PCV2-K	SEL HZ7-ENN-10-P-SSS-C)	\$866.45	F2	2%	\$849.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENNA1003GC	SEL HZ7-ENN-A100-3G-SSS-C)	\$15,800.40	F2	2%	\$15,484.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENNA1003GC-I	SEL HZ7-ENN-A100-3G-SSS-C)	\$16,511.42	F2	2%	\$16,181.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENNA1003GC-K	SEL HZ7-ENN-A100-3G-SSS-C)	\$15,646.05	F2	2%	\$15,333.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENNA1003PC	SEL HZ7-ENN-A100-3P-SSS-C)	\$18,810.00	F2	2%	\$18,433.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENNA1003PC-I	SEL HZ7-ENN-A100-3P-SSS-C)	\$19,656.45	F2	2%	\$19,263.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENNA1003PC-K	SEL HZ7-ENN-A100-3P-SSS-C)	\$18,626.25	F2	2%	\$18,253.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENNA100GC	SEL HZ7-ENN-A100-G-SSS-C)	\$5,985.00	F2	2%	\$5,865.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENNA100GC-I	SEL HZ7-ENN-A100-G-SSS-C)	\$6,254.33	F2	2%	\$6,129.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENNA100GC-K	SEL HZ7-ENN-A100-G-SSS-C)	\$5,928.54	F2	2%	\$5,808.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENNA100PC	SEL HZ7-ENN-A100-P-SSS-C)	\$7,125.00	F2	2%	\$6,982.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENNA100PC-I	SEL HZ7-ENN-A100-P-SSS-C)	\$7,445.63	F2	2%	\$7,296.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENNA100PC-K	SEL HZ7-ENN-A100-P-SSS-C)	\$7,055.40	F2	2%	\$6,914.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENNA103GC	SEL HZ7-ENN-A10-3G-SSS-C)	\$1,581.36	F2	2%	\$1,549.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENNA103GC-I	SEL HZ7-ENN-A10-3G-SSS-C)	\$1,652.52	F2	2%	\$1,619.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENNA103GC-K	SEL HZ7-ENN-A10-3G-SSS-C)	\$1,565.91	F2	2%	\$1,534.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENNA103PC	SEL HZ7-ENN-A10-3P-SSS-C)	\$1,882.32	F2	2%	\$1,844.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENNA103PC-I	SEL HZ7-ENN-A10-3P-SSS-C)	\$1,967.02	F2	2%	\$1,927.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENNA103PC-K	SEL HZ7-ENN-A10-3P-SSS-C)	\$1,863.93	F2	2%	\$1,826.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENNA10GC	SEL HZ7-ENN-A10-G-SSS-C)	\$599.00	F2	2%	\$587.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENNA10GC-I	SEL HZ7-ENN-A10-G-SSS-C)	\$625.96	F2	2%	\$613.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENNA10GC-K	SEL HZ7-ENN-A10-G-SSS-C)	\$593.15	F2	2%	\$581.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENNA10PC	SEL HZ7-ENN-A10-P-SSS-C)	\$713.00	F2	2%	\$698.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENNA10PC-I	SEL HZ7-ENN-A10-P-SSS-C)	\$745.09	F2	2%	\$730.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7ENNA10PC-K	SEL HZ7-ENN-A10-P-SSS-C)	\$706.04	F2	2%	\$691.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7LXC1003GC	SEL HZ7-LXC-100-3G-SSS-C)	\$8,316.00	F2	2%	\$8,149.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7LXC1003GC-I	SEL HZ7-LXC-100-3G-SSS-C)	\$9,147.60	F2	2%	\$8,964.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7LXC1003GC-K	SEL HZ7-LXC-100-3G-SSS-C)	\$8,378.40	F2	2%	\$8,210.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7LXC1003PC	SEL HZ7-LXC-100-3P-SSS-C)	\$9,900.00	F2	2%	\$9,702.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7LXC1003PC-I	SEL HZ7-LXC-100-3P-SSS-C)	\$10,890.00	F2	2%	\$10,672.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7LXC1003PC-K	SEL HZ7-LXC-100-3P-SSS-C)	\$9,974.28	F2	2%	\$9,774.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7LXC100GC	SEL HZ7-LXC-100-G-SSS-C)	\$3,150.00	F2	2%	\$3,087.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7LXC100GC-I	SEL HZ7-LXC-100-G-SSS-C)	\$3,465.00	F2	2%	\$3,395.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7LXC100GC-K	SEL HZ7-LXC-100-G-SSS-C)	\$3,173.64	F2	2%	\$3,110.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7LXC100PC	SEL HZ7-LXC-100-P-SSS-C)	\$3,750.00	F2	2%	\$3,675.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7LXC100PC-I	SEL HZ7-LXC-100-P-SSS-C)	\$4,125.00	F2	2%	\$4,042.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7LXC100PC-K	SEL HZ7-LXC-100-P-SSS-C)	\$3,778.14	F2	2%	\$3,702.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7LXC103GC	SEL HZ7-LXC-10-3G-SSS-C)	\$831.60	F2	2%	\$814.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7LXC103GC-I	SEL HZ7-LXC-10-3G-SSS-C)	\$914.76	F2	2%	\$896.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7LXC103GC-K	SEL HZ7-LXC-10-3G-SSS-C)	\$837.84	F2	2%	\$821.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7LXC103PC	SEL HZ7-LXC-10-3P-SSS-C)	\$990.00	F2	2%	\$970.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7LXC103PC-I	SEL HZ7-LXC-10-3P-SSS-C)	\$1,089.00	F2	2%	\$1,067.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7LXC103PC-K	SEL HZ7-LXC-10-3P-SSS-C)	\$997.43	F2	2%	\$977.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7LXC10GC	SEL HZ7-LXC-10-G-SSS-C)	\$315.00	F2	2%	\$308.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7LXC10GC-I	SEL HZ7-LXC-10-G-SSS-C)	\$346.50	F2	2%	\$339.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7LXC10GC-K	SEL HZ7-LXC-10-G-SSS-C)	\$317.36	F2	2%	\$311.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7LXC10PC	SEL HZ7-LXC-10-P-SSS-C)	\$375.00	F2	2%	\$367.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7LXC10PC-I	SEL HZ7-LXC-10-P-SSS-C)	\$412.50	F2	2%	\$404.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7LXC10PC-K	SEL HZ7-LXC-10-P-SSS-C)	\$377.82	F2	2%	\$370.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7STA1003GV2-K	SEL HZ7-STD-A100-3G-SSS-C)	\$10,430.70	F2	2%	\$10,222.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7STA1003PV2-K	SEL HZ7-STD-A100-3P-SSS-C)	\$12,417.51	F2	2%	\$12,169.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7STD1003GC	SEL HZ7-STD-100-3G-SSS-C)	\$13,860.00	F2	2%	\$13,582.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7STD1003GC-I	SEL HZ7-STD-100-3G-SSS-C)	\$14,483.70	F2	2%	\$14,194.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7STD1003GCV2-K	SEL HZ7-STD-100-3G-SSS-C)	\$13,724.61	F2	2%	\$13,450.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7STD1003PC	SEL HZ7-STD-100-3P-SSS-C)	\$16,500.00	F2	2%	\$16,170.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7STD1003PC-I	SEL HZ7-STD-100-3P-SSS-C)	\$17,242.50	F2	2%	\$16,897.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7STD1003PCV2-K	SEL HZ7-STD-100-3P-SSS-C)	\$16,338.82	F2	2%	\$16,012.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7STD100GC	SEL HZ7-STD-100-G-SSS-C)	\$5,250.00	F2	2%	\$5,145.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7STD100GC-I	SEL HZ7-STD-100-G-SSS-C)	\$5,486.25	F2	2%	\$5,376.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7STD100GCV2-K	SEL HZ7-STD-100-G-SSS-C)	\$5,198.72	F2	2%	\$5,094.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7STD100PC	SEL HZ7-STD-100-P-SSS-C)	\$6,250.00	F2	2%	\$6,125.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7STD100PC-I	SEL HZ7-STD-100-P-SSS-C)	\$6,531.25	F2	2%	\$6,400.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7STD100PCV2-K	SEL HZ7-STD-100-P-SSS-C)	\$6,188.95	F2	2%	\$6,065.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7STD103GC	SEL HZ7-STD-10-3G-SSS-C)	\$1,386.00	F2	2%	\$1,358.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7STD103GC-I	SEL HZ7-STD-10-3G-SSS-C)	\$1,448.37	F2	2%	\$1,419.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7STD103GCV2-K	SEL HZ7-STD-10-3G-SSS-C)	\$1,372.46	F2	2%	\$1,345.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7STD103PC	SEL HZ7-STD-10-3P-SSS-C)	\$1,650.00	F2	2%	\$1,617.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7STD103PC-I	SEL HZ7-STD-10-3P-SSS-C)	\$1,724.25	F2	2%	\$1,689.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7STD103PCV2-K	SEL HZ7-STD-10-3P-SSS-C)	\$1,633.89	F2	2%	\$1,601.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7STD10GC	SEL HZ7-STD-10-G-SSS-C)	\$525.00	F2	2%	\$514.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7STD10GC-I	SEL HZ7-STD-10-G-SSS-C)	\$548.63	F2	2%	\$537.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7STD10GCV2-K	SEL HZ7-STD-10-G-SSS-C)	\$519.87	F2	2%	\$509.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7STD10PC	SEL HZ7-STD-10-P-SSS-C)	\$625.00	F2	2%	\$612.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7STD10PC-I	SEL HZ7-STD-10-P-SSS-C)	\$653.13	F2	2%	\$640.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	HZ7STD10PCV2-K	SEL HZ7-STD-10-P-SSS-C)	\$618.89	F2	2%	\$606.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7STDA1003GC	SEL HZ7-STD-A100-3G-SSS-C)	\$10,533.60	F2	2%	\$10,322.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7STDA1003GC-I	SEL HZ7-STD-A100-3G-SSS-C)	\$11,007.61	F2	2%	\$10,787.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7STDA1003PC	SEL HZ7-STD-A100-3P-SSS-C)	\$12,540.00	F2	2%	\$12,289.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7STDA1003PC-I	SEL HZ7-STD-A100-3P-SSS-C)	\$13,104.30	F2	2%	\$12,842.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7STDA100GC	SEL HZ7-STD-A100-G-SSS-C)	\$3,990.00	F2	2%	\$3,910.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7STDA100GC-I	SEL HZ7-STD-A100-G-SSS-C)	\$4,169.55	F2	2%	\$4,086.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7STDA100GCV2-K	SEL HZ7-STD-A100-G-SSS-C)	\$3,951.02	F2	2%	\$3,872.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7STDA100PC	SEL HZ7-STD-A100-P-SSS-C)	\$4,750.00	F2	2%	\$4,655.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7STDA100PC-I	SEL HZ7-STD-A100-P-SSS-C)	\$4,963.75	F2	2%	\$4,864.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7STDA100PCV2-K	SEL HZ7-STD-A100-P-SSS-C)	\$4,703.60	F2	2%	\$4,609.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7STDA103GC	SEL HZ7-STD-A10-3G-SSS-C)	\$1,053.36	F2	2%	\$1,032.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7STDA103GC-I	SEL HZ7-STD-A10-3G-SSS-C)	\$1,100.76	F2	2%	\$1,078.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7STDA103GCV2-K	SEL HZ7-STD-A10-3G-SSS-C)	\$1,043.07	F2	2%	\$1,022.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7STDA103PC	SEL HZ7-STD-A10-3P-SSS-C)	\$1,254.00	F2	2%	\$1,228.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7STDA103PC-I	SEL HZ7-STD-A10-3P-SSS-C)	\$1,310.43	F2	2%	\$1,284.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7STDA103PCV2-K	SEL HZ7-STD-A10-3P-SSS-C)	\$1,241.75	F2	2%	\$1,216.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7STDA10GC	SEL HZ7-STD-A10-G-SSS-C)	\$399.00	F2	2%	\$391.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7STDA10GC-I	SEL HZ7-STD-A10-G-SSS-C)	\$416.96	F2	2%	\$408.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7STDA10GCV2-K	SEL HZ7-STD-A10-G-SSS-C)	\$395.10	F2	2%	\$387.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7STDA10PC	SEL HZ7-STD-A10-P-SSS-C)	\$475.00	F2	2%	\$465.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7STDA10PC-I	SEL HZ7-STD-A10-P-SSS-C)	\$496.38	F2	2%	\$486.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZ7STDA10PCV2-K	SEL HZ7-STD-A10-P-SSS-C)	\$470.36	F2	2%	\$460.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZFLX103GC	SEL HZ-FLX-10-3G-SSS-C)	\$1,386.00	F2	2%	\$1,358.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZFLX103GC-I	SEL HZ-FLX-10-3G-SSS-C)	\$1,448.37	F2	2%	\$1,419.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZFLX103GCV2-K	SEL HZ-FLX-10-3G-SSS-C)	\$1,372.46	F2	2%	\$1,345.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZFLX103PC	SEL HZ-FLX-10-3P-SSS-C)	\$1,650.00	F2	2%	\$1,617.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZFLX103PC-I	SEL HZ-FLX-10-3P-SSS-C)	\$1,724.25	F2	2%	\$1,689.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZFLX103PCV2-K	SEL HZ-FLX-10-3P-SSS-C)	\$1,633.89	F2	2%	\$1,601.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZFLX10GC	SEL HZ-FLX-10-G-SSS-C)	\$525.00	F2	2%	\$514.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZFLX10GC-I	SEL HZ-FLX-10-G-SSS-C)	\$548.63	F2	2%	\$537.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZFLX10GCV2-K	SEL HZ-FLX-10-G-SSS-C)	\$519.87	F2	2%	\$509.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZFLX10PC	SEL HZ-FLX-10-P-SSS-C)	\$625.00	F2	2%	\$612.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZFLX10PC-I	SEL HZ-FLX-10-P-SSS-C)	\$653.13	F2	2%	\$640.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZFLX10PCV2-K	SEL HZ-FLX-10-P-SSS-C)	\$618.89	F2	2%	\$606.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZFLX13GC	SEL HZ-FLX-1-3G-SSS-C)	\$137.28	F2	2%	\$134.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZFLX13GC-I	SEL HZ-FLX-1-3G-SSS-C)	\$143.46	F2	2%	\$140.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZFLX13GC-K	SEL HZ-FLX-1-3G-SSS-C)	\$135.94	F2	2%	\$133.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZFLX13PC	SEL HZ-FLX-1-3P-SSS-C)	\$166.32	F2	2%	\$162.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZFLX13PC-I	SEL HZ-FLX-1-3P-SSS-C)	\$173.80	F2	2%	\$170.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZFLX13PC-K	SEL HZ-FLX-1-3P-SSS-C)	\$164.70	F2	2%	\$161.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZFLX1GC	SEL HZ-FLX-1-G-SSS-C)	\$52.00	F2	2%	\$50.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZFLX1GC-I	SEL HZ-FLX-1-G-SSS-C)	\$54.34	F2	2%	\$53.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZFLX1GC-K	SEL HZ-FLX-1-G-SSS-C)	\$51.49	F2	2%	\$50.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZFLX1PC	SEL HZ-FLX-1-P-SSS-C)	\$63.00	F2	2%	\$61.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZFLX1PC-I	SEL HZ-FLX-1-P-SSS-C)	\$65.84	F2	2%	\$64.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZFLX1PC-K	SEL HZ-FLX-1-P-SSS-C)	\$62.38	F2	2%	\$61.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZFLXAD103GC	SEL HZ-FLX-AD10-3G-SSS-C)	\$831.60	F2	2%	\$814.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZFLXAD103GC-I	SEL HZ-FLX-AD10-3G-SSS-C)	\$869.02	F2	2%	\$851.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZFLXAD103GCV2-K	SEL HZ-FLX-AD10-3G-SSS-C)	\$823.48	F2	2%	\$807.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZFLXAD103PC	SEL HZ-FLX-AD10-3P-SSS-C)	\$990.00	F2	2%	\$970.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZFLXAD103PC-I	SEL HZ-FLX-AD10-3P-SSS-C)	\$1,034.55	F2	2%	\$1,013.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZFLXAD103PCV2-K	SEL HZ-FLX-AD10-3P-SSS-C)	\$980.33	F2	2%	\$960.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZFLXAD10GC	SEL HZ-FLX-AD10-G-SSS-C)	\$315.00	F2	2%	\$308.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZFLXAD10GC-I	SEL HZ-FLX-AD10-G-SSS-C)	\$329.18	F2	2%	\$322.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZFLXAD10GCV2-K	SEL HZ-FLX-AD10-G-SSS-C)	\$311.92	F2	2%	\$305.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZFLXAD10PC	SEL HZ-FLX-AD10-P-SSS-C)	\$375.00	F2	2%	\$367.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZFLXAD10PC-I	SEL HZ-FLX-AD10-P-SSS-C)	\$391.88	F2	2%	\$384.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HZFLXAD10PCV2-K	SEL HZ-FLX-AD10-P-SSS-C)	\$371.34	F2	2%	\$363.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HA-SCEC100GTLSSF	SEL Horizon S Op Ec Add On M1G 100	\$550.00	F2	2%	\$539.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IA100KPPYO-S	SEL: MNT PDFOPTIMIZER 100k PPY W/OCR	\$396.00	F2	2%	\$388.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IA100KPPY-S	SEL: MNT PDFOPTIMIZER 100k PPY	\$330.00	F2	2%	\$323.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IA10MPPYO-S	SEL: MNT PDFOPTIMIZER 10M PPY W/OCR	\$8,250.00	F2	2%	\$8,085.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IA10MPPY-S	SEL: MNT PDFOPTIMIZER 10M PPY	\$7,480.00	F2	2%	\$7,330.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IA1MPPYO-S	SEL: MNT PDFOPTIMIZER 1M PPY W/OCR	\$1,650.00	F2	2%	\$1,617.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IA1MPPY-S	SEL: MNT PDFOPTIMIZER 1M PPY	\$1,496.00	F2	2%	\$1,466.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IA1Y100KO-S	SEL:MNT PDFOPTIMIZER 1YR -100K PGS W/OCR	\$79.00	F2	2%	\$77.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IA1Y100K-S	SEL: MNT PDFOPTIMIZER 1YR -100K PGS	\$57.00	F2	2%	\$55.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IA20MPPYO-S	SEL: MNT PDFOPTIMIZER 20M PPY W/OCR	\$15,180.00	F2	2%	\$14,876.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IA20MPPY-S	SEL: MNT PDFOPTIMIZER 20M PPY	\$14,080.00	F2	2%	\$13,798.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IA40MPPYO-S	SEL: MNT PDFOPTIMIZER 40M PPY W/OCR	\$21,780.00	F2	2%	\$21,344.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IA40MPPY-S	SEL: MNT PDFOPTIMIZER 40M PPY	\$20,020.00	F2	2%	\$19,619.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IASTE100KPPY-S	SEL: MNT PDF OPTIMIZATION SUITE 100k PPY	\$782.00	F2	2%	\$766.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IASTE10MPPY-S	SEL: MNT PDF OPTIMIZATION SUITE 10M PPY	\$16,292.00	F2	2%	\$15,966.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IASTE1MPPY-S	SEL: MNT PDF OPTIMIZATION SUITE 1M PPY	\$3,258.00	F2	2%	\$3,192.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IASTE1Y100K-S	SEL: MNT PDFOPTIMIZER SUITE 1YR-100k PGS	\$156.00	F2	2%	\$152.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IASTE20MPPY-S	SEL: MNT PDF OPTIMIZATION SUITE 20M PPY	\$29,977.00	F2	2%	\$29,377.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IASTE40MPPY-S	SEL: MNT PDF OPTIMIZATION SUITE 40M PPY	\$43,010.00	F2	2%	\$42,149.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IASTEVP100K-S	SEL MNT PDFOPTIMIZATION STE PACK 100KPGS	\$434.00	F2	2%	\$425.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IAVP100KO-S	SEL:MNT PDFOPTIMIZE VOL PK 100KPGS W/OCR	\$220.00	F2	2%	\$215.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	IAVP100K-S	SEL MNT PDFOPTIMIZER VOL PACK ;100K PGS	\$182.00	F2	2%	\$178.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX6430-SVL-4OS1	SEL ESS. 4HR O/S SPPT ICX 6430 24P & 48P	\$275.00	F2	2%	\$269.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX6430-SVL-4OS2	SEL ESS. 4HR O/S SPPT ICX 6430 24P & 48P	\$523.00	F2	2%	\$512.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX6430-SVL-4OS3	SEL ESS. 4HR O/S SPPT ICX 6430 24P & 48P	\$756.00	F2	2%	\$740.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX6430-SVL-4OS4	SEL ESS. 4HR O/S SPPT ICX 6430 24P & 48P	\$1,008.00	F2	2%	\$987.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX6430-SVL-4OS5	SEL ESS. 4HR O/S SPPT ICX 6430 24P & 48P	\$1,260.00	F2	2%	\$1,234.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX6430-SVL-4P-1	SEL ESS. 4HR PRT ONLY SPPT6430 24P&48P	\$220.00	F2	2%	\$215.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX6430-SVL-4P-2	SEL ESS. 4HR PRT ONLY SPPT6430 24P&48P	\$418.00	F2	2%	\$409.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX6430-SVL-4P-3	SEL ESS. 4HR PRT ONLY SPPT6430 24P&48P	\$605.00	F2	2%	\$592.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX6430-SVL-4P-4	SEL ESS. 4HR PRT ONLY SPPT6430 24P&48P	\$807.00	F2	2%	\$790.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX6430-SVL-4P-5	SEL ESS. 4HR PRT ONLY SPPT6430 24P&48P	\$1,008.00	F2	2%	\$987.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX6430-SVL-NDO1	SEL ESS. NBD O/S SPPT 6430 24P & 48P	\$165.00	F2	2%	\$161.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX6430-SVL-NDO2	SEL ESS. NBD O/S SPPT 6430 24P & 48P	\$314.00	F2	2%	\$307.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX6430-SVL-NDO3	SEL ESS. NBD O/S SPPT 6430 24P & 48P	\$454.00	F2	2%	\$444.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX6430-SVL-NDO4	SEL ESS. NBD O/S SPPT 6430 24P & 48P	\$605.00	F2	2%	\$592.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX6430-SVL-NDO5	SEL ESS. NBD O/S SPPT 6430 24P & 48P	\$756.00	F2	2%	\$740.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX6430-SVL-NDP1	SEL ESS. NBD PRT ONLY SPRT6430 24P&48P	\$110.00	F2	2%	\$107.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX6430-SVL-NDP2	SEL ESS. NBD PRT ONLY SPRT6430 24P&48P	\$209.00	F2	2%	\$204.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX6430-SVL-NDP3	SEL ESS. NBD PRT ONLY SPRT6430 24P&48P	\$303.00	F2	2%	\$296.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX6430-SVL-NDP4	SEL ESS. NBD PRT ONLY SPRT6430 24P&48P	\$403.00	F2	2%	\$394.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX6430-SVL-NDP5	SEL ESS. NBD PRT ONLY SPRT6430 24P&48P	\$504.00	F2	2%	\$493.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX6430-SVL-RMT1	SEL ESS. REMOTE SPRT ICX 6430 24P & 48P	\$85.00	F2	2%	\$83.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX6430-SVL-RMT2	SEL ESS. REMOTE SPRT ICX 6430 24P & 48P	\$162.00	F2	2%	\$158.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX6430-SVL-RMT3	SEL ESS. REMOTE SPRT ICX 6430 24P & 48P	\$234.00	F2	2%	\$229.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX6430-SVL-RMT4	SEL ESS. REMOTE SPRT ICX 6430 24P & 48P	\$312.00	F2	2%	\$305.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX6430-SVL-RMT5	SEL ESS. REMOTE SPRT ICX 6430 24P & 48P	\$390.00	F2	2%	\$382.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7250-SVL4OS-1	SEL-ESSN 4HR O/S, 7250 24p & 48p	\$440.00	F2	2%	\$431.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7250-SVL4OS-2	SEL-ESSN 4HR O/S, 7250 24p & 48p	\$836.00	F2	2%	\$819.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7250-SVL4OS-3	SEL-ESSN 4HR O/S, 7250 24p & 48p	\$1,210.00	F2	2%	\$1,185.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7250-SVL4OS-4	SEL-ESSN 4HR O/S, 7250 24p & 48p	\$1,613.00	F2	2%	\$1,580.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7250-SVL4OS-5	SEL-ESSN 4HR O/S, 7250 24p & 48p	\$2,017.00	F2	2%	\$1,976.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7250-SVL-4P-1	SEL-ESSN 4HR PARTS ONLY 7250 24p&48p	\$350.00	F2	2%	\$343.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7250-SVL-4P-2	SEL-ESSN 4HR PARTS ONLY 7250 24p&48p	\$665.00	F2	2%	\$651.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7250-SVL-4P-3	SEL-ESSN 4HR PARTS ONLY 7250 24p&48p	\$963.00	F2	2%	\$943.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7250-SVL-4P-4	SEL-ESSN 4HR PARTS ONLY 7250 24p&48p	\$1,283.00	F2	2%	\$1,257.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7250-SVL-4P-5	SEL-ESSN 4HR PARTS ONLY 7250 24p&48p	\$1,604.00	F2	2%	\$1,571.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7250-SVLNDO-1	SEL-ESSN NBD ONSITE, 7250 24p&48p	\$265.00	F2	2%	\$259.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7250-SVLNDO-2	SEL-ESSN NBD ONSITE, 7250 24p&48p	\$504.00	F2	2%	\$493.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7250-SVLNDO-3	SEL-ESSN NBD ONSITE, 7250 24p&48p	\$729.00	F2	2%	\$714.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7250-SVLNDO-4	SEL-ESSN NBD ONSITE, 7250 24p&48p	\$972.00	F2	2%	\$952.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7250-SVLNDO-5	SEL-ESSN NBD ONSITE, 7250 24p&48p	\$1,215.00	F2	2%	\$1,190.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7250-SVLNDP-1	SEL-ESSN NBD PARTS ONLY, 7250 24p&48p	\$175.00	F2	2%	\$171.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7250-SVLNDP-2	SEL-ESSN NBD PARTS ONLY, 7250 24p&48p	\$333.00	F2	2%	\$326.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7250-SVLNDP-3	SEL-ESSN NBD PARTS ONLY, 7250 24p&48p	\$481.00	F2	2%	\$471.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7250-SVLNDP-4	SEL-ESSN NBD PARTS ONLY, 7250 24p&48p	\$642.00	F2	2%	\$629.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7250-SVLNDP-5	SEL-ESSN NBD PARTS ONLY, 7250 24p&48p	\$802.00	F2	2%	\$785.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7250-SVLRMT-1	SEL-ESSN REMOTE, 7250 24p&48p	\$130.00	F2	2%	\$127.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7250-SVLRMT-2	SEL-ESSN REMOTE, 7250 24p&48p	\$247.00	F2	2%	\$242.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7250-SVLRMT-3	SEL-ESSN REMOTE, 7250 24p&48p	\$358.00	F2	2%	\$350.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7250-SVLRMT-4	SEL-ESSN REMOTE, 7250 24p&48p	\$477.00	F2	2%	\$467.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7250-SVLRMT-5	SEL-ESSN REMOTE, 7250 24p&48p	\$596.00	F2	2%	\$584.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7250-SVLSUP2	SEL-SECURE UPLIFT 7250 24p&48p	\$150.00	F2	2%	\$147.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7250-SVLSUP3	SEL-SECURE UPLIFT, 7250 24p&48p	\$285.00	F2	2%	\$279.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7250-SVLSUP4	SEL-SECURE UPLIFT, 7250 24p&48p	\$413.00	F2	2%	\$404.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7250-SVLSUP5	SEL-SECURE UPLIFT, 7250 24p&48p	\$550.00	F2	2%	\$539.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7450-SVL4OS-1	SEL-ESSN 4HR ONSITE SUPPT, 7450 24p&48p	\$940.00	F2	2%	\$921.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7450-SVL4OS-2	SEL-ESSN 4HR ONSITE SUPPT, 7450 24p&48p	\$1,786.00	F2	2%	\$1,750.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7450-SVL4OS-3	SEL-ESSN 4HR ONSITE SUPPT, 7450 24p&48p	\$2,585.00	F2	2%	\$2,533.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7450-SVL4OS-4	SEL-ESSN 4HR ONSITE SUPPT, 7450 24p&48p	\$3,447.00	F2	2%	\$3,378.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7450-SVL4OS-5	SEL-ESSN 4HR ONSITE SUPPT, 7450 24p&48p	\$4,308.00	F2	2%	\$4,221.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7450-SVL-4P-1	SEL-ESSN 4HR PARTS SUPPORT, 7450 24p&48p	\$750.00	F2	2%	\$735.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7450-SVL-4P-2	SEL-ESSN 4HR PARTS SUPPORT, 7450 24p&48p	\$1,425.00	F2	2%	\$1,396.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7450-SVL-4P-3	SEL-ESSN 4HR PARTS SUPPORT, 7450 24p&48p	\$2,063.00	F2	2%	\$2,021.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7450-SVL-4P-4	SEL-ESSN 4HR PARTS SUPPORT, 7450 24p&48p	\$2,750.00	F2	2%	\$2,695.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7450-SVL-4P-5	SEL-ESSN 4HR PARTS SUPPORT, 7450 24p&48p	\$3,438.00	F2	2%	\$3,369.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7450-SVLNDO-1	SEL-ESSN NBD ONSITE SUPPT, 7450 24p&48p	\$565.00	F2	2%	\$553.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7450-SVLNDO-2	SEL-ESSN NBD ONSITE SUPPT, 7450 24p&48p	\$1,074.00	F2	2%	\$1,052.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7450-SVLNDO-3	SEL-ESSN NBD ONSITE SUPPT, 7450 24p&48p	\$1,554.00	F2	2%	\$1,522.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7450-SVLNDO-4	SEL-ESSN NBD ONSITE SUPPT, 7450 24p&48p	\$2,072.00	F2	2%	\$2,030.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7450-SVLNDO-5	SEL-ESSN NBD ONSITE SUPPT, 7450 24p&48p	\$2,590.00	F2	2%	\$2,538.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7450-SVLNDP-1	SEL-ESSN NBD PARTS SUPPORT, 7450 24p&48p	\$375.00	F2	2%	\$367.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7450-SVLNDP-2	SEL-ESSN NBD PARTS SUPPORT, 7450 24p&48p	\$713.00	F2	2%	\$698.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7450-SVLNDP-3	SEL-ESSN NBD PARTS SUPPORT, 7450 24p&48p	\$1,031.00	F2	2%	\$1,010.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7450-SVLNDP-4	SEL-ESSN NBD PARTS SUPPORT, 7450 24p&48p	\$1,375.00	F2	2%	\$1,347.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7450-SVLNDP-5	SEL-ESSN NBD PARTS SUPPORT, 7450 24p&48p	\$1,719.00	F2	2%	\$1,684.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7450-SVLRMT-1	SEL-ESSN REMOTE SUPPORT, 7450 24p&48p	\$280.00	F2	2%	\$274.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7450-SVLRMT-2	SEL-ESSN REMOTE SUPPORT, 7450 24p&48p	\$532.00	F2	2%	\$521.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7450-SVLRMT-3	SEL-ESSN REMOTE SUPPORT, 7450 24p&48p	\$770.00	F2	2%	\$754.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7450-SVLRMT-4	SEL-ESSN REMOTE SUPPORT, 7450 24p&48p	\$1,027.00	F2	2%	\$1,006.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	ICX7450-SVLRMT-5	SEL-ESSN REMOTE SUPPORT, 7450 24p&48p	\$1,283.00	F2	2%	\$1,257.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7450-SVLRSECUP1	SEL-SECUP1 SUPPTLAN PRODS 7450 24p & 48p	\$150.00	F2	2%	\$147.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7450-SVLRSECUP2	SEL-SECUP2 SUPPTLAN PRODS 7450 24p & 48p	\$285.00	F2	2%	\$279.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7450-SVLRSECUP3	SEL-SECUP3 SUPPTLAN PRODS 7450 24p & 48p	\$413.00	F2	2%	\$404.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7450-SVLRSECUP4	SEL-SECUP4 SUPPTLAN PRODS 7450 24p & 48p	\$550.00	F2	2%	\$539.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7450-SVLRSECUP5	SEL-SECUP5 SUPPTLAN PRODS 7450 24p & 48p	\$688.00	F2	2%	\$674.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7750-SVL4OS-1	SEL-ESS 4HR O/S SUPPT, 7750 48F,48C,&26Q	\$3,125.00	F2	2%	\$3,062.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7750-SVL4OS-2	SEL-ESS 4HR O/S SUPPT, 7750 48F,48C,&26Q	\$5,938.00	F2	2%	\$5,819.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7750-SVL4OS-3	SEL-ESS 4HR O/S SUPPT, 7750 48F,48C,&26Q	\$8,594.00	F2	2%	\$8,422.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7750-SVL4OS-4	SEL-ESS 4HR O/S SUPPT, 7750 48F,48C,&26Q	\$11,458.00	F2	2%	\$11,228.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7750-SVL4OS-5	SEL-ESS 4HR O/S SUPPT, 7750 48F,48C,&26Q	\$14,323.00	F2	2%	\$14,036.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7750-SVL4P-1	SEL-ESS 4HR P/O SUPPT, 7750 48F,48C,&26Q	\$2,500.00	F2	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7750-SVL4P-2	SEL-ESS 4HR P/O SUPPT, 7750 48F,48C,&26Q	\$4,750.00	F2	2%	\$4,655.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7750-SVL4P-3	SEL-ESS 4HR P/O SUPPT, 7750 48F,48C,&26Q	\$6,875.00	F2	2%	\$6,737.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7750-SVL4P-4	SEL-ESS 4HR P/O SUPPT, 7750 48F,48C,&26Q	\$9,167.00	F2	2%	\$8,983.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7750-SVL4P-5	SEL-ESS 4HR P/O SUPPT, 7750 48F,48C,&26Q	\$11,458.00	F2	2%	\$11,228.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7750-SVLNDO-1	SEL-ESS NBD O/S SUPPT, 7750 48F,48C,&26Q	\$1,875.00	F2	2%	\$1,837.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7750-SVLNDO-2	SEL-ESS NBD O/S SUPPT, 7750 48F,48C,&26Q	\$3,563.00	F2	2%	\$3,491.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7750-SVLNDO-3	SEL-ESS NBD O/S SUPPT, 7750 48F,48C,&26Q	\$5,156.00	F2	2%	\$5,052.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7750-SVLNDO-4	SEL-ESS NBD O/S SUPPT, 7750 48F,48C,&26Q	\$6,875.00	F2	2%	\$6,737.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7750-SVLNDO-5	SEL-ESS NBD O/S SUPPT, 7750 48F,48C,&26Q	\$8,594.00	F2	2%	\$8,422.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7750-SVLNDP-1	SEL-ESS NBD P/O SUPPT, 7750 48F,48C,&26Q	\$1,250.00	F2	2%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7750-SVLNDP-2	SEL-ESS NBD P/O SUPPT, 7750 48F,48C,&26Q	\$2,375.00	F2	2%	\$2,327.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7750-SVLNDP-3	SEL-ESS NBD P/O SUPPT, 7750 48F,48C,&26Q	\$3,438.00	F2	2%	\$3,369.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7750-SVLNDP-4	SEL-ESS NBD P/O SUPPT, 7750 48F,48C,&26Q	\$4,583.00	F2	2%	\$4,491.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7750-SVLNDP-5	SEL-ESS NBD P/O SUPPT, 7750 48F,48C,&26Q	\$5,729.00	F2	2%	\$5,614.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7750-SVLRMT-1	SEL-ESS REM SUPP, 7750 48F, 48C, & 26Q	\$940.00	F2	2%	\$921.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7750-SVLRMT-2	SEL-ESS REM SUPP, 7750 48F, 48C, & 26Q	\$1,786.00	F2	2%	\$1,750.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7750-SVLRMT-3	SEL-ESS REM SUPP, 7750 48F, 48C, & 26Q	\$2,585.00	F2	2%	\$2,533.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7750-SVLRMT-4	SEL-ESS REM SUPP, 7750 48F, 48C, & 26Q	\$3,447.00	F2	2%	\$3,378.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7750-SVLRMT-5	SEL-ESS REM SUPP, 7750 48F, 48C, & 26Q	\$4,308.00	F2	2%	\$4,221.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7750-SVLRSECUP1	SEL-SEC UP SUPP, 7750 48F, 48C, & 26Q	\$500.00	F2	2%	\$490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7750-SVLRSECUP2	SEL-SEC UP SUPP, 7750 48F, 48C, & 26Q	\$950.00	F2	2%	\$931.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7750-SVLRSECUP3	SEL-SEC UP SUPP, 7750 48F, 48C, & 26Q	\$1,375.00	F2	2%	\$1,347.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7750-SVLRSECUP4	SEL-SEC UP SUPP, 7750 48F, 48C, & 26Q	\$1,833.00	F2	2%	\$1,796.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ICX7750-SVLRSECUP5	SEL-SEC UP SUPP, 7750 48F, 48C, & 26Q	\$2,292.00	F2	2%	\$2,246.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IDAPR-1P	SEL 1 DatAdvantage Pb/Collector 50SL	\$9,635.00	F2	2%	\$9,442.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IGC-DS	SEL IGC DEPLOYMENT SRV	\$2,222.00	F2	2%	\$2,177.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IGC-MAINT-1	SELECT IGC 1 DOLLAR ANNUAL MAINTENANCE	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IGC-MAINT-10	SELECT IGC 10 DOLLARS ANNUAL MAINTENANCE	\$10.00	F2	2%	\$9.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IGL-0031PM1E	SEL EyeGlass DR 1 Cluster Lic Maint 1yr	\$565.00	F2	2%	\$553.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IGL-0031PM3E	SEL EyeGlass DR 1 Cluster Lic Maint 3yr	\$1,696.00	F2	2%	\$1,662.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IGL-0031PM5E	SEL EyeGlass DR 1 Cluster Lic Maint 5yr	\$2,827.00	F2	2%	\$2,770.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IGL-CA-010	SEL Eyeglass Isilon Probe-Basic 1yrM	\$274.00	F2	2%	\$268.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IGL-CA-011	SEL Eyeglass Isilon Probe-Basic 3yrM	\$824.00	F2	2%	\$807.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IGL-CA-013	SEL Eyeglass Vblock Probe-Basic 1yrM	\$539.00	F2	2%	\$528.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IGL-CA-014	SEL Eyeglass Vblock Probe-Basic 3yrM	\$1,618.00	F2	2%	\$1,585.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IMPL-M3000-1	SELECT DISTANCE EXT IMPL SERVICE; M300-1	\$8,100.00	F2	2%	\$7,938.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-BS1Y-0-10	SEL IOMART BAAS 1Y 0-10	\$3,106.00	F2	2%	\$3,043.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-BS1Y-1001+	SEL IOMART BAAS 1Y 1001+	\$1,412.00	F2	2%	\$1,383.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-BS1Y-11-50	SEL IOMART BAAS 1Y 11-50	\$2,965.00	F2	2%	\$2,905.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-BS1Y-151-250	SEL IOMART BAAS 1Y 151-250	\$2,541.00	F2	2%	\$2,490.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-BS1Y-251-400	SEL IOMART BAAS 1Y 251-400	\$2,259.00	F2	2%	\$2,213.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-BS1Y-401-600	SEL IOMART BAAS 1Y 401-600	\$1,835.00	F2	2%	\$1,798.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-BS1Y-51-150	SEL IOMART BAAS 1Y 51-150	\$2,824.00	F2	2%	\$2,767.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-BS1Y-601-1K	SEL IOMART BAAS 1Y 601-1000	\$1,694.00	F2	2%	\$1,660.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-BS2Y-0-10	SEL IOMART BAAS 2Y 0-10	\$5,591.00	F2	2%	\$5,479.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-BS2Y-1001+	SEL IOMART BAAS 2Y 1001+	\$2,541.00	F2	2%	\$2,490.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-BS2Y-11-50	SEL IOMART BAAS 2Y 11-50	\$5,336.00	F2	2%	\$5,229.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-BS2Y-151-250	SEL IOMART BAAS 2Y 151-250	\$4,574.00	F2	2%	\$4,482.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-BS2Y-251-400	SEL IOMART BAAS 2Y 251-400	\$4,066.00	F2	2%	\$3,984.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-BS2Y-401-600	SEL IOMART BAAS 2Y 401-600	\$3,304.00	F2	2%	\$3,237.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-BS2Y-51-150	SEL IOMART BAAS 2Y 51-150	\$5,082.00	F2	2%	\$4,980.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-BS2Y-601-1K	SEL IOMART BAAS 2Y 601-1000	\$3,049.00	F2	2%	\$2,988.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-BS3Y-0-10	SEL IOMART BAAS 3Y 0-10	\$7,920.00	F2	2%	\$7,761.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-BS3Y-1001+	SEL IOMART BAAS 3Y 1001+	\$3,600.00	F2	2%	\$3,528.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-BS3Y-11-50	SEL IOMART BAAS 3Y 11-50	\$7,560.00	F2	2%	\$7,408.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-BS3Y-151-250	SEL IOMART BAAS 3Y 151-250	\$6,480.00	F2	2%	\$6,350.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-BS3Y-251-400	SEL IOMART BAAS 3Y 251-400	\$5,760.00	F2	2%	\$5,644.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-BS3Y-401-600	SEL IOMART BAAS 3Y 401-600	\$4,680.00	F2	2%	\$4,586.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-BS3Y-51-150	SEL IOMART BAAS 3Y 51-150	\$7,200.00	F2	2%	\$7,056.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-BS3Y-601-1K	SEL IOMART BAAS 3Y 601-1000	\$4,320.00	F2	2%	\$4,233.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-M-1Y-0-10	SEL IOMART MTC 1Y 0-10	\$1,900.00	F2	2%	\$1,862.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-M-1Y-1001+	SEL IOMART MTC 1Y 1001+	\$400.00	F2	2%	\$392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-M-1Y-11-50	SEL IOMART MTC 1Y 11-50	\$1,800.00	F2	2%	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-M-1Y-151-250	SEL IOMART MTC 1Y 151-250	\$1,600.00	F2	2%	\$1,568.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-M-1Y-251-400	SEL IOMART MTC 1Y 251-400	\$1,500.00	F2	2%	\$1,470.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-M-1Y-401-600	SEL IOMART MTC 1Y 401-600	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-M-1Y-51-150	SEL IOMART MTC 1Y 51-150	\$1,700.00	F2	2%	\$1,666.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-M-1Y-601-1K	SEL IOMART MTC 1Y 601-1000	\$600.00	F2	2%	\$588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	IOM-M-2Y-0-10	SEL IOMART MTC 2Y 0-10	\$3,230.00	F2	2%	\$3,165.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-M-2Y-1001+	SEL IOMART MTC 2Y 1001+	\$680.00	F2	2%	\$666.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-M-2Y-11-50	SEL IOMART MTC 2Y 11-50	\$3,060.00	F2	2%	\$2,998.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-M-2Y-151-250	SEL IOMART MTC 2Y 151-250	\$2,720.00	F2	2%	\$2,665.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-M-2Y-251-400	SEL IOMART MTC 2Y 251-400	\$2,550.00	F2	2%	\$2,499.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-M-2Y-401-600	SEL IOMART MTC 2Y 401-600	\$1,700.00	F2	2%	\$1,666.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-M-2Y-51-150	SEL IOMART MTC 2Y 51-150	\$2,890.00	F2	2%	\$2,832.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-M-2Y-601-1K	SEL IOMART MTC 2Y 601-1000	\$1,020.00	F2	2%	\$999.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-M-3Y-0-10	SEL IOMART MTC 3Y 0-10	\$4,560.00	F2	2%	\$4,468.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-M-3Y-1001+	SEL IOMART MTC 3Y 1001+	\$960.00	F2	2%	\$940.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-M-3Y-11-50	SEL IOMART MTC 3Y 11-50	\$4,320.00	F2	2%	\$4,233.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-M-3Y-151-250	SEL IOMART MTC 3Y 151-250	\$3,840.00	F2	2%	\$3,763.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-M-3Y-251-400	SEL IOMART MTC 3Y 251-400	\$3,600.00	F2	2%	\$3,528.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-M-3Y-401-600	SEL IOMART MTC 3Y 401-600	\$2,400.00	F2	2%	\$2,352.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-M-3Y-51-150	SEL IOMART MTC 3Y 51-150	\$4,080.00	F2	2%	\$3,998.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-M-3Y-601-1K	SEL IOMART MTC 3Y 601-1000	\$1,440.00	F2	2%	\$1,411.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-PS-4HR	SEL IOMART PS 4HR BLOCK	\$2,142.86	F2	2%	\$2,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-PS-INST-BLK	SEL IOMART INSTALLATION PER DEVICE	\$2,857.14	F2	2%	\$2,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-SET1Y-001	SEL IOMART Setup (one time) Set1Y-001	\$82,353.00	F2	2%	\$80,705.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-SET2Y-002	SEL IOMART Setup (one time) Set2Y-002	\$41,176.00	F2	2%	\$40,352.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-SET3Y-003	SEL IOMART Setup (one time) Set3Y-003	\$24,706.00	F2	2%	\$24,211.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-WL1Y-001	SEL IOM White Label (one time) WL1Y-001	\$82,353.00	F2	2%	\$80,705.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-WL2Y-002	SEL IOM White Label (one time) WL2Y-002	\$41,176.00	F2	2%	\$40,352.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-WL3Y-003	SEL IOM White Label (one time) WL3Y-003	\$24,706.00	F2	2%	\$24,211.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOS100KPPY-S	SEL MNT IMAGEOPTIMIZATION SVCS 100K PPY	\$5,086.00	F2	2%	\$4,984.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOS10MPPY-S	SEL MNT IMAGEOPTIMIZATION SVCS 10M PPY	\$13,774.00	F2	2%	\$13,498.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOS1MPPY-S	SEL MNT IMAGEOPTIMIZATION SVCS 1M PPY	\$7,641.00	F2	2%	\$7,488.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOS20MPPY-S	SEL MNT IMAGEOPTIMIZATION SVCS 20M PPY	\$25,530.00	F2	2%	\$25,019.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOS40MPPY-S	SEL MNT IMAGEOPTIMIZATION SVCS 40M PPY	\$36,519.00	F2	2%	\$35,788.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOSSTE100KPPY-S	SEL MNT IO SVS w/PDF Optimiz Ste 100kPPY	\$8,645.00	F2	2%	\$8,472.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOSSTE10MPPY-S	SEL MNT IO SVS w/PDF Optimiz Ste 10M PPY	\$23,417.00	F2	2%	\$22,948.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOSSTE1MPPY-S	SEL MNT IO SVS w/PDF Optimiz Ste 1M PPY	\$12,990.00	F2	2%	\$12,730.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOSSTE20MPPY-S	SEL MNT IO SVS w/PDF Optimiz Ste 20M PPY	\$43,401.00	F2	2%	\$42,532.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOSSTE40MPPY-S	SEL MNT IO SVS w/PDF Optimiz Ste 40M PPY	\$62,082.00	F2	2%	\$60,840.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOSSTEVP100M-S	SEL MNT IO SVS w/PDF Opt Ste VOL PK 100M	\$32,475.00	F2	2%	\$31,825.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOSSTEVP10M-S	SEL MNT IO SVS w/PDF Opt Ste VOL PK 10M	\$8,993.00	F2	2%	\$8,813.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOSSTEVP200M-S	SEL MNT IO SVS w/PDF Opt Ste VOL PK 200M	\$74,442.00	F2	2%	\$72,953.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOSSTEVP25M-S	SEL MNT IO SVS w/PDF Opt Ste VOL PK 25M	\$12,990.00	F2	2%	\$12,730.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOSSTEVP500M-S	SEL MNT IO SVS w/PDF Opt Ste VOL PK 500M	\$144,388.00	F2	2%	\$141,500.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOSSTEVP50M-S	SEL MNT IO SVS w/PDF Opt Ste VOL PK 50M	\$18,486.00	F2	2%	\$18,116.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOSVP100M-S	SEL MNT IMAGEOPTIMIZ SVCS VOL PACK 100M	\$19,103.00	F2	2%	\$18,720.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOSVP10M-S	SEL MNT IMAGEOPTIMIZ SVCS VOL PACK 10M	\$5,290.00	F2	2%	\$5,184.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOSVP200M-S	SEL MNT IMAGEOPTIMIZ SVCS VOL PACK 200M	\$43,789.00	F2	2%	\$42,913.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOSVP25M-S	SEL MNT IMAGEOPTIMIZ SVCS VOL PACK 25M	\$7,641.00	F2	2%	\$7,488.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOSVP500M-S	SEL MNT IMAGEOPTIMIZ SVCS VOL PACK 500M	\$84,934.00	F2	2%	\$83,235.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOSVP50M-S	SEL MNT IMAGEOPTIMIZ SVCS VOL PACK 50M	\$10,874.00	F2	2%	\$10,656.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IPRS-1D	SEL 1Day Pro Ser(not to include expen)	\$3,441.00	F2	2%	\$3,372.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IPTC-1D	SEL 1Day DA Tra (not to include expen)	\$3,441.00	F2	2%	\$3,372.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-E-1000-AN	SEL Splunk ITSI E Sup Bucket \$1000	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-E-1000-AP	SEL Splunk ITSI E Sup Bucket \$1000	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-E-1000-EM	SEL Splunk ITSI E Sup Bucket \$1000	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-E-1000-US	SEL Splunk ITSI E Sup Bucket \$1000	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-E-100-AN	SEL Splunk ITSI E Sup Bucket \$100	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-E-100-AP	SEL Splunk ITSI E Sup Bucket \$100	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-E-100-EM	SEL Splunk ITSI E Sup Bucket \$100	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-E-100-US	SEL Splunk ITSI E Sup Bucket \$100	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-E-1-AN	SEL Splunk ITSI E Sup Bucket \$1	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-E-1-AP	SEL Splunk ITSI E Sup Bucket \$1	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-E-1-EM	SEL Splunk ITSI E Sup Bucket \$1	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-E-1-US	SEL Splunk ITSI E Sup Bucket \$1	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-ESUP-100	SEL Splunk IT SI Ent Sup 100GB/day US	\$13,846.00	F2	2%	\$13,569.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-ESUP-100-AN	SEL Splunk IT SI Ent Sup 100GB/day AN	\$17,308.00	F2	2%	\$16,961.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-ESUP-100-AP	SEL Splunk IT SI Ent Sup 100GB/day AP	\$20,769.00	F2	2%	\$20,353.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-ESUP-100-EM	SEL Splunk IT SI Ent Sup 100GB/day EM	\$15,923.00	F2	2%	\$15,604.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-ESUP-1T	SEL Splunk IT SI Ent Sup 1TGB/day US	\$69,231.00	F2	2%	\$67,846.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-ESUP-1T-AN	SEL Splunk IT SI Ent Sup 1TGB/day AN	\$86,538.00	F2	2%	\$84,807.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-ESUP-1T-AP	SEL Splunk IT SI Ent Sup 1TGB/day AP	\$103,846.00	F2	2%	\$101,769.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-ESUP-1T-EM	SEL Splunk IT SI Ent Sup 1TGB/day EM	\$79,615.00	F2	2%	\$78,022.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-ESUP-200	SEL Splunk IT SI Ent Sup 200GB/day US	\$20,769.00	F2	2%	\$20,353.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-ESUP-200-AN	SEL Splunk IT SI Ent Sup 200GB/day AN	\$25,962.00	F2	2%	\$25,442.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-ESUP-200-AP	SEL Splunk IT SI Ent Sup 200GB/day AP	\$31,154.00	F2	2%	\$30,530.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-ESUP-200-EM	SEL Splunk IT SI Ent Sup 200GB/day EM	\$23,885.00	F2	2%	\$23,407.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-ESUP-50	SEL Splunk IT SI Ent Sup 50GB/day US	\$10,962.00	F2	2%	\$10,742.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-ESUP-500	SEL Splunk IT SI Ent Sup 500GB/day US	\$37,500.00	F2	2%	\$36,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-ESUP-500-AN	SEL Splunk IT SI Ent Sup 500GB/day AN	\$46,875.00	F2	2%	\$45,937.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-ESUP-500-AP	SEL Splunk IT SI Ent Sup 500GB/day AP	\$56,250.00	F2	2%	\$55,125.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-ESUP-500-EM	SEL Splunk IT SI Ent Sup 500GB/day EM	\$43,125.00	F2	2%	\$42,262.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-ESUP-50-AN	SEL Splunk IT SI Ent Sup 50GB/day AN	\$13,702.00	F2	2%	\$13,427.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-ESUP-50-AP	SEL Splunk IT SI Ent Sup 50GB/day AP	\$16,442.00	F2	2%	\$16,113.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-ESUP-50-EM	SEL Splunk IT SI Ent Sup 50GB/day EM	\$12,606.00	F2	2%	\$12,353.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	IT-P-G-1000-AN	SEL Splunk ITSI G Sup Bucket \$1000	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-G-1000-AP	SEL Splunk ITSI G Sup Bucket \$1000	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-G-1000-EM	SEL Splunk ITSI G Sup Bucket \$1000	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-G-1000-US	SEL Splunk ITSI G Sup Bucket \$1000	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-G-100-AN	SEL Splunk ITSI G Sup Bucket \$100	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-G-100-AP	SEL Splunk ITSI G Sup Bucket \$100	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-G-100-EM	SEL Splunk ITSI G Sup Bucket \$100	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-G-100-US	SEL Splunk ITSI G Sup Bucket \$100	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-G-1-AN	SEL Splunk ITSI G Sup Bucket \$1	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-G-1-AP	SEL Splunk ITSI G Sup Bucket \$1	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-G-1-EM	SEL Splunk ITSI G Sup Bucket \$1	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-G-1-US	SEL Splunk ITSI G Sup Bucket \$1	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-GSUP-100	SEL Splunk IT SI Global Sup 100GB/day US	\$17,308.00	F2	2%	\$16,961.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-GSUP-100-AN	SEL Splunk IT SI Global Sup 100GB/day AN	\$21,635.00	F2	2%	\$21,202.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-GSUP-100-AP	SEL Splunk IT SI Global Sup 100GB/day AP	\$25,962.00	F2	2%	\$25,442.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-GSUP-100-EM	SEL Splunk IT SI Global Sup 100GB/day EM	\$19,904.00	F2	2%	\$19,505.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-GSUP-1T	SEL Splunk IT SI Global Sup 1TGB/day US	\$86,538.00	F2	2%	\$84,807.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-GSUP-1T-AN	SEL Splunk IT SI Global Sup 1TGB/day AN	\$108,173.00	F2	2%	\$106,009.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-GSUP-1T-AP	SEL Splunk IT SI Global Sup 1TGB/day AP	\$129,808.00	F2	2%	\$127,211.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-GSUP-1T-EM	SEL Splunk IT SI Global Sup 1TGB/day EM	\$99,519.00	F2	2%	\$97,528.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-GSUP-200	SEL Splunk IT SI Global Sup 200GB/day US	\$25,962.00	F2	2%	\$25,442.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-GSUP-200-AN	SEL Splunk IT SI Global Sup 200GB/day AN	\$32,452.00	F2	2%	\$31,802.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-GSUP-200-AP	SEL Splunk IT SI Global Sup 200GB/day AP	\$38,942.00	F2	2%	\$38,163.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-GSUP-200-EM	SEL Splunk IT SI Global Sup 200GB/day EM	\$29,856.00	F2	2%	\$29,258.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-GSUP-500	SEL Splunk IT SI Global Sup 500GB/day US	\$46,875.00	F2	2%	\$45,937.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-GSUP-500-AN	SEL Splunk IT SI Global Sup 500GB/day AN	\$58,594.00	F2	2%	\$57,422.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-GSUP-500-AP	SEL Splunk IT SI Global Sup 500GB/day AP	\$70,313.00	F2	2%	\$68,906.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IT-P-GSUP-500-EM	SEL Splunk IT SI Global Sup 500GB/day EM	\$53,906.00	F2	2%	\$52,827.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MAINT-10	SELECT 10 DOLLARS ANNUAL MAINTENANCE	\$10.00	F2	2%	\$9.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MAITDVAX1002	SEL Maint -Dev ImageTrust for AppXtender	\$111.11	F2	2%	\$108.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MAITDVCC1002	SEL Maintenance - Dev ImageTrust Client	\$278.00	F2	2%	\$272.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MAITDVED21002	SEL Maintenance - Dev ImageTrust for D2	\$278.00	F2	2%	\$272.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MAITDVHV1002	SEL Mnt DevHV ImageTrust Client(-170ppm)	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MAITDVOS1002	SEL Maintenance Dev OCR Server	\$556.00	F2	2%	\$544.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MAITDVSR1002	SEL Maintenance - Dev ImageTrust Server	\$222.00	F2	2%	\$217.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MAITDVTC1002	SEL Mnt - Dev ImageTrust-TC Client	\$278.00	F2	2%	\$272.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MAITDVXC1002	SEL Maintenance Dev ImageTrust for xCP	\$278.00	F2	2%	\$272.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MAITPRAX1002	SEL Maint - ImageTrust for AppXtender	\$222.22	F2	2%	\$217.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MAITPRCC1002	SEL Maintenance - ImageTrust Client	\$556.00	F2	2%	\$544.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MAITPRD21002	SEL Maintenance - ImageTrust for D2	\$556.00	F2	2%	\$544.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MAITPRHV1002	SEL Mnt - HV ImageTrust Client(-170ppm)	\$2,000.00	F2	2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MAITPRMO1002	SEL Maintenance - ImageTrust Mobile	\$18.00	F2	2%	\$17.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MAITPROC1002	SEL Maint OCR Server (non SaaS/BPO)	\$1,111.00	F2	2%	\$1,088.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MAITPROS1002	SEL Maintenance OCR Server (SaaS/BPO)	\$2,889.00	F2	2%	\$2,831.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MAITPRSR1002	SEL Maintenance - ImageTrust Server	\$444.00	F2	2%	\$435.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MAITPRTC1002	SEL Maintenance - ImageTrust-TC Client	\$556.00	F2	2%	\$544.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MAITPRXC1002	SEL Maintenance - ImageTrust for xCP	\$556.00	F2	2%	\$544.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CAA-CAP2100	SEL CASCADE ANALYT SUPPORT STD PROFILER	\$7,059.00	F2	2%	\$6,917.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CAA-CAP4100	SEL CASCADE ANALYT SUPPORT ENT PROFILER	\$12,353.00	F2	2%	\$12,105.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CAS-VE	SELECT SPT CASCADE VIRTUAL SENSOR	\$113.00	F2	2%	\$110.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CMC-H-10-1	SELECT Support 10 pack CMC Lic (0-4)	\$441.00	F2	2%	\$432.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CMC-H-10-2	SELECT Support 10 pack CMC Lic (5-19)	\$353.00	F2	2%	\$345.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CMC-H-10-3	SELECT Support 10 pack CMC Lic (20-44)	\$212.00	F2	2%	\$207.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CMC-H-10-4	SELECT Support 10 pack CMC Lic (45-94)	\$159.00	F2	2%	\$155.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CMC-H-10-5	SELECT Support 10 pack CMC Lic (95-194)	\$132.00	F2	2%	\$129.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CMC-H-10-6	SELECT Support 10 pack CMC Lic (195+)	\$96.00	F2	2%	\$94.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CMC-S-10-1	SELECT SPT 10 pack CMC-VE Lic (0-9)	\$441.00	F2	2%	\$432.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CMC-S-10-2	SELECT SPT 10 pack CMC-VE Lic (10-24)	\$353.00	F2	2%	\$345.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CMC-S-10-3	SELECT SPT 10 pack CMC-VE Lic (25-49)	\$212.00	F2	2%	\$207.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CMC-S-10-4	SELECT SPT 10 pack CMC-VE Lic (50-99)	\$159.00	F2	2%	\$155.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CMC-S-10-5	SELECT SPT 10 pack CMC-VE Lic 100-199	\$132.00	F2	2%	\$129.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CMC-S-10-6	SELECT SPT 10 pack CMC-VE Lic (200+)	\$96.00	F2	2%	\$94.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CMC-VE	SELECT SPT CMC-VE (Single Instance)	\$265.00	F2	2%	\$259.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CMC-VE-INST	SEL SUPPORT VIRTUAL CMC LICENSE	\$265.00	F2	2%	\$259.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CSKCNLICU1-1	SEL Sup SteelCentPcktAnlyzConcLic1 (1-4)	\$791.00	F2	2%	\$775.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CSKCNLICU1-2	SEL Sup SteelCentPcktAnlyzConcLic1 (5-9)	\$635.00	F2	2%	\$622.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CSKCNLICU1-3	SEL SupSteelCentPcktAnlyzConcLic1(10-24)	\$508.00	F2	2%	\$497.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CSKCNLICU1-4	SEL SupSteelCentPcktAnlyz1ConcLic25-99999	\$438.00	F2	2%	\$429.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CSP-CNCLICUSR1	SEL Support Pilot Concurrent User 1-4	\$791.00	F2	2%	\$775.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CSP-CNCLICUSR2	SEL Support Pilot Concurrent User 5-9	\$635.00	F2	2%	\$622.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CSP-CNCLICUSR3	SEL Support Pilot Concurrent User 10-24	\$508.00	F2	2%	\$497.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CSP-CNCLICUSR4	SEL Support Pilot Concurrent User 25+	\$438.00	F2	2%	\$429.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CSP-LICUSR1	SEL SUPPORT CASCADE PILOT 1 USER 1-2	\$528.00	F2	2%	\$517.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CSP-LICUSR2	SEL SUPPORT CASCADE PILOT 1 USER 3-4	\$511.00	F2	2%	\$500.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CSP-LICUSR3	SEL SUPPORT CASCADE PILOT 1 USER 5-9	\$421.00	F2	2%	\$412.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CSP-LICUSR4	SEL SUPPORT CASCADE PILOT 1 USER 10-24	\$400.00	F2	2%	\$392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CSP-LICUSR5	SEL SUPPORT CASCADE PILOT 1 USER 25-49	\$380.00	F2	2%	\$372.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CSP-LICUSR6	SEL SUPPORT CASCADE PILOT 1 USER 50-99	\$361.00	F2	2%	\$353.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CSP-LICUSR7	SEL SUPPORT CASCADE PILOT1USER 100-99999	\$307.00	F2	2%	\$300.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-EHR-2UA-CX	SEL Disc/Mem Support-xx55 CX5055/GC3000	\$3,374.00	F2	2%	\$3,306.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	M-EHR-2UB-CX	SEL Disc/Memory Support-xx55 CX7055	\$8,471.00	F2	2%	\$8,301.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-EHR-2U-EX1360	SEL Disc/Memory Support-xx60 EX1360	\$7,647.00	F2	2%	\$7,494.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-EHR-CSK-1U	SEL DISC/MEMORY SUPPORT-CAS SHARK 1U	\$1,053.00	F2	2%	\$1,031.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-EHR-CSK-2U	SEL DISC/MEMORY SUPPORT-CAS SHARK 2U	\$1,994.00	F2	2%	\$1,954.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-EHR-CSK-3U	SEL DISC/MEMORY SUPPORT-CAS SHARK 3U	\$3,406.00	F2	2%	\$3,337.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MESSAGING-5-E	DSE REMOTE 5HR-EMAIL MGMT & ARCHIVING	\$45,000.00	F2	2%	\$44,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MESSAGING-DSE	DSE REMOTE 10HR-EMAIL MGMT & ARCHIVING	\$90,000.00	F2	2%	\$88,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MESSAGING-OSE	DSE - ONSITE - EMAIL MGMT & ARCHIVING	\$275,000.00	F2	2%	\$269,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-G-CMC-8150	SELECT Gold SPT CMC (50 Steelheads)	\$3,488.00	F2	2%	\$3,418.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGDUSCFG2270F1-2	SEL Support Upg SCFG2270-F1 to F2 Gold	\$3,289.00	F2	2%	\$3,223.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGDUSCFG2270F1-3	SEL Support Upg SCFG2270-F1 to F3 Gold	\$6,014.00	F2	2%	\$5,893.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGDUSCFG2270F1-4	SEL Support Upg SCFG2270-F1 to F4 Gold	\$8,344.00	F2	2%	\$8,177.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGDUSCFG2270F1-5	SEL Support Upg SCFG2270-F1 to F5 Gold	\$10,461.00	F2	2%	\$10,251.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGDUSCFG2270F1-6	SEL Support Upg SCFG2270-F1 to F6 Gold	\$18,226.00	F2	2%	\$17,861.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGDUSCFG2270F2-3	SEL Support Upg SCFG2270-F2 to F3 Gold	\$2,711.00	F2	2%	\$2,656.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGDUSCFG2270F2-4	SEL Support Upg SCFG2270-F2 to F4 Gold	\$5,040.00	F2	2%	\$4,939.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGDUSCFG2270F2-5	SEL Support Upg SCFG2270-F2 to F5 Gold	\$7,158.00	F2	2%	\$7,014.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGDUSCFG2270F2-6	SEL Support Upg SCFG2270-F2 to F6 Gold	\$14,922.00	F2	2%	\$14,623.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGDUSCFG2270F3-4	SEL Support Upg SCFG2270-F3 to F4 Gold	\$2,329.00	F2	2%	\$2,282.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGDUSCFG2270F3-5	SEL Support Upg SCFG2270-F3 to F5 Gold	\$4,447.00	F2	2%	\$4,358.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGDUSCFG2270F3-6	SEL Support Upg SCFG2270-F3 to F6 Gold	\$12,212.00	F2	2%	\$11,967.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGDUSCFG2270F4-5	SEL Support Upg SCFG2270-F4 to F5 Gold	\$2,118.00	F2	2%	\$2,075.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGDUSCFG2270F4-6	SEL Support Upg SCFG2270-F4 to F6 Gold	\$9,882.00	F2	2%	\$9,684.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGDUSCFG2270F5-6	SEL Support Upg SCFG2270-F5 to F6 Gold	\$7,765.00	F2	2%	\$7,609.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGDUSCNP2270F1-2	SEL Support Upg SCNP2270-F1 to F2 Gold	\$8,329.00	F2	2%	\$8,162.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGDUSCNP2270F1-3	SEL Support Upg SCNP2270-F1 to F3 Gold	\$14,541.00	F2	2%	\$14,250.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGDUSCNP2270F1-4	SEL Support Upg SCNP2270-F1 to F4 Gold	\$19,962.00	F2	2%	\$19,562.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGDUSCNP2270F1-5	SEL Support Upg SCNP2270-F1 to F5 Gold	\$24,424.00	F2	2%	\$23,935.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGDUSCNP2270F2-3	SEL Support Upg SCNP2270-F2 to F3 Gold	\$6,198.00	F2	2%	\$6,074.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGDUSCNP2270F2-4	SEL Support Upg SCNP2270-F2 to F4 Gold	\$11,633.00	F2	2%	\$11,400.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGDUSCNP2270F2-5	SEL Support Upg SCNP2270-F2 to F5 Gold	\$16,094.00	F2	2%	\$15,772.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGDUSCNP2270F3-4	SEL Support Upg SCNP2270-F3 to F4 Gold	\$5,421.00	F2	2%	\$5,312.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGDUSCNP2270F3-5	SEL Support Upg SCNP2270-F3 to F5 Gold	\$9,882.00	F2	2%	\$9,684.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGDUSCNP2270F4-5	SEL Support Upg SCNP2270-F4 to F5 Gold	\$4,461.00	F2	2%	\$4,371.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-G-LCG2260F1	SEL CAS GATEWAY CAG2260F1 GOLD SUPPORT	\$3,769.00	F2	2%	\$3,693.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-G-LCG2260F2	SEL CAS GATEWAY CAG2260F2 GOLD SUPPORT	\$6,593.00	F2	2%	\$6,461.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-G-LCG2260F3	SEL CAS GATEWAY CAG2260F3 GOLD SUPPORT	\$9,416.00	F2	2%	\$9,227.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-G-LCG2260F4	SEL CAS GATEWAY CAG2260F4 GOLD SUPPORT	\$12,240.00	F2	2%	\$11,995.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-G-LCG2260F5	SEL CAS GATEWAY CAG2260F5 GOLD SUPPORT	\$15,064.00	F2	2%	\$14,762.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-ARXDIR200	SEL AppRespDIR200 Gld Support(InclTrain)	\$9,459.00	F2	2%	\$9,299.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-ARXDIR300	SEL AppRespDIR300 Gld Support(InclTrain)	\$9,106.00	F2	2%	\$8,923.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-ARXEXP200	SEL AppRespEXP200 Gld Support(InclTrain)	\$7,525.00	F2	2%	\$7,374.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-ARXEXP300	SEL AppRespEXP300 Gld Support(InclTrain)	\$10,758.00	F2	2%	\$10,542.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CAG-F1	SEL CASCADE CAG-2100-F1 GOLD SUPPORT	\$4,574.00	F2	2%	\$4,482.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CAG-F2	SEL CASCADE CAG-2100-F2 GOLD SUPPORT	\$8,160.00	F2	2%	\$7,996.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CAG-F3	SEL CASCADE CAG-2100-F3 GOLD SUPPORT	\$11,619.00	F2	2%	\$11,386.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CAG-F4	SEL CASCADE CAG-2100-F4 GOLD SUPPORT	\$15,078.00	F2	2%	\$14,776.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CAG-F5	SEL CASCADE CAG-2100-F5 GOLD SUPPORT	\$18,536.00	F2	2%	\$18,165.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CAP2120	SEL CASCADE PROFILER 2120 GOLD SUPPORT	\$11,492.00	F2	2%	\$11,262.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CAP2140	SEL CASCADE PROFILER 2140 GOLD SUPPORT	\$18,536.00	F2	2%	\$18,165.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CAP2160	SEL CASCADE PROFILER 2160 GOLD SUPPORT	\$30,028.00	F2	2%	\$29,427.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CAP4100	SEL CASCADE PROFILER 4100 GOLD SUPPORT	\$41,139.00	F2	2%	\$40,316.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CAP4110	SEL CAP-4110 EXP MOD GOLD SUPPORT	\$21,374.00	F2	2%	\$20,946.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CAS2260	SEL CAS SENSOR CAS-2260 GOLD SUPPORT	\$7,031.00	F2	2%	\$6,890.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CAS-2LR	SEL CAS-02100-2LR GOLD SUPPORT	\$16,193.00	F2	2%	\$15,869.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CAS-2LX	SEL CAS-02100-2LX GOLD SUPPORT	\$9,529.00	F2	2%	\$9,338.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CAS-2SR	SEL CAS-02100-2SR GOLD SUPPORT	\$16,193.00	F2	2%	\$15,869.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CAS-2SX	SEL CAS-02100-2SX GOLD SUPPORT	\$9,515.00	F2	2%	\$9,324.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CAS-2TX	SEL CAS-02100-2TX GOLD SUPPORT	\$8,527.00	F2	2%	\$8,356.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CAS-4SX	SEL CAS-02100-4SX GOLD SUPPORT	\$10,871.00	F2	2%	\$10,653.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CAS-4TX	SEL CAS-02100-4TX GOLD SUPPORT	\$9,882.00	F2	2%	\$9,684.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CAX0100	SEL CASCADE EXPRESS 100 GOLD SUPPORT	\$9,021.00	F2	2%	\$8,840.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CAX0200	SEL CASCADE EXPRESS 200 GOLD SUPPORT	\$13,835.00	F2	2%	\$13,558.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CAX0300	SEL CASCADE EXPRESS 300 GOLD SUPPORT	\$18,536.00	F2	2%	\$18,165.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CAX360H	SEL CAS EXP CAX360-HIGH GOLD SUPPORT	\$15,148.00	F2	2%	\$14,845.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CAX360L	SEL CAS EXP CAX360-LOW GOLD SUPPORT	\$7,031.00	F2	2%	\$6,890.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CAX360M	SEL CAS EXP CAX360-MID GOLD SUPPORT	\$11,153.00	F2	2%	\$10,929.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CP2260H	SEL CAS PROF CAP-2260-HIGH GOLD SUPPORT	\$24,466.00	F2	2%	\$23,976.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CP2260L	SEL CAS PROF CAP-2260-LOW GOLD SUPPORT	\$9,318.00	F2	2%	\$9,131.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CP2260M	SEL CAS PROF CAP-2260-MID GOLD SUPPORT	\$15,064.00	F2	2%	\$14,762.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLDCP4260AN	SEL CAS ENT PROF CAP4260-AN GOLD SUPPORT	\$23,534.00	F2	2%	\$23,063.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLDCP4260DB	SEL CAS ENT PROF CAP4260-DB GOLD SUPPORT	\$5,647.00	F2	2%	\$5,534.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLDCP4260DP	SEL CAS ENT PROF CAP4260-DP GOLD SUPPORT	\$5,647.00	F2	2%	\$5,534.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLDCP4260EX	SEL CAS ENT PROF CAP4260-EX GOLD SUPPORT	\$17,407.00	F2	2%	\$17,058.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLDCP4260UI	SEL CAS ENT PROF CAP4260-UI GOLD SUPPORT	\$5,647.00	F2	2%	\$5,534.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CSK1100	SEL CSK-01100 GOLD SUPPORT	\$4,976.00	F2	2%	\$4,876.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CSK2100	SEL CSK-02100 GOLD SUPPORT	\$9,318.00	F2	2%	\$9,131.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CSK2200	SEL CSK-02200 GOLD SUPPORT	\$11,965.00	F2	2%	\$11,725.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CSK3100	SEL CSK-03100 GOLD SUPPORT	\$16,624.00	F2	2%	\$16,291.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CSK3200	SEL CSK-03200 GOLD SUPPORT	\$21,071.00	F2	2%	\$20,649.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	M-GLD-CXA1555	SEL STEELHEAD CXA1555 GOLD SUPPORT	\$5,082.00	F2	2%	\$4,980.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CXA255	SEL Steelhead CXA255 Gold Support	\$438.00	F2	2%	\$429.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CXA5055	SEL Steelhead CXA 5055 Gold Support	\$12,240.00	F2	2%	\$11,995.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CXA555	SEL STEELHEAD CXA555 GOLD SUPPORT	\$1,948.00	F2	2%	\$1,909.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CXA570	SEL Steelhead CXA570 Gold Support	\$1,553.00	F2	2%	\$1,521.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CXA7055	SEL Steelhead CXA 7055 Gold Support	\$30,593.00	F2	2%	\$29,981.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CXA755	SEL STEELHEAD CXA755 GOLD SUPPORT	\$2,555.00	F2	2%	\$2,503.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CXA770	SEL Steelhead CXA770 Gold Support	\$2,513.00	F2	2%	\$2,462.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-EXA0560	SEL STEELHEAD EXA 560 GOLD SUPPORT	\$1,878.00	F2	2%	\$1,840.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-EXA0760	SEL STEELHEAD EXA 760 GOLD SUPPORT	\$2,922.00	F2	2%	\$2,863.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-EXA1360	SEL Steelhead EXA 1360 Gold Support	\$15,515.00	F2	2%	\$15,204.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCAN-2170	SEL SCAN-02170 Gold Support	\$5,449.00	F2	2%	\$5,340.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCAN-4170	SEL SCAN-04170 Gold Support	\$17,449.00	F2	2%	\$17,100.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCAN-6170	SEL SCAN-06170 Gold Support	\$16,348.00	F2	2%	\$16,021.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCANSU48TB	SEL SCAN-SU-48TB Gold Support	\$10,899.00	F2	2%	\$10,681.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCANSU72TB	SEL SCAN-SU-72TB Gold Support	\$21,812.00	F2	2%	\$21,375.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCFG2270F1	SEL SteelCentrFlowGtwySCFG2270F1GoldSup	\$4,828.00	F2	2%	\$4,731.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCFG2270F2	SEL SteelCentrFlowGtwySCFG2270F2GoldSup	\$8,132.00	F2	2%	\$7,969.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCFG2270F3	SEL SteelCentrFlowGtwySCFG2270F3GoldSup	\$10,856.00	F2	2%	\$10,638.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCFG2270F4	SEL SteelCentrFlowGtwySCFG2270F4GoldSup	\$13,186.00	F2	2%	\$12,922.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCFG2270F5	SEL SteelCentrFlowGtwySCFG2270F5GoldSup	\$15,304.00	F2	2%	\$14,997.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCFG2270F6	SEL SteelCentrFlowGtwySCFG2270F6GoldSup	\$23,068.00	F2	2%	\$22,606.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCNE470-F1	SEL SteelCentralNetExp SCNE470F1 GoldSup	\$4,645.00	F2	2%	\$4,552.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCNE470-F2	SEL SteelCentralNetExp SCNE470F2 GoldSup	\$7,158.00	F2	2%	\$7,014.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCNE470-F3	SEL SteelCentralNetExp SCNE470F3 GoldSup	\$11,435.00	F2	2%	\$11,206.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCNE470-F4	SEL SteelCentralNetExp SCNE470F4 GoldSup	\$15,304.00	F2	2%	\$14,997.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCNE470-F5	SEL SteelCentralNetExp SCNE470F5 GoldSup	\$18,791.00	F2	2%	\$18,415.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCNP2270F1	SEL SteelCentNetProferSCNP2270F1GoldSup	\$20,358.00	F2	2%	\$19,950.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCNP2270F2	SEL SteelCentNetProferSCNP2270F2GoldSup	\$28,687.00	F2	2%	\$28,113.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCNP2270F3	SEL SteelCentNetProferSCNP2270F3GoldSup	\$34,899.00	F2	2%	\$34,201.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCNP2270F4	SEL SteelCentNetProferSCNP2270F4GoldSup	\$40,320.00	F2	2%	\$39,513.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCNP2270F5	SEL SteelCentNetProferSCNP2270F5GoldSup	\$44,781.00	F2	2%	\$43,885.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCNP4270AN	SEL SteelCentNetProfEntSCNP4270ANGoldSup	\$29,661.00	F2	2%	\$29,067.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCNP4270DB	SEL SteelCentNetProfEntSCNP4270DBGoldSup	\$12,395.00	F2	2%	\$12,147.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCNP4270DP	SEL SteelCentralDPEntprProfilrGoldSup	\$10,278.00	F2	2%	\$10,072.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCNP4270EX	SEL SteelCentNetProfEntSCNP4270EXGoldSup	\$29,661.00	F2	2%	\$29,067.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCNP4270UI	SEL SteelCentNetProfEntSCNP4270UIGoldSup	\$9,106.00	F2	2%	\$8,923.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SFCR03500	SEL SFCR 3500 Gold Support	\$8,471.00	F2	2%	\$8,301.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SFED02200	SEL SFED 2200 Gold Support	\$6,353.00	F2	2%	\$6,225.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SFED03100	SEL SFED 3100 Gold Support	\$10,588.00	F2	2%	\$10,376.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SFED03200	SEL SFED 3100 Gold Support	\$14,400.00	F2	2%	\$14,112.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SFED05100	SEL SFED 5100 Gold Support	\$23,294.00	F2	2%	\$22,828.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SFED2100	SEL SFED 2100 Gold Support	\$4,235.00	F2	2%	\$4,150.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGLDUSCNE470F1-2	SEL Support Upg SCNE470-F1 to F2 Gold	\$2,513.00	F2	2%	\$2,462.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGLDUSCNE470F1-3	SEL Support Upg SCNE470-F1 to F3 Gold	\$6,791.00	F2	2%	\$6,655.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGLDUSCNE470F1-4	SEL Support Upg SCNE470-F1 to F4 Gold	\$10,645.00	F2	2%	\$10,432.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGLDUSCNE470F1-5	SEL Support Upg SCNE470-F1 to F5 Gold	\$14,146.00	F2	2%	\$13,863.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGLDUSCNE470F2-3	SEL Support Upg SCNE470-F2 to F3 Gold	\$4,264.00	F2	2%	\$4,178.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGLDUSCNE470F2-4	SEL Support Upg SCNE470-F2 to F4 Gold	\$8,132.00	F2	2%	\$7,969.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGLDUSCNE470F2-5	SEL Support Upg SCNE470-F2 to F5 Gold	\$11,633.00	F2	2%	\$11,400.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGLDUSCNE470F3-4	SEL Support Upg SCNE470-F3 to F4 Gold	\$3,854.00	F2	2%	\$3,776.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGLDUSCNE470F3-5	SEL Support Upg SCNE470-F3 to F5 Gold	\$7,355.00	F2	2%	\$7,207.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGLDUSCNE470F4-5	SEL Support Upg SCNE470-F4 to F5 Gold	\$3,487.00	F2	2%	\$3,417.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGP1003GC	SEL MGP-100-3G-SSS-C)	\$8,316.00	F2	2%	\$8,149.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGP1003GC-I	SEL MGP-100-3G-SSS-C)	\$8,690.22	F2	2%	\$8,516.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGP1003GCV2-K	SEL MGP-100-3G-SSS-C)	\$8,234.76	F2	2%	\$8,070.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGP1003PC	SEL MGP-100-3P-SSS-C)	\$9,900.00	F2	2%	\$9,702.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGP1003PC-I	SEL MGP-100-3P-SSS-C)	\$10,345.50	F2	2%	\$10,138.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGP1003PCV2-K	SEL MGP-100-3P-SSS-C)	\$9,803.29	F2	2%	\$9,607.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGP100GC	SEL MGP-100-G-SSS-C)	\$3,150.00	F2	2%	\$3,087.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGP100GC-I	SEL MGP-100-G-SSS-C)	\$3,291.75	F2	2%	\$3,225.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGP100GCV2-K	SEL MGP-100-G-SSS-C)	\$3,119.23	F2	2%	\$3,056.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGP100PC	SEL MGP-100-P-SSS-C)	\$3,750.00	F2	2%	\$3,675.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGP100PC-I	SEL MGP-100-P-SSS-C)	\$3,918.75	F2	2%	\$3,840.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGP100PCV2-K	SEL MGP-100-P-SSS-C)	\$3,713.37	F2	2%	\$3,639.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGP103GC	SEL MGP-10-3G-SSS-C)	\$832.00	F2	2%	\$815.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGP103GC-I	SEL MGP-10-3G-SSS-C)	\$869.02	F2	2%	\$851.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGP103GCV2-K	SEL MGP-10-3G-SSS-C)	\$823.48	F2	2%	\$807.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGP103PC	SEL MGP-10-3P-SSS-C)	\$990.00	F2	2%	\$970.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGP103PC-I	SEL MGP-10-3P-SSS-C)	\$1,034.55	F2	2%	\$1,013.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGP103PCV2-K	SEL MGP-10-3P-SSS-C)	\$980.33	F2	2%	\$960.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGP10GC	SEL MGP-10-G-SSS-C)	\$315.00	F2	2%	\$308.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGP10GC-I	SEL MGP-10-G-SSS-C)	\$329.18	F2	2%	\$322.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGP10GCV2-K	SEL MGP-10-G-SSS-C)	\$311.92	F2	2%	\$305.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGP10PC	SEL MGP-10-P-SSS-C)	\$375.00	F2	2%	\$367.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGP10PC-I	SEL MGP-10-P-SSS-C)	\$391.88	F2	2%	\$384.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGP10PCV2-K	SEL MGP-10-P-SSS-C)	\$371.34	F2	2%	\$363.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GPL-SFCR03500	SEL SFCR 3500 Gold Plus Support	\$10,828.00	F2	2%	\$10,611.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GPL-SFED02200	SEL SFED 2200 Gold Plus Support	\$8,118.00	F2	2%	\$7,955.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GPL-SFED03100	SEL SFED 3100 Gold Plus Support	\$13,525.00	F2	2%	\$13,254.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	M-GPL-SFED03200	SEL SFED 3100 Gold Plus Support	\$18,395.00	F2	2%	\$18,027.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GPL-SFED05100	SEL SFED 5100 Gold Plus Support	\$29,760.00	F2	2%	\$29,164.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GPL-SFED2100	SEL SFED 2100 Gold Plus Support	\$5,407.00	F2	2%	\$5,298.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-G-SMC-8500	SEL Gold support SMC (30 users)	\$2,741.00	F2	2%	\$2,686.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-G-SMC-8650	SEL Gold support SMC (40 Users)	\$3,176.00	F2	2%	\$3,112.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MIFD-MNT0001	SEL myInsight MAINTENANCE \$1	\$1.10	F2	2%	\$1.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MIFD-MNT0002	SEL myInsight MAINTENANCE \$10	\$10.00	F2	2%	\$9.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MIFD-MNT0003	SEL myInsight MAINTENANCE \$100	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MIFD-MNT0004	SEL myInsight MAINTENANCE \$10 000	\$10,000.00	F2	2%	\$9,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MIFD-STARTERPACK	SEL myInsight -Starter package services	\$16,204.00	F2	2%	\$15,879.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MIG-MNT-1DY	SEL: Daily Support - See Standard SLA	\$941.00	F2	2%	\$922.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-L-CAX360CAA	SEL CAS ANALY LIC CAS EXPRCAX360 SUPPORT	\$1,821.00	F2	2%	\$1,784.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-L-CP2260CAA	SEL CAS ANALY LIC PROF CAP2260 SUPPORT	\$7,059.00	F2	2%	\$6,917.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-L-CP4260CAA	SEL CAS ANALY LIC CAP4260-UI SUPPORT	\$12,353.00	F2	2%	\$12,105.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-LIC-CAX460-SDN	SEL SDN Feature Lic for CAX-460 Support	\$353.00	F2	2%	\$345.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-LIC-GRAN560	SEL SUPPORT - GRANITE LICENSE 560	\$529.00	F2	2%	\$518.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-LICSCAN-SFED30	SEL SupprtNSharkVE SiFusionEdg3100	\$458.00	F2	2%	\$448.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-LICSCAN-SFED40	SEL SupprtNSharkVE SiFusionEdg3200, 5100	\$881.00	F2	2%	\$863.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-LIC-SCNE470SDN	SEL SupVirtSteelCntrlNetExpSDNLicSCNE470	\$353.00	F2	2%	\$345.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-LIC-SCNPVE-SDN	SEL Support SteelCentralVirt SCNP-VE-SDN	\$875.00	F2	2%	\$857.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-LIC-SCPS009	SEL SCPS License on 5055 Series	\$2,202.00	F2	2%	\$2,157.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-LIC-SCPS010	SEL SCPS License on 7055 Series	\$5,816.00	F2	2%	\$5,699.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-L-SCNEVE470SDN	SEL Sup SteelCentralSDN Lic SCNE-VE-0470	\$353.00	F2	2%	\$345.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-L-SCNP2270SDN	SEL Support SteelCentralSDN Lic SCNP2270	\$875.00	F2	2%	\$857.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-L-SCNP4270-SDN	SEL Support SteelCentSDN Lic Ent NetProf	\$875.00	F2	2%	\$857.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MN456-010-394	SEL MAINT PRIMEOCR 1CPU 3OCR ENG IA5.3	\$2,600.00	F2	2%	\$2,548.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MN456-010-395	SEL MAINT PRIMEOCR 2CPU 6OCR ENG IA5.3	\$5,720.00	F2	2%	\$5,605.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MN456-010-396	SEL MAINT PRIMEOCR 4CPU 6OCR ENG IA5.3	\$8,860.00	F2	2%	\$8,682.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MN456-010-397	SELECT: MAINT PRIMEOCR ASIAN OCR IA5.3	\$3,280.00	F2	2%	\$3,214.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MN456-010-399	SELECT: MAINT PRIMEVERIFY IA5.3	\$780.00	F2	2%	\$764.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MN456-010-400	SEL MAINT PRIMEOCR 1CPU 6OCR ENG IA5.3	\$3,980.00	F2	2%	\$3,900.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MN456-010-539	SEL MAINT PRIMEOCR 1 CPU 2OCR ENG IA5.3	\$2,080.00	F2	2%	\$2,038.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MN456-100-394	SEL MAINT PRIMEOCR 1 CPU 3 OCR ENG IA6	\$2,600.00	F2	2%	\$2,548.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MN456-100-395	SEL MAINT PRIMEOCR 2 CPU 6 OCR ENG IA6	\$5,720.00	F2	2%	\$5,605.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MN456-100-396	SEL MAINT PRIMEOCR 4 CPU 6 OCR ENG IA6	\$8,860.00	F2	2%	\$8,682.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MN456-100-397	SELECT: MAINT PRIMEOCR ASIAN OCR IA6	\$3,280.00	F2	2%	\$3,214.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MN456-100-399	SELECT: MAINT PRIMEVERIFY IA6	\$780.00	F2	2%	\$764.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MN456-100-400	SEL MAINT PRIMEOCR 1 CPU 6 OCR ENG IA6	\$3,980.00	F2	2%	\$3,900.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MN456-100-539	SEL MAINT PRIMEOCR 1 CPU 2 OCR ENG IA6	\$2,080.00	F2	2%	\$2,038.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MN456-650-394	SELECT: MAINT PRIMEOCR 1CPU3OCRENG V6.5	\$2,600.00	F2	2%	\$2,548.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MN456-650-395	SELECT: MAINT PRIMEOCR 2CPU6OCRENG V6.5	\$5,720.00	F2	2%	\$5,605.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MN456-650-396	SELECT: MAINT PRIMEOCR 4CPU6OCRENG V6.5	\$8,860.00	F2	2%	\$8,682.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MN456-650-397	SELECT: MAINT PRIMEOCR ASIANOCR V6.5	\$3,280.00	F2	2%	\$3,214.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MN456-650-399	SELECT: MAINT PRIMEVERIFY V6.5	\$780.00	F2	2%	\$764.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MN456-650-400	SELECT: MAINT PRIMEOCR 1CPU6OCRENG V6.5	\$3,980.00	F2	2%	\$3,900.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MN456-650-539	SELECT: MAINT PRIMEOCR 1CPU2OCRENG V6.5	\$2,080.00	F2	2%	\$2,038.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MN456-700-394	SELECT: MAINT PRIMEOCR 1CPU3OCRENG V7.0	\$2,600.00	F2	2%	\$2,548.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MN456-700-395	SELECT: MAINT PRIMEOCR 2CPU6OCRENG V7.0	\$5,720.00	F2	2%	\$5,605.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MN456-700-396	SELECT: MAINT PRIMEOCR 4CPU6OCRENG V7.0	\$8,860.00	F2	2%	\$8,682.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MN456-700-397	SELECT: MAINT PRIMEOCR ASIANOCR V7.0	\$3,280.00	F2	2%	\$3,214.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MN456-700-398	SEL MAINT PRIMEOCR ASIAN OCR LEVL 6 V7.0	\$4,660.00	F2	2%	\$4,566.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MN456-700-399	SELECT: MAINT PRIMEVERIFY V7.0	\$780.00	F2	2%	\$764.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MN456-700-400	SELECT: MAINT PRIMEOCR 1CPU6OCRENG V7.0	\$3,980.00	F2	2%	\$3,900.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MN456-700-539	SELECT: MAINT PRIMEOCR 1CPU2OCRENG V7.0	\$2,080.00	F2	2%	\$2,038.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MN456-700-599	SELECT: MAINT PRIMEVERIFY V7.0	\$1,131.00	F2	2%	\$1,108.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-AIA-1	SEL SUPSTEELCNTRLAPPINTAGENT(QTY1-24)	\$1,158.00	F2	2%	\$1,134.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-AIA-2	SEL SUPSTEELCNTRLAPPINTAGENT(QTY25-49)	\$988.00	F2	2%	\$968.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-AIA-3	SEL SUPSTEELCNTRLAPPINTAGENT(QTY50-99)	\$875.00	F2	2%	\$857.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-AIA-4	SEL SUPSTEELCNTRLAPPINTAGENT(QTY100-249)	\$819.00	F2	2%	\$802.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-AIA-5	SEL SUPSTEELCNTRLAPPINTAGENT(QTY250-499)	\$762.00	F2	2%	\$746.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-AIA-6	SEL SUPSTEELCNTRLAPPINTAGENT(QTY500-999)	\$664.00	F2	2%	\$650.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-AIA-7	SEL SUPSTEELCNTRLAPPINTAGENT(1000-2499)	\$635.00	F2	2%	\$622.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-AIA-8	SEL SUPSTEELCNTRLAPPINTAGENT(2500-4999)	\$579.00	F2	2%	\$567.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-AIA-9	SEL SUPSTEELCNTRLAPPINTAGENT(5000-99999)	\$522.00	F2	2%	\$511.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-AIXBMX-40	SEL Supp AppRespXptBM10M Pg-Mth InclTrain	\$4,786.00	F2	2%	\$4,690.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-AIXBMX-50	SEL Supp AppRespXptBM100M Pg-MthInclTrain	\$40,659.00	F2	2%	\$39,845.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-AIXBMX-60	SEL Supp AppRespXpt BM1B Pg-Mth InclTrain	\$160,249.00	F2	2%	\$157,044.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-AIXBMX-70	SEL Supp AppRespXptBM10B Pg-Mth InclTrain	\$335,294.00	F2	2%	\$328,588.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-AIXCOL	SEL Support ApplntXprtColl(InclTrain)	\$720.00	F2	2%	\$705.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-AIXCON	SEL SupportAppIntXprtMgmtSvr(InclTrain)	\$6,254.00	F2	2%	\$6,128.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-ARXCXT10	SEL Support CXTracer10Servers(InclTrain)	\$3,572.00	F2	2%	\$3,500.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-ARXCXT100	SEL Support CXTracer100 Serv (InclTrain)	\$23,915.00	F2	2%	\$23,436.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-ARXCXT500	SEL Support CXTracer500 Serv (InclTrain)	\$59,788.00	F2	2%	\$58,592.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-ARXDB	SEL Supp AppRespXpt ModDB Perf(InclTrain)	\$3,572.00	F2	2%	\$3,500.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-ARXNTFLOW	SEL SupportAppRespXprtModNetFL(InclTrain)	\$2,840.00	F2	2%	\$2,587.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-ARXROVR	SEL Support AppRespXprtRover(InclTrain)	\$1,186.00	F2	2%	\$1,162.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-ARX-SM-2000	SEL Shark Module AppResp2000 Support	\$1,115.00	F2	2%	\$1,092.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-ARX-SM-3000	SEL SharkModAppResp 3000 Supp (InclTrain)	\$2,231.00	F2	2%	\$2,186.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-ARX-SM-4000	SEL SharkModAppResp 4000 Supp (InclTrain)	\$3,995.00	F2	2%	\$3,915.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-ARX-SM-5000	SEL SharkModAppResp 5000 Supp (InclTrain)	\$4,800.00	F2	2%	\$4,704.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	MNT-ARX-SM-6000	SEL SharkModAppResp 6000 Supp (InclTrain)	\$7,694.00	F2	2%	\$7,540.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-ARX-UCMM	SEL Support AppRespXptUCMonMod(InclTrain)	\$7,172.00	F2	2%	\$7,028.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-ARX-V2000	SEL AppRespVirt 2000 Support(InclTrain)	\$5,972.00	F2	2%	\$5,852.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-ARXVMON	SEL Support AppResp XprtVMon(Incl Train)	\$2,640.00	F2	2%	\$2,587.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-ARXVOI1K	SEL SuppAppRespXptModVolP1-1000 InclTrain	\$3,572.00	F2	2%	\$3,500.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-ARXVOI250	SEL Supp AppRespXptModVolP1-250 InclTrain	\$1,426.00	F2	2%	\$1,397.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-ARXVOI500	SEL Supp AppRespXptModVolP1-500 InclTrain	\$2,386.00	F2	2%	\$2,338.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-ASENX	SEL Support AppSens Xpert (Incl Train)	\$4,786.00	F2	2%	\$4,690.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-ASESNMP	SEL SupportAppSensSNMPAdptrPk(InclTrain)	\$1,115.00	F2	2%	\$1,092.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-ATXP	SEL Support AppTransXpert PI (InclTrain)	\$19,849.00	F2	2%	\$19,452.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-ATXS	SEL Support AppTransXpertStd(InclTrain)	\$14,104.00	F2	2%	\$13,821.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-CAA-CAX	SEL CASCADE ANALYT SUPPORT EXPRESS	\$1,765.00	F2	2%	\$1,729.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-EHR-1U	SEL Non-returned Disc/Mem Support-1U	\$579.00	F2	2%	\$567.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-EHR-1U-CX	SEL DISC/MEMORY SUPPORT-XX55 CX1555	\$551.00	F2	2%	\$539.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-EHR-2UB-DX	SEL Disc/Memory Support-DX8000	\$5,435.00	F2	2%	\$5,326.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-EHR-3JU	SEL Non-returned Disc/Mem Support-3U	\$3,191.00	F2	2%	\$3,127.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-EHR-7050	SELECT DISC/MEMORY SUPPORT- 7050	\$8,809.00	F2	2%	\$8,632.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-EHR-DL-EX	SEL DISC/MEMORY SUPPORT-XX60 EX560/760	\$607.00	F2	2%	\$594.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-EHR-DT	SEL Non-returned Disc/Mem SupportDesk	\$311.00	F2	2%	\$304.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-EHR-DT-CX	SEL Disc/MemSuppx55CX255/555/755/570/770	\$367.00	F2	2%	\$359.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-FPS-003	SEL Support FIPS License (CX555/EX560)	\$438.00	F2	2%	\$429.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-FPS-004	SEL Support FIPS License (CX755/EX760)	\$635.00	F2	2%	\$622.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-FPS-005	SEL Support FIPS Lic (CX1555/EX models)	\$720.00	F2	2%	\$705.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-FPS-006	SEL Support FIPS License (CX5055)	\$1,327.00	F2	2%	\$1,300.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-FPS-007	SEL Support FIPS License (CX7055)	\$2,654.00	F2	2%	\$2,600.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-FSYNC-001	SEL Support FusionSync GCA2000	\$536.00	F2	2%	\$525.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-FSYNC-002	SEL Support FusionSync GCA3000	\$791.00	F2	2%	\$775.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-FSYNC-003	SEL Support FusionSync VGC1000	\$325.00	F2	2%	\$318.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-FSYNC-004	SEL Support FusionSync VGC1500	\$536.00	F2	2%	\$525.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-FSYNC-005	SEL Support FusionSync SFCR3500	\$1,059.00	F2	2%	\$1,037.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-GLD-1050	SEL GOLD ANNUAL SUPPORT - SHA-1050	\$2,852.00	F2	2%	\$2,794.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-GLD-150	SEL Steelhead 150 Gold Support	\$424.00	F2	2%	\$415.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-GLD-2050	SEL GOLD ANNUAL SUPPORT - SHA-2050	\$5,633.00	F2	2%	\$5,520.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-GLD-250	SEL GOLD ANNUAL SUPPORT - SHA-250	\$776.00	F2	2%	\$760.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-GLD-5050	SEL GOLD ANNUAL SUPPORT - SHA-5050	\$8,442.00	F2	2%	\$8,273.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-GLD-550	SEL GOLD ANNUAL SUPPORT - SHA-550	\$1,976.00	F2	2%	\$1,936.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-GLD-6050	SEL GOLD ANNUAL SUPPORT - SHA-6050	\$27,162.00	F2	2%	\$26,618.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-GLD-7050	SEL GOLD ANNUAL SUPPORT - SHA-7050	\$45,402.00	F2	2%	\$44,493.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-GLD-9350	SEL GOLD ANNUAL SUPPORT - INT-9350	\$7,412.00	F2	2%	\$7,263.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-GLD-ARX1200	SEL AppResp1200 Gld Support (Incl Train)	\$2,033.00	F2	2%	\$1,992.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-GLD-ARX2200	SEL AppResp2200 Gld Support (Incl Train)	\$7,468.00	F2	2%	\$7,318.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-GLD-ARX3200	SEL AppResp3200 Gld Support (Incl Train)	\$12,000.00	F2	2%	\$11,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-GLD-ARX3300	SEL AppResp3300 Gld Support (Incl Train)	\$11,633.00	F2	2%	\$11,400.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-GLD-ARX3700	SEL AppResp3700 Gld Support (Incl Train)	\$18,551.00	F2	2%	\$18,179.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-GLD-ARX3800	SEL AppResp3800 Gld Support (Incl Train)	\$18,424.00	F2	2%	\$18,055.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-GLD-ARX4200	SEL AppResp4200 Gld Support (Incl Train)	\$25,454.00	F2	2%	\$24,944.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-GLD-ARX4300	SEL AppResp4300 Gld Support (Incl Train)	\$24,240.00	F2	2%	\$23,755.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-GLD-ARX5000	SEL AppResp5000 Gld Support(Incl Train)	\$30,791.00	F2	2%	\$30,175.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-GLD-ARX5100	SEL AppResp5100 Gld Support(Incl Train)	\$31,002.00	F2	2%	\$30,381.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-GLD-ARX6000	SEL AppResp6000 Gld Support(Incl Train)	\$44,386.00	F2	2%	\$43,498.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-GLD-CAX460-H	SEL Cascade Exp CAX460H Gold Support	\$15,120.00	F2	2%	\$14,817.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-GLD-CAX460-L	SEL Cascade Exp CAX460L Gold Support	\$6,974.00	F2	2%	\$6,834.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-GLD-CAX460-M	SEL Cascade Exp CAX460M Gold Support	\$11,238.00	F2	2%	\$11,013.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-GLD-CAX460-U	SEL Cascade Exp CAX460U Gold Support	\$4,249.00	F2	2%	\$4,164.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-GLD-CAX460VH	SEL Cascade Exp CAX460VH Gold Support	\$18,607.00	F2	2%	\$18,234.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-GLD-INT9600	SEL StHd Interceptor 9600 Gold Support	\$9,699.00	F2	2%	\$9,505.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-GLD-SCC-1000	SEL SCC-1000 Gold Support	\$1,962.00	F2	2%	\$1,922.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-GPL-INT9600	SEL StHd Interceptor 9600 Gld Pl Support	\$13,920.00	F2	2%	\$13,641.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-GPL-SCC-1000	SEL SCC-1000 Gold Plus Support	\$2,499.00	F2	2%	\$2,449.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-PLT-INT9600	SEL StHd Interceptor 9600 Plat Support	\$16,348.00	F2	2%	\$16,021.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-PLT-SCC-1000	SEL SCC-1000 Platinum Support	\$2,936.00	F2	2%	\$2,877.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-PL-WAF-ADMN1	SEL-SPPT- WAF Admin Module	\$1,010.00	F2	2%	\$989.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-PL-WAF-ADMN2	SEL-SPPT- WAF Admin Module	\$1,919.00	F2	2%	\$1,880.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-PL-WAF-ADMN3	SEL-SPPT- WAF Admin Module	\$2,778.00	F2	2%	\$2,722.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-PL-WAF-DEC-1	SEL-SPPT-WAF Decider (per core)	\$222.00	F2	2%	\$217.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-PL-WAF-DEC-2	SEL-SPPT-WAF Decider (per core)	\$422.00	F2	2%	\$413.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-PL-WAF-DEC-3	SEL-SPPT-WAF Decider (per core)	\$611.00	F2	2%	\$598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-PL-WAF-PENF1	SEL-SPPT-WAF Proxy Enforcer Module	\$717.00	F2	2%	\$702.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-PL-WAF-PENF2	SEL-SPPT-WAF Proxy Enforcer Module	\$1,362.00	F2	2%	\$1,334.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-PL-WAF-PENF3	SEL-SPPT-WAF Proxy Enforcer Module	\$1,972.00	F2	2%	\$1,932.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-PL-WAF-WENF1	SEL-SPPT-WAF Web Server Enforcer Module	\$182.00	F2	2%	\$178.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-PL-WAF-WENF2	SEL-SPPT-WAF Web Server Enforcer Module	\$346.00	F2	2%	\$339.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-PL-WAF-WENF3	SEL-SPPT-WAF Web Server Enforcer Module	\$501.00	F2	2%	\$490.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SAF-1K-1	SEL-Support-Web App Firewall(VTM Std Ed)	\$1,505.00	F2	2%	\$1,474.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SAF-1K-2	SEL-Support-Web App Firewall(VTM Std Ed)	\$2,860.00	F2	2%	\$2,802.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SAF-1K-3	SEL-Support-Web App Firewall(VTM Std Ed)	\$4,139.00	F2	2%	\$4,056.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SAF-2K-1	SEL-Support-Web App Firewall(VTM ENT Ed)	\$2,223.00	F2	2%	\$2,178.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SAF-2K-2	SEL-Support-Web App Firewall(VTM ENT Ed)	\$4,224.00	F2	2%	\$4,139.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SAF-2K-3	SEL-Support-Web App Firewall(VTM ENT Ed)	\$6,113.00	F2	2%	\$5,990.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SAF-4K-1	SEL-SPPT-Web App Firewall(VTM ENT 5G+)	\$3,658.00	F2	2%	\$3,584.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	MNT-SAF-4K-2	SEL-SPPT-Web App Firewall(VTM ENT 5G+)	\$6,950.00	F2	2%	\$6,811.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SAF-4K-3	SEL-SPPT-Web App Firewall(VTM ENT 5G+)	\$10,060.00	F2	2%	\$9,858.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SAFPX-1K-H-1	SEL-SPPT-WAF Proxy SAFPX-1000-H	\$4,234.00	F2	2%	\$4,149.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SAFPX-1K-H-2	SEL-SPPT-WAF Proxy SAFPX-1000-H	\$8,045.00	F2	2%	\$7,884.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SAFPX-1K-H-3	SEL-SPPT-WAF Proxy SAFPX-1000-H	\$11,644.00	F2	2%	\$11,411.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SAFPX-1K-L-1	SEL-SPPT-WAF Proxy SAFPX-1000-L	\$1,637.00	F2	2%	\$1,604.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SAFPX-1K-L-2	SEL-SPPT-WAF Proxy SAFPX-1000-L	\$3,110.00	F2	2%	\$3,047.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SAFPX-1K-L-3	SEL-SPPT-WAF Proxy SAFPX-1000-L	\$4,502.00	F2	2%	\$4,411.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SAFPX-1K-M-1	SEL-SPPT-WAF Proxy SAFPX-1000-M	\$2,526.00	F2	2%	\$2,475.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SAFPX-1K-M-2	SEL-SPPT-WAF Proxy SAFPX-1000-M	\$4,799.00	F2	2%	\$4,703.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SAFPX-1K-M-3	SEL-SPPT-WAF Proxy SAFPX-1000-M	\$6,947.00	F2	2%	\$6,808.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SAFPX-1K-VH1	SEL-SPPT-WAF Proxy SAFPX-1000-VH	\$5,790.00	F2	2%	\$5,674.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SAFPX-1K-VH2	SEL-SPPT-WAF Proxy SAFPX-1000-VH	\$11,001.00	F2	2%	\$10,780.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SAFPX-1K-VH3	SEL-SPPT-WAF Proxy SAFPX-1000-VH	\$15,923.00	F2	2%	\$15,604.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SCFG-VE-F1	SEL Sup SteelCentFlowGate VirEd SCFGVEF1	\$522.00	F2	2%	\$511.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SCFG-VE-F10	SEL Sup SteelCentFlowGateVirEdSCFGVEF10	\$18,522.00	F2	2%	\$18,151.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SCFG-VE-F2	SEL Sup SteelCentFlowGate VirEd SCFGVEF2	\$1,059.00	F2	2%	\$1,037.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SCFG-VE-F3	SEL Sup SteelCentFlowGate VirEd SCFGVEF3	\$1,765.00	F2	2%	\$1,729.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SCFG-VE-F4	SEL Sup SteelCentFlowGate VirEd SCFGVEF4	\$2,640.00	F2	2%	\$2,587.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SCFG-VE-F5	SEL Sup SteelCentFlowGate VirEd SCFGVEF5	\$3,176.00	F2	2%	\$3,112.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SCFG-VE-F6	SEL Sup SteelCentFlowGate VirEd SCFGVEF6	\$5,816.00	F2	2%	\$5,699.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SCFG-VE-F7	SEL Sup SteelCentFlowGate VirEd SCFGVEF7	\$8,471.00	F2	2%	\$8,301.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SCFG-VE-F8	SEL Sup SteelCentFlowGate VirEd SCFGVEF8	\$10,588.00	F2	2%	\$10,376.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SCFG-VE-F9	SEL Sup SteelCentFlowGate VirEd SCFGVEF9	\$12,353.00	F2	2%	\$12,105.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SCNP-VE-F1	SEL Sup SteelCentNetProf VirEd SCNPVEF1	\$1,581.00	F2	2%	\$1,549.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SCNP-VE-F10	SEL Sup SteelCentNetProfVirEdSCNPVEF10	\$58,235.00	F2	2%	\$57,070.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SCNP-VE-F2	SEL Sup SteelCentNetProf VirEd SCNPVEF2	\$3,176.00	F2	2%	\$3,112.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SCNP-VE-F3	SEL Sup SteelCentNetProf VirEd SCNPVEF3	\$6,000.00	F2	2%	\$5,880.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SCNP-VE-F4	SEL Sup SteelCentNetProf VirEd SCNPVEF4	\$8,640.00	F2	2%	\$8,467.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SCNP-VE-F5	SEL Sup SteelCentNetProf VirEd SCNPVEF5	\$13,228.00	F2	2%	\$12,963.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SCNP-VE-F6	SEL Sup SteelCentNetProf VirEd SCNPVEF6	\$19,412.00	F2	2%	\$19,023.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SCNP-VE-F7	SEL Sup SteelCentNetProf VirEd SCNPVEF7	\$28,235.00	F2	2%	\$27,670.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SCNP-VE-F8	SEL Sup SteelCentNetProf VirEd SCNPVEF8	\$33,529.00	F2	2%	\$32,858.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SCNP-VE-F9	SEL Sup SteelCentNetProf VirEd SCNPVEF9	\$38,824.00	F2	2%	\$38,047.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SCPRTL-FNDTN	SEL SteelCentral Portal Support	\$11,760.00	F2	2%	\$11,524.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SCPS-001	SEL Support SCPS on Steelhd 250 Series	\$184.00	F2	2%	\$180.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SCPS-004	SEL Support SCPS on Steelhd 2050 Series	\$1,567.00	F2	2%	\$1,535.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SCPS-005	SEL Support SCPS on Steelhd 5050 Series	\$2,301.00	F2	2%	\$2,254.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SCPS-006	SEL Support SCPS on Steelhd 6050 Series	\$4,504.00	F2	2%	\$4,413.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SCPS-007	SEL Support SCPS on Steelhd 7050 Series	\$6,056.00	F2	2%	\$5,934.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SCPS-01A	SEL Support SCPS on Steelhd 150 Series	\$169.00	F2	2%	\$165.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SELAO	SEL Maint AObridge	\$10,972.00	F2	2%	\$10,752.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SELBLOCK	SEL MAINT FOR BLOCKBRIDGE	\$3,472.00	F2	2%	\$3,402.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SELBULK	SEL Maint for BULKbridge	\$2,639.00	F2	2%	\$2,586.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SELCONTENT	SEL Maint for Content Bridge Add-in	\$2,638.89	F2	2%	\$2,586.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SELCP	SEL Maint for CPbridge	\$10,972.00	F2	2%	\$10,752.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SELBRAVA	SEL Maint for DRAWbridge BRAVA for CAD	\$18.00	F2	2%	\$17.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SELDRAW	SEL Maint for DRAWbridge	\$264.00	F2	2%	\$258.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SELDRAWD2	SEL MAINT FOR DRAWBRIDGE FOR D2	\$264.00	F2	2%	\$258.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SELINDEX	SEL MAINT FOR INDEXBRIDGE	\$3,472.00	F2	2%	\$3,402.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SELNAVI1499	SEL Maint for NAVIbridge 1000-1499 users	\$45.55	F2	2%	\$44.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SELNAVI1999	SEL Maint for NAVIbridge 1500-1999 users	\$42.22	F2	2%	\$41.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SELNAVI499	SEL Maint for NAVIbridge 25-499 users	\$50.00	F2	2%	\$49.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SELNAVI4999	SEL Maint for NAVIbridge 2000-4999 users	\$40.00	F2	2%	\$39.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SELNAVI5000	SEL Maint for NAVIbridge 5,000+ users	\$35.55	F2	2%	\$34.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SELNAVI999	SEL Maint for NAVIbridge 500-999 users	\$47.77	F2	2%	\$46.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SELNAVIBATCH	SEL Maint for NAVIbridge Batch	\$10,972.00	F2	2%	\$10,752.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SELRENDER	SEL MAINT FOR RENDERBRIDGE	\$4,167.00	F2	2%	\$4,083.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SELTAG	SEL MAINT FOR TAGBRIDGE	\$3,472.00	F2	2%	\$3,402.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SLV-1050	SEL SILVER ANNUAL SUPPORT - SHA-1050	\$2,598.00	F2	2%	\$2,546.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SLV-150	SEL Steelhead 150 Silver Support	\$367.00	F2	2%	\$359.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SLV-2050	SEL SILVER ANNUAL SUPPORT - SHA-2050	\$5,139.00	F2	2%	\$5,036.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SLV-250	SEL SILVER ANNUAL SUPPORT - SHA-250	\$621.00	F2	2%	\$608.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SLV-5050	SEL SILVER ANNUAL SUPPORT - SHA-5050	\$7,708.00	F2	2%	\$7,553.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SLV-550	SEL SILVER ANNUAL SUPPORT - SHA-550	\$1,736.00	F2	2%	\$1,701.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SLV-6050	SEL SILVER ANNUAL SUPPORT - SHA-6050	\$21,911.00	F2	2%	\$21,472.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SLV-7050	SEL SILVER ANNUAL SUPPORT - SHA-7050	\$32,922.00	F2	2%	\$32,263.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SLV-9350	SEL SILVER ANNUAL SUPPORT - INT-9350	\$5,765.00	F2	2%	\$5,649.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SLV-ARX1200	SEL AppResp1200 Slvr Support(Incl Train)	\$1,849.00	F2	2%	\$1,812.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SLV-ARX2200	SEL AppResp2200 Slvr Support(Incl Train)	\$6,748.00	F2	2%	\$6,613.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SLV-ARX3200	SEL AppResp3200 Slvr Support(Incl Train)	\$10,786.00	F2	2%	\$10,570.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SLV-ARX3300	SEL AppResp3300 Slvr Support(Incl Train)	\$10,532.00	F2	2%	\$10,321.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SLV-ARX3700	SEL AppResp3700 Slvr Support(Incl Train)	\$16,856.00	F2	2%	\$16,518.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SLV-ARX3800	SEL AppResp3800 Slvr Support(Incl Train)	\$16,687.00	F2	2%	\$16,353.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SLV-ARX4200	SEL AppResp4200 Slvr Support(Incl Train)	\$23,026.00	F2	2%	\$22,565.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SLV-ARX4300	SEL AppResp4300 Slvr Support(Incl Train)	\$21,953.00	F2	2%	\$21,513.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SLV-ARX5000	SEL AppResp5000 Slvr Support(Incl Train)	\$27,882.00	F2	2%	\$27,324.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SLV-ARX5100	SEL AppResp5100 Slvr Support(Incl Train)	\$28,094.00	F2	2%	\$27,532.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SLV-ARX6000	SEL AppResp6000 Slvr Support(Incl Train)	\$40,235.00	F2	2%	\$39,430.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SLV-CAX460-H	SEL Cascade Exp CAX460H Silver Support	\$13,694.00	F2	2%	\$13,420.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	MNT-SLV-CAX460-L	SEL Cascade Exp CAX460L Silver Support	\$6,325.00	F2	2%	\$6,198.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SLV-CAX460-M	SEL Cascade Exp CAX460M Silver Support	\$10,193.00	F2	2%	\$9,989.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SLV-CAX460-U	SEL Cascade Exp CAX460U Silver Support	\$3,854.00	F2	2%	\$3,776.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SLV-CAX460VH	SEL Cas Exp CAX-460-VH Slvr Support	\$16,856.00	F2	2%	\$16,518.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SLV-INT9600	SEL StHd Interceptor 9600 Silver Support	\$8,781.00	F2	2%	\$8,605.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SLV-SCC-1000	SEL SCC-1000 Silver Support	\$1,525.00	F2	2%	\$1,494.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SPTM-1K-H-1	SEL-SPPT-UPG WAP(1Gb)>VTM Std(1Gb)	\$566.00	F2	2%	\$554.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SPTM-1K-H-2	SEL-SPPT-UPG WAP(1Gb)>VTM Std(1Gb)	\$1,075.00	F2	2%	\$1,053.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SPTM-1K-H-3	SEL-SPPT-UPG WAP(1Gb)>VTM Std(1Gb)	\$1,557.00	F2	2%	\$1,525.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SPTM-1K-L-1	SEL-SPPT-UPG WAP(10Mb)>VTM Std(10Mb)	\$313.00	F2	2%	\$306.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SPTM-1K-L-2	SEL-SPPT-UPG WAP(10Mb)>VTM Std(10Mb)	\$595.00	F2	2%	\$583.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SPTM-1K-L-3	SEL-SPPT-UPG WAP(10Mb)>VTM Std(10Mb)	\$861.00	F2	2%	\$843.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SPTM-1K-M-1	SEL-SPPT-UPG WAP(200Mb)>VTM Std(200Mb)	\$445.00	F2	2%	\$436.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SPTM-1K-M-2	SEL-SPPT-UPG WAP(200Mb)>VTM Std(200Mb)	\$846.00	F2	2%	\$829.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SPTM-1K-M-3	SEL-SPPT-UPG WAP(200Mb)>VTM Std(200Mb)	\$1,224.00	F2	2%	\$1,199.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SPTM-2K-L-1	SEL-SPPT-UPG WAP(1Gb)>VTM ENT(1Gb)	\$1,455.00	F2	2%	\$1,425.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SPTM-2K-L-2	SEL-SPPT-UPG WAP(1Gb)>VTM ENT(1Gb)	\$2,765.00	F2	2%	\$2,709.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SPTM-2K-L-3	SEL-SPPT-UPG WAP(1Gb)>VTM ENT(1Gb)	\$4,001.00	F2	2%	\$3,920.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SPTM-2K-M-1	SEL-SPPT-UPG WAP(2Gb)>VTM ENT(2Gb)	\$1,960.00	F2	2%	\$1,920.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SPTM-2K-M-2	SEL-SPPT-UPG WAP(2Gb)>VTM ENT(2Gb)	\$3,724.00	F2	2%	\$3,649.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SPTM-2K-M-3	SEL-SPPT-UPG WAP(2Gb)>VTM ENT(2Gb)	\$5,390.00	F2	2%	\$5,282.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SPTM-4K-H-1	SEL-SPPT-UPG WAP(20Gb)>VTM ENT(20Gb)	\$3,223.00	F2	2%	\$3,158.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SPTM-4K-H-2	SEL-SPPT-UPG WAP(20Gb)>VTM ENT(20Gb)	\$6,124.00	F2	2%	\$6,001.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SPTM-4K-H-3	SEL-SPPT-UPG WAP(20Gb)>VTM ENT(20Gb)	\$8,863.00	F2	2%	\$8,685.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SPTM-4K-L-1	SEL-SPPT-UPG WAP(5Gb)>VTM ENT(5Gb)	\$2,971.00	F2	2%	\$2,911.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SPTM-4K-L-2	SEL-SPPT-UPG WAP(5Gb)>VTM ENT(5Gb)	\$5,645.00	F2	2%	\$5,532.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SPTM-4K-L-3	SEL-SPPT-UPG WAP(5Gb)>VTM ENT(5Gb)	\$8,170.00	F2	2%	\$8,006.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SPTM-4K-M-1	SEL-SPPT-UPG WAP(10Gb)>VTM ENT(10Gb)	\$3,092.00	F2	2%	\$3,030.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SPTM-4K-M-2	SEL-SPPT-UPG WAP(10Gb)>VTM ENT(10Gb)	\$5,875.00	F2	2%	\$5,757.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SPTM-4K-M-3	SEL-SPPT-UPG WAP(10Gb)>VTM ENT(10Gb)	\$8,503.00	F2	2%	\$8,332.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STM-1K-H-1	SEL-SPPT-VTM Standard Ed - 1Gbps	\$2,081.00	F2	2%	\$2,039.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STM-1K-H1-1	SEL-SPPT-VTM Standard Ed - 5Gbps	\$3,364.00	F2	2%	\$3,296.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STM-1K-H1-2	SEL-SPPT-VTM Standard Ed - 5Gbps	\$6,392.00	F2	2%	\$6,264.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STM-1K-H1-3	SEL-SPPT-VTM Standard Ed - 5Gbps	\$9,251.00	F2	2%	\$9,065.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STM-1K-H-2	SEL-SPPT-VTM Standard Ed - 1Gbps	\$3,954.00	F2	2%	\$3,874.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STM-1K-H-3	SEL-SPPT-VTM Standard Ed - 1Gbps	\$5,723.00	F2	2%	\$5,608.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STM-1K-L-1	SEL-SPPT-VTM Standard Ed - 10Mbps	\$788.00	F2	2%	\$772.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STM-1K-L-2	SEL-SPPT-VTM Standard Ed - 10Mbps	\$1,497.00	F2	2%	\$1,467.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STM-1K-L-3	SEL-SPPT-VTM Standard Ed - 10Mbps	\$2,167.00	F2	2%	\$2,123.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STM-1K-M-1	SEL-SPPT-VTM Standard Ed - 200Mbps	\$1,364.00	F2	2%	\$1,336.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STM-1K-M-2	SEL-SPPT-VTM Standard Ed - 200Mbps	\$2,592.00	F2	2%	\$2,540.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STM-1K-M-3	SEL-SPPT-VTM Standard Ed - 200Mbps	\$3,751.00	F2	2%	\$3,675.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STM-2K-L-1	SEL-SPPT-VTM ENT Ed - 1Gbps	\$3,082.00	F2	2%	\$3,020.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STM-2K-L-2	SEL-SPPT-VTM ENT Ed - 1Gbps	\$5,856.00	F2	2%	\$5,738.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STM-2K-L-3	SEL-SPPT-VTM ENT Ed - 1Gbps	\$8,476.00	F2	2%	\$8,306.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STM-2K-M-1	SEL-SPPT-VTM ENT Ed - 2Gbps	\$4,223.00	F2	2%	\$4,138.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STM-2K-M-2	SEL-SPPT-VTM ENT Ed - 2Gbps	\$8,024.00	F2	2%	\$7,863.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STM-2K-M-3	SEL-SPPT-VTM ENT Ed - 2Gbps	\$11,613.00	F2	2%	\$11,380.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STM-4K-H-1	SEL-SPPT-VTM ENT Ed - 20Gbps	\$8,093.00	F2	2%	\$7,931.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STM-4K-H-2	SEL-SPPT-VTM ENT Ed - 20Gbps	\$15,377.00	F2	2%	\$15,069.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STM-4K-H-3	SEL-SPPT-VTM ENT Ed - 20Gbps	\$22,256.00	F2	2%	\$21,810.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STM-4K-L-1	SEL-SPPT-VTM ENT Ed - 5Gbps	\$5,800.00	F2	2%	\$5,684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STM-4K-L-2	SEL-SPPT-VTM ENT Ed - 5Gbps	\$11,020.00	F2	2%	\$10,799.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STM-4K-L-3	SEL-SPPT-VTM ENT Ed - 5Gbps	\$15,950.00	F2	2%	\$15,631.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STM-4K-M-1	SEL-SPPT-VTM ENT Ed - 10Gbps	\$7,093.00	F2	2%	\$6,951.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STM-4K-M-2	SEL-SPPT-VTM ENT Ed - 10Gbps	\$13,477.00	F2	2%	\$13,207.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STM-4K-M-3	SEL-SPPT-VTM ENT Ed - 10Gbps	\$19,506.00	F2	2%	\$19,115.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STM-4K-VH-1	SEL-SPPT-VTM ENT Ed - Unlimited	\$9,094.00	F2	2%	\$8,912.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STM-4K-VH-2	SEL-SPPT-VTM ENT Ed - Unlimited	\$17,279.00	F2	2%	\$16,933.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STM-4K-VH-3	SEL-SPPT-VTM ENT Ed - Unlimited	\$25,009.00	F2	2%	\$24,508.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STMB+FIPSL1	SEL-Suppt - FIPS add for SD - 2Gbps	\$1,320.00	F2	2%	\$1,293.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STMB+FIPSL2	SEL-Suppt - FIPS add for SD - 2Gbps	\$2,508.00	F2	2%	\$2,457.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STMB+FIPSL3	SEL-Suppt - FIPS add for SD - 2Gbps	\$3,630.00	F2	2%	\$3,557.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STM-B-200-1	SEL-Suppt - vTM Bulk pkg STM-B-200	\$8,880.00	F2	2%	\$8,702.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STM-B-200-2	SEL-Suppt - vTM Bulk pkg STM-B-200	\$16,872.00	F2	2%	\$16,534.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STM-B-200-3	SEL-Suppt - vTM Bulk pkg STM-B-200	\$24,420.00	F2	2%	\$23,931.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STM-B-300-1	SEL-Suppt - vTM Std Ed for SD - 5Gbps	\$13,872.00	F2	2%	\$13,594.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STM-B-300-2	SEL-Suppt - vTM Std Ed for SD - 5Gbps	\$26,357.00	F2	2%	\$25,829.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STM-B-300-3	SEL-Suppt - vTM Std Ed for SD - 5Gbps	\$38,148.00	F2	2%	\$37,385.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STM-B300-L-1	SEL-Suppt - vTM Std Ed for SD - 2Gbps	\$9,708.00	F2	2%	\$9,513.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STM-B300-L-2	SEL-Suppt - vTM Std Ed for SD - 2Gbps	\$18,445.00	F2	2%	\$18,076.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STM-B300-L-3	SEL-Suppt - vTM Std Ed for SD - 2Gbps	\$26,697.00	F2	2%	\$26,163.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STM-B400-1	SEL-Suppt - vTM EntEd for SD - 5Gbps	\$18,876.00	F2	2%	\$18,498.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STM-B400-2	SEL-Suppt - vTM EntEd for SD - 5Gbps	\$35,864.00	F2	2%	\$35,146.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STM-B-400-3	SEL-Suppt - vTM EntEd for SD - 5Gbps	\$51,909.00	F2	2%	\$50,870.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STM-B400-L-1	SEL-Suppt - vTM EntEd for SD - 2Gbps	\$13,212.00	F2	2%	\$12,947.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STM-B400-L-2	SEL-Suppt - vTM EntEd for SD - 2Gbps	\$25,103.00	F2	2%	\$24,600.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STM-B400-L-3	SEL-Suppt - vTM EntEd for SD - 2Gbps	\$36,333.00	F2	2%	\$35,606.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STMBADDFIPS1	SEL-Suppt - FIPS add for SD - 5Gbps	\$1,884.00	F2	2%	\$1,846.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STMBADDFIPS2	SEL-Suppt - FIPS add for SD - 5Gbps	\$3,580.00	F2	2%	\$3,508.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	MNT-STMBADDWF3	SEL-Suppt - FIPS add for SD - 5Gbps	\$5,181.00	F2	2%	\$5,077.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STMBADDWAF1	SEL-Suppt-vWeb App FW add for SD-5Gbps	\$12,504.00	F2	2%	\$12,253.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STMBADDWAF2	SEL-Suppt-vWeb App FW add for SD-5Gbps	\$23,758.00	F2	2%	\$23,282.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STMBADDWAF3	SEL-Suppt-vWeb App FW add for SD-5Gbps	\$34,386.00	F2	2%	\$33,698.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STMBADDWAF1L	SEL-Suppt-vWeb App FW add for SD-2Gbps	\$8,748.00	F2	2%	\$8,573.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STMBADDWAF2L	SEL-Suppt-vWeb App FW add for SD-2Gbps	\$16,621.00	F2	2%	\$16,288.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STMBADDWAF3L	SEL-Suppt-vWeb App FW add for SD-2Gbps	\$24,057.00	F2	2%	\$23,575.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STMBADDWEBA1	SEL-Suppt - Web Acc add for SD - 5Gbps	\$9,252.00	F2	2%	\$9,066.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STMBADDWEBA2	SEL-Suppt - Web Acc add for SD - 5Gbps	\$17,579.00	F2	2%	\$17,227.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STMBADDWEBA3	SEL-Suppt - Web Acc add for SD - 5Gbps	\$25,443.00	F2	2%	\$24,934.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STMBADWEBAL1	SEL-Suppt - Web Acc add for SD - 2Gbps	\$6,480.00	F2	2%	\$6,350.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STMBADWEBAL2	SEL-Suppt - Web Acc add for SD - 2Gbps	\$12,312.00	F2	2%	\$12,065.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STMBADWEBAL3	SEL-Suppt - Web Acc add for SD - 2Gbps	\$17,820.00	F2	2%	\$17,463.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STMBWAFPROX1	SEL-Suppt-vWeb App FW Proxy for SD-5Gbps	\$15,276.00	F2	2%	\$14,970.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STMBWAFPROX2	SEL-Suppt-vWeb App FW Proxy for SD-5Gbps	\$29,024.00	F2	2%	\$28,443.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STMBWAFPROX3	SEL-Suppt-vWeb App FW Proxy for SD-5Gbps	\$42,009.00	F2	2%	\$41,168.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STM-FPS-1K-1	SEL-SPPT-FIPS(VTM Std Ed)-FIPS140-2 Lv1	\$207.00	F2	2%	\$202.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STM-FPS-1K-2	SEL-SPPT-FIPS(VTM Std Ed)-FIPS140-2 Lv1	\$393.00	F2	2%	\$385.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STM-FPS-1K-3	SEL-SPPT-FIPS(VTM Std Ed)-FIPS140-2 Lv1	\$569.00	F2	2%	\$557.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STM-FPS-2K-1	SEL-SPPT-FIPS(VTM ENT Ed)-FIPS140-2 Lv1	\$422.00	F2	2%	\$413.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STM-FPS-2K-2	SEL-SPPT-FIPS(VTM ENT Ed)-FIPS140-2 Lv1	\$802.00	F2	2%	\$785.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STM-FPS-2K-3	SEL-SPPT-FIPS(VTM ENT Ed)-FIPS140-2 Lv1	\$1,161.00	F2	2%	\$1,137.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STM-FPS-4K-1	SEL-SPPT-FIPS(VTM ENT 5G)-FIPS140-2 Lv1	\$909.00	F2	2%	\$890.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STM-FPS-4K-2	SEL-SPPT-FIPS(VTM ENT 5G)-FIPS140-2 Lv1	\$1,727.00	F2	2%	\$1,692.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STM-FPS-4K-3	SEL-SPPT-FIPS(VTM ENT 5G)-FIPS140-2 Lv1	\$2,500.00	F2	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STMSAFB3001	SEL-Suppt - vTM Std Ed for SD - 5Gbps	\$26,376.00	F2	2%	\$25,848.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STMSAFB3002	SEL-Suppt - vTM Std Ed for SD - 5Gbps	\$50,114.00	F2	2%	\$49,111.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STMSAFB3003	SEL-Suppt - vTM Std Ed for SD - 5Gbps	\$72,534.00	F2	2%	\$71,083.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STMSAFB4001	SEL-Suppt-vTM Ent w/ Web App FW SD-5Gbps	\$13,380.00	F2	2%	\$13,075.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STMSAFB4002	SEL-Suppt-vTM Ent w/ Web App FW SD-5Gbps	\$59,822.00	F2	2%	\$58,429.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STMSAFB4003	SEL-Suppt-vTM Ent w/ Web App FW SD-5Gbps	\$86,295.00	F2	2%	\$84,569.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STX-APT-1	SEL-Support-Web Accel Exp-250K pages/day	\$505.00	F2	2%	\$494.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STX-APT-2	SEL-Support-Web Accel Exp-250K pages/day	\$960.00	F2	2%	\$940.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STX-APT-3	SEL-Support-Web Accel Exp-250K pages/day	\$1,389.00	F2	2%	\$1,361.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STX-STD-1	SEL-Support - Web Accelerator Std Mod	\$2,334.00	F2	2%	\$2,287.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STX-STD-2	SEL-Support - Web Accelerator Std Mod	\$4,435.00	F2	2%	\$4,346.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-STX-STD-3	SEL-Support - Web Accelerator Std Mod	\$6,419.00	F2	2%	\$6,290.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-UCXPL-T-P	SEL STLCNTRLUCEXPENTPHONELICSUP-BASSETIER	\$7.00	F2	2%	\$6.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-VCX-1555	SEL Virtual Steelhead 1555 Support	\$4,264.00	F2	2%	\$4,178.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-VCX-5055	SEL Virtual Steelhead 5055 Support	\$10,546.00	F2	2%	\$10,335.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-VCX-555	SEL Virtual Steelhead 555 Support	\$1,341.00	F2	2%	\$1,314.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-VCX-7055	SEL Virtual Steelhead 7055 Support	\$21,106.00	F2	2%	\$20,683.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-VCX-755	SEL Virtual Steelhead 755 Support	\$2,075.00	F2	2%	\$2,033.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-VGC-1000	SEL Virtual SteelFusion Core VGC1000 Sup	\$1,412.00	F2	2%	\$1,383.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-VGC-1500	SEL Virtual SteelFusion Core VGC1500 Sup	\$4,235.00	F2	2%	\$4,150.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-VSH-1050	SEL Virtual SH1050 Support	\$2,329.00	F2	2%	\$2,282.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-VSH-150	SEL Virtual Steelhead 150 Support	\$198.00	F2	2%	\$194.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-VSH-2050	SEL Virtual SH2050 Support	\$4,899.00	F2	2%	\$4,801.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-VSH-250	SEL Virtual SH250 Support	\$551.00	F2	2%	\$539.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-VSH-550	SEL Virtual SH550 Support	\$1,652.00	F2	2%	\$1,618.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-VSK-00050	SEL Virtual Cascade Shark VSK 50 Support	\$212.00	F2	2%	\$207.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-VSK-00200	SEL Virtual Cascade Shark VSK200 Support	\$974.00	F2	2%	\$954.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-VSK-00400	SEL Virtual Cascade Shark VSK400 Support	\$1,765.00	F2	2%	\$1,729.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PLT-SFCR03500	SEL SFCR 3500 Platinum Support	\$12,706.00	F2	2%	\$12,451.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PLT-SFED02200	SEL SFED 2200 Platinum Support	\$9,529.00	F2	2%	\$9,338.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PLT-SFED03100	SEL SFED 3100 Platinum Support	\$15,882.00	F2	2%	\$15,564.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PLT-SFED03200	SEL SFED 3100 Platinum Support	\$21,600.00	F2	2%	\$21,168.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PLT-SFED05100	SEL SFED 5100 Platinum Support	\$34,941.00	F2	2%	\$34,242.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PLT-SFED2100	SEL SFED 2100 Platinum Support	\$6,353.00	F2	2%	\$6,225.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-RSP-PCK-02	SEL SPT RSP multi-package license	\$198.00	F2	2%	\$194.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-RSP-SCP-H	SEL SCPS Protocol SPT 20+ Mbps lic	\$2,700.00	F2	2%	\$2,646.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-RSP-SCP-L	SEL SCPS Protocol SPT 1/2 Mbps lic	\$265.00	F2	2%	\$259.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-RSP-SCP-M	SEL SCPS Protocol SPT 6/10Mbps lic	\$882.00	F2	2%	\$864.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-RSP-SMC-VE1	SELECT VIRTUAL SMC SUPPORT	\$1,144.00	F2	2%	\$1,121.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-RSP-WND-01	SELECT SUPPORT RSP WINDOWS PACKAGE	\$198.00	F2	2%	\$194.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-S-CAP2260-H	SEL CAS PROF CAP2260-HIGHSILVER SUPPORT	\$22,179.00	F2	2%	\$21,735.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-S-CAP2260-L	SEL CAS PROF CAP-2260-LOW SILVER SUPPORT	\$8,442.00	F2	2%	\$8,273.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-S-CAP2260-M	SEL CAS PROF CAP-2260-MID SILVER SUPPORT	\$13,652.00	F2	2%	\$13,378.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-S-CAP4260AN	SEL CAS ENTPROF CAP4260AN SILVER SUPPORT	\$21,318.00	F2	2%	\$20,891.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-S-CAP4260DB	SEL CAS ENTPROF CAP4260DB SILVER SUPPORT	\$5,111.00	F2	2%	\$5,008.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-S-CAP4260DP	SEL CAS ENTPROF CAP4260DP SILVER SUPPORT	\$5,111.00	F2	2%	\$5,008.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-S-CAP4260EX	SEL CAS ENTPROF CAP4260EX SILVER SUPPORT	\$15,784.00	F2	2%	\$15,468.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-S-CAP4260UI	SEL CAS ENTPROF CAP4260UI SILVER SUPPORT	\$5,111.00	F2	2%	\$5,008.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-S-CAS2260	SEL CAS SENSOR CAS-2260 SILVER SUPPORT	\$6,311.00	F2	2%	\$6,184.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-S-CAX360-H	SEL CAS EXP CAX360-HIGH SILVER SUPPORT	\$13,694.00	F2	2%	\$13,420.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-S-CAX360-L	SEL CAS EXP CAX360-LOW SILVER SUPPORT	\$6,311.00	F2	2%	\$6,184.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-S-CAX360-M	SEL CAS EXP CAX360-MID SILVER SUPPORT	\$10,179.00	F2	2%	\$9,975.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SCC-HWAMGT10-1	SEL SCC Appliance Mgmt Lic 10-pk Support	\$441.00	F2	2%	\$432.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SCC-HWAMGT10-2	SEL SCC Appliance Mgmt Lic 10-pk Support	\$353.00	F2	2%	\$345.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SCC-HWAMGT10-3	SEL SCC Appliance Mgmt Lic 10-pk Support	\$212.00	F2	2%	\$207.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	M-SCC-HWAMGT10-4	SEL SCC Appliance Mgmt Lic 10-pk Support	\$159.00	F2	2%	\$155.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SCC-HWAMGT10-5	SEL SCC Appliance Mgmt Lic 10-pk Support	\$132.00	F2	2%	\$129.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SCC-HWAMGT10-6	SEL SCC Appliance Mgmt Lic 10-pk Support	\$96.00	F2	2%	\$94.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-S-CMC-8150	SELECT Silver SPT CMC (50 Steelheads)	\$2,712.00	F2	2%	\$2,657.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SCNE-VE-470-F1	SEL Sup SteelCentNetExp Virt Ed, 15K FPM	\$3,529.00	F2	2%	\$3,458.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SCNE-VE-470-F2	SEL Sup SteelCentNetExp Virt Ed, 30K FPM	\$5,816.00	F2	2%	\$5,699.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SCNE-VE-470-F3	SEL Sup SteelCentNetExp Virt Ed, 60K FPM	\$9,529.00	F2	2%	\$9,338.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SCNE-VE-470-F4	SEL Sup SteelCentNetExp Virt Ed, 90K FPM	\$13,059.00	F2	2%	\$12,797.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SCNE-VE-470-F5	SEL Sup SteelCentNetExp Virt Ed, 120KFPM	\$15,529.00	F2	2%	\$15,218.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SCPS-VCX003	SEL Support SCPS on Virtual Steelhd 555	\$353.00	F2	2%	\$345.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SCPS-VCX004	SEL Support SCPS on Virtual Steelhd 755	\$621.00	F2	2%	\$608.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SCPS-VCX005	SEL Support SCPS Virtual Steelhd 1555	\$1,496.00	F2	2%	\$1,466.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SCPS-VSH001	SEL Support SCPS on Virtual Steelhd 250	\$169.00	F2	2%	\$165.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SCPS-VSH002	SEL Support SCPS on Virtual Steelhd 550	\$353.00	F2	2%	\$345.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SCPS-VSH003	SEL Support SCPS Virtual Steelhd 1050	\$621.00	F2	2%	\$608.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SCPS-VSH004	SEL Support SCPS Virtual Steelhd 2050	\$1,496.00	F2	2%	\$1,466.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SCPS-VSH01A	SEL Support SCPS on Virtual Steelhd 150	\$169.00	F2	2%	\$165.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-S-CXA1555	SEL STEELHEAD CXA1555 SILVER SUPPORT	\$4,602.00	F2	2%	\$4,509.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-S-CXA555	SEL STEELHEAD CXA555 SILVER SUPPORT	\$1,821.00	F2	2%	\$1,784.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-S-CXA755	SEL STEELHEAD CXA755 SILVER SUPPORT	\$2,315.00	F2	2%	\$2,268.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLCG2260-F1	SEL CAS GATEWAY CAG2260F1 SILVER SUPPORT	\$3,416.00	F2	2%	\$3,347.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLCG2260-F2	SEL CAS GATEWAY CAG2260F2 SILVER SUPPORT	\$5,972.00	F2	2%	\$5,852.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLCG2260-F3	SEL CAS GATEWAY CAG2260F3 SILVER SUPPORT	\$8,527.00	F2	2%	\$8,356.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLCG2260-F4	SEL CAS GATEWAY CAG2260F4 SILVER SUPPORT	\$11,082.00	F2	2%	\$10,860.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLCG2260-F5	SEL CAS GATEWAY CAG2260F5 SILVER SUPPORT	\$13,652.00	F2	2%	\$13,378.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-ARXDIR200	SEL AppRespDIR200 Slv Support(IndTrain)	\$8,485.00	F2	2%	\$8,315.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-ARXDIR300	SEL AppRespDIR300 Slv Support(IndTrain)	\$8,259.00	F2	2%	\$8,093.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-ARXEXP200	SEL AppRespEXP200 Slv Support(IndTrain)	\$6,791.00	F2	2%	\$6,655.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-ARXEXP300	SEL AppRespEXP300 Slv Support(IndTrain)	\$9,755.00	F2	2%	\$9,559.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-CAG-F1	SEL CASCADE CAG-2100-F1 SILVER SUPPORT	\$3,713.00	F2	2%	\$3,638.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-CAG-F2	SEL CASCADE CAG-2100-F2 SILVER SUPPORT	\$6,551.00	F2	2%	\$6,419.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-CAG-F3	SEL CASCADE CAG-2100-F3 SILVER SUPPORT	\$9,275.00	F2	2%	\$9,089.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-CAG-F4	SEL CASCADE CAG-2100-F4 SILVER SUPPORT	\$12,113.00	F2	2%	\$11,870.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-CAG-F5	SEL CASCADE CAG-2100-F5 SILVER SUPPORT	\$14,951.00	F2	2%	\$14,651.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-CAP2120	SEL CASCADE PROFILER 2120 SILVER SUPPORT	\$9,275.00	F2	2%	\$9,089.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-CAP2140	SEL CASCADE PROFILER 2140 SILVER SUPPORT	\$14,951.00	F2	2%	\$14,651.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-CAP2160	SEL CASCADE PROFILER 2160 SILVER SUPPORT	\$24,212.00	F2	2%	\$23,727.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-CAP4100	SEL CASCADE PROFILER 4100 SILVER SUPPORT	\$33,176.00	F2	2%	\$32,512.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-CAP4110	SEL CAP-4110 EXP MOD SILVER SUPPORT	\$17,181.00	F2	2%	\$16,837.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-CAS-2LR	SEL CAS-02100-2LR SILVER SUPPORT	\$13,101.00	F2	2%	\$12,838.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-CAS-2LX	SEL CAS-02100-2LX SILVER SUPPORT	\$7,676.00	F2	2%	\$7,522.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-CAS-2SR	SEL CAS-02100-2SR SILVER SUPPORT	\$13,101.00	F2	2%	\$12,838.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-CAS-2SX	SEL CAS-02100-2SX SILVER SUPPORT	\$7,666.00	F2	2%	\$7,512.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-CAS-2TX	SEL CAS-02100-2TX SILVER SUPPORT	\$6,918.00	F2	2%	\$6,779.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-CAS-4SX	SEL CAS-02100-4SX SILVER SUPPORT	\$8,781.00	F2	2%	\$8,605.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-CAS-4TX	SEL CAS-02100-4TX SILVER SUPPORT	\$8,033.00	F2	2%	\$7,872.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-CAX0100	SEL CASCADE EXPRESS 100 SILVER SUPPORT	\$7,299.00	F2	2%	\$7,153.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-CAX0200	SEL CASCADE EXPRESS 200 SILVER SUPPORT	\$11,125.00	F2	2%	\$10,902.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-CAX0300	SEL CASCADE EXPRESS 300 SILVER SUPPORT	\$14,951.00	F2	2%	\$14,651.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-CSK1100	SEL CSK-01100 SILVER SUPPORT	\$4,012.00	F2	2%	\$3,931.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-CSK2100	SEL CSK-02100 SILVER SUPPORT	\$7,506.00	F2	2%	\$7,355.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-CSK2200	SEL CSK-02200 SILVER SUPPORT	\$9,641.00	F2	2%	\$9,448.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-CSK3100	SEL CSK-03100 SILVER SUPPORT	\$13,388.00	F2	2%	\$13,120.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-CSK3200	SEL CSK-03200 SILVER SUPPORT	\$16,976.00	F2	2%	\$16,636.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-CXA255	SEL Steelhead CXA255 Silver Support	\$353.00	F2	2%	\$345.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-CXA5055	SEL Steelhead CXA 5055 Silver Support	\$11,082.00	F2	2%	\$10,860.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-CXA570	SEL Steelhead CXA570 Silver Support	\$1,412.00	F2	2%	\$1,383.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-CXA7055	SEL Steelhead CXA 7055 Silver Support	\$22,179.00	F2	2%	\$21,735.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-CXA770	SEL Steelhead CXA770 Silver Support	\$2,273.00	F2	2%	\$2,227.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-EXA0560	SEL STEELHEAD EXA 560 SILVER SUPPORT	\$1,708.00	F2	2%	\$1,673.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-EXA0760	SEL STEELHEAD EXA 760 SILVER SUPPORT	\$2,640.00	F2	2%	\$2,587.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-EXA1360	SEL Steelhead EXA 1360 Silver Support	\$14,061.00	F2	2%	\$13,779.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-SCAN-2170	SEL SCAN-02170 Silver Support	\$4,405.00	F2	2%	\$4,316.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-SCAN-4170	SEL SCAN-04170 Silver Support	\$14,061.00	F2	2%	\$13,779.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-SCAN-6170	SEL SCAN-06170 Silver Support	\$13,186.00	F2	2%	\$12,922.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-SCANSU48TB	SEL SCAN-SU-48TB Silver Support	\$8,795.00	F2	2%	\$8,619.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-SCANSU72TB	SEL SCAN-SU-72TB Silver Support	\$17,576.00	F2	2%	\$17,224.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-SCFG2270F1	SEL SteelCentrFlowGtwySCFG2270F1SlvrSup	\$4,391.00	F2	2%	\$4,303.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-SCFG2270F2	SEL SteelCentrFlowGtwySCFG2270F2SlvrSup	\$7,369.00	F2	2%	\$7,221.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-SCFG2270F3	SEL SteelCentrFlowGtwySCFG2270F3SlvrSup	\$9,840.00	F2	2%	\$9,643.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-SCFG2270F4	SEL SteelCentrFlowGtwySCFG2270F4SlvrSup	\$11,944.00	F2	2%	\$11,705.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-SCFG2270F5	SEL SteelCentrFlowGtwySCFG2270F5SlvrSup	\$13,878.00	F2	2%	\$13,600.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-SCFG2270F6	SEL SteelCentrFlowGtwySCFG2270F6SlvrSup	\$20,908.00	F2	2%	\$20,489.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-SCNE470-F1	SEL SteelCentNetExprSCNE470F1SilverSup	\$4,207.00	F2	2%	\$4,122.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-SCNE470-F2	SEL SteelCentNetExprSCNE470F2SilverSup	\$6,494.00	F2	2%	\$6,364.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-SCNE470-F3	SEL SteelCentNetExprSCNE470F3SilverSup	\$10,362.00	F2	2%	\$10,154.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-SCNE470-F4	SEL SteelCentNetExprSCNE470F4SilverSup	\$13,878.00	F2	2%	\$13,600.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-SCNE470-F5	SEL SteelCentNetExprSCNE470F5SilverSup	\$17,040.00	F2	2%	\$16,699.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-SCNP2270F1	SEL SteelCentrNetProfSCNP2270F1SilverSup	\$18,452.00	F2	2%	\$18,082.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-SCNP2270F2	SEL SteelCentrNetProfSCNP2270F2SilverSup	\$25,991.00	F2	2%	\$25,471.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	M-SLV-SCNP2270F3	SEL SteelCentrNetProfSCNP2270F3SilverSup	\$31,624.00	F2	2%	\$30,991.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-SCNP2270F4	SEL SteelCentrNetProfSCNP2270F4SilverSup	\$36,536.00	F2	2%	\$35,805.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-SCNP2270F5	SEL SteelCentrNetProfSCNP2270F5SilverSup	\$40,574.00	F2	2%	\$39,762.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-SCNP4270AN	SEL SteelCentNetProfEntSCNP4270AN SlvSup	\$26,880.00	F2	2%	\$26,342.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-SCNP4270DB	SEL SteelCentNetProfEntSCNP4270DB SlvSup	\$11,238.00	F2	2%	\$11,013.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-SCNP4270DP	SEL SteelCentDispatch Ent Prof Silv Sup	\$9,304.00	F2	2%	\$9,117.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-SCNP4270EX	SEL SteelCentNetProfEntSCNP4270EX SlvSup	\$26,880.00	F2	2%	\$26,342.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-SCNP4270UI	SEL SteelCentNetProfEntSCNP4270UI SlvSup	\$8,259.00	F2	2%	\$8,093.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-SFCR03500	SEL SFCR 3500 Silver Support	\$6,819.00	F2	2%	\$6,682.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-SFED02200	SEL SFED 2200 Silver Support	\$5,111.00	F2	2%	\$5,008.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-SFED03100	SEL SFED 3100 Silver Support	\$8,527.00	F2	2%	\$8,356.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-SFED03200	SEL SFED 3100 Silver Support	\$11,605.00	F2	2%	\$11,372.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-SFED05100	SEL SFED 5100 Silver Support	\$18,762.00	F2	2%	\$18,386.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-SFED2100	SEL SFED 2100 Silver Support	\$3,416.00	F2	2%	\$3,347.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MSLVUSCNE470F1-2	SEL Support Upg SCNE470-F1 toF2 Silver	\$2,273.00	F2	2%	\$2,227.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MSLVUSCNE470F1-3	SEL Support Upg SCNE470-F1 toF3 Silver	\$6,141.00	F2	2%	\$6,018.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MSLVUSCNE470F1-4	SEL Support Upg SCNE470-F1 toF4 Silver	\$9,656.00	F2	2%	\$9,462.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MSLVUSCNE470F1-5	SEL Support Upg SCNE470-F1 toF5 Silver	\$12,819.00	F2	2%	\$12,562.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MSLVUSCNE470F2-3	SEL Support Upg SCNE470-F2 toF3 Silver	\$3,854.00	F2	2%	\$3,776.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MSLVUSCNE470F2-4	SEL Support Upg SCNE470-F2 toF4 Silver	\$7,384.00	F2	2%	\$7,236.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MSLVUSCNE470F2-5	SEL Support Upg SCNE470-F2 toF5 Silver	\$10,532.00	F2	2%	\$10,321.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MSLVUSCNE470F3-4	SEL Support Upg SCNE470-F3 toF4 Silver	\$3,515.00	F2	2%	\$3,444.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MSLVUSCNE470F3-5	SEL Support Upg SCNE470-F3 toF5 Silver	\$6,664.00	F2	2%	\$6,530.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MSLVUSCNE470F4-5	SEL Support Upg SCNE470-F4 toF5 Silver	\$3,148.00	F2	2%	\$3,085.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SMC-U-10-1	SEL Support SMC 10 user lic 0-1	\$352.00	F2	2%	\$344.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SMC-U-10-10	SEL Support SMC 10 user lic 1001-2000	\$208.00	F2	2%	\$203.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SMC-U-10-11	SEL Support SMC 10 user lic 2001-5000	\$204.00	F2	2%	\$199.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SMC-U-10-2	SEL Support SMC 10 user lic 2-3	\$348.00	F2	2%	\$341.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SMC-U-10-3	SEL Support SMC 10 user lic 4-10	\$345.00	F2	2%	\$338.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SMC-U-10-4	SEL Support SMC 10 user lic 11-25	\$295.00	F2	2%	\$289.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SMC-U-10-5	SEL Support SMC 10 user lic 26-50	\$292.00	F2	2%	\$286.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SMC-U-10-6	SEL Support SMC 10 user lic 51-100	\$282.00	F2	2%	\$276.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SMC-U-10-7	SEL Support SMC 10 user lic 101-200	\$274.00	F2	2%	\$268.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SMC-U-10-8	SEL Support SMC 10 user lic 201-500	\$221.00	F2	2%	\$216.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SMC-U-10-9	SEL Support SMC 10 user lic 501-1000	\$212.00	F2	2%	\$207.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SMC-VRTV100	SEL Virtual SMC Support	\$1,059.00	F2	2%	\$1,037.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-S-SMC-8500	SEL Silver support SMC (30 users)	\$2,129.00	F2	2%	\$2,086.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-S-SMC-8650	SEL Silver support SMC (40 Users)	\$2,559.00	F2	2%	\$2,507.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MSVUSCFG2270F1-2	SEL Support Upg SCFG2270-F1 toF2 Silver	\$2,979.00	F2	2%	\$2,919.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MSVUSCFG2270F1-3	SEL Support Upg SCFG2270-F1 toF3 Silver	\$5,449.00	F2	2%	\$5,340.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MSVUSCFG2270F1-4	SEL Support Upg SCFG2270-F1 toF4 Silver	\$7,553.00	F2	2%	\$7,401.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MSVUSCFG2270F1-5	SEL Support Upg SCFG2270-F1 toF5 Silver	\$9,487.00	F2	2%	\$9,297.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MSVUSCFG2270F1-6	SEL Support Upg SCFG2270-F1 toF6 Silver	\$16,518.00	F2	2%	\$16,187.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MSVUSCFG2270F2-3	SEL Support Upg SCFG2270-F2 toF3 Silver	\$2,471.00	F2	2%	\$2,421.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MSVUSCFG2270F2-4	SEL Support Upg SCFG2270-F2 toF4 Silver	\$4,574.00	F2	2%	\$4,482.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MSVUSCFG2270F2-5	SEL Support Upg SCFG2270-F2 toF5 Silver	\$6,508.00	F2	2%	\$6,377.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MSVUSCFG2270F2-6	SEL Support Upg SCFG2270-F2 toF6 Silver	\$13,525.00	F2	2%	\$13,254.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MSVUSCFG2270F3-4	SEL Support Upg SCFG2270-F3 toF4 Silver	\$2,104.00	F2	2%	\$2,061.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MSVUSCFG2270F3-5	SEL Support Upg SCFG2270-F3 toF5 Silver	\$4,038.00	F2	2%	\$3,957.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MSVUSCFG2270F3-6	SEL Support Upg SCFG2270-F3 toF6 Silver	\$11,054.00	F2	2%	\$10,832.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MSVUSCFG2270F4-5	SEL Support Upg SCFG2270-F4 toF5 Silver	\$1,934.00	F2	2%	\$1,895.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MSVUSCFG2270F4-6	SEL Support Upg SCFG2270-F4 toF6 Silver	\$8,951.00	F2	2%	\$8,771.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MSVUSCFG2270F5-6	SEL Support Upg SCFG2270-F5 toF6 Silver	\$7,016.00	F2	2%	\$6,875.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MSVUSCNP2270F1-2	SEL Support Upg SCNP2270-F1 toF2 Silver	\$7,539.00	F2	2%	\$7,388.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MSVUSCNP2270F1-3	SEL Support Upg SCNP2270-F1 toF3 Silver	\$13,172.00	F2	2%	\$12,908.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MSVUSCNP2270F1-4	SEL Support Upg SCNP2270-F1 toF4 Silver	\$18,085.00	F2	2%	\$17,723.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MSVUSCNP2270F1-5	SEL Support Upg SCNP2270-F1 toF5 Silver	\$22,122.00	F2	2%	\$21,679.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MSVUSCNP2270F2-3	SEL Support Upg SCNP2270-F2 toF3 Silver	\$5,619.00	F2	2%	\$5,506.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MSVUSCNP2270F2-4	SEL Support Upg SCNP2270-F2 toF4 Silver	\$10,532.00	F2	2%	\$10,321.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MSVUSCNP2270F2-5	SEL Support Upg SCNP2270-F2 toF5 Silver	\$14,584.00	F2	2%	\$14,292.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MSVUSCNP2270F3-4	SEL Support Upg SCNP2270-F3 toF4 Silver	\$4,913.00	F2	2%	\$4,814.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MSVUSCNP2270F3-5	SEL Support Upg SCNP2270-F3 toF5 Silver	\$8,951.00	F2	2%	\$8,771.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MSVUSCNP2270F4-5	SEL Support Upg SCNP2270-F4 toF5 Silver	\$4,038.00	F2	2%	\$3,957.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-ZN1-BAS-SAM-F	SAM FULL 12M ZN1	\$320,000.00	F2	2%	\$313,600.00	\$320,000.00	\$320,000.00	\$320,000.00	\$0.00	\$0.00	\$320,000.00
5	M-ZN1-BAS-SAM-H	SAM HALF 12M ZN1	\$160,000.00	F2	2%	\$156,800.00	\$160,000.00	\$160,000.00	\$160,000.00	\$0.00	\$0.00	\$160,000.00
5	M-ZN2-BAS-SAM-F	SAM FULL 12M ZN2	\$280,000.00	F2	2%	\$274,400.00	\$280,000.00	\$280,000.00	\$280,000.00	\$0.00	\$0.00	\$280,000.00
5	M-ZN2-BAS-SAM-H	SAM HALF 12M ZN2	\$140,000.00	F2	2%	\$137,200.00	\$140,000.00	\$140,000.00	\$140,000.00	\$0.00	\$0.00	\$140,000.00
5	M-ZN3-BAS-SAM-F	SAM FULL 12M ZN3	\$230,000.00	F2	2%	\$225,400.00	\$230,000.00	\$230,000.00	\$230,000.00	\$0.00	\$0.00	\$230,000.00
5	M-ZN3-BAS-SAM-H	SAM HALF 12M ZN3	\$115,000.00	F2	2%	\$112,700.00	\$115,000.00	\$115,000.00	\$115,000.00	\$0.00	\$0.00	\$115,000.00
5	M-ZN4-BAS-SAM-F	SAM FULL 12M ZN4	\$180,000.00	F2	2%	\$176,400.00	\$180,000.00	\$180,000.00	\$180,000.00	\$0.00	\$0.00	\$180,000.00
5	M-ZN4-BAS-SAM-H	SAM HALF 12M ZN4	\$90,000.00	F2	2%	\$88,200.00	\$90,000.00	\$90,000.00	\$90,000.00	\$0.00	\$0.00	\$90,000.00
5	M-ZN5-BAS-SAM-F	SAM FULL 12M ZN5	\$125,000.00	F2	2%	\$122,500.00	\$125,000.00	\$125,000.00	\$125,000.00	\$0.00	\$0.00	\$125,000.00
5	M-ZN5-BAS-SAM-H	SAM HALF 12M ZN5	\$62,500.00	F2	2%	\$61,250.00	\$62,500.00	\$62,500.00	\$62,500.00	\$0.00	\$0.00	\$62,500.00
5	NIC-10G-2LR	SEL 2-PORT 10GBE LR NIC SPARE	\$16,994.00	F2	2%	\$16,654.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NIC-10G-2SR	SEL 2-PORT 10GBE SR MULT MODE NIC SP	\$13,494.00	F2	2%	\$13,224.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NIC-CSK-210G	SEL 2P 10GBE FIBER NIC-CSK SPARE-REQ SFP	\$15,288.00	F2	2%	\$14,982.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NIC-CSK-2TX	SEL 2-PORT 1GBE TX CAPTURE NIC-CSK SPARE	\$2,347.00	F2	2%	\$2,300.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NIC-CSK-4TX	SEL 4-PORT 1GBE TX CAPTURE NIC-CSK SPARE	\$3,524.00	F2	2%	\$3,453.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSS-AC-SM	SEL ADDED CAPACITY 5TB 1YR MAINTENANCE	\$776.00	F2	2%	\$760.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSS-AS-SM	SEL Added Site 1Yr Maintenance	\$824.00	F2	2%	\$807.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	NSS-BL-SM	SEL BASE LIC 1YR MAINTENANCE	\$4,706.00	F2	2%	\$4,611.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSS-MC-SM	SEL MULTI-COMPANY LIC-1YR MAINTENANCE	\$23,529.00	F2	2%	\$23,058.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSS-PS-AD	SEL PRO SVCS ONSITE - ADDITIONAL DAYS	\$2,353.00	F2	2%	\$2,305.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSS-PS-D1	SEL PRO SVCS ONSITE - DAY 1	\$2,941.00	F2	2%	\$2,882.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSS-PS-W48H	SEL Pro Svcs Remote Session 8H	\$2,353.00	F2	2%	\$2,305.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSS-PS-W4H	SEL Pro Svcs Remote Session 4H	\$1,176.00	F2	2%	\$1,152.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSS-UC-SM	SEL Added Users 1K 1yr Maintenance	\$565.00	F2	2%	\$553.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXADV3GC	SEL NX-ADV-3G-SSS-C)	\$2,492.16	F2	2%	\$2,442.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXADV3GC-I	SEL NX-ADV-3G-SSS-C)	\$2,915.83	F2	2%	\$2,857.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXADV3GC-K	SEL NX-ADV-3G-SSS-C)	\$2,588.31	F2	2%	\$2,536.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXADV3PC	SEL NX-ADV-3P-SSS-C)	\$2,967.36	F2	2%	\$2,908.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXADV3PC-I	SEL NX-ADV-3P-SSS-C)	\$3,471.81	F2	2%	\$3,402.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXADV3PC-K	SEL NX-ADV-3P-SSS-C)	\$3,081.84	F2	2%	\$3,020.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXADVC1003GC	SEL NX-ADVC-100-3G-SSS-C)	\$4,989.60	F2	2%	\$4,889.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXADVC1003GC-I	SEL NX-ADVC-100-3G-SSS-C)	\$5,837.83	F2	2%	\$5,721.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXADVC1003GC-K	SEL NX-ADVC-100-3G-SSS-C)	\$5,182.09	F2	2%	\$5,078.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXADVC1003PC	SEL NX-ADVC-100-3P-SSS-C)	\$5,940.00	F2	2%	\$5,821.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXADVC1003PC-I	SEL NX-ADVC-100-3P-SSS-C)	\$6,949.80	F2	2%	\$6,810.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXADVC1003PC-K	SEL NX-ADVC-100-3P-SSS-C)	\$6,169.16	F2	2%	\$6,045.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXADVC100GC	SEL NX-ADVC-100-G-SSS-C)	\$1,890.00	F2	2%	\$1,852.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXADVC100GC-I	SEL NX-ADVC-100-G-SSS-C)	\$2,211.30	F2	2%	\$2,167.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXADVC100GC-K	SEL NX-ADVC-100-G-SSS-C)	\$1,962.91	F2	2%	\$1,923.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXADVC100PC	SEL NX-ADVC-100-P-SSS-C)	\$2,250.00	F2	2%	\$2,205.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXADVC100PC-I	SEL NX-ADVC-100-P-SSS-C)	\$2,632.50	F2	2%	\$2,579.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXADVC100PC-K	SEL NX-ADVC-100-P-SSS-C)	\$2,336.80	F2	2%	\$2,290.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXADVGC	SEL NX-ADV-G-SSS-C)	\$944.00	F2	2%	\$925.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXADVGC-I	SEL NX-ADV-G-SSS-C)	\$1,104.48	F2	2%	\$1,082.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXADVGC-K	SEL NX-ADV-G-SSS-C)	\$980.42	F2	2%	\$960.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXADVPC	SEL NX-ADV-P-SSS-C)	\$1,124.00	F2	2%	\$1,101.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXADVPC-I	SEL NX-ADV-P-SSS-C)	\$1,315.08	F2	2%	\$1,288.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXADVPC-K	SEL NX-ADV-P-SSS-C)	\$1,167.36	F2	2%	\$1,144.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXENT3GC	SEL NX-ENT-3G-SSS-C)	\$3,878.16	F2	2%	\$3,800.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXENT3GC-I	SEL NX-ENT-3G-SSS-C)	\$4,537.45	F2	2%	\$4,446.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXENT3GC-K	SEL NX-ENT-3G-SSS-C)	\$4,027.78	F2	2%	\$3,947.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXENT3PC	SEL NX-ENT-3P-SSS-C)	\$4,617.36	F2	2%	\$4,525.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXENT3PC-I	SEL NX-ENT-3P-SSS-C)	\$5,402.31	F2	2%	\$5,294.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXENT3PC-K	SEL NX-ENT-3P-SSS-C)	\$4,795.49	F2	2%	\$4,699.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXENTC1003GC	SEL NX-ENTC-100-3G-SSS-C)	\$7,761.60	F2	2%	\$7,660.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXENTC1003GC-I	SEL NX-ENTC-100-3G-SSS-C)	\$9,081.07	F2	2%	\$8,899.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXENTC1003GC-K	SEL NX-ENTC-100-3G-SSS-C)	\$8,061.03	F2	2%	\$7,899.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXENTC1003PC	SEL NX-ENTC-100-3P-SSS-C)	\$9,240.00	F2	2%	\$9,055.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXENTC1003PC-I	SEL NX-ENTC-100-3P-SSS-C)	\$10,810.80	F2	2%	\$10,594.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXENTC1003PC-K	SEL NX-ENTC-100-3P-SSS-C)	\$9,596.47	F2	2%	\$9,404.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXENTC100GC	SEL NX-ENTC-100-G-SSS-C)	\$2,940.00	F2	2%	\$2,881.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXENTC100GC-I	SEL NX-ENTC-100-G-SSS-C)	\$3,439.80	F2	2%	\$3,371.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXENTC100GC-K	SEL NX-ENTC-100-G-SSS-C)	\$3,053.42	F2	2%	\$2,992.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXENTC100PC	SEL NX-ENTC-100-P-SSS-C)	\$3,500.00	F2	2%	\$3,430.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXENTC100PC-I	SEL NX-ENTC-100-P-SSS-C)	\$4,095.00	F2	2%	\$4,013.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXENTC100PC-K	SEL NX-ENTC-100-P-SSS-C)	\$3,635.03	F2	2%	\$3,562.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXENTGC	SEL NX-ENT-G-SSS-C)	\$1,469.00	F2	2%	\$1,439.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXENTGC-I	SEL NX-ENT-G-SSS-C)	\$1,718.73	F2	2%	\$1,684.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXENTGC-K	SEL NX-ENT-G-SSS-C)	\$1,525.67	F2	2%	\$1,495.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXENTPC	SEL NX-ENT-P-SSS-C)	\$1,749.00	F2	2%	\$1,714.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXENTPC-I	SEL NX-ENT-P-SSS-C)	\$2,046.33	F2	2%	\$2,005.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXENTPC-K	SEL NX-ENT-P-SSS-C)	\$1,816.47	F2	2%	\$1,780.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXSTD3GC	SEL NX-STD-3G-SSS-C)	\$1,106.16	F2	2%	\$1,084.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXSTD3GC-I	SEL NX-STD-3G-SSS-C)	\$1,294.21	F2	2%	\$1,268.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXSTD3GC-K	SEL NX-STD-3G-SSS-C)	\$1,148.84	F2	2%	\$1,125.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXSTD3PC	SEL NX-STD-3P-SSS-C)	\$1,317.36	F2	2%	\$1,291.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXSTD3PC-I	SEL NX-STD-3P-SSS-C)	\$1,541.31	F2	2%	\$1,510.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXSTD3PC-K	SEL NX-STD-3P-SSS-C)	\$1,368.18	F2	2%	\$1,340.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXSTDGC	SEL NX-STD-G-SSS-C)	\$419.00	F2	2%	\$410.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXSTDGC-I	SEL NX-STD-G-SSS-C)	\$490.23	F2	2%	\$480.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXSTDGC-K	SEL NX-STD-G-SSS-C)	\$435.17	F2	2%	\$426.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXSTDPC	SEL NX-STD-P-SSS-C)	\$499.00	F2	2%	\$489.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXSTDPC-I	SEL NX-STD-P-SSS-C)	\$583.83	F2	2%	\$572.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NXSTDPC-K	SEL NX-STD-P-SSS-C)	\$518.25	F2	2%	\$507.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ONSITEPRFSVC	SELECT NTPS Onsite Prof Svc (per Day)	\$2,647.06	F2	2%	\$2,594.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	P1Y-CS1000HAI	Select Prem S&M-1 Year- CS1000HA-ISLN	\$39,706.00	F2	2%	\$38,911.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	P1Y-CS100HAI	Select Prem S&M-1 Year- CS100HA-ISLN	\$13,235.00	F2	2%	\$12,970.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	P1Y-CS155HAI	Select Prem S&M-1 Year- CS155HA-ISLN	\$18,199.00	F2	2%	\$17,835.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	P1Y-CS2400HAI	Select Prem S&M-1 Year- CS2400HA-ISLN	\$52,941.00	F2	2%	\$51,882.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	P1Y-CS450HAI	Select Prem S&M-1 Year- CS450HA-ISLN	\$29,779.00	F2	2%	\$29,183.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	P1Y-CS45HAI	Select Prem S&M-1 Year- CS45HA-ISLN	\$8,272.00	F2	2%	\$8,106.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	P1Y-CS5000HAI	Select Prem S&M-1 Year- CS5000HA-ISLN	\$66,176.00	F2	2%	\$64,852.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	P1Y-ES1000HAI	Select Prem S&M-1 Year- ES1000HA-ISLN	\$26,471.00	F2	2%	\$25,941.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	P1Y-ES100HAI	Select Prem S&M-1 Year- ES100HA-ISLN	\$10,000.00	F2	2%	\$9,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	P1Y-ES155HAI	Select Prem S&M-1 Year- ES155HA-ISLN	\$12,132.00	F2	2%	\$11,889.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	P1Y-ES2400HAI	Select Prem S&M-1 Year- ES2400HA-ISLN	\$35,294.00	F2	2%	\$34,588.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	P1Y-ES450HAI	Select Prem S&M-1 Year- ES450HA-ISLN	\$19,853.00	F2	2%	\$19,455.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	P1Y-ES45HAI	Select Prem S&M-1 Year- ES45HA-ISLN	\$5,515.00	F2	2%	\$5,404.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	P1Y-ES5000HAI	Select Prem S&M-1 Year- ES5000HA-ISLN	\$44,118.00	F2	2%	\$43,235.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	P3Y-CS1000HAI	Select Prem S&M-3 Year- CS1000HA-ISLN	\$107,206.00	F2	2%	\$105,061.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	P3Y-CS100HAI	Select Prem S&M-3 Year- CS100HA-ISLN	\$35,735.00	F2	2%	\$35,020.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	P3Y-CS155HAI	Select Prem S&M-3 Year- CS155HA-ISLN	\$49,136.00	F2	2%	\$48,153.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	P3Y-CS2400HAI	Select Prem S&M-3 Year- CS2400HA-ISLN	\$142,941.00	F2	2%	\$140,082.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	P3Y-CS450HAI	Select Prem S&M-3 Year- CS450HA-ISLN	\$80,404.00	F2	2%	\$78,795.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	P3Y-CS45HAI	Select Prem S&M-3 Year- CS45HA-ISLN	\$22,335.00	F2	2%	\$21,888.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	P3Y-CS5000HAI	Select Prem S&M-3 Year- CS5000HA-ISLN	\$178,676.00	F2	2%	\$175,102.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	P3Y-ES1000HAI	Select Prem S&M-3 Year- ES1000HA-ISLN	\$71,471.00	F2	2%	\$70,041.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	P3Y-ES100HAI	Select Prem S&M-3 Year- ES100HA-ISLN	\$27,000.00	F2	2%	\$26,460.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	P3Y-ES155HAI	Select Prem S&M-3 Year- ES155HA-ISLN	\$32,757.00	F2	2%	\$32,101.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	P3Y-ES2400HAI	Select Prem S&M-3 Year- ES2400HA-ISLN	\$95,294.00	F2	2%	\$93,388.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	P3Y-ES450HAI	Select Prem S&M-3 Year- ES450HA-ISLN	\$53,603.00	F2	2%	\$52,530.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	P3Y-ES45HAI	Select Prem S&M-3 Year- ES45HA-ISLN	\$14,890.00	F2	2%	\$14,592.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	P3Y-ES5000HAI	Select Prem S&M-3 Year- ES5000HA-ISLN	\$119,118.00	F2	2%	\$116,735.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PREF-3-SB3810	SELECT: 3YR UPGRADE 7X24 NBD SPARE	\$426.00	F2	2%	\$417.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PREPAYTRAV	SELECT EST TRAVEL UNIT	\$500.00	F2	2%	\$490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PRFRD-1R-5800	SELECT: 1YR RENEW BASE WRTY	\$382.00	F2	2%	\$374.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PRFRD-1R-5802	SELECT: 1YR RENEW BASE WRTY	\$612.00	F2	2%	\$599.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PRFRD-3R-5800	SELECT: 3YR RENEW BASE WRTY	\$893.00	F2	2%	\$875.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PRFRD-3R-5802	3YR 7X24 RMT NBD SPARE	\$1,626.00	F2	2%	\$1,593.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PRFRD-3R-62X0	SELECT 3YR 7X24 RMT NBD SPARE	\$8,044.00	F2	2%	\$7,883.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PRIME-1R-5800	SELECT: 1YR RENEW 7X24 4HR ONSITE	\$703.00	F2	2%	\$688.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PRIME-1R-5802	SELECT: 1YR RENEW 7X24 4HR ONSITE	\$1,279.00	F2	2%	\$1,253.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PRIME-1U-5800	SELECT: 1YR UPGRD 7X24 4HR ONSITE	\$364.00	F2	2%	\$356.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PRIME-1U-5802	SELECT: 1YR UPGRD 7X24 4HR ONSITE	\$669.00	F2	2%	\$655.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PRIME-3R-5800	SELECT: 3YR RENEW 7X24 4HR ONSITE	\$1,855.00	F2	2%	\$1,817.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PRIME-3R-5802	SELECT: 3YR RENEW 7X24 4HR ONSITE	\$3,377.00	F2	2%	\$3,309.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PRIME-3U-5800	SELECT: 3YR UPGRD 7X24 4HR ONSITE	\$1,518.00	F2	2%	\$1,487.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PRIME-3U-5802	3YR 7X24 RMT 4HR ONSITE	\$2,766.00	F2	2%	\$2,710.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PRIME-3U-62X0	SELECT 3YR 7X24 RMT 4HR ONSITE	\$13,684.00	F2	2%	\$13,410.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PROFSERV1DAY	SELECT NTPS Professional Svc (per day)	\$2,647.00	F2	2%	\$2,594.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PRS-1D	SEL ONE DAY PROSER EXCLUDE EXPENSES	\$3,441.00	F2	2%	\$3,372.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PRS-2D	SEL TWO DAYS PROSER EXCLUDE EXPENSES	\$6,882.00	F2	2%	\$6,744.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-APP-BASE-US-5	SEL Splunk PS Prem App Config 5 days	\$14,706.00	F2	2%	\$14,411.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-APP-PKG-US-15	SEL Splunk Serv DepU&PremApp Cfg 15 days	\$44,118.00	F2	2%	\$43,235.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ADME	Impl for AV Data Migration Export	\$10,650.00	F2	2%	\$10,437.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DLMVTU	Upgrade DLm VTE	\$9,850.00	F2	2%	\$9,653.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VMNOLR	Design and Impl for Oracle Local Rep	\$13,770.00	F2	2%	\$13,494.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-XTVSI	Virtual Infrastructure Module - XtremIO	\$1,770.00	F2	2%	\$1,734.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-COP-AVADIG	Avamar Design and Imp Guidance	\$1,060.00	F2	2%	\$1,038.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-COP-DDDIG	Data Domain Design & Imp Guidance	\$980.00	F2	2%	\$960.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-COP-RPDIG	RecoverPoint Design & Imp Guidance	\$1,040.00	F2	2%	\$1,019.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-COP-SYMDIG	Symm Design and Implement Guidance	\$2,280.00	F2	2%	\$2,214.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-COP-VNXDIG	VNX Block Design & Imp Guidance	\$1,090.00	F2	2%	\$1,068.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-ASDRES	SRM SUITE RESIDENTS (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-BRSRES	CUSTOM RESIDENCY SERVICE, BRS (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-BURRES	BURA RESIDENCY (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-CSRES	CSS PERSONALIZED SUPPORT SERVICES (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-CTORES	RESIDENCY FOR SERVICE ASSURANCE SUITE (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-CTXRES	EMC Residency for Connectrix - Custom (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-DCDRES	DCD OPERATIONS RESIDENCY (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-ESDRES	CUSTOM RESIDENCY SERVICE, ESD (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-EXPECS	BILLABLE EXPENSE ECS (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-EXPENC	BILLABLE EXPENSE EMC (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-EXPIIG	IIG EXPENSE (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-EXPLS	IIG LIFE SCIENCES LABOR EXPENSES (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-EXPSMA	BILLABLE EXPENSE SMARTS (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-EXPVAC	BILLABLE EXPENSE FOR VMWARE (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-EXPXHV	BILLABLE EXPENSE XHIVE (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-FEDASDRES	CUSTOM RESIDENCY SERVICE, ASD (Fed Div) (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-FEDCTORES	FEDERAL CUSTOM RESIDENCY FOR CTO (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-FEDCTXRES	Federal Custom Connectivity Residency (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-FEDDCDRES	DCD Operations Residency (Fed Div) (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-FEDDPRES	All Inclusive Custom DPAD Residency (Fe (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-FEDESRES	Custom Residency Service, ESD (Fed Div) (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-FEDFLRES	Custom Residency Service, Flash (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-FEDISRES	Operational Residency for Isilon (Fed D (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-FEDUSDRES	CUSTOM RESIDENCY SERVICE, USD (Fed Div) (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-FLRES	Custom Residency Service Flash (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-ISRES	ISILON RESIDENCY CUSTOM OFFERING (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-RESAT	Atmos Custom Residency (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-RESS1	SourceOne Custom Residency (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-SMTRES	SMARTS RESIDENCY (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-TRARES	30DAY TRANSITION RESIDENT (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-USDRES	CUSTOM RESIDENCY SERVICE, USD (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-DAY-US	SEL Splunk Prof Services Daily Rate	\$2,941.00	F2	2%	\$2,882.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-DEP-US-5	SEL Splunk PS Deployment 5 Days	\$14,706.00	F2	2%	\$14,411.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ENTDEP-LRG-US	SEL Splunk PS Ent Deployment - Large	\$117,647.00	F2	2%	\$115,294.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	PS-ENTDEP-MED-US	SEL Splunk PS Ent Deployment - Medium	\$58,824.00	F2	2%	\$57,647.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ENTDEP-SM-US	SEL Splunk PS Ent Deployment - Small	\$29,412.00	F2	2%	\$28,823.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-HU-US	SEL Splunk Analytics Hadoop PS 10 Days	\$29,412.00	F2	2%	\$28,823.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PSJMPSTRTBASX	SELECT NTPS ONSITE IMPLMNTN SVC (3-DAY)	\$9,529.00	F2	2%	\$9,338.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PSJMPSTRTADX	SELECT NTPS ONSITE IMPLMNTN SVC (ADD 1DY)	\$2,647.00	F2	2%	\$2,594.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PM-DAY-US	SEL Splunk PS Remote Proj Mgmt - Daily	\$1,765.00	F2	2%	\$1,729.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PREM-US	SEL Splunk PS Premium Daily Rate	\$4,118.00	F2	2%	\$4,035.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-REMOTE-DAY	SEL Splunk PS Remote Services Daily Rate	\$2,118.00	F2	2%	\$2,075.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PSSABASEX	SELECT NTPS ONSITE STORASSMNT ENTERPRISE	\$26,471.00	F2	2%	\$25,941.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-TECH-LRG-US	SEL Splunk PS Technical Assessment Large	\$29,412.00	F2	2%	\$28,823.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-TECH-SM-US	SEL Splunk PS Technical Assessment Small	\$14,706.00	F2	2%	\$14,411.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-TRAVELDAYX	SELECT NTPS PROF SVC TRAVEL DAY (PR DAY)	\$1,588.00	F2	2%	\$1,556.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-UPGRD-LRG-US	SEL Splunk PS Upgrade - Large	\$44,118.00	F2	2%	\$43,235.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-UPGRD-MED-US	SEL Splunk PS Upgrade - Medium	\$29,412.00	F2	2%	\$28,823.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-UPGRD-SM-US	SEL Splunk PS Upgrade - Small	\$14,706.00	F2	2%	\$14,411.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1A-BRRES	Backup RES IS 2-5yrs Exp	\$39,380.00	F2	2%	\$38,592.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1B-DAOPRES1M	Residency for Data Availability: Ops. 1M	\$45,100.00	F2	2%	\$44,198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1B-DAOPRES3M	Residency for Data Availability: Ops. 3M	\$128,540.00	F2	2%	\$125,969.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1B-DBPTR	Dbase Tier RES Sr IS 4-7yrs Exp	\$46,320.00	F2	2%	\$45,393.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1B-DCRES	Data Warehse RES Sr IS 4-7yrs Exp	\$42,900.00	F2	2%	\$42,042.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1B-DPOPRES1M	Residency for Data Protection: Ops. 1M	\$45,100.00	F2	2%	\$44,198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1B-DPOPRES3M	Residency for Data Protection: Ops. 3M	\$128,540.00	F2	2%	\$125,969.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1B-DSDOPRES1M	DSSD Operational Res 1M	\$45,100.00	F2	2%	\$44,198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1B-DSDOPRES3M	DSSD Operational Res 3M	\$128,540.00	F2	2%	\$125,969.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1B-ECSOPRES1M	Operational Residency for ECS	\$45,100.00	F2	2%	\$44,198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1B-ECSOPRES3M	Operational Residency for ECS	\$128,540.00	F2	2%	\$125,969.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1B-ESBOPRES1M	Residency for ESD Block Only: Oper. 1M	\$45,100.00	F2	2%	\$44,198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1B-ESBOPRES3M	Residency for ESD Block Only: Oper. 3M	\$128,540.00	F2	2%	\$125,969.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1B-ESUOPRES1M	Residency for ESD: Operational 1 Month	\$45,100.00	F2	2%	\$44,198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1B-ESUOPRES3M	Residency for ESD: Operational 3 Month	\$128,540.00	F2	2%	\$125,969.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1B-ISIOPRES1M	Isilon Sr IS Operational Resident - 1m	\$45,100.00	F2	2%	\$44,198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1B-ISIOPRES3M	Isilon Sr IS Operational Resident - 3m	\$128,540.00	F2	2%	\$125,969.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1B-MFOPRES1M	Residency for Mainframe: Ops. 1M	\$45,100.00	F2	2%	\$44,198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1B-MFOPRES3M	Residency for Mainframe: Ops. 3M	\$128,540.00	F2	2%	\$125,969.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1B-S1OPRES1M	Residency for Data Archive: Ops. 1M	\$45,100.00	F2	2%	\$44,198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1B-S1OPRES3M	Residency for Data Archive: Ops. 3M	\$128,540.00	F2	2%	\$125,969.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1B-SASOPRES1M	Residency for Service Assurance Suite	\$45,100.00	F2	2%	\$44,198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1B-SASOPRES3M	Residency for Service Assurance Suite	\$128,540.00	F2	2%	\$125,969.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1B-SRMOPRES1M	Residency for VIPR SRM - One Month	\$45,100.00	F2	2%	\$44,198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1B-SRMOPRES3M	Residency for VIPR SRM - Three Month	\$128,540.00	F2	2%	\$125,969.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1B-UOPRES1M	Operational Residency for Unity - 1M	\$45,100.00	F2	2%	\$44,198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1B-UOPRES3M	Operational Residency for Unity - 3M	\$128,540.00	F2	2%	\$125,969.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1B-USBOPRES1M	Residency for USD Block Only: Oper. 1M	\$45,100.00	F2	2%	\$44,198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1B-USBOPRES3M	Residency for USD Block Only: Oper. 3M	\$128,540.00	F2	2%	\$125,969.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1B-USUOPRES1M	Residency for USD: Operational 1 Month	\$45,100.00	F2	2%	\$44,198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1B-USUOPRES3M	Residency for USD: Operational 3 Month	\$128,540.00	F2	2%	\$125,969.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1B-VICOPRES1M	Residency for VIPR Controller One Month	\$45,100.00	F2	2%	\$44,198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1B-VICOPRES3M	Residency for VIPR Controller 3 Month	\$128,540.00	F2	2%	\$125,969.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1B-VMNTWRK1M	Residency for Network Virtualization 1M	\$51,700.00	F2	2%	\$50,666.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1B-VMNTWRK3M	Residency for Network Virtualization 3M	\$139,370.00	F2	2%	\$136,582.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1B-VMRES	VMware RES Sr IS 4-7yrs Exp	\$45,100.00	F2	2%	\$44,198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1B-VRA1M	Residency for vRealize Automation - 1M	\$51,700.00	F2	2%	\$50,666.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1B-VRA3M	Residency for vRealize Automation - 3M	\$139,370.00	F2	2%	\$136,582.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1B-VROPS1M	Residency for vRealize Operations - 1M	\$51,700.00	F2	2%	\$50,666.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1B-VROPS3M	Residency for vRealize Operations - 3M	\$139,370.00	F2	2%	\$136,582.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1-DBRES3	Dbase Tier RES 90 Day 4-7yrs Exp	\$132,020.00	F2	2%	\$129,379.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1-DCRES3	DataWarehse RES 90 Day 7+yrs Exp	\$139,370.00	F2	2%	\$136,582.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1-DLRES3	DLM RES 90 Day 4-7yrs Exp	\$128,540.00	F2	2%	\$125,969.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1J-BRRES	Backup RES Assoc IS <2yr Exp	\$34,430.00	F2	2%	\$33,741.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1S-DATRRES1M	Residency for Data Availabty: Trans. 1M	\$51,700.00	F2	2%	\$50,666.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1S-DATRRES3M	Residency for Data Availabty: Trans. 3M	\$139,370.00	F2	2%	\$136,582.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1S-DCRES	Data Warehse RES Sr SA 7+yrs Exp	\$48,900.00	F2	2%	\$47,922.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1S-DPTRRES1M	Residency for Data Protection: Trans. 1M	\$51,700.00	F2	2%	\$50,666.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1S-DPTRRES3M	Residency for Data Protection: Trans. 3M	\$139,370.00	F2	2%	\$136,582.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1S-DSDTRES1M	DSSD Transitional Residency 1M	\$51,700.00	F2	2%	\$50,666.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1S-DSDTRES3M	DSSD Transitional Res 3M	\$139,370.00	F2	2%	\$136,582.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1S-ESBTRES1M	Residency for ESD Block Only: Tran. 1M	\$51,700.00	F2	2%	\$50,666.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1S-ESBTRES3M	Residency for ESD Block Only: Tran. 3M	\$139,370.00	F2	2%	\$136,582.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1S-ESUTRES1M	Residency for ESD: Transitional 1 Month	\$51,700.00	F2	2%	\$50,666.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1S-ESUTRES3M	Residency for ESD: Transitional 3 Month	\$139,370.00	F2	2%	\$136,582.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1S-ISITRRES1M	Isilon Sr SA Transitional Resident - 1m	\$51,700.00	F2	2%	\$50,666.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1S-ISITRRES3M	Isilon Sr SA Transitional Resident - 3m	\$139,370.00	F2	2%	\$136,582.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1S-ISOPR	Isilon Op RES Sr SA 7+yrs Exp	\$51,700.00	F2	2%	\$50,666.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1S-MFTRRES1M	Residency for Mainframe: Trans. 1M	\$51,700.00	F2	2%	\$50,666.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1S-MFTRRES3M	Residency for Mainframe: Trans. 3M	\$139,370.00	F2	2%	\$136,582.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1S-S1TRRES1M	Residency for Data Archive: Trans. 1M	\$51,700.00	F2	2%	\$50,666.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1S-S1TRRES3M	Residency for Data Archive: Trans. 3M	\$139,370.00	F2	2%	\$136,582.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1S-USBTRRES1M	Residency for USD Block Only: Tran. 1M	\$51,700.00	F2	2%	\$50,666.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1S-USBTRRES3M	Residency for USD Block Only: Tran. 3M	\$139,370.00	F2	2%	\$136,582.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1S-USUTRES1M	Residency for USD: Transitional 1 Month	\$51,700.00	F2	2%	\$50,666.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	PS-ZN1S-USUTRRES3M	Residency for USD: Transitional 3 Month	\$139,370.00	F2	2%	\$136,582.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1S-UTRRES1M	Transitional Residency for Unity - 1M	\$51,700.00	F2	2%	\$50,666.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1S-UTRRES3M	Transitional Residency for Unity - 3M	\$139,370.00	F2	2%	\$136,582.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1S-VMRES	VMware RES Sr SA 7+yrs Exp	\$51,700.00	F2	2%	\$50,666.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1-VMRES3	VMware RES 90 Day 7+yrs Exp	\$147,350.00	F2	2%	\$144,403.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2A-BRRES	Backup RES IS 2-5yrs Exp	\$27,500.00	F2	2%	\$26,950.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2B-BRLV1	BURA OPS RESIDENCY LVL1	\$30,800.00	F2	2%	\$30,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2B-BRRES	Backup RES, Sr IS, 4-7yrs Exp	\$30,800.00	F2	2%	\$30,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2B-DAOPRES1M	Residency for Data Availability: Ops. 1M	\$30,800.00	F2	2%	\$30,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2B-DAOPRES3M	Residency for Data Availability: Ops. 3M	\$87,780.00	F2	2%	\$86,024.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2B-DBPTR	Dbase Tier RES Sr IS 4-7yrs Exp	\$34,000.00	F2	2%	\$33,320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2B-DPOPRES1M	Residency for Data Protection: Ops. 1M	\$30,800.00	F2	2%	\$30,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2B-DPOPRES3M	Residency for Data Protection: Ops. 3M	\$87,780.00	F2	2%	\$86,024.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2B-DSDOPRES1M	DSSD Operational Res 1M	\$30,800.00	F2	2%	\$30,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2B-DSDOPRES3M	DSSD Operational Res 3M	\$87,780.00	F2	2%	\$86,024.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2B-ECSOPRES1M	Operational Residency for ECS	\$30,800.00	F2	2%	\$30,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2B-ECSOPRES3M	Operational Residency for ECS	\$87,780.00	F2	2%	\$86,024.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2B-ESBOPRES1M	Residency for ESD Block Only: Oper. 1M	\$30,800.00	F2	2%	\$30,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2B-ESBOPRES3M	Residency for ESD Block Only: Oper. 3M	\$87,780.00	F2	2%	\$86,024.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2B-ESUOPRES1M	Residency for ESD: Operational 1 Month	\$30,800.00	F2	2%	\$30,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2B-ESUOPRES3M	Residency for ESD: Operational 3 Month	\$87,780.00	F2	2%	\$86,024.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2B-ISIOPRES1M	Isilon Sr IS Operational Resident - 1m	\$30,800.00	F2	2%	\$30,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2B-ISIOPRES3M	Isilon Sr IS Operational Resident - 3m	\$87,780.00	F2	2%	\$86,024.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2B-MFOPRES1M	Residency for Mainframe: Ops. 1M	\$30,800.00	F2	2%	\$30,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2B-MFOPRES3M	Residency for Mainframe: Ops. 3M	\$87,780.00	F2	2%	\$86,024.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2B-S1OPRES1M	Residency for Data Archive: Ops. 1M	\$30,800.00	F2	2%	\$30,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2B-S1OPRES3M	Residency for Data Archive: Ops. 3M	\$87,780.00	F2	2%	\$86,024.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2B-SASOPRES1M	Residency for Service Assurance Suite	\$30,800.00	F2	2%	\$30,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2B-SASOPRES3M	Residency for Service Assurance Suite	\$87,780.00	F2	2%	\$86,024.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2B-SRMOPRES1M	Residency for VIPR SRM - One Month	\$30,800.00	F2	2%	\$30,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2B-SRMOPRES3M	Residency for VIPR SRM - Three Month	\$87,780.00	F2	2%	\$86,024.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2B-UOPRES1M	Operational Residency for Unity - 1M	\$30,800.00	F2	2%	\$30,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2B-UOPRES3M	Operational Residency for Unity - 3M	\$87,780.00	F2	2%	\$86,024.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2B-USBOPRES1M	Residency for USD Block Only: Oper. 1M	\$30,800.00	F2	2%	\$30,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2B-USBOPRES3M	Residency for USD Block Only: Oper. 3M	\$87,780.00	F2	2%	\$86,024.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2B-USUOPRES1M	Residency for USD: Operational 1 Month	\$30,800.00	F2	2%	\$30,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2B-USUOPRES3M	Residency for USD: Operational 3 Month	\$87,780.00	F2	2%	\$86,024.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2B-VICOPRES1M	Residency for VIPR Controller One Month	\$30,800.00	F2	2%	\$30,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2B-VICOPRES3M	Residency for VIPR Controller 3 Month	\$87,780.00	F2	2%	\$86,024.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2B-VMNTWRK1M	Residency for Network Virtualization 1M	\$40,810.00	F2	2%	\$39,993.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2B-VMNTWRK3M	Residency for Network Virtualization 3M	\$111,150.00	F2	2%	\$108,927.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2B-VMRES	VMware RES Sr IS 4-7yrs Exp	\$30,800.00	F2	2%	\$30,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2B-VRA1M	Residency for vRealize Automation - 1M	\$40,810.00	F2	2%	\$39,993.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2B-VRA3M	Residency for vRealize Automation - 3M	\$111,150.00	F2	2%	\$108,927.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2B-VROPS1M	Residency for vRealize Operations - 1M	\$40,810.00	F2	2%	\$39,993.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2B-VROPS3M	Residency for vRealize Operations - 3M	\$111,150.00	F2	2%	\$108,927.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2-DBRES3	Dbase Tier RES 90 Day 4-7yrs Exp	\$96,900.00	F2	2%	\$94,962.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2-DCRES3	DataWarehouse RES 90 Day 7+yrs Exp	\$111,150.00	F2	2%	\$108,927.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2J-BRRES	Backup RES Assoc IS <2yr Exp	\$21,670.00	F2	2%	\$21,236.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2S-DATRRES1M	Residency for Data Availabty:: Trans. 1M	\$40,810.00	F2	2%	\$39,993.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2S-DATRRES3M	Residency for Data Availabty:: Trans. 3M	\$111,150.00	F2	2%	\$108,927.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2S-DCRES	Data Warehouse RES, Sr SA, 7+yrs Exp	\$39,000.00	F2	2%	\$38,220.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2S-DPTRRES1M	Residency for Data Protection: Trans. 1M	\$40,810.00	F2	2%	\$39,993.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2S-DPTRRES3M	Residency for Data Protection: Trans. 3M	\$111,150.00	F2	2%	\$108,927.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2S-DSDTRRES1M	DSSD Transitional Residency 1M	\$40,810.00	F2	2%	\$39,993.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2S-DSDTRRES3M	DSSD Transitional Res 3M	\$111,150.00	F2	2%	\$108,927.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2S-ESBTRRES1M	Residency for ESD Block Only: Tran. 1M	\$40,810.00	F2	2%	\$39,993.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2S-ESBTRRES3M	Residency for ESD Block Only: Tran. 3M	\$111,150.00	F2	2%	\$108,927.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2S-ESUTRRES1M	Residency for ESD: Transitional 1 Month	\$40,810.00	F2	2%	\$39,993.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2S-ESUTRRES3M	Residency for ESD: Transitional 3 Month	\$111,150.00	F2	2%	\$108,927.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2S-ISITRRES1M	Isilon Sr SA Transitional Resident - 1m	\$40,810.00	F2	2%	\$39,993.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2S-ISITRRES3M	Isilon Sr SA Transitional Resident - 3m	\$111,150.00	F2	2%	\$108,927.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2S-ISOPR	Isilon Op RES Sr SA 7+yrs Exp	\$40,810.00	F2	2%	\$39,993.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2S-MFTRRES1M	Residency for Mainframe: Trans. 1M	\$40,810.00	F2	2%	\$39,993.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2S-MFTRRES3M	Residency for Mainframe: Trans. 3M	\$111,150.00	F2	2%	\$108,927.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2S-S1TRRES1M	Residency for Data Archive: Trans. 1M	\$40,810.00	F2	2%	\$39,993.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2S-S1TRRES3M	Residency for Data Archive: Trans. 3M	\$111,150.00	F2	2%	\$108,927.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2S-USBTRRES1M	Residency for USD Block Only: Tran. 1M	\$40,810.00	F2	2%	\$39,993.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2S-USBTRRES3M	Residency for USD Block Only: Tran. 3M	\$111,150.00	F2	2%	\$108,927.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2S-USUTRRES1M	Residency for USD: Transitional 1 Month	\$40,810.00	F2	2%	\$39,993.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2S-USUTRRES3M	Residency for USD: Transitional 3 Month	\$111,150.00	F2	2%	\$108,927.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2S-UTRRES1M	Transitional Residency for Unity - 1M	\$40,810.00	F2	2%	\$39,993.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2S-UTRRES3M	Transitional Residency for Unity - 3M	\$111,150.00	F2	2%	\$108,927.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2S-VMRES	VMware RES Sr SA 7+yrs Exp	\$40,810.00	F2	2%	\$39,993.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2-VMRES3	VMware RES 90 Day 7+yrs Exp	\$116,310.00	F2	2%	\$113,983.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3A-BRRES	Backup RES IS 2-5yrs Exp	\$22,660.00	F2	2%	\$22,206.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3B-BRLV1	BURA OPS RESIDENCY LVL1	\$26,800.00	F2	2%	\$26,264.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3B-BRRES	Backup RES, Sr IS, 4-7yrs Exp	\$26,800.00	F2	2%	\$26,264.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3B-DAOPRES1M	Residency for Data Availability: Ops. 1M	\$26,800.00	F2	2%	\$26,264.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3B-DAOPRES3M	Residency for Data Availability: Ops. 3M	\$76,380.00	F2	2%	\$74,852.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	PS-ZN3B-DBPTR	Dbase Tier RES Sr IS 4-7yrs Exp	\$27,570.00	F2	2%	\$27,018.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3B-DCRES	Data Warehouse RES, Sr IS, 4-7yrs Exp	\$26,300.00	F2	2%	\$25,774.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3B-DPOPRES1M	Residency for Data Protection: Ops. 1M	\$26,800.00	F2	2%	\$26,264.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3B-DPOPRES3M	Residency for Data Protection: Ops. 3M	\$76,380.00	F2	2%	\$74,852.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3B-DSDOPRES1M	DSSD Operational Res 1M	\$26,800.00	F2	2%	\$26,264.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3B-DSDOPRES3M	DSSD Operational Res 3M	\$76,380.00	F2	2%	\$74,852.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3B-ECSOPRES1M	Operational Residency for ECS	\$26,800.00	F2	2%	\$26,264.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3B-ECSOPRES3M	Operational Residency for ECS	\$76,380.00	F2	2%	\$74,852.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3B-ESBOPRES1M	Residency for ESD Block Only: Oper. 1M	\$26,800.00	F2	2%	\$26,264.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3B-ESBOPRES3M	Residency for ESD Block Only: Oper. 3M	\$76,380.00	F2	2%	\$74,852.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3B-ESUOPRES1M	Residency for ESD: Operational 1 Month	\$26,800.00	F2	2%	\$26,264.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3B-ESUOPRES3M	Residency for ESD: Operational 3 Month	\$76,380.00	F2	2%	\$74,852.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3B-ISIOPRES1M	Isilon Sr IS Operational Resident - 1m	\$26,800.00	F2	2%	\$26,264.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3B-ISIOPRES3M	Isilon Sr IS Operational Resident - 3m	\$76,380.00	F2	2%	\$74,852.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3B-MFOPRES1M	Residency for Mainframe: Ops. 1M	\$26,800.00	F2	2%	\$26,264.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3B-MFOPRES3M	Residency for Mainframe: Ops. 3M	\$76,380.00	F2	2%	\$74,852.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3B-S1OPRES1M	Residency for Data Archive: Ops. 1M	\$26,800.00	F2	2%	\$26,264.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3B-S1OPRES3M	Residency for Data Archive: Ops. 3M	\$76,380.00	F2	2%	\$74,852.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3B-SASOPRES1M	Residency for Service Assurance Suite	\$26,800.00	F2	2%	\$26,264.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3B-SASOPRES3M	Residency for Service Assurance Suite	\$76,380.00	F2	2%	\$74,852.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3B-SRMOPRES1M	Residency for VIPR SRM - One Month	\$26,800.00	F2	2%	\$26,264.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3B-SRMOPRES3M	Residency for VIPR SRM - Three Month	\$76,380.00	F2	2%	\$74,852.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3B-UOPRES1M	Operational Residency for Unity - 1M	\$26,800.00	F2	2%	\$26,264.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3B-UOPRES3M	Operational Residency for Unity - 3M	\$76,380.00	F2	2%	\$74,852.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3B-USBOPRES1M	Residency for USD Block Only: Oper. 1M	\$26,800.00	F2	2%	\$26,264.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3B-USBOPRES3M	Residency for USD Block Only: Oper. 3M	\$76,380.00	F2	2%	\$74,852.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3B-USUOPRES1M	Residency for USD: Operational 1 Month	\$26,800.00	F2	2%	\$26,264.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3B-USUOPRES3M	Residency for USD: Operational 3 Month	\$76,380.00	F2	2%	\$74,852.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3B-VICOPRES1M	Residency for VIPR Controller One Month	\$26,800.00	F2	2%	\$26,264.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3B-VICOPRES3M	Residency for VIPR Controller 3 Month	\$76,380.00	F2	2%	\$74,852.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3B-VMNTWRK1M	Residency for Network Virtualization 1M	\$31,240.00	F2	2%	\$30,615.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3B-VMNTWRK3M	Residency for Network Virtualization 3M	\$86,360.00	F2	2%	\$84,632.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3B-VMRES	VMware RES Sr IS 4-7yrs Exp	\$26,800.00	F2	2%	\$26,264.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3B-VRA1M	Residency for vRealize Automation - 1M	\$31,240.00	F2	2%	\$30,615.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3B-VRA3M	Residency for vRealize Automation - 3M	\$86,360.00	F2	2%	\$84,632.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3B-VROPS1M	Residency for vRealize Operations - 1M	\$31,240.00	F2	2%	\$30,615.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3B-VROPS3M	Residency for vRealize Operations - 3M	\$86,360.00	F2	2%	\$84,632.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3-DBRES3	Dbase Tier RES 90 Day 4-7yrs Exp	\$78,580.00	F2	2%	\$77,008.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3-DCRES3	Data Warehouse RES 90 Day 7+yrs Exp	\$86,360.00	F2	2%	\$84,632.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3J-BRRES	Backup RES Assoc IS <2yr Exp	\$19,030.00	F2	2%	\$18,649.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3S-DATRRES1M	Residency for Data Availability: Trans. 1M	\$31,240.00	F2	2%	\$30,615.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3S-DATRRES3M	Residency for Data Availability: Trans. 3M	\$86,360.00	F2	2%	\$84,632.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3S-DCRES	Data Warehouse RES, Sr SA, 7+yrs Exp	\$30,300.00	F2	2%	\$29,694.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3S-DPTRRES1M	Residency for Data Protection: Trans. 1M	\$31,240.00	F2	2%	\$30,615.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3S-DPTRRES3M	Residency for Data Protection: Trans. 3M	\$86,360.00	F2	2%	\$84,632.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3S-DSDTRRES1M	DSSD Transitional Residency 1M	\$31,240.00	F2	2%	\$30,615.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3S-DSDTRRES3M	DSSD Transitional Res 3M	\$86,360.00	F2	2%	\$84,632.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3S-ESBTRRES1M	Residency for ESD Block Only: Tran. 1M	\$31,240.00	F2	2%	\$30,615.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3S-ESBTRRES3M	Residency for ESD Block Only: Tran. 3M	\$86,360.00	F2	2%	\$84,632.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3S-ESUTRRES1M	Residency for ESD: Transitional 1 Month	\$31,240.00	F2	2%	\$30,615.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3S-ESUTRRES3M	Residency for ESD: Transitional 3 Month	\$86,360.00	F2	2%	\$84,632.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3S-ISITRRES1M	Isilon Sr SA Transitional Resident - 1m	\$31,240.00	F2	2%	\$30,615.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3S-ISITRRES3M	Isilon Sr SA Transitional Resident - 3m	\$86,360.00	F2	2%	\$84,632.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3S-ISOPR	Isilon Op RES Sr SA 7+yrs Exp	\$31,240.00	F2	2%	\$30,615.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3S-MFTRRES1M	Residency for Mainframe: Trans. 1M	\$31,240.00	F2	2%	\$30,615.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3S-MFTRRES3M	Residency for Mainframe: Trans. 3M	\$86,360.00	F2	2%	\$84,632.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3S-S1TRRES1M	Residency for Data Archive: Trans. 1M	\$31,240.00	F2	2%	\$30,615.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3S-S1TRRES3M	Residency for Data Archive: Trans. 3M	\$86,360.00	F2	2%	\$84,632.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3S-USBTRRES1M	Residency for USD Block Only: Tran. 1M	\$31,240.00	F2	2%	\$30,615.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3S-USBTRRES3M	Residency for USD Block Only: Tran. 3M	\$86,360.00	F2	2%	\$84,632.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3S-USUTRRES1M	Residency for USD: Transitional 1 Month	\$31,240.00	F2	2%	\$30,615.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3S-USUTRRES3M	Residency for USD: Transitional 3 Month	\$86,360.00	F2	2%	\$84,632.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3S-UTRRES1M	Transitional Residency for Unity - 1M	\$31,240.00	F2	2%	\$30,615.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3S-UTRRES3M	Transitional Residency for Unity - 3M	\$86,360.00	F2	2%	\$84,632.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3S-VMRES	VMware RES Sr SA 7+yrs Exp	\$31,240.00	F2	2%	\$30,615.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3-VMRES3	VMware RES 90 Day 7+yrs Exp	\$89,040.00	F2	2%	\$87,259.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4A-BRRES	Backup RES IS 2-5yrs Exp	\$16,170.00	F2	2%	\$15,846.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4B-BRLV1	BURA OPS RESIDENCY LVL1	\$19,300.00	F2	2%	\$18,914.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4B-BRRES	Backup RES, Sr IS, 4-7yrs Exp	\$19,300.00	F2	2%	\$18,914.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4B-DAOPRES1M	Residency for Data Availability: Ops. 1M	\$19,300.00	F2	2%	\$18,914.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4B-DAOPRES3M	Residency for Data Availability: Ops. 3M	\$55,010.00	F2	2%	\$53,909.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4B-DBPTR	Dbase Tier RES Sr IS 4-7yrs Exp	\$19,770.00	F2	2%	\$19,374.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4B-DCRES	Data Warehouse RES, Sr IS, 4-7yrs Exp	\$19,400.00	F2	2%	\$19,012.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4B-DPOPRES1M	Residency for Data Protection: Ops. 1M	\$19,300.00	F2	2%	\$18,914.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4B-DPOPRES3M	Residency for Data Protection: Ops. 3M	\$55,010.00	F2	2%	\$53,909.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4B-DSDOPRES1M	DSSD Operational Res 1M	\$19,300.00	F2	2%	\$18,914.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4B-DSDOPRES3M	DSSD Operational Res 3M	\$55,010.00	F2	2%	\$53,909.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4B-ECSOPRES1M	Operational Residency for ECS	\$19,300.00	F2	2%	\$18,914.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4B-ECSOPRES3M	Operational Residency for ECS	\$55,010.00	F2	2%	\$53,909.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4B-ESBOPRES1M	Residency for ESD Block Only: Oper. 1M	\$19,300.00	F2	2%	\$18,914.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	PS-ZN4B-ESBOPRES3M	Residency for ESD Block Only: Oper. 3M	\$55,010.00	F2	2%	\$53,909.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4B-ESUOPRES1M	Residency for ESD: Operational 1 Month	\$19,300.00	F2	2%	\$18,914.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4B-ESUOPRES3M	Residency for ESD: Operational 3 Month	\$55,010.00	F2	2%	\$53,909.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4B-ISIOPRES1M	Isilon Sr IS Operational Resident - 1m	\$19,300.00	F2	2%	\$18,914.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4B-ISIOPRES3M	Isilon Sr IS Operational Resident - 3m	\$55,010.00	F2	2%	\$53,909.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4B-MFOPRES1M	Residency for Mainframe: Ops. 1M	\$19,300.00	F2	2%	\$18,914.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4B-MFOPRES3M	Residency for Mainframe: Ops. 3M	\$55,010.00	F2	2%	\$53,909.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4B-S1OPRES1M	Residency for Data Archive: Ops. 1M	\$19,300.00	F2	2%	\$18,914.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4B-S1OPRES3M	Residency for Data Archive: Ops. 3M	\$55,010.00	F2	2%	\$53,909.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4B-SASOPRES1M	Residency for Service Assurance Suite	\$19,300.00	F2	2%	\$18,914.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4B-SASOPRES3M	Residency for Service Assurance Suite	\$55,010.00	F2	2%	\$53,909.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4B-SRMOPRES1M	Residency for VIPR SRM - One Month	\$19,300.00	F2	2%	\$18,914.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4B-SRMOPRES3M	Residency for VIPR SRM - Three Month	\$55,010.00	F2	2%	\$53,909.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4B-UOPRES1M	Operational Residency for Unity - 1M	\$19,300.00	F2	2%	\$18,914.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4B-UOPRES3M	Operational Residency for Unity - 3M	\$55,010.00	F2	2%	\$53,909.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4B-USBOPRES1M	Residency for USD Block Only: Oper. 1M	\$19,300.00	F2	2%	\$18,914.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4B-USBOPRES3M	Residency for USD Block Only: Oper. 3M	\$55,010.00	F2	2%	\$53,909.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4B-USUOPRES1M	Residency for USD: Operational 1 Month	\$19,300.00	F2	2%	\$18,914.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4B-USUOPRES3M	Residency for USD: Operational 3 Month	\$55,010.00	F2	2%	\$53,909.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4B-VICOPRES1M	Residency for VIPR Controller One Month	\$19,300.00	F2	2%	\$18,914.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4B-VICOPRES3M	Residency for VIPR Controller 3 Month	\$55,010.00	F2	2%	\$53,909.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4B-VMNTWRK1M	Residency for Network Virtualization 1M	\$22,990.00	F2	2%	\$22,530.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4B-VMNTWRK3M	Residency for Network Virtualization 3M	\$64,980.00	F2	2%	\$63,680.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4B-VMRES	VMware RES Sr IS 4-7yrs Exp	\$19,300.00	F2	2%	\$18,914.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4B-VRA1M	Residency for vRealize Automation - 1M	\$22,990.00	F2	2%	\$22,530.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4B-VRA3M	Residency for vRealize Automation - 3M	\$64,980.00	F2	2%	\$63,680.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4B-VROPS1M	Residency for vRealize Operations - 1M	\$22,990.00	F2	2%	\$22,530.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4B-VROPS3M	Residency for vRealize Operations - 3M	\$64,980.00	F2	2%	\$63,680.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4-DBRES3	Dbase Tier RES 90 Day 4-7yrs Exp	\$56,350.00	F2	2%	\$55,223.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4-DCRES3	DataWarehse RES 90 Day 7+yrs Exp	\$64,980.00	F2	2%	\$63,680.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4-JBRRES	Backup RES Assoc IS <2yr Exp	\$14,630.00	F2	2%	\$14,337.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4S-DATRRES1M	Residency for Data Availability: Trans. 1M	\$22,990.00	F2	2%	\$22,530.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4S-DATRRES3M	Residency for Data Availability: Trans. 3M	\$64,980.00	F2	2%	\$63,680.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4S-DCRES	Data Warehse RES, Sr SA, 7+yrs Exp	\$22,800.00	F2	2%	\$22,344.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4S-DPTRRES1M	Residency for Data Protection: Trans. 1M	\$22,990.00	F2	2%	\$22,530.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4S-DPTRRES3M	Residency for Data Protection: Trans. 3M	\$64,980.00	F2	2%	\$63,680.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4S-DSDTRRES1M	DSSD Transitional Residency 1M	\$22,990.00	F2	2%	\$22,530.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4S-DSDTRRES3M	DSSD Transitional Res 3M	\$64,980.00	F2	2%	\$63,680.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4S-ESBTRES1M	Residency for ESD Block Only: Tran. 1M	\$22,990.00	F2	2%	\$22,530.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4S-ESBTRES3M	Residency for ESD Block Only: Tran. 3M	\$64,980.00	F2	2%	\$63,680.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4S-ESUTRES1M	Residency for ESD: Transitional 1 Month	\$22,990.00	F2	2%	\$22,530.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4S-ESUTRES3M	Residency for ESD: Transitional 3 Month	\$64,980.00	F2	2%	\$63,680.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4S-ISITRRES1M	Isilon Sr SA Transitional Resident - 1m	\$22,990.00	F2	2%	\$22,530.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4S-ISITRRES3M	Isilon Sr SA Transitional Resident - 3m	\$64,980.00	F2	2%	\$63,680.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4S-ISOPR	Isilon Op RES Sr SA 7+yrs Exp	\$22,990.00	F2	2%	\$22,530.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4S-MFTRRES1M	Residency for Mainframe: Trans. 1M	\$22,990.00	F2	2%	\$22,530.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4S-MFTRRES3M	Residency for Mainframe: Trans. 3M	\$64,980.00	F2	2%	\$63,680.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4S-S1TRRES1M	Residency for Data Archive: Trans. 1M	\$22,990.00	F2	2%	\$22,530.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4S-S1TRRES3M	Residency for Data Archive: Trans. 3M	\$64,980.00	F2	2%	\$63,680.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4S-USBTRRES1M	Residency for USD Block Only: Tran. 1M	\$22,990.00	F2	2%	\$22,530.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4S-USBTRRES3M	Residency for USD Block Only: Tran. 3M	\$64,980.00	F2	2%	\$63,680.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4S-USUTRES1M	Residency for USD: Transitional 1 Month	\$22,990.00	F2	2%	\$22,530.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4S-USUTRES3M	Residency for USD: Transitional 3 Month	\$64,980.00	F2	2%	\$63,680.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4S-UTRRES1M	Transitional Residency for Unity - 1M	\$22,990.00	F2	2%	\$22,530.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4S-UTRRES3M	Transitional Residency for Unity - 3M	\$64,980.00	F2	2%	\$63,680.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4S-VMRES	VMware RES Sr SA 7+yrs Exp	\$22,990.00	F2	2%	\$22,530.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4-VMRES3	VMware RES 90 Day 7+yrs Exp	\$65,530.00	F2	2%	\$64,219.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5A-BRRES	Backup RES IS 2-5yrs Exp	\$12,320.00	F2	2%	\$12,073.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5B-BRLV1	BURA OPS RESIDENCY LVL1	\$14,900.00	F2	2%	\$14,602.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5B-BRRES	Backup RES, Sr IS, 4-7yrs Exp	\$14,900.00	F2	2%	\$14,602.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5B-DAOPRES1M	Residency for Data Availability: Ops. 1M	\$14,900.00	F2	2%	\$14,602.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5B-DAOPRES3M	Residency for Data Availability: Ops. 3M	\$42,470.00	F2	2%	\$41,620.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5B-DBPTR	Dbase Tier RES Sr IS 4-7yrs Exp	\$15,370.00	F2	2%	\$15,062.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5B-DCRES	Data Warehse RES, Sr IS, 4-7yrs Exp	\$15,500.00	F2	2%	\$15,190.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5B-DPOPRES1M	Residency for Data Protection: Ops. 1M	\$14,900.00	F2	2%	\$14,602.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5B-DPOPRES3M	Residency for Data Protection: Ops. 3M	\$42,470.00	F2	2%	\$41,620.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5B-DSDOPRES1M	DSSD Operational Res 1M	\$14,900.00	F2	2%	\$14,602.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5B-DSDOPRES3M	DSSD Operational Res 3M	\$42,470.00	F2	2%	\$41,620.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5B-ECSOPRES1M	Operational Residency for ECS	\$14,900.00	F2	2%	\$14,602.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5B-ECSOPRES3M	Operational Residency for ECS	\$42,470.00	F2	2%	\$41,620.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5B-ESBOPRES1M	Residency for ESD Block Only: Oper. 1M	\$14,900.00	F2	2%	\$14,602.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5B-ESBOPRES3M	Residency for ESD Block Only: Oper. 3M	\$42,470.00	F2	2%	\$41,620.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5B-ESUOPRES1M	Residency for ESD: Operational 1 Month	\$14,900.00	F2	2%	\$14,602.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5B-ESUOPRES3M	Residency for ESD: Operational 3 Month	\$42,470.00	F2	2%	\$41,620.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5B-ISIOPRES1M	Isilon Sr IS Operational Resident - 1m	\$14,900.00	F2	2%	\$14,602.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5B-ISIOPRES3M	Isilon Sr IS Operational Resident - 3m	\$42,470.00	F2	2%	\$41,620.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5B-MFOPRES1M	Residency for Mainframe: Ops. 1M	\$14,900.00	F2	2%	\$14,602.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5B-MFOPRES3M	Residency for Mainframe: Ops. 3M	\$42,470.00	F2	2%	\$41,620.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5B-S1OPRES1M	Residency for Data Archive: Ops. 1M	\$14,900.00	F2	2%	\$14,602.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5B-S1OPRES3M	Residency for Data Archive: Ops. 3M	\$42,470.00	F2	2%	\$41,620.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	PS-ZN5B-SASOPRES1M	Residency for Service Assurance Suite	\$14,900.00	F2	2%	\$14,602.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5B-SASOPRES3M	Residency for Service Assurance Suite	\$42,470.00	F2	2%	\$41,620.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5B-SRMOPRES1M	Residency for VIPR SRM - One Month	\$14,900.00	F2	2%	\$14,602.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5B-SRMOPRES3M	Residency for VIPR SRM - Three Month	\$42,470.00	F2	2%	\$41,620.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5B-UOPRES1M	Operational Residency for Unity - 1M	\$14,900.00	F2	2%	\$14,602.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5B-UOPRES3M	Operational Residency for Unity - 3M	\$42,470.00	F2	2%	\$41,620.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5B-USBOPRES1M	Residency for USD Block Only: Oper. 1M	\$14,900.00	F2	2%	\$14,602.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5B-USBOPRES3M	Residency for USD Block Only: Oper. 3M	\$42,470.00	F2	2%	\$41,620.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5B-USUOPRES1M	Residency for USD: Operational 1 Month	\$14,900.00	F2	2%	\$14,602.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5B-USUOPRES3M	Residency for USD: Operational 3 Month	\$42,470.00	F2	2%	\$41,620.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5B-VICOPRES1M	Residency for VIPR Controller One Month	\$14,900.00	F2	2%	\$14,602.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5B-VICOPRES3M	Residency for VIPR Controller 3 Month	\$42,470.00	F2	2%	\$41,620.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5B-VMNTWRK1M	Residency for Network Virtualization 1M	\$17,270.00	F2	2%	\$16,924.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5B-VMNTWRK3M	Residency for Network Virtualization 3M	\$50,160.00	F2	2%	\$49,156.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5B-VMRES	VMware RES Sr IS 4-7yrs Exp	\$14,900.00	F2	2%	\$14,602.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5B-VRA1M	Residency for vRealize Automation - 1M	\$17,270.00	F2	2%	\$16,924.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5B-VRA3M	Residency for vRealize Automation - 3M	\$50,160.00	F2	2%	\$49,156.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5B-VROPS1M	Residency for vRealize Operations - 1M	\$17,270.00	F2	2%	\$16,924.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5B-VROPS3M	Residency for vRealize Operations - 3M	\$50,160.00	F2	2%	\$49,156.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5-DBRES3	Dbase Tier RES 90 Day 4-7yrs Exp	\$43,810.00	F2	2%	\$42,933.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5-DCRES3	DataWarehse RES 90 Day 7+yrs Exp	\$50,160.00	F2	2%	\$49,156.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5J-BRRES	Backup RES Assoc IS <2yr Exp	\$10,230.00	F2	2%	\$10,025.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5S-DATRRES1M	Residency for Data Availabty: Trans. 1M	\$17,270.00	F2	2%	\$16,924.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5S-DATRRES3M	Residency for Data Availabty: Trans. 3M	\$50,160.00	F2	2%	\$49,156.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5S-DCRES	Data Warehse RES, Sr SA, 7+yrs Exp	\$17,600.00	F2	2%	\$17,248.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5S-DPTRRES1M	Residency for Data Protection: Trans. 1M	\$17,270.00	F2	2%	\$16,924.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5S-DPTRRES3M	Residency for Data Protection: Trans. 3M	\$50,160.00	F2	2%	\$49,156.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5S-DSDTRRES1M	DSSD Transitional Residency 1M	\$17,270.00	F2	2%	\$16,924.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5S-DSDTRRES3M	DSSD Transitional Res 3M	\$50,160.00	F2	2%	\$49,156.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5S-ESBTRRES1M	Residency for ESD Block Only: Tran. 1M	\$17,270.00	F2	2%	\$16,924.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5S-ESBTRRES3M	Residency for ESD Block Only: Tran. 3M	\$50,160.00	F2	2%	\$49,156.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5S-ESUTRRES1M	Residency for ESD: Transitional 1 Month	\$17,270.00	F2	2%	\$16,924.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5S-ESUTRRES3M	Residency for ESD: Transitional 3 Month	\$50,160.00	F2	2%	\$49,156.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5S-ISITRRES1M	Isilon Sr SA Transitional Resident - 1m	\$17,270.00	F2	2%	\$16,924.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5S-ISITRRES3M	Isilon Sr SA Transitional Resident - 3m	\$50,160.00	F2	2%	\$49,156.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5S-ISOPR	Isilon Op RES Sr SA 7+yrs Exp	\$17,270.00	F2	2%	\$16,924.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5S-MFTRRES1M	Residency for Mainframe: Trans. 1M	\$17,270.00	F2	2%	\$16,924.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5S-MFTRRES3M	Residency for Mainframe: Trans. 3M	\$50,160.00	F2	2%	\$49,156.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5S-S1TRRES1M	Residency for Data Archive: Trans. 1M	\$17,270.00	F2	2%	\$16,924.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5S-S1TRRES3M	Residency for Data Archive: Trans. 3M	\$50,160.00	F2	2%	\$49,156.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5S-USBTRRES1M	Residency for USD Block Only: Tran. 1M	\$17,270.00	F2	2%	\$16,924.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5S-USBTRRES3M	Residency for USD Block Only: Tran. 3M	\$50,160.00	F2	2%	\$49,156.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5S-USUTRRES1M	Residency for USD: Transitional 1 Month	\$17,270.00	F2	2%	\$16,924.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5S-USUTRRES3M	Residency for USD: Transitional 3 Month	\$50,160.00	F2	2%	\$49,156.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5S-UTRRES1M	Transitional Residency for Unity - 1M	\$17,270.00	F2	2%	\$16,924.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5S-UTRRES3M	Transitional Residency for Unity - 3M	\$50,160.00	F2	2%	\$49,156.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5S-VMRES	VMware RES Sr SA 7+yrs Exp	\$17,270.00	F2	2%	\$16,924.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5S-VMRES3	VMware RES 90 Day 7+yrs Exp	\$49,220.00	F2	2%	\$48,235.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PTC-1D	SEL 1DAY DA TRAINING EXCLUDE EXPENSE	\$3,441.00	F2	2%	\$3,372.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PTC-2D	SEL 2 DAYS DATRAINING EXCLUDE EXPENSES	\$6,882.00	F2	2%	\$6,744.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PTTRAIN2DBHD	SELECT NTPS TPIERING ONSITE TRNG (2-DAY)	\$10,059.00	F2	2%	\$9,857.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVAPAHGC	SEL PV-APAH-G-SUP-C)	\$500.00	F2	2%	\$490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVAPAHGC-I	SEL PV-APAH-G-SUP-C)	\$550.00	F2	2%	\$539.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVAPAHGC-K	SEL PV-APAH-G-SUP-C)	\$573.00	F2	2%	\$561.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVAPAHPC	SEL PV-APAH-P-SUP-C)	\$750.00	F2	2%	\$735.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVAPAHPC-I	SEL PV-APAH-P-SUP-C)	\$825.00	F2	2%	\$808.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVAPAHPC-K	SEL PV-APAH-P-SUP-C)	\$859.00	F2	2%	\$841.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVAPATCGC	SEL PV-APATC-G-SUP-C)	\$500.00	F2	2%	\$490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVAPATCGC-I	SEL PV-APATC-G-SUP-C)	\$550.00	F2	2%	\$539.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVAPATCGC-K	SEL PV-APATC-G-SUP-C)	\$573.00	F2	2%	\$561.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVAPATCPC	SEL PV-APATC-P-SUP-C)	\$750.00	F2	2%	\$735.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVAPATCPC-I	SEL PV-APATC-P-SUP-C)	\$825.00	F2	2%	\$808.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVAPATCPC-K	SEL PV-APATC-P-SUP-C)	\$859.00	F2	2%	\$841.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVDEVSPC	SEL PV-DEVS-P-SUP-C)	\$3,000.00	F2	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVDEVSPC-I	SEL PV-DEVS-P-SUP-C)	\$3,300.00	F2	2%	\$3,234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVDEVSPC-K	SEL PV-DEVS-P-SUP-C)	\$3,438.00	F2	2%	\$3,369.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVRMQOGC	SEL PV-RBMQOSS-G-SUP-C)	\$2,000.00	F2	2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVRMQOGC-I	SEL PV-RBMQOSS-G-SUP-C)	\$2,200.00	F2	2%	\$2,156.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVRMQOGC-K	SEL PV-RBMQOSS-G-SUP-C)	\$2,292.00	F2	2%	\$2,246.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVRMQOPC	SEL PV-RBMQOSS-P-SUP-C)	\$3,000.00	F2	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVRMQOPC-I	SEL PV-RBMQOSS-P-SUP-C)	\$3,300.00	F2	2%	\$3,234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVRMQOPC-K	SEL PV-RBMQOSS-P-SUP-C)	\$3,438.00	F2	2%	\$3,369.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVSPGGC	SEL PV-DEVS-G-SUP-C)	\$750.00	F2	2%	\$735.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVSPGGC-I	SEL PV-SPG-G-SUP-C)	\$825.00	F2	2%	\$808.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVSPGGC-K	SEL PV-SPG-G-SUP-C)	\$859.00	F2	2%	\$841.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVSPGLICC	SEL PV-SPG-LIC-C)	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVSPGLICC-I	SEL PV-SPG-LIC-C)	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVSPGLICC-K	SEL PV-SPG-LIC-C)	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVSPGPC	SEL PV-SPG-P-SUP-C)	\$1,125.00	F2	2%	\$1,102.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVSPGPC-I	SEL PV-SPG-P-SUP-C)	\$1,238.00	F2	2%	\$1,213.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	PVSPGPC-K	SEL PV-SPG-P-SUP-C)	\$1,289.00	F2	2%	\$1,263.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVTC3GTC	SEL PV-TCSS-3G-TLSS-C)	\$1,590.00	F2	2%	\$1,558.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVTC3GTC-I	SEL PV-TCSS-3G-TLSS-C)	\$1,749.00	F2	2%	\$1,714.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVTC3GTC-K	SEL PV-TCSS-3G-TLSS-C)	\$1,818.00	F2	2%	\$1,781.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVTC33PTC	SEL PV-TCSS-3P-TLSS-C)	\$2,370.00	F2	2%	\$2,322.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVTC33PTC-I	SEL PV-TCSS-3P-TLSS-C)	\$2,607.00	F2	2%	\$2,554.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVTC33PTC-K	SEL PV-TCSS-3P-TLSS-C)	\$2,715.00	F2	2%	\$2,660.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVTC3GTC	SEL PV-TCSS-G-TLSS-C)	\$530.00	F2	2%	\$519.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVTC3GTC-I	SEL PV-TCSS-G-TLSS-C)	\$583.00	F2	2%	\$571.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVTC3GTC-K	SEL PV-TCSS-G-TLSS-C)	\$607.00	F2	2%	\$594.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVTC3PTC	SEL PV-TCSS-P-TLSS-C)	\$790.00	F2	2%	\$774.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVTC3PTC-I	SEL PV-TCSS-P-TLSS-C)	\$869.00	F2	2%	\$851.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVTC3PTC-K	SEL PV-TCSS-P-TLSS-C)	\$905.00	F2	2%	\$886.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVTCSS3PC	SEL PV-TCSS-3P-SSS-C)	\$1,650.00	F2	2%	\$1,617.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVTCSS3PC-I	SEL PV-TCSS-3P-SSS-C)	\$1,815.00	F2	2%	\$1,778.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVTCSS3PC-K	SEL PV-TCSS-3P-SSS-C)	\$1,891.00	F2	2%	\$1,853.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVTCSSPSC	SEL PV-TCSS-P-SSS-C)	\$625.00	F2	2%	\$612.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVTCSSPSC-I	SEL PV-TCSS-P-SSS-C)	\$688.00	F2	2%	\$674.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVTCSSPSC-K	SEL PV-TCSS-P-SSS-C)	\$716.00	F2	2%	\$701.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVTCV3GTC	SEL PV-TCSV-3G-TLSS-C)	\$1,590.00	F2	2%	\$1,558.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVTCV3GTC-I	SEL PV-TCSV-3G-TLSS-C)	\$1,749.00	F2	2%	\$1,714.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVTCV3GTC-K	SEL PV-TCSV-3G-TLSS-C)	\$1,818.00	F2	2%	\$1,781.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVTCV3PTC	SEL PV-TCSV-3P-TLSS-C)	\$2,370.00	F2	2%	\$2,322.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVTCV3PTC-I	SEL PV-TCSV-3P-TLSS-C)	\$2,607.00	F2	2%	\$2,554.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVTCV3PTC-K	SEL PV-TCSV-3P-TLSS-C)	\$2,715.00	F2	2%	\$2,660.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVTCVPTC	SEL PV-TCSV-P-TLSS-C)	\$790.00	F2	2%	\$774.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVTCVPTC-I	SEL PV-TCSV-P-TLSS-C)	\$869.00	F2	2%	\$851.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVTCVPTC-K	SEL PV-TCSV-P-TLSS-C)	\$905.00	F2	2%	\$886.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVTCVTLIC	SEL PV-TCSV-G-TLSS-C)	\$530.00	F2	2%	\$519.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVTCVTLIC-I	SEL PV-TCSV-G-TLSS-C)	\$583.00	F2	2%	\$571.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PVTCVTLIC-K	SEL PV-TCSV-G-TLSS-C)	\$607.00	F2	2%	\$594.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	QFSB1TBSPPM1	SELECT QFS 10-80TB Spt/Mnt 1Mo (per TB)	\$11.76	F2	2%	\$11.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	QFSB1TBSPPM1	SELECT QFS 10-80TB Spt/Mnt 1Yr (per TB)	\$132.94	F2	2%	\$130.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	QFSB1TBSPPM3	SELECT QFS 10-80TB Spt/Mnt 3Yr (per TB)	\$400.00	F2	2%	\$392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	QFSB1TBSPPM5	SELECT QFS 10-80TB Spt/Mnt 5Yr (per TB)	\$667.06	F2	2%	\$653.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	QFSB2TBSPPM1	SELECT QFS 81-240TB Spt/Mnt 1Mo (per TB)	\$10.59	F2	2%	\$10.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	QFSB2TBSPPM1	SELECT QFS 81-240TB Spt/Mnt 1Yr (per TB)	\$125.88	F2	2%	\$123.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	QFSB2TBSPPM3	SELECT QFS 81-240TB Spt/Mnt 3Yr (per TB)	\$377.65	F2	2%	\$370.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	QFSB2TBSPPM5	SELECT QFS 81-240TB Spt/Mnt 5Yr (per TB)	\$630.59	F2	2%	\$617.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	QFSB3TBSPPM1	SELECT QFS 241-500TB Spt/Mnt 1Mo (perTB)	\$9.41	F2	2%	\$9.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	QFSB3TBSPPM1	SELECT QFS 241-500TB Spt/Mnt 1Yr (perTB)	\$120.00	F2	2%	\$117.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	QFSB3TBSPPM3	SELECT QFS 241-500TB Spt/Mnt 3Yr (perTB)	\$357.65	F2	2%	\$350.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	QFSB3TBSPPM5	SELECT QFS 241-500TB Spt/Mnt 5Yr (perTB)	\$596.47	F2	2%	\$584.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	QFSB4TBSPPM1	SELECT QFS 501-750TB Spt/Mnt 1Mo (perTB)	\$9.41	F2	2%	\$9.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	QFSB4TBSPPM1	SELECT QFS 501-750TB Spt/Mnt 1Yr (perTB)	\$111.76	F2	2%	\$109.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	QFSB4TBSPPM3	SELECT QFS 501-750TB Spt/Mnt 3Yr (perTB)	\$335.29	F2	2%	\$328.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	QFSB4TBSPPM5	SELECT QFS 501-750TB Spt/Mnt 5Yr (perTB)	\$558.82	F2	2%	\$547.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	QFSB5TBSPPM1	SELECT QFS 751-1024TB Spt/Mnt 1Mo (prTB)	\$8.24	F2	2%	\$8.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	QFSB5TBSPPM1	SELECT QFS 751-1024TB Spt/Mnt 1Yr (prTB)	\$104.71	F2	2%	\$102.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	QFSB5TBSPPM3	SELECT QFS 751-1024TB Spt/Mnt 3Yr (prTB)	\$315.29	F2	2%	\$308.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	QFSB5TBSPPM5	SELECT QFS 751-1024TB Spt/Mnt 5Yr (prTB)	\$524.71	F2	2%	\$514.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	QFSTRAIN2BHD	SELECT NTPS QFS ONSITE TRAINING (2-DAY)	\$10,059.00	F2	2%	\$9,857.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	REMINST1DAY	SELECT NTPS Remote Install Sppt (1 Day)	\$1,906.00	F2	2%	\$1,867.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	REMPROFSVC	SELECT NTPS Remote Prof Svc (per Day)	\$1,905.88	F2	2%	\$1,867.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	REVPMGR-1	SELECT 1 DAY PROJECT MGR	\$2,000.00	F2	2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-ASMB-1	SEL: T120 ASM BASIC YEAR 1	\$7,441.00	F2	2%	\$7,292.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-ASMB-1Z2	SEL: T120 ASM Basic Year 1,Z2	\$8,185.00	F2	2%	\$8,021.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-ASMB-2	SEL: T120 ASM BASIC YEAR 2	\$2,975.00	F2	2%	\$2,915.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-ASMB-2Z2	SEL: T120 ASM Basic Year 2,Z2	\$3,272.00	F2	2%	\$3,206.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-ASMG-1	SEL: T120 ASM GOLD YEAR 1	\$11,167.00	F2	2%	\$10,943.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-ASMG-1Z2	SEL: T120 ASM Gold Year 1,Z2	\$12,290.00	F2	2%	\$12,044.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-ASMG-2	SEL: T120 ASM GOLD YEAR 2	\$4,468.00	F2	2%	\$4,378.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-ASMG-2Z2	SEL: T120 ASM Gold Year 2,Z2	\$4,915.00	F2	2%	\$4,816.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-B-1-4HR	SEL: T120 BASE;YEAR 1;4HR	\$971.00	F2	2%	\$951.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-B-1-4HRZ2	SEL: T120 Base,Year 1,4HR,Z2	\$1,068.00	F2	2%	\$1,046.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-B-1-NBD	SEL: T120 BASE;YEAR 1;NBD	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-B-1-NBDZ2	SEL: T120 Base,Year 1,NBD,Z2	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-B-1-SBD	SEL: T120 BASE;YEAR 1;SBD	\$877.00	F2	2%	\$859.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-B-1-SBDZ2	SEL: T120 Base Year 1,SBD,Z2	\$966.00	F2	2%	\$946.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-B-2-4HR	SEL: T120 BASE;YEARS 2,4HR	\$1,278.00	F2	2%	\$1,252.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-B-2-4HRZ2	SEL: T120 Base,Years 2,4HR,Z2	\$1,410.00	F2	2%	\$1,381.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-B-2-NBD	SEL: T120 BASE;YEARS 2,NBD	\$919.00	F2	2%	\$900.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-B-2-NBDZ2	SEL: T120 Base,Years 2,NBD,Z2	\$1,019.00	F2	2%	\$998.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-B-2-SBD	SEL: T120 BASE; YEARS 2,SBD	\$1,151.00	F2	2%	\$1,127.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-B-2-SBDZ2	SEL: T120 Base, Years 2,SBD,Z2	\$1,276.00	F2	2%	\$1,250.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-BL-1-4HR	SEL: T120 BLSCLIC;5 SLTS;Y1;4HO	\$65.00	F2	2%	\$63.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-BL-1-4HRZ2	SEL: T120 BLSCLic,5 slts,Y1,4HO,Z2	\$72.00	F2	2%	\$70.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-BL-1-SBD	SEL: T120 BLSCLIC ;5 SLTS;Y1 ;SBD	\$56.00	F2	2%	\$54.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-BL-1-SBDZ2	SEL: T120 BLSCLic ,5 slts,Y1,SBD,Z2	\$62.00	F2	2%	\$60.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-BL-2-4HR	SEL: T120 BLSCLIC ;5 SLTS;Y2 ;4HR	\$92.00	F2	2%	\$90.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	S120-BL-2-4HRZ2	SEL: T120 BlScLic, 5 slts, Y2, 4HR, Z2	\$101.00	F2	2%	\$98.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-BL-2-NBDLS	SEL: T120 BlScLic, 5 slts, Y2, NBD	\$65.00	F2	2%	\$63.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-BL-2NBDZ2S1	SEL: T120 BlScLic, 5SLTS, Y2, NBD, Z2	\$74.00	F2	2%	\$72.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-BL-2-SBD	SEL: T120 BlScLic, 5 SLTS, Y2, SBD	\$79.00	F2	2%	\$77.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-BL-2-SBDZ2	SEL: T120 BlScLic, 5 slts, Y2, SBD, Z2	\$88.00	F2	2%	\$86.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-CT-100	SEL: 1 COTERM SUPPORT UNIT T120	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-DR-1-4HR	SEL: T120 DRVS; YEAR 1, 4HR	\$1,399.00	F2	2%	\$1,371.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-DR-1-4HRZ2	SEL: T120 Drvs, Year 1, 4HR, Z2	\$1,540.00	F2	2%	\$1,509.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-DR-1-SBD	SEL: T120 DRVS; YEAR 1, SBD	\$1,224.00	F2	2%	\$1,199.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-DR-1-SBDZ2	SEL: T120 Drvs, Year 1, SBD, Z2	\$1,346.00	F2	2%	\$1,319.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-DR-2-4HR	SEL: T120 DRVS YEARS 2, 4HR	\$2,006.00	F2	2%	\$1,965.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-DR-2-4HRZ2	SEL: T120 Drvs Years 2, 4HR, Z2	\$2,207.00	F2	2%	\$2,162.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-DR-2-NBD	SEL: T120 DRVS YEARS 2, NBD	\$1,330.00	F2	2%	\$1,303.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-DR-2-NBDZ2	SEL: T120 Drvs Years 2, NBD, Z2	\$1,472.00	F2	2%	\$1,442.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-DR-2-SBD	SEL: T120 DRVS YEARS 2, SBD	\$1,750.00	F2	2%	\$1,715.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-DR-2-SBDZ2	SEL: T120 Drvs Years 2, SBD, Z2	\$1,925.00	F2	2%	\$1,886.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-DV-1-4HR	SEL: T120 Drvs, Year 1, 4HR	\$1,460.00	F2	2%	\$1,430.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-DV-1-4HRZ2	SEL: T120 Drvs, Year 1, 4HR, Z2	\$1,600.00	F2	2%	\$1,568.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-DV-1-SBD	SEL: T120 Drvs, Year 1, SBD	\$1,284.00	F2	2%	\$1,258.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-DV-1-SBDZ2	SEL: T120 Drvs, Year 1, SBD, Z2	\$1,406.00	F2	2%	\$1,377.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-DV-2-4HR	SEL: T120 Drvs Years 2+, 4HR	\$2,066.00	F2	2%	\$2,024.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-DV-2-4HRZ2	SEL: T120DrvsYears2+, 4HR, Z2	\$2,267.00	F2	2%	\$2,221.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-DV-2-NBD	SEL: T120 Drvs Years 2+, NBD	\$1,390.00	F2	2%	\$1,362.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-DV-2-NBDZ2	SEL: T120DrvsYears2+, NBD, Z2	\$1,532.00	F2	2%	\$1,501.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-DV-2-SBD	SEL: T120 Drvs Years 2+, SBD	\$1,810.00	F2	2%	\$1,773.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-DV-2-SBDZ2	SEL: T120DrvsYears2+, SBD, Z2	\$1,986.00	F2	2%	\$1,946.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-Q-1-4HR	SEL: T120 QIPS (EA); YEAR 1, 4HR	\$1,584.00	F2	2%	\$1,552.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-Q-1-SBD	SEL: T120 QIPS (EA); YEAR 1, SBD	\$1,378.00	F2	2%	\$1,350.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-Q-2-4HR	SEL: T120 QIPS (EA); YEARS 2, 4HR	\$2,263.00	F2	2%	\$2,217.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-Q-2-NBD	SEL: T120 QIPS (EA); YEARS 2, NBD	\$1,476.00	F2	2%	\$1,446.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S120-Q-2-SBD	SEL: T120 QIPS (EA); YEARS 2, SBD	\$1,968.00	F2	2%	\$1,928.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S200-ASMB-1	SEL: T200 ASM BASIC YEAR 1	\$10,632.00	F2	2%	\$10,419.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S200-ASMB-1Z2	SEL: T200 ASM Basic Year 1, Z2	\$11,702.00	F2	2%	\$11,467.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S200-ASMB-2	SEL: T200 ASM BASIC YEAR 2	\$4,250.00	F2	2%	\$4,165.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S200-ASMB-2Z2	SEL: T200 ASM Basic Year 2, Z2	\$4,682.00	F2	2%	\$4,588.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S200-ASMG-1	SEL: T200 ASM GOLD YEAR 1	\$23,928.00	F2	2%	\$23,449.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S200-ASMG-1Z2	SEL: T200 ASM Gold Year 1, Z2	\$26,321.00	F2	2%	\$25,794.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S200-ASMG-2	SEL: T200 ASM GOLD YEAR 2	\$9,571.00	F2	2%	\$9,379.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S200-ASMG-2Z2	SEL: T200 ASM Gold Year 2, Z2	\$10,538.00	F2	2%	\$10,327.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S200-B-1-4HR	SEL: T200 BASE; YEAR 1; 4HR	\$3,358.00	F2	2%	\$3,290.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S200-B-1-4HRZ2	SEL: T200 Base, Year 1, 4HR, Z2	\$3,694.00	F2	2%	\$3,620.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S200-B-1-NBD	SEL: T200 BASE; YEAR 1; NBD	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S200-B-1-NBDZ2	SEL: T200 Base, Year 1, NBD, Z2	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S200-B-1-SBD	SEL: T200 BASE; YEAR 1; SBD	\$2,968.00	F2	2%	\$2,908.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S200-B-1-SBDZ2	SEL: T200 Base, Year 1, SBD, Z2	\$3,265.00	F2	2%	\$3,199.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S200-B-2-4HR	SEL: T200 BASE; YEARS 2 4HR	\$4,634.00	F2	2%	\$4,541.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S200-B-2-4HRZ2	SEL: T200 Base, Years 2 4HR, Z2	\$5,099.00	F2	2%	\$4,997.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S200-B-2-NBD	SEL: T200 BASE; YEARS 2, NBD	\$3,154.00	F2	2%	\$3,090.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S200-B-2-NBDZ2	SEL: T200 Base, Years 2, NBD, Z2	\$3,469.00	F2	2%	\$3,399.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S200-B-2-SBD	SEL: T200 BASE; YEARS 2, SBD	\$4,085.00	F2	2%	\$4,003.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S200-B-2-SBDZ2	SEL: T200 Base, Years 2, SBD, Z2	\$4,498.00	F2	2%	\$4,408.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S200-BL-1-4HR	SEL: T200 BlScLic, 10 SLTS; Y1, 4HR	\$70.00	F2	2%	\$68.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S200-BL-1-4HRZ2	SEL: T200 BlScLic, 10 slts, Y1, 4HR, Z2	\$77.00	F2	2%	\$75.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S200-BL-1-SBD	SEL: T200 BlScLic, 10 SLTS; Y1, SBD	\$60.00	F2	2%	\$58.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S200-BL-1-SBDZ2	SEL: T200 BlScLic, 10 slts, Y1, SBD, Z2	\$67.00	F2	2%	\$65.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S200-BL-2-4HRSL	SEL: T200 BlScLic, 10 slts, Y2, 4HR	\$104.00	F2	2%	\$101.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S200-BL-24HRZ2SL	SEL: T200 BlScLic, 10 SLTS, Y2, 4HR, Z2	\$124.00	F2	2%	\$121.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S200-BL-2-NBD	SEL: T200 BlScLic, 10 SLTS; Y2, NBD	\$65.00	F2	2%	\$63.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S200-BL-2NBDZ2SL	SEL: T200 BlScLic, 10 slts, Y2, NBD, Z2	\$74.00	F2	2%	\$72.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S200-BL-2-SBDLS	SEL: T200 BlScLic, 10 slts, Y2, SBD	\$92.00	F2	2%	\$90.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S200-BL-2SBDZ2SL	SEL: T200 BlScLic, 10 slts, Y2, SBD, Z2	\$112.00	F2	2%	\$109.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S200-CT-100	SEL: 1 COTERM SUPPORT UNIT T200	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S200-DR-1-4HR	SEL: T200 DRVS; YEAR 1, 4HR	\$1,583.00	F2	2%	\$1,551.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S200-DR-1-4HRZ2	SEL: T200 Drvs, Year 1, 4HR, Z2	\$1,740.00	F2	2%	\$1,705.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S200-DR-1-SBD	SEL: T200 DRVS; YEAR 1, SBD	\$1,378.00	F2	2%	\$1,350.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S200-DR-1-SBDZ2	SEL: T200 Drvs, Year 1, SBD, Z2	\$1,516.00	F2	2%	\$1,485.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S200-DR-2-4HR	SEL: T200 DRVS YEARS 2, 4HR	\$2,261.00	F2	2%	\$2,215.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S200-DR-2-4HRZ2	SEL: T200 Drvs Years 2, 4HR, Z2	\$2,489.00	F2	2%	\$2,439.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S200-DR-2-NBD	SEL: T200 DRVS YEARS 2, NBD	\$1,495.00	F2	2%	\$1,465.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S200-DR-2-NBDZ2	SEL: T200 Drvs Years 2, NBD, Z2	\$1,655.00	F2	2%	\$1,621.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S200-DR-2-SBD	SEL: T200 DRVS YEARS 2, SBD	\$1,967.00	F2	2%	\$1,927.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S200-DR-2-SBDZ2	SEL: T200 Drvs Years 2, SBD, Z2	\$2,170.00	F2	2%	\$2,126.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S200-DV-1-4HR	SEL: T200 Drvs, Year 1, 4HR	\$1,684.00	F2	2%	\$1,650.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S200-DV-1-4HRZ2	SEL: T200 Drvs, Year 1, 4HR, Z2	\$1,842.00	F2	2%	\$1,805.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S200-DV-1-SBD	SEL: T200 Drvs, Year 1, SBD	\$1,480.00	F2	2%	\$1,450.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S200-DV-1-SBDZ2	SEL: T200 Drvs, Year 1, SBD, Z2	\$1,618.00	F2	2%	\$1,585.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S200-DV-2-4HR	SEL: T200 Drvs Years 2+, 4HR	\$2,362.00	F2	2%	\$2,314.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S200-DV-2-4HRZ2	SEL: T200 Drvs Years 2+, 4HR, Z2	\$2,590.00	F2	2%	\$2,538.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S200-DV-2-NBD	SEL: T200 Drvs Years 2+, NBD	\$1,596.00	F2	2%	\$1,564.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S200-DV-2-NBDZ2	SEL: T200 Drvs Years 2+, NBD, Z2	\$1,757.00	F2	2%	\$1,721.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	S200-DV-2-SBD	SEL: T200 Drvs Years 2+,SBD	\$2,068.00	F2	2%	\$2,026.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S200-DV-2-SBDZ2	SEL: T200 Drvs Years 2+,SBD,Z2	\$2,272.00	F2	2%	\$2,226.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S200-Q-1-4HR	SEL: T200 QIP;YEAR 1;4HR	\$1,583.00	F2	2%	\$1,551.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S200-Q-1-4HRZ2	SEL: T200 QIP,Year 1,4HR,Z2	\$1,740.00	F2	2%	\$1,705.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S200-Q-1-SBD	SEL: T200 QIP;YEAR 1,SBD	\$1,378.00	F2	2%	\$1,350.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S200-Q-1-SBDZ2	SEL: T200 QIP,Year 1,SBD,Z2	\$1,516.00	F2	2%	\$1,485.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S200-Q-2-4HR	SEL: T200 QIP;YEARS 2,4HR	\$2,261.00	F2	2%	\$2,215.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S200-Q-2-4HRZ2	SEL: T200 QIP,Years 2,4HR,Z2	\$2,489.00	F2	2%	\$2,439.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S200-Q-2-NBD	SEL: T200 QIP;YEARS 2,NBD	\$1,495.00	F2	2%	\$1,465.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S200-Q-2-NBDZ2	SEL: T200 QIP,Years 2,NBD,Z2	\$1,655.00	F2	2%	\$1,621.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S200-Q-2-SBD	SEL: T200 QIP;YEARS 2,SBD	\$1,967.00	F2	2%	\$1,927.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S200-Q-2-SBDZ2	SEL: T200 QIP,Years 2,SBD,Z2	\$2,170.00	F2	2%	\$2,126.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-ASMB-1	SEL: T380 ASM BASIC YEAR 1	\$10,632.00	F2	2%	\$10,419.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-ASMB-1Z2	SEL: T380 ASM Basic Year 1,Z2	\$11,702.00	F2	2%	\$11,467.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-ASMB-2	SEL: T380 ASM BASIC YEAR 2	\$4,250.00	F2	2%	\$4,165.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-ASMB-2Z2	SEL: T380 ASM Basic Year 2,Z2	\$4,682.00	F2	2%	\$4,588.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-ASMG-1	SEL: T380 ASM GOLD YEAR 1	\$23,928.00	F2	2%	\$23,449.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-ASMG-1Z2	SEL: T380 ASM Gold Year 1,Z2	\$26,321.00	F2	2%	\$25,794.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-ASMG-2	SEL: T380 ASM GOLD YEAR 2	\$9,571.00	F2	2%	\$9,379.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-ASMG-2Z2	SEL: T380 ASM Gold Year 2,Z2	\$10,538.00	F2	2%	\$10,327.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-B-1-4HR	SEL: T380 BASE; YEAR 1; 4HR	\$4,807.00	F2	2%	\$4,710.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-B-1-4HRZ2	SEL: T380 Base, Year 1, 4HR,Z2	\$5,287.00	F2	2%	\$5,181.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-B-1-NBD	SEL: T380 BASE; YEAR 1; NBD	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-B-1-NBDZ2	SEL: T380 Base, Year 1, NBD,Z2	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-B-1-SBD	SEL: T380 BASE; YEAR 1; SBD	\$4,244.00	F2	2%	\$4,159.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-B-1-SBDZ2	SEL: T380 Base, Year 1, SBD,Z2	\$4,669.00	F2	2%	\$4,575.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-B-2-4HR	SEL: T380 BASE;YEARS 2,4HR	\$6,637.00	F2	2%	\$6,504.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-B-2-4HRZ2	SEL: T380 Base,Years 2,4HR,Z2	\$7,301.00	F2	2%	\$7,154.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-B-2-NBD	SEL: T380 BASE;YEARS 2,NBD	\$4,506.00	F2	2%	\$4,415.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-B-2-NBDZ2	SEL: T380 Base,Years 2,NBD,Z2	\$4,957.00	F2	2%	\$4,857.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-B-2-SBD	SEL: T380 BASE;YEARS 2,SBD	\$5,834.00	F2	2%	\$5,717.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-B-2-SBDZ2	SEL: T380 Base,Years 2,SBD,Z2	\$6,416.00	F2	2%	\$6,287.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-BL-1-4HR	SEL: T380 BLSCLIC;10 SLTS;Y1;4HR	\$70.00	F2	2%	\$68.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-BL-1-4HRZ2	SEL: T380 BlScLic, 10 slts, Y1, 4HR, Z2	\$77.00	F2	2%	\$75.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-BL-1-SBD	SEL: T380 BLSCLIC;10 SLTS;Y1;SBD	\$60.00	F2	2%	\$58.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-BL-1-SBDZ2	SEL: T380 BlScLic, 10 slts, Y1, SBD, Z2	\$67.00	F2	2%	\$65.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-BL-2-4HRSL	SEL: T380 BlScLic, 10 slts Y2, 4HR	\$104.00	F2	2%	\$101.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-BL-2-4HRZ2	SEL: T380 BlScLic, 10 slts Y2, 4HR, Z2	\$114.00	F2	2%	\$111.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-BL-2-NBD	SEL: T380 BLSCLIC;10 SLTS;Y2;NBD	\$65.00	F2	2%	\$63.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-BL-2-NBDZ2	SEL: T380 BlScLic, 10 slts, Y2, NBD, Z2	\$74.00	F2	2%	\$72.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-BL-2-SBDSL	SEL: T380 BlScLic, 10 slts, Y2, SBD	\$92.00	F2	2%	\$90.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-BL-2SBDZ2SL	SEL: T380 BlScLic, 10 slts, Y2, SBD, Z2	\$112.00	F2	2%	\$109.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-CT-100	SEL: 1 COTERM SUPPORT UNIT T380	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-DR-1-4HR	SEL: T380 DRVS;YEAR 1;4HR	\$1,583.00	F2	2%	\$1,551.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-DR-1-4HRZ2	SEL: T380 Drvs,Year 1,4HR,Z2	\$1,740.00	F2	2%	\$1,705.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-DR-1-SBD	SEL: T380 DRVS;YEAR 1,SBD	\$1,378.00	F2	2%	\$1,350.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-DR-1-SBDZ2	SEL: T380 Drvs,Year 1, SBD,Z2	\$1,516.00	F2	2%	\$1,485.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-DR-2-4HR	SEL: T380 DRVS YEARS 2,4HR	\$2,261.00	F2	2%	\$2,215.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-DR-2-4HRZ2	SEL: T380 Drvs Years 2,4HR,Z2	\$2,489.00	F2	2%	\$2,439.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-DR-2-NBD	SEL: T380 DRVS YEARS 2,NBD	\$1,495.00	F2	2%	\$1,465.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-DR-2-NBDZ2	SEL: T380 Drvs Years 2,NBD,Z2	\$1,655.00	F2	2%	\$1,621.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-DR-2-SBD	SEL: T380 DRVS YEARS 2,SBD	\$1,967.00	F2	2%	\$1,927.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-DR-2-SBDZ2	SEL: T380 Drvs Years 2,SBD,Z2	\$2,170.00	F2	2%	\$2,126.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-DV-1-4HR	SEL: T380 Drvs,Year 1,4HR	\$1,684.00	F2	2%	\$1,650.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-DV-1-4HRZ2	SEL: T380 Drvs,Year 1,4HR,Z2	\$1,842.00	F2	2%	\$1,805.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-DV-1-SBD	SEL: T380 Drvs,Year 1,SBD	\$1,480.00	F2	2%	\$1,450.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-DV-1-SBDZ2	SEL: T380 Drvs,Year 1,SBD,Z2	\$1,618.00	F2	2%	\$1,585.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-DV-2-4HR	SEL: T380 Drvs Years 2+,4HR	\$2,362.00	F2	2%	\$2,314.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-DV-2-4HRZ2	SEL: T380 Drvs Years 2+,4HR,Z2	\$2,590.00	F2	2%	\$2,538.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-DV-2-NBD	SEL: T380 Drvs Years 2+,NBD	\$1,596.00	F2	2%	\$1,564.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-DV-2-NBDZ2	SEL: T380 Drvs Years 2+,NBD,Z2	\$1,757.00	F2	2%	\$1,721.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-DV-2-SBD	SEL: T380 Drvs Years 2+,SBD	\$2,068.00	F2	2%	\$2,026.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-DV-2-SBDZ2	SEL: T380 Drvs Years 2+,SBD,Z2	\$2,272.00	F2	2%	\$2,226.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-JASMB-1	SEL: T380-J ASM BASIC YEAR 1	\$24,460.00	F2	2%	\$23,970.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-JASMB-1Z2	SEL: T380-J ASM BASIC YEAR 1,Z2	\$24,863.00	F2	2%	\$24,365.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-JASMB-2	SEL: T380-J ASM BASIC YEAR 2	\$9,785.00	F2	2%	\$9,589.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-JASMB-2Z2	SEL: T380-J ASM BASIC YEAR 2,Z2	\$10,764.00	F2	2%	\$10,548.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-JASMG-1	SEL: T380-J ASM GOLD YEAR 1	\$37,751.00	F2	2%	\$36,995.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-JASMG-1Z2	SEL: T380-J ASM GOLD YEAR 1,Z2	\$41,527.00	F2	2%	\$40,696.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-JASMG-2	SEL: T380-J ASM GOLD YEAR 2	\$15,102.00	F2	2%	\$14,799.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-JASMG-2Z2	SEL: T380-J ASM GOLD YEAR 2,Z2	\$16,615.00	F2	2%	\$16,282.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-JDR-1-4HR	SEL: T380 ENT DRVS;YEAR 1,4HR	\$3,294.00	F2	2%	\$3,228.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-JDR-1-4HRZ2	SEL: T380 ENT DRVS, YEAR 1, 4HR, Z2	\$3,624.00	F2	2%	\$3,551.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-JDR-1-SBD	SEL: T380 ENT DRVS, YEAR 1, SBD	\$3,019.00	F2	2%	\$2,958.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-JDR-1-SBDZ2	SEL: T380 ENT DRVS, YEAR 1, SBD, Z2	\$3,322.00	F2	2%	\$3,255.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-JDR-2-4HR	SEL: T380 ENT DRVS YEARS 2,4HR	\$5,488.00	F2	2%	\$5,378.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-JDR-2-4HRZ2	SEL: T380 ENT DRVS YEARS 2,4HR,Z2	\$6,042.00	F2	2%	\$5,921.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-JDR-2-NBD	SEL: T380 ENT DRVS YEARS 2,NBD	\$3,664.00	F2	2%	\$3,590.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-JDR-2-NBDZ2	SEL: T380 ENT DRVS YEARS 2,NBD,Z2	\$4,032.00	F2	2%	\$3,951.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-JDR-2-SBD	SEL: T380 ENT DRVS YEARS 2,SBD	\$5,029.00	F2	2%	\$4,928.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	S380-JDR-2-SBDZ2	SEL: T380 ENT DRVS YEARS 2,SBD,Z2	\$5,539.00	F2	2%	\$5,428.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-Q-1-4HR	SEL: T380 QIP;YEAR 1;4HR	\$1,583.00	F2	2%	\$1,551.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-Q-1-4HRZ2	SEL: T380 QIP,Year 1,4HR,Z2	\$1,740.00	F2	2%	\$1,705.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-Q-1-SBD	SEL: T380 QIP;YEAR 1,SBD	\$1,378.00	F2	2%	\$1,350.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-Q-1-SBDZ2	SEL: T380 QIP,Year 1,SBD,Z2	\$1,516.00	F2	2%	\$1,485.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-Q-2-4HR	SEL: T380 QIP;YEARS 2 4HR	\$2,261.00	F2	2%	\$2,215.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-Q-2-4HRZ2	SEL: T380 QIP,Years 2,4HR,Z2	\$2,489.00	F2	2%	\$2,439.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-Q-2-NBD	SEL: T380 QIP;YEARS 2 ,NBD	\$1,495.00	F2	2%	\$1,465.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-Q-2-NBDZ2	SEL: T380 QIP,Years 2 ,NBD,Z2	\$1,655.00	F2	2%	\$1,621.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-Q-2-SBD	SEL: T380 QIP;YEARS 2;SBD	\$1,967.00	F2	2%	\$1,927.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-Q-2-SBDZ2	SEL: T380 QIP,Years 2,SBD,Z2	\$2,170.00	F2	2%	\$2,126.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50-ASMB-1	SEL: T50E ASM BASIC YEAR 1	\$4,952.00	F2	2%	\$4,852.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50-ASMB-1Z2	SEL: T50e ASM Basic Year 1,Z2	\$5,454.00	F2	2%	\$5,344.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50-ASMB-2	SEL: T50E ASM BASIC YEAR 2	\$1,979.00	F2	2%	\$1,939.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50-ASMB-2Z2	SEL: T50e ASM BASIC YEAR 2 ,Z2	\$2,183.00	F2	2%	\$2,139.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50-ASMG-1	SEL: T50E ASM GOLD YEAR 1	\$7,236.00	F2	2%	\$7,091.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50-ASMG-1Z2	SEL: T50e ASM GOLD YEAR 1,Z2	\$7,966.00	F2	2%	\$7,806.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50-ASMG-2	SEL: T50E ASM GOLD YEAR 2	\$2,899.00	F2	2%	\$2,841.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50-ASMG-2Z2	SEL: T50e ASM GOLD YEAR 2,Z2	\$3,199.00	F2	2%	\$3,135.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-B-1-4HR	SEL: T50E Base,Year 1,4HR	\$1,064.00	F2	2%	\$1,042.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-B-1-4HRZ2	SEL: T50E Base,Year 1,4HR,Z2	\$1,170.00	F2	2%	\$1,146.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-B-1-NBD	SEL: T50E Base,Year 1,NBD	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-B-1-NBDZ2	SEL: T50E Base,Year 1,NBD,Z2	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-B-1-SBD	SEL: T50E Base,Year 1,SBD	\$905.00	F2	2%	\$886.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-B-1-SBDZ2	SEL: T50E Base,Year 1,SBD,Z2	\$996.00	F2	2%	\$976.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-B-2-4HR	SEL: T50E Base,Years 2 ,4HR	\$1,393.00	F2	2%	\$1,365.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-B-2-4HRZ2	SEL: T50E Base,Years 2 ,4HR,Z2	\$1,546.00	F2	2%	\$1,515.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-B-2-NBD	SEL: T50E Base,Years 2 ,NBD	\$1,009.00	F2	2%	\$988.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-B-2-NBDZ2	SEL: T50E Base,Years 2 ,NBD,Z2	\$1,115.00	F2	2%	\$1,092.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-B-2-SBD	SEL: T50E Base, Years 2 , SBD	\$1,177.00	F2	2%	\$1,153.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-B-2-SBDZ2	SEL: T50E Base, Years 2 , SBD,Z2	\$1,300.00	F2	2%	\$1,274.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-CT-50	SEL: 1 COTERM SUPPORT UNIT, T50e	\$50.00	F2	2%	\$49.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-D-1-4HC	SEL: T50E,24HR ONSITE,1DR,UPG,1MT	\$107.00	F2	2%	\$104.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-D-1-NBC	SEL: T50E,NBD ONSITE,1DR,UPG,1MT	\$69.00	F2	2%	\$67.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-D-1-SBC	SEL: T50E,SBD ONSITE,1DR,UPG,1MT	\$85.00	F2	2%	\$83.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-DR-1-4HR	SEL: T50E Drvs,Year 1,4HR	\$1,070.00	F2	2%	\$1,048.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-DR-1-4HRZ2	SEL: T50E Drvs,Year 1,4HR,Z2	\$1,172.00	F2	2%	\$1,148.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-DR-1-SBD	SEL: T50E Drvs,Year 1,SBD	\$805.00	F2	2%	\$788.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-DR-1-SBDZ2	SEL: T50E Drvs,Year 1,SBD,Z2	\$879.00	F2	2%	\$861.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-DR-2-4HR	SEL: T50E Drvs Years 2, 4HR	\$1,327.00	F2	2%	\$1,300.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-DR-2-4HRZ2	SEL: T50E Drvs Years 2, 4HR,Z2	\$1,458.00	F2	2%	\$1,428.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-DR-2-NBD	SEL: T50E Drvs Years 2, NBD	\$856.00	F2	2%	\$838.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-DR-2-NBDZ2	SEL: T50E Drvs Years 2, NBD,Z2	\$944.00	F2	2%	\$925.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-DR-2-SBD	SEL: T50E Drvs Years 2, SBD	\$1,058.00	F2	2%	\$1,036.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-DR-2-SBDZ2	SEL: T50E Drvs Years 2, SBD,Z2	\$1,164.00	F2	2%	\$1,140.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-DV-1-4HR	SEL: T50E Drvs,Year 1,4HR	\$1,130.00	F2	2%	\$1,107.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-DV-1-4HRZ2	SEL: T50E Drvs,Year 1,4HR,Z2	\$1,232.00	F2	2%	\$1,207.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-DV-1-SBD	SEL: T50E Drvs,Year 1,SBD	\$865.00	F2	2%	\$847.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-DV-1-SBDZ2	SEL: T50E Drvs,Year 1,SBD,Z2	\$939.00	F2	2%	\$920.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-DV-2-4HR	SEL: T50E Drvs Years 2+,4HR	\$1,387.00	F2	2%	\$1,359.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-DV-2-4HRZ2	SEL: T50EDrvsYears2+,4HR,Z2	\$1,518.00	F2	2%	\$1,487.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-DV-2-NBD	SEL: T50E Drvs Years 2+,NBD	\$916.00	F2	2%	\$897.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-DV-2-NBDZ2	SEL: T50EDrvsYears2+,NBD,Z2	\$1,004.00	F2	2%	\$983.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-DV-2-SBD	SEL: T50E Drvs Years 2+,SBD	\$1,118.00	F2	2%	\$1,095.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-DV-2-SBDZ2	SEL: T50EDrvsYears2+,SBD,Z2	\$1,224.00	F2	2%	\$1,199.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-ASMB-1	SEL: T680 ASM BASIC YEAR 1	\$10,632.00	F2	2%	\$10,419.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-ASMB-1Z2	SEL: T680 ASM Basic Year 1,Z2	\$11,702.00	F2	2%	\$11,467.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-ASMB-2	SEL: T680 ASM BASIC YEAR 2	\$4,250.00	F2	2%	\$4,165.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-ASMB-2Z2	SEL: T680 ASM Basic Year 2 ,Z2	\$4,682.00	F2	2%	\$4,588.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-ASMG-1	SEL: T680 ASM GOLD YEAR 1	\$23,928.00	F2	2%	\$23,449.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-ASMG-1Z2	SEL: T680 ASM Gold Year 1,Z2	\$26,321.00	F2	2%	\$25,794.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-ASMG-2	SEL: T680 ASM GOLD YEAR 2	\$9,571.00	F2	2%	\$9,379.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-ASMG-2Z2	SEL: T680 ASM Gold Year 2 ,Z2	\$10,538.00	F2	2%	\$10,327.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-B-1-4HR	SEL: T680 BASE; YEAR 1; 4HR	\$6,252.00	F2	2%	\$6,126.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-B-1-4HRZ2	SEL: T680 Base, Year 1, 4HR,Z2	\$6,877.00	F2	2%	\$6,739.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-B-1-NBD	SEL: T680 BASE; YEAR 1; NBD	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-B-1-NBDZ2	SEL: T680 Base, Year 1, NBD,Z2	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-B-1-SBD	SEL: T680 BASE; YEAR 1; SBD	\$5,520.00	F2	2%	\$5,409.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-B-1-SBDZ2	SEL: T680 Base, Year 1, SBD,Z2	\$6,073.00	F2	2%	\$5,951.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-B-2-4HR	SEL: T680 BASE;YEARS 2,4HR	\$8,627.00	F2	2%	\$8,454.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-B-2-4HRZ2	SEL: T680 Base,Years 2,4HR,Z2	\$9,497.00	F2	2%	\$9,307.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-B-2-NBD	SEL: T680 BASE;YEARS 2,NBD	\$5,872.00	F2	2%	\$5,754.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-B-2-NBDZ2	SEL: T680 Base,Years 2,NBD,Z2	\$6,470.00	F2	2%	\$6,340.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-B-2-SBD	SEL: T680 BASE;YEARS 2;SBD	\$7,595.00	F2	2%	\$7,443.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-B-2-SBDZ2	SEL: T680 Base,Years 2,SBD,Z2	\$8,358.00	F2	2%	\$8,190.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-BL-1-4HR	SEL: T680 BLSCLIC;10 SLTS;Y1;4HR	\$70.00	F2	2%	\$68.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-BL-1-4HRZ2	SEL: T680 BLSCLic,10 slts,Y1,4HR,Z2	\$77.00	F2	2%	\$75.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-BL-1-SBD	SEL: T680 BLSCLIC;10 SLTS;Y1;SBD	\$60.00	F2	2%	\$58.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-BL-1-SBDZ2	SEL: T680 BLSCLic,10 slts,Y1,SBD,Z2	\$67.00	F2	2%	\$65.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-BL-2-4HRSL	SEL: T680 BLSCLic,10 slts,Y2,4HR	\$104.00	F2	2%	\$101.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	S680-BL-24HRZ2SL	SEL: T680 BLSCLic,10 slts,Y2,4HR,Z2	\$124.00	F2	2%	\$121.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-BL-2-NBD	SEL: T680 BLSCLIC,10 SLTS;Y2;NBD	\$65.00	F2	2%	\$63.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-BL-2NBDZ2SL	SEL: T680 BLSCLic,10 slts,Y2,NBD,Z2	\$74.00	F2	2%	\$72.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-BL-2-SBDSL	SEL: T680 BLSCLic,10 slts,Y2,SBD	\$92.00	F2	2%	\$90.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-BL-2SBDZ2SL	SEL: T680 BLSCLic,10 slts,Y2,SBD,Z2	\$112.00	F2	2%	\$109.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-CT-100	SEL: 1 COTERM SUPPORT UNIT T680	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-DR-1-4HR	SEL: T680 DRVS YEAR 1;4HR	\$1,583.00	F2	2%	\$1,551.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-DR-1-4HRZ2	SEL: T680 Drvs Year 1,4HR,Z2	\$1,740.00	F2	2%	\$1,705.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-DR-1-SBD	SEL: T680 DRVS;YEAR 1,SBD	\$1,378.00	F2	2%	\$1,350.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-DR-1-SBDZ2	SEL: T680 Drvs,Year 1,SBD,Z2	\$1,516.00	F2	2%	\$1,485.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-DR-2-4HR	SEL: T680 DRVS YEARS 2;4HR	\$2,261.00	F2	2%	\$2,215.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-DR-2-4HRZ2	SEL: T680 Drvs Years 2,4HR,Z2	\$2,489.00	F2	2%	\$2,439.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-DR-2-NBD	SEL: T680 DRVS YEARS 2;NBD	\$1,495.00	F2	2%	\$1,465.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-DR-2-NBDZ2	SEL: T680 Drvs Years 2,NBD,Z2	\$1,655.00	F2	2%	\$1,621.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-DR-2-SBD	SEL: T680 DRVS YEARS 2;SBD	\$1,967.00	F2	2%	\$1,927.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-DR-2-SBDZ2	SEL: T680 Drvs Years 2,SBD,Z2	\$2,170.00	F2	2%	\$2,126.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-DV-1-4HR	SEL: T680 Drvs Year 1,4HR	\$1,684.00	F2	2%	\$1,650.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-DV-1-4HRZ2	SEL: T680 Drvs Year 1,4HR,Z2	\$1,842.00	F2	2%	\$1,805.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-DV-1-SBD	SEL: T680 Drvs,Year 1,SBD	\$1,480.00	F2	2%	\$1,450.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-DV-1-SBDZ2	SEL: T680 Drvs,Year 1,SBD,Z2	\$1,618.00	F2	2%	\$1,585.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-DV-2-4HR	SEL: T680 Drvs Years 2+,4HR	\$2,362.00	F2	2%	\$2,314.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-DV-2-4HRZ2	SEL: T680 Drvs Years 2+,4HR,Z2	\$2,590.00	F2	2%	\$2,538.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-DV-2-NBD	SEL: T680 Drvs Years 2+,NBD	\$1,596.00	F2	2%	\$1,564.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-DV-2-NBDZ2	SEL: T680 Drvs Years 2+,NBD,Z2	\$1,757.00	F2	2%	\$1,721.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-DV-2-SBD	SEL: T680 Drvs Years 2+,SBD	\$2,068.00	F2	2%	\$2,026.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-DV-2-SBDZ2	SEL: T680 Drvs Years 2+,SBD,Z2	\$2,272.00	F2	2%	\$2,226.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-Q-1-4HR	SEL: T680 QIP;YEAR 1;4HR	\$1,583.00	F2	2%	\$1,551.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-Q-1-4HRZ2	SEL: T680 QIP,Year 1,4HR,Z2	\$1,740.00	F2	2%	\$1,705.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-Q-1-SBD	SEL: T680 QIP;YEAR 1,SBD	\$1,378.00	F2	2%	\$1,350.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-Q-1-SBDZ2	SEL: T680 QIP,Year 1,SBD,Z2	\$1,516.00	F2	2%	\$1,485.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-Q-2-4HR	SEL: T680 QIP;YEARS 2;4HR	\$2,261.00	F2	2%	\$2,215.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-Q-2-4HRZ2	SEL: T680 QIP,Years 2,4HR,Z2	\$2,489.00	F2	2%	\$2,439.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-Q-2-NBD	SEL: T680 QIP;YEARS 2;NBD	\$1,495.00	F2	2%	\$1,465.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-Q-2-NBDZ2	SEL: T680 QIP,Years 2,NBD,Z2	\$1,655.00	F2	2%	\$1,621.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-Q-2-SBD	SEL: T680 QIP;YEARS 2;SBD	\$1,967.00	F2	2%	\$1,927.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-Q-2-SBDZ2	SEL: T680 QIP,Years 2,SBD,Z2	\$2,170.00	F2	2%	\$2,126.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-ASMB-1	SEL: T950 ASM BASIC YEAR 1	\$10,632.00	F2	2%	\$10,419.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-ASMB-1Z2	SEL: T950 ASM Basic Year 1,Z2	\$11,702.00	F2	2%	\$11,467.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-ASMB-2	SEL: T950 ASM BASIC YEAR 2	\$4,250.00	F2	2%	\$4,165.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-ASMB-2Z2	SEL: T950 ASM Basic Year 2,Z2	\$4,682.00	F2	2%	\$4,588.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-ASMG-1	SEL: T950 ASM GOLD YEAR 1	\$23,928.00	F2	2%	\$23,449.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-ASMG-1Z2	SEL: T950 ASM Gold Year 1,Z2	\$26,321.00	F2	2%	\$25,794.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-ASMG-2	SEL: T950 ASM GOLD YEAR 2	\$9,571.00	F2	2%	\$9,379.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-ASMG-2Z2	SEL: T950 ASM Gold Year 2,Z2	\$10,538.00	F2	2%	\$10,327.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-B-1-4HR	SEL: T950 BASE; YEAR 1; 4HR	\$7,219.00	F2	2%	\$7,074.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-B-1-4HRZ2	SEL: T950 Base, Year 1, 4HR,Z2	\$7,940.00	F2	2%	\$7,761.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-B-1-NBD	SEL: T950 BASE; YEAR 1; NBD	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-B-1-NBDZ2	SEL: T950 Base, Year 1, NBD,Z2	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-B-1-SBD	SEL: T950 BASE; YEAR 1; SBD	\$6,382.00	F2	2%	\$6,254.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-B-1-SBDZ2	SEL: T950 Base, Year 1, SBD,Z2	\$7,020.00	F2	2%	\$6,879.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-B-2-4HR	SEL: T950 BASE;YEARS 2 4HR	\$9,967.00	F2	2%	\$9,767.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-B-2-4HRZ2	SEL: T950 Base,Years 2 4HR,Z2	\$10,968.00	F2	2%	\$10,748.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-B-2-NBD	SEL: T950 BASE;YEARS 2;NBD	\$6,778.00	F2	2%	\$6,642.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-B-2-NBDZ2	SEL: T950 Base,Years 2,NBD,Z2	\$7,463.00	F2	2%	\$7,313.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-B-2-SBD	SEL: T950 BASE;YEARS 2;SBD	\$8,780.00	F2	2%	\$8,604.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-B-2-SBDZ2	SEL: T950 Base,Years 2,SBD,Z2	\$9,670.00	F2	2%	\$9,476.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-BL-1-4HR	SEL: T950 BLSCLIC,100 SLTS;1;4HR	\$686.00	F2	2%	\$672.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-BL-1-4HRZ2	SEL: T950 BLSCLic,100 slts,1,4HR,Z2	\$755.00	F2	2%	\$739.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-BL-1-SBD	SEL: T950 BLSCLIC,100 SLTS;Y1 SBD	\$596.00	F2	2%	\$584.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-BL-1-SBDZ2	SEL: T950 BLSCLic,100 slts,Y1 SBD,Z2	\$658.00	F2	2%	\$644.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-BL-2-4HR	SEL: T950 BLSCLIC,100 SLTS Y2;4HR	\$985.00	F2	2%	\$965.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-BL-2-4HRZ2	SEL: T950 BLSCLic,100 slts Y2,4HR,Z2	\$1,092.00	F2	2%	\$1,070.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-BL-2-NBD	SEL: T950 BLSCLIC,100 SLTS;Y2;NBD	\$640.00	F2	2%	\$627.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-BL-2-NBDZ2	SEL: T950 BLSCLic,100 slts,Y2,NBD,Z2	\$712.00	F2	2%	\$697.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-BL-2-SBD	SEL: T950 BLSCLIC,100 SLTS;Y2;SBD	\$857.00	F2	2%	\$839.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-BL-2-SBDZ2	SEL: T950 BLSCLic,100 slts,Y2,SBD,Z2	\$944.00	F2	2%	\$925.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-CT-100	SEL: 1 COTERM SUPPORT UNIT T950	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DR-1-4HR	SEL: T950 DRVS; YEAR 1;4HR	\$1,583.00	F2	2%	\$1,551.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DR-1-4HRZ2	SEL: T950 Drvs, Year 1,4HR,Z2	\$1,740.00	F2	2%	\$1,705.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DR-1-SBD	SEL: T950 DRVS;YEAR 1,SBD	\$1,378.00	F2	2%	\$1,350.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DR-1-SBDZ2	SEL: T950 Drvs,Year 1,SBD,Z2	\$1,516.00	F2	2%	\$1,485.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DR-2-4HR	SEL: T950 DRVS YEARS 2;4HR	\$2,261.00	F2	2%	\$2,215.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DR-2-4HRZ2	SEL: T950 Drvs Years 2,4HR,Z2	\$2,489.00	F2	2%	\$2,439.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DR-2-NBD	SEL: T950 DRVS YEARS 2;NBD	\$1,495.00	F2	2%	\$1,465.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DR-2-NBDZ2	SEL: T950 Drvs Years 2,NBD,Z2	\$1,655.00	F2	2%	\$1,621.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DR-2-SBD	SEL: T950 DRVS YEARS 2;SBD	\$1,967.00	F2	2%	\$1,927.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DR-2-SBDZ2	SEL: T950 Drvs Years 2,SBD,Z2	\$2,170.00	F2	2%	\$2,126.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DV-1-4HR	SEL: T950 Drvs, Year 1,4HR	\$1,684.00	F2	2%	\$1,650.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DV-1-4HRZ2	SEL: T950 Drvs, Year 1,4HR,Z2	\$1,842.00	F2	2%	\$1,805.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DV-1-SBD	SEL: T950 Drvs,Year 1,SBD	\$1,480.00	F2	2%	\$1,450.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	S950-DV-1-SBDZ2	SEL: T950 Drvs,Year 1,SBD,Z2	\$1,618.00	F2	2%	\$1,585.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DV-2-4HR	SEL: T950 Drvs Years 2+,4HR	\$2,362.00	F2	2%	\$2,314.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DV-2-4HRZ2	SEL: T950 Drvs Years 2+,4HR,Z2	\$2,590.00	F2	2%	\$2,538.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DV-2-NBD	SEL: T950 Drvs Years 2+,NBD	\$1,596.00	F2	2%	\$1,564.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DV-2-NBDZ2	SEL: T950 Drvs Years 2+,NBD,Z2	\$1,757.00	F2	2%	\$1,721.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DV-2-SBD	SEL: T950 Drvs Years 2+,SBD	\$2,068.00	F2	2%	\$2,026.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DV-2-SBDZ2	SEL: T950 Drvs Years 2+,SBD,Z2	\$2,272.00	F2	2%	\$2,226.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DX-1-4HRSL	SEL: T950 DEX (ea),Year 1,4HR	\$1,594.00	F2	2%	\$1,562.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DX-14HRZ2SL	SEL: T950 DEX (ea),Year 1,4HR,Z2	\$1,758.00	F2	2%	\$1,722.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DX-1-SBDSL	SEL: T950 DEX (ea),Year 1,SBD	\$1,280.00	F2	2%	\$1,254.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DX-1-SBDZ2SL	SEL: T950 DEX (ea),Year 1,SBD,Z2	\$1,412.00	F2	2%	\$1,383.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DX-2-4HR	SEL: T950 DEX (EA),YEARS 2,4HR	\$2,657.00	F2	2%	\$2,603.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DX-2-4HRZ2	SEL: T950 DEX (ea),Years 2,4HR,Z2	\$2,930.00	F2	2%	\$2,871.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DX-2-NBD	SEL: T950 DEX (EA),YEARS 2,NBD	\$1,596.00	F2	2%	\$1,564.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DX-2-NBDZ2	SEL: T950 DEX (ea),Years 2,NBD,Z2	\$1,766.00	F2	2%	\$1,730.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DX-2-SBD	SEL: T950 DEX (EA),YEARS 2,SBD	\$2,132.00	F2	2%	\$2,089.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DX-2-SBDZ2	SEL: T950 DEX (ea),Years 2,SBD,Z2	\$2,353.00	F2	2%	\$2,305.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-J-ASM-B-1	SEL: T950-J ASM BASIC YEAR 1	\$24,460.00	F2	2%	\$23,970.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-J-ASM-B-1Z2	SEL: T950-J ASM BASIC YEAR 1,Z2	\$24,863.00	F2	2%	\$24,365.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-J-ASM-B-2	SEL: T950-J ASM BASIC YEAR 2	\$9,785.00	F2	2%	\$9,589.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-J-ASM-B-2Z2	SEL: T950-J ASM BASIC YEAR 2,Z2	\$10,764.00	F2	2%	\$10,548.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-J-ASMG-1	SEL: T950-J ASM GOLD YEAR 1	\$37,751.00	F2	2%	\$36,995.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-J-ASMG-1Z2	SEL: T950-J ASM GOLD YEAR 1,Z2	\$41,527.00	F2	2%	\$40,696.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-J-ASMG-2	SEL: T950-J ASM GOLD YEAR 2	\$15,102.00	F2	2%	\$14,799.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-J-ASMG-2Z2	SEL: T950-J ASM GOLD YEAR 2,Z2	\$16,615.00	F2	2%	\$16,282.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-JDR-1-4HR	SEL: T950 ENT DRVS,YEAR 1,4HR	\$3,294.00	F2	2%	\$3,228.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-JDR-1-4HRZ2	SEL: T950 ENT DRVS,YEAR 1,4HR,Z2	\$3,624.00	F2	2%	\$3,551.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-JDR-1-SBD	SEL: T950 ENT DRVS,YEAR 1,SBD	\$3,019.00	F2	2%	\$2,958.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-JDR-1-SBDZ2	SEL: T950 ENT DRVS,YEAR 1,SBD,Z2	\$3,322.00	F2	2%	\$3,255.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-JDR-2-4HR	SEL: T950 ENT DRVS YEARS 2,4HR	\$5,488.00	F2	2%	\$5,378.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-JDR-2-4HRZ2	SEL: T950 ENT DRVS YEARS 2,4HR,Z2	\$6,042.00	F2	2%	\$5,921.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-JDR-2-NBD	SEL: T950 ENT DRVS YEARS 2,NBD	\$3,664.00	F2	2%	\$3,590.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-JDR-2-NBDZ2	SEL: T950 ENT DRVS YEARS 2,NBD,Z2	\$4,032.00	F2	2%	\$3,951.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-JDR-2-SBD	SEL: T950 ENT DRVS YEARS 2,SBD	\$5,029.00	F2	2%	\$4,928.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-JDR-2-SBDZ2	SEL: T950 ENT DRVS YEARS 2,SBD,Z2	\$5,539.00	F2	2%	\$5,428.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-Q-1-4HR	SEL: T950 QIP,Year 1,4HR	\$1,583.00	F2	2%	\$1,551.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-Q-1-4HRZ2	SEL: T950 QIP,Year 1,4HR,Z2	\$1,740.00	F2	2%	\$1,705.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-Q-1-SBD	SEL: T950 QIP,Year 1,SBD	\$1,378.00	F2	2%	\$1,350.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-Q-1-SBDZ2	SEL: T950 QIP,Year 1,SBD,Z2	\$1,516.00	F2	2%	\$1,485.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-Q-2-4HR	SEL: T950 QIP,YEARS 2,4HR	\$2,261.00	F2	2%	\$2,215.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-Q-2-4HRZ2	SEL: T950 QIP,Years 2,4HR,Z2	\$2,489.00	F2	2%	\$2,439.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-Q-2-NBD	SEL: T950 QIP,YEARS 2,NBD	\$1,495.00	F2	2%	\$1,465.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-Q-2-NBDZ2	SEL: T950 QIP,Years 2,NBD,Z2	\$1,655.00	F2	2%	\$1,621.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-Q-2-SBD	SEL: T950 QIP,YEARS 2,SBD	\$1,967.00	F2	2%	\$1,927.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-Q-2-SBDZ2	SEL: T950 QIP,Years 2,SBD,Z2	\$2,170.00	F2	2%	\$2,126.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950TAP-1-4HR	SEL: T950,BULK,TAP,SVC,YEAR 1,4HR	\$4,411.00	F2	2%	\$4,322.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-TAP-1-4HRZ2	SEL: T950,BULK,TAP,SVC,YEAR 1,4HR,Z2	\$4,852.00	F2	2%	\$4,754.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950TAP-1-SBD	SEL: T950,BULK,TAP,SVC,YEAR 1,SBD	\$3,677.00	F2	2%	\$3,603.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-TAP-1-SBDZ2	SEL: T950,BULK,TAP,SVC,YEAR 1,SBD,Z2	\$4,044.00	F2	2%	\$3,963.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950TAP-2-4HR	SEL: T950,BULK,TAP,SVC,YEAR 2,4HR	\$6,126.00	F2	2%	\$6,003.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-TAP-2-4HRZ2	SEL: T950,BULK,TAP,SVC,YEAR 2,4HR,Z2	\$6,739.00	F2	2%	\$6,604.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950TAP-2-NBD	SEL: T950,BULK,TAP,SVC,YEAR 2,NBD	\$4,136.00	F2	2%	\$4,053.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-TAP-2-NBDZ2	SEL: T950,BULK,TAP,SVC,YEAR 2,NBD,Z2	\$4,559.00	F2	2%	\$4,467.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950TAP-2-SBD	SEL: T950,BULK,TAP,SVC,YEAR 2,SBD	\$5,106.00	F2	2%	\$5,003.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-TAP-2-SBDZ2	SEL: T950,BULK,TAP,SVC,YEAR 2,SBD,Z2	\$5,626.00	F2	2%	\$5,513.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-E-1000-AN	SEL Splunk Ent E Sup Bucket \$1000	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-E-1000-AP	SEL Splunk Ent E Sup Bucket \$1000	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-E-1000-EM	SEL Splunk Ent E Sup Bucket \$1000	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-E-1000-US	SEL Splunk Ent E Sup Bucket \$1000	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-E-100-AN	SEL Splunk Ent E Sup Bucket \$100	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-E-100-AP	SEL Splunk Ent E Sup Bucket \$100	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-E-100-EM	SEL Splunk Ent E Sup Bucket \$100	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-E-100-US	SEL Splunk Ent E Sup Bucket \$100	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-E-1-AN	SEL Splunk Ent E Sup Bucket \$1	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-E-1-AP	SEL Splunk Ent E Sup Bucket \$1	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-E-1-EM	SEL Splunk Ent E Sup Bucket \$1	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-E-1-US	SEL Splunk Ent E Sup Bucket \$1	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-ESUP-100	SEL Splunk Ent Sup 100GB/day US	\$26,471.00	F2	2%	\$25,941.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-ESUP-100-AN	SEL Splunk Ent Sup 100GB/day AN	\$33,088.00	F2	2%	\$32,426.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-ESUP-100-AP	SEL Splunk Ent Sup 100GB/day AP	\$39,706.00	F2	2%	\$38,911.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-ESUP-100-EM	SEL Splunk Ent Sup 100GB/day EM	\$30,441.00	F2	2%	\$29,832.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-ESUP-1T	SEL Splunk Ent Sup 1TB/day US	\$211,765.00	F2	2%	\$207,529.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-ESUP-1T-AN	SEL Splunk Ent Sup 1TB/day AN	\$264,706.00	F2	2%	\$259,411.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-ESUP-1T-AP	SEL Splunk Ent Sup 1TB/day AP	\$317,647.00	F2	2%	\$311,294.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-ESUP-1T-EM	SEL Splunk Ent Sup 1TB/day EM	\$243,529.00	F2	2%	\$238,658.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-ESUP-200	SEL Splunk Ent Sup 200GB/day US	\$49,412.00	F2	2%	\$48,423.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-ESUP-200-AN	SEL Splunk Ent Sup 200GB/day AN	\$61,765.00	F2	2%	\$60,529.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-ESUP-200-AP	SEL Splunk Ent Sup 200GB/day AP	\$74,118.00	F2	2%	\$72,635.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-ESUP-200-EM	SEL Splunk Ent Sup 200GB/day EM	\$56,824.00	F2	2%	\$55,687.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-ESUP-50	SEL Splunk Ent Sup 50GB/day US	\$16,765.00	F2	2%	\$16,429.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SE-P-ESUP-500	SEL Splunk Ent Sup 500GB/day US	\$114,706.00	F2	2%	\$112,411.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-ESUP-500-AN	SEL Splunk Ent Sup 500GB/day AN	\$143,382.00	F2	2%	\$140,514.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-ESUP-500-AP	SEL Splunk Ent Sup 500GB/day AP	\$172,059.00	F2	2%	\$168,617.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-ESUP-500-EM	SEL Splunk Ent Sup 500GB/day EM	\$131,912.00	F2	2%	\$129,273.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-ESUP-50-AN	SEL Splunk Ent Sup 50GB/day AN	\$20,956.00	F2	2%	\$20,536.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-ESUP-50-AP	SEL Splunk Ent Sup 50GB/day AP	\$25,147.00	F2	2%	\$24,644.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-ESUP-50-EM	SEL Splunk Ent Sup 50GB/day EM	\$19,279.00	F2	2%	\$18,893.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-G-1000-AN	SEL Splunk Ent G Sup Bucket \$1000	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-G-1000-AP	SEL Splunk Ent G Sup Bucket \$1000	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-G-1000-EM	SEL Splunk Ent G Sup Bucket \$1000	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-G-1000-US	SEL Splunk Ent G Sup Bucket \$1000	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-G-100-AN	SEL Splunk Ent G Sup Bucket \$100	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-G-100-AP	SEL Splunk Ent G Sup Bucket \$100	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-G-100-EM	SEL Splunk Ent G Sup Bucket \$100	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-G-100-US	SEL Splunk Ent G Sup Bucket \$100	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-G-1-AN	SEL Splunk Ent G Sup Bucket \$1	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-G-1-AP	SEL Splunk Ent G Sup Bucket \$1	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-G-1-EM	SEL Splunk Ent G Sup Bucket \$1	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-G-1-US	SEL Splunk Ent G Sup Bucket \$1	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-GSUP100	SEL Splunk Ent Global Sup 100GB/day US	\$33,088.00	F2	2%	\$32,426.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-GSUP100-AN	SEL Splunk Ent Global Sup 100GB/day AN	\$41,360.00	F2	2%	\$40,532.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-GSUP100-AP	SEL Splunk Ent Global Sup 100GB/day AP	\$49,632.00	F2	2%	\$48,639.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-GSUP100-EM	SEL Splunk Ent Global Sup 100GB/day EM	\$38,051.00	F2	2%	\$37,289.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-GSUP1T	SEL Splunk Ent Global Sup 1TB/day US	\$264,706.00	F2	2%	\$259,411.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-GSUP1T-AN	SEL Splunk Ent Global Sup 1TB/day AN	\$330,882.00	F2	2%	\$324,264.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-GSUP1T-AP	SEL Splunk Ent Global Sup 1TB/day AP	\$397,059.00	F2	2%	\$389,117.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-GSUP1T-EM	SEL Splunk Ent Global Sup 1TB/day EM	\$304,412.00	F2	2%	\$298,323.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-GSUP200	SEL Splunk Ent Global Sup 200GB/day US	\$61,765.00	F2	2%	\$60,529.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-GSUP200-AN	SEL Splunk Ent Global Sup 200GB/day AN	\$77,206.00	F2	2%	\$75,661.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-GSUP200-AP	SEL Splunk Ent Global Sup 200GB/day AP	\$92,647.00	F2	2%	\$90,794.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-GSUP200-EM	SEL Splunk Ent Global Sup 200GB/day EM	\$71,029.00	F2	2%	\$69,608.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-GSUP500	SEL Splunk Ent Global Sup 500GB/day US	\$143,382.00	F2	2%	\$140,514.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-GSUP500-AN	SEL Splunk Ent Global Sup 500GB/day AN	\$179,228.00	F2	2%	\$175,643.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-GSUP500-AP	SEL Splunk Ent Global Sup 500GB/day AP	\$215,074.00	F2	2%	\$210,772.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SE-P-GSUP500-EM	SEL Splunk Ent Global Sup 500GB/day EM	\$164,890.00	F2	2%	\$161,592.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SERV-AI-0001	SEL Archive Index to Tape	\$588.24	F2	2%	\$576.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SERV-IR-0001	SEL Index Restoration	\$5,294.12	F2	2%	\$5,188.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SERV-MS-0001	SEL Media Storage (per Tape) per Month	\$5.88	F2	2%	\$5.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SERV-OA-0001	SEL Online Access per Month	\$5,882.35	F2	2%	\$5,764.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SERV-OS-0001	SEL Onsite Services per Day	\$4,588.24	F2	2%	\$4,496.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SERV-RM-0001	SEL 1 HOUR REMOTE IE SERVICES	\$352.94	F2	2%	\$345.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-ASMB-1	SEL: TFIN ASM BASIC YEAR 1	\$14,357.00	F2	2%	\$14,069.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-ASMB-1Z2	SEL: TFIN ASM Basic Year 1,Z2	\$15,796.00	F2	2%	\$15,480.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-ASMB-2	SEL: TFIN ASM BASIC YEAR 2	\$5,743.00	F2	2%	\$5,628.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-ASMB-2Z2	SEL: TFIN ASM Basic Year 2,Z2	\$6,324.00	F2	2%	\$6,197.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-ASMG-1	SEL: TFIN ASM GOLD YEAR 1	\$32,297.00	F2	2%	\$31,651.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-ASMG-1Z2	SEL: TFIN ASM Gold Year 1,Z2	\$35,534.00	F2	2%	\$34,823.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-ASMG-2	SEL: TFIN ASM GOLD YEAR 2	\$12,928.00	F2	2%	\$12,669.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-ASMG-2Z2	SEL: TFIN ASM Gold Year 2,Z2	\$14,226.00	F2	2%	\$13,941.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-B-1-4HR	SEL: TFIN BASE; YEAR 1; 4HR	\$8,269.00	F2	2%	\$8,103.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-B-1-4HRZ2	SEL: TFIN Base, Year 1, 4HR,Z2	\$9,096.00	F2	2%	\$8,914.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-B-1-NBD	SEL: TFIN BASE; YEAR 1; NBD	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-B-1-NBDZ2	SEL: TFIN Base, Year 1, NBD,Z2	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-B-1-SBD	SEL: TFIN BASE; YEAR 1; SBD	\$6,892.00	F2	2%	\$6,754.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-B-1-SBDZ2	SEL: TFIN Base, Year 1, SBD,Z2	\$7,582.00	F2	2%	\$7,430.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-B-2-4HR	SEL: TFIN BASE; YEARS 2,4HR	\$11,485.00	F2	2%	\$11,255.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-B-2-4HRZ2	SEL: TFIN Base, Years 2,4HR,Z2	\$12,647.00	F2	2%	\$12,394.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-B-2-NBD	SEL: TFIN BASE;YEARS 2,NBD	\$7,760.00	F2	2%	\$7,604.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-B-2-NBDZ2	SEL: TFIN Base,Years 2,NBD,Z2	\$8,542.00	F2	2%	\$8,371.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-B-2-SBD	SEL: TFIN BASE;YEARS 2,SBD	\$9,571.00	F2	2%	\$9,379.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-B-2-SBDZ2	SEL: TFIN Base,Years 2,SBD,Z2	\$10,538.00	F2	2%	\$10,327.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-BL-1-4HR	SEL: TFIN BLSCLIC;100 SLTS;1;4HR	\$686.00	F2	2%	\$672.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-BL-1-4HRZ2	SEL: TFIN BLSCLic,100 slts,1,4HR,Z2	\$755.00	F2	2%	\$739.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-BL-1-SBD	SEL: TFIN BLSCLIC;100 SLTS;Y1 SBD	\$596.00	F2	2%	\$584.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-BL-1-SBDZ2	SEL: TFIN BLSCLic,100 slts,Y1 SBD,Z2	\$658.00	F2	2%	\$644.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-BL-2-4HR	SEL: TFIN BLSCLIC;100 SLTS Y2;4HR	\$985.00	F2	2%	\$965.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-BL-2-4HRZ2	SEL: TFIN BLSCLic,100 slts Y2,4HR,Z2	\$1,092.00	F2	2%	\$1,070.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-BL-2-NBD	SEL: TFIN BLSCLIC;100 SLTS;Y2;NBD	\$640.00	F2	2%	\$627.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-BL-2-NBDZ2	SEL: TFIN BLSCLic,100 slts,Y2,NBD,Z2	\$712.00	F2	2%	\$697.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-BL-2-SBD	SEL: TFIN BLSCLIC;100 SLTS;Y2;SBD	\$857.00	F2	2%	\$839.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-BL-2-SBDZ2	SEL: TFIN BLSCLic,100 slts,Y2,SBD,Z2	\$944.00	F2	2%	\$925.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-CT-100	SEL: 1 COTERM SUPPORT UNIT TFIN	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-DR-1-4HR	SEL: TFIN DRVS;YEAR 1;4HR	\$1,583.00	F2	2%	\$1,551.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-DR-1-4HRZ2	SEL: TFIN Drvs,Year 1,4HR,Z2	\$1,741.00	F2	2%	\$1,706.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-DR-1-SBD	SEL: TFIN DRVS;YEAR 1;SBD	\$1,378.00	F2	2%	\$1,350.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-DR-1-SBDZ2	SEL: TFIN Drvs,Year 1,SBD,Z2	\$1,516.00	F2	2%	\$1,485.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-DR-2-4HR	SEL: TFIN DRVS YEARS 2;4HR	\$2,261.00	F2	2%	\$2,215.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-DR-2-4HRZ2	SEL: TFIN Drvs Years 2,4HR,Z2	\$2,489.00	F2	2%	\$2,439.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-DR-2-NBD	SEL: TFIN DRVS YEARS 2;NBD	\$1,495.00	F2	2%	\$1,465.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-DR-2-NBDZ2	SEL: TFIN Drvs Years 2,NBD,Z2	\$1,655.00	F2	2%	\$1,621.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	SFIN-DR-2-SBD	SEL: TFIN DRVS YEARS 2;SBD	\$1,967.00	F2	2%	\$1,927.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-DR-2-SBDZ2	SEL: TFIN Drvs Years 2,SBD,Z2	\$2,170.00	F2	2%	\$2,126.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-DV-1-4HR	SEL: TFIN Drvs,Year 1,4HR	\$1,685.00	F2	2%	\$1,651.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-DV-1-4HRZ2	SEL: TFIN Drvs,Year 1,4HR,Z2	\$1,843.00	F2	2%	\$1,806.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-DV-1-SBD	SEL: TFIN Drvs,Year 1,SBD	\$1,480.00	F2	2%	\$1,450.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-DV-1-SBDZ2	SEL: TFIN Drvs,Year 1,SBD,Z2	\$1,618.00	F2	2%	\$1,585.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-DV-2-4HR	SEL: TFIN Drvs Years 2+,4HR	\$2,362.00	F2	2%	\$2,314.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-DV-2-4HRZ2	SEL: TFIN Drvs Years 2+,4HR,Z2	\$2,590.00	F2	2%	\$2,538.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-DV-2-NBD	SEL: TFIN Drvs Years 2+,NBD	\$1,596.00	F2	2%	\$1,564.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-DV-2-NBDZ2	SEL: TFIN Drvs Years 2+,NBD,Z2	\$1,757.00	F2	2%	\$1,721.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-DV-2-SBD	SEL: TFIN Drvs Years 2+,SBD	\$2,068.00	F2	2%	\$2,026.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-DV-2-SBDZ2	SEL: TFIN Drvs Years 2+,SBD,Z2	\$2,272.00	F2	2%	\$2,226.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-DX-1-4HR	SEL: TFIN DEX (EA);YEAR 1;4HR	\$2,075.00	F2	2%	\$2,033.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-DX-1-4HRZ2	SEL: TFIN DEX (ea),Year 1,4HR,Z2	\$2,282.00	F2	2%	\$2,236.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-DX-1-SBD	SEL: TFIN DEX (EA);YEAR 1;SBD	\$1,660.00	F2	2%	\$1,626.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-DX-1-SBDZ2	SEL: TFIN DEX (ea),Year 1,SBD,Z2	\$1,826.00	F2	2%	\$1,789.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-DX-2-4HR	SEL: TFIN DEX (EA);YEARS 2;4HR	\$3,461.00	F2	2%	\$3,391.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-DX-2-4HRZ2	SEL: TFIN DEX (ea),Years 2,4HR,Z2	\$3,811.00	F2	2%	\$3,734.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-DX-2-NBD	SEL: TFIN DEX (EA);YEARS 2;NBD	\$2,082.00	F2	2%	\$2,040.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-DX-2-NBDZ2	SEL: TFIN DEX (ea),Years 2,NBD,Z2	\$2,292.00	F2	2%	\$2,246.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-DX-2-SBD	SEL: TFIN DEX (EA);YEARS 2;SBD	\$2,771.00	F2	2%	\$2,715.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-DX-2-SBDZ2	SEL: TFIN DEX (ea),Years 2,SBD,Z2	\$3,052.00	F2	2%	\$2,990.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-JASMB-1	SEL: TFIN-J ASM BASIC YEAR 1	\$24,460.00	F2	2%	\$23,970.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-JASMB-1Z2	SEL: TFIN-J ASM BASIC YEAR 1,Z2	\$24,863.00	F2	2%	\$24,365.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-JASMB-2	SEL: TFIN-J ASM BASIC YEAR 2	\$9,785.00	F2	2%	\$9,589.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-JASMB-2Z2	SEL: TFIN-J ASM BASIC YEAR 2,Z2	\$10,764.00	F2	2%	\$10,548.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-JASMG-1	SEL: TFIN-J ASM GOLD YEAR 1	\$37,751.00	F2	2%	\$36,995.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-JASMG-1Z2	SEL: TFIN-J ASM GOLD YEAR 1,Z2	\$41,527.00	F2	2%	\$40,696.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-JASMG-2	SEL: TFIN-J ASM GOLD YEAR 2	\$15,102.00	F2	2%	\$14,799.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-JASMG-2Z2	SEL: TFIN-J ASM GOLD YEAR 2,Z2	\$16,615.00	F2	2%	\$16,282.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFINJDR-1-4HR	SEL: TFIN ENT DRVS;YEAR 1;4HR	\$3,294.00	F2	2%	\$3,228.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFINJDR-1-4HRZ2	SEL: TFIN ENT DRVS;YEAR 1,4HR,Z2	\$3,624.00	F2	2%	\$3,551.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFINJDR-1-SBD	SEL: TFIN ENT DRVS;YEAR 1;SBD	\$3,019.00	F2	2%	\$2,958.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFINJDR-1-SBDZ2	SEL: TFIN ENT DRVS;YEAR 1,SBD,Z2	\$3,322.00	F2	2%	\$3,255.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFINJDR-2-4HR	SEL: TFIN ENT DRVS YEARS 2;4HR	\$5,488.00	F2	2%	\$5,378.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFINJDR-2-4HRZ2	SEL: TFIN ENT DRVS YEARS 2,4HR,Z2	\$6,042.00	F2	2%	\$5,921.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFINJDR-2-NBD	SEL: TFIN ENT DRVS YEARS 2;NBD	\$3,664.00	F2	2%	\$3,590.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFINJDR-2-NBDZ2	SEL: TFIN ENT DRVS YEARS 2,NBD,Z2	\$4,032.00	F2	2%	\$3,951.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFINJDR-2-SBD	SEL: TFIN ENT DRVS YEARS 2;SBD	\$5,029.00	F2	2%	\$4,928.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFINJDR-2-SBDZ2	SEL: TFIN ENT DRVS YEARS 2,SBD,Z2	\$5,539.00	F2	2%	\$5,428.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-Q-1-4HR	SEL: TFIN QIP;YEAR 1;4HR	\$1,583.00	F2	2%	\$1,551.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-Q-1-4HRZ2	SEL: TFIN QIP;Year 1,4HR,Z2	\$1,741.00	F2	2%	\$1,706.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-Q-1-SBD	SEL: TFIN QIP;YEAR 1;SBD	\$1,378.00	F2	2%	\$1,350.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-Q-1-SBDZ2	SEL: TFIN QIP;Year 1,SBD,Z2	\$1,516.00	F2	2%	\$1,485.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-Q-2-4HR	SEL: TFIN QIP;YEARS 2;4HR	\$2,261.00	F2	2%	\$2,215.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-Q-2-4HRZ2	SEL: TFIN QIP;Years 2,4HR,Z2	\$2,489.00	F2	2%	\$2,439.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-Q-2-NBD	SEL: TFIN QIP;YEARS 2;NBD	\$1,495.00	F2	2%	\$1,465.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-Q-2-NBDZ2	SEL: TFIN QIP;Years 2,NBD,Z2	\$1,655.00	F2	2%	\$1,621.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-Q-2-SBD	SEL: TFIN QIP;YEARS 2;SBD	\$1,967.00	F2	2%	\$1,927.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-Q-2-SBDZ2	SEL: TFIN QIP;Years 2,SBD,Z2	\$2,170.00	F2	2%	\$2,126.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-R-1-4HR	SEL: TFIN ROBOT;YEAR 1;4HR	\$3,677.00	F2	2%	\$3,603.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-R-1-4HRZ2	SEL: TFIN Robot;Year 1,4HR,Z2	\$4,044.00	F2	2%	\$3,963.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-R-1-SBD	SEL: TFIN ROBOT;YEAR 1;SBD	\$3,064.00	F2	2%	\$3,002.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-R-1-SBDZ2	SEL: TFIN Robot;Year 1,SBD,Z2	\$3,370.00	F2	2%	\$3,302.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-R-2-4HR	SEL: TFIN ROBOT;YEARS 2;4HR	\$5,106.00	F2	2%	\$5,003.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-R-2-4HRZ2	SEL: TFIN Robot;Years 2,4HR,Z2	\$5,626.00	F2	2%	\$5,513.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-R-2-NBD	SEL: TFIN ROBOT;YEARS 2;NBD	\$3,449.00	F2	2%	\$3,380.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-R-2-NBDZ2	SEL: TFIN Robot;Years 2,NBD,Z2	\$3,799.00	F2	2%	\$3,723.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-R-2-SBD	SEL: TFIN ROBOT;YEARS 2;SBD	\$4,250.00	F2	2%	\$4,165.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-R-2-SBDZ2	SEL: TFIN Robot;Years 2,SBD,Z2	\$4,682.00	F2	2%	\$4,588.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-SVB-1-4HR	SEL: TFIN SBAy;YEAR 1;4HR	\$3,677.00	F2	2%	\$3,603.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-SVB-1-4HRZ2	SEL: TFIN SBAy;Year 1,4HR,Z2	\$4,044.00	F2	2%	\$3,963.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-SVB-1-SBD	SEL: TFIN SBAy;YEAR 1;BD	\$3,064.00	F2	2%	\$3,002.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-SVB-1-SBDZ2	SEL: TFIN SBAy;Year 1, BD,Z2	\$3,370.00	F2	2%	\$3,302.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-SVB-2-4HR	SEL: TFIN SBAy;YEARS 2;4HR	\$5,106.00	F2	2%	\$5,003.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-SVB-2-4HRZ2	SEL: TFIN SBAy;Years 2,4HR,Z2	\$5,626.00	F2	2%	\$5,513.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-SVB-2-NBD	SEL: TFIN SBAy;YEARS 2;NBD	\$3,449.00	F2	2%	\$3,380.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-SVB-2-NBDZ2	SEL: TFIN SBAy;Years 2,NBD,Z2	\$3,799.00	F2	2%	\$3,723.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-SVB-2-SBD	SEL: TFIN SBAy;YEARS 2;SBD	\$4,250.00	F2	2%	\$4,165.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFIN-SVB-2-SBDZ2	SEL: TFIN SBAy;Years 2,SBD,Z2	\$4,682.00	F2	2%	\$4,588.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFINTAP-1-4HR	SEL: SFIN;BULK;TAP;SVC;YEAR 1;4HR	\$4,411.00	F2	2%	\$4,322.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFINTAP-1-4HRZ2	SEL: SFIN;BULK;TAP;SVC;YEAR 1,4HR,Z2	\$4,852.00	F2	2%	\$4,754.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFINTAP-1-SBD	SEL: SFIN;BULK;TAP;SVC;YEAR 1;SBD	\$3,677.00	F2	2%	\$3,603.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFINTAP-1-SBDZ2	SEL: SFIN;BULK;TAP;SVC;YEAR 1,SBD,Z2	\$4,044.00	F2	2%	\$3,963.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFINTAP-2-4HR	SEL: SFIN;BULK;TAP;SVC;YEAR 2;4HR	\$6,126.00	F2	2%	\$6,003.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFINTAP-2-4HRZ2	SEL: SFIN;BULK;TAP;SVC;YEAR 2,4HR,Z2	\$6,739.00	F2	2%	\$6,604.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFINTAP-2-NBD	SEL: SFIN;BULK;TA;SVC;YEAR 2;NBD	\$4,136.00	F2	2%	\$4,053.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFINTAP-2-NBDZ2	SEL: SFIN;BULK;TA,SVC,YEAR 2,NBD,Z2	\$4,559.00	F2	2%	\$4,467.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFINTAP-2-SBD	SEL: SFIN;BULK;TAP;SVC;YEAR 2;SBD	\$5,106.00	F2	2%	\$5,003.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFINTAP-2-SBDZ2	SEL: SFIN;BULK;TAP,SVC,YEAR 2,SBD,Z2	\$5,626.00	F2	2%	\$5,513.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SFP-CSK-LR	SEL 2 X LONG REACH SFP INSERT SPARE	\$2,941.00	F2	2%	\$2,882.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFP-CSK-SR	SEL 2 X SHORT REACH SFP INSERT SPARE	\$1,765.00	F2	2%	\$1,729.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIPS-3H	SEL Ser Inst Remote Prof Ser Up to 3 hrs	\$860.00	F2	2%	\$842.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIPS-5H	SEL Ser Inst Remote Prof Ser Up to 5 hrs	\$1,147.00	F2	2%	\$1,124.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SM-AMGT-P-F	SELECT: PRO SERV MGR AST MGT 1SNS	\$8,250.00	F2	2%	\$8,085.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SM-CUSR-P-F	SELECT: PRO SERV MGR CONCUSR 1SNS	\$1,375.00	F2	2%	\$1,347.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SM-GND-P-F	SELECT: PRO SERV MGR FOUND 1SNS	\$2,750.00	F2	2%	\$2,695.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SM-IPLF-P-F	SELECT: PRO SERV MGR INTPLAT 1SNS	\$5,500.00	F2	2%	\$5,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SM-KMGT-P-F	SELECT: PRO SERV MGR KNOWMGT 1SNS	\$2,750.00	F2	2%	\$2,695.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SM-PORT-P-F	SELECT: PRO SERV MGR PORTAL 1SNS	\$2,750.00	F2	2%	\$2,695.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SM-SDSK-P-F	SELECT: PRO SERV MGR SERVDISK 1SNS	\$2,750.00	F2	2%	\$2,695.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SM-WFLW-P-F	SELECT: PRO SERV MGR WRKFL 1SNS	\$5,500.00	F2	2%	\$5,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRM5EAK3GSC-I	SEL VC-SRM5E-AK-3G-SSS-C)	\$20,398.00	F2	2%	\$19,990.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRM5EAK3PSC-I	SEL VC-SRM5E-AK-3P-SSS-C)	\$24,283.00	F2	2%	\$23,797.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRM5EAKGSC-I	SEL VC-SRM5E-AK-G-SSS-C)	\$7,999.00	F2	2%	\$7,839.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRM5EAKPSC-I	SEL VC-SRM5E-AK-P-SSS-C)	\$9,523.00	F2	2%	\$9,332.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRM5EXP3GSC-I	SEL VC-SRM5E-XP-3G-SSS-C)	\$17,456.00	F2	2%	\$17,106.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRM5EXP3PSC-I	SEL VC-SRM5E-XP-3P-SSS-C)	\$20,779.00	F2	2%	\$20,363.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRM5EXPGSC-I	SEL VC-SRM5E-XP-G-SSS-C)	\$6,845.00	F2	2%	\$6,708.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRM5PAK3GSC-I	SEL VC-SRM5P-AK-3G-SSS-C)	\$22,586.00	F2	2%	\$22,134.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRM5PAK3PSC-I	SEL VC-SRM5P-AK-3P-SSS-C)	\$24,942.00	F2	2%	\$24,443.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRM5PAKPC-I	SEL VC-SRM5P-AK-P-SSS-C)	\$9,781.00	F2	2%	\$9,585.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRM5XP3GSC-I	SEL VC-SRM5P-XP-3G-SSS-C)	\$19,643.00	F2	2%	\$19,250.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRM5XP3PSC-I	SEL VC-SRM5P-XP-3P-SSS-C)	\$23,388.00	F2	2%	\$22,920.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRM5XP3GSC-I	SEL VC-SRM5P-XP-G-SSS-C)	\$7,703.00	F2	2%	\$7,548.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRM5XPSSSS-I	SEL VC-SRM5P-XP-P-SSS-C)	\$9,172.00	F2	2%	\$8,988.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSDAPR1-10P	SEL 1YSS 10DATADVANTAGEPROBE	\$5,420.00	F2	2%	\$5,311.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSDAPR1-15P	SEL 1YSS 15DATADVANTAGEPROBE	\$7,317.00	F2	2%	\$7,170.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSDAPR1-1P	SEL 1YSS 1DATADVANTAGEPROBE	\$1,204.00	F2	2%	\$1,179.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSDAPR1-20P	SEL 1YSS 20DATADVANTAGEPROBE	\$8,780.00	F2	2%	\$8,604.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSDAPR1-5P	SEL 1YSS 5DATADVANTAGEPROBE	\$4,215.00	F2	2%	\$4,130.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDA1-100KL	SEL 1YSS SPDATADVATAGE 100000	\$688,235.00	F2	2%	\$674,470.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDA1-10KL	SEL 1YSS SPDATADVATAGE 10000	\$77,082.00	F2	2%	\$75,540.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDA1-1500L	SEL 1YSS SPDATADVATAGE 1500	\$17,344.00	F2	2%	\$16,997.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDA1-150KL	SEL 1YSS SPDATADVATAGE 150000	\$1,011,706.00	F2	2%	\$991,471.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDA1-15KL	SEL 1YSS SPDATADVATAGE 15000	\$115,624.00	F2	2%	\$113,311.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDA1-1KL	SEL 1YSS SPDATADVATAGE 1000	\$13,008.00	F2	2%	\$12,747.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDA1-20KL	SEL 1YSS SPDATADVATAGE 20000	\$146,456.00	F2	2%	\$143,526.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDA1-2500L	SEL 1YSS SPDATADVATAGE 2500	\$24,891.00	F2	2%	\$24,393.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDA1-25KL	SEL 1YSS SPDATADVATAGE 25000	\$183,071.00	F2	2%	\$179,409.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDA1-2KL	SEL 1YSS SPDATADVATAGE 2000	\$20,876.00	F2	2%	\$20,458.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDA1-3500L	SEL 1YSS SPDATADVATAGE 3500	\$34,848.00	F2	2%	\$34,151.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDA1-35KL	SEL 1YSS SPDATADVATAGE 35000	\$252,353.00	F2	2%	\$247,305.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDA1-3KL	SEL 1YSS SPDATADVATAGE 3000	\$29,869.00	F2	2%	\$29,271.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDA1-4500L	SEL 1YSS SPDATADVATAGE 4500	\$43,359.00	F2	2%	\$42,491.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDA1-4KL	SEL 1YSS SPDATADVATAGE 4000	\$38,541.00	F2	2%	\$37,770.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDA1-500L	SEL 1YSS SPDATADVATAGE 500	\$7,226.00	F2	2%	\$7,081.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDA1-50KL	SEL 1YSS SPDATADVATAGE 50000	\$355,588.00	F2	2%	\$348,476.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDA1-5KL	SEL 1YSS SPDATADVATAGE 5000	\$48,176.00	F2	2%	\$47,212.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDA1-6KL	SEL 1YSS SPDATADVATAGE 6000	\$51,067.00	F2	2%	\$50,045.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDA1-750L	SEL 1YSS SPDATADVATAGE 750	\$10,324.00	F2	2%	\$10,117.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDA1-7KL	SEL 1YSS SPDATADVATAGE 7000	\$59,578.00	F2	2%	\$58,386.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDA1-8KL	SEL 1YSS SPDATADVATAGE 8000	\$64,235.00	F2	2%	\$62,950.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDA1-9KL	SEL 1YSS SPDATADVATAGE 9000	\$72,265.00	F2	2%	\$70,819.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDAPR1-10P	SEL 1YSS SP 10DATADVANTPROBE	\$7,226.00	F2	2%	\$7,081.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDAPR1-15P	SEL 1YSS SP 15DATADVANTPROBE	\$9,756.00	F2	2%	\$9,560.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDAPR1-1P	SEL 1YSS SP 1DATADVANTPROBE	\$1,606.00	F2	2%	\$1,573.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDAPR1-20P	SEL 1YSS SP 20DATADVANTPROBE	\$11,707.00	F2	2%	\$11,472.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDAPR1-5P	SEL 1YSS SP 5DATADVANTPROBE	\$5,621.00	F2	2%	\$5,508.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDC1-1000L-1	SEL AnnSoftwSubs&Sup IDUClassFrwk1000	\$9,366.00	F2	2%	\$9,178.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDC1-100KL-1	SEL AnnSoftwSubs&Sup IDUClassFrwk100000	\$495,529.00	F2	2%	\$485,618.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDC1-10KL-1	SEL AnnSoftwSubs&Sup IDUClassFrwk10000	\$55,499.00	F2	2%	\$54,389.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDC1-1500L-1	SEL AnnSoftwSubs&Sup IDUClassFrwk1500	\$12,487.00	F2	2%	\$12,237.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDC1-150KL-1	SEL AnnSoftwSubs&Sup IDUClassFrwk150000	\$728,428.00	F2	2%	\$713,859.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDC1-15KL-1	SEL AnnSoftwSubs&Sup IDUClassFrwk15000	\$83,249.00	F2	2%	\$81,584.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDC1-2000L-1	SEL AnnSoftwSubs&Sup IDUClassFrwk2000	\$15,031.00	F2	2%	\$14,730.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDC1-20KL-1	SEL AnnSoftwSubs&Sup IDUClassFrwk20000	\$105,449.00	F2	2%	\$103,340.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDC1-2500L-1	SEL AnnSoftwSubs&Sup IDUClassFrwk2500	\$17,922.00	F2	2%	\$17,563.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDC1-25KL-1	SEL AnnSoftwSubs&Sup IDUClassFrwk25000	\$131,811.00	F2	2%	\$129,174.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDC1-3000L-1	SEL AnnSoftwSubs&Sup IDUClassFrwk3000	\$21,506.00	F2	2%	\$21,075.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDC1-3500L-1	SEL AnnSoftwSubs&Sup IDUClassFrwk3500	\$25,090.00	F2	2%	\$24,588.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDC1-35KL-1	SEL AnnSoftwSubs&Sup IDUClassFrwk35000	\$181,694.00	F2	2%	\$178,060.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDC1-4000L-1	SEL AnnSoftwSubs&Sup IDUClassFrwk4000	\$27,750.00	F2	2%	\$27,195.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDC1-4500L-1	SEL AnnSoftwSubs&Sup IDUClassFrwk4500	\$31,218.00	F2	2%	\$30,593.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDC1-5000L-1	SEL AnnSoftwSubs&Sup IDUClassFrwk5000	\$34,687.00	F2	2%	\$33,993.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDC1-500L-1	SEL AnnSoftwSubs&Sup IDUClassFrwk500	\$5,203.00	F2	2%	\$5,098.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDC1-50KL-1	SEL AnnSoftwSubs&Sup IDUClassFrwk50000	\$256,024.00	F2	2%	\$250,903.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDC1-6000L-1	SEL AnnSoftwSubs&Sup IDUClassFrwk6000	\$36,768.00	F2	2%	\$36,032.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDC1-7000L-1	SEL AnnSoftwSubs&Sup IDUClassFrwk7000	\$42,896.00	F2	2%	\$42,038.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDC1-750L-1	SEL AnnSoftwSubs&Sup IDUClassFrwk750	\$7,433.00	F2	2%	\$7,284.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SSPDC1-8000L-1	SEL AnnSoftwSubs&Sup IDUClassFrwk800C	\$46,249.00	F2	2%	\$45,324.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDC1-9000L-1	SEL AnnSoftwSubs&Sup IDUClassFrwk900C	\$52,031.00	F2	2%	\$50,990.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCOD1-1000L-1	SEL AnnSoftwSubsSupIDUClassFrwkODr 1000	\$9,366.00	F2	2%	\$9,178.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCOD1-100KL-1	SEL AnnSoftwSubsSupIDUClassFrwkOD 10000C	\$495,529.00	F2	2%	\$485,618.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCOD1-10KL-1	SEL AnnSoftwSubsSupIDUClassFrwkOD 10000	\$55,499.00	F2	2%	\$54,389.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCOD1-1500L-1	SEL AnnSoftwSubsSupIDUClassFrwkODr 1500	\$12,487.00	F2	2%	\$12,237.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCOD1-150KL-1	SEL AnnSoftwSubsSupIDUClassFrwkOD15000C	\$728,428.00	F2	2%	\$713,859.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCOD1-15KL-1	SEL AnnSoftwSubsSupIDUClassFrwkOD 15000	\$83,249.00	F2	2%	\$81,584.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCOD1-2000L-1	SEL AnnSoftwSubsSupIDUClassFrwkODr 2000	\$15,031.00	F2	2%	\$14,730.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCOD1-20KL-1	SEL AnnSoftwSubsSupIDUClassFrwkOD 20000	\$105,449.00	F2	2%	\$103,340.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCOD1-2500L-1	SEL AnnSoftwSubsSupIDUClassFrwkODr 2500	\$17,922.00	F2	2%	\$17,563.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCOD1-25KL-1	SEL AnnSoftwSubsSupIDUClassFrwkOD 25000	\$131,811.00	F2	2%	\$129,174.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCOD1-3000L-1	SEL AnnSoftwSubsSupIDUClassFrwkODr 3000	\$21,506.00	F2	2%	\$21,075.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCOD1-3500L-1	SEL AnnSoftwSubsSupIDUClassFrwkODr 3500	\$25,090.00	F2	2%	\$24,588.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCOD1-35KL-1	SEL AnnSoftwSubsSupIDUClassFrwkOD 35000	\$181,694.00	F2	2%	\$178,060.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCOD1-4000L-1	SEL AnnSoftwSubsSup IDUClassFrwkODr4000	\$27,750.00	F2	2%	\$27,195.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCOD1-4500L-1	SEL AnnSoftwSubsSup IDUClassFrwkODr4500	\$31,218.00	F2	2%	\$30,593.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCOD1-5000L-1	SEL AnnSoftwSubsSupIDUClassFrwkODr 5000	\$34,687.00	F2	2%	\$33,993.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCOD1-500L-1	SEL AnnSoftwSubs&SupIDUClassFrwkODr 500	\$5,203.00	F2	2%	\$5,098.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCOD1-50KL-1	SEL AnnSoftwSubsSupIDUClassFrwkOD 50000	\$256,024.00	F2	2%	\$250,903.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCOD1-6000L-1	SEL AnnSoftwSubsSupIDUClassFrwkODr 6000	\$36,768.00	F2	2%	\$36,032.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCOD1-7000L-1	SEL AnnSoftwSubsSupIDUClassFrwkODr 7000	\$42,896.00	F2	2%	\$42,038.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCOD1-750L-1	SEL AnnSoftwSubs&SupIDUClassFrwkODr 750	\$7,433.00	F2	2%	\$7,284.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCOD1-8000L-1	SEL AnnSoftwSubsSupIDUClassFrwkODr 8000	\$46,249.00	F2	2%	\$45,324.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCOD1-9000L-1	SEL AnnSoftwSubsSupIDUClassFrwkODr 9000	\$52,031.00	F2	2%	\$50,990.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCSO1-1000L-1	SEL AnnSoftSub&Sup IDUClassFr SPIOn1000	\$9,366.00	F2	2%	\$9,178.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCSO1-100KL-1	SEL AnnSoftSub&SupIDUClassFr SPIOn100000	\$495,529.00	F2	2%	\$485,618.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCSO1-10KL-1	SEL AnnSoftSub&Sup IDUClassFr SPIOn10000	\$55,499.00	F2	2%	\$54,389.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCSO1-1500L-1	SEL AnnSoftSub&Sup IDUClassFr SPIOn1500	\$12,487.00	F2	2%	\$12,237.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCSO1-150KL-1	SEL AnnSoftSub&SupIDUClassFrSPIOn150000	\$728,428.00	F2	2%	\$713,859.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCSO1-15KL-1	SEL AnnSoftSub&Sup IDUClassFr SPIOn15000	\$83,249.00	F2	2%	\$81,584.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCSO1-2000L-1	SEL AnnSoftSub&Sup IDUClassFr SPIOn2000	\$15,031.00	F2	2%	\$14,730.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCSO1-20KL-1	SEL AnnSoftSub&Sup IDUClassFr SPIOn20000	\$105,449.00	F2	2%	\$103,340.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCSO1-2500L-1	SEL AnnSoftSub&Sup IDUClassFr SPIOn2500	\$17,922.00	F2	2%	\$17,563.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCSO1-25KL-1	SEL AnnSoftSub&Sup IDUClassFr SPIOn25000	\$131,811.00	F2	2%	\$129,174.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCSO1-3000L-1	SEL AnnSoftSub&Sup IDUClassFr SPIOn3000	\$21,506.00	F2	2%	\$21,075.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCSO1-3500L-1	SEL AnnSoftSub&Sup IDUClassFr SPIOn3500	\$25,090.00	F2	2%	\$24,588.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCSO1-35KL-1	SEL AnnSoftSub&Sup IDUClassFr SPIOn35000	\$181,694.00	F2	2%	\$178,060.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCSO1-4000L-1	SEL AnnSoftSub&Sup IDUClassFr SPIOn4000	\$27,750.00	F2	2%	\$27,195.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCSO1-4500L-1	SEL AnnSoftSub&Sup IDUClassFr SPIOn4500	\$31,218.00	F2	2%	\$30,593.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCSO1-5000L-1	SEL AnnSoftSub&Sup IDUClassFr SPIOn5000	\$34,687.00	F2	2%	\$33,993.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCSO1-500L-1	SEL AnnSoftSub&Sup IDUClassFr SPIOn500	\$5,203.00	F2	2%	\$5,098.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCSO1-50KL-1	SEL AnnSoftSub&Sup IDUClassFr SPIOn50000	\$256,024.00	F2	2%	\$250,903.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCSO1-6000L-1	SEL AnnSoftSub&Sup IDUClassFr SPIOn6000	\$36,768.00	F2	2%	\$36,032.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCSO1-7000L-1	SEL AnnSoftSub&Sup IDUClassFr SPIOn7000	\$42,896.00	F2	2%	\$42,038.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCSO1-750L-1	SEL AnnSoftSub&Sup IDUClassFr SPIOn750	\$7,433.00	F2	2%	\$7,284.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCSO1-8000L-1	SEL AnnSoftSub&Sup IDUClassFr SPIOn8000	\$46,249.00	F2	2%	\$45,324.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCSO1-9000L-1	SEL AnnSoftSub&Sup IDUClassFr SPIOn9000	\$52,031.00	F2	2%	\$50,990.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCU1-1000L-1	SEL AnnSoftSubs&SupIDUClassFrwkUx 1000	\$9,366.00	F2	2%	\$9,178.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCU1-100KL-1	SEL AnnSoftSubs&SupIDUClassFrwkUx100000	\$495,529.00	F2	2%	\$485,618.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCU1-10KL-1	SEL AnnSoftSubs&SupIDUClassFrwkUx10000	\$55,499.00	F2	2%	\$54,389.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCU1-1500L-1	SEL AnnSoftSubs&SupIDUClassFrwkUx 1500	\$12,487.00	F2	2%	\$12,237.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCU1-150KL-1	SEL AnnSoftSubsSupIDUClassFrwkUx150000	\$728,428.00	F2	2%	\$713,859.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCU1-15KL-1	SEL AnnSoftSubs&SupIDUClassFrwkUx15000	\$83,249.00	F2	2%	\$81,584.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCU1-2000L-1	SEL AnnSoftSubs&SupIDUClassFrwkUx 2000	\$15,031.00	F2	2%	\$14,730.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCU1-20KL-1	SEL AnnSoftSubs&SupIDUClassFrwkUx20000	\$105,449.00	F2	2%	\$103,340.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCU1-2500L-1	SEL AnnSoftSubs&SupIDUClassFrwkUx 2500	\$17,922.00	F2	2%	\$17,563.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCU1-25KL-1	SEL AnnSoftSubs&SupIDUClassFrwkUx25000	\$131,811.00	F2	2%	\$129,174.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCU1-3000L-1	SEL AnnSoftSubs&SupIDUClassFrwkUx 3000	\$21,506.00	F2	2%	\$21,075.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCU1-3500L-1	SEL AnnSoftSubs&SupIDUClassFrwkUx 3500	\$25,090.00	F2	2%	\$24,588.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCU1-35KL-1	SEL AnnSoftSubs&SupIDUClassFrwkUx35000	\$181,694.00	F2	2%	\$178,060.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCU1-4000L-1	SEL AnnSoftSubs&SupIDUClassFrwkUx 4000	\$27,750.00	F2	2%	\$27,195.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCU1-4500L-1	SEL AnnSoftSubs&SupIDUClassFrwkUx 4500	\$31,218.00	F2	2%	\$30,593.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCU1-5000L-1	SEL AnnSoftSubs&SupIDUClassFrwkUx 5000	\$34,687.00	F2	2%	\$33,993.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCU1-500L-1	SEL AnnSoftSubs&SupIDUClassFrwkUx 500	\$5,203.00	F2	2%	\$5,098.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCU1-50KL-1	SEL AnnSoftSubs&SupIDUClassFrwkUx50000	\$256,024.00	F2	2%	\$250,903.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCU1-6000L-1	SEL AnnSoftSubs&SupIDUClassFrwkUx 6000	\$36,768.00	F2	2%	\$36,032.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCU1-7000L-1	SEL AnnSoftSubs&SupIDUClassFrwkUx 7000	\$42,896.00	F2	2%	\$42,038.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCU1-750L-1	SEL AnnSoftSubs&SupIDUClassFrwkUx 750	\$7,433.00	F2	2%	\$7,284.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCU1-8000L-1	SEL AnnSoftSubs&SupIDUClassFrwkUx 8000	\$46,249.00	F2	2%	\$45,324.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDCU1-9000L-1	SEL AnnSoftSubs&SupIDUClassFrwkUx 9000	\$52,031.00	F2	2%	\$50,990.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDL1-1000L-3	SEL ANNSOFTSUBSC&SUP DL 1000 USERS	\$5,853.00	F2	2%	\$5,735.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDL1-100KL-3	SEL ANNSOFTSUBSC&SUP DL 100000 USERS	\$309,706.00	F2	2%	\$303,511.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDL1-10KL-3	SEL ANNSOFTSUBSC&SUP DL 10000 USERS	\$34,687.00	F2	2%	\$33,993.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDL1-1500L-3	SEL ANNSOFTSUBSC&SUP DL 1500 USERS	\$7,805.00	F2	2%	\$7,648.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDL1-150KL-3	SEL ANNSOFTSUBSC&SUP DL 150000 USERS	\$455,268.00	F2	2%	\$446,162.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDL1-15KL-3	SEL ANNSOFTSUBSC&SUP DL 15000 USERS	\$52,031.00	F2	2%	\$50,990.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDL1-2000L-3	SEL ANNSOFTSUBSC&SUP DL 2000 USERS	\$9,394.00	F2	2%	\$9,206.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDL1-20KL-3	SEL ANNSOFTSUBSC&SUP DL 20000 USERS	\$65,905.00	F2	2%	\$64,586.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDL1-2500L-3	SEL ANNSOFTSUBSC&SUP DL 25000 USERS	\$11,201.00	F2	2%	\$10,976.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SSPDL1-25KL-3	SEL ANNSOFTSUBSC&SUP DL 25000 USERS	\$82,382.00	F2	2%	\$80,734.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDL1-3000L-3	SEL ANNSOFTSUBSC&SUP DL 3000 USERS	\$13,441.00	F2	2%	\$13,172.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDL1-3500L-3	SEL ANNSOFTSUBSC&SUP DL 3500 USERS	\$15,681.00	F2	2%	\$15,367.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDL1-35KL-3	SEL ANNSOFTSUBSC&SUP DL 35000 USERS	\$113,559.00	F2	2%	\$111,287.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDL1-4000L-3	SEL ANNSOFTSUBSC&SUP DL 4000 USERS	\$17,344.00	F2	2%	\$16,997.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDL1-4500L-3	SEL ANNSOFTSUBSC&SUP DL 4500 USERS	\$19,511.00	F2	2%	\$19,120.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDL1-5000L-3	SEL ANNSOFTSUBSC&SUP DL 5000 USERS	\$21,679.00	F2	2%	\$21,245.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDL1-500L-3	SEL ANNSOFTSUBSC&SUP DL 500 USERS	\$3,252.00	F2	2%	\$3,186.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDL1-50KL-3	SEL ANNSOFTSUBSC&SUP DL 50000 USERS	\$160,015.00	F2	2%	\$156,814.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDL1-6000L-3	SEL ANNSOFTSUBSC&SUP DL 6000 USERS	\$22,980.00	F2	2%	\$22,520.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDL1-7000L-3	SEL ANNSOFTSUBSC&SUP DL 7000 USERS	\$26,810.00	F2	2%	\$26,273.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDL1-750L-3	SEL ANNSOFTSUBSC&SUP DL 750 USERS	\$4,646.00	F2	2%	\$4,553.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDL1-8000L-3	SEL ANNSOFTSUBSC&SUP DL 8000 USERS	\$28,906.00	F2	2%	\$28,327.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDL1-9000L-3	SEL ANNSOFTSUBSC&SUP DL 9000 USERS	\$32,519.00	F2	2%	\$31,868.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDL1-1000L-1	SEL ANNSOFTSUB&SUP DLSUI 1000	\$9,105.00	F2	2%	\$8,922.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDL1-100KL-1	SEL ANNSOFTSUB&SUP DLSUI 100000	\$481,765.00	F2	2%	\$472,129.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDL1-10KL-1	SEL ANNSOFTSUB&SUP DLSUI 10000	\$53,958.00	F2	2%	\$52,878.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDL1-1500L-1	SEL ANNSOFTSUB&SUP DLSUI 1500	\$12,140.00	F2	2%	\$11,897.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDL1-150KL-1	SEL ANNSOFTSUB&SUP DLSUI 150000	\$708,194.00	F2	2%	\$694,030.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDL1-15KL-1	SEL ANNSOFTSUB&SUP DLSUI 15000	\$80,936.00	F2	2%	\$79,317.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDL1-2000L-1	SEL ANNSOFTSUB&SUP DLSUI 2000	\$14,614.00	F2	2%	\$14,321.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDL1-20KL-1	SEL ANNSOFTSUB&SUP DLSUI 20000	\$102,520.00	F2	2%	\$100,469.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDL1-2500L-1	SEL ANNSOFTSUB&SUP DLSUI 2500	\$17,424.00	F2	2%	\$17,075.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDL1-25KL-1	SEL ANNSOFTSUB&SUP DLSUI 25000	\$128,149.00	F2	2%	\$125,586.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDL1-3000L-1	SEL ANNSOFTSUB&SUP DLSUI 3000	\$20,909.00	F2	2%	\$20,490.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDL1-3500L-1	SEL ANNSOFTSUB&SUP DLSUI 3500	\$24,393.00	F2	2%	\$23,905.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDL1-35KL-1	SEL ANNSOFTSUB&SUP DLSUI 35000	\$176,647.00	F2	2%	\$173,114.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDL1-4000L-1	SEL ANNSOFTSUB&SUP DLSUI 4000	\$26,979.00	F2	2%	\$26,439.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDL1-4500L-1	SEL ANNSOFTSUB&SUP DLSUI 4500	\$30,351.00	F2	2%	\$29,743.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDL1-5000L-1	SEL ANNSOFTSUB&SUP DLSUI 5000	\$33,724.00	F2	2%	\$33,049.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDL1-500L-1	SEL ANNSOFTSUB&SUP DLSUI 500	\$5,059.00	F2	2%	\$4,957.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDL1-50KL-1	SEL ANNSOFTSUB&SUP DLSUI 50000	\$248,912.00	F2	2%	\$243,933.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDL1-6000L-1	SEL ANNSOFTSUB&SUP DLSUI 6000	\$35,747.00	F2	2%	\$35,032.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDL1-7000L-1	SEL ANNSOFTSUB&SUP DLSUI 7000	\$41,705.00	F2	2%	\$40,870.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDL1-750L-1	SEL ANNSOFTSUB&SUP DLSUI 750	\$7,226.00	F2	2%	\$7,081.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDL1-8000L-1	SEL ANNSOFTSUB&SUP DLSUI 8000	\$44,965.00	F2	2%	\$44,065.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDL1-9000L-1	SEL ANNSOFTSUB&SUP DLSUI 9000	\$50,585.00	F2	2%	\$49,573.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDLX1-1000L-1	SEL ANNSOFTSUB&SUP DLANALY1000 USERS	\$3,902.00	F2	2%	\$3,823.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDLX1-100KL-1	SEL ANNSOFTSUB&SUP DLANALY100000 USERS	\$206,471.00	F2	2%	\$202,341.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDLX1-10KL-1	SEL ANNSOFTSUB&SUP DLANALY10000 USERS	\$23,125.00	F2	2%	\$22,662.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDLX1-1500L-1	SEL ANNSOFTSUB&SUP DLANALY1500 USERS	\$5,203.00	F2	2%	\$5,098.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDLX1-150KL-1	SEL ANNSOFTSUB&SUP DLANALY150000 USERS	\$303,512.00	F2	2%	\$297,441.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDLX1-15KL-1	SEL ANNSOFTSUB&SUP DLANALY15000 USERS	\$34,687.00	F2	2%	\$33,993.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDLX1-2000L-1	SEL ANNSOFTSUB&SUP DLANALY2000 USERS	\$6,263.00	F2	2%	\$6,137.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDLX1-20KL-1	SEL ANNSOFTSUB&SUP DLANALY20000 USERS	\$43,937.00	F2	2%	\$43,058.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDLX1-2500L-1	SEL ANNSOFTSUB&SUP DLANALY2500 USERS	\$7,467.00	F2	2%	\$7,317.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDLX1-25KL-1	SEL ANNSOFTSUB&SUP DLANALY25000 USERS	\$54,921.00	F2	2%	\$53,822.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDLX1-3000L-1	SEL ANNSOFTSUB&SUP DLANALY3000 USERS	\$8,961.00	F2	2%	\$8,781.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDLX1-3500L-1	SEL ANNSOFTSUB&SUP DLANALY3500 USERS	\$10,454.00	F2	2%	\$10,244.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDLX1-35KL-1	SEL ANNSOFTSUB&SUP DLANALY35000 USERS	\$75,706.00	F2	2%	\$74,191.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDLX1-4000L-1	SEL ANNSOFTSUB&SUP DLANALY4000 USERS	\$11,562.00	F2	2%	\$11,330.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDLX1-4500L-1	SEL ANNSOFTSUB&SUP DLANALY4500 USERS	\$13,008.00	F2	2%	\$12,747.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDLX1-5000L-1	SEL ANNSOFTSUB&SUP DLANALY5000 USERS	\$14,453.00	F2	2%	\$14,163.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDLX1-500L-1	SEL ANNSOFTSUB&SUP DLANALY500 USERS	\$2,168.00	F2	2%	\$2,124.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDLX1-50KL-1	SEL ANNSOFTSUB&SUP DLANALY50000 USERS	\$106,676.00	F2	2%	\$104,542.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDLX1-6000L-1	SEL ANNSOFTSUB&SUP DLANALY6000 USERS	\$15,320.00	F2	2%	\$15,013.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDLX1-7000L-1	SEL ANNSOFTSUB&SUP DLANALY7000 USERS	\$17,873.00	F2	2%	\$17,515.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDLX1-750L-1	SEL ANNSOFTSUB&SUP DLANALY750 USERS	\$3,097.00	F2	2%	\$3,035.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDLX1-8000L-1	SEL ANNSOFTSUB&SUP DLANALY8000 USERS	\$19,271.00	F2	2%	\$18,885.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDLX1-9000L-1	SEL ANNSOFTSUB&SUP DLANALY9000 USERS	\$21,679.00	F2	2%	\$21,245.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDNME-1L	SEL Ann SoftwSubs&Sup DA MobEd 1user	\$2.29	F2	2%	\$2.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDP1-100KL	SEL 1YSS SPDATA PRIVILEGE100000	\$334,207.00	F2	2%	\$327,522.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDP1-10KL	SEL 1YSS SPDATA PRIVILEGE10000	\$37,440.00	F2	2%	\$36,691.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDP1-1500L	SEL 1YSS SPDATA PRIVILEGE1500	\$8,424.00	F2	2%	\$8,255.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDP1-150KL	SEL 1SS SUPPORT DATAPRIVILEGE 150000	\$491,284.00	F2	2%	\$481,458.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDP1-15KL	SEL 1YSS SPDATA PRIVILEGE15000	\$56,160.00	F2	2%	\$55,036.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDP1-1KL	SEL 1YSS SPDATA PRIVILEGE1000	\$6,332.00	F2	2%	\$6,205.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDP1-20KL	SEL 1YSS SPDATA PRIVILEGE20000	\$71,136.00	F2	2%	\$69,713.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDP1-2500L	SEL 1YSS SPDATA PRIVILEGE2500	\$12,085.00	F2	2%	\$11,843.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDP1-25KL	SEL 1YSS SPDATA PRIVILEGE 25000	\$88,920.00	F2	2%	\$87,141.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDP1-2KL	SEL 1YSS SPDATA PRIVILEGE2000	\$10,131.00	F2	2%	\$9,928.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDP1-3500L	SEL 1YSS SPDATA PRIVILEGE3500	\$16,931.00	F2	2%	\$16,592.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDP1-35KL	SEL 1YSS SPDATA PRIVILEGE 35000	\$122,506.00	F2	2%	\$120,055.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDP1-3KL	SEL 1YSS SPDATA PRIVILEGE3000	\$14,508.00	F2	2%	\$14,217.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDP1-4500L	SEL 1YSS SPDATA PRIVILEGE4500	\$21,060.00	F2	2%	\$20,638.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDP1-4KL	SEL 1YSS SPDATA PRIVILEGE4000	\$18,720.00	F2	2%	\$18,345.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDP1-500L	SEL 1YSS SPDATA PRIVILEGE500	\$3,524.00	F2	2%	\$3,453.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDP1-50KL	SEL 1YSS SPDATA PRIVILEGE 50000	\$172,674.00	F2	2%	\$169,220.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDP1-5KL	SEL 1YSS SPDATA PRIVILEGE5000	\$23,400.00	F2	2%	\$22,932.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDP1-6KL	SEL 1YSS SPDATA PRIVILEGE6000	\$24,804.00	F2	2%	\$24,307.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SSPDP1-750L	SEL 1YSS SPDATAPRIVILEGE750	\$4,955.00	F2	2%	\$4,855.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDP1-7KL	SEL 1YSS SPDATAPRIVILEGE7000	\$28,933.00	F2	2%	\$28,354.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDP1-8KL	SEL 1YSS SPDATAPRIVILEGE8000	\$31,191.00	F2	2%	\$30,567.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDP1-9KL	SEL 1YSS SPDATAPRIVILEGE9000	\$35,100.00	F2	2%	\$34,398.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDPS1-1000L	SEL Ann SofSub&Sup DP SP 1000	\$6,332.00	F2	2%	\$6,205.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDPS1-100KL	SEL Ann SofSub&Sup DP SP 100000	\$334,207.00	F2	2%	\$327,522.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDPS1-10KL	SEL Ann SofSub&Sup DP SP 10000	\$7,440.00	F2	2%	\$36,691.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDPS1-1500L	SEL Ann SofSub&Sup DP SP 1500	\$8,424.00	F2	2%	\$8,255.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDPS1-150KL	SEL Ann SofSub&Sup DP SP 150000	\$491,284.00	F2	2%	\$481,458.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDPS1-15KL	SEL Ann SofSub&Sup DP SP 15000	\$56,160.00	F2	2%	\$55,036.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDPS1-2000L	SEL Ann SofSub&Sup DP SP 2000	\$10,131.00	F2	2%	\$9,928.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDPS1-20KL	SEL Ann SofSub&Sup DP SP 20000	\$71,136.00	F2	2%	\$69,713.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDPS1-25KL	SEL Ann SofSub&Sup DP SP 25000	\$88,920.00	F2	2%	\$87,141.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDPS1-35KL	SEL Ann SofSub&Sup DP SP 35000	\$122,506.00	F2	2%	\$120,055.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDPS1-4000L	SEL Ann SofSub&Sup DP SP 4000	\$18,720.00	F2	2%	\$18,345.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDPS1-500L	SEL Ann SofSub&Sup DP SP 500	\$3,524.00	F2	2%	\$3,453.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDPS1-50KL	SEL Ann SofSub&Sup DP SP 50000	\$172,674.00	F2	2%	\$169,220.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDPS1-6000L	SEL Ann SofSub&Sup DP SP 6000	\$24,804.00	F2	2%	\$24,307.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDPS1-750L	SEL Ann SofSub&Sup DP SP 750	\$4,955.00	F2	2%	\$4,855.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDPS1-8000L	SEL Ann SofSub&Sup DP SP 8000	\$31,191.00	F2	2%	\$30,567.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDS1-100KL	SEL 1SS SUPPORT DATADVANTAGEDS10000	\$275,294.00	F2	2%	\$269,788.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDS1-10KL	SEL 1SS SUPPORT DATADVANTAGEDS10000	\$30,833.00	F2	2%	\$30,216.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDS1-1500L	SEL 1SS SUPPORT DATADVANTAGEDS1500	\$6,937.00	F2	2%	\$6,798.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDS1-150KL	SEL 1SS SUPPORT DATADVANTAGEDS15000	\$404,682.00	F2	2%	\$396,588.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDS1-15KL	SEL 1SS SUPPORT DATADVANTAGEDS15000	\$46,249.00	F2	2%	\$45,324.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDS1-1KL	SEL 1SS SUPPORT DATADVANTAGEDS1000	\$5,203.00	F2	2%	\$5,098.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDS1-20KL	SEL 1SS SUPPORT DATADVANTAGEDS20000	\$58,583.00	F2	2%	\$57,411.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDS1-2500L	SEL 1SS SUPPORT DATADVANTAGEDS2500	\$9,956.00	F2	2%	\$9,756.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDS1-25KL	SEL 1SS SUPPORT DATADVANTAGEDS25000	\$73,228.00	F2	2%	\$71,763.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDS1-2KL	SEL 1SS SUPPORT DATADVANTAGEDS2000	\$8,351.00	F2	2%	\$8,183.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDS1-3500L	SEL 1SS SUPPORT DATADVANTAGEDS3500	\$13,939.00	F2	2%	\$13,660.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDS1-35KL	SEL 1SS SUPPORT DATADVANTAGEDS35000	\$100,941.00	F2	2%	\$98,922.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDS1-3KL	SEL 1SS SUPPORT DATADVANTAGEDS3000	\$11,948.00	F2	2%	\$11,709.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDS1-4500L	SEL 1SS SUPPORT DATADVANTAGEDS4500	\$17,344.00	F2	2%	\$16,997.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDS1-4KL	SEL 1SS SUPPORT DATADVANTAGEDS4000	\$15,416.00	F2	2%	\$15,107.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDS1-500L	SEL 1SS SUPPORT DATADVANTAGEDS500	\$2,891.00	F2	2%	\$2,833.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDS1-50KL	SEL 1SS SUPPORT DATADVANTAGEDS50000	\$142,235.00	F2	2%	\$139,390.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDS1-5KL	SEL 1SS SUPPORT DATADVANTAGEDS5000	\$19,271.00	F2	2%	\$18,885.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDS1-6KL	SEL 1SS SUPPORT DATADVANTAGEDS6000	\$20,427.00	F2	2%	\$20,018.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDS1-750L	SEL 1SS SUPPORT DATADVANTAGEDS750	\$4,129.00	F2	2%	\$4,046.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDS1-7KL	SEL 1SS SUPPORT DATADVANTAGEDS7000	\$23,831.00	F2	2%	\$23,354.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDS1-8KL	SEL 1SS SUPPORT DATADVANTAGEDS8000	\$25,694.00	F2	2%	\$25,180.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDS1-9KL	SEL 1SS SUPPORT DATADVANTAGEDS9000	\$28,906.00	F2	2%	\$28,327.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDT1-1000L	SEL Subscription & Support DTE 1000	\$7,805.00	F2	2%	\$7,648.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDT1-100KL	SEL Subscription & Support DTE 10000	\$412,941.00	F2	2%	\$404,682.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDT1-10KL	SEL Subscription & Support DTE 10000	\$46,249.00	F2	2%	\$45,324.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDT1-1500L	SEL Subscription & Support DTE 1500	\$10,406.00	F2	2%	\$10,197.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDT1-150KL	SEL Subscription & Support DTE 150000	\$607,024.00	F2	2%	\$594,883.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDT1-15KL	SEL Subscription & Support DTE 15000	\$69,374.00	F2	2%	\$67,986.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDT1-2000L	SEL Subscription & Support DTE 2000	\$12,526.00	F2	2%	\$12,275.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDT1-20KL	SEL Subscription & Support DTE 20000	\$87,874.00	F2	2%	\$86,116.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDT1-2500L	SEL Subscription & Support DTE 2500	\$14,935.00	F2	2%	\$14,636.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDT1-25KL	SEL Subscription & Support DTE 25000	\$109,842.00	F2	2%	\$107,645.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDT1-3000L	SEL Subscription & Support DTE 3000	\$17,922.00	F2	2%	\$17,563.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDT1-3500L	SEL Subscription & Support DTE 3500	\$20,909.00	F2	2%	\$20,490.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDT1-35KL	SEL Subscription & Support DTE 35000	\$151,412.00	F2	2%	\$148,383.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDT1-4000L	SEL Subscription & Support DTE 4000	\$23,125.00	F2	2%	\$22,662.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDT1-4500L	SEL Subscription & Support DTE 4500	\$26,015.00	F2	2%	\$25,494.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDT1-5000L	SEL Subscription & Support DTE 5000	\$28,906.00	F2	2%	\$28,327.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDT1-500L	SEL Subscription & Support DTE 500	\$4,336.00	F2	2%	\$4,249.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDT1-50KL	SEL Subscription & Support DTE 50000	\$213,353.00	F2	2%	\$209,085.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDT1-6000L	SEL Subscription & Support DTE 6000	\$30,640.00	F2	2%	\$30,027.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDT1-7000L	SEL Subscription & Support DTE 7000	\$35,747.00	F2	2%	\$35,032.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDT1-750L	SEL Subscription & Support DTE 750	\$6,194.00	F2	2%	\$6,070.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDT1-8000L	SEL Subscription & Support DTE 8000	\$38,541.00	F2	2%	\$37,770.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDT1-9000L	SEL Subscription & Support DTE 9000	\$43,359.00	F2	2%	\$42,491.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDWS1-1000L-1	SEL Ann Softw Subs & Sup DW SP1000Users	\$13,008.00	F2	2%	\$12,747.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDWS1-100KL-1	SEL Ann Softw Subs&Sup DW SP10000Users	\$688,235.00	F2	2%	\$674,470.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDWS1-10KL-1	SEL Ann Softw Subs&Sup DW SP10000Users	\$77,082.00	F2	2%	\$75,540.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDWS1-1500L-1	SEL Ann Softw Subs & Sup DW SP1500Users	\$17,344.00	F2	2%	\$16,997.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDWS1-150KL-1	SEL Ann Softw Subs&Sup DW SP15000Users	\$1,011,706.00	F2	2%	\$991,471.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDWS1-15KL-1	SEL Ann Softw Subs&Sup DW SP15000Users	\$115,624.00	F2	2%	\$113,311.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDWS1-2000L-1	SEL Ann Softw Subs & Sup DW SP2000Users	\$20,876.00	F2	2%	\$20,458.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDWS1-20KL-1	SEL Ann Softw Subs&Sup DW SP20000Users	\$146,456.00	F2	2%	\$143,526.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDWS1-2500L-1	SEL Ann Softw Subs & Sup DW SP2500Users	\$24,891.00	F2	2%	\$24,393.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDWS1-25KL-1	SEL Ann Softw Subs&Sup DW SP25000Users	\$183,071.00	F2	2%	\$179,409.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDWS1-3000L-1	SEL Ann Softw Subs & Sup DW SP3000Users	\$29,869.00	F2	2%	\$29,271.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDWS1-3500L-1	SEL Ann Softw Subs & Sup DW SP3500Users	\$34,848.00	F2	2%	\$34,151.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDWS1-35KL-1	SEL Ann Softw Subs&Sup DW SP35000Users	\$252,353.00	F2	2%	\$247,305.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDWS1-4000L-1	SEL Ann Softw Subs & Sup DW SP4000Users	\$38,541.00	F2	2%	\$37,770.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SSPDWS1-4500L-1	SEL Ann Softw Subs & Sup DW SP4500users	\$43,359.00	F2	2%	\$42,491.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDWS1-5000L-1	SEL Ann Softw Subs & Sup DW SP5000users	\$48,176.00	F2	2%	\$47,212.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDWS1-500L-1	SEL Ann Softw Subs & Sup DW SP 500users	\$7,226.00	F2	2%	\$7,081.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDWS1-50KL-1	SEL Ann Softw Subs&Sup DW SP50000users	\$355,588.00	F2	2%	\$348,476.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDWS1-6000L-1	SEL Ann Softw Subs & Sup DW SP6000users	\$51,067.00	F2	2%	\$50,045.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDWS1-7000L-1	SEL Ann Softw Subs & Sup DW SP7000users	\$59,578.00	F2	2%	\$58,386.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDWS1-750L-1	SEL Ann Softw Subs & Sup DW SP750users	\$10,324.00	F2	2%	\$10,117.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDWS1-8000L-1	SEL Ann Softw Subs & Sup DW SP8000users	\$64,235.00	F2	2%	\$62,950.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDWS1-9000L-1	SEL Ann Softw Subs & Sup DW SP9000users	\$72,265.00	F2	2%	\$70,819.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDWW1-1000L-1	SEL Ann Sof Sub&Sup DW Wind 1000	\$13,008.00	F2	2%	\$12,747.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDWW1-100KL-1	SEL Ann Sof Sub&Sup DW Wind 100000	\$688,235.00	F2	2%	\$674,470.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDWW1-10KL-1	SEL Ann Sof Sub&Sup DW Wind 10000	\$77,082.00	F2	2%	\$75,540.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDWW1-1500L-1	SEL Ann Sof Sub&Sup DW Wind 1500	\$17,344.00	F2	2%	\$16,997.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDWW1-150KL-1	SEL Ann Sof Sub&Sup DW Wind 150000	\$1,011,706.00	F2	2%	\$991,471.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDWW1-15KL-1	SEL Ann Sof Sub&Sup DW Wind 15000	\$115,624.00	F2	2%	\$113,311.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDWW1-2000L-1	SEL Ann Sof Sub&Sup DW Wind 2000	\$20,876.00	F2	2%	\$20,458.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDWW1-20KL-1	SEL Ann Sof Sub&Sup DW Wind 20000	\$146,456.00	F2	2%	\$143,526.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDWW1-2500L-1	SEL Ann Sof Sub&Sup DW Wind 2500	\$24,891.00	F2	2%	\$24,393.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDWW1-25KL-1	SEL Ann Sof Sub&Sup DW Wind 25000	\$183,071.00	F2	2%	\$179,409.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDWW1-3000L-1	SEL Ann Sof Sub&Sup DW Wind 3000	\$29,869.00	F2	2%	\$29,271.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDWW1-3500L-1	SEL Ann Sof Sub&Sup DW Wind 3500	\$34,848.00	F2	2%	\$34,151.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDWW1-35KL-1	SEL Ann Sof Sub&Sup DW Wind 35000	\$252,353.00	F2	2%	\$247,305.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDWW1-4000L-1	SEL Ann Sof Sub&Sup DW Wind 4000	\$38,541.00	F2	2%	\$37,770.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDWW1-4500L-1	SEL Ann Sof Sub&Sup DW Wind 4500	\$43,359.00	F2	2%	\$42,491.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDWW1-5000L-1	SEL Ann Sof Sub&Sup DW Wind 5000	\$48,176.00	F2	2%	\$47,212.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDWW1-500L-1	SEL Ann Sof Sub&Sup DW Wind 500	\$7,226.00	F2	2%	\$7,081.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDWW1-50KL-1	SEL Ann Sof Sub&Sup DW Wind 50000	\$355,588.00	F2	2%	\$348,476.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDWW1-6000L-1	SEL Ann Sof Sub&Sup DW Wind 6000	\$51,067.00	F2	2%	\$50,045.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDWW1-7000L-1	SEL Ann Sof Sub&Sup DW Wind 7000	\$59,578.00	F2	2%	\$58,386.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDWW1-750L-1	SEL Ann Sof Sub&Sup DW Wind 750	\$10,324.00	F2	2%	\$10,117.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDWW1-8000L-1	SEL Ann Sof Sub&Sup DW Wind 8000	\$64,235.00	F2	2%	\$62,950.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPDWW1-9000L-1	SEL Ann Sof Sub&Sup DW Wind 9000	\$72,265.00	F2	2%	\$70,819.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPEC1-100KL	SEL 1YSS SPDATADVATAGEEXC 100000	\$688,235.00	F2	2%	\$674,470.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPEC1-10KL	SEL 1YSS SPDATADVATAGEEXC 10000	\$77,082.00	F2	2%	\$75,540.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPEC1-1500L	SEL 1YSS SPDATADVATAGEEXC 1500	\$17,344.00	F2	2%	\$16,997.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPEC1-150KL	SEL 1YSS SPDATADVATAGEEXC 150000	\$1,011,706.00	F2	2%	\$991,471.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPEC1-15KL	SEL 1YSS SPDATADVATAGEEXC 15000	\$115,624.00	F2	2%	\$113,311.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPEC1-1KL	SEL 1YSS SPDATADVATAGEEXC 1000	\$13,008.00	F2	2%	\$12,747.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPEC1-20KL	SEL 1YSS SPDATADVATAGEEXC 20000	\$146,456.00	F2	2%	\$143,526.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPEC1-2500L	SEL 1YSS SPDATADVATAGEEXC 2500	\$24,891.00	F2	2%	\$24,393.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPEC1-25KL	SEL 1YSS SPDATADVATAGEEXC 25000	\$183,071.00	F2	2%	\$179,409.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPEC1-2KL	SEL 1YSS SPDATADVATAGEEXC 2000	\$20,876.00	F2	2%	\$20,458.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPEC1-3500L	SEL 1YSS SPDATADVATAGEEXC3500	\$34,848.00	F2	2%	\$34,151.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPEC1-35KL	SEL 1YSS SPDATADVATAGEEXC 35000	\$252,353.00	F2	2%	\$247,305.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPEC1-3KL	SEL 1YSS SPDATADVATAGEEXC 3000	\$29,869.00	F2	2%	\$29,271.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPEC1-4500L	SEL 1YSS SPDATADVATAGEEXC 4500	\$43,359.00	F2	2%	\$42,491.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPEC1-4KL	SEL 1YSS SPDATADVATAGEEXC 4000	\$38,541.00	F2	2%	\$37,770.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPEC1-500L	SEL 1YSS SPDATADVATAGEEXC 500	\$7,226.00	F2	2%	\$7,081.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPEC1-50KL	SEL 1YSS SPDATADVATAGEEXC 50000	\$355,588.00	F2	2%	\$348,476.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPEC1-5KL	SEL 1YSS SPDATADVATAGEEXC 5000	\$48,176.00	F2	2%	\$47,212.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPEC1-6KL	SEL 1YSS SPDATADVATAGEEXC 6000	\$51,067.00	F2	2%	\$50,045.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPEC1-750L	SEL 1YSS SPDATADVATAGE EXC 750	\$10,324.00	F2	2%	\$10,117.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPEC1-7KL	SEL 1YSS SPDATADVATAGEEXC 7000	\$59,578.00	F2	2%	\$58,386.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPEC1-8KL	SEL 1YSS SPDATADVATAGEEXC 8000	\$64,235.00	F2	2%	\$62,950.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPEC1-9KL	SEL 1YSS SPDATADVATAGEEXC 9000	\$72,265.00	F2	2%	\$70,819.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPECL01-1000L	SEL Ann SofSubs&Sup DA ExOnL 1000	\$6,504.00	F2	2%	\$6,373.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPECL01-100KL	SEL Ann SofSubs&Sup DA ExOnL 100000	\$344,118.00	F2	2%	\$337,235.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPECL01-10KL	SEL Ann SofSubs&Sup DA ExOnL 10000	\$38,541.00	F2	2%	\$37,770.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPECL01-1500L	SEL Ann SofSubs&Sup DA ExOnL 1500	\$8,672.00	F2	2%	\$8,498.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPECL01-150KL	SEL Ann SofSubs&Sup DA ExOnL 150000	\$505,853.00	F2	2%	\$495,735.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPECL01-15KL	SEL Ann SofSubs&Sup DA ExOnL 15000	\$57,812.00	F2	2%	\$56,655.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPECL01-2000L	SEL Ann SofSubs&Sup DA ExOnL 2000	\$10,438.00	F2	2%	\$10,229.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPECL01-20KL	SEL Ann SofSubs&Sup DA ExOnL 20000	\$73,228.00	F2	2%	\$71,763.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPECL01-25KL	SEL Ann SofSubs&Sup DA ExOnL 25000	\$91,535.00	F2	2%	\$89,704.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPECL01-3000L	SEL Ann SofSubs&Sup DA ExOnL 3000	\$14,935.00	F2	2%	\$14,636.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPECL01-35KL	SEL Ann SofSubs&Sup DA ExOnL 35000	\$126,176.00	F2	2%	\$123,652.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPECL01-4000L	SEL Ann SofSubs&Sup DA ExOnL 4000	\$19,271.00	F2	2%	\$18,885.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPECL01-500L	SEL Ann SofSubs&Sup DA ExOnL 500	\$3,613.00	F2	2%	\$3,540.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPECL01-50KL	SEL Ann SofSubs&Sup DA ExOnL 50000	\$177,794.00	F2	2%	\$174,238.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPECL01-6000L	SEL Ann SofSubs&Sup DA ExOnL 6000	\$25,534.00	F2	2%	\$25,023.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPECL01-750L	SEL Ann SofSubs&Sup DA ExOnL 750	\$5,162.00	F2	2%	\$5,058.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPECL01-8000L	SEL Ann SofSubs&Sup DA ExOnL 8000	\$32,118.00	F2	2%	\$31,475.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPFC1-100KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 100000	\$309,706.00	F2	2%	\$303,511.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPFC1-10KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 10000	\$34,687.00	F2	2%	\$33,993.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPFC1-1500L	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 1500	\$7,805.00	F2	2%	\$7,648.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPFC1-150KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 150000	\$455,268.00	F2	2%	\$446,162.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPFC1-15KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 15000	\$52,031.00	F2	2%	\$50,990.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPFC1-1KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR1000	\$5,853.00	F2	2%	\$5,735.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPFC1-20KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 20000	\$65,905.00	F2	2%	\$64,586.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPFC1-2500L	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 2500	\$11,201.00	F2	2%	\$10,976.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SSPFC1-25KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 25000	\$82,382.00	F2	2%	\$80,734.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPFC1-2KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 2000	\$9,394.00	F2	2%	\$9,206.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPFC1-3500L	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 3500	\$15,681.00	F2	2%	\$15,367.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPFC1-35KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 35000	\$113,559.00	F2	2%	\$111,287.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPFC1-3KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 3000	\$13,441.00	F2	2%	\$13,172.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPFC1-4500L	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 4500	\$19,511.00	F2	2%	\$19,120.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPFC1-4KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 4000	\$17,344.00	F2	2%	\$16,997.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPFC1-500L	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 500	\$3,252.00	F2	2%	\$3,186.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPFC1-50KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 50000	\$160,015.00	F2	2%	\$156,814.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPFC1-5KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 5000	\$21,679.00	F2	2%	\$21,245.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPFC1-6KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 6000	\$22,980.00	F2	2%	\$22,520.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPFC1-750L	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 750	\$4,646.00	F2	2%	\$4,553.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPFC1-7KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 7000	\$26,810.00	F2	2%	\$26,273.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPFC1-8KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 8000	\$28,906.00	F2	2%	\$28,327.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPFC1-9KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 9000	\$32,519.00	F2	2%	\$31,868.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPODL1-1000L	SEL Ann SofSub&Sup DA OD Lite 1000	\$6,504.00	F2	2%	\$6,373.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPODL1-100KL	SEL Ann SofSub&Sup DA OD Lite 100000	\$344,118.00	F2	2%	\$337,235.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPODL1-10KL	SEL Ann SofSub&Sup DA OD Lite 10000	\$38,541.00	F2	2%	\$37,770.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPODL1-1500L	SEL Ann SofSub&Sup DA OD Lite 1500	\$8,672.00	F2	2%	\$8,498.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPODL1-150KL	SEL Ann SofSub&Sup DA OD Lite 150000	\$505,853.00	F2	2%	\$495,735.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPODL1-15KL	SEL Ann SofSub&Sup DA OD Lite 15000	\$57,812.00	F2	2%	\$56,655.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPODL1-2000L	SEL Ann SofSub&Sup DA OD Lite 2000	\$10,438.00	F2	2%	\$10,229.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPODL1-20KL	SEL Ann SofSub&Sup DA OD Lite 20000	\$73,228.00	F2	2%	\$71,763.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPODL1-25KL	SEL Ann SofSub&Sup DA OD Lite 25000	\$91,535.00	F2	2%	\$89,704.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPODL1-3000L	SEL Ann SofSub&Sup DA OD Lite 3000	\$14,935.00	F2	2%	\$14,636.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPODL1-35KL	SEL Ann SofSub&Sup DA OD Lite 35000	\$126,176.00	F2	2%	\$123,652.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPODL1-4000L	SEL Ann SofSub&Sup DA OD Lite 4000	\$19,271.00	F2	2%	\$18,885.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPODL1-500L	SEL Ann SofSub&Sup DA OD Lite 500	\$3,613.00	F2	2%	\$3,540.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPODL1-50KL	SEL Ann SofSub&Sup DA OD Lite 50000	\$177,794.00	F2	2%	\$174,238.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPODL1-6000L	SEL Ann SofSub&Sup DA OD Lite 6000	\$25,534.00	F2	2%	\$25,023.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPODL1-750L	SEL Ann SofSub&Sup DA OD Lite 750	\$5,162.00	F2	2%	\$5,058.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPODL1-8000L	SEL Ann SofSub&Sup DA OD Lite 8000	\$32,118.00	F2	2%	\$31,475.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPSP1-100KL	SEL 1YSS SPDATADVPOINT 100000	\$688,235.00	F2	2%	\$674,470.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPSP1-10KL	SEL 1YSS SPDATADVPOINT 10000	\$77,082.00	F2	2%	\$75,540.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPSP1-1500L	SEL 1YSS SPDATADVPOINT 1500	\$17,344.00	F2	2%	\$16,997.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPSP1-150KL	SEL 1YSS SPDATADVPOINT 150000	\$1,011,706.00	F2	2%	\$991,471.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPSP1-15KL	SEL 1YSS SPDATADVPOINT 15000	\$115,624.00	F2	2%	\$113,311.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPSP1-1KL	SEL 1YSS SPDATADVPOINT 1000	\$13,008.00	F2	2%	\$12,747.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPSP1-20KL	SEL 1YSS SPDATADVPOINT 20000	\$146,456.00	F2	2%	\$143,526.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPSP1-2500L	SEL 1YSS SPDATADVPOINT 2500	\$24,891.00	F2	2%	\$24,393.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPSP1-25KL	SEL 1YSS SPDATADVPOINT 25000	\$183,071.00	F2	2%	\$179,409.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPSP1-2KL	SEL 1YSS SPDATADVPOINT 2000	\$20,876.00	F2	2%	\$20,458.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPSP1-3500L	SEL 1YSS SPDATADVPOINT 3500	\$34,848.00	F2	2%	\$34,151.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPSP1-35KL	SEL 1YSS SPDATADVPOINT 35000	\$252,353.00	F2	2%	\$247,305.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPSP1-3KL	SEL 1YSS SPDATADVPOINT 3000	\$29,869.00	F2	2%	\$29,271.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPSP1-4500L	SEL 1YSS SPDATADVPOINT 4500	\$43,359.00	F2	2%	\$42,491.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPSP1-4KL	SEL 1YSS SPDATADVPOINT 4000	\$38,541.00	F2	2%	\$37,770.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPSP1-500L	SEL 1YSS SPDATADVPOINT 500	\$7,226.00	F2	2%	\$7,081.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPSP1-50KL	SEL 1YSS SPDATADVPOINT 50000	\$355,588.00	F2	2%	\$348,476.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPSP1-5KL	SEL 1YSS SPDATADVPOINT 5000	\$48,176.00	F2	2%	\$47,212.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPSP1-6KL	SEL 1YSS SPDATADVPOINT 6000	\$51,067.00	F2	2%	\$50,045.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPSP1-750L	SEL 1YSS SPDATADVPOINT 750	\$10,324.00	F2	2%	\$10,117.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPSP1-7KL	SEL 1YSS SPDATADVPOINT 7000	\$59,578.00	F2	2%	\$58,386.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPSP1-8KL	SEL 1YSS SPDATADVPOINT 8000	\$64,235.00	F2	2%	\$62,950.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPSP1-9KL	SEL 1YSS SPDATADVPOINT 9000	\$72,265.00	F2	2%	\$70,819.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPSPLO1-1000L	SEL AnnSofSub&Sup DA SPOnLite 1000	\$6,504.00	F2	2%	\$6,373.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPSPLO1-100KL	SEL AnnSofSub&Sup DA SPOnLite 100000	\$344,118.00	F2	2%	\$337,235.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPSPLO1-10KL	SEL AnnSofSub&Sup DA SPOnLite 10000	\$38,541.00	F2	2%	\$37,770.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPSPLO1-1500L	SEL AnnSofSub&Sup DA SPOnLite 1500	\$8,672.00	F2	2%	\$8,498.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPSPLO1-150KL	SEL AnnSofSub&Sup DA SPOnLite 150000	\$505,853.00	F2	2%	\$495,735.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPSPLO1-15KL	SEL AnnSofSub&Sup DA SPOnLite 15000	\$57,812.00	F2	2%	\$56,655.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPSPLO1-2000L	SEL AnnSofSub&Sup DA SPOnLite 2000	\$10,438.00	F2	2%	\$10,229.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPSPLO1-20KL	SEL AnnSofSub&Sup DA SPOnLite 20000	\$73,228.00	F2	2%	\$71,763.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPSPLO1-25KL	SEL AnnSofSub&Sup DA SPOnLite 25000	\$91,535.00	F2	2%	\$89,704.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPSPLO1-3000L	SEL AnnSofSub&Sup DA SPOnLite 3000	\$14,935.00	F2	2%	\$14,636.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPSPLO1-35KL	SEL AnnSofSub&Sup DA SPOnLite 35000	\$126,176.00	F2	2%	\$123,652.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPSPLO1-4000L	SEL AnnSofSub&Sup DA SPOnLite 4000	\$19,271.00	F2	2%	\$18,885.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPSPLO1-500L	SEL AnnSofSub&Sup DA SPOnLite 500	\$3,613.00	F2	2%	\$3,540.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPSPLO1-50KL	SEL AnnSofSub&Sup DA SPOnLite 50000	\$177,794.00	F2	2%	\$174,238.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPSPLO1-6000L	SEL AnnSofSub&Sup DA SPOnLite 6000	\$25,534.00	F2	2%	\$25,023.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPSPLO1-750L	SEL AnnSofSub&Sup DA SPOnLite 750	\$5,162.00	F2	2%	\$5,058.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPSPLO1-8000L	SEL AnnSofSub&Sup DA SPOnLite 8000	\$32,118.00	F2	2%	\$31,475.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPUX1-100KL	SEL 1SS SUPPORT DATADVANTAGEUNIX 100000	\$688,235.00	F2	2%	\$674,470.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPUX1-10KL	SEL 1YSS SPDATADUX 10000	\$77,082.00	F2	2%	\$75,540.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPUX1-1500L	SEL 1YSS SPDATADUX 1500	\$17,344.00	F2	2%	\$16,997.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPUX1-150KL	SEL 1SS SUPPORT DATADVANTAGEUNIX 150000	\$1,011,706.00	F2	2%	\$991,471.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPUX1-15KL	SEL 1YSS SPDATADUX 15000	\$115,624.00	F2	2%	\$113,311.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPUX1-1KL	SEL 1YSS SPDATADUX 1000	\$13,008.00	F2	2%	\$12,747.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPUX1-20KL	SEL 1YSS SPDATADUX 20000	\$146,456.00	F2	2%	\$143,526.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPUX1-2500L	SEL 1YSS SPDATADUX 2500	\$24,891.00	F2	2%	\$24,393.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SSPUX1-25KL	SEL 1SS SUPPORT DATADVANTAGE UNIX 25000	\$183,071.00	F2	2%	\$179,409.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPUX1-2KL	SEL 1YSS SPDATADUX 2000	\$20,876.00	F2	2%	\$20,458.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPUX1-3500L	SEL 1YSS SPDATADUX 3500	\$34,848.00	F2	2%	\$34,151.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPUX1-35KL	SEL 1SS SUPPORT DATADVANTAGE UNIX 35000	\$252,353.00	F2	2%	\$247,305.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPUX1-3KL	SEL 1YSS SPDATADUX 3000	\$29,869.00	F2	2%	\$29,271.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPUX1-4500L	SEL 1YSS SPDATADUX 4500	\$43,359.00	F2	2%	\$42,491.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPUX1-4KL	SEL 1YSS SPDATADUX 4000	\$38,541.00	F2	2%	\$37,770.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPUX1-500L	SEL 1YSS SPDATADUX 500	\$7,226.00	F2	2%	\$7,081.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPUX1-50KL	SEL 1SS SUPPORT DATADVANTAGE UNIX 50000	\$355,588.00	F2	2%	\$348,476.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPUX1-5KL	SEL 1YSS SPDATADUX 5000	\$48,176.00	F2	2%	\$47,212.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPUX1-6KL	SEL 1YSS SPDATADUX 6000	\$51,067.00	F2	2%	\$50,045.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPUX1-750L	SEL 1SS SUPPORT DATADVANTAGE UNIX 750	\$10,324.00	F2	2%	\$10,117.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPUX1-7KL	SEL 1YSS SPDATADUX 7000	\$59,578.00	F2	2%	\$58,386.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPUX1-8KL	SEL 1YSS SPDATADUX 8000	\$64,235.00	F2	2%	\$62,950.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSPUX1-9KL	SEL 1YSS SPDATADUX 9000	\$72,265.00	F2	2%	\$70,819.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6AD3GC	SEL ST6-AD-3G-SSS-C)	\$2,214.96	F2	2%	\$2,170.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6AD3GC-I	SEL ST6-AD-3G-SSS-C)	\$2,591.50	F2	2%	\$2,539.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6AD3GC-K	SEL ST6-AD-3G-SSS-C)	\$2,300.41	F2	2%	\$2,254.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6AD3PC	SEL ST6-AD-3P-SSS-C)	\$2,637.36	F2	2%	\$2,584.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6AD3PC-I	SEL ST6-AD-3P-SSS-C)	\$3,085.71	F2	2%	\$3,024.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6AD3PC-K	SEL ST6-AD-3P-SSS-C)	\$2,739.10	F2	2%	\$2,684.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADD1003GC	SEL ST6-AD-D100-3G-SSS-C)	\$5,544.00	F2	2%	\$5,433.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADD1003GC-I	SEL ST6-AD-D100-3G-SSS-C)	\$6,486.48	F2	2%	\$6,356.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADD1003GC-K	SEL ST6-AD-D100-3G-SSS-C)	\$5,757.88	F2	2%	\$5,642.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADD1003PC	SEL ST6-AD-D100-3P-SSS-C)	\$6,600.00	F2	2%	\$6,468.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADD1003PC-I	SEL ST6-AD-D100-3P-SSS-C)	\$7,722.00	F2	2%	\$7,567.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADD1003PC-K	SEL ST6-AD-D100-3P-SSS-C)	\$6,854.62	F2	2%	\$6,717.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADD100GC	SEL ST6-AD-D100-G-SSS-C)	\$2,100.00	F2	2%	\$2,058.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADD100GC-I	SEL ST6-AD-D100-G-SSS-C)	\$2,457.00	F2	2%	\$2,407.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADD100GC-K	SEL ST6-AD-D100-G-SSS-C)	\$2,181.02	F2	2%	\$2,137.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADD100PC	SEL ST6-AD-D100-P-SSS-C)	\$2,500.00	F2	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADD100PC-I	SEL ST6-AD-D100-P-SSS-C)	\$2,925.00	F2	2%	\$2,866.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADD100PC-K	SEL ST6-AD-D100-P-SSS-C)	\$2,596.45	F2	2%	\$2,544.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADD103GC	SEL ST6-AD-D10-3G-SSS-C)	\$554.40	F2	2%	\$543.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADD103GC-I	SEL ST6-AD-D10-3G-SSS-C)	\$648.65	F2	2%	\$635.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADD103GC-K	SEL ST6-AD-D10-3G-SSS-C)	\$575.79	F2	2%	\$564.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADD103PC	SEL ST6-AD-D10-3P-SSS-C)	\$660.00	F2	2%	\$646.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADD103PC-I	SEL ST6-AD-D10-3P-SSS-C)	\$772.20	F2	2%	\$756.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADD103PC-K	SEL ST6-AD-D10-3P-SSS-C)	\$685.46	F2	2%	\$671.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADD10GC	SEL ST6-AD-D10-G-SSS-C)	\$210.00	F2	2%	\$205.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADD10GC-I	SEL ST6-AD-D10-G-SSS-C)	\$245.70	F2	2%	\$240.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADD10GC-K	SEL ST6-AD-D10-G-SSS-C)	\$218.10	F2	2%	\$213.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADD10PC	SEL ST6-AD-D10-P-SSS-C)	\$250.00	F2	2%	\$245.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADD10PC-I	SEL ST6-AD-D10-P-SSS-C)	\$292.50	F2	2%	\$286.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADD10PC-K	SEL ST6-AD-D10-P-SSS-C)	\$259.64	F2	2%	\$254.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADGC	SEL ST6-AD-G-SSS-C)	\$639.00	F2	2%	\$622.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADGC-I	SEL ST6-AD-G-SSS-C)	\$981.63	F2	2%	\$962.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADGC-K	SEL ST6-AD-G-SSS-C)	\$871.37	F2	2%	\$853.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADPC	SEL ST6-AD-P-SSS-C)	\$999.00	F2	2%	\$979.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADPC-I	SEL ST6-AD-P-SSS-C)	\$1,168.83	F2	2%	\$1,145.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADPC-K	SEL ST6-AD-P-SSS-C)	\$1,037.54	F2	2%	\$1,016.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6-ADV-2M-GSSSF	SEL: ST6-ADV-2M-GSSSF-F	\$154.00	F2	2%	\$150.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6-ADV-2M-PSSSF	SEL: ST6-ADV-2M-PSSSF-F	\$183.00	F2	2%	\$179.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6-ADV-3G-SSS-F	SEL: ST6-ADV-3G-SSS-F	\$2,436.00	F2	2%	\$2,387.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6-ADV-3P-SSS-F	SEL: ST6-ADV-3P-SSS-F	\$2,901.00	F2	2%	\$2,842.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADV1002MGSSSF	SEL: ST6-ADV100-2M-GSSSF-F	\$385.00	F2	2%	\$377.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADV1002MPSSSF	SEL: ST6-ADV100-2M-PSSSF-F	\$458.00	F2	2%	\$448.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADV1003GSSSF	SEL: ST6-ADV100-3G-SSS-F	\$6,098.00	F2	2%	\$5,976.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADV1003PSSSF	SEL: ST6-ADV100-3P-SSS-F	\$7,260.00	F2	2%	\$7,114.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADV100GSSSF	SEL: ST6-ADV100-G-SSS-F	\$2,310.00	F2	2%	\$2,263.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADV100PSSSF	SEL: ST6-ADV100-P-SSS-F	\$2,750.00	F2	2%	\$2,695.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADV102MGSSSF	SEL: ST6-ADV10-2M-GSSSF-F	\$39.00	F2	2%	\$38.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADV102MPSSSF	SEL: ST6-ADV10-2M-PSSSF-F	\$46.00	F2	2%	\$45.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADV103GSSSF	SEL: ST6-ADV10-3G-SSS-F	\$610.00	F2	2%	\$597.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADV103PSSSF	SEL: ST6-ADV10-3P-SSS-F	\$726.00	F2	2%	\$711.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADV10-G-SSSF	SEL: ST6-ADV10-G-SSS-F	\$231.00	F2	2%	\$226.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADV10-P-SSSF	SEL: ST6-ADV10-P-SSS-F	\$275.00	F2	2%	\$269.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6-ADV-G-SSS-F	SEL: ST6-ADV-G-SSS-F	\$923.00	F2	2%	\$904.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6-ADV-P-SSS-F	SEL: ST6-ADV-P-SSS-F	\$1,099.00	F2	2%	\$1,077.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6EN3GC	SEL ST6-EN-3G-SSS-C)	\$3,046.56	F2	2%	\$2,985.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6EN3GC-I	SEL ST6-EN-3G-SSS-C)	\$3,564.48	F2	2%	\$3,493.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6EN3GC-K	SEL ST6-EN-3G-SSS-C)	\$3,164.09	F2	2%	\$3,100.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6EN3PC	SEL ST6-EN-3P-SSS-C)	\$3,627.36	F2	2%	\$3,554.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6EN3PC-I	SEL ST6-EN-3P-SSS-C)	\$4,244.01	F2	2%	\$4,159.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6EN3PC-K	SEL ST6-EN-3P-SSS-C)	\$3,767.30	F2	2%	\$3,691.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6END1003GC	SEL ST6-EN-D100-3G-SSS-C)	\$6,652.80	F2	2%	\$6,519.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6END1003GC-I	SEL ST6-EN-D100-3G-SSS-C)	\$7,783.78	F2	2%	\$7,628.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6END1003GC-K	SEL ST6-EN-D100-3G-SSS-C)	\$6,909.46	F2	2%	\$6,771.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6END1003PC	SEL ST6-EN-D100-3P-SSS-C)	\$7,920.00	F2	2%	\$7,761.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6END1003PC-I	SEL ST6-EN-D100-3P-SSS-C)	\$9,266.40	F2	2%	\$9,081.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	ST6END1003PC-K	SEL ST6-EN-D100-3P-SSS-C)	\$8,225.54	F2	2%	\$8,061.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6END100GC	SEL ST6-EN-D100-G-SSS-C)	\$2,520.00	F2	2%	\$2,469.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6END100GC-K	SEL ST6-EN-D100-G-SSS-C)	\$2,617.22	F2	2%	\$2,564.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6END100PC	SEL ST6-EN-D100-P-SSS-C)	\$3,000.00	F2	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6END100PC-I	SEL ST6-EN-D100-P-SSS-C)	\$3,510.00	F2	2%	\$3,439.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6END100PC-K	SEL ST6-EN-D100-P-SSS-C)	\$3,115.74	F2	2%	\$3,053.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6END103GC	SEL ST6-EN-D10-3G-SSS-C)	\$665.28	F2	2%	\$651.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6END103GC-I	SEL ST6-EN-D10-3G-SSS-C)	\$778.38	F2	2%	\$762.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6END103GC-K	SEL ST6-EN-D10-3G-SSS-C)	\$690.95	F2	2%	\$677.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6END103PC	SEL ST6-EN-D10-3P-SSS-C)	\$792.00	F2	2%	\$776.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6END103PC-I	SEL ST6-EN-D10-3P-SSS-C)	\$926.64	F2	2%	\$908.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6END103PC-K	SEL ST6-EN-D10-3P-SSS-C)	\$822.55	F2	2%	\$806.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6END10GC	SEL ST6-EN-D10-G-SSS-C)	\$252.00	F2	2%	\$246.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6END10GC-I	SEL ST6-EN-D10-G-SSS-C)	\$294.84	F2	2%	\$288.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6END10GC-K	SEL ST6-EN-D10-G-SSS-C)	\$261.72	F2	2%	\$256.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6END10PC	SEL ST6-EN-D10-P-SSS-C)	\$300.00	F2	2%	\$294.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6END10PC-I	SEL ST6-EN-D10-P-SSS-C)	\$351.00	F2	2%	\$343.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6END10PC-K	SEL ST6-EN-D10-P-SSS-C)	\$311.57	F2	2%	\$305.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ENGC	SEL ST6-EN-G-SSS-C)	\$1,154.00	F2	2%	\$1,130.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ENGC-I	SEL ST6-EN-G-SSS-C)	\$1,350.18	F2	2%	\$1,323.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ENGC-K	SEL ST6-EN-G-SSS-C)	\$1,198.52	F2	2%	\$1,174.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ENPC	SEL ST6-EN-P-SSS-C)	\$1,374.00	F2	2%	\$1,346.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ENPC-I	SEL ST6-EN-P-SSS-C)	\$1,607.58	F2	2%	\$1,575.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ENPC-K	SEL ST6-EN-P-SSS-C)	\$1,427.01	F2	2%	\$1,398.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6RB25VM3GC	SEL ST6-RB-25VM-3G-SSS-C)	\$6,930.00	F2	2%	\$6,791.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6RB25VM3GC-I	SEL ST6-RB-25VM-3G-SSS-C)	\$8,108.10	F2	2%	\$7,945.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6RB25VM3GC-K	SEL ST6-RB-25VM-3G-SSS-C)	\$7,197.35	F2	2%	\$7,053.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6RB25VM3GSSSF	SEL: ST6-RB-25VM-3G-SSS-F	\$7,623.00	F2	2%	\$7,470.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6RB25VM3PC	SEL ST6-RB-25VM-3P-SSS-C)	\$8,250.00	F2	2%	\$8,085.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6RB25VM3PC-I	SEL ST6-RB-25VM-3P-SSS-C)	\$9,652.50	F2	2%	\$9,459.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6RB25VM3PC-K	SEL ST6-RB-25VM-3P-SSS-C)	\$8,568.27	F2	2%	\$8,396.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6RB25VM3PSSSF	SEL: ST6-RB-25VM-3P-SSS-F	\$9,075.00	F2	2%	\$8,893.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6RB25VMGC	SEL ST6-RB-25VM-G-SSS-C)	\$2,625.00	F2	2%	\$2,572.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6RB25VMGC-I	SEL ST6-RB-25VM-G-SSS-C)	\$3,071.25	F2	2%	\$3,009.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6RB25VMGC-K	SEL ST6-RB-25VM-G-SSS-C)	\$2,726.27	F2	2%	\$2,671.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6RB25VMGSSSF	SEL: ST6-RB-25VM-G-SSS-F	\$2,888.00	F2	2%	\$2,830.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6RB25VMPC	SEL ST6-RB-25VM-P-SSS-C)	\$3,125.00	F2	2%	\$3,062.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6RB25VMPC-I	SEL ST6-RB-25VM-P-SSS-C)	\$3,656.25	F2	2%	\$3,583.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6RB25VMPC-K	SEL ST6-RB-25VM-P-SSS-C)	\$3,245.56	F2	2%	\$3,180.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6RB25VMPSSSF	SEL: ST6-RB-25VM-P-SSS-F	\$3,438.00	F2	2%	\$3,369.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSAN3GC	SEL ST6-VSAN-3G-SSS-C)	\$1,383.00	F2	2%	\$1,355.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSAN3GC-I	SEL ST6-VSAN-3G-SSS-C)	\$1,618.53	F2	2%	\$1,586.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSAN3GC-K	SEL ST6-VSAN-3G-SSS-C)	\$1,436.73	F2	2%	\$1,408.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSAN3PC	SEL ST6-VSAN-3P-SSS-C)	\$1,647.00	F2	2%	\$1,614.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSAN3PC-I	SEL ST6-VSAN-3P-SSS-C)	\$1,927.41	F2	2%	\$1,888.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSAN3PC-K	SEL ST6-VSAN-3P-SSS-C)	\$1,710.92	F2	2%	\$1,676.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSANBN3GC	SEL ST6-VSAN-BN-3G-SSS-C)	\$8,300.16	F2	2%	\$8,134.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSANBN3GC-I	SEL ST6-VSAN-BN-3G-SSS-C)	\$9,711.19	F2	2%	\$9,516.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSANBN3GC-K	SEL ST6-VSAN-BN-3G-SSS-C)	\$8,620.37	F2	2%	\$8,447.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSANBN3PC	SEL ST6-VSAN-BN-3P-SSS-C)	\$9,884.16	F2	2%	\$9,686.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSANBN3PC-I	SEL ST6-VSAN-BN-3P-SSS-C)	\$11,564.47	F2	2%	\$11,333.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSANBN3PC-K	SEL ST6-VSAN-BN-3P-SSS-C)	\$10,265.48	F2	2%	\$10,060.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSANBNGC	SEL ST6-VSAN-BN-G-SSS-C)	\$3,144.00	F2	2%	\$3,081.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSANBNGC-I	SEL ST6-VSAN-BN-G-SSS-C)	\$3,678.48	F2	2%	\$3,604.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSANBNGC-K	SEL ST6-VSAN-BN-G-SSS-C)	\$3,265.29	F2	2%	\$3,199.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSANBNPC	SEL ST6-VSAN-BN-P-SSS-C)	\$3,744.00	F2	2%	\$3,669.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSANBNPC-I	SEL ST6-VSAN-BN-P-SSS-C)	\$4,380.48	F2	2%	\$4,292.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSANBNPC-K	SEL ST6-VSAN-BN-P-SSS-C)	\$3,888.44	F2	2%	\$3,810.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSANGC	SEL ST6-VSAN-G-SSS-C)	\$524.00	F2	2%	\$513.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSANGC-I	SEL ST6-VSAN-G-SSS-C)	\$613.08	F2	2%	\$600.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSANGC-K	SEL ST6-VSAN-G-SSS-C)	\$544.21	F2	2%	\$533.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSANPC	SEL ST6-VSAN-P-SSS-C)	\$624.00	F2	2%	\$611.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSANPC-I	SEL ST6-VSAN-P-SSS-C)	\$730.08	F2	2%	\$715.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSANPC-K	SEL ST6-VSAN-P-SSS-C)	\$648.07	F2	2%	\$635.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSDT1003GC	SEL ST6-VSDT100-3G-SSS-C)	\$2,772.00	F2	2%	\$2,716.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSDT1003GC-I	SEL ST6-VSDT100-3G-SSS-C)	\$3,243.24	F2	2%	\$3,178.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSDT1003GC-K	SEL ST6-VSDT100-3G-SSS-C)	\$2,878.94	F2	2%	\$2,821.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSDT1003PC	SEL ST6-VSDT100-3P-SSS-C)	\$3,300.00	F2	2%	\$3,234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSDT1003PC-I	SEL ST6-VSDT100-3P-SSS-C)	\$3,861.00	F2	2%	\$3,783.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSDT1003PC-K	SEL ST6-VSDT100-3P-SSS-C)	\$3,427.31	F2	2%	\$3,358.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSDT100GC	SEL ST6-VSDT100-G-SSS-C)	\$1,050.00	F2	2%	\$1,029.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSDT100GC-I	SEL ST6-VSDT100-G-SSS-C)	\$1,228.50	F2	2%	\$1,203.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSDT100GC-K	SEL ST6-VSDT100-G-SSS-C)	\$1,090.51	F2	2%	\$1,068.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSDT100PC	SEL ST6-VSDT100-P-SSS-C)	\$1,250.00	F2	2%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSDT100PC-I	SEL ST6-VSDT100-P-SSS-C)	\$1,462.50	F2	2%	\$1,433.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSDT100PC-K	SEL ST6-VSDT100-P-SSS-C)	\$1,298.22	F2	2%	\$1,272.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSDT103GC	SEL ST6-VSDT10-3G-SSS-C)	\$277.00	F2	2%	\$271.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSDT103GC-I	SEL ST6-VSDT10-3G-SSS-C)	\$324.32	F2	2%	\$317.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSDT103GC-K	SEL ST6-VSDT10-3G-SSS-C)	\$287.90	F2	2%	\$282.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSDT103PC	SEL ST6-VSDT10-3P-SSS-C)	\$330.00	F2	2%	\$323.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	ST6VSDT103PC-I	SEL ST6-VSDT10-3P-SSS-C)	\$386.10	F2	2%	\$378.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSDT103PC-K	SEL ST6-VSDT10-3P-SSS-C)	\$342.73	F2	2%	\$335.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSDT10GC	SEL ST6-VSDT10-G-SSS-C)	\$105.00	F2	2%	\$102.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSDT10GC-I	SEL ST6-VSDT10-G-SSS-C)	\$122.85	F2	2%	\$120.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSDT10GC-K	SEL ST6-VSDT10-G-SSS-C)	\$109.05	F2	2%	\$106.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSDT10PC	SEL ST6-VSDT10-P-SSS-C)	\$125.00	F2	2%	\$122.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSDT10PC-I	SEL ST6-VSDT10-P-SSS-C)	\$146.25	F2	2%	\$143.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSDT10PC-K	SEL ST6-VSDT10-P-SSS-C)	\$129.82	F2	2%	\$127.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STAM-LIB	SEL: TAM, ADDITIONAL LIBRARY PER YR	\$5,118.00	F2	2%	\$5,015.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STAM-SITE	SEL: TAM, SINGLE SITE PER YEAR	\$25,588.00	F2	2%	\$25,076.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUPPORTRSTR	SELECT NTPS CONTRACT REACTIVATION FEE	\$529.00	F2	2%	\$518.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVCC0101PFFPK0302	SEL SH STD IMPLEMENTATION SERVICE	\$14,118.00	F2	2%	\$13,835.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVCC0101PFFPK0303	SEL SH ADV IMPLEMENTATION SERVICE	\$14,118.00	F2	2%	\$13,835.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVCC0102PFFPK0314	SEL SHI APP IMPLEMENTATION SERVICE	\$8,824.00	F2	2%	\$8,647.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVCC0201PFFPK0302	SEL SF STD IMPLEMENTATION SERVICE	\$14,118.00	F2	2%	\$13,835.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVCC0325PFFPK0301	SEL SCNP IMPLEMENTATION SERVICE	\$16,941.00	F2	2%	\$16,602.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVC-EMC-ADDON	SEL installation S-head appliance	\$2,941.00	F2	2%	\$2,882.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVC-EMC-BASE	SEL Install upto 4 S-head appliances	\$17,647.00	F2	2%	\$17,294.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVC-EXP-00004	SEL CASCADE FIXED EXPENSES	\$588.00	F2	2%	\$576.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVC-EXP-00009	SEL Fixed Expenses	\$588.00	F2	2%	\$576.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVC-EXP-00012	SEL FIXED EXPENSES	\$588.00	F2	2%	\$576.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVC-HRY-00001	SEL Time and Mat. Consulting Hour(s)	\$353.00	F2	2%	\$345.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVC-HRY-00002	SEL TIME AND MAT. CASCADE HOUR(S)	\$353.00	F2	2%	\$345.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVC-PJM-00001	SEL Time and Materl Proj Mgmt Hours	\$353.00	F2	2%	\$345.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVC-PJM-00002	SEL TIME AND MAT. CASCADE PROJ MGMT HOUR	\$353.00	F2	2%	\$345.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVC-PSD-00002	SEL Prof Svc per day (excluding T&E)	\$2,824.00	F2	2%	\$2,767.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVC-PSD-00215	SEL RIVERBED CASCADE PROF SVC/DAY-ONSITE	\$2,824.00	F2	2%	\$2,767.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVC-PSD-00312	SEL Basic Optimization up to 100 SH	\$16,941.00	F2	2%	\$16,602.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVC-PSD-00313	SEL Standard Optimization up to 100 SH	\$33,882.00	F2	2%	\$33,204.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVC-PSD-00314	SEL Enterprise Optimization up to 100 SH	\$50,824.00	F2	2%	\$49,807.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVC-PSD-00816	SEL SF Time Materials Consult Day	\$2,824.00	F2	2%	\$2,767.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVC-PSDRMPFEXP5	SEL Fixed Exp SteelCentral Consulting	\$588.00	F2	2%	\$576.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVCPSPDRMPRPM01	SEL HryTimeMat StlCentralprjmgtxclT&E	\$353.00	F2	2%	\$345.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVCPSPDRMPRMTM01	SEL Hourly Time and Mat SteelCentral	\$353.00	F2	2%	\$345.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVCS-UNIT-1	SEL Splunk Services Unit	\$588.00	F2	2%	\$576.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVC-TRA-00173	SEL CASCADE CONFIG/OPERATIONS-3DAYS PTNR	\$1,765.00	F2	2%	\$1,729.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVC-TRACRCUSTO1C	SEL Training Credit Customer Student	\$118.00	F2	2%	\$115.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVC-TRA-FEXP5	SEL T&E FOR TRAINING - FIXED EXPENSE	\$588.00	F2	2%	\$576.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVC-TRA-NPM200-D	SEL NPM200 PME - DEDICATED TRAINING	\$41,176.00	F2	2%	\$40,352.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVC-TRA-SD200-D	SEL SD200 - Dedicated Training	\$41,176.00	F2	2%	\$40,352.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-1-12	SEL: T50,24HR ONSITE,1 DRIVE,1YR	\$2,064.00	F2	2%	\$2,022.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-1-12Z2	SEL: T50,24HR ONSITE,1 DRIVE,1YR,Z2	\$2,271.00	F2	2%	\$2,225.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-1-24	SEL: T50,24HR ONSITE,1 DRIVE,2YR	\$4,762.00	F2	2%	\$4,666.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-1-24Z2	SEL: T50,24HR ONSITE,1 DRIVE,2YR,Z2	\$5,239.00	F2	2%	\$5,134.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-1-36	SEL: T50,24HR ONSITE,1 DRIVE,3YR	\$7,460.00	F2	2%	\$7,310.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-1-36Z2	SEL: T50,24HR ONSITE,1 DRIVE,3YR,Z2	\$8,206.00	F2	2%	\$8,041.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-1-48	SEL: T50,24HR ONSITE,1 DRIVE,4YR	\$10,158.00	F2	2%	\$9,954.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-1-48Z2	SEL: T50,24HR ONSITE,1 DRIVE,4YR,Z2	\$11,174.00	F2	2%	\$10,950.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-1-60	SEL: T50,24HR ONSITE,1 DRIVE,5YR	\$12,857.00	F2	2%	\$12,599.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-1-60Z2	SEL: T50,24HR ONSITE,1 DRIVE,5YR,Z2	\$14,143.00	F2	2%	\$13,860.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-2-12	SEL: T50,24HR ONSITE,2 DRIVE,1YR	\$3,069.00	F2	2%	\$3,007.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-2-12Z2	SEL: T50,24HR ONSITE,2 DRIVE,1YR,Z2	\$3,377.00	F2	2%	\$3,309.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-2-24	SEL: T50,24HR ONSITE,2 DRIVE,2YR	\$7,090.00	F2	2%	\$6,948.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-2-24Z2	SEL: T50,24HR ONSITE,2 DRIVE,2YR,Z2	\$7,799.00	F2	2%	\$7,643.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-2-36	SEL: T50,24HR ONSITE,2 DRIVE,3YR	\$11,110.00	F2	2%	\$10,887.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-2-36Z2	SEL: T50,24HR ONSITE,2 DRIVE,3YR,Z2	\$12,222.00	F2	2%	\$11,977.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-2-48	SEL: T50,24HR ONSITE,2 DRIVE,4YR	\$15,131.00	F2	2%	\$14,828.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-2-48Z2	SEL: T50,24HR ONSITE,2 DRIVE,4YR,Z2	\$16,645.00	F2	2%	\$16,312.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-2-60	SEL: T50,24HR ONSITE,2 DRIVE,5YR	\$19,152.00	F2	2%	\$18,768.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-2-60Z2	SEL: T50,24HR ONSITE,2 DRIVE,5YR,Z2	\$21,067.00	F2	2%	\$20,645.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-3-12	SEL: T50,24HR OS,3DR,1YR	\$4,074.00	F2	2%	\$3,992.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-3-12Z2	SEL: T50,24HR OS,3DR,1YR,Z2	\$4,482.00	F2	2%	\$4,392.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-3-24	SEL: T50,24HR ONSITE,3 DRIVE,2YR	\$9,417.00	F2	2%	\$9,228.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-3-24Z2	SEL: T50,24HR ONSITE,3 DRIVE,2YR,Z2	\$10,359.00	F2	2%	\$10,151.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-3-36	SEL: T50,24HR ONSITE,3 DRIVE,3YR	\$14,761.00	F2	2%	\$14,465.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-3-36Z2	SEL: T50,24HR ONSITE,3 DRIVE,3YR,Z2	\$16,237.00	F2	2%	\$15,912.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-3-48	SEL: T50,24HR ONSITE,3 DRIVE,4YR	\$20,104.00	F2	2%	\$19,701.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-3-48Z2	SEL: T50,24HR ONSITE,3 DRIVE,4YR,Z2	\$22,114.00	F2	2%	\$21,671.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-3-60	SEL: T50,24HR ONSITE,3 DRIVE,5YR	\$25,447.00	F2	2%	\$24,938.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-3-60Z2	SEL: T50,24HR ONSITE,3 DRIVE,5YR,Z2	\$27,992.00	F2	2%	\$27,432.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-4-12	SEL: T50,24HR ONSITE,4 DRIVE,1YR	\$5,079.00	F2	2%	\$4,977.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-4-12Z2	SEL: T50,24HR ONSITE,4 DRIVE,1YR,Z2	\$5,587.00	F2	2%	\$5,475.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-4-24	SEL: T50,24HR ONSITE,4 DRIVE,2YR	\$11,745.00	F2	2%	\$11,510.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-4-24Z2	SEL: T50,24HR ONSITE,4 DRIVE,2YR,Z2	\$12,920.00	F2	2%	\$12,661.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-4-36	SEL: T50,24HR ONSITE,4 DRIVE,3YR	\$18,411.00	F2	2%	\$18,042.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-4-36Z2	SEL: T50,24HR ONSITE,4 DRIVE,3YR,Z2	\$20,253.00	F2	2%	\$19,847.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-4-48	SEL: T50,24HR ONSITE,4 DRIVE,4YR	\$25,077.00	F2	2%	\$24,575.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-4-48Z2	SEL: T50,24HR ONSITE,4 DRIVE,4YR,Z2	\$27,586.00	F2	2%	\$27,034.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-4-60	SEL: T50,24HR ONSITE,4 DRIVE,5YR	\$31,743.00	F2	2%	\$31,108.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-4-60Z2	SEL: T50,24HR ONSITE,4 DRIVE,5YR,Z2	\$34,918.00	F2	2%	\$34,219.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	T50-NBD-1-12	SEL: T50,NBD ONSITE;1 DRIVE;1YR	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-NBD-1-12Z2	SEL: T50,NBD ONSITE;1 DRIVE;1YR,Z2	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-NBD-1-24	SEL: T50,NBD ONSITE;1 DRIVE;2YR	\$1,852.00	F2	2%	\$1,814.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-NBD-1-24Z2	SEL: T50,NBD ONSITE;1 DRIVE;2YR,Z2	\$2,038.00	F2	2%	\$1,997.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-NBD-1-36	SEL: T50,NBD ONSITE;1 DRIVE;3YR	\$3,703.00	F2	2%	\$3,628.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-NBD-1-36Z2	SEL: T50,NBD ONSITE;1 DRIVE;3YR,Z2	\$4,074.00	F2	2%	\$3,992.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-NBD-1-48	SEL: T50,NBD ONSITE;1 DRIVE;4YR	\$5,556.00	F2	2%	\$5,444.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-NBD-1-48Z2	SEL: T50,NBD ONSITE;1 DRIVE;4YR,Z2	\$6,111.00	F2	2%	\$5,988.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-NBD-1-60	SEL: T50,NBD ONSITE;1 DRIVE;5YR	\$7,407.00	F2	2%	\$7,258.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-NBD-1-60Z2	SEL: T50,NBD ONSITE;1 DRIVE;5YR,Z2	\$8,147.00	F2	2%	\$7,984.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-NBD-2-24	SEL: T50,NBD ONSITE;2 DRIVE;2YR	\$2,699.00	F2	2%	\$2,645.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-NBD-2-24Z2	SEL: T50,NBD ONSITE;2 DRIVE;2YR,Z2	\$2,969.00	F2	2%	\$2,909.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-NBD-2-36	SEL: T50,NBD ONSITE;2 DRIVE;3YR	\$5,397.00	F2	2%	\$5,289.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-NBD-2-36Z2	SEL: T50,NBD ONSITE;2 DRIVE;3YR,Z2	\$5,938.00	F2	2%	\$5,819.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-NBD-2-48	SEL: T50,NBD ONSITE;2 DRIVE;4YR	\$8,095.00	F2	2%	\$7,933.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-NBD-2-48Z2	SEL: T50,NBD ONSITE;2 DRIVE;4YR,Z2	\$8,904.00	F2	2%	\$8,725.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-NBD-2-60	SEL: T50,NBD ONSITE;2 DRIVE;5YR	\$10,793.00	F2	2%	\$10,577.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-NBD-2-60Z2	SEL: T50,NBD ONSITE;2 DRIVE;5YR,Z2	\$11,873.00	F2	2%	\$11,635.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-NBD-3-24	SEL: T50,NBD ONSITE;3 DRIVE;2YR	\$3,545.00	F2	2%	\$3,474.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-NBD-3-24Z2	SEL: T50,NBD ONSITE;3 DRIVE;2YR,Z2	\$3,900.00	F2	2%	\$3,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-NBD-3-36	SEL: T50,NBD ONSITE;3 DRIVE;3YR	\$7,090.00	F2	2%	\$6,948.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-NBD-3-36Z2	SEL: T50,NBD ONSITE;3 DRIVE;3YR,Z2	\$7,799.00	F2	2%	\$7,643.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-NBD-3-48	SEL: T50,NBD ONSITE;3 DRIVE;4YR	\$10,635.00	F2	2%	\$10,422.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-NBD-3-48Z2	SEL: T50,NBD ONSITE;3 DRIVE;4YR,Z2	\$11,698.00	F2	2%	\$11,464.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-NBD-3-60	SEL: T50,NBD ONSITE;3 DRIVE;5YR	\$14,178.00	F2	2%	\$13,894.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-NBD-3-60Z2	SEL: T50,NBD ONSITE;3 DRIVE;5YR,Z2	\$15,597.00	F2	2%	\$15,285.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-NBD-4-24	SEL: T50,NBD ONSITE;4 DRIVE;2YR	\$4,391.00	F2	2%	\$4,303.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-NBD-4-24Z2	SEL: T50,NBD ONSITE;4 DRIVE;2YR,Z2	\$4,831.00	F2	2%	\$4,734.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-NBD-4-36	SEL: T50,NBD ONSITE;4 DRIVE;3YR	\$8,782.00	F2	2%	\$8,606.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-NBD-4-36Z2	SEL: T50,NBD ONSITE;4 DRIVE;3YR,Z2	\$9,861.00	F2	2%	\$9,467.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-NBD-4-48	SEL: T50,NBD ONSITE;4 DRIVE;4YR	\$13,174.00	F2	2%	\$12,910.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-NBD-4-48Z2	SEL: T50,NBD ONSITE;4 DRIVE;4YR,Z2	\$14,491.00	F2	2%	\$14,201.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-NBD-4-60	SEL: T50,NBD ONSITE;4 DRIVE;5YR	\$17,565.00	F2	2%	\$17,213.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-NBD-4-60Z2	SEL: T50,NBD ONSITE;4 DRIVE;5YR,Z2	\$19,321.00	F2	2%	\$18,934.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-SBD-1-12	SEL: T50,SBD ONSITE;1 DRIVE;1YR	\$1,641.00	F2	2%	\$1,608.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-SBD-1-12Z2	SEL: T50,SBD ONSITE;1 DRIVE;1YR,Z2	\$1,806.00	F2	2%	\$1,769.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-SBD-1-24	SEL: T50,SBD ONSITE;1 DRIVE;2YR	\$3,863.00	F2	2%	\$3,785.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-SBD-1-24Z2	SEL: T50,SBD ONSITE;1 DRIVE;2YR,Z2	\$4,250.00	F2	2%	\$4,165.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-SBD-1-36	SEL: T50,SBD ONSITE;1 DRIVE;3YR	\$6,085.00	F2	2%	\$5,963.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-SBD-1-36Z2	SEL: T50,SBD ONSITE;1 DRIVE;3YR,Z2	\$6,694.00	F2	2%	\$6,560.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-SBD-1-48	SEL: T50,SBD ONSITE;1 DRIVE;4YR	\$8,307.00	F2	2%	\$8,140.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-SBD-1-48Z2	SEL: T50,SBD ONSITE;1 DRIVE;4YR,Z2	\$9,138.00	F2	2%	\$8,955.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-SBD-1-60	SEL: T50,SBD ONSITE;1 DRIVE;5YR	\$10,529.00	F2	2%	\$10,318.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-SBD-1-60Z2	SEL: T50,SBD ONSITE;1 DRIVE;5YR,Z2	\$11,582.00	F2	2%	\$11,350.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-SBD-2-12	SEL: T50,SBD ONSITE;2 DRIVE;1YR	\$2,382.00	F2	2%	\$2,334.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-SBD-2-12Z2	SEL: T50,SBD ONSITE;2 DRIVE;1YR,Z2	\$2,620.00	F2	2%	\$2,567.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-SBD-2-24	SEL: T50,SBD ONSITE;2 DRIVE;2YR	\$5,661.00	F2	2%	\$5,547.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-SBD-2-24Z2	SEL: T50,SBD ONSITE;2 DRIVE;2YR,Z2	\$6,228.00	F2	2%	\$6,103.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-SBD-2-36	SEL: T50,SBD ONSITE;2 DRIVE;3YR	\$8,941.00	F2	2%	\$8,762.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-SBD-2-36Z2	SEL: T50,SBD ONSITE;2 DRIVE;3YR,Z2	\$9,835.00	F2	2%	\$9,638.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-SBD-2-48	SEL: T50,SBD ONSITE;2 DRIVE;4YR	\$12,222.00	F2	2%	\$11,977.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-SBD-2-48Z2	SEL: T50,SBD ONSITE;2 DRIVE;4YR,Z2	\$13,444.00	F2	2%	\$13,175.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-SBD-2-60	SEL: T50,SBD ONSITE;2 DRIVE;5YR	\$15,501.00	F2	2%	\$15,190.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-SBD-2-60Z2	SEL: T50,SBD ONSITE;2 DRIVE;5YR,Z2	\$17,052.00	F2	2%	\$16,710.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-SBD-3-12	SEL: T50,SBD ONSITE;3 DRIVE;1YR	\$3,122.00	F2	2%	\$3,059.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-SBD-3-12Z2	SEL: T50,SBD ONSITE;3 DRIVE;1YR,Z2	\$3,435.00	F2	2%	\$3,366.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-SBD-3-24	SEL: T50,SBD ONSITE;3 DRIVE;2YR	\$7,460.00	F2	2%	\$7,310.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-SBD-3-24Z2	SEL: T50,SBD ONSITE;3 DRIVE;2YR,Z2	\$8,206.00	F2	2%	\$8,041.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-SBD-3-36	SEL: T50,SBD ONSITE;3 DRIVE;3YR	\$11,798.00	F2	2%	\$11,562.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-SBD-3-36Z2	SEL: T50,SBD ONSITE;3 DRIVE;3YR,Z2	\$12,978.00	F2	2%	\$12,718.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-SBD-3-48	SEL: T50,SBD ONSITE;3 DRIVE;4YR	\$16,136.00	F2	2%	\$15,813.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-SBD-3-48Z2	SEL: T50,SBD ONSITE;3 DRIVE;4YR,Z2	\$17,751.00	F2	2%	\$17,395.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-SBD-3-60	SEL: T50,SBD ONSITE;3 DRIVE;5YR	\$20,475.00	F2	2%	\$20,065.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-SBD-3-60Z2	SEL: T50,SBD ONSITE;3 DRIVE;5YR,Z2	\$22,523.00	F2	2%	\$22,072.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-SBD-4-12	SEL: T50,SBD ONSITE;4 DRIVE;1YR	\$3,863.00	F2	2%	\$3,785.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-SBD-4-12Z2	SEL: T50,SBD ONSITE;4 DRIVE;1YR,Z2	\$4,250.00	F2	2%	\$4,165.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-SBD-4-24	SEL: T50,SBD ONSITE;4 DRIVE;2YR	\$9,259.00	F2	2%	\$9,073.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-SBD-4-24Z2	SEL: T50,SBD ONSITE;4 DRIVE;2YR,Z2	\$10,185.00	F2	2%	\$9,981.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-SBD-4-36	SEL: T50,SBD ONSITE;4 DRIVE;3YR	\$14,655.00	F2	2%	\$14,361.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-SBD-4-36Z2	SEL: T50,SBD ONSITE;4 DRIVE;3YR,Z2	\$16,121.00	F2	2%	\$15,798.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-SBD-4-48	SEL: T50,SBD ONSITE;4 DRIVE;4YR	\$20,051.00	F2	2%	\$19,649.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-SBD-4-48Z2	SEL: T50,SBD ONSITE;4 DRIVE;4YR,Z2	\$22,056.00	F2	2%	\$21,614.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-SBD-4-60	SEL: T50,SBD ONSITE;4 DRIVE;5YR	\$25,447.00	F2	2%	\$24,938.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-SBD-4-60Z2	SEL: T50,SBD ONSITE;4 DRIVE;5YR,Z2	\$27,992.00	F2	2%	\$27,432.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TAM-REMOTE-1	ECD TECHNICAL ACCOUNT MANAGER TIER 1	\$100,000.00	F2	2%	\$98,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TAM-REMOTE-2	ECD TECHNICAL ACCOUNT MANAGER TIER 2	\$60,000.00	F2	2%	\$58,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TAMSUPPORT1	SELECT NTPS TAM SUPPORT 1YR	\$79,412.00	F2	2%	\$77,823.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THIN51003GC	SEL THIN5-100PK-3G-SSS-C)	\$1,053.00	F2	2%	\$1,031.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THIN51003GC-I	SEL THIN5-100PK-3G-SSS-C)	\$1,100.76	F2	2%	\$1,078.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THIN51003GCV2-K	SEL THIN5-100PK-3G-SSS-C)	\$1,043.07	F2	2%	\$1,022.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	THIN51003PC	SEL THIN5-100PK-3P-SSS-C)	\$1,254.00	F2	2%	\$1,228.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THIN51003PC-I	SEL THIN5-100PK-3P-SSS-C)	\$1,310.43	F2	2%	\$1,284.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THIN51003PCV2-K	SEL THIN5-100PK-3P-SSS-C)	\$1,241.75	F2	2%	\$1,216.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THIN5100PGC	SEL THIN5-100PK-G-SSS-C)	\$399.00	F2	2%	\$391.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THIN5100PGC-I	SEL THIN5-100PK-G-SSS-C)	\$416.96	F2	2%	\$408.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THIN5100PGCV2-K	SEL THIN5-100PK-G-SSS-C)	\$395.10	F2	2%	\$387.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THIN5100PPC	SEL THIN5-100PK-P-SSS-C)	\$475.00	F2	2%	\$465.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THIN5100PPC-I	SEL THIN5-100PK-P-SSS-C)	\$496.38	F2	2%	\$486.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THIN5100PPCV2-K	SEL THIN5-100PK-P-SSS-C)	\$470.36	F2	2%	\$460.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THIN5STE3GC	SEL THIN5-STE-3G-SSS-C)	\$2,772.00	F2	2%	\$2,716.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THIN5STE3GC-I	SEL THIN5-STE-3G-SSS-C)	\$2,896.74	F2	2%	\$2,838.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THIN5STE3GCV2-K	SEL THIN5-STE-3G-SSS-C)	\$2,744.92	F2	2%	\$2,690.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THIN5STE3PC	SEL THIN5-STE-3P-SSS-C)	\$3,300.00	F2	2%	\$3,234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THIN5STE3PC-I	SEL THIN5-STE-3P-SSS-C)	\$3,448.50	F2	2%	\$3,379.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THIN5STE3PCV2-K	SEL THIN5-STE-3P-SSS-C)	\$3,267.76	F2	2%	\$3,202.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THIN5STEGC	SEL THIN5-STE-G-SSS-C)	\$1,050.00	F2	2%	\$1,029.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THIN5STEGC-I	SEL THIN5-STE-G-SSS-C)	\$1,097.25	F2	2%	\$1,075.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THIN5STEGCV2-K	SEL THIN5-STE-G-SSS-C)	\$1,039.75	F2	2%	\$1,018.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THIN5STEP	SEL THIN5-STE-P-SSS-C)	\$1,250.00	F2	2%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THIN5STEP-I	SEL THIN5-STE-P-SSS-C)	\$1,306.25	F2	2%	\$1,280.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THIN5STEPV2-K	SEL THIN5-STE-P-SSS-C)	\$1,237.79	F2	2%	\$1,213.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TRF100KPPY-S	SEL: MNT Trapeze Forms 100K PPY	\$4,250.00	F2	2%	\$4,165.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TRF10MPPY-S	SEL: MNT Trapeze Forms 10M PPY	\$66,509.00	F2	2%	\$64,778.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TRF1MPPY-S	SEL: MNT Trapeze Forms 1M PPY	\$14,193.00	F2	2%	\$13,909.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TRF20MPPY-S	SEL: MNT Trapeze Forms 20M PPY	\$140,760.00	F2	2%	\$137,944.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TRF40MPPY-S	SEL: MNT Trapeze Forms 40M PPY	\$228,736.00	F2	2%	\$224,161.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TRNG-3-1	SELECT 3 DAY TRAINING ADD 1 STUDENT	\$750.00	F2	2%	\$735.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TRNG-3-8	SELECT 3 DAY TRAINING CLASS SIZE 8	\$7,500.00	F2	2%	\$7,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TRV-1D	SEL ONE DAY PROSER TRAVEL EXP	\$574.00	F2	2%	\$562.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMCCU1003GC	SEL UEM-CCU-100-3G-SSS-C)	\$2,772.00	F2	2%	\$2,716.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMCCU1003GC-I	SEL UEM-CCU-100-3G-SSS-C)	\$3,049.00	F2	2%	\$2,988.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMCCU1003GC-K	SEL UEM-CCU-100-3G-SSS-C)	\$2,771.02	F2	2%	\$2,715.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMCCU1003PC	SEL UEM-CCU-100-3P-SSS-C)	\$3,300.00	F2	2%	\$3,234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMCCU1003PC-I	SEL UEM-CCU-100-3P-SSS-C)	\$3,630.00	F2	2%	\$3,557.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMCCU1003PC-K	SEL UEM-CCU-100-3P-SSS-C)	\$3,298.83	F2	2%	\$3,232.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMCCU100GC	SEL UEM-CCU-100-G-SSS-C)	\$1,050.00	F2	2%	\$1,029.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMCCU100GC-I	SEL UEM-CCU-100-G-SSS-C)	\$1,155.00	F2	2%	\$1,131.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMCCU100GC-K	SEL UEM-CCU-100-G-SSS-C)	\$1,049.63	F2	2%	\$1,028.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMCCU100PC	SEL UEM-CCU-100-P-SSS-C)	\$1,250.00	F2	2%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMCCU100PC-I	SEL UEM-CCU-100-P-SSS-C)	\$1,375.00	F2	2%	\$1,347.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMCCU100PC-K	SEL UEM-CCU-100-P-SSS-C)	\$1,249.56	F2	2%	\$1,224.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMCCU103GC	SEL UEM-CCU-10-3G-SSS-C)	\$277.00	F2	2%	\$271.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMCCU103GC-I	SEL UEM-CCU-10-3G-SSS-C)	\$305.00	F2	2%	\$298.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMCCU103GC-K	SEL UEM-CCU-10-3G-SSS-C)	\$277.10	F2	2%	\$271.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMCCU103PC	SEL UEM-CCU-10-3P-SSS-C)	\$330.00	F2	2%	\$323.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMCCU103PC-I	SEL UEM-CCU-10-3P-SSS-C)	\$363.00	F2	2%	\$355.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMCCU103PC-K	SEL UEM-CCU-10-3P-SSS-C)	\$329.89	F2	2%	\$323.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMCCU10GC	SEL UEM-CCU-10-G-SSS-C)	\$105.00	F2	2%	\$102.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMCCU10GC-I	SEL UEM-CCU-10-G-SSS-C)	\$116.00	F2	2%	\$113.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMCCU10GC-K	SEL UEM-CCU-10-G-SSS-C)	\$104.96	F2	2%	\$102.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMCCU10PC	SEL UEM-CCU-10-P-SSS-C)	\$125.00	F2	2%	\$122.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMCCU10PC-I	SEL UEM-CCU-10-P-SSS-C)	\$138.00	F2	2%	\$135.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMCCU10PC-K	SEL UEM-CCU-10-P-SSS-C)	\$124.96	F2	2%	\$122.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMNU1003GC	SEL UEM-NU-100-3G-SSS-C)	\$1,663.00	F2	2%	\$1,629.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMNU1003GC-I	SEL UEM-NU-100-3G-SSS-C)	\$1,830.00	F2	2%	\$1,793.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMNU1003GC-K	SEL UEM-NU-100-3G-SSS-C)	\$1,662.61	F2	2%	\$1,629.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMNU1003PC	SEL UEM-NU-100-3P-SSS-C)	\$1,980.00	F2	2%	\$1,940.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMNU1003PC-I	SEL UEM-NU-100-3P-SSS-C)	\$2,178.00	F2	2%	\$2,134.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMNU1003PC-K	SEL UEM-NU-100-3P-SSS-C)	\$1,979.30	F2	2%	\$1,939.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMNU100GC	SEL UEM-NU-100-G-SSS-C)	\$630.00	F2	2%	\$617.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMNU100GC-I	SEL UEM-NU-100-G-SSS-C)	\$693.00	F2	2%	\$679.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMNU100GC-K	SEL UEM-NU-100-G-SSS-C)	\$629.78	F2	2%	\$617.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMNU100PC	SEL UEM-NU-100-P-SSS-C)	\$750.00	F2	2%	\$735.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMNU100PC-I	SEL UEM-NU-100-P-SSS-C)	\$825.00	F2	2%	\$808.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMNU100PC-K	SEL UEM-NU-100-P-SSS-C)	\$749.73	F2	2%	\$734.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMNU103GC	SEL UEM-NU-10-3G-SSS-C)	\$166.00	F2	2%	\$162.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMNU103GC-I	SEL UEM-NU-10-3G-SSS-C)	\$183.00	F2	2%	\$179.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMNU103GC-K	SEL UEM-NU-10-3G-SSS-C)	\$166.26	F2	2%	\$162.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMNU103PC	SEL UEM-NU-10-3P-SSS-C)	\$198.00	F2	2%	\$194.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMNU103PC-I	SEL UEM-NU-10-3P-SSS-C)	\$218.00	F2	2%	\$213.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMNU103PC-K	SEL UEM-NU-10-3P-SSS-C)	\$197.93	F2	2%	\$193.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMNU10GC	SEL UEM-NU-10-G-SSS-C)	\$63.00	F2	2%	\$61.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMNU10GC-I	SEL UEM-NU-10-G-SSS-C)	\$69.00	F2	2%	\$67.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMNU10GC-K	SEL UEM-NU-10-G-SSS-C)	\$62.98	F2	2%	\$61.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMNU10PC	SEL UEM-NU-10-P-SSS-C)	\$75.00	F2	2%	\$73.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMNU10PC-I	SEL UEM-NU-10-P-SSS-C)	\$83.00	F2	2%	\$81.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMNU10PC-K	SEL UEM-NU-10-P-SSS-C)	\$74.98	F2	2%	\$73.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-FS-VT-BCE-M-PD	SEL VT Compliance Edition 1YR Supp	\$15,000.00	F2	2%	\$14,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-FS-VT-BC-M-PD	SEL VT Branded Conn PL 1YR Supp	\$4,000.00	F2	2%	\$3,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-FS-VT-BI-M-PD	SEL VT BI PL Annual Supp	\$10,000.00	F2	2%	\$9,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	U-FS-VT-BSE-M-PD	SEL VT Risk Mgmt Annual Supp	\$34,000.00	F2	2%	\$33,320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-FS-VT-BUS-M-PD	SEL VT UPG CMP to Risk Mgmt 1YR Supp	\$19,000.00	F2	2%	\$18,620.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-FS-VT-IN-CP-B	SEL VT Installation - CMP Basic	\$6,000.00	F2	2%	\$5,880.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-FS-VT-IN-CP-DR	SEL VT Installation - CMP - DR	\$4,000.00	F2	2%	\$3,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-FS-VT-IN-RM-B	SEL VT Installation - Risk Mgmt - Basic	\$10,000.00	F2	2%	\$9,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-FS-VT-IN-RM-DR	SEL VT Installation - Risk Mgmt - DR	\$6,000.00	F2	2%	\$5,880.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-FS-VT-MD-M-PD	SEL VTMD PL 11-1000 MD 1YR Supp	\$46.00	F2	2%	\$45.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-FS-VT-MD-M-PDE	SEL VTMD PL 1001-5000 MD 1YR Supp	\$37.00	F2	2%	\$36.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-FS-VT-MD-M-PDG	SEL VTMD PL 5001-10,000 MD 1YR Supp	\$33.00	F2	2%	\$32.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-FS-VT-MD-M-PDH	SEL VTMD PL 10,001-25,000 MD 1YR Supp	\$30.00	F2	2%	\$29.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-FS-VT-MD-M-PDI	SEL VTMD PL 25,001-50,000 MD 1YR Supp	\$27.00	F2	2%	\$26.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-FS-VT-MD-M-PDJ	SEL VTMD PL 50,001-100,000 MD 1YR Supp	\$24.00	F2	2%	\$23.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-FS-VT-MD-M-PDK	SEL VTMD PL 100,001-ENT MD 1YR Supp	\$22.00	F2	2%	\$21.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-FS-VT-RM-MS-MD	SEL VT Risk Mgmt MSS Per device Mo	\$22.00	F2	2%	\$21.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-FS-VT-RM-SASMD	SEL VT Risk Mgmt SaaS Per device Mo	\$8.00	F2	2%	\$7.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-FS-VT-TR-CP-AD	SEL VT Training - CMP Admin - 3Day	\$6,000.00	F2	2%	\$5,880.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-FS-VT-TR-CP-AS	SEL VT Training - CMP Assessor - 2D	\$4,000.00	F2	2%	\$3,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-FS-VT-TR-CP-MG	SEL VT Training - CMP Mgr - 2Day	\$4,000.00	F2	2%	\$3,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-FS-VT-TR-CP-UR	SEL VT Training - CMP User - 2Day	\$4,000.00	F2	2%	\$3,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-FS-VT-TR-RM-AD	SEL VT Training - Risk Mgmt Admin - 3Day	\$6,000.00	F2	2%	\$5,880.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-FS-VT-TR-RM-MG	SEL VT Training - Risk Mgmt Mgr - 2Day	\$4,000.00	F2	2%	\$3,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-FS-VT-TR-RM-UR	SEL VT Training - Risk Mgmt User - 2Day	\$4,000.00	F2	2%	\$3,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UPDAPR1P	SEL UP1 PROBE ADDITIONAL 50SERVERLICENSE	\$6,877.00	F2	2%	\$6,739.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UP-SSDAPR1-1P	SEL SS 1DATADVANTAGEUPGRADED PROBE50SL	\$1,204.00	F2	2%	\$1,179.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UP-SSDAPR11P	SEL SS SUPPORT1DATADVANTAGEUPPROBE50SL	\$1,606.00	F2	2%	\$1,573.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V7ATA253GCV2-K	SEL VR7-ATAD25-3G-SSS-C)	\$3,959.23	F2	2%	\$3,880.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V7ATA253PCV2-K	SEL VR7-ATAD25-3P-SSS-C)	\$4,713.24	F2	2%	\$4,618.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V7ATA25GCV2-K	SEL VR7-ATAD25-G-SSS-C)	\$1,499.71	F2	2%	\$1,469.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V7ATA25PCV2-K	SEL VR7-ATAD25-P-SSS-C)	\$1,785.32	F2	2%	\$1,749.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V7ATE253GCV2-K	SEL VR7-ATEN25-3G-SSS-C)	\$6,838.17	F2	2%	\$6,701.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V7ATE253PCV2-K	SEL VR7-ATEN25-3P-SSS-C)	\$8,140.55	F2	2%	\$7,977.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V7ATE25GCV2-K	SEL VR7-ATEN25-G-SSS-C)	\$2,590.22	F2	2%	\$2,538.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V7ATE25PCV2-K	SEL VR7-ATEN25-P-SSS-C)	\$3,083.54	F2	2%	\$3,021.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAWFDEV2-K	SEL V-AWT-MF-DEV-C)	\$4.00	F2	2%	\$3.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAWTFMDEV2-K	SEL V-AWT-MF-DEV-C)	\$4.00	F2	2%	\$3.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAWTFMDEV2-K	SEL V-AWT-MF-DEV-C)	\$3.45	F2	2%	\$3.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBCLADO253GC	SEL VR-BCLADVO-25-3G-SSS-C)	\$2,772.00	F2	2%	\$2,716.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBCLADO253GC-I	SEL VR-BCLADVO-25-3G-SSS-C)	\$3,243.24	F2	2%	\$3,178.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBCLADO253GC-K	SEL VR-BCLADVO-25-3G-SSS-C)	\$2,878.94	F2	2%	\$2,821.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBCLADO253PC	SEL VR-BCLADVO-25-3P-SSS-C)	\$3,300.00	F2	2%	\$3,234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBCLADO253PC-I	SEL VR-BCLADVO-25-3P-SSS-C)	\$3,861.00	F2	2%	\$3,783.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBCLADO253PC-K	SEL VR-BCLADVO-25-3P-SSS-C)	\$3,427.31	F2	2%	\$3,358.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56ENP25GS	SEL VC56-ENTP25-G-SSS-C)	\$7,325.00	F2	2%	\$7,178.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56ENP25GS-I	SEL VC56-ENTP25-G-SSS-C)	\$8,058.00	F2	2%	\$7,896.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56ENP25GS-K	SEL VC56-ENTP25-G-SSS-C)	\$9,819.00	F2	2%	\$9,622.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56ENP25PS	SEL VC56-ENTP25-P-SSS-C)	\$8,720.00	F2	2%	\$8,545.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56ENP25PS-I	SEL VC56-ENTP25-P-SSS-C)	\$9,592.00	F2	2%	\$9,400.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56ENP25PS-K	SEL VC56-ENTP25-P-SSS-C)	\$11,689.00	F2	2%	\$11,455.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56MS3GSC	SEL VC56-MS-3G-SSS-C)	\$277.00	F2	2%	\$271.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56MS3GSC-I	SEL VC56-MS-3G-SSS-C)	\$305.00	F2	2%	\$298.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56MS3GSC-K	SEL VC56-MS-3G-SSS-C)	\$372.00	F2	2%	\$364.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56MS3PSC	SEL VC56-MS-3P-SSS-C)	\$330.00	F2	2%	\$323.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56MS3PSC-I	SEL VC56-MS-3P-SSS-C)	\$363.00	F2	2%	\$355.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56MS3PSC-K	SEL VC56-MS-3P-SSS-C)	\$442.00	F2	2%	\$433.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56MSGSC	SEL VC56-MS-G-SSS-C)	\$105.00	F2	2%	\$102.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56MSGSC-I	SEL VC56-MS-G-SSS-C)	\$116.00	F2	2%	\$113.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56MSGSC-K	SEL VC56-MS-G-SSS-C)	\$141.00	F2	2%	\$138.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56MSPSC	SEL VC56-MS-P-SSS-C)	\$125.00	F2	2%	\$122.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56MSPSC-I	SEL VC56-MS-P-SSS-C)	\$138.00	F2	2%	\$135.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56MSPSC-K	SEL VC56-MS-P-SSS-C)	\$168.00	F2	2%	\$164.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56ND3GSC	SEL VC56-ND-3G-SSS-C)	\$34.00	F2	2%	\$33.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56ND3GSC-I	SEL VC56-ND-3G-SSS-C)	\$38.00	F2	2%	\$37.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56ND3GSC-K	SEL VC56-ND-3G-SSS-C)	\$46.00	F2	2%	\$45.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56ND3PSC	SEL VC56-ND-3P-SSS-C)	\$40.00	F2	2%	\$39.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56ND3PSC-I	SEL VC56-ND-3P-SSS-C)	\$44.00	F2	2%	\$43.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56ND3PSC-K	SEL VC56-ND-3P-SSS-C)	\$53.00	F2	2%	\$51.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56NDGSC	SEL VC56-ND-G-SSS-C)	\$13.00	F2	2%	\$12.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56NDGSC-I	SEL VC56-ND-G-SSS-C)	\$14.00	F2	2%	\$13.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56NDGSC-K	SEL VC56-ND-G-SSS-C)	\$17.00	F2	2%	\$16.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56NDPSC	SEL VC56-ND-P-SSS-C)	\$15.00	F2	2%	\$14.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56NDPSC-I	SEL VC56-ND-P-SSS-C)	\$17.00	F2	2%	\$16.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56NDPSC-K	SEL VC56-ND-P-SSS-C)	\$20.00	F2	2%	\$19.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56S253GSC	SEL VC56-STD25-3G-SSS-C)	\$1,742.00	F2	2%	\$1,707.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56S253GSC-I	SEL VC56-STD25-3G-SSS-C)	\$1,917.00	F2	2%	\$1,878.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56S253GSC-K	SEL VC56-STD25-3G-SSS-C)	\$2,336.00	F2	2%	\$2,289.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56S253PSC	SEL VC56-STD25-3P-SSS-C)	\$2,072.00	F2	2%	\$2,030.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56S253PSC-I	SEL VC56-STD25-3P-SSS-C)	\$2,280.00	F2	2%	\$2,234.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56S253PSC-K	SEL VC56-STD25-3P-SSS-C)	\$2,778.00	F2	2%	\$2,722.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56S25PSC	SEL VC56-STD25-P-SSS-C)	\$785.00	F2	2%	\$769.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56S25PSC-I	SEL VC56-STD25-P-SSS-C)	\$864.00	F2	2%	\$846.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	VC56S25PSC-K	SEL VC56-STD25-P-SSS-C)	\$1,052.00	F2	2%	\$1,030.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56ST25GSC	SEL VC56-STD25-G-SSS-C)	\$660.00	F2	2%	\$646.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56ST25GSC-I	SEL VC56-STD25-G-SSS-C)	\$726.00	F2	2%	\$711.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56ST25GSC-K	SEL VC56-STD25-G-SSS-C)	\$885.00	F2	2%	\$867.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56TMGSC	SEL VC56-TM-G-SSS-C)	\$160.00	F2	2%	\$156.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56TMGSC-I	SEL VC56-TM-G-SSS-C)	\$176.00	F2	2%	\$172.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56TMGSC-K	SEL VC56-TM-G-SSS-C)	\$214.00	F2	2%	\$209.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56TMPSC	SEL VC56-TM-P-SSS-C)	\$190.00	F2	2%	\$186.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56TMPSC-I	SEL VC56-TM-P-SSS-C)	\$209.00	F2	2%	\$204.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC56TMPSC-K	SEL VC56-TM-P-SSS-C)	\$255.00	F2	2%	\$249.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC-ADM-P-FF	SELECT: PRO VC APDISCMGR INS 1SNS	\$5,500.00	F2	2%	\$5,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC-ADM-P-F	SELECT: PRO VC APDISCMGR SRV 1SNS	\$67.00	F2	2%	\$65.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCCM3GSSSC	SEL VC-CMI-3G-SSS-C)	\$11,088.00	F2	2%	\$10,866.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCCM3GSSSC-I	SEL VC-CMI-3G-SSS-C)	\$12,197.00	F2	2%	\$11,953.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCCM3GSSSC-K	SEL VC-CMI-3G-SSS-C)	\$10,229.00	F2	2%	\$10,024.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCCM3PSSSC	SEL VC-CMI-3P-SSS-C)	\$13,200.00	F2	2%	\$12,936.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCCM3PSSSC-I	SEL VC-CMI-3P-SSS-C)	\$14,520.00	F2	2%	\$14,229.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCCM3PSSSC-K	SEL VC-CMI-3P-SSS-C)	\$12,177.00	F2	2%	\$11,933.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCCMIGSSSC	SEL VC-CMI-G-SSS-C)	\$4,200.00	F2	2%	\$4,116.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCCMIGSSSC-I	SEL VC-CMI-G-SSS-C)	\$4,620.00	F2	2%	\$4,527.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCCMIGSSSC-K	SEL VC-CMI-G-SSS-C)	\$3,874.00	F2	2%	\$3,796.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCCMIPSSSC	SEL VC-CMI-P-SSS-C)	\$5,000.00	F2	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCCMIPSSSC-I	SEL VC-CMI-P-SSS-C)	\$5,500.00	F2	2%	\$5,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCCMIPSSSC-K	SEL VC-CMI-P-SSS-C)	\$4,612.00	F2	2%	\$4,519.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC-CM-P-F	SELECT: PRO VC CFG MGR INST 1SNS	\$5,500.00	F2	2%	\$5,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCCMS3GSSSC	SEL VC-CMS-3G-SSS-C)	\$441.00	F2	2%	\$432.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCCMS3GSSSC-I	SEL VC-CMS-3G-SSS-C)	\$485.00	F2	2%	\$475.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCCMS3GSSSC-K	SEL VC-CMS-3G-SSS-C)	\$407.00	F2	2%	\$398.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCCMS3PSSSC	SEL VC-CMS-3P-SSS-C)	\$525.00	F2	2%	\$514.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCCMS3PSSSC-I	SEL VC-CMS-3P-SSS-C)	\$578.00	F2	2%	\$566.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCCMS3PSSSC-K	SEL VC-CMS-3P-SSS-C)	\$485.00	F2	2%	\$475.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCCMSGSSSC	SEL VC-CMS-G-SSS-C)	\$167.00	F2	2%	\$163.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCCMSGSSSC-I	SEL VC-CMS-G-SSS-C)	\$184.00	F2	2%	\$180.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCCMSGSSSC-K	SEL VC-CMS-G-SSS-C)	\$154.00	F2	2%	\$150.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC-CMSL-P-F	SELECT: PRO VC CFG MGR SRV-L 1SNS	\$219.00	F2	2%	\$214.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCCMSPSSSC	SEL VC-CMS-P-SSS-C)	\$199.00	F2	2%	\$195.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCCMSPSSSC-I	SEL VC-CMS-P-SSS-C)	\$219.00	F2	2%	\$214.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCCMSPSSSC-K	SEL VC-CMS-3G-SSS-C)	\$184.00	F2	2%	\$180.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC-CMSW-P-F	SELECT: PRO VC CFG MGR SRV-W 1SNS	\$219.00	F2	2%	\$214.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCCMW3GSSSC	SEL VC-CMW-3G-SSS-C)	\$21.00	F2	2%	\$20.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCCMW3GSSSC-I	SEL VC-CMW-3G-SSS-C)	\$23.00	F2	2%	\$22.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCCMW3GSSSC-K	SEL VC-CMW-G-SSS-C)	\$17.28	F2	2%	\$16.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCCMW3PSSSC	SEL VC-CMW-3P-SSS-C)	\$26.00	F2	2%	\$25.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCCMW3PSSSC-I	SEL VC-CMW-3P-SSS-C)	\$29.00	F2	2%	\$28.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCCMW3PSSSC-K	SEL VC-CMW-P-SSS-C)	\$21.60	F2	2%	\$21.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCCMWGSSSC	SEL VC-CMW-G-SSS-C)	\$8.00	F2	2%	\$7.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCCMWGSSSC-I	SEL VC-CMW-G-SSS-C)	\$9.00	F2	2%	\$8.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCCMWGSSSC-K	SEL VC-CMW-C)	\$6.55	F2	2%	\$6.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCCMWPPSSSC	SEL VC-CMW-P-SSS-C)	\$10.00	F2	2%	\$9.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCCMWPPSSSC-I	SEL VC-CMW-P-SSS-C)	\$11.00	F2	2%	\$10.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCCMWPPSSSC-K	SEL VC-CMW-3G-SSS-C)	\$8.18	F2	2%	\$8.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VC-CMWW-P-F	SELECT: PRO VC CFG MGR WS-W 1SNS	\$11.00	F2	2%	\$10.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCEPIC3GC	SEL VC-EPIC-3G-SSS-C)	\$33,264.00	F2	2%	\$32,598.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCEPIC3GC-I	SEL VC-EPIC-3G-SSS-C)	\$38,918.88	F2	2%	\$38,140.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCEPIC3GC-K	SEL VC-EPIC-3G-SSS-C)	\$34,547.28	F2	2%	\$33,856.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCEPIC3PC	SEL VC-EPIC-3P-SSS-C)	\$39,600.00	F2	2%	\$38,808.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCEPIC3PC-I	SEL VC-EPIC-3P-SSS-C)	\$46,332.00	F2	2%	\$45,405.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCEPIC3PC-K	SEL VC-EPIC-3P-SSS-C)	\$41,127.71	F2	2%	\$40,305.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCEPICGC	SEL VC-EPIC-G-SSS-C)	\$12,600.00	F2	2%	\$12,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCEPICGC-I	SEL VC-EPIC-G-SSS-C)	\$14,742.00	F2	2%	\$14,447.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCEPICGC-K	SEL VC-EPIC-G-SSS-C)	\$13,086.09	F2	2%	\$12,824.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCEPICPC	SEL VC-EPIC-P-SSS-C)	\$15,000.00	F2	2%	\$14,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCEPICPC-I	SEL VC-EPIC-P-SSS-C)	\$17,550.00	F2	2%	\$17,199.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCEPICPC-K	SEL VC-EPIC-P-SSS-C)	\$15,578.68	F2	2%	\$15,267.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS5SGSSSC	SEL VCS5-STD-G-SSS-C)	\$1,049.00	F2	2%	\$1,028.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS5SGSSSC-I	SEL VCS5-STD-G-SSS-C)	\$1,154.00	F2	2%	\$1,130.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS5SGSSSC-K	SEL VCS5-STD-G-SSS-C)	\$1,334.00	F2	2%	\$1,307.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS5PSSSC	SEL VCS5-STD-P-SSS-C)	\$1,249.00	F2	2%	\$1,224.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS5PSSSC-I	SEL VCS5-STD-P-SSS-C)	\$1,374.00	F2	2%	\$1,346.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS5PSSSC-K	SEL VCS5-STD-P-SSS-C)	\$1,588.00	F2	2%	\$1,556.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS5STD3GSC	SEL VCS5-STD-3G-SSS-C)	\$2,769.00	F2	2%	\$2,713.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS5STD3GSC-I	SEL VCS5-STD-3G-SSS-C)	\$3,046.00	F2	2%	\$2,985.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS5STD3GSC-K	SEL VCS5-STD-3G-SSS-C)	\$3,521.00	F2	2%	\$3,450.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS5STD3PSC	SEL VCS5-STD-3P-SSS-C)	\$3,297.00	F2	2%	\$3,231.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS5STD3PSC-I	SEL VCS5-STD-3P-SSS-C)	\$3,627.00	F2	2%	\$3,554.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS5STD3PSC-K	SEL VCS5-STD-3P-SSS-C)	\$4,193.00	F2	2%	\$4,109.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS6FND3GC	SEL VCS6-FND-3G-SSS-C)	\$1,439.00	F2	2%	\$1,410.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS6FND3GC-I	SEL VCS6-FND-3G-SSS-C)	\$1,683.40	F2	2%	\$1,649.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS6FND3GC-K	SEL VCS6-FND-3G-SSS-C)	\$1,565.80	F2	2%	\$1,534.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS6FND3PC	SEL VCS6-FND-3P-SSS-C)	\$1,703.00	F2	2%	\$1,668.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	VCS6FND3PC-I	SEL VCS6-FND-3P-SSS-C)	\$1,992.28	F2	2%	\$1,952.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS6FND3PC-K	SEL VCS6-FND-3P-SSS-C)	\$1,853.10	F2	2%	\$1,816.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS6FNDGC	SEL VCS6-FND-G-SSS-C)	\$545.00	F2	2%	\$534.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS6FNDGC-I	SEL VCS6-FND-G-SSS-C)	\$637.65	F2	2%	\$624.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS6FNDGC-K	SEL VCS6-FND-G-SSS-C)	\$593.11	F2	2%	\$581.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS6FNDPC	SEL VCS6-FND-P-SSS-C)	\$645.00	F2	2%	\$632.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS6FNDPC-I	SEL VCS6-FND-P-SSS-C)	\$754.65	F2	2%	\$739.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS6FNDPC-K	SEL VCS6-FND-P-SSS-C)	\$701.93	F2	2%	\$687.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS6STD3GC-I	SEL VCS6-STD-3G-SSS-C)	\$3,888.80	F2	2%	\$3,811.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS6STD3GCV2	SEL VCS6-STD-3G-SSS-C)	\$3,323.76	F2	2%	\$3,257.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS6STD3GCV2-K	SEL VCS6-STD-3G-SSS-C)	\$3,617.15	F2	2%	\$3,544.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS6STD3PC-I	SEL VCS6-STD-3P-SSS-C)	\$4,630.11	F2	2%	\$4,537.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS6STD3PCV2	SEL VCS6-STD-3P-SSS-C)	\$3,957.36	F2	2%	\$3,878.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS6STD3PCV2-K	SEL VCS6-STD-3P-SSS-C)	\$4,306.68	F2	2%	\$4,220.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS6STDGC-I	SEL VCS6-STD-G-SSS-C)	\$1,473.03	F2	2%	\$1,443.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS6STDGCV2	SEL VCS6-STD-G-SSS-C)	\$1,259.00	F2	2%	\$1,233.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS6STDGCV2-K	SEL VCS6-STD-G-SSS-C)	\$1,370.13	F2	2%	\$1,342.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS6STDPC-I	SEL VCS6-STD-P-SSS-C)	\$1,753.83	F2	2%	\$1,718.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS6STDPCV2	SEL VCS6-STD-P-SSS-C)	\$1,499.00	F2	2%	\$1,469.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS6STDPCV2-K	SEL VCS6-STD-P-SSS-C)	\$1,631.32	F2	2%	\$1,598.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCSR625E3GC	SEL VC-SRM6-25E-3G-SSS-C)	\$6,861.00	F2	2%	\$6,723.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCSR625E3GC-I	SEL VC-SRM6-25E-3G-SSS-C)	\$8,027.79	F2	2%	\$7,867.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCSR625E3GC-K	SEL VC-SRM6-25E-3G-SSS-C)	\$7,126.06	F2	2%	\$6,983.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCSR625E3PC	SEL VC-SRM6-25E-3P-SSS-C)	\$8,168.00	F2	2%	\$8,004.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCSR625E3PC-I	SEL VC-SRM6-25E-3P-SSS-C)	\$9,556.75	F2	2%	\$9,365.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCSR625E3PC-K	SEL VC-SRM6-25E-3P-SSS-C)	\$8,483.27	F2	2%	\$8,313.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCSR625EGC	SEL VC-SRM6-25E-G-SSS-C)	\$2,599.00	F2	2%	\$2,547.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCSR625EGC-I	SEL VC-SRM6-25E-G-SSS-C)	\$3,040.83	F2	2%	\$2,980.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCSR625EGC-K	SEL VC-SRM6-25E-G-SSS-C)	\$2,699.26	F2	2%	\$2,645.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCSR625EPC	SEL VC-SRM6-25E-P-SSS-C)	\$3,094.00	F2	2%	\$3,032.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCSR625EPC-I	SEL VC-SRM6-25E-P-SSS-C)	\$3,619.98	F2	2%	\$3,547.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCSR625EPC-K	SEL VC-SRM6-25E-P-SSS-C)	\$3,213.36	F2	2%	\$3,149.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCSR625S3GC	SEL VC-SRM6-25S-3G-SSS-C)	\$2,703.00	F2	2%	\$2,648.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCSR625S3GC-I	SEL VC-SRM6-25S-3G-SSS-C)	\$3,162.93	F2	2%	\$3,099.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCSR625S3GC-K	SEL VC-SRM6-25S-3G-SSS-C)	\$2,807.65	F2	2%	\$2,751.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCSR625S3PC	SEL VC-SRM6-25S-3P-SSS-C)	\$3,218.00	F2	2%	\$3,153.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCSR625S3PC-I	SEL VC-SRM6-25S-3P-SSS-C)	\$3,765.25	F2	2%	\$3,689.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCSR625S3PC-K	SEL VC-SRM6-25S-3P-SSS-C)	\$3,342.31	F2	2%	\$3,275.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCSR625SGC	SEL VC-SRM6-25S-G-SSS-C)	\$1,024.00	F2	2%	\$1,003.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCSR625SGC-I	SEL VC-SRM6-25S-G-SSS-C)	\$1,198.08	F2	2%	\$1,174.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCSR625SGC-K	SEL VC-SRM6-25S-G-SSS-C)	\$1,063.50	F2	2%	\$1,042.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCSR625SPC	SEL VC-SRM6-25S-P-SSS-C)	\$1,219.00	F2	2%	\$1,194.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCSR625SPC-I	SEL VC-SRM6-25S-P-SSS-C)	\$1,426.23	F2	2%	\$1,397.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCSR625SPC-K	SEL VC-SRM6-25S-P-SSS-C)	\$1,266.03	F2	2%	\$1,240.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCSR65VMGSSSF	SEL VC-SRM6-5VM-G-SSS-F)	\$415.00	F2	2%	\$406.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCSR65VMPSSSF	SEL VC-SRM6-5VM-P-SSS-F)	\$494.00	F2	2%	\$484.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFADV2MPSSC	SEL VF-ADV-2M-PSSS-C)	\$104.00	F2	2%	\$101.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFADV3GSSS-I	SEL VF-ADV-3G-SSS-C)	\$1,525.00	F2	2%	\$1,494.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFADV3GSSS-K	SEL VF-ADV-3G-SSS-C)	\$1,588.00	F2	2%	\$1,556.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFADV3PSSS-I	SEL VF-ADV-3P-SSS-C)	\$1,815.00	F2	2%	\$1,778.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFADV3PSSS-K	SEL VF-ADV-3P-SSS-C)	\$1,891.00	F2	2%	\$1,853.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFADV3SSS-I	SEL VF-ADV-G-SSS-C)	\$578.00	F2	2%	\$566.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFADV3SSS-K	SEL VF-ADV-G-SSS-C)	\$602.00	F2	2%	\$589.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFADV3SSS-I	SEL VF-ADV-P-SSS-C)	\$688.00	F2	2%	\$674.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFADV3SSS-K	SEL VF-ADV-P-SSS-C)	\$716.00	F2	2%	\$701.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFD2253GSCV2-K	SEL VF-DD2-25VM-3G-SSS-C)	\$10,797.40	F2	2%	\$10,581.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFD225GSCV2-K	SEL VF-DD2-25VM-G-SSS-C)	\$4,089.92	F2	2%	\$4,008.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFDD2253GSC	SEL VF-DD2-25VM-3G-SSS-C)	\$10,396.00	F2	2%	\$10,188.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFDD2253GSC-I	SEL VF-DD2-25VM-3G-SSS-C)	\$12,163.69	F2	2%	\$11,920.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFDD2253PSC	SEL VF-DD2-25VM-3P-SSS-C)	\$12,376.00	F2	2%	\$12,128.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFDD2253PSC-I	SEL VF-DD2-25VM-3P-SSS-C)	\$14,480.29	F2	2%	\$14,190.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFDD2253PSCV2-K	SEL VF-DD2-25VM-3P-SSS-C)	\$12,853.78	F2	2%	\$12,596.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFDD225GSC	SEL VF-DD2-25VM-G-SSS-C)	\$3,938.00	F2	2%	\$3,859.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFDD225GSC-I	SEL VF-DD2-25VM-G-SSS-C)	\$4,607.46	F2	2%	\$4,515.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFDD225PSC	SEL VF-DD2-25VM-P-SSS-C)	\$4,688.00	F2	2%	\$4,594.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFDD225PSC-I	SEL VF-DD2-25VM-P-SSS-C)	\$5,484.96	F2	2%	\$5,375.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFDD225PSCV2-K	SEL VF-DD2-25VM-P-SSS-C)	\$4,868.85	F2	2%	\$4,771.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFDEVPREPSC	SEL VF-DEV-PRE-PSUP-C)	\$7,000.00	F2	2%	\$6,860.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFDEVSTDGSC	SEL VF-DEV-STD-GSUP-C)	\$3,500.00	F2	2%	\$3,430.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFHYPM53GSC	SEL VF-HYPM5-3G-SSS-C)	\$198.00	F2	2%	\$194.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFHYPM53GSC-I	SEL VF-HYPM5-3G-SSS-C)	\$231.66	F2	2%	\$227.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFHYPM53GSCV2-K	SEL VF-HYPM5-3G-SSS-C)	\$205.64	F2	2%	\$201.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFHYPM53PSC	SEL VF-HYPM5-3P-SSS-C)	\$237.60	F2	2%	\$232.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFHYPM53PSC-I	SEL VF-HYPM5-3P-SSS-C)	\$277.99	F2	2%	\$272.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFHYPM53PSCV2-K	SEL VF-HYPM5-3P-SSS-C)	\$246.77	F2	2%	\$241.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFHYPM5GSC	SEL VF-HYPM5-G-SSS-C)	\$75.00	F2	2%	\$73.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFHYPM5GSC-I	SEL VF-HYPM5-G-SSS-C)	\$87.75	F2	2%	\$86.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFHYPM5GSCV2-K	SEL VF-HYPM5-G-SSS-C)	\$77.89	F2	2%	\$76.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFHYPM5PSC	SEL VF-HYPM5-P-SSS-C)	\$90.00	F2	2%	\$88.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFHYPM5PSC-I	SEL VF-HYPM5-P-SSS-C)	\$105.30	F2	2%	\$103.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	VFHYPM5PSCV2-K	SEL VF-HYPM5-P-SSS-C)	\$93.47	F2	2%	\$91.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFMB10TBSPPM1	SELECT VFM 751-1024TB Spt/Mnt 1Mo (prTB)	\$11.76	F2	2%	\$11.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFMB10TBSPPMT1	SELECT VFM 751-1024TB Spt/Mnt 1Yr (prTB)	\$135.29	F2	2%	\$132.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFMB10TBSPPMT3	SELECT VFM 751-1024TB Spt/Mnt 3Yr (prTB)	\$408.24	F2	2%	\$400.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFMB10TBSPPMT5	SELECT VFM 751-1024TB Spt/Mnt 5Yr (prTB)	\$678.82	F2	2%	\$665.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFMB6TBSPPM1	SELECT VFM 10-80TB Spt/Mnt 1Mo (per TB)	\$14.12	F2	2%	\$13.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFMB6TBSPPMT1	SELECT VFM 10-80TB Spt/Mnt 1Yr (per TB)	\$164.71	F2	2%	\$161.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFMB6TBSPPMT3	SELECT VFM 10-80TB Spt/Mnt 3Yr (per TB)	\$491.76	F2	2%	\$481.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFMB6TBSPPMT5	SELECT VFM 10-80TB Spt/Mnt 5Yr (per TB)	\$818.82	F2	2%	\$802.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFMB7TBSPPM1	SELECT VFM 81-240TB Spt/Mnt 1Mo (per TB)	\$12.94	F2	2%	\$12.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFMB7TBSPPMT1	SELECT VFM 81-240TB Spt/Mnt 1Yr (per TB)	\$156.47	F2	2%	\$153.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFMB7TBSPPMT3	SELECT VFM 81-240TB Spt/Mnt 3Yr (per TB)	\$470.59	F2	2%	\$461.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFMB7TBSPPMT5	SELECT VFM 81-240TB Spt/Mnt 5Yr (per TB)	\$783.53	F2	2%	\$767.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFMB8TBSPPM1	SELECT VFM 241-500TB Spt/Mnt 1Mo (perTB)	\$12.94	F2	2%	\$12.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFMB8TBSPPMT1	SELECT VFM 241-500TB Spt/Mnt 1Yr (perTB)	\$149.41	F2	2%	\$146.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFMB8TBSPPMT3	SELECT VFM 241-500TB Spt/Mnt 3Yr (perTB)	\$448.24	F2	2%	\$439.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFMB8TBSPPMT5	SELECT VFM 241-500TB Spt/Mnt 5Yr (perTB)	\$747.06	F2	2%	\$732.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFMB9TBSPPM1	SELECT VFM 501-750TB Spt/Mnt 1Mo (perTB)	\$11.76	F2	2%	\$11.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFMB9TBSPPMT1	SELECT VFM 501-750TB Spt/Mnt 1Yr (perTB)	\$143.53	F2	2%	\$140.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFMB9TBSPPMT3	SELECT VFM 501-750TB Spt/Mnt 3Yr (perTB)	\$429.41	F2	2%	\$420.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFMB9TBSPPMT5	SELECT VFM 501-750TB Spt/Mnt 5Yr (perTB)	\$715.29	F2	2%	\$700.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFPSGRVM3GC-I	SEL VF-PSGR-VM-3G-SSS-C)	\$1,037.00	F2	2%	\$1,016.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFPSGRVM3PC-K	SEL VF-PSGR-VM-3P-SSS-C)	\$1,286.00	F2	2%	\$1,260.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFPSGRVMGSC-I	SEL VF-PSGR-VM-G-SSS-C)	\$393.00	F2	2%	\$385.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFPSGRVMPSC-I	SEL VF-PSGR-VM-P-SSS-C)	\$468.00	F2	2%	\$458.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFSTD3GSSSC-I	SEL VF-STD-3G-SSS-C)	\$915.00	F2	2%	\$896.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFSTD3GSSSC-K	SEL VF-STD-3G-SSS-C)	\$953.00	F2	2%	\$933.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFSTD3PSSSC-I	SEL VF-STD-3P-SSS-C)	\$1,089.00	F2	2%	\$1,067.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFSTD3PSSSC-K	SEL VF-STD-3P-SSS-C)	\$1,134.00	F2	2%	\$1,111.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFSTDGSSSC-I	SEL VF-STD-G-SSS-C)	\$347.00	F2	2%	\$340.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFSTDGSSSC-K	SEL VF-STD-G-SSS-C)	\$361.00	F2	2%	\$353.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFSTDPSSSC-I	SEL VF-STD-P-SSS-C)	\$413.00	F2	2%	\$404.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFSTDPSSSC-K	SEL VF-STD-P-SSS-C)	\$430.00	F2	2%	\$421.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAFSDAWCV2-I	SEL V-MAM-MF-SD-AW-C)	\$2.00	F2	2%	\$1.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAFSDCV2-I	SEL V-MAM-MF-SD-C)	\$5.00	F2	2%	\$4.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAAMFSDAWC	SEL V-MAM-MF-SD-AW-C)	\$2.00	F2	2%	\$1.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAAMFSDAWC-K	SEL V-MAM-MF-SD-AW-C)	\$1.72	F2	2%	\$1.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAAMFSDC	SEL V-MAM-MF-SD-C)	\$5.00	F2	2%	\$4.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAAMFSDC-K	SEL V-MAM-MF-SD-C)	\$4.30	F2	2%	\$4.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAWCLDDGC	SEL V-MAW-CLD-D-G-C)	\$6.00	F2	2%	\$5.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAWCLDDGC-I	SEL V-MAW-CLD-D-G-C)	\$6.00	F2	2%	\$5.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAWCLDDGC-K	SEL V-MAW-CLD-D-G-C)	\$5.17	F2	2%	\$5.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAWCLDDPC	SEL V-MAW-CLD-D-P-C)	\$7.00	F2	2%	\$6.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAWCLDDPC-I	SEL V-MAW-CLD-D-P-C)	\$7.00	F2	2%	\$6.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAWCLDDPC-K	SEL V-MAW-CLD-D-P-C)	\$6.02	F2	2%	\$5.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAWD3GC	SEL V-MAW-SSS-D-3G-C)	\$5.28	F2	2%	\$5.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAWD3GC-I	SEL V-MAW-SSS-D-3G-C)	\$5.28	F2	2%	\$5.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAWD3GC-K	SEL V-MAW-SSS-D-3G-C)	\$4.54	F2	2%	\$4.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAWD3PC	SEL V-MAW-SSS-D-3P-C)	\$7.92	F2	2%	\$7.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAWD3PC-I	SEL V-MAW-SSS-D-3P-C)	\$7.92	F2	2%	\$7.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAWD3PC-K	SEL V-MAW-SSS-D-3P-C)	\$6.82	F2	2%	\$6.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAWDGC	SEL V-MAW-SSS-D-G-C)	\$2.00	F2	2%	\$1.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAWDGC-I	SEL V-MAW-SSS-D-G-C)	\$2.00	F2	2%	\$1.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAWDGC-K	SEL V-MAW-SSS-D-G-C)	\$1.72	F2	2%	\$1.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAWDLDDGC	SEL V-MAW-DLD-D-G-C)	\$6.00	F2	2%	\$5.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAWDLDDGC-I	SEL V-MAW-DLD-D-G-C)	\$6.00	F2	2%	\$5.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAWDLDDGC-K	SEL V-MAW-DLD-D-G-C)	\$5.17	F2	2%	\$5.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAWDLDDPC	SEL V-MAW-DLD-D-P-C)	\$7.00	F2	2%	\$6.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAWDLDDPC-I	SEL V-MAW-DLD-D-P-C)	\$7.00	F2	2%	\$6.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAWDLDDPC-K	SEL V-MAW-DLD-D-P-C)	\$6.02	F2	2%	\$5.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAWDPC	SEL V-MAW-SSS-D-P-C)	\$3.00	F2	2%	\$2.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAWDPC-I	SEL V-MAW-SSS-D-P-C)	\$3.00	F2	2%	\$2.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAWDPC-K	SEL V-MAW-SSS-D-P-C)	\$2.58	F2	2%	\$2.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMBFAWBCV2-I	SEL V-MBM-MF-AWB-C)	\$4.00	F2	2%	\$3.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMBMCLDDGC	SEL V-MBM-CLD-D-G-C)	\$24.00	F2	2%	\$23.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMBMCLDDGC-I	SEL V-MBM-CLD-D-G-C)	\$24.00	F2	2%	\$23.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMBMCLDDGC-K	SEL V-MBM-CLD-D-G-C)	\$20.63	F2	2%	\$20.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMBMCLDDPC	SEL V-MBM-CLD-D-P-C)	\$25.00	F2	2%	\$24.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMBMCLDDPC-I	SEL V-MBM-CLD-D-P-C)	\$25.00	F2	2%	\$24.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMBMCLDDPC-K	SEL V-MBM-CLD-D-P-C)	\$21.55	F2	2%	\$21.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMBMD3GC	SEL V-MBM-SSS-D-3G-C)	\$10.56	F2	2%	\$10.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMBMD3GC-I	SEL V-MBM-SSS-D-3G-C)	\$10.56	F2	2%	\$10.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMBMD3GC-K	SEL V-MBM-SSS-D-3G-C)	\$9.10	F2	2%	\$8.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMBMD3PC	SEL V-MBM-SSS-D-3P-C)	\$13.20	F2	2%	\$12.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMBMD3PC-I	SEL V-MBM-SSS-D-3P-C)	\$13.20	F2	2%	\$12.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMBMD3PC-K	SEL V-MBM-SSS-D-3P-C)	\$11.37	F2	2%	\$11.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMBMDGC	SEL V-MBM-SSS-D-G-C)	\$4.00	F2	2%	\$3.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMBMDGC-I	SEL V-MBM-SSS-D-G-C)	\$4.00	F2	2%	\$3.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMBMDGC-K	SEL V-MBM-SSS-D-G-C)	\$3.45	F2	2%	\$3.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMBMLDDGC	SEL V-MBM-DLD-D-G-C)	\$36.00	F2	2%	\$35.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	VMBMDLDDGC-I	SEL V-MBM-DLD-D-G-C)	\$36.00	F2	2%	\$35.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMBMDLDDGC-K	SEL V-MBM-DLD-D-G-C)	\$30.97	F2	2%	\$30.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMBMDLDDPC	SEL V-MBM-DLD-D-P-C)	\$37.00	F2	2%	\$36.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMBMDLDDPC-I	SEL V-MBM-DLD-D-P-C)	\$37.00	F2	2%	\$36.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMBMDLDDPC-K	SEL V-MBM-DLD-D-P-C)	\$31.89	F2	2%	\$31.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMBMDPC	SEL V-MBM-SSS-D-P-C)	\$5.00	F2	2%	\$4.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMBMDPC-I	SEL V-MBM-SSS-D-P-C)	\$5.00	F2	2%	\$4.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMBMDPC-K	SEL V-MBM-SSS-D-P-C)	\$4.30	F2	2%	\$4.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMBMMFAWBC	SEL V-MBM-MF-AWB-C)	\$4.00	F2	2%	\$3.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMBMMFAWBC-K	SEL V-MBM-MF-AWB-C)	\$3.45	F2	2%	\$3.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMSOP1YCV2-I	SEL V-MBSBOP-DEV1Y-C)	\$12.00	F2	2%	\$11.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMSOPDE1YC	SEL V-MBSBOP-DEV1Y-C)	\$12.00	F2	2%	\$11.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMSOP1YCV2-I	SEL V-MASBOP-DEV1Y-C)	\$6.00	F2	2%	\$5.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMSOPDE1YC	SEL V-MASBOP-DEV1Y-C)	\$6.00	F2	2%	\$5.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMSOPDE1YC-K	SEL V-MASBOP-DEV1Y-C)	\$5.17	F2	2%	\$5.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLLD2GC	SEL V-OMS-CLD-D-2G-C)	\$115.00	F2	2%	\$112.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLLD2GC-I	SEL V-OMS-CLD-D-2G-C)	\$115.00	F2	2%	\$112.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLLD2GC-K	SEL V-OMS-CLD-D-2G-C)	\$98.75	F2	2%	\$96.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLLD2PC	SEL V-OMS-CLD-D-2P-C)	\$121.00	F2	2%	\$118.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLLD2PC-I	SEL V-OMS-CLD-D-2P-C)	\$121.00	F2	2%	\$118.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLLD2PC-K	SEL V-OMS-CLD-D-2P-C)	\$104.41	F2	2%	\$102.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLLD3GC	SEL V-OMS-CLD-D-3G-C)	\$162.00	F2	2%	\$158.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLLD3GC-I	SEL V-OMS-CLD-D-3G-C)	\$162.00	F2	2%	\$158.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLLD3GC-K	SEL V-OMS-CLD-D-3G-C)	\$139.80	F2	2%	\$137.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLLD3PC	SEL V-OMS-CLD-D-3P-C)	\$169.00	F2	2%	\$165.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLLD3PC-I	SEL V-OMS-CLD-D-3P-C)	\$169.00	F2	2%	\$165.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLLD3PC-K	SEL V-OMS-CLD-D-3P-C)	\$145.47	F2	2%	\$142.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLLDGC	SEL V-OMS-CLD-D-G-C)	\$61.00	F2	2%	\$59.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLLDGC-I	SEL V-OMS-CLD-D-G-C)	\$61.00	F2	2%	\$59.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLLDGC-K	SEL V-OMS-CLD-D-G-C)	\$52.56	F2	2%	\$51.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLLDPC	SEL V-OMS-CLD-D-P-C)	\$64.00	F2	2%	\$62.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLLDPC-I	SEL V-OMS-CLD-D-P-C)	\$64.00	F2	2%	\$62.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLLDPC-K	SEL V-OMS-CLD-D-P-C)	\$55.11	F2	2%	\$54.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLDU2GC	SEL V-OMS-CLD-U-2G-C)	\$230.00	F2	2%	\$225.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLDU2GC-I	SEL V-OMS-CLD-U-2G-C)	\$230.00	F2	2%	\$225.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLDU2GC-K	SEL V-OMS-CLD-U-2G-C)	\$197.85	F2	2%	\$193.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLDU2PC	SEL V-OMS-CLD-U-2P-C)	\$239.00	F2	2%	\$234.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLDU2PC-I	SEL V-OMS-CLD-U-2P-C)	\$239.00	F2	2%	\$234.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLDU2PC-K	SEL V-OMS-CLD-U-2P-C)	\$205.63	F2	2%	\$201.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLDU3GC	SEL V-OMS-CLD-U-3G-C)	\$323.00	F2	2%	\$316.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLDU3GC-I	SEL V-OMS-CLD-U-3G-C)	\$323.00	F2	2%	\$316.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLDU3GC-K	SEL V-OMS-CLD-U-3G-C)	\$277.84	F2	2%	\$272.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLDU3PC	SEL V-OMS-CLD-U-3P-C)	\$336.00	F2	2%	\$329.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLDU3PC-I	SEL V-OMS-CLD-U-3P-C)	\$336.00	F2	2%	\$329.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLDU3PC-K	SEL V-OMS-CLD-U-3P-C)	\$289.16	F2	2%	\$283.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLDUGC	SEL V-OMS-CLD-U-G-C)	\$122.00	F2	2%	\$119.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLDUGC-I	SEL V-OMS-CLD-U-G-C)	\$122.00	F2	2%	\$119.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLDUGC-K	SEL V-OMS-CLD-U-G-C)	\$105.12	F2	2%	\$103.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLDUPC	SEL V-OMS-CLD-U-P-C)	\$127.00	F2	2%	\$124.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLDUPC-I	SEL V-OMS-CLD-U-P-C)	\$127.00	F2	2%	\$124.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLDUPC-K	SEL V-OMS-CLD-U-P-C)	\$109.37	F2	2%	\$107.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSD3GC	SEL V-OMS-SSS-D-3G-C)	\$39.60	F2	2%	\$38.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSD3GC-I	SEL V-OMS-SSS-D-3G-C)	\$39.60	F2	2%	\$38.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSD3GC-K	SEL V-OMS-SSS-D-3G-C)	\$34.10	F2	2%	\$33.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSD3PC	SEL V-OMS-SSS-D-3P-C)	\$47.52	F2	2%	\$46.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSD3PC-I	SEL V-OMS-SSS-D-3P-C)	\$47.52	F2	2%	\$46.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSD3PC-K	SEL V-OMS-SSS-D-3P-C)	\$40.91	F2	2%	\$40.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDC3U1YC	SEL V-OMSDCL-3US1Y-C)	\$144.00	F2	2%	\$141.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDC3U2YC	SEL V-OMSDCL-3US2Y-C)	\$288.00	F2	2%	\$282.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDC3U3YC	SEL V-OMSDCL-3US3Y-C)	\$432.00	F2	2%	\$423.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDGC	SEL V-OMS-SSS-D-G-C)	\$15.00	F2	2%	\$14.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDGC-I	SEL V-OMS-SSS-D-G-C)	\$15.00	F2	2%	\$14.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDGC-K	SEL V-OMS-SSS-D-G-C)	\$12.92	F2	2%	\$12.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLDD2GC	SEL V-OMS-DLD-D-2G-C)	\$138.00	F2	2%	\$135.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLDD2GC-I	SEL V-OMS-DLD-D-2G-C)	\$138.00	F2	2%	\$135.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLDD2GC-K	SEL V-OMS-DLD-D-2G-C)	\$118.57	F2	2%	\$116.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLDD2PC	SEL V-OMS-DLD-D-2P-C)	\$143.00	F2	2%	\$140.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLDD2PC-I	SEL V-OMS-DLD-D-2P-C)	\$143.00	F2	2%	\$140.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLDD2PC-K	SEL V-OMS-DLD-D-2P-C)	\$122.81	F2	2%	\$120.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLDD3GC	SEL V-OMS-DLD-D-3G-C)	\$193.00	F2	2%	\$189.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLDD3GC-I	SEL V-OMS-DLD-D-3G-C)	\$193.00	F2	2%	\$189.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLDD3GC-K	SEL V-OMS-DLD-D-3G-C)	\$165.99	F2	2%	\$162.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLDD3PC	SEL V-OMS-DLD-D-3P-C)	\$201.00	F2	2%	\$196.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLDD3PC-I	SEL V-OMS-DLD-D-3P-C)	\$201.00	F2	2%	\$196.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLDD3PC-K	SEL V-OMS-DLD-D-3P-C)	\$173.07	F2	2%	\$169.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLDDGC	SEL V-OMS-DLD-D-G-C)	\$73.00	F2	2%	\$71.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLDDGC-I	SEL V-OMS-DLD-D-G-C)	\$73.00	F2	2%	\$71.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLDDGC-K	SEL V-OMS-DLD-D-G-C)	\$62.82	F2	2%	\$61.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLDDPC	SEL V-OMS-DLD-D-P-C)	\$76.00	F2	2%	\$74.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLDDPC-I	SEL V-OMS-DLD-D-P-C)	\$76.00	F2	2%	\$74.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	VOMSDLDDPC-K	SEL V-OMS-DLD-D-P-C)	\$65.44	F2	2%	\$64.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLDU2GC	SEL V-OMS-DLD-U-2G-C)	\$275.00	F2	2%	\$269.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLDU2GC-I	SEL V-OMS-DLD-U-2G-C)	\$275.00	F2	2%	\$269.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLDU2GC-K	SEL V-OMS-DLD-U-2G-C)	\$236.78	F2	2%	\$232.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLDU2PC	SEL V-OMS-DLD-U-2P-C)	\$284.00	F2	2%	\$278.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLDU2PC-I	SEL V-OMS-DLD-U-2P-C)	\$284.00	F2	2%	\$278.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLDU2PC-K	SEL V-OMS-DLD-U-2P-C)	\$244.57	F2	2%	\$239.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLDU3GC	SEL V-OMS-DLD-U-3G-C)	\$386.00	F2	2%	\$378.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLDU3GC-I	SEL V-OMS-DLD-U-3G-C)	\$386.00	F2	2%	\$378.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLDU3GC-K	SEL V-OMS-DLD-U-3G-C)	\$332.34	F2	2%	\$325.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLDU3PC	SEL V-OMS-DLD-U-3P-C)	\$399.00	F2	2%	\$391.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLDU3PC-I	SEL V-OMS-DLD-U-3P-C)	\$399.00	F2	2%	\$391.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLDU3PC-K	SEL V-OMS-DLD-U-3P-C)	\$343.67	F2	2%	\$336.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLDUGC	SEL V-OMS-DLD-U-G-C)	\$146.00	F2	2%	\$143.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLDUGC-I	SEL V-OMS-DLD-U-G-C)	\$146.00	F2	2%	\$143.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLDUGC-K	SEL V-OMS-DLD-U-G-C)	\$125.65	F2	2%	\$123.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLDUPC	SEL V-OMS-DLD-U-P-C)	\$151.00	F2	2%	\$147.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLDUPC-I	SEL V-OMS-DLD-U-P-C)	\$151.00	F2	2%	\$147.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLDUPC-K	SEL V-OMS-DLD-U-P-C)	\$129.89	F2	2%	\$127.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDPC	SEL V-OMS-SSS-D-P-C)	\$18.00	F2	2%	\$17.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDPC-I	SEL V-OMS-SSS-D-P-C)	\$18.00	F2	2%	\$17.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDPC-K	SEL V-OMS-SSS-D-P-C)	\$15.50	F2	2%	\$15.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSMFDEV	SEL V-OMS-MF-DEV-C)	\$14.00	F2	2%	\$13.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSMFDEV-I	SEL V-OMS-MF-DEV-C)	\$14.00	F2	2%	\$13.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSSC3U1YC	SEL V-OMBSCL-3US1Y-C)	\$120.00	F2	2%	\$117.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSSC3U2YC	SEL V-OMBSCL-3US2Y-C)	\$240.00	F2	2%	\$235.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSSC3U3YC	SEL V-OMBSCL-3US3Y-C)	\$360.00	F2	2%	\$352.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSSCDEV1YC	SEL V-OMS-SB-CLDDEV-1Y-C)	\$60.00	F2	2%	\$58.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSSCDEV2YC	SEL V-OMS-SB-CLDDEV-2Y-C)	\$120.00	F2	2%	\$117.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSSCDEV3YC	SEL V-OMS-SB-CLDDEV-3Y-C)	\$180.00	F2	2%	\$176.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSSDCDEV1YC	SEL V-OMS-SBDCLDDEV-1Y-C)	\$72.00	F2	2%	\$70.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSSDCDEV2YC	SEL V-OMS-SBDCLDDEV-2Y-C)	\$144.00	F2	2%	\$141.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSSDCDEV3YC	SEL V-OMS-SBDCLDDEV-3Y-C)	\$216.00	F2	2%	\$211.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSSODEV1YC	SEL V-OMS-SB-OP-DEV-1Y-C)	\$48.00	F2	2%	\$47.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSSODEV2YC	SEL V-OMS-SB-OP-DEV-2Y-C)	\$96.00	F2	2%	\$94.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSSODEV3YC	SEL V-OMS-SB-OP-DEV-3Y-C)	\$144.00	F2	2%	\$141.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSUGC	SEL V-OMS-SSS-U-G-C)	\$29.00	F2	2%	\$28.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSUGC-I	SEL V-OMS-SSS-U-G-C)	\$29.00	F2	2%	\$28.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSUGC-K	SEL V-OMS-SSS-U-G-C)	\$24.97	F2	2%	\$24.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSUPC	SEL V-OMS-SSS-U-P-C)	\$35.00	F2	2%	\$34.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSUPC-I	SEL V-OMS-SSS-U-P-C)	\$35.00	F2	2%	\$34.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSUPC-K	SEL V-OMS-SSS-U-P-C)	\$30.13	F2	2%	\$29.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPS-CON-SC-ACARF	SEL V-PS-CON-SC-ACAR-F)	\$33,000.00	F2	2%	\$32,340.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPS-CON-SC-CTIF	SEL V-PS-CON-SC-CTIF)	\$3,850.00	F2	2%	\$3,773.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPS-CON-SC-DADCF	SEL V-PS-CON-SC-DADC-F)	\$49,500.00	F2	2%	\$48,510.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPS-CON-SC-DASF	SEL V-PS-CON-SC-DAS-F)	\$44,000.00	F2	2%	\$43,120.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPS-CON-SC-RSIF	SEL V-PS-CON-SC-RSIF)	\$3,850.00	F2	2%	\$3,773.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPS-CON-SC-SSOCF	SEL V-PS-CON-SC-SSOC-F)	\$5,500.00	F2	2%	\$5,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPSOMSCLDSP	SEL V-PS-OMS-CLD-SP)	\$2,500.00	F2	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPSOMSCLDSP-I	SEL V-PS-OMS-CLD-SP)	\$2,500.00	F2	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPSOMSCLDSP-K	SEL V-PS-OMS-CLD-SP)	\$2,155.45	F2	2%	\$2,112.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPSOMSOPSP	SEL V-PS-OMS-OP-SP)	\$3,500.00	F2	2%	\$3,430.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPSOMSOPSP-I	SEL V-PS-OMS-OP-SP)	\$3,500.00	F2	2%	\$3,430.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPSOMSOPSP-K	SEL V-PS-OMS-OP-SP)	\$3,011.96	F2	2%	\$2,951.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6OSTC3GC	SEL VR6-OSTC-3G-SSS-C)	\$694.32	F2	2%	\$680.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6OSTC3GC-I	SEL VR6-OSTC-3G-SSS-C)	\$812.35	F2	2%	\$796.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6OSTC3GC-K	SEL VR6-OSTC-3G-SSS-C)	\$721.11	F2	2%	\$706.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6OSTC3PC	SEL VR6-OSTC-3P-SSS-C)	\$826.32	F2	2%	\$809.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6OSTC3PC-I	SEL VR6-OSTC-3P-SSS-C)	\$966.79	F2	2%	\$947.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6OSTC3PC-K	SEL VR6-OSTC-3P-SSS-C)	\$858.20	F2	2%	\$841.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6OSTCGC	SEL VR6-OSTC-G-SSS-C)	\$263.00	F2	2%	\$257.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6OSTCGC-I	SEL VR6-OSTC-G-SSS-C)	\$307.71	F2	2%	\$301.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6OSTCGC-K	SEL VR6-OSTC-G-SSS-C)	\$273.14	F2	2%	\$267.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6OSTCPC	SEL VR6-OSTC-P-SSS-C)	\$313.00	F2	2%	\$306.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6OSTCPC-I	SEL VR6-OSTC-P-SSS-C)	\$366.21	F2	2%	\$358.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6OSTCPC-K	SEL VR6-OSTC-P-SSS-C)	\$325.07	F2	2%	\$318.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6VU1003GC	SEL VR6-VU100-3G-SSS-C)	\$4,158.00	F2	2%	\$4,074.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6VU1003GC-I	SEL VR6-VU100-3G-SSS-C)	\$4,864.86	F2	2%	\$4,767.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6VU1003GC-K	SEL VR6-VU100-3G-SSS-C)	\$4,318.41	F2	2%	\$4,232.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6VU1003PC	SEL VR6-VU100-3P-SSS-C)	\$4,950.00	F2	2%	\$4,851.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6VU1003PC-I	SEL VR6-VU100-3P-SSS-C)	\$5,791.50	F2	2%	\$5,675.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6VU1003PC-K	SEL VR6-VU100-3P-SSS-C)	\$5,140.96	F2	2%	\$5,038.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6VU100GC	SEL VR6-VU100-G-SSS-C)	\$1,575.00	F2	2%	\$1,543.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6VU100GC-I	SEL VR6-VU100-G-SSS-C)	\$1,842.75	F2	2%	\$1,805.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6VU100GC-K	SEL VR6-VU100-G-SSS-C)	\$1,635.76	F2	2%	\$1,603.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6VU100PC	SEL VR6-VU100-P-SSS-C)	\$1,875.00	F2	2%	\$1,837.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6VU100PC-I	SEL VR6-VU100-P-SSS-C)	\$2,193.75	F2	2%	\$2,149.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6VU100PC-K	SEL VR6-VU100-P-SSS-C)	\$1,947.33	F2	2%	\$1,908.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6VU103GC	SEL VR6-VU10-3G-SSS-C)	\$417.00	F2	2%	\$408.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6VU103GC-I	SEL VR6-VU10-3G-SSS-C)	\$488.03	F2	2%	\$478.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VR6VU103GC-K	SEL VR6-VU10-3G-SSS-C)	\$433.21	F2	2%	\$424.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6VU103PC	SEL VR6-VU10-3P-SSS-C)	\$496.00	F2	2%	\$486.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6VU103PC-I	SEL VR6-VU10-3P-SSS-C)	\$580.69	F2	2%	\$569.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6VU103PC-K	SEL VR6-VU10-3P-SSS-C)	\$515.47	F2	2%	\$505.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6VU10GC	SEL VR6-VU10-G-SSS-C)	\$158.00	F2	2%	\$154.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6VU10GC-I	SEL VR6-VU10-G-SSS-C)	\$184.86	F2	2%	\$181.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6VU10GC-K	SEL VR6-VU10-G-SSS-C)	\$164.10	F2	2%	\$160.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6VU10PC	SEL VR6-VU10-P-SSS-C)	\$188.00	F2	2%	\$184.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6VU10PC-I	SEL VR6-VU10-P-SSS-C)	\$219.96	F2	2%	\$215.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6VU10PC-K	SEL VR6-VU10-P-SSS-C)	\$195.25	F2	2%	\$191.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ADV3GC	SEL VR7-ADV-3G-SSS-C)	\$3,461.04	F2	2%	\$3,391.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ADV3GC-I	SEL VR7-ADV-3G-SSS-C)	\$4,049.42	F2	2%	\$3,968.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ADV3GC-K	SEL VR7-ADV-3G-SSS-C)	\$3,594.56	F2	2%	\$3,522.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ADV3PC	SEL VR7-ADV-3P-SSS-C)	\$4,121.04	F2	2%	\$4,038.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ADV3PC-I	SEL VR7-ADV-3P-SSS-C)	\$4,821.62	F2	2%	\$4,725.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ADV3PC-K	SEL VR7-ADV-3P-SSS-C)	\$4,280.02	F2	2%	\$4,194.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ADVGC	SEL VR7-ADV-G-SSS-C)	\$1,311.00	F2	2%	\$1,284.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ADVGC-I	SEL VR7-ADV-G-SSS-C)	\$1,533.87	F2	2%	\$1,503.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ADVGC-K	SEL VR7-ADV-G-SSS-C)	\$1,361.58	F2	2%	\$1,334.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ADVPC	SEL VR7-ADV-P-SSS-C)	\$1,561.00	F2	2%	\$1,529.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ADVPC-I	SEL VR7-ADV-P-SSS-C)	\$1,826.37	F2	2%	\$1,789.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ADVPC-K	SEL VR7-ADV-P-SSS-C)	\$1,621.22	F2	2%	\$1,588.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ATAD253GCV2	SEL VR7-ATAD25-3G-SSS-C)	\$3,812.16	F2	2%	\$3,735.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ATAD253GCV2-I	SEL VR7-ATAD25-3G-SSS-C)	\$4,460.23	F2	2%	\$4,371.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ATAD253PCV2	SEL VR7-ATAD25-3P-SSS-C)	\$4,538.16	F2	2%	\$4,447.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ATAD253PCV2-I	SEL VR7-ATAD25-3P-SSS-C)	\$5,309.65	F2	2%	\$5,203.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ATAD25GCV2	SEL VR7-ATAD25-G-SSS-C)	\$1,444.00	F2	2%	\$1,415.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ATAD25GCV2-I	SEL VR7-ATAD25-G-SSS-C)	\$1,689.48	F2	2%	\$1,655.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ATAD25PCV2	SEL VR7-ATAD25-P-SSS-C)	\$1,719.00	F2	2%	\$1,684.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ATAD25PCV2-I	SEL VR7-ATAD25-P-SSS-C)	\$2,011.23	F2	2%	\$1,971.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ATEN253GCV2	SEL VR7-ATEN25-3G-SSS-C)	\$6,584.16	F2	2%	\$6,452.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ATEN253GCV2-I	SEL VR7-ATEN25-3G-SSS-C)	\$7,703.47	F2	2%	\$7,549.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ATEN253PCV2	SEL VR7-ATEN25-3P-SSS-C)	\$7,838.16	F2	2%	\$7,681.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ATEN253PCV2-I	SEL VR7-ATEN25-3P-SSS-C)	\$9,170.65	F2	2%	\$8,987.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ATEN25GCV2	SEL VR7-ATEN25-G-SSS-C)	\$2,494.00	F2	2%	\$2,444.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ATEN25GCV2-I	SEL VR7-ATEN25-G-SSS-C)	\$2,917.98	F2	2%	\$2,859.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ATEN25PCV2	SEL VR7-ATEN25-P-SSS-C)	\$2,969.00	F2	2%	\$2,909.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ATEN25PCV2-I	SEL VR7-ATEN25-P-SSS-C)	\$3,473.73	F2	2%	\$3,404.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7AUTDT253GC	SEL VR7-AUTDT25-3G-SSS-C)	\$1,845.36	F2	2%	\$1,808.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7AUTDT253GC-I	SEL VR7-AUTDT25-3G-SSS-C)	\$2,159.07	F2	2%	\$2,115.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7AUTDT253GC-K	SEL VR7-AUTDT25-3G-SSS-C)	\$1,916.55	F2	2%	\$1,878.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7AUTDT253PC	SEL VR7-AUTDT25-3P-SSS-C)	\$2,193.84	F2	2%	\$2,149.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7AUTDT253PC-I	SEL VR7-AUTDT25-3P-SSS-C)	\$2,566.79	F2	2%	\$2,515.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7AUTDT253PC-K	SEL VR7-AUTDT25-3P-SSS-C)	\$2,278.47	F2	2%	\$2,232.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7AUTDT25GC	SEL VR7-AUTDT25-G-SSS-C)	\$699.00	F2	2%	\$685.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7AUTDT25GC-I	SEL VR7-AUTDT25-G-SSS-C)	\$817.83	F2	2%	\$801.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7AUTDT25GC-K	SEL VR7-AUTDT25-G-SSS-C)	\$725.96	F2	2%	\$711.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7AUTDT25PC	SEL VR7-AUTDT25-P-SSS-C)	\$831.00	F2	2%	\$814.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7AUTDT25PC-I	SEL VR7-AUTDT25-P-SSS-C)	\$972.27	F2	2%	\$952.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7AUTDT25PC-K	SEL VR7-AUTDT25-P-SSS-C)	\$863.06	F2	2%	\$845.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ENT3GC	SEL VR7-ENT-3G-SSS-C)	\$4,292.64	F2	2%	\$4,206.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ENT3GC-I	SEL VR7-ENT-3G-SSS-C)	\$5,022.39	F2	2%	\$4,921.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ENT3GC-K	SEL VR7-ENT-3G-SSS-C)	\$4,458.24	F2	2%	\$4,369.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ENT3PC	SEL VR7-ENT-3P-SSS-C)	\$5,111.04	F2	2%	\$5,008.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ENT3PC-I	SEL VR7-ENT-3P-SSS-C)	\$5,979.92	F2	2%	\$5,860.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ENT3PC-K	SEL VR7-ENT-3P-SSS-C)	\$5,308.22	F2	2%	\$5,202.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ENTGC	SEL VR7-ENT-G-SSS-C)	\$1,626.00	F2	2%	\$1,593.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ENTGC-I	SEL VR7-ENT-G-SSS-C)	\$1,902.42	F2	2%	\$1,864.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ENTGC-K	SEL VR7-ENT-G-SSS-C)	\$1,688.73	F2	2%	\$1,654.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ENTPC	SEL VR7-ENT-P-SSS-C)	\$1,936.00	F2	2%	\$1,897.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ENTPC-I	SEL VR7-ENT-P-SSS-C)	\$2,265.12	F2	2%	\$2,219.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7ENTPC-K	SEL VR7-ENT-P-SSS-C)	\$2,010.69	F2	2%	\$1,970.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7STD3GC	SEL VR7-STD-3G-SSS-C)	\$2,075.04	F2	2%	\$2,033.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7STD3GC-I	SEL VR7-STD-3G-SSS-C)	\$2,427.80	F2	2%	\$2,379.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7STD3GC-K	SEL VR7-STD-3G-SSS-C)	\$2,155.09	F2	2%	\$2,111.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7STD3PC	SEL VR7-STD-3P-SSS-C)	\$2,471.04	F2	2%	\$2,421.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7STD3PC-I	SEL VR7-STD-3P-SSS-C)	\$2,891.12	F2	2%	\$2,833.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7STD3PC-K	SEL VR7-STD-3P-SSS-C)	\$2,566.37	F2	2%	\$2,515.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7STDGC	SEL VR7-STD-G-SSS-C)	\$786.00	F2	2%	\$770.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7STDGC-I	SEL VR7-STD-G-SSS-C)	\$919.62	F2	2%	\$901.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7STDGC-K	SEL VR7-STD-G-SSS-C)	\$816.32	F2	2%	\$799.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7STDPC	SEL VR7-STD-P-SSS-C)	\$936.00	F2	2%	\$917.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7STDPC-I	SEL VR7-STD-P-SSS-C)	\$1,095.12	F2	2%	\$1,073.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR7STDPC-K	SEL VR7-STD-P-SSS-C)	\$972.11	F2	2%	\$952.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRBCLADV3GC	SEL VR-BCLADV3-3G-SSS-C)	\$1,663.20	F2	2%	\$1,629.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRBCLADV3GC-I	SEL VR-BCLADV3-3G-SSS-C)	\$1,945.94	F2	2%	\$1,907.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRBCLADV3GC-K	SEL VR-BCLADV3-3G-SSS-C)	\$1,727.37	F2	2%	\$1,692.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRBCLADV3PC	SEL VR-BCLADV3-3P-SSS-C)	\$1,980.00	F2	2%	\$1,940.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRBCLADV3PC-I	SEL VR-BCLADV3-3P-SSS-C)	\$2,316.60	F2	2%	\$2,270.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRBCLADV3PC-K	SEL VR-BCLADV3-3P-SSS-C)	\$2,056.39	F2	2%	\$2,015.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	VRBCLADVCGC	SEL VR-BCLADV-G-SSS-C)	\$630.00	F2	2%	\$617.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRBCLADVCGC-I	SEL VR-BCLADV-G-SSS-C)	\$737.10	F2	2%	\$722.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRBCLADVCGC-K	SEL VR-BCLADV-G-SSS-C)	\$654.31	F2	2%	\$641.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRBCLADVCP	SEL VR-BCLADV-P-SSS-C)	\$750.00	F2	2%	\$735.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRBCLADVCP-I	SEL VR-BCLADV-P-SSS-C)	\$877.50	F2	2%	\$859.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRBCLADVCP-K	SEL VR-BCLADV-P-SSS-C)	\$778.93	F2	2%	\$763.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRBCLADVO25GC	SEL VR-BCLADVO-25-G-SSS-C)	\$1,050.00	F2	2%	\$1,029.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRBCLADVO25GC-I	SEL VR-BCLADVO-25-G-SSS-C)	\$1,228.50	F2	2%	\$1,203.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRBCLADVO25GC-K	SEL VR-BCLADVO-25-G-SSS-C)	\$1,090.51	F2	2%	\$1,068.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRBCLADVO25PC	SEL VR-BCLADVO-25-P-SSS-C)	\$1,250.00	F2	2%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRBCLADVO25PC-I	SEL VR-BCLADVO-25-P-SSS-C)	\$1,462.50	F2	2%	\$1,433.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRBCLADVO25PC-K	SEL VR-BCLADVO-25-P-SSS-C)	\$1,298.22	F2	2%	\$1,272.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRCODE2C3GC	SEL VR-CODE2C-3G-SSS-C)	\$3,022.80	F2	2%	\$2,962.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRCODE2C3GC-I	SEL VR-CODE2C-3G-SSS-C)	\$3,536.68	F2	2%	\$3,465.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRCODE2C3GC-K	SEL VR-CODE2C-3G-SSS-C)	\$3,139.41	F2	2%	\$3,076.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRCODE2C3PC	SEL VR-CODE2C-3P-SSS-C)	\$3,598.32	F2	2%	\$3,526.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRCODE2C3PC-I	SEL VR-CODE2C-3P-SSS-C)	\$4,210.03	F2	2%	\$4,125.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRCODE2C3PC-K	SEL VR-CODE2C-3P-SSS-C)	\$3,737.14	F2	2%	\$3,662.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRCODE2CG	SEL VR-CODE2C-G-SSS-C)	\$1,145.00	F2	2%	\$1,122.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRCODE2CG-I	SEL VR-CODE2C-G-SSS-C)	\$1,339.65	F2	2%	\$1,312.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRCODE2CG-K	SEL VR-CODE2C-G-SSS-C)	\$1,189.17	F2	2%	\$1,165.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRCODE2CPC	SEL VR-CODE2C-P-SSS-C)	\$1,363.00	F2	2%	\$1,335.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRCODE2CPC-I	SEL VR-CODE2C-P-SSS-C)	\$1,594.71	F2	2%	\$1,562.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRCODE2CPC-K	SEL VR-CODE2C-P-SSS-C)	\$1,415.58	F2	2%	\$1,387.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRCODE2O3GC	SEL VR-CODE2O-3G-SSS-C)	\$300.96	F2	2%	\$294.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRCODE2O3GC-I	SEL VR-CODE2O-3G-SSS-C)	\$352.12	F2	2%	\$345.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRCODE2O3GC-K	SEL VR-CODE2O-3G-SSS-C)	\$312.57	F2	2%	\$306.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRCODE2O3PC	SEL VR-CODE2O-3P-SSS-C)	\$359.04	F2	2%	\$351.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRCODE2O3PC-I	SEL VR-CODE2O-3P-SSS-C)	\$420.08	F2	2%	\$411.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRCODE2O3PC-K	SEL VR-CODE2O-3P-SSS-C)	\$372.89	F2	2%	\$365.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRCODE2OGC	SEL VR-CODE2O-G-SSS-C)	\$114.00	F2	2%	\$111.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRCODE2OGC-I	SEL VR-CODE2O-G-SSS-C)	\$133.38	F2	2%	\$130.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRCODE2OGC-K	SEL VR-CODE2O-G-SSS-C)	\$118.40	F2	2%	\$116.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRCODE2OPC	SEL VR-CODE2O-P-SSS-C)	\$136.00	F2	2%	\$133.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRCODE2OPC-I	SEL VR-CODE2O-P-SSS-C)	\$159.12	F2	2%	\$155.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRCODE2OPC-K	SEL VR-CODE2O-P-SSS-C)	\$141.25	F2	2%	\$138.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRLIS3253GC	SEL VR-LIS3-25-3G-SSS-C)	\$2,772.00	F2	2%	\$2,716.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRLIS3253GC-I	SEL VR-LIS3-25-3G-SSS-C)	\$3,243.24	F2	2%	\$3,178.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRLIS3253GC-K	SEL VR-LIS3-25-3G-SSS-C)	\$2,878.94	F2	2%	\$2,821.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRLIS3253PC	SEL VR-LIS3-25-3P-SSS-C)	\$3,300.00	F2	2%	\$3,234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRLIS3253PC-I	SEL VR-LIS3-25-3P-SSS-C)	\$3,861.00	F2	2%	\$3,783.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRLIS3253PC-K	SEL VR-LIS3-25-3P-SSS-C)	\$3,427.31	F2	2%	\$3,358.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRLIS325GC	SEL VR-LIS3-25-G-SSS-C)	\$1,050.00	F2	2%	\$1,029.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRLIS325GC-I	SEL VR-LIS3-25-G-SSS-C)	\$1,228.50	F2	2%	\$1,203.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRLIS325GC-K	SEL VR-LIS3-25-G-SSS-C)	\$1,090.51	F2	2%	\$1,068.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRLIS325PC	SEL VR-LIS3-25-P-SSS-C)	\$1,250.00	F2	2%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRLIS325PC-I	SEL VR-LIS3-25-P-SSS-C)	\$1,462.50	F2	2%	\$1,433.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRLIS325PC-K	SEL VR-LIS3-25-P-SSS-C)	\$1,298.22	F2	2%	\$1,272.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRLIS3CPU3GC	SEL VR-LIS3-CPU-3G-SSS-C)	\$831.60	F2	2%	\$814.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRLIS3CPU3GC-I	SEL VR-LIS3-CPU-3G-SSS-C)	\$972.97	F2	2%	\$953.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRLIS3CPU3GC-K	SEL VR-LIS3-CPU-3G-SSS-C)	\$863.68	F2	2%	\$846.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRLIS3CPU3PC	SEL VR-LIS3-CPU-3P-SSS-C)	\$990.00	F2	2%	\$970.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRLIS3CPU3PC-I	SEL VR-LIS3-CPU-3P-SSS-C)	\$1,158.30	F2	2%	\$1,135.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRLIS3CPU3PC-K	SEL VR-LIS3-CPU-3P-SSS-C)	\$1,028.19	F2	2%	\$1,007.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRLIS3CPUGC	SEL VR-LIS3-CPU-G-SSS-C)	\$315.00	F2	2%	\$308.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRLIS3CPUGC-I	SEL VR-LIS3-CPU-G-SSS-C)	\$368.55	F2	2%	\$361.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRLIS3CPUGC-K	SEL VR-LIS3-CPU-G-SSS-C)	\$327.15	F2	2%	\$320.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRLIS3CPUPC	SEL VR-LIS3-CPU-P-SSS-C)	\$375.00	F2	2%	\$367.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRLIS3CPUPC-I	SEL VR-LIS3-CPU-P-SSS-C)	\$438.75	F2	2%	\$429.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRLIS3CPUPC-K	SEL VR-LIS3-CPU-P-SSS-C)	\$389.47	F2	2%	\$381.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRNIANXC3GC	SEL VR-NI-ANXC-3G-SSS-C)	\$689.04	F2	2%	\$675.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRNIANXC3GC-I	SEL VR-NI-ANXC-3G-SSS-C)	\$806.18	F2	2%	\$790.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRNIANXC3GC-K	SEL VR-NI-ANXC-3G-SSS-C)	\$715.62	F2	2%	\$701.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRNIANXC3PC	SEL VR-NI-ANXC-3P-SSS-C)	\$821.04	F2	2%	\$804.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRNIANXC3PC-I	SEL VR-NI-ANXC-3P-SSS-C)	\$960.62	F2	2%	\$941.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRNIANXC3PC-K	SEL VR-NI-ANXC-3P-SSS-C)	\$852.71	F2	2%	\$835.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRNIANXCG	SEL VR-NI-ANXC-G-SSS-C)	\$261.00	F2	2%	\$255.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRNIANXCG-I	SEL VR-NI-ANXC-G-SSS-C)	\$305.37	F2	2%	\$299.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRNIANXCG-K	SEL VR-NI-ANXC-G-SSS-C)	\$271.07	F2	2%	\$265.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRNIANXCPC	SEL VR-NI-ANXC-P-SSS-C)	\$311.00	F2	2%	\$304.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRNIANXCPC-I	SEL VR-NI-ANXC-P-SSS-C)	\$363.87	F2	2%	\$356.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRNIANXCPC-K	SEL VR-NI-ANXC-P-SSS-C)	\$323.00	F2	2%	\$316.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VROADV253GC	SEL VR6-OADV25-3G-SSS-C)	\$3,812.00	F2	2%	\$3,735.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VROADV253GC-I	SEL VR6-OADV25-3G-SSS-C)	\$4,460.23	F2	2%	\$4,371.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VROADV253GC-K	SEL VR6-OADV25-3G-SSS-C)	\$3,959.23	F2	2%	\$3,880.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VROADV253PC	SEL VR6-OADV25-3P-SSS-C)	\$4,538.00	F2	2%	\$4,447.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VROADV253PC-I	SEL VR6-OADV25-3P-SSS-C)	\$5,309.65	F2	2%	\$5,203.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VROADV253PC-K	SEL VR6-OADV25-3P-SSS-C)	\$4,713.24	F2	2%	\$4,618.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VROADV25GC	SEL VR6-OADV25-G-SSS-C)	\$1,444.00	F2	2%	\$1,415.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VROADV25GC-I	SEL VR6-OADV25-G-SSS-C)	\$1,689.48	F2	2%	\$1,655.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	VROADV25GC-K	SEL VR6-OADV25-G-SSS-C)	\$1,499.71	F2	2%	\$1,469.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VROADV25PC	SEL VR6-OADV25-P-SSS-C)	\$1,719.00	F2	2%	\$1,684.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VROADV25PC-I	SEL VR6-OADV25-P-SSS-C)	\$2,011.23	F2	2%	\$1,971.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VROADV25PC-K	SEL VR6-OADV25-P-SSS-C)	\$1,785.32	F2	2%	\$1,749.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VROAMAD3GC	SEL VR-OAMAD3G-SSS-C)	\$831.60	F2	2%	\$814.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VROAMAD3GC-I	SEL VR-OAMAD3G-SSS-C)	\$972.97	F2	2%	\$953.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VROAMAD3GC-K	SEL VR-OAMAD3G-SSS-C)	\$863.68	F2	2%	\$846.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VROAMAD3PC	SEL VR-OAMAD3P-SSS-C)	\$990.00	F2	2%	\$970.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VROAMAD3PC-I	SEL VR-OAMAD3P-SSS-C)	\$1,158.30	F2	2%	\$1,135.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VROAMAD3PC-K	SEL VR-OAMAD3P-SSS-C)	\$1,028.19	F2	2%	\$1,007.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VROAMADGC	SEL VR-OAMAD-G-SSS-C)	\$315.00	F2	2%	\$308.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VROAMADGC-I	SEL VR-OAMAD-G-SSS-C)	\$368.55	F2	2%	\$361.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VROAMADGC-K	SEL VR-OAMAD-G-SSS-C)	\$327.15	F2	2%	\$320.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VROAMADPC	SEL VR-OAMAD-P-SSS-C)	\$375.00	F2	2%	\$367.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VROAMADPC-I	SEL VR-OAMAD-P-SSS-C)	\$438.75	F2	2%	\$429.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VROAMADPC-K	SEL VR-OAMAD-P-SSS-C)	\$389.47	F2	2%	\$381.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VROENT253GC	SEL VR6-OENT25-3G-SSS-C)	\$9,633.00	F2	2%	\$9,440.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VROENT253GC-I	SEL VR6-OENT25-3G-SSS-C)	\$11,271.03	F2	2%	\$11,045.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VROENT253GC-K	SEL VR6-OENT25-3G-SSS-C)	\$10,005.00	F2	2%	\$9,804.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VROENT253PC	SEL VR6-OENT25-3P-SSS-C)	\$11,468.00	F2	2%	\$11,238.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VROENT253PC-I	SEL VR6-OENT25-3P-SSS-C)	\$13,417.75	F2	2%	\$13,149.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VROENT253PC-K	SEL VR6-OENT25-3P-SSS-C)	\$11,910.58	F2	2%	\$11,672.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VROENT25GC	SEL VR6-OENT25-G-SSS-C)	\$3,649.00	F2	2%	\$3,576.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VROENT25GC-I	SEL VR6-OENT25-G-SSS-C)	\$4,269.33	F2	2%	\$4,183.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VROENT25GC-K	SEL VR6-OENT25-G-SSS-C)	\$3,789.77	F2	2%	\$3,713.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VROENT25PC	SEL VR6-OENT25-P-SSS-C)	\$4,344.00	F2	2%	\$4,257.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VROENT25PC-I	SEL VR6-OENT25-P-SSS-C)	\$5,082.48	F2	2%	\$4,980.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VROENT25PC-K	SEL VR6-OENT25-P-SSS-C)	\$4,511.59	F2	2%	\$4,421.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VROSTD253GC	SEL VR6-OSTD25-3G-SSS-C)	\$1,732.00	F2	2%	\$1,697.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VROSTD253GC-I	SEL VR6-OSTD25-3G-SSS-C)	\$2,026.25	F2	2%	\$1,985.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VROSTD253GC-K	SEL VR6-OSTD25-3G-SSS-C)	\$1,798.66	F2	2%	\$1,762.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VROSTD253PC	SEL VR6-OSTD25-3P-SSS-C)	\$2,062.00	F2	2%	\$2,020.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VROSTD253PC-I	SEL VR6-OSTD25-3P-SSS-C)	\$2,412.35	F2	2%	\$2,364.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VROSTD253PC-K	SEL VR6-OSTD25-3P-SSS-C)	\$2,141.38	F2	2%	\$2,098.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VROSTD25GC	SEL VR6-OSTD25-G-SSS-C)	\$656.00	F2	2%	\$642.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VROSTD25GC-I	SEL VR6-OSTD25-G-SSS-C)	\$767.52	F2	2%	\$752.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VROSTD25GC-K	SEL VR6-OSTD25-G-SSS-C)	\$681.31	F2	2%	\$667.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VROSTD25PC	SEL VR6-OSTD25-P-SSS-C)	\$781.00	F2	2%	\$765.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VROSTD25PC-I	SEL VR6-OSTD25-P-SSS-C)	\$913.77	F2	2%	\$895.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VROSTD25PC-K	SEL VR6-OSTD25-P-SSS-C)	\$811.13	F2	2%	\$794.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6DT100VM3GC	SEL VS6-DT100VM-3G-SSS-C)	\$4,435.20	F2	2%	\$4,346.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6DT100VM3GC-I	SEL VS6-DT100VM-3G-SSS-C)	\$5,189.18	F2	2%	\$5,085.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6DT100VM3GC-K	SEL VS6-DT100VM-3G-SSS-C)	\$4,826.70	F2	2%	\$4,730.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6DT100VM3PC	SEL VS6-DT100VM-3P-SSS-C)	\$5,280.00	F2	2%	\$5,174.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6DT100VM3PC-I	SEL VS6-DT100VM-3P-SSS-C)	\$6,177.60	F2	2%	\$6,054.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6DT100VM3PC-K	SEL VS6-DT100VM-3P-SSS-C)	\$5,746.07	F2	2%	\$5,631.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6DT100VMGC	SEL VS6-DT100VM-G-SSS-C)	\$1,680.00	F2	2%	\$1,646.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6DT100VMGC-I	SEL VS6-DT100VM-G-SSS-C)	\$1,965.60	F2	2%	\$1,926.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6DT100VMGC-K	SEL VS6-DT100VM-G-SSS-C)	\$1,828.29	F2	2%	\$1,791.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6DT100VMPC	SEL VS6-DT100VM-P-SSS-C)	\$2,000.00	F2	2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6DT100VMPC-I	SEL VS6-DT100VM-P-SSS-C)	\$2,340.00	F2	2%	\$2,293.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6DT100VMPC-K	SEL VS6-DT100VM-P-SSS-C)	\$2,176.54	F2	2%	\$2,133.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6EPL3GC	SEL VS6-EPL-3G-SSS-C)	\$1,937.76	F2	2%	\$1,899.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6EPL3GC-I	SEL VS6-EPL-3G-SSS-C)	\$2,267.18	F2	2%	\$2,221.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6EPL3GC-K	SEL VS6-EPL-3G-SSS-C)	\$2,108.81	F2	2%	\$2,066.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6EPL3PC	SEL VS6-EPL-3P-SSS-C)	\$2,307.36	F2	2%	\$2,261.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6EPL3PC-I	SEL VS6-EPL-3P-SSS-C)	\$2,699.61	F2	2%	\$2,645.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6EPL3PC-K	SEL VS6-EPL-3P-SSS-C)	\$2,511.04	F2	2%	\$2,460.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6EPLAK3GC	SEL VS6-EPL-AK-3G-SSS-C)	\$14,955.60	F2	2%	\$14,656.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6EPLAK3GC-I	SEL VS6-EPL-AK-3G-SSS-C)	\$17,498.05	F2	2%	\$17,148.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6EPLAK3GC-K	SEL VS6-EPL-AK-3G-SSS-C)	\$16,275.74	F2	2%	\$15,950.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6EPLAK3PC	SEL VS6-EPL-AK-3P-SSS-C)	\$17,806.80	F2	2%	\$17,450.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6EPLAK3PC-I	SEL VS6-EPL-AK-3P-SSS-C)	\$20,833.96	F2	2%	\$20,417.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6EPLAK3PC-K	SEL VS6-EPL-AK-3P-SSS-C)	\$19,378.62	F2	2%	\$18,991.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6EPLAKGC	SEL VS6-EPL-AK-G-SSS-C)	\$5,665.00	F2	2%	\$5,551.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6EPLAKGC-I	SEL VS6-EPL-AK-G-SSS-C)	\$6,628.05	F2	2%	\$6,495.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6EPLAKGC-K	SEL VS6-EPL-AK-G-SSS-C)	\$6,165.05	F2	2%	\$6,041.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6EPLAKPC	SEL VS6-EPL-AK-P-SSS-C)	\$6,745.00	F2	2%	\$6,610.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6EPLAKPC-I	SEL VS6-EPL-AK-P-SSS-C)	\$7,891.65	F2	2%	\$7,733.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6EPLAKPC-K	SEL VS6-EPL-AK-P-SSS-C)	\$7,340.38	F2	2%	\$7,193.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6EPLGC	SEL VS6-EPL-G-SSS-C)	\$734.00	F2	2%	\$719.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6EPLGC-I	SEL VS6-EPL-G-SSS-C)	\$858.78	F2	2%	\$841.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6EPLGC-K	SEL VS6-EPL-G-SSS-C)	\$798.79	F2	2%	\$782.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6EPLPC	SEL VS6-EPL-P-SSS-C)	\$874.00	F2	2%	\$856.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6EPLPC-I	SEL VS6-EPL-P-SSS-C)	\$1,022.58	F2	2%	\$1,002.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6EPLPC-K	SEL VS6-EPL-P-SSS-C)	\$951.15	F2	2%	\$932.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6ESPKIT3GC	SEL VS6-ESP-KIT-3G-SSS-C)	\$2,492.16	F2	2%	\$2,442.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6ESPKIT3GC-I	SEL VS6-ESP-KIT-3G-SSS-C)	\$2,492.16	F2	2%	\$2,442.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6ESPKIT3GC-K	SEL VS6-ESP-KIT-3G-SSS-C)	\$2,712.15	F2	2%	\$2,657.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6ESPKIT3PC	SEL VS6-ESP-KIT-3P-SSS-C)	\$2,967.36	F2	2%	\$2,908.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	V56ESPKIT3PC-I	SEL V56-ESP-KIT-3P-SSS-C)	\$2,967.36	F2	2%	\$2,908.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56ESPKIT3PC-K	SEL V56-ESP-KIT-3P-SSS-C)	\$3,229.29	F2	2%	\$3,164.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56ESPKITGC	SEL V56-ESP-KIT-G-SSS-C)	\$944.00	F2	2%	\$925.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56ESPKITGC-I	SEL V56-ESP-KIT-G-SSS-C)	\$944.00	F2	2%	\$925.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56ESPKITGC-K	SEL V56-ESP-KIT-G-SSS-C)	\$1,027.33	F2	2%	\$1,006.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56ESPKITPC	SEL V56-ESP-KIT-P-SSS-C)	\$1,124.00	F2	2%	\$1,101.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56ESPKITPC-I	SEL V56-ESP-KIT-P-SSS-C)	\$1,124.00	F2	2%	\$1,101.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56ESPKITPC-K	SEL V56-ESP-KIT-P-SSS-C)	\$1,223.22	F2	2%	\$1,198.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56OEPL3GC	SEL V56-OEPL-3G-SSS-C)	\$2,436.72	F2	2%	\$2,387.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56OEPL3GC-I	SEL V56-OEPL-3G-SSS-C)	\$2,850.96	F2	2%	\$2,793.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56OEPL3GC-K	SEL V56-OEPL-3G-SSS-C)	\$2,530.73	F2	2%	\$2,480.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56OEPL3PC	SEL V56-OEPL-3P-SSS-C)	\$2,901.36	F2	2%	\$2,843.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56OEPL3PC-I	SEL V56-OEPL-3P-SSS-C)	\$3,394.59	F2	2%	\$3,326.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56OEPL3PC-K	SEL V56-OEPL-3P-SSS-C)	\$3,013.29	F2	2%	\$2,953.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56OEPLGC	SEL V56-OEPL-G-SSS-C)	\$923.00	F2	2%	\$904.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56OEPLGC-I	SEL V56-OEPL-G-SSS-C)	\$1,079.91	F2	2%	\$1,058.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56OEPLGC-K	SEL V56-OEPL-G-SSS-C)	\$958.61	F2	2%	\$939.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56OEPLPC	SEL V56-OEPL-P-SSS-C)	\$1,099.00	F2	2%	\$1,077.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56OEPLPC-I	SEL V56-OEPL-P-SSS-C)	\$1,285.83	F2	2%	\$1,260.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56OEPLPC-K	SEL V56-OEPL-P-SSS-C)	\$1,141.40	F2	2%	\$1,118.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56RBADV253GC	SEL V56-RBADV25-3G-SSS-C)	\$2,494.80	F2	2%	\$2,444.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56RBADV253GC-I	SEL V56-RBADV25-3G-SSS-C)	\$2,918.92	F2	2%	\$2,860.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56RBADV253GC-K	SEL V56-RBADV25-3G-SSS-C)	\$2,715.02	F2	2%	\$2,660.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56RBADV253PC	SEL V56-RBADV25-3P-SSS-C)	\$2,970.00	F2	2%	\$2,910.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56RBADV253PC-I	SEL V56-RBADV25-3P-SSS-C)	\$3,474.90	F2	2%	\$3,405.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56RBADV253PC-K	SEL V56-RBADV25-3P-SSS-C)	\$3,232.17	F2	2%	\$3,167.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56RBADV25GC	SEL V56-RBADV25-G-SSS-C)	\$945.00	F2	2%	\$926.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56RBADV25GC-I	SEL V56-RBADV25-G-SSS-C)	\$1,105.65	F2	2%	\$1,083.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56RBADV25GC-K	SEL V56-RBADV25-G-SSS-C)	\$1,028.41	F2	2%	\$1,007.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56RBADV25PC	SEL V56-RBADV25-P-SSS-C)	\$1,125.00	F2	2%	\$1,102.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56RBADV25PC-I	SEL V56-RBADV25-P-SSS-C)	\$1,316.25	F2	2%	\$1,289.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56RBADV25PC-K	SEL V56-RBADV25-P-SSS-C)	\$1,224.31	F2	2%	\$1,199.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56RBSTD253GC	SEL V56-RBSTD25-3G-SSS-C)	\$1,663.20	F2	2%	\$1,629.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56RBSTD253GC-I	SEL V56-RBSTD25-3G-SSS-C)	\$1,945.94	F2	2%	\$1,907.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56RBSTD253GC-K	SEL V56-RBSTD25-3G-SSS-C)	\$1,810.01	F2	2%	\$1,773.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56RBSTD253PC	SEL V56-RBSTD25-3P-SSS-C)	\$1,980.00	F2	2%	\$1,940.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56RBSTD253PC-I	SEL V56-RBSTD25-3P-SSS-C)	\$2,316.60	F2	2%	\$2,270.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56RBSTD253PC-K	SEL V56-RBSTD25-3P-SSS-C)	\$2,154.77	F2	2%	\$2,111.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56RBSTD25GC	SEL V56-RBSTD25-G-SSS-C)	\$630.00	F2	2%	\$617.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56RBSTD25GC-I	SEL V56-RBSTD25-G-SSS-C)	\$737.10	F2	2%	\$722.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56RBSTD25GC-K	SEL V56-RBSTD25-G-SSS-C)	\$685.61	F2	2%	\$671.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56RBSTD25PC	SEL V56-RBSTD25-P-SSS-C)	\$750.00	F2	2%	\$735.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56RBSTD25PC-I	SEL V56-RBSTD25-P-SSS-C)	\$877.50	F2	2%	\$859.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56RBSTD25PC-K	SEL V56-RBSTD25-P-SSS-C)	\$816.20	F2	2%	\$799.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56STD3GC	SEL V56-STD-3G-SSS-C)	\$720.72	F2	2%	\$706.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56STD3GC-I	SEL V56-STD-3G-SSS-C)	\$843.24	F2	2%	\$826.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56STD3GC-K	SEL V56-STD-3G-SSS-C)	\$784.33	F2	2%	\$768.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56STD3PC	SEL V56-STD-3P-SSS-C)	\$852.72	F2	2%	\$835.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56STD3PC-I	SEL V56-STD-3P-SSS-C)	\$997.68	F2	2%	\$977.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56STD3PC-K	SEL V56-STD-3P-SSS-C)	\$927.99	F2	2%	\$909.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56STDAK3GC	SEL V56-STD-AK-3G-SSS-C)	\$6,639.60	F2	2%	\$6,506.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56STDAK3GC-I	SEL V56-STD-AK-3G-SSS-C)	\$7,768.33	F2	2%	\$7,612.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56STDAK3GC-K	SEL V56-STD-AK-3G-SSS-C)	\$7,225.68	F2	2%	\$7,081.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56STDAK3PC	SEL V56-STD-AK-3P-SSS-C)	\$7,920.00	F2	2%	\$7,761.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56STDAK3PC-I	SEL V56-STD-AK-3P-SSS-C)	\$9,266.40	F2	2%	\$9,081.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56STDAK3PC-K	SEL V56-STD-AK-3P-SSS-C)	\$8,619.11	F2	2%	\$8,446.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56STDAKGC	SEL V56-STD-AK-G-SSS-C)	\$2,515.00	F2	2%	\$2,464.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56STDAKGC-I	SEL V56-STD-AK-G-SSS-C)	\$2,942.55	F2	2%	\$2,883.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56STDAKGC-K	SEL V56-STD-AK-G-SSS-C)	\$2,737.00	F2	2%	\$2,682.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56STDAKPC	SEL V56-STD-AK-P-SSS-C)	\$3,000.00	F2	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56STDAKPC-I	SEL V56-STD-AK-P-SSS-C)	\$3,510.00	F2	2%	\$3,439.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56STDAKPC-K	SEL V56-STD-AK-P-SSS-C)	\$3,264.81	F2	2%	\$3,199.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56STDGC	SEL V56-STD-G-SSS-C)	\$273.00	F2	2%	\$267.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56STDGC-I	SEL V56-STD-G-SSS-C)	\$319.41	F2	2%	\$313.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56STDGC-K	SEL V56-STD-G-SSS-C)	\$297.10	F2	2%	\$291.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56STDPC	SEL V56-STD-P-SSS-C)	\$323.00	F2	2%	\$316.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56STDPC-I	SEL V56-STD-P-SSS-C)	\$377.91	F2	2%	\$370.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V56STDPC-K	SEL V56-STD-P-SSS-C)	\$351.51	F2	2%	\$344.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VTELCLDDGC	SEL V-TEL-CLD-D-G-C)	\$12.00	F2	2%	\$11.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VTELCLDDGC-I	SEL V-TEL-CLD-D-G-C)	\$12.00	F2	2%	\$11.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VTELCLDDGC-K	SEL V-TEL-CLD-D-G-C)	\$13.00	F2	2%	\$12.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VTELCLDDPC	SEL V-TEL-CLD-D-P-C)	\$13.00	F2	2%	\$12.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VTELCLDDPC-I	SEL V-TEL-CLD-D-P-C)	\$13.00	F2	2%	\$12.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VTELCLDDPC-K	SEL V-TEL-CLD-D-P-C)	\$11.22	F2	2%	\$11.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VTELD3GC	SEL V-TEL-SSS-D-3G-C)	\$10.56	F2	2%	\$10.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VTELD3GC-I	SEL V-TEL-SSS-D-3G-C)	\$10.56	F2	2%	\$10.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VTELD3GC-K	SEL V-TEL-SSS-D-3G-C)	\$9.10	F2	2%	\$8.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VTELD3PC	SEL V-TEL-SSS-D-3P-C)	\$13.20	F2	2%	\$12.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VTELD3PC-I	SEL V-TEL-SSS-D-3P-C)	\$13.20	F2	2%	\$12.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VTELD3PC-K	SEL V-TEL-SSS-D-3P-C)	\$11.37	F2	2%	\$11.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	VTELDGC	SEL V-TEL-SSS-D-G-C)	\$4.00	F2	2%	\$3.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VTELDGC-I	SEL V-TEL-SSS-D-G-C)	\$4.00	F2	2%	\$3.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VTELDGC-K	SEL V-TEL-SSS-D-G-C)	\$3.45	F2	2%	\$3.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VTELDIDDGC	SEL V-TEL-DLD-D-G-C)	\$24.00	F2	2%	\$23.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VTELDIDDGC-I	SEL V-TEL-DLD-D-G-C)	\$24.00	F2	2%	\$23.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VTELDIDDGC-K	SEL V-TEL-DLD-D-G-C)	\$20.63	F2	2%	\$20.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VTELDDDDPC	SEL V-TEL-DLD-D-P-C)	\$25.00	F2	2%	\$24.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VTELDDDDPC-I	SEL V-TEL-DLD-D-P-C)	\$25.00	F2	2%	\$24.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VTELDDDDPC-K	SEL V-TEL-DLD-D-P-C)	\$21.55	F2	2%	\$21.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VTELDPC	SEL V-TEL-SSS-D-P-C)	\$5.00	F2	2%	\$4.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VTELDPC-I	SEL V-TEL-SSS-D-P-C)	\$5.00	F2	2%	\$4.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VTELDPC-K	SEL V-TEL-SSS-D-P-C)	\$4.30	F2	2%	\$4.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VTSOP1YCV2-I	SEL V-TCSBOP-DEV1Y-C)	\$12.00	F2	2%	\$11.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VTSOPDE1YC	SEL V-TCSBOP-DEV1Y-C)	\$12.00	F2	2%	\$11.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VVIDD3GC	SEL V-VID-SSS-D-3G-C)	\$15.84	F2	2%	\$15.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VVIDD3GC-I	SEL V-VID-SSS-D-3G-C)	\$15.84	F2	2%	\$15.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VVIDD3GC-K	SEL V-VID-SSS-D-3G-C)	\$13.64	F2	2%	\$13.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VVIDD3PC	SEL V-VID-SSS-D-3P-C)	\$21.12	F2	2%	\$20.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VVIDD3PC-I	SEL V-VID-SSS-D-3P-C)	\$21.12	F2	2%	\$20.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VVIDD3PC-K	SEL V-VID-SSS-D-3P-C)	\$18.19	F2	2%	\$17.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VVIDDGC	SEL V-VID-SSS-D-G-C)	\$6.00	F2	2%	\$5.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VVIDDGC-I	SEL V-VID-SSS-D-G-C)	\$6.00	F2	2%	\$5.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VVIDDGC-K	SEL V-VID-SSS-D-G-C)	\$5.17	F2	2%	\$5.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VVIDDPC	SEL V-VID-SSS-D-P-C)	\$8.00	F2	2%	\$7.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VVIDDPC-I	SEL V-VID-SSS-D-P-C)	\$8.00	F2	2%	\$7.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VVIDDPC-K	SEL V-VID-SSS-D-P-C)	\$6.89	F2	2%	\$6.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAADU3GC	SEL V-WOA-AD-SSS-U-3G-C)	\$89.76	F2	2%	\$87.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAADU3GC-I	SEL V-WOA-AD-SSS-U-3G-C)	\$93.80	F2	2%	\$91.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAADU3GC-K	SEL V-WOA-AD-SSS-U-3G-C)	\$88.89	F2	2%	\$87.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAADU3PC	SEL V-WOA-AD-SSS-U-3P-C)	\$105.60	F2	2%	\$103.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAADU3PC-I	SEL V-WOA-AD-SSS-U-3P-C)	\$110.35	F2	2%	\$108.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAADU3PC-K	SEL V-WOA-AD-SSS-U-3P-C)	\$104.57	F2	2%	\$102.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAADUGC	SEL V-WOA-AD-SSS-U-G-C)	\$34.00	F2	2%	\$33.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAADUGC-I	SEL V-WOA-AD-SSS-U-G-C)	\$35.53	F2	2%	\$34.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAADUGC-K	SEL V-WOA-AD-SSS-U-G-C)	\$33.67	F2	2%	\$33.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAADUPC	SEL V-WOA-AD-SSS-U-P-C)	\$40.00	F2	2%	\$39.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAADUPC-I	SEL V-WOA-AD-SSS-U-P-C)	\$41.80	F2	2%	\$40.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAADUPC-K	SEL V-WOA-AD-SSS-U-P-C)	\$39.61	F2	2%	\$38.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAU3GC	SEL V-WOA-SSS-U-3G-C)	\$126.72	F2	2%	\$124.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAU3GC-I	SEL V-WOA-SSS-U-3G-C)	\$132.42	F2	2%	\$129.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAU3GC-K	SEL V-WOA-SSS-U-3G-C)	\$125.48	F2	2%	\$122.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAU3PC	SEL V-WOA-SSS-U-3P-C)	\$153.12	F2	2%	\$150.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAU3PC-I	SEL V-WOA-SSS-U-3P-C)	\$160.01	F2	2%	\$156.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAU3PC-K	SEL V-WOA-SSS-U-3P-C)	\$151.62	F2	2%	\$148.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAUGC	SEL V-WOA-SSS-U-G-C)	\$48.00	F2	2%	\$47.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAUGC-I	SEL V-WOA-SSS-U-G-C)	\$50.16	F2	2%	\$49.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAUGC-K	SEL V-WOA-SSS-U-G-C)	\$47.53	F2	2%	\$46.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAUPC	SEL V-WOA-SSS-U-P-C)	\$58.00	F2	2%	\$56.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAUPC-I	SEL V-WOA-SSS-U-P-C)	\$60.61	F2	2%	\$59.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAUPC-K	SEL V-WOA-SSS-U-P-C)	\$57.44	F2	2%	\$56.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOE10U3GC	SEL V-WOE-SSS-10U-3G-C)	\$3,215.52	F2	2%	\$3,151.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOE10U3GC-I	SEL V-WOE-SSS-10U-3G-C)	\$3,360.22	F2	2%	\$3,293.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOE10U3GC-K	SEL V-WOE-SSS-10U-3G-C)	\$3,184.11	F2	2%	\$3,120.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOE10U3PC	SEL V-WOE-SSS-10U-3P-C)	\$3,828.00	F2	2%	\$3,751.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOE10U3PC-I	SEL V-WOE-SSS-10U-3P-C)	\$4,000.26	F2	2%	\$3,920.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOE10U3PC-K	SEL V-WOE-SSS-10U-3P-C)	\$3,790.61	F2	2%	\$3,714.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOE10UGC	SEL V-WOE-SSS-10U-G-C)	\$1,218.00	F2	2%	\$1,193.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOE10UGC-I	SEL V-WOE-SSS-10U-G-C)	\$1,272.81	F2	2%	\$1,247.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOE10UGC-K	SEL V-WOE-SSS-10U-G-C)	\$1,206.10	F2	2%	\$1,181.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOE10UPC	SEL V-WOE-SSS-10U-P-C)	\$1,450.00	F2	2%	\$1,421.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOE10UPC-I	SEL V-WOE-SSS-10U-P-C)	\$1,515.25	F2	2%	\$1,484.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOE10UPC-K	SEL V-WOE-SSS-10U-P-C)	\$1,435.84	F2	2%	\$1,407.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOESU3GC	SEL V-WOES-SSS-U-3G-C)	\$42.24	F2	2%	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOESU3GC-I	SEL V-WOES-SSS-U-3G-C)	\$44.14	F2	2%	\$43.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOESU3GC-K	SEL V-WOES-SSS-U-3G-C)	\$41.83	F2	2%	\$40.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOESU3PC	SEL V-WOES-SSS-U-3P-C)	\$50.16	F2	2%	\$49.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOESU3PC-I	SEL V-WOES-SSS-U-3P-C)	\$52.42	F2	2%	\$51.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOESU3PC-K	SEL V-WOES-SSS-U-3P-C)	\$49.67	F2	2%	\$48.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOESUGC	SEL V-WOES-SSS-U-G-C)	\$16.00	F2	2%	\$15.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOESUGC-I	SEL V-WOES-SSS-U-G-C)	\$16.72	F2	2%	\$16.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOESUGC-K	SEL V-WOES-SSS-U-G-C)	\$15.84	F2	2%	\$15.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOESUPC	SEL V-WOES-SSS-U-P-C)	\$19.00	F2	2%	\$18.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOESUPC-I	SEL V-WOES-SSS-U-P-C)	\$19.86	F2	2%	\$19.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOESUPC-K	SEL V-WOES-SSS-U-P-C)	\$18.82	F2	2%	\$18.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOEU3GC	SEL V-WOE-SSS-U-3G-C)	\$32,155.20	F2	2%	\$31,512.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOEU3GC-I	SEL V-WOE-SSS-U-3G-C)	\$33,602.18	F2	2%	\$32,930.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOEU3GC-K	SEL V-WOE-SSS-U-3G-C)	\$31,841.09	F2	2%	\$31,204.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOEU3PC	SEL V-WOE-SSS-U-3P-C)	\$38,280.00	F2	2%	\$37,514.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOEU3PC-I	SEL V-WOE-SSS-U-3P-C)	\$40,002.60	F2	2%	\$39,202.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOEU3PC-K	SEL V-WOE-SSS-U-3P-C)	\$37,906.06	F2	2%	\$37,147.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VWUEUGC	SEL V-WOE-SSS-U-G-C)	\$12,180.00	F2	2%	\$11,936.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWUEUGC-I	SEL V-WOE-SSS-U-G-C)	\$12,728.10	F2	2%	\$12,473.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWUEUGC-K	SEL V-WOE-SSS-U-G-C)	\$12,061.02	F2	2%	\$11,819.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWUEUPC	SEL V-WOE-SSS-U-P-C)	\$14,500.00	F2	2%	\$14,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWUEUPC-I	SEL V-WOE-SSS-U-P-C)	\$15,152.50	F2	2%	\$14,849.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWUEUPC-K	SEL V-WOE-SSS-U-P-C)	\$14,358.36	F2	2%	\$14,071.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOSU3GC	SEL V-WOS-SSS-U-3G-C)	\$84.48	F2	2%	\$82.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOSU3GC-I	SEL V-WOS-SSS-U-3G-C)	\$88.28	F2	2%	\$86.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOSU3GC-K	SEL V-WOS-SSS-U-3G-C)	\$83.66	F2	2%	\$81.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOSU3PC	SEL V-WOS-SSS-U-3P-C)	\$100.32	F2	2%	\$98.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOSU3PC-I	SEL V-WOS-SSS-U-3P-C)	\$104.83	F2	2%	\$102.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOSU3PC-K	SEL V-WOS-SSS-U-3P-C)	\$99.34	F2	2%	\$97.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOSUGC	SEL V-WOS-SSS-U-G-C)	\$32.00	F2	2%	\$31.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOSUGC-I	SEL V-WOS-SSS-U-G-C)	\$33.44	F2	2%	\$32.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOSUGC-K	SEL V-WOS-SSS-U-G-C)	\$31.68	F2	2%	\$31.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOSUPC	SEL V-WOS-SSS-U-P-C)	\$38.00	F2	2%	\$37.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOSUPC-I	SEL V-WOS-SSS-U-P-C)	\$39.71	F2	2%	\$38.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOSUPC-K	SEL V-WOS-SSS-U-P-C)	\$37.63	F2	2%	\$36.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WS12PLAY3GC	SEL WS12-PLAY-3G-SSS-C)	\$81.84	F2	2%	\$80.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WS12PLAY3GC-I	SEL WS12-PLAY-3G-SSS-C)	\$83.48	F2	2%	\$81.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WS12PLAY3GC-K	SEL WS12-PLAY-3G-SSS-C)	\$69.48	F2	2%	\$68.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WS12-PLAY-3GSSSF	SEL: WS12-PLAY-3GSSSF	\$90.00	F2	2%	\$88.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WS12PLAY3PC	SEL WS12-PLAY-3P-SSS-C)	\$97.68	F2	2%	\$95.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WS12PLAY3PC-I	SEL WS12-PLAY-3P-SSS-C)	\$99.63	F2	2%	\$97.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WS12PLAY3PC-K	SEL WS12-PLAY-3P-SSS-C)	\$82.93	F2	2%	\$81.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WS12-PLAY-3PSSSF	SEL: WS12-PLAY-3PSSSF	\$107.00	F2	2%	\$104.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WS12PLAYGC	SEL WS12-PLAY-G-SSS-C)	\$31.00	F2	2%	\$30.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WS12PLAYGC-I	SEL WS12-PLAY-G-SSS-C)	\$31.62	F2	2%	\$30.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WS12PLAYGC-K	SEL WS12-PLAY-G-SSS-C)	\$26.32	F2	2%	\$25.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WS12-PLAY-G-SSSF	SEL: WS12-PLAY-G-SSSF	\$34.00	F2	2%	\$33.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WS12PLAYPC	SEL WS12-PLAY-P-SSS-C)	\$37.00	F2	2%	\$36.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WS12PLAYPC-I	SEL WS12-PLAY-P-SSS-C)	\$37.74	F2	2%	\$36.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WS12PLAYPC-K	SEL WS12-PLAY-P-SSS-C)	\$31.42	F2	2%	\$30.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WS12-PLAY-P-SSSF	SEL: WS12-PLAY-P-SSSF	\$41.00	F2	2%	\$40.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WS3GC	SEL WS-3G-SSS-C)	\$137.28	F2	2%	\$134.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WS3GC-I	SEL WS-3G-SSS-C)	\$140.03	F2	2%	\$137.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WS3GC-K	SEL WS-3G-SSS-C)	\$116.55	F2	2%	\$114.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WS3PC	SEL WS-3P-SSS-C)	\$163.68	F2	2%	\$160.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WS3PC-I	SEL WS-3P-SSS-C)	\$166.95	F2	2%	\$163.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WS3PC-K	SEL WS-3P-SSS-C)	\$138.97	F2	2%	\$136.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WSGC	SEL WS-G-SSS-C)	\$52.00	F2	2%	\$50.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WSGC-I	SEL WS-G-SSS-C)	\$53.04	F2	2%	\$51.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WSGC-K	SEL WS-G-SSS-C)	\$44.15	F2	2%	\$43.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WSPC	SEL WS-P-SSS-C)	\$62.00	F2	2%	\$60.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WSPC-I	SEL WS-P-SSS-C)	\$63.24	F2	2%	\$61.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WSPC-K	SEL WS-P-SSS-C)	\$52.64	F2	2%	\$51.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XAFS-MNT-060	SEL: Standard Support per Year	\$265.00	F2	2%	\$259.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XAFS-MNT-120	SEL: Standard Support per Year	\$238.00	F2	2%	\$233.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XAFS-MNT-1DY	SEL: Daily support - See Standard SLA	\$941.00	F2	2%	\$922.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XAFS-MNT-240	SEL: Standard Support per TB per Year	\$214.00	F2	2%	\$209.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XAFS-MNT-360	SEL: Standard Support per TB per Year	\$193.00	F2	2%	\$189.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XAFS-MNT-500	SEL: Standard Support per TB per Year	\$174.00	F2	2%	\$170.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XAFS-MNT-CLD	SEL: Standard Support per TB per Year	\$159.00	F2	2%	\$155.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XAFS-MNT-O5H	SEL: Standard Support per TB per Year	\$157.00	F2	2%	\$153.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-BASHW-001	BASIC HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRICE	\$0.00	G	14%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-ENHFW-001	ENHANCED HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRICE	\$0.00	G	14%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-ENHFWB-001	ENHANCED HARDWARE SUPPORT (ANDL) - REFER TO HW MODEL FOR MAINT PRICE	\$0.00	G	14%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-ENHFWK-001	ENHANCED HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRICE	\$0.00	G	14%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-PREHW-001	PREMIUM HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRICE	\$0.00	G	14%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-PREHWB-001	PREMIUM HARDWARE SUPPORT (ANDL) - REFER TO HW MODEL FOR MAINT PRICE	\$0.00	G	14%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-PREHWK-001	PREMIUM HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRICE	\$0.00	G	14%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-ENHFW-001	ENHANCED HARDWARE WARRANTY - REFER TO HW MODEL FOR WARRANTY PRICE	\$0.00	G	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	W-LTDHW-001	LIMITED HARDWARE WARRANTY - REFER TO HW MODEL FOR WARRANTY PRICE	\$0.00	G	14%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	WJ-ENHFW-001	ENHANCED HARDWARE SUPPORT - WARR UPG - REFER TO HW MODEL FOR WARRA	\$0.00	G	14%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	WJ-PREHW-001	PREMIUM HARDWARE SUPPORT - WARR UPG - REFER TO HW MODEL FOR WARRAN	\$0.00	G	14%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	WJ-PREHWB-001	PREMIUM HARDWARE SUPPORT-WARR UPG(ANDL) - REFER TO HW MODEL FOR WAI	\$0.00	G	14%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	WJ-PREHWK-01	PREMIUM HARDWARE SUPPORT - WARR UPG - REFER TO HW MODEL FOR WARRAN	\$0.00	G	14%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	WJ-SPMHW-E01	M HW AHR SVC PARTNER SPT-EXCPNTL WARRUPG - REFER TO HW MODEL FOR WAI	\$0.00	G	14%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-BASSW-011	BASIC SOFTWARE SUPPORT (PLATFORM/ELM) - REFER TO SW MODEL FOR MAINT P	\$0.00	H	36%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-ENHSW-001	ENHANCED SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$0.00	H	36%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-ENHSW-009	ENHANCED SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$0.00	H	36%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-ENHSW-011	ENHANCED SOFTWARE SUPPORT - PLATFORM/ELM - REFER TO SW MODEL FOR MA	\$0.00	H	36%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-ENHSWL-004	ENHANCED SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$0.00	H	36%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-ENHSWW-001	ENHANCED SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$0.00	H	36%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-PREAPL-G01	PREMIUM DCA APPLIANCE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$0.00	H	36%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-PRESW-001	PREMIUM SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$0.00	H	36%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-PRESW-009	PREMIUM SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$0.00	H	36%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-PRESW-011	PREMIUM SOFTWARE SUPPORT - PLATFORM/ELM - REFER TO SW MODEL FOR MAI	\$0.00	H	36%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-PRESW-014	PREMIUM SOFTWARE SUPPORT - OPEN/ELM - REFER TO SW MODEL FOR MAINT PRI	\$0.00	H	36%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-PRESW-G01	PREMIUM SOFTWARE SUPPORT (GP) - REFER TO SW MODEL FOR MAINT PRICE	\$0.00	H	36%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	M-PRESWK-001	PREMIUM SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$0.00	H	36%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-PRESWL-004	PREMIUM SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$0.00	H	36%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-PRESW-501	PREMIUM SOFTWARE SUPPORT-SUBSCRIPTION - REFER TO SW MODEL FOR MAINT	\$0.00	H	36%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-PRESWW-001	PREMIUM SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$0.00	H	36%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-BASSW-004	BASIC OPEN SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$0.00	H3	36%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-BASSWD-001	BASIC SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$0.00	H3	36%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-BASSWD-002	BASIC SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$0.00	H3	36%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-BASSWL-002	BASIC SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$0.00	H3	36%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-BASSWS-001	BASIC SOFTWARE SUPPORT - SUBSCRIPTION - REFER TO SW MODEL FOR MAINT PF	\$0.00	H3	36%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-ENHSW-004	ENHANCED OPEN SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$0.00	H3	36%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-ENHSWD-001	ENHANCED SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$0.00	H3	36%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-ENHSWD-002	ENHANCED SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$0.00	H3	36%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-ENHSWK-001	ENHANCED SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$0.00	H3	36%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-ENHSWL-002	ENHANCED SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$0.00	H3	36%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-ENHSWS-001	ENHANCED SOFTWARE SUPPORT - SUBSCRIPTION - REFER TO SW MODEL FOR MAI	\$0.00	H3	36%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-ESGSEP-401	S SW SVC PARTNER SPT-COMPLIANT - REFER TO SW MODEL FOR MAINT PRICE	\$0.00	H3	36%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-ESGSEP-402	S SW SVC PARTNER SPT-EXCEPTIONAL - REFER TO SW MODEL FOR MAINT PRICE	\$0.00	H3	36%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-ESGSEP-501	S SW SVC PARTNER SPT-NONCOMPLIANT - REFER TO SW MODEL FOR MAINT PRICE	\$0.00	H3	36%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-ESGSEP-502	S SW SVC PARTNER SPT-COMPLIANT - REFER TO SW MODEL FOR MAINT PRICE	\$0.00	H3	36%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-ESGSEP-503	S SW SVC PARTNER SPT-EXCEPTIONAL - REFER TO SW MODEL FOR MAINT PRICE	\$0.00	H3	36%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-ESGSEP-602	S SW SVC PARTNER SPT-COMPLIANT - REFER TO SW MODEL FOR MAINT PRICE	\$0.00	H3	36%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-ESGSEP-603	S SW SVC PARTNER SPT-EXCEPTIONAL - REFER TO SW MODEL FOR MAINT PRICE	\$0.00	H3	36%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-ESGSPC-410	PIXTOOLS SDK SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$0.00	H3	36%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-PRESW-004	PREMIUM SW SUPPORT - OPEN SW - REFER TO SW MODEL FOR MAINT PRICE	\$0.00	H3	36%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-PRESWD-001	PREMIUM SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$0.00	H3	36%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-PRESWD-002	PREMIUM SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$0.00	H3	36%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-PRESWL-002	PREMIUM SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$0.00	H3	36%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-PRESWS-001	PREMIUM SOFTWARE SUPPORT - SUBSCRIPTION - REFER TO SW MODEL FOR MAINT	\$0.00	H3	36%	\$0.00	\$0.00	\$0.00	\$0.00	N/A	N/A	N/A
5	M-SPMSW-001	M SW SVC PARTNER SPT-COMPLIANT - REFER TO SW MODEL FOR MAINT PRICE	\$0.00	H3	36%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-SPMSW-E01	M SW SVC PARTNER SPT-EXCEPTIONAL - REFER TO SW MODEL FOR MAINT PRICE	\$0.00	H3	36%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-SPMSWL-E01	M SW SVC PARTNER SPT-EXCEPTIONAL (BR) - REFER TO SW MODEL FOR MAINT PRI	\$0.00	H3	36%	\$0.00	\$0.00	\$0.00	\$0.00	N/A	N/A	N/A
5	M-SPSSWL-004	S SW SVC PARTNER SPT-COMPLIANT - REFER TO SW MODEL FOR MAINT PRICE	\$0.00	H3	36%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-SPSSWL-E04	S SW SVC PARTNER SPT-EXCEPTIONAL - REFER TO SW MODEL FOR MAINT PRICE	\$0.00	H3	36%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AVATD-TRN	ADDITIONAL TRAINING-DOM	\$5,000.00	I	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVATI-TRN	ADDITIONAL TRAINING-INTL	\$10,000.00	I	2%	\$9,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-1YRSCREDTU0001	1 Training Unit Valid 1 Year (S-Credit)	\$100.00	I	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CEALLSUBCUSEV	Collection Sub VILTS 5 Titles=UC	\$0.00	I	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ATPIEVNX	EMC ATP ONLY VNX UNIFIED STOR. IMPLEMENT	\$1,000.00	I	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ATPRIMPL	EMC ATP ONLY RECOVERPOINT IMPLEMENTATION	\$1,000.00	I	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ATVTG	ADVTG Col PtrONLY VILTS 25 Titles=UD	\$15,000.00	I	2%	\$14,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ATVTGPLUS	ADVTG+ Col PtrONLY VILTS 200 Titles=UD	\$25,000.00	I	2%	\$24,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-AVAMAROS	AVAMAR ONSITE TRAINING	\$24,000.00	I	2%	\$23,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-AVAXIADMIN	EMC Avamar Administration ValuePak	\$3,300.00	I	2%	\$3,234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-AVAXIADV	EMCIE-Avamar Inst-Led Partner ONLY	\$2,500.00	I	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-BCDIRREG	Bootcamp: Seat	\$100.00	I	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-BCONSITE	Bootcamp: Dedicated Class	\$100.00	I	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-BCSUBCUS01	Bootcamp: 1 Year Subscription	\$12,500.00	I	2%	\$12,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-BCTU0001	Bootcamp: 1 Training Unit	\$100.00	I	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-BCTU0100	Bootcamp: 100 Training Units	\$10,000.00	I	2%	\$9,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-BDSADMIN	Big Data Solution Admin ILT - OILT	\$2,000.00	I	2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-BDSADMINVILT	Big Data Solution Admin VILT	\$1,200.00	I	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-BDSPRCT	Big Data Solution in Practice ILT - OILT	\$3,000.00	I	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-BDSPRCTVILT	Big Data Solution in Practice VILT	\$1,800.00	I	2%	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-BRCDAFCAT	BROCADE ADV. FIBRE CHANNEL ADMIN	\$3,300.00	I	2%	\$3,234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-BRCDL2FCAT	BROCADE INTR. TO L2 FIBRE CHANNEL ADMIN	\$3,000.00	I	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-BRTU001	1 TRAINING UNIT VALID 1 YR (BRS0)	\$100.00	I	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-BRTU0055	55 Training Units Valid 1yr (BRS)	\$5,500.00	I	2%	\$5,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-BRTU0110	110 Training Units Valid 1yr (BRS)	\$11,000.00	I	2%	\$10,780.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-BRTU0300	300 Training Units Valid 1yr (BRS)	\$30,000.00	I	2%	\$29,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-BRTU050	50 TRAINING UNITS VALID 1YR (BRS0)	\$5,000.00	I	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-BRTU100	100 TRAINING UNITS VALID 1YR (BRS)	\$10,000.00	I	2%	\$9,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-BRTU250	250 TRAINING UNITS VALID 1 YR (BRS0)	\$25,000.00	I	2%	\$24,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-CAPONSITE	CAPT ONS TRN-PER DAY-TRN DEPT USE ONLY	\$5,200.00	I	2%	\$5,096.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-CAPTCLASS	CAPT CR/ONLINE TRN-TRN DEPT USE ONLY	\$770.00	I	2%	\$754.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-CAPTDEFR	CAPT PREPAID TRN-EXPIRE 1 YR FROM PUR	\$3,300.00	I	2%	\$3,234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-CAPTPKG100	CAPT TRN 100DY PKG-20% DISC-EXP 1Y F PUR	\$61,600.00	I	2%	\$60,368.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-CAPTPKG25	CAPT TRN 25DAY PKG-10% DISC-EXP 1Y F PUR	\$17,325.00	I	2%	\$16,978.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-CAPTPKG50	CAPT TRN 50DAY PKG-15% DISC-EXP 1Y F PUR	\$32,725.00	I	2%	\$32,070.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-CAPTTRNDEV	CAPTIVA TRAINING-REQUIRES A CUSTOM QUOTE	\$0.00	I	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-CAPTVLEXP	CAPT TRN TVL EXPENSES-TRN DEPT USE ONLY	\$0.00	I	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-CAPTVALPK	CAPT TRN 10DAY PKG-5% DISC-EXP 1Y F PUR	\$7,315.00	I	2%	\$7,168.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-CISCODCNI	CISCO SYS: IMP CISCO DATA CENTER NET	\$3,500.00	I	2%	\$3,430.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-CISCOICASN	IMPLEMENTING CISCO ADVANCED STORAGE NWKG	\$3,500.00	I	2%	\$3,430.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-CISCOICSNS	IMPLEMENTING CISCO STORAGE NWKG SOL.	\$3,500.00	I	2%	\$3,430.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-CISCOUCSI	CISCO SYS: DATA CENTER UNIFIED COMP IMP	\$3,500.00	I	2%	\$3,430.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-CLSECUREVALPAK	CloudLink SecureVM Value Pak	\$300.00	I	2%	\$294.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-CNCGDIRREG	CONCHANGO TRAINING ONLY	\$100.00	I	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-CNONSITE01	1 DAY ONSITE-MAX 12 STUDENTS MAINLAND CH	\$2,000.00	I	2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-CNONSITEBS	HALF-DAY ONSITE BASIC TRAINING-MAINLAND	\$600.00	I	2%	\$588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-CSUBVSBASE	Video ILT-Stream Corp Sub - Base=UD	\$60,000.00	I	2%	\$58,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CE-CSUBVSREFILL	Video ILT-Stream Corp Sub - Refill=UD	\$30,000.00	I	2%	\$29,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-DCSIPKG25	DCSI TRN 25DAY PKG-10% DISC-EXP 1Y F PUR	\$17,325.00	I	2%	\$16,978.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-DCSIPKG50	DCSI TRN 50DAY PKG-15% DISC-EXP 1Y F PUR	\$32,725.00	I	2%	\$32,070.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-DCTMCLASS	DCTM CR/ONLINE TRNING-TRN DEPT USE ONLY	\$770.00	I	2%	\$754.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-DCTMDEFR	DCTM PREPAID TRN-EXPIRES 1 YR FROM PUR	\$0.00	I	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-DCTMONSITE	DCTM ONS TRN-PER DAY-TRN DEPT USE ONLY	\$5,200.00	I	2%	\$5,096.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-DCTMPKG100	DCTM TRN 100DY PKG-20% DISC-EXP 1Y F PUR	\$61,600.00	I	2%	\$60,368.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-DCTMPKG25	DCTM TRN 25DAY PKG-10% DISC-EXP 1Y F PUR	\$17,325.00	I	2%	\$16,978.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-DCTMPKG50	DCTM TRN 50DAY PKG-15% DISC-EXP 1Y F PUR	\$32,725.00	I	2%	\$32,070.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-DCTMTRNDEV	DCTM CUSTOM TRN-REQUIRES A CUSTOM QUOTE	\$0.00	I	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-DCTMTVLEXP	DCTM TRN TRAVEL EXP-TRN DEPT USE ONLY	\$0.00	I	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-DCTMVALPK	DCTM TRN 10DAY PKG-5% DISC-EXP 1Y F PUR	\$7,315.00	I	2%	\$7,168.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-DCTMWBENT	DOCUMENTUM WEB-BASED TRAINING LICENSE	\$25,000.00	I	2%	\$24,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-DDSUBCUS01	CUSTOMER SUBSCRIPTION-1 PERSON 1 YEAR (D	\$12,500.00	I	2%	\$12,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-DIFFAVAMAR	EMC AVAMAR DIFFERENCES COURSE	\$1,000.00	I	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-DIFFCLNUNI	CLARIION AND UNISPHERE DIFFERENCES	\$1,000.00	I	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-DIFFVMAX	SYMMETRIX VMAX SERIES DIFFERENCES COURSE	\$2,000.00	I	2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-DIRREG-GP	GP HD DIRECT REGISTRATION	\$100.00	I	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-DLMONSITE	DLM ONSITE TRAINING	\$100.00	I	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-DPAOS	DPA ONSITE TRAINING	\$100.00	I	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-DPMSTAR	Data Protection & Management StarterKit	\$600.00	I	2%	\$588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-DSCICLASS	DCSI CR/ONLINE TRN-TRN DEPT USE ONLY	\$660.00	I	2%	\$646.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-DSCIDEFR	DCSI PREPAID TRN-EXPIRE 1 YR FROM PUR	\$0.00	I	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-DSCIELRN	DOCSCI ELEARNING	\$500.00	I	2%	\$490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-DSCIONSITE	DOCSCI ONSITE TRAINING-TRN DEPT USE ONLY	\$4,600.00	I	2%	\$4,508.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-DSCIPKG100	DCSI TRN 100DY PKG-20% DISC-EXP 1Y F PUR	\$52,800.00	I	2%	\$51,744.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-DSCIPKG20	DCSI TRN 20DAY PKG-10% DISC-EXP 1Y F PUR	\$11,880.00	I	2%	\$11,642.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-DSCIPKG40	DCSI TRN 40DAY PKG-15% DISC-EXP 1Y F PUR	\$22,440.00	I	2%	\$21,991.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-DSCITRNDEV	DCSI CUSTOM TRN-REQUIRES A CUSTOM QUOTE	\$0.00	I	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-DSCITVLEXP	DOCSCI TRN TRAVEL EXP-TRN DEPT USE ONLY	\$0.00	I	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-DSCIBWT1	DOCSCI WBTLIC1-100USR	\$110.00	I	2%	\$107.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-DSCIBWT2	DOCSCI WBTLIC101-999USR	\$80.00	I	2%	\$78.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-DSCIBWTENT	DOCSCI WEB-BASED TRAINING LICENSE	\$25,000.00	I	2%	\$24,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ECOLLCUS1	eLearning Collection Tier 1 Lmt 1000 =UD	\$55,000.00	I	2%	\$53,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ECOLLCUS2	eLearning Collection Tier 2 Lmt 1500 =UD	\$67,500.00	I	2%	\$66,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ECOLLCUS3	eLearning Collection Tier 3 Lmt 2000 =UD	\$80,000.00	I	2%	\$78,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ECSDCAA53	ECS Data Client Access Amazon S3	\$300.00	I	2%	\$294.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ECSDCAHDFS	ECS Data Client Access HDFS	\$300.00	I	2%	\$294.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ECSDCANFSV3	ECS Data Client Access NFSv3	\$300.00	I	2%	\$294.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ECSDCAOSW	ECS Data Client Access OpenStack Swift	\$300.00	I	2%	\$294.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ECSIMPLEMENT	ECS Implementation	\$2,000.00	I	2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ECSVALPAK	ECS Management and Monitoring	\$1,800.00	I	2%	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-EDISCLASS	SOURCEONE EDISCOVERY CR/ONL TRN PER DAY	\$770.00	I	2%	\$754.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-EDISONSITE	SOURCEONE EDISCOVERY ONSITE TRN PER DAY	\$6,000.00	I	2%	\$5,880.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-EDUCAREBR1	EduCare Tier1 Annual Membership BRS ONLY	\$25,000.00	I	2%	\$24,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-EDUCAREBR2	EduCare Tier2	\$15,000.00	I	2%	\$14,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-EDUCARESUB	EduCare Tier 1 Annual Membership	\$25,000.00	I	2%	\$24,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-EDUCARET2	EDUCARE TIER 2 ANNUAL MEMBERSHIP	\$15,000.00	I	2%	\$14,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-EHCIL1DAY	Enterprise Hybrid Cloud 1-day (100 TU)	\$10,000.00	I	2%	\$9,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-EHCIL3DAY	Enterprise Hybrid Cloud 3-day (300 TU)	\$30,000.00	I	2%	\$29,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-EHCIL5DAY	Enterprise Hybrid Cloud 5-day (470 TU)	\$47,000.00	I	2%	\$46,060.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ELP-VDC	VDC USAGE FEE FOR EMC LEARNING PARTNERS	\$0.00	I	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-EMCDCAIADM	INFORMATION AVAILABILITY EMCDCA VALUEPAK	\$5,000.00	I	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-EMCDCASNDM	STORAGE NETWORKING EMCDCA VALUEPAK	\$5,000.00	I	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-EMCPROEXVC	EMC PROVEN PROFESSIONAL EXAM VOUCHER	\$200.00	I	2%	\$196.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-EPROSTARBA	BR Sys&Arch VILTS 1 Title=UC	\$600.00	I	2%	\$588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ES1ONSITE	EMC SOURCEONE ONSITE TRAINING PER DAY	\$5,200.00	I	2%	\$5,096.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ESVLVDC01	INDIVIDUAL ESVL SESSION - 1 MONTH	\$800.00	I	2%	\$784.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ESVLVDC03	INDIVIDUAL ESVL MONTHLY SESSION - 3 MOS	\$2,300.00	I	2%	\$2,254.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ESVLVDC06	INDIVIDUAL ESVL MONTHLY SESSION - 6 MOS	\$4,400.00	I	2%	\$4,312.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ESVLVDC12	INDIVIDUAL ESVL MONTHLY SESSION - 12 MOS	\$8,200.00	I	2%	\$8,036.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-EVALPAKAPP	AppSync eValuePak	\$800.00	I	2%	\$784.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-EVALPAKBRS	BACKUP RECOVERY SYSTEMS EVALUEPAK	\$800.00	I	2%	\$784.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-EVALPAKISM	Info. Storage and Mgmt v2 eValuePak	\$800.00	I	2%	\$784.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-EVALPAKNXT	NXT Valpak	\$500.00	I	2%	\$490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-EVALPAKVNXE	VNXe eLearning ValuePak	\$500.00	I	2%	\$490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-EVALPAKVPLXVE	VPLEX VE eValuePak	\$500.00	I	2%	\$490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-EVPBRINTG	Backup Recov. Sol. Integration eValuePak	\$1,500.00	I	2%	\$1,470.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-EVPCLE2VNX	CELERRA TO VNX EVALUEPAK	\$800.00	I	2%	\$784.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-EVPCLE2VNX	CLARIION TO VNX EVALUEPAK	\$800.00	I	2%	\$784.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-FEDVRDIRREG	Federation V Resell: Seat	\$100.00	I	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-FEDVRONSITE	Federation V Resell: Dedicated Class	\$100.00	I	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-FEDVRSUBCUS01	Federation V Resell: 1 Year Subscription	\$12,500.00	I	2%	\$12,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-FEDVRTU0001	Federation V Resell: 1 Yr Training Unit	\$100.00	I	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-FEDVRTU0100	Federation V Resell: 100 Training Units	\$10,000.00	I	2%	\$9,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-FEDVDIRREG	Federation V VATC: Seat	\$100.00	I	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-FEDVONSITE	Federation V VATC: Dedicated Class	\$100.00	I	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-FEDVVSUBCUS01	Federation V VATC: 1 Year Subscription	\$12,500.00	I	2%	\$12,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-FEDVVTU0001	Federation V VATC: 1 Training Unit	\$100.00	I	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-FEDVVTU0100	Federation V VATC: 100 Training Units	\$10,000.00	I	2%	\$9,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CE-GPLUMOS	GP HD ONSITE TRAINING	\$100.00	I	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-GPTU0001	1 TRAINING UNIT VALID 1 YR (GREENPLUM)	\$100.00	I	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-GPTU0055	55 TRAINING UNITS VALID 1 YR (GREENPLUM)	\$5,500.00	I	2%	\$5,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-GPTU0110	110 TRAINING UNITS VALID 1 YR (GREENPLU)	\$11,000.00	I	2%	\$10,780.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-HKTWDIRREG	ONE STUDENT DIRECT REGISTRATION-HK/TW ON	\$500.00	I	2%	\$490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-IBIGDATABT	IntroDataScience-BizTran VILTS 1 Title=UC	\$200.00	I	2%	\$196.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ICLOUDBT	IntroCloudITaaS-BizTran VILTS 1 Title=UC	\$200.00	I	2%	\$196.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-IGDEFER12	IIG PREPAID TRN-EXPIRES 12 MO FROM PURCH	\$0.00	I	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-IGDEFER3	IIG PREPAID TRN-EXPIRES 3 MO FROM PURCH	\$0.00	I	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-IGDEFER6	IIG PREPAID TRN-EXPIRES 6 MO FROM PURCH	\$0.00	I	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-IGTRAIN	IIG TRAINING	\$0.00	I	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-IGTU0001	1 TRAINING UNIT VALID 1YR (IIG)	\$100.00	I	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ILCE-FEHC	EMCCE-Hybrid Cloud Sol Inst-Led PtrONLY	\$5,000.00	I	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ILIE-AVAE	EMCIE-Avamar Exp Inst-Led PartnerOnly	\$2,500.00	I	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ILIE-NW-E	EMCIE-NW Exp Inst-Led Partner ONLY	\$2,500.00	I	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ILIE-VMAX3	EMCIE-VMAX3 Inst-Led Partner Only	\$2,500.00	I	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ILPE-ISIL	EMCPE-ISIL INST-LED PARTNER ONLY	\$2,500.00	I	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ILPE-VMAX3	EMCPE-VMAX3 Inst-Led Partner Only	\$2,500.00	I	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ILPTSIO	ScaleIO ILT Partner Only	\$2,500.00	I	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ILPT-XIO	EMCPT-XtremIO Inst Led PartnerONLY	\$1,500.00	I	2%	\$1,470.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ILTA-BRSOL	EMCTA-BR SOL, INST-LED PARTNER ONLY	\$4,000.00	I	2%	\$3,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ILTA-CLN	EMCTA-CLN SOL, INST-LED PARTNER ONLY	\$4,000.00	I	2%	\$3,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ILTA-SBC	EMCTA-SYMM, SOL, INST-LED PARTNER ONLY	\$4,000.00	I	2%	\$3,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ILTA-VNX	EMCTA-VNX SOL, INST-LED PARTNERS ONLY	\$4,000.00	I	2%	\$3,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ILTBRSR	BACKUP-RECOVERY SYSTEMS & ARCH INST-LED	\$2,700.00	I	2%	\$2,646.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ILTBTCLOUD	CLOUD ITAAS FOR BIZ TRANSF. ILT	\$1,000.00	I	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ILTBTDATA	DATA SCIENCE FOR BIZ TRANSF. ILT	\$1,000.00	I	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ILTCIS	Cloud Infrastructure and Services v2 ILT	\$2,700.00	I	2%	\$2,646.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ILTDSBDA	Data Science and Big Data Analytics ILT	\$5,000.00	I	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ILTITAAS	IT-AS-A-SERVICE PLANNING AND DESIGN ILT	\$5,000.00	I	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ILTSONEEM	SourceOne Email Management ILT	\$3,000.00	I	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-INFRAATPKIT	INFRA ATP STUDENT DAY KIT FEE	\$100.00	I	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-INFRAATPVDC	INFRA ATP 1 DAY VDC USAGE FEE	\$250.00	I	2%	\$245.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-INFRRDIRREG	DIRECT REGISTRATION (INFRA)	\$100.00	I	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-INFRTC	TRAINING CONSULTANT FOR 1 DAY (INFRA)	\$1,650.00	I	2%	\$1,617.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-INFRTRCOST	INFRA TRAINING DELIVERY TRAVEL COST	\$0.00	I	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ISILONADMNAUSER	Isilon Administrators for NetApp Users	\$5,000.00	I	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ISTU0001	1 Training Unit Valid 1yr (Isilon)	\$100.00	I	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ISTU0055	55 Training Units Valid 1yr (Isilon)	\$5,500.00	I	2%	\$5,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ISTU0110	110 Training Units Valid 1yr (Isilon)	\$11,000.00	I	2%	\$10,780.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ISTU0300	300 Training Units Valid 1yr (Isilon)	\$30,000.00	I	2%	\$29,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-LGSUBCUS01	CUSTOMER SUB EXPIRE 1YR FROM INV DATE	\$12,500.00	I	2%	\$12,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-LGSUBCUS02	CUSTOMER SUB EXPIRE 2YR FROM INV DATE	\$22,000.00	I	2%	\$21,560.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-LGSUBCUSEL	ELEARNING SUB EXPIRE 1YR FROM INV DATE	\$2,000.00	I	2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-LGSUBCUSEV	Video Sub Expire 1yr VILTS 6 Titles=UC	\$5,000.00	I	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-LGSUBPNR01	Partner Subscription Expire 1yr from Inv	\$8,500.00	I	2%	\$8,330.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-LGTU30	30 Training Units Valid 1 year (BR)	\$9,395.00	I	2%	\$9,207.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-LGTVILTDXT	DISKXTENDER WINDOWS ADMIN-VILT	\$1,800.00	I	2%	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-MILESTU0001	1 Training Unit Valid 1 Year (MILES)	\$100.00	I	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-MILESTU0100	100 Training Units Valid 1 Year (MILES)	\$10,000.00	I	2%	\$9,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ODLCFD10	ODLC Foundation 12mo 10 Learners	\$50,000.00	I	2%	\$49,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ODLCFD100	ODLC Foundation 12mo 100 Learners	\$300,000.00	I	2%	\$294,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ODLCFD22	ODLC Foundation 12mo 22 Learners	\$100,000.00	I	2%	\$98,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ODLCFD50	ODLC Foundation 12mo 50 Learners	\$200,000.00	I	2%	\$196,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ODLCFDNLG	ODLC Foundation 12mo 480 Registrations	\$200,000.00	I	2%	\$196,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ODLCFDNMD	ODLC Foundation 12mo 220 Registrations	\$100,000.00	I	2%	\$98,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ODLCFDNSM	ODLC Foundation 12mo 100 Registrations	\$50,000.00	I	2%	\$49,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ODLCFDNXLG	ODLC Foundation 12mo 780 Registrations	\$300,000.00	I	2%	\$294,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-OLIE-AV	EMC Avamar Online Lab PARTNERS ONLY	\$600.00	I	2%	\$588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-OLIE-BR	NetWorker Online Lab PARTNERS ONLY	\$600.00	I	2%	\$588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-OLIE-DD	DATA DOMAIN IMP ONLINE LAB PARTNERS ONLY	\$600.00	I	2%	\$588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-OLIE-ISIL	ISILON IMP, ONLINE LAB PARTNERS ONLY	\$600.00	I	2%	\$588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-OLIE-RP	RecoverPoint Online Lab PARTNERS ONLY	\$600.00	I	2%	\$588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-OLIE-SBC	Symm, Sol, Online Lab PARTNERS ONLY	\$1,200.00	I	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-OLIE-VNX	VNX Imp, Online Lab PARTNERS ONLY	\$600.00	I	2%	\$588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-OLPT-XIO	XtremIO Online Lab PARTNERS ONLY	\$600.00	I	2%	\$588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ONSITE	EMC ONSITE TRAINING	\$100.00	I	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ONSITE-01	1-DAY ONSITE 12 STDNT MAX-SOW REQ (EMC)	\$15,800.00	I	2%	\$15,484.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ONSITE-02	2-DAY ONSITE 12 STDNT MAX-SOW REQ (EMC)	\$18,900.00	I	2%	\$18,522.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ONSITE-03	3-DAY ONSITE 12 STDNT MAX-SOW REQ (EMC)	\$25,200.00	I	2%	\$24,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ONSITE-04	4-DAY ONSITE 12 STDNT MAX-SOW REQ (EMC)	\$33,600.00	I	2%	\$32,928.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ONSITE-05	5-DAY ONSITE 12 STDNT MAX-SOW REQ (EMC)	\$42,000.00	I	2%	\$41,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ONSITECIS	Cloud Infra Services v2 Onsite	\$30,000.00	I	2%	\$29,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ONSITEIAD	IAD ONSITE	\$42,000.00	I	2%	\$41,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ONSITEISIL	Isilon Onsite Training	\$42,000.00	I	2%	\$41,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ONSITEISM	ISM ONSITE	\$30,000.00	I	2%	\$29,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ONSITESND	SND ONSITE	\$42,000.00	I	2%	\$41,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-OPENSUB2	Open Video Sub Exp 1yr VILTS 3 Titles=UC	\$2,200.00	I	2%	\$2,156.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-OSCCNDC	CISCO CCNDC ONSITE	\$37,500.00	I	2%	\$36,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-OSDCUCI	CISCO DCUCI ONSITE	\$40,000.00	I	2%	\$39,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CE-OSDCUFD	CISCO DCUFD ONSITE	\$40,000.00	I	2%	\$39,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-OSDCUFI	CISCO DCUFI ONSITE	\$40,000.00	I	2%	\$39,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-OSDSBDA	DSBDA ONSITE	\$42,000.00	I	2%	\$41,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-OSITAAS	ITAAS ONSITE	\$42,000.00	I	2%	\$41,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-OSVCLDDM	VLOUD DDM ONSITE	\$28,000.00	I	2%	\$27,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-OSVDCCI	VDCCI ONSITE	\$42,000.00	I	2%	\$41,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-OSVSPICM	VSPHERE ICM ONSITE	\$35,000.00	I	2%	\$34,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CEPASPRTOS	ONSITE TRAINING	\$100.00	I	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-PNHTEMEA	EMEA PARTNER NEW HIRE TRAINING WORKSHOP	\$1,900.00	I	2%	\$1,862.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-PSKT-LA	CUSTOMER EDUCATION KNOWLEDGE TRANSFER	\$8,000.00	I	2%	\$7,840.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-PTRCLNBC	CLARIION INTEG. & MGMT VILT PARTNER ONLY	\$500.00	I	2%	\$490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-PTRRPPD	RECOVERPOINT P & D INST-LED PARTNER ONLY	\$1,200.00	I	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-PTRSPCA2L	EMCCA 2 Levels Self-Paced Partners Only	\$700.00	I	2%	\$686.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-PTRSPCA2LM	EMCCA 2 Levels Self-Paced Partners Only	\$1,400.00	I	2%	\$1,372.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-PTRSPCA3L	EMCCA 3 Levels Self-Paced Partners Only	\$1,000.00	I	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-PTRSPCA3LM	EMCCA 3 Levels Self-Paced Partners Only	\$2,000.00	I	2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-PTRSPSCA2L	EMCCA 2 Level PtrONLY VILTS 2Titles=UC	\$1,200.00	I	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-PTRSPSCA3L	EMCCA 3 Level PtrONLY VILTS 3Titles=UC	\$1,700.00	I	2%	\$1,666.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-PTRVPLEXI	VPLEX IMPLEMENT INSTALLED PARTNER ONLY	\$2,500.00	I	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-RSATU0001	1 TRAINING UNIT VALID 1YR (RSA)	\$100.00	I	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-RTIADMILT	RTI Admin Instructor Led Training	\$2,000.00	I	2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-RTIDEVILT	RTI Developer Instructor Led Training	\$2,000.00	I	2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-S1CLASS	SOURCEONE CLASSROOM/ONLINE TRN PER DAY	\$770.00	I	2%	\$754.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SDSTU0001	1 Training Unit Valid 1 Year (SDS)	\$100.00	I	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SIOVXIMPLMGT	ScaleIO - VxRack Node Implement & Mgmt	\$5,000.00	I	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SMARTOS-02	2-DAY ONSITE 12 STDNT MAX-SOW REQ-SMARTS	\$18,900.00	I	2%	\$18,522.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SMARTOS-03	3-DAY ONSITE 12 STDNT MAX-SOW REQ-SMARTS	\$25,200.00	I	2%	\$24,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SMARTOS-04	4-DAY ONSITE 12 STDNT MAX-SOW REQ-SMARTS	\$33,600.00	I	2%	\$32,928.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SMARTOS-05	5-DAY ONSITE 12 STDNT MAX-SOW REQ-SMARTS	\$42,000.00	I	2%	\$41,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SMSUBCUS01	CUSTOMER SUB EXPIRE 1YR FROM INV DATE	\$12,500.00	I	2%	\$12,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SMSUBCUS02	CUSTOMER SUB EXPIRE 2YR FROM INV DATE	\$22,000.00	I	2%	\$21,560.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SMSUBCUSEL	ELEARNING SUB EXPIRE 1YR FROM INV DATE	\$2,000.00	I	2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SMSUBPNR01	PARTNER SUB - 1 PERSON; 1 YR (SMARTS)	\$9,000.00	I	2%	\$8,820.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPCE-FEHC	EMCCE-HybCldSol USB PtrONLY	\$1,200.00	I	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPIE-AVA	EMCIE-Avamar Self-Paced PARTNERS ONLY	\$1,200.00	I	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPIE-AVAE	EMCIE-Avamar Exp Spaced PARTNER ONLY	\$1,200.00	I	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPIE-BR	EMCIE-NetWorker Self-Paced Partner ONLY	\$1,200.00	I	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPIE-CLN	EMCIE-CLN SOL. SELF PACED PARTNERS ONLY	\$1,200.00	I	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPIE-DATD	EMCIE DataDomain Self-Paced Partner Only	\$1,200.00	I	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPIE-ISIL	EMCIE-ISIL Self-Paced Partner ONLY	\$1,200.00	I	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPIEOL-AV	Avamar S-Paced w/Olab PARTNERS ONLY	\$1,800.00	I	2%	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPIEOL-BR	NetWorker S-Paced w/Olab PARTNERS ONLY	\$1,800.00	I	2%	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPIEOL-DD	DATA DOMAIN S-PACED W/OLAB PARTNERS ONLY	\$1,800.00	I	2%	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPIEOL-ISI	ISILON IMP. S-PACED W/OLAB PARTNERS ONLY	\$1,800.00	I	2%	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPIEOL-RP	RecoverPt S-Paced w/Olab PARTNERS ONLY	\$1,800.00	I	2%	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPIEOL-SBC	Symm. Sol. S-Paced w/Olab PARTNERS ONLY	\$2,400.00	I	2%	\$2,352.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPIEOL-VNX	VNX Imp. S-Paced Inc. Olab PARTNERS ONLY	\$1,800.00	I	2%	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPIE-SBC	EMCIE-SYMM. SOL. SLF-PACED PARTNER ONLY	\$1,200.00	I	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPIE-SYME	EMCIE-SYM SOL EXP SPACED PARTNERONLY	\$1,200.00	I	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPIE-VMAX3	EMCIE-VMAX3 Self-Paced USB Ptr Only	\$1,200.00	I	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPIE-VNX	EMCIE-VNX IMP. SELF-PACED PARTNERS ONLY	\$1,200.00	I	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPIE-VNXE	EMCIE-VNX IMP EXP SPACED PARTNERONLY	\$1,200.00	I	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPIE-VPLEX	EMCIE-VPLEX Self-Paced Partner Only	\$1,200.00	I	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPLIE-CAS	EMCIE-CAS SELF-PACED PARTNERS ONLY	\$1,200.00	I	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPPE-ISIL	EMCPE ISILON SELF-PACED PARTNER ONLY	\$1,200.00	I	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPPE-VMAX3	EMCPE-VMAX3 S-Paced USB Partner Only	\$1,200.00	I	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPPE-VNX	EMCPE VNX SOL. SELF-PACED PARTNER ONLY	\$1,200.00	I	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSCE-FEHC	EMCCE-HybCldSol PtrONLY VILTS 2TITLES=UC	\$1,000.00	I	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSIE-AVA	EMCIE-Avamar PtrONLY VILTS 1 Title=UC	\$1,000.00	I	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSIE-AVAE	EMCIE-Avamar Ex PtrONLY VILTS 1Title=UC	\$1,000.00	I	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSIE-BR	EMCIE NetWorker PtrONLY VILTS 1 Title=UC	\$1,000.00	I	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSIE-CAS	EMCIE-CAS PtrONLY VILTS 1 Title=UC	\$1,000.00	I	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSIE-DATD	EMCIE DataDomain PtrONLY VILTS 1Title=UC	\$1,000.00	I	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSIE-ISIL	EMCIE-ISIL PtrONLY VILTS 1 Title=UC	\$1,000.00	I	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSIE-NW-E	EMCIE-NW Exp PtrONLY VILTS 1 Title=UC	\$1,000.00	I	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSIEOL-AV	Avamar w/Olab PtrONLY VILTS 1 Title=UC	\$1,600.00	I	2%	\$1,568.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSIEOL-BR	Networker w/OlabPtrONLY VILTS 1 Title=UC	\$1,600.00	I	2%	\$1,568.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSIEOL-DD	Data Domain Stream w/Olab PartnerONLY=UC	\$1,600.00	I	2%	\$1,568.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSIEOLISI	Isilon Imp w/OlabPtrONLY VILTS 1Title=UC	\$1,600.00	I	2%	\$1,568.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSIEOL-RP	RP w/Olab PartnerONLY VILTS 1 Title=UC	\$1,600.00	I	2%	\$1,568.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSIEOLRSE	RP/SE w/Olab PartnerONLY VILTS 1Title=UC	\$1,300.00	I	2%	\$1,274.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSIEOLSBC	Symm Sol w/Olab PtrONLY VILTS 1 Title=UC	\$2,200.00	I	2%	\$2,156.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSIEOLVNX	VNX Imp w/Olab PtrONLY VILTS 1 Title=UC	\$1,600.00	I	2%	\$1,568.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSIE-RP	EMCIE-RP PtrONLY VILTS 1 Title=UC	\$1,000.00	I	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSIE-RPSE	EMCIE-RPSE PtrONLY VILTS 1 Title=UC	\$1,000.00	I	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSIE-SBC	EMCIE-Symm Sol PtrONLY VILTS 2 Titles=UC	\$1,000.00	I	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSIE-SYME	EMCIE-SymSol Exp PtrONLY VILTS 1Title=UC	\$1,000.00	I	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSIE-VIPR	ViPR Imp PtrONLY VILTS 1 Title=UC	\$1,000.00	I	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSIE-VMAX3	EMCIE-VMAX3 Ptr Only VILTS 2TITLES=UC	\$1,000.00	I	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSIE-VNX	EMCIE-VNX Imp PtrONLY VILTS 1 Title=UC	\$1,000.00	I	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CE-SPSIE-VNXE	EMCIE-VNX ImpExp PRONLY VILTS 3Titles=UC	\$1,000.00	I	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSIEVPLEX	EMCIE-VPLEX PtrONLY VILTS 1 Title=UC	\$1,000.00	I	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSIE-XIOSOL	EMCIE-XtremIO PtrOnly VILTS 1 Title=UC	\$1,000.00	I	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSOLPT-XIO	XtremIO w/Olab PtrONLY VILTS 1 Title=UC	\$1,600.00	I	2%	\$1,568.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSPE-ISIL	EMCPE Isilon PtrONLY VILTS 1 Title=UC	\$1,000.00	I	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSPE-SYM	EMCPE-SYM Stream PartnerONLY=UC	\$1,000.00	I	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSPE-VMAX3	EMCPE-VMAX3 Ptr Only VILTS 1TITLE=UC	\$1,000.00	I	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSPE-VNX	EMCPE VNX Sol PtrONLY VILTS 1 Title=UC	\$1,000.00	I	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSPT-SCALEIO	EMCPT-ScaleIO PtrONLY VILTS 1 Title=UC	\$500.00	I	2%	\$490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSPT-XIO	EMCPT-XtremIO PtrONLY VILTS 1 Title=UC	\$1,000.00	I	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSTA-AVAILSOL	EMCTA-Avail Sol PtrOnly VILTS 1 Title=UC	\$1,000.00	I	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSTA-BR	EMCTA-BR Sol PtrONLY VILTS 2 Titles=UC	\$1,000.00	I	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSTA-ISIL	EMCTA-Isilon PtrONLY VILTS 1 Title=UC	\$1,000.00	I	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSTA-SBC	EMCTA Symm Sol PtrONLY VILTS 1 Title=UC	\$1,000.00	I	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSTA-SYME	EMCTA-Sym Exp SPaced Strm PartnerONLY=UC	\$1,000.00	I	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSTA-VMAX3	EMCTA-VMAX3 Ptr Only VILTS 2TITLES=UC	\$1,000.00	I	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSTA-VNX	EMCTA VNX Sol PtrONLY VILTS 2 Titles=UC	\$1,000.00	I	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSTA-VNXE	EMCTA-VNX Exp PtrONLY VILT 1 Title=UC	\$1,000.00	I	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSTA-XIOSOL	EMCTA-XtremIO PtrOnly VILTS 1 Title=UC	\$1,000.00	I	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPTA-ISIL	EMCTA ISILON SELF-PACED PARTNER ONLY	\$1,200.00	I	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPTA-SYME	EMCTA-Sym Sol Exp Spaced PartnerONLY	\$1,200.00	I	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPTA-VNX	EMCTA-VNX SOL SELF-PACED PARTNERS ONLY	\$1,200.00	I	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPTA-VNXE	EMCTA-VNX Sol Exp Spaced PartnerONLY	\$1,200.00	I	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SUBCUS01	CUSTOMER SUB EXPIRE 1YR FROM INV DATE	\$12,500.00	I	2%	\$12,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SUBCUS02	CUSTOMER SUB EXPIRE 2YR FROM INV DATE	\$22,000.00	I	2%	\$21,560.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SUBCUSELN	ELEARNING SUB EXPIRE 1YR FROM INV DATE	\$2,000.00	I	2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SUBCUSEV	Video Sub Expire 1yr VILTS 6 Titles=UC	\$5,000.00	I	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SUBPNR01	PARTNER SUB EXPIRE 1YR FROM INV DATE	\$9,000.00	I	2%	\$8,820.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SUBPNR02	PARTNER SUB EXPIRE 2YR FROM INV DATE	\$15,000.00	I	2%	\$14,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CETRUBCUSEV	MOJO PromoOnlyGFS ID ReqVILTS 6Titles=UC	\$2,500.00	I	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-TU0001	1 TRAINING UNITS VALID 1YR (EMC)	\$100.00	I	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-TU0050	50 TRAINING UNITS VALID 1YR	\$5,000.00	I	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-TU0055	55 TRAINING UNITS VALID 1YR (EMC)	\$5,500.00	I	2%	\$5,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-TU0100	100 TRAINING UNITS VALID 1YR (EMC)	\$10,000.00	I	2%	\$9,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-TU0110	110 TRAINING UNITS VALID 1YR (EMC)	\$11,000.00	I	2%	\$10,780.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-TU0250	250 TRAINING UNITS VALID 1YR	\$25,000.00	I	2%	\$24,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-TU0300	300 Training Units Valid 1yr (EMC)	\$30,000.00	I	2%	\$29,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-UNITYDD	Unity Deep Dive	\$4,000.00	I	2%	\$3,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-UNITYLRNCTR	Unity Learning Ctr Video 1 Title=UC	\$600.00	I	2%	\$588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALCE-CAS	PARTNER ONLY CAS PE VALUEPAK	\$2,500.00	I	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALCE-CLN	PARTNER ONLY CLARIION SOL PE VALUEPAK	\$2,500.00	I	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALCE-NS	PARTNER ONLY NAS PE VALUEPAK	\$2,500.00	I	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALCE-SYM	PARTNER ONLY Symmetrix PE ValuePak	\$4,000.00	I	2%	\$3,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALIE-CAS	EMCIE-CAS INSTRUCTOR-LED PARTNERS ONLY	\$2,500.00	I	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALIE-CLN	EMCIE-CLN SOL INST-LED PARTNER ONLY	\$2,500.00	I	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALIE-DATD	EMCIE Data Domain Inst-Led Partner Only	\$2,000.00	I	2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALIE-ISIL	EMCIE ISILON INST-LED PARTNER ONLY	\$2,500.00	I	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALIE-RP	EMCIE-RP Instructor-Led Partner ONLY	\$2,000.00	I	2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALIE-SBC	EMCIE SYMM SOL INST-LED PARTNER ONLY	\$4,000.00	I	2%	\$3,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALIE-SYME	EMCIE SYM SOL EXP INST-LED PARTNER ONLY	\$2,000.00	I	2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALIE-VIPR	ViPR Imp Inst-Led PartnerOnly	\$1,500.00	I	2%	\$1,470.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALIE-VNX	EMCIE-VNX SOL INST-LED PARTNERS ONLY	\$2,500.00	I	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALIE-VNXE	EMCIE-VNX SOL EXP INST-LED PARTNERS ONLY	\$4,000.00	I	2%	\$3,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALIEVPLEX	EMCIE-VPLEX Inst-Led PARTNER ONLY	\$2,500.00	I	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALIE-XIOSOL	EMCIE-XtremIO Inst-Led PartnerOnly	\$2,000.00	I	2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKATMS	ATMOS VALUEPAK	\$2,000.00	I	2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKAX	CLARIION AX SERIES ELEARNING VALUEPAK	\$300.00	I	2%	\$294.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKBC	BUS. CONT FOR SYMMETRIX VALUEPAK	\$5,500.00	I	2%	\$5,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKBR	NetWorker ValuePak	\$5,000.00	I	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKCBC	CLARIION BUSINESS CONTINUITY VALUEPAK	\$5,500.00	I	2%	\$5,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKCC	CONTROLCENTER VALUEPAK	\$5,500.00	I	2%	\$5,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKCLN	CLARIION MANAGEMENT VALUEPAK	\$4,400.00	I	2%	\$4,312.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKDD	Data Domain ValuePak	\$4,400.00	I	2%	\$4,312.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKDLM	DISK LIBRARY FOR MAINFRAME VALUEPAK	\$2,000.00	I	2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKDPA	DATA PROTECTION ADVISOR (DPA) VALUEPAK	\$3,000.00	I	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKDPROA	Data Protection Advisor 6.x ValuePak	\$5,000.00	I	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKDSAA	Advanced Analytics DSBD ValuePak	\$5,000.00	I	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKDS	INFO STORAGE SECURITY EMCDDA VALUEPAK	\$5,500.00	I	2%	\$5,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKDX	DISKXTENDER VALUEPAK	\$3,300.00	I	2%	\$3,234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKEDL	EMC Disk Library 4000 ValuePak	\$2,000.00	I	2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKESMITAAS	Est Serv Mgmt for ITaaS ValuePak	\$4,000.00	I	2%	\$3,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKFEHC	Fed Ent Hybrid Cloud Ops ValuePak	\$5,000.00	I	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKGRNP	GREENPLUM VALUEPAK	\$5,000.00	I	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKNS	CELERRA VALUEPAK	\$5,500.00	I	2%	\$5,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKSAN	SAN VALUEPAK	\$5,500.00	I	2%	\$5,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKSAS	Service Assurance Suite ValuePak	\$4,000.00	I	2%	\$3,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKSACA	Storage Config Adv VVPK VILTS 1 Title=UC	\$1,800.00	I	2%	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKSMGT	SYMMETRIX MANAGEMENT VALUEPAK	\$5,500.00	I	2%	\$5,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKSO	SourceOne ValuePak	\$5,000.00	I	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKSRMIM	VIPIR SRM 3.x Imp. And Maint. ValuePak	\$5,000.00	I	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CE-VALPAKSRMSA	ViPR SRM Storage Administration ValuePak	\$3,000.00	I	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKSTF	Information Storage and Management	\$2,700.00	I	2%	\$2,646.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKSYMP	Symmetrix Performance ValuePak	\$4,000.00	I	2%	\$3,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKUIM	UNIFIED INFRA. MGR MGMT AND REPORTING	\$2,000.00	I	2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKVBL	VBLOCK VALUEPAK	\$5,000.00	I	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKVI	VIRTUALIZED INFRA.EMCCA VALUEPAK	\$5,000.00	I	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKVIPRIAM	ViPR Imp and Mgmt ValuePak	\$5,000.00	I	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKVIPRSRMAR	ViPR SRM Advanced Reporting ValuePak	\$5,000.00	I	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKVMAX3MAN	VMAX3 Mgmt & Biz Cont ValuePak	\$5,000.00	I	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKVNX	VNX SOL. (FAST; LOCAL PROTECT) VALUEPAK	\$5,500.00	I	2%	\$5,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKVPX	VPLEX VALUEPAK	\$3,000.00	I	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKW4N	Watch4net ValuePak	\$4,000.00	I	2%	\$3,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKXTIO	XtremIO 3.x ValuePak	\$3,000.00	I	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKXTIOMGMT	XtremIO Solutions ValuePak	\$2,000.00	I	2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPE-VNX	EMCPE VNX SOL.INST-LED PARTNER ONLY	\$2,500.00	I	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPKVNXCA	VNX CA Solutions ValuePak	\$6,600.00	I	2%	\$6,468.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPKVNXFB	VNX File or Block Solutions ValuePak	\$3,300.00	I	2%	\$3,234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPTDD	DATADOMAIN INST-LED PARTNERS ONLY	\$2,000.00	I	2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALTABRSOL	EMCTA-BR SOL. SLF-PACED PARTNER ONLY	\$1,200.00	I	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALTA-CAS	EMCTA-CAS SELF-PACED PARTNERS ONLY	\$1,200.00	I	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALTA-CLN	EMCTA-CLN SOL. SLF-PACED PARTNER ONLY	\$1,200.00	I	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALTA-SBC	EMCTA SYMM. SOL. SLF-PACED PARTNER ONLY	\$1,200.00	I	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALTASIE	EMCTA-SI2 ENT. SLF-PACED PARTNER ONLY	\$1,200.00	I	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALTA-SYME	EMCTA-Symm Sol Exp Inst-Led PartnerOnly	\$2,000.00	I	2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALTA-VNX	EMCTA-VNX SOL. INST.-LED PARTNERS ONLY	\$4,000.00	I	2%	\$3,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALTA-VNXE	EMCTA-VNX Sol. Exp Inst-Led PartnerOnly	\$2,500.00	I	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDPKDDD	Data Domain VVPK VILTS 1 Title=UC	\$2,400.00	I	2%	\$2,352.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDPKVMAXE	Symm VMAXe Mgmt VVPK VILTS 1 Title=UC	\$3,000.00	I	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDPKVNXCA	VNX CA Sol VVPK VILTS 1 Title=UC	\$3,600.00	I	2%	\$3,528.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDPKVNXF	VNX F Sol VVPK VILTS 1 Title=UC	\$1,800.00	I	2%	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDPKVNXFB	VNX FileOrBlock Sol VVPK VILTS 1Title=UC	\$1,800.00	I	2%	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKAV	Avamar Mgmt VVPK VILTS 1 Title=UC	\$1,800.00	I	2%	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKBC	Symmetrix BC VVPK VILTS 1 Title=UC	\$3,000.00	I	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKBR	Networker VVPK VILTS 1 Title=UC	\$3,000.00	I	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKCAS	CAS (Centera) VVPK VILTS 1 Title=UC	\$1,800.00	I	2%	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKCBC	CLARiON BC VVPK VILTS 1 Title=UC	\$3,000.00	I	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKCC	ControlCenter VVPK VILTS 1 Title=UC	\$3,000.00	I	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKCLS	CLARiON BC VVPK VILTS 1 Title=UC	\$3,000.00	I	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKCUF	Celerra VVPK VILTS 1 Title=UC	\$3,000.00	I	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKDPROA	Data Prot Adv 6.x VVPK VILTS 1 Title=UC	\$3,000.00	I	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKDSAA	Adv Analytics DSBV VVPK VILTS 1TITLE=UC	\$3,000.00	I	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKDX	DISKXTENDER VIDEO VALUEPAK	\$1,800.00	I	2%	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKESMITAAS	EstServMgmForTaaS VVPK VILTS 1TITLE=UC	\$2,400.00	I	2%	\$2,352.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKFEHC	FedEnt HybCloud Ops VVPK VILTS 1TITLE=UC	\$3,000.00	I	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKGP	Greenplum VVPK VILTS 1 Title=UC	\$3,000.00	I	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKISAM	Isilon Solution VVPK VILTS 1Title=UC	\$3,000.00	I	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKMF	Mainframe Vid VVPK VILTS 1 Title=UC	\$1,800.00	I	2%	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKMSG	Messaging VVPK VILTS 1 Title=UC	\$1,800.00	I	2%	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKRM	Replication Mngr VVPK VILTS 1 Title=UC	\$3,000.00	I	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKRP	RecoverPoint VVPK VILTS 1 Title=UC	\$1,800.00	I	2%	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKSAN	SAN VVPK VILTS 1 Title=UC	\$3,000.00	I	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKSAS	Serv Assur Suite VVPK VILTS 1 Title=UC	\$2,400.00	I	2%	\$2,352.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKSMGT	Symmetrix Mgmt VVPK VILTS 1 Title=UC	\$3,000.00	I	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKSMT	Smarts-IT Mgmt&Serv VVPK VILTS 1Title=UC	\$3,000.00	I	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKSO	SourceOne VVPK VILTS 1TITLE=UC	\$3,000.00	I	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKSRMIM	ViPR SRM 3.x I&M VVPK VILTS 1 Title=UC	\$3,000.00	I	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKSRMSA	ViPR SRM Stge Adm VVPK VILTS 1 Title=UC	\$1,800.00	I	2%	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKVIPR	ViPR VVPK VILTS 1 Title=UC	\$1,200.00	I	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKVIPRSRMAR	ViPR SRM Adv Rep. VVPK VILTS 1 Title=UC	\$3,000.00	I	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKVMAX3MAN	VMAX3 Mgmt&Biz Cont VVPK VILTS 1TITLE=UC	\$3,000.00	I	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKVNX	VNX Unified Sol VVPK VILTS 1 Title=UC	\$3,000.00	I	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKVPX	VPLEX VVPK VILTS 1 Title=UC	\$1,800.00	I	2%	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKW4N	Watch4net VVPK VILTS 1 Title=UC	\$2,400.00	I	2%	\$2,352.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKXTIO	XtremIO 3.x Video VVPK VILTS 1 Title=UC	\$1,800.00	I	2%	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKXTIOMGMT	XtremIO Sol. Video VVPK VILTS 1 Title=UC	\$2,000.00	I	2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VILTBTCLCLOU	Cloud ITaaS-Biz Trans VILTS 1 Title=UC	\$400.00	I	2%	\$392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VILTBTDATA	Data Sci-Biz Trans VILTS 1 Title=UC	\$400.00	I	2%	\$392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VILTCLN30	CLARiON SME W/ UNISPHERE & FLARE30 VILT	\$600.00	I	2%	\$588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VILTCLN30SME	CLARiON SME WITH NAVISPHERE VILT	\$2,400.00	I	2%	\$2,352.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VILTCLNSME	CLARiON SOL. SME WITH NAVISPHERE VILT	\$2,400.00	I	2%	\$2,352.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VILTDSBDA	DSBDA VILTS 1 Title=UC	\$600.00	I	2%	\$588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VILTIAAD	Enterprise BR Design VILTS 1 Title=UC	\$1,200.00	I	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VILTISM	ISM v2 VILTS 1 Title=UC	\$600.00	I	2%	\$588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VILTITAAS	ITaaS Planning & Design VILTS 1 Title=UC	\$1,200.00	I	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VILTITILF	ITIL FNDS Cert Course VILTS 1 Title=UC	\$1,000.00	I	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VILTSL050	License-Agree Form ReqVILTS 50 Titles=UD	\$60,000.00	I	2%	\$58,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VILTSL150	License-Agree Form ReqVILTS 150Titles=UD	\$150,000.00	I	2%	\$147,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VILTSL300	License-Agree Form ReqVILTS 300Titles=UD	\$225,000.00	I	2%	\$220,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VILTSL600	License-Agree Form ReqVILTS 600Titles=UD	\$300,000.00	I	2%	\$294,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VILTSLADJ	Add 1 VILTS Licenses-Agree Form Req=UD	\$100.00	I	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	CE-VILTSLOVR	Overage Strm Licenses-Agree Form Req=UD	\$100.00	I	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VILTSND	Enterprise StrNetwkg Dgn VILTS 1Title=UC	\$1,200.00	I	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VILTSNDM	STORAGE NETWORKING DESIGN AND MGMT VILT	\$1,600.00	I	2%	\$1,568.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VILTVDCCI	Virtual DataCtr & Infra VILTS 1 Title=UC	\$1,200.00	I	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VMDIRREG	DIRECT REGISTRATION (VMWARE)	\$100.00	I	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VMSERMGRCD	VMWARE SERVICE MANAGER-CERT. DEVELOPER	\$7,300.00	I	2%	\$7,154.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VMSERMGRSD	VMWARE SERVICE MANAGER-SVC DESK ADMIN	\$1,000.00	I	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VMSERMGRWT	VMWARE SVC MGR: WORKFLOW TEMPLATE DESIGN	\$1,000.00	I	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VMVADVVC	ADVANCED VMWARE VCENTER CONFIG MGR	\$3,000.00	I	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VMVIEWDBP	VMWARE VIEW: DESIGN BEST PRACTICES	\$800.00	I	2%	\$784.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VMVIEWIC	VMWARE VIEW: INSTALL; CONFIGURE; MANAGE	\$3,000.00	I	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VMVINTVCM	INTRO TO VMWARE VCENTER CONFIG MGR	\$3,000.00	I	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VMVSERMGR	VMWARE SERVICE MANAGER	\$5,000.00	I	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VMVSPHADFT	VMWARE VSPHERE ADVANCED FAST TRACK	\$5,100.00	I	2%	\$4,998.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VMVSPHATFT	VMWARE VSPHERE AUTOMATION FAST TRACK	\$4,700.00	I	2%	\$4,606.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VMVSPHDIFF	VMWARE VSPHERE: WHATS NEW	\$1,700.00	I	2%	\$1,666.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VMVSPHDW	VMWARE VSPHERE: DESIGN WORKSHOP	\$2,300.00	I	2%	\$2,254.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VMVSPHEIC	VMWARE VSPHERE: INSTALL; CONFIG; MANAGE	\$3,000.00	I	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VMVSPHMG	VMWARE VSPHERE MANAGE AVAILABILITY	\$745.00	I	2%	\$730.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VMVSPHMGS	VMWARE VSPHERE: MANAGE SCALABILITY	\$745.00	I	2%	\$730.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VMVSPHMP	VMWARE VSPHERE: MANAGE FOR PERFORMANCE	\$2,500.00	I	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VMVSPHSFO	VMWARE VSPHERE: SKILLS FOR OPERATORS	\$1,500.00	I	2%	\$1,470.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VMVSPHTRS	VMWARE VSPHERE:TROUBLESHOOTING	\$3,295.00	I	2%	\$3,229.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VMVVCMBUND	VMWARE VCENTER CONFIG MGR BUNDLE	\$5,000.00	I	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VMWAREOS	ONSITE TRAINING SOW REQ (VMWARE)	\$100.00	I	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VMWAVCL	VMWARE VCLLOUD:ARCHITECTING VMWARE CLOUD	\$2,500.00	I	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VMWSRM	VMWARE SITE RECOVERY MANGER COURSE	\$1,700.00	I	2%	\$1,666.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VMWVCLOV	VMWARE VCLLOUD OVERVIEW	\$800.00	I	2%	\$784.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VOYENOS-01	1DAY ONSITE 12 STDNT MAX-SOW REQ-VOYENCE	\$15,800.00	I	2%	\$15,484.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VOYENOS-02	2DAY ONSITE 12 STDNT MAX-SOW REQ-VOYENCE	\$18,900.00	I	2%	\$18,522.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VOYENOS-03	3DAY ONSITE 12 STDNT MAX-SOW REQ-VOYENCE	\$25,200.00	I	2%	\$24,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VOYENOS-04	4DAY ONSITE 12 STDNT MAX-SOW REQ-VOYENCE	\$33,600.00	I	2%	\$32,928.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VOYENOS-05	5DAY ONSITE 12 STDNT MAX-SOW REQ-VOYENCE	\$42,000.00	I	2%	\$41,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VOYTU01	1 TRAINING UNIT VALID 1 YEAR (VOYENCE)	\$330.00	I	2%	\$323.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VPKSCALEIO	ScaleIO ValuePak	\$1,000.00	I	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VPVMAXEMAN	SYMMETRIX VMAX 10K MANAGERMENT	\$5,000.00	I	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-XIOTU0001	1 Training Unit Valid 1 Year (XIO)	\$100.00	I	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-0100	ISCSI	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-0245	ENTERPRISE-SMARTPOOLS (Tier 1)	\$0.00	IS	25%	\$0.00	\$623.70	\$554.40	\$0.00	\$0.00	\$0.00	\$623.70
5	200-0245-CF	ENTERPRISE-SMARTPOOLS (TIER 1)=ID	\$3,465.00	IS	25%	\$2,598.75	\$623.70	\$554.40	\$0.00	\$0.00	\$0.00	\$623.70
5	200-0247	ENTERPRISE-SNAPSHOTIQ (Tier 1)	\$0.00	IS	25%	\$0.00	\$371.70	\$330.40	\$0.00	\$0.00	\$0.00	\$371.70
5	200-0247-CF	ENTERPRISE-SNAPSHOTIQ (TIER 1)=ID	\$2,065.00	IS	25%	\$1,548.75	\$371.70	\$330.40	\$0.00	\$0.00	\$0.00	\$371.70
5	200-0248	ENTERPRISE-SMARTCONN ADV (Tier 1)	\$0.00	IS	25%	\$0.00	\$623.70	\$554.40	\$0.00	\$0.00	\$0.00	\$623.70
5	200-0248-CF	ENTERPRISE-SMARTCONNECT TIER 1=ID	\$3,465.00	IS	25%	\$2,598.75	\$623.70	\$554.40	\$0.00	\$0.00	\$0.00	\$623.70
5	200-0249	ENTERPRISE-SYNCIQ (Tier 1)	\$0.00	IS	25%	\$0.00	\$623.70	\$554.40	\$0.00	\$0.00	\$0.00	\$623.70
5	200-0249-CF	ENTERPRISE-SYNCIQ (TIER 1)=ID	\$3,465.00	IS	25%	\$2,598.75	\$623.70	\$554.40	\$0.00	\$0.00	\$0.00	\$623.70
5	200-0250	ENTERPRISE-SYNCIQ/MIGIQ (LOW DENSITY)	\$0.00	IS	25%	\$0.00	\$623.70	\$554.40	\$0.00	\$0.00	\$0.00	\$623.70
5	200-0251	ENTERPRISE-SMARTQUOTAS (Tier 1)	\$0.00	IS	25%	\$0.00	\$245.70	\$218.40	\$0.00	\$0.00	\$0.00	\$245.70
5	200-0251-CF	ENTERPRISE-SMARTQUOTAS (TIER 1)=ID	\$1,365.00	IS	25%	\$1,023.75	\$245.70	\$218.40	\$0.00	\$0.00	\$0.00	\$245.70
5	200-0252	ENTERPRISE-SMARTPOOLS (Tier 2)	\$0.00	IS	25%	\$0.00	\$837.90	\$744.80	\$0.00	\$0.00	\$0.00	\$837.90
5	200-0252-CF	Enterprise-SmartPools (Tier 2)=ID	\$4,655.00	IS	25%	\$3,491.25	\$837.90	\$744.80	\$0.00	\$0.00	\$0.00	\$837.90
5	200-0254	ENTERPRISE-SNAPSHOTIQ (Tier 2)	\$0.00	IS	25%	\$0.00	\$497.70	\$442.40	\$0.00	\$0.00	\$0.00	\$497.70
5	200-0254-CF	Enterprise-Snapshottiq (Tier 2)=ID	\$2,765.00	IS	25%	\$2,073.75	\$497.70	\$442.40	\$0.00	\$0.00	\$0.00	\$497.70
5	200-0255	ENTERPRISE-SMARTCONN ADV (Tier 2)	\$0.00	IS	25%	\$0.00	\$837.90	\$744.80	\$0.00	\$0.00	\$0.00	\$837.90
5	200-0255-CF	ENTERPRISE-SMARTCONNECT (TIER 2)=ID	\$4,655.00	IS	25%	\$3,491.25	\$837.90	\$744.80	\$0.00	\$0.00	\$0.00	\$837.90
5	200-0256	ENTERPRISE-SYNCIQ (Tier 2)	\$0.00	IS	25%	\$0.00	\$837.90	\$744.80	\$0.00	\$0.00	\$0.00	\$837.90
5	200-0256-CF	ENTERPRISE-SYNCIQ (TIER 2)=ID	\$4,655.00	IS	25%	\$3,491.25	\$837.90	\$744.80	\$0.00	\$0.00	\$0.00	\$837.90
5	200-0257	ENTERPRISE-SYNCIQ/MIGIQ (MEDIUM DENSITY)	\$0.00	IS	25%	\$0.00	\$837.90	\$744.80	\$0.00	\$0.00	\$0.00	\$837.90
5	200-0258	ENTERPRISE-SMARTQUOTAS (Tier 2)	\$0.00	IS	25%	\$0.00	\$333.90	\$296.80	\$0.00	\$0.00	\$0.00	\$333.90
5	200-0258-CF	Enterprise-SmartQuotas (Tier 2)=ID	\$1,855.00	IS	25%	\$1,391.25	\$333.90	\$296.80	\$0.00	\$0.00	\$0.00	\$333.90
5	200-0259	ENTERPRISE-SMARTPOOLS (Tier 3)	\$0.00	IS	25%	\$0.00	\$1,190.70	\$1,058.40	\$0.00	\$0.00	\$0.00	\$1,190.70
5	200-0259-CF	ENTERPRISE-SMARTPOOLS (TIER 3)=ID	\$6,615.00	IS	25%	\$4,961.25	\$1,190.70	\$1,058.40	\$0.00	\$0.00	\$0.00	\$1,190.70
5	200-0261	ENTERPRISE-SNAPSHOTIQ (Tier 3)	\$0.00	IS	25%	\$0.00	\$699.30	\$621.60	\$0.00	\$0.00	\$0.00	\$699.30
5	200-0261-CF	ENTERPRISE-SNAPSHOTIQ (TIER 3)=ID	\$3,885.00	IS	25%	\$2,913.75	\$699.30	\$621.60	\$0.00	\$0.00	\$0.00	\$699.30
5	200-0262	ENTERPRISE-SMARTCONN ADV (Tier 3)	\$0.00	IS	25%	\$0.00	\$1,190.70	\$1,058.40	\$0.00	\$0.00	\$0.00	\$1,190.70
5	200-0262-CF	ENTERPRISE-SMARTCONNECT TIER 3=ID	\$6,615.00	IS	25%	\$4,961.25	\$1,190.70	\$1,058.40	\$0.00	\$0.00	\$0.00	\$1,190.70
5	200-0263	ENTERPRISE-SYNCIQ (Tier 3)	\$0.00	IS	25%	\$0.00	\$1,190.70	\$1,058.40	\$0.00	\$0.00	\$0.00	\$1,190.70
5	200-0263-CF	ENTERPRISE-SYNCIQ (TIER 3)=ID	\$6,615.00	IS	25%	\$4,961.25	\$1,190.70	\$1,058.40	\$0.00	\$0.00	\$0.00	\$1,190.70
5	200-0264	ENTERPRISE-SYNCIQ/MIGIQ (HIGH DENSITY)	\$0.00	IS	25%	\$0.00	\$1,190.70	\$1,058.40	\$0.00	\$0.00	\$0.00	\$1,190.70
5	200-0265	ENTERPRISE-SMARTQUOTAS (Tier 3)	\$0.00	IS	25%	\$0.00	\$485.10	\$431.20	\$0.00	\$0.00	\$0.00	\$485.10
5	200-0265-CF	ENTERPRISE-SMARTQUOTAS (TIER 3)=ID	\$2,695.00	IS	25%	\$2,021.25	\$485.10	\$431.20	\$0.00	\$0.00	\$0.00	\$485.10
5	200-0286	PLATFORM API	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-0289	ENTERPRISE-VCENTER (Tier 1)	\$0.00	IS	25%	\$0.00	\$245.70	\$218.40	\$0.00	\$0.00	\$0.00	\$245.70
5	200-0289-CF	ENTERPRISE-VCENTER (TIER 1)=ID	\$1,365.00	IS	25%	\$1,023.75	\$245.70	\$218.40	\$0.00	\$0.00	\$0.00	\$245.70
5	200-0290	ENTERPRISE-VCENTER (Tier 2)	\$0.00	IS	25%	\$0.00	\$333.90	\$296.80	\$0.00	\$0.00	\$0.00	\$333.90
5	200-0290-CF	ENTERPRISE-VCENTER (TIER 2)=ID	\$1,855.00	IS	25%	\$1,391.25	\$333.90	\$296.80	\$0.00	\$0.00	\$0.00	\$333.90
5	200-0291	ENTERPRISE-VCENTER (Tier 3)	\$0.00	IS	25%	\$0.00	\$485.10	\$431.20	\$0.00	\$0.00	\$0.00	\$485.10
5	200-0291-CF	ENTERPRISE-VCENTER (TIER 3)=ID	\$2,695.00	IS	25%	\$2,021.25	\$485.10	\$431.20	\$0.00	\$0.00	\$0.00	\$485.10
5	200-0332-CF	HDFS For OneFS=ID	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-0349	ENTERPRISE-SMARTQUOTAS (Tier 4)	\$0.00	IS	25%	\$0.00	\$626.40	\$556.80	\$0.00	\$0.00	\$0.00	\$626.40

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	200-0349-CF	Enterprise-SmartQuotas Tier 4=ID	\$3,480.00	IS	25%	\$2,610.00	\$626.40	\$556.80	\$0.00	\$0.00	\$0.00	\$626.40
5	200-0350	ENTERPRISE-VCENTER (Tier 4)	\$0.00	IS	25%	\$0.00	\$626.40	\$556.80	\$0.00	\$0.00	\$0.00	\$626.40
5	200-0350-CF	Enterprise-Vcenter (Tier 4)=ID	\$3,480.00	IS	25%	\$2,610.00	\$626.40	\$556.80	\$0.00	\$0.00	\$0.00	\$626.40
5	200-0351	ENTERPRISE-SMARTLOCK (Tier 4)	\$0.00	IS	25%	\$0.00	\$626.40	\$556.80	\$0.00	\$0.00	\$0.00	\$626.40
5	200-0351-CF	Enterprise-Smartlock (Tier 4)=ID	\$3,480.00	IS	25%	\$2,610.00	\$626.40	\$556.80	\$0.00	\$0.00	\$0.00	\$626.40
5	200-0352	ENTERPRISE-SNAPSHOTIQ (Tier 4)	\$0.00	IS	25%	\$0.00	\$902.88	\$802.56	\$0.00	\$0.00	\$0.00	\$902.88
5	200-0352-CF	Enterprise-SnapshotIQ (Tier 4)=ID	\$5,016.00	IS	25%	\$3,762.00	\$902.88	\$802.56	\$0.00	\$0.00	\$0.00	\$902.88
5	200-0353	ENTERPRISE-SMARTCONN ADV (Tier 4)	\$0.00	IS	25%	\$0.00	\$1,537.38	\$1,366.56	\$0.00	\$0.00	\$0.00	\$1,537.38
5	200-0353-CF	Enterprise-SmartConn Adv (Tier 4)=ID	\$8,541.00	IS	25%	\$6,405.75	\$1,537.38	\$1,366.56	\$0.00	\$0.00	\$0.00	\$1,537.38
5	200-0354	ENTERPRISE-SMARTPOOLS (Tier 4)	\$0.00	IS	25%	\$0.00	\$1,537.38	\$1,366.56	\$0.00	\$0.00	\$0.00	\$1,537.38
5	200-0354-CF	Enterprise-SmartPools (Tier 4)=ID	\$8,541.00	IS	25%	\$6,405.75	\$1,537.38	\$1,366.56	\$0.00	\$0.00	\$0.00	\$1,537.38
5	200-0355	ENTERPRISE-SYNCIQ (Tier 4)	\$0.00	IS	25%	\$0.00	\$1,537.38	\$1,366.56	\$0.00	\$0.00	\$0.00	\$1,537.38
5	200-0355-CF	Enterprise-SyncIQ (Tier 4)=ID	\$8,541.00	IS	25%	\$6,405.75	\$1,537.38	\$1,366.56	\$0.00	\$0.00	\$0.00	\$1,537.38
5	200-0357	ENTERPRISE-SMARTDEDUPE (Tier 1)	\$0.00	IS	25%	\$0.00	\$623.70	\$554.40	\$0.00	\$0.00	\$0.00	\$623.70
5	200-0357-CF	Enterprise-SmartDedupe (Tier 1)=ID	\$3,465.00	IS	25%	\$2,598.75	\$623.70	\$554.40	\$0.00	\$0.00	\$0.00	\$623.70
5	200-0358	ENTERPRISE-SMARTDEDUPE (Tier 2)	\$0.00	IS	25%	\$0.00	\$837.90	\$744.80	\$0.00	\$0.00	\$0.00	\$837.90
5	200-0358-CF	Enterprise-SmartDedupe (Tier 2)=ID	\$4,655.00	IS	25%	\$3,491.25	\$837.90	\$744.80	\$0.00	\$0.00	\$0.00	\$837.90
5	200-0359	ENTERPRISE-SMARTDEDUPE (Tier 3)	\$0.00	IS	25%	\$0.00	\$1,562.04	\$1,388.48	\$0.00	\$0.00	\$0.00	\$1,562.04
5	200-0359-CF	Enterprise-SmartDedupe (Tier 3)=ID	\$8,678.00	IS	25%	\$6,508.50	\$1,562.04	\$1,388.48	\$0.00	\$0.00	\$0.00	\$1,562.04
5	200-0360	ENTERPRISE-SMARTDEDUPE (Tier 4)	\$0.00	IS	25%	\$0.00	\$2,217.06	\$1,970.72	\$0.00	\$0.00	\$0.00	\$2,217.06
5	200-0360-CF	Enterprise-SmartDedupe (Tier 4)=ID	\$12,317.00	IS	25%	\$9,237.75	\$2,217.06	\$1,970.72	\$0.00	\$0.00	\$0.00	\$2,217.06
5	200-0365	SWIFT FOR ONEFS	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-0365-CF	Swift For OneFS=ID	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-0368	ENTERPRISE-SMARTCONN ADV (Tier 5)	\$0.00	IS	25%	\$0.00	\$2,242.08	\$1,992.96	\$0.00	\$0.00	\$0.00	\$2,242.08
5	200-0368-CF	Enterprise-SmartConn Adv (Tier 5)=ID	\$12,456.00	IS	25%	\$9,342.00	\$2,242.08	\$1,992.96	\$0.00	\$0.00	\$0.00	\$2,242.08
5	200-0369	ENTERPRISE-SMARTCONN ADV (Tier 7)	\$0.00	IS	25%	\$0.00	\$3,708.00	\$3,296.00	\$0.00	\$0.00	\$0.00	\$3,708.00
5	200-0369-CF	Enterprise-SmartConn Adv (Tier 7)=ID	\$20,600.00	IS	25%	\$15,450.00	\$3,708.00	\$3,296.00	\$0.00	\$0.00	\$0.00	\$3,708.00
5	200-0370	ENTERPRISE-SMARTLOCK (Tier 5)	\$0.00	IS	25%	\$0.00	\$913.50	\$812.00	\$0.00	\$0.00	\$0.00	\$913.50
5	200-0370-CF	Enterprise-Smartlock (Tier 5)=ID	\$5,075.00	IS	25%	\$3,806.25	\$913.50	\$812.00	\$0.00	\$0.00	\$0.00	\$913.50
5	200-0371	ENTERPRISE-SMARTLOCK (Tier 7)	\$0.00	IS	25%	\$0.00	\$1,510.92	\$1,343.04	\$0.00	\$0.00	\$0.00	\$1,510.92
5	200-0371-CF	Enterprise-Smartlock (Tier 7)=ID	\$8,394.00	IS	25%	\$6,295.50	\$1,510.92	\$1,343.04	\$0.00	\$0.00	\$0.00	\$1,510.92
5	200-0372	ENTERPRISE-SMARTPOOLS (Tier 5)	\$0.00	IS	25%	\$0.00	\$2,242.08	\$1,992.96	\$0.00	\$0.00	\$0.00	\$2,242.08
5	200-0372-CF	Enterprise-SmartPools (Tier 5)=ID	\$12,456.00	IS	25%	\$9,342.00	\$2,242.08	\$1,992.96	\$0.00	\$0.00	\$0.00	\$2,242.08
5	200-0373	ENTERPRISE-SMARTPOOLS (Tier 7)	\$0.00	IS	25%	\$0.00	\$3,708.00	\$3,296.00	\$0.00	\$0.00	\$0.00	\$3,708.00
5	200-0373-CF	Enterprise-SmartPools (Tier 7)=ID	\$20,600.00	IS	25%	\$15,450.00	\$3,708.00	\$3,296.00	\$0.00	\$0.00	\$0.00	\$3,708.00
5	200-0374	ENTERPRISE-SMARTQUOTAS (Tier 5)	\$0.00	IS	25%	\$0.00	\$913.50	\$812.00	\$0.00	\$0.00	\$0.00	\$913.50
5	200-0374-CF	Enterprise-SmartQuotas (Tier 5)=ID	\$5,075.00	IS	25%	\$3,806.25	\$913.50	\$812.00	\$0.00	\$0.00	\$0.00	\$913.50
5	200-0375	ENTERPRISE-SMARTQUOTAS (Tier 7)	\$0.00	IS	25%	\$0.00	\$1,510.92	\$1,343.04	\$0.00	\$0.00	\$0.00	\$1,510.92
5	200-0375-CF	Enterprise-SmartQuotas (Tier 7)=ID	\$8,394.00	IS	25%	\$6,295.50	\$1,510.92	\$1,343.04	\$0.00	\$0.00	\$0.00	\$1,510.92
5	200-0376	ENTERPRISE-SNAPSHOTIQ (Tier 5)	\$0.00	IS	25%	\$0.00	\$1,316.70	\$1,170.40	\$0.00	\$0.00	\$0.00	\$1,316.70
5	200-0376-CF	Enterprise-SnapshotIQ (Tier 5)=ID	\$7,315.00	IS	25%	\$5,486.25	\$1,316.70	\$1,170.40	\$0.00	\$0.00	\$0.00	\$1,316.70
5	200-0377	ENTERPRISE-SNAPSHOTIQ (Tier 7)	\$0.00	IS	25%	\$0.00	\$2,177.64	\$1,935.68	\$0.00	\$0.00	\$0.00	\$2,177.64
5	200-0377-CF	Enterprise-SnapshotIQ (Tier 7)=ID	\$12,098.00	IS	25%	\$9,073.50	\$2,177.64	\$1,935.68	\$0.00	\$0.00	\$0.00	\$2,177.64
5	200-0378	ENTERPRISE-SYNCIQ (Tier 5)	\$0.00	IS	25%	\$0.00	\$2,242.08	\$1,992.96	\$0.00	\$0.00	\$0.00	\$2,242.08
5	200-0378-CF	Enterprise-SyncIQ (Tier 5)=ID	\$12,456.00	IS	25%	\$9,342.00	\$2,242.08	\$1,992.96	\$0.00	\$0.00	\$0.00	\$2,242.08
5	200-0379	ENTERPRISE-SYNCIQ (Tier 7)	\$0.00	IS	25%	\$0.00	\$3,708.00	\$3,296.00	\$0.00	\$0.00	\$0.00	\$3,708.00
5	200-0379-CF	Enterprise-SyncIQ (Tier 7)=ID	\$20,600.00	IS	25%	\$15,450.00	\$3,708.00	\$3,296.00	\$0.00	\$0.00	\$0.00	\$3,708.00
5	200-0380	ENTERPRISE-SMARTDEDUPE (Tier 5)	\$0.00	IS	25%	\$0.00	\$3,233.16	\$2,873.92	\$0.00	\$0.00	\$0.00	\$3,233.16
5	200-0380-CF	Enterprise-SmartDedupe (Tier 5)=ID	\$17,962.00	IS	25%	\$13,471.50	\$3,233.16	\$2,873.92	\$0.00	\$0.00	\$0.00	\$3,233.16
5	200-0381	ENTERPRISE-SMARTDEDUPE (Tier 7)	\$0.00	IS	25%	\$0.00	\$5,347.44	\$4,753.28	\$0.00	\$0.00	\$0.00	\$5,347.44
5	200-0381-CF	Enterprise-SmartDedupe (Tier 7)=ID	\$29,708.00	IS	25%	\$22,281.00	\$5,347.44	\$4,753.28	\$0.00	\$0.00	\$0.00	\$5,347.44
5	200-0384	ENTERPRISE-VCENTER (Tier 5)	\$0.00	IS	25%	\$0.00	\$913.50	\$812.00	\$0.00	\$0.00	\$0.00	\$913.50
5	200-0384-CF	Enterprise-VCenter (Tier 5)=ID	\$5,075.00	IS	25%	\$3,806.25	\$913.50	\$812.00	\$0.00	\$0.00	\$0.00	\$913.50
5	200-0385	ENTERPRISE-VCENTER (Tier 7)	\$0.00	IS	25%	\$0.00	\$1,510.92	\$1,343.04	\$0.00	\$0.00	\$0.00	\$1,510.92
5	200-0385-CF	Enterprise-VCenter (Tier 7)=ID	\$8,394.00	IS	25%	\$6,295.50	\$1,510.92	\$1,343.04	\$0.00	\$0.00	\$0.00	\$1,510.92
5	200-0386	STIG HARDENING FOR ONEFS	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-0386-CF	STIG Hardening For OneFS=ID	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-0387	CLOUDPOOLS FOR ONEFS	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-0388	ENTERPRISE-SMARTCONN ADV (Tier 6)	\$0.00	IS	25%	\$0.00	\$2,932.92	\$2,607.04	\$0.00	\$0.00	\$0.00	\$2,932.92
5	200-0388-CF	ENTERPRISE-SMARTCONN ADV (Tier 6)	\$16,294.00	IS	25%	\$12,220.50	\$2,932.92	\$2,607.04	\$0.00	\$0.00	\$0.00	\$2,932.92
5	200-0389	ENTERPRISE-SMARTLOCK (Tier 6)	\$0.00	IS	25%	\$0.00	\$1,195.02	\$1,062.24	\$0.00	\$0.00	\$0.00	\$1,195.02
5	200-0389-CF	ENTERPRISE-SMARTLOCK (Tier 6)	\$6,639.00	IS	25%	\$4,979.25	\$1,195.02	\$1,062.24	\$0.00	\$0.00	\$0.00	\$1,195.02
5	200-0390	ENTERPRISE-SMARTPOOLS (Tier 6)	\$0.00	IS	25%	\$0.00	\$2,932.92	\$2,607.04	\$0.00	\$0.00	\$0.00	\$2,932.92
5	200-0390-CF	ENTERPRISE-SMARTPOOLS (Tier 6)	\$16,294.00	IS	25%	\$12,220.50	\$2,932.92	\$2,607.04	\$0.00	\$0.00	\$0.00	\$2,932.92
5	200-0391	ENTERPRISE-SMARTQUOTAS (Tier 6)	\$0.00	IS	25%	\$0.00	\$1,195.02	\$1,062.24	\$0.00	\$0.00	\$0.00	\$1,195.02
5	200-0391-CF	ENTERPRISE-SMARTQUOTAS (Tier 6)	\$6,639.00	IS	25%	\$4,979.25	\$1,195.02	\$1,062.24	\$0.00	\$0.00	\$0.00	\$1,195.02
5	200-0392	ENTERPRISE-SNAPSHOTIQ (Tier 6)	\$0.00	IS	25%	\$0.00	\$1,722.42	\$1,531.04	\$0.00	\$0.00	\$0.00	\$1,722.42
5	200-0392-CF	ENTERPRISE-SNAPSHOTIQ (Tier 6)	\$9,569.00	IS	25%	\$7,176.75	\$1,722.42	\$1,531.04	\$0.00	\$0.00	\$0.00	\$1,722.42
5	200-0393	ENTERPRISE-SYNCIQ (Tier 6)	\$0.00	IS	25%	\$0.00	\$2,932.92	\$2,607.04	\$0.00	\$0.00	\$0.00	\$2,932.92
5	200-0393-CF	ENTERPRISE-SYNCIQ (Tier 6)	\$16,294.00	IS	25%	\$12,220.50	\$2,932.92	\$2,607.04	\$0.00	\$0.00	\$0.00	\$2,932.92
5	200-0394	ENTERPRISE-SMARTDEDUPE (Tier 6)	\$0.00	IS	25%	\$0.00	\$4,229.64	\$3,759.68	\$0.00	\$0.00	\$0.00	\$4,229.64
5	200-0394-CF	ENTERPRISE-SMARTDEDUPE (Tier 6)	\$23,498.00	IS	25%	\$17,623.50	\$4,229.64	\$3,759.68	\$0.00	\$0.00	\$0.00	\$4,229.64
5	200-0395	ENTERPRISE-VCENTER (Tier 6)	\$0.00	IS	25%	\$0.00	\$1,195.02	\$1,062.24	\$0.00	\$0.00	\$0.00	\$1,195.02
5	200-0395-CF	ENTERPRISE-VCENTER (Tier 6)	\$6,639.00	IS	25%	\$4,979.25	\$1,195.02	\$1,062.24	\$0.00	\$0.00	\$0.00	\$1,195.02
5	200-0396	ENTERPRISE-SMARTCONN ADV (Tier 8)	\$0.00	IS	25%	\$0.00	\$4,850.82	\$4,311.84	\$0.00	\$0.00	\$0.00	\$4,850.82
5	200-0396-CF	ENTERPRISE-SMARTCONN ADV (Tier 8)	\$26,949.00	IS	25%	\$20,211.75	\$4,850.82	\$4,311.84	\$0.00	\$0.00	\$0.00	\$4,850.82
5	200-0397	ENTERPRISE-SMARTLOCK (Tier 8)	\$0.00	IS	25%	\$0.00	\$1,976.40	\$1,756.80	\$0.00	\$0.00	\$0.00	\$1,976.40
5	200-0397-CF	ENTERPRISE-SMARTLOCK (Tier 8)	\$10,980.00	IS	25%	\$8,235.00	\$1,976.40	\$1,756.80	\$0.00	\$0.00	\$0.00	\$1,976.40
5	200-0398	ENTERPRISE-SMARTPOOLS (Tier 8)	\$0.00	IS	25%	\$0.00	\$4,850.82	\$4,311.84	\$0.00	\$0.00	\$0.00	\$4,850.82
5	200-0398-CF	ENTERPRISE-SMARTPOOLS (Tier 8)	\$26,949.00	IS	25%	\$20,211.75	\$4,850.82	\$4,311.84	\$0.00	\$0.00	\$0.00	\$4,850.82

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	200-0399	ENTERPRISE-SMARTQUOTAS (Tier 8)	\$0.00	IS	25%	\$1,976.40	\$0.00	\$1,976.40	\$1,756.80	\$0.00	\$0.00	\$0.00	\$1,976.40
5	200-0399-CF	ENTERPRISE-SMARTQUOTAS (Tier 8)	\$10,980.00	IS	25%	\$8,235.00	\$1,976.40	\$1,976.40	\$1,756.80	\$0.00	\$0.00	\$0.00	\$1,976.40
5	200-0400	ENTERPRISE-SNAPSHOTIQ (Tier 8)	\$0.00	IS	25%	\$0.00	\$2,848.86	\$2,848.86	\$2,532.32	\$0.00	\$0.00	\$0.00	\$2,848.86
5	200-0400-CF	ENTERPRISE-SNAPSHOTIQ (Tier 8)	\$15,827.00	IS	25%	\$11,870.25	\$2,848.86	\$2,848.86	\$2,532.32	\$0.00	\$0.00	\$0.00	\$2,848.86
5	200-0401	ENTERPRISE-SYNCSIQ (Tier 8)	\$0.00	IS	25%	\$0.00	\$4,850.82	\$4,850.82	\$4,311.84	\$0.00	\$0.00	\$0.00	\$4,850.82
5	200-0401-CF	ENTERPRISE-SYNCSIQ (Tier 8)	\$26,949.00	IS	25%	\$20,211.75	\$4,850.82	\$4,850.82	\$4,311.84	\$0.00	\$0.00	\$0.00	\$4,850.82
5	200-0402	ENTERPRISE-SMARTDEDUPE (Tier 8)	\$0.00	IS	25%	\$0.00	\$6,995.34	\$6,218.08	\$6,218.08	\$0.00	\$0.00	\$0.00	\$6,995.34
5	200-0402-CF	ENTERPRISE-SMARTDEDUPE (Tier 8)	\$38,863.00	IS	25%	\$29,147.25	\$6,995.34	\$6,218.08	\$6,218.08	\$0.00	\$0.00	\$0.00	\$6,995.34
5	200-0403	ENTERPRISE-VCENTER (Tier 8)	\$0.00	IS	25%	\$0.00	\$1,976.40	\$1,976.40	\$1,756.80	\$0.00	\$0.00	\$0.00	\$1,976.40
5	200-0403-CF	ENTERPRISE-VCENTER (Tier 8)	\$10,980.00	IS	25%	\$8,235.00	\$1,976.40	\$1,976.40	\$1,756.80	\$0.00	\$0.00	\$0.00	\$1,976.40
5	200-0404	INSIGHTIQ FOR ONEFS	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-0404-CF	INSIGHTIQ FOR ONEFS=ID	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-0405	OneFS OE Tier 2 Capacity	\$333.00	IS	25%	\$249.75	\$36.63	\$29.97	\$0.00	\$0.00	\$0.00	\$36.63	\$36.63
5	200-0406	OneFS OE Tier 3 Capacity	\$208.00	IS	25%	\$156.00	\$22.88	\$18.72	\$0.00	\$0.00	\$0.00	\$22.88	\$22.88
5	200-0410	OneFS OE Tier 1 Base	\$68,750.00	IS	25%	\$51,562.50	\$7,562.50	\$6,187.50	\$0.00	\$0.00	\$0.00	\$7,562.50	\$7,562.50
5	200-0411	OneFS OE Tier 2 Base	\$12,500.00	IS	25%	\$9,375.00	\$1,375.00	\$1,125.00	\$0.00	\$0.00	\$0.00	\$1,375.00	\$1,375.00
5	200-0412	OneFS OE Tier 3 Base	\$4,167.00	IS	25%	\$3,125.25	\$458.37	\$375.03	\$0.00	\$0.00	\$0.00	\$458.37	\$458.37
5	200-0413	OneFS OE Tier 1 Capacity	\$333.00	IS	25%	\$249.75	\$36.63	\$29.97	\$0.00	\$0.00	\$0.00	\$36.63	\$36.63
5	200-0414	CloudPools for Third Party	\$0.00	IS	25%	\$0.00	\$77.22	\$68.64	\$0.00	\$0.00	\$0.00	\$77.22	\$77.22
5	200-0414-CF	CLOUDPOOLS FOR THIRD PARTY=ID	\$429.00	IS	25%	\$321.75	\$77.22	\$68.64	\$0.00	\$0.00	\$0.00	\$77.22	\$77.22
5	200-0422	OneFS OE Encryption Key Mgmt Tier 1 TRK	\$20,833.00	IS	25%	\$15,624.75	\$2,291.63	\$1,874.97	\$0.00	\$0.00	\$0.00	\$2,291.63	\$2,291.63
5	200-0423	OneFS OE Encryption Key Mgmt Tier 2 TRK	\$11,458.00	IS	25%	\$8,593.50	\$1,260.38	\$1,031.22	\$0.00	\$0.00	\$0.00	\$1,260.38	\$1,260.38
5	200-0424	OneFS OE Encryption Key Mgmt Tier 3 TRK	\$11,458.00	IS	25%	\$8,593.50	\$1,260.38	\$1,031.22	\$0.00	\$0.00	\$0.00	\$1,260.38	\$1,260.38
5	200-0983	ENTERPRISE-SMARTLOCK (Tier 1)	\$0.00	IS	25%	\$0.00	\$245.70	\$218.40	\$0.00	\$0.00	\$0.00	\$245.70	\$245.70
5	200-0983-CF	ENTERPRISE-SMARTLOCK (TIER 1)=ID	\$1,365.00	IS	25%	\$1,023.75	\$245.70	\$218.40	\$0.00	\$0.00	\$0.00	\$245.70	\$245.70
5	200-0984	ENTERPRISE-SMARTLOCK (Tier 2)	\$0.00	IS	25%	\$0.00	\$333.90	\$296.80	\$0.00	\$0.00	\$0.00	\$333.90	\$333.90
5	200-0984-CF	ENTERPRISE-SMARTLOCK (TIER 2)=ID	\$1,855.00	IS	25%	\$1,391.25	\$333.90	\$296.80	\$0.00	\$0.00	\$0.00	\$333.90	\$333.90
5	200-0986	ENTERPRISE-SMARTLOCK (Tier 3)	\$0.00	IS	25%	\$0.00	\$485.10	\$431.20	\$0.00	\$0.00	\$0.00	\$485.10	\$485.10
5	200-0986-CF	ENTERPRISE-SMARTLOCK (TIER 3)=ID	\$2,695.00	IS	25%	\$2,021.25	\$485.10	\$431.20	\$0.00	\$0.00	\$0.00	\$485.10	\$485.10
5	201-0218	EAB01-SNAP/CONADV-Tier 1	\$0.00	IS	25%	\$0.00	\$895.86	\$796.32	\$0.00	\$0.00	\$0.00	\$895.86	\$895.86
5	201-0219	EAB02-SNAP/SYNC-Tier 1	\$0.00	IS	25%	\$0.00	\$895.86	\$796.32	\$0.00	\$0.00	\$0.00	\$895.86	\$895.86
5	201-0220	EAB03-CONADV/SYNC-Tier 1	\$0.00	IS	25%	\$0.00	\$1,122.66	\$997.92	\$0.00	\$0.00	\$0.00	\$1,122.66	\$1,122.66
5	201-0221	EAB04-SNAP/CONADV/SYNC-Tier 1	\$0.00	IS	25%	\$0.00	\$1,457.28	\$1,295.36	\$0.00	\$0.00	\$0.00	\$1,457.28	\$1,457.28
5	201-0222	EAB06-SNAP/CONADV/SYNC/MIG-LOW	\$0.00	IS	25%	\$0.00	\$1,457.28	\$1,295.36	\$0.00	\$0.00	\$0.00	\$1,457.28	\$1,457.28
5	201-0223	EAB07-SNAP/CONADV/QUOTA-Tier 1	\$0.00	IS	25%	\$0.00	\$1,117.08	\$992.96	\$0.00	\$0.00	\$0.00	\$1,117.08	\$1,117.08
5	201-0224	EAB08-SNAP/CONADV/QUOTA/SYNC/MIG-LOW	\$0.00	IS	25%	\$0.00	\$1,678.32	\$1,491.84	\$0.00	\$0.00	\$0.00	\$1,678.32	\$1,678.32
5	201-0225	EAB09-SNAP/QUOTA-Tier 1	\$0.00	IS	25%	\$0.00	\$555.66	\$493.92	\$0.00	\$0.00	\$0.00	\$555.66	\$555.66
5	201-0226	EAB10-SNAP/CONADV/QUOTA/SYNC-Tier 1	\$0.00	IS	25%	\$0.00	\$1,678.32	\$1,491.84	\$0.00	\$0.00	\$0.00	\$1,678.32	\$1,678.32
5	201-0227	EAB11-POOL/INS/SNAP/CONADV/QTA/SYNC-Tr 1	\$0.00	IS	25%	\$0.00	\$2,460.78	\$2,187.36	\$0.00	\$0.00	\$0.00	\$2,460.78	\$2,460.78
5	201-0228	EAB12-POOL/INS/SNAP/CONADV/QUOTA-Tier 1	\$0.00	IS	25%	\$0.00	\$1,899.54	\$1,688.48	\$0.00	\$0.00	\$0.00	\$1,899.54	\$1,899.54
5	201-0229	EAB13-POOL/CONADV-Tier 1	\$0.00	IS	25%	\$0.00	\$1,122.66	\$997.92	\$0.00	\$0.00	\$0.00	\$1,122.66	\$1,122.66
5	201-0230	EAB14-POOL/CONADV/INS-Tier 1	\$0.00	IS	25%	\$0.00	\$1,343.88	\$1,194.56	\$0.00	\$0.00	\$0.00	\$1,343.88	\$1,343.88
5	201-0231	EAB01-SNAP/CONADV-Tier 2	\$0.00	IS	25%	\$0.00	\$1,202.04	\$1,068.48	\$0.00	\$0.00	\$0.00	\$1,202.04	\$1,202.04
5	201-0232	EAB02-SNAP/SYNC-Tier 2	\$0.00	IS	25%	\$0.00	\$1,202.04	\$1,068.48	\$0.00	\$0.00	\$0.00	\$1,202.04	\$1,202.04
5	201-0233	EAB03-CONADV/SYNC-Tier 2	\$0.00	IS	25%	\$0.00	\$1,508.22	\$1,340.64	\$0.00	\$0.00	\$0.00	\$1,508.22	\$1,508.22
5	201-0234	EAB04-SNAP/CONADV/SYNC-Tier 2	\$0.00	IS	25%	\$0.00	\$1,956.24	\$1,738.88	\$0.00	\$0.00	\$0.00	\$1,956.24	\$1,956.24
5	201-0235	EAB06-SNAP/CONADV/SYNC/MIG-MED	\$0.00	IS	25%	\$0.00	\$1,956.24	\$1,738.88	\$0.00	\$0.00	\$0.00	\$1,956.24	\$1,956.24
5	201-0236	EAB07-SNAP/CONADV/QUOTA-Tier 2	\$0.00	IS	25%	\$0.00	\$1,502.64	\$1,335.68	\$0.00	\$0.00	\$0.00	\$1,502.64	\$1,502.64
5	201-0237	EAB08-SNAP/CONADV/QUOTA/SYNC/MIG-MED	\$0.00	IS	25%	\$0.00	\$2,256.66	\$2,005.92	\$0.00	\$0.00	\$0.00	\$2,256.66	\$2,256.66
5	201-0238	EAB09-SNAP/QUOTA-Tier 2	\$0.00	IS	25%	\$0.00	\$748.44	\$665.28	\$0.00	\$0.00	\$0.00	\$748.44	\$748.44
5	201-0239	EAB10-SNAP/CONADV/QUOTA/SYNC-Tier 2	\$0.00	IS	25%	\$0.00	\$2,256.66	\$2,005.92	\$0.00	\$0.00	\$0.00	\$2,256.66	\$2,256.66
5	201-0240	EAB11-POOL/INS/SNAP/CONADV/QTA/SYNC-Tr 2	\$0.00	IS	25%	\$0.00	\$3,311.28	\$2,943.36	\$0.00	\$0.00	\$0.00	\$3,311.28	\$3,311.28
5	201-0241	EAB12-POOL/INS/SNAP/CONADV/QUOTA-Tier 2	\$0.00	IS	25%	\$0.00	\$2,557.26	\$2,273.12	\$0.00	\$0.00	\$0.00	\$2,557.26	\$2,557.26
5	201-0242	EAB13-POOL/CONADV-Tier 2	\$0.00	IS	25%	\$0.00	\$1,508.22	\$1,340.64	\$0.00	\$0.00	\$0.00	\$1,508.22	\$1,508.22
5	201-0243	EAB14-POOL/CONADV/INS-Tier 2	\$0.00	IS	25%	\$0.00	\$1,808.82	\$1,607.84	\$0.00	\$0.00	\$0.00	\$1,808.82	\$1,808.82
5	201-0244	EAB01-SNAP/CONADV-Tier 3	\$0.00	IS	25%	\$0.00	\$1,701.00	\$1,512.00	\$0.00	\$0.00	\$0.00	\$1,701.00	\$1,701.00
5	201-0245	EAB02-SNAP/SYNC-Tier 3	\$0.00	IS	25%	\$0.00	\$1,701.00	\$1,512.00	\$0.00	\$0.00	\$0.00	\$1,701.00	\$1,701.00
5	201-0246	EAB03-CONADV/SYNC-Tier 3	\$0.00	IS	25%	\$0.00	\$2,143.26	\$1,905.12	\$0.00	\$0.00	\$0.00	\$2,143.26	\$2,143.26
5	201-0247	EAB04-SNAP/CONADV/SYNC-Tier 3	\$0.00	IS	25%	\$0.00	\$2,772.72	\$2,464.64	\$0.00	\$0.00	\$0.00	\$2,772.72	\$2,772.72
5	201-0248	EAB06-SNAP/CONADV/SYNC/MIG-HIGH	\$0.00	IS	25%	\$0.00	\$2,772.72	\$2,464.64	\$0.00	\$0.00	\$0.00	\$2,772.72	\$2,772.72
5	201-0249	EAB07-SNAP/CONADV/QUOTA-Tier 3	\$0.00	IS	25%	\$0.00	\$2,137.68	\$1,900.16	\$0.00	\$0.00	\$0.00	\$2,137.68	\$2,137.68
5	201-0250	EAB08-SNAP/CONADV/QUOTA/SYNC/MIG-HIGH	\$0.00	IS	25%	\$0.00	\$3,209.22	\$2,852.64	\$0.00	\$0.00	\$0.00	\$3,209.22	\$3,209.22
5	201-0251	EAB09-SNAP/QUOTA-Tier 3	\$0.00	IS	25%	\$0.00	\$1,065.96	\$947.52	\$0.00	\$0.00	\$0.00	\$1,065.96	\$1,065.96
5	201-0252	EAB10-SNAP/CONADV/QUOTA/SYNC-Tier 3	\$0.00	IS	25%	\$0.00	\$3,209.22	\$2,852.64	\$0.00	\$0.00	\$0.00	\$3,209.22	\$3,209.22
5	201-0253	EAB11-POOL/INS/SNAP/CONADV/QTA/SYNC-Tr 3	\$0.00	IS	25%	\$0.00	\$4,717.44	\$4,193.28	\$0.00	\$0.00	\$0.00	\$4,717.44	\$4,717.44
5	201-0254	EAB12-POOL/INS/SNAP/CONADV/QUOTA-Tier 3	\$0.00	IS	25%	\$0.00	\$3,645.90	\$3,240.80	\$0.00	\$0.00	\$0.00	\$3,645.90	\$3,645.90
5	201-0255	EAB13-POOL/CONADV-Tier 3	\$0.00	IS	25%	\$0.00	\$2,143.26	\$1,905.12	\$0.00	\$0.00	\$0.00	\$2,143.26	\$2,143.26
5	201-0256	EAB14-POOL/CONADV/INS-Tier 3	\$0.00	IS	25%	\$0.00	\$2,579.94	\$2,293.28	\$0.00	\$0.00	\$0.00	\$2,579.94	\$2,579.94
5	201-0282	EAB01-SNAP/CONADV-Tier 4	\$0.00	IS	25%	\$0.00	\$2,196.36	\$1,952.32	\$0.00	\$0.00	\$0.00	\$2,196.36	\$2,196.36
5	201-0283	EAB02-SNAP/SYNC-Tier 4	\$0.00	IS	25%	\$0.00	\$2,196.36	\$1,952.32	\$0.00	\$0.00	\$0.00	\$2,196.36	\$2,196.36
5	201-0284	EAB03-CONADV/SYNC-Tier 4	\$0.00	IS	25%	\$0.00	\$2,767.32	\$2,459.84	\$0.00	\$0.00	\$0.00	\$2,767.32	\$2,767.32
5	201-0285	EAB04-SNAP/CONADV/SYNC-Tier 4	\$0.00	IS	25%	\$0.00	\$3,580.20	\$3,182.40	\$0.00	\$0.00	\$0.00	\$3,580.20	\$3,580.20
5	201-0287	EAB07-SNAP/CONADV/QUOTA-Tier 4	\$0.00	IS	25%	\$0.00	\$2,760.12	\$2,453.44	\$0.00	\$0.00	\$0.00	\$2,760.12	\$2,760.12
5	201-0289	EAB09-SNAP/QUOTA-Tier 4	\$0.00	IS	25%	\$0.00	\$1,376.46	\$1,223.52	\$0.00	\$0.00	\$0.00	\$1,376.46	\$1,376.46
5	201-0290	EAB10-SNAP/CONADV/QUOTA/SYNC-Tier 4	\$0.00	IS	25%	\$0.00	\$4,143.78	\$3,683.36	\$0.00	\$0.00	\$0.00	\$4,143.78	\$4,143.78
5	201-0291	EAB11-POOL/INS/SNAP/CONADV/QTA/SYNC-Tr 4	\$0.00	IS	25%	\$0.00	\$6,091.20	\$5,414.40	\$0.00	\$0.00	\$0.00	\$6,091.20	\$6,091.20
5	201-0292	EAB12-POOL/INS/SNAP/CONADV/QUOTA-Tier 4	\$0.00	IS	25%	\$0.00	\$4,707.54	\$4,184.48	\$0.00	\$0.00	\$0.00	\$4,707.54	\$4,707.54
5	201-0293	EAB13-POOL/CONADV-Tier 4	\$0.00	IS	25%	\$0.00	\$2,767.32	\$2,459.84	\$0.00	\$0.00	\$0.00	\$2,767.32	\$2,767.32
5	201-0294	EAB14-POOL/CONADV/INS-Tier 4	\$0.00	IS	25%	\$0.00	\$3,331.26	\$2,961.12	\$0.00	\$0.00	\$0.00	\$3,331.26	\$3,331.26
5	201-0295	SW: Basic Bundle (Tier 1)	\$0.00	IS</									

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	201-0295-CF	SW: Basic Bundle (Tier 1)=ID	\$4,978.00	IS	25%	\$3,733.50	\$896.04	\$796.48	\$0.00	\$0.00	\$0.00	\$896.04
5	201-0296	SW: Basic Bundle (Tier 2)	\$0.00	IS	25%	\$0.00	\$1,202.22	\$1,068.64	\$0.00	\$0.00	\$0.00	\$1,202.22
5	201-0296-CF	SW: Basic Bundle (Tier 2)=ID	\$6,679.00	IS	25%	\$5,009.25	\$1,202.22	\$1,068.64	\$0.00	\$0.00	\$0.00	\$1,202.22
5	201-0297	SW: Basic Bundle (Tier 3)	\$0.00	IS	25%	\$0.00	\$1,701.18	\$1,512.16	\$0.00	\$0.00	\$0.00	\$1,701.18
5	201-0297-CF	SW: Basic Bundle (Tier 3)=ID	\$9,451.00	IS	25%	\$7,088.25	\$1,701.18	\$1,512.16	\$0.00	\$0.00	\$0.00	\$1,701.18
5	201-0298	SW: Basic Bundle (Tier 4)	\$0.00	IS	25%	\$0.00	\$2,196.18	\$1,952.16	\$0.00	\$0.00	\$0.00	\$2,196.18
5	201-0298-CF	SW: Basic Bundle (Tier 4)=ID	\$12,201.00	IS	25%	\$9,150.75	\$2,196.18	\$1,952.16	\$0.00	\$0.00	\$0.00	\$2,196.18
5	201-0299	SW: Enterprise Bundle (Tier 1)	\$0.00	IS	25%	\$0.00	\$1,117.08	\$992.96	\$0.00	\$0.00	\$0.00	\$1,117.08
5	201-0299-CF	SW: Enterprise Bundle (Tier 1)=ID	\$6,206.00	IS	25%	\$4,654.50	\$1,117.08	\$992.96	\$0.00	\$0.00	\$0.00	\$1,117.08
5	201-0300	SW: Enterprise Bundle (Tier 2)	\$0.00	IS	25%	\$0.00	\$1,502.64	\$1,335.68	\$0.00	\$0.00	\$0.00	\$1,502.64
5	201-0300-CF	SW: Enterprise Bundle (Tier 2)=ID	\$8,348.00	IS	25%	\$6,261.00	\$1,502.64	\$1,335.68	\$0.00	\$0.00	\$0.00	\$1,502.64
5	201-0301	SW: Enterprise Bundle (Tier 3)	\$0.00	IS	25%	\$0.00	\$2,137.68	\$1,900.16	\$0.00	\$0.00	\$0.00	\$2,137.68
5	201-0301-CF	SW: Enterprise Bundle (Tier 3)=ID	\$11,876.00	IS	25%	\$8,907.00	\$2,137.68	\$1,900.16	\$0.00	\$0.00	\$0.00	\$2,137.68
5	201-0302	SW: Enterprise Bundle (Tier 4)	\$0.00	IS	25%	\$0.00	\$2,759.94	\$2,453.28	\$0.00	\$0.00	\$0.00	\$2,759.94
5	201-0302-CF	SW: Enterprise Bundle (Tier 4)=ID	\$15,333.00	IS	25%	\$11,499.75	\$2,759.94	\$2,453.28	\$0.00	\$0.00	\$0.00	\$2,759.94
5	201-0303	SW: Enterprise Advanced Bundle (Tier 1)	\$0.00	IS	25%	\$0.00	\$2,239.74	\$1,990.88	\$0.00	\$0.00	\$0.00	\$2,239.74
5	201-0303-CF	SW: Enterprise Adv Bundle (Tier 1)=ID	\$12,443.00	IS	25%	\$9,332.25	\$2,239.74	\$1,990.88	\$0.00	\$0.00	\$0.00	\$2,239.74
5	201-0304	SW: Enterprise Advanced Bundle (Tier 2)	\$0.00	IS	25%	\$0.00	\$3,010.86	\$2,676.32	\$0.00	\$0.00	\$0.00	\$3,010.86
5	201-0304-CF	SW: Enterprise Adv Bundle (Tier 2)=ID	\$16,727.00	IS	25%	\$12,545.25	\$3,010.86	\$2,676.32	\$0.00	\$0.00	\$0.00	\$3,010.86
5	201-0305	SW: Enterprise Advanced Bundle (Tier 3)	\$0.00	IS	25%	\$0.00	\$4,280.94	\$3,805.28	\$0.00	\$0.00	\$0.00	\$4,280.94
5	201-0305-CF	SW: Enterprise Adv Bundle (Tier 3)=ID	\$23,783.00	IS	25%	\$17,837.25	\$4,280.94	\$3,805.28	\$0.00	\$0.00	\$0.00	\$4,280.94
5	201-0306	SW: Enterprise Advanced Bundle (Tier 4)	\$0.00	IS	25%	\$0.00	\$5,527.26	\$4,913.12	\$0.00	\$0.00	\$0.00	\$5,527.26
5	201-0306-CF	SW: Enterprise Adv Bundle (Tier 4)=ID	\$30,707.00	IS	25%	\$23,030.25	\$5,527.26	\$4,913.12	\$0.00	\$0.00	\$0.00	\$5,527.26
5	201-0307	SW: Elite Bundle (Tier 1)	\$0.00	IS	25%	\$0.00	\$3,170.16	\$2,817.92	\$0.00	\$0.00	\$0.00	\$3,170.16
5	201-0308	SW: Elite Bundle (Tier 2)	\$0.00	IS	25%	\$0.00	\$4,262.58	\$3,788.96	\$0.00	\$0.00	\$0.00	\$4,262.58
5	201-0309	SW: Elite Bundle (Tier 3)	\$0.00	IS	25%	\$0.00	\$6,377.58	\$5,668.96	\$0.00	\$0.00	\$0.00	\$6,377.58
5	201-0310	SW: Elite Bundle (Tier 4)	\$0.00	IS	25%	\$0.00	\$8,404.56	\$7,470.72	\$0.00	\$0.00	\$0.00	\$8,404.56
5	201-0311	SW: Basic Bundle (Tier 5)	\$0.00	IS	25%	\$0.00	\$3,202.74	\$2,846.88	\$0.00	\$0.00	\$0.00	\$3,202.74
5	201-0311-CF	SW: Basic Bundle (Tier 5)=ID	\$17,793.00	IS	25%	\$13,344.75	\$3,202.74	\$2,846.88	\$0.00	\$0.00	\$0.00	\$3,202.74
5	201-0312	SW: Basic Bundle (Tier 7)	\$0.00	IS	25%	\$0.00	\$5,296.86	\$4,708.32	\$0.00	\$0.00	\$0.00	\$5,296.86
5	201-0312-CF	SW: Basic Bundle (Tier 7)=ID	\$29,427.00	IS	25%	\$22,070.25	\$5,296.86	\$4,708.32	\$0.00	\$0.00	\$0.00	\$5,296.86
5	201-0313	SW: Enterprise Bundle (Tier 5)	\$0.00	IS	25%	\$0.00	\$4,024.98	\$3,577.76	\$0.00	\$0.00	\$0.00	\$4,024.98
5	201-0313-CF	SW: Enterprise Bundle (Tier 5)=ID	\$22,361.00	IS	25%	\$16,770.75	\$4,024.98	\$3,577.76	\$0.00	\$0.00	\$0.00	\$4,024.98
5	201-0314	SW: Enterprise Bundle (Tier 7)	\$0.00	IS	25%	\$0.00	\$6,656.76	\$5,917.12	\$0.00	\$0.00	\$0.00	\$6,656.76
5	201-0314-CF	SW: Enterprise Bundle (Tier 7)=ID	\$36,982.00	IS	25%	\$27,736.50	\$6,656.76	\$5,917.12	\$0.00	\$0.00	\$0.00	\$6,656.76
5	201-0315	SW: Enterprise Advanced Bundle (Tier 5)	\$0.00	IS	25%	\$0.00	\$8,060.58	\$7,164.96	\$0.00	\$0.00	\$0.00	\$8,060.58
5	201-0315-CF	SW: Enterprise Adv Bundle (Tier 5)=ID	\$44,781.00	IS	25%	\$33,585.75	\$8,060.58	\$7,164.96	\$0.00	\$0.00	\$0.00	\$8,060.58
5	201-0316	SW: Enterprise Advanced Bundle (Tier 7)	\$0.00	IS	25%	\$0.00	\$13,331.34	\$11,850.08	\$0.00	\$0.00	\$0.00	\$13,331.34
5	201-0316-CF	SW: Enterprise Adv Bundle (Tier 7)=ID	\$74,063.00	IS	25%	\$55,547.25	\$13,331.34	\$11,850.08	\$0.00	\$0.00	\$0.00	\$13,331.34
5	201-0319	EAB01-SNAP/CONADV-(Tier 5)	\$0.00	IS	25%	\$0.00	\$3,203.10	\$2,847.20	\$0.00	\$0.00	\$0.00	\$3,203.10
5	201-0320	EAB02-SNAP/SYNC-(Tier 5)	\$0.00	IS	25%	\$0.00	\$3,203.10	\$2,847.20	\$0.00	\$0.00	\$0.00	\$3,203.10
5	201-0321	EAB03-CONADV/SYNC-(Tier 5)	\$0.00	IS	25%	\$0.00	\$4,035.60	\$3,587.20	\$0.00	\$0.00	\$0.00	\$4,035.60
5	201-0322	EAB04-SNAP/CONADV/SYNC-(Tier 5)	\$0.00	IS	25%	\$0.00	\$5,221.08	\$4,640.96	\$0.00	\$0.00	\$0.00	\$5,221.08
5	201-0323	EAB07-SNAP/CONADV/QUOTA-(Tier 5)	\$0.00	IS	25%	\$0.00	\$4,025.16	\$3,577.92	\$0.00	\$0.00	\$0.00	\$4,025.16
5	201-0324	EAB09-SNAP/QUOTA-(Tier 5)	\$0.00	IS	25%	\$0.00	\$2,007.36	\$1,784.32	\$0.00	\$0.00	\$0.00	\$2,007.36
5	201-0325	EAB10-SNAP/CONADV/QUOTA/SYNC-(Tier 5)	\$0.00	IS	25%	\$0.00	\$6,042.96	\$5,371.52	\$0.00	\$0.00	\$0.00	\$6,042.96
5	201-0326	EAB11 POOL/INS/SNAP/CONADV/QTA/SYNC (T5)	\$0.00	IS	25%	\$0.00	\$8,883.00	\$7,996.00	\$0.00	\$0.00	\$0.00	\$8,883.00
5	201-0327	EAB12-POOL/INS/SNAP/CONADV/QUOTA-(Tier5)	\$0.00	IS	25%	\$0.00	\$6,865.20	\$6,102.40	\$0.00	\$0.00	\$0.00	\$6,865.20
5	201-0328	EAB13-POOL/CONADV-(Tier 5)	\$0.00	IS	25%	\$0.00	\$4,035.60	\$3,587.20	\$0.00	\$0.00	\$0.00	\$4,035.60
5	201-0329	EAB14-POOL/CONADV/INS-(Tier 5)	\$0.00	IS	25%	\$0.00	\$4,858.02	\$4,318.24	\$0.00	\$0.00	\$0.00	\$4,858.02
5	201-0330	EAB01-SNAP/CONADV-(Tier 6)	\$0.00	IS	25%	\$0.00	\$5,297.58	\$4,708.96	\$0.00	\$0.00	\$0.00	\$5,297.58
5	201-0331	EAB02-SNAP/SYNC-(Tier 6)	\$0.00	IS	25%	\$0.00	\$5,297.58	\$4,708.96	\$0.00	\$0.00	\$0.00	\$5,297.58
5	201-0332	EAB03-CONADV/SYNC-(Tier 6)	\$0.00	IS	25%	\$0.00	\$6,674.58	\$5,932.96	\$0.00	\$0.00	\$0.00	\$6,674.58
5	201-0333	EAB04-SNAP/CONADV/SYNC-(Tier 6)	\$0.00	IS	25%	\$0.00	\$8,635.32	\$7,675.84	\$0.00	\$0.00	\$0.00	\$8,635.32
5	201-0334	EAB07-SNAP/CONADV/QUOTA-(Tier 6)	\$0.00	IS	25%	\$0.00	\$6,657.30	\$5,917.60	\$0.00	\$0.00	\$0.00	\$6,657.30
5	201-0335	EAB09-SNAP/QUOTA-(Tier 6)	\$0.00	IS	25%	\$0.00	\$3,319.92	\$2,951.04	\$0.00	\$0.00	\$0.00	\$3,319.92
5	201-0336	EAB10-SNAP/CONADV/QUOTA/SYNC-(Tier 6)	\$0.00	IS	25%	\$0.00	\$9,994.50	\$8,884.00	\$0.00	\$0.00	\$0.00	\$9,994.50
5	201-0337	EAB11 POOL/INS/SNAP/CONADV/QTA/SYNC-(T6)	\$0.00	IS	25%	\$0.00	\$14,691.60	\$13,059.20	\$0.00	\$0.00	\$0.00	\$14,691.60
5	201-0338	EAB12-POOL/INS/SNAP/CONADV/QUOTA-(Tier6)	\$0.00	IS	25%	\$0.00	\$11,354.40	\$10,092.80	\$0.00	\$0.00	\$0.00	\$11,354.40
5	201-0339	EAB13-POOL/CONADV-(Tier 6)	\$0.00	IS	25%	\$0.00	\$6,674.58	\$5,932.96	\$0.00	\$0.00	\$0.00	\$6,674.58
5	201-0340	EAB14-POOL/CONADV/INS-(Tier 6)	\$0.00	IS	25%	\$0.00	\$8,034.84	\$7,142.08	\$0.00	\$0.00	\$0.00	\$8,034.84
5	201-0341	SW: Basic Bundle (Tier 6)	\$0.00	IS	25%	\$0.00	\$4,189.86	\$3,724.32	\$0.00	\$0.00	\$0.00	\$4,189.86
5	201-0341-CF	SW: Basic Bundle (Tier 6)	\$23,277.00	IS	25%	\$17,457.75	\$4,189.86	\$3,724.32	\$0.00	\$0.00	\$0.00	\$4,189.86
5	201-0342	SW: Enterprise Bundle (Tier 6)	\$0.00	IS	25%	\$0.00	\$5,265.36	\$4,680.32	\$0.00	\$0.00	\$0.00	\$5,265.36
5	201-0342-CF	SW: Enterprise Bundle (Tier 6)	\$29,252.00	IS	25%	\$21,939.00	\$5,265.36	\$4,680.32	\$0.00	\$0.00	\$0.00	\$5,265.36
5	201-0343	SW: Enterprise Advanced Bundle (Tier 6)	\$0.00	IS	25%	\$0.00	\$10,544.76	\$9,373.12	\$0.00	\$0.00	\$0.00	\$10,544.76
5	201-0343-CF	SW: Enterprise Advanced Bundle (Tier 6)	\$58,582.00	IS	25%	\$43,936.50	\$10,544.76	\$9,373.12	\$0.00	\$0.00	\$0.00	\$10,544.76
5	201-0344	SW: Basic Bundle (Tier 8)	\$0.00	IS	25%	\$0.00	\$6,929.64	\$6,159.68	\$0.00	\$0.00	\$0.00	\$6,929.64
5	201-0344-CF	SW: Basic Bundle (Tier 8)	\$38,498.00	IS	25%	\$28,873.50	\$6,929.64	\$6,159.68	\$0.00	\$0.00	\$0.00	\$6,929.64
5	201-0345	SW: Enterprise Bundle (Tier 8)	\$0.00	IS	25%	\$0.00	\$8,708.40	\$7,740.80	\$0.00	\$0.00	\$0.00	\$8,708.40
5	201-0345-CF	SW: Enterprise Bundle (Tier 8)	\$48,380.00	IS	25%	\$36,285.00	\$8,708.40	\$7,740.80	\$0.00	\$0.00	\$0.00	\$8,708.40
5	201-0346	SW: Enterprise Advanced Bundle (Tier 8)	\$0.00	IS	25%	\$0.00	\$17,440.02	\$15,502.24	\$0.00	\$0.00	\$0.00	\$17,440.02
5	201-0346-CF	SW: Enterprise Advanced Bundle (Tier 8)	\$96,889.00	IS	25%	\$72,666.75	\$17,440.02	\$15,502.24	\$0.00	\$0.00	\$0.00	\$17,440.02
5	456-105-366	SRMSUITE ISILON LO DNSTY =ID	\$0.00	IS	25%	\$0.00	\$707.40	\$628.80	\$0.00	\$0.00	\$0.00	\$707.40
5	456-105-367	SRMSUITE ISILON MED DNSTY =ID	\$0.00	IS	25%	\$0.00	\$950.40	\$844.80	\$0.00	\$0.00	\$0.00	\$950.40
5	456-105-368	SRMSUITE ISILON HI DNSTY =ID	\$0.00	IS	25%	\$0.00	\$1,351.80	\$1,201.60	\$0.00	\$0.00	\$0.00	\$1,351.80
5	456-105-945	SRMSUITE ISILON UPR DNSTY =ID	\$0.00	IS	25%	\$0.00	\$1,920.60	\$1,707.20	\$0.00	\$0.00	\$0.00	\$1,920.60
5	456-110-166	IsilonSD Edge 36TB 3-6 Node Cluster =ID	\$15,000.00	IS	25%	\$11,250.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$3,450.00
5	456-110-765	VIPR SRM ISILON LO DNSTY =ID	\$3,930.00	IS	25%	\$2,947.50	\$707.40	\$628.80	\$0.00	\$0.00	\$0.00	\$707.40
5	456-110-766	VIPR SRM ISILON MED DNSTY =ID	\$5,280.00	IS	25%	\$3,960.00	\$950.40	\$844.80	\$0.00	\$0.00	\$0.00	\$950.40

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-110-767	VIPR SRM ISILON HI DNSTY =ID	\$7,510.00	IS	25%	\$5,632.50	\$1,351.80	\$1,201.60	\$0.00	\$0.00	\$0.00	\$1,351.80
5	456-110-780	VIPR SRM ISILON UPDR DNSTY =ID	\$10,670.00	IS	25%	\$8,002.50	\$1,920.60	\$1,707.20	\$0.00	\$0.00	\$0.00	\$1,920.60
5	456-111-305	ESA FOR ISILON TIER 1 LIC=ID	\$1,365.00	IS	25%	\$1,023.75	\$245.70	\$218.40	\$0.00	\$0.00	\$0.00	\$245.70
5	456-111-306	ESA FOR ISILON TIER 2 LIC=ID	\$1,855.00	IS	25%	\$1,391.25	\$333.90	\$296.80	\$0.00	\$0.00	\$0.00	\$333.90
5	456-111-307	ESA FOR ISILON TIER 3 LIC=ID	\$2,695.00	IS	25%	\$2,021.25	\$485.10	\$431.20	\$0.00	\$0.00	\$0.00	\$485.10
5	456-111-308	ESA FOR ISILON TIER 4 LIC=ID	\$3,480.00	IS	25%	\$2,610.00	\$626.40	\$556.80	\$0.00	\$0.00	\$0.00	\$626.40
5	456-111-309	ESA FOR ISILON TIER 5 LIC=ID	\$5,075.00	IS	25%	\$3,806.25	\$913.50	\$812.00	\$0.00	\$0.00	\$0.00	\$913.50
5	456-111-310	ESA FOR ISILON TIER 6 LIC=ID	\$6,639.00	IS	25%	\$4,979.25	\$1,195.02	\$1,062.24	\$0.00	\$0.00	\$0.00	\$1,195.02
5	456-111-311	ESA FOR ISILON TIER 7 LIC=ID	\$8,394.00	IS	25%	\$6,295.50	\$1,510.92	\$1,343.04	\$0.00	\$0.00	\$0.00	\$1,510.92
5	456-111-312	ESA FOR ISILON TIER 8 LIC=ID	\$10,980.00	IS	25%	\$8,235.00	\$1,976.40	\$1,756.80	\$0.00	\$0.00	\$0.00	\$1,976.40
5	458-000-199	VIPR SRM for ISILON =ID	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-252	IsilonSD Edge =ID	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-624	ESA FOR ISILON PRODUCT=ID	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0004	12TB HDD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0005	11TB+200GB SSD/ 3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0006	6TB+1.2TB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0007	24TB HDD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0008	20TB+400GB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0009	12TB+1.2TB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0010	36TB HDD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0011	27TB+600GB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0012	18TB+1.2TB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0013	7.2TB HDD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0014	6.9TB+200GB SSD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0015	5.4TB+1.2TB SSD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0016	14.4TB HDD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0017	13.2TB+400GB SSD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0018	10.8TB+1.2TB SSD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0037	3.5 30TB HDD / 200GB SSD	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0038	3.5 30TB HDD / 400GB SSD	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0041	1.2TB SSD; 3.5 IN	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0042	2.4TB SSD; 3.5 IN	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0044	4.8TB SSD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0045	36TB HDD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0046	72TB HDD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0047	108TB HDD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0051	35TB HDD / 400GB SSD; 3.5 IN	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0053	68TB HDD / 800GB SSD; 3.5 IN	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0056	90TB/2.4TB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0058	35TB HDD / 200GB SSD; 3.5 IN	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0059	70TB HDD / 400GB SSD; 3.5 IN	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0060	70TB HDD / 200GB SSD; 3.5 IN	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0061	102TB HDD / 800GB SSD; 3.5 IN	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0062	105TB HDD / 400GB SSD; 3.5 IN	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0063	144TB HDD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0064	128TB HDD / 1.6TB SSD; 3.5 IN	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0065	132TB HDD / 1.2TB SSD; 3.5 IN	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0066	136TB HDD / 800GB SSD; 3.5 IN	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0067	140TB HDD / 400GB SSD; 3.5 IN	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0068	21.6TB HDD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0070	20.7TB+400GB SSD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0071	19.8TB HDD/800GB SSD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0072	18.9TB+1.2TB SSD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0074	34TB+800GB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0075	66TB+1.2TB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0076	96TB+1.6TB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0077	124TB HDD / 2TB SSD; 3.5 IN	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0078	19.8TB+400GB SSD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0098	9.6TB SSD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0099	120TB+2.4TB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0101	13.2TB+800GB SSD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0102	16.2TB+2.4TB SSD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0103	10.8TB/2.4TB SSD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0104	108TB SED HDD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0105	36TB SED HDD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0106	5.5TB/400GB SSD/3.5IN	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0107	10TB/800GB SSD/3.5IN	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0108	60TB+4.8TB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0109	120TB+4.8TB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0110	62TB HDD /2TB SSD/3.5IN	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0111	13.2TB+1.6TB SSD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0112	19.2TB SSD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0113	26.4TB+1.6TB SSD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0115	48TB SED HDD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0116	144TB SED HDD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0118	34TB+1.6TB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0119	64TB+3.2TB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0120	90TB+4.8TB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0121	6.6TB/1.6TB SSD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0122	19.8TB HDD+1.6TB SSD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	611-0124	128TB+3.2TB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0125	25.2TB+2.4TB SSD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0126	24TB+3.2TB SSD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0128	6.6TB HDD/400GB SSD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0129	64TB HDD/1.6TB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0130	99TB+2.4TB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0131	136TB+1.6TB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0132	26.4TB+800GB SSD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0133	96TB+3.2TB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0134	10TB+1.6TB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0135	20TB+1.6TB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0136	6TB+4.8TB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0137	16TB+3.2TB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0138	12TB+4.8TB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0139	33TB+800GB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0140	11TB+800GB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0141	22TB+800GB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0142	30TB+1.6TB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0143	24TB+3.2TB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0144	18TB+4.8TB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0145	28.8TB HDD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0146	13.8TB+800GB SSD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0147	102TB+1.6TB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0156	354TB+800GB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0168	21.6TB SED HDD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0169	20.7TB SED+800GB SED SSD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0170	19.8TB SED+1.6T SED SSD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0171	6.9TB+400GB SSD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0172	6.9TB+800GB SSD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0173	13.8TB+400GB SSD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0174	20.7TB+800GB SSD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0175	27.6TB+400GB SSD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0176	27.6TB+800GB SSD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0177	70TB+800GB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0178	68TB+1.6TB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0179	136TB HDD+1.6TB SSD 3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0180	136TB SED+1.6TB SED SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0181	128TB SED+3.2TB SED SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0182	120TB SED+4.8TB SED SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0183	33TB SED+800GB SED SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0184	30TB SED+1.6TB SED SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0185	24TB SED+3.2TB SED SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0186	102TB SED+1.6TB SED SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0187	96TB SED+3.2TB SED SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0188	105TB SED+800GB SED SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0189	140TB SED+800GB SED SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0190	132TB SED HDD/2.4TB SED SSD/3.5in.	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0191	35TB+800GB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0192	132TB+2.4TB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0195	16.2TB+4.8TB SSD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0196	18.9TB+2.4TB SSD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0197	18TB+3.2TB SSD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0198	21.6TB+4.8TB SSD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0199	24T HDD+3.2T SSD/2.5in.	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0200	25.2T HDD+2.4T SSD/2.5in.	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0201	6.6TB+1.6TB SSD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0202	9.6T SSD/2.5in.	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0203	32TB+3.2TB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0205	90TB SED+4.8TB SED SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0206	99TB SED HDD/2.4TB SED SSD/3.5 IN	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0207	210TB+800GB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0208	140TB+800GB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0210	48TB HDD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0211	44TB HDD + 800G SSD 3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0212	40TB HDD + 1.6T SSD 3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0213	44TB SED HDD + 800G SED SSD 3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0214	40TB SED HDD + 1.6TB SED SSD 3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0215	32TB SED HDD /3.2TB SED SSD, 3.5in.	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0216	280TB+1.6TB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0217	472TB+1.6TB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0218	6.9TB+1.6TB SSD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0219	13.8TB+1.6TB SSD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0220	13.2TB+3.2TB SSD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0221	20.7TB+1.6TB SSD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0222	19.8TB+3.2TB SSD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0223	18.0TB+6.4TB SSD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0224	27.6TB+1.6TB SSD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0225	26.4TB+3.2TB SSD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0226	24.0TB+6.4TB SSD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0227	21.6TB+9.6TB SSD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	611-0228	70TB+1.6TB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0229	68TB+3.2TB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0230	66TB+4.8TB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0231	64TB+6.4TB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0232	60TB+9.6TB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0233	140TB+1.6TB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0234	136TB+3.2TB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0235	132TB+4.8TB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0236	128TB+6.4TB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0237	120TB+9.6TB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0238	32TB HDD + 3.2TB SSD 3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0239	105TB+800GB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0240	354TB+800GB SSD/3.5in/4kn	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0241	210TB+800GB SSD/3.5in/4kn	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0242	210TB SED+800TB SED SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0243	354TB SED+800GB SSD SED/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0244	280TB HDD SED + 1.6TB SSD SED 3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0245	472TB HDD SED+1.6TB SSD SED 3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0246	210TB HDD + 1.6TB SSD 3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0247	105TB + 1.6TB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0248	102TB + 3.2TB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0249	99TB + 4.8TB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0250	96TB + 6.4TB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0251	90TB + 9.6TB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0252	35TB + 1.6TB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0253	34TB + 3.2TB SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0254	20.7TB SED + 1.6TB SED SSD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0255	19.8TB SED + 3.2TB SED SSD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0256	18TB SED + 6.4TB SED SSD/2.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0257	105TB SED + 1.6TB SED SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0258	102TB SED + 3.2TB SED SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0259	99TB SED + 4.8TB SED SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0260	96TB SED + 6.4TB SED SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0261	90TB SED + 9.6TB SED SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0262	140TB SED + 1.6TB SED SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0263	136TB SED + 3.2TB SED SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0264	132TB SED + 4.8TB SED SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0265	128TB SED + 6.4TB SED SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	611-0266	120TB SED + 9.6TB SED SSD/3.5in	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	612-0001	6GB RAM	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	612-0002	12GB RAM	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	612-0003	24GB RAM	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	612-0004	48GB RAM	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	612-0005	24GB RAM	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	612-0006	48GB RAM 12x4G	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	612-0008	12GB RAM	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	612-0009	192GB RAM	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	612-0014	32GB RAM	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	612-0015	64GB RAM	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	612-0016	128GB RAM	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	612-0017	128GB RAM 16x8GB	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	612-0018	256GB RAM	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	612-0019	48GB RAM	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	612-0020	24GB RAM	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	612-0021	96GB RAM	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	612-0022	INA 12GB RAM 6x2G	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	612-0023	24GB RAM	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	612-0024	48GB RAM	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	612-0026	INA 12GB RAM (Next Gen)	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	612-0027	24GB RAM (Next Gen)	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	612-0028	48GB RAM (Next Gen)	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	612-0031	24GB RAM 3x8G Gen5-HD	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	613-0001	1GBE BASE-T DUAL-PORT PCIE	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	613-0002	10GBE; DUAL-PORT; SFP+; WITHOUT OPTICS	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	613-0003	1GBE BASE-T DUAL-PORT PCIE X2	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	613-0008	10GBE DUAL-PORT SFP WITHOUT OPTICS	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	613-0009	10GBE DUAL-PORT SFP W/O OPTICS HD400	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0010	PWRCRD.2,NEMA 5-15A-C13, 110V NORTH AMER	\$40.00	IS	25%	\$30.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0012	PWRCRD.2,IEC320 C14-C13,208V UNIVERSAL	\$49.00	IS	25%	\$36.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0014	PWRCRD.2,BS1363-C13,240V UK/IRLND	\$101.00	IS	25%	\$75.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0015	PWRCRD.2,CEE7/7 KSC8305-C13,220V EU/KREA	\$88.00	IS	25%	\$66.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0017	PWRCRD.2,JIS 8303-C13, 100V JAPAN	\$89.00	IS	25%	\$66.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0020	PWRCRD.2,AS3112-C13,230V AUS/NZ	\$89.00	IS	25%	\$66.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0021	PWRCRD.2,IS1293-C13,240V INDIA/SA	\$97.00	IS	25%	\$72.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0022	PWRCRD.2,SI-32 TO C13,230V ISRAEL	\$127.00	IS	25%	\$95.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0024	PWRCRD.2,SEV 1011-C13,220V SWITZLAND	\$96.00	IS	25%	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0025	PWRCRD.2,IRAM 2073-C13,220V ARGENTINA	\$86.00	IS	25%	\$64.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0026	PWRCRD.2,AFSNIT107-2-D1-C13,220V DENMRK	\$87.00	IS	25%	\$65.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0029	PWRCRD.2,NEMA 5-15A-C19, 110V North AMER	\$110.00	IS	25%	\$82.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0030	PWRCRD.2,IEC320 C14-C19,208-240V UNIVL	\$110.00	IS	25%	\$82.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	800-0031	PWRCRD,2,CEE7/7 KSC8305-C19,220V EU/KREA	\$96.00	IS	25%	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0032	PWRCRD,2,PSE JIS 8303-C19,100V JAPAN	\$118.00	IS	25%	\$88.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0033	PWRCRD,2,BS 1363-C19,240V UK/IRLND	\$112.00	IS	25%	\$84.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0034	PWRCRD,2,AS3112-C19,230V AUS/NZ	\$106.00	IS	25%	\$79.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0035	PWRCRD,2,IS1293-C19,240V INDIA/SA	\$124.00	IS	25%	\$93.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0037	PWRCRD,2,SI-32 TO C19,230V ISRAEL	\$265.00	IS	25%	\$198.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0038	PWRCRD,2,SEV 1011-C19,220V SWITZLAND	\$218.00	IS	25%	\$163.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0039	PWRCRD,2,AFSNIT107-2-D1-C19,220V DENMRK	\$84.00	IS	25%	\$63.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0054	MOUNTING KIT; TITAN RACK; ANTI-TIP	\$1,630.00	IS	25%	\$1,222.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0055	MOUNTING KIT; TITAN RACK; ANTI-MOVE	\$299.00	IS	25%	\$224.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0056	MOUNTING KIT; TITAN RACK; SEISMIC	\$1,702.00	IS	25%	\$1,276.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0057	TOP ROUTING KIT; TITAN RACK	\$830.00	IS	25%	\$622.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0061	PWRCRD,1,TITAN,15F L6-30P 250V NO AM/JAP	\$268.00	IS	25%	\$201.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0062	PWRCRD,1,TITAN,15F,3750DP,250V NO AM/JAP	\$1,341.00	IS	25%	\$1,005.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0063	PWRCRD,1,TITAN,15F,IEC60309, 230V UNIVL	\$264.00	IS	25%	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0064	PWRCRD,1,TITAN,15F,56PA332,250V AU	\$569.00	IS	25%	\$426.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0065	Deep Rack Installation Kit HD400	\$770.00	IS	25%	\$577.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0066	Normal Depth Rack Installation Kit HD400	\$975.00	IS	25%	\$731.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0067	PWRCRD 1 TITAN 3-PHASE 40A 15FT NO AM	\$828.00	IS	25%	\$621.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0068	PWRCRD 1 TITAN 3-PHASE 40A 15FT INTL	\$1,154.00	IS	25%	\$865.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0069	HD400 TITAN D RACK ANTI-TIP MOUNT KIT	\$287.00	IS	25%	\$215.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0070	HD400 TITAN D RACK ANTI-MOVE MOUNT KIT	\$1,732.00	IS	25%	\$1,299.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0071	HD400 TITAN-D ANCHORING BRACKET KIT	\$2,749.00	IS	25%	\$2,061.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0072	HD400 TITAN-D TOP COVER ROUTING KIT	\$717.00	IS	25%	\$537.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0073	PWRCRD IEC60320 C13 TO C14 1M 15A/250V	\$52.00	IS	25%	\$39.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0074	HD400 Pre-Racked Install Kit	\$11,835.00	IS	25%	\$8,876.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0075	PWRCRD 3-PHASE WYE 32A 15FT NO AM	\$750.00	IS	25%	\$562.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0076	PWRCRD 3-PHASE WYE 32A 15FT INT'L	\$703.00	IS	25%	\$527.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	810-0021	KIT - 1 SPARE 400GB HD; SATA	\$426.00	IS	25%	\$319.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0006	SPARES KIT, DUAL GIGABIT NIC, ROHS	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0007	SPARES KIT, NVRAM	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0009	SPARES KIT, INFINIBAND HCA, ROHS	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0011	SPARES KIT, 250GB HD, SATA	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0017	SPARES KIT, DIMM, 1GB	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0018	SPARES KIT, RISER CARD, ROHS	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0022	SPARES KIT, 500 GB HD, SATA II	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0023	SPARES KIT, 160GB HD, SATA II	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0025	SPARES KIT, CPU, XEON, 3.2GHZ, 2MB	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0028	SPARES KIT, FRONT PANEL ASSY, 1U, ACCEL	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0029	SPARES KIT, PASSIVE RISER, 1U	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0031	SPARES KIT, POWER SUPPLY, 1U	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0032	SPARES KIT, FRONT PANEL ASSY, EX6000	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0048	SPARES KIT, 750 GB HD, SATA, ROHS	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0053	SPARES KIT, CPU, GRAHAM	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0058	SPARES KIT, 160GB HD, SATA, ROHS	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0060	SPARES KIT, 750 GB HD, SATA, ROHS	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0069	SPARES KIT, FRONT PANEL ASSY BU ACCEL	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0073	SPARES KIT, 300 GB HD, SAS, ROHS	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0102	SPARES KIT, 2 TB HD, SATA, 5400RPM	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0113	SPARES KIT, NIC 10GESFP+ ACCEL-X W/OP	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0117	SPARES KIT, NVRAM, 2010, ROHS	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0120	SPARES KIT, POWER SUPPLY, BF	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0127	SPARES KIT, 100 GB SSD, WF, ROHS	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0133	SPARES KIT, 100 GB SSD, BF, ROHS	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0138	SPARES KIT, SIDE RAIL SOLID BEAR SPECIAL	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0141	FRU, PS, QLOGIC 12800-XXX QDR IB SWITCH	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0142	FRU, IN QLOGIC 12800-XXX QDR IB SWITCH	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0144	FRU, LEAF QLOGIC 12800-XXX QDR IB SWITCH	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0145	FRU, EX QLOGIC 12800-XXX QDR IB SWITCH	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0152	SPARES KIT, CABLE ASSY SATA 1.5G 0.5M	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0153	SPARES KIT, CABLE ASSY,SATA 1.5G,STR,1M	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0154	FRU, PS, MELLANOX MIS50XX QDR SWITCH	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0155	FRU, POWER DISTRIBUTION PANEL TITAN RACK	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0156	FRU, POWER DISTRIBUTION UNIT, TITAN RACK	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0157	FRU, CABLE, MINI SAS TITAN RACK INTERCON	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0165	FRU, MANAGEMENT MODULE, QLOGIC, 12800	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0166	SPARES KIT, 4 TB HD, 3.5 IN, ROHS	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0168	SPARES KIT, 250GB HD, SATA, ROHS ACCEL-X	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0174	FRU, RACK INST KIT MELLANOX IS5022 CTR	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0175	FRU, RACK INSTALL KIT, MELLANOX, 1U GT	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0190	SPARES KIT, BOOT DRIVE	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0192	FRU,QDR, INTEL,SWITCH, IB, 18 PORT	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0193	FRU,QDR, MELLANOX, SWITCH IB, 18 PORT	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0194	FRU,QDR, INTEL,SWITCH, IB, 36 PORT	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0195	FRU,QDR, MELLANOX, SWITCH, IB 36 PORT	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0201	SPARES KIT, 3TB SED HD, 3.5 IN, ROHS	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0202	SPARE KIT, CABLE, IB QDR, QSFP-QSFP, 1M	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0203	SPARE KIT, CABLE, IB QDR, QSFP-QSFP, 3M	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0204	SPARE KIT, CABLE, IB QDR, QSFP-QSFP, 5M	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0206	SPARE KIT CABLE IB DDR CX4-CX4 1M	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	811-0207	SPARE KIT CABLE IB DDR CX4-CX4 3M	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0208	SPARE KIT CABLE IB DDR CX4-CX4 5M	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0209	SPARE KIT, SWITCH, IB QDR, 36 PORT, 2PS, 1U	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0210	SPARE KIT-CABLE-IB QDR-QSFP-ACT OPT-10M	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0224	SPARES KIT-SAS CONTROLLER-S210/X410	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0225	SPARES KIT-BOOT DRIVE CARRIER-S210/X410	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0226	SPARES KIT-INTRUSION SWCH ASSY-S210/X410	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0227	SPARES KIT-BATTERY-S210/X410	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0229	SPARES KIT 900GB SED HDD 2.5 IN	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0230	SPARES KIT 800GB SED SSD 2.5 IN	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0231	SPARES KIT 800GB SED SSD 3.5 IN	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0232	Spares Kit/Optic/SFP+/SR/ 40Gbe	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0233	SPARES KIT 6TB HDD 3.5 IN SATA	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0234	SPARE KIT, DIMM, 4GB DDR3-1600, HD400	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0235	SPARE KIT, DIMM, 16GB DDR3-1600, HD400	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0236	SPARE KIT, COVER SENSOR ASSEMBLY HD400	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0237	SPARE KIT, ASSY DISPLAY BOARD HD400	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0238	SPARE KIT, DENSE DPE SUITECASE HD400	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0239	SPARE KIT, ASSY BATTERY TWIN PACK HD400	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0240	SPARE KIT, CHASSIS WITH BASEBOARD HD400	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0241	SPARES KIT-DUAL SAS QUAD PORT HBA-GEN5	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0242	SPARE KIT, CONNECT DUAL QDR IB HD400	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0243	SPARE KIT, PCB TLA LOX PCIE NVRAM HD400	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0244	SPARE KIT, PCB M SATA CARR WHOLD HD400	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0245	SPARE KIT, MSATA DEVICES HD400	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0246	SPARE KIT, FAN MODULE ASSY HD400	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0247	SPARE KIT, POWER SUPPLY SNGL CHNL HD400	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0248	SPARE KIT, ASSY 4U FRONT DENSE DPE HD400	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0249	SPARE KIT, 1U CABLE NOR DEPTH RACK HD400	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0250	SPARE KIT, 6TB SATA 512 ASSY HD400	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0251	SPARE KIT, ASSY 800GB MLC 3.5 SAS HD400	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0252	SPARE KIT, TITAN D 3 PHASE PDU HD400	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0253	SPARES KIT 1.6TB SSD 3.5 IN ROHS	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0254	SPARES KIT 1.6TB SSD 2.5 IN ROHS	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0255	SPARES KIT, 800G eMLC+ SSD, 2.5 IN, ROHS	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0256	SPARES KIT, 800G eMLC+ SSD, 3.5 IN, ROHS	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0257	SPARES KIT, 400G eMLC+ SSD, 2.5 IN, ROHS	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0258	SPARES KIT, 400G eMLC+ SSD, 3.5 IN, ROHS	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0259	SPARES KIT, 200G eMLC+ SSD, 2.5 IN, ROHS	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0260	SPARES KIT, 200G eMLC+ SSD, 3.5 IN, ROHS	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0261	SPARES KIT, 800G eMLC+ SSD SED, 2.5 ROHS	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0262	SPARES KIT, 800G eMLC+ SSD SED, 3.5 ROHS	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0263	SPARES KIT - 8TB HDD 3.5in NL-Series	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0264	SPARES KIT-FRONT PANEL ASSY-4U-NL410	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0265	SPARES KIT - FRONT PANEL ASSEMBLY-X210	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0266	SPARES KIT - POWER SUPPLY MODULE NL410	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0267	SPARES KIT - PCB LOX PCIE NVRAM w/ MLC	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0268	SPARES KIT - DIMM 8GB DDR3-1600	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0269	SPARES KIT - SLIDE RAIL KIT 2U	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0270	SPARES KIT - BATTERY PACK/LI-ION/18650	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0271	SPARES KIT DEEP RACK INSTALL KIT	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0272	SPARES KIT NORMAL DEPTH RACK INSTALL KIT	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0273	SPARES KIT - 6TB HDD 3.5in 4kn NL-Series	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0274	SPARES KIT - 6TB HDD 3.5in 4kn HD-Series	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0275	SPARES KIT - 6TB HDD SED 3.5in NL-Series	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0276	SPARES KIT - 6TB HDD SED 3.5in HD-Series	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0277	SPARES KIT - 8TB HDD 3.5in HD-Series	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0280	SPARE KIT - TITAN-D 3-PHASE WYE PDU	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0281	SPARE KIT - 32G BOOT DRIVE GEN 4	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	812-0006	ASSY, S200 CHASSIS, 2U, 2.5, QDR	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	812-0007	ASSY, X200 CHASSIS, 2U, 3.5, QDR	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	812-0021	S210 CHASSIS - 2U	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	812-0023	X410 CHASSIS - 4U	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	812-0024	X210 CHASSIS - 2U	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	812-0026	NL410 CHASSIS - 4U	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	820-0001	FIELD UPGRADE KIT; 100GB SSD FOR IQ5400S	\$4,868.00	IS	25%	\$3,651.00	\$535.48	\$438.12	\$0.00	\$0.00	\$0.00	\$535.48	
5	820-0002	FIELD UPGRADE KIT; 36000X TO 32000X-SSD	\$19,023.00	IS	25%	\$14,267.25	\$2,092.53	\$1,712.07	\$0.00	\$0.00	\$0.00	\$2,092.53	
5	820-0003	FLD UPGRD KIT X-Series 1 x 200GB SSD	\$8,373.00	IS	25%	\$6,279.75	\$921.03	\$753.57	\$0.00	\$0.00	\$0.00	\$921.03	
5	820-0004	FLD UPGRD KIT X-Series 2 x 200GB SSD	\$16,731.00	IS	25%	\$12,548.25	\$1,840.41	\$1,505.79	\$0.00	\$0.00	\$0.00	\$1,840.41	
5	820-0005	FLD UPGRD KIT X-Series 3 x 200GB SSD	\$25,515.00	IS	25%	\$19,136.25	\$2,806.65	\$2,296.35	\$0.00	\$0.00	\$0.00	\$2,806.65	
5	820-0006	FLD UPGRD KIT X-Series 4 x 200GB SSD	\$33,403.00	IS	25%	\$25,052.25	\$3,674.33	\$3,006.27	\$0.00	\$0.00	\$0.00	\$3,674.33	
5	820-0007	FLD UPGRD KIT X-Series 5 x 200GB SSD	\$41,738.00	IS	25%	\$31,303.50	\$4,591.18	\$3,756.42	\$0.00	\$0.00	\$0.00	\$4,591.18	
5	820-0008	FLD UPGRD KIT X-Series 6 x 200GB SSD	\$50,074.00	IS	25%	\$37,555.50	\$5,508.14	\$4,506.66	\$0.00	\$0.00	\$0.00	\$5,508.14	
5	820-0009	FLD UPGRD KIT S-Series 1 x 200GB SSD	\$8,419.00	IS	25%	\$6,314.25	\$926.09	\$757.71	\$0.00	\$0.00	\$0.00	\$926.09	
5	820-0010	FLD UPGRD KIT S-Series 2 x 200GB SSD	\$16,678.00	IS	25%	\$12,508.50	\$1,834.58	\$1,501.02	\$0.00	\$0.00	\$0.00	\$1,834.58	
5	820-0011	FLD UPGRD KIT S-Series 4 x 200GB SSD	\$33,212.00	IS	25%	\$24,909.00	\$3,653.32	\$2,989.08	\$0.00	\$0.00	\$0.00	\$3,653.32	
5	820-0012	FLD UPGRD KIT S-Series 5 x 200GB SSD	\$41,500.00	IS	25%	\$31,125.00	\$4,565.00	\$3,735.00	\$0.00	\$0.00	\$0.00	\$4,565.00	
5	820-0013	FLD UPGRD KIT S-Series 6 x 200GB SSD	\$49,788.00	IS	25%	\$37,341.00	\$5,476.68	\$4,480.92	\$0.00	\$0.00	\$0.00	\$5,476.68	
5	820-0014	FLD UPGRD KIT DDR3 MEMORY 3 x 2GB	\$1,043.00	IS	25%	\$782.25	\$114.73	\$93.87	\$0.00	\$0.00	\$0.00	\$114.73	
5	820-0015	FLD UPGRD KIT DDR3 MEMORY 6 x 4GB	\$2,514.00	IS	25%	\$1,885.50	\$276.54	\$226.26	\$0.00	\$0.00	\$0.00	\$276.54	

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	820-0016	FLD UPGRD KIT DDR3 MEMORY 6 x 8GB	\$4,268.00	IS	25%	\$3,201.00	\$469.48	\$384.12	\$0.00	\$0.00	\$0.00	\$469.48
5	820-0017	FLD UPGRD KIT DDR3 MEMORY 12 x 4GB	\$4,947.00	IS	25%	\$3,710.25	\$644.17	\$445.23	\$0.00	\$0.00	\$0.00	\$544.17
5	820-0018	FLD UPGRD KIT DDR3 MEMORY 12 x 8GB	\$9,039.00	IS	25%	\$6,779.25	\$994.29	\$813.51	\$0.00	\$0.00	\$0.00	\$994.29
5	820-0019	FLD UPGRD KIT 200/400 Dual 1GbE BaseT	\$1,203.00	IS	25%	\$902.25	\$132.33	\$108.27	\$0.00	\$0.00	\$0.00	\$132.33
5	820-0020	FLD UPGRD KIT 200/400 2x10Gb SFP+ NO OP	\$3,597.00	IS	25%	\$2,697.75	\$395.67	\$323.73	\$0.00	\$0.00	\$0.00	\$395.67
5	820-0032	FLD UPGRD KIT DDR3 MEMORY 12 x 16GB	\$22,240.00	IS	25%	\$16,680.00	\$2,446.40	\$2,001.60	\$0.00	\$0.00	\$0.00	\$2,446.40
5	820-0033	FLD UPGRD KIT X-Series 1 x 400GB SSD	\$15,160.00	IS	25%	\$11,370.00	\$1,667.60	\$1,364.40	\$0.00	\$0.00	\$0.00	\$1,667.60
5	820-0034	FLD UPGRD KIT X-Series 2 x 400GB SSD	\$30,374.00	IS	25%	\$22,780.50	\$3,341.14	\$2,733.66	\$0.00	\$0.00	\$0.00	\$3,341.14
5	820-0035	FLD UPGRD KIT X-Series 3 x 400GB SSD	\$45,479.00	IS	25%	\$34,109.25	\$5,002.69	\$4,093.11	\$0.00	\$0.00	\$0.00	\$5,002.69
5	820-0036	FLD UPGRD KIT X-Series 4 x 400GB SSD	\$60,639.00	IS	25%	\$45,479.25	\$6,670.29	\$5,457.51	\$0.00	\$0.00	\$0.00	\$6,670.29
5	820-0038	FLD UPGRD KIT 3.5IN 5x800GB SSD	\$141,486.00	IS	25%	\$106,114.50	\$15,563.46	\$12,733.74	\$0.00	\$0.00	\$0.00	\$15,563.46
5	820-0039	FLD UPGRD KIT 3.5IN 5x800GB SSD SED	\$183,932.00	IS	25%	\$137,949.00	\$20,232.52	\$16,553.88	\$0.00	\$0.00	\$0.00	\$20,232.52
5	820-0043	FLD UPGRD KIT X-Series 4 x 100GB SSD	\$18,604.00	IS	25%	\$13,953.00	\$2,046.44	\$1,674.36	\$0.00	\$0.00	\$0.00	\$2,046.44
5	820-0044	FLD UPGRD KIT X-Series 5 x 400GB SSD	\$75,799.00	IS	25%	\$56,849.25	\$8,337.89	\$6,821.91	\$0.00	\$0.00	\$0.00	\$8,337.89
5	820-0045	FLD UPGRD KIT S-Series 3 x 400GB SSD	\$44,345.00	IS	25%	\$33,258.75	\$4,877.95	\$3,991.05	\$0.00	\$0.00	\$0.00	\$4,877.95
5	820-0056	FLD UPGRD KIT X-Series 6 x 400GB SSD	\$92,218.00	IS	25%	\$69,163.50	\$10,143.98	\$8,299.62	\$0.00	\$0.00	\$0.00	\$10,143.98
5	820-0057	FLD UPGRD KIT S-Series 2 x 400GB SSD	\$29,633.00	IS	25%	\$22,224.75	\$3,259.63	\$2,666.97	\$0.00	\$0.00	\$0.00	\$3,259.63
5	820-0058	FLD UPGRD KIT DDR3 MEMORY 3 x 16GB	\$4,689.00	IS	25%	\$3,516.75	\$515.79	\$422.01	\$0.00	\$0.00	\$0.00	\$515.79
5	820-0059	FLD UPGRD KIT DDR3 MEMORY 3 x 8GB	\$2,733.00	IS	25%	\$2,049.75	\$300.63	\$245.97	\$0.00	\$0.00	\$0.00	\$300.63
5	820-0060	FLD UPGRD KIT DDR3 MEMORY 6 x 16GB	\$9,247.00	IS	25%	\$6,935.25	\$1,017.17	\$832.23	\$0.00	\$0.00	\$0.00	\$1,017.17
5	820-0061	FLD UPGRD KIT S-Series 2 x 800GB SSD	\$58,038.00	IS	25%	\$43,528.50	\$6,384.18	\$5,223.42	\$0.00	\$0.00	\$0.00	\$6,384.18
5	820-0062	FLD UPGRD KIT X-Series 6 x 800GB SSD	\$173,972.00	IS	25%	\$130,479.00	\$19,136.92	\$15,657.48	\$0.00	\$0.00	\$0.00	\$19,136.92
5	820-0063	FLD UPGRD KIT X-Series 4 x 800GB SSD	\$116,231.00	IS	25%	\$87,173.25	\$12,785.41	\$10,460.79	\$0.00	\$0.00	\$0.00	\$12,785.41
5	820-0064	FLD UPGRD KIT S-Series 1 x 800GB SSD	\$29,057.00	IS	25%	\$21,792.75	\$3,196.27	\$2,615.13	\$0.00	\$0.00	\$0.00	\$3,196.27
5	820-0065	FLD UPGRD KIT X-Series 2 x 800GB SSD	\$54,653.00	IS	25%	\$40,989.75	\$6,011.83	\$4,918.77	\$0.00	\$0.00	\$0.00	\$6,011.83
5	820-0066	FLD UPGRD KIT X-Series 1 x 800GB SSD	\$29,326.00	IS	25%	\$20,494.50	\$3,005.86	\$2,459.34	\$0.00	\$0.00	\$0.00	\$3,005.86
5	820-0067	FLD UPGRD KIT 3.5 IN 3 x 800GB SSD	\$81,429.00	IS	25%	\$61,071.75	\$8,957.19	\$7,328.61	\$0.00	\$0.00	\$0.00	\$8,957.19
5	820-0068	FLD UPGRD KIT 3.5 IN 1 x 800GB SED SSD	\$35,524.00	IS	25%	\$26,643.00	\$3,907.64	\$3,197.16	\$0.00	\$0.00	\$0.00	\$3,907.64
5	820-0069	FLD UPGRD KIT 3.5 IN 2 x 800GB SED SSD	\$71,048.00	IS	25%	\$53,286.00	\$7,815.28	\$6,394.32	\$0.00	\$0.00	\$0.00	\$7,815.28
5	820-0070	FLD UPGRD KIT 3.5 IN 3 x 800GB SED SSD	\$106,573.00	IS	25%	\$79,929.75	\$11,723.03	\$9,591.57	\$0.00	\$0.00	\$0.00	\$11,723.03
5	820-0071	FLD UPGRD KIT 3.5 IN 4 x 800GB SED SSD	\$151,100.00	IS	25%	\$113,325.00	\$16,621.00	\$13,599.00	\$0.00	\$0.00	\$0.00	\$16,621.00
5	820-0072	FLD UPGRD KIT 3.5 IN 6 x 800GB SED SSD	\$226,163.00	IS	25%	\$169,622.25	\$24,877.93	\$20,354.67	\$0.00	\$0.00	\$0.00	\$24,877.93
5	820-0073	Field Upgrade Kit, Memory 16x16GB	\$25,737.00	IS	25%	\$19,302.75	\$2,831.07	\$2,316.33	\$0.00	\$0.00	\$0.00	\$2,831.07
5	820-0074	Field Upgrade Kit, Memory 8x16GB	\$12,869.00	IS	25%	\$9,651.75	\$1,415.59	\$1,158.21	\$0.00	\$0.00	\$0.00	\$1,415.59
5	820-0075	FLD UPGRD KIT 2.5 IN 1 x 400GB SSD	\$10,120.00	IS	25%	\$7,590.00	\$1,113.20	\$910.80	\$0.00	\$0.00	\$0.00	\$1,113.20
5	820-0076	FLD UPGRD KIT 2.5 IN 3 x 800GB SSD	\$81,184.00	IS	25%	\$60,888.00	\$8,930.24	\$7,306.56	\$0.00	\$0.00	\$0.00	\$8,930.24
5	820-0077	FLD UPGRD KIT 2.5 IN 4 x 800GB SSD	\$108,219.00	IS	25%	\$81,164.25	\$11,904.09	\$9,739.71	\$0.00	\$0.00	\$0.00	\$11,904.09
5	820-0078	FLD UPGRD KIT DDR3 MEMORY 3 x 16GB GEN5	\$5,227.00	IS	25%	\$3,920.25	\$574.97	\$470.43	\$0.00	\$0.00	\$0.00	\$574.97
5	820-0079	FLD UPGRD KIT 3.5IN 1x1.6 TB SSD	\$33,718.00	IS	25%	\$25,288.50	\$3,708.98	\$3,034.62	\$0.00	\$0.00	\$0.00	\$3,708.98
5	820-0080	FLD UPGRD KIT 3.5IN 2x1.6 TB SSD	\$67,497.00	IS	25%	\$50,622.75	\$7,424.67	\$6,074.73	\$0.00	\$0.00	\$0.00	\$7,424.67
5	820-0081	FLD UPGRD KIT 3.5IN 4x1.6 TB SSD	\$134,999.00	IS	25%	\$101,249.25	\$14,849.89	\$12,149.91	\$0.00	\$0.00	\$0.00	\$14,849.89
5	820-0082	FLD UPGRD KIT 3.5IN 6x1.6 TB SSD	\$202,602.00	IS	25%	\$151,951.50	\$22,286.22	\$18,234.18	\$0.00	\$0.00	\$0.00	\$22,286.22
5	820-0083	FLD UPGRD KIT 2.5IN 1x1.6 TB SSD	\$33,858.00	IS	25%	\$25,393.50	\$3,724.38	\$3,047.22	\$0.00	\$0.00	\$0.00	\$3,724.38
5	820-0084	FLD UPGRD KIT 2.5IN 2x1.6TB SSD	\$67,545.00	IS	25%	\$50,658.75	\$7,429.95	\$6,079.05	\$0.00	\$0.00	\$0.00	\$7,429.95
5	820-0085	FLD UPGRD KIT 2.5IN 4x1.6TB SSD	\$134,979.00	IS	25%	\$101,234.25	\$14,847.69	\$12,148.11	\$0.00	\$0.00	\$0.00	\$14,847.69
5	820-0086	FLD UPGRD KIT 2.5IN 6x1.6TB SSD	\$202,412.00	IS	25%	\$151,809.00	\$22,265.32	\$18,217.08	\$0.00	\$0.00	\$0.00	\$22,265.32
5	820-0087	FIELD UPGRADE KIT MEMORY 8X8GB	\$6,782.00	IS	25%	\$5,086.50	\$746.02	\$610.38	\$0.00	\$0.00	\$0.00	\$746.02
5	820-0088	FLD UPGRD KIT 3.5IN 3x1.6 TB SSD	\$100,102.00	IS	25%	\$75,076.50	\$11,011.22	\$9,009.18	\$0.00	\$0.00	\$0.00	\$11,011.22
5	820-0089	FLD UPGRD KIT 2.5IN 3x1.6 TB SSD	\$99,759.00	IS	25%	\$74,819.25	\$10,973.49	\$8,978.31	\$0.00	\$0.00	\$0.00	\$10,973.49
5	820-0090	FLD UPGRD KIT 3.5IN 1x1.6 TB SSD SED	\$43,834.00	IS	25%	\$32,875.50	\$4,821.74	\$3,945.06	\$0.00	\$0.00	\$0.00	\$4,821.74
5	820-0091	FLD UPGRD KIT 3.5IN 2x1.6 TB SSD SED	\$87,746.00	IS	25%	\$65,809.50	\$9,652.06	\$7,897.14	\$0.00	\$0.00	\$0.00	\$9,652.06
5	820-0092	FLD UPGRD KIT 3.5IN 3x1.6 TB SSD SED	\$130,132.00	IS	25%	\$97,599.00	\$14,314.52	\$11,711.88	\$0.00	\$0.00	\$0.00	\$14,314.52
5	820-0093	FLD UPGRD KIT 3.5IN 4x1.6 TB SSD SED	\$175,499.00	IS	25%	\$131,624.25	\$19,304.89	\$15,794.91	\$0.00	\$0.00	\$0.00	\$19,304.89
5	820-0094	FLD UPGRD KIT 3.5IN 6x1.6 TB SSD SED	\$263,383.00	IS	25%	\$197,537.25	\$28,972.13	\$23,704.47	\$0.00	\$0.00	\$0.00	\$28,972.13
5	820-0095	FLD UPGRD KIT 2.5IN 1x1.6 TB SSD SED	\$40,630.00	IS	25%	\$30,472.50	\$4,469.30	\$3,656.70	\$0.00	\$0.00	\$0.00	\$4,469.30
5	820-0096	FLD UPGRD KIT 2.5IN 2x1.6 TB SSD SED	\$81,054.00	IS	25%	\$60,790.50	\$8,915.94	\$7,294.86	\$0.00	\$0.00	\$0.00	\$8,915.94
5	820-0097	FLD UPGRD KIT 2.5IN 4x1.6 TB SSD SED	\$161,974.00	IS	25%	\$121,480.50	\$17,817.14	\$14,577.66	\$0.00	\$0.00	\$0.00	\$17,817.14
5	820-0098	FLD UPGRD KIT 24GB MEMORY 3 x 8GB GEN5	\$2,866.00	IS	25%	\$2,149.50	\$315.26	\$257.94	\$0.00	\$0.00	\$0.00	\$315.26
5	820-0099	FLD UPGRD KIT S210/X410 2X40GBE	\$6,349.00	IS	25%	\$4,761.75	\$698.39	\$571.41	\$0.00	\$0.00	\$0.00	\$698.39
5	851-0001	IQ 1920 GE SYSTEM	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0002	IQ 1920 IB SYSTEM	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0021	IQ 6000 GE SYSTEM	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0023	IQ 6000 IB SYSTEM	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0024	SWITCH, IB, 48 PORT, 7008P, CISCO	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0053	R-SPR KIT - Legacy Node 2 x 250GB HDD	\$638.00	IS	25%	\$478.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0055	R-SPR KIT - Legacy Node 2 x 500GB HDD	\$758.00	IS	25%	\$568.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0056	R-SPR KIT - Legacy Node 2 x 750GB HDD	\$1,242.00	IS	25%	\$931.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0057	IQ ACCELERATOR-X	\$0.00	IS	25%	\$0.00	\$1,407.00	\$973.98	\$0.00	\$0.00	\$0.00	\$1,407.00
5	851-0058	IQ ACCELERATOR-X CX4-8	\$0.00	IS	25%	\$0.00	\$2,209.00	\$1,529.46	\$0.00	\$0.00	\$0.00	\$2,209.00
5	851-0059	IQ ACCELERATOR-X CX4-32	\$0.00	IS	25%	\$0.00	\$2,751.00	\$1,904.22	\$0.00	\$0.00	\$0.00	\$2,751.00
5	851-0062	R-SPR KIT - Legacy Node 2 x 1TB HDD	\$986.00	IS	25%	\$739.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0065	IQ ACCELERATOR-X SR-8 SFP+	\$0.00	IS	25%	\$0.00	\$2,249.00	\$1,556.82	\$0.00	\$0.00	\$0.00	\$2,249.00
5	851-0066	IQ ACCELERATOR-X SR-32 SFP+	\$0.00	IS	25%	\$0.00	\$2,869.00	\$1,986.30	\$0.00	\$0.00	\$0.00	\$2,869.00
5	851-0073-R	R-IQ36NL	\$9,227.00	IS	25%	\$6,920.25	\$1,014.97	\$830.43	\$0.00	\$0.00	\$0.00	\$1,014.97
5	851-0074	IQ BACKUP ACCELERATOR	\$0.00	IS	25%	\$0.00	\$3,809.00	\$2,636.82	\$0.00	\$0.00	\$0.00	\$3,809.00
5	851-0074-R	R-Backup Accelerator	\$1,928.00	IS	25%	\$1,446.00	\$212.08	\$173.52	\$0.00	\$0.00	\$0.00	\$212.08
5	851-0075-R	R-IQ3600x	\$13,025.00	IS	25%	\$9,768.75	\$1,432.75	\$1,172.25	\$0.00	\$0.00	\$0.00	\$1,432.75
5	851-0084	R-SPR KIT - Legacy Node 2 x 450GB HDD	\$1,672.00	IS	25%	\$1,254.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0086-R	R-IQ1000xs	\$3,009.00	IS	25%	\$2,256.75	\$330.99	\$270.81	\$0.00	\$0.00	\$0.00	\$330.99
5	851-0093-R	R-IQ7200x SFP+	\$20,920.00	IS	25%	\$15,690.00	\$2,301.20	\$1,882.80	\$0.00	\$0.00	\$0.00	\$2,301.20

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	851-0095-R	R-IQ10000xs SFP+	\$3,009.00	IS	25%	\$2,256.75	\$331.99	\$270.81	\$0.00	\$0.00	\$0.00	\$330.99
5	851-0097-R	R-IQ5400s SFP+	\$6,563.00	IS	25%	\$4,922.25	\$721.93	\$590.67	\$0.00	\$0.00	\$0.00	\$721.93
5	851-0098	R-SPR KIT - Legacy Node 2 x 2TB HDD	\$1,669.00	IS	25%	\$1,251.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0099	2 SFP+ OPTICS KIT - 10GbE	\$498.00	IS	25%	\$373.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0100-R	R-IQ5000s	\$7,148.00	IS	25%	\$5,361.00	\$786.28	\$643.32	\$0.00	\$0.00	\$0.00	\$786.28
5	851-0101-R	R-IQ5000s CX4	\$7,624.00	IS	25%	\$5,718.00	\$838.64	\$686.16	\$0.00	\$0.00	\$0.00	\$838.64
5	851-0102-R	R-IQ5000s SFP+	\$7,624.00	IS	25%	\$5,718.00	\$838.64	\$686.16	\$0.00	\$0.00	\$0.00	\$838.64
5	851-0107-R	R-IQ36NL SFP+	\$9,730.00	IS	25%	\$7,297.50	\$1,070.30	\$875.70	\$0.00	\$0.00	\$0.00	\$1,070.30
5	851-0131-R	R-IQ108NL SFP+	\$19,459.00	IS	25%	\$14,594.25	\$2,140.49	\$1,751.31	\$0.00	\$0.00	\$0.00	\$2,140.49
5	851-0148	R-SPR KIT - 108NL Node 2 x 3TB HDD	\$2,203.00	IS	25%	\$1,652.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0157	R-SPR KIT - X/NL-Series 2 x 1TB HDD	\$946.00	IS	25%	\$709.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0158	R-SPR KIT - X/NL-Series 2 x 2TB HDD	\$1,603.00	IS	25%	\$1,202.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0159	R-SPR KIT - X/NL-Series 2 x 3TB HDD	\$2,189.00	IS	25%	\$1,641.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0160	R-SPR KIT - S-Series 2 x 300GB HDD	\$1,089.00	IS	25%	\$816.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0161	R-SPR KIT - S-Series 2 x 600GB HDD	\$1,711.00	IS	25%	\$1,283.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0162	R-SPR KIT - X200 Node 2 x 500GB HDD	\$728.00	IS	25%	\$546.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0163	R-SPR KIT - X-Series 1 x 200GB SLC SSD	\$3,683.00	IS	25%	\$2,762.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0164	R-SPR KIT - S-Series 1 x 200GB SLC SSD	\$3,685.00	IS	25%	\$2,763.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0176	FILLER PANEL KIT; 2U PANEL WITH CLIPS	\$35.00	IS	25%	\$26.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0177	DB9 TO RJ45 CONNECTOR	\$35.00	IS	25%	\$26.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0192	R-SPR KIT - S-Series 2 x 900GB HDD	\$2,264.00	IS	25%	\$1,698.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0193	R-SPR KIT - S-Series 1 x 400GB SLC SSD	\$6,465.00	IS	25%	\$4,848.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0194	RACK ASSY,TITAN 40U,4 PDU, EMC/SILON	\$11,202.00	IS	25%	\$8,401.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0195	R-SPR KIT - X-Series 1 x 400GB SLC SSD	\$6,529.00	IS	25%	\$4,896.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0196	R-SPR KIT - S-Series 1 x 200GB SSD	\$3,685.00	IS	25%	\$2,763.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0197	R-SPR KIT - X-Series 1 x 200GB SSD	\$3,683.00	IS	25%	\$2,762.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0198	R-SPR KIT - S-Series 1 x 400GB SSD	\$6,465.00	IS	25%	\$4,848.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0199	R-SPR KIT - X-Series 1 x 400GB SSD	\$6,529.00	IS	25%	\$4,896.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0202	R-SPR KIT - X/NL-Series 2 x 4TB HDD	\$2,903.00	IS	25%	\$2,177.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0213	R-SPR KIT - X/NL-Series 2 x 3TB SED HDD	\$3,065.00	IS	25%	\$2,298.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0215	R-SPR KIT - X-Series 1 x 800GB SSD	\$12,247.00	IS	25%	\$9,185.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0216	R-SPR KIT - S-Series 1 x 800GB SSD	\$12,247.00	IS	25%	\$9,185.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0217	R-SPR KIT - S-Series 1 x 1.2TB HDD	\$1,597.00	IS	25%	\$1,197.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0218	R-SPR KIT - X/NL-Series 2 x 4TB SED HDD	\$2,479.00	IS	25%	\$1,859.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0219	R-SPR KIT - S210 2 x 900GB SED HDD	\$2,717.00	IS	25%	\$2,037.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0220	R-SPR KIT - S210 1 x 800GB SED SSD	\$14,696.00	IS	25%	\$11,022.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0221	R-SPR KIT - X-Series 1 x 800GB SED SSD	\$15,921.00	IS	25%	\$11,940.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0222	Transceiver/Optic/SFP+/SR/ 40Gbe	\$2,369.00	IS	25%	\$1,776.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0223	R-SPR KIT - NL-Series 1 x 6TB HDD	\$1,537.00	IS	25%	\$1,152.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0224	CABLE,IB,MPO,TRANSCEIVER,10M	\$468.00	IS	25%	\$351.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0225	CABLE,IB,MPO,TRANSCEIVER,30M	\$991.00	IS	25%	\$743.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0226	CABLE,IB,MPO,TRANSCEIVER,50M	\$1,679.00	IS	25%	\$1,259.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0227	CABLE,IB,MPO,TRANSCEIVER,100M	\$2,818.00	IS	25%	\$2,113.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0229	RACK ASSY TITAN D 40U 4 PDU SINGLE PHASE	\$17,419.00	IS	25%	\$13,064.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0230	RACK ASSY,TITAN-D 40U,4 PDU, 3-PHASE	\$19,908.00	IS	25%	\$14,931.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0231	R-SPR KIT - HD-Series 1 x 6TB HDD	\$1,596.00	IS	25%	\$1,197.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0232	R-SPR KIT - HD-Series 1 x 800GB SSD	\$8,973.00	IS	25%	\$6,729.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0233	R-SPR KIT - S210 1 X 1.6TB SSD	\$10,847.00	IS	25%	\$8,135.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0234	R-SPR KIT - X410 1 X 1.6TB SSD	\$10,849.00	IS	25%	\$8,136.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0235	R-SPR KIT - NL-Series 1 x 8TB HDD	\$1,684.00	IS	25%	\$1,263.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0236	R-SPR KIT - NL-Series 1 x 6TB HDD 4kn	\$1,304.00	IS	25%	\$978.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0237	R-SPR KIT - HD-Series 1 x 6TB HDD 4kn	\$1,377.00	IS	25%	\$1,032.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0238	R-SPR KIT - NL-Series 1 x 6TB HDD SED	\$1,422.00	IS	25%	\$1,066.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0239	R-SPR KIT - HD-Series 1 x 6TB HDD SED	\$1,499.00	IS	25%	\$1,124.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0240	R-SPR KIT - HD-Series 1 x 8TB HDD	\$1,472.00	IS	25%	\$1,104.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0241	R-SPR KIT - 1 x 1.6TB SSD-SED 2.5	\$9,410.00	IS	25%	\$7,057.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0242	R-SPR KIT - 1 x 1.6TB SSD-SED 3.5	\$9,420.00	IS	25%	\$7,065.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0243	RACK ASSY TITAN-D 40U 4 PDU 3-PHASE WYE	\$17,121.00	IS	25%	\$12,840.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0244	TITAN-D 40U 4 PDU 3-PHASE WYE CONVERSION	\$10,069.00	IS	25%	\$7,551.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0245	R-SPR KIT - NL-Series 1 x 8TB HDD SED	\$2,523.00	IS	25%	\$1,892.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0246	R-SPR KIT - HD-Series 1 x 8TB HDD SED	\$2,801.00	IS	25%	\$2,100.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0247	CABLE/IB QDR/QSFP-QSFP/1M ORANGE	\$303.00	IS	25%	\$227.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0248	CABLE/IB QDR/QSFP-QSFP/1M GREEN	\$303.00	IS	25%	\$227.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0249	CABLE/IB QDR/QSFP-QSFP/3M ORANGE	\$787.00	IS	25%	\$590.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0250	CABLE/IB QDR/QSFP-QSFP/3M GREEN	\$787.00	IS	25%	\$590.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0251	CABLE/IB QDR/QSFP-QSFP/5M ORANGE	\$1,625.00	IS	25%	\$1,143.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0252	CABLE/IB QDR/QSFP-QSFP/5M GREEN	\$1,625.00	IS	25%	\$1,143.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0253	CABLE, ETHERNET, 40G, PASS, HALFREE, 1M	\$224.00	IS	25%	\$168.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0254	CABLE, ETHERNET, 40G, PASS, HALFREE, 3M	\$323.00	IS	25%	\$242.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0255	CABLE, ETHERNET, 40G, PASS, PLENUM, 5M	\$893.00	IS	25%	\$669.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0256	CABLE, ETHERNET, 40GbE, ACT COPPER, 10M	\$1,389.00	IS	25%	\$1,041.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	861-0022	X400-36TB 24GB RAM 2X10GESFP+2X1GE	\$73,204.00	IS	25%	\$54,903.00	\$8,052.44	\$6,588.36	\$0.00	\$0.00	\$0.00	\$8,052.44
5	861-0024	X400-72TB 24GB 2X10GESFP+2X1GE	\$95,222.00	IS	25%	\$71,416.50	\$10,474.42	\$8,569.98	\$0.00	\$0.00	\$0.00	\$10,474.42
5	861-0025	X400-108TB 24GB 2X10GESFP+2X1GE	\$114,830.00	IS	25%	\$86,122.50	\$12,631.30	\$10,334.70	\$0.00	\$0.00	\$0.00	\$12,631.30
5	861-0026	NL400-36TB 12GB 2X10GESFP+2X1GE	\$55,846.00	IS	25%	\$41,884.50	\$6,143.06	\$5,026.14	\$0.00	\$0.00	\$0.00	\$6,143.06
5	861-0027	NL400-72TB 12GB 2X10GESFP+2X1GE	\$74,471.00	IS	25%	\$54,353.25	\$7,971.81	\$6,522.39	\$0.00	\$0.00	\$0.00	\$7,971.81
5	861-0028	NL400-108TB 12GB 2X10GESFP+2X1GE	\$90,518.00	IS	25%	\$67,888.50	\$9,956.98	\$8,146.62	\$0.00	\$0.00	\$0.00	\$9,956.98
5	861-0029	X400-144TB 24GB 2X10GESFP+2X1GE	\$138,315.00	IS	25%	\$103,736.25	\$15,214.65	\$12,448.35	\$0.00	\$0.00	\$0.00	\$15,214.65
5	861-0030	NL400-144TB 12GB 2X10GESFP+2X1GE	\$107,986.00	IS	25%	\$80,989.50	\$11,878.46	\$9,718.74	\$0.00	\$0.00	\$0.00	\$11,878.46
5	861-0031	X400-34TB 800GBSSD 24GB 2X10GESFP+2X1GE	\$96,565.00	IS	25%	\$72,423.75	\$10,622.15	\$8,690.85	\$0.00	\$0.00	\$0.00	\$10,622.15

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	861-0032	S200-13.2TB 400GBSSD 96G 2X10GESFP+2X1GE	\$70,557.00	IS	25%	\$52,917.75	\$7,761.27	\$6,350.13	\$0.00	\$0.00	\$0.00	\$7,761.27
5	861-0033	S200-10.8TB SSD 1.2T SSD 96GB 4X1GE	\$87,163.00	IS	25%	\$65,372.25	\$9,587.93	\$7,844.67	\$0.00	\$0.00	\$0.00	\$9,587.93
5	861-0034	S200-24TB 6GB 4X1GE	\$29,957.00	IS	25%	\$22,217.75	\$4,285.27	\$3,506.13	\$0.00	\$0.00	\$0.00	\$4,285.27
5	861-0035	X200-36TB 24GB 2X10GESFP+2X1GE	\$50,681.00	IS	25%	\$38,010.75	\$5,574.91	\$4,561.29	\$0.00	\$0.00	\$0.00	\$5,574.91
5	861-0036	X400-66TB 1.2T SSD 24GB 2X10GESFP+2X1GE	\$128,351.00	IS	25%	\$96,263.25	\$14,118.61	\$11,551.59	\$0.00	\$0.00	\$0.00	\$14,118.61
5	861-0038	NL400-36TB 12GB 4x1GE	\$53,363.00	IS	25%	\$40,022.25	\$5,869.93	\$4,802.67	\$0.00	\$0.00	\$0.00	\$5,869.93
5	861-0039	NL400-72TB 12GB 4x1GE	\$70,084.00	IS	25%	\$52,563.00	\$7,709.24	\$6,307.56	\$0.00	\$0.00	\$0.00	\$7,709.24
5	861-0040	NL400-108TB 12GB 4x1GE	\$88,824.00	IS	25%	\$66,618.00	\$9,770.64	\$7,994.16	\$0.00	\$0.00	\$0.00	\$9,770.64
5	861-0042	X400-36TB 24GB 4x1GE	\$71,260.00	IS	25%	\$53,445.00	\$7,838.60	\$6,413.40	\$0.00	\$0.00	\$0.00	\$7,838.60
5	861-0043	X400-72TB 24GB 4x1GE	\$93,014.00	IS	25%	\$69,760.50	\$10,231.54	\$8,371.26	\$0.00	\$0.00	\$0.00	\$10,231.54
5	861-0044	X400-108TB 24GB RAM 4x1GE	\$112,458.00	IS	25%	\$84,343.50	\$12,370.38	\$10,121.22	\$0.00	\$0.00	\$0.00	\$12,370.38
5	861-0046	X400-34TB 800GBSSD 24GB 4X1GE	\$82,612.00	IS	25%	\$61,959.00	\$9,087.32	\$7,435.08	\$0.00	\$0.00	\$0.00	\$9,087.32
5	861-0056	X400-120T/2.4 T/SSD/24G/2X10GESFP+2X1GE	\$198,117.00	IS	25%	\$148,587.75	\$21,792.87	\$17,830.53	\$0.00	\$0.00	\$0.00	\$21,792.87
5	861-0057	X400-108TB, 48GB RAM, 2x10GE SFP+ & 2x1G	\$118,050.00	IS	25%	\$88,537.50	\$12,985.50	\$10,624.50	\$0.00	\$0.00	\$0.00	\$12,985.50
5	861-0058	NL400-108TB, 48GB RAM, 2x10GE SFP+ & 2x1G	\$93,669.00	IS	25%	\$70,251.75	\$10,303.59	\$8,430.21	\$0.00	\$0.00	\$0.00	\$10,303.59
5	861-0059	X200-24TB, 12GB RAM, 2x10GE SFP+ & 2x1GE	\$40,423.00	IS	25%	\$30,317.25	\$4,446.53	\$3,638.07	\$0.00	\$0.00	\$0.00	\$4,446.53
5	861-0064	NL400-108TB/24GB/2x10GE SFP+2x1GE	\$92,427.00	IS	25%	\$69,320.25	\$10,166.97	\$8,318.43	\$0.00	\$0.00	\$0.00	\$10,166.97
5	861-0065	NL400-144TB/24GB/2x10GE SFP+2x1GE	\$109,709.00	IS	25%	\$82,281.75	\$12,067.99	\$9,873.81	\$0.00	\$0.00	\$0.00	\$12,067.99
5	861-0066	NL400-144TB/48GB/2x10GE SFP+2x1GE	\$110,914.00	IS	25%	\$83,185.50	\$12,200.54	\$9,982.26	\$0.00	\$0.00	\$0.00	\$12,200.54
5	861-0067	X400-96TB+1.6TBSSD/48G/2x10GE SFP+/2x1GE	\$156,952.00	IS	25%	\$117,714.00	\$17,264.72	\$14,125.68	\$0.00	\$0.00	\$0.00	\$17,264.72
5	861-0112	X200-6TB 6GB 4X1GE	\$0.00	IS	25%	\$0.00	\$2,537.37	\$2,076.03	\$0.00	\$0.00	\$0.00	\$2,537.37
5	861-0112-R	R-X200 6TB 6GB	\$6,600.00	IS	25%	\$4,950.00	\$726.00	\$594.00	\$0.00	\$0.00	\$0.00	\$726.00
5	861-0113	X200-6TB 6GB 2X10GESFP+2X1GE	\$0.00	IS	25%	\$0.00	\$2,731.96	\$2,235.24	\$0.00	\$0.00	\$0.00	\$2,731.96
5	861-0113-HB	X200-6TB 6GB 2X10GESFP+2X1GE BRZ-HW	\$0.00	IS	25%	\$0.00	\$1,180.63	\$965.97	\$0.00	\$0.00	\$0.00	\$1,180.63
5	861-0113-R	R-X200 6TB 6GB SFP+	\$6,148.00	IS	25%	\$4,611.00	\$676.28	\$553.32	\$0.00	\$0.00	\$0.00	\$676.28
5	861-0113-SB	X200-6TB 6GB 2X10GESFP+2X1GE BRZ-SW	\$0.00	IS	25%	\$0.00	\$1,771.00	\$1,449.00	\$0.00	\$0.00	\$0.00	\$1,771.00
5	861-0114	X200-12TB 6GB 4X1GE	\$25,654.00	IS	25%	\$19,240.50	\$2,821.94	\$2,308.86	\$0.00	\$0.00	\$0.00	\$2,821.94
5	861-0115	X200-12TB 6GB 2X10GESFP+2X1GE	\$27,375.00	IS	25%	\$20,531.25	\$3,011.25	\$2,463.75	\$0.00	\$0.00	\$0.00	\$3,011.25
5	861-0116	X200-12TB 12GB 2X10GESFP+2X1GE	\$27,658.00	IS	25%	\$20,743.50	\$3,042.38	\$2,489.22	\$0.00	\$0.00	\$0.00	\$3,042.38
5	861-0116-R	R-X200 12TB 12GB SFP+	\$8,486.00	IS	25%	\$6,364.50	\$933.46	\$763.74	\$0.00	\$0.00	\$0.00	\$933.46
5	861-0117	X200-36TB 6GB 4X1GE	\$46,833.00	IS	25%	\$35,124.75	\$5,151.63	\$4,214.97	\$0.00	\$0.00	\$0.00	\$5,151.63
5	861-0117-R	R-X200 36TB 6GB	\$13,536.00	IS	25%	\$10,152.00	\$1,488.96	\$1,218.24	\$0.00	\$0.00	\$0.00	\$1,488.96
5	861-0118	X200-36TB 12GB 4X1GE	\$47,182.00	IS	25%	\$35,386.50	\$5,190.02	\$4,246.38	\$0.00	\$0.00	\$0.00	\$5,190.02
5	861-0119	X200-36TB 6GB 2X10GESFP+2X1GE	\$48,953.00	IS	25%	\$36,714.75	\$5,384.83	\$4,405.77	\$0.00	\$0.00	\$0.00	\$5,384.83
5	861-0120	X200-36TB 12GB 2X10GESFP+2X1GE	\$49,306.00	IS	25%	\$36,979.50	\$5,423.66	\$4,437.54	\$0.00	\$0.00	\$0.00	\$5,423.66
5	861-0120-R	R-X200 36TB 12GB SFP+	\$14,490.00	IS	25%	\$10,867.50	\$1,593.90	\$1,304.10	\$0.00	\$0.00	\$0.00	\$1,593.90
5	861-0121	X200-11TB 200GBSSD 24GB 2X10GESFP+2X1GE	\$39,703.00	IS	25%	\$29,777.25	\$4,367.33	\$3,573.27	\$0.00	\$0.00	\$0.00	\$4,367.33
5	861-0121-R	R-X200 11TB 24GB SFP+	\$11,789.00	IS	25%	\$8,841.75	\$1,296.79	\$1,061.01	\$0.00	\$0.00	\$0.00	\$1,296.79
5	861-0122	X200-20TB 400GBSSD 24GB 2X10GESFP+2X1GE	\$50,398.00	IS	25%	\$37,798.50	\$5,543.78	\$4,535.82	\$0.00	\$0.00	\$0.00	\$5,543.78
5	861-0122-R	R-X200 20TB 24GB SFP+	\$17,287.00	IS	25%	\$12,965.25	\$1,901.57	\$1,555.83	\$0.00	\$0.00	\$0.00	\$1,901.57
5	861-0123	X200-12T+1.2T SSD/24G/2X10GE SFP+2X1GE	\$74,082.00	IS	25%	\$55,561.50	\$8,149.02	\$6,667.38	\$0.00	\$0.00	\$0.00	\$8,149.02
5	861-0123-R	R-X200 12TB 24GB SFP+	\$27,740.00	IS	25%	\$20,805.00	\$3,051.40	\$2,496.60	\$0.00	\$0.00	\$0.00	\$3,051.40
5	861-0124	X200-27TB 800GBSSD 24GB 2X10GESFP+2X1GE	\$62,168.00	IS	25%	\$46,626.00	\$6,838.48	\$5,595.12	\$0.00	\$0.00	\$0.00	\$6,838.48
5	861-0125	S200-7.2TB 24GB 4X1GE	\$48,255.00	IS	25%	\$36,191.25	\$5,308.05	\$4,342.95	\$0.00	\$0.00	\$0.00	\$5,308.05
5	861-0125-R	R-S200 7.2TB 24GB	\$11,940.00	IS	25%	\$8,955.00	\$1,313.40	\$1,074.60	\$0.00	\$0.00	\$0.00	\$1,313.40
5	861-0126	S200-7.2TB 24GB 2X10GESFP+2X1GE	\$50,320.00	IS	25%	\$37,740.00	\$5,535.20	\$4,528.80	\$0.00	\$0.00	\$0.00	\$5,535.20
5	861-0127	S200-6.9TB 200GBSSD 48GB 2X10GESFP+2X1GE	\$25,767.00	IS	25%	\$19,575.25	\$5,804.37	\$4,749.03	\$0.00	\$0.00	\$0.00	\$5,804.37
5	861-0127-R	R-S200 6.9TB SFP+	\$16,698.00	IS	25%	\$12,523.50	\$1,836.78	\$1,502.82	\$0.00	\$0.00	\$0.00	\$1,836.78
5	861-0128	S200-14.4TB 24GB 4X1GE	\$61,598.00	IS	25%	\$46,198.50	\$6,775.78	\$5,543.82	\$0.00	\$0.00	\$0.00	\$6,775.78
5	861-0128-R	R-S200 14.4TB	\$15,374.00	IS	25%	\$11,530.50	\$1,691.14	\$1,383.66	\$0.00	\$0.00	\$0.00	\$1,691.14
5	861-0129	S200-14.4TB 24GB 2X10GESFP+2X1GE	\$63,527.00	IS	25%	\$47,645.25	\$6,987.97	\$5,717.43	\$0.00	\$0.00	\$0.00	\$6,987.97
5	861-0129-R	R-S200 14.4TB SFP+	\$16,022.00	IS	25%	\$12,016.50	\$1,762.42	\$1,441.98	\$0.00	\$0.00	\$0.00	\$1,762.42
5	861-0130	S200-13.2TB 400GBSSD 48G 2X10GESFP+2X1GE	\$68,927.00	IS	25%	\$51,695.25	\$7,581.97	\$6,203.43	\$0.00	\$0.00	\$0.00	\$7,581.97
5	861-0130-R	R-S200 13.2TB SFP+ OneFS 6.5.1	\$22,662.00	IS	25%	\$16,996.50	\$2,492.82	\$2,039.58	\$0.00	\$0.00	\$0.00	\$2,492.82
5	985-0100	DOCUMENT - SPECIAL ORDER INSTRUCTION	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A100-BACKUP	A100 Backup 4x8GFC 4x1GE	\$36,158.00	IS	25%	\$27,118.50	\$3,977.38	\$3,254.22	\$0.00	\$0.00	\$0.00	\$3,977.38
5	A100-BACKUP-64	A100 Backup Accelerator 64GB 4X16GB	\$39,183.00	IS	25%	\$29,387.25	\$4,310.13	\$3,526.47	\$0.00	\$0.00	\$0.00	\$4,310.13
5	A100-PERF-256	A100 Performance 256GB 2x10GE 4x1GE	\$42,750.00	IS	25%	\$32,062.50	\$4,702.50	\$3,847.50	\$0.00	\$0.00	\$0.00	\$4,702.50
5	HD400-RACK-S17	HD400 PRERACK-354T+800G SSD/24G/2x10GE	\$218,173.00	IS	25%	\$163,629.75	\$23,999.03	\$19,635.57	\$0.00	\$0.00	\$0.00	\$23,999.03
5	HD400-RACK-S17-HO	HD400 PRERACK-354T+800G SSD/24G/2x10G HO	\$144,285.00	IS	25%	\$108,213.75	\$15,871.35	\$12,985.65	\$0.00	\$0.00	\$0.00	\$15,871.35
5	HD400-RACK-S18	HD400 PRERACK-354T+800G SSD/48G/2x10GE	\$220,570.00	IS	25%	\$165,427.50	\$24,262.70	\$19,851.30	\$0.00	\$0.00	\$0.00	\$24,262.70
5	HD400-RACK-S18-HO	HD400 PRERACK-354T+800G SSD/48G/2x10G HO	\$144,991.00	IS	25%	\$108,743.25	\$15,949.01	\$13,049.19	\$0.00	\$0.00	\$0.00	\$15,949.01
5	HD400-RACK-S37	HD400 PRERACK-472T+1.6T SSD/24G/2x10GE	\$261,808.00	IS	25%	\$196,356.00	\$28,798.88	\$23,562.72	\$0.00	\$0.00	\$0.00	\$28,798.88
5	HD400-RACK-S37-HO	HD400 PRERACK-472T+1.6T SSD/24G/2x10G HO	\$162,383.00	IS	25%	\$121,787.25	\$17,862.13	\$14,614.47	\$0.00	\$0.00	\$0.00	\$17,862.13
5	HD400-RACK-S38	HD400 PRERACK-472T+1.6T SSD/48G/2x10GE	\$264,684.00	IS	25%	\$198,513.00	\$29,115.24	\$23,821.56	\$0.00	\$0.00	\$0.00	\$29,115.24
5	HD400-RACK-S38-HO	HD400 PRERACK-472T+1.6T SSD/48G/2x10G HO	\$165,259.00	IS	25%	\$123,944.25	\$18,178.49	\$14,873.31	\$0.00	\$0.00	\$0.00	\$18,178.49
5	HD400-RACK-S39	HD400 PRERACK-354T+800G SSD4kn/24G/2x10G	\$128,173.00	IS	25%	\$163,629.75	\$23,999.03	\$19,635.57	\$0.00	\$0.00	\$0.00	\$23,999.03
5	HD400-RACK-S39-HO	HD400 RACK-354T+800G SSD4kn/24G/2x10G HO	\$144,285.00	IS	25%	\$108,213.75	\$15,871.35	\$12,985.65	\$0.00	\$0.00	\$0.00	\$15,871.35
5	HD400-RACK-S40	HD400 PRERACK-354T+800G SSD4kn/48G/2x10G	\$220,570.00	IS	25%	\$165,427.50	\$24,262.70	\$19,851.30	\$0.00	\$0.00	\$0.00	\$24,262.70
5	HD400-RACK-S40-HO	HD400 RACK-354T+800G SSD4kn/48G/2x10G HO	\$144,991.00	IS	25%	\$108,743.25	\$15,949.01	\$13,049.19	\$0.00	\$0.00	\$0.00	\$15,949.01
5	HD400-SATA-E07	HD400-354T+800G SSD-SED/24G/2x10GE 2x1GE	\$283,625.00	IS	25%	\$212,718.75	\$31,198.75	\$25,526.25	\$0.00	\$0.00	\$0.00	\$31,198.75
5	HD400-SATA-E07-HO	HD400-354T+800G SSD-SED/24G/2x10GE/HO	\$194,785.00	IS	25%	\$146,088.75	\$21,426.35	\$17,530.65	\$0.00	\$0.00	\$0.00	\$21,426.35
5	HD400-SATA-E08	HD400-354T+800G SSD-SED/48G/2x10GE 2x1GE	\$286,741.00	IS	25%	\$215,055.75	\$31,541.51	\$25,806.69	\$0.00	\$0.00	\$0.00	\$31,541.51
5	HD400-SATA-E08-HO	HD400-354T+800G SSD-SED/48G/2x10GE/HO	\$195,737.00	IS	25%	\$146,802.75	\$21,531.07	\$17,616.33	\$0.00	\$0.00	\$0.00	\$21,531.07
5	HD400-SATA-E09	HD400-472T+1.6T SSD-SED/24G/2x10GE/2x1GE	\$340,350.00	IS	25%	\$255,262.50	\$37,438.50	\$30,631.50	\$0.00	\$0.00	\$0.00	\$37,438.50
5	HD400-SATA-E09-HO	HD400-472T+1.6T SSD-SED/24G/2x10GE/HO	\$199,217.00	IS								

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	HD400-SATA-S18	HD400-354T+800G SSD/48G/2x10GE/2x1GE	\$220,570.00	IS	25%	\$165,427.50	\$24,262.70	\$19,851.30	\$0.00	\$0.00	\$0.00	\$24,262.70
5	HD400-SATA-S18-HO	HD400-354T+800G SSD/48G/2x10GE 2x1GE/HO	\$144,991.00	IS	25%	\$108,743.25	\$15,949.01	\$13,049.19	\$0.00	\$0.00	\$0.00	\$15,949.01
5	HD400-SATA-S37	HD400-472TB+1.6TB SSD/24G/2x10GbE+2x1GE	\$196,808.00	IS	25%	\$146,356.00	\$28,798.88	\$23,562.72	\$0.00	\$0.00	\$0.00	\$28,798.88
5	HD400-SATA-S37-HO	HD400-472TB+1.6TB SSD/24G/2x10GE/HO	\$162,383.00	IS	25%	\$121,787.25	\$17,862.13	\$14,614.47	\$0.00	\$0.00	\$0.00	\$17,862.13
5	HD400-SATA-S38	HD400-472TB+1.6TB SSD/48G/2x10GbE+2x1GE	\$264,684.00	IS	25%	\$198,513.00	\$29,115.24	\$23,821.56	\$0.00	\$0.00	\$0.00	\$29,115.24
5	HD400-SATA-S38-HO	HD400-472TB+1.6TB SSD/48G/2x10GE/HO	\$165,259.00	IS	25%	\$123,944.25	\$18,178.49	\$14,873.31	\$0.00	\$0.00	\$0.00	\$18,178.49
5	HD400-SATA-S39	HD400-354T+800G SSD 4kn/24G/2x10GE/2x1GE	\$218,173.00	IS	25%	\$163,629.75	\$23,999.03	\$19,635.57	\$0.00	\$0.00	\$0.00	\$23,999.03
5	HD400-SATA-S39-HO	HD400-354T+800G SSD 4kn/24G/2x10GE/HO	\$144,285.00	IS	25%	\$108,213.75	\$15,871.35	\$12,985.65	\$0.00	\$0.00	\$0.00	\$15,871.35
5	HD400-SATA-S40	HD400-354T+800G SSD 4kn/48G/2x10GE/2x1GE	\$220,570.00	IS	25%	\$165,427.50	\$24,262.70	\$19,851.30	\$0.00	\$0.00	\$0.00	\$24,262.70
5	HD400-SATA-S40-HO	HD400-354T+800G SSD 4kn/48G/2x10GE/HO	\$144,991.00	IS	25%	\$108,743.25	\$15,949.01	\$13,049.19	\$0.00	\$0.00	\$0.00	\$15,949.01
5	LADDER	CUSTOMER SERVICE LADDER KIT-SILON	\$200.00	IS	25%	\$150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-ENHWHI-001	ENHANCED HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRICE	\$0.00	IS	25%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-ENHSHI-001	ENHANCED SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$0.00	IS	25%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-ENHSHI-S01	ENHANCED SOFTWARE SUPPORT - SUBSCRIPTION - REFER TO SW MODEL FOR MAI	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	N/A
5	M-PREHWHI-001	PREMIUM HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRICE	\$0.00	IS	25%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-PRESHWI-001	PREMIUM SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$0.00	IS	25%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	NL400-SAS-E01	NL400-108TB-SED/12G/4x1GE	\$115,472.00	IS	25%	\$86,604.00	\$12,701.92	\$10,392.48	\$0.00	\$0.00	\$0.00	\$12,701.92
5	NL400-SAS-E02	NL400-108TB-SED/12G/2x10GE SFP 2x1GE	\$117,673.00	IS	25%	\$88,254.75	\$12,944.03	\$10,590.57	\$0.00	\$0.00	\$0.00	\$12,944.03
5	NL400-SAS-E03	NL400-108TB-SED/24G/4x1GE	\$117,875.00	IS	25%	\$88,406.25	\$12,966.25	\$10,608.75	\$0.00	\$0.00	\$0.00	\$12,966.25
5	NL400-SAS-E04	NL400-108TB-SED/24G/2x10GE SFP 2x1GE	\$120,155.00	IS	25%	\$90,116.25	\$13,217.05	\$10,813.95	\$0.00	\$0.00	\$0.00	\$13,217.05
5	NL400-SAS-E05	NL400-108TB-SED/48G/4x1GE	\$119,490.00	IS	25%	\$89,617.50	\$13,143.90	\$10,754.10	\$0.00	\$0.00	\$0.00	\$13,143.90
5	NL400-SAS-E06	NL400-108TB-SED/48G/2x10GE SFP 2x1GE	\$121,770.00	IS	25%	\$91,327.50	\$13,394.70	\$10,959.30	\$0.00	\$0.00	\$0.00	\$13,394.70
5	NL400-SAS-E07	NL400-144TB-SED/12G/4x1GE	\$138,979.00	IS	25%	\$104,234.25	\$15,287.69	\$12,508.11	\$0.00	\$0.00	\$0.00	\$15,287.69
5	NL400-SAS-E08	NL400-144TB-SED/12G/2x10GE SFP 2x1GE	\$140,382.00	IS	25%	\$105,286.50	\$15,442.02	\$12,634.38	\$0.00	\$0.00	\$0.00	\$15,442.02
5	NL400-SAS-E09	NL400-144TB-SED/24G/4x1GE	\$140,410.00	IS	25%	\$105,307.50	\$15,445.10	\$12,636.90	\$0.00	\$0.00	\$0.00	\$15,445.10
5	NL400-SAS-E10	NL400-144TB-SED/24G/2x10GE SFP 2x1GE	\$142,622.00	IS	25%	\$106,966.50	\$15,688.42	\$12,835.98	\$0.00	\$0.00	\$0.00	\$15,688.42
5	NL400-SAS-E11	NL400-144TB-SED/48G/4x1GE	\$141,977.00	IS	25%	\$106,482.75	\$15,617.47	\$12,777.93	\$0.00	\$0.00	\$0.00	\$15,617.47
5	NL400-SAS-E12	NL400-144TB-SED/48G/2x10GE SFP 2x1GE	\$144,188.00	IS	25%	\$108,141.00	\$15,860.68	\$12,976.92	\$0.00	\$0.00	\$0.00	\$15,860.68
5	NL400-SAT-001	NL400-36T/24G/4x1GE	\$56,105.00	IS	25%	\$42,078.75	\$6,171.55	\$5,049.45	\$0.00	\$0.00	\$0.00	\$6,171.55
5	NL400-SAT-002	NL400-36T/24G/2x10GE SFP+2x1GE	\$57,858.00	IS	25%	\$43,393.50	\$6,364.38	\$5,207.22	\$0.00	\$0.00	\$0.00	\$6,364.38
5	NL400-SAT-003	NL400-36T/48G/4x1GE	\$57,347.00	IS	25%	\$43,010.25	\$6,308.17	\$5,161.23	\$0.00	\$0.00	\$0.00	\$6,308.17
5	NL400-SAT-004	NL400-36T/48G/2x10GE SFP+2x1GE	\$59,101.00	IS	25%	\$44,325.75	\$6,501.11	\$5,319.09	\$0.00	\$0.00	\$0.00	\$6,501.11
5	NL400-SAT-005	NL400-72T/24G/4x1GE	\$72,932.00	IS	25%	\$54,699.00	\$8,022.52	\$6,563.88	\$0.00	\$0.00	\$0.00	\$8,022.52
5	NL400-SAT-006	NL400-72T/24G/2x10GE SFP+2x1GE	\$74,633.00	IS	25%	\$55,974.75	\$8,209.63	\$6,716.97	\$0.00	\$0.00	\$0.00	\$8,209.63
5	NL400-SAT-007	NL400-72T/48G/4x1GE	\$74,137.00	IS	25%	\$55,602.75	\$8,155.07	\$6,672.33	\$0.00	\$0.00	\$0.00	\$8,155.07
5	NL400-SAT-008	NL400-72T/48G/2x10GE SFP+2x1GE	\$75,838.00	IS	25%	\$56,878.50	\$8,342.18	\$6,825.42	\$0.00	\$0.00	\$0.00	\$8,342.18
5	NL400-SAT-009	NL400-108T/24G/4x1GE	\$90,673.00	IS	25%	\$68,004.75	\$9,974.03	\$8,160.57	\$0.00	\$0.00	\$0.00	\$9,974.03
5	NL400-SAT-010	NL400-108T/24G/2x10GE SFP+2x1GE	\$95,285.00	IS	25%	\$71,463.75	\$10,481.35	\$8,575.65	\$0.00	\$0.00	\$0.00	\$10,481.35
5	NL400-SAT-011	NL400-108T/48G/4x1GE	\$91,915.00	IS	25%	\$68,936.25	\$10,110.65	\$8,272.35	\$0.00	\$0.00	\$0.00	\$10,110.65
5	NL400-SAT-012	NL400-108T/48G/2x10GE SFP+2x1GE	\$96,566.00	IS	25%	\$72,424.50	\$10,622.26	\$8,690.94	\$0.00	\$0.00	\$0.00	\$10,622.26
5	NL400-SAT-013	NL400-144T/12G/4x1GE	\$106,907.00	IS	25%	\$80,180.25	\$11,759.77	\$9,621.63	\$0.00	\$0.00	\$0.00	\$11,759.77
5	NL400-SAT-014	NL400-144T/24G/4x1GE	\$108,008.00	IS	25%	\$81,006.00	\$11,880.88	\$9,720.72	\$0.00	\$0.00	\$0.00	\$11,880.88
5	NL400-SAT-015	NL400-144T/24G/2x10GE SFP+2x1GE	\$116,600.00	IS	25%	\$87,450.00	\$12,826.00	\$10,494.00	\$0.00	\$0.00	\$0.00	\$12,826.00
5	NL400-SAT-016	NL400-144T/48G/4x1GE	\$109,213.00	IS	25%	\$81,909.75	\$12,013.43	\$9,829.17	\$0.00	\$0.00	\$0.00	\$12,013.43
5	NL400-SAT-017	NL400-144T/48G/2x10GE SFP+2x1GE	\$117,881.00	IS	25%	\$88,410.75	\$12,966.91	\$10,609.29	\$0.00	\$0.00	\$0.00	\$12,966.91
5	NL400-SATA-E01	NL400-140T/800G SSD-SED/12G/2X10GE+2X1GE	\$181,561.00	IS	25%	\$136,170.75	\$19,971.71	\$16,340.49	\$0.00	\$0.00	\$0.00	\$19,971.71
5	NL400-SATA-E02	NL400-140T/800G SSD-SED/12G/4x1GE	\$178,094.00	IS	25%	\$133,570.50	\$19,590.34	\$16,028.46	\$0.00	\$0.00	\$0.00	\$19,590.34
5	NL400-SATA-E03	NL400-140T/800G SSD-SED/24G/2X10GE+2X1GE	\$182,673.00	IS	25%	\$137,004.75	\$20,094.03	\$16,440.57	\$0.00	\$0.00	\$0.00	\$20,094.03
5	NL400-SATA-E04	NL400-140T/800G SSD-SED/24G/4x1GE	\$179,206.00	IS	25%	\$134,404.50	\$19,712.66	\$16,128.54	\$0.00	\$0.00	\$0.00	\$19,712.66
5	NL400-SATA-E05	NL400-140T/800G SSD-SED/48G/2X10GE+2X1GE	\$185,715.00	IS	25%	\$139,286.25	\$20,428.65	\$16,714.35	\$0.00	\$0.00	\$0.00	\$20,428.65
5	NL400-SATA-E06	NL400-140T/800G SSD-SED/48G/4x1GE	\$182,248.00	IS	25%	\$136,686.00	\$20,047.28	\$16,402.32	\$0.00	\$0.00	\$0.00	\$20,047.28
5	NL400-SATA-E19	NL400-105T/800G-SSD-SED/12G/2X10GE+2X1GE	\$161,650.00	IS	25%	\$121,237.50	\$17,781.50	\$14,548.50	\$0.00	\$0.00	\$0.00	\$17,781.50
5	NL400-SATA-E20	NL400-105T/800G-SSD-SED/12G/4x1GE	\$158,432.00	IS	25%	\$118,824.00	\$17,427.52	\$14,258.88	\$0.00	\$0.00	\$0.00	\$17,427.52
5	NL400-SATA-E21	NL400-105T/800G-SSD-SED/24G/2X10GE+2X1GE	\$163,041.00	IS	25%	\$122,280.75	\$17,934.51	\$14,673.69	\$0.00	\$0.00	\$0.00	\$17,934.51
5	NL400-SATA-E22	NL400-105T/800G-SSD-SED/24G/4x1GE	\$159,524.00	IS	25%	\$119,643.00	\$17,547.64	\$14,357.16	\$0.00	\$0.00	\$0.00	\$17,547.64
5	NL400-SATA-E23	NL400-105T/800G-SSD-SED/48G/2X10GE+2X1GE	\$166,073.00	IS	25%	\$124,554.75	\$18,268.03	\$14,946.57	\$0.00	\$0.00	\$0.00	\$18,268.03
5	NL400-SATA-E24	NL400-105T/800G-SSD-SED/48G/4x1GE	\$162,557.00	IS	25%	\$121,917.75	\$17,881.27	\$14,630.13	\$0.00	\$0.00	\$0.00	\$17,881.27
5	NL400-SATA-E31	NL400-128T+3.2T SSD-SED/12G/2x10GE 2x1GE	\$266,403.00	IS	25%	\$199,802.25	\$29,304.33	\$23,976.27	\$0.00	\$0.00	\$0.00	\$29,304.33
5	NL400-SATA-E32	NL400-128T+3.2T SSD-SED/12G/4x1GE	\$263,149.00	IS	25%	\$197,361.75	\$28,946.39	\$23,683.41	\$0.00	\$0.00	\$0.00	\$28,946.39
5	NL400-SATA-E33	NL400-128T+3.2T SSD-SED/24G/2x10GE 2x1GE	\$267,923.00	IS	25%	\$200,942.25	\$29,471.53	\$24,113.07	\$0.00	\$0.00	\$0.00	\$29,471.53
5	NL400-SATA-E34	NL400-128T+3.2T SSD-SED/24G/4x1GE	\$264,669.00	IS	25%	\$198,501.75	\$28,820.21	\$23,820.21	\$0.00	\$0.00	\$0.00	\$28,820.21
5	NL400-SATA-E35	NL400-128T+3.2T SSD-SED/48G/2x10GE 2x1GE	\$276,825.00	IS	25%	\$207,618.75	\$30,450.75	\$24,914.25	\$0.00	\$0.00	\$0.00	\$30,450.75
5	NL400-SATA-E36	NL400-128T+3.2T SSD-SED/48G/4x1GE	\$267,779.00	IS	25%	\$200,834.25	\$29,455.69	\$24,100.11	\$0.00	\$0.00	\$0.00	\$29,455.69
5	NL400-SATA-E37	NL400-99T+2.4T SSD-SED/12G/2x10GE 2x1GE	\$245,625.00	IS	25%	\$184,218.75	\$27,018.75	\$22,106.25	\$0.00	\$0.00	\$0.00	\$27,018.75
5	NL400-SATA-E38	NL400-99T+2.4T SSD-SED/12G/4x1GE	\$242,037.00	IS	25%	\$181,527.75	\$26,624.07	\$21,783.33	\$0.00	\$0.00	\$0.00	\$26,624.07
5	NL400-SATA-E39	NL400-99T+2.4T SSD-SED/24G/2x10GE 2x1GE	\$246,787.00	IS	25%	\$185,090.25	\$27,146.57	\$22,210.83	\$0.00	\$0.00	\$0.00	\$27,146.57
5	NL400-SATA-E40	NL400-99T+2.4T SSD-SED/24G/4x1GE	\$243,198.00	IS	25%	\$182,398.50	\$26,751.78	\$21,887.82	\$0.00	\$0.00	\$0.00	\$26,751.78
5	NL400-SATA-E41	NL400-99T+2.4T SSD-SED/48G/2x10GE 2x1GE	\$249,949.00	IS	25%	\$187,461.75	\$27,494.39	\$22,495.41	\$0.00	\$0.00	\$0.00	\$27,494.39
5	NL400-SATA-E42	NL400-99T+2.4T SSD-SED/48G/4x1GE	\$246,361.00	IS	25%	\$184,770.75	\$27,099.71	\$22,172.49	\$0.00	\$0.00	\$0.00	\$27,099.71
5	NL400-SATA-E43	NL400-96T+3.2T SSD-SED/12G/2x10GE 2x1GE	\$271,814.00	IS	25%	\$203,860.50	\$29,899.54	\$24,463.26	\$0.00	\$0.00	\$0.00	\$29,899.54
5	NL400-SATA-E44	NL400-96T+3.2T SSD-SED/12G/4x1GE	\$268,225.00	IS	25%	\$201,168.75	\$29,504.75	\$24,140.25	\$0.00	\$0.00	\$0.00	\$29,504.75
5	NL400-SATA-E45	NL400-96T+3.2T SSD-SED/24G/2x10GE 2x1GE	\$272,975.00	IS	25%	\$204,731.25	\$30,027.25	\$24,567.75	\$0.00	\$0.00	\$0.00	\$30,027.25
5	NL400-SATA-E46	NL400-96T+3.2T SSD-SED/24G/4x1GE	\$269,387.00	IS	25%	\$202,040.25	\$29,632.57	\$24,244.83	\$0.00	\$0.00	\$0.00	\$29,632.57
5	NL400-SATA-E47	NL400-96T+3.2T SSD-SED/48G/2x10GE 2x1GE	\$276,138.00	IS	25%	\$207,103.50	\$30,375.18	\$24,852.42				

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	NL400-SAT-S06	NL400-120T+2.4T SSD/48G/2x10GE SFP+2x1GE	\$186,424.00	IS	25%	\$139,818.00	\$20,506.64	\$16,778.16	\$0.00	\$0.00	\$0.00	\$20,506.64
5	NL400-SAT-S07	NL400-136T+800GB SSD/24G/4x1GE	\$150,245.00	IS	25%	\$112,683.75	\$16,526.95	\$13,522.05	\$0.00	\$0.00	\$0.00	\$16,526.95
5	NL400-SAT-S08	NL400-136T+800GBSSD/24G/2x10GE SFP+2x1GE	\$152,348.00	IS	25%	\$114,261.00	\$16,758.28	\$13,711.32	\$0.00	\$0.00	\$0.00	\$16,758.28
5	NL400-SAT-S09	NL400-136T+800GB SSD/48G/4x1GE	\$151,735.00	IS	25%	\$113,801.25	\$16,690.85	\$13,656.15	\$0.00	\$0.00	\$0.00	\$16,690.85
5	NL400-SAT-S10	NL400-136T+800GBSSD/48G/2x10GE SFP+2x1GE	\$151,735.00	IS	25%	\$113,801.25	\$16,690.85	\$13,656.15	\$0.00	\$0.00	\$0.00	\$16,690.85
5	NL400-SAT-S11	NL400-140T+400GB SSD/24G/4x1GE	\$145,007.00	IS	25%	\$108,755.25	\$15,950.77	\$13,050.63	\$0.00	\$0.00	\$0.00	\$15,950.77
5	NL400-SAT-S12	NL400-140T+400GBSSD/24G/2x10GE SFP+2x1GE	\$147,175.00	IS	25%	\$110,381.25	\$16,189.25	\$13,245.75	\$0.00	\$0.00	\$0.00	\$16,189.25
5	NL400-SAT-S13	NL400-140T+400GB SSD/48G/4x1GE	\$146,543.00	IS	25%	\$109,907.25	\$16,119.73	\$13,188.87	\$0.00	\$0.00	\$0.00	\$16,119.73
5	NL400-SAT-S14	NL400-140T+400GBSSD/48G/2x10GE SFP+2x1GE	\$146,543.00	IS	25%	\$109,907.25	\$16,119.73	\$13,188.87	\$0.00	\$0.00	\$0.00	\$16,119.73
5	NL400-SAT-S41	NL400-102T+1.6T SSD/48G/2x10GE SFP+2x1GE	\$170,417.00	IS	25%	\$127,812.75	\$18,745.87	\$15,337.53	\$0.00	\$0.00	\$0.00	\$18,745.87
5	NL400-SAT-S42	NL400-35T+800GB SSD/48G/2x10GbE+2x1GE	\$96,071.00	IS	25%	\$72,053.25	\$10,567.81	\$8,646.39	\$0.00	\$0.00	\$0.00	\$10,567.81
5	NL400-SAT-S43	NL400-68T+1.6TB SSD/48G/2x10GbE+2x1GE	\$133,617.00	IS	25%	\$100,212.75	\$14,697.87	\$12,025.53	\$0.00	\$0.00	\$0.00	\$14,697.87
5	NL400-SAT-S44	NL400-132T+2.4TB SSD/48GB/2x10GbE+2x1GE	\$182,523.00	IS	25%	\$136,892.25	\$20,077.53	\$16,427.07	\$0.00	\$0.00	\$0.00	\$20,077.53
5	NL400-SAT-S45	NL400-210T+800G SSD/48G/2x10GE 2x1GE	\$161,750.00	IS	25%	\$121,312.50	\$17,792.50	\$14,557.50	\$0.00	\$0.00	\$0.00	\$17,792.50
5	NL400-SAT-S46	NL400-210T+800G SSD/48G/4x1GE	\$159,269.00	IS	25%	\$119,451.75	\$17,519.59	\$14,334.21	\$0.00	\$0.00	\$0.00	\$17,519.59
5	NL400-SAT-S47	NL400-210T+800G SSD/12G/2x10GE 2x1GE	\$157,480.00	IS	25%	\$118,110.00	\$17,322.80	\$14,173.20	\$0.00	\$0.00	\$0.00	\$17,322.80
5	NL400-SAT-S48	NL400-210T+800G SSD/12G/4x1GE	\$155,906.00	IS	25%	\$116,929.50	\$17,149.66	\$14,031.54	\$0.00	\$0.00	\$0.00	\$17,149.66
5	NL400-SAT-S49	NL400-210T+800G SSD/24G/2x10GE 2x1GE	\$159,993.00	IS	25%	\$119,994.75	\$17,599.23	\$14,399.37	\$0.00	\$0.00	\$0.00	\$17,599.23
5	NL400-SAT-S50	NL400-210T+800G SSD/24G/4x1GE	\$157,512.00	IS	25%	\$118,134.00	\$17,326.32	\$14,176.08	\$0.00	\$0.00	\$0.00	\$17,326.32
5	NL400-SAT-S51	NL400-140T+800G SSD/12G/4x1GE	\$136,995.00	IS	25%	\$102,746.25	\$15,069.45	\$12,329.55	\$0.00	\$0.00	\$0.00	\$15,069.45
5	NL400-SAT-S52	NL400-140T+800G SSD/12G/2x10GE 2x1GE	\$139,662.00	IS	25%	\$104,746.50	\$15,362.82	\$12,569.58	\$0.00	\$0.00	\$0.00	\$15,362.82
5	NL400-SAT-S53	NL400-140T+800G SSD/24G/4x1GE	\$137,851.00	IS	25%	\$103,388.25	\$15,163.61	\$12,406.59	\$0.00	\$0.00	\$0.00	\$15,163.61
5	NL400-SAT-S54	NL400-140T+800G SSD/24G/2x10GE 2x1GE	\$140,518.00	IS	25%	\$105,388.50	\$15,456.98	\$12,646.62	\$0.00	\$0.00	\$0.00	\$15,456.98
5	NL400-SAT-S55	NL400-140T+800G SSD/48G/4x1GE	\$140,190.00	IS	25%	\$105,142.50	\$15,420.90	\$12,617.10	\$0.00	\$0.00	\$0.00	\$15,420.90
5	NL400-SAT-S56	NL400-140T+800G SSD/48G/2x10GE 2x1GE	\$142,858.00	IS	25%	\$107,143.50	\$15,714.38	\$12,857.22	\$0.00	\$0.00	\$0.00	\$15,714.38
5	NL400-SAT-S57	NL400-105T+800G SSD/12G/4x1GE	\$131,029.00	IS	25%	\$98,271.75	\$14,413.19	\$11,792.61	\$0.00	\$0.00	\$0.00	\$14,413.19
5	NL400-SAT-S58	NL400-35T+800G SSD/12G/4x1GE	\$87,999.00	IS	25%	\$65,999.25	\$9,679.89	\$7,919.91	\$0.00	\$0.00	\$0.00	\$9,679.89
5	NL400-SAT-S59	NL400-35T+800G SSD/12G/2x10GE 2x1GE	\$90,623.00	IS	25%	\$67,967.25	\$9,968.53	\$8,156.07	\$0.00	\$0.00	\$0.00	\$9,968.53
5	NL400-SAT-S60	NL400-35T+800G SSD/24G/4x1GE	\$89,036.00	IS	25%	\$66,777.00	\$9,793.96	\$8,013.24	\$0.00	\$0.00	\$0.00	\$9,793.96
5	NL400-SAT-S61	NL400-35T+800G SSD/24G/2x10GE 2x1GE	\$91,261.00	IS	25%	\$68,745.75	\$10,082.71	\$8,249.49	\$0.00	\$0.00	\$0.00	\$10,082.71
5	NL400-SAT-S62	NL400-35T+800G SSD/48G/4x1GE	\$91,299.00	IS	25%	\$68,474.25	\$10,042.89	\$8,216.91	\$0.00	\$0.00	\$0.00	\$10,042.89
5	NL400-SAT-S63	NL400-105T+800G SSD/12G/2x10GE 2x1GE	\$124,346.00	IS	25%	\$93,259.50	\$13,678.06	\$11,191.14	\$0.00	\$0.00	\$0.00	\$13,678.06
5	NL400-SAT-S64	NL400-105T+800G SSD/24G/4x1GE	\$122,711.00	IS	25%	\$92,033.25	\$13,498.21	\$11,043.99	\$0.00	\$0.00	\$0.00	\$13,498.21
5	NL400-SAT-S65	NL400-105T+800G SSD/24G/2x10GE 2x1GE	\$125,416.00	IS	25%	\$94,062.00	\$13,795.76	\$11,287.44	\$0.00	\$0.00	\$0.00	\$13,795.76
5	NL400-SAT-S66	NL400-105T+800G SSD/48G/4x1GE	\$125,044.00	IS	25%	\$93,783.00	\$13,754.84	\$11,253.96	\$0.00	\$0.00	\$0.00	\$13,754.84
5	NL400-SAT-S67	NL400-105T+800G SSD/48G/2x10GE 2x1GE	\$127,749.00	IS	25%	\$95,811.75	\$14,052.39	\$11,497.41	\$0.00	\$0.00	\$0.00	\$14,052.39
5	NL400-SAT-S68	NL400-70T+800G SSD/12G/4x1GE	\$105,523.00	IS	25%	\$79,142.25	\$11,607.53	\$9,497.07	\$0.00	\$0.00	\$0.00	\$11,607.53
5	NL400-SAT-S69	NL400-70T+800G SSD/12G/2x10GE 2x1GE	\$108,229.00	IS	25%	\$81,171.75	\$11,905.19	\$9,740.61	\$0.00	\$0.00	\$0.00	\$11,905.19
5	NL400-SAT-S70	NL400-70T+800G SSD/24G/4x1GE	\$106,593.00	IS	25%	\$79,944.75	\$11,725.23	\$9,593.37	\$0.00	\$0.00	\$0.00	\$11,725.23
5	NL400-SAT-S71	NL400-70T+800G SSD/24G/2x10GE 2x1GE	\$109,298.00	IS	25%	\$81,973.50	\$12,022.78	\$9,836.82	\$0.00	\$0.00	\$0.00	\$12,022.78
5	NL400-SAT-S72	NL400-70T+800G SSD/48G/4x1GE	\$108,926.00	IS	25%	\$81,694.50	\$11,981.86	\$9,803.34	\$0.00	\$0.00	\$0.00	\$11,981.86
5	NL400-SAT-S73	NL400-70T+800G SSD/48G/2x10GE 2x1GE	\$111,631.00	IS	25%	\$83,723.25	\$12,279.41	\$10,046.79	\$0.00	\$0.00	\$0.00	\$12,279.41
5	NL410-SAT-002	NL410-72T/24G/2x10GE 2x1GE	\$73,140.00	IS	25%	\$54,855.00	\$8,045.40	\$6,582.60	\$0.00	\$0.00	\$0.00	\$8,045.40
5	NL410-SAT-002-HO	NL410-72T/24G/2x10GE 2x1GE/HO	\$43,702.00	IS	25%	\$32,776.50	\$4,807.22	\$3,933.18	\$0.00	\$0.00	\$0.00	\$4,807.22
5	NL410-SAT-003	NL410-72T/48G/2x10GE 2x1GE	\$74,321.00	IS	25%	\$55,740.75	\$8,175.31	\$6,688.89	\$0.00	\$0.00	\$0.00	\$8,175.31
5	NL410-SAT-003-HO	NL410-72T/48G/2x10GE 2x1GE/HO	\$44,467.00	IS	25%	\$33,350.25	\$4,891.37	\$4,002.03	\$0.00	\$0.00	\$0.00	\$4,891.37
5	NL410-SAT-005	NL410-144T/24G/2x10GE 2x1GE	\$107,515.00	IS	25%	\$80,636.25	\$11,826.65	\$9,676.35	\$0.00	\$0.00	\$0.00	\$11,826.65
5	NL410-SAT-005-HO	NL410-144T/24G/2x10GE 2x1GE/HO	\$51,116.00	IS	25%	\$38,337.00	\$5,622.76	\$4,600.44	\$0.00	\$0.00	\$0.00	\$5,622.76
5	NL410-SAT-006	NL410-144T/48G/2x10GE 2x1GE	\$108,696.00	IS	25%	\$81,522.00	\$11,956.56	\$9,782.64	\$0.00	\$0.00	\$0.00	\$11,956.56
5	NL410-SAT-006-HO	NL410-144T/48G/2x10GE 2x1GE/HO	\$51,883.00	IS	25%	\$38,912.25	\$5,707.13	\$4,669.47	\$0.00	\$0.00	\$0.00	\$5,707.13
5	NL410-SAT-008	NL410-36T/24G/2x10GE 2x1GE	\$56,701.00	IS	25%	\$42,525.75	\$6,237.11	\$5,103.09	\$0.00	\$0.00	\$0.00	\$6,237.11
5	NL410-SAT-008-HO	NL410-36T/24G/2x10GE 2x1GE/HO	\$40,760.00	IS	25%	\$30,570.00	\$4,483.60	\$3,668.40	\$0.00	\$0.00	\$0.00	\$4,483.60
5	NL410-SAT-009	NL410-36T/48G/2x10GE 2x1GE	\$57,919.00	IS	25%	\$43,439.25	\$6,371.09	\$5,212.71	\$0.00	\$0.00	\$0.00	\$6,371.09
5	NL410-SAT-009-HO	NL410-36T/48G/2x10GE 2x1GE/HO	\$41,526.00	IS	25%	\$31,144.50	\$4,567.86	\$3,737.34	\$0.00	\$0.00	\$0.00	\$4,567.86
5	NL410-SAT-011	NL410-108T/24G/2x10GE 2x1GE	\$90,578.00	IS	25%	\$67,933.50	\$9,963.58	\$8,152.02	\$0.00	\$0.00	\$0.00	\$9,963.58
5	NL410-SAT-011-HO	NL410-108T/24G/2x10GE 2x1GE/HO	\$49,444.00	IS	25%	\$37,083.00	\$5,438.84	\$4,449.96	\$0.00	\$0.00	\$0.00	\$5,438.84
5	NL410-SAT-012	NL410-108T/48G/2x10GE 2x1GE	\$91,796.00	IS	25%	\$68,847.00	\$10,097.56	\$8,261.64	\$0.00	\$0.00	\$0.00	\$10,097.56
5	NL410-SAT-012-HO	NL410-108T/48G/2x10GE 2x1GE/HO	\$50,212.00	IS	25%	\$37,659.00	\$5,523.32	\$4,519.08	\$0.00	\$0.00	\$0.00	\$5,523.32
5	NL410-SAT-E02	NL410-144T SED/24G/2x10GE 2x1GE	\$139,769.00	IS	25%	\$104,826.75	\$15,374.59	\$12,579.21	\$0.00	\$0.00	\$0.00	\$15,374.59
5	NL410-SAT-E02-HO	NL410-144T SED/24G/2x10GE 2x1GE/HO	\$69,007.00	IS	25%	\$51,755.25	\$7,590.77	\$6,210.63	\$0.00	\$0.00	\$0.00	\$7,590.77
5	NL410-SAT-E03	NL410-144T SED/48G/2x10GE 2x1GE	\$141,305.00	IS	25%	\$105,978.75	\$15,543.55	\$12,717.45	\$0.00	\$0.00	\$0.00	\$15,543.55
5	NL410-SAT-E03-HO	NL410-144T SED/48G/2x10GE 2x1GE/HO	\$70,042.00	IS	25%	\$52,531.50	\$7,704.62	\$6,303.78	\$0.00	\$0.00	\$0.00	\$7,704.62
5	NL410-SAT-E04	INA NL410-140T+800G SSD-SED/12G/2x10GE	\$181,561.00	IS	25%	\$136,170.75	\$19,971.71	\$16,340.49	\$0.00	\$0.00	\$0.00	\$19,971.71
5	NL410-SAT-E05	NL410-140T+800G SSD-SED/24G/2x10GE 2x1GE	\$171,859.00	IS	25%	\$128,894.25	\$18,904.49	\$15,467.31	\$0.00	\$0.00	\$0.00	\$18,904.49
5	NL410-SAT-E05-HO	NL410-140T+800G SSD-SED/24G/2x10GE/HO	\$87,057.00	IS	25%	\$65,292.75	\$9,576.27	\$7,835.13	\$0.00	\$0.00	\$0.00	\$9,576.27
5	NL410-SAT-E06	NL410-140T+800G SSD-SED/48G/2x10GE 2x1GE	\$174,721.00	IS	25%	\$131,040.75	\$19,219.31	\$15,724.89	\$0.00	\$0.00	\$0.00	\$19,219.31
5	NL410-SAT-E06-HO	NL410-140T+800G SSD-SED/48G/2x10GE/HO	\$88,177.00	IS	25%	\$66,132.75	\$9,699.47	\$7,935.93	\$0.00	\$0.00	\$0.00	\$9,699.47
5	NL410-SAT-E08	NL410-108T SED/24G/2x10GE 2x1GE	\$117,752.00	IS	25%	\$88,314.00	\$12,952.72	\$10,597.68	\$0.00	\$0.00	\$0.00	\$12,952.72
5	NL410-SAT-E08-HO	NL410-108T SED/24G/2x10GE 2x1GE/HO	\$66,750.00	IS	25%	\$50,062.50	\$7,342.50	\$6,007.50	\$0.00	\$0.00	\$0.00	\$7,342.50
5	NL410-SAT-E09	NL410-108T SED/48G/2x10GE 2x1GE	\$119,335.00	IS	25%	\$89,501.25	\$13,126.85	\$10,740.15	\$0.00	\$0.00	\$0.00	\$13,126.85
5	NL410-SAT-E09-HO	NL410-108T SED/48G/2x10GE 2x1GE/HO	\$67,786.00	IS	25%	\$50,839.50	\$7,456.46	\$6,100.74	\$0.00	\$0.00	\$0.00	\$7,456.46
5	NL410-SAT-E11	NL410-105T+800G SSD-SED/24G/2x10GE 2x1GE	\$153,389.00	IS	25%	\$115,041.75	\$16,872.79	\$13,805.01	\$0.00	\$0.00	\$0.00	\$16,872.79

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	NL410-SAT-E33-HO	NL410-280T+1.6T SSD SED/24G/2x10GE/HO	\$125,497.00	IS	25%	\$94,122.75	\$13,804.67	\$11,294.73	\$0.00	\$0.00	\$0.00	\$13,804.67
5	NL410-SAT-E34	NL410-280T+1.6T SSD SED/48G/2x10GE 2x1GE	\$237,392.00	IS	25%	\$178,044.00	\$26,113.12	\$21,365.28	\$0.00	\$0.00	\$0.00	\$26,113.12
5	NL410-SAT-E34-HO	NL410-280T+1.6T SSD SED/48G/2x10GE/HO	\$94,918.00	IS	25%	\$94,438.50	\$13,850.98	\$11,332.62	\$0.00	\$0.00	\$0.00	\$13,850.98
5	NL410-SAT-S02	NL410-90T+2.4T SSD/24G/2x10GE 2x1GE	\$160,163.00	IS	25%	\$120,122.25	\$17,617.93	\$14,414.67	\$0.00	\$0.00	\$0.00	\$17,617.93
5	NL410-SAT-S03	NL410-90T+2.4T SSD/48G/2x10GE 2x1GE	\$162,451.00	IS	25%	\$121,838.25	\$17,869.61	\$14,620.59	\$0.00	\$0.00	\$0.00	\$17,869.61
5	NL410-SAT-S05	NL410-140T+800G SSD/24G/2x10GE 2x1GE	\$132,199.00	IS	25%	\$99,149.25	\$14,541.89	\$11,897.91	\$0.00	\$0.00	\$0.00	\$14,541.89
5	NL410-SAT-S05-HO	NL410-140T+800G SSD/24G/2x10GE 2x1GE/HO	\$64,487.00	IS	25%	\$48,365.25	\$7,093.57	\$5,803.83	\$0.00	\$0.00	\$0.00	\$7,093.57
5	NL410-SAT-S06	NL410-140T+800G SSD/48G/2x10GE 2x1GE	\$134,249.00	IS	25%	\$100,686.75	\$14,767.39	\$12,082.41	\$0.00	\$0.00	\$0.00	\$14,767.39
5	NL410-SAT-S06-HO	NL410-140T+800G SSD/48G/2x10GE 2x1GE/HO	\$65,316.00	IS	25%	\$48,987.00	\$7,184.76	\$5,878.44	\$0.00	\$0.00	\$0.00	\$7,184.76
5	NL410-SAT-S08	NL410-210T+800G SSD/24G/2x10GE 2x1GE	\$150,521.00	IS	25%	\$112,890.75	\$16,557.31	\$13,546.89	\$0.00	\$0.00	\$0.00	\$16,557.31
5	NL410-SAT-S08-HO	NL410-210T+800G SSD/24G/2x10GE 2x1GE/HO	\$85,668.00	IS	25%	\$64,251.00	\$9,423.48	\$7,710.12	\$0.00	\$0.00	\$0.00	\$9,423.48
5	NL410-SAT-S09	NL410-210T+800G SSD/48G/2x10GE 2x1GE	\$152,174.00	IS	25%	\$114,130.50	\$16,739.14	\$13,695.66	\$0.00	\$0.00	\$0.00	\$16,739.14
5	NL410-SAT-S09-HO	NL410-210T+800G SSD/48G/2x10GE 2x1GE/HO	\$86,419.00	IS	25%	\$64,814.25	\$9,506.09	\$7,777.71	\$0.00	\$0.00	\$0.00	\$9,506.09
5	NL410-SAT-S11	NL410-280T+1.6T SSD/24G/2x10GE 2x1GE	\$180,625.00	IS	25%	\$135,468.75	\$19,868.75	\$16,256.25	\$0.00	\$0.00	\$0.00	\$19,868.75
5	NL410-SAT-S11-HO	NL410-280T+1.6T SSD/24G/2x10GE 2x1GE/HO	\$92,961.00	IS	25%	\$69,720.75	\$10,225.71	\$8,366.49	\$0.00	\$0.00	\$0.00	\$10,225.71
5	NL410-SAT-S12	NL410-280T+1.6T SSD/48G/2x10GE 2x1GE	\$182,609.00	IS	25%	\$136,956.75	\$20,086.99	\$16,434.81	\$0.00	\$0.00	\$0.00	\$20,086.99
5	NL410-SAT-S12-HO	NL410-280T+1.6T SSD/48G/2x10GE 2x1GE/HO	\$93,273.00	IS	25%	\$69,954.75	\$10,260.03	\$8,394.57	\$0.00	\$0.00	\$0.00	\$10,260.03
5	NL410-SAT-S14	NL410-120T+2.4T SSD/24G/2x10GE 2x1GE	\$174,029.00	IS	25%	\$130,521.75	\$19,143.19	\$15,662.61	\$0.00	\$0.00	\$0.00	\$19,143.19
5	NL410-SAT-S15	NL410-120T+2.4T SSD/48G/2x10GE 2x1GE	\$175,388.00	IS	25%	\$131,541.00	\$19,292.68	\$15,784.92	\$0.00	\$0.00	\$0.00	\$19,292.68
5	NL410-SAT-S16	NL410-35T+800G SSD/48G/2x10GE 2x1GE	\$83,892.00	IS	25%	\$62,919.00	\$9,228.12	\$7,550.28	\$0.00	\$0.00	\$0.00	\$9,228.12
5	NL410-SAT-S17	NL410-140T+400G SSD/24G/2x10GE 2x1GE	\$117,508.00	IS	25%	\$88,131.00	\$12,925.88	\$10,575.72	\$0.00	\$0.00	\$0.00	\$12,925.88
5	NL410-SAT-S17-HO	NL410-140T+400G SSD/24G/2x10GE 2x1GE/HO	\$58,075.00	IS	25%	\$43,556.25	\$6,386.25	\$5,226.75	\$0.00	\$0.00	\$0.00	\$6,386.25
5	NL410-SAT-S18	NL410-140T+400G SSD/48G/2x10GE 2x1GE	\$119,046.00	IS	25%	\$89,284.50	\$13,095.06	\$10,714.14	\$0.00	\$0.00	\$0.00	\$13,095.06
5	NL410-SAT-S18-HO	NL410-140T+400G SSD/48G/2x10GE 2x1GE/HO	\$58,880.00	IS	25%	\$44,160.00	\$6,476.80	\$5,299.20	\$0.00	\$0.00	\$0.00	\$6,476.80
5	NL410-SAT-S20	NL410-34T+800G SSD/24G/2x10GE 2x1GE	\$91,733.00	IS	25%	\$68,799.75	\$10,090.63	\$8,255.97	\$0.00	\$0.00	\$0.00	\$10,090.63
5	NL410-SAT-S21	NL410-34T+800G SSD/48G/2x10GE 2x1GE	\$94,033.00	IS	25%	\$70,524.75	\$10,343.63	\$8,462.97	\$0.00	\$0.00	\$0.00	\$10,343.63
5	NL410-SAT-S22	NL410-68T+1.6T SSD/48G/2x10GE 2x1GE	\$125,707.00	IS	25%	\$94,280.25	\$13,827.77	\$11,313.63	\$0.00	\$0.00	\$0.00	\$13,827.77
5	NL410-SAT-S23	NL410-102T+1.6T SSD/48G/2x10GE 2x1GE	\$160,328.00	IS	25%	\$120,246.00	\$17,636.08	\$14,429.52	\$0.00	\$0.00	\$0.00	\$17,636.08
5	NL410-SAT-S24	NL410-136T+800G SSD/24G/2x10GE 2x1GE	\$143,329.00	IS	25%	\$107,496.75	\$15,766.19	\$12,899.61	\$0.00	\$0.00	\$0.00	\$15,766.19
5	NL410-SAT-S25	NL410-136T+800G SSD/48G/2x10GE 2x1GE	\$142,752.00	IS	25%	\$107,064.00	\$15,702.72	\$12,847.68	\$0.00	\$0.00	\$0.00	\$15,702.72
5	NL410-SAT-S26	NL410-66T+1.2T SSD/48G/2x10GE 2x1GE	\$115,696.00	IS	25%	\$86,772.00	\$12,726.56	\$10,412.64	\$0.00	\$0.00	\$0.00	\$12,726.56
5	NL410-SAT-S27	NL410-132T+2.4T SSD/48G/2x10GE 2x1GE	\$171,717.00	IS	25%	\$128,787.75	\$18,888.87	\$15,454.53	\$0.00	\$0.00	\$0.00	\$18,888.87
5	NL410-SAT-S29	NL410-64T+1.6T SSD/24G/2x10GE 2x1GE	\$125,206.00	IS	25%	\$93,904.50	\$13,772.66	\$11,268.54	\$0.00	\$0.00	\$0.00	\$13,772.66
5	NL410-SAT-S30	NL410-64T+1.6T SSD/48G/2x10GE 2x1GE	\$127,437.00	IS	25%	\$95,577.75	\$14,018.07	\$11,469.33	\$0.00	\$0.00	\$0.00	\$14,018.07
5	NL410-SAT-S31	NL410-96T+1.6T SSD/24G/2x10GE 2x1GE	\$142,808.00	IS	25%	\$107,106.00	\$15,708.88	\$12,852.72	\$0.00	\$0.00	\$0.00	\$15,708.88
5	NL410-SAT-S33	NL410-128T+3.2T SSD/24G/2x10GE 2x1GE	\$193,894.00	IS	25%	\$145,420.50	\$21,328.34	\$17,450.46	\$0.00	\$0.00	\$0.00	\$21,328.34
5	NL410-SAT-S34	NL410-128T+3.2T SSD/48G/2x10GE 2x1GE	\$200,336.00	IS	25%	\$150,252.00	\$22,036.96	\$18,030.24	\$0.00	\$0.00	\$0.00	\$22,036.96
5	NL410-SAT-S37	NL410-70T+400G SSD/24G/2x10GE 2x1GE	\$84,500.00	IS	25%	\$63,375.00	\$9,295.00	\$7,605.00	\$0.00	\$0.00	\$0.00	\$9,295.00
5	NL410-SAT-S37-HO	NL410-70T+400G SSD/24G/2x10GE 2x1GE/HO	\$50,529.00	IS	25%	\$37,896.75	\$5,558.19	\$4,547.61	\$0.00	\$0.00	\$0.00	\$5,558.19
5	NL410-SAT-S38	NL410-70T+400G SSD/48G/2x10GE 2x1GE	\$85,842.00	IS	25%	\$64,381.50	\$9,442.62	\$7,725.78	\$0.00	\$0.00	\$0.00	\$9,442.62
5	NL410-SAT-S38-HO	NL410-70T+400G SSD/48G/2x10GE 2x1GE/HO	\$51,332.00	IS	25%	\$38,499.00	\$5,646.52	\$4,619.88	\$0.00	\$0.00	\$0.00	\$5,646.52
5	NL410-SAT-S40	NL410-35T+200G SSD/24G/2x10GE 2x1GE	\$65,419.00	IS	25%	\$49,064.25	\$7,196.09	\$5,887.71	\$0.00	\$0.00	\$0.00	\$7,196.09
5	NL410-SAT-S40-HO	NL410-35T+200G SSD/24G/2x10GE 2x1GE/HO	\$44,088.00	IS	25%	\$33,066.00	\$4,849.68	\$3,967.92	\$0.00	\$0.00	\$0.00	\$4,849.68
5	NL410-SAT-S41	NL410-35T+200G SSD/48G/2x10GE 2x1GE	\$66,584.00	IS	25%	\$49,938.00	\$7,324.24	\$5,992.56	\$0.00	\$0.00	\$0.00	\$7,324.24
5	NL410-SAT-S41-HO	NL410-35T+200G SSD/48G/2x10GE 2x1GE/HO	\$44,873.00	IS	25%	\$33,654.75	\$4,936.03	\$4,038.57	\$0.00	\$0.00	\$0.00	\$4,936.03
5	NL410-SAT-S42	NL410-105T+800G SSD/24G/2x10GE 2x1GE	\$117,991.00	IS	25%	\$88,493.25	\$12,979.01	\$10,619.19	\$0.00	\$0.00	\$0.00	\$12,979.01
5	NL410-SAT-S42-HO	NL410-105T+800G SSD/24G/2x10GE 2x1GE/HO	\$62,830.00	IS	25%	\$47,122.50	\$6,911.30	\$5,654.70	\$0.00	\$0.00	\$0.00	\$6,911.30
5	NL410-SAT-S43	NL410-105T+800G SSD/48G/2x10GE 2x1GE	\$120,186.00	IS	25%	\$90,139.50	\$13,220.46	\$10,816.74	\$0.00	\$0.00	\$0.00	\$13,220.46
5	NL410-SAT-S43-HO	NL410-105T+800G SSD/48G/2x10GE 2x1GE/HO	\$63,644.00	IS	25%	\$47,733.00	\$7,000.84	\$5,727.96	\$0.00	\$0.00	\$0.00	\$7,000.84
5	NL410-SAT-S44	NL410-210T+800G SSD 4kn/24G/2x10GE 2x1GE	\$150,521.00	IS	25%	\$112,890.75	\$16,557.31	\$13,546.89	\$0.00	\$0.00	\$0.00	\$16,557.31
5	NL410-SAT-S45	NL410-210T+800G SSD 4kn/48G/2x10GE 2x1GE	\$152,174.00	IS	25%	\$114,130.50	\$16,739.14	\$13,695.66	\$0.00	\$0.00	\$0.00	\$16,739.14
5	NL410-SAT-S47	NL410-35T+800G SSD/24G/2x10GE 2x1GE	\$82,616.00	IS	25%	\$61,962.00	\$9,087.76	\$7,435.44	\$0.00	\$0.00	\$0.00	\$9,087.76
5	NL800-0072	Field Upgrade Kit,3.5in,6x800GB SED SSD	\$271,916.00	IS	25%	\$203,937.00	\$29,910.76	\$24,472.44	\$0.00	\$0.00	\$0.00	\$29,910.76
5	NL820-0006	NL400 GNA ENABLER KIT 2 X 400GB	\$69,722.00	IS	25%	\$52,291.50	\$7,669.42	\$6,274.98	\$0.00	\$0.00	\$0.00	\$7,669.42
5	NL820-0034	NL400 GNA ENABLER KIT 2 X 400GB SSD	\$36,647.00	IS	25%	\$27,485.25	\$4,031.17	\$3,298.23	\$0.00	\$0.00	\$0.00	\$4,031.17
5	NL820-0035	INACTIVE - NL400 GNA ENABLER KIT	\$52,274.00	IS	25%	\$39,205.50	\$5,750.14	\$4,704.66	\$0.00	\$0.00	\$0.00	\$5,750.14
5	NL820-0036	NL400 GNA ENABLER KIT 4 X 400GB SSD	\$69,152.00	IS	25%	\$51,864.00	\$7,606.72	\$6,223.68	\$0.00	\$0.00	\$0.00	\$7,606.72
5	NL820-0056	NL400 GNA ENABLER KIT 6 x 400GB SSD	\$95,594.00	IS	25%	\$71,695.50	\$10,515.34	\$8,603.46	\$0.00	\$0.00	\$0.00	\$10,515.34
5	NL820-0063	NL400 GNA ENABLER KIT 4 x 800GB SSD	\$120,617.00	IS	25%	\$90,462.75	\$13,267.87	\$10,855.53	\$0.00	\$0.00	\$0.00	\$13,267.87
5	NL820-0066	Metadata Acc Kit NL400 1x800GB SSD	\$30,816.00	IS	25%	\$23,112.00	\$3,389.76	\$2,773.44	\$0.00	\$0.00	\$0.00	\$3,389.76
5	NL820-0067	Metadata Acc Kit NL400 3x800GB SSD	\$104,792.00	IS	25%	\$78,594.00	\$11,527.12	\$9,431.28	\$0.00	\$0.00	\$0.00	\$11,527.12
5	NL820-0068	Field Upgrade Kit,3.5in,1x800GB SED SSD	\$46,182.00	IS	25%	\$34,636.50	\$5,080.02	\$4,156.38	\$0.00	\$0.00	\$0.00	\$5,080.02
5	NL820-0069	Field Upgrade Kit,3.5in,2x800GB SED SSD	\$90,639.00	IS	25%	\$67,979.25	\$9,970.29	\$8,157.51	\$0.00	\$0.00	\$0.00	\$9,970.29
5	NL820-0070	Field Upgrade Kit,3.5in,3x800GB SED SSD	\$136,229.00	IS	25%	\$102,171.75	\$14,985.19	\$12,260.61	\$0.00	\$0.00	\$0.00	\$14,985.19
5	NL820-0071	Field Upgrade Kit,3.5in,4x800GB SED SSD	\$156,802.00	IS	25%	\$117,601.50	\$17,248.22	\$14,112.18	\$0.00	\$0.00	\$0.00	\$17,248.22
5	S200-SAS-001	S200-7.2T/48G/4x1GE	\$50,689.00	IS	25%	\$38,016.75	\$5,575.79	\$4,562.01	\$0.00	\$0.00	\$0.00	\$5,575.79
5	S200-SAS-002	S200-7.2T/48G/2x10GE SFP+2x1GE	\$52,613.00	IS	25%	\$39,459.75	\$5,787.43	\$4,735.17	\$0.00	\$0.00	\$0.00	\$5,787.43
5	S200-SAS-003	S200-7.2T/96G/4x1GE	\$52,982.00	IS	25%	\$39,736.50	\$5,828.02	\$4,768.38	\$0.00	\$0.00	\$0.00	\$5,828.02
5	S200-SAS-004	S200-7.2T/96G/2x10GE SFP+2x1GE	\$54,905.00	IS	25%	\$41,178.75	\$6,039.55	\$4,941.45	\$0.00	\$0.00	\$0.00	\$6,039.55
5	S200-SAS-005	S200-14.4T/48G/4x1GE	\$63,583.00	IS	25%	\$47,687.25	\$6,994.13	\$5,722.47	\$0.00	\$0.00	\$0.00	\$6,994.13
5	S200-SAS-006	S200-14.4T/48G/2x10GE SFP+2x1GE	\$65,506.00	IS	25%	\$49,129.50	\$7,205.66	\$5,895.54	\$0.00	\$0.00	\$0.00	\$7,205.66
5	S200-SAS-007	S200-14.4T/96G/4x1GE	\$65,875.00	IS	25%	\$49,406.25	\$7,246.25	\$5,928.75	\$0.00	\$0.00	\$0.00	\$7,246.25
5	S200-SAS-008	S200-14.4T/96G/2x10GE SFP+2x1GE										

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	S200-SAS-020	S200-28.8T/96G/2x10GE SFP+2x1GE	\$95,508.00	IS	25%	\$71,631.00	\$10,505.88	\$8,595.72	\$0.00	\$0.00	\$0.00	\$10,505.88
5	S200-SAS-S01	S200-6.9T+200G SSD/24G/4x1GE	\$50,215.00	IS	25%	\$37,661.25	\$5,523.65	\$4,519.35	\$0.00	\$0.00	\$0.00	\$5,523.65
5	S200-SAS-S02	S200-6.9T+200G SSD/24G/2x10GE SFP+2x1GE	\$51,975.00	IS	25%	\$38,981.25	\$5,717.25	\$4,677.75	\$0.00	\$0.00	\$0.00	\$5,717.25
5	S200-SAS-S03	S200-6.9T+200G SSD/48G/4x1GE	\$51,462.00	IS	25%	\$38,596.50	\$5,660.82	\$4,631.58	\$0.00	\$0.00	\$0.00	\$5,660.82
5	S200-SAS-S04	S200-6.9T+200G SSD/96G/4x1GE	\$53,559.00	IS	25%	\$40,169.25	\$5,891.49	\$4,820.31	\$0.00	\$0.00	\$0.00	\$5,891.49
5	S200-SAS-S05	S200-6.9T+200G SSD/96G/2x10GE SFP+2x1GE	\$55,320.00	IS	25%	\$41,490.00	\$6,085.20	\$4,978.80	\$0.00	\$0.00	\$0.00	\$6,085.20
5	S200-SAS-S06	S200-5.4T+1.2T SSD/24G/4x1GE	\$75,281.00	IS	25%	\$56,460.75	\$8,280.91	\$6,775.29	\$0.00	\$0.00	\$0.00	\$8,280.91
5	S200-SAS-S07	S200-5.4T+1.2T SSD/24G/2x10GE SFP+2x1GE	\$77,112.00	IS	25%	\$57,834.00	\$8,482.32	\$6,940.08	\$0.00	\$0.00	\$0.00	\$8,482.32
5	S200-SAS-S08	S200-5.4T+1.2T SSD/48G/4x1GE	\$76,477.00	IS	25%	\$57,357.75	\$8,412.47	\$6,882.93	\$0.00	\$0.00	\$0.00	\$8,412.47
5	S200-SAS-S09	S200-5.4T+1.2T SSD/48G/2x10GE SFP+2x1GE	\$78,308.00	IS	25%	\$58,731.00	\$8,613.88	\$7,047.72	\$0.00	\$0.00	\$0.00	\$8,613.88
5	S200-SAS-S10	S200-5.4T+1.2T SSD/96G/4x1GE	\$78,206.00	IS	25%	\$58,654.50	\$8,602.66	\$7,038.54	\$0.00	\$0.00	\$0.00	\$8,602.66
5	S200-SAS-S11	S200-5.4T+1.2T SSD/96G/2x10GE SFP+2x1GE	\$79,966.00	IS	25%	\$59,974.50	\$8,796.26	\$7,196.94	\$0.00	\$0.00	\$0.00	\$8,796.26
5	S200-SAS-S12	S200-13.2T+400G SSD/24G/4x1GE	\$66,210.00	IS	25%	\$49,657.50	\$7,283.10	\$5,958.90	\$0.00	\$0.00	\$0.00	\$7,283.10
5	S200-SAS-S13	S200-13.2T+400G SSD/24G/2x10GE SFP+2x1GE	\$67,970.00	IS	25%	\$50,977.50	\$7,476.70	\$6,117.30	\$0.00	\$0.00	\$0.00	\$7,476.70
5	S200-SAS-S14	S200-13.2T+400G SSD/48G/4x1GE	\$67,457.00	IS	25%	\$50,592.75	\$7,420.27	\$6,071.13	\$0.00	\$0.00	\$0.00	\$7,420.27
5	S200-SAS-S15	S200-13.2T+400G SSD/96G/4x1GE	\$69,554.00	IS	25%	\$52,165.50	\$7,650.94	\$6,259.86	\$0.00	\$0.00	\$0.00	\$7,650.94
5	S200-SAS-S16	S200-10.8T+1.2T SSD/24G/4x1GE	\$84,488.00	IS	25%	\$63,366.00	\$9,293.68	\$7,603.92	\$0.00	\$0.00	\$0.00	\$9,293.68
5	S200-SAS-S17	S200-10.8T+1.2T SSD/24G/2x10GE SFP+2x1GE	\$86,248.00	IS	25%	\$64,686.00	\$9,487.28	\$7,762.32	\$0.00	\$0.00	\$0.00	\$9,487.28
5	S200-SAS-S18	S200-10.8T+1.2T SSD/48G/4x1GE	\$85,735.00	IS	25%	\$64,301.25	\$9,400.85	\$7,716.15	\$0.00	\$0.00	\$0.00	\$9,430.85
5	S200-SAS-S19	S200-10.8T+1.2T SSD/48G/2x10GE SFP+2x1GE	\$87,495.00	IS	25%	\$65,621.25	\$9,624.45	\$7,874.55	\$0.00	\$0.00	\$0.00	\$9,624.45
5	S200-SAS-S20	S200-10.8T+1.2T SSD/96G/2x10GE SFP+2x1GE	\$89,593.00	IS	25%	\$67,194.75	\$9,855.23	\$8,063.37	\$0.00	\$0.00	\$0.00	\$9,855.23
5	S200-SAS-S21	S200-5.5T+200G SSD/24G/2x10GE SFP+2x1GE	\$99,562.00	IS	25%	\$74,671.50	\$10,951.82	\$8,960.58	\$0.00	\$0.00	\$0.00	\$10,951.82
5	S200-SAS-S22	S200-6.9T+200G SSD/24G/2x10GE SFP+2x1GE	\$100,713.00	IS	25%	\$75,534.75	\$11,078.43	\$9,064.17	\$0.00	\$0.00	\$0.00	\$11,078.43
5	S200-SAS-S23	S200-6.9T+200G SSD/48G/2x10GE SFP+2x1GE	\$100,189.00	IS	25%	\$75,141.75	\$11,020.79	\$9,017.01	\$0.00	\$0.00	\$0.00	\$11,020.79
5	S200-SAS-S24	S200-6.9T+200G SSD/48G/2x1GE	\$105,140.00	IS	25%	\$78,855.00	\$11,565.40	\$9,462.60	\$0.00	\$0.00	\$0.00	\$11,565.40
5	S200-SAS-S25	S200-13.2T+400G SSD/48G/2x10GE SFP+2x1GE	\$102,330.00	IS	25%	\$76,747.50	\$11,256.30	\$9,209.70	\$0.00	\$0.00	\$0.00	\$11,256.30
5	S200-SAS-S26	S200-10.8T+1.2T SSD/48G/2x10GE SFP+2x1GE	\$104,126.00	IS	25%	\$78,094.50	\$11,453.86	\$9,371.34	\$0.00	\$0.00	\$0.00	\$11,453.86
5	S200-SAS-S27	S200-19.8T+400G SSD/24G/4x1GE	\$77,841.00	IS	25%	\$58,380.75	\$8,562.51	\$7,005.69	\$0.00	\$0.00	\$0.00	\$8,562.51
5	S200-SAS-S28	S200-19.8T+400G SSD/24G/2x10GE SFP+2x1GE	\$79,602.00	IS	25%	\$59,701.50	\$8,756.22	\$7,164.18	\$0.00	\$0.00	\$0.00	\$8,756.22
5	S200-SAS-S29	S200-19.8T+400G SSD/48G/4x1GE	\$79,088.00	IS	25%	\$59,316.00	\$8,699.68	\$7,117.92	\$0.00	\$0.00	\$0.00	\$8,699.68
5	S200-SAS-S30	S200-19.8T+400G SSD/48G/2x10GE SFP+2x1GE	\$80,849.00	IS	25%	\$60,636.75	\$8,893.39	\$7,276.41	\$0.00	\$0.00	\$0.00	\$8,893.39
5	S200-SAS-S31	S200-19.8T+400G SSD/96G/4x1GE	\$81,186.00	IS	25%	\$60,889.50	\$8,930.46	\$7,306.74	\$0.00	\$0.00	\$0.00	\$8,930.46
5	S200-SAS-S32	S200-19.8T+400G SSD/96G/2x10GE SFP+2x1GE	\$82,946.00	IS	25%	\$62,209.50	\$9,124.06	\$7,465.14	\$0.00	\$0.00	\$0.00	\$9,124.06
5	S200-SAS-S33	S200-18.9T+1.2T SSD/24G/4x1GE	\$97,014.00	IS	25%	\$72,760.50	\$10,671.54	\$8,731.26	\$0.00	\$0.00	\$0.00	\$10,671.54
5	S200-SAS-S34	S200-18.9T+1.2T SSD/24G/2x10GE SFP+2x1GE	\$98,855.00	IS	25%	\$74,141.25	\$10,874.05	\$8,896.95	\$0.00	\$0.00	\$0.00	\$10,874.05
5	S200-SAS-S35	S200-18.9T+1.2T SSD/48G/4x1GE	\$98,294.00	IS	25%	\$73,720.50	\$10,812.34	\$8,846.46	\$0.00	\$0.00	\$0.00	\$10,812.34
5	S200-SAS-S36	S200-18.9T+1.2T SSD/48G/2x10GE SFP+2x1GE	\$100,135.00	IS	25%	\$75,101.25	\$11,014.85	\$9,012.15	\$0.00	\$0.00	\$0.00	\$11,014.85
5	S200-SAS-S37	S200-18.9T+1.2T SSD/96G/4x1GE	\$100,521.00	IS	25%	\$75,390.75	\$11,057.31	\$9,046.89	\$0.00	\$0.00	\$0.00	\$11,057.31
5	S200-SAS-S38	S200-18.9T+1.2T SSD/96G/2x10GE SFP+2x1GE	\$102,361.00	IS	25%	\$76,770.75	\$11,259.71	\$9,212.49	\$0.00	\$0.00	\$0.00	\$11,259.71
5	S200-SAS-S39	S200-13.2T+800G SSD/48G/2x10GE SFP+2x1GE	\$91,012.00	IS	25%	\$68,259.00	\$10,011.32	\$8,191.08	\$0.00	\$0.00	\$0.00	\$10,011.32
5	S200-SAS-S40	S200-16.2T+2.4T SSD/48G/2x10GE SFP+2x1GE	\$145,651.00	IS	25%	\$109,238.25	\$16,021.61	\$13,108.59	\$0.00	\$0.00	\$0.00	\$16,021.61
5	S200-SAS-S41	S200-13.2T 800G SSD/48G/4x1GE	\$75,998.00	IS	25%	\$56,998.50	\$8,359.78	\$6,839.82	\$0.00	\$0.00	\$0.00	\$8,359.78
5	S200-SAS-S42	S200-13.2T 800G SSD/24G/4x1GE	\$74,751.00	IS	25%	\$56,063.25	\$8,222.61	\$6,727.59	\$0.00	\$0.00	\$0.00	\$8,222.61
5	S200-SAS-S43	S200-13.2T 800G SSD/24G/2x10GE SFP 2x1GE	\$76,511.00	IS	25%	\$57,383.25	\$8,416.21	\$6,885.99	\$0.00	\$0.00	\$0.00	\$8,416.21
5	S200-SAS-S44	S200-13.2T 800G SSD/96G/4x1GE	\$78,096.00	IS	25%	\$58,572.00	\$8,590.56	\$7,028.64	\$0.00	\$0.00	\$0.00	\$8,590.56
5	S200-SAS-S45	S200-13.2T 800G SSD/96G/2x10GE SFP 2x1GE	\$79,856.00	IS	25%	\$59,892.00	\$8,784.16	\$7,187.04	\$0.00	\$0.00	\$0.00	\$8,784.16
5	S200-SAS-S46	S200-16.2T 2.4T SSD/48G/4x1GE	\$122,800.00	IS	25%	\$91,950.00	\$13,486.00	\$11,034.00	\$0.00	\$0.00	\$0.00	\$13,486.00
5	S200-SAS-S47	S200-16.2T 2.4T SSD/24G/4x1GE	\$121,322.00	IS	25%	\$90,991.50	\$13,345.42	\$10,918.98	\$0.00	\$0.00	\$0.00	\$13,345.42
5	S200-SAS-S48	S200-16.2T 2.4T SSD/24G/2x10GE SFP 2x1GE	\$123,162.00	IS	25%	\$92,371.50	\$13,547.82	\$11,084.58	\$0.00	\$0.00	\$0.00	\$13,547.82
5	S200-SAS-S49	S200-16.2T 2.4T SSD/96G/4x1GE	\$124,818.00	IS	25%	\$93,613.50	\$13,729.98	\$11,233.62	\$0.00	\$0.00	\$0.00	\$13,729.98
5	S200-SAS-S50	S200-16.2T 2.4T SSD/96G/2x10GE SFP 2x1GE	\$126,656.00	IS	25%	\$94,992.00	\$13,932.16	\$11,399.04	\$0.00	\$0.00	\$0.00	\$13,932.16
5	S200-SAS-S51	S200-10.8T/2.4T 96G/4x1GE	\$121,122.00	IS	25%	\$90,841.50	\$13,323.42	\$10,900.98	\$0.00	\$0.00	\$0.00	\$13,323.42
5	S200-SAS-S52	S200-13.2T/1.6T SSD/48G/2x10GE SFP 2x1GE	\$98,991.00	IS	25%	\$74,243.25	\$10,889.01	\$8,909.19	\$0.00	\$0.00	\$0.00	\$10,889.01
5	S200-SAS-S53	S200-26.4T/1.6T SSD/48G/4x1GE	\$130,542.00	IS	25%	\$97,906.50	\$14,359.62	\$11,748.78	\$0.00	\$0.00	\$0.00	\$14,359.62
5	S200-SAS-S54	S200-26.4T/1.6T SSD/48G/2x10GE SFP 2x1GE	\$132,503.00	IS	25%	\$99,377.25	\$14,575.33	\$11,925.27	\$0.00	\$0.00	\$0.00	\$14,575.33
5	S200-SAS-S55	S200-13.2T/1.6T SSD/48G/4x1GE	\$97,031.00	IS	25%	\$72,773.25	\$10,673.41	\$8,732.79	\$0.00	\$0.00	\$0.00	\$10,673.41
5	S200-SAS-S56	S200-26.4T/1.6T SSD/96G/2x10GE SFP 2x1GE	\$136,210.00	IS	25%	\$102,157.50	\$14,983.10	\$12,258.90	\$0.00	\$0.00	\$0.00	\$14,983.10
5	S200-SAS-S57	S200-25.2T/2.4T SSD/96G/2x10GE SFP 2x1GE	\$150,536.00	IS	25%	\$112,902.00	\$16,558.96	\$13,548.24	\$0.00	\$0.00	\$0.00	\$16,558.96
5	S200-SAS-S58	S200-24T/3.2T SSD/96G/2x10GE SFP 2x1GE	\$124,862.00	IS	25%	\$123,646.50	\$18,134.82	\$14,837.58	\$0.00	\$0.00	\$0.00	\$18,134.82
5	S200-SAS-S59	S200-26.4T/800G SSD/48G/2x10GE 2x1GE	\$106,084.00	IS	25%	\$79,563.00	\$11,669.24	\$9,547.56	\$0.00	\$0.00	\$0.00	\$11,669.24
5	S200-SAS-S60	S200-6.9T/800GB SSD/48G/2x10GE/2x1GE	\$66,005.00	IS	25%	\$49,503.75	\$7,260.55	\$5,940.45	\$0.00	\$0.00	\$0.00	\$7,260.55
5	S200-SAS-S61	S200-6.9T/800GB SSD/96G/2x10GE/2x1GE	\$69,396.00	IS	25%	\$52,047.00	\$7,633.56	\$6,245.64	\$0.00	\$0.00	\$0.00	\$7,633.56
5	S200-SAS-S62	S200-13.8T/800GB SSD/48G/2x10GE/2x1GE	\$77,221.00	IS	25%	\$57,915.75	\$8,494.31	\$6,949.89	\$0.00	\$0.00	\$0.00	\$8,494.31
5	S200-SAS-S63	S200-13.8T/800GB SSD/96G/2x10GE/2x1GE	\$80,612.00	IS	25%	\$60,459.00	\$8,867.32	\$7,255.08	\$0.00	\$0.00	\$0.00	\$8,867.32
5	S200-SAS-S64	S200-20.7T/800GB SSD/48G/2x10GE/2x1GE	\$83,014.00	IS	25%	\$62,280.50	\$9,131.54	\$7,471.26	\$0.00	\$0.00	\$0.00	\$9,131.54
5	S200-SAS-S65	S200-20.7T/800GB SSD/96G/2x10GE/2x1GE	\$86,323.00	IS	25%	\$64,742.25	\$9,495.53	\$7,769.07	\$0.00	\$0.00	\$0.00	\$9,495.53
5	S200-SAS-S66	S200-19.8T/1.6T SSD/48G/2x10GE/2x1GE	\$97,345.00	IS	25%	\$73,008.75	\$10,707.95	\$8,761.05	\$0.00	\$0.00	\$0.00	\$10,707.95
5	S200-SAS-S67	S200-19.8T/1.6T SSD/96G/2x10GE/2x1GE	\$100,654.00	IS	25%	\$75,490.50	\$11,071.94	\$9,058.86	\$0.00	\$0.00	\$0.00	\$11,071.94
5	S200-SAS-S68	S200-27.6T/800GB SSD/48G/2x10GE/2x1GE	\$106,392.00	IS	25%	\$79,794.00	\$11,703.12	\$9,575.28	\$0.00	\$0.00	\$0.00	\$11,703.12
5	S200-SAS-S69	S200-27.6T/800GB SSD/96G/2x10GE/2x1GE	\$110,037.00	IS	25%	\$82,527.75	\$12,104.07	\$9,903.33	\$0.00	\$0.00	\$0.00	\$12,104.07
5	S200-SAS-S70	S200-13.2T/1.6T SSD/96G/2x10GE/2x1GE	\$101,342.00	IS	25%	\$76,006.50	\$11,147.62	\$9,120.78	\$0.00	\$0.00	\$0.00	\$11,147.62
5	S200-SSD-001	S200-2.4T/24G/4x1GE	\$0.00	IS	25%	\$0.00	\$11,640.86	\$9,524.34	\$0.00	\$0.00	\$0.00	\$11,640.86
5	S200-SSD-002	S200-2.4T/24G/2x10GE SFP+2x1GE	\$0.00	IS	25%	\$0.00	\$11,840.51	\$9,687.69	\$0.00	\$0.00	\$0.00	\$

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	S200-SSD-010	S200-4.8TB/48G/2x10GE SFP+2x1GE	\$170,002.00	IS	25%	\$127,501.50	\$18,700.22	\$15,300.18	\$0.00	\$0.00	\$0.00	\$18,700.22
5	S200-SSD-011	S200-4.8TB/96G/4x1GE	\$170,357.00	IS	25%	\$127,767.75	\$18,739.27	\$15,332.13	\$0.00	\$0.00	\$0.00	\$18,739.27
5	S200-SSD-012	S200-4.8TB/96G/2x10GE SFP+2x1GE	\$172,209.00	IS	25%	\$129,156.75	\$18,942.99	\$15,498.81	\$0.00	\$0.00	\$0.00	\$18,942.99
5	S200-SSD-013	S200-9.6TB/48G/2x10GE SFP+2x1GE	\$346,609.00	IS	25%	\$259,956.75	\$38,126.99	\$31,194.81	\$0.00	\$0.00	\$0.00	\$38,126.99
5	S200-SSD-014	S200-9.6TB SSD/48G/4x1GE	\$294,280.00	IS	25%	\$220,710.00	\$32,370.80	\$26,485.20	\$0.00	\$0.00	\$0.00	\$32,370.80
5	S200-SSD-015	S200-9.6TB SSD/24G/4x1GE	\$292,969.00	IS	25%	\$219,726.75	\$32,226.59	\$26,367.21	\$0.00	\$0.00	\$0.00	\$32,226.59
5	S200-SSD-016	S200-9.6TB SSD/24G/2x10GE SFP+2x1GE	\$294,820.00	IS	25%	\$221,115.00	\$32,430.20	\$26,533.80	\$0.00	\$0.00	\$0.00	\$32,430.20
5	S200-SSD-017	S200-9.6TB SSD/96G/4x1GE	\$296,487.00	IS	25%	\$222,365.25	\$32,613.57	\$26,683.83	\$0.00	\$0.00	\$0.00	\$32,613.57
5	S200-SSD-018	S200-9.6TB SSD/96G/2x10GE SFP+2x1GE	\$298,339.00	IS	25%	\$223,754.25	\$32,817.29	\$26,850.51	\$0.00	\$0.00	\$0.00	\$32,817.29
5	S200-SSD-019	S200-19.2TB/48G/2x10GE SFP 2X1GE	\$547,302.00	IS	25%	\$410,476.50	\$60,203.22	\$49,257.18	\$0.00	\$0.00	\$0.00	\$60,203.22
5	S200-SSD-020	S200-19.2T SSD/48G/4X1GE	\$544,905.00	IS	25%	\$408,678.75	\$59,939.55	\$49,041.45	\$0.00	\$0.00	\$0.00	\$59,939.55
5	S210-SAS-001	S210-7.2TB/32G/2x10GE+2x1GE	\$54,849.00	IS	25%	\$41,136.75	\$6,033.39	\$4,936.41	\$0.00	\$0.00	\$0.00	\$6,033.39
5	S210-SAS-002	S210-7.2TB/64G/2x10GE+2x1GE	\$57,039.00	IS	25%	\$42,779.25	\$6,274.29	\$5,133.51	\$0.00	\$0.00	\$0.00	\$6,274.29
5	S210-SAS-003	S210-14.4TB/32G/2x10GE+2x1GE	\$67,330.00	IS	25%	\$50,497.50	\$7,406.30	\$6,059.70	\$0.00	\$0.00	\$0.00	\$7,406.30
5	S210-SAS-004	S210-14.4TB/64G/2x10GE+2x1GE	\$69,902.00	IS	25%	\$52,426.50	\$7,689.22	\$6,291.18	\$0.00	\$0.00	\$0.00	\$7,689.22
5	S210-SAS-005	S210-21.6TB/64G/2x10GE+2x1GE	\$78,356.00	IS	25%	\$58,767.00	\$8,619.16	\$7,052.04	\$0.00	\$0.00	\$0.00	\$8,619.16
5	S210-SAS-006	S210-21.6TB/128G/2x10GE+2x1GE	\$83,148.00	IS	25%	\$62,361.00	\$9,146.28	\$7,483.32	\$0.00	\$0.00	\$0.00	\$9,146.28
5	S210-SAS-007	S210-21.6TB/256G/2x10GE+2x1GE	\$94,100.00	IS	25%	\$70,575.00	\$10,351.00	\$8,469.00	\$0.00	\$0.00	\$0.00	\$10,351.00
5	S210-SAS-008	S210-28.8TB/64G/2x10GE+2x1GE	\$93,801.00	IS	25%	\$70,350.75	\$10,318.11	\$8,442.09	\$0.00	\$0.00	\$0.00	\$10,318.11
5	S210-SAS-009	S210-28.8TB/128G/2x10GE+2x1GE	\$98,593.00	IS	25%	\$73,944.75	\$10,845.23	\$8,873.37	\$0.00	\$0.00	\$0.00	\$10,845.23
5	S210-SAS-010	S210-28.8TB/256G/2x10GE+2x1GE	\$109,545.00	IS	25%	\$82,158.75	\$12,049.95	\$9,859.05	\$0.00	\$0.00	\$0.00	\$12,049.95
5	S210-SAS-011	S210-14.4T/128G/2x10GE/2x1GE	\$77,755.00	IS	25%	\$58,316.25	\$8,553.05	\$6,997.95	\$0.00	\$0.00	\$0.00	\$8,553.05
5	S210-SAS-012	S210-14.4T/256G/2x10GE/2x1GE	\$88,994.00	IS	25%	\$66,745.50	\$9,789.34	\$8,009.46	\$0.00	\$0.00	\$0.00	\$9,789.34
5	S210-SAS-013	S210-7.2T/128G/2x10GE/2x1GE	\$64,673.00	IS	25%	\$48,504.75	\$7,114.03	\$5,820.57	\$0.00	\$0.00	\$0.00	\$7,114.03
5	S210-SAS-014	S210-7.2T/256G/2x10GE/2x1GE	\$75,623.00	IS	25%	\$56,717.25	\$8,318.53	\$6,806.07	\$0.00	\$0.00	\$0.00	\$8,318.53
5	S210-SAS-015	S210-14.4T/128G/2x40GE/2x1GE	\$79,436.00	IS	25%	\$59,577.00	\$8,737.96	\$7,149.24	\$0.00	\$0.00	\$0.00	\$8,737.96
5	S210-SAS-016	S210-14.4T/256G/2x40GE/2x1GE	\$90,717.00	IS	25%	\$68,037.75	\$9,978.87	\$8,164.53	\$0.00	\$0.00	\$0.00	\$9,978.87
5	S210-SAS-017	S210-14.4T/64G/2x40GE/2x1GE	\$71,498.00	IS	25%	\$53,623.50	\$7,864.78	\$6,434.82	\$0.00	\$0.00	\$0.00	\$7,864.78
5	S210-SAS-018	S210-21.6T/128G/2x40GE/2x1GE	\$84,813.00	IS	25%	\$63,609.75	\$9,329.43	\$7,633.17	\$0.00	\$0.00	\$0.00	\$9,329.43
5	S210-SAS-019	S210-21.6T/256G/2x40GE/2x1GE	\$95,801.00	IS	25%	\$71,850.75	\$10,538.11	\$8,622.09	\$0.00	\$0.00	\$0.00	\$10,538.11
5	S210-SAS-020	S210-21.6T/64G/2x40GE/2x1GE	\$80,006.00	IS	25%	\$60,004.50	\$8,800.66	\$7,200.54	\$0.00	\$0.00	\$0.00	\$8,800.66
5	S210-SAS-021	S210-28.8T/128G/2x40GE/2x1GE	\$100,375.00	IS	25%	\$75,281.25	\$11,041.25	\$9,033.75	\$0.00	\$0.00	\$0.00	\$11,041.25
5	S210-SAS-022	S210-28.8T/256G/2x40GE/2x1GE	\$111,349.00	IS	25%	\$83,511.75	\$12,248.39	\$10,021.41	\$0.00	\$0.00	\$0.00	\$12,248.39
5	S210-SAS-023	S210-28.8T/64G/2x40GE/2x1GE	\$95,575.00	IS	25%	\$71,681.25	\$10,513.25	\$8,601.75	\$0.00	\$0.00	\$0.00	\$10,513.25
5	S210-SAS-024	S210-7.2T/128G/2x40GE/2x1GE	\$66,164.00	IS	25%	\$49,623.00	\$7,278.04	\$5,954.76	\$0.00	\$0.00	\$0.00	\$7,278.04
5	S210-SAS-025	S210-7.2T/256G/2x40GE/2x1GE	\$77,175.00	IS	25%	\$57,881.25	\$8,489.25	\$6,945.75	\$0.00	\$0.00	\$0.00	\$8,489.25
5	S210-SAS-026	S210-7.2T/64G/2x40GE/2x1GE	\$58,434.00	IS	25%	\$43,825.50	\$6,427.74	\$5,259.06	\$0.00	\$0.00	\$0.00	\$6,427.74
5	S210-SAS-E01	S210-21.6T SED/64G/2x10GE+2x1GE	\$98,016.00	IS	25%	\$73,512.00	\$10,781.76	\$8,821.44	\$0.00	\$0.00	\$0.00	\$10,781.76
5	S210-SAS-E01-HO	S210-21.6T SED/64G/2x10GE 2x1GE/HO	\$47,989.00	IS	25%	\$35,991.75	\$5,278.79	\$4,319.01	\$0.00	\$0.00	\$0.00	\$5,278.79
5	S210-SAS-E02	S210-21.6T SED/128G/2x10GE+2x1GE	\$103,813.00	IS	25%	\$77,859.75	\$11,419.43	\$9,343.17	\$0.00	\$0.00	\$0.00	\$11,419.43
5	S210-SAS-E02-HO	S210-21.6T SED/128G/2x10GE 2x1GE/HO	\$51,093.00	IS	25%	\$38,319.75	\$5,620.23	\$4,598.37	\$0.00	\$0.00	\$0.00	\$5,620.23
5	S210-SAS-E03	S210-21.6T SED/256G/2x10GE+2x1GE	\$117,063.00	IS	25%	\$87,797.25	\$12,876.93	\$10,535.67	\$0.00	\$0.00	\$0.00	\$12,876.93
5	S210-SAS-E03-HO	S210-21.6T SED/256G/2x10GE 2x1GE/HO	\$58,113.00	IS	25%	\$43,584.75	\$6,392.43	\$5,230.17	\$0.00	\$0.00	\$0.00	\$6,392.43
5	S210-SAS-E04	S210-20.7T/800G SSD-SED/64G/2x10GE+2x1GE	\$116,885.00	IS	25%	\$87,663.75	\$12,857.35	\$10,519.65	\$0.00	\$0.00	\$0.00	\$12,857.35
5	S210-SAS-E04-HO	S210-20.7T/800G SSD-SED/64G/2x10GE/HO	\$57,932.00	IS	25%	\$43,449.00	\$6,372.52	\$5,213.88	\$0.00	\$0.00	\$0.00	\$6,372.52
5	S210-SAS-E05	S210-20.7T/800G SSD-SED/128G/2x10GE+2x1GE	\$122,875.00	IS	25%	\$92,156.25	\$13,516.25	\$11,058.75	\$0.00	\$0.00	\$0.00	\$13,516.25
5	S210-SAS-E05-HO	S210-20.7T/800G SSD-SED/128G/2x10GE/HO	\$61,036.00	IS	25%	\$45,777.00	\$6,713.96	\$5,493.24	\$0.00	\$0.00	\$0.00	\$6,713.96
5	S210-SAS-E06	S210-20.7T/800G SSD-SED/256G/2x10GE+2x1GE	\$136,565.00	IS	25%	\$102,423.75	\$15,022.15	\$12,290.85	\$0.00	\$0.00	\$0.00	\$15,022.15
5	S210-SAS-E06-HO	S210-20.7T/800G SSD-SED/256G/2x10GE/HO	\$68,056.00	IS	25%	\$51,042.00	\$7,486.16	\$6,125.04	\$0.00	\$0.00	\$0.00	\$7,486.16
5	S210-SAS-E07	S210-19.8T+1.6T SSD-SED/64G/2x10GE+2x1GE	\$136,979.00	IS	25%	\$102,734.25	\$15,067.69	\$12,328.11	\$0.00	\$0.00	\$0.00	\$15,067.69
5	S210-SAS-E07-HO	S210-19.8T/1.6T SSD-SED/64G/2x10GE/HO	\$67,986.00	IS	25%	\$50,989.50	\$7,478.46	\$6,118.74	\$0.00	\$0.00	\$0.00	\$7,478.46
5	S210-SAS-E08	S210-19.8T+1.6T SSD-SED/128G/2x10G+2x1GE	\$142,969.00	IS	25%	\$107,226.75	\$15,726.59	\$12,867.21	\$0.00	\$0.00	\$0.00	\$15,726.59
5	S210-SAS-E08-HO	S210-19.8T/1.6T SSD-SED/128G/2x10G/HO	\$71,091.00	IS	25%	\$53,318.25	\$7,820.01	\$6,398.19	\$0.00	\$0.00	\$0.00	\$7,820.01
5	S210-SAS-E09	S210-19.8T+1.6T SSD-SED/256G/2x10G+2x1GE	\$156,659.00	IS	25%	\$117,494.25	\$17,232.49	\$14,099.31	\$0.00	\$0.00	\$0.00	\$17,232.49
5	S210-SAS-E09-HO	S210-19.8T/1.6T SSD-SED/256G/2x10G/HO	\$78,110.00	IS	25%	\$58,582.50	\$8,592.10	\$7,029.90	\$0.00	\$0.00	\$0.00	\$8,592.10
5	S210-SAS-E10	S210-20.7T+1.6T SSD-SED/64G/2x10GE 2x1GE	\$125,157.00	IS	25%	\$93,867.75	\$13,767.27	\$11,264.13	\$0.00	\$0.00	\$0.00	\$13,767.27
5	S210-SAS-E11	S210-20.7T+1.6T SSD-SED/128G/2x10GE 2x1	\$130,694.00	IS	25%	\$98,020.50	\$14,376.34	\$11,762.46	\$0.00	\$0.00	\$0.00	\$14,376.34
5	S210-SAS-E12	S210-20.7T+1.6T SSD-SED/256G/2x10GE 2x1	\$143,348.00	IS	25%	\$107,511.00	\$15,768.28	\$12,901.32	\$0.00	\$0.00	\$0.00	\$15,768.28
5	S210-SAS-E13	S210-19.8T+3.2T SSD-SED/64G/2x10GE 2x1GE	\$171,927.00	IS	25%	\$128,945.25	\$18,911.97	\$15,473.43	\$0.00	\$0.00	\$0.00	\$18,911.97
5	S210-SAS-E14	S210-19.8T+3.2T SSD-SED/128G/2x10GE 2x1	\$177,677.00	IS	25%	\$132,257.75	\$19,544.47	\$15,990.93	\$0.00	\$0.00	\$0.00	\$19,544.47
5	S210-SAS-E15	S210-19.8T+3.2T SSD-SED/256G/2x10GE 2x1	\$190,819.00	IS	25%	\$143,114.25	\$20,990.09	\$17,173.71	\$0.00	\$0.00	\$0.00	\$20,990.09
5	S210-SAS-E16	S210-18T+6.4T SSD-SED/64G/2x10GE 2x1GE	\$274,515.00	IS	25%	\$205,886.25	\$30,196.65	\$24,706.35	\$0.00	\$0.00	\$0.00	\$30,196.65
5	S210-SAS-E17	S210-18T+6.4T SSD-SED/128G/2x10GE 2x1GE	\$283,277.00	IS	25%	\$212,457.75	\$31,166.47	\$25,494.93	\$0.00	\$0.00	\$0.00	\$31,166.47
5	S210-SAS-E18	S210-18T+6.4T SSD-SED/256G/2x10GE 2x1GE	\$303,109.00	IS	25%	\$227,331.75	\$33,341.99	\$27,279.81	\$0.00	\$0.00	\$0.00	\$33,341.99
5	S210-SAS-E19	S210-18T+6.4T SSD-SED/128G/2x40GE 2x1GE	\$286,043.00	IS	25%	\$214,532.25	\$31,464.73	\$25,743.87	\$0.00	\$0.00	\$0.00	\$31,464.73
5	S210-SAS-E20	S210-18T+6.4T SSD-SED/256G/2x40GE 2x1GE	\$305,921.00	IS	25%	\$229,440.75	\$33,651.31	\$27,532.89	\$0.00	\$0.00	\$0.00	\$33,651.31
5	S210-SAS-E21	S210-18T+6.4T SSD-SED/64G/2x40GE 2x1GE	\$277,262.00	IS	25%	\$207,946.50	\$30,498.82	\$24,953.58	\$0.00	\$0.00	\$0.00	\$30,498.82
5	S210-SAS-E22	S210-19.8T/1.6T SSD-SED/128G/2x40GE/2x1G	\$145,006.00	IS	25%	\$108,754.50	\$15,950.66	\$13,050.54	\$0.00	\$0.00	\$0.00	\$15,950.66
5	S210-SAS-E23	S210-19.8T/1.6T SSD-SED/256G/2x40GE/2x1G	\$158,731.00	IS	25%	\$119,048.25	\$17,460.41	\$14,285.79	\$0.00	\$0.00	\$0.00	\$17,460.41
5	S210-SAS-E24	S210-19.8T/1.6T SSD-SED/64G/2x40GE/2x1GE	\$139,001.00	IS	25%	\$104,250.75	\$15,290.11	\$12,510.09	\$0.00	\$0.00	\$0.00	\$15,290.11
5	S210-SAS-E25	S210-19.8T+3.2T SSD-SED/128G/2x40GE 2x1G	\$179,999.00	IS	25%	\$134,999.25	\$19,799.89	\$16,199.91	\$0.00	\$0.00	\$0.00	\$19,799.89
5	S210-SAS-E26	S210-19.8T+3.2T SSD-SED/256G/2x40GE 2x1G	\$193,149.00	IS	25%	\$144,861.75	\$21,246.39	\$17,383.41	\$0.00	\$0.00	\$0.00	\$21,246.39
5	S210-SAS-E27	S210-19.8T+3.2T SSD-SED/64G/2x40GE 2x1GE</										

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	S210-SAS-E35	S210-21.6T SED/256G/2x40GE/2x1GE	\$118,929.00	IS	25%	\$89,196.75	\$13,082.19	\$10,703.61	\$0.00	\$0.00	\$0.00	\$13,082.19
5	S210-SAS-E36	S210-21.6T SED/64G/2x40GE/2x1GE	\$99,802.00	IS	25%	\$74,851.50	\$10,978.22	\$8,982.18	\$0.00	\$0.00	\$0.00	\$10,978.22
5	S210-SAS-S01	S210-13.2T/1.6T SSD/64G/2x10GE 2x1GE	\$100,088.00	IS	25%	\$75,066.00	\$11,009.68	\$9,007.92	\$0.00	\$0.00	\$0.00	\$11,009.68
5	S210-SAS-S02	S210-13.2T/1.6T SSD/256G/2x10GE 2x1GE	\$115,831.00	IS	25%	\$86,873.25	\$12,741.41	\$10,424.79	\$0.00	\$0.00	\$0.00	\$12,741.41
5	S210-SAS-S02-HO	S210-13.2T/1.6T SSD/256G/2x10GE 2x1GE/HO	\$58,376.00	IS	25%	\$43,782.00	\$6,421.36	\$5,253.84	\$0.00	\$0.00	\$0.00	\$6,421.36
5	S210-SAS-S03	S210-6.9TB+400GB SSD/32G/2x10GE+2x1GE	\$64,835.00	IS	25%	\$48,626.25	\$7,131.85	\$5,835.15	\$0.00	\$0.00	\$0.00	\$7,131.85
5	S210-SAS-S04	S210-6.9TB+400GB SSD/64G/2x10GE+2x1GE	\$67,096.00	IS	25%	\$50,322.00	\$7,380.56	\$6,038.64	\$0.00	\$0.00	\$0.00	\$7,380.56
5	S210-SAS-S05	S210-6.9TB+800GB SSD/32G/2x10GE+2x1GE	\$68,865.00	IS	25%	\$51,648.75	\$7,575.15	\$6,197.85	\$0.00	\$0.00	\$0.00	\$7,575.15
5	S210-SAS-S06	S210-6.9TB+800GB SSD/64G/2x10GE+2x1GE	\$71,225.00	IS	25%	\$53,418.75	\$7,834.75	\$6,410.25	\$0.00	\$0.00	\$0.00	\$7,834.75
5	S210-SAS-S07	S210-13.8TB+400GB SSD/32G/2x10GE+2x1GE	\$74,697.00	IS	25%	\$56,022.75	\$8,216.67	\$6,722.73	\$0.00	\$0.00	\$0.00	\$8,216.67
5	S210-SAS-S07-SB-C	S210-13.8T+400G/32G/2X10GE 2X1 BRZ-SW=ID	\$45,733.00	IS	25%	\$34,299.75	\$5,030.63	\$4,115.97	\$0.00	\$0.00	\$0.00	\$5,030.63
5	S210-SAS-S08	S210-13.8TB+400GB SSD/64G/2x10GE+2x1GE	\$77,269.00	IS	25%	\$57,951.75	\$8,499.59	\$6,954.21	\$0.00	\$0.00	\$0.00	\$8,499.59
5	S210-SAS-S09	S210-13.8TB+800GB SSD/32G/2x10GE+2x1GE	\$80,601.00	IS	25%	\$60,450.75	\$8,866.11	\$7,254.09	\$0.00	\$0.00	\$0.00	\$8,866.11
5	S210-SAS-S09-SB-C	S210-13.8T+800G/32G/2X10GE 2X1 BRZ-SW=ID	\$49,348.00	IS	25%	\$37,011.00	\$5,428.25	\$4,441.30	\$0.00	\$0.00	\$0.00	\$5,428.25
5	S210-SAS-S10	S210-13.8TB+800GB SSD/64G/2x10GE+2x1GE	\$83,074.00	IS	25%	\$62,305.50	\$9,138.14	\$7,476.66	\$0.00	\$0.00	\$0.00	\$9,138.14
5	S210-SAS-S100	S210-6.9T+1.6T SSD/256G/2x10GE 2x1GE	\$108,441.00	IS	25%	\$81,330.75	\$11,928.51	\$9,759.69	\$0.00	\$0.00	\$0.00	\$11,928.51
5	S210-SAS-S101	S210-13.8T+1.6T SSD/64G/2x10GE 2x1GE	\$100,088.00	IS	25%	\$75,066.00	\$11,009.68	\$9,007.92	\$0.00	\$0.00	\$0.00	\$11,009.68
5	S210-SAS-S102	S210-13.8T+1.6T SSD/128G/2x10GE 2x1GE	\$105,504.00	IS	25%	\$79,128.00	\$11,605.44	\$9,495.36	\$0.00	\$0.00	\$0.00	\$11,605.44
5	S210-SAS-S103	S210-13.8T+1.6T SSD/256G/2x10GE 2x1GE	\$115,831.00	IS	25%	\$86,873.25	\$12,741.41	\$10,424.79	\$0.00	\$0.00	\$0.00	\$12,741.41
5	S210-SAS-S104	S210-13.2T+3.2T SSD/64G/2x10GE 2x1GE	\$141,149.00	IS	25%	\$105,861.75	\$15,526.39	\$12,703.41	\$0.00	\$0.00	\$0.00	\$15,526.39
5	S210-SAS-S105	S210-13.2T+3.2T SSD/128G/2x10GE 2x1GE	\$147,589.00	IS	25%	\$110,691.75	\$16,234.79	\$13,283.01	\$0.00	\$0.00	\$0.00	\$16,234.79
5	S210-SAS-S106	S210-13.2T+3.2T SSD/256G/2x10GE 2x1GE	\$162,168.00	IS	25%	\$121,626.00	\$17,838.48	\$14,595.12	\$0.00	\$0.00	\$0.00	\$17,838.48
5	S210-SAS-S107	S210-20.7T+1.6T SSD/64G/2x10GE 2x1GE	\$104,298.00	IS	25%	\$78,223.50	\$11,472.78	\$9,386.82	\$0.00	\$0.00	\$0.00	\$11,472.78
5	S210-SAS-S108	S210-20.7T+1.6T SSD/128G/2x10GE 2x1GE	\$108,911.00	IS	25%	\$81,683.25	\$11,980.21	\$9,801.99	\$0.00	\$0.00	\$0.00	\$11,980.21
5	S210-SAS-S109	S210-20.7T+1.6T SSD/256G/2x10GE 2x1GE	\$119,456.00	IS	25%	\$89,592.00	\$13,140.16	\$10,751.04	\$0.00	\$0.00	\$0.00	\$13,140.16
5	S210-SAS-S11	S210-13.8TB+800GB SSD/256G/2x10GE+2x1GE	\$98,608.00	IS	25%	\$73,956.00	\$10,846.88	\$8,874.72	\$0.00	\$0.00	\$0.00	\$10,846.88
5	S210-SAS-S110	S210-19.8T+3.2T SSD/64G/2x10GE 2x1GE	\$143,272.00	IS	25%	\$107,454.00	\$15,759.92	\$12,894.48	\$0.00	\$0.00	\$0.00	\$15,759.92
5	S210-SAS-S111	S210-19.8T+3.2T SSD/128G/2x10GE 2x1GE	\$148,064.00	IS	25%	\$111,048.00	\$16,287.04	\$13,325.76	\$0.00	\$0.00	\$0.00	\$16,287.04
5	S210-SAS-S112	S210-19.8T+3.2T SSD/256G/2x10GE 2x1GE	\$159,016.00	IS	25%	\$119,262.00	\$17,491.76	\$14,311.44	\$0.00	\$0.00	\$0.00	\$17,491.76
5	S210-SAS-S113	S210-18T+6.4T SSD/64G/2x10GE 2x1GE	\$228,763.00	IS	25%	\$171,572.25	\$25,163.93	\$20,588.67	\$0.00	\$0.00	\$0.00	\$25,163.93
5	S210-SAS-S114	S210-18T+6.4T SSD/128G/2x10GE 2x1GE	\$236,065.00	IS	25%	\$177,048.75	\$25,967.15	\$21,245.85	\$0.00	\$0.00	\$0.00	\$25,967.15
5	S210-SAS-S115	S210-18T+6.4T SSD/256G/2x10GE 2x1GE	\$252,591.00	IS	25%	\$189,443.25	\$27,785.01	\$22,733.19	\$0.00	\$0.00	\$0.00	\$27,785.01
5	S210-SAS-S116	S210-27.6T+1.6T SSD/64G/2x10GE 2x1GE	\$123,445.00	IS	25%	\$92,583.75	\$13,578.95	\$11,110.05	\$0.00	\$0.00	\$0.00	\$13,578.95
5	S210-SAS-S117	S210-27.6T+1.6T SSD/128G/2x10GE 2x1GE	\$128,237.00	IS	25%	\$96,177.75	\$14,106.07	\$11,541.33	\$0.00	\$0.00	\$0.00	\$14,106.07
5	S210-SAS-S118	S210-27.6T+1.6T SSD/256G/2x10GE 2x1GE	\$139,189.00	IS	25%	\$104,391.75	\$15,310.79	\$12,527.01	\$0.00	\$0.00	\$0.00	\$15,310.79
5	S210-SAS-S118-HO	S210-27.6T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$67,476.00	IS	25%	\$50,607.00	\$7,422.36	\$6,072.84	\$0.00	\$0.00	\$0.00	\$7,422.36
5	S210-SAS-S119	S210-26.4T+3.2T SSD/64G/2x10GE 2x1GE	\$163,619.00	IS	25%	\$122,714.25	\$17,998.09	\$14,725.71	\$0.00	\$0.00	\$0.00	\$17,998.09
5	S210-SAS-S11-HO	S210-13.8T+800G SSD/256G/2x10GE 2x1GE/HO	\$53,053.00	IS	25%	\$39,789.75	\$5,835.83	\$4,774.77	\$0.00	\$0.00	\$0.00	\$5,835.83
5	S210-SAS-S12	S210-20.7TB+400GB SSD/64G/2x10GE+2x1GE	\$65,549.00	IS	25%	\$64,161.75	\$9,410.39	\$7,699.41	\$0.00	\$0.00	\$0.00	\$9,410.39
5	S210-SAS-S120	S210-26.4T+3.2T SSD/128G/2x10GE 2x1GE	\$168,638.00	IS	25%	\$126,478.50	\$18,500.18	\$15,177.42	\$0.00	\$0.00	\$0.00	\$18,500.18
5	S210-SAS-S121	S210-26.4T+3.2T SSD/256G/2x10GE 2x1GE	\$180,109.00	IS	25%	\$135,081.75	\$19,811.99	\$16,209.81	\$0.00	\$0.00	\$0.00	\$19,811.99
5	S210-SAS-S121-HO	S210-26.4T+3.2T SSD/256G/2x10GE 2x1GE/HO	\$98,284.00	IS	25%	\$66,963.00	\$9,821.24	\$8,035.56	\$0.00	\$0.00	\$0.00	\$9,821.24
5	S210-SAS-S122	S210-24T+6.4T SSD/64G/2x10GE 2x1GE	\$243,739.00	IS	25%	\$182,804.25	\$26,811.29	\$21,936.51	\$0.00	\$0.00	\$0.00	\$26,811.29
5	S210-SAS-S123	S210-24T+6.4T SSD/128G/2x10GE 2x1GE	\$251,040.00	IS	25%	\$188,290.00	\$27,614.40	\$22,593.60	\$0.00	\$0.00	\$0.00	\$27,614.40
5	S210-SAS-S124	S210-24T+6.4T SSD/256G/2x10GE 2x1GE	\$267,567.00	IS	25%	\$200,675.25	\$29,432.37	\$24,081.03	\$0.00	\$0.00	\$0.00	\$29,432.37
5	S210-SAS-S124-HO	S210-24T+6.4T SSD/256G/2x10GE 2x1GE/HO	\$132,900.00	IS	25%	\$99,675.00	\$14,619.00	\$11,961.00	\$0.00	\$0.00	\$0.00	\$14,619.00
5	S210-SAS-S125	S210-21.6T+9.6T SSD/64G/2x10GE 2x1GE	\$285,167.00	IS	25%	\$213,875.25	\$31,368.37	\$25,665.03	\$0.00	\$0.00	\$0.00	\$31,368.37
5	S210-SAS-S126	S210-21.6T+9.6T SSD/128G/2x10GE 2x1GE	\$292,056.00	IS	25%	\$219,042.00	\$32,126.16	\$26,285.04	\$0.00	\$0.00	\$0.00	\$32,126.16
5	S210-SAS-S127	S210-21.6T+9.6T SSD/256G/2x10GE 2x1GE	\$307,649.00	IS	25%	\$230,736.75	\$33,841.39	\$27,688.41	\$0.00	\$0.00	\$0.00	\$33,841.39
5	S210-SAS-S128	S210-10.8T+1.2T SSD/128/2x40GE 2x1GE	\$99,875.00	IS	25%	\$74,906.25	\$10,986.25	\$8,988.75	\$0.00	\$0.00	\$0.00	\$10,986.25
5	S210-SAS-S129	S210-10.8T+1.2T SSD/64G/2x40GE 2x1GE	\$94,696.00	IS	25%	\$71,022.00	\$10,416.56	\$8,522.64	\$0.00	\$0.00	\$0.00	\$10,416.56
5	S210-SAS-S13	S210-20.7TB+400GB SSD/128G/2x10GE+2x1GE	\$90,341.00	IS	25%	\$67,755.75	\$9,937.51	\$8,130.69	\$0.00	\$0.00	\$0.00	\$9,937.51
5	S210-SAS-S130	S210-13.2T/1.6T SSD/128G/2x40GE/2x1GE	\$111,742.00	IS	25%	\$83,806.50	\$12,291.62	\$10,056.78	\$0.00	\$0.00	\$0.00	\$12,291.62
5	S210-SAS-S131	S210-13.2T/1.6T SSD/256G/2x40GE 2x1GE	\$122,512.00	IS	25%	\$91,884.00	\$13,476.32	\$11,026.08	\$0.00	\$0.00	\$0.00	\$13,476.32
5	S210-SAS-S132	S210-13.2T/1.6T SSD/64G/2x40GE 2x1GE	\$106,800.00	IS	25%	\$79,560.00	\$11,668.80	\$9,547.20	\$0.00	\$0.00	\$0.00	\$11,668.80
5	S210-SAS-S133	S210-13.2T+3.2T SSD/128G/2x40GE 2x1GE	\$155,854.00	IS	25%	\$116,890.50	\$17,143.94	\$14,026.86	\$0.00	\$0.00	\$0.00	\$17,143.94
5	S210-SAS-S134	S210-13.2T+3.2T SSD/256G/2x40GE 2x1GE	\$171,088.00	IS	25%	\$128,316.00	\$18,819.68	\$15,397.92	\$0.00	\$0.00	\$0.00	\$18,819.68
5	S210-SAS-S135	S210-13.2T+3.2T SSD/64G/2x40GE 2x1GE	\$149,123.00	IS	25%	\$111,842.25	\$16,403.53	\$13,421.07	\$0.00	\$0.00	\$0.00	\$16,403.53
5	S210-SAS-S136	S210-13.2T+400G SSD/128/2x40GE 2x1GE	\$83,426.00	IS	25%	\$62,569.50	\$9,176.86	\$7,508.34	\$0.00	\$0.00	\$0.00	\$9,176.86
5	S210-SAS-S137	S210-13.2T+400G SSD/64G/2x40GE 2x1GE	\$78,290.00	IS	25%	\$58,717.50	\$8,611.90	\$7,046.10	\$0.00	\$0.00	\$0.00	\$8,611.90
5	S210-SAS-S138	S210-13.2T+800G SSD/128/2x40GE 2x1GE	\$89,381.00	IS	25%	\$67,035.75	\$9,831.91	\$8,044.29	\$0.00	\$0.00	\$0.00	\$9,831.91
5	S210-SAS-S139	S210-13.2T+800G SSD/64G/2x40GE 2x1GE	\$84,399.00	IS	25%	\$63,299.25	\$9,283.89	\$7,595.91	\$0.00	\$0.00	\$0.00	\$9,283.89
5	S210-SAS-S14	S210-20.7TB+400GB SSD/256G/2x10GE+2x1GE	\$101,292.00	IS	25%	\$75,969.00	\$11,142.12	\$9,116.28	\$0.00	\$0.00	\$0.00	\$11,142.12
5	S210-SAS-S140	S210-13.8T/400GB SSD/128G/2x40GE/2x1GE	\$83,840.00	IS	25%	\$62,880.00	\$9,222.40	\$7,545.60	\$0.00	\$0.00	\$0.00	\$9,222.40
5	S210-SAS-S141	S210-13.8T/400GB SSD/256G/2x40GE/2x1GE	\$96,551.00	IS	25%	\$72,413.25	\$10,620.61	\$8,689.59	\$0.00	\$0.00	\$0.00	\$10,620.61
5	S210-SAS-S142	S210-13.8T/400GB SSD/64G/2x40GE/2x1GE	\$78,905.00	IS	25%	\$59,178.75	\$8,679.55	\$7,101.45	\$0.00	\$0.00	\$0.00	\$8,679.55
5	S210-SAS-S143	S210-13.8T/800GB SSD/128G/2x40GE/2x1GE	\$87,162.00	IS	25%	\$65,371.50	\$9,587.82	\$7,844.58	\$0.00	\$0.00	\$0.00	\$9,587.82
5	S210-SAS-S144	S210-13.8T/800GB SSD/256G/2x40GE/2x1GE	\$100,301.00	IS	25%	\$75,225.75	\$11,033.11	\$9,027.09	\$0.00	\$0.00	\$0.00	\$11,033.11
5	S210-SAS-S145	S210-13.8T/800GB SSD/64G/2x40GE/2x1GE	\$84,723.00	IS	25%	\$63,542.25	\$9,319.53	\$7,625.07	\$0.00	\$0.00	\$0.00	\$9,319.53
5	S210-SAS-S146	S210-13.8T+1.6T SSD/128G/2x40GE 2x1GE	\$111,749.00	IS	25%	\$83,811.75	\$12,292.39	\$10,057.41	\$0.00	\$0.00	\$0.00	\$12,292.39
5	S210-SAS-S147	S210-13.8T+1.6T SSD/256G/2x40GE 2x1GE	\$122,519.00	IS	25%	\$91,889.25	\$13,477.09	\$11,026.71	\$0.00	\$0.00	\$0.00	\$13

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	S210-SAS-S155	S210-18.9T+1.2T SSD/64G/2x40GE 2x1GE	\$103,863.00	IS	25%	\$77,897.25	\$11,424.93	\$9,347.67	\$0.00	\$0.00	\$0.00	\$11,424.93
5	S210-SAS-S156	S210-18.9T+2.4T SSD/128/2x40GE 2x1GE	\$134,438.00	IS	25%	\$100,828.50	\$14,788.18	\$12,099.42	\$0.00	\$0.00	\$0.00	\$14,788.18
5	S210-SAS-S157	S210-18.9T+2.4T SSD/256/2x40GE 2x1GE	\$145,400.00	IS	25%	\$109,050.00	\$15,994.00	\$13,086.00	\$0.00	\$0.00	\$0.00	\$15,994.00
5	S210-SAS-S158	S210-18.9T+2.4T SSD/64G/2x40GE 2x1GE	\$129,644.00	IS	25%	\$97,233.00	\$14,260.84	\$11,667.96	\$0.00	\$0.00	\$0.00	\$14,260.84
5	S210-SAS-S159	S210-18T+3.2T SSD/128/2x40GE 2x1GE	\$149,992.00	IS	25%	\$112,494.00	\$16,499.12	\$13,499.28	\$0.00	\$0.00	\$0.00	\$16,499.12
5	S210-SAS-S160	S210-20.7TB+800GB SSD/128G/2x10GE+2x1GE	\$93,772.00	IS	25%	\$70,329.00	\$10,314.92	\$8,439.48	\$0.00	\$0.00	\$0.00	\$10,314.92
5	S210-SAS-S160	S210-18T+3.2T SSD/256/2x40GE 2x1GE	\$160,951.00	IS	25%	\$120,713.25	\$17,704.61	\$14,485.59	\$0.00	\$0.00	\$0.00	\$17,704.61
5	S210-SAS-S161	S210-18T+3.2T SSD/64G/2x40GE 2x1GE	\$145,199.00	IS	25%	\$108,899.25	\$15,971.89	\$13,067.91	\$0.00	\$0.00	\$0.00	\$15,971.89
5	S210-SAS-S162	S210-18T+6.4T SSD/128G/2x40GE 2x1GE	\$238,369.00	IS	25%	\$178,776.75	\$26,220.59	\$21,453.21	\$0.00	\$0.00	\$0.00	\$26,220.59
5	S210-SAS-S163	S210-18T+6.4T SSD/256G/2x40GE 2x1GE	\$254,934.00	IS	25%	\$191,200.50	\$28,042.74	\$22,944.06	\$0.00	\$0.00	\$0.00	\$28,042.74
5	S210-SAS-S164	S210-18T+6.4T SSD/64G/2x40GE 2x1GE	\$231,051.00	IS	25%	\$173,288.25	\$25,415.61	\$20,794.59	\$0.00	\$0.00	\$0.00	\$25,415.61
5	S210-SAS-S165	S210-19.8T/1.6T SSD/128G/2x40GE/2x1GE	\$110,630.00	IS	25%	\$82,972.50	\$12,169.30	\$9,956.70	\$0.00	\$0.00	\$0.00	\$12,169.30
5	S210-SAS-S166	S210-19.8T/1.6T SSD/256G/2x40GE/2x1GE	\$121,194.00	IS	25%	\$90,895.50	\$13,331.34	\$10,907.46	\$0.00	\$0.00	\$0.00	\$13,331.34
5	S210-SAS-S167	S210-19.8T/1.6T SSD/64G/2x40GE/2x1GE	\$106,010.00	IS	25%	\$79,507.50	\$11,661.10	\$9,540.90	\$0.00	\$0.00	\$0.00	\$11,661.10
5	S210-SAS-S168	S210-19.8T+3.2T SSD/128G/2x40GE 2x1GE	\$149,999.00	IS	25%	\$112,499.25	\$16,499.89	\$13,499.91	\$0.00	\$0.00	\$0.00	\$16,499.89
5	S210-SAS-S169	S210-19.8T+3.2T SSD/256G/2x40GE 2x1GE	\$160,957.00	IS	25%	\$120,717.75	\$17,705.27	\$14,486.13	\$0.00	\$0.00	\$0.00	\$17,705.27
5	S210-SAS-S16-HO	S210-20.7T+800G SSD/128G/2x10GE 2x1GE/HO	\$56,864.00	IS	25%	\$38,148.00	\$5,595.04	\$4,577.76	\$0.00	\$0.00	\$0.00	\$5,595.04
5	S210-SAS-S17	S210-20.7TB+800GB SSD/256G/2x10GE+2x1GE	\$104,317.00	IS	25%	\$78,237.75	\$11,474.87	\$9,388.53	\$0.00	\$0.00	\$0.00	\$11,474.87
5	S210-SAS-S170	S210-19.8T+3.2T SSD/64G/2x40GE 2x1GE	\$145,207.00	IS	25%	\$108,905.25	\$15,972.77	\$13,068.63	\$0.00	\$0.00	\$0.00	\$15,972.77
5	S210-SAS-S171	S210-19.8T+400G SSD/128/2x40GE 2x1GE	\$92,821.00	IS	25%	\$69,615.75	\$10,210.31	\$8,353.89	\$0.00	\$0.00	\$0.00	\$10,210.31
5	S210-SAS-S172	S210-19.8T+400G SSD/64G/2x40GE 2x1GE	\$87,654.00	IS	25%	\$65,740.50	\$9,641.94	\$7,888.86	\$0.00	\$0.00	\$0.00	\$9,641.94
5	S210-SAS-S173	S210-20.7T/400GB SSD/128G/2x40GE/2x1GE	\$92,035.00	IS	25%	\$69,026.25	\$10,123.85	\$8,283.15	\$0.00	\$0.00	\$0.00	\$10,123.85
5	S210-SAS-S174	S210-20.7T/400GB SSD/256G/2x40GE/2x1GE	\$103,018.00	IS	25%	\$77,263.50	\$11,331.98	\$9,271.62	\$0.00	\$0.00	\$0.00	\$11,331.98
5	S210-SAS-S175	S210-20.7T/400GB SSD/64G/2x40GE/2x1GE	\$87,231.00	IS	25%	\$65,423.25	\$9,595.41	\$7,850.79	\$0.00	\$0.00	\$0.00	\$9,595.41
5	S210-SAS-S176	S210-20.7T/800GB SSD/128G/2x40GE/2x1GE	\$95,426.00	IS	25%	\$71,569.50	\$10,496.86	\$8,588.34	\$0.00	\$0.00	\$0.00	\$10,496.86
5	S210-SAS-S177	S210-20.7T/800GB SSD/256G/2x40GE/2x1GE	\$105,997.00	IS	25%	\$79,497.75	\$11,659.67	\$9,539.73	\$0.00	\$0.00	\$0.00	\$11,659.67
5	S210-SAS-S178	S210-20.7T/800GB SSD/64G/2x40GE/2x1GE	\$90,802.00	IS	25%	\$68,101.50	\$9,988.22	\$8,172.18	\$0.00	\$0.00	\$0.00	\$9,988.22
5	S210-SAS-S179	S210-20.7T+1.6T SSD/128G/2x40GE 2x1GE	\$110,638.00	IS	25%	\$82,978.50	\$12,170.18	\$9,957.42	\$0.00	\$0.00	\$0.00	\$12,170.18
5	S210-SAS-S17-HO	S210-20.7T+800G SSD/256G/2x10GE 2x1GE/HO	\$56,713.00	IS	25%	\$42,534.75	\$6,238.43	\$5,104.17	\$0.00	\$0.00	\$0.00	\$6,238.43
5	S210-SAS-S18	S210-19.8TB+1.6TB SSD/64G/2x10GE+2x1GE	\$104,298.00	IS	25%	\$78,223.50	\$11,472.78	\$9,386.82	\$0.00	\$0.00	\$0.00	\$11,472.78
5	S210-SAS-S180	S210-20.7T+1.6T SSD/256G/2x40GE 2x1GE	\$121,201.00	IS	25%	\$90,900.75	\$13,332.11	\$10,908.09	\$0.00	\$0.00	\$0.00	\$13,332.11
5	S210-SAS-S181	S210-20.7T+1.6T SSD/64G/2x40GE 2x1GE	\$106,018.00	IS	25%	\$79,513.50	\$11,661.98	\$9,541.62	\$0.00	\$0.00	\$0.00	\$11,661.98
5	S210-SAS-S182	S210-21.6T+4.8T SSD/128/2x40GE 2x1GE	\$192,787.00	IS	25%	\$144,590.25	\$21,206.57	\$17,350.83	\$0.00	\$0.00	\$0.00	\$21,206.57
5	S210-SAS-S183	S210-21.6T+4.8T SSD/256/2x40GE 2x1GE	\$203,739.00	IS	25%	\$152,804.25	\$22,411.29	\$18,336.51	\$0.00	\$0.00	\$0.00	\$22,411.29
5	S210-SAS-S184	S210-21.6T+4.8T SSD/64G/2x40GE 2x1GE	\$187,998.00	IS	25%	\$140,998.50	\$20,679.78	\$16,919.82	\$0.00	\$0.00	\$0.00	\$20,679.78
5	S210-SAS-S185	S210-21.6T+9.6T SSD/128G/2x40GE 2x1GE	\$220,260.00	IS	25%	\$162,695.00	\$23,368.60	\$18,483.40	\$0.00	\$0.00	\$0.00	\$23,368.60
5	S210-SAS-S186	S210-21.6T+9.6T SSD/256G/2x40GE 2x1GE	\$309,879.00	IS	25%	\$232,409.25	\$34,086.69	\$27,889.11	\$0.00	\$0.00	\$0.00	\$34,086.69
5	S210-SAS-S187	S210-21.6T+9.6T SSD/64G/2x40GE 2x1GE	\$287,359.00	IS	25%	\$215,519.25	\$31,699.49	\$25,862.31	\$0.00	\$0.00	\$0.00	\$31,699.49
5	S210-SAS-S188	S210-24T+3.2T SSD/128/2x40GE 2x1GE	\$170,716.00	IS	25%	\$128,037.00	\$18,778.76	\$15,364.44	\$0.00	\$0.00	\$0.00	\$18,778.76
5	S210-SAS-S189	S210-24T+3.2T SSD/256/2x40GE 2x1GE	\$182,190.00	IS	25%	\$136,642.50	\$20,040.90	\$16,397.10	\$0.00	\$0.00	\$0.00	\$20,040.90
5	S210-SAS-S18-SB-C	S210-19.8T+1.6T/64G/2X10GE 2X1 BRZ-SW=ID	\$63,856.00	IS	25%	\$47,892.00	\$7,024.13	\$5,747.01	\$0.00	\$0.00	\$0.00	\$7,024.13
5	S210-SAS-S19	S210-19.8TB+1.6TB SSD/128G/2x10GE+2x1GE	\$108,911.00	IS	25%	\$81,683.25	\$11,980.21	\$9,801.99	\$0.00	\$0.00	\$0.00	\$11,980.21
5	S210-SAS-S190	S210-24T+3.2T SSD/64G/2x40GE 2x1GE	\$165,699.00	IS	25%	\$124,274.25	\$18,226.89	\$14,912.91	\$0.00	\$0.00	\$0.00	\$18,226.89
5	S210-SAS-S191	S210-24T+6.4T SSD/128G/2x40GE 2x1GE	\$253,392.00	IS	25%	\$190,044.00	\$27,873.12	\$22,805.28	\$0.00	\$0.00	\$0.00	\$27,873.12
5	S210-SAS-S192	S210-24T+6.4T SSD/256G/2x40GE 2x1GE	\$269,953.00	IS	25%	\$202,464.75	\$29,694.83	\$24,295.77	\$0.00	\$0.00	\$0.00	\$29,694.83
5	S210-SAS-S193	S210-24T+6.4T SSD/64G/2x40GE 2x1GE	\$246,075.00	IS	25%	\$184,556.25	\$27,068.25	\$22,146.75	\$0.00	\$0.00	\$0.00	\$27,068.25
5	S210-SAS-S194	S210-25.2T+2.4T SSD/128/2x40GE 2x1GE	\$156,188.00	IS	25%	\$117,141.00	\$17,180.68	\$14,056.92	\$0.00	\$0.00	\$0.00	\$17,180.68
5	S210-SAS-S195	S210-25.2T+2.4T SSD/256/2x40GE 2x1GE	\$167,743.00	IS	25%	\$125,807.25	\$18,451.73	\$15,096.87	\$0.00	\$0.00	\$0.00	\$18,451.73
5	S210-SAS-S196	S210-25.2T+2.4T SSD/64G/2x40GE 2x1GE	\$151,135.00	IS	25%	\$113,351.25	\$16,624.85	\$13,602.15	\$0.00	\$0.00	\$0.00	\$16,624.85
5	S210-SAS-S197	S210-26.4T/1.6T SSD/128G/2x40GE/2x1GE	\$130,122.00	IS	25%	\$97,591.50	\$14,313.42	\$11,710.98	\$0.00	\$0.00	\$0.00	\$14,313.42
5	S210-SAS-S198	S210-26.4T/1.6T SSD/256G/2x40GE/2x1GE	\$141,085.00	IS	25%	\$105,813.75	\$15,519.35	\$12,697.65	\$0.00	\$0.00	\$0.00	\$15,519.35
5	S210-SAS-S199	S210-26.4T/1.6T SSD/64G/2x40GE/2x1GE	\$125,328.00	IS	25%	\$93,996.00	\$13,786.08	\$11,279.52	\$0.00	\$0.00	\$0.00	\$13,786.08
5	S210-SAS-S20	S210-19.8TB+1.6TB SSD/256G/2x10GE+2x1GE	\$119,456.00	IS	25%	\$89,592.00	\$13,140.16	\$10,751.04	\$0.00	\$0.00	\$0.00	\$13,140.16
5	S210-SAS-S200	S210-26.4T+3.2T SSD/128G/2x40GE 2x1GE	\$170,721.00	IS	25%	\$128,040.75	\$18,779.31	\$15,364.89	\$0.00	\$0.00	\$0.00	\$18,779.31
5	S210-SAS-S201	S210-26.4T+3.2T SSD/256G/2x40GE 2x1GE	\$182,194.00	IS	25%	\$136,645.50	\$20,041.34	\$16,397.46	\$0.00	\$0.00	\$0.00	\$20,041.34
5	S210-SAS-S202	S210-26.4T+3.2T SSD/64G/2x40GE 2x1GE	\$165,703.00	IS	25%	\$124,277.25	\$18,227.33	\$14,913.27	\$0.00	\$0.00	\$0.00	\$18,227.33
5	S210-SAS-S203	S210-26.4T+800G SSD/64G/2x40GE 2x1GE	\$109,942.00	IS	25%	\$82,456.50	\$12,093.62	\$9,894.78	\$0.00	\$0.00	\$0.00	\$12,093.62
5	S210-SAS-S204	S210-27.6T/400GB SSD/128G/2x40GE/2x1GE	\$106,694.00	IS	25%	\$80,020.50	\$11,736.34	\$9,602.46	\$0.00	\$0.00	\$0.00	\$11,736.34
5	S210-SAS-S205	S210-27.6T/400GB SSD/256G/2x40GE/2x1GE	\$117,963.00	IS	25%	\$88,249.50	\$12,943.26	\$10,589.94	\$0.00	\$0.00	\$0.00	\$12,943.26
5	S210-SAS-S206	S210-27.6T/400GB SSD/64G/2x40GE/2x1GE	\$101,895.00	IS	25%	\$76,421.25	\$11,208.45	\$9,170.55	\$0.00	\$0.00	\$0.00	\$11,208.45
5	S210-SAS-S207	S210-27.6T/800GB SSD/128G/2x40GE/2x1GE	\$115,076.00	IS	25%	\$86,307.00	\$12,658.36	\$10,356.84	\$0.00	\$0.00	\$0.00	\$12,658.36
5	S210-SAS-S208	S210-27.6T/800GB SSD/256G/2x40GE/2x1GE	\$126,043.00	IS	25%	\$94,532.25	\$13,864.73	\$11,343.87	\$0.00	\$0.00	\$0.00	\$13,864.73
5	S210-SAS-S209	S210-27.6T/800GB SSD/64G/2x40GE/2x1GE	\$110,279.00	IS	25%	\$82,709.25	\$12,130.69	\$9,925.11	\$0.00	\$0.00	\$0.00	\$12,130.69
5	S210-SAS-S20-HO	S210-19.8T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$66,092.00	IS	25%	\$48,819.00	\$7,160.12	\$5,858.28	\$0.00	\$0.00	\$0.00	\$7,160.12
5	S210-SAS-S21	S210-27.6TB+400GB SSD/64G/2x10GE+2x1GE	\$100,107.00	IS	25%	\$75,080.25	\$11,011.77	\$9,009.63	\$0.00	\$0.00	\$0.00	\$11,011.77
5	S210-SAS-S210	S210-27.6T+1.6T SSD/128G/2x40GE 2x1GE	\$130,124.00	IS	25%	\$97,593.00	\$14,313.64	\$11,711.16	\$0.00	\$0.00	\$0.00	\$14,313.64
5	S210-SAS-S211	S210-27.6T+1.6T SSD/256G/2x40GE 2x1GE	\$141,087.00	IS	25%	\$105,815.25	\$15,519.57	\$12,697.83	\$0.00	\$0.00	\$0.00	\$15,519.57
5	S210-SAS-S212	S210-27.6T+1.6T SSD/64G/2x40GE 2x1GE	\$125,330.00	IS	25%	\$93,997.50	\$13,786.30	\$11,279.70	\$0.00	\$0.00	\$0.00	\$13,786.30
5	S210-SAS-S213	S210-5.4T+1.2T SSD/128/2x40GE 2x1GE	\$90,418.00	IS	25%	\$67,813.50	\$9,945.98	\$8,137.62	\$0.00	\$0.00	\$0.00	\$9,945.98
5	S210-SAS-S214	S210-5.4T+1.2T SSD/64G/2x40GE 2x1GE	\$85,615.00	IS	25%	\$64,211.25	\$9,417.65	\$7,705.35	\$0.00	\$0.00	\$0.00	\$9,417.65
5	S210-SAS-S215	S210-6.6T+1.6T SSD/128/2x40GE 2x1GE	\$99,189.00	IS	25%	\$74,391.75	\$1					

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	S210-SAS-S224	S210-6.9T+1.6T SSD/128G/2x40GE 2x1GE	\$99,206.00	IS	25%	\$74,404.50	\$10,912.66	\$8,928.54	\$0.00	\$0.00	\$0.00	\$10,912.66
5	S210-SAS-S225	S210-6.9T+1.6T SSD/256G/2x40GE 2x1GE	\$110,184.00	IS	25%	\$82,638.00	\$12,120.24	\$9,916.56	\$0.00	\$0.00	\$0.00	\$12,120.24
5	S210-SAS-S226	S210-6.9T+1.6T SSD/64G/2x40GE 2x1GE	\$94,405.00	IS	25%	\$70,803.75	\$10,384.55	\$8,496.45	\$0.00	\$0.00	\$0.00	\$10,384.55
5	S210-SAS-S227	S210-6.9T+200G SSD/128/2x40GE 2x1GE	\$65,000.00	IS	25%	\$48,750.00	\$7,150.00	\$5,850.00	\$0.00	\$0.00	\$0.00	\$7,150.00
5	S210-SAS-S228	S210-6.9T+200G SSD/64G/2x40GE 2x1GE	\$60,367.00	IS	25%	\$45,275.25	\$6,640.37	\$5,433.03	\$0.00	\$0.00	\$0.00	\$6,640.37
5	S210-SAS-S23	S210-27.6TB+400GB SSD/256G/2x10GE+2x1GE	\$115,851.00	IS	25%	\$86,888.25	\$12,743.61	\$10,426.59	\$0.00	\$0.00	\$0.00	\$12,743.61
5	S210-SAS-S23-HO	S210-27.6T+400G SSD/256G/2x10GE 2x1GE/HO	\$57,689.00	IS	25%	\$43,266.75	\$6,345.79	\$5,192.01	\$0.00	\$0.00	\$0.00	\$6,345.79
5	S210-SAS-S24	S210-27.6TB+800GB SSD/64G/2x10GE+2x1GE	\$108,445.00	IS	25%	\$81,333.75	\$11,928.95	\$9,760.05	\$0.00	\$0.00	\$0.00	\$11,928.95
5	S210-SAS-S25	S210-27.6TB+800GB SSD/128G/2x10GE+2x1GE	\$113,237.00	IS	25%	\$84,927.75	\$12,456.07	\$10,191.33	\$0.00	\$0.00	\$0.00	\$12,456.07
5	S210-SAS-S26	S210-27.6TB+800GB SSD/256G/2x10GE+2x1GE	\$124,189.00	IS	25%	\$93,141.75	\$13,660.79	\$11,177.01	\$0.00	\$0.00	\$0.00	\$13,660.79
5	S210-SAS-S26-HO	S210-27.6T+800G SSD/256G/2x10GE 2x1GE/HO	\$62,086.00	IS	25%	\$46,564.50	\$6,829.46	\$5,587.74	\$0.00	\$0.00	\$0.00	\$6,829.46
5	S210-SAS-S27	S210-26.4TB+1.6TB SSD/64G/2x10GE+2x1GE	\$123,445.00	IS	25%	\$92,583.75	\$13,578.95	\$11,110.05	\$0.00	\$0.00	\$0.00	\$13,578.95
5	S210-SAS-S27-SB-C	S210-26.4T+1.6T/64G/2x10GE 2X1 BRZ-SW=ID	\$75,579.00	IS	25%	\$56,684.25	\$8,313.69	\$6,802.11	\$0.00	\$0.00	\$0.00	\$8,313.69
5	S210-SAS-S28	S210-26.4TB+1.6TB SSD/128G/2x10GE+2x1GE	\$128,237.00	IS	25%	\$96,177.75	\$14,106.07	\$11,541.33	\$0.00	\$0.00	\$0.00	\$14,106.07
5	S210-SAS-S29	S210-26.4TB+1.6TB SSD/256G/2x10GE+2x1GE	\$139,189.00	IS	25%	\$104,391.75	\$15,310.79	\$12,527.01	\$0.00	\$0.00	\$0.00	\$15,310.79
5	S210-SAS-S29-HO	S210-26.4T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$70,231.00	IS	25%	\$52,673.25	\$7,725.41	\$6,320.79	\$0.00	\$0.00	\$0.00	\$7,725.41
5	S210-SAS-S30	S210-13.8TB+400GB SSD/256G/2x10GE+2x1GE	\$94,830.00	IS	25%	\$71,122.50	\$10,431.30	\$8,534.70	\$0.00	\$0.00	\$0.00	\$10,431.30
5	S210-SAS-S30-HO	S210-13.8T+400G SSD/256G/2x10GE 2x1GE/HO	\$48,656.00	IS	25%	\$36,492.00	\$5,352.16	\$4,379.04	\$0.00	\$0.00	\$0.00	\$5,352.16
5	S210-SAS-S31	S210-13.2T/1.6T SSD/128G/2x10GE/2x1GE	\$105,504.00	IS	25%	\$79,128.00	\$11,605.44	\$9,495.36	\$0.00	\$0.00	\$0.00	\$11,605.44
5	S210-SAS-S31-HO	S210-13.2T+1.6T SSD/128G/2x10GE 2x1GE/HO	\$55,741.00	IS	25%	\$41,805.75	\$6,131.51	\$5,016.69	\$0.00	\$0.00	\$0.00	\$6,131.51
5	S210-SAS-S32	S210-13.2T/1.6T SSD/32G/2x10GE/2x1GE	\$98,073.00	IS	25%	\$73,554.75	\$10,788.03	\$8,826.57	\$0.00	\$0.00	\$0.00	\$10,788.03
5	S210-SAS-S33	S210-13.8T/400GB SSD/128G/2x10GE/2x1GE	\$62,187.00	IS	25%	\$61,640.25	\$9,040.57	\$7,396.83	\$0.00	\$0.00	\$0.00	\$9,040.57
5	S210-SAS-S34	S210-13.8T/800GB SSD/128G/2x10GE/2x1GE	\$85,543.00	IS	25%	\$64,157.25	\$9,409.73	\$7,698.87	\$0.00	\$0.00	\$0.00	\$9,409.73
5	S210-SAS-S35	S210-6.9T/400GB SSD/128G/2x10GE/2x1GE	\$72,778.00	IS	25%	\$54,583.50	\$8,005.58	\$6,550.02	\$0.00	\$0.00	\$0.00	\$8,005.58
5	S210-SAS-S36	S210-6.9T/400GB SSD/256G/2x10GE/2x1GE	\$83,729.00	IS	25%	\$62,796.75	\$9,210.19	\$7,535.61	\$0.00	\$0.00	\$0.00	\$9,210.19
5	S210-SAS-S37	S210-6.9T/800GB SSD/128G/2x10GE/2x1GE	\$75,953.00	IS	25%	\$56,964.75	\$8,354.83	\$6,835.77	\$0.00	\$0.00	\$0.00	\$8,354.83
5	S210-SAS-S38	S210-6.9T/800GB SSD/256G/2x10GE/2x1GE	\$86,759.00	IS	25%	\$65,069.25	\$9,543.49	\$7,808.31	\$0.00	\$0.00	\$0.00	\$9,543.49
5	S210-SAS-S39	S210-16.2T+4.8T SSD/256/2x10GE 2x1GE	\$190,051.00	IS	25%	\$142,538.25	\$20,905.61	\$17,104.59	\$0.00	\$0.00	\$0.00	\$20,905.61
5	S210-SAS-S40	S210-16.2T+4.8T SSD/64G/2x10GE 2x1GE	\$174,308.00	IS	25%	\$130,731.00	\$19,173.88	\$15,687.72	\$0.00	\$0.00	\$0.00	\$19,173.88
5	S210-SAS-S41	S210-16.2T+4.8T SSD/128/2x10GE 2x1GE	\$179,099.00	IS	25%	\$134,324.25	\$19,700.89	\$16,118.91	\$0.00	\$0.00	\$0.00	\$19,700.89
5	S210-SAS-S42	S210-18.9T+2.4T SSD/128/2x10GE 2x1GE	\$132,547.00	IS	25%	\$99,410.25	\$14,580.17	\$11,929.23	\$0.00	\$0.00	\$0.00	\$14,580.17
5	S210-SAS-S43	S210-18.9T+2.4T SSD/256/2x10GE 2x1GE	\$143,498.00	IS	25%	\$107,623.50	\$15,784.78	\$12,914.82	\$0.00	\$0.00	\$0.00	\$15,784.78
5	S210-SAS-S44	S210-18.9T+2.4T SSD/64G/2x10GE 2x1GE	\$127,755.00	IS	25%	\$95,816.25	\$14,053.05	\$11,497.95	\$0.00	\$0.00	\$0.00	\$14,053.05
5	S210-SAS-S45	S210-18T+3.2T SSD/128/2x10GE 2x1GE	\$148,064.00	IS	25%	\$111,048.00	\$16,287.04	\$13,325.76	\$0.00	\$0.00	\$0.00	\$16,287.04
5	S210-SAS-S46	S210-18T+3.2T SSD/256/2x10GE 2x1GE	\$159,016.00	IS	25%	\$119,262.00	\$17,491.76	\$14,311.44	\$0.00	\$0.00	\$0.00	\$17,491.76
5	S210-SAS-S47	S210-18T+3.2T SSD/64G/2x10GE 2x1GE	\$143,272.00	IS	25%	\$107,454.00	\$15,759.92	\$12,894.48	\$0.00	\$0.00	\$0.00	\$15,759.92
5	S210-SAS-S48	S210-21.6T+4.8T SSD/128/2x10GE 2x1GE	\$190,751.00	IS	25%	\$143,063.25	\$20,982.61	\$17,167.59	\$0.00	\$0.00	\$0.00	\$20,982.61
5	S210-SAS-S49	S210-21.6T+4.8T SSD/256/2x10GE 2x1GE	\$201,703.00	IS	25%	\$151,277.25	\$22,187.33	\$18,153.27	\$0.00	\$0.00	\$0.00	\$22,187.33
5	S210-SAS-S49-HO	S210-21.6T+4.8T SSD/256/2x10GE 2x1GE/HO	\$113,847.00	IS	25%	\$85,385.25	\$12,523.17	\$10,246.23	\$0.00	\$0.00	\$0.00	\$12,523.17
5	S210-SAS-S50	S210-21.6T+4.8T SSD/64G/2x10GE 2x1GE	\$185,960.00	IS	25%	\$139,470.00	\$20,455.60	\$16,736.40	\$0.00	\$0.00	\$0.00	\$20,455.60
5	S210-SAS-S51	S210-24T+3.2T SSD/128/2x10GE 2x1GE	\$168,638.00	IS	25%	\$126,478.50	\$18,550.18	\$15,177.42	\$0.00	\$0.00	\$0.00	\$18,550.18
5	S210-SAS-S52	S210-24T+3.2T SSD/256/2x10GE 2x1GE	\$180,109.00	IS	25%	\$135,081.75	\$19,811.99	\$16,209.81	\$0.00	\$0.00	\$0.00	\$19,811.99
5	S210-SAS-S53	S210-24T+3.2T SSD/64G/2x10GE 2x1GE	\$163,619.00	IS	25%	\$122,714.25	\$17,998.09	\$14,725.71	\$0.00	\$0.00	\$0.00	\$17,998.09
5	S210-SAS-S54	S210-25.2T+2.4T SSD/128/2x10GE 2x1GE	\$154,124.00	IS	25%	\$115,593.00	\$16,953.64	\$13,871.16	\$0.00	\$0.00	\$0.00	\$16,953.64
5	S210-SAS-S55	S210-25.2T+2.4T SSD/256/2x10GE 2x1GE	\$165,674.00	IS	25%	\$124,255.50	\$18,224.14	\$14,910.66	\$0.00	\$0.00	\$0.00	\$18,224.14
5	S210-SAS-S56	S210-25.2T+2.4T SSD/64G/2x10GE 2x1GE	\$149,070.00	IS	25%	\$111,802.50	\$16,397.70	\$13,416.30	\$0.00	\$0.00	\$0.00	\$16,397.70
5	S210-SAS-S57	S210-6.6T+1.6T SSD/128/2x10GE 2x1GE	\$97,491.00	IS	25%	\$73,118.25	\$10,724.01	\$8,774.19	\$0.00	\$0.00	\$0.00	\$10,724.01
5	S210-SAS-S58	S210-6.6T+1.6T SSD/256/2x10GE 2x1GE	\$108,441.00	IS	25%	\$81,330.75	\$11,928.51	\$9,759.69	\$0.00	\$0.00	\$0.00	\$11,928.51
5	S210-SAS-S59	S210-6.6T+1.6T SSD/32G/2x10GE 2x1GE	\$90,194.00	IS	25%	\$67,645.50	\$9,921.34	\$8,117.46	\$0.00	\$0.00	\$0.00	\$9,921.34
5	S210-SAS-S60	S210-6.6T+1.6T SSD/64G/2x10GE 2x1GE	\$92,700.00	IS	25%	\$69,525.00	\$10,197.00	\$8,343.00	\$0.00	\$0.00	\$0.00	\$10,197.00
5	S210-SAS-S61	INA S210-5.4T+1.2T SSD/32G/2x10GE/2x1GE	\$83,963.00	IS	25%	\$62,972.25	\$9,235.93	\$7,556.67	\$0.00	\$0.00	\$0.00	\$9,235.93
5	S210-SAS-S62	S210-5.4T+1.2T SSD/64G/2x10GE/2x1GE	\$83,986.00	IS	25%	\$62,989.50	\$9,238.46	\$7,558.74	\$0.00	\$0.00	\$0.00	\$9,238.46
5	S210-SAS-S63	S210-5.4T+1.2T SSD/128G/2x10GE/2x1GE	\$88,775.00	IS	25%	\$66,581.25	\$9,765.25	\$7,989.75	\$0.00	\$0.00	\$0.00	\$9,765.25
5	S210-SAS-S64	INA S210-5.4T+1.2T SSD/256G/2x10GE/2x1GE	\$99,912.00	IS	25%	\$74,934.00	\$10,990.32	\$8,992.08	\$0.00	\$0.00	\$0.00	\$10,990.32
5	S210-SAS-S65	S210-6.9T+200G SSD/32G/2x10GE/2x1GE	\$57,689.00	IS	25%	\$43,266.75	\$6,345.79	\$5,192.01	\$0.00	\$0.00	\$0.00	\$6,345.79
5	S210-SAS-S66	S210-6.9T+200G SSD/64G/2x10GE/2x1GE	\$58,987.00	IS	25%	\$44,240.25	\$6,488.57	\$5,308.83	\$0.00	\$0.00	\$0.00	\$6,488.57
5	S210-SAS-S66-HO	S210-6.9T+200G SSD/64G/2x10GE 2x1GE HO	\$36,486.00	IS	25%	\$27,364.50	\$4,013.46	\$3,283.74	\$0.00	\$0.00	\$0.00	\$4,013.46
5	S210-SAS-S67	S210-6.9T+200G SSD/128G/2x10GE/2x1GE	\$63,593.00	IS	25%	\$47,694.75	\$6,995.23	\$5,723.37	\$0.00	\$0.00	\$0.00	\$6,995.23
5	S210-SAS-S68	INA S210-6.9T+200G SSD/256G/2x10GE/2x1GE	\$74,592.00	IS	25%	\$55,944.00	\$8,205.12	\$6,713.28	\$0.00	\$0.00	\$0.00	\$8,205.12
5	S210-SAS-S69	S210-10.8T+1.2T SSD/32G/2x10GE/2x1GE	\$90,868.00	IS	25%	\$68,151.00	\$9,995.48	\$8,178.12	\$0.00	\$0.00	\$0.00	\$9,995.48
5	S210-SAS-S70	S210-10.8T+1.2T SSD/64G/2x10GE/2x1GE	\$92,972.00	IS	25%	\$69,729.00	\$10,226.92	\$8,367.48	\$0.00	\$0.00	\$0.00	\$10,226.92
5	S210-SAS-S71	S210-10.8T+1.2T SSD/128G/2x10GE/2x1GE	\$98,135.00	IS	25%	\$73,601.25	\$10,794.85	\$8,832.15	\$0.00	\$0.00	\$0.00	\$10,794.85
5	S210-SAS-S72	INA S210-10.8T+1.2T SSD/256G/2x10GE/2x1G	\$109,933.00	IS	25%	\$82,449.75	\$12,092.63	\$9,893.97	\$0.00	\$0.00	\$0.00	\$12,092.63
5	S210-SAS-S73	S210-13.2T+400G SSD/32G/2x10GE/2x1GE	\$74,823.00	IS	25%	\$56,117.25	\$8,230.53	\$6,734.07	\$0.00	\$0.00	\$0.00	\$8,230.53
5	S210-SAS-S74	S210-13.2T+400G SSD/64G/2x10GE/2x1GE	\$76,661.00	IS	25%	\$57,495.75	\$8,432.71	\$6,899.49	\$0.00	\$0.00	\$0.00	\$8,432.71
5	S210-SAS-S75	S210-13.2T+400G SSD/128G/2x10GE/2x1GE	\$0.00	IS	25%	\$0.00	\$8,995.25	\$7,359.75	\$0.00	\$0.00	\$0.00	\$8,995.25
5	S210-SAS-S76	INA S210-13.2T+400G SSD/256G/2x10GE/2x1G	\$0.00	IS	25%	\$0.00	\$10,490.70	\$8,583.30	\$0.00	\$0.00	\$0.00	\$10,490.70
5	S210-SAS-S77	INA S210-13.2T+800G SSD/32G/2x10GE/2x1GE	\$0.00	IS	25%	\$0.00	\$9,045.96	\$7,401.24	\$0.00	\$0.00	\$0.00	\$9,045.96
5	S210-SAS-S78	S210-13.2T+800G SSD/64G/2x10GE/2x1GE	\$0.00	IS	25%	\$0.00	\$9,104.92	\$7,449.48	\$0.00	\$0.00	\$0.00	\$9,104.92
5	S210-SAS-S79	S210-13.2T+800G SSD/128G/2x10GE/2x1GE	\$87,737.00	IS	25%	\$65,802.75	\$9,651.07	\$7,896.33	\$0.00	\$0.00	\$0.00	\$9,651.07
5	S210-SAS-S80	INA S210-13.2T+800G SSD/256G/2x10GE/2x1G	\$101,105.00	IS	25%	\$75,828.75	\$11,121.55	\$9,099.45	\$0.00	\$0.00	\$0.00	\$11,121.55
5	S210-SAS-S81	S210-16.2T+2.4T SSD/32G/2x10GE/2x1GE	\$124,913.00	IS	25%	\$93,684.75	\$13,740.43					

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	S210-SAS-S90	S210-19.8T+400G SSD/64G/2x10GE/2x1GE	\$85,949.00	IS	25%	\$64,461.75	\$9,454.39	\$7,735.41	\$0.00	\$0.00	\$0.00	\$9,454.39
5	S210-SAS-S91	S210-19.8T+400G SSD/128G/2x10GE/2x1GE	\$91,098.00	IS	25%	\$68,323.50	\$10,020.78	\$8,198.82	\$0.00	\$0.00	\$0.00	\$10,020.78
5	S210-SAS-S91-HO	S210-19.8T+400G SSD/128/2x10GE 2x1GE/HO	\$46,441.00	IS	25%	\$34,830.75	\$5,108.51	\$4,179.69	\$0.00	\$0.00	\$0.00	\$5,108.51
5	S210-SAS-S92	INA S210-19.8T+400G SSD/256G/2x10GE/2x1G	\$104,966.00	IS	25%	\$78,724.50	\$11,546.26	\$9,446.94	\$0.00	\$0.00	\$0.00	\$11,546.26
5	S210-SAS-S93	INA S210-26.4T+800G SSD/32G/2x10GE/2x1GE	\$112,089.00	IS	25%	\$84,066.75	\$12,329.79	\$10,088.01	\$0.00	\$0.00	\$0.00	\$12,329.79
5	S210-SAS-S94	S210-26.4T+800G SSD/64G/2x10GE/2x1GE	\$108,120.00	IS	25%	\$81,090.00	\$11,893.20	\$9,730.80	\$0.00	\$0.00	\$0.00	\$11,893.20
5	S210-SAS-S95	INA S210-26.4T+800G SSD/128G/2x10GE/2x1G	\$120,342.00	IS	25%	\$90,256.50	\$13,237.62	\$10,830.78	\$0.00	\$0.00	\$0.00	\$13,237.62
5	S210-SAS-S96	INA S210-26.4T+800G SSD/256G/2x10GE/2x1G	\$132,726.00	IS	25%	\$99,544.50	\$14,599.86	\$11,945.34	\$0.00	\$0.00	\$0.00	\$14,599.86
5	S210-SAS-S97	S210-21.6TB/32G/2x10GE 2x1GE	\$75,848.00	IS	25%	\$56,886.00	\$8,343.28	\$6,826.32	\$0.00	\$0.00	\$0.00	\$8,343.28
5	S210-SAS-S98	S210-6.9T+1.6T SSD/64G/2x10GE 2x1GE	\$92,700.00	IS	25%	\$69,525.00	\$10,197.00	\$8,343.00	\$0.00	\$0.00	\$0.00	\$10,197.00
5	S210-SAS-S99	S210-6.9T+1.6T SSD/128G/2x10GE 2x1GE	\$97,491.00	IS	25%	\$73,118.25	\$10,724.01	\$8,774.19	\$0.00	\$0.00	\$0.00	\$10,724.01
5	S210-SSD-001	S210-19.2TB SSD/32G/2x10GE+2x1GE	\$447,007.00	IS	25%	\$335,255.25	\$49,170.77	\$40,230.63	\$0.00	\$0.00	\$0.00	\$49,170.77
5	S210-SSD-002	S210-19.2TB SSD/64G/2x10GE+2x1GE	\$449,513.00	IS	25%	\$337,134.75	\$49,446.43	\$40,456.17	\$0.00	\$0.00	\$0.00	\$49,446.43
5	S210-SSD-002-SB-C	S210-19.2T SSD/64G/2x10GE 2X1 BRZ-SW=ID	\$275,212.00	IS	25%	\$206,409.00	\$30,273.32	\$24,769.08	\$0.00	\$0.00	\$0.00	\$30,273.32
5	S210-SSD-003	S210-9.6T SSD/2.5in./128/2x10GE 2x1GE	\$307,402.00	IS	25%	\$230,551.50	\$33,814.22	\$27,666.18	\$0.00	\$0.00	\$0.00	\$33,814.22
5	S210-SSD-004	S210-9.6T SSD/2.5in./256/2x10GE 2x1GE	\$320,403.00	IS	25%	\$240,302.25	\$35,244.33	\$28,836.27	\$0.00	\$0.00	\$0.00	\$35,244.33
5	S210-SSD-005	S210-9.6T SSD/2.5in./64G/2x10GE 2x1GE	\$301,714.00	IS	25%	\$226,285.50	\$33,188.54	\$27,154.26	\$0.00	\$0.00	\$0.00	\$33,188.54
5	S210-SSD-005-HO	S210-9.6T SSD/2.5in./64G/2x10GE 2x1GE	\$230,906.00	IS	25%	\$173,179.50	\$25,399.66	\$20,781.54	\$0.00	\$0.00	\$0.00	\$25,399.66
5	S210-SSD-006	S210-19.2T SSD/128G/2x10GE/2x1GE	\$454,339.00	IS	25%	\$340,754.25	\$49,977.29	\$40,890.51	\$0.00	\$0.00	\$0.00	\$49,977.29
5	S210-SSD-007	S210-19.2T SSD/256G/2x10GE/2x1GE	\$465,250.00	IS	25%	\$348,937.50	\$51,177.50	\$41,872.50	\$0.00	\$0.00	\$0.00	\$51,177.50
5	S210-SSD-008	INA S210-4.8T SSD/32G/2x10GE/2x1GE	\$184,990.00	IS	25%	\$138,742.50	\$20,348.90	\$16,649.10	\$0.00	\$0.00	\$0.00	\$20,348.90
5	S210-SSD-009	S210-4.8T SSD/64G/2x10GE/2x1GE	\$175,628.00	IS	25%	\$131,871.00	\$19,341.08	\$15,824.52	\$0.00	\$0.00	\$0.00	\$19,341.08
5	S210-SSD-010	S210-4.8T SSD/128G/2x10GE/2x1GE	\$180,987.00	IS	25%	\$135,740.25	\$19,908.57	\$16,288.83	\$0.00	\$0.00	\$0.00	\$19,908.57
5	S210-SSD-011	INA S210-4.8T SSD/256G/2x10GE/2x1GE	\$204,837.00	IS	25%	\$153,627.75	\$22,532.07	\$18,435.33	\$0.00	\$0.00	\$0.00	\$22,532.07
5	S210-SSD-012	INA S210-9.6TB SSD/32G/2x10GE 2x1GE	\$317,534.00	IS	25%	\$238,150.50	\$34,928.74	\$28,578.06	\$0.00	\$0.00	\$0.00	\$34,928.74
5	S210-SSD-013	S210-19.2T SSD/128G/2x40GE/2x1GE	\$456,495.00	IS	25%	\$342,371.25	\$50,214.45	\$41,084.55	\$0.00	\$0.00	\$0.00	\$50,214.45
5	S210-SSD-014	S210-19.2T SSD/256G/2x40GE/2x1GE	\$467,404.00	IS	25%	\$350,553.00	\$51,414.44	\$42,066.36	\$0.00	\$0.00	\$0.00	\$51,414.44
5	S210-SSD-015	S210-19.2T SSD/64G/2x40GE/2x1GE	\$451,672.00	IS	25%	\$338,754.00	\$49,683.92	\$40,650.48	\$0.00	\$0.00	\$0.00	\$49,683.92
5	S210-SSD-016	S210-4.8T SSD/128/2x40GE 2x1GE	\$183,084.00	IS	25%	\$137,313.00	\$20,139.24	\$16,477.56	\$0.00	\$0.00	\$0.00	\$20,139.24
5	S210-SSD-017	S210-4.8T SSD/64G/2x40GE 2x1GE	\$177,925.00	IS	25%	\$133,443.75	\$19,571.75	\$16,013.25	\$0.00	\$0.00	\$0.00	\$19,571.75
5	S210-SSD-018	S210-9.6T SSD/2.5in./128/2x40GE 2x1GE	\$309,726.00	IS	25%	\$232,294.50	\$34,069.86	\$27,875.34	\$0.00	\$0.00	\$0.00	\$34,069.86
5	S210-SSD-019	S210-9.6T SSD/2.5in./256/2x40GE 2x1GE	\$322,731.00	IS	25%	\$242,048.25	\$35,500.41	\$29,045.79	\$0.00	\$0.00	\$0.00	\$35,500.41
5	S210-SSD-020	S210-9.6T SSD/2.5in./64G/2x40GE 2x1GE	\$304,038.00	IS	25%	\$228,028.50	\$33,444.18	\$27,363.42	\$0.00	\$0.00	\$0.00	\$33,444.18
5	SP106-575-003	SPARES KIT 2U SLIDE RAIL	\$233.00	IS	25%	\$174.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0012	R-SPR KIT - FRNT PANEL ASSY - 2U - ROHS	\$752.00	IS	25%	\$564.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0013	R-SPR KIT - FAN MODULE ASSY	\$109.00	IS	25%	\$81.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0026	R-SPR KIT - LG BLOWER - 1U - ACCELERATOR	\$120.00	IS	25%	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0027	R-SPR KIT - SM BLOWER - 1U	\$89.00	IS	25%	\$66.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0028	R-SPR KIT - FRNT PANEL ASSY- 1U - ACCEL	\$297.00	IS	25%	\$222.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0029	R-SPR KIT - PASSIVE RISER - 1U	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0030	R-SPR KIT - CABLE ASSY - SATA - R/A	\$38.00	IS	25%	\$28.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0031	R-SPR KIT - PWR SUPPLY - 1U	\$102.00	IS	25%	\$76.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0032	R-SPR KIT - FRNT PANEL ASSY - EX6000	\$441.00	IS	25%	\$330.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0034	R-SPR KIT - CABLE ASSY - SATA R/A TO ST	\$8.00	IS	25%	\$6.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0042	R-SPR KIT - SLIDE RAIL KIT - 1U	\$357.00	IS	25%	\$267.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0043	R-SPR KIT - SLIDE RAIL KIT - 2U	\$359.00	IS	25%	\$269.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0049	R-SPR KIT - FBDIMM - 1GB - ROHS	\$207.00	IS	25%	\$155.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0050	R-SPR KIT - BATTERY TRAY - 2U - ROHS	\$164.00	IS	25%	\$123.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0051	R-SPR KIT - IB-NVRAM CARD 2U/4U X/S200	\$1,688.00	IS	25%	\$1,266.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0052	R-SPR KIT - RISER CARD - 2U - ROHS	\$318.00	IS	25%	\$238.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0054	R-SPR KIT - CPU - FAN MODULE	\$72.00	IS	25%	\$54.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0055	R-SPR KIT - PWR SUPPLY - 1U/2U	\$641.00	IS	25%	\$480.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0062	R-SPR KIT - FBDIMM - 2GB	\$249.00	IS	25%	\$186.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0063	R-SPR KIT - FBDIMM - 4GB	\$489.00	IS	25%	\$366.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0064	R-SPR KIT - FRNT PANEL ASSY - 1U - ACC-X	\$454.00	IS	25%	\$340.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0065	R-SPR KIT - INFINIBAND - 1U - ACC-X	\$1,846.00	IS	25%	\$1,384.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0067	R-SPR KIT - NIC - 10GE-SR - 1U - ACC-X	\$1,724.00	IS	25%	\$1,293.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0069	R-SPR KIT - FRNT PANEL ASSY BU ACCEL	\$423.00	IS	25%	\$317.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0070	R-SPR KIT - NIC - FC - 1U - BACKUP ACC	\$8,860.00	IS	25%	\$6,645.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0071	R-SPR KIT - NIC - 2 PORT GE	\$566.00	IS	25%	\$424.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0074	R-SPR KIT - FRNT PANEL ASSY - 2U - BLACK	\$766.00	IS	25%	\$574.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0075	R-SPR KIT - FRNT PANEL ASSY - 4U - SILVER	\$453.00	IS	25%	\$339.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0076	R-SPR KIT - FRNT PANEL ASSY - 4U - BLUE	\$458.00	IS	25%	\$343.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0077	R-SPR KIT - PWR SUPPLY - 1200W - 4U	\$1,111.00	IS	25%	\$833.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0078	R-SPR KIT - SAS CONTRLR - 4U	\$669.00	IS	25%	\$501.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0079	R-SPR KIT - DIMM - 1GB - SINGLE RANK	\$218.00	IS	25%	\$163.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0081	R-SPR KIT - CABLE ASSY - IPASS ST 4X ST	\$24.00	IS	25%	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0083	R-SPR KIT - SLIDE RAIL KIT - 4U	\$422.00	IS	25%	\$316.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0105	R-SPR KIT - NIC - 10GE CX4	\$2,483.00	IS	25%	\$1,862.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0106	R-SPR KIT - NIC - 10GE SFP+	\$1,699.00	IS	25%	\$1,274.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0108	R-SPR KIT - SFP+ OPTIC - 10GE	\$270.00	IS	25%	\$202.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0110	R-SPR KIT - SLIDE RAIL-24 PORT-FLEX SWITCH	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0113	R-SPR KIT - NIC 10GESFP+ ACCEL-X W/OP	\$2,231.00	IS	25%	\$1,673.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0114	R-SPR KIT - FRNT PANEL ASSY - X200	\$531.00	IS	25%	\$398.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0115	R-SPR KIT - FRNT PANEL ASSY - S200	\$530.00	IS	25%	\$397.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0118	R-SPR KIT - 200/400 2x1GE	\$530.00	IS	25%	\$397.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0119	R-SPR KIT - 200/400 2x10GE SFP+ NO OP	\$1,604.00	IS	25%	\$1,203.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0121	R-SPR KIT - PWR SUPPLY - 1U - 750W	\$582.00	IS	25%	\$436.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0122	R-SPR KIT - FAN MODULE ASSY - ROHS	\$71.00	IS	25%	\$53.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0123	R-SPR KIT - S/X/NL-Series 1 x 2GB DIMM	\$162.00	IS	25%	\$121.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SP811-0124	R-SPR KIT - S/X/NL-Series 1 x 4GB DIMM	\$209.00	IS	25%	\$156.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0125	R-SPR KIT - S/X/NL-Series 1 x 8GB DIMM	\$342.00	IS	25%	\$256.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0126	R-SPR KIT - S/X/NL-Series 1 x BOOT DRIVE	\$175.00	IS	25%	\$131.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0137	R-SPR KIT - HW KIT SIDE RAIL	\$67.00	IS	25%	\$50.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0138	R-SPR KIT - SIDE RAIL SOLID BEAR SPECIAL	\$237.00	IS	25%	\$177.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0140	R-SPR KIT - SAS CONTRLR - 108NL	\$683.00	IS	25%	\$512.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0146	R-SPR KIT - ASSY - 28P SAS CONT - 1 PORT	\$1,197.00	IS	25%	\$897.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0147	R-SPR KIT - FAN MODULES & FAN GUARD - 4U	\$407.00	IS	25%	\$305.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0154	FRU - PS - MELLANOX MIS50XX QDR SWITCH	\$1,109.00	IS	25%	\$831.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0155	FRU - PWR DSTRBSN PANEL TITAN RACK	\$283.00	IS	25%	\$212.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0156	FRU - PWR DSTRBSN UNIT - TITAN RACK	\$440.00	IS	25%	\$330.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0157	FRU - CBL - MINI SAS TITAN RACK INTERCON	\$160.00	IS	25%	\$120.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0159	R-SPR KIT - FRNT PANEL - 4U - X400	\$754.00	IS	25%	\$565.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0160	R-SPR KIT - FRNT PANEL - 4U - NL400	\$736.00	IS	25%	\$552.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0161	R-SPR KIT - FAN MODULE - 4U - X/NL400	\$165.00	IS	25%	\$123.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0162	R-SPR KIT - PWR SUPPLY - 4U - X/NL400	\$902.00	IS	25%	\$676.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0176	INSTL KIT MLNX ISS022 SIDEBYSIDE MOUNT	\$667.00	IS	25%	\$500.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0177	R-SPR KIT - ISILON CONSOLE ASSY REPLACE	\$792.00	IS	25%	\$594.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0178	R-SPR KIT - RACK INSTALL - INTEL - 12800	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0182	R-SPR KIT - HW KIT FOR SIDE RAIL 4U	\$54.00	IS	25%	\$40.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0183	FRU - PDU TITAN PDU RACK	\$959.00	IS	25%	\$719.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0184	FRU - CBL PDU-PDU MINI-JUMPER TITAN IC	\$963.00	IS	25%	\$722.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0189	R-SPR KIT - S/X/NL-Series 1 x 16GB DIMM	\$955.00	IS	25%	\$716.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0234	SPARE KIT, DIMM, 4GB DDR3-1600, HD400	\$1,484.00	IS	25%	\$1,113.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0235	SPARE KIT, DIMM, 16GB DDR3-1600, HD400	\$2,286.00	IS	25%	\$1,714.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0236	R-SPR KIT - COVER SENSOR ASSEMBLY HD400	\$185.00	IS	25%	\$138.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0237	R-SPR KIT - ASSY DISPLAY BOARD HD400	\$480.00	IS	25%	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0238	R-SPR KIT - DENSE DPE SUITCASE HD400	\$6,016.00	IS	25%	\$4,512.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0239	SPARE KIT, ASSY BATTERY TWIN PACK HD400	\$172.00	IS	25%	\$129.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0240	R-SPR KIT - CHASSIS WITH BASEBOARD HD400	\$4,634.00	IS	25%	\$3,475.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0241	R-SPR KIT - DUAL SAS QUAD PORT HBA	\$533.00	IS	25%	\$399.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0243	SPARE KIT, PCB TLA LOX PCIE NVRAM HD400	\$1,536.00	IS	25%	\$1,152.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0244	R-SPR KIT - PCB M SATA CARR W/HOLD	\$273.00	IS	25%	\$204.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0246	SPARE KIT, FAN MODULE ASSY HD400	\$964.00	IS	25%	\$723.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0247	SPARE KIT, POWER SUPPLY SNGL CHNL HD400	\$1,310.00	IS	25%	\$982.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0248	R-SPR KIT - ASSY 4U FRONT DENSE DPE HD400	\$257.00	IS	25%	\$192.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0252	SPARE KIT, TITAN D 3 PHASE PDU HD400	\$1,030.00	IS	25%	\$772.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0264	R-SPR KIT-FRONT PANEL ASSY-4U-NL410	\$480.00	IS	25%	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0265	R-SPR KIT - FRONT PANEL ASSEMBLY X210	\$427.00	IS	25%	\$320.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0266	R-SPR KIT - POWER SUPPLY MODULE NL410	\$499.00	IS	25%	\$374.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0267	R-SPR KIT - PCB LOX PCIE NVRAM w/ MLC	\$1,207.00	IS	25%	\$905.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0268	R-SPR KIT - DIMM 8GB DDR3-1600	\$298.00	IS	25%	\$223.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0269	R-SPR KIT - 2U SLIDE RAIL	\$244.00	IS	25%	\$183.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0270	R-SPR KIT - BATTERY PACK/HLH/18650	\$68.00	IS	25%	\$51.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0273	R-SPR KIT - INTEL 48 PT 5U 2PS ACC KIT	\$9,483.00	IS	25%	\$7,112.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0274	R-SPR KIT - INTEL 48 PT 10U 2PS ACC KIT	\$14,428.00	IS	25%	\$10,821.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0275	R-SPR KIT - MELLANOX 8 PT ACCESSORY KIT	\$825.00	IS	25%	\$618.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0276	R-SPR KIT - MELLANOX 18 PT ACCESSORY KIT	\$997.00	IS	25%	\$747.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0277	R-SPR KIT - INTEL 18 PORT ACCESSORY KIT	\$1,456.00	IS	25%	\$1,092.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0278	R-SPR KIT - MELLANOX 36 PT ACCESSORY KIT	\$997.00	IS	25%	\$747.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0279	R-SPR KIT - INTEL 36 PORT ACCESSORY KIT	\$4,698.00	IS	25%	\$3,523.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0280	R-SPR KIT -TITAN-D 3-PHASE WYE PDU QTY 1	\$3,971.00	IS	25%	\$2,978.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0281	R-SPR KIT - 32G BOOT DRIVE GEN 4	\$772.00	IS	25%	\$579.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP812-0002	IQX CHASSIS, 4U	\$17,445.00	IS	25%	\$13,083.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP812-0003	IQ 108NL CHASSIS; 4U	\$17,640.00	IS	25%	\$13,230.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP812-0008	S200 CHASSIS; 2U	\$11,591.00	IS	25%	\$8,693.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP812-0009	X200 CHASSIS; 2U	\$8,598.00	IS	25%	\$6,448.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP812-0010	X400 CHASSIS; 4U	\$17,045.00	IS	25%	\$12,783.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP812-0013	NL400 CHASSIS; 4U	\$13,623.00	IS	25%	\$10,217.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP812-0024	R-SPR KIT - X210 CHASSIS - 2U	\$11,422.00	IS	25%	\$8,566.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP812-0026	R-SPR KIT - NL410 CHASSIS - 4U	\$10,995.00	IS	25%	\$8,246.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP812-0027	R-SPR KIT - CHASSIS WITH WR PSU X410	\$20,793.00	IS	25%	\$15,594.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-ISLN-HD	SRM SUITE W4N ISILON HI DENSITY =ID	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-ISLN-LD	SRM SUITE W4N ISILON LO DENSITY =ID	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-ISLN-MD	SRM SUITE W4N ISILON MED DENSITY =ID	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TRK-BASIC DESC	CONADV/SNAP	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TRK-ENT ADV DESC	CONADV/SNAP/QTA/SYNC/POOL	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X200-SAS-E01	X200-36TB-SED/12G/4x1GE	\$64,666.00	IS	25%	\$48,499.50	\$7,113.26	\$5,819.94	\$0.00	\$0.00	\$0.00	\$7,113.26
5	X200-SAS-E02	X200-36TB-SED/12G/2x10GE SFP 2x1GE	\$65,168.00	IS	25%	\$48,876.00	\$7,168.48	\$5,865.12	\$0.00	\$0.00	\$0.00	\$7,168.48
5	X200-SAS-E03	X200-36TB-SED/24G/4x1GE	\$65,524.00	IS	25%	\$49,143.00	\$7,207.64	\$5,897.16	\$0.00	\$0.00	\$0.00	\$7,207.64
5	X200-SAS-E04	X200-36TB-SED/24G/2x10GE SFP 2x1GE	\$66,985.00	IS	25%	\$50,238.75	\$7,368.35	\$6,028.65	\$0.00	\$0.00	\$0.00	\$7,368.35
5	X200-SAS-E05	X200-36TB-SED/48G/4x1GE	\$67,186.00	IS	25%	\$50,389.50	\$7,390.46	\$6,046.74	\$0.00	\$0.00	\$0.00	\$7,390.46
5	X200-SAS-E06	X200-36TB-SED/48G/2x10GE SFP 2x1GE	\$70,059.00	IS	25%	\$52,544.25	\$7,706.49	\$6,305.31	\$0.00	\$0.00	\$0.00	\$7,706.49
5	X200-SAS-E07	X200-33T+800G SSD-SED/12G/2x10GE+2x1GE	\$88,619.00	IS	25%	\$66,464.25	\$9,748.09	\$7,975.71	\$0.00	\$0.00	\$0.00	\$9,748.09
5	X200-SAS-E08	X200-33T+800G SSD-SED/12G/4x1GE	\$85,472.00	IS	25%	\$64,104.00	\$9,401.92	\$7,692.48	\$0.00	\$0.00	\$0.00	\$9,401.92
5	X200-SAS-E09	X200-33T+800G SSD-SED/24G/2X10GE+2X1GE	\$90,571.00	IS	25%	\$67,928.25	\$9,962.81	\$8,151.39	\$0.00	\$0.00	\$0.00	\$9,962.81
5	X200-SAS-E10	X200-33T+800G SSD-SED/24G/4x1GE	\$87,424.00	IS	25%	\$65,568.00	\$9,616.64	\$7,868.16	\$0.00	\$0.00	\$0.00	\$9,616.64
5	X200-SAS-E11	X200-33T+800G SSD-SED/48G/2X10GE+2X1GE	\$93,318.00	IS	25%	\$69,988.50	\$10,264.98	\$8,398.62	\$0.00	\$0.00	\$0.00	\$10,264.98
5	X200-SAS-E12	X200-33T+800G SSD-SED/48G/4x1GE	\$90,171.00	IS	25%	\$67,628.25	\$9,918.81	\$8,115.39	\$0.00	\$0.00	\$0.00	\$9,918.81
5	X200-SAS-E13	X200-30T+1.6T SSD-SED/12G/2X10GE+2X1GE	\$110,880.00	IS	25%	\$83,160.00	\$12,196.80	\$9,979.20	\$0.00	\$0.00	\$0.00	\$12,196.80

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	X200-SAS-E14	X200-30T+1.6T SSD-SED/12G/4x1GE	\$107,757.00	IS	25%	\$80,817.75	\$11,853.27	\$9,698.13	\$0.00	\$0.00	\$0.00	\$11,853.27
5	X200-SAS-E15	X200-30T+1.6T SSD-SED/24G/2X10GE+2X1GE	\$112,818.00	IS	25%	\$84,613.50	\$12,409.98	\$10,153.62	\$0.00	\$0.00	\$0.00	\$12,409.98
5	X200-SAS-E16	X200-30T+1.6T SSD-SED/24G/4x1GE	\$109,694.00	IS	25%	\$82,270.50	\$12,066.34	\$9,872.46	\$0.00	\$0.00	\$0.00	\$12,066.34
5	X200-SAS-E17	X200-30T+1.6T SSD-SED/48G/2X10GE+2X1GE	\$115,545.00	IS	25%	\$86,658.75	\$12,709.95	\$10,399.05	\$0.00	\$0.00	\$0.00	\$12,709.95
5	X200-SAS-E18	X200-30T+1.6T SSD-SED/48G/4x1GE	\$112,421.00	IS	25%	\$84,315.75	\$12,366.31	\$10,117.89	\$0.00	\$0.00	\$0.00	\$12,366.31
5	X200-SAS-E19	X200-24T+3.2T SSD-SED/12G/2X10GE+2X1GE	\$155,402.00	IS	25%	\$116,551.50	\$17,094.22	\$13,986.18	\$0.00	\$0.00	\$0.00	\$17,094.22
5	X200-SAS-E20	X200-24T+3.2T SSD-SED/12G/4x1GE	\$152,954.00	IS	25%	\$114,715.50	\$16,824.94	\$13,765.86	\$0.00	\$0.00	\$0.00	\$16,824.94
5	X200-SAS-E21	X200-24T+3.2T SSD-SED/24G/2X10GE+2X1GE	\$154,552.00	IS	25%	\$115,914.00	\$17,000.72	\$13,909.68	\$0.00	\$0.00	\$0.00	\$17,000.72
5	X200-SAS-E22	X200-24T+3.2T SSD-SED/24G/4x1GE	\$153,235.00	IS	25%	\$114,926.25	\$16,855.85	\$13,791.15	\$0.00	\$0.00	\$0.00	\$16,855.85
5	X200-SAS-E23	X200-24T+3.2T SSD-SED/48G/2X10GE+2X1GE	\$156,218.00	IS	25%	\$117,163.50	\$17,183.98	\$14,059.62	\$0.00	\$0.00	\$0.00	\$17,183.98
5	X200-SAS-E24	X200-24T+3.2T SSD-SED/48G/4x1GE	\$153,701.00	IS	25%	\$115,275.75	\$16,907.11	\$13,833.09	\$0.00	\$0.00	\$0.00	\$16,907.11
5	X200-SATA-001	X200-6T/12G/4x1GE	\$0.00	IS	25%	\$0.00	\$2,734.16	\$2,237.04	\$0.00	\$0.00	\$0.00	\$2,734.16
5	X200-SATA-002	X200-6T/12G/2x10GE SFP+2x1GE	\$0.00	IS	25%	\$0.00	\$2,926.33	\$2,394.27	\$0.00	\$0.00	\$0.00	\$2,926.33
5	X200-SATA-003	X200-6T/24G/4x1GE	\$0.00	IS	25%	\$0.00	\$2,804.89	\$2,294.91	\$0.00	\$0.00	\$0.00	\$2,804.89
5	X200-SATA-004	X200-6T/24G/2x10GE SFP+2x1GE	\$0.00	IS	25%	\$0.00	\$2,997.06	\$2,452.14	\$0.00	\$0.00	\$0.00	\$2,997.06
5	X200-SATA-005	X200-6T/48G/4x1GE	\$0.00	IS	25%	\$0.00	\$2,938.87	\$2,404.53	\$0.00	\$0.00	\$0.00	\$2,938.87
5	X200-SATA-006	X200-6T/48G/2x10GE SFP+2x1GE	\$0.00	IS	25%	\$0.00	\$3,130.82	\$2,561.58	\$0.00	\$0.00	\$0.00	\$3,130.82
5	X200-SATA-007	X200-12T/12G/4x1GE	\$27,601.00	IS	25%	\$20,700.75	\$3,036.11	\$2,484.09	\$0.00	\$0.00	\$0.00	\$3,036.11
5	X200-SATA-008	X200-12T/24G/4x1GE	\$28,124.00	IS	25%	\$21,093.00	\$3,093.64	\$2,531.16	\$0.00	\$0.00	\$0.00	\$3,093.64
5	X200-SATA-009	X200-12T/24G/2x10GE SFP+2x1GE	\$29,876.00	IS	25%	\$22,407.00	\$3,286.36	\$2,688.84	\$0.00	\$0.00	\$0.00	\$3,286.36
5	X200-SATA-010	X200-12T/48G/4x1GE	\$29,138.00	IS	25%	\$21,853.50	\$3,205.18	\$2,622.42	\$0.00	\$0.00	\$0.00	\$3,205.18
5	X200-SATA-011	X200-12T/48G/2x10GE SFP+2x1GE	\$30,889.00	IS	25%	\$23,166.75	\$3,397.79	\$2,780.01	\$0.00	\$0.00	\$0.00	\$3,397.79
5	X200-SATA-012	X200-24T/6G/2x10GE SFP+2x1GE	\$40,043.00	IS	25%	\$30,032.25	\$4,404.73	\$3,603.87	\$0.00	\$0.00	\$0.00	\$4,404.73
5	X200-SATA-013	X200-24T/12G/4x1GE	\$40,796.00	IS	25%	\$30,597.00	\$4,487.56	\$3,671.64	\$0.00	\$0.00	\$0.00	\$4,487.56
5	X200-SATA-014	X200-24T/12G/2x10GE SFP+2x1GE	\$46,769.00	IS	25%	\$35,076.75	\$5,144.59	\$4,209.21	\$0.00	\$0.00	\$0.00	\$5,144.59
5	X200-SATA-015	X200-24T/24G/4x1GE	\$41,426.00	IS	25%	\$31,069.50	\$4,556.86	\$3,728.34	\$0.00	\$0.00	\$0.00	\$4,556.86
5	X200-SATA-016	X200-24T/24G/2x10GE SFP+2x1GE	\$43,534.00	IS	25%	\$32,650.50	\$4,788.74	\$3,918.06	\$0.00	\$0.00	\$0.00	\$4,788.74
5	X200-SATA-017	X200-24T/48G/4x1GE	\$42,646.00	IS	25%	\$31,984.50	\$4,691.06	\$3,838.14	\$0.00	\$0.00	\$0.00	\$4,691.06
5	X200-SATA-018	X200-24T/48G/2x10GE SFP+2x1GE	\$44,754.00	IS	25%	\$33,565.50	\$4,922.94	\$4,027.86	\$0.00	\$0.00	\$0.00	\$4,922.94
5	X200-SATA-019	X200-36T/24G/4x1GE	\$49,575.00	IS	25%	\$37,181.25	\$5,453.25	\$4,461.75	\$0.00	\$0.00	\$0.00	\$5,453.25
5	X200-SATA-020	X200-36T/48G/4x1GE	\$50,833.00	IS	25%	\$38,124.75	\$5,591.63	\$4,574.97	\$0.00	\$0.00	\$0.00	\$5,591.63
5	X200-SATA-021	X200-36T/48G/2x10GE SFP+2x1GE	\$53,006.00	IS	25%	\$39,754.50	\$5,830.66	\$4,770.54	\$0.00	\$0.00	\$0.00	\$5,830.66
5	X200-SATA-023	X200-36T/12G/4x1GE	\$50,181.00	IS	25%	\$37,635.75	\$5,519.91	\$4,516.29	\$0.00	\$0.00	\$0.00	\$5,519.91
5	X200-SATA-S01	X200-5.5T+200G SSD/6G/4x1GE	\$0.00	IS	25%	\$0.00	\$3,800.28	\$3,109.32	\$0.00	\$0.00	\$0.00	\$3,800.28
5	X200-SATA-S02	X200-5.5T+200G SSD/6G/2x10GE SFP+2x1GE	\$0.00	IS	25%	\$0.00	\$4,033.81	\$3,300.39	\$0.00	\$0.00	\$0.00	\$4,033.81
5	X200-SATA-S03	X200-5.5T+200G SSD/12G/4x1GE	\$0.00	IS	25%	\$0.00	\$3,871.67	\$3,167.73	\$0.00	\$0.00	\$0.00	\$3,871.67
5	X200-SATA-S04	X200-5.5T+200G SSD/12G/2x10GE SFP+2x1GE	\$0.00	IS	25%	\$0.00	\$4,096.84	\$3,351.96	\$0.00	\$0.00	\$0.00	\$4,096.84
5	X200-SATA-S05	X200-5.5T+200G SSD/24G/4x1GE	\$0.00	IS	25%	\$0.00	\$3,955.27	\$3,236.13	\$0.00	\$0.00	\$0.00	\$3,955.27
5	X200-SATA-S06	X200-5.5T+200G SSD/24G/2x10GE SFP+2x1GE	\$0.00	IS	25%	\$0.00	\$4,180.33	\$3,420.27	\$0.00	\$0.00	\$0.00	\$4,180.33
5	X200-SATA-S07	X200-5.5T+200G SSD/48G/4x1GE	\$0.00	IS	25%	\$0.00	\$4,113.34	\$3,365.46	\$0.00	\$0.00	\$0.00	\$4,113.34
5	X200-SATA-S08	X200-5.5T+200G SSD/48G/2x10GE SFP+2x1GE	\$0.00	IS	25%	\$0.00	\$4,337.96	\$3,549.24	\$0.00	\$0.00	\$0.00	\$4,337.96
5	X200-SATA-S09	X200-3T+1.2T SSD/6G/4x1GE	\$0.00	IS	25%	\$0.00	\$7,323.47	\$5,991.93	\$0.00	\$0.00	\$0.00	\$7,323.47
5	X200-SATA-S10	X200-3T+1.2T SSD/6G/2x10GE SFP+2x1GE	\$0.00	IS	25%	\$0.00	\$7,555.57	\$6,181.83	\$0.00	\$0.00	\$0.00	\$7,555.57
5	X200-SATA-S100	X200-12TB+4.8TB/12GB/4x1GE	\$156,437.00	IS	25%	\$117,327.75	\$17,208.07	\$14,079.33	\$0.00	\$0.00	\$0.00	\$17,208.07
5	X200-SATA-S101	X200-12TB+4.8TB/24GB/2x10GE 2x1GE	\$156,807.00	IS	25%	\$117,605.25	\$17,248.77	\$14,112.63	\$0.00	\$0.00	\$0.00	\$17,248.77
5	X200-SATA-S102	X200-12TB+4.8TB/24GB/4x1GE	\$156,514.00	IS	25%	\$117,385.50	\$17,216.54	\$14,086.26	\$0.00	\$0.00	\$0.00	\$17,216.54
5	X200-SATA-S103	X200-12TB+4.8TB/48GB/2x10GE 2x1GE	\$158,400.00	IS	25%	\$118,800.00	\$17,424.00	\$14,256.00	\$0.00	\$0.00	\$0.00	\$17,424.00
5	X200-SATA-S104	X200-12TB+4.8TB/48GB/4x1GE	\$156,581.00	IS	25%	\$117,435.75	\$17,223.91	\$14,092.29	\$0.00	\$0.00	\$0.00	\$17,223.91
5	X200-SATA-S105	X200-33TB+800GB/12GB/2x10GE 2x1GE	\$70,895.00	IS	25%	\$53,171.25	\$7,798.45	\$6,380.55	\$0.00	\$0.00	\$0.00	\$7,798.45
5	X200-SATA-S106	X200-33TB+800GB/12GB/4x1GE	\$68,743.00	IS	25%	\$51,557.25	\$7,561.73	\$6,186.87	\$0.00	\$0.00	\$0.00	\$7,561.73
5	X200-SATA-S107	X200-33TB+800GB/24GB/2x10GE 2x1GE	\$70,982.00	IS	25%	\$53,236.50	\$7,808.02	\$6,388.38	\$0.00	\$0.00	\$0.00	\$7,808.02
5	X200-SATA-S108	X200-33TB+800GB/24GB/4x1GE	\$69,359.00	IS	25%	\$52,019.25	\$7,629.49	\$6,242.31	\$0.00	\$0.00	\$0.00	\$7,629.49
5	X200-SATA-S109	X200-33TB+800GB/48GB/2x10GE 2x1GE	\$72,703.00	IS	25%	\$54,527.25	\$7,997.33	\$6,543.27	\$0.00	\$0.00	\$0.00	\$7,997.33
5	X200-SATA-S11	X200-3T+1.2T SSD/12G/4x1GE	\$0.00	IS	25%	\$0.00	\$7,419.28	\$6,070.32	\$0.00	\$0.00	\$0.00	\$7,419.28
5	X200-SATA-S110	X200-33TB+800GB/48GB/4x1GE	\$70,547.00	IS	25%	\$52,910.25	\$7,760.17	\$6,349.23	\$0.00	\$0.00	\$0.00	\$7,760.17
5	X200-SATA-S111	X200-11T+800GB/12GB/2x10GE 2x1GE	\$55,129.00	IS	25%	\$41,346.75	\$6,064.19	\$4,961.61	\$0.00	\$0.00	\$0.00	\$6,064.19
5	X200-SATA-S112	X200-11T+800GB/12GB/4x1GE	\$52,991.00	IS	25%	\$39,743.25	\$5,829.01	\$4,769.19	\$0.00	\$0.00	\$0.00	\$5,829.01
5	X200-SATA-S113	X200-11T+800GB/24GB/2x10GE 2x1GE	\$54,892.00	IS	25%	\$41,169.00	\$6,038.12	\$4,940.28	\$0.00	\$0.00	\$0.00	\$6,038.12
5	X200-SATA-S114	X200-11T+800GB/24GB/4x1GE	\$53,514.00	IS	25%	\$40,135.50	\$5,886.54	\$4,816.26	\$0.00	\$0.00	\$0.00	\$5,886.54
5	X200-SATA-S115	X200-11T+800GB/48GB/2x10GE 2x1GE	\$56,671.00	IS	25%	\$42,503.25	\$6,233.81	\$5,100.39	\$0.00	\$0.00	\$0.00	\$6,233.81
5	X200-SATA-S116	X200-11T+800GB/48GB/4x1GE	\$54,613.00	IS	25%	\$40,884.75	\$5,996.43	\$4,906.17	\$0.00	\$0.00	\$0.00	\$5,996.43
5	X200-SATA-S117	X200-22TB+800GB/12GB/2x10GE 2x1GE	\$61,615.00	IS	25%	\$46,211.25	\$6,777.65	\$5,545.35	\$0.00	\$0.00	\$0.00	\$6,777.65
5	X200-SATA-S118	X200-22TB+800GB/12GB/4x1GE	\$59,538.00	IS	25%	\$44,653.50	\$6,549.18	\$5,358.42	\$0.00	\$0.00	\$0.00	\$6,549.18
5	X200-SATA-S119	X200-22TB+800GB/24GB/2x10GE 2x1GE	\$62,111.00	IS	25%	\$46,583.25	\$6,832.21	\$5,589.99	\$0.00	\$0.00	\$0.00	\$6,832.21
5	X200-SATA-S12	X200-3T+1.2T SSD/12G/2x10GE SFP+2x1GE	\$0.00	IS	25%	\$0.00	\$7,651.38	\$6,260.22	\$0.00	\$0.00	\$0.00	\$7,651.38
5	X200-SATA-S120	X200-22TB+800GB/24GB/4x1GE	\$60,102.00	IS	25%	\$45,076.50	\$6,611.22	\$5,409.18	\$0.00	\$0.00	\$0.00	\$6,611.22
5	X200-SATA-S121	X200-22TB+800GB/48GB/2x10GE 2x1GE	\$63,274.00	IS	25%	\$47,455.50	\$6,960.14	\$5,694.66	\$0.00	\$0.00	\$0.00	\$6,960.14
5	X200-SATA-S122	X200-22TB+800GB/48GB/4x1GE	\$61,187.00	IS	25%	\$45,890.25	\$6,730.57	\$5,506.83	\$0.00	\$0.00	\$0.00	\$6,730.57
5	X200-SATA-S123	X200-30TB+1.6TB/12GB/2x10GE 2x1GE	\$88,704.00	IS	25%	\$66,528.00	\$9,757.44	\$7,983.36	\$0.00	\$0.00	\$0.00	\$9,757.44
5	X200-SATA-S124	X200-30TB+1.6TB/12GB/4x1GE	\$86,617.00	IS	25%	\$64,962.75	\$9,527.87	\$7,795.53	\$0.00	\$0.00	\$0.00	\$9,527.87
5	X200-SATA-S125	X200-30TB+1.6TB/24GB/2x10GE 2x1GE	\$88,535.00	IS	25%	\$66,401.25	\$9,738.85	\$7,968.15	\$0.00	\$0.00	\$0.00	\$9,738.85
5	X200-SATA-S126	X200-30TB+1.6TB/24GB/4x1GE	\$87,102.00	IS	25%	\$65,326.50	\$9,581.22	\$7,839.18	\$0.00	\$0.00	\$0.00	\$9,581.22
5	X200-SATA-S127	X200-30TB+1.6TB/48GB/2x10GE 2x1GE	\$90,127.00	IS	25%	\$67,595.25	\$9,913.97	\$8,111.43	\$0.00	\$0.00	\$0.00	\$9,913.97
5	X200-SATA-S128	X200-30TB+1.6TB/48GB/4x1GE	\$88,018.00	IS	25%	\$66,013.50	\$9,681.98	\$7,921.62	\$0.00	\$0.00	\$0.00	\$9,681.98
5	X200-SATA-S129	X200-24TB+3.2TB/12GB/2x10GE 2x1GE	\$124,322.00	IS	25%	\$93,241.50	\$13,675.42	\$11,188.98	\$0.00	\$0.00	\$0.00	\$13,675.42
5	X200-SATA-S13	X200-3T+1.2T SSD/24G/4x1GE	\$0.00	IS	25%	\$0.00	\$7,507.39	\$6,142.41	\$0.00	\$0.00	\$0.00	\$7,507.39
5	X20											

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	X200-SATA-S134	X200-24TB+3.2TB/48GB/4x1GE	\$122,961.00	IS	25%	\$92,220.75	\$13,525.71	\$11,066.49	\$0.00	\$0.00	\$0.00	\$13,525.71
5	X200-SATA-S135	X200-18TB+4.8TB/12GB/2x10GE 2x1GE	\$163,770.00	IS	25%	\$122,827.50	\$18,014.70	\$14,739.30	\$0.00	\$0.00	\$0.00	\$18,014.70
5	X200-SATA-S136	X200-18TB+4.8TB/12GB/4x1GE	\$161,908.00	IS	25%	\$121,431.00	\$17,809.88	\$14,571.72	\$0.00	\$0.00	\$0.00	\$17,809.88
5	X200-SATA-S137	X200-18TB+4.8TB/24GB/2x10GE 2x1GE	\$163,913.00	IS	25%	\$122,934.75	\$18,030.43	\$14,752.17	\$0.00	\$0.00	\$0.00	\$18,030.43
5	X200-SATA-S138	X200-18TB+4.8TB/24GB/4x1GE	\$162,031.00	IS	25%	\$121,523.25	\$17,823.41	\$14,582.79	\$0.00	\$0.00	\$0.00	\$17,823.41
5	X200-SATA-S139	X200-18TB+4.8TB/48GB/2x10GE 2x1GE	\$164,108.00	IS	25%	\$123,081.00	\$18,051.88	\$14,769.72	\$0.00	\$0.00	\$0.00	\$18,051.88
5	X200-SATA-S14	X200-3T+1.2T SSD/24G/2x10GE SFP+2x1GE	\$0.00	IS	25%	\$0.00	\$7,739.38	\$6,332.22	\$0.00	\$0.00	\$0.00	\$7,739.38
5	X200-SATA-S140	X200-18TB+4.8TB/48GB/4x1GE	\$162,187.00	IS	25%	\$121,640.25	\$17,840.57	\$14,596.83	\$0.00	\$0.00	\$0.00	\$17,840.57
5	X200-SATA-S141	X200-30T+400G SSD/48G/2x10GE 2x1GE	\$60,735.00	IS	25%	\$45,551.25	\$6,680.85	\$5,466.15	\$0.00	\$0.00	\$0.00	\$6,680.85
5	X200-SATA-S15	X200-3T+1.2T SSD/48G/4x1GE	\$0.00	IS	25%	\$0.00	\$7,673.27	\$6,278.13	\$0.00	\$0.00	\$0.00	\$7,673.27
5	X200-SATA-S16	X200-3T+1.2T SSD/48G/2x10GE SFP+2x1GE	\$0.00	IS	25%	\$0.00	\$7,904.93	\$6,467.67	\$0.00	\$0.00	\$0.00	\$7,904.93
5	X200-SATA-S17	X200-11T+200G SSD/6G/4x1GE	\$37,420.00	IS	25%	\$28,065.00	\$4,116.20	\$3,367.80	\$0.00	\$0.00	\$0.00	\$4,116.20
5	X200-SATA-S18	X200-11T+200G SSD/6G/2x10GE SFP+2x1GE	\$39,470.00	IS	25%	\$29,602.50	\$4,341.70	\$3,552.30	\$0.00	\$0.00	\$0.00	\$4,341.70
5	X200-SATA-S19	X200-11T+200G SSD/12G/4x1GE	\$38,280.00	IS	25%	\$28,710.00	\$4,210.80	\$3,445.20	\$0.00	\$0.00	\$0.00	\$4,210.80
5	X200-SATA-S20	X200-11T+200G SSD/12G/2x10GE SFP+2x1GE	\$40,330.00	IS	25%	\$30,247.50	\$4,436.30	\$3,629.70	\$0.00	\$0.00	\$0.00	\$4,436.30
5	X200-SATA-S21	X200-11T+200G SSD/24G/4x1GE	\$38,892.00	IS	25%	\$29,169.00	\$4,278.12	\$3,500.28	\$0.00	\$0.00	\$0.00	\$4,278.12
5	X200-SATA-S22	X200-11T+200G SSD/48G/4x1GE	\$40,079.00	IS	25%	\$30,059.25	\$4,408.69	\$3,607.11	\$0.00	\$0.00	\$0.00	\$4,408.69
5	X200-SATA-S23	X200-11T+200G SSD/48G/2x10GE SFP+2x1GE	\$42,129.00	IS	25%	\$31,596.75	\$4,634.19	\$3,791.61	\$0.00	\$0.00	\$0.00	\$4,634.19
5	X200-SATA-S24	X200-6T+1.2T SSD/6G/4x1GE	\$68,065.00	IS	25%	\$51,048.75	\$7,871.15	\$6,125.85	\$0.00	\$0.00	\$0.00	\$7,871.15
5	X200-SATA-S25	X200-6T+1.2T SSD/6G/2x10GE SFP+2x1GE	\$70,195.00	IS	25%	\$52,646.25	\$7,721.45	\$6,317.55	\$0.00	\$0.00	\$0.00	\$7,721.45
5	X200-SATA-S26	X200-6T+1.2T SSD/12G/4x1GE	\$68,548.00	IS	25%	\$51,411.00	\$7,540.28	\$6,169.32	\$0.00	\$0.00	\$0.00	\$7,540.28
5	X200-SATA-S27	X200-6T+1.2T SSD/12G/2x10GE SFP+2x1GE	\$70,681.00	IS	25%	\$53,010.75	\$7,774.91	\$6,361.29	\$0.00	\$0.00	\$0.00	\$7,774.91
5	X200-SATA-S28	X200-6T+1.2T SSD/24G/4x1GE	\$68,269.00	IS	25%	\$51,201.75	\$7,509.59	\$6,144.21	\$0.00	\$0.00	\$0.00	\$7,509.59
5	X200-SATA-S29	X200-6T+1.2T SSD/24G/2x10GE SFP+2x1GE	\$70,319.00	IS	25%	\$52,739.25	\$7,735.09	\$6,328.71	\$0.00	\$0.00	\$0.00	\$7,735.09
5	X200-SATA-S30	X200-6T+1.2T SSD/48G/4x1GE	\$69,455.00	IS	25%	\$52,091.25	\$7,640.05	\$6,250.95	\$0.00	\$0.00	\$0.00	\$7,640.05
5	X200-SATA-S31	X200-6T+1.2T SSD/48G/2x10GE SFP+2x1GE	\$71,505.00	IS	25%	\$53,628.75	\$7,865.55	\$6,435.45	\$0.00	\$0.00	\$0.00	\$7,865.55
5	X200-SATA-S32	X200-20T+400G SSD/6G/4x1GE	\$48,177.00	IS	25%	\$36,132.75	\$5,299.47	\$4,335.93	\$0.00	\$0.00	\$0.00	\$5,299.47
5	X200-SATA-S33	X200-20T+400G SSD/6G/2x10GE SFP+2x1GE	\$50,165.00	IS	25%	\$37,623.75	\$5,518.15	\$4,514.85	\$0.00	\$0.00	\$0.00	\$5,518.15
5	X200-SATA-S34	X200-20T+400G SSD/12G/4x1GE	\$49,011.00	IS	25%	\$36,758.25	\$5,391.21	\$4,410.99	\$0.00	\$0.00	\$0.00	\$5,391.21
5	X200-SATA-S35	X200-20T+400G SSD/12G/2x10GE SFP+2x1GE	\$51,000.00	IS	25%	\$38,250.00	\$4,590.00	\$3,610.00	\$0.00	\$0.00	\$0.00	\$4,590.00
5	X200-SATA-S36	X200-20T+400G SSD/24G/4x1GE	\$49,605.00	IS	25%	\$37,203.75	\$5,456.55	\$4,464.45	\$0.00	\$0.00	\$0.00	\$5,456.55
5	X200-SATA-S37	X200-20T+400G SSD/48G/4x1GE	\$50,756.00	IS	25%	\$38,067.00	\$5,583.16	\$4,568.04	\$0.00	\$0.00	\$0.00	\$5,583.16
5	X200-SATA-S38	X200-20T+400G SSD/48G/2x10GE SFP+2x1GE	\$52,789.00	IS	25%	\$39,591.75	\$5,806.79	\$4,751.01	\$0.00	\$0.00	\$0.00	\$5,806.79
5	X200-SATA-S39	X200-12T+1200G SSD/6G/4x1GE	\$72,110.00	IS	25%	\$54,082.50	\$7,932.10	\$6,489.90	\$0.00	\$0.00	\$0.00	\$7,932.10
5	X200-SATA-S40	X200-12T+1200G SSD/6G/2x10GE SFP+2x1GE	\$74,227.00	IS	25%	\$55,670.25	\$8,164.97	\$6,680.43	\$0.00	\$0.00	\$0.00	\$8,164.97
5	X200-SATA-S41	X200-12T+1200G SSD/12G/4x1GE	\$72,985.00	IS	25%	\$54,738.75	\$8,028.35	\$6,568.65	\$0.00	\$0.00	\$0.00	\$8,028.35
5	X200-SATA-S42	X200-12T+1200G SSD/12G/2x10GE SFP+2x1GE	\$75,102.00	IS	25%	\$56,326.50	\$8,261.22	\$6,759.18	\$0.00	\$0.00	\$0.00	\$8,261.22
5	X200-SATA-S43	X200-12T+1200G SSD/24G/4x1GE	\$73,793.00	IS	25%	\$55,344.75	\$8,117.23	\$6,641.37	\$0.00	\$0.00	\$0.00	\$8,117.23
5	X200-SATA-S44	X200-12T+1200G SSD/48G/4x1GE	\$75,320.00	IS	25%	\$56,490.00	\$8,285.20	\$6,778.80	\$0.00	\$0.00	\$0.00	\$8,285.20
5	X200-SATA-S45	X200-12T+1200G SSD/48G/2x10GE SFP+2x1GE	\$77,432.00	IS	25%	\$58,074.00	\$8,517.52	\$6,968.88	\$0.00	\$0.00	\$0.00	\$8,517.52
5	X200-SATA-S46	X200-27T+600G SSD/6G/4x1GE	\$60,038.00	IS	25%	\$45,028.50	\$6,604.18	\$5,403.42	\$0.00	\$0.00	\$0.00	\$6,604.18
5	X200-SATA-S47	X200-27T+600G SSD/6G/2x10GE SFP+2x1GE	\$62,088.00	IS	25%	\$46,566.00	\$6,829.68	\$5,587.92	\$0.00	\$0.00	\$0.00	\$6,829.68
5	X200-SATA-S48	X200-27T+600G SSD/12G/4x1GE	\$60,898.00	IS	25%	\$45,673.50	\$6,698.78	\$5,480.82	\$0.00	\$0.00	\$0.00	\$6,698.78
5	X200-SATA-S49	X200-27T+600G SSD/12G/2x10GE SFP+2x1GE	\$62,948.00	IS	25%	\$47,211.00	\$6,924.28	\$5,665.32	\$0.00	\$0.00	\$0.00	\$6,924.28
5	X200-SATA-S50	X200-27T+600G SSD/24G/4x1GE	\$61,511.00	IS	25%	\$46,133.25	\$6,766.21	\$5,535.99	\$0.00	\$0.00	\$0.00	\$6,766.21
5	X200-SATA-S51	X200-27T+600G SSD/48G/4x1GE	\$62,897.00	IS	25%	\$47,022.75	\$6,896.67	\$5,642.73	\$0.00	\$0.00	\$0.00	\$6,896.67
5	X200-SATA-S52	X200-27T+600G SSD/48G/2x10GE SFP+2x1GE	\$64,747.00	IS	25%	\$48,560.25	\$7,122.17	\$5,827.23	\$0.00	\$0.00	\$0.00	\$7,122.17
5	X200-SATA-S53	X200-18T+1.2T SSD/6G/4x1GE	\$73,861.00	IS	25%	\$55,395.75	\$8,124.71	\$6,647.49	\$0.00	\$0.00	\$0.00	\$8,124.71
5	X200-SATA-S54	X200-18T+1.2T SSD/6G/2x10GE SFP+2x1GE	\$75,999.00	IS	25%	\$56,999.25	\$8,359.89	\$6,839.91	\$0.00	\$0.00	\$0.00	\$8,359.89
5	X200-SATA-S55	X200-18T+1.2T SSD/12G/4x1GE	\$74,532.00	IS	25%	\$55,899.00	\$8,198.52	\$6,707.88	\$0.00	\$0.00	\$0.00	\$8,198.52
5	X200-SATA-S56	X200-18T+1.2T SSD/12G/2x10GE SFP+2x1GE	\$74,589.00	IS	25%	\$55,941.75	\$8,204.79	\$6,713.01	\$0.00	\$0.00	\$0.00	\$8,204.79
5	X200-SATA-S57	X200-18T+1.2T SSD/24G/4x1GE	\$75,144.00	IS	25%	\$56,358.00	\$8,265.84	\$6,762.96	\$0.00	\$0.00	\$0.00	\$8,265.84
5	X200-SATA-S58	X200-18T+1.2T SSD/24G/2x10GE SFP+2x1GE	\$77,194.00	IS	25%	\$57,895.50	\$8,491.34	\$6,947.46	\$0.00	\$0.00	\$0.00	\$8,491.34
5	X200-SATA-S59	X200-18T+1.2T SSD/48G/4x1GE	\$76,330.00	IS	25%	\$57,247.50	\$8,396.30	\$6,869.70	\$0.00	\$0.00	\$0.00	\$8,396.30
5	X200-SATA-S60	X200-18T+1.2T SSD/48G/2x10GE SFP+2x1GE	\$78,380.00	IS	25%	\$58,785.00	\$8,621.80	\$7,054.20	\$0.00	\$0.00	\$0.00	\$8,621.80
5	X200-SATA-S71	X200-5.5TB+400GB SSD/6G/2X10GE SFP+2X1GE	\$44,774.00	IS	25%	\$33,580.50	\$4,925.14	\$4,029.66	\$0.00	\$0.00	\$0.00	\$4,925.14
5	X200-SATA-S72	X200-10TB+800GB SSD/12G/2X10GE SFP+2X1GE	\$59,373.00	IS	25%	\$44,529.75	\$6,531.03	\$5,343.57	\$0.00	\$0.00	\$0.00	\$6,531.03
5	X200-SATA-S73	X200-5.5TB 400GB SSD/6G/4X1GE	\$42,606.00	IS	25%	\$31,954.50	\$4,686.66	\$3,834.54	\$0.00	\$0.00	\$0.00	\$4,686.66
5	X200-SATA-S74	X200-10TB 800GB SSD/12G/4X1GE	\$57,205.00	IS	25%	\$42,903.75	\$6,292.55	\$5,148.45	\$0.00	\$0.00	\$0.00	\$6,292.55
5	X200-SATA-S75	X200-10TB+1.6TB/12GB/2x10GE 2x1GE	\$72,987.00	IS	25%	\$54,740.25	\$8,028.57	\$6,568.83	\$0.00	\$0.00	\$0.00	\$8,028.57
5	X200-SATA-S76	X200-10TB+1.6TB/12GB/4x1GE	\$70,892.00	IS	25%	\$53,169.00	\$7,798.12	\$6,380.28	\$0.00	\$0.00	\$0.00	\$7,798.12
5	X200-SATA-S77	X200-10TB+1.6TB/24GB/2x10GE 2x1GE	\$72,339.00	IS	25%	\$54,254.25	\$7,957.29	\$6,510.51	\$0.00	\$0.00	\$0.00	\$7,957.29
5	X200-SATA-S78	X200-10TB+1.6TB/24GB/4x1GE	\$71,237.00	IS	25%	\$53,427.75	\$7,836.07	\$6,411.33	\$0.00	\$0.00	\$0.00	\$7,836.07
5	X200-SATA-S79	X200-10TB+1.6TB/48GB/2x10GE 2x1GE	\$74,016.00	IS	25%	\$55,512.00	\$8,141.76	\$6,661.44	\$0.00	\$0.00	\$0.00	\$8,141.76
5	X200-SATA-S80	X200-10TB+1.6TB/48GB/4x1GE	\$71,870.00	IS	25%	\$53,902.50	\$7,905.70	\$6,468.30	\$0.00	\$0.00	\$0.00	\$7,905.70
5	X200-SATA-S81	X200-20TB+1.6TB/12GB/2x10GE 2x1GE	\$78,937.00	IS	25%	\$59,202.75	\$8,683.07	\$7,104.33	\$0.00	\$0.00	\$0.00	\$8,683.07
5	X200-SATA-S82	X200-20TB+1.6TB/12GB/4x1GE	\$76,914.00	IS	25%	\$57,685.50	\$8,460.54	\$6,922.26	\$0.00	\$0.00	\$0.00	\$8,460.54
5	X200-SATA-S83	X200-20TB+1.6TB/24GB/2x10GE 2x1GE	\$79,276.00	IS	25%	\$59,457.00	\$8,720.36	\$7,134.84	\$0.00	\$0.00	\$0.00	\$8,720.36
5	X200-SATA-S84	X200-20TB+1.6TB/24GB/4x1GE	\$77,336.00	IS	25%	\$58,002.00	\$8,506.96	\$6,960.24	\$0.00	\$0.00	\$0.00	\$8,506.96
5	X200-SATA-S85	X200-20TB+1.6TB/48GB/2x10GE 2x1GE	\$80,176.00	IS	25%	\$60,132.00	\$8,819.36	\$7,215.84	\$0.00	\$0.00	\$0.00	\$8,819.36
5	X200-SATA-S86	X200-20TB+1.6TB/48GB/4x1GE	\$78,124.00	IS	25%	\$58,593.00	\$8,593.64	\$7,031.16	\$0.00	\$0.00	\$0.00	\$8,593.64
5	X200-SATA-S87	X200-6TB+4.8TB/12GB/2x10GE 2x1GE	\$156,780.00	IS	25%	\$117,585.00	\$17,245.80	\$14,110.20	\$0.00	\$0.00	\$0.00	\$17,245.80
5	X200-SATA-S88	X200-6TB+4.8TB/12GB/4x1GE	\$154,950.00	IS	25%	\$116,212.50	\$17,044.50	\$13,945.50	\$0.00	\$0.00	\$0.00	\$17,044.50
5	X200-SATA-S89	X200-6TB+4.8TB/24GB/2x10GE 2x1GE	\$156,872.00	IS	25%	\$117,654.00	\$17,255.92	\$14,118.48	\$0.00	\$0.00	\$0.00	\$17,255.92
5	X200-SATA-S90	X200-6TB+4.8TB/24GB/4x1GE	\$155,017.00	IS	25%	\$116,262.75	\$17,051.87	\$13,951.53				

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	X200-SATA-S96	X200-16TB+3.2TB/24GB/4x1GE	\$117,763.00	IS	25%	\$88,322.25	\$12,953.93	\$10,598.67	\$0.00	\$0.00	\$0.00	\$12,953.93
5	X200-SATA-S97	X200-16TB+3.2TB/48GB/2x10GE 2x1GE	\$120,419.00	IS	25%	\$90,314.25	\$13,246.09	\$10,837.71	\$0.00	\$0.00	\$0.00	\$13,246.09
5	X200-SATA-S98	X200-16TB+3.2TB/48GB/4x1GE	\$118,438.00	IS	25%	\$88,828.50	\$13,028.18	\$10,659.42	\$0.00	\$0.00	\$0.00	\$13,028.18
5	X200-SATA-S99	X200-12TB+4.8TB/12GB/2x10GE 2x1GE	\$158,189.00	IS	25%	\$118,641.75	\$17,400.79	\$14,237.01	\$0.00	\$0.00	\$0.00	\$17,400.79
5	X210-SAS-E02	X210-30T+1.6T SSD-SED/24G/2x10GE 2x1GE	\$112,818.00	IS	25%	\$84,613.50	\$12,409.98	\$10,153.62	\$0.00	\$0.00	\$0.00	\$12,409.98
5	X210-SAS-E02-HO	X210-30T+1.6T SSD-SED/24G/2x10GE 2x1/HO	\$75,301.00	IS	25%	\$56,475.75	\$8,283.11	\$6,777.09	\$0.00	\$0.00	\$0.00	\$8,283.11
5	X210-SAS-E03	X210-30T+1.6T SSD-SED/48G/2x10GE 2x1GE	\$115,545.00	IS	25%	\$86,658.75	\$12,709.95	\$10,399.05	\$0.00	\$0.00	\$0.00	\$12,709.95
5	X210-SAS-E03-HO	X210-30T+1.6T SSD-SED/48G/2x10GE 2x1/HO	\$76,635.00	IS	25%	\$57,476.25	\$8,429.85	\$6,897.15	\$0.00	\$0.00	\$0.00	\$8,429.85
5	X210-SAS-E05	X210-32T+3.2T SSD-SED/24G/2x10GE 2x1GE	\$164,833.00	IS	25%	\$123,624.75	\$18,131.63	\$14,834.97	\$0.00	\$0.00	\$0.00	\$18,131.63
5	X210-SAS-E05-HO	X210-32T+3.2T SSD-SED/24G/2x10GE 2x1/HO	\$113,862.00	IS	25%	\$85,396.50	\$12,524.82	\$10,247.58	\$0.00	\$0.00	\$0.00	\$12,524.82
5	X210-SAS-E06	X210-32T+3.2T SSD-SED/48G/2x10GE 2x1GE	\$166,914.00	IS	25%	\$125,185.50	\$18,360.54	\$15,022.26	\$0.00	\$0.00	\$0.00	\$18,360.54
5	X210-SAS-E06-HO	X210-32T+3.2T SSD-SED/48G/2x10GE 2x1/HO	\$115,687.00	IS	25%	\$86,765.25	\$12,725.57	\$10,411.83	\$0.00	\$0.00	\$0.00	\$12,725.57
5	X210-SAS-E08	X210-33T+800G SSD-SED/24G/2x10GE 2x1GE	\$90,571.00	IS	25%	\$67,928.25	\$9,962.81	\$8,151.39	\$0.00	\$0.00	\$0.00	\$9,962.81
5	X210-SAS-E08-HO	X210-33T+800G SSD-SED/24G/2x10GE 2x1/HO	\$57,244.00	IS	25%	\$42,933.00	\$6,296.84	\$5,151.96	\$0.00	\$0.00	\$0.00	\$6,296.84
5	X210-SAS-E09	X210-33T+800G SSD-SED/48G/2x10GE 2x1GE	\$93,318.00	IS	25%	\$69,988.50	\$10,264.98	\$8,398.62	\$0.00	\$0.00	\$0.00	\$10,264.98
5	X210-SAS-E09-HO	X210-33T+800G SSD-SED/48G/2x10GE 2x1/HO	\$58,510.00	IS	25%	\$43,882.50	\$6,436.10	\$5,265.90	\$0.00	\$0.00	\$0.00	\$6,436.10
5	X210-SAS-E11	X210-36T SED/24G/2x10GE 2x1GE	\$66,985.00	IS	25%	\$50,238.75	\$7,368.35	\$6,028.65	\$0.00	\$0.00	\$0.00	\$7,368.35
5	X210-SAS-E11-HO	X210-36T SED/24G/2x10GE 2x1GE/HO	\$39,232.00	IS	25%	\$29,424.00	\$4,315.52	\$3,530.88	\$0.00	\$0.00	\$0.00	\$4,315.52
5	X210-SAS-E12	X210-36T SED/48G/2x10GE 2x1GE	\$70,059.00	IS	25%	\$52,544.25	\$7,706.49	\$6,305.31	\$0.00	\$0.00	\$0.00	\$7,706.49
5	X210-SAS-E12-HO	X210-36T SED/48G/2x10GE 2x1GE/HO	\$40,385.00	IS	25%	\$30,288.75	\$4,442.35	\$3,634.65	\$0.00	\$0.00	\$0.00	\$4,442.35
5	X210-SAS-E14	X210-40T+1.6T SSD-SED /24G/2x10GE 2x1GE	\$118,315.00	IS	25%	\$88,736.25	\$13,014.65	\$10,648.35	\$0.00	\$0.00	\$0.00	\$13,014.65
5	X210-SAS-E14-HO	X210-40T+1.6T SSD-SED /24G/2x10GE 2x1/HO	\$79,068.00	IS	25%	\$58,551.00	\$8,587.48	\$7,026.12	\$0.00	\$0.00	\$0.00	\$8,587.48
5	X210-SAS-E15	X210-40T+1.6T SSD-SED /48G/2x10GE 2x1GE	\$120,390.00	IS	25%	\$90,292.50	\$13,242.90	\$10,835.10	\$0.00	\$0.00	\$0.00	\$13,242.90
5	X210-SAS-E15-HO	X210-40T+1.6T SSD-SED /48G/2x10GE 2x1/HO	\$79,437.00	IS	25%	\$59,577.75	\$8,738.07	\$7,149.33	\$0.00	\$0.00	\$0.00	\$8,738.07
5	X210-SAS-E17	X210-44T+800G SSD-SED/24G/2x10GE 2x1GE	\$97,243.00	IS	25%	\$72,932.25	\$10,696.73	\$8,751.87	\$0.00	\$0.00	\$0.00	\$10,696.73
5	X210-SAS-E17-HO	X210-44T+800G SSD-SED/24G/2x10GE 2x1/HO	\$60,004.00	IS	25%	\$45,003.00	\$6,600.44	\$5,400.36	\$0.00	\$0.00	\$0.00	\$6,600.44
5	X210-SAS-E18	X210-44T+800G SSD-SED/48G/2x10GE 2x1GE	\$99,363.00	IS	25%	\$74,522.25	\$10,929.93	\$8,942.67	\$0.00	\$0.00	\$0.00	\$10,929.93
5	X210-SAS-E18-HO	X210-44T+800G SSD-SED/48G/2x10GE 2x1/HO	\$61,312.00	IS	25%	\$45,984.00	\$6,744.32	\$5,518.08	\$0.00	\$0.00	\$0.00	\$6,744.32
5	X210-SAS-E20	X210-48T SED/24G/2x10GE 2x1GE	\$71,797.00	IS	25%	\$53,847.75	\$7,897.67	\$6,461.73	\$0.00	\$0.00	\$0.00	\$7,897.67
5	X210-SAS-E20-HO	X210-48T SED/24G/2x10GE 2x1GE/HO	\$41,978.00	IS	25%	\$31,483.50	\$4,617.58	\$3,778.02	\$0.00	\$0.00	\$0.00	\$4,617.58
5	X210-SAS-E21	X210-48T SED/48G/2x10GE 2x1GE	\$73,865.00	IS	25%	\$55,398.75	\$8,125.15	\$6,647.85	\$0.00	\$0.00	\$0.00	\$8,125.15
5	X210-SAS-E21-HO	X210-48T SED/48G/2x10GE 2x1GE/HO	\$43,187.00	IS	25%	\$32,390.25	\$4,750.57	\$3,886.83	\$0.00	\$0.00	\$0.00	\$4,750.57
5	X210-SATA-003	X210-12T/24G/2x10GE 2x1GE	\$29,876.00	IS	25%	\$22,407.00	\$3,286.36	\$2,688.84	\$0.00	\$0.00	\$0.00	\$3,286.36
5	X210-SATA-003-HO	X210-12T/24G/2x10GE 2x1GE/HO	\$24,999.00	IS	25%	\$18,749.25	\$2,749.89	\$2,249.91	\$0.00	\$0.00	\$0.00	\$2,749.89
5	X210-SATA-004	X210-12T/48G/2x10GE 2x1GE	\$30,889.00	IS	25%	\$23,166.75	\$3,397.79	\$2,780.01	\$0.00	\$0.00	\$0.00	\$3,397.79
5	X210-SATA-004-HO	X210-12T/48G/2x10GE 2x1GE/HO	\$25,825.00	IS	25%	\$19,368.75	\$2,840.75	\$2,324.25	\$0.00	\$0.00	\$0.00	\$2,840.75
5	X210-SATA-006	X210-24T/24G/2x10GE 2x1GE	\$43,534.00	IS	25%	\$32,650.50	\$4,788.74	\$3,918.06	\$0.00	\$0.00	\$0.00	\$4,788.74
5	X210-SATA-006-HO	X210-24T/24G/2x10GE 2x1GE/HO	\$26,133.00	IS	25%	\$19,599.75	\$2,874.63	\$2,351.97	\$0.00	\$0.00	\$0.00	\$2,874.63
5	X210-SATA-007	X210-24T/48G/2x10GE 2x1GE	\$44,754.00	IS	25%	\$33,565.50	\$4,922.94	\$4,027.86	\$0.00	\$0.00	\$0.00	\$4,922.94
5	X210-SATA-007-HO	X210-24T/48G/2x10GE 2x1GE/HO	\$26,961.00	IS	25%	\$20,220.75	\$2,965.71	\$2,426.49	\$0.00	\$0.00	\$0.00	\$2,965.71
5	X210-SATA-008	X210-24T/6GB/2x10GE 2x1GE	\$27,375.00	IS	25%	\$20,531.25	\$3,011.25	\$2,463.75	\$0.00	\$0.00	\$0.00	\$3,011.25
5	X210-SATA-010	X210-36T/24G/2x10GE 2x1GE	\$50,681.00	IS	25%	\$38,010.75	\$5,574.91	\$4,561.29	\$0.00	\$0.00	\$0.00	\$5,574.91
5	X210-SATA-010-HO	X210-36T/24G/2x10GE 2x1GE/HO	\$31,385.00	IS	25%	\$23,538.75	\$3,452.35	\$2,824.65	\$0.00	\$0.00	\$0.00	\$3,452.35
5	X210-SATA-011	X210-36T/48G/2x10GE 2x1GE	\$53,006.00	IS	25%	\$39,754.50	\$5,830.66	\$4,770.54	\$0.00	\$0.00	\$0.00	\$5,830.66
5	X210-SATA-011-HO	X210-36T/48G/2x10GE 2x1GE/HO	\$32,308.00	IS	25%	\$24,231.00	\$3,553.88	\$2,907.72	\$0.00	\$0.00	\$0.00	\$3,553.88
5	X210-SATA-012	X210-36T/6GB/2x10GE 2x1GE	\$48,953.00	IS	25%	\$36,714.75	\$5,384.83	\$4,405.77	\$0.00	\$0.00	\$0.00	\$5,384.83
5	X210-SATA-014	X210-48T/48G/2x10GE 2x1GE	\$59,092.00	IS	25%	\$44,319.00	\$6,500.12	\$5,318.28	\$0.00	\$0.00	\$0.00	\$6,500.12
5	X210-SATA-014-HO	X210-48T/48G/2x10GE 2x1GE/HO	\$34,550.00	IS	25%	\$25,912.50	\$3,800.50	\$3,109.50	\$0.00	\$0.00	\$0.00	\$3,800.50
5	X210-SATA-015	X210-48T/24G/2x10GE 2x1GE	\$57,438.00	IS	25%	\$43,078.50	\$6,318.18	\$5,169.42	\$0.00	\$0.00	\$0.00	\$6,318.18
5	X210-SATA-015-HO	X210-48T/24G/2x10GE 2x1GE/HO	\$33,582.00	IS	25%	\$25,186.50	\$3,694.02	\$3,022.38	\$0.00	\$0.00	\$0.00	\$3,694.02
5	X210-SATA-S01	X210-11T+200G SSD/6GB/2x10GE 2x1GE	\$39,470.00	IS	25%	\$29,602.50	\$4,341.70	\$3,552.30	\$0.00	\$0.00	\$0.00	\$4,341.70
5	X210-SATA-S03	X210-11T+200G SSD/24G/2x10GE 2x1GE	\$39,703.00	IS	25%	\$29,777.25	\$4,367.33	\$3,573.27	\$0.00	\$0.00	\$0.00	\$4,367.33
5	X210-SATA-S03-HO	X210-11T+200G SSD/24G/2x10GE 2x1GE/HO	\$28,701.00	IS	25%	\$21,525.75	\$3,157.11	\$2,583.09	\$0.00	\$0.00	\$0.00	\$3,157.11
5	X210-SATA-S04	X210-11T+200G SSD/48G/2x10GE 2x1GE	\$42,129.00	IS	25%	\$31,596.75	\$4,634.19	\$3,791.61	\$0.00	\$0.00	\$0.00	\$4,634.19
5	X210-SATA-S04-HO	X210-11T+200G SSD/48G/2x10GE 2x1GE/HO	\$29,564.00	IS	25%	\$22,173.00	\$3,252.04	\$2,660.76	\$0.00	\$0.00	\$0.00	\$3,252.04
5	X210-SATA-S07	X210-11T+800G SSD/24G/2x10GE 2x1GE	\$54,892.00	IS	25%	\$41,169.00	\$6,038.12	\$4,940.28	\$0.00	\$0.00	\$0.00	\$6,038.12
5	X210-SATA-S07-HO	X210-11T+800G SSD/24G/2x10GE 2x1GE/HO	\$39,383.00	IS	25%	\$29,537.25	\$4,332.13	\$3,544.47	\$0.00	\$0.00	\$0.00	\$4,332.13
5	X210-SATA-S08	X210-11T+800G SSD/48G/2x10GE 2x1GE	\$56,671.00	IS	25%	\$42,503.25	\$6,233.81	\$5,100.39	\$0.00	\$0.00	\$0.00	\$6,233.81
5	X210-SATA-S08-HO	X210-11T+800G SSD/48G/2x10GE 2x1GE/HO	\$40,325.00	IS	25%	\$30,243.75	\$4,435.75	\$3,629.25	\$0.00	\$0.00	\$0.00	\$4,435.75
5	X210-SATA-S10	X210-12T+1.2 T SSD/48G/2x10GE 2x1GE	\$77,432.00	IS	25%	\$58,074.00	\$8,517.52	\$6,968.88	\$0.00	\$0.00	\$0.00	\$8,517.52
5	X210-SATA-S12	X210-12T+4.8T SSD/24G/2x10GE 2x1GE	\$156,807.00	IS	25%	\$117,605.25	\$17,248.77	\$14,112.63	\$0.00	\$0.00	\$0.00	\$17,248.77
5	X210-SATA-S13	X210-12T+4.8T SSD/48G/2x10GE 2x1GE	\$158,400.00	IS	25%	\$118,800.00	\$17,424.00	\$14,256.00	\$0.00	\$0.00	\$0.00	\$17,424.00
5	X210-SATA-S14	X210-18T+1.2T SSD/24G/2x10GE 2x1GE	\$77,194.00	IS	25%	\$57,895.50	\$8,491.34	\$6,947.46	\$0.00	\$0.00	\$0.00	\$8,491.34
5	X210-SATA-S15	X210-18T+1.2T SSD/48G/2x10GE 2x1GE	\$78,380.00	IS	25%	\$58,785.00	\$8,621.80	\$7,054.20	\$0.00	\$0.00	\$0.00	\$8,621.80
5	X210-SATA-S18	X210-20T+400G SSD/24G/2x10GE 2x1GE	\$50,398.00	IS	25%	\$37,798.50	\$5,543.78	\$4,535.82	\$0.00	\$0.00	\$0.00	\$5,543.78
5	X210-SATA-S18-HO	X210-20T+400G SSD/24G/2x10GE 2x1GE/HO	\$33,612.00	IS	25%	\$25,209.00	\$3,697.32	\$3,025.08	\$0.00	\$0.00	\$0.00	\$3,697.32
5	X210-SATA-S19	X210-20T+400G SSD/48G/2x10GE 2x1GE	\$52,789.00	IS	25%	\$39,591.75	\$5,806.79	\$4,751.01	\$0.00	\$0.00	\$0.00	\$5,806.79
5	X210-SATA-S19-HO	X210-20T+400G SSD/48G/2x10GE 2x1GE/HO	\$34,513.00	IS	25%	\$25,884.75	\$3,796.43	\$3,106.17	\$0.00	\$0.00	\$0.00	\$3,796.43
5	X210-SATA-S21	X210-22T+800G SSD/24G/2x10GE 2x1GE	\$62,111.00	IS	25%	\$46,583.25	\$6,832.21	\$5,589.99	\$0.00	\$0.00	\$0.00	\$6,832.21
5	X210-SATA-S21-HO	X210-22T+800G SSD/24G/2x10GE 2x1GE/HO	\$40,518.00	IS	25%	\$30,388.50	\$4,456.98	\$3,646.62	\$0.00	\$0.00	\$0.00	\$4,456.98
5	X210-SATA-S22	X210-22T+800G SSD/48G/2x10GE 2x1GE	\$63,274.00	IS	25%	\$47,455.50	\$6,960.14	\$5,694.66	\$0.00	\$0.00	\$0.00	\$6,960.14
5	X210-SATA-S22-HO	X210-22T+800G SSD/48G/2x10GE 2x1GE/HO	\$41,461.00	IS	25%	\$31,095.75	\$4,560.71	\$3,731.49	\$0.00	\$0.00	\$0.00	\$4,560.71
5	X210-SATA-S23	X210-27T+600G SSD/6GB/2x10GE 2x1GE	\$62,088.00	IS	25%	\$46,566.00	\$6,829.68	\$5,587.92	\$0.00	\$0.00	\$0.00	\$6,829.68
5	X210-SATA-S25											

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	X210-SATA-S32	X210-6T+1.2T SSD/24G/2x10GE 2x1GE	\$70,319.00	IS	25%	\$52,739.25	\$7,735.09	\$6,328.71	\$0.00	\$0.00	\$0.00	\$7,735.09
5	X210-SATA-S32-HO	X210-6T+1.2T SSD/24G/2x10GE 2x1GE	\$47,493.00	IS	25%	\$35,619.75	\$5,224.23	\$4,274.37	\$0.00	\$0.00	\$0.00	\$5,224.23
5	X210-SATA-S33	X210-6T+1.2T SSD/48G/2x10GE 2x1GE	\$71,505.00	IS	25%	\$53,628.75	\$7,865.55	\$6,435.45	\$0.00	\$0.00	\$0.00	\$7,865.55
5	X210-SATA-S34	X210-32T+3.2T SSD/24G/2x10GE 2x1GE	\$131,867.00	IS	25%	\$98,900.25	\$14,505.37	\$11,868.03	\$0.00	\$0.00	\$0.00	\$14,505.37
5	X210-SATA-S35	X210-32T+3.2T SSD/48G/2x10GE 2x1GE	\$133,531.00	IS	25%	\$100,148.25	\$14,688.41	\$12,017.79	\$0.00	\$0.00	\$0.00	\$14,688.41
5	X210-SATA-S37	X210-20T+1.6T SSD/24G/2x10GE 2x1GE	\$79,276.00	IS	25%	\$59,457.00	\$8,720.36	\$7,134.84	\$0.00	\$0.00	\$0.00	\$8,720.36
5	X210-SATA-S38	X210-20T+1.6T SSD/48G/2x10GE 2x1GE	\$80,176.00	IS	25%	\$60,132.00	\$8,819.36	\$7,215.84	\$0.00	\$0.00	\$0.00	\$8,819.36
5	X210-SATA-S40	X210-30T+1.6T SSD/24G/2x10GE 2x1GE	\$88,535.00	IS	25%	\$66,401.25	\$9,738.85	\$7,968.15	\$0.00	\$0.00	\$0.00	\$9,738.85
5	X210-SATA-S41	X210-30T+1.6T SSD/48G/2x10GE 2x1GE	\$90,127.00	IS	25%	\$67,595.25	\$9,913.97	\$8,111.43	\$0.00	\$0.00	\$0.00	\$9,913.97
5	X210-SATA-S43	X210-44T+800G SSD/24G/2x10GE 2x1GE	\$77,794.00	IS	25%	\$58,345.50	\$8,557.34	\$7,001.46	\$0.00	\$0.00	\$0.00	\$8,557.34
5	X210-SATA-S43-HO	X210-44T+800G SSD/24G/2x10GE 2x1GE/HO	\$48,003.00	IS	25%	\$36,002.25	\$5,280.33	\$4,320.27	\$0.00	\$0.00	\$0.00	\$5,280.33
5	X210-SATA-S44	X210-44T+800G SSD/48G/2x10GE 2x1GE	\$79,490.00	IS	25%	\$59,617.50	\$8,743.90	\$7,154.10	\$0.00	\$0.00	\$0.00	\$8,743.90
5	X210-SATA-S44-HO	X210-44T+800G SSD/48G/2x10GE 2x1GE/HO	\$49,050.00	IS	25%	\$36,787.50	\$5,395.50	\$4,414.50	\$0.00	\$0.00	\$0.00	\$5,395.50
5	X210-SATA-S46	X210-40T+1.6T SSD/24G/2x10GE 2x1GE	\$94,652.00	IS	25%	\$70,989.00	\$10,411.72	\$8,518.68	\$0.00	\$0.00	\$0.00	\$10,411.72
5	X210-SATA-S47	X210-40T+1.6T SSD/48G/2x10GE 2x1GE	\$96,312.00	IS	25%	\$72,234.00	\$10,594.32	\$8,668.08	\$0.00	\$0.00	\$0.00	\$10,594.32
5	X210-SATA-S49	X210-10T+1.6T SSD/24G/2x10GE 2x1GE	\$72,339.00	IS	25%	\$54,252.00	\$7,957.29	\$6,510.51	\$0.00	\$0.00	\$0.00	\$7,957.29
5	X210-SATA-S50	X210-10T+1.6T SSD/48G/2x10GE 2x1GE	\$74,016.00	IS	25%	\$55,512.00	\$8,141.76	\$6,661.44	\$0.00	\$0.00	\$0.00	\$8,141.76
5	X400-SAS-E01	X400-108TB-SED/48G/4x1GE	\$156,720.00	IS	25%	\$117,540.00	\$17,239.20	\$14,104.80	\$0.00	\$0.00	\$0.00	\$17,239.20
5	X400-SAS-E02	X400-108TB-SED/48G/2x10GE SFP 2x1GE	\$159,537.00	IS	25%	\$119,652.75	\$17,549.07	\$14,358.33	\$0.00	\$0.00	\$0.00	\$17,549.07
5	X400-SAS-E03	X400-108TB-SED/96G/4x1GE	\$160,077.00	IS	25%	\$120,057.75	\$17,608.47	\$14,406.93	\$0.00	\$0.00	\$0.00	\$17,608.47
5	X400-SAS-E04	X400-108TB-SED/96G/2x10GE SFP 2x1GE	\$162,895.00	IS	25%	\$122,171.25	\$17,918.45	\$14,660.55	\$0.00	\$0.00	\$0.00	\$17,918.45
5	X400-SAS-E05	X400-108TB-SED/192G/4x1GE	\$177,298.00	IS	25%	\$132,973.50	\$19,502.78	\$15,956.82	\$0.00	\$0.00	\$0.00	\$19,502.78
5	X400-SAS-E06	X400-108TB-SED/192G/2x10GE SFP 2x1GE	\$180,116.00	IS	25%	\$135,087.00	\$19,812.76	\$16,210.44	\$0.00	\$0.00	\$0.00	\$19,812.76
5	X400-SAS-E07	X400-144TB-SED/48G/4x1GE	\$189,939.00	IS	25%	\$142,454.25	\$20,893.29	\$17,094.51	\$0.00	\$0.00	\$0.00	\$20,893.29
5	X400-SAS-E08	X400-144TB-SED/48G/2x10GE SFP 2x1GE	\$192,757.00	IS	25%	\$144,567.75	\$21,203.27	\$17,348.13	\$0.00	\$0.00	\$0.00	\$21,203.27
5	X400-SAS-E09	X400-144TB-SED/96G/4x1GE	\$193,297.00	IS	25%	\$144,972.75	\$21,262.67	\$17,396.73	\$0.00	\$0.00	\$0.00	\$21,262.67
5	X400-SAS-E10	X400-144TB-SED/96G/2x10GE SFP 2x1GE	\$196,115.00	IS	25%	\$147,086.25	\$21,572.65	\$17,650.35	\$0.00	\$0.00	\$0.00	\$21,572.65
5	X400-SAS-E11	X400-144TB-SED/192G/4x1GE	\$210,518.00	IS	25%	\$157,888.50	\$23,156.98	\$18,946.62	\$0.00	\$0.00	\$0.00	\$23,156.98
5	X400-SAS-E12	X400-144TB-SED/192G/2x10GE SFP 2x1GE	\$213,336.00	IS	25%	\$160,002.00	\$23,466.96	\$19,200.24	\$0.00	\$0.00	\$0.00	\$23,466.96
5	X400-SAS-E13	X400-102T+1.6T SSD-SED/48G/2X10GE+2X1GE	\$208,723.00	IS	25%	\$156,542.25	\$22,959.53	\$18,785.07	\$0.00	\$0.00	\$0.00	\$22,959.53
5	X400-SAS-E14	X400-102T+1.6T SSD-SED/48G/4x1GE	\$205,499.00	IS	25%	\$154,124.25	\$22,604.89	\$18,494.91	\$0.00	\$0.00	\$0.00	\$22,604.89
5	X400-SAS-E15	X400-102T+1.6T SSD-SED/96G/2X10GE+2X1GE	\$214,201.00	IS	25%	\$160,650.75	\$23,562.11	\$19,278.09	\$0.00	\$0.00	\$0.00	\$23,562.11
5	X400-SAS-E16	X400-102T+1.6T SSD-SED/192G/4x1GE	\$223,276.00	IS	25%	\$167,457.00	\$24,560.36	\$20,094.84	\$0.00	\$0.00	\$0.00	\$24,560.36
5	X400-SAS-E17	X400-96T+3.2T SSD-SED/48G/2X10GE+2X1GE	\$256,027.00	IS	25%	\$192,020.25	\$28,162.97	\$23,042.43	\$0.00	\$0.00	\$0.00	\$28,162.97
5	X400-SAS-E18	X400-96T+3.2T SSD-SED/48G/4x1GE	\$252,803.00	IS	25%	\$189,602.25	\$27,808.33	\$22,752.27	\$0.00	\$0.00	\$0.00	\$27,808.33
5	X400-SAS-E19	X400-96T+3.2T SSD-SED/96G/2X10GE+2X1GE	\$261,504.00	IS	25%	\$196,128.00	\$28,765.44	\$23,535.36	\$0.00	\$0.00	\$0.00	\$28,765.44
5	X400-SAS-E20	X400-96T+3.2T SSD-SED/96G/4x1GE	\$258,280.00	IS	25%	\$193,710.00	\$28,410.80	\$23,245.20	\$0.00	\$0.00	\$0.00	\$28,410.80
5	X400-SAS-E21	X400-96T+3.2T SSD-SED/192G/2X10GE+2X1GE	\$273,804.00	IS	25%	\$205,353.00	\$30,118.44	\$24,642.36	\$0.00	\$0.00	\$0.00	\$30,118.44
5	X400-SAS-E22	X400-96T+3.2T SSD-SED/192G/4x1GE	\$270,580.00	IS	25%	\$202,935.00	\$29,763.80	\$24,352.20	\$0.00	\$0.00	\$0.00	\$29,763.80
5	X400-SAS-E23	X400-136T+1.6T SSD-SED/48G/2X10GE+2X1GE	\$229,674.00	IS	25%	\$172,255.50	\$25,264.14	\$20,670.66	\$0.00	\$0.00	\$0.00	\$25,264.14
5	X400-SAS-E24	X400-136T+1.6T SSD-SED/48G/4x1GE	\$226,449.00	IS	25%	\$169,836.75	\$24,909.39	\$20,380.41	\$0.00	\$0.00	\$0.00	\$24,909.39
5	X400-SAS-E25	X400-136T+1.6T SSD-SED/96G/2X10GE+2X1GE	\$235,151.00	IS	25%	\$176,363.25	\$25,866.61	\$21,163.59	\$0.00	\$0.00	\$0.00	\$25,866.61
5	X400-SAS-E26	X400-136T+1.6T SSD-SED/96G/4x1GE	\$231,926.00	IS	25%	\$173,944.50	\$25,511.86	\$20,873.34	\$0.00	\$0.00	\$0.00	\$25,511.86
5	X400-SAS-E27	X400-136T+1.6T SSD-SED/192G/2X10GE+2X1GE	\$247,451.00	IS	25%	\$185,588.25	\$27,219.61	\$22,270.59	\$0.00	\$0.00	\$0.00	\$27,219.61
5	X400-SAS-E28	X400-136T+1.6T SSD-SED/192G/4x1GE	\$244,226.00	IS	25%	\$183,169.50	\$26,864.86	\$21,980.34	\$0.00	\$0.00	\$0.00	\$26,864.86
5	X400-SAS-E29	X400-128T+3.2T SSD-SED/48G/2X10GE+2X1GE	\$275,745.00	IS	25%	\$206,808.75	\$30,331.95	\$24,817.05	\$0.00	\$0.00	\$0.00	\$30,331.95
5	X400-SAS-E30	X400-128T+3.2T SSD-SED/48G/4x1GE	\$272,520.00	IS	25%	\$204,390.00	\$29,977.20	\$24,526.80	\$0.00	\$0.00	\$0.00	\$29,977.20
5	X400-SAS-E31	X400-128T+3.2T SSD-SED/96G/2X10GE+2X1GE	\$281,222.00	IS	25%	\$210,916.50	\$30,934.42	\$25,309.98	\$0.00	\$0.00	\$0.00	\$30,934.42
5	X400-SAS-E32	X400-128T+3.2T SSD-SED/96G/4x1GE	\$277,997.00	IS	25%	\$208,497.75	\$30,579.67	\$25,019.73	\$0.00	\$0.00	\$0.00	\$30,579.67
5	X400-SAS-E33	X400-128T+3.2T SSD-SED/192G/2X10GE+2X1GE	\$293,522.00	IS	25%	\$220,141.50	\$32,287.42	\$26,416.98	\$0.00	\$0.00	\$0.00	\$32,287.42
5	X400-SAS-E34	X400-128T+3.2T SSD-SED/192G/4x1GE	\$290,297.00	IS	25%	\$217,722.75	\$31,932.67	\$26,126.73	\$0.00	\$0.00	\$0.00	\$31,932.67
5	X400-SAS-E35	X400-120T+4.8T SSD-SED/48G/4x1GE	\$318,592.00	IS	25%	\$238,944.00	\$35,045.12	\$28,673.28	\$0.00	\$0.00	\$0.00	\$35,045.12
5	X400-SAS-E36	X400-120T+4.8T SSD-SED/48G/2X10GE+2X1GE	\$321,816.00	IS	25%	\$241,362.00	\$35,399.76	\$28,963.44	\$0.00	\$0.00	\$0.00	\$35,399.76
5	X400-SAS-E37	X400-120T+4.8T SSD-SED/96G/2X10GE+2X1GE	\$327,293.00	IS	25%	\$245,469.75	\$36,002.23	\$29,456.37	\$0.00	\$0.00	\$0.00	\$36,002.23
5	X400-SAS-E38	X400-120T+4.8T SSD-SED/96G/4x1GE	\$324,069.00	IS	25%	\$243,051.75	\$35,647.59	\$29,166.21	\$0.00	\$0.00	\$0.00	\$35,647.59
5	X400-SAS-E39	X400-120T+4.8T SSD-SED/192G/2X10GE+2X1GE	\$339,593.00	IS	25%	\$254,694.75	\$37,355.23	\$30,563.37	\$0.00	\$0.00	\$0.00	\$37,355.23
5	X400-SAS-E40	X400-120T+4.8T SSD-SED/192G/4x1GE	\$336,369.00	IS	25%	\$252,276.75	\$37,000.59	\$30,273.21	\$0.00	\$0.00	\$0.00	\$37,000.59
5	X400-SAS-E41	X400-102T+1.6T SSD-SED/96G/4x1GE	\$210,976.00	IS	25%	\$158,232.00	\$23,207.36	\$18,987.84	\$0.00	\$0.00	\$0.00	\$23,207.36
5	X400-SAS-E42	X400-102T+1.6T SSD-SED/192G/2X10GE+2X1GE	\$226,500.00	IS	25%	\$169,875.00	\$24,915.00	\$20,385.00	\$0.00	\$0.00	\$0.00	\$24,915.00
5	X400-SATA-001	X400-108T/48G/4x1GE	\$114,598.00	IS	25%	\$85,948.50	\$12,605.78	\$10,313.82	\$0.00	\$0.00	\$0.00	\$12,605.78
5	X400-SATA-002	X400-108T/48G/2x10GE SFP+2x1GE	\$122,721.00	IS	25%	\$92,040.75	\$13,499.31	\$11,044.89	\$0.00	\$0.00	\$0.00	\$13,499.31
5	X400-SATA-003	X400-108T/96G/4x1GE	\$117,053.00	IS	25%	\$87,789.75	\$12,875.83	\$10,534.77	\$0.00	\$0.00	\$0.00	\$12,875.83
5	X400-SATA-004	X400-108T/96G/2x10GE SFP+2x1GE	\$119,114.00	IS	25%	\$89,335.50	\$13,102.54	\$10,720.26	\$0.00	\$0.00	\$0.00	\$13,102.54
5	X400-SATA-005	X400-108T/192G/4x1GE	\$129,646.00	IS	25%	\$97,234.50	\$14,261.06	\$11,668.14	\$0.00	\$0.00	\$0.00	\$14,261.06
5	X400-SATA-006	X400-108T/192G/2x10GE SFP+2x1GE	\$131,707.00	IS	25%	\$98,780.25	\$14,487.77	\$11,853.63	\$0.00	\$0.00	\$0.00	\$14,487.77
5	X400-SATA-007	X400-36T/48G/4x1GE	\$73,984.00	IS	25%	\$55,488.00	\$8,138.24	\$6,658.56	\$0.00	\$0.00	\$0.00	\$8,138.24
5	X400-SATA-008	X400-36T/48G/2x10GE SFP+2x1GE	\$76,045.00	IS	25%	\$57,033.75	\$8,364.95	\$6,844.05	\$0.00	\$0.00	\$0.00	\$8,364.95
5	X400-SATA-009	X400-36T/96G/4x1GE	\$76,440.00	IS	25%	\$57,330.00	\$8,408.40	\$6,879.60	\$0.00	\$0.00	\$0.00	\$8,408.40
5	X400-SATA-010	X400-36T/96G/2x10GE SFP+2x1GE	\$78,500.00	IS	25%	\$58,875.00	\$8,635.00	\$7,065.00	\$0.00	\$0.00	\$0.00	\$8,635.00
5	X400-SATA-011	X400-36T/192G/4x1GE	\$89,032.00	IS	25%	\$66,774.00	\$9,793.52	\$8,012.88	\$0.00	\$0.00	\$0.00	\$9,793.52
5	X400-SATA-012	X400-36T/192G/2x10GE SFP+2x1GE	\$91,093.00	IS	25%	\$68,319.75	\$10,020.23	\$8,198.37	\$0.00	\$0.00	\$0.00	\$10,020.23
5	X400-SATA-013	X400-72T/48G/4x1GE	\$96,405.00	IS	25%	\$72,303.75	\$10,604.55	\$8,676.45	\$0.00	\$0.00	\$0.00	\$10,604.55
5	X400-SATA-014	X400-72T/48G/2x10GE SFP+2x1GE	\$98,465.00	IS	25%	\$73,848.75	\$10,831.15	\$8,861.85	\$0.00	\$		

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	X400-SATA-022	X400-144T/96G/4x1GE	\$141,345.00	IS	25%	\$106,008.75	\$15,547.95	\$12,721.05	\$0.00	\$0.00	\$0.00	\$15,547.95
5	X400-SATA-023	X400-144T/96G/2x10GE SFP+2x1GE	\$143,405.00	IS	25%	\$107,553.75	\$15,774.55	\$12,906.45	\$0.00	\$0.00	\$0.00	\$15,774.55
5	X400-SATA-024	X400-144T/192G/4x1GE	\$153,937.00	IS	25%	\$115,452.75	\$15,933.07	\$13,854.33	\$0.00	\$0.00	\$0.00	\$15,933.07
5	X400-SATA-025	X400-144T/192G/2x10GE SFP+2x1GE	\$155,998.00	IS	25%	\$116,998.50	\$17,159.78	\$14,039.82	\$0.00	\$0.00	\$0.00	\$17,159.78
5	X400-SATA-S01	X400-34T+800G SSD/48G/4x1GE	\$97,080.00	IS	25%	\$72,810.00	\$10,678.80	\$8,737.20	\$0.00	\$0.00	\$0.00	\$10,678.80
5	X400-SATA-S02	X400-34T+800G SSD/48G/2x10GE SFP+2x1GE	\$99,140.00	IS	25%	\$74,355.00	\$10,905.40	\$8,922.60	\$0.00	\$0.00	\$0.00	\$10,905.40
5	X400-SATA-S03	X400-34T+800G SSD/96G/4x1GE	\$99,535.00	IS	25%	\$74,651.25	\$10,948.85	\$8,958.15	\$0.00	\$0.00	\$0.00	\$10,948.85
5	X400-SATA-S04	X400-34T+800G SSD/96G/2x10GE SFP+2x1GE	\$101,595.00	IS	25%	\$76,196.25	\$11,175.45	\$9,143.55	\$0.00	\$0.00	\$0.00	\$11,175.45
5	X400-SATA-S05	X400-34T+800G SSD/192G/4x1GE	\$112,128.00	IS	25%	\$84,096.00	\$12,334.08	\$10,091.52	\$0.00	\$0.00	\$0.00	\$12,334.08
5	X400-SATA-S06	X400-34T+800G SSD/192G/2x10GE SFP+2x1GE	\$114,188.00	IS	25%	\$85,641.00	\$12,560.68	\$10,276.92	\$0.00	\$0.00	\$0.00	\$12,560.68
5	X400-SATA-S07	X400-66T+1.2T SSD/24G/4x1GE	\$95,499.00	IS	25%	\$95,499.00	\$14,006.52	\$11,459.88	\$0.00	\$0.00	\$0.00	\$14,006.52
5	X400-SATA-S08	X400-66T+1.2T SSD/48G/4x1GE	\$128,791.00	IS	25%	\$96,593.25	\$14,167.01	\$11,591.19	\$0.00	\$0.00	\$0.00	\$14,167.01
5	X400-SATA-S09	X400-66T+1.2T SSD/48G/2x10GE SFP+2x1GE	\$130,852.00	IS	25%	\$98,139.00	\$14,393.72	\$11,776.68	\$0.00	\$0.00	\$0.00	\$14,393.72
5	X400-SATA-S10	X400-66T+1.2T SSD/96G/4x1GE	\$131,246.00	IS	25%	\$98,434.50	\$14,437.06	\$11,812.14	\$0.00	\$0.00	\$0.00	\$14,437.06
5	X400-SATA-S11	X400-66T+1.2T SSD/96G/2x10GE SFP+2x1GE	\$133,307.00	IS	25%	\$99,980.25	\$14,663.77	\$11,997.63	\$0.00	\$0.00	\$0.00	\$14,663.77
5	X400-SATA-S12	X400-66T+1.2T SSD/192G/4x1GE	\$143,839.00	IS	25%	\$107,879.25	\$15,822.29	\$12,945.51	\$0.00	\$0.00	\$0.00	\$15,822.29
5	X400-SATA-S13	X400-66T+1.2T SSD/192G/2x10GE SFP+2x1GE	\$145,900.00	IS	25%	\$109,425.00	\$16,049.00	\$13,131.00	\$0.00	\$0.00	\$0.00	\$16,049.00
5	X400-SATA-S14	X400-96T+1.6T SSD/24G/4x1GE	\$153,305.00	IS	25%	\$114,978.75	\$16,863.55	\$13,797.45	\$0.00	\$0.00	\$0.00	\$16,863.55
5	X400-SATA-S15	X400-96T+1.6T SSD/24G/2x10GE SFP+2x1GE	\$155,368.00	IS	25%	\$116,524.50	\$17,090.26	\$13,982.94	\$0.00	\$0.00	\$0.00	\$17,090.26
5	X400-SATA-S16	X400-96T+1.6T SSD/48G/4x1GE	\$154,765.00	IS	25%	\$116,073.75	\$17,024.15	\$13,928.85	\$0.00	\$0.00	\$0.00	\$17,024.15
5	X400-SATA-S17	X400-96T+1.6T SSD/48G/2x10GE SFP+2x1GE	\$164,975.00	IS	25%	\$123,731.25	\$18,147.25	\$14,847.75	\$0.00	\$0.00	\$0.00	\$18,147.25
5	X400-SATA-S18	X400-96T+1.6T SSD/96G/4x1GE	\$157,220.00	IS	25%	\$117,915.00	\$17,294.20	\$14,149.80	\$0.00	\$0.00	\$0.00	\$17,294.20
5	X400-SATA-S19	X400-96T+1.6T SSD/96G/2x10GE SFP+2x1GE	\$159,281.00	IS	25%	\$119,460.75	\$17,520.91	\$14,335.29	\$0.00	\$0.00	\$0.00	\$17,520.91
5	X400-SATA-S20	X400-96T+1.6T SSD/192G/4x1GE	\$169,813.00	IS	25%	\$127,359.75	\$18,679.43	\$15,283.17	\$0.00	\$0.00	\$0.00	\$18,679.43
5	X400-SATA-S21	X400-96T+1.6T SSD/192G/2x10GE SFP+2x1GE	\$171,873.00	IS	25%	\$128,904.75	\$18,906.03	\$15,468.57	\$0.00	\$0.00	\$0.00	\$18,906.03
5	X400-SATA-S22	X400-32T+400G SSD/24G/4x1GE	\$0.00	IS	25%	\$0.00	\$9,560.65	\$7,822.35	\$0.00	\$0.00	\$0.00	\$9,560.65
5	X400-SATA-S23	X400-32T+400G SSD/24G/2x10GE SFP+2x1GE	\$0.00	IS	25%	\$0.00	\$9,794.40	\$8,013.60	\$0.00	\$0.00	\$0.00	\$9,794.40
5	X400-SATA-S24	X400-102T+800G SSD/24G/2x10GE SFP+2x1GE	\$161,689.00	IS	25%	\$121,266.75	\$17,785.79	\$14,552.01	\$0.00	\$0.00	\$0.00	\$17,785.79
5	X400-SATA-S25	X400-105T+400G SSD/48G/2x10GE SFP+2x1GE	\$132,626.00	IS	25%	\$99,469.50	\$14,588.86	\$11,936.34	\$0.00	\$0.00	\$0.00	\$14,588.86
5	X400-SATA-S27	X400-120T+2.4T SSD/24G/4x1GE	\$191,434.00	IS	25%	\$143,575.50	\$21,057.74	\$17,229.06	\$0.00	\$0.00	\$0.00	\$21,057.74
5	X400-SATA-S28	X400-120T+2.4T SSD/48G/4x1GE	\$192,894.00	IS	25%	\$144,670.50	\$21,218.34	\$17,360.46	\$0.00	\$0.00	\$0.00	\$21,218.34
5	X400-SATA-S29	X400-120T+2.4T SSD/48G/2x10GE SFP+2x1GE	\$194,954.00	IS	25%	\$146,215.50	\$21,444.94	\$17,545.86	\$0.00	\$0.00	\$0.00	\$21,444.94
5	X400-SATA-S30	X400-120T+2.4T SSD/96G/4x1GE	\$195,349.00	IS	25%	\$146,511.75	\$21,488.39	\$17,581.41	\$0.00	\$0.00	\$0.00	\$21,488.39
5	X400-SATA-S31	X400-120T+2.4T SSD/96G/2x10GE SFP+2x1GE	\$197,409.00	IS	25%	\$148,056.75	\$21,714.99	\$17,766.81	\$0.00	\$0.00	\$0.00	\$21,714.99
5	X400-SATA-S32	X400-120T+2.4T SSD/192G/4x1GE	\$207,942.00	IS	25%	\$155,966.50	\$22,873.62	\$18,714.78	\$0.00	\$0.00	\$0.00	\$22,873.62
5	X400-SATA-S33	X400-120T+2.4T SSD/192G/2x10GE SFP+2x1GE	\$210,002.00	IS	25%	\$157,501.50	\$23,100.22	\$18,900.18	\$0.00	\$0.00	\$0.00	\$23,100.22
5	X400-SATA-S34	X400-32T+400G SSD/48G/2x10GE SFP+2x1GE	\$0.00	IS	25%	\$0.00	\$9,959.84	\$8,148.96	\$0.00	\$0.00	\$0.00	\$9,959.84
5	X400-SATA-S35	X400-32T+400G SSD/96G/2x10GE SFP+2x1GE	\$0.00	IS	25%	\$0.00	\$10,238.36	\$8,376.84	\$0.00	\$0.00	\$0.00	\$10,238.36
5	X400-SATA-S36	X400-136T/800GB SSD/24G/4x1GE	\$161,843.00	IS	25%	\$121,382.25	\$17,802.73	\$14,565.87	\$0.00	\$0.00	\$0.00	\$17,802.73
5	X400-SATA-S37	X400-136T/800GB SSD/24G/2x10GE SFP/2x1GE	\$164,011.00	IS	25%	\$123,008.25	\$18,041.21	\$14,760.99	\$0.00	\$0.00	\$0.00	\$18,041.21
5	X400-SATA-S38	X400-136T+800GB SSD/48G/4x1GE	\$163,379.00	IS	25%	\$122,534.25	\$17,971.69	\$14,704.11	\$0.00	\$0.00	\$0.00	\$17,971.69
5	X400-SATA-S39	X400-136T+800GB SSD/48G/2x10GE SFP+2x1GE	\$165,546.00	IS	25%	\$124,159.50	\$18,210.06	\$14,899.14	\$0.00	\$0.00	\$0.00	\$18,210.06
5	X400-SATA-S40	X400-140T+400GB SSD/24G/4x1GE	\$151,959.00	IS	25%	\$113,969.25	\$16,715.49	\$13,676.31	\$0.00	\$0.00	\$0.00	\$16,715.49
5	X400-SATA-S41	X400-140T+400GB SSD/24G/2x10GE SFP+2x1GE	\$154,128.00	IS	25%	\$115,594.50	\$16,953.86	\$13,871.34	\$0.00	\$0.00	\$0.00	\$16,953.86
5	X400-SATA-S42	X400-140T+400GB SSD/48G/4x1GE	\$153,494.00	IS	25%	\$115,120.50	\$16,884.34	\$13,814.46	\$0.00	\$0.00	\$0.00	\$16,884.34
5	X400-SATA-S43	X400-140T+400GB SSD/48G/2x10GE SFP+2x1GE	\$155,662.00	IS	25%	\$116,746.50	\$17,122.82	\$14,009.58	\$0.00	\$0.00	\$0.00	\$17,122.82
5	X400-SATA-S44	X400-32T+400G SSD/48G/4x1GE	\$0.00	IS	25%	\$0.00	\$9,726.20	\$7,957.80	\$0.00	\$0.00	\$0.00	\$9,726.20
5	X400-SATA-S45	X400-32T+400G SSD/96G/4x1GE	\$0.00	IS	25%	\$0.00	\$10,004.61	\$8,185.59	\$0.00	\$0.00	\$0.00	\$10,004.61
5	X400-SATA-S46	X400-32T+400G SSD/192G/4x1GE	\$0.00	IS	25%	\$0.00	\$11,432.74	\$9,354.06	\$0.00	\$0.00	\$0.00	\$11,432.74
5	X400-SATA-S47	X400-32T+400G SSD/192G/2x10GE SFP+2x1GE	\$0.00	IS	25%	\$0.00	\$11,666.38	\$9,545.22	\$0.00	\$0.00	\$0.00	\$11,666.38
5	X400-SATA-S48	X400-60T/4.8T SSD/48G/2x10GE SFP 2X1GE	\$227,680.00	IS	25%	\$170,760.00	\$25,044.80	\$20,491.20	\$0.00	\$0.00	\$0.00	\$25,044.80
5	X400-SATA-S49	X400-60T/4.8T SSD/48G/4X1GE	\$225,285.00	IS	25%	\$168,963.75	\$24,781.35	\$20,275.65	\$0.00	\$0.00	\$0.00	\$24,781.35
5	X400-SATA-S50	X400-120T/4.8T SSD/96G/2x10GE SFP 2X1GE	\$271,920.00	IS	25%	\$203,940.00	\$29,911.20	\$24,472.80	\$0.00	\$0.00	\$0.00	\$29,911.20
5	X400-SATA-S51	X400-120T/4.8T SSD/96G/4X1GE	\$269,468.00	IS	25%	\$202,101.00	\$29,641.48	\$24,252.12	\$0.00	\$0.00	\$0.00	\$29,641.48
5	X400-SATA-S52	X400-62TB 2TB SSD/48G/2x10GE SFP 2X1GE	\$155,658.00	IS	25%	\$116,743.50	\$17,122.38	\$14,009.22	\$0.00	\$0.00	\$0.00	\$17,122.38
5	X400-SATA-S53	X400-120T/4.8T SSD/192G/2x10GE SFP 2x1GE	\$284,360.00	IS	25%	\$213,270.00	\$31,279.60	\$25,592.40	\$0.00	\$0.00	\$0.00	\$31,279.60
5	X400-SATA-S54	X400-128T/3.2T SSD/192G/2x10GE SFP 2x1GE	\$246,831.00	IS	25%	\$185,123.25	\$27,151.41	\$22,214.79	\$0.00	\$0.00	\$0.00	\$27,151.41
5	X400-SATA-S55	X400-96T/3.2T SSD/192G/2x10GE SFP 2x1GE	\$125,356.00	IS	25%	\$161,517.00	\$23,689.16	\$19,382.04	\$0.00	\$0.00	\$0.00	\$23,689.16
5	X400-SATA-S56	X400-96T/3.2T SSD/96G/2x10GE SFP 2x1GE	\$201,157.00	IS	25%	\$150,867.75	\$22,127.27	\$18,104.13	\$0.00	\$0.00	\$0.00	\$22,127.27
5	X400-SATA-S57	X400-60T+4.8T SSD/96G/2x10GE SFP+2x1GE	\$232,209.00	IS	25%	\$174,156.75	\$25,542.99	\$20,898.81	\$0.00	\$0.00	\$0.00	\$25,542.99
5	X400-SATA-S58	X400-120T/4.8T SSD/48G/2x10GE/2x1GE	\$267,158.00	IS	25%	\$200,368.50	\$29,387.38	\$24,044.22	\$0.00	\$0.00	\$0.00	\$29,387.38
5	X400-SATA-S59	INA X400-120T/4.8T SSD/96G/2x10GE/2x1GE	\$253,370.00	IS	25%	\$190,027.50	\$27,870.70	\$22,803.30	\$0.00	\$0.00	\$0.00	\$27,870.70
5	X400-SATA-S60	X400-128T/3.2T SSD/48G/2x10GE/2x1GE	\$230,402.00	IS	25%	\$172,801.50	\$25,344.22	\$20,736.18	\$0.00	\$0.00	\$0.00	\$25,344.22
5	X400-SATA-S61	X400-128T/3.2T SSD/96G/2x10GE/2x1GE	\$235,274.00	IS	25%	\$176,455.50	\$25,880.14	\$21,174.66	\$0.00	\$0.00	\$0.00	\$25,880.14
5	X400-SATA-S62	X400-136T/1.6T SSD/48G/2x10GE/2x1GE	\$188,291.00	IS	25%	\$141,218.25	\$20,712.01	\$16,946.19	\$0.00	\$0.00	\$0.00	\$20,712.01
5	X400-SATA-S63	X400-136T/1.6T SSD/96G/2x10GE/2x1GE	\$193,144.00	IS	25%	\$144,858.00	\$21,245.84	\$17,382.96	\$0.00	\$0.00	\$0.00	\$21,245.84
5	X400-SATA-S64	X400-64T/3.2T SSD/48G/2x10GE SFP 2x1GE	\$180,763.00	IS	25%	\$135,572.25	\$19,883.93	\$16,268.67	\$0.00	\$0.00	\$0.00	\$19,883.93
5	X400-SATA-S65	X400-64T/3.2T SSD/96G/2x10GE/2x1GE	\$185,170.00	IS	25%	\$138,877.50	\$20,368.70	\$16,665.30	\$0.00	\$0.00	\$0.00	\$20,368.70
5	X400-SATA-S66	X400-68T/1.6T SSD/48G/2x10GE/2x1GE	\$141,645.00	IS	25%	\$106,233.75	\$15,580.95	\$12,748.05	\$0.00	\$0.00	\$0.00	\$15,580.95
5	X400-SATA-S67	X400-68T/1.6T SSD/96G/2x10GE/2x1GE	\$146,052.00	IS	25%	\$109,539.00	\$16,065.72	\$13,144.68	\$0.00	\$0.00	\$0.00	\$16,065.72
5	X400-SATA-S68	X400-70T/800G SSD/48G/2x10GE/2x1GE	\$122,058.00	IS	25%	\$91,543.50	\$13,426.38	\$10,985.22	\$0.00	\$0.00	\$0.00	\$13,426.38
5	X400-SATA-S69	X400-70T/800G SSD/96G/2x10GE/2x1GE	\$126,465.00	IS	25%	\$94,848.75	\$13,911.15	\$11,381.85	\$0.00	\$0.00	\$0.00	\$13,911.15
5	X400-SATA-S70	X400-132T+2.4T SSD/48G/2x10GE 2x1GE	\$209,505.00	IS	25%	\$157,128.						

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	X400-SATA-S78	X400-99T+2.4T SSD/96G/2x10GE 2x1GE	\$182,591.00	IS	25%	\$136,943.25	\$20,085.01	\$16,433.19	\$0.00	\$0.00	\$0.00	\$20,085.01
5	X400-SATA-S79	X400-102T+1.6T SSD/48G/2x10GE 2x1GE	\$158,200.00	IS	25%	\$118,650.00	\$17,402.00	\$14,238.00	\$0.00	\$0.00	\$0.00	\$17,402.00
5	X400-SATA-S80	X400-102T+1.6T SSD/96G/2x10GE 2x1GE	\$163,207.00	IS	25%	\$122,405.25	\$17,952.77	\$14,688.63	\$0.00	\$0.00	\$0.00	\$17,952.77
5	X400-SATA-S81	X400-140T+1.6T SSD/96G/2x10GE 2x1GE	\$196,384.00	IS	25%	\$147,288.00	\$21,602.24	\$17,674.56	\$0.00	\$0.00	\$0.00	\$21,602.24
5	X400-YH-001	X400-102T+800G SSD/24G/4x1GE	\$142,156.00	IS	25%	\$106,617.00	\$15,637.16	\$12,794.04	\$0.00	\$0.00	\$0.00	\$15,637.16
5	X410-SAS-E01	X410-144T SED/64G/2x10GE+2x1GE	\$201,421.00	IS	25%	\$151,065.75	\$22,156.31	\$18,127.89	\$0.00	\$0.00	\$0.00	\$22,156.31
5	X410-SAS-E01-HO	X410-144T SED/64G/2x10GE 2x1GE/HO	\$96,919.00	IS	25%	\$72,689.25	\$10,661.09	\$8,722.71	\$0.00	\$0.00	\$0.00	\$10,661.09
5	X410-SAS-E02	X410-144T SED/32G/2x10GE+2x1GE	\$197,669.00	IS	25%	\$148,251.75	\$21,743.59	\$17,790.21	\$0.00	\$0.00	\$0.00	\$21,743.59
5	X410-SAS-E02-HO	X410-144T SED/32G/2x10GE 2x1GE/HO	\$98,892.00	IS	25%	\$74,169.00	\$10,878.12	\$8,900.28	\$0.00	\$0.00	\$0.00	\$10,878.12
5	X410-SAS-E03	X410-144T SED/128G/2x10GE+2x1GE	\$208,596.00	IS	25%	\$156,447.00	\$22,945.56	\$18,773.64	\$0.00	\$0.00	\$0.00	\$22,945.56
5	X410-SAS-E03-HO	X410-144T SED/128G/2x10GE 2x1GE/HO	\$103,318.00	IS	25%	\$77,488.50	\$11,364.98	\$9,298.62	\$0.00	\$0.00	\$0.00	\$11,364.98
5	X410-SAS-E04	X410-144T SED/256G/2x10GE+2x1GE	\$224,992.00	IS	25%	\$168,744.00	\$24,749.12	\$20,249.28	\$0.00	\$0.00	\$0.00	\$24,749.12
5	X410-SAS-E04-HO	X410-144T SED/256G/2x10GE 2x1GE/HO	\$113,324.00	IS	25%	\$84,993.00	\$12,465.64	\$10,199.16	\$0.00	\$0.00	\$0.00	\$12,465.64
5	X410-SAS-E05	X410-136T+1.6T SSD-SED/32G/2x10GE+2x1GE	\$250,973.00	IS	25%	\$188,229.75	\$27,607.03	\$22,587.57	\$0.00	\$0.00	\$0.00	\$27,607.03
5	X410-SAS-E05-HO	X410-136T/1.6T SSD-SED/32G/2x10GE 2x1/HO	\$125,973.00	IS	25%	\$94,479.75	\$13,857.03	\$11,337.57	\$0.00	\$0.00	\$0.00	\$13,857.03
5	X410-SAS-E06	X410-136T+1.6T SSD-SED/64G/2x10GE+2x1GE	\$254,993.00	IS	25%	\$191,244.75	\$28,049.23	\$22,949.37	\$0.00	\$0.00	\$0.00	\$28,049.23
5	X410-SAS-E06-HO	X410-136T/1.6T SSD-SED/64G/2x10GE 2x1/HO	\$127,955.00	IS	25%	\$95,966.25	\$14,075.05	\$11,515.95	\$0.00	\$0.00	\$0.00	\$14,075.05
5	X410-SAS-E07	X410-136T+1.6T SSD-SED/128G/2x10GE+2x1GE	\$262,677.00	IS	25%	\$197,007.75	\$28,894.47	\$23,840.93	\$0.00	\$0.00	\$0.00	\$28,894.47
5	X410-SAS-E07-HO	X410-136T/1.6T SSD-SED/128G/2x10GE/HO	\$132,401.00	IS	25%	\$99,300.75	\$14,564.11	\$11,916.09	\$0.00	\$0.00	\$0.00	\$14,564.11
5	X410-SAS-E08	X410-136T+1.6T SSD-SED/256G/2x10GE+2x1GE	\$280,239.00	IS	25%	\$210,179.25	\$30,826.29	\$25,221.51	\$0.00	\$0.00	\$0.00	\$30,826.29
5	X410-SAS-E08-HO	X410-136T/1.6T SSD-SED/256G/2x10GE/HO	\$142,455.00	IS	25%	\$106,841.25	\$15,670.05	\$12,820.95	\$0.00	\$0.00	\$0.00	\$15,670.05
5	X410-SAS-E09	X410-128T+3.2T SSD-SED/32G/2x10GE+2x1GE	\$299,954.00	IS	25%	\$229,965.50	\$32,994.94	\$26,995.86	\$0.00	\$0.00	\$0.00	\$32,994.94
5	X410-SAS-E09-HO	X410-128T/3.2T SSD-SED/32G/2x10GE/HO	\$159,868.00	IS	25%	\$119,901.00	\$17,585.48	\$14,388.12	\$0.00	\$0.00	\$0.00	\$17,585.48
5	X410-SAS-E10	X410-128T+3.2T SSD-SED/64G/2x10GE+2x1GE	\$303,973.00	IS	25%	\$227,979.75	\$33,437.03	\$27,357.57	\$0.00	\$0.00	\$0.00	\$33,437.03
5	X410-SAS-E100	X410-144T SED/256G/2x40GE/2x1GE	\$227,475.00	IS	25%	\$170,606.25	\$25,022.25	\$20,472.75	\$0.00	\$0.00	\$0.00	\$25,022.25
5	X410-SAS-E101	X410-144T SED/64G/2x40GE/2x1GE	\$203,855.00	IS	25%	\$152,891.25	\$22,424.05	\$18,346.95	\$0.00	\$0.00	\$0.00	\$22,424.05
5	X410-SAS-E102	X410-90T+4.8T SSD-SED/128/2x40GE 2x1GE	\$332,120.00	IS	25%	\$249,090.00	\$36,533.20	\$29,890.80	\$0.00	\$0.00	\$0.00	\$36,533.20
5	X410-SAS-E103	X410-90T+4.8T SSD-SED/256/2x40GE 2x1GE	\$348,431.00	IS	25%	\$261,323.25	\$38,327.41	\$31,358.79	\$0.00	\$0.00	\$0.00	\$38,327.41
5	X410-SAS-E104	X410-90T+4.8T SSD-SED/64G/2x40GE 2x1GE	\$324,870.00	IS	25%	\$243,652.50	\$35,735.70	\$29,238.30	\$0.00	\$0.00	\$0.00	\$35,735.70
5	X410-SAS-E105	X410-90T+9.6T SSD-SED/128G/2x40GE 2x1GE	\$512,947.00	IS	25%	\$384,710.25	\$56,424.17	\$46,165.23	\$0.00	\$0.00	\$0.00	\$56,424.17
5	X410-SAS-E106	X410-90T+9.6T SSD-SED/256G/2x40GE 2x1GE	\$537,772.00	IS	25%	\$403,329.00	\$59,154.92	\$48,399.48	\$0.00	\$0.00	\$0.00	\$59,154.92
5	X410-SAS-E107	X410-90T+9.6T SSD-SED/64G/2x40GE 2x1GE	\$501,970.00	IS	25%	\$376,477.50	\$55,216.70	\$45,177.30	\$0.00	\$0.00	\$0.00	\$55,216.70
5	X410-SAS-E108	X410-96T+3.2T SSD-SED/128/2x40GE 2x1GE	\$282,562.00	IS	25%	\$211,921.50	\$31,081.82	\$25,430.58	\$0.00	\$0.00	\$0.00	\$31,081.82
5	X410-SAS-E109	X410-96T+3.2T SSD-SED/256/2x40GE 2x1GE	\$300,374.00	IS	25%	\$225,280.50	\$33,041.14	\$27,033.66	\$0.00	\$0.00	\$0.00	\$33,041.14
5	X410-SAS-E10-HO	X410-128T/3.2T SSD-SED/64G/2x10GE/HO	\$161,917.00	IS	25%	\$121,437.75	\$17,810.87	\$14,572.53	\$0.00	\$0.00	\$0.00	\$17,810.87
5	X410-SAS-E11	X410-128T+3.2T SSD-SED/128G/2x10GE+2x1GE	\$311,657.00	IS	25%	\$233,742.75	\$34,282.27	\$28,049.13	\$0.00	\$0.00	\$0.00	\$34,282.27
5	X410-SAS-E110	X410-96T+3.2T SSD-SED/64G/2x40GE 2x1GE	\$274,769.00	IS	25%	\$206,076.75	\$30,224.59	\$24,729.21	\$0.00	\$0.00	\$0.00	\$30,224.59
5	X410-SAS-E111	X410-96T+6.4T SSD-SED/128G/2x40GE 2x1GE	\$387,425.00	IS	25%	\$290,568.75	\$42,616.75	\$34,868.25	\$0.00	\$0.00	\$0.00	\$42,616.75
5	X410-SAS-E112	X410-96T+6.4T SSD-SED/256G/2x40GE 2x1GE	\$410,210.00	IS	25%	\$307,657.50	\$45,123.10	\$36,918.90	\$0.00	\$0.00	\$0.00	\$45,123.10
5	X410-SAS-E113	X410-96T+6.4T SSD-SED/64G/2x40GE 2x1GE	\$377,350.00	IS	25%	\$283,012.50	\$41,508.50	\$33,961.50	\$0.00	\$0.00	\$0.00	\$41,508.50
5	X410-SAS-E114	X410-99T+4.8T SSD-SED/128G/2x40GE 2x1GE	\$334,260.00	IS	25%	\$250,695.00	\$36,768.60	\$30,083.40	\$0.00	\$0.00	\$0.00	\$36,768.60
5	X410-SAS-E115	X410-99T+4.8T SSD-SED/256G/2x40GE 2x1GE	\$352,059.00	IS	25%	\$264,044.25	\$38,726.49	\$31,685.31	\$0.00	\$0.00	\$0.00	\$38,726.49
5	X410-SAS-E116	X410-99T+4.8T SSD-SED/64G/2x40GE 2x1GE	\$326,475.00	IS	25%	\$244,856.25	\$35,912.25	\$29,382.75	\$0.00	\$0.00	\$0.00	\$35,912.25
5	X410-SAS-E11-HO	X410-128T/3.2T SSD-SED/128G/2x10GE/HO	\$166,513.00	IS	25%	\$124,884.75	\$18,316.43	\$14,986.17	\$0.00	\$0.00	\$0.00	\$18,316.43
5	X410-SAS-E12	X410-128T+3.2T SSD-SED/256G/2x10GE+2x1GE	\$329,219.00	IS	25%	\$246,914.25	\$36,214.09	\$29,629.71	\$0.00	\$0.00	\$0.00	\$36,214.09
5	X410-SAS-E12-HO	X410-128T/3.2T SSD-SED/256G/2x10GE/HO	\$176,907.00	IS	25%	\$132,680.25	\$19,459.77	\$15,921.63	\$0.00	\$0.00	\$0.00	\$19,459.77
5	X410-SAS-E13	X410-120T+4.8T SSD-SED/32G/2x10GE+2x1GE	\$348,934.00	IS	25%	\$261,700.50	\$38,382.74	\$31,404.06	\$0.00	\$0.00	\$0.00	\$38,382.74
5	X410-SAS-E13-HO	X410-120T/4.8T SSD-SED/32G/2x10GE/HO	\$193,923.00	IS	25%	\$145,442.25	\$21,331.53	\$17,453.07	\$0.00	\$0.00	\$0.00	\$21,331.53
5	X410-SAS-E14	X410-120T+4.8T SSD-SED/64G/2x10GE+2x1GE	\$352,953.00	IS	25%	\$264,714.75	\$38,824.83	\$31,765.77	\$0.00	\$0.00	\$0.00	\$38,824.83
5	X410-SAS-E14-HO	X410-120T/4.8T SSD-SED/64G/2x10GE/HO	\$196,020.00	IS	25%	\$147,015.00	\$21,562.20	\$17,641.80	\$0.00	\$0.00	\$0.00	\$21,562.20
5	X410-SAS-E15	X410-120T+4.8T SSD-SED/128G/2x10GE+2x1GE	\$360,637.00	IS	25%	\$270,477.75	\$39,670.07	\$32,457.33	\$0.00	\$0.00	\$0.00	\$39,670.07
5	X410-SAS-E15-HO	X410-120T/4.8T SSD-SED/128G/2x10GE/HO	\$200,723.00	IS	25%	\$150,542.25	\$22,079.53	\$18,065.07	\$0.00	\$0.00	\$0.00	\$22,079.53
5	X410-SAS-E16	X410-120T+4.8T SSD-SED/256G/2x10GE+2x1GE	\$378,199.00	IS	25%	\$283,649.25	\$41,601.89	\$34,037.91	\$0.00	\$0.00	\$0.00	\$41,601.89
5	X410-SAS-E16-HO	X410-120T/4.8T SSD-SED/256G/2x10GE/HO	\$211,359.00	IS	25%	\$158,519.25	\$23,249.49	\$19,022.31	\$0.00	\$0.00	\$0.00	\$23,249.49
5	X410-SAS-E17	X410-108T SED/32G/2x10GE 2x1GE	\$165,938.00	IS	25%	\$124,453.50	\$18,253.18	\$14,934.42	\$0.00	\$0.00	\$0.00	\$18,253.18
5	X410-SAS-E17-HO	X410-108T SED/32G/2x10GE 2x1GE/HO	\$79,030.00	IS	25%	\$59,272.50	\$8,693.30	\$7,112.70	\$0.00	\$0.00	\$0.00	\$8,693.30
5	X410-SAS-E18	X410-108T SED/64G/2x10GE 2x1GE	\$170,007.00	IS	25%	\$127,505.25	\$18,700.77	\$15,300.63	\$0.00	\$0.00	\$0.00	\$18,700.77
5	X410-SAS-E18-HO	X410-108T SED/64G/2x10GE 2x1GE/HO	\$80,686.00	IS	25%	\$60,514.50	\$8,875.46	\$7,261.74	\$0.00	\$0.00	\$0.00	\$8,875.46
5	X410-SAS-E19	X410-108T SED/128/2x10GE 2x1GE	\$177,787.00	IS	25%	\$133,340.25	\$19,556.57	\$16,000.83	\$0.00	\$0.00	\$0.00	\$19,556.57
5	X410-SAS-E19-HO	X410-108T SED/128/2x10GE 2x1GE/HO	\$84,401.00	IS	25%	\$63,300.75	\$9,284.11	\$7,596.09	\$0.00	\$0.00	\$0.00	\$9,284.11
5	X410-SAS-E20	X410-108T SED/256/2x10GE 2x1GE	\$195,569.00	IS	25%	\$146,676.75	\$21,512.59	\$17,601.21	\$0.00	\$0.00	\$0.00	\$21,512.59
5	X410-SAS-E20-HO	X410-108T SED/256/2x10GE 2x1GE/HO	\$92,803.00	IS	25%	\$69,602.25	\$10,208.33	\$8,352.27	\$0.00	\$0.00	\$0.00	\$10,208.33
5	X410-SAS-E21	X410-102T+1.6T SSD-SED/32G/2x10GE 2x1GE	\$216,815.00	IS	25%	\$162,611.25	\$23,849.65	\$19,513.35	\$0.00	\$0.00	\$0.00	\$23,849.65
5	X410-SAS-E21-HO	X410-102T+1.6T SSD-SED/32G/2x10GE 2x1/HO	\$107,473.00	IS	25%	\$80,604.75	\$11,822.03	\$9,672.57	\$0.00	\$0.00	\$0.00	\$11,822.03
5	X410-SAS-E22	X410-102T+1.6T SSD-SED/64G/2x10GE 2x1GE	\$220,885.00	IS	25%	\$165,663.75	\$24,297.35	\$19,879.65	\$0.00	\$0.00	\$0.00	\$24,297.35
5	X410-SAS-E22-HO	X410-102T+1.6T SSD-SED/64G/2x10GE 2x1/HO	\$109,200.00	IS	25%	\$81,900.00	\$12,012.00	\$9,828.00	\$0.00	\$0.00	\$0.00	\$12,012.00
5	X410-SAS-E23	X410-102T+1.6T SSD-SED/128/2x10GE 2x1GE	\$228,665.00	IS	25%	\$171,498.75	\$25,153.15	\$20,579.85	\$0.00	\$0.00	\$0.00	\$25,153.15
5	X410-SAS-E23-HO	X410-102T+1.6T SSD-SED/128/2x10GE 2x1/HO	\$113,074.00	IS	25%	\$84,805.50	\$12,438.14	\$10,176.66	\$0.00	\$0.00	\$0.00	\$12,438.14
5	X410-SAS-E24	X410-102T+1.6T SSD-SED/256/2x10GE 2x1GE	\$246,446.00	IS	25%	\$184,834.50	\$27,109.06	\$22,180.14	\$0.00	\$0.00	\$0.00	\$27,109.06
5	X410-SAS-E24-HO	X410-102T+1.6T SSD-SED/256/2x10GE 2x1/HO	\$121,836.00	IS	25%	\$91,377.00	\$13,401.96	\$10,965.24	\$0.00	\$0.00	\$0.00	\$13,401.96
5	X410-SAS-E25	X410-96T+3.2T SSD-SED/32G/2x10GE 2x1GE	\$268,058.00	IS	25%	\$201,043.50	\$29,486.38	\$24,125.22	\$0.0			

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	X410-SAS-E30	X410-90T+4.8T SSD-SED/64G/2x10GE 2x1GE	\$322,095.00	IS	25%	\$241,571.25	\$35,430.45	\$28,988.55	\$0.00	\$0.00	\$0.00	\$35,430.45
5	X410-SAS-E30-HO	X410-90T+4.8T SSD-SED/64G/2x10GE 2x1/HO	\$171,945.00	IS	25%	\$128,958.75	\$18,913.95	\$15,475.05	\$0.00	\$0.00	\$0.00	\$18,913.95
5	X410-SAS-E31	X410-90T+4.8T SSD-SED/128/2x10GE 2x1GE	\$299,341.00	IS	25%	\$224,005.75	\$326,227.51	\$29,640.69	\$0.00	\$0.00	\$0.00	\$326,227.51
5	X410-SAS-E31-HO	X410-90T+4.8T SSD-SED/128/2x10GE 2x1/HO	\$176,124.00	IS	25%	\$132,093.00	\$19,373.64	\$15,851.16	\$0.00	\$0.00	\$0.00	\$19,373.64
5	X410-SAS-E32	X410-90T+4.8T SSD-SED/256/2x10GE 2x1GE	\$345,641.00	IS	25%	\$259,230.75	\$38,020.51	\$31,107.69	\$0.00	\$0.00	\$0.00	\$38,020.51
5	X410-SAS-E32-HO	X410-90T+4.8T SSD-SED/256/2x10GE 2x1/HO	\$185,572.00	IS	25%	\$139,179.00	\$20,412.92	\$16,701.48	\$0.00	\$0.00	\$0.00	\$20,412.92
5	X410-SAS-E33	X410-102T+3.2T SSD-SED/64G/2x10GE 2x1GE	\$272,128.00	IS	25%	\$204,096.00	\$29,934.08	\$24,491.52	\$0.00	\$0.00	\$0.00	\$29,934.08
5	X410-SAS-E34	X410-102T+3.2T SSD-SED/128G/2x10GE 2x1GE	\$279,908.00	IS	25%	\$209,931.00	\$30,789.88	\$25,191.72	\$0.00	\$0.00	\$0.00	\$30,789.88
5	X410-SAS-E35	X410-102T+3.2T SSD-SED/256G/2x10GE 2x1GE	\$297,689.00	IS	25%	\$223,266.75	\$32,745.79	\$26,792.01	\$0.00	\$0.00	\$0.00	\$32,745.79
5	X410-SAS-E36	X410-105T+1.6T SSD-SED/64G/2x10GE 2x1GE	\$220,885.00	IS	25%	\$165,663.75	\$24,297.35	\$19,879.65	\$0.00	\$0.00	\$0.00	\$24,297.35
5	X410-SAS-E37	X410-105T+1.6T SSD-SED/128G/2x10GE 2x1GE	\$228,665.00	IS	25%	\$171,498.75	\$25,153.15	\$20,579.85	\$0.00	\$0.00	\$0.00	\$25,153.15
5	X410-SAS-E38	X410-105T+1.6T SSD-SED/256G/2x10GE 2x1GE	\$246,446.00	IS	25%	\$184,834.50	\$27,109.06	\$22,180.14	\$0.00	\$0.00	\$0.00	\$27,109.06
5	X410-SAS-E39	X410-120T+9.6T SSD-SED/64G/2x10GE 2x1GE	\$532,659.00	IS	25%	\$399,494.25	\$58,592.49	\$47,939.31	\$0.00	\$0.00	\$0.00	\$58,592.49
5	X410-SAS-E40	X410-120T+9.6T SSD-SED/128G/2x10GE 2x1GE	\$544,201.00	IS	25%	\$408,150.75	\$59,862.11	\$48,978.09	\$0.00	\$0.00	\$0.00	\$59,862.11
5	X410-SAS-E41	X410-120T+9.6T SSD-SED/256G/2x10GE 2x1GE	\$570,325.00	IS	25%	\$427,743.75	\$62,735.75	\$51,329.25	\$0.00	\$0.00	\$0.00	\$62,735.75
5	X410-SAS-E42	X410-128T+6.4T SSD-SED/64G/2x10GE 2x1GE	\$415,585.00	IS	25%	\$311,688.75	\$45,714.35	\$37,402.65	\$0.00	\$0.00	\$0.00	\$45,714.35
5	X410-SAS-E43	X410-128T+6.4T SSD-SED/128G/2x10GE 2x1GE	\$426,532.00	IS	25%	\$319,899.00	\$46,918.52	\$38,387.88	\$0.00	\$0.00	\$0.00	\$46,918.52
5	X410-SAS-E44	X410-128T+6.4T SSD-SED/256G/2x10GE 2x1GE	\$451,310.00	IS	25%	\$338,482.50	\$49,644.10	\$40,617.90	\$0.00	\$0.00	\$0.00	\$49,644.10
5	X410-SAS-E45	X410-132T+4.8T SSD-SED/64G/2x10GE 2x1GE	\$361,652.00	IS	25%	\$271,239.00	\$39,781.72	\$32,548.68	\$0.00	\$0.00	\$0.00	\$39,781.72
5	X410-SAS-E46	X410-132T+4.8T SSD-SED/128G/2x10GE 2x1GE	\$369,921.00	IS	25%	\$277,440.75	\$40,691.31	\$33,292.89	\$0.00	\$0.00	\$0.00	\$40,691.31
5	X410-SAS-E47	X410-132T+4.8T SSD-SED/256G/2x10GE 2x1GE	\$388,820.00	IS	25%	\$291,615.00	\$42,770.20	\$34,993.80	\$0.00	\$0.00	\$0.00	\$42,770.20
5	X410-SAS-E48	X410-136T+3.2T SSD-SED/64G/2x10GE 2x1GE	\$308,556.00	IS	25%	\$231,417.00	\$33,941.16	\$27,770.04	\$0.00	\$0.00	\$0.00	\$33,941.16
5	X410-SAS-E49	X410-136T+3.2T SSD-SED/128G/2x10GE 2x1GE	\$335,724.00	IS	25%	\$251,793.00	\$36,929.64	\$30,215.16	\$0.00	\$0.00	\$0.00	\$36,929.64
5	X410-SAS-E50	X410-136T+3.2T SSD-SED/256G/2x10GE 2x1GE	\$316,825.00	IS	25%	\$237,618.75	\$34,850.75	\$28,514.25	\$0.00	\$0.00	\$0.00	\$34,850.75
5	X410-SAS-E51	X410-140T+1.6T SSD-SED/64G/2x10GE 2x1GE	\$255,299.00	IS	25%	\$191,474.25	\$28,082.89	\$22,976.91	\$0.00	\$0.00	\$0.00	\$28,082.89
5	X410-SAS-E52	X410-140T+1.6T SSD-SED/128G/2x10GE 2x1GE	\$263,568.00	IS	25%	\$197,676.00	\$28,992.48	\$23,721.12	\$0.00	\$0.00	\$0.00	\$28,992.48
5	X410-SAS-E53	X410-140T+1.6T SSD-SED/256G/2x10GE 2x1GE	\$282,467.00	IS	25%	\$211,850.25	\$31,071.37	\$25,422.03	\$0.00	\$0.00	\$0.00	\$31,071.37
5	X410-SAS-E54	X410-90T+9.6T SSD-SED/64G/2x10GE 2x1GE	\$498,545.00	IS	25%	\$373,908.75	\$54,839.95	\$44,869.05	\$0.00	\$0.00	\$0.00	\$54,839.95
5	X410-SAS-E55	X410-90T+9.6T SSD-SED/128G/2x10GE 2x1GE	\$509,505.00	IS	25%	\$382,128.75	\$56,045.55	\$44,855.45	\$0.00	\$0.00	\$0.00	\$56,045.55
5	X410-SAS-E56	X410-90T+9.6T SSD-SED/256G/2x10GE 2x1GE	\$534,289.00	IS	25%	\$400,716.75	\$58,771.79	\$48,086.01	\$0.00	\$0.00	\$0.00	\$58,771.79
5	X410-SAS-E57	X410-96T+6.4T SSD-SED/64G/2x10GE 2x1GE	\$374,214.00	IS	25%	\$280,660.50	\$41,163.54	\$33,679.26	\$0.00	\$0.00	\$0.00	\$41,163.54
5	X410-SAS-E58	X410-96T+6.4T SSD-SED/128G/2x10GE 2x1GE	\$384,270.00	IS	25%	\$288,202.50	\$42,269.70	\$34,584.30	\$0.00	\$0.00	\$0.00	\$42,269.70
5	X410-SAS-E59	X410-96T+6.4T SSD-SED/256G/2x10GE 2x1GE	\$407,010.00	IS	25%	\$305,257.50	\$44,771.10	\$36,630.90	\$0.00	\$0.00	\$0.00	\$44,771.10
5	X410-SAS-E60	X410-99T+4.8T SSD-SED/64G/2x10GE 2x1GE	\$323,565.00	IS	25%	\$242,673.75	\$35,592.15	\$29,120.85	\$0.00	\$0.00	\$0.00	\$35,592.15
5	X410-SAS-E61	X410-99T+4.8T SSD-SED/128G/2x10GE 2x1GE	\$331,345.00	IS	25%	\$248,508.75	\$36,447.95	\$29,821.05	\$0.00	\$0.00	\$0.00	\$36,447.95
5	X410-SAS-E62	X410-99T+4.8T SSD-SED/256G/2x10GE 2x1GE	\$349,126.00	IS	25%	\$261,844.50	\$38,403.86	\$31,421.34	\$0.00	\$0.00	\$0.00	\$38,403.86
5	X410-SAS-E63	X410-102T+1.6T SSD-SED/128/2x40GE 2x1GE	\$231,137.00	IS	25%	\$173,352.75	\$25,425.07	\$20,802.33	\$0.00	\$0.00	\$0.00	\$25,425.07
5	X410-SAS-E64	X410-102T+1.6T SSD-SED/256/2x40GE 2x1GE	\$248,963.00	IS	25%	\$186,722.25	\$27,385.93	\$22,406.67	\$0.00	\$0.00	\$0.00	\$27,385.93
5	X410-SAS-E65	X410-102T+1.6T SSD-SED/64G/2x40GE 2x1GE	\$223,338.00	IS	25%	\$167,503.50	\$24,567.18	\$20,100.42	\$0.00	\$0.00	\$0.00	\$24,567.18
5	X410-SAS-E66	X410-102T+3.2T SSD-SED/128G/2x40GE 2x1GE	\$282,700.00	IS	25%	\$212,025.00	\$31,097.00	\$25,443.00	\$0.00	\$0.00	\$0.00	\$31,097.00
5	X410-SAS-E67	X410-102T+3.2T SSD-SED/256G/2x40GE 2x1GE	\$300,507.00	IS	25%	\$225,380.25	\$33,055.77	\$27,045.63	\$0.00	\$0.00	\$0.00	\$33,055.77
5	X410-SAS-E68	X410-102T+3.2T SSD-SED/64G/2x40GE 2x1GE	\$274,911.00	IS	25%	\$206,183.25	\$30,240.21	\$24,741.99	\$0.00	\$0.00	\$0.00	\$30,240.21
5	X410-SAS-E69	X410-105T+1.6T SSD-SED/128G/2x40GE 2x1GE	\$231,319.00	IS	25%	\$173,489.25	\$25,445.09	\$20,818.71	\$0.00	\$0.00	\$0.00	\$25,445.09
5	X410-SAS-E70	X410-105T+1.6T SSD-SED/256G/2x40GE 2x1GE	\$249,138.00	IS	25%	\$186,853.50	\$27,405.18	\$22,422.42	\$0.00	\$0.00	\$0.00	\$27,405.18
5	X410-SAS-E71	X410-105T+1.6T SSD-SED/64G/2x40GE 2x1GE	\$223,525.00	IS	25%	\$167,643.75	\$24,587.75	\$20,117.25	\$0.00	\$0.00	\$0.00	\$24,587.75
5	X410-SAS-E72	X410-108T SED/128/2x40GE 2x1GE	\$180,027.00	IS	25%	\$135,020.25	\$19,802.97	\$16,202.43	\$0.00	\$0.00	\$0.00	\$19,802.97
5	X410-SAS-E73	X410-108T SED/256/2x40GE 2x1GE	\$197,875.00	IS	25%	\$148,406.25	\$21,766.25	\$17,808.75	\$0.00	\$0.00	\$0.00	\$21,766.25
5	X410-SAS-E74	X410-108T SED/64G/2x40GE 2x1GE	\$172,217.00	IS	25%	\$129,162.75	\$18,943.87	\$15,499.53	\$0.00	\$0.00	\$0.00	\$18,943.87
5	X410-SAS-E75	X410-120T/4.8T SSD-SED/128G/2x40GE/2x1GE	\$363,560.00	IS	25%	\$272,670.00	\$39,991.60	\$32,720.40	\$0.00	\$0.00	\$0.00	\$39,991.60
5	X410-SAS-E76	X410-120T/4.8T SSD-SED/256G/2x40GE/2x1GE	\$381,137.00	IS	25%	\$285,852.75	\$41,925.07	\$34,302.33	\$0.00	\$0.00	\$0.00	\$41,925.07
5	X410-SAS-E77	X410-120T/4.8T SSD-SED/64G/2x40GE/2x1GE	\$355,872.00	IS	25%	\$266,904.00	\$39,145.92	\$32,028.48	\$0.00	\$0.00	\$0.00	\$39,145.92
5	X410-SAS-E78	X410-120T+9.6T SSD-SED/128G/2x40GE 2x1GE	\$547,827.00	IS	25%	\$410,870.25	\$60,260.97	\$49,304.43	\$0.00	\$0.00	\$0.00	\$60,260.97
5	X410-SAS-E79	X410-120T+9.6T SSD-SED/256G/2x40GE 2x1GE	\$573,994.00	IS	25%	\$430,495.50	\$63,139.34	\$51,659.46	\$0.00	\$0.00	\$0.00	\$63,139.34
5	X410-SAS-E80	X410-120T+9.6T SSD-SED/64G/2x40GE 2x1GE	\$536,267.00	IS	25%	\$402,200.25	\$58,989.37	\$48,264.03	\$0.00	\$0.00	\$0.00	\$58,989.37
5	X410-SAS-E81	X410-128T/3.2T SSD-SED/128G/2x40GE/2x1GE	\$314,473.00	IS	25%	\$235,854.75	\$34,592.03	\$28,302.57	\$0.00	\$0.00	\$0.00	\$34,592.03
5	X410-SAS-E82	X410-128T/3.2T SSD-SED/256G/2x40GE/2x1GE	\$332,056.00	IS	25%	\$249,042.00	\$36,526.16	\$29,885.04	\$0.00	\$0.00	\$0.00	\$36,526.16
5	X410-SAS-E83	X410-128T/3.2T SSD-SED/64G/2x40GE/2x1GE	\$306,782.00	IS	25%	\$230,086.50	\$33,746.02	\$27,610.38	\$0.00	\$0.00	\$0.00	\$33,746.02
5	X410-SAS-E84	X410-128T+6.4T SSD-SED/128G/2x40GE 2x1GE	\$429,974.00	IS	25%	\$322,480.50	\$47,297.14	\$38,697.66	\$0.00	\$0.00	\$0.00	\$47,297.14
5	X410-SAS-E85	X410-128T+6.4T SSD-SED/256G/2x40GE 2x1GE	\$454,800.00	IS	25%	\$341,100.00	\$50,028.00	\$40,932.00	\$0.00	\$0.00	\$0.00	\$50,028.00
5	X410-SAS-E86	X410-128T+6.4T SSD-SED/64G/2x40GE 2x1GE	\$419,007.00	IS	25%	\$314,255.25	\$46,090.77	\$37,710.63	\$0.00	\$0.00	\$0.00	\$46,090.77
5	X410-SAS-E87	X410-132T+4.8T SSD-SED/128G/2x40GE 2x1GE	\$373,249.00	IS	25%	\$279,936.75	\$41,057.39	\$33,592.41	\$0.00	\$0.00	\$0.00	\$41,057.39
5	X410-SAS-E88	X410-132T+4.8T SSD-SED/256G/2x40GE 2x1GE	\$392,156.00	IS	25%	\$294,117.00	\$43,137.16	\$35,294.04	\$0.00	\$0.00	\$0.00	\$43,137.16
5	X410-SAS-E89	X410-132T+4.8T SSD-SED/64G/2x40GE 2x1GE	\$364,979.00	IS	25%	\$273,734.25	\$40,147.69	\$32,848.11	\$0.00	\$0.00	\$0.00	\$40,147.69
5	X410-SAS-E90	X410-136T/1.6T SSD-SED/128G/2x40GE/2x1GE	\$265,359.00	IS	25%	\$199,019.25	\$29,189.49	\$23,882.31	\$0.00	\$0.00	\$0.00	\$29,189.49
5	X410-SAS-E91	X410-136T/1.6T SSD-SED/256G/2x40GE/2x1GE	\$282,951.00	IS	25%	\$212,213.25	\$31,124.61	\$25,465.59	\$0.00	\$0.00	\$0.00	\$31,124.61
5	X410-SAS-E92	X410-136T/1.6T SSD-SED/64G/2x40GE/2x1GE	\$257,663.00	IS	25%	\$193,247.25	\$28,342.93	\$23,189.67	\$0.00	\$0.00	\$0.00	\$28,342.93
5	X410-SAS-E93	X410-136T+3.2T SSD-SED/128G/2x40GE 2x1GE	\$320,068.00	IS	25%	\$240,051.00	\$35,207.48	\$28,806.12	\$0.00	\$0.00	\$0.00	\$35,207.48
5	X410-SAS-E94	X410-136T+3.2T SSD-SED/256G/2x40GE 2x1GE	\$338,981.00	IS	25%	\$254,235.75	\$37,287.91	\$30,508.29	\$0.00	\$0.00	\$0.00	\$37,287.91
5	X410-SAS-E95	X410-136T+3.2T SSD-SED/64G/2x40GE 2x1GE	\$311,796.00	IS	25%	\$233,847.00	\$34,297.56	\$28,061.64	\$0.00	\$0.00	\$0.00	\$34,297.56
5	X410-SAS-E96	X410-140T+1.6T SSD-SED/128G/2x40GE 2x1GE	\$266,683.00	IS	25%	\$200,012.25	\$29,335.13	\$24,001.47	\$0.00	\$0.00	\$0.00	\$29,335.13
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EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	X410-SATA-006-HO	X410-144T/128G/2x10GE 2x1GE/HO	\$76,532.00	IS	25%	\$57,399.00	\$8,418.52	\$6,887.88	\$0.00	\$0.00	\$0.00	\$8,418.52
5	X410-SATA-007	X410-144T/256G/2x10GE+2x1GE	\$175,838.00	IS	25%	\$131,878.50	\$19,342.18	\$15,825.42	\$0.00	\$0.00	\$0.00	\$19,342.18
5	X410-SATA-007-HO	X410-144T/256G/2x10GE 2x1GE/HO	\$83,944.00	IS	25%	\$62,958.00	\$9,233.84	\$7,554.96	\$0.00	\$0.00	\$0.00	\$9,233.84
5	X410-SATA-008	X410-72T/256G/2x10GE/2x1GE	\$128,478.00	IS	25%	\$96,358.50	\$14,132.58	\$11,563.02	\$0.00	\$0.00	\$0.00	\$14,132.58
5	X410-SATA-008-HO	X410-72T/256G/2x10GE 2x1GE/HO	\$62,882.00	IS	25%	\$47,161.50	\$6,917.02	\$5,659.38	\$0.00	\$0.00	\$0.00	\$6,917.02
5	X410-SATA-009	X410-108T/128G/2x40GE/2x1GE	\$138,734.00	IS	25%	\$104,050.50	\$15,260.74	\$12,486.06	\$0.00	\$0.00	\$0.00	\$12,486.06
5	X410-SATA-010	X410-108T/256G/2x40GE/2x1GE	\$152,453.00	IS	25%	\$114,339.75	\$16,769.83	\$13,720.77	\$0.00	\$0.00	\$0.00	\$13,720.77
5	X410-SATA-011	X410-108T/64G/2x40GE/2x1GE	\$132,733.00	IS	25%	\$99,549.75	\$14,600.63	\$11,945.97	\$0.00	\$0.00	\$0.00	\$11,945.97
5	X410-SATA-012	X410-144T/128G/2x40GE/2x1GE	\$163,556.00	IS	25%	\$122,667.00	\$17,991.16	\$14,720.04	\$0.00	\$0.00	\$0.00	\$14,720.04
5	X410-SATA-013	X410-144T/256G/2x40GE/2x1GE	\$178,125.00	IS	25%	\$133,593.75	\$19,593.75	\$16,031.25	\$0.00	\$0.00	\$0.00	\$16,031.25
5	X410-SATA-014	X410-144T/64G/2x40GE/2x1GE	\$157,183.00	IS	25%	\$117,887.25	\$17,290.13	\$14,146.47	\$0.00	\$0.00	\$0.00	\$14,146.47
5	X410-SATA-015	X410-36T/128G/2x40GE/2x1GE	\$96,814.00	IS	25%	\$72,610.50	\$10,649.54	\$8,713.26	\$0.00	\$0.00	\$0.00	\$8,713.26
5	X410-SATA-016	X410-36T/256G/2x40GE/2x1GE	\$109,889.00	IS	25%	\$82,416.75	\$12,087.79	\$9,890.01	\$0.00	\$0.00	\$0.00	\$9,890.01
5	X410-SATA-017	X410-36T/64G/2x40GE/2x1GE	\$91,092.00	IS	25%	\$68,319.00	\$10,020.12	\$8,198.28	\$0.00	\$0.00	\$0.00	\$8,198.28
5	X410-SATA-018	X410-72T/128G/2x40GE/2x1GE	\$114,348.00	IS	25%	\$85,761.00	\$12,578.28	\$10,291.32	\$0.00	\$0.00	\$0.00	\$10,291.32
5	X410-SATA-019	X410-72T/256G/2x40GE/2x1GE	\$130,339.00	IS	25%	\$97,754.25	\$14,337.29	\$11,730.51	\$0.00	\$0.00	\$0.00	\$11,730.51
5	X410-SATA-020	X410-72T/64G/2x40GE/2x1GE	\$111,349.00	IS	25%	\$83,511.75	\$12,248.39	\$10,021.41	\$0.00	\$0.00	\$0.00	\$10,021.41
5	X410-SATA-LP006	X410-144T/128G/2x10GE/2x1GE/LP	\$166,405.00	IS	25%	\$124,803.75	\$18,304.55	\$14,976.45	\$0.00	\$0.00	\$0.00	\$14,976.45
5	X410-SATA-LP008	X410-72T/256G/2x10GE/2x1GE/LP	\$132,546.00	IS	25%	\$99,409.50	\$14,580.06	\$11,929.14	\$0.00	\$0.00	\$0.00	\$11,929.14
5	X410-SATA-LPS04	X410-70T/800G SSD/128G/2x10GE/2x1GE/LP	\$138,678.00	IS	25%	\$104,008.50	\$15,254.58	\$12,481.02	\$0.00	\$0.00	\$0.00	\$12,481.02
5	X410-SATA-LPS13	X410-136T/1.6T SSD/256G/2x10GE 2x1GE/LP	\$224,116.00	IS	25%	\$168,087.00	\$24,652.76	\$20,170.44	\$0.00	\$0.00	\$0.00	\$20,170.44
5	X410-SATA-LPS37	X410-108T/256G/2x10GE/2x1GE/LP	\$155,191.00	IS	25%	\$116,393.25	\$17,071.01	\$13,967.19	\$0.00	\$0.00	\$0.00	\$13,967.19
5	X410-SATA-S01	X410-64T/3.2T SSD/64G/2x10GE SFP 2x1GE	\$192,888.00	IS	25%	\$144,666.00	\$21,217.68	\$17,359.92	\$0.00	\$0.00	\$0.00	\$17,359.92
5	X410-SATA-S02	X410-70T+800G SSD/32G/2x10GE+2x1GE	\$129,542.00	IS	25%	\$97,156.50	\$14,249.62	\$11,658.78	\$0.00	\$0.00	\$0.00	\$11,658.78
5	X410-SATA-S03	X410-70T+800G SSD/64G/2x10GE+2x1GE	\$132,647.00	IS	25%	\$99,485.25	\$14,591.17	\$11,938.23	\$0.00	\$0.00	\$0.00	\$11,938.23
5	X410-SATA-S04	X410-70T+800G SSD/128G/2x10GE+2x1GE	\$138,583.00	IS	25%	\$103,937.25	\$15,244.13	\$12,472.47	\$0.00	\$0.00	\$0.00	\$12,472.47
5	X410-SATA-S04-HO	X410-70T+800G SSD/128G/2x10GE 2x1GE/HO	\$65,716.00	IS	25%	\$49,287.00	\$7,228.76	\$5,914.44	\$0.00	\$0.00	\$0.00	\$5,914.44
5	X410-SATA-S05	X410-68T+1.6T SSD/32G/2x10GE+2x1GE	\$149,560.00	IS	25%	\$112,170.00	\$16,451.60	\$13,460.40	\$0.00	\$0.00	\$0.00	\$13,460.40
5	X410-SATA-S06	X410-68T+1.6T SSD/64G/2x10GE+2x1GE	\$152,665.00	IS	25%	\$114,498.75	\$16,793.15	\$13,739.85	\$0.00	\$0.00	\$0.00	\$13,739.85
5	X410-SATA-S07	X410-68T+1.6T SSD/128G/2x10GE+2x1GE	\$158,601.00	IS	25%	\$118,950.75	\$17,446.11	\$14,274.09	\$0.00	\$0.00	\$0.00	\$14,274.09
5	X410-SATA-S07-HO	X410-68T+1.6T SSD/128G/2x10GE 2x1GE/HO	\$74,799.00	IS	25%	\$56,099.25	\$8,227.89	\$6,731.91	\$0.00	\$0.00	\$0.00	\$6,731.91
5	X410-SATA-S08	X410-64T+3.2T SSD/32G/2x10GE+2x1GE	\$189,783.00	IS	25%	\$142,337.25	\$20,876.13	\$17,080.47	\$0.00	\$0.00	\$0.00	\$17,080.47
5	X410-SATA-S09	X410-64T+3.2T SSD/128G/2x10GE+2x1GE	\$198,824.00	IS	25%	\$149,118.00	\$21,870.64	\$17,894.16	\$0.00	\$0.00	\$0.00	\$17,894.16
5	X410-SATA-S09-HO	X410-64T+3.2T SSD/128G/2x10GE 2x1GE/HO	\$97,684.00	IS	25%	\$73,263.00	\$10,745.24	\$8,791.56	\$0.00	\$0.00	\$0.00	\$8,791.56
5	X410-SATA-S10	X410-136T+1.6T SSD/32G/2x10GE+2x1GE	\$193,057.00	IS	25%	\$144,792.75	\$21,236.27	\$17,375.13	\$0.00	\$0.00	\$0.00	\$17,375.13
5	X410-SATA-S100	X410-140T+1.6T SSD/64G/2x10GE 2x1GE	\$196,384.00	IS	25%	\$147,288.00	\$21,602.24	\$17,674.56	\$0.00	\$0.00	\$0.00	\$17,674.56
5	X410-SATA-S100-HO	X410-140T+1.6T SSD/64G/2x10GE 2x1GE HO	\$92,826.00	IS	25%	\$69,619.50	\$10,210.86	\$8,354.34	\$0.00	\$0.00	\$0.00	\$8,354.34
5	X410-SATA-S101	X410-140T+1.6T SSD/128G/2x10GE 2x1GE	\$202,744.00	IS	25%	\$152,058.00	\$22,301.84	\$18,246.96	\$0.00	\$0.00	\$0.00	\$18,246.96
5	X410-SATA-S101-HO	X410-140T+1.6T SSD/128G/2x10GE 2x1GE/HO	\$96,326.00	IS	25%	\$72,244.50	\$10,595.86	\$8,669.34	\$0.00	\$0.00	\$0.00	\$8,669.34
5	X410-SATA-S102	X410-140T+1.6T SSD/256G/2x10GE 2x1GE	\$217,282.00	IS	25%	\$162,961.50	\$23,901.02	\$19,555.38	\$0.00	\$0.00	\$0.00	\$19,555.38
5	X410-SATA-S102-HO	X410-140T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$104,242.00	IS	25%	\$78,181.50	\$11,466.62	\$9,381.78	\$0.00	\$0.00	\$0.00	\$9,381.78
5	X410-SATA-S103	X410-136T+3.2T SSD/64G/2x10GE 2x1GE	\$237,351.00	IS	25%	\$178,013.25	\$26,108.61	\$21,361.59	\$0.00	\$0.00	\$0.00	\$21,361.59
5	X410-SATA-S103-HO	X410-136T+3.2T SSD/64G/2x10GE 2x1GE HO	\$117,350.00	IS	25%	\$88,012.50	\$12,908.50	\$10,561.50	\$0.00	\$0.00	\$0.00	\$10,561.50
5	X410-SATA-S104	X410-136T+3.2T SSD/256G/2x10GE 2x1GE	\$258,250.00	IS	25%	\$193,687.50	\$28,407.50	\$23,242.50	\$0.00	\$0.00	\$0.00	\$23,242.50
5	X410-SATA-S104-HO	X410-136T+3.2T SSD/256G/2x10GE 2x1GE/HO	\$129,762.00	IS	25%	\$97,321.50	\$14,273.82	\$11,678.58	\$0.00	\$0.00	\$0.00	\$11,678.58
5	X410-SATA-S105	X410-136T+3.2T SSD/128G/2x10GE 2x1GE	\$243,712.00	IS	25%	\$182,784.00	\$26,808.32	\$21,934.08	\$0.00	\$0.00	\$0.00	\$21,934.08
5	X410-SATA-S105-HO	X410-136T+3.2T SSD/128G/2x10GE 2x1GE/HO	\$121,156.00	IS	25%	\$90,867.00	\$13,327.16	\$10,904.04	\$0.00	\$0.00	\$0.00	\$10,904.04
5	X410-SATA-S106	X410-132T+4.8T SSD/64G/2x10GE 2x1GE	\$278,194.00	IS	25%	\$208,645.50	\$30,601.34	\$25,037.46	\$0.00	\$0.00	\$0.00	\$25,037.46
5	X410-SATA-S107	X410-132T+4.8T SSD/128G/2x10GE 2x1GE	\$284,555.00	IS	25%	\$213,416.25	\$31,301.05	\$25,609.95	\$0.00	\$0.00	\$0.00	\$25,609.95
5	X410-SATA-S107-HO	X410-132T+4.8T SSD/128G/2x10GE 2x1GE/HO	\$146,089.00	IS	25%	\$109,566.75	\$16,069.79	\$13,148.01	\$0.00	\$0.00	\$0.00	\$13,148.01
5	X410-SATA-S108	X410-132T+4.8T SSD/256G/2x10GE 2x1GE	\$299,093.00	IS	25%	\$224,319.75	\$32,900.23	\$26,918.37	\$0.00	\$0.00	\$0.00	\$26,918.37
5	X410-SATA-S108-HO	X410-132T+4.8T SSD/256G/2x10GE 2x1GE/HO	\$155,282.00	IS	25%	\$116,461.50	\$17,081.02	\$13,975.38	\$0.00	\$0.00	\$0.00	\$13,975.38
5	X410-SATA-S109	X410-128T+6.4T SSD/64G/2x10GE 2x1GE	\$319,681.00	IS	25%	\$239,760.75	\$35,164.91	\$28,771.29	\$0.00	\$0.00	\$0.00	\$28,771.29
5	X410-SATA-S11	X410-136T+1.6T SSD/64G/2x10GE+2x1GE	\$196,384.00	IS	25%	\$147,288.00	\$21,602.24	\$17,674.56	\$0.00	\$0.00	\$0.00	\$17,674.56
5	X410-SATA-S110	X410-128T+6.4T SSD/128G/2x10GE 2x1GE	\$328,102.00	IS	25%	\$246,076.50	\$36,091.22	\$29,529.18	\$0.00	\$0.00	\$0.00	\$29,529.18
5	X410-SATA-S111	X410-128T+6.4T SSD/256G/2x10GE 2x1GE	\$347,162.00	IS	25%	\$260,371.50	\$38,187.82	\$31,244.58	\$0.00	\$0.00	\$0.00	\$31,244.58
5	X410-SATA-S112	X410-120T+9.6T SSD/64G/2x10GE 2x1GE	\$409,738.00	IS	25%	\$307,303.50	\$45,071.18	\$36,876.42	\$0.00	\$0.00	\$0.00	\$36,876.42
5	X410-SATA-S113	X410-120T+9.6T SSD/128G/2x10GE 2x1GE	\$418,616.00	IS	25%	\$313,962.00	\$46,047.76	\$37,675.44	\$0.00	\$0.00	\$0.00	\$37,675.44
5	X410-SATA-S114	X410-120T+9.6T SSD/256G/2x10GE 2x1GE	\$438,712.00	IS	25%	\$329,034.00	\$48,258.32	\$39,484.08	\$0.00	\$0.00	\$0.00	\$39,484.08
5	X410-SATA-S115	X410-102T+800G SSD/32G/2x10GE/2x1GE	\$147,710.00	IS	25%	\$110,782.50	\$16,248.10	\$13,293.90	\$0.00	\$0.00	\$0.00	\$13,293.90
5	X410-SATA-S116	X410-210T+1.6T SSD/128G/2x10GE 2x1GE	\$295,466.00	IS	25%	\$221,599.50	\$32,501.26	\$26,591.94	\$0.00	\$0.00	\$0.00	\$26,591.94
5	X410-SATA-S117	X410-140T+400G SSD/64G/2x10GE 2x1GE	\$177,952.00	IS	25%	\$133,464.00	\$19,574.72	\$16,015.68	\$0.00	\$0.00	\$0.00	\$16,015.68
5	X410-SATA-S118	X410-105T+1.6T SSD/32G/2x10GE 2x1GE	\$166,781.00	IS	25%	\$125,085.75	\$18,345.91	\$15,010.29	\$0.00	\$0.00	\$0.00	\$15,010.29
5	X410-SATA-S119	X410-105T+1.6T SSD/64G/2x10GE 2x1GE	\$169,914.00	IS	25%	\$127,433.25	\$18,690.21	\$15,291.99	\$0.00	\$0.00	\$0.00	\$15,291.99
5	X410-SATA-S12	X410-136T+1.6T SSD/128G/2x10GE+2x1GE	\$202,744.00	IS	25%	\$152,058.00	\$22,301.84	\$18,246.96	\$0.00	\$0.00	\$0.00	\$18,246.96
5	X410-SATA-S120	X410-105T+1.6T SSD/128G/2x10GE 2x1GE	\$175,896.00	IS	25%	\$131,922.00	\$19,348.56	\$15,830.64	\$0.00	\$0.00	\$0.00	\$15,830.64
5	X410-SATA-S120-HO	X410-105T+1.6T SSD/128G/2x10GE 2x1GE/HO	\$82,977.00	IS	25%	\$62,232.75	\$9,127.47	\$7,467.93	\$0.00	\$0.00	\$0.00	\$7,467.93
5	X410-SATA-S121	X410-105T+1.6T SSD/256G/2x10GE 2x1GE	\$189,574.00	IS	25%	\$142,180.50	\$20,853.14	\$17,061.66	\$0.00	\$0.00	\$0.00	\$17,061.66
5	X410-SATA-S121-HO	X410-105T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$90,249.00	IS	25%	\$67,686.75	\$9,927.39	\$8,122.41	\$0.00	\$0.00	\$0.00	\$8,122.41
5	X410-SATA-S122	X410-102T+3.2T SSD/32G/2x10GE 2x1GE	\$206,198.00	IS	25%	\$154,649.25	\$22,681.89	\$18,557.91	\$0.00	\$0.00	\$0.00	\$18,557.91
5	X410-SATA-S123	X410-102T+3.2T SSD/64G/2x10GE 2x1GE	\$209,329.00	IS	25%	\$156,996.75	\$23,026.19	\$18,839.61	\$0.00	\$0.00	\$0.00	\$18,839.61
5	X410-SATA-S124	X4										

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	X410-SATA-S129-HO	X410-99T+4.8T SSD/256G/2x10GE 2x1GE/HO	\$137,229.00	IS	25%	\$102,921.75	\$15,095.19	\$12,350.61	\$0.00	\$0.00	\$0.00	\$15,095.19
5	X410-SATA-S12-HO	X410-136T+1.6T SSD/128G/2x10GE 2x1GE/HO	\$98,075.00	IS	25%	\$73,556.25	\$10,788.25	\$8,826.75	\$0.00	\$0.00	\$0.00	\$10,788.25
5	X410-SATA-S13	X410-136T+1.6TB SSD,256G/2x10GE+2x1GE	\$127,282.00	IS	25%	\$127,282.00	\$23,901.02	\$19,555.38	\$0.00	\$0.00	\$0.00	\$23,901.02
5	X410-SATA-S130	X410-96T+6.4T SSD/32G/2x10GE 2x1GE	\$284,408.00	IS	25%	\$213,306.00	\$31,284.88	\$25,596.72	\$0.00	\$0.00	\$0.00	\$31,284.88
5	X410-SATA-S131	X410-96T+6.4T SSD/64G/2x10GE 2x1GE	\$287,857.00	IS	25%	\$215,892.75	\$31,664.27	\$25,907.13	\$0.00	\$0.00	\$0.00	\$31,664.27
5	X410-SATA-S132	X410-96T+6.4T SSD/128G/2x10GE 2x1GE	\$295,592.00	IS	25%	\$221,694.00	\$32,515.12	\$26,603.28	\$0.00	\$0.00	\$0.00	\$32,515.12
5	X410-SATA-S133	X410-96T+6.4T SSD/256G/2x10GE 2x1GE	\$313,084.00	IS	25%	\$234,813.00	\$34,439.24	\$28,177.56	\$0.00	\$0.00	\$0.00	\$34,439.24
5	X410-SATA-S134	X410-90T+9.6T SSD/32G/2x10GE 2x1GE	\$379,737.00	IS	25%	\$284,802.75	\$41,771.07	\$34,176.33	\$0.00	\$0.00	\$0.00	\$41,771.07
5	X410-SATA-S135	X410-90T+9.6T SSD/64G/2x10GE 2x1GE	\$383,496.00	IS	25%	\$287,622.00	\$42,184.56	\$34,514.64	\$0.00	\$0.00	\$0.00	\$42,184.56
5	X410-SATA-S136	X410-90T+9.6T SSD/128G/2x10GE 2x1GE	\$391,927.00	IS	25%	\$293,945.25	\$43,111.97	\$35,273.43	\$0.00	\$0.00	\$0.00	\$43,111.97
5	X410-SATA-S137	X410-90T+9.6T SSD/256G/2x10GE 2x1GE	\$410,992.00	IS	25%	\$308,244.00	\$45,209.12	\$36,989.28	\$0.00	\$0.00	\$0.00	\$45,209.12
5	X410-SATA-S138	X410-35T+1.6T SSD/32G/2x10GE 2x1GE	\$126,507.00	IS	25%	\$94,880.25	\$13,915.77	\$11,385.63	\$0.00	\$0.00	\$0.00	\$13,915.77
5	X410-SATA-S139	X410-35T+1.6T SSD/64G/2x10GE 2x1GE	\$129,483.00	IS	25%	\$97,112.25	\$14,243.13	\$11,653.47	\$0.00	\$0.00	\$0.00	\$14,243.13
5	X410-SATA-S13-HO	X410-136T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$105,522.00	IS	25%	\$79,141.50	\$11,607.42	\$9,496.98	\$0.00	\$0.00	\$0.00	\$11,607.42
5	X410-SATA-S14	X410-128T+3.2T SSD/32G/2x10GE+2x1GE	\$234,024.00	IS	25%	\$175,518.00	\$25,742.64	\$21,062.16	\$0.00	\$0.00	\$0.00	\$25,742.64
5	X410-SATA-S140	X410-35T+1.6T SSD/128G/2x10GE 2x1GE	\$135,173.00	IS	25%	\$101,379.75	\$14,869.03	\$12,165.57	\$0.00	\$0.00	\$0.00	\$14,869.03
5	X410-SATA-S141	X410-35T+1.6T SSD/256G/2x10GE 2x1GE	\$148,176.00	IS	25%	\$111,132.00	\$16,299.36	\$13,335.84	\$0.00	\$0.00	\$0.00	\$16,299.36
5	X410-SATA-S141-HO	X410-35T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$74,567.00	IS	25%	\$55,925.25	\$8,202.37	\$6,711.03	\$0.00	\$0.00	\$0.00	\$8,202.37
5	X410-SATA-S142	X410-34T+3.2T SSD/32G/2x10GE 2x1GE	\$166,149.00	IS	25%	\$124,611.75	\$18,276.39	\$14,953.41	\$0.00	\$0.00	\$0.00	\$18,276.39
5	X410-SATA-S143	X410-34T+3.2T SSD/64G/2x10GE 2x1GE	\$169,125.00	IS	25%	\$126,843.75	\$18,603.75	\$15,221.25	\$0.00	\$0.00	\$0.00	\$18,603.75
5	X410-SATA-S144	X410-34T+3.2T SSD/128G/2x10GE 2x1GE	\$174,814.00	IS	25%	\$131,110.50	\$19,229.54	\$15,733.26	\$0.00	\$0.00	\$0.00	\$19,229.54
5	X410-SATA-S145	X410-34T+3.2T SSD/256G/2x10GE 2x1GE	\$207,818.00	IS	25%	\$140,863.50	\$20,659.98	\$16,903.62	\$0.00	\$0.00	\$0.00	\$20,659.98
5	X410-SATA-S146	X410-102T/1.6T SSD/128G/2x40GE/2x1GE	\$178,020.00	IS	25%	\$133,515.00	\$19,582.20	\$16,021.80	\$0.00	\$0.00	\$0.00	\$19,582.20
5	X410-SATA-S147	X410-102T/1.6T SSD/256G/2x40GE/2x1GE	\$191,723.00	IS	25%	\$143,792.50	\$21,089.53	\$17,255.07	\$0.00	\$0.00	\$0.00	\$21,089.53
5	X410-SATA-S148	X410-102T/1.6T SSD/64G/2x40GE/2x1GE	\$172,026.00	IS	25%	\$129,019.50	\$18,922.86	\$15,482.34	\$0.00	\$0.00	\$0.00	\$18,922.86
5	X410-SATA-S149	X410-102T+3.2T SSD/128G/2x40GE 2x1GE	\$127,462.00	IS	25%	\$163,096.50	\$23,920.82	\$19,571.58	\$0.00	\$0.00	\$0.00	\$23,920.82
5	X410-SATA-S15	X410-128T+3.2T SSD/64G/2x10GE+2x1GE	\$237,351.00	IS	25%	\$178,013.25	\$26,108.61	\$21,361.59	\$0.00	\$0.00	\$0.00	\$26,108.61
5	X410-SATA-S150	X410-102T+3.2T SSD/256G/2x40GE 2x1GE	\$231,160.00	IS	25%	\$173,370.00	\$25,427.60	\$20,804.40	\$0.00	\$0.00	\$0.00	\$25,427.60
5	X410-SATA-S151	X410-102T+3.2T SSD/64G/2x40GE 2x1GE	\$211,470.00	IS	25%	\$158,602.50	\$23,261.70	\$19,032.30	\$0.00	\$0.00	\$0.00	\$23,261.70
5	X410-SATA-S152	X410-105T+1.6T SSD/128G/2x40GE 2x1GE	\$197,938.00	IS	25%	\$133,453.50	\$19,573.18	\$16,014.42	\$0.00	\$0.00	\$0.00	\$19,573.18
5	X410-SATA-S153	X410-105T+1.6T SSD/256G/2x40GE 2x1GE	\$191,645.00	IS	25%	\$143,733.75	\$21,080.95	\$17,248.05	\$0.00	\$0.00	\$0.00	\$21,080.95
5	X410-SATA-S154	X410-105T+1.6T SSD/64G/2x40GE 2x1GE	\$171,942.00	IS	25%	\$128,956.50	\$18,913.62	\$15,474.78	\$0.00	\$0.00	\$0.00	\$18,913.62
5	X410-SATA-S155	X410-120T/4.8T SSD/128G/2x40GE/2x1GE	\$287,115.00	IS	25%	\$215,336.25	\$31,582.65	\$25,840.35	\$0.00	\$0.00	\$0.00	\$31,582.65
5	X410-SATA-S156	X410-120T/4.8T SSD/256G/2x40GE/2x1GE	\$301,659.00	IS	25%	\$226,244.25	\$33,182.49	\$27,149.31	\$0.00	\$0.00	\$0.00	\$33,182.49
5	X410-SATA-S157	X410-120T/4.8T SSD/64G/2x40GE/2x1GE	\$280,753.00	IS	25%	\$210,564.75	\$30,882.83	\$25,267.77	\$0.00	\$0.00	\$0.00	\$30,882.83
5	X410-SATA-S158	X410-120T+2.4T SSD/128/2x40GE 2x1GE	\$223,702.00	IS	25%	\$167,776.50	\$24,607.22	\$20,133.18	\$0.00	\$0.00	\$0.00	\$24,607.22
5	X410-SATA-S159	X410-120T+2.4T SSD/256/2x40GE 2x1GE	\$238,972.00	IS	25%	\$179,229.00	\$26,286.92	\$21,507.48	\$0.00	\$0.00	\$0.00	\$26,286.92
5	X410-SATA-S16	X410-128T+3.2T SSD/128G/2x10GE+2x1GE	\$243,712.00	IS	25%	\$182,784.00	\$26,808.32	\$21,934.08	\$0.00	\$0.00	\$0.00	\$26,808.32
5	X410-SATA-S160	X410-120T+2.4T SSD/64G/2x40GE 2x1GE	\$213,394.00	IS	25%	\$160,045.50	\$23,473.34	\$19,205.46	\$0.00	\$0.00	\$0.00	\$23,473.34
5	X410-SATA-S161	X410-120T+9.6T SSD/128G/2x40GE 2x1GE	\$421,405.00	IS	25%	\$316,053.75	\$46,354.55	\$37,926.45	\$0.00	\$0.00	\$0.00	\$46,354.55
5	X410-SATA-S162	X410-120T+9.6T SSD/256G/2x40GE 2x1GE	\$441,634.00	IS	25%	\$331,150.50	\$48,568.74	\$39,738.06	\$0.00	\$0.00	\$0.00	\$48,568.74
5	X410-SATA-S163	X410-120T+9.6T SSD/64G/2x40GE 2x1GE	\$412,513.00	IS	25%	\$309,384.75	\$45,376.43	\$37,126.17	\$0.00	\$0.00	\$0.00	\$45,376.43
5	X410-SATA-S164	X410-128T/3.2T SSD/128G/2x40GE/2x1GE	\$246,188.00	IS	25%	\$184,641.00	\$27,080.68	\$22,156.92	\$0.00	\$0.00	\$0.00	\$27,080.68
5	X410-SATA-S165	X410-128T/3.2T SSD/256G/2x40GE/2x1GE	\$260,737.00	IS	25%	\$195,552.75	\$28,681.07	\$23,466.33	\$0.00	\$0.00	\$0.00	\$28,681.07
5	X410-SATA-S166	X410-128T/3.2T SSD/64G/2x40GE/2x1GE	\$239,824.00	IS	25%	\$179,868.00	\$26,380.64	\$21,584.16	\$0.00	\$0.00	\$0.00	\$26,380.64
5	X410-SATA-S167	X410-128T+6.4T SSD/128G/2x40GE 2x1GE	\$330,750.00	IS	25%	\$248,062.50	\$36,382.50	\$29,767.50	\$0.00	\$0.00	\$0.00	\$36,382.50
5	X410-SATA-S168	X410-128T+6.4T SSD/256G/2x40GE 2x1GE	\$349,846.00	IS	25%	\$262,384.50	\$38,483.06	\$31,486.14	\$0.00	\$0.00	\$0.00	\$38,483.06
5	X410-SATA-S169	X410-128T+6.4T SSD/64G/2x40GE 2x1GE	\$322,313.00	IS	25%	\$241,734.75	\$35,454.43	\$29,008.17	\$0.00	\$0.00	\$0.00	\$35,454.43
5	X410-SATA-S16-HO	X410-128T+3.2T SSD/128G/2x10GE+2x1GE/HO	\$123,343.00	IS	25%	\$92,507.25	\$13,567.73	\$11,100.87	\$0.00	\$0.00	\$0.00	\$13,567.73
5	X410-SATA-S17	X410-128T+3.2T SSD/256G/2x10GE+2x1GE	\$258,250.00	IS	25%	\$193,687.50	\$28,407.50	\$23,242.50	\$0.00	\$0.00	\$0.00	\$28,407.50
5	X410-SATA-S170	X410-132T/2.4T SSD/128G/2x40GE/2x1GE	\$240,844.00	IS	25%	\$180,633.00	\$26,492.84	\$21,675.96	\$0.00	\$0.00	\$0.00	\$26,492.84
5	X410-SATA-S171	X410-132T/2.4T SSD/256G/2x40GE/2x1GE	\$256,362.00	IS	25%	\$192,271.50	\$28,199.82	\$23,072.58	\$0.00	\$0.00	\$0.00	\$28,199.82
5	X410-SATA-S172	X410-132T/2.4T SSD/64G/2x40GE/2x1GE	\$234,057.00	IS	25%	\$175,542.75	\$25,746.27	\$21,065.13	\$0.00	\$0.00	\$0.00	\$25,746.27
5	X410-SATA-S173	X410-132T+4.8T SSD/128G/2x40GE 2x1GE	\$287,115.00	IS	25%	\$215,336.25	\$31,582.65	\$25,840.35	\$0.00	\$0.00	\$0.00	\$31,582.65
5	X410-SATA-S174	X410-132T+4.8T SSD/256G/2x40GE 2x1GE	\$301,659.00	IS	25%	\$226,244.25	\$33,182.49	\$27,149.31	\$0.00	\$0.00	\$0.00	\$33,182.49
5	X410-SATA-S175	X410-132T+4.8T SSD/64G/2x40GE 2x1GE	\$280,753.00	IS	25%	\$210,564.75	\$30,882.83	\$25,267.77	\$0.00	\$0.00	\$0.00	\$30,882.83
5	X410-SATA-S176	X410-136T/1.6T SSD,256G/2x40GE/2x1GE	\$169,690.00	IS	25%	\$164,767.50	\$24,165.90	\$19,772.10	\$0.00	\$0.00	\$0.00	\$24,165.90
5	X410-SATA-S177	X410-136T/1.6T SSD/128G/2x40GE/2x1GE	\$205,134.00	IS	25%	\$153,850.50	\$22,564.74	\$18,462.06	\$0.00	\$0.00	\$0.00	\$22,564.74
5	X410-SATA-S178	X410-136T/1.6T SSD/64G/2x40GE/2x1GE	\$198,768.00	IS	25%	\$149,076.00	\$21,864.48	\$17,889.12	\$0.00	\$0.00	\$0.00	\$21,864.48
5	X410-SATA-S179	X410-136T+3.2T SSD/128G/2x40GE 2x1GE	\$246,206.00	IS	25%	\$184,654.50	\$27,082.66	\$22,158.54	\$0.00	\$0.00	\$0.00	\$27,082.66
5	X410-SATA-S17-HO	X410-128T+3.2T SSD/256G/2x10GE 2x1GE/HO	\$131,042.00	IS	25%	\$98,281.50	\$14,414.62	\$11,793.78	\$0.00	\$0.00	\$0.00	\$14,414.62
5	X410-SATA-S18	X410-120T+4.8T SSD/32G/2x10GE+2x1GE	\$274,867.00	IS	25%	\$206,150.25	\$30,235.37	\$24,738.03	\$0.00	\$0.00	\$0.00	\$30,235.37
5	X410-SATA-S180	X410-136T+3.2T SSD/256G/2x40GE 2x1GE	\$260,755.00	IS	25%	\$195,566.25	\$28,683.05	\$23,467.95	\$0.00	\$0.00	\$0.00	\$28,683.05
5	X410-SATA-S181	X410-136T+3.2T SSD/64G/2x40GE 2x1GE	\$239,843.00	IS	25%	\$179,882.25	\$26,382.73	\$21,585.87	\$0.00	\$0.00	\$0.00	\$26,382.73
5	X410-SATA-S182	X410-140T+1.6T SSD/128G/2x40GE 2x1GE	\$205,141.00	IS	25%	\$153,855.75	\$22,565.51	\$18,462.69	\$0.00	\$0.00	\$0.00	\$22,565.51
5	X410-SATA-S183	X410-140T+1.6T SSD/256G/2x40GE 2x1GE	\$199,697.00	IS	25%	\$164,772.75	\$24,166.67	\$19,772.73	\$0.00	\$0.00	\$0.00	\$24,166.67
5	X410-SATA-S184	X410-140T+1.6T SSD/64G/2x40GE 2x1GE	\$198,774.00	IS	25%	\$149,080.50	\$21,865.14	\$17,889.66	\$0.00	\$0.00	\$0.00	\$21,865.14
5	X410-SATA-S184-HO	X410-140T+1.6T SSD/64G/2x40GE 2x1GE HO	\$95,217.00	IS	25%	\$71,412.75	\$10,473.87	\$8,569.53	\$0.00	\$0.00	\$0.00	\$10,473.87
5	X410-SATA-S185	X410-32T+3.2T SSD/128/2x40GE 2x1GE	\$176,729.00	IS	25%	\$132,546.75	\$19,440.19	\$15,905.61	\$0.00	\$0.00	\$0.00	\$19,440.19
5	X410-SATA-S186	X410-32T+3.2T SSD/256/2x40GE 2x1GE	\$189,761.00	IS	25%	\$142,320.75	\$20,873.71	\$17,078.49	\$0.00	\$0.00	\$0.00	\$20,873.71
5	X410-SATA-S187	X410-32T+3.2T SSD/64G/2x40GE 2x1GE	\$171,029.00</									

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	X410-SATA-S196	X410-34T+800G SSD/64G/2x40GE 2x1GE	\$113,912.00	IS	25%	\$85,434.00	\$12,530.32	\$10,252.08	\$0.00	\$0.00	\$0.00	\$12,530.32
5	X410-SATA-S197	X410-35T/800G-SSD/128G/2x40GE/2x1GE	\$121,509.00	IS	25%	\$91,131.75	\$13,365.99	\$10,935.81	\$0.00	\$0.00	\$0.00	\$13,365.99
5	X410-SATA-S198	X410-35T/800G-SSD/256G/2x40GE/2x1GE	\$134,563.00	IS	25%	\$100,922.25	\$14,801.93	\$12,110.67	\$0.00	\$0.00	\$0.00	\$14,801.93
5	X410-SATA-S199	X410-35T/800G-SSD/64G/2x40GE/2x1GE	\$115,797.00	IS	25%	\$86,847.75	\$12,737.07	\$10,421.73	\$0.00	\$0.00	\$0.00	\$12,737.07
5	X410-SATA-S20	X410-120T+4.8T SSD/128G/2x10GE+2x1GE	\$284,555.00	IS	25%	\$213,416.25	\$31,301.05	\$25,609.95	\$0.00	\$0.00	\$0.00	\$31,301.05
5	X410-SATA-S200	X410-35T+1.6T SSD/128G/2x40GE 2x1GE	\$136,929.00	IS	25%	\$102,696.75	\$15,062.19	\$12,323.61	\$0.00	\$0.00	\$0.00	\$15,062.19
5	X410-SATA-S201	X410-35T+1.6T SSD/256G/2x40GE 2x1GE	\$149,975.00	IS	25%	\$112,481.25	\$16,497.25	\$13,497.75	\$0.00	\$0.00	\$0.00	\$16,497.25
5	X410-SATA-S202	X410-35T+1.6T SSD/64G/2x40GE 2x1GE	\$131,221.00	IS	25%	\$98,415.75	\$14,434.31	\$11,809.89	\$0.00	\$0.00	\$0.00	\$14,434.31
5	X410-SATA-S203	X410-60T/4.8T SSD/128G/2x40GE/2x1GE	\$244,885.00	IS	25%	\$183,663.75	\$26,937.35	\$22,039.65	\$0.00	\$0.00	\$0.00	\$26,937.35
5	X410-SATA-S204	X410-60T/4.8T SSD/256G/2x40GE/2x1GE	\$258,654.00	IS	25%	\$193,990.50	\$28,451.94	\$23,278.86	\$0.00	\$0.00	\$0.00	\$28,451.94
5	X410-SATA-S205	X410-60T/4.8T SSD/64G/2x40GE/2x1GE	\$238,863.00	IS	25%	\$179,147.25	\$26,274.93	\$21,497.67	\$0.00	\$0.00	\$0.00	\$26,274.93
5	X410-SATA-S206	X410-60T+9.6T SSD/128G/2x40GE 2x1GE	\$388,651.00	IS	25%	\$291,488.25	\$42,751.61	\$34,978.59	\$0.00	\$0.00	\$0.00	\$42,751.61
5	X410-SATA-S207	X410-60T+9.6T SSD/256G/2x40GE 2x1GE	\$408,541.00	IS	25%	\$306,405.75	\$44,939.51	\$36,768.69	\$0.00	\$0.00	\$0.00	\$44,939.51
5	X410-SATA-S208	X410-60T+9.6T SSD/64G/2x40GE 2x1GE	\$379,864.00	IS	25%	\$284,898.00	\$41,785.04	\$34,187.76	\$0.00	\$0.00	\$0.00	\$41,785.04
5	X410-SATA-S209	X410-64T/3.2T SSD/128G/2x40GE/2x1GE	\$201,007.00	IS	25%	\$150,755.25	\$22,110.77	\$18,090.63	\$0.00	\$0.00	\$0.00	\$22,110.77
5	X410-SATA-S20-HO	X410-120T+4.8T SSD/128G/2x10GE 2x1GE/HO	\$148,684.00	IS	25%	\$111,513.00	\$16,355.24	\$13,381.56	\$0.00	\$0.00	\$0.00	\$16,355.24
5	X410-SATA-S21	X410-120T+4.8T SSD/256G/2x10GE+2x1GE	\$299,093.00	IS	25%	\$224,319.75	\$32,900.23	\$26,918.37	\$0.00	\$0.00	\$0.00	\$32,900.23
5	X410-SATA-S210	X410-64T/3.2T SSD/256G/2x40GE/2x1GE	\$214,594.00	IS	25%	\$160,945.50	\$23,605.34	\$19,313.46	\$0.00	\$0.00	\$0.00	\$23,605.34
5	X410-SATA-S211	X410-64T/3.2T SSD/64G/2x40GE SFP 2x1GE	\$195,064.00	IS	25%	\$146,298.00	\$21,457.04	\$17,555.76	\$0.00	\$0.00	\$0.00	\$21,457.04
5	X410-SATA-S212	X410-64T+6.4T SSD/128G/2x40GE 2x1GE	\$284,196.00	IS	25%	\$213,147.00	\$31,261.56	\$25,577.64	\$0.00	\$0.00	\$0.00	\$31,261.56
5	X410-SATA-S213	X410-64T+6.4T SSD/256G/2x40GE 2x1GE	\$302,149.00	IS	25%	\$226,611.75	\$33,236.39	\$27,193.41	\$0.00	\$0.00	\$0.00	\$33,236.39
5	X410-SATA-S214	X410-64T+6.4T SSD/64G/2x40GE 2x1GE	\$207,264.00	IS	25%	\$150,198.00	\$20,389.04	\$16,863.76	\$0.00	\$0.00	\$0.00	\$20,389.04
5	X410-SATA-S215	X410-66T+1.2T SSD/128/2x40GE 2x1GE	\$158,730.00	IS	25%	\$119,047.50	\$17,460.30	\$14,285.70	\$0.00	\$0.00	\$0.00	\$17,460.30
5	X410-SATA-S216	X410-66T+1.2T SSD/256/2x40GE 2x1GE	\$173,454.00	IS	25%	\$130,090.50	\$19,079.94	\$15,610.86	\$0.00	\$0.00	\$0.00	\$19,079.94
5	X410-SATA-S217	X410-66T+1.2T SSD/64G/2x40GE 2x1GE	\$148,323.00	IS	25%	\$111,242.25	\$16,315.53	\$13,349.07	\$0.00	\$0.00	\$0.00	\$16,315.53
5	X410-SATA-S218	X410-66T+4.8T SSD/128G/2x40GE 2x1GE	\$244,908.00	IS	25%	\$183,681.00	\$26,939.88	\$22,041.72	\$0.00	\$0.00	\$0.00	\$26,939.88
5	X410-SATA-S219	X410-66T+4.8T SSD/256G/2x40GE 2x1GE	\$258,675.00	IS	25%	\$194,006.25	\$28,454.25	\$23,280.75	\$0.00	\$0.00	\$0.00	\$28,454.25
5	X410-SATA-S21-HO	X410-120T+4.8T SSD/256G/2x10GE 2x1GE/HO	\$156,562.00	IS	25%	\$117,421.50	\$17,221.82	\$14,090.58	\$0.00	\$0.00	\$0.00	\$17,221.82
5	X410-SATA-S22	X410-36T/32G/2x10GE+2x1GE	\$86,651.00	IS	25%	\$64,988.25	\$9,531.61	\$7,798.59	\$0.00	\$0.00	\$0.00	\$9,531.61
5	X410-SATA-S220	X410-66T+4.8T SSD/64G/2x40GE 2x1GE	\$238,886.00	IS	25%	\$179,164.50	\$26,277.46	\$21,499.74	\$0.00	\$0.00	\$0.00	\$26,277.46
5	X410-SATA-S221	X410-68T/1.6T SSD/128G/2x40GE/2x1GE	\$160,650.00	IS	25%	\$120,487.50	\$17,671.50	\$14,458.50	\$0.00	\$0.00	\$0.00	\$17,671.50
5	X410-SATA-S222	X410-68T/1.6T SSD/256G/2x40GE/2x1GE	\$174,542.00	IS	25%	\$130,906.50	\$19,199.62	\$15,708.78	\$0.00	\$0.00	\$0.00	\$19,199.62
5	X410-SATA-S223	X410-68T/1.6T SSD/64G/2x40GE/2x1GE	\$154,701.00	IS	25%	\$116,025.75	\$17,017.11	\$13,923.09	\$0.00	\$0.00	\$0.00	\$17,017.11
5	X410-SATA-S224	X410-68T+3.2T SSD/128G/2x40GE 2x1GE	\$201,026.00	IS	25%	\$150,769.50	\$22,112.86	\$18,092.34	\$0.00	\$0.00	\$0.00	\$22,112.86
5	X410-SATA-S225	X410-68T+3.2T SSD/256G/2x40GE 2x1GE	\$214,611.00	IS	25%	\$160,958.25	\$23,607.21	\$19,314.99	\$0.00	\$0.00	\$0.00	\$23,607.21
5	X410-SATA-S226	X410-68T+3.2T SSD/64G/2x40GE 2x1GE	\$195,083.00	IS	25%	\$146,312.25	\$21,459.13	\$17,557.47	\$0.00	\$0.00	\$0.00	\$21,459.13
5	X410-SATA-S227	X410-70T/800G SSD/128G/2x40GE/2x1GE	\$140,548.00	IS	25%	\$105,411.00	\$15,460.28	\$12,649.32	\$0.00	\$0.00	\$0.00	\$15,460.28
5	X410-SATA-S228	X410-70T/800G SSD/256G/2x40GE/2x1GE	\$154,472.00	IS	25%	\$115,854.00	\$16,991.92	\$13,902.48	\$0.00	\$0.00	\$0.00	\$16,991.92
5	X410-SATA-S229	X410-70T/800G SSD/64G/2x40GE/2x1GE	\$134,596.00	IS	25%	\$100,947.00	\$14,805.56	\$12,113.64	\$0.00	\$0.00	\$0.00	\$14,805.56
5	X410-SATA-S23	X410-36T/64G/2x10GE+2x1GE	\$89,627.00	IS	25%	\$67,220.25	\$9,859.97	\$8,066.43	\$0.00	\$0.00	\$0.00	\$9,859.97
5	X410-SATA-S230	X410-70T+1.6T SSD/128G/2x40GE 2x1GE	\$160,665.00	IS	25%	\$120,498.75	\$17,673.15	\$14,459.85	\$0.00	\$0.00	\$0.00	\$17,673.15
5	X410-SATA-S231	X410-70T+1.6T SSD/256G/2x40GE 2x1GE	\$174,556.00	IS	25%	\$130,917.00	\$19,201.16	\$15,710.04	\$0.00	\$0.00	\$0.00	\$19,201.16
5	X410-SATA-S232	X410-70T+1.6T SSD/64G/2x40GE 2x1GE	\$154,716.00	IS	25%	\$116,037.00	\$17,018.76	\$13,924.44	\$0.00	\$0.00	\$0.00	\$17,018.76
5	X410-SATA-S233	X410-90T+4.8T SSD/128/2x40GE 2x1GE	\$257,203.00	IS	25%	\$192,902.25	\$28,292.33	\$23,148.27	\$0.00	\$0.00	\$0.00	\$28,292.33
5	X410-SATA-S234	X410-90T+4.8T SSD/256/2x40GE 2x1GE	\$270,891.00	IS	25%	\$203,168.25	\$29,798.01	\$24,380.19	\$0.00	\$0.00	\$0.00	\$29,798.01
5	X410-SATA-S235	X410-90T+4.8T SSD/64G/2x40GE 2x1GE	\$251,216.00	IS	25%	\$188,412.00	\$27,633.76	\$22,609.44	\$0.00	\$0.00	\$0.00	\$27,633.76
5	X410-SATA-S236	X410-90T+9.6T SSD/128G/2x40GE 2x1GE	\$394,574.00	IS	25%	\$295,930.50	\$43,403.14	\$35,511.66	\$0.00	\$0.00	\$0.00	\$43,403.14
5	X410-SATA-S237	X410-90T+9.6T SSD/256G/2x40GE 2x1GE	\$413,671.00	IS	25%	\$310,253.25	\$45,503.81	\$37,230.39	\$0.00	\$0.00	\$0.00	\$45,503.81
5	X410-SATA-S238	X410-90T+9.6T SSD/64G/2x40GE 2x1GE	\$386,130.00	IS	25%	\$289,597.50	\$42,474.30	\$34,751.70	\$0.00	\$0.00	\$0.00	\$42,474.30
5	X410-SATA-S239	X410-96T/3.2T SSD/128G/2x40GE/2x1GE	\$217,551.00	IS	25%	\$163,163.25	\$23,930.61	\$19,579.59	\$0.00	\$0.00	\$0.00	\$23,930.61
5	X410-SATA-S24	X410-36T/128G/2x10GE+2x1GE	\$95,317.00	IS	25%	\$71,487.75	\$10,484.87	\$8,578.53	\$0.00	\$0.00	\$0.00	\$10,484.87
5	X410-SATA-S240	X410-96T/3.2T SSD/256G/2x40GE/2x1GE	\$231,244.00	IS	25%	\$173,433.00	\$25,436.84	\$20,811.96	\$0.00	\$0.00	\$0.00	\$25,436.84
5	X410-SATA-S241	X410-96T/3.2T SSD/64G/2x40GE/2x1GE	\$211,561.00	IS	25%	\$158,670.75	\$23,271.71	\$19,040.49	\$0.00	\$0.00	\$0.00	\$23,271.71
5	X410-SATA-S242	X410-96T+1.6T SSD/128/2x40GE 2x1GE	\$182,066.00	IS	25%	\$136,549.50	\$20,027.26	\$16,385.94	\$0.00	\$0.00	\$0.00	\$20,027.26
5	X410-SATA-S243	X410-96T+1.6T SSD/256/2x40GE 2x1GE	\$196,827.00	IS	25%	\$147,620.25	\$21,650.97	\$17,714.43	\$0.00	\$0.00	\$0.00	\$21,650.97
5	X410-SATA-S244	X410-96T+1.6T SSD/64G/2x40GE 2x1GE	\$172,007.00	IS	25%	\$129,005.25	\$18,920.77	\$15,480.63	\$0.00	\$0.00	\$0.00	\$18,920.77
5	X410-SATA-S245	X410-96T+6.4T SSD/128G/2x40GE 2x1GE	\$298,019.00	IS	25%	\$223,514.25	\$32,782.09	\$26,821.71	\$0.00	\$0.00	\$0.00	\$32,782.09
5	X410-SATA-S246	X410-96T+6.4T SSD/256G/2x40GE 2x1GE	\$315,546.00	IS	25%	\$236,659.50	\$34,710.06	\$28,399.14	\$0.00	\$0.00	\$0.00	\$34,710.06
5	X410-SATA-S247	X410-96T+6.4T SSD/64G/2x40GE 2x1GE	\$290,269.00	IS	25%	\$217,701.75	\$31,929.59	\$26,124.21	\$0.00	\$0.00	\$0.00	\$31,929.59
5	X410-SATA-S248	X410-99T+2.4T SSD/128G/2x40GE 2x1GE	\$197,794.00	IS	25%	\$148,345.50	\$21,757.34	\$17,801.46	\$0.00	\$0.00	\$0.00	\$21,757.34
5	X410-SATA-S249	X410-99T+2.4T SSD/256G/2x40GE 2x1GE	\$211,492.00	IS	25%	\$158,619.00	\$23,264.12	\$19,034.28	\$0.00	\$0.00	\$0.00	\$23,264.12
5	X410-SATA-S24-HO	X410-36T/128G/2x10GE 2x1GE HO	\$53,568.00	IS	25%	\$40,176.00	\$5,892.48	\$4,821.12	\$0.00	\$0.00	\$0.00	\$5,892.48
5	X410-SATA-S25	X410-36T/256G/2x10GE+2x1GE	\$108,320.00	IS	25%	\$81,240.00	\$11,915.20	\$9,748.80	\$0.00	\$0.00	\$0.00	\$11,915.20
5	X410-SATA-S250	X410-99T+2.4T SSD/64G/2x40GE 2x1GE	\$191,803.00	IS	25%	\$143,852.25	\$21,098.33	\$17,262.27	\$0.00	\$0.00	\$0.00	\$21,098.33
5	X410-SATA-S251	X410-99T+4.8T SSD/128G/2x40GE 2x1GE	\$257,123.00	IS	25%	\$192,842.25	\$28,283.53	\$23,141.07	\$0.00	\$0.00	\$0.00	\$28,283.53
5	X410-SATA-S252	X410-99T+4.8T SSD/256G/2x40GE 2x1GE	\$270,814.00	IS	25%	\$203,110.50	\$29,789.54	\$24,373.26	\$0.00	\$0.00	\$0.00	\$29,789.54
5	X410-SATA-S253	X410-99T+4.8T SSD/64G/2x40GE 2x1GE	\$251,135.00	IS	25%	\$188,351.25	\$27,624.85	\$22,602.15	\$0.00	\$0.00	\$0.00	\$27,624.85
5	X410-SATA-S26	X410-35T+800G-SSD/32G/2x10GE+2x1GE	\$111,143.00	IS	25%	\$83,357.25	\$12,225.73	\$10,002.87	\$0.00	\$0.00	\$0.00	\$12,225.73
5	X410-SATA-S27	X410-35T+800G-SSD/64G/2x10GE+2x1GE	\$114,119.00	IS	25%	\$85,589.25	\$12,553.09	\$10,270.71	\$0.00	\$0.00	\$0.00	\$12,553.09
5	X410-SATA-S28	X410-35T+800G-SSD/128G/2x10GE+2x1GE	\$119,808.00	IS	25%	\$89,856.00	\$13,178.88	\$10,782.72	\$0.00	\$0.00	\$0.00	\$13,178.88
5	X410-SATA-S29	X410-35T+800G-SSD/256G/2x10GE+2x1GE	\$132,612.00	IS	25%	\$99,609.00	\$14,609.32	\$11,953.08	\$0.00	\$0.00	\$0.00	\$14,

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	X410-SATA-S36	X410-108T/128G/2x10GE+2x1GE	\$136,760.00	IS	25%	\$102,570.00	\$15,043.60	\$12,308.40	\$0.00	\$0.00	\$0.00	\$15,043.60
5	X410-SATA-S37	X410-108T/256G/2x10GE+2x1GE	\$150,437.00	IS	25%	\$112,827.75	\$16,548.07	\$13,539.33	\$0.00	\$0.00	\$0.00	\$16,548.07
5	X410-SATA-S38	X410-102T+1.6T SSD/32G/2x10GE+2x1GE	\$166,781.00	IS	25%	\$125,085.75	\$18,345.91	\$15,010.29	\$0.00	\$0.00	\$0.00	\$18,345.91
5	X410-SATA-S39	X410-102T+1.6T SSD/64G/2x10GE+2x1GE	\$169,911.00	IS	25%	\$127,433.25	\$18,690.21	\$15,291.99	\$0.00	\$0.00	\$0.00	\$18,690.21
5	X410-SATA-S40	X410-102T+1.6T SSD/128G/2x10GE+2x1GE	\$175,896.00	IS	25%	\$131,922.00	\$19,348.56	\$15,830.64	\$0.00	\$0.00	\$0.00	\$19,348.56
5	X410-SATA-S40-HO	X410-102T+1.6T SSD/128G/2x10GE 2x1GE/HO	\$83,759.00	IS	25%	\$62,819.25	\$9,213.49	\$7,538.31	\$0.00	\$0.00	\$0.00	\$9,213.49
5	X410-SATA-S41	X410-102T+1.6T SSD/256G/2x10GE+2x1GE	\$189,574.00	IS	25%	\$142,180.50	\$20,853.14	\$17,061.66	\$0.00	\$0.00	\$0.00	\$20,853.14
5	X410-SATA-S41-HO	X410-102T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$90,249.00	IS	25%	\$67,686.75	\$9,927.39	\$8,122.41	\$0.00	\$0.00	\$0.00	\$9,927.39
5	X410-SATA-S42	X410-99T+2.4T SSD/32G/2x10GE+2x1GE	\$186,490.00	IS	25%	\$139,867.50	\$20,513.90	\$16,784.10	\$0.00	\$0.00	\$0.00	\$20,513.90
5	X410-SATA-S43	X410-99T+2.4T SSD/64G/2x10GE+2x1GE	\$189,620.00	IS	25%	\$142,215.00	\$20,858.20	\$17,065.80	\$0.00	\$0.00	\$0.00	\$20,858.20
5	X410-SATA-S44	X410-99T+2.4T SSD/128G/2x10GE+2x1GE	\$195,605.00	IS	25%	\$146,703.75	\$21,516.55	\$17,604.45	\$0.00	\$0.00	\$0.00	\$21,516.55
5	X410-SATA-S44-HO	X410-99T+2.4T SSD/128G/2x10GE 2x1GE/HO	\$95,209.00	IS	25%	\$71,406.75	\$10,472.99	\$8,568.81	\$0.00	\$0.00	\$0.00	\$10,472.99
5	X410-SATA-S45	X410-99T+2.4T SSD/256G/2x10GE+2x1GE	\$209,282.00	IS	25%	\$156,961.50	\$23,021.02	\$18,835.38	\$0.00	\$0.00	\$0.00	\$23,021.02
5	X410-SATA-S45-HO	X410-99T+2.4T SSD/256G/2x10GE 2x1GE/HO	\$101,849.00	IS	25%	\$76,386.75	\$11,203.39	\$9,166.41	\$0.00	\$0.00	\$0.00	\$11,203.39
5	X410-SATA-S46	X410-96T+3.2T SSD/32G/2x10GE+2x1GE	\$206,199.00	IS	25%	\$154,649.25	\$22,681.89	\$18,557.91	\$0.00	\$0.00	\$0.00	\$22,681.89
5	X410-SATA-S47	X410-96T+3.2T SSD/64G/2x10GE+2x1GE	\$209,329.00	IS	25%	\$156,996.75	\$23,026.19	\$18,839.61	\$0.00	\$0.00	\$0.00	\$23,026.19
5	X410-SATA-S48	X410-96T+3.2T SSD/128G/2x10GE+2x1GE	\$215,314.00	IS	25%	\$161,485.50	\$23,684.54	\$19,378.26	\$0.00	\$0.00	\$0.00	\$23,684.54
5	X410-SATA-S49	X410-96T+3.2T SSD/256G/2x10GE+2x1GE	\$228,991.00	IS	25%	\$171,743.25	\$25,189.01	\$20,609.19	\$0.00	\$0.00	\$0.00	\$25,189.01
5	X410-SATA-S50	X410-132T/2.4T SSD/128G/2x10GE+2x1GE	\$238,243.00	IS	25%	\$178,682.25	\$26,206.73	\$21,441.87	\$0.00	\$0.00	\$0.00	\$26,206.73
5	X410-SATA-S50-HO	X410-132T+2.4T SSD/128G/2x10GE 2x1GE/HO	\$110,698.00	IS	25%	\$83,023.50	\$12,176.78	\$9,962.82	\$0.00	\$0.00	\$0.00	\$12,176.78
5	X410-SATA-S51	X410-132T/2.4T SSD/256G/2x10GE/2x1GE	\$253,746.00	IS	25%	\$190,309.50	\$27,912.06	\$22,837.14	\$0.00	\$0.00	\$0.00	\$27,912.06
5	X410-SATA-S51-HO	X410-132T+2.4T SSD/256G/2x10GE 2x1GE/HO	\$118,282.00	IS	25%	\$88,711.50	\$13,011.02	\$10,645.38	\$0.00	\$0.00	\$0.00	\$13,011.02
5	X410-SATA-S52	X410-132T/2.4T SSD/32G/2x10GE/2x1GE	\$227,912.00	IS	25%	\$170,934.00	\$25,070.32	\$20,512.08	\$0.00	\$0.00	\$0.00	\$25,070.32
5	X410-SATA-S53	X410-132T/2.4T SSD/64G/2x10GE/2x1GE	\$231,460.00	IS	25%	\$173,595.00	\$25,460.60	\$20,831.40	\$0.00	\$0.00	\$0.00	\$25,460.60
5	X410-SATA-S54	X410-60T/4.8T SSD/128G/2x10GE/2x1GE	\$242,567.00	IS	25%	\$181,925.25	\$26,682.37	\$21,831.03	\$0.00	\$0.00	\$0.00	\$26,682.37
5	X410-SATA-S55	X410-60T/4.8T SSD/256G/2x10GE/2x1GE	\$256,324.00	IS	25%	\$192,243.00	\$28,195.64	\$23,069.16	\$0.00	\$0.00	\$0.00	\$28,195.64
5	X410-SATA-S56	X410-60T/4.8T SSD/32G/2x10GE/2x1GE	\$233,399.00	IS	25%	\$175,049.25	\$25,673.89	\$21,005.91	\$0.00	\$0.00	\$0.00	\$25,673.89
5	X410-SATA-S57	X410-60T/4.8T SSD/64G/2x10GE/2x1GE	\$236,547.00	IS	25%	\$177,410.25	\$26,020.17	\$21,289.23	\$0.00	\$0.00	\$0.00	\$26,020.17
5	X410-SATA-S58	X410-64T/3.2T SSD/256G/2x10GE/2x1GE	\$212,392.00	IS	25%	\$159,294.00	\$23,363.12	\$19,115.28	\$0.00	\$0.00	\$0.00	\$23,363.12
5	X410-SATA-S58-HO	X410-64T+3.2T SSD/256G/2x10GE 2x1GE/HO	\$104,223.00	IS	25%	\$78,167.25	\$11,464.53	\$9,380.07	\$0.00	\$0.00	\$0.00	\$11,464.53
5	X410-SATA-S59	X410-68T/1.6T SSD/256G/2x10GE/2x1GE	\$172,459.00	IS	25%	\$129,344.25	\$18,970.49	\$15,521.31	\$0.00	\$0.00	\$0.00	\$18,970.49
5	X410-SATA-S59-HO	X410-68T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$81,023.00	IS	25%	\$60,767.25	\$8,912.53	\$7,292.07	\$0.00	\$0.00	\$0.00	\$8,912.53
5	X410-SATA-S60	X410-70T/800G SSD/256G/2x10GE/2x1GE	\$152,464.00	IS	25%	\$114,348.00	\$16,771.04	\$13,721.76	\$0.00	\$0.00	\$0.00	\$16,771.04
5	X410-SATA-S60-HO	X410-70T+800G SSD/256G/2x10GE 2x1GE/HO	\$71,939.00	IS	25%	\$53,954.25	\$7,913.29	\$6,474.51	\$0.00	\$0.00	\$0.00	\$7,913.29
5	X410-SATA-S61	X410-32T+3.2T SSD/128/2x10GE 2x1GE	\$174,814.00	IS	25%	\$131,110.50	\$19,229.54	\$15,733.26	\$0.00	\$0.00	\$0.00	\$19,229.54
5	X410-SATA-S62	X410-32T+3.2T SSD/256/2x10GE 2x1GE	\$187,818.00	IS	25%	\$140,863.50	\$20,659.98	\$16,903.62	\$0.00	\$0.00	\$0.00	\$20,659.98
5	X410-SATA-S63	X410-32T+3.2T SSD/32G/2x10GE 2x1GE	\$166,149.00	IS	25%	\$124,611.75	\$18,276.39	\$14,953.41	\$0.00	\$0.00	\$0.00	\$18,276.39
5	X410-SATA-S64	X410-32T+3.2T SSD/64G/2x10GE 2x1GE	\$169,125.00	IS	25%	\$126,843.75	\$18,603.75	\$15,221.25	\$0.00	\$0.00	\$0.00	\$18,603.75
5	X410-SATA-S65	X410-90T+4.8T SSD/128/2x10GE 2x1GE	\$254,881.00	IS	25%	\$191,160.75	\$28,036.91	\$22,939.29	\$0.00	\$0.00	\$0.00	\$28,036.91
5	X410-SATA-S66	X410-90T+4.8T SSD/256/2x10GE 2x1GE	\$268,559.00	IS	25%	\$201,419.25	\$29,541.49	\$24,170.31	\$0.00	\$0.00	\$0.00	\$29,541.49
5	X410-SATA-S67	X410-90T+4.8T SSD/32G/2x10GE 2x1GE	\$245,766.00	IS	25%	\$184,324.50	\$27,034.26	\$22,118.94	\$0.00	\$0.00	\$0.00	\$27,034.26
5	X410-SATA-S68	X410-90T+4.8T SSD/64G/2x10GE 2x1GE	\$248,896.00	IS	25%	\$186,672.00	\$27,378.56	\$22,400.64	\$0.00	\$0.00	\$0.00	\$27,378.56
5	X410-SATA-S69	X410-34T+800G SSD/32G/2x10GE/2x1GE	\$110,143.00	IS	25%	\$82,607.25	\$12,115.73	\$9,912.87	\$0.00	\$0.00	\$0.00	\$12,115.73
5	X410-SATA-S70	X410-34T+800G SSD/64G/2x10GE/2x1GE	\$112,270.00	IS	25%	\$84,202.50	\$12,349.70	\$10,104.30	\$0.00	\$0.00	\$0.00	\$12,349.70
5	X410-SATA-S70-HO	X410-34T+800G SSD/64G/2x10GE 2x1GE	\$60,397.00	IS	25%	\$45,297.75	\$6,643.67	\$5,435.73	\$0.00	\$0.00	\$0.00	\$6,643.67
5	X410-SATA-S71	X410-34T+800G SSD/128G/2x10GE/2x1GE	\$118,808.00	IS	25%	\$89,106.00	\$13,068.88	\$10,692.72	\$0.00	\$0.00	\$0.00	\$13,068.88
5	X410-SATA-S72	X410-34T+800G SSD/256G/2x10GE/2x1GE	\$131,812.00	IS	25%	\$98,859.00	\$14,499.32	\$11,863.08	\$0.00	\$0.00	\$0.00	\$14,499.32
5	X410-SATA-S73	X410-66T+1.2T SSD /32G/2x10GE/2x1GE	\$145,895.00	IS	25%	\$109,421.25	\$16,048.45	\$13,130.55	\$0.00	\$0.00	\$0.00	\$16,048.45
5	X410-SATA-S74	X410-66T+1.2T SSD /64G/2x10GE/2x1GE	\$146,295.00	IS	25%	\$109,721.25	\$16,092.45	\$13,166.55	\$0.00	\$0.00	\$0.00	\$16,092.45
5	X410-SATA-S74-HO	X410-66T+1.2T SSD/64G/2x10GE 2x1GE	\$67,974.00	IS	25%	\$50,980.50	\$7,477.14	\$6,117.66	\$0.00	\$0.00	\$0.00	\$7,477.14
5	X410-SATA-S75	X410-66T+1.2T SSD /128G/2x10GE/2x1GE	\$156,630.00	IS	25%	\$117,472.50	\$17,229.30	\$14,096.70	\$0.00	\$0.00	\$0.00	\$17,229.30
5	X410-SATA-S76	X410-66T+1.2T SSD /256G/2x10GE/2x1GE	\$171,312.00	IS	25%	\$128,484.00	\$18,844.32	\$15,418.08	\$0.00	\$0.00	\$0.00	\$18,844.32
5	X410-SATA-S77	X410-96T+1.6T SSD/32G/2x10GE/2x1GE	\$169,685.00	IS	25%	\$127,263.75	\$18,665.35	\$15,271.65	\$0.00	\$0.00	\$0.00	\$18,665.35
5	X410-SATA-S78	X410-96T+1.6T SSD/64G/2x10GE/2x1GE	\$169,898.00	IS	25%	\$127,423.50	\$18,688.78	\$15,290.82	\$0.00	\$0.00	\$0.00	\$18,688.78
5	X410-SATA-S79	X410-96T+1.6T SSD/128G/2x10GE/2x1GE	\$179,899.00	IS	25%	\$134,924.25	\$19,788.89	\$16,190.91	\$0.00	\$0.00	\$0.00	\$19,788.89
5	X410-SATA-S79-HO	X410-96T+1.6T SSD/128/2x10GE 2x1GE/HO	\$89,027.00	IS	25%	\$66,770.25	\$9,792.97	\$8,012.43	\$0.00	\$0.00	\$0.00	\$9,792.97
5	X410-SATA-S80	X410-96T+1.6T SSD/256G/2x10GE/2x1GE	\$194,626.00	IS	25%	\$145,969.50	\$21,408.86	\$17,516.34	\$0.00	\$0.00	\$0.00	\$21,408.86
5	X410-SATA-S80-HO	X410-96T+1.6T SSD/256/2x10GE 2x1GE/HO	\$95,899.00	IS	25%	\$71,924.25	\$10,548.89	\$8,630.91	\$0.00	\$0.00	\$0.00	\$10,548.89
5	X410-SATA-S81	X410-120T+2.4T SSD/32G/2x10GE/2x1GE	\$210,328.00	IS	25%	\$157,746.00	\$23,136.08	\$18,929.52	\$0.00	\$0.00	\$0.00	\$23,136.08
5	X410-SATA-S82	X410-120T+2.4T SSD/64G/2x10GE/2x1GE	\$211,039.00	IS	25%	\$158,279.25	\$23,214.29	\$18,993.51	\$0.00	\$0.00	\$0.00	\$23,214.29
5	X410-SATA-S83	X410-120T+2.4T SSD/128G/2x10GE/2x1GE	\$221,298.00	IS	25%	\$165,973.50	\$24,342.78	\$19,916.82	\$0.00	\$0.00	\$0.00	\$24,342.78
5	X410-SATA-S84	X410-120T+2.4T SSD/256G/2x10GE/2x1GE	\$236,545.00	IS	25%	\$177,408.75	\$26,019.95	\$21,289.05	\$0.00	\$0.00	\$0.00	\$26,019.95
5	X410-SATA-S84-HO	X410-120T+2.4T SSD/256/2x10GE 2x1GE/HO	\$129,707.00	IS	25%	\$97,280.25	\$14,267.77	\$11,673.63	\$0.00	\$0.00	\$0.00	\$14,267.77
5	X410-SATA-S85	X410-70T+1.6T SSD/64G/2x10GE 2x1GE	\$152,665.00	IS	25%	\$114,498.75	\$16,793.15	\$13,739.85	\$0.00	\$0.00	\$0.00	\$16,793.15
5	X410-SATA-S86	X410-70T+1.6T SSD/128G/2x10GE 2x1GE	\$158,601.00	IS	25%	\$118,950.75	\$17,446.11	\$14,274.09	\$0.00	\$0.00	\$0.00	\$17,446.11
5	X410-SATA-S86-HO	X410-70T+1.6T SSD/128G/2x10GE 2x1GE/HO	\$74,261.00	IS	25%	\$55,695.75	\$8,168.71	\$6,683.49	\$0.00	\$0.00	\$0.00	\$8,168.71
5	X410-SATA-S87	X410-70T+1.6T SSD/256G/2x10GE 2x1GE	\$172,459.00	IS	25%	\$129,344.25	\$18,970.49	\$15,521.31	\$0.00	\$0.00	\$0.00	\$18,970.49
5	X410-SATA-S87-HO	X410-70T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$81,023.00	IS	25%	\$60,767.25	\$8,912.53	\$7,292.07	\$0.00	\$0.00	\$0.00	\$8,912.53
5	X410-SATA-S88	X410-68T+3.2T SSD/64G/2x10GE 2x1GE	\$192,888.00	IS	25%	\$144,686.00	\$21,217.68	\$17,359.92	\$0.00	\$0.00	\$0.00	\$21,217.68
5	X410-SATA-S89	X410-68T+3.2T SSD/128G/2x10GE 2x1GE	\$198,824.00	IS	25%	\$149,118.00	\$21,870.64	\$17,894.16	\$0.00	\$0.00	\$0.00	\$21,870.64
5	X410-SATA-S89-HO	X410-68T+3.2T SSD/128G/2x10GE 2x1GE/HO	\$96,717.00	IS	25%	\$72,537.75	\$10,638.87	\$8,704.53	\$0.00	\$0.00	\$0.00	\$10,638.87
5	X410-SATA-S90											

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	X410-SATA-S98	X410-60T+9.6T SSD/128G/2x10GE 2x1GE	\$385,962.00	IS	25%	\$289,471.50	\$42,455.82	\$34,736.58	\$0.00	\$0.00	\$0.00	\$42,455.82
5	X410-SATA-S99	X410-60T+9.6T SSD/256G/2x10GE 2x1GE	\$405,816.00	IS	25%	\$304,362.00	\$44,639.76	\$36,523.44	\$0.00	\$0.00	\$0.00	\$44,639.76
5	X410-SAT-S18-SB-C	X410-120T+4.8T/32G/2X10GE 2X1 BRZ-SW=ID	\$164,920.00	IS	25%	\$123,690.00	\$18,141.20	\$14,842.80	\$0.00	\$0.00	\$0.00	\$18,141.20
5	X410-SAT-S19-SB-C	X410-120T+4.8T/64G/2X10GE 2X1 BRZ-SW=ID	\$166,916.00	IS	25%	\$125,187.00	\$18,360.76	\$15,022.44	\$0.00	\$0.00	\$0.00	\$18,360.76
5	X410-SAT-S20-SB-C	X410-120T+4.8T/128G/2X10GE 2X1 BRZ-SW=ID	\$170,733.00	IS	25%	\$128,049.75	\$18,780.63	\$15,365.97	\$0.00	\$0.00	\$0.00	\$18,780.63
5	X410-SAT-S21-SB-C	X410-120T+4.8T/256G/2X10GE 2X1 BRZ-SW=ID	\$179,456.00	IS	25%	\$134,592.00	\$19,740.16	\$16,151.04	\$0.00	\$0.00	\$0.00	\$19,740.16
5	3250-VL2E	EOU 8-PORT FOR AX100	\$3,000.00	J	23%	\$2,310.00	\$500.00	\$0.00	\$200.00	\$600.00	\$0.00	\$500.00
5	3250-VL2EU	EOU 8-PORT (US) FOR AX100	\$3,000.00	J	23%	\$2,310.00	\$500.00	\$0.00	\$200.00	\$600.00	\$0.00	\$500.00
5	456-105-133	EMC XtremCache software=IA	\$0.00	J	23%	\$0.00	\$871.20	\$774.40	\$0.00	\$0.00	\$0.00	\$871.20
5	456-105-135	XtremCache Software - QTY 5=IA	\$0.00	J	23%	\$0.00	\$4,005.00	\$3,560.00	\$3,115.00	\$0.00	\$0.00	\$4,005.00
5	456-105-155	X-Pack - XtremCache software=IA	\$0.00	J	23%	\$0.00	\$652.32	\$579.84	\$507.36	\$0.00	\$0.00	\$652.32
5	456-110-952	HCIA Software =IB	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-953	HCIA Software VLP =IB	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-954	HCIA Software NFR =IB	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-210	HCIA SW V3.5=IB	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-148	NX3 BASE SOFTWARE	\$3,315.00	J	23%	\$2,552.55	\$1,275.33	\$1,133.66	\$0.00	\$0.00	\$0.00	\$1,275.33
5	457-101-344	EMC XtremCache software=IA	\$0.00	J	23%	\$0.00	\$180.00	\$160.00	\$140.00	\$0.00	\$0.00	\$180.00
5	458-001-309	HCIA SOFTWARE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-527	HCIA SW V3.5	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX100-160	2U DP DPE W 4 160 SATA DR	\$0.00	J	23%	\$0.00	\$1,500.00	\$0.00	\$1,100.00	\$800.00	\$0.00	\$1,500.00
5	AX100-250	2U DP DPE W 4 250 SATA DR	\$0.00	J	23%	\$0.00	\$1,500.00	\$0.00	\$1,100.00	\$800.00	\$0.00	\$1,500.00
5	AX100-500	2U DP DPE W 4 500GB DRS	\$0.00	J	23%	\$0.00	\$1,500.00	\$0.00	\$1,100.00	\$800.00	\$0.00	\$1,500.00
5	AX100CACHE	SPARE - CACHE CARD	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX100I-160	ISCSI 2U DP DPE W4 160 DR	\$0.00	J	23%	\$0.00	\$1,500.00	\$0.00	\$1,100.00	\$800.00	\$0.00	\$1,500.00
5	AX100I-250	ISCSI 2U DP DPE W4 250 DR	\$0.00	J	23%	\$0.00	\$1,500.00	\$0.00	\$1,100.00	\$800.00	\$0.00	\$1,500.00
5	AX100I-500	ISCSI 2U DP DPE W4 500 DR	\$0.00	J	23%	\$0.00	\$1,500.00	\$0.00	\$1,100.00	\$800.00	\$0.00	\$1,500.00
5	AX100I-SPKIT	AX100I SPARES KIT	\$5,500.00	J	23%	\$4,235.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX100I-SUIT	AX100I SUITCASE SPARE	\$5,300.00	J	23%	\$4,081.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX100MEM	SPARE - 512 MEM DIMM	\$350.00	J	23%	\$269.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX100PFAN	SPARE - Processor FAN	\$30.00	J	23%	\$23.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX100PS	SPARE - Power Supply	\$150.00	J	23%	\$115.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX100SC-160	2U SP DPE W 3 160 SATA DR	\$0.00	J	23%	\$0.00	\$1,500.00	\$0.00	\$1,100.00	\$800.00	\$0.00	\$1,500.00
5	AX100SC-250	2U SP DPE W 3 250 SATA DR	\$0.00	J	23%	\$0.00	\$1,500.00	\$0.00	\$1,100.00	\$800.00	\$0.00	\$1,500.00
5	AX100SC-500	FC 2U SP DPE W 3 500 GB	\$0.00	J	23%	\$0.00	\$1,500.00	\$0.00	\$1,100.00	\$800.00	\$0.00	\$1,500.00
5	AX100SC-AX100	AX100SC TO AX100	\$11,000.00	J	23%	\$8,470.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX100SCI-160	ISCSI 2U SP DPE W3 160 DR	\$0.00	J	23%	\$0.00	\$1,500.00	\$0.00	\$1,100.00	\$800.00	\$0.00	\$1,500.00
5	AX100SCI-250	ISCSI 2U SP DPE W3 250 DR	\$0.00	J	23%	\$0.00	\$1,500.00	\$0.00	\$1,100.00	\$800.00	\$0.00	\$1,500.00
5	AX100SCI-500	ISCSI 2U SP DPE W3 500 GB	\$0.00	J	23%	\$0.00	\$1,500.00	\$0.00	\$1,100.00	\$800.00	\$0.00	\$1,500.00
5	AX100SCI-AX100I	AX100SCI UPGRDE TO AX100I	\$11,000.00	J	23%	\$8,470.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX100SCI-SPKIT	AX100SCI SPARES KIT	\$4,000.00	J	23%	\$3,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX100SCI-SUIT	AX100SCI SUITCASE SPARE	\$2,700.00	J	23%	\$2,079.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX100SC-SPKIT	AX100SC SPARES KIT	\$4,000.00	J	23%	\$3,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX100SC-SUIT	AX100SC SUITCASE SPARE	\$2,700.00	J	23%	\$2,079.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX100SFAN	SPARE - System FAN	\$110.00	J	23%	\$84.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX100-SPKIT	AX100 SPARES KIT	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX100-SUIT	AX100 SUITCASE SPARE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX150-250	FC DP DPE- 4 250 WO UPS	\$0.00	J	23%	\$0.00	\$800.00	\$800.00	\$640.00	\$160.00	\$0.00	\$800.00
5	AX150-500	FC DP DPE- 4 500GB WO UPS	\$0.00	J	23%	\$0.00	\$800.00	\$800.00	\$640.00	\$160.00	\$0.00	\$800.00
5	AX150-750	2U SATA DUAL SP W 4 750 GB DRIVES	\$0.00	J	23%	\$0.00	\$800.00	\$800.00	\$640.00	\$160.00	\$0.00	\$800.00
5	AX150CACHE	SPARE AX150SC CACHE MEM	\$1,100.00	J	23%	\$847.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX150-CHASSIS	SPARE AX150 CHASSIS	\$400.00	J	23%	\$308.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX150I-250	ISCSI DP DPE-4 250 WO UPS	\$0.00	J	23%	\$0.00	\$800.00	\$800.00	\$640.00	\$160.00	\$0.00	\$800.00
5	AX150I-500	ISCSI DP DPE-4 500 WO UPS	\$0.00	J	23%	\$0.00	\$800.00	\$800.00	\$640.00	\$160.00	\$0.00	\$800.00
5	AX150I-750	2U ISCSI SATA DUAL SP W 4 750 GB DRIVES	\$0.00	J	23%	\$0.00	\$800.00	\$800.00	\$640.00	\$160.00	\$0.00	\$800.00
5	AX150I-SPKIT	SPARE KIT FOR AX150I	\$5,500.00	J	23%	\$4,235.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX150I-SUIT	SPARE AX150I SP SUITCASE	\$5,300.00	J	23%	\$4,081.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX150MEM	SPARE AX150 512 MEM DIMM	\$350.00	J	23%	\$269.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX150PFAN	SPARE AX150 PROCESSOR FAN	\$150.00	J	23%	\$115.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX150-PS	SPARE AX150 POWER SUPPLY	\$400.00	J	23%	\$308.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX150SC-250	2U FC SP DPE W 3 250 DR	\$0.00	J	23%	\$0.00	\$800.00	\$800.00	\$640.00	\$160.00	\$0.00	\$800.00
5	AX150SC-500	2U FC SP DPE W 3 500 DR	\$0.00	J	23%	\$0.00	\$800.00	\$800.00	\$640.00	\$160.00	\$0.00	\$800.00
5	AX150SC-750	2U SATA SINGLE SP W 3 750GB DRIVES	\$0.00	J	23%	\$0.00	\$800.00	\$800.00	\$640.00	\$160.00	\$0.00	\$800.00
5	AX150SC-AX150	AX150 SINGLE TO DUAL UPGR	\$5,700.00	J	23%	\$4,389.00	\$800.00	\$800.00	\$640.00	\$160.00	\$0.00	\$800.00
5	AX150SCI-150I	AX150I ISCSI SINGLE TO DUAL UPGRADE	\$5,700.00	J	23%	\$4,389.00	\$800.00	\$800.00	\$640.00	\$160.00	\$0.00	\$800.00
5	AX150SCI-250	2U ISCSI SP DPE W 3 250 D	\$0.00	J	23%	\$0.00	\$800.00	\$800.00	\$640.00	\$160.00	\$0.00	\$800.00
5	AX150SCI-500	2U ISCSI SP DPE W 3 500 D	\$0.00	J	23%	\$0.00	\$800.00	\$800.00	\$640.00	\$160.00	\$0.00	\$800.00
5	AX150SCI-750	2U ISCSI SATA SINGLE SP W 3 750 GB DRIVE	\$0.00	J	23%	\$0.00	\$800.00	\$800.00	\$640.00	\$160.00	\$0.00	\$800.00
5	AX150SCI-SPKIT	SPARE KIT FOR AX150SCI	\$4,000.00	J	23%	\$3,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX150SCI-SUIT	SPARE AX150SCI SUITCASE	\$2,700.00	J	23%	\$2,079.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX150SC-SPKIT	SPARE KIT FOR AX150SC FC	\$4,000.00	J	23%	\$3,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX150SC-SUIT	SPARE - AX150SC SUITCASE	\$2,700.00	J	23%	\$2,079.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX150SCX-250	2U SATA DPE SNGL SP W 3 250 GB DRV NO US	\$0.00	J	23%	\$0.00	\$800.00	\$800.00	\$640.00	\$160.00	\$0.00	\$800.00
5	AX150SCX-500	2U SATA DPE SINGLE SP 3 500 GB DRV NO US	\$0.00	J	23%	\$0.00	\$800.00	\$800.00	\$640.00	\$160.00	\$0.00	\$800.00
5	AX150SCX-750	2U SATA DPE SNGL SP 3 750 GB DR W NO US	\$0.00	J	23%	\$0.00	\$800.00	\$800.00	\$640.00	\$160.00	\$0.00	\$800.00
5	AX150SCXI-250	2U SINGLE ISCSI SATA DPE-3 250GB- NO US	\$5,600.00	J	23%	\$4,312.00	\$800.00	\$800.00	\$640.00	\$160.00	\$0.00	\$800.00
5	AX150SCXI-500	SINGL SP ISCSI SATA DPE-3 500 GB- NO US	\$0.00	J	23%	\$0.00	\$800.00	\$800.00	\$640.00	\$160.00	\$0.00	\$800.00
5	AX150SCXI-750	SINGLE SP ISCSI SATA DPE-3 750GB-NO US A	\$0.00	J	23%	\$0.00	\$800.00	\$800.00	\$640.00	\$160.00	\$0.00	\$800.00
5	AX150SFAN	SPARE AX150 SYSTEM FAN	\$175.00	J	23%	\$134.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX150-SPKIT	SPARE KIT FOR AX150	\$5,500.00	J	23%	\$4,235.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX150-SUIT	SPARE AX150 SUITCASE	\$5,300.00	J	23%	\$4,081.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	AX150X-250	DUAL SP FC SATA DPE W 4 250 DRV NO US AC	\$0.00	J	23%	\$800.00	\$0.00	\$800.00	\$800.00	\$640.00	\$160.00	\$0.00	\$800.00
5	AX150X-500	DUAL SP FC SATA DPE 4 500 DRV NO US AC P	\$0.00	J	23%	\$0.00	\$0.00	\$800.00	\$800.00	\$640.00	\$160.00	\$0.00	\$800.00
5	AX150X-750	DUAL SP FC SATA DPE W4 750 GB DRV NO US	\$0.00	J	23%	\$0.00	\$0.00	\$800.00	\$800.00	\$640.00	\$160.00	\$0.00	\$800.00
5	AX150XI-250	DUAL SP ISCSI SATA DPE-W 4 250GB- NO US	\$0.00	J	23%	\$0.00	\$0.00	\$800.00	\$800.00	\$640.00	\$160.00	\$0.00	\$800.00
5	AX150XI-500	DUAL SP ISCSI SATA DPE-W 4 500GB- NO US	\$0.00	J	23%	\$0.00	\$0.00	\$800.00	\$800.00	\$640.00	\$160.00	\$0.00	\$800.00
5	AX150XI-750	DUAL SP ISCSI SATA DPE-4 750 GB - NO US	\$0.00	J	23%	\$0.00	\$0.00	\$800.00	\$800.00	\$640.00	\$160.00	\$0.00	\$800.00
5	AX-2SS10-146	2.5 146GB 10K SAS DISK DRIVE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX-2SS10-300	2.5 10K 300GB SAS DISK DRIVE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX4-5DAE	2U SAS/SATA 12 DRIVE DAE	\$0.00	J	23%	\$0.00	\$0.00	\$1,535.00	\$1,065.00	\$0.00	\$1,350.00	\$0.00	\$1,535.00
5	AX4-5DAEDC	2U SAS/SATA 12DRIVE DAE DC POWER	\$0.00	J	23%	\$0.00	\$0.00	\$1,535.00	\$1,065.00	\$0.00	\$1,350.00	\$0.00	\$1,535.00
5	AX4-5D-FL	ASSY ICA/FLARE IMAGE FOR AX4-5 DUAL SP	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX4-5-DP-504	AX4 DUAL SP FACT INST FLARE 504 & DOCS	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX4-5-DP-703	AX4 DUAL SP FACT INST FLARE 703 & DOCS	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX4-5-DP-705	AX4 DUAL SP FACT INST FLARE 705 + DOCS	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX4-5EXPAN	AX4-5 Expansion Pack	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX4-5F	2U DUAL SP DPE FC FRONT END W 1U SPS	\$0.00	J	23%	\$0.00	\$0.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$1,663.00
5	AX4-5F-12X1TB	AX4-5F DUAL WITH 12X1TB SATA	\$0.00	J	23%	\$0.00	\$0.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$1,663.00
5	AX4-5F-12X600	AX4-5F DUAL WITH 12X600GB SAS	\$0.00	J	23%	\$0.00	\$0.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$1,663.00
5	AX4-5F-6X1TB	AX4-5F DUAL WITH 6X1TB SATA	\$0.00	J	23%	\$0.00	\$0.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$1,663.00
5	AX4-5F-6X600	AX4-5F DUAL WITH 6X600GB SAS	\$0.00	J	23%	\$0.00	\$0.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$1,663.00
5	AX4-5FC4IO	4 PORT FC I/O MODULE FOR AX4	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX4-5FDC	2U DUAL SP DPE FC FRONT END & DC POWER	\$0.00	J	23%	\$0.00	\$0.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$1,663.00
5	AX4-5FDC-PPS	AX4 2U DUAL SP DPE W DC SUPPLY - FC-PPS	\$8,488.00	J	23%	\$6,535.76	\$1,663.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$1,663.00
5	AX4-5F-PPS	2U SAS/SATA DPE - FC- PPS	\$7,687.00	J	23%	\$5,918.99	\$1,663.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$1,663.00
5	AX4-5FSC	2U SINGLE SP DPE FC FRONT END	\$0.00	J	23%	\$0.00	\$0.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$1,663.00
5	AX4-5FSC-750	2U 1 SP DPEFC FE & 4X750GB 7200K VAULT	\$7,133.00	J	23%	\$5,492.41	\$1,663.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$1,663.00
5	AX4-5FSC-DP	AX4-5 FC SINGLE TO DUAL PROCESSOR HW U/G	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX4-5FSC-PPS	AX4 FC SINGLE SP - PPS	\$4,916.00	J	23%	\$3,785.32	\$1,663.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$1,663.00
5	AX4-5FSCX	2U SINGLE SP DPEFC FRONT END - 4 FC PORT	\$0.00	J	23%	\$0.00	\$0.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$1,663.00
5	AX4-5FSCX-750	2U SINGLE SP DPEFC FE-4FC & 750GB VAULT	\$7,806.00	J	23%	\$6,010.62	\$1,663.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$1,663.00
5	AX4-5FSCX-DP	AX4-5F SING-SP W 4FC TO DUAL UPG	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX4-5FSCX-NEC	2U 1SP DPEFC FRONT END 4 FC PORT NEC	\$5,914.00	J	23%	\$4,553.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX4-5FSCX-PPS	AX4 2U SINGLE SP DPEFC FE-4 FC PORTS PPS	\$5,589.00	J	23%	\$4,303.53	\$1,663.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$1,663.00
5	AX4-5FX	2U 2SP DPE FC FRONTEND 1U SPS 8 FC PORT	\$0.00	J	23%	\$0.00	\$0.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$1,663.00
5	AX4-5FX-NEC	2U DUAL SP DPE FC FE - 8FC PORTS FOR NEC	\$9,690.00	J	23%	\$7,461.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX4-5FX-PPS	DUAL SP DPE FC FRONT END 8 FC PORTS- PPS	\$9,365.00	J	23%	\$7,211.05	\$1,663.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$1,663.00
5	AX4-5I	2U DUAL SP DPE ISCSI FRONT END W 1U SPS	\$0.00	J	23%	\$0.00	\$0.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$1,663.00
5	AX4-5I-12X1TB	AX4-5I DUAL WITH 12X1TB SATA	\$0.00	J	23%	\$0.00	\$0.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$1,663.00
5	AX4-5I-12X600	AX4-5I DUAL WITH 12X600GB SAS	\$0.00	J	23%	\$0.00	\$0.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$1,663.00
5	AX4-5I-6X1TB	AX4-5I DUAL WITH 6X1TB SATA	\$0.00	J	23%	\$0.00	\$0.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$1,663.00
5	AX4-5I-6X600	AX4-5I DUAL WITH 6X600GB SAS	\$0.00	J	23%	\$0.00	\$0.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$1,663.00
5	AX4-5IDC	2U DUAL SP DPE ISCSI FRONT END DC POWER	\$0.00	J	23%	\$0.00	\$0.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$1,663.00
5	AX4-5IDC-PPS	AX4 2U DPE W DC SUPPLY ISCSI PPS	\$8,018.00	J	23%	\$6,173.86	\$1,663.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$1,663.00
5	AX4-5I-PPS	2U SAS/SATA DPE - ISCSI- PPS	\$7,236.00	J	23%	\$5,571.72	\$1,663.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$1,663.00
5	AX4-5ISC	2U SINGLE SP DPE ISCSI FRONT END	\$0.00	J	23%	\$0.00	\$0.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$1,663.00
5	AX4-5ISC-750	2U 1SP DPEISCSI FE & 4X750GB 7200K VAULT	\$7,133.00	J	23%	\$5,492.41	\$1,663.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$1,663.00
5	AX4-5ISC-DP	AX4-5 ISCSI 1 TO 2 PROCESSOR HW UPGRADE	\$0.00	J	23%	\$0.00	\$1,663.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$1,663.00
5	AX4-5ISC-PPS	AX4 ISCSI SINGLE SP-PPS	\$4,681.00	J	23%	\$3,604.37	\$1,663.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$1,663.00
5	AX4-5S-FL	ASSY ICA/FLARE IMAGE FOR AX4-5 SINGLE SP	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX4-5-SP-504	AX4 1SP FACT INST FLARE IMG 504 & DOCS	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX4-5-SP-703	AX4 1SP FACT INST FLARE IMG 703 & DOCS	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX4-5-SP-705	AX4 1 SP FACT INST FLARE IMG 705 + DOCS	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX-S207-250	250GB 7.2K SATA II DISK	\$325.00	J	23%	\$250.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX-S207-500	500GB SATA II 7.2K DISK	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX-S207-750	750GB 7200RPM SATA II DRIVE	\$775.00	J	23%	\$596.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX-SA07-160	160GB 7200RPM SATA	\$225.00	J	23%	\$173.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX-SA07-250	250GB 7200RPM SATA	\$325.00	J	23%	\$250.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX-SA07-500	500GB 7200RPM SATA DISK	\$630.00	J	23%	\$485.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX-SS07-010	1000GB 7200RPM SATA 3GB DRIVE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX-SS07-020	2TB 7200RPM SATA II DISK DRIVE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX-SS07-750	750GB 7200RPM SATA II DRIVE	\$580.00	J	23%	\$446.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX-SS10-400	400GB 10K SAS DRIVE	\$910.00	J	23%	\$700.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX-SS10-600	600GB 10K 3GB SAS DISK DRIVE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX-SS15-146	146GB 15K SAS DRIVE	\$485.00	J	23%	\$373.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX-SS15-300	300GB 15K SAS 3GB DISK DRIVE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX-SS15-450	450GB 15K 3GB SAS DISK DRIVE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX-SS15-600	600GB 15K 3GB SAS DISK DRIVE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CAPHDD12TB10K25	HCIA HDD SAS 1.2TB 10K RPM 2.5 INCH	\$881.00	J	23%	\$678.37	\$132.15	\$114.53	\$0.00	\$0.00	\$0.00	\$0.00	\$132.15
5	CAPHDD20TB72K25	HCIA HDD SAS 2TB 7.2K RPM 2.5 INCH	\$1,049.00	J	23%	\$807.73	\$157.35	\$136.37	\$0.00	\$0.00	\$0.00	\$0.00	\$157.35
5	CAPHDD40TB72K35	HCIA HDD SAS 4TB 7.2K RPM 3.5 INCH	\$1,049.00	J	23%	\$807.73	\$157.35	\$136.37	\$0.00	\$0.00	\$0.00	\$0.00	\$157.35
5	CAPSSD192TB1WPD	HCIA CAPACITY SSD 1.92TB 1WPD	\$4,341.00	J	23%	\$3,342.57	\$651.15	\$564.33	\$0.00	\$0.00	\$0.00	\$0.00	\$651.15
5	CAPSSD384TB1WPD	HCIA CAPACITY SSD 3.84TB 1WPD	\$7,525.00	J	23%	\$5,794.25	\$1,128.75	\$978.25	\$0.00	\$0.00	\$0.00	\$0.00	\$1,128.75
5	DP-1X2SSD-3XHDD	HCIA Disk Pack 1x200GB SSD 3x1.2TB HDD	\$4,344.00	J	23%	\$3,344.88	\$651.60	\$564.72	\$0.00	\$0.00	\$0.00	\$0.00	\$651.60
5	DP-1X2SSD-3XHDDU	HCIA DISK PACK 1X200GB SSD 3X1.2TB HDD U	\$4,344.00	J	23%	\$3,344.88	\$651.60	\$564.72	\$0.00	\$0.00	\$0.00	\$0.00	\$651.60
5	DP-1X2SSD-4XHDD	HCIA Disk Pack 1x200GB SSD 4x1.2TB HDD	\$5,236.00	J	23%	\$4,031.72	\$785.40	\$680.68	\$0.00	\$0.00	\$0.00	\$0.00	\$785.40
5	DP-1X2SSD-4XHDDU	HCIA Disk Pack 1x200GB SSD 4x1.2TB HDD U	\$5,236.00	J	23%	\$4,031.72	\$785.40	\$680.68	\$0.00	\$0.00	\$0.00	\$0.00	\$785.40
5	DP-1X2SSD-5XHDD	HCIA Disk Pack 1x200GB SSD 5x1.2TB HDD	\$6,127.00	J	23%	\$4,717.79	\$919.05	\$796.51	\$0.00	\$0.00	\$0.00	\$0.00	\$919.05
5	DP-1X2SSD-5XHDDU	HCIA Disk Pack 1x200GB SSD 5x1.2TB HDD U	\$6,127.00	J	23%	\$4,717.79	\$919.05	\$796.51	\$0.00	\$0.00	\$0.00	\$0.00	\$919.05
5	DP-1X4SSD-1X38SSD	HCIA Disk Pack 1x400GB SSD 1x3.8TB SSD	\$11,934.00	J	23%	\$9,189.18	\$1,790.10	\$1,551.42	\$0.00	\$0.00	\$0.00	\$0.00	\$1,790.10
5	DP-1X4SSD-1X38SSDU	HCIA Disk Pack 1x400GB SSD 1x3.8TB SSD U	\$11,934.00	J	23%	\$9,189.18	\$1,790.10	\$1,551.42	\$0.00	\$0.00	\$0.00	\$0.00	\$1,790.10

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DP-1X4SSD-2X38SSD	HCIA Disk Pack 1x400GB SSD 2x3.8TB SSD	\$20,840.00	J	23%	\$16,046.80	\$3,126.00	\$2,709.20	\$0.00	\$0.00	\$0.00	\$3,126.00
5	DP-1X4SSD-2X38SSDU	HCIA Disk Pack 1x400GB SSD 2x3.8TB SSD U	\$20,840.00	J	23%	\$16,046.80	\$3,126.00	\$2,709.20	\$0.00	\$0.00	\$0.00	\$3,126.00
5	DP-1X4SSD-3X2HDD	HCIA Disk Pack 1x400GB SSD 3x2TB HDD	\$7,652.00	J	23%	\$5,892.04	\$1,147.80	\$994.76	\$0.00	\$0.00	\$0.00	\$1,147.80
5	DP-1X4SSD-3X2HDDU	HCIA Disk Pack 1x400GB SSD 3x2TB HDD U	\$7,652.00	J	23%	\$5,892.04	\$1,147.80	\$994.76	\$0.00	\$0.00	\$0.00	\$1,147.80
5	DP-1X4SSD-3X38SSD	HCIA Disk Pack 1x400GB SSD 3x3.8TB SSD	\$29,746.00	J	23%	\$22,904.42	\$4,461.90	\$3,866.98	\$0.00	\$0.00	\$0.00	\$4,461.90
5	DP-1X4SSD-3X38SSDU	HCIA Disk Pack 1x400GB SSD 3x3.8TB SSD U	\$29,746.00	J	23%	\$22,904.42	\$4,461.90	\$3,866.98	\$0.00	\$0.00	\$0.00	\$4,461.90
5	DP-1X4SSD-3XHDD	HCIA Disk Pack 1x400GB SSD 3x1.2TB HDD	\$5,702.00	J	23%	\$4,390.54	\$855.30	\$741.26	\$0.00	\$0.00	\$0.00	\$855.30
5	DP-1X4SSD-3XHDDU	HCIA Disk Pack 1x400GB SSD 3x1.2TB HDD U	\$5,702.00	J	23%	\$4,390.54	\$855.30	\$741.26	\$0.00	\$0.00	\$0.00	\$855.30
5	DP-1X4SSD-4X2HDD	HCIA Disk Pack 1x400GB SSD 4x2TB HDD	\$9,193.00	J	23%	\$7,078.61	\$1,378.95	\$1,195.09	\$0.00	\$0.00	\$0.00	\$1,378.95
5	DP-1X4SSD-4X2HDDU	HCIA Disk Pack 1x400GB SSD 4x2TB HDD U	\$9,193.00	J	23%	\$7,078.61	\$1,378.95	\$1,195.09	\$0.00	\$0.00	\$0.00	\$1,378.95
5	DP-1X4SSD-4X38SSD	HCIA Disk Pack 1x400GB SSD 4x3.8TB SSD	\$38,652.00	J	23%	\$29,762.04	\$5,797.80	\$5,024.76	\$0.00	\$0.00	\$0.00	\$5,797.80
5	DP-1X4SSD-4X38SSDU	HCIA Disk Pack 1x400GB SSD 4x3.8TB SSD U	\$38,652.00	J	23%	\$29,762.04	\$5,797.80	\$5,024.76	\$0.00	\$0.00	\$0.00	\$5,797.80
5	DP-1X4SSD-4XHDD	HCIA Disk Pack 1x400GB SSD 4x1.2TB HDD	\$6,593.00	J	23%	\$5,076.61	\$988.95	\$857.09	\$0.00	\$0.00	\$0.00	\$988.95
5	DP-1X4SSD-4XHDDU	HCIA Disk Pack 1x400GB SSD 4x1.2TB HDD U	\$6,593.00	J	23%	\$5,076.61	\$988.95	\$857.09	\$0.00	\$0.00	\$0.00	\$988.95
5	DP-1X4SSD-5X2HDD	HCIA Disk Pack 1x400GB SSD 5x2TB HDD	\$10,735.00	J	23%	\$8,285.95	\$1,610.25	\$1,395.55	\$0.00	\$0.00	\$0.00	\$1,610.25
5	DP-1X4SSD-5X2HDDU	HCIA Disk Pack 1x400GB SSD 5x2TB HDD U	\$10,735.00	J	23%	\$8,285.95	\$1,610.25	\$1,395.55	\$0.00	\$0.00	\$0.00	\$1,610.25
5	DP-1X4SSD-5X38SSD	HCIA Disk Pack 1x400GB SSD 5x3.8TB SSD	\$47,559.00	J	23%	\$36,620.43	\$7,133.85	\$6,182.67	\$0.00	\$0.00	\$0.00	\$7,133.85
5	DP-1X4SSD-5X38SSDU	HCIA Disk Pack 1x400GB SSD 5x3.8TB SSD U	\$47,559.00	J	23%	\$36,620.43	\$7,133.85	\$6,182.67	\$0.00	\$0.00	\$0.00	\$7,133.85
5	DP-1X4SSD-5XHDD	HCIA Disk Pack 1x400GB SSD 5x1.2TB HDD	\$7,485.00	J	23%	\$5,763.45	\$1,122.75	\$973.05	\$0.00	\$0.00	\$0.00	\$1,122.75
5	DP-1X4SSD-5XHDDU	HCIA Disk Pack 1x400GB SSD 5x1.2TB HDD U	\$7,485.00	J	23%	\$5,763.45	\$1,122.75	\$973.05	\$0.00	\$0.00	\$0.00	\$1,122.75
5	DP-1X8SSD-1X38SSD	HCIA Disk Pack 1x800GB SSD 1x3.8TB SSD	\$14,232.00	J	23%	\$10,958.64	\$2,134.80	\$1,850.16	\$0.00	\$0.00	\$0.00	\$2,134.80
5	DP-1X8SSD-1X38SSDU	HCIA Disk Pack 1x800GB SSD 1x3.8TB SSD U	\$14,232.00	J	23%	\$10,958.64	\$2,134.80	\$1,850.16	\$0.00	\$0.00	\$0.00	\$2,134.80
5	DP-1X8SSD-2X38SSD	HCIA Disk Pack 1x800GB SSD 2x3.8TB SSD	\$23,138.00	J	23%	\$17,816.26	\$3,470.70	\$3,007.94	\$0.00	\$0.00	\$0.00	\$3,470.70
5	DP-1X8SSD-2X38SSDU	HCIA Disk Pack 1x800GB SSD 2x3.8TB SSD U	\$23,138.00	J	23%	\$17,816.26	\$3,470.70	\$3,007.94	\$0.00	\$0.00	\$0.00	\$3,470.70
5	DP-1X8SSD-3X2HDD	HCIA Disk Pack 1x800GB SSD 3x2TB HDD	\$9,950.00	J	23%	\$7,661.50	\$1,492.50	\$1,293.50	\$0.00	\$0.00	\$0.00	\$1,492.50
5	DP-1X8SSD-3X2HDDU	HCIA Disk Pack 1x800GB SSD 3x2TB HDD U	\$9,950.00	J	23%	\$7,661.50	\$1,492.50	\$1,293.50	\$0.00	\$0.00	\$0.00	\$1,492.50
5	DP-1X8SSD-3X38SSD	HCIA Disk Pack 1x800GB SSD 3x3.8TB SSD	\$32,044.00	J	23%	\$24,673.88	\$4,806.60	\$4,165.72	\$0.00	\$0.00	\$0.00	\$4,806.60
5	DP-1X8SSD-3X38SSDU	HCIA Disk Pack 1x800GB SSD 3x3.8TB SSD U	\$32,044.00	J	23%	\$24,673.88	\$4,806.60	\$4,165.72	\$0.00	\$0.00	\$0.00	\$4,806.60
5	DP-1X8SSD-3XHDD	HCIA Disk Pack 1x800GB SSD 3x1.2TB HDD	\$8,000.00	J	23%	\$6,160.00	\$1,200.00	\$1,040.00	\$0.00	\$0.00	\$0.00	\$1,200.00
5	DP-1X8SSD-3XHDDU	HCIA Disk Pack 1x800GB SSD 3x1.2TB HDD U	\$8,000.00	J	23%	\$6,160.00	\$1,200.00	\$1,040.00	\$0.00	\$0.00	\$0.00	\$1,200.00
5	DP-1X8SSD-4X2HDD	HCIA Disk Pack 1x800GB SSD 4x2TB HDD	\$11,491.00	J	23%	\$8,848.07	\$1,723.65	\$1,493.83	\$0.00	\$0.00	\$0.00	\$1,723.65
5	DP-1X8SSD-4X2HDDU	HCIA Disk Pack 1x800GB SSD 4x2TB HDD U	\$11,491.00	J	23%	\$8,848.07	\$1,723.65	\$1,493.83	\$0.00	\$0.00	\$0.00	\$1,723.65
5	DP-1X8SSD-4X38SSD	HCIA Disk Pack 1x800GB SSD 4x3.8TB SSD	\$40,950.00	J	23%	\$31,531.50	\$6,142.50	\$5,323.50	\$0.00	\$0.00	\$0.00	\$6,142.50
5	DP-1X8SSD-4X38SSDU	HCIA Disk Pack 1x800GB SSD 4x3.8TB SSD U	\$40,950.00	J	23%	\$31,531.50	\$6,142.50	\$5,323.50	\$0.00	\$0.00	\$0.00	\$6,142.50
5	DP-1X8SSD-4XHDD	HCIA Disk Pack 1x800GB SSD 4x1.2TB HDD	\$8,892.00	J	23%	\$6,846.84	\$1,333.80	\$1,155.96	\$0.00	\$0.00	\$0.00	\$1,333.80
5	DP-1X8SSD-4XHDDU	HCIA Disk Pack 1x800GB SSD 4x1.2TB HDD U	\$8,892.00	J	23%	\$6,846.84	\$1,333.80	\$1,155.96	\$0.00	\$0.00	\$0.00	\$1,333.80
5	DP-1X8SSD-5X2HDD	HCIA Disk Pack 1x800GB SSD 5x2TB HDD	\$13,033.00	J	23%	\$10,035.41	\$1,954.95	\$1,694.29	\$0.00	\$0.00	\$0.00	\$1,954.95
5	DP-1X8SSD-5X2HDDU	HCIA Disk Pack 1x800GB SSD 5x2TB HDD U	\$13,033.00	J	23%	\$10,035.41	\$1,954.95	\$1,694.29	\$0.00	\$0.00	\$0.00	\$1,954.95
5	DP-1X8SSD-5X38SSD	HCIA Disk Pack 1x800GB SSD 5x3.8TB SSD	\$49,857.00	J	23%	\$38,389.89	\$7,478.55	\$6,481.41	\$0.00	\$0.00	\$0.00	\$7,478.55
5	DP-1X8SSD-5X38SSDU	HCIA Disk Pack 1x800GB SSD 5x3.8TB SSD U	\$49,857.00	J	23%	\$38,389.89	\$7,478.55	\$6,481.41	\$0.00	\$0.00	\$0.00	\$7,478.55
5	DP-1X8SSD-5XHDD	HCIA Disk Pack 1x800GB SSD 5x1.2TB HDD	\$9,783.00	J	23%	\$7,532.91	\$1,467.45	\$1,271.79	\$0.00	\$0.00	\$0.00	\$1,467.45
5	DP-1X8SSD-5XHDDU	HCIA Disk Pack 1x800GB SSD 5x1.2TB HDD U	\$9,783.00	J	23%	\$7,532.91	\$1,467.45	\$1,271.79	\$0.00	\$0.00	\$0.00	\$1,467.45
5	DR-1200GB-HDDU	HCIA 1.2TB 2.5" 10K RPM SAS 512BPS U	\$1,070.00	J	23%	\$823.90	\$133.75	\$115.56	\$0.00	\$0.00	\$0.00	\$133.75
5	DR-2000GB-HDDU	HCIA 2.0TB 2.5" 7.2K RPM SAS U	\$1,850.00	J	23%	\$1,424.50	\$231.25	\$199.80	\$0.00	\$0.00	\$0.00	\$231.25
5	DR-3800G-SSDU	HCIA 3.8TB SSD IN 2.5" U	\$10,688.00	J	23%	\$8,229.76	\$1,336.00	\$1,154.30	\$0.00	\$0.00	\$0.00	\$1,336.00
5	DR-400G-SSDU	HCIA 400GB SSD IN 2.5" U	\$3,633.00	J	23%	\$2,797.41	\$454.13	\$392.36	\$0.00	\$0.00	\$0.00	\$454.13
5	DR-800G-SSDU	HCIA 800GB SSD IN 2.5" U	\$6,391.00	J	23%	\$4,921.07	\$798.88	\$690.23	\$0.00	\$0.00	\$0.00	\$798.88
5	GPUAMDFFPS7000	HCIA GPU AMD FIREPRO S7000	\$2,699.00	J	23%	\$2,078.23	\$404.85	\$350.87	\$0.00	\$0.00	\$0.00	\$404.85
5	GPUAMDFFPS7150	HCIA GPU AMD FIREPRO S7150	\$4,724.00	J	23%	\$3,637.48	\$708.60	\$614.12	\$0.00	\$0.00	\$0.00	\$708.60
5	GPUAMDFFPS7150X2	HCIA GPU AMD FIREPRO S7150X2	\$8,099.00	J	23%	\$6,236.23	\$1,214.85	\$1,052.87	\$0.00	\$0.00	\$0.00	\$1,214.85
5	GPUAMDFFPS9050	HCIA GPU AMD FIREPRO S9050	\$4,454.00	J	23%	\$3,429.58	\$668.10	\$579.02	\$0.00	\$0.00	\$0.00	\$668.10
5	GPUNVDIATESLAM60	HCIA GPU NVIDIA TESLA M60	\$12,824.00	J	23%	\$9,874.48	\$1,923.60	\$1,667.12	\$0.00	\$0.00	\$0.00	\$1,923.60
5	HTSNK460-1S-LO-W	HEAT SINK FILLERS E460 1PROC LO WATT	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HTSNK460-2S-HI-W	HEAT SINK FILLERS E460 2PROC HI WATT	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HTSNK460-2S-LO-W	HEAT SINK FILLERS E460 2PROC LO WATT	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HTSNK470-1S	HEAT SINK FILLERS 730 1PROC	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HTSNK470-2S	HEAT SINK FILLERS P470 S470 2PROC	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HTSNK470-2S-GPU	HEAT SINK FILLERS V470 GPU	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYUSA	USA	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTKIT1U1NRJ45	HCIA INSTALL KIT 10GBE RJ45 1U1N	\$99.00	J	23%	\$76.23	\$14.85	\$12.87	\$0.00	\$0.00	\$0.00	\$14.85
5	INSTKIT1U1NSFP	HCIA INSTALL KIT 10GBE SFP 1U1N	\$60.00	J	23%	\$46.20	\$9.00	\$7.80	\$0.00	\$0.00	\$0.00	\$9.00
5	INSTKIT2U1NRJ45	HCIA INSTALL KIT 10GBE RJ45 2U1N	\$99.00	J	23%	\$76.23	\$14.85	\$12.87	\$0.00	\$0.00	\$0.00	\$14.85
5	INSTKIT2U1NSFP	HCIA INSTALL KIT 10GBE SFP 2U1N	\$60.00	J	23%	\$46.20	\$9.00	\$7.80	\$0.00	\$0.00	\$0.00	\$9.00
5	INSTLKIT-10GE-RJ45	HCIA Field Install Kit 10GE RJ45	\$935.00	J	23%	\$719.95	\$140.25	\$121.55	\$0.00	\$0.00	\$0.00	\$140.25
5	INSTLKIT-10GE-SFP+	HCIA Field Install Kit 10GE SFP+	\$706.00	J	23%	\$543.62	\$105.90	\$91.78	\$0.00	\$0.00	\$0.00	\$105.90
5	INSTLKIT-1GE-RJ45	HCIA Field Install Kit 1GE RJ45	\$1,067.00	J	23%	\$821.59	\$160.05	\$138.71	\$0.00	\$0.00	\$0.00	\$160.05
5	M-EMDL-ENHHW-1Y	ENHANCED HARDWARE SUPPORT 1 YEAR - REFER TO HW MODEL FOR WARRANTY I	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-EMDL-ENHHW-2Y	ENHANCED HARDWARE SUPPORT 2 YEAR - REFER TO HW MODEL FOR WARRANTY I	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-EMDL-ENHHW-3Y	ENHANCED HARDWARE SUPPORT 3 YEAR - REFER TO HW MODEL FOR WARRANTY I	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-EMDL-ENHHW-4Y	ENHANCED HARDWARE SUPPORT 4 YEAR - REFER TO HW MODEL FOR WARRANTY I	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-EMDL-ENHHW-5Y	ENHANCED HARDWARE SUPPORT 5 YEAR - REFER TO HW MODEL FOR WARRANTY I	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-EMDL-PREHW-1Y	PREMIUM HARDWARE SUPPORT 1 YEAR - REFER TO HW MODEL FOR WARRANTY PF	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-EMDL-PREHW-2Y	PREMIUM HARDWARE SUPPORT 2 YEAR - REFER TO HW MODEL FOR WARRANTY PF	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-EMDL-PREHW-3Y	PREMIUM HARDWARE SUPPORT 3 YEAR - REFER TO HW MODEL FOR WARRANTY PF	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-EMDL-PREHW-4Y	PREMIUM HARDWARE SUPPORT 4 YEAR - REFER TO HW MODEL FOR WARRANTY PF	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-EMDL-PREHW-5Y	PREMIUM HARDWARE SUPPORT 5 YEAR - REFER TO HW MODEL FOR WARRANTY PF	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MEMLDIMM16GB	HCIA MEMORY 16GB DIMM	\$566.00	J	23%	\$435.82	\$84.90	\$73.58	\$0.00	\$0.00	\$0.00	\$84.90
5	MEMLDIMM32GB	HCIA MEMORY 32GB DIMM	\$1,103.00	J	23%	\$849.31	\$165.45	\$143.39	\$0.00	\$0.00	\$0.00	\$165.45
5	MEMLRDIMM64GB	HCIA MEMORY 64GB DIMM	\$2,744.00	J	23%	\$2,112.88	\$411.60	\$356.72	\$0.00	\$0.00	\$0.00	\$411.60
5	M-ENHFWJ-001	ENHANCED HARDWARE SUPPORT - REFER TO HW MODEL FOR WARRANTY PRICE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	M-ENHSWJ-001	ENHANCED SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-ENHSWJ-002	ENHANCED SW SUPPORT (VMW for VxRail) - REFER TO SW MODEL FOR MAINT PRICE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PREHWJ-001	PREMIUM HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRICE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PREHWJ-001	PREMIUM HARDWARE SUPPORT - REFER TO HW MODEL FOR WARRANTY PRICE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PRESWJ-001	PREMIUM SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PRESWJ-002	PREMIUM SW SUPPORT (VMW for VxRail) - REFER TO SW MODEL FOR MAINT PRICE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVAAX4-5	MIRRORVIEW ASYNC FOR THE AX4-5	\$0.00	J	23%	\$0.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	MVALAX4-5	MIRRORVIEW BUNDLE FOR THE AX4-5	\$0.00	J	23%	\$0.00	\$1,188.00	\$1,056.00	\$0.00	\$0.00	\$0.00	\$1,188.00
5	MV-CEMAX4-5	MIRRORVIEW/CE SW APPLICATION FOR AX4-5	\$0.00	J	23%	\$0.00	\$360.00	\$320.00	\$0.00	\$0.00	\$0.00	\$360.00
5	MVSAX4-5	MIRRORVIEW SYNC FOR THE AX4-5	\$0.00	J	23%	\$0.00	\$900.00	\$800.00	\$0.00	\$0.00	\$0.00	\$900.00
5	NA-2SS10-146	2.5 146GB 10K SAS DISK DRIVE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NA-2SS10-146H	2.5 146GB 10K SAS DISK DRIVE HOT SPARE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NA-2SS10-146U	2.5 146GB 10K SAS DISK DRIVE UPGRADE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NA-2SS10-300	2.5 300G 10K SAS DISK DRIVE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NA-2SS10-300H	2.5 300G 10K SAS DISK DRIVE HOT SPARE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NA-2SS10-300U	2.5 300G 10K SAS DISK DRIVE UPGRADE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NA-3PDAE	NX4 SAS/SATA DAE-FACTORY INSTALL	\$0.00	J	23%	\$0.00	\$1,535.00	\$1,466.00	\$1,017.00	\$1,347.00	\$0.00	\$1,535.00
5	NA-3PDAE-FD	NX4 SAS/SATA EXPANSION DAE-FIELD INSTALL	\$0.00	J	23%	\$0.00	\$1,535.00	\$1,466.00	\$1,017.00	\$1,347.00	\$0.00	\$1,535.00
5	NA-SS07-010	DISK 1000GB 7.2K 512BPS SATA 3GB 32MB	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NA-SS07-010HS	1000GB 7200RPM SATA II DRIVE HS	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NA-SS07-010U	1000GB 7200RPM SATA II DRIVE UPG	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NA-SS07-020	2TB 7200RPM SATA II DISK DRIVE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NA-SS07-020HS	2TB 7200RPM SATA II DISK DRIVE HOT SPARE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NA-SS07-020U	2TB 7200RPM SATA II DISK DRIVE UPGRADE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NA-SS10-400	DISK 400GB 10K 520BPS 5/12V 3GB SAS	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NA-SS10-400HS	DISK 400GB 10K 520BPS 5/12V 3GB SAS HS	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NA-SS10-400U	DISK 400GB 10K 520BPS 5/12V 3GB SAS UPG	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NA-SS10-600	600GB 10K RPM SAS DRIVE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NA-SS10-600HS	600GB 10K RPM SAS DRIVE HOT SPARE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NA-SS10-600U	600GB 10K RPM SAS DRIVE UPGRADE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NA-SS15-146	DISK ASSMBLY 146GB 15K SA	\$485.00	J	23%	\$373.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NA-SS15-146HS	DISK ASSMBLY 146GB 15K SA HS	\$485.00	J	23%	\$373.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NA-SS15-146U	DISK ASSMBLY 146GB 15K SA UPG	\$662.00	J	23%	\$509.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NA-SS15-300	DISK 300GB 15K SAS SGT	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NA-SS15-300HS	DISK 300GB 15K SAS SGT HS	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NA-SS15-300U	DISK 300GB 15K SAS SGT UPG	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NA-SS15-450	450GB 15K 3GB SAS DISK DRIVE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NA-SS15-450HS	450GB 15K 3GB SAS DISK DRIVE HOT SPARE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NA-SS15-600	600GB 15K 3G SAS NX DISK DRIVE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NA-SS15-600HS	600GB 15K 3G SAS NX DISK DRIVE HOT SPARE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NA-SS15-600U	600GB 15K 3G SAS NX DISK DRIVE UPGRADE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAV100	NAVI MANAGER AX100 SERIES	\$1,100.00	J	23%	\$847.00	\$198.00	\$176.00	\$0.00	\$0.00	\$0.00	\$198.00
5	NAV100-KIT	NAVI MGR AX100 MEDIA	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAV150	NAVI MGR UPGRADE AX150	\$0.00	J	23%	\$0.00	\$198.00	\$176.00	\$0.00	\$0.00	\$0.00	\$198.00
5	NAVAX4-5	NAVI MANAGER FOR AX4-5	\$0.00	J	23%	\$0.00	\$360.00	\$320.00	\$0.00	\$0.00	\$0.00	\$360.00
5	NAVAYZAX4-5	NAVI ANALYZER FR AX4-5	\$0.00	J	23%	\$0.00	\$540.00	\$480.00	\$0.00	\$0.00	\$0.00	\$540.00
5	NB-2SS10-146	2.5 146GB 10K SAS DISK DRIVE - NEBS	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NB-2SS10-300	2.5 300GB 10K SAS - NEBS	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NB-SS15-146	146GB 15K SAS 3GB NEBS DISK DRIVE	\$485.00	J	23%	\$373.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NB-SS15-300	300GB 15K SAS 3GB NEBS DISK DRIVE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NB-SS15-450	450GB 15K NEBS COMPLIANT SAS DRIVE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ND08C17V40128RJ	ND 8C1.7GHZ 1XE5-2609V4 128GB 1GBE	\$11,414.00	J	23%	\$8,788.78	\$1,712.10	\$1,483.82	\$0.00	\$0.00	\$0.00	\$1,712.10
5	ND08C17V4064RJ	ND 8C1.7GHZ 1XE5-2609V4 64GB 1GBE	\$10,007.00	J	23%	\$7,705.39	\$1,501.05	\$1,300.91	\$0.00	\$0.00	\$0.00	\$1,501.05
5	ND-12C128GB-RJ45	HCIA Node 12cor CPU 128GBMem 10GE RJ45	\$19,366.00	J	23%	\$14,911.82	\$2,904.90	\$2,517.58	\$0.00	\$0.00	\$0.00	\$2,904.90
5	ND-12C128GB-SFP+	HCIA Node 12cor CPU 128GBMem 10GE SFP+	\$19,366.00	J	23%	\$14,911.82	\$2,904.90	\$2,517.58	\$0.00	\$0.00	\$0.00	\$2,904.90
5	ND-12C192GB-RJ45	HCIA Node 12cor CPU 192GBMem 10GE RJ45	\$20,905.00	J	23%	\$16,096.85	\$3,135.75	\$2,717.65	\$0.00	\$0.00	\$0.00	\$3,135.75
5	ND-12C192GB-SFP+	HCIA Node 12cor CPU 192GBMem 10GE SFP+	\$20,905.00	J	23%	\$16,096.85	\$3,135.75	\$2,717.65	\$0.00	\$0.00	\$0.00	\$3,135.75
5	ND-12C256GB-RJ45	HCIA Node 12cor CPU 256GBMem 10GE RJ45	\$28,538.00	J	23%	\$21,974.26	\$4,280.70	\$3,709.94	\$0.00	\$0.00	\$0.00	\$4,280.70
5	ND-12C256GB-SFP+	HCIA Node 12cor CPU 256GBMem 10GE SFP+	\$28,538.00	J	23%	\$21,974.26	\$4,280.70	\$3,709.94	\$0.00	\$0.00	\$0.00	\$4,280.70
5	ND16C21V4128RJ	ND 16C2.1GHZ 2XE5-2620V4 128GB RJ45	\$21,734.00	J	23%	\$16,735.18	\$3,260.10	\$2,825.42	\$0.00	\$0.00	\$0.00	\$3,260.10
5	ND16C21V4128RJAF	ND 16C2.1GHZ 2XE5-2620V4 128GB RJ45 AF	\$21,734.00	J	23%	\$16,735.18	\$3,260.10	\$2,825.42	\$0.00	\$0.00	\$0.00	\$3,260.10
5	ND16C21V4128SFP	ND 16C2.1GHZ 2XE5-2620V4 128GB SFP	\$21,734.00	J	23%	\$16,735.18	\$3,260.10	\$2,825.42	\$0.00	\$0.00	\$0.00	\$3,260.10
5	ND16C21V4128SFP AF	ND 16C2.1GHZ 2XE5-2620V4 128GB SFP AF	\$21,734.00	J	23%	\$16,735.18	\$3,260.10	\$2,825.42	\$0.00	\$0.00	\$0.00	\$3,260.10
5	ND16C21V4256RJ	ND 16C2.1GHZ 2XE5-2620V4 256GB RJ45	\$25,300.00	J	23%	\$19,481.00	\$3,795.00	\$3,289.00	\$0.00	\$0.00	\$0.00	\$3,795.00
5	ND16C21V4256RJAF	ND 16C2.1GHZ 2XE5-2620V4 256GB RJ45 AF	\$25,300.00	J	23%	\$19,481.00	\$3,795.00	\$3,289.00	\$0.00	\$0.00	\$0.00	\$3,795.00
5	ND16C21V4256SFP	ND 16C2.1GHZ 2XE5-2620V4 256GB SFP	\$25,300.00	J	23%	\$19,481.00	\$3,795.00	\$3,289.00	\$0.00	\$0.00	\$0.00	\$3,795.00
5	ND16C21V4256SFP AF	ND 16C2.1GHZ 2XE5-2620V4 256GB SFP AF	\$25,300.00	J	23%	\$19,481.00	\$3,795.00	\$3,289.00	\$0.00	\$0.00	\$0.00	\$3,795.00
5	ND16C21V4384RJ	ND 16C2.1GHZ 2XE5-2620V4 384GB RJ45	\$28,866.00	J	23%	\$22,226.82	\$4,329.90	\$3,752.58	\$0.00	\$0.00	\$0.00	\$4,329.90
5	ND16C21V4384RJAF	ND 16C2.1GHZ 2XE5-2620V4 384GB RJ45 AF	\$28,866.00	J	23%	\$22,226.82	\$4,329.90	\$3,752.58	\$0.00	\$0.00	\$0.00	\$4,329.90
5	ND16C21V4384SFP	ND 16C2.1GHZ 2XE5-2620V4 384GB SFP	\$28,866.00	J	23%	\$22,226.82	\$4,329.90	\$3,752.58	\$0.00	\$0.00	\$0.00	\$4,329.90
5	ND16C21V4384SFP AF	ND 16C2.1GHZ 2XE5-2620V4 384GB SFP AF	\$28,866.00	J	23%	\$22,226.82	\$4,329.90	\$3,752.58	\$0.00	\$0.00	\$0.00	\$4,329.90
5	ND16C21V4512RJ	ND 16C2.1GHZ 2XE5-2620V4 512GB RJ45	\$32,432.00	J	23%	\$24,972.64	\$4,864.80	\$4,216.16	\$0.00	\$0.00	\$0.00	\$4,864.80
5	ND16C21V4512RJAF	ND 16C2.1GHZ 2XE5-2620V4 512GB RJ45 AF	\$32,432.00	J	23%	\$24,972.64	\$4,864.80	\$4,216.16	\$0.00	\$0.00	\$0.00	\$4,864.80
5	ND16C21V4512SFP	ND 16C2.1GHZ 2XE5-2620V4 512GB SFP	\$32,432.00	J	23%	\$24,972.64	\$4,864.80	\$4,216.16	\$0.00	\$0.00	\$0.00	\$4,864.80
5	ND16C21V4512SFP AF	ND 16C2.1GHZ 2XE5-2620V4 512GB SFP AF	\$32,432.00	J	23%	\$24,972.64	\$4,864.80	\$4,216.16	\$0.00	\$0.00	\$0.00	\$4,864.80
5	ND-16C256GB-RJ45	HCIA Node 16cor CPU 256GBMem 10GE RJ45	\$31,860.00	J	23%	\$24,532.20	\$4,779.00	\$4,141.80	\$0.00	\$0.00	\$0.00	\$4,779.00
5	ND-16C256GB-SFP+	HCIA Node 16cor CPU 256GBMem 10GE SFP+	\$31,860.00	J	23%	\$24,532.20	\$4,779.00	\$4,141.80	\$0.00	\$0.00	\$0.00	\$4,779.00
5	ND-16C512GB-RJ45	HCIA Node 16cor CPU 512GBMem 10GE RJ45	\$39,653.00	J	23%	\$30,532.81	\$5,947.95	\$5,154.89	\$0.00	\$0.00	\$0.00	\$5,947.95
5	ND-16C512GB-SFP+	HCIA Node 16cor CPU 512GBMem 10GE SFP+	\$39,653.00	J	23%	\$30,532.81	\$5,947.95	\$5,154.89	\$0.00	\$0.00	\$0.00	\$5,947.95
5	ND20C22V4128RJ	ND 20C2.2GHZ 2XE5-2630V4 128GB RJ45	\$25,385.00	J	23%	\$19,546.45	\$3,807.75	\$3,300.05	\$0.00	\$0.00	\$0.00	\$3,807.75

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	ND20C22V4128RJAF	ND 20C2.2GHZ 2XE5-2630V4 128GB RJ45 AF	\$25,385.00	J	23%	\$19,546.45	\$3,807.75	\$3,300.05	\$0.00	\$0.00	\$0.00	\$3,807.75
5	ND20C22V4128SFP	ND 20C2.2GHZ 2XE5-2630V4 128GB SFP	\$25,385.00	J	23%	\$19,546.45	\$3,807.75	\$3,300.05	\$0.00	\$0.00	\$0.00	\$3,807.75
5	ND20C22V4128SFPAF	ND 20C2.2GHZ 2XE5-2630V4 128GB SFP AF	\$25,385.00	J	23%	\$19,546.45	\$3,807.75	\$3,300.05	\$0.00	\$0.00	\$0.00	\$3,807.75
5	ND20C22V4256RJ	ND 20C2.2GHZ 2XE5-2630V4 256GB RJ45	\$29,213.00	J	23%	\$22,494.01	\$4,381.95	\$3,797.69	\$0.00	\$0.00	\$0.00	\$4,381.95
5	ND20C22V4256RJAF	ND 20C2.2GHZ 2XE5-2630V4 256GB RJ45 AF	\$29,213.00	J	23%	\$22,494.01	\$4,381.95	\$3,797.69	\$0.00	\$0.00	\$0.00	\$4,381.95
5	ND20C22V4256SFP	ND 20C2.2GHZ 2XE5-2630V4 256GB SFP	\$29,213.00	J	23%	\$22,494.01	\$4,381.95	\$3,797.69	\$0.00	\$0.00	\$0.00	\$4,381.95
5	ND20C22V4256SFPAF	ND 20C2.2GHZ 2XE5-2630V4 256GB SFP AF	\$29,213.00	J	23%	\$22,494.01	\$4,381.95	\$3,797.69	\$0.00	\$0.00	\$0.00	\$4,381.95
5	ND20C22V4384RJ	ND 20C2.2GHZ 2XE5-2630V4 384GB RJ45	\$33,042.00	J	23%	\$25,442.34	\$4,956.30	\$4,295.46	\$0.00	\$0.00	\$0.00	\$4,956.30
5	ND20C22V4384RJAF	ND 20C2.2GHZ 2XE5-2630V4 384GB RJ45 AF	\$33,042.00	J	23%	\$25,442.34	\$4,956.30	\$4,295.46	\$0.00	\$0.00	\$0.00	\$4,956.30
5	ND20C22V4384SFP	ND 20C2.2GHZ 2XE5-2630V4 384GB SFP	\$33,042.00	J	23%	\$25,442.34	\$4,956.30	\$4,295.46	\$0.00	\$0.00	\$0.00	\$4,956.30
5	ND20C22V4384SFPAF	ND 20C2.2GHZ 2XE5-2630V4 384GB SFP AF	\$33,042.00	J	23%	\$25,442.34	\$4,956.30	\$4,295.46	\$0.00	\$0.00	\$0.00	\$4,956.30
5	ND20C22V4512RJ	ND 20C2.2GHZ 2XE5-2630V4 512GB RJ45	\$36,871.00	J	23%	\$28,390.67	\$5,530.65	\$4,793.23	\$0.00	\$0.00	\$0.00	\$5,530.65
5	ND20C22V4512RJAF	ND 20C2.2GHZ 2XE5-2630V4 512GB RJ45 AF	\$36,871.00	J	23%	\$28,390.67	\$5,530.65	\$4,793.23	\$0.00	\$0.00	\$0.00	\$5,530.65
5	ND20C22V4512SFP	ND 20C2.2GHZ 2XE5-2630V4 512GB SFP	\$36,871.00	J	23%	\$28,390.67	\$5,530.65	\$4,793.23	\$0.00	\$0.00	\$0.00	\$5,530.65
5	ND20C22V4512SFPAF	ND 20C2.2GHZ 2XE5-2630V4 512GB SFP AF	\$36,871.00	J	23%	\$28,390.67	\$5,530.65	\$4,793.23	\$0.00	\$0.00	\$0.00	\$5,530.65
5	ND-20C256GB-RJ45	HCIA Node 20cor CPU 256GBMem 10GE RJ45	\$38,927.00	J	23%	\$29,973.79	\$5,839.05	\$5,060.51	\$0.00	\$0.00	\$0.00	\$5,839.05
5	ND-20C256GB-SFP+	HCIA Node 20cor CPU 256GBMem 10GE SFP+	\$38,927.00	J	23%	\$29,973.79	\$5,839.05	\$5,060.51	\$0.00	\$0.00	\$0.00	\$5,839.05
5	ND-20C512GB-RJ45	HCIA Node 20cor CPU 512GBMem 10GE RJ45	\$46,721.00	J	23%	\$35,975.17	\$7,008.15	\$6,073.73	\$0.00	\$0.00	\$0.00	\$7,008.15
5	ND-20C512GB-SFP+	HCIA Node 20cor CPU 512GBMem 10GE SFP+	\$46,721.00	J	23%	\$35,975.17	\$7,008.15	\$6,073.73	\$0.00	\$0.00	\$0.00	\$7,008.15
5	ND24C22V4128RJAF	ND 24C2.2GHZ 2XE5-2650V4 128GB RJ45 AF	\$30,331.00	J	23%	\$23,354.87	\$4,549.65	\$3,943.03	\$0.00	\$0.00	\$0.00	\$4,549.65
5	ND24C22V4128SFPAF	ND 24C2.2GHZ 2XE5-2650V4 128GB SFP AF	\$30,331.00	J	23%	\$23,354.87	\$4,549.65	\$3,943.03	\$0.00	\$0.00	\$0.00	\$4,549.65
5	ND24C22V4256RJAF	ND 24C2.2GHZ 2XE5-2650V4 256GB RJ45 AF	\$34,159.00	J	23%	\$26,302.43	\$5,123.85	\$4,440.67	\$0.00	\$0.00	\$0.00	\$5,123.85
5	ND24C22V4256SFPAF	ND 24C2.2GHZ 2XE5-2650V4 256GB SFP AF	\$34,159.00	J	23%	\$26,302.43	\$5,123.85	\$4,440.67	\$0.00	\$0.00	\$0.00	\$5,123.85
5	ND24C22V4384RJAF	ND 24C2.2GHZ 2XE5-2650V4 384GB RJ45 AF	\$37,988.00	J	23%	\$29,250.76	\$5,698.20	\$4,938.44	\$0.00	\$0.00	\$0.00	\$5,698.20
5	ND24C22V4384SFPAF	ND 24C2.2GHZ 2XE5-2650V4 384GB SFP AF	\$37,988.00	J	23%	\$29,250.76	\$5,698.20	\$4,938.44	\$0.00	\$0.00	\$0.00	\$5,698.20
5	ND24C22V4512RJAF	ND 24C2.2GHZ 2XE5-2650V4 512GB RJ45 AF	\$41,817.00	J	23%	\$32,199.09	\$6,272.55	\$5,436.21	\$0.00	\$0.00	\$0.00	\$6,272.55
5	ND24C22V4512SFPAF	ND 24C2.2GHZ 2XE5-2650V4 512GB SFP AF	\$41,817.00	J	23%	\$32,199.09	\$6,272.55	\$5,436.21	\$0.00	\$0.00	\$0.00	\$6,272.55
5	ND28C24V4128SFPAF	ND 28C2.4GHZ 2XE5-2680V4 128GB SFP AF	\$35,174.00	J	23%	\$27,083.98	\$5,276.10	\$4,572.62	\$0.00	\$0.00	\$0.00	\$5,276.10
5	ND28C24V4256SFPAF	ND 28C2.4GHZ 2XE5-2680V4 256GB SFP AF	\$39,002.00	J	23%	\$30,031.54	\$5,850.30	\$5,070.26	\$0.00	\$0.00	\$0.00	\$5,850.30
5	ND28C24V4384SFPAF	ND 28C2.4GHZ 2XE5-2680V4 384GB SFP AF	\$42,831.00	J	23%	\$32,979.87	\$6,424.65	\$5,568.03	\$0.00	\$0.00	\$0.00	\$6,424.65
5	ND28C24V4512SFPAF	ND 28C2.4GHZ 2XE5-2680V4 512GB SFP AF	\$46,659.00	J	23%	\$35,927.43	\$6,998.85	\$6,065.67	\$0.00	\$0.00	\$0.00	\$6,998.85
5	ND32C21V4128SFPAF	ND 32C2.1GHZ 2XE5-2683V4 128GB SFP AF	\$36,115.00	J	23%	\$27,808.55	\$5,417.25	\$4,694.95	\$0.00	\$0.00	\$0.00	\$5,417.25
5	ND32C21V4256SFPAF	ND 32C2.1GHZ 2XE5-2683V4 256GB SFP AF	\$39,944.00	J	23%	\$30,756.88	\$5,991.60	\$5,192.72	\$0.00	\$0.00	\$0.00	\$5,991.60
5	ND32C21V4384SFPAF	ND 32C2.1GHZ 2XE5-2683V4 384GB SFP AF	\$43,772.00	J	23%	\$33,704.44	\$6,565.80	\$5,690.36	\$0.00	\$0.00	\$0.00	\$6,565.80
5	ND32C21V4512SFPAF	ND 32C2.1GHZ 2XE5-2683V4 512GB SFP AF	\$47,601.00	J	23%	\$36,652.77	\$7,140.15	\$6,188.13	\$0.00	\$0.00	\$0.00	\$7,140.15
5	ND-6C64GB-RJ45	HCIA Node 6cor CPU 64GBMem 1GE RJ45	\$10,124.00	J	23%	\$7,795.48	\$1,518.60	\$1,316.12	\$0.00	\$0.00	\$0.00	\$1,518.60
5	NIC2X10GBERJPCFH	HCIA NIC PCIE 2X10GBE RJ45 FH	\$713.00	J	23%	\$549.01	\$106.95	\$92.69	\$0.00	\$0.00	\$0.00	\$106.95
5	NIC2X10GBERJPCIE	HCIA NIC PCIE 2X10GBE RJ45	\$713.00	J	23%	\$549.01	\$106.95	\$92.69	\$0.00	\$0.00	\$0.00	\$106.95
5	NIC2X10GBSFPJPCFH	HCIA NIC PCIE 2X10GBE SFP FULL HEIGHT	\$618.00	J	23%	\$475.86	\$92.70	\$80.34	\$0.00	\$0.00	\$0.00	\$92.70
5	NIC2X10GBSFPJPCLP	HCIA NIC PCIE 2X10GBE SFP LOW PROFILE	\$618.00	J	23%	\$475.86	\$92.70	\$80.34	\$0.00	\$0.00	\$0.00	\$92.70
5	NIC2X1E2X10ERJ	HCIA NIC LOB 2X10GBE PLUS 2X10GBE RJ45	\$723.00	J	23%	\$556.71	\$108.45	\$93.99	\$0.00	\$0.00	\$0.00	\$108.45
5	NIC2X1E2X10ESFP	HCIA NIC LOB 2X10GBE PLUS 2X10GBE SFP	\$618.00	J	23%	\$475.86	\$92.70	\$80.34	\$0.00	\$0.00	\$0.00	\$92.70
5	NO-PWR-CRD	NO POWER CORD	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NORAIL1U1N	HCIA NO RAILKIT FOR 1U1N	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NORAIL2U1N	HCIA NO RAILKIT FOR 2U1N	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NO-TPM1.2MOD	HCIA NO TPM 1.2 MODULE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS-3GDAE	NS20 CAPTIVE ARRAY AX DAE	\$5,900.00	J	23%	\$4,543.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS-3GDAE-FD	NS20 CAPTIVE ARRAY AX DAE (FLD INST)	\$5,900.00	J	23%	\$4,543.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS-3GDAE-U	NS20 CAPTIVE ARRAY AX DAE (UPGRADE)	\$5,900.00	J	23%	\$4,543.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS-SS10-600HS	600GB 10K SAS DRIVE - HOT SPARE	\$1,350.00	J	23%	\$1,039.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NX3-DPE-BASE	2XSP; 16GB MEMORY; DISK PROCESSOR ENCLDS	\$8,812.00	J	23%	\$6,785.24	\$3,456.00	\$2,419.00	\$0.00	\$0.00	\$0.00	\$3,456.00
5	NX3-FC-DK	ASSY DISK 300GB 15K FC DISK	\$2,570.00	J	23%	\$1,978.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NX3-SSD	DPE 15GB SSD	\$1,449.00	J	23%	\$1,115.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NX4-1-2-NF-UL	NX4 ONE TO TWO BLADE NFS FIELD UPGRADE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NX4-1-2-U	NX4 1 TO 2 BLADE POST INSTALL UPGRADE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NX4-1BLADE-SW	NX4 SINGLE BLADE SW BUNDLE	\$0.00	J	23%	\$0.00	\$158.40	\$140.80	\$0.00	\$0.00	\$0.00	\$158.40
5	NX4-1C-2C-U	NX4 BLADE UG - 2 10GBEOP 2 CU 1GBE PORTS	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NX4-1C-A	NX4 NAS ENCLOSURE W/ ONE BLADE - FACTORY	\$0.00	J	23%	\$0.00	\$400.00	\$342.00	\$239.00	\$308.00	\$0.00	\$400.00
5	NX4-1C-A-FD	NX4 ENCLOSURE W/ 1 BLADE - FIELD INSTALL	\$0.00	J	23%	\$0.00	\$400.00	\$342.00	\$239.00	\$308.00	\$0.00	\$400.00
5	NX4-1C-C	NX4-1DM-4GB-2 OP 10GE 2 CU 1GE (FACTORY)	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NX4-1C-C-FD	NX4-1DM-4GB-2 OP 10GE 2CU 1GE FLD INSTAL	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NX4-1-CI-RYLT	CELERRA NX4 SINGLE BLADE CIFS LICENSE	\$0.00	J	23%	\$0.00	\$750.00	\$0.16	\$0.00	\$0.00	\$0.00	\$750.00
5	NX4-1-UNIX-L	CELERRA NX4 SINGLE BLADE UNIX NFS LICENS	\$0.00	J	23%	\$0.00	\$351.00	\$312.00	\$0.00	\$0.00	\$0.00	\$351.00
5	NX4-2BLADE-SW	NX4 DUAL BLADE SW BUNDLE	\$0.00	J	23%	\$0.00	\$202.50	\$180.00	\$0.00	\$0.00	\$0.00	\$202.50
5	NX4-2C-A	NX4 NAS ENCL W/ 2 BLADES - FACT INSTALL	\$0.00	J	23%	\$0.00	\$1,150.00	\$690.00	\$483.00	\$621.00	\$0.00	\$1,150.00
5	NX4-2C-A-FD	NX4 NAS ENCL W/ TWO BLADES FLD INSTALL	\$0.00	J	23%	\$0.00	\$1,150.00	\$690.00	\$483.00	\$621.00	\$0.00	\$1,150.00
5	NX4-2C-C	NX4 INT-2DM-4GB-2 OP 10GE 2CU 1GE FACT	\$0.00	J	23%	\$0.00	\$1,150.00	\$805.00	\$0.00	\$1,035.00	\$0.00	\$1,150.00
5	NX4-2C-C-FD	NX4 INT-2DM-4GB-2 OP 10GE 2 CU 1GE FLD	\$0.00	J	23%	\$0.00	\$1,150.00	\$805.00	\$0.00	\$1,035.00	\$0.00	\$1,150.00
5	NX4-2-CI-RYLT	CELERRA NX4 DUAL BLADE CIFS LICENSE	\$0.00	J	23%	\$0.00	\$750.00	\$0.16	\$0.00	\$0.00	\$0.00	\$750.00
5	NX4-2-UNIX-L	CELERRA NX4 DUAL BLADE UNIX NFS LICENSE	\$0.00	J	23%	\$0.00	\$351.00	\$312.00	\$0.00	\$0.00	\$0.00	\$351.00
5	NX4-AUXF	NX4 CAPTIVE ARRAY - FACTORY INSTALLED	\$0.00	J	23%	\$0.00	\$1,805.00	\$1,399.00	\$980.00	\$1,256.00	\$0.00	\$1,805.00
5	NX4-AUXFCR	NX4 CAPTIVE ARRAY - FIELD INSTALLED	\$0.00	J	23%	\$0.00	\$1,805.00	\$1,399.00	\$980.00	\$1,256.00	\$0.00	\$1,805.00
5	NX4-BDL-CAP	NX4 CAPACITY DUAL SP 12X1TB SATA	\$20,038.00	J	23%	\$15,429.26	\$3,345.00	\$2,343.00	\$0.00	\$3,006.00	\$0.00	\$3,345.00
5	NX4-BDL-ENT	NX4 ENTRY SINGLE SP 6X1TB SATA	\$13,501.00	J	23%	\$10,395.77	\$2,595.00	\$1,818.00	\$0.00	\$2,331.00	\$0.00	\$2,595.00
5	NX4-BDL-PERF	NX4 PERF DUAL SP 12X300GB 15K	\$20,533.00	J	23%	\$15,810.41	\$3,345.00	\$2,343.00	\$0.00	\$3,006.00	\$0.00	\$3,345.00
5	NX4-BDL-PRFCP	NX4 PERF&CAP DUAL SP 12X600GB 15K	\$28,345.00	J	23%	\$21,825.65	\$3,345.00	\$2,343.00	\$0.00	\$3,006.00	\$0.00	\$3,345.00
5	NX4-CEE2-L	NS CEE-ANTI-VIRUS	\$0.00	J	23%	\$0.00	\$297.00	\$264.00	\$0.00	\$0.00	\$0.00	\$297.00
5	NX4-CEE-L	NX4 CEL EVENT ENBLR FOR ADDON SERVER	\$0.00	J	23%	\$0.00	\$297.00	\$264.00	\$0.00	\$0.00	\$0.00	\$297.00
5	NX4-CS	NX4 CONTROL STATION - FACTORY INSTALLED	\$0.00	J	23%	\$0.00	\$390.00	\$234.00	\$164.00	\$211.00	\$0.00	\$390.00
5	NX4-CS-FD	NX4 CONTROL STATION - FIELD INSTALLED	\$0.00	J	23%	\$0.00	\$390.00	\$234.00	\$164.00	\$211.00	\$0.00	\$390.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	NX4-EXPAN	NX4 EXPANSION ENABLER SAS/SATA DRIVES	\$0.00	J	23%	\$0.00	\$450.00	\$400.00	\$0.00	\$0.00	\$0.00	\$450.00
5	NX4-FASTVE	FAST FMA/VE FOR NX4	\$21,500.00	J	23%	\$16,555.00	\$3,870.00	\$3,440.00	\$0.00	\$0.00	\$0.00	\$3,870.00
5	NX4-FCOPT-L	NX4 FC PORT OPTION ENABLEMENT LICENSE	\$0.00	J	23%	\$0.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	NX4-FCOPT-UL	FIBRE CHANNEL LICENCE FOR NX4 UPGRADE	\$0.00	J	23%	\$0.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	NX4-FLR-L	NX4 FLR LICENSE	\$0.00	J	23%	\$0.00	\$900.00	\$800.00	\$0.00	\$0.00	\$0.00	\$900.00
5	NX4-FLR-L-U	NX4 FLR LICENSE POST INSTALL	\$3,250.00	J	23%	\$2,502.50	\$585.00	\$520.00	\$0.00	\$0.00	\$0.00	\$585.00
5	NX4-ISCSI-L	CELERRA NX4 ISCSI LICENSE	\$0.00	J	23%	\$0.00	\$585.00	\$520.00	\$0.00	\$0.00	\$0.00	\$585.00
5	NX4-NF-UL	NX4 ADD NFS POST INSTALL	\$0.00	J	23%	\$0.00	\$585.00	\$520.00	\$0.00	\$0.00	\$0.00	\$585.00
5	NX4-REP2-L	NX4 REPLICATOR V2 LICENSE	\$0.00	J	23%	\$0.00	\$877.50	\$780.00	\$0.00	\$0.00	\$0.00	\$877.50
5	NX4-REP2-LU	NX4 REPLICATOR V2 UPGRADE LICENSE	\$0.00	J	23%	\$0.00	\$877.50	\$780.00	\$0.00	\$0.00	\$0.00	\$877.50
5	NX4-SPS	NX4 OPTIONAL 2ND SPS-FACTORY INSTALLED	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NX4-SPS-FD	NX4 OPTIONAL 2ND SPS-FIELD INSTALLED	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PCIE-FF-L	VFCACHE FOR VIRTUAL ENV - FF PROMOTION	\$0.00	J	23%	\$0.00	\$1,850.00	\$1,295.00	\$0.05	\$1,665.00	\$0.02	\$1,850.00
5	PCIE-FF-M	VFCACHE FOR PHYSICAL ENV - FF PROMOTION	\$0.00	J	23%	\$0.00	\$1,850.00	\$1,295.00	\$0.05	\$1,665.00	\$0.02	\$1,850.00
5	PCIEHMM-1400M	EMC XtremSF Hardware 1400GB	\$0.00	J	23%	\$0.00	\$1,773.00	\$1,241.10	\$886.50	\$531.90	\$354.60	\$1,773.00
5	PCIEHMM-2200V	2.2TB MLC PCIE Card	\$0.00	J	23%	\$0.00	\$2,842.00	\$1,989.40	\$1,421.00	\$852.60	\$568.40	\$2,842.00
5	PCIEHMM-350M	350GB MLC PCIE CARD	\$0.00	J	23%	\$0.00	\$645.00	\$451.50	\$322.50	\$193.50	\$129.00	\$645.00
5	PCIEHMM-550V	550GB MLC PCIE Card	\$0.00	J	23%	\$0.00	\$836.00	\$585.20	\$418.00	\$250.80	\$167.20	\$836.00
5	PCIEHMM-700M	EMC XtremSF Hardware 700GB	\$0.00	J	23%	\$0.00	\$986.00	\$690.20	\$493.00	\$295.80	\$197.20	\$986.00
5	PCIEHHS-3XXL	EMC VFCACHE FOR VMWARE ENVIRONMENTS	\$0.00	J	23%	\$0.00	\$1,850.00	\$1,295.00	\$925.00	\$555.00	\$370.00	\$1,850.00
5	PCIEHHS-3XXL2	300GB SLC PCIE Card	\$0.00	J	23%	\$0.00	\$900.00	\$630.00	\$450.00	\$270.00	\$180.00	\$900.00
5	PCIEHHS-3XXL5	VFCACHE FOR VIRTUAL ENV - QTY 5	\$0.00	J	23%	\$0.00	\$8,500.00	\$5,950.00	\$4,250.00	\$2,550.00	\$1,700.00	\$8,500.00
5	PCIEHHS-3XXM	EMC VFCACHE FOR PHYSICAL ENVIRONMENTS	\$0.00	J	23%	\$0.00	\$1,850.00	\$1,295.00	\$925.00	\$555.00	\$370.00	\$1,850.00
5	PCIEHHS-3XXM2	300GB SLC PCIE Card	\$0.00	J	23%	\$0.00	\$900.00	\$630.00	\$450.00	\$270.00	\$180.00	\$900.00
5	PCIEHHS-3XXM5	VFCACHE FOR PHYSICAL ENVIRONMENT - QTY 5	\$0.00	J	23%	\$0.00	\$8,500.00	\$5,950.00	\$4,250.00	\$2,550.00	\$1,700.00	\$8,500.00
5	PCIEHHS-7XXM	700GB SLC PCIE Card	\$0.00	J	23%	\$0.00	\$1,940.00	\$970.00	\$582.00	\$388.00	\$258.00	\$1,940.00
5	PRE52609V408C17	HCIA PROC E5-2609 v4 8C 1.7GHZ 1ST	\$4,313.00	J	23%	\$3,321.01	\$646.95	\$560.69	\$0.00	\$0.00	\$0.00	\$646.95
5	PRE52620V408C-2	HCIA PROC E5-2620 v4 8C 2.1GHZ 2ND	\$5,426.00	J	23%	\$4,178.02	\$813.90	\$705.38	\$0.00	\$0.00	\$0.00	\$813.90
5	PRE52620V408C21	HCIA PROC E5-2620 v4 8C 2.1GHZ 1ST	\$5,426.00	J	23%	\$4,178.02	\$813.90	\$705.38	\$0.00	\$0.00	\$0.00	\$813.90
5	PRE52630V410C-2	HCIA PROC E5-2630 v4 10C 2.2GHZ 2ND	\$7,544.00	J	23%	\$5,808.88	\$1,131.60	\$980.72	\$0.00	\$0.00	\$0.00	\$1,131.60
5	PRE52630V410C22	HCIA PROC E5-2630 v4 10C 2.2GHZ 1ST	\$7,544.00	J	23%	\$5,808.88	\$1,131.60	\$980.72	\$0.00	\$0.00	\$0.00	\$1,131.60
5	PRE52637V404C-2	HCIA PROC E5-2637 v4 4C 3.5GHZ 2ND	\$6,245.00	J	23%	\$4,808.65	\$936.75	\$811.85	\$0.00	\$0.00	\$0.00	\$936.75
5	PRE52637V404C35	HCIA PROC E5-2637 v4 4C 3.5GHZ 1ST	\$6,245.00	J	23%	\$4,808.65	\$936.75	\$811.85	\$0.00	\$0.00	\$0.00	\$936.75
5	PRE52640V410C-2	HCIA PROC E5-2640 v4 10C 2.4GHZ 2ND	\$8,493.00	J	23%	\$6,539.61	\$1,273.95	\$1,104.09	\$0.00	\$0.00	\$0.00	\$1,273.95
5	PRE52640V410C24	HCIA PROC E5-2640 v4 10C 2.4GHZ 1ST	\$8,493.00	J	23%	\$6,539.61	\$1,273.95	\$1,104.09	\$0.00	\$0.00	\$0.00	\$1,273.95
5	PRE52650V412C-2	HCIA PROC E5-2650 v4 12C 2.2GHZ 2ND	\$9,486.00	J	23%	\$7,304.22	\$1,422.90	\$1,233.18	\$0.00	\$0.00	\$0.00	\$1,422.90
5	PRE52650V412C22	HCIA PROC E5-2650 v4 12C 2.2GHZ 1ST	\$9,486.00	J	23%	\$7,304.22	\$1,422.90	\$1,233.18	\$0.00	\$0.00	\$0.00	\$1,422.90
5	PRE52660V414C-2	HCIA PROC E5-2660 v4 14C 2.0GHZ 2ND	\$10,316.00	J	23%	\$7,943.32	\$1,547.40	\$1,341.08	\$0.00	\$0.00	\$0.00	\$1,547.40
5	PRE52660V414C20	HCIA PROC E5-2660 v4 14C 2.0GHZ 1ST	\$10,316.00	J	23%	\$7,943.32	\$1,547.40	\$1,341.08	\$0.00	\$0.00	\$0.00	\$1,547.40
5	PRE52667V408C-2	HCIA PROC E5-2667 v4 8C 3.2GHZ 2ND	\$10,646.00	J	23%	\$8,197.42	\$1,596.90	\$1,383.98	\$0.00	\$0.00	\$0.00	\$1,596.90
5	PRE52667V408C32	HCIA PROC E5-2667 v4 8C 3.2GHZ 1ST	\$10,646.00	J	23%	\$8,197.42	\$1,596.90	\$1,383.98	\$0.00	\$0.00	\$0.00	\$1,596.90
5	PRE52680V414C-2	HCIA PROC E5-2680 v4 14C 2.4GHZ 2ND	\$12,518.00	J	23%	\$9,638.86	\$1,877.70	\$1,627.34	\$0.00	\$0.00	\$0.00	\$1,877.70
5	PRE52680V414C24	HCIA PROC E5-2680 v4 14C 2.4GHZ 1ST	\$12,518.00	J	23%	\$9,638.86	\$1,877.70	\$1,627.34	\$0.00	\$0.00	\$0.00	\$1,877.70
5	PRE52683V416C-2	HCIA PROC E5-2683 v4 16C 2.1GHZ 2ND	\$12,665.00	J	23%	\$9,752.05	\$1,899.75	\$1,646.45	\$0.00	\$0.00	\$0.00	\$1,899.75
5	PRE52683V416C21	HCIA PROC E5-2683 v4 16C 2.1GHZ 1ST	\$12,665.00	J	23%	\$9,752.05	\$1,899.75	\$1,646.45	\$0.00	\$0.00	\$0.00	\$1,899.75
5	PRE52687WV412C-2	HCIA PROC E5-2687W v4 12C 3.0GHZ 2ND	\$13,679.00	J	23%	\$10,532.83	\$2,051.85	\$1,778.27	\$0.00	\$0.00	\$0.00	\$2,051.85
5	PRE52687WV412C30	HCIA PROC E5-2687W v4 12C 3.0GHZ 1ST	\$13,679.00	J	23%	\$10,532.83	\$2,051.85	\$1,778.27	\$0.00	\$0.00	\$0.00	\$2,051.85
5	PRE52690V414C-2	HCIA PROC E5-2690 v4 14C 2.6GHZ 2ND	\$13,860.00	J	23%	\$10,672.20	\$2,079.00	\$1,801.80	\$0.00	\$0.00	\$0.00	\$2,079.00
5	PRE52690V414C26	HCIA PROC E5-2690 v4 14C 2.6GHZ 1ST	\$13,860.00	J	23%	\$10,672.20	\$2,079.00	\$1,801.80	\$0.00	\$0.00	\$0.00	\$2,079.00
5	PRE52695V418C-2	HCIA PROC E5-2695 v4 18C 2.1GHZ 2ND	\$14,364.00	J	23%	\$11,060.28	\$2,154.60	\$1,867.32	\$0.00	\$0.00	\$0.00	\$2,154.60
5	PRE52695V418C21	HCIA PROC E5-2695 v4 18C 2.1GHZ 1ST	\$14,364.00	J	23%	\$11,060.28	\$2,154.60	\$1,867.32	\$0.00	\$0.00	\$0.00	\$2,154.60
5	PRE52697AV416C-2	HCIA PROC E5-2697A v4 16C 2.6GHZ 2ND	\$15,332.00	J	23%	\$11,805.64	\$2,299.80	\$1,993.16	\$0.00	\$0.00	\$0.00	\$2,299.80
5	PRE52697AV416C26	HCIA PROC E5-2697A v4 16C 2.6GHZ 1ST	\$15,332.00	J	23%	\$11,805.64	\$2,299.80	\$1,993.16	\$0.00	\$0.00	\$0.00	\$2,299.80
5	PRE52697V418C-2	HCIA PROC E5-2697 v4 18C 2.3GHZ 2ND	\$14,931.00	J	23%	\$11,496.87	\$2,239.65	\$1,941.03	\$0.00	\$0.00	\$0.00	\$2,239.65
5	PRE52697V418C23	HCIA PROC E5-2697 v4 18C 2.3GHZ 1ST	\$14,931.00	J	23%	\$11,496.87	\$2,239.65	\$1,941.03	\$0.00	\$0.00	\$0.00	\$2,239.65
5	PRE52698V420C-2	HCIA PROC E5-2698 v4 20C 2.2GHZ 2ND	\$16,013.00	J	23%	\$12,330.01	\$2,401.95	\$2,081.69	\$0.00	\$0.00	\$0.00	\$2,401.95
5	PRE52698V420C22	HCIA PROC E5-2698 v4 20C 2.2GHZ 1ST	\$16,013.00	J	23%	\$12,330.01	\$2,401.95	\$2,081.69	\$0.00	\$0.00	\$0.00	\$2,401.95
5	PRE52699V422C-2	HCIA PROC E5-2699 v4 22C 2.2GHZ 2ND	\$17,483.00	J	23%	\$13,461.91	\$2,622.45	\$2,272.79	\$0.00	\$0.00	\$0.00	\$2,622.45
5	PRE52699V422C22	HCIA PROC E5-2699 v4 22C 2.2GHZ 1ST	\$17,483.00	J	23%	\$13,461.91	\$2,622.45	\$2,272.79	\$0.00	\$0.00	\$0.00	\$2,622.45
5	PR-NO-2ND-PROC	HCIA NO SECOND PROCESSOR	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS1100W110220VAC	HCIA HOTPLG 1100W PS 100V-240VAC	\$824.00	J	23%	\$634.48	\$123.60	\$107.12	\$0.00	\$0.00	\$0.00	\$123.60
5	PWR13-14-2M-AUS	C13-C14 250V PDU RACK PWR CRD 2M AUS	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR13-14-2M-EMEA	C13-C14 PDU RACK PWR CRD 2M EMEA	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR13-14-2M-JPN	C13-C14 PDU RACK PWR CRD 2M JPN	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR13-BSA56	C13 PWRCORD W/ BSA56 PLUG 250V 10A	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR13-BSI1363	C13 PWRCORD W/ BSI 1363 250V 10A	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR13-CEE7-7	C13 PWRCORD W/ CEE7/7 PLUG 250V 10A	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR13-CEI23-16	C13 PWRCORD W/ CEI 23-16 250V 10A	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR13-CNS690	C13 CORD CNS690 125V 10A - NON DPE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR13-GB1002	C13 PWRCORD W/ GB1002 PLUG 250V 10A	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR13-IN6SA3	C13 POWER CORD WITH IN6SA3 PLUG	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR13-IRAM2073	C13 PWRCORD W/ IRAM 2073 250V 10A	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR13-JISC8303	C13 CORD JISC8303 125V 10A - NON DPE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR13-KSC8305	C13 PWRCORD W/ KSC8305 PLUG 250V 10A	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR13-NBR14136	C13 PWRCORD W/ NBR 14136 250V 10A	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR13-SAA3	C13 PWRCORD W/ SAA3 PLUG 250V 10A	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR13-SEV1011	C13 PWRCORD W/ SEV1011 PLUG 250V 10A	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR13-SI-32	C13 PWRCORD W/ SI-32 PLUG 250V 10A	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR200V/RACK	C13-C14 PDU RACK PWR CRD 2M N. AM	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWRC13AFSNIT107	C13 CORD W/ AFSNIT 107-2-D1 250V 10A	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	Q-28C256GB-RJ45-12	Node 28core CPU 256GBMem 10GE RJ45 12G	\$30,064.00	J	23%	\$23,149.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-28C256GB-SFP+-12	Node 28core CPU 256GBMem 10GE SFP+ 12G	\$30,064.00	J	23%	\$23,149.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-28C512GB-RJ45-12	Node 28core CPU 512GBMem 10GE RJ45 12G	\$38,271.00	J	23%	\$29,468.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-28C512GB-SFP+-12	Node 28core CPU 512GBMem 10GE SFP+ 12G	\$38,271.00	J	23%	\$29,468.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-32C21V4128SFP AF	ND 32C2.1GHZ 2XE5-2683V4 128GB SFP AF	\$26,728.00	J	23%	\$20,580.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-32C21V4256SFP AF	ND 32C2.1GHZ 2XE5-2683V4 256GB SFP AF	\$30,556.00	J	23%	\$23,528.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-32C21V4384SFP AF	ND 32C2.1GHZ 2XE5-2683V4 384GB SFP AF	\$34,385.00	J	23%	\$26,476.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-32C21V4512SFP AF	ND 32C2.1GHZ 2XE5-2683V4 512GB SFP AF	\$38,214.00	J	23%	\$29,424.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-3800G-SSD	HCIA 3.8TB SSD in 2.5	\$8,906.00	J	23%	\$6,857.62	\$1,335.90	\$1,157.78	\$0.00	\$0.00	\$0.00	\$1,335.90
5	Q-400G-SSD	HCIA 400GB SSD in 2.5	\$3,027.00	J	23%	\$2,330.79	\$454.05	\$393.51	\$0.00	\$0.00	\$0.00	\$454.05
5	Q-6C64GB-RJ45	HCIA Node 6core CPU 64GBMem 1GE RJ45	\$5,908.00	J	23%	\$4,549.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-800G-SSD	HCIA 800GB SSD in 2.5	\$5,325.00	J	23%	\$4,100.25	\$798.75	\$692.25	\$0.00	\$0.00	\$0.00	\$798.75
5	Q-CHAS-1200PS-FAN	HCIA Chassis w/ 1200W PS and Fan	\$4,567.00	J	23%	\$3,516.59	\$685.05	\$593.71	\$0.00	\$0.00	\$0.00	\$685.05
5	Q-CHAS-1600PS-FAN	HCIA Chassis w/ 1600W PS and Fan	\$4,816.00	J	23%	\$3,708.32	\$722.40	\$626.08	\$0.00	\$0.00	\$0.00	\$722.40
5	Q-CHAS-1600PS-FN12	HCIA Chassis w/ 1600W PS and Fan 12G	\$4,816.00	J	23%	\$3,708.32	\$722.40	\$626.08	\$0.00	\$0.00	\$0.00	\$722.40
5	Q-CHASSIS-1200PS	HCIA Chassis w/ 1200 PS and Fan	\$4,567.00	J	23%	\$3,516.59	\$685.05	\$593.71	\$0.00	\$0.00	\$0.00	\$685.05
5	Q-CHASSIS-1200PS12	HCIA Chassis w/ 1200 PS and Fan 12G	\$4,528.00	J	23%	\$3,486.56	\$679.20	\$588.64	\$0.00	\$0.00	\$0.00	\$679.20
5	Q-CHASSIS-1600PS	HCIA Chassis w/ 1600 PS and Fan	\$4,816.00	J	23%	\$3,708.32	\$722.40	\$626.08	\$0.00	\$0.00	\$0.00	\$722.40
5	Q-CHASSIS-1600PS12	HCIA Chassis w/ 1600 PS and Fan 12G	\$4,816.00	J	23%	\$3,708.32	\$722.40	\$626.08	\$0.00	\$0.00	\$0.00	\$722.40
5	Q-FAN	HCIA Fan	\$89.00	J	23%	\$68.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RAILKIT1U1N	HCIA STATIC 2-4 POST RAIL KIT FOR 1U1N	\$51.00	J	23%	\$39.27	\$7.65	\$6.63	\$0.00	\$0.00	\$0.00	\$7.65
5	RAILKIT2U1N	HCIA STATIC 2-4 POST RAIL KIT FOR 2U1N	\$51.00	J	23%	\$39.27	\$7.65	\$6.63	\$0.00	\$0.00	\$0.00	\$7.65
5	RRAILKIT1U1NCMA	HCIA READY RAIL KIT WITH CMA 1U1N	\$198.00	J	23%	\$152.46	\$29.70	\$25.74	\$0.00	\$0.00	\$0.00	\$29.70
5	RRAILKIT1U1NNOCMA	HCIA READY RAIL KIT WITHOUT CMA 1U1N	\$156.00	J	23%	\$120.12	\$23.40	\$20.28	\$0.00	\$0.00	\$0.00	\$23.40
5	RRAILKIT2U1NCMA	HCIA READY RAIL KIT WITH CMA 2U1N	\$198.00	J	23%	\$152.46	\$29.70	\$25.74	\$0.00	\$0.00	\$0.00	\$29.70
5	RRAILKIT2U1NNOCMA	HCIA READY RAIL KIT WITHOUT CMA 2U1N	\$156.00	J	23%	\$120.12	\$23.40	\$20.28	\$0.00	\$0.00	\$0.00	\$23.40
5	SA4E-100	SA4E for(1)AX100/AX150(1)	\$0.00	J	23%	\$0.00	\$151.20	\$0.00	\$0.00	\$0.00	\$0.00	\$151.20
5	SCAX4-5	SAN COPY FOR THE AX4-5	\$0.00	J	23%	\$0.00	\$810.00	\$720.00	\$0.00	\$0.00	\$0.00	\$810.00
5	SCE100	SAN COPY/E AX100	\$2,000.00	J	23%	\$1,540.00	\$360.00	\$320.00	\$0.00	\$0.00	\$0.00	\$360.00
5	SCE100-KIT	SAN COPY/E MEDIA AX100	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SCE150	SAN COPY/E FOR AX150	\$0.00	J	23%	\$0.00	\$360.00	\$320.00	\$0.00	\$0.00	\$0.00	\$360.00
5	SSD1600GB10WPD25	HCIA CACHE SSD 1600GB 10WPD 2.5 INCH	\$5,922.00	J	23%	\$4,559.94	\$888.30	\$769.86	\$0.00	\$0.00	\$0.00	\$888.30
5	SSD400GB10WPD25	HCIA CACHE SSD 400GB 10WPD 2.5 INCH	\$1,945.00	J	23%	\$1,497.65	\$291.75	\$252.85	\$0.00	\$0.00	\$0.00	\$291.75
5	SSD800GB10WPD25	HCIA CACHE SSD 800GB 10WPD 2.5 INCH	\$3,430.00	J	23%	\$2,641.10	\$514.50	\$445.90	\$0.00	\$0.00	\$0.00	\$514.50
5	SVAX4-5	SNAPVIEW FOR THE AX4-5	\$0.00	J	23%	\$0.00	\$450.00	\$400.00	\$0.00	\$0.00	\$0.00	\$450.00
5	SYS6301U1N10D	VXRAIL E460 SYSTEM 10X2.5 D-SLTS	\$4,029.00	J	23%	\$3,102.33	\$604.35	\$523.77	\$0.00	\$0.00	\$0.00	\$604.35
5	SYS6301U1N10DAF	VXRAIL E460F SYSTEM 10X2.5 D-SLTS AF	\$6,858.00	J	23%	\$5,280.66	\$1,028.70	\$891.54	\$0.00	\$0.00	\$0.00	\$1,028.70
5	SYS7302U1N16D	VXRAIL P470 SYSTEM 16X2.5 D-SLTS	\$7,389.00	J	23%	\$5,689.53	\$1,108.35	\$960.57	\$0.00	\$0.00	\$0.00	\$1,108.35
5	SYS7302U1N16DAF	VXRAIL P470F SYSTEM 16X2.5 D-SLTS AF	\$10,218.00	J	23%	\$7,867.86	\$1,532.70	\$1,328.34	\$0.00	\$0.00	\$0.00	\$1,532.70
5	SYS7302U1NG16D	VXRAIL V470 SYSTEM 16X2.5 D-SLTS	\$7,389.00	J	23%	\$5,689.53	\$1,108.35	\$960.57	\$0.00	\$0.00	\$0.00	\$1,108.35
5	SYS7302U1NG16DAF	VXRAIL V470F SYSTEM 16X2.5 D-SLTS AF	\$10,218.00	J	23%	\$7,867.86	\$1,532.70	\$1,328.34	\$0.00	\$0.00	\$0.00	\$1,532.70
5	SYS73X2U1N12D	VXRAIL S470 SYSTEM 2X2.5 12X3.5 D-SLTS	\$7,494.00	J	23%	\$5,770.38	\$1,124.10	\$974.22	\$0.00	\$0.00	\$0.00	\$1,124.10
5	TPM1.2MODULE	HCIA TPM 1.2 MODULE	\$62.00	J	23%	\$47.74	\$9.30	\$8.06	\$0.00	\$0.00	\$0.00	\$9.30
5	TWINAX3M	COPPER TWINAX DIRECT ATTACH CABLE, 3M	\$189.00	J	23%	\$145.53	\$28.35	\$24.57	\$0.00	\$0.00	\$0.00	\$28.35
5	TWINAX5M	COPPER TWINAX DIRECT ATTACH CABLE, 5M	\$231.00	J	23%	\$177.87	\$34.65	\$30.03	\$0.00	\$0.00	\$0.00	\$34.65
5	UNIF4-NX4U	UNISPHERE UNIFIED UPG NX4	\$0.00	J	23%	\$0.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	UNI4-NX4	UNISPHERE FOR UNIFIED ON NX4	\$0.00	J	23%	\$0.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	VAX-2SS10-146	QTY 4 OF 146 GB 2.5 10K SAS FOR VAULT	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAX-2SS10146N	QTY 4 OF 146GB 2.5 10K NEBS FOR VAULT SW	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAX-2SS10-300	QTY 4 OF 300 GB 2.5 10K SAS FOR VAULT	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAX-2SS10300N	QTY 4 OF 300GB 2.5 10K NEBS FOR VAULT SW	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-AX4514615K	4 - 146 GB 15K SAS W VAULT SOFTWARE	\$1,940.00	J	23%	\$1,493.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-AX4514615KN	AX4-5 VAULT 4 NEBS 146 GB 15K SAS	\$1,940.00	J	23%	\$1,493.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-AX451TB72K	4 - 1TB 7200K SATA W VAULT SOFTWARE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-AX452TB72K	QTY 4 2TB 7.2K RPM SATA DRIVE FOR VAULT	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-AX4530015K	4 - 300 GB 15K SAS W VAULT SOFTWARE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-AX4530015KN	AX4-5 4 NEBS 300 GB 15K SAS VAULT DRIVES	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-AX4540010K	4 - 400 GB 10K SAS W VAULT SOFTWARE	\$3,640.00	J	23%	\$2,802.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-AX4545015K	AX4-5 4 450 GB 15K SAS VAULT DRIVES	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-AX4545015KN	450GB 15K SAS & NEBS DRIVES FOR VAULT SW	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-AX4560010K	QTY 4 OF 600GB 10KSAS FOR VAULT SOFTWARE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-AX4560015K	QTY 4 OF 600GB 15KSAS FOR VAULT SOFTWARE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-AX4575072K	4 - 750GB 7.2K SATA W VAULT SOFTWARE	\$2,320.00	J	23%	\$1,786.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFC-MEZZ-SW	XtremSW Cache for UCS Mezzanine card	\$0.00	J	23%	\$0.00	\$1,113.00	\$1,016.00	\$871.00	\$0.00	\$0.00	\$1,113.00
5	VFC-SOFTWARE	EMC XtremSW Cache software	\$0.00	J	23%	\$0.00	\$871.20	\$774.40	\$677.60	\$0.00	\$0.00	\$871.20
5	VFC-VOL-3XXM5	300GB SLC PCIe Card - QTY 5	\$0.00	J	23%	\$0.00	\$4,140.00	\$2,898.00	\$2,070.00	\$1,242.00	\$828.00	\$4,140.00
5	VFC-VOL-550V5	550GB MLC PCIe Card - QTY 5	\$0.00	J	23%	\$0.00	\$3,841.00	\$2,688.70	\$1,920.50	\$1,152.30	\$768.20	\$3,841.00
5	VFS-SOFTWARE	EMC XtremSF Drivers	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX4-1000ATA4	NX4 VAULT PACK 4X1000GB SATA DISKS	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX4-1000ATA5	NX4 VAULT PACK 5X1000GB SATA DISKS	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-NX4-14615K4	NX4 VAULT PACK 4X146GB 15K SAS DISKS	\$1,710.00	J	23%	\$1,316.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-NX4-14615K5	NX4 VAULT PACK 5X146GB 15K SAS DISKS	\$2,140.00	J	23%	\$1,647.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX4-2000ATA4	NX4 VAULT PACK 4X 2TB 7200RPM SATA DISKS	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX4-2000ATA5	NX4 VAULT PACK 5X 2TB 7200RPM SATA DISKS	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX4-214610K4	NX4 DAE OS W4 2.5 146GB 10K SAS DRIVES	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX4-214610K5	NX4 DAE OS W5 2.5 146GB 10K SAS DRIVES	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX4-230010K4	NX4 DAE OS W4 2.5 300GB 10K SAS DRIVES	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX4-230010K5	NX4 DAE OS W5 2.5 300GB 10K SAS DRIVES	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-NX4-30015K4	NX4 VAULT PACK 4X300GB 15K SAS DISKS	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-NX4-30015K5	NX4 VAULT PACK 5X300GB 15K SAS DISKS	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	V-NX4-40010K4	NX4 VAULT PACK 4X400GB 10K SAS DISKS	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-NX4-40010K5	NX4 VAULT PACK 5X400GB 10K SAS DISKS	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-NX4-45015K4	NX4 VAULT 450GB 15K 3GB SAS DRIVES QTY 4	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-NX4-45015K5	NX4 VAULT 450GB 15K 3GB SAS DRIVES QTY 5	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-NX4-60010K4	NX4 4 600GB 10K CONTROL DRIVES	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-NX4-60010K5	NX4 5 600GB 10K CONTROL DRIVES	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-NX4-60015K4	NX4 DAE OS W 4 600GB 15K SAS DRIVES	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-NX4-60015K5	NX4 DAE OS W 5 600GB 15K SAS DRIVES	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VXRAIL-OPTIC-LR	Intel Ethernet SFP+ LR Optic - E10GSFPLR	\$1,646.00	J	23%	\$1,267.42	\$246.90	\$213.98	\$0.00	\$0.00	\$0.00	\$0.00	\$246.90
5	VXRAIL-OPTIC-SR	Intel Ethernet SFP+ SR Optic - E10GSFSPR	\$526.00	J	23%	\$405.02	\$78.90	\$68.38	\$0.00	\$0.00	\$0.00	\$0.00	\$78.90
5	VXR-HCIA-MGR-35	VXRAIL HCIA MANAGER V3.5=MA	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VXR-HCIA-MGR-40	VXRAIL HCIA MANAGER V4.0=MA	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VXR-HCIA-MGR-DE-40	VXRAIL HCIA MANAGER EMDL V4.0=MA	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XCVRSFPSR1G10G	TRANSCEIVER SFP LC SR 1G 10G	\$303.00	J	23%	\$233.31	\$45.45	\$39.39	\$0.00	\$0.00	\$0.00	\$0.00	\$45.45
5	XPACK-HW-2200	XTREM PERF PACK 2200GB	\$0.00	J	23%	\$0.00	\$2,671.50	\$1,870.05	\$1,335.75	\$801.45	\$534.30	\$2,671.50	\$0.00
5	XSF-SOFTWARE	EMC XTREMSF DRIVERS=IA	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XSF-VOL-3XXM5	300GB SLC PCIE CARD - QTY 5	\$0.00	J	23%	\$0.00	\$4,140.00	\$2,898.00	\$2,070.00	\$1,242.00	\$828.00	\$4,140.00	\$0.00
5	XSF-VOL-550V5	550GB MLC PCIE CARD - QTY 5	\$0.00	J	23%	\$0.00	\$3,841.00	\$2,688.70	\$1,920.50	\$1,152.30	\$768.20	\$3,841.00	\$0.00
5	XTRSWC-PHY1	XtremCache Phy Delivery=IA	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XTRSWC-PHY5	XTREMSW CACHE PHY DELIVERY QTY 5=IA	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVMS2400FG4S	AVAMAR G4S S2400 BUSINESS EDITION	\$27,250.00	PE	17%	\$22,617.50	\$2,725.00	\$1,907.50	\$0.00	\$545.00	\$0.00	\$2,725.00	\$0.00
5	AVMS2400FG4ST	AVAMAR G4S S2400 BUSINESS EDITION RR	\$27,250.00	PE	17%	\$22,617.50	\$2,725.00	\$1,907.50	\$0.00	\$545.00	\$0.00	\$2,725.00	\$0.00
5	C-2200XMEM	OPTION CAP EXP KIT MORETHAN 14TB DD2200	\$1,500.00	PE	17%	\$1,245.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CB100	SYSTEM, CloudBoost 100	\$0.00	PE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CB100-36TB	SYSTEM, CB100-12x3HDD SAS 36TB	\$30,000.00	PE	17%	\$24,900.00	\$0.00	\$3,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-CB100XMEM	OPTION, MEMKIT, CB100	\$0.00	PE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-CB-10GMOP2P	OPTION, DUAL 10GbE LAN, OPTICAL	\$0.00	PE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-CB-AES	OPTION, CB ADD ES EXP KIT DUAL PATH	\$0.00	PE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-CB-DAE-45S	OPTION, CB DAE SHELF 15X3TB SAS HDD	\$35,000.00	PE	17%	\$29,050.00	\$0.00	\$4,550.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-FLDIN2200	OPTION FIELD INSTALL KIT DD2200	\$0.00	PE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-FLDINCB100	OPTION, FIELD INSTALL KIT, CB100	\$0.00	PE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD120R	SYSTEM; DD120R; NFS; CIFS	\$0.00	PE	17%	\$0.00	\$1,375.00	\$1,125.00	\$0.00	\$0.00	\$0.00	\$1,375.00	\$0.00
5	DD140	SYSTEM; DD140; NFS; CIFS; REPLICATOR (ROHS)	\$0.00	PE	17%	\$0.00	\$1,375.00	\$1,125.00	\$0.00	\$0.00	\$0.00	\$1,375.00	\$0.00
5	DD2200	SYSTEM DD2200 NFS CIFS	\$0.00	PE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD2200-14TB	SYSTEM DD2200-7X2TB SAS 14TB NFS CIFS	\$7,964.00	PE	17%	\$6,610.12	\$876.04	\$716.76	\$0.00	\$0.00	\$0.00	\$876.04	\$0.00
5	DD2200-24TB	SYSTEM DD2200-12X2HDD SAS 24TB NFS CIFS	\$14,344.00	PE	17%	\$11,905.52	\$1,577.84	\$1,290.96	\$0.00	\$0.00	\$0.00	\$1,577.84	\$0.00
5	DD2200-4TB	SYSTEM, DD2200-7X2,4TB, NFS, CIFS	\$4,620.00	PE	17%	\$3,834.60	\$508.20	\$415.80	\$0.00	\$0.00	\$0.00	\$508.20	\$0.00
5	M-ENHWDD-E1	ENHANCED SYSTEM SUPPORT (DD) - REFER TO HW MODEL FOR MAINT PRICE	\$0.00	PE	17%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	M-PREHWDD-E1	PREMIUM SYSTEM SUPPORT (DD) - REFER TO HW MODEL FOR MAINT PRICE	\$0.00	PE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-FACIN2200	OPTION FACTORY INSTALL KIT DD2200	\$0.00	PE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-160-AX	DD160; INCL: LICENSE, 5 HDD(2,5TB)	\$3,000.00	PE	17%	\$2,490.00	\$330.00	\$270.00	\$0.00	\$0.00	\$0.00	\$330.00	\$0.00
5	U-2200-AX	ADD 5X2TB SAS HDD 10TB DD2200 UPGRADE	\$4,400.00	PE	17%	\$3,652.00	\$484.00	\$396.00	\$0.00	\$0.00	\$0.00	\$484.00	\$0.00
5	U-2200XMEM	MEM KIT CAP EXP MORETHAN 14TB DD2200 UPG	\$1,500.00	PE	17%	\$1,245.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-CB-10GMOP2P	DUAL 10GbE LAN, OPTICAL UPGRADE	\$0.00	PE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-CB-AES	OPTION, CB ADD ES EXP KIT DUAL PATH	\$0.00	PE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-CB-DAE-45S	CB DAE SHELF, 15X3TB SAS HDD, UPGRADE	\$35,000.00	PE	17%	\$29,050.00	\$0.00	\$4,550.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-160-CHAS1	SPARE, CHASSIS W/O HDD, DD160	\$5,040.00	PE	17%	\$4,183.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-2200SPMOD	SPARE STOR PROCESSOR W/O DIMMS PS DD2200	\$7,500.00	PE	17%	\$6,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-2UC-2TBS	SPARE DD HDD 2TB SAS W/2200 CARRIER	\$1,800.00	PE	17%	\$1,494.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-2UC-VLTBB	SPARE DD BBU VAULT DD2200	\$1,100.00	PE	17%	\$913.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-160SPKIT	SPARE KIT; 1XFANTRAY; PWRSUP; 500GB HDD; 160	\$1,780.00	PE	17%	\$1,477.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-2200SPKT	SPARE 1XFAN PWRSUP 2TB SAS HDD DD2200	\$2,325.00	PE	17%	\$1,929.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-CB100-BEZEL	SPARE, BEZEL, CLOUDBOOST	\$0.00	PE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-MEM1X4G-2	SPARE DD DIMM 4GB 1XDIMM DD2200	\$1,750.00	PE	17%	\$1,452.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	3D4000	DL4000 DATA DEDUPE XPE MODULE	\$0.00	PH	27%	\$0.00	\$9,769.00	\$6,838.00	\$0.00	\$0.00	\$0.00	\$9,769.00	\$0.00
5	C-10GBTM4P	OPTION DD 10GBASE T IO MODULE 4PORT	\$5,000.00	PH	27%	\$3,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-10GBTM4PN	OPTION DD 10GBASE T IO MODULE 4PORT	\$5,000.00	PH	27%	\$3,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-10GMCU2P	OPTION, DD 10GBE, IO MODULE, CU SFP, 2PORT	\$5,000.00	PH	27%	\$3,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-10GMCU2PN	OPTION, DD 10GBE, IO MODULE, CU SFP, 2PORT	\$5,000.00	PH	27%	\$3,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-10GMCU4P	DD 10GBE IO MOD CU TWINAX 4PORT OPTION	\$6,000.00	PH	27%	\$4,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-10GMCU4PN	DD 10GBE IO MOD CU TWINAX 4PORT OPTION	\$6,000.00	PH	27%	\$4,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-10GMOP2P	OPTION, DD 10GBE, IO MODULE, OP SFP, 2PORT	\$5,000.00	PH	27%	\$3,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-10GMOP2PN	OPTION, DD 10GBE, IO MODULE, OP SFP, 2PORT	\$5,000.00	PH	27%	\$3,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-10GMOP4P	DD 10GBE IO MOD OPTICAL SFP 4PORT OPTION	\$6,000.00	PH	27%	\$4,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-10GMOP4PN	DD 10GBE IO MOD OPTICAL SFP 4PORT OPTION	\$6,000.00	PH	27%	\$4,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-10G-S2PC	OPTION, NIC; 10GBE; SP; PCIE; SFP; DP; COP	\$5,000.00	PH	27%	\$3,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-10G-S2PO	OPTION, NIC; 10GBE; SP; PCIE; SFP; LC; DP; OPT	\$5,000.00	PH	27%	\$3,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-16GFC-M2P	DD 16GBIT FC IO MOD LC 2PORT OPTION	\$6,000.00	PH	27%	\$4,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-16GFC-M2PN	DD 16GBIT FC IO MOD LC 2PORT OPTION	\$6,000.00	PH	27%	\$4,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-1G-L2PC	OPTION, NIC; GBE; LP; PCIE; TX; 2-PORT; COPPER	\$900.00	PH	27%	\$657.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-1G-L2PO	OPTION, NIC; GBE; LP; PCIE; FX; 2-PORT; FIBOPT	\$3,700.00	PH	27%	\$2,701.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-1G-L4PC1	OPTION, NIC; GBE; LP; PCIE; TX; 4-PORT; COP	\$2,500.00	PH	27%	\$1,825.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-1GMCU4P	OPTION, DD 1GBE, IO MODULE, CU, 4PORT	\$2,500.00	PH	27%	\$1,825.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-1GMCU4PN	OPTION, DD 1GBE, IO MODULE, CU, 4PORT	\$2,500.00	PH	27%	\$1,825.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-1GMCUOP4P	OPTION, DD 1GBE, IO MODULE, 2P CU, 2P OP	\$3,700.00	PH	27%	\$2,701.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-1GMCUOP4PN	OPTION, DD 1GBE, IO MODULE, 2P CU, 2P OP	\$3,700.00	PH	27%	\$2,701.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-1G-S2PO	OPTION; NIC; GBE; PCIE; FX; 2-PORT; FIBER OPT	\$3,700.00	PH	27%	\$2,701.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-1G-S4PC1	OPTION, NIC; GBE; SP; PCIE; TX; 4-PORT; COP	\$2,500.00	PH	27%	\$1,825.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-4GFC-2P	OPTION, HBA; 4GBIT FC; PCIE; 2-PORT	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-4GFC-G2P	OPTION HBA 4GBIT FC PCIE 2-PORT	\$4,500.00	PH	27%	\$3,285.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	C-8GFC-2P	OPTION:HBA;8GBIT FC;PCIE;2-PORT	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-8GFC-G2P	OPTION:FC HBA;8GBIT;PCIE;2 PORT	\$4,500.00	PH	27%	\$3,285.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-8GFC-M2P	OPTION,DD 8GBIT FC,IO MODULE,L,C,2PORT	\$4,500.00	PH	27%	\$3,285.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-8GFC-M2PN	OPTION,DD 8GBIT FC,IO MODULE,L,C,2PORT	\$4,500.00	PH	27%	\$3,285.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-9500-MEM256	MEMKIT ADD 256GB DD9500 16X16GB OPTION	\$30,000.00	PH	27%	\$21,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-990XMEM	OPTION;MEMKIT;DD990;MORE THAN 360TB	\$22,000.00	PH	27%	\$16,060.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-A12E30	OPTION;ADD 6 TO 12 ES30;8X2M CBLKIT	\$1,100.00	PH	27%	\$803.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-A16E30	OPT ADD9TO16ES30 2X2M 2X3M CBLKT FLD INS	\$600.00	PH	27%	\$438.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-A16E30-H	OPTION,ADD 9TO16 ES30 SAS,CABLE KIT	\$600.00	PH	27%	\$438.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-A16E30-HN	OPTION,ADD 9TO16 ES30 SAS,CABLE KIT	\$600.00	PH	27%	\$438.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-A24E30	OPT ADD 17TO24 ES30 4X3M CBLKIT FLD INS	\$600.00	PH	27%	\$438.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-A24E30-H	OPTION,ADD 17TO24 ES30 SAS CABLE KIT	\$600.00	PH	27%	\$438.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-A24E30-HN	OPTION,ADD 17TO24 ES30 SAS CABLE KIT	\$600.00	PH	27%	\$438.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-A6E30	OPTION;ADD 1 TO 6 ES30;4X2M CBLKIT	\$600.00	PH	27%	\$438.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-A8E30-HN	OPTION ADD 1TO8 ES30 SAS CABLE KIT	\$600.00	PH	27%	\$438.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-DS60-3-135S	OPT DS60 SHELF 45X3TB SAS HDD	\$157,250.00	PH	27%	\$114,792.50	\$17,297.50	\$14,152.50	\$0.00	\$0.00	\$0.00	\$0.00	\$17,297.50
5	C-DS60-3-135SE	OPT DS60 SHELF 45X3TB SAS HDD E	\$157,250.00	PH	27%	\$114,792.50	\$17,297.50	\$14,152.50	\$0.00	\$0.00	\$0.00	\$0.00	\$17,297.50
5	C-DS60-3-135SN	OPT DS60 SHELF 45X3TB SAS HDD	\$157,250.00	PH	27%	\$114,792.50	\$17,297.50	\$14,152.50	\$0.00	\$0.00	\$0.00	\$0.00	\$17,297.50
5	C-DS60-3-135SR	OPT DS60 SHELF 45X3TB SAS HDD RETN	\$157,250.00	PH	27%	\$114,792.50	\$17,297.50	\$14,152.50	\$0.00	\$0.00	\$0.00	\$0.00	\$17,297.50
5	C-DS60-3-135SRE	OPT DS60 SHELF 45X3TB SAS HDD RETN E	\$157,250.00	PH	27%	\$114,792.50	\$17,297.50	\$14,152.50	\$0.00	\$0.00	\$0.00	\$0.00	\$17,297.50
5	C-DS60-3-135SRN	OPT DS60 SHELF 45X3TB SAS HDD RETN	\$157,250.00	PH	27%	\$114,792.50	\$17,297.50	\$14,152.50	\$0.00	\$0.00	\$0.00	\$0.00	\$17,297.50
5	C-DS60-3-180S	OPT DS60 SHELF 60X3TB SAS HDD	\$209,000.00	PH	27%	\$152,570.00	\$22,990.00	\$18,810.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22,990.00
5	C-DS60-3-180SE	OPT DS60 SHELF 60X3TB SAS HDD E	\$209,000.00	PH	27%	\$152,570.00	\$22,990.00	\$18,810.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22,990.00
5	C-DS60-3-180SN	OPT DS60 SHELF 60X3TB SAS HDD	\$209,000.00	PH	27%	\$152,570.00	\$22,990.00	\$18,810.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22,990.00
5	C-DS60-3-180SR	OPT DS60 SHELF 60X3TB SAS HDD RETN	\$209,000.00	PH	27%	\$152,570.00	\$22,990.00	\$18,810.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22,990.00
5	C-DS60-3-180SRE	OPT DS60 SHELF 60X3TB SAS HDD RETN E	\$209,000.00	PH	27%	\$152,570.00	\$22,990.00	\$18,810.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22,990.00
5	C-DS60-3-180SRN	OPT DS60 SHELF 60X3TB SAS HDD RETN	\$209,000.00	PH	27%	\$152,570.00	\$22,990.00	\$18,810.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22,990.00
5	C-DS60-3-45S	OPT DS60 SHELF 15X3TB SAS HDD	\$55,950.00	PH	27%	\$40,843.50	\$6,154.50	\$5,035.50	\$0.00	\$0.00	\$0.00	\$0.00	\$6,154.50
5	C-DS60-3-45SE	OPT DS60 SHELF 15X3TB SAS HDD E	\$55,950.00	PH	27%	\$40,843.50	\$6,154.50	\$5,035.50	\$0.00	\$0.00	\$0.00	\$0.00	\$6,154.50
5	C-DS60-3-45SN	OPT DS60 SHELF 15X3TB SAS HDD	\$55,950.00	PH	27%	\$40,843.50	\$6,154.50	\$5,035.50	\$0.00	\$0.00	\$0.00	\$0.00	\$6,154.50
5	C-DS60-3-45SR	OPT DS60 SHELF 15X3TB SAS HDD RETN	\$55,950.00	PH	27%	\$40,843.50	\$6,154.50	\$5,035.50	\$0.00	\$0.00	\$0.00	\$0.00	\$6,154.50
5	C-DS60-3-45SRE	OPT DS60 SHELF 15X3TB SAS HDD RETN E	\$55,950.00	PH	27%	\$40,843.50	\$6,154.50	\$5,035.50	\$0.00	\$0.00	\$0.00	\$0.00	\$6,154.50
5	C-DS60-3-45SRN	OPT DS60 SHELF 15X3TB SAS HDD RETN	\$55,950.00	PH	27%	\$40,843.50	\$6,154.50	\$5,035.50	\$0.00	\$0.00	\$0.00	\$0.00	\$6,154.50
5	C-DS60-3-90S	OPT DS60 SHELF 30X3TB SAS HDD	\$104,950.00	PH	27%	\$76,613.50	\$11,544.50	\$9,445.50	\$0.00	\$0.00	\$0.00	\$0.00	\$11,544.50
5	C-DS60-3-90SE	OPT DS60 SHELF 30X3TB SAS HDD E	\$104,950.00	PH	27%	\$76,613.50	\$11,544.50	\$9,445.50	\$0.00	\$0.00	\$0.00	\$0.00	\$11,544.50
5	C-DS60-3-90SN	OPT DS60 SHELF 30X3TB SAS HDD	\$104,950.00	PH	27%	\$76,613.50	\$11,544.50	\$9,445.50	\$0.00	\$0.00	\$0.00	\$0.00	\$11,544.50
5	C-DS60-3-90SR	OPT DS60 SHELF 30X3TB SAS HDD RETN	\$104,950.00	PH	27%	\$76,613.50	\$11,544.50	\$9,445.50	\$0.00	\$0.00	\$0.00	\$0.00	\$11,544.50
5	C-DS60-3-90SRE	OPT DS60 SHELF 30X3TB SAS HDD RETN E	\$104,950.00	PH	27%	\$76,613.50	\$11,544.50	\$9,445.50	\$0.00	\$0.00	\$0.00	\$0.00	\$11,544.50
5	C-DS60-3-90SRN	OPT DS60 SHELF 30X3TB SAS HDD RETN	\$104,950.00	PH	27%	\$76,613.50	\$11,544.50	\$9,445.50	\$0.00	\$0.00	\$0.00	\$0.00	\$11,544.50
5	C-DS60-4-120S	OPT DS60 SHELF 30X4TB SAS HDD	\$127,200.00	PH	27%	\$92,856.00	\$13,992.00	\$11,448.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,992.00
5	C-DS60-4-120SE	OPT DS60 SHELF 30X4TB SAS HDD E	\$127,200.00	PH	27%	\$92,856.00	\$13,992.00	\$11,448.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,992.00
5	C-DS60-4-120SN	OPT DS60 SHELF 30X4TB SAS HDD	\$127,200.00	PH	27%	\$92,856.00	\$13,992.00	\$11,448.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,992.00
5	C-DS60-4-120SR	OPT DS60 SHELF 30X4TB SAS HDD RETN	\$127,200.00	PH	27%	\$92,856.00	\$13,992.00	\$11,448.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,992.00
5	C-DS60-4-120SRE	OPT DS60 SHELF 30X4TB SAS HDD RETN E	\$127,200.00	PH	27%	\$92,856.00	\$13,992.00	\$11,448.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,992.00
5	C-DS60-4-120SRN	OPT DS60 SHELF 30X4TB SAS HDD RETN	\$127,200.00	PH	27%	\$92,856.00	\$13,992.00	\$11,448.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,992.00
5	C-DS60-4-180S	OPT DS60 SHELF 45X4TB SAS HDD	\$190,600.00	PH	27%	\$139,138.00	\$20,966.00	\$17,154.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,966.00
5	C-DS60-4-180SE	OPT DS60 SHELF 45X4TB SAS HDD E	\$190,600.00	PH	27%	\$139,138.00	\$20,966.00	\$17,154.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,966.00
5	C-DS60-4-180SN	OPT DS60 SHELF 45X4TB SAS HDD	\$190,600.00	PH	27%	\$139,138.00	\$20,966.00	\$17,154.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,966.00
5	C-DS60-4-180SR	OPT DS60 SHELF 45X4TB SAS HDD RETN	\$190,600.00	PH	27%	\$139,138.00	\$20,966.00	\$17,154.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,966.00
5	C-DS60-4-180SRE	OPT DS60 SHELF 45X4TB SAS HDD RETN E	\$190,600.00	PH	27%	\$139,138.00	\$20,966.00	\$17,154.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,966.00
5	C-DS60-4-180SRN	OPT DS60 SHELF 45X4TB SAS HDD RETN	\$190,600.00	PH	27%	\$139,138.00	\$20,966.00	\$17,154.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,966.00
5	C-DS60-4-240S	OPT DS60 SHELF 60X4TB SAS HDD	\$253,300.00	PH	27%	\$184,909.00	\$27,863.00	\$22,797.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27,863.00
5	C-DS60-4-240SE	OPT DS60 SHELF 60X4TB SAS HDD E	\$253,300.00	PH	27%	\$184,909.00	\$27,863.00	\$22,797.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27,863.00
5	C-DS60-4-240SN	OPT DS60 SHELF 60X4TB SAS HDD	\$253,300.00	PH	27%	\$184,909.00	\$27,863.00	\$22,797.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27,863.00
5	C-DS60-4-240SR	OPT DS60 SHELF 60X4TB SAS HDD RETN	\$253,300.00	PH	27%	\$184,909.00	\$27,863.00	\$22,797.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27,863.00
5	C-DS60-4-240SRE	OPT DS60 SHELF 60X4TB SAS HDD RETN E	\$253,300.00	PH	27%	\$184,909.00	\$27,863.00	\$22,797.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27,863.00
5	C-DS60-4-240SRN	OPT DS60 SHELF 60X4TB SAS HDD RETN	\$253,300.00	PH	27%	\$184,909.00	\$27,863.00	\$22,797.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27,863.00
5	C-DS60-4-60S	OPT DS60 SHELF 15X4TB SAS HDD	\$67,850.00	PH	27%	\$49,530.50	\$7,463.50	\$6,106.50	\$0.00	\$0.00	\$0.00	\$0.00	\$7,463.50
5	C-DS60-4-60SE	OPT DS60 SHELF 15X4TB SAS HDD E	\$67,850.00	PH	27%	\$49,530.50	\$7,463.50	\$6,106.50	\$0.00	\$0.00	\$0.00	\$0.00	\$7,463.50
5	C-DS60-4-60SN	OPT DS60 SHELF 15X4TB SAS HDD	\$67,850.00	PH	27%	\$49,530.50	\$7,463.50	\$6,106.50	\$0.00	\$0.00	\$0.00	\$0.00	\$7,463.50
5	C-DS60-4-60SR	OPT DS60 SHELF 15X4TB SAS HDD RETN	\$67,850.00	PH	27%	\$49,530.50	\$7,463.50	\$6,106.50	\$0.00	\$0.00	\$0.00	\$0.00	\$7,463.50
5	C-DS60-4-60SRE	OPT DS60 SHELF 15X4TB SAS HDD RETN E	\$67,850.00	PH	27%	\$49,530.50	\$7,463.50	\$6,106.50	\$0.00	\$0.00	\$0.00	\$0.00	\$7,463.50
5	C-DS60-4-60SRN	OPT DS60 SHELF 15X4TB SAS HDD RETN	\$67,850.00	PH	27%	\$49,530.50	\$7,463.50	\$6,106.50	\$0.00	\$0.00	\$0.00	\$0.00	\$7,463.50
5	C-E16-DC	OPTION; ES20 STORSHELF;16 TB; DUALCTRL	\$0.00	PH	27%	\$0.00	\$5,896.00	\$4,824.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,896.00
5	C-E16-DC-B	OPTION; ES20 STORSHELF;16 TB; DUALCTRL	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-E32-DC	OPTION; ES20 STORSHELF;32 TB; DUALCTRL	\$0.00	PH	27%	\$0.00	\$10,164.00	\$8,316.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,164.00
5	C-E32-DC-B	OPTION; ES20 STORSHELF;32 TB; DUALCTRL	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-E8-DC	OPTION;ES20;8TB STORSHELF;DUALCTL;REFURB	\$0.00	PH	27%	\$0.00	\$3,850.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,850.00
5	C-E8-DC-B	OPTION;ES20;8TB STORSHELF;DUALCTL;REFURB	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-E8-SC	OPTION;ES20;8TB SHEL;SINGLECTRL; REFURB	\$0.00	PH	27%	\$0.00	\$3,520.00	\$2,880.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,520.00
5	C-ES20-16A	OPTION;ES20 SHELF;16X1TB HDD;2XCTL;ARCHV	\$0.00	PH	27%	\$0.00	\$4,422.00	\$3,618.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,422.00
5	C-ES20-32A	OPTION;ES20 SHELF;16X2TB HDD;2XCTL;ARCHV	\$0.00	PH	27%	\$0.00	\$7,623.00	\$6,237.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,623.00
5	C-ES30-15	OPTION;ES30 SHELF;15X1TB HDD;2XLCC	\$26,250.00	PH	27%	\$19,162.50	\$2,887.50	\$2,362.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,887.50
5	C-ES30-15A	OPTION;ES30 SHELF;15X1TB SATA HDD;EXTDRET	\$25,500.00	PH	27%	\$18,615.00	\$2,805.00	\$2,295.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,805.00
5	C-ES30-15-B	OPTION;ES30 SHELF;15X1TB HDD;2XLCC	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-ES30-30	OPTION;ES30 SHELF;15X2TB HDD;2XLCC	\$36,400.00	PH	27%	\$26,572.00	\$4,004.						

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	C-ES30-30SE	OPTION,ES30 SHELF,15X2TB SAS HDD,RACK E	\$36,400.00	PH	27%	\$26,572.00	\$4,004.00	\$3,276.00	\$0.00	\$0.00	\$0.00	\$4,004.00
5	C-ES30-30SN	OPTION,ES30 SHELF,15X2TB SAS HDD	\$36,400.00	PH	27%	\$26,572.00	\$4,004.00	\$3,276.00	\$0.00	\$0.00	\$0.00	\$4,004.00
5	C-ES30-30SN-B	OPTION,ES30 SHELF,15X2TB SAS HDD	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-ES30-30SR	OPTION,ES30 SHELF,15X2TB SAS HDD,RETN	\$36,400.00	PH	27%	\$26,572.00	\$4,004.00	\$3,276.00	\$0.00	\$0.00	\$0.00	\$4,004.00
5	C-ES30-30SRE	OPTION,ES30 SHELF,15X2TB SAS HDD,RETN E	\$36,400.00	PH	27%	\$26,572.00	\$4,004.00	\$3,276.00	\$0.00	\$0.00	\$0.00	\$4,004.00
5	C-ES30-45	OPTION,ES30 SHELF;15X3TB SATA HDD	\$53,150.00	PH	27%	\$38,799.50	\$5,846.50	\$4,783.50	\$0.00	\$0.00	\$0.00	\$5,846.50
5	C-ES30-45A	OPTION,ES30 SHELF;15X3TB SATA HDD,RETN	\$53,150.00	PH	27%	\$38,799.50	\$5,846.50	\$4,783.50	\$0.00	\$0.00	\$0.00	\$5,846.50
5	C-ES30-45-B	OPTION,ES30 SHELF;15X3TB SATA HDD	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-ES30-45S	OPTION,ES30 SHELF,15X3TB SAS HDD	\$53,150.00	PH	27%	\$38,799.50	\$5,846.50	\$4,783.50	\$0.00	\$0.00	\$0.00	\$5,846.50
5	C-ES30-45S-B	OPTION,ES30 SHELF,15X3TB SAS HDD	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-ES30-45SE	OPTION,ES30 SHELF,15X3TB SAS HDD E	\$53,150.00	PH	27%	\$38,799.50	\$5,846.50	\$4,783.50	\$0.00	\$0.00	\$0.00	\$5,846.50
5	C-ES30-45SN	OPTION,ES30 SHELF,15X3TB SAS HDD	\$53,150.00	PH	27%	\$38,799.50	\$5,846.50	\$4,783.50	\$0.00	\$0.00	\$0.00	\$5,846.50
5	C-ES30-45SN-B	OPTION,ES30 SHELF,15X3TB SAS HDD	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-ES30-45SR	OPTION,ES30 SHELF,15X3TB SAS HDD,RETN	\$53,150.00	PH	27%	\$38,799.50	\$5,846.50	\$4,783.50	\$0.00	\$0.00	\$0.00	\$5,846.50
5	C-ES30-45SRE	OPTION,ES30 SHELF,15X3TB SAS HDD,RETN E	\$53,150.00	PH	27%	\$38,799.50	\$5,846.50	\$4,783.50	\$0.00	\$0.00	\$0.00	\$5,846.50
5	C-ES30-45SRN	OPTION,ES30 SHELF,15X3TB SAS HDD,RETN	\$53,150.00	PH	27%	\$38,799.50	\$5,846.50	\$4,783.50	\$0.00	\$0.00	\$0.00	\$5,846.50
5	C-ES30-60S	OPTION,ES30 SHELF 15X4TB SAS HDD	\$63,800.00	PH	27%	\$46,574.00	\$7,018.00	\$5,742.00	\$0.00	\$0.00	\$0.00	\$7,018.00
5	C-ES30-60SE	OPTION,ES30 SHELF 15X4TB SAS HDD E	\$63,800.00	PH	27%	\$46,574.00	\$7,018.00	\$5,742.00	\$0.00	\$0.00	\$0.00	\$7,018.00
5	C-ES30-60SN	OPTION,ES30 SHELF 15X4TB SAS HDD	\$63,800.00	PH	27%	\$46,574.00	\$7,018.00	\$5,742.00	\$0.00	\$0.00	\$0.00	\$7,018.00
5	C-ES30-60SR	OPTION,ES30 SHELF 15X4TB SAS HDD,RETN	\$63,800.00	PH	27%	\$46,574.00	\$7,018.00	\$5,742.00	\$0.00	\$0.00	\$0.00	\$7,018.00
5	C-ES30-60SRE	OPTION,ES30 SHELF 15X4TB SAS HDD,RETN E	\$63,800.00	PH	27%	\$46,574.00	\$7,018.00	\$5,742.00	\$0.00	\$0.00	\$0.00	\$7,018.00
5	C-ES30-60SRN	OPTION,ES30 SHELF 15X4TB SAS HDD,RETN	\$63,800.00	PH	27%	\$46,574.00	\$7,018.00	\$5,742.00	\$0.00	\$0.00	\$0.00	\$7,018.00
5	C-FLDIN7200	OPTION,FIELD INSTALL KIT,DD7200	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-FLDIN9500	OPTION,FIELD INSTALL KIT DD9500	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-FLDIN9900	OPTION,FIELD INSTALL KIT,DD9900	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-HA-DS60-SAS-3	CABLE HA INTERCONNECT DS60 3M;	\$322.00	PH	27%	\$235.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-HA-ES30-SAS-2	CABLE HA INTERCONNECT ES30 2M	\$150.00	PH	27%	\$109.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-HA-ES30-SAS-5	CABLE HA INTERCONNECT ES30 5M	\$380.00	PH	27%	\$277.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-HA-INTER-1	CABLE HA INTERCONNECT CTRL 1M	\$500.00	PH	27%	\$365.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-SAS2-4P	OPTION,ARCHIVER;1X QUAD SAS HBA	\$4,500.00	PH	27%	\$3,285.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-SAS-L4P	OPTION,EXTENDED RETENTION;1X SAS HBA	\$3,200.00	PH	27%	\$2,336.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-SAS-M4P	OPTION,DD 6G SAS,EXTD RETN,IO MOD,4PORT	\$4,500.00	PH	27%	\$3,285.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-SAS-M4PMC	DD 6GBIT SAS IO MOD 4PORT ER OPTION	\$5,000.00	PH	27%	\$3,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-SAS-M4PMCN	DD 6GBIT SAS IO MOD 4PORT ER OPTION	\$5,000.00	PH	27%	\$3,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-BST-DOCS4N	DOCS, LICENSE, BOOST, S4	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD690-1E16	SYSTEM; DD690 CTRL+1ES16T;16TB,NFS;CIFS	\$0.00	PH	27%	\$0.00	\$19,910.00	\$16,290.00	\$0.00	\$0.00	\$0.00	\$19,910.00
5	DD690-2E16	SYSTEM; DD690 CTRL+2ES16T;32TB,NFS;CIFS	\$0.00	PH	27%	\$0.00	\$25,520.00	\$20,880.00	\$0.00	\$0.00	\$0.00	\$25,520.00
5	DD690-2E8	SYSTEM; DD690 CTRL+2ES8T;16TB,NFS;CIFS	\$0.00	PH	27%	\$0.00	\$22,000.00	\$18,000.00	\$0.00	\$0.00	\$0.00	\$22,000.00
5	DD690-3E16	SYSTEM; DD690 CTRL+3ES16T;48TB,NFS;CIFS	\$0.00	PH	27%	\$0.00	\$32,230.00	\$26,370.00	\$0.00	\$0.00	\$0.00	\$32,230.00
5	DD690-3E8	SYSTEM; DD690 CTRL+3ES8T;24TB,NFS;CIFS	\$0.00	PH	27%	\$0.00	\$25,850.00	\$21,150.00	\$0.00	\$0.00	\$0.00	\$25,850.00
5	DD690-4E8	SYSTEM; DD690 CTRL+4ES8T;32TB,NFS;CIFS	\$0.00	PH	27%	\$0.00	\$29,700.00	\$24,300.00	\$0.00	\$0.00	\$0.00	\$29,700.00
5	DD690-5E8	SYSTEM; DD690 CTRL+5ES8T;40TB,NFS;CIFS	\$0.00	PH	27%	\$0.00	\$34,100.00	\$27,900.00	\$0.00	\$0.00	\$0.00	\$34,100.00
5	DD690-6E8	SYSTEM; DD690 CTRL+6ES8T;48TB,NFS;CIFS	\$0.00	PH	27%	\$0.00	\$37,400.00	\$30,600.00	\$0.00	\$0.00	\$0.00	\$37,400.00
5	DD690-CTL	SYSTEM; DD690 CTRL: NFS; CIFS - REFURB	\$0.00	PH	27%	\$0.00	\$14,300.00	\$11,700.00	\$0.00	\$0.00	\$0.00	\$14,300.00
5	DD690-CTL-B	SYSTEM; DD690 CTRL: NFS; CIFS - REFURB	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD690G	SYSTEM; DD690G; NFS; CIFS (ROHS)	\$0.00	PH	27%	\$0.00	\$19,800.00	\$16,200.00	\$0.00	\$0.00	\$0.00	\$19,800.00
5	DD7200-10E45	SYSTEM,DD7200+10ES30,3TB SASHDD,NFS,CIFS	\$803,900.00	PH	27%	\$586,847.00	\$88,429.00	\$72,351.00	\$0.00	\$0.00	\$0.00	\$88,429.00
5	DD7200-11E45	SYSTEM,DD7200+11ES30,3TB SASHDD,NFS,CIFS	\$857,000.00	PH	27%	\$625,610.00	\$94,270.00	\$77,130.00	\$0.00	\$0.00	\$0.00	\$94,270.00
5	DD7200-12E45	SYSTEM,DD7200+12ES30,3TB SASHDD,NFS,CIFS	\$910,100.00	PH	27%	\$664,373.00	\$100,111.00	\$81,909.00	\$0.00	\$0.00	\$0.00	\$100,111.00
5	DD7200-3E45	SYSTEM,DD7200+3ES30,3TB SAS HDD,NFS,CIFS	\$393,350.00	PH	27%	\$287,145.50	\$43,268.50	\$35,401.50	\$0.00	\$0.00	\$0.00	\$43,268.50
5	DD7200-4E45	SYSTEM,DD7200+4ES30,3TB SAS HDD,NFS,CIFS	\$446,450.00	PH	27%	\$325,908.50	\$49,109.50	\$40,180.50	\$0.00	\$0.00	\$0.00	\$49,109.50
5	DD7200-5E45	SYSTEM,DD7200+5ES30,3TB SAS HDD,NFS,CIFS	\$499,550.00	PH	27%	\$364,671.50	\$54,950.50	\$44,959.50	\$0.00	\$0.00	\$0.00	\$54,950.50
5	DD7200-6E45	SYSTEM,DD7200+6ES30,3TB SAS HDD,NFS,CIFS	\$552,650.00	PH	27%	\$403,434.50	\$60,791.50	\$49,738.50	\$0.00	\$0.00	\$0.00	\$60,791.50
5	DD7200-7E45	SYSTEM,DD7200+7ES30,3TB SAS HDD,NFS,CIFS	\$605,800.00	PH	27%	\$442,234.00	\$66,638.00	\$54,522.00	\$0.00	\$0.00	\$0.00	\$66,638.00
5	DD7200-8E45	SYSTEM,DD7200+8ES30,3TB SAS HDD,NFS,CIFS	\$658,900.00	PH	27%	\$480,997.00	\$72,479.00	\$59,301.00	\$0.00	\$0.00	\$0.00	\$72,479.00
5	DD7200-9E45	SYSTEM,DD7200+9ES30,3TB SAS HDD,NFS,CIFS	\$750,800.00	PH	27%	\$548,084.00	\$82,588.00	\$67,572.00	\$0.00	\$0.00	\$0.00	\$82,588.00
5	DD7200-CTL	SYSTEM,DD7200,CTL,ENTRY MEM,NFS,CIFS	\$234,000.00	PH	27%	\$170,820.00	\$25,740.00	\$21,060.00	\$0.00	\$0.00	\$0.00	\$25,740.00
5	DD7200-CTL-B	SYSTEM,DD7200,CTL,ENTRY MEM,NFS,CIFS	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD7200-CTLX	SYSTEM,DD7200,CTL,EXP MEM,NFS,CIFS	\$255,450.00	PH	27%	\$186,478.50	\$28,099.50	\$22,999.50	\$0.00	\$0.00	\$0.00	\$28,099.50
5	DD7200-CTLX-B	SYSTEM,DD7200,CTL,EXP MEM,NFS,CIFS	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD860-1E30	SYSTEM; DD860+1ES30;30TB,NFS;CIFS	\$0.00	PH	27%	\$0.00	\$23,210.00	\$18,990.00	\$0.00	\$0.00	\$0.00	\$23,210.00
5	DD860-1E32	SYSTEM; DD860+1ES32;32TB,NFS;CIFS	\$0.00	PH	27%	\$0.00	\$27,764.00	\$22,716.00	\$0.00	\$0.00	\$0.00	\$27,764.00
5	DD860-2E30	SYSTEM; DD860+2ES30;60TB,NFS;CIFS	\$0.00	PH	27%	\$0.00	\$32,120.00	\$26,280.00	\$0.00	\$0.00	\$0.00	\$32,120.00
5	DD860-2E32	SYSTEM; DD860+2ES32;64TB,NFS;CIFS	\$0.00	PH	27%	\$0.00	\$37,928.00	\$31,032.00	\$0.00	\$0.00	\$0.00	\$37,928.00
5	DD860-3E30	SYSTEM; DD860+3ES30;90TB,NFS;CIFS	\$0.00	PH	27%	\$0.00	\$44,330.00	\$36,270.00	\$0.00	\$0.00	\$0.00	\$44,330.00
5	DD860-3E32	SYSTEM; DD860+3ES32;96TB,NFS;CIFS	\$0.00	PH	27%	\$0.00	\$52,492.00	\$42,948.00	\$0.00	\$0.00	\$0.00	\$52,492.00
5	DD860-4E30	SYSTEM; DD860+4ES30;120TB,NFS;CIFS	\$0.00	PH	27%	\$0.00	\$53,240.00	\$43,560.00	\$0.00	\$0.00	\$0.00	\$53,240.00
5	DD860-4E32	SYSTEM; DD860+4ES32;128TB,NFS;CIFS	\$0.00	PH	27%	\$0.00	\$62,656.00	\$51,264.00	\$0.00	\$0.00	\$0.00	\$62,656.00
5	DD860-5E30	SYSTEM; DD860+5ES30;150TB,NFS;CIFS	\$0.00	PH	27%	\$0.00	\$62,150.00	\$50,850.00	\$0.00	\$0.00	\$0.00	\$62,150.00
5	DD860-5E32	SYSTEM; DD860+5ES32;160TB,NFS;CIFS	\$0.00	PH	27%	\$0.00	\$72,820.00	\$59,580.00	\$0.00	\$0.00	\$0.00	\$72,820.00
5	DD860-6E30	SYSTEM; DD860+6ES30;180TB,NFS;CIFS	\$0.00	PH	27%	\$0.00	\$71,060.00	\$58,140.00	\$0.00	\$0.00	\$0.00	\$71,060.00
5	DD860-6E32	SYSTEM; DD860+6ES32;192TB,NFS;CIFS	\$0.00	PH	27%	\$0.00	\$82,984.00	\$67,896.00	\$0.00	\$0.00	\$0.00	\$82,984.00
5	DD860-CTL	SYSTEM; DD860; CTL; NFS; CIFS	\$0.00	PH	27%	\$0.00	\$14,300.00	\$11,700.00	\$0.00	\$0.00	\$0.00	\$14,300.00
5	DD860-CTL-B	SYSTEM; DD860; CTL; NFS; CIFS	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD860-CTX	SYSTEM; DD860; CTX; NFS; CIFS	\$0.00	PH	27%	\$0.00	\$14,300.00	\$11,700.00	\$0.00	\$0.00	\$0.00	\$14,300.00
5	DD860-CTX-B	SYSTEM; DD860; CTX; NFS; CIFS	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD880-12E16	SYSTEM;DD880 CTRL+12ES16T;192TB,NFS;CIFS	\$942,000.00	PH	27%	\$687,660.00	\$103,620.00	\$84,780.00	\$0.00	\$0.00	\$0.00	\$103,620.00
5	DD880-1E16	SYSTEM; DD880 CTRL+1ES16T;16TB,NFS;CIFS	\$331,000.00	PH	27%	\$241,630.00	\$36,410.00	\$29,790.00	\$0.00	\$0.00	\$0.00	\$36,410.00
5	DD880-1E32	SYSTEM;DD880CTRL+1ES32T;32TB,NFS;CIFS	\$368,000.00	PH	27%	\$268,640.00	\$40,480.00	\$33,120.00	\$0.00	\$0.00	\$0.00	\$40,480.00
5	DD880-2E16	SYSTEM; DD880 CTRL+2ES16T;32TB,NFS;CIFS	\$382,000.00	PH	27%	\$278,860.00	\$42,020.00	\$34,380.00	\$0.00	\$0.00	\$0.00	\$42,020.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DD880-2E32	SYSTEM;DD880CTRL+2ES32T;64TB;NFS;CIFS	\$456,000.00	PH	27%	\$332,880.00	\$50,160.00	\$41,040.00	\$0.00	\$0.00	\$0.00	\$50,160.00
5	DD880-2GD	SYSTEM; GD ARRAY;DD880;DUAL-CTRL	\$710,000.00	PH	27%	\$518,300.00	\$78,100.00	\$63,900.00	\$0.00	\$0.00	\$0.00	\$78,100.00
5	DD880-3E16	SYSTEM; DD880 CTRL+3ES16T;48TB;NFS;CIFS	\$433,000.00	PH	27%	\$316,090.00	\$47,630.00	\$38,970.00	\$0.00	\$0.00	\$0.00	\$47,630.00
5	DD880-3E32	SYSTEM;DD880CTRL+3ES32T;96TB;NFS;CIFS	\$544,000.00	PH	27%	\$397,120.00	\$59,840.00	\$48,960.00	\$0.00	\$0.00	\$0.00	\$59,840.00
5	DD880-4E16	SYSTEM; DD880 CTRL+4ES16T;64TB;NFS;CIFS	\$484,000.00	PH	27%	\$353,320.00	\$53,240.00	\$43,560.00	\$0.00	\$0.00	\$0.00	\$53,240.00
5	DD880-4E32	SYSTEM;DD880CTRL+4ES32T;128TB;NFS;CIFS	\$682,000.00	PH	27%	\$497,860.00	\$75,020.00	\$61,380.00	\$0.00	\$0.00	\$0.00	\$75,020.00
5	DD880-5E16	SYSTEM; DD880 CTRL+5ES16T;80TB;NFS;CIFS	\$535,000.00	PH	27%	\$390,550.00	\$58,850.00	\$48,150.00	\$0.00	\$0.00	\$0.00	\$58,850.00
5	DD880-5E32	SYSTEM;DD880CTRL+5ES32T;160TB;NFS;CIFS	\$770,000.00	PH	27%	\$562,100.00	\$84,700.00	\$69,300.00	\$0.00	\$0.00	\$0.00	\$84,700.00
5	DD880-6E16	SYSTEM; DD880 CTRL+6ES16T;96TB;NFS;CIFS	\$586,000.00	PH	27%	\$427,780.00	\$64,460.00	\$52,740.00	\$0.00	\$0.00	\$0.00	\$64,460.00
5	DD880-6E32	SYSTEM;DD880CTRL+6ES32T;192TB;NFS;CIFS	\$858,000.00	PH	27%	\$626,340.00	\$94,380.00	\$77,220.00	\$0.00	\$0.00	\$0.00	\$94,380.00
5	DD880-CHX-B	SYSTEM; DD880 CTRL; NFS; CIFS - REFURB	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD880-CMX-B	SYSTEM; DD880 CTRL; NFS; CIFS - REFURB	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD880-CTL	SYSTEM; DD880 CTRL; NFS; CIFS - REFURB	\$0.00	PH	27%	\$0.00	\$30,800.00	\$25,200.00	\$0.00	\$0.00	\$0.00	\$30,800.00
5	DD880-CTLHX	SYSTEM; DD880 CTRL; NFS; CIFS - REFURB	\$0.00	PH	27%	\$0.00	\$30,800.00	\$25,200.00	\$0.00	\$0.00	\$0.00	\$30,800.00
5	DD880-CTLHX-B	SYSTEM; DD880 CTRL; NFS; CIFS - REFURB	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD880-CTLMX	SYSTEM; DD880 CTRL; NFS; CIFS - REFURB	\$280,000.00	PH	27%	\$204,400.00	\$30,800.00	\$25,200.00	\$0.00	\$0.00	\$0.00	\$30,800.00
5	DD880-CTLMX-B	SYSTEM; DD880 CTRL; NFS; CIFS - REFURB	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD880DLIM	SYSTEM;DD880 FOR DLIM;NFS;CIFS	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD880G	SYSTEM; DD880G;35.5TB-L1;NFS;CIFS(ROHS)	\$0.00	PH	27%	\$0.00	\$35,200.00	\$28,800.00	\$0.00	\$0.00	\$0.00	\$35,200.00
5	DD890-12E30	SYSTEM; DD890+12ES30;360TB;NFS;CIFS	\$0.00	PH	27%	\$0.00	\$139,920.00	\$114,480.00	\$0.00	\$0.00	\$0.00	\$139,920.00
5	DD890-12E32	SYSTEM;DD890+12ES32;384TB;NFS;CIFS	\$0.00	PH	27%	\$0.00	\$160,468.00	\$131,292.00	\$0.00	\$0.00	\$0.00	\$160,468.00
5	DD890-1E30	SYSTEM; DD890+1ES30;30TB;NFS;CIFS	\$0.00	PH	27%	\$0.00	\$37,510.00	\$30,690.00	\$0.00	\$0.00	\$0.00	\$37,510.00
5	DD890-1E32	SYSTEM;DD890+1ES32;32TB;NFS;CIFS	\$0.00	PH	27%	\$0.00	\$43,164.00	\$35,316.00	\$0.00	\$0.00	\$0.00	\$43,164.00
5	DD890-2E30	SYSTEM; DD890+2ES30;60TB;NFS;CIFS	\$0.00	PH	27%	\$0.00	\$46,420.00	\$37,980.00	\$0.00	\$0.00	\$0.00	\$46,420.00
5	DD890-2E32	SYSTEM;DD890+2ES32;64TB;NFS;CIFS	\$0.00	PH	27%	\$0.00	\$53,328.00	\$43,632.00	\$0.00	\$0.00	\$0.00	\$53,328.00
5	DD890-2GD	SYSTEM;GD ARRAY;DD890;DUAL-CTL	\$750,000.00	PH	27%	\$547,500.00	\$82,500.00	\$67,500.00	\$0.00	\$0.00	\$0.00	\$82,500.00
5	DD890-3E30	SYSTEM; DD890+3ES30;90TB;NFS;CIFS	\$0.00	PH	27%	\$0.00	\$55,330.00	\$45,270.00	\$0.00	\$0.00	\$0.00	\$55,330.00
5	DD890-3E32	SYSTEM;DD890+3ES32;96TB;NFS;CIFS	\$0.00	PH	27%	\$0.00	\$63,492.00	\$51,948.00	\$0.00	\$0.00	\$0.00	\$63,492.00
5	DD890-4E30	SYSTEM; DD890+4ES30;120TB;NFS;CIFS	\$0.00	PH	27%	\$0.00	\$64,240.00	\$52,560.00	\$0.00	\$0.00	\$0.00	\$64,240.00
5	DD890-4E32	SYSTEM;DD890+4ES32;128TB;NFS;CIFS	\$0.00	PH	27%	\$0.00	\$73,656.00	\$60,264.00	\$0.00	\$0.00	\$0.00	\$73,656.00
5	DD890-5E30	SYSTEM; DD890+5ES30;150TB;NFS;CIFS	\$0.00	PH	27%	\$0.00	\$73,150.00	\$59,850.00	\$0.00	\$0.00	\$0.00	\$73,150.00
5	DD890-5E32	SYSTEM;DD890+5ES32;160TB;NFS;CIFS	\$0.00	PH	27%	\$0.00	\$83,820.00	\$68,580.00	\$0.00	\$0.00	\$0.00	\$83,820.00
5	DD890-6E30	SYSTEM; DD890+6ES30;180TB;NFS;CIFS	\$0.00	PH	27%	\$0.00	\$82,060.00	\$67,140.00	\$0.00	\$0.00	\$0.00	\$82,060.00
5	DD890-6E32	SYSTEM;DD890+6ES32;192TB;NFS;CIFS	\$0.00	PH	27%	\$0.00	\$93,984.00	\$76,896.00	\$0.00	\$0.00	\$0.00	\$93,984.00
5	DD890-CTL	SYSTEM;DD890;CTL;NFS;CIFS	\$0.00	PH	27%	\$0.00	\$28,600.00	\$23,400.00	\$0.00	\$0.00	\$0.00	\$28,600.00
5	DD890-CTL-B	SYSTEM;DD890;CTL;NFS;CIFS	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD890-CTX	SYSTEM; DD890; CTX; NFS; CIFS	\$0.00	PH	27%	\$0.00	\$28,600.00	\$23,400.00	\$0.00	\$0.00	\$0.00	\$28,600.00
5	DD890-CTX-B	SYSTEM; DD890; CTX; NFS; CIFS	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD9500	SYSTEM DD9500 256GB NFS CIFS	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD9500-10E45	SYSTEM DD9500+10ES30 3TB SASHDD NFS CIFS	\$882,600.00	PH	27%	\$644,298.00	\$97,086.00	\$79,434.00	\$0.00	\$0.00	\$0.00	\$97,086.00
5	DD9500-11E45	SYSTEM DD9500+11ES30 3TB SASHDD NFS CIFS	\$935,700.00	PH	27%	\$683,061.00	\$102,927.00	\$84,213.00	\$0.00	\$0.00	\$0.00	\$102,927.00
5	DD9500-12E45	SYSTEM DD9500+12ES30 3TB SASHDD NFS CIFS	\$988,800.00	PH	27%	\$721,824.00	\$108,768.00	\$88,992.00	\$0.00	\$0.00	\$0.00	\$108,768.00
5	DD9500-16E45	SYSTEM DD9500+16ES30 3TB SASHDD NFS CIFS	\$1,201,250.00	PH	27%	\$876,912.50	\$132,137.50	\$108,112.50	\$0.00	\$0.00	\$0.00	\$132,137.50
5	DD9500-20E45	SYSTEM DD9500+20ES30 3TB SASHDD NFS CIFS	\$1,413,650.00	PH	27%	\$1,031,964.50	\$155,501.50	\$127,228.50	\$0.00	\$0.00	\$0.00	\$155,501.50
5	DD9500-24E45	SYSTEM DD9500+24ES30 3TB SASHDD NFS CIFS	\$1,626,100.00	PH	27%	\$1,187,053.00	\$178,871.00	\$146,349.00	\$0.00	\$0.00	\$0.00	\$178,871.00
5	DD9500-4E45	SYSTEM DD9500+4ES30 3TB SAS HDD NFS CIFS	\$563,950.00	PH	27%	\$411,683.50	\$62,034.50	\$50,755.50	\$0.00	\$0.00	\$0.00	\$62,034.50
5	DD9500-5E45	SYSTEM DD9500+5ES30 3TB SAS HDD NFS CIFS	\$617,050.00	PH	27%	\$450,446.50	\$67,875.50	\$55,534.50	\$0.00	\$0.00	\$0.00	\$67,875.50
5	DD9500-6E45	SYSTEM DD9500+6ES30 3TB SAS HDD NFS CIFS	\$670,150.00	PH	27%	\$489,209.50	\$73,716.50	\$60,313.50	\$0.00	\$0.00	\$0.00	\$73,716.50
5	DD9500-7E45	SYSTEM DD9500+7ES30 3TB SAS HDD NFS CIFS	\$723,300.00	PH	27%	\$528,009.00	\$79,563.00	\$65,097.00	\$0.00	\$0.00	\$0.00	\$79,563.00
5	DD9500-8E45	SYSTEM DD9500+8ES30 3TB SAS HDD NFS CIFS	\$776,400.00	PH	27%	\$566,772.00	\$85,404.00	\$69,876.00	\$0.00	\$0.00	\$0.00	\$85,404.00
5	DD9500-9E45	SYSTEM DD9500+9ES30 3TB SAS HDD NFS CIFS	\$829,500.00	PH	27%	\$605,535.00	\$91,245.00	\$74,655.00	\$0.00	\$0.00	\$0.00	\$91,245.00
5	DD9500-CTL	SYSTEM DD9500 CTL 256GB NFS CIFS	\$351,500.00	PH	27%	\$256,595.00	\$38,665.00	\$31,635.00	\$0.00	\$0.00	\$0.00	\$38,665.00
5	DD9500-CTL-B	SYSTEM DD9500 CTL 256GB NFS CIFS	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD9500-CTL-HA	SYSTEM DD9500 CTL 256GB NFS CIFS;HA	\$351,500.00	PH	27%	\$256,595.00	\$38,665.00	\$31,635.00	\$0.00	\$0.00	\$0.00	\$38,665.00
5	DD990	SYSTEM;DD990;NFS;CIFS	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD990-10E45	SYSTEM DD990 10ES45 3TB SATA HDD NFS	\$874,100.00	PH	27%	\$638,093.00	\$96,151.00	\$78,669.00	\$0.00	\$0.00	\$0.00	\$96,151.00
5	DD990-11E45	SYSTEM DD990 11ES45 3TB SATA HDD NFS	\$927,200.00	PH	27%	\$676,856.00	\$101,992.00	\$83,448.00	\$0.00	\$0.00	\$0.00	\$101,992.00
5	DD990-12E30	SYSTEM;DD990+12ES30;2TB SATAHDD;NFS;CIFS	\$731,000.00	PH	27%	\$533,630.00	\$80,410.00	\$65,790.00	\$0.00	\$0.00	\$0.00	\$80,410.00
5	DD990-12E45	SYSTEM;DD990;12ES45;3TB SATA HD;NFS;CIFS	\$980,300.00	PH	27%	\$715,619.00	\$107,833.00	\$88,227.00	\$0.00	\$0.00	\$0.00	\$107,833.00
5	DD990-16E45	SYSTEM;DD990;16ES45;3TB SATA HD;NFS;CIFS	\$1,192,750.00	PH	27%	\$870,707.50	\$131,202.50	\$107,347.50	\$0.00	\$0.00	\$0.00	\$131,202.50
5	DD990-18E30	SYSTEM;DD990+18ES30;2TB SATAHDD;NFS;CIFS	\$997,750.00	PH	27%	\$728,357.50	\$109,752.50	\$89,797.50	\$0.00	\$0.00	\$0.00	\$109,752.50
5	DD990-24E30	SYSTEM;DD990+24ES30;2TB SATAHDD;NFS;CIFS	\$1,217,550.00	PH	27%	\$888,811.50	\$133,930.50	\$109,579.50	\$0.00	\$0.00	\$0.00	\$133,930.50
5	DD990-4E30	SYSTEM;DD990+4ES30;2TB SATA HDD;NFS;CIFS	\$440,000.00	PH	27%	\$321,200.00	\$48,400.00	\$39,600.00	\$0.00	\$0.00	\$0.00	\$48,400.00
5	DD990-4E45	SYSTEM;DD990;4ES45;3TB SATA HDD;NFS;CIFS	\$506,950.00	PH	27%	\$370,073.50	\$55,764.50	\$45,625.50	\$0.00	\$0.00	\$0.00	\$55,764.50
5	DD990-5E30	SYSTEM;DD990+5ES30;2TB SATA HDD;NFS;CIFS	\$476,400.00	PH	27%	\$347,772.00	\$52,404.00	\$42,876.00	\$0.00	\$0.00	\$0.00	\$52,404.00
5	DD990-5E45	SYSTEM;DD990;5ES45;3TB SATA HDD;NFS;CIFS	\$560,050.00	PH	27%	\$408,836.50	\$61,605.50	\$50,404.50	\$0.00	\$0.00	\$0.00	\$61,605.50
5	DD990-6E30	SYSTEM;DD990+6ES30;2TB SATA HDD;NFS;CIFS	\$512,750.00	PH	27%	\$374,307.50	\$56,402.50	\$46,147.50	\$0.00	\$0.00	\$0.00	\$56,402.50
5	DD990-6E45	SYSTEM DD990 6ES45 3TB SATA HDD NFS CIFS	\$613,150.00	PH	27%	\$447,599.50	\$67,446.50	\$55,183.50	\$0.00	\$0.00	\$0.00	\$67,446.50
5	DD990-7E45	SYSTEM DD990 7ES45 3TB SATA HDD NFS CIFS	\$666,300.00	PH	27%	\$486,399.00	\$73,293.00	\$59,967.00	\$0.00	\$0.00	\$0.00	\$73,293.00
5	DD990-8E45	SYSTEM;DD990;8ES45;3TB SATA HDD;NFS;CIFS	\$719,400.00	PH	27%	\$525,162.00	\$79,134.00	\$64,746.00	\$0.00	\$0.00	\$0.00	\$79,134.00
5	DD990-9E45	SYSTEM DD990 9ES45 3TB SATA HDD NFS CIFS	\$821,000.00	PH	27%	\$599,330.00	\$90,310.00	\$73,890.00	\$0.00	\$0.00	\$0.00	\$90,310.00
5	DD990-CTL	SYSTEM;DD990;CTL;NFS;CIFS	\$294,500.00	PH	27%	\$214,985.00	\$32,995.00	\$26,505.00	\$0.00	\$0.00	\$0.00	\$32,995.00
5	DD990-CTL-B	SYSTEM;DD990;CTL;NFS;CIFS	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DDMC	DATA DOMAIN MANAGEMENT CENTER	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DDRACK-1PH-2N	RACK DATA DOMAIN 40U SNGL PHASE;RK-BEZEL	\$4,200.00	PH	27%	\$3,066.00	\$462.00	\$378.00	\$0.00	\$0.00	\$0.00	\$462.00
5	DDRACK-1PH-DR2N	RACK DATA DOMAIN 40U SNGL PHASE;DOOR	\$4,200.00	PH	27%	\$3,066.00	\$462.00	\$378.00	\$0.00	\$0.00	\$0.00	\$462.00
5	DDRACK-3PD	RACK DATA DOMAIN 40U 3P DELTA	\$4,200.00	PH	27%	\$3,066.00	\$462.00	\$378.00	\$0.00	\$0.00	\$0.00	\$462.00
5	DDRACK-3PD-2N	RACK DATA DOMAIN 40U 3P DELTA;RK-BEZEL	\$4,200.00	PH	27%	\$3,066.00	\$462.00	\$378.00	\$0.00	\$0.00	\$0.00	\$462.00
5	DDRACK-3PD-DR2N	RACK DATA DOMAIN 40U 3P DELTA;DOOR	\$4,200.00	PH	27%	\$3,066.00	\$46					

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DDRACK-3PY	RACK DATA DOMAIN 40U 3P WYE	\$4,200.00	PH	27%	\$3,066.00	\$462.00	\$378.00	\$0.00	\$0.00	\$0.00	\$462.00
5	DDRACK-3PY-2N	RACK DATA DOMAIN 40U 3P WYE;RK-BEZEL	\$4,200.00	PH	27%	\$3,066.00	\$462.00	\$378.00	\$0.00	\$0.00	\$0.00	\$462.00
5	DDRACK-3PY-DR2N	RACK DATA DOMAIN 40U 3P WYE;DOOR	\$4,200.00	PH	27%	\$3,066.00	\$462.00	\$378.00	\$0.00	\$0.00	\$0.00	\$462.00
5	DDRACK-3PYN	RACK DATA DOMAIN 40U 3P WYE	\$4,200.00	PH	27%	\$3,066.00	\$462.00	\$378.00	\$0.00	\$0.00	\$0.00	\$462.00
5	DDRACK-40U	RACK; DATA DOMAIN;40U	\$4,200.00	PH	27%	\$3,066.00	\$462.00	\$378.00	\$0.00	\$0.00	\$0.00	\$462.00
5	DDRACK-40U-1	RACK DATA DOMAIN 40U SINGLE PHASE	\$4,200.00	PH	27%	\$3,066.00	\$462.00	\$378.00	\$0.00	\$0.00	\$0.00	\$462.00
5	DDRACK-40U-1N	RACK DATA DOMAIN 40U SINGLE PHASE	\$4,200.00	PH	27%	\$3,066.00	\$462.00	\$378.00	\$0.00	\$0.00	\$0.00	\$462.00
5	DDRACK-40UN	RACK, DATA DOMAIN,40U	\$4,200.00	PH	27%	\$3,066.00	\$462.00	\$378.00	\$0.00	\$0.00	\$0.00	\$462.00
5	DD-UIDN	LABEL,DATA DOMAIN,UID,4500,6200	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DDX-690-12	SYSTEM; DDX; 12X690 BASEUNIT;NFS;CIFS	\$0.00	PH	27%	\$0.00	\$154,440.00	\$126,360.00	\$0.00	\$0.00	\$0.00	\$154,440.00
5	DDX-690-16	SYSTEM; DDX; 16X690 BASEUNIT;NFS;CIFS	\$0.00	PH	27%	\$0.00	\$200,200.00	\$163,800.00	\$0.00	\$0.00	\$0.00	\$200,200.00
5	DDX-690-4	SYSTEM; DDX; 4X690 BASEUNIT;NFS;CIFS	\$0.00	PH	27%	\$0.00	\$54,340.00	\$44,460.00	\$0.00	\$0.00	\$0.00	\$54,340.00
5	DDX-690-8	SYSTEM; DDX; 8X690 BASEUNIT;NFS;CIFS	\$0.00	PH	27%	\$0.00	\$106,392.00	\$87,048.00	\$0.00	\$0.00	\$0.00	\$106,392.00
5	DDX-880-12	SYSTEM; DDX; 12X880 BASEUNIT;NFS;CIFS	\$0.00	PH	27%	\$0.00	\$332,640.00	\$272,160.00	\$0.00	\$0.00	\$0.00	\$332,640.00
5	DDX-880-16	SYSTEM; DDX; 16X880 BASEUNIT;NFS;CIFS	\$0.00	PH	27%	\$0.00	\$431,200.00	\$352,800.00	\$0.00	\$0.00	\$0.00	\$431,200.00
5	DDX-880-4	SYSTEM; DDX; 4X880 BASEUNIT;NFS;CIFS	\$0.00	PH	27%	\$0.00	\$117,040.00	\$95,760.00	\$0.00	\$0.00	\$0.00	\$117,040.00
5	DDX-880-8	SYSTEM; DDX; 8X880 BASEUNIT;NFS;CIFS	\$0.00	PH	27%	\$0.00	\$227,920.00	\$186,480.00	\$0.00	\$0.00	\$0.00	\$227,920.00
5	DL1000S5DAE	EDL 4G DAE W(15) 1000GB 7.2K SATA DISKS	\$0.00	PH	27%	\$0.00	\$2,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,750.00
5	DL1000S-DAE	EDL 4G DAE W(15) 1000GB 7.2K SATA DISKS	\$0.00	PH	27%	\$0.00	\$2,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,750.00
5	DL1000S-DAEFD	EDL 4G DAE W(15) 1TB 7.2K SATA DISK-FIE	\$0.00	PH	27%	\$0.00	\$3,072.50	\$0.00	\$0.00	\$0.00	\$0.00	\$3,072.50
5	DL1000W-DAE	FULLY LOADED 4GB STILETTO DAE W/WVD 1TB L	\$0.00	PH	27%	\$0.00	\$2,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,590.00
5	DL1KBASE-DAE	EDL GEN4 BASE DAE W/1TB SATA DRIVES CONF	\$0.00	PH	27%	\$0.00	\$2,837.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,837.00
5	DL2000S-DAE	EDL 4G DAE W(15) 2000GB 7.2K SATA DISKS	\$0.00	PH	27%	\$0.00	\$5,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,000.00
5	DL2000W-G3DAE	EDL DL4000 SERIES DAE W(15) 2TB SATA DRI	\$0.00	PH	27%	\$0.00	\$4,095.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,095.00
5	DL210BA2	AX150SC BASE ARRAY FOR DL210	\$0.00	PH	27%	\$0.00	\$2,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,500.00
5	DL210BA2-FD	AX150SC BASE ARRAY FOR DL210 FIELD INSTA	\$0.00	PH	27%	\$0.00	\$2,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,500.00
5	DL210EXP2	AX150SC EXPANSION ARRAY FOR DL210	\$0.00	PH	27%	\$0.00	\$2,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,300.00
5	DL210EXP2-FD	AX150SC EXPANSION FOR DL210 FLD INSTALL	\$0.00	PH	27%	\$0.00	\$2,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,300.00
5	DL2KS-2TDRV	EDL DL4X06 2TB 7.2K UPGRADE HOT SPARES	\$0.00	PH	27%	\$0.00	\$385.50	\$0.00	\$0.00	\$0.00	\$0.00	\$385.50
5	DL2KS-DAEFD	EDL DL4000 SERIES DAE W(15) 2TB 7.2K SAT	\$0.00	PH	27%	\$0.00	\$5,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,000.00
5	DL2KW-2TDRV	EDL DL4X06 UPGRADE HOT SPARES	\$0.00	PH	27%	\$0.00	\$235.00	\$0.00	\$0.00	\$0.00	\$0.00	\$235.00
5	DL2KW-3PK	EDL DL4X06 UPGRADE HOT SPARES	\$0.00	PH	27%	\$0.00	\$705.00	\$0.00	\$0.00	\$0.00	\$0.00	\$705.00
5	DL2KW-DAEFD	EDL DL4X06 DAE W(15) 2TB SATA DRIVES FIE	\$0.00	PH	27%	\$0.00	\$4,095.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,095.00
5	DL3D1500	DL3D 1500 config array CX3-10C clone	\$0.00	PH	27%	\$0.00	\$3,900.00	\$2,730.00	\$0.00	\$0.00	\$0.00	\$3,900.00
5	DL3D1500-FD	DL3D 1500 config array CX3-10C-FD clone	\$0.00	PH	27%	\$0.00	\$3,900.00	\$2,730.00	\$0.00	\$0.00	\$0.00	\$3,900.00
5	DL3D1KVDAE-FD	DL3D 1500 config vault DAE with 9 SATA 1	\$0.00	PH	27%	\$0.00	\$3,176.00	\$2,223.00	\$0.00	\$0.00	\$0.00	\$3,176.00
5	DL3D1KVLTDAE	DL3D 1500 config vault DAE with 9 SATA 1	\$0.00	PH	27%	\$0.00	\$3,176.00	\$2,223.00	\$0.00	\$0.00	\$0.00	\$3,176.00
5	DL3D1T-1PK	1 TB DRIVE DEDUP TIER	\$0.00	PH	27%	\$0.00	\$775.00	\$543.00	\$0.00	\$0.00	\$0.00	\$775.00
5	DL3D1T-6PK	DL3D 6 pack of 1TB SATA drives	\$0.00	PH	27%	\$0.00	\$4,650.00	\$3,258.00	\$0.00	\$0.00	\$0.00	\$4,650.00
5	DL3D1T-6PK-FD	DL3D 6 pack of 1TB SATA drives FD	\$0.00	PH	27%	\$0.00	\$4,650.00	\$3,258.00	\$0.00	\$0.00	\$0.00	\$4,650.00
5	DL3D1T-DAE	DL3D SATA DAE without disks	\$0.00	PH	27%	\$0.00	\$1,000.00	\$700.00	\$0.00	\$0.00	\$0.00	\$1,000.00
5	DL3D1T-N3D	1 TB DRIVE PERFORMANCE TIER (WITHOUT DED	\$0.00	PH	27%	\$0.00	\$295.00	\$207.00	\$0.00	\$0.00	\$0.00	\$295.00
5	DL3D3000	DL3D 3000 config CX3-40 clone	\$0.00	PH	27%	\$0.00	\$7,500.00	\$5,250.00	\$0.00	\$0.00	\$0.00	\$7,500.00
5	DL3D3KBASEDAE	DL3D 3000 base DAE shelf for min config	\$0.00	PH	27%	\$0.00	\$5,250.00	\$3,675.00	\$0.00	\$0.00	\$0.00	\$5,250.00
5	DL3D3KVLTD-DAE	DL3D 3000 Config vault DAE with 9 FC 300	\$0.00	PH	27%	\$0.00	\$2,000.00	\$1,400.00	\$0.00	\$0.00	\$0.00	\$2,000.00
5	DL3DENG-FD	DL3D 1500 config server FD	\$0.00	PH	27%	\$0.00	\$2,575.00	\$1,803.00	\$0.00	\$0.00	\$0.00	\$2,575.00
5	DL3DENGINE	DL3D 1500 config server	\$0.00	PH	27%	\$0.00	\$2,575.00	\$1,803.00	\$0.00	\$0.00	\$0.00	\$2,575.00
5	DL3DENGINE2	DL3D 3000 config server	\$0.00	PH	27%	\$0.00	\$3,875.00	\$2,713.00	\$0.00	\$0.00	\$0.00	\$3,875.00
5	DL-3DFCSW	DISK LIBRARY 3D FIBER CHANNEL SWITCH	\$0.00	PH	27%	\$0.00	\$200.00	\$140.00	\$0.00	\$0.00	\$0.00	\$200.00
5	DL3DHS-DAE	DL3D 1500 config SATA DAE without disk d	\$0.00	PH	27%	\$0.00	\$590.00	\$413.00	\$0.00	\$0.00	\$0.00	\$590.00
5	DL4106	CX3-80 (RAID 6) ARRAY FOR SINGLE ENGINE	\$0.00	PH	27%	\$0.00	\$11,255.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,255.00
5	DL4206	CX3-80 (RAID 6) ARRAY FOR DUAL ENGINE DL	\$0.00	PH	27%	\$0.00	\$11,255.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,255.00
5	DL4406A	CX3-80 (RAID 6) ARRAY 1 OF 2 FOR 2X2 DL	\$0.00	PH	27%	\$0.00	\$11,378.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,378.00
5	DL4406B	CX3-80 (RAID 6) ARRAY 2 OF 2 FOR 2X2 DL	\$0.00	PH	27%	\$0.00	\$11,378.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,378.00
5	DL-500B-DAE	FULLY LOADED DAE W/500GB	\$0.00	PH	27%	\$0.00	\$3,290.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,290.00
5	DL-500B-DAE-FD	UPGRD DAE W/500GB	\$0.00	PH	27%	\$0.00	\$2,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,750.00
5	DL500GB1PK-FD	DL1500 500GB DRIVE 1-PK - FLD INSTALL	\$0.00	PH	27%	\$0.00	\$235.80	\$0.00	\$0.00	\$0.00	\$0.00	\$235.80
5	DL500GVDAE-FD	DL1500 VAULT DAE 2 TB USEABLE - FLD INST	\$0.00	PH	27%	\$0.00	\$2,376.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,376.00
5	DL-500S-DAE	FULLY LOADED 4GB STILETTO DAE W/NORTHSTA	\$0.00	PH	27%	\$0.00	\$2,673.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,673.00
5	DL-500S-DAE-FD	FIELD INSTALL FULL LOADED 4GB DAE W/500G	\$0.00	PH	27%	\$0.00	\$2,673.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,673.00
5	DL5100-1TB72	EDL 5100 1TB 7.2K DRIVE	\$0.00	PH	27%	\$0.00	\$198.60	\$0.00	\$0.00	\$0.00	\$0.00	\$198.60
5	DL5100A240	DL5100 STORAGE ARRAY WITH 240 DISK DRIVE	\$0.00	PH	27%	\$0.00	\$7,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,500.00
5	DL5100-DAE	EMPTY EDL 4G DAE 1TB OR 2TB SATA DRIVES	\$0.00	PH	27%	\$0.00	\$590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$590.00
5	DL5100ENGINE	2U INTEL SERVER NEHALEM 12 FC PORTS	\$0.00	PH	27%	\$0.00	\$7,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,250.00
5	DL5200A960	DISK LIBRARY DPE WITH 8GB I/O CLONE OF C	\$0.00	PH	27%	\$0.00	\$14,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,500.00
5	DL5200DREXP	EDL DRIVE EXPANSION ADDITIONAL PAIR 4G F	\$0.00	PH	27%	\$0.00	\$500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$500.00
5	DL5200ENGINE	DL5200 2U SERVER NEHALEM 12 FC	\$0.00	PH	27%	\$0.00	\$7,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,250.00
5	DL5VAULTDAE	DL5000 VAULT DAE WITH 7 FC DRIVES	\$0.00	PH	27%	\$0.00	\$1,976.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,976.00
5	DL700-2GDAE	DL FC DAE	\$0.00	PH	27%	\$0.00	\$590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$590.00
5	DL700-710 UPG	UGRD KIT DL700 TO DL710	\$0.00	PH	27%	\$0.00	\$6,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,000.00
5	DL-ENGINE2	DL Server Module	\$0.00	PH	27%	\$0.00	\$3,490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,490.00
5	DL-ENGINE210	SVR W/2 QUAD HBA & SCSI	\$0.00	PH	27%	\$0.00	\$3,490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,490.00
5	DL-ENGINE210FD	SVR W/2 QUAD HBA & SCSI	\$0.00	PH	27%	\$0.00	\$3,490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,490.00
5	DL-ENGINE-5U	5U INTEL BASED SERVER W/3.2 GHZ CPU & 2G	\$0.00	PH	27%	\$0.00	\$3,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,000.00
5	DL-ENGINE-5UC	INTEL 5U SRV w/4GB RAM, (12) FC PRTS & H	\$0.00	PH	27%	\$0.00	\$5,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,000.00
5	DLM-1000H-DAE	15 1TB SATA II DRIVES W/ ENCLOSURE	\$0.00	PH	27%	\$0.00	\$3,072.50	\$0.00	\$0.00	\$0.00	\$0.00	\$3,072.50
5	DLM-1000H-FD	FIELD INSTALLED DLM-1000H-DAE	\$0.00	PH	27%	\$0.00	\$3,072.50	\$0.00	\$0.00	\$0.00	\$0.00	\$3,072.50
5	DLM-1000S-FD	STORAGE SHELF FOR DLM FIELD INSTALLED	\$0.00	PH	27%	\$0.00	\$3,072.50	\$0.00	\$0.00	\$0.00	\$0.00	\$3,072.50
5	DLM-1000W-DAE	FULLY LOADED 4GB STILETTO DAE	\$0.00	PH	27%	\$0.00	\$2,893.70	\$0.00	\$0.00	\$0.00	\$0.00	\$2,893.70
5	DLM-1000W-FD	FIELD INSTALLED DLM-1000W-DAE	\$0.00	PH	27%	\$0.00	\$2,893.70	\$0.00	\$0.00	\$0.00	\$0.00	\$2,893.70

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	DLM-10GB6740	DLM Brocade VDX6740 10GigE switch	\$15,995.00	PH	27%	\$11,676.35	\$2,399.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,399.25
5	DLM120-2DM-A	DLM120 DUAL XBLADE STORAGE CONTROLLER	\$0.00	PH	27%	\$0.00	\$1,342.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,342.50
5	DLM120-4PDAE	DLM120 VAULT DAE	\$0.00	PH	27%	\$0.00	\$590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$590.00
5	DLM120-AUX	DLM120 AUX XPE - 1 FC SLIC PER SP	\$0.00	PH	27%	\$0.00	\$1,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,075.00
5	DLM120-CS	DLM120 CONTROL STATION	\$0.00	PH	27%	\$0.00	\$470.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$470.00
5	DLM120-CS2	DLM120 BACKUP CONTROL STATION	\$0.00	PH	27%	\$0.00	\$470.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$470.00
5	DLM120-VAULT	DLM VAULT; 300GB; 15K; 4GB DRIVE; QTY: 5	\$0.00	PH	27%	\$0.00	\$1,470.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,470.00
5	DLM-2000H-DAE	15 2TB SATA II DRIVES RAID 6 W/ ENCL	\$0.00	PH	27%	\$0.00	\$4,612.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,612.50
5	DLM-2000H-FD	FIELD INSTALLED DLM-2000H-DAE	\$0.00	PH	27%	\$0.00	\$4,612.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,612.50
5	DLM-2000V-DAE	DLM 2TB VIPER DAE	\$22,779.00	PH	27%	\$16,628.67	\$2,277.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,277.90
5	DLM-2000V-FD	DLM 2TB VIPER DAE FIELD DEPLOY	\$22,779.00	PH	27%	\$16,628.67	\$2,277.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,277.90
5	DLM2-10GES	DLM 10 GIG E SWITCH	\$0.00	PH	27%	\$0.00	\$3,966.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,966.70
5	DLM2-ACP	DLM ACCESS CONTROL POINT	\$0.00	PH	27%	\$0.00	\$819.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$819.80
5	DLM2-ACPF	DLM GEN II - ACP-FIELD DEPLOY	\$8,198.00	PH	27%	\$5,984.54	\$819.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$819.80
5	DLM2-GES	DLM - 1GIG E SWITCH W/ STACKING MODULE	\$0.00	PH	27%	\$0.00	\$762.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$762.50
5	DLM2-VTEESC	DLM- VTE W/ 2 ESCON CHAN INTERFACE	\$0.00	PH	27%	\$0.00	\$16,064.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,064.00
5	DLM2-VTEESCFD	VTE - 3 ESCON INTERFACE - FIELD UPGRADE	\$0.00	PH	27%	\$0.00	\$21,686.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$21,686.50
5	DLM2-VTEFMM	DLM - VTE W/ 2 FICON MULTI-MODE	\$0.00	PH	27%	\$0.00	\$12,717.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,717.00
5	DLM2-VTEFMMFD	VTE 2 FICON ADAPTER; FIELD UPGRADE	\$0.00	PH	27%	\$0.00	\$17,168.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,168.00
5	DLM2-VTEFSM	DLM-VTE W/ 2 FICON SINGLE MODE	\$0.00	PH	27%	\$0.00	\$12,717.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,717.00
5	DLM2-VTEFSMFD	VTE 2 FICON ADAPTERS(SM) - FIELD UPGRADE	\$0.00	PH	27%	\$0.00	\$17,168.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,168.00
5	DLM3-10GES	DLM 10 GIG E SWITCH	\$39,667.00	PH	27%	\$28,966.91	\$5,950.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,950.05
5	DLM3-ACP	DLM GEN 3 - ACCESS CONTROL POINT	\$8,198.00	PH	27%	\$5,984.54	\$819.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$819.80
5	DLM3-CS	DLM GEN3 CONTROL STATION	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM3-CS2	DLM GEN3 2ND CONTROL STATION	\$5,000.00	PH	27%	\$3,650.00	\$500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$500.00
5	DLM3-DD-BASE	DLM GEN3 DATA DOMAIN RACK BASE	\$5,000.00	PH	27%	\$3,650.00	\$500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$500.00
5	DLM3-DM	DLM3 STORAGE CONTROLLER	\$17,500.00	PH	27%	\$12,775.00	\$1,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,750.00
5	DLM3-DME	DLM3 DUAL STORAGE CONTROLLER ENCLOSURE	\$40,000.00	PH	27%	\$29,200.00	\$4,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,000.00
5	DLM3-DMERES	DLM3 SPACE RESERVE FOR DME	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM3-DME-U	DLM3 DUAL STORAGE CONTROLLER ENCL UPGRAD	\$54,000.00	PH	27%	\$39,420.00	\$4,001.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,001.40
5	DLM3-DMEX	DLM3 EMPTY STORAGE CONTROLLER ENCLOSURE	\$9,402.00	PH	27%	\$6,863.46	\$940.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$940.20
5	DLM3-DMEX-U	DLM3 EMPTY SC ENCLOSURE - UPGRADE	\$12,693.00	PH	27%	\$9,265.89	\$940.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$940.55
5	DLM3-DM-U	DLM3 STORAGE CONTROLLER UPGRADE	\$23,625.00	PH	27%	\$17,246.25	\$1,750.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,750.61
5	DLM3-GES	DLM GEN 3 - 1 GIG E SWITCHES AT-9924TL	\$7,625.00	PH	27%	\$5,566.25	\$1,143.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,143.75
5	DLM3-RACKB	DLM GEN3 40U TITAN RACK SKINS & DOOR	\$12,000.00	PH	27%	\$8,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM3-RACK-SL	DLM GEN3 SKINLESS 40U TITAN RACK	\$8,465.00	PH	27%	\$6,179.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM3-SPE	DLM GEN3 SPE	\$85,347.00	PH	27%	\$62,303.31	\$8,534.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,534.70
5	DLM3-SPS	DLM GEN3 STANDBY POWER SUPPLY	\$1,500.00	PH	27%	\$1,095.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM3-STR-BASE	DLM GEN3 STORAGE RACK BASE	\$2,600.00	PH	27%	\$1,898.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM3-VAULTDAE	DLM GEN3 DISK ARRAY ENCLOSURE	\$16,649.00	PH	27%	\$12,153.77	\$1,664.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,664.90
5	DLM3-VNX-BASE	DLM GEN3 VNX RACK BASE	\$4,500.00	PH	27%	\$3,285.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM3-VNX-UPG	DLM3 EXP VNX UPGRADE RACK BASE	\$6,075.00	PH	27%	\$4,434.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM3-VTECBASE	DLM GEN3 VTEC RACK BASE	\$4,000.00	PH	27%	\$2,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM3-VTEFMM	DLM GEN3 - FICON MULTI-MODE VTE	\$120,000.00	PH	27%	\$87,600.00	\$12,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,000.00
5	DLM3-VTEFMMFD	DLM GEN 3 - FICON MULTI-MODE VTE UPGRADE	\$162,000.00	PH	27%	\$118,260.00	\$12,004.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,004.20
5	DLM3-VTEFSM	DLM GEN3 - FICON SINGLE-MODE VTE	\$120,000.00	PH	27%	\$87,600.00	\$12,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,000.00
5	DLM3-VTEFSMFD	DLM GEN3 - FICON SINGLE-MODE VTE UPGRADE	\$162,000.00	PH	27%	\$118,260.00	\$12,004.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,004.20
5	DLM4080-CBL-U	CABLES TO UPGRADE DLM4080 TO USE DLM 2.X	\$135.00	PH	27%	\$98.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM4-7500BASE	DLM4 VNX7500 rack base	\$4,500.00	PH	27%	\$3,285.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM4-7500-CS	DLM8100 VNX7500 Control Station	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM4-7500-CS2	DLM8100 VNX7500 2nd Control Station	\$5,000.00	PH	27%	\$3,650.00	\$500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$500.00
5	DLM4-7500-VLT	DLM8100 VNX7500 Vault DAE	\$16,649.00	PH	27%	\$12,153.77	\$1,664.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,664.90
5	DLM4-8100FMM	DLM8100 FICON Multi-Mode VTE	\$0.00	PH	27%	\$0.00	\$13,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,000.00
5	DLM4-8100FMMU	DLM8100 FICON Multi-Mode VTE Upgrade	\$0.00	PH	27%	\$0.00	\$13,004.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,004.55
5	DLM4-8100FSM	DLM8100 FICON Single-Mode VTE	\$0.00	PH	27%	\$0.00	\$13,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,000.00
5	DLM4-8100FSMU	DLM8100 FICON Single-Mode VTE Upgrade	\$0.00	PH	27%	\$0.00	\$13,004.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,004.55
5	DLM4-DD890BAS	DLM4 DD rack base for DD890	\$5,000.00	PH	27%	\$3,650.00	\$500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$500.00
5	DLM4-DD990BAS	DLM4 DD rack base for DD990	\$5,000.00	PH	27%	\$3,650.00	\$500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$500.00
5	DLM4-DDSTRBAS	DLM4 DD Rack Base for Expansion Storage	\$5,000.00	PH	27%	\$3,650.00	\$500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$500.00
5	DLM4G15-300HS	DLM 300GB 15K DRIVE - HOT SPARE FOR VAUL	\$0.00	PH	27%	\$0.00	\$294.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$294.00
5	DLM4-VNX-UPG	DLM4 Exp VNX upgrade rack base	\$6,075.00	PH	27%	\$4,434.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM4-VTECBASE	DLM8100 VTEC rack base	\$6,800.00	PH	27%	\$4,964.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM4VTECBASE2	DLM8100 VTEC rack base #2	\$6,800.00	PH	27%	\$4,964.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM8K-10GES	DLM8000 10GIG E SWITCH	\$48,800.00	PH	27%	\$35,624.00	\$7,320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,320.00
5	DLM8K-ACP	DLM GEN 3 - ACCESS CONTROL POINT	\$8,198.00	PH	27%	\$5,984.54	\$819.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$819.80
5	DLM8K-GES	DLM8000 - 1 GIG E SWITCHES AT-9924TL	\$7,625.00	PH	27%	\$5,566.25	\$1,143.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,143.75
5	DLM8K-RACK	DLM8000 40U TITAN RACK SKINS/DOORS/BLUE	\$12,000.00	PH	27%	\$8,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM8K-VTECBAS	DLM8000 VTEC RACK BASE	\$6,800.00	PH	27%	\$4,964.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM8K-VTEFMM	DLM8000 - FICON MULTI-MODE VTE	\$120,000.00	PH	27%	\$87,600.00	\$12,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,000.00
5	DLM8K-VTEFMMU	DLM8000 - FICON MULTI-MODE VTE UPGRADE	\$162,000.00	PH	27%	\$118,260.00	\$12,004.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,004.20
5	DLM8K-VTEFSM	DLM8000 - FICON SINGLE-MODE VTE	\$120,000.00	PH	27%	\$87,600.00	\$12,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,000.00
5	DLM8K-VTEFSMU	DLM8000 - FICON SINGLE-MODE VTE UPGRADE	\$162,000.00	PH	27%	\$118,260.00	\$12,004.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,004.20
5	DLM960-4PDAE	DLM960 VAULT DISK ARRAY ENCLOSURE	\$0.00	PH	27%	\$0.00	\$590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$590.00
5	DLM960-8C3-U	DLM960 STORAGE CONTROLLER- FIELD INSTALL	\$0.00	PH	27%	\$0.00	\$4,248.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,248.00
5	DLM960-AUXF	DLM960 AUX XPE - UP TO 8 CONTRL & 960 DR	\$0.00	PH	27%	\$0.00	\$9,735.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,735.00
5	DLM960-CS	DLM960 CONTROL STATION	\$0.00	PH	27%	\$0.00	\$635.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$635.00
5	DLM960-CS2	DLM960 BACKUP CONTROL STATION	\$0.00	PH	27%	\$0.00	\$635.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$635.00
5	DLM960-DM-8C3	DLM960 STORAGE CONTROLLER	\$0.00	PH	27%	\$0.00	\$3,268.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,268.00
5	DLM960-DME0	DLM960 EMPTY BASE STORAGE CNTRLR ENCLOSUR	\$0.00	PH	27%	\$0.00	\$1,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,590.00
5	DLM960-DME1	DLM960 EMPTY STORAGE CONTROLLER ENCLOSUR	\$0.00	PH	27%	\$0.00	\$1,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,590.00

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	DLM960-DME1-U	DLM960 EMPTY STORAGE CNTRL ENCLOSUR UPGD	\$0.00	PH	27%	\$0.00	\$1,531.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,531.65
5	DLM960-VAULT	DLM FC VLT PCK - 300GB 15K DRIVES QTY 5	\$0.00	PH	27%	\$0.00	\$1,470.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,470.00
5	DLM-CBL-ESCFD	ESCON MT-RJ TO ST CABLE	\$300.00	PH	27%	\$219.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM-CX4-CBLKT	CX4 CABLE KIT FOR VTES	\$619.00	PH	27%	\$451.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLMP40U-60-AS	POWER KIT FOR AUSTRALIAN POWER	\$2,200.00	PH	27%	\$1,606.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLMP40U-60-IE	EUROPEAN POWER KIT -RACK-40U-60 PWR COR	\$1,150.00	PH	27%	\$839.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLMP40U-60-RS	Russellstoll 3750DP Power kit	\$2,200.00	PH	27%	\$1,606.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLMP40U-60-US	POWER KIT FOR US POWER	\$1,150.00	PH	27%	\$839.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLMRK1-NAS	40U TITAN RACK DOOR W LOGO; 1-PHASE 4PDP	\$0.00	PH	27%	\$0.00	\$846.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$846.50
5	DLMRK2-VTEC	40U TITAN RACK DOOR W LOGO 1PHASE ACCES	\$0.00	PH	27%	\$0.00	\$846.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$846.50
5	DLMRK3-EXP	40U TITAN RACK CAB 2ND NS960 DOORS SKINS	\$0.00	PH	27%	\$0.00	\$846.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$846.50
5	DLMRK4-40U-DR	40U TITAN RACK DOOR W DL LOGO SIDESKINS	\$4,200.00	PH	27%	\$3,066.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLMRK4-STR	40U TITAN RACK DOORS SKINS CAB DLM STRG	\$0.00	PH	27%	\$0.00	\$846.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$846.50
5	DLMRK-SECURE	40U RACK STABILIZING KIT	\$190.00	PH	27%	\$138.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM-SFPP	DLM OPTICAL SFP+	\$950.00	PH	27%	\$693.50	\$95.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$95.00
5	DLM-XFP-CU	DLM COPPER XFP	\$0.00	PH	27%	\$0.00	\$101.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$101.40
5	DLM-XFP-OPT	DLM OPTICAL XFP	\$1,014.00	PH	27%	\$740.22	\$101.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$101.40
5	DL-STBY	STANDBY SERVER OPTION FOR DL4100	\$0.00	PH	27%	\$0.00	\$2,830.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,830.00
5	DL-STBYC	OPTIONAL STANDBY SERVER W/CMRPS CRD FOR	\$0.00	PH	27%	\$0.00	\$4,830.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,830.00
5	DL-STBYC-FD	OPTN FLD INSTL STNBY SRVR W/CMRPS CRD F	\$0.00	PH	27%	\$0.00	\$4,830.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,830.00
5	DL-STBY-FD	FIELD INSTALL STANDBY SERVER OPTION FOR	\$0.00	PH	27%	\$0.00	\$2,830.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,830.00
5	DL-VAULT-DAE	4GB VAULT DAE W(6) 146GB FC DRIVES	\$0.00	PH	27%	\$0.00	\$1,202.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,202.00
5	L-890U384-B	LICENSE;DD890 CAP EXP KIT;MORE THAN 180T	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-ENHWWDD-01	ENHANCED SYSTEM SUPPORT (DD) - REFER TO HW MODEL FOR MAINT PRICE	\$0.00	PH	27%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	M-ENHWWDD-H1	ENHANCED SYSTEM SUPPORT (DD) - REFER TO HW MODEL FOR MAINT PRICE	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PREHWWDD-01	PREMIUM SYSTEM SUPPORT (DD) - REFER TO HW MODEL FOR MAINT PRICE	\$0.00	PH	27%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	M-PREHWWDD-H1	PREMIUM SYSTEM SUPPORT (DD) - REFER TO HW MODEL FOR MAINT PRICE	\$0.00	PH	27%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	M-PREHWWDD-P1	PREMIUM HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRICE	\$0.00	PH	27%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	PC-ARGENT	POWER CORD; ARGENTINA;IRAM2073;C13;2.5M	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-ARGENT-1	POWER CORD,DD ARGENTINA,IRAM2073,C13,2M	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-ARGENT-1N	POWER CORD,DD ARGENTINA,IRAM2073,C13,2M	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-ASTLNZ-1	POWER CORD,DD AUSTRALIA-NZ,AS3112,C13,2M	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-ASTLNZ-1N	POWER CORD,DD AUSTRALIA-NZ,AS3112,C13,2M	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-AUS-NZ	POWER CORD; AUSTRALIA-NZ;AS3112;C13;2.5M	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-EUROPE	POWER CORD;CONTENTEUROPE;CEE7/7;C13;2.5M	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-EUROPE-1	POWER CORD,DD EUROPE CONT,CEE7/7,C13,2M	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-EUROPE-1N	POWER CORD,DD EUROPE CONT,CEE7/7,C13,2M	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-ISRAEL	POWER CORD; ISRAEL;SI32;C13;2.5M	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-ISRAEL-1	POWER CORD,DD ISRAEL,SI32,C13,2M	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-ISRAEL-1N	POWER CORD,DD ISRAEL,SI32,C13,2M	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-ITALY	POWER CORD; ITALY;10A;CEI-23-16;C13;2.5M	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-ITALY-1	POWER CORD,DD ITALY,10A,CEI-23-16,C13,2M	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-ITALY-1N	POWER CORD,DD ITALY,10A,CEI-23-16,C13,2M	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-JAPAN	POWER CORD; JAPAN;JIS8303;C13;2.5M	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-JAPAN-1	POWER CORD,DD JAPAN,JIS8303,C13,2M	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-JAPAN-1N	POWER CORD,DD JAPAN,JIS8303,C13,2M	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-KOREA	POWER CORD; KOREA;KSC8305;C13;2.5M	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-KOREA-1	POWER CORD,DD KOREA,KSC8305,C13,2M	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-KOREA-1N	POWER CORD,DD KOREA,KSC8305,C13,2M	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-NA120V-1	POWER CORD NORAMERICA120V 5-15P C13 2M	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-NA120V-2	POWER CORD; NORTHAMER;120V;5-15P;C13;2FT	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-NA120V-6	POWER CORD; NORTHAMER;120V;5-15P;C13;6FT	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-NA120V-L	POWER CORD; NORTHAMER;L5-15P;C13;6FT	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-NA120VL-1	POWER CORD NORAMERICA120V L5-15P C13 2M	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-NA240V6-1	POWER CORD,DD NORAMERIC240V,6-15PC13,6FT	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-NA240V6-1N	POWER CORD DD NORAMERIC240V 6-15PC13 6FT	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-PDU-10F	POWER CORD; TO-PDU;C14;C13;10FT	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-PDU10F-1	POWER CORD,DD TO-PDU,C14,C13,2M10FT	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-PDU10F-1N	POWER CORD,DD TO-PDU,C14,C13,2M10FT	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-PDU-1M	POWER CORD; TO-PDU;10A;C14;C13;1M	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-PDU1M-1	POWER CORD,DD TO-PDU,10A,C14,C13,1M	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-PDU1M-1N	POWER CORD,DD TO-PDU,10A,C14,C13,1M	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-PDUJ-AP	POWER CORD; TO-PDU;JAPANPSE;C14;C13;2M	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-PDUJAP-1	POWER CORD,DD TO-PDU,JAPN,PSE,C14,C13,2M	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-PDUJAP-1N	POWER CORD,DD TO-PDU,JAPN,PSE,C14,C13,2M	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-RK30ASTL	POWER CORD;AUSTRALIA;RACK;DUAL;TWISTLOCK	\$1,100.00	PH	27%	\$803.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-RK30ASTL-1	POWER CORD SINGLE PHASE AUSTR RACK DUAL	\$1,100.00	PH	27%	\$803.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-RK30ASTL-1N	POWER CORD SINGLE PHASE AUSTR RACK DUAL	\$1,100.00	PH	27%	\$803.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-RK30ASTLN	POWER CORD, AUSTRALIA, RACK, DUAL, TWISTLOCK	\$1,100.00	PH	27%	\$803.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-RK30IEC3	POWER CORD;INTERNATIONAL;RK;DUAL;IEC309	\$575.00	PH	27%	\$419.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-RK30IEC3-1	POWER CORD SINGLE PHASE INTL RACK DL	\$575.00	PH	27%	\$419.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-RK30IEC3-1N	POWER CORD SINGLE PHASE INTL RACK DL	\$575.00	PH	27%	\$419.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-RK30IEC3N	POWER CORD,INTERNATIONAL,RK,DUAL,IEC309	\$575.00	PH	27%	\$419.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-RK30-RS	POWER CORD;US;RACK;DUAL;R&S CONNECTOR	\$1,100.00	PH	27%	\$803.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-RK30-RS-1	POWER CORD SINGLE PHASE US RACK DUAL R&S	\$1,100.00	PH	27%	\$803.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-RK30-RS-1N	POWER CORD SINGLE PHASE US RACK DUAL R&S	\$1,100.00	PH	27%	\$803.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-RK30-RSN	POWER CORD,US,RACK,DUAL,R&S CONNECTOR	\$1,100.00	PH	27%	\$803.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-RK30-US	POWER CORD;US&JAP;RACK;DUAL;TWISTLOCK	\$575.00	PH	27%	\$419.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-RK30-US-1	POWER CORD SINGLE PHASE US&JAP RACK DUAL	\$575.00	PH	27%	\$419.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-RK30-US-1N	POWER CORD SINGLE PHASE US&JAP RACK DUAL	\$575.00	PH	27%	\$419.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	PC-RK30-USN	POWER CORD,US&JAP,RACK,DUAL,TWISTLOCK	\$575.00	PH	27%	\$419.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-RK3D50HH	POWER CORD,3PH,50A,DELTA,HBL-HBL,N,AMER	\$2,255.00	PH	27%	\$1,646.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-RK3D50HR	POWER CORD,3PH,50A,DELTA,HBL-R&S,N,AMER	\$2,255.00	PH	27%	\$1,646.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-RK3DPPH-1	POWER CORD 3PH 40A DELTA PP-HBL N AMER	\$575.00	PH	27%	\$419.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-RK3DPPH-1N	POWER CORD 3PH 40A DELTA HBL-HBL N AMER	\$575.00	PH	27%	\$419.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-RK3DPPRS-1	POWER CORD 3PH 40A DELTA PP-RS N AMER	\$575.00	PH	27%	\$419.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-RK3DPPRS-1N	POWER CORD 3PH 40A DELTA HBL-RS N AMER	\$575.00	PH	27%	\$419.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-RK3Y32FLA	POWER CORD,3PH,32A,FLYINGLEAD,N,AMER	\$2,255.00	PH	27%	\$1,646.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-RK3Y32FLE	POWER CORD,3 PH,32A,FLYING LEAD,INTL	\$3,920.00	PH	27%	\$2,861.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-RK3Y32IEC	POWER CORD,3PH,32A,WYE,IEC309-GARO,INTL	\$3,920.00	PH	27%	\$2,861.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-RK3YFLA-1	POWER CORD 3PH 32A FLYINGLEAD N AMER	\$575.00	PH	27%	\$419.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-RK3YFLA-1N	POWER CORD 3PH 32A FLYINGLEAD N AMER	\$575.00	PH	27%	\$419.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-RK3YFLE-1	POWER CORD 3PH 32A FLYING LEAD INTL	\$575.00	PH	27%	\$419.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-RK3YFLE-1N	POWER CORD 3PH 32A FLYING LEAD INTL	\$575.00	PH	27%	\$419.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-RK3YIEC-1	POWER CORD 3PH 32A WYE IEC309-GARO INTL	\$575.00	PH	27%	\$419.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-RK3YIEC-1N	POWER CORD 3PH 32A WYE IEC309-GARO INTL	\$575.00	PH	27%	\$419.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-SAFR-IND	POWER CORD,S.AFRICA-INDIA;BS546;C13;2.5M	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-SAFRIND-1	POWER CORD,DD S AFRICA-INDIA,BS546C13,2M	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-SAFRIND-1N	POWER CORD DD S AFRICA-INDIA BS546C13,2M	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-SWITZ	POWER CORD; SWITZERLAND,SEV1011;C13;2.5M	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-SWITZ-1	POWER CORD,DD SWITZERLAND,SEV1011,C13,2M	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-SWITZ-1N	POWER CORD,DD SWITZERLAND,SEV1011,C13,2M	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-TAIWAN	POWER CORD; TAIWAN; BSMI; C13; 6FT	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-TAIWAN-1	POWER CORD,DD TAIWAN, BSMI, C13,2M	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-TAIWAN-1N	POWER CORD,DD TAIWAN, BSMI, C13,2M	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-UK	POWER CORD; UK;BS1363;C13;2.5M	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-UK-1	POWER CORD,DD UK,BS1363,C13,2M	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-UK-1N	POWER CORD,DD UK,BS1363,C13,2M	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PK-DD-EXT990	PACKAGING;EXTERNAL;4U;DD990	\$325.00	PH	27%	\$237.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PK-RACK-40	PACKAGING;40U DDRACK	\$900.00	PH	27%	\$657.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-A12E30	OPT;ADD 7TO12 ES30;4X3M CBLKIT;FAC INS	\$1,100.00	PH	27%	\$803.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-A16E30	OPT;ADD 9TO16 ES30/2X2M/2X3M/CBLKIT/40U	\$600.00	PH	27%	\$438.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-A16E30-H	OPTION;ADD 9TO16 ES30 SAS,CABLE KIT	\$600.00	PH	27%	\$438.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-A16E30-HN	OPTION;ADD 9TO16 ES30 SAS,CABLE KIT	\$600.00	PH	27%	\$438.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-A24E30	OPT;ADD 17TO24 ES30;4X5M CBLKIT;40U	\$600.00	PH	27%	\$438.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-A24E30-H	OPTION;ADD 17TO24 ES30 SAS,CABLE KIT	\$600.00	PH	27%	\$438.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-A24E30-HN	OPTION;ADD 17TO24 ES30 SAS,CABLE KIT	\$600.00	PH	27%	\$438.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-A6E30	OPT;ADD1TO6ES30;2X2M;2X3M;CBLKIT;FAC INS	\$600.00	PH	27%	\$438.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-DS60-3-135S	OPT DS60 SHELF 45X3TB SAS HDD RACK	\$157,250.00	PH	27%	\$114,792.50	\$17,297.50	\$14,152.50	\$0.00	\$0.00	\$0.00	\$17,297.50
5	R-DS60-3-135SE	OPT DS60 SHELF 45X3TB SAS HDD RACK E	\$157,250.00	PH	27%	\$114,792.50	\$17,297.50	\$14,152.50	\$0.00	\$0.00	\$0.00	\$17,297.50
5	R-DS60-3-135SN	OPT DS60 SHELF 45X3TB SAS HDD RACK	\$157,250.00	PH	27%	\$114,792.50	\$17,297.50	\$14,152.50	\$0.00	\$0.00	\$0.00	\$17,297.50
5	R-DS60-3-135SR	OPT DS60 SHELF 45X3T SASHD RACK RETN	\$157,250.00	PH	27%	\$114,792.50	\$17,297.50	\$14,152.50	\$0.00	\$0.00	\$0.00	\$17,297.50
5	R-DS60-3-135SRE	OPT DS60 SHELF 45X3T SASHD RACK RETN E	\$157,250.00	PH	27%	\$114,792.50	\$17,297.50	\$14,152.50	\$0.00	\$0.00	\$0.00	\$17,297.50
5	R-DS60-3-135SRN	OPT DS60 SHELF 45X3T SASHD RACK RETN	\$157,250.00	PH	27%	\$114,792.50	\$17,297.50	\$14,152.50	\$0.00	\$0.00	\$0.00	\$17,297.50
5	R-DS60-3-180S	OPT DS60 SHELF 60X3TB SAS HDD RACK	\$209,000.00	PH	27%	\$152,570.00	\$22,990.00	\$18,810.00	\$0.00	\$0.00	\$0.00	\$22,990.00
5	R-DS60-3-180SE	OPT DS60 SHELF 60X3TB SAS HDD RACK E	\$209,000.00	PH	27%	\$152,570.00	\$22,990.00	\$18,810.00	\$0.00	\$0.00	\$0.00	\$22,990.00
5	R-DS60-3-180SN	OPT DS60 SHELF 60X3TB SAS HDD RACK	\$209,000.00	PH	27%	\$152,570.00	\$22,990.00	\$18,810.00	\$0.00	\$0.00	\$0.00	\$22,990.00
5	R-DS60-3-180SR	OPT DS60 SHELF 60X3T SASHD RACK RETN	\$209,000.00	PH	27%	\$152,570.00	\$22,990.00	\$18,810.00	\$0.00	\$0.00	\$0.00	\$22,990.00
5	R-DS60-3-180SRE	OPT DS60 SHELF 60X3T SASHD RACK RETN E	\$209,000.00	PH	27%	\$152,570.00	\$22,990.00	\$18,810.00	\$0.00	\$0.00	\$0.00	\$22,990.00
5	R-DS60-3-180SRN	OPT DS60 SHELF 60X3T SASHD RACK RETN	\$209,000.00	PH	27%	\$152,570.00	\$22,990.00	\$18,810.00	\$0.00	\$0.00	\$0.00	\$22,990.00
5	R-DS60-3-45S	OPT DS60 SHELF 15X3TB SAS HDD RACK	\$55,950.00	PH	27%	\$40,843.50	\$6,154.50	\$5,035.50	\$0.00	\$0.00	\$0.00	\$6,154.50
5	R-DS60-3-45SE	OPT DS60 SHELF 15X3TB SAS HDD RACK E	\$55,950.00	PH	27%	\$40,843.50	\$6,154.50	\$5,035.50	\$0.00	\$0.00	\$0.00	\$6,154.50
5	R-DS60-3-45SN	OPT DS60 SHELF 15X3TB SAS HDD RACK	\$55,950.00	PH	27%	\$40,843.50	\$6,154.50	\$5,035.50	\$0.00	\$0.00	\$0.00	\$6,154.50
5	R-DS60-3-45SR	OPT DS60 SHELF 15X3T SASHD RACK RETN	\$55,950.00	PH	27%	\$40,843.50	\$6,154.50	\$5,035.50	\$0.00	\$0.00	\$0.00	\$6,154.50
5	R-DS60-3-45SRE	OPT DS60 SHELF 15X3T SASHD RACK RETN E	\$55,950.00	PH	27%	\$40,843.50	\$6,154.50	\$5,035.50	\$0.00	\$0.00	\$0.00	\$6,154.50
5	R-DS60-3-45SRN	OPT DS60 SHELF 15X3T SASHD RACK RETN	\$55,950.00	PH	27%	\$40,843.50	\$6,154.50	\$5,035.50	\$0.00	\$0.00	\$0.00	\$6,154.50
5	R-DS60-3-90S	OPT DS60 SHELF 30X3TB SAS HDD RACK	\$104,950.00	PH	27%	\$76,613.50	\$11,544.50	\$9,445.50	\$0.00	\$0.00	\$0.00	\$11,544.50
5	R-DS60-3-90SE	OPT DS60 SHELF 30X3TB SAS HDD RACK E	\$104,950.00	PH	27%	\$76,613.50	\$11,544.50	\$9,445.50	\$0.00	\$0.00	\$0.00	\$11,544.50
5	R-DS60-3-90SN	OPT DS60 SHELF 30X3TB SAS HDD RACK	\$104,950.00	PH	27%	\$76,613.50	\$11,544.50	\$9,445.50	\$0.00	\$0.00	\$0.00	\$11,544.50
5	R-DS60-3-90SR	OPT DS60 SHELF 30X3T SASHD RACK RETN	\$104,950.00	PH	27%	\$76,613.50	\$11,544.50	\$9,445.50	\$0.00	\$0.00	\$0.00	\$11,544.50
5	R-DS60-3-90SRE	OPT DS60 SHELF 30X3T SASHD RACK RETN E	\$104,950.00	PH	27%	\$76,613.50	\$11,544.50	\$9,445.50	\$0.00	\$0.00	\$0.00	\$11,544.50
5	R-DS60-3-90SRN	OPT DS60 SHELF 30X3T SASHD RACK RETN	\$104,950.00	PH	27%	\$76,613.50	\$11,544.50	\$9,445.50	\$0.00	\$0.00	\$0.00	\$11,544.50
5	R-DS60-4-120S	OPT DS60 SHELF 30X4TB SAS HDD RACK	\$127,200.00	PH	27%	\$92,856.00	\$13,992.00	\$11,448.00	\$0.00	\$0.00	\$0.00	\$13,992.00
5	R-DS60-4-120SE	OPT DS60 SHELF 30X4TB SAS HDD RACK E	\$127,200.00	PH	27%	\$92,856.00	\$13,992.00	\$11,448.00	\$0.00	\$0.00	\$0.00	\$13,992.00
5	R-DS60-4-120SN	OPT DS60 SHELF 30X4TB SAS HDD RACK	\$127,200.00	PH	27%	\$92,856.00	\$13,992.00	\$11,448.00	\$0.00	\$0.00	\$0.00	\$13,992.00
5	R-DS60-4-120SR	OPT DS60 SHELF 30X4T SAS HDD RACK RETN	\$127,200.00	PH	27%	\$92,856.00	\$13,992.00	\$11,448.00	\$0.00	\$0.00	\$0.00	\$13,992.00
5	R-DS60-4-120SRE	OPT DS60 SHELF 30X4T SAS HDD RACK RETN E	\$127,200.00	PH	27%	\$92,856.00	\$13,992.00	\$11,448.00	\$0.00	\$0.00	\$0.00	\$13,992.00
5	R-DS60-4-120SRN	OPT DS60 SHELF 30X4T SAS HDD RACK RETN	\$127,200.00	PH	27%	\$92,856.00	\$13,992.00	\$11,448.00	\$0.00	\$0.00	\$0.00	\$13,992.00
5	R-DS60-4-180S	OPT DS60 SHELF 45X4TB SAS HDD RACK	\$190,600.00	PH	27%	\$139,138.00	\$20,966.00	\$17,154.00	\$0.00	\$0.00	\$0.00	\$20,966.00
5	R-DS60-4-180SE	OPT DS60 SHELF 45X4TB SAS HDD RACK E	\$190,600.00	PH	27%	\$139,138.00	\$20,966.00	\$17,154.00	\$0.00	\$0.00	\$0.00	\$20,966.00
5	R-DS60-4-180SN	OPT DS60 SHELF 45X4TB SAS HDD RACK	\$190,600.00	PH	27%	\$139,138.00	\$20,966.00	\$17,154.00	\$0.00	\$0.00	\$0.00	\$20,966.00
5	R-DS60-4-180SR	OPT DS60 SHELF 45X4T SASHD RACK RETN	\$190,600.00	PH	27%	\$139,138.00	\$20,966.00	\$17,154.00	\$0.00	\$0.00	\$0.00	\$20,966.00
5	R-DS60-4-180SRE	OPT DS60 SHELF 45X4T SASHD RACK RETN E	\$190,600.00	PH	27%	\$139,138.00	\$20,966.00	\$17,154.00	\$0.00	\$0.00	\$0.00	\$20,966.00
5	R-DS60-4-180SRN	OPT DS60 SHELF 45X4T SASHD RACK RETN	\$190,600.00	PH	27%	\$139,138.00	\$20,966.00	\$17,154.00	\$0.00	\$0.00	\$0.00	\$20,966.00
5	R-DS60-4-240S	OPT DS60 SHELF 60X4TB SAS HDD RACK	\$253,300.00	PH	27%	\$184,909.00	\$27,863.00	\$22,797.00	\$0.00	\$0.00	\$0.00	\$27,863.00
5	R-DS60-4-240SE	OPT DS60 SHELF 60X4TB SAS HDD RACK E	\$253,300.00	PH	27%	\$184,909.00	\$27,863.00	\$22,797.00	\$0.00	\$0.00	\$0.00	\$27,863.00
5	R-DS60-4-240SN	OPT DS60 SHELF 60X4TB SAS HDD RACK	\$253,300.00	PH	27%	\$184,909.00	\$27,863.00	\$22,797.00	\$0.00	\$0.00	\$0.00	\$27,863.00
5	R-DS60-4-240SR	OPT DS60 SHELF 60X4T SASHD RACK RETN	\$253,300.00	PH	27%	\$184,909.00	\$27,863.00	\$22,797.00	\$0.00	\$0.00	\$0.00	\$27,863.00
5	R-DS60-4-240SRE	OPT DS60 SHELF 60X4T SASHD RACK RETN E	\$253,300.00	PH	27%	\$184,909.00	\$27,863.00	\$22,797.00	\$0.00	\$0.00	\$0.00	\$27,863.00
5	R-DS60-4-240SRN	OPT DS60 SHELF 60X4T SASHD RACK RETN	\$253,300.00	PH	27%	\$184,909.00	\$27,863.00	\$22,797.00	\$0.00	\$0.00	\$0.00	\$27,863.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	R-DS60-4-60S	OPT DS60 SHELF 15X4TB SAS HDD RACK	\$67,850.00	PH	27%	\$49,530.50	\$7,463.50	\$6,106.50	\$0.00	\$0.00	\$0.00	\$7,463.50
5	R-DS60-4-60SE	OPT DS60 SHELF 15X4TB SAS HDD RACK E	\$67,850.00	PH	27%	\$49,530.50	\$7,463.50	\$6,106.50	\$0.00	\$0.00	\$0.00	\$7,463.50
5	R-DS60-4-60SN	OPT DS60 SHELF 15X4TB SAS HDD RACK	\$67,850.00	PH	27%	\$49,530.50	\$7,463.50	\$6,106.50	\$0.00	\$0.00	\$0.00	\$7,463.50
5	R-DS60-4-60SR	OPT DS60 SHELF 15X4T SASHD RACK RETN	\$67,850.00	PH	27%	\$49,530.50	\$7,463.50	\$6,106.50	\$0.00	\$0.00	\$0.00	\$7,463.50
5	R-DS60-4-60SRE	OPT DS60 SHELF 15X4T SASHD RACK RETN E	\$67,850.00	PH	27%	\$49,530.50	\$7,463.50	\$6,106.50	\$0.00	\$0.00	\$0.00	\$7,463.50
5	R-DS60-4-60SRN	OPT DS60 SHELF 15X4T SASHD RACK RETN	\$67,850.00	PH	27%	\$49,530.50	\$7,463.50	\$6,106.50	\$0.00	\$0.00	\$0.00	\$7,463.50
5	R-ES30-15	OPTION,ES30 SHELF;15X1TB SATA HDD,RACK	\$26,250.00	PH	27%	\$19,162.50	\$2,887.50	\$2,362.50	\$0.00	\$0.00	\$0.00	\$2,887.50
5	R-ES30-15A	OPTION,ES30 SHELF;15X1TSAHAHD;RK;EXTDRET	\$26,250.00	PH	27%	\$19,162.50	\$2,887.50	\$2,362.50	\$0.00	\$0.00	\$0.00	\$2,887.50
5	R-ES30-15A-B	OPTION,ES30 SHELF;15X1T SATAHD;RACK;ARHV	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-ES30-15-B	OPTION,ES30 SHELF;15X1TB SATA HDD;RACK	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-ES30-30	OPTION,ES30 SHELF;15X2TB SATA HDD;RACK	\$36,400.00	PH	27%	\$26,572.00	\$4,004.00	\$3,276.00	\$0.00	\$0.00	\$0.00	\$4,004.00
5	R-ES30-30A	OPTION,ES30 SHELF;15X2TSAHAHD;RK;EXTDRET	\$36,400.00	PH	27%	\$26,572.00	\$4,004.00	\$3,276.00	\$0.00	\$0.00	\$0.00	\$4,004.00
5	R-ES30-30A-B	OPTION,ES30 SHELF;15X2T SATAHD;RACK;ARHV	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-ES30-30-B	OPTION,ES30 SHELF;15X2TB SATA HDD;RACK	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-ES30-30S	OPTION,ES30 SHELF, 15X2TB SAS HDD,RACK	\$36,400.00	PH	27%	\$26,572.00	\$4,004.00	\$3,276.00	\$0.00	\$0.00	\$0.00	\$4,004.00
5	R-ES30-30S-B	OPTION,ES30 SHELF, 15X2TB SAS HDD,RACK	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-ES30-30SE	OPTION,ES30 SHELF, 15X2TB SAS HDD,RACK E	\$36,400.00	PH	27%	\$26,572.00	\$4,004.00	\$3,276.00	\$0.00	\$0.00	\$0.00	\$4,004.00
5	R-ES30-30SN	OPTION,ES30 SHELF, 15X2TB SAS HDD,RACK	\$36,400.00	PH	27%	\$26,572.00	\$4,004.00	\$3,276.00	\$0.00	\$0.00	\$0.00	\$4,004.00
5	R-ES30-30SN-B	OPTION,ES30 SHELF, 15X2TB SAS HDD,RACK	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-ES30-30SR	OPTION,ES30 SHELF, 15X2T SASHD,RACK,RETN	\$36,400.00	PH	27%	\$26,572.00	\$4,004.00	\$3,276.00	\$0.00	\$0.00	\$0.00	\$4,004.00
5	R-ES30-30SRE	OPTION,ES30SHELF, 15X2T SASHD,RACK,RETN E	\$36,400.00	PH	27%	\$26,572.00	\$4,004.00	\$3,276.00	\$0.00	\$0.00	\$0.00	\$4,004.00
5	R-ES30-45	OPTION,ES30 SHELF;15X3TB SATA HDD;RACK	\$53,150.00	PH	27%	\$38,799.50	\$5,846.50	\$4,783.50	\$0.00	\$0.00	\$0.00	\$5,846.50
5	R-ES30-45A	OPTION,ES30 SHELF;15X3T SATAHD;RACK;RETN	\$53,150.00	PH	27%	\$38,799.50	\$5,846.50	\$4,783.50	\$0.00	\$0.00	\$0.00	\$5,846.50
5	R-ES30-45-B	OPTION,ES30 SHELF;15X3TB SATA HDD;RACK	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-ES30-45S	OPTION,ES30 SHELF, 15X3TB SAS HDD,RACK	\$53,150.00	PH	27%	\$38,799.50	\$5,846.50	\$4,783.50	\$0.00	\$0.00	\$0.00	\$5,846.50
5	R-ES30-45S-B	OPTION,ES30 SHELF, 15X3TB SAS HDD,RACK	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-ES30-45SE	OPTION,ES30 SHELF, 15X3TB SAS HDD,RACK E	\$53,150.00	PH	27%	\$38,799.50	\$5,846.50	\$4,783.50	\$0.00	\$0.00	\$0.00	\$5,846.50
5	R-ES30-45SN	OPTION,ES30 SHELF, 15X3TB SAS HDD,RACK	\$53,150.00	PH	27%	\$38,799.50	\$5,846.50	\$4,783.50	\$0.00	\$0.00	\$0.00	\$5,846.50
5	R-ES30-45SN-B	OPTION,ES30 SHELF, 15X3TB SAS HDD,RACK	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-ES30-45SR	OPTION,ES30 SHELF, 15X3T SASHD,RACK,RETN	\$53,150.00	PH	27%	\$38,799.50	\$5,846.50	\$4,783.50	\$0.00	\$0.00	\$0.00	\$5,846.50
5	R-ES30-45SRE	OPTION,ES30 SHELF, 15X3T SASHD,RACK,RETN E	\$53,150.00	PH	27%	\$38,799.50	\$5,846.50	\$4,783.50	\$0.00	\$0.00	\$0.00	\$5,846.50
5	R-ES30-45SRN	OPTION,ES30 SHELF, 15X3T SASHD,RACK,RETN	\$53,150.00	PH	27%	\$38,799.50	\$5,846.50	\$4,783.50	\$0.00	\$0.00	\$0.00	\$5,846.50
5	R-ES30-60S	OPTION ES30 SHELF 15X4TB SAS HDD	\$63,800.00	PH	27%	\$46,574.00	\$7,018.00	\$5,742.00	\$0.00	\$0.00	\$0.00	\$7,018.00
5	R-ES30-60SE	OPTION ES30 SHELF 15X4TB SAS HDD E	\$63,800.00	PH	27%	\$46,574.00	\$7,018.00	\$5,742.00	\$0.00	\$0.00	\$0.00	\$7,018.00
5	R-ES30-60SN	OPTION ES30 SHELF 15X4TB SAS HDD	\$63,800.00	PH	27%	\$46,574.00	\$7,018.00	\$5,742.00	\$0.00	\$0.00	\$0.00	\$7,018.00
5	R-ES30-60SR	OPTION ES30 SHELF 15X4TB SAS HDD RETN	\$63,800.00	PH	27%	\$46,574.00	\$7,018.00	\$5,742.00	\$0.00	\$0.00	\$0.00	\$7,018.00
5	R-ES30-60SRN	OPTION ES30 SHELF 15X4TB SAS HDD RETN E	\$63,800.00	PH	27%	\$46,574.00	\$7,018.00	\$5,742.00	\$0.00	\$0.00	\$0.00	\$7,018.00
5	R-ES30-60SRE	OPTION ES30 SHELF 15X4TB SAS HDD RETN	\$63,800.00	PH	27%	\$46,574.00	\$7,018.00	\$5,742.00	\$0.00	\$0.00	\$0.00	\$7,018.00
5	R-FACIN7200	OPTION,FACTORY INSTALL KIT,DD7200	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-FACIN9500	OPTION,FACTORY INSTALL KIT DD9500	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-FACINS2UA	OPTION,FACTORY INSTALL KIT;40U;860/890	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-FACINS990	OPTION,FACTORY INSTALL,KIT;40URACK;DD990	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-HA-DS60-SAS-3	CABLE HA INTERCONNECT DS60 3M;RACK	\$322.00	PH	27%	\$235.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-HA-ES30-SAS-2	CABLE HA INTERCONNECT ES30 2M;RACK	\$150.00	PH	27%	\$109.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-HA-ES30-SAS-5	CABLE HA INTERCONNECT ES30 5M; RACK	\$380.00	PH	27%	\$277.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-HA-INTER-1	CABLE HA INTERCONNECT CTRL 1M;RACK	\$500.00	PH	27%	\$365.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T-9500-MEM256	MEMKIT ADD 256GB DD9500 16X16GB OPT	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-10GBTM4P	DD 10GBASE T IO MODULE 4PORT UPGRADE	\$5,000.00	PH	27%	\$3,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-10G-L2PC	UPGRADE,NIC;10GBE;LP;PCIE;SFP;DP;COP	\$5,000.00	PH	27%	\$3,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-10G-L2PO	UPGRADE,NIC;10GBE;LP;PCIE;SFP;LC;DP;OPT	\$5,000.00	PH	27%	\$3,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-10GMCU2P	DD 10GBE,IO MODULE,CU SFP,2PORT,UPGRADE	\$5,000.00	PH	27%	\$3,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-10GMCU4P	DD 10GBE IO MOD CU TWINAX 4PORT UPG	\$6,000.00	PH	27%	\$4,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-10GMOP2P	DD 10GBE,IO MODULE,OP SFP,2PORT,UPGRADE	\$5,000.00	PH	27%	\$3,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-10GMOP4P	DD 10GBE IO MOD OPTICAL SFP 4PORT UPG	\$6,000.00	PH	27%	\$4,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-10G-S2PC	UPGRADE,NIC;10GBE;SP;PCIE;SFP;DP;COP	\$5,000.00	PH	27%	\$3,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-10G-S2PO	UPGRADE,NIC;10GBE;SP;PCIE;SFP;LC;DP;OPT	\$5,000.00	PH	27%	\$3,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-16GFC-M2P	DD 16GBIT FC IO MOD LC 2PORT UPG	\$6,000.00	PH	27%	\$4,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-1G-L2PC	UPGRADE,NIC,GBE;LP;PCIE;TX;2-PORT;COPPER	\$900.00	PH	27%	\$657.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-1G-L2PO	UPGRADE,NIC,GBE;LP;PCIE;FX;2-PORT;FIBOPT	\$3,700.00	PH	27%	\$2,701.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-1G-L4PC	NIC;GBE;LP;PCIE;TX;4-PORT;COP;UPGRADE	\$2,500.00	PH	27%	\$1,825.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-1G-L4PC1	NIC;GBE;LP;PCIE;TX;4-PORT;COP;UPGRADE	\$2,500.00	PH	27%	\$1,825.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-1GMCU4P	DD 1GBE,IO MODULE,CU,4PORT,UPGRADE	\$2,500.00	PH	27%	\$1,825.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-1GMCUOP4P	DD 1GBE, IO MODULE,2P CU,2P OP,UPGRADE	\$3,700.00	PH	27%	\$2,701.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-1G-S2PC	UPGRADE; NIC;GBE;PCIE;TX;2-PORT;COPPER	\$900.00	PH	27%	\$657.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-1G-S2PO	UPGRADE; NIC;GBE;PCIE;FX;2-PORT;FIBEROPT	\$3,700.00	PH	27%	\$2,701.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-1G-S4PC	NIC;GBE;SP;PCIE;TX;4-PORT;COP;UPGRADE	\$2,500.00	PH	27%	\$1,825.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-1G-S4PC1	NIC;GBE;SP;PCIE;TX;4-PORT;COP;UPGRADE	\$2,500.00	PH	27%	\$1,825.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-690AUP48T	UPG;DD690 EXPKIT;33T048TB;2P;MULTIPATH	\$10,000.00	PH	27%	\$7,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-7200XMEM	DD MEMKIT,DD7200,MORE THAN 360TB,UPGRADE	\$22,000.00	PH	27%	\$16,060.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-860AU192T	DD860 CAP EXP KIT,MORE THAN 60TB;UPG	\$9,700.00	PH	27%	\$7,081.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-880AE97+T	DD880 EXPKIT;97T0192T;2P;MULTIPATH;UPG	\$9,700.00	PH	27%	\$7,081.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-8GFC-2P	UPGRADE;HBA;8GBIT FC;PCIE;2-PORT	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-8GFC-M2P	DD 8GBIT FC,IO MODULE,LC,2PORT,UPGRADE	\$4,500.00	PH	27%	\$3,285.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-9500-MEM256	MEMKIT ADD 256GB DD9500 16X16GB UPG	\$30,000.00	PH	27%	\$21,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-990XMEM	MEMKIT;DD990;MORE THAN 360TB;UPGRADE	\$22,000.00	PH	27%	\$16,060.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-A12E30	ADD 6 TO 12 ES30X3D;8X2M CBLKIT;UPGRADE	\$1,100.00	PH	27%	\$803.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-A16E30	ADD 9TO16 ES30;2X2M;2X5M;CBLKIT;40U;UPG	\$600.00	PH	27%	\$438.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-A16E30-1	ADD 9TO16 ES30;CBLKIT,40U, UPGRADE	\$600.00	PH	27%	\$438.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-A16E30-H	ADD 9TO16 ES30;2X2M;2X5M;CBLKIT;40U;UPG	\$578.00	PH	27%	\$421.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-A24E30	ADD 17TO24 ES30;4X5M CBLKIT;40U;UPGRADE	\$600.00	PH	27%	\$438.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	U-VTL-4GL2P	UPGRADE;VTL;LP;PCIE;4GB FC;DUALPORT	\$4,500.00	PH	27%	\$3,285.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-VTL-8G2P	UPGRADE;VTL;SP;PCIE;8GB FC;DUALPORT	\$4,500.00	PH	27%	\$3,285.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-VTL-8GL2P	UPGRADE;VTL;LP;PCIE;8GB FC;DUALPORT	\$4,500.00	PH	27%	\$3,285.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-10GBTM4P	SPARE DD 10GBASE T IO MODULE 4PORT	\$5,000.00	PH	27%	\$3,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-10GMCU2P	SPARE,DD 10GBE,IO MODULE,CU SFP,2PORT	\$5,000.00	PH	27%	\$3,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-10GMCU4P	DD 10GBE IO MOD CU TWINAX 4PORT SPARE	\$6,000.00	PH	27%	\$4,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-10GMOP2P	SPARE,DD 10GBE,IO MODULE,OP SFP,2PORT	\$5,000.00	PH	27%	\$3,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-10GMOP4P	DD 10GBE IO MOD OPTICAL SFP 4PORT SPARE	\$6,000.00	PH	27%	\$4,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-16GB-DIMM	SPARE 16GB DDR3-1600 RDIMM DD9500	\$1,600.00	PH	27%	\$1,168.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-16GFC-M2P	DD 16GBIT FC IO MOD LC 2PORT SPARE	\$6,000.00	PH	27%	\$4,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-1GMCU4P	SPARE,DD 1GBE,IO MODULE,CU 4PORT	\$2,500.00	PH	27%	\$1,825.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-1GMCUOP4P	SPARE,DD 1GBE, IO MODULE,2P CU,2P OP	\$3,700.00	PH	27%	\$2,701.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-2G-MNVRM	SPARE,DD,NVRAM,IO MODULE,2GB,DD2500	\$2,000.00	PH	27%	\$1,460.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-2UA-RISRPG	SPARE RISER MODULE DD140 160 610 620 630	\$2,200.00	PH	27%	\$1,606.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-2UB-RISRPG	SPARE RISER MODULE DD140 160 610 620 630	\$2,200.00	PH	27%	\$1,606.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-4G-FC-L2P	SPARE;PCIE;4GB FC;DUALPORT;3U;LP	\$4,500.00	PH	27%	\$3,285.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-4G-MNVRM	SPARE NVRAM IO MOD 4GB DD4200 4500 7200	\$2,000.00	PH	27%	\$1,460.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-4UB-ACPWR	SPARE DD AC PWR EXTNDR DD4200 4500 7200	\$350.00	PH	27%	\$255.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-4UB-BEZEL	SPARE DD BEZEL DD4200 4500 7200	\$100.00	PH	27%	\$73.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-4UB-BEZEL-A	SPARE BEZEL DD9500 NO LOGO	\$200.00	PH	27%	\$146.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-4UB-BEZEL-AF	SPARE BEZEL DD9500 WITH LOGO	\$200.00	PH	27%	\$146.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-4UB-CHASS	SPARE CHASS W/O HDD SP DD4200 4500 7200	\$6,000.00	PH	27%	\$4,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-4UB-CHASS-A	SPARE CHASS W/O HDD STORPROC DD9500	\$6,000.00	PH	27%	\$4,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-4UB-FAN	SPARE DD FAN DD4200 4500 7200	\$150.00	PH	27%	\$109.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-4UB-FAN-A	SPARE FAN DD9500	\$250.00	PH	27%	\$182.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-4UBMGTMOD	SPARE DD MGMT MODULE DD4200 4500 7200	\$1,850.00	PH	27%	\$1,350.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-4UB-MNVBB	SPARE BBU NVRAM IO MOD DD4200 4500 7200	\$1,600.00	PH	27%	\$1,168.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-4UB-PS	SPARE POWERSUPPLY DD2500 4200 4500 7200	\$350.00	PH	27%	\$255.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-4UB-PS-A	SPARE POWER SUPPLY DD9500	\$350.00	PH	27%	\$255.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-4UB-URAIL	SPARE UNIV RAILKIT DD4200 4500 7200	\$300.00	PH	27%	\$219.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-4UB-URAIL-A	SPARE UNIVERSAL RAIL KIT DD9500	\$350.00	PH	27%	\$255.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-7200SPMOD	SPARE,STORAGE PROCESSOR W/O DIMMS,DD7200	\$74,000.00	PH	27%	\$54,020.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-860-CHAS1	SPARE,CHASSIS W/O HDD,DD860	\$50,000.00	PH	27%	\$36,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-860-CHSX1	SPARE,CHASSIS W/O HDD,DD860	\$50,000.00	PH	27%	\$36,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-890-CHAS1	SPARE,CHASSIS W/O HDD,DD890	\$80,000.00	PH	27%	\$58,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-890-CHSX1	SPARE,CHASSIS W/O HDD,DD890	\$80,000.00	PH	27%	\$58,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-8GB-DIMM	SPARE 8GB DDR3-1600 RDIMM DD9500	\$800.00	PH	27%	\$584.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-8GFC-2P-G	SPARE;8GBIT FC HBA;LP;PCIE;2-PORT	\$4,500.00	PH	27%	\$3,285.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-8GFC-M2P	SPARE,DD 8GBIT FC,IO MODULE,LC,2PORT	\$4,500.00	PH	27%	\$3,285.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-9500-MEMR	SPARE MEM RISER DD9500	\$1,200.00	PH	27%	\$876.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-9500-MGMT	SPARE IO MANAGEMENT MOD DD9500	\$350.00	PH	27%	\$255.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-9500SPMOD	SPARE STOR PROCESSOR W/O DIMMS PS DD9500	\$148,000.00	PH	27%	\$108,040.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-990-600GB	SPARE;HDD;600GB W/CARRIER;SAS;2.5;DD990	\$1,200.00	PH	27%	\$876.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-990-BEZEL	SPARE;BEZEL;4U;DD990	\$100.00	PH	27%	\$73.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-990-CHASS	SPARE;CHASSIS W/O HDD;DD990	\$145,000.00	PH	27%	\$105,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-990-FAN	SPARE;FAN;DD990	\$240.00	PH	27%	\$175.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-990INTSAS	SPARE;INTERNAL-SAS HBA;DD990	\$2,600.00	PH	27%	\$1,898.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-990-MEMBD	SPARE;MEMORY BOARD;DD990	\$1,150.00	PH	27%	\$839.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-990-NVBB	SPARE;BBU;NVRAM;DD990	\$1,850.00	PH	27%	\$1,350.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-990-PS	SPARE;POWER SUPPLY;DD990	\$870.00	PH	27%	\$635.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-990-URAIL	SPARE;UNIV RAILKIT;DD990	\$350.00	PH	27%	\$255.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-10GBT15M	CABLE 10GBASE-T 15 METER	\$225.00	PH	27%	\$164.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-10GBT15MN	CABLE 10GBASE-T 15 METER	\$225.00	PH	27%	\$164.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-10GBT5M	CABLE 10GBASE-T 5 METER	\$75.00	PH	27%	\$54.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-10GBT5MN	CABLE 10GBASE-T 5 METER	\$75.00	PH	27%	\$54.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-10GCX-15	CABLE;10GBE;CX4;COPPER;15 METER	\$650.00	PH	27%	\$474.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-10GCX-5	SPARE; CABLE; 10GBE;CX4;COPPER;5 METER	\$325.00	PH	27%	\$237.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-10GOP-15	CABLE;10GBE;LC;OPTICAL;15 METER	\$325.00	PH	27%	\$237.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-10GOP-30	SPARE,CABLE,10GBE,LC,IO MOD,OPTICAL,30M	\$325.00	PH	27%	\$237.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-10GSFP10	CABLE;10GBE;SFP+;COPPER;10 METER	\$400.00	PH	27%	\$292.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-10GSFP-5	CABLE;10GBE;SFP+;COPPER;5 METER	\$325.00	PH	27%	\$237.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-10GSFP5M	SPARE,CABLE,10GBE,SFP+,IO MOD,COPPER,5M	\$325.00	PH	27%	\$237.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-10GSFP5MN	SPARE,CABLE,10GBE,SFP+,IO MOD,COPPER,5M	\$325.00	PH	27%	\$237.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-7200SPKT	SPARE,POWER SUPPLY,FAN,SDD,DD7200	\$1,700.00	PH	27%	\$1,241.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-880-SHLF	SPARE;SHELF;24+ IN;0U	\$500.00	PH	27%	\$365.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-9500SPKT	SPARE POWER SUPPLY FAN SDD DD9500	\$2,600.00	PH	27%	\$1,825.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-990-SPKT	SPARE KIT;DD990;2X FANS;PWRSUP;500GB HDD	\$2,600.00	PH	27%	\$1,825.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-BLANK-1U	SPARE;BLANKING PANEL;1U; DDRACK	\$50.00	PH	27%	\$36.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-BLANK-2U	SPARE;BLANKING PANEL;2U; DDRACK	\$60.00	PH	27%	\$43.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-BLANK-3U	SPARE;BLANKING PANEL;3U; DDRACK	\$70.00	PH	27%	\$51.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-CBLJUMP-1	CABLE SINGLE PHASE PDU JUMPER	\$2,050.00	PH	27%	\$1,496.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-CBLJUMP-2	CABLE 3PHASE PDU JUMPER	\$2,050.00	PH	27%	\$1,496.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-CBLKT-11	CABLE;EXTD RETN,SAS MSHD-MS,KIT,25TO36ES	\$2,050.00	PH	27%	\$1,496.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-CBLKT-12	CABLE;EXTD RETN,SAS MSHD-MS,KIT,37TO56ES	\$1,500.00	PH	27%	\$1,095.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-CBLKT-A1	CABLE;SAS CABLE KIT;EXTENDED RETENTION	\$3,300.00	PH	27%	\$2,409.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-CBLKTA10	CABLE;EXTD RET;MINISAS CABLEKIT;37TO56ES	\$1,500.00	PH	27%	\$1,095.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-CBLKT-A2	CABLE;SAS CABLE KIT;ARCHIVER;4TO5ES	\$1,000.00	PH	27%	\$730.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-CBLKT-A3	CABLE;SAS CABLE KIT;EXTD RET;6TO12ES	\$1,300.00	PH	27%	\$949.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-CBLKT-A4	CABLE;SAS CABLE KIT;EXTD RET;13TO24ES	\$2,200.00	PH	27%	\$1,606.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-CBLKT-A5	CABLE;EXTD RETN;MINISAS CABLEKIT	\$2,050.00	PH	27%	\$1,496.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	XC-CBLKT-A6	CABLE:EXTD RETN,MINISAS CABLEKIT;4T05ES	\$470.00	PH	27%	\$343.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-CBLKT-A7	CABLE:EXTD RETN,MINISAS CABLEKIT;6T012ES	\$700.00	PH	27%	\$511.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-CBLKT-A8	CABLE:EXTD RETN,MINISAS CABLEKIT;13T024ES	\$1,310.00	PH	27%	\$956.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-CBLKT-A9	CABLE:EXTD RET;MINISAS CABLEKIT;25T036ES	\$2,050.00	PH	27%	\$1,496.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-DS60-CBL160IN	SPARE 160IN CABLE RA CONN	\$57.00	PH	27%	\$41.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-DS60-CBL160IN-N	SPARE 160IN CABLE RA CONN	\$57.00	PH	27%	\$41.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-DS60-CBL66IN	SPARE 66IN CABLE RA CONN	\$31.00	PH	27%	\$22.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-DS60-CBL66IN-N	SPARE 66IN CABLE RA CONN	\$31.00	PH	27%	\$22.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-DS60-SAS-3M	3M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$322.00	PH	27%	\$235.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-DS60-SAS-3M-N	3M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$322.00	PH	27%	\$235.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-DS60-SAS-4M	4M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$608.00	PH	27%	\$443.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-DS60-SAS-4M-N	4M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$608.00	PH	27%	\$443.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-DS60-SAS-5M	5M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$731.00	PH	27%	\$533.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-DS60-SAS-5M-N	5M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$731.00	PH	27%	\$533.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-DS60-SAS-7M	7M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$841.00	PH	27%	\$613.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-DS60-SAS-7M-N	7M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$841.00	PH	27%	\$613.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-RKPP3DU	PDP 3PHASE DELTA N AMER JAPAN DD RACK	\$2,680.00	PH	27%	\$1,956.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-RKPP3YU	PDP 3PHASE,WYE,N AMER&INTL,DD RACK	\$2,680.00	PH	27%	\$1,956.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-SECUR-40	SPARE;SECURE;STABILIZING KIT;40U DDRACK	\$1,000.00	PH	27%	\$730.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-SECUR-40N	SPARE;SECURE;STABILIZING KIT,40U DDRACK	\$1,000.00	PH	27%	\$730.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-SECUREBAR	SECURING BAR KIT	\$1,000.00	PH	27%	\$730.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-DS60-3TBS	SPARE DD HDD 3TB SAS W/DS60 CARR	\$4,700.00	PH	27%	\$3,431.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-DS60-4TBS	SPARE DD HDD 4TB SAS W/DS60 CARR	\$5,700.00	PH	27%	\$4,161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-DS60-BEZ-1U	SPARE CMA 1U BEZEL	\$52.00	PH	27%	\$37.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-DS60-BEZ-4U	SPARE DS60 4U BEZEL	\$71.00	PH	27%	\$51.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-DS60-CHAS	SPARE DS60 CHASSIS	\$17,866.00	PH	27%	\$13,042.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-DS60-CMA-1U	SPARE CMA 1U	\$1,931.00	PH	27%	\$1,409.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-DS60-CMA-1U-RAIL	SPARE CMA 1U RAIL (PAIR)	\$44.00	PH	27%	\$32.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-DS60-CMA-REAR	SPARE CMA REAR	\$1,795.00	PH	27%	\$1,310.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-DS60-CTL	SPARE DS60 CONTROLLER	\$4,326.00	PH	27%	\$3,157.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-DS60-FAN	SPARE DS60 FAN	\$231.00	PH	27%	\$168.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-DS60-PS	SPARE DS60 PSU	\$2,287.00	PH	27%	\$1,669.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-DS60-RAIL	SPARE RAIL DS60 (PAIR)	\$1,435.00	PH	27%	\$1,047.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-ES30-1TB	SPARE;DISK DRIVE;1TB W/ ES30 CARRIER	\$1,700.00	PH	27%	\$1,241.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-ES30-2TB	SPARE;DISK DRIVE;2TB W/ ES30 CARRIER	\$2,600.00	PH	27%	\$1,898.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-ES30-2TBS	SPARE,DD,HDD,2TB SAS,W/ES30 CARRIER	\$2,600.00	PH	27%	\$1,898.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-ES30-3TB	SPARE;DISK DRIVE;3TB SATA,ES30 CARRIER	\$3,500.00	PH	27%	\$2,555.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-ES30-3TBS	SPARE,DD,HDD,3TB SAS,W/ES30 CARRIER	\$3,500.00	PH	27%	\$2,555.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-ES30-4TBS	SPARE DD HDD 4TB SAS W/ES30 CARRIER	\$1,078.00	PH	27%	\$786.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-ES30-BEZL	SPARE;BEZEL-ES30	\$100.00	PH	27%	\$73.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-ES30-CHAS	SPARE;CHASSIS W/O HDD & 2XLCC;ES30	\$10,100.00	PH	27%	\$7,373.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-ES30-CTL	SPARE;SHELF CONTROLLER;LCC;ES30	\$3,000.00	PH	27%	\$2,190.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-ES30-PS	SPARE;POWER SUPPLY AND FAN;ES30	\$2,000.00	PH	27%	\$1,460.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-ES30-RAIL	SSPARE;UNIV RAILKIT;ES30	\$120.00	PH	27%	\$87.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-HA-DS60-SAS-3	CABLE HA INTERCONNECT DS60 3M;SPARE	\$322.00	PH	27%	\$235.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-HA-ES30-SAS-2	CABLE HA INTERCONNECT ES30 2M; SPARE	\$150.00	PH	27%	\$109.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-HA-ES30-SAS-5	CABLE HA INTERCONNECT ES30 5M;SPARE	\$380.00	PH	27%	\$277.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-HA-INTER-1	CABLE HA INTERCONNECT CTRLR 1M;SPARE	\$125.00	PH	27%	\$91.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-HA-INTER-5	CABLE HA INTERCONNECT CTRLR 5M;SPARE	\$125.00	PH	27%	\$91.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-MEM1X8G-1	SPARE DIMM 8GB 1XDIMM DD4200 4500 7200	\$3,500.00	PH	27%	\$2,555.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-NVRAM2GS	SPARE;NVRAM;SP;PCIIE;2GB;DD990	\$2,300.00	PH	27%	\$1,679.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-NVRAM-8G	DD NVRAM IO MOD 8G SPARE	\$6,000.00	PH	27%	\$4,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-RKCONSOLE	SPARE;CONSOLE KIT;40U DDRACK	\$1,000.00	PH	27%	\$730.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-RKCONSOLE-2	SPARE;CONSOLE KIT,40U DDRACK V2	\$1,000.00	PH	27%	\$730.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-RKFRONTDOOR	SPARE;FRONT DOOR KIT,40U DDRACK	\$1,000.00	PH	27%	\$730.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-RK-PDP-SP	SPARE;PDP;SINGLE PHASE;L6-30;DDRACK	\$450.00	PH	27%	\$328.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-RK-PDU	SPARE;PDU;C13;DDRACK	\$450.00	PH	27%	\$328.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-RKPPDU3D-1	SPARE PDU 3PH DELTA N AMER JAPAN DDRACK	\$2,680.00	PH	27%	\$1,956.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-RKPPDU3Y-1	SPARE PDU 3PH WYE N AMER INTL DDRACK	\$2,680.00	PH	27%	\$1,956.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-RKPPDUSP-1	SPARE PDU SINGLE PHASE DDRACK	\$450.00	PH	27%	\$328.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-RRDOOR-40	SPARE;REAR DOOR;40U DDRACK	\$1,800.00	PH	27%	\$1,314.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-SAS-0.5M	CABLE; SAS; IB-IB; 0.5 METER	\$220.00	PH	27%	\$160.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-SAS-2M	CABLE; SAS; IB-IB; 2 METER	\$220.00	PH	27%	\$160.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-SAS-5M	CABLE; SAS; IB-IB; 5 METER	\$430.00	PH	27%	\$313.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-SAS-HDIB1	CABLE,DD,SAS,MINISAS HD-IB;1 METER	\$280.00	PH	27%	\$204.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-SAS-HDIB2	CABLE,DD,SAS,MINISAS HD-IB;2 METER	\$280.00	PH	27%	\$204.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-SAS-HDIB5	CABLE,DD,SAS,MINISAS HD-IB;5 METER	\$470.00	PH	27%	\$343.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-SAS-HDMS1	CABLE,DD,SAS,MINISAS HD-MINISAS;1 METER	\$150.00	PH	27%	\$109.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-SAS-HDMS2	CABLE,DD,SAS,MINISAS HD-MINISAS;2 METER	\$150.00	PH	27%	\$109.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-SAS-HDMS3	CABLE,DD,SAS,MINISAS HD-MINISAS;3 METER	\$200.00	PH	27%	\$146.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-SAS-HDMS5	CABLE,DD,SAS,MINISAS HD-MINISAS;5 METER	\$380.00	PH	27%	\$277.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-SAS-M4P	SPARE,DD 6G SAS,EXTD RETN,IO MOD,4PORT	\$4,500.00	PH	27%	\$3,285.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-SAS-M4PMC	DD 6GBIT SAS IO MOD 4PORT ER UPG	\$5,000.00	PH	27%	\$3,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-SAS-MSIB1	CABLE; SAS;MINISAS-IB;1 METER	\$280.00	PH	27%	\$204.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-SAS-MSIB2	CABLE; SAS;MINISAS-IB;2 METER	\$280.00	PH	27%	\$204.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-SAS-MSIB3	CABLE;SAS;MINISAS-IB;3 METER	\$350.00	PH	27%	\$255.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-SAS-MSIB5	CABLE; SAS;MINISAS-IB;5 METER	\$470.00	PH	27%	\$343.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-SAS-MSMS1	CABLE;SAS;MINISAS-MINISAS;1 METER	\$120.00	PH	27%	\$87.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-SAS-MSMS2	CABLE;SAS;MINISAS-MINISAS;2 METER	\$150.00	PH	27%	\$109.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-SAS-MSMS3	SPARE,CBL;SAS;MINISAS-MINISAS;3 METER	\$200.00	PH	27%	\$146.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	X-SAS-MSMS4	SPARE;CBL;SAS;MINISAS-MINISAS;4 METER	\$310.00	PH	27%	\$226.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-SAS-MSMS5	CABLE;SAS;MINISAS-MINISAS;5 METER	\$380.00	PH	27%	\$277.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-SIDEPNL40	SPARE;SIDE PANEL;40U DDRACK	\$1,800.00	PH	27%	\$1,314.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-SSD-400GB	SPARE SSD 400G 2.5 SATA 512 DV DD9500	\$1,900.00	PH	27%	\$1,387.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-SSD-4UB	SPARE DD 200GB SSD DD4200 4500 7200	\$1,200.00	PH	27%	\$876.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-12-D15T1	DAE 15 1T SATA 7.2K HAPW MFG QTY2 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-12-D15T1-X	DAE 15 1T SATA 7.2K HAPW FLD QTY2 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-12-D15T2	DAE 15 2T SATA 7.2K HAPW MFG QTY2 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-12-D15T2-X	DAE 15 2T SATA 7.2K HAPW FLD QTY2 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-12-D15T3	DAE 15 3T SATA 7.2K HAPW MFG QTY2 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-12-D15T3-X	DAE 15 3T SATA 7.2K HAPW FLD QTY2 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-12-MSCSTAB	MISC BRACKET STABILIZATION QTY1 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-12-RACK	RACK 44UD 12TRAY 6DROP HAPW MFG QTY1 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-12-RE	ATMOS G2 PLATFORM BASE	\$21,207.00	PM	27%	\$15,481.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-12-SVR3G	SVR 1U 1GBE HAPW MFG QTY2 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-12-SVR3G-X	SVR 1U 1GBE HAPW FLD QTY2 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-12-SVR6G	SVR 1U 1GBE HAPW MFG QTY2 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-12-SVR6G-X	SVR 1U 1GBE HAPW FLD QTY2 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-12-SWGB	SWCH 1GBE 24P HAPW MFG QTY1 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-12-XE	ATMOS G2 PLATFORM EXPANSION	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-8-D15T1	DAE 15 1T SATA 7.2K HAPW MFG QTY2 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-8-D15T1-X	DAE 15 1T SATA 7.2K HAPW FLD QTY2 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-8-D15T2	DAE 15 2T SATA 7.2K HAPW MFG QTY2 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-8-D15T2-X	DAE 15 2T SATA 7.2K HAPW FLD QTY2 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-8-D15T3	DAE 15 3T SATA 7.2K HAPW MFG QTY2 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-8-D15T3-X	DAE 15 3T SATA 7.2K HAPW FLD QTY2 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-8-RACK	RACK 44UD 8TRAY 6DROP HAPW MFG QTY1 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-8-RE	ATMOS G2 PLATFORM BASE	\$24,310.00	PM	27%	\$17,746.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-8-SVR3G	SVR 1U 1GBE HAPW MFG QTY2 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-8-SVR3G-X	SVR 1U 1GBE HAPW FLD QTY2 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-8-SVR6G	SVR 1U 1GBE HAPW MFG QTY2 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-8-SVR6G-X	SVR 1U 1GBE HAPW FLD QTY2 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-8-SWGB	SWCH 1GBE 24P HAPW MFG QTY1 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-8-XE	ATMOS G2 PLATFORM EXPANSION	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-ND15-T1	ATMOS G2 PLATFORM NODE 15 DISK 1T	\$0.00	PM	27%	\$0.00	\$1,430.00	\$1,001.00	\$0.00	\$429.00	\$0.00	\$1,430.00
5	A2-ND15-T2	ATMOS G2 PLATFORM NODE 15 DISK 2T	\$0.00	PM	27%	\$0.00	\$2,180.00	\$1,526.00	\$0.00	\$654.00	\$0.00	\$2,180.00
5	A2-ND15-T3	ATMOS G2 PLATFORM NODE 15 DISK 3T	\$0.00	PM	27%	\$0.00	\$2,800.00	\$1,960.00	\$0.00	\$840.00	\$0.00	\$2,800.00
5	A2-ND60-T1	ATMOS G2 PLATFORM NODE 60 DISK 1T	\$0.00	PM	27%	\$0.00	\$4,260.00	\$2,982.00	\$0.00	\$1,278.00	\$0.00	\$4,260.00
5	A2-ND60-T2	ATMOS G2 PLATFORM NODE 60 DISK 2T	\$0.00	PM	27%	\$0.00	\$7,200.00	\$5,040.00	\$0.00	\$2,160.00	\$0.00	\$7,200.00
5	A2-ND60-T3	ATMOS G2 PLATFORM NODE 60 DISK 3T	\$0.00	PM	27%	\$0.00	\$9,850.00	\$6,895.00	\$0.00	\$2,955.00	\$0.00	\$9,850.00
5	A2-P40U-ASTL	CBLE CABPWR AJUST QTY2 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-P40U-IEC3	CBLE CABPWR INTERNTL QTY2 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-P40U-US	CBLE CABPWR L6-30A US QTY2 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-T-D15T1	DAE 15 1T SATA 7.2K HAPW MFG QTY1 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-T-D15T1-X	DAE 15 1T SATA 7.2K HAPW FLD QTY1 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-T-D15T2	DAE 15 2T SATA 7.2K HAPW MFG QTY1 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-T-D15T2-X	DAE 15 2T SATA 7.2K HAPW FLD QTY1 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-T-D15T3	DAE 15 3T SATA 7.2K HAPW MFG QTY1 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-T-D15T3-X	DAE 15 3T SATA 7.2K HAPW FLD QTY1 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-T-RACK	RACK 40UT 2DROP HAPW MFG QTY1 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-T-RC	ATMOS G2 PLATFORM BASE	\$4,650.00	PM	27%	\$3,394.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-T-RE	ATMOS G2 PLATFORM BASE	\$8,235.00	PM	27%	\$6,011.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-T-SVR3G	SVR 1U 1GBE HAPW MFG QTY2 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-T-SVR3G-X	SVR 1U 1GBE HAPW FLD QTY2 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-T-SVR6G	SVR 1U 1GBE HAPW MFG QTY2 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-T-SVR6G-X	SVR 1U 1GBE HAPW FLD QTY2 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-T-SWGB	SWCH 1GBE 24P HAPW MFG QTY1 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-T-SWGB-X	SWCH 1GBE 24P HAPW FLD QTY1 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-T-XC	ATMOS G2 PLATFORM EXPANSION	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-T-XE	ATMOS G2 PLATFORM EXPANSION	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3-10G-TWINAX	G3 10GB TWINAX CABLE	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3-3PD-INT	CBLE CABPWR D3PH INT QTY1 G3	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3-3PD-RS	CBLE CABPWR D3PH RSSLLSTL QTY1 G3	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3-3PD-US	CBLE CABPWR D3PH US QTY1 G3	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3-3PW-INT-FL	CBLE CABPWR W3PH INTL FLYLD QTY 1BK/1GR	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3-3PW-INT-P	CBLE CABPWR W3PH INTL P432-6 QTY 1BK/1GR	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3-3PW-US-FL	CBLE CABPWR W3PH US FLYLD QTY 1BK/1GR	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3-3PW-US-L22	CBLE CABPWR W3PH US L22-30P QTY 1BK/1GR	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3D-D30-T1	DAE 30 1TB SATA 7.2K HAPW MFG QTY1 G3	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3D-D30-T1-X	DAE 30 1TB SATA 7.2K HAPW FLD QTY1 G3	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3D-D30-T2	DAE 30 2TB SATA 7.2K HAPW MFG QTY1 G3	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3D-D30-T2-X	DAE 30 2TB SATA 7.2K HAPW FLD QTY1 G3	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3D-D30-T4	DAE 30 4TB SATA 7.2K HAPW MFG QTY1 G3	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3D-D30-T4-X	DAE 30 4TB SATA 7.2K HAPW FLD QTY1 G3	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3D-D60-T4	DAE 60 4TB SATA 7.2K HAPW MFG QTY1 G3	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3D-D60-T4-X	DAE 60 4TB SATA 7.2K HAPW FLD QTY1 G3	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3-DISK60-T1T	DISK PACK 60 1TB SATA 7.2K QTY1 TAA G3	\$49,500.00	PM	27%	\$36,135.00	\$4,950.00	\$3,465.00	\$0.00	\$1,485.00	\$0.00	\$4,950.00
5	A3-DISK60-T2T	DISK PACK 60 2TB SATA 7.2K QTY1 TAA G3	\$74,800.00	PM	27%	\$54,604.00	\$7,480.00	\$5,236.00	\$0.00	\$2,244.00	\$0.00	\$7,480.00
5	A3-DISK60-T4T	DISK PACK 60 4TB SATA 7.2K QTY1 TAA G3	\$129,700.00	PM	27%	\$94,681.00	\$12,970.00	\$9,079.00	\$0.00	\$3,891.00	\$0.00	\$12,970.00
5	A3-DISK60-T6T	DISK PACK 60 6TB SATA 7.2K QTY1 TAA G3	\$194,500.00	PM	27%	\$141,985.00	\$19,450.00	\$13,615.00	\$0.00	\$5,835.00	\$0.00	\$19,450.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	A3D-ND30-T1	ATMOS G3D PLATFORM NODE 30 DISK 1T	\$23,900.00	PM	27%	\$17,447.00	\$2,390.00	\$1,673.00	\$0.00	\$717.00	\$0.00	\$2,390.00
5	A3D-ND30-T2	ATMOS G3D PLATFORM NODE 30 DISK 2T	\$36,700.00	PM	27%	\$26,791.00	\$3,670.00	\$2,569.00	\$0.00	\$1,101.00	\$0.00	\$3,670.00
5	A3D-ND30-T4	ATMOS G3D PLATFORM NODE 30 DISK 4T	\$53,635.00	PM	27%	\$39,153.55	\$5,363.50	\$3,754.45	\$0.00	\$1,609.05	\$0.00	\$5,363.50
5	A3D-ND60-T1	ATMOS G3D PLATFORM NODE 60 DISK 1T	\$0.00	PM	27%	\$0.00	\$4,260.00	\$2,982.00	\$0.00	\$1,278.00	\$0.00	\$4,260.00
5	A3D-ND60-T2	ATMOS G3D PLATFORM NODE 60 DISK 2T	\$66,600.00	PM	27%	\$48,618.00	\$6,660.00	\$4,662.00	\$0.00	\$1,998.00	\$0.00	\$6,660.00
5	A3D-ND60-T3	ATMOS G3D PLATFORM NODE 60 DISK 3T	\$93,575.00	PM	27%	\$68,309.75	\$9,357.50	\$6,550.25	\$0.00	\$2,807.25	\$0.00	\$9,357.50
5	A3D-ND60-T4	ATMOS G3D PLATFORM NODE 60 DISK 4T	\$97,750.00	PM	27%	\$71,357.50	\$9,775.00	\$6,842.50	\$0.00	\$2,932.50	\$0.00	\$9,775.00
5	A3D-RACK-P3D	RACKD 40UD 2DROP D3PH MFG QTY1 G3	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3D-RACK-P3W	RACKD 40UD 2DROP WYE3PH MFG QTY1 G3	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3D-RC	ATMOS G3D PLATFORM BASE	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3D-RC-10G	ATMOS G3D PLATFORM BASE	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3D-RE	ATMOS G3D PLATFORM BASE	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3D-RE-10G	ATMOS G3D PLATFORM BASE	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3D-RE-HA10G	ATMOS G3 DENSE PLATFORM BASE	\$32,999.00	PM	27%	\$24,089.27	\$3,299.90	\$2,309.93	\$0.00	\$989.97	\$0.00	\$3,299.90
5	A3D-XC	ATMOS G3D PLATFORM EXPANSION	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3D-XE	ATMOS G3D PLATFORM EXPANSION	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3F-CHS-B4	SVR 2U CHS 4BL 10GBE HAPW MFG QTY1 G3	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3F-CHS-B4-X	SVR 2U CHS 4BL 10GBE HAPW FLD QTY1 G3	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3F-D30-T1	DAE 30 1TB SATA 7.2K HAPW MFG QTY1 G3	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3F-D30-T1-X	DAE 30 1TB SATA 7.2K HAPW FLD QTY1 G3	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3F-D30-T2	DAE 30 2TB SATA 7.2K HAPW MFG QTY1 G3	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3F-D30-T2-X	DAE 30 2TB SATA 7.2K HAPW FLD QTY1 G3	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3F-D30-T4	DAE 30 4TB SATA 7.2K HAPW MFG QTY1 G3	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3F-D30-T4-X	DAE 30 4TB SATA 7.2K HAPW FLD QTY1 G3	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3F-D60-T1	DAE 60 1TB SATA 7.2K HAPW MFG QTY1 G3	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3F-D60-T1-X	DAE 60 1TB SATA 7.2K HAPW FLD QTY1 G3	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3F-D60-T2	DAE 60 2TB SATA 7.2K HAPW MFG QTY1 G3	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3F-D60-T2-X	DAE 60 2TB SATA 7.2K HAPW FLD QTY1 G3	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3F-D60-T4	DAE 60 4TB SATA 7.2K HAPW MFG QTY1 G3	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3F-D60-T4-X	DAE 60 4TB SATA 7.2K HAPW FLD QTY1 G3	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3F-MISC-AMOV	MISC BRACKET ANTI MOVE QTY1 G3	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3F-MISC-DRBR	MISC DOOR BRANDED QTY1 G3	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3F-ND15-T1	ATMOS G3F PLATFORM NODE 15 DISK 1T	\$14,300.00	PM	27%	\$10,439.00	\$1,430.00	\$1,001.00	\$0.00	\$429.00	\$0.00	\$1,430.00
5	A3F-ND15-T2	ATMOS G3F PLATFORM NODE 15 DISK 2T	\$21,800.00	PM	27%	\$15,914.00	\$2,180.00	\$1,526.00	\$0.00	\$654.00	\$0.00	\$2,180.00
5	A3F-ND15-T4	ATMOS G3F PLATFORM NODE 15 DISK 4T	\$37,500.00	PM	27%	\$27,375.00	\$3,750.00	\$2,625.00	\$0.00	\$1,125.00	\$0.00	\$3,750.00
5	A3F-ND30-T1	ATMOS G3F PLATFORM NODE 30 DISK 1T	\$23,900.00	PM	27%	\$17,447.00	\$2,390.00	\$1,673.00	\$0.00	\$717.00	\$0.00	\$2,390.00
5	A3F-ND30-T2	ATMOS G3F PLATFORM NODE 30 DISK 2T	\$36,700.00	PM	27%	\$26,791.00	\$3,670.00	\$2,569.00	\$0.00	\$1,101.00	\$0.00	\$3,670.00
5	A3F-ND30-T4	ATMOS G3F PLATFORM NODE 30 DISK 4T	\$63,100.00	PM	27%	\$46,063.00	\$6,310.00	\$4,417.00	\$0.00	\$1,893.00	\$0.00	\$6,310.00
5	A3F-RACK	RACK 40UD 4DROP HAPW MFG QTY1 G3	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3F-RACK-P3D	RACKF 40UD 2DROP D3PH MFG QTY1 G3	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3F-RACK-P3W	RACKF 40UD 2DROP WYE3PH MFG QTY1 G3	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3F-RC	ATMOS G3 FLEX PLATFORM BASE	\$5,030.00	PM	27%	\$3,671.90	\$503.00	\$352.10	\$0.00	\$150.90	\$0.00	\$503.00
5	A3F-RE	ATMOS G3 FLEX PLATFORM BASE	\$9,415.00	PM	27%	\$6,872.95	\$941.50	\$659.05	\$0.00	\$282.45	\$0.00	\$941.50
5	A3F-RE-10G	ATMOS G3 FLEX PLATFORM BASE	\$21,207.00	PM	27%	\$15,481.11	\$2,120.70	\$1,484.49	\$0.00	\$636.21	\$0.00	\$2,120.70
5	A3F-RE-HA10G	ATMOS G3 FLEX PLATFORM BASE	\$32,999.00	PM	27%	\$24,089.27	\$3,299.90	\$2,309.93	\$0.00	\$989.97	\$0.00	\$3,299.90
5	A3F-XC	ATMOS G3F PLATFORM EXPANSION	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3F-XE	ATMOS G3F PLATFORM EXPANSION	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3-SW10GB	G3 SWCH 10GBE 24P MFG	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3-SWGB	SWCH 1GBE 48P HAPW MFG QTY1 G3	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A-DAE-1T-HTX	DAE 15 1T SATA 7.2K HAPW FLD QTY1 G2	\$0.00	PM	27%	\$0.00	\$683.60	\$478.52	\$0.00	\$205.08	\$0.00	\$683.60
5	A-DAE-1T-HX	DAE 15 1T SATA 7.2K HAPW FLD QTY2 G2	\$0.00	PM	27%	\$0.00	\$1,688.00	\$1,181.60	\$0.00	\$506.40	\$0.00	\$1,688.00
5	A-DAE-2H-H	DAE 15 2T SATA 7.2K HAPW MFG QTY2 G2	\$0.00	PM	27%	\$0.00	\$3,625.60	\$2,537.92	\$0.00	\$1,087.68	\$0.00	\$3,625.60
5	A-DAE-2H-HD	DAE 15 2T SATA 7.2K HAPW MFG QTY2 G2	\$0.00	PM	27%	\$0.00	\$3,625.60	\$2,537.92	\$0.00	\$1,087.68	\$0.00	\$3,625.60
5	A-DAE-2H-HT	DAE 15 2T SATA 7.2K HAPW MFG QTY1 G2	\$0.00	PM	27%	\$0.00	\$1,723.70	\$1,206.59	\$0.00	\$517.11	\$0.00	\$1,723.70
5	A-DAE-2T-HTX	DAE 15 2T SATA 7.2K HAPW FLD QTY1 G2	\$0.00	PM	27%	\$0.00	\$1,723.70	\$1,206.59	\$0.00	\$517.11	\$0.00	\$1,723.70
5	A-DAE-2T-HX	DAE 15 2T SATA 7.2K HAPW FLD QTY2 G2	\$0.00	PM	27%	\$0.00	\$3,625.60	\$2,537.92	\$0.00	\$1,087.68	\$0.00	\$3,625.60
5	A-DAE-2WG-H	DAE 15 2T SATA 5.4K HAPW MFG QTY2 G2	\$0.00	PM	27%	\$0.00	\$3,328.40	\$2,329.88	\$0.00	\$998.52	\$0.00	\$3,328.40
5	A-DAE-2WG-HD	DAE 15 2T SATA 5.4K HAPW MFG QTY2 G2	\$0.00	PM	27%	\$0.00	\$3,328.40	\$2,329.88	\$0.00	\$998.52	\$0.00	\$3,328.40
5	A-DAE-2WG-HT	DAE 15 2T SATA 5.4K HAPW MFG QTY1 G2	\$0.00	PM	27%	\$0.00	\$1,515.60	\$1,060.92	\$0.00	\$454.68	\$0.00	\$1,515.60
5	A-DAE-3H-H	DAE 15 3T SATA 7.2K HAPW MFG QTY2 G2	\$0.00	PM	27%	\$0.00	\$4,570.10	\$3,199.07	\$0.00	\$1,371.03	\$0.00	\$4,570.10
5	A-DAE-3H-HD	DAE 15 3T SATA 7.2K HAPW MFG QTY2 G2	\$0.00	PM	27%	\$0.00	\$4,570.10	\$3,199.07	\$0.00	\$1,371.03	\$0.00	\$4,570.10
5	A-DAE-3H-HT	DAE 15 3T SATA 7.2K HAPW MFG QTY1 G2	\$0.00	PM	27%	\$0.00	\$2,248.40	\$1,573.88	\$0.00	\$674.52	\$0.00	\$2,248.40
5	A-DAE-3T-HTX	DAE 15 3T SATA 7.2K HAPW FLD QTY1 G2	\$0.00	PM	27%	\$0.00	\$2,248.40	\$1,573.88	\$0.00	\$674.52	\$0.00	\$2,248.40
5	A-DAE-3T-HX	DAE 15 3T SATA 7.2K HAPW FLD QTY2 G2	\$0.00	PM	27%	\$0.00	\$4,570.10	\$3,199.07	\$0.00	\$1,371.03	\$0.00	\$4,570.10
5	A-S-6G-1GH	SVR 1U 1GBE HAPW MFG QTY2 G2	\$0.00	PM	27%	\$0.00	\$1,246.40	\$872.48	\$0.00	\$373.92	\$0.00	\$1,246.40
5	A-S-6G-1GHT	SVR 1U 1GBE HAPW MFG QTY2 G2	\$0.00	PM	27%	\$0.00	\$1,368.00	\$957.60	\$0.00	\$410.40	\$0.00	\$1,368.00
5	A-S-6G-HTX	SVR 1U 1GBE HAPW FLD QTY2 G2	\$0.00	PM	27%	\$0.00	\$1,368.00	\$957.60	\$0.00	\$410.40	\$0.00	\$1,368.00
5	A-S-6G-HX	SVR 1U 1GBE HAPW FLD QTY2 G2	\$0.00	PM	27%	\$0.00	\$1,246.40	\$872.48	\$0.00	\$373.92	\$0.00	\$1,246.40
5	A-S-DISK-C	ATMOS CRU R610 SERVER DISK REPLACEMENT	\$0.00	PM	27%	\$0.00	\$28.10	\$18.27	\$0.00	\$7.83	\$0.00	\$28.10
5	A-S-DP-1GH	SVR 1U 1GBE HAPW MFG QTY2 G2	\$0.00	PM	27%	\$0.00	\$1,246.40	\$872.48	\$0.00	\$373.92	\$0.00	\$1,246.40
5	A-S-DP-1GHT	SVR 1U 1GBE HAPW MFG QTY2 G2	\$0.00	PM	27%	\$0.00	\$1,368.00	\$957.60	\$0.00	\$410.40	\$0.00	\$1,368.00
5	A-S-DP-1GN	SVR 1U 1GBE HAPW MFG QTY2 G2	\$0.00	PM	27%	\$0.00	\$1,246.40	\$872.48	\$0.00	\$373.92	\$0.00	\$1,246.40
5	A-S-HTX	SVR 1U 1GBE HAPW FLD QTY2 G2	\$0.00	PM	27%	\$0.00	\$1,368.00	\$957.60	\$0.00	\$410.40	\$0.00	\$1,368.00
5	A-S-HX	SVR 1U 1GBE HAPW FLD QTY2 G2	\$0.00	PM	27%	\$0.00	\$1,246.40	\$872.48	\$0.00	\$373.92	\$0.00	\$1,246.40
5	AVM1200FG4S	AVAMAR G4S M1200 STORAGE NODE FLD INST	\$24,250.00	PM	27%	\$17,702.50	\$2,425.00	\$1,697.50	\$0.00	\$727.50	\$0.00	\$2,425.00
5	AVM1200FG4ST	AVAMAR G4S M1200 STGNODE FLD INST RR	\$24,250.00	PM	27%	\$17,702.50	\$2,425.00	\$1,697.50	\$0.00	\$727.50	\$0.00	\$2,425.00
5	AVM1200FG4T	AVAMAR G4T M1200 NODE FLD INSTL	\$24,250.00	PM	27%	\$17,702.50	\$2,425.00	\$1,697.50	\$0.00	\$727.50	\$0.00	\$2,425.00
5	AVM1200MG4S	AVAMAR G4S M1200 STORAGE NODE MFG INST	\$24,250.00	PM	27%	\$17,702.50	\$2,425.00	\$1,697.50	\$0.00	\$727.50	\$0.00	\$2,425.00
5	AVM1200MG4ST	AVAMAR GENAS M1200 NODE MFG INST RR	\$24,250.00	PM	27%	\$17,702.50	\$2,425.00	\$1,697.50	\$0.00	\$727.50	\$0.00	\$2,425.00
5	AVM1200MG4T	AVAMAR G4T M1200 NODE MANF INSTL	\$24,250.00	PM	27%	\$17,702.50	\$2,425.00	\$1,697.50	\$0.00	\$727.50	\$0.00	\$2,425.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	AVM1200UG4T	AVAMAR G4T M1200 UPRGD FLD INSTL	\$30,313.00	PM	27%	\$22,128.49	\$3,031.30	\$2,121.91	\$0.00	\$909.39	\$0.00	\$3,031.30
5	AVM19CBINTG4S	AVAMAR G4S INTERNAL 19-CABLE BUNDLE	\$200.00	PM	27%	\$146.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVM1NACC32FG2	AVAMAR GEN2 32GB ACCEL NODE (FLD INST)	\$0.00	PM	27%	\$0.00	\$1,400.00	\$980.00	\$0.00	\$420.00	\$0.00	\$1,400.00
5	AVM1NACCLGFG3	AVAMAR GEN3 LG RAM ACCEL NODE (FLD INST)	\$0.00	PM	27%	\$0.00	\$1,400.00	\$980.00	\$0.00	\$420.00	\$0.00	\$1,400.00
5	AVM1NLGACCFG4	Avamar Gen4 Large Acc Node (Fld Inst)	\$0.00	PM	27%	\$0.00	\$1,400.00	\$980.00	\$0.00	\$420.00	\$0.00	\$1,400.00
5	AVM1NMAFG4	AVAMAR GEN4 MEDIA ACCESS NODE (FLD INST)	\$0.00	PM	27%	\$0.00	\$4,525.00	\$3,167.50	\$0.00	\$1,357.50	\$0.00	\$4,525.00
5	AVM1NODEFG1	1 NODE FIELD INSTALLED AVAMAR GEN1 (2U)	\$0.00	PM	27%	\$0.00	\$1,300.00	\$910.00	\$0.00	\$390.00	\$0.00	\$1,300.00
5	AVM1NODEMG1	1 NODE MFG INSTALLED AVAMAR GEN1 (2U)	\$0.00	PM	27%	\$0.00	\$1,300.00	\$910.00	\$0.00	\$390.00	\$0.00	\$1,300.00
5	AVM1NSTG1FG2	AVAMAR GEN2 1TB STG NODE (FLD INST)	\$0.00	PM	27%	\$0.00	\$1,300.00	\$910.00	\$0.00	\$390.00	\$0.00	\$1,300.00
5	AVM1NSTG1FG3	AVAMAR GEN3 1TB STG NODE (FLD INST)	\$0.00	PM	27%	\$0.00	\$1,300.00	\$910.00	\$0.00	\$390.00	\$0.00	\$1,300.00
5	AVM1NSTG1FG4	Avamar Gen4 1.3TB Stg Node (Fld Inst)	\$0.00	PM	27%	\$0.00	\$1,125.00	\$787.50	\$0.00	\$337.50	\$0.00	\$1,125.00
5	AVM1NSTG1MG2	AVAMAR GEN2 1TB STRG NODE (MFG INST)	\$0.00	PM	27%	\$0.00	\$1,300.00	\$910.00	\$0.00	\$390.00	\$0.00	\$1,300.00
5	AVM1NSTG1MG3	AVAMAR GEN3 1TB STRG NODE (MFG INST)	\$0.00	PM	27%	\$0.00	\$1,300.00	\$910.00	\$0.00	\$390.00	\$0.00	\$1,300.00
5	AVM1NSTG2FG2	AVAMAR GEN2 2TB STRG NODE (FIELD INST)	\$0.00	PM	27%	\$0.00	\$2,100.00	\$1,470.00	\$0.00	\$630.00	\$0.00	\$2,100.00
5	AVM1NSTG2FG3	AVAMAR GEN3 2TB STRG NODE (FLD INST)	\$0.00	PM	27%	\$0.00	\$2,100.00	\$1,470.00	\$0.00	\$630.00	\$0.00	\$2,100.00
5	AVM1NSTG2FG4	Avamar Gen4 2.6TB Stg Node (Fld Inst)	\$0.00	PM	27%	\$0.00	\$1,825.00	\$1,277.50	\$0.00	\$547.50	\$0.00	\$1,825.00
5	AVM1NSTG2MG2	AVAMAR GEN2 2TB STRG NODE (MFG INST)	\$0.00	PM	27%	\$0.00	\$2,100.00	\$1,470.00	\$0.00	\$630.00	\$0.00	\$2,100.00
5	AVM1NSTG2MG3	AVAMAR GEN3 2TB STRG NODE (MFG INST)	\$0.00	PM	27%	\$0.00	\$2,100.00	\$1,470.00	\$0.00	\$630.00	\$0.00	\$2,100.00
5	AVM1NSTG3FG3	AVAMAR GEN3 3.3TB STG NODE (FLD INST)	\$0.00	PM	27%	\$0.00	\$2,600.00	\$1,820.00	\$0.00	\$780.00	\$0.00	\$2,600.00
5	AVM1NSTG3FG4	Avamar Gen4 3.9TB Stg Node (Fld Inst)	\$0.00	PM	27%	\$0.00	\$2,425.00	\$1,697.50	\$0.00	\$727.50	\$0.00	\$2,425.00
5	AVM1NSTG3MG3	AVAMAR GEN3 3.3TB STRG NODE (MFG INST)	\$0.00	PM	27%	\$0.00	\$2,600.00	\$1,820.00	\$0.00	\$780.00	\$0.00	\$2,600.00
5	AVM1NSTG3MG4	Avamar Gen4 3.9TB Stg Node (Mfg Inst)	\$0.00	PM	27%	\$0.00	\$2,425.00	\$1,697.50	\$0.00	\$727.50	\$0.00	\$2,425.00
5	AVM1NSTG7FG4	Avamar Gen4 7.8TB Stg Node (Fld Inst)	\$0.00	PM	27%	\$0.00	\$4,525.00	\$3,167.50	\$0.00	\$1,357.50	\$0.00	\$4,525.00
5	AVM1NSTG7MG4	Avamar Gen4 7.8TB Stg Node (Mfg Inst)	\$0.00	PM	27%	\$0.00	\$4,525.00	\$3,167.50	\$0.00	\$1,357.50	\$0.00	\$4,525.00
5	AVM1NUTILFG2	AVAMAR GEN2 UTILITY/ACCEL NODE (FLD INST)	\$0.00	PM	27%	\$0.00	\$1,100.00	\$770.00	\$0.00	\$330.00	\$0.00	\$1,100.00
5	AVM1NUTILFG3	AVAMAR GEN3 UTILITY/ACCEL NODE (FLD INST)	\$0.00	PM	27%	\$0.00	\$1,100.00	\$770.00	\$0.00	\$330.00	\$0.00	\$1,100.00
5	AVM1NUTILFG4	Avamar Gen4 Utility/Acc Node (Fld Inst)	\$0.00	PM	27%	\$0.00	\$1,100.00	\$770.00	\$0.00	\$330.00	\$0.00	\$1,100.00
5	AVM1NUTILMG2	AVAMAR GEN2 UTILITY NODE (MFG INSTALLED)	\$0.00	PM	27%	\$0.00	\$1,100.00	\$770.00	\$0.00	\$330.00	\$0.00	\$1,100.00
5	AVM1NUTILMG3	AVAMAR GEN3 UTILITY NODE (MFG INSTALLED)	\$0.00	PM	27%	\$0.00	\$1,100.00	\$770.00	\$0.00	\$330.00	\$0.00	\$1,100.00
5	AVM1NUTILMG4	Avamar Gen4 Utility Node (Mfg Inst)	\$0.00	PM	27%	\$0.00	\$1,100.00	\$770.00	\$0.00	\$330.00	\$0.00	\$1,100.00
5	AVM1TBRN	TELCO RAIL FOR NODES	\$400.00	PM	27%	\$292.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVM1TBRSW	TELCO RAIL FOR SWITCH	\$300.00	PM	27%	\$219.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVM2400DG4S	AVAMAR G4S M2400 SNG NODE (DD IN INST)	\$0.00	PM	27%	\$0.00	\$4,977.50	\$4,072.50	\$0.00	\$0.00	\$0.00	\$4,977.50
5	AVM2400EG4S	AVAMAR G4S M2400 SNG NODE (DD EX INST)	\$0.00	PM	27%	\$0.00	\$4,977.50	\$4,072.50	\$0.00	\$0.00	\$0.00	\$4,977.50
5	AVM2400FG4S	AVAMAR G4S M2400 STORAGE NODE FLD INST	\$45,250.00	PM	27%	\$33,032.50	\$4,525.00	\$3,167.50	\$0.00	\$1,357.50	\$0.00	\$45,250.00
5	AVM2400FG4ST	AVAMAR G4S M2400 STG NODE FLD INST RR	\$45,250.00	PM	27%	\$33,032.50	\$4,525.00	\$3,167.50	\$0.00	\$1,357.50	\$0.00	\$45,250.00
5	AVM2400FG4T	AVAMAR G4T M2400 NODE FLD INSTL	\$45,250.00	PM	27%	\$33,032.50	\$4,525.00	\$3,167.50	\$0.00	\$1,357.50	\$0.00	\$45,250.00
5	AVM2400MG4S	AVAMAR G4S M2400 STORAGE NODE MFG INST	\$45,250.00	PM	27%	\$33,032.50	\$4,525.00	\$3,167.50	\$0.00	\$1,357.50	\$0.00	\$45,250.00
5	AVM2400MG4ST	AVAMAR GEN4S M2400 NODE MFG INST RR	\$45,250.00	PM	27%	\$33,032.50	\$4,525.00	\$3,167.50	\$0.00	\$1,357.50	\$0.00	\$45,250.00
5	AVM2400MG4T	AVAMAR G4T M2400 NODE MANF INSTL	\$45,250.00	PM	27%	\$33,032.50	\$4,525.00	\$3,167.50	\$0.00	\$1,357.50	\$0.00	\$45,250.00
5	AVM2400UG4T	AVAMAR G4T M2400 UPRGD FLD INSTL	\$56,563.30	PM	27%	\$41,290.99	\$5,656.30	\$3,959.41	\$0.00	\$1,696.89	\$0.00	\$56,563.30
5	AVM600DG4S	AVAMAR G4S M600 SNG NODE (DD IN INST)	\$0.00	PM	27%	\$0.00	\$1,567.50	\$1,282.50	\$0.00	\$0.00	\$0.00	\$1,567.50
5	AVM600EG4S	AVAMAR G4S M600 SNG NODE (DD EX INST)	\$0.00	PM	27%	\$0.00	\$1,567.50	\$1,282.50	\$0.00	\$0.00	\$0.00	\$1,567.50
5	AVM600FG4S	AVAMAR G4S M600 STORAGE NODE FLD INST	\$14,250.00	PM	27%	\$10,402.50	\$1,425.00	\$997.50	\$0.00	\$427.50	\$0.00	\$14,250.00
5	AVM600FG4ST	AVAMAR G4S M600 STG NODE FLD INST RR	\$14,250.00	PM	27%	\$10,402.50	\$1,425.00	\$997.50	\$0.00	\$427.50	\$0.00	\$14,250.00
5	AVM600FG4T	AVAMAR G4T M600 NODE FLD INSTL	\$14,250.00	PM	27%	\$10,402.50	\$1,425.00	\$997.50	\$0.00	\$427.50	\$0.00	\$14,250.00
5	AVM600MG4S	AVAMAR G4S M600 STORAGE NODE MFG INST	\$14,250.00	PM	27%	\$10,402.50	\$1,425.00	\$997.50	\$0.00	\$427.50	\$0.00	\$14,250.00
5	AVM600MG4ST	AVAMAR GEN4S M600 NODE MFG INST RR	\$14,250.00	PM	27%	\$10,402.50	\$1,425.00	\$997.50	\$0.00	\$427.50	\$0.00	\$14,250.00
5	AVM600MG4T	AVAMAR G4T M600 NODE MANF INSTL	\$14,250.00	PM	27%	\$10,402.50	\$1,425.00	\$997.50	\$0.00	\$427.50	\$0.00	\$14,250.00
5	AVM600UG4T	AVAMAR G4T M600 UPRGD FLD INSTL	\$17,813.00	PM	27%	\$13,003.49	\$1,781.30	\$1,246.91	\$0.00	\$534.39	\$0.00	\$17,813.00
5	AVM6CBLXT	6 NODE LONG CABLE BNDL EXTERNAL ROUTING	\$150.00	PM	27%	\$109.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVM6CBLINT	6 NODE SHORT CABLE BNDL INTERNAL ROUTING	\$100.00	PM	27%	\$73.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVMA1200FG4S	AVAMAR G4S M1200 STORAGE NODE FLD INST	\$24,250.00	PM	27%	\$17,702.50	\$2,425.00	\$1,697.50	\$0.00	\$727.50	\$0.00	\$24,250.00
5	AVMA1200FG4ST	AVAMAR G4S M1200 STG NODE FLD INST RR	\$24,250.00	PM	27%	\$17,702.50	\$2,425.00	\$1,697.50	\$0.00	\$727.50	\$0.00	\$24,250.00
5	AVMA1200FG4T	AVAMAR G4T M1200 SVR FLD INSTL	\$24,250.00	PM	27%	\$17,702.50	\$2,425.00	\$1,697.50	\$0.00	\$727.50	\$0.00	\$24,250.00
5	AVMA2400FG4S	AVAMAR G4S M2400 STORAGE NODE FLD INST	\$45,250.00	PM	27%	\$33,032.50	\$4,525.00	\$3,167.50	\$0.00	\$1,357.50	\$0.00	\$45,250.00
5	AVMA2400FG4ST	AVAMAR G4S M2400 STG NODE FLD INST RR	\$45,250.00	PM	27%	\$33,032.50	\$4,525.00	\$3,167.50	\$0.00	\$1,357.50	\$0.00	\$45,250.00
5	AVMA2400FG4T	AVAMAR G4T M2400 SVR FLD INSTL	\$45,250.00	PM	27%	\$33,032.50	\$4,525.00	\$3,167.50	\$0.00	\$1,357.50	\$0.00	\$45,250.00
5	AVMA600FG4S	AVAMAR G4S M600 STORAGE NODE FLD INST	\$14,250.00	PM	27%	\$10,402.50	\$1,425.00	\$997.50	\$0.00	\$427.50	\$0.00	\$14,250.00
5	AVMA600FG4ST	AVAMAR G4S M600 STG NODE FLD INST RR	\$14,250.00	PM	27%	\$10,402.50	\$1,425.00	\$997.50	\$0.00	\$427.50	\$0.00	\$14,250.00
5	AVMA600FG4T	AVAMAR G4T M600 SVR FLD INSTL	\$14,250.00	PM	27%	\$10,402.50	\$1,425.00	\$997.50	\$0.00	\$427.50	\$0.00	\$14,250.00
5	AVMACC10FG4S	AVAMAR G4S NDMP ACCEL 10GBE FLD INST	\$15,700.00	PM	27%	\$11,461.00	\$1,570.00	\$1,099.00	\$0.00	\$471.00	\$0.00	\$15,700.00
5	AVMACC10FG4T	AVAMAR G4T ACCELERATOR 10GB FLD INSTL	\$14,000.00	PM	27%	\$10,220.00	\$1,400.00	\$980.00	\$0.00	\$420.00	\$0.00	\$14,000.00
5	AVMACCFG4S	AVAMAR G4S NDMP ACCELERATOR FLD INST	\$14,000.00	PM	27%	\$10,220.00	\$1,400.00	\$980.00	\$0.00	\$420.00	\$0.00	\$14,000.00
5	AVMACCFG4ST	AVAMAR G4S NDMP ACCELERATOR FLD INST RR	\$14,000.00	PM	27%	\$10,220.00	\$1,400.00	\$980.00	\$0.00	\$420.00	\$0.00	\$14,000.00
5	AVMCOMFG4S	Avamar Gen4S Int Comm Module (Fld Inst)	\$4,000.00	PM	27%	\$2,920.00	\$400.00	\$280.00	\$0.00	\$120.00	\$0.00	\$4,000.00
5	AVMCOMG4S	AVAMAR G4S INTERNAL COMM MODULE	\$4,000.00	PM	27%	\$2,920.00	\$400.00	\$280.00	\$0.00	\$120.00	\$0.00	\$4,000.00
5	AVMCOMG4SF-1	AVAMAR GEN4S INT COMM MODULE SW FLD INST	\$4,000.00	PM	27%	\$2,920.00	\$400.00	\$280.00	\$0.00	\$120.00	\$0.00	\$4,000.00
5	AVMCOMG4SM-1	AVAMAR GEN4S INT COMM MODULE SW FAC INST	\$4,000.00	PM	27%	\$2,920.00	\$400.00	\$280.00	\$0.00	\$120.00	\$0.00	\$4,000.00
5	AVMCOMG4TF	AVAMAR G4T COMM MODULE FLD INSTL	\$4,000.00	PM	27%	\$2,920.00	\$400.00	\$280.00	\$0.00	\$120.00	\$0.00	\$4,000.00
5	AVMCOMG4TM	AVAMAR G4T COMM MODULE MANF INSTL	\$4,000.00	PM	27%	\$2,920.00	\$400.00	\$280.00	\$0.00	\$120.00	\$0.00	\$4,000.00
5	AVMCOMKIT4S-1	AVAMAR GEN4S COMM RAIL INSTALL KIT	\$200.00	PM	27%	\$146.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$200.00
5	AVMCOMKIT4T	AVAMAR G4T COMM MODULE INSTALL KIT	\$200.00	PM	27%	\$146.00	\$20.00	\$14.00	\$0.00	\$6.00	\$0.00	\$200.00
5	AVMCOMKITG4S	AVAMAR G4S COM INSTALL KIT	\$200.00	PM	27%	\$146.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$200.00
5	AVMMAFG4S	AVAMAR G4S MEDIA ACCESS FLD INST	\$45,250.00	PM	27%	\$33,032.50	\$4,525.00	\$3,167.50	\$0.00	\$1,357.50	\$0.00	\$45,250.00
5	AVMMAFG4ST	AVAMAR G4S MEDIA ACCESS FLD INST RR	\$0.00	PM	27%	\$0.00	\$4,525.00	\$3,167.50	\$0.00	\$1,357.50	\$0.00	\$4,525.00
5	AVMRACKG4	AVAMAR GEN4 RACK	\$4,200.00	PM	27%	\$3,066.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVMRACKG4S	AVAMAR G4S 40U TITAN RACK	\$4,200.00	PM	27%	\$3,066.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVMRAILG4T	AVAMAR G4T RAIL KIT LEFT AND RIGHT	\$200.00	PM	27%	\$146.00	\$20.00	\$14.00	\$0.00	\$6.00	\$0.00	\$200.00
5	AVMS2400FG4T	AVAMAR G4T S2400 ABE FLD INSTL	\$27,000.00	PM	27%	\$19,710.00	\$2,700.00	\$1,890.00	\$0.00	\$810.00	\$0.00	\$27,000.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	AVMSWITCHG1	CUBE SWITCH AVAMAR GEN1 (2U)	\$0.00	PM	27%	\$410.00	\$0.00	\$410.00	\$287.00	\$0.00	\$123.00	\$0.00	\$410.00
5	AVMSWITCHG3	CUBE SWITCH AVAMAR GEN3 (2U)	\$0.00	PM	27%	\$0.00	\$0.00	\$410.00	\$287.00	\$0.00	\$123.00	\$0.00	\$410.00
5	AVMSWITCHG4	Avamar Gen4 Internal Comm module	\$0.00	PM	27%	\$0.00	\$0.00	\$400.00	\$280.00	\$0.00	\$120.00	\$0.00	\$400.00
5	AVMTITAN1PHASE	AVAMAR G4T TITAN RACK SINGLE PHASE	\$4,200.00	PM	27%	\$3,066.00	\$3,066.00	\$420.00	\$294.00	\$0.00	\$126.00	\$0.00	\$420.00
5	AVMTITAN3DELTA	AVAMAR G4T TITAN RACK 3-PHASE DELTA	\$4,200.00	PM	27%	\$3,066.00	\$3,066.00	\$420.00	\$294.00	\$0.00	\$126.00	\$0.00	\$420.00
5	AVMTITAN3WYE	AVAMAR G4T TITAN RACK 3-PHASE WYE	\$4,200.00	PM	27%	\$3,066.00	\$3,066.00	\$420.00	\$294.00	\$0.00	\$126.00	\$0.00	\$420.00
5	AVMUTILFG4S	AVAMAR G4S UTILITY NODE FLD INST	\$11,000.00	PM	27%	\$8,030.00	\$8,030.00	\$1,100.00	\$770.00	\$0.00	\$330.00	\$0.00	\$1,100.00
5	AVMUTILFG4ST	AVAMAR G4S UTILITY NODE FLD INSTRR	\$11,000.00	PM	27%	\$8,030.00	\$8,030.00	\$1,100.00	\$770.00	\$0.00	\$330.00	\$0.00	\$1,100.00
5	AVMUTILFG4T	AVAMAR G4T UTILITY NODE FLD INSTL	\$14,000.00	PM	27%	\$10,220.00	\$10,220.00	\$1,400.00	\$980.00	\$0.00	\$420.00	\$0.00	\$1,400.00
5	AVMUTILMG4S	AVAMAR G4S UTILITY NODE MFG INST	\$11,000.00	PM	27%	\$8,030.00	\$8,030.00	\$1,100.00	\$770.00	\$0.00	\$330.00	\$0.00	\$1,100.00
5	AVMUTILMG4ST	AVAMAR GEN4S UTILITY NODE MFG INST RR	\$11,000.00	PM	27%	\$8,030.00	\$8,030.00	\$1,100.00	\$770.00	\$0.00	\$330.00	\$0.00	\$1,100.00
5	AVMUTILMG4T	AVAMAR G4T UTILITY NODE MANF INSTL	\$14,000.00	PM	27%	\$10,220.00	\$10,220.00	\$1,400.00	\$980.00	\$0.00	\$420.00	\$0.00	\$1,400.00
5	BDX20K-DAECR	BULLET SAS DAE NON HA	\$0.00	PM	27%	\$0.00	\$91.20	\$63.84	\$0.00	\$27.36	\$0.00	\$91.20	
5	BDX20K-DAE-HH	DAE 15 1T SATA 7.2K HAPW MFG QTY2 G1	\$0.00	PM	27%	\$0.00	\$1,688.00	\$1,181.60	\$0.00	\$506.40	\$0.00	\$1,688.00	
5	BDX20K-DAE-HN	DAE 15 1T SATA 7.2K HAPW MFG QTY2 G1	\$0.00	PM	27%	\$0.00	\$1,688.00	\$1,181.60	\$0.00	\$506.40	\$0.00	\$1,688.00	
5	BDX20K-DAE-HT	DAE 15 1T SATA 7.2K HAPW MFG QTY1 G1	\$0.00	PM	27%	\$0.00	\$683.60	\$478.52	\$0.00	\$205.08	\$0.00	\$683.60	
5	BDX20K-DAE-WH	BULLET DAE (QTY:2) W/30 1TB WD DRIVES HA	\$0.00	PM	27%	\$0.00	\$1,968.30	\$1,377.81	\$0.00	\$590.49	\$0.00	\$1,968.30	
5	BDX20K-DAE-WN	BULLET DAE (QTY:2) W/30 1TB WD DRIVES NO	\$0.00	PM	27%	\$0.00	\$1,955.20	\$1,368.64	\$0.00	\$586.56	\$0.00	\$1,955.20	
5	BDX20K-S-1GH	SVR 1U 1GBE HAPW MFG QTY2 G1	\$0.00	PM	27%	\$0.00	\$978.30	\$684.81	\$0.00	\$293.49	\$0.00	\$978.30	
5	BDX20K-S-1GHT	SVR 1U 1GBE HAPW MFG QTY2 G1	\$0.00	PM	27%	\$0.00	\$1,093.20	\$765.24	\$0.00	\$327.96	\$0.00	\$1,093.20	
5	BDX20K-S-1GN	SVR 1U 1GBE HAPW MFG QTY2 G1	\$0.00	PM	27%	\$0.00	\$940.00	\$658.00	\$0.00	\$282.00	\$0.00	\$940.00	
5	BDX20K-SWCH-H	SWCH 1GBE 24P HAPW MFG QTY1 G1	\$0.00	PM	27%	\$0.00	\$252.00	\$176.00	\$126.00	\$25.00	\$25.00	\$252.00	
5	BDX20K-SW-HT	SWCH 1GBE 24P HAPW MFG QTY1 G1	\$0.00	PM	27%	\$0.00	\$233.00	\$139.00	\$116.00	\$23.00	\$23.00	\$233.00	
5	BRSS1-ECS	BRS S1 EDISC - ECS SERVER	\$0.00	PM	27%	\$0.00	\$1,600.00	\$1,120.00	\$0.00	\$480.00	\$0.00	\$1,600.00	
5	BRSS1-ECSI	BRS S1 EDISC ECS SERVER (INTL)	\$0.00	PM	27%	\$0.00	\$1,600.00	\$1,120.00	\$0.00	\$480.00	\$0.00	\$1,600.00	
5	BRSS1-IC-ECS	BRS S1 EDISOC INFOCTR ECS SRVR	\$0.00	PM	27%	\$0.00	\$1,600.00	\$1,120.00	\$0.00	\$480.00	\$0.00	\$1,600.00	
5	BRSS1-IC-ECSI	BRS S1 EDISOC INFOCTR ECS SRVR (INTL)	\$0.00	PM	27%	\$0.00	\$1,600.00	\$1,120.00	\$0.00	\$480.00	\$0.00	\$1,600.00	
5	BTI-MAN-1300	MAN SR1300 ESCON	\$0.00	PM	27%	\$0.00	\$1,450.00	\$1,015.00	\$725.00	\$0.00	\$0.00	\$1,450.00	
5	BTI-MAN-1450	MAN SR1450 ESCON	\$0.00	PM	27%	\$0.00	\$1,450.00	\$1,015.00	\$725.00	\$0.00	\$0.00	\$1,450.00	
5	BTI-ZDASD-E	ZDASD ESCON V4.0	\$0.00	PM	27%	\$0.00	\$3,750.00	\$2,625.00	\$1,875.00	\$0.00	\$0.00	\$3,750.00	
5	BTI-ZDASD-S	ZDASD SM FICON	\$0.00	PM	27%	\$0.00	\$5,480.00	\$3,836.00	\$2,740.00	\$0.00	\$0.00	\$5,480.00	
5	BTI-ZSTOR-M	ZSTOR MM FICON	\$0.00	PM	27%	\$0.00	\$7,600.00	\$5,320.00	\$3,800.00	\$0.00	\$0.00	\$7,600.00	
5	C-2500-AES	OPTION.DD2500 ADD ES EXP KIT,DUAL PATH	\$3,750.00	PM	27%	\$2,737.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	C-2500-AES-B	OPTION.DD2500 ADD ES EXP KIT,DUAL PATH	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	C-2500XMEM	OPTION.MEMKIT.DD2500,MORE THAN 66TB	\$6,000.00	PM	27%	\$4,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	C-2500XMEM-B	OPTION.MEMKIT.DD2500,MORE THAN 66TB	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	C-640-AES-B	OPTION.DD640 ADD ES EXP KIT,DUAL PATH	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	C-670AUP76T	OPTION.DD670 CAP EXPKIT; 30TB TO 76TB	\$0.00	PM	27%	\$0.00	\$2,200.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$2,200.00	
5	C-670AUP76T-B	OPTION.DD670 CAP EXP KIT; 36TB TO 76TB	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	C-FLDIN2500	OPTION.FIELD INSTALL KIT.DD2500	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	C-FLDIN4200	OPTION.FIELD INSTALL KIT.DD4200	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	C-FLDIN4500	OPTION.FIELD INSTALL KIT.DD4500	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DD2500	SYSTEM.DD2500,NFS,CIFS	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DD2500-1E30	SYSTEM.DD2500+1ES30 SAS,66TB,NFS,CIFS	\$65,350.00	PM	27%	\$47,705.50	\$7,188.50	\$5,881.50	\$0.00	\$0.00	\$0.00	\$7,188.50	
5	DD2500-1E45	SYSTEM.DD2500+1ES45 SAS,81TB,NFS,CIFS	\$71,450.00	PM	27%	\$52,158.50	\$7,859.50	\$6,430.50	\$0.00	\$0.00	\$0.00	\$7,859.50	
5	DD2500-21TB	SYSTEM.DD2500-7X3TB SAS,21TB,NFS,CIFS	\$28,500.00	PM	27%	\$20,805.00	\$3,135.00	\$2,565.00	\$0.00	\$0.00	\$0.00	\$3,135.00	
5	DD2500-2E30	SYSTEM.DD2500+2ES30 SAS,96TB,NFS,CIFS	\$78,450.00	PM	27%	\$57,268.50	\$8,629.50	\$7,060.50	\$0.00	\$0.00	\$0.00	\$8,629.50	
5	DD2500-2E45	SYSTEM.DD2500+2ES45 SAS,126TB,NFS,CIFS	\$90,600.00	PM	27%	\$66,138.00	\$9,966.00	\$8,154.00	\$0.00	\$0.00	\$0.00	\$9,966.00	
5	DD2500-36TB	SYSTEM.DD2500-12X3HDD SAS,36TB,NFS,CIFS	\$52,250.00	PM	27%	\$38,142.50	\$5,747.50	\$4,702.50	\$0.00	\$0.00	\$0.00	\$5,747.50	
5	DD2500-36TB-B	SYSTEM.DD2500-12X3HDD SAS,36TB,NFS,CIFS	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DD2500-3E30	SYSTEM.DD2500+3ES30 SAS,126TB,NFS,CIFS	\$91,550.00	PM	27%	\$66,831.50	\$10,070.50	\$8,239.50	\$0.00	\$0.00	\$0.00	\$10,070.50	
5	DD2500-3E45	SYSTEM.DD2500+3ES45 SAS,171TB,NFS,CIFS	\$109,750.00	PM	27%	\$80,117.50	\$12,072.50	\$9,877.50	\$0.00	\$0.00	\$0.00	\$12,072.50	
5	DD2500-4E30	SYSTEM.DD2500+4ES30 SAS,156TB,NFS,CIFS	\$104,650.00	PM	27%	\$76,394.50	\$11,511.50	\$9,418.50	\$0.00	\$0.00	\$0.00	\$11,511.50	
5	DD4200	SYSTEM.DD4200,NFS,CIFS	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DD4200-1E30	SYSTEM.DD4200+1ES30,2TB SAS HDD,NFS,CIFS	\$44,550.00	PM	27%	\$32,521.50	\$4,900.50	\$4,009.50	\$0.00	\$0.00	\$0.00	\$4,900.50	
5	DD4200-1E45	SYSTEM.DD4200+1ES30,3TB SAS HDD,NFS,CIFS	\$60,900.00	PM	27%	\$44,457.00	\$6,699.00	\$5,481.00	\$0.00	\$0.00	\$0.00	\$6,699.00	
5	DD4200-2E30	SYSTEM.DD4200+2ES30,2TB SAS HDD,NFS,CIFS	\$80,550.00	PM	27%	\$58,801.50	\$8,860.50	\$7,249.50	\$0.00	\$0.00	\$0.00	\$8,860.50	
5	DD4200-2E45	SYSTEM.DD4200+2ES30,3TB SAS HDD,NFS,CIFS	\$114,050.00	PM	27%	\$83,256.50	\$12,545.50	\$10,264.50	\$0.00	\$0.00	\$0.00	\$12,545.50	
5	DD4200-3E45	SYSTEM.DD4200+3ES30,3TB SAS HDD,NFS,CIFS	\$186,550.00	PM	27%	\$136,181.50	\$20,520.50	\$16,789.50	\$0.00	\$0.00	\$0.00	\$20,520.50	
5	DD4200-4E45	SYSTEM.DD4200+4ES30,3TB SAS HDD,NFS,CIFS	\$239,650.00	PM	27%	\$174,944.50	\$26,361.50	\$21,568.50	\$0.00	\$0.00	\$0.00	\$26,361.50	
5	DD4200-5E45	SYSTEM.DD4200+5ES30,3TB SAS HDD,NFS,CIFS	\$292,750.00	PM	27%	\$213,707.50	\$32,202.50	\$26,347.50	\$0.00	\$0.00	\$0.00	\$32,202.50	
5	DD4200-CTL	SYSTEM.DD4200,CTL,NFS,CIFS	\$49,500.00	PM	27%	\$36,135.00	\$5,445.00	\$4,455.00	\$0.00	\$0.00	\$0.00	\$5,445.00	
5	DD4200-CTL-B	SYSTEM.DD4200,CTL,NFS,CIFS	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DD4500	SYSTEM.DD4500,NFS,CIFS	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DD4500-2E30	SYSTEM.DD4500+2ES30,2TB SAS HDD,NFS,CIFS	\$176,250.00	PM	27%	\$128,662.50	\$19,387.50	\$15,862.50	\$0.00	\$0.00	\$0.00	\$19,387.50	
5	DD4500-2E45	SYSTEM.DD4500+2ES30,3TB SAS HDD,NFS,CIFS	\$209,750.00	PM	27%	\$153,117.50	\$23,072.50	\$18,877.50	\$0.00	\$0.00	\$0.00	\$23,072.50	
5	DD4500-3E45	SYSTEM.DD4500+3ES30,3TB SAS HDD,NFS,CIFS	\$262,850.00	PM	27%	\$191,880.50	\$28,913.50	\$23,656.50	\$0.00	\$0.00	\$0.00	\$28,913.50	
5	DD4500-4E45	SYSTEM.DD4500+4ES30,3TB SAS HDD,NFS,CIFS	\$315,950.00	PM	27%	\$230,643.50	\$34,754.50	\$28,435.50	\$0.00	\$0.00	\$0.00	\$34,754.50	
5	DD4500-5E45	SYSTEM.DD4500+5ES30,3TB SAS HDD,NFS,CIFS	\$398,150.00	PM	27%	\$290,649.50	\$43,796.50	\$35,833.50	\$0.00	\$0.00	\$0.00	\$43,796.50	
5	DD4500-6E45	SYSTEM.DD4500+6ES30,3TB SAS HDD,NFS,CIFS	\$451,250.00	PM	27%	\$329,412.50	\$49,637.50	\$40,612.50	\$0.00	\$0.00	\$0.00	\$49,637.50	
5	DD4500-7E45	SYSTEM.DD4500+7ES30,3TB SAS HDD,NFS,CIFS	\$504,400.00	PM	27%	\$368,212.00	\$55,484.00	\$45,396.00	\$0.00	\$0.00	\$0.00	\$55,484.00	
5	DD4500-8E45	SYSTEM.DD4500+8ES30,3TB SAS HDD,NFS,CIFS	\$557,500.00	PM	27%	\$406,975.00	\$61,325.00	\$50,175.00	\$0.00	\$0.00	\$0.00	\$61,325.00	
5	DD4500-CTL	SYSTEM.DD4500,CTL,NFS,CIFS	\$103,500.00	PM	27%	\$75,555.00	\$11,385.00	\$9,315.00	\$0.00	\$0.00	\$0.00	\$11,385.00	
5	DD4500-CTL-B	SYSTEM.DD4500,CTL,NFS,CIFS	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	DD510R	SYSTEM; DD510R; NFS; CIFS	\$0.00	PM	27%	\$0.00	\$2,090.00	\$1,710.00	\$0.00	\$0.00	\$0.00	\$2,090.00	
5	DD530R	SYSTEM; DD530R; NFS; CIFS	\$0.00	PM	27%	\$0.00	\$4,950.00	\$4,050.00	\$0.00	\$0.00	\$0.00	\$4,950.00	
5	DD560	SYSTEM; DD560 BASEUNIT; NFS; CIFS (ROHS)	\$0.00	PM	27%	\$0.00	\$10,450.00	\$8,550.00	\$0.00	\$0.00	\$0.00	\$10,450.00	
5	DD560G	SYSTEM; DD560G; NFS; CIFS (ROHS)	\$0.00	PM	27%	\$0.00	\$11,550.00	\$9,450.00	\$0.00	\$0.00	\$0.00	\$11,550.00	
5	DD565	SYSTEM; DD565 BASEUNIT; NFS; CIFS (ROHS)	\$0.00	PM	27%	\$0.00	\$9,900.00	\$8,100.00	\$0.00	\$0.00	\$0.00	\$9,900.00	
5	DD580GR	SYSTEM; DD580GR; NFS; CIFS	\$0.00	PM	27%	\$0.00	\$14,300.00	\$11,700.00	\$0.00	\$0.00	\$0.00	\$14,300.00	

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	DD580R	SYSTEM; DD580R; NFS; CIFS - DD	\$0.00	PM	27%	\$13,200.00	\$0.00	\$13,200.00	\$10,800.00	\$0.00	\$0.00	\$0.00	\$13,200.00
5	DD610-3500G	SYSTEM; DD610-7X5; 3.5T; NFS; CIFS(ROHS)	\$0.00	PM	27%	\$0.00	\$2,200.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,200.00
5	DD610-6TB	SYSTEM; DD610-12X5; 6T; NFS; CIFS(ROHS)	\$0.00	PM	27%	\$0.00	\$3,300.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,300.00
5	DD620-12TB	SYSTEM; DD620-12X1;12T;NFS;CIFS	\$30,000.00	PM	27%	\$21,900.00	\$3,300.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,300.00
5	DD620-7TB	SYSTEM;DD620-7X1;7T;NFS;CIFS	\$20,000.00	PM	27%	\$14,600.00	\$2,200.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,200.00
5	DD630-12TB	SYSTEM; DD630-12X1; 12T; NFS; CIFS(ROHS)	\$0.00	PM	27%	\$0.00	\$5,500.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,500.00
5	DD630-7TB	SYSTEM; DD630-7X1; 7T; NFS; CIFS(ROHS)	\$0.00	PM	27%	\$0.00	\$3,850.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,850.00
5	DD640-12TB	SYSTEM DD640-12X1;12T;NFS;CIFS	\$0.00	PM	27%	\$0.00	\$5,500.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,500.00
5	DD640-12T-B	SYSTEM DD640-12X1;12T;NFS;CIFS	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD640-1E15	SYSTEM;DD640+1ES15;27TB;NFS;CIFS	\$0.00	PM	27%	\$0.00	\$10,780.00	\$8,820.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,780.00
5	DD640-1E30	SYSTEM;DD640+1ES30;42TB;NFS;CIFS	\$0.00	PM	27%	\$0.00	\$14,410.00	\$11,790.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,410.00
5	DD640-2E15	SYSTEM;DD640+2ES15;42TB;NFS;CIFS	\$0.00	PM	27%	\$0.00	\$16,060.00	\$13,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,060.00
5	DD640-7TB	SYSTEM DD640-7X1;7T;NFS;CIFS	\$0.00	PM	27%	\$0.00	\$3,850.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,850.00
5	DD660-12TB	SYSTEM; DD660;12TB;NFS;CIFS	\$130,000.00	PM	27%	\$94,900.00	\$14,300.00	\$11,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,300.00
5	DD660-12T-B	SYSTEM; DD660;12TB;NFS;CIFS	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD660-12TB-B	SYSTEM; DD660;12TB;NFS;CIFS	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD660-1E16	SYSTEM; DD660+1ES16T;28TB;NFS;CIFS	\$190,000.00	PM	27%	\$138,700.00	\$20,900.00	\$17,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,900.00
5	DD660-E16E8	SYSTEM; DD660+2ES;36TB;NFS;CIFS	\$225,000.00	PM	27%	\$164,250.00	\$24,750.00	\$20,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$24,750.00
5	DD670-12TB	SYSTEM; DD670; 12TB; NFS; CIFS	\$0.00	PM	27%	\$0.00	\$6,600.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,600.00
5	DD670-12T-B	SYSTEM; DD670; 12TB; NFS; CIFS	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD670-12TB-B	SYSTEM; DD670; 12TB; NFS; CIFS	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD670-12TX	SYSTEM; DD670; 12TB; NFS; CIFS	\$0.00	PM	27%	\$0.00	\$6,600.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,600.00
5	DD670-12X-B	SYSTEM; DD670; 12TB; NFS; CIFS	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD670-1E15	SYSTEM; DD670+1ES30;27TB;NFS;CIFS	\$0.00	PM	27%	\$0.00	\$11,880.00	\$9,720.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,880.00
5	DD670-1E16	SYSTEM; DD670+1ES16;28TB;NFS;CIFS	\$0.00	PM	27%	\$0.00	\$13,596.00	\$11,124.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,596.00
5	DD670-1E30	SYSTEM; DD670+1ES30;42TB;NFS;CIFS	\$0.00	PM	27%	\$0.00	\$17,710.00	\$14,490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,710.00
5	DD670-1E32	SYSTEM; DD670+1ES32;44TB;NFS;CIFS	\$0.00	PM	27%	\$0.00	\$20,064.00	\$16,416.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,064.00
5	DD670-2E15	SYSTEM; DD670+2ES30;42TB;NFS;CIFS	\$0.00	PM	27%	\$0.00	\$19,360.00	\$15,840.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,360.00
5	DD670-2E16	SYSTEM; DD670+2ES16;44TB;NFS;CIFS	\$0.00	PM	27%	\$0.00	\$21,692.00	\$17,748.00	\$0.00	\$0.00	\$0.00	\$0.00	\$21,692.00
5	DD670-2E30	SYSTEM; DD670+2ES30;72TB;NFS;CIFS	\$0.00	PM	27%	\$0.00	\$26,620.00	\$21,780.00	\$0.00	\$0.00	\$0.00	\$0.00	\$26,620.00
5	DD670-2E32	SYSTEM; DD670+2ES32;76TB;NFS;CIFS	\$0.00	PM	27%	\$0.00	\$30,228.00	\$24,732.00	\$0.00	\$0.00	\$0.00	\$0.00	\$30,228.00
5	DD670-3E15	SYSTEM; DD670+3ES30;57TB;NFS;CIFS	\$0.00	PM	27%	\$0.00	\$24,640.00	\$20,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$24,640.00
5	DD670-3E16	SYSTEM; DD670+3ES16;60TB;NFS;CIFS	\$0.00	PM	27%	\$0.00	\$27,588.00	\$22,572.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27,588.00
5	DD670-4E15	SYSTEM; DD670+4ES30;72TB;NFS;CIFS	\$0.00	PM	27%	\$0.00	\$29,920.00	\$24,480.00	\$0.00	\$0.00	\$0.00	\$0.00	\$29,920.00
5	DD670-4E16	SYSTEM; DD670+4ES16;76TB;NFS;CIFS	\$0.00	PM	27%	\$0.00	\$33,484.00	\$27,396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33,484.00
5	DDOS-DOCDL4	DOCS DD OS DOC DL4 = IA	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM1010-M	DLM1000 WITH 1 MULTI-MODE FICON	\$65,000.00	PM	27%	\$47,450.00	\$6,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,500.00
5	DLM1010-S	DLM1000 WITH 1 SINGLE MODE FICON	\$65,000.00	PM	27%	\$47,450.00	\$6,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,500.00
5	DLM1020-M	DLM1000 WITH 2 MULTI-MODE FICON	\$120,000.00	PM	27%	\$87,600.00	\$12,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,000.00
5	DLM1020-S	DLM1000 WITH 2 SINGLE MODE FICON	\$120,000.00	PM	27%	\$87,600.00	\$12,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,000.00
5	DLM2000-BASE	DLM2000 RACK BASE	\$5,000.00	PM	27%	\$3,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM2K-10PACK	DLM2000 2TB VIPER DRIVE 10 PACK	\$13,212.00	PM	27%	\$9,644.76	\$1,585.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,585.44
5	DLM2K-10PACKU	DLM2000 2TB VIPER DRIVE 10 PACK UPGRADE	\$17,837.00	PM	27%	\$13,021.01	\$1,321.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,321.72
5	DLM2K-ACP	DLM2000 - ACCESS CONTROL POINT	\$8,198.00	PM	27%	\$5,984.54	\$819.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$819.80
5	DLM2K-CS	DLM2000 CONTROL STATION	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM2K-CS2	DLM2000 2ND CONTROL STATION	\$4,700.00	PM	27%	\$3,431.00	\$470.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$470.00
5	DLM2K-DAE	DLM2000 2TB VIPER DAE	\$3,709.00	PM	27%	\$2,707.57	\$370.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$370.90
5	DLM2K-DAE-FD	DLM2000 2TB VIPER DAE FIELD DEPLOY	\$3,709.00	PM	27%	\$2,707.57	\$370.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$370.90
5	DLM2K-DME-10G	DLM2000 10G DUAL STORAGE CONTROLLER ENCL	\$14,927.00	PM	27%	\$10,896.71	\$1,492.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,492.70
5	DLM2K-DPE	DLM2000 DPE W/ VAULT AND 2ND SPS	\$27,759.00	PM	27%	\$20,264.07	\$2,775.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,775.90
5	DLM2K-GES	DLM2000 - 1 GIGE SWITCHES AT-9924TL	\$7,625.00	PM	27%	\$5,566.25	\$1,143.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,143.75
5	DLM2K-RACKB	DLM2000 40U TITAN RACK SKINS/DOORS/BLUE	\$8,465.00	PM	27%	\$6,179.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM2K-VTE2FMM	DLM2000 DUAL FICON MULTI-MODE VTE	\$120,000.00	PM	27%	\$87,600.00	\$12,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,000.00
5	DLM2KVTE2FMMU	DLM2000 DUAL FICON MM VTE UPGRADE	\$162,000.00	PM	27%	\$118,260.00	\$12,004.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,004.20
5	DLM2K-VTE2FSM	DLM2000 DUAL FICON SINGLE-MODE VTE	\$120,000.00	PM	27%	\$87,600.00	\$12,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,000.00
5	DLM2KVTE2FSMU	DLM2000 DUAL FICON SM VTE UPGRADE	\$162,000.00	PM	27%	\$118,260.00	\$12,004.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,004.20
5	DLM42100DFM12	DLM2100 DD Ficon MM 1 Channel IVB	\$52,500.00	PM	27%	\$38,325.00	\$5,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,250.00
5	DLM4-2100DFMM	DLM2100 DD Ficon Multi-Mode	\$0.00	PM	27%	\$0.00	\$13,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,000.00
5	DLM42100DFMM1	DLM2100 DD FICON MULTI-MODE 1 CHANNEL	\$0.00	PM	27%	\$0.00	\$7,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,000.00
5	DLM42100DFMM2	DLM2100 DD Ficon MM 2 Channel IVB	\$97,500.00	PM	27%	\$71,175.00	\$9,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,750.00
5	DLM42100DFS12	DLM2100 DD Ficon SM 1 Channel IVB	\$52,500.00	PM	27%	\$38,325.00	\$5,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,250.00
5	DLM4-2100DFSM	DLM2100 DD Ficon Single-Mode	\$0.00	PM	27%	\$0.00	\$13,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,000.00
5	DLM42100DFSM1	DLM2100 DD FICON SINGLE-MODE 1 CHANNEL	\$0.00	PM	27%	\$0.00	\$7,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,000.00
5	DLM42100DFSM2	DLM2100 DD Ficon SM 2 Channel IVB	\$97,500.00	PM	27%	\$71,175.00	\$9,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,750.00
5	DLM4-2100VBAS	DLM2100V RACK BASE	\$5,000.00	PM	27%	\$3,650.00	\$500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$500.00
5	DLM4-2100VFMM	DLM2100V FICON MULTI-MODE VTE	\$0.00	PM	27%	\$0.00	\$13,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,000.00
5	DLM42100VFMM2	DLM2100V FICON Multi-Mode VTE IVB	\$97,500.00	PM	27%	\$71,175.00	\$9,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,750.00
5	DLM4-2100VFMU	DLM2100V FICON MULTI-MODE VTE UPGRADE	\$0.00	PM	27%	\$0.00	\$12,745.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,745.20
5	DLM42100VFMU2	DLM2100V FICON Multi-Mode VTE Upg IVB	\$129,000.00	PM	27%	\$94,170.00	\$12,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,900.00
5	DLM4-2100VFSM	DLM2100V FICON SINGLE-MODE VTE	\$0.00	PM	27%	\$0.00	\$13,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,000.00
5	DLM42100VFSM2	DLM2100V FICON Single-Mode VTE IVB	\$97,500.00	PM	27%	\$71,175.00	\$9,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,750.00
5	DLM4-2100VFSU	DLM2100V FICON SINGLE-MODE VTE UPGRADE	\$0.00	PM	27%	\$0.00	\$12,745.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,745.20
5	DLM42100VFSU2	DLM2100V FICON Single-Mode VTE Upg IVB	\$129,000.00	PM	27%	\$94,170.00	\$12,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,900.00
5	DLM4-5300-CS	DLM2100 VNX5300 CONTROL STATION	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM4-5300-CS2	DLM2100 VNX5300 2ND CONTROL STATION	\$4,700.00	PM	27%	\$3,431.00	\$470.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$470.00
5	DLM4-5300-DPE	DLM2100 VNX5300 DPE W/ VAULT + 2ND SPS	\$27,818.00	PM	27%	\$20,307.14	\$2,781.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,781.80
5	DLM4-6510-KIT	DLM8100 S-6510-B Rack Mount Kit	\$600.00	PM	27%	\$438.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM4-6510R-8G	DLM8100 FC Switch DS-6510R-B 24P/48P 8GB	\$19,300.00	PM	27%	\$14,089.00	\$1,930.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,930.00
5	DLM4-8100FMM2	DLM8100 FICON Multi-Mode VTE IVB	\$97,500.00	PM	27%								

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	DLM4-8100FSM2	DLM8100 FICON Single-Mode VTE IVB	\$97,500.00	PM	27%	\$71,175.00	\$9,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,750.00
5	DLM48100FSMU2	DLM8100 FICON Single-Mode VTE Upg IVB	\$131,625.00	PM	27%	\$96,086.25	\$13,162.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,162.50
5	DLM4-8G12PU	DLM8100 DS-6510B 8G 12Port Upgrade Kit	\$8,300.00	PM	27%	\$6,059.00	\$830.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$830.00
5	DLM4-DD-BASE1	DLM4 Generic DD base kit1	\$5,000.00	PM	27%	\$3,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM4-DD-BASE2	DLM4 Generic DD base kit2	\$5,000.00	PM	27%	\$3,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM4-VG8-BASE	DLM4 VG8 rack base	\$5,200.00	PM	27%	\$3,796.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM4-VNXBRACK	DLM VNX2 40U rack with front panel	\$2,484.00	PM	27%	\$1,813.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM8K-5100KIT	DLM8000 DS-5100B install kit	\$290.00	PM	27%	\$211.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM8K-8G8PU	DLM8000 DS-5100B 8G 8Port Upgrade Kit	\$5,390.00	PM	27%	\$3,934.70	\$808.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$808.50
5	DLM8K-CSB	DLM8000 Control Station	\$6,350.00	PM	27%	\$4,635.50	\$635.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$635.00
5	DLM8K-CSB2	DLM8000 2nd Control Station	\$6,350.00	PM	27%	\$4,635.50	\$635.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$635.00
5	DLM8K-DME0	DLM8000 Dual Storage Controller Enc	\$111,450.00	PM	27%	\$81,358.50	\$11,145.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,145.00
5	DLM8K-DS5100B	DLM8000 FC Switch DS-5100B	\$18,900.00	PM	27%	\$13,797.00	\$2,835.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,835.00
5	DLM8K-VG8-DM	DLM8000 VG8 Storage Controller	\$7,325.00	PM	27%	\$5,352.25	\$7,325.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,325.00
5	DLM8K-VG8DMEX	DLM8000 VG8 Empty Storage Controller Enc	\$35,000.00	PM	27%	\$25,500.00	\$3,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,500.00
5	DLM8KV8DMEXU	DLM8000 VG8 Empty SC Enclosure - Upg	\$47,250.00	PM	27%	\$34,492.50	\$3,501.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,501.23
5	DLM8K-VG8DM-U	DLM8000 VG8 Storage Controller Upgrade	\$98,990.00	PM	27%	\$72,282.70	\$7,335.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,335.16
5	DLM8K-VG8INST	DLM8000 Factory Service VG8 Cab Install	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM8K-VG8RACK	DLM8000 VG8 Rack	\$5,200.00	PM	27%	\$3,796.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLMDD7200PSNT	DLM DD7200 PSNT LABEL	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM-DD990PSNT	DLM DD990 PSNT LABEL	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM-V54STR-BA	DLM2100 VNX5400 Storage rack base	\$2,600.00	PM	27%	\$1,898.00	\$260.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$260.00
5	DLM-V76STR-BA	DLM VNX7600 Storage Rack Base	\$2,600.00	PM	27%	\$1,898.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM-VNX2-10PK	DLM VNX2 2TB Viper Drive 10-pack	\$8,950.00	PM	27%	\$6,533.50	\$1,074.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,074.00
5	DLM-VNX210PKU	DLM VNX2 2TB Viper Drive 10-pack Upg	\$12,150.00	PM	27%	\$8,869.50	\$1,080.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,080.14
5	DLM-VNX2-2TB	DLM VNX2 2TB Viper Drive Hot Spare	\$895.00	PM	27%	\$653.35	\$107.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$107.40
5	DLM-VNX2-2TBU	DLM VNX2 2TB Viper Drive Hot Spare Upg	\$1,215.00	PM	27%	\$886.95	\$108.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.01
5	DLM-VNX2-BASE	DLM Generic VNX2 Controller Rack Base	\$5,000.00	PM	27%	\$3,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM-VNX2STRBA	DLM Generic VNX2 Storage rack base	\$2,600.00	PM	27%	\$1,898.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM-VNX3TBDABE	DLM VNX 15x3.5" 3TB SAS DAE	\$21,713.00	PM	27%	\$15,850.49	\$2,605.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,605.56
5	DLMVNX3TBDABEF	DLM VNX 15x3.5" 3TB SAS DAE field	\$21,713.00	PM	27%	\$15,850.49	\$2,605.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,605.56
5	DLM-VNX4TBDABE	DLM VNX 15x3.5" 4TB SAS DAE	\$23,963.00	PM	27%	\$17,492.99	\$2,875.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,875.56
5	DLMVNX4TBDABEF	DLM VNX 15x3.5" 4TB SAS DAE field	\$23,963.00	PM	27%	\$17,492.99	\$2,875.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,875.56
5	DLM-VNX5400BA	DLM2100 VNX5400 VTEC Base	\$5,000.00	PM	27%	\$3,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM-VNX54-DAE	DLM VNX5400 15x3.5" 2TB SAS DAE	\$3,488.00	PM	27%	\$2,546.24	\$348.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$348.80
5	DLM-VNX54DAEF	DLM VNX5400 15x3.5" 2TB SAS DAE Field	\$3,488.00	PM	27%	\$2,546.24	\$348.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$348.80
5	DLMVNX54DAEHS	DLM VNX5400 15x3.5" 2TB Hot Spare DAE	\$7,963.00	PM	27%	\$5,812.99	\$796.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$796.30
5	DLM-VNX54DMEX	DLM VNX5400 Empty DM Enclosure	\$7,992.00	PM	27%	\$5,834.16	\$799.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$799.20
5	DLMVNX54DMEXU	DLM VNX5400 Empty DM Enclosure - upgrade	\$10,789.00	PM	27%	\$7,875.97	\$1,078.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,078.90
5	DLM-VNX54DPEM	DLM VNX5400 DPE w/ Vault - modular	\$16,121.00	PM	27%	\$11,788.33	\$1,612.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,612.10
5	DLM-VNX7600BA	DLM VNX7600 Rack Base	\$4,600.00	PM	27%	\$3,285.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM-VNX7600BU	DLM Expansion VNX7600 Rack Base	\$4,600.00	PM	27%	\$3,285.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM-VNX76-DAE	DLM VNX7600 15x3.5" 2TB SAS DAE	\$16,913.00	PM	27%	\$12,346.49	\$1,691.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,691.30
5	DLM-VNX76DAEF	DLM VNX7600 15x3.5" 2TB SAS DAE Field	\$16,913.00	PM	27%	\$12,346.49	\$1,691.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,691.30
5	DLMVNX76DAEHS	DLM VNX7600 15x3.5" 2TB Hot Spare DAE	\$8,858.00	PM	27%	\$6,466.34	\$885.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$885.80
5	DLM-VNX76DME	DLM VNX7600 DME: 2 DM+FC SLICs+cbcls	\$21,776.00	PM	27%	\$15,896.48	\$2,177.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,177.60
5	DLMVNX76DMEX	DLM VNX7600 Empty DM Enclosure	\$7,992.00	PM	27%	\$5,834.16	\$799.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$799.20
5	DLMVNX76DMEXU	DLM VNX7600 Empty DM Enclosure Upg	\$10,789.00	PM	27%	\$7,875.97	\$799.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$799.46
5	DLM-VNXB1UFIL	DLM 1U Solid Filler for VNX 40U rack	\$34.00	PM	27%	\$24.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM-VNXB2UFIL	DLM 2U Solid Filler for VNX 40U rack	\$38.00	PM	27%	\$27.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM-VNXB3UFIL	DLM 3U Solid Filler for VNX 40U rack	\$43.00	PM	27%	\$31.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM-VNXB54DM	DLM VNX5400 DM + SLICs + cables	\$7,741.00	PM	27%	\$5,650.93	\$774.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$774.10
5	DLM-VNXB54DME	DLM VNX5400 DME: 2 DM+SLICs+cbcls	\$13,653.00	PM	27%	\$9,966.69	\$1,365.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,365.30
5	DLMVNXB54DMEM	DLM VNX5400 DME: 2 DM - Modular	\$13,653.00	PM	27%	\$9,966.69	\$1,365.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,365.30
5	DLM-VNXB54DMU	DLM VNX5400 DM + SLICs + cables upgrade	\$8,381.00	PM	27%	\$6,118.13	\$838.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$838.10
5	DLM-VNXB54DPE	DLM VNX5400 DPE w/Vault	\$16,675.00	PM	27%	\$12,172.75	\$1,667.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,667.50
5	DLM-VNXB76DM	DLM VNX7600 Storage Controller	\$36,441.00	PM	27%	\$26,601.93	\$3,644.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,644.10
5	DLM-VNXB76DMU	DLM VNX7600 Storage Controller Upg	\$46,862.00	PM	27%	\$34,209.26	\$3,472.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,472.47
5	DLM-VNXB76DPE	DLM VNX7600 DPE 25X2.5" Vault	\$68,316.00	PM	27%	\$49,870.68	\$8,197.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,197.92
5	DLM-VNXBCS	DLM VNX2 Control Station	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM-VNXBCS2	DLM VNX2 2nd Control Station	\$1,935.00	PM	27%	\$1,412.55	\$193.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$193.50
5	DLM-VNXBCS2-M	DLM VNX2 2nd Control Station - Modular	\$1,935.00	PM	27%	\$1,412.55	\$193.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$193.50
5	DLM-VNXBCS-M	DLM VNX2 Control Station - Modular	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DSKRTAV-2	DISK RETENTION UPLIFT 2YR-AVAMAR	\$28.00	PM	27%	\$20.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DSKRTAV-3	DISK RETENTION UPLIFT 3YR-AVAMAR	\$42.00	PM	27%	\$30.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DSKRTAV-4	DISK RETENTION UPLIFT 4YR-AVAMAR	\$56.00	PM	27%	\$40.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DSKRTAV-5	DISK RETENTION UPLIFT 5YR-AVAMAR	\$70.00	PM	27%	\$51.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MAS-E4	MAS ESCON V4.0	\$0.00	PM	27%	\$0.00	\$4,300.00	\$3,010.00	\$2,150.00	\$0.00	\$0.00	\$0.00	\$4,300.00
5	MAS-E5	MAS ESCON V5.0	\$0.00	PM	27%	\$0.00	\$4,650.00	\$3,255.00	\$2,325.00	\$0.00	\$0.00	\$0.00	\$4,650.00
5	MAS-M4	MAS MM FICON V4.0	\$0.00	PM	27%	\$0.00	\$5,650.00	\$3,955.00	\$2,825.00	\$0.00	\$0.00	\$0.00	\$5,650.00
5	MAS-M5	MAS MM FICON V5.0	\$0.00	PM	27%	\$0.00	\$6,000.00	\$4,200.00	\$3,000.00	\$0.00	\$0.00	\$0.00	\$6,000.00
5	MAS-ME	MAS ENTRY MM FICON	\$0.00	PM	27%	\$0.00	\$3,850.00	\$2,695.00	\$1,925.00	\$0.00	\$0.00	\$0.00	\$3,850.00
5	MAS-S4	MAS SM FICON V4.0	\$0.00	PM	27%	\$0.00	\$5,650.00	\$3,955.00	\$2,825.00	\$0.00	\$0.00	\$0.00	\$5,650.00
5	MAS-S5	MAS SM FICON V5.0	\$0.00	PM	27%	\$0.00	\$6,000.00	\$4,200.00	\$3,000.00	\$0.00	\$0.00	\$0.00	\$6,000.00
5	MAS-SE	MAS ENTRY SM FICON	\$0.00	PM	27%	\$0.00	\$3,850.00	\$2,695.00	\$1,925.00	\$0.00	\$0.00	\$0.00	\$3,850.00
5	MDL-1000-E	MDL-1000E ESCON	\$0.00	PM	27%	\$0.00	\$5,250.00	\$3,675.00	\$2,625.00	\$0.00	\$0.00	\$0.00	\$5,250.00
5	MDL-1000-EC	MDL-1000E ESCON CENTERA	\$0.00	PM	27%	\$0.00	\$5,250.00	\$3,675.00	\$2,625.00	\$0.00	\$0.00	\$0.00	\$5,250.00
5	MDL-1000-ED	MDL-1000 ESCON DEDUPE	\$0.00	PM	27%	\$0.00	\$9,500.00	\$6,650.00	\$4,750.00	\$0.00	\$0.00	\$0.00	\$9,500.00
5	MDL-1000-M	MDL-1000F MM FICON	\$0.00	PM	27%	\$0.00	\$6,250.00	\$4,375.00	\$3,125.00	\$0.00	\$0.00	\$0.00	\$6,250.00
5	MDL-1000-M6	MDL-1000 MM FICON V6.0	\$0.00	PM	27%	\$0.00	\$4,500.00	\$3,150.00	\$2,250.00	\$0.00	\$0.00	\$0.00	\$4,500.00

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	M-PREHWP-M1	PREMIUM HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRICE	\$0.00	PM	27%	\$0.00		N/A	N/A	N/A	N/A	N/A	N/A
5	R-FACIN2500	OPTION,FACTORYINSTALL KIT,40URACK,DD2500	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-FACIN4200	OPTION,FACTORY INSTALL KIT,DD4200	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-FACIN4500	OPTION,FACTORY INSTALL KIT,DD4500	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-MDATA1	AVM G4S M1200 STORAGE NODE MFG INST	\$0.00	PM	27%	\$0.00	\$2,667.50	\$2,182.50	\$0.00	\$0.00	\$0.00	\$2,667.50	\$0.00
5	R-MDATA1N	DD METADATA NODE MFG INST	\$0.00	PM	27%	\$0.00	\$2,667.50	\$2,182.50	\$0.00	\$0.00	\$0.00	\$2,667.50	\$0.00
5	R-MEDACC1	DD MEDIA ACCESS NODE MFG INT	\$0.00	PM	27%	\$0.00	\$4,647.50	\$3,802.50	\$0.00	\$0.00	\$0.00	\$4,647.50	\$0.00
5	R-MEDACC1N	DD MEDIA ACCESS NODE MFGINT	\$0.00	PM	27%	\$0.00	\$4,647.50	\$3,802.50	\$0.00	\$0.00	\$0.00	\$4,647.50	\$0.00
5	R-NDMPACL1	DD NDMP ACCELERATOR NODE MFG INST	\$0.00	PM	27%	\$0.00	\$1,540.00	\$1,260.00	\$0.00	\$0.00	\$0.00	\$1,540.00	\$0.00
5	R-NDMPACL1N	DD NDMP ACCELERATOR NODE MFG INST	\$0.00	PM	27%	\$0.00	\$1,540.00	\$1,260.00	\$0.00	\$0.00	\$0.00	\$1,540.00	\$0.00
5	U-2500-AES	ADD ES EXP KIT,DUAL PATH,DD2500,UPG	\$3,750.00	PM	27%	\$2,737.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-2500-AX	ADD 5X3TB SAS HDD,15TB,DD2500,UPGRADE	\$24,250.00	PM	27%	\$17,702.50	\$2,667.50	\$2,182.50	\$0.00	\$0.00	\$0.00	\$2,667.50	\$0.00
5	U-2500XMEM	MEMKIT,DD2500,MORE THAN 66TB,UPGRADE	\$6,000.00	PM	27%	\$4,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-510-AX	UPGRADE,DD510;INCL: LICENSE:6 HDD(1.5TB)	\$13,000.00	PM	27%	\$9,490.00	\$1,430.00	\$1,170.00	\$0.00	\$0.00	\$0.00	\$1,430.00	\$0.00
5	U-530-AX	DD530,INCL:LICENSE:6 HDD(3TB),REFURB,UPG	\$25,000.00	PM	27%	\$18,250.00	\$2,750.00	\$2,250.00	\$0.00	\$0.00	\$0.00	\$2,750.00	\$0.00
5	U-610-AX	UPGRADE,DD610;INCL: LICENSE:5 HDD(2.5TB)	\$9,700.00	PM	27%	\$7,081.00	\$1,067.00	\$873.00	\$0.00	\$0.00	\$0.00	\$1,067.00	\$0.00
5	U-620-AX	DD620;INCL: LICENSE:5 HDD(5TB)	\$10,000.00	PM	27%	\$7,300.00	\$1,100.00	\$900.00	\$0.00	\$0.00	\$0.00	\$1,100.00	\$0.00
5	U-630-AX	UPGRADE,DD630;INCL: LICENSE:5 HDD(5TB)	\$14,550.00	PM	27%	\$10,621.50	\$1,600.50	\$1,309.50	\$0.00	\$0.00	\$0.00	\$1,600.50	\$0.00
5	U-640-AES	DD640 ADD ES EXP KIT:DUAL PATH:UPG	\$7,500.00	PM	27%	\$5,475.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-640-AX	DD640,ADD 5X1TBHDD(5TB),UPGRADE	\$4,850.00	PM	27%	\$3,540.50	\$533.50	\$436.50	\$0.00	\$0.00	\$0.00	\$533.50	\$0.00
5	U-670-AES	UPGRADE; DD670 ADD ES EXP KIT; DUAL PATH	\$7,500.00	PM	27%	\$5,475.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-670-AES30	DD670 ADD ES30 EXP KIT; DUAL PATH;UPG	\$7,500.00	PM	27%	\$5,475.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-670AUP76T	UPGRADE; DD670 CAP EXPKIT; 30TB TO 76TB	\$19,400.00	PM	27%	\$14,162.00	\$2,134.00	\$1,746.00	\$0.00	\$0.00	\$0.00	\$2,134.00	\$0.00
5	U-MDL-200-E	MDL-200E ESCON NODE	\$0.00	PM	27%	\$0.00	\$8,812.50	\$6,168.75	\$4,406.25	\$0.00	\$0.00	\$8,812.50	\$0.00
5	U-MDL-200-EC	MDL-200E ESC CENTERA	\$0.00	PM	27%	\$0.00	\$8,812.50	\$6,168.75	\$4,406.25	\$0.00	\$0.00	\$8,812.50	\$0.00
5	U-MDL-200-M	MDL-200F MM FICON NODE	\$0.00	PM	27%	\$0.00	\$10,218.80	\$7,153.16	\$5,109.40	\$0.00	\$0.00	\$10,218.80	\$0.00
5	U-MDL-200-M10	MDL-200F MM FICON 10 GIG IP NODE	\$0.00	PM	27%	\$0.00	\$10,937.50	\$7,656.25	\$5,468.75	\$0.00	\$0.00	\$10,937.50	\$0.00
5	U-MDL-200-MC	MDL-200F MM FIC CENTERA	\$0.00	PM	27%	\$0.00	\$10,218.80	\$7,153.16	\$5,109.40	\$0.00	\$0.00	\$10,218.80	\$0.00
5	U-MDL-200-MS	MDL-2000 MM FICON NODE SAN STORAGE	\$0.00	PM	27%	\$0.00	\$12,093.80	\$8,465.66	\$6,046.90	\$0.00	\$0.00	\$12,093.80	\$0.00
5	U-MDL-200-S	MDL-200F SM FICON NODE	\$0.00	PM	27%	\$0.00	\$10,218.80	\$7,153.16	\$5,109.40	\$0.00	\$0.00	\$10,218.80	\$0.00
5	U-MDL-200-S10	MDL-200F SM FICON 10 GIG IP NODE	\$0.00	PM	27%	\$0.00	\$10,937.50	\$7,656.25	\$5,468.75	\$0.00	\$0.00	\$10,937.50	\$0.00
5	U-MDL-200-SC	MDL-200F SM FIC CENTERA	\$0.00	PM	27%	\$0.00	\$10,218.80	\$7,153.16	\$5,109.40	\$0.00	\$0.00	\$10,218.80	\$0.00
5	U-MDL-200-SS	MDL-2000 SM FICON NODE SAN STORAGE	\$0.00	PM	27%	\$0.00	\$12,093.80	\$8,465.66	\$6,046.90	\$0.00	\$0.00	\$12,093.80	\$0.00
5	WU-ENHHW-BT1	ENHANCED HARDWARE SUPPORT-WARR UPG - REFER TO HW MODEL FOR WARRANT	\$0.00	PM	27%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	WU-PREHWB-M00	Premium Hardware Support-WARR UPG(ANDL) - REFER TO HW MODEL FOR WARRANT)	\$0.00	PM	27%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	WU-PREHW-BT1	PREMIUM HARDWARE SUPPORT-WARR UPG - REFER TO HW MODEL FOR WARRANT)	\$0.00	PM	27%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	X-2500SPMOD	SPARE,STORAGE PROCESSOR W/O DIMMS,DD2500	\$13,000.00	PM	27%	\$9,490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-2UB-1TB	SPARE;HDD;1TB W/DD620 CARRIER;3G	\$900.00	PM	27%	\$657.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-2UB-BEZEL	SPARE;BEZEL-DD160;620	\$100.00	PM	27%	\$73.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-2UB-NVBB1	SPARE;BBU,NVRAM,DD160;620	\$1,010.00	PM	27%	\$737.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-2UC-3TBS	SPARE,DD,HDD,3TB SAS,W/2500 CARRIER	\$2,700.00	PM	27%	\$1,971.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-2UC-BEZEL	SPARE,DD,BEZEL,DD2500	\$100.00	PM	27%	\$73.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-2UC-CHASS	SPARE,CHASS W/O HDD,STORPROC,DD2500	\$2,000.00	PM	27%	\$1,460.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-2UC-FAN	SPARE,DD,FAN,DD2500	\$175.00	PM	27%	\$127.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-2UC-NVBB	SPARE,DD,BBU,NVRAM,DD2500	\$1,100.00	PM	27%	\$803.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-2UC-URAIL	SPARE,UNIV RAILKIT,DD2500	\$180.00	PM	27%	\$131.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-400FAN-CT	SPARE; FAN; CENTER; DD400 AND DD500	\$136.00	PM	27%	\$99.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-4500SPMOD	SPARE,STORAGE PROCESSOR W/O DIMMS,DD4500	\$42,700.00	PM	27%	\$31,171.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-620-CHAS1	SPARE,CHASSIS W/O HDD,DD620	\$13,700.00	PM	27%	\$10,001.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-640-CHAS1	SPARE,CHASSIS W/O HDD,DD640	\$14,700.00	PM	27%	\$10,731.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-670-CHAS1	SPARE,CHASSIS W/O HDD,DD670	\$40,000.00	PM	27%	\$29,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-670-CHSX1	SPARE,CHASSIS W/O HDD,DD670	\$40,000.00	PM	27%	\$29,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-2500SPKT	SPARE,1XFAN,PWRSUP,3TB SAS HDD,DD2500	\$1,725.00	PM	27%	\$1,259.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-4500SPKT	SPARE,1xFAN,POWER SUPPLY,SSD,DD4500	\$1,700.00	PM	27%	\$1,241.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-620SPKIT	SPARE KIT;1XFANTRAY;PWRSUP;1TB HDD;620	\$2,170.00	PM	27%	\$1,584.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-CHA-2600-12	SR2600 SPARE CHASSIS; MDL 1000/2000	\$16,194.00	PM	27%	\$11,821.62	\$1,781.34	\$1,457.46	\$0.00	\$0.00	\$0.00	\$1,781.34	\$0.00
5	X-CHA-2600-46	SPARE CHASSIS SR2600	\$15,722.00	PM	27%	\$11,477.06	\$1,729.42	\$1,414.98	\$0.00	\$0.00	\$0.00	\$1,729.42	\$0.00
5	X-DIMM1G-DDR3	DIMM 1GB DDR3	\$1,604.00	PM	27%	\$1,170.92	\$176.44	\$144.36	\$0.00	\$0.00	\$0.00	\$176.44	\$0.00
5	X-DISK-300-15	DISK; SAS 300; 300 GB; 15K RPM	\$2,444.00	PM	27%	\$1,784.12	\$268.84	\$219.96	\$0.00	\$0.00	\$0.00	\$268.84	\$0.00
5	X-DVDR-SR2600	DVD/CDRW DRIVE	\$262.00	PM	27%	\$191.26	\$28.82	\$23.58	\$0.00	\$0.00	\$0.00	\$28.82	\$0.00
5	X-ETH-10GB-SR	2 PORT 10 GB ETHERNET ADAPTER SR	\$5,816.00	PM	27%	\$4,245.68	\$639.76	\$523.44	\$0.00	\$0.00	\$0.00	\$639.76	\$0.00
5	X-FAN-SR2600C	FAN KIT; SR2600	\$300.00	PM	27%	\$219.00	\$33.00	\$27.00	\$0.00	\$0.00	\$0.00	\$33.00	\$0.00
5	X-IOMOD-10GX2	I/O MODULE; 10 GIGE; DUAL PORT	\$3,050.00	PM	27%	\$2,226.50	\$335.50	\$274.50	\$0.00	\$0.00	\$0.00	\$335.50	\$0.00
5	X-IOMOD-1GBX2	I/O DUAL GIG E	\$665.00	PM	27%	\$485.45	\$73.15	\$59.85	\$0.00	\$0.00	\$0.00	\$73.15	\$0.00
5	X-IOMOD-1GBX4	I/O MODULE; GIGE; QUAD PORT	\$2,158.00	PM	27%	\$1,575.34	\$237.38	\$194.22	\$0.00	\$0.00	\$0.00	\$237.38	\$0.00
5	X-MEM1X8G-2	SPARE,DD,DIMM,8GB,1XDIMMS,DD2500	\$3,500.00	PM	27%	\$2,555.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-PEFA-MULTIM	PEFA-LP MULTI MODE FICON ADAPTER	\$6,022.00	PM	27%	\$4,396.06	\$662.42	\$541.98	\$0.00	\$0.00	\$0.00	\$662.42	\$0.00
5	X-PEFA-SINGLE	PEFA-LP SINGLE MODE FICON ADAPTER	\$6,492.00	PM	27%	\$4,739.16	\$714.12	\$584.28	\$0.00	\$0.00	\$0.00	\$714.12	\$0.00
5	X-PESA-W-CABL	ESCON SPARE PCI-E W/CABLE	\$11,603.00	PM	27%	\$8,470.19	\$1,276.33	\$1,044.27	\$0.00	\$0.00	\$0.00	\$1,276.33	\$0.00
5	X-PSUP-SR2600	POWER SUPPLY 750W SR2600	\$1,025.00	PM	27%	\$748.25	\$112.75	\$92.25	\$0.00	\$0.00	\$0.00	\$112.75	\$0.00
5	X-RAIL-XTND	SPARE; RAIL EXTENDER	\$180.00	PM	27%	\$131.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AADF0020000	eFraud Network & IP Geo Location Feeds for On Prem Pricing per 1K Users for quantities bel	\$688.50	R-MT	2%	\$674.73	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	AADF0050000	eFraud Network & IP Geo Location Feeds for On Prem Pricing per 1K Users for quantities bel	\$390.15	R-MT	2%	\$382.35	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	AADF0100000	eFraud Network & IP Geo Location Feeds for On Prem Pricing per 1K Users for quantities bel	\$229.50	R-MT	2%	\$224.91	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	AADF0200000	eFraud Network & IP Geo Location Feeds for On Prem Pricing per 1K Users for quantities bel	\$206.55	R-MT	2%	\$202.42	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	AADF0400000	eFraud Network & IP Geo Location Feeds for On Prem Pricing per 1K Users for quantities bel	\$183.60	R-MT	2%	\$179.93	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	AADF0600000	eFraud Network & IP Geo Location Feeds for On Prem Pricing per 1K Users for quantities bel	\$160.65	R-MT	2%	\$157.44	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	AADF0800000	eFraud Network & IP Geo Location Feeds for On Prem Pricing per 1K Users for quantities bel	\$137.70	R-MT	2%	\$134.95	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	AADF1000000	eFraud Network & IP Geo Location Feeds for On Prem Pricing per 1K Users for quantities bel	\$126.23	R-MT	2%	\$123.71	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	AADF1500000	eFraud Network & IP Geo Location Feeds for On Prem Pricing per 1K Users for quantities bel	\$103.28	R-MT	2%	\$101.21	N/A	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	AADF2000000	eFraud Network & IP Geo Location Feeds for On Prem Pricing per 1K Users for quantities bet	\$80.33	R-MT	2%	\$78.72	N/A	N/A	N/A	N/A	N/A	N/A
5	AADF3000000	eFraud Network & IP Geo Location Feeds for On Prem Pricing per 1K Users for quantities bet	\$57.38	R-MT	2%	\$56.23	N/A	N/A	N/A	N/A	N/A	N/A
5	AADF4000000	eFraud Network & IP Geo Location Feeds for On Prem Pricing per 1K Users for quantities bet	\$50.49	R-MT	2%	\$49.48	N/A	N/A	N/A	N/A	N/A	N/A
5	AADF5000000	eFraud Network & IP Geo Location Feeds for On Prem Pricing per 1K Users for quantities bet	\$45.90	R-MT	2%	\$44.98	N/A	N/A	N/A	N/A	N/A	N/A
5	AADF7500000	eFraud Network & IP Geo Location Feeds for On Prem Pricing per 1K Users for quantities bet	\$34.43	R-MT	2%	\$33.74	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTDF0003000	eFraud Network & IP Geo Location Feeds for Enterprise On Prem for quantities between 100	\$7.50	R-MT	2%	\$7.35	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTDF0004000	eFraud Network & IP Geo Location Feeds for Enterprise On Prem for quantities between 3,00	\$6.75	R-MT	2%	\$6.62	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTDF0005000	eFraud Network & IP Geo Location Feeds for Enterprise On Prem for quantities between 4,00	\$6.75	R-MT	2%	\$6.62	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTDF0007500	eFraud Network & IP Geo Location Feeds for Enterprise On Prem for quantities between 5,00	\$6.30	R-MT	2%	\$6.17	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTDF0010000	eFraud Network & IP Geo Location Feeds for Enterprise On Prem for quantities between 7,00	\$5.40	R-MT	2%	\$5.29	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTDF0015000	eFraud Network & IP Geo Location Feeds for Enterprise On Prem for quantities between 10,0	\$5.40	R-MT	2%	\$5.29	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTDF0020000	eFraud Network & IP Geo Location Feeds for Enterprise On Prem for quantities between 15,0	\$5.25	R-MT	2%	\$5.15	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTDF0025000	eFraud Network & IP Geo Location Feeds for Enterprise On Prem for quantities between 20,0	\$5.25	R-MT	2%	\$5.15	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTDF0030000	eFraud Network & IP Geo Location Feeds for Enterprise On Prem for quantities between 25,0	\$4.50	R-MT	2%	\$4.41	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTDF0035000	eFraud Network & IP Geo Location Feeds for Enterprise On Prem for quantities between 50,0	\$4.50	R-MT	2%	\$4.41	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTDF0100000	eFraud Network & IP Geo Location Feeds for Enterprise On Prem for quantities between 75,0	\$3.75	R-MT	2%	\$3.68	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTDF0100000P	eFraud Network & IP Geo Location Feeds for Enterprise On Prem for quantities over 100,000	\$1.15	R-MT	2%	\$1.13	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0003000E1	RSAAA ENT On Prem MAINT-Enh-1	\$1.04	R-MT	2%	\$1.02	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0004000E1	RSAAA ENT On Prem MAINT-Enh-1	\$0.94	R-MT	2%	\$0.92	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0005000E1	RSAAA ENT On Prem MAINT-Enh-1	\$0.94	R-MT	2%	\$0.92	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0007500E1	RSAAA ENT On Prem MAINT-Enh-1	\$0.88	R-MT	2%	\$0.86	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0010000E1	RSAAA ENT On Prem MAINT-Enh-1	\$0.75	R-MT	2%	\$0.74	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0015000E1	RSAAA ENT On Prem MAINT-Enh-1	\$0.75	R-MT	2%	\$0.74	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0020000E1	RSAAA ENT On Prem MAINT-Enh-1	\$0.73	R-MT	2%	\$0.72	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0025000E1	RSAAA ENT On Prem MAINT-Enh-1	\$0.73	R-MT	2%	\$0.72	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0050000E1	RSAAA ENT On Prem MAINT-Enh-1	\$0.63	R-MT	2%	\$0.62	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0075000E1	RSAAA ENT On Prem MAINT-Enh-1	\$0.63	R-MT	2%	\$0.62	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0100000E1	RSAAA ENT On Prem MAINT-Enh-1	\$0.52	R-MT	2%	\$0.51	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0100000PE1	RSAAA ENT On Prem MAINT-Enh-1	\$0.48	R-MT	2%	\$0.47	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP001000000E1	RSAAA OnPrem Pricing per 1K Users MAINT-Enh-1	\$17.53	R-MT	2%	\$17.18	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP001000000E1	RSAAA OnPrem Pricing per 1K Users MAINT-Enh-1	\$31.88	R-MT	2%	\$31.24	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP001500000E1	RSAAA OnPrem Pricing per 1K Users MAINT-Enh-1	\$14.34	R-MT	2%	\$14.05	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP002000000E1	RSAAA OnPrem Pricing per 1K Users MAINT-Enh-1	\$11.16	R-MT	2%	\$10.94	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP002000000E1	RSAAA OnPrem Pricing per 1K Users MAINT-Enh-1	\$28.69	R-MT	2%	\$28.12	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP0020000E1	RSAAA OnPrem Pricing per 1K Users MAINT-Enh-1	\$95.63	R-MT	2%	\$93.72	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP003000000E1	RSAAA OnPrem Pricing per 1K Users MAINT-Enh-1	\$7.97	R-MT	2%	\$7.81	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP004000000E1	RSAAA OnPrem Pricing per 1K Users MAINT-Enh-1	\$7.01	R-MT	2%	\$6.87	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP004000000E1	RSAAA OnPrem Pricing per 1K Users MAINT-Enh-1	\$25.50	R-MT	2%	\$24.99	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP005000000E1	RSAAA OnPrem Pricing per 1K Users MAINT-Enh-1	\$6.38	R-MT	2%	\$6.25	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP0050000E1	RSAAA OnPrem Pricing per 1K Users MAINT-Enh-1	\$54.20	R-MT	2%	\$53.12	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP006000000E1	RSAAA OnPrem Pricing per 1K Users MAINT-Enh-1	\$22.30	R-MT	2%	\$21.85	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP007500000E1	RSAAA OnPrem Pricing per 1K Users MAINT-Enh-1	\$4.80	R-MT	2%	\$4.70	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP008000000E1	RSAAA OnPrem Pricing per 1K Users MAINT-Enh-1	\$19.10	R-MT	2%	\$18.72	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C001000000E1	RSAAA OnPrem Pricing per 1K Users 2C MAINT-Enh-1	\$5.21	R-MT	2%	\$5.11	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C001000000E1	RSAAA OnPrem Pricing per 1K Users 2C MAINT-Enh-1	\$9.58	R-MT	2%	\$9.39	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C001500000E1	RSAAA OnPrem Pricing per 1K Users 2C MAINT-Enh-1	\$4.38	R-MT	2%	\$4.29	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C002000000E1	RSAAA OnPrem Pricing per 1K Users 2C MAINT-Enh-1	\$3.33	R-MT	2%	\$3.26	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C002000000E1	RSAAA OnPrem Pricing per 1K Users 2C MAINT-Enh-1	\$8.54	R-MT	2%	\$8.37	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C002000000E1	RSAAA OnPrem Pricing per 1K Users 2C MAINT-Enh-1	\$28.75	R-MT	2%	\$28.18	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C003000000E1	RSAAA OnPrem Pricing per 1K Users 2C MAINT-Enh-1	\$2.29	R-MT	2%	\$2.24	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C004000000E1	RSAAA OnPrem Pricing per 1K Users 2C MAINT-Enh-1	\$2.08	R-MT	2%	\$2.04	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C004000000E1	RSAAA OnPrem Pricing per 1K Users 2C MAINT-Enh-1	\$7.71	R-MT	2%	\$7.56	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C005000000E1	RSAAA OnPrem Pricing per 1K Users 2C MAINT-Enh-1	\$1.88	R-MT	2%	\$1.84	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C005000000E1	RSAAA OnPrem Pricing per 1K Users 2C MAINT-Enh-1	\$16.25	R-MT	2%	\$15.93	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C006000000E1	RSAAA OnPrem Pricing per 1K Users 2C MAINT-Enh-1	\$6.67	R-MT	2%	\$6.54	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C007500000E1	RSAAA OnPrem Pricing per 1K Users 2C MAINT-Enh-1	\$1.46	R-MT	2%	\$1.43	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C008000000E1	RSAAA OnPrem Pricing per 1K Users 2C MAINT-Enh-1	\$5.83	R-MT	2%	\$5.71	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOPENT2C0200000E1	AAOP ENT 2C MAINT-Enh-1	\$0.21	R-MT	2%	\$0.21	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOPENT2C0500000E1	AAOP ENT 2C MAINT-Enh-1	\$0.15	R-MT	2%	\$0.15	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOPENT2C1000000E1	AAOP ENT 2C MAINT-Enh-1	\$0.10	R-MT	2%	\$0.10	N/A	N/A	N/A	N/A	N/A	N/A
5	AA-SAE-P-100-E1	RSAAA SAE Perp EnhMnt 30-100 1Mo	\$0.22	R-MT	2%	\$0.22	N/A	N/A	N/A	N/A	N/A	N/A
5	AA-SAE-P-100K-E1	RSAAA SAE Perp EnhMnt 50005-100K 1Mo	\$0.03	R-MT	2%	\$0.03	N/A	N/A	N/A	N/A	N/A	N/A
5	AA-SAE-P-10K-E1	RSAAA SAE Perp EnhMnt 5005-10K 1Mo	\$0.06	R-MT	2%	\$0.06	N/A	N/A	N/A	N/A	N/A	N/A
5	AA-SAE-P-1500-E1	RSAAA SAE Perp EnhMnt 755-1500 1Mo	\$0.10	R-MT	2%	\$0.10	N/A	N/A	N/A	N/A	N/A	N/A
5	AA-SAE-P-150-E1	RSAAA SAE Perp EnhMnt 105-150 1Mo	\$0.19	R-MT	2%	\$0.19	N/A	N/A	N/A	N/A	N/A	N/A
5	AA-SAE-P-1M-E1	RSAAA SAE Perp EnhMnt 10K5-1M 1Mo	\$0.02	R-MT	2%	\$0.02	N/A	N/A	N/A	N/A	N/A	N/A
5	AA-SAE-P-2500-E1	RSAAA SAE Perp EnhMnt 1505-2500 1Mo	\$0.08	R-MT	2%	\$0.08	N/A	N/A	N/A	N/A	N/A	N/A
5	AA-SAE-P-250-E1	RSAAA SAE Perp EnhMnt 155-250 1Mo	\$0.17	R-MT	2%	\$0.17	N/A	N/A	N/A	N/A	N/A	N/A
5	AA-SAE-P-25-E1	RSAAA SAE Perp EnhMnt 10-25 1Mo	\$0.24	R-MT	2%	\$0.24	N/A	N/A	N/A	N/A	N/A	N/A
5	AA-SAE-P-500-E1	RSAAA SAE Perp EnhMnt 255-500 1Mo	\$0.14	R-MT	2%	\$0.14	N/A	N/A	N/A	N/A	N/A	N/A
5	AA-SAE-P-50K-E1	RSAAA SAE Perp EnhMnt 10005-50K 1Mo	\$0.04	R-MT	2%	\$0.04	N/A	N/A	N/A	N/A	N/A	N/A
5	AA-SAE-P-5K-E1	RSAAA SAE Perp EnhMnt 2505-5K 1Mo	\$0.07	R-MT	2%	\$0.07	N/A	N/A	N/A	N/A	N/A	N/A
5	AA-SAE-P-750-E1	RSAAA SAE Perp EnhMnt 505-750 1Mo	\$0.12	R-MT	2%	\$0.12	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOP001000000E1	RSAAA/TM ONPREM per1KUser MAINT-Enh-1	\$23.67	R-MT	2%	\$23.20	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOP001000000E1	RSAAA/TM ONPREM per1KUser MAINT-Enh-1	\$43.03	R-MT	2%	\$42.17	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOP001500000E1	RSAAA/TM ONPREM per1KUser MAINT-Enh-1	\$19.36	R-MT	2%	\$18.97	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOP002000000E1	RSAAA/TM ONPREM per1KUser MAINT-Enh-1	\$15.06	R-MT	2%	\$14.76	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOP002000000E1	RSAAA/TM ONPREM per1KUser MAINT-Enh-1	\$38.73	R-MT	2%	\$37.96	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOP0020000E1	RSAAA/TM ONPREM per1KUser MAINT-Enh-1	\$129.09	R-MT	2%	\$126.51	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOP003000000E1	RSAAA/TM ONPREM per1KUser MAINT-Enh-1	\$10.76	R-MT	2%	\$10.54	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	AATMOP00400000E1	RSAAA/TM ONPREM per1KUser MAINT-Enh-1	\$9.47	R-MT	2%	\$9.28	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOP00400000E1	RSAAA/TM ONPREM per1KUser MAINT-Enh-1	\$34.43	R-MT	2%	\$33.74	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOP00500000E1	RSAAA/TM ONPREM per1KUser MAINT-Enh-1	\$8.61	R-MT	2%	\$8.44	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOP00500000E1	RSAAA/TM ONPREM per1KUser MAINT-Enh-1	\$73.15	R-MT	2%	\$71.69	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOP00600000E1	RSAAA/TM ONPREM per1KUser MAINT-Enh-1	\$30.12	R-MT	2%	\$29.52	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOP00750000E1	RSAAA/TM ONPREM per1KUser MAINT-Enh-1	\$6.45	R-MT	2%	\$6.32	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOP00800000E1	RSAAA/TM ONPREM per1KUser MAINT-Enh-1	\$25.82	R-MT	2%	\$25.30	N/A	N/A	N/A	N/A	N/A	N/A
5	ACM100000B1	ACM 50,001 to 100,000 User Basic Mnt 1MO	\$0.21	R-MT	2%	\$0.21	N/A	N/A	N/A	N/A	N/A	N/A
5	ACM100000E1	ACM 50,001 to 100,000 Users Enh Mnt 1MO	\$0.26	R-MT	2%	\$0.25	N/A	N/A	N/A	N/A	N/A	N/A
5	ACM10000B1	ACM 5,001 to 10,000 Users Basic Mnt 1MO	\$0.36	R-MT	2%	\$0.35	N/A	N/A	N/A	N/A	N/A	N/A
5	ACM10000E1	ACM 5,001 to 10,000 Users Enh Mnt 1MO	\$0.46	R-MT	2%	\$0.45	N/A	N/A	N/A	N/A	N/A	N/A
5	ACM250000B1	ACM 100,001 to 250000 User Basic Mnt 1MO	\$0.18	R-MT	2%	\$0.18	N/A	N/A	N/A	N/A	N/A	N/A
5	ACM250000E1	ACM 100,001 to 250,000 Users Enh Mnt 1MO	\$0.22	R-MT	2%	\$0.22	N/A	N/A	N/A	N/A	N/A	N/A
5	ACM250001B1	ACM 250,001+ Users Basic Mnt 1MO	\$0.16	R-MT	2%	\$0.16	N/A	N/A	N/A	N/A	N/A	N/A
5	ACM250001E1	ACM 250,001+ Users Enh Mnt 1MO	\$0.20	R-MT	2%	\$0.20	N/A	N/A	N/A	N/A	N/A	N/A
5	ACM25000B1	ACM 10,001 to 25,000 Users Basic Mnt 1MO	\$0.29	R-MT	2%	\$0.28	N/A	N/A	N/A	N/A	N/A	N/A
5	ACM25000E1	ACM 10,001 to 25,000 Users Enh Mnt 1MO	\$0.36	R-MT	2%	\$0.35	N/A	N/A	N/A	N/A	N/A	N/A
5	ACM50000B1	ACM 25,001 to 50,000 Users Basic Mnt 1MO	\$0.25	R-MT	2%	\$0.25	N/A	N/A	N/A	N/A	N/A	N/A
5	ACM50000E1	ACM 25,001 to 50,000 Users Enh Mnt 1MO	\$0.31	R-MT	2%	\$0.30	N/A	N/A	N/A	N/A	N/A	N/A
5	ACM5000B1	ACM Up to 5,000 Users Basic Mnt 1MO	\$0.50	R-MT	2%	\$0.49	N/A	N/A	N/A	N/A	N/A	N/A
5	ACM5000E1	ACM Up to 5,000 Users Enh Mnt 1MO	\$0.63	R-MT	2%	\$0.62	N/A	N/A	N/A	N/A	N/A	N/A
5	AFX100000B1	AFX 50,001 to 100,000 User Basic Mnt 1MO	\$0.14	R-MT	2%	\$0.14	N/A	N/A	N/A	N/A	N/A	N/A
5	AFX100000E1	AFX 50,001 to 100,000 Users Enh Mnt 1MO	\$0.18	R-MT	2%	\$0.18	N/A	N/A	N/A	N/A	N/A	N/A
5	AFX10000B1	AFX 5,001 to 10,000 Users Basic Mnt 1MO	\$0.25	R-MT	2%	\$0.25	N/A	N/A	N/A	N/A	N/A	N/A
5	AFX10000E1	AFX 5,001 to 10,000 Users Enh Mnt 1MO	\$0.31	R-MT	2%	\$0.30	N/A	N/A	N/A	N/A	N/A	N/A
5	AFX250000B1	AFX 100,001 to 250000 User Basic Mnt 1MO	\$0.12	R-MT	2%	\$0.12	N/A	N/A	N/A	N/A	N/A	N/A
5	AFX250000E1	AFX 100,001 to 250,000 Users Enh Mnt 1MO	\$0.15	R-MT	2%	\$0.15	N/A	N/A	N/A	N/A	N/A	N/A
5	AFX250001B1	AFX 250,001+ Users Basic Mnt 1MO	\$0.11	R-MT	2%	\$0.11	N/A	N/A	N/A	N/A	N/A	N/A
5	AFX250001E1	AFX 250,001+ Users Enh Mnt 1MO	\$0.14	R-MT	2%	\$0.14	N/A	N/A	N/A	N/A	N/A	N/A
5	AFX25000B1	AFX 10,001 to 25,000 Users Basic Mnt 1MO	\$0.20	R-MT	2%	\$0.20	N/A	N/A	N/A	N/A	N/A	N/A
5	AFX25000E1	AFX 10,001 to 25,000 Users Enh Mnt 1MO	\$0.25	R-MT	2%	\$0.25	N/A	N/A	N/A	N/A	N/A	N/A
5	AFX50000B1	AFX 25,001 to 50,000 Users Basic Mnt 1MO	\$0.17	R-MT	2%	\$0.17	N/A	N/A	N/A	N/A	N/A	N/A
5	AFX50000E1	AFX 25,001 to 50,000 Users Enh Mnt 1MO	\$0.21	R-MT	2%	\$0.21	N/A	N/A	N/A	N/A	N/A	N/A
5	AFX5000B1	AFX Up to 5,000 Users Basic Mnt 1MO	\$0.34	R-MT	2%	\$0.33	N/A	N/A	N/A	N/A	N/A	N/A
5	AFX5000E1	AFX Up to 5,000 Users Enh Mnt 1MO	\$0.43	R-MT	2%	\$0.42	N/A	N/A	N/A	N/A	N/A	N/A
5	AI-EXT-INST-COM-E	Additional ARC Instance 1Prod 2NP Term E Mnt 1Mo (Custom Quoted)	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AI-EXT-INST-COM-M	Additional ARC Instance 1Prod 2NP Term Mnt 1Mo (Custom Quoted)	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AI-EXT-INST-COM-PE	Additional ARC Instance 1Prod 2NP Perp E Mnt 1Mo (Custom Quoted)	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AI-EXT-INST-COM-PM	Additional ARC Instance 1Prod 2NP Perp Mnt 1Mo (Custom Quoted)	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AI-NP-INST-COM-E	Additional ARC Instance 1NP Term E Mnt 1Mo (Custom Quoted)	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AI-NP-INST-COM-M	Additional ARC Instance 1NP Term Mnt 1Mo (Custom Quoted)	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AI-NP-INST-COM-P-E	Additional ARC Instance 1NP Perp E Mnt 1Mo (Custom Quoted)	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AI-NP-INST-COM-P-M	Additional ARC Instance 1NP Perp Mnt 1Mo (Custom Quoted)	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000010BBE1	RSA SecurID Appl Bndl Maint - Base/Enh-1	\$23.75	R-MT	2%	\$23.28	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000025BBE1	RSA SecurID Appl Bndl Maint - Base/Enh-1	\$59.25	R-MT	2%	\$58.07	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000025BE1	RSA SecurID Appliance Maint - Base/Enh-1	\$2.37	R-MT	2%	\$2.32	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000025EE1	RSA Appliance Maint - Ent/Enh-1	\$3.20	R-MT	2%	\$3.14	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000025UE1	RSA Appliance Maint - Ent/Enh-1	\$0.83	R-MT	2%	\$0.81	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000050BBE1	RSA SecurID Appl Bndl Maint - Base/Enh-1	\$74.42	R-MT	2%	\$72.93	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000100BBE1	RSA SecurID Appl Bndl Maint - Base/Enh-1	\$148.75	R-MT	2%	\$145.78	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000100BE1	RSA SecurID Appliance Maint - Base/Enh-1	\$1.49	R-MT	2%	\$1.46	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000100EE1	RSA Appliance Maint - Ent/Enh-1	\$2.01	R-MT	2%	\$1.97	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000100UE1	RSA Appliance Maint - Ent/Enh-1	\$0.52	R-MT	2%	\$0.51	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000150BBE1	RSA SecurID Appl Bndl Maint - Base/Enh-1	\$194.42	R-MT	2%	\$190.53	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000150BE1	RSA SecurID Appliance Maint - Base/Enh-1	\$1.30	R-MT	2%	\$1.27	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000150EE1	RSA Appliance Maint - Ent/Enh-1	\$1.75	R-MT	2%	\$1.72	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000150UE1	RSA Appliance Maint - Ent/Enh-1	\$0.45	R-MT	2%	\$0.44	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000250BBE1	RSA SecurID Appl Bndl Maint - Base/Enh-1	\$288.75	R-MT	2%	\$282.98	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000250BE1	RSA SecurID Appliance Maint - Base/Enh-1	\$1.16	R-MT	2%	\$1.14	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000250EE1	RSA Appliance Maint - Ent/Enh-1	\$1.56	R-MT	2%	\$1.53	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000250UE1	RSA Appliance Maint - Ent/Enh-1	\$0.40	R-MT	2%	\$0.39	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000500BE1	RSA SecurID Appliance Maint - Base/Enh-1	\$0.91	R-MT	2%	\$0.89	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000500EE1	RSA Appliance Maint - Ent/Enh-1	\$1.23	R-MT	2%	\$1.21	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000500UE1	RSA Appliance Maint - Ent/Enh-1	\$0.32	R-MT	2%	\$0.31	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000750BE1	RSA SecurID Appliance Maint - Base/Enh-1	\$0.81	R-MT	2%	\$0.79	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000750EE1	RSA Appliance Maint - Ent/Enh-1	\$1.08	R-MT	2%	\$1.06	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000750UE1	RSA Appliance Maint - Ent/Enh-1	\$0.27	R-MT	2%	\$0.26	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0001500BE1	RSA SecurID Appliance Maint - Base/Enh-1	\$0.67	R-MT	2%	\$0.66	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0001500EE1	RSA Appliance Maint - Ent/Enh-1	\$0.90	R-MT	2%	\$0.88	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0001500UE1	RSA Appliance Maint - Ent/Enh-1	\$0.23	R-MT	2%	\$0.23	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0002500BE1	RSA SecurID Appliance Maint - Base/Enh-1	\$0.54	R-MT	2%	\$0.53	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0002500EE1	RSA Appliance Maint - Ent/Enh-1	\$0.73	R-MT	2%	\$0.72	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0002500UE1	RSA Appliance Maint - Ent/Enh-1	\$0.19	R-MT	2%	\$0.19	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0005000BE1	RSA SecurID Appliance Maint - Base/Enh-1	\$0.46	R-MT	2%	\$0.45	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0005000EE1	RSA Appliance Maint - Ent/Enh-1	\$0.61	R-MT	2%	\$0.60	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0005000UE1	RSA Appliance Maint - Ent/Enh-1	\$0.15	R-MT	2%	\$0.15	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0010000BE1	RSA SecurID Appliance Maint - Base/Enh-1	\$0.37	R-MT	2%	\$0.36	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0010000EE1	RSA Appliance Maint - Ent/Enh-1	\$0.50	R-MT	2%	\$0.49	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0010000EEP1	RSA Appliance Maint - EntPI/Enh-1	\$0.88	R-MT	2%	\$0.86	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0010000UE1	RSA Appliance Maint - Ent/Enh-1	\$0.13	R-MT	2%	\$0.13	N/A	N/A	N/A	N/A	N/A	N/A

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	APP0050000BE1	RSA SecurID Appliance Maint - Base/Enh-1	\$0.26	R-MT	2%	\$0.25	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0050000EE1	RSA Appliance Maint - Ent/Enh-1	\$0.36	R-MT	2%	\$0.35	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0050000EEP1	RSA Appliance Maint - EntPI/Enh-1	\$0.70	R-MT	2%	\$0.69	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0050000UE1	RSA Appliance Maint - Ent/Enh-1	\$0.10	R-MT	2%	\$0.10	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0100000BE1	RSA SecurID Appliance Maint - Base/Enh-1	\$0.16	R-MT	2%	\$0.16	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0100000EE1	RSA Appliance Maint - Ent/Enh-1	\$0.21	R-MT	2%	\$0.21	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0100000EEP1	RSA Appliance Maint - EntPI/Enh-1	\$0.56	R-MT	2%	\$0.55	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0100000UE1	RSA Appliance Maint - Ent/Enh-1	\$0.06	R-MT	2%	\$0.06	N/A	N/A	N/A	N/A	N/A	N/A
5	APP1000000BE1	RSA SecurID Appliance Maint - Base/Enh-1	\$0.12	R-MT	2%	\$0.12	N/A	N/A	N/A	N/A	N/A	N/A
5	APP1000000EE1	RSA Appliance Maint - Ent/Enh-1	\$0.17	R-MT	2%	\$0.17	N/A	N/A	N/A	N/A	N/A	N/A
5	APP1000000EEP1	RSA Appliance Maint - EntPI/Enh-1	\$0.53	R-MT	2%	\$0.52	N/A	N/A	N/A	N/A	N/A	N/A
5	APP1000000UE1	RSA Appliance Maint - Ent/Enh-1	\$0.05	R-MT	2%	\$0.05	N/A	N/A	N/A	N/A	N/A	N/A
5	ARM100000B1	ARM 50,001 to 100,000 User Basic Mnt 1MO	\$0.18	R-MT	2%	\$0.18	N/A	N/A	N/A	N/A	N/A	N/A
5	ARM100000E1	ARM 50,001 to 100,000 Users Enh Mnt 1MO	\$0.22	R-MT	2%	\$0.22	N/A	N/A	N/A	N/A	N/A	N/A
5	ARM10000B1	ARM 5,001 to 10,000 Users Basic Mnt 1MO	\$0.31	R-MT	2%	\$0.30	N/A	N/A	N/A	N/A	N/A	N/A
5	ARM10000E1	ARM 5,001 to 10,000 Users Enh Mnt 1MO	\$0.39	R-MT	2%	\$0.38	N/A	N/A	N/A	N/A	N/A	N/A
5	ARM250000B1	ARM 100,001 to 250,000 User Basic Mnt 1MO	\$0.15	R-MT	2%	\$0.15	N/A	N/A	N/A	N/A	N/A	N/A
5	ARM250000E1	ARM 100,001 to 250,000 Users Enh Mnt 1MO	\$0.19	R-MT	2%	\$0.19	N/A	N/A	N/A	N/A	N/A	N/A
5	ARM250001B1	ARM 250,001+ Users Basic Mnt 1MO	\$0.14	R-MT	2%	\$0.14	N/A	N/A	N/A	N/A	N/A	N/A
5	ARM250001E1	ARM 250,001+ Users Enh Mnt 1MO	\$0.17	R-MT	2%	\$0.17	N/A	N/A	N/A	N/A	N/A	N/A
5	ARM25000B1	ARM 10,001 to 25,000 Users Basic Mnt 1MO	\$0.25	R-MT	2%	\$0.25	N/A	N/A	N/A	N/A	N/A	N/A
5	ARM25000E1	ARM 10,001 to 25,000 Users Enh Mnt 1MO	\$0.31	R-MT	2%	\$0.30	N/A	N/A	N/A	N/A	N/A	N/A
5	ARM50000B1	ARM 25,001 to 50,000 Users Basic Mnt 1MO	\$0.21	R-MT	2%	\$0.21	N/A	N/A	N/A	N/A	N/A	N/A
5	ARM50000E1	ARM 25,001 to 50,000 Users Enh Mnt 1MO	\$0.27	R-MT	2%	\$0.26	N/A	N/A	N/A	N/A	N/A	N/A
5	ARM5000B1	ARM Up to 5,000 Users Basic Mnt 1MO	\$0.43	R-MT	2%	\$0.42	N/A	N/A	N/A	N/A	N/A	N/A
5	ARM5000E1	ARM Up to 5,000 Users Enh Mnt 1MO	\$0.54	R-MT	2%	\$0.53	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-100K-P-MNT	Audit 40001-100000 Perp Basic Maint [Per Month Pricing]	\$4,202.10	R-MT	2%	\$4,118.06	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-100K-P-MNT-E	Audit 40001-100000 Perp Enh Maint [Per Month Pricing]	\$5,836.25	R-MT	2%	\$5,719.53	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-100K-P-MNT-UP	Audit 40001-100000 Perp Maint Upg [Per Month Pricing]	\$1,634.15	R-MT	2%	\$1,601.47	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-100K-T-MNT	Audit 40001-100000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-100K-T-MNT-E	Audit 40001-100000 Term Enh Maint [Per Month Pricing]	\$466.90	R-MT	2%	\$457.56	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-1500-P-MNT	Audit 0-1500 Perp Basic Maint [Per Month Pricing]	\$737.10	R-MT	2%	\$722.36	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-1500-P-MNT-E	Audit 0-1500 Perp Enh Maint [Per Month Pricing]	\$1,023.75	R-MT	2%	\$1,003.28	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-1500-P-MNT-UP	Audit 0-1500 Perp Maint Upg [Per Month Pricing]	\$286.65	R-MT	2%	\$280.92	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-1500-T-MNT	Audit 0-1500 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-1500-T-MNT-E	Audit 0-1500 Term Enh Maint [Per Month Pricing]	\$81.90	R-MT	2%	\$80.26	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-40K-P-MNT	Audit 5001-40000 Perp Basic Maint [Per Month Pricing]	\$2,891.70	R-MT	2%	\$2,833.87	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-40K-P-MNT-E	Audit 5001-40000 Perp Enh Maint [Per Month Pricing]	\$4,016.25	R-MT	2%	\$3,935.93	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-40K-P-MNT-UP	Audit 5001-40000 Perp Maint Upg [Per Month Pricing]	\$1,124.55	R-MT	2%	\$1,102.06	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-40K-T-MNT	Audit 5001-40000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-40K-T-MNT-E	Audit 5001-40000 Term Enh Maint [Per Month Pricing]	\$321.30	R-MT	2%	\$314.87	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-5K-P-MNT	Audit 1501-5000 Perp Basic Maint [Per Month Pricing]	\$2,104.00	R-MT	2%	\$2,061.92	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-5K-P-MNT-E	Audit 1501-5000 Perp Enh Maint [Per Month Pricing]	\$2,992.50	R-MT	2%	\$2,932.65	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-5K-P-MNT-UP	Audit 1501-5000 Perp Maint Upg [Per Month Pricing]	\$818.30	R-MT	2%	\$801.93	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-5K-T-MNT	Audit 1501-5000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-5K-T-MNT-E	Audit 1501-5000 Term Enh Maint [Per Month Pricing]	\$233.80	R-MT	2%	\$229.12	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-G100K-P-MNT	Audit G100000 Perp Basic Maint [Per Month Pricing]	\$5,777.10	R-MT	2%	\$5,661.56	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-G100K-P-MNT-E	Audit G100000 Perp Enh Maint [Per Month Pricing]	\$8,023.75	R-MT	2%	\$7,863.28	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-G100K-P-MNT-UP	Audit G100000 Perp Maint Upg [Per Month Pricing]	\$2,246.65	R-MT	2%	\$2,201.72	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-G100K-T-MNT	Audit G100000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-G100K-T-MNT-E	Audit G100000 Term Enh Maint [Per Month Pricing]	\$641.90	R-MT	2%	\$629.06	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-GT100K-P-B1	AUD>100KPerpBas w/1ODA cost /1Kemp /mo	\$42.02	R-MT	2%	\$41.18	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-GT100K-P-E1	AUD>100KPerpEnh w/1ODA cost /1Kemp /mo	\$58.36	R-MT	2%	\$57.19	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-GT100K-P-UP	AUD>100KPerpUpg w/1ODA cost /1Kemp /mo	\$16.34	R-MT	2%	\$16.01	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-GT100K-T-E1	AUD>100KTermEnh w/1ODA cost /1Kemp /mo	\$4.67	R-MT	2%	\$4.58	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-USER-P-MNT	Audit User Perp Basic Maint [Per Month Pricing]	\$37.80	R-MT	2%	\$37.04	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-USER-P-MNT-E	Audit User Perp Enh Maint [Per Month Pricing]	\$52.50	R-MT	2%	\$51.45	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-USER-P-MNT-UP	Audit User Perp Maint Upg [Per Month Pricing]	\$14.70	R-MT	2%	\$14.41	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-USER-T-MNT	Audit User Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-USER-T-MNT-E	Audit User Term Enh Maint [Per Month Pricing]	\$4.20	R-MT	2%	\$4.12	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000025BE1	RSA Auth Mgr Maint - Base/Enh-1	\$2.37	R-MT	2%	\$2.32	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000025BE1-8	SID Access Base EnhMnt 1Mo	\$2.37	R-MT	2%	\$2.32	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000025EE1	RSA Auth Mgr Maint - Ent/Enh-1	\$3.20	R-MT	2%	\$3.14	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000025EE1-8	SID Access Ent EnhMnt 1Mo	\$3.20	R-MT	2%	\$3.14	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000025UE1	RSA Auth Mgr Maint - EntUpg/Enh-1	\$0.83	R-MT	2%	\$0.81	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000025UE1-8	SID Access B2EntUP EnhMnt 1Mo	\$0.83	R-MT	2%	\$0.81	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000025Y1BE1	RSA AM 7 Base EnhMaint Ext YR1 1Mo	\$0.61	R-MT	2%	\$0.60	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000025Y1EE1	RSA AM 7 Ent EnhMaint Ext YR1 1Mo	\$0.83	R-MT	2%	\$0.81	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000025Y2BE1	RSA AM 6&7 Base EnhMaint Ext YR2 1Mo	\$0.77	R-MT	2%	\$0.75	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000025Y2EE1	RSA AM 6&7 Ent EnhMaint Ext YR2 1Mo	\$1.03	R-MT	2%	\$1.01	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000100BE1	RSA Auth Mgr Maint - Base/Enh-1	\$1.49	R-MT	2%	\$1.46	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000100BE1-8	SID Access Base EnhMnt 1Mo	\$1.49	R-MT	2%	\$1.46	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000100EE1	RSA Auth Mgr Maint - Ent/Enh-1	\$2.01	R-MT	2%	\$1.97	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000100EE1-8	SID Access Ent EnhMnt 1Mo	\$2.01	R-MT	2%	\$1.97	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000100UE1	RSA Auth Mgr Maint - EntUpg/Enh-1	\$0.52	R-MT	2%	\$0.51	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000100UE1-8	SID Access B2EntUP EnhMnt 1Mo	\$0.52	R-MT	2%	\$0.51	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000100Y1BE1	RSA AM 7 Base EnhMaint Ext YR1 1Mo	\$0.57	R-MT	2%	\$0.56	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000100Y1EE1	RSA AM 7 Ent EnhMaint Ext YR1 1Mo	\$0.77	R-MT	2%	\$0.75	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000100Y2BE1	RSA AM 6&7 Base EnhMaint Ext YR2 1Mo	\$0.71	R-MT	2%	\$0.70	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000100Y2EE1	RSA AM 6&7 Ent EnhMaint Ext YR2 1Mo	\$0.96	R-MT	2%	\$0.94	N/A	N/A	N/A	N/A	N/A	N/A

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	AUT000150BE1	RSA Auth Mgr Maint - Base/Enh-1	\$1.30	R-MT	2%	\$1.27	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT000150BE1-8	SID Access Base EnhMnt 1Mo	\$1.30	R-MT	2%	\$1.27	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT000150EE1	RSA Auth Mgr Maint - Ent/Enh-1	\$1.75	R-MT	2%	\$1.72	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT000150EE1-8	SID Access Ent EnhMnt 1Mo	\$1.75	R-MT	2%	\$1.72	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT000150UE1	RSA Auth Mgr Maint - EntUpg/Enh-1	\$0.45	R-MT	2%	\$0.44	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT000150UE1-8	SID Access B2EntUP EnhMnt 1Mo	\$0.45	R-MT	2%	\$0.44	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT000150Y1BE1	RSA AM 7 Base EnhMaint Ext YR1 1Mo	\$0.49	R-MT	2%	\$0.48	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT000150Y1EE1	RSA AM 7 Ent EnhMaint Ext YR1 1Mo	\$0.67	R-MT	2%	\$0.66	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT000150Y2BE1	RSA AM 6&7 Base EnhMaint Ext YR2 1Mo	\$0.62	R-MT	2%	\$0.61	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT000150Y2EE1	RSA AM 6&7 Ent EnhMaint Ext YR2 1Mo	\$0.83	R-MT	2%	\$0.81	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000250BE1	RSA Auth Mgr Maint - Base/Enh-1	\$1.16	R-MT	2%	\$1.14	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000250BE1-8	SID Access Base EnhMnt 1Mo	\$1.16	R-MT	2%	\$1.14	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000250EE1	RSA Auth Mgr Maint - Ent/Enh-1	\$1.56	R-MT	2%	\$1.53	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000250EE1-8	SID Access Ent EnhMnt 1Mo	\$1.56	R-MT	2%	\$1.53	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000250UE1	RSA Auth Mgr Maint - EntUpg/Enh-1	\$0.40	R-MT	2%	\$0.39	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000250UE1-8	SID Access B2EntUP EnhMnt 1Mo	\$0.40	R-MT	2%	\$0.39	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000250Y1BE1	RSA AM 7 Base EnhMaint Ext YR1 1Mo	\$0.44	R-MT	2%	\$0.43	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000250Y1EE1	RSA AM 7 Ent EnhMaint Ext YR1 1Mo	\$0.59	R-MT	2%	\$0.58	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000250Y2BE1	RSA AM 6&7 Base EnhMaint Ext YR2 1Mo	\$0.55	R-MT	2%	\$0.54	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000250Y2EE1	RSA AM 6&7 Ent EnhMaint Ext YR2 1Mo	\$0.74	R-MT	2%	\$0.73	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000500BE1	RSA Auth Mgr Maint - Base/Enh-1	\$0.91	R-MT	2%	\$0.89	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000500BE1-8	SID Access Base EnhMnt 1Mo	\$0.91	R-MT	2%	\$0.89	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000500EE1	RSA Auth Mgr Maint - Ent/Enh-1	\$1.23	R-MT	2%	\$1.21	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000500EE1-8	SID Access Ent EnhMnt 1Mo	\$1.23	R-MT	2%	\$1.21	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000500UE1	RSA Auth Mgr Maint - EntUpg/Enh-1	\$0.32	R-MT	2%	\$0.31	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000500UE1-8	SID Access B2EntUP EnhMnt 1Mo	\$0.32	R-MT	2%	\$0.31	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000500Y1BE1	RSA AM 7 Base EnhMaint Ext YR1 1Mo	\$0.35	R-MT	2%	\$0.34	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000500Y1EE1	RSA AM 7 Ent EnhMaint Ext YR1 1Mo	\$0.47	R-MT	2%	\$0.46	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000500Y2BE1	RSA AM 6&7 Base EnhMaint Ext YR2 1Mo	\$0.43	R-MT	2%	\$0.42	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000500Y2EE1	RSA AM 6&7 Ent EnhMaint Ext YR2 1Mo	\$0.58	R-MT	2%	\$0.57	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000750BE1	RSA Auth Mgr Maint - Base/Enh-1	\$0.81	R-MT	2%	\$0.79	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000750BE1-8	SID Access Base EnhMnt 1Mo	\$0.81	R-MT	2%	\$0.79	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000750EE1	RSA Auth Mgr Maint - Ent/Enh-1	\$1.08	R-MT	2%	\$1.06	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000750EE1-8	SID Access Ent EnhMnt 1Mo	\$1.08	R-MT	2%	\$1.06	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000750UE1	RSA Auth Mgr Maint - EntUpg/Enh-1	\$0.27	R-MT	2%	\$0.26	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000750UE1-8	SID Access B2EntUP EnhMnt 1Mo	\$0.27	R-MT	2%	\$0.26	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000750Y1BE1	RSA AM 7 Base EnhMaint Ext YR1 1Mo	\$0.31	R-MT	2%	\$0.30	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000750Y1EE1	RSA AM 7 Ent EnhMaint Ext YR1 1Mo	\$0.41	R-MT	2%	\$0.40	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000750Y2BE1	RSA AM 6&7 Base EnhMaint Ext YR2 1Mo	\$0.38	R-MT	2%	\$0.37	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000750Y2EE1	RSA AM 6&7 Ent EnhMaint Ext YR2 1Mo	\$0.52	R-MT	2%	\$0.51	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0001500BE1	RSA Auth Mgr Maint - Base/Enh-1	\$0.67	R-MT	2%	\$0.66	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0001500BE1-8	SID Access Base EnhMnt 1Mo	\$0.67	R-MT	2%	\$0.66	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0001500EE1	RSA Auth Mgr Maint - Ent/Enh-1	\$0.90	R-MT	2%	\$0.88	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0001500EE1-8	SID Access Ent EnhMnt 1Mo	\$0.90	R-MT	2%	\$0.88	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0001500UE1	RSA Auth Mgr Maint - EntUpg/Enh-1	\$0.23	R-MT	2%	\$0.23	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0001500UE1-8	SID Access B2EntUP EnhMnt 1Mo	\$0.23	R-MT	2%	\$0.23	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0001500Y1BE1	RSA AM 7 Base EnhMaint Ext YR1 1Mo	\$0.25	R-MT	2%	\$0.25	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0001500Y1EE1	RSA AM 7 Ent EnhMaint Ext YR1 1Mo	\$0.34	R-MT	2%	\$0.33	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0001500Y2BE1	RSA AM 6&7 Base EnhMaint Ext YR2 1Mo	\$0.32	R-MT	2%	\$0.31	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0001500Y2EE1	RSA AM 6&7 Ent EnhMaint Ext YR2 1Mo	\$0.43	R-MT	2%	\$0.42	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0002500BE1	RSA Auth Mgr Maint - Base/Enh-1	\$0.54	R-MT	2%	\$0.53	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0002500BE1-8	SID Access Base EnhMnt 1Mo	\$0.54	R-MT	2%	\$0.53	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0002500EE1	RSA Auth Mgr Maint - Ent/Enh-1	\$0.73	R-MT	2%	\$0.72	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0002500EE1-8	SID Access Ent EnhMnt 1Mo	\$0.73	R-MT	2%	\$0.72	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0002500UE1	RSA Auth Mgr Maint - EntUpg/Enh-1	\$0.19	R-MT	2%	\$0.19	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0002500UE1-8	SID Access B2EntUP EnhMnt 1Mo	\$0.19	R-MT	2%	\$0.19	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0002500Y1BE1	RSA AM 7 Base EnhMaint Ext YR1 1Mo	\$0.21	R-MT	2%	\$0.21	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0002500Y1EE1	RSA AM 7 Ent EnhMaint Ext YR1 1Mo	\$0.28	R-MT	2%	\$0.27	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0002500Y2BE1	RSA AM 6&7 Base EnhMaint Ext YR2 1Mo	\$0.26	R-MT	2%	\$0.25	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0002500Y2EE1	RSA AM 6&7 Ent EnhMaint Ext YR2 1Mo	\$0.35	R-MT	2%	\$0.34	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0005000BE1	RSA Auth Mgr Maint - Base/Enh-1	\$0.46	R-MT	2%	\$0.45	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0005000BE1-8	SID Access Base EnhMnt 1Mo	\$0.46	R-MT	2%	\$0.45	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0005000EE1	RSA Auth Mgr Maint - Ent/Enh-1	\$0.61	R-MT	2%	\$0.60	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0005000EE1-8	SID Access Ent EnhMnt 1Mo	\$0.61	R-MT	2%	\$0.60	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0005000UE1	RSA Auth Mgr Maint - EntUpg/Enh-1	\$0.15	R-MT	2%	\$0.15	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0005000UE1-8	SID Access B2EntUP EnhMnt 1Mo	\$0.15	R-MT	2%	\$0.15	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0005000Y1BE1	RSA AM 7 Base EnhMaint Ext YR1 1Mo	\$0.17	R-MT	2%	\$0.17	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0005000Y1EE1	RSA AM 7 Ent EnhMaint Ext YR1 1Mo	\$0.23	R-MT	2%	\$0.23	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0005000Y2BE1	RSA AM 6&7 Base EnhMaint Ext YR2 1Mo	\$0.22	R-MT	2%	\$0.22	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0005000Y2EE1	RSA AM 6&7 Ent EnhMaint Ext YR2 1Mo	\$0.29	R-MT	2%	\$0.28	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0010000BE1	RSA Auth Mgr Maint - Base/Enh-1	\$0.37	R-MT	2%	\$0.36	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0010000BE1-8	SID Access Base EnhMnt 1Mo	\$0.37	R-MT	2%	\$0.36	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0010000EE1	RSA Auth Mgr Maint - Ent/Enh-1	\$0.50	R-MT	2%	\$0.49	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0010000EE1-8	SID Access Ent EnhMnt 1Mo	\$0.50	R-MT	2%	\$0.49	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0010000EEP1-8	RSA Auth Mgr Maint - ENTPlus/Enh-1	\$0.88	R-MT	2%	\$0.86	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0010000UE1	RSA Auth Mgr Maint - EntUpg/Enh-1	\$0.13	R-MT	2%	\$0.13	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0010000UE1-8	SID Access B2EntUP EnhMnt 1Mo	\$0.13	R-MT	2%	\$0.13	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0010000Y1BE1	RSA AM 7 Base EnhMaint Ext YR1 1Mo	\$0.14	R-MT	2%	\$0.14	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0010000Y1EE1	RSA AM 7 Ent EnhMaint Ext YR1 1Mo	\$0.19	R-MT	2%	\$0.19	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	AUT0010000Y1EEP1	RSA AM7.1 EntPlus EnhMaint Ext YR1 1Mo	\$0.33	R-MT	2%	\$0.32	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0010000Y2BE1	RSA AM 6&7 Base EnhMaint Ext YR2 1Mo	\$0.18	R-MT	2%	\$0.18	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0010000Y2EE1	RSA AM 6&7 Ent EnhMaint Ext YR2 1Mo	\$0.24	R-MT	2%	\$0.24	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0010000Y2EEP1	RSA AM7.1 EntPlus EnhMaint Ext YR2 1Mo	\$0.42	R-MT	2%	\$0.41	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0050000BE1	RSA Auth Mgr Maint - Base/Enh-1	\$0.26	R-MT	2%	\$0.25	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0050000BE1-8	SID Access Base EnhMnt 1Mo	\$0.26	R-MT	2%	\$0.25	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0050000EE1	RSA Auth Mgr Maint - Ent/Enh-1	\$0.36	R-MT	2%	\$0.35	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0050000EE1-8	SID Access Ent EnhMnt 1Mo	\$0.36	R-MT	2%	\$0.35	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0050000EEP1	RSA Auth Mgr Maint - ENTPlus/Enh-1	\$0.70	R-MT	2%	\$0.69	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0050000EEP1-8	SID Access EntPI Mnt-Enh-1	\$0.70	R-MT	2%	\$0.69	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0050000UE1	RSA Auth Mgr Maint - EntUpp/Enh-1	\$0.10	R-MT	2%	\$0.10	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0050000UE1-8	SID Access B2EntUP EnhMnt 1Mo	\$0.10	R-MT	2%	\$0.10	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0050000Y1BE1	RSA AM 7 Base EnhMaint Ext YR1 1Mo	\$0.10	R-MT	2%	\$0.10	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0050000Y1EE1	RSA AM 7 Ent EnhMaint Ext YR1 1Mo	\$0.14	R-MT	2%	\$0.14	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0050000Y1EEP1	RSA AM7.1 EntPlus EnhMaint Ext YR1 1Mo	\$0.27	R-MT	2%	\$0.26	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0050000Y2BE1	RSA AM 6&7 Base EnhMaint Ext YR2 1Mo	\$0.13	R-MT	2%	\$0.13	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0050000Y2EE1	RSA AM 6&7 Ent EnhMaint Ext YR2 1Mo	\$0.17	R-MT	2%	\$0.17	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0050000Y2EEP1	RSA AM7.1 EntPlus EnhMaint Ext YR2 1Mo	\$0.33	R-MT	2%	\$0.32	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0100000BE1	RSA Auth Mgr Maint - Base/Enh-1	\$0.16	R-MT	2%	\$0.16	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0100000BE1-8	SID Access Base EnhMnt 1Mo	\$0.16	R-MT	2%	\$0.16	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0100000EE1	RSA Auth Mgr Maint - Ent/Enh-1	\$0.21	R-MT	2%	\$0.21	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0100000EE1-8	SID Access Ent EnhMnt 1Mo	\$0.21	R-MT	2%	\$0.21	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0100000EEP1	RSA Auth Mgr Maint - ENTPlus/Enh-1	\$0.56	R-MT	2%	\$0.55	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0100000EEP1-8	SID Access EntPI Mnt-Enh-1	\$0.56	R-MT	2%	\$0.55	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0100000UE1	RSA Auth Mgr Maint - EntUpp/Enh-1	\$0.06	R-MT	2%	\$0.06	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0100000UE1-8	SID Access B2EntUP EnhMnt 1Mo	\$0.06	R-MT	2%	\$0.06	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0100000Y1BE1	RSA AM 7 Base EnhMaint Ext YR1 1Mo	\$0.06	R-MT	2%	\$0.06	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0100000Y1EE1	RSA AM 7 Ent EnhMaint Ext YR1 1Mo	\$0.08	R-MT	2%	\$0.08	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0100000Y1EEP1	RSA AM7.1 EntPlus EnhMaint Ext YR1 1Mo	\$0.21	R-MT	2%	\$0.21	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0100000Y2BE1	RSA AM 6&7 Base EnhMaint Ext YR2 1Mo	\$0.08	R-MT	2%	\$0.08	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0100000Y2EE1	RSA AM 6&7 Ent EnhMaint Ext YR2 1Mo	\$0.10	R-MT	2%	\$0.10	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0100000Y2EEP1	RSA AM7.1 EntPlus EnhMaint Ext YR2 1Mo	\$0.27	R-MT	2%	\$0.26	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT1000000BE1	RSA Auth Mgr Maint - Base/Enh-1	\$0.12	R-MT	2%	\$0.12	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT1000000BE1-8	SID Access Base EnhMnt 1Mo	\$0.12	R-MT	2%	\$0.12	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT1000000EE1	RSA Auth Mgr Maint - Ent/Enh-1	\$0.17	R-MT	2%	\$0.17	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT1000000EE1-8	SID Access Ent EnhMnt 1Mo	\$0.17	R-MT	2%	\$0.17	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT1000000EEP1	RSA Auth Mgr Maint - ENTPlus/Enh-1	\$0.53	R-MT	2%	\$0.52	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT1000000EEP1-8	SID Access EntPI Mnt-Enh-1	\$0.53	R-MT	2%	\$0.52	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT1000000UE1	RSA Auth Mgr Maint - EntUpp/Enh-1	\$0.05	R-MT	2%	\$0.05	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT1000000UE1-8	SID Access B2EntUP EnhMnt 1Mo	\$0.05	R-MT	2%	\$0.05	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT1000000Y1BE1	RSA AM 7 Base EnhMaint Ext YR1 1Mo	\$0.05	R-MT	2%	\$0.05	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT1000000Y1EE1	RSA AM 7 Ent EnhMaint Ext YR1 1Mo	\$0.06	R-MT	2%	\$0.06	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT1000000Y1EEP1	RSA AM7.1 EntPlus EnhMaint Ext YR1 1Mo	\$0.20	R-MT	2%	\$0.20	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT1000000Y2BE1	RSA AM 6&7 Base EnhMaint Ext YR2 1Mo	\$0.06	R-MT	2%	\$0.06	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT1000000Y2EE1	RSA AM 6&7 Ent EnhMaint Ext YR2 1Mo	\$0.08	R-MT	2%	\$0.08	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT1000000Y2EEP1	RSA AM7.1 EntPlus EnhMaint Ext YR2 1Mo	\$0.25	R-MT	2%	\$0.25	N/A	N/A	N/A	N/A	N/A	N/A
5	AXM0001000E1	RSA Access Manager Maint Enh - 1	\$0.54	R-MT	2%	\$0.53	N/A	N/A	N/A	N/A	N/A	N/A
5	AXM00005000E1	RSA Access Manager Maint Enh - 1	\$0.44	R-MT	2%	\$0.43	N/A	N/A	N/A	N/A	N/A	N/A
5	AXM00010000E1	RSA Access Manager Maint Enh - 1	\$0.34	R-MT	2%	\$0.33	N/A	N/A	N/A	N/A	N/A	N/A
5	AXM00025000E1	RSA Access Manager Maint Enh - 1	\$0.27	R-MT	2%	\$0.26	N/A	N/A	N/A	N/A	N/A	N/A
5	AXM00050000E1	RSA Access Manager Maint Enh - 1	\$0.21	R-MT	2%	\$0.21	N/A	N/A	N/A	N/A	N/A	N/A
5	AXM00100000E1	RSA Access Manager Maint Enh - 1	\$0.15	R-MT	2%	\$0.15	N/A	N/A	N/A	N/A	N/A	N/A
5	AXM00250000E1	RSA Access Manager Maint Enh - 1	\$0.10	R-MT	2%	\$0.10	N/A	N/A	N/A	N/A	N/A	N/A
5	AXM00500000E1	RSA Access Manager Maint Enh - 1	\$0.07	R-MT	2%	\$0.07	N/A	N/A	N/A	N/A	N/A	N/A
5	AXM00750000E1	RSA Access Manager Maint Enh - 1	\$0.05	R-MT	2%	\$0.05	N/A	N/A	N/A	N/A	N/A	N/A
5	AXM01000000E1	RSA Access Manager Maint Enh - 1	\$0.04	R-MT	2%	\$0.04	N/A	N/A	N/A	N/A	N/A	N/A
5	AXM05000000E1	RSA Access Manager Maint Enh - 1	\$0.03	R-MT	2%	\$0.03	N/A	N/A	N/A	N/A	N/A	N/A
5	AXM25000000E1	RSA Access Manager Maint Enh - 1	\$0.02	R-MT	2%	\$0.02	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-100K-P-MNT	BCM 40001-100000 Perp Basic Maint [Per Month Pricing]	\$4,202.10	R-MT	2%	\$4,118.06	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-100K-P-MNT-E	BCM 40001-100000 Perp Enh Maint [Per Month Pricing]	\$5,836.25	R-MT	2%	\$5,719.53	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-100K-P-MNT-UP	BCM 40001-100000 Perp Maint Upg [Per Month Pricing]	\$1,634.15	R-MT	2%	\$1,601.47	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-100K-T-MNT	BCM 40001-100000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-100K-T-MNT-E	BCM 40001-100000 Term Enh Maint [Per Month Pricing]	\$466.90	R-MT	2%	\$457.56	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-1500-P-MNT	BCM 0-1500 Perp Basic Maint [Per Month Pricing]	\$737.10	R-MT	2%	\$722.36	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-1500-P-MNT-E	BCM 0-1500 Perp Enh Maint [Per Month Pricing]	\$1,023.75	R-MT	2%	\$1,003.28	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-1500-P-MNT-UP	BCM 0-1500 Perp Maint Upg [Per Month Pricing]	\$286.65	R-MT	2%	\$280.92	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-1500-T-MNT	BCM 0-1500 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-1500-T-MNT-E	BCM 0-1500 Term Enh Maint [Per Month Pricing]	\$81.90	R-MT	2%	\$80.26	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-40K-P-MNT	BCM 5001-40000 Perp Basic Maint [Per Month Pricing]	\$2,891.70	R-MT	2%	\$2,833.87	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-40K-P-MNT-E	BCM 5001-40000 Perp Enh Maint [Per Month Pricing]	\$4,016.25	R-MT	2%	\$3,935.93	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-40K-P-MNT-UP	BCM 5001-40000 Perp Maint Upg [Per Month Pricing]	\$1,124.55	R-MT	2%	\$1,102.06	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-40K-T-MNT	BCM 5001-40000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-40K-T-MNT-E	BCM 5001-40000 Term Enh Maint [Per Month Pricing]	\$321.30	R-MT	2%	\$314.87	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-5K-P-MNT	BCM 1501-5000 Perp Basic Maint [Per Month Pricing]	\$2,104.00	R-MT	2%	\$2,061.92	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-5K-P-MNT-E	BCM 1501-5000 Perp Enh Maint [Per Month Pricing]	\$2,992.50	R-MT	2%	\$2,932.65	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-5K-P-MNT-UP	BCM 1501-5000 Perp Maint Upg [Per Month Pricing]	\$818.30	R-MT	2%	\$801.93	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-5K-T-MNT	BCM 1501-5000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-5K-T-MNT-E	BCM 1501-5000 Term Enh Maint [Per Month Pricing]	\$233.80	R-MT	2%	\$229.12	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-G100K-P-MNT	BCM G100000 Perp Basic Maint [Per Month Pricing]	\$5,777.10	R-MT	2%	\$5,661.56	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-G100K-P-MNT-E	BCM G100000 Perp Enh Maint [Per Month Pricing]	\$8,023.75	R-MT	2%	\$7,863.28	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	BCM-G100K-P-MNT-UP	BCM G100000 Perp Maint Upg [Per Month Pricing]	\$2,246.65	R-MT	2%	\$2,201.72	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-G100K-T-MNT	BCM G100000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-G100K-T-MNT-E	BCM G100000 Term Enh Maint [Per Month Pricing]	\$641.90	R-MT	2%	\$629.06	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-GT100K-P-B1	BCM>100KPerpBas w/1ODA cost /1Kemp /mo	\$42.02	R-MT	2%	\$41.18	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-GT100K-P-E1	BCM>100KPerpEnh w/1ODA cost /1Kemp /mo	\$58.36	R-MT	2%	\$57.19	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-GT100K-P-UP	BCM>100KPerpUpg w/1ODA cost /1Kemp /mo	\$16.34	R-MT	2%	\$16.01	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-GT100K-T-E1	BCM>100KTermEnh w/1ODA cost /1Kemp /mo	\$4.67	R-MT	2%	\$4.58	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-USER-P-MNT	BCM User Perp Basic Maint [Per Month Pricing]	\$37.80	R-MT	2%	\$37.04	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-USER-P-MNT-E	BCM User Perp Enh Maint [Per Month Pricing]	\$52.50	R-MT	2%	\$51.45	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-USER-P-MNT-UP	BCM User Perp Maint Upg [Per Month Pricing]	\$14.70	R-MT	2%	\$14.41	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-USER-T-MNT	BCM User Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-USER-T-MNT-E	BCM User Term Enh Maint [Per Month Pricing]	\$4.20	R-MT	2%	\$4.12	N/A	N/A	N/A	N/A	N/A	N/A
5	BLP-1M-PE-UP	OEM Perp Maint Upg [Per Month Pricing]	\$450.00	R-MT	2%	\$441.00	N/A	N/A	N/A	N/A	N/A	N/A
5	BRAZ-LANG-PP-NC	Brazilian Localization Plat Perp NC	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	BRAZ-LANG-PT-NC	Brazilian Localization Plat Term NC	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	BRAZ-LANG-SP-NC	Brazilian Localization Sol Perp NC	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	BRAZ-LANG-ST-NC	Brazilian Localization Sol Term NC	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	BRM100000B1	BRM 50,001 to 100,000 User Basic Mnt 1MO	\$0.13	R-MT	2%	\$0.13	N/A	N/A	N/A	N/A	N/A	N/A
5	BRM100000E1	BRM 50,001 to 100,000 Users Enh Mnt 1MO	\$0.16	R-MT	2%	\$0.16	N/A	N/A	N/A	N/A	N/A	N/A
5	BRM10000B1	BRM 5,001 to 10,000 Users Basic Mnt 1MO	\$0.23	R-MT	2%	\$0.23	N/A	N/A	N/A	N/A	N/A	N/A
5	BRM10000E1	BRM 5,001 to 10,000 Users Enh Mnt 1MO	\$0.29	R-MT	2%	\$0.28	N/A	N/A	N/A	N/A	N/A	N/A
5	BRM250000B1	BRM 100,001 to 250000 User Basic Mnt 1MO	\$0.11	R-MT	2%	\$0.11	N/A	N/A	N/A	N/A	N/A	N/A
5	BRM250000E1	BRM 100,001 to 250,000 Users Enh Mnt 1MO	\$0.14	R-MT	2%	\$0.14	N/A	N/A	N/A	N/A	N/A	N/A
5	BRM250001B1	BRM 250,001+ Users Basic Mnt 1MO	\$0.10	R-MT	2%	\$0.10	N/A	N/A	N/A	N/A	N/A	N/A
5	BRM250001E1	BRM 250,001+ Users Enh Mnt 1MO	\$0.13	R-MT	2%	\$0.13	N/A	N/A	N/A	N/A	N/A	N/A
5	BRM25000B1	BRM 10,001 to 25,000 Users Basic Mnt 1MO	\$0.18	R-MT	2%	\$0.18	N/A	N/A	N/A	N/A	N/A	N/A
5	BRM25000E1	BRM 10,001 to 25,000 Users Enh Mnt 1MO	\$0.23	R-MT	2%	\$0.23	N/A	N/A	N/A	N/A	N/A	N/A
5	BRM50000B1	BRM 25,001 to 50,000 Users Basic Mnt 1MO	\$0.16	R-MT	2%	\$0.16	N/A	N/A	N/A	N/A	N/A	N/A
5	BRM50000E1	BRM 25,001 to 50,000 Users Enh Mnt 1MO	\$0.19	R-MT	2%	\$0.19	N/A	N/A	N/A	N/A	N/A	N/A
5	BRM5000B1	BRM Up to 5,000 Users Basic Mnt 1MO	\$0.31	R-MT	2%	\$0.30	N/A	N/A	N/A	N/A	N/A	N/A
5	BRM5000E1	BRM Up to 5,000 Users Enh Mnt 1MO	\$0.39	R-MT	2%	\$0.38	N/A	N/A	N/A	N/A	N/A	N/A
5	CHIN-LANG-PP-NC	Chinese Localization Plat Perp NC	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	CHIN-LANG-PT-NC	Chinese Localization Plat Term NC	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	CHIN-LANG-SP-NC	Chinese Localization Sol Perp NC	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	CHIN-LANG-ST-NC	Chinese Localization Sol Term NC	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-100K-P-MNT	Compliance 40001-100000 Perp Basic Maint [Per Month Pricing]	\$4,202.10	R-MT	2%	\$4,118.06	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-100K-P-MNT-E	Compliance 40001-100000 Perp Enh Maint [Per Month Pricing]	\$5,836.25	R-MT	2%	\$5,719.53	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-100K-P-MNT-UP	Compliance 40001-100000 Perp Maint Upg [Per Month Pricing]	\$1,634.15	R-MT	2%	\$1,601.47	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-100K-T-MNT	Compliance 40001-100000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-100K-T-MNT-E	Compliance 40001-100000 Term Enh Maint [Per Month Pricing]	\$466.90	R-MT	2%	\$457.56	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-1500-P-MNT	Compliance 0-1500 Perp Basic Maint [Per Month Pricing]	\$737.10	R-MT	2%	\$722.36	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-1500-P-MNT-E	Compliance 0-1500 Perp Enh Maint [Per Month Pricing]	\$1,023.75	R-MT	2%	\$1,003.28	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-1500-P-MNT-UP	Compliance 0-1500 Perp Maint Upg [Per Month Pricing]	\$286.65	R-MT	2%	\$280.92	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-1500-T-MNT	Compliance 0-1500 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-1500-T-MNT-E	Compliance 0-1500 Term Enh Maint [Per Month Pricing]	\$81.90	R-MT	2%	\$80.26	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-40K-P-MNT	Compliance 5001-40000 Perp Basic Maint [Per Month Pricing]	\$2,891.70	R-MT	2%	\$2,833.87	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-40K-P-MNT-E	Compliance 5001-40000 Perp Enh Maint [Per Month Pricing]	\$4,016.25	R-MT	2%	\$3,935.93	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-40K-P-MNT-UP	Compliance 5001-40000 Perp Maint Upg [Per Month Pricing]	\$1,124.55	R-MT	2%	\$1,102.06	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-40K-T-MNT	Compliance 5001-40000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-40K-T-MNT-E	Compliance 5001-40000 Term Enh Maint [Per Month Pricing]	\$321.30	R-MT	2%	\$314.87	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-5K-P-MNT	Compliance 1501-5000 Perp Basic Maint [Per Month Pricing]	\$2,104.00	R-MT	2%	\$2,061.92	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-5K-P-MNT-E	Compliance 1501-5000 Perp Enh Maint [Per Month Pricing]	\$2,992.50	R-MT	2%	\$2,932.65	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-5K-P-MNT-UP	Compliance 1501-5000 Perp Maint Upg [Per Month Pricing]	\$818.30	R-MT	2%	\$801.93	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-5K-T-MNT	Compliance 1501-5000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-5K-T-MNT-E	Compliance 1501-5000 Term Enh Maint [Per Month Pricing]	\$233.80	R-MT	2%	\$229.12	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-G100K-P-MNT	Compliance G100000 Perp Basic Maint [Per Month Pricing]	\$5,777.10	R-MT	2%	\$5,661.56	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-G100K-P-MNT-E	Compliance G100000 Perp Enh Maint [Per Month Pricing]	\$8,023.75	R-MT	2%	\$7,863.28	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-G100K-P-MNT-UP	Compliance G100000 Perp Maint Upg [Per Month Pricing]	\$2,246.65	R-MT	2%	\$2,201.72	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-G100K-T-MNT	Compliance G100000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-G100K-T-MNT-E	Compliance G100000 Term Enh Maint [Per Month Pricing]	\$641.90	R-MT	2%	\$629.06	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-GT100K-P-B1	COM>100KPerpBas w/1ODA cost /1Kemp /mo	\$42.02	R-MT	2%	\$41.18	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-GT100K-P-E1	COM>100KPerpEnh w/1ODA cost /1Kemp /mo	\$58.36	R-MT	2%	\$57.19	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-GT100K-P-UP	COM>100KPerpUpg w/1ODA cost /1Kemp /mo	\$16.34	R-MT	2%	\$16.01	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-GT100K-T-E1	COM>100KTermEnh w/1ODA cost /1Kemp /mo	\$4.67	R-MT	2%	\$4.58	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-USER-P-MNT	Compliance User Perp Basic Maint [Per Month Pricing]	\$37.80	R-MT	2%	\$37.04	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-USER-P-MNT-E	Compliance User Perp Enh Maint [Per Month Pricing]	\$52.50	R-MT	2%	\$51.45	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-USER-P-MNT-UP	Compliance User Perp Maint Upg [Per Month Pricing]	\$14.70	R-MT	2%	\$14.41	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-USER-T-MNT	Compliance User Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-USER-T-MNT-E	Compliance User Term Enh Maint [Per Month Pricing]	\$4.20	R-MT	2%	\$4.12	N/A	N/A	N/A	N/A	N/A	N/A
5	DAG100000B1	DAG 50,001 to 100,000 User Basic Mnt 1MO	\$0.16	R-MT	2%	\$0.16	N/A	N/A	N/A	N/A	N/A	N/A
5	DAG100000E1	DAG 50,001 to 100,000 Users Enh Mnt 1MO	\$0.20	R-MT	2%	\$0.20	N/A	N/A	N/A	N/A	N/A	N/A
5	DAG10000B1	DAG 5,001 to 10,000 Users Basic Mnt 1MO	\$0.27	R-MT	2%	\$0.26	N/A	N/A	N/A	N/A	N/A	N/A
5	DAG10000E1	DAG 5,001 to 10,000 Users Enh Mnt 1MO	\$0.34	R-MT	2%	\$0.33	N/A	N/A	N/A	N/A	N/A	N/A
5	DAG250000B1	DAG 100,001 to 250000 User Basic Mnt 1MO	\$0.13	R-MT	2%	\$0.13	N/A	N/A	N/A	N/A	N/A	N/A
5	DAG250000E1	DAG 100,001 to 250,000 Users Enh Mnt 1MO	\$0.16	R-MT	2%	\$0.16	N/A	N/A	N/A	N/A	N/A	N/A
5	DAG250001B1	DAG 250,001+ Users Basic Mnt 1MO	\$0.12	R-MT	2%	\$0.12	N/A	N/A	N/A	N/A	N/A	N/A
5	DAG250001E1	DAG 250,001+ Users Enh Mnt 1MO	\$0.15	R-MT	2%	\$0.15	N/A	N/A	N/A	N/A	N/A	N/A
5	DAG25000B1	DAG 10,001 to 25,000 Users Basic Mnt 1MO	\$0.22	R-MT	2%	\$0.22	N/A	N/A	N/A	N/A	N/A	N/A
5	DAG25000E1	DAG 10,001 to 25,000 Users Enh Mnt 1MO	\$0.27	R-MT	2%	\$0.26	N/A	N/A	N/A	N/A	N/A	N/A
5	DAG50000B1	DAG 25,001 to 50,000 Users Basic Mnt 1MO	\$0.19	R-MT	2%	\$0.19	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	DAG5000E1	DAG 25,001 to 50,000 Users Enh Mnt 1MO	\$0.23	R-MT	2%	\$0.23	N/A	N/A	N/A	N/A	N/A	N/A
5	DAG5000B1	DAG Up to 5,000 Users Basic Mnt 1MO	\$0.37	R-MT	2%	\$0.36	N/A	N/A	N/A	N/A	N/A	N/A
5	DAG5000E1	DAG Up to 5,000 Users Enh Mnt 1MO	\$0.47	R-MT	2%	\$0.46	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGAM100000B1	DAG AM 50,001 to 100K User Basic Mnt 1MO	\$0.07	R-MT	2%	\$0.07	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGAM100000E1	DAG AM 50,001 to 100K Users Enh Mnt 1MO	\$0.09	R-MT	2%	\$0.09	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGAM10000B1	DAG AM 5,001 to 10K Users Basic Mnt 1MO	\$0.12	R-MT	2%	\$0.12	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGAM10000E1	DAG AM 5,001 to 10K Users Enh Mnt 1MO	\$0.16	R-MT	2%	\$0.16	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGAM250000B1	DAG AM 100,001 to 250K User BasicMnt 1MO	\$0.06	R-MT	2%	\$0.06	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGAM250000E1	DAG AM 100,001 to 250K Users Enh Mnt 1MO	\$0.07	R-MT	2%	\$0.07	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGAM250001B1	DAG AM 250,001+ Users Basic Mnt 1MO	\$0.05	R-MT	2%	\$0.05	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGAM250001E1	DAG AM 250,001+ Users Enh Mnt 1MO	\$0.07	R-MT	2%	\$0.07	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGAM25000B1	DAG AM 10,001 to 25K Users Basic Mnt 1MO	\$0.10	R-MT	2%	\$0.10	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGAM25000E1	DAG AM 10,001 to 25K Users Enh Mnt 1MO	\$0.12	R-MT	2%	\$0.12	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGAM50000B1	DAG AM 25,001 to 50K Users Basic Mnt 1MO	\$0.08	R-MT	2%	\$0.08	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGAM50000E1	DAG AM 25,001 to 50K Users Enh Mnt 1MO	\$0.11	R-MT	2%	\$0.11	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGAM5000B1	DAG AM Up to 5K Users Basic Mnt 1MO	\$0.17	R-MT	2%	\$0.17	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGAM5000E1	DAG AM Up to 5K Users Enh Mnt 1MO	\$0.21	R-MT	2%	\$0.21	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGW100000B1	DAGW 50,001 to 100000 User Basic Mnt 1MO	\$0.08	R-MT	2%	\$0.08	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGW100000E1	DAGW 50,001 to 100,000 Users Enh Mnt 1MO	\$0.10	R-MT	2%	\$0.10	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGW10000B1	DAGW 5,001 to 10,000 Users Basic Mnt 1MO	\$0.14	R-MT	2%	\$0.14	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGW10000E1	DAGW 5,001 to 10,000 Users Enh Mnt 1MO	\$0.17	R-MT	2%	\$0.17	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGW250000B1	DAGW 100001 to 250000 User Basic Mnt 1MO	\$0.06	R-MT	2%	\$0.06	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGW250000E1	DAGW 100,001 to 250,000 Users EnhMnt 1MO	\$0.08	R-MT	2%	\$0.08	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGW250001B1	DAGW 250,001+ Users Basic Mnt 1MO	\$0.06	R-MT	2%	\$0.06	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGW250001E1	DAGW 250,001+ Users Enh Mnt 1MO	\$0.07	R-MT	2%	\$0.07	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGW25000B1	DAGW 10,001 to 25,000 User Basic Mnt 1MO	\$0.11	R-MT	2%	\$0.11	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGW25000E1	DAGW 10,001 to 25,000 Users Enh Mnt 1MO	\$0.14	R-MT	2%	\$0.14	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGW50000B1	DAGW 25,001 to 50,000 User Basic Mnt 1MO	\$0.09	R-MT	2%	\$0.09	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGW50000E1	DAGW 25,001 to 50,000 Users Enh Mnt 1MO	\$0.11	R-MT	2%	\$0.11	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGW5000B1	DAGW Up to 5,000 Users Basic Mnt 1MO	\$0.19	R-MT	2%	\$0.19	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGW5000E1	DAGW Up to 5,000 Users Enh Mnt 1MO	\$0.23	R-MT	2%	\$0.23	N/A	N/A	N/A	N/A	N/A	N/A
5	DCDBB1	RSA DC Database Host Maint-Bas-1	\$75.00	R-MT	2%	\$73.50	N/A	N/A	N/A	N/A	N/A	N/A
5	DCDBE1	RSA DC Database Host Maint-Enh-1	\$104.17	R-MT	2%	\$102.09	N/A	N/A	N/A	N/A	N/A	N/A
5	DCDBEB1	RSA DC Database Host Maint-Bas-1	\$4,500.00	R-MT	2%	\$4,410.00	N/A	N/A	N/A	N/A	N/A	N/A
5	DCDBEE1	RSA DC Database Host Maint-Enh-1	\$6,250.00	R-MT	2%	\$6,125.00	N/A	N/A	N/A	N/A	N/A	N/A
5	DCTAPE12B1	RSA DC Tape Maint-Bas-1	\$450.00	R-MT	2%	\$441.00	N/A	N/A	N/A	N/A	N/A	N/A
5	DCTAPE12E1	RSA DC Tape Maint-Enh-1	\$625.00	R-MT	2%	\$612.50	N/A	N/A	N/A	N/A	N/A	N/A
5	DCTAPE13B1	RSA DC Tape Maint-Bas-1	\$750.00	R-MT	2%	\$735.00	N/A	N/A	N/A	N/A	N/A	N/A
5	DCTAPE13E1	RSA DC Tape Maint-Enh-1	\$1,041.67	R-MT	2%	\$1,020.84	N/A	N/A	N/A	N/A	N/A	N/A
5	DCTAPE2B1	RSA DC Tape Maint-Bas-1	\$150.00	R-MT	2%	\$147.00	N/A	N/A	N/A	N/A	N/A	N/A
5	DCTAPE2E1	RSA DC Tape Maint-Enh-1	\$208.33	R-MT	2%	\$204.16	N/A	N/A	N/A	N/A	N/A	N/A
5	DCTAPE4B1	RSA DC Tape Maint-Bas-1	\$300.00	R-MT	2%	\$294.00	N/A	N/A	N/A	N/A	N/A	N/A
5	DCTAPE4E1	RSA DC Tape Maint-Enh-1	\$416.67	R-MT	2%	\$408.34	N/A	N/A	N/A	N/A	N/A	N/A
5	DCTAPEEB1	RSA DC Tape Maint-Bas-1	\$4,500.00	R-MT	2%	\$4,410.00	N/A	N/A	N/A	N/A	N/A	N/A
5	DCTAPEEE1	RSA DC Tape Maint-Enh-1	\$6,250.00	R-MT	2%	\$6,125.00	N/A	N/A	N/A	N/A	N/A	N/A
5	DPMDDB1	RSA DPM Data Domain Maint-Bas-1	\$750.00	R-MT	2%	\$735.00	N/A	N/A	N/A	N/A	N/A	N/A
5	DPMDDE1	RSA DPM Data Domain Maint-Enh-1	\$1,041.67	R-MT	2%	\$1,020.84	N/A	N/A	N/A	N/A	N/A	N/A
5	DSE SUPP HOSTED AA	Designated Support Engineer for Hosted Adap Auth	\$90,000.00	R-MT	2%	\$88,200.00	N/A	N/A	N/A	N/A	N/A	N/A
5	DSE SUPP ONPREM AA	Designated Support Engineer for OnPrem Adap Auth	\$90,000.00	R-MT	2%	\$88,200.00	N/A	N/A	N/A	N/A	N/A	N/A
5	DSE SUPP VIA	Designated Support Engineer VIA	\$90,000.00	R-MT	2%	\$88,200.00	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1-HW-DLP-CONT	RSA DLP Cont App Mnt-Enh-1	\$166.67	R-MT	2%	\$163.34	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1-HWDLP-CONT-S2	1M Enh DLP Network Controller Appl Ser 2	\$291.67	R-MT	2%	\$285.84	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1-HW-DLP-ICAP	RSA DLP ICAP Svr App Mnt-Enh-1	\$166.67	R-MT	2%	\$163.34	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1-HWDLP-ICAP-S2	1M Enh DLP Network ICAP Srv Appl. Ser 2	\$291.67	R-MT	2%	\$285.84	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1-HW-DLP-INT	RSA DLP Interceptor App Mnt-Enh-1	\$166.67	R-MT	2%	\$163.34	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1-HWDLP-INT-S2	1M Enh DLP Network Interceptor App Ser 2	\$291.67	R-MT	2%	\$285.84	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1-HW-DLP-SENS	RSA DLP Sensor App Mnt-Enh-1	\$250.00	R-MT	2%	\$245.00	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1-HWDLP-SENS-S2	1M Enh DLP Network Sensor Appl. Series 2	\$333.33	R-MT	2%	\$326.66	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DCEDB-1000	RSA DLP DCEDB SW-Mnt-Enh-1	\$1.17	R-MT	2%	\$1.15	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DCEDB-10000	RSA DLP DCEDB SW-Mnt-Enh-1	\$0.89	R-MT	2%	\$0.87	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DCEDB-100000	RSA DLP DCEDB SW-Mnt-Enh-1	\$0.47	R-MT	2%	\$0.46	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DCEDB-100001	RSA DLP DCEDB SW-Mnt-Enh-1	\$0.43	R-MT	2%	\$0.42	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DCEDB-15000	RSA DLP DCEDB SW-Mnt-Enh-1	\$0.81	R-MT	2%	\$0.79	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DCEDB-20000	RSA DLP DCEDB SW-Mnt-Enh-1	\$0.74	R-MT	2%	\$0.73	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DCEDB-2500	RSA DLP DCEDB SW-Mnt-Enh-1	\$1.07	R-MT	2%	\$1.05	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DCEDB-30000	RSA DLP DCEDB SW-Mnt-Enh-1	\$0.68	R-MT	2%	\$0.67	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DCEDB-40000	RSA DLP DCEDB SW-Mnt-Enh-1	\$0.62	R-MT	2%	\$0.61	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DCEDB-500	RSA DLP DCEDB SW-Mnt-Enh-1	\$1.29	R-MT	2%	\$1.26	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DCEDB-5000	RSA DLP DCEDB SW-Mnt-Enh-1	\$0.97	R-MT	2%	\$0.95	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DCEDB-50000	RSA DLP DCEDB SW-Mnt-Enh-1	\$0.56	R-MT	2%	\$0.55	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DCEDB-75000	RSA DLP DCEDB SW-Mnt-Enh-1	\$0.52	R-MT	2%	\$0.51	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPDC-1000	RSA DLP DC SW Mnt-Enh-1	\$0.94	R-MT	2%	\$0.92	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPDC-10000	RSA DLP DC SW Mnt-Enh-1	\$0.68	R-MT	2%	\$0.67	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPDC-100000	RSA DLP DC SW Mnt-Enh-1	\$0.33	R-MT	2%	\$0.32	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPDC-100001	RSA DLP DC SW Mnt-Enh-1	\$0.29	R-MT	2%	\$0.28	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPDC-15000	RSA DLP DC SW Mnt-Enh-1	\$0.62	R-MT	2%	\$0.61	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPDC-20000	RSA DLP DC SW Mnt-Enh-1	\$0.55	R-MT	2%	\$0.54	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPDC-2500	RSA DLP DC SW Mnt-Enh-1	\$0.84	R-MT	2%	\$0.82	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPDC-30000	RSA DLP DC SW Mnt-Enh-1	\$0.50	R-MT	2%	\$0.49	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPDC-40000	RSA DLP DC SW Mnt-Enh-1	\$0.45	R-MT	2%	\$0.44	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	EM1SW-DLPDC-500	RSA DLP DC SW Mnt-Enh-1	\$1.04	R-MT	2%	\$1.02	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPDC-5000	RSA DLP DC SW Mnt-Enh-1	\$0.76	R-MT	2%	\$0.74	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPDC-50000	RSA DLP DC SW Mnt-Enh-1	\$0.40	R-MT	2%	\$0.39	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPDC-75000	RSA DLP DC SW Mnt-Enh-1	\$0.36	R-MT	2%	\$0.35	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPED-1000	RSA DLP ED SW-Mnt-Enh-1	\$0.63	R-MT	2%	\$0.62	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPED-10000	RSA DLP ED SW-Mnt-Enh-1	\$0.50	R-MT	2%	\$0.49	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPED-100000	RSA DLP ED SW-Mnt-Enh-1	\$0.30	R-MT	2%	\$0.29	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPED-100001	RSA DLP ED SW-Mnt-Enh-1	\$0.28	R-MT	2%	\$0.27	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPED-15000	RSA DLP ED SW-Mnt-Enh-1	\$0.47	R-MT	2%	\$0.46	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPED-20000	RSA DLP ED SW-Mnt-Enh-1	\$0.43	R-MT	2%	\$0.42	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPED-2500	RSA DLP ED SW-Mnt-Enh-1	\$0.58	R-MT	2%	\$0.57	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPED-30000	RSA DLP ED SW-Mnt-Enh-1	\$0.40	R-MT	2%	\$0.39	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPED-40000	RSA DLP ED SW-Mnt-Enh-1	\$0.38	R-MT	2%	\$0.37	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPED-500	RSA DLP ED SW-Mnt-Enh-1	\$0.67	R-MT	2%	\$0.66	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPED-5000	RSA DLP ED SW-Mnt-Enh-1	\$0.54	R-MT	2%	\$0.53	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPED-50000	RSA DLP ED SW-Mnt-Enh-1	\$0.35	R-MT	2%	\$0.34	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPED-75000	RSA DLP ED SW-Mnt-Enh-1	\$0.33	R-MT	2%	\$0.32	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPEE-1000	RSA DLP EDEE SW-Mnt-Enh-1	\$0.63	R-MT	2%	\$0.62	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPEE-10000	RSA DLP EDEE SW-Mnt-Enh-1	\$0.50	R-MT	2%	\$0.49	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPEE-100000	RSA DLP EDEE SW-Mnt-Enh-1	\$0.30	R-MT	2%	\$0.29	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPEE-100001	RSA DLP EDEE SW-Mnt-Enh-1	\$0.28	R-MT	2%	\$0.27	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPEE-15000	RSA DLP EDEE SW-Mnt-Enh-1	\$0.47	R-MT	2%	\$0.46	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPEE-20000	RSA DLP EDEE SW-Mnt-Enh-1	\$0.43	R-MT	2%	\$0.42	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPEE-2500	RSA DLP EDEE SW-Mnt-Enh-1	\$0.58	R-MT	2%	\$0.57	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPEE-30000	RSA DLP EDEE SW-Mnt-Enh-1	\$0.40	R-MT	2%	\$0.39	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPEE-40000	RSA DLP EDEE SW-Mnt-Enh-1	\$0.38	R-MT	2%	\$0.37	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPEE-500	RSA DLP EDEE SW-Mnt-Enh-1	\$0.67	R-MT	2%	\$0.66	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPEE-5000	RSA DLP EDEE SW-Mnt-Enh-1	\$0.54	R-MT	2%	\$0.53	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPEE-50000	RSA DLP EDEE SW-Mnt-Enh-1	\$0.35	R-MT	2%	\$0.34	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPEE-75000	RSA DLP EDEE SW-Mnt-Enh-1	\$0.33	R-MT	2%	\$0.32	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPST-100000	RSA DLP DLPSTE SW-Mnt-Enh-1	\$1.11	R-MT	2%	\$1.09	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPST-100001	RSA DLP DLPSTE SW-Mnt-Enh-1	\$1.02	R-MT	2%	\$1.00	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPSTE-1000	RSA DLP DLPSTE SW-Mnt-Enh-1	\$2.51	R-MT	2%	\$2.46	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPSTE-10000	RSA DLP DLPSTE SW-Mnt-Enh-1	\$1.96	R-MT	2%	\$1.92	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPSTE-15000	RSA DLP DLPSTE SW-Mnt-Enh-1	\$1.81	R-MT	2%	\$1.77	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPSTE-20000	RSA DLP DLPSTE SW-Mnt-Enh-1	\$1.66	R-MT	2%	\$1.63	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPSTE-2500	RSA DLP DLPSTE SW-Mnt-Enh-1	\$2.31	R-MT	2%	\$2.26	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPSTE-30000	RSA DLP DLPSTE SW-Mnt-Enh-1	\$1.53	R-MT	2%	\$1.50	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPSTE-40000	RSA DLP DLPSTE SW-Mnt-Enh-1	\$1.41	R-MT	2%	\$1.38	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPSTE-500	RSA DLP DLPSTE SW-Mnt-Enh-1	\$2.73	R-MT	2%	\$2.68	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPSTE-5000	RSA DLP DLPSTE SW-Mnt-Enh-1	\$2.13	R-MT	2%	\$2.09	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPSTE-50000	RSA DLP DLPSTE SW-Mnt-Enh-1	\$1.30	R-MT	2%	\$1.27	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-DLPSTE-75000	RSA DLP DLPSTE SW-Mnt-Enh-1	\$1.20	R-MT	2%	\$1.18	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-EDEEB-1000	RSA DLP EDEEB SW-Mnt-Enh-1	\$0.94	R-MT	2%	\$0.92	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-EDEEB-10000	RSA DLP EDEEB SW-Mnt-Enh-1	\$0.75	R-MT	2%	\$0.74	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-EDEEB-100000	RSA DLP EDEEB SW-Mnt-Enh-1	\$0.45	R-MT	2%	\$0.44	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-EDEEB-100001	RSA DLP EDEEB SW-Mnt-Enh-1	\$0.42	R-MT	2%	\$0.41	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-EDEEB-15000	RSA DLP EDEEB SW-Mnt-Enh-1	\$0.70	R-MT	2%	\$0.69	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-EDEEB-20000	RSA DLP EDEEB SW-Mnt-Enh-1	\$0.65	R-MT	2%	\$0.64	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-EDEEB-2500	RSA DLP EDEEB SW-Mnt-Enh-1	\$0.87	R-MT	2%	\$0.85	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-EDEEB-30000	RSA DLP EDEEB SW-Mnt-Enh-1	\$0.61	R-MT	2%	\$0.60	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-EDEEB-40000	RSA DLP EDEEB SW-Mnt-Enh-1	\$0.56	R-MT	2%	\$0.55	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-EDEEB-500	RSA DLP EDEEB SW-Mnt-Enh-1	\$1.01	R-MT	2%	\$0.99	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-EDEEB-5000	RSA DLP EDEEB SW-Mnt-Enh-1	\$0.81	R-MT	2%	\$0.79	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-EDEEB-50000	RSA DLP EDEEB SW-Mnt-Enh-1	\$0.52	R-MT	2%	\$0.51	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-EDEEB-75000	RSA DLP EDEEB SW-Mnt-Enh-1	\$0.49	R-MT	2%	\$0.48	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NMEFB-1000	RSA DLP NMEFB SW-Mnt-Enh-1	\$1.08	R-MT	2%	\$1.06	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NMEFB-10000	RSA DLP NMEFB SW-Mnt-Enh-1	\$0.87	R-MT	2%	\$0.85	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NMEFB-100000	RSA DLP NMEFB SW-Mnt-Enh-1	\$0.52	R-MT	2%	\$0.51	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NMEFB-100001	RSA DLP NMEFB SW-Mnt-Enh-1	\$0.49	R-MT	2%	\$0.48	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NMEFB-15000	RSA DLP NMEFB SW-Mnt-Enh-1	\$0.60	R-MT	2%	\$0.59	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NMEFB-20000	RSA DLP NMEFB SW-Mnt-Enh-1	\$0.75	R-MT	2%	\$0.74	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NMEFB-2500	RSA DLP NMEFB SW-Mnt-Enh-1	\$1.00	R-MT	2%	\$0.98	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NMEFB-30000	RSA DLP NMEFB SW-Mnt-Enh-1	\$0.70	R-MT	2%	\$0.69	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NMEFB-40000	RSA DLP NMEFB SW-Mnt-Enh-1	\$0.65	R-MT	2%	\$0.64	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NMEFB-500	RSA DLP NMEFB SW-Mnt-Enh-1	\$1.16	R-MT	2%	\$1.14	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NMEFB-5000	RSA DLP NMEFB SW-Mnt-Enh-1	\$0.93	R-MT	2%	\$0.91	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NMEFB-50000	RSA DLP NMEFB SW-Mnt-Enh-1	\$0.60	R-MT	2%	\$0.59	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NMEFB-75000	RSA DLP NMEFB SW-Mnt-Enh-1	\$0.56	R-MT	2%	\$0.55	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NWENF-1000	RSA DLP NWENF Mnt-Enh-1	\$0.77	R-MT	2%	\$0.75	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NWENF-10000	RSA DLP NWENF Mnt-Enh-1	\$0.62	R-MT	2%	\$0.61	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NWENF-100000	RSA DLP NWENF Mnt-Enh-1	\$0.37	R-MT	2%	\$0.36	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NWENF-100001	RSA DLP NWENF Mnt-Enh-1	\$0.35	R-MT	2%	\$0.34	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NWENF-15000	RSA DLP NWENF Mnt-Enh-1	\$0.58	R-MT	2%	\$0.57	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NWENF-20000	RSA DLP NWENF Mnt-Enh-1	\$0.54	R-MT	2%	\$0.53	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NWENF-2500	RSA DLP NWENF Mnt-Enh-1	\$0.72	R-MT	2%	\$0.71	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NWENF-30000	RSA DLP NWENF Mnt-Enh-1	\$0.50	R-MT	2%	\$0.49	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NWENF-40000	RSA DLP NWENF Mnt-Enh-1	\$0.46	R-MT	2%	\$0.45	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NWENF-500	RSA DLP NWENF Mnt-Enh-1	\$0.83	R-MT	2%	\$0.81	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NWENF-5000	RSA DLP NWENF Mnt-Enh-1	\$0.67	R-MT	2%	\$0.66	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	EM1SW-NWENF-50000	RSA DLP NWENF Mnt-Enh-1	\$0.43	R-MT	2%	\$0.42	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NWENF-75000	RSA DLP NWENF Mnt-Enh-1	\$0.40	R-MT	2%	\$0.39	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NWMON-1000	RSA DLP NWMON Mnt-Enh-1	\$0.77	R-MT	2%	\$0.75	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NWMON-10000	RSA DLP NWMON Mnt-Enh-1	\$0.62	R-MT	2%	\$0.61	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NWMON-100000	RSA DLP NWMON Mnt-Enh-1	\$0.37	R-MT	2%	\$0.36	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NWMON-100001	RSA DLP NWMON Mnt-Enh-1	\$0.35	R-MT	2%	\$0.34	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NWMON-15000	RSA DLP NWMON Mnt-Enh-1	\$0.58	R-MT	2%	\$0.57	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NWMON-20000	RSA DLP NWMON Mnt-Enh-1	\$0.54	R-MT	2%	\$0.53	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NWMON-2500	RSA DLP NWMON Mnt-Enh-1	\$0.72	R-MT	2%	\$0.71	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NWMON-30000	RSA DLP NWMON Mnt-Enh-1	\$0.50	R-MT	2%	\$0.49	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NWMON-40000	RSA DLP NWMON Mnt-Enh-1	\$0.46	R-MT	2%	\$0.45	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NWMON-500	RSA DLP NWMON Mnt-Enh-1	\$0.83	R-MT	2%	\$0.81	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NWMON-5000	RSA DLP NWMON Mnt-Enh-1	\$0.67	R-MT	2%	\$0.66	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NWMON-50000	RSA DLP NWMON Mnt-Enh-1	\$0.43	R-MT	2%	\$0.42	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1SW-NWMON-75000	RSA DLP NWMON Mnt-Enh-1	\$0.40	R-MT	2%	\$0.39	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1UG-NWENF-1000	RSA DLP NWENFUG-Mnt-Enh-1	\$0.39	R-MT	2%	\$0.38	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1UG-NWENF-10000	RSA DLP NWENFUG-Mnt-Enh-1	\$0.31	R-MT	2%	\$0.30	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1UG-NWENF-100000	RSA DLP NWENFUG-Mnt-Enh-1	\$0.19	R-MT	2%	\$0.19	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1UG-NWENF-100001	RSA DLP NWENFUG-Mnt-Enh-1	\$0.17	R-MT	2%	\$0.17	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1UG-NWENF-15000	RSA DLP NWENFUG-Mnt-Enh-1	\$0.29	R-MT	2%	\$0.28	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1UG-NWENF-20000	RSA DLP NWENFUG-Mnt-Enh-1	\$0.27	R-MT	2%	\$0.26	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1UG-NWENF-2500	RSA DLP NWENFUG-Mnt-Enh-1	\$0.36	R-MT	2%	\$0.35	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1UG-NWENF-30000	RSA DLP NWENFUG-Mnt-Enh-1	\$0.25	R-MT	2%	\$0.25	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1UG-NWENF-40000	RSA DLP NWENFUG-Mnt-Enh-1	\$0.23	R-MT	2%	\$0.23	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1UG-NWENF-500	RSA DLP NWENFUG-Mnt-Enh-1	\$0.41	R-MT	2%	\$0.40	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1UG-NWENF-5000	RSA DLP NWENFUG-Mnt-Enh-1	\$0.33	R-MT	2%	\$0.32	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1UG-NWENF-50000	RSA DLP NWENFUG-Mnt-Enh-1	\$0.22	R-MT	2%	\$0.22	N/A	N/A	N/A	N/A	N/A	N/A
5	EM1UG-NWENF-75000	RSA DLP NWENFUG-Mnt-Enh-1	\$0.20	R-MT	2%	\$0.20	N/A	N/A	N/A	N/A	N/A	N/A
5	EM-HW-DLPEOS-CONT	DLP Controller Appl EOS 2014 EnhMnt 1Mo	\$166.67	R-MT	2%	\$163.34	N/A	N/A	N/A	N/A	N/A	N/A
5	EM-HW-DLPEOS-ICAP	DLP ICAP Appl EOS 2014 EnhMnt 1Mo	\$166.67	R-MT	2%	\$163.34	N/A	N/A	N/A	N/A	N/A	N/A
5	EM-HW-DLPEOS-INT	DLP Interceptor Appl EOS 2014 EnhMnt 1Mo	\$166.67	R-MT	2%	\$163.34	N/A	N/A	N/A	N/A	N/A	N/A
5	EM-HW-DLPEOS-SENS	DLP Sensor Appl EOS 2014 EnhMnt 1Mo	\$250.00	R-MT	2%	\$245.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ENG-LANG-PP-NC	English Localization Plat Perp NC	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ENG-LANG-PT-NC	English Localization Plat Term NC	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ENG-LANG-SP-NC	English Localization Sol Perp NC	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ENG-LANG-ST-NC	English Localization Sol Term NC	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-100K-P-MNT	Enterprise 40001-100000 Perp Basic Maint [Per Month Pricing]	\$4,202.10	R-MT	2%	\$4,118.06	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-100K-P-MNT-E	Enterprise 40001-100000 Perp Enh Maint [Per Month Pricing]	\$5,836.25	R-MT	2%	\$5,719.53	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-100K-P-MNT-UP	Enterprise 40001-100000 Perp Maint Upg [Per Month Pricing]	\$1,634.15	R-MT	2%	\$1,601.47	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-100K-T-MNT	Enterprise 40001-100000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-100K-T-MNT-E	Enterprise 40001-100000 Term Enh Maint [Per Month Pricing]	\$466.90	R-MT	2%	\$457.56	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-1500-P-MNT	Enterprise 0-1500 Perp Basic Maint [Per Month Pricing]	\$737.10	R-MT	2%	\$722.36	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-1500-P-MNT-E	Enterprise 0-1500 Perp Enh Maint [Per Month Pricing]	\$1,023.75	R-MT	2%	\$1,003.28	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-1500-P-MNT-UP	Enterprise 0-1500 Perp Maint Upg [Per Month Pricing]	\$286.65	R-MT	2%	\$280.92	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-1500-T-MNT	Enterprise 0-1500 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-1500-T-MNT-E	Enterprise 0-1500 Term Enh Maint [Per Month Pricing]	\$81.90	R-MT	2%	\$80.26	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-40K-P-MNT	Enterprise 5001-40000 Perp Basic Maint [Per Month Pricing]	\$2,891.70	R-MT	2%	\$2,833.87	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-40K-P-MNT-E	Enterprise 5001-40000 Perp Enh Maint [Per Month Pricing]	\$4,016.25	R-MT	2%	\$3,935.93	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-40K-P-MNT-UP	Enterprise 5001-40000 Perp Maint Upg [Per Month Pricing]	\$1,124.55	R-MT	2%	\$1,102.06	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-40K-T-MNT	Enterprise 5001-40000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-40K-T-MNT-E	Enterprise 5001-40000 Term Enh Maint [Per Month Pricing]	\$321.30	R-MT	2%	\$314.87	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-5K-P-MNT	Enterprise 1501-5000 Perp Basic Maint [Per Month Pricing]	\$2,104.00	R-MT	2%	\$2,061.92	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-5K-P-MNT-E	Enterprise 1501-5000 Perp Enh Maint [Per Month Pricing]	\$2,992.50	R-MT	2%	\$2,932.65	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-5K-P-MNT-UP	Enterprise 1501-5000 Perp Maint Upg [Per Month Pricing]	\$818.30	R-MT	2%	\$801.93	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-5K-T-MNT	Enterprise 1501-5000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-5K-T-MNT-E	Enterprise 1501-5000 Term Enh Maint [Per Month Pricing]	\$233.80	R-MT	2%	\$229.12	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-G100K-P-MNT	Enterprise G100000 Perp Basic Maint [Per Month Pricing]	\$5,777.10	R-MT	2%	\$5,661.56	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-G100K-P-MNT-E	Enterprise G100000 Perp Enh Maint [Per Month Pricing]	\$8,023.75	R-MT	2%	\$7,863.28	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-G100K-P-MNT-UP	Enterprise G100000 Perp Maint Upg [Per Month Pricing]	\$2,246.65	R-MT	2%	\$2,201.72	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-G100K-T-MNT	Enterprise G100000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-G100K-T-MNT-E	Enterprise G100000 Term Enh Maint [Per Month Pricing]	\$641.90	R-MT	2%	\$629.06	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-GT100K-P-B1	ENT>100KPerpBas w/1ODA cost /1Kemp /mo	\$42.02	R-MT	2%	\$41.18	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-GT100K-P-E1	ENT>100KPerpEnh w/1ODA cost /1Kemp /mo	\$58.36	R-MT	2%	\$57.19	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-GT100K-P-UP	ENT>100KPerpUpg w/1ODA cost /1Kemp /mo	\$16.34	R-MT	2%	\$16.01	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-GT100K-T-E1	ENT>100KTermEnh w/1ODA cost /1Kemp /mo	\$4.67	R-MT	2%	\$4.58	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-USER-P-MNT	Enterprise User Perp Basic Maint [Per Month Pricing]	\$37.80	R-MT	2%	\$37.04	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-USER-P-MNT-E	Enterprise User Perp Enh Maint [Per Month Pricing]	\$52.50	R-MT	2%	\$51.45	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-USER-P-MNT-UP	Enterprise User Perp Maint Upg [Per Month Pricing]	\$14.70	R-MT	2%	\$14.41	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-USER-T-MNT	Enterprise User Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-USER-T-MNT-E	Enterprise User Term Enh Maint [Per Month Pricing]	\$4.20	R-MT	2%	\$4.12	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-100K-P-MNT	Fed Asmt Auth 40001-100K Perp BasicMaint	\$4,202.10	R-MT	2%	\$4,118.06	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-100K-P-MNT-E	Fed Asmt Auth 40001-100K Perp Enh Maint	\$5,836.25	R-MT	2%	\$5,719.53	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-100K-P-MNT-UP	Fed Asmt Auth 40001-100K Perp Maint Upg	\$1,634.15	R-MT	2%	\$1,601.47	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-100K-T-MNT	Fed Asmt Auth 40001-100K Term BasicMaint	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-100K-T-MNT-E	Fed Asmt Auth 40001-100K Term Enh Maint	\$466.90	R-MT	2%	\$457.56	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-1500-P-MNT	Fed Asmt Auth 0-1500 Perp Basic Maint	\$737.10	R-MT	2%	\$722.36	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-1500-P-MNT-E	Fed Asmt Auth 0-1500 Perp Enh Maint	\$1,023.75	R-MT	2%	\$1,003.28	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-1500-P-MNT-UP	Fed Asmt Auth 0-1500 Perp Maint Upg	\$286.65	R-MT	2%	\$280.92	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-1500-T-MNT	Fed Asmt Auth 0-1500 Term Basic Maint	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-1500-T-MNT-E	Fed Asmt Auth 0-1500 Term Enh Maint	\$81.90	R-MT	2%	\$80.26	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	FAA-40K-P-MNT	Fed Asmt Auth 5001-40K Perp Basic Maint	\$2,891.70	R-MT	2%	\$2,833.87	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-40K-P-MNT-E	Fed Asmt Auth 5001-40K Perp Enh Maint	\$4,016.25	R-MT	2%	\$3,935.93	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-40K-P-MNT-UP	Fed Asmt Auth 5001-40000 Perp Maint Upg	\$1,124.55	R-MT	2%	\$1,102.06	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-40K-T-MNT	Fed Asmt Auth 5001-40000 Term BasicMaint	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-40K-T-MNT-E	Fed Asmt Auth 5001-40K Term Enh Maint	\$321.30	R-MT	2%	\$314.87	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-5K-P-MNT	Fed Asmt Auth 1501-5K Perp Basic Maint	\$2,104.00	R-MT	2%	\$2,061.92	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-5K-P-MNT-E	Fed Asmt Auth 1501-5K Perp Enh Maint	\$2,992.50	R-MT	2%	\$2,932.65	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-5K-P-MNT-UP	Fed Asmt Auth 1501-5000 Perp Maint Upg	\$818.30	R-MT	2%	\$801.93	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-5K-T-MNT	Fed Asmt Auth 1501-5000 Term Basic Maint	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-5K-T-MNT-E	Fed Asmt Auth 1501-5K Term Enh Maint	\$233.80	R-MT	2%	\$229.12	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-G100K-P-MNT	Fed Asmt Auth G100K Perp Basic Maint	\$5,777.10	R-MT	2%	\$5,661.56	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-G100K-P-MNT-E	Fed Asmt Auth G100000 Perp Enh Maint	\$8,023.75	R-MT	2%	\$7,863.28	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-G100K-P-MNT-UP	Fed Asmt Auth G100000 Perp Maint Upg	\$2,246.65	R-MT	2%	\$2,201.72	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-G100K-T-MNT	Fed Asmt Auth G100000 Term Basic Maint	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-G100K-T-MNT-E	Fed Asmt Auth G100000 Term Enh Maint	\$641.90	R-MT	2%	\$629.06	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-GT100K-P-B1	FAA>100KPerpBas w/1ODA cost /1Kemp /mo	\$42.02	R-MT	2%	\$41.18	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-GT100K-P-E1	FAA>100KPerpEnh w/1ODA cost /1Kemp /mo	\$58.36	R-MT	2%	\$57.19	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-GT100K-P-UP	FAA>100KPerpUpp w/1ODA cost /1Kemp /mo	\$16.34	R-MT	2%	\$16.01	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-GT100K-T-E1	FAA>100KTermEnh w/1ODA cost /1Kemp /mo	\$4.67	R-MT	2%	\$4.58	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-USER-P-MNT	Fed Asmt Auth User Perp Basic Maint	\$37.80	R-MT	2%	\$37.04	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-USER-P-MNT-E	Fed Asmt Auth User Perp Enh Maint	\$52.50	R-MT	2%	\$51.45	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-USER-P-MNT-UP	Fed Asmt Auth User Perp Maint Upg	\$14.70	R-MT	2%	\$14.41	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-USER-T-MNT	Fed Asmt Auth User Term Basic Maint	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-USER-T-MNT-E	Fed Asmt Auth User Term Enh Maint	\$4.20	R-MT	2%	\$4.12	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-100K-P-MNT	Fed Cont Monitor40001-100K Perp BasicMnt	\$4,202.10	R-MT	2%	\$4,118.06	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-100K-P-MNT-E	Fed Cont Monitor 40001-100K Perp Enh Mnt	\$5,836.25	R-MT	2%	\$5,719.53	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-100K-P-MNT-UP	Fed Cont Monitor40001-100K Perp MaintUpg	\$1,634.15	R-MT	2%	\$1,601.47	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-100K-T-MNT	Fed Cont Monitor40001-100KTermBasicMaint	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-100K-T-MNT-E	Fed Cont Monitor40001-100KTerm Enh Maint	\$466.90	R-MT	2%	\$457.56	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-1500-P-MNT	Fed Cont Monitor 0-1500 Perp Basic Maint	\$737.10	R-MT	2%	\$722.36	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-1500-P-MNT-E	Fed Cont Monitor 0-1500 Perp Enh Maint	\$1,023.75	R-MT	2%	\$1,003.28	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-1500-P-MNT-UP	Fed Cont Monitor 0-1500 Perp Maint Upg	\$286.65	R-MT	2%	\$280.92	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-1500-T-MNT	Fed Cont Monitor 0-1500 Term Basic Maint	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-1500-T-MNT-E	Fed Cont Monitor 0-1500 Term Enh Maint	\$81.90	R-MT	2%	\$80.26	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-40K-P-MNT	Fed Cont Monitor 5001-40K Perp Basic Mnt	\$2,891.70	R-MT	2%	\$2,833.87	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-40K-P-MNT-E	Fed Cont Monitor 5001-40K Perp Enh Maint	\$4,016.25	R-MT	2%	\$3,935.93	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-40K-P-MNT-UP	Fed Cont Monitor5001-40000Perp Maint Upg	\$1,124.55	R-MT	2%	\$1,102.06	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-40K-T-MNT	Fed Cont Monitor5001-40K Term BasicMaint	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-40K-T-MNT-E	Fed Cont Monitor 5001-40K Term Enh Maint	\$321.30	R-MT	2%	\$314.87	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-5K-P-MNT	Fed Cont Monitor 1501-5K Perp Basic Mnt	\$2,104.00	R-MT	2%	\$2,061.92	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-5K-P-MNT-E	Fed Cont Monitor 1501-5K Perp Enh Maint	\$2,992.50	R-MT	2%	\$2,932.65	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-5K-P-MNT-UP	Fed Cont Monitor 1501-5000Perp Maint Upg	\$818.30	R-MT	2%	\$801.93	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-5K-T-MNT	Fed Cont Monitor1501-5000Term BasicMaint	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-5K-T-MNT-E	Fed Cont Monitor 1501-5K Term Enh Maint	\$233.80	R-MT	2%	\$229.12	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-G100K-P-MNT	Fed Cont Monitor G100K Perp Basic Maint	\$5,777.10	R-MT	2%	\$5,661.56	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-G100K-P-MNT-E	Fed Cont Monitor G100000 Perp Enh Maint	\$8,023.75	R-MT	2%	\$7,863.28	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-G100K-P-MNT-UP	Fed Cont Monitor G100000 Perp Maint Upg	\$2,246.65	R-MT	2%	\$2,201.72	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-G100K-T-MNT	Fed Cont Monitor G100000Term Basic Maint	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-G100K-T-MNT-E	Fed Cont Monitor G100000 Term Enh Maint	\$641.90	R-MT	2%	\$629.06	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-GT100K-P-B1	FCM>100KPerpBas w/1ODA cost /1Kemp /mo	\$42.02	R-MT	2%	\$41.18	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-GT100K-P-E1	FCM>100KPerpEnh w/1ODA cost /1Kemp /mo	\$58.36	R-MT	2%	\$57.19	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-GT100K-P-UP	FCM>100KPerpUpp w/1ODA cost /1Kemp /mo	\$16.34	R-MT	2%	\$16.01	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-GT100K-T-E1	FCM>100KTermEnh w/1ODA cost /1Kemp /mo	\$4.67	R-MT	2%	\$4.58	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-USER-P-MNT	Fed Cont Monitor User Perp Basic Maint	\$37.80	R-MT	2%	\$37.04	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-USER-P-MNT-E	Fed Cont Monitor User Perp Enh Maint	\$52.50	R-MT	2%	\$51.45	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-USER-P-MNT-UP	Fed Cont Monitor User Perp Maint Upg	\$14.70	R-MT	2%	\$14.41	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-USER-T-MNT	Fed Cont Monitor User Term Basic Maint	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-USER-T-MNT-E	Fed Cont Monitor User Term Enh Maint	\$4.20	R-MT	2%	\$4.12	N/A	N/A	N/A	N/A	N/A	N/A
5	FIM001E1	RSA Fed Identity Mgr Enh Maint -1	\$520.83	R-MT	2%	\$510.41	N/A	N/A	N/A	N/A	N/A	N/A
5	FIM001E1R	RSA Fed Identity Mgr Enh Maint -1	\$442.71	R-MT	2%	\$433.86	N/A	N/A	N/A	N/A	N/A	N/A
5	FIM003E1	RSA Fed Identity Mgr Enh Maint -1	\$1,041.67	R-MT	2%	\$1,020.84	N/A	N/A	N/A	N/A	N/A	N/A
5	FIM003E1R	RSA Fed Identity Mgr Enh Maint -1	\$885.42	R-MT	2%	\$867.71	N/A	N/A	N/A	N/A	N/A	N/A
5	FIM010E1	RSA Fed Identity Mgr Enh Maint -1	\$2,083.33	R-MT	2%	\$2,041.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FIM010E1R	RSA Fed Identity Mgr Enh Maint -1	\$1,770.83	R-MT	2%	\$1,735.41	N/A	N/A	N/A	N/A	N/A	N/A
5	FIM025E1	RSA Fed Identity Mgr Enh Maint -1	\$3,098.96	R-MT	2%	\$3,036.98	N/A	N/A	N/A	N/A	N/A	N/A
5	FIM025E1R	RSA Fed Identity Mgr Enh Maint -1	\$2,634.08	R-MT	2%	\$2,581.40	N/A	N/A	N/A	N/A	N/A	N/A
5	FIM050E1	RSA Fed Identity Mgr Enh Maint -1	\$5,000.00	R-MT	2%	\$4,900.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FIM050E1R	RSA Fed Identity Mgr Enh Maint -1	\$4,250.00	R-MT	2%	\$4,165.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FIM075E1	RSA Fed Identity Mgr Enh Maint -1	\$6,640.63	R-MT	2%	\$6,507.82	N/A	N/A	N/A	N/A	N/A	N/A
5	FIM075E1R	RSA Fed Identity Mgr Enh Maint -1	\$5,644.54	R-MT	2%	\$5,531.65	N/A	N/A	N/A	N/A	N/A	N/A
5	FIM100E1	RSA Fed Identity Mgr Enh Maint -1	\$8,020.83	R-MT	2%	\$7,860.41	N/A	N/A	N/A	N/A	N/A	N/A
5	FIM100E1R	RSA Fed Identity Mgr Enh Maint -1	\$6,817.71	R-MT	2%	\$6,681.36	N/A	N/A	N/A	N/A	N/A	N/A
5	FIM150E1	RSA Fed Identity Mgr Enh Maint -1	\$10,000.00	R-MT	2%	\$9,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FIM150E1R	RSA Fed Identity Mgr Enh Maint -1	\$8,500.00	R-MT	2%	\$8,330.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FIMUNLE1	RSA Fed Identity Mgr Enh Maint -1	\$11,458.33	R-MT	2%	\$11,229.16	N/A	N/A	N/A	N/A	N/A	N/A
5	FIMUNLE1R	RSA Fed Identity Mgr Enh Maint -1	\$9,739.58	R-MT	2%	\$9,544.79	N/A	N/A	N/A	N/A	N/A	N/A
5	FREN-LANG-PP-NC	French Localization Plat Perp NC	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FREN-LANG-PT-NC	French Localization Plat Term NC	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FREN-LANG-SP-NC	French Localization Sol Perp NC	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FREN-LANG-ST-NC	French Localization Sol Term NC	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	FST1P-GT100K-B1	FST1>100KPerpBas w/1ODA cost /1Kemp /mo	\$21.00	R-MT	2%	\$20.58	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-GT100K-E1	FST1>100KPerpEnh w/1ODA cost /1Kemp /mo	\$29.17	R-MT	2%	\$28.59	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-MNT-100K	BASIC MAINT PERP 40001K-100K	\$2,100.00	R-MT	2%	\$2,058.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-MNT-1500	BASIC MAINT PERP 0-1500K	\$367.50	R-MT	2%	\$360.15	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-MNT-40K	BASIC MAINT PERP 5001K-40K	\$1,440.00	R-MT	2%	\$1,411.20	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-MNT-5K	BASIC MAINT PERP 1501K-5K	\$1,050.00	R-MT	2%	\$1,029.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-MNT-E-100K	ENH MAINT PERP 40001K-100K	\$2,916.67	R-MT	2%	\$2,858.34	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-MNT-E-1500	ENH MAINT PERP 0-1500K	\$510.42	R-MT	2%	\$500.21	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-MNT-E-40K	ENH MAINT PERP 5001K-40K	\$2,000.00	R-MT	2%	\$1,960.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-MNT-E-5K	ENH MAINT PERP 1501K-5K	\$1,458.33	R-MT	2%	\$1,429.16	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-MNT-E-G100K	ENH MAINT PERP G100K	\$4,010.42	R-MT	2%	\$3,930.21	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-MNT-G100K	BASIC MAINT PERP G100K	\$2,887.50	R-MT	2%	\$2,829.75	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-GT100K-E1	FST1>100KTermEnh w/1ODA cost /1Kemp /mo	\$2.33	R-MT	2%	\$2.28	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-MNT-100K	BASIC MAINT TERM PER MONTH 40001K-100K	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-MNT-1500	BASIC MAINT TERM PER MONTH 0-1500K	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-MNT-40K	BASIC MAINT TERM PER MONTH 5001K-40K	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-MNT-5K	BASIC MAINT TERM PER MONTH 1501K-5K	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-MNT-E-100K	ENH MAINT TERM PER MONTH 40001K-100K	\$233.33	R-MT	2%	\$228.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-MNT-E-1500	ENH MAINT TERM PER MONTH 0-1500K	\$40.83	R-MT	2%	\$40.01	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-MNT-E-40K	ENH MAINT TERM PER MONTH 5001K-40K	\$160.42	R-MT	2%	\$157.21	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-MNT-E-5K	ENH MAINT TERM PER MONTH 1501K-5K	\$116.67	R-MT	2%	\$114.34	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-MNT-E-G100K	ENH MAINT TERM PER MONTH G100K	\$320.83	R-MT	2%	\$314.41	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-MNT-G100K	BASIC MAINT TERM PER MONTH G100K	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-GT100K-B1	FST2>100KPerpBas w/1ODA cost /1Kemp /mo	\$10.50	R-MT	2%	\$10.29	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-GT100K-E1	FST2>100KPerpEnh w/1ODA cost /1Kemp /mo	\$14.58	R-MT	2%	\$14.29	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-MNT-100K	BASIC MAINT PERP 40001K-100K	\$1,050.00	R-MT	2%	\$1,029.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-MNT-1500	BASIC MAINT PERP 0-1500K	\$183.75	R-MT	2%	\$180.08	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-MNT-40K	BASIC MAINT PERP 5001K-40K	\$720.00	R-MT	2%	\$705.60	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-MNT-5K	BASIC MAINT PERP 1501K-5K	\$525.00	R-MT	2%	\$514.50	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-MNT-E-100K	ENH MAINT PERP 40001K-100K	\$1,458.33	R-MT	2%	\$1,429.16	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-MNT-E-1500	ENH MAINT PERP 0-1500K	\$255.21	R-MT	2%	\$250.11	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-MNT-E-40K	ENH MAINT PERP 5001K-40K	\$1,000.00	R-MT	2%	\$980.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-MNT-E-5K	ENH MAINT PERP 1501K-5K	\$729.17	R-MT	2%	\$714.59	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-MNT-E-G100K	ENH MAINT PERP G100K	\$2,005.21	R-MT	2%	\$1,965.11	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-MNT-G100K	BASIC MAINT PERP G100K	\$1,443.75	R-MT	2%	\$1,414.88	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-GT100K-E1	FST2>100KTermEnh w/1ODA cost /1Kemp /mo	\$1.17	R-MT	2%	\$1.15	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-MNT-100K	BASIC MAINT TERM PER MONTH 40001K-100K	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-MNT-1500	BASIC MAINT TERM PER MONTH 0-1500K	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-MNT-40K	BASIC MAINT TERM PER MONTH 5001K-40K	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-MNT-5K	BASIC MAINT TERM PER MONTH 1501K-5K	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-MNT-E-100K	ENH MAINT TERM PER MONTH 40001K-100K	\$116.67	R-MT	2%	\$114.34	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-MNT-E-1500	ENH MAINT TERM PER MONTH 0-1500K	\$20.42	R-MT	2%	\$20.01	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-MNT-E-40K	ENH MAINT TERM PER MONTH 5001K-40K	\$80.21	R-MT	2%	\$78.61	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-MNT-E-5K	ENH MAINT TERM PER MONTH 1501K-5K	\$58.33	R-MT	2%	\$57.16	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-MNT-E-G100K	ENH MAINT TERM PER MONTH G100K	\$160.42	R-MT	2%	\$157.21	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-MNT-G100K	BASIC MAINT TERM PER MONTH G100K	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	GER-LANG-PP-NC	German Localization Plat Perp NC	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	GER-LANG-PT-NC	German Localization Plat Term NC	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	GER-LANG-SP-NC	German Localization Sol Perp NC	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	GER-LANG-ST-NC	German Localization Sol Term NC	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDENG-P-T1-B	AUDENG PERP bas \$ /admin /mo	\$1,872.50	R-MT	2%	\$1,835.05	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDENG-P-T1-E	AUDENG PERP enh \$ /admin /mo	\$2,340.63	R-MT	2%	\$2,293.82	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDENG-P-T2-B	AUDENG PERP<5K bas \$ /100emp /mo	\$31.83	R-MT	2%	\$31.19	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDENG-P-T2-E	AUDENG PERP<5K enh \$ /100emp /mo	\$39.79	R-MT	2%	\$38.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDENG-P-T3-B	AUDENG PERP<10K bas \$ /100emp /mo	\$19.10	R-MT	2%	\$18.72	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDENG-P-T3-E	AUDENG PERP<10K enh \$ /100emp /mo	\$23.88	R-MT	2%	\$23.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDENG-P-T4-B	AUDENG PERP<25K bas \$ /100emp /mo	\$12.73	R-MT	2%	\$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDENG-P-T4-E	AUDENG PERP<25K enh \$ /100emp /mo	\$15.92	R-MT	2%	\$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDENG-P-T5-B	AUDENG PERP<50K bas \$ /100emp /mo	\$10.19	R-MT	2%	\$9.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDENG-P-T5-E	AUDENG PERP<50K enh \$ /100emp /mo	\$12.73	R-MT	2%	\$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDENG-P-T6-B	AUDENG PERP<75K bas \$ /100emp /mo	\$7.64	R-MT	2%	\$7.49	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDENG-P-T6-E	AUDENG PERP<75K enh \$ /100emp /mo	\$9.55	R-MT	2%	\$9.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDENG-P-T7-B	AUDENG PERP<100K bas \$ /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDENG-P-T7-E	AUDENG PERP<100K enh \$ /100emp /mo	\$7.96	R-MT	2%	\$7.80	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDENG-P-T8-B	AUDENG PERP>100K bas \$ /100emp /mo	\$5.09	R-MT	2%	\$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDENG-P-T8-E	AUDENG PERP>100K enh \$ /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDPLN-P-T1-B	AUDPLN PERP bas \$ /admin /mo	\$1,872.50	R-MT	2%	\$1,835.05	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDPLN-P-T1-E	AUDPLN PERP enh \$ /admin /mo	\$2,340.63	R-MT	2%	\$2,293.82	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDPLN-P-T2-B	AUDPLN PERP<5K bas \$ /100emp /mo	\$31.83	R-MT	2%	\$31.19	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDPLN-P-T2-E	AUDPLN PERP<5K enh \$ /100emp /mo	\$39.79	R-MT	2%	\$38.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDPLN-P-T3-B	AUDPLN PERP<10K bas \$ /100emp /mo	\$19.10	R-MT	2%	\$18.72	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDPLN-P-T3-E	AUDPLN PERP<10K enh \$ /100emp /mo	\$23.88	R-MT	2%	\$23.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDPLN-P-T4-B	AUDPLN PERP<25K bas \$ /100emp /mo	\$12.73	R-MT	2%	\$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDPLN-P-T4-E	AUDPLN PERP<25K enh \$ /100emp /mo	\$15.92	R-MT	2%	\$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDPLN-P-T5-B	AUDPLN PERP<50K bas \$ /100emp /mo	\$10.19	R-MT	2%	\$9.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDPLN-P-T5-E	AUDPLN PERP<50K enh \$ /100emp /mo	\$12.73	R-MT	2%	\$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDPLN-P-T6-B	AUDPLN PERP<75K bas \$ /100emp /mo	\$7.64	R-MT	2%	\$7.49	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDPLN-P-T6-E	AUDPLN PERP<75K enh \$ /100emp /mo	\$9.55	R-MT	2%	\$9.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDPLN-P-T7-B	AUDPLN PERP<100K bas \$ /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDPLN-P-T7-E	AUDPLN PERP<100K enh \$ /100emp /mo	\$7.96	R-MT	2%	\$7.80	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	GRC-AUDPLN-P-T8-B	AUDPLN PERP>100K bas \$ /100emp /mo	\$5.09	R-MT	2%	\$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDPLN-P-T8-E	AUDPLN PERP>100K enh \$ /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BAC-P-T1-B	BAC PERP bas \$ /admin /mo	\$936.25	R-MT	2%	\$917.53	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BAC-P-T1-E	BAC PERP enh \$ /admin /mo	\$1,170.31	R-MT	2%	\$1,146.90	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BAC-P-T2-B	BAC PERP<5K\$ bas /100emp /mo	\$15.92	R-MT	2%	\$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BAC-P-T2-E	BAC PERP<5K\$ enh /100emp /mo	\$19.90	R-MT	2%	\$19.50	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BAC-P-T3-B	BAC PERP<10K\$ bas /100emp /mo	\$9.55	R-MT	2%	\$9.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BAC-P-T3-E	BAC PERP<10K\$ enh /100emp /mo	\$11.94	R-MT	2%	\$11.70	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BAC-P-T4-B	BAC PERP<25K\$ bas /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BAC-P-T4-E	BAC PERP<25K\$ enh /100emp /mo	\$7.96	R-MT	2%	\$7.80	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BAC-P-T5-B	BAC PERP<50K\$ bas /100emp /mo	\$5.09	R-MT	2%	\$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BAC-P-T5-E	BAC PERP<50K\$ enh /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BAC-P-T6-B	BAC PERP<75K\$ bas /100emp /mo	\$3.82	R-MT	2%	\$3.74	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BAC-P-T6-E	BAC PERP<75K\$ enh /100emp /mo	\$4.78	R-MT	2%	\$4.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BAC-P-T7-B	BAC PERP<100K\$ bas /100emp /mo	\$3.18	R-MT	2%	\$3.12	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BAC-P-T7-E	BAC PERP<100K\$ enh /100emp /mo	\$3.98	R-MT	2%	\$3.90	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BAC-P-T8-B	BAC PERP>100K\$ bas /100emp /mo	\$2.55	R-MT	2%	\$2.50	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BAC-P-T8-E	BAC PERP>100K\$ enh /100emp /mo	\$3.18	R-MT	2%	\$3.12	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BCDR-P-T1-B	BCDR PERP bas \$ /admin /mo	\$1,872.50	R-MT	2%	\$1,835.05	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BCDR-P-T1-E	BCDR PERP enh \$ /admin /mo	\$2,340.63	R-MT	2%	\$2,293.82	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BCDR-P-T2-B	BCDR PERP<5K\$ bas /100emp /mo	\$31.83	R-MT	2%	\$31.19	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BCDR-P-T2-E	BCDR PERP<5K\$ enh /100emp /mo	\$39.79	R-MT	2%	\$38.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BCDR-P-T3-B	BCDR PERP<10K\$ bas /100emp /mo	\$19.10	R-MT	2%	\$18.72	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BCDR-P-T3-E	BCDR PERP<10K\$ enh /100emp /mo	\$23.88	R-MT	2%	\$23.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BCDR-P-T4-B	BCDR PERP<25K\$ bas /100emp /mo	\$12.73	R-MT	2%	\$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BCDR-P-T4-E	BCDR PERP<25K\$ enh /100emp /mo	\$15.92	R-MT	2%	\$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BCDR-P-T5-B	BCDR PERP<50K\$ bas /100emp /mo	\$10.19	R-MT	2%	\$9.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BCDR-P-T5-E	BCDR PERP<50K\$ enh /100emp /mo	\$12.73	R-MT	2%	\$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BCDR-P-T6-B	BCDR PERP<75K\$ bas /100emp /mo	\$7.64	R-MT	2%	\$7.49	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BCDR-P-T6-E	BCDR PERP<75K\$ enh /100emp /mo	\$9.55	R-MT	2%	\$9.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BCDR-P-T7-B	BCDR PERP<100K\$ bas /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BCDR-P-T7-E	BCDR PERP<100K\$ enh /100emp /mo	\$7.96	R-MT	2%	\$7.80	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BCDR-P-T8-B	BCDR PERP>100K\$ bas /100emp /mo	\$5.09	R-MT	2%	\$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BCDR-P-T8-E	BCDR PERP>100K\$ enh /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BIA-P-T1-B	BIA PERP bas \$ /admin /mo	\$936.25	R-MT	2%	\$917.53	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BIA-P-T1-E	BIA PERP enh \$ /admin /mo	\$1,170.31	R-MT	2%	\$1,146.90	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BIA-P-T2-B	BIA PERP<5K\$ bas \$ /100emp /mo	\$15.92	R-MT	2%	\$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BIA-P-T2-E	BIA PERP<5K\$ enh \$ /100emp /mo	\$19.90	R-MT	2%	\$19.50	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BIA-P-T3-B	BIA PERP<10K\$ bas \$ /100emp /mo	\$9.55	R-MT	2%	\$9.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BIA-P-T3-E	BIA PERP<10K\$ enh \$ /100emp /mo	\$11.94	R-MT	2%	\$11.70	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BIA-P-T4-B	BIA PERP<25K\$ bas \$ /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BIA-P-T4-E	BIA PERP<25K\$ enh \$ /100emp /mo	\$7.96	R-MT	2%	\$7.80	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BIA-P-T5-B	BIA PERP<50K\$ bas \$ /100emp /mo	\$5.09	R-MT	2%	\$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BIA-P-T5-E	BIA PERP<50K\$ enh \$ /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BIA-P-T6-B	BIA PERP<75K\$ bas \$ /100emp /mo	\$3.82	R-MT	2%	\$3.74	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BIA-P-T6-E	BIA PERP<75K\$ enh \$ /100emp /mo	\$4.78	R-MT	2%	\$4.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BIA-P-T7-B	BIA PERP<100K\$ bas \$ /100emp /mo	\$3.18	R-MT	2%	\$3.12	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BIA-P-T7-E	BIA PERP<100K\$ enh \$ /100emp /mo	\$3.98	R-MT	2%	\$3.90	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BIA-P-T8-B	BIA PERP>100K\$ bas \$ /100emp /mo	\$2.55	R-MT	2%	\$2.50	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BIA-P-T8-E	BIA PERP>100K\$ enh \$ /100emp /mo	\$3.18	R-MT	2%	\$3.12	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BTUPRSK-P-T1-B	BTUPRSK PERP bas \$ /admin /mo	\$1,872.50	R-MT	2%	\$1,835.05	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BTUPRSK-P-T1-E	BTUPRSK PERP enh \$ /admin /mo	\$2,340.63	R-MT	2%	\$2,293.82	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BTUPRSK-P-T2-B	BTUPRSK PERP<5K\$ bas \$ /100emp /mo	\$31.83	R-MT	2%	\$31.19	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BTUPRSK-P-T2-E	BTUPRSK PERP<5K\$ enh \$ /100emp /mo	\$39.79	R-MT	2%	\$38.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BTUPRSK-P-T3-B	BTUPRSK PERP<10K\$ bas \$ /100emp /mo	\$19.10	R-MT	2%	\$18.72	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BTUPRSK-P-T3-E	BTUPRSK PERP<10K\$ enh \$ /100emp /mo	\$23.88	R-MT	2%	\$23.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BTUPRSK-P-T4-B	BTUPRSK PERP<25K\$ bas \$ /100emp /mo	\$12.73	R-MT	2%	\$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BTUPRSK-P-T4-E	BTUPRSK PERP<25K\$ enh \$ /100emp /mo	\$15.92	R-MT	2%	\$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BTUPRSK-P-T5-B	BTUPRSK PERP<50K\$ bas \$ /100emp /mo	\$10.19	R-MT	2%	\$9.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BTUPRSK-P-T5-E	BTUPRSK PERP<50K\$ enh \$ /100emp /mo	\$12.73	R-MT	2%	\$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BTUPRSK-P-T6-B	BTUPRSK PERP<75K\$ bas \$ /100emp /mo	\$7.64	R-MT	2%	\$7.49	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BTUPRSK-P-T6-E	BTUPRSK PERP<75K\$ enh \$ /100emp /mo	\$9.55	R-MT	2%	\$9.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BTUPRSK-P-T7-B	BTUPRSK PERP<100K\$ bas \$ /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BTUPRSK-P-T7-E	BTUPRSK PERP<100K\$ enh \$ /100emp /mo	\$7.96	R-MT	2%	\$7.80	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BTUPRSK-P-T8-B	BTUPRSK PERP>100K\$ bas \$ /100emp /mo	\$5.09	R-MT	2%	\$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BTUPRSK-P-T8-E	BTUPRSK PERP>100K\$ enh \$ /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLMON-P-T1-B	CTRLMON PERP bas \$ /admin /mo	\$1,872.50	R-MT	2%	\$1,835.05	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLMON-P-T1-E	CTRLMON PERP enh \$ /admin /mo	\$2,340.63	R-MT	2%	\$2,293.82	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLMON-P-T2-B	CTRLMON PERP<5K\$ bas \$ /100emp /mo	\$31.83	R-MT	2%	\$31.19	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLMON-P-T2-E	CTRLMON PERP<5K\$ enh \$ /100emp /mo	\$39.79	R-MT	2%	\$38.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLMON-P-T3-B	CTRLMON PERP<10K\$ bas \$ /100emp /mo	\$19.10	R-MT	2%	\$18.72	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLMON-P-T3-E	CTRLMON PERP<10K\$ enh \$ /100emp /mo	\$23.88	R-MT	2%	\$23.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLMON-P-T4-B	CTRLMON PERP<25K\$ bas \$ /100emp /mo	\$12.73	R-MT	2%	\$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLMON-P-T4-E	CTRLMON PERP<25K\$ enh \$ /100emp /mo	\$15.92	R-MT	2%	\$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLMON-P-T5-B	CTRLMON PERP<50K\$ bas \$ /100emp /mo	\$10.19	R-MT	2%	\$9.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLMON-P-T5-E	CTRLMON PERP<50K\$ enh \$ /100emp /mo	\$12.73	R-MT	2%	\$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLMON-P-T6-B	CTRLMON PERP<75K\$ bas \$ /100emp /mo	\$7.64	R-MT	2%	\$7.49	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLMON-P-T6-E	CTRLMON PERP<75K\$ enh \$ /100emp /mo	\$9.55	R-MT	2%	\$9.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLMON-P-T7-B	CTRLMON PERP<100K\$ bas \$ /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLMON-P-T7-E	CTRLMON PERP<100K\$ enh \$ /100emp /mo	\$7.96	R-MT	2%	\$7.80	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	GRC-CTRLMON-P-T8-B	CTRLMON PERP>100K bas \$ /100emp /mo	\$5.09	R-MT	2%	\$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLMON-P-T8-E	CTRLMON PERP>100K enh \$ /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLPRG-P-T1-B	CTRLPRG PERP bas \$ /admin /mo	\$1,872.50	R-MT	2%	\$1,835.05	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLPRG-P-T1-E	CTRLPRG PERP enh \$ /admin /mo	\$2,340.63	R-MT	2%	\$2,293.82	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLPRG-P-T2-B	CTRLPRG PERP<5K bas \$ /100emp /mo	\$31.83	R-MT	2%	\$31.19	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLPRG-P-T2-E	CTRLPRG PERP<5K enh \$ /100emp /mo	\$39.79	R-MT	2%	\$38.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLPRG-P-T3-B	CTRLPRG PERP<10K bas \$ /100emp /mo	\$19.10	R-MT	2%	\$18.72	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLPRG-P-T3-E	CTRLPRG PERP<10K enh \$ /100emp /mo	\$23.88	R-MT	2%	\$23.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLPRG-P-T4-B	CTRLPRG PERP<25K bas \$ /100emp /mo	\$12.73	R-MT	2%	\$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLPRG-P-T4-E	CTRLPRG PERP<25K enh \$ /100emp /mo	\$15.92	R-MT	2%	\$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLPRG-P-T5-B	CTRLPRG PERP<50K bas \$ /100emp /mo	\$10.19	R-MT	2%	\$9.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLPRG-P-T5-E	CTRLPRG PERP<50K enh \$ /100emp /mo	\$12.73	R-MT	2%	\$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLPRG-P-T6-B	CTRLPRG PERP<75K bas \$ /100emp /mo	\$7.64	R-MT	2%	\$7.49	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLPRG-P-T6-E	CTRLPRG PERP<75K enh \$ /100emp /mo	\$9.55	R-MT	2%	\$9.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLPRG-P-T7-B	CTRLPRG PERP<100K bas \$ /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLPRG-P-T7-E	CTRLPRG PERP<100K enh \$ /100emp /mo	\$7.96	R-MT	2%	\$7.80	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLPRG-P-T8-B	CTRLPRG PERP>100K bas \$ /100emp /mo	\$5.09	R-MT	2%	\$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLPRG-P-T8-E	CTRLPRG PERP>100K enh \$ /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDAA-P-T1-B	FEDAA PERP bas \$ /admin /mo	\$1,872.50	R-MT	2%	\$1,835.05	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDAA-P-T1-E	FEDAA PERP enh \$ /admin /mo	\$2,340.63	R-MT	2%	\$2,293.82	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDAA-P-T2-B	FEDAA PERP<5K bas \$ /100emp /mo	\$31.83	R-MT	2%	\$31.19	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDAA-P-T2-E	FEDAA PERP<5K enh \$ /100emp /mo	\$39.79	R-MT	2%	\$38.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDAA-P-T3-B	FEDAA PERP<10K bas \$ /100emp /mo	\$19.10	R-MT	2%	\$18.72	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDAA-P-T3-E	FEDAA PERP<10K enh \$ /100emp /mo	\$23.88	R-MT	2%	\$23.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDAA-P-T4-B	FEDAA PERP<25K bas \$ /100emp /mo	\$12.73	R-MT	2%	\$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDAA-P-T4-E	FEDAA PERP<25K enh \$ /100emp /mo	\$15.92	R-MT	2%	\$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDAA-P-T5-B	FEDAA PERP<50K bas \$ /100emp /mo	\$10.19	R-MT	2%	\$9.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDAA-P-T5-E	FEDAA PERP<50K enh \$ /100emp /mo	\$12.73	R-MT	2%	\$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDAA-P-T6-B	FEDAA PERP<75K bas \$ /100emp /mo	\$7.64	R-MT	2%	\$7.49	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDAA-P-T6-E	FEDAA PERP<75K enh \$ /100emp /mo	\$9.55	R-MT	2%	\$9.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDAA-P-T7-B	FEDAA PERP<100K bas \$ /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDAA-P-T7-E	FEDAA PERP<100K enh \$ /100emp /mo	\$7.96	R-MT	2%	\$7.80	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDAA-P-T8-B	FEDAA PERP>100K bas \$ /100emp /mo	\$5.09	R-MT	2%	\$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDAA-P-T8-E	FEDAA PERP>100K enh \$ /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDCM-P-T1-B	FEDCM PERP bas \$ /admin /mo	\$1,872.50	R-MT	2%	\$1,835.05	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDCM-P-T1-E	FEDCM PERP enh \$ /admin /mo	\$2,340.63	R-MT	2%	\$2,293.82	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDCM-P-T2-B	FEDCM PERP<5K bas \$ /100emp /mo	\$31.83	R-MT	2%	\$31.19	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDCM-P-T2-E	FEDCM PERP<5K enh \$ /100emp /mo	\$39.79	R-MT	2%	\$38.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDCM-P-T3-B	FEDCM PERP<10K bas \$ /100emp /mo	\$19.10	R-MT	2%	\$18.72	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDCM-P-T3-E	FEDCM PERP<10K enh \$ /100emp /mo	\$23.88	R-MT	2%	\$23.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDCM-P-T4-B	FEDCM PERP<25K bas \$ /100emp /mo	\$12.73	R-MT	2%	\$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDCM-P-T4-E	FEDCM PERP<25K enh \$ /100emp /mo	\$15.92	R-MT	2%	\$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDCM-P-T5-B	FEDCM PERP<50K bas \$ /100emp /mo	\$10.19	R-MT	2%	\$9.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDCM-P-T5-E	FEDCM PERP<50K enh \$ /100emp /mo	\$12.73	R-MT	2%	\$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDCM-P-T6-B	FEDCM PERP<75K bas \$ /100emp /mo	\$7.64	R-MT	2%	\$7.49	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDCM-P-T6-E	FEDCM PERP<75K enh \$ /100emp /mo	\$9.55	R-MT	2%	\$9.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDCM-P-T7-B	FEDCM PERP<100K bas \$ /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDCM-P-T7-E	FEDCM PERP<100K enh \$ /100emp /mo	\$7.96	R-MT	2%	\$7.80	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDCM-P-T8-B	FEDCM PERP>100K bas \$ /100emp /mo	\$5.09	R-MT	2%	\$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDCM-P-T8-E	FEDCM PERP>100K enh \$ /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-INCD-P-T1-B	INCD PERP bas \$ /admin /mo	\$1,872.50	R-MT	2%	\$1,835.05	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-INCD-P-T1-E	INCD PERP enh \$ /admin /mo	\$2,340.63	R-MT	2%	\$2,293.82	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-INCD-P-T2-B	INCD PERP<5K bas \$ /100emp /mo	\$31.83	R-MT	2%	\$31.19	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-INCD-P-T2-E	INCD PERP<5K enh \$ /100emp /mo	\$39.79	R-MT	2%	\$38.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-INCD-P-T3-B	INCD PERP<10K bas \$ /100emp /mo	\$19.10	R-MT	2%	\$18.72	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-INCD-P-T3-E	INCD PERP<10K enh \$ /100emp /mo	\$23.88	R-MT	2%	\$23.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-INCD-P-T4-B	INCD PERP<25K bas \$ /100emp /mo	\$12.73	R-MT	2%	\$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-INCD-P-T4-E	INCD PERP<25K enh \$ /100emp /mo	\$15.92	R-MT	2%	\$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-INCD-P-T5-B	INCD PERP<50K bas \$ /100emp /mo	\$10.19	R-MT	2%	\$9.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-INCD-P-T5-E	INCD PERP<50K enh \$ /100emp /mo	\$12.73	R-MT	2%	\$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-INCD-P-T6-B	INCD PERP<75K bas \$ /100emp /mo	\$7.64	R-MT	2%	\$7.49	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-INCD-P-T6-E	INCD PERP<75K enh \$ /100emp /mo	\$9.55	R-MT	2%	\$9.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-INCD-P-T7-B	INCD PERP<100K bas \$ /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-INCD-P-T7-E	INCD PERP<100K enh \$ /100emp /mo	\$7.96	R-MT	2%	\$7.80	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-INCD-P-T8-B	INCD PERP>100K bas \$ /100emp /mo	\$5.09	R-MT	2%	\$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-INCD-P-T8-E	INCD PERP>100K enh \$ /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISMS-P-T1-B	ISMS PERP bas \$ /admin /mo	\$1,872.50	R-MT	2%	\$1,835.05	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISMS-P-T1-E	ISMS PERP enh \$ /admin /mo	\$2,340.63	R-MT	2%	\$2,293.82	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISMS-P-T2-B	ISMS PERP<5K\$ bas /100emp /mo	\$31.83	R-MT	2%	\$31.19	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISMS-P-T2-E	ISMS PERP<5K\$ enh /100emp /mo	\$39.79	R-MT	2%	\$38.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISMS-P-T3-B	ISMS PERP<10K\$ bas /100emp /mo	\$19.10	R-MT	2%	\$18.72	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISMS-P-T3-E	ISMS PERP<10K\$ enh /100emp /mo	\$23.88	R-MT	2%	\$23.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISMS-P-T4-B	ISMS PERP<25K\$ bas /100emp /mo	\$12.73	R-MT	2%	\$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISMS-P-T4-E	ISMS PERP<25K\$ enh /100emp /mo	\$15.92	R-MT	2%	\$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISMS-P-T5-B	ISMS PERP<50K\$ bas /100emp /mo	\$10.19	R-MT	2%	\$9.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISMS-P-T5-E	ISMS PERP<50K\$ enh /100emp /mo	\$12.73	R-MT	2%	\$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISMS-P-T6-B	ISMS PERP<75K\$ bas /100emp /mo	\$7.64	R-MT	2%	\$7.49	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISMS-P-T6-E	ISMS PERP<75K\$ enh /100emp /mo	\$9.55	R-MT	2%	\$9.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISMS-P-T7-B	ISMS PERP<100K\$ bas /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISMS-P-T7-E	ISMS PERP<100K\$ enh /100emp /mo	\$7.96	R-MT	2%	\$7.80	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	GRC-ISMS-P-T8-B	ISMS PERP>100K\$ bas /100emp /mo	\$5.09	R-MT	2%	\$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISMS-P-T8-E	ISMS PERP>100K\$ enh /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISSUE-P-T1-B	ISSUE PERP bas \$ /admin /mo	\$936.25	R-MT	2%	\$917.53	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISSUE-P-T1-E	ISSUE PERP enh \$ /admin /mo	\$1,170.31	R-MT	2%	\$1,146.90	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISSUE-P-T2-B	ISSUE PERP<5K bas \$ /100emp /mo	\$15.92	R-MT	2%	\$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISSUE-P-T2-E	ISSUE PERP<5K enh \$ /100emp /mo	\$19.90	R-MT	2%	\$19.50	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISSUE-P-T3-B	ISSUE PERP<10K bas \$ /100emp /mo	\$9.55	R-MT	2%	\$9.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISSUE-P-T3-E	ISSUE PERP<10K enh \$ /100emp /mo	\$11.94	R-MT	2%	\$11.70	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISSUE-P-T4-B	ISSUE PERP<25K bas \$ /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISSUE-P-T4-E	ISSUE PERP<25K enh \$ /100emp /mo	\$7.96	R-MT	2%	\$7.80	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISSUE-P-T5-B	ISSUE PERP<50K bas \$ /100emp /mo	\$5.09	R-MT	2%	\$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISSUE-P-T5-E	ISSUE PERP<50K enh \$ /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISSUE-P-T6-B	ISSUE PERP<75K bas \$ /100emp /mo	\$3.82	R-MT	2%	\$3.74	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISSUE-P-T6-E	ISSUE PERP<75K enh \$ /100emp /mo	\$4.78	R-MT	2%	\$4.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISSUE-P-T7-B	ISSUE PERP<100K bas \$ /100emp /mo	\$3.18	R-MT	2%	\$3.12	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISSUE-P-T7-E	ISSUE PERP<100K enh \$ /100emp /mo	\$3.98	R-MT	2%	\$3.90	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISSUE-P-T8-B	ISSUE PERP>100K bas \$ /100emp /mo	\$2.55	R-MT	2%	\$2.50	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISSUE-P-T8-E	ISSUE PERP>100K enh \$ /100emp /mo	\$3.18	R-MT	2%	\$3.12	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITAC-P-T1-B	ITAC PERP bas \$ /admin /mo	\$936.25	R-MT	2%	\$917.53	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITAC-P-T1-E	ITAC PERP enh \$ /admin /mo	\$1,170.31	R-MT	2%	\$1,146.90	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITAC-P-T2-B	ITAC PERP<5K\$ bas /100emp /mo	\$15.92	R-MT	2%	\$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITAC-P-T2-E	ITAC PERP<5K\$ enh /100emp /mo	\$19.90	R-MT	2%	\$19.50	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITAC-P-T3-B	ITAC PERP<10K\$ bas /100emp /mo	\$9.55	R-MT	2%	\$9.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITAC-P-T3-E	ITAC PERP<10K\$ enh /100emp /mo	\$11.94	R-MT	2%	\$11.70	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITAC-P-T4-B	ITAC PERP<25K\$ bas /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITAC-P-T4-E	ITAC PERP<25K\$ enh /100emp /mo	\$7.96	R-MT	2%	\$7.80	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITAC-P-T5-B	ITAC PERP<50K\$ bas /100emp /mo	\$5.09	R-MT	2%	\$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITAC-P-T5-E	ITAC PERP<50K\$ enh /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITAC-P-T6-B	ITAC PERP<75K\$ bas /100emp /mo	\$3.82	R-MT	2%	\$3.74	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITAC-P-T6-E	ITAC PERP<75K\$ enh /100emp /mo	\$4.78	R-MT	2%	\$4.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITAC-P-T7-B	ITAC PERP<100K\$ bas /100emp /mo	\$3.18	R-MT	2%	\$3.12	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITAC-P-T7-E	ITAC PERP<100K\$ enh /100emp /mo	\$3.98	R-MT	2%	\$3.90	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITAC-P-T8-B	ITAC PERP>100K\$ bas /100emp /mo	\$2.55	R-MT	2%	\$2.50	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITAC-P-T8-E	ITAC PERP>100K\$ enh /100emp /mo	\$3.18	R-MT	2%	\$3.12	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITCTRL-P-T1-B	ITCTRL PERP bas \$ /admin /mo	\$1,872.50	R-MT	2%	\$1,835.05	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITCTRL-P-T1-E	ITCTRL PERP enh \$ /admin /mo	\$2,340.63	R-MT	2%	\$2,293.82	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITCTRL-P-T2-B	ITCTRL PERP<5K bas \$ /100emp /mo	\$31.83	R-MT	2%	\$31.19	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITCTRL-P-T2-E	ITCTRL PERP<5K enh \$ /100emp /mo	\$39.79	R-MT	2%	\$38.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITCTRL-P-T3-B	ITCTRL PERP<10K bas \$ /100emp /mo	\$19.10	R-MT	2%	\$18.72	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITCTRL-P-T3-E	ITCTRL PERP<10K enh \$ /100emp /mo	\$23.88	R-MT	2%	\$23.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITCTRL-P-T4-B	ITCTRL PERP<25K bas \$ /100emp /mo	\$12.73	R-MT	2%	\$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITCTRL-P-T4-E	ITCTRL PERP<25K enh \$ /100emp /mo	\$15.92	R-MT	2%	\$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITCTRL-P-T5-B	ITCTRL PERP<50K bas \$ /100emp /mo	\$10.19	R-MT	2%	\$9.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITCTRL-P-T5-E	ITCTRL PERP<50K enh \$ /100emp /mo	\$12.73	R-MT	2%	\$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITCTRL-P-T6-B	ITCTRL PERP<75K bas \$ /100emp /mo	\$7.64	R-MT	2%	\$7.49	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITCTRL-P-T6-E	ITCTRL PERP<75K enh \$ /100emp /mo	\$9.55	R-MT	2%	\$9.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITCTRL-P-T7-B	ITCTRL PERP<100K bas \$ /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITCTRL-P-T7-E	ITCTRL PERP<100K enh \$ /100emp /mo	\$7.96	R-MT	2%	\$7.80	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITCTRL-P-T8-B	ITCTRL PERP>100K bas \$ /100emp /mo	\$5.09	R-MT	2%	\$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITCTRL-P-T8-E	ITCTRL PERP>100K enh \$ /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITRSK-P-T1-B	ITRSK PERP bas \$ /admin /mo	\$1,872.50	R-MT	2%	\$1,835.05	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITRSK-P-T1-E	ITRSK PERP enh \$ /admin /mo	\$2,340.63	R-MT	2%	\$2,293.82	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITRSK-P-T2-B	ITRSK PERP<5K bas \$ /100emp /mo	\$31.83	R-MT	2%	\$31.19	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITRSK-P-T2-E	ITRSK PERP<5K enh \$ /100emp /mo	\$39.79	R-MT	2%	\$38.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITRSK-P-T3-B	ITRSK PERP<10K bas \$ /100emp /mo	\$19.10	R-MT	2%	\$18.72	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITRSK-P-T3-E	ITRSK PERP<10K enh \$ /100emp /mo	\$23.88	R-MT	2%	\$23.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITRSK-P-T4-B	ITRSK PERP<25K bas \$ /100emp /mo	\$12.73	R-MT	2%	\$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITRSK-P-T4-E	ITRSK PERP<25K enh \$ /100emp /mo	\$15.92	R-MT	2%	\$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITRSK-P-T5-B	ITRSK PERP<50K bas \$ /100emp /mo	\$10.19	R-MT	2%	\$9.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITRSK-P-T5-E	ITRSK PERP<50K enh \$ /100emp /mo	\$12.73	R-MT	2%	\$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITRSK-P-T6-B	ITRSK PERP<75K bas \$ /100emp /mo	\$7.64	R-MT	2%	\$7.49	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITRSK-P-T6-E	ITRSK PERP<75K enh \$ /100emp /mo	\$9.55	R-MT	2%	\$9.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITRSK-P-T7-B	ITRSK PERP<100K bas \$ /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITRSK-P-T7-E	ITRSK PERP<100K enh \$ /100emp /mo	\$7.96	R-MT	2%	\$7.80	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITRSK-P-T8-B	ITRSK PERP>100K bas \$ /100emp /mo	\$5.09	R-MT	2%	\$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITRSK-P-T8-E	ITRSK PERP>100K enh \$ /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-KEYIND-P-T1-B	KEYIND PERP bas \$ /admin /mo	\$1,872.50	R-MT	2%	\$1,835.05	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-KEYIND-P-T1-E	KEYIND PERP enh \$ /admin /mo	\$2,340.63	R-MT	2%	\$2,293.82	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-KEYIND-P-T2-B	KEYIND PERP<5K bas \$ /100emp /mo	\$31.83	R-MT	2%	\$31.19	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-KEYIND-P-T2-E	KEYIND PERP<5K enh \$ /100emp /mo	\$39.79	R-MT	2%	\$38.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-KEYIND-P-T3-B	KEYIND PERP<10K bas \$ /100emp /mo	\$19.10	R-MT	2%	\$18.72	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-KEYIND-P-T3-E	KEYIND PERP<10K enh \$ /100emp /mo	\$23.88	R-MT	2%	\$23.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-KEYIND-P-T4-B	KEYIND PERP<25K bas \$ /100emp /mo	\$12.73	R-MT	2%	\$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-KEYIND-P-T4-E	KEYIND PERP<25K enh \$ /100emp /mo	\$15.92	R-MT	2%	\$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-KEYIND-P-T5-B	KEYIND PERP<50K bas \$ /100emp /mo	\$10.19	R-MT	2%	\$9.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-KEYIND-P-T5-E	KEYIND PERP<50K enh \$ /100emp /mo	\$12.73	R-MT	2%	\$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-KEYIND-P-T6-B	KEYIND PERP<75K bas \$ /100emp /mo	\$7.64	R-MT	2%	\$7.49	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-KEYIND-P-T6-E	KEYIND PERP<75K enh \$ /100emp /mo	\$9.55	R-MT	2%	\$9.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-KEYIND-P-T7-B	KEYIND PERP<100K bas \$ /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-KEYIND-P-T7-E	KEYIND PERP<100K enh \$ /100emp /mo	\$7.96	R-MT	2%	\$7.80	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	GRC-KEYIND-P-T8-B	KEYIND PERP>100K bas \$ /100emp /mo	\$5.09	R-MT	2%	\$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-KEYIND-P-T8-E	KEYIND PERP>100K enh \$ /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-LSSEVNT-P-T1-B	LSSEVNT PERP bas \$ /admin /mo	\$1,872.50	R-MT	2%	\$1,835.05	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-LSSEVNT-P-T1-E	LSSEVNT PERP enh \$ /admin /mo	\$2,340.63	R-MT	2%	\$2,293.82	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-LSSEVNT-P-T2-B	LSSEVNT PERP<5K bas \$ /100emp /mo	\$31.83	R-MT	2%	\$31.19	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-LSSEVNT-P-T2-E	LSSEVNT PERP<5K enh \$ /100emp /mo	\$39.79	R-MT	2%	\$38.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-LSSEVNT-P-T3-B	LSSEVNT PERP<10K bas \$ /100emp /mo	\$19.10	R-MT	2%	\$18.72	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-LSSEVNT-P-T3-E	LSSEVNT PERP<10K enh \$ /100emp /mo	\$23.88	R-MT	2%	\$23.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-LSSEVNT-P-T4-B	LSSEVNT PERP<25K bas \$ /100emp /mo	\$12.73	R-MT	2%	\$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-LSSEVNT-P-T4-E	LSSEVNT PERP<25K enh \$ /100emp /mo	\$15.92	R-MT	2%	\$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-LSSEVNT-P-T5-B	LSSEVNT PERP<50K bas \$ /100emp /mo	\$10.19	R-MT	2%	\$9.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-LSSEVNT-P-T5-E	LSSEVNT PERP<50K enh \$ /100emp /mo	\$12.73	R-MT	2%	\$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-LSSEVNT-P-T6-B	LSSEVNT PERP<75K bas \$ /100emp /mo	\$7.64	R-MT	2%	\$7.49	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-LSSEVNT-P-T6-E	LSSEVNT PERP<75K enh \$ /100emp /mo	\$9.55	R-MT	2%	\$9.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-LSSEVNT-P-T7-B	LSSEVNT PERP<100K bas \$ /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-LSSEVNT-P-T7-E	LSSEVNT PERP<100K enh \$ /100emp /mo	\$7.96	R-MT	2%	\$7.80	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-LSSEVNT-P-T8-B	LSSEVNT PERP>100K bas \$ /100emp /mo	\$5.09	R-MT	2%	\$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-LSSEVNT-P-T8-E	LSSEVNT PERP>100K enh \$ /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OBLIGS-P-T1-B	OBLIGS PERP bas \$ /admin /mo	\$1,872.50	R-MT	2%	\$1,835.05	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OBLIGS-P-T1-E	OBLIGS PERP enh \$ /admin /mo	\$2,340.63	R-MT	2%	\$2,293.82	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OBLIGS-P-T2-B	OBLIGS PERP<5K bas \$ /100emp /mo	\$31.83	R-MT	2%	\$31.19	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OBLIGS-P-T2-E	OBLIGS PERP<5K enh \$ /100emp /mo	\$39.79	R-MT	2%	\$38.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OBLIGS-P-T3-B	OBLIGS PERP<10K bas \$ /100emp /mo	\$19.10	R-MT	2%	\$18.72	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OBLIGS-P-T3-E	OBLIGS PERP<10K enh \$ /100emp /mo	\$23.88	R-MT	2%	\$23.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OBLIGS-P-T4-B	OBLIGS PERP<25K bas \$ /100emp /mo	\$12.73	R-MT	2%	\$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OBLIGS-P-T4-E	OBLIGS PERP<25K enh \$ /100emp /mo	\$15.92	R-MT	2%	\$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OBLIGS-P-T5-B	OBLIGS PERP<50K bas \$ /100emp /mo	\$10.19	R-MT	2%	\$9.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OBLIGS-P-T5-E	OBLIGS PERP<50K enh \$ /100emp /mo	\$12.73	R-MT	2%	\$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OBLIGS-P-T6-B	OBLIGS PERP<75K bas \$ /100emp /mo	\$7.64	R-MT	2%	\$7.49	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OBLIGS-P-T6-E	OBLIGS PERP<75K enh \$ /100emp /mo	\$9.55	R-MT	2%	\$9.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OBLIGS-P-T7-B	OBLIGS PERP<100K bas \$ /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OBLIGS-P-T7-E	OBLIGS PERP<100K enh \$ /100emp /mo	\$7.96	R-MT	2%	\$7.80	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OBLIGS-P-T8-B	OBLIGS PERP>100K bas \$ /100emp /mo	\$5.09	R-MT	2%	\$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OBLIGS-P-T8-E	OBLIGS PERP>100K enh \$ /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ODA-P-T1-B	ODA PERP bas \$ /admin /mo	\$268.33	R-MT	2%	\$262.96	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ODA-P-T1-E	ODA PERP enh \$ /admin /mo	\$335.41	R-MT	2%	\$328.70	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ODA-P-T2-B	ODA PERP<5K bas \$ /100emp /mo	\$4.55	R-MT	2%	\$4.46	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ODA-P-T2-E	ODA PERP<5K enh \$ /100emp /mo	\$5.68	R-MT	2%	\$5.57	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ODA-P-T3-B	ODA PERP<10K bas \$ /100emp /mo	\$2.73	R-MT	2%	\$2.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ODA-P-T3-E	ODA PERP<10K enh \$ /100emp /mo	\$3.41	R-MT	2%	\$3.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ODA-P-T4-B	ODA PERP<25K bas \$ /100emp /mo	\$1.82	R-MT	2%	\$1.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ODA-P-T4-E	ODA PERP<25K enh \$ /100emp /mo	\$2.27	R-MT	2%	\$2.22	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ODA-P-T5-B	ODA PERP<50K bas \$ /100emp /mo	\$1.46	R-MT	2%	\$1.43	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ODA-P-T5-E	ODA PERP<50K enh \$ /100emp /mo	\$1.82	R-MT	2%	\$1.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ODA-P-T6-B	ODA PERP<75K bas \$ /100emp /mo	\$1.09	R-MT	2%	\$1.07	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ODA-P-T6-E	ODA PERP<75K enh \$ /100emp /mo	\$1.36	R-MT	2%	\$1.33	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ODA-P-T7-B	ODA PERP<100K bas \$ /100emp /mo	\$0.91	R-MT	2%	\$0.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ODA-P-T7-E	ODA PERP<100K enh \$ /100emp /mo	\$1.14	R-MT	2%	\$1.12	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ODA-P-T8-B	ODA PERP>100K bas \$ /100emp /mo	\$0.73	R-MT	2%	\$0.72	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ODA-P-T8-E	ODA PERP>100K enh \$ /100emp /mo	\$0.91	R-MT	2%	\$0.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OPSRSK-P-T1-B	OPSRSK PERP bas \$ /admin /mo	\$1,872.50	R-MT	2%	\$1,835.05	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OPSRSK-P-T1-E	OPSRSK PERP enh \$ /admin /mo	\$2,340.63	R-MT	2%	\$2,293.82	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OPSRSK-P-T2-B	OPSRSK PERP<5K bas \$ /100emp /mo	\$31.83	R-MT	2%	\$31.19	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OPSRSK-P-T2-E	OPSRSK PERP<5K enh \$ /100emp /mo	\$39.79	R-MT	2%	\$38.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OPSRSK-P-T3-B	OPSRSK PERP<10K bas \$ /100emp /mo	\$19.10	R-MT	2%	\$18.72	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OPSRSK-P-T3-E	OPSRSK PERP<10K enh \$ /100emp /mo	\$23.88	R-MT	2%	\$23.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OPSRSK-P-T4-B	OPSRSK PERP<25K bas \$ /100emp /mo	\$12.73	R-MT	2%	\$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OPSRSK-P-T4-E	OPSRSK PERP<25K enh \$ /100emp /mo	\$15.92	R-MT	2%	\$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OPSRSK-P-T5-B	OPSRSK PERP<50K bas \$ /100emp /mo	\$10.19	R-MT	2%	\$9.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OPSRSK-P-T5-E	OPSRSK PERP<50K enh \$ /100emp /mo	\$12.73	R-MT	2%	\$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OPSRSK-P-T6-B	OPSRSK PERP<75K bas \$ /100emp /mo	\$7.64	R-MT	2%	\$7.49	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OPSRSK-P-T6-E	OPSRSK PERP<75K enh \$ /100emp /mo	\$9.55	R-MT	2%	\$9.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OPSRSK-P-T7-B	OPSRSK PERP<100K bas \$ /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OPSRSK-P-T7-E	OPSRSK PERP<100K enh \$ /100emp /mo	\$7.96	R-MT	2%	\$7.80	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OPSRSK-P-T8-B	OPSRSK PERP>100K bas \$ /100emp /mo	\$5.09	R-MT	2%	\$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OPSRSK-P-T8-E	OPSRSK PERP>100K enh \$ /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-PCI-P-T1-B	PCI PERP bas \$ /admin /mo	\$1,872.50	R-MT	2%	\$1,835.05	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-PCI-P-T1-E	PCI PERP enh \$ /admin /mo	\$2,340.63	R-MT	2%	\$2,293.82	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-PCI-P-T2-B	PCI PERP<5K\$ bas /100emp /mo	\$31.83	R-MT	2%	\$31.19	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-PCI-P-T2-E	PCI PERP<5K\$ enh /100emp /mo	\$39.79	R-MT	2%	\$38.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-PCI-P-T3-B	PCI PERP<10K\$ bas /100emp /mo	\$19.10	R-MT	2%	\$18.72	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-PCI-P-T3-E	PCI PERP<10K\$ enh /100emp /mo	\$23.88	R-MT	2%	\$23.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-PCI-P-T4-B	PCI PERP<25K\$ bas /100emp /mo	\$12.73	R-MT	2%	\$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-PCI-P-T4-E	PCI PERP<25K\$ enh /100emp /mo	\$15.92	R-MT	2%	\$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-PCI-P-T5-B	PCI PERP<50K\$ bas /100emp /mo	\$10.19	R-MT	2%	\$9.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-PCI-P-T5-E	PCI PERP<50K\$ enh /100emp /mo	\$12.73	R-MT	2%	\$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-PCI-P-T6-B	PCI PERP<75K\$ bas /100emp /mo	\$7.64	R-MT	2%	\$7.49	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-PCI-P-T6-E	PCI PERP<75K\$ enh /100emp /mo	\$9.55	R-MT	2%	\$9.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-PCI-P-T7-B	PCI PERP<100K\$ bas /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-PCI-P-T7-E	PCI PERP<100K\$ enh /100emp /mo	\$7.96	R-MT	2%	\$7.80	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	GRC-PCI-P-T8-B	PCI PERP>100K\$ bas /100emp /mo	\$5.09	R-MT	2%	\$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-PCI-P-T8-E	PCI PERP>100K\$ enh /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POAM-P-T1-B	POAM PERP bas \$ /admin /mo	\$936.25	R-MT	2%	\$917.53	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POAM-P-T1-E	POAM PERP enh \$ /admin /mo	\$1,170.31	R-MT	2%	\$1,146.90	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POAM-P-T2-B	POAM PERP<5K\$ bas /100emp /mo	\$15.92	R-MT	2%	\$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POAM-P-T2-E	POAM PERP<5K\$ enh enh /100emp /mo	\$19.90	R-MT	2%	\$19.50	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POAM-P-T3-B	POAM PERP<10K\$ bas /100emp /mo	\$9.55	R-MT	2%	\$9.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POAM-P-T3-E	POAM PERP<10K\$ enh /100emp /mo	\$11.94	R-MT	2%	\$11.70	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POAM-P-T4-B	POAM PERP<25K\$ bas /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POAM-P-T4-E	POAM PERP<25K\$ enh /100emp /mo	\$7.96	R-MT	2%	\$7.80	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POAM-P-T5-B	POAM PERP<50K\$ bas /100emp /mo	\$5.09	R-MT	2%	\$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POAM-P-T5-E	POAM PERP<50K\$ enh /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POAM-P-T6-B	POAM PERP<75K\$ bas /100emp /mo	\$3.82	R-MT	2%	\$3.74	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POAM-P-T6-E	POAM PERP<75K\$ enh /100emp /mo	\$4.78	R-MT	2%	\$4.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POAM-P-T7-B	POAM PERP<100K\$ bas /100emp /mo	\$3.18	R-MT	2%	\$3.12	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POAM-P-T7-E	POAM PERP<100K\$ enh /100emp /mo	\$3.98	R-MT	2%	\$3.90	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POAM-P-T8-B	POAM PERP>100K\$ bas /100emp /mo	\$2.55	R-MT	2%	\$2.50	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POAM-P-T8-E	POAM PERP>100K\$ enh /100emp /mo	\$3.18	R-MT	2%	\$3.12	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POLICY-P-T1-B	POLICY PERP bas \$ /admin /mo	\$1,872.50	R-MT	2%	\$1,835.05	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POLICY-P-T1-E	POLICY PERP enh \$ /admin /mo	\$2,340.63	R-MT	2%	\$2,293.82	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POLICY-P-T2-B	POLICY PERP<5K bas \$ /100emp /mo	\$31.83	R-MT	2%	\$31.19	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POLICY-P-T2-E	POLICY PERP<5K enh \$ /100emp /mo	\$39.79	R-MT	2%	\$38.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POLICY-P-T3-B	POLICY PERP<10K bas \$ /100emp /mo	\$19.10	R-MT	2%	\$18.72	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POLICY-P-T3-E	POLICY PERP<10K enh \$ /100emp /mo	\$23.88	R-MT	2%	\$23.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POLICY-P-T4-B	POLICY PERP<25K bas \$ /100emp /mo	\$12.73	R-MT	2%	\$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POLICY-P-T4-E	POLICY PERP<25K enh \$ /100emp /mo	\$15.92	R-MT	2%	\$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POLICY-P-T5-B	POLICY PERP<50K bas \$ /100emp /mo	\$10.19	R-MT	2%	\$9.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POLICY-P-T5-E	POLICY PERP<50K enh \$ /100emp /mo	\$12.73	R-MT	2%	\$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POLICY-P-T6-B	POLICY PERP<75K bas \$ /100emp /mo	\$7.64	R-MT	2%	\$7.49	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POLICY-P-T6-E	POLICY PERP<75K enh \$ /100emp /mo	\$9.55	R-MT	2%	\$9.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POLICY-P-T7-B	POLICY PERP<100K bas \$ /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POLICY-P-T7-E	POLICY PERP<100K enh \$ /100emp /mo	\$7.96	R-MT	2%	\$7.80	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POLICY-P-T8-B	POLICY PERP>100K bas \$ /100emp /mo	\$5.09	R-MT	2%	\$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POLICY-P-T8-E	POLICY PERP>100K enh \$ /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RESMGNT-P-T1-B	RESMGNT PERP bas \$ /admin /mo	\$1,872.50	R-MT	2%	\$1,835.05	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RESMGNT-P-T1-E	RESMGNT PERP enh \$ /admin /mo	\$2,340.63	R-MT	2%	\$2,293.82	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RESMGNT-P-T2-B	RESMGNT PERP<5K bas \$ /100emp /mo	\$31.83	R-MT	2%	\$31.19	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RESMGNT-P-T2-E	RESMGNT PERP<5K enh \$ /100emp /mo	\$39.79	R-MT	2%	\$38.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RESMGNT-P-T3-B	RESMGNT PERP<10K bas \$ /100emp /mo	\$19.10	R-MT	2%	\$18.72	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RESMGNT-P-T3-E	RESMGNT PERP<10K enh \$ /100emp /mo	\$23.88	R-MT	2%	\$23.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RESMGNT-P-T4-B	RESMGNT PERP<25K bas \$ /100emp /mo	\$12.73	R-MT	2%	\$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RESMGNT-P-T4-E	RESMGNT PERP<25K enh \$ /100emp /mo	\$15.92	R-MT	2%	\$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RESMGNT-P-T5-B	RESMGNT PERP<50K bas \$ /100emp /mo	\$10.19	R-MT	2%	\$9.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RESMGNT-P-T5-E	RESMGNT PERP<50K enh \$ /100emp /mo	\$12.73	R-MT	2%	\$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RESMGNT-P-T6-B	RESMGNT PERP<75K bas \$ /100emp /mo	\$7.64	R-MT	2%	\$7.49	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RESMGNT-P-T6-E	RESMGNT PERP<75K enh \$ /100emp /mo	\$9.55	R-MT	2%	\$9.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RESMGNT-P-T7-B	RESMGNT PERP<100K bas \$ /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RESMGNT-P-T7-E	RESMGNT PERP<100K enh \$ /100emp /mo	\$7.96	R-MT	2%	\$7.80	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RESMGNT-P-T8-B	RESMGNT PERP>100K bas \$ /100emp /mo	\$5.09	R-MT	2%	\$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RESMGNT-P-T8-E	RESMGNT PERP>100K enh \$ /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RISKCAT-P-T1-B	RISKCAT PERP bas \$ /admin /mo	\$936.25	R-MT	2%	\$917.53	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RISKCAT-P-T1-E	RISKCAT PERP enh \$ /admin /mo	\$1,170.31	R-MT	2%	\$1,146.90	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RISKCAT-P-T2-B	RISKCAT PERP<5K\$ bas /100emp /mo	\$15.92	R-MT	2%	\$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RISKCAT-P-T2-E	RISKCAT PERP<5K\$ enh enh /100emp /mo	\$19.90	R-MT	2%	\$19.50	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RISKCAT-P-T3-B	RISKCAT PERP<10K\$ bas /100emp /mo	\$9.55	R-MT	2%	\$9.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RISKCAT-P-T3-E	RISKCAT PERP<10K\$ enh /100emp /mo	\$11.94	R-MT	2%	\$11.70	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RISKCAT-P-T4-B	RISKCAT PERP<25K\$ bas /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RISKCAT-P-T4-E	RISKCAT PERP<25K\$ enh /100emp /mo	\$7.96	R-MT	2%	\$7.80	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RISKCAT-P-T5-B	RISKCAT PERP<50K\$ bas /100emp /mo	\$5.09	R-MT	2%	\$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RISKCAT-P-T5-E	RISKCAT PERP<50K\$ enh /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RISKCAT-P-T6-B	RISKCAT PERP<75K\$ bas /100emp /mo	\$3.82	R-MT	2%	\$3.74	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RISKCAT-P-T6-E	RISKCAT PERP<75K\$ enh /100emp /mo	\$4.78	R-MT	2%	\$4.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RISKCAT-P-T7-B	RISKCAT PERP<100K\$ bas /100emp /mo	\$3.18	R-MT	2%	\$3.12	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RISKCAT-P-T7-E	RISKCAT PERP<100K\$ enh /100emp /mo	\$3.98	R-MT	2%	\$3.90	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RISKCAT-P-T8-B	RISKCAT PERP>100K\$ bas /100emp /mo	\$2.55	R-MT	2%	\$2.50	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RISKCAT-P-T8-E	RISKCAT PERP>100K\$ enh /100emp /mo	\$3.18	R-MT	2%	\$3.12	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RSKINV-P-T1-B	RSKINV PERP bas \$ /admin /mo	\$1,872.50	R-MT	2%	\$1,835.05	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RSKINV-P-T1-E	RSKINV PERP enh \$ /admin /mo	\$2,340.63	R-MT	2%	\$2,293.82	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RSKINV-P-T2-B	RSKINV PERP<5K bas \$ /100emp /mo	\$31.83	R-MT	2%	\$31.19	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RSKINV-P-T2-E	RSKINV PERP<5K enh \$ /100emp /mo	\$39.79	R-MT	2%	\$38.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RSKINV-P-T3-B	RSKINV PERP<10K bas \$ /100emp /mo	\$19.10	R-MT	2%	\$18.72	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RSKINV-P-T3-E	RSKINV PERP<10K enh \$ /100emp /mo	\$23.88	R-MT	2%	\$23.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RSKINV-P-T4-B	RSKINV PERP<25K bas \$ /100emp /mo	\$12.73	R-MT	2%	\$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RSKINV-P-T4-E	RSKINV PERP<25K enh \$ /100emp /mo	\$15.92	R-MT	2%	\$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RSKINV-P-T5-B	RSKINV PERP<50K bas \$ /100emp /mo	\$10.19	R-MT	2%	\$9.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RSKINV-P-T5-E	RSKINV PERP<50K enh \$ /100emp /mo	\$12.73	R-MT	2%	\$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RSKINV-P-T6-B	RSKINV PERP<75K bas \$ /100emp /mo	\$7.64	R-MT	2%	\$7.49	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RSKINV-P-T6-E	RSKINV PERP<75K enh \$ /100emp /mo	\$9.55	R-MT	2%	\$9.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RSKINV-P-T7-B	RSKINV PERP<100K bas \$ /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RSKINV-P-T7-E	RSKINV PERP<100K enh \$ /100emp /mo	\$7.96	R-MT	2%	\$7.80	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	GRC-RSKINV-P-T8-B	RSKINV PERP>100K bas \$ /100emp /mo	\$5.09	R-MT	2%	\$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RSKINV-P-T8-E	RSKINV PERP>100K enh \$ /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECBRCH-P-T1-B	SECBRCH PERP bas \$ /admin /mo	\$1,872.50	R-MT	2%	\$1,835.05	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECBRCH-P-T1-E	SECBRCH PERP enh \$ /admin /mo	\$2,340.63	R-MT	2%	\$2,293.82	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECBRCH-P-T2-B	SECBRCH PERP<5K bas \$ /100emp /mo	\$31.83	R-MT	2%	\$31.19	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECBRCH-P-T2-E	SECBRCH PERP<5K enh \$ /100emp /mo	\$39.79	R-MT	2%	\$38.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECBRCH-P-T3-B	SECBRCH PERP<10K bas \$ /100emp /mo	\$19.10	R-MT	2%	\$18.72	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECBRCH-P-T3-E	SECBRCH PERP<10K enh \$ /100emp /mo	\$23.88	R-MT	2%	\$23.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECBRCH-P-T4-B	SECBRCH PERP<25K bas \$ /100emp /mo	\$12.73	R-MT	2%	\$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECBRCH-P-T4-E	SECBRCH PERP<25K enh \$ /100emp /mo	\$15.92	R-MT	2%	\$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECBRCH-P-T5-B	SECBRCH PERP<50K bas \$ /100emp /mo	\$10.19	R-MT	2%	\$9.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECBRCH-P-T5-E	SECBRCH PERP<50K enh \$ /100emp /mo	\$12.73	R-MT	2%	\$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECBRCH-P-T6-B	SECBRCH PERP<75K bas \$ /100emp /mo	\$7.64	R-MT	2%	\$7.49	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECBRCH-P-T6-E	SECBRCH PERP<75K enh \$ /100emp /mo	\$9.55	R-MT	2%	\$9.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECBRCH-P-T7-B	SECBRCH PERP<100K bas \$ /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECBRCH-P-T7-E	SECBRCH PERP<100K enh \$ /100emp /mo	\$7.96	R-MT	2%	\$7.80	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECBRCH-P-T8-B	SECBRCH PERP>100K bas \$ /100emp /mo	\$5.09	R-MT	2%	\$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECBRCH-P-T8-E	SECBRCH PERP>100K enh \$ /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECINCD-P-T1-B	SECINCD PERP bas \$ /admin /mo	\$936.25	R-MT	2%	\$917.53	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECINCD-P-T1-E	SECINCD PERP enh \$ /admin /mo	\$1,170.31	R-MT	2%	\$1,146.90	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECINCD-P-T2-B	SECINCD PERP<5K bas \$ /100emp /mo	\$15.92	R-MT	2%	\$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECINCD-P-T2-E	SECINCD PERP<5K enh \$ /100emp /mo	\$19.90	R-MT	2%	\$19.50	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECINCD-P-T3-B	SECINCD PERP<10K bas \$ /100emp /mo	\$9.55	R-MT	2%	\$9.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECINCD-P-T3-E	SECINCD PERP<10K enh \$ /100emp /mo	\$11.94	R-MT	2%	\$11.70	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECINCD-P-T4-B	SECINCD PERP<25K bas \$ /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECINCD-P-T4-E	SECINCD PERP<25K enh \$ /100emp /mo	\$7.96	R-MT	2%	\$7.80	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECINCD-P-T5-B	SECINCD PERP<50K bas \$ /100emp /mo	\$5.09	R-MT	2%	\$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECINCD-P-T5-E	SECINCD PERP<50K enh \$ /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECINCD-P-T6-B	SECINCD PERP<75K bas \$ /100emp /mo	\$3.82	R-MT	2%	\$3.74	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECINCD-P-T6-E	SECINCD PERP<75K enh \$ /100emp /mo	\$4.78	R-MT	2%	\$4.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECINCD-P-T7-B	SECINCD PERP<100K bas \$ /100emp /mo	\$3.18	R-MT	2%	\$3.12	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECINCD-P-T7-E	SECINCD PERP<100K enh \$ /100emp /mo	\$3.98	R-MT	2%	\$3.90	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECINCD-P-T8-B	SECINCD PERP>100K bas \$ /100emp /mo	\$2.55	R-MT	2%	\$2.50	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECINCD-P-T8-E	SECINCD PERP>100K enh \$ /100emp /mo	\$3.18	R-MT	2%	\$3.12	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPCTLG-P-T1-B	TPGCTLG PERP bas \$ /admin /mo	\$936.25	R-MT	2%	\$917.53	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPCTLG-P-T1-E	TPGCTLG PERP enh \$ /admin /mo	\$1,170.31	R-MT	2%	\$1,146.90	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPCTLG-P-T2-B	TPGCTLG PERP<5K bas \$ /100emp /mo	\$15.92	R-MT	2%	\$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPCTLG-P-T2-E	TPGCTLG PERP<5K enh \$ /100emp /mo	\$19.90	R-MT	2%	\$19.50	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPCTLG-P-T3-B	TPGCTLG PERP<10K bas \$ /100emp /mo	\$9.55	R-MT	2%	\$9.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPCTLG-P-T3-E	TPGCTLG PERP<10K enh \$ /100emp /mo	\$11.94	R-MT	2%	\$11.70	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPCTLG-P-T4-B	TPGCTLG PERP<25K bas \$ /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPCTLG-P-T4-E	TPGCTLG PERP<25K enh \$ /100emp /mo	\$7.96	R-MT	2%	\$7.80	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPCTLG-P-T5-B	TPGCTLG PERP<50K bas \$ /100emp /mo	\$5.09	R-MT	2%	\$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPCTLG-P-T5-E	TPGCTLG PERP<50K enh \$ /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPCTLG-P-T6-B	TPGCTLG PERP<75K bas \$ /100emp /mo	\$3.82	R-MT	2%	\$3.74	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPCTLG-P-T6-E	TPGCTLG PERP<75K enh \$ /100emp /mo	\$4.78	R-MT	2%	\$4.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPCTLG-P-T7-B	TPGCTLG PERP<100K bas \$ /100emp /mo	\$3.18	R-MT	2%	\$3.12	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPCTLG-P-T7-E	TPGCTLG PERP<100K enh \$ /100emp /mo	\$3.98	R-MT	2%	\$3.90	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPCTLG-P-T8-B	TPGCTLG PERP>100K bas \$ /100emp /mo	\$2.55	R-MT	2%	\$2.50	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPCTLG-P-T8-E	TPGCTLG PERP>100K enh \$ /100emp /mo	\$3.18	R-MT	2%	\$3.12	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPENG-P-T1-B	TPGENG PERP bas \$ /admin /mo	\$1,872.50	R-MT	2%	\$1,835.05	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPENG-P-T1-E	TPGENG PERP enh \$ /admin /mo	\$2,340.63	R-MT	2%	\$2,293.82	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPENG-P-T2-B	TPGENG PERP<5K bas \$ /100emp /mo	\$31.83	R-MT	2%	\$31.19	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPENG-P-T2-E	TPGENG PERP<5K enh \$ /100emp /mo	\$39.79	R-MT	2%	\$38.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPENG-P-T3-B	TPGENG PERP<10K bas \$ /100emp /mo	\$19.10	R-MT	2%	\$18.72	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPENG-P-T3-E	TPGENG PERP<10K enh \$ /100emp /mo	\$23.88	R-MT	2%	\$23.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPENG-P-T4-B	TPGENG PERP<25K bas \$ /100emp /mo	\$12.73	R-MT	2%	\$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPENG-P-T4-E	TPGENG PERP<25K enh \$ /100emp /mo	\$15.92	R-MT	2%	\$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPENG-P-T5-B	TPGENG PERP<50K bas \$ /100emp /mo	\$10.19	R-MT	2%	\$9.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPENG-P-T5-E	TPGENG PERP<50K enh \$ /100emp /mo	\$12.73	R-MT	2%	\$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPENG-P-T6-B	TPGENG PERP<75K bas \$ /100emp /mo	\$7.64	R-MT	2%	\$7.49	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPENG-P-T6-E	TPGENG PERP<75K enh \$ /100emp /mo	\$9.55	R-MT	2%	\$9.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPENG-P-T7-B	TPGENG PERP<100K bas \$ /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPENG-P-T7-E	TPGENG PERP<100K enh \$ /100emp /mo	\$7.96	R-MT	2%	\$7.80	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPENG-P-T8-B	TPGENG PERP>100K bas \$ /100emp /mo	\$5.09	R-MT	2%	\$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPENG-P-T8-E	TPGENG PERP>100K enh \$ /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPGOV-P-T1-B	TPGGOV PERP bas \$ /admin /mo	\$1,872.50	R-MT	2%	\$1,835.05	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPGOV-P-T1-E	TPGGOV PERP enh \$ /admin /mo	\$2,340.63	R-MT	2%	\$2,293.82	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPGOV-P-T2-B	TPGGOV PERP<5K bas \$ /100emp /mo	\$31.83	R-MT	2%	\$31.19	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPGOV-P-T2-E	TPGGOV PERP<5K enh \$ /100emp /mo	\$39.79	R-MT	2%	\$38.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPGOV-P-T3-B	TPGGOV PERP<10K bas \$ /100emp /mo	\$19.10	R-MT	2%	\$18.72	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPGOV-P-T3-E	TPGGOV PERP<10K enh \$ /100emp /mo	\$23.88	R-MT	2%	\$23.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPGOV-P-T4-B	TPGGOV PERP<25K bas \$ /100emp /mo	\$12.73	R-MT	2%	\$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPGOV-P-T4-E	TPGGOV PERP<25K enh \$ /100emp /mo	\$15.92	R-MT	2%	\$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPGOV-P-T5-B	TPGGOV PERP<50K bas \$ /100emp /mo	\$10.19	R-MT	2%	\$9.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPGOV-P-T5-E	TPGGOV PERP<50K enh \$ /100emp /mo	\$12.73	R-MT	2%	\$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPGOV-P-T6-B	TPGGOV PERP<75K bas \$ /100emp /mo	\$7.64	R-MT	2%	\$7.49	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPGOV-P-T6-E	TPGGOV PERP<75K enh \$ /100emp /mo	\$9.55	R-MT	2%	\$9.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPGOV-P-T7-B	TPGGOV PERP<100K bas \$ /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPGOV-P-T7-E	TPGGOV PERP<100K enh \$ /100emp /mo	\$7.96	R-MT	2%	\$7.80	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	GRC-SUPGOV-P-T8-B	TPGGOV PERP>100K bas \$ /100emp /mo	\$5.09	R-MT	2%	\$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPGOV-P-T8-E	TPGGOV PERP>100K enh \$ /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPRSK-P-T1-B	TPGRSK PERP bas \$ /admin /mo	\$1,872.50	R-MT	2%	\$1,835.05	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPRSK-P-T1-E	TPGRSK PERP enh \$ /admin /mo	\$2,340.63	R-MT	2%	\$2,293.82	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPRSK-P-T2-B	TPGRSK PERP<5K bas \$ /100emp /mo	\$31.83	R-MT	2%	\$31.19	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPRSK-P-T2-E	TPGRSK PERP<5K enh \$ /100emp /mo	\$39.79	R-MT	2%	\$38.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPRSK-P-T3-B	TPGRSK PERP<10K bas \$ /100emp /mo	\$19.10	R-MT	2%	\$18.72	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPRSK-P-T3-E	TPGRSK PERP<10K enh \$ /100emp /mo	\$23.88	R-MT	2%	\$23.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPRSK-P-T4-B	TPGRSK PERP<25K bas \$ /100emp /mo	\$12.73	R-MT	2%	\$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPRSK-P-T4-E	TPGRSK PERP<25K enh \$ /100emp /mo	\$15.92	R-MT	2%	\$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPRSK-P-T5-B	TPGRSK PERP<50K bas \$ /100emp /mo	\$10.19	R-MT	2%	\$9.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPRSK-P-T5-E	TPGRSK PERP<50K enh \$ /100emp /mo	\$12.73	R-MT	2%	\$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPRSK-P-T6-B	TPGRSK PERP<75K bas \$ /100emp /mo	\$7.64	R-MT	2%	\$7.49	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPRSK-P-T6-E	TPGRSK PERP<75K enh \$ /100emp /mo	\$9.55	R-MT	2%	\$9.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPRSK-P-T7-B	TPGRSK PERP<100K bas \$ /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPRSK-P-T7-E	TPGRSK PERP<100K enh \$ /100emp /mo	\$7.96	R-MT	2%	\$7.80	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPRSK-P-T8-B	TPGRSK PERP>100K bas \$ /100emp /mo	\$5.09	R-MT	2%	\$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPRSK-P-T8-E	TPGRSK PERP>100K enh \$ /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-VULMGT-P-T1-B	VULMGNT PERP bas \$ /admin /mo	\$1,872.50	R-MT	2%	\$1,835.05	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-VULMGT-P-T1-E	VULMGNT PERP enh \$ /admin /mo	\$2,340.63	R-MT	2%	\$2,293.82	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-VULMGT-P-T2-B	VULMGNT PERP<5K bas \$ /100emp /mo	\$31.83	R-MT	2%	\$31.19	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-VULMGT-P-T2-E	VULMGNT PERP<5K enh \$ /100emp /mo	\$39.79	R-MT	2%	\$38.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-VULMGT-P-T3-B	VULMGNT PERP<10K bas \$ /100emp /mo	\$19.10	R-MT	2%	\$18.72	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-VULMGT-P-T3-E	VULMGNT PERP<10K enh \$ /100emp /mo	\$23.88	R-MT	2%	\$23.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-VULMGT-P-T4-B	VULMGNT PERP<25K bas \$ /100emp /mo	\$12.73	R-MT	2%	\$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-VULMGT-P-T4-E	VULMGNT PERP<25K enh \$ /100emp /mo	\$15.92	R-MT	2%	\$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-VULMGT-P-T5-B	VULMGNT PERP<50K bas \$ /100emp /mo	\$10.19	R-MT	2%	\$9.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-VULMGT-P-T5-E	VULMGNT PERP<50K enh \$ /100emp /mo	\$12.73	R-MT	2%	\$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-VULMGT-P-T6-B	VULMGNT PERP<75K bas \$ /100emp /mo	\$7.64	R-MT	2%	\$7.49	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-VULMGT-P-T6-E	VULMGNT PERP<75K enh \$ /100emp /mo	\$9.55	R-MT	2%	\$9.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-VULMGT-P-T7-B	VULMGNT PERP<100K bas \$ /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-VULMGT-P-T7-E	VULMGNT PERP<100K enh \$ /100emp /mo	\$7.96	R-MT	2%	\$7.80	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-VULMGT-P-T8-B	VULMGNT PERP>100K bas \$ /100emp /mo	\$5.09	R-MT	2%	\$4.99	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-VULMGT-P-T8-E	VULMGNT PERP>100K enh \$ /100emp /mo	\$6.37	R-MT	2%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	ID100000B1	ID 50,001 to 100,000 User Basic Mnt 1MO	\$0.06	R-MT	2%	\$0.06	N/A	N/A	N/A	N/A	N/A	N/A
5	ID100000E1	ID 50,001 to 100,000 Users Enh Mnt 1MO	\$0.07	R-MT	2%	\$0.07	N/A	N/A	N/A	N/A	N/A	N/A
5	ID10000B1	ID 5,001 to 10,000 Users Basic Mnt 1MO	\$0.10	R-MT	2%	\$0.10	N/A	N/A	N/A	N/A	N/A	N/A
5	ID10000E1	ID 5,001 to 10,000 Users Enh Mnt 1MO	\$0.13	R-MT	2%	\$0.13	N/A	N/A	N/A	N/A	N/A	N/A
5	ID250000B1	ID 100,001 to 250,000 User Basic Mnt 1MO	\$0.05	R-MT	2%	\$0.05	N/A	N/A	N/A	N/A	N/A	N/A
5	ID250000E1	ID 100,001 to 250,000 Users Enh Mnt 1MO	\$0.06	R-MT	2%	\$0.06	N/A	N/A	N/A	N/A	N/A	N/A
5	ID250001B1	ID 250,001+ Users Basic Mnt 1MO	\$0.05	R-MT	2%	\$0.05	N/A	N/A	N/A	N/A	N/A	N/A
5	ID250001E1	ID 250,001+ Users Enh Mnt 1MO	\$0.06	R-MT	2%	\$0.06	N/A	N/A	N/A	N/A	N/A	N/A
5	ID25000B1	ID 10,001 to 25,000 Users Basic Mnt 1MO	\$0.08	R-MT	2%	\$0.08	N/A	N/A	N/A	N/A	N/A	N/A
5	ID25000E1	ID 10,001 to 25,000 Users Enh Mnt 1MO	\$0.10	R-MT	2%	\$0.10	N/A	N/A	N/A	N/A	N/A	N/A
5	ID50000B1	ID 25,001 to 50,000 Users Basic Mnt 1MO	\$0.07	R-MT	2%	\$0.07	N/A	N/A	N/A	N/A	N/A	N/A
5	ID50000E1	ID 25,001 to 50,000 Users Enh Mnt 1MO	\$0.09	R-MT	2%	\$0.09	N/A	N/A	N/A	N/A	N/A	N/A
5	ID5000B1	ID Up to 5,000 Users Basic Mnt 1MO	\$0.14	R-MT	2%	\$0.14	N/A	N/A	N/A	N/A	N/A	N/A
5	ID5000E1	ID Up to 5,000 Users Enh Mnt 1MO	\$0.18	R-MT	2%	\$0.18	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-100K-P-MNT	Incident 40001-100000 Perp Basic Maint [Per Month Pricing]	\$4,202.10	R-MT	2%	\$4,118.06	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-100K-P-MNT-E	Incident 40001-100000 Perp Enh Maint [Per Month Pricing]	\$5,836.25	R-MT	2%	\$5,719.53	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-100K-P-MNT-UP	Incident 40001-100000 Perp Maint Upg [Per Month Pricing]	\$1,634.15	R-MT	2%	\$1,601.47	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-100K-T-MNT	Incident 40001-100000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-100K-T-MNT-E	Incident 40001-100000 Term Enh Maint [Per Month Pricing]	\$466.90	R-MT	2%	\$457.56	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-1500-P-MNT	Incident 0-1500 Perp Basic Maint [Per Month Pricing]	\$737.10	R-MT	2%	\$722.36	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-1500-P-MNT-E	Incident 0-1500 Perp Enh Maint [Per Month Pricing]	\$1,023.75	R-MT	2%	\$1,003.28	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-1500-P-MNT-UP	Incident 0-1500 Perp Maint Upg [Per Month Pricing]	\$286.65	R-MT	2%	\$280.92	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-1500-T-MNT	Incident 0-1500 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-1500-T-MNT-E	Incident 0-1500 Term Enh Maint [Per Month Pricing]	\$81.90	R-MT	2%	\$80.26	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-40K-P-MNT	Incident 5001-40000 Perp Basic Maint [Per Month Pricing]	\$2,891.70	R-MT	2%	\$2,833.87	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-40K-P-MNT-E	Incident 5001-40000 Perp Enh Maint [Per Month Pricing]	\$4,016.25	R-MT	2%	\$3,935.93	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-40K-P-MNT-UP	Incident 5001-40000 Perp Maint Upg [Per Month Pricing]	\$1,124.55	R-MT	2%	\$1,102.06	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-40K-T-MNT	Incident 5001-40000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-40K-T-MNT-E	Incident 5001-40000 Term Enh Maint [Per Month Pricing]	\$321.30	R-MT	2%	\$314.87	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-5K-P-MNT	Incident 1501-5000 Perp Basic Maint [Per Month Pricing]	\$2,104.00	R-MT	2%	\$2,061.92	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-5K-P-MNT-E	Incident 1501-5000 Perp Enh Maint [Per Month Pricing]	\$2,992.50	R-MT	2%	\$2,932.65	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-5K-P-MNT-UP	Incident 1501-5000 Perp Maint Upg [Per Month Pricing]	\$818.30	R-MT	2%	\$801.93	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-5K-T-MNT	Incident 1501-5000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-5K-T-MNT-E	Incident 1501-5000 Term Enh Maint [Per Month Pricing]	\$233.80	R-MT	2%	\$229.12	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-G100K-P-MNT	Incident G100000 Perp Basic Maint [Per Month Pricing]	\$5,777.10	R-MT	2%	\$5,661.56	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-G100K-P-MNT-E	Incident G100000 Perp Enh Maint [Per Month Pricing]	\$8,023.75	R-MT	2%	\$7,863.28	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-G100K-P-MNT-UP	Incident G100000 Perp Maint Upg [Per Month Pricing]	\$2,246.65	R-MT	2%	\$2,201.72	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-G100K-T-MNT	Incident G100000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-G100K-T-MNT-E	Incident G100000 Term Enh Maint [Per Month Pricing]	\$641.90	R-MT	2%	\$629.06	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-GT100K-P-B1	INC>100KPerpBas w/1ODA cost /1Kemp /mo	\$42.02	R-MT	2%	\$41.18	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-GT100K-P-E1	INC>100KPerpEnh w/1ODA cost /1Kemp /mo	\$58.36	R-MT	2%	\$57.19	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-GT100K-P-UP	INC>100KPerpUpp w/1ODA cost /1Kemp /mo	\$16.34	R-MT	2%	\$16.01	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-GT100K-T-E1	INC>100KTermEnh w/1ODA cost /1Kemp /mo	\$4.67	R-MT	2%	\$4.58	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-USER-P-MNT	Incident User Perp Basic Maint [Per Month Pricing]	\$37.80	R-MT	2%	\$37.04	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-USER-P-MNT-E	Incident User Perp Enh Maint [Per Month Pricing]	\$52.50	R-MT	2%	\$51.45	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-USER-P-MNT-UP	Incident User Perp Maint Upg [Per Month Pricing]	\$14.70	R-MT	2%	\$14.41	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	INC-USER-T-MNT	Incident User Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-USER-T-MNT-E	Incident User Term Enh Maint [Per Month Pricing]	\$4.20	R-MT	2%	\$4.12	N/A	N/A	N/A	N/A	N/A	N/A
5	ITAL-LANG-PP-NC	Italian Localization Plat Perp NC	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ITAL-LANG-PT-NC	Italian Localization Plat Term NC	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ITAL-LANG-SP-NC	Italian Localization Sol Perp NC	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ITAL-LANG-ST-NC	Italian Localization Sol Term NC	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	JAP-LANG-PP-NC	Japanese Localization Plat Perp NC	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	JAP-LANG-PT-NC	Japanese Localization Plat Term NC	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	JAP-LANG-SP-NC	Japanese Localization Sol Perp NC	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	JAP-LANG-ST-NC	Japanese Localization Sol Term NC	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	KRMB1	RSA Key Recovery Mgr Basic Mnt-1	\$300.00	R-MT	2%	\$294.00	N/A	N/A	N/A	N/A	N/A	N/A
5	KRME1	RSA Key Recovery Mgr Enh Mnt-1	\$416.67	R-MT	2%	\$408.34	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-HW-DLP-CONT	RSA DLP Cont App Mnt-Bas-1	\$120.00	R-MT	2%	\$117.60	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-HW-DLP-CONT-S2	1M Bas DLP Network Controller Appl Ser 2	\$210.00	R-MT	2%	\$205.80	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-HW-DLP-ICAP	RSA DLP ICAP Svr App Mnt-Bas-1	\$120.00	R-MT	2%	\$117.60	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-HW-DLP-ICAP-S2	1M Bas DLP Network ICAP Srv Appl Ser 2	\$210.00	R-MT	2%	\$205.80	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-HW-DLP-INT	RSA DLP Interceptor App Mnt-Bas-1	\$120.00	R-MT	2%	\$117.60	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-HW-DLP-INT-S2	1M Bas DLP Network Interceptor App Ser 2	\$210.00	R-MT	2%	\$205.80	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-HW-DLP-SENS	RSA DLP Sensor App Mnt-Bas-1	\$180.00	R-MT	2%	\$176.40	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-HW-DLP-SENS-S2	1M Bas DLP Network Sensor Appl Series 2	\$240.00	R-MT	2%	\$235.20	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DCEDB-1000	RSA DLP DCEDB SW-Mnt-Bas-1	\$0.84	R-MT	2%	\$0.82	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DCEDB-10000	RSA DLP DCEDB SW-Mnt-Bas-1	\$0.64	R-MT	2%	\$0.63	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DCEDB-100000	RSA DLP DCEDB SW-Mnt-Bas-1	\$0.34	R-MT	2%	\$0.33	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DCEDB-100001	RSA DLP DCEDB SW-Mnt-Bas-1	\$0.31	R-MT	2%	\$0.30	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DCEDB-15000	RSA DLP DCEDB SW-Mnt-Bas-1	\$0.58	R-MT	2%	\$0.57	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DCEDB-20000	RSA DLP DCEDB SW-Mnt-Bas-1	\$0.53	R-MT	2%	\$0.52	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DCEDB-2500	RSA DLP DCEDB SW-Mnt-Bas-1	\$0.77	R-MT	2%	\$0.75	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DCEDB-30000	RSA DLP DCEDB SW-Mnt-Bas-1	\$0.49	R-MT	2%	\$0.48	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DCEDB-40000	RSA DLP DCEDB SW-Mnt-Bas-1	\$0.45	R-MT	2%	\$0.44	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DCEDB-500	RSA DLP DCEDB SW-Mnt-Bas-1	\$0.93	R-MT	2%	\$0.91	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DCEDB-5000	RSA DLP DCEDB SW-Mnt-Bas-1	\$0.70	R-MT	2%	\$0.69	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DCEDB-50000	RSA DLP DCEDB SW-Mnt-Bas-1	\$0.41	R-MT	2%	\$0.40	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DCEDB-75000	RSA DLP DCEDB SW-Mnt-Bas-1	\$0.37	R-MT	2%	\$0.36	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPDC-1000	RSA DLP DC SW Mnt-Bas-1	\$0.68	R-MT	2%	\$0.67	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPDC-10000	RSA DLP DC SW Mnt-Bas-1	\$0.49	R-MT	2%	\$0.48	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPDC-100000	RSA DLP DC SW Mnt-Bas-1	\$0.24	R-MT	2%	\$0.24	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPDC-100001	RSA DLP DC SW Mnt-Bas-1	\$0.21	R-MT	2%	\$0.21	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPDC-15000	RSA DLP DC SW Mnt-Bas-1	\$0.44	R-MT	2%	\$0.43	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPDC-20000	RSA DLP DC SW Mnt-Bas-1	\$0.40	R-MT	2%	\$0.39	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPDC-2500	RSA DLP DC SW Mnt-Bas-1	\$0.61	R-MT	2%	\$0.60	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPDC-30000	RSA DLP DC SW Mnt-Bas-1	\$0.36	R-MT	2%	\$0.35	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPDC-40000	RSA DLP DC SW Mnt-Bas-1	\$0.32	R-MT	2%	\$0.31	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPDC-500	RSA DLP DC SW Mnt-Bas-1	\$0.75	R-MT	2%	\$0.74	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPDC-5000	RSA DLP DC SW Mnt-Bas-1	\$0.55	R-MT	2%	\$0.54	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPDC-50000	RSA DLP DC SW Mnt-Bas-1	\$0.29	R-MT	2%	\$0.28	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPDC-75000	RSA DLP DC SW Mnt-Bas-1	\$0.26	R-MT	2%	\$0.25	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPED-1000	RSA DLP ED SW-Mnt-Bas-1	\$0.45	R-MT	2%	\$0.44	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPED-10000	RSA DLP ED SW-Mnt-Bas-1	\$0.36	R-MT	2%	\$0.35	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPED-100000	RSA DLP ED SW-Mnt-Bas-1	\$0.22	R-MT	2%	\$0.22	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPED-100001	RSA DLP ED SW-Mnt-Bas-1	\$0.20	R-MT	2%	\$0.20	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPED-15000	RSA DLP ED SW-Mnt-Bas-1	\$0.34	R-MT	2%	\$0.33	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPED-20000	RSA DLP ED SW-Mnt-Bas-1	\$0.31	R-MT	2%	\$0.30	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPED-2500	RSA DLP ED SW-Mnt-Bas-1	\$0.42	R-MT	2%	\$0.41	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPED-30000	RSA DLP ED SW-Mnt-Bas-1	\$0.29	R-MT	2%	\$0.28	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPED-40000	RSA DLP ED SW-Mnt-Bas-1	\$0.27	R-MT	2%	\$0.26	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPED-500	RSA DLP ED SW-Mnt-Bas-1	\$0.48	R-MT	2%	\$0.47	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPED-5000	RSA DLP ED SW-Mnt-Bas-1	\$0.39	R-MT	2%	\$0.38	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPED-50000	RSA DLP ED SW-Mnt-Bas-1	\$0.25	R-MT	2%	\$0.25	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPED-75000	RSA DLP ED SW-Mnt-Bas-1	\$0.23	R-MT	2%	\$0.23	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPEE-1000	RSA DLP EDEE SW-Mnt-Bas-1	\$0.45	R-MT	2%	\$0.44	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPEE-10000	RSA DLP EDEE SW-Mnt-Bas-1	\$0.36	R-MT	2%	\$0.35	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPEE-100000	RSA DLP EDEE SW-Mnt-Bas-1	\$0.22	R-MT	2%	\$0.22	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPEE-100001	RSA DLP EDEE SW-Mnt-Bas-1	\$0.20	R-MT	2%	\$0.20	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPEE-15000	RSA DLP EDEE SW-Mnt-Bas-1	\$0.34	R-MT	2%	\$0.33	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPEE-20000	RSA DLP EDEE SW-Mnt-Bas-1	\$0.31	R-MT	2%	\$0.30	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPEE-2500	RSA DLP EDEE SW-Mnt-Bas-1	\$0.42	R-MT	2%	\$0.41	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPEE-30000	RSA DLP EDEE SW-Mnt-Bas-1	\$0.29	R-MT	2%	\$0.28	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPEE-40000	RSA DLP EDEE SW-Mnt-Bas-1	\$0.27	R-MT	2%	\$0.26	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPEE-500	RSA DLP EDEE SW-Mnt-Bas-1	\$0.48	R-MT	2%	\$0.47	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPEE-5000	RSA DLP EDEE SW-Mnt-Bas-1	\$0.39	R-MT	2%	\$0.38	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPEE-50000	RSA DLP EDEE SW-Mnt-Bas-1	\$0.25	R-MT	2%	\$0.25	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPEE-75000	RSA DLP EDEE SW-Mnt-Bas-1	\$0.23	R-MT	2%	\$0.23	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPSTE-1000	RSA DLP DLPSTE SW-Mnt-Bas-1	\$1.81	R-MT	2%	\$1.77	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPSTE-10000	RSA DLP DLPSTE SW-Mnt-Bas-1	\$1.41	R-MT	2%	\$1.38	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPSTE-100000	RSA DLP DLPSTE SW-Mnt-Bas-1	\$0.84	R-MT	2%	\$0.78	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPSTE-100001	RSA DLP DLPSTE SW-Mnt-Bas-1	\$0.70	R-MT	2%	\$0.73	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPSTE-15000	RSA DLP DLPSTE SW-Mnt-Bas-1	\$1.30	R-MT	2%	\$1.27	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPSTE-20000	RSA DLP DLPSTE SW-Mnt-Bas-1	\$1.20	R-MT	2%	\$1.18	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPSTE-2500	RSA DLP DLPSTE SW-Mnt-Bas-1	\$1.66	R-MT	2%	\$1.63	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPSTE-30000	RSA DLP DLPSTE SW-Mnt-Bas-1	\$1.10	R-MT	2%	\$1.08	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	M1-SW-DLPSTE-40000	RSA DLP DLPSTE SW-Mnt-Bas-1	\$1.02	R-MT	2%	\$1.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPSTE-500	RSA DLP DLPSTE SW-Mnt-Bas-1	\$1.96	R-MT	2%	\$1.92	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPSTE-5000	RSA DLP DLPSTE SW-Mnt-Bas-1	\$1.53	R-MT	2%	\$1.50	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPSTE-50000	RSA DLP DLPSTE SW-Mnt-Bas-1	\$0.94	R-MT	2%	\$0.92	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-DLPSTE-75000	RSA DLP DLPSTE SW-Mnt-Bas-1	\$0.86	R-MT	2%	\$0.84	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-EDEEB-1000	RSA DLP EDEEB SW-Mnt-Bas-1	\$0.68	R-MT	2%	\$0.67	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-EDEEB-10000	RSA DLP EDEEB SW-Mnt-Bas-1	\$0.54	R-MT	2%	\$0.53	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-EDEEB-100000	RSA DLP EDEEB SW-Mnt-Bas-1	\$0.33	R-MT	2%	\$0.32	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-EDEEB-100001	RSA DLP EDEEB SW-Mnt-Bas-1	\$0.30	R-MT	2%	\$0.29	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-EDEEB-15000	RSA DLP EDEEB SW-Mnt-Bas-1	\$0.50	R-MT	2%	\$0.49	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-EDEEB-20000	RSA DLP EDEEB SW-Mnt-Bas-1	\$0.47	R-MT	2%	\$0.46	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-EDEEB-2500	RSA DLP EDEEB SW-Mnt-Bas-1	\$0.63	R-MT	2%	\$0.62	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-EDEEB-30000	RSA DLP EDEEB SW-Mnt-Bas-1	\$0.44	R-MT	2%	\$0.43	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-EDEEB-40000	RSA DLP EDEEB SW-Mnt-Bas-1	\$0.41	R-MT	2%	\$0.40	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-EDEEB-500	RSA DLP EDEEB SW-Mnt-Bas-1	\$0.73	R-MT	2%	\$0.72	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-EDEEB-5000	RSA DLP EDEEB SW-Mnt-Bas-1	\$0.58	R-MT	2%	\$0.57	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-EDEEB-50000	RSA DLP EDEEB SW-Mnt-Bas-1	\$0.38	R-MT	2%	\$0.37	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-EDEEB-75000	RSA DLP EDEEB SW-Mnt-Bas-1	\$0.35	R-MT	2%	\$0.34	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NMEFB-1000	RSA DLP NMEFB SW-Mnt-Bas-1	\$0.78	R-MT	2%	\$0.76	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NMEFB-10000	RSA DLP NMEFB SW-Mnt-Bas-1	\$0.63	R-MT	2%	\$0.62	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NMEFB-100000	RSA DLP NMEFB SW-Mnt-Bas-1	\$0.38	R-MT	2%	\$0.37	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NMEFB-100001	RSA DLP NMEFB SW-Mnt-Bas-1	\$0.35	R-MT	2%	\$0.34	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NMEFB-15000	RSA DLP NMEFB SW-Mnt-Bas-1	\$0.43	R-MT	2%	\$0.42	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NMEFB-20000	RSA DLP NMEFB SW-Mnt-Bas-1	\$0.54	R-MT	2%	\$0.53	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NMEFB-2500	RSA DLP NMEFB SW-Mnt-Bas-1	\$0.72	R-MT	2%	\$0.71	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NMEFB-30000	RSA DLP NMEFB SW-Mnt-Bas-1	\$0.50	R-MT	2%	\$0.49	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NMEFB-40000	RSA DLP NMEFB SW-Mnt-Bas-1	\$0.47	R-MT	2%	\$0.46	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NMEFB-500	RSA DLP NMEFB SW-Mnt-Bas-1	\$0.84	R-MT	2%	\$0.82	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NMEFB-5000	RSA DLP NMEFB SW-Mnt-Bas-1	\$0.67	R-MT	2%	\$0.66	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NMEFB-50000	RSA DLP NMEFB SW-Mnt-Bas-1	\$0.43	R-MT	2%	\$0.42	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NMEFB-75000	RSA DLP NMEFB SW-Mnt-Bas-1	\$0.40	R-MT	2%	\$0.39	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NWENF-1000	RSA DLP NWENF Mnt-BAS-1	\$0.56	R-MT	2%	\$0.55	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NWENF-10000	RSA DLP NWENF Mnt-BAS-1	\$0.45	R-MT	2%	\$0.44	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NWENF-100000	RSA DLP NWENF Mnt-BAS-1	\$0.27	R-MT	2%	\$0.26	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NWENF-100001	RSA DLP NWENF Mnt-BAS-1	\$0.25	R-MT	2%	\$0.25	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NWENF-15000	RSA DLP NWENF Mnt-BAS-1	\$0.42	R-MT	2%	\$0.41	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NWENF-20000	RSA DLP NWENF Mnt-BAS-1	\$0.39	R-MT	2%	\$0.38	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NWENF-2500	RSA DLP NWENF Mnt-BAS-1	\$0.52	R-MT	2%	\$0.51	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NWENF-30000	RSA DLP NWENF Mnt-BAS-1	\$0.36	R-MT	2%	\$0.35	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NWENF-40000	RSA DLP NWENF Mnt-BAS-1	\$0.33	R-MT	2%	\$0.32	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NWENF-500	RSA DLP NWENF Mnt-BAS-1	\$0.60	R-MT	2%	\$0.59	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NWENF-5000	RSA DLP NWENF Mnt-BAS-1	\$0.48	R-MT	2%	\$0.47	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NWENF-50000	RSA DLP NWENF Mnt-BAS-1	\$0.31	R-MT	2%	\$0.30	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NWENF-75000	RSA DLP NWENF Mnt-BAS-1	\$0.29	R-MT	2%	\$0.28	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NWMON-1000	RSA DLP NWMON Mnt-Bas-1	\$0.56	R-MT	2%	\$0.55	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NWMON-10000	RSA DLP NWMON Mnt-Bas-1	\$0.45	R-MT	2%	\$0.44	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NWMON-100000	RSA DLP NWMON Mnt-Bas-1	\$0.27	R-MT	2%	\$0.26	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NWMON-100001	RSA DLP NWMON Mnt-Bas-1	\$0.25	R-MT	2%	\$0.25	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NWMON-15000	RSA DLP NWMON Mnt-Bas-1	\$0.42	R-MT	2%	\$0.41	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NWMON-20000	RSA DLP NWMON Mnt-Bas-1	\$0.39	R-MT	2%	\$0.38	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NWMON-2500	RSA DLP NWMON Mnt-Bas-1	\$0.52	R-MT	2%	\$0.51	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NWMON-30000	RSA DLP NWMON Mnt-Bas-1	\$0.36	R-MT	2%	\$0.35	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NWMON-40000	RSA DLP NWMON Mnt-Bas-1	\$0.33	R-MT	2%	\$0.32	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NWMON-500	RSA DLP NWMON Mnt-Bas-1	\$0.60	R-MT	2%	\$0.59	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NWMON-5000	RSA DLP NWMON Mnt-Bas-1	\$0.48	R-MT	2%	\$0.47	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NWMON-50000	RSA DLP NWMON Mnt-Bas-1	\$0.31	R-MT	2%	\$0.30	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-SW-NWMON-75000	RSA DLP NWMON Mnt-Bas-1	\$0.29	R-MT	2%	\$0.28	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-UG-NWENF-1000	RSA DLP NWENFUG-Mnt-Bas-1	\$0.28	R-MT	2%	\$0.27	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-UG-NWENF-10000	RSA DLP NWENFUG-Mnt-Bas-1	\$0.22	R-MT	2%	\$0.22	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-UG-NWENF-100000	RSA DLP NWENFUG-Mnt-Bas-1	\$0.13	R-MT	2%	\$0.13	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-UG-NWENF-100001	RSA DLP NWENFUG-Mnt-Bas-1	\$0.12	R-MT	2%	\$0.12	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-UG-NWENF-15000	RSA DLP NWENFUG-Mnt-Bas-1	\$0.21	R-MT	2%	\$0.21	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-UG-NWENF-20000	RSA DLP NWENFUG-Mnt-Bas-1	\$0.19	R-MT	2%	\$0.19	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-UG-NWENF-2500	RSA DLP NWENFUG-Mnt-Bas-1	\$0.26	R-MT	2%	\$0.25	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-UG-NWENF-30000	RSA DLP NWENFUG-Mnt-Bas-1	\$0.18	R-MT	2%	\$0.18	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-UG-NWENF-40000	RSA DLP NWENFUG-Mnt-Bas-1	\$0.17	R-MT	2%	\$0.17	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-UG-NWENF-500	RSA DLP NWENFUG-Mnt-Bas-1	\$0.30	R-MT	2%	\$0.29	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-UG-NWENF-5000	RSA DLP NWENFUG-Mnt-Bas-1	\$0.24	R-MT	2%	\$0.24	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-UG-NWENF-50000	RSA DLP NWENFUG-Mnt-Bas-1	\$0.16	R-MT	2%	\$0.16	N/A	N/A	N/A	N/A	N/A	N/A
5	M1-UG-NWENF-75000	RSA DLP NWENFUG-Mnt-Bas-1	\$0.14	R-MT	2%	\$0.14	N/A	N/A	N/A	N/A	N/A	N/A
5	M-HW-DLPEOS-CONT	DLP Controller Appl EOS 2014 BscMnt 1Mo	\$120.00	R-MT	2%	\$117.60	N/A	N/A	N/A	N/A	N/A	N/A
5	M-HW-DLPEOS-ICAP	DLP ICAP Appl EOS 2014 BscMnt 1Mo	\$120.00	R-MT	2%	\$117.60	N/A	N/A	N/A	N/A	N/A	N/A
5	M-HW-DLPEOS-INT	DLP Interceptor Appl EOS 2014 BscMnt 1Mo	\$120.00	R-MT	2%	\$117.60	N/A	N/A	N/A	N/A	N/A	N/A
5	M-HW-DLPEOS-SENS	DLP Sensor Appl EOS 2014 BscMnt 1Mo	\$180.00	R-MT	2%	\$176.40	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-100K-P-MNT	ODA 40001-100000 Perp Basic Maint [Per Month Pricing]	\$600.30	R-MT	2%	\$588.29	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-100K-P-MNT-E	ODA 40001-100000 Perp Enh Maint [Per Month Pricing]	\$833.75	R-MT	2%	\$817.08	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-100K-P-MNT-UP	ODA 40001-100000 Perp Maint Upg [Per Month Pricing]	\$233.45	R-MT	2%	\$228.78	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-100K-T-MNT	ODA 40001-100000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-100K-T-MNT-E	ODA 40001-100000 Term Enh Maint [Per Month Pricing]	\$67.20	R-MT	2%	\$65.86	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-1500-P-MNT	ODA 0-1500 Perp Basic Maint [Per Month Pricing]	\$105.30	R-MT	2%	\$103.19	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	ODA-1500-P-MNT-E	ODA 0-1500 Perp Enh Maint [Per Month Pricing]	\$146.25	R-MT	2%	\$143.33	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-1500-P-MNT-UP	ODA 0-1500 Perp Maint Upg [Per Month Pricing]	\$40.95	R-MT	2%	\$40.13	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-1500-T-MNT	ODA 0-1500 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-1500-T-MNT-E	ODA 0-1500 Term Enh Maint [Per Month Pricing]	\$11.90	R-MT	2%	\$11.66	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-40K-P-MNT	ODA 5001-40000 Perp Basic Maint [Per Month Pricing]	\$413.10	R-MT	2%	\$404.84	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-40K-P-MNT-E	ODA 5001-40000 Perp Enh Maint [Per Month Pricing]	\$573.75	R-MT	2%	\$562.28	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-40K-P-MNT-UP	ODA 5001-40000 Perp Maint Upg [Per Month Pricing]	\$160.65	R-MT	2%	\$157.44	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-40K-T-MNT	ODA 5001-40000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-40K-T-MNT-E	ODA 5001-40000 Term Enh Maint [Per Month Pricing]	\$46.20	R-MT	2%	\$45.28	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-5K-P-MNT	ODA 1501-5000 Perp Basic Maint [Per Month Pricing]	\$300.60	R-MT	2%	\$294.59	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-5K-P-MNT-E	ODA 1501-5000 Perp Enh Maint [Per Month Pricing]	\$417.50	R-MT	2%	\$409.15	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-5K-P-MNT-UP	ODA 1501-5000 Perp Maint Upg [Per Month Pricing]	\$116.90	R-MT	2%	\$114.56	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-5K-T-MNT	ODA 1501-5000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-5K-T-MNT-E	ODA 1501-5000 Term Enh Maint [Per Month Pricing]	\$33.40	R-MT	2%	\$32.73	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-G100K-P-MNT	ODA G100000 Perp Basic Maint [Per Month Pricing]	\$825.30	R-MT	2%	\$808.79	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-G100K-P-MNT-E	ODA G100000 Perp Enh Maint [Per Month Pricing]	\$1,146.25	R-MT	2%	\$1,123.33	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-G100K-P-MNT-UP	ODA G100000 Perp Maint Upg [Per Month Pricing]	\$320.95	R-MT	2%	\$314.53	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-G100K-T-MNT	ODA G100000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-G100K-T-MNT-E	ODA G100000 Term Enh Maint [Per Month Pricing]	\$91.70	R-MT	2%	\$89.87	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-GT100K-P-B1	ODA>100KPerpBas w/1ODA cost /1Kemp /mo	\$6.00	R-MT	2%	\$5.88	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-GT100K-P-E1	ODA>100KPerpEnh w/1ODA cost /1Kemp /mo	\$8.34	R-MT	2%	\$8.17	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-GT100K-P-UP	ODA>100KPerpUpg w/1ODA cost /1Kemp /mo	\$2.33	R-MT	2%	\$2.28	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-GT100K-T-E1	ODA>100KTermEnh w/1ODA cost /1Kemp /mo	\$0.67	R-MT	2%	\$0.66	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-USER-P-MNT	ODA User Perp Basic Maint [Per Month Pricing]	\$5.40	R-MT	2%	\$5.29	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-USER-P-MNT-E	ODA User Perp Enh Maint [Per Month Pricing]	\$7.50	R-MT	2%	\$7.35	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-USER-P-MNT-UP	ODA User Perp Maint Upg [Per Month Pricing]	\$2.10	R-MT	2%	\$2.06	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-USER-T-MNT	ODA User Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-USER-T-MNT-E	ODA User Term Enh Maint [Per Month Pricing]	\$0.60	R-MT	2%	\$0.59	N/A	N/A	N/A	N/A	N/A	N/A
5	OSE SUPP HOSTED AA	Onsite Support Engineer for Hosted Adap Auth	\$275,000.00	R-MT	2%	\$269,500.00	N/A	N/A	N/A	N/A	N/A	N/A
5	OSE SUPP ONPREM AA	Onsite Support Engineer for OnPrem Adap Auth	\$275,000.00	R-MT	2%	\$269,500.00	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-100K-P-MNT	Policy 40001-100000 Perp Basic Maint [Per Month Pricing]	\$4,202.10	R-MT	2%	\$4,118.06	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-100K-P-MNT-E	Policy 40001-100000 Perp Enh Maint [Per Month Pricing]	\$5,836.25	R-MT	2%	\$5,719.53	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-100K-P-MNT-UP	Policy 40001-100000 Perp Maint Upg [Per Month Pricing]	\$1,634.15	R-MT	2%	\$1,601.47	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-100K-T-MNT	Policy 40001-100000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-100K-T-MNT-E	Policy 40001-100000 Term Enh Maint [Per Month Pricing]	\$466.90	R-MT	2%	\$457.56	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-1500-P-MNT	Policy 0-1500 Perp Basic Maint [Per Month Pricing]	\$737.10	R-MT	2%	\$722.36	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-1500-P-MNT-E	Policy 0-1500 Perp Enh Maint [Per Month Pricing]	\$1,023.75	R-MT	2%	\$1,003.28	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-1500-P-MNT-UP	Policy 0-1500 Perp Maint Upg [Per Month Pricing]	\$286.65	R-MT	2%	\$280.92	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-1500-T-MNT	Policy 0-1500 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-1500-T-MNT-E	Policy 0-1500 Term Enh Maint [Per Month Pricing]	\$81.90	R-MT	2%	\$80.26	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-40K-P-MNT	Policy 5001-40000 Perp Basic Maint [Per Month Pricing]	\$2,891.70	R-MT	2%	\$2,833.87	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-40K-P-MNT-E	Policy 5001-40000 Perp Enh Maint [Per Month Pricing]	\$4,016.25	R-MT	2%	\$3,935.93	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-40K-P-MNT-UP	Policy 5001-40000 Perp Maint Upg [Per Month Pricing]	\$1,124.55	R-MT	2%	\$1,102.06	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-40K-T-MNT	Policy 5001-40000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-40K-T-MNT-E	Policy 5001-40000 Term Enh Maint [Per Month Pricing]	\$321.30	R-MT	2%	\$314.87	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-5K-P-MNT	Policy 1501-5000 Perp Basic Maint [Per Month Pricing]	\$2,104.00	R-MT	2%	\$2,061.92	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-5K-P-MNT-E	Policy 1501-5000 Perp Enh Maint [Per Month Pricing]	\$2,992.50	R-MT	2%	\$2,932.65	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-5K-P-MNT-UP	Policy 1501-5000 Perp Maint Upg [Per Month Pricing]	\$818.30	R-MT	2%	\$801.93	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-5K-T-MNT	Policy 1501-5000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-5K-T-MNT-E	Policy 1501-5000 Term Enh Maint [Per Month Pricing]	\$233.80	R-MT	2%	\$229.12	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-G100K-P-MNT	Policy G100000 Perp Basic Maint [Per Month Pricing]	\$5,777.10	R-MT	2%	\$5,661.56	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-G100K-P-MNT-E	Policy G100000 Perp Enh Maint [Per Month Pricing]	\$8,023.75	R-MT	2%	\$7,863.28	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-G100K-P-MNT-UP	Policy G100000 Perp Maint Upg [Per Month Pricing]	\$2,246.65	R-MT	2%	\$2,201.72	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-G100K-T-MNT	Policy G100000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-G100K-T-MNT-E	Policy G100000 Term Enh Maint [Per Month Pricing]	\$641.90	R-MT	2%	\$629.06	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-GT100K-P-B1	POL>100KPerpBas w/1ODA cost /1Kemp /mo	\$42.02	R-MT	2%	\$41.18	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-GT100K-P-E1	POL>100KPerpEnh w/1ODA cost /1Kemp /mo	\$58.36	R-MT	2%	\$57.19	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-GT100K-P-UP	POL>100KPerpUpg w/1ODA cost /1Kemp /mo	\$16.34	R-MT	2%	\$16.01	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-GT100K-T-E1	POL>100KTermEnh w/1ODA cost /1Kemp /mo	\$4.67	R-MT	2%	\$4.58	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-USER-P-MNT	Policy User Perp Basic Maint [Per Month Pricing]	\$37.80	R-MT	2%	\$37.04	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-USER-P-MNT-E	Policy User Perp Enh Maint [Per Month Pricing]	\$52.50	R-MT	2%	\$51.45	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-USER-P-MNT-UP	Policy User Perp Maint Upg [Per Month Pricing]	\$14.70	R-MT	2%	\$14.41	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-USER-T-MNT	Policy User Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-USER-T-MNT-E	Policy User Term Enh Maint [Per Month Pricing]	\$4.20	R-MT	2%	\$4.12	N/A	N/A	N/A	N/A	N/A	N/A
5	PREM SUP ONPREM AA	OAA Premium Tech Acct Mgr Support	\$60,000.00	R-MT	2%	\$58,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PREM SUPP HOST AA	HostedAA Premium Tech Acct Mgr Support	\$60,000.00	R-MT	2%	\$58,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PREM SUPPORT AVK	Technical Acct Mgr IMG	\$60,000.00	R-MT	2%	\$58,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PREM SUPPORT SA	SA Tech Acct Manager	\$60,000.00	R-MT	2%	\$58,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PREM SUPPORT STS	SilverTail Tech Acct Manager	\$60,000.00	R-MT	2%	\$58,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PREMIUM SUPPORT S	SecurID Prem Tech Acct Mgr Support 1yr	\$60,000.00	R-MT	2%	\$58,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM1000000B1	RSA Cert Mgr Basic Maint - 1	\$0.07	R-MT	2%	\$0.07	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM1000000E1	RSA Cert Mgr Enhanced Maint - 1	\$0.09	R-MT	2%	\$0.09	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM1000000B1	RSA Cert Mgr Basic Maint - 1	\$0.13	R-MT	2%	\$0.13	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM1000000E1	RSA Cert Mgr Enhanced Maint - 1	\$0.18	R-MT	2%	\$0.18	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM100000B1	RSA Cert Mgr Basic Maint - 1	\$0.21	R-MT	2%	\$0.21	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM10000E1	RSA Cert Mgr Enhanced Maint - 1	\$0.30	R-MT	2%	\$0.29	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM10000B1	RSA Cert Mgr Basic Maint - 1	\$0.39	R-MT	2%	\$0.38	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM10000E1	RSA Cert Mgr Enhanced Maint - 1	\$0.54	R-MT	2%	\$0.53	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM1MILB1	RSA Cert Mgr Basic Maint - 1	\$0.07	R-MT	2%	\$0.07	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM1MILE1	RSA Cert Mgr Enhanced Maint - 1	\$0.09	R-MT	2%	\$0.09	N/A	N/A	N/A	N/A	N/A	N/A

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	RCM20000B1	RSA Cert Mgr Basic Maint - 1	\$0.11	R-MT	2%	\$0.11	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM20000E1	RSA Cert Mgr Enhanced Maint - 1	\$0.15	R-MT	2%	\$0.15	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM25000B1	RSA Cert Mgr Basic Maint - 1	\$0.17	R-MT	2%	\$0.17	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM25000E1	RSA Cert Mgr Enhanced Maint - 1	\$0.24	R-MT	2%	\$0.24	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM30000B1	RSA Cert Mgr Basic Maint - 1	\$0.09	R-MT	2%	\$0.09	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM30000E1	RSA Cert Mgr Enhanced Maint - 1	\$0.13	R-MT	2%	\$0.13	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM40000B1	RSA Cert Mgr Basic Maint - 1	\$0.09	R-MT	2%	\$0.09	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM40000E1	RSA Cert Mgr Enhanced Maint - 1	\$0.12	R-MT	2%	\$0.12	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM50000B1	RSA Cert Mgr Basic Maint - 1	\$0.08	R-MT	2%	\$0.08	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM50000E1	RSA Cert Mgr Enhanced Maint - 1	\$0.11	R-MT	2%	\$0.11	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM50000B1	RSA Cert Mgr Basic Maint - 1	\$0.15	R-MT	2%	\$0.15	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM50000E1	RSA Cert Mgr Enhanced Maint - 1	\$0.21	R-MT	2%	\$0.21	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM5000B1	RSA Cert Mgr Basic Maint - 1	\$0.24	R-MT	2%	\$0.24	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM5000E1	RSA Cert Mgr Enhanced Maint - 1	\$0.34	R-MT	2%	\$0.33	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM500B1	RSA Cert Mgr Basic Maint - 1	\$0.45	R-MT	2%	\$0.44	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM500E1	RSA Cert Mgr Enhanced Maint - 1	\$0.63	R-MT	2%	\$0.62	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM60000B1	RSA Cert Mgr Basic Maint - 1	\$0.08	R-MT	2%	\$0.08	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM60000E1	RSA Cert Mgr Enhanced Maint - 1	\$0.11	R-MT	2%	\$0.11	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM70000B1	RSA Cert Mgr Basic Maint - 1	\$0.07	R-MT	2%	\$0.07	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM70000E1	RSA Cert Mgr Enhanced Maint - 1	\$0.10	R-MT	2%	\$0.10	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM80000B1	RSA Cert Mgr Basic Maint - 1	\$0.07	R-MT	2%	\$0.07	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM80000E1	RSA Cert Mgr Enhanced Maint - 1	\$0.10	R-MT	2%	\$0.10	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM90000B1	RSA Cert Mgr Basic Maint - 1	\$0.07	R-MT	2%	\$0.07	N/A	N/A	N/A	N/A	N/A	N/A
5	RCM90000E1	RSA Cert Mgr Enhanced Maint - 1	\$0.10	R-MT	2%	\$0.10	N/A	N/A	N/A	N/A	N/A	N/A
5	RKMADP1B1	RSA Appl Data Prot Maint-Bas-1	\$2,250.00	R-MT	2%	\$2,205.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RKMADP1E1	RSA Appl Data Prot Maint-Enh-1	\$3,125.00	R-MT	2%	\$3,062.50	N/A	N/A	N/A	N/A	N/A	N/A
5	RKMADP5B1	RSA Appl Data Prot Maint-Bas-1	\$8,625.00	R-MT	2%	\$8,452.50	N/A	N/A	N/A	N/A	N/A	N/A
5	RKMADP5E1	RSA Appl Data Prot Maint-Enh-1	\$11,979.00	R-MT	2%	\$11,739.42	N/A	N/A	N/A	N/A	N/A	N/A
5	RKMADP8B1	RSA Appl Data Prot Maint-Bas-1	\$11,625.00	R-MT	2%	\$11,392.50	N/A	N/A	N/A	N/A	N/A	N/A
5	RKMADP8E1	RSA Appl Data Prot Maint-Enh-1	\$16,146.00	R-MT	2%	\$15,823.08	N/A	N/A	N/A	N/A	N/A	N/A
5	RKMADPEB1	RSA Appl Data Prot Maint-Bas-1	\$18,750.00	R-MT	2%	\$18,375.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RKMADPEE1	RSA Appl Data Prot Maint-Enh-1	\$26,042.00	R-MT	2%	\$25,521.16	N/A	N/A	N/A	N/A	N/A	N/A
5	RKMAPP1B1	RSA Appl Encrypt Maint-Bas-1	\$1,500.00	R-MT	2%	\$1,470.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RKMAPP1E1	RSA Appl Encrypt Maint-Enh-1	\$2,083.33	R-MT	2%	\$2,041.66	N/A	N/A	N/A	N/A	N/A	N/A
5	RKMAPP5B1	RSA Appl Encrypt Maint-Bas-1	\$6,750.00	R-MT	2%	\$6,615.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RKMAPP5E1	RSA Appl Encrypt Maint-Enh-1	\$9,375.00	R-MT	2%	\$9,187.50	N/A	N/A	N/A	N/A	N/A	N/A
5	RKMAPP8B1	RSA Appl Encrypt Maint-Bas-1	\$10,125.00	R-MT	2%	\$9,922.50	N/A	N/A	N/A	N/A	N/A	N/A
5	RKMAPP8E1	RSA Appl Encrypt Maint-Enh-1	\$14,062.50	R-MT	2%	\$13,781.25	N/A	N/A	N/A	N/A	N/A	N/A
5	RKMAPPB1	RSA Appl Encrypt Maint-Bas-1	\$15,000.00	R-MT	2%	\$14,700.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RKMAPPB1	RSA Appl Encrypt Maint-Enh-1	\$20,833.33	R-MT	2%	\$20,416.66	N/A	N/A	N/A	N/A	N/A	N/A
5	RKMSYMM10B1	RSA DPM Symm Maint-Bas-1	\$150.00	R-MT	2%	\$147.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RKMSYMM10E1	RSA DPM Symm Maint-Enh-1	\$200.00	R-MT	2%	\$196.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RKMSYMM2B1	RSA DPM Symm Maint-Bas-1	\$300.00	R-MT	2%	\$294.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RKMSYMM2E1	RSA DPM Symm Maint-Enh-1	\$420.00	R-MT	2%	\$411.60	N/A	N/A	N/A	N/A	N/A	N/A
5	RKMSYMM5B1	RSA DPM Symm Maint-Bas-1	\$225.00	R-MT	2%	\$220.50	N/A	N/A	N/A	N/A	N/A	N/A
5	RKMSYMM5E1	RSA DPM Symm Maint-Enh-1	\$320.00	R-MT	2%	\$313.60	N/A	N/A	N/A	N/A	N/A	N/A
5	RKMSYMMB1	RSA DPM Symm Maint-Bas-1	\$7,500.00	R-MT	2%	\$7,350.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RKMSYMMEE1	RSA DPM Symm Maint-Enh-1	\$10,400.00	R-MT	2%	\$10,192.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RKMTOK1B1	RSA Tokenization Maint-Bas-1	\$1,500.00	R-MT	2%	\$1,470.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RKMTOK1E1	RSA Tokenization Maint-Enh-1	\$2,083.00	R-MT	2%	\$2,041.34	N/A	N/A	N/A	N/A	N/A	N/A
5	RKMTOK5B1	RSA Tokenization Maint-Bas-1	\$6,750.00	R-MT	2%	\$6,615.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RKMTOK5E1	RSA Tokenization Maint-Enh-1	\$9,375.00	R-MT	2%	\$9,187.50	N/A	N/A	N/A	N/A	N/A	N/A
5	RKMTOK8B1	RSA Tokenization Maint-Bas-1	\$10,125.00	R-MT	2%	\$9,922.50	N/A	N/A	N/A	N/A	N/A	N/A
5	RKMTOK8E1	RSA Tokenization Maint-Enh-1	\$14,063.00	R-MT	2%	\$13,781.74	N/A	N/A	N/A	N/A	N/A	N/A
5	RKMTOKEB1	RSA Tokenization Maint-Bas-1	\$15,000.00	R-MT	2%	\$14,700.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RKMTOKEE1	RSA Tokenization Maint-Enh-1	\$20,833.00	R-MT	2%	\$20,416.34	N/A	N/A	N/A	N/A	N/A	N/A
5	RRMB1	RSA Registration Mgr Basic Mnt-1	\$0.02	R-MT	2%	\$0.02	N/A	N/A	N/A	N/A	N/A	N/A
5	RRME1	RSA Registration Mgr Enh Mnt-1	\$0.02	R-MT	2%	\$0.02	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA0020200EOSB1	DPM Dell Appl EOS 2014 BscMnt 1Mo	\$360.00	R-MT	2%	\$352.80	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA0020200EOSE1	DPM Dell Appl EOS 2014 EnhMnt 1Mo	\$500.00	R-MT	2%	\$490.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA0020201B1	RSA DPM Appliance Maint-Bas-1	\$360.00	R-MT	2%	\$352.80	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA0020201E1	RSA DPM Appliance Maint-Enh-1	\$500.00	R-MT	2%	\$490.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA0020215B1	RSA DPM Virt Appl Maint-Bas-1	\$210.00	R-MT	2%	\$205.80	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA0020215E1	RSA DPM Virt Appl Maint-Enh-1	\$291.67	R-MT	2%	\$285.84	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA0020320B1	RSA DPM Server SW Maint-Bas-1	\$150.00	R-MT	2%	\$147.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA0020320E1	RSA DPM Server SW Maint-Enh-1	\$208.33	R-MT	2%	\$204.16	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-0020504	RSA SecurID Appliance 130 Advanced Hardware Replacement Year 4	\$868.00	R-MT	2%	\$850.64	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-0020505	RSA SecurID Appliance 130 Advanced Hardware Replacement Year 5	\$928.00	R-MT	2%	\$909.44	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-0020514	RSA SecurID Appliance 250 Advanced Hardware Replacement Year 4	\$2,753.00	R-MT	2%	\$2,697.94	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-0020515	RSA SecurID Appliance 250 Advanced Hardware Replacement Year 5	\$2,943.00	R-MT	2%	\$2,884.14	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-0028019	R320 Appliance Basic Mnt 1MO	\$166.67	R-MT	2%	\$163.34	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-0028020	R620 Basic Mnt 1MO	\$416.67	R-MT	2%	\$408.34	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-0028024	R720 Basic Mnt 1MO	\$833.33	R-MT	2%	\$816.66	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-0028025	R320 Appliance Enhanced Mnt 1MO	\$208.33	R-MT	2%	\$204.16	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-0028026	R620 Enhanced Mnt 1MO	\$520.83	R-MT	2%	\$510.41	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-0028027	R720 Enhanced Mnt 1MO	\$1,041.67	R-MT	2%	\$1,020.84	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-0028032	Software Bundle Basic Mnt 1MO	\$83.33	R-MT	2%	\$81.66	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-0028033	Software Bundle Enh Mnt 1MO	\$104.17	R-MT	2%	\$102.09	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-0028077	Via R630 Basic Mnt 1MO	\$416.67	R-MT	2%	\$408.34	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-0028078	Via R630 Enhanced Mnt 1MO	\$520.83	R-MT	2%	\$510.41	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	RSA-0028079	Via R730 Basic Mnt 1MO	\$833.33	R-MT	2%	\$816.66	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-0028080	Via R730 Enhanced Mnt 1MO	\$1,041.67	R-MT	2%	\$1,020.84	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-80020504	RSA SecurID AM8 Appliance 130 Advanced Hardware Replacement Year 4	\$868.00	R-MT	2%	\$850.64	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-80020504INT	RSA SecurID AM8 Intel Appliance 130 Advanced Hardware Replacement Year 4	\$868.00	R-MT	2%	\$850.64	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-80020505	RSA SecurID AM8 Appliance 130 Advanced Hardware Replacement Year 5	\$928.00	R-MT	2%	\$909.44	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-80020505INT	RSA SecurID AM8 Intel Appliance 130 Advanced Hardware Replacement Year 5	\$928.00	R-MT	2%	\$909.44	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-80020514	RSA SecurID AM8 Appliance 250 Advanced Hardware Replacement Year 4	\$2,753.00	R-MT	2%	\$2,697.94	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-80020514INT	RSA SecurID AM8 Intel Appliance 250 Advanced Hardware Replacement Year 4	\$2,753.00	R-MT	2%	\$2,697.94	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-80020515	RSA SecurID AM8 Appliance 250 Advanced Hardware Replacement Year 5	\$2,943.00	R-MT	2%	\$2,884.14	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-80020515INT	RSA SecurID AM8 Intel Appliance 250 Advanced Hardware Replacement Year 5	\$2,943.00	R-MT	2%	\$2,884.14	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRMLT-P-T1-B1	RSA BRMLT PERP 1-1,000 p/100uBMnt	\$4.65	R-MT	2%	\$4.56	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRMLT-P-T1-E1	RSA BRMLT PERP 1-1,000 p/100uEMnt	\$5.81	R-MT	2%	\$5.69	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRMLT-P-T2-B1	RSA BRMLT PERP 1,001-2,500 p/100uBMnt	\$4.18	R-MT	2%	\$4.10	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRMLT-P-T2-E1	RSA BRMLT PERP 1,001-2,500 p/100uEMnt	\$5.23	R-MT	2%	\$5.13	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRMLT-P-T3-B1	RSA BRMLT PERP 2,501-5k p/100uBMnt	\$3.93	R-MT	2%	\$3.85	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRMLT-P-T3-E1	RSA BRMLT PERP 2,501-5k p/100uEMnt	\$4.92	R-MT	2%	\$4.82	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRMLT-P-T4-B1	RSA BRMLT PERP 5,001-10k p/100uBMnt	\$2.87	R-MT	2%	\$2.81	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRMLT-P-T4-E1	RSA BRMLT PERP 5,001-10k p/100uEMnt	\$3.58	R-MT	2%	\$3.51	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRMLT-P-T5-B1	RSA BRMLT PERP 10,001-25k p/100uBMnt	\$1.83	R-MT	2%	\$1.79	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRMLT-P-T5-E1	RSA BRMLT PERP 10,001-25k p/100uEMnt	\$2.29	R-MT	2%	\$2.24	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRMLT-P-T6-B1	RSA BRMLT PERP 25,001-50k p/100uBMnt	\$1.72	R-MT	2%	\$1.69	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRMLT-P-T6-E1	RSA BRMLT PERP 25,001-50k p/100uEMnt	\$2.15	R-MT	2%	\$2.11	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRMLT-P-T7-B1	RSA BRMLT PERP 50,001-100k p/100uBMnt	\$1.63	R-MT	2%	\$1.60	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRMLT-P-T7-E1	RSA BRMLT PERP 50,001-100k p/100uEMnt	\$2.04	R-MT	2%	\$2.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRMLT-P-T8-B1	RSA BRMLT PERP 100,001-250k p/100uBMnt	\$1.55	R-MT	2%	\$1.52	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRMLT-P-T8-E1	RSA BRMLT PERP 100,001-250k p/100uEMnt	\$1.94	R-MT	2%	\$1.90	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRMLT-P-T9-B1	RSA BRMLT PERP >250k p/100uBMnt	\$1.47	R-MT	2%	\$1.44	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRMLT-P-T9-E1	RSA BRMLT PERP >250k p/100uEMnt	\$1.83	R-MT	2%	\$1.79	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRM-P-T1-B1	RSA BRM PERP 1-1,000 p/100uBMnt	\$32.57	R-MT	2%	\$31.92	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRM-P-T1-E1	RSA BRM PERP 1-1,000 p/100uEMnt	\$40.71	R-MT	2%	\$39.90	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRM-P-T2-B1	RSA BRM PERP 1,001-2,500 p/100uBMnt	\$29.27	R-MT	2%	\$28.68	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRM-P-T2-E1	RSA BRM PERP 1,001-2,500 p/100uEMnt	\$36.58	R-MT	2%	\$35.85	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRM-P-T3-B1	RSA BRM PERP 2,501-5k p/100uBMnt	\$27.52	R-MT	2%	\$26.97	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRM-P-T3-E1	RSA BRM PERP 2,501-5k p/100uEMnt	\$34.40	R-MT	2%	\$33.71	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRM-P-T4-B1	RSA BRM PERP 5,001-10k p/100uBMnt	\$20.05	R-MT	2%	\$19.65	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRM-P-T4-E1	RSA BRM PERP 5,001-10k p/100uEMnt	\$25.06	R-MT	2%	\$24.56	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRM-P-T5-B1	RSA BRM PERP 10,001-25k p/100uBMnt	\$12.83	R-MT	2%	\$12.57	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRM-P-T5-E1	RSA BRM PERP 10,001-25k p/100uEMnt	\$16.04	R-MT	2%	\$15.72	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRM-P-T6-B1	RSA BRM PERP 25,001-50k p/100uBMnt	\$12.07	R-MT	2%	\$11.83	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRM-P-T6-E1	RSA BRM PERP 25,001-50k p/100uEMnt	\$15.08	R-MT	2%	\$14.78	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRM-P-T7-B1	RSA BRM PERP 50,001-100k p/100uBMnt	\$11.45	R-MT	2%	\$11.22	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRM-P-T7-E1	RSA BRM PERP 50,001-100k p/100uEMnt	\$14.31	R-MT	2%	\$14.02	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRM-P-T8-B1	RSA BRM PERP 100,001-250k p/100uBMnt	\$10.88	R-MT	2%	\$10.66	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRM-P-T8-E1	RSA BRM PERP 100,001-250k p/100uEMnt	\$13.60	R-MT	2%	\$13.33	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRM-P-T9-B1	RSA BRM PERP >250k p/100uBMnt	\$10.23	R-MT	2%	\$10.03	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRM-P-T9-E1	RSA BRM PERP >250k p/100uEMnt	\$12.79	R-MT	2%	\$12.53	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGLLT-P-T1-B1	RSA Bd Gov&LiFLT PERP 1-1,000 p/100uBMnt	\$21.38	R-MT	2%	\$20.95	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGLLT-P-T1-E1	RSA Bd Gov&LiFLT PERP 1-1,000 p/100uEMnt	\$26.73	R-MT	2%	\$26.20	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGLLT-P-T2-B1	RSA Bd Gov&LiFLT PERP 1K-2500 p/100uBMnt	\$19.23	R-MT	2%	\$18.85	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGLLT-P-T2-E1	RSA Bd Gov&LiFLT PERP 1K-2500 p/100uEMnt	\$24.04	R-MT	2%	\$23.56	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGLLT-P-T3-B1	RSA Bd Gov&LiFLT PERP 2501-5k p/100uBMnt	\$18.07	R-MT	2%	\$17.71	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGLLT-P-T3-E1	RSA Bd Gov&LiFLT PERP 2501-5k p/100uEMnt	\$22.58	R-MT	2%	\$22.13	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGLLT-P-T4-B1	RSA Bd Gov&LiFLT PERP 5K-10k p/100uBMnt	\$13.17	R-MT	2%	\$12.91	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGLLT-P-T4-E1	RSA Bd Gov&LiFLT PERP 5K-10k p/100uEMnt	\$16.46	R-MT	2%	\$16.13	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGLLT-P-T5-B1	RSA Bd Gov&LiFLT PERP 10K-25k p/100uBMnt	\$8.43	R-MT	2%	\$8.26	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGLLT-P-T5-E1	RSA Bd Gov&LiFLT PERP 10K-25k p/100uEMnt	\$10.54	R-MT	2%	\$10.33	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGLLT-P-T6-B1	RSA Bd Gov&LiFLT PERP 25K-50k p/100uBMnt	\$7.92	R-MT	2%	\$7.76	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGLLT-P-T6-E1	RSA Bd Gov&LiFLT PERP 25K-50k p/100uEMnt	\$9.90	R-MT	2%	\$9.70	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGLLT-P-T7-B1	RSA Bd Gov&LiFLT PERP 50K-100k 100uBMnt	\$7.53	R-MT	2%	\$7.38	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGLLT-P-T7-E1	RSA Bd Gov&LiFLT PERP 50K-100k 100uEMnt	\$9.42	R-MT	2%	\$9.23	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGLLT-P-T8-B1	RSA Bd Gov&LiFLT PERP 100K-250k 100uBMnt	\$7.15	R-MT	2%	\$7.01	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGLLT-P-T8-E1	RSA Bd Gov&LiFLT PERP 100K-250k 100uEMnt	\$8.94	R-MT	2%	\$8.76	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGLLT-P-T9-B1	RSA Bd Gov&LiFLT PERP >250k p/100uBMnt	\$6.72	R-MT	2%	\$6.59	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGLLT-P-T9-E1	RSA Bd Gov&LiFLT PERP >250k p/100uEMnt	\$8.40	R-MT	2%	\$8.23	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGL-P-T1-B1	RSA Bd Gov&Lif PERP 1-1,000 p/100uBMnt	\$149.68	R-MT	2%	\$146.69	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGL-P-T1-E1	RSA Bd Gov&Lif PERP 1-1,000 p/100uEMnt	\$187.10	R-MT	2%	\$183.36	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGL-P-T2-B1	RSA Bd Gov&Lif PERP 1001-2500 p/100uBMnt	\$134.58	R-MT	2%	\$131.89	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGL-P-T2-E1	RSA Bd Gov&Lif PERP 1,001-2,500 p/100uEMnt	\$168.23	R-MT	2%	\$164.87	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGL-P-T3-B1	RSA Bd Gov&Lif PERP 2,501-5k p/100uBMnt	\$126.47	R-MT	2%	\$123.94	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGL-P-T3-E1	RSA Bd Gov&Lif PERP 2,501-5k p/100uEMnt	\$158.08	R-MT	2%	\$154.92	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGL-P-T4-B1	RSA Bd Gov&Lif PERP 5,001-10k p/100uBMnt	\$92.22	R-MT	2%	\$90.38	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGL-P-T4-E1	RSA Bd Gov&Lif PERP 5,001-10k p/100uEMnt	\$115.27	R-MT	2%	\$112.96	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGL-P-T5-B1	RSA Bd Gov&Lif PERP 10001-25k p/100uBMnt	\$59.02	R-MT	2%	\$57.84	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGL-P-T5-E1	RSA Bd Gov&Lif PERP 10001-25k p/100uEMnt	\$73.77	R-MT	2%	\$72.29	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGL-P-T6-B1	RSA Bd Gov&Lif PERP 25001-50k p/100uBMnt	\$55.47	R-MT	2%	\$54.36	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGL-P-T6-E1	RSA Bd Gov&Lif PERP 25001-50k p/100uEMnt	\$69.33	R-MT	2%	\$67.94	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGL-P-T7-B1	RSA Bd Gov&Lif PERP 50K-100k p/100uBMnt	\$52.70	R-MT	2%	\$51.65	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGL-P-T7-E1	RSA Bd Gov&Lif PERP 50K-100k p/100uEMnt	\$65.88	R-MT	2%	\$64.56	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGL-P-T8-B1	RSA Bd Gov&Lif PERP 100K-250k p/100uBMnt	\$50.07	R-MT	2%	\$49.07	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGL-P-T8-E1	RSA Bd Gov&Lif PERP 100K-250k p/100uEMnt	\$62.58	R-MT	2%	\$61.33	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	RSA-BUGL-P-T9-B1	RSA Bd Gov&Lif PERP >250k p/100uBMnt	\$47.07	R-MT	2%	\$46.13	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGL-P-T9-E1	RSA Bd Gov&Lif PERP >250k p/100uEMnt	\$58.83	R-MT	2%	\$57.65	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGA-P-T1-B1	RSA DAG ActM PERP 1-1,000 p/100uBMnt	\$17.00	R-MT	2%	\$17.25	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGA-P-T1-E1	RSA DAG ActM PERP 1-1,000 p/100uEMnt	\$22.00	R-MT	2%	\$21.56	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGA-P-T2-B1	RSA DAG ActM PERP 1,001-2,500 p/100uBMnt	\$15.83	R-MT	2%	\$15.51	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGA-P-T2-E1	RSA DAG ActM PERP 1,001-2,500 p/100uEMnt	\$19.79	R-MT	2%	\$19.39	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGA-P-T3-B1	RSA DAG ActM PERP 2,501-5k p/100uBMnt	\$14.88	R-MT	2%	\$14.58	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGA-P-T3-E1	RSA DAG ActM PERP 2,501-5k p/100uEMnt	\$18.60	R-MT	2%	\$18.23	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGA-P-T4-B1	RSA DAG ActM PERP 5,001-10k p/100uBMnt	\$10.85	R-MT	2%	\$10.63	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGA-P-T4-E1	RSA DAG ActM PERP 5,001-10k p/100uEMnt	\$13.56	R-MT	2%	\$13.29	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGA-P-T5-B1	RSA DAG ActM PERP 10,001-25k p/100uBMnt	\$6.95	R-MT	2%	\$6.81	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGA-P-T5-E1	RSA DAG ActM PERP 10,001-25k p/100uEMnt	\$8.69	R-MT	2%	\$8.52	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGA-P-T6-B1	RSA DAG ActM PERP 25,001-50k p/100uBMnt	\$6.52	R-MT	2%	\$6.39	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGA-P-T6-E1	RSA DAG ActM PERP 25,001-50k p/100uEMnt	\$8.15	R-MT	2%	\$7.99	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGA-P-T7-B1	RSA DAG ActM PERP 50,001-100k p/100uBMnt	\$6.20	R-MT	2%	\$6.08	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGA-P-T7-E1	RSA DAG ActM PERP 50,001-100k p/100uEMnt	\$7.75	R-MT	2%	\$7.60	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGA-P-T8-B1	RSA DAG ActM PERP 100001-250k p/100uBMnt	\$5.88	R-MT	2%	\$5.76	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGA-P-T8-E1	RSA DAG ActM PERP 100001-250k p/100uEMnt	\$7.35	R-MT	2%	\$7.20	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGA-P-T9-B1	RSA DAG ActM PERP >250k p/100uBMnt	\$5.53	R-MT	2%	\$5.42	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGA-P-T9-E1	RSA DAG ActM PERP >250k p/100uEMnt	\$6.92	R-MT	2%	\$6.78	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGL-P-T1-B1	RSA DAGL PERP 1-1,000 p/100uBMnt	\$5.53	R-MT	2%	\$5.42	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGL-P-T1-E1	RSA DAGL PERP 1-1,000 p/100uEMnt	\$6.92	R-MT	2%	\$6.78	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGL-P-T2-B1	RSA DAGL PERP 1,001-2,500 p/100uBMnt	\$4.98	R-MT	2%	\$4.88	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGL-P-T2-E1	RSA DAGL PERP 1,001-2,500 p/100uEMnt	\$6.23	R-MT	2%	\$6.11	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGL-P-T3-B1	RSA DAGL PERP 2,501-5k p/100uBMnt	\$4.68	R-MT	2%	\$4.59	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGL-P-T3-E1	RSA DAGL PERP 2,501-5k p/100uEMnt	\$5.85	R-MT	2%	\$5.73	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGL-P-T4-B1	RSA DAGL PERP 5,001-10k p/100uBMnt	\$3.42	R-MT	2%	\$3.35	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGL-P-T4-E1	RSA DAGL PERP 5,001-10k p/100uEMnt	\$4.27	R-MT	2%	\$4.18	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGL-P-T5-B1	RSA DAGL PERP 10,001-25k p/100uBMnt	\$2.18	R-MT	2%	\$2.14	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGL-P-T5-E1	RSA DAGL PERP 10,001-25k p/100uEMnt	\$2.73	R-MT	2%	\$2.68	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGL-P-T6-B1	RSA DAGL PERP 25,001-50k p/100uBMnt	\$2.05	R-MT	2%	\$2.01	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGL-P-T6-E1	RSA DAGL PERP 25,001-50k p/100uEMnt	\$2.56	R-MT	2%	\$2.51	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGL-P-T7-B1	RSA DAGL PERP 50,001-100k p/100uBMnt	\$1.95	R-MT	2%	\$1.91	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGL-P-T7-E1	RSA DAGL PERP 50,001-100k p/100uEMnt	\$2.44	R-MT	2%	\$2.39	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGL-P-T8-B1	RSA DAGL PERP 100,001-250k p/100uBMnt	\$1.85	R-MT	2%	\$1.81	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGL-P-T8-E1	RSA DAGL PERP 100,001-250k p/100uEMnt	\$2.31	R-MT	2%	\$2.26	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGL-P-T9-B1	RSA DAGL PERP >250k p/100uBMnt	\$1.75	R-MT	2%	\$1.72	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGL-P-T9-E1	RSA DAGL PERP >250k p/100uEMnt	\$2.19	R-MT	2%	\$2.15	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAG-P-T1-B1	RSA DAG PERP 1-1,000 p/100uBMnt	\$38.77	R-MT	2%	\$37.99	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAG-P-T1-E1	RSA DAG PERP 1-1,000 p/100uEMnt	\$48.46	R-MT	2%	\$47.49	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAG-P-T2-B1	RSA DAG PERP 1,001-2,500 p/100uBMnt	\$34.87	R-MT	2%	\$34.17	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAG-P-T2-E1	RSA DAG PERP 1,001-2,500 p/100uEMnt	\$43.58	R-MT	2%	\$42.71	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAG-P-T3-B1	RSA DAG PERP 2,501-5k p/100uBMnt	\$32.77	R-MT	2%	\$32.11	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAG-P-T3-E1	RSA DAG PERP 2,501-5k p/100uEMnt	\$40.96	R-MT	2%	\$40.14	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAG-P-T4-B1	RSA DAG PERP 5,001-10k p/100uBMnt	\$23.90	R-MT	2%	\$23.42	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAG-P-T4-E1	RSA DAG PERP 5,001-10k p/100uEMnt	\$29.88	R-MT	2%	\$29.28	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAG-P-T5-B1	RSA DAG PERP 10,001-25k p/100uBMnt	\$15.28	R-MT	2%	\$14.97	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAG-P-T5-E1	RSA DAG PERP 10,001-25k p/100uEMnt	\$19.10	R-MT	2%	\$18.72	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAG-P-T6-B1	RSA DAG PERP 25,001-50k p/100uBMnt	\$14.37	R-MT	2%	\$14.08	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAG-P-T6-E1	RSA DAG PERP 25,001-50k p/100uEMnt	\$17.96	R-MT	2%	\$17.60	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAG-P-T7-B1	RSA DAG PERP 50,001-100k p/100uBMnt	\$13.65	R-MT	2%	\$13.38	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAG-P-T7-E1	RSA DAG PERP 50,001-100k p/100uEMnt	\$17.06	R-MT	2%	\$16.72	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAG-P-T8-B1	RSA DAG PERP 100,001-250k p/100uBMnt	\$12.97	R-MT	2%	\$12.71	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAG-P-T8-E1	RSA DAG PERP 100,001-250k p/100uEMnt	\$16.21	R-MT	2%	\$15.89	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAG-P-T9-B1	RSA DAG PERP >250k p/100uBMnt	\$12.20	R-MT	2%	\$11.96	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAG-P-T9-E1	RSA DAG PERP >250k p/100uEMnt	\$15.25	R-MT	2%	\$14.95	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGW-P-T1-B1	RSA DAGW PERP 1-1,000 p/100uBMnt	\$19.33	R-MT	2%	\$18.94	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGW-P-T1-E1	RSA DAGW PERP 1-1,000 p/100uEMnt	\$24.17	R-MT	2%	\$23.69	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGW-P-T2-B1	RSA DAGW PERP 1,001-2,500 p/100uBMnt	\$17.42	R-MT	2%	\$17.07	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGW-P-T2-E1	RSA DAGW PERP 1,001-2,500 p/100uEMnt	\$21.77	R-MT	2%	\$21.33	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGW-P-T3-B1	RSA DAGW PERP 2,501-5k p/100uBMnt	\$16.50	R-MT	2%	\$16.17	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGW-P-T3-E1	RSA DAGW PERP 2,501-5k p/100uEMnt	\$20.63	R-MT	2%	\$20.22	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGW-P-T4-B1	RSA DAGW PERP 5,001-10k p/100uBMnt	\$11.88	R-MT	2%	\$11.64	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGW-P-T4-E1	RSA DAGW PERP 5,001-10k p/100uEMnt	\$14.85	R-MT	2%	\$14.55	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGW-P-T5-B1	RSA DAGW PERP 10,001-25k p/100uBMnt	\$7.58	R-MT	2%	\$7.43	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGW-P-T5-E1	RSA DAGW PERP 10,001-25k p/100uEMnt	\$9.48	R-MT	2%	\$9.29	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGW-P-T6-B1	RSA DAGW PERP 25,001-50k p/100uBMnt	\$7.17	R-MT	2%	\$7.03	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGW-P-T6-E1	RSA DAGW PERP 25,001-50k p/100uEMnt	\$8.96	R-MT	2%	\$8.78	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGW-P-T7-B1	RSA DAGW PERP 50,001-100k p/100uBMnt	\$6.75	R-MT	2%	\$6.62	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGW-P-T7-E1	RSA DAGW PERP 50,001-100k p/100uEMnt	\$8.44	R-MT	2%	\$8.27	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGW-P-T8-B1	RSA DAGW PERP 100,001-250k p/100uBMnt	\$6.50	R-MT	2%	\$6.37	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGW-P-T8-E1	RSA DAGW PERP 100,001-250k p/100uEMnt	\$8.13	R-MT	2%	\$7.97	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGW-P-T9-B1	RSA DAGW PERP >250k p/100uBMnt	\$5.92	R-MT	2%	\$5.80	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGW-P-T9-E1	RSA DAGW PERP >250k p/100uEMnt	\$7.40	R-MT	2%	\$7.25	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GOLT-P-T1-B1	RSA GovLT PERP 1-1,000 p/100uBMnt	\$7.40	R-MT	2%	\$7.25	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GOLT-P-T1-E1	RSA GovLT PERP 1-1,000 p/100uEMnt	\$9.25	R-MT	2%	\$9.07	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GOLT-P-T2-B1	RSA GovLT PERP 1,001-2,500 p/100uBMnt	\$6.65	R-MT	2%	\$6.52	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GOLT-P-T2-E1	RSA GovLT PERP 1,001-2,500 p/100uEMnt	\$8.31	R-MT	2%	\$8.14	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GOLT-P-T3-B1	RSA GovLT PERP 2,501-5k p/100uBMnt	\$6.25	R-MT	2%	\$6.13	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GOLT-P-T3-E1	RSA GovLT PERP 2,501-5k p/100uEMnt	\$7.81	R-MT	2%	\$7.65	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	RSA-GOLT-P-T4-B1	RSA GovLT PERP 5,001-10k p/100uBMnt	\$4.57	R-MT	2%	\$4.48	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GOLT-P-T4-E1	RSA GovLT PERP 5,001-10k p/100uEMnt	\$5.71	R-MT	2%	\$5.60	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GOLT-P-T5-B1	RSA GovLT PERP 10,001-25k p/100uBMnt	\$2.92	R-MT	2%	\$2.86	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GOLT-P-T5-E1	RSA GovLT PERP 10,001-25k p/100uEMnt	\$3.65	R-MT	2%	\$3.58	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GOLT-P-T6-B1	RSA GovLT PERP 25,001-50k p/100uBMnt	\$2.75	R-MT	2%	\$2.70	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GOLT-P-T6-E1	RSA GovLT PERP 25,001-50k p/100uEMnt	\$3.44	R-MT	2%	\$3.37	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GOLT-P-T7-B1	RSA GovLT PERP 50,001-100k p/100uBMnt	\$2.60	R-MT	2%	\$2.55	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GOLT-P-T7-E1	RSA GovLT PERP 50,001-100k p/100uEMnt	\$3.25	R-MT	2%	\$3.19	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GOLT-P-T8-B1	RSA GovLT PERP 100,001-250k p/100uBMnt	\$2.48	R-MT	2%	\$2.43	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GOLT-P-T8-E1	RSA GovLT PERP 100,001-250k p/100uEMnt	\$3.10	R-MT	2%	\$3.04	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GOLT-P-T9-B1	RSA GovLT PERP >250k p/100uBMnt	\$2.33	R-MT	2%	\$2.28	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GOLT-P-T9-E1	RSA GovLT PERP >250k p/100uEMnt	\$2.92	R-MT	2%	\$2.86	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GO-P-T1-B1	RSA Gov PERP 1-1,000 p/100uBMnt	\$51.78	R-MT	2%	\$50.74	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GO-P-T1-E1	RSA Gov PERP 1-1,000 p/100uEMnt	\$64.73	R-MT	2%	\$63.44	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GO-P-T2-B1	RSA Gov PERP 1,001-2,500 p/100uBMnt	\$46.57	R-MT	2%	\$45.64	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GO-P-T2-E1	RSA Gov PERP 1,001-2,500 p/100uEMnt	\$58.21	R-MT	2%	\$57.05	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GO-P-T3-B1	RSA Gov PERP 2,501-5k p/100uBMnt	\$43.75	R-MT	2%	\$42.88	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GO-P-T3-E1	RSA Gov PERP 2,501-5k p/100uEMnt	\$54.69	R-MT	2%	\$53.60	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GO-P-T4-B1	RSA Gov PERP 5,001-10k p/100uBMnt	\$31.92	R-MT	2%	\$31.28	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GO-P-T4-E1	RSA Gov PERP 5,001-10k p/100uEMnt	\$39.90	R-MT	2%	\$39.10	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GO-P-T5-B1	RSA Gov PERP 10,001-25k p/100uBMnt	\$20.42	R-MT	2%	\$20.01	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GO-P-T5-E1	RSA Gov PERP 10,001-25k p/100uEMnt	\$25.52	R-MT	2%	\$25.01	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GO-P-T6-B1	RSA Gov PERP 25,001-50k p/100uBMnt	\$19.20	R-MT	2%	\$18.82	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GO-P-T6-E1	RSA Gov PERP 25,001-50k p/100uEMnt	\$24.00	R-MT	2%	\$23.52	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GO-P-T7-B1	RSA Gov PERP 50,001-100k p/100uBMnt	\$18.23	R-MT	2%	\$17.87	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GO-P-T7-E1	RSA Gov PERP 50,001-100k p/100uEMnt	\$22.79	R-MT	2%	\$22.33	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GO-P-T8-B1	RSA Gov PERP 100,001-250k p/100uBMnt	\$17.33	R-MT	2%	\$16.98	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GO-P-T8-E1	RSA Gov PERP 100,001-250k p/100uEMnt	\$21.67	R-MT	2%	\$21.24	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GO-P-T9-B1	RSA Gov PERP >250k p/100uBMnt	\$16.28	R-MT	2%	\$15.95	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GO-P-T9-E1	RSA Gov PERP >250k p/100uEMnt	\$20.35	R-MT	2%	\$19.94	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-IID-P-T1-B1	RSA InactiveID PERP 1-1K p/100uBMnt	\$21.13	R-MT	2%	\$20.71	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-IID-P-T1-E1	RSA InactiveID PERP 1-1,000 p/100uEMnt	\$26.42	R-MT	2%	\$25.89	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-IID-P-T2-B1	RSA InactiveID PERP 1001-2500 p/100uBMnt	\$19.00	R-MT	2%	\$18.62	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-IID-P-T2-E1	RSA InactiveID PERP 1001-2500 p/100uEMnt	\$23.75	R-MT	2%	\$23.28	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-IID-P-T3-B1	RSA InactiveID PERP 2,501-5k p/100uBMnt	\$17.85	R-MT	2%	\$17.49	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-IID-P-T3-E1	RSA InactiveID PERP 2,501-5k p/100uEMnt	\$22.31	R-MT	2%	\$21.86	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-IID-P-T4-B1	RSA InactiveID PERP 5,001-10k p/100uBMnt	\$13.02	R-MT	2%	\$12.76	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-IID-P-T4-E1	RSA InactiveID PERP 5,001-10k p/100uEMnt	\$16.27	R-MT	2%	\$15.94	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-IID-P-T5-B1	RSA InactiveID PERP 10001-25k p/100uBMnt	\$8.33	R-MT	2%	\$8.16	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-IID-P-T5-E1	RSA InactiveID PERP 10001-25k p/100uEMnt	\$10.42	R-MT	2%	\$10.21	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-IID-P-T6-B1	RSA InactiveID PERP 25001-50k p/100uBMnt	\$7.83	R-MT	2%	\$7.67	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-IID-P-T6-E1	RSA InactiveID PERP 25001-50k p/100uEMnt	\$9.79	R-MT	2%	\$9.59	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-IID-P-T7-B1	RSA InactiveID PERP 50K-100k p/100uBMnt	\$7.45	R-MT	2%	\$7.30	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-IID-P-T7-E1	RSA InactiveID PERP 50K-100k p/100uEMnt	\$9.31	R-MT	2%	\$9.12	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-IID-P-T8-B1	RSA InactiveID PERP 100K-250k p/100uBMnt	\$7.07	R-MT	2%	\$6.93	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-IID-P-T8-E1	RSA InactiveID PERP 100K-250k p/100uEMnt	\$8.83	R-MT	2%	\$8.65	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-IID-P-T9-B1	RSA InactiveID PERP >250k p/100uBMnt	\$6.65	R-MT	2%	\$6.52	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-IID-P-T9-E1	RSA InactiveID PERP >250k p/100uEMnt	\$8.31	R-MT	2%	\$8.14	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiLT-P-T1-B1	RSA LiLT PERP 1-1,000 p/100uBMnt	\$15.12	R-MT	2%	\$14.82	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiLT-P-T1-E1	RSA LiLT PERP 1-1,000 p/100uEMnt	\$18.90	R-MT	2%	\$18.52	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiLT-P-T2-B1	RSA LiLT PERP 1,001-2,500 p/100uBMnt	\$13.58	R-MT	2%	\$13.31	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiLT-P-T2-E1	RSA LiLT PERP 1,001-2,500 p/100uEMnt	\$16.98	R-MT	2%	\$16.64	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiLT-P-T3-B1	RSA LiLT PERP 2,501-5k p/100uBMnt	\$12.77	R-MT	2%	\$12.51	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiLT-P-T3-E1	RSA LiLT PERP 2,501-5k p/100uEMnt	\$15.96	R-MT	2%	\$15.64	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiLT-P-T4-B1	RSA LiLT PERP 5,001-10k p/100uBMnt	\$9.32	R-MT	2%	\$9.13	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiLT-P-T4-E1	RSA LiLT PERP 5,001-10k p/100uEMnt	\$11.65	R-MT	2%	\$11.42	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiLT-P-T5-B1	RSA LiLT PERP 10,001-25k p/100uBMnt	\$5.97	R-MT	2%	\$5.85	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiLT-P-T5-E1	RSA LiLT PERP 10,001-25k p/100uEMnt	\$7.46	R-MT	2%	\$7.31	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiLT-P-T6-B1	RSA LiLT PERP 25,001-50k p/100uBMnt	\$5.60	R-MT	2%	\$5.49	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiLT-P-T6-E1	RSA LiLT PERP 25,001-50k p/100uEMnt	\$7.00	R-MT	2%	\$6.86	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiLT-P-T7-B1	RSA LiLT PERP 50,001-100k p/100uBMnt	\$5.32	R-MT	2%	\$5.21	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiLT-P-T7-E1	RSA LiLT PERP 50,001-100k p/100uEMnt	\$6.65	R-MT	2%	\$6.52	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiLT-P-T8-B1	RSA LiLT PERP 100,001-250k p/100uBMnt	\$5.05	R-MT	2%	\$4.95	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiLT-P-T8-E1	RSA LiLT PERP 100,001-250k p/100uEMnt	\$6.31	R-MT	2%	\$6.18	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiLT-P-T9-B1	RSA LiLT PERP >250k p/100uBMnt	\$4.75	R-MT	2%	\$4.66	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiLT-P-T9-E1	RSA LiLT PERP >250k p/100uEMnt	\$5.94	R-MT	2%	\$5.82	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiP-T1-B1	RSA LiP PERP 1-1,000 p/100uBMnt	\$105.78	R-MT	2%	\$103.66	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiP-T1-E1	RSA LiP PERP 1-1,000 p/100uEMnt	\$132.23	R-MT	2%	\$129.59	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiP-T2-B1	RSA LiP PERP 1,001-2,500 p/100uBMnt	\$95.10	R-MT	2%	\$93.20	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiP-T2-E1	RSA LiP PERP 1,001-2,500 p/100uEMnt	\$118.88	R-MT	2%	\$116.50	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiP-T3-B1	RSA LiP PERP 2,501-5k p/100uBMnt	\$89.37	R-MT	2%	\$87.58	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiP-T3-E1	RSA LiP PERP 2,501-5k p/100uEMnt	\$111.71	R-MT	2%	\$109.48	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiP-T4-B1	RSA LiP PERP 5,001-10k p/100uBMnt	\$65.17	R-MT	2%	\$63.87	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiP-T4-E1	RSA LiP PERP 5,001-10k p/100uEMnt	\$81.46	R-MT	2%	\$79.83	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiP-T5-B1	RSA LiP PERP 10,001-25k p/100uBMnt	\$41.72	R-MT	2%	\$40.89	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiP-T5-E1	RSA LiP PERP 10,001-25k p/100uEMnt	\$52.15	R-MT	2%	\$51.11	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiP-T6-B1	RSA LiP PERP 25,001-50k p/100uBMnt	\$39.20	R-MT	2%	\$38.42	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiP-T6-E1	RSA LiP PERP 25,001-50k p/100uEMnt	\$49.00	R-MT	2%	\$48.02	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiP-T7-B1	RSA LiP PERP 50,001-100k p/100uBMnt	\$37.23	R-MT	2%	\$36.49	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiP-T7-E1	RSA LiP PERP 50,001-100k p/100uEMnt	\$46.54	R-MT	2%	\$45.61	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	RSA-LI-P-T8-B1	RSA Lif PERP 100,001-250k p/100uBmnt	\$35.38	R-MT	2%	\$34.67	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LI-P-T8-E1	RSA Lif PERP 100,001-250k p/100uEmnt	\$44.23	R-MT	2%	\$43.35	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LI-P-T9-B1	RSA Lif PERP >250k p/100uBmnt	\$33.27	R-MT	2%	\$32.60	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LI-P-T9-E1	RSA Lif PERP >250k p/100uEmnt	\$41.58	R-MT	2%	\$40.75	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-100K-P-MNT	Risk 40001-100000 Perp Basic Maint [Per Month Pricing]	\$4,202.10	R-MT	2%	\$4,118.06	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-100K-P-MNT-E	Risk 40001-100000 Perp Enh Maint [Per Month Pricing]	\$5,836.25	R-MT	2%	\$5,719.53	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-100K-P-MNT-UP	Risk 40001-100000 Perp Maint Upg [Per Month Pricing]	\$1,634.15	R-MT	2%	\$1,601.47	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-100K-T-MNT	Risk 40001-100000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-100K-T-MNT-E	Risk 40001-100000 Term Enh Maint [Per Month Pricing]	\$466.90	R-MT	2%	\$457.56	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-1500-P-MNT	Risk 0-1500 Perp Basic Maint [Per Month Pricing]	\$737.10	R-MT	2%	\$722.36	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-1500-P-MNT-E	Risk 0-1500 Perp Enh Maint [Per Month Pricing]	\$1,023.75	R-MT	2%	\$1,003.28	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-1500-P-MNT-UP	Risk 0-1500 Perp Maint Upg [Per Month Pricing]	\$286.65	R-MT	2%	\$280.92	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-1500-T-MNT	Risk 0-1500 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-1500-T-MNT-E	Risk 0-1500 Term Enh Maint [Per Month Pricing]	\$81.90	R-MT	2%	\$80.26	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-40K-P-MNT	Risk 5001-40000 Perp Basic Maint [Per Month Pricing]	\$2,891.70	R-MT	2%	\$2,833.87	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-40K-P-MNT-E	Risk 5001-40000 Perp Enh Maint [Per Month Pricing]	\$4,016.25	R-MT	2%	\$3,935.93	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-40K-P-MNT-UP	Risk 5001-40000 Perp Maint Upg [Per Month Pricing]	\$1,124.55	R-MT	2%	\$1,102.06	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-40K-T-MNT	Risk 5001-40000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-40K-T-MNT-E	Risk 5001-40000 Term Enh Maint [Per Month Pricing]	\$321.30	R-MT	2%	\$314.87	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-5K-P-MNT	Risk 1501-5000 Perp Basic Maint [Per Month Pricing]	\$2,104.00	R-MT	2%	\$2,061.92	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-5K-P-MNT-E	Risk 1501-5000 Perp Enh Maint [Per Month Pricing]	\$2,992.50	R-MT	2%	\$2,932.65	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-5K-P-MNT-UP	Risk 1501-5000 Perp Maint Upg [Per Month Pricing]	\$818.30	R-MT	2%	\$801.93	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-5K-T-MNT	Risk 1501-5000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-5K-T-MNT-E	Risk 1501-5000 Term Enh Maint [Per Month Pricing]	\$233.80	R-MT	2%	\$229.12	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-G100K-P-MNT	Risk G100000 Perp Basic Maint [Per Month Pricing]	\$5,777.10	R-MT	2%	\$5,661.56	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-G100K-P-MNT-E	Risk G100000 Perp Enh Maint [Per Month Pricing]	\$8,023.75	R-MT	2%	\$7,863.28	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-G100K-P-MNT-UP	Risk G100000 Perp Maint Upg [Per Month Pricing]	\$2,246.65	R-MT	2%	\$2,201.72	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-G100K-T-MNT	Risk G100000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-G100K-T-MNT-E	Risk G100000 Term Enh Maint [Per Month Pricing]	\$641.90	R-MT	2%	\$629.06	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-GT100K-P-B1	RSK>100KPerpBas w/1ODA cost /1Kemp /mo	\$42.02	R-MT	2%	\$41.18	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-GT100K-P-E1	RSK>100KPerpEnh w/1ODA cost /1Kemp /mo	\$58.36	R-MT	2%	\$57.19	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-GT100K-P-UP	RSK>100KPerpUp w/1ODA cost /1Kemp /mo	\$16.34	R-MT	2%	\$16.01	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-GT100K-T-E1	RSK>100KTermEnh w/1ODA cost /1Kemp /mo	\$4.67	R-MT	2%	\$4.58	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-USER-P-MNT	Risk User Perp Basic Maint [Per Month Pricing]	\$37.80	R-MT	2%	\$37.04	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-USER-P-MNT-E	Risk User Perp Enh Maint [Per Month Pricing]	\$52.50	R-MT	2%	\$51.45	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-USER-P-MNT-UP	Risk User Perp Maint Upg [Per Month Pricing]	\$14.70	R-MT	2%	\$14.41	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-USER-T-MNT	Risk User Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-USER-T-MNT-E	Risk User Term Enh Maint [Per Month Pricing]	\$4.20	R-MT	2%	\$4.12	N/A	N/A	N/A	N/A	N/A	N/A
5	RUS-LANG-PP-NC	Russian Localization Plat Perp NC	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RUS-LANG-PT-NC	Russian Localization Plat Term NC	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RUS-LANG-SP-NC	Russian Localization Sol Perp NC	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RUS-LANG-ST-NC	Russian Localization Sol Term NC	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC0000500B1	RSA Validation Client Mnt - Basic-1	\$0.15	R-MT	2%	\$0.15	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC0000500E1	RSA Validation Client Mnt - Enh-1	\$0.21	R-MT	2%	\$0.21	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC0001000B1	RSA Validation Client Mnt - Basic-1	\$0.12	R-MT	2%	\$0.12	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC0001000E1	RSA Validation Client Mnt - Enh-1	\$0.17	R-MT	2%	\$0.17	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC0005000B1	RSA Validation Client Mnt - Basic-1	\$0.09	R-MT	2%	\$0.09	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC0005000E1	RSA Validation Client Mnt - Enh-1	\$0.13	R-MT	2%	\$0.13	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC0010000B1	RSA Validation Client Mnt - Basic-1	\$0.08	R-MT	2%	\$0.08	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC0010000E1	RSA Validation Client Mnt - Enh-1	\$0.10	R-MT	2%	\$0.10	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC0025000B1	RSA Validation Client Mnt - Basic-1	\$0.06	R-MT	2%	\$0.06	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC0025000E1	RSA Validation Client Mnt - Enh-1	\$0.08	R-MT	2%	\$0.08	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC0050000B1	RSA Validation Client Mnt - Basic-1	\$0.05	R-MT	2%	\$0.05	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC0050000E1	RSA Validation Client Mnt - Enh-1	\$0.07	R-MT	2%	\$0.07	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC0100000B1	RSA Validation Client Mnt - Basic-1	\$0.04	R-MT	2%	\$0.04	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC0100000E1	RSA Validation Client Mnt - Enh-1	\$0.05	R-MT	2%	\$0.05	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC0200000B1	RSA Validation Client Mnt - Basic-1	\$0.03	R-MT	2%	\$0.03	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC0200000E1	RSA Validation Client Mnt - Enh-1	\$0.04	R-MT	2%	\$0.04	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC0300000B1	RSA Validation Client Mnt - Basic-1	\$0.03	R-MT	2%	\$0.03	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC0300000E1	RSA Validation Client Mnt - Enh-1	\$0.04	R-MT	2%	\$0.04	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC0400000B1	RSA Validation Client Mnt - Basic-1	\$0.02	R-MT	2%	\$0.02	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC0400000E1	RSA Validation Client Mnt - Enh-1	\$0.03	R-MT	2%	\$0.03	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC0500000B1	RSA Validation Client Mnt - Basic-1	\$0.02	R-MT	2%	\$0.02	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC0500000E1	RSA Validation Client Mnt - Enh-1	\$0.03	R-MT	2%	\$0.03	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC0600000B1	RSA Validation Client Mnt - Basic-1	\$0.02	R-MT	2%	\$0.02	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC0600000E1	RSA Validation Client Mnt - Enh-1	\$0.03	R-MT	2%	\$0.03	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC0700000B1	RSA Validation Client Mnt - Basic-1	\$0.02	R-MT	2%	\$0.02	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC0700000E1	RSA Validation Client Mnt - Enh-1	\$0.02	R-MT	2%	\$0.02	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC0800000B1	RSA Validation Client Mnt - Basic-1	\$0.02	R-MT	2%	\$0.02	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC0800000E1	RSA Validation Client Mnt - Enh-1	\$0.02	R-MT	2%	\$0.02	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC0900000B1	RSA Validation Client Mnt - Basic-1	\$0.01	R-MT	2%	\$0.01	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC0900000E1	RSA Validation Client Mnt - Enh-1	\$0.02	R-MT	2%	\$0.02	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC1000000B1	RSA Validation Client Mnt - Basic-1	\$0.01	R-MT	2%	\$0.01	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC1000000E1	RSA Validation Client Mnt - Enh-1	\$0.02	R-MT	2%	\$0.02	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC1000001B1	RSA Validation Client Mnt - Basic-1	\$0.01	R-MT	2%	\$0.01	N/A	N/A	N/A	N/A	N/A	N/A
5	RVC1000001E1	RSA Validation Client Mnt - Enh-1	\$0.02	R-MT	2%	\$0.02	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM1000000B1	RSA Valid Mgr Maint - Basic-1	\$0.03	R-MT	2%	\$0.03	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM1000000E1	RSA Valid Mgr Maint - Enh-1	\$0.04	R-MT	2%	\$0.04	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM1000000B1	RSA Valid Mgr Maint - Basic-1	\$0.08	R-MT	2%	\$0.08	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM1000000E1	RSA Valid Mgr Maint - Enh-1	\$0.10	R-MT	2%	\$0.10	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	RVM10000B1	RSA Valid Mgr Maint - Basic-1	\$0.15	R-MT	2%	\$0.15	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM10000E1	RSA Valid Mgr Maint - Enh-1	\$0.21	R-MT	2%	\$0.21	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM1000B1	RSA Valid Mgr Maint - Basic-1	\$0.24	R-MT	2%	\$0.24	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM1000E1	RSA Valid Mgr Maint - Enh-1	\$0.33	R-MT	2%	\$0.32	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM1MILB1	RSA Valid Mgr Maint - Basic-1	\$0.02	R-MT	2%	\$0.02	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM1MILE1	RSA Valid Mgr Maint - Enh-1	\$0.03	R-MT	2%	\$0.03	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM200000B1	RSA Valid Mgr Maint - Basic-1	\$0.06	R-MT	2%	\$0.06	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM200000E1	RSA Valid Mgr Maint - Enh-1	\$0.08	R-MT	2%	\$0.08	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM25000B1	RSA Valid Mgr Maint - Basic-1	\$0.12	R-MT	2%	\$0.12	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM25000E1	RSA Valid Mgr Maint - Enh-1	\$0.17	R-MT	2%	\$0.17	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM300000B1	RSA Valid Mgr Maint - Basic-1	\$0.05	R-MT	2%	\$0.05	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM300000E1	RSA Valid Mgr Maint - Enh-1	\$0.07	R-MT	2%	\$0.07	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM400000B1	RSA Valid Mgr Maint - Basic-1	\$0.05	R-MT	2%	\$0.05	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM400000E1	RSA Valid Mgr Maint - Enh-1	\$0.06	R-MT	2%	\$0.06	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM500000B1	RSA Valid Mgr Maint - Basic-1	\$0.04	R-MT	2%	\$0.04	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM500000E1	RSA Valid Mgr Maint - Enh-1	\$0.06	R-MT	2%	\$0.06	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM50000B1	RSA Valid Mgr Maint - Basic-1	\$0.10	R-MT	2%	\$0.10	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM50000E1	RSA Valid Mgr Maint - Enh-1	\$0.14	R-MT	2%	\$0.14	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM5000B1	RSA Valid Mgr Maint - Basic-1	\$0.18	R-MT	2%	\$0.18	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM5000E1	RSA Valid Mgr Maint - Enh-1	\$0.25	R-MT	2%	\$0.25	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM500B1	RSA Valid Mgr Maint - Basic-1	\$0.30	R-MT	2%	\$0.29	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM500E1	RSA Valid Mgr Maint - Enh-1	\$0.42	R-MT	2%	\$0.41	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM600000B1	RSA Valid Mgr Maint - Basic-1	\$0.04	R-MT	2%	\$0.04	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM600000E1	RSA Valid Mgr Maint - Enh-1	\$0.05	R-MT	2%	\$0.05	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM700000B1	RSA Valid Mgr Maint - Basic-1	\$0.03	R-MT	2%	\$0.03	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM700000E1	RSA Valid Mgr Maint - Enh-1	\$0.05	R-MT	2%	\$0.05	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM800000B1	RSA Valid Mgr Maint - Basic-1	\$0.03	R-MT	2%	\$0.03	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM800000E1	RSA Valid Mgr Maint - Enh-1	\$0.04	R-MT	2%	\$0.04	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM900000B1	RSA Valid Mgr Maint - Basic-1	\$0.03	R-MT	2%	\$0.03	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM900000E1	RSA Valid Mgr Maint - Enh-1	\$0.04	R-MT	2%	\$0.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SAE0000025E1	Enhanced Maint for RSA SAE-1m 10-25	\$0.64	R-MT	2%	\$0.63	N/A	N/A	N/A	N/A	N/A	N/A
5	SAE0000100E1	Enhanced Maint for RSA SAE-1m 30-100	\$0.60	R-MT	2%	\$0.59	N/A	N/A	N/A	N/A	N/A	N/A
5	SAE0000150E1	Enhanced Maint for RSA SAE-1m 105-150	\$0.52	R-MT	2%	\$0.51	N/A	N/A	N/A	N/A	N/A	N/A
5	SAE0000250E1	Enhanced Maint for RSA SAE-1m 155-250	\$0.46	R-MT	2%	\$0.45	N/A	N/A	N/A	N/A	N/A	N/A
5	SAE0000500E1	Enhanced Maint for RSA SAE-1m 255-500	\$0.36	R-MT	2%	\$0.35	N/A	N/A	N/A	N/A	N/A	N/A
5	SAE0000750E1	Enhanced Maint for RSA SAE-1m 505-750	\$0.32	R-MT	2%	\$0.31	N/A	N/A	N/A	N/A	N/A	N/A
5	SAE0001500E1	Enhanced Maint for RSA SAE-1m 755-1500	\$0.27	R-MT	2%	\$0.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SAE0002500E1	Enhanced Maint for RSA SAE-1m 1505-2500	\$0.22	R-MT	2%	\$0.22	N/A	N/A	N/A	N/A	N/A	N/A
5	SAE0005000E1	Enhanced Maint for RSA SAE-1m 2505-5K	\$0.18	R-MT	2%	\$0.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SAE0010000E1	Enhanced Maint for RSA SAE-1m 5005-10K	\$0.15	R-MT	2%	\$0.15	N/A	N/A	N/A	N/A	N/A	N/A
5	SAE0050000E1	Enhanced Maint for RSA SAE-1m 10005-50K	\$0.11	R-MT	2%	\$0.11	N/A	N/A	N/A	N/A	N/A	N/A
5	SAE0100000E1	Enhanced Maint for RSA SAE-1m 50005-100K	\$0.06	R-MT	2%	\$0.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SAE1000000E1	Enhanced Maint for RSA SAE-1m 100005-1M	\$0.05	R-MT	2%	\$0.05	N/A	N/A	N/A	N/A	N/A	N/A
5	SAM-GOLD-SUPP-AAEC	1 yr Svc Acct Mgr Gold - AA eComm	\$45,000.00	R-MT	2%	\$44,100.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SAM-GOLD-SUPP-AAH	1 yr Svc Acct Mgr Gold - AA Hosted	\$45,000.00	R-MT	2%	\$44,100.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SAM-GOLD-SUPP-AAOP	1 yr Svc Acct Mgr Gold - AA On-Prem	\$45,000.00	R-MT	2%	\$44,100.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SAM-GOLD-SUPP-WTD	1 yr Svc Acct Mgr Gold - Web Threat	\$45,000.00	R-MT	2%	\$44,100.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SAM-PLAT-SUPP-AAEC	1 yr Svc Acct Mgr Platinum - AA eComm	\$60,000.00	R-MT	2%	\$58,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SAM-PLAT-SUPP-AAH	1 yr Svc Acct Mgr Platinum - AA Hosted	\$60,000.00	R-MT	2%	\$58,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SAM-PLAT-SUPP-AAOP	1 yr Svc Acct Mgr Platinum - AA On-Prem	\$60,000.00	R-MT	2%	\$58,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SAM-PLAT-SUPP-WTD	1 yr Svc Acct Mgr Platinum - Web Threat	\$60,000.00	R-MT	2%	\$58,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SAM-SILV-SUPP-AAEC	1 yr Svc Acct Mgr Silver - AA eComm	\$30,000.00	R-MT	2%	\$29,400.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SAM-SILV-SUPP-AAH	1 yr Svc Acct Mgr Silver - AA Hosted	\$30,000.00	R-MT	2%	\$29,400.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SAM-SILV-SUPP-AAOP	1 yr Svc Acct Mgr Silver - AA On-Prem	\$30,000.00	R-MT	2%	\$29,400.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SAM-SILV-SUPP-WTD	1 yr Svc Acct Mgr Silver - Web Threat	\$30,000.00	R-MT	2%	\$29,400.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S3HW-EXTSPTYR1	SA Series 3 Ext Mon Hdwr Support Yr 1	\$500.00	R-MT	2%	\$490.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S3HW-EXTSPTYR2	SA Series 3 Ext Mon Hdwr Support Yr 2	\$550.00	R-MT	2%	\$539.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-ARCHB1	S4SHeadUnit Archiver BscMnt1M	\$833.33	R-MT	2%	\$816.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-ARCHE1	S4SHeadUnit Archiver EnhMnt1M	\$1,041.67	R-MT	2%	\$1,020.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-ARCH-LGB1	S4SHeadUnit Archiver w/96TB BscMnt1M	\$2,083.33	R-MT	2%	\$2,041.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-ARCH-LGE1	S4SHeadUnit Archiver w/96TB EnhMnt1M	\$2,604.17	R-MT	2%	\$2,552.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-ARCH-MDB1	S4SHeadUnit Archiver w/64TB BscMnt1M	\$1,666.67	R-MT	2%	\$1,633.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-ARCH-MDE1	S4SHeadUnit Archiver w/64TB EnhMnt1M	\$2,083.33	R-MT	2%	\$2,041.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-ARCH-SMB1	S4SHeadUnit Archiver w/32TB BscMnt1M	\$1,250.00	R-MT	2%	\$1,225.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-ARCH-SME1	S4SHeadUnit Archiver w/32TB EnhMnt1M	\$1,562.50	R-MT	2%	\$1,531.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-ARCH-XLB1	S4SHeadUnit Archiver w/142TB BscMnt1M	\$2,300.00	R-MT	2%	\$2,254.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-ARCH-XLE1	S4SHeadUnit Archiver w/142TB EnhMnt1M	\$2,875.00	R-MT	2%	\$2,817.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-ESAB1	S4SHeadUnit EvtStrmAnalysis BscMnt1M	\$1,000.00	R-MT	2%	\$980.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-ESA1	S4SHeadUnit EvtStrmAnalysis EnhMnt1M	\$1,250.00	R-MT	2%	\$1,225.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-100K-P-MNT	SECOPMgmt 40001-100K Perp Basic Mnt	\$4,202.10	R-MT	2%	\$4,118.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-100K-P-MNT-E	SECOPMgmt 40001-100K Perp Enh Mnt	\$5,836.25	R-MT	2%	\$5,719.53	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-100K-P-MNTUP	SECOPMgmt 40001-100K Perp Maint Upg	\$1,634.15	R-MT	2%	\$1,601.47	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-100K-T-MNT	SECOPMgmt40001-100KTerm Basic Maint	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-100K-T-MNT-E	SECOPMgmt 40001-100K Term Enh Maint	\$466.90	R-MT	2%	\$457.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-1500-P-MNT	SECOPMgmt 0-1500 Perp Basic Maint	\$737.10	R-MT	2%	\$722.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-1500-P-MNT-E	SECOPMgmt 0-1500 Perp Enh Maint	\$1,023.75	R-MT	2%	\$1,003.28	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-1500-P-MNTUP	SECOPMgmt 0-1500 Perp Maint Upg	\$286.65	R-MT	2%	\$280.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-1500-T-MNT	SECOPMgmt 0-1500 Term Basic Maint	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-1500-T-MNT-E	SECOPMgmt 0-1500 Term Enh Maint	\$81.90	R-MT	2%	\$80.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-40K-P-MNT	SECOPMgmt 5001-40K Perp Basic Mnt	\$2,891.70	R-MT	2%	\$2,833.87	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SECOP-40K-P-MNT-E	SECOPMgmt 5001-40K Perp Enh Maint	\$4,016.25	R-MT	2%	\$3,935.93	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-40K-P-MNTUP	SECOPMgmt 5001-40000 Perp Maint Upg	\$1,124.55	R-MT	2%	\$1,102.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-40K-T-MNT	SECOPMgmt5001-40000Term Basic Maint	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-40K-T-MNT-E	SECOPMgmt 5001-40K Term Enh Maint	\$321.30	R-MT	2%	\$314.87	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-5K-P-MNT	SECOPMgmt 1501-5K Perp Basic Mnt	\$2,104.00	R-MT	2%	\$2,061.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-5K-P-MNT-E	SECOPMgmt 1501-5K Perp Enh Maint	\$2,992.50	R-MT	2%	\$2,932.65	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-5K-P-MNTUP	SECOPMgmt 1501-5000 Perp Maint Upg	\$818.30	R-MT	2%	\$801.93	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-5K-T-MNT	SECOPMgmt 1501-5000Term Basic Maint	\$3.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-5K-T-MNT-E	SECOPMgmt 1501-5K Term Enh Maint	\$233.80	R-MT	2%	\$229.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-G100KP-MNT	SECOPMgmt G100K Perp Basic Maint	\$5,777.10	R-MT	2%	\$5,661.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-G100KP-MNT-E	SECOPMgmt G100000 Perp Enh Maint	\$8,023.75	R-MT	2%	\$7,863.28	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-G100KP-MNTUP	SECOPMgmt G100000 Perp Maint Upg	\$2,246.65	R-MT	2%	\$2,201.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-G100KT-MNT	SECOPMgmt G100000 Term Basic Maint	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-G100KT-MNT-E	SECOPMgmt G100000 Term Enh Maint	\$641.90	R-MT	2%	\$629.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-GT100K-P-B1	SECOP>100KPerpBas w/1ODA cost /1Kemp /mo	\$42.02	R-MT	2%	\$41.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-GT100K-P-E1	SECOP>100KPerpEnh w/1ODA cost /1Kemp /mo	\$58.36	R-MT	2%	\$57.19	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-GT100K-P-UP	SECOP>100KPerpUpg w/1ODA cost /1Kemp /mo	\$16.34	R-MT	2%	\$16.01	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-GT100K-T-E1	SECOP>100KTermEnh w/1ODA cost /1Kemp /mo	\$4.67	R-MT	2%	\$4.58	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-USER-P-MNT	SECOPMgmt User Perp Basic Maint	\$37.80	R-MT	2%	\$37.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-USER-P-MNT-E	SECOPMgmt User Perp Enh Maint	\$52.50	R-MT	2%	\$51.45	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-USER-P-MNTUP	SECOPMgmt User Perp Maint Upg	\$14.70	R-MT	2%	\$14.41	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-USER-T-MNT	SECOPMgmt User Term Basic Maint	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-USER-T-MNT-E	SECOPMgmt User Term Enh Maint	\$4.20	R-MT	2%	\$4.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SID1UAPPLEOS2014	1U Appliance Support Ending 2014 1Mo	\$77.33	R-MT	2%	\$75.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SID2UAPPLEOS2014	2U Appliance Support Ending 2014 1Mo	\$245.25	R-MT	2%	\$240.35	N/A	N/A	N/A	N/A	N/A	N/A
5	SPAN-LANG-PP-NC	Spanish Localization Plat Perp NC	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SPAN-LANG-PT-NC	Spanish Localization Plat Term NC	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SPAN-LANG-SP-NC	Spanish Localization Sol Perp NC	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SPAN-LANG-ST-NC	Spanish Localization Sol Term NC	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP1000000RE1	WTD FM 1mo MT 7.5m-10m Reg Use (per1000)	\$4.41	R-MT	2%	\$4.32	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP1000000VE1	WTD FM 1mo MT 7.5m-10m Visitors(per1000)	\$1.10	R-MT	2%	\$1.08	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP1000000RE1	WTD FM 1mo MT 800k-1m Reg Use (per1000)	\$19.52	R-MT	2%	\$19.13	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP1000000VE1	WTD FM 1mo MT 800k-1m Visitors(per1000)	\$4.88	R-MT	2%	\$4.78	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP1000000RE1	WTD FM 1mo MT 50k-100k Reg Use (per1000)	\$35.86	R-MT	2%	\$35.14	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP1000000VE1	WTD FM 1mo MT 50k-100k Visitors(per1000)	\$8.96	R-MT	2%	\$8.78	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP15000000RE1	WTD FM 1mo MT 10m-15m Reg Use (per1000)	\$3.48	R-MT	2%	\$3.41	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP15000000VE1	WTD FM 1mo MT 10m-15m Visitors(per1000)	\$0.87	R-MT	2%	\$0.85	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP1500000RE1	WTD FM 1mo MT 1m-1.5m Reg Use (per1000)	\$15.97	R-MT	2%	\$15.65	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP1500000VE1	WTD FM 1mo MT 1m-1.5m Visitors(per1000)	\$3.99	R-MT	2%	\$3.91	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP20000000RE1	WTD FM 1mo MT 15m-20m Reg Use (per1000)	\$2.32	R-MT	2%	\$2.27	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP20000000VE1	WTD FM 1mo MT 15m-20m Visitors(per1000)	\$0.58	R-MT	2%	\$0.57	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP2000000RE1	WTD FM 1mo MT 1.5m-2m Reg Use (per1000)	\$12.42	R-MT	2%	\$12.17	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP2000000VE1	WTD FM 1mo MT 1.5m-2m Visitors(per1000)	\$3.11	R-MT	2%	\$3.05	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP2000000RE1	WTD FM 1mo MT 100k-200k Reg Use (per1000)	\$28.69	R-MT	2%	\$28.12	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP2000000VE1	WTD FM 1mo MT 100k-200k Visitors(per1000)	\$7.17	R-MT	2%	\$7.03	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP20000RE1	WTD FM 1mo MT 10-20k Reg Use (per1000)	\$56.03	R-MT	2%	\$54.91	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP20000VE1	WTD FM 1mo MT 10-20k Visitors(per1000)	\$14.01	R-MT	2%	\$13.73	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP25000000RE1	WTD FM 1mo MT 20m-25m Reg Use (per1000)	\$1.86	R-MT	2%	\$1.82	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP25000000VE1	WTD FM 1mo MT 20m-25m Visitors(per1000)	\$0.46	R-MT	2%	\$0.45	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP3000000RE1	WTD FM 1mo MT 2m-3m Reg Use (per1000)	\$8.87	R-MT	2%	\$8.69	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP3000000VE1	WTD FM 1mo MT 2m-3m Visitors(per1000)	\$2.22	R-MT	2%	\$2.18	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP4000000RE1	WTD FM 1mo MT 3m-4m Reg Use (per1000)	\$7.81	R-MT	2%	\$7.65	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP4000000VE1	WTD FM 1mo MT 3m-4m Visitors(per1000)	\$1.95	R-MT	2%	\$1.91	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP4000000RE1	WTD FM 1mo MT 200k-400k Reg Use (per1000)	\$28.39	R-MT	2%	\$27.82	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP4000000VE1	WTD FM 1mo MT 200k-400k Visitors(per1000)	\$7.10	R-MT	2%	\$6.96	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP5000000RE1	WTD FM 1mo MT 4m-5m Reg Use (per1000)	\$7.10	R-MT	2%	\$6.96	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP5000000VE1	WTD FM 1mo MT 4m-5m Visitors(per1000)	\$1.77	R-MT	2%	\$1.73	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP50000RE1	WTD FM 1mo MT 20k-50k Reg Use (per1000)	\$44.82	R-MT	2%	\$43.92	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP50000VE1	WTD FM 1mo MT 20k-50k Visitors(per1000)	\$11.21	R-MT	2%	\$10.99	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP6000000RE1	WTD FM 1mo MT 400k-600k Reg Use (per1000)	\$24.84	R-MT	2%	\$24.34	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP6000000VE1	WTD FM 1mo MT 400k-600k Visitors(per1000)	\$6.21	R-MT	2%	\$6.09	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP7500000RE1	WTD FM 1mo MT 5m-7.5m Reg Use (per1000)	\$5.32	R-MT	2%	\$5.21	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP7500000VE1	WTD FM 1mo MT 5m-7.5m Visitors(per1000)	\$1.33	R-MT	2%	\$1.30	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP8000000RE1	WTD FM 1mo MT 600k-800k Reg Use (per1000)	\$21.29	R-MT	2%	\$20.86	N/A	N/A	N/A	N/A	N/A	N/A
5	STFMOPP8000000VE1	WTD FM 1mo MT 600k-800k Visitors(per1000)	\$5.32	R-MT	2%	\$5.21	N/A	N/A	N/A	N/A	N/A	N/A
5	STPLFME1	WTD FM Maintenance Fee [per month]	\$2,604.17	R-MT	2%	\$2,552.09	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSMOPP100000RE1	WTD FM 1mo MT 5-10k Reg Use (per1000)	\$67.24	R-MT	2%	\$65.90	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSMOPP10000VE1	WTD FM 1mo MT 5-10k Visitors(per1000)	\$16.81	R-MT	2%	\$16.47	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSMOPP5000RE1	WTD FM 1mo MT 1-5000 Reg Use (per1000)	\$80.68	R-MT	2%	\$79.07	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSMOPP5000VE1	WTD FM 1mo MT 1-5000 Visitors(per1000)	\$20.17	R-MT	2%	\$19.77	N/A	N/A	N/A	N/A	N/A	N/A
5	SW4B1	RSA DC Switch Broc Maint-Bas-1	\$225.00	R-MT	2%	\$220.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SW4E1	RSA DC Switch Broc Maint-Enh-1	\$312.50	R-MT	2%	\$306.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SW5B1	RSA DC Switch Broc Maint-Bas-1	\$195.00	R-MT	2%	\$191.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SW5E1	RSA DC Switch Broc Maint-Enh-1	\$270.83	R-MT	2%	\$265.41	N/A	N/A	N/A	N/A	N/A	N/A
5	TAM SUPP VIA	Technical Acct Mgr VIA	\$60,000.00	R-MT	2%	\$58,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-100K-P-MNT	Threat 40001-100000 Perp Basic Maint [Per Month Pricing]	\$4,202.10	R-MT	2%	\$4,118.06	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-100K-P-MNT-E	Threat 40001-100000 Perp Enh Maint [Per Month Pricing]	\$5,836.25	R-MT	2%	\$5,719.53	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-100K-P-MNT-UP	Threat 40001-100000 Perp Maint Upg [Per Month Pricing]	\$1,634.15	R-MT	2%	\$1,601.47	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-100K-T-MNT	Threat 40001-100000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-100K-T-MNT-E	Threat 40001-100000 Term Enh Maint [Per Month Pricing]	\$466.90	R-MT	2%	\$457.56	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	THR-1500-P-MNT	Threat 0-1500 Perp Basic Maint [Per Month Pricing]	\$737.10	R-MT	2%	\$722.36	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-1500-P-MNT-E	Threat 0-1500 Perp Enh Maint [Per Month Pricing]	\$1,023.75	R-MT	2%	\$1,003.28	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-1500-P-MNT-UP	Threat 0-1500 Perp Maint Upg [Per Month Pricing]	\$286.65	R-MT	2%	\$280.92	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-1500-T-MNT	Threat 0-1500 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-1500-T-MNT-E	Threat 0-1500 Term Enh Maint [Per Month Pricing]	\$81.90	R-MT	2%	\$80.26	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-40K-P-MNT	Threat 5001-40000 Perp Basic Maint [Per Month Pricing]	\$2,891.70	R-MT	2%	\$2,833.87	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-40K-P-MNT-E	Threat 5001-40000 Perp Enh Maint [Per Month Pricing]	\$4,016.25	R-MT	2%	\$3,935.93	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-40K-P-MNT-UP	Threat 5001-40000 Perp Maint Upg [Per Month Pricing]	\$1,124.55	R-MT	2%	\$1,102.06	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-40K-T-MNT	Threat 5001-40000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-40K-T-MNT-E	Threat 5001-40000 Term Enh Maint [Per Month Pricing]	\$321.30	R-MT	2%	\$314.87	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-5K-P-MNT	Threat 1501-5000 Perp Basic Maint [Per Month Pricing]	\$2,104.00	R-MT	2%	\$2,061.92	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-5K-P-MNT-E	Threat 1501-5000 Perp Enh Maint [Per Month Pricing]	\$2,992.50	R-MT	2%	\$2,932.65	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-5K-P-MNT-UP	Threat 1501-5000 Perp Maint Upg [Per Month Pricing]	\$818.30	R-MT	2%	\$801.93	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-5K-T-MNT	Threat 1501-5000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-5K-T-MNT-E	Threat 1501-5000 Term Enh Maint [Per Month Pricing]	\$233.80	R-MT	2%	\$229.12	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-G100K-P-MNT	Threat G100000 Perp Basic Maint [Per Month Pricing]	\$5,777.10	R-MT	2%	\$5,661.56	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-G100K-P-MNT-E	Threat G100000 Perp Enh Maint [Per Month Pricing]	\$8,023.75	R-MT	2%	\$7,863.28	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-G100K-P-MNT-UP	Threat G100000 Perp Maint Upg [Per Month Pricing]	\$2,246.65	R-MT	2%	\$2,201.72	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-G100K-T-MNT	Threat G100000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-G100K-T-MNT-E	Threat G100000 Term Enh Maint [Per Month Pricing]	\$641.90	R-MT	2%	\$629.06	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-GT100K-P-B1	THR>100KPerpBas w/1ODA cost /1Kemp /mo	\$42.02	R-MT	2%	\$41.18	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-GT100K-P-E1	THR>100KPerpEnh w/1ODA cost /1Kemp /mo	\$58.36	R-MT	2%	\$57.19	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-GT100K-P-UP	THR>100KPerpUp w/1ODA cost /1Kemp /mo	\$16.34	R-MT	2%	\$16.01	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-GT100K-T-E1	THR>100KTermEnh w/1ODA cost /1Kemp /mo	\$4.67	R-MT	2%	\$4.58	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-USER-P-MNT	Threat User Perp Basic Maint [Per Month Pricing]	\$37.80	R-MT	2%	\$37.04	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-USER-P-MNT-E	Threat User Perp Enh Maint [Per Month Pricing]	\$52.50	R-MT	2%	\$51.45	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-USER-P-MNT-UP	Threat User Perp Maint Upg [Per Month Pricing]	\$14.70	R-MT	2%	\$14.41	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-USER-T-MNT	Threat User Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-USER-T-MNT-E	Threat User Term Enh Maint [Per Month Pricing]	\$4.20	R-MT	2%	\$4.12	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP001000000E1	RSA TM ONPREM per 1K users MAINT-Enh-1	\$17.50	R-MT	2%	\$17.15	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP001000000E1	RSA TM ONPREM per 1K users MAINT-Enh-1	\$31.88	R-MT	2%	\$31.24	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP001500000E1	RSA TM ONPREM per 1K users MAINT-Enh-1	\$14.38	R-MT	2%	\$14.09	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP002000000E1	RSA TM ONPREM per 1K users MAINT-Enh-1	\$11.25	R-MT	2%	\$11.03	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP002000000E1	RSA TM ONPREM per 1K users MAINT-Enh-1	\$28.75	R-MT	2%	\$28.18	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP002000000E1	RSA TM ONPREM per 1K users MAINT-Enh-1	\$95.63	R-MT	2%	\$93.72	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP003000000E1	RSA TM ONPREM per 1K users MAINT-Enh-1	\$7.92	R-MT	2%	\$7.76	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP004000000E1	RSA TM ONPREM per 1K users MAINT-Enh-1	\$7.08	R-MT	2%	\$6.94	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP004000000E1	RSA TM ONPREM per 1K users MAINT-Enh-1	\$25.42	R-MT	2%	\$24.91	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP005000000E1	RSA TM ONPREM per 1K users MAINT-Enh-1	\$6.46	R-MT	2%	\$6.33	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP005000000E1	RSA TM ONPREM per 1K users MAINT-Enh-1	\$54.17	R-MT	2%	\$53.09	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP006000000E1	RSA TM ONPREM per 1K users MAINT-Enh-1	\$22.29	R-MT	2%	\$21.84	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP007500000E1	RSA TM ONPREM per 1K users MAINT-Enh-1	\$4.79	R-MT	2%	\$4.69	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP008000000E1	RSA TM ONPREM per 1K users MAINT-Enh-1	\$19.17	R-MT	2%	\$18.79	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-100K-P-MNT	Vendor 40001-100000 Perp Basic Maint [Per Month Pricing]	\$4,202.10	R-MT	2%	\$4,118.06	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-100K-P-MNT-E	Vendor 40001-100000 Perp Enh Maint [Per Month Pricing]	\$5,836.25	R-MT	2%	\$5,719.53	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-100K-P-MNT-UP	Vendor 40001-100000 Perp Maint Upg [Per Month Pricing]	\$1,634.15	R-MT	2%	\$1,601.47	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-100K-T-MNT	Vendor 40001-100000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-100K-T-MNT-E	Vendor 40001-100000 Term Enh Maint [Per Month Pricing]	\$466.90	R-MT	2%	\$457.56	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-1500-P-MNT	Vendor 0-1500 Perp Basic Maint [Per Month Pricing]	\$737.10	R-MT	2%	\$722.36	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-1500-P-MNT-E	Vendor 0-1500 Perp Enh Maint [Per Month Pricing]	\$1,023.75	R-MT	2%	\$1,003.28	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-1500-P-MNT-UP	Vendor 0-1500 Perp Maint Upg [Per Month Pricing]	\$286.65	R-MT	2%	\$280.92	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-1500-T-MNT	Vendor 0-1500 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-1500-T-MNT-E	Vendor 0-1500 Term Enh Maint [Per Month Pricing]	\$81.90	R-MT	2%	\$80.26	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-40K-P-MNT	Vendor 5001-40000 Perp Basic Maint [Per Month Pricing]	\$2,891.70	R-MT	2%	\$2,833.87	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-40K-P-MNT-E	Vendor 5001-40000 Perp Enh Maint [Per Month Pricing]	\$4,016.25	R-MT	2%	\$3,935.93	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-40K-P-MNT-UP	Vendor 5001-40000 Perp Maint Upg [Per Month Pricing]	\$1,124.55	R-MT	2%	\$1,102.06	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-40K-T-MNT	Vendor 5001-40000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-40K-T-MNT-E	Vendor 5001-40000 Term Enh Maint [Per Month Pricing]	\$321.30	R-MT	2%	\$314.87	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-5K-P-MNT	Vendor 1501-5000 Perp Basic Maint [Per Month Pricing]	\$2,104.00	R-MT	2%	\$2,061.92	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-5K-P-MNT-E	Vendor 1501-5000 Perp Enh Maint [Per Month Pricing]	\$2,992.50	R-MT	2%	\$2,932.65	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-5K-P-MNT-UP	Vendor 1501-5000 Perp Maint Upg [Per Month Pricing]	\$818.30	R-MT	2%	\$801.93	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-5K-T-MNT	Vendor 1501-5000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-5K-T-MNT-E	Vendor 1501-5000 Term Enh Maint [Per Month Pricing]	\$233.80	R-MT	2%	\$229.12	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-G100K-P-MNT	Vendor G100000 Perp Basic Maint [Per Month Pricing]	\$5,777.10	R-MT	2%	\$5,661.56	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-G100K-P-MNT-E	Vendor G100000 Perp Enh Maint [Per Month Pricing]	\$8,023.75	R-MT	2%	\$7,863.28	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-G100K-P-MNT-UP	Vendor G100000 Perp Maint Upg [Per Month Pricing]	\$2,246.65	R-MT	2%	\$2,201.72	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-G100K-T-MNT	Vendor G100000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-G100K-T-MNT-E	Vendor G100000 Term Enh Maint [Per Month Pricing]	\$641.90	R-MT	2%	\$629.06	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-GT100K-P-B1	VEN>100KPerpBas w/1ODA cost /1Kemp /mo	\$42.02	R-MT	2%	\$41.18	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-GT100K-P-E1	VEN>100KPerpEnh w/1ODA cost /1Kemp /mo	\$58.36	R-MT	2%	\$57.19	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-GT100K-P-UP	VEN>100KPerpUp w/1ODA cost /1Kemp /mo	\$16.34	R-MT	2%	\$16.01	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-GT100K-T-E1	VEN>100KTermEnh w/1ODA cost /1Kemp /mo	\$4.67	R-MT	2%	\$4.58	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-USER-P-MNT	Vendor User Perp Basic Maint [Per Month Pricing]	\$37.80	R-MT	2%	\$37.04	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-USER-P-MNT-E	Vendor User Perp Enh Maint [Per Month Pricing]	\$52.50	R-MT	2%	\$51.45	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-USER-P-MNT-UP	Vendor User Perp Maint Upg [Per Month Pricing]	\$14.70	R-MT	2%	\$14.41	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-USER-T-MNT	Vendor User Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-USER-T-MNT-E	Vendor User Term Enh Maint [Per Month Pricing]	\$4.20	R-MT	2%	\$4.12	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-100K-P-M-E	VRM 75001-100000 Perp Enh Maint PerMonth	\$16.36	R-MT	2%	\$16.03	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-100K-P-MT	VRM 75001-100000 Perp Bas Maint PerMonth	\$11.78	R-MT	2%	\$11.54	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-100K-P-M-UP	VRM 75001-100000 Perp Maint Upg PerMonth	\$4.58	R-MT	2%	\$4.49	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VRM-IP-100K-T-M-E	VRM 75001-100000 Term Per Month EnhMaint	\$1.31	R-MT	2%	\$1.28	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-100K-T-MNT	VRM 75001-100000 Term Per Month BasMaint	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-10K-P-MNT	VRM 5001-10000 Perp Basic Maint PerMonth	\$26.25	R-MT	2%	\$25.73	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-10K-P-MNT-E	VRM 5001-10000 Perp Enh Maint Per Month	\$36.46	R-MT	2%	\$35.73	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-10K-P-MNTUP	VRM 5001-10000 Perp Maint Upg Per Month	\$10.21	R-MT	2%	\$10.01	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-10K-T-MNT	VRM 5001-10000 Term Per Month Bas Maint	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-10K-T-MNT-E	VRM 5001-10000 Term Per Month Enh Maint	\$2.92	R-MT	2%	\$2.86	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-20K-P-MNT	VRM 10001-20000 Perp Bas Maint PerMonth	\$22.97	R-MT	2%	\$22.51	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-20K-P-MNT-E	VRM 10001-20000 Perp Enh Maint Per Month	\$31.90	R-MT	2%	\$31.26	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-20K-P-MNTUP	VRM 10001-20000 Perp Maint Upg Per Month	\$8.93	R-MT	2%	\$8.75	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-20K-T-MNT	VRM 10001-20000 Term Per Month Bas Maint	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-20K-T-MNT-E	VRM 10001-20000 Term Per Month Enh Maint	\$2.55	R-MT	2%	\$2.50	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-2K-P-MNT	VRM 2000 Perp Basic Maint Per Month	\$600.00	R-MT	2%	\$588.00	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-2K-P-MNT-E	VRM 2000 Perp Enh Maint Per Month	\$833.33	R-MT	2%	\$816.66	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-2K-P-MNTUP	VRM 2000 Perp Maint Upg Per Month	\$233.33	R-MT	2%	\$228.66	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-2K-T-MNT	VRM 2000 Term Per Month Basic Maint	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-2K-T-MNT-E	VRM 2000 Term Per Month Enh Maint	\$66.67	R-MT	2%	\$65.34	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-30K-P-MNT	VRM 20001-30000 Perp Bas Maint PerMonth	\$20.10	R-MT	2%	\$19.70	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-30K-P-MNT-E	VRM 20001-30000 Perp Enh Maint Per Month	\$27.91	R-MT	2%	\$27.35	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-30K-P-MNTUP	VRM 20001-30000 Perp Maint Upg Per Month	\$7.82	R-MT	2%	\$7.66	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-30K-T-MNT	VRM 20001-30000 Term Per Month Bas Maint	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-30K-T-MNT-E	VRM 20001-30000 Term Per Month Enh Maint	\$2.23	R-MT	2%	\$2.19	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-40K-P-MNT	VRM 30001-40000 Perp Bas Maint PerMonth	\$17.59	R-MT	2%	\$17.24	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-40K-P-MNT-E	VRM 30001-40000 Perp Enh Maint Per Month	\$24.42	R-MT	2%	\$23.93	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-40K-P-MNTUP	VRM 30001-40000 Perp Maint Upg Per Month	\$6.84	R-MT	2%	\$6.70	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-40K-T-MNT	VRM 30001-40000 Term Per Month Bas Maint	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-40K-T-MNT-E	VRM 30001-40000 Term Per Month Enh Maint	\$1.95	R-MT	2%	\$1.91	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-50K-P-MNT	VRM 40001-50000 Perp Bas Maint PerMonth	\$15.39	R-MT	2%	\$15.08	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-50K-P-MNT-E	VRM 40001-50000 Perp Enh Maint Per Month	\$21.37	R-MT	2%	\$20.94	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-50K-P-MNTUP	VRM 40001-50000 Perp Maint Upg Per Month	\$5.98	R-MT	2%	\$5.86	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-50K-T-MNT	VRM 40001-50000 Term Per Month Bas Maint	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-50K-T-MNT-E	VRM 40001-50000 Term Per Month Enh Maint	\$1.71	R-MT	2%	\$1.68	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-5K-P-MNT	VRM 2001-5000 Perp Basic Maint Per Month	\$30.00	R-MT	2%	\$29.40	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-5K-P-MNT-E	VRM 2001-5000 Perp Enh Maint Per Month	\$41.67	R-MT	2%	\$40.84	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-5K-P-MNTUP	VRM 2001-5000 Perp Maint Upg Per Month	\$11.67	R-MT	2%	\$11.44	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-5K-T-MNT	VRM 2001-5000 Term Per Month Basic Maint	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-5K-T-MNT-E	VRM 2001-5000 Term Per Month Enh Maint	\$3.33	R-MT	2%	\$3.26	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-75K-P-MNT	VRM 50001-75000 Perp Bas Maint PerMonth	\$13.46	R-MT	2%	\$13.19	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-75K-P-MNT-E	VRM 50001-75000 Perp Enh Maint Per Month	\$18.70	R-MT	2%	\$18.33	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-75K-P-MNTUP	VRM 50001-75000 Perp Maint Upg Per Month	\$5.24	R-MT	2%	\$5.14	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-75K-T-MNT	VRM 50001-75000 Term Per Month Bas Maint	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-75K-T-MNT-E	VRM 50001-75000 Term Per Month Enh Maint	\$1.50	R-MT	2%	\$1.47	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-G100K-P-M-E	VRM 100,000+ Perp Enh Maint Per Month	\$14.32	R-MT	2%	\$14.03	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-G100K-P-MNT	VRM 100,000+ Perp Basic Maint Per Month	\$10.31	R-MT	2%	\$10.10	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-G100K-P-M-U	VRM 100,000+ Perp Maint Upg Per Month	\$4.01	R-MT	2%	\$3.93	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-G100K-T-M-E	VRM 100,000+ Term Per Month Enh Maint	\$1.15	R-MT	2%	\$1.13	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-G100K-T-MNT	VRM 100,000+ Term Per Month Bas Maint	\$0.00	R-MT	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ADD-ON TOKEN FEE	RSA SecurID Select one time fee for qty's between 1 - 999	\$2,000.00	R-PS	2%	\$1,960.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AI-EXT-1P-COM-P	ADDL Archer Inst 1Prod Perp (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AI-EXT-1P-COM-P-EM	ADDL Archer Inst 1Prod Perp E Mnt 1Mo (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AI-EXT-1P-COM-P-M	ADDL Archer Inst 1Prod Perp Mnt 1Mo (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AI-EXT-1P-COM-T	ADDL Archer Inst 1Prod Term (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AI-EXT-1P-COM-T-EM	ADDL Archer Inst 1Prod Term E Mnt 1Mo (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AI-EXT-1P-COM-T-M	ADDL Archer Inst 1Prod Term Mnt 1Mo (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	CS-API-SUPP-SID	Advanced API Support SecurID 1 Yr	\$10,000.00	R-PS	2%	\$9,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	DSE SUPP 3DSECURE	Designated Support Engineer for 3DSecure	\$90,000.00	R-PS	2%	\$88,200.00	N/A	N/A	N/A	N/A	N/A	N/A
5	DSE SUPP ARCHER	Designated Support Engineer for Archer	\$90,000.00	R-PS	2%	\$88,200.00	N/A	N/A	N/A	N/A	N/A	N/A
5	DSE SUPP SECURID	Designated Support Engineer for SecurID	\$90,000.00	R-PS	2%	\$88,200.00	N/A	N/A	N/A	N/A	N/A	N/A
5	DSE SUPPORT AVK	Designated Support Engineer IMG	\$90,000.00	R-PS	2%	\$88,200.00	N/A	N/A	N/A	N/A	N/A	N/A
5	DSE SUPPORT SA	Designated Supp Eng Security Analytics	\$90,000.00	R-PS	2%	\$88,200.00	N/A	N/A	N/A	N/A	N/A	N/A
5	DSE SUPPORT STS	Designated Support Engineer Web Threat Detection	\$90,000.00	R-PS	2%	\$88,200.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED AA TRAIN UNIT	RSA Adaptive Auth Training Units	\$100.00	R-PS	2%	\$98.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED AAOP BOFF 210	RSA AA On Prem Back Office Tools Onsite	\$7,500.00	R-PS	2%	\$7,350.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED AAOP OP 210	RSA AA On Prem for Operators Onsite	\$15,000.00	R-PS	2%	\$14,700.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED AAOPADM210	RSA Adaptive Authentication Administration (3 day class up to 10 students)	\$22,500.00	R-PS	2%	\$22,050.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED AAOPCUSTOM	RSA AA Custom Class (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED ACD CDW 210	RSA Cyber Defense Workshop	\$22,500.00	R-PS	2%	\$22,050.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED ACD IHR 210	RSA Incident Handling and Response	\$22,500.00	R-PS	2%	\$22,050.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED ACD MA 210	Malware Analysis dedicated	\$30,000.00	R-PS	2%	\$29,400.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED ACD TRAIN UNIT	RSA ACD Training Units	\$100.00	R-PS	2%	\$98.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED AM ADM 210	Authentication Manager Administration	\$15,000.00	R-PS	2%	\$14,700.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED AM CUSTOM	Auth Manager Custom Training (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED AM INS 210	Auth Manager Install & config dedicated	\$15,000.00	R-PS	2%	\$14,700.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED AM TRAIN UNIT	RSA Auth Manager Training Units	\$100.00	R-PS	2%	\$98.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED ARC EUELN 210	Archer End User Training Services eLearning	\$40,000.00	R-PS	2%	\$39,200.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED ARC EUILT 210	Archer End User Training Services ILT	\$50,000.00	R-PS	2%	\$49,000.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED ARC EUTTT 210	Archer Custom End User Training Services TTT	\$30,000.00	R-PS	2%	\$29,400.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED ARC TRAIN UNIT	RSA Archer Training Units	\$100.00	R-PS	2%	\$98.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED ARCADMIN210	RSA Archer Administration (4 day class up to 10 students)	\$30,000.00	R-PS	2%	\$29,400.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED ARCADVADM210	RSA Archer Advanced Administration (4 day class up to 10 students)	\$30,000.00	R-PS	2%	\$29,400.00	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	ED ARCHERCUSTOM	Archer Custom Training (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED SA CUSTOM	RSA NetWitness Logs and Packets Custom (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED SA LOGS 210	RSA Security Analytics for Logs	\$30,000.00	R-PS	2%	\$29,400.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED SA TRAIN UNIT	RSA NetWitness Suite Training Units	\$100.00	R-PS	2%	\$98.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED SECOPS 210	RSA Security Ops Mgmt Sol Basics Onsite	\$15,000.00	R-PS	2%	\$14,700.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED SIDHELPEDESK210	RSA SecurID Help Desk Basics Onsite (1 day class up to 10 students)	\$7,500.00	R-PS	2%	\$7,350.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED SLCUSTOM	Security Awareness Role-Based Custom (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED STRS TRAIN UNIT	RSA CISSP Certification Boot Camp	\$100.00	R-PS	2%	\$98.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED SW CUSTOM	RSA Security Awareness Assessment Custom (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED WTD ES 210	RSA Web Threat Detection Essntls Onsite	\$15,000.00	R-PS	2%	\$14,700.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED WTD TRAIN UNIT	RSA WTD Training Units	\$100.00	R-PS	2%	\$98.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED-AAOP-XTRA-210	RSA AAOP Add'l Student / day - onsite	\$750.00	R-PS	2%	\$735.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED-ACD-OCI-210	RSA Operational Cyber Intelligence	\$30,000.00	R-PS	2%	\$29,400.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED-ACD-SOCSIM-210	Soc Sim Onsite	\$7,500.00	R-PS	2%	\$7,350.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED-ACD-XTRA-210	RSA ACD Add'l Student / day - onsite	\$750.00	R-PS	2%	\$735.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED-AM-XTRA-210	RSA AM Add'l Student / day - onsite	\$750.00	R-PS	2%	\$735.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED-ARC-ADM6I-210	RSA Archer GRC 6 Administration I	\$30,000.00	R-PS	2%	\$29,400.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED-ARC-ADM6II-210	RSA Archer GRC 6 Administration II	\$30,000.00	R-PS	2%	\$29,400.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED-ARC-AWN6-210	RSA Archer 6: Adv. Workflow & Navigation	\$7,500.00	R-PS	2%	\$7,350.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED-ARC-PFB6-210	RSA Archer 6: Plat Fund for Biz Users	\$7,500.00	R-PS	2%	\$7,350.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED-ARC-RNV6-210	RSA Archer 6: Reporting & Navigation	\$7,500.00	R-PS	2%	\$7,350.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED-ARC-XTRA-210	RSA Archer Add'l Student / day - onsite	\$750.00	R-PS	2%	\$735.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED-ASOC-HUNT-210	RSA Hunting Workshop for Analysts	\$15,000.00	R-PS	2%	\$14,700.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED-ECAT-ANLY-210	RSA NetWitness Endpoint Analysis	\$15,000.00	R-PS	2%	\$14,700.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED-ECAT-FND-210	RSA NetWitness Endpoint Foundations	\$7,500.00	R-PS	2%	\$7,350.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED-SA-ANLY-210	RSA NetWitness Logs and Packets Analysis	\$15,000.00	R-PS	2%	\$14,700.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED-SA-CORADM-210	RSA NetWitness Logs and Packets Core Administration	\$15,000.00	R-PS	2%	\$14,700.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED-SA-FND-210	RSA NetWitness Logs and Packets Foundations	\$22,500.00	R-PS	2%	\$22,050.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED-SA-XTRA-210	RSA NetWitness Suite Add'l Student / day - onsite	\$750.00	R-PS	2%	\$735.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED-VIA-INSFCG-210	RSA Via Access Inst & Config	\$15,000.00	R-PS	2%	\$14,700.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED-VIA-TRAIN-UNIT	RSA Via Access Training Units	\$100.00	R-PS	2%	\$98.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED-VIA-XTRA-210	RSA ViaAC Add'l Student / day - onsite	\$750.00	R-PS	2%	\$735.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED-VLG-ADM-210	RSA Identity Governance and Lifecycle Administration	\$30,000.00	R-PS	2%	\$29,400.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED-VLG-EUELN-210	RSA Via L&G EU Training Svcs eLearning	\$40,000.00	R-PS	2%	\$39,200.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED-VLG-EUILT-210	RSA Via L&G EU Training Services ILT	\$50,000.00	R-PS	2%	\$49,000.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED-VLG-EUTTT-210	RSA Via L&G EU Training Services TTT	\$30,000.00	R-PS	2%	\$29,400.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED-VLG-TRAIN-UNIT	RSA Identity Governance and Lifecycle Training Unit	\$100.00	R-PS	2%	\$98.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ED-VLG-XTRA-210	RSA Identity Governance and Lifecycle Add'l Student / day - onsite	\$750.00	R-PS	2%	\$735.00	N/A	N/A	N/A	N/A	N/A	N/A
5	KEY SHEET ARTWORK	RSA SecurID Select Key Sheet Artwork	\$5,000.00	R-PS	2%	\$4,900.00	N/A	N/A	N/A	N/A	N/A	N/A
5	OSE OnsiteSupp STS	Onsite Support Engineer Web Threat Detection	\$275,000.00	R-PS	2%	\$269,500.00	N/A	N/A	N/A	N/A	N/A	N/A
5	OSE SUPP 3DSECURE	Onsite Support Engineer for 3DSecure	\$275,000.00	R-PS	2%	\$269,500.00	N/A	N/A	N/A	N/A	N/A	N/A
5	OSE SUPP ARCHER	Archer Onsite Support Engineer	\$275,000.00	R-PS	2%	\$269,500.00	N/A	N/A	N/A	N/A	N/A	N/A
5	OSE SUPP FRAUD ACT	Onsite Support Engineer for Fraud Action	\$275,000.00	R-PS	2%	\$269,500.00	N/A	N/A	N/A	N/A	N/A	N/A
5	OSE SUPP SECURID	Onsite Support Engineer for SecurID	\$275,000.00	R-PS	2%	\$269,500.00	N/A	N/A	N/A	N/A	N/A	N/A
5	OSE SUPPORT AVK	OnSite Engineer IMG	\$275,000.00	R-PS	2%	\$269,500.00	N/A	N/A	N/A	N/A	N/A	N/A
5	OSE Support SA	Onsite Supp Engineer Security Analytics	\$275,000.00	R-PS	2%	\$269,500.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PREM SUPP 3DSECURE	3DSecure Premium Tech Acct Mgr Support	\$60,000.00	R-PS	2%	\$58,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PREMIUM SUPP ARC	Archer Premium Tech Acct Mgr Support	\$60,000.00	R-PS	2%	\$58,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-APP-DPM-MSSQL	DPM EKM Crypto Provider for MS SQL - (Custom)	\$15,000.00	R-PS	2%	\$14,700.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-APP-SID-AMBA	Bulk Administration Tool for Authentication Manager v7.x & v8.x	\$10,000.00	R-PS	2%	\$9,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-APP-SID-AMBA90T	RSA Bulk Adm Tool-SID v7.x Perm L- 90 Day Trial	\$0.00	R-PS	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-APP-SID-PRM10K	Auth Mgr Prime Suite 10-50k Users	\$3.00	R-PS	2%	\$2.94	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-APP-SID-PRM50K	Auth Mgr Prime Suite 50-75k Users	\$1.80	R-PS	2%	\$1.76	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-APP-SID-PRM5K	Auth Mgr Prime Suite 5-10k Users	\$4.20	R-PS	2%	\$4.12	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-APP-SID-PRMUL	Auth Mgr Prime Suite Unlimited Users	\$130,000.00	R-PS	2%	\$127,400.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-ARC-1MEOD	RSA Archer Expert On Demand - 1 Module	\$72,500.00	R-PS	2%	\$71,050.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-ARC-BLUEP	RSA Archer Implementation Blueprint	\$14,500.00	R-PS	2%	\$14,210.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-ARC-INST1	RSA Archer Remote Install 1 Instance	\$2,000.00	R-PS	2%	\$1,960.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-ARC-INST3	RSA Archer Remote Install 3 Instances	\$5,000.00	R-PS	2%	\$4,900.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-ARC-OPTA	RSA Archer Optimization Assessment	\$45,500.00	R-PS	2%	\$44,590.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-ARC-PRCH	RSA Archer Process Harmonization	\$41,500.00	R-PS	2%	\$40,670.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-ARC-QLFNDN	RSA Archer QuickLaunch: Foundation Use Case	\$5,000.00	R-PS	2%	\$4,900.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-ARC-QLMNGD	RSA Archer QuickLaunch: Managed Use Case	\$5,000.00	R-PS	2%	\$4,900.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-ARC-SMART	RSA Archer SmartStart Professional Installation Service	\$10,000.00	R-PS	2%	\$9,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-ARC-SMARTS	Installation for Archer SmartStart SaaS (Software as a Service)	\$5,000.00	R-PS	2%	\$4,900.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-ARC-UPG1	RSA Archer Upgrade - 1 env	\$7,000.00	R-PS	2%	\$6,860.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-ARC-UPG3	RSA Archer Upgrade - 3 env	\$15,000.00	R-PS	2%	\$14,700.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-ARC-UPG3RDY	RSA Archer Upgrade - 3 env & Readiness	\$18,500.00	R-PS	2%	\$18,130.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-ARC-UPGRDY	RSA Archer Upgrade Readiness	\$5,000.00	R-PS	2%	\$4,900.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-AVK-MIGR	RSA Identity Governance and Lifecycle Migration	\$25,000.00	R-PS	2%	\$24,500.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-AVK-PSR	RSA Identity Governance and Lifecycle Periodic Solution Review	\$25,000.00	R-PS	2%	\$24,500.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-DLP-PWM	Professional Services bundle start up	\$27,500.00	R-PS	2%	\$26,950.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-DLP-RRM	Professional Services bundle start up	\$27,500.00	R-PS	2%	\$26,950.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-DPM-DATACTR	DPM Single Data Center Deployment	\$17,500.00	R-PS	2%	\$17,150.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-EAA-SUB12	12 Days ofAA for eCommerce changes	\$25,000.00	R-PS	2%	\$24,500.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-HAA-RAMBAS	RSA RSA Fraud & RiskAccMngt - HAA Basic (1 Y - PS-BAS-HAA-RAMBAS)	\$75,000.00	R-PS	2%	\$73,500.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-HAA-RAMGLD	RSA Fraud & RiskAccMngt - HAA Gold (1 Yr)	\$150,000.00	R-PS	2%	\$147,000.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-HAA-RAMSLV	RSA Fraud & RiskAccMngt - HAA Slvr (1 Yr)	\$100,000.00	R-PS	2%	\$98,000.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-HAA-SUB12	12 Days ofAA Hosted configuration changes	\$25,000.00	R-PS	2%	\$24,500.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-OAA-ENT	RSA Consulting-AA OnPrem Enterprise	\$55,000.00	R-PS	2%	\$53,900.00	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	PS-BAS-OAA-PSRBRZ	AA On Premise Periodic Service Review (PSR) BRONZE; Semi-annually for one year	\$42,000.00	R-PS	2%	\$41,160.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-OAA-PSRGLD	AA On Premise Periodic Service Review (PSR) GOLD; Quarterly for one year and Recommen	\$120,000.00	R-PS	2%	\$117,600.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-OAA-PSRSLV	AA On Premise Periodic Service Review (PSR) SILVER; Quarterly for one year	\$75,000.00	R-PS	2%	\$73,500.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-OAA-RAMBAS	RSA RSA Fraud & RiskAccMngt - OAA Basic (1 Y - PS-BAS-OAA-RAMBAS	\$75,000.00	R-PS	2%	\$73,500.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-OAA-RAMGLD	RSA Fraud & RiskAccMngt - OAA Gold (1 Yr)	\$150,000.00	R-PS	2%	\$147,000.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-OAA-RAMSLV	RSA Fraud & RiskAccMngt - OAA Slvr (1 Yr)	\$100,000.00	R-PS	2%	\$98,000.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SA-AUDIT	RSA NetWitness Logs UDS Audit, includes 1 trip T/E.	\$7,000.00	R-PS	2%	\$6,860.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SA-DISC	BASIC Incident Discovery Service, excludes T/E	\$55,000.00	R-PS	2%	\$53,900.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SA-EIMPL	RSA NetWitness Endpoint Implementation Service	\$12,500.00	R-PS	2%	\$12,250.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SA-ESUB10	RSA NetWitness Endpoint 40 Day Subscription Service	\$125,000.00	R-PS	2%	\$122,500.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SA-ESUB3	RSA NetWitness Endpoint 10 Day Subscription Service	\$36,000.00	R-PS	2%	\$35,280.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SA-ESUB5	RSA NetWitness Endpoint 20 Day Subscription Service	\$65,000.00	R-PS	2%	\$63,700.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SA-IMPLL	Large NW Packets &/or Logs implementation - Up to 30 components (5 NW servers, other NV	\$49,000.00	R-PS	2%	\$48,020.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SA-IMPLM	Medium NW Packets &/or Logs implementation - Up to 20 components (2 NW servers, other l	\$36,500.00	R-PS	2%	\$35,770.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SA-IMPLS	Small NW Packets &/or Logs implementation - Up to 10 components (1 NW server, other NW	\$24,000.00	R-PS	2%	\$23,520.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SA-IRRAP	Incident Response - Rapid Deployment to start within 10 days of receipt of PO. Excludes T/E.	\$60,000.00	R-PS	2%	\$58,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SA-JUMPAI	RSA Jumpstart for Analytic Intelligence, excludes T/E	\$27,500.00	R-PS	2%	\$26,950.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SA-OPTM	RSA NetWitness Packets and Logs Optimization, includes 2 trips T/E	\$25,000.00	R-PS	2%	\$24,500.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SA-RET1	Retainer for Incident Response, excludes T/E	\$27,500.00	R-PS	2%	\$26,950.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SA-RET1DISC	RSA IR Retainer with Discovery Combo, excludes T/E	\$75,000.00	R-PS	2%	\$73,500.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SA-SUB10	40 day Subscription Service for NW Packets & Logs, delivered at quarterly intervals, schedule	\$120,000.00	R-PS	2%	\$117,600.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SA-SUB3	10 day Subscription Service for NW Packets & Logs, delivered at quarterly intervals, schedule	\$35,000.00	R-PS	2%	\$34,300.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SA-SUB5	20 day Subscription Service for NW Packets & Logs delivered at quarterly intervals, schedule	\$65,000.00	R-PS	2%	\$63,700.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SA-SUB9AI	RSA Subscription Analytic Intelligence, excludes T/E	\$100,000.00	R-PS	2%	\$98,000.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SA-SUB9AIR	RSA Subscr Analytic Intellignc w Retainer, excludes T/E	\$120,000.00	R-PS	2%	\$117,600.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SA-UDS30	RSA NetWitness Logs UDS 30 Messages	\$13,000.00	R-PS	2%	\$12,740.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SID-AMPIM	RSA AM Prime Portals Implementation	\$5,000.00	R-PS	2%	\$4,900.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SID-ASMNT	RSA Assessment - SID Arch. Dsgn. & Plan.	\$17,500.00	R-PS	2%	\$17,150.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SID-GCURR	RSA GetCurrent - SID Server & Appliance	\$17,500.00	R-PS	2%	\$17,150.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SID-HEALTH	RSA SecurID / Authentication Manager Health Check Service	\$17,500.00	R-PS	2%	\$17,150.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SID-IMPLSVC	RSA SecurID Implementation Assistance; ADDITIONAL services to an existing engagement.	\$16,000.00	R-PS	2%	\$15,680.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SID-MIGR	RSA Assessment - SID Migr. Strat. & Plan.	\$17,500.00	R-PS	2%	\$17,150.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SID-MRDY	AM Migration Readiness Assessment	\$10,000.00	R-PS	2%	\$9,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SID-RIMP	RSA AM Remote Implementation Assistance	\$4,000.00	R-PS	2%	\$3,920.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SID-RMIG	AM Remote Migration Assistance	\$4,000.00	R-PS	2%	\$3,920.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SID-SDI1500	RSA Authentication Manager Implementation Services for up to 1500 Users	\$15,000.00	R-PS	2%	\$14,700.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SID-SDI2500	RSA Authentication Manager Implementation Services for up to 2500 Users	\$25,000.00	R-PS	2%	\$24,500.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SID-SDIRBA	RSA Authentication Manager RBA Impl.	\$15,000.00	R-PS	2%	\$14,700.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SVT-SMS10	Web Threat Detection Soln Mgmt Svcs 10 hrs/wk	\$45,000.00	R-PS	2%	\$44,100.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-SVT-SMS20	Web Threat Detection Soln Mgmt Svcs 20 hrs/wk	\$82,000.00	R-PS	2%	\$80,360.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-VIA-ACCIMP	RSA SID Access SSO Implementation	\$16,000.00	R-PS	2%	\$15,680.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-VIA-ACCIMR	RSA SID Access SSO Remote Impl	\$8,000.00	R-PS	2%	\$7,840.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-VIA-SGOVIMP	RSA Identity Governance Quick Start	\$25,000.00	R-PS	2%	\$24,500.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-VIA-SLIFIMP	RSA Identity Lifecycle Quick Start	\$35,000.00	R-PS	2%	\$34,300.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-VIA-SUB10	RSA Identity Governance and Lifecycle 10-Day Services Subscription	\$20,000.00	R-PS	2%	\$19,600.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-VIA-SUB30	RSA Identity Governance and Lifecycle 30-Day Services Subscription	\$55,000.00	R-PS	2%	\$53,900.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-BAS-VIA-THC	RSA Identity Governance and Lifecycle Technical Health Check	\$10,000.00	R-PS	2%	\$9,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-CUS-ACD	RSA Custom ACD (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-CUS-ARC	RSA Prof Svcs Archer (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-CUS-ARC-P	RSA Archer Partner Quoted Services (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-CUS-AVK	RSA Identity Governance and Lifecycle Custom PS (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-CUS-AVK-P	RSA Identity Governance and Lifecycle PS - Uniquely for Strategic Partner SubContracting br	\$0.00	R-PS	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-CUS-AXM	RSA Prof Svcs Access Manager (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-CUS-DCS	RSA Prof Svcs DCS (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-CUS-DLP	RSA Prof Svcs DLP (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-CUS-DSG	RSA Prof Svcs DSG (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-CUS-EAA	RSA Prof SvcsAA eCommerce (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-CUS-ENV	RSA Prof Svcs enVision (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-CUS-HAA	RSA Prof SvcsAA (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-CUS-IRD	RSA Custom Incident Response & Discovery (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-CUS-OAA	RSA Prof SvcsAA OnPrem (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-CUS-SA	RSA Prof Svcs NetWitness Packets, Logs & Endpoints (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-CUS-SA-P	RSA Prof Svcs NetWitness Packets and Logs & Endpoints - Uniquely for Strategic Partner Su	\$0.00	R-PS	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-CUS-SID	RSA Prof Svcs SecurID (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-CUS-SVT	RSA Prof Svcs Web Threat Detection (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-CUS-VIA	RSA Prof Svcs Via Access (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-RES-ACD	RSA Residency Consulting ACD (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-RES-ARC	RSA Archer Residency (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-RES-AVK	RSA Identity Governance and Lifecycle Residency (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-RES-AXM	RSA Residency Access Manager (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-RES-DCS	RSA Residency DCS (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-RES-DLP	RSA Residency DLP (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-RES-DSG	RSA Residency DSG (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-RES-EAA	RSA ResidencyAA eCommerce (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-RES-ENV	RSA Residency enVision (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-RES-HAA	RSA Residency HostedAA (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-RES-OAA	RSA ResidencyAA OnPrem (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-RES-SA	RSA Residency NetWitness Packets, Logs & Endpoint (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-RES-SID	RSA Residency SecurID (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	PS-RES-SVT	RSA Residency Web Threat Detection (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	PS-TRAVEXP-RSA	RSA Travel & Expense (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA SECURID SELECT	RSA SecurID Select per User for qty's between 1000 - 50000	\$2.00	R-PS	2%	\$1.96	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-0010810-NFR	RSA Authentication Manager 50 User License, 25 SoftTokens, 25 SID700 3 yr, 5 SID800 3yr	\$995.00	R-PS	2%	\$975.10	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-0012000-NFR	Archer Partner NFR Bundle	\$5,164.00	R-PS	2%	\$5,060.72	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-0015020-NFR	NFR ECAT Server	\$825.00	R-PS	2%	\$808.50	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-80010500IN-NFR	RSA SecurID AM8 Intel 130 HW NFR Kit (includes Advanced Hardware Replacement for Yea	\$2,000.00	R-PS	2%	\$1,960.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-80010510IN-NFR	RSA SecurID AM8 Intel 250 HW NFR Kit (includes Advanced Hardware Replacement for Yea	\$6,000.00	R-PS	2%	\$5,880.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-DP-8GB-SANHBA	EMULEX 2 PORT 8GB SAN HBA	\$4,500.00	R-PS	2%	\$4,410.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD-146GB-R620	146GB drive for R620 (2 Pack)	\$1,200.00	R-PS	2%	\$1,176.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD-1TB-R620	1TB drive for R620 (2 Pack)	\$1,800.00	R-PS	2%	\$1,764.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD22-LLHNFR	22TB High Density Direct Attach Capacity for Log Hybrid w/ lic (Not for Resale)	\$15,361.00	R-PS	2%	\$15,053.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD22-LLNFR	3U, High Density direct attached appliance capacity, 22TB usable, 1HS for DAS. Includes cap	\$15,361.00	R-PS	2%	\$15,053.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD22-LPHNFR	22TB High Density Direct Attach Capacity for Packet Hybrid w/ lic (Not for Resale)	\$15,361.00	R-PS	2%	\$15,053.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD22-LPNFR	3U, High Density direct attached appliance capacity, 22TB usable, 1HS for DAS. Includes cap	\$15,361.00	R-PS	2%	\$15,053.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HPD12H1NFR	3U, High Performance Direct Attached Appliance Capacity, 1.1T, SSD & 11T HDD Useable fc	\$40,660.00	R-PS	2%	\$39,846.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-PWR-R620	R620 Power Supply	\$270.00	R-PS	2%	\$264.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-RAILKIT	S4 Replacement Railkit	\$250.00	R-PS	2%	\$245.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SAW-CACH200	2 Pack SSD cache 4 SA systems	\$5,000.00	R-PS	2%	\$4,900.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SAW-FAN	Spare Fan Module for SAW Switch	\$500.00	R-PS	2%	\$490.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SAW-PWR	Spare Power Supply for SAW Switch	\$850.00	R-PS	2%	\$833.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-ULTRA-RACK	SA Ultra Rack	\$7,169.00	R-PS	2%	\$7,025.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SIDAPP NFR KIT 130	SecurID Appliance Demo Kit	\$2,000.00	R-PS	2%	\$1,960.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-V31-DAE-N-15	Spare 3U-DAE Drive Endr for DAC 15	\$3,165.00	R-PS	2%	\$3,101.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-VJ-DS07-030	Spare 3TB SAS 7.2K HDD 3.5" DAC 60 DAE	\$1,665.00	R-PS	2%	\$1,631.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-VJ-VS07-020	Spare 2TB SAS 7.2K HDD 3.5" DAC 15 DAE	\$1,150.00	R-PS	2%	\$1,127.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-VJ-VS07-030	Spare 3TB SAS 7.2K HDD 3.5" DAC 15 DAE	\$1,665.00	R-PS	2%	\$1,631.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-VJ-VS6F-200	Spare 200GB SAS 2.5" SSD 3.5" DAC 15 DAE	\$5,930.00	R-PS	2%	\$5,811.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-VNX6GSDAE60F	Spare 4U-DAE Drive Endr for DAC 60	\$12,600.00	R-PS	2%	\$12,348.00	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-AC-S-DEV1	SID Access Dev Env <100u	\$0.00	R-PS	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-AC-S-DEV2	SID Access Dev Env >100u	\$0.00	R-PS	2%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-T10-E1	AAOP TrxSign EnhMnt 1Mo pr 1KU 1.5M-2M	\$31.61	R-SA	14%	\$27.18	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-T11-E1	AAOP TrxSign EnhMnt 1Mo pr 1KU 2M-3M	\$26.87	R-SA	14%	\$23.11	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-T12-E1	AAOP TrxSign EnhMnt 1Mo pr 1KU 3M-4M	\$22.84	R-SA	14%	\$19.64	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-T13-E1	AAOP TrxSign EnhMnt 1Mo pr 1KU 4M-5M	\$19.41	R-SA	14%	\$16.69	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-T14-E1	AAOP TrxSign EnhMnt 1Mo pr 1KU 5M-7.5M	\$16.50	R-SA	14%	\$14.19	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-T1-E1	AAOP TrxSign EnhMnt 1Mo pr 1KU 10-20K	\$64.33	R-SA	14%	\$55.32	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-T2-E1	AAOP TrxSign EnhMnt 1Mo pr 1KU 20K-50K	\$63.64	R-SA	14%	\$54.73	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-T3-E1	AAOP TrxSign EnhMnt 1Mo pr 1KU 50K-100K	\$62.27	R-SA	14%	\$53.55	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-T4-E1	AAOP TrxSign EnhMnt 1Mo pr 1KU 100K-200K	\$60.21	R-SA	14%	\$51.78	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-T5-E1	AAOP TrxSign EnhMnt 1Mo pr 1KU 200K-400K	\$57.47	R-SA	14%	\$49.42	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-T6-E1	AAOP TrxSign EnhMnt 1Mo pr 1KU 400K-600K	\$54.04	R-SA	14%	\$46.47	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-T7-E1	AAOP TrxSign EnhMnt 1Mo pr 1KU 600K-800K	\$48.90	R-SA	14%	\$42.05	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-T8-E1	AAOP TrxSign EnhMnt 1Mo pr 1KU 800K-1M	\$43.75	R-SA	14%	\$37.63	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-T9-E1	AAOP TrxSign EnhMnt 1Mo pr 1KU 1M-1.5M	\$37.19	R-SA	14%	\$31.98	N/A	N/A	N/A	N/A	N/A	N/A
5	ARC-SWITCH-EM1	Warehouse Switch Enhanced Maint 1 month	\$312.50	R-SA	14%	\$268.75	N/A	N/A	N/A	N/A	N/A	N/A
5	ARC-SWITCH-M1	Warehouse Switch Basic Maint 1 month	\$250.00	R-SA	14%	\$215.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ARC-WN-HW-EM1	Warehouse Node H/W EnhancedMaint 1 month	\$1,770.83	R-SA	14%	\$1,522.91	N/A	N/A	N/A	N/A	N/A	N/A
5	ARC-WN-HW-M1	Warehouse Node H/W Basic Maint 1 month	\$1,416.76	R-SA	14%	\$1,218.41	N/A	N/A	N/A	N/A	N/A	N/A
5	ARC-WN-SW-EM1	Warehouse Node w/10TB S/W EnhMnt1Mo	\$1,328.13	R-SA	14%	\$1,142.19	N/A	N/A	N/A	N/A	N/A	N/A
5	ARC-WN-SW-M1	Warehouse Node w/10TB S/W BscMnt1Mo	\$1,062.50	R-SA	14%	\$913.75	N/A	N/A	N/A	N/A	N/A	N/A
5	BIT9-100000B1	1 Mon.Bas per Host for qty 75,001-100,000	\$0.04	R-SA	14%	\$0.03	N/A	N/A	N/A	N/A	N/A	N/A
5	BIT9-100000E1	1 Mon.Enh per Host for qty 75,001-100,000	\$0.05	R-SA	14%	\$0.04	N/A	N/A	N/A	N/A	N/A	N/A
5	BIT9-100001B1	1 Mon.Bas per Host for qty 100,000+	\$0.04	R-SA	14%	\$0.03	N/A	N/A	N/A	N/A	N/A	N/A
5	BIT9-100001E1	1 Mon.Enh per Host for qty 100,000+	\$0.05	R-SA	14%	\$0.04	N/A	N/A	N/A	N/A	N/A	N/A
5	BIT9-10000B1	1 Mon.Bas per Host for qty 5,001-10,000	\$0.07	R-SA	14%	\$0.06	N/A	N/A	N/A	N/A	N/A	N/A
5	BIT9-10000E1	1 Mon.Enh per Host for qty 5,001-10,000	\$0.09	R-SA	14%	\$0.08	N/A	N/A	N/A	N/A	N/A	N/A
5	BIT9-1000B1	1 Mon.Bas per Host for qty 501-1,000	\$0.08	R-SA	14%	\$0.07	N/A	N/A	N/A	N/A	N/A	N/A
5	BIT9-1000E1	1 Mon.Enh per Host for qty 501-1,000	\$0.10	R-SA	14%	\$0.09	N/A	N/A	N/A	N/A	N/A	N/A
5	BIT9-15000B1	1 Mon.Bas per Host for qty 10,001-15,000	\$0.07	R-SA	14%	\$0.06	N/A	N/A	N/A	N/A	N/A	N/A
5	BIT9-15000E1	1 Mon.Enh per Host for qty 10,001-15,000	\$0.08	R-SA	14%	\$0.07	N/A	N/A	N/A	N/A	N/A	N/A
5	BIT9-20000B1	1 Mon.Bas per Host for qty 15,001-20,000	\$0.06	R-SA	14%	\$0.05	N/A	N/A	N/A	N/A	N/A	N/A
5	BIT9-20000E1	1 Mon.Enh per Host for qty 15,001-20,000	\$0.08	R-SA	14%	\$0.07	N/A	N/A	N/A	N/A	N/A	N/A
5	BIT9-2500B1	1 Mon.Bas per Host for qty 1,001-2,500	\$0.08	R-SA	14%	\$0.07	N/A	N/A	N/A	N/A	N/A	N/A
5	BIT9-2500E1	1 Mon.Enh per Host for qty 1,001-2,500	\$0.10	R-SA	14%	\$0.09	N/A	N/A	N/A	N/A	N/A	N/A
5	BIT9-250B1	1 Mon.Bas per Host for qty 50-250	\$0.09	R-SA	14%	\$0.08	N/A	N/A	N/A	N/A	N/A	N/A
5	BIT9-250E1	1 Mon.Enh per Host for qty 50-250	\$0.11	R-SA	14%	\$0.09	N/A	N/A	N/A	N/A	N/A	N/A
5	BIT9-30000B1	1 Mon.Bas per Host for qty 20,001-30,000	\$0.06	R-SA	14%	\$0.05	N/A	N/A	N/A	N/A	N/A	N/A
5	BIT9-30000E1	1 Mon.Enh per Host for qty 20,001-30,000	\$0.07	R-SA	14%	\$0.06	N/A	N/A	N/A	N/A	N/A	N/A
5	BIT9-40000B1	1 Mon.Bas per Host for qty 30,001-40,000	\$0.05	R-SA	14%	\$0.04	N/A	N/A	N/A	N/A	N/A	N/A
5	BIT9-40000E1	1 Mon.Enh per Host for qty 30,001-40,000	\$0.07	R-SA	14%	\$0.06	N/A	N/A	N/A	N/A	N/A	N/A
5	BIT9-50000B1	1 Mon.Bas per Host for qty 40,001-50,000	\$0.05	R-SA	14%	\$0.04	N/A	N/A	N/A	N/A	N/A	N/A
5	BIT9-50000E1	1 Mon.Enh per Host for qty 40,001-50,000	\$0.06	R-SA	14%	\$0.05	N/A	N/A	N/A	N/A	N/A	N/A
5	BIT9-5000B1	1 Mon.Bas per Host for qty 2,501-5,000	\$0.08	R-SA	14%	\$0.07	N/A	N/A	N/A	N/A	N/A	N/A
5	BIT9-5000E1	1 Mon.Enh per Host for qty 2,501-5,000	\$0.09	R-SA	14%	\$0.08	N/A	N/A	N/A	N/A	N/A	N/A
5	BIT9-500B1	1 Mon.Bas per Host for qty 251-500	\$0.09	R-SA	14%	\$0.08	N/A	N/A	N/A	N/A	N/A	N/A
5	BIT9-500E1	1 Mon.Enh per Host for qty 251-500	\$0.11	R-SA	14%	\$0.09	N/A	N/A	N/A	N/A	N/A	N/A
5	BIT9-75000B1	1 Mon.Bas per Host for qty 50,001-75,000	\$0.05	R-SA	14%	\$0.04	N/A	N/A	N/A	N/A	N/A	N/A
5	BIT9-75000E1	1 Mon.Enh per Host for qty 50,001-75,000	\$0.06	R-SA	14%	\$0.05	N/A	N/A	N/A	N/A	N/A	N/A
5	CS-BAS-NW-MNTP	1 Year Services Subscription for Remote Installation, Upgrade and Tuning Services. (All Serv	\$3,000.00	R-SA	14%	\$2,580.00	N/A	N/A	N/A	N/A	N/A	N/A
5	DATARETENLG1	Data Retention Support Large 1Mo	\$100.00	R-SA	14%	\$86.00	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	DATARETENMED1	Data Retention Support Medium 1Mo	\$75.00	R-SA	14%	\$64.50	N/A	N/A	N/A	N/A	N/A	N/A
5	DATARETENSM1	Data Retention Support Small 1Mo	\$50.00	R-SA	14%	\$43.00	N/A	N/A	N/A	N/A	N/A	N/A
5	DATARETENVLG1	Data Retention Support Very Large 1Mo	\$200.00	R-SA	14%	\$172.00	N/A	N/A	N/A	N/A	N/A	N/A
5	DATARETENVSM1	Data Retention Support Very Small 1Mo	\$25.00	R-SA	14%	\$21.50	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SRVR-SW-B1	1 Mon.Basic- ECAT Server Software	\$333.33	R-SA	14%	\$286.66	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SRVR-SW-E1	1 Mon.Enhan- ECAT Server Software	\$416.67	R-SA	14%	\$358.34	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SW-P-T10-B1	Tier10 ECAT BscMnt p/Host 100K+ 1Mo	\$0.40	R-SA	14%	\$0.34	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SW-P-T10-E1	Tier10 ECAT EnhMnt p/Host 100K+ 1Mo	\$0.50	R-SA	14%	\$0.43	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SW-P-T1-B1	Tier1 ECAT BscMnt p/Host 50-250 1Mo	\$2.35	R-SA	14%	\$2.02	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SW-P-T1-E1	Tier1 ECAT EnhMnt p/Host 50-250 1Mo	\$2.93	R-SA	14%	\$2.52	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SW-P-T2-B1	Tier2 ECAT BscMnt p/Host 251-500 1Mo	\$1.62	R-SA	14%	\$1.39	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SW-P-T2-E1	Tier2 ECAT EnhMnt p/Host 251-500 1Mo	\$2.02	R-SA	14%	\$1.74	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SW-P-T3-B1	Tier3 ECAT BscMnt p/Host 501-1K 1Mo	\$1.22	R-SA	14%	\$1.05	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SW-P-T3-E1	Tier3 ECAT EnhMnt p/Host 501-1K 1Mo	\$1.53	R-SA	14%	\$1.32	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SW-P-T4-B1	Tier4 ECAT BscMnt p/Host 1001-2500 1Mo	\$0.96	R-SA	14%	\$0.83	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SW-P-T4-E1	Tier4 ECAT EnhMnt p/Host 1001-2500 1Mo	\$1.20	R-SA	14%	\$1.03	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SW-P-T5-B1	Tier5 ECAT BscMnt p/Host 2501-5K 1Mo	\$0.84	R-SA	14%	\$0.72	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SW-P-T5-E1	Tier5 ECAT EnhMnt p/Host 2501-5K 1Mo	\$1.05	R-SA	14%	\$0.90	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SW-P-T6-B1	Tier6 ECAT BscMnt p/Host 5001-10K 1Mo	\$0.75	R-SA	14%	\$0.65	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SW-P-T6-E1	Tier6 ECAT EnhMnt p/Host 5001-10K 1Mo	\$0.94	R-SA	14%	\$0.81	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SW-P-T7-B1	Tier7 ECAT BscMnt p/Host 10001-25K 1Mo	\$0.64	R-SA	14%	\$0.55	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SW-P-T7-E1	Tier7 ECAT EnhMnt p/Host 10001-25K 1Mo	\$0.80	R-SA	14%	\$0.69	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SW-P-T8-B1	Tier8 ECAT BscMnt p/Host 25001-50K 1Mo	\$0.55	R-SA	14%	\$0.47	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SW-P-T8-E1	Tier8 ECAT EnhMnt p/Host 25001-50K 1Mo	\$0.68	R-SA	14%	\$0.58	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SW-P-T9-B1	Tier9 ECAT BscMnt p/Host 50001-100K 1Mo	\$0.45	R-SA	14%	\$0.39	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SW-P-T9-E1	Tier9 ECAT EnhMnt p/Host 50001-100K 1Mo	\$0.56	R-SA	14%	\$0.48	N/A	N/A	N/A	N/A	N/A	N/A
5	NW 10G CardB1	NW 10G Card Basic Maint. 1 Mo.	\$33.33	R-SA	14%	\$28.66	N/A	N/A	N/A	N/A	N/A	N/A
5	NW 10G CardE1	NW 10G Card Enhanced Maint. 1 Mo.	\$41.67	R-SA	14%	\$35.84	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA100-4IB1	NWA100-4i Basic Maint 1 Mo.	\$583.33	R-SA	14%	\$501.66	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA100-4IE1	NWA100-4i Enhanced Maint 1 Mo.	\$729.17	R-SA	14%	\$627.09	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA100-8BB1	NWA100-8b Basic Maint 1 Mo.	\$500.00	R-SA	14%	\$430.00	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA100-8BE1	NWA100-8b Enhanced Maint 1 Mo.	\$625.00	R-SA	14%	\$537.50	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA100-8BUPB1	S2 Bro Upgrd BscMnt 1Mo	\$500.00	R-SA	14%	\$430.00	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA100-8BUPPE1	S2 Bro Upgrd EnhMnt 1Mo	\$625.00	R-SA	14%	\$537.50	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA100-8DB1	NWA100-8d Basic Maint 1 Mo.	\$416.67	R-SA	14%	\$358.34	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA100-8DE1	NWA100-8d Enhanced Maint 1 Mo.	\$520.83	R-SA	14%	\$447.91	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA1200-32H-CB1	HybridNWA1200-32h Copper Basic Maint 1 Mo.	\$1,150.00	R-SA	14%	\$989.00	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA1200-32H-CE1	HybridNWA1200-32h Copper Enhanced Maint 1 Mo.	\$1,437.50	R-SA	14%	\$1,236.25	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA1200-N-16D-CB1	NWA1200-N-16D-C Basic Maint 1 Mo.	\$900.00	R-SA	14%	\$774.00	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA1200-N-16D-CE1	NWA1200-N-16D-C Enhanced Maint 1 Mo.	\$1,125.00	R-SA	14%	\$967.50	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA1200-N-16D-FB1	NWA1200-N-16D-F Basic Maint 1 Mo.	\$900.00	R-SA	14%	\$774.00	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA1200-N-16D-FE1	NWA1200-N-16D-F Enhanced Maint 1 Mo.	\$1,125.00	R-SA	14%	\$967.50	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA1200-N-32C-B1	NWA1200-N-32c Basic Maint 1 Mo.	\$900.00	R-SA	14%	\$774.00	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA1200-N-32C-E1	NWA1200-N-32c Enhanced Maint 1 Mo.	\$1,125.00	R-SA	14%	\$967.50	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA1200-N-32CX-B1	NWA1200-N-32CX Basic Maint 1 Mo.	\$958.33	R-SA	14%	\$824.16	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA1200-N-32CX-E1	NWA1200-N-32CX Enhanced Maint 1 Mo.	\$1,197.92	R-SA	14%	\$1,030.21	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA1200-NX-16DUPB1	S3 Dec 1200 Upgrd w/Cpcty BscMnt 1Mo	\$900.00	R-SA	14%	\$774.00	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA1200-NX-16DUPPE1	S3 Dec 1200 Upgrd w/Cpcty EnhMnt 1Mo	\$1,125.00	R-SA	14%	\$967.50	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA200-N-32-E-UPB1	S3 1U Spectrum Appliance Upg - BscMnt1M	\$833.33	R-SA	14%	\$716.66	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA200-N-32-E-UPPE1	S3 1U Spectrum Appliance Upg - EnhMnt1M	\$1,041.67	R-SA	14%	\$895.84	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA200-N-32HB1	NWA200-N-32H Basic Maint 1 Mo.	\$583.33	R-SA	14%	\$501.66	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA200-N-32HE1	NWA200-N-32H Enhanced Maint 1 Mo.	\$729.17	R-SA	14%	\$627.09	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA200-N-32M-EB1	NWA200-N-32M-E Basic Maint 1 Mo.	\$833.33	R-SA	14%	\$716.66	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA200-N-32M-EE1	NWA200-N-32M-E Enhanced Maint 1 Mo.	\$1,041.67	R-SA	14%	\$895.84	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA200-N-8BB1	NWA200-N-8B Basic Maint 1 Mo.	\$583.33	R-SA	14%	\$501.66	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA200-N-8BE1	NWA200-N-8B Enhanced Maint 1 Mo.	\$729.17	R-SA	14%	\$627.09	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA200-N-8IB1	NWA200-N-8i Basic Maint 1 Mo.	\$666.67	R-SA	14%	\$573.34	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA200-N-8IE1	NWA200-N-8i Enhanced Maint 1 Mo.	\$833.33	R-SA	14%	\$716.66	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA200-NX-32HUPB1	S3 200 Hybrid Upgrd w/Cpcty BscMnt 1Mo	\$583.33	R-SA	14%	\$501.66	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA200-NX-32HUPPE1	S3 200 Hybrid Upgrd w/Cpcty EnhMnt 1Mo	\$729.17	R-SA	14%	\$627.09	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA200-NX-8BUPB1	S3 Bro Upgrd BscMnt 1Mo	\$583.33	R-SA	14%	\$501.66	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA200-NX-8BUPPE1	S3 Bro Upgrd EnhMnt 1Mo	\$729.17	R-SA	14%	\$627.09	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA2400-N-128CXB1	NWA2400-N-128CX Basic Maint 1 Mo.	\$1,583.33	R-SA	14%	\$1,361.66	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA2400-N-128CX-E1	NWA2400-N-128CX Enhanced Maint 1 Mo.	\$1,979.17	R-SA	14%	\$1,702.09	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA2400-N-32DB1	NWA2400-N-32D Basic Maint 1 Mo.	\$1,250.00	R-SA	14%	\$1,075.00	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA2400-N-32DE1	NWA2400-N-32D Enhanced Maint 1 Mo.	\$1,562.50	R-SA	14%	\$1,343.75	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA2400-N-32D-FB1	NWA2400-N-32D-F Basic Maint 1 Mo.	\$1,250.00	R-SA	14%	\$1,075.00	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA2400-N-32D-FE1	NWA2400-N-32D-F Enhanced Maint 1 Mo.	\$1,562.50	R-SA	14%	\$1,343.75	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA2400-N-64CXB1	NWA2400-N-64CX Basic Maint 1 Mo.	\$1,416.67	R-SA	14%	\$1,218.34	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA2400-N-64CX-E1	NWA2400-N-64CX Enhanced Maint 1 Mo.	\$1,770.83	R-SA	14%	\$1,522.91	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA2400-N-64M-EB1	NWA2400-N-64M-E Basic Maint 1 Mo.	\$1,250.00	R-SA	14%	\$1,075.00	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA2400-N-64M-EE1	NWA2400-N-64M-E Enhanced Maint 1 Mo.	\$1,562.50	R-SA	14%	\$1,343.75	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA2400-N-64MEUPB1	S3 2U Spectrum Appliance Upg - BscMnt1M	\$1,250.00	R-SA	14%	\$1,075.00	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA2400-N-64MEUPPE1	S3 2U Spectrum Appliance Upg - EnhMnt1M	\$1,562.50	R-SA	14%	\$1,343.75	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA2400-NX-32DUPB1	S3 Dec 2400 Upgrd w/Cpcty BscMnt 1Mo	\$1,250.00	R-SA	14%	\$1,075.00	N/A	N/A	N/A	N/A	N/A	N/A
5	NWA2400-NX-32DUPPE1	S3 Dec 2400 Upgrd w/Cpcty EnhMnt 1Mo	\$1,562.50	R-SA	14%	\$1,343.75	N/A	N/A	N/A	N/A	N/A	N/A
5	NWASE1200B1	NWASE1200 Basic Maint. 1 Mo.	\$333.33	R-SA	14%	\$286.66	N/A	N/A	N/A	N/A	N/A	N/A
5	NWASE1200E1	NWASE1200 Enhanced Maint. 1 Mo.	\$416.67	R-SA	14%	\$358.34	N/A	N/A	N/A	N/A	N/A	N/A
5	NWASE1200UPB1	HiDen DirAtchCpcty 4 Pkts UPGBscMnt 1Mo	\$333.33	R-SA	14%	\$286.66	N/A	N/A	N/A	N/A	N/A	N/A
5	NWASE1200UPE1	HiDen DirAtchCpcty 4 Pkts UPGEnhMnt 1Mo	\$416.67	R-SA	14%	\$358.34	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	NWASE2400B1	NWASE2400 Basic Maint. 1 Mo.	\$583.33	R-SA	14%	\$501.66	N/A	N/A	N/A	N/A	N/A	N/A
5	NWASE2400E1	NWASE2400 Enhanced Maint. 1 Mo.	\$729.17	R-SA	14%	\$627.09	N/A	N/A	N/A	N/A	N/A	N/A
5	NWASE2400UB1	HiDen DirAttchCpcty 4 Pkts UPGBscMnt 1Mo	\$583.33	R-SA	14%	\$501.66	N/A	N/A	N/A	N/A	N/A	N/A
5	NWASE2400UE1	HiDen DirAttchCpcty 4 Pkts UPGEnhMnt 1Mo	\$729.17	R-SA	14%	\$627.09	N/A	N/A	N/A	N/A	N/A	N/A
5	NWAX-NX-128CXUPB1	S3 Con 128CX Upgrd BscMnt 1Mc	\$1,583.33	R-SA	14%	\$1,361.66	N/A	N/A	N/A	N/A	N/A	N/A
5	NWAX-NX-128CXUPE1	S3 Con 128CX Upgrd EnhMnt 1Mc	\$1,979.17	R-SA	14%	\$1,702.09	N/A	N/A	N/A	N/A	N/A	N/A
5	NWAX-NX-32CXUPB1	S3 Con 32CX Upgrd BscMnt 1Mc	\$958.33	R-SA	14%	\$824.16	N/A	N/A	N/A	N/A	N/A	N/A
5	NWAX-NX-32CXUPE1	S3 Con 32CX Upgrd EnhMnt 1Mc	\$1,197.92	R-SA	14%	\$1,030.21	N/A	N/A	N/A	N/A	N/A	N/A
5	NWAX-NX-64CXUPB1	S3 Con 64CX Upgrd BscMnt 1Mc	\$1,416.67	R-SA	14%	\$1,218.34	N/A	N/A	N/A	N/A	N/A	N/A
5	NWAX-NX-64CXUPE1	S3 Con 64CX Upgrd EnhMnt 1Mc	\$1,770.83	R-SA	14%	\$1,522.91	N/A	N/A	N/A	N/A	N/A	N/A
5	NW-EMU-S3B1	NW-EMU-S3 Basic Maint 1 Mo.	\$41.67	R-SA	14%	\$35.84	N/A	N/A	N/A	N/A	N/A	N/A
5	NW-EMU-S3E1	NW-EMU-S3 Enhanced Maint 1 Mo.	\$52.08	R-SA	14%	\$44.79	N/A	N/A	N/A	N/A	N/A	N/A
5	NWINFORMB1	NWInfrm Basic Maint 1 Mo.	\$500.00	R-SA	14%	\$430.00	N/A	N/A	N/A	N/A	N/A	N/A
5	NWINFORME1	NWInfrm Enhanced Maint 1 Mo.	\$625.00	R-SA	14%	\$537.50	N/A	N/A	N/A	N/A	N/A	N/A
5	NWlnvEnt10B1	NWlnvEnt 10 pack Basic Maint 1 Mo.	\$800.00	R-SA	14%	\$688.00	N/A	N/A	N/A	N/A	N/A	N/A
5	NWlnvEnt10E1	NWlnvEnt 10 pack Enhanced Maint 1 Mo.	\$1,000.00	R-SA	14%	\$860.00	N/A	N/A	N/A	N/A	N/A	N/A
5	NWlnvEnt5B1	NWlnvEnt 5 pack Basic Maint 1 Mo.	\$450.00	R-SA	14%	\$387.00	N/A	N/A	N/A	N/A	N/A	N/A
5	NWlnvEnt5E1	NWlnvEnt 5 pack Enhanced Maint 1 Mo.	\$562.50	R-SA	14%	\$483.75	N/A	N/A	N/A	N/A	N/A	N/A
5	NWlnvEntB1	NWlnvEnt Basic Maint 1 Mo.	\$100.00	R-SA	14%	\$86.00	N/A	N/A	N/A	N/A	N/A	N/A
5	NWlnvEntE1	NWlnvEnt Enhanced Maint 1 Mo.	\$125.00	R-SA	14%	\$107.50	N/A	N/A	N/A	N/A	N/A	N/A
5	NWINVFE-10B1	NWlnvFE-10 Basic Maint 1 Mo.	\$1,200.00	R-SA	14%	\$1,032.00	N/A	N/A	N/A	N/A	N/A	N/A
5	NWINVFE-10E1	NWlnvFE-10 Enhanced Maint 1 Mo.	\$1,500.00	R-SA	14%	\$1,290.00	N/A	N/A	N/A	N/A	N/A	N/A
5	NWINVFE-5B1	NWlnvFE-5 Basic Maint 1 Mo.	\$675.00	R-SA	14%	\$580.50	N/A	N/A	N/A	N/A	N/A	N/A
5	NWINVFE-5E1	NWlnvFE-5 Enhanced Maint 1 Mo.	\$843.75	R-SA	14%	\$725.63	N/A	N/A	N/A	N/A	N/A	N/A
5	NWINVFEADV-10B1	NWlnvFEAdv-10 Basic Maint 1 Mo.	\$2,666.67	R-SA	14%	\$2,293.34	N/A	N/A	N/A	N/A	N/A	N/A
5	NWINVFEADV-10E1	NWlnvFEAdv-10 Enhanced Maint 1 Mo.	\$3,333.33	R-SA	14%	\$2,866.66	N/A	N/A	N/A	N/A	N/A	N/A
5	NWINVFEADV-5B1	NWlnvFEAdv-5 Basic Maint 1 Mo.	\$1,500.00	R-SA	14%	\$1,290.00	N/A	N/A	N/A	N/A	N/A	N/A
5	NWINVFEADV-5E1	NWlnvFEAdv-5 Enhanced Maint 1 Mo.	\$1,875.00	R-SA	14%	\$1,612.50	N/A	N/A	N/A	N/A	N/A	N/A
5	NWINVFEADV B1	NWlnvFEAdv Basic Maint 1 Mo.	\$333.33	R-SA	14%	\$286.66	N/A	N/A	N/A	N/A	N/A	N/A
5	NWINVFEADV E1	NWlnvFEAdv Enhanced Maint 1 Mo.	\$416.67	R-SA	14%	\$358.34	N/A	N/A	N/A	N/A	N/A	N/A
5	NWINVFE-B1	NWlnvFE Basic Maint 1 Mo.	\$150.00	R-SA	14%	\$129.00	N/A	N/A	N/A	N/A	N/A	N/A
5	NWINVFE-E1	NWlnvFE Enhanced Maint 1 Mo.	\$187.50	R-SA	14%	\$161.25	N/A	N/A	N/A	N/A	N/A	N/A
5	NWlnvEntUPB1	Inv Upgrd BscMnt 1Mo	\$100.00	R-SA	14%	\$86.00	N/A	N/A	N/A	N/A	N/A	N/A
5	NWlnvEntUPE1	Inv Upgrd EnhMnt 1Mo	\$125.00	R-SA	14%	\$107.50	N/A	N/A	N/A	N/A	N/A	N/A
5	NWP50-16DB1	NWP50-16D Basic Maint 1 Mo.	\$583.33	R-SA	14%	\$501.66	N/A	N/A	N/A	N/A	N/A	N/A
5	NWP50-16DE1	NWP50-16D Enhanced Maint 1 Mo.	\$729.17	R-SA	14%	\$627.09	N/A	N/A	N/A	N/A	N/A	N/A
5	NWP55-8DB1	NWP55-8D Basic Maint 1 Mo.	\$583.33	R-SA	14%	\$501.66	N/A	N/A	N/A	N/A	N/A	N/A
5	NWP55-8DE1	NWP55-8D Enhanced Maint 1 Mo.	\$729.17	R-SA	14%	\$627.09	N/A	N/A	N/A	N/A	N/A	N/A
5	NWP55-8DUPB1	Eagle Dec Upgrd w/Cpcty BscMnt 1Mo	\$583.33	R-SA	14%	\$501.66	N/A	N/A	N/A	N/A	N/A	N/A
5	NWP55-8DUPE1	Eagle Dec Upgrd w/Cpcty EnhMnt 1Mo	\$729.17	R-SA	14%	\$627.09	N/A	N/A	N/A	N/A	N/A	N/A
5	NW-PWR-R510B1	NW-PWR-R510 Basic Maint 1 Mo.	\$4.50	R-SA	14%	\$3.87	N/A	N/A	N/A	N/A	N/A	N/A
5	NW-PWR-R510E1	NW-PWR-R510 Enhanced Maint 1 Mo.	\$5.63	R-SA	14%	\$4.84	N/A	N/A	N/A	N/A	N/A	N/A
5	NW-PWR-R610B1	NW-PWR-R610 Basic Maint 1 Mo.	\$3.08	R-SA	14%	\$2.65	N/A	N/A	N/A	N/A	N/A	N/A
5	NW-PWR-R610E1	NW-PWR-R610 Enhanced Maint 1 Mo	\$3.85	R-SA	14%	\$3.31	N/A	N/A	N/A	N/A	N/A	N/A
5	NW-R730-SVR-E1	NW Endpoint Server EnhMnt 1Mo	\$550.00	R-SA	14%	\$473.00	N/A	N/A	N/A	N/A	N/A	N/A
5	NWV 1.2 C.C-F-AE1	NWV 1.2 C.C-F-A Enhanced Maint 1 Mo.	\$44.06	R-SA	14%	\$37.89	N/A	N/A	N/A	N/A	N/A	N/A
5	NWV 1.2 L.C-J-AB1	NWV 1.2 L.C.-J-A Basic Maint 1 Mo.	\$44.17	R-SA	14%	\$37.99	N/A	N/A	N/A	N/A	N/A	N/A
5	NWV 1.2 L.C-J-AE1	NWV 1.2 L.C.-J-A Enhanced Maint 1 Mo.	\$55.21	R-SA	14%	\$47.48	N/A	N/A	N/A	N/A	N/A	N/A
5	NWV 1.2 S.C-J-AB1	NWV 1.2 S.C.-J-A Basic Maint 1 Mo.	\$39.17	R-SA	14%	\$33.69	N/A	N/A	N/A	N/A	N/A	N/A
5	NWV 1.2 S.C-J-AE1	NWV 1.2 S.C.-J-A Enhanced Maint 1 Mo.	\$48.96	R-SA	14%	\$42.11	N/A	N/A	N/A	N/A	N/A	N/A
5	NWV 1.4 C.C-F-B1	NWV 1.4 C.C-F-span Basic Maint 1 Mo..	\$35.83	R-SA	14%	\$30.81	N/A	N/A	N/A	N/A	N/A	N/A
5	NWV 1.4 C.C-F-E1	NWV 1.4 C.C-F-span Enhanced Maint 1 Mo..	\$44.79	R-SA	14%	\$38.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-15TB-CAP-L-SWB1	15TB Cpcty4logs S/W BscMnt1Mo	\$375.00	R-SA	14%	\$322.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-15TB-CAP-L-SWE1	15TB Decoder Cpcty4logs S/W EnhMnt1Mo	\$468.75	R-SA	14%	\$403.13	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-15TB-CAP-P-SWB1	15TB Cpcty4Pkts S/W BscMnt1Mo	\$375.00	R-SA	14%	\$322.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-15TB-CAP-P-SWE1	15TB Decoder Cpcty4Pkts S/W EnhMnt1Mo	\$468.75	R-SA	14%	\$403.13	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-25TB-CAP-L-SWB1	25TB Cpcty4logs S/W BscMnt1Mo	\$500.00	R-SA	14%	\$430.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-25TB-CAP-L-SWE1	25TB Decoder Cpcty4logs S/W EnhMnt1Mo	\$625.00	R-SA	14%	\$537.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-25TB-CAP-P-SWB1	25TB Cpcty4Pkts S/W BscMnt1Mo	\$500.00	R-SA	14%	\$430.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-25TB-CAP-P-SWE1	25TB Decoder Cpcty4Pkts S/W EnhMnt1Mo	\$625.00	R-SA	14%	\$537.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-30TB-WN-SWB1	30TB Warehouse Cpcty Add-onS/W BscMnt1Mo	\$500.00	R-SA	14%	\$430.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-30TB-WN-SWE1	30TB Warehouse Cpcty S/WAdd-on EnhMnt1Mo	\$625.00	R-SA	14%	\$537.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-5TB-CAP-L-SWB1	5TB Cpcty4logs S/W BscMnt1Mo	\$150.00	R-SA	14%	\$129.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-5TB-CAP-L-SWE1	5TB Decoder Cpcty4logs S/W EnhMnt1Mo	\$187.50	R-SA	14%	\$161.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-5TB-CAP-P-SWB1	5TB Cpcty4Pkts S/W BscMnt1Mo	\$150.00	R-SA	14%	\$129.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-5TB-CAP-P-SWE1	5TB Decoder Cpcty4Pkts S/W EnhMnt1Mo	\$187.50	R-SA	14%	\$161.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-AIO-L-A-B1	All-in-One Logs Appl BscMnt 1Mo	\$271.00	R-SA	14%	\$233.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-AIO-L-A-E1	All-in-One Logs Appl EnhMnt 1Mo	\$325.00	R-SA	14%	\$279.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-AIO-LB1	SecAnlytcs All-in-One4Logs BscMnt1Mo	\$1,250.00	R-SA	14%	\$1,075.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-AIO-LE1	SecAnlytcs All-in-One4Logs EnhMnt1Mo	\$1,562.50	R-SA	14%	\$1,343.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-AIO-L-SWB1	All-in-One for Logs S/W BscMnt1Mo	\$750.00	R-SA	14%	\$645.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-AIO-L-SWE1	All-in-One for Logs S/W EnhMnt1Mo	\$937.50	R-SA	14%	\$806.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-AIO-P-A-B1	All-in-One Packet Appl BscMnt 1Mo	\$271.00	R-SA	14%	\$233.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-AIO-P-A-E1	All-in-One Packet Appl EnhMnt 1Mo	\$325.00	R-SA	14%	\$279.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-AIO-PB1	SecAnlytcs All-in-One4Pkts BscMnt1Mo	\$1,250.00	R-SA	14%	\$1,075.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-AIO-PE1	SecAnlytcs All-in-One4Pkts EnhMnt1Mo	\$1,562.50	R-SA	14%	\$1,343.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-AIO-P-SWB1	All-in-One for Pkts S/W BscMnt1Mo	\$750.00	R-SA	14%	\$645.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-AIO-P-SWE1	All-in-One for Pkts S/W EnhMnt1Mo	\$937.50	R-SA	14%	\$806.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-ANALYSTENT5B1	Analyst Enterprise 5 U or less BscMnt 1M	\$450.00	R-SA	14%	\$387.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-ANALYSTENT5E1	Analyst Enterprise 5 U or less EnhMnt 1M	\$562.50	R-SA	14%	\$483.75	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SA-HDD32-LPH	32TB HD DAC 4Pkts Hybrid w/ lic	\$72,000.00	R-SA	14%	\$61,920.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD32-LPHB1	32TB HD DAC 4Pkt Hybrid w/lic BscMnt 1M	\$1,200.00	R-SA	14%	\$1,032.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD32-LPHE1	32TB HD DAC 4Pkt Hybrid w/lic EnhMnt 1M	\$1,500.00	R-SA	14%	\$1,290.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD32-LPHTR	32TB HD DAC 4Pkts Hybrid w/ lic TR	\$18,354.00	R-SA	14%	\$15,784.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD32-LPTR	32TB HD DAC Decoder 4Pkt w/Lic TR	\$18,354.00	R-SA	14%	\$15,784.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD46-ARCH	46TB Archiver DAC	\$43,436.00	R-SA	14%	\$37,354.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD46-ARCH-B	46TB Archiver DAC BscMnt1Mo	\$723.93	R-SA	14%	\$622.58	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD46-ARCH-E	46TB Archiver DAC Enh Maint	\$904.92	R-SA	14%	\$778.23	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD46-ARCHTR	46TB Archiver DAC TR	\$39,488.00	R-SA	14%	\$33,959.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD46-LLH	46TB HD DAC 4 Log Hybrid w/ lic	\$83,000.00	R-SA	14%	\$71,380.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD46-LLH-B1	46TB HD DAC 4Log Hybrid w/lic BscMnt 1M	\$1,383.33	R-SA	14%	\$1,189.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD46-LLH-E1	46TB HD DAC 4Log Hybrid w/lic EnhMnt 1M	\$1,729.17	R-SA	14%	\$1,487.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD46-LLHTR	46TB HD DAC 4 Log Hybrid w/ lic TR	\$17,700.00	R-SA	14%	\$17,002.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD46-LPH	46TB HD DAC 4 Pkts Hybrid w/ lic	\$83,000.00	R-SA	14%	\$71,380.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD46-LPH-B1	46TB HD DAC 4Pkt Hybrid w/lic BscMnt 1M	\$1,383.33	R-SA	14%	\$1,189.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD46-LPH-E1	46TB HD DAC 4Pkt Hybrid w/lic EnhMnt 1M	\$1,729.17	R-SA	14%	\$1,487.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDD46-LPHTR	46TB HD DAC 4 Pkts Hybrid w/ lic TR	\$17,700.00	R-SA	14%	\$17,002.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDDAC-3TB-2PK60	3TB High Den DAC 2Pack for 60 drive DAE	\$2,430.00	R-SA	14%	\$2,089.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDDAC-4TB-2PK60	4TB High Den DAC 2Pack for 60 drive DAE	\$2,730.00	R-SA	14%	\$2,347.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS1050-LLB1	2-40U Rack, HiDen 1050TB Logs BscMnt 1Mo	\$59,500.00	R-SA	14%	\$51,170.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS1050-LLE1	2-40U Rack, HiDen 1050TB Logs EnhMnt 1M	\$74,375.00	R-SA	14%	\$63,962.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS1256-LLB1	1256TB High Den SAN 4 Log Decdr w/SA Lic Basic Maintenance 1 month	\$72,114.57	R-SA	14%	\$62,018.53	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS1256-LLE1	1256TB High Den SAN 4 Log Decdr w/SA Lic Enhanced Maintenance 1 month	\$90,143.21	R-SA	14%	\$77,523.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS1256-LPB1	1256TB High Den SAN 4 Packet Decdr w/SA Lic Basic Maintenance 1 month	\$72,114.57	R-SA	14%	\$62,018.53	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS1256-LPE1	1256TB High Den SAN 4 Pkt Decdr w/SA Lic Enhanced Maintenance 1 month	\$90,143.21	R-SA	14%	\$77,523.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS1500-LLB1	1500TB High Den SAN 4 Log Decdr w/SA Lic Basic Maintenance 1 month	\$81,961.67	R-SA	14%	\$70,487.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS1500-LLE1	1500TB High Den SAN 4 Log Decdr w/SA Lic Enhanced Maintenance 1 month	\$102,452.08	R-SA	14%	\$88,108.79	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS1500-LPB1	1500TB High Den SAN 4 Packet Decdr w/SA Lic Basic Maintenance 1 month	\$81,961.67	R-SA	14%	\$70,487.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS1500-LPE1	1500TB High Den SAN 4 Pkt Decdr w/SA Lic Enhanced Maintenance 1 month	\$102,452.08	R-SA	14%	\$88,108.79	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS209-LLB1	209TB High Den SAN 4 Log Decdr w/SA Lic Basic Maintenance 1 month	\$12,325.00	R-SA	14%	\$10,599.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS209-LLE1	209TB High Den SAN 4 Log Decdr w/SA Lic Enhanced Maintenance 1 month	\$15,406.25	R-SA	14%	\$13,249.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS209-LPB1	209TB High Den SAN 4 Packet Decdr w/SA Lic Basic Maintenance 1 month	\$12,325.00	R-SA	14%	\$10,599.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS209-LPE1	209TB High Den SAN 4 Pkt Decdr w/SA Lic Enhanced Maintenance 1 month	\$15,406.25	R-SA	14%	\$13,249.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS23-LLB1	23TB HiDen SAN Cpty AddOn 4 Log Decdr w/ lic Basic Maintenance 1 month	\$823.33	R-SA	14%	\$708.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS23-LLE1	23TB HiDen SAN Cpty AddOn 4 Log Decdr w/ lic Enhanced Maintenance 1 month	\$1,029.17	R-SA	14%	\$885.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS23-LPB1	23TB HiDen SAN Cpty AddOn 4 Packet Decdr w/ lic Basic Maintenance 1 month	\$823.33	R-SA	14%	\$708.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS23-LPE1	23TB HiDen SAN Cpty AddOn 4 Pkt Decdr w/ lic Enhanced Maintenance 1 month	\$1,029.17	R-SA	14%	\$885.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS395-LLB1	395TB High Den SAN 4 Log Decdr w/SA Lic Basic Maintenance 1 month	\$22,406.67	R-SA	14%	\$19,269.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS395-LLE1	395TB High Den SAN 4 Log Decdr w/SA Lic Enhanced Maintenance 1 month	\$28,008.33	R-SA	14%	\$24,087.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS395-LPB1	395TB High Den SAN 4 Packet Decdr w/SA Lic Basic Maintenance 1 month	\$22,406.67	R-SA	14%	\$19,269.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS395-LPE1	395TB High Den SAN 4 Pkt Decdr w/SA Lic Enhanced Maintenance 1 month	\$28,008.33	R-SA	14%	\$24,087.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS46-LLB1	46TB High Den SAN 4 Log Decdr w/SA Lic Basic Maintenance 1 month	\$3,506.67	R-SA	14%	\$3,015.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS46-LLE1	46TB High Den SAN 4 Log Decdr w/SA Lic Enhanced Maintenance 1 month	\$4,383.33	R-SA	14%	\$3,769.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS46-LPB1	46TB High Den SAN 4 Packet Decdr w/SA Lic Basic Maintenance 1 month	\$3,506.67	R-SA	14%	\$3,015.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS46-LPE1	46TB High Den SAN 4 Pkt Decdr w/SA Lic Enhanced Maintenance 1 month	\$4,383.33	R-SA	14%	\$3,769.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS75-LLB1	75TB High Den SAN 4 Log Decdr w/SA Lic Basic Maintenance 1 month	\$5,717.38	R-SA	14%	\$4,916.95	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS75-LLE1	75TB High Den SAN 4 Log Decdr w/SA Lic Enhanced Maintenance 1 month	\$7,146.73	R-SA	14%	\$6,146.19	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS75-LPB1	75TB High Den SAN 4 Packet Decdr w/SA Lic Basic Maintenance 1 month	\$5,717.38	R-SA	14%	\$4,916.95	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS75-LPE1	75TB High Den SAN 4 Pkt Decdr w/SA Lic Enhanced Maintenance 1 month	\$7,146.73	R-SA	14%	\$6,146.19	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS814-LLB1	814TB High Den SAN 4 Log Decdr w/SA Lic Basic Maintenance 1 month	\$46,736.67	R-SA	14%	\$40,193.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS814-LLE1	814TB High Den SAN 4 Log Decdr w/SA Lic Enhanced Maintenance 1 month	\$58,420.83	R-SA	14%	\$50,241.91	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS814-LPB1	814TB High Den SAN 4 Packet Decdr w/SA Lic Basic Maintenance 1 month	\$46,736.67	R-SA	14%	\$40,193.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDS814-LPE1	814TB High Den SAN 4 Pkt Decdr w/SA Lic Enhanced Maintenance 1 month	\$58,420.83	R-SA	14%	\$50,241.91	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HP13H1.1SB1	High Perf SAN Capacity Basic Maintenance 1 month	\$1,366.67	R-SA	14%	\$1,175.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HP13H1.1SE1	High Perf SAN Capacity Enhanced Maintenance 1 month	\$1,708.33	R-SA	14%	\$1,469.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HP13H1.1S-LB1	High Perf SAN Capacity for Logs Basic Maintenance 1 month	\$1,366.67	R-SA	14%	\$1,175.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HP13H1.1S-LE1	High Perf SAN Capacity for Logs Enhanced Maintenance 1 month	\$1,708.33	R-SA	14%	\$1,469.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HPD12H1	12TB HP Concentrator DAC	\$42,353.00	R-SA	14%	\$36,423.58	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HPD12H1B1	12TB HP Concentrator DAC BscMnt 1Mo	\$705.88	R-SA	14%	\$607.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HPD12H1E1	12TB HP Concentrator DAC EnhMnt 1Mo	\$882.35	R-SA	14%	\$758.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HPD12H1-LB1	12TB HP Concentrator DAC 4Logs BscMnt 1M	\$705.88	R-SA	14%	\$607.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HPD12H1-LE1	12TB HP Concentrator DAC 4Logs EnhMnt 1M	\$882.35	R-SA	14%	\$758.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HPD12H1TR	12TB HP Concentrator DAC TR	\$40,660.00	R-SA	14%	\$34,967.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HPS100H8.5B1	XL High Perf SAN Basic Maintenance 1 month	\$14,571.67	R-SA	14%	\$12,531.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HPS100H8.5E1	XL High Perf SAN Enhanced Maintenance 1 month	\$18,214.58	R-SA	14%	\$15,664.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HPS200H17B1	XXL High Perf SAN Basic Maintenance 1 month	\$27,243.33	R-SA	14%	\$23,429.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HPS200H17E1	XXL High Perf SAN Enhanced Maintenance 1 month	\$34,054.17	R-SA	14%	\$29,286.59	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HPS25H2.1B1	SM High Perf SAN Basic Maintenance 1 month	\$4,508.33	R-SA	14%	\$3,877.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HPS25H2.1E1	SM High Perf SAN Enhanced Maintenance 1 month	\$5,635.42	R-SA	14%	\$4,846.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HPS25H2.1-LB1	SM High Perf SAN for Logs Basic Maintenance 1 month	\$4,508.33	R-SA	14%	\$3,877.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HPS25H2.1-LE1	SM High Perf SAN for Logs Enhanced Maintenance 1 month	\$5,635.42	R-SA	14%	\$4,846.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HPS37H3.2B1	MED High Perf SAN Basic Maintenance 1 month	\$6,065.00	R-SA	14%	\$5,215.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HPS37H3.2E1	MED High Perf SAN Enhanced Maintenance 1 month	\$7,581.25	R-SA	14%	\$6,519.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HPS50H4.2B1	LGE High Perf SAN Basic Maintenance 1 month	\$7,618.33	R-SA	14%	\$6,551.76	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HPS50H4.2E1	LGE High Perf SAN Enhanced Maintenance 1 month	\$9,522.92	R-SA	14%	\$8,189.71	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HYBRID-LB1	Series 4S Hybrid for Logs BscMnt 1M	\$916.67	R-SA	14%	\$788.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HYBRID-LE1	Series 4S Hybrid for Logs EnhMnt 1M	\$1,145.83	R-SA	14%	\$985.41	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HYBRID-L-SWB1	SecAnalytics Hybrid4Logs S/W BscMnt1Mo	\$687.50	R-SA	14%	\$591.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HYBRID-L-SWE1	SecAnalytics Hybrid4Logs S/W EnhMnt1Mo	\$859.38	R-SA	14%	\$739.07	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HYBRID-PB1	Series 4S Hybrid for Pkts BscMnt 1M	\$916.67	R-SA	14%	\$788.34	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	SA-HYBRID-PE1	Series 4S Hybrid for Pkts EnhMnt 1M	\$1,145.83	R-SA	14%	\$985.41	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HYBRID-P-SWB1	SecAnalytics Hybrid4Pkts S/W BscMnt1Mo	\$687.50	R-SA	14%	\$591.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HYBRID-P-SWE1	SecAnalytics Hybrid4Pkts S/W EnhMnt1Mo	\$859.38	R-SA	14%	\$739.07	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-L-CON-SWB1	SecAnalytics Log Cnctrtr S/W BscMnt1Mo	\$662.50	R-SA	14%	\$483.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-L-CON-SWE1	SecAnalytics Log Cnctrtr S/W EnhMnt1Mo	\$703.13	R-SA	14%	\$604.69	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-L-DEC-SWB1	SecAnalytics Log Decoder S/W BscMnt1Mo	\$662.50	R-SA	14%	\$483.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-L-DEC-SWE1	SecAnalytics Log Decoder S/W EnhMnt1Mo	\$703.13	R-SA	14%	\$604.69	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-LHYBRID-A-B1	Hybrid for Logs Appl BscMnt 1Mo	\$271.00	R-SA	14%	\$233.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-LHYBRID-A-E1	Hybrid for Logs Appl EnhMnt 1Mo	\$325.00	R-SA	14%	\$279.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-MAL-SWB1	SecAnalytics Malware S/W BscMnt1M	\$687.50	R-SA	14%	\$591.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-MAL-SWE1	SecAnalytics Malware S/W EnhMnt1M	\$859.38	R-SA	14%	\$739.07	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMON-P-T1-B1	Tier 1, Per TB NetM BscMnt 1Mo	\$800.00	R-SA	14%	\$688.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMON-P-T1-E1	Tier 1, Per TB NetM EnhMnt 1Mo	\$1,000.00	R-SA	14%	\$860.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMON-P-T2-B1	Tier 2, Per TB NetM BscMnt 1Mo	\$640.00	R-SA	14%	\$550.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMON-P-T2-E1	Tier 2, Per TB NetM EnhMnt 1Mo	\$800.00	R-SA	14%	\$688.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMON-P-T3-B1	Tier 3, Per TB NetM BscMnt 1Mo	\$543.00	R-SA	14%	\$466.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMON-P-T3-E1	Tier 3, Per TB NetM EnhMnt 1Mo	\$679.00	R-SA	14%	\$583.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMON-P-T4-B1	Tier 4, Per TB NetM BscMnt 1Mo	\$488.00	R-SA	14%	\$419.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMON-P-T4-E1	Tier 4, Per TB NetM EnhMnt 1Mo	\$610.00	R-SA	14%	\$524.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMON-P-T5-B1	Tier 5, Per TB NetM BscMnt 1Mo	\$463.00	R-SA	14%	\$398.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMON-P-T5-E1	Tier 5, Per TB NetM EnhMnt 1Mo	\$579.00	R-SA	14%	\$497.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMW-P-T1-B1	Tier 1, Per TB Mal BscMnt 1Mo	\$120.00	R-SA	14%	\$103.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMW-P-T1-E1	Tier 1, Per TB Mal EnhMnt 1Mo	\$150.00	R-SA	14%	\$129.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMW-P-T2-B1	Tier 2, Per TB Mal BscMnt 1Mo	\$97.00	R-SA	14%	\$83.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMW-P-T2-E1	Tier 2, Per TB Mal EnhMnt 1Mo	\$121.00	R-SA	14%	\$104.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMW-P-T3-B1	Tier 3, Per TB Mal BscMnt 1Mo	\$82.00	R-SA	14%	\$70.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMW-P-T3-E1	Tier 3, Per TB Mal EnhMnt 1Mo	\$102.00	R-SA	14%	\$87.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMW-P-T4-B1	Tier 4, Per TB Mal BscMnt 1Mo	\$73.00	R-SA	14%	\$62.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMW-P-T4-E1	Tier 4, Per TB Mal EnhMnt 1Mo	\$92.00	R-SA	14%	\$79.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMW-P-T5-B1	Tier 5, Per TB Mal BscMnt 1Mo	\$70.00	R-SA	14%	\$60.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMW-P-T5-E1	Tier 5, Per TB Mal EnhMnt 1Mo	\$88.00	R-SA	14%	\$75.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NL400-6-ADD	ISILON 210TB ADDON 6TB nonSED	\$180,240.00	R-SA	14%	\$155,006.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NL400-6-ADD-B1	ISILON 210TB ADDON 6TB nonSED BscMnt 1Mo	\$1,502.00	R-SA	14%	\$1,291.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NL400-6-ADD-E1	ISILON 210TB ADDON 6TB nonSED EnhMnt 1Mo	\$1,802.40	R-SA	14%	\$1,550.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NL400-6-BASE	ISILON 3x210TB BASE6TB nonSED	\$574,624.00	R-SA	14%	\$494,176.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NL400-6-BASE-B1	ISILON 3x210TB BASE6TB nonSED BscMnt 1Mo	\$4,788.53	R-SA	14%	\$4,118.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NL400-6-BASE-E1	ISILON 3x210TB BASE6TB nonSED EnhMnt 1Mo	\$5,746.24	R-SA	14%	\$4,941.77	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NL400-ADDON	ISILON 144TB ADDON 4TB nonSED	\$123,894.00	R-SA	14%	\$106,548.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NL400-ADDON-B1	ISILON 144TB ADDON 4TB nonSED BscMnt 1Mo	\$1,032.45	R-SA	14%	\$887.91	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NL400-ADDON-E1	ISILON 144TB ADDON 4TB nonSED EnhMnt 1Mo	\$1,238.94	R-SA	14%	\$1,065.49	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NL400-BASE	ISILON 3x144TB BASE4TB nonSED	\$405,586.00	R-SA	14%	\$348,803.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NL400-BASE-B1	ISILON 3x144TB BASE4TB nonSED BscMnt 1Mo	\$3,379.88	R-SA	14%	\$2,906.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NL400-BASE-E1	ISILON 3x144TB BASE4TB nonSED EnhMnt 1Mo	\$4,055.86	R-SA	14%	\$3,488.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NL400S-ADDON	ISILON 144TB ADDON 4TB SED	\$157,168.00	R-SA	14%	\$135,164.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NL400S-ADDON-B1	ISILON 144TB ADDON 4TB SED BscMnt 1Mo	\$1,309.73	R-SA	14%	\$1,126.37	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NL400S-ADDON-E1	ISILON 144TB ADDON 4TB SED EnhMnt 1Mo	\$1,571.68	R-SA	14%	\$1,351.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NL400S-BASE	ISILON 3x144TB BASE4TB SED	\$505,408.00	R-SA	14%	\$434,650.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NL400S-BASE-B1	ISILON 3x144TB BASE4TB SED BscMnt 1Mo	\$4,211.73	R-SA	14%	\$3,622.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NL400S-BASE-E1	ISILON 3x144TB BASE4TB SED EnhMnt 1Mo	\$5,054.08	R-SA	14%	\$4,346.51	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-P-CON-SWB1	SecAnalytics Pkt Cnctrtr S/W BscMnt1Mo	\$662.50	R-SA	14%	\$483.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-P-CON-SWE1	SecAnalytics Pkt Cnctrtr S/W EnhMnt1Mo	\$703.13	R-SA	14%	\$604.69	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-P-DEC-SWB1	SecAnalytics Pkt Decoder S/W BscMnt1Mo	\$662.50	R-SA	14%	\$483.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-P-DEC-SWE1	SecAnalytics Pkt Decoder S/W EnhMnt1Mo	\$703.13	R-SA	14%	\$604.69	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-PHYBRID-A-B1	Hybrid for Packets Appl BscMnt 1Mo	\$271.00	R-SA	14%	\$233.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-PHYBRID-A-E1	Hybrid for Packets Appl EnhMnt 1Mo	\$325.00	R-SA	14%	\$279.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-PWR-R620B1	R620 Power Supply BscMnt 1M	\$4.50	R-SA	14%	\$3.87	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-PWR-R620E1	R620 Power Supply EnhMnt 1M	\$5.63	R-SA	14%	\$4.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-ARCH-A-B1	Archiver Appl BscMnt 1Mo	\$221.00	R-SA	14%	\$190.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-ARCH-A-E1	Archiver Appl EnhMnt 1Mo	\$265.00	R-SA	14%	\$227.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-AS-A-B1	Analytic Server Appl BscMnt 1Mo	\$221.00	R-SA	14%	\$190.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-AS-A-E1	Analytic Server Appl EnhMnt 1Mo	\$265.00	R-SA	14%	\$227.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-ASB1	Series 4S Analytics Svr 10U BscMnt1M	\$916.67	R-SA	14%	\$788.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-ASE1	Series 4S Analytics Svr 10U EnhMnt1M	\$1,145.83	R-SA	14%	\$985.41	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-BRO-A-B1	Broker Appl BscMnt 1Mo	\$221.00	R-SA	14%	\$190.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-BRO-A-E1	Broker Appl EnhMnt 1Mo	\$265.00	R-SA	14%	\$227.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-BROB1	Series 4S Broker BscMnt1M	\$750.00	R-SA	14%	\$645.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-BROE1	Series 4S Broker EnhMnt1M	\$937.50	R-SA	14%	\$806.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-CON-A-B1	Concentrator Appl BscMnt 1Mo	\$221.00	R-SA	14%	\$190.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-CON-A-E1	Concentrator Appl EnhMnt 1Mo	\$265.00	R-SA	14%	\$227.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-ESA-A-B1	Event Stream Analysis Appl BscMnt 1Mo	\$271.00	R-SA	14%	\$233.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-ESA-A-E1	Event Stream Analysis Appl EnhMnt 1Mo	\$325.00	R-SA	14%	\$279.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-L-CONB1	Series 4S Log Concentrator BscMnt 1M	\$750.00	R-SA	14%	\$645.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-L-CONE1	Series 4S Log Concentrator EnhMnt 1M	\$937.50	R-SA	14%	\$806.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-LDEC-A-B1	Log Decoder Appl BscMnt 1Mo	\$221.00	R-SA	14%	\$190.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-LDEC-A-E1	Log Decoder Appl EnhMnt 1Mo	\$265.00	R-SA	14%	\$227.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-L-DECB1	Series 4S Log Decoder BscMnt1M	\$750.00	R-SA	14%	\$645.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-L-DECE1	Series 4S Log Decoder EnhMnt1M	\$937.50	R-SA	14%	\$806.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-MAL-A-B1	Malware Appl BscMnt 1Mo	\$271.00	R-SA	14%	\$233.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-MAL-A-E1	Malware Appl EnhMnt 1Mo	\$325.00	R-SA	14%	\$279.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-MALB1	S4S HeadUnit Malware BscMnt1M	\$916.67	R-SA	14%	\$788.34	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	SA-S4H-MALE1	S4S HeadUnit Malware EnhMnt1M	\$1,145.83	R-SA	14%	\$985.41	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-P-CONB1	Series 4S Pkt Concentrator BscMnt 1M	\$750.00	R-SA	14%	\$645.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-P-CONE1	Series 4S Pkt Concentrator EnhMnt 1M	\$937.50	R-SA	14%	\$806.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-PDEC-A-B1	Packet Decoder Appl BscMnt 1Mo	\$221.00	R-SA	14%	\$190.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-PDEC-A-E1	Packet Decoder Appl EnhMnt 1Mo	\$265.00	R-SA	14%	\$227.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-P-DECB1	Series 4S Pkt Decoder BscMnt1M	\$750.00	R-SA	14%	\$645.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-P-DECE1	Series 4S Pkt Decoder EnhMnt1M	\$937.50	R-SA	14%	\$806.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-RAILKITB1	S4 Replacement Railkit BscMnt 1M	\$4.17	R-SA	14%	\$3.59	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4H-RAILKITE1	S4 Replacement Railkit EnhMnt 1M	\$5.21	R-SA	14%	\$4.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4HW-EXTSPTYR1	SA Series 4 Ext Mon Hdwr Support Yr 1	\$500.00	R-SA	14%	\$430.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S4HW-EXTSPTYR2	SA Series 4 Ext Mon Hdwr Support Yr 2	\$550.00	R-SA	14%	\$473.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5-2M-MINI-SAS	SA S5H 2M Mini SAS 15 Dr DAC Cables 2 PK	\$554.00	R-SA	14%	\$476.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5-5M-MINI-SAS	SA S5H 5M Mini SAS 60 Dr DAC Cables 2 Pk	\$1,386.00	R-SA	14%	\$1,191.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-10GE-F-B1	SA S5H 10GB NDC FiberAdd-onCard BMnt1Mo	\$17.55	R-SA	14%	\$15.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-10GE-F-E1	SA S5H 10GB NDC FiberAdd-onCard EMnt1Mo	\$21.05	R-SA	14%	\$18.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-ARCHB1	S5SHeadUnit Archiver BscMnt1M	\$916.67	R-SA	14%	\$788.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-ARCH-B1	S5 Archiver TP Appl BscMnt 1Mo	\$229.17	R-SA	14%	\$197.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-ARCHE1	S5SHeadUnit Archiver EnhMnt1M	\$1,145.83	R-SA	14%	\$985.41	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-ARCH-E1	S5 Archiver TP Appl EnhMnt 1Mo	\$275.00	R-SA	14%	\$236.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-ASB1	Series 5 Analytics Svr 10U BscMnt1M	\$953.33	R-SA	14%	\$819.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-AS-B1	S5 Analytic Server TP Appl BscMnt 1Mo	\$229.17	R-SA	14%	\$197.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-ASE1	Series 5 Analytics Svr 10U EnhMnt1M	\$1,191.67	R-SA	14%	\$1,024.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-AS-E1	S5 Analytic Server TP Appl EnhMnt 1Mo	\$275.00	R-SA	14%	\$236.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-BROB1	Series 5 Broker BscMnt1M	\$780.00	R-SA	14%	\$670.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-BRO-B1	S5 Broker TP Appl BscMnt 1Mo	\$229.17	R-SA	14%	\$197.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-BROE1	Series 5 Broker EnhMnt1M	\$975.00	R-SA	14%	\$838.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-BRO-E1	S5 Broker TP Appl EnhMnt 1Mo	\$275.00	R-SA	14%	\$236.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-CON-B1	S5 Concentrator TP Appl BscMnt 1Mo	\$229.17	R-SA	14%	\$197.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-CON-E1	S5 Concentrator TP Appl EnhMnt 1Mo	\$275.00	R-SA	14%	\$236.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-ESAB1	S5SHeadUnit EvtStrmAnalysis BscMnt1M	\$1,100.00	R-SA	14%	\$946.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-ESA-B1	S5 Evt Str Analysis TP Appl BscMnt 1Mo	\$298.33	R-SA	14%	\$256.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-ESAE1	S5SHeadUnit EvtStrmAnalysis EnhMnt1M	\$1,375.00	R-SA	14%	\$1,182.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-ESA-E1	S5 Evt Stream Anlysis TP Appl EnhMnt 1M	\$358.00	R-SA	14%	\$307.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-L-CONB1	Series 5 Log Concentrator BscMnt1M	\$780.00	R-SA	14%	\$670.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-L-CONE1	Series 5 Log Concentrator EnhMnt1M	\$975.00	R-SA	14%	\$838.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-LDEC-B1	S5 Log Decoder TP Appl BscMnt 1Mo	\$229.17	R-SA	14%	\$197.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-L-DECB1	Series 5 Log Decoder BscMnt1M	\$780.00	R-SA	14%	\$670.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-LDEC-E1	S5 Log Decoder TP Appl EnhMnt 1Mo	\$275.00	R-SA	14%	\$236.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-L-DECE1	Series 5 Log Decoder EnhMnt1M	\$975.00	R-SA	14%	\$838.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-LHYBRID-B1	S5 Hybrid for Logs TP Appl BscMnt 1Mo	\$409.17	R-SA	14%	\$351.89	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-LHYBRID-E1	S5 Hybrid for Logs TP Appl EnhMnt 1Mo	\$491.00	R-SA	14%	\$422.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-MALB1	S5S HeadUnit Malware BscMnt1M	\$780.00	R-SA	14%	\$670.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-MAL-B1	S5 Malware TP Appl BscMnt 1Mo	\$229.17	R-SA	14%	\$197.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-MALE1	S5S HeadUnit Malware EnhMnt1M	\$975.00	R-SA	14%	\$838.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-MAL-E1	S5 Malware TP Appl EnhMnt 1Mo	\$275.00	R-SA	14%	\$236.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-P-CONB1	Series 5 Pkt Concentrator BscMnt1M	\$780.00	R-SA	14%	\$670.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-P-CONE1	Series 5 Pkt Concentrator EnhMnt1M	\$975.00	R-SA	14%	\$838.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-PDEC-B1	S5 Packet Decoder TP Appl BscMnt 1Mo	\$229.17	R-SA	14%	\$197.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-P-DECB1	Series 5 Pkt Decoder BscMnt1M	\$780.00	R-SA	14%	\$670.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-PDEC-E1	S5 Packet Decoder TP Appl EnhMnt 1Mo	\$275.00	R-SA	14%	\$236.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-P-DECE1	Series 5 Pkt Decoder EnhMnt1M	\$975.00	R-SA	14%	\$838.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-PHYBRID-B1	S5 Hybrid for Packet TP Appl BscMnt 1Mo	\$409.17	R-SA	14%	\$351.89	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-PHYBRID-E1	S5 Hybrid for Packet TP Appl EnhMnt 1Mo	\$491.00	R-SA	14%	\$422.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5-HYBRID-LB1	Series 5 Hybrid for Logs BscMnt1M	\$1,385.00	R-SA	14%	\$1,191.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5-HYBRID-LE1	Series 5 Hybrid for Logs EnhMnt1M	\$1,731.25	R-SA	14%	\$1,488.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5-HYBRID-PB1	Series 5 Hybrid for Pkts BscMnt1M	\$1,385.00	R-SA	14%	\$1,191.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5-HYBRID-PE1	Series 5 Hybrid for Pkts EnhMnt1M	\$1,731.25	R-SA	14%	\$1,488.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SAW-CACH200B1	2 Pack SSD cache 4 SA systems BscMnt 1M	\$83.33	R-SA	14%	\$71.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SAW-CACH200E1	2 Pack SSD cache 4 SA systems EnhMnt 1M	\$104.17	R-SA	14%	\$89.59	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SAW-SWITCHB1	Warehouse Switch BscMnt 1M	\$250.00	R-SA	14%	\$215.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SAW-SWITCHE1	Warehouse Switch EnhMnt 1M	\$312.50	R-SA	14%	\$268.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SERVER-SWB1	Analytics Server - S/W Only - BscMnt1Mo	\$687.50	R-SA	14%	\$591.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SERVER-SWE1	Analytics Server - S/W Only - EnhMnt1Mo	\$859.38	R-SA	14%	\$739.07	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-P-T1-B1	Tier 1, Per 50GB SIEM BscMnt 1Mo	\$800.00	R-SA	14%	\$688.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-P-T1-E1	Tier 1, Per 50GB SIEM EnhMnt 1Mo	\$1,000.00	R-SA	14%	\$860.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-P-T2-B1	Tier 2, Per 50GB SIEM BscMnt 1Mo	\$640.00	R-SA	14%	\$550.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-P-T2-E1	Tier 2, Per 50GB SIEM EnhMnt 1Mo	\$800.00	R-SA	14%	\$688.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-P-T3-B1	Tier 3, Per 50GB SIEM BscMnt 1Mo	\$544.00	R-SA	14%	\$467.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-P-T3-E1	Tier 3, Per 50GB SIEM EnhMnt 1Mo	\$681.00	R-SA	14%	\$585.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-P-T4-B1	Tier 4, Per 50GB SIEM BscMnt 1Mo	\$490.00	R-SA	14%	\$421.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-P-T4-E1	Tier 4, Per 50GB SIEM EnhMnt 1Mo	\$613.00	R-SA	14%	\$527.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-P-T5-B1	Tier 5, Per 50GB SIEM BscMnt 1Mo	\$466.00	R-SA	14%	\$400.76	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-P-T5-E1	Tier 5, Per 50GB SIEM EnhMnt 1Mo	\$582.00	R-SA	14%	\$500.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2-BASE-ARC-B	Primry SAN w/ 250TB Arch BscMnt1Mo	\$7,676.42	R-SA	14%	\$6,601.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2-BASE-ARC-E	Primry SAN w/ 250TB Arch Enh Maint	\$9,595.52	R-SA	14%	\$8,252.15	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HD-LG-L-B	7600 SAN w/4x4TBHDexp1.5K 4Log BscMnt1Mo	\$11,701.42	R-SA	14%	\$10,063.22	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HD-LG-L-E	7600 SAN w/4x4TB HD exp 1.5K 4Log Enh Mtn	\$14,626.77	R-SA	14%	\$12,579.02	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HD-LG-P-B	7600 SAN w/4x4TBHDexp1.5K 4Pkt BscMnt1Mo	\$11,701.42	R-SA	14%	\$10,063.22	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HD-LG-P-E	7600 SAN w/4x4TB HD exp 1.5K 4Pkt Enh Mtn	\$14,626.77	R-SA	14%	\$12,579.02	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HD-MD-L-B	5800 SAN w/4x4TB HD exp1K 4Log BscMnt1Mo	\$10,577.57	R-SA	14%	\$9,096.71	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SA-VNX2HD-MD-L-E	5800 SAN w/4x4TB HD exp1K 4Log Enh Mtn	\$13,221.96	R-SA	14%	\$11,370.89	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HD-MD-P-B	5800 SAN w/4x4TB HD exp1K 4Pkt BscMnt1Mo	\$10,577.57	R-SA	14%	\$9,096.71	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HD-MD-P-E	5800 SAN w/4x4TB HD exp1K 4Pkt Enh Mtn	\$13,221.96	R-SA	14%	\$11,370.89	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HD-Shif-L-B	46TB HD SAN Expansion Dec 4Log BscMnt1Mo	\$2,257.83	R-SA	14%	\$1,941.73	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HD-Shif-L-E	46TB HD SAN Expansion Dec 4Log Enh Mtn	\$2,822.29	R-SA	14%	\$2,427.17	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HD-Shif-P-B	46TB HD SAN Expansion Dec 4Pkt BscMnt1Mo	\$2,257.83	R-SA	14%	\$1,941.73	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HD-Shif-P-E	46TB HD SAN Expansion Dec 4Pkt Enh Mtn	\$2,822.29	R-SA	14%	\$2,427.17	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HD-SM-L-B	5600 SAN w/4x4TBHD exp750 4Log BscMnt1Mo	\$9,558.17	R-SA	14%	\$8,220.03	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HD-SM-L-E	5600 SAN w/4x4TB HD exp750 4Log Enh Mtn	\$11,947.71	R-SA	14%	\$10,275.03	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HD-SM-P-B	5600 SAN w/4x4TBHD exp750 4Pkt BscMnt1Mo	\$9,558.17	R-SA	14%	\$8,220.03	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HD-SM-P-E	5600 SAN w/4x4TB HD exp750 4Pkt Enh Mtn	\$11,947.71	R-SA	14%	\$10,275.03	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HP-LG-B	7600 SAN w/4x4 HP exp 1.5K BscMnt1Mo	\$7,611.15	R-SA	14%	\$6,545.59	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HP-LG-E	7600 SAN w/4x4 HP exp 1.5K Enh Mtn	\$9,513.94	R-SA	14%	\$8,181.99	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HP-MD-B	5800 SAN HP w/ exp1K BscMnt1Mo	\$6,660.78	R-SA	14%	\$5,728.27	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HP-MD-E	5800 SAN HP w/ exp1K Enh Mtn	\$8,325.98	R-SA	14%	\$7,160.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HP-SHELF-B	HP SAN Expansion Con BscMnt1Mo	\$952.20	R-SA	14%	\$818.89	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HP-SHELF-E	HP SAN Expansion Con Enh Mtn	\$1,190.00	R-SA	14%	\$1,023.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HP-SHLF	High Performance SAN Expansion Shelf	\$54,997.00	R-SA	14%	\$47,297.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HP-SM-B	5600 SAN HP w/ exp750 BscMnt1Mo	\$5,915.12	R-SA	14%	\$5,087.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HP-SM-E	5600 SAN HP w/ exp750 Enh Mtn	\$7,393.90	R-SA	14%	\$6,358.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2-Shif-ARC-B	Primary SAN Additional Shelf BscMnt1Mo	\$1,107.83	R-SA	14%	\$952.73	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2-Shif-ARC-E	Primary SAN Additional Shelf Enh Mnt	\$1,384.79	R-SA	14%	\$1,190.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-WN-HDDB1	Warehouse HiDen DAC w/SA Lic BscMnt 1M	\$666.67	R-SA	14%	\$573.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-WN-HDDE1	Warehouse HiDen DAC w/SA Lic EnhMnt 1M	\$833.33	R-SA	14%	\$716.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-WN-SAB1	Warehouse Node w/SA Lic BscMnt 1M	\$1,416.67	R-SA	14%	\$1,218.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-WN-SAE1	Warehouse Node w/SA Lic EnhMnt 1M	\$1,770.83	R-SA	14%	\$1,522.91	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-WN-SA-SWB1	Warehouse Node w/10TB S/W BscMnt1Mo	\$1,062.50	R-SA	14%	\$913.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-WN-SA-SWE1	Warehouse Node w/SA Lic EnhMnt1Mo	\$1,328.13	R-SA	14%	\$1,142.19	N/A	N/A	N/A	N/A	N/A	N/A
5	SI-8000-CB1	SI-8000-C Basic Maint 1 Mo.	\$716.67	R-SA	14%	\$616.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SI-8000-CE1	SI-8000-C Enhanced Maint 1 Mo.	\$895.83	R-SA	14%	\$770.41	N/A	N/A	N/A	N/A	N/A	N/A
5	SI-8000-FB1	SI-8000-F Basic Maint 1 Mo.	\$766.67	R-SA	14%	\$659.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SI-8000-FE1	SI-8000-F Enhanced Maint 1 Mo.	\$958.33	R-SA	14%	\$824.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-10GE-C	10GB NIC Copper Add-on INTEL 520 based, dual port 10G NIC, Copper	\$2,800.00	R-SA	14%	\$2,408.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-10GE-CB1	SMC-10GE-C Basic Maint 1 Mo.	\$46.67	R-SA	14%	\$40.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-10GE-CE1	SMC-10GE-C Enhanced Maint 1 Mo.	\$58.33	R-SA	14%	\$50.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-10GE-F	10 GB NIC fiber Add-on, INTEL 520 based, dual port 10G NIC, Fiber	\$2,800.00	R-SA	14%	\$2,408.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-10GE-FB1	SMC-10GE-F Basic Maint 1 Mo.	\$46.67	R-SA	14%	\$40.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-10GE-FE1	SMC-10GE-F Enhanced Maint 1 Mo.	\$58.33	R-SA	14%	\$50.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-1GE-F	1GB NIC Fiber Add-on INTEL 520 based, dual port 1G NIC, Fiber	\$2,500.00	R-SA	14%	\$2,150.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-1GE-FB1	SMC-1GE-F Basic Maint 1 Mo.	\$41.67	R-SA	14%	\$35.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-1GE-FE1	SMC-1GE-F Enhanced Maint 1 Mo.	\$52.08	R-SA	14%	\$44.79	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-40URACKB1	SMC-40U Rack Basic Maint 1 Mo.	\$50.00	R-SA	14%	\$43.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-40URACKE1	SMC-40U Rack Enhanced Maint 1 Mo.	\$62.50	R-SA	14%	\$53.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-BRO-SYSUPB1	Sttwre Bro Upgrd BscMnt 1Mo	\$625.00	R-SA	14%	\$537.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-BRO-SYSUPE1	Sttwre Bro Upgrd EnhMnt 1Mo	\$781.25	R-SA	14%	\$671.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C100H8.5FB1	SMC-C100H8.5F Basic Maint 1 Mo.	\$14,571.67	R-SA	14%	\$12,531.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C100H8.5FE1	SMC-C100H8.5F Enhanced Maint 1 Mo.	\$18,214.58	R-SA	14%	\$15,664.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C12H1F-DB1	SMC-C12H1F-D Basic Maint 1 Mo.	\$933.33	R-SA	14%	\$802.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C12H1F-DE1	SMC-C12H1F-D Enhanced Maint 1 Mo.	\$1,166.66	R-SA	14%	\$1,003.33	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C12H1F-D-SYSB1	SMC-C12H1F-D-SYS Basic Maint 1 Mo.	\$933.33	R-SA	14%	\$802.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C12H1F-D-SYSE1	SMC-C12H1F-D-SYS Enhanced Maint 1 Mo.	\$1,166.67	R-SA	14%	\$1,003.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C13H1.1F-SB1	SMC-C13H1.1F-S Basic Maint 1 Mo.	\$1,366.67	R-SA	14%	\$1,175.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C13H1.1F-SE1	SMC-C13H1.1F-S Enhanced Maint 1 Mo.	\$1,708.33	R-SA	14%	\$1,469.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C1500HB1	SMC-C1500H Basic Maint 1 Mo.	\$81,961.67	R-SA	14%	\$70,487.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C1500HE1	SMC-C1500H Enhanced Maint 1 Mo.	\$102,452.08	R-SA	14%	\$88,108.79	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C1500HUPB1	HiDen DirAtchCpcty 4 Pkts UPGBscMnt 1Mo	\$81,961.67	R-SA	14%	\$70,487.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C1500HUPE1	HiDen DirAtchCpcty 4 Pkts UPGEnhMnt 1Mo	\$102,452.08	R-SA	14%	\$88,108.79	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C200H17FB1	SMC-C200H17F Basic Maint 1 Mo.	\$27,243.33	R-SA	14%	\$23,429.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C200H17FE1	SMC-C200H17F Enhanced Maint 1 Mo.	\$34,054.16	R-SA	14%	\$29,286.58	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C209HB1	SMC-C209H Basic Maint 1 Mo.	\$12,325.00	R-SA	14%	\$10,599.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C209HE1	SMC-C209H Enhanced Maint 1 Mo.	\$15,406.25	R-SA	14%	\$13,249.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C209HUPB1	HiDen DirAtchCpcty 4 Pkts UPGBscMnt 1Mo	\$12,325.00	R-SA	14%	\$10,599.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C209HUPE1	HiDen DirAtchCpcty 4 Pkts UPGEnhMnt 1Mo	\$15,406.25	R-SA	14%	\$13,249.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C22H-DB1	SMC-C22H-D Basic Maint 1 Mo.	\$615.00	R-SA	14%	\$528.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C22H-DE1	SMC-C22H-D Enhanced Maint 1 Mo.	\$768.75	R-SA	14%	\$661.13	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C22H-D-SYSB1	SMC-C22H-D-SYS Basic Maint 1 Mo.	\$615.00	R-SA	14%	\$528.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C22H-D-SYSE1	SMC-C22H-D-SYS Enhanced Maint 1 Mo.	\$768.75	R-SA	14%	\$661.13	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C22H-D-SYSUPB1	HiDen DirAtchCpcty 4 Logs UPGBscMnt 1Mo	\$615.00	R-SA	14%	\$528.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C22H-D-SYSUPE1	HiDen DirAtchCpcty 4 Logs UPGEnhMnt 1Mo	\$768.75	R-SA	14%	\$661.13	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C22H-DUPB1	HiDen DirAtchCpcty 4 Pkts UPGBscMnt 1Mo	\$615.00	R-SA	14%	\$528.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C22H-DUPE1	HiDen DirAtchCpcty 4 Pkts UPGEnhMnt 1Mo	\$768.75	R-SA	14%	\$661.13	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C23H-DUPB1	HiDen DirAtchCpcty 4 Pkts UPGBscMnt 1Mo	\$823.33	R-SA	14%	\$708.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C23H-DUPE1	HiDen DirAtchCpcty 4 Pkts UPGEnhMnt 1Mo	\$1,029.17	R-SA	14%	\$885.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C23H-SB1	SMC-C23H-S Basic Maint 1 Mo.	\$823.33	R-SA	14%	\$708.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C23H-SE1	SMC-C23H-S Enhanced Maint 1 Mo.	\$1,029.17	R-SA	14%	\$885.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C25H2.1FB1	SMC-C25H 2.1F Basic Maint 1 Mo.	\$4,508.33	R-SA	14%	\$3,877.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C25H2.1FE1	SMC-C25H2.1F Enhanced Maint 1 Mo.	\$5,635.42	R-SA	14%	\$4,846.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C25H2.1F-SYSB1	SMC-C25H2.1F-SYS Basic Maint 1 Mo.	\$4,508.33	R-SA	14%	\$3,877.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C25H2.1F-SYSE1	SMC-C25H2.1F-SYS Enhanced Maint 1 Mo.	\$5,635.42	R-SA	14%	\$4,846.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C32H-DB1	DENSE 32TB DAC Basic Maint 1 Mo.	\$978.00	R-SA	14%	\$841.08	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	SMC-C32H-DE1	DENSE 32TB DAC Enhanced Maint 1 Mo.	\$1,222.00	R-SA	14%	\$1,050.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C32H-D-SYSB1	DENSE 32TB DAC NWFL Basic Maint 1 Mo.	\$978.00	R-SA	14%	\$841.08	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C32H-DSYSDUPB1	HiDen DirAttchCpcty 4 Logs UPGBscMnt 1Mo	\$978.00	R-SA	14%	\$841.08	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C32H-DSYSDUPE1	HiDen DirAttchCpcty 4 Logs UPGEnhMnt 1Mo	\$1,222.00	R-SA	14%	\$1,050.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C32H-D-SYSE1	DENSE 32TB DAC NWFL Gold Maint 1 Mo.	\$1,222.00	R-SA	14%	\$1,050.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C32H-DUPB1	HiDen DirAttchCpcty 4 Pkts UPGBscMnt 1Mo	\$978.00	R-SA	14%	\$841.08	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C32H-DUPE1	HiDen DirAttchCpcty 4 Pkts UPGEnhMnt 1Mo	\$1,222.00	R-SA	14%	\$1,050.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C37H3.2FB1	SMC-C37H 3.2F Basic Maint 1 Mo.	\$6,065.00	R-SA	14%	\$5,215.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C37H3.2FE1	SMC-C37H3.2F Enhanced Maint 1 Mo.	\$7,581.25	R-SA	14%	\$6,519.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C395HB1	SMC-C395H Basic Maint 1 Mo.	\$22,406.67	R-SA	14%	\$19,269.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C395HE1	SMC-C395H Enhanced Maint 1 Mo.	\$28,008.33	R-SA	14%	\$24,087.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C395HUPB1	HiDen DirAttchCpcty 4 Pkts UPGBscMnt 1Mo	\$22,406.67	R-SA	14%	\$19,269.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C395HUPE1	HiDen DirAttchCpcty 4 Pkts UPGEnhMnt 1Mo	\$28,008.33	R-SA	14%	\$24,087.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C46HB1	SMC-C46H Basic Maint 1 Mo.	\$3,506.67	R-SA	14%	\$3,015.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C46HE1	SMC-C46H Enhanced Maint 1 Mo.	\$4,383.33	R-SA	14%	\$3,769.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C46H-SYSB1	SMC-C46H-SYS Basic Maint 1 Mo.	\$3,506.67	R-SA	14%	\$3,015.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C46H-SYSE1	SMC-C46H-SYS Enhanced Maint 1 Mo.	\$4,383.33	R-SA	14%	\$3,769.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C46H-SYSPB1	HiDen DirAttchCpcty 4 Logs UPGBscMnt 1Mo	\$3,506.67	R-SA	14%	\$3,015.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C46H-SYSUPE1	HiDen DirAttchCpcty 4 Logs UPGEnhMnt 1Mo	\$4,383.33	R-SA	14%	\$3,769.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C46HUPB1	HiDen DirAttchCpcty 4 Pkts UPGBscMnt 1Mo	\$3,506.67	R-SA	14%	\$3,015.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C46HUPE1	HiDen DirAttchCpcty 4 Pkts UPGEnhMnt 1Mo	\$4,383.33	R-SA	14%	\$3,769.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C50H4.2FB1	SMC-C50H4.2F Basic Maint 1 Mo.	\$7,618.33	R-SA	14%	\$6,551.76	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C50H4.2FE1	SMC-C50H4.2F Enhanced Maint 1 Mo.	\$9,522.92	R-SA	14%	\$8,189.71	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C814HB1	SMC-C814H Basic Maint 1 Mo.	\$46,736.67	R-SA	14%	\$40,193.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C814HE1	SMC-C814H Enhanced Maint 1 Mo.	\$58,420.83	R-SA	14%	\$50,241.91	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C814HUPB1	HiDen DirAttchCpcty 4 Pkts UPGBscMnt 1Mo	\$46,736.67	R-SA	14%	\$40,193.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-C814HUPE1	HiDen DirAttchCpcty 4 Pkts UPGEnhMnt 1Mo	\$58,420.83	R-SA	14%	\$50,241.91	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-S4H-BROB1	SMC-S4H-BRO Basic Maint 1 Mo.	\$750.00	R-SA	14%	\$645.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-S4H-BROE1	SMC-S4H-BRO Enhanced Maint 1 Mo.	\$937.50	R-SA	14%	\$806.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-S4H-BRO-SYSB1	SMC-S4H-BRO-SYS Basic Maint 1 Mo.	\$750.00	R-SA	14%	\$645.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-S4H-BRO-SYSE1	SMC-S4H-BRO-SYS Enhanced Maint 1 Mo.	\$937.50	R-SA	14%	\$806.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-S4H-BROSYSUPB1	S4 LBro Upgrd BscMnt 1Mo	\$750.00	R-SA	14%	\$645.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-S4H-BROSYSUPE1	S4 LBro Upgrd EnhMnt 1Mo	\$937.50	R-SA	14%	\$806.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-S4H-BROUPB1	S4 Bro Upgrd BscMnt 1Mo	\$750.00	R-SA	14%	\$645.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-S4H-BROUPE1	S4 Bro Upgrd EnhMnt 1Mo	\$937.50	R-SA	14%	\$806.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-S4H-CONB1	SMC-S4H-CON Basic Maint 1 Mo.	\$750.00	R-SA	14%	\$645.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-S4H-CONE1	SMC-S4H-CON Enhanced Maint 1 Mo.	\$937.50	R-SA	14%	\$806.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-S4H-CON-SYSB1	SMC-S4H-CON-SYS Basic Maint 1 Mo.	\$750.00	R-SA	14%	\$645.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-S4H-CON-SYSE1	SMC-S4H-CON-SYS Enhanced Maint 1 Mo.	\$937.50	R-SA	14%	\$806.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-S4H-CONSUSUPB1	S4 LCon Upgrd BscMnt 1Mo	\$750.00	R-SA	14%	\$645.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-S4H-CONSUSUPE1	S4 LCon Upgrd EnhMnt 1Mo	\$937.50	R-SA	14%	\$806.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-S4H-CONUPB1	S4 Con Upgrd BscMnt 1Mo	\$750.00	R-SA	14%	\$645.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-S4H-CONUPE1	S4 Con Upgrd EnhMnt 1Mo	\$937.50	R-SA	14%	\$806.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-S4H-DECB1	SMC-S4H-DEC Basic Maint 1 Mo.	\$750.00	R-SA	14%	\$645.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-S4H-DECE1	SMC-S4H-DEC Enhanced Maint 1 Mo.	\$937.50	R-SA	14%	\$806.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-S4H-DEC-SYSB1	SMC-S4H-DEC-SYS Basic Maint 1 Mo.	\$750.00	R-SA	14%	\$645.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-S4H-DEC-SYSE1	SMC-S4H-DEC-SYS Enhanced Maint 1 Mo.	\$937.50	R-SA	14%	\$806.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-S4H-DECSYSUPB1	S4 LogDec Upgrd BscMnt 1Mo	\$750.00	R-SA	14%	\$645.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-S4H-DECSYSUPE1	S4 LogDec Upgrd EnhMnt 1Mo	\$937.50	R-SA	14%	\$806.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-S4H-DECUPB1	S4 Dec Upgrd BscMnt 1Mo	\$750.00	R-SA	14%	\$645.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-S4H-DECUPE1	S4 Dec Upgrd EnhMnt 1Mo	\$937.50	R-SA	14%	\$806.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-S4H-HYBLB1	SMC-S4H-HYBL Basic Maintenance 1 month	\$916.67	R-SA	14%	\$788.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-S4H-HYBLE1	SMC-S4H-HYBL Enhanced Maint 1 month	\$1,145.83	R-SA	14%	\$985.41	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-S4H-HYBPB1	SMC-S4H-HYBP Basic Maintenance 1 month	\$916.67	R-SA	14%	\$788.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-S4H-HYBPE1	SMC-S4H-HYBP Enhanced Maint 1 month	\$1,145.83	R-SA	14%	\$985.41	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-SW-BROB1	SMC-SW-BRO Basic Maint 1 Mo.	\$625.00	R-SA	14%	\$537.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-SW-BROE1	SMC-SW-BRO Enhanced Maint 1 Mo.	\$781.25	R-SA	14%	\$671.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-SW-BRO-SYSB1	SMC-SW-BRO-SYS Basic Maint 1 Mo.	\$625.00	R-SA	14%	\$537.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-SW-BRO-SYSE1	SMC-SW-BRO-SYS Enhanced Maint 1 Mo.	\$781.25	R-SA	14%	\$671.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-SW-BROUPB1	Sftwre Bro Upgrd BscMnt 1Mo	\$625.00	R-SA	14%	\$537.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-SW-BROUPE1	Sftwre Bro Upgrd EnhMnt 1Mo	\$781.25	R-SA	14%	\$671.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-SW-CAPB1	CAPACITY PER TB LICENSE Maint Basic 1 Mo	\$50.00	R-SA	14%	\$43.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-SW-CAPE1	CAPACITY PER TB LICENSE Maint Enhanced 1 Mo.	\$62.50	R-SA	14%	\$53.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-SW-CAP-SYSB1	CAP PER TB LICENSE Logs Maint Basic 1 Mo	\$50.00	R-SA	14%	\$43.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-SW-CAP-SYSE1	CAP PER TB LICENSE Logs Maint Enhanced 1 Mo.	\$62.50	R-SA	14%	\$53.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-SW-CONB1	SMC-SW-CON Basic Maint 1 Mo.	\$625.00	R-SA	14%	\$537.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-SW-CONE1	SMC-SW-CON Enhanced Maint 1 Mo.	\$781.25	R-SA	14%	\$671.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-SW-CON-SYSB1	SMC-SW-CON-SYS Basic Maint 1 Mo.	\$625.00	R-SA	14%	\$537.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-SW-CON-SYSE1	SMC-SW-CON-SYS Enhanced Maint 1 Mo.	\$781.25	R-SA	14%	\$671.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-SW-CON-SYSPB1	Software LCon Upgrd BscMnt 1Mo	\$625.00	R-SA	14%	\$537.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-SW-CON-SYSUPE1	Software LCon Upgrd EnhMnt 1Mo	\$781.25	R-SA	14%	\$671.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-SW-CONUPB1	Sftwre Con Upgrd BscMnt 1Mo	\$625.00	R-SA	14%	\$537.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-SW-CONUPE1	Sftwre Con Upgrd EnhMnt 1Mo	\$781.25	R-SA	14%	\$671.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-SW-DECB1	SMC-SW-DEC Basic Maint 1 Mo.	\$625.00	R-SA	14%	\$537.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-SW-DECE1	SMC-SW-DEC Enhanced Maint 1 Mo.	\$781.25	R-SA	14%	\$671.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-SW-DEC-SYSB1	SMC-SW-DEC-SYS Basic Maint 1 Mo.	\$625.00	R-SA	14%	\$537.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-SW-DEC-SYSE1	SMC-SW-DEC-SYS Enhanced Maint 1 Mo.	\$781.25	R-SA	14%	\$671.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-SW-DEC-SYSPB1	Sftwre LDec Upgrd BscMnt 1Mo	\$625.00	R-SA	14%	\$537.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-SW-DEC-SYSUPE1	Sftwre LDec Upgrd EnhMnt 1Mo	\$781.25	R-SA	14%	\$671.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-SW-DECUPB1	Sftwre Dec Upgrd BscMnt 1Mo	\$625.00	R-SA	14%	\$537.50	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SMC-SW-DECUPE1	Sftwre Dec Upgrd EnhMnt 1Mo	\$781.25	R-SA	14%	\$671.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-SW-INFORMB1	SMC-SW-INFORM Basic Maint 1 Mo.	\$583.33	R-SA	14%	\$501.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-SW-INFORME1	SMC-SW-INFORM Enhanced Maint 1 Mo.	\$729.17	R-SA	14%	\$627.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-SW-INF-SYSB1	SMC-SW-INF-SYS Basic Maint 1 Mo.	\$583.33	R-SA	14%	\$501.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-SW-INF-SYSE1	SMC-SW-INF-SYS Enhanced Maint 1 Mo.	\$729.17	R-SA	14%	\$627.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SSLIA-10000-121CB1	SSL IA-10000-121C Basic Maint 1 Mo. 1 Mo.	\$983.32	R-SA	14%	\$845.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SSLIA-10000-121CE1	SSL IA-10000-121C Enhanced Maint 1 Mo. 1 Mo.	\$1,229.15	R-SA	14%	\$1,057.07	N/A	N/A	N/A	N/A	N/A	N/A
5	SSLIA-10000-41CB1	SSLIA-10000-41C Basic Maint 1 Mo. 1 Mo.	\$926.63	R-SA	14%	\$796.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SSLIA-10000-41CE1	SSLIA-10000-41C Enhanced Maint 1 Mo. 1 Mo.	\$1,158.29	R-SA	14%	\$996.13	N/A	N/A	N/A	N/A	N/A	N/A
5	SW-ECAT-100000B1	1 Mon.Bas per Host for qty 75,001-100,000	\$0.39	R-SA	14%	\$0.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SW-ECAT-100000E1	1 Mon.Enh per Host for qty 75,001-100,000	\$0.48	R-SA	14%	\$0.41	N/A	N/A	N/A	N/A	N/A	N/A
5	SW-ECAT-100001B1	1 Mon.Bas per Host for qty 100,000+	\$0.36	R-SA	14%	\$0.31	N/A	N/A	N/A	N/A	N/A	N/A
5	SW-ECAT-100001E1	1 Mon.Enh per Host for qty 100,000+	\$0.45	R-SA	14%	\$0.39	N/A	N/A	N/A	N/A	N/A	N/A
5	SW-ECAT-10000B1	1 Mon.Bas per Host for qty 5,001-10,000	\$0.65	R-SA	14%	\$0.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SW-ECAT-10000E1	1 Mon.Enh per Host for qty 5,001-10,000	\$0.81	R-SA	14%	\$0.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SW-ECAT-1000B1	1 Mon.Bas per Host for qty 501-1,000	\$0.80	R-SA	14%	\$0.69	N/A	N/A	N/A	N/A	N/A	N/A
5	SW-ECAT-1000E1	1 Mon.Enh per Host for qty 501-1,000	\$1.01	R-SA	14%	\$0.87	N/A	N/A	N/A	N/A	N/A	N/A
5	SW-ECAT-15000B1	1 Mon.Bas per Host for qty 10,001-15,000	\$0.60	R-SA	14%	\$0.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SW-ECAT-15000E1	1 Mon.Enh per Host for qty 10,001-15,000	\$0.75	R-SA	14%	\$0.65	N/A	N/A	N/A	N/A	N/A	N/A
5	SW-ECAT-20000B1	1 Mon.Bas per Host for qty 15,001-20,000	\$0.56	R-SA	14%	\$0.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SW-ECAT-20000E1	1 Mon.Enh per Host for qty 15,001-20,000	\$0.70	R-SA	14%	\$0.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SW-ECAT-2500B1	1 Mon.Bas per Host for qty 1,001-2,500	\$0.75	R-SA	14%	\$0.65	N/A	N/A	N/A	N/A	N/A	N/A
5	SW-ECAT-2500E1	1 Mon.Enh per Host for qty 1,001-2,500	\$0.94	R-SA	14%	\$0.81	N/A	N/A	N/A	N/A	N/A	N/A
5	SW-ECAT-250B1	1 Mon.Bas per Host for qty 50-250	\$0.92	R-SA	14%	\$0.79	N/A	N/A	N/A	N/A	N/A	N/A
5	SW-ECAT-250E1	1 Mon.Enh per Host for qty 50-250	\$1.15	R-SA	14%	\$0.99	N/A	N/A	N/A	N/A	N/A	N/A
5	SW-ECAT-30000B1	1 Mon.Bas per Host for qty 20,001-30,000	\$0.52	R-SA	14%	\$0.45	N/A	N/A	N/A	N/A	N/A	N/A
5	SW-ECAT-30000E1	1 Mon.Enh per Host for qty 20,001-30,000	\$0.65	R-SA	14%	\$0.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SW-ECAT-40000B1	1 Mon.Bas per Host for qty 30,001-40,000	\$0.48	R-SA	14%	\$0.41	N/A	N/A	N/A	N/A	N/A	N/A
5	SW-ECAT-40000E1	1 Mon.Enh per Host for qty 30,001-40,000	\$0.60	R-SA	14%	\$0.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SW-ECAT-50000B1	1 Mon.Bas per Host for qty 40,001-50,000	\$0.45	R-SA	14%	\$0.39	N/A	N/A	N/A	N/A	N/A	N/A
5	SW-ECAT-50000E1	1 Mon.Enh per Host for qty 40,001-50,000	\$0.56	R-SA	14%	\$0.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SW-ECAT-5000B1	1 Mon.Bas per Host for qty 2,501-5,000	\$0.70	R-SA	14%	\$0.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SW-ECAT-5000E1	1 Mon.Enh per Host for qty 2,501-5,000	\$0.87	R-SA	14%	\$0.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SW-ECAT-500B1	1 Mon.Bas per Host for qty 251-500	\$0.86	R-SA	14%	\$0.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SW-ECAT-500E1	1 Mon.Enh per Host for qty 251-500	\$1.08	R-SA	14%	\$0.93	N/A	N/A	N/A	N/A	N/A	N/A
5	SW-ECAT-75000B1	1 Mon.Bas per Host for qty 50,001-75,000	\$0.42	R-SA	14%	\$0.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SW-ECAT-75000E1	1 Mon.Enh per Host for qty 50,001-75,000	\$0.52	R-SA	14%	\$0.45	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0003000	RSAAA ENT On Prem for quantities between 100 - 3,000	\$50.00	R-SW	26%	\$37.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0003000T	RSAAA ENT On Prem Pricing per 1K Users 1MTH Term 100 - 3K	\$3,055.56	R-SW	26%	\$2,261.11	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0004000	RSAAA ENT On Prem for quantities between 3,005 - 4,000	\$45.00	R-SW	26%	\$33.30	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0004000T	RSAAA ENT On Prem Pricing per 1K Users 1MTH Term 3-4K	\$2,750.00	R-SW	26%	\$2,035.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0005000	RSAAA ENT On Prem for quantities between 4,005 - 5,000	\$45.00	R-SW	26%	\$33.30	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0005000T	RSAAA ENT On Prem Pricing per 1K Users 1MTH Term 4-5K	\$2,750.00	R-SW	26%	\$2,035.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0007500	RSAAA ENT On Prem for quantities between 5,005 - 7,500	\$42.00	R-SW	26%	\$31.08	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0007500T	RSAAA ENT On Prem Pricing per 1K Users 1MTH Term 5-7K	\$2,566.67	R-SW	26%	\$1,899.34	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0010000	RSAAA ENT On Prem for quantities between 7,005 - 10,000	\$36.00	R-SW	26%	\$26.64	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0010000T	RSAAA ENT On Prem Pricing per 1K Users 1MTH Term 7-10K	\$2,200.00	R-SW	26%	\$1,628.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0015000	RSAAA ENT On Prem for quantities between 10,005 - 15,000	\$36.00	R-SW	26%	\$26.64	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0015000T	RSAAA ENT On Prem Pricing per 1K Users 1MTH Term 10-15K	\$2,200.00	R-SW	26%	\$1,628.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0020000	RSAAA ENT On Prem for quantities between 15,005 - 20,000	\$35.00	R-SW	26%	\$25.90	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0020000T	RSAAA ENT On Prem Pricing per 1K Users 1MTH Term 15-20K	\$2,138.89	R-SW	26%	\$1,582.78	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0025000	RSAAA ENT On Prem for quantities between 20,005 - 25,000	\$35.00	R-SW	26%	\$25.90	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0025000T	RSAAA ENT On Prem Pricing per 1K Users 1MTH Term 20-25K	\$2,138.89	R-SW	26%	\$1,582.78	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0050000	RSAAA ENT On Prem for quantities between 25,005 - 50,000	\$30.00	R-SW	26%	\$22.20	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0050000T	RSAAA ENT On Prem Pricing per 1K Users 1MTH Term 25-50K	\$1,833.33	R-SW	26%	\$1,356.66	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0075000	RSAAA ENT On Prem for quantities between 50,005 - 75,000	\$30.00	R-SW	26%	\$22.20	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0075000T	RSAAA ENT On Prem Pricing per 1K Users 1MTH Term 50-75K	\$1,833.33	R-SW	26%	\$1,356.66	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0100000	RSAAA ENT On Prem for quantities between 75,005 - 100,000	\$25.00	R-SW	26%	\$18.50	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0100000P	RSAAA ENT On Prem for quantities over 100,000	\$23.00	R-SW	26%	\$17.02	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0100000PT	RSAAA ENT On Prem Pricing per 1K Users 1MTH Term >100K	\$1,214.72	R-SW	26%	\$898.89	N/A	N/A	N/A	N/A	N/A	N/A
5	AAENTOP0100000T	RSAAA ENT On Prem Pricing per 1K Users 1MTH Term 75-100K	\$1,527.78	R-SW	26%	\$1,130.56	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP0020000	RSAAA On Prem Pricing per 1K Users for quantities between 10 - 20,000	\$4,590.00	R-SW	26%	\$3,396.60	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP0020000T	RSAAA On Prem Consumer Pricing per 1K Users 1MTH Term 10-20K	\$280.71	R-SW	26%	\$207.73	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP0050000	RSAAA On Prem Pricing per 1K Users for quantities between 20,005 - 50,000	\$2,601.00	R-SW	26%	\$1,924.74	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP0050000T	RSAAA On Prem Consumer Pricing per 1K Users 1MTH Term 20-50K	\$158.93	R-SW	26%	\$117.61	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP0100000	RSAAA On Prem Pricing per 1K Users for quantities between 50,005 - 100,000	\$1,630.00	R-SW	26%	\$1,132.20	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP0100000T	RSAAA On Prem Consumer Pricing per 1K Users 1MTH Term 50-100K	\$93.29	R-SW	26%	\$69.03	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP0200000	RSAAA On Prem Pricing per 1K Users for quantities between 100,005 - 200,000	\$1,377.00	R-SW	26%	\$1,018.98	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP0200000T	RSAAA On Prem Consumer Pricing per 1K Users 1MTH Term 100-200K	\$83.80	R-SW	26%	\$62.01	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP0400000	RSAAA On Prem Pricing per 1K Users for quantities between 200,005 - 400,000	\$1,224.00	R-SW	26%	\$905.76	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP0400000T	RSAAA On Prem Consumer Pricing per 1K Users 1MTH Term 200-400K	\$75.13	R-SW	26%	\$55.60	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP0600000	RSAAA On Prem Pricing per 1K Users for quantities between 400,005 - 600,000	\$1,071.00	R-SW	26%	\$792.54	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP0600000T	RSAAA On Prem Consumer Pricing per 1K Users 1MTH Term 400-600K	\$65.64	R-SW	26%	\$48.57	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP0800000	RSAAA On Prem Pricing per 1K Users for quantities between 600,005 - 800,000	\$918.00	R-SW	26%	\$679.32	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP0800000T	RSAAA On Prem Consumer Pricing per 1K Users 1MTH Term 600-800K	\$56.14	R-SW	26%	\$41.54	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP1000000	RSAAA On Prem Pricing per 1K Users for quantities between 800,005 - 1,000,000	\$841.50	R-SW	26%	\$622.71	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP1000000T	RSAAA On Prem Consumer Pricing per 1K Users 1MTH Term 800K-1M	\$51.39	R-SW	26%	\$38.03	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP1500000	RSAAA On Prem Pricing per 1K Users for quantities between 1,000,005 - 1,500,000	\$688.50	R-SW	26%	\$509.49	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP1500000T	RSAAA On Prem Consumer Pricing per 1K Users 1MTH Term 1-1.5M	\$41.90	R-SW	26%	\$31.01	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2000000	RSAAA On Prem Pricing per 1K Users for quantities between 1,500,005 - 2,000,000	\$535.50	R-SW	26%	\$396.27	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	AAOP2000000T	RSAAA On Prem Consumer Pricing per 1K Users 1MTH Term 1.5-2M	\$32.40	R-SW	26%	\$23.98	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C0020000	RSAAA On Prem Pricing per 1K Users 2nd Channel for quantities between 10 - 20,000	\$1,380.00	R-SW	26%	\$1,021.20	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C0020000T	2Cha On Prem Consumer Pricing per 1K Users 1MTH Term 10-20K	\$124.46	R-SW	26%	\$92.10	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C0050000	RSAAA On Prem Pricing per 1K Users 2nd Channel for quantities between 20,005 - 50,000	\$780.00	R-SW	26%	\$577.20	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C0050000T	2Cha On Prem Consumer Pricing per 1K Users 1MTH Term 20-50K	\$70.43	R-SW	26%	\$52.12	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C0100000	RSAAA On Prem Pricing per 1K Users 2nd Channel for quantities between 50,005 - 100,000	\$460.00	R-SW	26%	\$340.40	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C0100000T	2Cha On Prem Consumer Pricing per 1K Users 1MTH Term 50-100K	\$41.49	R-SW	26%	\$30.70	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C0200000	RSAAA On Prem Pricing per 1K Users 2nd Channel for quantities between 100,005 - 200,000	\$410.00	R-SW	26%	\$303.40	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C0200000T	2Cha On Prem Consumer Pricing per 1K Users 1MTH Term 100-200K	\$37.14	R-SW	26%	\$27.48	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C0400000	RSAAA On Prem Pricing per 1K Users 2nd Channel for quantities between 200,005 - 400,000	\$370.00	R-SW	26%	\$273.80	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C0400000T	2Cha On Prem Consumer Pricing per 1K Users 1MTH Term 200-400K	\$33.29	R-SW	26%	\$24.63	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C0600000	RSAAA On Prem Pricing per 1K Users 2nd Channel for quantities between 400,005 - 600,000	\$320.00	R-SW	26%	\$236.80	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C0600000T	2Cha On Prem Consumer Pricing per 1K Users 1MTH Term 400-600K	\$28.94	R-SW	26%	\$21.42	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C0800000	RSAAA On Prem Pricing per 1K Users 2nd Channel for quantities between 600,005 - 800,000	\$280.00	R-SW	26%	\$207.20	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C0800000T	2Cha On Prem Consumer Pricing per 1K Users 1MTH Term 600-800K	\$25.09	R-SW	26%	\$18.57	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C1000000	RSAAA On Prem Pricing per 1K Users 2nd Channel for quantities between 800,005 - 1,000,000	\$250.00	R-SW	26%	\$185.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C1000000T	2Cha On Prem Consumer Pricing per 1K Users 1MTH Term 800K-1M	\$22.67	R-SW	26%	\$16.78	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C1500000	RSAAA On Prem Pricing per 1K Users 2nd Channel for quantities between 1,000,005 - 1,500,000	\$210.00	R-SW	26%	\$155.40	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C1500000T	2Cha On Prem Consumer Pricing per 1K Users 1MTH Term 1-1.5M	\$18.81	R-SW	26%	\$13.92	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C2000000	RSAAA On Prem Pricing per 1K Users 2nd Channel for quantities between 1,500,005 - 2,000,000	\$160.00	R-SW	26%	\$118.40	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C2000000T	2Cha On Prem Consumer Pricing per 1K Users 1MTH Term 1.5-2M	\$14.47	R-SW	26%	\$10.71	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C3000000	RSAAA On Prem Pricing per 1K Users 2nd Channel for quantities between 2,000,005 - 3,000,000	\$110.00	R-SW	26%	\$81.40	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C3000000T	2Cha On Prem Consumer Pricing per 1K Users 1MTH Term 2-3M	\$10.13	R-SW	26%	\$7.50	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C4000000	RSAAA On Prem Pricing per 1K Users 2nd Channel for quantities between 3,000,005 - 4,000,000	\$100.00	R-SW	26%	\$74.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C4000000T	2Cha On Prem Consumer Pricing per 1K Users 1MTH Term 3-4M	\$9.07	R-SW	26%	\$6.71	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C5000000	RSAAA On Prem Pricing per 1K Users 2nd Channel for quantities between 4,000,005 - 5,000,000	\$90.00	R-SW	26%	\$66.60	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C5000000T	2Cha On Prem Consumer Pricing per 1K Users 1MTH Term 4-5M	\$8.20	R-SW	26%	\$6.07	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C7500000	RSAAA On Prem Pricing per 1K Users 2nd Channel for quantities between 5,000,005 - 7,500,000	\$70.00	R-SW	26%	\$51.80	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP2C7500000T	2Cha On Prem Consumer Pricing per 1K Users 1MTH Term 5-7.5M	\$6.27	R-SW	26%	\$4.64	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP3000000	RSAAA On Prem Pricing per 1K Users for quantities between 2,000,005 - 3,000,000	\$382.50	R-SW	26%	\$283.05	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP3000000T	RSAAA On Prem Consumer Pricing per 1K Users 1MTH Term 2-3M	\$23.74	R-SW	26%	\$17.57	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP4000000	RSAAA On Prem Pricing per 1K Users for quantities between 3,000,005 - 4,000,000	\$336.60	R-SW	26%	\$249.08	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP4000000T	RSAAA On Prem Consumer Pricing per 1K Users 1MTH Term 3-4M	\$20.22	R-SW	26%	\$14.96	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP5000000	RSAAA On Prem Pricing per 1K Users for quantities between 4,000,005 - 5,000,000	\$306.00	R-SW	26%	\$226.44	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP5000000T	RSAAA On Prem Consumer Pricing per 1K Users 1MTH Term 4-5M	\$18.99	R-SW	26%	\$14.05	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP7500000	RSAAA On Prem Pricing per 1K Users for quantities between 5,000,005 - 7,500,000	\$229.50	R-SW	26%	\$169.83	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP7500000T	RSAAA On Prem Consumer Pricing per 1K Users 1MTH Term 5-7.5M	\$14.24	R-SW	26%	\$10.54	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOPENT2C0020000	RSAAA On Prem 2nd Channel for quantities between 10 - 20,000	\$10.31	R-SW	26%	\$7.63	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOPENT2C0050000	RSAAA On Prem 2nd Channel for quantities between 20,005 - 50,000	\$7.43	R-SW	26%	\$5.50	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOPENT2C0100000	RSAAA On Prem 2nd Channel for quantities between 50,005 - 100,000	\$4.73	R-SW	26%	\$3.50	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-P-T1	AAOP TrxSign Perp pr 1KU btw 10-20K	\$3,676.00	R-SW	26%	\$2,720.24	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-P-T10	AAOP TrxSign Perp pr 1KU btw 1.5M-2M	\$1,806.25	R-SW	26%	\$1,336.63	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-P-T11	AAOP TrxSign Perp pr 1KU btw 2M-3M	\$1,535.31	R-SW	26%	\$1,136.13	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-P-T12	AAOP TrxSign Perp pr 1KU btw 3M-4M	\$1,305.02	R-SW	26%	\$965.71	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-P-T13	AAOP TrxSign Perp pr 1KU btw 4M-5M	\$1,109.26	R-SW	26%	\$820.85	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-P-T14	AAOP TrxSign Perp pr 1KU btw 5M-7.5M	\$942.87	R-SW	26%	\$697.72	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-P-T2	AAOP TrxSign Perp pr 1KU btw 20K-50K	\$3,636.80	R-SW	26%	\$2,691.23	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-P-T3	AAOP TrxSign Perp pr 1KU btw 50K-100K	\$3,558.40	R-SW	26%	\$2,633.22	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-P-T4	AAOP TrxSign Perp pr 1KU btw 100K-200K	\$3,440.80	R-SW	26%	\$2,546.19	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-P-T5	AAOP TrxSign Perp pr 1KU btw 200K-400K	\$3,284.00	R-SW	26%	\$2,430.16	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-P-T6	AAOP TrxSign Perp pr 1KU btw 400K-600K	\$3,088.00	R-SW	26%	\$2,285.12	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-P-T7	AAOP TrxSign Perp pr 1KU btw 600K-800K	\$2,794.00	R-SW	26%	\$2,067.56	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-P-T8	AAOP TrxSign Perp pr 1KU btw 800K-1M	\$2,500.00	R-SW	26%	\$1,850.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-P-T9	AAOP TrxSign Perp pr 1KU btw 1M-1.5M	\$2,125.00	R-SW	26%	\$1,572.50	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-S-T1	AAOP TrxSign Subsc 1Mo pr 1KU 10-20K	\$151.85	R-SW	26%	\$112.37	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-S-T10	AAOP TrxSign Subsc 1Mo pr 1KU 1.5M-2M	\$74.62	R-SW	26%	\$55.22	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-S-T11	AAOP TrxSign Subsc 1Mo pr 1KU 2M-3M	\$63.42	R-SW	26%	\$46.93	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-S-T12	AAOP TrxSign Subsc 1Mo pr 1KU 3M-4M	\$53.91	R-SW	26%	\$39.89	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-S-T13	AAOP TrxSign Subsc 1Mo pr 1KU 4M-5M	\$45.82	R-SW	26%	\$33.91	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-S-T14	AAOP TrxSign Subsc 1Mo pr 1KU 5M-7.5M	\$38.95	R-SW	26%	\$28.82	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-S-T2	AAOP TrxSign Subsc 1Mo pr 1KU 20-50K	\$150.23	R-SW	26%	\$111.17	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-S-T3	AAOP TrxSign Subsc 1Mo pr 1KU 50-100K	\$147.00	R-SW	26%	\$108.78	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-S-T4	AAOP TrxSign Subsc 1Mo pr 1KU 100K-200K	\$142.14	R-SW	26%	\$105.18	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-S-T5	AAOP TrxSign Subsc 1Mo pr 1KU 200K-400K	\$135.66	R-SW	26%	\$100.39	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-S-T6	AAOP TrxSign Subsc 1Mo pr 1KU 400K-600K	\$127.56	R-SW	26%	\$94.39	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-S-T7	AAOP TrxSign Subsc 1Mo pr 1KU 600K-800K	\$115.42	R-SW	26%	\$85.41	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-S-T8	AAOP TrxSign Subsc 1Mo pr 1KU 800K-1M	\$103.27	R-SW	26%	\$76.42	N/A	N/A	N/A	N/A	N/A	N/A
5	AAOP-TXS-S-T9	AAOP TrxSign Subsc 1Mo pr 1KU 1M-1.5M	\$87.78	R-SW	26%	\$64.96	N/A	N/A	N/A	N/A	N/A	N/A
5	AA-SAE-P-100	RSAAA SAE Perp 30-100 users	\$12.75	R-SW	26%	\$9.44	N/A	N/A	N/A	N/A	N/A	N/A
5	AA-SAE-P-100K	RSAAA SAE Perp 50005-100K users	\$1.35	R-SW	26%	\$1.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AA-SAE-P-10K	RSAAA SAE Perp 5005-10K users	\$3.15	R-SW	26%	\$2.33	N/A	N/A	N/A	N/A	N/A	N/A
5	AA-SAE-P-150	RSAAA SAE Perp 105-150 users	\$11.10	R-SW	26%	\$8.21	N/A	N/A	N/A	N/A	N/A	N/A
5	AA-SAE-P-1500	RSAAA SAE Perp 755-1500 users	\$5.70	R-SW	26%	\$4.22	N/A	N/A	N/A	N/A	N/A	N/A
5	AA-SAE-P-1M	RSAAA SAE Perp 10K5-1M users	\$1.05	R-SW	26%	\$0.78	N/A	N/A	N/A	N/A	N/A	N/A
5	AA-SAE-P-25	RSAAA SAE Perp 10-25 users	\$13.80	R-SW	26%	\$10.21	N/A	N/A	N/A	N/A	N/A	N/A
5	AA-SAE-P-250	RSAAA SAE Perp 155-250 users	\$9.90	R-SW	26%	\$7.33	N/A	N/A	N/A	N/A	N/A	N/A
5	AA-SAE-P-2500	RSAAA SAE Perp 1505-2500 users	\$4.65	R-SW	26%	\$3.44	N/A	N/A	N/A	N/A	N/A	N/A
5	AA-SAE-P-500	RSAAA SAE Perp 255-500 users	\$7.80	R-SW	26%	\$5.77	N/A	N/A	N/A	N/A	N/A	N/A
5	AA-SAE-P-50K	RSAAA SAE Perp 10005-50K users	\$2.25	R-SW	26%	\$1.67	N/A	N/A	N/A	N/A	N/A	N/A
5	AA-SAE-P-5K	RSAAA SAE Perp 2505-5K users	\$3.90	R-SW	26%	\$2.89	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	AA-SAE-P-750	RSAAA SAE Perp 505-750 users	\$6.90	R-SW	26%	\$5.11	N/A	N/A	N/A	N/A	N/A	N/A
5	AATM0020000T	RSAAA/TM ONPREM Consumer Pricing per 1K Users 1MTH Term 10-20K	\$358.67	R-SW	26%	\$265.42	N/A	N/A	N/A	N/A	N/A	N/A
5	AATM0050000T	RSAAA/TM ONPREM Consumer Pricing per 1K Users 1MTH Term 20-50K	\$203.38	R-SW	26%	\$150.50	N/A	N/A	N/A	N/A	N/A	N/A
5	AATM0100000T	RSAAA/TM ONPREM Consumer Pricing per 1K Users 1MTH Term 50-100K	\$119.83	R-SW	26%	\$88.67	N/A	N/A	N/A	N/A	N/A	N/A
5	AATM0200000T	RSAAA/TM ONPREM Consumer Pricing per 1K Users 1MTH Term 100-200K	\$107.18	R-SW	26%	\$79.31	N/A	N/A	N/A	N/A	N/A	N/A
5	AATM0400000T	RSAAA/TM ONPREM Consumer Pricing per 1K Users 1MTH Term 200-400K	\$95.37	R-SW	26%	\$70.57	N/A	N/A	N/A	N/A	N/A	N/A
5	AATM0600000T	RSAAA/TM ONPREM Consumer Pricing per 1K Users 1MTH Term 400-600K	\$83.55	R-SW	26%	\$61.83	N/A	N/A	N/A	N/A	N/A	N/A
5	AATM0800000T	RSAAA/TM ONPREM Consumer Pricing per 1K Users 1MTH Term 600-800K	\$71.73	R-SW	26%	\$53.08	N/A	N/A	N/A	N/A	N/A	N/A
5	AATM1000000T	RSAAA/TM ONPREM Consumer Pricing per 1K Users 1MTH Term 800K-1M	\$65.41	R-SW	26%	\$48.40	N/A	N/A	N/A	N/A	N/A	N/A
5	AATM1500000T	RSAAA/TM ONPREM Consumer Pricing per 1K Users 1MTH Term 1-1.5M	\$53.59	R-SW	26%	\$39.66	N/A	N/A	N/A	N/A	N/A	N/A
5	AATM2000000T	RSAAA/TM ONPREM Consumer Pricing per 1K Users 1MTH Term 1.5-2M	\$41.78	R-SW	26%	\$30.92	N/A	N/A	N/A	N/A	N/A	N/A
5	AATM3000000T	RSAAA/TM ONPREM Consumer Pricing per 1K Users 1MTH Term 2-3M	\$29.96	R-SW	26%	\$22.17	N/A	N/A	N/A	N/A	N/A	N/A
5	AATM4000000T	RSAAA/TM ONPREM Consumer Pricing per 1K Users 1MTH Term 3-4M	\$26.00	R-SW	26%	\$19.24	N/A	N/A	N/A	N/A	N/A	N/A
5	AATM5000000T	RSAAA/TM ONPREM Consumer Pricing per 1K Users 1MTH Term 4-5M	\$23.63	R-SW	26%	\$17.49	N/A	N/A	N/A	N/A	N/A	N/A
5	AATM7500000T	RSAAA/TM ONPREM Consumer Pricing per 1K Users 1MTH Term 5-7.5M	\$18.14	R-SW	26%	\$13.42	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOP0020000	RSAAA/TM ONPREM per 1K user btw 10-20K	\$6,196.50	R-SW	26%	\$4,585.41	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOP0050000	RSAAA/TM ONPREM per 1K user btw 20,005-50K	\$3,511.35	R-SW	26%	\$2,598.40	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOP0100000	RSAAA/TM ONPREM per 1K user btw 50,005-100K	\$2,065.50	R-SW	26%	\$1,528.47	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOP0200000	RSAAA/TM ONPREM per 1Kuser btw 100,005-200K	\$1,858.95	R-SW	26%	\$1,375.62	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOP0400000	RSAAA/TM ONPREM per 1Kuser btw 200,005-400K	\$1,652.40	R-SW	26%	\$1,222.78	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOP0600000	RSAAA/TM ONPREM per 1Kuser btw 400,005-600K	\$1,445.85	R-SW	26%	\$1,069.93	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOP0800000	RSAAA/TM ONPREM per 1Kuser btw 600,005-800K	\$1,239.30	R-SW	26%	\$917.08	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOP1000000	RSAAA/TM ONPREM per 1Kuser btw 800,005-1M	\$1,136.03	R-SW	26%	\$840.66	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOP1500000	RSAAA/TM ONPREM per 1Kuser btw 1000005-1.5M	\$929.48	R-SW	26%	\$687.82	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOP2000000	RSAAA/TM ONPREM per 1Kuser btw 1,500,005-2M	\$722.93	R-SW	26%	\$534.97	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOP3000000	RSAAA/TM ONPREM per 1Kuser btw 2,000,005-3M	\$516.38	R-SW	26%	\$382.12	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOP4000000	RSAAA/TM ONPREM per 1Kuser btw 3,000,005-4M	\$454.41	R-SW	26%	\$336.26	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOP5000000	RSAAA/TM ONPREM per 1Kuser btw 4,000,005-5M	\$413.10	R-SW	26%	\$305.69	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOP7500000	RSAAA/TM ONPREM per 1Kuser btw 5000005-7.5M	\$309.83	R-SW	26%	\$229.27	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOPUPG0020000	RSAAA/TM ONPREM Upg 1K user btw10-20K	\$1,606.50	R-SW	26%	\$1,188.81	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOPUPG0050000	RSAAA/TM ONPREM Upg 1K user btw 20,005-50K	\$910.35	R-SW	26%	\$673.66	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOPUPG0100000	RSAAA/TM ONPREM Upg 1K user btw 50,005-100K	\$535.50	R-SW	26%	\$396.27	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOPUPG0200000	RSAAA/TM ONPREM Upg 1Kuser btw 100,005-200K	\$481.95	R-SW	26%	\$356.64	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOPUPG0400000	RSAAA/TM ONPREM Upg 1Kuser btw 200,005-400K	\$428.40	R-SW	26%	\$317.02	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOPUPG0600000	RSAAA/TM ONPREM Upg 1Kuser btw 400,005-600K	\$374.85	R-SW	26%	\$277.39	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOPUPG0800000	RSAAA/TM ONPREM Upg 1Kuser btw 600,005-800K	\$321.30	R-SW	26%	\$237.76	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOPUPG1000000	RSAAA/TM ONPREM Upg 1K user btw 800,005-1M	\$294.53	R-SW	26%	\$217.95	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOPUPG1500000	RSAAA/TM ONPREM Upg 1K user btw 1M,005-1.5M	\$240.98	R-SW	26%	\$178.33	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOPUPG2000000	RSAAA/TM ONPREM Upg 1Kuser btw 1,500,005-2M	\$187.43	R-SW	26%	\$138.70	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOPUPG3000000	RSAAA/TM ONPREM Upg 1Kuser btw 2,000,005-3M	\$133.88	R-SW	26%	\$99.07	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOPUPG4000000	RSAAA/TM ONPREM Upg 1Kuser btw 3,000,005-4M	\$117.81	R-SW	26%	\$87.18	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOPUPG5000000	RSAAA/TM ONPREM Upg 1Kuser btw 4,000,005-5M	\$107.10	R-SW	26%	\$79.25	N/A	N/A	N/A	N/A	N/A	N/A
5	AATMOPUPG7500000	RSAAA/TM ONPREM Upg 1Kuser btw 5M,005-7.5M	\$80.33	R-SW	26%	\$59.44	N/A	N/A	N/A	N/A	N/A	N/A
5	ACM10000	ACM 5,001 to 10,000 Users	\$21.88	R-SW	26%	\$16.19	N/A	N/A	N/A	N/A	N/A	N/A
5	ACM100000	ACM 50,001 to 100,000 Users	\$12.50	R-SW	26%	\$9.25	N/A	N/A	N/A	N/A	N/A	N/A
5	ACM25000	ACM 10,001 to 25,000 Users	\$17.50	R-SW	26%	\$12.95	N/A	N/A	N/A	N/A	N/A	N/A
5	ACM250000	ACM 100,001 to 250,000 Users	\$10.50	R-SW	26%	\$7.77	N/A	N/A	N/A	N/A	N/A	N/A
5	ACM250001	ACM 250,001+ Users	\$9.64	R-SW	26%	\$7.13	N/A	N/A	N/A	N/A	N/A	N/A
5	ACM5000	ACM Up to 5,000 Users	\$30.00	R-SW	26%	\$22.20	N/A	N/A	N/A	N/A	N/A	N/A
5	ACM50000	ACM 25,001 to 50,000 Users	\$14.88	R-SW	26%	\$11.01	N/A	N/A	N/A	N/A	N/A	N/A
5	ACME	ACM Enterprise (Custom Quoted)	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ACMEB1	ACM Enterprise Basic Mnt 1MO (Custom Quoted)	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ACMEE1	ACM Enterprise Enh Mnt 1MO (Custom Quoted)	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AFX10000	AFX 5,001 to 10,000 User	\$15.00	R-SW	26%	\$11.10	N/A	N/A	N/A	N/A	N/A	N/A
5	AFX100000	AFX 50001 to 100000 User	\$8.57	R-SW	26%	\$6.34	N/A	N/A	N/A	N/A	N/A	N/A
5	AFX25000	AFX 10,001 to 25000 User	\$12.00	R-SW	26%	\$8.88	N/A	N/A	N/A	N/A	N/A	N/A
5	AFX250000	AFX 100001 - 250000 User	\$7.20	R-SW	26%	\$5.33	N/A	N/A	N/A	N/A	N/A	N/A
5	AFX250001	AFX 250,001+ Users	\$6.61	R-SW	26%	\$4.89	N/A	N/A	N/A	N/A	N/A	N/A
5	AFX5000	AFX Up to 5,000 Users	\$20.57	R-SW	26%	\$15.22	N/A	N/A	N/A	N/A	N/A	N/A
5	AFX50000	AFX 25,001 to 50000 User	\$10.20	R-SW	26%	\$7.55	N/A	N/A	N/A	N/A	N/A	N/A
5	AFXE	AFX Enterprise (Custom Quoted)	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AFXEB1	AFX Enterprise Basic Mnt 1MO (Custom Quoted)	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AFXEE1	AFX Enterprise Enh Mnt 1MO (Custom Quoted)	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AI-EXT-INST-COM	Additional ARC Instance 1Prod 2NP Term (Custom Quoted)	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AI-EXT-INST-COM-P	Additional ARC Instance 1Prod 2NP Perp (Custom Quoted)	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AI-NP-INST-COM	Additional ARC Instance 1NP Term (Custom Quoted)	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AI-NP-INST-COM-P	Additional ARC Instance 1NP Perp (Custom Quoted)	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AMABDL000010	RSA SecurID Appliance token bundle for 10 users	\$3,896.00	R-SW	26%	\$2,883.04	N/A	N/A	N/A	N/A	N/A	N/A
5	AMABDL000025	RSA SecurID Appliance token bundle for 25 users	\$5,247.50	R-SW	26%	\$3,883.15	N/A	N/A	N/A	N/A	N/A	N/A
5	AMABDL000050	RSA SecurID Appliance token bundle for 50 users	\$7,050.00	R-SW	26%	\$5,217.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AMABDL000100	RSA SecurID Appliance token bundle for 100 users	\$10,505.00	R-SW	26%	\$7,773.70	N/A	N/A	N/A	N/A	N/A	N/A
5	AMABDL000300	RSA SecurID Appliance token bundle for 300 users	\$23,725.00	R-SW	26%	\$17,556.50	N/A	N/A	N/A	N/A	N/A	N/A
5	AMABDL000500	RSA SecurID Appliance token bundle for 500 users	\$34,545.00	R-SW	26%	\$25,563.30	N/A	N/A	N/A	N/A	N/A	N/A
5	AMABDL001000	RSA SecurID Appliance token bundle for 1,000 users	\$60,095.00	R-SW	26%	\$44,470.30	N/A	N/A	N/A	N/A	N/A	N/A
5	AMVBDL000010	SID Access Perp token bundle for 10u	\$901.00	R-SW	26%	\$666.74	N/A	N/A	N/A	N/A	N/A	N/A
5	AMVBDL000025	SID Access Perp token bundle for 25u	\$2,252.50	R-SW	26%	\$1,666.85	N/A	N/A	N/A	N/A	N/A	N/A
5	AMVBDL000050	SID Access Perp token bundle for 50u	\$4,055.00	R-SW	26%	\$3,000.70	N/A	N/A	N/A	N/A	N/A	N/A
5	AMVBDL000100	SID Access Perp token bundle for 100u	\$7,510.00	R-SW	26%	\$5,557.40	N/A	N/A	N/A	N/A	N/A	N/A
5	AMVBDL000300	SID Access Perp token bundle for 300u	\$20,730.00	R-SW	26%	\$15,340.20	N/A	N/A	N/A	N/A	N/A	N/A
5	AMVBDL000500	SID Access Perp token bundle for 500u	\$31,550.00	R-SW	26%	\$23,347.00	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	AMVBDL001000	SID Access Perp token bundle for 1,000u	\$57,100.00	R-SW	26%	\$42,254.00	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000025B	RSA SecurID Appliance Base Software License per User for qty's between 10 - 25	\$92.00	R-SW	26%	\$68.08	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000025E	RSA SecurID Appliance Enterprise Software License per User for qty's between 10 - 25	\$124.00	R-SW	26%	\$91.76	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000025U	RSA SecurID Appliance Base to Ent Upgrade Software License per User for qty's between 10 - 25	\$32.00	R-SW	26%	\$23.68	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000100B	RSA SecurID Appliance Base Software License per User for qty's between 30 - 100	\$85.00	R-SW	26%	\$62.90	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000100E	RSA SecurID Appliance Enterprise Software License per User for qty's between 30 - 100	\$115.00	R-SW	26%	\$85.10	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000100U	RSA SecurID Appliance Base to Ent Upgrade Software License per User for qty's between 30 - 100	\$30.00	R-SW	26%	\$22.20	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000150B	RSA SecurID Appliance Base Software License per User for qty's between 105 - 150	\$74.00	R-SW	26%	\$54.76	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000150E	RSA SecurID Appliance Enterprise Software License per User for qty's between 105 - 150	\$100.00	R-SW	26%	\$74.00	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000150U	RSA SecurID Appliance Base to Ent Upgrade Software License per User for qty's between 105 - 150	\$26.00	R-SW	26%	\$19.24	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000250B	RSA SecurID Appliance Base Software License per User for qty's between 155 - 250	\$66.00	R-SW	26%	\$48.84	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000250E	RSA SecurID Appliance Enterprise Software License per User for qty's between 155 - 250	\$89.00	R-SW	26%	\$65.86	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000250U	RSA SecurID Appliance Base to Ent Upgrade Software License per User for qty's between 155 - 250	\$23.00	R-SW	26%	\$17.02	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000500B	RSA SecurID Appliance Base Software License per User for qty's between 255 - 500	\$52.00	R-SW	26%	\$38.48	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000500E	RSA SecurID Appliance Enterprise Software License per User for qty's between 255 - 500	\$70.00	R-SW	26%	\$51.80	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000500U	RSA SecurID Appliance Base to Ent Upgrade Software License per User for qty's between 255 - 500	\$18.00	R-SW	26%	\$13.32	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000750B	RSA SecurID Appliance Base Software License per User for qty's between 505 - 750	\$46.00	R-SW	26%	\$34.04	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000750E	RSA SecurID Appliance Enterprise Software License per User for qty's between 505 - 750	\$62.00	R-SW	26%	\$45.88	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0000750U	RSA SecurID Appliance Base to Ent Upgrade Software License per User for qty's between 505 - 750	\$16.00	R-SW	26%	\$11.84	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0001500B	RSA SecurID Appliance Base Software License per User for qty's between 755 - 1,500	\$38.00	R-SW	26%	\$28.12	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0001500E	RSA SecurID Appliance Enterprise Software License per User for qty's between 755 - 1,500	\$51.50	R-SW	26%	\$38.11	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0001500U	RSA SecurID Appliance Base to Ent Upgrade Software License per User for qty's between 755 - 1,500	\$13.50	R-SW	26%	\$9.99	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0002500B	RSA SecurID Appliance Base Software License per User for qty's between 1,505 - 2,500	\$31.00	R-SW	26%	\$22.94	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0002500E	RSA SecurID Appliance Enterprise Software License per User for qty's between 1,505 - 2,500	\$42.00	R-SW	26%	\$31.08	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0002500U	RSA SecurID Appliance Base to Ent Upgrade Software License per User for qty's between 1,505 - 2,500	\$11.00	R-SW	26%	\$8.14	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0005000B	RSA SecurID Appliance Base Software License per User for qty's between 2,505 - 5,000	\$26.00	R-SW	26%	\$19.24	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0005000E	RSA SecurID Appliance Enterprise Software License per User for qty's between 2,505 - 5,000	\$35.00	R-SW	26%	\$25.90	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0005000U	RSA SecurID Appliance Base to Ent Upgrade Software License per User for qty's between 2,505 - 5,000	\$9.00	R-SW	26%	\$6.66	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0010000B	RSA SecurID Appliance Base Software License per User for qty's between 5,005 - 10,000	\$21.00	R-SW	26%	\$15.54	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0010000E	RSA SecurID Appliance Enterprise Software License per User for qty's between 5,005 - 10,000	\$28.50	R-SW	26%	\$21.09	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0010000EP	RSA SecurID Appliance Enterprise Plus per User for qty's between 5,000 - 10,000	\$50.00	R-SW	26%	\$37.00	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0010000U	RSA SecurID Appliance Base to Ent Upgrade Software License per User for qty's between 5,000 - 10,000	\$7.50	R-SW	26%	\$5.55	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0050000B	RSA SecurID Appliance Base Software License per User for qty's between 10,005 - 50,000	\$15.00	R-SW	26%	\$11.10	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0050000E	RSA SecurID Appliance Enterprise Software License per User for qty's between 10,005 - 50,000	\$20.50	R-SW	26%	\$15.17	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0050000EP	RSA SecurID Appliance Enterprise Plus per User for qty's between 10,005 - 50,000	\$40.00	R-SW	26%	\$29.60	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0050000U	RSA SecurID Appliance Base to Ent Upgrade Software License per User for qty's between 10,005 - 50,000	\$5.50	R-SW	26%	\$4.07	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0100000B	RSA SecurID Appliance Base Software License per User for qty's between 50,005 - 100,000	\$9.00	R-SW	26%	\$6.66	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0100000E	RSA SecurID Appliance Enterprise Software License per User for qty's between 50,005 - 100,000	\$12.00	R-SW	26%	\$8.88	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0100000EP	RSA SecurID Appliance Enterprise Plus per User for qty's between 50,005 - 100,000	\$32.00	R-SW	26%	\$23.68	N/A	N/A	N/A	N/A	N/A	N/A
5	APP0100000U	RSA SecurID Appliance Base to Ent Upgrade Software License per User for qty's between 50,005 - 100,000	\$3.00	R-SW	26%	\$2.22	N/A	N/A	N/A	N/A	N/A	N/A
5	APP1000000B	RSA SecurID Appliance Base Software License per User for qty's between 100,005 - 1,000,000	\$7.00	R-SW	26%	\$5.18	N/A	N/A	N/A	N/A	N/A	N/A
5	APP1000000E	RSA SecurID Appliance Enterprise Software License per User for qty's between 100,005 - 1,000,000	\$9.50	R-SW	26%	\$7.03	N/A	N/A	N/A	N/A	N/A	N/A
5	APP1000000EP	RSA SecurID Appliance Enterprise Plus per User for qty's between 100,005 - 1,000,000	\$30.00	R-SW	26%	\$22.20	N/A	N/A	N/A	N/A	N/A	N/A
5	APP1000000U	RSA SecurID Appliance Base to Ent Upgrade Software License per User for qty's between 100,005 - 1,000,000	\$2.50	R-SW	26%	\$1.85	N/A	N/A	N/A	N/A	N/A	N/A
5	ARCH-GEOLIMIT	Archer Geography Use Limits Apply	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ARCH-USECASELIMIT	Archer Use Case Restrictions Apply	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ARCH-USERLIMIT	Archer User or Employee Limits Apply	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ARC-SWITCH	Warehouse Switch	\$15,000.00	R-SW	26%	\$11,100.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ARC-WN-HW	Warehouse Node H/W	\$85,000.00	R-SW	26%	\$62,900.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ARC-WN-SW	Warehouse Node w/10TB S/W	\$63,750.00	R-SW	26%	\$47,175.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ARM10000	ARM 5,001 to 10,000 Users	\$18.75	R-SW	26%	\$13.88	N/A	N/A	N/A	N/A	N/A	N/A
5	ARM100000	ARM 50,001 to 100,000 User	\$10.71	R-SW	26%	\$7.93	N/A	N/A	N/A	N/A	N/A	N/A
5	ARM25000	ARM 10,001 to 25,000 User	\$15.00	R-SW	26%	\$11.10	N/A	N/A	N/A	N/A	N/A	N/A
5	ARM250000	ARM 100,001 to 250,000 User	\$9.00	R-SW	26%	\$6.66	N/A	N/A	N/A	N/A	N/A	N/A
5	ARM250001	ARM 250,001+ Users	\$8.26	R-SW	26%	\$6.11	N/A	N/A	N/A	N/A	N/A	N/A
5	ARM5000	ARM Up to 5,000 Users	\$25.71	R-SW	26%	\$19.03	N/A	N/A	N/A	N/A	N/A	N/A
5	ARM50000	ARM 25,001 to 50,000 User	\$12.75	R-SW	26%	\$9.44	N/A	N/A	N/A	N/A	N/A	N/A
5	ARME	ARM Enterprise (Custom Quoted)	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ARMEB1	ARM Enterprise Basic Mnt 1MO (Custom Quoted)	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ARMEE1	ARM Enterprise Enh Mnt 1MO (Custom Quoted)	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-100K-P	Audit 40001-100000 Perp Lic w/ 1ODA	\$280,140.00	R-SW	26%	\$207,303.60	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-100K-T	Audit 40001-100000 Term Lic w/ 1ODA [Per Month Pricing]	\$6,670.00	R-SW	26%	\$4,935.80	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-1500-P	Audit 0-1500 Perp Lic w/ 1ODA	\$49,140.00	R-SW	26%	\$36,363.60	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-1500-T	Audit 0-1500 Term Lic w/ 1ODA [Per Month Pricing]	\$1,170.00	R-SW	26%	\$865.80	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-40K-P	Audit 5001-40000 Perp Lic w/ 1ODA	\$192,780.00	R-SW	26%	\$142,657.20	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-40K-T	Audit 5001-40000 Term Lic w/ 1ODA [Per Month Pricing]	\$4,590.00	R-SW	26%	\$3,396.60	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-5K-P	Audit 1501-5000 Perp Lic w/ 1ODA	\$140,280.00	R-SW	26%	\$103,807.20	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-5K-T	Audit 1501-5000 Term Lic w/ 1ODA [Per Month Pricing]	\$3,340.00	R-SW	26%	\$2,471.60	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-G100K-P	Audit G100000 Perp Lic w/ 1ODA	\$385,140.00	R-SW	26%	\$285,003.60	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-G100K-T	Audit G100000 Term Lic w/ 1ODA [Per Month Pricing]	\$9,170.00	R-SW	26%	\$6,785.80	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-GT100K-P	AUD>100KPerp w/1ODA cost /1Kemp	\$2,801.40	R-SW	26%	\$2,073.04	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-GT100K-T	AUD>100KTerm w/1ODA cost /1Kemp /mo	\$66.70	R-SW	26%	\$49.36	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-GT100K-T-B1	AUD>100KTermBas w/1ODA cost /1Kemp /mo	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-USER-P	Audit User Perp Lic w/ 1ODA	\$2,520.00	R-SW	26%	\$1,864.80	N/A	N/A	N/A	N/A	N/A	N/A
5	AUD-USER-T	Audit User Term Lic w/ 1ODA [Per Month Pricing]	\$60.00	R-SW	26%	\$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000025B	RSA Authentication Manager Base Edition per User for qty's between 10 - 25	\$92.00	R-SW	26%	\$68.08	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000025B8	SID Access Base Perp from 10 - 25u	\$92.00	R-SW	26%	\$68.08	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000025E	RSA Authentication Manager Enterprise Edition per User for qty's between 10 - 25	\$124.00	R-SW	26%	\$91.76	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000025E8	SID Access Ent Perp from 10 - 25u	\$124.00	R-SW	26%	\$91.76	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000025U	RSA Authentication Manager Base to Ent Upgrade per User for qty's between 10 - 25	\$32.00	R-SW	26%	\$23.68	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	AUT000025U8	SID Access B2Ent Upg Perp 10-25u	\$32.00	R-SW	26%	\$23.68	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000100B	RSA Authentication Manager Base Edition per User for qty's between 30 - 10C	\$85.00	R-SW	26%	\$62.90	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000100B8	SID Access Base Perp from 30 - 100u	\$85.00	R-SW	26%	\$62.90	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000100E	RSA Authentication Manager Enterprise Edition per User for qty's between 30 - 10C	\$115.00	R-SW	26%	\$85.10	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000100E8	SID Access Ent Perp from 30 - 100u	\$115.00	R-SW	26%	\$85.10	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000100U	RSA Authentication Manager Base to Ent Upgrade per User for qty's between 30 - 10C	\$30.00	R-SW	26%	\$22.20	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000100U8	SID Access B2Ent Upg Perp 30-100u	\$30.00	R-SW	26%	\$22.20	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000150B	RSA Authentication Manager Base Edition per User for qty's between 105 - 150	\$74.00	R-SW	26%	\$54.76	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000150B8	SID Access Base Perp from 105 - 150u	\$74.00	R-SW	26%	\$54.76	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000150E	RSA Authentication Manager Enterprise Edition per User for qty's between 105 - 150	\$100.00	R-SW	26%	\$74.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000150E8	SID Access Ent Perp from 105 - 150u	\$100.00	R-SW	26%	\$74.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000150U	RSA Authentication Manager Base to Ent Upgrade per User for qty's between 105 - 150	\$26.00	R-SW	26%	\$19.24	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000150U8	SID Access B2Ent Upg Perp 105-150u	\$26.00	R-SW	26%	\$19.24	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000250B	RSA Authentication Manager Base Edition per User for qty's between 155 - 250	\$66.00	R-SW	26%	\$48.84	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000250B8	SID Access Base Perp from 155 - 250u	\$66.00	R-SW	26%	\$48.84	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000250E	RSA Authentication Manager Enterprise Edition per User for qty's between 155 - 250	\$89.00	R-SW	26%	\$65.86	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000250E8	SID Access Ent Perp from 155 - 250u	\$89.00	R-SW	26%	\$65.86	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000250U	RSA Authentication Manager Base to Ent Upgrade per User for qty's between 155 - 250	\$23.00	R-SW	26%	\$17.02	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000250U8	SID Access B2Ent Upg Perp 155-250u	\$23.00	R-SW	26%	\$17.02	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000500B	RSA Authentication Manager Base Edition per User for qty's between 255 - 500	\$52.00	R-SW	26%	\$38.48	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000500B8	SID Access Base Perp from 255 - 500u	\$52.00	R-SW	26%	\$38.48	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000500E	RSA Authentication Manager Enterprise Edition per User for qty's between 255 - 500	\$70.00	R-SW	26%	\$51.80	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000500E8	SID Access Ent Perp from 255 - 500u	\$70.00	R-SW	26%	\$51.80	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000500U	RSA Authentication Manager Base to Ent Upgrade per User for qty's between 255 - 500	\$18.00	R-SW	26%	\$13.32	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000500U8	SID Access B2Ent Upg Perp 255-500u	\$18.00	R-SW	26%	\$13.32	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000750B	RSA Authentication Manager Base Edition per User for qty's between 505 - 750	\$46.00	R-SW	26%	\$34.04	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000750B8	SID Access Base Perp from 505 - 750u	\$46.00	R-SW	26%	\$34.04	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000750E	RSA Authentication Manager Enterprise Edition per User for qty's between 505 - 750	\$62.00	R-SW	26%	\$45.88	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000750E8	SID Access Ent Perp from 505 - 750u	\$62.00	R-SW	26%	\$45.88	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000750U	RSA Authentication Manager Base to Ent Upgrade per User for qty's between 505 - 750	\$16.00	R-SW	26%	\$11.84	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0000750U8	SID Access B2Ent Upg Perp 505-750u	\$16.00	R-SW	26%	\$11.84	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0001500B	RSA Authentication Manager Base Edition per User for qty's between 755 - 1,500	\$38.00	R-SW	26%	\$28.12	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0001500B8	SID Access Base Perp from 755 - 1,500u	\$38.00	R-SW	26%	\$28.12	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0001500E	RSA Authentication Manager Enterprise Edition per User for qty's between 755 - 1,500	\$51.50	R-SW	26%	\$38.11	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0001500E8	SID Access Ent Perp from 755 - 1,500u	\$51.50	R-SW	26%	\$38.11	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0001500U	RSA Authentication Manager Base to Ent Upgrade per User for qty's between 755 - 1,500	\$13.50	R-SW	26%	\$9.99	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0001500U8	SID Access B2Ent Upg Perp 755-1500u	\$13.50	R-SW	26%	\$9.99	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0002500B	RSA Authentication Manager Base Edition per User for qty's between 1,505 - 2,500	\$31.00	R-SW	26%	\$22.94	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0002500B8	SID Access Base Perp from 1,505 - 2,500u	\$31.00	R-SW	26%	\$22.94	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0002500E	RSA Authentication Manager Enterprise Edition per User for qty's between 1,505 - 2,500	\$42.00	R-SW	26%	\$31.08	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0002500E8	SID Access Ent Perp from 1,505 - 2,500u	\$42.00	R-SW	26%	\$31.08	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0002500U	RSA Authentication Manager Base to Ent Upgrade per User for qty's between 1,505 - 2,500	\$11.00	R-SW	26%	\$8.14	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0002500U8	SID Access B2Ent Upg Perp 1505-2500u	\$11.00	R-SW	26%	\$8.14	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0005000B	RSA Authentication Manager Base Edition per User for qty's between 2,505 - 5,000	\$26.00	R-SW	26%	\$19.24	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0005000B8	SID Access Base Perp from 2,505 - 5Ku	\$26.00	R-SW	26%	\$19.24	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0005000E	RSA Authentication Manager Enterprise Edition per User for qty's between 2,505 - 5,000	\$35.00	R-SW	26%	\$25.90	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0005000E8	SID Access Ent Perp from 2,505 - 5Ku	\$35.00	R-SW	26%	\$25.90	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0005000U	RSA Authentication Manager Base to Ent Upgrade per User for qty's between 2,505 - 5,000	\$9.00	R-SW	26%	\$6.66	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0005000U8	SID Access B2Ent Upg Perp 2505-5000u	\$9.00	R-SW	26%	\$6.66	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0010000B	RSA Authentication Manager Base Edition per User for qty's between 5,005 - 10,000	\$21.00	R-SW	26%	\$15.54	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0010000B8	SID Access Base Perp from 5,005 - 10Ku	\$21.00	R-SW	26%	\$15.54	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0010000E	RSA Authentication Manager Enterprise Edition per User for qty's between 5,005 - 10,000	\$28.50	R-SW	26%	\$21.09	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0010000E8	SID Access Ent Perp from 5,005 - 10Ku	\$28.50	R-SW	26%	\$21.09	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0010000EP	RSA Authentication Manager Enterprise Plus per User for qty's between 5,000 - 10,000	\$50.00	R-SW	26%	\$37.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0010000EP8	RSA Authentication Manager Enterprise Plus per User for qty's between 5,000 - 10,000	\$50.00	R-SW	26%	\$37.00	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0010000U	RSA Authentication Manager Base to Ent Upgrade per User for qty's between 5,005 - 10,000	\$7.50	R-SW	26%	\$5.55	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0010000U8	SID Access B2Ent Upg Perp 5005-10Ku	\$7.50	R-SW	26%	\$5.55	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0050000B	RSA Authentication Manager Base Edition per User for qty's between 10,005 - 50,000	\$15.00	R-SW	26%	\$11.10	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0050000B8	SID Access Base Perp from 10,005 - 50Ku	\$15.00	R-SW	26%	\$11.10	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0050000E	RSA Authentication Manager Enterprise Edition per User for qty's between 10,005 - 50,000	\$20.50	R-SW	26%	\$15.17	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0050000E8	SID Access Ent Perp from 10,005 - 50Ku	\$20.50	R-SW	26%	\$15.17	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0050000EP	RSA Authentication Manager Enterprise Plus per User for qty's between 10,005 - 50,000	\$40.00	R-SW	26%	\$29.60	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0050000EP8	RSA Authentication Manager Enterprise Plus per User for qty's between 10,005 - 50,000	\$40.00	R-SW	26%	\$29.60	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0050000U	RSA Authentication Manager Base to Ent Upgrade per User for qty's between 10,005 - 50,000	\$5.50	R-SW	26%	\$4.07	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0050000U8	SID Access B2Ent Upg Perp 10005-50Ku	\$5.50	R-SW	26%	\$4.07	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0100000B	RSA Authentication Manager Base Edition per User for qty's between 50,005 - 100,000	\$9.00	R-SW	26%	\$6.66	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0100000B8	SID Access Base Perp from 50,005 - 100Ku	\$9.00	R-SW	26%	\$6.66	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0100000E	RSA Authentication Manager Enterprise Edition per User for qty's between 50,005 - 100,000	\$12.00	R-SW	26%	\$8.88	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0100000E8	SID Access Ent Perp from 50,005 - 100Ku	\$12.00	R-SW	26%	\$8.88	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0100000EP	RSA Authentication Manager Enterprise Plus per User for qty's between 50,005 - 100,000	\$32.00	R-SW	26%	\$23.68	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0100000EP8	RSA Authentication Manager Enterprise Plus per User for qty's between 50,005 - 100,000	\$32.00	R-SW	26%	\$23.68	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0100000U	RSA Authentication Manager Base to Ent Upgrade per User for qty's between 50,005 - 100,000	\$3.00	R-SW	26%	\$2.22	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT0100000U8	SID Access B2Ent Upg Perp 50005-100Ku	\$3.00	R-SW	26%	\$2.22	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT1000000B	RSA Authentication Manager Base Edition per User for qty's between 100,005 - 1,000,000	\$7.00	R-SW	26%	\$5.18	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT1000000B8	SID Access Base Perp from 100,005 - 1M	\$7.00	R-SW	26%	\$5.18	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT1000000E	RSA Authentication Manager Enterprise Edition per User for qty's between 100,005 - 1,000,000	\$9.50	R-SW	26%	\$7.03	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT1000000E8	SID Access Ent Perp from 100,005 - 1M	\$9.50	R-SW	26%	\$7.03	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT1000000EP	RSA Authentication Manager Enterprise Plus per User for qty's between 100,005 - 1,000,000	\$30.00	R-SW	26%	\$22.20	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT1000000EP8	RSA Authentication Manager Enterprise Plus per User for qty's between 100,005 - 1,000,000	\$30.00	R-SW	26%	\$22.20	N/A	N/A	N/A	N/A	N/A	N/A
5	AUT1000000U	RSA Authentication Manager Base to Ent Upgrade per User for qty's between 100,005 - 1,000,000	\$2.50	R-SW	26%	\$1.85	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	AUT100000U8	SID Access B2Ent Upg Perp 100005-1Mu	\$2.50	R-SW	26%	\$1.85	N/A	N/A	N/A	N/A	N/A	N/A
5	AUTPRO10-8	10 User License, 10 SID700 and 10 s/w tokens 3yr	\$1,411.20	R-SW	26%	\$1,044.29	N/A	N/A	N/A	N/A	N/A	N/A
5	AUTPRO25-8	25 User License, 25 SID700 and 25 s/w tokens 3yr	\$2,385.50	R-SW	26%	\$1,765.27	N/A	N/A	N/A	N/A	N/A	N/A
5	AUTRBA0000025	SID Access RBAODA from 10 - 25u	\$22.00	R-SW	26%	\$16.28	N/A	N/A	N/A	N/A	N/A	N/A
5	AUTRBA0000100	SID Access RBAODA from 30 - 100u	\$20.00	R-SW	26%	\$14.80	N/A	N/A	N/A	N/A	N/A	N/A
5	AUTRBA0000150	SID Access RBAODA from 105 - 150u	\$19.00	R-SW	26%	\$14.06	N/A	N/A	N/A	N/A	N/A	N/A
5	AUTRBA0000250	SID Access RBAODA from 155 - 250u	\$18.00	R-SW	26%	\$13.32	N/A	N/A	N/A	N/A	N/A	N/A
5	AUTRBA0000500	SID Access RBAODA from 255 - 500u	\$17.00	R-SW	26%	\$12.58	N/A	N/A	N/A	N/A	N/A	N/A
5	AUTRBA0000750	SID Access RBAODA from 505 - 750u	\$16.50	R-SW	26%	\$12.21	N/A	N/A	N/A	N/A	N/A	N/A
5	AUTRBA0001500	SID Access RBAODA from 755 - 1,500u	\$16.00	R-SW	26%	\$11.84	N/A	N/A	N/A	N/A	N/A	N/A
5	AUTRBA0002500	SID Access RBAODA from 1,505 - 2,500u	\$15.00	R-SW	26%	\$11.10	N/A	N/A	N/A	N/A	N/A	N/A
5	AUTRBA0005000	SID Access RBAODA from 2,505 - 5Ku	\$13.00	R-SW	26%	\$9.62	N/A	N/A	N/A	N/A	N/A	N/A
5	AUTRBA0010000	SID Access RBAODA from 5,505 - 10Ku	\$11.00	R-SW	26%	\$8.14	N/A	N/A	N/A	N/A	N/A	N/A
5	AUTRBA0050000	SID Access RBAODA from 10,005 - 50Ku	\$10.00	R-SW	26%	\$7.40	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-100K-P	BCM 40001-100000 Perp Lic w/ 1ODA	\$280,140.00	R-SW	26%	\$207,303.60	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-100K-T	BCM 40001-100000 Term Lic w/ 1ODA [Per Month Pricing]	\$6,670.00	R-SW	26%	\$4,935.80	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-1500-P	BCM 0-1500 Perp Lic w/ 1ODA	\$49,140.00	R-SW	26%	\$36,363.60	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-1500-T	BCM 0-1500 Term Lic w/ 1ODA [Per Month Pricing]	\$1,170.00	R-SW	26%	\$865.80	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-40K-P	BCM 5001-40000 Perp Lic w/ 1ODA	\$192,780.00	R-SW	26%	\$142,657.20	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-40K-T	BCM 5001-40000 Term Lic w/ 1ODA [Per Month Pricing]	\$4,590.00	R-SW	26%	\$3,396.60	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-5K-P	BCM 1501-5000 Perp Lic w/ 1ODA	\$140,280.00	R-SW	26%	\$103,807.20	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-5K-T	BCM 1501-5000 Term Lic w/ 1ODA [Per Month Pricing]	\$3,340.00	R-SW	26%	\$2,471.60	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-G100K-P	BCM G100000 Perp Lic w/ 1ODA	\$385,140.00	R-SW	26%	\$285,003.60	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-G100K-T	BCM G100000 Term Lic w/ 1ODA [Per Month Pricing]	\$9,170.00	R-SW	26%	\$6,785.80	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-GT100K-P	BCM>100KPerp w/1ODA cost /1Kemp	\$2,801.40	R-SW	26%	\$2,073.04	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-GT100K-T	BCM>100KTerm w/1ODA cost /1Kemp /mo	\$66.70	R-SW	26%	\$49.36	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-GT100K-T-B1	BCM>100KTermBas w/1ODA cost /1Kemp /mo	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-USER-P	BCM User Perp Lic w/ 1ODA	\$2,520.00	R-SW	26%	\$1,864.80	N/A	N/A	N/A	N/A	N/A	N/A
5	BCM-USER-T	BCM User Term Lic w/ 1ODA [Per Month Pricing]	\$60.00	R-SW	26%	\$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	BCO0000250	RSA SecurID 3 Year Business Continuity Option per user qty's between 5 - 25C	\$70.00	R-SW	26%	\$51.80	N/A	N/A	N/A	N/A	N/A	N/A
5	BCO0000750	RSA SecurID 3 Year Business Continuity Option per user qty's between 255 - 75C	\$51.35	R-SW	26%	\$38.00	N/A	N/A	N/A	N/A	N/A	N/A
5	BCO0001500	RSA SecurID 3 Year Business Continuity Option per user qty's between 755 - 1,50C	\$41.00	R-SW	26%	\$30.34	N/A	N/A	N/A	N/A	N/A	N/A
5	BCO0002500	RSA SecurID 3 Year Business Continuity Option per user qty's between 1,505 - 2,50C	\$35.60	R-SW	26%	\$26.34	N/A	N/A	N/A	N/A	N/A	N/A
5	BCO0005000	RSA SecurID 3 Year Business Continuity Option per user qty's between 2,505 - 5,00C	\$30.75	R-SW	26%	\$22.76	N/A	N/A	N/A	N/A	N/A	N/A
5	BCO0007500	RSA SecurID 3 Year Business Continuity Option per user qty's between 5,005 - 7,50C	\$25.50	R-SW	26%	\$18.87	N/A	N/A	N/A	N/A	N/A	N/A
5	BCO0010000	RSA SecurID 3 Year Business Continuity Option per user qty's between 7,505 - 10,00C	\$23.65	R-SW	26%	\$17.50	N/A	N/A	N/A	N/A	N/A	N/A
5	BCO0015000	RSA SecurID 3 Year Business Continuity Option per user qty's between 10,005 - 15,00C	\$19.60	R-SW	26%	\$14.50	N/A	N/A	N/A	N/A	N/A	N/A
5	BCO0025000	RSA SecurID 3 Year Business Continuity Option per user qty's between 15,005 - 25,00C	\$18.50	R-SW	26%	\$13.69	N/A	N/A	N/A	N/A	N/A	N/A
5	BCO1000000	RSA SecurID 3 Year Business Continuity Option per user qty's between 25,005 - 1,000,00C	\$14.50	R-SW	26%	\$10.73	N/A	N/A	N/A	N/A	N/A	N/A
5	BLP-1M-PB	Basic support per month (\$450.00) [Per Month Pricing]	\$450.00	R-SW	26%	\$333.00	N/A	N/A	N/A	N/A	N/A	N/A
5	BLP-1M-PE	Enhanced support per month (\$625.00) [Per Month Pricing]	\$625.00	R-SW	26%	\$462.50	N/A	N/A	N/A	N/A	N/A	N/A
5	BLP-P	Solution Platform - perpetual license	\$30,000.00	R-SW	26%	\$22,200.00	N/A	N/A	N/A	N/A	N/A	N/A
5	BRM10000	BRM 5,001 to 10,000 Users	\$13.75	R-SW	26%	\$10.18	N/A	N/A	N/A	N/A	N/A	N/A
5	BRM100000	BRM 50,001 to 100,000 User	\$7.86	R-SW	26%	\$5.82	N/A	N/A	N/A	N/A	N/A	N/A
5	BRM25000	BRM 10,001 to 25,000 Users	\$11.00	R-SW	26%	\$8.14	N/A	N/A	N/A	N/A	N/A	N/A
5	BRM250000	BRM 100,001 to 250000 User	\$6.60	R-SW	26%	\$4.88	N/A	N/A	N/A	N/A	N/A	N/A
5	BRM250001	BRM 250,001+ Users	\$6.06	R-SW	26%	\$4.48	N/A	N/A	N/A	N/A	N/A	N/A
5	BRM5000	BRM Up to 5,000 Users	\$18.86	R-SW	26%	\$13.96	N/A	N/A	N/A	N/A	N/A	N/A
5	BRM50000	BRM 25,001 to 50,000 Users	\$9.35	R-SW	26%	\$6.92	N/A	N/A	N/A	N/A	N/A	N/A
5	BRME	BRM Enterprise (Custom Quoted)	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	BRMEB1	BRM Enterprise Basic Mnt 1MO (Custom Quoted)	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	BRMEE1	BRM Enterprise Enh Mnt 1MO (Custom Quoted)	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-100K-P	Compliance 40001-100000 Perp Lic w/ 1ODA	\$280,140.00	R-SW	26%	\$207,303.60	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-100K-T	Compliance 40001-100000 Term Lic w/ 1ODA [Per Month Pricing]	\$6,670.00	R-SW	26%	\$4,935.80	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-1500-P	Compliance 0-1500 Perp Lic w/ 1ODA	\$49,140.00	R-SW	26%	\$36,363.60	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-1500-T	Compliance 0-1500 Term Lic w/ 1ODA [Per Month Pricing]	\$1,170.00	R-SW	26%	\$865.80	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-40K-P	Compliance 5001-40000 Perp Lic w/ 1ODA	\$192,780.00	R-SW	26%	\$142,657.20	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-40K-T	Compliance 5001-40000 Term Lic w/ 1ODA [Per Month Pricing]	\$4,590.00	R-SW	26%	\$3,396.60	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-5K-P	Compliance 1501-5000 Perp Lic w/ 1ODA	\$140,280.00	R-SW	26%	\$103,807.20	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-5K-T	Compliance 1501-5000 Term Lic w/ 1ODA [Per Month Pricing]	\$3,340.00	R-SW	26%	\$2,471.60	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-G100K-P	Compliance G100000 Perp Lic w/ 1ODA	\$385,140.00	R-SW	26%	\$285,003.60	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-G100K-T	Compliance G100000 Term Lic w/ 1ODA [Per Month Pricing]	\$9,170.00	R-SW	26%	\$6,785.80	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-GT100K-P	COM>100KPerp w/1ODA cost /1Kemp	\$2,801.40	R-SW	26%	\$2,073.04	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-GT100K-T	COM>100KTerm w/1ODA cost /1Kemp /mo	\$66.70	R-SW	26%	\$49.36	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-GT100K-T-B1	COM>100KTermBas w/1ODA cost /1Kemp /mo	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-USER-P	Compliance User Perp Lic w/ 1ODA	\$2,520.00	R-SW	26%	\$1,864.80	N/A	N/A	N/A	N/A	N/A	N/A
5	COM-USER-T	Compliance User Term Lic w/ 1ODA [Per Month Pricing]	\$60.00	R-SW	26%	\$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGAMEB1	DAG AM Enterprise Basic Mnt 1MO (Custom Quoted)	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGAMEE1	DAG AM Enterprise Enh Mnt 1MO (Custom Quoted)	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGEB1	DAG Enterprise Basic Mnt 1MO (Custom Quoted)	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGEE1	DAG Enterprise Enh Mnt 1MO (Custom Quoted)	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGW10000	DAGW 5,001 to 10,000 Users	\$8.10	R-SW	26%	\$5.99	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGW100000	DAGW 50,001 to 100,000 User	\$4.63	R-SW	26%	\$3.43	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGW25000	DAGW 10,001 to 25,000 Users	\$6.48	R-SW	26%	\$4.80	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGW250000	DAGW 100,001 to 250000 User	\$3.89	R-SW	26%	\$2.88	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGW250001	DAGW 250,001+ Users	\$3.57	R-SW	26%	\$2.64	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGW5000	DAGW Up to 5,000 Users	\$11.11	R-SW	26%	\$8.22	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGW50000	DAGW 25,001 to 50,000 Users	\$5.51	R-SW	26%	\$4.08	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGWE	DAGW Enterprise (Custom Quoted)	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	DAGWEB1	DAGW Enterprise Basic Mnt 1MO (Custom Quoted)	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	DAGWEE1	DAGW Enterprise Enh Mnt 1MO (Custom Quoted)	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SUB-T1	Tier1 ECAT Subsc p/Host 50-250 1Mo	\$6.28	R-SW	26%	\$4.65	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SUB-T10	Tier10 ECAT Subsc p/Host 100K+ 1Mo	\$1.07	R-SW	26%	\$0.79	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SUB-T2	Tier2 ECAT Subsc p/Host 251-500 1Mo	\$4.33	R-SW	26%	\$3.20	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SUB-T3	Tier3 ECAT Subsc p/Host 501-1K 1Mo	\$3.27	R-SW	26%	\$2.42	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SUB-T4	Tier4 ECAT Subsc p/Host 1001-2500 1Mo	\$2.58	R-SW	26%	\$1.91	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SUB-T5	Tier5 ECAT Subsc p/Host 2501-5K 1Mo	\$2.24	R-SW	26%	\$1.66	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SUB-T6	Tier6 ECAT Subsc p/Host 5001-10K 1Mo	\$2.01	R-SW	26%	\$1.49	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SUB-T7	Tier7 ECAT Subsc p/Host 10001-25K 1Mo	\$1.71	R-SW	26%	\$1.27	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SUB-T8	Tier8 ECAT Subsc p/Host25001-50K 1Mo	\$1.47	R-SW	26%	\$1.09	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SUB-T9	Tier9 ECAT Subsc p/Host 50001-100K 1Mo	\$1.20	R-SW	26%	\$0.89	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SW-P-T1	Tier1 ECAT Perp Lic p/Host 50-250	\$140.75	R-SW	26%	\$104.16	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SW-P-T10	Tier10 ECAT Perp Lic p/Host 100K+	\$23.95	R-SW	26%	\$17.72	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SW-P-T2	Tier2 ECAT Perp Lic p/Host 251-500	\$97.00	R-SW	26%	\$71.78	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SW-P-T3	Tier3 ECAT Perp Lic p/Host 501-1K	\$73.25	R-SW	26%	\$54.21	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SW-P-T4	Tier4 ECAT Perp Lic p/Host 1001-2500	\$57.75	R-SW	26%	\$42.74	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SW-P-T5	Tier5 ECAT Perp Lic p/Host 2501-5K	\$50.25	R-SW	26%	\$37.19	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SW-P-T6	Tier6 ECAT Perp Lic p/Host 5001-10K	\$45.00	R-SW	26%	\$33.30	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SW-P-T7	Tier7 ECAT Perp Lic p/Host 10001-25K	\$38.33	R-SW	26%	\$28.36	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SW-P-T8	Tier8 ECAT Perp Lic p/Host 25001-50K	\$32.86	R-SW	26%	\$24.32	N/A	N/A	N/A	N/A	N/A	N/A
5	ECAT-SW-P-T9	Tier9 ECAT Perp Lic p/Host 50001-100000K	\$26.98	R-SW	26%	\$19.97	N/A	N/A	N/A	N/A	N/A	N/A
5	ED-VLG-CUSTOM	RSA Identity Governance and Lifecycle Custom (Custom Quoted)	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	EFNFD-WTD-SUB-T1	eFN IP for WTD per1K mo qty 1-5K	\$49.97	R-SW	26%	\$36.98	N/A	N/A	N/A	N/A	N/A	N/A
5	EFNFD-WTD-SUB-T10	eFN IP for WTD per1K mo qty 800K-1M	\$6.31	R-SW	26%	\$4.67	N/A	N/A	N/A	N/A	N/A	N/A
5	EFNFD-WTD-SUB-T11	eFN IP for WTD per1K mo qty 1M-1.5M	\$5.16	R-SW	26%	\$3.82	N/A	N/A	N/A	N/A	N/A	N/A
5	EFNFD-WTD-SUB-T12	eFN IP for WTD per1K mo qty 1.5M-2M	\$4.02	R-SW	26%	\$2.97	N/A	N/A	N/A	N/A	N/A	N/A
5	EFNFD-WTD-SUB-T13	eFN IP for WTD per1K mo qty 2M-3M	\$2.87	R-SW	26%	\$2.12	N/A	N/A	N/A	N/A	N/A	N/A
5	EFNFD-WTD-SUB-T14	eFN IP for WTD per1K mo qty 3M-4M	\$2.52	R-SW	26%	\$1.86	N/A	N/A	N/A	N/A	N/A	N/A
5	EFNFD-WTD-SUB-T15	eFN IP for WTD per1K mo qty 4M-5M	\$2.30	R-SW	26%	\$1.70	N/A	N/A	N/A	N/A	N/A	N/A
5	EFNFD-WTD-SUB-T16	eFN IP for WTD per1K mo qty 5M-7.5M	\$1.72	R-SW	26%	\$1.27	N/A	N/A	N/A	N/A	N/A	N/A
5	EFNFD-WTD-SUB-T17	eFN IP for WTD per1K mo qty 7.5M-10M	\$1.43	R-SW	26%	\$1.06	N/A	N/A	N/A	N/A	N/A	N/A
5	EFNFD-WTD-SUB-T18	eFN IP for WTD per1K mo qty 10M-15M	\$1.19	R-SW	26%	\$0.88	N/A	N/A	N/A	N/A	N/A	N/A
5	EFNFD-WTD-SUB-T19	eFN IP for WTD per1K mo qty 15M-20M	\$0.98	R-SW	26%	\$0.73	N/A	N/A	N/A	N/A	N/A	N/A
5	EFNFD-WTD-SUB-T2	eFN IP for WTD per1K mo qty 5K-10K	\$41.48	R-SW	26%	\$30.70	N/A	N/A	N/A	N/A	N/A	N/A
5	EFNFD-WTD-SUB-T20	eFN IP for WTD per1K mo qty 20M-25M	\$0.82	R-SW	26%	\$0.61	N/A	N/A	N/A	N/A	N/A	N/A
5	EFNFD-WTD-SUB-T3	eFN IP for WTD per1K mo qty 10K-20K	\$34.43	R-SW	26%	\$25.48	N/A	N/A	N/A	N/A	N/A	N/A
5	EFNFD-WTD-SUB-T4	eFN IP for WTD per1K mo qty 20K-50K	\$19.51	R-SW	26%	\$14.44	N/A	N/A	N/A	N/A	N/A	N/A
5	EFNFD-WTD-SUB-T5	eFN IP for WTD per1K mo qty 50K-100K	\$11.48	R-SW	26%	\$8.50	N/A	N/A	N/A	N/A	N/A	N/A
5	EFNFD-WTD-SUB-T6	eFN IP for WTD per1K mo qty 100K-200K	\$10.33	R-SW	26%	\$7.64	N/A	N/A	N/A	N/A	N/A	N/A
5	EFNFD-WTD-SUB-T7	eFN IP for WTD per1K mo qty 200K-400K	\$9.18	R-SW	26%	\$6.79	N/A	N/A	N/A	N/A	N/A	N/A
5	EFNFD-WTD-SUB-T8	eFN IP for WTD per1K mo qty 400K-600K	\$8.03	R-SW	26%	\$5.94	N/A	N/A	N/A	N/A	N/A	N/A
5	EFNFD-WTD-SUB-T9	eFN IP for WTD per1K mo qty 600K-800K	\$6.89	R-SW	26%	\$5.10	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-100K-P	Enterprise 40001-100000 Perp Lic w/ 1ODA	\$280,140.00	R-SW	26%	\$207,303.60	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-100K-T	Enterprise 40001-100000 Term Lic w/ 1ODA [Per Month Pricing]	\$6,670.00	R-SW	26%	\$4,935.80	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-1500-P	Enterprise 0-1500 Perp Lic w/ 1ODA	\$49,140.00	R-SW	26%	\$36,363.60	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-1500-T	Enterprise 0-1500 Term Lic w/ 1ODA [Per Month Pricing]	\$1,170.00	R-SW	26%	\$865.80	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-40K-P	Enterprise 5001-40000 Perp Lic w/ 1ODA	\$192,780.00	R-SW	26%	\$142,657.20	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-40K-T	Enterprise 5001-40000 Term Lic w/ 1ODA [Per Month Pricing]	\$4,590.00	R-SW	26%	\$3,396.60	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-5K-P	Enterprise 1501-5000 Perp Lic w/ 1ODA	\$140,280.00	R-SW	26%	\$103,807.20	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-5K-T	Enterprise 1501-5000 Term Lic w/ 1ODA [Per Month Pricing]	\$3,340.00	R-SW	26%	\$2,471.60	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-G100K-P	Enterprise G100000 Perp Lic w/ 1ODA	\$385,140.00	R-SW	26%	\$285,003.60	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-G100K-T	Enterprise G100000 Term Lic w/ 1ODA [Per Month Pricing]	\$9,170.00	R-SW	26%	\$6,785.80	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-GT100K-P	ENT>100KPerp w/1ODA cost /1Kemp	\$2,801.40	R-SW	26%	\$2,073.04	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-GT100K-T	ENT>100KTerm w/1ODA cost /1Kemp /mo	\$66.70	R-SW	26%	\$49.36	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-GT100K-T-B1	ENT>100KTermBas w/1ODA cost /1Kemp /mo	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-USER-P	Enterprise User Perp Lic w/ 1ODA	\$2,520.00	R-SW	26%	\$1,864.80	N/A	N/A	N/A	N/A	N/A	N/A
5	ENT-USER-T	Enterprise User Term Lic w/ 1ODA [Per Month Pricing]	\$60.00	R-SW	26%	\$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	FA APSC SET UP	A-PHISH FULL SVC SETUP FEE	\$8,000.00	R-SW	26%	\$5,920.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FA ATSC SET UP	A-TROJAN FULL SVC SETUP FEE	\$8,000.00	R-SW	26%	\$5,920.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-100K-P	Fed Asmt Auth40001-100K PerpLic1ODA	\$280,140.00	R-SW	26%	\$207,303.60	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-100K-T	Fed Asmt Auth 40001-100000Term	\$6,670.00	R-SW	26%	\$4,935.80	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-1500-P	Fed Asmt Auth 0-1500PerpLic w/1ODA	\$49,140.00	R-SW	26%	\$36,363.60	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-1500-T	Fed Asmt Auth 0-1500 Term	\$1,170.00	R-SW	26%	\$865.80	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-40K-P	Fed Asmt Auth 5001-40K PerpLic 1ODA	\$192,780.00	R-SW	26%	\$142,657.20	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-40K-T	Fed Asmt Auth 5001-40000 Term	\$4,590.00	R-SW	26%	\$3,396.60	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-5K-P	Fed Asmt Auth 1501-5K PerpLic 1ODA	\$140,280.00	R-SW	26%	\$103,807.20	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-5K-T	Fed Asmt Auth 1501-5000 Term	\$3,340.00	R-SW	26%	\$2,471.60	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-G100K-P	Fed Asmt Auth G100K Perp Lic 1ODA	\$385,140.00	R-SW	26%	\$285,003.60	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-G100K-T	Fed Asmt Auth G100000 Term	\$9,170.00	R-SW	26%	\$6,785.80	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-GT100K-P	FAA>100KPerp w/1ODA cost /1Kemp	\$2,801.40	R-SW	26%	\$2,073.04	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-GT100K-T	FAA>100KTerm w/1ODA cost /1Kemp /mo	\$66.70	R-SW	26%	\$49.36	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-GT100K-T-B1	FAA>100KTermBas w/1ODA cost /1Kemp /mo	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAAPR006	A-PHISH RESP ONLY 6 ATTACKS MO FEE	\$953.00	R-SW	26%	\$705.22	N/A	N/A	N/A	N/A	N/A	N/A
5	FAAPR0012	A-PHISH RESP ONLY 12 ATTACKS MO FEE	\$1,245.00	R-SW	26%	\$921.30	N/A	N/A	N/A	N/A	N/A	N/A
5	FAAPR0025	A-PHISH RESP ONLY 25 ATTACKS MO FEE	\$1,725.00	R-SW	26%	\$1,276.50	N/A	N/A	N/A	N/A	N/A	N/A
5	FAAPR0050	A-PHISH RESP ONLY 50 ATTACKS MO FEE	\$2,850.00	R-SW	26%	\$2,109.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAAPR0100	A-PHISH RESP ONLY 100 ATTACKS MO FEE	\$4,575.00	R-SW	26%	\$3,385.50	N/A	N/A	N/A	N/A	N/A	N/A
5	FAAPRO006	A-PHISH RESP ONLY 6 ATTACKS OVER FEE	\$3,900.00	R-SW	26%	\$2,886.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAAPRO012	A-PHISH RESP ONLY 12 ATTACKS OVER FEE	\$2,500.00	R-SW	26%	\$1,850.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAAPRO025	A-PHISH RESP ONLY 25 ATTACKS OVER FEE	\$1,700.00	R-SW	26%	\$1,258.00	N/A	N/A	N/A	N/A	N/A	N/A

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	FAAPRO050	A-PHISH RESP ONLY 50 ATTACKS OVER FEE	\$1,400.00	R-SW	26%	\$1,036.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAAPRO100	A-PHISH RESP ONLY 100 ATTACKS OVER FEE	\$1,100.00	R-SW	26%	\$814.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAAPS006C1	A-PHISH FULL SVC 6 ATTACKS for 1 YEAR	\$15,240.00	R-SW	26%	\$11,277.60	N/A	N/A	N/A	N/A	N/A	N/A
5	FAAPS006CE	A-PHISH FULL SVC 6 ATTACKS - EXTRA INCIDENTS	\$15,240.00	R-SW	26%	\$11,277.60	N/A	N/A	N/A	N/A	N/A	N/A
5	FAAPS012C1	A-PHISH FULL SVC 12 ATTACKS for 1 YEAR	\$19,920.00	R-SW	26%	\$14,740.80	N/A	N/A	N/A	N/A	N/A	N/A
5	FAAPS012CE	A-PHISH FULL SVC 12 ATTACKS - EXTRA INCIDENTS	\$19,920.00	R-SW	26%	\$14,740.80	N/A	N/A	N/A	N/A	N/A	N/A
5	FAAPS025C1	A-PHISH FULL SVC 25 ATTACKS for 1 YEAR	\$27,600.00	R-SW	26%	\$20,424.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAAPS025CE	A-PHISH FULL SVC 25 ATTACKS - EXTRA INCIDENTS	\$27,600.00	R-SW	26%	\$20,424.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAAPS050C1	A-PHISH FULL SVC 50 ATTACKS for 1 YEAR	\$45,600.00	R-SW	26%	\$33,744.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAAPS050CE	A-PHISH FULL SVC 50 ATTACKS - EXTRA INCIDENTS	\$45,600.00	R-SW	26%	\$33,744.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAAPS100C1	A-PHISH FULL SVC 100 ATTACKS for 1 YEAR	\$73,200.00	R-SW	26%	\$54,168.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAAPS100CE	A-PHISH FULL SVC 100 ATTACKS - EXTRA INCIDENTS	\$73,200.00	R-SW	26%	\$54,168.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAARAS06DSC1	RSA FA Anti-Rogue App unlimited detection and up to 6 shutdowns for 1 year	\$31,920.00	R-SW	26%	\$23,620.80	N/A	N/A	N/A	N/A	N/A	N/A
5	FAARAS06DSC1	RSA FA Anti-Rogue App unlimited detection and up to 6 shutdowns - EXTRA INCIDENTS	\$31,920.00	R-SW	26%	\$23,620.80	N/A	N/A	N/A	N/A	N/A	N/A
5	FAARAS100DSC1	RSA FA Anti-Rogue App unlimited detection and up to 100 shutdowns for 1 year	\$74,400.00	R-SW	26%	\$55,056.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAARAS100DSC1	RSA FA Anti-Rogue App unlimited detection and up to 100 shutdowns - EXTRA INCIDENTS	\$74,400.00	R-SW	26%	\$55,056.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAARAS15DSC1	RSA FA Anti-Rogue App unlimited detection and up to 12 shutdowns for 1 year	\$42,000.00	R-SW	26%	\$31,080.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAARAS15DSC1	RSA FA Anti-Rogue App unlimited detection and up to 12 shutdowns - EXTRA INCIDENTS	\$42,000.00	R-SW	26%	\$31,080.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAARAS30DSC1	RSA FA Anti-Rogue App unlimited detection and up to 25 shutdowns for 1 year	\$50,400.00	R-SW	26%	\$37,296.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAARAS30DSC1	RSA FA Anti-Rogue App unlimited detection and up to 25 shutdowns - EXTRA INCIDENTS	\$50,400.00	R-SW	26%	\$37,296.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAARAS50DSC1	RSA FA Anti-Rogue App unlimited detection and up to 50 shutdowns for 1 year	\$60,000.00	R-SW	26%	\$44,400.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAARAS50DSC1	RSA FA Anti-Rogue App unlimited detection and up to 50 shutdowns - EXTRA INCIDENTS	\$60,000.00	R-SW	26%	\$44,400.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAARASDOC1	RSA FA Anti-Rogue App detection only for 1 year	\$39,000.00	R-SW	26%	\$28,860.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAARASDOC1	RSA FA Anti-Rogue App single shutdown	\$900.00	R-SW	26%	\$666.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAATS006C1	A-TROJAN 6 ATTACKS for 1 YEAR	\$9,084.50	R-SW	26%	\$6,722.53	N/A	N/A	N/A	N/A	N/A	N/A
5	FAATS006CE	A-TROJAN 6 ATTACKS - EXTRA INCIDENTS	\$9,084.50	R-SW	26%	\$6,722.53	N/A	N/A	N/A	N/A	N/A	N/A
5	FAATS012C1	A-TROJAN 12 ATTACKS for 1 YEAR	\$11,953.31	R-SW	26%	\$8,845.45	N/A	N/A	N/A	N/A	N/A	N/A
5	FAATS012CE	A-TROJAN 12 ATTACKS - EXTRA INCIDENTS	\$11,953.31	R-SW	26%	\$8,845.45	N/A	N/A	N/A	N/A	N/A	N/A
5	FAATS025C1	A-TROJAN 25 ATTACKS for 1 YEAR	\$16,601.75	R-SW	26%	\$12,285.30	N/A	N/A	N/A	N/A	N/A	N/A
5	FAATS025CE	A-TROJAN 25 ATTACKS - EXTRA INCIDENTS	\$16,601.75	R-SW	26%	\$12,285.30	N/A	N/A	N/A	N/A	N/A	N/A
5	FAATS050C1	A-TROJAN 50 ATTACKS for 1 YEAR	\$27,216.00	R-SW	26%	\$20,139.84	N/A	N/A	N/A	N/A	N/A	N/A
5	FAATS050CE	A-TROJAN 50 ATTACKS - EXTRA INCIDENTS	\$27,216.00	R-SW	26%	\$20,139.84	N/A	N/A	N/A	N/A	N/A	N/A
5	FAATS100C1	A-TROJAN 100 ATTACKS for 1 YEAR	\$43,200.00	R-SW	26%	\$31,968.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAATS100CE	A-TROJAN 100 ATTACKS - EXTRA INCIDENTS	\$43,200.00	R-SW	26%	\$31,968.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-USER-P	Fed Asmt Auth User Perp Lic w/ 10DA	\$2,520.00	R-SW	26%	\$1,864.80	N/A	N/A	N/A	N/A	N/A	N/A
5	FAA-USER-T	Fed Asmt Auth User Term w/ 10DA	\$60.00	R-SW	26%	\$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	FACI-SAS-CH-TIER1	FA Cyber Intelligence SAS Tier 1 for 1yr	\$60,000.00	R-SW	26%	\$44,400.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FACI-SAS-CH-TIER2	FA Cyber Intelligence SAS Tier 2 for 1yr	\$180,000.00	R-SW	26%	\$133,200.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FACI-SAS-CH-TIER3	FA Cyber Intelligence SAS Tier 3 for 1yr	\$240,000.00	R-SW	26%	\$177,600.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FACI-SAS-TIER1	FA Cyber Intelligence SAS Tier 1 monthly	\$5,000.00	R-SW	26%	\$3,700.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FACI-SAS-TIER2	FA Cyber Intelligence SAS Tier 2 monthly	\$15,000.00	R-SW	26%	\$11,100.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FACI-SAS-TIER3	FA Cyber Intelligence SAS Tier 3 monthly	\$20,000.00	R-SW	26%	\$14,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAFD-FA-SUB-T1	FA Feed for WTD per1K mo qty 1-5K	\$87.45	R-SW	26%	\$64.71	N/A	N/A	N/A	N/A	N/A	N/A
5	FAFD-FA-SUB-T10	FA Feed for WTD per1K mo qty 800K-1M	\$11.05	R-SW	26%	\$8.18	N/A	N/A	N/A	N/A	N/A	N/A
5	FAFD-FA-SUB-T11	FA Feed for WTD per1K mo qty 1M-1.5M	\$9.04	R-SW	26%	\$6.69	N/A	N/A	N/A	N/A	N/A	N/A
5	FAFD-FA-SUB-T12	FA Feed for WTD per1K mo qty 1.5M-2M	\$7.03	R-SW	26%	\$5.20	N/A	N/A	N/A	N/A	N/A	N/A
5	FAFD-FA-SUB-T13	FA Feed for WTD per1K mo qty 2M-3M	\$5.02	R-SW	26%	\$3.71	N/A	N/A	N/A	N/A	N/A	N/A
5	FAFD-FA-SUB-T14	FA Feed for WTD per1K mo qty 3M-4M	\$4.42	R-SW	26%	\$3.27	N/A	N/A	N/A	N/A	N/A	N/A
5	FAFD-FA-SUB-T15	FA Feed for WTD per1K mo qty 4M-5M	\$4.02	R-SW	26%	\$2.97	N/A	N/A	N/A	N/A	N/A	N/A
5	FAFD-FA-SUB-T16	FA Feed for WTD per1K mo qty 5M-7.5M	\$3.01	R-SW	26%	\$2.23	N/A	N/A	N/A	N/A	N/A	N/A
5	FAFD-FA-SUB-T17	FA Feed for WTD per1K mo qty 7.5M-10M	\$2.50	R-SW	26%	\$1.85	N/A	N/A	N/A	N/A	N/A	N/A
5	FAFD-FA-SUB-T18	FA Feed for WTD per1K mo qty 10M-15M	\$2.08	R-SW	26%	\$1.54	N/A	N/A	N/A	N/A	N/A	N/A
5	FAFD-FA-SUB-T19	FA Feed for WTD per1K mo qty 15M-20M	\$1.72	R-SW	26%	\$1.27	N/A	N/A	N/A	N/A	N/A	N/A
5	FAFD-FA-SUB-T2	FA Feed for WTD per1K mo qty 5K-10K	\$72.58	R-SW	26%	\$53.71	N/A	N/A	N/A	N/A	N/A	N/A
5	FAFD-FA-SUB-T20	FA Feed for WTD per1K mo qty 20M-25M	\$1.43	R-SW	26%	\$1.06	N/A	N/A	N/A	N/A	N/A	N/A
5	FAFD-FA-SUB-T3	FA Feed for WTD per1K mo qty 10K-20K	\$60.24	R-SW	26%	\$44.58	N/A	N/A	N/A	N/A	N/A	N/A
5	FAFD-FA-SUB-T4	FA Feed for WTD per1K mo qty 20K-50K	\$34.14	R-SW	26%	\$25.26	N/A	N/A	N/A	N/A	N/A	N/A
5	FAFD-FA-SUB-T5	FA Feed for WTD per1K mo qty 50K-100K	\$20.08	R-SW	26%	\$14.86	N/A	N/A	N/A	N/A	N/A	N/A
5	FAFD-FA-SUB-T6	FA Feed for WTD per1K mo qty 100K-200K	\$18.07	R-SW	26%	\$13.37	N/A	N/A	N/A	N/A	N/A	N/A
5	FAFD-FA-SUB-T7	FA Feed for WTD per1K mo qty 200K-400K	\$16.07	R-SW	26%	\$11.89	N/A	N/A	N/A	N/A	N/A	N/A
5	FAFD-FA-SUB-T8	FA Feed for WTD per1K mo qty 400K-600K	\$14.06	R-SW	26%	\$10.40	N/A	N/A	N/A	N/A	N/A	N/A
5	FAFD-FA-SUB-T9	FA Feed for WTD per1K mo qty 600K-800K	\$12.05	R-SW	26%	\$8.92	N/A	N/A	N/A	N/A	N/A	N/A
5	FAFS-000006	FA FULL SVC 6 ATTACKS MO FEE	\$1,270.00	R-SW	26%	\$939.80	N/A	N/A	N/A	N/A	N/A	N/A
5	FAFS-000025	FA FULL SVC 25 ATTACKS MO FEE	\$2,300.00	R-SW	26%	\$1,702.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAFS-000050	FA FULL SVC 50 ATTACKS MO FEE	\$3,800.00	R-SW	26%	\$2,812.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAFS-000100	FA FULL SVC 100 ATTACKS MO FEE	\$6,100.00	R-SW	26%	\$4,514.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAFS-000300	FA FULL SVC 300 ATTACKS MO FEE	\$14,000.00	R-SW	26%	\$10,360.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAFS-000600	FA FULL SVC 600 ATTACKS MO FEE	\$20,500.00	R-SW	26%	\$15,170.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FAFS-001000	FA FULL SVC 1000 ATTACKS MO FEE	\$26,000.00	R-SW	26%	\$19,240.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-100K-P	Fed Cont Monitor 40001-100K Perp Lic10DA	\$280,140.00	R-SW	26%	\$207,303.60	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-100K-T	Fed Cont Monitor 40001-100000Term	\$6,670.00	R-SW	26%	\$4,935.80	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-1500-P	Fed Cont Monitor 0-1500 Perp Lic w/10DA	\$49,140.00	R-SW	26%	\$36,363.60	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-1500-T	Fed Cont Monitor 0-1500 Term	\$1,170.00	R-SW	26%	\$865.80	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-40K-P	Fed Cont Monitor 5001-40K Perp Lic 10DA	\$192,780.00	R-SW	26%	\$142,657.20	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-40K-T	Fed Cont Monitor 5001-40000 Term	\$4,590.00	R-SW	26%	\$3,396.60	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-5K-P	Fed Cont Monitor 1501-5K Perp Lic 10DA	\$140,280.00	R-SW	26%	\$103,807.20	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-5K-T	Fed Cont Monitor 1501-5000 Term	\$3,340.00	R-SW	26%	\$2,471.60	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-G100K-P	Fed Cont Monitor G100K Perp Lic 10DA	\$385,140.00	R-SW	26%	\$285,003.60	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-G100K-T	Fed Cont Monitor G100000 Term	\$9,170.00	R-SW	26%	\$6,785.80	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-GT100K-P	FCM>100KPerp w/10DA cost /1Kemp	\$2,801.40	R-SW	26%	\$2,073.04	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	FCM-GT100K-T	FCM>100KTerm w/1ODA cost /1Kemp /mo	\$66.70	R-SW	26%	\$49.36	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-GT100K-T-B1	FCM>100KTermBas w/1ODA cost /1Kemp /mo	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-USER-P	Fed Cont Monitor User Perp Lic w/ 1ODA	\$2,520.00	R-SW	26%	\$1,864.80	N/A	N/A	N/A	N/A	N/A	N/A
5	FCM-USER-T	Fed Cont Monitor User Term w/ 1ODA	\$60.00	R-SW	26%	\$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-AML-100K	AML 40001-100000 PERP LIC	\$140,000.00	R-SW	26%	\$103,600.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-AML-1500	AML 0-1500 PERP LIC	\$24,500.00	R-SW	26%	\$18,130.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-AML-40K	AML 5001-40000 PERP LIC	\$96,000.00	R-SW	26%	\$71,040.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-AML-5K	AML 1501-5000 PERP LIC	\$70,000.00	R-SW	26%	\$51,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-AML-G100K	AML G10000K PERP LIC	\$192,500.00	R-SW	26%	\$142,450.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-AML-GT100K	FS-AML>100KPERP w/1ODA cost /1Kemp	\$1,400.00	R-SW	26%	\$1,036.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-EHS-100K	EHS 40001-100000 PERP LIC	\$140,000.00	R-SW	26%	\$103,600.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-EHS-1500	EHS 0-1500 PERP LIC	\$24,500.00	R-SW	26%	\$18,130.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-EHS-40K	EHS 5001-40000 PERP LIC	\$96,000.00	R-SW	26%	\$71,040.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-EHS-5K	EHS 1501-5000 PERP LIC	\$70,000.00	R-SW	26%	\$51,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-EHS-G100K	EHS G10000K PERP LIC	\$192,500.00	R-SW	26%	\$142,450.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-EHS-GT100K	FS-EHS>100KPERP w/1ODA cost /1Kemp	\$1,400.00	R-SW	26%	\$1,036.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-FCPA-100K	FCPA 40001-100000 PERP LIC	\$140,000.00	R-SW	26%	\$103,600.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-FCPA-1500	FCPA 0-1500 PERP LIC	\$24,500.00	R-SW	26%	\$18,130.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-FCPA-40K	FCPA 5001-40000 PERP LIC	\$96,000.00	R-SW	26%	\$71,040.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-FCPA-5K	FCPA 1501-5000 PERP LIC	\$70,000.00	R-SW	26%	\$51,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-FCPA-G100K	FCPA G10000K PERP LIC	\$192,500.00	R-SW	26%	\$142,450.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-FCPA-GT100K	FS-FCPA>100KPERP w/1ODA cost /1Kemp	\$1,400.00	R-SW	26%	\$1,036.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-ISMS-100K	ISMS 40001-100000 PERP LIC	\$140,000.00	R-SW	26%	\$103,600.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-ISMS-1500	ISMS 0-1500 PERP LIC	\$24,500.00	R-SW	26%	\$18,130.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-ISMS-40K	ISMS 5001-40000 PERP LIC	\$96,000.00	R-SW	26%	\$71,040.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-ISMS-5K	ISMS 1501-5000 PERP LIC	\$70,000.00	R-SW	26%	\$51,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-ISMS-G100K	ISMS G10000K PERP LIC	\$192,500.00	R-SW	26%	\$142,450.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-ISMS-GT100K	FS-ISMS>100KPERP w/1ODA cost /1Kemp	\$1,400.00	R-SW	26%	\$1,036.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-LH-100K	LH 40001-100000 PERP LIC	\$140,000.00	R-SW	26%	\$103,600.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-LH-1500	LH 0-1500 PERP LIC	\$24,500.00	R-SW	26%	\$18,130.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-LH-40K	LH 5001-40000 PERP LIC	\$96,000.00	R-SW	26%	\$71,040.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-LH-5K	LH 1501-5000 PERP LIC	\$70,000.00	R-SW	26%	\$51,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-LH-G100K	LH G10000K PERP LIC	\$192,500.00	R-SW	26%	\$142,450.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-LH-GT100K	FS-LH>100KPERP w/1ODA cost /1Kemp	\$1,400.00	R-SW	26%	\$1,036.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-MRM-100K	MRM 40001-100000 PERP LIC	\$140,000.00	R-SW	26%	\$103,600.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-MRM-1500	MRM 0-1500 PERP LIC	\$24,500.00	R-SW	26%	\$18,130.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-MRM-40K	MRM 5001-40000 PERP LIC	\$96,000.00	R-SW	26%	\$71,040.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-MRM-5K	MRM 1501-5000 PERP LIC	\$70,000.00	R-SW	26%	\$51,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-MRM-G100K	MRM G10000K PERP LIC	\$192,500.00	R-SW	26%	\$142,450.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-MRM-GT100K	FS-MRM>100KPERP w/1ODA cost /1Kemp	\$1,400.00	R-SW	26%	\$1,036.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-PCI-100K	PCI 40001-100000 PERP LIC	\$140,000.00	R-SW	26%	\$103,600.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-PCI-1500	PCI 0-1500 PERP LIC	\$24,500.00	R-SW	26%	\$18,130.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-PCI-40K	PCI 5001-40000 PERP LIC	\$96,000.00	R-SW	26%	\$71,040.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-PCI-5K	PCI 1501-5000 PERP LIC	\$70,000.00	R-SW	26%	\$51,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-PCI-G100K	PCI G10000K PERP LIC	\$192,500.00	R-SW	26%	\$142,450.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-PCI-GT100K	FS-PCI>100KPERP w/1ODA cost /1Kemp	\$1,400.00	R-SW	26%	\$1,036.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-PPM-100K	PPM 40001-100000 PERP LIC	\$140,000.00	R-SW	26%	\$103,600.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-PPM-1500	PPM 0-1500 PERP LIC	\$24,500.00	R-SW	26%	\$18,130.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-PPM-40K	PPM 5001-40000 PERP LIC	\$96,000.00	R-SW	26%	\$71,040.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-PPM-5K	PPM 1501-5000 PERP LIC	\$70,000.00	R-SW	26%	\$51,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-PPM-G100K	PPM G10000K PERP LIC	\$192,500.00	R-SW	26%	\$142,450.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-PPM-GT100K	FS-PPM>100KPERP w/1ODA cost /1Kemp	\$1,400.00	R-SW	26%	\$1,036.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-RCM-100K	RCM 40001-100000 PERP LIC	\$140,000.00	R-SW	26%	\$103,600.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-RCM-1500	RCM 0-1500 PERP LIC	\$24,500.00	R-SW	26%	\$18,130.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-RCM-40K	RCM 5001-40000 PERP LIC	\$96,000.00	R-SW	26%	\$71,040.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-RCM-5K	RCM 1501-5000 PERP LIC	\$70,000.00	R-SW	26%	\$51,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-RCM-G100K	RCM G10000K PERP LIC	\$192,500.00	R-SW	26%	\$142,450.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-RCM-GT100K	FS-RCM>100KPERP w/1ODA cost /1Kemp	\$1,400.00	R-SW	26%	\$1,036.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-STHE-100K	STHE 40001-100000 PERP LIC	\$140,000.00	R-SW	26%	\$103,600.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-STHE-1500	STHE 0-1500 PERP LIC	\$24,500.00	R-SW	26%	\$18,130.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-STHE-40K	STHE 5001-40000 PERP LIC	\$96,000.00	R-SW	26%	\$71,040.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-STHE-5K	STHE 1501-5000 PERP LIC	\$70,000.00	R-SW	26%	\$51,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-STHE-G100K	STHE G10000K PERP LIC	\$192,500.00	R-SW	26%	\$142,450.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1P-STHE-GT100K	FS-STHE>100KPERP w/1ODA cost /1Kemp	\$1,400.00	R-SW	26%	\$1,036.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-AML-100K	AML 40001-100000 TERM PER MONTH LIC	\$3,333.33	R-SW	26%	\$2,466.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-AML-1500	AML 0-1500 TERM PER MONTH LIC	\$583.33	R-SW	26%	\$431.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-AML-40K	AML 5001-40000 TERM PER MONTH LIC	\$2,291.67	R-SW	26%	\$1,695.84	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-AML-5K	AML 1501-5000 TERM PER MONTH LIC	\$1,666.67	R-SW	26%	\$1,233.34	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-AML-G100K	AML G10000K TERM PER MONTH LIC	\$4,583.33	R-SW	26%	\$3,391.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-AML-GT100K	FS-AML>100KTerm w/1ODA cost /1Kemp /mo	\$33.33	R-SW	26%	\$24.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-EHS-100K	EHS 40001-100000 TERM PER MONTH LIC	\$3,333.33	R-SW	26%	\$2,466.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-EHS-1500	EHS 0-1500 TERM PER MONTH LIC	\$583.33	R-SW	26%	\$431.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-EHS-40K	EHS 5001-40000 TERM PER MONTH LIC	\$2,291.67	R-SW	26%	\$1,695.84	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-EHS-5K	EHS 1501-5000 TERM PER MONTH LIC	\$1,666.67	R-SW	26%	\$1,233.34	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-EHS-G100K	EHS G10000K TERM PER MONTH LIC	\$4,583.33	R-SW	26%	\$3,391.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-EHS-GT100K	FS-EHS>100KTerm w/1ODA cost /1Kemp /mo	\$33.33	R-SW	26%	\$24.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-FCPA-100K	FCPA 40001-100000 TERM PER MONTH LIC	\$3,333.33	R-SW	26%	\$2,466.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-FCPA-1500	FCPA 0-1500 TERM PER MONTH LIC	\$583.33	R-SW	26%	\$431.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-FCPA-40K	FCPA 5001-40000 TERM PER MONTH LIC	\$2,291.67	R-SW	26%	\$1,695.84	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-FCPA-5K	FCPA 1501-5000 TERM PER MONTH LIC	\$1,666.67	R-SW	26%	\$1,233.34	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	FST1T-FCPA-G100K	FCPA G10000K TERM PER MONTH LIC	\$4,583.33	R-SW	26%	\$3,391.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-FCPA-GT100K	FS-FCPA>100KTerm w/1ODA cost /1Kemp /mo	\$33.33	R-SW	26%	\$24.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-GT100K-B1	FST1>100KTermBas w/1ODA cost /1Kemp /mo	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-ISMS-100K	ISMS 40001-100000 TERM PER MONTH LIC	\$3,333.33	R-SW	26%	\$2,466.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-ISMS-1500	ISMS 0-1500 TERM PER MONTH LIC	\$583.33	R-SW	26%	\$431.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-ISMS-40K	ISMS 5001-40000 TERM PER MONTH LIC	\$2,291.67	R-SW	26%	\$1,695.84	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-ISMS-5K	ISMS 1501-5000 TERM PER MONTH LIC	\$1,666.67	R-SW	26%	\$1,233.34	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-ISMS-G100K	ISMS G10000K TERM PER MONTH LIC	\$4,583.33	R-SW	26%	\$3,391.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-ISMS-GT100K	FS-ISMS>100KTerm w/1ODA cost /1Kemp /mo	\$33.33	R-SW	26%	\$24.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-LH-100K	LH 40001-100000 TERM PER MONTH LIC	\$3,333.33	R-SW	26%	\$2,466.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-LH-1500	LH 0-1500 TERM PER MONTH LIC	\$583.33	R-SW	26%	\$431.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-LH-40K	LH 5001-40000 TERM PER MONTH LIC	\$2,291.67	R-SW	26%	\$1,695.84	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-LH-5K	LH 1501-5000 TERM PER MONTH LIC	\$1,666.67	R-SW	26%	\$1,233.34	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-LH-G100K	LH G10000K TERM PER MONTH LIC	\$4,583.33	R-SW	26%	\$3,391.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-LH-GT100K	FS-LH>100KTerm w/1ODA cost /1Kemp /mo	\$33.33	R-SW	26%	\$24.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-MRM-100K	MRM 40001-100000 TERM PER MONTH LIC	\$3,333.33	R-SW	26%	\$2,466.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-MRM-1500	MRM 0-1500 TERM PER MONTH LIC	\$583.33	R-SW	26%	\$431.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-MRM-40K	MRM 5001-40000 TERM PER MONTH LIC	\$2,291.67	R-SW	26%	\$1,695.84	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-MRM-5K	MRM 1501-5000 TERM PER MONTH LIC	\$1,666.67	R-SW	26%	\$1,233.34	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-MRM-G100K	MRM G10000K TERM PER MONTH LIC	\$4,583.33	R-SW	26%	\$3,391.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-MRM-GT100K	FS-MRM>100KTerm w/1ODA cost /1Kemp /mo	\$33.33	R-SW	26%	\$24.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-PCI-100K	PCI 40001-100000 TERM PER MONTH LIC	\$3,333.33	R-SW	26%	\$2,466.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-PCI-1500	PCI 0-1500 TERM PER MONTH LIC	\$583.33	R-SW	26%	\$431.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-PCI-40K	PCI 5001-40000 TERM PER MONTH LIC	\$2,291.67	R-SW	26%	\$1,695.84	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-PCI-5K	PCI 1501-5000 TERM PER MONTH LIC	\$1,666.67	R-SW	26%	\$1,233.34	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-PCI-G100K	PCI G10000K TERM PER MONTH LIC	\$4,583.33	R-SW	26%	\$3,391.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-PCI-GT100K	FS-PCI>100KTerm w/1ODA cost /1Kemp /mo	\$33.33	R-SW	26%	\$24.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-PPM-100K	PPM 40001-100000 TERM PER MONTH LIC	\$3,333.33	R-SW	26%	\$2,466.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-PPM-1500	PPM 0-1500 TERM PER MONTH LIC	\$583.33	R-SW	26%	\$431.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-PPM-40K	PPM 5001-40000 TERM PER MONTH LIC	\$2,291.67	R-SW	26%	\$1,695.84	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-PPM-5K	PPM 1501-5000 TERM PER MONTH LIC	\$1,666.67	R-SW	26%	\$1,233.34	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-PPM-G100K	PPM G10000K TERM PER MONTH LIC	\$4,583.33	R-SW	26%	\$3,391.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-PPM-GT100K	FS-PPM>100KTerm w/1ODA cost /1Kemp /mo	\$33.33	R-SW	26%	\$24.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-RCM-100K	RCM 40001-100000 TERM PER MONTH LIC	\$3,333.33	R-SW	26%	\$2,466.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-RCM-1500	RCM 0-1500 TERM PER MONTH LIC	\$583.33	R-SW	26%	\$431.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-RCM-40K	RCM 5001-40000 TERM PER MONTH LIC	\$2,291.67	R-SW	26%	\$1,695.84	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-RCM-5K	RCM 1501-5000 TERM PER MONTH LIC	\$1,666.67	R-SW	26%	\$1,233.34	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-RCM-G100K	RCM G10000K TERM PER MONTH LIC	\$4,583.33	R-SW	26%	\$3,391.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-RCM-GT100K	FS-RCM>100KTerm w/1ODA cost /1Kemp /mo	\$33.33	R-SW	26%	\$24.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-STHE-100K	STHE 40001-100000 TERM PER MONTH LIC	\$3,333.33	R-SW	26%	\$2,466.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-STHE-1500	STHE 0-1500 TERM PER MONTH LIC	\$583.33	R-SW	26%	\$431.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-STHE-40K	STHE 5001-40000 TERM PER MONTH LIC	\$2,291.67	R-SW	26%	\$1,695.84	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-STHE-5K	STHE 1501-5000 TERM PER MONTH LIC	\$1,666.67	R-SW	26%	\$1,233.34	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-STHE-G100K	STHE G10000K TERM PER MONTH LIC	\$4,583.33	R-SW	26%	\$3,391.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST1T-STHE-GT100K	FS-STHE>100KTerm w/1ODA cost /1Kemp /mo	\$33.33	R-SW	26%	\$24.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-CFR-100K	CFR 40001-100000 PERP LIC	\$70,000.00	R-SW	26%	\$51,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-CFR-1500	CFR 0-1500 PERP LIC	\$12,250.00	R-SW	26%	\$9,065.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-CFR-40K	CFR 5001-40000 PERP LIC	\$48,000.00	R-SW	26%	\$35,520.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-CFR-5K	CFR 1501-5000 PERP LIC	\$35,000.00	R-SW	26%	\$25,900.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-CFR-G100K	CFR G10000K PERP LIC	\$96,250.00	R-SW	26%	\$71,225.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-CFR-GT100K	FS-CFR>100KPERP w/1ODA cost /1Kemp	\$700.00	R-SW	26%	\$518.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-KCM-100K	KCM 40001-100000 PERP LIC	\$70,000.00	R-SW	26%	\$51,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-KCM-1500	KCM 0-1500 PERP LIC	\$12,250.00	R-SW	26%	\$9,065.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-KCM-40K	KCM 5001-40000 PERP LIC	\$48,000.00	R-SW	26%	\$35,520.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-KCM-5K	KCM 1501-5000 PERP LIC	\$35,000.00	R-SW	26%	\$25,900.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-KCM-G100K	KCM G10000K PERP LIC	\$96,250.00	R-SW	26%	\$71,225.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-KCM-GT100K	FS-KCM>100KPERP w/1ODA cost /1Kemp	\$700.00	R-SW	26%	\$518.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-MCEX-100K	MCEX 40001-100000 PERP LIC	\$70,000.00	R-SW	26%	\$51,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-MCEX-1500	MCEX 0-1500 PERP LIC	\$12,250.00	R-SW	26%	\$9,065.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-MCEX-40K	MCEX 5001-40000 PERP LIC	\$48,000.00	R-SW	26%	\$35,520.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-MCEX-5K	MCEX 1501-5000 PERP LIC	\$35,000.00	R-SW	26%	\$25,900.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-MCEX-G100K	MCEX G10000K PERP LIC	\$96,250.00	R-SW	26%	\$71,225.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-MCEX-GT100K	FS-MCEX>100KPERP w/1ODA cost /1Kemp	\$700.00	R-SW	26%	\$518.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-UCF-100K	UCF 40001-100000 PERP LIC	\$70,000.00	R-SW	26%	\$51,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-UCF-1500	UCF 0-1500 PERP LIC	\$12,250.00	R-SW	26%	\$9,065.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-UCF-40K	UCF 5001-40000 PERP LIC	\$48,000.00	R-SW	26%	\$35,520.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-UCF-5K	UCF 1501-5000 PERP LIC	\$35,000.00	R-SW	26%	\$25,900.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-UCF-G100K	UCF G10000K PERP LIC	\$96,250.00	R-SW	26%	\$71,225.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2P-UCF-GT100K	FS-UCF>100KPERP w/1ODA cost /1Kemp	\$700.00	R-SW	26%	\$518.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-CFR-100K	CFR 40001-100000 TERM PER MONTH LIC	\$1,666.67	R-SW	26%	\$1,233.34	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-CFR-1500	CFR 0-1500 TERM PER MONTH LIC	\$291.67	R-SW	26%	\$215.84	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-CFR-40K	CFR 5001-40000 TERM PER MONTH LIC	\$1,145.83	R-SW	26%	\$847.91	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-CFR-5K	CFR 1501-5000 TERM PER MONTH LIC	\$833.33	R-SW	26%	\$616.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-CFR-G100K	CFR G10000K TERM PER MONTH LIC	\$2,291.67	R-SW	26%	\$1,695.84	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-CFR-GT100K	FS-CFR>100KTerm w/1ODA cost /1Kemp /mo	\$16.67	R-SW	26%	\$12.34	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-GT100K-B1	FST2>100KTermBas w/1ODA cost /1Kemp /mo	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-KCM-100K	KCM 40001-100000 TERM PER MONTH LIC	\$1,666.67	R-SW	26%	\$1,233.34	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-KCM-1500	KCM 0-1500 TERM PER MONTH LIC	\$291.67	R-SW	26%	\$215.84	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-KCM-40K	KCM 5001-40000 TERM PER MONTH LIC	\$1,145.83	R-SW	26%	\$847.91	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-KCM-5K	KCM 1501-5000 TERM PER MONTH LIC	\$833.33	R-SW	26%	\$616.66	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	FST2T-KCM-G100K	KCM G10000K TERM PER MONTHLIC	\$2,291.67	R-SW	26%	\$1,695.84	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-KCM-GT100K	FS-KCM>100KTerm w/10DA cost /1Kemp /mo	\$16.67	R-SW	26%	\$12.34	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-MCEX-100K	MCEX 40001-100000 TERM PER MONTH LIC	\$1,666.67	R-SW	26%	\$1,233.34	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-MCEX-1500	MCEX 0-1500 TERM PER MONTH LIC	\$291.67	R-SW	26%	\$215.84	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-MCEX-40K	MCEX 5001-40000 TERM PER MONTH LIC	\$1,145.83	R-SW	26%	\$847.91	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-MCEX-5K	MCEX 1501-5000 TERM PER MONTH LIC	\$833.33	R-SW	26%	\$616.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-MCEX-G100K	MCEX G10000K TERM PER MONTH LIC	\$2,291.67	R-SW	26%	\$1,695.84	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-MCEX-GT100K	FS-MCEX>100KTerm w/10DA cost /1Kemp /mo	\$16.67	R-SW	26%	\$12.34	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-UCF-100K	UCF 40001-100000 TERM PER MONTH LIC	\$1,666.67	R-SW	26%	\$1,233.34	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-UCF-1500	UCF 0-1500 TERM PER MONTH LIC	\$291.67	R-SW	26%	\$215.84	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-UCF-40K	UCF 5001-40000 TERM PER MONTH LIC	\$1,145.83	R-SW	26%	\$847.91	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-UCF-5K	UCF 1501-5000 TERM PER MONTH LIC	\$833.33	R-SW	26%	\$616.66	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-UCF-G100K	UCF G10000K TERM PER MONTH LIC	\$2,291.67	R-SW	26%	\$1,695.84	N/A	N/A	N/A	N/A	N/A	N/A
5	FST2T-UCF-GT100K	FS-UCF>100KTerm w/10DA cost /1Kemp /mo	\$16.67	R-SW	26%	\$12.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDENG-P-T1	AUDENG PERP \$ /admin	\$112,350.00	R-SW	26%	\$83,139.00	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDENG-P-T2	AUDENG PERP<5K \$ /100emp	\$1,910.00	R-SW	26%	\$1,413.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDENG-P-T3	AUDENG PERP<10K \$ /100emp	\$1,146.00	R-SW	26%	\$848.04	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDENG-P-T4	AUDENG PERP<25K \$ /100emp	\$764.00	R-SW	26%	\$565.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDENG-P-T5	AUDENG PERP<50K \$ /100emp	\$611.20	R-SW	26%	\$452.29	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDENG-P-T6	AUDENG PERP<75K \$ /100emp	\$458.40	R-SW	26%	\$339.22	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDENG-P-T7	AUDENG PERP<100K \$ /100emp	\$382.00	R-SW	26%	\$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDENG-P-T8	AUDENG PERP>100K \$ /100emp	\$305.60	R-SW	26%	\$226.14	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDENG-S-T1	AUDENG SUB \$ /admin /mo	\$4,681.25	R-SW	26%	\$3,464.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDENG-S-T2	AUDENG SUB<5K \$ /100emp /mo	\$79.58	R-SW	26%	\$58.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDENG-S-T3	AUDENG SUB<10K \$ /100emp /mo	\$47.75	R-SW	26%	\$35.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDENG-S-T4	AUDENG SUB<25K \$ /100emp /mo	\$31.83	R-SW	26%	\$23.55	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDENG-S-T5	AUDENG SUB<50K \$ /100emp /mo	\$25.47	R-SW	26%	\$18.85	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDENG-S-T6	AUDENG SUB<75K \$ /100emp /mo	\$19.10	R-SW	26%	\$14.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDENG-S-T7	AUDENG SUB<100K \$ /100emp /mo	\$15.92	R-SW	26%	\$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDENG-S-T8	AUDENG SUB>100K \$ /100emp /mo	\$12.73	R-SW	26%	\$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDPLN-P-T1	AUDPLN PERP \$ /admin	\$112,350.00	R-SW	26%	\$83,139.00	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDPLN-P-T2	AUDPLN PERP<5K \$ /100emp	\$1,910.00	R-SW	26%	\$1,413.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDPLN-P-T3	AUDPLN PERP<10K \$ /100emp	\$1,146.00	R-SW	26%	\$848.04	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDPLN-P-T4	AUDPLN PERP<25K \$ /100emp	\$764.00	R-SW	26%	\$565.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDPLN-P-T5	AUDPLN PERP<50K \$ /100emp	\$611.20	R-SW	26%	\$452.29	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDPLN-P-T6	AUDPLN PERP<75K \$ /100emp	\$458.40	R-SW	26%	\$339.22	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDPLN-P-T7	AUDPLN PERP<100K \$ /100emp	\$382.00	R-SW	26%	\$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDPLN-P-T8	AUDPLN PERP>100K \$ /100emp	\$305.60	R-SW	26%	\$226.14	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDPLN-S-T1	AUDPLN SUB \$ /admin /mo	\$4,681.25	R-SW	26%	\$3,464.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDPLN-S-T2	AUDPLN SUB<5K \$ /100emp /mo	\$79.58	R-SW	26%	\$58.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDPLN-S-T3	AUDPLN SUB<10K \$ /100emp /mo	\$47.75	R-SW	26%	\$35.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDPLN-S-T4	AUDPLN SUB<25K \$ /100emp /mo	\$31.83	R-SW	26%	\$23.55	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDPLN-S-T5	AUDPLN SUB<50K \$ /100emp /mo	\$25.47	R-SW	26%	\$18.85	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDPLN-S-T6	AUDPLN SUB<75K \$ /100emp /mo	\$19.10	R-SW	26%	\$14.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDPLN-S-T7	AUDPLN SUB<100K \$ /100emp /mo	\$15.92	R-SW	26%	\$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-AUDPLN-S-T8	AUDPLN SUB>100K \$ /100emp /mo	\$12.73	R-SW	26%	\$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BAC-P-T1	BAC PERP \$ /admin	\$56,175.00	R-SW	26%	\$41,569.50	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BAC-P-T2	BAC PERP<5K \$ /100emp	\$955.00	R-SW	26%	\$706.70	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BAC-P-T3	BAC PERP<10K \$ /100emp	\$573.00	R-SW	26%	\$424.02	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BAC-P-T4	BAC PERP<25K \$ /100emp	\$382.00	R-SW	26%	\$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BAC-P-T5	BAC PERP<50K \$ /100emp	\$305.60	R-SW	26%	\$226.14	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BAC-P-T6	BAC PERP<75K \$ /100emp	\$229.20	R-SW	26%	\$169.61	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BAC-P-T7	BAC PERP<100K \$ /100emp	\$191.00	R-SW	26%	\$141.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BAC-P-T8	BAC PERP>100K \$ /100emp	\$152.80	R-SW	26%	\$113.07	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BAC-S-T1	BAC SUB \$ /admin /mo	\$2,340.63	R-SW	26%	\$1,732.07	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BAC-S-T2	BAC SUB<5K \$ /100emp /mo	\$39.79	R-SW	26%	\$29.44	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BAC-S-T3	BAC SUB<10K \$ /100emp /mo	\$23.88	R-SW	26%	\$17.67	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BAC-S-T4	BAC SUB<25K \$ /100emp /mo	\$15.92	R-SW	26%	\$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BAC-S-T5	BAC SUB<50K \$ /100emp /mo	\$12.73	R-SW	26%	\$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BAC-S-T6	BAC SUB<75K \$ /100emp /mo	\$9.55	R-SW	26%	\$7.07	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BAC-S-T7	BAC SUB<100K \$ /100emp /mo	\$7.96	R-SW	26%	\$5.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BAC-S-T8	BAC SUB>100K \$ /100emp /mo	\$6.37	R-SW	26%	\$4.71	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BCDR-P-T1	BCDR PERP \$ /admin	\$112,350.00	R-SW	26%	\$83,139.00	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BCDR-P-T2	BCDR PERP<5K \$ /100emp	\$1,910.00	R-SW	26%	\$1,413.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BCDR-P-T3	BCDR PERP<10K \$ /100emp	\$1,146.00	R-SW	26%	\$848.04	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BCDR-P-T4	BCDR PERP<25K \$ /100emp	\$764.00	R-SW	26%	\$565.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BCDR-P-T5	BCDR PERP<50K \$ /100emp	\$611.20	R-SW	26%	\$452.29	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BCDR-P-T6	BCDR PERP<75K \$ /100emp	\$458.40	R-SW	26%	\$339.22	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BCDR-P-T7	BCDR PERP<100K \$ /100emp	\$382.00	R-SW	26%	\$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BCDR-P-T8	BCDR PERP>100K \$ /100emp	\$305.60	R-SW	26%	\$226.14	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BCDR-S-T1	BCDR SUB \$ /admin /mo	\$4,681.25	R-SW	26%	\$3,464.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BCDR-S-T2	BCDR SUB<5K \$ /100emp /mo	\$79.58	R-SW	26%	\$58.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BCDR-S-T3	BCDR SUB<10K \$ /100emp /mo	\$47.75	R-SW	26%	\$35.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BCDR-S-T4	BCDR SUB<25K \$ /100emp /mo	\$31.83	R-SW	26%	\$23.55	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BCDR-S-T5	BCDR SUB<50K \$ /100emp /mo	\$25.47	R-SW	26%	\$18.85	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BCDR-S-T6	BCDR SUB<75K \$ /100emp /mo	\$19.10	R-SW	26%	\$14.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BCDR-S-T7	BCDR SUB<100K \$ /100emp /mo	\$15.92	R-SW	26%	\$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BCDR-S-T8	BCDR SUB>100K \$ /100emp /mo	\$12.73	R-SW	26%	\$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BIA-P-T1	BIA PERP \$ /admin	\$56,175.00	R-SW	26%	\$41,569.50	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BIA-P-T2	BIA PERP<5K \$ /100emp	\$955.00	R-SW	26%	\$706.70	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	GRC-BIA-P-T3	BIA PERP<10K \$ /100emp	\$573.00	R-SW	26%	\$424.02	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BIA-P-T4	BIA PERP<25K \$ /100emp	\$382.00	R-SW	26%	\$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BIA-P-T5	BIA PERP<50K \$ /100emp	\$305.60	R-SW	26%	\$226.14	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BIA-P-T6	BIA PERP<75K \$ /100emp	\$229.20	R-SW	26%	\$169.61	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BIA-P-T7	BIA PERP<100K \$ /100emp	\$191.00	R-SW	26%	\$141.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BIA-P-T8	BIA PERP>100K \$ /100emp	\$152.80	R-SW	26%	\$113.07	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BIA-S-T1	BIA SUB \$ /admin /mo	\$2,340.63	R-SW	26%	\$1,732.07	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BIA-S-T2	BIA SUB<5K \$ /100emp /mo	\$39.79	R-SW	26%	\$29.44	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BIA-S-T3	BIA SUB<10K \$ /100emp /mo	\$23.88	R-SW	26%	\$17.67	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BIA-S-T4	BIA SUB<25K \$ /100emp /mo	\$15.92	R-SW	26%	\$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BIA-S-T5	BIA SUB<50K \$ /100emp /mo	\$12.73	R-SW	26%	\$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BIA-S-T6	BIA SUB<75K \$ /100emp /mo	\$9.55	R-SW	26%	\$7.07	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BIA-S-T7	BIA SUB<100K \$ /100emp /mo	\$7.96	R-SW	26%	\$5.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BIA-S-T8	BIA SUB>100K \$ /100emp /mo	\$6.37	R-SW	26%	\$4.71	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BTUPRSK-P-T1	BTUPRSK PERP \$ /admin	\$112,350.00	R-SW	26%	\$83,139.00	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BTUPRSK-P-T2	BTUPRSK PERP<5K \$ /100emp	\$1,910.00	R-SW	26%	\$1,413.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BTUPRSK-P-T3	BTUPRSK PERP<10K \$ /100emp	\$1,146.00	R-SW	26%	\$848.04	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BTUPRSK-P-T4	BTUPRSK PERP<25K \$ /100emp	\$764.00	R-SW	26%	\$565.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BTUPRSK-P-T5	BTUPRSK PERP<50K \$ /100emp	\$611.20	R-SW	26%	\$452.29	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BTUPRSK-P-T6	BTUPRSK PERP<75K \$ /100emp	\$458.40	R-SW	26%	\$339.22	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BTUPRSK-P-T7	BTUPRSK PERP<100K \$ /100emp	\$382.00	R-SW	26%	\$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BTUPRSK-P-T8	BTUPRSK PERP>100K \$ /100emp	\$305.60	R-SW	26%	\$226.14	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BTUPRSK-S-T1	BTUPRSK SUB \$ /admin /mo	\$4,681.25	R-SW	26%	\$3,464.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BTUPRSK-S-T2	BTUPRSK SUB<5K \$ /100emp /mo	\$79.58	R-SW	26%	\$58.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BTUPRSK-S-T3	BTUPRSK SUB<10K \$ /100emp /mo	\$47.75	R-SW	26%	\$35.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BTUPRSK-S-T4	BTUPRSK SUB<25K \$ /100emp /mo	\$31.83	R-SW	26%	\$23.55	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BTUPRSK-S-T5	BTUPRSK SUB<50K \$ /100emp /mo	\$25.47	R-SW	26%	\$18.85	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BTUPRSK-S-T6	BTUPRSK SUB<75K \$ /100emp /mo	\$19.10	R-SW	26%	\$14.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BTUPRSK-S-T7	BTUPRSK SUB<100K \$ /100emp /mo	\$15.92	R-SW	26%	\$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-BTUPRSK-S-T8	BTUPRSK SUB>100K \$ /100emp /mo	\$12.73	R-SW	26%	\$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLMON-P-T1	CTRLMON PERP \$ /admin	\$112,350.00	R-SW	26%	\$83,139.00	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLMON-P-T2	CTRLMON PERP<5K \$ /100emp	\$1,910.00	R-SW	26%	\$1,413.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLMON-P-T3	CTRLMON PERP<10K \$ /100emp	\$1,146.00	R-SW	26%	\$848.04	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLMON-P-T4	CTRLMON PERP<25K \$ /100emp	\$764.00	R-SW	26%	\$565.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLMON-P-T5	CTRLMON PERP<50K \$ /100emp	\$611.20	R-SW	26%	\$452.29	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLMON-P-T6	CTRLMON PERP<75K \$ /100emp	\$458.40	R-SW	26%	\$339.22	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLMON-P-T7	CTRLMON PERP<100K \$ /100emp	\$382.00	R-SW	26%	\$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLMON-P-T8	CTRLMON PERP>100K \$ /100emp	\$305.60	R-SW	26%	\$226.14	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLMON-S-T1	CTRLMON SUB \$ /admin /mo	\$4,681.25	R-SW	26%	\$3,464.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLMON-S-T2	CTRLMON SUB<5K \$ /100emp /mo	\$79.58	R-SW	26%	\$58.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLMON-S-T3	CTRLMON SUB<10K \$ /100emp /mo	\$47.75	R-SW	26%	\$35.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLMON-S-T4	CTRLMON SUB<25K \$ /100emp /mo	\$31.83	R-SW	26%	\$23.55	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLMON-S-T5	CTRLMON SUB<50K \$ /100emp /mo	\$25.47	R-SW	26%	\$18.85	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLMON-S-T6	CTRLMON SUB<75K \$ /100emp /mo	\$19.10	R-SW	26%	\$14.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLMON-S-T7	CTRLMON SUB<100K \$ /100emp /mo	\$15.92	R-SW	26%	\$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLMON-S-T8	CTRLMON SUB>100K \$ /100emp /mo	\$12.73	R-SW	26%	\$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLPRG-P-T1	CTRLPRG PERP \$ /admin	\$112,350.00	R-SW	26%	\$83,139.00	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLPRG-P-T2	CTRLPRG PERP<5K \$ /100emp	\$1,910.00	R-SW	26%	\$1,413.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLPRG-P-T3	CTRLPRG PERP<10K \$ /100emp	\$1,146.00	R-SW	26%	\$848.04	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLPRG-P-T4	CTRLPRG PERP<25K \$ /100emp	\$764.00	R-SW	26%	\$565.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLPRG-P-T5	CTRLPRG PERP<50K \$ /100emp	\$611.20	R-SW	26%	\$452.29	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLPRG-P-T6	CTRLPRG PERP<75K \$ /100emp	\$458.40	R-SW	26%	\$339.22	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLPRG-P-T7	CTRLPRG PERP<100K \$ /100emp	\$382.00	R-SW	26%	\$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLPRG-P-T8	CTRLPRG PERP>100K \$ /100emp	\$305.60	R-SW	26%	\$226.14	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLPRG-S-T1	CTRLPRG SUB \$ /admin /mo	\$4,681.25	R-SW	26%	\$3,464.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLPRG-S-T2	CTRLPRG SUB<5K \$ /100emp /mo	\$79.58	R-SW	26%	\$58.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLPRG-S-T3	CTRLPRG SUB<10K \$ /100emp /mo	\$47.75	R-SW	26%	\$35.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLPRG-S-T4	CTRLPRG SUB<25K \$ /100emp /mo	\$31.83	R-SW	26%	\$23.55	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLPRG-S-T5	CTRLPRG SUB<50K \$ /100emp /mo	\$25.47	R-SW	26%	\$18.85	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLPRG-S-T6	CTRLPRG SUB<75K \$ /100emp /mo	\$19.10	R-SW	26%	\$14.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLPRG-S-T7	CTRLPRG SUB<100K \$ /100emp /mo	\$15.92	R-SW	26%	\$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-CTRLPRG-S-T8	CTRLPRG SUB>100K \$ /100emp /mo	\$12.73	R-SW	26%	\$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDAA-P-T1	FEDAA PERP \$ /admin	\$112,350.00	R-SW	26%	\$83,139.00	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDAA-P-T2	FEDAA PERP<5K \$ /100emp	\$1,910.00	R-SW	26%	\$1,413.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDAA-P-T3	FEDAA PERP<10K \$ /100emp	\$1,146.00	R-SW	26%	\$848.04	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDAA-P-T4	FEDAA PERP<25K \$ /100emp	\$764.00	R-SW	26%	\$565.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDAA-P-T5	FEDAA PERP<50K \$ /100emp	\$611.20	R-SW	26%	\$452.29	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDAA-P-T6	FEDAA PERP<75K \$ /100emp	\$458.40	R-SW	26%	\$339.22	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDAA-P-T7	FEDAA PERP<100K \$ /100emp	\$382.00	R-SW	26%	\$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDAA-P-T8	FEDAA PERP>100K \$ /100emp	\$305.60	R-SW	26%	\$226.14	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDAA-S-T1	FEDAA SUB \$ /admin /mo	\$4,681.25	R-SW	26%	\$3,464.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDAA-S-T2	FEDAA SUB<5K \$ /100emp /mo	\$79.58	R-SW	26%	\$58.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDAA-S-T3	FEDAA SUB<10K \$ /100emp /mo	\$47.75	R-SW	26%	\$35.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDAA-S-T4	FEDAA SUB<25K \$ /100emp /mo	\$31.83	R-SW	26%	\$23.55	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDAA-S-T5	FEDAA SUB<50K \$ /100emp /mo	\$25.47	R-SW	26%	\$18.85	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDAA-S-T6	FEDAA SUB<75K \$ /100emp /mo	\$19.10	R-SW	26%	\$14.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDAA-S-T7	FEDAA SUB<100K \$ /100emp /mo	\$15.92	R-SW	26%	\$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDAA-S-T8	FEDAA SUB>100K \$ /100emp /mo	\$12.73	R-SW	26%	\$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDCM-P-T1	FEDCM PERP \$ /admin	\$112,350.00	R-SW	26%	\$83,139.00	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDCM-P-T2	FEDCM PERP<5K \$ /100emp	\$1,910.00	R-SW	26%	\$1,413.40	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	GRC-FEDCM-P-T3	FEDCM PERP<10K \$ /100emp	\$1,146.00	R-SW	26%	\$848.04	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDCM-P-T4	FEDCM PERP<25K \$ /100emp	\$764.00	R-SW	26%	\$565.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDCM-P-T5	FEDCM PERP<50K \$ /100emp	\$611.20	R-SW	26%	\$452.29	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDCM-P-T6	FEDCM PERP<75K \$ /100emp	\$458.40	R-SW	26%	\$339.22	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDCM-P-T7	FEDCM PERP<100K \$ /100emp	\$382.00	R-SW	26%	\$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDCM-P-T8	FEDCM PERP>100K \$ /100emp	\$305.60	R-SW	26%	\$226.14	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDCM-S-T1	FEDCM SUB \$ /admin /mo	\$4,681.25	R-SW	26%	\$3,464.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDCM-S-T2	FEDCM SUB<5K \$ /100emp /mo	\$79.58	R-SW	26%	\$58.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDCM-S-T3	FEDCM SUB<10K \$ /100emp /mo	\$47.75	R-SW	26%	\$35.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDCM-S-T4	FEDCM SUB<25K \$ /100emp /mo	\$31.83	R-SW	26%	\$23.55	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDCM-S-T5	FEDCM SUB<50K \$ /100emp /mo	\$25.47	R-SW	26%	\$18.85	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDCM-S-T6	FEDCM SUB<75K \$ /100emp /mo	\$19.10	R-SW	26%	\$14.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDCM-S-T7	FEDCM SUB<100K \$ /100emp /mo	\$15.92	R-SW	26%	\$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-FEDCM-S-T8	FEDCM SUB>100K \$ /100emp /mo	\$12.73	R-SW	26%	\$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-INCD-P-T1	INCD PERP \$ /admin	\$112,350.00	R-SW	26%	\$83,139.00	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-INCD-P-T2	INCD PERP<5K \$ /100emp	\$1,910.00	R-SW	26%	\$1,413.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-INCD-P-T3	INCD PERP<10K \$ /100emp	\$1,146.00	R-SW	26%	\$848.04	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-INCD-P-T4	INCD PERP<25K \$ /100emp	\$764.00	R-SW	26%	\$565.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-INCD-P-T5	INCD PERP<50K \$ /100emp	\$611.20	R-SW	26%	\$452.29	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-INCD-P-T6	INCD PERP<75K \$ /100emp	\$458.40	R-SW	26%	\$339.22	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-INCD-P-T7	INCD PERP<100K \$ /100emp	\$382.00	R-SW	26%	\$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-INCD-P-T8	INCD PERP>100K \$ /100emp	\$305.60	R-SW	26%	\$226.14	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-INCD-S-T1	INCD SUB \$ /admin /mo	\$4,681.25	R-SW	26%	\$3,464.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-INCD-S-T2	INCD SUB<5K \$ /100emp /mo	\$79.58	R-SW	26%	\$58.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-INCD-S-T3	INCD SUB<10K \$ /100emp /mo	\$47.75	R-SW	26%	\$35.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-INCD-S-T4	INCD SUB<25K \$ /100emp /mo	\$31.83	R-SW	26%	\$23.55	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-INCD-S-T5	INCD SUB<50K \$ /100emp /mo	\$25.47	R-SW	26%	\$18.85	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-INCD-S-T6	INCD SUB<75K \$ /100emp /mo	\$19.10	R-SW	26%	\$14.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-INCD-S-T7	INCD SUB<100K \$ /100emp /mo	\$15.92	R-SW	26%	\$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-INCD-S-T8	INCD SUB>100K \$ /100emp /mo	\$12.73	R-SW	26%	\$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISMS-P-T1	ISMS PERP \$ /admin	\$112,350.00	R-SW	26%	\$83,139.00	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISMS-P-T2	ISMS PERP<5K \$ /100emp	\$1,910.00	R-SW	26%	\$1,413.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISMS-P-T3	ISMS PERP<10K \$ /100emp	\$1,146.00	R-SW	26%	\$848.04	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISMS-P-T4	ISMS PERP<25K \$ /100emp	\$764.00	R-SW	26%	\$565.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISMS-P-T5	ISMS PERP<50K \$ /100emp	\$611.20	R-SW	26%	\$452.29	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISMS-P-T6	ISMS PERP<75K \$ /100emp	\$458.40	R-SW	26%	\$339.22	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISMS-P-T7	ISMS PERP<100K \$ /100emp	\$382.00	R-SW	26%	\$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISMS-P-T8	ISMS PERP>100K \$ /100emp	\$305.60	R-SW	26%	\$226.14	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISMS-S-T1	ISMS SUB \$ /admin /mo	\$4,681.25	R-SW	26%	\$3,464.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISMS-S-T2	ISMS SUB<5K \$ /100emp /mo	\$79.58	R-SW	26%	\$58.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISMS-S-T3	ISMS SUB<10K \$ /100emp /mo	\$47.75	R-SW	26%	\$35.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISMS-S-T4	ISMS SUB<25K \$ /100emp /mo	\$31.83	R-SW	26%	\$23.55	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISMS-S-T5	ISMS SUB<50K \$ /100emp /mo	\$25.47	R-SW	26%	\$18.85	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISMS-S-T6	ISMS SUB<75K \$ /100emp /mo	\$19.10	R-SW	26%	\$14.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISMS-S-T7	ISMS SUB<100K \$ /100emp /mo	\$15.92	R-SW	26%	\$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISMS-S-T8	ISMS SUB>100K \$ /100emp /mo	\$12.73	R-SW	26%	\$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISSUE-P-T1	ISSUE PERP \$ /admin	\$56,175.00	R-SW	26%	\$41,569.50	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISSUE-P-T2	ISSUE PERP<5K \$ /100emp	\$955.00	R-SW	26%	\$706.70	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISSUE-P-T3	ISSUE PERP<10K \$ /100emp	\$573.00	R-SW	26%	\$424.02	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISSUE-P-T4	ISSUE PERP<25K \$ /100emp	\$382.00	R-SW	26%	\$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISSUE-P-T5	ISSUE PERP<50K \$ /100emp	\$305.60	R-SW	26%	\$226.14	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISSUE-P-T6	ISSUE PERP<75K \$ /100emp	\$229.20	R-SW	26%	\$169.61	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISSUE-P-T7	ISSUE PERP<100K \$ /100emp	\$191.00	R-SW	26%	\$141.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISSUE-P-T8	ISSUE PERP>100K \$ /100emp	\$152.80	R-SW	26%	\$113.07	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISSUE-S-T1	ISSUE SUB \$ /admin /mo	\$2,340.63	R-SW	26%	\$1,732.07	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISSUE-S-T2	ISSUE SUB<5K \$ /100emp /mo	\$39.79	R-SW	26%	\$29.44	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISSUE-S-T3	ISSUE SUB<10K \$ /100emp /mo	\$23.88	R-SW	26%	\$17.67	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISSUE-S-T4	ISSUE SUB<25K \$ /100emp /mo	\$15.92	R-SW	26%	\$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISSUE-S-T5	ISSUE SUB<50K \$ /100emp /mo	\$12.73	R-SW	26%	\$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISSUE-S-T6	ISSUE SUB<75K \$ /100emp /mo	\$9.55	R-SW	26%	\$7.07	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISSUE-S-T7	ISSUE SUB<100K \$ /100emp /mo	\$7.96	R-SW	26%	\$5.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ISSUE-S-T8	ISSUE SUB>100K \$ /100emp /mo	\$6.37	R-SW	26%	\$4.71	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITAC-P-T1	ITAC PERP \$ /admin	\$56,175.00	R-SW	26%	\$41,569.50	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITAC-P-T2	ITAC PERP<5K \$ /100emp	\$955.00	R-SW	26%	\$706.70	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITAC-P-T3	ITAC PERP<10K \$ /100emp	\$573.00	R-SW	26%	\$424.02	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITAC-P-T4	ITAC PERP<25K \$ /100emp	\$382.00	R-SW	26%	\$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITAC-P-T5	ITAC PERP<50K \$ /100emp	\$305.60	R-SW	26%	\$226.14	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITAC-P-T6	ITAC PERP<75K \$ /100emp	\$229.20	R-SW	26%	\$169.61	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITAC-P-T7	ITAC PERP<100K \$ /100emp	\$191.00	R-SW	26%	\$141.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITAC-P-T8	ITAC PERP>100K \$ /100emp	\$152.80	R-SW	26%	\$113.07	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITAC-S-T1	ITAC SUB \$ /admin /mo	\$2,340.63	R-SW	26%	\$1,732.07	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITAC-S-T2	ITAC SUB<5K \$ /100emp /mo	\$39.79	R-SW	26%	\$29.44	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITAC-S-T3	ITAC SUB<10K \$ /100emp /mo	\$23.88	R-SW	26%	\$17.67	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITAC-S-T4	ITAC SUB<25K \$ /100emp /mo	\$15.92	R-SW	26%	\$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITAC-S-T5	ITAC SUB<50K \$ /100emp /mo	\$12.73	R-SW	26%	\$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITAC-S-T6	ITAC SUB<75K \$ /100emp /mo	\$9.55	R-SW	26%	\$7.07	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITAC-S-T7	ITAC SUB<100K \$ /100emp /mo	\$7.96	R-SW	26%	\$5.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITAC-S-T8	ITAC SUB>100K \$ /100emp /mo	\$6.37	R-SW	26%	\$4.71	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITCTRL-P-T1	ITCTRL PERP \$ /admin	\$112,350.00	R-SW	26%	\$83,139.00	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITCTRL-P-T2	ITCTRL PERP<5K \$ /100emp	\$1,910.00	R-SW	26%	\$1,413.40	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	GRC-ITCTRL-P-T3	ITCTRL PERP<10K \$ /100emp	\$1,146.00	R-SW	26%	\$848.04	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITCTRL-P-T4	ITCTRL PERP<25K \$ /100emp	\$764.00	R-SW	26%	\$565.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITCTRL-P-T5	ITCTRL PERP<50K \$ /100emp	\$611.20	R-SW	26%	\$452.29	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITCTRL-P-T6	ITCTRL PERP<75K \$ /100emp	\$458.40	R-SW	26%	\$339.22	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITCTRL-P-T7	ITCTRL PERP<100K \$ /100emp	\$382.00	R-SW	26%	\$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITCTRL-P-T8	ITCTRL PERP>100K \$ /100emp	\$305.60	R-SW	26%	\$226.14	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITCTRL-S-T1	ITCTRL SUB \$ /admin /mo	\$4,681.25	R-SW	26%	\$3,464.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITCTRL-S-T2	ITCTRL SUB<5K \$ /100emp /mo	\$79.58	R-SW	26%	\$58.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITCTRL-S-T3	ITCTRL SUB<10K \$ /100emp /mo	\$47.75	R-SW	26%	\$35.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITCTRL-S-T4	ITCTRL SUB<25K \$ /100emp /mo	\$31.83	R-SW	26%	\$23.55	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITCTRL-S-T5	ITCTRL SUB<50K \$ /100emp /mo	\$25.47	R-SW	26%	\$18.85	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITCTRL-S-T6	ITCTRL SUB<75K \$ /100emp /mo	\$19.10	R-SW	26%	\$14.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITCTRL-S-T7	ITCTRL SUB<100K \$ /100emp /mo	\$15.92	R-SW	26%	\$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITCTRL-S-T8	ITCTRL SUB>100K \$ /100emp /mo	\$12.73	R-SW	26%	\$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITRSK-P-T1	ITRSK PERP \$ /admin	\$112,350.00	R-SW	26%	\$83,139.00	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITRSK-P-T2	ITRSK PERP<5K \$ /100emp	\$1,910.00	R-SW	26%	\$1,413.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITRSK-P-T3	ITRSK PERP<10K \$ /100emp	\$1,146.00	R-SW	26%	\$848.04	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITRSK-P-T4	ITRSK PERP<25K \$ /100emp	\$764.00	R-SW	26%	\$565.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITRSK-P-T5	ITRSK PERP<50K \$ /100emp	\$611.20	R-SW	26%	\$452.29	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITRSK-P-T6	ITRSK PERP<75K \$ /100emp	\$458.40	R-SW	26%	\$339.22	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITRSK-P-T7	ITRSK PERP<100K \$ /100emp	\$382.00	R-SW	26%	\$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITRSK-P-T8	ITRSK PERP>100K \$ /100emp	\$305.60	R-SW	26%	\$226.14	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITRSK-S-T1	ITRSK SUB \$ /admin /mo	\$4,681.25	R-SW	26%	\$3,464.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITRSK-S-T2	ITRSK SUB<5K \$ /100emp /mo	\$79.58	R-SW	26%	\$58.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITRSK-S-T3	ITRSK SUB<10K \$ /100emp /mo	\$47.75	R-SW	26%	\$35.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITRSK-S-T4	ITRSK SUB<25K \$ /100emp /mo	\$31.83	R-SW	26%	\$23.55	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITRSK-S-T5	ITRSK SUB<50K \$ /100emp /mo	\$25.47	R-SW	26%	\$18.85	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITRSK-S-T6	ITRSK SUB<75K \$ /100emp /mo	\$19.10	R-SW	26%	\$14.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITRSK-S-T7	ITRSK SUB<100K \$ /100emp /mo	\$15.92	R-SW	26%	\$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ITRSK-S-T8	ITRSK SUB>100K \$ /100emp /mo	\$12.73	R-SW	26%	\$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-KEYIND-P-T1	KEYIND PERP \$ /admin	\$112,350.00	R-SW	26%	\$83,139.00	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-KEYIND-P-T2	KEYIND PERP<5K \$ /100emp	\$1,910.00	R-SW	26%	\$1,413.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-KEYIND-P-T3	KEYIND PERP<10K \$ /100emp	\$1,146.00	R-SW	26%	\$848.04	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-KEYIND-P-T4	KEYIND PERP<25K \$ /100emp	\$764.00	R-SW	26%	\$565.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-KEYIND-P-T5	KEYIND PERP<50K \$ /100emp	\$611.20	R-SW	26%	\$452.29	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-KEYIND-P-T6	KEYIND PERP<75K \$ /100emp	\$458.40	R-SW	26%	\$339.22	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-KEYIND-P-T7	KEYIND PERP<100K \$ /100emp	\$382.00	R-SW	26%	\$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-KEYIND-P-T8	KEYIND PERP>100K \$ /100emp	\$305.60	R-SW	26%	\$226.14	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-KEYIND-S-T1	KEYIND SUB \$ /admin /mo	\$4,681.25	R-SW	26%	\$3,464.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-KEYIND-S-T2	KEYIND SUB<5K \$ /100emp /mo	\$79.58	R-SW	26%	\$58.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-KEYIND-S-T3	KEYIND SUB<10K \$ /100emp /mo	\$47.75	R-SW	26%	\$35.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-KEYIND-S-T4	KEYIND SUB<25K \$ /100emp /mo	\$31.83	R-SW	26%	\$23.55	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-KEYIND-S-T5	KEYIND SUB<50K \$ /100emp /mo	\$25.47	R-SW	26%	\$18.85	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-KEYIND-S-T6	KEYIND SUB<75K \$ /100emp /mo	\$19.10	R-SW	26%	\$14.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-KEYIND-S-T7	KEYIND SUB<100K \$ /100emp /mo	\$15.92	R-SW	26%	\$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-KEYIND-S-T8	KEYIND SUB>100K \$ /100emp /mo	\$12.73	R-SW	26%	\$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-LSSEVNT-P-T1	LSSEVNT PERP \$ /admin	\$112,350.00	R-SW	26%	\$83,139.00	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-LSSEVNT-P-T2	LSSEVNT PERP<5K \$ /100emp	\$1,910.00	R-SW	26%	\$1,413.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-LSSEVNT-P-T3	LSSEVNT PERP<10K \$ /100emp	\$1,146.00	R-SW	26%	\$848.04	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-LSSEVNT-P-T4	LSSEVNT PERP<25K \$ /100emp	\$764.00	R-SW	26%	\$565.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-LSSEVNT-P-T5	LSSEVNT PERP<50K \$ /100emp	\$611.20	R-SW	26%	\$452.29	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-LSSEVNT-P-T6	LSSEVNT PERP<75K \$ /100emp	\$458.40	R-SW	26%	\$339.22	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-LSSEVNT-P-T7	LSSEVNT PERP<100K \$ /100emp	\$382.00	R-SW	26%	\$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-LSSEVNT-P-T8	LSSEVNT PERP>100K \$ /100emp	\$305.60	R-SW	26%	\$226.14	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-LSSEVNT-S-T1	LSSEVNT SUB \$ /admin /mo	\$4,681.25	R-SW	26%	\$3,464.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-LSSEVNT-S-T2	LSSEVNT SUB<5K \$ /100emp /mo	\$79.58	R-SW	26%	\$58.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-LSSEVNT-S-T3	LSSEVNT SUB<10K \$ /100emp /mo	\$47.75	R-SW	26%	\$35.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-LSSEVNT-S-T4	LSSEVNT SUB<25K \$ /100emp /mo	\$31.83	R-SW	26%	\$23.55	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-LSSEVNT-S-T5	LSSEVNT SUB<50K \$ /100emp /mo	\$25.47	R-SW	26%	\$18.85	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-LSSEVNT-S-T6	LSSEVNT SUB<75K \$ /100emp /mo	\$19.10	R-SW	26%	\$14.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-LSSEVNT-S-T7	LSSEVNT SUB<100K \$ /100emp /mo	\$15.92	R-SW	26%	\$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-LSSEVNT-S-T8	LSSEVNT SUB>100K \$ /100emp /mo	\$12.73	R-SW	26%	\$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OBLIGS-P-T1	OBLIGS PERP \$ /admin	\$112,350.00	R-SW	26%	\$83,139.00	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OBLIGS-P-T2	OBLIGS PERP<5K \$ /100emp	\$1,910.00	R-SW	26%	\$1,413.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OBLIGS-P-T3	OBLIGS PERP<10K \$ /100emp	\$1,146.00	R-SW	26%	\$848.04	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OBLIGS-P-T4	OBLIGS PERP<25K \$ /100emp	\$764.00	R-SW	26%	\$565.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OBLIGS-P-T5	OBLIGS PERP<50K \$ /100emp	\$611.20	R-SW	26%	\$452.29	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OBLIGS-P-T6	OBLIGS PERP<75K \$ /100emp	\$458.40	R-SW	26%	\$339.22	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OBLIGS-P-T7	OBLIGS PERP<100K \$ /100emp	\$382.00	R-SW	26%	\$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OBLIGS-P-T8	OBLIGS PERP>100K \$ /100emp	\$305.60	R-SW	26%	\$226.14	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OBLIGS-S-T1	OBLIGS SUB \$ /admin /mo	\$4,681.25	R-SW	26%	\$3,464.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OBLIGS-S-T2	OBLIGS SUB<5K \$ /100emp /mo	\$79.58	R-SW	26%	\$58.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OBLIGS-S-T3	OBLIGS SUB<10K \$ /100emp /mo	\$47.75	R-SW	26%	\$35.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OBLIGS-S-T4	OBLIGS SUB<25K \$ /100emp /mo	\$31.83	R-SW	26%	\$23.55	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OBLIGS-S-T5	OBLIGS SUB<50K \$ /100emp /mo	\$25.47	R-SW	26%	\$18.85	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OBLIGS-S-T6	OBLIGS SUB<75K \$ /100emp /mo	\$19.10	R-SW	26%	\$14.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OBLIGS-S-T7	OBLIGS SUB<100K \$ /100emp /mo	\$15.92	R-SW	26%	\$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OBLIGS-S-T8	OBLIGS SUB>100K \$ /100emp /mo	\$12.73	R-SW	26%	\$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ODA-P-T1	ODA PERP \$ /admin	\$16,099.76	R-SW	26%	\$11,913.82	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ODA-P-T2	ODA PERP<5K \$ /100emp	\$272.86	R-SW	26%	\$201.92	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	GRC-ODA-P-T3	ODA PERP<10K \$ /100emp	\$163.71	R-SW	26%	\$121.15	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ODA-P-T4	ODA PERP<25K \$ /100emp	\$109.14	R-SW	26%	\$80.76	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ODA-P-T5	ODA PERP<50K \$ /100emp	\$87.31	R-SW	26%	\$64.61	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ODA-P-T6	ODA PERP<75K \$ /100emp	\$65.49	R-SW	26%	\$48.46	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ODA-P-T7	ODA PERP<100K \$ /100emp	\$54.57	R-SW	26%	\$40.38	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ODA-P-T8	ODA PERP>100K \$ /100emp	\$43.66	R-SW	26%	\$32.31	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ODA-S-T1	ODA SUB \$ /admin /mo	\$668.75	R-SW	26%	\$494.88	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ODA-S-T2	ODA SUB<5K \$ /100emp /mo	\$11.37	R-SW	26%	\$8.41	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ODA-S-T3	ODA SUB<10K \$ /100emp /mo	\$6.82	R-SW	26%	\$5.05	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ODA-S-T4	ODA SUB<25K \$ /100emp /mo	\$4.55	R-SW	26%	\$3.37	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ODA-S-T5	ODA SUB<50K \$ /100emp /mo	\$3.64	R-SW	26%	\$2.69	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ODA-S-T6	ODA SUB<75K \$ /100emp /mo	\$2.73	R-SW	26%	\$2.02	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ODA-S-T7	ODA SUB<100K \$ /100emp /mo	\$2.27	R-SW	26%	\$1.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-ODA-S-T8	ODA SUB>100K \$ /100emp /mo	\$1.82	R-SW	26%	\$1.35	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OPSRSK-P-T1	OPSRSK PERP \$ /admin	\$112,350.00	R-SW	26%	\$83,139.00	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OPSRSK-P-T2	OPSRSK PERP<5K \$ /100emp	\$1,910.00	R-SW	26%	\$1,413.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OPSRSK-P-T3	OPSRSK PERP<10K \$ /100emp	\$1,146.00	R-SW	26%	\$848.04	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OPSRSK-P-T4	OPSRSK PERP<25K \$ /100emp	\$764.00	R-SW	26%	\$565.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OPSRSK-P-T5	OPSRSK PERP<50K \$ /100emp	\$611.20	R-SW	26%	\$452.29	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OPSRSK-P-T6	OPSRSK PERP<75K \$ /100emp	\$458.40	R-SW	26%	\$339.22	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OPSRSK-P-T7	OPSRSK PERP<100K \$ /100emp	\$382.00	R-SW	26%	\$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OPSRSK-P-T8	OPSRSK PERP>100K \$ /100emp	\$305.60	R-SW	26%	\$226.14	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OPSRSK-S-T1	OPSRSK SUB \$ /admin /mo	\$4,681.25	R-SW	26%	\$3,464.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OPSRSK-S-T2	OPSRSK SUB<5K \$ /100emp /mo	\$79.58	R-SW	26%	\$58.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OPSRSK-S-T3	OPSRSK SUB<10K \$ /100emp /mo	\$47.75	R-SW	26%	\$35.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OPSRSK-S-T4	OPSRSK SUB<25K \$ /100emp /mo	\$31.83	R-SW	26%	\$23.55	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OPSRSK-S-T5	OPSRSK SUB<50K \$ /100emp /mo	\$25.47	R-SW	26%	\$18.85	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OPSRSK-S-T6	OPSRSK SUB<75K \$ /100emp /mo	\$19.10	R-SW	26%	\$14.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OPSRSK-S-T7	OPSRSK SUB<100K \$ /100emp /mo	\$15.92	R-SW	26%	\$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-OPSRSK-S-T8	OPSRSK SUB>100K \$ /100emp /mo	\$12.73	R-SW	26%	\$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-PCI-P-T1	PCI PERP \$ /admin	\$112,350.00	R-SW	26%	\$83,139.00	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-PCI-P-T2	PCI PERP<5K \$ /100emp	\$1,910.00	R-SW	26%	\$1,413.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-PCI-P-T3	PCI PERP<10K \$ /100emp	\$1,146.00	R-SW	26%	\$848.04	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-PCI-P-T4	PCI PERP<25K \$ /100emp	\$764.00	R-SW	26%	\$565.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-PCI-P-T5	PCI PERP<50K \$ /100emp	\$611.20	R-SW	26%	\$452.29	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-PCI-P-T6	PCI PERP<75K \$ /100emp	\$458.40	R-SW	26%	\$339.22	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-PCI-P-T7	PCI PERP<100K \$ /100emp	\$382.00	R-SW	26%	\$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-PCI-P-T8	PCI PERP>100K \$ /100emp	\$305.60	R-SW	26%	\$226.14	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-PCI-S-T1	PCI SUB \$ /admin /mo	\$4,681.25	R-SW	26%	\$3,464.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-PCI-S-T2	PCI SUB<5K \$ /100emp /mo	\$79.58	R-SW	26%	\$58.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-PCI-S-T3	PCI SUB<10K \$ /100emp /mo	\$47.75	R-SW	26%	\$35.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-PCI-S-T4	PCI SUB<25K \$ /100emp /mo	\$31.83	R-SW	26%	\$23.55	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-PCI-S-T5	PCI SUB<50K \$ /100emp /mo	\$25.47	R-SW	26%	\$18.85	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-PCI-S-T6	PCI SUB<75K \$ /100emp /mo	\$19.10	R-SW	26%	\$14.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-PCI-S-T7	PCI SUB<100K \$ /100emp /mo	\$15.92	R-SW	26%	\$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-PCI-S-T8	PCI SUB>100K \$ /100emp /mo	\$12.73	R-SW	26%	\$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POAM-P-T1	POAM PERP \$ /admin	\$56,175.00	R-SW	26%	\$41,569.50	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POAM-P-T2	POAM PERP<5K \$ /100emp	\$955.00	R-SW	26%	\$706.70	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POAM-P-T3	POAM PERP<10K \$ /100emp	\$573.00	R-SW	26%	\$424.02	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POAM-P-T4	POAM PERP<25K \$ /100emp	\$382.00	R-SW	26%	\$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POAM-P-T5	POAM PERP<50K \$ /100emp	\$305.60	R-SW	26%	\$226.14	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POAM-P-T6	POAM PERP<75K \$ /100emp	\$229.20	R-SW	26%	\$169.61	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POAM-P-T7	POAM PERP<100K \$ /100emp	\$191.00	R-SW	26%	\$141.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POAM-P-T8	POAM PERP>100K \$ /100emp	\$152.80	R-SW	26%	\$113.07	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POAM-S-T1	POAM SUB \$ /admin /mo	\$2,340.63	R-SW	26%	\$1,732.07	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POAM-S-T2	POAM SUB<5K \$ /100emp /mo	\$39.79	R-SW	26%	\$29.44	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POAM-S-T3	POAM SUB<10K \$ /100emp /mo	\$23.88	R-SW	26%	\$17.67	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POAM-S-T4	POAM SUB<25K \$ /100emp /mo	\$15.92	R-SW	26%	\$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POAM-S-T5	POAM SUB<50K \$ /100emp /mo	\$12.73	R-SW	26%	\$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POAM-S-T6	POAM SUB<75K \$ /100emp /mo	\$9.55	R-SW	26%	\$7.07	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POAM-S-T7	POAM SUB<100K \$ /100emp /mo	\$7.96	R-SW	26%	\$5.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POAM-S-T8	POAM SUB>100K \$ /100emp /mo	\$6.37	R-SW	26%	\$4.71	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POLICY-P-T1	POLICY PERP \$ /admin	\$112,350.00	R-SW	26%	\$83,139.00	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POLICY-P-T2	POLICY PERP<5K \$ /100emp	\$1,910.00	R-SW	26%	\$1,413.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POLICY-P-T3	POLICY PERP<10K \$ /100emp	\$1,146.00	R-SW	26%	\$848.04	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POLICY-P-T4	POLICY PERP<25K \$ /100emp	\$764.00	R-SW	26%	\$565.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POLICY-P-T5	POLICY PERP<50K \$ /100emp	\$611.20	R-SW	26%	\$452.29	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POLICY-P-T6	POLICY PERP<75K \$ /100emp	\$458.40	R-SW	26%	\$339.22	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POLICY-P-T7	POLICY PERP<100K \$ /100emp	\$382.00	R-SW	26%	\$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POLICY-P-T8	POLICY PERP>100K \$ /100emp	\$305.60	R-SW	26%	\$226.14	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POLICY-S-T1	POLICY SUB \$ /admin /mo	\$4,681.25	R-SW	26%	\$3,464.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POLICY-S-T2	POLICY SUB<5K \$ /100emp /mo	\$79.58	R-SW	26%	\$58.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POLICY-S-T3	POLICY SUB<10K \$ /100emp /mo	\$47.75	R-SW	26%	\$35.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POLICY-S-T4	POLICY SUB<25K \$ /100emp /mo	\$31.83	R-SW	26%	\$23.55	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POLICY-S-T5	POLICY SUB<50K \$ /100emp /mo	\$25.47	R-SW	26%	\$18.85	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POLICY-S-T6	POLICY SUB<75K \$ /100emp /mo	\$19.10	R-SW	26%	\$14.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POLICY-S-T7	POLICY SUB<100K \$ /100emp /mo	\$15.92	R-SW	26%	\$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-POLICY-S-T8	POLICY SUB>100K \$ /100emp /mo	\$12.73	R-SW	26%	\$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RESMGNT-P-T1	RESMGNT PERP \$ /admin	\$112,350.00	R-SW	26%	\$83,139.00	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RESMGNT-P-T2	RESMGNT PERP<5K \$ /100emp	\$1,910.00	R-SW	26%	\$1,413.40	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	GRC-RESMGNT-P-T3	RESMGNT PERP<10K \$ /100emp	\$1,146.00	R-SW	26%	\$848.04	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RESMGNT-P-T4	RESMGNT PERP<25K \$ /100emp	\$764.00	R-SW	26%	\$565.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RESMGNT-P-T5	RESMGNT PERP<50K \$ /100emp	\$611.20	R-SW	26%	\$452.29	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RESMGNT-P-T6	RESMGNT PERP<75K \$ /100emp	\$458.40	R-SW	26%	\$339.22	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RESMGNT-P-T7	RESMGNT PERP<100K \$ /100emp	\$382.00	R-SW	26%	\$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RESMGNT-P-T8	RESMGNT PERP>100K \$ /100emp	\$305.60	R-SW	26%	\$226.14	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RESMGNT-S-T1	RESMGNT SUB \$ /admin /mo	\$4,681.25	R-SW	26%	\$3,464.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RESMGNT-S-T2	RESMGNT SUB<5K \$ /100emp /mo	\$79.58	R-SW	26%	\$58.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RESMGNT-S-T3	RESMGNT SUB<10K \$ /100emp /mo	\$47.75	R-SW	26%	\$35.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RESMGNT-S-T4	RESMGNT SUB<25K \$ /100emp /mo	\$31.83	R-SW	26%	\$23.55	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RESMGNT-S-T5	RESMGNT SUB<50K \$ /100emp /mo	\$25.47	R-SW	26%	\$18.85	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RESMGNT-S-T6	RESMGNT SUB<75K \$ /100emp /mo	\$19.10	R-SW	26%	\$14.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RESMGNT-S-T7	RESMGNT SUB<100K \$ /100emp /mo	\$15.92	R-SW	26%	\$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RESMGNT-S-T8	RESMGNT SUB>100K \$ /100emp /mo	\$12.73	R-SW	26%	\$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RISKCAT-P-T1	RISKCAT PERP \$ /admin	\$56,175.00	R-SW	26%	\$41,569.50	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RISKCAT-P-T2	RISKCAT PERP<5K \$ /100emp	\$955.00	R-SW	26%	\$706.70	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RISKCAT-P-T3	RISKCAT PERP<10K \$ /100emp	\$573.00	R-SW	26%	\$424.02	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RISKCAT-P-T4	RISKCAT PERP<25K \$ /100emp	\$382.00	R-SW	26%	\$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RISKCAT-P-T5	RISKCAT PERP<50K \$ /100emp	\$305.60	R-SW	26%	\$226.14	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RISKCAT-P-T6	RISKCAT PERP<75K \$ /100emp	\$229.20	R-SW	26%	\$169.61	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RISKCAT-P-T7	RISKCAT PERP<100K \$ /100emp	\$191.00	R-SW	26%	\$141.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RISKCAT-P-T8	RISKCAT PERP>100K \$ /100emp	\$152.80	R-SW	26%	\$113.07	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RISKCAT-S-T1	RISKCAT SUB \$ /admin /mo	\$2,340.63	R-SW	26%	\$1,732.07	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RISKCAT-S-T2	RISKCAT SUB<5K \$ /100emp /mo	\$39.79	R-SW	26%	\$29.44	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RISKCAT-S-T3	RISKCAT SUB<10K \$ /100emp /mo	\$23.88	R-SW	26%	\$17.67	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RISKCAT-S-T4	RISKCAT SUB<25K \$ /100emp /mo	\$15.92	R-SW	26%	\$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RISKCAT-S-T5	RISKCAT SUB<50K \$ /100emp /mo	\$12.73	R-SW	26%	\$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RISKCAT-S-T6	RISKCAT SUB<75K \$ /100emp /mo	\$9.55	R-SW	26%	\$7.07	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RISKCAT-S-T7	RISKCAT SUB<100K \$ /100emp /mo	\$7.96	R-SW	26%	\$5.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RISKCAT-S-T8	RISKCAT SUB>100K \$ /100emp /mo	\$6.37	R-SW	26%	\$4.71	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RSKINV-P-T1	RSKINV PERP \$ /admin	\$112,350.00	R-SW	26%	\$83,139.00	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RSKINV-P-T2	RSKINV PERP<5K \$ /100emp	\$1,910.00	R-SW	26%	\$1,413.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RSKINV-P-T3	RSKINV PERP<10K \$ /100emp	\$1,146.00	R-SW	26%	\$848.04	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RSKINV-P-T4	RSKINV PERP<25K \$ /100emp	\$764.00	R-SW	26%	\$565.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RSKINV-P-T5	RSKINV PERP<50K \$ /100emp	\$611.20	R-SW	26%	\$452.29	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RSKINV-P-T6	RSKINV PERP<75K \$ /100emp	\$458.40	R-SW	26%	\$339.22	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RSKINV-P-T7	RSKINV PERP<100K \$ /100emp	\$382.00	R-SW	26%	\$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RSKINV-P-T8	RSKINV PERP>100K \$ /100emp	\$305.60	R-SW	26%	\$226.14	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RSKINV-S-T1	RSKINV SUB \$ /admin /mo	\$4,681.25	R-SW	26%	\$3,464.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RSKINV-S-T2	RSKINV SUB<5K \$ /100emp /mo	\$79.58	R-SW	26%	\$58.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RSKINV-S-T3	RSKINV SUB<10K \$ /100emp /mo	\$47.75	R-SW	26%	\$35.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RSKINV-S-T4	RSKINV SUB<25K \$ /100emp /mo	\$31.83	R-SW	26%	\$23.55	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RSKINV-S-T5	RSKINV SUB<50K \$ /100emp /mo	\$25.47	R-SW	26%	\$18.85	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RSKINV-S-T6	RSKINV SUB<75K \$ /100emp /mo	\$19.10	R-SW	26%	\$14.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RSKINV-S-T7	RSKINV SUB<100K \$ /100emp /mo	\$15.92	R-SW	26%	\$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-RSKINV-S-T8	RSKINV SUB>100K \$ /100emp /mo	\$12.73	R-SW	26%	\$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECBRCH-P-T1	SECBRCH PERP \$ /admin	\$112,350.00	R-SW	26%	\$83,139.00	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECBRCH-P-T2	SECBRCH PERP<5K \$ /100emp	\$1,910.00	R-SW	26%	\$1,413.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECBRCH-P-T3	SECBRCH PERP<10K \$ /100emp	\$1,146.00	R-SW	26%	\$848.04	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECBRCH-P-T4	SECBRCH PERP<25K \$ /100emp	\$764.00	R-SW	26%	\$565.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECBRCH-P-T5	SECBRCH PERP<50K \$ /100emp	\$611.20	R-SW	26%	\$452.29	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECBRCH-P-T6	SECBRCH PERP<75K \$ /100emp	\$458.40	R-SW	26%	\$339.22	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECBRCH-P-T7	SECBRCH PERP<100K \$ /100emp	\$382.00	R-SW	26%	\$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECBRCH-P-T8	SECBRCH PERP>100K \$ /100emp	\$305.60	R-SW	26%	\$226.14	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECBRCH-S-T1	SECBRCH SUB \$ /admin /mo	\$4,681.25	R-SW	26%	\$3,464.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECBRCH-S-T2	SECBRCH SUB<5K \$ /100emp /mo	\$79.58	R-SW	26%	\$58.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECBRCH-S-T3	SECBRCH SUB<10K \$ /100emp /mo	\$47.75	R-SW	26%	\$35.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECBRCH-S-T4	SECBRCH SUB<25K \$ /100emp /mo	\$31.83	R-SW	26%	\$23.55	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECBRCH-S-T5	SECBRCH SUB<50K \$ /100emp /mo	\$25.47	R-SW	26%	\$18.85	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECBRCH-S-T6	SECBRCH SUB<75K \$ /100emp /mo	\$19.10	R-SW	26%	\$14.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECBRCH-S-T7	SECBRCH SUB<100K \$ /100emp /mo	\$15.92	R-SW	26%	\$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECBRCH-S-T8	SECBRCH SUB>100K \$ /100emp /mo	\$12.73	R-SW	26%	\$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECINCD-P-T1	SECINCD PERP \$ /admin	\$56,175.00	R-SW	26%	\$41,569.50	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECINCD-P-T2	SECINCD PERP<5K \$ /100emp	\$955.00	R-SW	26%	\$706.70	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECINCD-P-T3	SECINCD PERP<10K \$ /100emp	\$573.00	R-SW	26%	\$424.02	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECINCD-P-T4	SECINCD PERP<25K \$ /100emp	\$382.00	R-SW	26%	\$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECINCD-P-T5	SECINCD PERP<50K \$ /100emp	\$305.60	R-SW	26%	\$226.14	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECINCD-P-T6	SECINCD PERP<75K \$ /100emp	\$229.20	R-SW	26%	\$169.61	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECINCD-P-T7	SECINCD PERP<100K \$ /100emp	\$191.00	R-SW	26%	\$141.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECINCD-P-T8	SECINCD PERP>100K \$ /100emp	\$152.80	R-SW	26%	\$113.07	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECINCD-S-T1	SECINCD SUB \$ /admin /mo	\$2,340.63	R-SW	26%	\$1,732.07	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECINCD-S-T2	SECINCD SUB<5K \$ /100emp /mo	\$39.79	R-SW	26%	\$29.44	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECINCD-S-T3	SECINCD SUB<10K \$ /100emp /mo	\$23.88	R-SW	26%	\$17.67	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECINCD-S-T4	SECINCD SUB<25K \$ /100emp /mo	\$15.92	R-SW	26%	\$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECINCD-S-T5	SECINCD SUB<50K \$ /100emp /mo	\$12.73	R-SW	26%	\$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECINCD-S-T6	SECINCD SUB<75K \$ /100emp /mo	\$9.55	R-SW	26%	\$7.07	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECINCD-S-T7	SECINCD SUB<100K \$ /100emp /mo	\$7.96	R-SW	26%	\$5.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SECINCD-S-T8	SECINCD SUB>100K \$ /100emp /mo	\$6.37	R-SW	26%	\$4.71	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPCTLG-P-T1	TPGCTLG PERP \$ /admin	\$56,175.00	R-SW	26%	\$41,569.50	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPCTLG-P-T2	TPGCTLG PERP<5K \$ /100emp	\$955.00	R-SW	26%	\$706.70	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	GRC-SUPCTLG-P-T3	TPGCTLG PERP<10K \$ /100emp	\$573.00	R-SW	26%	\$424.02	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPCTLG-P-T4	TPGCTLG PERP<25K \$ /100emp	\$382.00	R-SW	26%	\$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPCTLG-P-T5	TPGCTLG PERP<50K \$ /100emp	\$305.60	R-SW	26%	\$226.14	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPCTLG-P-T6	TPGCTLG PERP<75K \$ /100emp	\$229.20	R-SW	26%	\$169.61	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPCTLG-P-T7	TPGCTLG PERP<100K \$ /100emp	\$191.00	R-SW	26%	\$141.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPCTLG-P-T8	TPGCTLG PERP>100K \$ /100emp	\$152.80	R-SW	26%	\$113.07	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPCTLG-S-T1	TPGCTLG SUB \$ /admin /mo	\$2,340.63	R-SW	26%	\$1,732.07	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPCTLG-S-T2	TPGCTLG SUB<5K \$ /100emp /mo	\$39.79	R-SW	26%	\$29.44	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPCTLG-S-T3	TPGCTLG SUB<10K \$ /100emp /mo	\$23.88	R-SW	26%	\$17.67	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPCTLG-S-T4	TPGCTLG SUB<25K \$ /100emp /mo	\$15.92	R-SW	26%	\$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPCTLG-S-T5	TPGCTLG SUB<50K \$ /100emp /mo	\$12.73	R-SW	26%	\$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPCTLG-S-T6	TPGCTLG SUB<75K \$ /100emp /mo	\$9.55	R-SW	26%	\$7.07	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPCTLG-S-T7	TPGCTLG SUB<100K \$ /100emp /mo	\$7.96	R-SW	26%	\$5.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPCTLG-S-T8	TPGCTLG SUB>100K \$ /100emp /mo	\$6.37	R-SW	26%	\$4.71	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPENG-P-T1	TPGENG PERP \$ /admin	\$112,350.00	R-SW	26%	\$83,139.00	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPENG-P-T2	TPGENG PERP<5K \$ /100emp	\$1,910.00	R-SW	26%	\$1,413.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPENG-P-T3	TPGENG PERP<10K \$ /100emp	\$1,146.00	R-SW	26%	\$848.04	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPENG-P-T4	TPGENG PERP<25K \$ /100emp	\$764.00	R-SW	26%	\$565.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPENG-P-T5	TPGENG PERP<50K \$ /100emp	\$611.20	R-SW	26%	\$452.29	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPENG-P-T6	TPGENG PERP<75K \$ /100emp	\$458.40	R-SW	26%	\$339.22	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPENG-P-T7	TPGENG PERP<100K \$ /100emp	\$382.00	R-SW	26%	\$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPENG-P-T8	TPGENG PERP>100K \$ /100emp	\$305.60	R-SW	26%	\$226.14	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPENG-S-T1	TPGENG SUB \$ /admin /mo	\$4,681.25	R-SW	26%	\$3,464.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPENG-S-T2	TPGENG SUB<5K \$ /100emp /mo	\$79.58	R-SW	26%	\$58.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPENG-S-T3	TPGENG SUB<10K \$ /100emp /mo	\$47.75	R-SW	26%	\$35.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPENG-S-T4	TPGENG SUB<25K \$ /100emp /mo	\$31.83	R-SW	26%	\$23.55	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPENG-S-T5	TPGENG SUB<50K \$ /100emp /mo	\$25.47	R-SW	26%	\$18.85	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPENG-S-T6	TPGENG SUB<75K \$ /100emp /mo	\$19.10	R-SW	26%	\$14.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPENG-S-T7	TPGENG SUB<100K \$ /100emp /mo	\$15.92	R-SW	26%	\$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPENG-S-T8	TPGENG SUB>100K \$ /100emp /mo	\$12.73	R-SW	26%	\$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPGOV-P-T1	TPGGOV PERP \$ /admin	\$112,350.00	R-SW	26%	\$83,139.00	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPGOV-P-T2	TPGGOV PERP<5K \$ /100emp	\$1,910.00	R-SW	26%	\$1,413.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPGOV-P-T3	TPGGOV PERP<10K \$ /100emp	\$1,146.00	R-SW	26%	\$848.04	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPGOV-P-T4	TPGGOV PERP<25K \$ /100emp	\$764.00	R-SW	26%	\$565.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPGOV-P-T5	TPGGOV PERP<50K \$ /100emp	\$611.20	R-SW	26%	\$452.29	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPGOV-P-T6	TPGGOV PERP<75K \$ /100emp	\$458.40	R-SW	26%	\$339.22	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPGOV-P-T7	TPGGOV PERP<100K \$ /100emp	\$382.00	R-SW	26%	\$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPGOV-P-T8	TPGGOV PERP>100K \$ /100emp	\$305.60	R-SW	26%	\$226.14	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPGOV-S-T1	TPGGOV SUB \$ /admin /mo	\$4,681.25	R-SW	26%	\$3,464.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPGOV-S-T2	TPGGOV SUB<5K \$ /100emp /mo	\$79.58	R-SW	26%	\$58.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPGOV-S-T3	TPGGOV SUB<10K \$ /100emp /mo	\$47.75	R-SW	26%	\$35.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPGOV-S-T4	TPGGOV SUB<25K \$ /100emp /mo	\$31.83	R-SW	26%	\$23.55	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPGOV-S-T5	TPGGOV SUB<50K \$ /100emp /mo	\$25.47	R-SW	26%	\$18.85	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPGOV-S-T6	TPGGOV SUB<75K \$ /100emp /mo	\$19.10	R-SW	26%	\$14.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPGOV-S-T7	TPGGOV SUB<100K \$ /100emp /mo	\$15.92	R-SW	26%	\$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPGOV-S-T8	TPGGOV SUB>100K \$ /100emp /mo	\$12.73	R-SW	26%	\$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPRSK-P-T1	TPGRSK PERP \$ /admin	\$112,350.00	R-SW	26%	\$83,139.00	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPRSK-P-T2	TPGRSK PERP<5K \$ /100emp	\$1,910.00	R-SW	26%	\$1,413.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPRSK-P-T3	TPGRSK PERP<10K \$ /100emp	\$1,146.00	R-SW	26%	\$848.04	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPRSK-P-T4	TPGRSK PERP<25K \$ /100emp	\$764.00	R-SW	26%	\$565.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPRSK-P-T5	TPGRSK PERP<50K \$ /100emp	\$611.20	R-SW	26%	\$452.29	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPRSK-P-T6	TPGRSK PERP<75K \$ /100emp	\$458.40	R-SW	26%	\$339.22	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPRSK-P-T7	TPGRSK PERP<100K \$ /100emp	\$382.00	R-SW	26%	\$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPRSK-P-T8	TPGRSK PERP>100K \$ /100emp	\$305.60	R-SW	26%	\$226.14	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPRSK-S-T1	TPGRSK SUB \$ /admin /mo	\$4,681.25	R-SW	26%	\$3,464.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPRSK-S-T2	TPGRSK SUB<5K \$ /100emp /mo	\$79.58	R-SW	26%	\$58.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPRSK-S-T3	TPGRSK SUB<10K \$ /100emp /mo	\$47.75	R-SW	26%	\$35.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPRSK-S-T4	TPGRSK SUB<25K \$ /100emp /mo	\$31.83	R-SW	26%	\$23.55	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPRSK-S-T5	TPGRSK SUB<50K \$ /100emp /mo	\$25.47	R-SW	26%	\$18.85	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPRSK-S-T6	TPGRSK SUB<75K \$ /100emp /mo	\$19.10	R-SW	26%	\$14.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPRSK-S-T7	TPGRSK SUB<100K \$ /100emp /mo	\$15.92	R-SW	26%	\$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-SUPRSK-S-T8	TPGRSK SUB>100K \$ /100emp /mo	\$12.73	R-SW	26%	\$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-VULMGT-P-T1	VULMGNT PERP \$ /admin	\$112,350.00	R-SW	26%	\$83,139.00	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-VULMGT-P-T2	VULMGNT PERP<5K \$ /100emp	\$1,910.00	R-SW	26%	\$1,413.40	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-VULMGT-P-T3	VULMGNT PERP<10K \$ /100emp	\$1,146.00	R-SW	26%	\$848.04	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-VULMGT-P-T4	VULMGNT PERP<25K \$ /100emp	\$764.00	R-SW	26%	\$565.36	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-VULMGT-P-T5	VULMGNT PERP<50K \$ /100emp	\$611.20	R-SW	26%	\$452.29	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-VULMGT-P-T6	VULMGNT PERP<75K \$ /100emp	\$458.40	R-SW	26%	\$339.22	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-VULMGT-P-T7	VULMGNT PERP<100K \$ /100emp	\$382.00	R-SW	26%	\$282.68	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-VULMGT-P-T8	VULMGNT PERP>100K \$ /100emp	\$305.60	R-SW	26%	\$226.14	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-VULMGT-S-T1	VULMGNT SUB \$ /admin /mo	\$4,681.25	R-SW	26%	\$3,464.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-VULMGT-S-T2	VULMGNT SUB<5K \$ /100emp /mo	\$79.58	R-SW	26%	\$58.89	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-VULMGT-S-T3	VULMGNT SUB<10K \$ /100emp /mo	\$47.75	R-SW	26%	\$35.34	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-VULMGT-S-T4	VULMGNT SUB<25K \$ /100emp /mo	\$31.83	R-SW	26%	\$23.55	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-VULMGT-S-T5	VULMGNT SUB<50K \$ /100emp /mo	\$25.47	R-SW	26%	\$18.85	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-VULMGT-S-T6	VULMGNT SUB<75K \$ /100emp /mo	\$19.10	R-SW	26%	\$14.13	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-VULMGT-S-T7	VULMGNT SUB<100K \$ /100emp /mo	\$15.92	R-SW	26%	\$11.78	N/A	N/A	N/A	N/A	N/A	N/A
5	GRC-VULMGT-S-T8	VULMGNT SUB>100K \$ /100emp /mo	\$12.73	R-SW	26%	\$9.42	N/A	N/A	N/A	N/A	N/A	N/A
5	IIDEB1	ID Enterprise Basic Mnt 1MO (Custom Quoted)	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	IIDEE1	ID Enterprise Enh Mnt 1MO (Custom Quoted)	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	INC-100K-P	Incident 40001-100000 Perp Lic w/ 1ODA	\$280,140.00	R-SW	26%	\$207,303.60	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-100K-T	Incident 40001-100000 Term Lic w/ 1ODA [Per Month Pricing]	\$6,670.00	R-SW	26%	\$4,935.80	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-1500-P	Incident 0-1500 Perp Lic w/ 1ODA	\$49,140.00	R-SW	26%	\$36,363.60	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-1500-T	Incident 0-1500 Term Lic w/ 1ODA [Per Month Pricing]	\$1,170.00	R-SW	26%	\$865.80	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-40K-P	Incident 5001-40000 Perp Lic w/ 1ODA	\$192,780.00	R-SW	26%	\$142,657.20	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-40K-T	Incident 5001-40000 Term Lic w/ 1ODA [Per Month Pricing]	\$4,590.00	R-SW	26%	\$3,396.60	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-5K-P	Incident 1501-5000 Perp Lic w/ 1ODA	\$140,280.00	R-SW	26%	\$103,807.20	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-5K-T	Incident 1501-5000 Term Lic w/ 1ODA [Per Month Pricing]	\$3,340.00	R-SW	26%	\$2,471.60	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-G100K-P	Incident G100000 Perp Lic w/ 1ODA	\$385,140.00	R-SW	26%	\$285,003.60	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-G100K-T	Incident G100000 Term Lic w/ 1ODA [Per Month Pricing]	\$9,170.00	R-SW	26%	\$6,785.80	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-GT100K-P	INC>100KPerp w/1ODA cost /1Kemp	\$2,801.40	R-SW	26%	\$2,073.04	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-GT100K-T	INC>100KTerm w/1ODA cost /1Kemp /mo	\$66.70	R-SW	26%	\$49.36	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-GT100K-T-B1	INC>100KTermBas w/1ODA cost /1Kemp /mo	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-USER-P	Incident User Perp Lic w/ 1ODA	\$2,520.00	R-SW	26%	\$1,864.80	N/A	N/A	N/A	N/A	N/A	N/A
5	INC-USER-T	Incident User Term Lic w/ 1ODA [Per Month Pricing]	\$60.00	R-SW	26%	\$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	KRM	RSA Key Recovery Manager	\$20,000.00	R-SW	26%	\$14,800.00	N/A	N/A	N/A	N/A	N/A	N/A
5	MOBILE PERP	GRC Mobile for Perpetual License	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	MOBILE TERM	GRC Mobile for Term License	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	NW-R730-SVR	NW Endpoint Server - No SW Lic	\$55,000.00	R-SW	26%	\$40,700.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-100K-P	ODA 40001-100000 Perp Lic	\$40,020.00	R-SW	26%	\$29,614.80	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-100K-T	ODA 40001-100000 Term Lic [Per Month Pricing]	\$960.00	R-SW	26%	\$710.40	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-1500-P	ODA 0-1500 Perp Lic	\$7,020.00	R-SW	26%	\$5,194.80	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-1500-T	ODA 0-1500 Term Lic [Per Month Pricing]	\$170.00	R-SW	26%	\$125.80	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-40K-P	ODA 5001-40000 Perp Lic	\$27,540.00	R-SW	26%	\$20,379.60	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-40K-T	ODA 5001-40000 Term Lic [Per Month Pricing]	\$660.00	R-SW	26%	\$488.40	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-5K-P	ODA 1501-5000 Perp Lic	\$20,040.00	R-SW	26%	\$14,829.60	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-5K-T	ODA 1501-5000 Term Lic [Per Month Pricing]	\$475.00	R-SW	26%	\$351.50	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-G100K-P	ODA G100000 Perp Lic	\$55,020.00	R-SW	26%	\$40,714.80	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-G100K-T	ODA G100000 Term Lic [Per Month Pricing]	\$1,310.00	R-SW	26%	\$969.40	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-GT100K-P	ODA>100KPerp w/1ODA cost /1Kemp	\$400.20	R-SW	26%	\$296.15	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-GT100K-T	ODA>100KTerm w/1ODA cost /1Kemp /mo	\$9.60	R-SW	26%	\$7.10	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-GT100K-T-B1	ODA>100KTermBas w/1ODA cost /1Kemp /mo	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-USER-P	ODA User Perp Lic	\$360.00	R-SW	26%	\$266.40	N/A	N/A	N/A	N/A	N/A	N/A
5	ODA-USER-T	ODA User Term Lic [Per Month Pricing]	\$8.60	R-SW	26%	\$6.36	N/A	N/A	N/A	N/A	N/A	N/A
5	OND0000250	RSA SecurID Authenticator On-demand per user for qty's between 10 - 250	\$24.75	R-SW	26%	\$18.32	N/A	N/A	N/A	N/A	N/A	N/A
5	OND0000750	RSA SecurID Authenticator On-demand per user for qty's between 255 - 750	\$22.75	R-SW	26%	\$16.84	N/A	N/A	N/A	N/A	N/A	N/A
5	OND0001500	RSA SecurID Authenticator On-demand per user for qty's between 755 - 1,500	\$21.63	R-SW	26%	\$16.01	N/A	N/A	N/A	N/A	N/A	N/A
5	OND0002500	RSA SecurID Authenticator On-demand per user for qty's between 1,505 - 2,500	\$20.38	R-SW	26%	\$15.08	N/A	N/A	N/A	N/A	N/A	N/A
5	OND0005000	RSA SecurID Authenticator On-demand per user for qty's between 2,505 - 5,000	\$18.38	R-SW	26%	\$13.60	N/A	N/A	N/A	N/A	N/A	N/A
5	OND0007500	RSA SecurID Authenticator On-demand per user for qty's between 5,005 - 7,500	\$16.00	R-SW	26%	\$11.84	N/A	N/A	N/A	N/A	N/A	N/A
5	OND0010000	RSA SecurID Authenticator On-demand per user for qty's between 7,505 - 10,000	\$14.38	R-SW	26%	\$10.64	N/A	N/A	N/A	N/A	N/A	N/A
5	OND0015000	RSA SecurID Authenticator On-demand per user for qty's between 10,005 - 15,000	\$13.63	R-SW	26%	\$10.09	N/A	N/A	N/A	N/A	N/A	N/A
5	OND0025000	RSA SecurID Authenticator On-demand per user for qty's between 15,005 - 25,000	\$12.00	R-SW	26%	\$8.88	N/A	N/A	N/A	N/A	N/A	N/A
5	OND1000000	RSA SecurID Authenticator On-demand per user for qty's between 25,005 - 1,000,000	\$11.25	R-SW	26%	\$8.33	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-100K-P	Policy 40001-100000 Perp Lic w/ 1ODA	\$280,140.00	R-SW	26%	\$207,303.60	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-100K-T	Policy 40001-100000 Term Lic w/ 1ODA [Per Month Pricing]	\$6,670.00	R-SW	26%	\$4,935.80	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-1500-P	Policy 0-1500 Perp Lic w/ 1ODA	\$49,140.00	R-SW	26%	\$36,363.60	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-1500-T	Policy 0-1500 Term Lic w/ 1ODA [Per Month Pricing]	\$1,170.00	R-SW	26%	\$865.80	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-40K-P	Policy 5001-40000 Perp Lic w/ 1ODA	\$192,780.00	R-SW	26%	\$142,657.20	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-40K-T	Policy 5001-40000 Term Lic w/ 1ODA [Per Month Pricing]	\$4,590.00	R-SW	26%	\$3,396.60	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-5K-P	Policy 1501-5000 Perp Lic w/ 1ODA	\$140,280.00	R-SW	26%	\$103,807.20	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-5K-T	Policy 1501-5000 Term Lic w/ 1ODA [Per Month Pricing]	\$3,340.00	R-SW	26%	\$2,471.60	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-G100K-P	Policy G100000 Perp Lic w/ 1ODA	\$385,140.00	R-SW	26%	\$285,003.60	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-G100K-T	Policy G100000 Term Lic w/ 1ODA [Per Month Pricing]	\$9,170.00	R-SW	26%	\$6,785.80	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-GT100K-P	POL>100KPerp w/1ODA cost /1Kemp	\$2,801.40	R-SW	26%	\$2,073.04	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-GT100K-T	POL>100KTerm w/1ODA cost /1Kemp /mo	\$66.70	R-SW	26%	\$49.36	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-GT100K-T-B1	POL>100KTermBas w/1ODA cost /1Kemp /mo	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-USER-P	Policy User Perp Lic w/ 1ODA	\$2,520.00	R-SW	26%	\$1,864.80	N/A	N/A	N/A	N/A	N/A	N/A
5	POL-USER-T	Policy User Term Lic w/ 1ODA [Per Month Pricing]	\$60.00	R-SW	26%	\$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	RBAABDL000010	AM Appliance RBAODA bundle for 10 users	\$3,860.22	R-SW	26%	\$2,856.56	N/A	N/A	N/A	N/A	N/A	N/A
5	RBAABDL000025	AM Appliance RBAODA bundle for 25 users	\$5,159.95	R-SW	26%	\$3,818.36	N/A	N/A	N/A	N/A	N/A	N/A
5	RBAABDL000050	AM Appliance RBAODA bundle for 50 users	\$6,727.10	R-SW	26%	\$4,978.05	N/A	N/A	N/A	N/A	N/A	N/A
5	RBAABDL000100	AM Appliance RBAODA bundle for 100 users	\$9,914.11	R-SW	26%	\$7,336.44	N/A	N/A	N/A	N/A	N/A	N/A
5	RBABVDL000010	SID Access Perp RBAODA bundle for 10u	\$866.48	R-SW	26%	\$641.20	N/A	N/A	N/A	N/A	N/A	N/A
5	RBABVDL000025	SID Access Perp RBAODA bundle for 25u	\$2,166.21	R-SW	26%	\$1,603.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RBABVDL000050	SID Access Perp RBAODA bundle for 50u	\$3,733.36	R-SW	26%	\$2,762.69	N/A	N/A	N/A	N/A	N/A	N/A
5	RBABVDL000100	SID Access Perp RBAODA bundle for 100u	\$6,920.37	R-SW	26%	\$5,121.07	N/A	N/A	N/A	N/A	N/A	N/A
5	RRM	RSA Registration Manager per User	\$1.00	R-SW	26%	\$0.74	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-0010017	RSA SecurID Appliance 130 Conversion Kit	\$2,995.00	R-SW	26%	\$2,216.30	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-0010018	RSA SecurID Appliance 250 Conversion Kit	\$9,495.00	R-SW	26%	\$7,026.30	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-0010727	CCI Standard for 1 year	\$48,000.00	R-SW	26%	\$35,520.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-0010728	CCI Platinum Tier 1 for 1 year	\$180,000.00	R-SW	26%	\$133,200.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-0010729	CCI Platinum Tier 2 for 1 year	\$150,000.00	R-SW	26%	\$111,000.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA0010810-2	RSA Authentication Manager 8.x 2 User Trial with Virtual Appliance, 2 SID700, 2 s/w tokens	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-0018037	Software Bundle	\$5,000.00	R-SW	26%	\$3,700.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-0018077	Via R630 Appliance Life	\$25,000.00	R-SW	26%	\$18,500.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-0018078	Via R730 Appliance Gov	\$50,000.00	R-SW	26%	\$37,000.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-0018079	Via R730 Appliance Life	\$50,000.00	R-SW	26%	\$37,000.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-80010500BHINT	RSA SecurID AM8 Intel Appliance 130HW BR (includes Advanced Hardware Replacement fo	\$2,995.00	R-SW	26%	\$2,216.30	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-80010500INT	RSA SecurID AM8 Intel Appliance 130 Hardware (includes Advanced Hardware Replacemen	\$2,995.00	R-SW	26%	\$2,216.30	N/A	N/A	N/A	N/A	N/A	N/A

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	RSA-80010510BHINT	RSA SecurID AM8 Intel Appliance 250HW BR (includes Advanced Hardware Replacement fo	\$9,495.00	R-SW	26%	\$7,026.30	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-80010510INT	RSA SecurID AM8 Intel Appliance 250 Hardware (includes Advanced Hardware Replacement	\$9,495.00	R-SW	26%	\$7,026.30	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRMLT-P-T1	RSA BRMLT PERP 1-1,000 p/100u	\$279.00	R-SW	26%	\$206.46	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRMLT-P-T2	RSA BRMLT PERP 1,001-2,500 p/100u	\$251.00	R-SW	26%	\$185.74	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRMLT-P-T3	RSA BRMLT PERP 2,501-5k p/100u	\$236.00	R-SW	26%	\$174.64	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRMLT-P-T4	RSA BRMLT PERP 5,001-10k p/100u	\$172.00	R-SW	26%	\$127.28	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRMLT-P-T5	RSA BRMLT PERP 10,001-25k p/100u	\$110.00	R-SW	26%	\$81.40	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRMLT-P-T6	RSA BRMLT PERP 25,001-50k p/100u	\$103.00	R-SW	26%	\$76.22	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRMLT-P-T7	RSA BRMLT PERP 50,001-100k p/100u	\$98.00	R-SW	26%	\$72.52	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRMLT-P-T8	RSA BRMLT PERP 100,001-250k p/100u	\$93.00	R-SW	26%	\$68.82	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRMLT-P-T9	RSA BRMLT PERP >250k p/100u	\$88.00	R-SW	26%	\$65.12	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRMLT-S-T1	RSA BRMLT SAAS 1-1,000 p/100u	\$26.00	R-SW	26%	\$19.24	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRMLT-S-T2	RSA BRMLT SAAS 1,001-2,500 p/100u	\$23.00	R-SW	26%	\$17.02	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRMLT-S-T3	RSA BRMLT SAAS 2,501-5k p/100u	\$22.00	R-SW	26%	\$16.28	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRMLT-S-T4	RSA BRMLT SAAS 5,001-10k p/100u	\$21.00	R-SW	26%	\$15.54	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRMLT-S-T5	RSA BRMLT SAAS 10,001-25k p/100u	\$20.00	R-SW	26%	\$14.80	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRMLT-S-T6	RSA BRMLT SAAS 25,001-50k p/100u	\$19.00	R-SW	26%	\$14.06	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRMLT-S-T7	RSA BRMLT SAAS 50,001-100k p/100u	\$18.00	R-SW	26%	\$13.32	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRMLT-S-T8	RSA BRMLT SAAS 100,001-250k p/100u	\$17.00	R-SW	26%	\$12.58	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRMLT-S-T9	RSA BRMLT SAAS >250k p/100u	\$16.00	R-SW	26%	\$11.84	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRMLT-T-T1	RSA BRMLT SUB 1-1,000 p/100u	\$12.46	R-SW	26%	\$9.22	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRMLT-T-T2	RSA BRMLT SUB 1,001-2,500 p/100u	\$11.21	R-SW	26%	\$8.30	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRMLT-T-T3	RSA BRMLT SUB 2,501-5k p/100u	\$10.54	R-SW	26%	\$7.80	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRMLT-T-T4	RSA BRMLT SUB 5,001-10k p/100u	\$7.68	R-SW	26%	\$5.68	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRMLT-T-T5	RSA BRMLT SUB 10,001-25k p/100u	\$4.91	R-SW	26%	\$3.63	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRMLT-T-T6	RSA BRMLT SUB 25,001-50k p/100u	\$4.60	R-SW	26%	\$3.40	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRMLT-T-T7	RSA BRMLT SUB 50,001-100k p/100u	\$4.38	R-SW	26%	\$3.24	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRMLT-T-T8	RSA BRMLT SUB 100,001-250k p/100u	\$4.15	R-SW	26%	\$3.07	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRMLT-T-T9	RSA BRMLT SUB >250k p/100u	\$3.93	R-SW	26%	\$2.91	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRM-P-T1	RSA BRM PERP 1-1,000 p/100u	\$1,954.00	R-SW	26%	\$1,445.96	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRM-P-T2	RSA BRM PERP 1,001-2,500 p/100u	\$1,756.00	R-SW	26%	\$1,299.44	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRM-P-T3	RSA BRM PERP 2,501-5k p/100u	\$1,651.00	R-SW	26%	\$1,221.74	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRM-P-T4	RSA BRM PERP 5,001-10k p/100u	\$1,203.00	R-SW	26%	\$890.22	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRM-P-T5	RSA BRM PERP 10,001-25k p/100u	\$770.00	R-SW	26%	\$569.80	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRM-P-T6	RSA BRM PERP 25,001-50k p/100u	\$724.00	R-SW	26%	\$535.76	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRM-P-T7	RSA BRM PERP 50,001-100k p/100u	\$687.00	R-SW	26%	\$508.38	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRM-P-T8	RSA BRM PERP 100,001-250k p/100u	\$653.00	R-SW	26%	\$483.22	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRM-P-T9	RSA BRM PERP >250k p/100u	\$614.00	R-SW	26%	\$454.36	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRM-S-T1	RSA BRM SAAS 1-1,000 p/100u	\$181.00	R-SW	26%	\$133.94	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRM-S-T2	RSA BRM SAAS 1,001-2,500 p/100u	\$162.00	R-SW	26%	\$119.88	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRM-S-T3	RSA BRM SAAS 2,501-5k p/100u	\$153.00	R-SW	26%	\$113.22	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRM-S-T4	RSA BRM SAAS 5,001-10k p/100u	\$145.00	R-SW	26%	\$107.30	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRM-S-T5	RSA BRM SAAS 10,001-25k p/100u	\$138.00	R-SW	26%	\$102.12	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRM-S-T6	RSA BRM SAAS 25,001-50k p/100u	\$130.00	R-SW	26%	\$96.20	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRM-S-T7	RSA BRM SAAS 50,001-100k p/100u	\$123.00	R-SW	26%	\$91.02	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRM-S-T8	RSA BRM SAAS 100,001-250k p/100u	\$117.00	R-SW	26%	\$86.58	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRM-S-T9	RSA BRM SAAS >250k p/100u	\$110.00	R-SW	26%	\$81.40	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRM-T-T1	RSA BRM SUB 1-1,000 p/100u	\$87.23	R-SW	26%	\$64.55	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRM-T-T2	RSA BRM SUB 1,001-2,500 p/100u	\$78.39	R-SW	26%	\$58.01	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRM-T-T3	RSA BRM SUB 2,501-5k p/100u	\$73.71	R-SW	26%	\$54.55	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRM-T-T4	RSA BRM SUB 5,001-10k p/100u	\$53.71	R-SW	26%	\$39.75	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRM-T-T5	RSA BRM SUB 10,001-25k p/100u	\$34.38	R-SW	26%	\$25.44	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRM-T-T6	RSA BRM SUB 25,001-50k p/100u	\$32.32	R-SW	26%	\$23.92	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRM-T-T7	RSA BRM SUB 50,001-100k p/100u	\$30.67	R-SW	26%	\$22.70	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRM-T-T8	RSA BRM SUB 100,001-250k p/100u	\$29.15	R-SW	26%	\$21.57	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BRM-T-T9	RSA BRM SUB >250k p/100u	\$27.41	R-SW	26%	\$20.28	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGLLT-P-T1	RSA Bd Gov&LiFlT PERP 1-1,000 p/100u	\$1,283.00	R-SW	26%	\$949.42	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGLLT-P-T2	RSA Bd Gov&LiFlT PERP 1,001-2,500 p/100u	\$1,154.00	R-SW	26%	\$853.96	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGLLT-P-T3	RSA Bd Gov&LiFlT PERP 2,501-5k p/100u	\$1,084.00	R-SW	26%	\$802.16	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGLLT-P-T4	RSA Bd Gov&LiFlT PERP 5,001-10k p/100u	\$790.00	R-SW	26%	\$584.60	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGLLT-P-T5	RSA Bd Gov&LiFlT PERP 10,001-25k p/100u	\$506.00	R-SW	26%	\$374.44	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGLLT-P-T6	RSA Bd Gov&LiFlT PERP 25,001-50k p/100u	\$475.00	R-SW	26%	\$351.50	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGLLT-P-T7	RSA Bd Gov&LiFlT PERP 50,001-100k p/100u	\$452.00	R-SW	26%	\$334.48	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGLLT-P-T8	RSA Bd Gov&LiFlT PERP 100001-250k p/100u	\$429.00	R-SW	26%	\$317.46	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGLLT-P-T9	RSA Bd Gov&LiFlT PERP >250k p/100u	\$403.00	R-SW	26%	\$298.22	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGLLT-S-T1	RSA Bdl Gov&LiFlT SAAS 1-1,000 p/100u	\$120.00	R-SW	26%	\$88.80	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGLLT-S-T2	RSA Bdl Gov&LiFlT SAAS 1,001-2,500 p/100u	\$107.00	R-SW	26%	\$79.18	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGLLT-S-T3	RSA Bdl Gov&LiFlT SAAS 2,501-5k p/100u	\$101.00	R-SW	26%	\$74.74	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGLLT-S-T4	RSA Bdl Gov&LiFlT SAAS 5,001-10k p/100u	\$96.00	R-SW	26%	\$71.04	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGLLT-S-T5	RSA Bdl Gov&LiFlT SAAS 10,001-25k p/100u	\$91.00	R-SW	26%	\$67.34	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGLLT-S-T6	RSA Bdl Gov&LiFlT SAAS 25,001-50k p/100u	\$86.00	R-SW	26%	\$63.64	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGLLT-S-T7	RSA Bdl Gov&LiFlT SAAS 50K1-100k p/100u	\$81.00	R-SW	26%	\$59.94	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGLLT-S-T8	RSA Bdl Gov&LiFlT SAAS 100K1-250k p/100u	\$77.00	R-SW	26%	\$56.98	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGLLT-S-T9	RSA Bdl Gov&LiFlT SAAS >250k p/100u	\$73.00	R-SW	26%	\$54.02	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGLLT-T-T1	RSA Bd Gov&LiFlT SUB 1-1,000 p/100u	\$57.28	R-SW	26%	\$42.39	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGLLT-T-T2	RSA Bd Gov&LiFlT SUB 1,001-2,500 p/100u	\$51.52	R-SW	26%	\$38.12	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGLLT-T-T3	RSA Bd Gov&LiFlT SUB 2,501-5k p/100u	\$48.39	R-SW	26%	\$35.81	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGLLT-T-T4	RSA Bd Gov&LiFlT SUB 5,001-10k p/100u	\$35.27	R-SW	26%	\$26.10	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGLLT-T-T5	RSA Bd Gov&LiFlT SUB 10,001-25k p/100u	\$22.59	R-SW	26%	\$16.72	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGLLT-T-T6	RSA Bd Gov&LiFlT SUB 25,001-50k p/100u	\$21.21	R-SW	26%	\$15.70	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	RSA-BUGLLT-T-7	RSA Bd Gov&LifLT SUB 50,001-100k p/100u	\$20.18	R-SW	26%	\$14.93	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGLLT-T-8	RSA Bd Gov&LifLT SUB 100,001-250k p/100u	\$19.15	R-SW	26%	\$14.17	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGLLT-T-9	RSA Bd Gov&LifLT SUB >250k p/100u	\$17.99	R-SW	26%	\$13.31	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGL-P-1	RSA Bd Gov&Lif PERP 1-1,000 p/100u	\$8,981.00	R-SW	26%	\$6,645.94	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGL-P-2	RSA Bd Gov&Lif PERP 1,001-2,500 p/100u	\$8,075.00	R-SW	26%	\$5,975.50	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGL-P-3	RSA Bd Gov&Lif PERP 2,501-5k p/100u	\$7,588.00	R-SW	26%	\$5,615.12	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGL-P-4	RSA Bd Gov&Lif PERP 5,001-10k p/100u	\$5,533.00	R-SW	26%	\$4,094.42	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGL-P-5	RSA Bd Gov&Lif PERP 10,001-25k p/100u	\$3,541.00	R-SW	26%	\$2,620.34	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGL-P-6	RSA Bd Gov&Lif PERP 25,001-50k p/100u	\$3,328.00	R-SW	26%	\$2,462.72	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGL-P-7	RSA Bd Gov&Lif PERP 50,001-100k p/100u	\$3,162.00	R-SW	26%	\$2,339.88	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGL-P-8	RSA Bd Gov&Lif PERP 100,001-250k p/100u	\$3,004.00	R-SW	26%	\$2,222.96	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGL-P-9	RSA Bd Gov&Lif PERP >250k p/100u	\$2,824.00	R-SW	26%	\$2,089.76	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGL-S-1	RSA Bdl Gov&Lif SAAS 1-1,000 p/100u	\$837.00	R-SW	26%	\$619.38	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGL-S-2	RSA Bdl Gov&Lif SAAS 1,001-2,500 p/100u	\$752.00	R-SW	26%	\$556.48	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGL-S-3	RSA Bdl Gov&Lif SAAS 2,501-5k p/100u	\$707.00	R-SW	26%	\$523.18	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGL-S-4	RSA Bdl Gov&Lif SAAS 5,001-10k p/100u	\$671.00	R-SW	26%	\$496.54	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGL-S-5	RSA Bdl Gov&Lif SAAS 10,001-25k p/100u	\$638.00	R-SW	26%	\$472.12	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGL-S-6	RSA Bdl Gov&Lif SAAS 25,001-50k p/100u	\$600.00	R-SW	26%	\$444.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGL-S-7	RSA Bdl Gov&Lif SAAS 50,001-100k p/100u	\$569.00	R-SW	26%	\$421.06	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGL-S-8	RSA Bdl Gov&Lif SAAS 100,001-250k p/100u	\$541.00	R-SW	26%	\$400.34	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGL-S-9	RSA Bdl Gov&Lif SAAS >250k p/100u	\$509.00	R-SW	26%	\$376.68	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGL-T-1	RSA Bd Gov&Lif SUB 1-1,000 p/100u	\$400.94	R-SW	26%	\$296.70	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGL-T-2	RSA Bd Gov&Lif SUB 1,001-2,500 p/100u	\$360.49	R-SW	26%	\$266.76	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGL-T-3	RSA Bd Gov&Lif SUB 2,501-5k p/100u	\$338.75	R-SW	26%	\$250.68	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGL-T-4	RSA Bd Gov&Lif SUB 5,001-10k p/100u	\$247.01	R-SW	26%	\$182.79	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGL-T-5	RSA Bd Gov&Lif SUB 10,001-25k p/100u	\$158.08	R-SW	26%	\$116.98	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGL-T-6	RSA Bd Gov&Lif SUB 25,001-50k p/100u	\$148.57	R-SW	26%	\$109.94	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGL-T-7	RSA Bd Gov&Lif SUB 50,001-100k p/100u	\$141.16	R-SW	26%	\$104.46	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGL-T-8	RSA Bd Gov&Lif SUB 100,001-250k p/100u	\$134.11	R-SW	26%	\$99.24	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-BUGL-T-9	RSA Bd Gov&Lif SUB >250k p/100u	\$126.07	R-SW	26%	\$93.29	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGA-P-1	RSA DAG ActM PERP 1-1,000 p/100u	\$1,056.00	R-SW	26%	\$781.44	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGA-P-2	RSA DAG ActM PERP 1,001-2,500 p/100u	\$950.00	R-SW	26%	\$703.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGA-P-3	RSA DAG ActM PERP 2,501-5k p/100u	\$893.00	R-SW	26%	\$660.82	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGA-P-4	RSA DAG ActM PERP 5,001-10k p/100u	\$651.00	R-SW	26%	\$481.74	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGA-P-5	RSA DAG ActM PERP 10,001-25k p/100u	\$417.00	R-SW	26%	\$308.58	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGA-P-6	RSA DAG ActM PERP 25,001-50k p/100u	\$391.00	R-SW	26%	\$289.34	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGA-P-7	RSA DAG ActM PERP 50,001-100k p/100u	\$372.00	R-SW	26%	\$275.28	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGA-P-8	RSA DAG ActM PERP 100,001-250k p/100u	\$353.00	R-SW	26%	\$261.22	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGA-P-9	RSA DAG ActM PERP >250k p/100u	\$332.00	R-SW	26%	\$245.68	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGA-T-1	RSA DAG ActM SUB 1-1000 p/100u	\$47.14	R-SW	26%	\$34.88	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGA-T-2	RSA DAG ActM SUB 1001-2500 p/100u	\$42.41	R-SW	26%	\$31.38	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGA-T-3	RSA DAG ActM SUB 2501-5k p/100u	\$39.87	R-SW	26%	\$29.50	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGA-T-4	RSA DAG ActM SUB 5001-10k p/100u	\$29.06	R-SW	26%	\$21.50	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGA-T-5	RSA DAG ActM SUB 10001-25k p/100u	\$18.62	R-SW	26%	\$13.78	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGA-T-6	RSA DAG ActM SUB 25001-50k p/100u	\$17.46	R-SW	26%	\$12.92	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGA-T-7	RSA DAG ActM SUB 50001-100k p/100u	\$16.61	R-SW	26%	\$12.29	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGA-T-8	RSA DAG ActM SUB 100001-250k p/100u	\$15.76	R-SW	26%	\$11.66	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGA-T-9	RSA DAG ActM SUB >250k p/100u	\$14.82	R-SW	26%	\$10.97	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGLT-P-1	RSA DAGLT PERP 1-1,000 p/100u	\$332.00	R-SW	26%	\$245.68	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGLT-P-2	RSA DAGLT PERP 1,001-2,500 p/100u	\$299.00	R-SW	26%	\$221.26	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGLT-P-3	RSA DAGLT PERP 2,501-5k p/100u	\$281.00	R-SW	26%	\$207.94	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGLT-P-4	RSA DAGLT PERP 5,001-10k p/100u	\$205.00	R-SW	26%	\$151.70	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGLT-P-5	RSA DAGLT PERP 10,001-25k p/100u	\$131.00	R-SW	26%	\$96.94	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGLT-P-6	RSA DAGLT PERP 25,001-50k p/100u	\$123.00	R-SW	26%	\$91.02	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGLT-P-7	RSA DAGLT PERP 50,001-100k p/100u	\$117.00	R-SW	26%	\$86.58	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGLT-P-8	RSA DAGLT PERP 100,001-250k p/100u	\$111.00	R-SW	26%	\$82.14	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGLT-P-9	RSA DAGLT PERP >250k p/100u	\$105.00	R-SW	26%	\$77.70	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGLT-S-1	RSA DAGLT SAAS 1-1,000 p/100u	\$30.00	R-SW	26%	\$22.20	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGLT-S-2	RSA DAGLT SAAS 1,001-2,500 p/100u	\$27.00	R-SW	26%	\$19.98	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGLT-S-3	RSA DAGLT SAAS 2,501-5k p/100u	\$26.00	R-SW	26%	\$19.24	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGLT-S-4	RSA DAGLT SAAS 5,001-10k p/100u	\$24.00	R-SW	26%	\$17.76	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGLT-S-5	RSA DAGLT SAAS 10,001-25k p/100u	\$23.00	R-SW	26%	\$17.02	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGLT-S-6	RSA DAGLT SAAS 25,001-50k p/100u	\$22.00	R-SW	26%	\$16.28	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGLT-S-7	RSA DAGLT SAAS 50,001-100k p/100u	\$21.00	R-SW	26%	\$15.54	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGLT-S-8	RSA DAGLT SAAS 100,001-250k p/100u	\$20.00	R-SW	26%	\$14.80	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGLT-S-9	RSA DAGLT SAAS >250k p/100u	\$18.00	R-SW	26%	\$13.32	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGLT-T-1	RSA DAGLT SUB 1-1,000 p/100u	\$14.82	R-SW	26%	\$10.97	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGLT-T-2	RSA DAGLT SUB 1,001-2,500 p/100u	\$13.35	R-SW	26%	\$9.88	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGLT-T-3	RSA DAGLT SUB 2,501-5k p/100u	\$12.54	R-SW	26%	\$9.28	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGLT-T-4	RSA DAGLT SUB 5,001-10k p/100u	\$9.15	R-SW	26%	\$6.77	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGLT-T-5	RSA DAGLT SUB 10,001-25k p/100u	\$5.85	R-SW	26%	\$4.33	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGLT-T-6	RSA DAGLT SUB 25,001-50k p/100u	\$5.49	R-SW	26%	\$4.06	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGLT-T-7	RSA DAGLT SUB 50,001-100k p/100u	\$5.22	R-SW	26%	\$3.86	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGLT-T-8	RSA DAGLT SUB 100,001-250k p/100u	\$4.96	R-SW	26%	\$3.67	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGLT-T-9	RSA DAGLT SUB >250k p/100u	\$4.69	R-SW	26%	\$3.47	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAG-P-1	RSA DAG PERP 1-1,000 p/100u	\$2,326.00	R-SW	26%	\$1,721.24	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAG-P-2	RSA DAG PERP 1,001-2,500 p/100u	\$2,092.00	R-SW	26%	\$1,548.08	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAG-P-3	RSA DAG PERP 2,501-5k p/100u	\$1,966.00	R-SW	26%	\$1,454.84	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAG-P-4	RSA DAG PERP 5,001-10k p/100u	\$1,434.00	R-SW	26%	\$1,061.16	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAG-P-5	RSA DAG PERP 10,001-25k p/100u	\$917.00	R-SW	26%	\$678.58	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	RSA-DAG-P-T6	RSA DAG PERP 25,001-50k p/100u	\$862.00	R-SW	26%	\$637.88	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAG-P-T7	RSA DAG PERP 50,001-100k p/100u	\$819.00	R-SW	26%	\$606.06	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAG-P-T8	RSA DAG PERP 100,001-250k p/100u	\$778.00	R-SW	26%	\$575.72	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAG-P-T9	RSA DAG PERP >250k p/100u	\$732.00	R-SW	26%	\$541.68	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAG-S-T1	RSA DAG SAAS 1-1,000 p/100u	\$212.00	R-SW	26%	\$156.88	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAG-S-T2	RSA DAG SAAS 1,001-2,500 p/100u	\$191.00	R-SW	26%	\$141.34	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAG-S-T3	RSA DAG SAAS 2,501-5k p/100u	\$179.00	R-SW	26%	\$132.46	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAG-S-T4	RSA DAG SAAS 5,001-10k p/100u	\$170.00	R-SW	26%	\$125.80	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAG-S-T5	RSA DAG SAAS 10,001-25k p/100u	\$162.00	R-SW	26%	\$119.88	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAG-S-T6	RSA DAG SAAS 25,001-50k p/100u	\$152.00	R-SW	26%	\$112.48	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAG-S-T7	RSA DAG SAAS 50,001-100k p/100u	\$144.00	R-SW	26%	\$106.56	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAG-S-T8	RSA DAG SAAS 100,001-250k p/100u	\$137.00	R-SW	26%	\$101.38	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAG-S-T9	RSA DAG SAAS >250k p/100u	\$129.00	R-SW	26%	\$95.46	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAG-T-T1	RSA DAG SUB 1-1,000 p/100u	\$103.84	R-SW	26%	\$76.84	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAG-T-T2	RSA DAG SUB 1,001-2,500 p/100u	\$93.39	R-SW	26%	\$69.11	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAG-T-T3	RSA DAG SUB 2,501-5k p/100u	\$87.77	R-SW	26%	\$64.95	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAG-T-T4	RSA DAG SUB 5,001-10k p/100u	\$64.02	R-SW	26%	\$47.37	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAG-T-T5	RSA DAG SUB 10,001-25k p/100u	\$40.94	R-SW	26%	\$30.30	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAG-T-T6	RSA DAG SUB 25,001-50k p/100u	\$38.48	R-SW	26%	\$28.48	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAG-T-T7	RSA DAG SUB 50,001-100k p/100u	\$36.56	R-SW	26%	\$27.05	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAG-T-T8	RSA DAG SUB 100,001-250k p/100u	\$34.73	R-SW	26%	\$25.70	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAG-T-T9	RSA DAG SUB >250k p/100u	\$32.68	R-SW	26%	\$24.18	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGW-P-T1	RSA DAGW PERP 1-1,000 p/100u	\$1,160.00	R-SW	26%	\$858.40	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGW-P-T2	RSA DAGW PERP 1,001-2,500 p/100u	\$1,045.00	R-SW	26%	\$773.30	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGW-P-T3	RSA DAGW PERP 2,501-5k p/100u	\$990.00	R-SW	26%	\$732.60	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGW-P-T4	RSA DAGW PERP 5,001-10k p/100u	\$713.00	R-SW	26%	\$527.62	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGW-P-T5	RSA DAGW PERP 10,001-25k p/100u	\$455.00	R-SW	26%	\$336.70	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGW-P-T6	RSA DAGW PERP 25,001-50k p/100u	\$430.00	R-SW	26%	\$318.20	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGW-P-T7	RSA DAGW PERP 50,001-100k p/100u	\$405.00	R-SW	26%	\$299.70	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGW-P-T8	RSA DAGW PERP 100,001-250k p/100u	\$390.00	R-SW	26%	\$288.60	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGW-P-T9	RSA DAGW PERP >250k p/100u	\$355.00	R-SW	26%	\$262.70	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGW-T-T1	RSA DAGW SUB 1-1,000 p/100u	\$51.79	R-SW	26%	\$38.32	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGW-T-T2	RSA DAGW SUB 1,001-2,500 p/100u	\$46.65	R-SW	26%	\$34.52	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGW-T-T3	RSA DAGW SUB 2,501-5k p/100u	\$44.20	R-SW	26%	\$32.71	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGW-T-T4	RSA DAGW SUB 5,001-10k p/100u	\$31.83	R-SW	26%	\$23.55	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGW-T-T5	RSA DAGW SUB 10,001-25k p/100u	\$20.31	R-SW	26%	\$15.03	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGW-T-T6	RSA DAGW SUB 25,001-50k p/100u	\$19.20	R-SW	26%	\$14.21	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGW-T-T7	RSA DAGW SUB 50,001-100k p/100u	\$18.08	R-SW	26%	\$13.38	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGW-T-T8	RSA DAGW SUB 100,001-250k p/100u	\$17.41	R-SW	26%	\$12.88	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-DAGW-T-T9	RSA DAGW SUB >250k p/100u	\$15.85	R-SW	26%	\$11.73	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GOLT-P-T1	RSA GovLT PERP 1-1,000 p/100u	\$444.00	R-SW	26%	\$328.56	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GOLT-P-T2	RSA GovLT PERP 1,001-2,500 p/100u	\$399.00	R-SW	26%	\$295.26	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GOLT-P-T3	RSA GovLT PERP 2,501-5k p/100u	\$375.00	R-SW	26%	\$277.50	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GOLT-P-T4	RSA GovLT PERP 5,001-10k p/100u	\$274.00	R-SW	26%	\$202.76	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GOLT-P-T5	RSA GovLT PERP 10,001-25k p/100u	\$175.00	R-SW	26%	\$129.50	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GOLT-P-T6	RSA GovLT PERP 25,001-50k p/100u	\$165.00	R-SW	26%	\$122.10	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GOLT-P-T7	RSA GovLT PERP 50,001-100k p/100u	\$156.00	R-SW	26%	\$115.44	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GOLT-P-T8	RSA GovLT PERP 100,001-250k p/100u	\$149.00	R-SW	26%	\$110.26	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GOLT-P-T9	RSA GovLT PERP >250k p/100u	\$140.00	R-SW	26%	\$103.60	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GOLT-S-T1	RSA GovLT SAAS 1-1,000 p/100u	\$40.00	R-SW	26%	\$29.60	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GOLT-S-T2	RSA GovLT SAAS 1,001-2,500 p/100u	\$36.00	R-SW	26%	\$26.64	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GOLT-S-T3	RSA GovLT SAAS 2,501-5k p/100u	\$34.00	R-SW	26%	\$25.16	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GOLT-S-T4	RSA GovLT SAAS 5,001-10k p/100u	\$32.00	R-SW	26%	\$23.68	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GOLT-S-T5	RSA GovLT SAAS 10,001-25k p/100u	\$31.00	R-SW	26%	\$22.94	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GOLT-S-T6	RSA GovLT SAAS 25,001-50k p/100u	\$29.00	R-SW	26%	\$21.46	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GOLT-S-T7	RSA GovLT SAAS 50,001-100k p/100u	\$28.00	R-SW	26%	\$20.72	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GOLT-S-T8	RSA GovLT SAAS 100,001-250k p/100u	\$26.00	R-SW	26%	\$19.24	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GOLT-S-T9	RSA GovLT SAAS >250k p/100u	\$25.00	R-SW	26%	\$18.50	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GOLT-T-T1	RSA GovLT SUB 1-1,000 p/100u	\$19.82	R-SW	26%	\$14.67	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GOLT-T-T2	RSA GovLT SUB 1,001-2,500 p/100u	\$17.81	R-SW	26%	\$13.18	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GOLT-T-T3	RSA GovLT SUB 2,501-5k p/100u	\$16.74	R-SW	26%	\$12.39	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GOLT-T-T4	RSA GovLT SUB 5,001-10k p/100u	\$12.23	R-SW	26%	\$9.05	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GOLT-T-T5	RSA GovLT SUB 10,001-25k p/100u	\$7.81	R-SW	26%	\$5.78	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GOLT-T-T6	RSA GovLT SUB 25,001-50k p/100u	\$7.37	R-SW	26%	\$5.45	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GOLT-T-T7	RSA GovLT SUB 50,001-100k p/100u	\$6.96	R-SW	26%	\$5.15	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GOLT-T-T8	RSA GovLT SUB 100,001-250k p/100u	\$6.65	R-SW	26%	\$4.92	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GOLT-T-T9	RSA GovLT SUB >250k p/100u	\$6.25	R-SW	26%	\$4.63	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GO-P-T1	RSA Gov PERP 1-1,000 p/100u	\$3,107.00	R-SW	26%	\$2,299.18	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GO-P-T2	RSA Gov PERP 1,001-2,500 p/100u	\$2,794.00	R-SW	26%	\$2,067.56	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GO-P-T3	RSA Gov PERP 2,501-5k p/100u	\$2,625.00	R-SW	26%	\$1,942.50	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GO-P-T4	RSA Gov PERP 5,001-10k p/100u	\$1,915.00	R-SW	26%	\$1,417.10	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GO-P-T5	RSA Gov PERP 10,001-25k p/100u	\$1,225.00	R-SW	26%	\$906.50	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GO-P-T6	RSA Gov PERP 25,001-50k p/100u	\$1,152.00	R-SW	26%	\$852.48	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GO-P-T7	RSA Gov PERP 50,001-100k p/100u	\$1,094.00	R-SW	26%	\$809.56	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GO-P-T8	RSA Gov PERP 100,001-250k p/100u	\$1,040.00	R-SW	26%	\$769.60	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GO-P-T9	RSA Gov PERP >250k p/100u	\$977.00	R-SW	26%	\$722.98	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GO-S-T1	RSA Gov SAAS 1-1,000 p/100u	\$283.00	R-SW	26%	\$209.42	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GO-S-T2	RSA Gov SAAS 1,001-2,500 p/100u	\$254.00	R-SW	26%	\$187.96	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GO-S-T3	RSA Gov SAAS 2,501-5k p/100u	\$239.00	R-SW	26%	\$176.86	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GO-S-T4	RSA Gov SAAS 5,001-10k p/100u	\$227.00	R-SW	26%	\$167.98	N/A	N/A	N/A	N/A	N/A	N/A

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	RSA-GO-S-T5	RSA Gov SAAS 10,001-25k p/100u	\$216.00	R-SW	26%	\$159.84	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GO-S-T6	RSA Gov SAAS 25,001-50k p/100u	\$203.00	R-SW	26%	\$150.22	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GO-S-T7	RSA Gov SAAS 50,001-100k p/100u	\$193.00	R-SW	26%	\$142.82	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GO-S-T8	RSA Gov SAAS 100,001-250k p/100u	\$183.00	R-SW	26%	\$135.42	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GO-S-T9	RSA Gov SAAS >250k p/100u	\$172.00	R-SW	26%	\$127.28	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GO-T-T1	RSA Gov SUB 1-1,000 p/100u	\$138.71	R-SW	26%	\$102.65	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GO-T-T2	RSA Gov SUB 1,001-2,500 p/100u	\$124.73	R-SW	26%	\$92.30	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GO-T-T3	RSA Gov SUB 2,501-5k p/100u	\$117.19	R-SW	26%	\$86.72	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GO-T-T4	RSA Gov SUB 5,001-10k p/100u	\$85.49	R-SW	26%	\$63.26	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GO-T-T5	RSA Gov SUB 10,001-25k p/100u	\$54.69	R-SW	26%	\$40.47	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GO-T-T6	RSA Gov SUB 25,001-50k p/100u	\$51.43	R-SW	26%	\$38.06	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GO-T-T7	RSA Gov SUB 50,001-100k p/100u	\$48.84	R-SW	26%	\$36.14	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GO-T-T8	RSA Gov SUB 100,001-250k p/100u	\$46.43	R-SW	26%	\$34.36	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-GO-T-T9	RSA Gov SUB >250k p/100u	\$43.62	R-SW	26%	\$32.28	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-IID-P-T1	RSA InactiveID PERP 1-1,000 p/100u	\$1,268.00	R-SW	26%	\$938.32	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-IID-P-T2	RSA InactiveID PERP 1,001-2,500 p/100u	\$1,140.00	R-SW	26%	\$843.60	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-IID-P-T3	RSA InactiveID PERP 2,501-5k p/100u	\$1,071.00	R-SW	26%	\$792.54	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-IID-P-T4	RSA InactiveID PERP 5,001-10k p/100u	\$781.00	R-SW	26%	\$577.94	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-IID-P-T5	RSA InactiveID PERP 10,001-25k p/100u	\$500.00	R-SW	26%	\$370.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-IID-P-T6	RSA InactiveID PERP 25,001-50k p/100u	\$470.00	R-SW	26%	\$347.80	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-IID-P-T7	RSA InactiveID PERP 50,001-100k p/100u	\$447.00	R-SW	26%	\$330.78	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-IID-P-T8	RSA InactiveID PERP 100,001-250k p/100u	\$424.00	R-SW	26%	\$313.76	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-IID-P-T9	RSA InactiveID PERP >250k p/100u	\$399.00	R-SW	26%	\$295.26	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-IID-S-T1	RSA InactiveID SAAS 1-1,000 p/100u	\$115.00	R-SW	26%	\$85.10	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-IID-S-T2	RSA InactiveID SAAS 1,001-2,500 p/100u	\$104.00	R-SW	26%	\$76.96	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-IID-S-T3	RSA InactiveID SAAS 2,501-5k p/100u	\$97.00	R-SW	26%	\$71.78	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-IID-S-T4	RSA InactiveID SAAS 5,001-10k p/100u	\$93.00	R-SW	26%	\$68.82	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-IID-S-T5	RSA InactiveID SAAS 10,001-25k p/100u	\$88.00	R-SW	26%	\$65.12	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-IID-S-T6	RSA InactiveID SAAS 25,001-50k p/100u	\$83.00	R-SW	26%	\$61.42	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-IID-S-T7	RSA InactiveID SAAS 50,001-100k p/100u	\$79.00	R-SW	26%	\$58.46	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-IID-S-T8	RSA InactiveID SAAS 100,001-250k p/100u	\$75.00	R-SW	26%	\$55.50	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-IID-S-T9	RSA InactiveID SAAS >250k p/100u	\$70.00	R-SW	26%	\$51.80	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-IID-T-T1	RSA InactiveID SUB 1-1,000 p/100u	\$56.61	R-SW	26%	\$41.89	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-IID-T-T2	RSA InactiveID SUB 1,001-2,500 p/100u	\$50.89	R-SW	26%	\$37.66	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-IID-T-T3	RSA InactiveID SUB 2,501-5k p/100u	\$47.81	R-SW	26%	\$35.38	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-IID-T-T4	RSA InactiveID SUB 5,001-10k p/100u	\$34.87	R-SW	26%	\$25.80	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-IID-T-T5	RSA InactiveID SUB 10,001-25k p/100u	\$22.32	R-SW	26%	\$16.52	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-IID-T-T6	RSA InactiveID SUB 25,001-50k p/100u	\$20.98	R-SW	26%	\$15.53	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-IID-T-T7	RSA InactiveID SUB 50,001-100k p/100u	\$19.96	R-SW	26%	\$14.77	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-IID-T-T8	RSA InactiveID SUB 100,001-250k p/100u	\$18.93	R-SW	26%	\$14.01	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-IID-T-T9	RSA InactiveID SUB >250k p/100u	\$17.81	R-SW	26%	\$13.18	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiLT-P-T1	RSA LiLT PERP 1-1,000 p/100u	\$907.00	R-SW	26%	\$671.18	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiLT-P-T2	RSA LiLT PERP 1,001-2,500 p/100u	\$815.00	R-SW	26%	\$603.10	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiLT-P-T3	RSA LiLT PERP 2,501-5k p/100u	\$766.00	R-SW	26%	\$566.84	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiLT-P-T4	RSA LiLT PERP 5,001-10k p/100u	\$559.00	R-SW	26%	\$413.66	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiLT-P-T5	RSA LiLT PERP 10,001-25k p/100u	\$358.00	R-SW	26%	\$264.92	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiLT-P-T6	RSA LiLT PERP 25,001-50k p/100u	\$336.00	R-SW	26%	\$248.64	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiLT-P-T7	RSA LiLT PERP 50,001-100k p/100u	\$319.00	R-SW	26%	\$236.06	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiLT-P-T8	RSA LiLT PERP 100,001-250k p/100u	\$303.00	R-SW	26%	\$224.22	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiLT-P-T9	RSA LiLT PERP >250k p/100u	\$285.00	R-SW	26%	\$210.90	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiLT-S-T1	RSA LiLT SAAS 1-1,000 p/100u	\$85.00	R-SW	26%	\$62.90	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiLT-S-T2	RSA LiLT SAAS 1,001-2,500 p/100u	\$77.00	R-SW	26%	\$56.98	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiLT-S-T3	RSA LiLT SAAS 2,501-5k p/100u	\$72.00	R-SW	26%	\$53.28	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiLT-S-T4	RSA LiLT SAAS 5,001-10k p/100u	\$69.00	R-SW	26%	\$51.06	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiLT-S-T5	RSA LiLT SAAS 10,001-25k p/100u	\$65.00	R-SW	26%	\$48.10	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiLT-S-T6	RSA LiLT SAAS 25,001-50k p/100u	\$61.00	R-SW	26%	\$45.14	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiLT-S-T7	RSA LiLT SAAS 50,001-100k p/100u	\$58.00	R-SW	26%	\$42.92	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiLT-S-T8	RSA LiLT SAAS 100,001-250k p/100u	\$55.00	R-SW	26%	\$40.70	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiLT-S-T9	RSA LiLT SAAS >250k p/100u	\$52.00	R-SW	26%	\$38.48	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiLT-T-T1	RSA LiLT SUB 1-1,000 p/100u	\$40.49	R-SW	26%	\$29.96	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiLT-T-T2	RSA LiLT SUB 1,001-2,500 p/100u	\$36.38	R-SW	26%	\$26.92	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiLT-T-T3	RSA LiLT SUB 2,501-5k p/100u	\$34.20	R-SW	26%	\$25.31	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiLT-T-T4	RSA LiLT SUB 5,001-10k p/100u	\$24.96	R-SW	26%	\$18.47	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiLT-T-T5	RSA LiLT SUB 10,001-25k p/100u	\$15.98	R-SW	26%	\$11.83	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiLT-T-T6	RSA LiLT SUB 25,001-50k p/100u	\$15.00	R-SW	26%	\$11.10	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiLT-T-T7	RSA LiLT SUB 50,001-100k p/100u	\$14.24	R-SW	26%	\$10.54	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiLT-T-T8	RSA LiLT SUB 100,001-250k p/100u	\$13.53	R-SW	26%	\$10.01	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiLT-T-T9	RSA LiLT SUB >250k p/100u	\$12.72	R-SW	26%	\$9.41	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiP-T1	RSA LiP PERP 1-1,000 p/100u	\$6,347.00	R-SW	26%	\$4,696.78	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiP-T2	RSA LiP PERP 1,001-2,500 p/100u	\$5,706.00	R-SW	26%	\$4,222.44	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiP-T3	RSA LiP PERP 2,501-5k p/100u	\$5,362.00	R-SW	26%	\$3,967.88	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiP-T4	RSA LiP PERP 5,001-10k p/100u	\$3,910.00	R-SW	26%	\$2,893.40	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiP-T5	RSA LiP PERP 10,001-25k p/100u	\$2,503.00	R-SW	26%	\$1,852.22	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiP-T6	RSA LiP PERP 25,001-50k p/100u	\$2,352.00	R-SW	26%	\$1,740.48	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiP-T7	RSA LiP PERP 50,001-100k p/100u	\$2,234.00	R-SW	26%	\$1,653.16	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiP-T8	RSA LiP PERP 100,001-250k p/100u	\$2,123.00	R-SW	26%	\$1,571.02	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiP-T9	RSA LiP PERP >250k p/100u	\$1,996.00	R-SW	26%	\$1,477.04	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiS-T1	RSA LiS SAAS 1-1,000 p/100u	\$598.00	R-SW	26%	\$442.52	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiS-T2	RSA LiS SAAS 1,001-2,500 p/100u	\$538.00	R-SW	26%	\$398.12	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LiS-T3	RSA LiS SAAS 2,501-5k p/100u	\$505.00	R-SW	26%	\$373.70	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	RSA-LI-S-T4	RSA Lif SAAS 5,001-10k p/100u	\$480.00	R-SW	26%	\$355.20	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LI-S-T5	RSA Lif SAAS 10,001-25k p/100u	\$456.00	R-SW	26%	\$337.44	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LI-S-T6	RSA Lif SAAS 25,001-50k p/100u	\$428.00	R-SW	26%	\$316.72	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LI-S-T7	RSA Lif SAAS 50,001-100k p/100u	\$407.00	R-SW	26%	\$301.18	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LI-S-T8	RSA Lif SAAS 100,001-250k p/100u	\$386.00	R-SW	26%	\$285.64	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LI-S-T9	RSA Lif SAAS >250k p/100u	\$363.00	R-SW	26%	\$268.62	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LI-T-T1	RSA Lif SUB 1-1,000 p/100u	\$283.35	R-SW	26%	\$209.68	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LI-T-T2	RSA Lif SUB 1,001-2,500 p/100u	\$254.73	R-SW	26%	\$188.50	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LI-T-T3	RSA Lif SUB 2,501-5k p/100u	\$239.38	R-SW	26%	\$177.14	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LI-T-T4	RSA Lif SUB 5,001-10k p/100u	\$174.55	R-SW	26%	\$129.17	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LI-T-T5	RSA Lif SUB 10,001-25k p/100u	\$111.74	R-SW	26%	\$82.69	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LI-T-T6	RSA Lif SUB 25,001-50k p/100u	\$105.00	R-SW	26%	\$77.70	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LI-T-T7	RSA Lif SUB 50,001-100k p/100u	\$99.73	R-SW	26%	\$73.80	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LI-T-T8	RSA Lif SUB 100,001-250k p/100u	\$94.78	R-SW	26%	\$70.14	N/A	N/A	N/A	N/A	N/A	N/A
5	RSA-LI-T-T9	RSA Lif SUB >250k p/100u	\$89.11	R-SW	26%	\$65.94	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-100K-P	Risk 40001-100000 Perp Lic w/ 1ODA	\$280,140.00	R-SW	26%	\$207,303.60	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-100K-T	Risk 40001-100000 Term Lic w/ 1ODA [Per Month Pricing]	\$6,670.00	R-SW	26%	\$4,935.80	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-1500-P	Risk 0-1500 Perp Lic w/ 1ODA	\$49,140.00	R-SW	26%	\$36,363.60	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-1500-T	Risk 0-1500 Term Lic w/ 1ODA [Per Month Pricing]	\$1,170.00	R-SW	26%	\$865.80	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-40K-P	Risk 5001-40000 Perp Lic w/ 1ODA	\$192,780.00	R-SW	26%	\$142,657.20	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-40K-T	Risk 5001-40000 Term Lic w/ 1ODA [Per Month Pricing]	\$4,590.00	R-SW	26%	\$3,396.60	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-5K-P	Risk 1501-5000 Perp Lic w/ 1ODA	\$140,280.00	R-SW	26%	\$103,807.20	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-5K-T	Risk 1501-5000 Term Lic w/ 1ODA [Per Month Pricing]	\$3,340.00	R-SW	26%	\$2,471.60	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-G100K-P	Risk G100000 Perp Lic w/ 1ODA	\$385,140.00	R-SW	26%	\$285,003.60	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-G100K-T	Risk G100000 Term Lic w/ 1ODA [Per Month Pricing]	\$9,170.00	R-SW	26%	\$6,785.80	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-GT100K-P	RSK>100KPerp w/1ODA cost /1Kemp	\$2,801.40	R-SW	26%	\$2,073.04	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-GT100K-T	RSK>100KTerm w/1ODA cost /1Kemp /mo	\$66.70	R-SW	26%	\$49.36	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-GT100K-T-B1	RSK>100KTermBas w/1ODA cost /1Kemp /mo	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-USER-P	Risk User Perp Lic w/ 1ODA	\$2,520.00	R-SW	26%	\$1,864.80	N/A	N/A	N/A	N/A	N/A	N/A
5	RSK-USER-T	Risk User Term Lic w/ 1ODA [Per Month Pricing]	\$60.00	R-SW	26%	\$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM1000	RSA Validation Manager per User for qty's between 501 - 1000	\$16.00	R-SW	26%	\$11.84	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM10000	RSA Validation Manager per User for qty's between 5001 - 10000	\$10.00	R-SW	26%	\$7.40	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM100000	RSA Validation Manager per User for qty's between 50001 - 100000	\$5.00	R-SW	26%	\$3.70	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM1000000	RSA Validation Manager per User for qty's between 900001 - 1000000	\$1.70	R-SW	26%	\$1.26	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM1MIL	RSA Validation Manager per User for qty's greater than 1,000,000	\$1.60	R-SW	26%	\$1.18	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM200000	RSA Validation Manager per User for qty's between 100001 - 200000	\$4.00	R-SW	26%	\$2.96	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM25000	RSA Validation Manager per User for qty's between 10001 - 25000	\$8.00	R-SW	26%	\$5.92	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM300000	RSA Validation Manager per User for qty's between 200001 - 300000	\$3.40	R-SW	26%	\$2.52	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM400000	RSA Validation Manager per User for qty's between 300001 - 400000	\$3.00	R-SW	26%	\$2.22	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM500	RSA Validation Manager per User for qty's between 201 - 500	\$20.00	R-SW	26%	\$14.80	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM5000	RSA Validation Manager per User for qty's between 1001 - 5000	\$12.00	R-SW	26%	\$8.88	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM50000	RSA Validation Manager per User for qty's between 25001 - 50000	\$6.50	R-SW	26%	\$4.81	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM500000	RSA Validation Manager per User for qty's between 400001 - 500000	\$2.75	R-SW	26%	\$2.04	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM600000	RSA Validation Manager per User for qty's between 500001 - 600000	\$2.50	R-SW	26%	\$1.85	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM700000	RSA Validation Manager per User for qty's between 600001 - 700000	\$2.25	R-SW	26%	\$1.67	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM800000	RSA Validation Manager per User for qty's between 700001 - 800000	\$2.00	R-SW	26%	\$1.48	N/A	N/A	N/A	N/A	N/A	N/A
5	RVM900000	RSA Validation Manager per User for qty's between 800001 - 900000	\$1.80	R-SW	26%	\$1.33	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-24-10	S700E 6 Digit 30 Sec 24 Mo 10 Pack	\$530.00	R-SW	26%	\$392.20	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-24-100	S700E 6 Digit 30Sec 24 Mo 100 Pack	\$5,300.00	R-SW	26%	\$3,922.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-24-25	S700E 6 Digit 30Sec 24 Mo 25 Pack	\$1,325.00	R-SW	26%	\$980.50	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-24-250	S700E 6 Digit 30Sec 24 Mo 250 Pack	\$13,250.00	R-SW	26%	\$9,805.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-24-5	S700E 6 Digit 30Sec 24 Mo 5 Pack	\$265.00	R-SW	26%	\$196.10	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-24-50	S700E 6 Digit 30Sec 24 Mo 50 Pack	\$2,650.00	R-SW	26%	\$1,961.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-24-A	S700E 6 Digit 30Sec 24 Mo qty 255-750	\$48.50	R-SW	26%	\$35.89	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-24-B	S700E 6 Digit 30Sec 24 Mo qty 755-1500	\$46.50	R-SW	26%	\$34.41	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-24-C	S700E 6 Digit 30Sec 24 Mo qty 1505-2500	\$43.50	R-SW	26%	\$32.19	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-24-D	S700E 6 Digit 30Sec 24 Mo qty 2505-5K	\$39.50	R-SW	26%	\$29.23	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-24-E	S700E 6 Digit 30Sec 24 Mo qty 5005-7500	\$35.00	R-SW	26%	\$25.90	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-24-F	S700E 6 Digit 30Sec 24 Mo qty 7505-10K	\$32.00	R-SW	26%	\$23.68	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-24-G	S700E 6 Digit 30Sec 24 Mo qty 10005-15K	\$30.50	R-SW	26%	\$22.57	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-24-H	S700E 6 Digit 30Sec 24 Mo qty 15005-25K	\$27.50	R-SW	26%	\$20.35	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-24-I	S700E 6 Digit 30Sec 24 Mo qty 25005-1M	\$26.00	R-SW	26%	\$19.24	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-36-10	S700E 6 Digit 30 Sec 36 Mo 10 Pack	\$650.00	R-SW	26%	\$481.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-36-100	S700E 6 Digit 30Sec 36 Mo 100 Pack	\$6,500.00	R-SW	26%	\$4,810.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-36-25	S700E 6 Digit 30Sec 36 Mo 25 Pack	\$1,625.00	R-SW	26%	\$1,202.50	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-36-250	S700E 6 Digit 30Sec 36 Mo 250 Pack	\$16,250.00	R-SW	26%	\$12,025.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-36-5	S700E 6 Digit 30Sec 36 Mo 5 Pack	\$325.00	R-SW	26%	\$240.50	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-36-50	S700E 6 Digit 30Sec 36 Mo 50 Pack	\$3,250.00	R-SW	26%	\$2,405.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-36-A	S700E 6 Digit 30Sec 36 Mo qty 255-750	\$60.00	R-SW	26%	\$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-36-B	S700E 6 Digit 30Sec 36 Mo qty 755-1500	\$57.00	R-SW	26%	\$42.18	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-36-C	S700E 6 Digit 30Sec 36 Mo qty 1505-2500	\$54.00	R-SW	26%	\$39.96	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-36-D	S700E 6 Digit 30Sec 36 Mo qty 2505-5K	\$49.00	R-SW	26%	\$36.26	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-36-E	S700E 6 Digit 30Sec 36 Mo qty 5005-7500	\$43.00	R-SW	26%	\$31.82	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-36-F	S700E 6 Digit 30Sec 36 Mo qty 7505-10K	\$39.00	R-SW	26%	\$28.86	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-36-G	S700E 6 Digit 30Sec 36 Mo qty 10005-15K	\$37.00	R-SW	26%	\$27.38	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-36-H	S700E 6 Digit 30Sec 36 Mo qty 15005-25K	\$33.00	R-SW	26%	\$24.42	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-36-I	S700E 6 Digit 30Sec 36 Mo qty 25005-1M	\$31.00	R-SW	26%	\$22.94	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-48-10	S700E 6 Digit 30 Sec 48 Mo 10 Pack	\$77.00	R-SW	26%	\$569.80	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-48-100	S700E 6 Digit 30Sec 48 Mo 100 Pack	\$7,700.00	R-SW	26%	\$5,698.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-48-25	S700E 6 Digit 30Sec 48 Mo 25 Pack	\$1,925.00	R-SW	26%	\$1,424.50	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	S700E-6-30-48-250	S700E 6 Digit 30Sec 48 Mo 250 Pack	\$19,250.00	R-SW	26%	\$14,245.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-48-5	S700E 6 Digit 30Sec 48 Mo 5 Pack	\$385.00	R-SW	26%	\$284.90	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-48-50	S700E 6 Digit 30Sec 48 Mo 50 Pack	\$3,850.00	R-SW	26%	\$2,849.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-48-A	S700E 6 Digit 30Sec 48 Mo qty 255-750	\$70.50	R-SW	26%	\$52.17	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-48-B	S700E 6 Digit 30Sec 48 Mo qty 755-1500	\$67.50	R-SW	26%	\$49.95	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-48-C	S700E 6 Digit 30Sec 48 Mo qty 1505-2500	\$64.00	R-SW	26%	\$47.36	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-48-D	S700E 6 Digit 30Sec 48 Mo qty 2505-5K	\$58.00	R-SW	26%	\$42.92	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-48-E	S700E 6 Digit 30Sec 48 Mo qty 5005-7500	\$51.00	R-SW	26%	\$37.74	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-48-F	S700E 6 Digit 30Sec 48 Mo qty 7505-10K	\$46.00	R-SW	26%	\$34.04	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-48-G	S700E 6 Digit 30Sec 48 Mo qty 10005-15K	\$43.50	R-SW	26%	\$32.19	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-48-H	S700E 6 Digit 30Sec 48 Mo qty 15005-25K	\$39.00	R-SW	26%	\$28.86	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-48-I	S700E 6 Digit 30Sec 48 Mo qty 25005-1M	\$36.50	R-SW	26%	\$27.01	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-60-10	S700E 6 Digit 30 Sec 60 Mo 10 Pack	\$890.00	R-SW	26%	\$658.60	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-60-100	S700E 6 Digit 30Sec 60 Mo 100 Pack	\$8,900.00	R-SW	26%	\$6,586.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-60-25	S700E 6 Digit 30Sec 60 Mo 25 Pack	\$2,225.00	R-SW	26%	\$1,646.50	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-60-250	S700E 6 Digit 30Sec 60 Mo 250 Pack	\$22,250.00	R-SW	26%	\$16,465.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-60-5	S700E 6 Digit 30Sec 60 Mo 5 Pack	\$445.00	R-SW	26%	\$329.30	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-60-50	S700E 6 Digit 30Sec 60 Mo 50 Pack	\$4,450.00	R-SW	26%	\$3,293.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-60-A	S700E 6 Digit 30Sec 60 Mo qty 255-750	\$81.00	R-SW	26%	\$59.94	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-60-B	S700E 6 Digit 30Sec 60 Mo qty 755-1500	\$77.00	R-SW	26%	\$56.98	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-60-C	S700E 6 Digit 30Sec 60 Mo qty 1505-2500	\$71.00	R-SW	26%	\$52.54	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-60-D	S700E 6 Digit 30Sec 60 Mo qty 2505-5K	\$63.50	R-SW	26%	\$46.99	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-60-E	S700E 6 Digit 30Sec 60 Mo qty 5005-7500	\$56.50	R-SW	26%	\$41.81	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-60-F	S700E 6 Digit 30Sec 60 Mo qty 7505-10K	\$50.50	R-SW	26%	\$37.37	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-60-G	S700E 6 Digit 30Sec 60 Mo qty 10005-15K	\$48.50	R-SW	26%	\$35.89	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-60-H	S700E 6 Digit 30Sec 60 Mo qty 15005-25K	\$44.50	R-SW	26%	\$32.93	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-30-60-I	S700E 6 Digit 30Sec 60 Mo qty 25005-1M	\$41.50	R-SW	26%	\$30.71	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-24-10	S700E 6 Digit 60 Sec 24 Mo 10 Pack	\$500.00	R-SW	26%	\$370.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-24-100	S700E 6 Digit 60Sec 24 Mo 100 Pack	\$5,000.00	R-SW	26%	\$3,700.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-24-25	S700E 6 Digit 60Sec 24 Mo 25 Pack	\$1,250.00	R-SW	26%	\$925.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-24-250	S700E 6 Digit 60Sec 24 Mo 250 Pack	\$12,500.00	R-SW	26%	\$9,250.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-24-5	S700E 6 Digit 60Sec 24 Mo 5 Pack	\$250.00	R-SW	26%	\$185.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-24-50	S700E 6 Digit 60Sec 24 Mo 50 Pack	\$2,500.00	R-SW	26%	\$1,850.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-24-A	S700E 6 Digit 60Sec 24 Mo qty 255-750	\$45.50	R-SW	26%	\$33.67	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-24-B	S700E 6 Digit 60Sec 24 Mo qty 755-1500	\$43.50	R-SW	26%	\$32.19	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-24-C	S700E 6 Digit 60Sec 24 Mo qty 1505-2500	\$40.50	R-SW	26%	\$29.97	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-24-D	S700E 6 Digit 60Sec 24 Mo qty 2505-5K	\$36.50	R-SW	26%	\$27.01	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-24-E	S700E 6 Digit 60Sec 24 Mo qty 5005-7500	\$32.00	R-SW	26%	\$23.68	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-24-F	S700E 6 Digit 60Sec 24 Mo qty 7505-10K	\$29.00	R-SW	26%	\$21.46	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-24-G	S700E 6 Digit 60Sec 24 Mo qty 10005-15K	\$27.50	R-SW	26%	\$20.35	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-24-H	S700E 6 Digit 60Sec 24 Mo qty 15005-25K	\$24.50	R-SW	26%	\$18.13	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-24-I	S700E 6 Digit 60Sec 24 Mo qty 25005-1M	\$23.00	R-SW	26%	\$17.02	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-36-10	S700E 6 Digit 60 Sec 36 Mo 10 Pack	\$620.00	R-SW	26%	\$458.80	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-36-100	S700E 6 Digit 60Sec 36 Mo 100 Pack	\$6,200.00	R-SW	26%	\$4,588.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-36-25	S700E 6 Digit 60Sec 36 Mo 25 Pack	\$1,550.00	R-SW	26%	\$1,147.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-36-250	S700E 6 Digit 60Sec 36 Mo 250 Pack	\$15,500.00	R-SW	26%	\$11,470.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-36-5	S700E 6 Digit 60Sec 36 Mo 5 Pack	\$310.00	R-SW	26%	\$229.40	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-36-50	S700E 6 Digit 60Sec 36 Mo 50 Pack	\$3,100.00	R-SW	26%	\$2,294.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-36-A	S700E 6 Digit 60Sec 36 Mo qty 255-750	\$57.00	R-SW	26%	\$42.18	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-36-B	S700E 6 Digit 60Sec 36 Mo qty 755-1500	\$54.00	R-SW	26%	\$39.96	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-36-C	S700E 6 Digit 60Sec 36 Mo qty 1505-2500	\$51.00	R-SW	26%	\$37.74	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-36-D	S700E 6 Digit 60Sec 36 Mo qty 2505-5K	\$46.00	R-SW	26%	\$34.04	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-36-E	S700E 6 Digit 60Sec 36 Mo qty 5005-7500	\$40.00	R-SW	26%	\$29.60	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-36-F	S700E 6 Digit 60Sec 36 Mo qty 7505-10K	\$36.00	R-SW	26%	\$26.64	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-36-G	S700E 6 Digit 60Sec 36 Mo qty 10005-15K	\$34.00	R-SW	26%	\$25.16	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-36-H	S700E 6 Digit 60Sec 36 Mo qty 15005-25K	\$30.00	R-SW	26%	\$22.20	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-36-I	S700E 6 Digit 60Sec 36 Mo qty 25005-1M	\$28.00	R-SW	26%	\$20.72	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-48-10	S700E 6 Digit 60 Sec 48 Mo 10 Pack	\$740.00	R-SW	26%	\$547.60	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-48-100	S700E 6 Digit 60Sec 48 Mo 100 Pack	\$7,400.00	R-SW	26%	\$5,476.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-48-25	S700E 6 Digit 60Sec 48 Mo 25 Pack	\$1,850.00	R-SW	26%	\$1,369.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-48-250	S700E 6 Digit 60Sec 48 Mo 250 Pack	\$18,500.00	R-SW	26%	\$13,690.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-48-5	S700E 6 Digit 60Sec 48 Mo 5 Pack	\$370.00	R-SW	26%	\$273.80	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-48-50	S700E 6 Digit 60Sec 48 Mo 50 Pack	\$3,700.00	R-SW	26%	\$2,738.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-48-A	S700E 6 Digit 60Sec 48 Mo qty 255-750	\$67.50	R-SW	26%	\$49.95	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-48-B	S700E 6 Digit 60Sec 48 Mo qty 755-1500	\$64.50	R-SW	26%	\$47.73	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-48-C	S700E 6 Digit 60Sec 48 Mo qty 1505-2500	\$61.00	R-SW	26%	\$45.14	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-48-D	S700E 6 Digit 60Sec 48 Mo qty 2505-5K	\$55.00	R-SW	26%	\$40.70	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-48-E	S700E 6 Digit 60Sec 48 Mo qty 5005-7500	\$48.00	R-SW	26%	\$35.52	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-48-F	S700E 6 Digit 60Sec 48 Mo qty 7505-10K	\$43.00	R-SW	26%	\$31.82	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-48-G	S700E 6 Digit 60Sec 48 Mo qty 10005-15K	\$40.50	R-SW	26%	\$29.97	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-48-H	S700E 6 Digit 60Sec 48 Mo qty 15005-25K	\$36.00	R-SW	26%	\$26.64	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-48-I	S700E 6 Digit 60Sec 48 Mo qty 25005-1M	\$33.50	R-SW	26%	\$24.79	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-60-10	S700E 6 Digit 60 Sec 60 Mo 10 Pack	\$860.00	R-SW	26%	\$636.40	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-60-100	S700E 6 Digit 60Sec 60 Mo 100 Pack	\$8,600.00	R-SW	26%	\$6,364.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-60-25	S700E 6 Digit 60Sec 60 Mo 25 Pack	\$2,150.00	R-SW	26%	\$1,591.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-60-250	S700E 6 Digit 60Sec 60 Mo 250 Pack	\$21,500.00	R-SW	26%	\$15,910.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-60-5	S700E 6 Digit 60Sec 60 Mo 5 Pack	\$430.00	R-SW	26%	\$318.20	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-60-50	S700E 6 Digit 60Sec 60 Mo 50 Pack	\$4,300.00	R-SW	26%	\$3,182.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-60-A	S700E 6 Digit 60Sec 60 Mo qty 255-750	\$78.00	R-SW	26%	\$57.72	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-60-B	S700E 6 Digit 60Sec 60 Mo qty 755-1500	\$74.00	R-SW	26%	\$54.76	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	S700E-6-60-60-C	S700E 6 Digit 60Sec 60 Mo qty 1505-2500	\$68.00	R-SW	26%	\$50.32	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-60-D	S700E 6 Digit 60Sec 60 Mo qty 2505-5K	\$60.50	R-SW	26%	\$44.77	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-60-E	S700E 6 Digit 60Sec 60 Mo qty 5005-7500	\$53.50	R-SW	26%	\$39.59	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-60-F	S700E 6 Digit 60Sec 60 Mo qty 7505-10K	\$47.50	R-SW	26%	\$35.15	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-60-G	S700E 6 Digit 60Sec 60 Mo qty 10005-15K	\$45.50	R-SW	26%	\$33.67	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-60-H	S700E 6 Digit 60Sec 60 Mo qty 15005-25K	\$41.50	R-SW	26%	\$30.71	N/A	N/A	N/A	N/A	N/A	N/A
5	S700E-6-60-60-I	S700E 6 Digit 60Sec 60 Mo qty 25005-1M	\$38.50	R-SW	26%	\$28.49	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-24-10	S800E 6 Digit 30 Sec 24 Mo 10 Pack	\$630.00	R-SW	26%	\$466.20	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-24-100	S800E 6 Digit 30Sec 24 Mo 100 Pack	\$6,300.00	R-SW	26%	\$4,662.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-24-25	S800E 6 Digit 30Sec 24 Mo 25 Pack	\$1,575.00	R-SW	26%	\$1,165.50	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-24-250	S800E 6 Digit 30Sec 24 Mo 250 Pack	\$15,750.00	R-SW	26%	\$11,655.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-24-5	S800E 6 Digit 30Sec 24 Mo 5 Pack	\$315.00	R-SW	26%	\$233.10	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-24-50	S800E 6 Digit 30Sec 24 Mo 50 Pack	\$3,150.00	R-SW	26%	\$2,331.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-24-A	S800E 6 Digit 30Sec 24 Mo qty 255-750	\$57.50	R-SW	26%	\$42.55	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-24-B	S800E 6 Digit 30Sec 24 Mo qty 755-1500	\$55.00	R-SW	26%	\$40.70	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-24-C	S800E 6 Digit 30Sec 24 Mo qty 1505-2500	\$52.00	R-SW	26%	\$38.48	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-24-D	S800E 6 Digit 30Sec 24 Mo qty 2505-5K	\$50.00	R-SW	26%	\$37.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-24-E	S800E 6 Digit 30Sec 24 Mo qty 5005-7500	\$47.00	R-SW	26%	\$34.78	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-24-F	S800E 6 Digit 30Sec 24 Mo qty 7505-10K	\$44.00	R-SW	26%	\$32.56	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-24-G	S800E 6 Digit 30Sec 24 Mo qty 10005-15K	\$41.00	R-SW	26%	\$30.34	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-24-H	S800E 6 Digit 30Sec 24 Mo qty 15005-25K	\$38.00	R-SW	26%	\$28.12	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-24-I	S800E 6 Digit 30Sec 24 Mo qty 25005-1M	\$35.00	R-SW	26%	\$25.90	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-36-10	S800E 6 Digit 30 Sec 36 Mo 10 Pack	\$775.00	R-SW	26%	\$573.50	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-36-100	S800E 6 Digit 30Sec 36 Mo 100 Pack	\$7,750.00	R-SW	26%	\$5,735.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-36-25	S800E 6 Digit 30Sec 36 Mo 25 Pack	\$1,937.50	R-SW	26%	\$1,433.75	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-36-250	S800E 6 Digit 30Sec 36 Mo 250 Pack	\$19,375.00	R-SW	26%	\$14,337.50	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-36-5	S800E 6 Digit 30Sec 36 Mo 5 Pack	\$387.50	R-SW	26%	\$286.75	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-36-50	S800E 6 Digit 30Sec 36 Mo 50 Pack	\$3,875.00	R-SW	26%	\$2,867.50	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-36-A	S800E 6 Digit 30Sec 36 Mo qty 255-750	\$70.50	R-SW	26%	\$52.17	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-36-B	S800E 6 Digit 30Sec 36 Mo qty 755-1500	\$67.50	R-SW	26%	\$49.95	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-36-C	S800E 6 Digit 30Sec 36 Mo qty 1505-2500	\$64.00	R-SW	26%	\$47.36	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-36-D	S800E 6 Digit 30Sec 36 Mo qty 2505-5K	\$61.00	R-SW	26%	\$45.14	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-36-E	S800E 6 Digit 30Sec 36 Mo qty 5005-7500	\$58.00	R-SW	26%	\$42.92	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-36-F	S800E 6 Digit 30Sec 36 Mo qty 7505-10K	\$54.00	R-SW	26%	\$39.96	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-36-G	S800E 6 Digit 30Sec 36 Mo qty 10005-15K	\$51.00	R-SW	26%	\$37.74	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-36-H	S800E 6 Digit 30Sec 36 Mo qty 15005-25K	\$47.00	R-SW	26%	\$34.78	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-36-I	S800E 6 Digit 30Sec 36 Mo qty 25005-1M	\$43.00	R-SW	26%	\$31.82	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-48-10	S800E 6 Digit 30 Sec 48 Mo 10 Pack	\$920.00	R-SW	26%	\$680.80	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-48-100	S800E 6 Digit 30Sec 48 Mo 100 Pack	\$9,200.00	R-SW	26%	\$6,808.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-48-25	S800E 6 Digit 30Sec 48 Mo 25 Pack	\$2,300.00	R-SW	26%	\$1,702.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-48-250	S800E 6 Digit 30Sec 48 Mo 250 Pack	\$23,000.00	R-SW	26%	\$17,020.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-48-5	S800E 6 Digit 30Sec 48 Mo 5 Pack	\$460.00	R-SW	26%	\$340.40	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-48-50	S800E 6 Digit 30Sec 48 Mo 50 Pack	\$4,600.00	R-SW	26%	\$3,404.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-48-A	S800E 6 Digit 30Sec 48 Mo qty 255-750	\$84.00	R-SW	26%	\$62.16	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-48-B	S800E 6 Digit 30Sec 48 Mo qty 755-1500	\$80.00	R-SW	26%	\$59.20	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-48-C	S800E 6 Digit 30Sec 48 Mo qty 1505-2500	\$76.00	R-SW	26%	\$56.24	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-48-D	S800E 6 Digit 30Sec 48 Mo qty 2505-5K	\$72.00	R-SW	26%	\$53.28	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-48-E	S800E 6 Digit 30Sec 48 Mo qty 5005-7500	\$69.00	R-SW	26%	\$51.06	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-48-F	S800E 6 Digit 30Sec 48 Mo qty 7505-10K	\$64.00	R-SW	26%	\$47.36	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-48-G	S800E 6 Digit 30Sec 48 Mo qty 10005-15K	\$60.00	R-SW	26%	\$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-48-H	S800E 6 Digit 30Sec 48 Mo qty 15005-25K	\$56.00	R-SW	26%	\$41.44	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-48-I	S800E 6 Digit 30Sec 48 Mo qty 25005-1M	\$51.00	R-SW	26%	\$37.74	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-60-10	S800E 6 Digit 30 Sec 60 Mo 10 Pack	\$1,060.00	R-SW	26%	\$784.40	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-60-100	S800E 6 Digit 30Sec 60 Mo 100 Pack	\$10,600.00	R-SW	26%	\$7,844.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-60-25	S800E 6 Digit 30Sec 60 Mo 25 Pack	\$2,650.00	R-SW	26%	\$1,961.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-60-250	S800E 6 Digit 30Sec 60 Mo 250 Pack	\$26,500.00	R-SW	26%	\$19,610.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-60-5	S800E 6 Digit 30Sec 60 Mo 5 Pack	\$530.00	R-SW	26%	\$392.20	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-60-50	S800E 6 Digit 30Sec 60 Mo 50 Pack	\$5,300.00	R-SW	26%	\$3,922.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-60-A	S800E 6 Digit 30Sec 60 Mo qty 255-750	\$96.00	R-SW	26%	\$71.04	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-60-B	S800E 6 Digit 30Sec 60 Mo qty 755-1500	\$91.50	R-SW	26%	\$67.71	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-60-C	S800E 6 Digit 30Sec 60 Mo qty 1505-2500	\$87.00	R-SW	26%	\$64.38	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-60-D	S800E 6 Digit 30Sec 60 Mo qty 2505-5K	\$82.00	R-SW	26%	\$60.68	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-60-E	S800E 6 Digit 30Sec 60 Mo qty 5005-7500	\$78.00	R-SW	26%	\$57.72	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-60-F	S800E 6 Digit 30Sec 60 Mo qty 7505-10K	\$73.00	R-SW	26%	\$54.02	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-60-G	S800E 6 Digit 30Sec 60 Mo qty 10005-15K	\$68.00	R-SW	26%	\$50.32	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-60-H	S800E 6 Digit 30Sec 60 Mo qty 15005-25K	\$63.00	R-SW	26%	\$46.62	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-30-60-I	S800E 6 Digit 30Sec 60 Mo qty 25005-1M	\$58.00	R-SW	26%	\$42.92	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-24-10	S800E 6 Digit 60 Sec 24 Mo 10 Pack	\$600.00	R-SW	26%	\$444.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-24-100	S800E 6 Digit 60Sec 24 Mo 100 Pack	\$6,000.00	R-SW	26%	\$4,440.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-24-25	S800E 6 Digit 60Sec 24 Mo 25 Pack	\$1,500.00	R-SW	26%	\$1,110.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-24-250	S800E 6 Digit 60Sec 24 Mo 250 Pack	\$15,000.00	R-SW	26%	\$11,100.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-24-5	S800E 6 Digit 60Sec 24 Mo 5 Pack	\$300.00	R-SW	26%	\$222.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-24-50	S800E 6 Digit 60Sec 24 Mo 50 Pack	\$3,000.00	R-SW	26%	\$2,220.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-24-A	S800E 6 Digit 60Sec 24 Mo qty 255-750	\$54.50	R-SW	26%	\$40.33	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-24-B	S800E 6 Digit 60Sec 24 Mo qty 755-1500	\$52.00	R-SW	26%	\$38.48	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-24-C	S800E 6 Digit 60Sec 24 Mo qty 1505-2500	\$49.00	R-SW	26%	\$36.26	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-24-D	S800E 6 Digit 60Sec 24 Mo qty 2505-5K	\$47.00	R-SW	26%	\$34.78	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-24-E	S800E 6 Digit 60Sec 24 Mo qty 5005-7500	\$44.00	R-SW	26%	\$32.56	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-24-F	S800E 6 Digit 60Sec 24 Mo qty 7505-10K	\$41.00	R-SW	26%	\$30.34	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-24-G	S800E 6 Digit 60Sec 24 Mo qty 10005-15K	\$38.00	R-SW	26%	\$28.12	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	S800E-6-60-24-H	S800E 6 Digit 60Sec 24 Mo qty 15005-25K	\$35.00	R-SW	26%	\$25.90	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-24-I	S800E 6 Digit 60Sec 24 Mo qty 25005-1M	\$32.00	R-SW	26%	\$23.68	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-36-10	S800E 6 Digit 60 Sec 36 Mo 10 Pack	\$745.00	R-SW	26%	\$551.30	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-36-100	S800E 6 Digit 60Sec 36 Mo 100 Pack	\$7,450.00	R-SW	26%	\$5,513.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-36-25	S800E 6 Digit 60Sec 36 Mo 25 Pack	\$1,862.50	R-SW	26%	\$1,378.25	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-36-250	S800E 6 Digit 60Sec 36 Mo 250 Pack	\$18,625.00	R-SW	26%	\$13,782.50	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-36-5	S800E 6 Digit 60Sec 36 Mo 5 Pack	\$372.50	R-SW	26%	\$275.65	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-36-50	S800E 6 Digit 60Sec 36 Mo 50 Pack	\$3,725.00	R-SW	26%	\$2,756.50	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-36-A	S800E 6 Digit 60Sec 36 Mo qty 255-750	\$67.50	R-SW	26%	\$49.95	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-36-B	S800E 6 Digit 60Sec 36 Mo qty 755-1500	\$64.50	R-SW	26%	\$47.73	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-36-C	S800E 6 Digit 60Sec 36 Mo qty 1505-2500	\$61.00	R-SW	26%	\$45.14	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-36-D	S800E 6 Digit 60Sec 36 Mo qty 2505-5K	\$58.00	R-SW	26%	\$42.92	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-36-E	S800E 6 Digit 60Sec 36 Mo qty 5005-7500	\$55.00	R-SW	26%	\$40.70	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-36-F	S800E 6 Digit 60Sec 36 Mo qty 7505-10K	\$51.00	R-SW	26%	\$37.74	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-36-G	S800E 6 Digit 60Sec 36 Mo qty 10005-15K	\$48.00	R-SW	26%	\$35.52	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-36-H	S800E 6 Digit 60Sec 36 Mo qty 15005-25K	\$44.00	R-SW	26%	\$32.56	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-36-I	S800E 6 Digit 60Sec 36 Mo qty 25005-1M	\$40.00	R-SW	26%	\$29.60	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-48-10	S800E 6 Digit 60 Sec 48 Mo 10 Pack	\$890.00	R-SW	26%	\$658.60	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-48-100	S800E 6 Digit 60Sec 48 Mo 100 Pack	\$8,900.00	R-SW	26%	\$6,586.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-48-25	S800E 6 Digit 60Sec 48 Mo 25 Pack	\$2,225.00	R-SW	26%	\$1,646.50	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-48-250	S800E 6 Digit 60Sec 48 Mo 250 Pack	\$22,250.00	R-SW	26%	\$16,465.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-48-5	S800E 6 Digit 60Sec 48 Mo 5 Pack	\$445.00	R-SW	26%	\$329.30	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-48-50	S800E 6 Digit 60Sec 48 Mo 50 Pack	\$4,450.00	R-SW	26%	\$3,293.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-48-A	S800E 6 Digit 60Sec 48 Mo qty 255-750	\$81.00	R-SW	26%	\$59.94	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-48-B	S800E 6 Digit 60Sec 48 Mo qty 755-1500	\$77.00	R-SW	26%	\$56.98	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-48-C	S800E 6 Digit 60Sec 48 Mo qty 1505-2500	\$73.00	R-SW	26%	\$54.02	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-48-D	S800E 6 Digit 60Sec 48 Mo qty 2505-5K	\$69.00	R-SW	26%	\$51.06	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-48-E	S800E 6 Digit 60Sec 48 Mo qty 5005-7500	\$66.00	R-SW	26%	\$48.84	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-48-F	S800E 6 Digit 60Sec 48 Mo qty 7505-10K	\$61.00	R-SW	26%	\$45.14	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-48-G	S800E 6 Digit 60Sec 48 Mo qty 10005-15K	\$57.00	R-SW	26%	\$42.18	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-48-H	S800E 6 Digit 60Sec 48 Mo qty 15005-25K	\$53.00	R-SW	26%	\$39.22	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-48-I	S800E 6 Digit 60Sec 48 Mo qty 25005-1M	\$48.00	R-SW	26%	\$35.52	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-60-10	S800E 6 Digit 60 Sec 60 Mo 10 Pack	\$1,030.00	R-SW	26%	\$762.20	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-60-100	S800E 6 Digit 60Sec 60 Mo 100 Pack	\$10,300.00	R-SW	26%	\$7,622.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-60-25	S800E 6 Digit 60Sec 60 Mo 25 Pack	\$2,575.00	R-SW	26%	\$1,905.50	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-60-250	S800E 6 Digit 60Sec 60 Mo 250 Pack	\$25,750.00	R-SW	26%	\$19,055.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-60-5	S800E 6 Digit 60Sec 60 Mo 5 Pack	\$515.00	R-SW	26%	\$381.10	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-60-50	S800E 6 Digit 60Sec 60 Mo 50 Pack	\$5,150.00	R-SW	26%	\$3,811.00	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-60-A	S800E 6 Digit 60Sec 60 Mo qty 255-750	\$93.00	R-SW	26%	\$68.82	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-60-B	S800E 6 Digit 60Sec 60 Mo qty 755-1500	\$88.50	R-SW	26%	\$65.49	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-60-C	S800E 6 Digit 60Sec 60 Mo qty 1505-2500	\$84.00	R-SW	26%	\$62.16	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-60-D	S800E 6 Digit 60Sec 60 Mo qty 2505-5K	\$79.00	R-SW	26%	\$58.46	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-60-E	S800E 6 Digit 60Sec 60 Mo qty 5005-7500	\$75.00	R-SW	26%	\$55.50	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-60-F	S800E 6 Digit 60Sec 60 Mo qty 7505-10K	\$70.00	R-SW	26%	\$51.80	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-60-G	S800E 6 Digit 60Sec 60 Mo qty 10005-15K	\$65.00	R-SW	26%	\$48.10	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-60-H	S800E 6 Digit 60Sec 60 Mo qty 15005-25K	\$60.00	R-SW	26%	\$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	S800E-6-60-60-I	S800E 6 Digit 60Sec 60 Mo qty 25005-1M	\$55.00	R-SW	26%	\$40.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-5LHYBRID-NLTR	Series 5 Hybrid for Logs TR	\$49,100.00	R-SW	26%	\$36,334.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-5PHYBRID-NLTR	Series 5 Hybrid for Packets TR	\$49,100.00	R-SW	26%	\$36,334.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-ANALYSTENT5	Analyst Enterprise, 5 users or less	\$27,000.00	R-SW	26%	\$19,980.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-ANALYSTENT5NFR	Analyst Enterprise, 5 users or less (Not for Resale)	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SAAS-COMP10000	SaaS Compliance 5,001 to 10,000 Users	\$6.50	R-SW	26%	\$4.81	N/A	N/A	N/A	N/A	N/A	N/A
5	SAAS-COMP100001	SaaS Compliance 100,001 to 250,000 Users	\$2.00	R-SW	26%	\$1.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SAAS-COMP25000	SaaS Compliance 10,001 to 25,000 Users	\$5.50	R-SW	26%	\$4.07	N/A	N/A	N/A	N/A	N/A	N/A
5	SAAS-COMP5000	SaaS Compliance up to 5,000 Users	\$7.00	R-SW	26%	\$5.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SAAS-COMP50000	SaaS Compliance 25,001 to 50,000 Users	\$4.00	R-SW	26%	\$2.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SAAS-COMP50001	SaaS Compliance 50,001 to 100,000 Users	\$3.00	R-SW	26%	\$2.22	N/A	N/A	N/A	N/A	N/A	N/A
5	SAAS-PROV-REQ10000	SaaS Prov & Request 5,001 to 10,000 User	\$4.64	R-SW	26%	\$3.43	N/A	N/A	N/A	N/A	N/A	N/A
5	SAAS-PROVREQ100001	SaaS Prov & Request 100001 - 250000 User	\$1.43	R-SW	26%	\$1.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SAAS-PROV-REQ25000	SaaS Prov & Request 10,001 to 25000 User	\$3.93	R-SW	26%	\$2.91	N/A	N/A	N/A	N/A	N/A	N/A
5	SAAS-PROV-REQ5000	SaaS Prov & Request up to 5,000 Users	\$5.00	R-SW	26%	\$3.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SAAS-PROV-REQ50000	SaaS Prov & Request 25001 to 50000 User	\$2.86	R-SW	26%	\$2.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SAAS-PROV-REQ50001	SaaS Prov & Request 50001 to 100000 User	\$2.14	R-SW	26%	\$1.58	N/A	N/A	N/A	N/A	N/A	N/A
5	SAE0000025	RSA SAE 10-25users	\$36.80	R-SW	26%	\$27.23	N/A	N/A	N/A	N/A	N/A	N/A
5	SAE0000100	RSA SAE 30-100users	\$34.00	R-SW	26%	\$25.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SAE0000150	RSA SAE 105-150users	\$29.60	R-SW	26%	\$21.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SAE0000250	RSA SAE 155-250users	\$26.40	R-SW	26%	\$19.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SAE0000500	RSA SAE 255-500users	\$20.80	R-SW	26%	\$15.39	N/A	N/A	N/A	N/A	N/A	N/A
5	SAE0000750	RSA SAE 505-750users	\$18.40	R-SW	26%	\$13.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SAE0001500	RSA SAE 755-1500users	\$15.20	R-SW	26%	\$11.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SAE0002500	RSA SAE 1505-2500users	\$12.40	R-SW	26%	\$9.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SAE0005000	RSA SAE 2505-5Kusers	\$10.40	R-SW	26%	\$7.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SAE0010000	RSA SAE 5005-10Kusers	\$8.40	R-SW	26%	\$6.22	N/A	N/A	N/A	N/A	N/A	N/A
5	SAE0050000	RSA SAE 10005-50Kusers	\$6.00	R-SW	26%	\$4.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SAE0100000	RSA SAE 50005-100Kusers	\$3.60	R-SW	26%	\$2.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SAE1000000	RSA SAE 100005-1Musers	\$2.80	R-SW	26%	\$2.07	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDDAC-32	32TB High Density DAC Throughput	\$21,713.00	R-SW	26%	\$16,067.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDDAC-32-B1	32TB High Density DAC TP BscMnt 1Mo	\$180.94	R-SW	26%	\$133.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDDAC-32-E1	32TB High Density DAC TP EnhMnt 1Mo	\$217.13	R-SW	26%	\$160.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDDAC-3TB-2PK	3TB High Den DAC 2Pack for 15 drive DAE	\$2,430.00	R-SW	26%	\$1,798.20	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	SA-HDDAC-46	46TB High Density DAC Throughput	\$23,963.00	R-SW	26%	\$17,732.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDDAC-46-B1	46TB High Density DAC TP BscMnt 1Mo	\$199.69	R-SW	26%	\$147.77	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDDAC-46-E1	46TB High Density DAC TP EnhMnt 1Mo	\$239.63	R-SW	26%	\$177.33	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDDAC-4TB-2PK	4TB High Den DAC 2Pack for 15 drive DAE	\$2,730.00	R-SW	26%	\$2,020.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDDUDAC-142	142TB High Density UltraDAC Throughput	\$89,240.00	R-SW	26%	\$66,037.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDDUDAC-142-B1	142TB High Density UltraDAC TP BscMnt 1M	\$743.67	R-SW	26%	\$550.32	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDDUDAC-142-E1	142TB High Density UltraDAC TP EnhMnt 1M	\$892.40	R-SW	26%	\$660.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDDUDAC-180	180TB High Density UltraDAC Throughput	\$98,690.00	R-SW	26%	\$73,030.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDDUDAC-180-B1	180TB High Density UltraDAC TP BscMnt 1M	\$822.42	R-SW	26%	\$608.59	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HDDUDAC-180-E1	180TB High Density UltraDAC TP EnhMnt 1M	\$986.90	R-SW	26%	\$730.31	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HPDAC-12	12TB High Performance DAC Throughput	\$40,538.00	R-SW	26%	\$29,998.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HPDAC-12-B1	12TB High Performance DAC TP BscMnt 1Mo	\$337.82	R-SW	26%	\$249.99	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HPDAC-12-E1	12TB High Performance DAC TP EnhMnt 1Mo	\$405.38	R-SW	26%	\$299.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HPDAC-33	33TB High Performance DAC Throughput	\$41,393.00	R-SW	26%	\$30,630.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HPDAC-33-B1	33TB High Performance DAC TP BscMnt 1Mo	\$344.94	R-SW	26%	\$255.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-HPDAC-33-E1	33TB High Performance DAC TP EnhMnt 1Mo	\$413.93	R-SW	26%	\$306.31	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-IPDBExt-SW	Virtual IPDB Extractor S/W	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMON-P-T1	Tier 1, 1-10TB/day NetM PerTB Perp Lic	\$48,000.00	R-SW	26%	\$35,520.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMON-P-T2	Tier 2, 11-50TB/day NetM PerTB Perp Lic	\$38,400.00	R-SW	26%	\$28,416.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMON-P-T3	Tier 3, 51-100TB/day NetM PerTB Perp Lic	\$32,600.00	R-SW	26%	\$24,124.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMON-P-T4	Tier 4, 101-250TB/day NetM PerTBPerp Lic	\$29,300.00	R-SW	26%	\$21,682.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMON-P-T5	Tier 5, >250TB/day NetM PerTB Perp Lic	\$27,800.00	R-SW	26%	\$20,572.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMON-S-T1	Tier 1, 1-10TB/day NetM PerTB Sub Lic1Mo	\$2,143.00	R-SW	26%	\$1,585.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMON-S-T10	Tier 10->5KTb/day NetMPerTBSubLic1Mo	\$919.00	R-SW	26%	\$680.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMON-S-T2	Tier 2, 11-50TB/day NetM PerTB SubLic1Mo	\$1,714.00	R-SW	26%	\$1,268.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMON-S-T3	Tier 3, 51-100TB/day NetM PerTBSubLic1Mo	\$1,455.00	R-SW	26%	\$1,076.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMON-S-T4	Tier 4, 101-250TB/day NetMPerTBSubLic1Mo	\$1,308.00	R-SW	26%	\$967.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMON-S-T5	Tier 5:250-500TB/day NetMPerTBSubLic1Mo	\$1,241.00	R-SW	26%	\$918.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMON-S-T6	Tier 6:500-1KTb/day NetMPerTBSubLic1Mo	\$1,174.00	R-SW	26%	\$868.76	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMON-S-T7	Tier 7:1K-1.5KTb/day NetMPerTBSubLic1Mo	\$1,109.00	R-SW	26%	\$820.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMON-S-T8	Tier 8:1.5-3KTb/day NetMPerTBSubLic1Mo	\$1,044.00	R-SW	26%	\$772.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMON-S-T9	Tier 9:3K-5KTb/day NetMPerTBSubLic1Mo	\$981.00	R-SW	26%	\$725.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETM-S-T1-MSSPPG	Tier 1G, 1-10TB/day NetMPerTB Sub Lic1Mo	\$2,036.00	R-SW	26%	\$1,506.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETM-S-T1-MSSPP	Tier 1P, 1-10TB/day NetMPerTB Sub Lic1Mo	\$1,929.00	R-SW	26%	\$1,427.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETM-S-T2-MSSPPG	Tier 2G, 11-50TB/day NetM PerTBSubLic1Mo	\$1,628.00	R-SW	26%	\$1,204.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETM-S-T2-MSSPP	Tier 2P, 11-50TB/day NetM PerTBSubLic1Mo	\$1,543.00	R-SW	26%	\$1,141.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETM-S-T3-MSSPPG	Tier 3G, 51-100TB/day NetMPerTBSubLic1Mo	\$1,382.00	R-SW	26%	\$1,022.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETM-S-T3-MSSPP	Tier 3P, 51-100TB/day NetMPerTBSubLic1Mo	\$1,310.00	R-SW	26%	\$969.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETM-S-T4-MSSPPG	Tier 4G, 101-250TB/dayNetMPerTBSubLic1Mo	\$1,243.00	R-SW	26%	\$919.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETM-S-T4-MSSPP	Tier 4P, 101-250TB/dayNetMPerTBSubLic1Mo	\$1,177.00	R-SW	26%	\$870.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETM-S-T5-MSSPPG	Tier 5G, >250TB/day NetMPerTBSubLic1Mo	\$1,179.00	R-SW	26%	\$872.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETM-S-T5-MSSPP	Tier 5P, >250TB/day NetMPerTBSubLic1Mo	\$1,117.00	R-SW	26%	\$826.58	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMW-P-T1	Tier 1, 1-10TB/day Mal PerTB Perp Lic	\$7,200.00	R-SW	26%	\$5,328.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMW-P-T2	Tier 2, 11-50TB/day Mal PerTB Perp Lic	\$5,800.00	R-SW	26%	\$4,292.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMW-P-T3	Tier 3, 51-100TB/day Mal PerTB Perp Lic	\$4,900.00	R-SW	26%	\$3,626.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMW-P-T4	Tier 4, 101-250TB/day Mal PerTBPerp Lic	\$4,400.00	R-SW	26%	\$3,256.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMW-P-T5	Tier 5, >250TB/day Mal PerTB Perp Lic	\$4,200.00	R-SW	26%	\$3,108.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMW-S-T1	Tier 1P, 1-10TB/day Mal PerTB Sub Lic1Mo	\$321.00	R-SW	26%	\$237.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMW-S-T2	Tier 2P, 11-50TB/day Mal PerTBSubLic1Mo	\$259.00	R-SW	26%	\$191.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMW-S-T3	Tier 3P, 51-100TB/day Mal PerTBSubLic1Mo	\$219.00	R-SW	26%	\$162.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMW-S-T4	Tier 4P, 101-250TB/dayMal PerTBSubLic1Mo	\$197.00	R-SW	26%	\$145.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-NETMW-S-T5	Tier 5P, >250TB/day Mal PerTBSubLic1Mo	\$188.00	R-SW	26%	\$139.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-10GE-F	SA S5H 10 GB NDC Fiber Add-on Card	\$2,105.00	R-SW	26%	\$1,557.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-ARCH	Series 5 HeadUnit Archiver	\$55,000.00	R-SW	26%	\$40,700.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-ARCH-NL	S5 Archiver TP Appl - No SW Lic	\$27,500.00	R-SW	26%	\$20,350.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-ARCH-NLTR	S5HeadUnit Archiver TR	\$27,500.00	R-SW	26%	\$20,350.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-ARCH-TR	S5HeadUnit Archiver TR	\$27,500.00	R-SW	26%	\$20,350.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-AS	Series 5 Analytics Server with 10 Users	\$57,200.00	R-SW	26%	\$42,328.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-AS-NL	S5 Analytic Server TP Appl - No SW Lic	\$27,500.00	R-SW	26%	\$20,350.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-AS-NLTR	Series 5 -Analytics Svr 10 User TR	\$27,500.00	R-SW	26%	\$20,350.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-ASTR	Series 5 -Analytics Svr 10 User TR	\$27,500.00	R-SW	26%	\$20,350.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-BRO	Series 5 Broker	\$46,800.00	R-SW	26%	\$34,632.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-BRO-NL	S5 Broker TP Appl - No SW Lic	\$27,500.00	R-SW	26%	\$20,350.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-BRO-NLTR	Series 5 Broker TR	\$27,500.00	R-SW	26%	\$20,350.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-BROTR	Series 5 Broker TR	\$27,500.00	R-SW	26%	\$20,350.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-CON-NL	S5 Concentrator TP Appl - No SW Lic	\$27,500.00	R-SW	26%	\$20,350.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-CON-NLTR	Series 5 Concentrator TR	\$27,500.00	R-SW	26%	\$20,350.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-ESA	Series 5 Event Stream Analysis	\$66,000.00	R-SW	26%	\$48,840.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-ESA-NL	S5 Evt Stream Anlysis TP Appl- No SW Lic	\$35,800.00	R-SW	26%	\$26,492.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-ESA-NLTR	Series 5 Event Stream Analysis TR	\$35,800.00	R-SW	26%	\$26,492.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-ESA-TR	Series 5 Event Stream Analysis TR	\$35,800.00	R-SW	26%	\$26,492.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-HDD-1TB-2.5	SA S5H HD 1TB 7.2K 2.5in 6Gbps SAS 2Pk	\$1,809.00	R-SW	26%	\$1,338.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-HDD-1TB-3.5	SA S5H HD 1TB 7.2K 3.5in 6Gbps SAS 2Pk	\$1,327.00	R-SW	26%	\$981.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-HDD-2TB	SA S5H HD 2TB 7.2K 2.5in 12Gbps SAS 2Pk	\$3,413.00	R-SW	26%	\$2,525.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-HDD-6TB	SA S5H HD 6TB 7.2K 3.5in 6Gbps SAS 2Pk	\$4,564.00	R-SW	26%	\$3,377.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-L-CON	Series 5 Logs Concentrator	\$46,800.00	R-SW	26%	\$34,632.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-L-CONTR	Series 5 Log Concentrator TR	\$27,500.00	R-SW	26%	\$20,350.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-L-DEC	Series 5 Log Decoder	\$46,800.00	R-SW	26%	\$34,632.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-LDEC-NL	S5 Log Decoder TP Appl - No SW Lic	\$27,500.00	R-SW	26%	\$20,350.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-LDEC-NLTR	Series 5 Log Decoder TR	\$27,500.00	R-SW	26%	\$20,350.00	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	SA-S5H-L-DECTR	Series 5 Log Decoder TR	\$27,500.00	R-SW	26%	\$20,350.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-LHYBRID-NL	S5 Hybrid for Logs TP Appl - No SW Lic	\$49,100.00	R-SW	26%	\$36,334.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-MAL	Series 5 HeadUnit Malware	\$46,800.00	R-SW	26%	\$34,632.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-MAL-NL	S5 Malware TP Appl - No SW Lic	\$27,500.00	R-SW	26%	\$20,350.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-P-CON	Series 5 Pkts Concentrator	\$46,800.00	R-SW	26%	\$34,632.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-P-CONTR	Series 5 Packet Concentrator TR	\$27,500.00	R-SW	26%	\$20,350.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-P-DEC	Series 5 Packet Decoder	\$46,800.00	R-SW	26%	\$34,632.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-PDEC-NL	S5 Packet Decoder TP Appl - No SW Lic	\$27,500.00	R-SW	26%	\$20,350.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-PDEC-NLTR	Series 5 Packet Decoder TR	\$27,500.00	R-SW	26%	\$20,350.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-P-DECTR	Series 5 Packet Decoder TR	\$27,500.00	R-SW	26%	\$20,350.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-PHYBRID-NL	S5 Hybrid for Packet TP Appl - No SW Lic	\$49,100.00	R-SW	26%	\$36,334.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-PWR	SA S5H Series 5 Power Supply	\$801.00	R-SW	26%	\$592.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5H-SSD-800GB	SA S5H SSD 800GB 2.5in WI 12Gbs SAS 1Pk	\$10,564.00	R-SW	26%	\$7,817.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5-HYBRID-L	Series 5 Hybrid For Logs	\$83,100.00	R-SW	26%	\$61,494.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5HYBRID-LTR	Series 5 Hybrid for Logs TR	\$49,100.00	R-SW	26%	\$36,334.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5-HYBRID-P	Series 5 Hybrid For Packets	\$83,100.00	R-SW	26%	\$61,494.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-S5HYBRID-PTR	Series 5 Hybrid for Packets TR	\$49,100.00	R-SW	26%	\$36,334.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-P-T1	Tier 1, 50-250GB/day SIEM Per50GBPerpLic	\$48,000.00	R-SW	26%	\$35,520.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-P-T2	Tier2, 251GB-1TB/day SIEM Per50GBPerpLic	\$38,400.00	R-SW	26%	\$28,416.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-P-T3	Tier3, 1-2TB/day SIEM Per50GBPerpLic	\$32,667.00	R-SW	26%	\$24,173.58	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-P-T4	Tier4, 2-5TB/day SIEM Per50GBPerpLic	\$29,400.00	R-SW	26%	\$21,756.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-P-T5	Tier5, >5TB/day SIEM Per50GBPerpLic	\$27,933.00	R-SW	26%	\$20,670.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-S-T1	Tier 1, 50-250GB/daySIEMPer50GBSubLic1Mo	\$2,143.00	R-SW	26%	\$1,585.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-S-T10	Tier 10>1KTb/daySIEMPer50GBSubLic1Mo	\$928.00	R-SW	26%	\$686.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-S-T1-MSSPG	Tier 1G,50-250GB/daySIEMPer50GBSubLic1Mo	\$2,036.00	R-SW	26%	\$1,506.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-S-T1-MSSPP	Tier 1P,50-250GB/daySIEMPer50GBSubLic1Mo	\$1,929.00	R-SW	26%	\$1,427.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-S-T2	Tier2, 251GB-1TB/daySIEMPer50GBSubLic1Mo	\$1,714.00	R-SW	26%	\$1,268.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-S-T2-MSSPG	Tier2G,251GB-1TB/daySIEMPer50GBSubLic1Mo	\$1,628.00	R-SW	26%	\$1,204.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-S-T2-MSSPP	Tier2P,251GB-1TB/daySIEMPer50GBSubLic1Mo	\$1,543.00	R-SW	26%	\$1,141.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-S-T3	Tier3, 1-2TB/daySIEMPer50GBSubLic1Mo	\$1,459.00	R-SW	26%	\$1,079.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-S-T3-MSSPG	Tier3G, 1-2TB/daySIEMPer50GBSubLic1Mo	\$1,386.00	R-SW	26%	\$1,025.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-S-T3-MSSPP	Tier3P, 1-2TB/daySIEMPer50GBSubLic1Mo	\$1,313.00	R-SW	26%	\$971.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-S-T4	Tier4, 2-5TB/daySIEMPer50GBSubLic1Mo	\$1,313.00	R-SW	26%	\$971.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-S-T4-MSSPG	Tier4G, 2-5TB/daySIEMPer50GBSubLic1Mo	\$1,247.00	R-SW	26%	\$922.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-S-T4-MSSPP	Tier4P, 2-5TB/daySIEMPer50GBSubLic1Mo	\$1,182.00	R-SW	26%	\$874.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-S-T5	Tier5, 5-10TB/daySIEMPer50GBSubLic1Mo	\$1,247.00	R-SW	26%	\$922.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-S-T5-MSSPG	Tier5G, >5TB/daySIEMPer50GBSubLic1Mo	\$1,185.00	R-SW	26%	\$876.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-S-T5-MSSPP	Tier5P, >5TB/daySIEMPer50GBSubLic1Mo	\$1,122.00	R-SW	26%	\$830.28	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-S-T6	Tier 6:10-50TB/daySIEMPer50GBSubLic1Mo	\$1,181.00	R-SW	26%	\$873.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-S-T7	Tier 7:50-100TB/daySIEMPer50GBSubLic1Mo	\$1,116.00	R-SW	26%	\$825.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-S-T8	Tier 8:100-500TB/daySIEMPer50GBSubLic1Mo	\$1,052.00	R-SW	26%	\$778.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-SIEM-S-T9	Tier 9:500-1KTb/daySIEMPer50GBSubLic1Mo	\$989.00	R-SW	26%	\$731.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VLC-SW	Virtual Log Collector S/W	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HD-5600	5600 SAN Base Unit	\$70,175.00	R-SW	26%	\$51,929.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HD-5600-B1	5600 SAN Base Unit BscMnt 1Mo	\$584.79	R-SW	26%	\$432.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HD-5600-E1	5600 SAN Base Unit EnhMnt 1Mo	\$701.75	R-SW	26%	\$519.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HD-5800	5800 SAN Base Unit	\$105,846.00	R-SW	26%	\$78,326.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HD-5800-B1	5800 SAN Base Unit BscMnt 1Mo	\$882.05	R-SW	26%	\$652.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HD-5800-E1	5800 SAN Base Unit EnhMnt 1Mo	\$1,058.46	R-SW	26%	\$783.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HD-7600	7600 SAN Base Unit	\$149,539.00	R-SW	26%	\$110,658.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HD-7600-B1	7600 SAN Base Unit BscMnt 1Mo	\$1,246.16	R-SW	26%	\$922.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HD-7600-E1	7600 SAN Base Unit EnhMnt 1Mo	\$1,495.39	R-SW	26%	\$1,106.59	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HD-SHLF	High Density SAN Expansion Shelf	\$41,381.00	R-SW	26%	\$30,621.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HD-SHLF-B1	High Den SAN Exp Shelf BscMnt 1Mo	\$344.84	R-SW	26%	\$255.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HD-SHLF-E1	High Den SAN Exp Shelf EnhMnt 1Mo	\$413.81	R-SW	26%	\$306.22	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HD-SHLFU	Hi Density SAN Expansion Shelf Upgrd	\$48,843.00	R-SW	26%	\$36,143.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HD-SHLFU-B1	High Den SAN Exp Shelf Upgrd BscMnt 1Mo	\$407.03	R-SW	26%	\$301.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HD-SHLFU-E1	High Den SAN Exp Shelf Upgrd EnhMnt 1Mo	\$488.43	R-SW	26%	\$361.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HP-SHLF-B1	High Perf SAN Exp Shelf BscMnt 1Mo	\$458.31	R-SW	26%	\$339.15	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HP-SHLF-E1	High Perf SAN Exp Shelf EnhMnt 1Mo	\$549.97	R-SW	26%	\$406.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HP-SHLFU	Hi Performance SAN Expansion Upgrd	\$70,363.00	R-SW	26%	\$52,068.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HP-SHLFU-B1	High Perf SAN Exp Shelf Upgrd BscMnt 1Mo	\$586.36	R-SW	26%	\$433.91	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2HP-SHLFU-E1	High Perf SAN Exp Shelf Upgrd EnhMnt 1Mo	\$703.63	R-SW	26%	\$520.69	N/A	N/A	N/A	N/A	N/A	N/A
5	SA-VNX2-Rack	SA VNX2 Rack	\$3,484.00	R-SW	26%	\$2,578.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-100K-P	SECOPMgmt 40001-100K Perp Lic1ODA	\$280,140.00	R-SW	26%	\$207,303.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-100K-T	SECOPMgmt 40001-100000Term	\$6,670.00	R-SW	26%	\$4,935.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-1500-P	SECOPMgmt 0-1500 Perp Lic w/1ODA	\$49,140.00	R-SW	26%	\$36,363.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-1500-T	SECOPMgmt 0-1500 Term	\$1,170.00	R-SW	26%	\$865.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-40K-P	SECOPMgmt 5001-40K Perp Lic 1ODA	\$192,780.00	R-SW	26%	\$142,657.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-40K-T	SECOPMgmt 5001-40000 Term	\$4,590.00	R-SW	26%	\$3,396.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-5K-P	SECOPMgmt 1501-5K Perp Lic 1ODA	\$140,280.00	R-SW	26%	\$103,807.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-5K-T	SECOPMgmt 1501-5000 Term	\$3,340.00	R-SW	26%	\$2,471.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-G100KP	SECOPMgmt G100K Perp Lic 1ODA	\$385,140.00	R-SW	26%	\$285,003.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-G100KT	SECOPMgmt G100000 Term	\$9,170.00	R-SW	26%	\$6,785.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-GT100K-P	SECOP>100KPerp w/1ODA cost /1Kemp	\$2,801.40	R-SW	26%	\$2,073.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-GT100K-T	SECOP>100KTerm w/1ODA cost /1Kemp /mo	\$66.70	R-SW	26%	\$49.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-GT100K-T-B1	SECOP>100KTermBas w/1ODA cost /1Kemp /mo	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-USER-P	SECOPMgmt User Perp Lic w/ 1ODA	\$2,520.00	R-SW	26%	\$1,864.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SECOP-USER-T	SECOPMgmt User Term w/ 1ODA	\$60.00	R-SW	26%	\$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-24-10	SID700-6-30-24 10 Pack	\$530.00	R-SW	26%	\$392.20	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	SID700-6-30-24-100	SID700-6-30-24 100 Pack	\$5,300.00	R-SW	26%	\$3,922.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-24-25	SID700-6-30-24 25 Pack	\$1,325.00	R-SW	26%	\$980.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-24-250	SID700-6-30-24 250 Pack	\$13,250.00	R-SW	26%	\$9,805.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-24-5	SID700-6-30-24 5 Pack	\$265.00	R-SW	26%	\$196.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-24-50	SID700-6-30-24 50 Pack	\$2,650.00	R-SW	26%	\$1,961.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-24-A	SID700-6-30-24 pr u qty 255-750	\$48.50	R-SW	26%	\$35.89	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-24-B	SID700-6-30-24 pr u qty 755-1500	\$46.50	R-SW	26%	\$34.41	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-24-C	SID700-6-30-24 pr u qty 1505-2500	\$43.50	R-SW	26%	\$32.19	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-24-D	SID700-6-30-24 pr u qty 2505-5K	\$39.50	R-SW	26%	\$29.23	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-24-E	SID700-6-30-24 pr u qty 5005-7500	\$35.00	R-SW	26%	\$25.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-24-F	SID700-6-30-24 pr u qty 7505-10K	\$32.00	R-SW	26%	\$23.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-24-G	SID700-6-30-24 pr u qty 1K5-15K	\$30.50	R-SW	26%	\$22.57	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-24-H	SID700-6-30-24 pr u qty 15005-25K	\$27.50	R-SW	26%	\$20.35	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-24-I	SID700-6-30-24 pr u qty 25005-1M	\$26.00	R-SW	26%	\$19.24	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-36-10	SID700-6-30-36 10 Pack	\$650.00	R-SW	26%	\$481.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-36-100	SID700-6-30-36 100 Pack	\$6,500.00	R-SW	26%	\$4,810.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-36-25	SID700-6-30-36 25 Pack	\$1,625.00	R-SW	26%	\$1,202.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-36-250	SID700-6-30-36 250 Pack	\$16,250.00	R-SW	26%	\$12,025.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-36-5	SID700-6-30-36 5 Pack	\$325.00	R-SW	26%	\$240.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-36-50	SID700-6-30-36 50 Pack	\$3,250.00	R-SW	26%	\$2,405.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-36-A	SID700-6-30-36 pr u qty 255-750	\$60.00	R-SW	26%	\$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-36-B	SID700-6-30-36 pr u qty 755-1500	\$57.00	R-SW	26%	\$42.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-36-C	SID700-6-30-36 pr u qty 1505-2500	\$54.00	R-SW	26%	\$39.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-36-D	SID700-6-30-36 pr u qty 2505-5K	\$49.00	R-SW	26%	\$36.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-36-E	SID700-6-30-36 pr u qty 5005-7500	\$43.00	R-SW	26%	\$31.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-36-F	SID700-6-30-36 pr u qty 7505-10K	\$39.00	R-SW	26%	\$28.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-36-G	SID700-6-30-36 pr u qty 1K5-15K	\$37.00	R-SW	26%	\$27.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-36-H	SID700-6-30-36 pr u qty 15005-25K	\$33.00	R-SW	26%	\$24.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-36-I	SID700-6-30-36 pr u qty 25005-1M	\$31.00	R-SW	26%	\$22.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-48-10	SID700-6-30-48 10 Pack	\$770.00	R-SW	26%	\$569.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-48-100	SID700-6-30-48 100 Pack	\$7,700.00	R-SW	26%	\$5,698.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-48-25	SID700-6-30-48 25 Pack	\$1,925.00	R-SW	26%	\$1,424.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-48-250	SID700-6-30-48 250 Pack	\$19,250.00	R-SW	26%	\$14,245.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-48-5	SID700-6-30-48 5 Pack	\$385.00	R-SW	26%	\$284.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-48-50	SID700-6-30-48 50 Pack	\$3,850.00	R-SW	26%	\$2,849.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-48-A	SID700-6-30-48 pr u qty 255-750	\$70.50	R-SW	26%	\$52.17	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-48-B	SID700-6-30-48 pr u qty 755-1500	\$67.50	R-SW	26%	\$49.95	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-48-C	SID700-6-30-48 pr u qty 1505-2500	\$64.00	R-SW	26%	\$47.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-48-D	SID700-6-30-48 pr u qty 2505-5K	\$58.00	R-SW	26%	\$42.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-48-E	SID700-6-30-48 pr u qty 5005-7500	\$51.00	R-SW	26%	\$37.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-48-F	SID700-6-30-48 pr u qty 7505-10K	\$46.00	R-SW	26%	\$34.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-48-G	SID700-6-30-48 pr u qty 1K5-15K	\$43.50	R-SW	26%	\$32.19	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-48-H	SID700-6-30-48 pr u qty 15005-25K	\$39.00	R-SW	26%	\$28.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-48-I	SID700-6-30-48 pr u qty 25005-1M	\$36.50	R-SW	26%	\$27.01	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-60-10	SID700-6-30-60 10 Pack	\$890.00	R-SW	26%	\$658.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-60-100	SID700-6-30-60 100 Pack	\$8,900.00	R-SW	26%	\$6,586.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-60-25	SID700-6-30-60 25 Pack	\$2,225.00	R-SW	26%	\$1,646.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-60-250	SID700-6-30-60 250 Pack	\$22,250.00	R-SW	26%	\$16,465.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-60-5	SID700-6-30-60 5 Pack	\$445.00	R-SW	26%	\$329.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-60-50	SID700-6-30-60 50 Pack	\$4,450.00	R-SW	26%	\$3,293.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-60-A	SID700-6-30-60 pr u qty 255-750	\$81.00	R-SW	26%	\$59.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-60-B	SID700-6-30-60 pr u qty 755-1500	\$77.00	R-SW	26%	\$56.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-60-C	SID700-6-30-60 pr u qty 1505-2500	\$71.00	R-SW	26%	\$52.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-60-D	SID700-6-30-60 pr u qty 2505-5K	\$63.50	R-SW	26%	\$46.99	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-60-E	SID700-6-30-60 pr u qty 5005-7500	\$56.50	R-SW	26%	\$41.81	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-60-F	SID700-6-30-60 pr u qty 7505-10K	\$50.50	R-SW	26%	\$37.37	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-60-G	SID700-6-30-60 pr u qty 1K5-15K	\$48.50	R-SW	26%	\$35.89	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-60-H	SID700-6-30-60 pr u qty 15005-25K	\$44.50	R-SW	26%	\$32.93	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-30-60-I	SID700-6-30-60 pr u qty 25005-1M	\$41.50	R-SW	26%	\$30.71	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-24-10	RSA SecurID Authenticator SID700 (24 months) 10 Pack	\$500.00	R-SW	26%	\$370.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-24-100	RSA SecurID Authenticator SID700 (24 months) 100 Pack	\$5,000.00	R-SW	26%	\$3,700.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-24-25	RSA SecurID Authenticator SID700 (24 months) 25 Pack	\$1,250.00	R-SW	26%	\$925.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-24-250	RSA SecurID Authenticator SID700 (24 months) 250 Pack	\$12,500.00	R-SW	26%	\$9,250.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-24-5	RSA SecurID Authenticator SID700 (24 months) 5 Pack	\$250.00	R-SW	26%	\$185.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-24-50	RSA SecurID Authenticator SID700 (24 months) 50 Pack	\$2,500.00	R-SW	26%	\$1,850.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-24-A	SID700-6-60-24 per user qty 255-750	\$45.50	R-SW	26%	\$33.67	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-24-B	SID700-6-60-24 per user qty 755-1500	\$43.50	R-SW	26%	\$32.19	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-24-C	SID700-6-60-24 per user qty 1505-2500	\$40.50	R-SW	26%	\$29.97	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-24-D	SID700-6-60-24 per user qty 2505-5000	\$36.50	R-SW	26%	\$27.01	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-24-E	SID700-6-60-24 per user qty 5005-7500	\$32.00	R-SW	26%	\$23.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-24-F	SID700-6-60-24 per user qty 7505-10000	\$29.00	R-SW	26%	\$21.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-24-G	SID700-6-60-24 per user qty 10005-15000	\$27.50	R-SW	26%	\$20.35	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-24-H	SID700-6-60-24 per user qty 15005-25000	\$24.50	R-SW	26%	\$18.13	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-24-I	SID700-6-60-24 per user qty 25005-1,000,000	\$23.00	R-SW	26%	\$17.02	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-36-10	RSA SecurID Authenticator SID700 (36 months) 10 Pack	\$620.00	R-SW	26%	\$458.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-36-100	RSA SecurID Authenticator SID700 (36 months) 100 Pack	\$6,200.00	R-SW	26%	\$4,588.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-36-25	RSA SecurID Authenticator SID700 (36 months) 25 Pack	\$1,550.00	R-SW	26%	\$1,147.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-36-250	RSA SecurID Authenticator SID700 (36 months) 250 Pack	\$15,500.00	R-SW	26%	\$11,470.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-36-5	RSA SecurID Authenticator SID700 (36 months) 5 Pack	\$310.00	R-SW	26%	\$229.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-36-50	RSA SecurID Authenticator SID700 (36 months) 50 Pack	\$3,100.00	R-SW	26%	\$2,294.00	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	SID700-6-60-36-A	SID700-6-60-36 per user qty's 255-750	\$57.00	R-SW	26%	\$42.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-36-B	SID700-6-60-36 per user qty's 755-1500	\$54.00	R-SW	26%	\$39.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-36-C	SID700-6-60-36 per user qty's 1505-2500	\$51.00	R-SW	26%	\$37.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-36-D	SID700-6-60-36 per user qty's 2505-5000	\$46.00	R-SW	26%	\$34.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-36-E	SID700-6-60-36 per user qty's 5005-7500	\$40.00	R-SW	26%	\$29.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-36-F	SID700-6-60-36 per user qty's 7505-10000	\$36.00	R-SW	26%	\$26.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-36-G	SID700-6-60-36 per user qty's 10005-15000	\$34.00	R-SW	26%	\$25.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-36-H	SID700-6-60-36 per user qty's 15005-25000	\$30.00	R-SW	26%	\$22.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-36-I	SID700-6-60-36 per user qty's 25005-1,000,000	\$28.00	R-SW	26%	\$20.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-48-10	RSA SecurID Authenticator SID700 (48 months) 10 Pack	\$740.00	R-SW	26%	\$547.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-48-100	RSA SecurID Authenticator SID700 (48 months) 100 Pack	\$7,400.00	R-SW	26%	\$5,476.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-48-25	RSA SecurID Authenticator SID700 (48 months) 25 Pack	\$1,850.00	R-SW	26%	\$1,369.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-48-250	RSA SecurID Authenticator SID700 (48 months) 250 Pack	\$18,500.00	R-SW	26%	\$13,690.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-48-5	RSA SecurID Authenticator SID700 (48 months) 5 Pack	\$370.00	R-SW	26%	\$273.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-48-50	RSA SecurID Authenticator SID700 (48 months) 50 Pack	\$3,700.00	R-SW	26%	\$2,738.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-48-A	SID700-6-60-48 per user qty's 255-750	\$67.50	R-SW	26%	\$49.95	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-48-B	SID700-6-60-48 per user qty's 755-1500	\$64.50	R-SW	26%	\$47.73	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-48-C	SID700-6-60-48 per user qty's 1505-2500	\$61.00	R-SW	26%	\$45.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-48-D	SID700-6-60-48 per user qty's 2505-5000	\$55.00	R-SW	26%	\$40.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-48-E	SID700-6-60-48 per user qty's 5005-7500	\$48.00	R-SW	26%	\$35.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-48-F	SID700-6-60-48 per user qty's 7505-10000	\$43.00	R-SW	26%	\$31.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-48-G	SID700-6-60-48 per user qty's 10005-15000	\$40.50	R-SW	26%	\$29.97	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-48-H	SID700-6-60-48 per user qty's 15005-25000	\$36.00	R-SW	26%	\$26.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-48-I	SID700-6-60-48 per user qty's 25005-1,000,000	\$33.50	R-SW	26%	\$24.79	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-60-10	RSA SecurID Authenticator SID700 (60 months) 10 Pack	\$860.00	R-SW	26%	\$636.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-60-100	RSA SecurID Authenticator SID700 (60 months) 100 Pack	\$8,600.00	R-SW	26%	\$6,364.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-60-25	RSA SecurID Authenticator SID700 (60 months) 25 Pack	\$2,150.00	R-SW	26%	\$1,591.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-60-250	RSA SecurID Authenticator SID700 (60 months) 250 Pack	\$21,500.00	R-SW	26%	\$15,910.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-60-5	RSA SecurID Authenticator SID700 (60 months) 5 Pack	\$430.00	R-SW	26%	\$318.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-60-50	RSA SecurID Authenticator SID700 (60 months) 50 Pack	\$4,300.00	R-SW	26%	\$3,182.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-60-A	SID700-6-60-60 per user qty's 255-750	\$78.00	R-SW	26%	\$57.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-60-B	SID700-6-60-60 per user qty's 755-1500	\$74.00	R-SW	26%	\$54.76	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-60-C	SID700-6-60-60 per user qty's 1505-2500	\$68.00	R-SW	26%	\$50.32	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-60-D	SID700-6-60-60 per user qty's 2505-5000	\$60.50	R-SW	26%	\$44.77	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-60-E	SID700-6-60-60 per user qty's 5005-7500	\$53.50	R-SW	26%	\$39.59	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-60-EP	Enterprise Plus Token per User for qty's between 1 - 15,000	\$20.00	R-SW	26%	\$14.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-60-EP1	Enterprise Plus Token per User for qty's greater than 15,000	\$15.00	R-SW	26%	\$11.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-60-F	SID700-6-60-60 per user qty's 7505-10000	\$47.50	R-SW	26%	\$35.15	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-60-G	SID700-6-60-60 per user qty's 10005-15000	\$45.50	R-SW	26%	\$33.67	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-60-H	SID700-6-60-60 per user qty's 15005-25000	\$41.50	R-SW	26%	\$30.71	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-6-60-60-I	SID700-6-60-60 per user qty's 25005-1,000,000	\$38.50	R-SW	26%	\$28.49	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-10M-A	SID700 10M RemRen qty's 5-250	\$20.83	R-SW	26%	\$15.41	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-10M-B	SID700 10M RemRen qty's 255-750	\$18.96	R-SW	26%	\$14.03	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-10M-C	SID700 10M RemRen qty's 755-1500	\$18.13	R-SW	26%	\$13.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-10M-D	SID700 10M RemRen qty's 1505-2500	\$16.88	R-SW	26%	\$12.49	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-10M-E	SID700 10M RemRen qty's 2505-5000	\$15.21	R-SW	26%	\$11.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-10M-F	SID700 10M RemRen qty's 5005-7500	\$13.33	R-SW	26%	\$9.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-10M-G	SID700 10M RemRen qty's 7505-10000	\$12.08	R-SW	26%	\$8.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-10M-H	SID700 10M RemRen qty's 10005-15000	\$11.46	R-SW	26%	\$8.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-10M-I	SID700 10M RemRen qty's 15005-25000	\$10.21	R-SW	26%	\$7.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-10M-J	SID700 10M RemRen qty's 25005-1000000	\$9.58	R-SW	26%	\$7.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-11M-A	SID700 11M RemRen qty's 5-250	\$22.92	R-SW	26%	\$16.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-11M-B	SID700 11M RemRen qty's 255-750	\$20.85	R-SW	26%	\$15.43	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-11M-C	SID700 11M RemRen qty's 755-1500	\$19.94	R-SW	26%	\$14.76	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-11M-D	SID700 11M RemRen qty's 1505-2500	\$18.56	R-SW	26%	\$13.73	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-11M-E	SID700 11M RemRen qty's 2505-5000	\$16.73	R-SW	26%	\$12.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-11M-F	SID700 11M RemRen qty's 5005-7500	\$14.67	R-SW	26%	\$10.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-11M-G	SID700 11M RemRen qty's 7505-10000	\$13.29	R-SW	26%	\$9.83	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-11M-H	SID700 11M RemRen qty's 10005-15000	\$12.60	R-SW	26%	\$9.32	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-11M-I	SID700 11M RemRen qty's 15005-25000	\$11.23	R-SW	26%	\$8.31	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-11M-J	SID700 11M RemRen qty's 25005-1000000	\$10.54	R-SW	26%	\$7.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-12M-A	SID700 12M RemRen qty's 5-250	\$25.00	R-SW	26%	\$18.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-12M-B	SID700 12M RemRen qty's 255-750	\$22.75	R-SW	26%	\$16.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-12M-C	SID700 12M RemRen qty's 755-1500	\$21.75	R-SW	26%	\$16.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-12M-D	SID700 12M RemRen qty's 1505-2500	\$20.25	R-SW	26%	\$14.99	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-12M-E	SID700 12M RemRen qty's 2505-5000	\$18.25	R-SW	26%	\$13.51	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-12M-F	SID700 12M RemRen qty's 5005-7500	\$16.00	R-SW	26%	\$11.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-12M-G	SID700 12M RemRen qty's 7505-10000	\$14.50	R-SW	26%	\$10.73	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-12M-H	SID700 12M RemRen qty's 10005-15000	\$13.75	R-SW	26%	\$10.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-12M-I	SID700 12M RemRen qty's 15005-25000	\$12.25	R-SW	26%	\$9.07	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-12M-J	SID700 12M RemRen qty's 25005-1000000	\$11.50	R-SW	26%	\$8.51	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-13M-A	SID700 13M RemRen qty's 5-250	\$27.08	R-SW	26%	\$20.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-13M-B	SID700 13M RemRen qty's 255-750	\$24.65	R-SW	26%	\$18.24	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-13M-C	SID700 13M RemRen qty's 755-1500	\$23.56	R-SW	26%	\$17.43	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-13M-D	SID700 13M RemRen qty's 1505-2500	\$21.94	R-SW	26%	\$16.24	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-13M-E	SID700 13M RemRen qty's 2505-5000	\$19.77	R-SW	26%	\$14.63	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-13M-F	SID700 13M RemRen qty's 5005-7500	\$17.33	R-SW	26%	\$12.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-13M-G	SID700 13M RemRen qty's 7505-10000	\$15.71	R-SW	26%	\$11.63	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-13M-H	SID700 13M RemRen qty's 10005-15000	\$14.90	R-SW	26%	\$11.03	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-13M-I	SID700 13M RemRen qty's 15005-25000	\$13.27	R-SW	26%	\$9.82	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	SID700-RMREN-13M-J	SID700 13M RemRen qty 25005-100000C	\$12.46	R-SW	26%	\$9.22	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-14M-A	SID700 14M RemRen qty 5-250	\$29.17	R-SW	26%	\$21.59	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-14M-B	SID700 14M RemRen qty 255-750	\$26.54	R-SW	26%	\$19.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-14M-C	SID700 14M RemRen qty 755-1500	\$25.38	R-SW	26%	\$18.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-14M-D	SID700 14M RemRen qty 1505-2500	\$23.63	R-SW	26%	\$17.49	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-14M-E	SID700 14M RemRen qty 2505-5000	\$21.29	R-SW	26%	\$15.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-14M-F	SID700 14M RemRen qty 5005-7500	\$18.67	R-SW	26%	\$13.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-14M-G	SID700 14M RemRen qty 7505-10000	\$16.92	R-SW	26%	\$12.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-14M-H	SID700 14M RemRen qty 10005-15000	\$16.04	R-SW	26%	\$11.87	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-14M-I	SID700 14M RemRen qty 15005-25000	\$14.29	R-SW	26%	\$10.57	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-14M-J	SID700 14M RemRen qty 25005-100000C	\$13.42	R-SW	26%	\$9.93	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-15M-A	SID700 15M RemRen qty 5-250	\$31.25	R-SW	26%	\$23.13	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-15M-B	SID700 15M RemRen qty 255-750	\$28.44	R-SW	26%	\$21.05	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-15M-C	SID700 15M RemRen qty 755-1500	\$27.19	R-SW	26%	\$20.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-15M-D	SID700 15M RemRen qty 1505-2500	\$25.31	R-SW	26%	\$18.73	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-15M-E	SID700 15M RemRen qty 2505-5000	\$22.81	R-SW	26%	\$16.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-15M-F	SID700 15M RemRen qty 5005-7500	\$20.00	R-SW	26%	\$14.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-15M-G	SID700 15M RemRen qty 7505-10000	\$18.13	R-SW	26%	\$13.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-15M-H	SID700 15M RemRen qty 10005-15000	\$17.19	R-SW	26%	\$12.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-15M-I	SID700 15M RemRen qty 15005-25000	\$15.31	R-SW	26%	\$11.33	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-15M-J	SID700 15M RemRen qty 25005-100000C	\$14.38	R-SW	26%	\$10.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-16M-A	SID700 16M RemRen qty 5-250	\$33.33	R-SW	26%	\$24.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-16M-B	SID700 16M RemRen qty 255-750	\$30.33	R-SW	26%	\$22.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-16M-C	SID700 16M RemRen qty 755-1500	\$29.00	R-SW	26%	\$21.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-16M-D	SID700 16M RemRen qty 1505-2500	\$27.00	R-SW	26%	\$19.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-16M-E	SID700 16M RemRen qty 2505-5000	\$24.33	R-SW	26%	\$18.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-16M-F	SID700 16M RemRen qty 5005-7500	\$21.33	R-SW	26%	\$15.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-16M-G	SID700 16M RemRen qty 7505-10000	\$19.33	R-SW	26%	\$14.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-16M-H	SID700 16M RemRen qty 10005-15000	\$18.33	R-SW	26%	\$13.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-16M-I	SID700 16M RemRen qty 15005-25000	\$16.33	R-SW	26%	\$12.08	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-16M-J	SID700 16M RemRen qty 25005-100000C	\$15.33	R-SW	26%	\$11.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-17M-A	SID700 17M RemRen qty 5-250	\$35.42	R-SW	26%	\$26.21	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-17M-B	SID700 17M RemRen qty 255-750	\$32.23	R-SW	26%	\$23.85	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-17M-C	SID700 17M RemRen qty 755-1500	\$30.81	R-SW	26%	\$22.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-17M-D	SID700 17M RemRen qty 1505-2500	\$28.69	R-SW	26%	\$21.23	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-17M-E	SID700 17M RemRen qty 2505-5000	\$25.85	R-SW	26%	\$19.13	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-17M-F	SID700 17M RemRen qty 5005-7500	\$22.67	R-SW	26%	\$16.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-17M-G	SID700 17M RemRen qty 7505-10000	\$20.54	R-SW	26%	\$15.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-17M-H	SID700 17M RemRen qty 10005-15000	\$19.48	R-SW	26%	\$14.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-17M-I	SID700 17M RemRen qty 15005-25000	\$17.35	R-SW	26%	\$12.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-17M-J	SID700 17M RemRen qty 25005-100000C	\$16.29	R-SW	26%	\$12.05	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-18M-A	SID700 18M RemRen qty 5-250	\$37.50	R-SW	26%	\$27.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-18M-B	SID700 18M RemRen qty 255-750	\$34.13	R-SW	26%	\$25.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-18M-C	SID700 18M RemRen qty 755-1500	\$32.63	R-SW	26%	\$24.15	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-18M-D	SID700 18M RemRen qty 1505-2500	\$30.38	R-SW	26%	\$22.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-18M-E	SID700 18M RemRen qty 2505-5000	\$27.38	R-SW	26%	\$20.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-18M-F	SID700 18M RemRen qty 5005-7500	\$24.00	R-SW	26%	\$17.76	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-18M-G	SID700 18M RemRen qty 7505-10000	\$21.75	R-SW	26%	\$16.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-18M-H	SID700 18M RemRen qty 10005-15000	\$20.63	R-SW	26%	\$15.27	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-18M-I	SID700 18M RemRen qty 15005-25000	\$18.38	R-SW	26%	\$13.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-18M-J	SID700 18M RemRen qty 25005-100000C	\$17.25	R-SW	26%	\$12.77	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-19M-A	SID700 19M RemRen qty 5-250	\$39.58	R-SW	26%	\$29.29	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-19M-B	SID700 19M RemRen qty 255-750	\$36.02	R-SW	26%	\$26.65	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-19M-C	SID700 19M RemRen qty 755-1500	\$34.44	R-SW	26%	\$25.49	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-19M-D	SID700 19M RemRen qty 1505-2500	\$32.06	R-SW	26%	\$23.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-19M-E	SID700 19M RemRen qty 2505-5000	\$28.90	R-SW	26%	\$21.39	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-19M-F	SID700 19M RemRen qty 5005-7500	\$25.33	R-SW	26%	\$18.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-19M-G	SID700 19M RemRen qty 7505-10000	\$22.96	R-SW	26%	\$16.99	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-19M-H	SID700 19M RemRen qty 10005-15000	\$21.77	R-SW	26%	\$16.11	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-19M-I	SID700 19M RemRen qty 15005-25000	\$19.40	R-SW	26%	\$14.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-19M-J	SID700 19M RemRen qty 25005-100000C	\$18.21	R-SW	26%	\$13.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-1M-A	SID700 1M RemRen qty 5-250	\$2.08	R-SW	26%	\$1.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-1M-B	SID700 1M RemRen qty 255-750	\$1.90	R-SW	26%	\$1.41	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-1M-C	SID700 1M RemRen qty 755-1500	\$1.81	R-SW	26%	\$1.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-1M-D	SID700 1M RemRen qty 1505-2500	\$1.69	R-SW	26%	\$1.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-1M-E	SID700 1M RemRen qty 2505-5000	\$1.52	R-SW	26%	\$1.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-1M-F	SID700 1M RemRen qty 5005-7500	\$1.33	R-SW	26%	\$0.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-1M-G	SID700 1M RemRen qty 7505-10000	\$1.21	R-SW	26%	\$0.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-1M-H	SID700 1M RemRen qty 10005-15000	\$1.15	R-SW	26%	\$0.85	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-1M-I	SID700 1M RemRen qty 15005-25000	\$1.02	R-SW	26%	\$0.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-1M-J	SID700 1M RemRen qty 25005-100000C	\$0.96	R-SW	26%	\$0.71	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-20M-A	SID700 20M RemRen qty 5-250	\$41.67	R-SW	26%	\$30.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-20M-B	SID700 20M RemRen qty 255-750	\$37.92	R-SW	26%	\$28.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-20M-C	SID700 20M RemRen qty 755-1500	\$36.25	R-SW	26%	\$26.83	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-20M-D	SID700 20M RemRen qty 1505-2500	\$33.75	R-SW	26%	\$24.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-20M-E	SID700 20M RemRen qty 2505-5000	\$30.42	R-SW	26%	\$22.51	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-20M-F	SID700 20M RemRen qty 5005-7500	\$26.67	R-SW	26%	\$19.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-20M-G	SID700 20M RemRen qty 7505-10000	\$24.17	R-SW	26%	\$17.89	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-20M-H	SID700 20M RemRen qty 10005-15000	\$22.92	R-SW	26%	\$16.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-20M-I	SID700 20M RemRen qty 15005-25000	\$20.42	R-SW	26%	\$15.11	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	SID700-RMREN-20M-J	SID700 20M RemRen qty 25005-100000C	\$19.17	R-SW	26%	\$14.19	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-21M-A	SID700 21M RemRen qty 5-250	\$43.75	R-SW	26%	\$32.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-21M-B	SID700 21M RemRen qty 255-750	\$39.81	R-SW	26%	\$29.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-21M-C	SID700 21M RemRen qty 755-1500	\$38.06	R-SW	26%	\$28.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-21M-D	SID700 21M RemRen qty 1505-2500	\$35.44	R-SW	26%	\$26.23	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-21M-E	SID700 21M RemRen qty 2505-5000	\$31.94	R-SW	26%	\$23.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-21M-F	SID700 21M RemRen qty 5005-7500	\$28.00	R-SW	26%	\$20.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-21M-G	SID700 21M RemRen qty 7505-10000	\$25.38	R-SW	26%	\$18.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-21M-H	SID700 21M RemRen qty 10005-15000	\$24.06	R-SW	26%	\$17.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-21M-I	SID700 21M RemRen qty 15005-25000	\$21.44	R-SW	26%	\$15.87	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-21M-J	SID700 21M RemRen qty 25005-100000C	\$20.13	R-SW	26%	\$14.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-22M-A	SID700 22M RemRen qty 5-250	\$45.83	R-SW	26%	\$33.91	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-22M-B	SID700 22M RemRen qty 255-750	\$41.71	R-SW	26%	\$30.87	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-22M-C	SID700 22M RemRen qty 755-1500	\$39.88	R-SW	26%	\$29.51	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-22M-D	SID700 22M RemRen qty 1505-2500	\$37.13	R-SW	26%	\$27.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-22M-E	SID700 22M RemRen qty 2505-5000	\$33.46	R-SW	26%	\$24.76	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-22M-F	SID700 22M RemRen qty 5005-7500	\$29.33	R-SW	26%	\$21.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-22M-G	SID700 22M RemRen qty 7505-10000	\$26.58	R-SW	26%	\$19.67	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-22M-H	SID700 22M RemRen qty 10005-15000	\$25.21	R-SW	26%	\$18.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-22M-I	SID700 22M RemRen qty 15005-25000	\$22.46	R-SW	26%	\$16.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-22M-J	SID700 22M RemRen qty 25005-100000C	\$21.08	R-SW	26%	\$15.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-23M-A	SID700 23M RemRen qty 5-250	\$47.92	R-SW	26%	\$35.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-23M-B	SID700 23M RemRen qty 255-750	\$43.60	R-SW	26%	\$32.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-23M-C	SID700 23M RemRen qty 755-1500	\$41.69	R-SW	26%	\$30.85	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-23M-D	SID700 23M RemRen qty 1505-2500	\$38.81	R-SW	26%	\$28.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-23M-E	SID700 23M RemRen qty 2505-5000	\$34.98	R-SW	26%	\$25.89	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-23M-F	SID700 23M RemRen qty 5005-7500	\$30.67	R-SW	26%	\$22.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-23M-G	SID700 23M RemRen qty 7505-10000	\$27.79	R-SW	26%	\$20.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-23M-H	SID700 23M RemRen qty 10005-15000	\$26.35	R-SW	26%	\$19.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-23M-I	SID700 23M RemRen qty 15005-25000	\$23.48	R-SW	26%	\$17.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-23M-J	SID700 23M RemRen qty 25005-100000C	\$22.04	R-SW	26%	\$16.31	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-24M-A	SID700 24M RemRen qty 5-250	\$50.00	R-SW	26%	\$37.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-24M-B	SID700 24M RemRen qty 255-750	\$45.50	R-SW	26%	\$33.67	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-24M-C	SID700 24M RemRen qty 755-1500	\$43.50	R-SW	26%	\$32.19	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-24M-D	SID700 24M RemRen qty 1505-2500	\$40.50	R-SW	26%	\$29.97	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-24M-E	SID700 24M RemRen qty 2505-5000	\$36.50	R-SW	26%	\$27.01	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-24M-F	SID700 24M RemRen qty 5005-7500	\$32.00	R-SW	26%	\$23.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-24M-G	SID700 24M RemRen qty 7505-10000	\$29.00	R-SW	26%	\$21.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-24M-H	SID700 24M RemRen qty 10005-15000	\$27.50	R-SW	26%	\$20.35	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-24M-I	SID700 24M RemRen qty 15005-25000	\$24.50	R-SW	26%	\$18.13	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-24M-J	SID700 24M RemRen qty 25005-100000C	\$23.00	R-SW	26%	\$17.02	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-25M-A	SID700 25M RemRen qty 5-250	\$51.00	R-SW	26%	\$37.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-25M-B	SID700 25M RemRen qty 255-750	\$46.50	R-SW	26%	\$34.41	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-25M-C	SID700 25M RemRen qty 755-1500	\$44.50	R-SW	26%	\$32.93	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-25M-D	SID700 25M RemRen qty 1505-2500	\$41.50	R-SW	26%	\$30.71	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-25M-E	SID700 25M RemRen qty 2505-5000	\$37.50	R-SW	26%	\$27.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-25M-F	SID700 25M RemRen qty 5005-7500	\$33.00	R-SW	26%	\$24.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-25M-G	SID700 25M RemRen qty 7505-10000	\$30.00	R-SW	26%	\$22.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-25M-H	SID700 25M RemRen qty 10005-15000	\$28.50	R-SW	26%	\$21.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-25M-I	SID700 25M RemRen qty 15005-25000	\$25.50	R-SW	26%	\$18.87	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-25M-J	SID700 25M RemRen qty 25005-100000C	\$24.00	R-SW	26%	\$17.76	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-26M-A	SID700 26M RemRen qty 5-250	\$52.00	R-SW	26%	\$38.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-26M-B	SID700 26M RemRen qty 255-750	\$47.50	R-SW	26%	\$35.15	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-26M-C	SID700 26M RemRen qty 755-1500	\$45.50	R-SW	26%	\$33.67	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-26M-D	SID700 26M RemRen qty 1505-2500	\$42.50	R-SW	26%	\$31.45	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-26M-E	SID700 26M RemRen qty 2505-5000	\$38.50	R-SW	26%	\$28.49	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-26M-F	SID700 26M RemRen qty 5005-7500	\$34.00	R-SW	26%	\$25.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-26M-G	SID700 26M RemRen qty 7505-10000	\$31.00	R-SW	26%	\$22.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-26M-H	SID700 26M RemRen qty 10005-15000	\$29.50	R-SW	26%	\$21.83	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-26M-I	SID700 26M RemRen qty 15005-25000	\$26.50	R-SW	26%	\$19.61	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-26M-J	SID700 26M RemRen qty 25005-100000C	\$25.00	R-SW	26%	\$18.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-27M-A	SID700 27M RemRen qty 5-250	\$53.00	R-SW	26%	\$39.22	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-27M-B	SID700 27M RemRen qty 255-750	\$48.50	R-SW	26%	\$35.89	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-27M-C	SID700 27M RemRen qty 755-1500	\$46.50	R-SW	26%	\$34.41	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-27M-D	SID700 27M RemRen qty 1505-2500	\$43.50	R-SW	26%	\$32.19	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-27M-E	SID700 27M RemRen qty 2505-5000	\$39.50	R-SW	26%	\$29.23	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-27M-F	SID700 27M RemRen qty 5005-7500	\$35.00	R-SW	26%	\$25.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-27M-G	SID700 27M RemRen qty 7505-10000	\$32.00	R-SW	26%	\$23.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-27M-H	SID700 27M RemRen qty 10005-15000	\$30.50	R-SW	26%	\$22.57	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-27M-I	SID700 27M RemRen qty 15005-25000	\$27.50	R-SW	26%	\$20.35	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-27M-J	SID700 27M RemRen qty 25005-100000C	\$26.00	R-SW	26%	\$19.24	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-28M-A	SID700 28M RemRen qty 5-250	\$54.00	R-SW	26%	\$39.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-28M-B	SID700 28M RemRen qty 255-750	\$49.50	R-SW	26%	\$36.63	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-28M-C	SID700 28M RemRen qty 755-1500	\$47.50	R-SW	26%	\$35.15	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-28M-D	SID700 28M RemRen qty 1505-2500	\$44.50	R-SW	26%	\$32.93	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-28M-E	SID700 28M RemRen qty 2505-5000	\$40.50	R-SW	26%	\$29.97	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-28M-F	SID700 28M RemRen qty 5005-7500	\$36.00	R-SW	26%	\$26.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-28M-G	SID700 28M RemRen qty 7505-10000	\$33.00	R-SW	26%	\$24.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-28M-H	SID700 28M RemRen qty 10005-15000	\$31.50	R-SW	26%	\$23.31	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-28M-I	SID700 28M RemRen qty 15005-25000	\$28.50	R-SW	26%	\$21.09	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	SID700-RMREN-28M-J	SID700 28M RemRen qty's 25005-100000C	\$27.00	R-SW	26%	\$19.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-29M-A	SID700 29M RemRen qty's 5-250	\$55.00	R-SW	26%	\$40.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-29M-B	SID700 29M RemRen qty's 255-750	\$50.50	R-SW	26%	\$37.37	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-29M-C	SID700 29M RemRen qty's 755-1500	\$48.50	R-SW	26%	\$35.89	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-29M-D	SID700 29M RemRen qty's 1505-2500	\$45.50	R-SW	26%	\$33.67	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-29M-E	SID700 29M RemRen qty's 2505-5000	\$41.50	R-SW	26%	\$30.71	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-29M-F	SID700 29M RemRen qty's 5005-7500	\$37.00	R-SW	26%	\$27.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-29M-G	SID700 29M RemRen qty's 7505-10000	\$34.00	R-SW	26%	\$25.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-29M-H	SID700 29M RemRen qty's 10005-15000	\$32.50	R-SW	26%	\$24.05	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-29M-I	SID700 29M RemRen qty's 15005-25000	\$29.50	R-SW	26%	\$21.83	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-29M-J	SID700 29M RemRen qty's 25005-100000C	\$28.00	R-SW	26%	\$20.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-2M-A	SID700 2M RemRen qty's 5-250	\$4.17	R-SW	26%	\$3.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-2M-B	SID700 2M RemRen qty's 255-750	\$3.79	R-SW	26%	\$2.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-2M-C	SID700 2M RemRen qty's 755-1500	\$3.63	R-SW	26%	\$2.69	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-2M-D	SID700 2M RemRen qty's 1505-2500	\$3.38	R-SW	26%	\$2.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-2M-E	SID700 2M RemRen qty's 2505-5000	\$3.04	R-SW	26%	\$2.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-2M-F	SID700 2M RemRen qty's 5005-7500	\$2.67	R-SW	26%	\$1.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-2M-G	SID700 2M RemRen qty's 7505-10000	\$2.42	R-SW	26%	\$1.79	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-2M-H	SID700 2M RemRen qty's 10005-15000	\$2.29	R-SW	26%	\$1.69	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-2M-I	SID700 2M RemRen qty's 15005-25000	\$2.04	R-SW	26%	\$1.51	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-2M-J	SID700 2M RemRen qty's 25005-100000C	\$1.92	R-SW	26%	\$1.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-30M-A	SID700 30M RemRen qty's 5-250	\$56.00	R-SW	26%	\$41.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-30M-B	SID700 30M RemRen qty's 255-750	\$51.50	R-SW	26%	\$38.11	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-30M-C	SID700 30M RemRen qty's 755-1500	\$49.50	R-SW	26%	\$36.63	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-30M-D	SID700 30M RemRen qty's 1505-2500	\$46.50	R-SW	26%	\$34.41	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-30M-E	SID700 30M RemRen qty's 2505-5000	\$42.50	R-SW	26%	\$31.45	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-30M-F	SID700 30M RemRen qty's 5005-7500	\$38.00	R-SW	26%	\$28.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-30M-G	SID700 30M RemRen qty's 7505-10000	\$35.00	R-SW	26%	\$25.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-30M-H	SID700 30M RemRen qty's 10005-15000	\$33.50	R-SW	26%	\$24.79	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-30M-I	SID700 30M RemRen qty's 15005-25000	\$30.50	R-SW	26%	\$22.57	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-30M-J	SID700 30M RemRen qty's 25005-100000C	\$29.00	R-SW	26%	\$21.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-31M-A	SID700 31M RemRen qty's 5-250	\$57.00	R-SW	26%	\$42.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-31M-B	SID700 31M RemRen qty's 255-750	\$52.50	R-SW	26%	\$38.85	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-31M-C	SID700 31M RemRen qty's 755-1500	\$50.50	R-SW	26%	\$37.37	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-31M-D	SID700 31M RemRen qty's 1505-2500	\$47.50	R-SW	26%	\$35.15	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-31M-E	SID700 31M RemRen qty's 2505-5000	\$43.50	R-SW	26%	\$32.19	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-31M-F	SID700 31M RemRen qty's 5005-7500	\$39.00	R-SW	26%	\$28.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-31M-G	SID700 31M RemRen qty's 7505-10000	\$36.00	R-SW	26%	\$26.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-31M-H	SID700 31M RemRen qty's 10005-15000	\$34.50	R-SW	26%	\$25.53	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-31M-I	SID700 31M RemRen qty's 15005-25000	\$31.50	R-SW	26%	\$23.31	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-31M-J	SID700 31M RemRen qty's 25005-100000C	\$30.00	R-SW	26%	\$22.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-32M-A	SID700 32M RemRen qty's 5-250	\$58.00	R-SW	26%	\$42.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-32M-B	SID700 32M RemRen qty's 255-750	\$53.50	R-SW	26%	\$39.59	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-32M-C	SID700 32M RemRen qty's 755-1500	\$51.50	R-SW	26%	\$38.11	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-32M-D	SID700 32M RemRen qty's 1505-2500	\$48.50	R-SW	26%	\$35.89	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-32M-E	SID700 32M RemRen qty's 2505-5000	\$44.50	R-SW	26%	\$32.93	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-32M-F	SID700 32M RemRen qty's 5005-7500	\$40.00	R-SW	26%	\$29.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-32M-G	SID700 32M RemRen qty's 7505-10000	\$37.00	R-SW	26%	\$27.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-32M-H	SID700 32M RemRen qty's 10005-15000	\$35.50	R-SW	26%	\$26.27	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-32M-I	SID700 32M RemRen qty's 15005-25000	\$32.50	R-SW	26%	\$24.05	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-32M-J	SID700 32M RemRen qty's 25005-100000C	\$31.00	R-SW	26%	\$22.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-33M-A	SID700 33M RemRen qty's 5-250	\$59.00	R-SW	26%	\$43.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-33M-B	SID700 33M RemRen qty's 255-750	\$54.50	R-SW	26%	\$40.33	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-33M-C	SID700 33M RemRen qty's 755-1500	\$52.50	R-SW	26%	\$38.85	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-33M-D	SID700 33M RemRen qty's 1505-2500	\$49.50	R-SW	26%	\$36.63	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-33M-E	SID700 33M RemRen qty's 2505-5000	\$45.50	R-SW	26%	\$33.67	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-33M-F	SID700 33M RemRen qty's 5005-7500	\$41.00	R-SW	26%	\$30.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-33M-G	SID700 33M RemRen qty's 7505-10000	\$38.00	R-SW	26%	\$28.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-33M-H	SID700 33M RemRen qty's 10005-15000	\$36.50	R-SW	26%	\$27.01	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-33M-I	SID700 33M RemRen qty's 15005-25000	\$33.50	R-SW	26%	\$24.79	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-33M-J	SID700 33M RemRen qty's 25005-100000C	\$32.00	R-SW	26%	\$23.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-34M-A	SID700 34M RemRen qty's 5-250	\$60.00	R-SW	26%	\$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-34M-B	SID700 34M RemRen qty's 255-750	\$55.50	R-SW	26%	\$41.07	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-34M-C	SID700 34M RemRen qty's 755-1500	\$53.50	R-SW	26%	\$39.59	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-34M-D	SID700 34M RemRen qty's 1505-2500	\$50.50	R-SW	26%	\$37.37	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-34M-E	SID700 34M RemRen qty's 2505-5000	\$46.50	R-SW	26%	\$34.41	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-34M-F	SID700 34M RemRen qty's 5005-7500	\$42.00	R-SW	26%	\$31.08	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-34M-G	SID700 34M RemRen qty's 7505-10000	\$39.00	R-SW	26%	\$28.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-34M-H	SID700 34M RemRen qty's 10005-15000	\$37.50	R-SW	26%	\$27.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-34M-I	SID700 34M RemRen qty's 15005-25000	\$34.50	R-SW	26%	\$25.53	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-34M-J	SID700 34M RemRen qty's 25005-100000C	\$33.00	R-SW	26%	\$24.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-35M-A	SID700 35M RemRen qty's 5-250	\$61.00	R-SW	26%	\$45.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-35M-B	SID700 35M RemRen qty's 255-750	\$56.50	R-SW	26%	\$41.81	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-35M-C	SID700 35M RemRen qty's 755-1500	\$54.50	R-SW	26%	\$40.33	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-35M-D	SID700 35M RemRen qty's 1505-2500	\$51.50	R-SW	26%	\$38.11	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-35M-E	SID700 35M RemRen qty's 2505-5000	\$47.50	R-SW	26%	\$35.15	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-35M-F	SID700 35M RemRen qty's 5005-7500	\$43.00	R-SW	26%	\$31.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-35M-G	SID700 35M RemRen qty's 7505-10000	\$40.00	R-SW	26%	\$29.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-35M-H	SID700 35M RemRen qty's 10005-15000	\$38.50	R-SW	26%	\$28.49	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-35M-I	SID700 35M RemRen qty's 15005-25000	\$35.50	R-SW	26%	\$26.27	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	SID700-RMREN-35M-J	SID700 35M RemRen qty's 25005-100000C	\$34.00	R-SW	26%	\$25.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-36M-A	SID700 36M RemRen qty's 5-250	\$62.00	R-SW	26%	\$45.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-36M-B	SID700 36M RemRen qty's 255-750	\$57.00	R-SW	26%	\$42.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-36M-C	SID700 36M RemRen qty's 755-1500	\$54.00	R-SW	26%	\$39.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-36M-D	SID700 36M RemRen qty's 1505-2500	\$51.00	R-SW	26%	\$37.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-36M-E	SID700 36M RemRen qty's 2505-5000	\$46.00	R-SW	26%	\$34.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-36M-F	SID700 36M RemRen qty's 5005-7500	\$40.00	R-SW	26%	\$29.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-36M-G	SID700 36M RemRen qty's 7505-10000	\$36.00	R-SW	26%	\$26.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-36M-H	SID700 36M RemRen qty's 10005-15000	\$34.00	R-SW	26%	\$25.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-36M-I	SID700 36M RemRen qty's 15005-25000	\$30.00	R-SW	26%	\$22.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-36M-J	SID700 36M RemRen qty's 25005-100000C	\$28.00	R-SW	26%	\$20.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-37M-A	SID700 37M RemRen qty's 5-250	\$63.00	R-SW	26%	\$46.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-37M-B	SID700 37M RemRen qty's 255-750	\$58.00	R-SW	26%	\$42.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-37M-C	SID700 37M RemRen qty's 755-1500	\$55.00	R-SW	26%	\$40.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-37M-D	SID700 37M RemRen qty's 1505-2500	\$52.00	R-SW	26%	\$38.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-37M-E	SID700 37M RemRen qty's 2505-5000	\$47.00	R-SW	26%	\$34.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-37M-F	SID700 37M RemRen qty's 5005-7500	\$41.00	R-SW	26%	\$30.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-37M-G	SID700 37M RemRen qty's 7505-10000	\$37.00	R-SW	26%	\$27.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-37M-H	SID700 37M RemRen qty's 10005-15000	\$35.00	R-SW	26%	\$25.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-37M-I	SID700 37M RemRen qty's 15005-25000	\$31.00	R-SW	26%	\$22.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-37M-J	SID700 37M RemRen qty's 25005-100000C	\$29.00	R-SW	26%	\$21.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-38M-A	SID700 38M RemRen qty's 5-250	\$64.00	R-SW	26%	\$47.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-38M-B	SID700 38M RemRen qty's 255-750	\$59.00	R-SW	26%	\$43.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-38M-C	SID700 38M RemRen qty's 755-1500	\$56.00	R-SW	26%	\$41.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-38M-D	SID700 38M RemRen qty's 1505-2500	\$53.00	R-SW	26%	\$39.22	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-38M-E	SID700 38M RemRen qty's 2505-5000	\$48.00	R-SW	26%	\$35.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-38M-F	SID700 38M RemRen qty's 5005-7500	\$42.00	R-SW	26%	\$31.08	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-38M-G	SID700 38M RemRen qty's 7505-10000	\$38.00	R-SW	26%	\$28.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-38M-H	SID700 38M RemRen qty's 10005-15000	\$36.00	R-SW	26%	\$26.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-38M-I	SID700 38M RemRen qty's 15005-25000	\$32.00	R-SW	26%	\$23.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-38M-J	SID700 38M RemRen qty's 25005-100000C	\$30.00	R-SW	26%	\$22.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-39M-A	SID700 39M RemRen qty's 5-250	\$65.00	R-SW	26%	\$48.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-39M-B	SID700 39M RemRen qty's 255-750	\$60.00	R-SW	26%	\$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-39M-C	SID700 39M RemRen qty's 755-1500	\$57.00	R-SW	26%	\$42.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-39M-D	SID700 39M RemRen qty's 1505-2500	\$54.00	R-SW	26%	\$39.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-39M-E	SID700 39M RemRen qty's 2505-5000	\$49.00	R-SW	26%	\$36.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-39M-F	SID700 39M RemRen qty's 5005-7500	\$43.00	R-SW	26%	\$31.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-39M-G	SID700 39M RemRen qty's 7505-10000	\$39.00	R-SW	26%	\$28.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-39M-H	SID700 39M RemRen qty's 10005-15000	\$37.00	R-SW	26%	\$27.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-39M-I	SID700 39M RemRen qty's 15005-25000	\$33.00	R-SW	26%	\$24.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-39M-J	SID700 39M RemRen qty's 25005-100000C	\$31.00	R-SW	26%	\$22.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-3M-A	SID700 3M RemRen qty's 5-250	\$6.25	R-SW	26%	\$4.63	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-3M-B	SID700 3M RemRen qty's 255-750	\$5.69	R-SW	26%	\$4.21	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-3M-C	SID700 3M RemRen qty's 755-1500	\$5.44	R-SW	26%	\$4.03	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-3M-D	SID700 3M RemRen qty's 1505-2500	\$5.06	R-SW	26%	\$3.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-3M-E	SID700 3M RemRen qty's 2505-5000	\$4.56	R-SW	26%	\$3.37	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-3M-F	SID700 3M RemRen qty's 5005-7500	\$4.00	R-SW	26%	\$2.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-3M-G	SID700 3M RemRen qty's 7505-10000	\$3.63	R-SW	26%	\$2.69	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-3M-H	SID700 3M RemRen qty's 10005-15000	\$3.44	R-SW	26%	\$2.55	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-3M-I	SID700 3M RemRen qty's 15005-25000	\$3.06	R-SW	26%	\$2.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-3M-J	SID700 3M RemRen qty's 25005-100000C	\$2.88	R-SW	26%	\$2.13	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-40M-A	SID700 40M RemRen qty's 5-250	\$66.00	R-SW	26%	\$48.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-40M-B	SID700 40M RemRen qty's 255-750	\$61.00	R-SW	26%	\$45.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-40M-C	SID700 40M RemRen qty's 755-1500	\$58.00	R-SW	26%	\$42.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-40M-D	SID700 40M RemRen qty's 1505-2500	\$55.00	R-SW	26%	\$40.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-40M-E	SID700 40M RemRen qty's 2505-5000	\$50.00	R-SW	26%	\$37.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-40M-F	SID700 40M RemRen qty's 5005-7500	\$44.00	R-SW	26%	\$32.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-40M-G	SID700 40M RemRen qty's 7505-10000	\$40.00	R-SW	26%	\$29.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-40M-H	SID700 40M RemRen qty's 10005-15000	\$38.00	R-SW	26%	\$28.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-40M-I	SID700 40M RemRen qty's 15005-25000	\$34.00	R-SW	26%	\$25.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-40M-J	SID700 40M RemRen qty's 25005-100000C	\$32.00	R-SW	26%	\$23.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-41M-A	SID700 41M RemRen qty's 5-250	\$67.00	R-SW	26%	\$49.58	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-41M-B	SID700 41M RemRen qty's 255-750	\$62.00	R-SW	26%	\$45.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-41M-C	SID700 41M RemRen qty's 755-1500	\$59.00	R-SW	26%	\$43.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-41M-D	SID700 41M RemRen qty's 1505-2500	\$56.00	R-SW	26%	\$41.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-41M-E	SID700 41M RemRen qty's 2505-5000	\$51.00	R-SW	26%	\$37.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-41M-F	SID700 41M RemRen qty's 5005-7500	\$45.00	R-SW	26%	\$33.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-41M-G	SID700 41M RemRen qty's 7505-10000	\$41.00	R-SW	26%	\$30.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-41M-H	SID700 41M RemRen qty's 10005-15000	\$39.00	R-SW	26%	\$28.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-41M-I	SID700 41M RemRen qty's 15005-25000	\$35.00	R-SW	26%	\$25.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-41M-J	SID700 41M RemRen qty's 25005-100000C	\$33.00	R-SW	26%	\$24.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-42M-A	SID700 42M RemRen qty's 5-250	\$68.00	R-SW	26%	\$50.32	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-42M-B	SID700 42M RemRen qty's 255-750	\$63.00	R-SW	26%	\$46.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-42M-C	SID700 42M RemRen qty's 755-1500	\$60.00	R-SW	26%	\$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-42M-D	SID700 42M RemRen qty's 1505-2500	\$57.00	R-SW	26%	\$42.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-42M-E	SID700 42M RemRen qty's 2505-5000	\$52.00	R-SW	26%	\$38.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-42M-F	SID700 42M RemRen qty's 5005-7500	\$46.00	R-SW	26%	\$34.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-42M-G	SID700 42M RemRen qty's 7505-10000	\$42.00	R-SW	26%	\$31.08	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-42M-H	SID700 42M RemRen qty's 10005-15000	\$40.00	R-SW	26%	\$29.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-42M-I	SID700 42M RemRen qty's 15005-25000	\$36.00	R-SW	26%	\$26.64	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	SID700-RMREN-42M-J	SID700 42M RemRen qty5 25005-100000C	\$34.00	R-SW	26%	\$25.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-43M-A	SID700 43M RemRen qty5 5-250	\$69.00	R-SW	26%	\$51.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-43M-B	SID700 43M RemRen qty5 255-750	\$64.00	R-SW	26%	\$47.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-43M-C	SID700 43M RemRen qty5 755-1500	\$61.00	R-SW	26%	\$45.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-43M-D	SID700 43M RemRen qty5 1505-2500	\$58.00	R-SW	26%	\$42.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-43M-E	SID700 43M RemRen qty5 2505-5000	\$53.00	R-SW	26%	\$39.22	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-43M-F	SID700 43M RemRen qty5 5005-7500	\$47.00	R-SW	26%	\$34.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-43M-G	SID700 43M RemRen qty5 7505-10000	\$43.00	R-SW	26%	\$31.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-43M-H	SID700 43M RemRen qty5 10005-15000	\$41.00	R-SW	26%	\$30.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-43M-I	SID700 43M RemRen qty5 15005-25000	\$37.00	R-SW	26%	\$27.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-43M-J	SID700 43M RemRen qty5 25005-100000C	\$35.00	R-SW	26%	\$25.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-44M-A	SID700 44M RemRen qty5 5-250	\$70.00	R-SW	26%	\$51.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-44M-B	SID700 44M RemRen qty5 255-750	\$65.00	R-SW	26%	\$48.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-44M-C	SID700 44M RemRen qty5 755-1500	\$62.00	R-SW	26%	\$45.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-44M-D	SID700 44M RemRen qty5 1505-2500	\$59.00	R-SW	26%	\$43.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-44M-E	SID700 44M RemRen qty5 2505-5000	\$54.00	R-SW	26%	\$39.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-44M-F	SID700 44M RemRen qty5 5005-7500	\$48.00	R-SW	26%	\$35.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-44M-G	SID700 44M RemRen qty5 7505-10000	\$44.00	R-SW	26%	\$32.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-44M-H	SID700 44M RemRen qty5 10005-15000	\$42.00	R-SW	26%	\$31.08	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-44M-I	SID700 44M RemRen qty5 15005-25000	\$38.00	R-SW	26%	\$28.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-44M-J	SID700 44M RemRen qty5 25005-100000C	\$36.00	R-SW	26%	\$26.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-45M-A	SID700 45M RemRen qty5 5-250	\$71.00	R-SW	26%	\$52.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-45M-B	SID700 45M RemRen qty5 255-750	\$66.00	R-SW	26%	\$48.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-45M-C	SID700 45M RemRen qty5 755-1500	\$63.00	R-SW	26%	\$46.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-45M-D	SID700 45M RemRen qty5 1505-2500	\$60.00	R-SW	26%	\$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-45M-E	SID700 45M RemRen qty5 2505-5000	\$55.00	R-SW	26%	\$40.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-45M-F	SID700 45M RemRen qty5 5005-7500	\$49.00	R-SW	26%	\$36.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-45M-G	SID700 45M RemRen qty5 7505-10000	\$45.00	R-SW	26%	\$33.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-45M-H	SID700 45M RemRen qty5 10005-15000	\$43.00	R-SW	26%	\$31.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-45M-I	SID700 45M RemRen qty5 15005-25000	\$39.00	R-SW	26%	\$28.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-45M-J	SID700 45M RemRen qty5 25005-100000C	\$37.00	R-SW	26%	\$27.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-46M-A	SID700 46M RemRen qty5 5-250	\$72.00	R-SW	26%	\$53.28	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-46M-B	SID700 46M RemRen qty5 255-750	\$67.00	R-SW	26%	\$49.58	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-46M-C	SID700 46M RemRen qty5 755-1500	\$64.00	R-SW	26%	\$47.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-46M-D	SID700 46M RemRen qty5 1505-2500	\$61.00	R-SW	26%	\$45.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-46M-E	SID700 46M RemRen qty5 2505-5000	\$56.00	R-SW	26%	\$41.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-46M-F	SID700 46M RemRen qty5 5005-7500	\$50.00	R-SW	26%	\$37.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-46M-G	SID700 46M RemRen qty5 7505-10000	\$46.00	R-SW	26%	\$34.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-46M-H	SID700 46M RemRen qty5 10005-15000	\$44.00	R-SW	26%	\$32.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-46M-I	SID700 46M RemRen qty5 15005-25000	\$40.00	R-SW	26%	\$29.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-46M-J	SID700 46M RemRen qty5 25005-100000C	\$38.00	R-SW	26%	\$28.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-47M-A	SID700 47M RemRen qty5 5-250	\$73.00	R-SW	26%	\$54.02	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-47M-B	SID700 47M RemRen qty5 255-750	\$68.00	R-SW	26%	\$50.32	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-47M-C	SID700 47M RemRen qty5 755-1500	\$65.00	R-SW	26%	\$48.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-47M-D	SID700 47M RemRen qty5 1505-2500	\$62.00	R-SW	26%	\$45.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-47M-E	SID700 47M RemRen qty5 2505-5000	\$57.00	R-SW	26%	\$42.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-47M-F	SID700 47M RemRen qty5 5005-7500	\$51.00	R-SW	26%	\$37.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-47M-G	SID700 47M RemRen qty5 7505-10000	\$47.00	R-SW	26%	\$34.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-47M-H	SID700 47M RemRen qty5 10005-15000	\$45.00	R-SW	26%	\$33.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-47M-I	SID700 47M RemRen qty5 15005-25000	\$41.00	R-SW	26%	\$30.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-47M-J	SID700 47M RemRen qty5 25005-100000C	\$39.00	R-SW	26%	\$28.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-48M-A	SID700 48M RemRen qty5 5-250	\$74.00	R-SW	26%	\$54.76	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-48M-B	SID700 48M RemRen qty5 255-750	\$67.50	R-SW	26%	\$49.95	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-48M-C	SID700 48M RemRen qty5 755-1500	\$64.50	R-SW	26%	\$47.73	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-48M-D	SID700 48M RemRen qty5 1505-2500	\$61.00	R-SW	26%	\$45.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-48M-E	SID700 48M RemRen qty5 2505-5000	\$55.00	R-SW	26%	\$40.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-48M-F	SID700 48M RemRen qty5 5005-7500	\$48.00	R-SW	26%	\$35.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-48M-G	SID700 48M RemRen qty5 7505-10000	\$43.00	R-SW	26%	\$31.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-48M-H	SID700 48M RemRen qty5 10005-15000	\$40.50	R-SW	26%	\$29.97	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-48M-I	SID700 48M RemRen qty5 15005-25000	\$36.00	R-SW	26%	\$26.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-48M-J	SID700 48M RemRen qty5 25005-100000C	\$33.50	R-SW	26%	\$24.79	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-49M-A	SID700 49M RemRen qty5 5-250	\$75.00	R-SW	26%	\$55.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-49M-B	SID700 49M RemRen qty5 255-750	\$68.50	R-SW	26%	\$50.69	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-49M-C	SID700 49M RemRen qty5 755-1500	\$65.50	R-SW	26%	\$48.47	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-49M-D	SID700 49M RemRen qty5 1505-2500	\$62.00	R-SW	26%	\$45.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-49M-E	SID700 49M RemRen qty5 2505-5000	\$56.00	R-SW	26%	\$41.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-49M-F	SID700 49M RemRen qty5 5005-7500	\$49.00	R-SW	26%	\$36.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-49M-G	SID700 49M RemRen qty5 7505-10000	\$44.00	R-SW	26%	\$32.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-49M-H	SID700 49M RemRen qty5 10005-15000	\$41.50	R-SW	26%	\$30.71	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-49M-I	SID700 49M RemRen qty5 15005-25000	\$37.00	R-SW	26%	\$27.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-49M-J	SID700 49M RemRen qty5 25005-100000C	\$34.50	R-SW	26%	\$25.53	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-4M-A	SID700 4M RemRen qty5 5-250	\$8.33	R-SW	26%	\$6.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-4M-B	SID700 4M RemRen qty5 255-750	\$7.58	R-SW	26%	\$5.61	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-4M-C	SID700 4M RemRen qty5 755-1500	\$7.25	R-SW	26%	\$5.37	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-4M-D	SID700 4M RemRen qty5 1505-2500	\$6.75	R-SW	26%	\$5.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-4M-E	SID700 4M RemRen qty5 2505-5000	\$6.08	R-SW	26%	\$4.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-4M-F	SID700 4M RemRen qty5 5005-7500	\$5.33	R-SW	26%	\$3.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-4M-G	SID700 4M RemRen qty5 7505-10000	\$4.83	R-SW	26%	\$3.57	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-4M-H	SID700 4M RemRen qty5 10005-15000	\$4.58	R-SW	26%	\$3.39	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-4M-I	SID700 4M RemRen qty5 15005-25000	\$4.08	R-SW	26%	\$3.02	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	SID700-RMREN-4M-J	SID700 4M RemRen qty 25005-1000000	\$3.83	R-SW	26%	\$2.83	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-50M-A	SID700 50M RemRen qty 5-250	\$76.00	R-SW	26%	\$56.24	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-50M-B	SID700 50M RemRen qty 255-750	\$69.50	R-SW	26%	\$51.43	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-50M-C	SID700 50M RemRen qty 755-1500	\$66.50	R-SW	26%	\$49.21	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-50M-D	SID700 50M RemRen qty 1505-2500	\$63.00	R-SW	26%	\$46.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-50M-E	SID700 50M RemRen qty 2505-5000	\$57.00	R-SW	26%	\$42.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-50M-F	SID700 50M RemRen qty 5005-7500	\$50.00	R-SW	26%	\$37.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-50M-G	SID700 50M RemRen qty 7505-10000	\$45.00	R-SW	26%	\$33.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-50M-H	SID700 50M RemRen qty 10005-15000	\$42.50	R-SW	26%	\$31.45	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-50M-I	SID700 50M RemRen qty 15005-25000	\$38.00	R-SW	26%	\$28.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-50M-J	SID700 50M RemRen qty 25005-1000000	\$35.50	R-SW	26%	\$26.27	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-51M-A	SID700 51M RemRen qty 5-250	\$77.00	R-SW	26%	\$56.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-51M-B	SID700 51M RemRen qty 255-750	\$70.50	R-SW	26%	\$52.17	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-51M-C	SID700 51M RemRen qty 755-1500	\$67.50	R-SW	26%	\$49.95	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-51M-D	SID700 51M RemRen qty 1505-2500	\$64.00	R-SW	26%	\$47.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-51M-E	SID700 51M RemRen qty 2505-5000	\$58.00	R-SW	26%	\$42.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-51M-F	SID700 51M RemRen qty 5005-7500	\$51.00	R-SW	26%	\$37.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-51M-G	SID700 51M RemRen qty 7505-10000	\$46.00	R-SW	26%	\$34.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-51M-H	SID700 51M RemRen qty 10005-15000	\$43.50	R-SW	26%	\$32.19	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-51M-I	SID700 51M RemRen qty 15005-25000	\$39.00	R-SW	26%	\$28.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-51M-J	SID700 51M RemRen qty 25005-1000000	\$36.50	R-SW	26%	\$27.01	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-52M-A	SID700 52M RemRen qty 5-250	\$78.00	R-SW	26%	\$57.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-52M-B	SID700 52M RemRen qty 255-750	\$71.50	R-SW	26%	\$52.91	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-52M-C	SID700 52M RemRen qty 755-1500	\$68.50	R-SW	26%	\$50.69	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-52M-D	SID700 52M RemRen qty 1505-2500	\$65.00	R-SW	26%	\$48.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-52M-E	SID700 52M RemRen qty 2505-5000	\$59.00	R-SW	26%	\$43.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-52M-F	SID700 52M RemRen qty 5005-7500	\$52.00	R-SW	26%	\$38.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-52M-G	SID700 52M RemRen qty 7505-10000	\$47.00	R-SW	26%	\$34.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-52M-H	SID700 52M RemRen qty 10005-15000	\$44.50	R-SW	26%	\$32.93	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-52M-I	SID700 52M RemRen qty 15005-25000	\$40.00	R-SW	26%	\$29.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-52M-J	SID700 52M RemRen qty 25005-1000000	\$37.50	R-SW	26%	\$27.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-53M-A	SID700 53M RemRen qty 5-250	\$79.00	R-SW	26%	\$58.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-53M-B	SID700 53M RemRen qty 255-750	\$72.50	R-SW	26%	\$53.65	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-53M-C	SID700 53M RemRen qty 755-1500	\$69.50	R-SW	26%	\$51.43	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-53M-D	SID700 53M RemRen qty 1505-2500	\$66.00	R-SW	26%	\$48.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-53M-E	SID700 53M RemRen qty 2505-5000	\$60.00	R-SW	26%	\$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-53M-F	SID700 53M RemRen qty 5005-7500	\$53.00	R-SW	26%	\$39.22	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-53M-G	SID700 53M RemRen qty 7505-10000	\$46.00	R-SW	26%	\$34.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-53M-H	SID700 53M RemRen qty 10005-15000	\$45.50	R-SW	26%	\$33.67	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-53M-I	SID700 53M RemRen qty 15005-25000	\$41.00	R-SW	26%	\$30.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-53M-J	SID700 53M RemRen qty 25005-1000000	\$38.50	R-SW	26%	\$28.49	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-54M-A	SID700 54M RemRen qty 5-250	\$80.00	R-SW	26%	\$59.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-54M-B	SID700 54M RemRen qty 255-750	\$73.50	R-SW	26%	\$54.39	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-54M-C	SID700 54M RemRen qty 755-1500	\$70.50	R-SW	26%	\$52.17	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-54M-D	SID700 54M RemRen qty 1505-2500	\$67.00	R-SW	26%	\$49.58	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-54M-E	SID700 54M RemRen qty 2505-5000	\$61.00	R-SW	26%	\$45.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-54M-F	SID700 54M RemRen qty 5005-7500	\$54.00	R-SW	26%	\$39.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-54M-G	SID700 54M RemRen qty 7505-10000	\$47.00	R-SW	26%	\$34.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-54M-H	SID700 54M RemRen qty 10005-15000	\$46.50	R-SW	26%	\$34.41	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-54M-I	SID700 54M RemRen qty 15005-25000	\$42.00	R-SW	26%	\$31.08	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-54M-J	SID700 54M RemRen qty 25005-1000000	\$39.50	R-SW	26%	\$29.23	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-55M-A	SID700 55M RemRen qty 5-250	\$81.00	R-SW	26%	\$59.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-55M-B	SID700 55M RemRen qty 255-750	\$74.50	R-SW	26%	\$55.13	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-55M-C	SID700 55M RemRen qty 755-1500	\$71.50	R-SW	26%	\$52.91	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-55M-D	SID700 55M RemRen qty 1505-2500	\$68.00	R-SW	26%	\$50.32	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-55M-E	SID700 55M RemRen qty 2505-5000	\$62.00	R-SW	26%	\$45.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-55M-F	SID700 55M RemRen qty 5005-7500	\$55.00	R-SW	26%	\$40.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-55M-G	SID700 55M RemRen qty 7505-10000	\$48.00	R-SW	26%	\$35.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-55M-H	SID700 55M RemRen qty 10005-15000	\$47.50	R-SW	26%	\$35.15	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-55M-I	SID700 55M RemRen qty 15005-25000	\$43.00	R-SW	26%	\$31.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-55M-J	SID700 55M RemRen qty 25005-1000000	\$40.50	R-SW	26%	\$29.97	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-56M-A	SID700 56M RemRen qty 5-250	\$82.00	R-SW	26%	\$60.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-56M-B	SID700 56M RemRen qty 255-750	\$75.50	R-SW	26%	\$55.87	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-56M-C	SID700 56M RemRen qty 755-1500	\$72.50	R-SW	26%	\$53.65	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-56M-D	SID700 56M RemRen qty 1505-2500	\$69.00	R-SW	26%	\$51.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-56M-E	SID700 56M RemRen qty 2505-5000	\$63.00	R-SW	26%	\$46.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-56M-F	SID700 56M RemRen qty 5005-7500	\$56.00	R-SW	26%	\$41.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-56M-G	SID700 56M RemRen qty 7505-10000	\$49.00	R-SW	26%	\$36.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-56M-H	SID700 56M RemRen qty 10005-15000	\$48.50	R-SW	26%	\$35.89	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-56M-I	SID700 56M RemRen qty 15005-25000	\$44.00	R-SW	26%	\$32.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-56M-J	SID700 56M RemRen qty 25005-1000000	\$41.50	R-SW	26%	\$30.71	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-57M-A	SID700 57M RemRen qty 5-250	\$83.00	R-SW	26%	\$61.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-57M-B	SID700 57M RemRen qty 255-750	\$76.50	R-SW	26%	\$56.61	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-57M-C	SID700 57M RemRen qty 755-1500	\$73.50	R-SW	26%	\$54.39	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-57M-D	SID700 57M RemRen qty 1505-2500	\$70.00	R-SW	26%	\$51.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-57M-E	SID700 57M RemRen qty 2505-5000	\$64.00	R-SW	26%	\$47.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-57M-F	SID700 57M RemRen qty 5005-7500	\$57.00	R-SW	26%	\$42.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-57M-G	SID700 57M RemRen qty 7505-10000	\$50.00	R-SW	26%	\$37.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-57M-H	SID700 57M RemRen qty 10005-15000	\$49.50	R-SW	26%	\$36.63	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-57M-I	SID700 57M RemRen qty 15005-25000	\$45.00	R-SW	26%	\$33.30	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	SID700-RMREN-57M-J	SID700 57M RemRen qty 25005-100000C	\$42.50	R-SW	26%	\$31.45	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-58M-A	SID700 58M RemRen qty 5-250	\$84.00	R-SW	26%	\$62.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-58M-B	SID700 58M RemRen qty 255-750	\$77.50	R-SW	26%	\$57.35	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-58M-C	SID700 58M RemRen qty 755-1500	\$74.50	R-SW	26%	\$55.13	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-58M-D	SID700 58M RemRen qty 1505-2500	\$71.00	R-SW	26%	\$52.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-58M-E	SID700 58M RemRen qty 2505-5000	\$65.00	R-SW	26%	\$48.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-58M-F	SID700 58M RemRen qty 5005-7500	\$58.00	R-SW	26%	\$42.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-58M-G	SID700 58M RemRen qty 7505-10000	\$51.00	R-SW	26%	\$37.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-58M-H	SID700 58M RemRen qty 10005-15000	\$50.50	R-SW	26%	\$37.37	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-58M-I	SID700 58M RemRen qty 15005-25000	\$46.00	R-SW	26%	\$34.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-58M-J	SID700 58M RemRen qty 25005-100000C	\$43.50	R-SW	26%	\$32.19	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-59M-A	SID700 59M RemRen qty 5-250	\$85.00	R-SW	26%	\$62.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-59M-B	SID700 59M RemRen qty 255-750	\$78.50	R-SW	26%	\$58.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-59M-C	SID700 59M RemRen qty 755-1500	\$75.50	R-SW	26%	\$55.87	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-59M-D	SID700 59M RemRen qty 1505-2500	\$72.00	R-SW	26%	\$53.28	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-59M-E	SID700 59M RemRen qty 2505-5000	\$66.00	R-SW	26%	\$48.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-59M-F	SID700 59M RemRen qty 5005-7500	\$59.00	R-SW	26%	\$43.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-59M-G	SID700 59M RemRen qty 7505-10000	\$52.00	R-SW	26%	\$38.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-59M-H	SID700 59M RemRen qty 10005-15000	\$51.50	R-SW	26%	\$38.11	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-59M-I	SID700 59M RemRen qty 15005-25000	\$47.00	R-SW	26%	\$34.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-59M-J	SID700 59M RemRen qty 25005-100000C	\$44.50	R-SW	26%	\$32.93	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-5M-A	SID700 5M RemRen qty 5-250	\$10.42	R-SW	26%	\$7.71	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-5M-B	SID700 5M RemRen qty 255-750	\$9.48	R-SW	26%	\$7.02	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-5M-C	SID700 5M RemRen qty 755-1500	\$9.06	R-SW	26%	\$6.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-5M-D	SID700 5M RemRen qty 1505-2500	\$8.44	R-SW	26%	\$6.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-5M-E	SID700 5M RemRen qty 2505-5000	\$7.60	R-SW	26%	\$5.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-5M-F	SID700 5M RemRen qty 5005-7500	\$6.67	R-SW	26%	\$4.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-5M-G	SID700 5M RemRen qty 7505-10000	\$6.04	R-SW	26%	\$4.47	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-5M-H	SID700 5M RemRen qty 10005-15000	\$5.73	R-SW	26%	\$4.24	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-5M-I	SID700 5M RemRen qty 15005-25000	\$5.10	R-SW	26%	\$3.77	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-5M-J	SID700 5M RemRen qty 25005-100000C	\$4.79	R-SW	26%	\$3.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-60M-A	SID700 60M RemRen qty 5-250	\$86.00	R-SW	26%	\$63.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-60M-B	SID700 60M RemRen qty 255-750	\$78.00	R-SW	26%	\$57.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-60M-C	SID700 60M RemRen qty 755-1500	\$74.00	R-SW	26%	\$54.76	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-60M-D	SID700 60M RemRen qty 1505-2500	\$68.00	R-SW	26%	\$50.32	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-60M-E	SID700 60M RemRen qty 2505-5000	\$60.50	R-SW	26%	\$44.77	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-60M-F	SID700 60M RemRen qty 5005-7500	\$53.50	R-SW	26%	\$39.59	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-60M-G	SID700 60M RemRen qty 7505-10000	\$47.50	R-SW	26%	\$35.15	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-60M-H	SID700 60M RemRen qty 10005-15000	\$45.50	R-SW	26%	\$33.67	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-60M-I	SID700 60M RemRen qty 15005-25000	\$41.50	R-SW	26%	\$30.71	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-60M-J	SID700 60M RemRen qty 25005-100000C	\$38.50	R-SW	26%	\$28.49	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-61M-A	SID700 61M RemRen qty 5-250	\$87.00	R-SW	26%	\$64.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-61M-B	SID700 61M RemRen qty 255-750	\$79.00	R-SW	26%	\$58.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-61M-C	SID700 61M RemRen qty 755-1500	\$75.00	R-SW	26%	\$55.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-61M-D	SID700 61M RemRen qty 1505-2500	\$69.00	R-SW	26%	\$51.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-61M-E	SID700 61M RemRen qty 2505-5000	\$61.50	R-SW	26%	\$45.51	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-61M-F	SID700 61M RemRen qty 5005-7500	\$54.50	R-SW	26%	\$40.33	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-61M-G	SID700 61M RemRen qty 7505-10000	\$48.50	R-SW	26%	\$35.89	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-61M-H	SID700 61M RemRen qty 10005-15000	\$46.50	R-SW	26%	\$34.41	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-61M-I	SID700 61M RemRen qty 15005-25000	\$42.50	R-SW	26%	\$31.45	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-61M-J	SID700 61M RemRen qty 25005-100000C	\$39.50	R-SW	26%	\$29.23	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-62M-A	SID700 62M RemRen qty 5-250	\$88.00	R-SW	26%	\$65.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-62M-B	SID700 62M RemRen qty 255-750	\$80.00	R-SW	26%	\$59.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-62M-C	SID700 62M RemRen qty 755-1500	\$76.00	R-SW	26%	\$56.24	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-62M-D	SID700 62M RemRen qty 1505-2500	\$70.00	R-SW	26%	\$51.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-62M-E	SID700 62M RemRen qty 2505-5000	\$62.50	R-SW	26%	\$46.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-62M-F	SID700 62M RemRen qty 5005-7500	\$55.50	R-SW	26%	\$41.07	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-62M-G	SID700 62M RemRen qty 7505-10000	\$49.50	R-SW	26%	\$36.63	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-62M-H	SID700 62M RemRen qty 10005-15000	\$47.50	R-SW	26%	\$35.15	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-62M-I	SID700 62M RemRen qty 15005-25000	\$43.50	R-SW	26%	\$32.19	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-62M-J	SID700 62M RemRen qty 25005-100000C	\$40.50	R-SW	26%	\$29.97	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-63M-A	SID700 63M RemRen qty 5-250	\$89.00	R-SW	26%	\$65.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-63M-B	SID700 63M RemRen qty 255-750	\$81.00	R-SW	26%	\$59.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-63M-C	SID700 63M RemRen qty 755-1500	\$77.00	R-SW	26%	\$56.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-63M-D	SID700 63M RemRen qty 1505-2500	\$71.00	R-SW	26%	\$52.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-63M-E	SID700 63M RemRen qty 2505-5000	\$63.50	R-SW	26%	\$46.99	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-63M-F	SID700 63M RemRen qty 5005-7500	\$56.50	R-SW	26%	\$41.81	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-63M-G	SID700 63M RemRen qty 7505-10000	\$50.50	R-SW	26%	\$37.37	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-63M-H	SID700 63M RemRen qty 10005-15000	\$48.50	R-SW	26%	\$35.89	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-63M-I	SID700 63M RemRen qty 15005-25000	\$44.50	R-SW	26%	\$32.93	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-63M-J	SID700 63M RemRen qty 25005-100000C	\$41.50	R-SW	26%	\$30.71	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-64M-A	SID700 64M RemRen qty 5-250	\$90.00	R-SW	26%	\$66.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-64M-B	SID700 64M RemRen qty 255-750	\$82.00	R-SW	26%	\$60.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-64M-C	SID700 64M RemRen qty 755-1500	\$78.00	R-SW	26%	\$57.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-64M-D	SID700 64M RemRen qty 1505-2500	\$72.00	R-SW	26%	\$53.28	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-64M-E	SID700 64M RemRen qty 2505-5000	\$64.50	R-SW	26%	\$47.73	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-64M-F	SID700 64M RemRen qty 5005-7500	\$56.50	R-SW	26%	\$41.81	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-64M-G	SID700 64M RemRen qty 7505-10000	\$51.50	R-SW	26%	\$38.11	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-64M-H	SID700 64M RemRen qty 10005-15000	\$49.50	R-SW	26%	\$36.63	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-64M-I	SID700 64M RemRen qty 15005-25000	\$45.50	R-SW	26%	\$33.67	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	SID700-RMREN-64M-J	SID700 64M RemRen qtys 25005-100000C	\$42.50	R-SW	26%	\$31.45	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-65M-A	SID700 65M RemRen qtys 5-250	\$91.00	R-SW	26%	\$67.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-65M-B	SID700 65M RemRen qtys 255-750	\$83.00	R-SW	26%	\$61.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-65M-C	SID700 65M RemRen qtys 755-1500	\$79.00	R-SW	26%	\$58.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-65M-D	SID700 65M RemRen qtys 1505-2500	\$73.00	R-SW	26%	\$54.02	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-65M-E	SID700 65M RemRen qtys 2505-5000	\$65.50	R-SW	26%	\$48.47	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-65M-F	SID700 65M RemRen qtys 5005-7500	\$57.50	R-SW	26%	\$42.55	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-65M-G	SID700 65M RemRen qtys 7505-10000	\$52.50	R-SW	26%	\$38.85	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-65M-H	SID700 65M RemRen qtys 10005-15000	\$50.50	R-SW	26%	\$37.37	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-65M-I	SID700 65M RemRen qtys 15005-25000	\$46.50	R-SW	26%	\$34.41	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-65M-J	SID700 65M RemRen qtys 25005-100000C	\$43.50	R-SW	26%	\$32.19	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-6M-A	SID700 6M RemRen qtys 5-250	\$12.50	R-SW	26%	\$9.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-6M-B	SID700 6M RemRen qtys 255-750	\$11.38	R-SW	26%	\$8.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-6M-C	SID700 6M RemRen qtys 755-1500	\$10.88	R-SW	26%	\$8.05	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-6M-D	SID700 6M RemRen qtys 1505-2500	\$10.13	R-SW	26%	\$7.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-6M-E	SID700 6M RemRen qtys 2505-5000	\$9.13	R-SW	26%	\$6.76	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-6M-F	SID700 6M RemRen qtys 5005-7500	\$8.00	R-SW	26%	\$5.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-6M-G	SID700 6M RemRen qtys 7505-10000	\$7.25	R-SW	26%	\$5.37	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-6M-H	SID700 6M RemRen qtys 10005-15000	\$6.88	R-SW	26%	\$5.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-6M-I	SID700 6M RemRen qtys 15005-25000	\$6.13	R-SW	26%	\$4.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-6M-J	SID700 6M RemRen qtys 25005-100000C	\$5.75	R-SW	26%	\$4.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-7M-A	SID700 7M RemRen qtys 5-250	\$14.58	R-SW	26%	\$10.79	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-7M-B	SID700 7M RemRen qtys 255-750	\$13.27	R-SW	26%	\$9.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-7M-C	SID700 7M RemRen qtys 755-1500	\$12.69	R-SW	26%	\$9.39	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-7M-D	SID700 7M RemRen qtys 1505-2500	\$11.81	R-SW	26%	\$8.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-7M-E	SID700 7M RemRen qtys 2505-5000	\$10.65	R-SW	26%	\$7.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-7M-F	SID700 7M RemRen qtys 5005-7500	\$9.33	R-SW	26%	\$6.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-7M-G	SID700 7M RemRen qtys 7505-10000	\$8.46	R-SW	26%	\$6.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-7M-H	SID700 7M RemRen qtys 10005-15000	\$8.02	R-SW	26%	\$5.93	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-7M-I	SID700 7M RemRen qtys 15005-25000	\$7.15	R-SW	26%	\$5.29	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-7M-J	SID700 7M RemRen qtys 25005-100000C	\$6.71	R-SW	26%	\$4.97	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-8M-A	SID700 8M RemRen qtys 5-250	\$16.67	R-SW	26%	\$12.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-8M-B	SID700 8M RemRen qtys 255-750	\$15.17	R-SW	26%	\$11.23	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-8M-C	SID700 8M RemRen qtys 755-1500	\$14.50	R-SW	26%	\$10.73	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-8M-D	SID700 8M RemRen qtys 1505-2500	\$13.50	R-SW	26%	\$9.99	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-8M-E	SID700 8M RemRen qtys 2505-5000	\$12.17	R-SW	26%	\$9.01	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-8M-F	SID700 8M RemRen qtys 5005-7500	\$10.67	R-SW	26%	\$7.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-8M-G	SID700 8M RemRen qtys 7505-10000	\$9.67	R-SW	26%	\$7.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-8M-H	SID700 8M RemRen qtys 10005-15000	\$9.17	R-SW	26%	\$6.79	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-8M-I	SID700 8M RemRen qtys 15005-25000	\$8.17	R-SW	26%	\$6.05	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-8M-J	SID700 8M RemRen qtys 25005-100000C	\$7.67	R-SW	26%	\$5.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-9M-A	SID700 9M RemRen qtys 5-250	\$18.75	R-SW	26%	\$13.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-9M-B	SID700 9M RemRen qtys 255-750	\$17.06	R-SW	26%	\$12.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-9M-C	SID700 9M RemRen qtys 755-1500	\$16.31	R-SW	26%	\$12.07	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-9M-D	SID700 9M RemRen qtys 1505-2500	\$15.19	R-SW	26%	\$11.24	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-9M-E	SID700 9M RemRen qtys 2505-5000	\$13.69	R-SW	26%	\$10.13	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-9M-F	SID700 9M RemRen qtys 5005-7500	\$12.00	R-SW	26%	\$8.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-9M-G	SID700 9M RemRen qtys 7505-10000	\$10.88	R-SW	26%	\$8.05	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-9M-H	SID700 9M RemRen qtys 10005-15000	\$10.31	R-SW	26%	\$7.63	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-9M-I	SID700 9M RemRen qtys 15005-25000	\$9.19	R-SW	26%	\$6.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SID700-RMREN-9M-J	SID700 9M RemRen qtys 25005-100000C	\$8.63	R-SW	26%	\$6.39	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-24-10	SID800-6-30-24 10 Pack	\$630.00	R-SW	26%	\$466.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-24-100	SID800-6-30-24 100 Pack	\$6,300.00	R-SW	26%	\$4,662.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-24-25	SID800-6-30-24 25 Pack	\$1,575.00	R-SW	26%	\$1,165.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-24-250	SID800-6-30-24 250 Pack	\$15,750.00	R-SW	26%	\$11,655.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-24-5	SID800-6-30-24 5 Pack	\$315.00	R-SW	26%	\$233.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-24-50	SID800-6-30-24 50 Pack	\$3,150.00	R-SW	26%	\$2,331.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-24-A	SID800-6-30-24 pr u qtys 255-750	\$57.50	R-SW	26%	\$42.55	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-24-B	SID800-6-30-24 pr u qtys 755-1500	\$55.00	R-SW	26%	\$40.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-24-C	SID800-6-30-24 pr u qtys 1505-2500	\$52.00	R-SW	26%	\$38.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-24-D	SID800-6-30-24 pr u qtys 2505-5K	\$50.00	R-SW	26%	\$37.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-24-E	SID800-6-30-24 pr u qtys 5005-7500	\$47.00	R-SW	26%	\$34.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-24-F	SID800-6-30-24 pr u qtys 7505-10K	\$44.00	R-SW	26%	\$32.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-24-G	SID800-6-30-24 pr u qtys 1K5-15K	\$41.00	R-SW	26%	\$30.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-24-H	SID800-6-30-24 pr u qtys 15005-25K	\$38.00	R-SW	26%	\$28.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-24-I	SID800-6-30-24 pr u qtys 25005-1M	\$35.00	R-SW	26%	\$25.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-36-10	SID800-6-30-36 10 Pack	\$775.00	R-SW	26%	\$573.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-36-100	SID800-6-30-36 100 Pack	\$7,750.00	R-SW	26%	\$5,735.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-36-25	SID800-6-30-36 25 Pack	\$1,937.50	R-SW	26%	\$1,433.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-36-250	SID800-6-30-36 250 Pack	\$19,375.00	R-SW	26%	\$14,337.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-36-5	SID800-6-30-36 5 Pack	\$387.50	R-SW	26%	\$286.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-36-50	SID800-6-30-36 50 Pack	\$3,875.00	R-SW	26%	\$2,867.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-36-A	SID800-6-30-36 pr u qtys 255-750	\$70.50	R-SW	26%	\$52.17	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-36-B	SID800-6-30-36 pr u qtys 755-1500	\$67.50	R-SW	26%	\$49.95	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-36-C	SID800-6-30-36 pr u qtys 1505-2500	\$64.00	R-SW	26%	\$47.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-36-D	SID800-6-30-36 pr u qtys 2505-5K	\$61.00	R-SW	26%	\$45.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-36-E	SID800-6-30-36 pr u qtys 5005-7500	\$58.00	R-SW	26%	\$42.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-36-F	SID800-6-30-36 pr u qtys 7505-10K	\$54.00	R-SW	26%	\$39.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-36-G	SID800-6-30-36 pr u qtys 1K5-15K	\$51.00	R-SW	26%	\$37.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-36-H	SID800-6-30-36 pr u qtys 15005-25K	\$47.00	R-SW	26%	\$34.78	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	SID800-6-30-36-I	SID800-6-30-36 pr u qty 25005-1M	\$43.00	R-SW	26%	\$31.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-48-10	SID800-6-30-48 10 Pack	\$920.00	R-SW	26%	\$680.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-48-100	SID800-6-30-48 100 Pack	\$9,200.00	R-SW	26%	\$6,808.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-48-25	SID800-6-30-48 25 Pack	\$2,300.00	R-SW	26%	\$1,702.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-48-250	SID800-6-30-48 250 Pack	\$23,000.00	R-SW	26%	\$17,020.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-48-5	SID800-6-30-48 5 Pack	\$460.00	R-SW	26%	\$340.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-48-50	SID800-6-30-48 50 Pack	\$4,600.00	R-SW	26%	\$3,404.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-48-A	SID800-6-30-48 pr u qty 255-750	\$84.00	R-SW	26%	\$62.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-48-B	SID800-6-30-48 pr u qty 755-1500	\$80.00	R-SW	26%	\$59.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-48-C	SID800-6-30-48 pr u qty 1505-2500	\$76.00	R-SW	26%	\$56.24	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-48-D	SID800-6-30-48 pr u qty 2505-5K	\$72.00	R-SW	26%	\$53.28	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-48-E	SID800-6-30-48 pr u qty 5005-7500	\$69.00	R-SW	26%	\$51.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-48-F	SID800-6-30-48 pr u qty 7505-10K	\$64.00	R-SW	26%	\$47.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-48-G	SID800-6-30-48 pr u qty 1K5-15K	\$60.00	R-SW	26%	\$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-48-H	SID800-6-30-48 pr u qty 15005-25K	\$56.00	R-SW	26%	\$41.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-48-I	SID800-6-30-48 pr u qty 25005-1M	\$51.00	R-SW	26%	\$37.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-60-10	SID800-6-30-60 10 Pack	\$1,060.00	R-SW	26%	\$784.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-60-100	SID800-6-30-60 100 Pack	\$10,600.00	R-SW	26%	\$7,844.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-60-25	SID800-6-30-60 25 Pack	\$2,650.00	R-SW	26%	\$1,961.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-60-250	SID800-6-30-60 250 Pack	\$26,500.00	R-SW	26%	\$19,610.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-60-5	SID800-6-30-60 5 Pack	\$530.00	R-SW	26%	\$392.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-60-50	SID800-6-30-60 50 Pack	\$5,300.00	R-SW	26%	\$3,922.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-60-A	SID800-6-30-60 pr u qty 255-750	\$96.00	R-SW	26%	\$71.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-60-B	SID800-6-30-60 pr u qty 755-1500	\$91.50	R-SW	26%	\$67.71	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-60-C	SID800-6-30-60 pr u qty 1505-2500	\$87.00	R-SW	26%	\$64.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-60-D	SID800-6-30-60 pr u qty 2505-5K	\$82.00	R-SW	26%	\$60.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-60-E	SID800-6-30-60 pr u qty 5005-7500	\$78.00	R-SW	26%	\$57.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-60-F	SID800-6-30-60 pr u qty 7505-10K	\$73.00	R-SW	26%	\$54.02	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-60-G	SID800-6-30-60 pr u qty 1K5-15K	\$68.00	R-SW	26%	\$50.32	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-60-H	SID800-6-30-60 pr u qty 15005-25K	\$63.00	R-SW	26%	\$46.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-30-60-I	SID800-6-30-60 pr u qty 25005-1M	\$58.00	R-SW	26%	\$42.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-24-10	RSA SecurID Authenticator SID800 (24 months) 10 Pack	\$600.00	R-SW	26%	\$444.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-24-100	RSA SecurID Authenticator SID800 (24 months) 100 Pack	\$6,000.00	R-SW	26%	\$4,440.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-24-25	RSA SecurID Authenticator SID800 (24 months) 25 Pack	\$1,500.00	R-SW	26%	\$1,110.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-24-250	RSA SecurID Authenticator SID800 (24 months) 250 Pack	\$15,000.00	R-SW	26%	\$11,100.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-24-5	RSA SecurID Authenticator SID800 (24 months) 5 Pack	\$300.00	R-SW	26%	\$222.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-24-50	RSA SecurID Authenticator SID800 (24 months) 50 Pack	\$3,000.00	R-SW	26%	\$2,220.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-24-A	SID800-6-60-24 per user qty 255-750	\$54.50	R-SW	26%	\$40.33	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-24-B	SID800-6-60-24 per user qty 755-1500	\$52.00	R-SW	26%	\$38.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-24-C	SID800-6-60-24 per user qty 1505-2500	\$49.00	R-SW	26%	\$36.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-24-D	SID800-6-60-24 per user qty 2505-5000	\$47.00	R-SW	26%	\$34.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-24-E	SID800-6-60-24 per user qty 5005-7500	\$44.00	R-SW	26%	\$32.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-24-F	SID800-6-60-24 per user qty 7505-10000	\$41.00	R-SW	26%	\$30.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-24-G	SID800-6-60-24 per user qty 10005-15000	\$38.00	R-SW	26%	\$28.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-24-H	SID800-6-60-24 per user qty 15005-25000	\$35.00	R-SW	26%	\$25.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-24-I	SID800-6-60-24 per user qty 25005-1,000,000	\$32.00	R-SW	26%	\$23.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-36-10	RSA SecurID Authenticator SID800 (36 months) 10 Pack	\$745.00	R-SW	26%	\$551.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-36-100	RSA SecurID Authenticator SID800 (36 months) 100 Pack	\$7,450.00	R-SW	26%	\$5,513.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-36-25	RSA SecurID Authenticator SID800 (36 months) 25 Pack	\$1,862.50	R-SW	26%	\$1,378.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-36-250	RSA SecurID Authenticator SID800 (36 months) 250 Pack	\$18,625.00	R-SW	26%	\$13,782.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-36-5	RSA SecurID Authenticator SID800 (36 months) 5 Pack	\$372.50	R-SW	26%	\$275.65	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-36-50	RSA SecurID Authenticator SID800 (36 months) 50 Pack	\$3,725.00	R-SW	26%	\$2,756.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-36-A	SID800-6-60-36 per user qty 255-750	\$67.50	R-SW	26%	\$49.95	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-36-B	SID800-6-60-36 per user qty 755-1500	\$64.50	R-SW	26%	\$47.73	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-36-C	SID800-6-60-36 per user qty 1505-2500	\$61.00	R-SW	26%	\$45.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-36-D	SID800-6-60-36 per user qty 2505-5000	\$58.00	R-SW	26%	\$42.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-36-E	SID800-6-60-36 per user qty 5005-7500	\$55.00	R-SW	26%	\$40.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-36-F	SID800-6-60-36 per user qty 7505-10000	\$51.00	R-SW	26%	\$37.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-36-G	SID800-6-60-36 per user qty 10005-15000	\$48.00	R-SW	26%	\$35.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-36-H	SID800-6-60-36 per user qty 15005-25000	\$44.00	R-SW	26%	\$32.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-36-I	SID800-6-60-36 per user qty 25005-1,000,000	\$40.00	R-SW	26%	\$29.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-48-10	RSA SecurID Authenticator SID800 (48 months) 10 Pack	\$890.00	R-SW	26%	\$658.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-48-100	RSA SecurID Authenticator SID800 (48 months) 100 Pack	\$8,900.00	R-SW	26%	\$6,586.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-48-25	RSA SecurID Authenticator SID800 (48 months) 25 Pack	\$2,225.00	R-SW	26%	\$1,646.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-48-250	RSA SecurID Authenticator SID800 (48 months) 250 Pack	\$22,250.00	R-SW	26%	\$16,465.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-48-5	RSA SecurID Authenticator SID800 (48 months) 5 Pack	\$445.00	R-SW	26%	\$329.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-48-50	RSA SecurID Authenticator SID800 (48 months) 50 Pack	\$4,450.00	R-SW	26%	\$3,293.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-48-A	SID800-6-60-48 per user qty 255-750	\$81.00	R-SW	26%	\$59.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-48-B	SID800-6-60-48 per user qty 755-1500	\$77.00	R-SW	26%	\$56.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-48-C	SID800-6-60-48 per user qty 1505-2500	\$73.00	R-SW	26%	\$54.02	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-48-D	SID800-6-60-48 per user qty 2505-5000	\$69.00	R-SW	26%	\$51.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-48-E	SID800-6-60-48 per user qty 5005-7500	\$66.00	R-SW	26%	\$48.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-48-F	SID800-6-60-48 per user qty 7505-10000	\$61.00	R-SW	26%	\$45.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-48-G	SID800-6-60-48 per user qty 10005-15000	\$57.00	R-SW	26%	\$42.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-48-H	SID800-6-60-48 per user qty 15005-25000	\$53.00	R-SW	26%	\$39.22	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-48-I	SID800-6-60-48 per user qty 25005-1,000,000	\$48.00	R-SW	26%	\$35.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-60-10	RSA SecurID Authenticator SID800 (60 months) 10 Pack	\$1,030.00	R-SW	26%	\$762.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-60-100	RSA SecurID Authenticator SID800 (60 months) 100 Pack	\$10,300.00	R-SW	26%	\$7,622.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-60-25	RSA SecurID Authenticator SID800 (60 months) 25 Pack	\$2,575.00	R-SW	26%	\$1,905.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-60-250	RSA SecurID Authenticator SID800 (60 months) 250 Pack	\$25,750.00	R-SW	26%	\$19,055.00	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	SID800-6-60-60-5	RSA SecurID Authenticator SID800 (60 months) 5 Pack	\$515.00	R-SW	26%	\$381.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-60-50	RSA SecurID Authenticator SID800 (60 months) 50 Pack	\$5,150.00	R-SW	26%	\$3,811.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-60-A	SID800-6-60-60 per user qty 255-750	\$93.00	R-SW	26%	\$68.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-60-B	SID800-6-60-60 per user qty 755-1500	\$88.50	R-SW	26%	\$65.49	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-60-C	SID800-6-60-60 per user qty 1505-2500	\$84.00	R-SW	26%	\$62.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-60-D	SID800-6-60-60 per user qty 2505-5000	\$79.00	R-SW	26%	\$58.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-60-E	SID800-6-60-60 per user qty 5005-7500	\$75.00	R-SW	26%	\$55.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-60-F	SID800-6-60-60 per user qty 7505-10000	\$70.00	R-SW	26%	\$51.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-60-G	SID800-6-60-60 per user qty 10005-15000	\$65.00	R-SW	26%	\$48.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-60-H	SID800-6-60-60 per user qty 15005-25000	\$60.00	R-SW	26%	\$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-6-60-60-I	SID800-6-60-60 per user qty 25005-1,000,000	\$55.00	R-SW	26%	\$40.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-10M-A	SID800 10M RemRen qty 5-250	\$25.00	R-SW	26%	\$18.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-10M-B	SID800 10M RemRen qty 255-750	\$22.71	R-SW	26%	\$16.81	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-10M-C	SID800 10M RemRen qty 755-1500	\$21.67	R-SW	26%	\$16.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-10M-D	SID800 10M RemRen qty 1505-2500	\$20.42	R-SW	26%	\$15.11	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-10M-E	SID800 10M RemRen qty 2505-5000	\$19.58	R-SW	26%	\$14.49	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-10M-F	SID800 10M RemRen qty 5005-7500	\$18.33	R-SW	26%	\$13.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-10M-G	SID800 10M RemRen qty 7505-10000	\$17.08	R-SW	26%	\$12.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-10M-H	SID800 10M RemRen qty 10005-15000	\$15.83	R-SW	26%	\$11.71	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-10M-I	SID800 10M RemRen qty 15005-25000	\$14.58	R-SW	26%	\$10.79	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-10M-J	SID800 10M RemRen qty 25005-1000000	\$13.33	R-SW	26%	\$9.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-11M-A	SID800 11M RemRen qty 5-250	\$27.50	R-SW	26%	\$20.35	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-11M-B	SID800 11M RemRen qty 255-750	\$24.98	R-SW	26%	\$18.49	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-11M-C	SID800 11M RemRen qty 755-1500	\$23.83	R-SW	26%	\$17.63	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-11M-D	SID800 11M RemRen qty 1505-2500	\$22.46	R-SW	26%	\$16.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-11M-E	SID800 11M RemRen qty 2505-5000	\$21.54	R-SW	26%	\$15.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-11M-F	SID800 11M RemRen qty 5005-7500	\$20.17	R-SW	26%	\$14.93	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-11M-G	SID800 11M RemRen qty 7505-10000	\$18.79	R-SW	26%	\$13.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-11M-H	SID800 11M RemRen qty 10005-15000	\$17.42	R-SW	26%	\$12.89	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-11M-I	SID800 11M RemRen qty 15005-25000	\$16.04	R-SW	26%	\$11.87	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-11M-J	SID800 11M RemRen qty 25005-1000000	\$14.67	R-SW	26%	\$10.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-12M-A	SID800 12M RemRen qty 5-250	\$30.00	R-SW	26%	\$22.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-12M-B	SID800 12M RemRen qty 255-750	\$27.25	R-SW	26%	\$20.17	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-12M-C	SID800 12M RemRen qty 755-1500	\$26.00	R-SW	26%	\$19.24	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-12M-D	SID800 12M RemRen qty 1505-2500	\$24.50	R-SW	26%	\$18.13	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-12M-E	SID800 12M RemRen qty 2505-5000	\$23.50	R-SW	26%	\$17.39	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-12M-F	SID800 12M RemRen qty 5005-7500	\$22.00	R-SW	26%	\$16.28	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-12M-G	SID800 12M RemRen qty 7505-10000	\$20.50	R-SW	26%	\$15.17	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-12M-H	SID800 12M RemRen qty 10005-15000	\$19.00	R-SW	26%	\$14.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-12M-I	SID800 12M RemRen qty 15005-25000	\$17.50	R-SW	26%	\$12.95	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-12M-J	SID800 12M RemRen qty 25005-1000000	\$16.00	R-SW	26%	\$11.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-13M-A	SID800 13M RemRen qty 5-250	\$32.50	R-SW	26%	\$24.05	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-13M-B	SID800 13M RemRen qty 255-750	\$29.52	R-SW	26%	\$21.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-13M-C	SID800 13M RemRen qty 755-1500	\$28.17	R-SW	26%	\$20.85	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-13M-D	SID800 13M RemRen qty 1505-2500	\$26.54	R-SW	26%	\$19.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-13M-E	SID800 13M RemRen qty 2505-5000	\$25.46	R-SW	26%	\$18.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-13M-F	SID800 13M RemRen qty 5005-7500	\$23.83	R-SW	26%	\$17.63	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-13M-G	SID800 13M RemRen qty 7505-10000	\$22.21	R-SW	26%	\$16.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-13M-H	SID800 13M RemRen qty 10005-15000	\$20.58	R-SW	26%	\$15.23	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-13M-I	SID800 13M RemRen qty 15005-25000	\$18.96	R-SW	26%	\$14.03	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-13M-J	SID800 13M RemRen qty 25005-1000000	\$17.33	R-SW	26%	\$12.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-14M-A	SID800 14M RemRen qty 5-250	\$35.00	R-SW	26%	\$25.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-14M-B	SID800 14M RemRen qty 255-750	\$31.79	R-SW	26%	\$23.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-14M-C	SID800 14M RemRen qty 755-1500	\$30.33	R-SW	26%	\$22.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-14M-D	SID800 14M RemRen qty 1505-2500	\$28.58	R-SW	26%	\$21.15	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-14M-E	SID800 14M RemRen qty 2505-5000	\$27.42	R-SW	26%	\$20.29	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-14M-F	SID800 14M RemRen qty 5005-7500	\$25.67	R-SW	26%	\$19.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-14M-G	SID800 14M RemRen qty 7505-10000	\$23.92	R-SW	26%	\$17.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-14M-H	SID800 14M RemRen qty 10005-15000	\$22.17	R-SW	26%	\$16.41	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-14M-I	SID800 14M RemRen qty 15005-25000	\$20.42	R-SW	26%	\$15.11	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-14M-J	SID800 14M RemRen qty 25005-1000000	\$18.67	R-SW	26%	\$13.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-15M-A	SID800 15M RemRen qty 5-250	\$37.50	R-SW	26%	\$27.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-15M-B	SID800 15M RemRen qty 255-750	\$34.06	R-SW	26%	\$25.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-15M-C	SID800 15M RemRen qty 755-1500	\$32.50	R-SW	26%	\$24.05	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-15M-D	SID800 15M RemRen qty 1505-2500	\$30.63	R-SW	26%	\$22.67	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-15M-E	SID800 15M RemRen qty 2505-5000	\$29.38	R-SW	26%	\$21.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-15M-F	SID800 15M RemRen qty 5005-7500	\$27.50	R-SW	26%	\$20.35	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-15M-G	SID800 15M RemRen qty 7505-10000	\$25.63	R-SW	26%	\$18.97	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-15M-H	SID800 15M RemRen qty 10005-15000	\$23.75	R-SW	26%	\$17.58	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-15M-I	SID800 15M RemRen qty 15005-25000	\$21.88	R-SW	26%	\$16.19	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-15M-J	SID800 15M RemRen qty 25005-1000000	\$20.00	R-SW	26%	\$14.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-16M-A	SID800 16M RemRen qty 5-250	\$40.00	R-SW	26%	\$29.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-16M-B	SID800 16M RemRen qty 255-750	\$36.33	R-SW	26%	\$26.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-16M-C	SID800 16M RemRen qty 755-1500	\$34.67	R-SW	26%	\$25.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-16M-D	SID800 16M RemRen qty 1505-2500	\$32.67	R-SW	26%	\$24.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-16M-E	SID800 16M RemRen qty 2505-5000	\$31.33	R-SW	26%	\$23.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-16M-F	SID800 16M RemRen qty 5005-7500	\$29.33	R-SW	26%	\$21.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-16M-G	SID800 16M RemRen qty 7505-10000	\$27.33	R-SW	26%	\$20.22	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-16M-H	SID800 16M RemRen qty 10005-15000	\$25.33	R-SW	26%	\$18.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-16M-I	SID800 16M RemRen qty 15005-25000	\$23.33	R-SW	26%	\$17.26	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	SID800-RMREN-16M-J	SID800 16M RemRen qty 25005-100000C	\$21.33	R-SW	26%	\$15.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-17M-A	SID800 17M RemRen qty 5-250	\$42.50	R-SW	26%	\$31.45	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-17M-B	SID800 17M RemRen qty 255-750	\$38.60	R-SW	26%	\$28.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-17M-C	SID800 17M RemRen qty 755-1500	\$36.83	R-SW	26%	\$27.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-17M-D	SID800 17M RemRen qty 1505-2500	\$34.71	R-SW	26%	\$25.69	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-17M-E	SID800 17M RemRen qty 2505-5000	\$33.29	R-SW	26%	\$24.63	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-17M-F	SID800 17M RemRen qty 5005-7500	\$31.17	R-SW	26%	\$23.07	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-17M-G	SID800 17M RemRen qty 7505-10000	\$29.04	R-SW	26%	\$21.49	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-17M-H	SID800 17M RemRen qty 10005-15000	\$26.92	R-SW	26%	\$19.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-17M-I	SID800 17M RemRen qty 15005-25000	\$24.79	R-SW	26%	\$18.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-17M-J	SID800 17M RemRen qty 25005-100000C	\$22.67	R-SW	26%	\$16.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-18M-A	SID800 18M RemRen qty 5-250	\$45.00	R-SW	26%	\$33.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-18M-B	SID800 18M RemRen qty 255-750	\$40.88	R-SW	26%	\$30.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-18M-C	SID800 18M RemRen qty 755-1500	\$39.00	R-SW	26%	\$28.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-18M-D	SID800 18M RemRen qty 1505-2500	\$36.75	R-SW	26%	\$27.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-18M-E	SID800 18M RemRen qty 2505-5000	\$35.25	R-SW	26%	\$26.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-18M-F	SID800 18M RemRen qty 5005-7500	\$33.00	R-SW	26%	\$24.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-18M-G	SID800 18M RemRen qty 7505-10000	\$30.75	R-SW	26%	\$22.76	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-18M-H	SID800 18M RemRen qty 10005-15000	\$28.50	R-SW	26%	\$21.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-18M-I	SID800 18M RemRen qty 15005-25000	\$26.25	R-SW	26%	\$19.43	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-18M-J	SID800 18M RemRen qty 25005-100000C	\$24.00	R-SW	26%	\$17.76	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-19M-A	SID800 19M RemRen qty 5-250	\$47.50	R-SW	26%	\$35.15	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-19M-B	SID800 19M RemRen qty 255-750	\$43.15	R-SW	26%	\$31.93	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-19M-C	SID800 19M RemRen qty 755-1500	\$41.17	R-SW	26%	\$30.47	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-19M-D	SID800 19M RemRen qty 1505-2500	\$38.79	R-SW	26%	\$28.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-19M-E	SID800 19M RemRen qty 2505-5000	\$37.21	R-SW	26%	\$27.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-19M-F	SID800 19M RemRen qty 5005-7500	\$34.83	R-SW	26%	\$25.77	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-19M-G	SID800 19M RemRen qty 7505-10000	\$32.46	R-SW	26%	\$24.02	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-19M-H	SID800 19M RemRen qty 10005-15000	\$30.08	R-SW	26%	\$22.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-19M-I	SID800 19M RemRen qty 15005-25000	\$27.71	R-SW	26%	\$20.51	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-19M-J	SID800 19M RemRen qty 25005-100000C	\$25.33	R-SW	26%	\$18.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-1M-A	SID800 1M RemRen qty 5-250	\$2.50	R-SW	26%	\$1.85	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-1M-B	SID800 1M RemRen qty 255-750	\$2.27	R-SW	26%	\$1.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-1M-C	SID800 1M RemRen qty 755-1500	\$2.17	R-SW	26%	\$1.61	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-1M-D	SID800 1M RemRen qty 1505-2500	\$2.04	R-SW	26%	\$1.51	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-1M-E	SID800 1M RemRen qty 2505-5000	\$1.96	R-SW	26%	\$1.45	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-1M-F	SID800 1M RemRen qty 5005-7500	\$1.83	R-SW	26%	\$1.35	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-1M-G	SID800 1M RemRen qty 7505-10000	\$1.71	R-SW	26%	\$1.27	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-1M-H	SID800 1M RemRen qty 10005-15000	\$1.58	R-SW	26%	\$1.17	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-1M-I	SID800 1M RemRen qty 15005-25000	\$1.46	R-SW	26%	\$1.08	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-1M-J	SID800 1M RemRen qty 25005-100000C	\$1.33	R-SW	26%	\$0.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-20M-A	SID800 20M RemRen qty 5-250	\$50.00	R-SW	26%	\$37.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-20M-B	SID800 20M RemRen qty 255-750	\$45.42	R-SW	26%	\$33.61	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-20M-C	SID800 20M RemRen qty 755-1500	\$43.33	R-SW	26%	\$32.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-20M-D	SID800 20M RemRen qty 1505-2500	\$40.83	R-SW	26%	\$30.21	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-20M-E	SID800 20M RemRen qty 2505-5000	\$39.17	R-SW	26%	\$28.99	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-20M-F	SID800 20M RemRen qty 5005-7500	\$36.67	R-SW	26%	\$27.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-20M-G	SID800 20M RemRen qty 7505-10000	\$34.17	R-SW	26%	\$25.29	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-20M-H	SID800 20M RemRen qty 10005-15000	\$31.67	R-SW	26%	\$23.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-20M-I	SID800 20M RemRen qty 15005-25000	\$29.17	R-SW	26%	\$21.59	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-20M-J	SID800 20M RemRen qty 25005-100000C	\$26.67	R-SW	26%	\$19.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-21M-A	SID800 21M RemRen qty 5-250	\$52.50	R-SW	26%	\$38.85	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-21M-B	SID800 21M RemRen qty 255-750	\$47.69	R-SW	26%	\$35.29	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-21M-C	SID800 21M RemRen qty 755-1500	\$45.50	R-SW	26%	\$33.67	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-21M-D	SID800 21M RemRen qty 1505-2500	\$42.88	R-SW	26%	\$31.73	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-21M-E	SID800 21M RemRen qty 2505-5000	\$41.13	R-SW	26%	\$30.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-21M-F	SID800 21M RemRen qty 5005-7500	\$38.50	R-SW	26%	\$28.49	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-21M-G	SID800 21M RemRen qty 7505-10000	\$35.88	R-SW	26%	\$26.55	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-21M-H	SID800 21M RemRen qty 10005-15000	\$33.25	R-SW	26%	\$24.61	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-21M-I	SID800 21M RemRen qty 15005-25000	\$30.63	R-SW	26%	\$22.67	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-21M-J	SID800 21M RemRen qty 25005-100000C	\$28.00	R-SW	26%	\$20.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-22M-A	SID800 Remed Renew No Ship 22Mo qty 5 - 250	\$55.00	R-SW	26%	\$40.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-22M-B	SID800 Remed Renew No Ship 22Mo qty 255 - 750	\$49.96	R-SW	26%	\$36.97	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-22M-C	SID800 Remed Renew No Ship 22Mo qty 755 - 1500	\$47.67	R-SW	26%	\$35.28	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-22M-D	SID800 Remed Renew No Ship 22Mo qty 1505 - 2500	\$44.92	R-SW	26%	\$33.24	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-22M-E	SID800 Remed Renew No Ship 22Mo qty 2505 - 5000	\$43.08	R-SW	26%	\$31.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-22M-F	SID800 Remed Renew No Ship 22Mo qty 5005 - 7500	\$40.33	R-SW	26%	\$29.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-22M-G	SID800 Remed Renew No Ship 22Mo qty 7505 - 10000	\$37.58	R-SW	26%	\$27.81	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-22M-H	SID800 Remed Renew No Ship 22Mo qty 10005 - 15000	\$34.83	R-SW	26%	\$25.77	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-22M-I	SID800 Remed Renew No Ship 22Mo qty 15005 - 25000	\$32.08	R-SW	26%	\$23.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-22M-J	SID800 Remed Renew No Ship 22Mo qty 25005 - 100000C	\$29.33	R-SW	26%	\$21.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-23M-A	SID800 Remed Renew No Ship 23Mo qty 5 - 250	\$57.50	R-SW	26%	\$42.55	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-23M-B	SID800 Remed Renew No Ship 23Mo qty 255 - 750	\$52.23	R-SW	26%	\$38.65	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-23M-C	SID800 Remed Renew No Ship 23Mo qty 755 - 1500	\$49.83	R-SW	26%	\$36.87	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-23M-D	SID800 Remed Renew No Ship 23Mo qty 1505 - 2500	\$46.96	R-SW	26%	\$34.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-23M-E	SID800 Remed Renew No Ship 23Mo qty 2505 - 5000	\$45.04	R-SW	26%	\$33.33	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-23M-F	SID800 Remed Renew No Ship 23Mo qty 5005 - 7500	\$42.17	R-SW	26%	\$31.21	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-23M-G	SID800 Remed Renew No Ship 23Mo qty 7505 - 10000	\$39.29	R-SW	26%	\$29.07	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-23M-H	SID800 Remed Renew No Ship 23Mo qty 10005 - 15000	\$36.42	R-SW	26%	\$26.95	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-23M-I	SID800 Remed Renew No Ship 23Mo qty 15005 - 25000	\$33.54	R-SW	26%	\$24.82	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	SID800-RMREN-23M-J	SID800 Remed Renew No Ship 23Mo qty 25005 - 1000000	\$30.67	R-SW	26%	\$22.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-24M-A	SID800 Remed Renew No Ship 24Mo qty 5 - 250	\$60.00	R-SW	26%	\$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-24M-B	SID800 Remed Renew No Ship 24Mo qty 255 - 750	\$54.50	R-SW	26%	\$40.33	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-24M-C	SID800 Remed Renew No Ship 24Mo qty 755 - 1500	\$52.00	R-SW	26%	\$38.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-24M-D	SID800 Remed Renew No Ship 24Mo qty 1505 - 2500	\$49.00	R-SW	26%	\$36.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-24M-E	SID800 Remed Renew No Ship 24Mo qty 2505 - 5000	\$47.00	R-SW	26%	\$34.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-24M-F	SID800 Remed Renew No Ship 24Mo qty 5005 - 7500	\$44.00	R-SW	26%	\$32.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-24M-G	SID800 Remed Renew No Ship 24Mo qty 7505 - 10000	\$41.00	R-SW	26%	\$30.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-24M-H	SID800 Remed Renew No Ship 24Mo qty 10005 - 15000	\$38.00	R-SW	26%	\$28.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-24M-I	SID800 Remed Renew No Ship 24Mo qty 15005 - 25000	\$35.00	R-SW	26%	\$25.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-24M-J	SID800 Remed Renew No Ship 24Mo qty 25005 - 1000000	\$32.00	R-SW	26%	\$23.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-25M-A	SID800 Remed Renew No Ship 25Mo qty 5 - 250	\$61.00	R-SW	26%	\$45.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-25M-B	SID800 Remed Renew No Ship 25Mo qty 255 - 750	\$55.50	R-SW	26%	\$41.07	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-25M-C	SID800 Remed Renew No Ship 25Mo qty 755 - 1500	\$53.00	R-SW	26%	\$39.22	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-25M-D	SID800 Remed Renew No Ship 25Mo qty 1505 - 2500	\$50.00	R-SW	26%	\$37.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-25M-E	SID800 Remed Renew No Ship 25Mo qty 2505 - 5000	\$48.00	R-SW	26%	\$35.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-25M-F	SID800 Remed Renew No Ship 25Mo qty 5005 - 7500	\$45.00	R-SW	26%	\$33.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-25M-G	SID800 Remed Renew No Ship 25Mo qty 7505 - 10000	\$42.00	R-SW	26%	\$31.08	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-25M-H	SID800 Remed Renew No Ship 25Mo qty 10005 - 15000	\$39.00	R-SW	26%	\$28.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-25M-I	SID800 Remed Renew No Ship 25Mo qty 15005 - 25000	\$36.00	R-SW	26%	\$26.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-25M-J	SID800 Remed Renew No Ship 25Mo qty 25005 - 1000000	\$33.00	R-SW	26%	\$24.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-26M-A	SID800 Remed Renew No Ship 26Mo qty 5 - 250	\$62.00	R-SW	26%	\$45.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-26M-B	SID800 Remed Renew No Ship 26Mo qty 255 - 750	\$56.00	R-SW	26%	\$41.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-26M-C	SID800 Remed Renew No Ship 26Mo qty 755 - 1500	\$54.00	R-SW	26%	\$39.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-26M-D	SID800 Remed Renew No Ship 26Mo qty 1505 - 2500	\$51.00	R-SW	26%	\$37.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-26M-E	SID800 Remed Renew No Ship 26Mo qty 2505 - 5000	\$49.00	R-SW	26%	\$36.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-26M-F	SID800 Remed Renew No Ship 26Mo qty 5005 - 7500	\$46.00	R-SW	26%	\$34.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-26M-G	SID800 Remed Renew No Ship 26Mo qty 7505 - 10000	\$43.00	R-SW	26%	\$31.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-26M-H	SID800 Remed Renew No Ship 26Mo qty 10005 - 15000	\$40.00	R-SW	26%	\$29.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-26M-I	SID800 Remed Renew No Ship 26Mo qty 15005 - 25000	\$37.00	R-SW	26%	\$27.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-26M-J	SID800 Remed Renew No Ship 26Mo qty 25005 - 1000000	\$34.00	R-SW	26%	\$25.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-27M-A	SID800 Remed Renew No Ship 27Mo qty 5 - 250	\$63.00	R-SW	26%	\$46.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-27M-B	SID800 Remed Renew No Ship 27Mo qty 255 - 750	\$57.00	R-SW	26%	\$42.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-27M-C	SID800 Remed Renew No Ship 27Mo qty 755 - 1500	\$55.00	R-SW	26%	\$40.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-27M-D	SID800 Remed Renew No Ship 27Mo qty 1505 - 2500	\$52.00	R-SW	26%	\$38.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-27M-E	SID800 Remed Renew No Ship 27Mo qty 2505 - 5000	\$50.00	R-SW	26%	\$37.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-27M-F	SID800 Remed Renew No Ship 27Mo qty 5005 - 7500	\$47.00	R-SW	26%	\$34.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-27M-G	SID800 Remed Renew No Ship 27Mo qty 7505 - 10000	\$44.00	R-SW	26%	\$32.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-27M-H	SID800 Remed Renew No Ship 27Mo qty 10005 - 15000	\$41.00	R-SW	26%	\$30.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-27M-I	SID800 Remed Renew No Ship 27Mo qty 15005 - 25000	\$38.00	R-SW	26%	\$28.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-27M-J	SID800 Remed Renew No Ship 27Mo qty 25005 - 1000000	\$35.00	R-SW	26%	\$25.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-28M-A	SID800 Remed Renew No Ship 28Mo qty 5 - 250	\$64.00	R-SW	26%	\$47.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-28M-B	SID800 Remed Renew No Ship 28Mo qty 255 - 750	\$58.00	R-SW	26%	\$42.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-28M-C	SID800 Remed Renew No Ship 28Mo qty 755 - 1500	\$56.00	R-SW	26%	\$41.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-28M-D	SID800 Remed Renew No Ship 28Mo qty 1505 - 2500	\$53.00	R-SW	26%	\$39.22	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-28M-E	SID800 Remed Renew No Ship 28Mo qty 2505 - 5000	\$51.00	R-SW	26%	\$37.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-28M-F	SID800 Remed Renew No Ship 28Mo qty 5005 - 7500	\$48.00	R-SW	26%	\$35.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-28M-G	SID800 Remed Renew No Ship 28Mo qty 7505 - 10000	\$45.00	R-SW	26%	\$33.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-28M-H	SID800 Remed Renew No Ship 28Mo qty 10005 - 15000	\$42.00	R-SW	26%	\$31.08	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-28M-I	SID800 Remed Renew No Ship 28Mo qty 15005 - 25000	\$39.00	R-SW	26%	\$28.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-28M-J	SID800 Remed Renew No Ship 28Mo qty 25005 - 1000000	\$36.00	R-SW	26%	\$26.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-29M-A	SID800 Remed Renew No Ship 29Mo qty 5 - 250	\$65.00	R-SW	26%	\$48.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-29M-B	SID800 Remed Renew No Ship 29Mo qty 255 - 750	\$59.00	R-SW	26%	\$43.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-29M-C	SID800 Remed Renew No Ship 29Mo qty 755 - 1500	\$57.00	R-SW	26%	\$42.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-29M-D	SID800 Remed Renew No Ship 29Mo qty 1505 - 2500	\$54.00	R-SW	26%	\$39.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-29M-E	SID800 Remed Renew No Ship 29Mo qty 2505 - 5000	\$52.00	R-SW	26%	\$38.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-29M-F	SID800 Remed Renew No Ship 29Mo qty 5005 - 7500	\$49.00	R-SW	26%	\$36.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-29M-G	SID800 Remed Renew No Ship 29Mo qty 7505 - 10000	\$46.00	R-SW	26%	\$34.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-29M-H	SID800 Remed Renew No Ship 29Mo qty 10005 - 15000	\$43.00	R-SW	26%	\$31.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-29M-I	SID800 Remed Renew No Ship 29Mo qty 15005 - 25000	\$40.00	R-SW	26%	\$29.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-29M-J	SID800 Remed Renew No Ship 29Mo qty 25005 - 1000000	\$37.00	R-SW	26%	\$27.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-2M-A	SID800 2M RemRen qty 5-250	\$5.00	R-SW	26%	\$3.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-2M-B	SID800 2M RemRen qty 255-750	\$4.54	R-SW	26%	\$3.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-2M-C	SID800 2M RemRen qty 755-1500	\$4.33	R-SW	26%	\$3.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-2M-D	SID800 2M RemRen qty 1505-2500	\$4.08	R-SW	26%	\$3.02	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-2M-E	SID800 2M RemRen qty 2505-5000	\$3.92	R-SW	26%	\$2.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-2M-F	SID800 2M RemRen qty 5005-7500	\$3.67	R-SW	26%	\$2.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-2M-G	SID800 2M RemRen qty 7505-10000	\$3.42	R-SW	26%	\$2.53	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-2M-H	SID800 2M RemRen qty 10005-15000	\$3.17	R-SW	26%	\$2.35	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-2M-I	SID800 2M RemRen qty 15005-25000	\$2.92	R-SW	26%	\$2.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-2M-J	SID800 2M RemRen qty 25005-1000000	\$2.67	R-SW	26%	\$1.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-30M-A	SID800 Remed Renew No Ship 30Mo qty 5 - 250	\$66.00	R-SW	26%	\$48.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-30M-B	SID800 Remed Renew No Ship 30Mo qty 255 - 750	\$60.00	R-SW	26%	\$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-30M-C	SID800 Remed Renew No Ship 30Mo qty 755 - 1500	\$58.00	R-SW	26%	\$42.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-30M-D	SID800 Remed Renew No Ship 30Mo qty 1505 - 2500	\$55.00	R-SW	26%	\$40.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-30M-E	SID800 Remed Renew No Ship 30Mo qty 2505 - 5000	\$53.00	R-SW	26%	\$39.22	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-30M-F	SID800 Remed Renew No Ship 30Mo qty 5005 - 7500	\$50.00	R-SW	26%	\$37.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-30M-G	SID800 Remed Renew No Ship 30Mo qty 7505 - 10000	\$47.00	R-SW	26%	\$34.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-30M-H	SID800 Remed Renew No Ship 30Mo qty 10005 - 15000	\$44.00	R-SW	26%	\$32.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-30M-I	SID800 Remed Renew No Ship 30Mo qty 15005 - 25000	\$41.00	R-SW	26%	\$30.34	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	SID800-RMREN-38M-J	SID800 Remed Renew No Ship 38Mo qty 25005 - 1000000	\$42.00	R-SW	26%	\$31.08	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-39M-A	SID800 Remed Renew No Ship 39Mo qty 5 - 250	\$77.50	R-SW	26%	\$57.35	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-39M-B	SID800 Remed Renew No Ship 39Mo qty 255 - 750	\$70.50	R-SW	26%	\$52.17	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-39M-C	SID800 Remed Renew No Ship 39Mo qty 755 - 1500	\$67.50	R-SW	26%	\$49.95	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-39M-D	SID800 Remed Renew No Ship 39Mo qty 1505 - 2500	\$64.00	R-SW	26%	\$47.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-39M-E	SID800 Remed Renew No Ship 39Mo qty 2505 - 5000	\$61.00	R-SW	26%	\$45.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-39M-F	SID800 Remed Renew No Ship 39Mo qty 5005 - 7500	\$58.00	R-SW	26%	\$42.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-39M-G	SID800 Remed Renew No Ship 39Mo qty 7505 - 10000	\$54.00	R-SW	26%	\$39.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-39M-H	SID800 Remed Renew No Ship 39Mo qty 10005 - 15000	\$51.00	R-SW	26%	\$37.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-39M-I	SID800 Remed Renew No Ship 39Mo qty 15005 - 25000	\$47.00	R-SW	26%	\$34.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-39M-J	SID800 Remed Renew No Ship 39Mo qty 25005 - 1000000	\$43.00	R-SW	26%	\$31.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-3M-A	SID800 3M RemRen qty 5-250	\$7.50	R-SW	26%	\$5.55	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-3M-B	SID800 3M RemRen qty 255-750	\$6.81	R-SW	26%	\$5.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-3M-C	SID800 3M RemRen qty 755-1500	\$6.50	R-SW	26%	\$4.81	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-3M-D	SID800 3M RemRen qty 1505-2500	\$6.13	R-SW	26%	\$4.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-3M-E	SID800 3M RemRen qty 2505-5000	\$5.88	R-SW	26%	\$4.35	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-3M-F	SID800 3M RemRen qty 5005-7500	\$5.50	R-SW	26%	\$4.07	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-3M-G	SID800 3M RemRen qty 7505-10000	\$5.13	R-SW	26%	\$3.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-3M-H	SID800 3M RemRen qty 10005-15000	\$4.75	R-SW	26%	\$3.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-3M-I	SID800 3M RemRen qty 15005-25000	\$4.38	R-SW	26%	\$3.24	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-3M-J	SID800 3M RemRen qty 25005-1000000	\$4.00	R-SW	26%	\$2.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-40M-A	SID800 Remed Renew No Ship 40Mo qty 5 - 250	\$78.50	R-SW	26%	\$58.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-40M-B	SID800 Remed Renew No Ship 40Mo qty 255 - 750	\$71.50	R-SW	26%	\$52.91	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-40M-C	SID800 Remed Renew No Ship 40Mo qty 755 - 1500	\$68.50	R-SW	26%	\$50.69	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-40M-D	SID800 Remed Renew No Ship 40Mo qty 1505 - 2500	\$65.00	R-SW	26%	\$48.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-40M-E	SID800 Remed Renew No Ship 40Mo qty 2505 - 5000	\$62.00	R-SW	26%	\$45.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-40M-F	SID800 Remed Renew No Ship 40Mo qty 5005 - 7500	\$59.00	R-SW	26%	\$43.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-40M-G	SID800 Remed Renew No Ship 40Mo qty 7505 - 10000	\$55.00	R-SW	26%	\$40.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-40M-H	SID800 Remed Renew No Ship 40Mo qty 10005 - 15000	\$52.00	R-SW	26%	\$38.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-40M-I	SID800 Remed Renew No Ship 40Mo qty 15005 - 25000	\$48.00	R-SW	26%	\$35.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-40M-J	SID800 Remed Renew No Ship 40Mo qty 25005 - 1000000	\$44.00	R-SW	26%	\$32.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-41M-A	SID800 Remed Renew No Ship 41Mo qty 5 - 250	\$79.50	R-SW	26%	\$58.83	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-41M-B	SID800 Remed Renew No Ship 41Mo qty 255 - 750	\$72.50	R-SW	26%	\$53.65	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-41M-C	SID800 Remed Renew No Ship 41Mo qty 755 - 1500	\$69.50	R-SW	26%	\$51.43	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-41M-D	SID800 Remed Renew No Ship 41Mo qty 1505 - 2500	\$66.00	R-SW	26%	\$48.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-41M-E	SID800 Remed Renew No Ship 41Mo qty 2505 - 5000	\$63.00	R-SW	26%	\$46.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-41M-F	SID800 Remed Renew No Ship 41Mo qty 5005 - 7500	\$60.00	R-SW	26%	\$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-41M-G	SID800 Remed Renew No Ship 41Mo qty 7505 - 10000	\$56.00	R-SW	26%	\$41.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-41M-H	SID800 Remed Renew No Ship 41Mo qty 10005 - 15000	\$53.00	R-SW	26%	\$39.22	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-41M-I	SID800 Remed Renew No Ship 41Mo qty 15005 - 25000	\$49.00	R-SW	26%	\$36.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-41M-J	SID800 Remed Renew No Ship 41Mo qty 25005 - 1000000	\$45.00	R-SW	26%	\$33.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-42M-A	SID800 Remed Renew No Ship 42Mo qty 5 - 250	\$80.50	R-SW	26%	\$59.57	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-42M-B	SID800 Remed Renew No Ship 42Mo qty 255 - 750	\$73.50	R-SW	26%	\$54.39	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-42M-C	SID800 Remed Renew No Ship 42Mo qty 755 - 1500	\$70.50	R-SW	26%	\$52.17	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-42M-D	SID800 Remed Renew No Ship 42Mo qty 1505 - 2500	\$67.00	R-SW	26%	\$49.58	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-42M-E	SID800 Remed Renew No Ship 42Mo qty 2505 - 5000	\$64.00	R-SW	26%	\$47.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-42M-F	SID800 Remed Renew No Ship 42Mo qty 5005 - 7500	\$61.00	R-SW	26%	\$45.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-42M-G	SID800 Remed Renew No Ship 42Mo qty 7505 - 10000	\$57.00	R-SW	26%	\$42.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-42M-H	SID800 Remed Renew No Ship 42Mo qty 10005 - 15000	\$54.00	R-SW	26%	\$39.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-42M-I	SID800 Remed Renew No Ship 42Mo qty 15005 - 25000	\$50.00	R-SW	26%	\$37.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-42M-J	SID800 Remed Renew No Ship 42Mo qty 25005 - 1000000	\$46.00	R-SW	26%	\$34.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-43M-A	SID800 Remed Renew No Ship 43Mo qty 5 - 250	\$81.50	R-SW	26%	\$60.31	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-43M-B	SID800 Remed Renew No Ship 43Mo qty 255 - 750	\$74.50	R-SW	26%	\$55.13	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-43M-C	SID800 Remed Renew No Ship 43Mo qty 755 - 1500	\$71.50	R-SW	26%	\$52.91	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-43M-D	SID800 Remed Renew No Ship 43Mo qty 1505 - 2500	\$68.00	R-SW	26%	\$50.32	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-43M-E	SID800 Remed Renew No Ship 43Mo qty 2505 - 5000	\$65.00	R-SW	26%	\$48.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-43M-F	SID800 Remed Renew No Ship 43Mo qty 5005 - 7500	\$62.00	R-SW	26%	\$45.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-43M-G	SID800 Remed Renew No Ship 43Mo qty 7505 - 10000	\$58.00	R-SW	26%	\$42.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-43M-H	SID800 Remed Renew No Ship 43Mo qty 10005 - 15000	\$55.00	R-SW	26%	\$40.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-43M-I	SID800 Remed Renew No Ship 43Mo qty 15005 - 25000	\$51.00	R-SW	26%	\$37.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-43M-J	SID800 Remed Renew No Ship 43Mo qty 25005 - 1000000	\$47.00	R-SW	26%	\$34.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-44M-A	SID800 Remed Renew No Ship 44Mo qty 5 - 250	\$82.50	R-SW	26%	\$61.05	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-44M-B	SID800 Remed Renew No Ship 44Mo qty 255 - 750	\$75.50	R-SW	26%	\$55.87	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-44M-C	SID800 Remed Renew No Ship 44Mo qty 755 - 1500	\$72.50	R-SW	26%	\$53.65	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-44M-D	SID800 Remed Renew No Ship 44Mo qty 1505 - 2500	\$69.00	R-SW	26%	\$51.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-44M-E	SID800 Remed Renew No Ship 44Mo qty 2505 - 5000	\$66.00	R-SW	26%	\$48.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-44M-F	SID800 Remed Renew No Ship 44Mo qty 5005 - 7500	\$63.00	R-SW	26%	\$46.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-44M-G	SID800 Remed Renew No Ship 44Mo qty 7505 - 10000	\$59.00	R-SW	26%	\$43.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-44M-H	SID800 Remed Renew No Ship 44Mo qty 10005 - 15000	\$56.00	R-SW	26%	\$41.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-44M-I	SID800 Remed Renew No Ship 44Mo qty 15005 - 25000	\$52.00	R-SW	26%	\$38.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-44M-J	SID800 Remed Renew No Ship 44Mo qty 25005 - 1000000	\$48.00	R-SW	26%	\$35.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-45M-A	SID800 Remed Renew No Ship 45Mo qty 5 - 250	\$83.50	R-SW	26%	\$61.79	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-45M-B	SID800 Remed Renew No Ship 45Mo qty 255 - 750	\$76.50	R-SW	26%	\$56.61	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-45M-C	SID800 Remed Renew No Ship 45Mo qty 755 - 1500	\$73.50	R-SW	26%	\$54.39	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-45M-D	SID800 Remed Renew No Ship 45Mo qty 1505 - 2500	\$70.00	R-SW	26%	\$51.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-45M-E	SID800 Remed Renew No Ship 45Mo qty 2505 - 5000	\$67.00	R-SW	26%	\$49.58	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-45M-F	SID800 Remed Renew No Ship 45Mo qty 5005 - 7500	\$64.00	R-SW	26%	\$47.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-45M-G	SID800 Remed Renew No Ship 45Mo qty 7505 - 10000	\$60.00	R-SW	26%	\$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-45M-H	SID800 Remed Renew No Ship 45Mo qty 10005 - 15000	\$57.00	R-SW	26%	\$42.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-45M-I	SID800 Remed Renew No Ship 45Mo qty 15005 - 25000	\$53.00	R-SW	26%	\$39.22	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	SID800-RMREN-45M-J	SID800 Remed Renew No Ship 45Mo qty 25005 - 1000000	\$49.00	R-SW	26%	\$36.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-46M-A	SID800 Remed Renew No Ship 46Mo qty 5 - 250	\$84.50	R-SW	26%	\$62.53	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-46M-B	SID800 Remed Renew No Ship 46Mo qty 255 - 750	\$77.50	R-SW	26%	\$57.35	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-46M-C	SID800 Remed Renew No Ship 46Mo qty 755 - 1500	\$74.50	R-SW	26%	\$55.13	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-46M-D	SID800 Remed Renew No Ship 46Mo qty 1505 - 2500	\$71.00	R-SW	26%	\$52.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-46M-E	SID800 Remed Renew No Ship 46Mo qty 2505 - 5000	\$68.00	R-SW	26%	\$50.32	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-46M-F	SID800 Remed Renew No Ship 46Mo qty 5005 - 7500	\$65.00	R-SW	26%	\$48.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-46M-G	SID800 Remed Renew No Ship 46Mo qty 7505 - 10000	\$61.00	R-SW	26%	\$45.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-46M-H	SID800 Remed Renew No Ship 46Mo qty 10005 - 15000	\$58.00	R-SW	26%	\$42.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-46M-I	SID800 Remed Renew No Ship 46Mo qty 15005 - 25000	\$54.00	R-SW	26%	\$39.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-46M-J	SID800 Remed Renew No Ship 46Mo qty 25005 - 1000000	\$50.00	R-SW	26%	\$37.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-47M-A	SID800 Remed Renew No Ship 47Mo qty 5 - 250	\$85.50	R-SW	26%	\$63.27	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-47M-B	SID800 Remed Renew No Ship 47Mo qty 255 - 750	\$78.50	R-SW	26%	\$58.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-47M-C	SID800 Remed Renew No Ship 47Mo qty 755 - 1500	\$75.50	R-SW	26%	\$55.87	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-47M-D	SID800 Remed Renew No Ship 47Mo qty 1505 - 2500	\$72.00	R-SW	26%	\$53.28	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-47M-E	SID800 Remed Renew No Ship 47Mo qty 2505 - 5000	\$69.00	R-SW	26%	\$51.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-47M-F	SID800 Remed Renew No Ship 47Mo qty 5005 - 7500	\$66.00	R-SW	26%	\$48.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-47M-G	SID800 Remed Renew No Ship 47Mo qty 7505 - 10000	\$62.00	R-SW	26%	\$45.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-47M-H	SID800 Remed Renew No Ship 47Mo qty 10005 - 15000	\$59.00	R-SW	26%	\$43.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-47M-I	SID800 Remed Renew No Ship 47Mo qty 15005 - 25000	\$55.00	R-SW	26%	\$40.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-47M-J	SID800 Remed Renew No Ship 47Mo qty 25005 - 1000000	\$51.00	R-SW	26%	\$37.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-48M-A	SID800 Remed Renew No Ship 48Mo qty 5 - 250	\$89.00	R-SW	26%	\$65.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-48M-B	SID800 Remed Renew No Ship 48Mo qty 255 - 750	\$81.00	R-SW	26%	\$59.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-48M-C	SID800 Remed Renew No Ship 48Mo qty 755 - 1500	\$77.00	R-SW	26%	\$56.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-48M-D	SID800 Remed Renew No Ship 48Mo qty 1505 - 2500	\$73.00	R-SW	26%	\$54.02	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-48M-E	SID800 Remed Renew No Ship 48Mo qty 2505 - 5000	\$69.00	R-SW	26%	\$51.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-48M-F	SID800 Remed Renew No Ship 48Mo qty 5005 - 7500	\$66.00	R-SW	26%	\$48.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-48M-G	SID800 Remed Renew No Ship 48Mo qty 7505 - 10000	\$61.00	R-SW	26%	\$45.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-48M-H	SID800 Remed Renew No Ship 48Mo qty 10005 - 15000	\$57.00	R-SW	26%	\$42.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-48M-I	SID800 Remed Renew No Ship 48Mo qty 15005 - 25000	\$53.00	R-SW	26%	\$39.22	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-48M-J	SID800 Remed Renew No Ship 48Mo qty 25005 - 1000000	\$48.00	R-SW	26%	\$35.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-49M-A	SID800 Remed Renew No Ship 49Mo qty 5 - 250	\$90.00	R-SW	26%	\$66.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-49M-B	SID800 Remed Renew No Ship 49Mo qty 255 - 750	\$82.00	R-SW	26%	\$60.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-49M-C	SID800 Remed Renew No Ship 49Mo qty 755 - 1500	\$78.00	R-SW	26%	\$57.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-49M-D	SID800 Remed Renew No Ship 49Mo qty 1505 - 2500	\$74.00	R-SW	26%	\$54.76	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-49M-E	SID800 Remed Renew No Ship 49Mo qty 2505 - 5000	\$70.00	R-SW	26%	\$51.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-49M-F	SID800 Remed Renew No Ship 49Mo qty 5005 - 7500	\$67.00	R-SW	26%	\$49.58	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-49M-G	SID800 Remed Renew No Ship 49Mo qty 7505 - 10000	\$62.00	R-SW	26%	\$45.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-49M-H	SID800 Remed Renew No Ship 49Mo qty 10005 - 15000	\$58.00	R-SW	26%	\$42.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-49M-I	SID800 Remed Renew No Ship 49Mo qty 15005 - 25000	\$54.00	R-SW	26%	\$39.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-49M-J	SID800 Remed Renew No Ship 49Mo qty 25005 - 1000000	\$49.00	R-SW	26%	\$36.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-4M-A	SID800 4M RemRen qty 5-250	\$10.00	R-SW	26%	\$7.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-4M-B	SID800 4M RemRen qty 255-750	\$9.08	R-SW	26%	\$6.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-4M-C	SID800 4M RemRen qty 755-1500	\$8.67	R-SW	26%	\$6.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-4M-D	SID800 4M RemRen qty 1505-2500	\$8.17	R-SW	26%	\$6.05	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-4M-E	SID800 4M RemRen qty 2505-5000	\$7.83	R-SW	26%	\$5.79	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-4M-F	SID800 4M RemRen qty 5005-7500	\$7.33	R-SW	26%	\$5.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-4M-G	SID800 4M RemRen qty 7505-10000	\$6.83	R-SW	26%	\$5.05	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-4M-H	SID800 4M RemRen qty 10005-15000	\$6.33	R-SW	26%	\$4.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-4M-I	SID800 4M RemRen qty 15005-25000	\$5.83	R-SW	26%	\$4.31	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-4M-J	SID800 4M RemRen qty 25005-1000000	\$5.33	R-SW	26%	\$3.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-50M-A	SID800 Remed Renew No Ship 50Mo qty 5 - 250	\$91.00	R-SW	26%	\$67.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-50M-B	SID800 Remed Renew No Ship 50Mo qty 255 - 750	\$83.00	R-SW	26%	\$61.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-50M-C	SID800 Remed Renew No Ship 50Mo qty 755 - 1500	\$79.00	R-SW	26%	\$58.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-50M-D	SID800 Remed Renew No Ship 50Mo qty 1505 - 2500	\$75.00	R-SW	26%	\$55.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-50M-E	SID800 Remed Renew No Ship 50Mo qty 2505 - 5000	\$71.00	R-SW	26%	\$52.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-50M-F	SID800 Remed Renew No Ship 50Mo qty 5005 - 7500	\$68.00	R-SW	26%	\$50.32	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-50M-G	SID800 Remed Renew No Ship 50Mo qty 7505 - 10000	\$63.00	R-SW	26%	\$46.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-50M-H	SID800 Remed Renew No Ship 50Mo qty 10005 - 15000	\$59.00	R-SW	26%	\$43.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-50M-I	SID800 Remed Renew No Ship 50Mo qty 15005 - 25000	\$55.00	R-SW	26%	\$40.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-50M-J	SID800 Remed Renew No Ship 50Mo qty 25005 - 1000000	\$50.00	R-SW	26%	\$37.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-51M-A	SID800 Remed Renew No Ship 51Mo qty 5 - 250	\$92.00	R-SW	26%	\$68.08	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-51M-B	SID800 Remed Renew No Ship 51Mo qty 255 - 750	\$84.00	R-SW	26%	\$62.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-51M-C	SID800 Remed Renew No Ship 51Mo qty 755 - 1500	\$80.00	R-SW	26%	\$59.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-51M-D	SID800 Remed Renew No Ship 51Mo qty 1505 - 2500	\$76.00	R-SW	26%	\$56.24	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-51M-E	SID800 Remed Renew No Ship 51Mo qty 2505 - 5000	\$72.00	R-SW	26%	\$53.28	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-51M-F	SID800 Remed Renew No Ship 51Mo qty 5005 - 7500	\$69.00	R-SW	26%	\$51.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-51M-G	SID800 Remed Renew No Ship 51Mo qty 7505 - 10000	\$64.00	R-SW	26%	\$47.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-51M-H	SID800 Remed Renew No Ship 51Mo qty 10005 - 15000	\$60.00	R-SW	26%	\$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-51M-I	SID800 Remed Renew No Ship 51Mo qty 15005 - 25000	\$56.00	R-SW	26%	\$41.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-51M-J	SID800 Remed Renew No Ship 51Mo qty 25005 - 1000000	\$51.00	R-SW	26%	\$37.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-52M-A	SID800 Remed Renew No Ship 52Mo qty 5 - 250	\$93.00	R-SW	26%	\$68.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-52M-B	SID800 Remed Renew No Ship 52Mo qty 255 - 750	\$85.00	R-SW	26%	\$62.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-52M-C	SID800 Remed Renew No Ship 52Mo qty 755 - 1500	\$81.00	R-SW	26%	\$59.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-52M-D	SID800 Remed Renew No Ship 52Mo qty 1505 - 2500	\$77.00	R-SW	26%	\$56.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-52M-E	SID800 Remed Renew No Ship 52Mo qty 2505 - 5000	\$73.00	R-SW	26%	\$54.02	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-52M-F	SID800 Remed Renew No Ship 52Mo qty 5005 - 7500	\$70.00	R-SW	26%	\$51.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-52M-G	SID800 Remed Renew No Ship 52Mo qty 7505 - 10000	\$65.00	R-SW	26%	\$48.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-52M-H	SID800 Remed Renew No Ship 52Mo qty 10005 - 15000	\$61.00	R-SW	26%	\$45.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-52M-I	SID800 Remed Renew No Ship 52Mo qty 15005 - 25000	\$57.00	R-SW	26%	\$42.18	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	SID800-RMREN-52M-J	SID800 Remed Renew No Ship 52Mo qty 25005 - 1000000	\$52.00	R-SW	26%	\$38.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-53M-A	SID800 Remed Renew No Ship 53Mo qty 5 - 250	\$94.00	R-SW	26%	\$69.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-53M-B	SID800 Remed Renew No Ship 53Mo qty 255 - 750	\$86.00	R-SW	26%	\$63.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-53M-C	SID800 Remed Renew No Ship 53Mo qty 755 - 1500	\$82.00	R-SW	26%	\$60.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-53M-D	SID800 Remed Renew No Ship 53Mo qty 1505 - 2500	\$78.00	R-SW	26%	\$57.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-53M-E	SID800 Remed Renew No Ship 53Mo qty 2505 - 5000	\$74.00	R-SW	26%	\$54.76	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-53M-F	SID800 Remed Renew No Ship 53Mo qty 5005 - 7500	\$71.00	R-SW	26%	\$52.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-53M-G	SID800 Remed Renew No Ship 53Mo qty 7505 - 10000	\$66.00	R-SW	26%	\$48.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-53M-H	SID800 Remed Renew No Ship 53Mo qty 10005 - 15000	\$62.00	R-SW	26%	\$45.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-53M-I	SID800 Remed Renew No Ship 53Mo qty 15005 - 25000	\$58.00	R-SW	26%	\$42.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-53M-J	SID800 Remed Renew No Ship 53Mo qty 25005 - 1000000	\$53.00	R-SW	26%	\$39.22	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-54M-A	SID800 Remed Renew No Ship 54Mo qty 5 - 250	\$95.00	R-SW	26%	\$70.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-54M-B	SID800 Remed Renew No Ship 54Mo qty 255 - 750	\$87.00	R-SW	26%	\$64.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-54M-C	SID800 Remed Renew No Ship 54Mo qty 755 - 1500	\$83.00	R-SW	26%	\$61.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-54M-D	SID800 Remed Renew No Ship 54Mo qty 1505 - 2500	\$79.00	R-SW	26%	\$58.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-54M-E	SID800 Remed Renew No Ship 54Mo qty 2505 - 5000	\$75.00	R-SW	26%	\$55.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-54M-F	SID800 Remed Renew No Ship 54Mo qty 5005 - 7500	\$72.00	R-SW	26%	\$53.28	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-54M-G	SID800 Remed Renew No Ship 54Mo qty 7505 - 10000	\$67.00	R-SW	26%	\$49.58	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-54M-H	SID800 Remed Renew No Ship 54Mo qty 10005 - 15000	\$63.00	R-SW	26%	\$46.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-54M-I	SID800 Remed Renew No Ship 54Mo qty 15005 - 25000	\$59.00	R-SW	26%	\$43.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-54M-J	SID800 Remed Renew No Ship 54Mo qty 25005 - 1000000	\$54.00	R-SW	26%	\$39.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-55M-A	SID800 Remed Renew No Ship 55Mo qty 5 - 250	\$96.00	R-SW	26%	\$71.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-55M-B	SID800 Remed Renew No Ship 55Mo qty 255 - 750	\$88.00	R-SW	26%	\$65.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-55M-C	SID800 Remed Renew No Ship 55Mo qty 755 - 1500	\$84.00	R-SW	26%	\$62.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-55M-D	SID800 Remed Renew No Ship 55Mo qty 1505 - 2500	\$80.00	R-SW	26%	\$59.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-55M-E	SID800 Remed Renew No Ship 55Mo qty 2505 - 5000	\$76.00	R-SW	26%	\$56.24	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-55M-F	SID800 Remed Renew No Ship 55Mo qty 5005 - 7500	\$73.00	R-SW	26%	\$54.02	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-55M-G	SID800 Remed Renew No Ship 55Mo qty 7505 - 10000	\$68.00	R-SW	26%	\$50.32	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-55M-H	SID800 Remed Renew No Ship 55Mo qty 10005 - 15000	\$64.00	R-SW	26%	\$47.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-55M-I	SID800 Remed Renew No Ship 55Mo qty 15005 - 25000	\$60.00	R-SW	26%	\$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-55M-J	SID800 Remed Renew No Ship 55Mo qty 25005 - 1000000	\$55.00	R-SW	26%	\$40.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-56M-A	SID800 Remed Renew No Ship 56Mo qty 5 - 250	\$97.00	R-SW	26%	\$71.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-56M-B	SID800 Remed Renew No Ship 56Mo qty 255 - 750	\$89.00	R-SW	26%	\$65.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-56M-C	SID800 Remed Renew No Ship 56Mo qty 755 - 1500	\$85.00	R-SW	26%	\$62.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-56M-D	SID800 Remed Renew No Ship 56Mo qty 1505 - 2500	\$81.00	R-SW	26%	\$59.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-56M-E	SID800 Remed Renew No Ship 56Mo qty 2505 - 5000	\$77.00	R-SW	26%	\$56.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-56M-F	SID800 Remed Renew No Ship 56Mo qty 5005 - 7500	\$74.00	R-SW	26%	\$54.76	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-56M-G	SID800 Remed Renew No Ship 56Mo qty 7505 - 10000	\$69.00	R-SW	26%	\$51.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-56M-H	SID800 Remed Renew No Ship 56Mo qty 10005 - 15000	\$65.00	R-SW	26%	\$48.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-56M-I	SID800 Remed Renew No Ship 56Mo qty 15005 - 25000	\$61.00	R-SW	26%	\$45.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-56M-J	SID800 Remed Renew No Ship 56Mo qty 25005 - 1000000	\$56.00	R-SW	26%	\$41.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-57M-A	SID800 Remed Renew No Ship 57Mo qty 5 - 250	\$98.00	R-SW	26%	\$72.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-57M-B	SID800 Remed Renew No Ship 57Mo qty 255 - 750	\$90.00	R-SW	26%	\$66.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-57M-C	SID800 Remed Renew No Ship 57Mo qty 755 - 1500	\$86.00	R-SW	26%	\$63.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-57M-D	SID800 Remed Renew No Ship 57Mo qty 1505 - 2500	\$82.00	R-SW	26%	\$60.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-57M-E	SID800 Remed Renew No Ship 57Mo qty 2505 - 5000	\$78.00	R-SW	26%	\$57.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-57M-F	SID800 Remed Renew No Ship 57Mo qty 5005 - 7500	\$75.00	R-SW	26%	\$55.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-57M-G	SID800 Remed Renew No Ship 57Mo qty 7505 - 10000	\$70.00	R-SW	26%	\$51.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-57M-H	SID800 Remed Renew No Ship 57Mo qty 10005 - 15000	\$66.00	R-SW	26%	\$48.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-57M-I	SID800 Remed Renew No Ship 57Mo qty 15005 - 25000	\$62.00	R-SW	26%	\$45.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-57M-J	SID800 Remed Renew No Ship 57Mo qty 25005 - 1000000	\$57.00	R-SW	26%	\$42.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-58M-A	SID800 Remed Renew No Ship 58Mo qty 5 - 250	\$99.00	R-SW	26%	\$73.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-58M-B	SID800 Remed Renew No Ship 58Mo qty 255 - 750	\$91.00	R-SW	26%	\$67.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-58M-C	SID800 Remed Renew No Ship 58Mo qty 755 - 1500	\$87.00	R-SW	26%	\$64.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-58M-D	SID800 Remed Renew No Ship 58Mo qty 1505 - 2500	\$83.00	R-SW	26%	\$61.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-58M-E	SID800 Remed Renew No Ship 58Mo qty 2505 - 5000	\$79.00	R-SW	26%	\$58.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-58M-F	SID800 Remed Renew No Ship 58Mo qty 5005 - 7500	\$76.00	R-SW	26%	\$56.24	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-58M-G	SID800 Remed Renew No Ship 58Mo qty 7505 - 10000	\$71.00	R-SW	26%	\$52.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-58M-H	SID800 Remed Renew No Ship 58Mo qty 10005 - 15000	\$67.00	R-SW	26%	\$49.58	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-58M-I	SID800 Remed Renew No Ship 58Mo qty 15005 - 25000	\$63.00	R-SW	26%	\$46.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-58M-J	SID800 Remed Renew No Ship 58Mo qty 25005 - 1000000	\$58.00	R-SW	26%	\$42.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-59M-A	SID800 Remed Renew No Ship 59Mo qty 5 - 250	\$100.00	R-SW	26%	\$74.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-59M-B	SID800 Remed Renew No Ship 59Mo qty 255 - 750	\$92.00	R-SW	26%	\$68.08	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-59M-C	SID800 Remed Renew No Ship 59Mo qty 755 - 1500	\$88.00	R-SW	26%	\$65.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-59M-D	SID800 Remed Renew No Ship 59Mo qty 1505 - 2500	\$84.00	R-SW	26%	\$62.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-59M-E	SID800 Remed Renew No Ship 59Mo qty 2505 - 5000	\$80.00	R-SW	26%	\$59.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-59M-F	SID800 Remed Renew No Ship 59Mo qty 5005 - 7500	\$77.00	R-SW	26%	\$56.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-59M-G	SID800 Remed Renew No Ship 59Mo qty 7505 - 10000	\$72.00	R-SW	26%	\$53.28	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-59M-H	SID800 Remed Renew No Ship 59Mo qty 10005 - 15000	\$68.00	R-SW	26%	\$50.32	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-59M-I	SID800 Remed Renew No Ship 59Mo qty 15005 - 25000	\$64.00	R-SW	26%	\$47.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-59M-J	SID800 Remed Renew No Ship 59Mo qty 25005 - 1000000	\$59.00	R-SW	26%	\$43.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-5M-A	SID800 5M RemRen qty 5-250	\$12.50	R-SW	26%	\$9.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-5M-B	SID800 5M RemRen qty 255-750	\$11.35	R-SW	26%	\$8.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-5M-C	SID800 5M RemRen qty 755-1500	\$10.83	R-SW	26%	\$8.01	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-5M-D	SID800 5M RemRen qty 1505-2500	\$10.21	R-SW	26%	\$7.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-5M-E	SID800 5M RemRen qty 2505-5000	\$9.79	R-SW	26%	\$7.24	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-5M-F	SID800 5M RemRen qty 5005-7500	\$9.17	R-SW	26%	\$6.79	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-5M-G	SID800 5M RemRen qty 7505-10000	\$8.54	R-SW	26%	\$6.32	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-5M-H	SID800 5M RemRen qty 10005-15000	\$7.92	R-SW	26%	\$5.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-5M-I	SID800 5M RemRen qty 15005-25000	\$7.29	R-SW	26%	\$5.39	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	SID800-RMREN-5M-J	SID800 5M RemRen qty5 25005-1000000	\$6.67	R-SW	26%	\$4.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-60M-A	SID800 Remed Renew No Ship 60Mo qty 5 - 250	\$103.00	R-SW	26%	\$76.22	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-60M-B	SID800 Remed Renew No Ship 60Mo qty 255 - 750	\$93.00	R-SW	26%	\$68.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-60M-C	SID800 Remed Renew No Ship 60Mo qty 755 - 1500	\$88.50	R-SW	26%	\$65.49	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-60M-D	SID800 Remed Renew No Ship 60Mo qty 1505 - 2500	\$84.00	R-SW	26%	\$62.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-60M-E	SID800 Remed Renew No Ship 60Mo qty 2505 - 5000	\$79.00	R-SW	26%	\$58.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-60M-F	SID800 Remed Renew No Ship 60Mo qty 5005 - 7500	\$75.00	R-SW	26%	\$55.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-60M-G	SID800 Remed Renew No Ship 60Mo qty 7505 - 10000	\$70.00	R-SW	26%	\$51.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-60M-H	SID800 Remed Renew No Ship 60Mo qty 10005 - 15000	\$65.00	R-SW	26%	\$48.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-60M-I	SID800 Remed Renew No Ship 60Mo qty 15005 - 25000	\$60.00	R-SW	26%	\$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-60M-J	SID800 Remed Renew No Ship 60Mo qty 25005 - 1000000	\$55.00	R-SW	26%	\$40.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-61M-A	SID800 Remed Renew No Ship 61Mo qty 5 - 250	\$104.00	R-SW	26%	\$76.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-61M-B	SID800 Remed Renew No Ship 61Mo qty 255 - 750	\$94.00	R-SW	26%	\$69.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-61M-C	SID800 Remed Renew No Ship 61Mo qty 755 - 1500	\$89.50	R-SW	26%	\$66.23	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-61M-D	SID800 Remed Renew No Ship 61Mo qty 1505 - 2500	\$85.00	R-SW	26%	\$62.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-61M-E	SID800 Remed Renew No Ship 61Mo qty 2505 - 5000	\$80.00	R-SW	26%	\$59.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-61M-F	SID800 Remed Renew No Ship 61Mo qty 5005 - 7500	\$76.00	R-SW	26%	\$56.24	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-61M-G	SID800 Remed Renew No Ship 61Mo qty 7505 - 10000	\$71.00	R-SW	26%	\$52.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-61M-H	SID800 Remed Renew No Ship 61Mo qty 10005 - 15000	\$66.00	R-SW	26%	\$48.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-61M-I	SID800 Remed Renew No Ship 61Mo qty 15005 - 25000	\$61.00	R-SW	26%	\$45.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-61M-J	SID800 Remed Renew No Ship 61Mo qty 25005 - 1000000	\$56.00	R-SW	26%	\$41.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-62M-A	SID800 Remed Renew No Ship 62Mo qty 5 - 250	\$105.00	R-SW	26%	\$77.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-62M-B	SID800 Remed Renew No Ship 62Mo qty 255 - 750	\$95.00	R-SW	26%	\$70.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-62M-C	SID800 Remed Renew No Ship 62Mo qty 755 - 1500	\$90.50	R-SW	26%	\$66.97	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-62M-D	SID800 Remed Renew No Ship 62Mo qty 1505 - 2500	\$86.00	R-SW	26%	\$63.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-62M-E	SID800 Remed Renew No Ship 62Mo qty 2505 - 5000	\$81.00	R-SW	26%	\$59.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-62M-F	SID800 Remed Renew No Ship 62Mo qty 5005 - 7500	\$77.00	R-SW	26%	\$56.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-62M-G	SID800 Remed Renew No Ship 62Mo qty 7505 - 10000	\$72.00	R-SW	26%	\$53.28	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-62M-H	SID800 Remed Renew No Ship 62Mo qty 10005 - 15000	\$67.00	R-SW	26%	\$49.58	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-62M-I	SID800 Remed Renew No Ship 62Mo qty 15005 - 25000	\$62.00	R-SW	26%	\$45.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-62M-J	SID800 Remed Renew No Ship 62Mo qty 25005 - 1000000	\$57.00	R-SW	26%	\$42.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-63M-A	SID800 Remed Renew No Ship 63Mo qty 5 - 250	\$106.00	R-SW	26%	\$78.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-63M-B	SID800 Remed Renew No Ship 63Mo qty 255 - 750	\$96.00	R-SW	26%	\$71.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-63M-C	SID800 Remed Renew No Ship 63Mo qty 755 - 1500	\$91.50	R-SW	26%	\$67.71	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-63M-D	SID800 Remed Renew No Ship 63Mo qty 1505 - 2500	\$87.00	R-SW	26%	\$64.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-63M-E	SID800 Remed Renew No Ship 63Mo qty 2505 - 5000	\$82.00	R-SW	26%	\$60.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-63M-F	SID800 Remed Renew No Ship 63Mo qty 5005 - 7500	\$78.00	R-SW	26%	\$57.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-63M-G	SID800 Remed Renew No Ship 63Mo qty 7505 - 10000	\$73.00	R-SW	26%	\$54.02	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-63M-H	SID800 Remed Renew No Ship 63Mo qty 10005 - 15000	\$68.00	R-SW	26%	\$50.32	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-63M-I	SID800 Remed Renew No Ship 63Mo qty 15005 - 25000	\$63.00	R-SW	26%	\$46.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-63M-J	SID800 Remed Renew No Ship 63Mo qty 25005 - 1000000	\$58.00	R-SW	26%	\$42.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-64M-A	SID800 Remed Renew No Ship 64Mo qty 5 - 250	\$107.00	R-SW	26%	\$79.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-64M-B	SID800 Remed Renew No Ship 64Mo qty 255 - 750	\$97.00	R-SW	26%	\$71.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-64M-C	SID800 Remed Renew No Ship 64Mo qty 755 - 1500	\$92.50	R-SW	26%	\$68.45	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-64M-D	SID800 Remed Renew No Ship 64Mo qty 1505 - 2500	\$88.00	R-SW	26%	\$65.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-64M-E	SID800 Remed Renew No Ship 64Mo qty 2505 - 5000	\$83.00	R-SW	26%	\$61.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-64M-F	SID800 Remed Renew No Ship 64Mo qty 5005 - 7500	\$79.00	R-SW	26%	\$58.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-64M-G	SID800 Remed Renew No Ship 64Mo qty 7505 - 10000	\$74.00	R-SW	26%	\$54.76	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-64M-H	SID800 Remed Renew No Ship 64Mo qty 10005 - 15000	\$69.00	R-SW	26%	\$51.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-64M-I	SID800 Remed Renew No Ship 64Mo qty 15005 - 25000	\$64.00	R-SW	26%	\$47.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-64M-J	SID800 Remed Renew No Ship 64Mo qty 25005 - 1000000	\$59.00	R-SW	26%	\$43.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-65M-A	SID800 Remed Renew No Ship 65Mo qty 5 - 250	\$108.00	R-SW	26%	\$79.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-65M-B	SID800 Remed Renew No Ship 65Mo qty 255 - 750	\$98.00	R-SW	26%	\$72.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-65M-C	SID800 Remed Renew No Ship 65Mo qty 755 - 1500	\$93.50	R-SW	26%	\$69.19	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-65M-D	SID800 Remed Renew No Ship 65Mo qty 1505 - 2500	\$89.00	R-SW	26%	\$65.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-65M-E	SID800 Remed Renew No Ship 65Mo qty 2505 - 5000	\$84.00	R-SW	26%	\$62.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-65M-F	SID800 Remed Renew No Ship 65Mo qty 5005 - 7500	\$80.00	R-SW	26%	\$59.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-65M-G	SID800 Remed Renew No Ship 65Mo qty 7505 - 10000	\$75.00	R-SW	26%	\$55.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-65M-H	SID800 Remed Renew No Ship 65Mo qty 10005 - 15000	\$70.00	R-SW	26%	\$51.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-65M-I	SID800 Remed Renew No Ship 65Mo qty 15005 - 25000	\$65.00	R-SW	26%	\$48.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-65M-J	SID800 Remed Renew No Ship 65Mo qty 25005 - 1000000	\$60.00	R-SW	26%	\$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-6M-A	SID800 6M RemRen qty5 5-250	\$15.00	R-SW	26%	\$11.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-6M-B	SID800 6M RemRen qty5 255-750	\$13.63	R-SW	26%	\$10.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-6M-C	SID800 6M RemRen qty5 755-1500	\$13.00	R-SW	26%	\$9.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-6M-D	SID800 6M RemRen qty5 1505-2500	\$12.25	R-SW	26%	\$9.07	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-6M-E	SID800 6M RemRen qty5 2505-5000	\$11.75	R-SW	26%	\$8.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-6M-F	SID800 6M RemRen qty5 5005-7500	\$11.00	R-SW	26%	\$8.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-6M-G	SID800 6M RemRen qty5 7505-10000	\$10.25	R-SW	26%	\$7.59	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-6M-H	SID800 6M RemRen qty5 10005-15000	\$9.50	R-SW	26%	\$7.03	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-6M-I	SID800 6M RemRen qty5 15005-25000	\$8.75	R-SW	26%	\$6.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-6M-J	SID800 6M RemRen qty5 25005-1000000	\$8.00	R-SW	26%	\$5.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-7M-A	SID800 7M RemRen qty5 5-250	\$17.50	R-SW	26%	\$12.95	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-7M-B	SID800 7M RemRen qty5 255-750	\$15.90	R-SW	26%	\$11.77	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-7M-C	SID800 7M RemRen qty5 755-1500	\$15.17	R-SW	26%	\$11.23	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-7M-D	SID800 7M RemRen qty5 1505-2500	\$14.29	R-SW	26%	\$10.57	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-7M-E	SID800 7M RemRen qty5 2505-5000	\$13.71	R-SW	26%	\$10.15	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-7M-F	SID800 7M RemRen qty5 5005-7500	\$12.83	R-SW	26%	\$9.49	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-7M-G	SID800 7M RemRen qty5 7505-10000	\$11.96	R-SW	26%	\$8.85	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-7M-H	SID800 7M RemRen qty5 10005-15000	\$11.08	R-SW	26%	\$8.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-7M-I	SID800 7M RemRen qty5 15005-25000	\$10.21	R-SW	26%	\$7.56	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	SID800-RMREN-7M-J	SID800 7M RemRen qty's 25005-1000000	\$9.33	R-SW	26%	\$6.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-8M-A	SID800 8M RemRen qty's 5-250	\$20.00	R-SW	26%	\$14.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-8M-B	SID800 8M RemRen qty's 255-750	\$18.17	R-SW	26%	\$13.45	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-8M-C	SID800 8M RemRen qty's 755-1500	\$17.33	R-SW	26%	\$12.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-8M-D	SID800 8M RemRen qty's 1505-2500	\$16.33	R-SW	26%	\$12.08	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-8M-E	SID800 8M RemRen qty's 2505-5000	\$15.67	R-SW	26%	\$11.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-8M-F	SID800 8M RemRen qty's 5005-7500	\$14.67	R-SW	26%	\$10.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-8M-G	SID800 8M RemRen qty's 7505-10000	\$13.67	R-SW	26%	\$10.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-8M-H	SID800 8M RemRen qty's 10005-15000	\$12.67	R-SW	26%	\$9.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-8M-I	SID800 8M RemRen qty's 15005-25000	\$11.67	R-SW	26%	\$8.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-8M-J	SID800 8M RemRen qty's 25005-1000000	\$10.67	R-SW	26%	\$7.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-9M-A	SID800 9M RemRen qty's 5-250	\$22.50	R-SW	26%	\$16.65	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-9M-B	SID800 9M RemRen qty's 255-750	\$20.44	R-SW	26%	\$15.13	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-9M-C	SID800 9M RemRen qty's 755-1500	\$19.50	R-SW	26%	\$14.43	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-9M-D	SID800 9M RemRen qty's 1505-2500	\$18.38	R-SW	26%	\$13.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-9M-E	SID800 9M RemRen qty's 2505-5000	\$17.63	R-SW	26%	\$13.05	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-9M-F	SID800 9M RemRen qty's 5005-7500	\$16.50	R-SW	26%	\$12.21	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-9M-G	SID800 9M RemRen qty's 7505-10000	\$15.38	R-SW	26%	\$11.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-9M-H	SID800 9M RemRen qty's 10005-15000	\$14.25	R-SW	26%	\$10.55	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-9M-I	SID800 9M RemRen qty's 15005-25000	\$13.13	R-SW	26%	\$9.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800-RMREN-9M-J	SID800 9M RemRen qty's 25005-1000000	\$12.00	R-SW	26%	\$8.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SID800TRIAL2	2 User SID800 Promo Pack	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-120-A	RSA SecurID Software Token Seeds (120 month) per User for qty's between 10 - 250	\$82.50	R-SW	26%	\$61.05	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-120-B	RSA SecurID Software Token Seeds (120 month) per User for qty's between 255 - 750	\$75.00	R-SW	26%	\$55.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-120-C	RSA SecurID Software Token Seeds (120 month) per User for qty's between 755 - 1,500	\$71.00	R-SW	26%	\$52.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-120-D	RSA SecurID Software Token Seeds (120 month) per User for qty's between 1,505 - 2,500	\$65.50	R-SW	26%	\$48.47	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-120-E	RSA SecurID Software Token Seeds (120 month) per User for qty's between 2,505 - 5,000	\$58.25	R-SW	26%	\$43.11	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-120-F	RSA SecurID Software Token Seeds (120 month) per User for qty's between 5,005 - 7,500	\$51.25	R-SW	26%	\$37.93	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-120-G	RSA SecurID Software Token Seeds (120 month) per User for qty's between 7,505 - 10,000	\$45.50	R-SW	26%	\$33.67	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-120-H	RSA SecurID Software Token Seeds (120 month) per User for qty's between 10,005 - 15,000	\$43.80	R-SW	26%	\$32.41	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-120-I	RSA SecurID Software Token Seeds (120 month) per User for qty's between 15,005 - 25,000	\$40.00	R-SW	26%	\$29.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-120-J	RSA SecurID Software Token Seeds (120 month) per User for qty's between 25,005 - 1,000,000	\$37.00	R-SW	26%	\$27.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-12-A	RSA SecurID Software Token Seeds (12 month) per User for qty's between 10 - 250	\$25.50	R-SW	26%	\$18.87	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-12-B	RSA SecurID Software Token Seeds (12 month) per User for qty's between 255 - 750	\$23.25	R-SW	26%	\$17.21	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-12-C	RSA SecurID Software Token Seeds (12 month) per User for qty's between 755 - 1,500	\$22.00	R-SW	26%	\$16.28	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-12-D	RSA SecurID Software Token Seeds (12 month) per User for qty's between 1,505 - 2,500	\$20.25	R-SW	26%	\$14.99	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-12-E	RSA SecurID Software Token Seeds (12 month) per User for qty's between 2,505 - 5,000	\$17.50	R-SW	26%	\$12.95	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-12-F	RSA SecurID Software Token Seeds (12 month) per User for qty's between 5,005 - 7,500	\$14.75	R-SW	26%	\$10.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-12-G	RSA SecurID Software Token Seeds (12 month) per User for qty's between 7,505 - 10,000	\$13.25	R-SW	26%	\$9.81	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-12-H	RSA SecurID Software Token Seeds (12 month) per User for qty's between 10,005 - 15,000	\$12.00	R-SW	26%	\$8.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-12-I	RSA SecurID Software Token Seeds (12 month) per User for qty's between 15,005 - 25,000	\$10.50	R-SW	26%	\$7.77	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-12-J	RSA SecurID Software Token Seeds (12 month) per User for qty's between 25,005 - 1,000,000	\$8.75	R-SW	26%	\$6.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-24-A	RSA SecurID Software Token Seeds (24 month) per User for qty's between 10 - 250	\$34.00	R-SW	26%	\$25.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-24-B	RSA SecurID Software Token Seeds (24 month) per User for qty's between 255 - 750	\$31.00	R-SW	26%	\$22.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-24-C	RSA SecurID Software Token Seeds (24 month) per User for qty's between 755 - 1,500	\$29.50	R-SW	26%	\$21.83	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-24-D	RSA SecurID Software Token Seeds (24 month) per User for qty's between 1,505 - 2,500	\$27.00	R-SW	26%	\$19.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-24-E	RSA SecurID Software Token Seeds (24 month) per User for qty's between 2,505 - 5,000	\$23.50	R-SW	26%	\$17.39	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-24-F	RSA SecurID Software Token Seeds (24 month) per User for qty's between 5,005 - 7,500	\$19.50	R-SW	26%	\$14.43	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-24-G	RSA SecurID Software Token Seeds (24 month) per User for qty's between 7,505 - 10,000	\$17.50	R-SW	26%	\$12.95	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-24-H	RSA SecurID Software Token Seeds (24 month) per User for qty's between 10,005 - 15,000	\$16.00	R-SW	26%	\$11.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-24-I	RSA SecurID Software Token Seeds (24 month) per User for qty's between 15,005 - 25,000	\$14.00	R-SW	26%	\$10.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-24-J	RSA SecurID Software Token Seeds (24 month) per User for qty's between 25,005 - 1,000,000	\$11.50	R-SW	26%	\$8.51	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-36-A	RSA SecurID Software Token Seeds (36 month) per User for qty's between 10 - 250	\$49.50	R-SW	26%	\$36.63	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-36-B	RSA SecurID Software Token Seeds (36 month) per User for qty's between 255 - 750	\$45.50	R-SW	26%	\$33.67	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-36-C	RSA SecurID Software Token Seeds (36 month) per User for qty's between 755 - 1,500	\$43.25	R-SW	26%	\$32.01	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-36-D	RSA SecurID Software Token Seeds (36 month) per User for qty's between 1,505 - 2,500	\$40.75	R-SW	26%	\$30.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-36-E	RSA SecurID Software Token Seeds (36 month) per User for qty's between 2,505 - 5,000	\$36.75	R-SW	26%	\$27.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-36-F	RSA SecurID Software Token Seeds (36 month) per User for qty's between 5,005 - 7,500	\$32.00	R-SW	26%	\$23.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-36-G	RSA SecurID Software Token Seeds (36 month) per User for qty's between 7,505 - 10,000	\$28.75	R-SW	26%	\$21.28	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-36-H	RSA SecurID Software Token Seeds (36 month) per User for qty's between 10,005 - 15,000	\$27.25	R-SW	26%	\$20.17	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-36-I	RSA SecurID Software Token Seeds (36 month) per User for qty's between 15,005 - 25,000	\$24.00	R-SW	26%	\$17.76	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-36-J	RSA SecurID Software Token Seeds (36 month) per User for qty's between 25,005 - 1,000,000	\$22.50	R-SW	26%	\$16.65	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-48-A	RSA SecurID Software Token Seeds (48 month) per User for qty's between 10 - 250	\$59.25	R-SW	26%	\$43.85	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-48-B	RSA SecurID Software Token Seeds (48 month) per User for qty's between 255 - 750	\$54.50	R-SW	26%	\$40.33	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-48-C	RSA SecurID Software Token Seeds (48 month) per User for qty's between 755 - 1,500	\$52.00	R-SW	26%	\$38.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-48-D	RSA SecurID Software Token Seeds (48 month) per User for qty's between 1,505 - 2,500	\$48.75	R-SW	26%	\$36.08	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-48-E	RSA SecurID Software Token Seeds (48 month) per User for qty's between 2,505 - 5,000	\$44.00	R-SW	26%	\$32.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-48-F	RSA SecurID Software Token Seeds (48 month) per User for qty's between 5,005 - 7,500	\$38.50	R-SW	26%	\$28.49	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-48-G	RSA SecurID Software Token Seeds (48 month) per User for qty's between 7,505 - 10,000	\$34.50	R-SW	26%	\$25.53	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-48-H	RSA SecurID Software Token Seeds (48 month) per User for qty's between 10,005 - 15,000	\$32.50	R-SW	26%	\$24.05	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-48-I	RSA SecurID Software Token Seeds (48 month) per User for qty's between 15,005 - 25,000	\$28.75	R-SW	26%	\$21.28	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-48-J	RSA SecurID Software Token Seeds (48 month) per User for qty's between 25,005 - 1,000,000	\$26.50	R-SW	26%	\$19.61	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-60-A	RSA SecurID Software Token Seeds (60 month) per User for qty's between 10 - 250	\$68.75	R-SW	26%	\$50.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-60-B	RSA SecurID Software Token Seeds (60 month) per User for qty's between 255 - 750	\$62.50	R-SW	26%	\$46.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-60-C	RSA SecurID Software Token Seeds (60 month) per User for qty's between 755 - 1,500	\$59.25	R-SW	26%	\$43.85	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-60-D	RSA SecurID Software Token Seeds (60 month) per User for qty's between 1,505 - 2,500	\$54.50	R-SW	26%	\$40.33	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-60-E	RSA SecurID Software Token Seeds (60 month) per User for qty's between 2,505 - 5,000	\$48.50	R-SW	26%	\$35.89	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-60-F	RSA SecurID Software Token Seeds (60 month) per User for qty's between 5,005 - 7,500	\$42.75	R-SW	26%	\$31.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-60-G	RSA SecurID Software Token Seeds (60 month) per User for qty's between 7,505 - 10,000	\$38.00	R-SW	26%	\$28.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-60-H	RSA SecurID Software Token Seeds (60 month) per User for qty's between 10,005 - 15,000	\$36.50	R-SW	26%	\$27.01	N/A	N/A	N/A	N/A	N/A	N/A

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	SID820-8-60-6-I	RSA SecurID Software Token Seeds (60 month) per User for qty's between 15,005 - 25,000	\$33.25	R-SW	26%	\$24.61	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-6-J	RSA SecurID Software Token Seeds (60 month) per User for qty's between 25,005 - 1,000,000	\$30.75	R-SW	26%	\$22.76	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-6-A	RSA SecurID Software Token Seeds (6 month) per User for qty's between 10 - 250	\$19.25	R-SW	26%	\$14.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-6-B	RSA SecurID Software Token Seeds (6 month) per User for qty's between 255 - 750	\$17.50	R-SW	26%	\$12.95	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-6-C	RSA SecurID Software Token Seeds (6 month) per User for qty's between 755 - 1,500	\$16.50	R-SW	26%	\$12.21	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-6-D	RSA SecurID Software Token Seeds (6 month) per User for qty's between 1,505 - 2,500	\$15.25	R-SW	26%	\$11.29	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-6-E	RSA SecurID Software Token Seeds (6 month) per User for qty's between 2,505 - 5,000	\$13.25	R-SW	26%	\$9.81	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-6-F	RSA SecurID Software Token Seeds (6 month) per User for qty's between 5,005 - 7,500	\$11.00	R-SW	26%	\$8.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-6-G	RSA SecurID Software Token Seeds (6 month) per User for qty's between 7,505 - 10,000	\$10.00	R-SW	26%	\$7.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-6-H	RSA SecurID Software Token Seeds (6 month) per User for qty's between 10,005 - 15,000	\$9.00	R-SW	26%	\$6.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-6-I	RSA SecurID Software Token Seeds (6 month) per User for qty's between 15,005 - 25,000	\$8.00	R-SW	26%	\$5.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-8-60-6-J	RSA SecurID Software Token Seeds (6 month) per User for qty's between 25,005 - 1,000,000	\$6.50	R-SW	26%	\$4.81	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-10M-A	SID820 Soft RemRen 10Mo qty 5 - 250	\$16.67	R-SW	26%	\$12.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-10M-B	SID820 Soft RemRen 10Mo qty 255 - 750	\$15.17	R-SW	26%	\$11.23	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-10M-C	SID820 Soft RemRen 10Mo qty 755 - 1500	\$14.50	R-SW	26%	\$10.73	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-10M-D	SID820 Soft RemRen 10Mo qty 1505 - 2500	\$13.50	R-SW	26%	\$9.99	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-10M-E	SID820 Soft RemRen 10Mo qty 2505 - 5000	\$12.17	R-SW	26%	\$9.01	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-10M-F	SID820 Soft RemRen 10Mo qty 5005 - 7500	\$10.67	R-SW	26%	\$7.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-10M-G	SID820 Soft RemRen 10Mo qty 7505 - 10000	\$9.67	R-SW	26%	\$7.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-10M-H	SID820 Soft RemRen 10Mo qty 10005 - 15000	\$9.17	R-SW	26%	\$6.79	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-10M-I	SID820 Soft RemRen 10Mo qty 15005 - 25000	\$8.17	R-SW	26%	\$6.05	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-10M-J	SID820 Soft RemRen 10Mo qty 25005 - 1000000	\$7.67	R-SW	26%	\$5.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-11M-A	SID820 Soft RemRen 11Mo qty 5 - 250	\$18.33	R-SW	26%	\$13.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-11M-B	SID820 Soft RemRen 11Mo qty 255 - 750	\$16.68	R-SW	26%	\$12.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-11M-C	SID820 Soft RemRen 11Mo qty 755 - 1500	\$15.95	R-SW	26%	\$11.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-11M-D	SID820 Soft RemRen 11Mo qty 1505 - 2500	\$14.85	R-SW	26%	\$10.99	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-11M-E	SID820 Soft RemRen 11Mo qty 2505 - 5000	\$13.38	R-SW	26%	\$9.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-11M-F	SID820 Soft RemRen 11Mo qty 5005 - 7500	\$11.73	R-SW	26%	\$8.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-11M-G	SID820 Soft RemRen 11Mo qty 7505 - 10000	\$10.63	R-SW	26%	\$7.87	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-11M-H	SID820 Soft RemRen 11Mo qty 10005 - 15000	\$10.08	R-SW	26%	\$7.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-11M-I	SID820 Soft RemRen 11Mo qty 15005 - 25000	\$8.98	R-SW	26%	\$6.65	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-11M-J	SID820 Soft RemRen 11Mo qty 25005 - 1000000	\$8.43	R-SW	26%	\$6.24	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-12M-A	SID820 Soft RemRen 12Mo qty 5 - 250	\$20.00	R-SW	26%	\$14.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-12M-B	SID820 Soft RemRen 12Mo qty 255 - 750	\$18.20	R-SW	26%	\$13.47	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-12M-C	SID820 Soft RemRen 12Mo qty 755 - 1500	\$17.40	R-SW	26%	\$12.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-12M-D	SID820 Soft RemRen 12Mo qty 1505 - 2500	\$16.20	R-SW	26%	\$11.99	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-12M-E	SID820 Soft RemRen 12Mo qty 2505 - 5000	\$14.60	R-SW	26%	\$10.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-12M-F	SID820 Soft RemRen 12Mo qty 5005 - 7500	\$12.80	R-SW	26%	\$9.47	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-12M-G	SID820 Soft RemRen 12Mo qty 7505 - 10000	\$11.60	R-SW	26%	\$8.58	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-12M-H	SID820 Soft RemRen 12Mo qty 10005 - 15000	\$11.00	R-SW	26%	\$8.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-12M-I	SID820 Soft RemRen 12Mo qty 15005 - 25000	\$9.80	R-SW	26%	\$7.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-12M-J	SID820 Soft RemRen 12Mo qty 25005 - 1000000	\$9.20	R-SW	26%	\$6.81	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-13M-A	SID820 Soft RemRen 13Mo qty 5 - 250	\$21.67	R-SW	26%	\$16.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-13M-B	SID820 Soft RemRen 13Mo qty 255 - 750	\$19.72	R-SW	26%	\$14.59	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-13M-C	SID820 Soft RemRen 13Mo qty 755 - 1500	\$18.85	R-SW	26%	\$13.95	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-13M-D	SID820 Soft RemRen 13Mo qty 1505 - 2500	\$17.55	R-SW	26%	\$12.99	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-13M-E	SID820 Soft RemRen 13Mo qty 2505 - 5000	\$15.82	R-SW	26%	\$11.71	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-13M-F	SID820 Soft RemRen 13Mo qty 5005 - 7500	\$13.87	R-SW	26%	\$10.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-13M-G	SID820 Soft RemRen 13Mo qty 7505 - 10000	\$12.57	R-SW	26%	\$9.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-13M-H	SID820 Soft RemRen 13Mo qty 10005 - 15000	\$11.92	R-SW	26%	\$8.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-13M-I	SID820 Soft RemRen 13Mo qty 15005 - 25000	\$10.62	R-SW	26%	\$7.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-13M-J	SID820 Soft RemRen 13Mo qty 25005 - 1000000	\$9.97	R-SW	26%	\$7.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-14M-A	SID820 Soft RemRen 14Mo qty 5 - 250	\$23.33	R-SW	26%	\$17.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-14M-B	SID820 Soft RemRen 14Mo qty 255 - 750	\$21.23	R-SW	26%	\$15.71	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-14M-C	SID820 Soft RemRen 14Mo qty 755 - 1500	\$20.30	R-SW	26%	\$15.02	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-14M-D	SID820 Soft RemRen 14Mo qty 1505 - 2500	\$18.90	R-SW	26%	\$13.99	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-14M-E	SID820 Soft RemRen 14Mo qty 2505 - 5000	\$17.03	R-SW	26%	\$12.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-14M-F	SID820 Soft RemRen 14Mo qty 5005 - 7500	\$14.93	R-SW	26%	\$11.05	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-14M-G	SID820 Soft RemRen 14Mo qty 7505 - 10000	\$13.53	R-SW	26%	\$10.01	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-14M-H	SID820 Soft RemRen 14Mo qty 10005 - 15000	\$12.83	R-SW	26%	\$9.49	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-14M-I	SID820 Soft RemRen 14Mo qty 15005 - 25000	\$11.43	R-SW	26%	\$8.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-14M-J	SID820 Soft RemRen 14Mo qty 25005 - 1000000	\$10.73	R-SW	26%	\$7.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-15M-A	SID820 Soft RemRen 15Mo qty 5 - 250	\$25.00	R-SW	26%	\$18.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-15M-B	SID820 Soft RemRen 15Mo qty 255 - 750	\$22.75	R-SW	26%	\$16.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-15M-C	SID820 Soft RemRen 15Mo qty 755 - 1500	\$21.75	R-SW	26%	\$16.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-15M-D	SID820 Soft RemRen 15Mo qty 1505 - 2500	\$20.25	R-SW	26%	\$14.99	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-15M-E	SID820 Soft RemRen 15Mo qty 2505 - 5000	\$18.25	R-SW	26%	\$13.51	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-15M-F	SID820 Soft RemRen 15Mo qty 5005 - 7500	\$16.00	R-SW	26%	\$11.84	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-15M-G	SID820 Soft RemRen 15Mo qty 7505 - 10000	\$14.50	R-SW	26%	\$10.73	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-15M-H	SID820 Soft RemRen 15Mo qty 10005 - 15000	\$13.75	R-SW	26%	\$10.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-15M-I	SID820 Soft RemRen 15Mo qty 15005 - 25000	\$12.25	R-SW	26%	\$9.07	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-15M-J	SID820 Soft RemRen 15Mo qty 25005 - 1000000	\$11.50	R-SW	26%	\$8.51	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-16M-A	SID820 Soft RemRen 16Mo qty 5 - 250	\$26.67	R-SW	26%	\$19.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-16M-B	SID820 Soft RemRen 16Mo qty 255 - 750	\$24.27	R-SW	26%	\$17.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-16M-C	SID820 Soft RemRen 16Mo qty 755 - 1500	\$23.20	R-SW	26%	\$17.17	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-16M-D	SID820 Soft RemRen 16Mo qty 1505 - 2500	\$21.60	R-SW	26%	\$15.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-16M-E	SID820 Soft RemRen 16Mo qty 2505 - 5000	\$19.47	R-SW	26%	\$14.41	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-16M-F	SID820 Soft RemRen 16Mo qty 5005 - 7500	\$17.07	R-SW	26%	\$12.63	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-16M-G	SID820 Soft RemRen 16Mo qty 7505 - 10000	\$15.47	R-SW	26%	\$11.45	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-16M-H	SID820 Soft RemRen 16Mo qty 10005 - 15000	\$14.67	R-SW	26%	\$10.86	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	SID820-RMREN-16M-I	SID820 Soft RemRen 16Mo qty 15005 - 25000	\$13.07	R-SW	26%	\$9.67	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-16M-J	SID820 Soft RemRen 16Mo qty 25005 - 1000000	\$12.27	R-SW	26%	\$9.08	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-17M-A	SID820 Soft RemRen 17Mo qty 5 - 250	\$28.33	R-SW	26%	\$20.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-17M-B	SID820 Soft RemRen 17Mo qty 255 - 750	\$25.78	R-SW	26%	\$19.08	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-17M-C	SID820 Soft RemRen 17Mo qty 755 - 1500	\$24.65	R-SW	26%	\$18.24	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-17M-D	SID820 Soft RemRen 17Mo qty 1505 - 2500	\$22.95	R-SW	26%	\$16.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-17M-E	SID820 Soft RemRen 17Mo qty 2505 - 5000	\$20.68	R-SW	26%	\$15.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-17M-F	SID820 Soft RemRen 17Mo qty 5005 - 7500	\$18.13	R-SW	26%	\$13.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-17M-G	SID820 Soft RemRen 17Mo qty 7505 - 10000	\$16.43	R-SW	26%	\$12.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-17M-H	SID820 Soft RemRen 17Mo qty 10005 - 15000	\$15.58	R-SW	26%	\$11.53	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-17M-I	SID820 Soft RemRen 17Mo qty 15005 - 25000	\$13.88	R-SW	26%	\$10.27	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-17M-J	SID820 Soft RemRen 17Mo qty 25005 - 1000000	\$13.03	R-SW	26%	\$9.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-18M-A	SID820 Soft RemRen 18Mo qty 5 - 250	\$30.00	R-SW	26%	\$22.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-18M-B	SID820 Soft RemRen 18Mo qty 255 - 750	\$27.30	R-SW	26%	\$20.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-18M-C	SID820 Soft RemRen 18Mo qty 755 - 1500	\$26.10	R-SW	26%	\$19.31	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-18M-D	SID820 Soft RemRen 18Mo qty 1505 - 2500	\$24.30	R-SW	26%	\$17.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-18M-E	SID820 Soft RemRen 18Mo qty 2505 - 5000	\$21.90	R-SW	26%	\$16.21	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-18M-F	SID820 Soft RemRen 18Mo qty 5005 - 7500	\$19.20	R-SW	26%	\$14.21	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-18M-G	SID820 Soft RemRen 18Mo qty 7505 - 10000	\$17.40	R-SW	26%	\$12.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-18M-H	SID820 Soft RemRen 18Mo qty 10005 - 15000	\$16.50	R-SW	26%	\$12.21	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-18M-I	SID820 Soft RemRen 18Mo qty 15005 - 25000	\$14.70	R-SW	26%	\$10.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-18M-J	SID820 Soft RemRen 18Mo qty 25005 - 1000000	\$13.80	R-SW	26%	\$10.21	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-19M-A	SID820 Soft RemRen 19Mo qty 5 - 250	\$31.67	R-SW	26%	\$23.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-19M-B	SID820 Soft RemRen 19Mo qty 255 - 750	\$28.82	R-SW	26%	\$21.33	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-19M-C	SID820 Soft RemRen 19Mo qty 755 - 1500	\$27.55	R-SW	26%	\$20.39	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-19M-D	SID820 Soft RemRen 19Mo qty 1505 - 2500	\$25.65	R-SW	26%	\$18.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-19M-E	SID820 Soft RemRen 19Mo qty 2505 - 5000	\$23.12	R-SW	26%	\$17.11	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-19M-F	SID820 Soft RemRen 19Mo qty 5005 - 7500	\$20.27	R-SW	26%	\$15.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-19M-G	SID820 Soft RemRen 19Mo qty 7505 - 10000	\$18.37	R-SW	26%	\$13.59	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-19M-H	SID820 Soft RemRen 19Mo qty 10005 - 15000	\$17.42	R-SW	26%	\$12.89	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-19M-I	SID820 Soft RemRen 19Mo qty 15005 - 25000	\$15.52	R-SW	26%	\$11.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-19M-J	SID820 Soft RemRen 19Mo qty 25005 - 1000000	\$14.57	R-SW	26%	\$10.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-1M-A	SID820 Soft RemRen 1Mo qty 5 - 250	\$1.67	R-SW	26%	\$1.24	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-1M-B	SID820 Soft RemRen 1Mo qty 255 - 750	\$1.52	R-SW	26%	\$1.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-1M-C	SID820 Soft RemRen 1Mo qty 755 - 1500	\$1.45	R-SW	26%	\$1.07	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-1M-D	SID820 Soft RemRen 1Mo qty 1505 - 2500	\$1.35	R-SW	26%	\$1.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-1M-E	SID820 Soft RemRen 1Mo qty 2505 - 5000	\$1.22	R-SW	26%	\$0.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-1M-F	SID820 Soft RemRen 1Mo qty 5005 - 7500	\$1.07	R-SW	26%	\$0.79	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-1M-G	SID820 Soft RemRen 1Mo qty 7505 - 10000	\$0.97	R-SW	26%	\$0.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-1M-H	SID820 Soft RemRen 1Mo qty 10005 - 15000	\$0.92	R-SW	26%	\$0.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-1M-I	SID820 Soft RemRen 1Mo qty 15005 - 25000	\$0.82	R-SW	26%	\$0.61	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-1M-J	SID820 Soft RemRen 1Mo qty 25005 - 1000000	\$0.77	R-SW	26%	\$0.57	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-20M-A	SID820 Soft RemRen 20Mo qty 5 - 250	\$33.33	R-SW	26%	\$24.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-20M-B	SID820 Soft RemRen 20Mo qty 255 - 750	\$30.33	R-SW	26%	\$22.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-20M-C	SID820 Soft RemRen 20Mo qty 755 - 1500	\$29.00	R-SW	26%	\$21.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-20M-D	SID820 Soft RemRen 20Mo qty 1505 - 2500	\$27.00	R-SW	26%	\$19.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-20M-E	SID820 Soft RemRen 20Mo qty 2505 - 5000	\$24.33	R-SW	26%	\$18.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-20M-F	SID820 Soft RemRen 20Mo qty 5005 - 7500	\$21.33	R-SW	26%	\$15.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-20M-G	SID820 Soft RemRen 20Mo qty 7505 - 10000	\$19.33	R-SW	26%	\$14.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-20M-H	SID820 Soft RemRen 20Mo qty 10005 - 15000	\$18.33	R-SW	26%	\$13.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-20M-I	SID820 Soft RemRen 20Mo qty 15005 - 25000	\$16.33	R-SW	26%	\$12.08	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-20M-J	SID820 Soft RemRen 20Mo qty 25005 - 1000000	\$15.33	R-SW	26%	\$11.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-21M-A	SID820 Soft RemRen 21Mo qty 5 - 250	\$35.00	R-SW	26%	\$25.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-21M-B	SID820 Soft RemRen 21Mo qty 255 - 750	\$31.85	R-SW	26%	\$23.57	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-21M-C	SID820 Soft RemRen 21Mo qty 755 - 1500	\$30.45	R-SW	26%	\$22.53	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-21M-D	SID820 Soft RemRen 21Mo qty 1505 - 2500	\$28.35	R-SW	26%	\$20.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-21M-E	SID820 Soft RemRen 21Mo qty 2505 - 5000	\$25.55	R-SW	26%	\$18.91	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-21M-F	SID820 Soft RemRen 21Mo qty 5005 - 7500	\$22.40	R-SW	26%	\$16.58	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-21M-G	SID820 Soft RemRen 21Mo qty 7505 - 10000	\$20.30	R-SW	26%	\$15.02	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-21M-H	SID820 Soft RemRen 21Mo qty 10005 - 15000	\$19.25	R-SW	26%	\$14.25	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-21M-I	SID820 Soft RemRen 21Mo qty 15005 - 25000	\$17.15	R-SW	26%	\$12.69	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-21M-J	SID820 Soft RemRen 21Mo qty 25005 - 1000000	\$16.10	R-SW	26%	\$11.91	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-22M-A	SID820 Soft RemRen 22Mo qty 5 - 250	\$36.67	R-SW	26%	\$27.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-22M-B	SID820 Soft RemRen 22Mo qty 255 - 750	\$33.37	R-SW	26%	\$24.69	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-22M-C	SID820 Soft RemRen 22Mo qty 755 - 1500	\$31.90	R-SW	26%	\$23.61	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-22M-D	SID820 Soft RemRen 22Mo qty 1505 - 2500	\$29.70	R-SW	26%	\$21.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-22M-E	SID820 Soft RemRen 22Mo qty 2505 - 5000	\$26.77	R-SW	26%	\$19.81	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-22M-F	SID820 Soft RemRen 22Mo qty 5005 - 7500	\$23.47	R-SW	26%	\$17.37	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-22M-G	SID820 Soft RemRen 22Mo qty 7505 - 10000	\$21.27	R-SW	26%	\$15.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-22M-H	SID820 Soft RemRen 22Mo qty 10005 - 15000	\$20.17	R-SW	26%	\$14.93	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-22M-I	SID820 Soft RemRen 22Mo qty 15005 - 25000	\$17.97	R-SW	26%	\$13.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-22M-J	SID820 Soft RemRen 22Mo qty 25005 - 1000000	\$16.87	R-SW	26%	\$12.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-23M-A	SID820 Soft RemRen 23Mo qty 5 - 250	\$38.33	R-SW	26%	\$28.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-23M-B	SID820 Soft RemRen 23Mo qty 255 - 750	\$34.88	R-SW	26%	\$25.81	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-23M-C	SID820 Soft RemRen 23Mo qty 755 - 1500	\$33.35	R-SW	26%	\$24.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-23M-D	SID820 Soft RemRen 23Mo qty 1505 - 2500	\$31.05	R-SW	26%	\$22.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-23M-E	SID820 Soft RemRen 23Mo qty 2505 - 5000	\$27.98	R-SW	26%	\$20.71	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-23M-F	SID820 Soft RemRen 23Mo qty 5005 - 7500	\$24.53	R-SW	26%	\$18.15	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-23M-G	SID820 Soft RemRen 23Mo qty 7505 - 10000	\$22.23	R-SW	26%	\$16.45	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-23M-H	SID820 Soft RemRen 23Mo qty 10005 - 15000	\$21.08	R-SW	26%	\$15.60	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	SID820-RMREN-23M-I	SID820 Soft RemRen 23Mo qty 15005 - 25000	\$18.78	R-SW	26%	\$13.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-23M-J	SID820 Soft RemRen 23Mo qty 25005 - 1000000	\$17.63	R-SW	26%	\$13.05	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-24M-A	SID820 Soft RemRen 24Mo qty 5 - 250	\$40.00	R-SW	26%	\$29.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-24M-B	SID820 Soft RemRen 24Mo qty 255 - 750	\$36.40	R-SW	26%	\$26.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-24M-C	SID820 Soft RemRen 24Mo qty 755 - 1500	\$34.80	R-SW	26%	\$25.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-24M-D	SID820 Soft RemRen 24Mo qty 1505 - 2500	\$32.40	R-SW	26%	\$23.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-24M-E	SID820 Soft RemRen 24Mo qty 2505 - 5000	\$29.20	R-SW	26%	\$21.61	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-24M-F	SID820 Soft RemRen 24Mo qty 5005 - 7500	\$25.60	R-SW	26%	\$18.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-24M-G	SID820 Soft RemRen 24Mo qty 7505 - 10000	\$23.20	R-SW	26%	\$17.17	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-24M-H	SID820 Soft RemRen 24Mo qty 10005 - 15000	\$22.00	R-SW	26%	\$16.28	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-24M-I	SID820 Soft RemRen 24Mo qty 15005 - 25000	\$19.60	R-SW	26%	\$14.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-24M-J	SID820 Soft RemRen 24Mo qty 25005 - 1000000	\$18.40	R-SW	26%	\$13.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-25M-A	SID820 Soft RemRen 25Mo qty 5 - 250	\$40.80	R-SW	26%	\$30.19	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-25M-B	SID820 Soft RemRen 25Mo qty 255 - 750	\$37.20	R-SW	26%	\$27.53	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-25M-C	SID820 Soft RemRen 25Mo qty 755 - 1500	\$35.60	R-SW	26%	\$26.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-25M-D	SID820 Soft RemRen 25Mo qty 1505 - 2500	\$33.20	R-SW	26%	\$24.57	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-25M-E	SID820 Soft RemRen 25Mo qty 2505 - 5000	\$30.00	R-SW	26%	\$22.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-25M-F	SID820 Soft RemRen 25Mo qty 5005 - 7500	\$26.40	R-SW	26%	\$19.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-25M-G	SID820 Soft RemRen 25Mo qty 7505 - 10000	\$24.00	R-SW	26%	\$17.76	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-25M-H	SID820 Soft RemRen 25Mo qty 10005 - 15000	\$22.80	R-SW	26%	\$16.87	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-25M-I	SID820 Soft RemRen 25Mo qty 15005 - 25000	\$20.40	R-SW	26%	\$15.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-25M-J	SID820 Soft RemRen 25Mo qty 25005 - 1000000	\$19.20	R-SW	26%	\$14.21	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-26M-A	SID820 Soft RemRen 26Mo qty 5 - 250	\$41.60	R-SW	26%	\$30.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-26M-B	SID820 Soft RemRen 26Mo qty 255 - 750	\$38.00	R-SW	26%	\$28.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-26M-C	SID820 Soft RemRen 26Mo qty 755 - 1500	\$36.40	R-SW	26%	\$26.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-26M-D	SID820 Soft RemRen 26Mo qty 1505 - 2500	\$34.00	R-SW	26%	\$25.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-26M-E	SID820 Soft RemRen 26Mo qty 2505 - 5000	\$30.80	R-SW	26%	\$22.79	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-26M-F	SID820 Soft RemRen 26Mo qty 5005 - 7500	\$27.20	R-SW	26%	\$20.13	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-26M-G	SID820 Soft RemRen 26Mo qty 7505 - 10000	\$24.80	R-SW	26%	\$18.35	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-26M-H	SID820 Soft RemRen 26Mo qty 10005 - 15000	\$23.60	R-SW	26%	\$17.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-26M-I	SID820 Soft RemRen 26Mo qty 15005 - 25000	\$21.20	R-SW	26%	\$15.69	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-26M-J	SID820 Soft RemRen 26Mo qty 25005 - 1000000	\$20.00	R-SW	26%	\$14.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-27M-A	SID820 Soft RemRen 27Mo qty 5 - 250	\$42.40	R-SW	26%	\$31.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-27M-B	SID820 Soft RemRen 27Mo qty 255 - 750	\$38.80	R-SW	26%	\$28.71	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-27M-C	SID820 Soft RemRen 27Mo qty 755 - 1500	\$37.20	R-SW	26%	\$27.53	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-27M-D	SID820 Soft RemRen 27Mo qty 1505 - 2500	\$34.80	R-SW	26%	\$25.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-27M-E	SID820 Soft RemRen 27Mo qty 2505 - 5000	\$31.60	R-SW	26%	\$23.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-27M-F	SID820 Soft RemRen 27Mo qty 5005 - 7500	\$28.00	R-SW	26%	\$20.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-27M-G	SID820 Soft RemRen 27Mo qty 7505 - 10000	\$25.60	R-SW	26%	\$18.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-27M-H	SID820 Soft RemRen 27Mo qty 10005 - 15000	\$24.40	R-SW	26%	\$18.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-27M-I	SID820 Soft RemRen 27Mo qty 15005 - 25000	\$22.00	R-SW	26%	\$16.28	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-27M-J	SID820 Soft RemRen 27Mo qty 25005 - 1000000	\$20.80	R-SW	26%	\$15.39	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-28M-A	SID820 Soft RemRen 28Mo qty 5 - 250	\$43.20	R-SW	26%	\$31.97	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-28M-B	SID820 Soft RemRen 28Mo qty 255 - 750	\$39.60	R-SW	26%	\$29.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-28M-C	SID820 Soft RemRen 28Mo qty 755 - 1500	\$38.00	R-SW	26%	\$28.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-28M-D	SID820 Soft RemRen 28Mo qty 1505 - 2500	\$35.60	R-SW	26%	\$26.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-28M-E	SID820 Soft RemRen 28Mo qty 2505 - 5000	\$32.40	R-SW	26%	\$23.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-28M-F	SID820 Soft RemRen 28Mo qty 5005 - 7500	\$28.80	R-SW	26%	\$21.31	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-28M-G	SID820 Soft RemRen 28Mo qty 7505 - 10000	\$26.40	R-SW	26%	\$19.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-28M-H	SID820 Soft RemRen 28Mo qty 10005 - 15000	\$25.20	R-SW	26%	\$18.65	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-28M-I	SID820 Soft RemRen 28Mo qty 15005 - 25000	\$22.80	R-SW	26%	\$16.87	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-28M-J	SID820 Soft RemRen 28Mo qty 25005 - 1000000	\$21.60	R-SW	26%	\$15.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-29M-A	SID820 Soft RemRen 29Mo qty 5 - 250	\$44.00	R-SW	26%	\$32.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-29M-B	SID820 Soft RemRen 29Mo qty 255 - 750	\$40.40	R-SW	26%	\$29.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-29M-C	SID820 Soft RemRen 29Mo qty 755 - 1500	\$38.80	R-SW	26%	\$28.71	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-29M-D	SID820 Soft RemRen 29Mo qty 1505 - 2500	\$36.40	R-SW	26%	\$26.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-29M-E	SID820 Soft RemRen 29Mo qty 2505 - 5000	\$33.20	R-SW	26%	\$24.57	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-29M-F	SID820 Soft RemRen 29Mo qty 5005 - 7500	\$29.60	R-SW	26%	\$21.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-29M-G	SID820 Soft RemRen 29Mo qty 7505 - 10000	\$27.20	R-SW	26%	\$20.13	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-29M-H	SID820 Soft RemRen 29Mo qty 10005 - 15000	\$26.00	R-SW	26%	\$19.24	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-29M-I	SID820 Soft RemRen 29Mo qty 15005 - 25000	\$23.60	R-SW	26%	\$17.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-29M-J	SID820 Soft RemRen 29Mo qty 25005 - 1000000	\$22.40	R-SW	26%	\$16.58	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-2M-A	SID820 Soft RemRen 2Mo qty 5 - 250	\$3.33	R-SW	26%	\$2.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-2M-B	SID820 Soft RemRen 2Mo qty 255 - 750	\$3.03	R-SW	26%	\$2.24	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-2M-C	SID820 Soft RemRen 2Mo qty 755 - 1500	\$2.90	R-SW	26%	\$2.15	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-2M-D	SID820 Soft RemRen 2Mo qty 1505 - 2500	\$2.70	R-SW	26%	\$2.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-2M-E	SID820 Soft RemRen 2Mo qty 2505 - 5000	\$2.43	R-SW	26%	\$1.80	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-2M-F	SID820 Soft RemRen 2Mo qty 5005 - 7500	\$2.13	R-SW	26%	\$1.58	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-2M-G	SID820 Soft RemRen 2Mo qty 7505 - 10000	\$1.93	R-SW	26%	\$1.43	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-2M-H	SID820 Soft RemRen 2Mo qty 10005 - 15000	\$1.83	R-SW	26%	\$1.35	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-2M-I	SID820 Soft RemRen 2Mo qty 15005 - 25000	\$1.63	R-SW	26%	\$1.21	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-2M-J	SID820 Soft RemRen 2Mo qty 25005 - 1000000	\$1.53	R-SW	26%	\$1.13	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-30M-A	SID820 Soft RemRen 30Mo qty 5 - 250	\$44.80	R-SW	26%	\$33.15	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-30M-B	SID820 Soft RemRen 30Mo qty 255 - 750	\$41.20	R-SW	26%	\$30.49	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-30M-C	SID820 Soft RemRen 30Mo qty 755 - 1500	\$39.60	R-SW	26%	\$29.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-30M-D	SID820 Soft RemRen 30Mo qty 1505 - 2500	\$37.20	R-SW	26%	\$27.53	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-30M-E	SID820 Soft RemRen 30Mo qty 2505 - 5000	\$34.00	R-SW	26%	\$25.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-30M-F	SID820 Soft RemRen 30Mo qty 5005 - 7500	\$30.40	R-SW	26%	\$22.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-30M-G	SID820 Soft RemRen 30Mo qty 7505 - 10000	\$28.00	R-SW	26%	\$20.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-30M-H	SID820 Soft RemRen 30Mo qty 10005 - 15000	\$26.80	R-SW	26%	\$19.83	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	SID820-RMREN-30M-I	SID820 Soft RemRen 30Mo qty 15005 - 25000	\$24.40	R-SW	26%	\$18.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-30M-J	SID820 Soft RemRen 30Mo qty 25005 - 1000000	\$23.20	R-SW	26%	\$17.17	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-31M-A	SID820 Soft RemRen 31Mo qty 5 - 250	\$45.60	R-SW	26%	\$33.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-31M-B	SID820 Soft RemRen 31Mo qty 255 - 750	\$42.00	R-SW	26%	\$31.08	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-31M-C	SID820 Soft RemRen 31Mo qty 755 - 1500	\$40.40	R-SW	26%	\$29.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-31M-D	SID820 Soft RemRen 31Mo qty 1505 - 2500	\$38.00	R-SW	26%	\$28.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-31M-E	SID820 Soft RemRen 31Mo qty 2505 - 5000	\$34.80	R-SW	26%	\$25.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-31M-F	SID820 Soft RemRen 31Mo qty 5005 - 7500	\$31.20	R-SW	26%	\$23.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-31M-G	SID820 Soft RemRen 31Mo qty 7505 - 10000	\$28.80	R-SW	26%	\$21.31	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-31M-H	SID820 Soft RemRen 31Mo qty 10005 - 15000	\$27.60	R-SW	26%	\$20.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-31M-I	SID820 Soft RemRen 31Mo qty 15005 - 25000	\$25.20	R-SW	26%	\$18.65	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-31M-J	SID820 Soft RemRen 31Mo qty 25005 - 1000000	\$24.00	R-SW	26%	\$17.76	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-32M-A	SID820 Soft RemRen 32Mo qty 5 - 250	\$46.40	R-SW	26%	\$34.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-32M-B	SID820 Soft RemRen 32Mo qty 255 - 750	\$42.80	R-SW	26%	\$31.67	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-32M-C	SID820 Soft RemRen 32Mo qty 755 - 1500	\$41.20	R-SW	26%	\$30.49	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-32M-D	SID820 Soft RemRen 32Mo qty 1505 - 2500	\$38.80	R-SW	26%	\$28.71	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-32M-E	SID820 Soft RemRen 32Mo qty 2505 - 5000	\$35.60	R-SW	26%	\$26.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-32M-F	SID820 Soft RemRen 32Mo qty 5005 - 7500	\$32.00	R-SW	26%	\$23.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-32M-G	SID820 Soft RemRen 32Mo qty 7505 - 10000	\$29.60	R-SW	26%	\$21.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-32M-H	SID820 Soft RemRen 32Mo qty 10005 - 15000	\$28.40	R-SW	26%	\$21.02	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-32M-I	SID820 Soft RemRen 32Mo qty 15005 - 25000	\$26.00	R-SW	26%	\$19.24	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-32M-J	SID820 Soft RemRen 32Mo qty 25005 - 1000000	\$24.80	R-SW	26%	\$18.35	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-33M-A	SID820 Soft RemRen 33Mo qty 5 - 250	\$47.20	R-SW	26%	\$34.93	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-33M-B	SID820 Soft RemRen 33Mo qty 255 - 750	\$43.60	R-SW	26%	\$32.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-33M-C	SID820 Soft RemRen 33Mo qty 755 - 1500	\$42.00	R-SW	26%	\$31.08	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-33M-D	SID820 Soft RemRen 33Mo qty 1505 - 2500	\$39.60	R-SW	26%	\$29.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-33M-E	SID820 Soft RemRen 33Mo qty 2505 - 5000	\$36.40	R-SW	26%	\$26.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-33M-F	SID820 Soft RemRen 33Mo qty 5005 - 7500	\$32.80	R-SW	26%	\$24.27	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-33M-G	SID820 Soft RemRen 33Mo qty 7505 - 10000	\$30.40	R-SW	26%	\$22.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-33M-H	SID820 Soft RemRen 33Mo qty 10005 - 15000	\$29.20	R-SW	26%	\$21.61	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-33M-I	SID820 Soft RemRen 33Mo qty 15005 - 25000	\$26.80	R-SW	26%	\$19.83	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-33M-J	SID820 Soft RemRen 33Mo qty 25005 - 1000000	\$25.60	R-SW	26%	\$18.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-34M-A	SID820 Soft RemRen 34Mo qty 5 - 250	\$48.00	R-SW	26%	\$35.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-34M-B	SID820 Soft RemRen 34Mo qty 255 - 750	\$44.40	R-SW	26%	\$32.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-34M-C	SID820 Soft RemRen 34Mo qty 755 - 1500	\$42.80	R-SW	26%	\$31.67	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-34M-D	SID820 Soft RemRen 34Mo qty 1505 - 2500	\$40.40	R-SW	26%	\$29.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-34M-E	SID820 Soft RemRen 34Mo qty 2505 - 5000	\$37.20	R-SW	26%	\$27.53	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-34M-F	SID820 Soft RemRen 34Mo qty 5005 - 7500	\$33.60	R-SW	26%	\$24.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-34M-G	SID820 Soft RemRen 34Mo qty 7505 - 10000	\$31.20	R-SW	26%	\$23.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-34M-H	SID820 Soft RemRen 34Mo qty 10005 - 15000	\$30.00	R-SW	26%	\$22.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-34M-I	SID820 Soft RemRen 34Mo qty 15005 - 25000	\$27.60	R-SW	26%	\$20.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-34M-J	SID820 Soft RemRen 34Mo qty 25005 - 1000000	\$26.40	R-SW	26%	\$19.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-35M-A	SID820 Soft RemRen 35Mo qty 5 - 250	\$48.80	R-SW	26%	\$36.11	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-35M-B	SID820 Soft RemRen 35Mo qty 255 - 750	\$45.20	R-SW	26%	\$33.45	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-35M-C	SID820 Soft RemRen 35Mo qty 755 - 1500	\$43.60	R-SW	26%	\$32.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-35M-D	SID820 Soft RemRen 35Mo qty 1505 - 2500	\$41.20	R-SW	26%	\$30.49	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-35M-E	SID820 Soft RemRen 35Mo qty 2505 - 5000	\$38.00	R-SW	26%	\$28.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-35M-F	SID820 Soft RemRen 35Mo qty 5005 - 7500	\$34.40	R-SW	26%	\$25.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-35M-G	SID820 Soft RemRen 35Mo qty 7505 - 10000	\$32.00	R-SW	26%	\$23.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-35M-H	SID820 Soft RemRen 35Mo qty 10005 - 15000	\$30.80	R-SW	26%	\$22.79	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-35M-I	SID820 Soft RemRen 35Mo qty 15005 - 25000	\$28.40	R-SW	26%	\$21.02	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-35M-J	SID820 Soft RemRen 35Mo qty 25005 - 1000000	\$27.20	R-SW	26%	\$20.13	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-36M-A	SID820 Soft RemRen 36Mo qty 5 - 250	\$49.60	R-SW	26%	\$36.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-36M-B	SID820 Soft RemRen 36Mo qty 255 - 750	\$45.60	R-SW	26%	\$33.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-36M-C	SID820 Soft RemRen 36Mo qty 755 - 1500	\$43.20	R-SW	26%	\$31.97	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-36M-D	SID820 Soft RemRen 36Mo qty 1505 - 2500	\$40.80	R-SW	26%	\$30.19	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-36M-E	SID820 Soft RemRen 36Mo qty 2505 - 5000	\$36.80	R-SW	26%	\$27.23	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-36M-F	SID820 Soft RemRen 36Mo qty 5005 - 7500	\$32.00	R-SW	26%	\$23.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-36M-G	SID820 Soft RemRen 36Mo qty 7505 - 10000	\$28.80	R-SW	26%	\$21.31	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-36M-H	SID820 Soft RemRen 36Mo qty 10005 - 15000	\$27.20	R-SW	26%	\$20.13	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-36M-I	SID820 Soft RemRen 36Mo qty 15005 - 25000	\$24.00	R-SW	26%	\$17.76	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-36M-J	SID820 Soft RemRen 36Mo qty 25005 - 1000000	\$22.40	R-SW	26%	\$16.58	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-37M-A	SID820 Soft RemRen 37Mo qty 5 - 250	\$50.40	R-SW	26%	\$37.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-37M-B	SID820 Soft RemRen 37Mo qty 255 - 750	\$46.40	R-SW	26%	\$34.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-37M-C	SID820 Soft RemRen 37Mo qty 755 - 1500	\$44.00	R-SW	26%	\$32.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-37M-D	SID820 Soft RemRen 37Mo qty 1505 - 2500	\$41.60	R-SW	26%	\$30.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-37M-E	SID820 Soft RemRen 37Mo qty 2505 - 5000	\$37.60	R-SW	26%	\$27.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-37M-F	SID820 Soft RemRen 37Mo qty 5005 - 7500	\$32.80	R-SW	26%	\$24.27	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-37M-G	SID820 Soft RemRen 37Mo qty 7505 - 10000	\$29.60	R-SW	26%	\$21.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-37M-H	SID820 Soft RemRen 37Mo qty 10005 - 15000	\$28.00	R-SW	26%	\$20.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-37M-I	SID820 Soft RemRen 37Mo qty 15005 - 25000	\$24.80	R-SW	26%	\$18.35	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-37M-J	SID820 Soft RemRen 37Mo qty 25005 - 1000000	\$23.20	R-SW	26%	\$17.17	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-38M-A	SID820 Soft RemRen 38Mo qty 5 - 250	\$51.20	R-SW	26%	\$37.89	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-38M-B	SID820 Soft RemRen 38Mo qty 255 - 750	\$47.20	R-SW	26%	\$34.93	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-38M-C	SID820 Soft RemRen 38Mo qty 755 - 1500	\$44.80	R-SW	26%	\$33.15	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-38M-D	SID820 Soft RemRen 38Mo qty 1505 - 2500	\$42.40	R-SW	26%	\$31.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-38M-E	SID820 Soft RemRen 38Mo qty 2505 - 5000	\$38.40	R-SW	26%	\$28.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-38M-F	SID820 Soft RemRen 38Mo qty 5005 - 7500	\$33.60	R-SW	26%	\$24.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-38M-G	SID820 Soft RemRen 38Mo qty 7505 - 10000	\$30.40	R-SW	26%	\$22.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-38M-H	SID820 Soft RemRen 38Mo qty 10005 - 15000	\$28.80	R-SW	26%	\$21.31	N/A	N/A	N/A	N/A	N/A	N/A

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	SID820-RMREN-38M-I	SID820 Soft RemRen 38Mo qty 15005 - 25000	\$25.60	R-SW	26%	\$18.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-38M-J	SID820 Soft RemRen 38Mo qty 25005 - 1000000	\$24.00	R-SW	26%	\$17.76	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-39M-A	SID820 Soft RemRen 39Mo qty 5 - 250	\$52.00	R-SW	26%	\$38.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-39M-B	SID820 Soft RemRen 39Mo qty 255 - 750	\$48.00	R-SW	26%	\$35.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-39M-C	SID820 Soft RemRen 39Mo qty 755 - 1500	\$45.60	R-SW	26%	\$33.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-39M-D	SID820 Soft RemRen 39Mo qty 1505 - 2500	\$43.20	R-SW	26%	\$31.97	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-39M-E	SID820 Soft RemRen 39Mo qty 2505 - 5000	\$39.20	R-SW	26%	\$29.01	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-39M-F	SID820 Soft RemRen 39Mo qty 5005 - 7500	\$34.40	R-SW	26%	\$25.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-39M-G	SID820 Soft RemRen 39Mo qty 7505 - 10000	\$31.20	R-SW	26%	\$23.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-39M-H	SID820 Soft RemRen 39Mo qty 10005 - 15000	\$29.60	R-SW	26%	\$21.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-39M-I	SID820 Soft RemRen 39Mo qty 15005 - 25000	\$26.40	R-SW	26%	\$19.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-39M-J	SID820 Soft RemRen 39Mo qty 25005 - 1000000	\$24.80	R-SW	26%	\$18.35	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-3M-A	SID820 Soft RemRen 3Mo qty 5 - 250	\$5.00	R-SW	26%	\$3.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-3M-B	SID820 Soft RemRen 3Mo qty 255 - 750	\$4.55	R-SW	26%	\$3.37	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-3M-C	SID820 Soft RemRen 3Mo qty 755 - 1500	\$4.35	R-SW	26%	\$3.22	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-3M-D	SID820 Soft RemRen 3Mo qty 1505 - 2500	\$4.05	R-SW	26%	\$3.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-3M-E	SID820 Soft RemRen 3Mo qty 2505 - 5000	\$3.65	R-SW	26%	\$2.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-3M-F	SID820 Soft RemRen 3Mo qty 5005 - 7500	\$3.20	R-SW	26%	\$2.37	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-3M-G	SID820 Soft RemRen 3Mo qty 7505 - 10000	\$2.90	R-SW	26%	\$2.15	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-3M-H	SID820 Soft RemRen 3Mo qty 10005 - 15000	\$2.75	R-SW	26%	\$2.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-3M-I	SID820 Soft RemRen 3Mo qty 15005 - 25000	\$2.45	R-SW	26%	\$1.81	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-3M-J	SID820 Soft RemRen 3Mo qty 25005 - 1000000	\$2.30	R-SW	26%	\$1.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-40M-A	SID820 Soft RemRen 40Mo qty 5 - 250	\$52.80	R-SW	26%	\$39.07	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-40M-B	SID820 Soft RemRen 40Mo qty 255 - 750	\$48.80	R-SW	26%	\$36.11	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-40M-C	SID820 Soft RemRen 40Mo qty 755 - 1500	\$46.40	R-SW	26%	\$34.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-40M-D	SID820 Soft RemRen 40Mo qty 1505 - 2500	\$44.00	R-SW	26%	\$32.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-40M-E	SID820 Soft RemRen 40Mo qty 2505 - 5000	\$40.00	R-SW	26%	\$29.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-40M-F	SID820 Soft RemRen 40Mo qty 5005 - 7500	\$35.20	R-SW	26%	\$26.05	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-40M-G	SID820 Soft RemRen 40Mo qty 7505 - 10000	\$32.00	R-SW	26%	\$23.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-40M-H	SID820 Soft RemRen 40Mo qty 10005 - 15000	\$30.40	R-SW	26%	\$22.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-40M-I	SID820 Soft RemRen 40Mo qty 15005 - 25000	\$27.20	R-SW	26%	\$20.13	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-40M-J	SID820 Soft RemRen 40Mo qty 25005 - 1000000	\$25.60	R-SW	26%	\$18.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-41M-A	SID820 Soft RemRen 41Mo qty 5 - 250	\$53.60	R-SW	26%	\$39.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-41M-B	SID820 Soft RemRen 41Mo qty 255 - 750	\$49.60	R-SW	26%	\$36.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-41M-C	SID820 Soft RemRen 41Mo qty 755 - 1500	\$47.20	R-SW	26%	\$34.93	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-41M-D	SID820 Soft RemRen 41Mo qty 1505 - 2500	\$44.80	R-SW	26%	\$33.15	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-41M-E	SID820 Soft RemRen 41Mo qty 2505 - 5000	\$40.80	R-SW	26%	\$30.19	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-41M-F	SID820 Soft RemRen 41Mo qty 5005 - 7500	\$36.00	R-SW	26%	\$26.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-41M-G	SID820 Soft RemRen 41Mo qty 7505 - 10000	\$32.80	R-SW	26%	\$24.27	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-41M-H	SID820 Soft RemRen 41Mo qty 10005 - 15000	\$31.20	R-SW	26%	\$23.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-41M-I	SID820 Soft RemRen 41Mo qty 15005 - 25000	\$28.00	R-SW	26%	\$20.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-41M-J	SID820 Soft RemRen 41Mo qty 25005 - 1000000	\$26.40	R-SW	26%	\$19.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-42M-A	SID820 Soft RemRen 42Mo qty 5 - 250	\$54.40	R-SW	26%	\$40.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-42M-B	SID820 Soft RemRen 42Mo qty 255 - 750	\$50.40	R-SW	26%	\$37.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-42M-C	SID820 Soft RemRen 42Mo qty 755 - 1500	\$48.00	R-SW	26%	\$35.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-42M-D	SID820 Soft RemRen 42Mo qty 1505 - 2500	\$45.60	R-SW	26%	\$33.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-42M-E	SID820 Soft RemRen 42Mo qty 2505 - 5000	\$41.60	R-SW	26%	\$30.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-42M-F	SID820 Soft RemRen 42Mo qty 5005 - 7500	\$36.80	R-SW	26%	\$27.23	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-42M-G	SID820 Soft RemRen 42Mo qty 7505 - 10000	\$33.60	R-SW	26%	\$24.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-42M-H	SID820 Soft RemRen 42Mo qty 10005 - 15000	\$32.00	R-SW	26%	\$23.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-42M-I	SID820 Soft RemRen 42Mo qty 15005 - 25000	\$28.80	R-SW	26%	\$21.31	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-42M-J	SID820 Soft RemRen 42Mo qty 25005 - 1000000	\$27.20	R-SW	26%	\$20.13	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-43M-A	SID820 Soft RemRen 43Mo qty 5 - 250	\$55.20	R-SW	26%	\$40.85	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-43M-B	SID820 Soft RemRen 43Mo qty 255 - 750	\$51.20	R-SW	26%	\$37.89	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-43M-C	SID820 Soft RemRen 43Mo qty 755 - 1500	\$48.80	R-SW	26%	\$36.11	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-43M-D	SID820 Soft RemRen 43Mo qty 1505 - 2500	\$46.40	R-SW	26%	\$34.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-43M-E	SID820 Soft RemRen 43Mo qty 2505 - 5000	\$42.40	R-SW	26%	\$31.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-43M-F	SID820 Soft RemRen 43Mo qty 5005 - 7500	\$37.60	R-SW	26%	\$27.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-43M-G	SID820 Soft RemRen 43Mo qty 7505 - 10000	\$34.40	R-SW	26%	\$25.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-43M-H	SID820 Soft RemRen 43Mo qty 10005 - 15000	\$32.80	R-SW	26%	\$24.27	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-43M-I	SID820 Soft RemRen 43Mo qty 15005 - 25000	\$29.60	R-SW	26%	\$21.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-43M-J	SID820 Soft RemRen 43Mo qty 25005 - 1000000	\$28.00	R-SW	26%	\$20.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-44M-A	SID820 Soft RemRen 44Mo qty 5 - 250	\$56.00	R-SW	26%	\$41.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-44M-B	SID820 Soft RemRen 44Mo qty 255 - 750	\$52.00	R-SW	26%	\$38.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-44M-C	SID820 Soft RemRen 44Mo qty 755 - 1500	\$49.60	R-SW	26%	\$36.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-44M-D	SID820 Soft RemRen 44Mo qty 1505 - 2500	\$47.20	R-SW	26%	\$34.93	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-44M-E	SID820 Soft RemRen 44Mo qty 2505 - 5000	\$43.20	R-SW	26%	\$31.97	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-44M-F	SID820 Soft RemRen 44Mo qty 5005 - 7500	\$38.40	R-SW	26%	\$28.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-44M-G	SID820 Soft RemRen 44Mo qty 7505 - 10000	\$35.20	R-SW	26%	\$26.05	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-44M-H	SID820 Soft RemRen 44Mo qty 10005 - 15000	\$33.60	R-SW	26%	\$24.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-44M-I	SID820 Soft RemRen 44Mo qty 15005 - 25000	\$30.40	R-SW	26%	\$22.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-44M-J	SID820 Soft RemRen 44Mo qty 25005 - 1000000	\$28.80	R-SW	26%	\$21.31	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-45M-A	SID820 Soft RemRen 45Mo qty 5 - 250	\$56.80	R-SW	26%	\$42.03	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-45M-B	SID820 Soft RemRen 45Mo qty 255 - 750	\$52.80	R-SW	26%	\$39.07	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-45M-C	SID820 Soft RemRen 45Mo qty 755 - 1500	\$50.40	R-SW	26%	\$37.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-45M-D	SID820 Soft RemRen 45Mo qty 1505 - 2500	\$48.00	R-SW	26%	\$35.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-45M-E	SID820 Soft RemRen 45Mo qty 2505 - 5000	\$44.00	R-SW	26%	\$32.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-45M-F	SID820 Soft RemRen 45Mo qty 5005 - 7500	\$39.20	R-SW	26%	\$29.01	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-45M-G	SID820 Soft RemRen 45Mo qty 7505 - 10000	\$36.00	R-SW	26%	\$26.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-45M-H	SID820 Soft RemRen 45Mo qty 10005 - 15000	\$34.40	R-SW	26%	\$25.46	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	SID820-RMREN-45M-I	SID820 Soft RemRen 45Mo qty 15005 - 25000	\$31.20	R-SW	26%	\$23.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-45M-J	SID820 Soft RemRen 45Mo qty 25005 - 1000000	\$29.60	R-SW	26%	\$21.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-46M-A	SID820 Soft RemRen 46Mo qty 5 - 250	\$57.60	R-SW	26%	\$42.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-46M-B	SID820 Soft RemRen 46Mo qty 255 - 750	\$53.60	R-SW	26%	\$39.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-46M-C	SID820 Soft RemRen 46Mo qty 755 - 1500	\$51.20	R-SW	26%	\$37.89	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-46M-D	SID820 Soft RemRen 46Mo qty 1505 - 2500	\$48.80	R-SW	26%	\$36.11	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-46M-E	SID820 Soft RemRen 46Mo qty 2505 - 5000	\$44.80	R-SW	26%	\$33.15	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-46M-F	SID820 Soft RemRen 46Mo qty 5005 - 7500	\$40.00	R-SW	26%	\$29.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-46M-G	SID820 Soft RemRen 46Mo qty 7505 - 10000	\$36.80	R-SW	26%	\$27.23	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-46M-H	SID820 Soft RemRen 46Mo qty 10005 - 15000	\$35.20	R-SW	26%	\$26.05	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-46M-I	SID820 Soft RemRen 46Mo qty 15005 - 25000	\$32.00	R-SW	26%	\$23.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-46M-J	SID820 Soft RemRen 46Mo qty 25005 - 1000000	\$30.40	R-SW	26%	\$22.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-47M-A	SID820 Soft RemRen 47Mo qty 5 - 250	\$58.40	R-SW	26%	\$43.22	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-47M-B	SID820 Soft RemRen 47Mo qty 255 - 750	\$54.40	R-SW	26%	\$40.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-47M-C	SID820 Soft RemRen 47Mo qty 755 - 1500	\$52.00	R-SW	26%	\$38.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-47M-D	SID820 Soft RemRen 47Mo qty 1505 - 2500	\$49.60	R-SW	26%	\$36.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-47M-E	SID820 Soft RemRen 47Mo qty 2505 - 5000	\$45.60	R-SW	26%	\$33.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-47M-F	SID820 Soft RemRen 47Mo qty 5005 - 7500	\$40.80	R-SW	26%	\$30.19	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-47M-G	SID820 Soft RemRen 47Mo qty 7505 - 10000	\$37.60	R-SW	26%	\$27.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-47M-H	SID820 Soft RemRen 47Mo qty 10005 - 15000	\$36.00	R-SW	26%	\$26.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-47M-I	SID820 Soft RemRen 47Mo qty 15005 - 25000	\$32.80	R-SW	26%	\$24.27	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-47M-J	SID820 Soft RemRen 47Mo qty 25005 - 1000000	\$31.20	R-SW	26%	\$23.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-48M-A	SID820 Soft RemRen 48Mo qty 5 - 250	\$59.20	R-SW	26%	\$43.81	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-48M-B	SID820 Soft RemRen 48Mo qty 255 - 750	\$54.00	R-SW	26%	\$39.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-48M-C	SID820 Soft RemRen 48Mo qty 755 - 1500	\$51.60	R-SW	26%	\$38.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-48M-D	SID820 Soft RemRen 48Mo qty 1505 - 2500	\$48.80	R-SW	26%	\$36.11	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-48M-E	SID820 Soft RemRen 48Mo qty 2505 - 5000	\$44.00	R-SW	26%	\$32.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-48M-F	SID820 Soft RemRen 48Mo qty 5005 - 7500	\$38.40	R-SW	26%	\$28.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-48M-G	SID820 Soft RemRen 48Mo qty 7505 - 10000	\$34.40	R-SW	26%	\$25.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-48M-H	SID820 Soft RemRen 48Mo qty 10005 - 15000	\$32.40	R-SW	26%	\$23.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-48M-I	SID820 Soft RemRen 48Mo qty 15005 - 25000	\$28.80	R-SW	26%	\$21.31	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-48M-J	SID820 Soft RemRen 48Mo qty 25005 - 1000000	\$26.80	R-SW	26%	\$19.83	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-49M-A	SID820 Soft RemRen 49Mo qty 5 - 250	\$60.00	R-SW	26%	\$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-49M-B	SID820 Soft RemRen 49Mo qty 255 - 750	\$54.80	R-SW	26%	\$40.55	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-49M-C	SID820 Soft RemRen 49Mo qty 755 - 1500	\$52.40	R-SW	26%	\$38.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-49M-D	SID820 Soft RemRen 49Mo qty 1505 - 2500	\$49.60	R-SW	26%	\$36.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-49M-E	SID820 Soft RemRen 49Mo qty 2505 - 5000	\$44.80	R-SW	26%	\$33.15	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-49M-F	SID820 Soft RemRen 49Mo qty 5005 - 7500	\$39.20	R-SW	26%	\$29.01	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-49M-G	SID820 Soft RemRen 49Mo qty 7505 - 10000	\$35.20	R-SW	26%	\$26.05	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-49M-H	SID820 Soft RemRen 49Mo qty 10005 - 15000	\$33.20	R-SW	26%	\$24.57	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-49M-I	SID820 Soft RemRen 49Mo qty 15005 - 25000	\$29.60	R-SW	26%	\$21.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-49M-J	SID820 Soft RemRen 49Mo qty 25005 - 1000000	\$27.60	R-SW	26%	\$20.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-4M-A	SID820 Soft RemRen 4Mo qty 5 - 250	\$6.67	R-SW	26%	\$4.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-4M-B	SID820 Soft RemRen 4Mo qty 255 - 750	\$6.07	R-SW	26%	\$4.49	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-4M-C	SID820 Soft RemRen 4Mo qty 755 - 1500	\$5.80	R-SW	26%	\$4.29	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-4M-D	SID820 Soft RemRen 4Mo qty 1505 - 2500	\$5.40	R-SW	26%	\$4.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-4M-E	SID820 Soft RemRen 4Mo qty 2505 - 5000	\$4.87	R-SW	26%	\$3.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-4M-F	SID820 Soft RemRen 4Mo qty 5005 - 7500	\$4.27	R-SW	26%	\$3.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-4M-G	SID820 Soft RemRen 4Mo qty 7505 - 10000	\$3.87	R-SW	26%	\$2.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-4M-H	SID820 Soft RemRen 4Mo qty 10005 - 15000	\$3.67	R-SW	26%	\$2.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-4M-I	SID820 Soft RemRen 4Mo qty 15005 - 25000	\$3.27	R-SW	26%	\$2.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-4M-J	SID820 Soft RemRen 4Mo qty 25005 - 1000000	\$3.07	R-SW	26%	\$2.27	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-50M-A	SID820 Soft RemRen 50Mo qty 5 - 250	\$60.80	R-SW	26%	\$44.99	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-50M-B	SID820 Soft RemRen 50Mo qty 255 - 750	\$55.60	R-SW	26%	\$41.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-50M-C	SID820 Soft RemRen 50Mo qty 755 - 1500	\$53.20	R-SW	26%	\$39.37	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-50M-D	SID820 Soft RemRen 50Mo qty 1505 - 2500	\$50.40	R-SW	26%	\$37.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-50M-E	SID820 Soft RemRen 50Mo qty 2505 - 5000	\$45.60	R-SW	26%	\$33.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-50M-F	SID820 Soft RemRen 50Mo qty 5005 - 7500	\$40.00	R-SW	26%	\$29.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-50M-G	SID820 Soft RemRen 50Mo qty 7505 - 10000	\$36.00	R-SW	26%	\$26.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-50M-H	SID820 Soft RemRen 50Mo qty 10005 - 15000	\$34.00	R-SW	26%	\$25.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-50M-I	SID820 Soft RemRen 50Mo qty 15005 - 25000	\$30.40	R-SW	26%	\$22.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-50M-J	SID820 Soft RemRen 50Mo qty 25005 - 1000000	\$28.40	R-SW	26%	\$21.02	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-51M-A	SID820 Soft RemRen 51Mo qty 5 - 250	\$61.60	R-SW	26%	\$45.58	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-51M-B	SID820 Soft RemRen 51Mo qty 255 - 750	\$56.40	R-SW	26%	\$41.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-51M-C	SID820 Soft RemRen 51Mo qty 755 - 1500	\$54.00	R-SW	26%	\$39.96	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-51M-D	SID820 Soft RemRen 51Mo qty 1505 - 2500	\$51.20	R-SW	26%	\$37.89	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-51M-E	SID820 Soft RemRen 51Mo qty 2505 - 5000	\$46.40	R-SW	26%	\$34.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-51M-F	SID820 Soft RemRen 51Mo qty 5005 - 7500	\$40.80	R-SW	26%	\$30.19	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-51M-G	SID820 Soft RemRen 51Mo qty 7505 - 10000	\$36.80	R-SW	26%	\$27.23	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-51M-H	SID820 Soft RemRen 51Mo qty 10005 - 15000	\$34.80	R-SW	26%	\$25.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-51M-I	SID820 Soft RemRen 51Mo qty 15005 - 25000	\$31.20	R-SW	26%	\$23.09	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-51M-J	SID820 Soft RemRen 51Mo qty 25005 - 1000000	\$29.20	R-SW	26%	\$21.61	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-52M-A	SID820 Soft RemRen 52Mo qty 5 - 250	\$62.40	R-SW	26%	\$46.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-52M-B	SID820 Soft RemRen 52Mo qty 255 - 750	\$57.20	R-SW	26%	\$42.33	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-52M-C	SID820 Soft RemRen 52Mo qty 755 - 1500	\$54.80	R-SW	26%	\$40.55	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-52M-D	SID820 Soft RemRen 52Mo qty 1505 - 2500	\$52.00	R-SW	26%	\$38.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-52M-E	SID820 Soft RemRen 52Mo qty 2505 - 5000	\$47.20	R-SW	26%	\$34.93	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-52M-F	SID820 Soft RemRen 52Mo qty 5005 - 7500	\$41.60	R-SW	26%	\$30.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-52M-G	SID820 Soft RemRen 52Mo qty 7505 - 10000	\$37.60	R-SW	26%	\$27.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-52M-H	SID820 Soft RemRen 52Mo qty 10005 - 15000	\$35.60	R-SW	26%	\$26.34	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	SID820-RMREN-52M-I	SID820 Soft RemRen 52Mo qty 15005 - 25000	\$32.00	R-SW	26%	\$23.68	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-52M-J	SID820 Soft RemRen 52Mo qty 25005 - 1000000	\$30.00	R-SW	26%	\$22.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-53M-A	SID820 Soft RemRen 53Mo qty 5 - 250	\$63.20	R-SW	26%	\$46.77	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-53M-B	SID820 Soft RemRen 53Mo qty 255 - 750	\$58.00	R-SW	26%	\$42.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-53M-C	SID820 Soft RemRen 53Mo qty 755 - 1500	\$55.60	R-SW	26%	\$41.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-53M-D	SID820 Soft RemRen 53Mo qty 1505 - 2500	\$52.80	R-SW	26%	\$39.07	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-53M-E	SID820 Soft RemRen 53Mo qty 2505 - 5000	\$48.00	R-SW	26%	\$35.52	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-53M-F	SID820 Soft RemRen 53Mo qty 5005 - 7500	\$42.40	R-SW	26%	\$31.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-53M-G	SID820 Soft RemRen 53Mo qty 7505 - 10000	\$36.80	R-SW	26%	\$27.23	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-53M-H	SID820 Soft RemRen 53Mo qty 10005 - 15000	\$36.40	R-SW	26%	\$26.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-53M-I	SID820 Soft RemRen 53Mo qty 15005 - 25000	\$32.80	R-SW	26%	\$24.27	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-53M-J	SID820 Soft RemRen 53Mo qty 25005 - 1000000	\$30.80	R-SW	26%	\$22.79	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-54M-A	SID820 Soft RemRen 54Mo qty 5 - 250	\$64.00	R-SW	26%	\$47.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-54M-B	SID820 Soft RemRen 54Mo qty 255 - 750	\$58.80	R-SW	26%	\$43.51	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-54M-C	SID820 Soft RemRen 54Mo qty 755 - 1500	\$56.40	R-SW	26%	\$41.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-54M-D	SID820 Soft RemRen 54Mo qty 1505 - 2500	\$53.60	R-SW	26%	\$39.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-54M-E	SID820 Soft RemRen 54Mo qty 2505 - 5000	\$48.80	R-SW	26%	\$36.11	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-54M-F	SID820 Soft RemRen 54Mo qty 5005 - 7500	\$43.20	R-SW	26%	\$31.97	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-54M-G	SID820 Soft RemRen 54Mo qty 7505 - 10000	\$37.60	R-SW	26%	\$27.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-54M-H	SID820 Soft RemRen 54Mo qty 10005 - 15000	\$37.20	R-SW	26%	\$27.53	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-54M-I	SID820 Soft RemRen 54Mo qty 15005 - 25000	\$33.60	R-SW	26%	\$24.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-54M-J	SID820 Soft RemRen 54Mo qty 25005 - 1000000	\$31.60	R-SW	26%	\$23.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-55M-A	SID820 Soft RemRen 55Mo qty 5 - 250	\$64.80	R-SW	26%	\$47.95	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-55M-B	SID820 Soft RemRen 55Mo qty 255 - 750	\$59.60	R-SW	26%	\$44.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-55M-C	SID820 Soft RemRen 55Mo qty 755 - 1500	\$57.20	R-SW	26%	\$42.33	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-55M-D	SID820 Soft RemRen 55Mo qty 1505 - 2500	\$54.40	R-SW	26%	\$40.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-55M-E	SID820 Soft RemRen 55Mo qty 2505 - 5000	\$49.60	R-SW	26%	\$36.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-55M-F	SID820 Soft RemRen 55Mo qty 5005 - 7500	\$44.00	R-SW	26%	\$32.56	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-55M-G	SID820 Soft RemRen 55Mo qty 7505 - 10000	\$38.40	R-SW	26%	\$28.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-55M-H	SID820 Soft RemRen 55Mo qty 10005 - 15000	\$38.00	R-SW	26%	\$28.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-55M-I	SID820 Soft RemRen 55Mo qty 15005 - 25000	\$34.40	R-SW	26%	\$25.46	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-55M-J	SID820 Soft RemRen 55Mo qty 25005 - 1000000	\$32.40	R-SW	26%	\$23.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-56M-A	SID820 Soft RemRen 56Mo qty 5 - 250	\$65.60	R-SW	26%	\$48.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-56M-B	SID820 Soft RemRen 56Mo qty 255 - 750	\$60.40	R-SW	26%	\$44.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-56M-C	SID820 Soft RemRen 56Mo qty 755 - 1500	\$58.00	R-SW	26%	\$42.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-56M-D	SID820 Soft RemRen 56Mo qty 1505 - 2500	\$55.20	R-SW	26%	\$40.85	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-56M-E	SID820 Soft RemRen 56Mo qty 2505 - 5000	\$50.40	R-SW	26%	\$37.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-56M-F	SID820 Soft RemRen 56Mo qty 5005 - 7500	\$44.80	R-SW	26%	\$33.15	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-56M-G	SID820 Soft RemRen 56Mo qty 7505 - 10000	\$39.20	R-SW	26%	\$29.01	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-56M-H	SID820 Soft RemRen 56Mo qty 10005 - 15000	\$38.80	R-SW	26%	\$28.71	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-56M-I	SID820 Soft RemRen 56Mo qty 15005 - 25000	\$35.20	R-SW	26%	\$26.05	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-56M-J	SID820 Soft RemRen 56Mo qty 25005 - 1000000	\$33.20	R-SW	26%	\$24.57	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-57M-A	SID820 Soft RemRen 57Mo qty 5 - 250	\$66.40	R-SW	26%	\$49.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-57M-B	SID820 Soft RemRen 57Mo qty 255 - 750	\$61.20	R-SW	26%	\$45.29	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-57M-C	SID820 Soft RemRen 57Mo qty 755 - 1500	\$58.80	R-SW	26%	\$43.51	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-57M-D	SID820 Soft RemRen 57Mo qty 1505 - 2500	\$56.00	R-SW	26%	\$41.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-57M-E	SID820 Soft RemRen 57Mo qty 2505 - 5000	\$51.20	R-SW	26%	\$37.89	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-57M-F	SID820 Soft RemRen 57Mo qty 5005 - 7500	\$45.60	R-SW	26%	\$33.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-57M-G	SID820 Soft RemRen 57Mo qty 7505 - 10000	\$40.00	R-SW	26%	\$29.60	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-57M-H	SID820 Soft RemRen 57Mo qty 10005 - 15000	\$39.60	R-SW	26%	\$29.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-57M-I	SID820 Soft RemRen 57Mo qty 15005 - 25000	\$36.00	R-SW	26%	\$26.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-57M-J	SID820 Soft RemRen 57Mo qty 25005 - 1000000	\$34.00	R-SW	26%	\$25.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-58M-A	SID820 Soft RemRen 58Mo qty 5 - 250	\$67.20	R-SW	26%	\$49.73	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-58M-B	SID820 Soft RemRen 58Mo qty 255 - 750	\$62.00	R-SW	26%	\$45.88	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-58M-C	SID820 Soft RemRen 58Mo qty 755 - 1500	\$59.60	R-SW	26%	\$44.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-58M-D	SID820 Soft RemRen 58Mo qty 1505 - 2500	\$56.80	R-SW	26%	\$42.03	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-58M-E	SID820 Soft RemRen 58Mo qty 2505 - 5000	\$52.00	R-SW	26%	\$38.48	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-58M-F	SID820 Soft RemRen 58Mo qty 5005 - 7500	\$46.40	R-SW	26%	\$34.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-58M-G	SID820 Soft RemRen 58Mo qty 7505 - 10000	\$40.80	R-SW	26%	\$30.19	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-58M-H	SID820 Soft RemRen 58Mo qty 10005 - 15000	\$40.40	R-SW	26%	\$29.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-58M-I	SID820 Soft RemRen 58Mo qty 15005 - 25000	\$36.80	R-SW	26%	\$27.23	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-58M-J	SID820 Soft RemRen 58Mo qty 25005 - 1000000	\$34.80	R-SW	26%	\$25.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-59M-A	SID820 Soft RemRen 59Mo qty 5 - 250	\$68.00	R-SW	26%	\$50.32	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-59M-B	SID820 Soft RemRen 59Mo qty 255 - 750	\$62.80	R-SW	26%	\$46.47	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-59M-C	SID820 Soft RemRen 59Mo qty 755 - 1500	\$60.40	R-SW	26%	\$44.70	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-59M-D	SID820 Soft RemRen 59Mo qty 1505 - 2500	\$57.60	R-SW	26%	\$42.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-59M-E	SID820 Soft RemRen 59Mo qty 2505 - 5000	\$52.80	R-SW	26%	\$39.07	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-59M-F	SID820 Soft RemRen 59Mo qty 5005 - 7500	\$47.20	R-SW	26%	\$34.93	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-59M-G	SID820 Soft RemRen 59Mo qty 7505 - 10000	\$41.60	R-SW	26%	\$30.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-59M-H	SID820 Soft RemRen 59Mo qty 10005 - 15000	\$41.20	R-SW	26%	\$30.49	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-59M-I	SID820 Soft RemRen 59Mo qty 15005 - 25000	\$37.60	R-SW	26%	\$27.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-59M-J	SID820 Soft RemRen 59Mo qty 25005 - 1000000	\$35.60	R-SW	26%	\$26.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-59M-A	SID820 Soft RemRen 59Mo qty 5 - 250	\$8.33	R-SW	26%	\$6.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-59M-B	SID820 Soft RemRen 59Mo qty 255 - 750	\$7.58	R-SW	26%	\$5.61	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-59M-C	SID820 Soft RemRen 59Mo qty 755 - 1500	\$7.25	R-SW	26%	\$5.37	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-59M-D	SID820 Soft RemRen 59Mo qty 1505 - 2500	\$6.75	R-SW	26%	\$5.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-59M-E	SID820 Soft RemRen 59Mo qty 2505 - 5000	\$6.08	R-SW	26%	\$4.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-59M-F	SID820 Soft RemRen 59Mo qty 5005 - 7500	\$5.33	R-SW	26%	\$3.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-59M-G	SID820 Soft RemRen 59Mo qty 7505 - 10000	\$4.83	R-SW	26%	\$3.57	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-59M-H	SID820 Soft RemRen 59Mo qty 10005 - 15000	\$4.58	R-SW	26%	\$3.39	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	SID820-RMREN-5M-I	SID820 Soft RemRen 5Mo qty 15005 - 25000	\$4.08	R-SW	26%	\$3.02	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-5M-J	SID820 Soft RemRen 5Mo qty 25005 - 1000000	\$3.83	R-SW	26%	\$2.83	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-60M-A	SID820 Soft RemRen 60Mo qty 5 - 250	\$68.80	R-SW	26%	\$50.91	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-60M-B	SID820 Soft RemRen 60Mo qty 255 - 750	\$62.40	R-SW	26%	\$46.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-60M-C	SID820 Soft RemRen 60Mo qty 755 - 1500	\$59.20	R-SW	26%	\$43.81	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-60M-D	SID820 Soft RemRen 60Mo qty 1505 - 2500	\$54.40	R-SW	26%	\$40.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-60M-E	SID820 Soft RemRen 60Mo qty 2505 - 5000	\$48.40	R-SW	26%	\$35.82	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-60M-F	SID820 Soft RemRen 60Mo qty 5005 - 7500	\$42.80	R-SW	26%	\$31.67	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-60M-G	SID820 Soft RemRen 60Mo qty 7505 - 10000	\$38.00	R-SW	26%	\$28.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-60M-H	SID820 Soft RemRen 60Mo qty 10005 - 15000	\$36.40	R-SW	26%	\$26.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-60M-I	SID820 Soft RemRen 60Mo qty 15005 - 25000	\$33.20	R-SW	26%	\$24.57	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-60M-J	SID820 Soft RemRen 60Mo qty 25005 - 1000000	\$30.80	R-SW	26%	\$22.79	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-61M-A	SID820 Soft RemRen 61Mo qty 5 - 250	\$69.60	R-SW	26%	\$51.50	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-61M-B	SID820 Soft RemRen 61Mo qty 255 - 750	\$63.20	R-SW	26%	\$46.77	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-61M-C	SID820 Soft RemRen 61Mo qty 755 - 1500	\$60.00	R-SW	26%	\$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-61M-D	SID820 Soft RemRen 61Mo qty 1505 - 2500	\$55.20	R-SW	26%	\$40.85	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-61M-E	SID820 Soft RemRen 61Mo qty 2505 - 5000	\$49.20	R-SW	26%	\$36.41	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-61M-F	SID820 Soft RemRen 61Mo qty 5005 - 7500	\$43.60	R-SW	26%	\$32.26	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-61M-G	SID820 Soft RemRen 61Mo qty 7505 - 10000	\$38.80	R-SW	26%	\$28.71	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-61M-H	SID820 Soft RemRen 61Mo qty 10005 - 15000	\$37.20	R-SW	26%	\$27.53	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-61M-I	SID820 Soft RemRen 61Mo qty 15005 - 25000	\$34.00	R-SW	26%	\$25.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-61M-J	SID820 Soft RemRen 61Mo qty 25005 - 1000000	\$31.60	R-SW	26%	\$23.38	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-62M-A	SID820 Soft RemRen 62Mo qty 5 - 250	\$70.40	R-SW	26%	\$52.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-62M-B	SID820 Soft RemRen 62Mo qty 255 - 750	\$64.00	R-SW	26%	\$47.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-62M-C	SID820 Soft RemRen 62Mo qty 755 - 1500	\$60.80	R-SW	26%	\$44.99	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-62M-D	SID820 Soft RemRen 62Mo qty 1505 - 2500	\$56.00	R-SW	26%	\$41.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-62M-E	SID820 Soft RemRen 62Mo qty 2505 - 5000	\$50.00	R-SW	26%	\$37.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-62M-F	SID820 Soft RemRen 62Mo qty 5005 - 7500	\$44.40	R-SW	26%	\$32.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-62M-G	SID820 Soft RemRen 62Mo qty 7505 - 10000	\$39.60	R-SW	26%	\$29.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-62M-H	SID820 Soft RemRen 62Mo qty 10005 - 15000	\$38.00	R-SW	26%	\$28.12	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-62M-I	SID820 Soft RemRen 62Mo qty 15005 - 25000	\$34.80	R-SW	26%	\$25.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-62M-J	SID820 Soft RemRen 62Mo qty 25005 - 1000000	\$32.40	R-SW	26%	\$23.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-63M-A	SID820 Soft RemRen 63Mo qty 5 - 250	\$71.20	R-SW	26%	\$52.69	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-63M-B	SID820 Soft RemRen 63Mo qty 255 - 750	\$64.80	R-SW	26%	\$47.95	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-63M-C	SID820 Soft RemRen 63Mo qty 755 - 1500	\$61.60	R-SW	26%	\$45.58	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-63M-D	SID820 Soft RemRen 63Mo qty 1505 - 2500	\$56.80	R-SW	26%	\$42.03	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-63M-E	SID820 Soft RemRen 63Mo qty 2505 - 5000	\$50.80	R-SW	26%	\$37.59	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-63M-F	SID820 Soft RemRen 63Mo qty 5005 - 7500	\$45.20	R-SW	26%	\$33.45	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-63M-G	SID820 Soft RemRen 63Mo qty 7505 - 10000	\$40.40	R-SW	26%	\$29.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-63M-H	SID820 Soft RemRen 63Mo qty 10005 - 15000	\$38.80	R-SW	26%	\$28.71	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-63M-I	SID820 Soft RemRen 63Mo qty 15005 - 25000	\$35.60	R-SW	26%	\$26.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-63M-J	SID820 Soft RemRen 63Mo qty 25005 - 1000000	\$33.20	R-SW	26%	\$24.57	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-64M-A	SID820 Soft RemRen 64Mo qty 5 - 250	\$72.00	R-SW	26%	\$53.28	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-64M-B	SID820 Soft RemRen 64Mo qty 255 - 750	\$65.60	R-SW	26%	\$48.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-64M-C	SID820 Soft RemRen 64Mo qty 755 - 1500	\$62.40	R-SW	26%	\$46.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-64M-D	SID820 Soft RemRen 64Mo qty 1505 - 2500	\$57.60	R-SW	26%	\$42.62	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-64M-E	SID820 Soft RemRen 64Mo qty 2505 - 5000	\$51.60	R-SW	26%	\$38.18	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-64M-F	SID820 Soft RemRen 64Mo qty 5005 - 7500	\$45.20	R-SW	26%	\$33.45	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-64M-G	SID820 Soft RemRen 64Mo qty 7505 - 10000	\$41.20	R-SW	26%	\$30.49	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-64M-H	SID820 Soft RemRen 64Mo qty 10005 - 15000	\$39.60	R-SW	26%	\$29.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-64M-I	SID820 Soft RemRen 64Mo qty 15005 - 25000	\$36.40	R-SW	26%	\$26.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-64M-J	SID820 Soft RemRen 64Mo qty 25005 - 1000000	\$34.00	R-SW	26%	\$25.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-65M-A	SID820 Soft RemRen 65Mo qty 5 - 250	\$72.80	R-SW	26%	\$53.87	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-65M-B	SID820 Soft RemRen 65Mo qty 255 - 750	\$66.40	R-SW	26%	\$49.14	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-65M-C	SID820 Soft RemRen 65Mo qty 755 - 1500	\$63.20	R-SW	26%	\$46.77	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-65M-D	SID820 Soft RemRen 65Mo qty 1505 - 2500	\$58.40	R-SW	26%	\$43.22	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-65M-E	SID820 Soft RemRen 65Mo qty 2505 - 5000	\$52.40	R-SW	26%	\$38.78	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-65M-F	SID820 Soft RemRen 65Mo qty 5005 - 7500	\$46.00	R-SW	26%	\$34.04	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-65M-G	SID820 Soft RemRen 65Mo qty 7505 - 10000	\$42.00	R-SW	26%	\$31.08	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-65M-H	SID820 Soft RemRen 65Mo qty 10005 - 15000	\$40.40	R-SW	26%	\$29.90	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-65M-I	SID820 Soft RemRen 65Mo qty 15005 - 25000	\$37.20	R-SW	26%	\$27.53	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-65M-J	SID820 Soft RemRen 65Mo qty 25005 - 1000000	\$34.80	R-SW	26%	\$25.75	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-6M-A	SID820 Soft RemRen 6Mo qty 5 - 250	\$10.00	R-SW	26%	\$7.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-6M-B	SID820 Soft RemRen 6Mo qty 255 - 750	\$9.10	R-SW	26%	\$6.73	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-6M-C	SID820 Soft RemRen 6Mo qty 755 - 1500	\$8.70	R-SW	26%	\$6.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-6M-D	SID820 Soft RemRen 6Mo qty 1505 - 2500	\$8.10	R-SW	26%	\$5.99	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-6M-E	SID820 Soft RemRen 6Mo qty 2505 - 5000	\$7.30	R-SW	26%	\$5.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-6M-F	SID820 Soft RemRen 6Mo qty 5005 - 7500	\$6.40	R-SW	26%	\$4.74	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-6M-G	SID820 Soft RemRen 6Mo qty 7505 - 10000	\$5.80	R-SW	26%	\$4.29	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-6M-H	SID820 Soft RemRen 6Mo qty 10005 - 15000	\$5.50	R-SW	26%	\$4.07	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-6M-I	SID820 Soft RemRen 6Mo qty 15005 - 25000	\$4.90	R-SW	26%	\$3.63	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-6M-J	SID820 Soft RemRen 6Mo qty 25005 - 1000000	\$4.60	R-SW	26%	\$3.40	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-7M-A	SID820 Soft RemRen 7Mo qty 5 - 250	\$11.67	R-SW	26%	\$8.64	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-7M-B	SID820 Soft RemRen 7Mo qty 255 - 750	\$10.62	R-SW	26%	\$7.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-7M-C	SID820 Soft RemRen 7Mo qty 755 - 1500	\$10.15	R-SW	26%	\$7.51	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-7M-D	SID820 Soft RemRen 7Mo qty 1505 - 2500	\$9.45	R-SW	26%	\$6.99	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-7M-E	SID820 Soft RemRen 7Mo qty 2505 - 5000	\$8.52	R-SW	26%	\$6.30	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-7M-F	SID820 Soft RemRen 7Mo qty 5005 - 7500	\$7.47	R-SW	26%	\$5.53	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-7M-G	SID820 Soft RemRen 7Mo qty 7505 - 10000	\$6.77	R-SW	26%	\$5.01	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-7M-H	SID820 Soft RemRen 7Mo qty 10005 - 15000	\$6.42	R-SW	26%	\$4.75	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	SID820-RMREN-7M-I	SID820 Soft RemRen 7Mo qty 15005 - 25000	\$5.72	R-SW	26%	\$4.23	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-7M-J	SID820 Soft RemRen 7Mo qty 25005 - 1000000	\$5.37	R-SW	26%	\$3.97	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-8M-A	SID820 Soft RemRen 8Mo qty 5 - 250	\$13.33	R-SW	26%	\$9.86	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-8M-B	SID820 Soft RemRen 8Mo qty 255 - 750	\$12.13	R-SW	26%	\$8.98	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-8M-C	SID820 Soft RemRen 8Mo qty 755 - 1500	\$11.60	R-SW	26%	\$8.58	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-8M-D	SID820 Soft RemRen 8Mo qty 1505 - 2500	\$10.80	R-SW	26%	\$7.99	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-8M-E	SID820 Soft RemRen 8Mo qty 2505 - 5000	\$9.73	R-SW	26%	\$7.20	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-8M-F	SID820 Soft RemRen 8Mo qty 5005 - 7500	\$8.53	R-SW	26%	\$6.31	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-8M-G	SID820 Soft RemRen 8Mo qty 7505 - 10000	\$7.73	R-SW	26%	\$5.72	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-8M-H	SID820 Soft RemRen 8Mo qty 10005 - 15000	\$7.33	R-SW	26%	\$5.42	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-8M-I	SID820 Soft RemRen 8Mo qty 15005 - 25000	\$6.53	R-SW	26%	\$4.83	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-8M-J	SID820 Soft RemRen 8Mo qty 25005 - 1000000	\$6.13	R-SW	26%	\$4.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-9M-A	SID820 Soft RemRen 9Mo qty 5 - 250	\$15.00	R-SW	26%	\$11.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-9M-B	SID820 Soft RemRen 9Mo qty 255 - 750	\$13.65	R-SW	26%	\$10.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-9M-C	SID820 Soft RemRen 9Mo qty 755 - 1500	\$13.05	R-SW	26%	\$9.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-9M-D	SID820 Soft RemRen 9Mo qty 1505 - 2500	\$12.15	R-SW	26%	\$8.99	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-9M-E	SID820 Soft RemRen 9Mo qty 2505 - 5000	\$10.95	R-SW	26%	\$8.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-9M-F	SID820 Soft RemRen 9Mo qty 5005 - 7500	\$9.60	R-SW	26%	\$7.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-9M-G	SID820 Soft RemRen 9Mo qty 7505 - 10000	\$8.70	R-SW	26%	\$6.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-9M-H	SID820 Soft RemRen 9Mo qty 10005 - 15000	\$8.25	R-SW	26%	\$6.11	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-9M-I	SID820 Soft RemRen 9Mo qty 15005 - 25000	\$7.35	R-SW	26%	\$5.44	N/A	N/A	N/A	N/A	N/A	N/A
5	SID820-RMREN-9M-J	SID820 Soft RemRen 9Mo qty 25005 - 1000000	\$6.90	R-SW	26%	\$5.11	N/A	N/A	N/A	N/A	N/A	N/A
5	SIDACCAGENT100	SID Access Standard Agent 30-100u	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SIDACCAGENT100K	SID Access Standard Agent 50005-100Ku	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SIDACCAGENT10K	SID Access Standard Agent 5005-10Ku	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SIDACCAGENT150	SID Access Standard Agent 105-150u	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SIDACCAGENT1500	SID Access Standard Agent 755-1500u	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SIDACCAGENT1M	SID Access Standard Agent 100005-1Mu	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SIDACCAGENT25	SID Access Standard Agent 10-25users	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SIDACCAGENT250	SID Access Standard Agent 155-250u	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SIDACCAGENT2500	SID Access Standard Agent 1505-2500u	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SIDACCAGENT500	SID Access Standard Agent 255-500u	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SIDACCAGENT50K	SID Access Standard Agent 10005-50Ku	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SIDACCAGENT5K	SID Access Standard Agent 2505-5Ku	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SIDACCAGENT750	SID Access Standard Agent 505-750u	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SIDACCBASEAP-S-T1	SID Acc Base AddOn Prem Subsc 10-500u	\$5.48	R-SW	26%	\$4.06	N/A	N/A	N/A	N/A	N/A	N/A
5	SIDACCBASEAP-S-T2	SID Acc Base AddOn Prem Subsc 505-750u	\$4.94	R-SW	26%	\$3.66	N/A	N/A	N/A	N/A	N/A	N/A
5	SIDACCBASEAP-S-T3	SID Acc Base AddOn Prem Subsc 755-1500u	\$4.85	R-SW	26%	\$3.59	N/A	N/A	N/A	N/A	N/A	N/A
5	SIDACCBASEAP-S-T4	SID Acc Base AddOn Prem Subsc 1505-2500u	\$4.80	R-SW	26%	\$3.55	N/A	N/A	N/A	N/A	N/A	N/A
5	SIDACCBASEAP-S-T5	SID Acc Base AddOn Prem Subsc 2505-5000u	\$4.69	R-SW	26%	\$3.47	N/A	N/A	N/A	N/A	N/A	N/A
5	SIDACCBASEAP-S-T6	SID Acc Base AddOn Prem Subsc 5005-10Ku	\$4.54	R-SW	26%	\$3.36	N/A	N/A	N/A	N/A	N/A	N/A
5	SIDACCBASEAP-S-T7	SID Acc Base AddOnPrem Subsc 10005-50Ku	\$4.51	R-SW	26%	\$3.34	N/A	N/A	N/A	N/A	N/A	N/A
5	SIDACCBASEAP-S-T8	SID Acc BaseAddOn Prem Subsc 50005-100Ku	\$4.48	R-SW	26%	\$3.32	N/A	N/A	N/A	N/A	N/A	N/A
5	SIDACCBASEAP-S-T9	SID Acc BaseAddOn Prem Subsc 100005-1Mu	\$4.27	R-SW	26%	\$3.16	N/A	N/A	N/A	N/A	N/A	N/A
5	SIDACCENTAP-S-T1	SID Acc Ent AddOn Prem Subsc 10-500u	\$4.78	R-SW	26%	\$3.54	N/A	N/A	N/A	N/A	N/A	N/A
5	SIDACCENTAP-S-T2	SID Acc Ent AddOn Prem Subsc 505-750u	\$4.31	R-SW	26%	\$3.19	N/A	N/A	N/A	N/A	N/A	N/A
5	SIDACCENTAP-S-T3	SID Acc Ent AddOn Prem Subsc 755-1500u	\$4.23	R-SW	26%	\$3.13	N/A	N/A	N/A	N/A	N/A	N/A
5	SIDACCENTAP-S-T4	SID Acc Ent AddOn Prem Subsc 1505-2500u	\$4.19	R-SW	26%	\$3.10	N/A	N/A	N/A	N/A	N/A	N/A
5	SIDACCENTAP-S-T5	SID Acc Ent AddOn Prem Subsc 2505-5000u	\$4.09	R-SW	26%	\$3.03	N/A	N/A	N/A	N/A	N/A	N/A
5	SIDACCENTAP-S-T6	SID Acc Ent AddOn Prem Subsc 5005-10Ku	\$3.97	R-SW	26%	\$2.94	N/A	N/A	N/A	N/A	N/A	N/A
5	SIDACCENTAP-S-T7	SID Acc Ent AddOn Prem Subsc 10005-50Ku	\$3.94	R-SW	26%	\$2.92	N/A	N/A	N/A	N/A	N/A	N/A
5	SIDACCENTAP-S-T8	SID Acc Ent AddOn Prem Subsc 50005-100Ku	\$3.91	R-SW	26%	\$2.89	N/A	N/A	N/A	N/A	N/A	N/A
5	SIDACCENTAP-S-T9	SID Acc Ent AddOn Prem Subsc 100005-1Mu	\$3.73	R-SW	26%	\$2.76	N/A	N/A	N/A	N/A	N/A	N/A
5	SIDACCSOAGENT	SID Access SSO Agent	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-S4H-HYBL	Series 4 Hybrid For Logs Appliance 1U - 10,000 EPS capture/metadata aggregator, 1U, 96Gf	\$55,000.00	R-SW	26%	\$40,700.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SMC-S4H-HYBP	Series 4 Hybrid For Packets Appliance 1U - 622Mbs Network capture/metadata aggregator, 1	\$55,000.00	R-SW	26%	\$40,700.00	N/A	N/A	N/A	N/A	N/A	N/A
5	SOFT TOKEN TRIAL	3 Month Trial for Software Token - 10 User	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	STPLFM	WTD FM Base License Fee (Perpetual)	\$125,000.00	R-SW	26%	\$92,500.00	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSFMOPP10000000R	WTD FM OP 7.5m-10m Reg Users (per 1000)	\$211.52	R-SW	26%	\$156.52	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSFMOPP10000000V	WTD FM OP 7.5m-10m Visitors (per 1000)	\$52.88	R-SW	26%	\$39.13	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSFMOPP10000000R	WTD FM OP 800k-1m Reg Users (per 1000)	\$936.83	R-SW	26%	\$693.25	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSFMOPP10000000V	WTD FM OP 800k-1m Visitors (per 1000)	\$234.21	R-SW	26%	\$173.32	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSFMOPP1000000R	WTD FM OP 50k-100k Reg Users (per 1000)	\$1,721.25	R-SW	26%	\$1,273.73	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSFMOPP1000000V	WTD FM OP 50k-100k Visitors (per 1000)	\$430.31	R-SW	26%	\$318.43	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSFMOPP100000R	WTD FM OP 5-10k Reg Users (per 1000)	\$3,227.34	R-SW	26%	\$2,388.23	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSFMOPP100000V	WTD FM OP 5-10k Visitors (per 1000)	\$806.84	R-SW	26%	\$597.06	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSFMOPP15000000R	WTD FM OP 10m-15m Reg Users (per 1000)	\$166.99	R-SW	26%	\$123.57	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSFMOPP15000000V	WTD FM OP 10m-15m Visitors (per 1000)	\$41.75	R-SW	26%	\$30.90	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSFMOPP1500000R	WTD FM OP 1m-1.5m Reg Users (per 1000)	\$766.49	R-SW	26%	\$567.20	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSFMOPP1500000V	WTD FM OP 1m-1.5m Visitors (per 1000)	\$191.62	R-SW	26%	\$141.80	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSFMOPP20000000R	WTD FM OP 15m-20m Reg Users (per 1000)	\$111.33	R-SW	26%	\$82.38	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSFMOPP20000000V	WTD FM OP 15m-20m Visitors (per 1000)	\$27.83	R-SW	26%	\$20.59	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSFMOPP2000000R	WTD FM OP 1.5m-2m Reg Users (per 1000)	\$596.16	R-SW	26%	\$441.16	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSFMOPP2000000V	WTD FM OP 1.5m-2m Visitors (per 1000)	\$149.04	R-SW	26%	\$110.29	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSFMOPP200000R	WTD FM OP 100k-200k Reg Users (per 1000)	\$1,377.00	R-SW	26%	\$1,018.98	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSFMOPP200000V	WTD FM OP 100k-200k Visitors (per 1000)	\$344.25	R-SW	26%	\$254.75	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSFMOPP20000R	WTD FM OP 10-20k Reg Users (per 1000)	\$2,689.45	R-SW	26%	\$1,990.19	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSFMOPP20000V	WTD FM OP 10-20k Visitors (per 1000)	\$672.36	R-SW	26%	\$497.55	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSFMOPP25000000R	WTD FM OP 20m-25m Reg Users (per 1000)	\$89.06	R-SW	26%	\$65.90	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSFMOPP25000000V	WTD FM OP 20m-25m Visitors (per 1000)	\$22.27	R-SW	26%	\$16.48	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	STFSMOPP3000000R	WTD FM OP 2m-3m Reg Users (per 1000)	\$425.83	R-SW	26%	\$315.11	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSMOPP3000000V	WTD FM OP 2m-3m Visitors (per 1000)	\$106.46	R-SW	26%	\$78.78	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSMOPP4000000R	WTD FM OP 3m-4m Reg Users (per 1000)	\$374.73	R-SW	26%	\$277.30	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSMOPP4000000V	WTD FM OP 3m-4m Visitors (per 1000)	\$93.68	R-SW	26%	\$69.32	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSMOPP4000000R	WTD FM OP 200k-400k Reg Users (per 1000)	\$1,362.66	R-SW	26%	\$1,008.37	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSMOPP4000000V	WTD FM OP 200k-400k Visitors (per 1000)	\$340.66	R-SW	26%	\$252.09	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSMOPP5000000R	WTD FM OP 4m-5m Reg Users (per 1000)	\$340.66	R-SW	26%	\$252.09	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSMOPP5000000V	WTD FM OP 4m-5m Visitors (per 1000)	\$85.17	R-SW	26%	\$63.03	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSMOPP5000000R	WTD FM OP 20k-50k Reg Users (per 1000)	\$2,151.56	R-SW	26%	\$1,592.15	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSMOPP5000000V	WTD FM OP 20k-50k Visitors (per 1000)	\$537.89	R-SW	26%	\$398.04	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSMOPP50000R	WTD FM OP 1-5000 Reg Users (per 1000)	\$3,872.81	R-SW	26%	\$2,865.88	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSMOPP5000V	WTD FM OP 1-5000 Visitors (per 1000)	\$968.20	R-SW	26%	\$716.47	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSMOPP6000000R	WTD FM OP 400k-600k Reg Users (per 1000)	\$1,192.32	R-SW	26%	\$882.32	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSMOPP6000000V	WTD FM OP 400k-600k Visitors (per 1000)	\$298.08	R-SW	26%	\$220.58	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSMOPP7500000R	WTD FM OP 5m-7.5m Reg Users (per 1000)	\$255.50	R-SW	26%	\$189.07	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSMOPP7500000V	WTD FM OP 5m-7.5m Visitors (per 1000)	\$63.87	R-SW	26%	\$47.26	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSMOPP8000000R	WTD FM OP 600k-800k Reg Users (per 1000)	\$1,021.99	R-SW	26%	\$756.27	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSMOPP8000000V	WTD FM OP 600k-800k Visitors (per 1000)	\$255.50	R-SW	26%	\$189.07	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSMOP10000000R	WTD FM OP 7.5m-10m RU [per mo/1000]	\$7.71	R-SW	26%	\$5.71	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSMOP10000000V	WTD FM OP TM 7.5m-10m Visitors[mo/1000]	\$1.93	R-SW	26%	\$1.43	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSMOP1000000R	WTD FM OP 800k-1m RU [per mo/1000]	\$34.16	R-SW	26%	\$25.28	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSMOP1000000V	WTD FM OP TM 800k-1m Visitors[mo/1000]	\$8.54	R-SW	26%	\$6.32	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSMOP1000000R	WTD FM OP 50k-100k RU [per mo/1000]	\$62.75	R-SW	26%	\$46.44	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSMOP1000000V	WTD FM OP TM 50k-100k Visitors[mo/1000]	\$15.69	R-SW	26%	\$11.61	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSMOP100000R	WTD FM OP Term 5-10k RU [per mo/1000]	\$117.66	R-SW	26%	\$87.07	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSMOP100000V	WTD FM OP TM 5-10k Visitors[mo/1000]	\$29.42	R-SW	26%	\$21.77	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSMOP15000000R	WTD FM OP 10m-15m RU [per mo/1000]	\$6.09	R-SW	26%	\$4.51	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSMOP15000000V	WTD FM OP TM 10m-15m Visitors[mo/1000]	\$1.52	R-SW	26%	\$1.12	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSMOP1500000R	WTD FM OP 1m-1.5m RU [per mo/1000]	\$27.95	R-SW	26%	\$20.68	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSMOP1500000V	WTD FM OP TM 1m-1.5m Visitors[mo/1000]	\$6.99	R-SW	26%	\$5.17	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSMOP20000000R	WTD FM OP 15m-20m RU [per mo/1000]	\$4.06	R-SW	26%	\$3.00	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSMOP20000000V	WTD FM OP TM 15m-20m Visitors[mo/1000]	\$1.01	R-SW	26%	\$0.75	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSMOP2000000R	WTD FM OP 1.5m-2m RU [per mo/1000]	\$21.74	R-SW	26%	\$16.09	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSMOP2000000V	WTD FM OP TM 1.5m-2m Visitors[mo/1000]	\$5.43	R-SW	26%	\$4.02	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSMOP2000000R	WTD FM OP 100k-200k RU [per mo/1000]	\$50.20	R-SW	26%	\$37.15	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSMOP2000000V	WTD FM OP TM 100k-200k Visitors[mo/1000]	\$12.55	R-SW	26%	\$9.29	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSMOP200000R	WTD FM OP Term 10-20k RU [per mo/1000]	\$98.05	R-SW	26%	\$72.56	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSMOP200000V	WTD FM OP TM 10-20k Visitors[mo/1000]	\$24.51	R-SW	26%	\$18.14	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSMOP25000000R	WTD FM OP 20m-25m RU [per mo/1000]	\$3.25	R-SW	26%	\$2.41	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSMOP25000000V	WTD FM OP TM 20m-25m Visitors[mo/1000]	\$0.81	R-SW	26%	\$0.60	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSMOP3000000R	WTD FM OP 2m-3m RU [per mo/1000]	\$155.53	R-SW	26%	\$114.49	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSMOP3000000V	WTD FM OP TM 2m-3m Visitors[mo/1000]	\$3.88	R-SW	26%	\$2.87	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSMOP4000000R	WTD FM OP 3m-4m RU [per mo/1000]	\$13.66	R-SW	26%	\$10.11	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSMOP4000000V	WTD FM OP TM 3m-4m Visitors[mo/1000]	\$3.42	R-SW	26%	\$2.53	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSMOP4000000R	WTD FM OP 200k-400k RU [per mo/1000]	\$49.68	R-SW	26%	\$36.76	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSMOP4000000V	WTD FM OP TM 200k-400k Visitors[mo/1000]	\$12.42	R-SW	26%	\$9.19	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSMOP5000000R	WTD FM OP 4m-5m RU [per mo/1000]	\$12.42	R-SW	26%	\$9.19	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSMOP5000000V	WTD FM OP TM 4m-5m Visitors[mo/1000]	\$3.11	R-SW	26%	\$2.30	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSMOP500000R	WTD FM OP 20k-50k RU [per mo/1000]	\$78.44	R-SW	26%	\$58.05	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSMOP500000V	WTD FM OP TM 20k-50k Visitors[mo/1000]	\$19.61	R-SW	26%	\$14.51	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSMOP50000R	WTD FM OP Term 1-5000 RU [per mo/1000]	\$141.20	R-SW	26%	\$104.49	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSMOP50000V	WTD FM OP TM 1-5000 Visitors[mo/1000]	\$35.30	R-SW	26%	\$26.12	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSMOP6000000R	WTD FM OP 400k-600k RU [per mo/1000]	\$43.47	R-SW	26%	\$32.17	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSMOP6000000V	WTD FM OP TM 400k-600k Visitors[mo/1000]	\$10.87	R-SW	26%	\$8.04	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSMOP75000000R	WTD FM OP 5m-7.5m RU [per mo/1000]	\$9.32	R-SW	26%	\$6.90	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSMOP75000000V	WTD FM OP TM 5m-7.5m Visitors[mo/1000]	\$2.33	R-SW	26%	\$1.72	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSMOP8000000R	WTD FM OP 600k-800k RU [per mo/1000]	\$37.26	R-SW	26%	\$27.57	N/A	N/A	N/A	N/A	N/A	N/A
5	STFSMOP8000000V	WTD FM OP TM 600k-800k Visitors[mo/1000]	\$9.32	R-SW	26%	\$6.90	N/A	N/A	N/A	N/A	N/A	N/A
5	STTLFM	WTD FM Base License Fee Term [per month]	\$4,557.29	R-SW	26%	\$3,372.39	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-100K-P	Threat 40001-100000 Perp Lic w/ 1ODA	\$280,140.00	R-SW	26%	\$207,303.60	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-100K-T	Threat 40001-100000 Term Lic w/ 1ODA [Per Month Pricing]	\$6,670.00	R-SW	26%	\$4,935.80	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-1500-P	Threat 0-1500 Perp Lic w/ 1ODA	\$49,140.00	R-SW	26%	\$36,363.60	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-1500-T	Threat 0-1500 Term Lic w/ 1ODA [Per Month Pricing]	\$1,170.00	R-SW	26%	\$865.80	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-40K-P	Threat 5001-40000 Perp Lic w/ 1ODA	\$192,780.00	R-SW	26%	\$142,657.20	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-40K-T	Threat 5001-40000 Term Lic w/ 1ODA [Per Month Pricing]	\$4,590.00	R-SW	26%	\$3,396.60	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-5K-P	Threat 1501-5000 Perp Lic w/ 1ODA	\$140,280.00	R-SW	26%	\$103,807.20	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-5K-T	Threat 1501-5000 Term Lic w/ 1ODA [Per Month Pricing]	\$3,340.00	R-SW	26%	\$2,471.60	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-G100K-P	Threat G100000 Perp Lic w/ 1ODA	\$385,140.00	R-SW	26%	\$285,003.60	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-G100K-T	Threat G100000 Term Lic w/ 1ODA [Per Month Pricing]	\$9,170.00	R-SW	26%	\$6,785.80	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-GT100K-P	THR>100KPerp w/1ODA cost /1Kemp	\$2,801.40	R-SW	26%	\$2,073.04	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-GT100K-T	THR>100KTerm w/1ODA cost /1Kemp /mo	\$66.70	R-SW	26%	\$49.36	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-GT100K-T-B1	THR>100KTermBas w/1ODA cost /1Kemp /mo	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-USER-P	Threat User Perp Lic w/ 1ODA	\$2,520.00	R-SW	26%	\$1,864.80	N/A	N/A	N/A	N/A	N/A	N/A
5	THR-USER-T	Threat User Term Lic w/ 1ODA [Per Month Pricing]	\$60.00	R-SW	26%	\$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP0020000	RSA TM ONPREM per1K users btw 10-20K	\$4,590.00	R-SW	26%	\$3,396.60	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP0020000T	RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 10-20K	\$280.71	R-SW	26%	\$207.73	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP0050000	RSA TM ONPREM per1K users btw 20,005-50K	\$2,600.00	R-SW	26%	\$1,924.00	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP0050000T	RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 20-50K	\$158.93	R-SW	26%	\$117.61	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP0100000	RSA TM ONPREM per1K users btw 50,005-100K	\$1,530.00	R-SW	26%	\$1,132.20	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP0100000T	RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 50-100K	\$93.29	R-SW	26%	\$69.03	N/A	N/A	N/A	N/A	N/A	N/A

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	TMOP0200000	RSA TM ONPREM per1K users btw 100,005-200K	\$1,380.00	R-SW	26%	\$1,021.20	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP0200000T	RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 100-200K	\$83.80	R-SW	26%	\$62.01	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP0400000	RSA TM ONPREM per1K users btw 200,005-400K	\$1,220.00	R-SW	26%	\$902.80	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP0400000T	RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 200-400K	\$75.13	R-SW	26%	\$55.60	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP0600000	RSA TM ONPREM per1K users btw 400,005-600K	\$1,070.00	R-SW	26%	\$791.80	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP0600000T	RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 400-600K	\$65.64	R-SW	26%	\$48.57	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP0800000	RSA TM ONPREM per1K users btw 600,005-800K	\$920.00	R-SW	26%	\$680.80	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP0800000T	RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 600-800K	\$56.14	R-SW	26%	\$41.54	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP1000000	RSA TM ONPREM per1K users btw 800,005-1,M	\$840.00	R-SW	26%	\$621.60	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP1000000T	RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 800K-1M	\$51.39	R-SW	26%	\$38.03	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP1500000	RSA TM ONPREM per1Kusers btw 1,000,005-1,5M	\$690.00	R-SW	26%	\$510.60	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP1500000T	RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 1-1.5M	\$41.90	R-SW	26%	\$31.01	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP2000000	RSA TM ONPREM per1K users btw 1,500,005-2M	\$540.00	R-SW	26%	\$399.60	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP2000000T	RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 1.5-2M	\$32.40	R-SW	26%	\$23.98	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP3000000	RSA TM ONPREM per1K users btw 2,000,005-3M	\$380.00	R-SW	26%	\$281.20	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP3000000T	RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 2-3M	\$23.74	R-SW	26%	\$17.57	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP4000000	RSA TM ONPREM per1K users btw 3,000,005-4M	\$340.00	R-SW	26%	\$251.60	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP4000000T	RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 3-4M	\$20.22	R-SW	26%	\$14.96	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP5000000	RSA TM ONPREM per1K users btw 4,000,005-5M	\$310.00	R-SW	26%	\$229.40	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP5000000T	RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 4-5M	\$18.99	R-SW	26%	\$14.05	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP7500000	RSA TM ONPREM per1K users btw 5,000,005-7.5M	\$230.00	R-SW	26%	\$170.20	N/A	N/A	N/A	N/A	N/A	N/A
5	TMOP7500000T	RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 5-7.5M	\$14.24	R-SW	26%	\$10.54	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-100K-P	Vendor 40001-100000 Perp Lic w/ 1ODA	\$280,140.00	R-SW	26%	\$207,303.60	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-100K-T	Vendor 40001-100000 Term Lic w/ 1ODA [Per Month Pricing]	\$6,670.00	R-SW	26%	\$4,935.80	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-1500-P	Vendor 0-1500 Perp Lic w/ 1ODA	\$49,140.00	R-SW	26%	\$36,363.60	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-1500-T	Vendor 0-1500 Term Lic w/ 1ODA [Per Month Pricing]	\$1,170.00	R-SW	26%	\$865.80	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-40K-P	Vendor 5001-40000 Perp Lic w/ 1ODA	\$192,780.00	R-SW	26%	\$142,657.20	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-40K-T	Vendor 5001-40000 Term Lic w/ 1ODA [Per Month Pricing]	\$4,590.00	R-SW	26%	\$3,396.60	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-5K-P	Vendor 1501-5000 Perp Lic w/ 1ODA	\$140,280.00	R-SW	26%	\$103,807.20	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-5K-T	Vendor 1501-5000 Term Lic w/ 1ODA [Per Month Pricing]	\$3,340.00	R-SW	26%	\$2,471.60	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-G100K-P	Vendor G100000 Perp Lic w/ 1ODA	\$385,140.00	R-SW	26%	\$285,003.60	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-G100K-T	Vendor G100000 Term Lic w/ 1ODA [Per Month Pricing]	\$9,170.00	R-SW	26%	\$6,785.80	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-GT100K-P	VEN>100KPerp w/1ODA cost /1Kemp	\$2,801.40	R-SW	26%	\$2,073.04	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-GT100K-T	VEN>100KTerm w/1ODA cost /1Kemp /mo	\$66.70	R-SW	26%	\$49.36	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-GT100K-T-B1	VEN>100KTermBas w/1ODA cost /1Kemp /mo	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-USER-P	Vendor User Perp Lic w/ 1ODA	\$2,520.00	R-SW	26%	\$1,864.80	N/A	N/A	N/A	N/A	N/A	N/A
5	VEN-USER-T	Vendor User Term Lic w/ 1ODA [Per Month Pricing]	\$60.00	R-SW	26%	\$44.40	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-AC-S-APJ	SID Access hosted in APJ	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-AC-S-EMEA	SID Access hosted in EMEA	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-AC-S-T1	SID Access Premium Subsc 10-500u	\$7.47	R-SW	26%	\$5.53	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-AC-S-T2	SID Access Premium Subsc 505-750u	\$6.71	R-SW	26%	\$4.97	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-AC-S-T3	SID Access Premium Subsc 755-1500u	\$6.31	R-SW	26%	\$4.67	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-AC-S-T4	SID Access Premium Subsc 1505-2500u	\$5.99	R-SW	26%	\$4.43	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-AC-S-T5	SID Access Premium Subsc 2505-5000u	\$5.69	R-SW	26%	\$4.21	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-AC-S-T6	SID Access Premium Subsc 5005-10Ku	\$5.35	R-SW	26%	\$3.96	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-AC-S-T7	SID Access Premium Subsc 10005-50Ku	\$5.08	R-SW	26%	\$3.76	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-AC-S-T8	SID Access Premium Subsc 50005-100Ku	\$4.83	R-SW	26%	\$3.57	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-AC-S-T9	SID Access Premium Subsc 100005-1Mu	\$4.54	R-SW	26%	\$3.36	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-AC-S-USA	SID Access hosted in USA	\$0.00	R-SW	26%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUALG-S-T1	VIA Bdl AccLif&Gov SAAS 1-1000 u	\$13.02	R-SW	26%	\$9.63	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUALG-S-T2	VIA Bdl AccLif&Gov SAAS 1001-2500 u	\$11.70	R-SW	26%	\$8.66	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUALG-S-T3	VIA Bdl AccLif&Gov SAAS 2051-5k u	\$11.00	R-SW	26%	\$8.14	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUALG-S-T4	VIA Bdl AccLif&Gov SAAS 5001-10k u	\$10.44	R-SW	26%	\$7.73	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUALG-S-T5	VIA Bdl AccLif&Gov SAAS 10001-25k u	\$9.92	R-SW	26%	\$7.34	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUALG-S-T6	VIA Bdl AccLif&Gov SAAS 25001-50k u	\$9.33	R-SW	26%	\$6.90	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUALG-S-T7	VIA Bdl AccLif&Gov SAAS 50001-100k u	\$8.86	R-SW	26%	\$6.56	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUALG-S-T8	VIA Bdl AccLif&Gov SAAS 100001-250k u	\$8.42	R-SW	26%	\$6.23	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUALG-S-T9	VIA Bdl AccLif&Gov SAAS >250k u	\$7.92	R-SW	26%	\$5.86	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUAL-S-T1	VIA Bdl Acc&Lif SAAS 1-1000 u	\$12.10	R-SW	26%	\$8.95	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUAL-S-T2	VIA Bdl Acc&Lif SAAS 1001-2500 u	\$10.88	R-SW	26%	\$8.05	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUAL-S-T3	VIA Bdl Acc&Lif SAAS 2051-5k u	\$10.23	R-SW	26%	\$7.57	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUAL-S-T4	VIA Bdl Acc&Lif SAAS 5001-10k u	\$9.71	R-SW	26%	\$7.19	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUAL-S-T5	VIA Bdl Acc&Lif SAAS 10001-25k u	\$9.22	R-SW	26%	\$6.82	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUAL-S-T6	VIA Bdl Acc&Lif SAAS 25001-50k u	\$8.67	R-SW	26%	\$6.42	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUAL-S-T7	VIA Bdl Acc&Lif SAAS 50001-100k u	\$8.23	R-SW	26%	\$6.09	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUAL-S-T8	VIA Bdl Acc&Lif SAAS 100001-250k u	\$7.82	R-SW	26%	\$5.79	N/A	N/A	N/A	N/A	N/A	N/A
5	VIA-BUAL-S-T9	VIA Bdl Acc&Lif SAAS >250k u	\$7.36	R-SW	26%	\$5.45	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-100K-P	VRM 75001-100000 Perp	\$785.39	R-SW	26%	\$581.19	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-100K-T	VRM 75001-100000 Term Per Month	\$18.70	R-SW	26%	\$13.84	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-10K-P	VRM 5001-10000 Perp	\$1,750.00	R-SW	26%	\$1,295.00	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-10K-T	VRM 5001-10000 Term Per Month	\$41.67	R-SW	26%	\$30.84	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-20K-P	VRM 10001-20000 Perp	\$1,531.25	R-SW	26%	\$1,133.13	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-20K-T	VRM 10001-20000 Term Per Month	\$36.46	R-SW	26%	\$26.98	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-2K-P	VRM 2000 Perp	\$40,000.00	R-SW	26%	\$29,600.00	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-2K-T	VRM 2000 Term Per Month	\$952.38	R-SW	26%	\$704.76	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-30K-P	VRM 20001-30000 Perp	\$1,339.84	R-SW	26%	\$991.48	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-30K-T	VRM 20001-30000 Term Per Month	\$31.90	R-SW	26%	\$23.61	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-40K-P	VRM 30001-40000 Perp	\$1,172.36	R-SW	26%	\$867.55	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-40K-T	VRM 30001-40000 Term Per Month	\$27.91	R-SW	26%	\$20.65	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-50K-P	VRM 40001-50000 Perp	\$1,025.82	R-SW	26%	\$759.11	N/A	N/A	N/A	N/A	N/A	N/A

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	VRM-IP-50K-T	VRM 40001-50000 Term Per Month	\$24.42	R-SW	26%	\$18.07	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-5K-P	VRM 2001-5000 Perp	\$2,000.00	R-SW	26%	\$1,480.00	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-5K-T	VRM 2001-5000 Term Per Month	\$47.62	R-SW	26%	\$35.24	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-75K-P	VRM 50001-75000 Perp	\$897.59	R-SW	26%	\$664.22	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-75K-T	VRM 50001-75000 Term Per Month	\$21.37	R-SW	26%	\$15.81	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-G100K-P	VRM 100,000+ Perp	\$687.22	R-SW	26%	\$508.54	N/A	N/A	N/A	N/A	N/A	N/A
5	VRM-IP-G100K-T	VRM 100,000+ Term Per Month	\$16.36	R-SW	26%	\$12.11	N/A	N/A	N/A	N/A	N/A	N/A
5	201-0347-CF	SW: Starter Promo Ent Bundle (Tier 2)=ID	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	40UC-SECURE2S	CLRN 40UC ANTI-MOVE KIT	\$400.00	UE	21%	\$316.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-068	VNXe3150 Total Value Pack=IC	\$8,643.00	UE	21%	\$6,827.97	\$1,555.74	\$1,382.88	\$1,210.02	\$0.00	\$0.00	\$1,555.74
5	450-000-069	VNXe3300 Total Protection Pack=IC	\$15,971.00	UE	21%	\$12,617.09	\$2,874.78	\$2,555.36	\$0.00	\$0.00	\$0.00	\$2,874.78
5	450-000-627	Application Protection VNX5100=IC	\$7,832.00	UE	21%	\$6,187.28	\$1,409.76	\$1,253.12	\$0.00	\$0.00	\$0.00	\$1,409.76
5	450-000-628	Application Protection VNX5300=IC	\$12,531.00	UE	21%	\$9,899.49	\$2,255.58	\$2,004.96	\$0.00	\$0.00	\$0.00	\$2,255.58
5	456-005-700	VNXE3100 APPLICATION PROTECTION SUITE=IC	\$0.00	UE	21%	\$0.00	\$1,198.26	\$1,065.12	\$931.98	\$0.00	\$0.00	\$1,198.26
5	456-005-701	VNXe3300 Replication Manager=IC	\$0.00	UE	21%	\$0.00	\$1,917.18	\$1,704.16	\$0.00	\$0.00	\$0.00	\$1,917.18
5	456-005-702	Replication Manager: VNX5100	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-705	Replication Manager: VNX5300	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-448	VNXE UNISPHERE INCLUDED IN BASE SW=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-449	VNXE ISCSI INCLUDED IN BASE SW=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-450	VNXe3300 Local Replication=IC	\$0.00	UE	21%	\$0.00	\$463.68	\$412.16	\$0.00	\$0.00	\$0.00	\$463.68
5	456-102-451	VNXE THIN PROVISIONING IN BASE SW=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-452	VNXE NFS INCLUDED IN BASE SW=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-453	VNXe3300 SECURITY AND COMPLIANCE SUITE	\$0.00	UE	21%	\$0.00	\$244.98	\$217.76	\$0.00	\$0.00	\$0.00	\$244.98
5	456-102-454	VNXE3300 FILE LEVEL RETENTION MGMT =IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-455	VNXE CIFS INCLUDED IN BASE SW=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-456	VNXE FILE DEDUPLICATION IN BASE SW=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-457	VNXe3300 Remote Protection=IC	\$0.00	UE	21%	\$0.00	\$1,195.38	\$1,062.56	\$0.00	\$0.00	\$0.00	\$1,195.38
5	456-102-458	VNXE3100 UNISPHERE-INCLUDED IN OE =IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-459	VNXE3100 ISCSI-INCLUDED IN OE =IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-460	VNXE LOCAL PROTECT SUITE INCL IN OE =IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-461	VNXE3100 THIN PROVISIONING-INCL IN OE=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-462	VNXE3100 NFS-INCLUDED IN OE =IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-463	VNXE3100 SECURITY & COMPLIANCE SUITE =IC	\$0.00	UE	21%	\$0.00	\$150.66	\$133.92	\$117.18	\$0.00	\$0.00	\$150.66
5	456-102-464	VNXE FILE-LEVEL RETENTION	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-465	VNXe3100 CIFS INCLUDED IN OE =IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-466	VNXe3100 FILE DEDUPE-INCL IN OE=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-467	VNXE3100 REMOTE PROTECTION SUITE	\$0.00	UE	21%	\$0.00	\$731.34	\$650.08	\$568.82	\$0.00	\$0.00	\$731.34
5	456-103-615	VNXE TOTAL PROTECTION PACK	\$0.00	UE	21%	\$0.00	\$2,874.78	\$2,555.36	\$0.00	\$0.00	\$0.00	\$2,874.78
5	456-103-616	VNXe3100 TOTAL VALUE PACK =IC	\$0.00	UE	21%	\$0.00	\$1,555.74	\$1,382.88	\$1,210.02	\$0.00	\$0.00	\$1,555.74
5	456-103-617	DPA REPLICATION ANALYSIS: VNX5100(BLOCK)	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-619	DPA REPLICATION ANALYSIS: VNX5300(BLOCK)	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-678	CC / PROSPHERE MGMT PKG VNX 5100	\$0.00	UE	21%	\$0.00	\$464.40	\$412.80	\$0.00	\$0.00	\$0.00	\$464.40
5	456-103-679	CC / PROSPHERE MGMT PKG VNX 5300	\$0.00	UE	21%	\$0.00	\$1,297.80	\$1,153.60	\$0.00	\$0.00	\$0.00	\$1,297.80
5	456-103-750	VNXe3100 SP SW UPG KIT =IC	\$1,176.00	UE	21%	\$929.04	\$211.68	\$188.16	\$164.64	\$0.00	\$0.00	\$211.68
5	456-103-911	VNXE3150 DATA-AT-REST ENCRYPTION	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-912	VNXE3300 DATA-AT-REST ENCRYPTION	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-060	SECURITY AND COMPLIANCE STE FOR VNXE3150	\$0.00	UE	21%	\$0.00	\$150.66	\$133.92	\$117.18	\$0.00	\$0.00	\$150.66
5	456-104-061	VNXE3150 FILE-LEVEL RETENTION=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-062	REMOTE PROTECTION SUITE FOR VNXE3150	\$0.00	UE	21%	\$0.00	\$731.34	\$650.08	\$568.82	\$0.00	\$0.00	\$731.34
5	456-104-063	APPLICATION PROTECTION STE FOR VNXE3150	\$0.00	UE	21%	\$0.00	\$1,198.26	\$1,065.12	\$931.98	\$0.00	\$0.00	\$1,198.26
5	456-104-064	VNXe 3150 TOTAL VALUE PACK	\$0.00	UE	21%	\$0.00	\$1,555.74	\$1,382.88	\$1,210.02	\$0.00	\$0.00	\$1,555.74
5	456-104-065	VNXe3150 SP SW Upgrade Kit=IC	\$0.00	UE	21%	\$0.00	\$211.68	\$188.16	\$164.64	\$0.00	\$0.00	\$211.68
5	456-104-066	VNXE UNISPHERE INCLUDED IN BASE SW=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-067	VNXE ISCSI INCLUDED IN BASE SW=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-068	VNXE LOCAL PROTECTION INCL IN BASE SW=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-069	VNXE THIN PROVISIONING IN BASE SW=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-070	VNXE NFS INCLUDED IN BASE SW=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-071	VNXE CIFS INCLUDED IN BASE SW=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-072	VNXE FILE DEDUP INCLUDED IN BASE SW=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-236	APPSYNC: VNX5100 =IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-237	APPSYNC: VNX5300 =IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-614	RecoverPoint/SE LOC for VNX5200=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-615	RecoverPoint/SE LOC for VNX5400=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-619	RecoverPoint/SE REM for VNX5200=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-620	RecoverPoint/SE REM for VNX5400=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-637	RP/SE TO RP/EX LOC UG V51 CX=IC	\$2,050.00	UE	21%	\$1,619.50	\$369.00	\$328.00	\$0.00	\$0.00	\$0.00	\$369.00
5	456-104-638	RP/SE TO RP/EX LOC UG V53 CX120=IC	\$3,030.00	UE	21%	\$2,393.70	\$545.40	\$484.80	\$0.00	\$0.00	\$0.00	\$545.40
5	456-104-642	RP/SE TO RP/EX REM UG V51 CX=IC	\$4,065.00	UE	21%	\$3,211.35	\$731.70	\$650.40	\$0.00	\$0.00	\$0.00	\$731.70
5	456-104-643	RP/SE TO RP/EX REM UG V53 CX120=IC	\$7,815.00	UE	21%	\$6,173.85	\$1,406.70	\$1,250.40	\$0.00	\$0.00	\$0.00	\$1,406.70
5	456-104-903	VNXE3200 BASE SW DUAL SP=IC	\$0.00	UE	21%	\$0.00	\$878.40	\$780.80	\$683.20	\$0.00	\$0.00	\$878.40
5	456-104-905	VNXE3200 BASE DUAL SP ECOSYS =IC	\$0.00	UE	21%	\$0.00	\$878.40	\$780.80	\$683.20	\$0.00	\$0.00	\$878.40
5	456-104-907	VNXE3200 STORAGE ANALYTICS SUITE =IC	\$0.00	UE	21%	\$0.00	\$900.90	\$800.80	\$700.70	\$0.00	\$0.00	\$900.90
5	456-104-909	VNXE3200 FAST SUITE =IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-928	RP/EX LOC FRAME BASED V51 FOR VPLEX =IC	\$4,115.00	UE	21%	\$3,250.85	\$740.70	\$658.40	\$0.00	\$0.00	\$0.00	\$740.70
5	456-104-929	RP/EX LOC FRAME BASED V53 FOR VPLEX =IC	\$6,060.00	UE	21%	\$4,787.40	\$1,090.80	\$969.60	\$0.00	\$0.00	\$0.00	\$1,090.80
5	456-104-933	RP/EX REM FRAME BASED V51 FOR VPLEX =IC	\$8,130.00	UE	21%	\$6,422.70	\$1,463.40	\$1,300.80	\$0.00	\$0.00	\$0.00	\$1,463.40
5	456-104-934	RP/EX REM FRAME BASED V53 FOR VPLEX =IC	\$15,630.00	UE	21%	\$12,347.70	\$2,813.40	\$2,500.80	\$0.00	\$0.00	\$0.00	\$2,813.40
5	456-104-957	RP/EX LOC FOR V32 =IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-960	RP/EX REM FOR V32=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-078	AppSync: VNXe 3200 = IC	\$0.00	UE	21%	\$0.00	\$1,080.00	\$960.00	\$840.00	\$0.00	\$0.00	\$1,080.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	456-105-282	VIPR SRM VNX TIER 1=IC	\$0.00	UE	21%	\$464.40	\$0.00	\$464.40	\$412.80	\$0.00	\$0.00	\$0.00	\$464.40
5	456-105-283	VIPR SRM VNX TIER 2=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$1,297.80	\$1,153.60	\$0.00	\$0.00	\$0.00	\$1,297.80
5	456-105-383	VIPR SRM UPG VNX TIER 1=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$120.60	\$107.20	\$0.00	\$0.00	\$0.00	\$120.60
5	456-105-384	VIPR SRM UPG VNX TIER 2=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$336.60	\$299.20	\$0.00	\$0.00	\$0.00	\$336.60
5	456-106-025	SRMSUITE VNXE2 =IC	\$0.00	UE	21%	\$0.00	\$0.00	\$657.90	\$584.80	\$511.70	\$0.00	\$0.00	\$657.90
5	456-106-424	VPLEX VE STD PROTECTION PACK 25 VM =IB	\$0.00	UE	21%	\$0.00	\$0.00	\$3,514.40	\$0.00	\$0.00	\$0.00	\$0.00	\$3,514.40
5	456-106-557	AppSync for VNX5150 =IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-558	Replication Manager for VNX5150 =IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-712	VIRTUAL RPA FOR VNXe=IB	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-737	RP4VM for VNX2 STARTER PACK =IB	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-747	VNXE3200 Remote Protection=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-922	VPLEX VE STD PROTECTION PACK 25 VM =IB	\$0.00	UE	21%	\$0.00	\$0.00	\$3,514.40	\$0.00	\$0.00	\$0.00	\$0.00	\$3,514.40
5	456-107-334	VNXe3200 Software Express=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$878.40	\$780.80	\$683.20	\$0.00	\$0.00	\$878.40
5	456-107-335	VNXe3200 SW 12TB Cap w/200GB Flash=IC	\$4,880.00	UE	21%	\$3,855.20	\$878.40	\$878.40	\$780.80	\$683.20	\$0.00	\$0.00	\$878.40
5	456-107-336	VNXe3200 SW 20TB Cap w/800GB Flash=IC	\$4,880.00	UE	21%	\$3,855.20	\$878.40	\$878.40	\$780.80	\$683.20	\$0.00	\$0.00	\$878.40
5	456-107-337	VNXe3200 SW 20TB Cap w/1200GB Flash=IC	\$4,880.00	UE	21%	\$3,855.20	\$878.40	\$878.40	\$780.80	\$683.20	\$0.00	\$0.00	\$878.40
5	456-107-338	VNXe3200 SW 25TB Cap w/3600GB Flash=IC	\$4,880.00	UE	21%	\$3,855.20	\$878.40	\$878.40	\$780.80	\$683.20	\$0.00	\$0.00	\$878.40
5	456-107-339	VNXe3200 SW 35TB Cap w/800GB Flash=IC	\$4,880.00	UE	21%	\$3,855.20	\$878.40	\$878.40	\$780.80	\$683.20	\$0.00	\$0.00	\$878.40
5	456-107-340	VNXe3200 SW 35TB Cap w/1200GB Flash=IC	\$4,880.00	UE	21%	\$3,855.20	\$878.40	\$878.40	\$780.80	\$683.20	\$0.00	\$0.00	\$878.40
5	456-107-341	VNXe3200 SW 40TB Cap w/3600GB Flash=IC	\$4,880.00	UE	21%	\$3,855.20	\$878.40	\$878.40	\$780.80	\$683.20	\$0.00	\$0.00	\$878.40
5	456-107-342	VNXe3200 SW 8TB Cap w/400GB Flash=IC	\$4,880.00	UE	21%	\$3,855.20	\$878.40	\$878.40	\$780.80	\$683.20	\$0.00	\$0.00	\$878.40
5	456-107-343	VNXe3200 SW 12TB Cap w/400GB Flash=IC	\$4,880.00	UE	21%	\$3,855.20	\$878.40	\$878.40	\$780.80	\$683.20	\$0.00	\$0.00	\$878.40
5	456-107-788	VNXe3200 Base Software Upgrade=IC	\$0.00	UE	21%	\$0.00	\$176.40	\$176.40	\$156.80	\$137.20	\$0.00	\$0.00	\$176.40
5	456-107-800	RP/ISE LOC UG TO RP/EX LOC - VNXE3200=IC	\$528.00	UE	21%	\$417.12	\$95.04	\$95.04	\$84.48	\$73.92	\$0.00	\$0.00	\$95.04
5	456-107-801	RP/ISE REM UG TO RP/EX REM - VNXE3200=IC	\$1,320.00	UE	21%	\$1,042.80	\$237.60	\$237.60	\$211.20	\$184.80	\$0.00	\$0.00	\$237.60
5	456-108-468	RP/EX ADV PROTECTION FOR VNXE3200=IC	\$6,730.00	UE	21%	\$5,316.70	\$1,211.40	\$1,211.40	\$1,076.80	\$942.20	\$0.00	\$0.00	\$1,211.40
5	456-109-279	VNXE EMC SUPPORT ECOSYSTEM=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-280	VNXE SNAP=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-281	VNXE BASE SW V2.0=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-282	VNXe3300 Local Replication=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-283	VNXe3300 Replication Manager=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-284	VNXe3300 Remote Protection=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-372	CLOUDARRAY SW SA APP 6TBU-12TBU UPG=IC	\$6,370.00	UE	21%	\$5,032.30	\$1,146.60	\$1,146.60	\$0.00	\$891.80	\$254.80	\$0.00	\$1,146.60
5	456-110-214	CLOUDARRAY VIRTUAL EDITN SW 3TB=IC	\$6,735.00	UE	21%	\$5,320.65	\$1,549.05	\$1,549.05	\$0.00	\$1,212.30	\$336.75	\$0.00	\$1,549.05
5	456-110-215	CLOUDARRAY VIRTUAL EDITN SW 6TB=IC	\$13,475.00	UE	21%	\$10,645.25	\$3,099.25	\$3,099.25	\$0.00	\$2,425.50	\$673.75	\$0.00	\$3,099.25
5	456-110-216	CLOUDARRAY VIRTUAL EDITN SW 12TB=IC	\$20,565.00	UE	21%	\$16,246.35	\$4,729.95	\$4,729.95	\$0.00	\$3,701.70	\$1,028.25	\$0.00	\$4,729.95
5	456-110-217	CLOUDARRAY VIRT EDITN 3 TO 6 SW UPG=IC	\$3,780.00	UE	21%	\$2,986.20	\$869.40	\$869.40	\$0.00	\$680.40	\$189.00	\$0.00	\$869.40
5	456-110-218	CLOUDARRAY VIRT EDITN 3TO12 SW UPG=IC	\$5,675.00	UE	21%	\$4,483.25	\$1,305.25	\$1,305.25	\$0.00	\$1,021.50	\$283.75	\$0.00	\$1,305.25
5	456-110-219	CLOUDARRAY VIRT EDITN 6TO12 SW UPG=IC	\$10,095.00	UE	21%	\$7,975.05	\$2,321.85	\$2,321.85	\$0.00	\$1,817.10	\$504.75	\$0.00	\$2,321.85
5	456-110-220	CLOUDARRAY SW FOR 12TBU=IC	\$18,910.00	UE	21%	\$14,938.90	\$3,403.80	\$3,403.80	\$0.00	\$2,647.40	\$756.40	\$0.00	\$3,403.80
5	456-110-221	CLOUDARRAY SW FOR 18TBU=IC	\$28,365.00	UE	21%	\$22,408.35	\$5,105.70	\$5,105.70	\$0.00	\$3,971.10	\$1,134.60	\$0.00	\$5,105.70
5	456-110-222	CLOUDARRAY SW FOR 40TBU=IC	\$47,275.00	UE	21%	\$37,347.25	\$8,509.50	\$8,509.50	\$0.00	\$6,618.50	\$1,891.00	\$0.00	\$8,509.50
5	456-110-223	CLOUDARRAY SW FOR 60TBU=IC	\$66,180.00	UE	21%	\$52,282.20	\$11,912.40	\$11,912.40	\$0.00	\$9,265.20	\$2,647.20	\$0.00	\$11,912.40
5	456-110-489	CLOUDARRAY VIRT EDN BULK SW 50TB=IC	\$64,290.00	UE	21%	\$50,789.10	\$14,786.70	\$14,786.70	\$0.00	\$11,572.20	\$3,214.50	\$0.00	\$14,786.70
5	456-110-490	CLOUDARRAY VIRT EDN BULK SW 100TB=IC	\$101,635.00	UE	21%	\$80,291.65	\$23,376.05	\$23,376.05	\$0.00	\$18,294.30	\$5,081.75	\$0.00	\$23,376.05
5	456-110-491	CLOUDARRAY VIRT EDN BULK SW 500TB=IC	\$406,545.00	UE	21%	\$321,170.55	\$93,505.35	\$93,505.35	\$0.00	\$73,178.10	\$20,327.25	\$0.00	\$93,505.35
5	456-110-681	VIPR SRM VNX TIER 1 =IC	\$2,580.00	UE	21%	\$2,038.20	\$464.40	\$464.40	\$412.80	\$0.00	\$0.00	\$0.00	\$464.40
5	456-110-783	VIPR SRM VNXE2 =IC	\$3,655.00	UE	21%	\$2,887.45	\$657.90	\$657.90	\$584.80	\$511.70	\$0.00	\$0.00	\$657.90
5	456-110-828	VIPR SRM VNX TIER 2 =IC	\$7,210.00	UE	21%	\$5,695.90	\$1,297.80	\$1,297.80	\$1,153.60	\$0.00	\$0.00	\$0.00	\$1,297.80
5	456-110-890	CLOUDARRAY SW FOR SA APPLIANCE 6TBU=IC	\$10,400.00	UE	21%	\$8,216.00	\$1,872.00	\$1,872.00	\$0.00	\$1,456.00	\$416.00	\$0.00	\$1,872.00
5	456-111-380	RP/EX REM FRAME V51 FOR VPLEX VS6=IC	\$8,130.00	UE	21%	\$6,422.70	\$1,463.40	\$1,463.40	\$1,300.80	\$0.00	\$0.00	\$0.00	\$1,463.40
5	456-111-385	RP/EX REM FRAME V52 FOR VPLEX VS6=IC	\$15,630.00	UE	21%	\$12,347.70	\$2,813.40	\$2,813.40	\$2,500.80	\$0.00	\$0.00	\$0.00	\$2,813.40
5	456-111-391	RP/EX LOC FRAME V51 FOR VPLEX VS6=IC	\$4,115.00	UE	21%	\$3,250.85	\$740.70	\$740.70	\$658.40	\$0.00	\$0.00	\$0.00	\$740.70
5	456-111-396	RP/EX LOC FRAME V52 FOR VPLEX VS6=IC	\$6,060.00	UE	21%	\$4,787.40	\$1,090.80	\$1,090.80	\$969.60	\$0.00	\$0.00	\$0.00	\$1,090.80
5	457-000-652	APPLICATION PROTECTION FOR VNX5100=IC	\$0.00	UE	21%	\$0.00	\$1,409.76	\$1,409.76	\$1,253.12	\$0.00	\$0.00	\$0.00	\$1,409.76
5	457-000-653	APPLICATION PROTECTION FOR VNX5300=IC	\$0.00	UE	21%	\$0.00	\$2,255.58	\$2,255.58	\$2,004.96	\$0.00	\$0.00	\$0.00	\$2,255.58
5	457-100-299	VNXE3300 BASE SW INCL OE v2.0 DUAL SP	\$0.00	UE	21%	\$0.00	\$1,164.96	\$1,164.96	\$1,035.52	\$0.00	\$0.00	\$0.00	\$1,164.96
5	457-100-347	VNXe3300 BASE OE V2.0 (EMC ECOSYS)	\$0.00	UE	21%	\$0.00	\$1,164.96	\$1,164.96	\$1,035.52	\$0.00	\$0.00	\$0.00	\$1,164.96
5	457-100-348	VNXE3100 BASE OE V2.0,DUAL SP	\$0.00	UE	21%	\$0.00	\$670.14	\$670.14	\$595.68	\$521.22	\$0.00	\$0.00	\$670.14
5	457-100-349	VNXE3100 BASE OE v2.0 DUAL SP EMC ECOSYS	\$0.00	UE	21%	\$0.00	\$670.14	\$670.14	\$595.68	\$521.22	\$0.00	\$0.00	\$670.14
5	457-100-682	VNXE3100 BASE OE v2.0 SGL SP EMC ECOSYS	\$0.00	UE	21%	\$0.00	\$469.08	\$469.08	\$416.96	\$364.84	\$0.00	\$0.00	\$469.08
5	457-100-683	VNXE3100 BASE OE v2.0, SINGLE SP	\$0.00	UE	21%	\$0.00	\$469.08	\$469.08	\$416.96	\$364.84	\$0.00	\$0.00	\$469.08
5	457-100-980	VNXE3150 BASE OE v2.0, DUAL SP	\$0.00	UE	21%	\$0.00	\$670.14	\$670.14	\$595.68	\$521.22	\$0.00	\$0.00	\$670.14
5	457-100-981	VNXE3150 BASE OE v2.0 DUAL SP EMC ECOSYS	\$0.00	UE	21%	\$0.00	\$670.14	\$670.14	\$595.68	\$521.22	\$0.00	\$0.00	\$670.14
5	457-100-982	VNXE3150 BASE OE v2.0 SGL SP EMC ECOSYS	\$0.00	UE	21%	\$0.00	\$469.08	\$469.08	\$416.96	\$364.84	\$0.00	\$0.00	\$469.08
5	457-100-983	VNXE3150 BASE OE v2.0, SINGLE SP	\$0.00	UE	21%	\$0.00	\$469.08	\$469.08	\$416.96	\$364.84	\$0.00	\$0.00	\$469.08
5	457-101-843	RecoverPoint Adv. Protect - v32 =IC	\$0.00	UE	21%	\$0.00	\$1,211.40	\$1,211.40	\$1,076.80	\$942.20	\$0.00	\$0.00	\$1,211.40
5	458-000-122	VNXE BASE SW OE v2.0 DUAL SP EMC ECO=IC	\$3,723.00	UE	21%	\$2,941.17	\$670.14	\$670.14	\$595.68	\$521.22	\$0.00	\$0.00	\$670.14
5	458-000-123	VNXE BASE SW INCL OE v2.0, DUAL SP=IC	\$3,723.00	UE	21%	\$2,941.17	\$670.14	\$670.14	\$595.68	\$521.22	\$0.00	\$0.00	\$670.14
5	458-000-127	VNXe3150 Application Protection Suite=IC	\$0.00	UE	21%	\$0.00	\$1,198.26	\$1,198.26	\$1,065.12	\$931.98	\$0.00	\$0.00	\$1,198.26
5	458-000-128	VNXe3150 Remote Protection Suite=IC	\$4,063.00	UE	21%	\$3,209.77	\$731.34	\$731.34	\$650.08	\$568.82	\$0.00	\$0.00	\$731.34
5	458-000-129	VNXe3150 Security & Compliance Suite=IC	\$837.00	UE	21%	\$661.23	\$150.66	\$150.66	\$133.92	\$117.18	\$0.00	\$0.00	\$150.66
5	458-000-130	VNXe3150 SP SW Upgrade Kit=IC	\$1,176.00	UE	21%	\$929.04	\$211.68	\$211.68	\$188.16	\$164.64	\$0.00	\$0.00	\$211.68
5	458-000-177	VNXE BASE SW OE v2.0 SINGL SP EMC ECO=IC	\$2,606.00	UE	21%	\$2,058.74	\$469.08	\$469.08	\$416.96	\$364.84	\$0.00	\$0.00	\$469.08
5	458-000-178	VNXE BASE SW INCL OE v2.0, SINGL SP=IC	\$2,606.00	UE	21%	\$2,058.74	\$469.08	\$469.08	\$416.96	\$364.84	\$0.00	\$0.00	\$469.08
5	458-000-179	VNXE BASE SW OE 2.0 DUAL SP (EMC ECO)=IC	\$6,472.00	UE	21%	\$5,112.88	\$1,164.96	\$1,164.96	\$1,035.52	\$0.00	\$0.00	\$0.00	\$1,164.96
5	458-000-180	VNXE BASE SW INCL OE v2.0, DUAL SP=IC	\$6,472.00	UE	21%	\$5,112.88	\$1,164.96	\$1,164.96	\$1,035.52	\$0.00	\$0.00	\$0.00	\$1,164.96
5	4												

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	458-000-184	VNXe3300 Security & Compliance Suite=IC	\$1,361.00	UE	21%	\$1,075.19	\$244.98	\$217.76	\$0.00	\$0.00	\$0.00	\$244.98
5	458-000-191	VIPIR SRM for VNX=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-204	VIPIR SRM UPG for VNX =IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-216	RP/EX VPLEX FB VNX REMOTE PRODUCT	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-225	RP/EX ADV PROTECTION FOR VNXe3200 PROD.	\$6,730.00	UE	21%	\$5,316.70	\$1,211.40	\$1,076.80	\$942.20	\$0.00	\$0.00	\$1,211.40
5	458-000-227	VPLEX VE STD PROT PRODUCT 25 VM=IB	\$0.00	UE	21%	\$0.00	\$3,514.40	\$0.00	\$0.00	\$0.00	\$0.00	\$3,514.40
5	458-000-400	VNXe3200 BASE DUAL SP ECOSYS=IC	\$4,880.00	UE	21%	\$3,855.20	\$878.40	\$780.80	\$683.20	\$0.00	\$0.00	\$878.40
5	458-000-401	VNXE3200 BASE SW INCLU OE DUAL SP=IC	\$4,880.00	UE	21%	\$3,855.20	\$878.40	\$780.80	\$683.20	\$0.00	\$0.00	\$878.40
5	458-000-402	VNXe3200 FAST Suite=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-403	VNXE3200 STORAGE ANALYTICS SUITE=IC	\$5,005.00	UE	21%	\$3,953.95	\$900.90	\$800.80	\$700.70	\$0.00	\$0.00	\$900.90
5	458-000-657	VNXe3200 AppSync Copy Mgmt	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-758	VNXe3200 SW 8TB Cap w/200GB Flash=IC	\$4,880.00	UE	21%	\$3,855.20	\$878.40	\$780.80	\$683.20	\$0.00	\$0.00	\$878.40
5	458-000-775	VNXe3200 Base Software Upgrade=IC	\$980.00	UE	21%	\$774.20	\$176.40	\$156.80	\$137.20	\$0.00	\$0.00	\$176.40
5	458-000-868	VNXE3200 Remote Protection=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-873	VIPIR SRM for VNX1	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-973	VNXe1600 BASE SW+OE DUAL SP NO-ECOSYS=IC	\$3,500.00	UE	21%	\$2,765.00	\$630.00	\$560.00	\$490.00	\$0.00	\$0.00	\$630.00
5	458-000-974	VNXe1600 BASE SW+OE DUAL SP ECOSYS =IC	\$3,500.00	UE	21%	\$2,765.00	\$630.00	\$560.00	\$490.00	\$0.00	\$0.00	\$630.00
5	458-000-975	VNXe3200 DP for Direct Availability=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-122	VNXE3200 RP/SE PRODUCT=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-186	VNXE3300 DATA-AT-REST ENCRYPTION=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-190	RP/EX UPG FROM SE FOR VNXe 3200 PRODUCT	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-202	VIPIR SRM VNXE	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-300	AppSync: VNXe 3200 = IC	\$6,000.00	UE	21%	\$4,740.00	\$1,080.00	\$960.00	\$840.00	\$0.00	\$0.00	\$1,080.00
5	458-001-360	VIRTUAL RPA for VNXe3200=IB	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-361	VNXe3200 RP4VMS=IB	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-714	RP/EX VPLEX VS6 FB VNX REMOTE PRODUCT	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-973	VNXE3200 EFFICIENT-VIDEO-MG=IC	\$1,850.00	UE	21%	\$1,461.50	\$333.00	\$296.00	\$259.00	\$0.00	\$0.00	\$333.00
5	458-001-974	VNXE3200 EFFICIENT-VIDEO-AG=IC	\$250.00	UE	21%	\$197.50	\$45.00	\$40.00	\$35.00	\$0.00	\$0.00	\$45.00
5	458-001-975	VNXE1600 EFFICIENT-VIDEO-MG=IC	\$1,850.00	UE	21%	\$1,461.50	\$333.00	\$296.00	\$259.00	\$0.00	\$0.00	\$333.00
5	458-001-976	VNXE1600 EFFICIENT-VIDEO-AG=IC	\$250.00	UE	21%	\$197.50	\$45.00	\$40.00	\$35.00	\$0.00	\$0.00	\$45.00
5	458-001-982	VNXe3200 ESA Adaptor=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0012-P	PROMO 2 PWRCDR C14-C13,208V UNIVERSAL	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0099-P	PROMO 2 SFP+ OPTICS KIT - 10GbE	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0167-P	PROMO MELLANOX 8 PORT QDR SWITCH	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0209-P	PROMO CABLE, 1B QDR, QSFP-QSFP, 3M	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADMNRP5100	VNX MONITORING AND REPORTING-5100	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADMNRP5300	VNX MONITORING AND REPORTING-5300	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADVP-V53	ADV FILE LIC (NFS; MPFS & PNFS) FOR 5300	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AFM-V53	VNX5300 AUTOMATIC FAILOVER MGR RTU LIC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BASEP-V53	BASE FILE LICENSE (CIFS/FTP) FOR VNX5300	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CLA-CLDARRHW-12TBU	CLOUDARRAY HW APPLIANCE 12TBU	\$7,565.00	UE	21%	\$5,976.35	\$756.50	\$0.00	\$378.25	\$378.25	\$0.00	\$756.50
5	CLA-CLDARRHW-18TBU	CLOUDARRAY HW APPLIANCE 18TBU	\$8,510.00	UE	21%	\$6,722.90	\$851.00	\$0.00	\$425.50	\$425.50	\$0.00	\$851.00
5	CLA-CLDARRHW-40TBU	CLOUDARRAY HW APPLIANCE 40TBU	\$11,345.00	UE	21%	\$8,962.55	\$1,134.50	\$0.00	\$567.25	\$567.25	\$0.00	\$1,134.50
5	CLA-CLDARRHW-60TBU	CLOUDARRAY HW APPLIANCE 60TBU	\$14,180.00	UE	21%	\$11,202.20	\$1,418.00	\$0.00	\$709.00	\$709.00	\$0.00	\$1,418.00
5	CLA-SAHW6-12TBU	CLOUDARRAY SA HW APPLIANCE 6-12TBU	\$7,565.00	UE	21%	\$5,976.35	\$756.50	\$0.00	\$378.25	\$378.25	\$0.00	\$756.50
5	CX4-SPE2UADJS	ADJUSTABLE RAIL KIT FOR THE 2U DAE	\$34.00	UE	21%	\$26.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-SPS-ADJS	ADJUSTABLE RAIL KIT FOR 1U SPS	\$120.00	UE	21%	\$94.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPE-TELCO-3US	VNX51/53 TELCO RAIL KIT FOR 3U DPE	\$226.00	UE	21%	\$178.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EMCSASVNX5100	EMC Storage Analytics for VNX5100 =IC	\$4,750.00	UE	21%	\$3,752.50	\$855.00	\$760.00	\$0.00	\$0.00	\$0.00	\$855.00
5	EMCSASVNX5300	EMC Storage Analytics for VNX5300 =IC	\$6,200.00	UE	21%	\$4,898.00	\$1,116.00	\$992.00	\$0.00	\$0.00	\$0.00	\$1,116.00
5	EPAK-V53	TOTAL EFFICIENCY PACK FOR VNX5300	\$0.00	UE	21%	\$0.00	\$3,851.82	\$3,423.84	\$0.00	\$0.00	\$0.00	\$3,851.82
5	EPAK-V53UPG	TOT EFF PACK UPGRADE FOR VNX5300	\$9,815.00	UE	21%	\$7,753.85	\$1,766.70	\$1,570.40	\$0.00	\$0.00	\$0.00	\$1,766.70
5	FLN52S6F-100	VNXE1600 100GB FAST CACHE 25X2.5 NEBS	\$2,020.00	UE	21%	\$1,595.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLN52S6F-100TU	VNXE1600 100GB FAST CACHE 25X2.5 NEBS UG	\$2,420.00	UE	21%	\$1,911.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLN52S6F-100U	VNXE1600 100GB FAST CACHE 25X2.5 NEBS UG	\$2,420.00	UE	21%	\$1,911.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLN5PS6F-100	VNXE1600 100GB FAST CACHE 12X3.5 NEBS	\$2,020.00	UE	21%	\$1,595.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLN5PS6F-100TU	VNXE1600 100GB FAST CACHE 12X3.5 NEBS UG	\$2,420.00	UE	21%	\$1,911.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLN5PS6F-100U	VNXE1600 100GB FAST CACHE 12X3.5 NEBS UG	\$2,420.00	UE	21%	\$1,911.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLN5PS6F-200	VNXE1600 200GB FAST CACHE 12X3.5 NEBS	\$3,195.00	UE	21%	\$2,524.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLN5PS6F-200TU	VNXE1600 200GB FAST CACHE 12X3.5 NEBS UG	\$3,830.00	UE	21%	\$3,025.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLN5PS6F-200U	VNXE1600 200GB FAST CACHE 12X3.5 NEBS UG	\$3,830.00	UE	21%	\$3,025.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLN62S6F-100	VNXe 3200 100GB F-CACHE 25X2.5 NEBS	\$2,020.00	UE	21%	\$1,595.80	\$242.40	\$169.68	\$121.20	\$109.08	\$48.48	\$242.40
5	FLN62S6F-100TU	VNXe 3200 100GB F-CACHE 25X2.5 NEB U/G	\$2,725.00	UE	21%	\$2,152.75	\$242.25	\$168.95	\$117.18	\$60.86	\$51.78	\$242.25
5	FLN62S6F-100U	VNXe 3200 100GB F-CACHE 25X2.5 NEB U/G	\$2,725.00	UE	21%	\$2,152.75	\$242.25	\$168.95	\$117.18	\$60.86	\$51.78	\$242.25
5	FLN62S6F-200	VNXe 3200 200GB F-CACHE 25X2.5 NEBS	\$3,195.00	UE	21%	\$2,524.05	\$383.40	\$268.38	\$191.70	\$172.53	\$76.68	\$383.40
5	FLN62S6F-200TU	VNXe 3200 200GB F-CACHE 25X2.5 NEBS U/G	\$4,315.00	UE	21%	\$3,408.85	\$383.60	\$267.53	\$185.55	\$96.37	\$81.99	\$383.60
5	FLN62S6F-200U	VNXe 3200 200GB F-CACHE 25X2.5 NEBS U/G	\$4,315.00	UE	21%	\$3,408.85	\$383.60	\$267.53	\$185.55	\$96.37	\$81.99	\$383.60
5	FLN6PS6F-100	VNXe 3200 100GB F-CACHE 12X3.5 NEBS	\$2,020.00	UE	21%	\$1,595.80	\$242.40	\$169.68	\$121.20	\$109.08	\$48.48	\$242.40
5	FLN6PS6F-100TU	VNXe 3200 100GB F-CACHE 12X3.5 NEB U/G	\$2,725.00	UE	21%	\$2,152.75	\$242.25	\$168.95	\$117.18	\$60.86	\$51.78	\$242.25
5	FLN6PS6F-100U	VNXe 3200 100GB F-CACHE 12X3.5 NEB U/G	\$2,725.00	UE	21%	\$2,152.75	\$242.25	\$168.95	\$117.18	\$60.86	\$51.78	\$242.25
5	FLN6PS6F-200	VNXe 3200 200GB F-CACHE 12X3.5 NEBS	\$3,195.00	UE	21%	\$2,524.05	\$383.40	\$268.38	\$191.70	\$172.53	\$76.68	\$383.40
5	FLN6PS6F-200TU	VNXe 3200 200GB F-CACHE 12X3.5 NEB U/G	\$4,315.00	UE	21%	\$3,408.85	\$383.60	\$267.53	\$185.55	\$96.37	\$81.99	\$383.60
5	FLN6PS6F-200U	VNXe 3200 200GB F-CACHE 12X3.5 NEB U/G	\$4,315.00	UE	21%	\$3,408.85	\$383.60	\$267.53	\$185.55	\$96.37	\$81.99	\$383.60
5	FLV32S6F-100	100GB FSTCACHE FLSH-25X2.5 IN DPE/DAE	\$1,985.00	UE	21%	\$1,568.15	\$297.75	\$218.35	\$0.00	\$79.40	\$0.00	\$297.75
5	FLV32S6F-100N	VNX51/53 100GFCACHEFLSH-25X2.5 DPE/DAE N	\$2,335.00	UE	21%	\$1,844.65	\$350.25	\$256.85	\$0.00	\$93.40	\$0.00	\$350.25
5	FLV32S6F100NU	VNX51/53 100G FCF 25X2.5 DPE/DAE NU	\$3,155.00	UE	21%	\$2,492.45	\$347.05	\$255.56	\$0.00	\$93.40	\$0.00	\$347.05
5	FLV32S6F-100U	VNX51/53 100GB FCACHE FLSH-25X2.5IN UPG	\$2,680.00	UE	21%	\$2,117.20	\$294.80	\$217.08	\$0.00	\$77.72	\$0.00	\$294.80
5	FLV32S6F-200	200GB FSTCACHE FLSH-25X2.5 IN DPE/DAE	\$3,755.00	UE	21%	\$2,966.45	\$563.25	\$413.05	\$0.00	\$150.20	\$0.00	\$563.25
5	FLV32S6F-200N	VNX51/53 200GFCACHEFLSH-25X2.5 DPE/DAE N	\$4,420.00	UE	21%	\$3,491.80	\$663.00	\$486.20	\$0.00	\$176.80	\$0.00	\$663.00
5	FLV32S6F200NU	VNX51/53 200G FCF 25X2.5 DAE/DPE NU	\$5,970.00	UE	21%	\$4,716.30	\$656.70	\$483.57	\$173.13	\$0.00	\$0.00	\$656.70

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	FLV32S6F-200U	VNX51/53 200GB FCACHE FLSH-25X2.5IN UPG	\$5,075.00	UE	21%	\$4,009.25	\$558.25	\$411.08	\$0.00	\$147.18	\$0.00	\$558.25
5	FLV3VS6F-100	100GB FST CACHE FLSH 15X3.5IN DPE/DAE	\$1,995.00	UE	21%	\$1,576.05	\$299.25	\$219.45	\$0.00	\$79.80	\$0.00	\$299.25
5	FLV3VS6F-100N	VNX 51/53 100G FCACHE 15X3.5 DPE/DAE N	\$2,345.00	UE	21%	\$1,852.55	\$351.75	\$257.95	\$0.00	\$93.80	\$0.00	\$351.75
5	FLV3VS6F100NU	VNX 51/53 100GFSTCACHE15X3.5 DPE/DAE NU	\$3,165.00	UE	21%	\$2,500.35	\$348.15	\$256.37	\$0.00	\$91.79	\$0.00	\$348.15
5	FLV3VS6F-100U	VNX51/53 100GB FCACHE FLSH-15X3.5IN UPG	\$2,690.00	UE	21%	\$2,125.10	\$299.90	\$217.89	\$0.00	\$78.01	\$0.00	\$299.90
5	FLV3VS6F-200	200GB FST CACHE FLSH 15X3.5IN DPE/DAE	\$3,780.00	UE	21%	\$2,986.20	\$567.00	\$415.80	\$0.00	\$151.20	\$0.00	\$567.00
5	FLV3VS6F-200N	VNX 51/53 200B FCACHE 15X3.5 DPE/DAE N	\$4,445.00	UE	21%	\$3,511.55	\$666.75	\$488.95	\$0.00	\$177.80	\$0.00	\$666.75
5	FLV3VS6F200NU	VNX 51/53 200GFSTCACHE15X3.5 DPE/DAE NU	\$6,000.00	UE	21%	\$4,740.00	\$660.00	\$486.00	\$0.00	\$174.00	\$0.00	\$660.00
5	FLV3VS6F-200U	VNX51/53 200GB FCACHE FLSH-15X3.5IN UPG	\$5,100.00	UE	21%	\$4,029.00	\$561.00	\$413.10	\$0.00	\$147.90	\$0.00	\$561.00
5	FLV52S6F-100	VNXE1600 100GB FAST CACHE 25X2.5	\$1,835.00	UE	21%	\$1,449.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLV52S6F-100TU	VNXE1600 100GB FAST CACHE 25X2.5 U/G	\$2,200.00	UE	21%	\$1,738.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLV52S6F-100U	VNXE1600 100GB FAST CACHE 25X2.5 U/G	\$2,200.00	UE	21%	\$1,738.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLV52S6F-200	VNXE1600 200GB FAST CACHE 25X2.5	\$2,905.00	UE	21%	\$2,294.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLV52S6F-200TU	VNXE1600 200GB FAST CACHE 25X2.5 U/G	\$3,485.00	UE	21%	\$2,753.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLV52S6F-200U	VNXE1600 200GB FAST CACHE 25X2.5 U/G	\$3,485.00	UE	21%	\$2,753.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLV5PS6F-100	VNXE1600 100GB FAST CACHE 12X3.5	\$1,835.00	UE	21%	\$1,449.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLV5PS6F-100TU	VNXE1600 100GB FAST CACHE 12X3.5 U/G	\$2,200.00	UE	21%	\$1,738.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLV5PS6F-100U	VNXE1600 100GB FAST CACHE 12X3.5 U/G	\$2,200.00	UE	21%	\$1,738.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLV5PS6F-200	VNXE1600 200GB FAST CACHE 12X3.5	\$2,905.00	UE	21%	\$2,294.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLV5PS6F-200TU	VNXE1600 200GB FAST CACHE 12X3.5 U/G	\$3,485.00	UE	21%	\$2,753.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLV5PS6F-200U	VNXE1600 200GB FAST CACHE 12X3.5 U/G	\$3,485.00	UE	21%	\$2,753.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLV62S6F-100	VNXe 3200 100GB FAST CACHE 25X2.5	\$1,835.00	UE	21%	\$1,449.65	\$220.20	\$154.14	\$110.10	\$99.09	\$44.04	\$220.20
5	FLV62S6F-100U	VNXe 3200 100GB FAST CACHE 25X2.5 U/G	\$2,475.00	UE	21%	\$1,955.25	\$220.03	\$153.45	\$106.43	\$55.28	\$47.03	\$220.03
5	FLV62S6F-200	VNXe 3200 200GB FAST CACHE 25X2.5	\$2,905.00	UE	21%	\$2,294.95	\$348.60	\$244.02	\$174.30	\$156.87	\$69.72	\$348.60
5	FLV62S6F-200U	VNXe 3200 200GB FAST CACHE 25X2.5 U/G	\$3,920.00	UE	21%	\$3,096.80	\$348.49	\$243.04	\$168.56	\$87.55	\$74.48	\$348.49
5	FLV6PS6F-100	VNXe 3200 100GB FAST CACHE 12X3.5	\$1,835.00	UE	21%	\$1,449.65	\$220.20	\$154.14	\$110.10	\$99.09	\$44.04	\$220.20
5	FLV6PS6F-100U	VNXe 3200 100GB FAST CACHE 12X3.5 U/G	\$2,475.00	UE	21%	\$1,955.25	\$220.03	\$153.45	\$106.43	\$55.28	\$47.03	\$220.03
5	FLV6PS6F-200	VNXe 3200 200GB FAST CACHE 12X3.5	\$2,905.00	UE	21%	\$2,294.95	\$348.60	\$244.02	\$174.30	\$156.87	\$69.72	\$348.60
5	FLV6PS6F-200U	VNXe 3200 200GB FAST CACHE 12X3.5 U/G	\$3,920.00	UE	21%	\$3,096.80	\$348.49	\$243.04	\$168.56	\$87.55	\$74.48	\$348.49
5	FRAME-T25DAES	TELCO RAIL KIT FOR 25 DRIVE 2U DAE	\$136.00	UE	21%	\$107.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FRAME-T-CSS	TELCO RAIL KIT FOR VNX CONTROL STATION	\$625.00	UE	21%	\$493.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FRAME-T-PDAES	TELCO RAIL KIT FOR THE 3U DAE	\$136.00	UE	21%	\$107.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FSTC-V51	FAST CACHE FOR VNX5100	\$1,856.00	UE	21%	\$1,466.24	\$334.08	\$296.96	\$0.00	\$0.00	\$0.00	\$334.08
5	FSTC-V53	FAST CACHE FOR VNX5300	\$2,813.00	UE	21%	\$2,222.27	\$506.34	\$450.08	\$0.00	\$0.00	\$0.00	\$506.34
5	FSTC-V53-UPG	FAST CACHE FOR VNX5300 UPG	\$957.00	UE	21%	\$756.03	\$172.26	\$153.12	\$0.00	\$0.00	\$0.00	\$172.26
5	FSTS-V51	FAST SUITE FOR VNX5100	\$2,506.00	UE	21%	\$1,979.74	\$451.08	\$400.96	\$0.00	\$0.00	\$0.00	\$451.08
5	FSTS-V53	FAST SUITE FOR VNX5300	\$3,797.00	UE	21%	\$2,999.63	\$683.46	\$607.52	\$0.00	\$0.00	\$0.00	\$683.46
5	FSTS-V53-UPG	FAST SUITE FOR VNX5300 UPG	\$1,291.00	UE	21%	\$1,019.89	\$232.38	\$206.56	\$0.00	\$0.00	\$0.00	\$232.38
5	FSTVP-V53	FAST VP FOR VNX5300	\$2,813.00	UE	21%	\$2,222.27	\$506.34	\$450.08	\$0.00	\$0.00	\$0.00	\$506.34
5	FV32S6F100NTU	VNX51/53 100G FCF 25X2.5 DPE/DAE NU	\$3,155.00	UE	21%	\$2,492.45	\$347.05	\$255.56	\$0.00	\$91.50	\$0.00	\$347.05
5	FV32S6F-100TU	VNX51/53 100G FCF 25X2.5 DPE/DAE UG	\$3,155.00	UE	21%	\$2,492.45	\$347.05	\$255.56	\$0.00	\$91.50	\$0.00	\$347.05
5	FV32S6F200NTU	VNX51/53 200G FCF 25X2.5 DPE/DAE NU	\$5,970.00	UE	21%	\$4,716.30	\$656.70	\$483.57	\$0.00	\$173.13	\$0.00	\$656.70
5	FV32S6F-200TU	VNX51/53 200G FCF 25X2.5 DPE/DAE UG	\$5,970.00	UE	21%	\$4,716.30	\$656.70	\$483.57	\$0.00	\$173.13	\$0.00	\$656.70
5	FV3VS6F100NTU	VNX 51/53 100GFSTCACHE15X3.5 DPE/DAE NU	\$3,165.00	UE	21%	\$2,500.35	\$348.15	\$256.37	\$0.00	\$91.79	\$0.00	\$348.15
5	FV3VS6F-100TU	VNX 51/53 100GFSTCACHE15X3.5 DPE/DAE UG	\$3,165.00	UE	21%	\$2,500.35	\$348.15	\$256.37	\$0.00	\$91.79	\$0.00	\$348.15
5	FV3VS6F200NTU	VNX 51/53 200GFSTCACHE15X3.5 DPE/DAE NU	\$6,000.00	UE	21%	\$4,740.00	\$660.00	\$486.00	\$0.00	\$174.00	\$0.00	\$660.00
5	FV3VS6F-200TU	VNX 51/53 200GFSTCACHE15X3.5 DPE/DAE UG	\$6,000.00	UE	21%	\$4,740.00	\$660.00	\$486.00	\$0.00	\$174.00	\$0.00	\$660.00
5	LPS32-V51	OE32 LOCAL PROTECT SUITE FOR VNX5100	\$2,063.00	UE	21%	\$1,629.77	\$371.34	\$330.08	\$0.00	\$0.00	\$0.00	\$371.34
5	LPS32-V53	OE32 LOCAL PROTECT SUITE FOR VNX5300	\$3,031.00	UE	21%	\$2,394.49	\$545.58	\$484.96	\$0.00	\$0.00	\$0.00	\$545.58
5	LPS-V51	LOCAL PROTECTION SUITE FOR VNX5100	\$0.00	UE	21%	\$0.00	\$371.34	\$330.08	\$0.00	\$0.00	\$0.00	\$371.34
5	LPS-V53	LOCAL PROTECTION SUITE FOR VNX5300	\$0.00	UE	21%	\$0.00	\$545.58	\$484.96	\$0.00	\$0.00	\$0.00	\$545.58
5	LPS-V53-UPG	RECPT & LPS RTU FOR VNX5300	\$968.00	UE	21%	\$764.72	\$174.24	\$154.88	\$0.00	\$0.00	\$0.00	\$174.24
5	M-PREHWE-002	PREMIUM HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRICE	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	N/A	N/A	N/A	N/A
5	M-PREHWTS-002	PREMIUM HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRICE	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PRESWE-002	PREMIUM SW SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$0.00	UE	21%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-PRESWTS-002	PREMIUM SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N3-2S10-300	NEBS 2.5IN 300G 10K SAS DISK DRV	\$485.00	UE	21%	\$383.15	\$72.75	\$53.35	\$0.00	\$19.40	\$0.00	\$72.75
5	N3-2S10-300E	300GB 10K 6G SAS 2.5" NEBS DRIVE	\$0.00	UE	21%	\$0.00	\$58.20	\$40.74	\$0.00	\$14.55	\$0.00	\$58.20
5	N3-2S10300EU	300GB 10K 6G SAS 2.5 SPARE	\$655.00	UE	21%	\$517.45	\$58.23	\$40.61	\$0.00	\$14.52	\$0.00	\$58.23
5	N3-2S10-300TU	VNX51/53 300G10K DRV-25X2.5IN DPE/DAE N	\$655.00	UE	21%	\$517.45	\$72.05	\$53.06	\$0.00	\$19.00	\$0.00	\$72.05
5	N3-2S10-300U	VNX51/53 300G10K DRV-25X2.5IN DPE/DAE N	\$655.00	UE	21%	\$517.45	\$72.05	\$53.06	\$0.00	\$19.00	\$0.00	\$72.05
5	N3-2S10-600	NEBS 2.5IN 600G 10K SAS DISK DRV	\$705.00	UE	21%	\$556.95	\$105.75	\$77.55	\$0.00	\$28.20	\$0.00	\$105.75
5	N3-2S10-600E	600GB 10K 6G SAS 2.5" NEBS DRIVE	\$0.00	UE	21%	\$86.40	\$86.40	\$60.48	\$0.00	\$21.60	\$0.00	\$86.40
5	N3-2S10600EU	600GB 10K 6G SAS 2.5 SPARE	\$975.00	UE	21%	\$770.25	\$86.68	\$60.45	\$0.00	\$21.61	\$0.00	\$86.68
5	N3-2S10-600TU	VNX51/53 600G10K DRV-25X2.5IN DPE/DAE N	\$955.00	UE	21%	\$754.45	\$105.05	\$77.36	\$0.00	\$27.70	\$0.00	\$105.05
5	N3-2S10-600U	VNX51/53 600G10K DRV-25X2.5IN DPE/DAE N	\$955.00	UE	21%	\$754.45	\$105.05	\$77.36	\$0.00	\$27.70	\$0.00	\$105.05
5	N3-2S10-900	NEBS 2.5IN 900G 10K SAS DISK DRV	\$990.00	UE	21%	\$782.10	\$148.50	\$108.90	\$0.00	\$39.60	\$0.00	\$148.50
5	N3-2S10-900E	900GB 10K 6G SAS 2.5" NEBS DRIVE	\$0.00	UE	21%	\$116.40	\$116.40	\$81.48	\$0.00	\$29.10	\$0.00	\$116.40
5	N3-2S10900EU	900GB 10K 6G SAS 2.5 SPARE	\$1,310.00	UE	21%	\$1,034.90	\$116.46	\$81.22	\$0.00	\$29.04	\$0.00	\$116.46
5	N3-2S10-900TU	VNX51/53 900G10K DRV-25X2.5IN DPE/DAE N	\$1,340.00	UE	21%	\$1,058.60	\$147.40	\$108.54	\$0.00	\$38.86	\$0.00	\$147.40
5	N3-2S10-900U	VNX51/53 900G10K DRV-25X2.5IN DPE/DAE N	\$1,340.00	UE	21%	\$1,058.60	\$147.40	\$108.54	\$0.00	\$38.86	\$0.00	\$147.40
5	N3-2S15-300	NEBS 2.5 300GB 15K 520 BPS 8GB SAS DRIVE	\$0.00	UE	21%	\$0.00	\$92.25	\$67.65	\$0.00	\$24.60	\$0.00	\$92.25
5	N3-2S6F-100	NEBS 2.5IN 100GB FLSH SAS DRV	\$2,335.00	UE	21%	\$1,844.65	\$350.25	\$256.85	\$0.00	\$93.40	\$0.00	\$350.25
5	N3-2S6F-100E	100GB EFD 6G SAS 2.5" NEBS DRIVE	\$0.00	UE	21%	\$0.00	\$280.20	\$196.14	\$0.00	\$70.05	\$0.00	\$280.20
5	N3-2S6F100EU	100GB EFD 6G SAS 2.5 SPARE	\$3,155.00	UE	21%	\$2,492.45	\$280.48	\$195.61	\$0.00	\$69.94	\$0.00	\$280.48
5	N3-2S6F-100TU	VNX51/53 100GFLSHDRV-25X2.5IN DAE/DPE N	\$3,155.00	UE	21%	\$2,492.45	\$347.05	\$255.56	\$0.00	\$91.50	\$0.00	\$347.05
5	N3-2S6F-100U	VNX51/53 100GFLSHDRV-25X2.5IN DAE/DPE N	\$3,155.00	UE	21%	\$2,492.45	\$347.05	\$255.56	\$0.00	\$91.50	\$0.00	\$347.05
5	N3-2S6F-200	NEBS 2.5IN 200GB FLSH SAS DRV	\$4,420.00	UE	21%	\$3,491.80	\$663.00	\$486.20	\$0.00	\$176.80	\$0.00	\$663.00
5	N3-2S6F-200E	200GB EFD 6G SAS 2.5" NEBS DRIVE	\$0.00	UE	21%	\$0.00	\$530.40	\$371.28	\$0.00	\$132.60	\$0.00	\$530.40
5	N3-2S6F200EU	200GB EFD 6G SAS 2.5 SPARE	\$5,970.00	UE	21%	\$4,716.30	\$530.73	\$370.14	\$0.00	\$132.34	\$0.00	\$530.73

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	N3-2S6F-200TU	VNX51/53 200GFLSHDRV-25X2.5IN DAE/DPE N	\$5,970.00	UE	21%	\$4,716.30	\$656.70	\$483.57	\$0.00	\$173.13	\$0.00	\$656.70
5	N3-2S6F-200U	VNX51/53 200G 6GSASFLSHDRV-25X2.5IN DAE	\$5,970.00	UE	21%	\$4,716.30	\$656.70	\$483.57	\$0.00	\$173.13	\$0.00	\$656.70
5	N3-VS07-020	VNX 2TB NLSAS NEBS DRV-15X3.5 DPE/DAE	\$735.00	UE	21%	\$580.65	\$110.25	\$80.85	\$0.00	\$29.40	\$0.00	\$110.25
5	N3-VS07-020U	VNX 2TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$990.00	UE	21%	\$782.10	\$108.90	\$80.19	\$0.00	\$28.71	\$0.00	\$108.90
5	N3-VS07-030	VNX 3TB NLSAS NEBS DRV-15X3.5 DPE/DAE	\$1,045.00	UE	21%	\$825.55	\$156.75	\$114.95	\$0.00	\$41.80	\$0.00	\$156.75
5	N3-VS07-030U	VNX 3TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$1,410.00	UE	21%	\$1,113.90	\$155.10	\$114.21	\$0.00	\$40.89	\$0.00	\$155.10
5	N3-VS07-040	VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE	\$1,275.00	UE	21%	\$1,017.25	\$191.25	\$140.25	\$0.00	\$49.88	\$0.00	\$191.25
5	N3-VS07-040TU	VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$1,720.00	UE	21%	\$1,358.80	\$189.20	\$139.32	\$0.00	\$49.88	\$0.00	\$189.20
5	N3-VS07-040U	VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$1,720.00	UE	21%	\$1,358.80	\$189.20	\$139.32	\$0.00	\$49.88	\$0.00	\$189.20
5	N3-VS10-300	3.5 IN 300G 10K DISK DRIVE - NEBS	\$515.00	UE	21%	\$406.85	\$77.25	\$56.65	\$0.00	\$20.60	\$0.00	\$77.25
5	N3-VS10-300TU	VNX33/35 300G10K 15X3.5IN DPE/DAE NEBS U	\$695.00	UE	21%	\$549.05	\$76.45	\$56.30	\$0.00	\$20.16	\$0.00	\$76.45
5	N3-VS10-300U	VNX33/35 300G10K 15X3.5IN DPE/DAE NEBS U	\$695.00	UE	21%	\$549.05	\$76.45	\$56.30	\$0.00	\$20.16	\$0.00	\$76.45
5	N3-VS10-600	NEBS 3.5IN 600G 10K SAS DISK DRV	\$705.00	UE	21%	\$556.95	\$105.75	\$77.55	\$0.00	\$28.20	\$0.00	\$105.75
5	N3-VS10-600TU	VNX33/35 600G10K 15X3.5IN DPE/DAE NEBS U	\$955.00	UE	21%	\$754.45	\$105.05	\$77.36	\$0.00	\$27.70	\$0.00	\$105.05
5	N3-VS10-600U	VNX33/35 600G10K 6G15X3.5IN DPE/DAE N	\$955.00	UE	21%	\$754.45	\$105.05	\$77.36	\$0.00	\$27.70	\$0.00	\$105.05
5	N3-VS10-900	NEBS 3.5IN 900G 10K SAS DISK DRV	\$1,050.00	UE	21%	\$829.50	\$157.50	\$115.50	\$0.00	\$42.00	\$0.00	\$157.50
5	N3-VS10-900E	900GB 10K 6G SAS 3.5" NEBS DRIVE	\$0.00	UE	21%	\$0.00	\$126.00	\$88.20	\$0.00	\$31.50	\$0.00	\$126.00
5	N3-VS10-900EU	900GB 10K 6G SAS 3.5 NEBS SPARE	\$1,420.00	UE	21%	\$1,121.80	\$126.24	\$88.04	\$0.00	\$31.48	\$0.00	\$126.24
5	N3-VS10-900TU	VNX33/35 900G10K 15X3.5IN DPE/DAE NEBS U	\$1,420.00	UE	21%	\$1,121.80	\$156.20	\$115.02	\$0.00	\$41.18	\$0.00	\$156.20
5	N3-VS10-900U	VNX33/35 900G10K 6G15X3.5IN DPE/DAE N	\$1,420.00	UE	21%	\$1,121.80	\$156.20	\$115.02	\$0.00	\$41.18	\$0.00	\$156.20
5	N3-VS15-300	300GB 15K 520BPS 6GB SAS DISK DRIVE	\$680.00	UE	21%	\$521.40	\$99.00	\$72.60	\$0.00	\$26.40	\$0.00	\$99.00
5	N3-VS15-300-7	2100GB SAS DISKPACK 7X300GB 15K3.5" NEBS	\$4,605.00	UE	21%	\$3,637.95	\$552.60	\$386.82	\$0.00	\$138.15	\$0.00	\$552.60
5	N3-VS15-3007U	2100GB DISK PK(7x300GB 15K)NEBS UPG	\$6,215.00	UE	21%	\$4,909.85	\$552.51	\$385.33	\$0.00	\$137.77	\$0.00	\$552.51
5	N3-VS15-300E	300GB 15K SAS DRIVE NEBS	\$0.00	UE	21%	\$0.00	\$79.20	\$55.44	\$0.00	\$19.80	\$0.00	\$79.20
5	N3-VS15-300EU	300GB 15K NEBS SAS DISK DRIVE	\$890.00	UE	21%	\$703.10	\$79.12	\$55.18	\$0.00	\$19.73	\$0.00	\$79.12
5	N3-VS15-300TU	VNX33/35 300G15K 6G15X3.5IN DPE/DAE N	\$890.00	UE	21%	\$703.10	\$97.90	\$72.09	\$0.00	\$25.81	\$0.00	\$97.90
5	N3-VS15-300U	VNX33/35 300G15K 6G15X3.5IN DPE/DAE N	\$890.00	UE	21%	\$703.10	\$97.90	\$72.09	\$0.00	\$25.81	\$0.00	\$97.90
5	N3-VS15-300UE	300GB 15K SAS DRIVE NEBS UPGRADE	\$890.00	UE	21%	\$703.10	\$79.12	\$55.18	\$0.00	\$19.73	\$0.00	\$79.12
5	N3-VS15-600	600GB 15K 520BPS 6GB SAS DISK DRIVE	\$1,040.00	UE	21%	\$821.60	\$156.00	\$114.40	\$0.00	\$41.60	\$0.00	\$156.00
5	N3-VS15-600-7	4200GB SAS DISKPACK 7X600GB 15K3.5" NEBS	\$7,310.00	UE	21%	\$5,774.90	\$877.20	\$614.04	\$0.00	\$219.30	\$0.00	\$877.20
5	N3-VS15-6007U	4200GB SAS DISK PK(7x600GB 15K)NEBS UPG	\$9,870.00	UE	21%	\$7,797.30	\$877.44	\$611.94	\$0.00	\$218.79	\$0.00	\$877.44
5	N3-VS15-600E	600GB 15K SAS DRIVE NEBS	\$0.00	UE	21%	\$0.00	\$124.80	\$87.36	\$0.00	\$31.20	\$0.00	\$124.80
5	N3-VS15-600EU	600GB 15K NEBS SAS DISK DRIVE	\$1,405.00	UE	21%	\$1,109.95	\$124.90	\$87.11	\$0.00	\$31.14	\$0.00	\$124.90
5	N3-VS15-600TU	VNX33/51/53 600G15K-15X3.5IN DPE/DAE N	\$1,415.00	UE	21%	\$1,117.85	\$156.65	\$114.62	\$0.00	\$41.04	\$0.00	\$156.65
5	N3-VS15-600U	VNX33/51/53 600G15K-15X3.5IN DPE/DAE N	\$1,415.00	UE	21%	\$1,117.85	\$156.65	\$114.62	\$0.00	\$41.04	\$0.00	\$156.65
5	N3-VS15-600UE	600GB 15K SAS DRIVE NEBS UPGRADE	\$1,405.00	UE	21%	\$1,109.95	\$124.90	\$87.11	\$0.00	\$31.14	\$0.00	\$124.90
5	N3-VS6F-100	NEBS 3.5 IN 100GB FLASH DRIVE NEBS	\$2,345.00	UE	21%	\$1,852.55	\$351.75	\$257.95	\$0.00	\$93.80	\$0.00	\$351.75
5	N3-VS6F-100-5	500GB FLASH DISK PACK (5 X 100GB) NEBS	\$11,725.00	UE	21%	\$9,262.75	\$1,407.75	\$984.90	\$0.00	\$351.75	\$0.00	\$1,407.75
5	N3-VS6F-1005U	500GB FLASH DISK PK(5 x 100GB)NEBS UPG	\$15,835.00	UE	21%	\$12,509.65	\$1,407.73	\$981.77	\$0.00	\$351.01	\$0.00	\$1,407.73
5	N3-VS6F-100E	100GB FLASH SAS 3.5" DRIVE NEBS	\$0.00	UE	21%	\$0.00	\$281.40	\$196.98	\$0.00	\$70.35	\$0.00	\$281.40
5	N3-VS6F-100EU	100GB 3.5 NEBS EFD DISK DRIVE	\$3,165.00	UE	21%	\$2,500.35	\$281.37	\$196.23	\$0.00	\$70.16	\$0.00	\$281.37
5	N3-VS6F-100TU	VNX33/51/53 100GFLSH-15X3.5IN DPE/DAE N	\$3,165.00	UE	21%	\$2,500.35	\$348.15	\$256.37	\$0.00	\$91.79	\$0.00	\$348.15
5	N3-VS6F-100U	VNX33/51/53 100GFLSH-15X3.5IN DPE/DAE N	\$3,165.00	UE	21%	\$2,500.35	\$348.15	\$256.37	\$0.00	\$91.79	\$0.00	\$348.15
5	N3-VS6F-100UE	100GB FLASH SAS 3.5" DRIVE NEBS UPGRADE	\$3,165.00	UE	21%	\$2,500.35	\$281.37	\$196.23	\$0.00	\$70.16	\$0.00	\$281.37
5	N3-VS6F-200	NEBS 3.5 IN 200 GB FLASH DRIVE NEBS	\$4,445.00	UE	21%	\$3,511.55	\$666.75	\$488.95	\$0.00	\$177.80	\$0.00	\$666.75
5	N3-VS6F-200TU	VNX33/51/53 200GFLSH-15X3.5IN DPE/DAE N	\$6,000.00	UE	21%	\$4,740.00	\$660.00	\$486.00	\$0.00	\$174.00	\$0.00	\$660.00
5	N3-VS6F-200U	200GB 3.5IN SAS SSD VNX51/53-NEBS-UPG	\$6,000.00	UE	21%	\$4,740.00	\$660.00	\$486.00	\$0.00	\$174.00	\$0.00	\$660.00
5	N5-2S10-012	VNXE1600 1.2TB 10K SAS 25X2.5 NEBS	\$935.00	UE	21%	\$738.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-2S10-012TU	VNXE1600 1.2TB 10K SAS 25X2.5 NEBS U/G	\$1,265.00	UE	21%	\$999.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-2S10-012U	VNXE1600 1.2TB 10K SAS 25X2.5 NEBS U/G	\$1,265.00	UE	21%	\$999.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-2S10-600	VNXE1600 600GB 10K SAS 25X2.5 NEBS	\$500.00	UE	21%	\$395.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-2S10-600TU	VNXE1600 600GB 10K SAS 25X2.5 NEBS U/G	\$675.00	UE	21%	\$533.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-2S10-600U	VNXE1600 600GB 10K SAS 25X2.5 NEBS U/G	\$675.00	UE	21%	\$533.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-2S10-900	VNXE1600 900GB 10K SAS 25X2.5 NEBS	\$720.00	UE	21%	\$568.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-2S10-900TU	VNXE1600 900GB 10K SAS 25X2.5 NEBS U/G	\$975.00	UE	21%	\$770.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-2S10-900U	VNXE1600 900GB 10K SAS 25X2.5 NEBS U/G	\$975.00	UE	21%	\$770.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-2S15-300	VNXE1600 300GB 15K SAS 25X2.5 NEBS	\$775.00	UE	21%	\$612.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-2S15-300TU	VNXE1600 300GB 15K SAS 25X2.5 NEBS U/G	\$1,045.00	UE	21%	\$825.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-2S15-300U	VNXE1600 300GB 15K SAS 25X2.5 NEBS U/G	\$1,045.00	UE	21%	\$825.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-2S15-600	VNXE1600 600GB 15K SAS 25X2.5 NEBS	\$800.00	UE	21%	\$632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-2S15-600TU	VNXE1600 600GB 15K SAS 25X2.5 NEBS U/G	\$1,075.00	UE	21%	\$849.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-2S15-600U	VNXE1600 600GB 15K SAS 25X2.5 NEBS U/G	\$1,075.00	UE	21%	\$849.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-2S6F-200	VNXE1600 200GB SSD 25X2.5 NEBS	\$3,195.00	UE	21%	\$2,524.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-2S6F-200TU	VNXE1600 200GB SSD 25X2.5 NEBS U/G	\$3,830.00	UE	21%	\$3,025.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-2S6F-200U	VNXE1600 200GB SSD 25X2.5 NEBS U/G	\$3,830.00	UE	21%	\$3,025.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-2S6FX-200	VNXE1600 200GB SSD 25X2.5 NEBS	\$1,595.00	UE	21%	\$1,260.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-2S6FX-200TU	VNXE1600 200GB SSD 25X2.5 NEBSUG	\$1,915.00	UE	21%	\$1,512.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-2S6FX-200U	VNXE1600 200GB SSD 25X2.5 NEBSUG	\$1,915.00	UE	21%	\$1,512.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-2S6FX-800	VNXE1600 800GB SSD 25X2.5 NEBS	\$5,705.00	UE	21%	\$4,506.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-2S6FX-800TU	VNXE1600 800GB SSD 25X2.5 NEBSUG	\$6,850.00	UE	21%	\$5,411.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-2S6FX-800U	VNXE1600 800GB SSD 25X2.5 NEBSUG	\$6,850.00	UE	21%	\$5,411.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-PS07-020	VNXE1600 2TB NL SAS 12X3.5 NEBS	\$675.00	UE	21%	\$533.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-PS07-020TU	VNXE1600 2TB NL SAS 12X3.5 NEBS U/G	\$910.00	UE	21%	\$718.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-PS07-020U	VNXE1600 2TB NL SAS 12X3.5 NEBS U/G	\$910.00	UE	21%	\$718.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-PS07-040	VNXE1600 4TB NL SAS 12X3.5 NEBS	\$995.00	UE	21%	\$786.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-PS07-040TU	VNXE1600 4TB NL SAS 12X3.5 NEBS U/G	\$1,345.00	UE	21%	\$1,062.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-PS07-040U	VNXE1600 4TB NL SAS 12X3.5 NEBS U/G	\$1,345.00	UE	21%	\$1,062.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-PS10-012	VNXE1600 1.2TB 10K SAS 12X3.5 NEBS	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-PS10-012TU	VNXE1600 1.2TB 10K SAS 12X3.5 NEBS U/G	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-PS10-012U	VNXE1600 1.2TB 10K SAS 12X3.5 NEBS U/G	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	N5-PS10-600	VNXE1600 600GB 10K SAS 12X3.5 NEBS	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-PS10-600TU	VNXE1600 600GB 10K SAS 12X3.5 NEBS U/G	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-PS10-600U	VNXE1600 600GB 10K SAS 12X3.5 NEBS U/G	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-PS10-900	VNXE1600 900GB 10K SAS 12X3.5 NEBS	\$720.00	UE	21%	\$568.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-PS10-900TU	VNXE1600 900GB 10K SAS 12X3.5 NEBS U/G	\$975.00	UE	21%	\$770.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-PS10-900U	VNXE1600 900GB 10K SAS 12X3.5 NEBS U/G	\$975.00	UE	21%	\$770.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-PS15-300	VNXE1600 300GB 15K SAS 12X3.5 NEBS	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-PS15-300TU	VNXE1600 300GB 15K SAS 12X3.5 NEBS U/G	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-PS15-300U	VNXE1600 300GB 15K SAS 12X3.5 NEBS U/G	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-PS15-600	VNXE1600 600GB 15K SAS 12X3.5 NEBS	\$800.00	UE	21%	\$632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-PS15-600TU	VNXE1600 600GB 15K SAS 12X3.5 NEBS U/G	\$1,075.00	UE	21%	\$849.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-PS15-600U	VNXE1600 600GB 15K SAS 12X3.5 NEBS U/G	\$1,075.00	UE	21%	\$849.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-PS6F-200	VNXE1600 200GB SSD 12X3.5 NEBS	\$3,195.00	UE	21%	\$2,524.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-PS6F-200TU	VNXE1600 200GB SSD 12X3.5 NEBS U/G	\$3,830.00	UE	21%	\$3,025.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-PS6F-200U	VNXE1600 200GB SSD 12X3.5 NEBS U/G	\$3,830.00	UE	21%	\$3,025.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-PS6FX-200	VNXE1600 200GB SSD 12X3.5 NEBS	\$1,595.00	UE	21%	\$1,260.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-PS6FX-200TU	VNXE1600 200GB SSD 12X3.5 NEBS U/G	\$1,915.00	UE	21%	\$1,512.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-PS6FX-200U	VNXE1600 200GB SSD 12X3.5 NEBS U/G	\$1,915.00	UE	21%	\$1,512.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-PS6FX-800	VNXE1600 800GB SSD 12X3.5 NEBS	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-PS6FX-800TU	VNXE1600 800GB SSD 12X3.5 NEBS U/G	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-PS6FX-800U	VNXE1600 800GB SSD 12X3.5 NEBS U/G	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-SP-L6X1200-10K	VNXE1600 3.5 NEBS Systempack 6x1.2TB 10K	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-SP-L6X200-SSD	VNXE1600 3.5 NEBS Systempack 6x200GB SSD	\$9,565.00	UE	21%	\$7,556.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-SP-L6X300-15K	VNXE1600 3.5 NEBS Systempack 6x300GB 15K	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-SP-L6X600-10K	VNXE1600 3.5 NEBS Systempack 6x600GB 10K	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-SP-L6X600-15K	VNXE1600 3.5 NEBS Systempack 6x600GB 15K	\$3,345.00	UE	21%	\$2,642.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-SP-L6X800-SSD	VNXE1600 3.5 NEBS Systempack 6x800GB SSD	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-SP-L6X900-10K	VNXE1600 3.5 NEBS Systempack 6x900GB 10K	\$3,465.00	UE	21%	\$2,737.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-SP-L9X2TB-NL	VNXE1600 3.5 NEBS Systempack 9x2TB NLSAS	\$4,990.00	UE	21%	\$3,942.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-SP-L9X4TB-NL	VNXE1600 3.5 NEBS Systempack 9x4TB NLSAS	\$8,960.00	UE	21%	\$7,078.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-SP-S6X1200-10K	VNXE1600 2.5 NEBS Systempack 6x1.2TB 10K	\$5,610.00	UE	21%	\$4,431.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-SP-S6X200-SSD	VNXE1600 2.5 NEBS Systempack 6x200GB SSD	\$9,565.00	UE	21%	\$7,556.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-SP-S6X300-15K	VNXE1600 2.5 NEBS Systempack 6x300GB 15K	\$3,255.00	UE	21%	\$2,571.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-SP-S6X600-10K	VNXE1600 2.5 NEBS Systempack 6x600GB 10K	\$2,405.00	UE	21%	\$1,899.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-SP-S6X600-15K	VNXE1600 2.5 NEBS Systempack 6x600GB 15K	\$3,345.00	UE	21%	\$2,642.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-SP-S6X800-SSD	VNXE1600 2.5 NEBS Systempack 6x800GB SSD	\$34,230.00	UE	21%	\$27,041.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-SP-S6X900-10K	VNXE1600 2.5 NEBS Systempack 6x900GB 10K	\$3,465.00	UE	21%	\$2,737.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N6-2S10-012	VNXe 3200 1.2TB 10K SAS 25X2.5 NEBS	\$1,095.00	UE	21%	\$865.05	\$131.40	\$91.98	\$65.70	\$59.13	\$26.28	\$131.40	\$131.40
5	N6-2S10-012TU	VNXe 3200 1.2TB 10KSAS 25X2.5 NEBS U/G	\$1,475.00	UE	21%	\$1,165.25	\$131.13	\$91.45	\$63.43	\$32.94	\$28.03	\$131.13	\$131.13
5	N6-2S10-012U	VNXe 3200 1.2TB 10KSAS 25X2.5 NEBS U/G	\$1,475.00	UE	21%	\$1,165.25	\$131.13	\$91.45	\$63.43	\$32.94	\$28.03	\$131.13	\$131.13
5	N6-2S10-600	VNXe 3200 600GB 10K SAS 25X2.5 NEBS	\$645.00	UE	21%	\$509.55	\$77.40	\$54.18	\$38.70	\$34.83	\$15.48	\$77.40	\$77.40
5	N6-2S10-600TU	VNXe 3200 600GB 10KSAS 25X2.5 NEBS U/G	\$875.00	UE	21%	\$691.25	\$77.79	\$54.25	\$37.63	\$19.54	\$16.63	\$77.79	\$77.79
5	N6-2S10-600U	VNXe 3200 600GB 10KSAS 25X2.5 NEBS U/G	\$875.00	UE	21%	\$691.25	\$77.79	\$54.25	\$37.63	\$19.54	\$16.63	\$77.79	\$77.79
5	N6-2S10-900	VNXe 3200 900GB 10K SAS 25X2.5 NEBS	\$870.00	UE	21%	\$687.30	\$104.40	\$73.08	\$52.20	\$46.98	\$20.88	\$104.40	\$104.40
5	N6-2S10-900TU	VNXe 3200 900GB 10KSAS 25X2.5 NEBS UG	\$1,150.00	UE	21%	\$908.50	\$102.24	\$71.30	\$49.45	\$25.68	\$21.85	\$102.24	\$102.24
5	N6-2S10-900U	VNXe 3200 900GB 10KSAS 25X2.5 NEBS UG	\$1,170.00	UE	21%	\$924.30	\$104.01	\$72.54	\$50.31	\$26.13	\$22.23	\$104.01	\$104.01
5	N6-2S15-300	VNXe 3200 300GB 15K SAS 25X2.5 NEBS	\$930.00	UE	21%	\$734.70	\$111.60	\$78.12	\$55.80	\$30.72	\$22.32	\$111.60	\$111.60
5	N6-2S15-300TU	VNXe 3200 300GB 15KSAS 25X2.5 NEBS U/G	\$1,255.00	UE	21%	\$991.45	\$111.57	\$77.81	\$53.97	\$28.03	\$23.85	\$111.57	\$111.57
5	N6-2S15-300U	VNXe 3200 300GB 15KSAS 25X2.5 NEBS U/G	\$1,255.00	UE	21%	\$991.45	\$111.57	\$77.81	\$53.97	\$28.03	\$23.85	\$111.57	\$111.57
5	N6-2S6F-100	VNXe 3200 100GB EFD 25X2.5 NEBS	\$2,020.00	UE	21%	\$1,595.80	\$242.40	\$169.68	\$121.20	\$109.08	\$48.48	\$242.40	\$242.40
5	N6-2S6F-100TU	VNXe 3200 100GB EFD 25X2.5 NEBS U/G	\$2,725.00	UE	21%	\$2,152.75	\$242.25	\$168.95	\$117.18	\$60.86	\$51.78	\$242.25	\$242.25
5	N6-2S6F-100U	VNXe 3200 100GB EFD 25X2.5 NEBS U/G	\$2,725.00	UE	21%	\$2,152.75	\$242.25	\$168.95	\$117.18	\$60.86	\$51.78	\$242.25	\$242.25
5	N6-2S6F-200	VNXe 3200 200GB EFD 25X2.5 NEBS	\$3,195.00	UE	21%	\$2,524.05	\$383.40	\$268.38	\$191.70	\$172.53	\$76.68	\$383.40	\$383.40
5	N6-2S6F-200TU	VNXe 3200 200GB EFD 25X2.5 NEBS U/G	\$4,315.00	UE	21%	\$3,408.85	\$383.60	\$267.53	\$185.55	\$96.37	\$81.99	\$383.60	\$383.60
5	N6-2S6F-200U	VNXe 3200 200GB EFD 25X2.5 NEBS U/G	\$4,315.00	UE	21%	\$3,408.85	\$383.60	\$267.53	\$185.55	\$96.37	\$81.99	\$383.60	\$383.60
5	N6-2S6FX-100	VNXe 3200 100GB FASTV/P EFD 25X2.5 NEBS	\$0.00	UE	21%	\$0.00	\$184.80	\$129.36	\$92.40	\$83.16	\$36.96	\$184.80	\$184.80
5	N6-2S6FX-100TU	VNXe 3200 100GB FASTV/P EFD 25X2.5 NB UG	\$0.00	UE	21%	\$0.00	\$164.47	\$114.70	\$79.55	\$41.32	\$35.15	\$164.47	\$164.47
5	N6-2S6FX-100U	VNXe 3200 100GB FASTV/P EFD 25X2.5 NB UG	\$0.00	UE	21%	\$0.00	\$164.47	\$114.70	\$79.55	\$41.32	\$35.15	\$164.47	\$164.47
5	N6-2S6FX-200	VNXe 3200 200GB FASTV/P EFD 25X2.5 NEB	\$1,770.00	UE	21%	\$1,398.30	\$212.40	\$148.68	\$106.20	\$95.58	\$42.48	\$212.40	\$212.40
5	N6-2S6FX-200TU	VNXe 3200 200GB FASTV/P EFD 25X2.5 NB UG	\$2,130.00	UE	21%	\$1,682.70	\$189.36	\$132.06	\$91.59	\$47.57	\$40.47	\$189.36	\$189.36
5	N6-2S6FX-200U	VNXe 3200 200GB FASTV/P EFD 25X2.5 NB UG	\$2,130.00	UE	21%	\$1,682.70	\$189.36	\$132.06	\$91.59	\$47.57	\$40.47	\$189.36	\$189.36
5	N6-PS07-020	VNXe 3200 2TB NL SAS 12X3.5 NEBS	\$725.00	UE	21%	\$572.75	\$87.00	\$60.90	\$43.50	\$39.15	\$17.40	\$87.00	\$87.00
5	N6-PS07-020TU	VNXe 3200 2TB NL SAS 12X3.5 NEBS U/G	\$980.00	UE	21%	\$774.20	\$87.12	\$60.76	\$42.14	\$38.62	\$18.62	\$87.12	\$87.12
5	N6-PS07-020U	VNXe 3200 2TB NL SAS 12X3.5 NEBS U/G	\$980.00	UE	21%	\$774.20	\$87.12	\$60.76	\$42.14	\$38.62	\$18.62	\$87.12	\$87.12
5	N6-PS07-040	VNXe 3200 4TB NL SAS 12X3.5 NEBS	\$995.00	UE	21%	\$786.05	\$119.40	\$83.58	\$59.70	\$53.73	\$23.88	\$119.40	\$119.40
5	N6-PS07-040TU	VNXe 3200 4TB NL SAS 12X3.5 NEBS U/G	\$1,345.00	UE	21%	\$1,062.55	\$119.57	\$83.39	\$57.84	\$30.04	\$25.56	\$119.57	\$119.57
5	N6-PS07-040U	VNXe 3200 4TB NL SAS 12X3.5 NEBS U/G	\$1,345.00	UE	21%	\$1,062.55	\$119.57	\$83.39	\$57.84	\$30.04	\$25.56	\$119.57	\$119.57
5	N6-PS10-012	VNXe 3200 1.2TB 10K SAS 12X3.5 NEBS	\$0.00	UE	21%	\$0.00	\$131.40	\$91.98	\$65.70	\$59.13	\$26.28	\$131.40	\$131.40
5	N6-PS10-012TU	VNXe 3200 1.2TB 10KSAS 12X3.5 NEBS U/G	\$0.00	UE	21%	\$0.00	\$131.13	\$91.45	\$63.43	\$32.94	\$28.03	\$131.13	\$131.13
5	N6-PS10-012U	VNXe 3200 1.2TB 10KSAS 12X3.5 NEBS U/G	\$0.00	UE	21%	\$0.00	\$131.13	\$91.45	\$63.43	\$32.94	\$28.03	\$131.13	\$131.13
5	N6-PS10-600	VNXe 3200 600GB 10K SAS 12X3.5 NEBS	\$0.00	UE	21%	\$0.00	\$77.40	\$54.18	\$38.70	\$34.83	\$15.48	\$77.40	\$77.40
5	N6-PS10-600TU	VNXe 3200 600GB 10KSAS 12X3.5 NEBS U/G	\$0.00	UE	21%	\$0.00	\$77.79	\$54.25	\$37.63	\$19.54	\$16.63	\$77.79	\$77.79
5	N6-PS10-600U	VNXe 3200 600GB 10KSAS 12X3.5 NEBS U/G	\$0.00	UE	21%	\$0.00	\$77.79	\$54.25	\$37.63	\$19.54	\$16.63	\$77.79	\$77.79
5	N6-PS10-900	VNXe 3200 900GB 10K SAS 12X3.5 NEBS	\$860.00	UE	21%	\$679.40	\$103.20	\$72.24	\$51.60	\$46.44	\$20.64	\$103.20	\$103.20
5	N6-PS10-900TU	VNXe 3200 900GB 10KSAS 12X3.5 NEBS UG	\$1,150.00	UE	21%	\$908.50	\$102.24	\$71.30	\$49.45	\$25.68	\$21.85	\$102.24	\$102.24
5	N6-PS10-900U												

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	N6-PS15-600TU	VNXe 3200 600GB 15KSAS 12X3.5 NEBS U/G	\$1,445.00	UE	21%	\$1,141.55	\$128.46	\$89.59	\$62.14	\$32.27	\$27.46	\$128.46
5	N6-PS15-600U	VNXe 3200 600GB 15KSAS 12X3.5 NEBS U/G	\$1,445.00	UE	21%	\$1,141.55	\$128.46	\$89.59	\$62.14	\$32.27	\$27.46	\$128.46
5	N6-PS6F-100	VNXe 3200 100GB EFD 12X3.5 NEBS	\$2,020.00	UE	21%	\$1,595.80	\$242.40	\$169.68	\$121.20	\$109.08	\$48.48	\$242.40
5	N6-PS6F-100TU	VNXe 3200 100GB EFD 12X3.5 NEBS U/G	\$2,725.00	UE	21%	\$2,152.75	\$242.25	\$168.95	\$117.18	\$60.86	\$51.78	\$242.25
5	N6-PS6F-100U	VNXe 3200 100GB EFD 12X3.5 NEBS U/G	\$2,725.00	UE	21%	\$2,152.75	\$242.25	\$168.95	\$117.18	\$60.86	\$51.78	\$242.25
5	N6-PS6F-200	VNXe 3200 200GB EFD 12X3.5 NEBS	\$3,195.00	UE	21%	\$2,524.05	\$383.40	\$268.38	\$191.70	\$172.53	\$76.68	\$383.40
5	N6-PS6F-200TU	VNXe 3200 200GB EFD 12X3.5 NEBS U/G	\$4,315.00	UE	21%	\$3,408.85	\$383.60	\$267.53	\$185.55	\$96.37	\$81.99	\$383.60
5	N6-PS6F-200U	VNXe 3200 200GB EFD 12X3.5 NEBS U/G	\$4,315.00	UE	21%	\$3,408.85	\$383.60	\$267.53	\$185.55	\$96.37	\$81.99	\$383.60
5	N6-PS6FX-100	VNXe 3200 100GB FASTVP EFD 12X3.5 NEB	\$0.00	UE	21%	\$0.00	\$184.80	\$129.36	\$92.40	\$83.16	\$36.96	\$184.80
5	N6-PS6FX-100TU	VNXe 3200 100GB FASTVP EFD 12X3.5 NB UG	\$0.00	UE	21%	\$0.00	\$164.47	\$114.70	\$79.55	\$41.32	\$35.15	\$164.47
5	N6-PS6FX-100U	VNXe 3200 100GB FASTVP EFD 12X3.5 NB UG	\$0.00	UE	21%	\$0.00	\$164.47	\$114.70	\$79.55	\$41.32	\$35.15	\$164.47
5	N6-PS6FX-200	VNXe 3200 200GB FASTVP EFD 12X3.5 NEB	\$1,770.00	UE	21%	\$1,398.30	\$212.40	\$148.68	\$106.20	\$95.58	\$42.48	\$212.40
5	N6-PS6FX-200TU	VNXe 3200 200GB FASTVP EFD 12X3.5 NB UG	\$2,130.00	UE	21%	\$1,682.70	\$189.36	\$132.06	\$91.59	\$47.57	\$40.47	\$189.36
5	N6-PS6FX-200U	VNXe 3200 200GB FASTVP EFD 12X3.5 NB UG	\$2,130.00	UE	21%	\$1,682.70	\$189.36	\$132.06	\$91.59	\$47.57	\$40.47	\$189.36
5	PPAK-V51	TOTAL PROTECTION PACK FOR VNX5100	\$0.00	UE	21%	\$0.00	\$2,009.88	\$1,786.56	\$0.00	\$0.00	\$0.00	\$2,009.88
5	PPAK-V53	TOTAL PROTECTION PACK FOR VNX5300	\$0.00	UE	21%	\$0.00	\$3,366.00	\$2,992.00	\$0.00	\$0.00	\$0.00	\$3,366.00
5	PPAK-V53UPG	T. P. PACK UPGRADE FOR THE VNX5300	\$7,534.00	UE	21%	\$5,951.86	\$1,356.12	\$1,205.44	\$0.00	\$0.00	\$0.00	\$1,356.12
5	PW40U60-ASTLS	RACK-40U-60 PWR CORD ASTL	\$880.00	UE	21%	\$695.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PW40U60-IEC3S	RACK-40U-60 PWR CORD IEC 309	\$460.00	UE	21%	\$363.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PW40U60-RSS	RACK-40U-60 PWR CORD R&S	\$880.00	UE	21%	\$695.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PW40U60-USS	RACK-40U-60 PWR CORD US	\$460.00	UE	21%	\$363.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPS-V51	REMOTE PROTECTION SUITE FOR VNX5100	\$0.00	UE	21%	\$0.00	\$731.34	\$650.00	\$0.00	\$0.00	\$0.00	\$731.34
5	RPS-V53	REMOTE PROTECTION SUITE FOR VNX5300	\$0.00	UE	21%	\$0.00	\$1,406.34	\$1,250.08	\$0.00	\$0.00	\$0.00	\$1,406.34
5	RPS-V53-UPG	RECPNT & RPS RTU FOR VNX5300	\$3,750.00	UE	21%	\$2,962.50	\$675.00	\$600.00	\$0.00	\$0.00	\$0.00	\$675.00
5	SCS-V51	Events & Retention Suite for VNX5100=IC	\$837.00	UE	21%	\$661.23	\$150.66	\$133.92	\$0.00	\$0.00	\$0.00	\$150.66
5	SCS-V53	Events & Retention Suite for VNX5300=IC	\$1,361.00	UE	21%	\$1,075.19	\$244.98	\$217.76	\$0.00	\$0.00	\$0.00	\$244.98
5	SCS-V53-GOOGLE	VNX5300 CONNECTOR FOR GOOGLE	\$1,361.00	UE	21%	\$1,075.19	\$244.98	\$217.76	\$0.00	\$0.00	\$0.00	\$244.98
5	SCS-V53-UPG	Events & Retention Suite VNX5300 UPG=IC	\$524.00	UE	21%	\$413.96	\$94.32	\$83.84	\$0.00	\$0.00	\$0.00	\$94.32
5	SFPTWNACT-1MS	QTY 2 SFP+ TO SFP+ 1M ACTIVE 8G/10G CABLE	\$300.00	UE	21%	\$237.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFPTWNACT-3MS	QTY 2 SFP+ TO SFP+ 3M ACTIVE 8G/10G CABLE	\$360.00	UE	21%	\$284.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFPTWNACT-5MS	QTY 2 SFP+ TO SFP+ 5M ACTIVE 10G CABLE	\$440.00	UE	21%	\$347.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPE-TELCO-2US	TELCO RAIL KIT FOR THE 2U AC SPE	\$300.00	UE	21%	\$237.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPST-2GBS	TELCO RAIL KIT FOR THE 1U SPS	\$300.00	UE	21%	\$237.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STKVN16K-B12	VNXe1600;2xSP DPE;12x3.5;noSFP;TWAX Enet	\$5,500.00	UE	21%	\$4,345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STKVN16K-B25	VNXe1600;2xSP DPE;25x2.5;noSFP;TWAX Enet	\$5,500.00	UE	21%	\$4,345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STKVN16K-DAE-12	2U DAE WITH 12 x 3.5 INCH DRIVE SLOTS	\$1,890.00	UE	21%	\$1,493.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STKVN16K-DAE-25	2U DAE WITH 25 x 2.5 INCH DRIVE SLOTS	\$1,890.00	UE	21%	\$1,493.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TP-V51	THIN PROVISIONING FOR VNX5100	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UAYZ-V51	UNISPHERE ANALYZER FOR A VNX5100	\$1,670.00	UE	21%	\$1,319.30	\$300.60	\$267.20	\$0.00	\$0.00	\$0.00	\$300.60
5	UAYZ-V53	UNISPHERE ANALYZER FORA VNX5300	\$2,532.00	UE	21%	\$2,000.28	\$455.76	\$405.12	\$0.00	\$0.00	\$0.00	\$455.76
5	UNIB-V51	Unisphere Block & VNX OE VNX5100	\$2,369.00	UE	21%	\$1,871.51	\$426.42	\$379.04	\$0.00	\$0.00	\$0.00	\$426.42
5	UNIB-V53	UNISPHERE BLOCK & VNX OE VNX 5300	\$6,413.00	UE	21%	\$5,066.27	\$1,154.34	\$1,026.08	\$0.00	\$0.00	\$0.00	\$1,154.34
5	UNIB-V53UPG	UNISPHERE UPG FOR VNX OE BLOCK & VNX5300	\$5,130.00	UE	21%	\$4,052.70	\$923.40	\$820.80	\$0.00	\$0.00	\$0.00	\$923.40
5	UNIB-VSS	UNISPHERE BLOCK & VNX OE VSS=IC	\$5,063.00	UE	21%	\$3,999.77	\$810.08	\$708.82	\$0.00	\$0.00	\$0.00	\$810.08
5	UNIF-V53	UNISPHERE FILE & VNX OE VNX5300	\$4,988.00	UE	21%	\$3,940.52	\$897.84	\$798.08	\$0.00	\$0.00	\$0.00	\$897.84
5	UNIF-V53UPG	UNI FOR FILE AND VNX OE FOR A VNX5300	\$3,990.00	UE	21%	\$3,152.10	\$718.20	\$638.40	\$0.00	\$0.00	\$0.00	\$718.20
5	UNIU-V53	UNISPHERE UNIFIED & VNX OE VNX5300	\$8,194.00	UE	21%	\$6,473.26	\$1,474.92	\$1,311.04	\$0.00	\$0.00	\$0.00	\$1,474.92
5	UNIU-V53UPG	UNISPHERE UPG FOR VNXOE & 5300UNI	\$6,555.00	UE	21%	\$5,178.45	\$1,179.90	\$1,048.80	\$0.00	\$0.00	\$0.00	\$1,179.90
5	V13-PWR-0	2 C13 PWRCORDS W/ SEV1011 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V13-PWR-1	2 C13 PWRCORDS W/NBR 14136 PLUG 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V13-PWR-10	2 C13 PWRCORDS W/ KSC8305 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V13-PWR-11	2 C13 PWRCORDS W/ CNS690 PLUGS 125V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V13-PWR-12	2 C13 PWRCORDS W/NEMA 5-15 PLUG 125V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V13-PWR-13	2 C13 PWRCORDS W/ BS546 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V13-PWR-14	2 C13 PWRCORDS W/ SI-32 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V13-PWR-15	2 C13 POWER CORDS W/IN6SA3 PLUG 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V13-PWR-2	2 C13 PWRCORDS W/JISC 8303 PLUG 125V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V13-PWR-3	2 C13 PWRCORDS W/ GB1002 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V13-PWR-4	2 C13 PWRCORDS W/IRAM 2073 PLUG 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V13-PWR-5	2 C13 PWRCORDS W/BSI 1363 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V13-PWR-6	2 C13 PWRCORDS W/ SAA/3 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V13-PWR-7	2 C13 PWRCORDS W/ CEE7/7 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V13-PWR-8	2 C13 PWRCORDS W/CEI 23-16 PLUG 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V13-PWR-9	2 C13 PC W/AFSNIT 107-2-D1 PLG 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V16-SNAPR12	12 DRV SNAP IN Rails	\$600.00	UE	21%	\$474.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V16-SNAPR25	25 DRV SNAP IN Rails	\$600.00	UE	21%	\$474.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V2-10GB-ETH-C	2 PORT 10G BASE-T EERUPTION SLIC	\$2,900.00	UE	21%	\$2,291.00	\$290.00	\$203.00	\$145.00	\$87.00	\$58.00	\$290.00
5	V2-10G-C-SPRE	2 PORT 10G BASE-T ERUPTION ESIC	\$2,900.00	UE	21%	\$2,291.00	\$290.00	\$203.00	\$145.00	\$87.00	\$58.00	\$290.00
5	V21D04A12CM	VNXE3100 2XSP DPE; 12X3.5 DS 6X2TB NLSAS	\$0.00	UE	21%	\$0.00	\$709.30	\$496.51	\$354.65	\$212.79	\$141.86	\$709.30
5	V21D04A12CS	VNXE3100 2XSP DPE; 12X3.5 DS 6X1TB NLSAS	\$0.00	UE	21%	\$0.00	\$660.60	\$462.42	\$330.30	\$198.18	\$132.12	\$660.60
5	V21D04A12PM	VNXE3100 2XSP DPE; 12X3.5 DS 6X600GB SAS	\$0.00	UE	21%	\$0.00	\$695.80	\$487.06	\$347.90	\$208.74	\$139.16	\$695.80
5	V21D04A12PS	VNXE3100 2XSP DPE; 12X3.5 DS 6X300GB SAS	\$0.00	UE	21%	\$0.00	\$627.90	\$439.53	\$313.95	\$188.37	\$125.58	\$627.90
5	V21D08A12	VNXE3100; 2XSP DPE; 12X3.5 DS; AC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V21D08A12CM	VNXE3100 2XSP DPE 8GB 12X3.5 6X2TB NLSAS	\$0.00	UE	21%	\$0.00	\$709.30	\$496.51	\$354.65	\$212.79	\$141.86	\$709.30
5	V21D08A12CS	VNXE3100 2XSP DPE 8GB 12X3.5 6X1TB NLSAS	\$0.00	UE	21%	\$0.00	\$660.60	\$462.42	\$330.30	\$198.18	\$132.12	\$660.60
5	V21D08A12PM	VNXE3100 2XSP DPE 8GB 12X3.5 6X600GB SAS	\$0.00	UE	21%	\$0.00	\$695.80	\$487.06	\$347.90	\$208.74	\$139.16	\$695.80
5	V21D08A12PM8	VNXE3100; 2XSP; 8GB; 12X3.5 DS; 8X600 GB	\$0.00	UE	21%	\$0.00	\$837.00	\$585.90	\$418.50	\$251.10	\$167.40	\$837.00
5	V21D08A12PS	VNXE3100 2XSP DPE 8GB 12X3.5 6X300GB SAS	\$0.00	UE	21%	\$0.00	\$627.90	\$439.53	\$313.95	\$188.37	\$125.58	\$627.90
5	V21D08A12PS8	VNXE3100; 2XSP;8GB;12X3.5 DS;8X300 GB	\$0.00	UE	21%	\$0.00	\$716.80	\$501.76	\$358.40	\$215.04	\$143.36	\$716.80
5	V21S04A12CM	VNXE3100 1XSP DPE; 12X3.5 DS 6X2TB NLSAS	\$0.00	UE	21%	\$0.00	\$592.50	\$414.75	\$296.25	\$177.75	\$118.50	\$592.50

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	V211S04A12CS	VNXE3100 1XSP DPE; 12X3.5 DS 6X1TB NLSAS	\$0.00	UE	21%	\$0.00	\$263.30	\$368.41	\$263.15	\$157.89	\$105.26	\$526.30
5	V211S04A12PM	VNXE3100 1XSP DPE; 12X3.5 DS 6X600GB SAS	\$0.00	UE	21%	\$0.00	\$596.40	\$417.48	\$298.20	\$178.92	\$119.28	\$596.40
5	V211S04A12PM8	VNXE3100; 1XSP DPE; 12X3.5 DS; 8X600GB	\$0.00	UE	21%	\$0.00	\$737.60	\$516.32	\$368.80	\$221.28	\$147.52	\$737.60
5	V211S04A12PS	VNXE3100 1XSP DPE; 12X3.5 DS 6X300GB SAS	\$0.00	UE	21%	\$0.00	\$516.00	\$361.20	\$258.00	\$154.80	\$103.20	\$516.00
5	V211S04A12PS8	VNXE3100; 1XSP;12X3.5 DS; 8X300GB SAS	\$0.00	UE	21%	\$0.00	\$604.80	\$423.36	\$302.40	\$181.44	\$120.96	\$604.80
5	V211S08A12	VNXE3100; 1XSP DPE; 8GB; 12X3.5 DS; AC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V212D08A12CL	VNXE3150;2XSP DPE;8GB;12X3.5;6X3TB NLSAS	\$0.00	UE	21%	\$0.00	\$837.10	\$585.97	\$418.55	\$251.13	\$167.42	\$837.10
5	V212D08A12CLE	VNXE3150;2SP;12X3.5 DS;6X3TB NLSAS Encl	\$0.00	UE	21%	\$0.00	\$1,175.00	\$822.50	\$587.50	\$352.50	\$235.00	\$1,175.00
5	V212D08A12CM	VNXE3150;2XSP DPE;8GB;12X3.5;6X2TB NLSAS	\$0.00	UE	21%	\$0.00	\$673.80	\$471.66	\$336.90	\$202.14	\$134.76	\$673.80
5	V212D08A12CS	VNXE3150;2XSP DPE;8GB;12X3.5;6X1TB NLSAS	\$0.00	UE	21%	\$0.00	\$627.60	\$439.32	\$313.80	\$188.28	\$125.52	\$627.60
5	V212D08A12CXL	VNXE3150;2XSP DPE;8GB;12X3.5;6X4TB NLSAS	\$14,000.00	UE	21%	\$11,060.00	\$1,400.00	\$980.00	\$700.00	\$420.00	\$280.00	\$1,400.00
5	V212D08A12PL	VNXE3150; 2XSP DPE;8GB;12X3.5 DS;6X900GB	\$0.00	UE	21%	\$0.00	\$693.90	\$485.73	\$346.95	\$208.17	\$138.78	\$693.90
5	V212D08A12PL8	VNXE3150;2XSPDPE;8GB;12X3.5DS;8X900GBSAS	\$0.00	UE	21%	\$0.00	\$839.30	\$587.51	\$419.65	\$251.79	\$167.86	\$839.30
5	V212D08A12PLE	VNXE3150;2XSP;8GB;12X3.5 DS;6X900GB Encl	\$0.00	UE	21%	\$0.00	\$1,005.60	\$703.92	\$502.80	\$301.68	\$201.12	\$1,005.60
5	V212D08A12PM	VNXE3150;2XSPDPE;8GB;12X3.5DS;6X600GBSAS	\$0.00	UE	21%	\$0.00	\$628.00	\$439.60	\$314.00	\$188.40	\$125.60	\$628.00
5	V212D08A12PM8	VNXE3150 2XSP DPE; 8GB;12X3.5 DS;8X600GB	\$0.00	UE	21%	\$0.00	\$755.40	\$528.78	\$377.70	\$226.62	\$151.08	\$755.40
5	V212D08A12PS	VNXE3150;2XSPDPE;8GB;12X3.5DS;6X300GBSAS	\$0.00	UE	21%	\$0.00	\$596.50	\$417.55	\$298.25	\$178.95	\$119.30	\$596.50
5	V212D08A12PS8	VNXE3150;2XSP DPE;8GB;12X3.5 DS 8X300GB	\$0.00	UE	21%	\$0.00	\$681.00	\$476.70	\$340.50	\$204.30	\$136.20	\$681.00
5	V212D08A25FM	VNXE3150; 2xSP DPE; 25x2.5 DS; 6x200 EFD	\$0.00	UE	21%	\$0.00	\$2,685.70	\$1,879.99	\$1,342.85	\$805.71	\$537.14	\$2,685.70
5	V212D08A25FS	VNXE3150; 2xSP DPE; 25x2.5 DS; 6x100 EFD	\$0.00	UE	21%	\$0.00	\$1,496.30	\$1,047.41	\$748.15	\$448.89	\$299.26	\$1,496.30
5	V212D08A25PL	VNXE3150;2xSP DPE; 8GB;25x2.5 DS;6x900GB	\$0.00	UE	21%	\$0.00	\$625.50	\$437.85	\$312.75	\$187.65	\$125.10	\$625.50
5	V212D08A25PL8	VNXE3150;2XSPDPE;8GB;25X2.5DS;8X900GBSAS	\$0.00	UE	21%	\$0.00	\$761.20	\$532.84	\$380.60	\$228.36	\$152.24	\$761.20
5	V212D08A25PLE	VNXE3150;2xSP;8GB;25x2.5 DS;6x900GB Encl	\$0.00	UE	21%	\$0.00	\$916.70	\$641.69	\$458.35	\$275.01	\$183.34	\$916.70
5	V212D08A25PM	VNXE3150;2xSP DPE; 8GB;25x2.5 DS;6x600GB	\$0.00	UE	21%	\$0.00	\$561.90	\$393.33	\$280.95	\$168.57	\$112.38	\$561.90
5	V212D08A25PM8	VNXE3150;2XSPDPE;8GB;25X2.5DS;8X600GBSAS	\$0.00	UE	21%	\$0.00	\$676.30	\$473.41	\$338.15	\$202.89	\$135.26	\$676.30
5	V212D08A25PS	VNXE3150; 2xSP DPE;8GB;25x2.5 DS;6x300GB	\$0.00	UE	21%	\$0.00	\$519.30	\$363.51	\$259.65	\$155.79	\$103.86	\$519.30
5	V212D08A25PS8	VNXE3150;2XSPDPE;8GB;25X2.5DS;8X300GBSAS	\$0.00	UE	21%	\$0.00	\$591.00	\$413.70	\$295.50	\$177.30	\$118.20	\$591.00
5	V212D8A12CL12	VNXE3150 2XSP DPE 8GB 12X3.5 12X3TB NLSA	\$0.00	UE	21%	\$0.00	\$1,518.70	\$1,063.09	\$759.35	\$455.61	\$303.74	\$1,518.70
5	V212D8A12CM12	VNXE3150;2SPDPE;8GB;12X3.5;12X2TB NLS	\$0.00	UE	21%	\$0.00	\$1,140.90	\$798.63	\$570.45	\$342.27	\$228.18	\$1,140.90
5	V212D8A12CS12	VNXE3150;2SPDPE;8GB;12X3.5;12X1TB NLS	\$0.00	UE	21%	\$0.00	\$887.70	\$621.39	\$443.85	\$266.31	\$177.54	\$887.70
5	V212D8A12CXL12	VNXE3150 2XSP DPE 8GB 12X3.5 12X4TB NLSA	\$23,000.00	UE	21%	\$18,170.00	\$2,300.00	\$1,610.00	\$1,150.00	\$690.00	\$460.00	\$2,300.00
5	V212D8A12PL12	VNXE3150;2XSP DPE; 8GB;12X3.5;12X900GB	\$0.00	UE	21%	\$0.00	\$1,276.60	\$893.62	\$638.30	\$382.98	\$255.32	\$1,276.60
5	V212D8A12PL8E	VNXE3150;2SPDPE;8GB;12X3.5;8X900GB;SED	\$0.00	UE	21%	\$0.00	\$1,187.80	\$831.46	\$593.90	\$356.34	\$237.56	\$1,187.80
5	V212D8A12PM12	VNXE3150;2SPDPE;8GB;12X3.5;12x600GB	\$0.00	UE	21%	\$0.00	\$1,114.00	\$779.80	\$557.00	\$334.20	\$222.80	\$1,114.00
5	V212D8A12PS12	VNXE3150;2SPDPE;8GB;12X3.5;12x300GB	\$0.00	UE	21%	\$0.00	\$920.50	\$644.35	\$460.25	\$276.15	\$184.10	\$920.50
5	V212D8A25PL12	VNXE3150; 2XSP DPE; 8GB; 25X2.5; 12X900GB	\$0.00	UE	21%	\$0.00	\$1,171.90	\$820.33	\$585.95	\$351.57	\$234.38	\$1,171.90
5	V212D8A25PL8E	VNXE3150;2SPDPE;8GB;25x2.5;8x900GB;SED	\$0.00	UE	21%	\$0.00	\$1,088.30	\$761.81	\$544.15	\$326.49	\$217.66	\$1,088.30
5	V212D8A25PM12	VNXE3150;2SPDPE;8GB;25X2.5;12X600GB	\$0.00	UE	21%	\$0.00	\$966.10	\$676.27	\$483.05	\$289.83	\$193.22	\$966.10
5	V212D8A25PS12	VNXE3150;2SPDPE;8GB;25X2.5;12X300GB	\$0.00	UE	21%	\$0.00	\$774.10	\$541.87	\$387.05	\$232.23	\$154.82	\$774.10
5	V212S04A12CL	VNXE3150;1XSP DPE;12X3.5 DS;6X3TB NLSAS	\$0.00	UE	21%	\$0.00	\$726.20	\$508.34	\$363.10	\$217.86	\$145.24	\$726.20
5	V212S04A12CM	VNXE3150;1XSP DPE;12X3.5 DS;6X2TB NLSAS	\$0.00	UE	21%	\$0.00	\$562.90	\$394.03	\$281.45	\$168.87	\$112.58	\$562.90
5	V212S04A12CS	VNXE3150; 1XSP DPE; 12X3.5 DS; 6X1TB NLSAS	\$0.00	UE	21%	\$0.00	\$500.00	\$350.00	\$250.00	\$150.00	\$100.00	\$500.00
5	V212S04A12CXL	VNXE3150;1XSP DPE;12X3.5 DS;6X4TB NLSAS	\$11,200.00	UE	21%	\$8,848.00	\$1,120.00	\$784.00	\$560.00	\$336.00	\$224.00	\$1,120.00
5	V212S04A12PL	VNXE3150; 1xSP DPE; 12x3.5 DS; 6x900GB	\$0.00	UE	21%	\$0.00	\$599.60	\$419.72	\$299.80	\$179.88	\$119.92	\$599.60
5	V212S04A12PL8	VNXE3150;1XSPDPE;4GB;12X3.5DS;8X900GBSAS	\$0.00	UE	21%	\$0.00	\$744.90	\$521.43	\$372.45	\$223.47	\$148.98	\$744.90
5	V212S04A12PM	VNXE3150; 1XSP DPE;12X3.5 DS;6X600GB	\$0.00	UE	21%	\$0.00	\$538.30	\$376.81	\$269.15	\$161.49	\$107.66	\$538.30
5	V212S04A12PM8	VNXE3150; 1XSP DPE;4GB 12X3.5 DS;8X600GB	\$0.00	UE	21%	\$0.00	\$665.70	\$465.99	\$332.85	\$199.71	\$133.14	\$665.70
5	V212S04A12PS	VNXE3150;1XSP DPE;12X3.5 DS;6X300GB	\$0.00	UE	21%	\$0.00	\$490.20	\$343.14	\$245.10	\$147.06	\$98.04	\$490.20
5	V212S04A12PS8	VNXE3150; 1XSP DPE;4GB 12X3.5 DS;8X300GB	\$0.00	UE	21%	\$0.00	\$574.60	\$402.22	\$287.30	\$172.38	\$114.92	\$574.60
5	V212S04A25FM	VNXE3150;1XSP DPE;4GB;25X2.5DS;6X200 EFC	\$25,734.00	UE	21%	\$20,329.86	\$2,573.40	\$1,801.38	\$1,286.70	\$772.02	\$514.68	\$2,573.40
5	V212S04A25FS	VNXE3150;1XSP DPE;4GB;25X2.5DS;6X100 EFC	\$13,840.00	UE	21%	\$10,933.60	\$1,384.00	\$968.80	\$692.00	\$415.20	\$276.80	\$1,384.00
5	V212S04A25PL	VNXE3150; 1xSP DPE; 25x2.5 DS; 6x900GB	\$0.00	UE	21%	\$0.00	\$531.10	\$371.77	\$265.55	\$159.33	\$106.22	\$531.10
5	V212S04A25PL8	VNXE3150;1XSPDPE;4GB;25X2.5DS;8X900GBSAS	\$0.00	UE	21%	\$0.00	\$666.80	\$466.76	\$333.40	\$200.04	\$133.36	\$666.80
5	V212S04A25PM	VNXE3150; 1xSP DPE; 25x2.5 DS; 6x600GB	\$0.00	UE	21%	\$0.00	\$467.50	\$327.25	\$233.75	\$140.25	\$93.50	\$467.50
5	V212S04A25PM8	VNXE3150;1XSPDPE;4GB;25X2.5DS;8X600GBSAS	\$0.00	UE	21%	\$0.00	\$582.00	\$407.40	\$291.00	\$174.60	\$116.40	\$582.00
5	V212S04A25PS	VNXE3150; 1xSP DPE; 25x2.5 DS; 6x300GB	\$0.00	UE	21%	\$0.00	\$412.90	\$289.03	\$206.45	\$123.87	\$82.58	\$412.90
5	V212S04A25PS8	VNXE3150;1XSPDPE;4GB;25X2.5DS;8X300GBSAS	\$0.00	UE	21%	\$0.00	\$484.60	\$339.22	\$242.30	\$145.38	\$96.92	\$484.60
5	V212S4A12CL12	VNXE3150;1SP DPE;12X3.5;12X3TB NLS	\$0.00	UE	21%	\$0.00	\$1,402.90	\$982.03	\$701.45	\$420.87	\$280.58	\$1,402.90
5	V212S4A12CM12	VNXE3150;1SP DPE;12X3.5;12X2TB NLS	\$0.00	UE	21%	\$0.00	\$1,030.00	\$721.00	\$515.00	\$309.00	\$206.00	\$1,030.00
5	V212S4A12CS12	VNXE3150;1SP DPE;12X3.5;12X1TB NLS	\$0.00	UE	21%	\$0.00	\$760.10	\$532.07	\$380.05	\$228.03	\$152.02	\$760.10
5	V212S4A12CXL12	VNXE3150;1SP DPE;12X3.5;12X4TB NLSAS	\$18,400.00	UE	21%	\$14,536.00	\$1,840.00	\$1,288.00	\$920.00	\$552.00	\$368.00	\$1,840.00
5	V212S4A12PS12	VNXE3150;1SP DPE;4;12X3.5;12X300GB	\$0.00	UE	21%	\$0.00	\$855.10	\$598.57	\$427.55	\$256.53	\$171.02	\$855.10
5	V212S4A25PL12	VNXE3150;1SP DPE;4;25X2.5;12X900GB	\$0.00	UE	21%	\$0.00	\$1,147.10	\$802.97	\$573.55	\$344.13	\$229.42	\$1,147.10
5	V212S4A25PM12	VNXE3150;1SP DPE;4;25X2.5;12X600GB	\$0.00	UE	21%	\$0.00	\$902.20	\$631.54	\$451.10	\$270.66	\$180.44	\$902.20
5	V212S4A25PS12	VNXE3150;1SP DPE;4;25X2.5;12X300GB	\$0.00	UE	21%	\$0.00	\$687.50	\$481.25	\$343.75	\$206.25	\$137.50	\$687.50
5	V21-BBU	BATTERY BACKUP UNIT	\$197.00	UE	21%	\$155.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V21-CCARD	CACHE CARD	\$1,119.00	UE	21%	\$884.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V21-ESLIC	1 GB ETHERNET IO MODULE	\$1,000.00	UE	21%	\$790.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V2-1GB-IO	1 GB IO MODULE	\$1,000.00	UE	21%	\$790.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V21-LCC	LINK CONTROL CARD FOR 2U DAE	\$1,774.00	UE	21%	\$1,401.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V21-LCC-DAE25	LCC FOR 2U DAE 25 DRIVE	\$1,774.00	UE	21%	\$1,401.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V21-MEM-DUPG8	VNXE 3100 UPKGT 2xSP 4GB-8GB & 8GB-16GB	\$950.00	UE	21%	\$750.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V21-PS	POWER SUPPLY	\$484.00	UE	21%	\$382.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V21-PS-DAE25	Power Supply for 25 DRIVE DAE	\$484.00	UE	21%	\$382.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V22D4825PL12E	VNXE3150;2SP DPE;8;25x2.5;12x900GB;SED	\$0.00	UE	21%	\$0.00	\$1,662.60	\$1,163.82	\$831.30	\$498.78	\$332.52	\$1,662.60
5	V22D8A12CL12E	VNXE3150;2SP DPE;8;12X3.5;12X3TB NLS;SED	\$20,929.00	UE	21%	\$16,533.91	\$2,092.90	\$1,465.03	\$1,046.45	\$627.87	\$418.58	\$2,092.90
5	V22D8A12PL12E	VNXE3150;2SP DPE;8;12X3.5;12X900GB;SED	\$0.00	UE	21%	\$0.00	\$1,799.40	\$1,259.58	\$899.70	\$539.82	\$359	

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	V2-2S10-600U	600 GB 10K 6GB SAS 2.5 SPARE UPG	\$955.00	UE	21%	\$754.45	\$85.95	\$57.30	\$38.20	\$18.15	\$9.55	\$85.95
5	V2-2S10-900	900GB 10K 6GB SAS 2.5" DRIVE	\$0.00	UE	21%	\$0.00	\$86.85	\$81.06	\$57.90	\$28.95	\$19.30	\$86.85
5	V2-2S10-900U	900 GB 10K 6GB SAS 2.5 SPARE UPG	\$1,290.00	UE	21%	\$1,019.10	\$116.10	\$77.40	\$51.60	\$24.51	\$12.90	\$116.10
5	V2-2S10E-900	900GB 2.5" SELF ENCRYPT DRIVE	\$0.00	UE	21%	\$0.00	\$120.60	\$112.56	\$80.40	\$40.20	\$26.80	\$120.60
5	V2-2S10E-900U	900GB 2.5" SELF ENCRYPT DRIVE UPG	\$1,810.00	UE	21%	\$1,429.90	\$162.90	\$108.60	\$72.40	\$34.39	\$18.10	\$162.90
5	V2-2S6F-100	100GB 6GB SAS 2.5" EFD DRIVE	\$0.00	UE	21%	\$0.00	\$210.15	\$196.14	\$140.10	\$70.05	\$46.70	\$210.15
5	V2-2S6F-100U	100GB 6GB SAS 2.5 EFD SPARE UPG	\$3,155.00	UE	21%	\$2,492.45	\$283.95	\$189.30	\$126.20	\$59.95	\$31.55	\$283.95
5	V2-2S6F-200	200GB 6GB SAS 2.5" EFD DRIVE	\$0.00	UE	21%	\$0.00	\$397.80	\$371.28	\$265.20	\$132.60	\$88.40	\$397.80
5	V2-2S6F-200U	200 GB 10K 6GB SAS 2.5 EFD SPARE UPG	\$5,970.00	UE	21%	\$4,716.30	\$537.30	\$358.20	\$238.80	\$113.43	\$59.70	\$537.30
5	V22-SP	VNXE 3150 STORAGE PROCESSOR SPARE	\$7,015.00	UE	21%	\$5,541.85	\$701.50	\$491.05	\$350.75	\$210.45	\$140.30	\$701.50
5	V22-SWFEATURE	VNXE3150 SOFTWARE FEATURES	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V2-DAE-12	DAE WITH 12 X 3.5 INCH DRIVE SLOTS	\$1,888.00	UE	21%	\$1,491.52	\$188.80	\$132.16	\$94.40	\$56.64	\$37.76	\$188.80
5	V2-DAE-25	DAE WITH 25 X 2.5 INCH DRIVE SLOTS	\$3,343.00	UE	21%	\$2,640.97	\$334.30	\$234.01	\$167.15	\$100.29	\$66.86	\$334.30
5	V2-DAE-N-25-A	25 x 2.5 IN 2U DAE FIELD INSTALL	\$3,343.00	UE	21%	\$2,640.97	\$501.45	\$367.73	\$0.00	\$133.72	\$0.00	\$501.45
5	V2-DAE-N-25-D	2U DAE:25X2.5IN:DC POWER CUSTOMER INSTAL	\$3,510.00	UE	21%	\$2,772.90	\$526.50	\$386.10	\$0.00	\$140.40	\$0.00	\$526.50
5	V2-DAE-R-25-A	25X2.5 IN 2U DAE FACTORY INSTALL	\$3,343.00	UE	21%	\$2,640.97	\$501.45	\$367.73	\$0.00	\$133.72	\$0.00	\$501.45
5	V2-PS07-010	1TB 7200RPM NL-SAS 3.5 DRIVE	\$0.00	UE	21%	\$0.00	\$42.30	\$39.48	\$28.20	\$14.10	\$9.40	\$42.30
5	V2-PS07-010-6	6TB SAS DISK PACK (6 X 1TB 7200RPM)	\$2,830.00	UE	21%	\$2,235.70	\$254.70	\$237.72	\$169.80	\$84.90	\$56.60	\$254.70
5	V2-PS07-0106U	6TB NL-SAS DISK PACK (6 X 1TB 72k) UPG	\$0.00	UE	21%	\$0.00	\$344.70	\$229.80	\$153.20	\$77.72	\$38.30	\$344.70
5	V2-PS07-010U	1TB 7200RPM NL-SAS 3.5 DRIVE UPG	\$0.00	UE	21%	\$0.00	\$57.60	\$38.40	\$25.60	\$12.16	\$6.40	\$57.60
5	V2-PS07-020	2TB 7200RPM NL-SAS 3.5 DRIVE	\$0.00	UE	21%	\$0.00	\$64.80	\$60.48	\$43.20	\$21.60	\$14.40	\$64.80
5	V2-PS07-020-6	12TB SAS DISK PACK (6 X 2TB 7200RPM)	\$4,320.00	UE	21%	\$3,412.80	\$368.80	\$362.88	\$259.20	\$129.60	\$86.40	\$368.80
5	V2-PS07-0206U	12TB NL-SAS DISK PACK (6 x 2TB 72k) UPG	\$5,850.00	UE	21%	\$4,621.50	\$526.50	\$351.00	\$234.00	\$111.15	\$58.50	\$526.50
5	V2-PS07-020U	2TB 7200RPM NL-SAS 3.5 DRIVE UPG	\$975.00	UE	21%	\$770.25	\$87.75	\$58.50	\$39.00	\$18.53	\$9.75	\$87.75
5	V2-PS07-030	3TB 7.2K NL-SAS 3.5" DRIVE	\$0.00	UE	21%	\$0.00	\$91.35	\$85.26	\$60.90	\$30.45	\$20.30	\$91.35
5	V2-PS07-030U	3TB 7.2K NL SAS 3.5 SPARE UPG	\$0.00	UE	21%	\$0.00	\$123.30	\$82.20	\$54.80	\$26.03	\$13.70	\$123.30
5	V2-PS07-040	4TB 7.2K NL-SAS 3.5" DRIVE	\$1,240.00	UE	21%	\$979.60	\$111.60	\$104.16	\$74.40	\$37.20	\$24.80	\$111.60
5	V2-PS07-040U	4TB 7.2K NL-SAS 3.5" DRIVE UPG	\$1,670.00	UE	21%	\$1,319.30	\$150.30	\$100.20	\$66.80	\$31.73	\$16.70	\$150.30
5	V2-PS07E-030	3TB 3.5" SELF ENCRYPT DRIVE	\$0.00	UE	21%	\$0.00	\$129.60	\$120.96	\$86.40	\$43.20	\$28.80	\$129.60
5	V2-PS07E-030U	3TB 3.5" SELF ENCRYPT DRIVE UPG	\$1,945.00	UE	21%	\$1,536.55	\$175.05	\$116.70	\$77.80	\$36.96	\$19.45	\$175.05
5	V2-PS10-900	900GB 10K 6GB SAS 3.5" DRIVE	\$0.00	UE	21%	\$0.00	\$86.85	\$81.06	\$57.90	\$28.95	\$19.30	\$86.85
5	V2-PS10-900U	900GB 10K 6GB SAS 3.5 SPARE UPG	\$1,290.00	UE	21%	\$1,019.10	\$116.10	\$77.40	\$51.60	\$24.51	\$12.90	\$116.10
5	V2-PS10E-900	900GB 3.5" SELF ENCRYPT DRIVE	\$0.00	UE	21%	\$0.00	\$130.50	\$121.80	\$87.00	\$43.50	\$29.00	\$130.50
5	V2-PS10E-900U	900GB 3.5" SELF ENCRYPT DRIVE UPG	\$1,960.00	UE	21%	\$1,548.40	\$176.40	\$117.60	\$78.40	\$37.24	\$19.60	\$176.40
5	V2-PS15-300	300GB 15K 6GB SAS 3.5 DRIVE	\$0.00	UE	21%	\$0.00	\$59.40	\$55.44	\$39.60	\$19.80	\$13.20	\$59.40
5	V2-PS15-300-5	1500 GB SAS DISK PACK (5X 300GB 15K 3.5)	\$3,290.00	UE	21%	\$2,599.10	\$296.10	\$276.36	\$197.40	\$98.70	\$65.80	\$296.10
5	V2-PS15-3005U	1500GB DISK PK(5 X 300GB 15K 3.5)UPG	\$4,440.00	UE	21%	\$3,507.60	\$399.60	\$266.40	\$177.60	\$84.36	\$44.40	\$399.60
5	V2-PS15-300-6	1800GB SAS DISK PACK (6 X 300GB 15K 3.5)	\$3,945.00	UE	21%	\$3,116.55	\$355.05	\$331.38	\$236.70	\$118.35	\$78.90	\$355.05
5	V2-PS15-3006U	1800GB DISK PACK(6 X 300GB 15K 3.5)UPG	\$5,330.00	UE	21%	\$4,210.70	\$479.70	\$319.80	\$213.20	\$101.27	\$53.30	\$479.70
5	V2-PS15-300-7	2100GB SAS DISK PACK (7 X 300GB 15K)	\$4,605.00	UE	21%	\$3,637.95	\$414.45	\$363.82	\$276.30	\$138.15	\$92.10	\$414.45
5	V2-PS15-3007U	2100GB DISK PACK (7 X 300GB 15K 3.5)UPG	\$5,255.00	UE	21%	\$4,151.45	\$472.95	\$315.30	\$210.20	\$99.85	\$52.55	\$472.95
5	V2-PS15-300U	300GB 15K 6GB SAS 3.5" DRIVE UPG	\$0.00	UE	21%	\$0.00	\$80.10	\$53.40	\$35.60	\$16.91	\$8.90	\$80.10
5	V2-PS15-600	600GB 15K 6GB SAS 3.5 DRIVE	\$0.00	UE	21%	\$0.00	\$93.60	\$87.36	\$62.40	\$31.20	\$20.80	\$93.60
5	V2-PS15-600-5	3000 GB SAS DISK PACK (5X 600GB 15K 3.5)	\$5,220.00	UE	21%	\$4,123.80	\$469.80	\$438.48	\$313.20	\$156.60	\$104.40	\$469.80
5	V2-PS15-6005U	3000GB DISK PACK (5 X 600GB 15K 3.5)UPG	\$7,050.00	UE	21%	\$5,569.50	\$634.50	\$423.00	\$282.00	\$133.95	\$70.50	\$634.50
5	V2-PS15-600-6	3600GB SAS DISK PACK (6 X 600GB 15K 3.5)	\$6,270.00	UE	21%	\$4,953.30	\$564.30	\$526.68	\$376.20	\$188.10	\$125.40	\$564.30
5	V2-PS15-6006U	3600GB DISK PACK (6 X 600GB 15K 3.5)UPG	\$8,460.00	UE	21%	\$6,683.40	\$761.40	\$507.60	\$338.40	\$160.74	\$84.60	\$761.40
5	V2-PS15-600-7	4200GB SAS DISK PACK (7 X 600GB 15K)	\$7,310.00	UE	21%	\$5,774.90	\$657.90	\$614.04	\$438.60	\$219.30	\$146.20	\$657.90
5	V2-PS15-6007U	4200GB DISK PACK (7 X 600GB 15K 3.5)UPG	\$9,870.00	UE	21%	\$7,797.30	\$888.30	\$592.20	\$394.80	\$187.53	\$98.70	\$888.30
5	V2-PS15-600U	600GB 15K 6GB SAS DRIVE 3.5 UPG	\$1,405.00	UE	21%	\$1,109.95	\$126.45	\$84.30	\$56.20	\$26.70	\$14.05	\$126.45
5	V3-10GB-ETH-C	2 port x 10GBASET Copper IO (2 Modules)	\$2,900.00	UE	21%	\$2,291.00	\$290.00	\$203.00	\$0.00	\$87.00	\$0.00	\$290.00
5	V31-10GB	10 GB ETHERNET OPTICAL IO MODULE	\$3,000.00	UE	21%	\$2,370.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V31-10GB-C	2 PORT 10GBASE-T IO Copper (Two Modules)	\$2,900.00	UE	21%	\$2,291.00	\$290.00	\$203.00	\$0.00	\$87.00	\$0.00	\$290.00
5	V31-10GB-ETHO	2 port x 10 GbE OPTICAL IO (2 Modules)	\$3,600.00	UE	21%	\$2,844.00	\$360.00	\$252.00	\$0.00	\$108.00	\$0.00	\$360.00
5	V31D12AN15CE	VNXE3300;2SP DPE;15X3.5DS;6X3TB NLS;SED	\$0.00	UE	21%	\$0.00	\$1,242.20	\$869.54	\$0.00	\$372.66	\$0.00	\$1,242.20
5	V31D12AN15CL	VNXE3300;2XSPDPE;15X3.5DS;6X3TBSAS;AC	\$0.00	UE	21%	\$0.00	\$948.40	\$663.88	\$0.00	\$284.52	\$0.00	\$948.40
5	V31D12AN15CM	VNXE3300;2XSP DPE;15X3.5 DS;6X2TB;AC;NORACK	\$0.00	UE	21%	\$0.00	\$776.50	\$543.55	\$0.00	\$232.95	\$0.00	\$776.50
5	V31D12AN15CS	VNXE3300;2XSP DPE;15X3.5 DS;6X1TB;AC;NORACK	\$0.00	UE	21%	\$0.00	\$753.00	\$527.10	\$0.00	\$225.90	\$0.00	\$753.00
5	V31D12AN15CXL	VNXE3300;2XSPDPE;15X3.5DS;6X4TBSAS;AC	\$16,800.00	UE	21%	\$13,272.00	\$1,680.00	\$1,176.00	\$0.00	\$504.00	\$0.00	\$1,680.00
5	V31D12AN15EL	VNXE3300;2SP DPE;15X3.5;8X900GB;SED	\$0.00	UE	21%	\$0.00	\$1,622.10	\$1,135.47	\$0.00	\$486.63	\$0.00	\$1,622.10
5	V31D12AN15FS	VNXE3300;2XSPDPE;15X3.5DS;6X100GBSAS;AC	\$20,730.00	UE	21%	\$16,376.70	\$2,073.00	\$1,451.10	\$0.00	\$621.90	\$0.00	\$2,073.00
5	V31D12AN15PL	VNXE3300;2XSPDPE;15X3.5DS;8X900GBSAS;AC	\$0.00	UE	21%	\$0.00	\$1,255.30	\$878.71	\$0.00	\$376.59	\$0.00	\$1,255.30
5	V31D12AN15PM	VNXE3300;DPE;15X3.5DS;8X600GSAS;AC;NO RK	\$0.00	UE	21%	\$0.00	\$1,211.10	\$847.77	\$0.00	\$363.33	\$0.00	\$1,211.10
5	V31D12AN15PS	VNXE3300;DPE;15X3.5DS;8X300GSAS;AC;NO RK	\$0.00	UE	21%	\$0.00	\$847.30	\$593.11	\$0.00	\$254.19	\$0.00	\$847.30
5	V31D12AN25	VNXE3300;2XSP DPE;25X2.5 DS;AC;NR	\$12,063.00	UE	21%	\$9,529.77	\$1,206.30	\$844.41	\$0.00	\$361.89	\$0.00	\$1,206.30
5	V31D12AN25EL	VNXE3300;2SP DPE;25X2.5;8x900GB;SED	\$0.00	UE	21%	\$0.00	\$1,518.30	\$1,062.81	\$0.00	\$455.49	\$0.00	\$1,518.30
5	V31D12AN25FM	VNXE3300;2XSPDPE;25X2.5DS;6X200GBSAS;AC	\$0.00	UE	21%	\$0.00	\$3,275.00	\$2,292.50	\$0.00	\$982.50	\$0.00	\$3,275.00
5	V31D12AN25FS	VNXE3300;2XSPDPE;25X2.5DS;6X100GBSAS;AC	\$0.00	UE	21%	\$0.00	\$2,023.00	\$1,416.10	\$0.00	\$606.90	\$0.00	\$2,023.00
5	V31D12AN25PL	VNXE3300;2XSPDPE;25X2.5DS;8X900GBSAS;AC	\$0.00	UE	21%	\$0.00	\$1,174.00	\$821.80	\$0.00	\$352.20	\$0.00	\$1,174.00
5	V31D12AN25PM	VNXE3300;2XSPDPE;25X2.5DS;8X600GBSAS;AC	\$0.00	UE	21%	\$0.00	\$1,087.50	\$761.25	\$0.00	\$326.25	\$0.00	\$1,087.50
5	V31D12AN25PS	VNXE3300;2XSPDPE;25X2.5DS;8X300GBSAS;AC	\$0.00	UE	21%	\$0.00	\$753.90	\$527.73	\$0.00	\$226.17	\$0.00	\$753.90
5	V31D12AR15CE	VNXE3300;2XSP DPE;15X3.5 DS;6X3TBSAS;SED	\$0.00	UE	21%	\$0.00	\$1,242.20	\$869.54	\$0.00	\$372.66	\$0.00	\$1,242.20
5	V31D12AR15CL	VNXE3300;2XSP DPE;15X3.5DS;6X3TB SAS;AC	\$0.00	UE	21%	\$0.00	\$948.40	\$663.88	\$0.00	\$284.52	\$0.00	\$948.40
5	V31D12AR15CM	VNXE3300;DPE;15X3.5DS;6X2TBSAS;AC;W/RK	\$0.00	UE	21%	\$0.00	\$776.50	\$543.55	\$0.00	\$232.95	\$0.00	\$776.50
5	V31D12AR15CS	VNXE3300;2XSP DPE;15X3.5 DS;6X1TB;AC;W/RK	\$0.00	UE	21%	\$0.00	\$753.00	\$527.10	\$0.00	\$225.90	\$0.00	\$753.00
5	V31D12AR15CXL	VNXE3300;2XSP DPE;15X3.5DS;6X4TB SAS;AC	\$16,800.00	UE	21%	\$13,272.00	\$1,680.00	\$1,176.00	\$0.00	\$504.00	\$0.00	\$1,680.00
5	V31D12AR15EL	VNXE3300;2XSP DPE;15X3.5 DS;8X900GB;SED	\$0.00	UE	21%	\$0.00	\$1,622.10	\$1,135.47	\$0.00	\$486.63	\$0.00	\$1,622.10
5	V31D12AR15FS	VNXE3300;2XSPDPE;15X2.5DS;6X100GBSAS;AC	\$20,730.00	UE	21%	\$16,376.70	\$2,073.00	\$1,451.10	\$0.00	\$621.90	\$0.00	\$2,073.00
5	V31D12AR15PL	VNXE3300;2XSPDPE;15X3.5DS;8X900GBSAS;AC	\$0.00	UE	21%	\$0.00	\$1,255.30	\$878.71	\$0.00	\$376.59	\$0.00	\$1,255.30
5	V31D12AR15PM	VNXE3300;DPE;15X3.5DS;8X600GBSAS;AC;W/RK	\$0.00	UE	21%	\$0.00	\$1,211.10	\$847.7				

EMC WSCA Contract MNNWC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	V311D12AR15PS	VNXe3300;DPE;15X3.5DS;8x300GBSAS;AC;W/RK	\$0.00	UE	21%	\$0.00	\$847.30	\$593.11	\$0.00	\$254.19	\$0.00	\$847.30
5	V311D12AR25	3U DPE;2XSP;12GB MEM;25DS;AC;W/RACK	\$12,063.00	UE	21%	\$9,529.77	\$1,206.30	\$844.41	\$0.00	\$361.89	\$0.00	\$1,206.30
5	V311D12AR25EL	VNXe3300;2xSP DPE;25X2.5 DS;8x900GB;SED	\$0.00	UE	21%	\$0.00	\$1,518.30	\$1,062.81	\$0.00	\$455.49	\$0.00	\$1,518.30
5	V311D12AR25FM	VNXe3300;2XSPDPE;25X2.5DS;6X200GBSAS;AC	\$0.00	UE	21%	\$0.00	\$3,275.00	\$2,292.50	\$0.00	\$982.50	\$0.00	\$3,275.00
5	V311D12AR25FS	VNXe3300;2XSPDPE;25X2.5DS;6X100GBSAS;AC	\$0.00	UE	21%	\$0.00	\$2,023.00	\$1,416.10	\$0.00	\$606.90	\$0.00	\$2,023.00
5	V311D12AR25PL	VNXe3300;2XSPDPE;25X2.5DS;8X900GBSAS;AC	\$0.00	UE	21%	\$0.00	\$1,174.00	\$821.80	\$0.00	\$352.20	\$0.00	\$1,174.00
5	V311D12AR25PM	VNXe3300;2XSPDPE;25X2.5DS;8X600GBSAS;AC	\$0.00	UE	21%	\$0.00	\$1,087.50	\$761.25	\$0.00	\$326.25	\$0.00	\$1,087.50
5	V311D12AR25PS	VNXe3300;2XSPDPE;25X2.5DS;8X300GBSAS;AC	\$0.00	UE	21%	\$0.00	\$753.90	\$527.73	\$0.00	\$226.17	\$0.00	\$753.90
5	V311D12DN15PL	VNXe3300;2XSPDPE;15X3.5DS;8X900GBSAS;DC	\$0.00	UE	21%	\$0.00	\$1,465.30	\$1,025.71	\$0.00	\$439.59	\$0.00	\$1,465.30
5	V311D12DN15PM	VNXe3300;DPE;15X3.5DS;8X600GSAS;DC;NO RK	\$0.00	UE	21%	\$0.00	\$1,421.10	\$994.77	\$0.00	\$426.33	\$0.00	\$1,421.10
5	V311D12DN15PS	VNXe3300;DPE;15X3.5DS;8X300GSAS;DC;NO RK	\$0.00	UE	21%	\$0.00	\$993.60	\$695.52	\$0.00	\$298.08	\$0.00	\$993.60
5	V311D12DN25	3U DPE;2XSP;12GB MEM;25DS;DC;NR	\$13,872.00	UE	21%	\$10,958.88	\$1,387.20	\$971.04	\$0.00	\$416.16	\$0.00	\$1,387.20
5	V311D12DN25PL	VNXe3300;2XSPDPE;25X2.5DS;8X900GBSAS;DC	\$0.00	UE	21%	\$0.00	\$1,384.00	\$968.80	\$0.00	\$415.20	\$0.00	\$1,384.00
5	V311D12DN25PM	VNXe3300;2XSPDPE;25X2.5DS;8X600GBSAS;DC	\$0.00	UE	21%	\$0.00	\$1,297.50	\$908.25	\$0.00	\$389.25	\$0.00	\$1,297.50
5	V311D12DN25PS	VNXe3300;2XSPDPE;25X2.5DS;8X300GBSAS;DC	\$0.00	UE	21%	\$0.00	\$900.30	\$630.21	\$0.00	\$270.09	\$0.00	\$900.30
5	V31-1GB	1 GB ETHERNET IO (Two Modules)	\$1,000.00	UE	21%	\$790.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V31-1GB-ETH	4 port x 1 GbE IO (2 Modules)	\$2,000.00	UE	21%	\$1,580.00	\$200.00	\$140.00	\$0.00	\$60.00	\$0.00	\$200.00
5	V31-BBU	BATTERY BACKUP UNIT FRU	\$440.00	UE	21%	\$347.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V31-DAE-DPS	DC POWER SUPPLY (DAE)	\$500.00	UE	21%	\$395.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V31-DAE-N-15	3U DAE WITH 15X3.5 INCH DRIVE SLOTS	\$2,360.00	UE	21%	\$1,864.40	\$354.00	\$259.60	\$0.00	\$94.40	\$0.00	\$354.00
5	V31-DAE-N-15D	3U DAE 15X3.5IN DC POWER;CUSTOMER INSTAL	\$2,478.00	UE	21%	\$1,957.62	\$371.70	\$272.58	\$0.00	\$99.12	\$0.00	\$371.70
5	V31-DAE-N15DC	VNXe3300 3U DAE;15X3.5 DRIVE SLOTS; DC	\$2,478.00	UE	21%	\$1,957.62	\$247.80	\$173.46	\$0.00	\$74.34	\$0.00	\$247.80
5	V31-DAE-N-15E	VNXe3300 3U DAE; 15X3.5 INCH DRIVE SLOTS	\$2,360.00	UE	21%	\$1,864.40	\$236.00	\$165.20	\$0.00	\$70.80	\$0.00	\$236.00
5	V31-DAE-N-25	2U DAE;25X2.5INCH DRIVESLOTS NO RACK	\$3,343.00	UE	21%	\$2,640.97	\$334.30	\$234.01	\$0.00	\$100.29	\$0.00	\$334.30
5	V31-DAE-N-25D	2U DAE;25x2.5;DC POWER;CUSTOMER INSTALL	\$3,510.00	UE	21%	\$2,772.90	\$351.00	\$245.70	\$0.00	\$105.30	\$0.00	\$351.00
5	V31-DAE-PS	POWER SUPPLY DAE FRU	\$500.00	UE	21%	\$395.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V31-DAE-R-15	DAE WITH 15X3.5 IN DRV SLOTS WITH RCK	\$2,360.00	UE	21%	\$1,864.40	\$354.00	\$259.60	\$0.00	\$94.40	\$0.00	\$354.00
5	V31-DAE-R-15E	VNXe3300 3U DAE; 15X3.5 W/RACK	\$2,360.00	UE	21%	\$1,864.40	\$236.00	\$165.20	\$0.00	\$70.80	\$0.00	\$236.00
5	V31-DAE-R-25	2U DAE;25X2.5 INCH DRIVE SLOTS W/RACK	\$3,343.00	UE	21%	\$2,640.97	\$334.30	\$234.01	\$0.00	\$100.29	\$0.00	\$334.30
5	V31-DPE-DPS	DC POWER SUPPLY (DPE)	\$715.00	UE	21%	\$564.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V31-DPE-PS	POWER SUPPLY DPE FRU	\$715.00	UE	21%	\$564.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V31-LCC	LINK CONTROL CARD FOR 3U DAE FRU	\$715.00	UE	21%	\$564.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V31-SP	STORAGE PROCESSOR FRU	\$6,929.00	UE	21%	\$5,473.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V31-SP-DIMM	SP MEMORY FRU	\$425.00	UE	21%	\$335.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V31-SSD	STORAGE PROCESSOR SSD FRU	\$1,024.00	UE	21%	\$808.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V31-SWFEATURE	VNXe3300 SOFTWARE FEATURES	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V32-10GOPT	10GbE4port Optical IO module without SFP	\$2,010.00	UE	21%	\$1,587.90	\$201.00	\$140.70	\$100.50	\$100.50	\$40.20	\$201.00
5	V32-10GOPTSFP	10GbE 4 port Optical IO module with SFP	\$2,520.00	UE	21%	\$1,990.80	\$252.00	\$176.40	\$126.00	\$126.00	\$50.40	\$252.00
5	V32-10GOPTSFPU	10GbE Optical IO Module with SFP Upgrade	\$3,405.00	UE	21%	\$2,689.95	\$340.50	\$238.35	\$170.25	\$170.25	\$68.10	\$340.50
5	V32-10GOPTU	10GbE Optical IO Module without SFP Upg	\$2,715.00	UE	21%	\$2,144.85	\$271.50	\$190.05	\$135.75	\$135.75	\$54.30	\$271.50
5	V3212TB200GBHW	VNXe3200 DPE 12TB Cap w/ 200GB Flash	\$36,785.00	UE	21%	\$29,060.15	\$3,678.50	\$2,574.95	\$1,839.25	\$1,839.25	\$735.70	\$3,678.50
5	V3212TB400GBHW	VNXe3200 DPE 12TB Cap w/ 400GB Flash	\$43,025.00	UE	21%	\$33,989.75	\$4,302.50	\$3,011.75	\$2,151.25	\$2,151.25	\$860.50	\$4,302.50
5	V32-1G-IO	4 Port 1GbE iSCSI/IP	\$1,000.00	UE	21%	\$790.00	\$100.00	\$70.00	\$50.00	\$50.00	\$20.00	\$100.00
5	V32-1G-IOU	4 Port 1GbE iSCSI/IP IO Module Upgrade	\$770.00	UE	21%	\$608.30	\$77.00	\$53.90	\$38.50	\$38.50	\$15.40	\$77.00
5	V3220TB1200GBHW	VNXe3200 DPE 20TB Cap w/ 1200GB Flash	\$41,375.00	UE	21%	\$32,686.25	\$4,137.50	\$2,896.25	\$2,068.75	\$2,068.75	\$827.50	\$4,137.50
5	V3220TB800GBHW	VNXe3200 DPE 20TB Cap w/ 800GB Flash	\$39,580.00	UE	21%	\$31,268.20	\$3,958.00	\$2,770.60	\$1,979.00	\$1,979.00	\$791.60	\$3,958.00
5	V3225TB3600GBHW	VNXe3200 DPE 25TB Cap w/ 3600GB Flash	\$71,830.00	UE	21%	\$56,745.70	\$7,183.00	\$5,028.10	\$3,591.50	\$3,591.50	\$1,436.60	\$7,183.00
5	V322TB800GB	VNXe3200 DAE w/22TB Cap-800GB10K HS	\$14,870.00	UE	21%	\$11,747.30	\$1,487.00	\$1,040.90	\$743.50	\$743.50	\$297.40	\$1,487.00
5	V322TB900GB	VNXe3200 DAE w/22TB Cap-900GB10K HS	\$15,095.00	UE	21%	\$11,925.05	\$1,509.50	\$1,056.65	\$754.75	\$754.75	\$301.90	\$1,509.50
5	V3235TB1200GBHW	VNXe3200 DPE 35TB Cap w/ 1200GB Flash	\$41,375.00	UE	21%	\$32,686.25	\$4,137.50	\$2,896.25	\$2,068.75	\$2,068.75	\$827.50	\$4,137.50
5	V3235TB800GBHW	VNXe3200 DPE 35TB Cap w/ 800GB Flash	\$39,580.00	UE	21%	\$31,268.20	\$3,958.00	\$2,770.60	\$1,979.00	\$1,979.00	\$791.60	\$3,958.00
5	V3240TB3600GBHW	VNXe3200 DPE 40TB Cap w/ 3600GB Flash	\$71,830.00	UE	21%	\$56,745.70	\$7,183.00	\$5,028.10	\$3,591.50	\$3,591.50	\$1,436.60	\$7,183.00
5	V324TB600GB	VNXe3200 DAE w/44TB Cap-600GB10K HS	\$22,730.00	UE	21%	\$17,956.70	\$2,273.00	\$1,591.10	\$1,136.50	\$1,136.50	\$454.60	\$2,273.00
5	V324TB900GB	VNXe3200 DAE w/44TB Cap-900GB10K HS	\$22,955.00	UE	21%	\$18,134.45	\$2,295.50	\$1,606.85	\$1,147.75	\$1,147.75	\$459.10	\$2,295.50
5	V32-5TELRAIL	Telco Rail Kit for 2U DPE or DAE	\$150.00	UE	21%	\$118.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V32600S200FDAE	VNXe3200 DAE 10x600GBSAS/10x200GBFLASH	\$30,225.00	UE	21%	\$23,877.75	\$3,022.50	\$2,115.75	\$1,511.25	\$1,511.25	\$604.50	\$3,022.50
5	V32-800W-PS	800W Power Supply 12V and 12V STBY DPE	\$500.00	UE	21%	\$395.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V32-8GFC	ONE 4 Port 8GB Fibre Channel IO Module	\$1,400.00	UE	21%	\$1,106.00	\$140.00	\$98.00	\$70.00	\$70.00	\$28.00	\$140.00
5	V32-8GFCU	4 Port 8GB Fibre Channel IO Module Upgr	\$1,890.00	UE	21%	\$1,493.10	\$189.00	\$132.30	\$94.50	\$94.50	\$37.80	\$189.00
5	V328TB200GBHW	VNXe3200 DPE 8TB Cap w/ 200GB Flash	\$27,645.00	UE	21%	\$21,839.55	\$2,764.50	\$1,935.15	\$1,382.25	\$1,382.25	\$552.90	\$2,764.50
5	V328TB400GBHW	VNXe3200 DPE 8TB Cap w/ 400GB Flash	\$36,685.00	UE	21%	\$28,981.15	\$3,668.50	\$2,567.95	\$1,834.25	\$1,834.25	\$732.70	\$3,668.50
5	V32900S200FDAE	VNXe3200 DAE 10x900GBSAS/10x200GBFLASH	\$34,080.00	UE	21%	\$26,923.20	\$3,408.00	\$2,385.60	\$1,704.00	\$1,704.00	\$681.60	\$3,408.00
5	V32900S800FDAE	VNXe3200 DAE 10x900GBSAS/10x800GBFLASH	\$78,840.00	UE	21%	\$62,283.60	\$7,884.00	\$5,518.80	\$3,942.00	\$3,942.00	\$1,576.80	\$7,884.00
5	V32-BBU	BATTERY BACKUP UNIT	\$200.00	UE	21%	\$158.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V32-BC-12ARK	ASSY BEACHCOMBER 12 ADJUSTABLE RAIL KIT	\$240.00	UE	21%	\$189.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V32-BC-25ARK	ASSY BEACHCOMBER 25 ADJUSTABLE RAIL KIT	\$240.00	UE	21%	\$189.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V32-BC-FM	FAN MODULE BC	\$300.00	UE	21%	\$237.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V32-CCARD	CACHE CARD	\$1,120.00	UE	21%	\$884.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V32D12AN2CM12	VNXe3200;2xSP DPE;12x3.5 DS;12x2TB 7200K	\$12,825.00	UE	21%	\$10,131.75	\$1,282.50	\$897.75	\$641.25	\$641.25	\$256.50	\$1,282.50
5	V32D12AN2CM9	VNXe3200;2xSP DPE;12x3.5 DS;9x2TB 7200K	\$10,925.00	UE	21%	\$8,630.75	\$1,092.50	\$764.75	\$546.25	\$546.25	\$218.50	\$1,092.50
5	V32D12AN2CX12	VNXe3200;2xSP DPE;12x3.5 DS;12x4TB 7200K	\$21,850.00	UE	21%	\$17,261.50	\$2,185.00	\$1,529.50	\$1,092.50	\$1,092.50	\$437.00	\$2,185.00
5	V32D12AN2CX9	VNXe3200;2xSP DPE;12x3.5 DS;9x4TB 7200K	\$16,625.00	UE	21%	\$13,133.75	\$1,662.50	\$1,163.75	\$831.25	\$831.25	\$332.50	\$1,662.50
5	V32D12AN2F80	VNXe32;2xSP DPE;12x3.5DS;8x800GB FAST VP	\$39,700.00	UE	21%	\$31,363.00	\$3,970.00	\$2,779.00	\$			

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	V32D12AN5F216	VNXe32:2xSP DPE:25x2.5DS:16x200GB FASTVP	\$33,330.00	UE	21%	\$26,330.70	\$3,333.00	\$2,333.10	\$1,666.50	\$1,666.50	\$666.60	\$3,333.00
5	V32D12AN5F221	VNXe32:2xSP DPE:25x2.5DS:21x200GB FASTVP	\$41,915.00	UE	21%	\$33,112.85	\$4,191.50	\$2,934.05	\$2,095.75	\$2,095.75	\$838.30	\$4,191.50
5	V32D12AN5F28	VNXe32:2xSP DPE:25x2.5DS:8x200GB FAST VP	\$19,380.00	UE	21%	\$15,310.20	\$1,938.00	\$1,356.60	\$969.00	\$969.00	\$387.60	\$1,938.00
5	V32D12AN5F80	VNXe32:2xSP DPE:25x2.5DS:8x800GB FAST VP	\$39,700.00	UE	21%	\$31,363.00	\$3,970.00	\$2,779.00	\$1,985.00	\$1,985.00	\$794.00	\$3,970.00
5	V32D12AN5F810	VNXe32:2xSP DPE:25x2.5DS:10x800GB FASTVP	\$49,070.00	UE	21%	\$38,765.30	\$4,907.00	\$3,434.90	\$2,453.50	\$2,453.50	\$981.40	\$4,907.00
5	V32D12AN5PS12	VNXe3200:2xSP DPE:25x2.5 DS:12x300GB 15K	\$12,540.00	UE	21%	\$9,906.60	\$1,254.00	\$877.80	\$627.00	\$627.00	\$250.80	\$1,254.00
5	V32D12AN5PS25	VNXe3200:2xSP DPE:25x2.5 DS:25x300GB 15K	\$18,100.00	UE	21%	\$14,299.00	\$1,810.00	\$1,267.00	\$905.00	\$905.00	\$362.00	\$1,810.00
5	V32D12AN5PS6	VNXe3200:2xSP DPE:25x2.5 DS:6x300GB 15K	\$8,920.00	UE	21%	\$7,046.80	\$892.00	\$624.40	\$446.00	\$446.00	\$178.40	\$892.00
5	V32D12AN5QM12	VNXe3200:2xSP DPE:25x2.5 DS:12x900GB 10K	\$14,488.00	UE	21%	\$11,448.52	\$1,448.80	\$1,014.16	\$724.40	\$724.40	\$289.76	\$1,448.80
5	V32D12AN5QM25	VNXe3200:2xSP DPE:25x2.5 DS:25x900GB 10K	\$20,000.00	UE	21%	\$15,800.00	\$2,000.00	\$1,400.00	\$1,000.00	\$1,000.00	\$400.00	\$2,000.00
5	V32D12AN5QM6	VNXe3200 2xSP DPE 25x2.5 DS 6x900GB 10K	\$8,600.00	UE	21%	\$6,794.00	\$860.00	\$602.00	\$430.00	\$430.00	\$172.00	\$860.00
5	V32D12AN5QN12	VNXe3200:2xSP DPE:25x2.5DS:12x1200GB 10K	\$17,385.00	UE	21%	\$13,734.15	\$1,738.50	\$1,216.95	\$869.25	\$869.25	\$347.70	\$1,738.50
5	V32D12AN5QN25	VNXe3200:2xSP DPE:25x2.5DS:25x1200GB 10K	\$24,300.00	UE	21%	\$19,197.00	\$2,430.00	\$1,701.00	\$1,215.00	\$1,215.00	\$486.00	\$2,430.00
5	V32D12AN5QN6	VNXe3200:2xSP DPE:25x2.5 DS:6x1200GB 10K	\$10,320.00	UE	21%	\$8,152.80	\$1,032.00	\$722.40	\$516.00	\$516.00	\$206.40	\$1,032.00
5	V32D12AN5QS12	VNXe3200:2xSP DPE:25x2.5 DS:12x600GB 10K	\$11,780.00	UE	21%	\$9,306.20	\$1,178.00	\$824.60	\$589.00	\$589.00	\$235.60	\$1,178.00
5	V32D12AN5QS25	VNXe3200:2xSP DPE:25x2.5 DS:25x600GB 10K	\$15,600.00	UE	21%	\$12,324.00	\$1,560.00	\$1,092.00	\$780.00	\$780.00	\$312.00	\$1,560.00
5	V32D12AN5QS6	VNXe3200 2xSP DPE 25x2.5 DS 6x600GB 10K	\$7,600.00	UE	21%	\$6,004.00	\$760.00	\$532.00	\$380.00	\$380.00	\$152.00	\$760.00
5	V32D12AN5QT12	VNXe3200:2xSP DPE:25x2.5 DS:12x600GB 15K	\$13,540.00	UE	21%	\$10,696.60	\$1,354.00	\$947.80	\$677.00	\$677.00	\$270.80	\$1,354.00
5	V32D12AN5QT25	VNXe3200:2xSP DPE:25x2.5 DS:25x600GB 15K	\$18,520.00	UE	21%	\$14,630.80	\$1,852.00	\$1,296.40	\$926.00	\$926.00	\$370.40	\$1,852.00
5	V32D12AN5QT6	VNXe3200:2xSP DPE:25x2.5 DS:6x600GB 15K	\$8,400.00	UE	21%	\$6,636.00	\$840.00	\$588.00	\$420.00	\$420.00	\$168.00	\$840.00
5	V32D12DN2	VNXe32:2xSP DPE:DC:12X3.5DS: DISKLESS	\$9,390.00	UE	21%	\$7,418.10	\$939.00	\$657.30	\$469.50	\$469.50	\$187.80	\$939.00
5	V32D12DN2CM12	VNXe32:2xSP DPE:DC:12x3.5DS:12x2TB 7200K	\$16,030.00	UE	21%	\$12,663.70	\$1,603.00	\$1,122.10	\$801.50	\$801.50	\$320.60	\$1,603.00
5	V32D12DN2CM9	VNXe32:2xSP DPE:DC:12x3.5DS:9x2TB 7200K	\$13,655.00	UE	21%	\$10,787.45	\$1,365.50	\$955.85	\$682.75	\$682.75	\$273.10	\$1,365.50
5	V32D12DN2CX12	VNXe32:2xSP DPE:DC:12x3.5DS:12x4TB 7200K	\$27,315.00	UE	21%	\$21,578.85	\$2,731.50	\$1,912.05	\$1,365.75	\$1,365.75	\$546.30	\$2,731.50
5	V32D12DN2CX9	VNXe32:2xSP DPE:DC:12x3.5DS:9x4TB 7200K	\$20,780.00	UE	21%	\$16,416.20	\$2,078.00	\$1,454.60	\$1,039.00	\$1,039.00	\$415.60	\$2,078.00
5	V32D12DN2PM12	VNXe32:2xSP DPE:DC:12x3.5DS:12x900GB 15K	\$16,925.00	UE	21%	\$13,370.75	\$1,692.50	\$1,184.75	\$846.25	\$846.25	\$338.50	\$1,692.50
5	V32D12DN2PM6	VNXe32:2xSP DPE:DC:12x3.5DS:6x600GB 15K	\$10,500.00	UE	21%	\$8,295.00	\$1,050.00	\$735.00	\$525.00	\$525.00	\$210.00	\$1,050.00
5	V32D12DN2QM12	VNXe32:2xSP DPE:DC:12x3.5DS:12x900GB 10K	\$19,920.00	UE	21%	\$15,736.80	\$1,992.00	\$1,394.40	\$996.00	\$996.00	\$398.40	\$1,992.00
5	V32D12DN2QM6	VNXe32:2xSP DPE:DC:12x3.5DS:6x900GB 10K	\$11,935.00	UE	21%	\$9,428.65	\$1,193.50	\$835.45	\$596.75	\$596.75	\$238.70	\$1,193.50
5	V32D12DN2QN12	VNXe32:2xSP DPE:DC:12x3.5DS:12x1200GB10K	\$0.00	UE	21%	\$0.00	\$2,102.50	\$1,471.75	\$1,051.25	\$1,051.25	\$420.50	\$2,102.50
5	V32D12DN2QN6	VNXe32:2xSP DPE:DC:12x3.5DS:6x1200GB10K	\$0.00	UE	21%	\$0.00	\$1,259.50	\$881.65	\$629.75	\$629.75	\$251.90	\$1,259.50
5	V32D12DN5	VNXe32:2xSP DPE:DC:25X2.5DS: DISKLESS	\$7,270.00	UE	21%	\$5,743.30	\$727.00	\$508.90	\$363.50	\$363.50	\$145.40	\$727.00
5	V32D12DN5F28	VNXe32:2xSP DPE:DC:25x2.5:8x200GB FAST	\$36,815.00	UE	21%	\$29,083.85	\$3,681.50	\$2,577.05	\$1,840.75	\$1,840.75	\$736.30	\$3,681.50
5	V32D12DN5PS12	VNXe32:2xSP DPE:DC:25x2.5DS:12x300GB 15K	\$15,675.00	UE	21%	\$12,383.25	\$1,567.50	\$1,097.25	\$783.75	\$783.75	\$313.50	\$1,567.50
5	V32D12DN5PS25	VNXe32:2xSP DPE:DC:25x2.5DS:25x300GB 15K	\$22,658.00	UE	21%	\$17,899.82	\$2,265.80	\$1,586.06	\$1,132.90	\$1,132.90	\$453.16	\$2,265.80
5	V32D12DN5PS6	VNXe32:2xSP DPE:DC:25x2.5DS:6x300GB 15K	\$11,150.00	UE	21%	\$8,808.50	\$1,115.00	\$780.50	\$557.50	\$557.50	\$223.00	\$1,115.00
5	V32D12DN5QM12	VNXe32:2xSP DPE:DC:25x2.5DS:12x900GB 10K	\$18,110.00	UE	21%	\$14,306.90	\$1,811.00	\$1,267.70	\$905.50	\$905.50	\$362.20	\$1,811.00
5	V32D12DN5QM25	VNXe32:2xSP DPE:DC:25x2.5DS:25x900GB 10K	\$24,938.00	UE	21%	\$19,701.02	\$2,493.80	\$1,745.66	\$1,246.90	\$1,246.90	\$498.76	\$2,493.80
5	V32D12DN5QM6	VNXe32:2xSP DPE:DC:25x2.5DS:6x900GB 10K	\$10,750.00	UE	21%	\$8,492.50	\$1,075.00	\$752.50	\$537.50	\$537.50	\$215.00	\$1,075.00
5	V32D12DN5QN12	VNXe32:2xSP DPE:DC:25x2.5DS:12x1200GB10K	\$19,125.00	UE	21%	\$15,108.75	\$1,912.50	\$1,338.75	\$956.25	\$956.25	\$382.50	\$1,912.50
5	V32D12DN5QN25	VNXe32:2xSP DPE:DC:25x2.5DS:25x1200GB10K	\$26,836.00	UE	21%	\$21,200.44	\$2,683.60	\$1,878.52	\$1,341.80	\$1,341.80	\$536.72	\$2,683.60
5	V32D12DN5QN6	VNXe32:2xSP DPE:DC:25x2.5DS:6x1200GB10K	\$11,350.00	UE	21%	\$8,966.50	\$1,135.00	\$794.50	\$567.50	\$567.50	\$227.00	\$1,135.00
5	V32D12DN5QS12	VNXe32:2xSP DPE:DC:25x2.5DS:12x600GB 10K	\$14,725.00	UE	21%	\$11,632.75	\$1,472.50	\$1,030.75	\$736.25	\$736.25	\$294.50	\$1,472.50
5	V32D12DN5QS25	VNXe32:2xSP DPE:DC:25x2.5DS:25x600GB 10K	\$19,570.00	UE	21%	\$15,460.30	\$1,957.00	\$1,389.90	\$978.50	\$978.50	\$391.40	\$1,957.00
5	V32D12DN5QS6	VNXe32:2xSP DPE:DC:25x2.5DS:6x600GB 10K	\$9,500.00	UE	21%	\$7,505.00	\$950.00	\$665.00	\$475.00	\$475.00	\$190.00	\$950.00
5	V32-DAE-12	2U DAE WITH 12 x 3.5 INCH DRIVE SLOTS	\$1,890.00	UE	21%	\$1,493.10	\$189.00	\$132.30	\$94.50	\$94.50	\$37.80	\$189.00
5	V32-DAE-12U	2U DAE w/12x3.5 INCH DRIVE SLOTS;UPGRADE	\$2,550.00	UE	21%	\$2,014.50	\$255.00	\$178.50	\$127.50	\$127.50	\$51.00	\$255.00
5	V32-DAE-25	2U DAE WITH 25 x 2.5 INCH DRIVE SLOTS	\$3,345.00	UE	21%	\$2,642.55	\$334.50	\$234.15	\$167.25	\$167.25	\$66.90	\$334.50
5	V32-DAE-25D	VNXe3200 DC DAE-25x2.5	\$4,350.00	UE	21%	\$3,436.50	\$435.00	\$304.50	\$217.50	\$217.50	\$87.00	\$435.00
5	V32-DAE-25DU	VNXe3200 DC DAE-25x2.5" Upgrade	\$5,870.00	UE	21%	\$4,637.30	\$587.00	\$410.90	\$293.50	\$293.50	\$117.40	\$587.00
5	V32-DAE-25U	2U DAE w/25x2.5 INCH DRIVE SLOTS;UPGRADE	\$4,515.00	UE	21%	\$3,566.85	\$451.50	\$316.05	\$225.75	\$225.75	\$90.30	\$451.50
5	V32-DC-PS	DC PSU for the 25 drive DAE	\$485.00	UE	21%	\$383.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V32-DC-PSU	DC PSU For VNXe3200 DC DPE	\$485.00	UE	21%	\$383.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V32-LCC-DAE12	LCC FOR 2U DAE 12 DRIVE	\$1,775.00	UE	21%	\$1,402.25	\$177.50	\$124.25	\$88.75	\$88.75	\$35.50	\$177.50
5	V32-LCC-DAE25	LCC FOR 2U DAE 25 DRIVE	\$1,775.00	UE	21%	\$1,402.25	\$177.50	\$124.25	\$88.75	\$88.75	\$35.50	\$177.50
5	V32-MSAS-2M	Two Mini-SAS to Mini-SAS 2 M cable	\$360.00	UE	21%	\$284.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V32-MSAS-5M	Two Mini-SAS to Mini-SAS 5 M cable	\$900.00	UE	21%	\$711.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V32MSAS-HD-2M	Two Mini-SAS HD to Mini-SAS 2 M cable	\$540.00	UE	21%	\$426.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V32MSAS-HD-5M	Two Mini-SAS HD to Mini-SAS 5 M cable	\$1,350.00	UE	21%	\$1,066.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V32-PS	PWR SUPPLY FOR VNXE3200/3400 DPE	\$485.00	UE	21%	\$383.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V32-PS-DAE12	Power Supply for 2U 12 DRIVE DAE	\$485.00	UE	21%	\$383.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V32-PS-DAE25	Power Supply for 2U 25 DRIVE DAE	\$485.00	UE	21%	\$383.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V32-PWR-0	2 C13 PWRCRD W/ SEV1011 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V32-PWR-1	2 C13 PWRCRD W/ NBR 14136 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V32-PWR-10	2 C13 PWRCRD W/ KSC8305 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V32-PWR-11	2 C13 PWRCRD w/ CNS690 PLUGS 125V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V32-PWR-12	2 C13 PWRCRD W/ NEMA 5-15 PLUGS 125V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V32-PWR-13	2 C13 PWRCRD W/ BS546 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V32-PWR-14	2 C13 PWRCRD W/ SI-32 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V32-PWR-15	2 C13 PWRCRD with IN6SA3 plugs 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V32-PWR-2	2 C13 PWRCRD W/ JISC 8303 PLUGS 125V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V32-PWR-3	2 C13 PWRCRD W/ GB1002 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V32-PWR-4	2 C13 PWRCRD W/ IRAM 2073 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V32-PWR-5	2 C13 PWRCRD W/ BSI 1363 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V32-PWR-6	2 C13 PWRCRD w/ SAA/3 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V32-PWR-7	2 C13 PWRCRD W/ CEE7/7 PLUGS 250V 10A	\$0.00	UE	21%</							

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	V3-2S10300EU	300GB 10K 6G SAS 2.5 SPARE	\$655.00	UE	21%	\$517.45	\$58.23	\$40.61	\$0.00	\$14.52	\$0.00	\$58.23
5	V3-2S10-300TU	VNX51/53 300GB 10KSAS DRV25X2.5 DPEDAE	\$655.00	UE	21%	\$517.45	\$72.05	\$53.06	\$0.00	\$19.00	\$0.00	\$72.05
5	V3-2S10-300U	VNX51/53 300GB 10KSAS DRV25X2.5 DPEDAE	\$555.00	UE	21%	\$438.45	\$61.05	\$44.96	\$0.00	\$16.10	\$0.00	\$61.05
5	V3-2S10-600	2.5 IN 600GB 10K 6GB SAS DISK DRIVE	\$600.00	UE	21%	\$474.00	\$90.00	\$66.00	\$0.00	\$24.00	\$0.00	\$90.00
5	V3-2S10-600E	600GB 10K 6G SAS 2.5" DRIVE	\$0.00	UE	21%	\$0.00	\$84.60	\$59.22	\$0.00	\$21.15	\$0.00	\$84.60
5	V3-2S10600EU	600GB 10K 6G SAS 2.5 SPARE	\$955.00	UE	21%	\$754.45	\$84.90	\$59.21	\$0.00	\$21.17	\$0.00	\$84.90
5	V3-2S10-600TU	VNX 51/53 600GB 10K DRV-25X2.5 DPE/DAE	\$955.00	UE	21%	\$754.45	\$105.05	\$77.36	\$0.00	\$27.70	\$0.00	\$105.05
5	V3-2S10-600U	VNX 51/53 600GB 10K DRV-25X2.5 DPE/DAE	\$810.00	UE	21%	\$639.90	\$89.10	\$65.61	\$0.00	\$23.49	\$0.00	\$89.10
5	V3-2S10-900	2.5 IN 900GB 10K 6GB SAS DISK DRIVE	\$820.00	UE	21%	\$647.80	\$123.00	\$90.20	\$0.00	\$32.80	\$0.00	\$123.00
5	V3-2S10-900E	900GB 10K 6G SAS 2.5" DRIVE	\$0.00	UE	21%	\$0.00	\$115.80	\$81.06	\$0.00	\$28.95	\$0.00	\$115.80
5	V3-2S10900EU	900GB 10K 6G SAS 2.5 SPARE	\$1,290.00	UE	21%	\$1,019.10	\$114.68	\$79.98	\$0.00	\$28.60	\$0.00	\$114.68
5	V3-2S10-900TU	VNX51/53 900GB 10K 25X2.5IN DRV DPE/DAE	\$1,290.00	UE	21%	\$1,019.10	\$141.90	\$104.49	\$0.00	\$37.41	\$0.00	\$141.90
5	V3-2S10-900U	VNX51/53 900GB 10K 25X2.5IN DRV DPE/DAE	\$1,095.00	UE	21%	\$865.05	\$120.45	\$88.70	\$0.00	\$31.76	\$0.00	\$120.45
5	V3-2S10E-900E	900GB 2.5" SELF ENCRYPT DRIVE	\$0.00	UE	21%	\$0.00	\$160.80	\$112.56	\$0.00	\$40.20	\$0.00	\$160.80
5	V32S10E900EU	900GB 10K 6G SAS 2.5 SPARE	\$1,300.00	UE	21%	\$1,027.00	\$195.00	\$143.00	\$0.00	\$52.00	\$0.00	\$195.00
5	V3-2S10E900EU	900GB 2.5" SELF ENCRYPT DRIVE UPG	\$1,810.00	UE	21%	\$1,429.90	\$160.91	\$112.22	\$0.00	\$40.12	\$0.00	\$160.91
5	V3-2S6F-100	2.5 IN 100GB 6GB SAS FLASH DRIVE	\$1,985.00	UE	21%	\$1,588.15	\$297.75	\$218.35	\$0.00	\$79.40	\$0.00	\$297.75
5	V3-2S6F-100E	100GB EFD 6G SAS 2.5" DRIVE	\$0.00	UE	21%	\$0.00	\$280.20	\$196.14	\$0.00	\$70.05	\$0.00	\$280.20
5	V32S6F100EU	100GB 2.5 EFD SPARE	\$3,150.00	UE	21%	\$2,488.50	\$472.50	\$346.50	\$0.00	\$126.00	\$0.00	\$472.50
5	V3-2S6F100EU	100GB EFD 6G SAS 2.5 SPARE	\$3,155.00	UE	21%	\$2,492.45	\$280.48	\$195.61	\$0.00	\$69.94	\$0.00	\$280.48
5	V3-2S6F-100TU	VNX 51/53 100GB FLSH-25X2.5 DRV DPE/DAE	\$3,155.00	UE	21%	\$2,492.45	\$347.05	\$255.56	\$0.00	\$91.50	\$0.00	\$347.05
5	V3-2S6F-100U	VNX 51/53 100GB FLSH-25X2.5 DRV DPE/DAE	\$2,680.00	UE	21%	\$2,098.80	\$217.20	\$157.72	\$0.00	\$77.72	\$0.00	\$217.20
5	V3-2S6F-200	2.5 IN 200GB 6GB SAS FLASH DRIVE	\$3,755.00	UE	21%	\$2,966.45	\$563.25	\$413.05	\$0.00	\$150.20	\$0.00	\$563.25
5	V3-2S6F-200E	200GB EFD 6G SAS 2.5" DRIVE	\$0.00	UE	21%	\$0.00	\$530.40	\$371.28	\$0.00	\$132.60	\$0.00	\$530.40
5	V32S6F200EU	200GB 2.5 EFD SPARE	\$5,965.00	UE	21%	\$4,712.35	\$894.75	\$656.15	\$0.00	\$238.60	\$0.00	\$894.75
5	V3-2S6F200EU	200GB EFD 6G SAS 2.5 SPARE	\$5,970.00	UE	21%	\$4,716.30	\$530.73	\$370.14	\$0.00	\$132.34	\$0.00	\$530.73
5	V3-2S6F-200TU	VNX 51/53 200GB FLSH-25X2.5 DRV DPE/DAE	\$5,970.00	UE	21%	\$4,716.30	\$656.70	\$483.57	\$0.00	\$173.13	\$0.00	\$656.70
5	V3-2S6F-200U	VNX 51/53 200GB FLSH-25X2.5 DRV DPE/DAE	\$5,075.00	UE	21%	\$4,009.25	\$558.25	\$411.08	\$0.00	\$147.18	\$0.00	\$558.25
5	V32SFP-TWAX-1M	Qty 4 1M ACTIVE TWINAX 10G CABLE	\$980.00	UE	21%	\$774.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V32SFP-TWAX-3M	Qty 4 3M ACTIVE TWINAX 10G CABLE	\$1,175.00	UE	21%	\$928.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V32SFP-TWAX-5M	Qty 4 5M ACTIVE TWINAX 10G CABLE	\$1,440.00	UE	21%	\$1,137.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V32-SP	VNXe 3200 STORAGE PROCESSOR NO DIMM	\$7,015.00	UE	21%	\$5,541.85	\$701.50	\$491.05	\$350.75	\$350.75	\$140.30	\$701.50
5	V32-SP-DIMM	VNXe 3200 SP MEMORY 8GB DIMM	\$305.00	UE	21%	\$240.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V32-SSD	STORAGE PROCESSOR SSD MSATA	\$1,024.00	UE	21%	\$808.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V3D12AN15CE12	VNXE3300;2SP DPE;15X3.5;12x3TBS NLS;SED	\$0.00	UE	21%	\$0.00	\$2,270.30	\$1,589.21	\$0.00	\$681.09	\$0.00	\$2,270.30
5	V3D12AN15CL12	VNXE3300;2SP DPE;15X3.5;12x3TB NLS	\$0.00	UE	21%	\$0.00	\$1,682.80	\$1,177.96	\$0.00	\$504.84	\$0.00	\$1,682.80
5	V3D12AN15CM12	VNXE3300;2SP DPE;15X3.5;12x2TB NLS	\$0.00	UE	21%	\$0.00	\$1,283.40	\$898.38	\$0.00	\$385.02	\$0.00	\$1,283.40
5	V3D12AN15CS12	VNXE3300;2SP DPE;15X3.5;12x1TB NLS	\$0.00	UE	21%	\$0.00	\$1,035.30	\$724.71	\$0.00	\$310.59	\$0.00	\$1,035.30
5	V3D12AN15CX12	VNXE3300;2SP DPE;15X3.5;12x4TB NLS	\$27,600.00	UE	21%	\$21,804.00	\$2,760.00	\$1,932.00	\$0.00	\$828.00	\$0.00	\$2,760.00
5	V3D12AN15EL12	VNXE3300;2SP DPE;15X3.5;12x900GB;SED	\$0.00	UE	21%	\$0.00	\$2,265.90	\$1,586.13	\$0.00	\$679.77	\$0.00	\$2,265.90
5	V3D12AN15PL12	VNXE3300;2SP DPE;15X3.5;12x900GB;RK	\$0.00	UE	21%	\$0.00	\$1,715.60	\$1,200.92	\$0.00	\$514.68	\$0.00	\$1,715.60
5	V3D12AN15PM12	VNXE3300;2SP DPE;15X3.5;12x600GB	\$0.00	UE	21%	\$0.00	\$1,627.10	\$1,138.97	\$0.00	\$488.13	\$0.00	\$1,627.10
5	V3D12AN15PS12	VNXE3300;2SP DPE;15X3.5;12x300GB	\$0.00	UE	21%	\$0.00	\$1,111.30	\$777.91	\$0.00	\$333.39	\$0.00	\$1,111.30
5	V3D12AN25EL12	VNXE3300;2SP DPE;25X2.5;12x900GB;SED	\$0.00	UE	21%	\$0.00	\$2,122.80	\$1,485.96	\$0.00	\$636.84	\$0.00	\$2,122.80
5	V3D12AN25PL12	VNXE3300;2SP DPE;25X2.5;12x900GB	\$0.00	UE	21%	\$0.00	\$1,606.30	\$1,124.41	\$0.00	\$481.89	\$0.00	\$1,606.30
5	V3D12AN25PM12	VNXE3300;2SP DPE;25X2.5;12x600GB	\$0.00	UE	21%	\$0.00	\$1,392.60	\$974.82	\$0.00	\$417.78	\$0.00	\$1,392.60
5	V3D12AN25PS12	VNXE3300;2SP DPE;25X2.5;12x300GB	\$0.00	UE	21%	\$0.00	\$946.70	\$662.69	\$0.00	\$284.01	\$0.00	\$946.70
5	V3D12AR15CE12	VNXE3300;2SP DPE;15X3.5;12x3TB NLS;RK;SED	\$0.00	UE	21%	\$0.00	\$2,390.80	\$1,673.56	\$0.00	\$717.24	\$0.00	\$2,390.80
5	V3D12AR15CL12	VNXE3300;2SP DPE;15X3.5;12x3TB NLS;RK	\$0.00	UE	21%	\$0.00	\$1,682.80	\$1,177.96	\$0.00	\$504.84	\$0.00	\$1,682.80
5	V3D12AR15CM12	VNXE3300;2SP DPE;15X3.5;12x2TB NLS;RK	\$0.00	UE	21%	\$0.00	\$1,283.40	\$898.38	\$0.00	\$385.02	\$0.00	\$1,283.40
5	V3D12AR15CS12	VNXE3300;2SP DPE;15X3.5;12x1TB NLS;RK	\$0.00	UE	21%	\$0.00	\$1,035.30	\$724.71	\$0.00	\$310.59	\$0.00	\$1,035.30
5	V3D12AR15CX12	VNXE3300;2SP DPE;15X3.5;12x4TB NLS;RK	\$27,600.00	UE	21%	\$21,804.00	\$2,760.00	\$1,932.00	\$0.00	\$828.00	\$0.00	\$2,760.00
5	V3D12AR15EL12	VNXE3300;2SP DPE;15X3.5;12x900GB;RK;SED	\$0.00	UE	21%	\$0.00	\$2,265.90	\$1,586.13	\$0.00	\$679.77	\$0.00	\$2,265.90
5	V3D12AR15PL12	VNXE3300;2SP DPE;15X3.5;12x900GB;RK	\$0.00	UE	21%	\$0.00	\$1,715.60	\$1,200.92	\$0.00	\$514.68	\$0.00	\$1,715.60
5	V3D12AR15PM12	VNXE3300;2SP DPE;15X3.5;12x600GB;RK	\$0.00	UE	21%	\$0.00	\$1,627.10	\$1,138.97	\$0.00	\$488.13	\$0.00	\$1,627.10
5	V3D12AR15PS12	VNXE3300;2SP DPE;15X3.5;12x300GB;RK	\$0.00	UE	21%	\$0.00	\$1,111.30	\$777.91	\$0.00	\$333.39	\$0.00	\$1,111.30
5	V3D12AR25EL12	VNXE3300;2SP DPE;25X2.5;12x900GB;RK;SED	\$0.00	UE	21%	\$0.00	\$2,122.80	\$1,485.96	\$0.00	\$636.84	\$0.00	\$2,122.80
5	V3D12AR25PL12	VNXE3300;2SP DPE;25X2.5;12x900GB;RK	\$0.00	UE	21%	\$0.00	\$1,606.30	\$1,124.41	\$0.00	\$481.89	\$0.00	\$1,606.30
5	V3D12AR25PM12	VNXE3300;2SP DPE;25X2.5;12x600GB;RK	\$0.00	UE	21%	\$0.00	\$1,392.60	\$974.82	\$0.00	\$417.78	\$0.00	\$1,392.60
5	V3D12AR25PS12	VNXE3300;2SP DPE;25X2.5;12x300GB;RK	\$0.00	UE	21%	\$0.00	\$946.70	\$662.69	\$0.00	\$284.01	\$0.00	\$946.70
5	V3D12DN15PL12	VNXE3300;2SP DPE;15X3.5;12x900GB;DC	\$0.00	UE	21%	\$0.00	\$1,925.60	\$1,347.92	\$0.00	\$577.68	\$0.00	\$1,925.60
5	V3D12DN15PM12	VNXE3300;2SP DPE;15X3.5;12x600GB;DC	\$0.00	UE	21%	\$0.00	\$1,837.10	\$1,285.97	\$0.00	\$551.13	\$0.00	\$1,837.10
5	V3D12DN15PS12	VNXE3300;2SP DPE;15X3.5;12x300GB;DC	\$0.00	UE	21%	\$0.00	\$1,257.60	\$880.32	\$0.00	\$377.28	\$0.00	\$1,257.60
5	V3D12DN25PL12	VNXE3300;2SP DPE;25X2.5;12x900GB;DC	\$0.00	UE	21%	\$0.00	\$1,816.30	\$1,271.41	\$0.00	\$544.89	\$0.00	\$1,816.30
5	V3D12DN25PM12	VNXE3300;2SP DPE;25X2.5;12x600GB;DC	\$0.00	UE	21%	\$0.00	\$1,602.60	\$1,121.82	\$0.00	\$480.78	\$0.00	\$1,602.60
5	V3D12DN25PS12	VNXE3300;2SP DPE;25X2.5;12x300GB;DC	\$0.00	UE	21%	\$0.00	\$1,093.10	\$765.17	\$0.00	\$327.93	\$0.00	\$1,093.10
5	V3-RACK-40U	VNXE3300 RACK	\$1,680.00	UE	21%	\$1,327.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V3-VS07-010	1TB 7200RPM 6GB SAS DISK DRIVE	\$400.00	UE	21%	\$316.00	\$60.00	\$44.00	\$0.00	\$16.00	\$0.00	\$60.00
5	V3-VS07-010-6	6TB SAS DISK PACK (6 x 1TB 7200RPM)	\$2,830.00	UE	21%	\$2,235.70	\$339.60	\$237.72	\$0.00	\$84.90	\$0.00	\$339.60
5	V3-VS07-0106U	6TB SAS DISK PACK (6 x 1TB 72k)JUPG	\$3,830.00	UE	21%	\$3,025.70	\$340.49	\$237.46	\$0.00	\$84.90	\$0.00	\$340.49
5	V3-VS07-010E	1TB 7200RPM NL-SAS DRIVE	\$0.00	UE	21%	\$0.00	\$56.40	\$39.48	\$0.00	\$14.10	\$0.00	\$56.40
5	V3-VS07-010EU	1TB 7200RPM NL-SAS DRIVE	\$0.00	UE	21%	\$0.00	\$56.90	\$39.68	\$0.00	\$14.19	\$0.00	\$56.90
5	V3-VS07-010TU	VNX 33/51/53 1T DRV-15X3.5IN DPE/DAE U	\$0.00	UE	21%	\$0.00	\$70.40	\$51.84	\$0.00	\$18.56	\$0.00	\$70.40
5	V3-VS07-010U	VNX 51/53 1T DRV-15X3.5IN DPE/DAE U	\$0.00	UE	21%	\$0.00	\$59.95	\$44.15	\$0.00	\$15.81	\$0.00	\$59.95
5	V3-VS07-010UE	1TB 7200RPM NL-SAS DRIVE UPGRADE	\$0.00	UE	21%	\$0.00	\$56.90	\$39.68	\$0.00	\$14.19	\$0.00	\$56.90
5	V3-VS07-020	2TB 7200RPM 6GB SAS DISK DRIVE	\$625.00	UE	21%	\$493.75	\$93.75	\$68.75	\$0.00	\$25.00	\$0.00	\$93.75
5	V3-VS07-020-6	12TB SAS DISK PACK 6X2TB 7200RPM DISKS	\$4,320.00	UE	21%	\$3,412.80	\$518.40	\$362.88	\$0.00	\$129.60	\$0.00	\$518.40
5	V3-VS07-0206U	12TB SAS DISK PACK (6 x 2TB 72k)JUPG	\$5,850.00	UE	21%	\$4,621.50	\$520.07	\$362.70	\$0.00	\$129.68	\$0.00	\$520.07
5	V3-VS07-020E	2TB 7200RPM NL-SAS DRIVE	\$0.00	UE	21%	\$0.00	\$86.40	\$60.48	\$0.00	\$21.60	\$0.00	\$86.40
5	V3-VS07-020EU	2TB 7200RPM 3.5 SAS DRIVE SPARE UPGRADE	\$975.00	UE	21%	\$770.25	\$86.68	\$60.45	\$0.00	\$21.61	\$0.00	\$86.68

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	V3-VS07-020TU	VNX51/53 2TB NL-SAS UP DRV-15X3.5 DPEDAE	\$990.00	UE	21%	\$782.10	\$108.90	\$80.19	\$0.00	\$28.71	\$0.00	\$108.90
5	V3-VS07-020U	VNX51/53 2TB NL-SAS UP DRV-15X3.5 DPEDAE	\$840.00	UE	21%	\$663.60	\$92.40	\$68.04	\$0.00	\$24.36	\$0.00	\$92.40
5	V3-VS07-020UE	2TB 7200RPM NL-SAS DRIVE UPGRADE	\$975.00	UE	21%	\$770.25	\$86.68	\$60.45	\$0.00	\$21.61	\$0.00	\$86.68
5	V3-VS07-030	3.5 IN 3TB 7.2K 6GB SAS DISK DRIVE	\$890.00	UE	21%	\$703.10	\$133.50	\$97.90	\$0.00	\$35.60	\$0.00	\$133.50
5	V3-VS07-030E	3TB 7200RPM NL-SAS DRIVE	\$0.00	UE	21%	\$0.00	\$123.00	\$86.10	\$0.00	\$30.75	\$0.00	\$123.00
5	V3-VS07-030EU	3TB 7200RPM NL-SAS SPARE	\$1,385.00	UE	21%	\$1,094.15	\$123.13	\$85.87	\$0.00	\$30.70	\$0.00	\$123.13
5	V3-VS07-030TU	VNX 3TB NL SAS DRV UPG-15X3.5IN DPE/DAE	\$1,410.00	UE	21%	\$1,113.90	\$155.10	\$114.21	\$0.00	\$40.89	\$0.00	\$155.10
5	V3-VS07-030U	VNX 3TB NL SAS DRV UPG-15X3.5IN DPE/DAE	\$1,200.00	UE	21%	\$948.00	\$132.00	\$97.20	\$0.00	\$34.80	\$0.00	\$132.00
5	V3-VS07-040	3.5 IN 4TB 7.2K 6GB SAS DISK DRIVE	\$1,085.00	UE	21%	\$857.15	\$162.75	\$119.35	\$0.00	\$43.40	\$0.00	\$162.75
5	V3-VS07-040E	4TB 7.2K NL-SAS 3.5" DRIVE	\$1,250.00	UE	21%	\$987.50	\$150.00	\$105.00	\$0.00	\$37.50	\$0.00	\$150.00
5	V3-VS07-040EU	4TB 7.2K NL-SAS 3.5" DRIVE UPG	\$1,670.00	UE	21%	\$1,319.30	\$148.46	\$103.54	\$0.00	\$37.02	\$0.00	\$148.46
5	V3-VS07-040TU	VNX 4TB NL SAS DRV UPG-15X3.5IN DPE/DAE	\$1,670.00	UE	21%	\$1,319.30	\$183.70	\$135.27	\$0.00	\$48.43	\$0.00	\$183.70
5	V3-VS07-040U	VNX51/53 4TB NL SAS DRV DPE/DAE UPGRADE	\$1,420.00	UE	21%	\$1,121.80	\$156.20	\$115.02	\$0.00	\$41.18	\$0.00	\$156.20
5	V3-VS07E-030E	3TB NL-SAS 3.5" SELF ENCRYPT DRIVE	\$0.00	UE	21%	\$0.00	\$172.80	\$120.96	\$0.00	\$43.20	\$0.00	\$172.80
5	V3-VS07E030EU	3TB NL-SAS 3.5" SELF ENCRYPT DRIVE UPG	\$1,945.00	UE	21%	\$1,536.55	\$172.91	\$120.59	\$0.00	\$43.11	\$0.00	\$172.91
5	V3-VS10-300	3.5 IN 300GB 10K 6GB SAS DISK DRIVE	\$440.00	UE	21%	\$347.60	\$66.00	\$48.40	\$0.00	\$17.60	\$0.00	\$66.00
5	V3-VS10-300TU	VNX51/53 300GB10KSAS UP DRV15X3.5DPE/DAE	\$695.00	UE	21%	\$549.05	\$76.45	\$56.30	\$0.00	\$20.16	\$0.00	\$76.45
5	V3-VS10-300U	VNX51/53 300GB10KSAS UP DRV15X3.5DPE/DAE	\$590.00	UE	21%	\$466.10	\$64.90	\$47.79	\$0.00	\$17.11	\$0.00	\$64.90
5	V3-VS10-600	3.5 IN 600GB 10K 6GB SAS DISK DRIVE	\$600.00	UE	21%	\$474.00	\$90.00	\$66.00	\$0.00	\$24.00	\$0.00	\$90.00
5	V3-VS10-600TU	VNX51/53 600GB 10K SAS UPDRV15X3.5DPEDAE	\$955.00	UE	21%	\$754.45	\$105.05	\$77.36	\$0.00	\$27.70	\$0.00	\$105.05
5	V3-VS10-600U	VNX51/53 600GB 10K SAS UPDRV15X3.5DPEDAE	\$810.00	UE	21%	\$639.90	\$89.10	\$65.61	\$0.00	\$23.49	\$0.00	\$89.10
5	V3-VS10-900	3.5 IN 900GB 10K SAS DISK DRIVE	\$820.00	UE	21%	\$647.80	\$123.00	\$90.20	\$0.00	\$32.80	\$0.00	\$123.00
5	V3-VS10-900E	900GB 10K 6G SAS 3.5" DRIVE	\$0.00	UE	21%	\$0.00	\$115.80	\$81.06	\$0.00	\$28.95	\$0.00	\$115.80
5	V3-VS10900EU	900GB 10K 6G SAS 3.5 SPARE	\$1,290.00	UE	21%	\$1,019.10	\$114.68	\$79.98	\$0.00	\$28.60	\$0.00	\$114.68
5	V3-VS10-900TU	VNX 33/35 900G10KDRV-15X3.5IN DPE/DAE U	\$1,420.00	UE	21%	\$1,121.80	\$156.20	\$115.02	\$0.00	\$41.18	\$0.00	\$156.20
5	V3-VS10-900U	VNX 51/53 900G10KDRV-15X3.5IN DPE/DAE U	\$1,205.00	UE	21%	\$951.95	\$132.55	\$97.61	\$0.00	\$34.95	\$0.00	\$132.55
5	V3-VS10E-900E	900GB 3.5" SELF ENCRYPT DRIVE	\$0.00	UE	21%	\$0.00	\$174.00	\$121.80	\$0.00	\$43.50	\$0.00	\$174.00
5	V3-VS10E900EU	900GB 3.5" SELF ENCRYPT DRIVE UPG	\$1,960.00	UE	21%	\$1,548.40	\$174.24	\$121.52	\$0.00	\$43.45	\$0.00	\$174.24
5	V3-VS15-300	300GB 15K SAS DISK DRIVE	\$560.00	UE	21%	\$442.40	\$84.00	\$61.60	\$0.00	\$22.40	\$0.00	\$84.00
5	V3-VS15-300-6	1800GB SAS DISK PACK (6 X 300GB 15K 3.5)	\$3,945.00	UE	21%	\$3,145.50	\$473.40	\$331.38	\$0.00	\$118.35	\$0.00	\$473.40
5	V3-VS15-3006U	1800GB SAS DISK PK(6x300GB 15K 3.5)UPG	\$5,330.00	UE	21%	\$4,210.70	\$473.84	\$330.46	\$0.00	\$118.15	\$0.00	\$473.84
5	V3-VS15-300-7	2100GB SAS DISK PACK (7X 300GB 15K 3.5")	\$4,605.00	UE	21%	\$3,637.95	\$552.60	\$386.82	\$0.00	\$138.15	\$0.00	\$552.60
5	V3-VS15-3007U	2100GB SAS DISK PACK (7 x 300GB 15K) UPG	\$6,215.00	UE	21%	\$4,909.85	\$552.51	\$385.33	\$0.00	\$137.77	\$0.00	\$552.51
5	V3-VS15-300E	300GB 15K SAS DRIVE	\$0.00	UE	21%	\$79.20	\$55.44	\$39.00	\$0.00	\$19.80	\$0.00	\$55.44
5	V3-VS15-300EU	300GB 15K 3.5 SAS SPARE	\$890.00	UE	21%	\$703.10	\$79.12	\$55.18	\$0.00	\$19.73	\$0.00	\$79.12
5	V3-VS15-300TU	VNX51/53 300GB15K SAS UPGDRV15X3.5DPEDAE	\$890.00	UE	21%	\$703.10	\$97.90	\$72.09	\$0.00	\$25.81	\$0.00	\$97.90
5	V3-VS15-300U	VNX51/53 300GB15K SAS UPGDRV15X3.5DPEDAE	\$755.00	UE	21%	\$596.45	\$83.05	\$61.16	\$0.00	\$21.90	\$0.00	\$83.05
5	V3-VS15-300UE	300GB 15K SAS DRIVE UPGRADE	\$890.00	UE	21%	\$703.10	\$79.12	\$55.18	\$0.00	\$19.73	\$0.00	\$79.12
5	V3-VS15-600	600GB 15K SAS DISK DRIVE	\$885.00	UE	21%	\$699.15	\$132.75	\$97.35	\$0.00	\$35.40	\$0.00	\$132.75
5	V3-VS15-600-6	3600GB SAS DISK PACK (6 X 600GB 15K 3.5)	\$6,270.00	UE	21%	\$4,953.30	\$752.40	\$526.68	\$0.00	\$188.10	\$0.00	\$752.40
5	V3-VS15-6006U	3600GB SAS DISK PK(6x600GB 15K 3.5)UPG	\$8,460.00	UE	21%	\$6,683.40	\$752.09	\$524.52	\$0.00	\$187.53	\$0.00	\$752.09
5	V3-VS15-600-7	4200GB SAS DISK PACK (7X 600GB 15K 3.5")	\$7,310.00	UE	21%	\$5,774.90	\$877.20	\$614.04	\$0.00	\$219.30	\$0.00	\$877.20
5	V3-VS15-6007U	4200GB SAS DISK PK (7x600GB 15K)JUPG	\$9,870.00	UE	21%	\$7,797.30	\$877.44	\$611.94	\$0.00	\$218.79	\$0.00	\$877.44
5	V3-VS15-600E	600GB 15K SAS DRIVE	\$0.00	UE	21%	\$124.80	\$87.36	\$58.36	\$0.00	\$31.20	\$0.00	\$87.36
5	V3-VS15-600EU	600GB 15K 3.5 SAS SPARE	\$1,405.00	UE	21%	\$1,109.95	\$124.90	\$87.11	\$0.00	\$31.14	\$0.00	\$124.90
5	V3-VS15-600TU	VNX51/53 600GB15K SAS UPGDRV15X3.5DPEDAE	\$1,415.00	UE	21%	\$1,117.85	\$155.65	\$114.62	\$0.00	\$41.04	\$0.00	\$155.65
5	V3-VS15-600U	VNX51/53 600GB15K SAS UPGDRV15X3.5DPEDAE	\$1,205.00	UE	21%	\$951.95	\$132.55	\$97.61	\$0.00	\$34.95	\$0.00	\$132.55
5	V3-VS15-600UE	600GB 15K SAS DRIVE UPGRADE	\$1,405.00	UE	21%	\$1,109.95	\$124.90	\$87.11	\$0.00	\$31.14	\$0.00	\$124.90
5	V3-VS6F-100	100GB FLASH DRIVE	\$1,995.00	UE	21%	\$1,576.05	\$299.25	\$219.45	\$0.00	\$79.80	\$0.00	\$299.25
5	V3-VS6F-100-5	500GB FLASH DISK PACK	\$11,725.00	UE	21%	\$9,262.75	\$1,407.00	\$984.90	\$0.00	\$351.75	\$0.00	\$1,407.00
5	V3-VS6F-1005U	500GB FLASH DISK PACK (5 x 100GB)JUPG	\$15,835.00	UE	21%	\$12,509.65	\$1,407.73	\$981.77	\$0.00	\$351.00	\$0.00	\$1,407.73
5	V3-VS6F-100E	100GB 3.5" EFD DRIVE	\$0.00	UE	21%	\$0.00	\$281.40	\$196.98	\$0.00	\$70.35	\$0.00	\$281.40
5	V3-VS6F-100EU	100GB 3.5 EFD SPARE	\$3,165.00	UE	21%	\$2,500.35	\$281.37	\$196.23	\$0.00	\$70.16	\$0.00	\$281.37
5	V3-VS6F-100TU	VNX51/53 100GB SAS FLSH UPG15X3.5DPEDAE	\$3,165.00	UE	21%	\$2,500.35	\$348.15	\$256.37	\$0.00	\$91.79	\$0.00	\$348.15
5	V3-VS6F-100U	VNX51/53 100GB SAS FLSH UPG15X3.5DPEDAE	\$2,690.00	UE	21%	\$2,125.10	\$295.90	\$217.89	\$0.00	\$78.01	\$0.00	\$295.90
5	V3-VS6F-100UE	100GB 3.5" EFD DRIVE UPGRADE	\$3,165.00	UE	21%	\$2,500.35	\$281.37	\$196.23	\$0.00	\$70.16	\$0.00	\$281.37
5	V3-VS6F-200	3.5IN 200GB 6GB SAS 520BPS FLASH DRIVE	\$3,780.00	UE	21%	\$2,986.20	\$567.00	\$415.80	\$0.00	\$151.20	\$0.00	\$567.00
5	V3-VS6F-200TU	VNX51/53 200GB SAS FLSH UPG15X3.5DPEDAE	\$6,000.00	UE	21%	\$4,740.00	\$660.00	\$486.00	\$0.00	\$174.00	\$0.00	\$660.00
5	V3-VS6F-200U	VNX51/53 200GB SAS FLSH UPG15X3.5DPEDAE	\$5,100.00	UE	21%	\$4,029.00	\$561.00	\$413.10	\$0.00	\$147.90	\$0.00	\$561.00
5	V51-LPS	LOCAL PROTECTION SUITE FOR VNX5100=IC	\$2,063.00	UE	21%	\$1,629.77	\$371.34	\$330.08	\$0.00	\$0.00	\$0.00	\$371.34
5	V51-PPAK	Total Protection Pack for VNX5100=IC	\$11,166.00	UE	21%	\$8,821.14	\$2,009.88	\$1,786.56	\$0.00	\$0.00	\$0.00	\$2,009.88
5	V51-RPS	REMOTE PROTECTION SUITE FOR VNX5100=IC	\$4,063.00	UE	21%	\$3,209.77	\$731.34	\$650.08	\$0.00	\$0.00	\$0.00	\$731.34
5	V51-VPAK	TOTAL VALUE PACK FOR VNX5100=IC	\$6,835.00	UE	21%	\$5,399.65	\$1,230.30	\$1,093.60	\$0.00	\$0.00	\$0.00	\$1,230.30
5	V5-2S10-012	VNXE1600 1.2TB 10K SAS 25X2.5	\$850.00	UE	21%	\$671.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-2S10-012TU	VNXE1600 1.2TB 10K SAS 25X2.5 U/G	\$1,150.00	UE	21%	\$908.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-2S10-012U	VNXE1600 1.2TB 10K SAS 25X2.5 U/G	\$1,150.00	UE	21%	\$908.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-2S10-600	VNXE1600 600GB 10K SAS 25X2.5	\$455.00	UE	21%	\$359.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-2S10-600TU	VNXE1600 600GB 10K SAS 25X2.5 U/G	\$615.00	UE	21%	\$485.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-2S10-600U	VNXE1600 600GB 10K SAS 25X2.5 U/G	\$615.00	UE	21%	\$485.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-2S10-900	VNXE1600 900GB 10K SAS 25X2.5	\$655.00	UE	21%	\$517.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-2S10-900TU	VNXE1600 900GB 10K SAS 25X2.5 U/G	\$885.00	UE	21%	\$699.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-2S10-900U	VNXE1600 900GB 10K SAS 25X2.5 U/G	\$885.00	UE	21%	\$699.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-2S15-300	VNXE1600 300GB 15K SAS 25X2.5	\$705.00	UE	21%	\$556.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-2S15-300TU	VNXE1600 300GB 15K SAS 25X2.5 U/G	\$950.00	UE	21%	\$750.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-2S15-300U	VNXE1600 300GB 15K SAS 25X2.5 U/G	\$950.00	UE	21%	\$750.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-2S15-600	VNXE1600 600GB 15K SAS 25X2.5	\$725.00	UE	21%	\$572.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-2S15-600TU	VNXE1600 600GB 15K SAS 25X2.5 U/G	\$975.00	UE	21%	\$770.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-2S15-600U	VNXE1600 600GB 15K SAS 25X2.5 U/G	\$975.00	UE	21%	\$770.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-2S6FX-200	VNXE1600 200GB SSD 25X2.5	\$1,450.00	UE	21%	\$1,145.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-2S6FX-200TU	VNXE1600 200GB SSD 25X2.5 U/G	\$1,735.00	UE	21%	\$1,370.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	V5-2S6FX-200U	VNXE1600 200GB SSD 25X2.5 U/G	\$1,735.00	UE	21%	\$1,370.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-2S6FX-800	VNXE1600 800GB SSD 25X2.5	\$4,150.00	UE	21%	\$3,278.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-2S6FX-800TU	VNXE1600 800GB SSD 25X2.5 UG	\$4,985.00	UE	21%	\$3,938.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-2S6FX-800U	VNXE1600 800GB SSD 25X2.5 UG	\$4,985.00	UE	21%	\$3,938.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V53-EPAK	TOTAL EFFICENCY PACK FOR VNX5300=IC	\$21,399.00	UE	21%	\$16,905.21	\$3,851.82	\$3,423.84	\$0.00	\$0.00	\$0.00	\$3,851.82
5	V53-LPS	LOCAL PROTECTION SUITE FOR VNX5300=IC	\$3,031.00	UE	21%	\$2,394.49	\$545.58	\$484.96	\$0.00	\$0.00	\$0.00	\$545.58
5	V53-PPAK	Total Protection Pack for VNX5300=IC	\$18,700.00	UE	21%	\$14,773.00	\$3,366.00	\$2,992.00	\$0.00	\$0.00	\$0.00	\$3,366.00
5	V53-RPS	REMOTE PROTECTION SUITE FOR VNX5300=IC	\$7,813.00	UE	21%	\$6,172.27	\$1,406.34	\$1,250.08	\$0.00	\$0.00	\$0.00	\$1,406.34
5	V5-PS07-020	VNXE1600 2TB NL SAS 12X3.5	\$610.00	UE	21%	\$481.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-PS07-020TU	VNXE1600 2TB NL SAS 12X3.5 U/G	\$825.00	UE	21%	\$651.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-PS07-020U	VNXE1600 2TB NL SAS 12X3.5 U/G	\$825.00	UE	21%	\$651.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-PS07-040	VNXE1600 4TB NL SAS 12X3.5	\$905.00	UE	21%	\$714.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-PS07-040TU	VNXE1600 4TB NL SAS 12X3.5 U/G	\$1,220.00	UE	21%	\$963.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-PS07-040U	VNXE1600 4TB NL SAS 12X3.5 U/G	\$1,220.00	UE	21%	\$963.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-PS10-012	VNXE1600 1.2TB 10K SAS 12X3.5	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-PS10-012TU	VNXE1600 1.2TB 10K SAS 12X3.5 U/G	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-PS10-012U	VNXE1600 1.2TB 10K SAS 12X3.5 U/G	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-PS10-600	VNXE1600 600GB 10K SAS 12X3.5	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-PS10-600TU	VNXE1600 600GB 10K SAS 12X3.5 U/G	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-PS10-600U	VNXE1600 600GB 10K SAS 12X3.5 U/G	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-PS10-900	VNXE1600 900GB 10K SAS 12X3.5	\$655.00	UE	21%	\$517.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-PS10-900TU	VNXE1600 900GB 10K SAS 12X3.5 U/G	\$885.00	UE	21%	\$699.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-PS10-900U	VNXE1600 900GB 10K SAS 12X3.5 U/G	\$885.00	UE	21%	\$699.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-PS15-300	VNXE1600 300GB 15K SAS 12X3.5	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-PS15-300TU	VNXE1600 300GB 15K SAS 12X3.5 U/G	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-PS15-300U	VNXE1600 300GB 15K SAS 12X3.5 U/G	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-PS15-600	VNXE1600 600GB 15K SAS 12X3.5	\$725.00	UE	21%	\$572.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-PS15-600TU	VNXE1600 600GB 15K SAS 12X3.5 U/G	\$975.00	UE	21%	\$770.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-PS15-600U	VNXE1600 600GB 15K SAS 12X3.5 U/G	\$975.00	UE	21%	\$770.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-PS6FX-200	VNXE1600 200GB SSD 12X3.5	\$1,450.00	UE	21%	\$1,145.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-PS6FX-200TU	VNXE1600 200GB SSD 12X3.5 U/G	\$1,735.00	UE	21%	\$1,370.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-PS6FX-200U	VNXE1600 200GB SSD 12X3.5 U/G	\$1,735.00	UE	21%	\$1,370.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-PS6FX-800	VNXE1600 800GB SSD 12X3.5	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-PS6FX-800TU	VNXE1600 800GB SSD 12X3.5 U/G	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-PS6FX-800U	VNXE1600 800GB SSD 12X3.5 U/G	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-SP-L6X1200-10K	VNXE1600 3.5 System Pack 6X 1.2TB 10K	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-SP-L6X200-SSD	VNXE1600 3.5 System Pack 6X 200GB SSD	\$8,695.00	UE	21%	\$6,869.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-SP-L6X300-15K	VNXE1600 3.5 System Pack 6X 300GB 15K	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-SP-L6X600-10K	VNXE1600 3.5 System Pack 6X 600GB 10K	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-SP-L6X600-15K	VNXE1600 3.5 System Pack 6X 600GB 15K	\$3,040.00	UE	21%	\$2,401.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-SP-L6X800-SSD	VNXE1600 3.5 System Pack 6X 800GB SSD	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-SP-L6X900-10K	VNXE1600 3.5 System Pack 6X 900GB 10K	\$3,150.00	UE	21%	\$2,488.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-SP-L9X2TB-NL	VNXE1600 3.5 System Pack 9X 2TB NLSAS	\$4,535.00	UE	21%	\$3,582.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-SP-L9X4TB-NL	VNXE1600 3.5 System Pack 9X 4TB NLSAS	\$8,145.00	UE	21%	\$6,434.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-SP-S6X1200-10K	VNXE1600 2.5 System Pack 6X 1.2TB 10K	\$5,100.00	UE	21%	\$4,029.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-SP-S6X200-SSD	VNXE1600 2.5 System Pack 6X 200GB SSD	\$8,695.00	UE	21%	\$6,869.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-SP-S6X300-15K	VNXE1600 2.5 System Pack 6X 300GB 15K	\$2,960.00	UE	21%	\$2,338.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-SP-S6X600-10K	VNXE1600 2.5 System Pack 6X 600GB 10K	\$2,185.00	UE	21%	\$1,726.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-SP-S6X600-15K	VNXE1600 2.5 System Pack 6X 600GB 15K	\$3,040.00	UE	21%	\$2,401.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-SP-S6X800-SSD	VNXE1600 2.5 System Pack 6X 800GB SSD	\$24,900.00	UE	21%	\$19,671.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-SP-S6X900-10K	VNXE1600 2.5 System Pack 6X 900GB 10K	\$3,150.00	UE	21%	\$2,488.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V6-2S10-012	VNXe 3200 1.2TB 10K SAS 25X2.5	\$995.00	UE	21%	\$786.05	\$119.40	\$83.58	\$59.70	\$53.73	\$23.88	\$119.40
5	V6-2S10-012TU	VNXe 3200 1.2TB 10K SAS 25X2.5 U/G	\$1,340.00	UE	21%	\$1,058.60	\$119.13	\$83.08	\$57.62	\$29.93	\$25.46	\$119.13
5	V6-2S10-012U	VNXe 3200 1.2TB 10K SAS 25X2.5 U/G	\$1,340.00	UE	21%	\$1,058.60	\$119.13	\$83.08	\$57.62	\$29.93	\$25.46	\$119.13
5	V6-2S10-600	VNXe 3200 600GB 10K SAS 25X2.5	\$585.00	UE	21%	\$462.15	\$70.20	\$49.14	\$35.10	\$31.59	\$14.04	\$70.20
5	V6-2S10-600U	VNXe 3200 600GB 10K SAS 25X2.5 U/G	\$790.00	UE	21%	\$624.10	\$70.23	\$48.98	\$33.97	\$17.64	\$15.01	\$70.23
5	V6-2S10-900	VNXe 3200 900GB 10K SAS 25X2.5	\$790.00	UE	21%	\$624.10	\$94.80	\$66.36	\$47.40	\$42.66	\$18.96	\$94.80
5	V6-2S10-900U	VNXe 3200 900GB 10K SAS 25X2.5 U/G	\$1,060.00	UE	21%	\$837.40	\$94.23	\$65.72	\$45.58	\$23.67	\$20.14	\$94.23
5	V6-2S15-300	VNXe 3200 300GB 15K SAS 25X2.5	\$845.00	UE	21%	\$667.55	\$101.40	\$70.98	\$50.70	\$45.63	\$20.28	\$101.40
5	V6-2S15-300U	VNXe 3200 300GB 15K SAS 25X2.5 U/G	\$1,145.00	UE	21%	\$904.55	\$101.79	\$70.99	\$49.24	\$25.57	\$21.76	\$101.79
5	V6-2S15-600	VNXe3200 600GB 15K SAS 25X2.5	\$870.00	UE	21%	\$687.30	\$104.40	\$73.08	\$52.20	\$46.98	\$104.40	\$104.40
5	V6-2S15-600TU	VNXe3200 600GB 15K SAS 25X2.5 TAA UPG	\$1,175.00	UE	21%	\$928.25	\$104.46	\$72.85	\$50.53	\$26.24	\$22.33	\$104.46
5	V6-2S15-600U	VNXe3200 600GB 15K SAS 25X2.5 UPG	\$1,175.00	UE	21%	\$928.25	\$104.46	\$72.85	\$50.53	\$26.24	\$22.33	\$104.46
5	V6-2S6F-100	VNXe 3200 100GB EFD 25X2.5	\$1,835.00	UE	21%	\$1,449.65	\$220.20	\$154.14	\$110.10	\$99.09	\$44.04	\$220.20
5	V6-2S6F-100U	VNXe 3200 100GB EFD 25X2.5 U/G	\$2,475.00	UE	21%	\$1,955.25	\$220.03	\$153.45	\$106.43	\$55.28	\$47.03	\$220.03
5	V6-2S6F-200	VNXe 3200 200GB EFD 25X2.5	\$2,905.00	UE	21%	\$2,294.95	\$348.60	\$244.02	\$174.30	\$156.87	\$69.72	\$348.60
5	V6-2S6F-200U	VNXe 3200 200GB EFD 25X2.5 U/G	\$3,920.00	UE	21%	\$3,096.80	\$348.49	\$243.04	\$168.56	\$87.55	\$74.48	\$348.49
5	V6-2S6FX-100	VNXe 3200 100GB FAST VP EFD 25X2.5	\$0.00	UE	21%	\$0.00	\$168.00	\$117.60	\$84.00	\$75.60	\$33.60	\$168.00
5	V6-2S6FX-100U	VNXe 3200 100GB FAST VP EFD 25X2.5 U/G	\$0.00	UE	21%	\$0.00	\$149.35	\$104.16	\$72.24	\$37.52	\$31.92	\$149.35
5	V6-2S6FX-1600	VNXe 3200 1600GB FAST VP EFD 25X2.5	\$6,780.00	UE	21%	\$5,356.20	\$813.60	\$569.52	\$406.80	\$366.12	\$162.72	\$813.60
5	V6-2S6FX1600TU	VNXe 3200 1600GB FAST VP EFD 25X2.5 U/G	\$8,130.00	UE	21%	\$6,422.70	\$722.76	\$504.06	\$349.59	\$181.57	\$154.47	\$722.76
5	V6-2S6FX1600U	VNXe 3200 1600GB FAST VP EFD 25X2.5 U/G	\$8,130.00	UE	21%	\$6,422.70	\$722.76	\$504.06	\$349.59	\$181.57	\$154.47	\$722.76
5	V6-2S6FX-200	VNXe 3200 200GB FAST VP EFD 25X2.5	\$1,610.00	UE	21%	\$1,271.90	\$193.20	\$135.24	\$96.60	\$86.94	\$38.64	\$193.20
5	V6-2S6FX-200-10	Flash Power Pack VNXe 200GB 10X2.5	\$16,100.00	UE	21%	\$12,719.00	\$1,932.00	\$1,352.40	\$966.00	\$869.40	\$386.40	\$1,932.00
5	V6-2S6FX-200-19	Flash Power Pack VNXe 200GB 19X2.5	\$30,590.00	UE	21%	\$24,166.10	\$3,670.80	\$2,569.56	\$1,835.40	\$1,651.86	\$734.16	\$3,670.80
5	V6-2S6FX-200-25	Flash Power Pack VNXe 200GB 25X2.5	\$40,250.00	UE	21%	\$31,797.50	\$4,830.00	\$3,381.00	\$2,415.00	\$2,173.50	\$966.00	\$4,830.00
5	V6-2S6FX-200-50	Flash Power Pack VNXe 200GB 50X2.5	\$75,725.00	UE	21%	\$59,822.75	\$9,087.00	\$6,360.90	\$4,543.50	\$4,089.15	\$1,817.40	\$9,087.00
5	V6-2S6FX-200TU-50	Flash Power Pack VNXe 200GB 50X2.5 UPG	\$90,870.00	UE	21%	\$71,787.30	\$8,078.34	\$5,633.94	\$3,907.41	\$3,429.43	\$1,726.53	\$8,078.34
5	V6-2S6FX-200U	VNXe 3200 200GB FAST VP EFD 25X2.5 U/G	\$1,935.00	UE	21%	\$1,528.65	\$172.02	\$119.97	\$83.21	\$43.22	\$36.77	\$172.02
5	V6-2S6FX-200U-10	Flash Power Pack VNXe 200GB 10X2.5 UPG	\$19,350.00	UE	21%	\$15,286.50	\$1,720.22	\$1,199.70	\$832.05	\$432.15	\$367.65	\$1,720.22

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	V6-2S6FX-200U-19	Flash Power Pack VNXe 200GB 19X2.5 UPG	\$36,765.00	UE	21%	\$29,044.35	\$3,268.41	\$2,279.43	\$1,580.90	\$821.08	\$698.54	\$3,268.41
5	V6-2S6FX-200U-25	Flash Power Pack VNXe 200GB 25X2.5 UPG	\$48,375.00	UE	21%	\$38,216.25	\$4,300.54	\$2,999.25	\$2,080.13	\$1,080.37	\$919.13	\$4,300.54
5	V6-2S6FX-200U-50	Flash Power Pack VNXe 200GB 50X2.5 UPG	\$90,870.00	UE	21%	\$71,787.30	\$8,078.34	\$5,633.94	\$3,907.41	\$2,029.43	\$1,726.53	\$8,078.34
5	V6-2S6FX-800	VNXe 3200 800GB FASTVP EFD 25X2.5	\$4,150.00	UE	21%	\$3,278.50	\$498.00	\$348.60	\$249.00	\$224.10	\$99.60	\$498.00
5	V6-2S6FX-800-10	Flash Power Pack VNXe 800GB 10X2.5	\$57,650.00	UE	21%	\$45,543.50	\$6,918.00	\$4,842.60	\$3,459.00	\$3,113.10	\$1,383.60	\$6,918.00
5	V6-2S6FX-800-19	Flash Power Pack VNXe 800GB 19X2.5	\$109,535.00	UE	21%	\$86,532.65	\$13,144.20	\$9,200.94	\$6,572.10	\$5,914.89	\$2,628.84	\$13,144.20
5	V6-2S6FX-800-25	Flash Power Pack VNXe 800GB 25X2.5	\$144,125.00	UE	21%	\$113,858.75	\$17,295.00	\$12,106.50	\$8,647.50	\$7,782.75	\$3,459.00	\$17,295.00
5	V6-2S6FX-800-50	Flash Power Pack VNXe 800GB 50X2.5	\$278,050.00	UE	21%	\$219,659.50	\$33,366.00	\$23,356.20	\$16,683.00	\$15,014.70	\$6,673.20	\$33,366.00
5	V6-2S6FX-800TU	VNXe 3200 800GB FASTVP EFD 25X2.5 UG	\$4,985.00	UE	21%	\$3,938.15	\$443.17	\$309.07	\$214.36	\$111.33	\$94.72	\$443.17
5	V6-2S6FX-800TU-50	Flash Power Pack VNXe 800GB 50X2.5 UPG	\$333,645.00	UE	21%	\$263,579.55	\$29,661.04	\$20,685.99	\$14,346.74	\$7,451.40	\$6,339.26	\$29,661.04
5	V6-2S6FX-800U	VNXe 3200 800GB FASTVP EFD 25X2.5 UG	\$4,985.00	UE	21%	\$3,938.15	\$443.17	\$309.07	\$214.36	\$111.33	\$94.72	\$443.17
5	V6-2S6FX-800U-10	Flash Power Pack VNXe 800GB 10X2.5 UPG	\$69,250.00	UE	21%	\$54,707.50	\$6,156.33	\$4,293.50	\$2,977.75	\$1,546.58	\$1,315.75	\$6,156.33
5	V6-2S6FX-800U-19	Flash Power Pack VNXe 800GB 19X2.5 UPG	\$131,575.00	UE	21%	\$103,944.25	\$11,697.02	\$8,157.65	\$5,657.73	\$2,938.51	\$2,499.93	\$11,697.02
5	V6-2S6FX-800U-25	Flash Power Pack VNXe 800GB 25X2.5 UPG	\$173,125.00	UE	21%	\$136,768.75	\$15,390.81	\$10,733.75	\$7,444.38	\$3,866.46	\$3,289.38	\$15,390.81
5	V6-2S6FX-800U-50	Flash Power Pack VNXe 800GB 50X2.5 UPG	\$333,645.00	UE	21%	\$263,579.55	\$29,661.04	\$20,685.99	\$14,346.74	\$7,451.40	\$6,339.26	\$29,661.04
5	V6-PS07-020	VNXe 3200 2TB NL SAS 12X3.5	\$660.00	UE	21%	\$521.40	\$79.20	\$55.44	\$39.60	\$35.64	\$15.84	\$79.20
5	V6-PS07-020U	VNXe 3200 2TB NL SAS 12X3.5 U/G	\$890.00	UE	21%	\$703.10	\$79.12	\$55.18	\$38.27	\$19.88	\$16.91	\$79.12
5	V6-PS07-040	VNXe 3200 4TB NL SAS 12X3.5	\$905.00	UE	21%	\$714.95	\$108.60	\$76.02	\$54.30	\$48.87	\$21.72	\$108.60
5	V6-PS07-040U	VNXe 3200 4TB NL SAS 12X3.5 U/G	\$1,225.00	UE	21%	\$967.75	\$108.90	\$75.95	\$52.68	\$27.36	\$23.28	\$108.90
5	V6-PS10-012	VNXe 3200 1.2TB 10K SAS 12X3.5	\$0.00	UE	21%	\$0.00	\$119.40	\$83.58	\$59.70	\$53.73	\$23.88	\$119.40
5	V6-PS10-012TU	VNXe 3200 1.2TB 10K SAS 12X3.5 U/G	\$0.00	UE	21%	\$0.00	\$119.13	\$83.08	\$57.62	\$29.93	\$25.46	\$119.13
5	V6-PS10-012U	VNXe 3200 1.2TB 10K SAS 12X3.5 U/G	\$0.00	UE	21%	\$0.00	\$119.13	\$83.08	\$57.62	\$29.93	\$25.46	\$119.13
5	V6-PS10-600	VNXe 3200 600GB 10K SAS 12X3.5	\$0.00	UE	21%	\$0.00	\$70.20	\$49.14	\$35.10	\$31.59	\$14.04	\$70.20
5	V6-PS10-600U	VNXe 3200 600GB 10K SAS 12X3.5 U/G	\$0.00	UE	21%	\$0.00	\$70.23	\$48.98	\$33.97	\$17.64	\$15.01	\$70.23
5	V6-PS10-900	VNXe 3200 900GB 10K SAS 12X3.5	\$785.00	UE	21%	\$620.15	\$94.20	\$65.94	\$47.10	\$42.39	\$18.84	\$94.20
5	V6-PS10-900U	VNXe 3200 900GB 10K SAS 12X3.5 U/G	\$1,050.00	UE	21%	\$829.50	\$93.35	\$65.10	\$45.15	\$23.45	\$19.95	\$93.35
5	V6-PS15-300	VNXe 3200 300GB 15K SAS 12X3.5	\$0.00	UE	21%	\$0.00	\$71.40	\$49.98	\$35.70	\$32.13	\$14.28	\$71.40
5	V6-PS15-300U	VNXe 3200 300GB 15K SAS 12X3.5 U/G	\$0.00	UE	21%	\$0.00	\$71.12	\$49.60	\$34.40	\$17.87	\$15.20	\$71.12
5	V6-PS15-600	VNXe 3200 600GB 15K SAS 12X3.5	\$970.00	UE	21%	\$766.30	\$116.40	\$81.48	\$58.20	\$52.38	\$23.28	\$116.40
5	V6-PS15-600U	VNXe 3200 600GB 15K SAS 12X3.5 U/G	\$1,315.00	UE	21%	\$1,038.85	\$116.90	\$81.53	\$56.55	\$29.37	\$24.99	\$116.90
5	V6-PS6F-100	VNXe 3200 100GB EFD 12X3.5	\$1,835.00	UE	21%	\$1,449.65	\$220.20	\$154.14	\$110.10	\$99.09	\$44.04	\$220.20
5	V6-PS6F-100U	VNXe 3200 100GB EFD 12X3.5 U/G	\$2,475.00	UE	21%	\$1,955.25	\$220.03	\$153.45	\$106.43	\$55.28	\$47.03	\$220.03
5	V6-PS6F-200	VNXe 3200 200GB EFD 12X3.5	\$2,905.00	UE	21%	\$2,294.95	\$348.60	\$244.02	\$174.30	\$156.87	\$69.72	\$348.60
5	V6-PS6F-200U	VNXe 3200 200GB EFD 12X3.5 U/G	\$3,920.00	UE	21%	\$3,096.80	\$348.49	\$243.04	\$168.56	\$87.55	\$74.48	\$348.49
5	V6-PS6FX-100	VNXe 3200 100GB FAST VP EFD 12X3.5	\$0.00	UE	21%	\$0.00	\$168.00	\$117.60	\$84.00	\$75.60	\$33.60	\$168.00
5	V6-PS6FX-100U	VNXe 3200 100GB FAST VP EFD 12X3.5 U/G	\$0.00	UE	21%	\$0.00	\$149.35	\$104.16	\$72.24	\$37.52	\$31.92	\$149.35
5	V6-PS6FX-200	VNXe 3200 200GB FAST VP EFD 12X3.5	\$1,610.00	UE	21%	\$1,271.90	\$193.20	\$135.24	\$96.60	\$86.94	\$38.64	\$193.20
5	V6-PS6FX-200-10	Flash Power Pack VNXe 200GB 10X3.5	\$16,100.00	UE	21%	\$12,719.00	\$1,932.00	\$1,352.40	\$966.00	\$869.40	\$386.40	\$1,932.00
5	V6-PS6FX-200-19	Flash Power Pack VNXe 200GB 19X3.5	\$30,590.00	UE	21%	\$24,166.10	\$3,670.80	\$2,569.56	\$1,835.40	\$1,651.86	\$734.16	\$3,670.80
5	V6-PS6FX-200-25	Flash Power Pack VNXe 200GB 25X3.5	\$40,250.00	UE	21%	\$31,797.50	\$4,830.00	\$3,381.00	\$2,415.00	\$2,173.50	\$966.00	\$4,830.00
5	V6-PS6FX-200-50	Flash Power Pack VNXe 200GB 50X3.5	\$75,725.00	UE	21%	\$59,822.75	\$9,087.00	\$6,360.90	\$4,543.50	\$4,089.15	\$1,817.40	\$9,087.00
5	V6-PS6FX-200TU-50	Flash Power Pack VNXe 200GB 50X3.5 UPG	\$90,870.00	UE	21%	\$71,787.30	\$8,078.34	\$5,633.94	\$3,907.41	\$2,029.43	\$1,726.53	\$8,078.34
5	V6-PS6FX-200U	VNXe 3200 200GB FAST VP EFD 12X3.5 U/G	\$1,935.00	UE	21%	\$1,528.65	\$172.02	\$119.97	\$83.21	\$43.22	\$36.77	\$172.02
5	V6-PS6FX-200U-10	Flash Power Pack VNXe 200GB 10X3.5 UPG	\$19,350.00	UE	21%	\$15,286.50	\$1,720.22	\$1,199.70	\$832.05	\$432.15	\$367.65	\$1,720.22
5	V6-PS6FX-200U-19	Flash Power Pack VNXe 200GB 19X3.5 UPG	\$36,765.00	UE	21%	\$29,044.35	\$3,268.41	\$2,279.43	\$1,580.90	\$821.08	\$698.54	\$3,268.41
5	V6-PS6FX-200U-25	Flash Power Pack VNXe 200GB 25X3.5 UPG	\$48,375.00	UE	21%	\$38,216.25	\$4,300.54	\$2,999.25	\$2,080.13	\$1,080.37	\$919.13	\$4,300.54
5	V6-PS6FX-200U-50	Flash Power Pack VNXe 200GB 50X3.5 UPG	\$90,870.00	UE	21%	\$71,787.30	\$8,078.34	\$5,633.94	\$3,907.41	\$2,029.43	\$1,726.53	\$8,078.34
5	V6-PS6FX-800	VNXe 3200 800GB FASTVP EFD 12X3.5	\$0.00	UE	21%	\$0.00	\$498.00	\$348.60	\$249.00	\$224.10	\$99.60	\$498.00
5	V6-PS6FX-800-10	Flash Power Pack VNXe 800GB 10X3.5	\$57,650.00	UE	21%	\$45,543.50	\$6,918.00	\$4,842.60	\$3,459.00	\$3,113.10	\$1,383.60	\$6,918.00
5	V6-PS6FX-800-19	Flash Power Pack VNXe 800GB 19X3.5	\$109,535.00	UE	21%	\$86,532.65	\$13,144.20	\$9,200.94	\$6,572.10	\$5,914.89	\$2,628.84	\$13,144.20
5	V6-PS6FX-800-25	Flash Power Pack VNXe 800GB 25X3.5	\$144,125.00	UE	21%	\$113,858.75	\$17,295.00	\$12,106.50	\$8,647.50	\$7,782.75	\$3,459.00	\$17,295.00
5	V6-PS6FX-800-50	Flash Power Pack VNXe 800GB 50X3.5	\$278,050.00	UE	21%	\$219,659.50	\$33,366.00	\$23,356.20	\$16,683.00	\$15,014.70	\$6,673.20	\$33,366.00
5	V6-PS6FX-800TU	VNXe 3200 800GB FASTVP EFD 12X3.5 U/G	\$0.00	UE	21%	\$0.00	\$443.17	\$309.07	\$214.36	\$111.33	\$94.72	\$443.17
5	V6-PS6FX-800TU-50	Flash Power Pack VNXe 800GB 50X3.5 UPG	\$333,645.00	UE	21%	\$263,579.55	\$29,661.04	\$20,685.99	\$14,346.74	\$7,451.40	\$6,339.26	\$29,661.04
5	V6-PS6FX-800U	VNXe 3200 800GB FASTVP EFD 12X3.5 U/G	\$0.00	UE	21%	\$0.00	\$443.17	\$309.07	\$214.36	\$111.33	\$94.72	\$443.17
5	V6-PS6FX-800U-10	Flash Power Pack VNXe 800GB 10X3.5 UPG	\$69,250.00	UE	21%	\$54,707.50	\$6,156.33	\$4,293.50	\$2,977.75	\$1,546.58	\$1,315.75	\$6,156.33
5	V6-PS6FX-800U-19	Flash Power Pack VNXe 800GB 19X3.5 UPG	\$131,575.00	UE	21%	\$103,944.25	\$11,697.02	\$8,157.65	\$5,657.73	\$2,938.51	\$2,499.93	\$11,697.02
5	V6-PS6FX-800U-25	Flash Power Pack VNXe 800GB 25X3.5 UPG	\$173,125.00	UE	21%	\$136,768.75	\$15,390.81	\$10,733.75	\$7,444.38	\$3,866.46	\$3,289.38	\$15,390.81
5	V6-PS6FX-800U-50	Flash Power Pack VNXe 800GB 50X3.5 UPG	\$333,645.00	UE	21%	\$263,579.55	\$29,661.04	\$20,685.99	\$14,346.74	\$7,451.40	\$6,339.26	\$29,661.04
5	VDMM1GCUAS	1GBE DM MODULE 4 PORT FOR VNX5300	\$0.00	UE	21%	\$0.00	\$150.00	\$110.00	\$0.00	\$40.00	\$0.00	\$150.00
5	VDMM1GCUOPAS	1GBE DM MODULE 2 CU 2 OP PORTS - VNX5300	\$0.00	UE	21%	\$0.00	\$210.00	\$154.00	\$0.00	\$56.00	\$0.00	\$210.00
5	VDMM1GCUOPUS	10GBE DM MODULE 2 CU - 2 OP PORTS-UPG	\$1,960.00	UE	21%	\$1,548.40	\$294.00	\$215.60	\$0.00	\$78.40	\$0.00	\$294.00
5	VDMM1GCUUS	1GBE DM MODULE 4 PORT-UPGRADE	\$1,400.00	UE	21%	\$1,106.00	\$210.00	\$154.00	\$0.00	\$56.00	\$0.00	\$210.00
5	VDMMXG2OPAS	10GBE 2 OP MODULE (2 SFP+) - VNX5300	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VDMMXG2OPAS	10GBE DM MOD 2 OP PRTS (INCL 2 SFP) FACT	\$0.00	UE	21%	\$0.00	\$450.00	\$330.00	\$0.00	\$120.00	\$0.00	\$450.00
5	VDMMXG2OPBAS	VNX5300 2-PORT 10GBE OPT DM MODULE-FCTRY	\$0.00	UE	21%	\$0.00	\$450.00	\$330.00	\$0.00	\$120.00	\$0.00	\$450.00
5	VDMMXG2OPBUS	VNX5300 2-PORT 10GBE OPT DM MODULE-UPG	\$4,200.00	UE	21%	\$3,318.00	\$630.00	\$462.00	\$0.00	\$168.00	\$0.00	\$630.00
5	VDMMXG2OPUS	10GBE DM MOD 2 OP PRTS (INCL 2 SFP+)UPG	\$0.00	UE	21%	\$0.00	\$630.00	\$462.00	\$0.00	\$168.00	\$0.00	\$630.00
5	VDMMXG2TWAS	10GBE 2 OP MODULE (TWINAX) FOR VNX5300	\$0.00	UE	21%	\$0.00	\$300.00	\$220.00	\$0.00	\$80.00	\$0.00	\$300.00
5	VDMMXG2TWBAS	VNX5300 2PT 10GBE TWINAX DM MODULE-FCTRY	\$0.00	UE	21%	\$0.00	\$300.00	\$220.00	\$0.00	\$80.00	\$0.00	\$300.00
5	VDMMXG2TWBUS	VNX5300 2PORT 10GBE TWINAX DM MODULE-UPG	\$2,800.00	UE	21%	\$2,212.00	\$420.00	\$308.00	\$0.00	\$112.00	\$0.00	\$420.00
5	VDMMXG2TWUS	10GBE 2 OP MODULE (FOR TWINAX)-UPGRADE	\$0.00	UE	21%	\$0.00	\$420.00	\$308.00	\$0.00	\$112.00	\$0.00	\$420.00
5	VDMMXGTAS	VNX5300 10GBASE-T DM MODULE 2 PORT	\$0.00	UE	21%	\$0.00	\$450.00	\$330.00	\$0.00	\$120.00	\$0.00	\$450.00
5	VDMMXGTUS	10GBASET DM MODULE 2 CU PORTS-UPGRADE	\$3,840.00	UE	21%	\$2,875.60	\$546.00	\$400.40	\$0.00	\$145.60	\$0.00	\$546.00
5	VJ-DS07-030	3TB NL SAS DRV 512 BPS; 3.5x60 DRV DAE	\$1,175.00	UE	21%	\$928.25	\$176.25	\$129.25	\$0.00	\$47.00	\$0.00	\$176.25
5	VJ-VS07-020	2TB NL SAS DRIVE 7.2RPM, 3.5 IN, 512	\$735.00	UE	21%	\$580.65	\$110.25	\$80.85	\$0.00	\$29.40	\$0.00	\$110.25
5	VJ-VS07-030	3TB NLSAS DRV 512 BPS;3.5 IN X15 D										

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	VNX16K-10OPTTWN	4 port 10GbE TwinAx IO module	\$2,640.00	UE	21%	\$2,085.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-16GSFP	16Gb SFP qty 4 for FC connection	\$1,200.00	UE	21%	\$948.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-16GSFPCRU	16Gb SFP qty 1 for FC connection	\$1,200.00	UE	21%	\$948.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-1GB-IO	4 port 1GbE IO Module	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-5TELRAIL	Telco Rail Kit for 2U DPE or DAE	\$150.00	UE	21%	\$118.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-800W-PS	800W Power Supply, 12V and 12V STBY DPE	\$500.00	UE	21%	\$395.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-8GFC	4 Port 8Gb Fibre Channel IO Module	\$1,260.00	UE	21%	\$995.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-8GSFP	8Gb SFP qty 4 for FC connection	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-8GSFPCRU	8Gb SFP qty 1 for FC connection	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-B12	VNXe1600 ;2xSP DPE;12x3.5, no SFP, Twin	\$5,500.00	UE	21%	\$4,345.00	\$1,000.00	\$770.00	\$615.00	\$333.33	\$76.66	\$1,000.00
5	VNX16K-B12D	VNXe1600DC;2xSPDPE;12x3.5,noSFP;TWAXEnet	\$6,875.00	UE	21%	\$5,431.25	\$1,000.00	\$770.00	\$615.00	\$333.33	\$76.66	\$1,000.00
5	VNX16K-B25	VNXe1600 ;2xSP DPE;25x2.5, no SFP, Twin	\$5,500.00	UE	21%	\$4,345.00	\$1,000.00	\$770.00	\$615.00	\$333.33	\$76.66	\$1,000.00
5	VNX16K-B25D	VNXe1600DC;2xSPDPE;25x2.5,noSFP;TWAXEnet	\$6,875.00	UE	21%	\$5,431.25	\$1,000.00	\$770.00	\$615.00	\$333.33	\$76.66	\$1,000.00
5	VNX16K-BBU	BATTERY BACKUP UNIT	\$200.00	UE	21%	\$158.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-BC-12ARK	DPE 12 Drive Adjustable Rail Kit	\$240.00	UE	21%	\$189.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-BC-25ARK	DPE 25 Drive Adjustable Rail Kit	\$240.00	UE	21%	\$189.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-BC-FM	Fan Module BC	\$300.00	UE	21%	\$237.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-DAE-12	2U DAE WITH 12 x 3.5 INCH DRIVE SLOTS	\$1,890.00	UE	21%	\$1,493.10	\$625.00	\$400.00	\$300.00	\$341.66	\$133.33	\$625.00
5	VNX16K-DAE-12U	2U DAE w/12x3.5 INCH DRIVE SLOTS;UPGRADE	\$2,550.00	UE	21%	\$2,014.50	\$625.00	\$400.00	\$300.00	\$416.66	\$133.33	\$625.00
5	VNX16K-DAE-25	2U DAE WITH 25 x 2.5 INCH DRIVE SLOTS	\$1,890.00	UE	21%	\$1,493.10	\$1,250.00	\$800.00	\$600.00	\$416.66	\$266.66	\$1,250.00
5	VNX16K-DAE-25U	2U DAE w/25x2.5 INCH DRIVE SLOTS;UPGRADE	\$2,550.00	UE	21%	\$2,014.50	\$1,250.00	\$800.00	\$600.00	\$416.66	\$266.66	\$1,250.00
5	VNX16KD-DAE-25	2U DAE DC w/ 25x2.5 INCH DRIVE SLOTS	\$1,985.00	UE	21%	\$1,568.15	\$1,250.00	\$800.00	\$600.00	\$416.66	\$266.66	\$1,250.00
5	VNX16KD-DAE-25U	2U DAE DC w/ 25x2.5 INCH DRIVE SLOTS-UPG	\$2,678.00	UE	21%	\$2,115.62	\$1,250.00	\$800.00	\$600.00	\$416.66	\$266.66	\$1,250.00
5	VNX16K-EMCKIT12	VNXe1600 Install Kit for 12 Drive DPE	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-EMCKIT25	VNXe1600 Install Kit for 25 Drive DPE	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-LCC-DAE12	LCC FOR 2U DAE 12 DRIVE	\$1,775.00	UE	21%	\$1,402.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-LCC-DAE25	LCC FOR 2U DAE 25 DRIVE	\$1,775.00	UE	21%	\$1,402.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-MSAS-2M	One Mini-SAS to Mini-SAS 2 M cable	\$360.00	UE	21%	\$284.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-MSAS-5M	One Mini-SAS to Mini-SAS 5 M cable	\$900.00	UE	21%	\$711.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-MSAS-HD-2M	One Mini-SAS HD to Mini-SAS 2 M cable	\$540.00	UE	21%	\$426.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-MSAS-HD-5M	One Mini-SAS HD to Mini-SAS 5 M cable	\$1,350.00	UE	21%	\$1,066.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-OM3100MS	100M MM FIBRE CABLE LC-LC	\$270.00	UE	21%	\$213.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-OM3-10MS	10M MM FIBRE CABLE LC-LC	\$125.00	UE	21%	\$98.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-OM3-1MS	1M MM FIBRE CABLE LC-LC	\$140.00	UE	21%	\$110.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-OM3-30MS	30M MM FIBRE CABLE LC-LC	\$180.00	UE	21%	\$142.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-OM3-3MS	3M MM FIBRE CABLE LC-LC	\$115.00	UE	21%	\$90.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-OM3-50MS	50M MM FIBRE CABLE LC-LC	\$125.00	UE	21%	\$98.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-OM3-5MS	5M MM FIBRE CABLE LC-LC	\$145.00	UE	21%	\$114.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-PS-DAE12	Power Supply for 2U 12 DRIVE DAE	\$485.00	UE	21%	\$383.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-PS-DAE25	Power Supply for 2U 25 DRIVE DAE	\$485.00	UE	21%	\$383.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-PWR-0	2 C13 PWRCRD W/ SEV1011 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-PWR-1	2 C13 PWRCRD W/ NBR 14136 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-PWR-10	2 C13 PWRCRD W/ KSC8305 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-PWR-11	2 C13 PWRCRD w/ CNS690 PLUGS 125V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-PWR-12	2 C13 PWRCRD W/ NEMA 5-15 PLUGS 125V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-PWR-13	2 C13 PWRCRD W/ BS546 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-PWR-14	2 C13 PWRCRD W/ SI-32 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-PWR-15	2 C13 PWRCRD with IN6SA3 plugs 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-PWR-2	2 C13 PWRCRD W/ JISC 8303 PLUGS 125V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-PWR-3	2 C13 PWRCRD W/ GB1002 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-PWR-4	2 C13 PWRCRD W/ IRAM 2073 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-PWR-5	2 C13 PWRCRD W/ BSI 1363 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-PWR-6	2 C13 PWRCRD w/ SAA/3 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-PWR-7	2 C13 PWRCRD W/ CEE7/7 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-PWR-8	2 C13 PWRCRD W/ CEI 23-16 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-PWR-9	2 C13PWRCRD W/AFSNIIT 107-2-D1PLG 250V10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-SFP-TWAX-1M	Qty 4 SFP+ TO SFP+ 1M ACTIVE 8G/10G CBL	\$980.00	UE	21%	\$774.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-SFP-TWAX-3M	Qty 4 SFP+ TO SFP+ 3M ACTIVE 8G/10G CBL	\$1,175.00	UE	21%	\$928.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-SFP-TWAX-5M	Qty 4 SFP+ TO SFP+ 5M ACTIVE 8G/10G CBL	\$1,440.00	UE	21%	\$1,137.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-SP	VNXe1600 STORAGE PROCESSOR NO DIMM	\$7,015.00	UE	21%	\$5,541.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-SP-DIMM	VNXe1600 SP MEMORY 8GB DIMM	\$305.00	UE	21%	\$240.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-SSD	STORAGE PROCESSOR SSD MSATA	\$1,024.00	UE	21%	\$808.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-UNI	Bundled FAST Cache AND Replication=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX1SPSPISOKIT	1.2KW SPS; MUSTANG&SPITFIRE; ISO INST KT	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-1U-BLANKS	1U FILLER PANEL FOR VNX RACK	\$20.00	UE	21%	\$15.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX2SPSPISOKIT	2KW SPS; MUSTANG&SPITFIRE; ISO INST KIT	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-2U-BLANKS	2U FILLER PANEL FOR VNX RACK	\$24.00	UE	21%	\$18.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-3U-BLANKS	3U FILLER PANEL FOR VNX RACK	\$28.00	UE	21%	\$22.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5100DP15	VNX5100 DPE; 15X3.5 DRIVES - EMC RACK	\$4,880.00	UE	21%	\$3,855.20	\$732.00	\$536.80	\$0.00	\$195.20	\$0.00	\$732.00
5	VNX5100DP15D	VNX5100 DPE; 15X3.5 DRIVES - DC	\$4,880.00	UE	21%	\$3,855.20	\$732.00	\$536.80	\$0.00	\$195.20	\$0.00	\$732.00
5	VNX5100DP15F	VNX5100 DPE; 15X3.5 DRIVES - FIELD INST	\$4,880.00	UE	21%	\$3,855.20	\$732.00	\$536.80	\$0.00	\$195.20	\$0.00	\$732.00
5	VNX5100DP25	VNX5100 DPE; 25X2.5 DRIVES - EMC RACK	\$5,863.00	UE	21%	\$4,631.77	\$879.45	\$644.93	\$0.00	\$234.52	\$0.00	\$879.45
5	VNX5100DP25D	VNX5100 DPE; 25X2.5 DRIVES - DC	\$5,863.00	UE	21%	\$4,631.77	\$879.45	\$644.93	\$0.00	\$234.52	\$0.00	\$879.45
5	VNX5100DP25F	VNX5100 DPE; 25X2.5 DRIVES - FIELD INST	\$5,863.00	UE	21%	\$4,631.77	\$879.45	\$644.93	\$0.00	\$234.52	\$0.00	\$879.45
5	VNX51153010FN	VNX5100 DPE; 15X3.5-FLD IN 6X300G 10K N	\$5,993.00	UE	21%	\$4,734.47	\$898.95	\$659.23	\$0.00	\$239.72	\$0.00	\$898.95
5	VNX51153015FN	VNX5100 DPE 15X3.5 - FLD IN 6X300G 15K N	\$6,477.00	UE	21%	\$5,116.83	\$971.55	\$712.47	\$0.00	\$259.08	\$0.00	\$971.55
5	VNX51156010FN	VNX5100 DPE; 15X3.5- FLD IN 6X600G 10K N	\$6,354.00	UE	21%	\$5,019.66	\$953.10	\$698.94	\$0.00	\$254.16	\$0.00	\$953.10
5	VNX51156015FN	VNX5100 DPE 15X3.5 - FLD IN 6X600G 15K N	\$7,573.00	UE	21%	\$5,982.67	\$1,135.95	\$833.03	\$0.00	\$302.92	\$0.00	\$1,135.95
5	VNX51253010F	VNX5100 DPE; 25X2.5 DRV-FLD IN 6X300G	\$6,373.00	UE	21%	\$5,034.67	\$955.95	\$701.03	\$0.00	\$254.92	\$0.00	\$955.95
5	VNX51253010FN	VNX5100 DPE; 25X2.5 DRV- FLD IN 6X300G N	\$6,373.00	UE	21%	\$5,034.67	\$955.95	\$701.03	\$0.00	\$254.92	\$0.00	\$955.95

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VNX51256010FN	VNX5100 DPE 25X2.5 - FLD IN 6X600G 10K N	\$6,708.00	UE	21%	\$5,299.32	\$1,006.20	\$737.88	\$0.00	\$268.32	\$0.00	\$1,006.20
5	VNX51259010FN	VNX5100 DPE 25X2.5* DRV-F I 6x900G 10K	\$8,538.00	UE	21%	\$6,745.02	\$1,280.70	\$939.18	\$0.00	\$341.52	\$0.00	\$1,280.70
5	VNX51-53B	CONVERT VNX5100 DPE TO VNX5300 DPE	\$10,500.00	UE	21%	\$8,295.00	\$1,575.00	\$0.00	\$420.00	\$0.00	\$1,575.00	
5	VNX5153ISOKIT	SENTRY 15 BLOCK; VNX; ISO KIT	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX51D151T72	VNX5100 DPE; 15X3.5 DIV-EMC RCK 6X1TB	\$6,353.00	UE	21%	\$5,018.87	\$952.95	\$698.83	\$0.00	\$254.12	\$0.00	\$952.95
5	VNX51D151T72F	VNX5100 DPE; 15X3.5 DRV-FLD IN 6X1T	\$6,353.00	UE	21%	\$5,018.87	\$952.95	\$698.83	\$0.00	\$254.12	\$0.00	\$952.95
5	VNX51D152T72	VNX5100 DPE; FC; 15X3.5 DRV-EMC RCK 6X2T	\$7,843.00	UE	21%	\$6,195.97	\$1,176.45	\$862.73	\$0.00	\$313.72	\$0.00	\$1,176.45
5	VNX51D152T72F	VNX5100 DPE; FC; 15X3.5 DRV FD IN 6X2T	\$7,843.00	UE	21%	\$6,195.97	\$1,176.45	\$862.73	\$0.00	\$313.72	\$0.00	\$1,176.45
5	VNX51D152TDC	VNX5100 DPE 15X3.5IN DRV 8X2TB 7.2K DC	\$9,674.00	UE	21%	\$7,642.46	\$1,451.10	\$1,064.14	\$0.00	\$386.96	\$0.00	\$1,451.10
5	VNX51D153010	VNX5100 DPE; 15X3.5 DRV-EMC RCK 6X300G	\$5,993.00	UE	21%	\$4,734.47	\$898.95	\$659.23	\$0.00	\$239.72	\$0.00	\$898.95
5	VNX51D153010D	VNX5100 DPE 15X3.5 DRIVES - DC 6 X 300G	\$6,321.00	UE	21%	\$4,993.59	\$948.15	\$695.31	\$0.00	\$252.84	\$0.00	\$948.15
5	VNX51D153010F	VNX 5100 DPE; 15X3.5 DRV-FLD IN 6X300G	\$5,993.00	UE	21%	\$4,734.47	\$898.95	\$659.23	\$0.00	\$239.72	\$0.00	\$898.95
5	VNX51D153010N	VNX5100 DPE; 15X3.5 - E R 6X300G 10K N	\$5,993.00	UE	21%	\$4,734.47	\$898.95	\$659.23	\$0.00	\$239.72	\$0.00	\$898.95
5	VNX51D153015	VNX5100 DPE; 15X3.5 DRV-EMC RCK 6X300G	\$6,477.00	UE	21%	\$5,116.83	\$971.55	\$712.47	\$0.00	\$259.08	\$0.00	\$971.55
5	VNX51D153015D	VNX5100 DPE; 15X3.5 DRV-DC 6X300G 15K	\$6,812.00	UE	21%	\$5,381.48	\$1,021.80	\$749.32	\$0.00	\$272.48	\$0.00	\$1,021.80
5	VNX51D153015F	VNX5100 DPE; 15X3.5 DRV-FLD INST 6X300	\$6,477.00	UE	21%	\$5,116.83	\$971.55	\$712.47	\$0.00	\$259.08	\$0.00	\$971.55
5	VNX51D153015N	VNX5100 DPE; 15X3.5 - E R 6X300G 15K N	\$6,477.00	UE	21%	\$5,116.83	\$971.55	\$712.47	\$0.00	\$259.08	\$0.00	\$971.55
5	VNX51D153T72	VNX5100 DPE, 15X3.5IN 6 X 3TB EMC RACK	\$9,517.00	UE	21%	\$7,518.43	\$1,427.55	\$1,046.87	\$0.00	\$380.68	\$0.00	\$1,427.55
5	VNX51D153T72F	VNX5100 DPE; 15X3.5 - 6X3TB DRV - FLD	\$9,517.00	UE	21%	\$7,518.43	\$1,427.55	\$1,046.87	\$0.00	\$380.68	\$0.00	\$1,427.55
5	VNX51D153TDC	VNX5100 DPE 15X3.5IN DRV 8X3TB 7.2K DC	\$12,076.00	UE	21%	\$9,540.04	\$1,811.40	\$1,328.36	\$0.00	\$483.04	\$0.00	\$1,811.40
5	VNX51D154T72	VNX5100 DPE, 15X3.5IN 6 X 4TB EMC RACK	\$11,420.00	UE	21%	\$9,021.80	\$1,713.00	\$1,256.20	\$0.00	\$456.80	\$0.00	\$1,713.00
5	VNX51D154T72F	VNX5100 DPE; 15X3.5 - 6X4TB DRV - FLD	\$11,420.00	UE	21%	\$9,021.80	\$1,713.00	\$1,256.20	\$0.00	\$456.80	\$0.00	\$1,713.00
5	VNX51D154TDC	VNX5100 DPE 15X3.5IN DRV 8X4TB 7.2K DC	\$14,491.00	UE	21%	\$11,447.89	\$2,173.65	\$1,594.01	\$0.00	\$579.64	\$0.00	\$2,173.65
5	VNX51D156010	VNX5100 DPE; 15X3.5 DRV-EMC RCK 6X600G	\$6,354.00	UE	21%	\$5,019.66	\$953.10	\$698.94	\$0.00	\$254.16	\$0.00	\$953.10
5	VNX51D156010D	VNX5100 DPE 15X3.5IN DRV 6X600 10K DC	\$6,710.00	UE	21%	\$5,300.90	\$1,006.50	\$738.10	\$0.00	\$268.40	\$0.00	\$1,006.50
5	VNX51D156010F	VNX5100 DPE 15X3.5 DRV FLD IN 6X600 10K	\$6,354.00	UE	21%	\$5,019.66	\$953.10	\$698.94	\$0.00	\$254.16	\$0.00	\$953.10
5	VNX51D156010N	VNX5100 DPE; 15X3.5 - E R 6X600G 10K N	\$6,354.00	UE	21%	\$5,019.66	\$953.10	\$698.94	\$0.00	\$254.16	\$0.00	\$953.10
5	VNX51D156015	VNX5100 DPE; 15X3.5 DRV EMC RCK 6X600G	\$7,573.00	UE	21%	\$5,982.67	\$1,135.95	\$833.03	\$0.00	\$302.92	\$0.00	\$1,135.95
5	VNX51D156015D	VNX5100 DPE; 15X3.5 DRV-DC 6X600G 15K	\$7,970.00	UE	21%	\$6,296.30	\$1,195.50	\$876.70	\$0.00	\$318.80	\$0.00	\$1,195.50
5	VNX51D156015F	VNX5100 DPE; 15X3.5 DRV-FLD INST 6X600	\$7,573.00	UE	21%	\$5,982.67	\$1,135.95	\$833.03	\$0.00	\$302.92	\$0.00	\$1,135.95
5	VNX51D156015N	VNX5100 DPE; 15X3.5 EMC RCK 6X600G 15K N	\$7,573.00	UE	21%	\$5,982.67	\$1,135.95	\$833.03	\$0.00	\$302.92	\$0.00	\$1,135.95
5	VNX51D159010	VNX5100 DPE 15X3.5 6X900 10K EMC RACK	\$7,903.00	UE	21%	\$6,243.37	\$1,185.45	\$869.33	\$0.00	\$316.12	\$0.00	\$1,185.45
5	VNX51D159010D	VNX5100 DPE 15X3.5* DC Power 6x900G 10K	\$8,822.00	UE	21%	\$6,969.38	\$1,323.30	\$970.42	\$0.00	\$352.88	\$0.00	\$1,323.30
5	VNX51D159010F	VNX5100 DPE 15 X 3.5 DRV 6 X 900 10K FLD	\$7,903.00	UE	21%	\$6,243.37	\$1,185.45	\$869.33	\$0.00	\$316.12	\$0.00	\$1,185.45
5	VNX51D159010FN	VNX5100 DPE 15X3.5* DRV-F I 6x900G 10K	\$8,377.00	UE	21%	\$6,617.83	\$1,256.55	\$921.47	\$0.00	\$335.08	\$0.00	\$1,256.55
5	VNX51D159010N	VNX5100 DPE 15X3.5* DRV-E R 6x900G 10K	\$8,377.00	UE	21%	\$6,617.83	\$1,256.55	\$921.47	\$0.00	\$335.08	\$0.00	\$1,256.55
5	VNX51D253010	VNX5100 DPE; 25X2.5 DRV-EMC RCK 6X300G	\$6,373.00	UE	21%	\$5,034.67	\$955.95	\$701.03	\$0.00	\$254.92	\$0.00	\$955.95
5	VNX51D253010D	VNX5100 DPE 25X2.5 DRV 6 X 300 10K DC	\$6,722.00	UE	21%	\$5,310.38	\$1,008.30	\$739.42	\$0.00	\$268.88	\$0.00	\$1,008.30
5	VNX51D253010F	VNX5100 DPE; 25X2.5 DRV-FLD IN 6X300G	\$6,373.00	UE	21%	\$5,034.67	\$955.95	\$701.03	\$0.00	\$254.92	\$0.00	\$955.95
5	VNX51D253010N	VNX5100 DPE; 25X2.5 DRV EMC RCK 6X300G N	\$6,373.00	UE	21%	\$5,034.67	\$955.95	\$701.03	\$0.00	\$254.92	\$0.00	\$955.95
5	VNX51D256010	VNX5100 DPE; 25X2.5 DRV EMC RCK 6X600G 10K	\$6,708.00	UE	21%	\$5,299.32	\$1,006.20	\$737.88	\$0.00	\$268.32	\$0.00	\$1,006.20
5	VNX51D256010D	VNX5100 DPE; 25X2.5 DRV-DC 6X600GB 10K	\$7,092.00	UE	21%	\$5,602.68	\$1,063.80	\$780.12	\$0.00	\$283.68	\$0.00	\$1,063.80
5	VNX51D256010F	VNX5100 DPE; 25X2.5 DRV-FLD IN 6X600 10K	\$6,708.00	UE	21%	\$5,299.32	\$1,006.20	\$737.88	\$0.00	\$268.32	\$0.00	\$1,006.20
5	VNX51D256010N	VNX5100 DPE; 25X2.5 EMC RCK 6X600G 10K N	\$6,708.00	UE	21%	\$5,299.32	\$1,006.20	\$737.88	\$0.00	\$268.32	\$0.00	\$1,006.20
5	VNX51D259010	VNX5100 DPE 25X 2.5 DRV 6X900 10KEMC RCK	\$8,093.00	UE	21%	\$6,393.47	\$1,213.95	\$890.23	\$0.00	\$323.72	\$0.00	\$1,213.95
5	VNX51D259010D	VNX 5100 DPE FC, 25X2.5 DC 6x900G 10K	\$8,991.00	UE	21%	\$7,102.89	\$1,348.65	\$989.01	\$0.00	\$359.64	\$0.00	\$1,348.65
5	VNX51D259010F	VNX5100 DPE 25X 2.5 DRV 6 X 900 10K FLD	\$8,093.00	UE	21%	\$6,393.47	\$1,213.95	\$890.23	\$0.00	\$323.72	\$0.00	\$1,213.95
5	VNX51D259010N	VNX5100 DPE 25X2.5* DRV-E R 6x900G 10K	\$8,538.00	UE	21%	\$6,745.02	\$1,280.70	\$939.18	\$0.00	\$341.52	\$0.00	\$1,280.70
5	VNX51-KIT	DOCUMENTATION KIT FOR VNX5100	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5300CS	VNX5300 CONTROL STATION - EMC RACK	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5300CS2	VNX5300 2ND CONTROL STATION-EMC RACK	\$0.00	UE	21%	\$0.00	\$196.35	\$143.99	\$0.00	\$52.36	\$0.00	\$196.35
5	VNX5300CS2M	VNX5300 2ND CONTROL STATION - Mini RACK	\$0.00	UE	21%	\$0.00	\$196.35	\$143.99	\$0.00	\$52.36	\$0.00	\$196.35
5	VNX5300CS2U	VNX5300 2ND CONTROL STATION FOR FLD UPG	\$1,833.00	UE	21%	\$1,448.07	\$274.95	\$201.63	\$0.00	\$73.32	\$0.00	\$274.95
5	VNX5300CSD2A	2ND OPTIONALINVRTR FOR VNX 5300 FACTORY	\$1,440.00	UE	21%	\$1,137.60	\$216.00	\$158.40	\$0.00	\$57.60	\$0.00	\$216.00
5	VNX5300CSD2AU	2ND OPTIONALINVRTR FOR VNX 5300 FIELD	\$2,016.00	UE	21%	\$1,592.64	\$302.40	\$221.76	\$0.00	\$80.64	\$0.00	\$302.40
5	VNX5300CSU	VNX5300 CONTROL STATION FOR FIELD UPG	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5300DM	VNX5300 ADD ON DM+FC SLIC-EMC RACK	\$0.00	UE	21%	\$0.00	\$224.85	\$164.89	\$0.00	\$59.96	\$0.00	\$224.85
5	VNX5300DMDU	VNX5300 ADDON DATA MOVER+FC SLIC-UPGRADE	\$2,226.00	UE	21%	\$1,758.54	\$333.90	\$244.86	\$0.00	\$89.04	\$0.00	\$333.90
5	VNX5300DMEMD	VNX5300 DME SINGLE DM FC SLIC MR DC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5300DMEU	VNX5300 DME: 1 DATA MOVER+FC SLIC-UPG	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5300DMM	VNX5300 ADD ON DM+FC SLIC-MINI RCK	\$0.00	UE	21%	\$0.00	\$224.85	\$164.89	\$0.00	\$59.96	\$0.00	\$224.85
5	VNX5300DMMD	VNX5300 SINGLE DM FC SLIC MINI RACK DC	\$1,649.00	UE	21%	\$1,302.71	\$247.35	\$181.39	\$0.00	\$65.96	\$0.00	\$247.35
5	VNX5300DMU	VNX5300 ADD ON DATA MOVER+FC IO-UPGRADE	\$2,024.00	UE	21%	\$1,598.96	\$303.60	\$222.64	\$0.00	\$80.96	\$0.00	\$303.60
5	VNX5300DP15	VNX5300 DPE; 15X3.5 DRIVE SLOTS-EMC RACK	\$9,385.00	UE	21%	\$7,414.15	\$1,407.75	\$1,032.35	\$0.00	\$375.40	\$0.00	\$1,407.75
5	VNX5300DP15D	VNX5300 DPE; 15X3.5 DRIVE SLOTS-DC	\$9,385.00	UE	21%	\$7,414.15	\$1,407.75	\$1,032.35	\$0.00	\$375.40	\$0.00	\$1,407.75
5	VNX5300DP15F	VNX5300 DPE; 15X3.5 DRIVE SLOTS-FLD	\$9,385.00	UE	21%	\$7,414.15	\$1,407.75	\$1,032.35	\$0.00	\$375.40	\$0.00	\$1,407.75
5	VNX5300DP15M	VNX5300 DPE; 15X3.5 DRIVE SLOTS-MINIRACK	\$9,385.00	UE	21%	\$7,414.15	\$1,407.75	\$1,032.35	\$0.00	\$375.40	\$0.00	\$1,407.75
5	VNX5300DP25	VNX5300 DPE; 25X2.5 DRIVE SLOTS-EMC RACK	\$10,370.00	UE	21%	\$8,192.30	\$1,555.50	\$1,140.70	\$0.00	\$414.80	\$0.00	\$1,555.50
5	VNX5300DP25D	VNX5300 DPE; 25X2.5 DRIVES - DC	\$10,370.00	UE	21%	\$8,192.30	\$1,555.50	\$1,140.70	\$0.00	\$414.80	\$0.00	\$1,555.50
5	VNX5300DP25F	VNX5300 DPE; 25X2.5 DRIVE SLOTS-FLD	\$10,370.00	UE	21%	\$8,192.30	\$1,555.50	\$1,140.70	\$0.00	\$414.80	\$0.00	\$1,555.50
5	VNX5300DP25M	VNX5300 DPE; 25X2.5 DRIVE SLOTS-MINIRACK	\$10,059.00	UE	21%	\$7,946.61	\$1,508.85	\$1,106.49	\$0.00	\$402.36	\$0.00	\$1,508.85
5	VNX53BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5300	\$4,968.00	UE	21%	\$3,940.52	\$897.84	\$798.08	\$0.00	\$90.00	\$0.00	\$897.84
5	VNX53D151T72	VNX5300 DPE; 15X3.5 DRV-EMC RCK 6X1T	\$0.00	UE	21%	\$0.00	\$2,040.90	\$1,496.66	\$0.00	\$544.24	\$0.00	\$2,040.90
5	VNX53D151T72F	VNX5300 DPE; 15X3.5 DRV-FLD IN 6X1T	\$0.00	UE	21%	\$0.00	\$2,040.90	\$1,496.66	\$0.00	\$544.24	\$0.00	\$2,040.90
5	VNX53D151T72M	VNX5300 DPE; 15X3.5 DRV-MIN RCK 6X1T	\$0.00	UE	21%	\$0.00	\$2,040.90	\$1,496.66	\$0.00	\$544.24	\$0.00	\$2,040.90
5	VNX53D152T72	VNX5300 DPE; 15X3.5 DRV-EMC RCK 6X2TB	\$0.00	UE	21%	\$0.00	\$2,230.65	\$1,635.81	\$0.00	\$594.84	\$0.00	\$2,230.65
5	VNX53D152T72F	VNX5300 DPE; 15X3.5 DRV-FLD INST 6 X 2T	\$0.00	UE	21%	\$0.00	\$2,230.65	\$1,635.81	\$0.00	\$594.84	\$0.00	\$2,230.65
5	VNX53D152T72M	VNX5300 DPE; 15X3.5 DR										

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VNX53D153010D	VNX5300 DPE; 15X3.5 DRV-DC 8X300G 10K	\$0.00	UE	21%	\$0.00	\$2,190.60	\$1,606.44	\$0.00	\$584.16	\$0.00	\$2,190.60
5	VNX53D153010F	VNX5300 DPE; 15X3.5 DRV-FLD IN 8X300 10K	\$0.00	UE	21%	\$0.00	\$2,081.10	\$1,526.14	\$0.00	\$554.96	\$0.00	\$2,081.10
5	VNX53D153010M	VNX5300 DPE; 15X3.5 DRIVES - 8X300G 10K	\$0.00	UE	21%	\$0.00	\$2,081.10	\$1,526.14	\$0.00	\$554.96	\$0.00	\$2,081.10
5	VNX53D153015	VNX5300 DPE 15X3.5 DRV EMC RCK 8X300G	\$0.00	UE	21%	\$0.00	\$2,337.45	\$1,714.13	\$0.00	\$623.32	\$0.00	\$2,337.45
5	VNX53D153015D	VNX5300 DPE 15 x3.5 DC 8 x300GB 15K	\$0.00	UE	21%	\$0.00	\$2,469.00	\$1,810.60	\$0.00	\$658.40	\$0.00	\$2,469.00
5	VNX53D153015F	VNX5300 DPE; 15X3.5 DRIVES-FLD IN 8X300	\$0.00	UE	21%	\$0.00	\$2,337.45	\$1,714.13	\$0.00	\$623.32	\$0.00	\$2,337.45
5	VNX53D153015M	VNX5300 DPE; 15X3.5 DRV-MIN RCK 8X300G	\$0.00	UE	21%	\$0.00	\$2,337.45	\$1,714.13	\$0.00	\$623.32	\$0.00	\$2,337.45
5	VNX53D15301MD	VNX5300DPE;15X3.5DRV-MR8X300GB 10KDC	\$15,334.00	UE	21%	\$12,113.86	\$2,300.10	\$1,686.74	\$0.00	\$613.36	\$0.00	\$2,300.10
5	VNX53D15305MD	VNX5300DPE;FC;15X3.5DRV-MR8X300GB 15KDC	\$17,257.00	UE	21%	\$13,633.03	\$2,588.55	\$1,898.27	\$0.00	\$690.28	\$0.00	\$2,588.55
5	VNX53D153T72	VNX5300 DPE; 15X3.5; 6X3TB DRV EMC RACK	\$0.00	UE	21%	\$0.00	\$2,663.85	\$1,953.49	\$0.00	\$710.36	\$0.00	\$2,663.85
5	VNX53D153T72F	VNX5300 DPE;15X3.5 6X3TB DRV - FIELD INS	\$0.00	UE	21%	\$0.00	\$2,663.85	\$1,953.49	\$0.00	\$710.36	\$0.00	\$2,663.85
5	VNX53D153T72M	VNX5300 DPE 15X3.5 3TBX6 DRV- MINI RACK	\$0.00	UE	21%	\$0.00	\$2,663.85	\$1,953.49	\$0.00	\$710.36	\$0.00	\$2,663.85
5	VNX53D153TDC	VNX5300 DPE 15X3.5 5IN DRV 8X3TB 7.2K DC	\$20,736.00	UE	21%	\$16,381.44	\$3,110.40	\$2,280.96	\$0.00	\$829.44	\$0.00	\$3,110.40
5	VNX53D154T72	VNX5300 DPE; 15X3.5; 6X4TB DRV EMC RACK	\$0.00	UE	21%	\$0.00	\$3,196.65	\$2,344.21	\$0.00	\$852.44	\$0.00	\$3,196.65
5	VNX53D154T72F	VNX5300 DPE;15X3.5 6X4TB DRV - FIELD INS	\$0.00	UE	21%	\$0.00	\$3,196.65	\$2,344.21	\$0.00	\$852.44	\$0.00	\$3,196.65
5	VNX53D154T72M	VNX5300 DPE 15X3.5 4TBX6 DRV- MINI RACK	\$0.00	UE	21%	\$0.00	\$3,196.65	\$2,344.21	\$0.00	\$852.44	\$0.00	\$3,196.65
5	VNX53D154TDC	VNX5300 DPE 15X3.5 5IN DRV 8X4TB 7.2K DC	\$24,883.00	UE	21%	\$19,657.57	\$3,732.45	\$2,737.13	\$0.00	\$995.32	\$0.00	\$3,732.45
5	VNX53D156010	VNX5300 DPE; 15X3.5 DRV-E 8X600G 10K	\$0.00	UE	21%	\$0.00	\$2,424.45	\$1,777.93	\$0.00	\$646.52	\$0.00	\$2,424.45
5	VNX53D156010D	VNX5300 DPE; 15X3.5 DRV-DC 8X600GB 10K	\$0.00	UE	21%	\$0.00	\$2,554.35	\$1,873.19	\$0.00	\$681.16	\$0.00	\$2,554.35
5	VNX53D156010F	VNX5300 DPE; 15X3.5 DRV-FLD IN 8X600 10K	\$0.00	UE	21%	\$0.00	\$2,424.45	\$1,777.93	\$0.00	\$646.52	\$0.00	\$2,424.45
5	VNX53D156010M	VNX5300 DPE;15X3.5 DRIVES - 8X600G 10K	\$0.00	UE	21%	\$0.00	\$2,424.45	\$1,777.93	\$0.00	\$646.52	\$0.00	\$2,424.45
5	VNX53D156015	VNX5300 DPE; 15X3.5 DRV E R 8X600G 15K	\$0.00	UE	21%	\$0.00	\$3,175.95	\$2,329.03	\$0.00	\$846.92	\$0.00	\$3,175.95
5	VNX53D156015D	VNX5300 DPE; 15X3.5 DRV-DC 8X600G 15K	\$0.00	UE	21%	\$0.00	\$3,339.00	\$2,448.60	\$0.00	\$890.40	\$0.00	\$3,339.00
5	VNX53D156015F	VNX5300 DPE; 15X3.5 DRV FD IN 8X600 15K	\$0.00	UE	21%	\$0.00	\$3,175.95	\$2,329.03	\$0.00	\$846.92	\$0.00	\$3,175.95
5	VNX53D156015M	VNX5300 DPE; 15X3.5 DRIVES - 8X600G, 15K	\$0.00	UE	21%	\$0.00	\$3,175.95	\$2,329.03	\$0.00	\$846.92	\$0.00	\$3,175.95
5	VNX53D15601MD	VNX5300 DPE; 15X3.5 DRV-MR 8X600GB 10K DC	\$17,895.00	UE	21%	\$14,137.05	\$2,684.25	\$1,968.45	\$0.00	\$715.80	\$0.00	\$2,684.25
5	VNX53D15605MD	VNX5300DPE;15X3.5DRV-MR8X600GB 15KDC	\$23,347.00	UE	21%	\$18,444.13	\$3,502.05	\$2,568.17	\$0.00	\$933.88	\$0.00	\$3,502.05
5	VNX53D159010	VNX5300 DPE; 15X 3.5 DRV 8 X 900 10K EMC	\$0.00	UE	21%	\$0.00	\$3,258.45	\$2,389.53	\$0.00	\$868.92	\$0.00	\$3,258.45
5	VNX53D159010D	VNX 5300DPE FC 15X3.5" DRV-DC 8x900G 10K	\$23,473.00	UE	21%	\$18,543.67	\$3,520.95	\$2,582.03	\$0.00	\$938.92	\$0.00	\$3,520.95
5	VNX53D159010F	VNX5300 DPE 15 X 3.5 DRV 8 X 900 10K FLD	\$0.00	UE	21%	\$0.00	\$3,258.45	\$2,389.53	\$0.00	\$868.92	\$0.00	\$3,258.45
5	VNX53D159010M	VNX5300 DPE 15 X 3.5 DRV 8 900 10K MR	\$0.00	UE	21%	\$0.00	\$3,258.45	\$2,389.53	\$0.00	\$868.92	\$0.00	\$3,258.45
5	VNX53D253010	VNX5300 DPE; 25X2.5 DRV-E R 8X300G 10K	\$0.00	UE	21%	\$0.00	\$2,179.80	\$1,598.52	\$0.00	\$581.28	\$0.00	\$2,179.80
5	VNX53D253010D	VNX5300 DPE; 25X2.5 DRV-DC 8 X 300G 10K	\$0.00	UE	21%	\$0.00	\$2,295.60	\$1,683.44	\$0.00	\$612.16	\$0.00	\$2,295.60
5	VNX53D253010F	VNX5300 DPE; 25X2.5 DRV-FLD IN 8X300 10K	\$0.00	UE	21%	\$0.00	\$2,179.80	\$1,598.52	\$0.00	\$581.28	\$0.00	\$2,179.80
5	VNX53D253010M	VNX5300 DPE; 25X2.5 DRIVE - 8X300G 10K	\$0.00	UE	21%	\$0.00	\$2,179.80	\$1,598.52	\$0.00	\$581.28	\$0.00	\$2,179.80
5	VNX53D25301MD	VNX5300DPE;25X2.5 DRV-MR8X300GB 10KDC	\$16,076.00	UE	21%	\$12,700.04	\$2,411.40	\$1,768.36	\$0.00	\$643.04	\$0.00	\$2,411.40
5	VNX53D256010	VNX5300 DPE; 25X2.5 DRV-E R 8X600G 10K	\$0.00	UE	21%	\$0.00	\$2,490.60	\$1,826.44	\$0.00	\$664.16	\$0.00	\$2,490.60
5	VNX53D256010D	VNX5300 DPE; 25X2.5 DRV-DC 8X600GB 10K	\$0.00	UE	21%	\$0.00	\$2,625.90	\$1,925.66	\$0.00	\$700.24	\$0.00	\$2,625.90
5	VNX53D256010F	VNX5300 DPE; 25X2.5 DRV-FD IN 8X600 10K	\$0.00	UE	21%	\$0.00	\$2,490.60	\$1,826.44	\$0.00	\$664.16	\$0.00	\$2,490.60
5	VNX53D256010M	VNX5300 DPE; 25X2.5 DRIVE - 8X600G 10K	\$0.00	UE	21%	\$0.00	\$2,490.60	\$1,826.44	\$0.00	\$664.16	\$0.00	\$2,490.60
5	VNX53D25601MD	VNX5300DPE;FC;25X2.5 DRV-MR8X600GB 10KDC	\$18,408.00	UE	21%	\$14,542.32	\$2,761.20	\$2,024.88	\$0.00	\$736.32	\$0.00	\$2,761.20
5	VNX53D259010	VNX5300 DPE 25X2.5 DRV-8X900 10K EMCRCCK	\$0.00	UE	21%	\$0.00	\$2,839.05	\$2,081.97	\$0.00	\$757.08	\$0.00	\$2,839.05
5	VNX53D259010D	VNX 5300DPE FC 25X2.5" DRV-DC 8x900G 10K	\$20,496.00	UE	21%	\$16,191.84	\$3,074.40	\$2,254.56	\$0.00	\$819.84	\$0.00	\$3,074.40
5	VNX53D259010F	VNX5300DPE 25 x 2.5 DRV 8 x 900 FLD INS	\$0.00	UE	21%	\$0.00	\$2,839.05	\$2,081.97	\$0.00	\$757.08	\$0.00	\$2,839.05
5	VNX53D259010M	VNX5300 DPE 25X 2.5 DRV 8 X 900 10K MR	\$0.00	UE	21%	\$0.00	\$2,839.05	\$2,081.97	\$0.00	\$757.08	\$0.00	\$2,839.05
5	VNX53D25901MD	VNX5300 DPE FC 25X2.5DR MR 8X900GB10K DC	\$21,023.00	UE	21%	\$16,608.17	\$3,153.45	\$2,312.53	\$0.00	\$840.92	\$0.00	\$3,153.45
5	VNX53FTU-KIT	FILE TO UNIFIED UPG KIT FOR VNX5300	\$6,413.00	UE	21%	\$5,066.27	\$0.00	\$1,026.08	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX53-KIT	DOCUMENTATION KIT FOR VNX5300	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX53N153010	VNX5300 DPE; 15X3.5 DRV-EMC RCK 8X300G N	\$0.00	UE	21%	\$0.00	\$2,081.10	\$1,526.14	\$0.00	\$554.96	\$0.00	\$2,081.10
5	VNX53N153010F	VNX5300 DPE; 15X3.5 DRV-FLD IN 8X300 N	\$0.00	UE	21%	\$0.00	\$2,081.10	\$1,526.14	\$0.00	\$554.96	\$0.00	\$2,081.10
5	VNX53N153010M	VNX5300 DPE; 15X3.5 DRV-8X300G 10K N	\$0.00	UE	21%	\$0.00	\$2,081.10	\$1,526.14	\$0.00	\$554.96	\$0.00	\$2,081.10
5	VNX53N153015	VNX5300 DPE; 15X3.5 DRV-E R 8X300G 15K N	\$0.00	UE	21%	\$0.00	\$2,337.45	\$1,714.13	\$0.00	\$623.32	\$0.00	\$2,337.45
5	VNX53N153015F	VNX5300 DPE; 15X3.5 DRV-FLD IN 8X300 N	\$0.00	UE	21%	\$0.00	\$2,337.45	\$1,714.13	\$0.00	\$623.32	\$0.00	\$2,337.45
5	VNX53N153015M	VNX5300 DPE; 15X3.5 DRV-8X300G 15K NEBS	\$0.00	UE	21%	\$0.00	\$2,337.45	\$1,714.13	\$0.00	\$623.32	\$0.00	\$2,337.45
5	VNX53N156010	VNX5300 DPE; 15X3.5 DRV E R 8X600G 10K N	\$0.00	UE	21%	\$0.00	\$2,424.45	\$1,777.93	\$0.00	\$646.52	\$0.00	\$2,424.45
5	VNX53N156010F	VNX5300 DPE; 15X3.5 DRV F I 8X600 10K N	\$0.00	UE	21%	\$0.00	\$2,424.45	\$1,777.93	\$0.00	\$646.52	\$0.00	\$2,424.45
5	VNX53N156010M	VNX5300 DPE; 15X3.5 DRV-8X600G 10K N	\$0.00	UE	21%	\$0.00	\$2,424.45	\$1,777.93	\$0.00	\$646.52	\$0.00	\$2,424.45
5	VNX53N156015	VNX5300 DPE; 15X3.5 DRV E R 8X600 15K N	\$0.00	UE	21%	\$0.00	\$3,175.95	\$2,329.03	\$0.00	\$846.92	\$0.00	\$3,175.95
5	VNX53N156015F	VNX5300 DPE;15X3.5 DRV-FLD IN 8X600 N	\$0.00	UE	21%	\$0.00	\$3,175.95	\$2,329.03	\$0.00	\$846.92	\$0.00	\$3,175.95
5	VNX53N156015M	VNX5300 DPE; 15X3.5 DRV-8X600G 15K NEBS	\$0.00	UE	21%	\$0.00	\$3,175.95	\$2,329.03	\$0.00	\$846.92	\$0.00	\$3,175.95
5	VNX53N159010	VNX5300 DPE 15X3.5" DRV-E R 8x900G 10K	\$22,355.00	UE	21%	\$17,660.45	\$3,353.25	\$2,459.05	\$0.00	\$894.20	\$0.00	\$3,353.25
5	VNX53N159010F	VNX5300 DPE 15X3.5" DRV-F I 8x900G 10K	\$22,355.00	UE	21%	\$17,660.45	\$3,353.25	\$2,459.05	\$0.00	\$894.20	\$0.00	\$3,353.25
5	VNX53N159010M	VNX5300 DPE 15X3.5" DRV-M R 8x900G 10K	\$22,355.00	UE	21%	\$17,660.45	\$3,353.25	\$2,459.05	\$0.00	\$894.20	\$0.00	\$3,353.25
5	VNX53N253010	VNX5300 DPE; 25X2.5 DRV-EMC RCK 8X300G N	\$0.00	UE	21%	\$0.00	\$2,179.80	\$1,598.52	\$0.00	\$581.28	\$0.00	\$2,179.80
5	VNX53N253010F	VNX5300 DPE; 25X2.5 DRV-FLD IN 8X300 N	\$0.00	UE	21%	\$0.00	\$2,179.80	\$1,598.52	\$0.00	\$581.28	\$0.00	\$2,179.80
5	VNX53N253010M	VNX5300 DPE; 25X2.5 DRV-8X300G 10K N	\$0.00	UE	21%	\$0.00	\$2,179.80	\$1,598.52	\$0.00	\$581.28	\$0.00	\$2,179.80
5	VNX53N256010	VNX5300 DPE; 25X2.5 DRV-EMC RCK 8X600G N	\$0.00	UE	21%	\$0.00	\$2,490.60	\$1,826.44	\$0.00	\$664.16	\$0.00	\$2,490.60
5	VNX53N256010F	VNX5300 DPE; 25X2.5 DRV-FLD INST 8X600 N	\$0.00	UE	21%	\$0.00	\$2,490.60	\$1,826.44	\$0.00	\$664.16	\$0.00	\$2,490.60
5	VNX53N256010M	VNX5300 DPE; 25X2.5 DRV-8X600G 10K NEBS	\$0.00	UE	21%	\$0.00	\$2,490.60	\$1,826.44	\$0.00	\$664.16	\$0.00	\$2,490.60
5	VNX53N259010	VNX5300 DPE 25X2.5" DRV-E R 8x900G 10K	\$19,520.00	UE	21%	\$15,420.80	\$2,928.00	\$2,147.20	\$0.00	\$780.80	\$0.00	\$2,928.00
5	VNX53N259010F	VNX5300 DPE 25X2.5" DRV-F I 8x900G 10K	\$19,520.00	UE	21%	\$15,420.80	\$2,928.00	\$2,147.20	\$0.00	\$780.80	\$0.00	\$2,928.00
5	VNX53N259010M	VNX5300 DPE 25X2.5" DRV-M R 8x900G 10K	\$19,520.00	UE	21%	\$15,420.80	\$2,928.00	\$2,147.20	\$0.00	\$780.80	\$0.00	\$2,928.00
5	VNX51D1511T72F	VNX5100 DPE;15X3.5" DS;4X1TB 7200K;FLD	\$5,977.00	UE	21%	\$4,721.83	\$896.55	\$657.47	\$0.00	\$239.08	\$0.00	\$896.55
5	VNX51D1512T72F	VNX5100 DPE; 15X3.5" DS;4X2TB 7200K;FLD	\$7,167.00	UE	21%	\$5,661.93	\$1,075.05	\$788.37	\$0.00	\$286.68	\$0.00	\$1,075.05
5	VNX51D1513T72F	VNX5100 DPE; 15X3.5" DS;4X3TB 7200K;FLD	\$8,537.00	UE	21%	\$6,744.23	\$1,280.55	\$939.07	\$0.00	\$341.48	\$0.00	\$1,280.55
5	VNX51D1514T72											

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-104-629	RP/SE TO RP/EX REM UG V80=IC	\$101,310.00	UM	27%	\$73,956.30	\$18,235.80	\$16,209.60	\$0.00	\$0.00	\$0.00	\$18,235.80
5	456-104-851	CC / PROSPHERE MGMT PKG VNX 5200 =IC	\$0.00	UM	27%	\$0.00	\$2,340.00	\$2,080.00	\$0.00	\$0.00	\$0.00	\$2,340.00
5	456-104-852	CC / PROSPHERE MGMT PKG VNX 5400 =IC	\$0.00	UM	27%	\$0.00	\$3,726.00	\$3,312.00	\$0.00	\$0.00	\$0.00	\$3,726.00
5	456-104-853	CC / PROSPHERE MGMT PKG VNX 5600 =IC	\$0.00	UM	27%	\$0.00	\$6,156.00	\$5,472.00	\$0.00	\$0.00	\$0.00	\$6,156.00
5	456-104-854	CC / PROSPHERE MGMT PKG VNX 5800 =IC	\$0.00	UM	27%	\$0.00	\$11,592.00	\$10,304.00	\$0.00	\$0.00	\$0.00	\$11,592.00
5	456-104-855	CC / PROSPHERE MGMT PKG VNX 7600 =IC	\$0.00	UM	27%	\$0.00	\$18,630.00	\$16,560.00	\$0.00	\$0.00	\$0.00	\$18,630.00
5	456-104-856	CC / PROSPHERE MGMT PKG VNX 8000 =IC	\$0.00	UM	27%	\$0.00	\$27,936.00	\$24,832.00	\$0.00	\$0.00	\$0.00	\$27,936.00
5	456-104-874	AppSync: VNX8000 = IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-900	Replication Manager: VNX8000 = IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-938	RP/EX LOC FRAME BASED V52 FOR VPLEX =IC	\$6,670.00	UM	27%	\$4,869.10	\$1,200.60	\$1,067.20	\$0.00	\$0.00	\$0.00	\$1,200.60
5	456-104-939	RP/EX LOC FRAME BASED V54 FOR VPLEX =IC	\$11,880.00	UM	27%	\$8,672.40	\$2,138.40	\$1,900.80	\$0.00	\$0.00	\$0.00	\$2,138.40
5	456-104-940	RP/EX LOC FRAME BASED V56 FOR VPLEX =IC	\$19,730.00	UM	27%	\$14,402.90	\$3,551.40	\$3,156.80	\$0.00	\$0.00	\$0.00	\$3,551.40
5	456-104-941	RP/EX LOC FRAME BASED V58 FOR VPLEX =IC	\$27,120.00	UM	27%	\$19,797.60	\$4,881.60	\$4,339.20	\$0.00	\$0.00	\$0.00	\$4,881.60
5	456-104-942	RP/EX LOC FRAME BASED V76 FOR VPLEX =IC	\$31,190.00	UM	27%	\$22,768.70	\$5,614.20	\$4,990.40	\$0.00	\$0.00	\$0.00	\$5,614.20
5	456-104-943	RP/EX LOC FRAME BASED V80 FOR VPLEX =IC	\$47,120.00	UM	27%	\$34,397.60	\$8,481.60	\$7,539.20	\$0.00	\$0.00	\$0.00	\$8,481.60
5	456-104-944	RP/EX REM FRAME BASED V52 FOR VPLEX =IC	\$17,190.00	UM	27%	\$12,548.70	\$3,094.20	\$2,750.40	\$0.00	\$0.00	\$0.00	\$3,094.20
5	456-104-945	RP/EX REM FRAME BASED V54 FOR VPLEX =IC	\$30,630.00	UM	27%	\$22,359.90	\$5,513.40	\$4,900.80	\$0.00	\$0.00	\$0.00	\$5,513.40
5	456-104-946	RP/EX REM FRAME BASED V56 FOR VPLEX =IC	\$44,050.00	UM	27%	\$32,156.50	\$7,929.00	\$7,048.00	\$0.00	\$0.00	\$0.00	\$7,929.00
5	456-104-947	RP/EX REM FRAME BASED V58 FOR VPLEX =IC	\$67,800.00	UM	27%	\$49,494.00	\$12,204.00	\$10,848.00	\$0.00	\$0.00	\$0.00	\$12,204.00
5	456-104-948	RP/EX REM FRAME BASED V76 FOR VPLEX =IC	\$134,100.00	UM	27%	\$97,893.00	\$24,138.00	\$21,456.00	\$0.00	\$0.00	\$0.00	\$24,138.00
5	456-104-949	RP/EX REM FRAME BASED V80 FOR VPLEX =IC	\$202,610.00	UM	27%	\$147,905.30	\$36,469.80	\$32,417.60	\$0.00	\$0.00	\$0.00	\$36,469.80
5	456-104-951	RP/EX LOC for VNX-F5000 =IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-952	RP/EX REM for VNX-F5000 =IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-954	RP/EX LOC for VNX-F7000 =IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-955	RP/EX REM for VNX-F7000 =IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-958	RP4VM REM1 for VNX STARTER PACK =IB	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-961	RP4VM REM2 for VNX STARTER PACK =IB	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-068	RP/SE TO RP/EX LOC UG V52 = IC	\$3,335.00	UM	27%	\$2,434.55	\$600.30	\$533.60	\$0.00	\$0.00	\$0.00	\$600.30
5	456-105-069	RP/SE TO RP/EX LOC UG V54 =IC	\$5,940.00	UM	27%	\$4,336.20	\$1,069.20	\$950.40	\$0.00	\$0.00	\$0.00	\$1,069.20
5	456-105-070	RP/SE TO RP/EX LOC UG V56 = IC	\$9,860.00	UM	27%	\$7,197.80	\$1,774.80	\$1,577.60	\$0.00	\$0.00	\$0.00	\$1,774.80
5	456-105-071	RP/SE TO RP/EX LOC UG V58 = IC	\$13,560.00	UM	27%	\$9,898.80	\$2,440.80	\$2,169.60	\$0.00	\$0.00	\$0.00	\$2,440.80
5	456-105-072	RP/SE TO RP/EX LOC UG V76 = IC	\$15,590.00	UM	27%	\$11,380.70	\$2,806.20	\$2,494.40	\$0.00	\$0.00	\$0.00	\$2,806.20
5	456-105-073	RP/SE TO RP/EX REM UG V52 = IC	\$8,600.00	UM	27%	\$6,278.00	\$1,548.00	\$1,376.00	\$0.00	\$0.00	\$0.00	\$1,548.00
5	456-105-074	RP/SE TO RP/EX REM UG V54 = IC	\$15,310.00	UM	27%	\$11,176.30	\$2,755.80	\$2,449.60	\$0.00	\$0.00	\$0.00	\$2,755.80
5	456-105-075	RP/SE TO RP/EX REM UG V56 = IC	\$22,030.00	UM	27%	\$16,081.90	\$3,965.40	\$3,524.80	\$0.00	\$0.00	\$0.00	\$3,965.40
5	456-105-076	RP/SE TO RP/EX REM UG V58 = IC	\$33,900.00	UM	27%	\$24,747.00	\$6,102.00	\$5,424.00	\$0.00	\$0.00	\$0.00	\$6,102.00
5	456-105-077	RP/SE TO RP/EX REM UG V76 = IC	\$67,050.00	UM	27%	\$48,946.50	\$12,069.00	\$10,728.00	\$0.00	\$0.00	\$0.00	\$12,069.00
5	456-105-136	AppSync for VNX5200 =IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-137	AppSync for VNX5400 =IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-138	AppSync for VNX5600 =IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-139	AppSync for VNX5800 =IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-140	AppSync for VNX7600 =IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-141	Replication Manager for VNX5200 =IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-142	Replication Manager for VNX5400 =IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-143	Replication Manager for VNX5600 =IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-144	Replication Manager for VNX5800 =IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-145	Replication Manager for VNX7600 =IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-292	SRMSUITE VNX2 TIER 1 =IC	\$0.00	UM	27%	\$0.00	\$2,221.74	\$1,974.88	\$0.00	\$0.00	\$0.00	\$2,221.74
5	456-105-293	SRMSUITE VNX2 TIER 2 =IC	\$0.00	UM	27%	\$0.00	\$3,366.90	\$2,992.80	\$0.00	\$0.00	\$0.00	\$3,366.90
5	456-105-294	SRMSUITE VNX2 TIER 3 =IC	\$0.00	UM	27%	\$0.00	\$6,156.00	\$5,472.00	\$0.00	\$0.00	\$0.00	\$6,156.00
5	456-105-295	SRMSUITE VNX2 TIER 4 =IC	\$0.00	UM	27%	\$0.00	\$11,592.00	\$10,304.00	\$0.00	\$0.00	\$0.00	\$11,592.00
5	456-105-296	SRMSUITE VNX2 TIER 5 =IC	\$0.00	UM	27%	\$0.00	\$16,254.90	\$14,448.80	\$0.00	\$0.00	\$0.00	\$16,254.90
5	456-105-297	SRMSUITE VNX2 TIER 6 =IC	\$0.00	UM	27%	\$0.00	\$25,196.40	\$22,396.80	\$0.00	\$0.00	\$0.00	\$25,196.40
5	456-105-393	SRMSUITE UPG VNX2 TIER 1 =IC	\$0.00	UM	27%	\$0.00	\$612.00	\$544.00	\$0.00	\$0.00	\$0.00	\$612.00
5	456-105-394	SRMSUITE UPG VNX2 TIER 2 =IC	\$0.00	UM	27%	\$0.00	\$954.00	\$848.00	\$0.00	\$0.00	\$0.00	\$954.00
5	456-105-395	SRMSUITE UPG VNX2 TIER 3 =IC	\$0.00	UM	27%	\$0.00	\$1,602.00	\$1,424.00	\$0.00	\$0.00	\$0.00	\$1,602.00
5	456-105-396	SRMSUITE UPG VNX2 TIER 4 =IC	\$0.00	UM	27%	\$0.00	\$3,006.00	\$2,672.00	\$0.00	\$0.00	\$0.00	\$3,006.00
5	456-105-397	SRMSUITE UPG VNX2 TIER 5 =IC	\$0.00	UM	27%	\$0.00	\$4,842.00	\$4,304.00	\$0.00	\$0.00	\$0.00	\$4,842.00
5	456-105-398	SRMSUITE UPG VNX2 TIER 6 =IC	\$0.00	UM	27%	\$0.00	\$7,254.00	\$6,448.00	\$0.00	\$0.00	\$0.00	\$7,254.00
5	456-105-939	RP/EX LOC FRAME BASED VNX CA=IC	\$0.00	UM	27%	\$0.00	\$1,069.20	\$950.40	\$0.00	\$0.00	\$0.00	\$1,069.20
5	456-105-940	RP/EX REM FRAME BASED VNX CA=IC	\$0.00	UM	27%	\$0.00	\$2,755.80	\$2,449.60	\$0.00	\$0.00	\$0.00	\$2,755.80
5	456-106-945	VIPR SRM VNX-F5000=IC	\$0.00	UM	27%	\$0.00	\$3,726.00	\$3,312.00	\$0.00	\$0.00	\$0.00	\$3,726.00
5	456-106-946	VIPR SRM VNX-F7000=IC	\$0.00	UM	27%	\$0.00	\$18,630.00	\$16,560.00	\$0.00	\$0.00	\$0.00	\$18,630.00
5	456-107-373	VPLEX VE STD STARTER PACK 5 VM =IB	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-781	EMC Storage Analytics VNX5200 Suite=IC	\$0.00	UM	27%	\$0.00	\$859.50	\$764.00	\$0.00	\$0.00	\$0.00	\$859.50
5	456-107-782	EMC Storage Analytics VNX5400 Suite=IC	\$0.00	UM	27%	\$0.00	\$1,367.10	\$1,215.20	\$0.00	\$0.00	\$0.00	\$1,367.10
5	456-107-783	EMC Storage Analytics VNX5600 Suite=IC	\$0.00	UM	27%	\$0.00	\$2,392.20	\$2,126.40	\$0.00	\$0.00	\$0.00	\$2,392.20
5	456-107-784	EMC Storage Analytics VNX5800 Suite=IC	\$0.00	UM	27%	\$0.00	\$3,402.00	\$3,024.00	\$0.00	\$0.00	\$0.00	\$3,402.00
5	456-107-785	EMC Storage Analytics VNX7600 Suite=IC	\$0.00	UM	27%	\$0.00	\$4,173.30	\$3,709.60	\$0.00	\$0.00	\$0.00	\$4,173.30
5	456-107-786	EMC Storage Analytics VNX8000 Suite=IC	\$0.00	UM	27%	\$0.00	\$6,305.40	\$5,604.80	\$0.00	\$0.00	\$0.00	\$6,305.40
5	456-107-811	EMC Storage Analytics VNX54 Suite UPG=IC	\$0.00	UM	27%	\$0.00	\$1,093.50	\$972.00	\$0.00	\$0.00	\$0.00	\$1,093.50
5	456-107-812	EMC Storage Analytics VNX56 Suite UPG=IC	\$0.00	UM	27%	\$0.00	\$1,913.40	\$1,700.80	\$0.00	\$0.00	\$0.00	\$1,913.40
5	456-107-813	EMC Storage Analytics VNX58 Suite UPG=IC	\$0.00	UM	27%	\$0.00	\$2,721.60	\$2,419.20	\$0.00	\$0.00	\$0.00	\$2,721.60
5	456-107-814	EMC Storage Analytics VNX76 Suite UPG=IC	\$0.00	UM	27%	\$0.00	\$3,339.00	\$2,968.00	\$0.00	\$0.00	\$0.00	\$3,339.00
5	456-107-975	RP/EX LOC FRAME BASED VNX-F5000-VPLEX=IC	\$6,675.00	UM	27%	\$4,872.75	\$1,201.50	\$1,068.00	\$0.00	\$0.00	\$0.00	\$1,201.50
5	456-107-976	RP/EX REM FRAME BASED VNX-F5000-VPLEX=IC	\$15,575.00	UM	27%	\$11,369.75	\$2,803.50	\$2,492.00	\$0.00	\$0.00	\$0.00	\$2,803.50
5	456-107-977	RP/EX LOC FRAME BASED VNX-F7000-VPLEX=IC	\$22,745.00	UM	27%	\$16,603.85	\$4,094.10	\$3,639.20	\$0.00	\$0.00	\$0.00	\$4,094.10
5	456-107-978	RP/EX REM FRAME BASED VNX-F7000-VPLEX=IC	\$53,065.00	UM	27%	\$38,737.45	\$9,551.70	\$8,490.40	\$0.00	\$0.00	\$0.00	\$9,551.70
5	456-108-466	RP/EX ADV PROTECTION FOR VNX-F5000=IC	\$22,250.00	UM	27%	\$16,242.50	\$4,005.00	\$3,560.00	\$0.00	\$0.00	\$0.00	\$4,005.00
5	456-108-467	RP/EX ADV PROTECTION FOR VNX-F7000 =IC	\$75,810.00	UM	27%	\$55,341.30	\$13,645.80	\$12,129.60	\$0.00	\$0.00	\$0.00	\$13,645.80

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-108-866	VNX2 MIRROR VIEW A ENABLER=IC	\$3,723.00	UM	27%	\$2,717.79	\$670.14	\$595.68	\$0.00	\$0.00	\$0.00	\$670.14
5	456-109-980	Storage M&R for VNX 5200=IC	\$1,720.00	UM	27%	\$1,255.60	\$309.60	\$275.20	\$0.00	\$0.00	\$0.00	\$309.60
5	456-109-981	Storage M&R for VNX 5400=IC	\$3,690.00	UM	27%	\$2,693.70	\$664.20	\$590.40	\$0.00	\$0.00	\$0.00	\$664.20
5	456-109-982	Storage M&R for VNX 5600=IC	\$6,480.00	UM	27%	\$4,730.40	\$1,166.40	\$1,036.80	\$0.00	\$0.00	\$0.00	\$1,166.40
5	456-109-983	Storage M&R for VNX 5800=IC	\$11,370.00	UM	27%	\$8,300.10	\$2,046.60	\$1,819.20	\$0.00	\$0.00	\$0.00	\$2,046.60
5	456-109-984	Storage M&R for VNX 7600=IC	\$14,650.00	UM	27%	\$10,694.50	\$2,637.00	\$2,344.00	\$0.00	\$0.00	\$0.00	\$2,637.00
5	456-110-531	VS SRM VNX2 TIER 1=IC	\$0.00	UM	27%	\$0.00	\$3,218.40	\$2,860.80	\$0.00	\$0.00	\$0.00	\$3,218.40
5	456-110-532	VS SRM VNX2 TIER 2=IC	\$0.00	UM	27%	\$0.00	\$4,878.00	\$4,336.00	\$0.00	\$0.00	\$0.00	\$4,878.00
5	456-110-533	VS SRM VNX2 TIER 3=IC	\$0.00	UM	27%	\$0.00	\$8,917.20	\$7,926.40	\$0.00	\$0.00	\$0.00	\$8,917.20
5	456-110-534	VS SRM VNX2 TIER 4=IC	\$0.00	UM	27%	\$0.00	\$16,788.60	\$14,923.20	\$0.00	\$0.00	\$0.00	\$16,788.60
5	456-110-535	VS SRM VNX2 TIER 5=IC	\$0.00	UM	27%	\$0.00	\$23,542.20	\$20,926.40	\$0.00	\$0.00	\$0.00	\$23,542.20
5	456-110-536	VS SRM VNX2 TIER 6=IC	\$0.00	UM	27%	\$0.00	\$36,491.40	\$32,436.80	\$0.00	\$0.00	\$0.00	\$36,491.40
5	456-110-537	VS VIPRC VNX2 LIC=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-691	VIPR SRM VNX2 TIER 1 =IC	\$12,343.00	UM	27%	\$9,010.39	\$2,221.74	\$1,974.88	\$0.00	\$0.00	\$0.00	\$2,221.74
5	456-110-692	VIPR SRM VNX2 TIER 2 =IC	\$18,705.00	UM	27%	\$13,654.65	\$3,366.90	\$2,992.80	\$0.00	\$0.00	\$0.00	\$3,366.90
5	456-110-693	VIPR SRM VNX2 TIER 3 =IC	\$34,200.00	UM	27%	\$24,966.00	\$6,156.00	\$5,472.00	\$0.00	\$0.00	\$0.00	\$6,156.00
5	456-110-694	VIPR SRM VNX2 TIER 4 =IC	\$64,400.00	UM	27%	\$47,012.00	\$11,592.00	\$10,304.00	\$0.00	\$0.00	\$0.00	\$11,592.00
5	456-110-695	VIPR SRM VNX2 TIER 5 =IC	\$90,305.00	UM	27%	\$65,922.65	\$16,254.90	\$14,448.80	\$0.00	\$0.00	\$0.00	\$16,254.90
5	456-110-696	VIPR SRM VNX2 TIER 6 =IC	\$139,980.00	UM	27%	\$102,185.40	\$25,196.40	\$22,396.80	\$0.00	\$0.00	\$0.00	\$25,196.40
5	456-110-815	VIPR SRM VNX-F5000=IC	\$20,700.00	UM	27%	\$15,111.00	\$3,726.00	\$3,312.00	\$0.00	\$0.00	\$0.00	\$3,726.00
5	456-110-816	VIPR SRM VNX-F7000=IC	\$103,500.00	UM	27%	\$75,555.00	\$18,630.00	\$16,560.00	\$0.00	\$0.00	\$0.00	\$18,630.00
5	456-111-383	RP/EX REM FRAME V57 FOR VPLEX VS6=IC	\$50,630.00	UM	27%	\$37,359.90	\$5,513.40	\$4,900.80	\$0.00	\$0.00	\$0.00	\$5,513.40
5	456-111-384	RP/EX REM FRAME V75 FOR VPLEX VS6=IC	\$67,800.00	UM	27%	\$49,494.00	\$12,204.00	\$10,848.00	\$0.00	\$0.00	\$0.00	\$12,204.00
5	456-111-387	RP/EX REM FRAME V56 FOR VPLEX VS6=IC	\$17,190.00	UM	27%	\$12,548.70	\$3,094.20	\$2,750.40	\$0.00	\$0.00	\$0.00	\$3,094.20
5	456-111-388	RP/EX REM FRAME V58 FOR VPLEX VS6=IC	\$44,050.00	UM	27%	\$32,156.50	\$7,929.00	\$7,048.00	\$0.00	\$0.00	\$0.00	\$7,929.00
5	456-111-389	RP/EX REM FRAME V76 FOR VPLEX VS6=IC	\$134,100.00	UM	27%	\$97,893.00	\$24,138.00	\$21,456.00	\$0.00	\$0.00	\$0.00	\$24,138.00
5	456-111-390	RP/EX REM FRAME V80 FOR VPLEX VS6=IC	\$202,610.00	UM	27%	\$147,905.30	\$36,469.80	\$32,417.60	\$0.00	\$0.00	\$0.00	\$36,469.80
5	456-111-394	RP/EX LOC FRAME V57 FOR VPLEX VS6=IC	\$11,880.00	UM	27%	\$8,672.40	\$1,900.80	\$1,900.80	\$0.00	\$0.00	\$0.00	\$2,138.40
5	456-111-395	RP/EX LOC FRAME V75 FOR VPLEX VS6=IC	\$27,120.00	UM	27%	\$19,797.60	\$4,881.60	\$4,339.20	\$0.00	\$0.00	\$0.00	\$4,881.60
5	456-111-398	RP/EX LOC FRAME V56 FOR VPLEX VS6=IC	\$6,670.00	UM	27%	\$4,869.10	\$1,200.60	\$1,067.20	\$0.00	\$0.00	\$0.00	\$1,200.60
5	456-111-399	RP/EX LOC FRAME V58 FOR VPLEX VS6=IC	\$19,730.00	UM	27%	\$14,402.90	\$3,551.40	\$3,156.80	\$0.00	\$0.00	\$0.00	\$3,551.40
5	456-111-400	RP/EX LOC FRAME V76 FOR VPLEX VS6=IC	\$31,190.00	UM	27%	\$22,768.70	\$5,614.20	\$4,990.40	\$0.00	\$0.00	\$0.00	\$5,614.20
5	456-111-401	RP/EX LOC FRAME V80 FOR VPLEX VS6=IC	\$47,120.00	UM	27%	\$34,397.60	\$8,481.60	\$7,539.20	\$0.00	\$0.00	\$0.00	\$8,481.60
5	456-111-464	RP/EX LOC for VNX-F5000 =IC	\$6,675.00	UM	27%	\$4,872.75	\$1,201.50	\$1,068.00	\$0.00	\$0.00	\$0.00	\$1,201.50
5	456-111-465	RP/EX REM for VNX-F5000 =IC	\$15,575.00	UM	27%	\$11,369.75	\$2,803.50	\$2,492.00	\$0.00	\$0.00	\$0.00	\$2,803.50
5	456-111-466	RP/EX LOC for VNX-F7000 =IC	\$22,745.00	UM	27%	\$16,603.85	\$4,094.10	\$3,639.20	\$0.00	\$0.00	\$0.00	\$4,094.10
5	456-111-467	RP/EX REM for VNX-F7000 =IC	\$53,065.00	UM	27%	\$38,737.45	\$9,551.70	\$8,490.40	\$0.00	\$0.00	\$0.00	\$9,551.70
5	456-112-148	Storage M&R for VNX 8000=IC	\$21,415.00	UM	27%	\$15,632.95	\$3,854.70	\$3,426.40	\$0.00	\$0.00	\$0.00	\$3,854.70
5	457-101-184	APPLICATION PROTECTION FOR VNX5200=IC	\$0.00	UM	27%	\$0.00	\$2,481.12	\$2,205.44	\$0.00	\$0.00	\$0.00	\$2,481.12
5	457-101-185	APPLICATION PROTECTION FOR VNX5400=IC	\$0.00	UM	27%	\$0.00	\$4,420.98	\$3,929.76	\$0.00	\$0.00	\$0.00	\$4,420.98
5	457-101-186	APPLICATION PROTECTION FOR VNX5600=IC	\$0.00	UM	27%	\$0.00	\$6,814.26	\$6,057.12	\$0.00	\$0.00	\$0.00	\$6,814.26
5	457-101-187	APPLICATION PROTECTION FOR VNX5800=IC	\$0.00	UM	27%	\$0.00	\$7,993.80	\$7,105.60	\$0.00	\$0.00	\$0.00	\$7,993.80
5	457-101-188	APPLICATION PROTECTION FOR VNX7600=IC	\$0.00	UM	27%	\$0.00	\$8,932.32	\$7,939.84	\$0.00	\$0.00	\$0.00	\$8,932.32
5	457-101-189	APPLICATION PROTECTION FOR VNX8000=IC	\$0.00	UM	27%	\$0.00	\$13,495.50	\$11,996.00	\$0.00	\$0.00	\$0.00	\$13,495.50
5	457-101-844	RecoverPoint Adv. Protect - VNXF5000 =IC	\$0.00	UM	27%	\$0.00	\$4,005.00	\$3,560.00	\$0.00	\$0.00	\$0.00	\$4,005.00
5	457-101-845	RecoverPoint Adv. Protect - VNXF7000 =IC	\$0.00	UM	27%	\$0.00	\$13,645.80	\$12,129.60	\$0.00	\$0.00	\$0.00	\$13,645.80
5	457-102-008	VNX5400 APPLICATION PROT UPG=IC	\$0.00	UM	27%	\$0.00	\$3,537.00	\$3,144.00	\$0.00	\$0.00	\$0.00	\$3,537.00
5	457-102-009	VNX5600 APPLICATION PROT UPG=IC	\$0.00	UM	27%	\$0.00	\$5,451.30	\$4,845.60	\$0.00	\$0.00	\$0.00	\$5,451.30
5	457-102-010	VNX5800 APPLICATION PROT UPG=IC	\$0.00	UM	27%	\$0.00	\$6,395.40	\$5,684.80	\$0.00	\$0.00	\$0.00	\$6,395.40
5	457-102-011	VNX7600 APPLICATION PROT UPG=IC	\$0.00	UM	27%	\$0.00	\$7,146.00	\$6,352.00	\$0.00	\$0.00	\$0.00	\$7,146.00
5	458-000-112	VNX5200 Application Protection=IC	\$13,784.00	UM	27%	\$10,062.32	\$2,481.12	\$2,205.44	\$0.00	\$0.00	\$0.00	\$2,481.12
5	458-000-113	VNX5400 Application Protection=IC	\$24,561.00	UM	27%	\$17,929.53	\$4,420.98	\$3,929.76	\$0.00	\$0.00	\$0.00	\$4,420.98
5	458-000-114	VNX5600 Application Protection=IC	\$37,857.00	UM	27%	\$27,635.61	\$6,814.26	\$6,057.12	\$0.00	\$0.00	\$0.00	\$6,814.26
5	458-000-115	VNX5800 Application Protection=IC	\$44,410.00	UM	27%	\$32,419.30	\$7,993.80	\$7,105.60	\$0.00	\$0.00	\$0.00	\$7,993.80
5	458-000-116	VNX7600 Application Protection=IC	\$49,624.00	UM	27%	\$36,225.52	\$8,932.32	\$7,939.84	\$0.00	\$0.00	\$0.00	\$8,932.32
5	458-000-117	VNX8000 Application Protection=IC	\$74,975.00	UM	27%	\$54,731.75	\$13,495.50	\$11,996.00	\$0.00	\$0.00	\$0.00	\$13,495.50
5	458-000-165	RP/SE TO RP/EX LOCAL PRODUCT	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-224	RP/EX ADV PROTECTION FOR VNX-F 5000=IC	\$22,250.00	UM	27%	\$16,242.50	\$4,005.00	\$3,560.00	\$0.00	\$0.00	\$0.00	\$4,005.00
5	458-000-463	EMC Storage Analytics VNX5200 Suite=IC	\$4,775.00	UM	27%	\$3,485.75	\$859.50	\$764.00	\$0.00	\$0.00	\$0.00	\$859.50
5	458-000-466	EMC Storage Analytics VNX5400 Suite=IC	\$7,595.00	UM	27%	\$5,544.35	\$1,367.10	\$1,215.20	\$0.00	\$0.00	\$0.00	\$1,367.10
5	458-000-539	EMC Storage Analytics VNX5600 Suite=IC	\$13,290.00	UM	27%	\$9,701.70	\$2,392.20	\$2,126.40	\$0.00	\$0.00	\$0.00	\$2,392.20
5	458-000-561	EMC Storage Analytics VNX5800 Suite=IC	\$18,900.00	UM	27%	\$13,797.00	\$3,402.00	\$3,024.00	\$0.00	\$0.00	\$0.00	\$3,402.00
5	458-000-562	EMC Storage Analytics VNX7600 Suite=IC	\$23,185.00	UM	27%	\$16,925.05	\$4,173.30	\$3,709.60	\$0.00	\$0.00	\$0.00	\$4,173.30
5	458-000-565	EMC Storage Analytics VNX8000 Suite=IC	\$35,030.00	UM	27%	\$25,571.90	\$6,305.40	\$5,604.80	\$0.00	\$0.00	\$0.00	\$6,305.40
5	458-000-776	EMC Storage Analytics VNX54 Suite UPG=IC	\$6,075.00	UM	27%	\$4,434.75	\$1,093.50	\$972.00	\$0.00	\$0.00	\$0.00	\$1,093.50
5	458-000-777	EMC Storage Analytics VNX56 Suite UPG=IC	\$10,630.00	UM	27%	\$7,759.90	\$1,913.40	\$1,700.80	\$0.00	\$0.00	\$0.00	\$1,913.40
5	458-000-778	EMC Storage Analytics VNX58 Suite UPG=IC	\$15,120.00	UM	27%	\$11,037.60	\$2,721.60	\$2,419.20	\$0.00	\$0.00	\$0.00	\$2,721.60
5	458-000-779	EMC Storage Analytics VNX76 Suite UPG=IC	\$18,550.00	UM	27%	\$13,541.50	\$3,339.00	\$2,968.00	\$0.00	\$0.00	\$0.00	\$3,339.00
5	458-000-958	RP/EX FOR VPLEX FRAME BASE VNXF PROD	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-182	VNX5400 Application Prot UPG=IC	\$19,650.00	UM	27%	\$14,344.50	\$3,537.00	\$3,144.00	\$0.00	\$0.00	\$0.00	\$3,537.00
5	458-001-183	VNX5600 Application Prot UPG=IC	\$30,285.00	UM	27%	\$22,108.05	\$5,451.30	\$4,845.60	\$0.00	\$0.00	\$0.00	\$5,451.30
5	458-001-184	VNX5800 Application Prot UPG=IC	\$35,530.00	UM	27%	\$25,936.90	\$6,395.40	\$5,684.80	\$0.00	\$0.00	\$0.00	\$6,395.40
5	458-001-185	VNX7600 Application Prot UPG=IC	\$39,700.00	UM	27%	\$28,981.00	\$7,146.00	\$6,352.00	\$0.00	\$0.00	\$0.00	\$7,146.00
5	458-001-189	RP/EX ADV PROTECTION FOR VNX-F7000=IC	\$75,810.00	UM	27%	\$55,341.30	\$13,645.80	\$12,129.60	\$0.00	\$0.00	\$0.00	\$13,645.80
5	458-001-463	Storage M&R for VNX2	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-641	VS SRM VNX2=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-642	VS VIPRC VNX2=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-727	RP/EX ADV PROT V6 FOR VNX-F 5000=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-728	RP/EX ADV PROT V6 FOR VNX-F 7000=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-795	VS SRM VNX2 T2=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	458-001-796	VS SRM VNX2 T3=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-797	VS SRM VNX2 T4=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-798	VS SRM VNX2 T5=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-799	VS SRM VNX2 T6=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-838	VNX2 EFFICIENT-VIDEO-MG=IC	\$3,000.00	UM	27%	\$2,190.00	\$540.00	\$480.00	\$0.00	\$0.00	\$0.00	\$0.00	\$540.00
5	458-001-884	VNX2 EFFICIENT-VIDEO-AG=IC	\$400.00	UM	27%	\$292.00	\$72.00	\$64.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	458-001-981	VNX2 ESA Adaptor=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C13-250V-BSMI2	250V PWR CRD C13 TO 6-20P BSMI	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C13-250V-PSE	250V PWR CRD C13 TO 6-15P PSE	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C13-250V-ULCSA	250V PWR CRD C13 TO 6-15P ULCSA	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CEE-ISILON	CEE-ISILON Common Event Enabler (CEE)=IC	\$2,500.00	UM	27%	\$1,825.00	\$450.00	\$400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$450.00
5	DARE-VNX5200	VNX5200 Controller Based Encryp Suite=IC	\$0.00	UM	27%	\$0.00	\$421.20	\$374.40	\$0.00	\$0.00	\$0.00	\$0.00	\$421.20
5	DARE-VNX5400	Data at Rest Encryption for VNX5400=IC	\$0.00	UM	27%	\$0.00	\$670.50	\$596.00	\$0.00	\$0.00	\$0.00	\$0.00	\$670.50
5	DARE-VNX5400-UPG	Data at Rest Encryption for VNX5400=IC	\$0.00	UM	27%	\$0.00	\$536.40	\$476.80	\$0.00	\$0.00	\$0.00	\$0.00	\$536.40
5	DARE-VNX5600	Data at Rest Encryption for VNX5600=IC	\$0.00	UM	27%	\$0.00	\$1,172.70	\$1,042.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,172.70
5	DARE-VNX5600-UPG	Data at Rest Encryption for VNX5600=IC	\$0.00	UM	27%	\$0.00	\$937.80	\$833.60	\$0.00	\$0.00	\$0.00	\$0.00	\$937.80
5	DARE-VNX5800	Data at Rest Encryption for VNX5800=IC	\$0.00	UM	27%	\$0.00	\$1,667.70	\$1,482.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,667.70
5	DARE-VNX5800-UPG	Data at Rest Encryption for VNX5800=IC	\$0.00	UM	27%	\$0.00	\$1,333.80	\$1,185.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,333.80
5	DARE-VNX7600	Data at Rest Encryption for VNX7600=IC	\$0.00	UM	27%	\$0.00	\$2,045.70	\$1,818.40	\$0.00	\$0.00	\$0.00	\$0.00	\$2,045.70
5	DARE-VNX7600-UPG	Data at Rest Encryption for VNX7600=IC	\$0.00	UM	27%	\$0.00	\$1,636.20	\$1,454.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,636.20
5	DARE-VNX8000	Data at Rest Encryption for VNX8000=IC	\$0.00	UM	27%	\$0.00	\$3,090.60	\$2,747.20	\$0.00	\$0.00	\$0.00	\$0.00	\$3,090.60
5	DARE-VNX-F5000	Data at Rest Encryption VNX-F5000=IC	\$0.00	UM	27%	\$0.00	\$670.50	\$596.00	\$0.00	\$0.00	\$0.00	\$0.00	\$670.50
5	DARE-VNX-F7000	Data at Rest Encryption VNX-F7000=IC	\$0.00	UM	27%	\$0.00	\$2,045.70	\$1,818.40	\$0.00	\$0.00	\$0.00	\$0.00	\$2,045.70
5	DP-VNX-F5000	VNX-F5000 Data Protection=IC	\$0.00	UM	27%	\$0.00	\$2,894.22	\$2,572.64	\$0.00	\$0.00	\$0.00	\$0.00	\$2,894.22
5	DP-VNX-F7000	VNX-F7000 Data Protection=IC	\$0.00	UM	27%	\$0.00	\$12,672.72	\$11,264.64	\$0.00	\$0.00	\$0.00	\$0.00	\$12,672.72
5	EPAK-VNX5200	VNX5200 Total Efficiency Pack=IC	\$0.00	UM	27%	\$0.00	\$3,994.38	\$3,550.56	\$0.00	\$0.00	\$0.00	\$0.00	\$3,994.38
5	EPAK-VNX5400	VNX5400 Total Efficiency Pack=IC	\$0.00	UM	27%	\$0.00	\$6,548.04	\$5,820.48	\$0.00	\$0.00	\$0.00	\$0.00	\$6,548.04
5	EPAK-VNX5400-UPG	VNX5400 Total Efficiency Pack=IC	\$0.00	UM	27%	\$0.00	\$5,238.00	\$4,656.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,238.00
5	EPAK-VNX5600	VNX5600 Total Efficiency Pack=IC	\$0.00	UM	27%	\$0.00	\$10,508.04	\$9,340.48	\$0.00	\$0.00	\$0.00	\$0.00	\$10,508.04
5	EPAK-VNX5600-UPG	VNX5600 Total Efficiency Pack=IC	\$0.00	UM	27%	\$0.00	\$8,406.00	\$7,472.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,406.00
5	EPAK-VNX5800	VNX5800 Total Efficiency Pack=IC	\$0.00	UM	27%	\$0.00	\$18,836.28	\$16,743.36	\$0.00	\$0.00	\$0.00	\$0.00	\$18,836.28
5	EPAK-VNX5800-UPG	VNX5800 Total Efficiency Pack=IC	\$0.00	UM	27%	\$0.00	\$15,068.70	\$13,394.40	\$0.00	\$0.00	\$0.00	\$0.00	\$15,068.70
5	EPAK-VNX7600	VNX7600 Total Efficiency Pack=IC	\$0.00	UM	27%	\$0.00	\$28,229.04	\$25,092.48	\$0.00	\$0.00	\$0.00	\$0.00	\$28,229.04
5	EPAK-VNX7600-UPG	VNX7600 Total Efficiency Pack=IC	\$0.00	UM	27%	\$0.00	\$22,582.80	\$20,073.60	\$0.00	\$0.00	\$0.00	\$0.00	\$22,582.80
5	EPAK-VNX8000	VNX8000 Total Efficiency Pack=IC	\$0.00	UM	27%	\$0.00	\$42,650.46	\$37,911.52	\$0.00	\$0.00	\$0.00	\$0.00	\$42,650.46
5	ESA-VNX5200	EMC Storage Analytics VNX5200 Suite=IC	\$0.00	UM	27%	\$0.00	\$1,227.60	\$1,091.20	\$0.00	\$0.00	\$0.00	\$0.00	\$1,227.60
5	ESA-VNX5400	EMC Storage Analytics VNX5400 Suite=IC	\$0.00	UM	27%	\$0.00	\$1,953.00	\$1,736.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,953.00
5	ESA-VNX5600	EMC Storage Analytics VNX5600 Suite=IC	\$0.00	UM	27%	\$0.00	\$3,417.12	\$3,037.44	\$0.00	\$0.00	\$0.00	\$0.00	\$3,417.12
5	ESA-VNX5800	EMC Storage Analytics VNX5800 Suite=IC	\$0.00	UM	27%	\$0.00	\$4,860.00	\$4,320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,860.00
5	ESA-VNX7600	EMC Storage Analytics VNX7600 Suite=IC	\$0.00	UM	27%	\$0.00	\$5,961.60	\$5,299.20	\$0.00	\$0.00	\$0.00	\$0.00	\$5,961.60
5	ESA-VNX8000	EMC Storage Analytics VNX8000 Suite=IC	\$0.00	UM	27%	\$0.00	\$9,007.20	\$8,006.40	\$0.00	\$0.00	\$0.00	\$0.00	\$9,007.20
5	ESA-VNX-F5000	VNX-F5000 EMC Storage Analytics Suite=IC	\$0.00	UM	27%	\$0.00	\$1,953.00	\$1,736.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,953.00
5	ESA-VNX-F7000	VNX-F7000 EMC Storage Analytics Suite=IC	\$0.00	UM	27%	\$0.00	\$5,961.60	\$5,299.20	\$0.00	\$0.00	\$0.00	\$0.00	\$5,961.60
5	EXPSAS-V56	Unisphere VNX5600 SAS EXP Software=IC	\$1,630.00	UM	27%	\$1,116.90	\$275.40	\$244.80	\$0.00	\$0.00	\$0.00	\$0.00	\$275.40
5	EXPSAS-V58	Unisphere VNX5800 SAS EXP Software=IC	\$11,225.00	UM	27%	\$8,194.25	\$2,020.50	\$1,796.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,020.50
5	EXPSAS-V76	Unisphere VNX7600 SAS EXP Software=IC	\$23,220.00	UM	27%	\$16,950.60	\$4,179.60	\$3,715.20	\$0.00	\$0.00	\$0.00	\$0.00	\$4,179.60
5	EXPSAS-V80	Unisphere VNX8000 SAS EXP Software=IC	\$53,225.00	UM	27%	\$25,714.25	\$6,340.50	\$5,636.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,340.50
5	FLN42S6F-100	VNX 100GB FAST CACHE 25X2.5 DPE/DAE NEBS	\$2,680.00	UM	27%	\$1,956.40	\$402.00	\$294.80	\$0.00	\$107.20	\$0.00	\$0.00	\$402.00
5	FLN42S6F-100TU	VNX 100GB FASTCACHE 25X2.5DPE/DAE NEB UG	\$3,620.00	UM	27%	\$2,642.60	\$398.20	\$293.22	\$0.00	\$104.98	\$0.00	\$0.00	\$398.20
5	FLN42S6F-100U	VNX 100GB FASTCACHE 25X2.5DPE/DAE NEB UG	\$3,620.00	UM	27%	\$2,642.60	\$398.20	\$293.22	\$0.00	\$104.98	\$0.00	\$0.00	\$398.20
5	FLN42S6F-200	VNX 200GB FAST CACHE 25X2.5 DPE/DAE NEBS	\$4,230.00	UM	27%	\$3,087.90	\$634.50	\$465.30	\$0.00	\$169.20	\$0.00	\$0.00	\$634.50
5	FLN42S6F-200TU	VNX 200GB FASTCACHE 25X2.5DPE/DAE NEB UG	\$5,710.00	UM	27%	\$4,168.30	\$628.10	\$462.51	\$0.00	\$165.59	\$0.00	\$0.00	\$628.10
5	FLN42S6F-200U	VNX 200GB FASTCACHE 25X2.5DPE/DAE NEB UG	\$5,710.00	UM	27%	\$4,168.30	\$628.10	\$462.51	\$0.00	\$165.59	\$0.00	\$0.00	\$628.10
5	FLN42S6FX-200	VNX 200G SF2 FASTCACHE 25X2.5 DPEDAE NBS	\$2,345.00	UM	27%	\$1,711.85	\$351.75	\$257.95	\$0.00	\$93.80	\$0.00	\$0.00	\$351.75
5	FLN42S6FX-200TU	VNX 200GB SF2 FAST CACHE 25X2.5 NEBS UPG	\$3,165.00	UM	27%	\$2,310.45	\$348.15	\$256.37	\$0.00	\$91.79	\$0.00	\$0.00	\$348.15
5	FLN42S6FX-200U	VNX 200GB SF2 FAST CACHE 25X2.5 NEBS UPG	\$3,165.00	UM	27%	\$2,310.45	\$348.15	\$256.37	\$0.00	\$91.79	\$0.00	\$0.00	\$348.15
5	FLN42S6FX-400	VNX 400G SF2 FASTCACHE 25X2.5 DPEDAE NBS	\$3,730.00	UM	27%	\$2,722.90	\$559.50	\$410.30	\$0.00	\$149.20	\$0.00	\$0.00	\$559.50
5	FLN42S6FX-400TU	VNX 400GB SF2 FAST CACHE 25X2.5 NEBS UPG	\$5,035.00	UM	27%	\$3,675.55	\$553.85	\$407.84	\$0.00	\$146.02	\$0.00	\$0.00	\$553.85
5	FLN42S6FX-400U	VNX 400GB SF2 FAST CACHE 25X2.5 NEBS UPG	\$5,035.00	UM	27%	\$3,675.55	\$553.85	\$407.84	\$0.00	\$146.02	\$0.00	\$0.00	\$553.85
5	FLN4VS6F-100	VNX 100GB FAST CACHE 15X3.5 DAE NEBS	\$2,680.00	UM	27%	\$1,956.40	\$402.00	\$294.80	\$0.00	\$107.20	\$0.00	\$0.00	\$402.00
5	FLN4VS6F-100TU	VNX 100GB FASTCACHE 15X3.5DPE/DAE NEB UG	\$3,620.00	UM	27%	\$2,642.60	\$398.20	\$293.22	\$0.00	\$104.98	\$0.00	\$0.00	\$398.20
5	FLN4VS6F-100U	VNX 100GB FASTCACHE 15X3.5 DAE NEBS UPG	\$3,620.00	UM	27%	\$2,642.60	\$398.20	\$293.22	\$0.00	\$104.98	\$0.00	\$0.00	\$398.20
5	FLN4VS6F-200	VNX 200GB FAST CACHE 15X3.5 DAE NEBS	\$4,230.00	UM	27%	\$3,087.90	\$634.50	\$465.30	\$0.00	\$169.20	\$0.00	\$0.00	\$634.50
5	FLN4VS6F-200TU	VNX 200GB FASTCACHE 15X3.5DPE/DAE NEB UG	\$5,710.00	UM	27%	\$4,168.30	\$628.10	\$462.51	\$0.00	\$165.59	\$0.00	\$0.00	\$628.10
5	FLN4VS6F-200U	VNX 200GB FASTCACHE 15X3.5 DAE NEBS UPG	\$5,710.00	UM	27%	\$4,168.30	\$628.10	\$462.51	\$0.00	\$165.59	\$0.00	\$0.00	\$628.10
5	FLN4VS6FX-200	VNX 200GB SF2 FAST CACHE 15X3.5 DAE NEBS	\$2,345.00	UM	27%	\$1,711.85	\$351.75	\$257.95	\$0.00	\$93.80	\$0.00	\$0.00	\$351.75
5	FLN4VS6FX-200TU	VNX 200G SF2 FASTCACHE 15X3.5 DAE NBS UG	\$3,165.00	UM	27%	\$2,310.45	\$348.15	\$256.37	\$0.00	\$91.79	\$0.00	\$0.00	\$348.15
5	FLN4VS6FX-200U	VNX 200G SF2 FASTCACHE 15X3.5 DAE NBS UG	\$3,165.00	UM	27%	\$2,310.45	\$348.15	\$256.37	\$0.00	\$91.79	\$0.00	\$0.00	\$348.15
5	FLN4VS6FX-400	VNX 400GB SF2 FAST CACHE 15X3.5 DAE NEBS	\$3,730.00	UM	27%	\$2,722.90	\$559.50	\$410.30	\$0.00	\$149.20	\$0.00	\$0.00	\$559.50
5	FLN4VS6FX-400TU	VNX 400G SF2 FASTCACHE 15X3.5 DAE NBS UG	\$5,035.00	UM	27%	\$3,675.55	\$553.85	\$407.84	\$0.00	\$146.02	\$0.00	\$0.00	\$553.85
5	FLN4VS6FX-400U	VNX 400G SF2 FASTCACHE 15X3.5 DAE NBS UG	\$5,035.00	UM	27%	\$3,675.55	\$553.85	\$407.84	\$0.00	\$146.02	\$0.00	\$0.00	\$553.85
5	FLV42S6F-100	VNX 100GB FAST CACHE 25X2.5 DPE/DAE	\$2,435.00	UM	27%	\$1,777.55	\$365.25	\$267.85	\$0.00	\$97.40	\$0.00	\$0.00	\$365.25
5	FLV42S6F-100-FP	VNX 100GB FAST CACHE 25X2.5 DPE/DAE-FP	\$0.00	UM	27%	\$0.00	\$584.00	\$409.00	\$0.00	\$97.40	\$0.00	\$0.00	\$584.00
5	FLV42S6F-100TU	VNX 100GB FAST CACHE 25X2.5 DPE/DAE UPG	\$3,290.00	UM	27%	\$2,401.70	\$361.90	\$266.49	\$0.00	\$95.41	\$0.00	\$0.00	\$361.90
5	FLV42S6F-100U	VNX 100GB FAST CACHE 25X2.5 DPE/DAE UPG	\$3,290.00	UM	27%	\$2,401.70	\$361.90	\$266.49	\$0.00	\$95.41	\$0.00	\$0.00	\$361.90
5	FLV42S6F-200	VNX 200GB FAST CACHE 25X2.5 DPE/DAE	\$3,845.00	UM	27%	\$2,806.85	\$576.75	\$422.95	\$0.00	\$153.80	\$0.00	\$0.00	\$576.75
5	FLV42S6F-200-FP	VNX 200GB FAST CACHE 25X2.5 DPE/DAE-FP	\$0.00	UM	27%	\$0.00	\$1,112.00	\$779.00	\$0.00	\$176.20	\$0.00	\$0.00	\$1,112.00
5	FLV42S6F-200TU	VNX 200GB FAST CACHE 25X2.5 DPE/DAE UPG	\$5,190.00	UM	27%	\$3,788.70	\$570.90	\$420.39	\$0.00	\$150.51	\$0.00	\$0.00	\$570.90
5	FLV42S6F-200U	VNX 200GB FAST CACHE 25X2.5 DPE/DAE UPG	\$5,190.00	UM	27%	\$3,788.70	\$570.90	\$420.39	\$0.00	\$150.51	\$0.0		

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	FLV42S6FX-200TU	VNX 200G SF2 FASTCACHE 25X2.5 DPE/DAE UG	\$2,875.00	UM	27%	\$2,098.75	\$316.25	\$232.88	\$0.00	\$83.38	\$0.00	\$316.25
5	FLV42S6FX-200U	VNX 200G SF2 FASTCACHE 25X2.5 DPE/DAE UG	\$2,875.00	UM	27%	\$2,098.75	\$316.25	\$232.88	\$0.00	\$83.38	\$0.00	\$316.25
5	FLV42S6FX-400	VNX 400GB SF2 FAST CACHE 25X2.5 DPE/DAE	\$3,390.00	UM	27%	\$2,474.70	\$508.50	\$372.90	\$0.00	\$135.60	\$0.00	\$508.50
5	FLV42S6FX-400TU	VNX 400G SF2 FASTCACHE 25X2.5 DPE/DAE UG	\$4,575.00	UM	27%	\$3,339.75	\$503.25	\$370.58	\$0.00	\$132.68	\$0.00	\$503.25
5	FLV42S6FX-400U	VNX 400G SF2 FASTCACHE 25X2.5 DPE/DAE UG	\$4,575.00	UM	27%	\$3,339.75	\$503.25	\$370.58	\$0.00	\$132.68	\$0.00	\$503.25
5	FLV4D2S6F-100	VNX 100GB FAST CACHE 120X2.5 DPE/DAE	\$2,435.00	UM	27%	\$1,777.55	\$365.25	\$267.85	\$0.00	\$97.40	\$0.00	\$365.25
5	FLV4D2S6F-100TU	VNX 100GB FAST CACHE 120X2.5 DPE/DAE UPG	\$3,290.00	UM	27%	\$2,401.70	\$361.90	\$266.49	\$0.00	\$95.41	\$0.00	\$361.90
5	FLV4D2S6F-100U	VNX 100GB FAST CACHE 120X2.5 DPE/DAE UPG	\$3,290.00	UM	27%	\$2,401.70	\$361.90	\$266.49	\$0.00	\$95.41	\$0.00	\$361.90
5	FLV4D2S6F-200	VNX 200GB FAST CACHE 120X2.5 DPE/DAE	\$3,845.00	UM	27%	\$2,806.85	\$576.75	\$422.95	\$0.00	\$153.80	\$0.00	\$576.75
5	FLV4D2S6F-200TU	VNX 200GB FAST CACHE 120X2.5 DPE/DAE UPG	\$5,190.00	UM	27%	\$3,788.70	\$570.90	\$420.39	\$0.00	\$150.51	\$0.00	\$570.90
5	FLV4D2S6F-200U	VNX 200GB FAST CACHE 120X2.5 DPE/DAE UPG	\$5,190.00	UM	27%	\$3,788.70	\$570.90	\$420.39	\$0.00	\$150.51	\$0.00	\$570.90
5	FLV4D2S6FX-200	VNX 200GB SF2 FAST CACHE 120X2.5 DAE	\$2,130.00	UM	27%	\$1,554.90	\$319.50	\$234.30	\$0.00	\$85.20	\$0.00	\$319.50
5	FLV4D2S6FX-200TU	VNX 200GB SF2 FAST CACHE 120X2.5 DAE UPG	\$2,875.00	UM	27%	\$2,098.75	\$316.25	\$232.88	\$0.00	\$83.38	\$0.00	\$316.25
5	FLV4D2S6FX-200U	VNX 200GB SF2 FAST CACHE 120X2.5 DAE UPG	\$2,875.00	UM	27%	\$2,098.75	\$316.25	\$232.88	\$0.00	\$83.38	\$0.00	\$316.25
5	FLV4D2S6FX-400	VNX 400GB SF2 FAST CACHE 120X2.5 DAE	\$3,390.00	UM	27%	\$2,474.70	\$508.50	\$372.90	\$0.00	\$135.60	\$0.00	\$508.50
5	FLV4D2S6FX-400TU	VNX 400GB SF2 FAST CACHE 120X2.5 DAE UPG	\$4,575.00	UM	27%	\$3,339.75	\$503.25	\$370.58	\$0.00	\$132.68	\$0.00	\$503.25
5	FLV4D2S6FX-400U	VNX 400GB SF2 FAST CACHE 120X2.5 DAE UPG	\$4,575.00	UM	27%	\$3,339.75	\$503.25	\$370.58	\$0.00	\$132.68	\$0.00	\$503.25
5	FLV4DS6F-100	VNX 100GB FAST CACHE 60X3.5 DAE	\$2,435.00	UM	27%	\$1,777.55	\$365.25	\$267.85	\$0.00	\$97.40	\$0.00	\$365.25
5	FLV4DS6F-100-FP	VNX 100GB FAST CACHE 60X3.5 DAE-FP	\$0.00	UM	27%	\$0.00	\$584.00	\$409.00	\$0.00	\$97.40	\$0.00	\$584.00
5	FLV4DS6F-100TU	VNX 100GB FAST CACHE 60X3.5 DPE/DAE UPG	\$3,290.00	UM	27%	\$2,401.70	\$361.90	\$266.49	\$0.00	\$95.41	\$0.00	\$361.90
5	FLV4DS6F-100U	VNX 100GB FAST CACHE 60X3.5 DAE UPG	\$3,290.00	UM	27%	\$2,401.70	\$361.90	\$266.49	\$0.00	\$95.41	\$0.00	\$361.90
5	FLV4DS6F-200	VNX 200GB FAST CACHE 60X3.5 DAE	\$3,845.00	UM	27%	\$2,806.85	\$576.75	\$422.95	\$0.00	\$153.80	\$0.00	\$576.75
5	FLV4DS6F-200-FP	VNX 200GB FAST CACHE 60X3.5 DAE-FP	\$0.00	UM	27%	\$0.00	\$1,112.00	\$779.00	\$0.00	\$176.20	\$0.00	\$1,112.00
5	FLV4DS6F-200TU	VNX 200GB FAST CACHE 60X3.5 DPE/DAE UPG	\$5,190.00	UM	27%	\$3,788.70	\$570.90	\$420.39	\$0.00	\$150.51	\$0.00	\$570.90
5	FLV4DS6F-200U	VNX 200GB FAST CACHE 60X3.5 DAE UPG	\$5,190.00	UM	27%	\$3,788.70	\$570.90	\$420.39	\$0.00	\$150.51	\$0.00	\$570.90
5	FLV4DS6FX-200	VNX 200GB SF2 FAST CACHE 60X3.5 DAE	\$2,130.00	UM	27%	\$1,554.90	\$319.50	\$234.30	\$0.00	\$85.20	\$0.00	\$319.50
5	FLV4DS6FX-200TU	VNX 200GB SF2 FAST CACHE 60X3.5 DAE UPG	\$2,875.00	UM	27%	\$2,098.75	\$316.25	\$232.88	\$0.00	\$83.38	\$0.00	\$316.25
5	FLV4DS6FX-200U	VNX 200GB SF2 FAST CACHE 60X3.5 DAE UPG	\$2,875.00	UM	27%	\$2,098.75	\$316.25	\$232.88	\$0.00	\$83.38	\$0.00	\$316.25
5	FLV4DS6FX-400	VNX 400GB SF2 FAST CACHE 60X3.5 DAE	\$3,390.00	UM	27%	\$2,474.70	\$508.50	\$372.90	\$0.00	\$135.60	\$0.00	\$508.50
5	FLV4DS6FX-400TU	VNX 400GB SF2 FAST CACHE 60X3.5 DAE UPG	\$4,575.00	UM	27%	\$3,339.75	\$503.25	\$370.58	\$0.00	\$132.68	\$0.00	\$503.25
5	FLV4DS6FX-400U	VNX 400GB SF2 FAST CACHE 60X3.5 DAE UPG	\$4,575.00	UM	27%	\$3,339.75	\$503.25	\$370.58	\$0.00	\$132.68	\$0.00	\$503.25
5	FLV4VS6F-100	VNX 100GB FAST CACHE 15X3.5 DAE	\$2,435.00	UM	27%	\$1,777.55	\$365.25	\$267.85	\$0.00	\$97.40	\$0.00	\$365.25
5	FLV4VS6F-100-FP	VNX 100GB FAST CACHE 15X3.5 DAE-FP	\$0.00	UM	27%	\$0.00	\$584.00	\$409.00	\$0.00	\$97.40	\$0.00	\$584.00
5	FLV4VS6F-100TU	VNX 100GB FAST CACHE 15X3.5 DPE/DAE UPG	\$3,290.00	UM	27%	\$2,401.70	\$361.90	\$266.49	\$0.00	\$95.41	\$0.00	\$361.90
5	FLV4VS6F-100U	VNX 100GB FAST CACHE 15X3.5 DAE UPG	\$3,290.00	UM	27%	\$2,401.70	\$361.90	\$266.49	\$0.00	\$95.41	\$0.00	\$361.90
5	FLV4VS6F-200	VNX 200GB FAST CACHE 15X3.5 DAE	\$3,845.00	UM	27%	\$2,806.85	\$576.75	\$422.95	\$0.00	\$153.80	\$0.00	\$576.75
5	FLV4VS6F-200-FP	VNX 200GB FAST CACHE 15X3.5 DAE-FP	\$0.00	UM	27%	\$0.00	\$1,112.00	\$779.00	\$0.00	\$176.20	\$0.00	\$1,112.00
5	FLV4VS6F-200TU	VNX 200GB FAST CACHE 15X3.5 DPE/DAE UPG	\$5,190.00	UM	27%	\$3,788.70	\$570.90	\$420.39	\$0.00	\$150.51	\$0.00	\$570.90
5	FLV4VS6F-200U	VNX 200GB FAST CACHE 15X3.5 DAE UPG	\$5,190.00	UM	27%	\$3,788.70	\$570.90	\$420.39	\$0.00	\$150.51	\$0.00	\$570.90
5	FLV4VS6FX-200	VNX 200GB SF2 FAST CACHE 15X3.5 DAE	\$2,130.00	UM	27%	\$1,554.90	\$319.50	\$234.30	\$0.00	\$85.20	\$0.00	\$319.50
5	FLV4VS6FX-200TU	VNX 200GB SF2 FAST CACHE 15X3.5 DAE UPG	\$2,875.00	UM	27%	\$2,098.75	\$316.25	\$232.88	\$0.00	\$83.38	\$0.00	\$316.25
5	FLV4VS6FX-200U	VNX 200GB SF2 FAST CACHE 15X3.5 DAE UPG	\$2,875.00	UM	27%	\$2,098.75	\$316.25	\$232.88	\$0.00	\$83.38	\$0.00	\$316.25
5	FLV4VS6FX-400	VNX 400GB SF2 FAST CACHE 15X3.5 DAE	\$3,390.00	UM	27%	\$2,474.70	\$508.50	\$372.90	\$0.00	\$135.60	\$0.00	\$508.50
5	FLV4VS6FX-400TU	VNX 400GB SF2 FAST CACHE 15X3.5 DAE UPG	\$4,575.00	UM	27%	\$3,339.75	\$503.25	\$370.58	\$0.00	\$132.68	\$0.00	\$503.25
5	FLV4VS6FX-400U	VNX 400GB SF2 FAST CACHE 15X3.5 DAE UPG	\$4,575.00	UM	27%	\$3,339.75	\$503.25	\$370.58	\$0.00	\$132.68	\$0.00	\$503.25
5	FSTS-VNX5200	VNX5200 FAST Suite=IC	\$0.00	UM	27%	\$0.00	\$751.86	\$668.32	\$0.00	\$0.00	\$0.00	\$751.86
5	FSTS-VNX5400	VNX5400 FAST Suite=IC	\$0.00	UM	27%	\$0.00	\$1,537.74	\$1,366.88	\$0.00	\$0.00	\$0.00	\$1,537.74
5	FSTS-VNX5400-UPG	VNX5400 FAST Suite=IC	\$0.00	UM	27%	\$0.00	\$1,230.30	\$1,093.60	\$0.00	\$0.00	\$0.00	\$1,230.30
5	FSTS-VNX5600	VNX5600 FAST Suite=IC	\$0.00	UM	27%	\$0.00	\$4,969.44	\$4,417.28	\$0.00	\$0.00	\$0.00	\$4,969.44
5	FSTS-VNX5600-UPG	VNX5600 FAST Suite=IC	\$0.00	UM	27%	\$0.00	\$3,975.30	\$3,533.60	\$0.00	\$0.00	\$0.00	\$3,975.30
5	FSTS-VNX5800	VNX5800 FAST Suite=IC	\$0.00	UM	27%	\$0.00	\$12,704.76	\$11,293.12	\$0.00	\$0.00	\$0.00	\$12,704.76
5	FSTS-VNX5800-UPG	VNX5800 FAST Suite=IC	\$0.00	UM	27%	\$0.00	\$10,163.70	\$9,034.40	\$0.00	\$0.00	\$0.00	\$10,163.70
5	FSTS-VNX7600	VNX7600 FAST Suite=IC	\$0.00	UM	27%	\$0.00	\$17,225.10	\$15,311.20	\$0.00	\$0.00	\$0.00	\$17,225.10
5	FSTS-VNX7600-UPG	VNX7600 FAST Suite=IC	\$0.00	UM	27%	\$0.00	\$13,779.90	\$12,248.80	\$0.00	\$0.00	\$0.00	\$13,779.90
5	FSTS-VNX8000	VNX8000 FAST Suite=IC	\$0.00	UM	27%	\$0.00	\$26,024.76	\$23,133.12	\$0.00	\$0.00	\$0.00	\$26,024.76
5	FSTS-VNXCA2	VNXCA2 FAST SUITE=IC	\$0.00	UM	27%	\$0.00	\$1,537.74	\$1,366.88	\$0.00	\$0.00	\$0.00	\$1,537.74
5	FSTS-VNXCA4	VNXCA4 FAST SUITE=IC	\$0.00	UM	27%	\$0.00	\$1,153.26	\$1,025.12	\$0.00	\$0.00	\$0.00	\$1,153.26
5	LPS-VNX5200	VNX5200 Local Protection Suite=IC	\$0.00	UM	27%	\$0.00	\$600.12	\$533.44	\$0.00	\$0.00	\$0.00	\$600.12
5	LPS-VNX5400	VNX5400 Local Protection Suite=IC	\$0.00	UM	27%	\$0.00	\$1,069.38	\$950.56	\$0.00	\$0.00	\$0.00	\$1,069.38
5	LPS-VNX5400-UPG	VNX5400 Local Protection Suite=IC	\$0.00	UM	27%	\$0.00	\$855.90	\$760.80	\$0.00	\$0.00	\$0.00	\$855.90
5	LPS-VNX5600	VNX5600 Local Protection Suite=IC	\$0.00	UM	27%	\$0.00	\$1,775.52	\$1,578.24	\$0.00	\$0.00	\$0.00	\$1,775.52
5	LPS-VNX5600-UPG	VNX5600 Local Protection Suite=IC	\$0.00	UM	27%	\$0.00	\$1,420.20	\$1,262.40	\$0.00	\$0.00	\$0.00	\$1,420.20
5	LPS-VNX5800	VNX5800 Local Protection Suite=IC	\$0.00	UM	27%	\$0.00	\$2,440.62	\$2,169.44	\$0.00	\$0.00	\$0.00	\$2,440.62
5	LPS-VNX5800-UPG	VNX5800 Local Protection Suite=IC	\$0.00	UM	27%	\$0.00	\$1,952.10	\$1,735.20	\$0.00	\$0.00	\$0.00	\$1,952.10
5	LPS-VNX7600	VNX7600 Local Protection Suite=IC	\$0.00	UM	27%	\$0.00	\$2,806.74	\$2,494.88	\$0.00	\$0.00	\$0.00	\$2,806.74
5	LPS-VNX7600-UPG	VNX7600 Local Protection Suite=IC	\$0.00	UM	27%	\$0.00	\$2,245.50	\$1,996.00	\$0.00	\$0.00	\$0.00	\$2,245.50
5	LPS-VNX8000	VNX8000 Local Protection Suite=IC	\$0.00	UM	27%	\$0.00	\$4,240.62	\$3,769.44	\$0.00	\$0.00	\$0.00	\$4,240.62
5	LPS-VNXCA2	VNXCA2 LOCAL PROTECTION SUITE=IC	\$0.00	UM	27%	\$0.00	\$1,069.38	\$950.56	\$0.00	\$0.00	\$0.00	\$1,069.38
5	LPS-VNXCA4	VNXCA4 LOCAL PROTECTION SUITE=IC	\$0.00	UM	27%	\$0.00	\$802.08	\$712.96	\$0.00	\$0.00	\$0.00	\$802.08
5	M-PREHW-E-001	PREMIUM HW SUPPORT - REFER TO HW MODEL FOR MAINT PRICE	\$0.00	UM	27%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	M-PRESW-E-001	PREMIUM SW SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$0.00	UM	27%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	N4-2S07-010	VNX 1TB NL SAS 25X2.5 DPE/DAE NEBS	\$985.00	UM	27%	\$719.05	\$147.75	\$108.35	\$0.00	\$39.40	\$0.00	\$147.75
5	N4-2S07-010TU	VNX 1TB NL SAS 25X2.5 DPE/DAE NEBS UPG	\$1,325.00	UM	27%	\$967.25	\$145.75	\$107.33	\$0.00	\$38.43	\$0.00	\$145.75
5	N4-2S07-010U	VNX 1TB NL SAS 25X2.5 DPE/DAE NEBS UPG	\$1,325.00	UM	27%	\$967.25	\$145.75	\$107.33	\$0.00	\$38.43	\$0.00	\$145.75
5	N4-2S10-012	VNX 1.2TB 10K SAS 25X2.5 DPE/DAE NEBS	\$1,580.00	UM	27%	\$1,153.40	\$237.00	\$173.80	\$0.00	\$63.20	\$0.00	\$237.00
5	N4-2S10-012TU	VNX 1.2TB 10K SAS 25X2.5 DPE/DAE NEBS UG	\$2,080.00	UM	27%	\$1,518.40	\$228.80	\$168.48	\$0.00	\$60.32	\$0.00	\$228.80
5	N4-2S10-012U	VNX 1.2TB 10K SAS 25X2.5 DPE/DAE NEBS UG	\$2,130.00	UM	27%	\$1,554.90	\$234.30	\$172.53	\$0.00	\$61.77	\$0.00	\$234.30
5	N4-2S10-600	VNX 600GB 10K SAS 25X2.5 DPE/DAE NEBS	\$950.00	UM	27%	\$693.50	\$142.50	\$104.50	\$0.00	\$38.00	\$0.00	\$142.50
5	N4-2S10-600TU	VNX 600GB 10K SAS 25X2.5 DPE/DAE NEBS UG	\$1,285.00	UM	27%	\$938.05	\$141.35	\$104.09	\$0.00	\$37.27	\$0.00	\$141.35
5	N4-2S10-600U	VNX 600GB 10K SAS 25X2.5 DPE/DAE NEBS UG	\$1,285.00	UM	27%	\$938.05	\$141.35	\$104.09	\$0.00	\$37.27	\$0.00	\$141.35

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	N4-2S10-900	VNX 900GB 10K SAS 25X2.5 DPE/DAE NEBS	\$1,250.00	UM	27%	\$912.50	\$187.50	\$137.50	\$0.00	\$50.00	\$0.00	\$187.50
5	N4-2S10-900TU	VNX 900GB 10K SAS 25X2.5 DPE/DAE NEBS UG	\$1,685.00	UM	27%	\$1,230.05	\$185.35	\$136.49	\$0.00	\$48.87	\$0.00	\$185.35
5	N4-2S10-900U	VNX 900GB 10K SAS 25X2.5 DPE/DAE NEBS UG	\$1,685.00	UM	27%	\$1,230.05	\$185.35	\$136.49	\$0.00	\$48.87	\$0.00	\$185.35
5	N4-2S15-300	VNX 300GB 15K SAS 25X2.5 DPE/DAE NEBS	\$1,370.00	UM	27%	\$1,000.10	\$205.50	\$150.70	\$0.00	\$54.80	\$0.00	\$205.50
5	N4-2S15-300TU	VNX 300GB 15K SAS 25X2.5 DPE/DAE NEBS UG	\$1,850.00	UM	27%	\$1,350.50	\$203.50	\$149.85	\$0.00	\$53.65	\$0.00	\$203.50
5	N4-2S15-300U	VNX 300GB 15K SAS 25X2.5 DPE/DAE NEBS UG	\$1,850.00	UM	27%	\$1,350.50	\$203.50	\$149.85	\$0.00	\$53.65	\$0.00	\$203.50
5	N4-2S6F-100	VNX 100GB SSD 25X2.5 DPE/DAE NEBS	\$2,680.00	UM	27%	\$1,956.40	\$402.00	\$294.80	\$0.00	\$107.20	\$0.00	\$402.00
5	N4-2S6F-100TU	VNX 100GB EFD 25X2.5 DPE/DAE NEBS UPG	\$3,620.00	UM	27%	\$2,642.60	\$398.20	\$293.22	\$0.00	\$104.98	\$0.00	\$398.20
5	N4-2S6F-100U	VNX 100GB SSD 25X2.5 DPE/DAE NEBS UPG	\$3,620.00	UM	27%	\$2,642.60	\$398.20	\$293.22	\$0.00	\$104.98	\$0.00	\$398.20
5	N4-2S6F-200	VNX 200GB SSD 25X2.5 DPE/DAE NEBS	\$4,230.00	UM	27%	\$3,087.90	\$634.50	\$465.30	\$0.00	\$169.20	\$0.00	\$634.50
5	N4-2S6F-200TU	VNX 200GB EFD 25X2.5 DPE/DAE NEBS UPG	\$5,710.00	UM	27%	\$4,168.30	\$628.10	\$462.51	\$0.00	\$165.59	\$0.00	\$628.10
5	N4-2S6F-200U	VNX 200GB SSD 25X2.5 DPE/DAE NEBS UPG	\$5,710.00	UM	27%	\$4,168.30	\$628.10	\$462.51	\$0.00	\$165.59	\$0.00	\$628.10
5	N4-2S6FX-100	VNX 100GB FASTVP SSD 25X2.5 DPE/DAE NEBS	\$0.00	UM	27%	\$0.00	\$306.00	\$224.40	\$0.00	\$81.60	\$0.00	\$306.00
5	N4-2S6FX-100U	VNX 100GB FASTVP SSD 25X2.5 NEBS UPG	\$0.00	UM	27%	\$0.00	\$269.50	\$198.45	\$0.00	\$71.05	\$0.00	\$269.50
5	N4-2S6FX-1600	VNX 1600GB NEBS MLC SSD 25X2.5 DAE	\$10,770.00	UM	27%	\$7,862.10	\$1,615.50	\$1,184.70	\$0.00	\$430.80	\$0.00	\$1,615.50
5	N4-2S6FX-1600TU	VNX 1600GB NEBS MLC SSD 25X2.5 DAE U/G	\$14,540.00	UM	27%	\$10,614.20	\$1,599.40	\$1,177.74	\$0.00	\$421.66	\$0.00	\$1,599.40
5	N4-2S6FX-1600U	VNX 1600GB NEBS MLC SSD 25X2.5 DAE U/G	\$14,540.00	UM	27%	\$10,614.20	\$1,599.40	\$1,177.74	\$0.00	\$421.66	\$0.00	\$1,599.40
5	N4-2S6FX-200	VNX 200GB FASTVP SSD 25X2.5 DPE/DAE NEBS	\$2,345.00	UM	27%	\$1,711.85	\$351.75	\$257.95	\$0.00	\$93.80	\$0.00	\$351.75
5	N4-2S6FX-200TU	VNX 200GB FASTVP EFD 25X2.5 NEBS UPG	\$2,815.00	UM	27%	\$2,054.95	\$309.65	\$228.02	\$0.00	\$81.64	\$0.00	\$309.65
5	N4-2S6FX-200U	VNX 200GB FASTVP SSD 25X2.5 NEBS UPG	\$2,815.00	UM	27%	\$2,054.95	\$309.65	\$228.02	\$0.00	\$81.64	\$0.00	\$309.65
5	N4-2S6FX-400	VNX 400GB FASTVP SSD 25X2.5 DPE/DAE NEBS	\$4,390.00	UM	27%	\$3,204.70	\$658.50	\$482.90	\$0.00	\$175.60	\$0.00	\$658.50
5	N4-2S6FX-400TU	VNX 400GB FASTVP EFD 25X2.5 NEBS UPG	\$5,265.00	UM	27%	\$3,843.45	\$579.15	\$426.47	\$0.00	\$152.69	\$0.00	\$579.15
5	N4-2S6FX-400U	VNX 400GB FASTVP SSD 25X2.5 NEBS UPG	\$5,265.00	UM	27%	\$3,843.45	\$579.15	\$426.47	\$0.00	\$152.69	\$0.00	\$579.15
5	N4-2S6FX-800	VNX 800GB NEBS MLC SSD 25X2.5 DAE	\$6,595.00	UM	27%	\$4,814.35	\$989.25	\$725.45	\$0.00	\$263.80	\$0.00	\$989.25
5	N4-2S6FX-800TU	VNX 800GB NEBS MLC SSD 25X2.5 DAE U/G	\$8,905.00	UM	27%	\$6,500.65	\$979.55	\$721.31	\$0.00	\$258.25	\$0.00	\$979.55
5	N4-2S6FX-800U	VNX 800GB NEBS MLC SSD 25X2.5 DAE U/G	\$8,905.00	UM	27%	\$6,500.65	\$979.55	\$721.31	\$0.00	\$258.25	\$0.00	\$979.55
5	N4-DS07-020	VNX 2TB NL SAS 60X3.5 DAE NEBS	\$990.00	UM	27%	\$722.70	\$148.50	\$108.90	\$0.00	\$39.60	\$0.00	\$148.50
5	N4-DS07-020TU	VNX 2TB NL SAS 60X3.5 DAE NEBS UPG	\$1,335.00	UM	27%	\$974.55	\$146.85	\$108.14	\$0.00	\$38.72	\$0.00	\$146.85
5	N4-DS07-020U	VNX 2TB NL SAS 60X3.5 DAE NEBS UPG	\$1,335.00	UM	27%	\$974.55	\$146.85	\$108.14	\$0.00	\$38.72	\$0.00	\$146.85
5	N4-DS07-030	VNX 3TB NL SAS 60X3.5 DAE NEBS	\$1,335.00	UM	27%	\$974.55	\$200.25	\$146.85	\$0.00	\$53.40	\$0.00	\$200.25
5	N4-DS07-030TU	VNX 3TB NL SAS 60X3.5 DAE NEBS UPG	\$1,800.00	UM	27%	\$1,314.00	\$198.00	\$145.80	\$0.00	\$52.20	\$0.00	\$198.00
5	N4-DS07-030U	VNX 3TB NL SAS 60X3.5 DAE NEBS UPG	\$1,800.00	UM	27%	\$1,314.00	\$198.00	\$145.80	\$0.00	\$52.20	\$0.00	\$198.00
5	N4-DS07-040	VNX 4TB NL SAS 60X3.5 DAE NEBS	\$1,505.00	UM	27%	\$1,098.65	\$225.75	\$165.55	\$0.00	\$60.20	\$0.00	\$225.75
5	N4-DS07-040TU	VNX 4TB NL SAS 60X3.5 DAE NEBS UPG	\$2,020.00	UM	27%	\$1,474.60	\$222.20	\$163.62	\$0.00	\$58.58	\$0.00	\$222.20
5	N4-DS07-040U	VNX 4TB NL SAS 60X3.5 DAE NEBS UPG	\$2,020.00	UM	27%	\$1,474.60	\$222.20	\$163.62	\$0.00	\$58.58	\$0.00	\$222.20
5	N4-DS15-300	VNX 300GB 15K SAS 60X3.5 DAE NEBS	\$0.00	UM	27%	\$0.00	\$150.00	\$110.00	\$0.00	\$40.00	\$0.00	\$150.00
5	N4-DS15-300U	VNX 300GB 15K SAS 60X3.5 DAE NEBS UPG	\$0.00	UM	27%	\$0.00	\$149.05	\$109.76	\$0.00	\$39.30	\$0.00	\$149.05
5	N4-VS07-020	VNX 2TB NL SAS 15X3.5 DAE NEBS	\$990.00	UM	27%	\$722.70	\$148.50	\$108.90	\$0.00	\$39.60	\$0.00	\$148.50
5	N4-VS07-020TU	VNX 2TB NL SAS 15X3.5 DAE NEBS UPG	\$1,335.00	UM	27%	\$974.55	\$146.85	\$108.14	\$0.00	\$38.72	\$0.00	\$146.85
5	N4-VS07-020U	VNX 2TB NL SAS 15X3.5 DAE NEBS UPG	\$1,335.00	UM	27%	\$974.55	\$146.85	\$108.14	\$0.00	\$38.72	\$0.00	\$146.85
5	N4-VS07-030	VNX 3TB NL SAS 15X3.5 DAE NEBS	\$1,335.00	UM	27%	\$974.55	\$200.25	\$146.85	\$0.00	\$53.40	\$0.00	\$200.25
5	N4-VS07-030TU	VNX 3TB NL SAS 15X3.5 DAE NEBS UPG	\$1,800.00	UM	27%	\$1,314.00	\$198.00	\$145.80	\$0.00	\$52.20	\$0.00	\$198.00
5	N4-VS07-030U	VNX 3TB NL SAS 15X3.5 DAE NEBS UPG	\$1,800.00	UM	27%	\$1,314.00	\$198.00	\$145.80	\$0.00	\$52.20	\$0.00	\$198.00
5	N4-VS07-040	VNX 4TB NL SAS 15X3.5 DAE NEBS	\$1,505.00	UM	27%	\$1,098.65	\$225.75	\$165.55	\$0.00	\$60.20	\$0.00	\$225.75
5	N4-VS07-040TU	VNX 4TB NL SAS 15X3.5 DAE NEBS UPG	\$2,020.00	UM	27%	\$1,474.60	\$222.20	\$163.62	\$0.00	\$58.58	\$0.00	\$222.20
5	N4-VS07-040U	VNX 4TB NL SAS 15X3.5 DAE NEBS UPG	\$2,020.00	UM	27%	\$1,474.60	\$222.20	\$163.62	\$0.00	\$58.58	\$0.00	\$222.20
5	N4-VS10-012	VNX 1.2TB 10K SAS 15X3.5 DAE NEBS	\$1,580.00	UM	27%	\$1,153.40	\$237.00	\$173.80	\$0.00	\$63.20	\$0.00	\$237.00
5	N4-VS10-012TU	VNX 1.2TB 10K SAS 15X3.5 DAE NEBS UPG	\$2,130.00	UM	27%	\$1,554.90	\$234.30	\$172.53	\$0.00	\$61.77	\$0.00	\$234.30
5	N4-VS10-012U	VNX 1.2TB 10K SAS 15X3.5 DAE NEBS UPG	\$2,130.00	UM	27%	\$1,554.90	\$234.30	\$172.53	\$0.00	\$61.77	\$0.00	\$234.30
5	N4-VS10-600	VNX 600GB 10K SAS 15X3.5 DAE NEBS	\$950.00	UM	27%	\$693.50	\$142.50	\$104.50	\$0.00	\$38.00	\$0.00	\$142.50
5	N4-VS10-600TU	VNX 600GB 10K SAS 15X3.5 DAE NEBS UPG	\$1,285.00	UM	27%	\$938.05	\$141.35	\$104.09	\$0.00	\$37.27	\$0.00	\$141.35
5	N4-VS10-600U	VNX 600GB 10K SAS 15X3.5 DAE NEBS UPG	\$1,285.00	UM	27%	\$938.05	\$141.35	\$104.09	\$0.00	\$37.27	\$0.00	\$141.35
5	N4-VS10-900	VNX 900GB 10K SAS 15X3.5 DAE NEBS	\$1,245.00	UM	27%	\$908.85	\$186.75	\$136.95	\$0.00	\$49.80	\$0.00	\$186.75
5	N4-VS10-900TU	VNX 900GB 10K SAS 15X3.5 DAE NEBS UPG	\$1,685.00	UM	27%	\$1,230.05	\$185.35	\$136.49	\$0.00	\$48.87	\$0.00	\$185.35
5	N4-VS10-900U	VNX 900GB 10K SAS 15X3.5 DAE NEBS UPG	\$1,685.00	UM	27%	\$1,230.05	\$185.35	\$136.49	\$0.00	\$48.87	\$0.00	\$185.35
5	N4-VS15-300	VNX 300GB 15K SAS 15X3.5 DAE NEBS	\$1,000.00	UM	27%	\$730.00	\$150.00	\$110.00	\$0.00	\$40.00	\$0.00	\$150.00
5	N4-VS15-300TU	VNX 300GB 15K SAS 15X3.5 DAE NEBS UPG	\$1,355.00	UM	27%	\$989.15	\$149.05	\$109.76	\$0.00	\$39.30	\$0.00	\$149.05
5	N4-VS15-300U	VNX 300GB 15K SAS 15X3.5 DAE NEBS UPG	\$1,355.00	UM	27%	\$989.15	\$149.05	\$109.76	\$0.00	\$39.30	\$0.00	\$149.05
5	N4-VS15-600	VNX 600GB 15K SAS 15X3.5 DAE NEBS	\$1,535.00	UM	27%	\$1,120.55	\$230.25	\$168.85	\$0.00	\$61.40	\$0.00	\$230.25
5	N4-VS15-600TU	VNX 600GB 15K SAS 15X3.5 DAE NEBS UPG	\$2,075.00	UM	27%	\$1,514.75	\$228.25	\$168.08	\$0.00	\$60.18	\$0.00	\$228.25
5	N4-VS15-600U	VNX 600GB 15K SAS 15X3.5 DAE NEBS UPG	\$2,075.00	UM	27%	\$1,514.75	\$228.25	\$168.08	\$0.00	\$60.18	\$0.00	\$228.25
5	N4-VS6F-100	VNX 100GB SSD 15X3.5 DAE NEBS	\$2,680.00	UM	27%	\$1,956.40	\$402.00	\$294.80	\$0.00	\$107.20	\$0.00	\$402.00
5	N4-VS6F-100TU	VNX 100GB EFD 15X3.5 DAE NEBS UPG	\$3,620.00	UM	27%	\$2,642.60	\$398.20	\$293.22	\$0.00	\$104.98	\$0.00	\$398.20
5	N4-VS6F-100U	VNX 100GB SSD 15X3.5 DAE NEBS UPG	\$3,620.00	UM	27%	\$2,642.60	\$398.20	\$293.22	\$0.00	\$104.98	\$0.00	\$398.20
5	N4-VS6F-200	VNX 200GB SSD 15X3.5 DAE NEBS	\$4,230.00	UM	27%	\$3,087.90	\$634.50	\$465.30	\$0.00	\$169.20	\$0.00	\$634.50
5	N4-VS6F-200TU	VNX 200GB EFD 15X3.5 DAE NEBS UPG	\$5,710.00	UM	27%	\$4,168.30	\$628.10	\$462.51	\$0.00	\$165.59	\$0.00	\$628.10
5	N4-VS6F-200U	VNX 200GB SSD 15X3.5 DAE NEBS UPG	\$5,710.00	UM	27%	\$4,168.30	\$628.10	\$462.51	\$0.00	\$165.59	\$0.00	\$628.10
5	N4-VS6FX-100	VNX 100GB FAST VP SSD 15X3.5 DAE NEBS	\$0.00	UM	27%	\$0.00	\$306.00	\$224.40	\$0.00	\$81.60	\$0.00	\$306.00
5	N4-VS6FX-100U	VNX 100GB FAST VP SSD 15X3.5 DAE NEBS	\$0.00	UM	27%	\$0.00	\$269.50	\$198.45	\$0.00	\$71.05	\$0.00	\$269.50
5	N4-VS6FX-1600	VNX 1600GB NEBS MLC SSD 15X3.5 DAE	\$10,770.00	UM	27%	\$7,862.10	\$1,615.50	\$1,184.70	\$0.00	\$430.80	\$0.00	\$1,615.50
5	N4-VS6FX-1600TU	VNX 1600GB NEBS MLC SSD 15X3.5 DAE U/G	\$14,540.00	UM	27%	\$10,614.20	\$1,599.40	\$1,177.74	\$0.00	\$421.66	\$0.00	\$1,599.40
5	N4-VS6FX-1600U	VNX 1600GB NEBS MLC SSD 15X3.5 DAE U/G	\$14,540.00	UM	27%	\$10,614.20	\$1,599.40	\$1,177.74	\$0.00	\$421.66	\$0.00	\$1,599.40
5	N4-VS6FX-200	VNX 200GB FAST VP SSD 15X3.5 DAE NEBS	\$2,345.00	UM	27%	\$1,711.85	\$351.75	\$257.95	\$0.00	\$93.80	\$0.00	\$351.75
5	N4-VS6FX-200TU	VNX 200GB FAST VP EFD 15X3.5 DAE NEBS UG	\$2,815.00	UM	27%	\$2,054.95	\$309.65	\$228.02	\$0.00	\$81.64	\$0.00	\$309.65
5	N4-VS6FX-200U	VNX 200GB FAST VP SSD 15X3.5 DAE NEBS UG	\$2,815.00	UM	27%	\$2,054.95	\$309.65	\$228.02	\$0.00	\$81.64	\$0.00	\$309.65
5	N4-VS6FX-400	VNX 400GB FAST VP SSD 15X3.5 DAE NEBS	\$4,390.00	UM	27%	\$3,204.70	\$658.50	\$482.90	\$0.00	\$175.60	\$0.00	\$658.50
5	N4-VS6FX-400TU	VNX 400GB FAST VP EFD 15X3.5 DAE NEBS UG	\$5,265.00	UM	27%	\$3,843.45	\$579.15	\$426.47	\$0.00	\$152.69	\$0.00	\$579.15
5	N4-VS6FX-400U	VNX 400GB FAST VP SSD 15X3.5 DAE NEBS UG	\$5,265.00	UM	27%	\$3,843.45	\$579.15	\$426.47	\$0.00	\$152.69	\$0.00	\$579.15
5	N4-VS6FX-800	VNX 800GB NEBS MLC SSD 15X3.5 DAE	\$6,595.00	UM	27%	\$4,814.35	\$989.25	\$725.45	\$0.00	\$263.80	\$0.00	\$989.25
5	N4-VS6FX-800TU</											

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	UNISB-VNXCA4	VNXCA4 UNISPHERE BLOCK SUITE=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UNISB-VNX-F5000	VNX-F5000 Unisphere Block Suite=IC	\$0.00	UM	27%	\$0.00	\$1,571.40	\$1,396.80	\$0.00	\$0.00	\$0.00	\$1,571.40
5	UNISB-VNX-F7000	VNX-F7000 Unisphere Block Suite=IC	\$0.00	UM	27%	\$0.00	\$7,808.40	\$6,940.80	\$0.00	\$0.00	\$0.00	\$7,808.40
5	UNISF-VNX5200	VNX5200 Unisphere File Suite=IC	\$0.00	UM	27%	\$0.00	\$987.48	\$877.76	\$0.00	\$0.00	\$0.00	\$987.48
5	UNISF-VNX5400	VNX5400 Unisphere File Suite=IC	\$0.00	UM	27%	\$0.00	\$1,168.38	\$1,038.56	\$0.00	\$0.00	\$0.00	\$1,168.38
5	UNISF-VNX5600	VNX5600 Unisphere File Suite=IC	\$0.00	UM	27%	\$0.00	\$2,116.08	\$1,880.96	\$0.00	\$0.00	\$0.00	\$2,116.08
5	UNISF-VNX5800	VNX5800 Unisphere File Suite=IC	\$0.00	UM	27%	\$0.00	\$5,818.14	\$5,171.68	\$0.00	\$0.00	\$0.00	\$5,818.14
5	UNISF-VNX7600	VNX7600 Unisphere File Suite=IC	\$0.00	UM	27%	\$0.00	\$7,808.40	\$6,940.80	\$0.00	\$0.00	\$0.00	\$7,808.40
5	UNISF-VNX8000	VNX8000 Unisphere File Suite=IC	\$0.00	UM	27%	\$0.00	\$11,712.60	\$10,411.20	\$0.00	\$0.00	\$0.00	\$11,712.60
5	UNISU-VNX5200	VNX5200 Unisphere Unified Suite=IC	\$0.00	UM	27%	\$0.00	\$1,622.52	\$1,442.24	\$0.00	\$0.00	\$0.00	\$1,622.52
5	UNISU-VNX5400	VNX5400 Unisphere Unified Suite=IC	\$0.00	UM	27%	\$0.00	\$1,933.92	\$1,719.04	\$0.00	\$0.00	\$0.00	\$1,933.92
5	UNISU-VNX5600	VNX5600 Unisphere Unified Suite=IC	\$0.00	UM	27%	\$0.00	\$3,502.44	\$3,113.28	\$0.00	\$0.00	\$0.00	\$3,502.44
5	UNISU-VNX5800	VNX5800 Unisphere Unified Suite=IC	\$0.00	UM	27%	\$0.00	\$7,814.52	\$6,946.24	\$0.00	\$0.00	\$0.00	\$7,814.52
5	UNISU-VNX7600	VNX7600 Unisphere Unified Suite=IC	\$0.00	UM	27%	\$0.00	\$11,942.46	\$10,615.52	\$0.00	\$0.00	\$0.00	\$11,942.46
5	UNISU-VNX8000	VNX8000 Unisphere Unified Suite=IC	\$0.00	UM	27%	\$0.00	\$17,913.78	\$15,923.36	\$0.00	\$0.00	\$0.00	\$17,913.78
5	UNIS-VNXCA4-U	VNXCA4 Unisphere Block w VPLEX Local	\$0.00	UM	27%	\$0.00	\$5,230.80	\$4,649.60	\$0.00	\$0.00	\$0.00	\$5,230.80
5	UNIU-V54UPG	VNX5400 Unisphere Unified Suite UPG=IC	\$0.00	UM	27%	\$0.00	\$1,547.10	\$1,375.20	\$0.00	\$0.00	\$0.00	\$1,547.10
5	UNIU-V56UPG	VNX5600 Unisphere Unified Suite UPG=IC	\$0.00	UM	27%	\$0.00	\$2,801.70	\$2,490.40	\$0.00	\$0.00	\$0.00	\$2,801.70
5	UNIU-V58UPG	VNX5800 Unisphere Unified Suite UPG=IC	\$0.00	UM	27%	\$0.00	\$6,251.40	\$5,556.80	\$0.00	\$0.00	\$0.00	\$6,251.40
5	UNIU-V76UPG	VNX7600 Unisphere Unified Suite UPG=IC	\$0.00	UM	27%	\$0.00	\$9,554.40	\$8,492.80	\$0.00	\$0.00	\$0.00	\$9,554.40
5	V15SLOTSFFKIT1	VNX 15 slot SFF drive kit 1	\$21.00	UM	27%	\$15.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V4-2S07-010	VNX 1TB NL SAS 25X2.5 DPE/DAE	\$895.00	UM	27%	\$653.35	\$134.25	\$98.45	\$0.00	\$35.80	\$0.00	\$134.25
5	V4-2S07-010TU	VNX 1TB NL SAS 25X2.5 DPE/DAE UPG	\$1,205.00	UM	27%	\$879.65	\$132.55	\$97.61	\$0.00	\$34.95	\$0.00	\$132.55
5	V4-2S07-010U	VNX 1TB NL SAS 25X2.5 DPE/DAE UPG	\$1,205.00	UM	27%	\$879.65	\$132.55	\$97.61	\$0.00	\$34.95	\$0.00	\$132.55
5	V4-2S10-012	VNX 1.2TB 10K SAS 25X2.5 DPE/DAE	\$1,435.00	UM	27%	\$1,047.55	\$215.25	\$157.85	\$0.00	\$57.40	\$0.00	\$215.25
5	V4-2S10-012TU	VNX 1.2TB 10K SAS 25X2.5 DPE/DAE UPG	\$1,890.00	UM	27%	\$1,379.70	\$207.90	\$153.09	\$0.00	\$54.81	\$0.00	\$207.90
5	V4-2S10-012U	VNX 1.2TB 10K SAS 25X2.5 DPE/DAE UPG	\$1,945.00	UM	27%	\$1,419.85	\$213.95	\$157.55	\$0.00	\$56.41	\$0.00	\$213.95
5	V4-2S10-600	VNX 600GB 10K SAS 25X2.5 DPE/DAE	\$860.00	UM	27%	\$627.80	\$129.00	\$94.60	\$0.00	\$34.40	\$0.00	\$129.00
5	V4-2S10-600TU	VNX 600GB 10K SAS 25X2.5 DPE/DAE UPG	\$1,165.00	UM	27%	\$850.45	\$128.15	\$94.37	\$0.00	\$33.79	\$0.00	\$128.15
5	V4-2S10-600U	VNX 600GB 10K SAS 25X2.5 DPE/DAE UPG	\$1,165.00	UM	27%	\$850.45	\$128.15	\$94.37	\$0.00	\$33.79	\$0.00	\$128.15
5	V4-2S10-900	VNX 900GB 10K SAS 25X2.5 DPE/DAE	\$1,135.00	UM	27%	\$828.55	\$170.25	\$124.85	\$0.00	\$45.40	\$0.00	\$170.25
5	V4-2S10-900TU	VNX 900GB 10K SAS 25X2.5 DPE/DAE UPG	\$1,530.00	UM	27%	\$1,116.90	\$168.30	\$123.93	\$0.00	\$44.37	\$0.00	\$168.30
5	V4-2S10-900U	VNX 900GB 10K SAS 25X2.5 DPE/DAE UPG	\$1,530.00	UM	27%	\$1,116.90	\$168.30	\$123.93	\$0.00	\$44.37	\$0.00	\$168.30
5	V4-2S15-300	VNX 300GB 15K SAS 25X2.5 DPE/DAE	\$1,245.00	UM	27%	\$908.85	\$136.75	\$99.80	\$0.00	\$36.95	\$0.00	\$136.75
5	V4-2S15-300TU	VNX 300GB 15K SAS 25X2.5 DPE/DAE UPG	\$1,680.00	UM	27%	\$1,226.40	\$184.80	\$136.08	\$0.00	\$48.72	\$0.00	\$184.80
5	V4-2S15-300U	VNX 300GB 15K SAS 25X2.5 DPE/DAE UPG	\$1,680.00	UM	27%	\$1,226.40	\$184.80	\$136.08	\$0.00	\$48.72	\$0.00	\$184.80
5	V4-2S15-600	VNX2 600GB 15K SAS 25X2.5 DPE/DAE	\$1,395.00	UM	27%	\$1,018.35	\$209.25	\$153.45	\$0.00	\$55.80	\$0.00	\$209.25
5	V4-2S15-600TU	VNX2 600GB 15K SAS 25X2.5 TAA UPG	\$1,885.00	UM	27%	\$1,376.05	\$207.35	\$152.69	\$0.00	\$54.67	\$0.00	\$207.35
5	V4-2S15-600U	VNX2 600GB 15K SAS 25X2.5 DPE/DAE UPG	\$1,885.00	UM	27%	\$1,376.05	\$207.35	\$152.69	\$0.00	\$54.67	\$0.00	\$207.35
5	V4-2S6F-100	VNX 100GB SSD 25X2.5 DPE/DAE	\$2,435.00	UM	27%	\$1,777.55	\$365.25	\$267.85	\$0.00	\$97.40	\$0.00	\$365.25
5	V4-2S6F-100-FP	VNX 100GB SSD 25X2.5 DPE/DAE-FP	\$0.00	UM	27%	\$0.00	\$584.00	\$409.00	\$0.00	\$97.40	\$0.00	\$584.00
5	V4-2S6F-100TU	VNX 100GB EFD 25X2.5 DPE/DAE UPG	\$3,290.00	UM	27%	\$2,401.70	\$361.90	\$266.49	\$0.00	\$95.41	\$0.00	\$361.90
5	V4-2S6F-100U	VNX 100GB SSD 25X2.5 DPE/DAE UPG	\$3,290.00	UM	27%	\$2,401.70	\$361.90	\$266.49	\$0.00	\$95.41	\$0.00	\$361.90
5	V4-2S6F-200	VNX 200GB SSD 25X2.5 DPE/DAE	\$3,845.00	UM	27%	\$2,806.85	\$576.75	\$422.95	\$0.00	\$153.80	\$0.00	\$576.75
5	V4-2S6F-200-FP	VNX 200GB SSD 25X2.5 DPE/DAE-FP	\$0.00	UM	27%	\$0.00	\$1,112.00	\$779.00	\$0.00	\$176.20	\$0.00	\$1,112.00
5	V4-2S6F-200TU	VNX 200GB EFD 25X2.5 DPE/DAE UPG	\$5,190.00	UM	27%	\$3,788.70	\$570.90	\$420.39	\$0.00	\$150.51	\$0.00	\$570.90
5	V4-2S6F-200U	VNX 200GB SSD 25X2.5 DPE/DAE UPG	\$5,190.00	UM	27%	\$3,788.70	\$570.90	\$420.39	\$0.00	\$150.51	\$0.00	\$570.90
5	V4-2S6FX-1.6TB-10	Flash Power Pack VNX2 1.6TB 10X2.5	\$97,900.00	UM	27%	\$71,467.00	\$14,685.00	\$10,769.00	\$0.00	\$3,916.00	\$0.00	\$14,685.00
5	V4-2S6FX-1.6TB-100	Flash Power Pack VNX2 1.6TB 100X2.5	\$979,000.00	UM	27%	\$714,670.00	\$146,850.00	\$107,690.00	\$0.00	\$39,160.00	\$0.00	\$146,850.00
5	V4-2S6FX-1.6TB-25	Flash Power Pack VNX2 1.6TB 25X2.5	\$244,750.00	UM	27%	\$178,667.50	\$36,712.50	\$26,922.50	\$0.00	\$9,790.00	\$0.00	\$36,712.50
5	V4-2S6FX-1.6TB-50	Flash Power Pack VNX2 1.6TB 50X2.5	\$489,500.00	UM	27%	\$357,335.00	\$73,425.00	\$53,845.00	\$0.00	\$19,580.00	\$0.00	\$73,425.00
5	V4-2S6FX-1.6TB-10	Flash Power Pack VNX2 1.6TB 10X2.5 UPG	\$117,450.00	UM	27%	\$85,738.50	\$12,919.50	\$9,513.45	\$0.00	\$3,406.05	\$0.00	\$12,919.50
5	V4-2S6FX-1.6TB-100	Flash Power Pack VNX2 1.6TB 100X2.5 UPG	\$1,174,500.00	UM	27%	\$857,385.00	\$129,195.00	\$95,134.50	\$0.00	\$34,060.50	\$0.00	\$129,195.00
5	V4-2S6FX-1.6TB-25	Flash Power Pack VNX2 1.6TB 25X2.5 UPG	\$293,625.00	UM	27%	\$214,346.25	\$32,298.75	\$23,783.63	\$0.00	\$8,515.13	\$0.00	\$32,298.75
5	V4-2S6FX-1.6TB-50	Flash Power Pack VNX2 1.6TB 50X2.5 UPG	\$587,250.00	UM	27%	\$428,692.50	\$64,597.50	\$47,567.25	\$0.00	\$17,030.25	\$0.00	\$64,597.50
5	V4-2S6FX-1.6TU-100	Flash Power Pack VNX2 1.6TB 100X2.5 UPG	\$1,174,500.00	UM	27%	\$857,385.00	\$129,195.00	\$95,134.50	\$0.00	\$34,060.50	\$0.00	\$129,195.00
5	V4-2S6FX-1.6TU-50	Flash Power Pack VNX2 1.6TB 50X2.5 UPG	\$587,250.00	UM	27%	\$428,692.50	\$64,597.50	\$47,567.25	\$0.00	\$17,030.25	\$0.00	\$64,597.50
5	V4-2S6FX-100	VNX 100GB FAST VP SSD 25X2.5 DPE/DAE	\$0.00	UM	27%	\$0.00	\$278.25	\$204.05	\$0.00	\$74.20	\$0.00	\$278.25
5	V4-2S6FX-100-FP	VNX 100GB FAST VP SSD 25X2.5 DPE/DAE-FP	\$0.00	UM	27%	\$0.00	\$278.25	\$204.05	\$0.00	\$74.20	\$0.00	\$278.25
5	V4-2S6FX-100U	VNX 100GB FAST VP SSD 25X2.5 DPE/DAE UPG	\$0.00	UM	27%	\$0.00	\$244.75	\$180.23	\$0.00	\$64.53	\$0.00	\$244.75
5	V4-2S6FX-1600	VNX 1600GB MLC SSD 25X2.5 DAE	\$9,790.00	UM	27%	\$7,146.70	\$1,468.50	\$1,076.90	\$0.00	\$391.60	\$0.00	\$1,468.50
5	V4-2S6FX-1600TU	VNX 1600GB MLC SSD 25X2.5 DAE U/G	\$11,745.00	UM	27%	\$8,573.85	\$1,291.95	\$951.35	\$0.00	\$340.61	\$0.00	\$1,291.95
5	V4-2S6FX-1600U	VNX 1600GB MLC SSD 25X2.5 DAE U/G	\$11,745.00	UM	27%	\$8,573.85	\$1,291.95	\$951.35	\$0.00	\$340.61	\$0.00	\$1,291.95
5	V4-2S6FX-200	VNX 200GB FAST VP SSD 25X2.5 DPE/DAE	\$2,130.00	UM	27%	\$1,554.90	\$319.50	\$234.30	\$0.00	\$85.20	\$0.00	\$319.50
5	V4-2S6FX-200-10	Flash Power Pack VNX2 200GB 10X2.5	\$21,300.00	UM	27%	\$15,549.00	\$3,195.00	\$2,343.00	\$0.00	\$852.00	\$0.00	\$3,195.00
5	V4-2S6FX-200-100	Flash Power Pack VNX2 200GB 100X2.5	\$185,400.00	UM	27%	\$135,342.00	\$27,810.00	\$20,394.00	\$0.00	\$7,416.00	\$0.00	\$27,810.00
5	V4-2S6FX-200-21	Flash Power Pack VNX2 200GB 21X2.5	\$44,730.00	UM	27%	\$32,652.90	\$6,709.50	\$4,920.30	\$0.00	\$1,789.20	\$0.00	\$6,709.50
5	V4-2S6FX-200-25	Flash Power Pack VNX2 200GB 25X2.5	\$53,250.00	UM	27%	\$38,872.50	\$7,987.50	\$5,857.50	\$0.00	\$2,130.00	\$0.00	\$7,987.50
5	V4-2S6FX-200-50	Flash Power Pack VNX2 200GB 50X2.5	\$100,425.00	UM	27%	\$73,310.25	\$15,063.75	\$11,046.75	\$0.00	\$4,017.00	\$0.00	\$15,063.75
5	V4-2S6FX-200-FP	VNX 200GB FAST VP SSD 25X2.5 DPE/DAE-FP	\$0.00	UM	27%	\$0.00	\$503.25	\$369.05	\$0.00	\$134.20	\$0.00	\$503.25
5	V4-2S6FX-200TU	VNX 200GB FAST VP EFD 25X2.5 DPE/DAE UPG	\$2,555.00	UM	27%	\$1,865.15	\$281.05	\$206.96	\$0.00	\$74.10	\$0.00	\$281.05
5	V4-2S6FX-200TU-100	Flash Power Pack VNX2 200GB 100X2.5 UPG	\$222,480.00	UM	27%	\$162,410.40	\$24,472.80	\$18,020.88	\$0.00	\$6,451.92	\$0.00	\$24,472.80
5	V4-2S6FX-200TU-50	Flash Power Pack VNX2 200GB 50X2.5 UPG	\$120,510.00	UM	27%	\$87,972.30	\$13,256.10	\$9,761.31	\$0.00	\$3,494.79	\$0.00	\$13,256.10
5	V4-2S6FX-200U	VNX 200GB FAST VP SSD 25X2.5 DPE/DAE UPG	\$2,555.00	UM	27%	\$1,865.15	\$281.05	\$206.96	\$0.00	\$74.10	\$0.00	\$281.05
5	V4-2S6FX-200U-10	Flash Power Pack VNX2 200GB 10X2.5 UPG	\$25,550.00	UM	27%	\$18,651.50	\$2,810.50	\$2,069.55	\$0.00	\$740.95	\$0.00	\$2,810.50
5	V4-2S6FX-200U-100	Flash Power Pack VNX2 200GB 100X2.5 UPG	\$222,480.00	UM	27%	\$162,410.40	\$24,472.80	\$18,020.88	\$0.00	\$6,451.92	\$0.00	\$24,472.80
5	V4-2S6FX-200U-21	Flash Power Pack VNX2 200GB 21X2.5 UPG	\$53,655.00	UM	27%	\$39,168.15	\$5,902.05	\$4,346.06	\$0.00	\$1,556.00	\$0.00	\$5,902.05
5	V4-2S6FX-200U-25	Flash Power Pack VNX2 200GB 25X2.5 UPG	\$63,875.00	UM	27%	\$46,628.75	\$7,026.25	\$5,173.88	\$0.00	\$1,852.38	\$0.00	\$7,026.25
5	V4-2S6FX-200U-50	Flash Power Pack VNX2 200GB 50X2.5 UPG	\$120,510.00	UM	27%	\$87,972.30	\$13,256.10	\$9,761.31				

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	V4-2S6FX-400-10	Flash Power Pack VNX2 400GB 10X2.5	\$33,900.00	UM	27%	\$24,747.00	\$5,085.00	\$3,729.00	\$0.00	\$1,356.00	\$0.00	\$5,085.00
5	V4-2S6FX-400-100	Flash Power Pack VNX2 400GB 100X2.5	\$339,000.00	UM	27%	\$247,470.00	\$50,850.00	\$37,290.00	\$0.00	\$13,560.00	\$0.00	\$50,850.00
5	V4-2S6FX-400-21	Flash Power Pack VNX2 400GB 21X2.5	\$71,190.00	UM	27%	\$51,968.70	\$10,678.50	\$7,830.90	\$0.00	\$2,847.60	\$0.00	\$10,678.50
5	V4-2S6FX-400-25	Flash Power Pack VNX2 400GB 25X2.5	\$84,750.00	UM	27%	\$61,867.50	\$12,712.50	\$9,322.50	\$0.00	\$3,390.00	\$0.00	\$12,712.50
5	V4-2S6FX-400-50	Flash Power Pack VNX2 400GB 50X2.5	\$169,500.00	UM	27%	\$123,735.00	\$25,425.00	\$18,645.00	\$0.00	\$6,780.00	\$0.00	\$25,425.00
5	V4-2S6FX-400-FP	VNX 400GB FAST VP SSD 25X2.5 DPE/DAE-FP	\$0.00	UM	27%	\$0.00	\$812.25	\$595.65	\$0.00	\$216.60	\$0.00	\$812.25
5	V4-2S6FX-400TU	VNX 400GB FAST VP EFD 25X2.5 DPE/DAE UPG	\$4,070.00	UM	27%	\$2,971.10	\$447.70	\$329.67	\$0.00	\$118.03	\$0.00	\$447.70
5	V4-2S6FX-400TU-100	Flash Power Pack VNX2 400GB 100X2.5 UPG	\$407,000.00	UM	27%	\$297,110.00	\$44,770.00	\$32,967.00	\$0.00	\$11,803.00	\$0.00	\$44,770.00
5	V4-2S6FX-400TU-50	Flash Power Pack VNX2 400GB 50X2.5 UPG	\$203,500.00	UM	27%	\$148,555.00	\$22,385.00	\$16,483.50	\$0.00	\$5,901.50	\$0.00	\$22,385.00
5	V4-2S6FX-400U	VNX 400GB FAST VP SSD 25X2.5 DPE/DAE UPG	\$4,070.00	UM	27%	\$2,971.10	\$447.70	\$329.67	\$0.00	\$118.03	\$0.00	\$447.70
5	V4-2S6FX-400U-10	Flash Power Pack VNX2 400GB 10X2.5 UPG	\$40,700.00	UM	27%	\$29,711.00	\$4,477.00	\$3,296.70	\$0.00	\$1,180.30	\$0.00	\$4,477.00
5	V4-2S6FX-400U-100	Flash Power Pack VNX2 400GB 100X2.5 UPG	\$407,000.00	UM	27%	\$297,110.00	\$44,770.00	\$32,967.00	\$0.00	\$11,803.00	\$0.00	\$44,770.00
5	V4-2S6FX-400U-21	Flash Power Pack VNX2 400GB 21X2.5 UPG	\$65,470.00	UM	27%	\$62,393.10	\$9,401.70	\$6,923.07	\$0.00	\$2,478.63	\$0.00	\$9,401.70
5	V4-2S6FX-400U-25	Flash Power Pack VNX2 400GB 25X2.5 UPG	\$101,750.00	UM	27%	\$74,277.00	\$11,192.50	\$8,241.75	\$0.00	\$2,950.75	\$0.00	\$11,192.50
5	V4-2S6FX-400U-50	Flash Power Pack VNX2 400GB 50X2.5 UPG	\$203,500.00	UM	27%	\$148,555.00	\$22,385.00	\$16,483.50	\$0.00	\$5,901.50	\$0.00	\$22,385.00
5	V4-2S6FX-800	VNX 800GB MLC SSD 25X2.5 DAE	\$5,995.00	UM	27%	\$4,376.35	\$899.25	\$659.45	\$0.00	\$239.80	\$0.00	\$899.25
5	V4-2S6FX-800-10	Flash Power Pack VNX2 800GB 10X2.5	\$59,950.00	UM	27%	\$43,763.50	\$8,992.50	\$6,594.50	\$0.00	\$2,398.00	\$0.00	\$8,992.50
5	V4-2S6FX-800-100	Flash Power Pack VNX2 800GB 100X2.5	\$599,500.00	UM	27%	\$437,635.00	\$89,925.00	\$65,945.00	\$0.00	\$23,980.00	\$0.00	\$89,925.00
5	V4-2S6FX-800-25	Flash Power Pack VNX2 800GB 25X2.5	\$149,875.00	UM	27%	\$109,408.75	\$22,481.25	\$16,486.25	\$0.00	\$5,995.00	\$0.00	\$22,481.25
5	V4-2S6FX-800-50	Flash Power Pack VNX2 800GB 50X2.5	\$299,750.00	UM	27%	\$218,817.50	\$44,962.50	\$32,972.50	\$0.00	\$11,990.00	\$0.00	\$44,962.50
5	V4-2S6FX-800TU	VNX 800GB MLC SSD 25X2.5 DAE U/G	\$7,195.00	UM	27%	\$5,252.35	\$791.45	\$582.80	\$0.00	\$208.66	\$0.00	\$791.45
5	V4-2S6FX-800TU-100	Flash Power Pack VNX2 800GB 100X2.5 UPG	\$719,500.00	UM	27%	\$525,235.00	\$79,145.00	\$58,279.50	\$0.00	\$20,865.50	\$0.00	\$79,145.00
5	V4-2S6FX-800TU-50	Flash Power Pack VNX2 800GB 50X2.5 UPG	\$359,750.00	UM	27%	\$262,617.50	\$39,572.50	\$29,139.75	\$0.00	\$10,432.75	\$0.00	\$39,572.50
5	V4-2S6FX-800U	VNX 800GB MLC SSD 25X2.5 DAE U/G	\$7,195.00	UM	27%	\$5,252.35	\$791.45	\$582.80	\$0.00	\$208.66	\$0.00	\$791.45
5	V4-2S6FX-800U-10	Flash Power Pack VNX2 800GB 10X2.5 UPG	\$71,950.00	UM	27%	\$52,523.50	\$7,914.50	\$5,827.95	\$0.00	\$2,086.55	\$0.00	\$7,914.50
5	V4-2S6FX-800U-100	Flash Power Pack VNX2 800GB 100X2.5 UPG	\$719,500.00	UM	27%	\$525,235.00	\$79,145.00	\$58,279.50	\$0.00	\$20,865.50	\$0.00	\$79,145.00
5	V4-2S6FX-800U-25	Flash Power Pack VNX2 800GB 25X2.5 UPG	\$179,875.00	UM	27%	\$131,308.75	\$19,786.25	\$14,569.88	\$0.00	\$5,216.38	\$0.00	\$19,786.25
5	V4-2S6FX-800U-50	Flash Power Pack VNX2 800GB 50X2.5 UPG	\$359,750.00	UM	27%	\$262,617.50	\$39,572.50	\$29,139.75	\$0.00	\$10,432.75	\$0.00	\$39,572.50
5	V4-2S6FXL-1600	VNX 1600GB AFP SSD 25X2.5 DAE	\$7,750.00	UM	27%	\$5,657.50	\$1,162.50	\$852.50	\$0.00	\$310.00	\$0.00	\$1,162.50
5	V4-2S6FXL-1600TU	VNX 1600GB AFP SSD 25X2.5 DAE UPG	\$10,465.00	UM	27%	\$7,639.45	\$1,151.15	\$847.67	\$0.00	\$303.49	\$0.00	\$1,151.15
5	V4-2S6FXL-1600U	VNX 1600GB AFP SSD 25X2.5 DAE UPG	\$10,465.00	UM	27%	\$7,639.45	\$1,151.15	\$847.67	\$0.00	\$303.49	\$0.00	\$1,151.15
5	V4-2S6FXL-3200	VNX 3200GB AFP SSD 25X2.5 DAE	\$15,780.00	UM	27%	\$11,519.40	\$2,367.00	\$1,735.80	\$0.00	\$631.20	\$0.00	\$2,367.00
5	V4-2S6FXL-3200TU	VNX 3200GB AFP SSD 25X2.5 DAE UPG	\$21,305.00	UM	27%	\$15,552.65	\$2,343.55	\$1,725.71	\$0.00	\$617.85	\$0.00	\$2,343.55
5	V4-2S6FXL-3200U	VNX 3200GB AFP SSD 25X2.5 DAE UPG	\$21,305.00	UM	27%	\$15,552.65	\$2,343.55	\$1,725.71	\$0.00	\$617.85	\$0.00	\$2,343.55
5	V4-2S6FXL-400	VNX 400GB AFP SSD 25X2.5 DPE/DAE	\$2,985.00	UM	27%	\$2,179.05	\$447.75	\$328.35	\$0.00	\$119.40	\$0.00	\$447.75
5	V4-2S6FXL-400TU	VNX 400GB AFP SSD 25X2.5 DPE/DAE UPG	\$4,030.00	UM	27%	\$2,941.90	\$443.30	\$326.43	\$0.00	\$116.87	\$0.00	\$443.30
5	V4-2S6FXL-400U	VNX 400GB AFP SSD 25X2.5 DPE/DAE UPG	\$4,030.00	UM	27%	\$2,941.90	\$443.30	\$326.43	\$0.00	\$116.87	\$0.00	\$443.30
5	V4-2S6FXL-800	VNX 800GB AFP SSD 25X2.5 DAE	\$5,095.00	UM	27%	\$3,719.35	\$764.25	\$560.45	\$0.00	\$203.80	\$0.00	\$764.25
5	V4-2S6FXL-800TU	VNX 800GB AFP SSD 25X2.5 DAE UPG	\$6,880.00	UM	27%	\$5,022.40	\$756.80	\$557.28	\$0.00	\$199.52	\$0.00	\$756.80
5	V4-2S6FXL-800U	VNX 800GB AFP SSD 25X2.5 DAE UPG	\$6,880.00	UM	27%	\$5,022.40	\$756.80	\$557.28	\$0.00	\$199.52	\$0.00	\$756.80
5	V4-D2S10-012	VNX 1.2TB 10K SAS 120X2.5 DAE	\$1,435.00	UM	27%	\$1,047.55	\$215.25	\$157.85	\$0.00	\$57.40	\$0.00	\$215.25
5	V4-D2S10-012TU	VNX 1.2TB 10K SAS 120X2.5 DAE UPG	\$1,890.00	UM	27%	\$1,379.70	\$207.90	\$153.09	\$0.00	\$54.81	\$0.00	\$207.90
5	V4-D2S10-012U	VNX 1.2TB 10K SAS 120X2.5 DAE UPG	\$1,945.00	UM	27%	\$1,419.85	\$213.95	\$157.55	\$0.00	\$56.41	\$0.00	\$213.95
5	V4-D2S10-600	VNX 600GB 10K SAS 120X2.5 DAE	\$860.00	UM	27%	\$627.80	\$129.00	\$94.60	\$0.00	\$34.40	\$0.00	\$129.00
5	V4-D2S10-600TU	VNX 600GB 10K SAS 120X2.5 DAE UPG	\$1,165.00	UM	27%	\$850.45	\$128.15	\$94.37	\$0.00	\$33.79	\$0.00	\$128.15
5	V4-D2S10-600U	VNX 600GB 10K SAS 120X2.5 DAE UPG	\$1,165.00	UM	27%	\$850.45	\$128.15	\$94.37	\$0.00	\$33.79	\$0.00	\$128.15
5	V4-D2S10-900	VNX 900GB 10K SAS 120X2.5 DAE	\$1,135.00	UM	27%	\$828.55	\$170.25	\$124.85	\$0.00	\$45.40	\$0.00	\$170.25
5	V4-D2S10-900TU	VNX 900GB 10K SAS 120X2.5 DAE UPG	\$1,530.00	UM	27%	\$1,116.90	\$168.30	\$123.93	\$0.00	\$44.37	\$0.00	\$168.30
5	V4-D2S10-900U	VNX 900GB 10K SAS 120X2.5 DAE UPG	\$1,530.00	UM	27%	\$1,116.90	\$168.30	\$123.93	\$0.00	\$44.37	\$0.00	\$168.30
5	V4-D2S15-300	VNX 300GB 15K SAS 120X2.5 DAE	\$1,245.00	UM	27%	\$908.85	\$186.75	\$136.95	\$0.00	\$49.80	\$0.00	\$186.75
5	V4-D2S15-300TU	VNX 300GB 15K SAS 120X2.5 DAE UPG	\$1,680.00	UM	27%	\$1,226.40	\$184.80	\$136.08	\$0.00	\$48.72	\$0.00	\$184.80
5	V4-D2S15-300U	VNX 300GB 15K SAS 120X2.5 DAE UPG	\$1,680.00	UM	27%	\$1,226.40	\$184.80	\$136.08	\$0.00	\$48.72	\$0.00	\$184.80
5	V4-D2S15-600	VNX 600GB 15K SAS 120X2.5 DAE	\$1,395.00	UM	27%	\$1,018.35	\$209.25	\$153.45	\$0.00	\$55.80	\$0.00	\$209.25
5	V4-D2S15-600TU	VNX 600GB 15K SAS 120X2.5 DAE UPG	\$1,885.00	UM	27%	\$1,376.05	\$207.35	\$152.69	\$0.00	\$54.67	\$0.00	\$207.35
5	V4-D2S15-600U	VNX 600GB 15K SAS 120X2.5 DAE UPG	\$1,885.00	UM	27%	\$1,376.05	\$207.35	\$152.69	\$0.00	\$54.67	\$0.00	\$207.35
5	V4-D2S6F-100	VNX 100GB EFD 120X2.5 DAE	\$2,435.00	UM	27%	\$1,777.55	\$365.25	\$267.85	\$0.00	\$97.40	\$0.00	\$365.25
5	V4-D2S6F-100TU	VNX 100GB EFD 120X2.5 DAE UPG	\$3,290.00	UM	27%	\$2,401.70	\$361.90	\$266.49	\$0.00	\$95.41	\$0.00	\$361.90
5	V4-D2S6F-100U	VNX 100GB EFD 120X2.5 DAE UPG	\$3,290.00	UM	27%	\$2,401.70	\$361.90	\$266.49	\$0.00	\$95.41	\$0.00	\$361.90
5	V4-D2S6F-200	VNX 200GB EFD 120X2.5 DAE	\$3,845.00	UM	27%	\$2,806.85	\$576.75	\$422.95	\$0.00	\$153.80	\$0.00	\$576.75
5	V4-D2S6F-200TU	VNX 200GB EFD 120X2.5 DAE UPG	\$5,190.00	UM	27%	\$3,788.70	\$570.90	\$420.39	\$0.00	\$150.51	\$0.00	\$570.90
5	V4-D2S6F-200U	VNX 200GB EFD 120X2.5 DAE UPG	\$5,190.00	UM	27%	\$3,788.70	\$570.90	\$420.39	\$0.00	\$150.51	\$0.00	\$570.90
5	V4-D2S6FX1.6TB-100	Flash PowerPack VNX2 1.6TB 100X2.5D	\$979,000.00	UM	27%	\$714,670.00	\$146,850.00	\$107,690.00	\$0.00	\$39,160.00	\$0.00	\$146,850.00
5	V4-D2S6FX1.6TB-25	Flash Power Pack VNX2 1.6TB 25X2.5D	\$244,750.00	UM	27%	\$178,667.50	\$36,712.50	\$26,922.50	\$0.00	\$9,790.00	\$0.00	\$36,712.50
5	V4-D2S6FX1.6TB-50	Flash Power Pack VNX2 1.6TB 50X2.5D	\$489,500.00	UM	27%	\$357,335.00	\$73,425.00	\$53,845.00	\$0.00	\$19,580.00	\$0.00	\$73,425.00
5	V4-D2S6FX1.6TBU100	Flash PowerPack VNX2 1.6TB 100X2.5D UPG	\$1,174,500.00	UM	27%	\$857,385.00	\$129,195.00	\$95,134.50	\$0.00	\$34,060.50	\$0.00	\$129,195.00
5	V4-D2S6FX1.6TBU-25	Flash Power Pack VNX2 1.6TB 25X2.5D UPG	\$293,625.00	UM	27%	\$214,346.25	\$32,298.75	\$23,783.63	\$0.00	\$8,515.13	\$0.00	\$32,298.75
5	V4-D2S6FX1.6TBU-50	Flash Power Pack VNX2 1.6TB 50X2.5D UPG	\$587,250.00	UM	27%	\$428,692.50	\$64,597.50	\$47,567.25	\$0.00	\$17,030.25	\$0.00	\$64,597.50
5	V4-D2S6FX1.6TU100	Flash Power Pack VNX2 1.6TB 100X2.5D UPG	\$1,174,500.00	UM	27%	\$857,385.00	\$129,195.00	\$95,134.50	\$0.00	\$34,060.50	\$0.00	\$129,195.00
5	V4-D2S6FX1.6TU-50	Flash Power Pack VNX2 1.6TB 50X2.5D UPG	\$587,250.00	UM	27%	\$428,692.50	\$64,597.50	\$47,567.25	\$0.00	\$17,030.25	\$0.00	\$64,597.50
5	V4-D2S6FX-100	VNX 100GB FAST VP EFD 120X2.5 DAE	\$0.00	UM	27%	\$0.00	\$278.25	\$204.05	\$0.00	\$74.20	\$0.00	\$278.25
5	V4-D2S6FX-100TU	VNX 100GB FAST VP EFD 120X2.5 DAE UPG	\$0.00	UM	27%	\$0.00	\$244.75	\$180.23	\$0.00	\$64.53	\$0.00	\$244.75
5	V4-D2S6FX-100U	VNX 100GB FAST VP EFD 120X2.5 DAE UPG	\$0.00	UM	27%	\$0.00	\$244.75	\$180.23	\$0.00	\$64.53	\$0.00	\$244.75
5	V4-D2S6FX-1600	VNX 1600GB MLC SSD 120X2.5 DAE	\$9,790.00	UM	27%	\$7,146.70	\$1,468.50	\$1,076.90	\$0.00	\$391.60	\$0.00	\$1,468.50
5	V4-D2S6FX-1600TU	VNX 1600GB MLC SSD 120X2.5 DAE U/G	\$11,745.00	UM	27%	\$8,573.85	\$1,291.95	\$951.35	\$0.00	\$340.61	\$0.00	\$1,291.95
5	V4-D2S6FX-1600U	VNX 1600GB MLC SSD 120X2.5 DAE U/G	\$11,745.00	UM	27%	\$8,573.85	\$1,291.95	\$951.35	\$0.00	\$340.61	\$0.00	\$1,291.95
5	V4-D2S6FX-200	VNX 20										

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	V4-D2S6FX-200TU	VNX 200GB FAST VP EFD 120X2.5 DAE UPG	\$2,555.00	UM	27%	\$1,865.15	\$281.05	\$206.96	\$0.00	\$74.10	\$0.00	\$281.05
5	V4-D2S6FX-200TU100	Flash Power Pack VNX2 200GB 100X2.5D UPG	\$222,480.00	UM	27%	\$162,410.40	\$24,472.80	\$18,020.88	\$0.00	\$6,451.92	\$0.00	\$24,472.80
5	V4-D2S6FX-200TU-50	Flash Power Pack VNX2 200GB 50X2.5D UPG	\$120,510.00	UM	27%	\$87,972.30	\$13,256.10	\$9,761.31	\$0.00	\$3,494.79	\$0.00	\$13,256.10
5	V4-D2S6FX-200U	VNX 200GB FAST VP EFD120X2.5 DAE UPG	\$2,555.00	UM	27%	\$1,865.15	\$281.05	\$206.96	\$0.00	\$74.10	\$0.00	\$281.05
5	V4-D2S6FX-200U-10	Flash Power Pack VNX2 200GB 10X2.5D UPG	\$25,550.00	UM	27%	\$18,651.50	\$2,810.50	\$2,069.55	\$0.00	\$740.95	\$0.00	\$2,810.50
5	V4-D2S6FX-200U-100	Flash Power Pack VNX2 200GB 100X2.5D UPG	\$222,480.00	UM	27%	\$162,410.40	\$24,472.80	\$18,020.88	\$0.00	\$6,451.92	\$0.00	\$24,472.80
5	V4-D2S6FX-200U-25	Flash Power Pack VNX2 200GB 25X2.5D UPG	\$63,875.00	UM	27%	\$46,628.75	\$7,026.25	\$5,173.88	\$0.00	\$1,852.38	\$0.00	\$7,026.25
5	V4-D2S6FX-200U-50	Flash Power Pack VNX2 200GB 50X2.5D UPG	\$120,510.00	UM	27%	\$87,972.30	\$13,256.10	\$9,761.31	\$0.00	\$3,494.79	\$0.00	\$13,256.10
5	V4-D2S6FX-400	VNX 400GB FAST VP EFD 120X2.5 DAE	\$3,390.00	UM	27%	\$2,474.70	\$508.50	\$372.90	\$0.00	\$135.60	\$0.00	\$508.50
5	V4-D2S6FX-400-10	Flash Power Pack VNX2 400GB 10X2.5D	\$33,900.00	UM	27%	\$24,747.00	\$5,085.00	\$3,729.00	\$0.00	\$1,356.00	\$0.00	\$5,085.00
5	V4-D2S6FX-400-100	Flash Power Pack VNX2 400GB 100X2.5D	\$339,000.00	UM	27%	\$247,470.00	\$50,850.00	\$37,290.00	\$0.00	\$13,560.00	\$0.00	\$50,850.00
5	V4-D2S6FX-400-25	Flash Power Pack VNX2 400GB 25X2.5D	\$84,750.00	UM	27%	\$61,867.50	\$12,712.50	\$9,322.50	\$0.00	\$3,390.00	\$0.00	\$12,712.50
5	V4-D2S6FX-400-50	Flash Power Pack VNX2 400GB 50X2.5D UPG	\$169,500.00	UM	27%	\$123,735.00	\$25,425.00	\$18,645.00	\$0.00	\$6,780.00	\$0.00	\$25,425.00
5	V4-D2S6FX-400TU	VNX 400GB FAST VP EFD 120X2.5 DAE UPG	\$4,070.00	UM	27%	\$2,971.10	\$447.70	\$329.67	\$0.00	\$118.03	\$0.00	\$447.70
5	V4-D2S6FX-400TU100	Flash Power Pack VNX2 400GB 100X2.5D UPG	\$407,000.00	UM	27%	\$297,110.00	\$44,770.00	\$32,967.00	\$0.00	\$11,803.00	\$0.00	\$44,770.00
5	V4-D2S6FX-400TU-50	Flash Power Pack VNX2 400GB 50X2.5D UPG	\$203,500.00	UM	27%	\$148,555.00	\$22,385.00	\$16,483.50	\$0.00	\$5,901.50	\$0.00	\$22,385.00
5	V4-D2S6FX-400U	VNX 400GB FAST VP EFD 120X2.5 DAE UPG	\$4,070.00	UM	27%	\$2,971.10	\$447.70	\$329.67	\$0.00	\$118.03	\$0.00	\$447.70
5	V4-D2S6FX-400U-10	Flash Power Pack VNX2 400GB 10X2.5D UPG	\$40,700.00	UM	27%	\$29,711.00	\$4,477.00	\$3,296.70	\$0.00	\$1,180.30	\$0.00	\$4,477.00
5	V4-D2S6FX-400U-100	Flash Power Pack VNX2 400GB 100X2.5D UPG	\$407,000.00	UM	27%	\$297,110.00	\$44,770.00	\$32,967.00	\$0.00	\$11,803.00	\$0.00	\$44,770.00
5	V4-D2S6FX-400U-25	Flash Power Pack VNX2 400GB 25X2.5D UPG	\$101,750.00	UM	27%	\$74,277.50	\$11,192.50	\$8,241.75	\$0.00	\$2,950.75	\$0.00	\$11,192.50
5	V4-D2S6FX-400U-50	Flash Power Pack VNX2 400GB 50X2.5D UPG	\$203,500.00	UM	27%	\$148,555.00	\$22,385.00	\$16,483.50	\$0.00	\$5,901.50	\$0.00	\$22,385.00
5	V4-D2S6FX-800	VNX 800GB MLC SSD 120X2.5 DAE	\$5,995.00	UM	27%	\$4,376.35	\$659.25	\$508.95	\$0.00	\$189.25	\$0.00	\$659.25
5	V4-D2S6FX-800-10	Flash Power Pack VNX2 800GB 10X2.5D	\$59,950.00	UM	27%	\$43,763.50	\$8,992.50	\$6,594.50	\$0.00	\$2,398.00	\$0.00	\$8,992.50
5	V4-D2S6FX-800-100	Flash Power Pack VNX2 800GB 100X2.5D	\$599,500.00	UM	27%	\$437,635.00	\$89,925.00	\$65,945.00	\$0.00	\$23,980.00	\$0.00	\$89,925.00
5	V4-D2S6FX-800-25	Flash Power Pack VNX2 800GB 25X2.5D	\$149,875.00	UM	27%	\$109,408.75	\$22,481.25	\$16,486.25	\$0.00	\$5,995.00	\$0.00	\$22,481.25
5	V4-D2S6FX-800-50	Flash Power Pack VNX2 800GB 50X2.5D	\$299,750.00	UM	27%	\$218,817.50	\$44,962.50	\$32,972.50	\$0.00	\$11,990.00	\$0.00	\$44,962.50
5	V4-D2S6FX-800TU	VNX 800GB MLC SSD 120X2.5 DAE U/G	\$7,195.00	UM	27%	\$5,252.35	\$791.45	\$582.80	\$0.00	\$208.66	\$0.00	\$791.45
5	V4-D2S6FX-800TU100	Flash Power Pack VNX2 800GB 100X2.5D UPG	\$719,500.00	UM	27%	\$525,235.00	\$79,145.00	\$58,279.50	\$0.00	\$20,865.50	\$0.00	\$79,145.00
5	V4-D2S6FX-800TU-50	Flash Power Pack VNX2 800GB 50X2.5D UPG	\$359,750.00	UM	27%	\$262,617.50	\$39,572.50	\$29,139.75	\$0.00	\$10,432.75	\$0.00	\$39,572.50
5	V4-D2S6FX-800U	VNX 800GB MLC SSD 120X2.5 DAE U/G	\$7,195.00	UM	27%	\$5,252.35	\$791.45	\$582.80	\$0.00	\$208.66	\$0.00	\$791.45
5	V4-D2S6FX-800U-10	Flash Power Pack VNX2 800GB 10X2.5D UPG	\$71,950.00	UM	27%	\$52,523.50	\$7,914.50	\$5,827.95	\$0.00	\$2,086.55	\$0.00	\$7,914.50
5	V4-D2S6FX-800U-100	Flash Power Pack VNX2 800GB 100X2.5D UPG	\$719,500.00	UM	27%	\$525,235.00	\$79,145.00	\$58,279.50	\$0.00	\$20,865.50	\$0.00	\$79,145.00
5	V4-D2S6FX-800U-25	Flash Power Pack VNX2 800GB 25X2.5D UPG	\$179,875.00	UM	27%	\$131,308.75	\$19,786.25	\$14,569.88	\$0.00	\$5,216.38	\$0.00	\$19,786.25
5	V4-D2S6FX-800U-50	Flash Power Pack VNX2 800GB 50X2.5D UPG	\$359,750.00	UM	27%	\$262,617.50	\$39,572.50	\$29,139.75	\$0.00	\$10,432.75	\$0.00	\$39,572.50
5	V4-D2S6FXL-1600	VNX 1600GB AFP SSD 120X2.5 DAE	\$7,750.00	UM	27%	\$5,657.50	\$1,162.50	\$852.50	\$0.00	\$310.00	\$0.00	\$1,162.50
5	V4-D2S6FXL-1600TU	VNX 1600GB AFP SSD 120X2.5 DAE UPG	\$10,465.00	UM	27%	\$7,639.45	\$1,151.15	\$847.67	\$0.00	\$303.49	\$0.00	\$1,151.15
5	V4-D2S6FXL-1600U	VNX 1600GB AFP SSD 120X2.5 DAE UPG	\$10,465.00	UM	27%	\$7,639.45	\$1,151.15	\$847.67	\$0.00	\$303.49	\$0.00	\$1,151.15
5	V4-D2S6FXL-3200	VNX 3200GB AFP SSD 120X2.5 DAE	\$15,780.00	UM	27%	\$11,519.40	\$2,367.00	\$1,735.80	\$0.00	\$631.20	\$0.00	\$2,367.00
5	V4-D2S6FXL-3200TU	VNX 3200GB AFP SSD 120X2.5 DAE UPG	\$21,305.00	UM	27%	\$15,552.65	\$2,343.55	\$1,725.71	\$0.00	\$617.85	\$0.00	\$2,343.55
5	V4-D2S6FXL-3200U	VNX 3200GB AFP SSD 120X2.5 DAE UPG	\$21,305.00	UM	27%	\$15,552.65	\$2,343.55	\$1,725.71	\$0.00	\$617.85	\$0.00	\$2,343.55
5	V4-D2S6FXL-400	VNX 400GB AFP SSD 120X2.5 DAE	\$2,985.00	UM	27%	\$2,179.05	\$447.75	\$328.35	\$0.00	\$119.40	\$0.00	\$447.75
5	V4-D2S6FXL-400TU	VNX 400GB AFP SSD 120X2.5 DAE UPG	\$4,030.00	UM	27%	\$2,941.90	\$443.30	\$326.43	\$0.00	\$116.87	\$0.00	\$443.30
5	V4-D2S6FXL-400U	VNX 400GB AFP SSD 120X2.5 DAE UPG	\$4,030.00	UM	27%	\$2,941.90	\$443.30	\$326.43	\$0.00	\$116.87	\$0.00	\$443.30
5	V4-D2S6FXL-800	VNX 800GB AFP SSD 120X2.5 DAE	\$5,095.00	UM	27%	\$3,719.35	\$764.25	\$560.45	\$0.00	\$203.80	\$0.00	\$764.25
5	V4-D2S6FXL-800TU	VNX 800GB AFP SSD 120X2.5 DAE UPG	\$6,880.00	UM	27%	\$5,022.40	\$756.80	\$557.28	\$0.00	\$199.52	\$0.00	\$756.80
5	V4-D2S6FXL-800U	VNX 800GB AFP SSD 120X2.5 DAE UPG	\$6,880.00	UM	27%	\$5,022.40	\$756.80	\$557.28	\$0.00	\$199.52	\$0.00	\$756.80
5	V4-DS07-020	VNX 2TB NL SAS 60X3.5 DAE	\$895.00	UM	27%	\$653.35	\$134.25	\$96.45	\$0.00	\$35.80	\$0.00	\$134.25
5	V4-DS07-020TU	VNX 2TB NL SAS 60X3.5 DAE UPG	\$1,215.00	UM	27%	\$886.95	\$133.65	\$98.42	\$0.00	\$35.24	\$0.00	\$133.65
5	V4-DS07-020U	VNX 2TB NL SAS 60X3.5 DAE UPG	\$1,215.00	UM	27%	\$886.95	\$133.65	\$98.42	\$0.00	\$35.24	\$0.00	\$133.65
5	V4-DS07-030	VNX 3TB NL SAS 60X3.5 DAE	\$1,215.00	UM	27%	\$886.95	\$182.25	\$133.65	\$0.00	\$48.60	\$0.00	\$182.25
5	V4-DS07-030TU	VNX 3TB NL SAS 60X3.5 DAE UPG	\$1,640.00	UM	27%	\$1,197.20	\$180.40	\$132.84	\$0.00	\$47.56	\$0.00	\$180.40
5	V4-DS07-030U	VNX 3TB NL SAS 60X3.5 DAE UPG	\$1,640.00	UM	27%	\$1,197.20	\$180.40	\$132.84	\$0.00	\$47.56	\$0.00	\$180.40
5	V4-DS07-040	VNX 4TB NL SAS 60X3.5 DAE	\$1,365.00	UM	27%	\$996.45	\$204.75	\$150.15	\$0.00	\$54.60	\$0.00	\$204.75
5	V4-DS07-040TU	VNX 4TB NL SAS 60X3.5 DAE UPG	\$1,835.00	UM	27%	\$1,339.55	\$201.85	\$148.64	\$0.00	\$53.22	\$0.00	\$201.85
5	V4-DS07-040U	VNX 4TB NL SAS 60X3.5 DAE UPG	\$1,835.00	UM	27%	\$1,339.55	\$201.85	\$148.64	\$0.00	\$53.22	\$0.00	\$201.85
5	V4-DS10-012	VNX 1.2TB 10K SAS 60X3.5 DAE	\$1,435.00	UM	27%	\$1,047.55	\$215.25	\$157.85	\$0.00	\$57.40	\$0.00	\$215.25
5	V4-DS10-012TU	VNX 1.2TB 10K SAS 60X3.5 DAE UPG	\$1,945.00	UM	27%	\$1,419.85	\$213.95	\$157.55	\$0.00	\$56.41	\$0.00	\$213.95
5	V4-DS10-012U	VNX 1.2TB 10K SAS 60X3.5 DAE UPG	\$1,945.00	UM	27%	\$1,419.85	\$213.95	\$157.55	\$0.00	\$56.41	\$0.00	\$213.95
5	V4-DS10-600	VNX 600GB 10K SAS 60X3.5 DAE	\$860.00	UM	27%	\$627.80	\$129.00	\$94.60	\$0.00	\$34.40	\$0.00	\$129.00
5	V4-DS10-600TU	VNX 600GB 10K SAS 60X3.5 DAE UPG	\$1,165.00	UM	27%	\$850.45	\$128.15	\$94.37	\$0.00	\$33.79	\$0.00	\$128.15
5	V4-DS10-600U	VNX 600GB 10K SAS 60X3.5 DAE UPG	\$1,165.00	UM	27%	\$850.45	\$128.15	\$94.37	\$0.00	\$33.79	\$0.00	\$128.15
5	V4-DS10-900	VNX 900GB 10K SAS 60X3.5 DAE	\$1,135.00	UM	27%	\$828.55	\$170.25	\$124.85	\$0.00	\$45.40	\$0.00	\$170.25
5	V4-DS10-900TU	VNX 900GB 10K SAS 60X3.5 DAE UPG	\$1,530.00	UM	27%	\$1,116.90	\$168.30	\$123.93	\$0.00	\$44.37	\$0.00	\$168.30
5	V4-DS10-900U	VNX 900GB 10K SAS 60X3.5 DAE UPG	\$1,530.00	UM	27%	\$1,116.90	\$168.30	\$123.93	\$0.00	\$44.37	\$0.00	\$168.30
5	V4-DS15-300	VNX 300GB 15K SAS 60X3.5 DAE	\$0.00	UM	27%	\$0.00	\$136.50	\$100.10	\$0.00	\$36.40	\$0.00	\$136.50
5	V4-DS15-300U	VNX 300GB 15K SAS 60X3.5 DAE UPG	\$0.00	UM	27%	\$0.00	\$135.30	\$99.63	\$0.00	\$35.67	\$0.00	\$135.30
5	V4-DS15-600	VNX2 600GB 15K SAS 60X3.5 DPE/DAE	\$1,395.00	UM	27%	\$1,018.35	\$209.25	\$153.45	\$0.00	\$55.80	\$0.00	\$209.25
5	V4-DS15-600TU	VNX2 600GB 15K SAS 60X3.5 TAA UPG	\$0.00	UM	27%	\$0.00	\$207.35	\$152.69	\$0.00	\$54.67	\$0.00	\$207.35
5	V4-DS15-600U	VNX2 600GB 15K SAS 60X3.5 DPE/DAE UPG	\$0.00	UM	27%	\$0.00	\$207.35	\$152.69	\$0.00	\$54.67	\$0.00	\$207.35
5	V4-DS6F-100	VNX 100GB SSD 60X3.5 DAE	\$2,435.00	UM	27%	\$1,777.55	\$365.25	\$267.85	\$0.00	\$97.40	\$0.00	\$365.25
5	V4-DS6F-100-FP	VNX 100GB SSD 60X3.5 DAE-FP	\$0.00	UM	27%	\$0.00	\$584.00	\$409.00	\$0.00	\$97.40	\$0.00	\$584.00
5	V4-DS6F-100TU	VNX 100GB EFD 60X3.5 DAE UPG	\$3,290.00	UM	27%	\$2,401.70	\$361.90	\$266.49	\$0.00	\$95.41	\$0.00	\$361.90
5	V4-DS6F-100U	VNX 100GB SSD 60X3.5 DAE UPG	\$3,290.00	UM	27%	\$2,401.70	\$361.90	\$266.49	\$0.00	\$95.41	\$0.00	\$361.90
5	V4-DS6F-200	VNX 200GB SSD 60X3.5 DAE	\$3,845.00	UM	27%	\$2,806.85	\$567.75	\$422.95	\$0.00	\$153.80	\$0.00	\$567.75
5	V4-DS6F-200-FP	VNX 200GB SSD 60X3.5 DAE-FP	\$0.00	UM	27%	\$0.00	\$1,112.00	\$779.00	\$0.00	\$176.20	\$0.00	\$1,112.00
5	V4-DS6F-200TU	VNX 200GB EFD 60X3.5 DAE UPG	\$5,190.00	UM	27%	\$3,788.70	\$570.90	\$420.39	\$0.00	\$150.51	\$0.00	\$570.90
5	V4-DS6F-200U	VNX 200GB SSD 60X3.5 DAE UPG	\$5,190.00	UM	27%	\$3,788.70						

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	V4-DS6FX1.6TBU-100	Flash Power Pack VNX2 1.6TB 100X3.5D UPG	\$1,174,500.00	UM	27%	\$857,385.00	\$129,195.00	\$95,134.50	\$0.00	\$34,060.50	\$0.00	\$129,195.00
5	V4-DS6FX1.6TBU-25	Flash Power Pack VNX2 1.6TB 25X3.5D UPG	\$293,625.00	UM	27%	\$214,346.25	\$32,298.75	\$23,783.63	\$0.00	\$8,515.13	\$0.00	\$32,298.75
5	V4-DS6FX1.6TBU-50	Flash Power Pack VNX2 1.6TB 50X3.5D UPG	\$587,250.00	UM	27%	\$428,692.50	\$64,597.50	\$47,567.25	\$0.00	\$17,030.25	\$0.00	\$64,597.50
5	V4-DS6FX1.6TU-100	Flash Power Pack VNX2 1.6TB 100X3.5D UPG	\$1,174,500.00	UM	27%	\$857,385.00	\$129,195.00	\$95,134.50	\$0.00	\$34,060.50	\$0.00	\$129,195.00
5	V4-DS6FX1.6TU-50	Flash Power Pack VNX2 1.6TB 50X3.5D UPG	\$587,250.00	UM	27%	\$428,692.50	\$64,597.50	\$47,567.25	\$0.00	\$17,030.25	\$0.00	\$64,597.50
5	V4-DS6FX-100	VNX 100GB FAST VP SSD 60X3.5 DAE	\$0.00	UM	27%	\$0.00	\$278.25	\$204.05	\$0.00	\$74.20	\$0.00	\$278.25
5	V4-DS6FX-100-FP	VNX 100GB FAST VP SSD 60X3.5 DAE-FP	\$0.00	UM	27%	\$0.00	\$278.25	\$204.05	\$0.00	\$74.20	\$0.00	\$278.25
5	V4-DS6FX-100U	VNX 100GB FAST VP SSD 60X3.5 DAE UPG	\$0.00	UM	27%	\$0.00	\$244.75	\$180.23	\$0.00	\$64.53	\$0.00	\$244.75
5	V4-DS6FX-1600	VNX 1600GB MLC SSD 60X3.5 DAE	\$9,790.00	UM	27%	\$7,146.70	\$1,468.50	\$1,076.90	\$0.00	\$391.60	\$0.00	\$1,468.50
5	V4-DS6FX-1600TU	VNX 1600GB MLC SSD 60X3.5 DAE U/G	\$11,745.00	UM	27%	\$8,573.85	\$1,291.95	\$951.35	\$0.00	\$340.61	\$0.00	\$1,291.95
5	V4-DS6FX-1600U	VNX 1600GB MLC SSD 60X3.5 DAE U/G	\$11,745.00	UM	27%	\$8,573.85	\$1,291.95	\$951.35	\$0.00	\$340.61	\$0.00	\$1,291.95
5	V4-DS6FX-200	VNX 200GB FAST VP SSD 60X3.5 DAE	\$2,130.00	UM	27%	\$1,554.90	\$319.50	\$234.30	\$0.00	\$85.20	\$0.00	\$319.50
5	V4-DS6FX-200-10	Flash Power Pack VNX2 200GB 10X3.5D	\$21,300.00	UM	27%	\$15,549.00	\$3,195.00	\$2,343.00	\$0.00	\$852.00	\$0.00	\$3,195.00
5	V4-DS6FX-200-100	Flash Power Pack VNX2 200GB 100X3.5D	\$185,400.00	UM	27%	\$135,342.00	\$27,810.00	\$20,394.00	\$0.00	\$7,416.00	\$0.00	\$27,810.00
5	V4-DS6FX-200-25	Flash Power Pack VNX2 200GB 25X3.5D	\$53,250.00	UM	27%	\$38,872.50	\$7,987.50	\$5,857.50	\$0.00	\$2,130.00	\$0.00	\$7,987.50
5	V4-DS6FX-200-50	Flash Power Pack VNX2 200GB 50X3.5D	\$100,425.00	UM	27%	\$73,310.25	\$15,063.75	\$11,046.75	\$0.00	\$4,017.00	\$0.00	\$15,063.75
5	V4-DS6FX-200-FP	VNX 200GB FAST VP SSD 60X3.5 DAE-FP	\$0.00	UM	27%	\$0.00	\$303.25	\$369.05	\$0.00	\$134.20	\$0.00	\$303.25
5	V4-DS6FX-200TU	VNX 200GB FAST VP EFD 60X3.5 DAE UPG	\$2,555.00	UM	27%	\$1,865.15	\$281.05	\$206.96	\$0.00	\$74.10	\$0.00	\$281.05
5	V4-DS6FX-200TU-100	Flash Power Pack VNX2 200GB 100X3.5D UPG	\$222,480.00	UM	27%	\$162,410.40	\$24,472.80	\$18,020.88	\$0.00	\$6,451.92	\$0.00	\$24,472.80
5	V4-DS6FX-200TU-50	Flash Power Pack VNX2 200GB 50X3.5D UPG	\$120,510.00	UM	27%	\$87,972.30	\$13,256.10	\$9,761.31	\$0.00	\$3,494.79	\$0.00	\$13,256.10
5	V4-DS6FX-200U	VNX 200GB FAST VP SSD 60X3.5 DAE UPG	\$2,555.00	UM	27%	\$1,865.15	\$281.05	\$206.96	\$0.00	\$74.10	\$0.00	\$281.05
5	V4-DS6FX-200U-10	Flash Power Pack VNX2 200GB 10X3.5D UPG	\$25,550.00	UM	27%	\$18,651.50	\$2,810.50	\$2,069.55	\$0.00	\$740.95	\$0.00	\$2,810.50
5	V4-DS6FX-200U-100	Flash Power Pack VNX2 200GB 100X3.5D UPG	\$222,480.00	UM	27%	\$162,410.40	\$24,472.80	\$18,020.88	\$0.00	\$6,451.92	\$0.00	\$24,472.80
5	V4-DS6FX-200U-25	Flash Power Pack VNX2 200GB 25X3.5D UPG	\$63,875.00	UM	27%	\$46,628.75	\$7,026.25	\$5,173.88	\$0.00	\$1,852.38	\$0.00	\$7,026.25
5	V4-DS6FX-200U-50	Flash Power Pack VNX2 200GB 50X3.5D UPG	\$120,510.00	UM	27%	\$87,972.30	\$13,256.10	\$9,761.31	\$0.00	\$3,494.79	\$0.00	\$13,256.10
5	V4-DS6FX-400	VNX 400GB FAST VP SSD 60X3.5 DAE	\$3,390.00	UM	27%	\$2,474.70	\$508.50	\$372.90	\$0.00	\$135.60	\$0.00	\$508.50
5	V4-DS6FX-400-10	Flash Power Pack VNX2 400GB 10X3.5D	\$33,900.00	UM	27%	\$24,747.00	\$5,085.00	\$3,729.00	\$0.00	\$1,356.00	\$0.00	\$5,085.00
5	V4-DS6FX-400-100	Flash Power Pack VNX2 400GB 100X3.5D	\$339,000.00	UM	27%	\$247,470.00	\$50,850.00	\$37,290.00	\$0.00	\$13,560.00	\$0.00	\$50,850.00
5	V4-DS6FX-400-25	Flash Power Pack VNX2 400GB 25X3.5D	\$84,750.00	UM	27%	\$61,867.50	\$12,712.50	\$9,322.50	\$0.00	\$3,390.00	\$0.00	\$12,712.50
5	V4-DS6FX-400-50	Flash Power Pack VNX2 400GB 50X3.5D	\$169,500.00	UM	27%	\$123,735.00	\$25,425.00	\$18,645.00	\$0.00	\$6,780.00	\$0.00	\$25,425.00
5	V4-DS6FX-400-FP	VNX 400GB FAST VP SSD 60X3.5 DAE-FP	\$0.00	UM	27%	\$0.00	\$812.25	\$595.65	\$0.00	\$216.60	\$0.00	\$812.25
5	V4-DS6FX-400TU	VNX 400GB FAST VP EFD 60X3.5 DAE UPG	\$4,070.00	UM	27%	\$2,971.10	\$447.70	\$329.67	\$0.00	\$118.03	\$0.00	\$447.70
5	V4-DS6FX-400TU-100	Flash Power Pack VNX2 400GB 100X3.5D UPG	\$407,000.00	UM	27%	\$297,110.00	\$44,770.00	\$32,967.00	\$0.00	\$11,803.00	\$0.00	\$44,770.00
5	V4-DS6FX-400TU-50	Flash Power Pack VNX2 400GB 50X3.5D UPG	\$203,500.00	UM	27%	\$148,555.00	\$22,385.00	\$16,483.50	\$0.00	\$5,901.50	\$0.00	\$22,385.00
5	V4-DS6FX-400U	VNX 400GB FAST VP SSD 60X3.5 DAE UPG	\$4,070.00	UM	27%	\$2,971.10	\$447.70	\$329.67	\$0.00	\$118.03	\$0.00	\$447.70
5	V4-DS6FX-400U-10	Flash Power Pack VNX2 400GB 10X3.5D UPG	\$40,700.00	UM	27%	\$29,711.00	\$4,477.00	\$3,296.70	\$0.00	\$1,180.30	\$0.00	\$4,477.00
5	V4-DS6FX-400U-100	Flash Power Pack VNX2 400GB 100X3.5D UPG	\$407,000.00	UM	27%	\$297,110.00	\$44,770.00	\$32,967.00	\$0.00	\$11,803.00	\$0.00	\$44,770.00
5	V4-DS6FX-400U-25	Flash Power Pack VNX2 400GB 25X3.5D UPG	\$170,750.00	UM	27%	\$123,735.00	\$25,425.00	\$18,645.00	\$0.00	\$6,780.00	\$0.00	\$25,425.00
5	V4-DS6FX-400U-50	Flash Power Pack VNX2 400GB 50X3.5D UPG	\$203,500.00	UM	27%	\$148,555.00	\$22,385.00	\$16,483.50	\$0.00	\$5,901.50	\$0.00	\$22,385.00
5	V4-DS6FX-800	VNX 800GB MLC SSD 60X3.5 DAE	\$0.00	UM	27%	\$0.00	\$899.25	\$659.45	\$0.00	\$239.80	\$0.00	\$899.25
5	V4-DS6FX-800-10	Flash Power Pack VNX2 800GB 10X3.5D	\$59,950.00	UM	27%	\$43,763.50	\$8,992.50	\$6,594.50	\$0.00	\$2,398.00	\$0.00	\$8,992.50
5	V4-DS6FX-800-100	Flash Power Pack VNX2 800GB 100X3.5D	\$599,500.00	UM	27%	\$437,635.00	\$89,925.00	\$65,945.00	\$0.00	\$23,980.00	\$0.00	\$89,925.00
5	V4-DS6FX-800-25	Flash Power Pack VNX2 800GB 25X3.5D	\$149,875.00	UM	27%	\$109,408.75	\$22,481.25	\$16,486.25	\$0.00	\$5,995.00	\$0.00	\$22,481.25
5	V4-DS6FX-800-50	Flash Power Pack VNX2 800GB 50X3.5D	\$299,750.00	UM	27%	\$218,817.50	\$44,962.50	\$32,972.50	\$0.00	\$11,990.00	\$0.00	\$44,962.50
5	V4-DS6FX-800TU	VNX 800GB MLC SSD 60X3.5 DAE U/G	\$0.00	UM	27%	\$0.00	\$791.45	\$582.80	\$0.00	\$208.66	\$0.00	\$791.45
5	V4-DS6FX-800TU-100	Flash Power Pack VNX2 800GB 100X3.5D UPG	\$719,500.00	UM	27%	\$525,235.00	\$79,145.00	\$58,279.50	\$0.00	\$20,865.50	\$0.00	\$79,145.00
5	V4-DS6FX-800TU-50	Flash Power Pack VNX2 800GB 50X3.5D UPG	\$359,750.00	UM	27%	\$262,617.50	\$39,572.50	\$29,139.75	\$0.00	\$10,432.75	\$0.00	\$39,572.50
5	V4-DS6FX-800U	VNX 800GB MLC SSD 60X3.5 DAE U/G	\$0.00	UM	27%	\$0.00	\$791.45	\$582.80	\$0.00	\$208.66	\$0.00	\$791.45
5	V4-DS6FX-800U-10	Flash Power Pack VNX2 800GB 10X3.5D UPG	\$71,950.00	UM	27%	\$52,523.50	\$7,914.50	\$5,827.95	\$0.00	\$2,086.55	\$0.00	\$7,914.50
5	V4-DS6FX-800U-100	Flash Power Pack VNX2 800GB 100X3.5D UPG	\$719,500.00	UM	27%	\$525,235.00	\$79,145.00	\$58,279.50	\$0.00	\$20,865.50	\$0.00	\$79,145.00
5	V4-DS6FX-800U-25	Flash Power Pack VNX2 800GB 25X3.5D UPG	\$179,875.00	UM	27%	\$131,308.75	\$19,786.25	\$14,569.88	\$0.00	\$5,216.38	\$0.00	\$19,786.25
5	V4-DS6FX-800U-50	Flash Power Pack VNX2 800GB 50X3.5D UPG	\$359,750.00	UM	27%	\$262,617.50	\$39,572.50	\$29,139.75	\$0.00	\$10,432.75	\$0.00	\$39,572.50
5	V4-VS07-020	VNX 2TB NL SAS 15X3.5 DAE	\$895.00	UM	27%	\$653.35	\$134.25	\$98.45	\$0.00	\$35.80	\$0.00	\$134.25
5	V4-VS07-020TU	VNX 2TB NL SAS 15X3.5 DAE UPG	\$1,215.00	UM	27%	\$886.95	\$133.65	\$98.42	\$0.00	\$35.24	\$0.00	\$133.65
5	V4-VS07-020U	VNX 2TB NL SAS 15X3.5 DAE UPG	\$1,215.00	UM	27%	\$886.95	\$133.65	\$98.42	\$0.00	\$35.24	\$0.00	\$133.65
5	V4-VS07-030	VNX 3TB NL SAS 15X3.5 DAE	\$1,215.00	UM	27%	\$886.95	\$182.25	\$133.65	\$0.00	\$48.60	\$0.00	\$182.25
5	V4-VS07-030TU	VNX 3TB NL SAS 15X3.5 DAE UPG	\$1,640.00	UM	27%	\$1,197.20	\$180.40	\$132.84	\$0.00	\$47.56	\$0.00	\$180.40
5	V4-VS07-030U	VNX 3TB NL SAS 15X3.5 DAE UPG	\$1,640.00	UM	27%	\$1,197.20	\$180.40	\$132.84	\$0.00	\$47.56	\$0.00	\$180.40
5	V4-VS07-040	VNX 4TB NL SAS 15X3.5 DAE	\$1,365.00	UM	27%	\$996.45	\$204.75	\$150.15	\$0.00	\$54.60	\$0.00	\$204.75
5	V4-VS07-040TU	VNX 4TB NL SAS 15X3.5 DAE UPG	\$1,835.00	UM	27%	\$1,339.55	\$201.85	\$148.64	\$0.00	\$53.22	\$0.00	\$201.85
5	V4-VS07-040U	VNX 4TB NL SAS 15X3.5 DAE UPG	\$1,835.00	UM	27%	\$1,339.55	\$201.85	\$148.64	\$0.00	\$53.22	\$0.00	\$201.85
5	V4-VS10-012	VNX 1.2TB 10K SAS 15X3.5 DAE	\$1,435.00	UM	27%	\$1,047.55	\$215.25	\$157.85	\$0.00	\$57.40	\$0.00	\$215.25
5	V4-VS10-012TU	VNX 1.2TB 10K SAS 15X3.5 DAE UPG	\$1,945.00	UM	27%	\$1,419.85	\$213.95	\$157.55	\$0.00	\$56.41	\$0.00	\$213.95
5	V4-VS10-012U	VNX 1.2TB 10K SAS 15X3.5 DAE UPG	\$1,945.00	UM	27%	\$1,419.85	\$213.95	\$157.55	\$0.00	\$56.41	\$0.00	\$213.95
5	V4-VS10-600	VNX 600GB 10K SAS 15X3.5 DAE	\$860.00	UM	27%	\$627.80	\$129.90	\$94.60	\$0.00	\$34.40	\$0.00	\$129.90
5	V4-VS10-600TU	VNX 600GB 10K SAS 15X3.5 DAE UPG	\$1,165.00	UM	27%	\$850.45	\$128.15	\$94.37	\$0.00	\$33.79	\$0.00	\$128.15
5	V4-VS10-600U	VNX 600GB 10K SAS 15X3.5 DAE UPG	\$1,165.00	UM	27%	\$850.45	\$128.15	\$94.37	\$0.00	\$33.79	\$0.00	\$128.15
5	V4-VS10-900	VNX 900GB 10K SAS 15X3.5 DAE	\$1,135.00	UM	27%	\$828.55	\$170.25	\$124.85	\$0.00	\$45.40	\$0.00	\$170.25
5	V4-VS10-900TU	VNX 900GB 10K SAS 15X3.5 DAE UPG	\$1,530.00	UM	27%	\$1,116.90	\$168.30	\$123.93	\$0.00	\$44.37	\$0.00	\$168.30
5	V4-VS10-900U	VNX 900GB 10K SAS 15X3.5 DAE UPG	\$1,530.00	UM	27%	\$1,116.90	\$168.30	\$123.93	\$0.00	\$44.37	\$0.00	\$168.30
5	V4-VS15-300	VNX 300GB 15K SAS 15X3.5 DAE	\$910.00	UM	27%	\$664.30	\$136.50	\$100.10	\$0.00	\$36.40	\$0.00	\$136.50
5	V4-VS15-300TU	VNX 300GB 15K SAS 15X3.5 DAE UPG	\$1,230.00	UM	27%	\$897.90	\$135.30	\$99.63	\$0.00	\$35.67	\$0.00	\$135.30
5	V4-VS15-300U	VNX 300GB 15K SAS 15X3.5 DAE UPG	\$1,230.00	UM	27%	\$897.90	\$135.30	\$99.63	\$0.00	\$35.67	\$0.00	\$135.30
5	V4-VS15-600	VNX 600GB 15K SAS 15X3.5 DAE	\$1,395.00	UM	27%	\$1,018.35	\$209.25	\$153.45	\$0.00	\$55.80	\$0.00	\$209.25
5	V4-VS15-600TU	VNX 600GB 15K SAS 15X3.5 DAE UPG	\$1,885.00	UM	27%	\$1,376.05	\$207.35	\$152.69	\$0.00	\$54.67	\$0.00	\$207.35
5	V4-VS15-600U	VNX 600GB 15K SAS 15X3.5 DAE UPG	\$1,885.00	UM	27%	\$1,376.05	\$207.35	\$152.69	\$0.00	\$54.67	\$0.00	\$207.35
5	V4-VS6F-100	VNX 100GB										

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	V4-VS6F-200	VNX 200GB SSD 15X3.5 DAE	\$3,845.00	UM	27%	\$2,806.85	\$576.75	\$422.95	\$0.00	\$153.80	\$0.00	\$576.75
5	V4-VS6F-200-FP	VNX 200GB SSD 15X3.5 DAE-FP	\$0.00	UM	27%	\$0.00	\$1,112.00	\$779.00	\$0.00	\$176.20	\$0.00	\$1,112.00
5	V4-VS6F-200TU	VNX 200GB EFD 15X3.5 DAE UPG	\$5,190.00	UM	27%	\$3,788.70	\$570.90	\$420.39	\$0.00	\$150.51	\$0.00	\$570.90
5	V4-VS6F-200U	VNX 200GB SSD 15X3.5 DAE UPG	\$5,190.00	UM	27%	\$3,788.70	\$570.90	\$420.39	\$0.00	\$150.51	\$0.00	\$570.90
5	V4-VS6FX1.6TB-10	Flash Power Pack VNX2 1.6TB 10X3.5	\$97,900.00	UM	27%	\$71,467.00	\$14,685.00	\$10,769.00	\$0.00	\$3,916.00	\$0.00	\$14,685.00
5	V4-VS6FX1.6TB-100	Flash Power Pack VNX2 1.6TB 100X3.5	\$979,000.00	UM	27%	\$714,670.00	\$146,850.00	\$107,690.00	\$0.00	\$39,160.00	\$0.00	\$146,850.00
5	V4-VS6FX1.6TB-25	Flash Power Pack VNX2 1.6TB 25X3.5	\$244,750.00	UM	27%	\$178,667.50	\$36,712.50	\$26,922.50	\$0.00	\$9,790.00	\$0.00	\$36,712.50
5	V4-VS6FX1.6TB-50	Flash Power Pack VNX2 1.6TB 50X3.5	\$489,500.00	UM	27%	\$357,335.00	\$73,425.00	\$53,845.00	\$0.00	\$19,580.00	\$0.00	\$73,425.00
5	V4-VS6FX1.6TB-100	Flash Power Pack VNX2 1.6TB 100X3.5 UPG	\$117,450.00	UM	27%	\$85,738.50	\$12,919.50	\$9,513.45	\$0.00	\$3,406.05	\$0.00	\$12,919.50
5	V4-VS6FX1.6TB-100U	Flash Power Pack VNX2 1.6TB 100X3.5 UPG	\$1,174,500.00	UM	27%	\$857,385.00	\$129,195.00	\$95,134.50	\$0.00	\$34,060.50	\$0.00	\$129,195.00
5	V4-VS6FX1.6TB-25	Flash Power Pack VNX2 1.6TB 25X3.5 UPG	\$293,625.00	UM	27%	\$214,346.25	\$32,298.75	\$23,783.63	\$0.00	\$8,515.13	\$0.00	\$32,298.75
5	V4-VS6FX1.6TB-50	Flash Power Pack VNX2 1.6TB 50X3.5 UPG	\$587,250.00	UM	27%	\$428,692.50	\$64,597.50	\$47,567.25	\$0.00	\$17,030.25	\$0.00	\$64,597.50
5	V4-VS6FX1.6TU-100	Flash Power Pack VNX2 1.6TB 100X3.5 UPG	\$1,174,500.00	UM	27%	\$857,385.00	\$129,195.00	\$95,134.50	\$0.00	\$34,060.50	\$0.00	\$129,195.00
5	V4-VS6FX1.6TU-50	Flash Power Pack VNX2 1.6TB 50X3.5 UPG	\$587,250.00	UM	27%	\$428,692.50	\$64,597.50	\$47,567.25	\$0.00	\$17,030.25	\$0.00	\$64,597.50
5	V4-VS6FX-100	VNX 100GB FAST VP SSD 15X3.5 DAE	\$0.00	UM	27%	\$0.00	\$278.25	\$204.05	\$0.00	\$74.20	\$0.00	\$278.25
5	V4-VS6FX-100-FP	VNX 100GB FAST VP SSD 15X3.5 DAE-FP	\$0.00	UM	27%	\$0.00	\$278.25	\$204.05	\$0.00	\$74.20	\$0.00	\$278.25
5	V4-VS6FX-100U	VNX 100GB FAST VP SSD 15X3.5 DAE UPG	\$0.00	UM	27%	\$0.00	\$244.75	\$180.23	\$0.00	\$64.53	\$0.00	\$244.75
5	V4-VS6FX-1600	VNX 1600GB MLC SSD 15X3.5 DAE	\$9,790.00	UM	27%	\$7,146.70	\$1,468.50	\$1,076.90	\$0.00	\$391.60	\$0.00	\$1,468.50
5	V4-VS6FX-1600TU	VNX 1600GB MLC SSD 15X3.5 DAE U/G	\$11,745.00	UM	27%	\$8,573.85	\$1,291.95	\$951.35	\$0.00	\$340.61	\$0.00	\$1,291.95
5	V4-VS6FX-1600U	VNX 1600GB MLC SSD 15X3.5 DAE U/G	\$11,745.00	UM	27%	\$8,573.85	\$1,291.95	\$951.35	\$0.00	\$340.61	\$0.00	\$1,291.95
5	V4-VS6FX-200	VNX 200GB FAST VP SSD 15X3.5 DAE	\$2,130.00	UM	27%	\$1,554.90	\$319.50	\$234.30	\$0.00	\$85.20	\$0.00	\$319.50
5	V4-VS6FX-200-10	Flash Power Pack VNX2 200GB 10X3.5	\$21,300.00	UM	27%	\$15,549.00	\$3,195.00	\$2,343.00	\$0.00	\$852.00	\$0.00	\$3,195.00
5	V4-VS6FX-200-100	Flash Power Pack VNX2 200GB 100X3.5	\$185,400.00	UM	27%	\$135,342.00	\$27,810.00	\$20,394.00	\$0.00	\$7,416.00	\$0.00	\$27,810.00
5	V4-VS6FX-200-21	Flash Power Pack VNX2 200GB 21x3.5	\$44,730.00	UM	27%	\$32,652.90	\$6,709.50	\$4,920.30	\$0.00	\$1,789.20	\$0.00	\$6,709.50
5	V4-VS6FX-200-25	Flash Power Pack VNX2 200GB 25x3.5	\$53,250.00	UM	27%	\$38,872.50	\$7,987.50	\$5,857.50	\$0.00	\$2,130.00	\$0.00	\$7,987.50
5	V4-VS6FX-200-50	Flash Power Pack VNX2 200GB 50x3.5	\$100,425.00	UM	27%	\$73,310.25	\$15,063.75	\$11,046.75	\$0.00	\$4,017.00	\$0.00	\$15,063.75
5	V4-VS6FX-200-FP	VNX 200GB FAST VP SSD 15X3.5 DAE-FP	\$0.00	UM	27%	\$0.00	\$503.25	\$369.05	\$0.00	\$134.20	\$0.00	\$503.25
5	V4-VS6FX-200TU	VNX 200GB FAST VP EFD 15X3.5 DAE UPG	\$2,555.00	UM	27%	\$1,865.15	\$281.05	\$206.96	\$0.00	\$74.10	\$0.00	\$281.05
5	V4-VS6FX-200TU-100	Flash Power Pack VNX2 200GB 100X3.5 UPG	\$222,480.00	UM	27%	\$162,410.40	\$24,472.80	\$18,020.88	\$0.00	\$6,451.92	\$0.00	\$24,472.80
5	V4-VS6FX-200TU-50	Flash Power Pack VNX2 200GB 50x3.5 UPG	\$120,510.00	UM	27%	\$87,972.30	\$13,256.10	\$9,761.31	\$0.00	\$3,256.10	\$0.00	\$13,256.10
5	V4-VS6FX-200U	VNX 200GB FAST VP SSD 15X3.5 DAE UPG	\$2,555.00	UM	27%	\$1,865.15	\$281.05	\$206.96	\$0.00	\$74.10	\$0.00	\$281.05
5	V4-VS6FX-200U-10	Flash Power Pack VNX2 200GB 10X3.5 UPG	\$25,550.00	UM	27%	\$18,651.50	\$2,810.50	\$2,069.55	\$0.00	\$740.95	\$0.00	\$2,810.50
5	V4-VS6FX-200U-100	Flash Power Pack VNX2 200GB 100X3.5 UPG	\$222,480.00	UM	27%	\$162,410.40	\$24,472.80	\$18,020.88	\$0.00	\$6,451.92	\$0.00	\$24,472.80
5	V4-VS6FX-200U-21	Flash Power Pack VNX2 200GB 21x3.5 UPG	\$53,655.00	UM	27%	\$39,168.15	\$5,902.05	\$4,346.06	\$0.00	\$1,556.00	\$0.00	\$5,902.05
5	V4-VS6FX-200U-25	Flash Power Pack VNX2 200GB 25x3.5 UPG	\$63,875.00	UM	27%	\$46,628.75	\$7,026.25	\$5,173.88	\$0.00	\$1,852.38	\$0.00	\$7,026.25
5	V4-VS6FX-200U-50	Flash Power Pack VNX2 200GB 50x3.5 UPG	\$120,510.00	UM	27%	\$87,972.30	\$13,256.10	\$9,761.31	\$0.00	\$3,256.10	\$0.00	\$13,256.10
5	V4-VS6FX-400	VNX 400GB FAST VP SSD 15X3.5 DAE	\$3,390.00	UM	27%	\$2,474.70	\$508.50	\$372.90	\$0.00	\$135.60	\$0.00	\$508.50
5	V4-VS6FX-400-10	Flash Power Pack VNX2 400GB 10X3.5	\$33,900.00	UM	27%	\$24,747.00	\$5,085.00	\$3,729.00	\$0.00	\$1,356.00	\$0.00	\$5,085.00
5	V4-VS6FX-400-100	Flash Power Pack VNX2 400GB 100X3.5	\$339,000.00	UM	27%	\$247,470.00	\$50,850.00	\$37,290.00	\$0.00	\$13,560.00	\$0.00	\$50,850.00
5	V4-VS6FX-400-21	Flash Power Pack VNX2 400GB 21x3.5	\$71,190.00	UM	27%	\$51,968.70	\$10,678.50	\$7,830.90	\$0.00	\$2,847.60	\$0.00	\$10,678.50
5	V4-VS6FX-400-25	Flash Power Pack VNX2 400GB 25x3.5	\$84,750.00	UM	27%	\$61,867.50	\$12,712.50	\$9,322.50	\$0.00	\$3,390.00	\$0.00	\$12,712.50
5	V4-VS6FX-400-50	Flash Power Pack VNX2 400GB 50x3.5	\$169,500.00	UM	27%	\$123,735.00	\$25,425.00	\$18,645.00	\$0.00	\$6,780.00	\$0.00	\$25,425.00
5	V4-VS6FX-400-FP	VNX 400GB FAST VP SSD 15X3.5 DAE-FP	\$0.00	UM	27%	\$0.00	\$812.25	\$595.65	\$0.00	\$216.60	\$0.00	\$812.25
5	V4-VS6FX-400TU	VNX 400GB FAST VP EFD 15X3.5 DAE UPG	\$4,070.00	UM	27%	\$2,971.10	\$447.70	\$329.67	\$0.00	\$118.03	\$0.00	\$447.70
5	V4-VS6FX-400TU-100	Flash Power Pack VNX2 400GB 100X3.5 UPG	\$407,000.00	UM	27%	\$297,110.00	\$44,770.00	\$32,967.00	\$0.00	\$11,803.00	\$0.00	\$44,770.00
5	V4-VS6FX-400TU-50	Flash Power Pack VNX2 400GB 50x3.5 UPG	\$203,500.00	UM	27%	\$148,555.00	\$22,385.00	\$16,483.50	\$0.00	\$5,901.50	\$0.00	\$22,385.00
5	V4-VS6FX-400U	VNX 400GB FAST VP SSD 15X3.5 DAE UPG	\$4,070.00	UM	27%	\$2,971.10	\$447.70	\$329.67	\$0.00	\$118.03	\$0.00	\$447.70
5	V4-VS6FX-400U-10	Flash Power Pack VNX2 400GB 10X3.5 UPG	\$40,700.00	UM	27%	\$29,711.00	\$4,477.00	\$3,296.70	\$0.00	\$1,180.30	\$0.00	\$4,477.00
5	V4-VS6FX-400U-100	Flash Power Pack VNX2 400GB 100X3.5 UPG	\$407,000.00	UM	27%	\$297,110.00	\$44,770.00	\$32,967.00	\$0.00	\$11,803.00	\$0.00	\$44,770.00
5	V4-VS6FX-400U-21	Flash Power Pack VNX2 400GB 21x3.5 UPG	\$85,470.00	UM	27%	\$62,393.10	\$9,401.70	\$6,923.07	\$0.00	\$2,478.63	\$0.00	\$9,401.70
5	V4-VS6FX-400U-25	Flash Power Pack VNX2 400GB 25x3.5 UPG	\$101,750.00	UM	27%	\$74,277.50	\$11,192.50	\$8,241.75	\$0.00	\$2,950.75	\$0.00	\$11,192.50
5	V4-VS6FX-400U-50	Flash Power Pack VNX2 400GB 50x3.5 UPG	\$203,500.00	UM	27%	\$148,555.00	\$22,385.00	\$16,483.50	\$0.00	\$5,901.50	\$0.00	\$22,385.00
5	V4-VS6FX-800	VNX 800GB MLC SSD 15X3.5 DAE	\$5,995.00	UM	27%	\$4,376.35	\$899.25	\$659.45	\$0.00	\$239.80	\$0.00	\$899.25
5	V4-VS6FX-800-10	Flash Power Pack VNX2 800GB 10X3.5	\$59,950.00	UM	27%	\$43,763.50	\$8,992.50	\$6,594.50	\$0.00	\$2,398.00	\$0.00	\$8,992.50
5	V4-VS6FX-800-100	Flash Power Pack VNX2 800GB 100X3.5	\$599,500.00	UM	27%	\$437,635.00	\$89,925.00	\$65,945.00	\$0.00	\$23,980.00	\$0.00	\$89,925.00
5	V4-VS6FX-800-21	Flash Power Pack VNX2 800GB 21x3.5	\$125,895.00	UM	27%	\$91,903.35	\$18,884.25	\$13,848.45	\$0.00	\$5,035.80	\$0.00	\$18,884.25
5	V4-VS6FX-800-25	Flash Power Pack VNX2 800GB 25x3.5	\$149,875.00	UM	27%	\$109,408.75	\$22,481.25	\$16,486.25	\$0.00	\$5,995.00	\$0.00	\$22,481.25
5	V4-VS6FX-800-50	Flash Power Pack VNX2 800GB 50x3.5	\$299,750.00	UM	27%	\$218,817.50	\$44,962.50	\$32,972.50	\$0.00	\$11,990.00	\$0.00	\$44,962.50
5	V4-VS6FX-800TU	VNX 800GB MLC SSD 15X3.5 DAE U/G	\$7,195.00	UM	27%	\$5,252.35	\$791.45	\$582.80	\$0.00	\$208.66	\$0.00	\$791.45
5	V4-VS6FX-800TU-100	Flash Power Pack VNX2 800GB 100X3.5 UPG	\$719,500.00	UM	27%	\$525,235.00	\$79,145.00	\$58,279.50	\$0.00	\$20,865.50	\$0.00	\$79,145.00
5	V4-VS6FX-800TU-50	Flash Power Pack VNX2 800GB 50x3.5 UPG	\$359,750.00	UM	27%	\$262,617.50	\$39,572.50	\$29,139.75	\$0.00	\$10,432.75	\$0.00	\$39,572.50
5	V4-VS6FX-800U	VNX 800GB MLC SSD 15X3.5 DAE U/G	\$7,195.00	UM	27%	\$5,252.35	\$791.45	\$582.80	\$0.00	\$208.66	\$0.00	\$791.45
5	V4-VS6FX-800U-10	Flash Power Pack VNX2 800GB 10X3.5 UPG	\$71,950.00	UM	27%	\$52,523.50	\$7,914.50	\$5,827.95	\$0.00	\$2,086.55	\$0.00	\$7,914.50
5	V4-VS6FX-800U-100	Flash Power Pack VNX2 800GB 100X3.5 UPG	\$719,500.00	UM	27%	\$525,235.00	\$79,145.00	\$58,279.50	\$0.00	\$20,865.50	\$0.00	\$79,145.00
5	V4-VS6FX-800U-21	Flash Power Pack VNX2 800GB 21x3.5 UPG	\$151,095.00	UM	27%	\$110,299.35	\$16,620.45	\$12,238.70	\$0.00	\$4,381.76	\$0.00	\$16,620.45
5	V4-VS6FX-800U-25	Flash Power Pack VNX2 800GB 25x3.5 UPG	\$179,875.00	UM	27%	\$131,308.75	\$19,786.25	\$14,569.88	\$0.00	\$5,216.38	\$0.00	\$19,786.25
5	V4-VS6FX-800U-50	Flash Power Pack VNX2 800GB 50x3.5 UPG	\$359,750.00	UM	27%	\$262,617.50	\$39,572.50	\$29,139.75	\$0.00	\$10,432.75	\$0.00	\$39,572.50
5	VBMSASHMSAS2	ONE PR 2M MINI SAS HD TO MINI SAS CBL	\$554.00	UM	27%	\$404.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBMSASHMSAS5	ONE PR 5M MINI SAS HD TO MINI SAS CBL	\$1,386.00	UM	27%	\$1,011.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBMSASHMSAS8	ONE PR 8M MINI SAS HD TO MINI SAS CBL	\$2,772.00	UM	27%	\$2,023.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBMSAS-MSAS10	ONE PR OF 10M MINI SAS TO MINI SAS CBL	\$1,063.00	UM	27%	\$775.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBMSAS-MSAS2M	ONE PR OF 2M MINI SAS TO MINI SAS CBL	\$370.00	UM	27%	\$270.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBMSAS-MSAS5M	ONE PR OF 5M MINI SAS TO MINI SAS CBL	\$924.00	UM	27%	\$674.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPW40U-ASTL	CAB QUAD POWER CORD AUSTRALIA TWISTLOCK	\$1,301.00	UM	27%	\$949.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPW40UD-ASTL	40U DEEP RACK PWR CORD PAIR ASTL LP-58	\$2,661.00	UM	27%	\$1,942.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPW40UD-IEC3	40U DEEP RACK PWR CORD PAIR IEC309	\$1,127.00	UM	27%	\$822.71	\$0.00	\$0.00	\$0.00	\$0.00</		

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VBPW40U-US	CAB QUAD POWER CORD US TWISTLOCK	\$680.00	UM	27%	\$496.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBSAS-FLEX2M	HI-FLEX 2M MINISAS TO MINISAS CBL PR	\$812.00	UM	27%	\$592.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBSAS-FLEX3M	HI-FLEX 3M MINISAS TO MINISAS CBL PR	\$1,217.00	UM	27%	\$888.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBSAS-FLEX5M	HI-FLEX 5M MINISAS TO MINISAS CBL PR	\$2,028.00	UM	27%	\$1,480.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBSAS-FLEX8M	HI-FLEX 8M MINISAS TO MINISAS CBL PR	\$3,245.00	UM	27%	\$2,368.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBSASHD-FLX2M	HI-FLEX 2M MINISASHD TO MINISAS CBL PR	\$1,093.00	UM	27%	\$797.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBSASHD-FLX3M	HI-FLEX 3M MINISASHD TO MINISAS CBL PR	\$1,639.00	UM	27%	\$1,196.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBSASHD-FLX5M	HI-FLEX 5M MINISASHD TO MINISAS CBL PR	\$2,732.00	UM	27%	\$1,994.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBSASHD-FLX8M	HI-FLEX 8M MINISASHD TO MINISAS CBL PR	\$4,372.00	UM	27%	\$3,191.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBSFP-TWAX-1M	Qty 2 SFP+ TO SFP+ 1M ACTIVE 8G/10G CBL	\$638.00	UM	27%	\$465.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBSFP-TWAX-3M	Qty 2 SFP+ TO SFP+ 3M ACTIVE 8G/10G CBL	\$765.00	UM	27%	\$558.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBSFP-TWAX-5M	Qty 2 SFP+ TO SFP+ 5M ACTIVE 8G/10G CBL	\$935.00	UM	27%	\$682.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBTELC01UCS	Telco Rail Kit for the 1U CS	\$924.00	UM	27%	\$674.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBTELC02UDAE	Telco Rail Kit for the 2U DAE	\$201.00	UM	27%	\$146.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBTELC02UDME	Telco Rail Kit for the 2U DME	\$201.00	UM	27%	\$146.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBTELC03UDAE	Telco Rail Kit for the 3U DAE	\$201.00	UM	27%	\$146.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBTELC03UDPE	Telco Rail Kit for the 3U DPE	\$334.00	UM	27%	\$243.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VDMBM1GCUA	VNXB 1GBASE-T DM MODULE 4 PORT	\$1,478.00	UM	27%	\$1,078.94	\$221.70	\$162.58	\$0.00	\$59.12	\$0.00	\$221.70
5	VDMBM1GCUU	VNXB 1GBASE-T DM MODULE 4 PORT	\$2,074.00	UM	27%	\$1,514.02	\$311.10	\$228.14	\$0.00	\$82.96	\$0.00	\$311.10
5	VDMBMXG2OPA	VNXB 10GBE 2 OP MODULE (2 SFP+)	\$4,434.00	UM	27%	\$3,236.82	\$665.10	\$487.74	\$0.00	\$177.36	\$0.00	\$665.10
5	VDMBMXG2OPU	VNXB 10GBE 2 OP MODULE (2 SFP+)	\$6,226.00	UM	27%	\$4,544.98	\$933.90	\$684.86	\$0.00	\$249.04	\$0.00	\$933.90
5	VDMBMXG2TWA	VNXB 10GBE 2 OP MODULE (TWINAX)	\$2,956.00	UM	27%	\$2,157.88	\$443.40	\$325.16	\$0.00	\$118.24	\$0.00	\$443.40
5	VDMBMXG2TWU	VNXB 10GBE 2 OP MODULE (TWINAX)	\$4,144.00	UM	27%	\$3,025.12	\$621.60	\$455.84	\$0.00	\$165.76	\$0.00	\$621.60
5	VDMBMXGTA	VNXB 10GBASE-T DM MODULE 2 PORT	\$2,217.00	UM	27%	\$1,618.41	\$332.55	\$243.87	\$0.00	\$88.68	\$0.00	\$332.55
5	VDMBMXGTU	VNXB 10GBASE-T DM MODULE 2 PORT	\$3,104.00	UM	27%	\$2,265.92	\$465.60	\$341.44	\$0.00	\$124.16	\$0.00	\$465.60
5	V-N4-201210	VNX 1.2TB 10K VAULT 25X2.5 DPE/DAE NEBS	\$6,340.00	UM	27%	\$4,628.20	\$951.00	\$697.40	\$0.00	\$253.60	\$0.00	\$951.00
5	V-N4-230015	VNX 300GB 15K VAULT 25X2.5 DPE/DAE NEBS	\$5,465.00	UM	27%	\$3,989.45	\$819.75	\$601.15	\$0.00	\$218.60	\$0.00	\$819.75
5	V-N4-2400FX	VNX 400GB SSD VAULT 25X2.5 DPE/DAE NEBS	\$17,560.00	UM	27%	\$12,818.80	\$2,634.00	\$1,931.60	\$0.00	\$702.40	\$0.00	\$2,634.00
5	V-N4-260010	VNX 600GB 10K VAULT 25X2.5 DPE/DAE NEBS	\$3,785.00	UM	27%	\$2,763.05	\$567.75	\$416.35	\$0.00	\$151.40	\$0.00	\$567.75
5	V-N4-290010	VNX 900GB 10K VAULT 25X2.5 DPE/DAE NEBS	\$4,985.00	UM	27%	\$3,639.05	\$747.75	\$548.35	\$0.00	\$199.40	\$0.00	\$747.75
5	V-N4-2S0701	VNX 1000GB SAS VAULT 25X2.5 DPE/DAE NEBS	\$3,940.00	UM	27%	\$2,876.20	\$591.00	\$433.40	\$0.00	\$157.60	\$0.00	\$591.00
5	V-N4-D30015	VNX 300GB 15K VAULT 60X3.5 DAE NEBS	\$0.00	UM	27%	\$0.00	\$600.75	\$440.55	\$0.00	\$160.20	\$0.00	\$600.75
5	V-N4-D90010	VNX 900GB 10K VAULT 60X3.5 DAE NEBS	\$4,985.00	UM	27%	\$3,639.05	\$747.75	\$548.35	\$0.00	\$199.40	\$0.00	\$747.75
5	V-N4-V30015	VNX 300GB 15K VAULT 15X3.5 DAE NEBS	\$4,005.00	UM	27%	\$2,923.65	\$600.75	\$440.55	\$0.00	\$160.20	\$0.00	\$600.75
5	V-N4-V400FX	VNX 400GB SSD VAULT 15X3.5 DAE NEBS	\$17,560.00	UM	27%	\$12,818.80	\$2,634.00	\$1,931.60	\$0.00	\$702.40	\$0.00	\$2,634.00
5	V-N4-V60010	VNX 600GB 10K VAULT 15X3.5 DAE NEBS	\$3,785.00	UM	27%	\$2,763.05	\$567.75	\$416.35	\$0.00	\$151.40	\$0.00	\$567.75
5	V-N4-V60015	VNX 600GB 15K VAULT 15X3.5 DAE NEBS	\$6,140.00	UM	27%	\$4,482.20	\$921.00	\$675.40	\$0.00	\$245.60	\$0.00	\$921.00
5	V-N4-V90010	VNX 900GB 10K VAULT 15X3.5 DAE NEBS	\$4,985.00	UM	27%	\$3,639.05	\$747.75	\$548.35	\$0.00	\$199.40	\$0.00	\$747.75
5	VNS2DP010NLF	VNX5200 DPE 25 DR-6X1TNL DC-FLD INST	\$13,700.00	UM	27%	\$10,001.00	\$2,055.00	\$1,507.00	\$0.00	\$548.00	\$0.00	\$2,055.00
5	VNS2DP010NLM	VNX5200 DPE 25 DR-6X1TNL DC-MIN RK	\$13,700.00	UM	27%	\$10,001.00	\$2,055.00	\$1,507.00	\$0.00	\$548.00	\$0.00	\$2,055.00
5	VNS2DP01210FD	VNX5200 DPE 25 DR-8X1.2T10K DC-FLD INS	\$22,683.00	UM	27%	\$16,558.59	\$3,402.45	\$2,495.13	\$0.00	\$907.32	\$0.00	\$3,402.45
5	VNS2DP01210MD	VNX5200 DPE 25 DR-8X1.2T10K DC-MIN RK	\$22,683.00	UM	27%	\$16,558.59	\$3,402.45	\$2,495.13	\$0.00	\$907.32	\$0.00	\$3,402.45
5	VNS2DP112NLF	VNX5200 DPE 25 DR-12X1T NL DC-FLD IN	\$16,644.00	UM	27%	\$12,150.12	\$2,496.60	\$1,830.84	\$0.00	\$665.76	\$0.00	\$2,496.60
5	VNS2DP112NLM	VNX5200 DPE 25 DR-12X1T NL DC-MIN RK	\$16,644.00	UM	27%	\$12,150.12	\$2,496.60	\$1,830.84	\$0.00	\$665.76	\$0.00	\$2,496.60
5	VNS2DP12210FD	VNX5200 DPE 25x2.5";12x1.2TB 10K DC-FL	\$27,219.00	UM	27%	\$19,869.87	\$4,082.85	\$2,994.09	\$0.00	\$1,088.76	\$0.00	\$4,082.85
5	VNS2DP12210MD	VNX5200 DPE 25x2.5";12x1.2TB DC-MIN RK	\$27,219.00	UM	27%	\$19,869.87	\$4,082.85	\$2,994.09	\$0.00	\$1,088.76	\$0.00	\$4,082.85
5	VNS2DP12510FD	VNX5200 DPE 25x2.5";25x1.2TB 10K DC-FL	\$35,304.00	UM	27%	\$25,771.92	\$5,295.60	\$3,883.44	\$0.00	\$1,412.16	\$0.00	\$5,295.60
5	VNS2DP12510MD	VNX5200 DPE 25x2.5";25x1.2TB DC-MIN RK	\$35,304.00	UM	27%	\$25,771.92	\$5,295.60	\$3,883.44	\$0.00	\$1,412.16	\$0.00	\$5,295.60
5	VNS2DP125NLF	VNX5200 DPE 25 DR-25X1T NL DC-FLD IN	\$24,768.00	UM	27%	\$18,080.64	\$3,715.20	\$2,724.48	\$0.00	\$990.72	\$0.00	\$3,715.20
5	VNS2DP125NLM	VNX5200 DPE 25 DR-25X1T NL DC-MIN RK	\$24,768.00	UM	27%	\$18,080.64	\$3,715.20	\$2,724.48	\$0.00	\$990.72	\$0.00	\$3,715.20
5	VNS2DP30015FD	VNX5200 DPE 25 DR-8X300G15K DC-FLD INS	\$16,415.00	UM	27%	\$11,982.95	\$2,462.25	\$1,805.65	\$0.00	\$656.60	\$0.00	\$2,462.25
5	VNS2DP30015MD	VNX5200 DPE 25 DR-8X300G15K DC-MIN RK	\$16,415.00	UM	27%	\$11,982.95	\$2,462.25	\$1,805.65	\$0.00	\$656.60	\$0.00	\$2,462.25
5	VNS2DP31215FD	VNX5200 DPE 25 DR-12X300G15K DC-FLD IN	\$18,056.00	UM	27%	\$13,180.88	\$2,708.40	\$1,986.16	\$0.00	\$722.24	\$0.00	\$2,708.40
5	VNS2DP31215MD	VNX5200 DPE 25 DR-12X300G15K DC-MIN RK	\$18,056.00	UM	27%	\$13,180.88	\$2,708.40	\$1,986.16	\$0.00	\$722.24	\$0.00	\$2,708.40
5	VNS2DP32515FD	VNX5200 DPE 25 DR-25X300G15K DC-FLD IN	\$24,768.00	UM	27%	\$18,080.64	\$3,715.20	\$2,724.48	\$0.00	\$990.72	\$0.00	\$3,715.20
5	VNS2DP32515MD	VNX5200 DPE 25 DR-25X300G15K DC-MIN RK	\$24,768.00	UM	27%	\$18,080.64	\$3,715.20	\$2,724.48	\$0.00	\$990.72	\$0.00	\$3,715.20
5	VNS2DP400FXD	VNX5200 DPE 25 DR-8X400GFL DC-FLD INS	\$47,765.00	UM	27%	\$34,868.45	\$7,164.75	\$5,254.15	\$0.00	\$1,910.60	\$0.00	\$7,164.75
5	VNS2DP400XMD	VNX5200 DPE 25 DR-8X400GFL DC-MIN RK	\$47,765.00	UM	27%	\$34,868.45	\$7,164.75	\$5,254.15	\$0.00	\$1,910.60	\$0.00	\$7,164.75
5	VNS2DP60010FD	VNX5200 DPE 25 DR-8X600G10K DC-FLD INS	\$17,524.00	UM	27%	\$12,792.52	\$2,628.60	\$1,927.64	\$0.00	\$700.96	\$0.00	\$2,628.60
5	VNS2DP60010MD	VNX5200 DPE 25 DR-8X600G10K DC-MIN RK	\$17,524.00	UM	27%	\$12,792.52	\$2,628.60	\$1,927.64	\$0.00	\$700.96	\$0.00	\$2,628.60
5	VNS2DP61210FD	VNX5200 DPE 25 DR-12X600G10K DC-FLD IN	\$19,276.00	UM	27%	\$14,071.48	\$2,891.40	\$2,120.36	\$0.00	\$771.04	\$0.00	\$2,891.40
5	VNS2DP61210MD	VNX5200 DPE 25 DR-12X600G10K DC-MIN RK	\$19,276.00	UM	27%	\$14,071.48	\$2,891.40	\$2,120.36	\$0.00	\$771.04	\$0.00	\$2,891.40
5	VNS2DP62510FD	VNX5200 DPE 25 DR-25X600G10K DC-FLD IN	\$22,209.00	UM	27%	\$16,212.57	\$3,331.35	\$2,442.99	\$0.00	\$888.36	\$0.00	\$3,331.35
5	VNS2DP62510MD	VNX5200 DPE 25 DR-25X600G10K DC-MIN RK	\$22,209.00	UM	27%	\$16,212.57	\$3,331.35	\$2,442.99	\$0.00	\$888.36	\$0.00	\$3,331.35
5	VNS2DP90010FD	VNX5200 DPE 25 DR-8X900G10K DC-FLD INS	\$18,903.00	UM	27%	\$13,799.19	\$2,835.45	\$2,079.33	\$0.00	\$756.12	\$0.00	\$2,835.45
5	VNS2DP90010MD	VNX5200 DPE 25 DR-8X900G10K DC-MIN RK	\$18,903.00	UM	27%	\$13,799.19	\$2,835.45	\$2,079.33	\$0.00	\$756.12	\$0.00	\$2,835.45
5	VNS2DP91210FD	VNX5200 DPE 25 DR-12X900G10K DC-FLD INS	\$22,683.00	UM	27%	\$16,558.59	\$3,402.45	\$2,495.13	\$0.00	\$907.32	\$0.00	\$3,402.45
5	VNS2DP91210MD	VNX5200 DPE 25 DR-12X900G10K DC-MIN RK	\$22,683.00	UM	27%	\$16,558.59	\$3,402.45	\$2,495.13	\$0.00	\$907.32	\$0.00	\$3,402.45
5	VNS2DP92510FD	VNX5200 DPE 25 DR-25X900G10K DC-FLD INS	\$29,420.00	UM	27%	\$21,476.60	\$4,413.00	\$3,236.20	\$0.00	\$1,176.80	\$0.00	\$4,413.00
5	VNS2DP92510MD	VNX5200 DPE 25 DR-25X900G10K DC-MIN RK	\$29,420.00	UM	27%	\$21,476.60	\$4,413.00	\$3,236.20	\$0.00	\$1,176.80	\$0.00	\$4,413.00
5	VNX2-ROCK-NX	VNX2 N-X OE 05.33.000.5.079/B.1.3.79=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5200-BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5200=IC	\$2,940.00	UM	27%	\$2,146.20	\$529.20	\$470.40	\$0.00	\$0.00	\$0.00	\$529.20
5	VNX5200-DARE	VNX5200 Controller Based Encryp Suite=IC	\$2,340.00	UM	27%	\$1,708.20	\$421.20	\$374.40	\$0.00	\$0.00	\$0.00	\$421.20
5	VNX5200DMEXDU	VNXB52 DME: 1 DM+FC SLIC-BTU Fid Install	\$9,460.00	UM	27%	\$6,905.80	\$1,419.00	\$1,040.60	\$0.00	\$378.40	\$0.00	\$1,419.00
5	VNX5200-EPAK	VNX5200 Total Efficiency Pack=IC	\$22,191.00	UM	27%	\$16,199.43	\$3,994.38	\$3,550.56	\$0.00	\$0.00	\$0.00	\$3,994.38
5	VNX5200-ESSPCK	VNX5200 Software Essentials Pack=IC	\$6,015.00	UM	27%	\$4,390.95	\$1,082.70	\$962.40	\$0.00	\$0.00	\$0.00	\$1,082.70
5	VNX5200-FSTS	VNX5200 FAST Suite=IC	\$4,177.00	UM	27%	\$3,049.21	\$751.86	\$668.32	\$0.00	\$0.00	\$0.00	\$751.86
5	VNX5200-LPS	VNX5200 Local Protection Suite=IC	\$3,334.00	UM	27%	\$2,433.82	\$600.12	\$533.44	\$0.00	\$0.00	\$0.00	\$600.12
5	VNX5200-OE	VNX OE License VNX5200=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5200-PPAK	VNX5200 Total Protection Pack=IC	\$19,972.00	UM	27%	\$14,579.56	\$3,594.96	\$3,195.				

EMC WSCA Contract MNNWC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VNX5200-RPS	VNX5200 Remote Protection Suite=IC	\$8,594.00	UM	27%	\$6,273.62	\$1,546.92	\$1,375.04	\$0.00	\$0.00	\$0.00	\$1,546.92
5	VNX5200-SCS	VNX5200 Events and Retention Suite=IC	\$1,497.00	UM	27%	\$1,092.81	\$269.46	\$239.52	\$0.00	\$0.00	\$0.00	\$269.46
5	VNX5200-UNISB	VNX5200 Unisphere Block Suite=IC	\$7,054.00	UM	27%	\$5,149.42	\$1,269.72	\$1,128.64	\$0.00	\$0.00	\$0.00	\$1,269.72
5	VNX5200-UNISF	VNX5200 Unisphere File Suite=IC	\$5,486.00	UM	27%	\$4,004.78	\$987.48	\$877.76	\$0.00	\$0.00	\$0.00	\$987.48
5	VNX5200-UNISU	VNX5200 Unisphere Unified Suite=IC	\$9,014.00	UM	27%	\$6,580.22	\$1,622.52	\$1,442.24	\$0.00	\$0.00	\$0.00	\$1,622.52
5	VNX524-56B	CONVERT VNX52/54 DPE TO VNX5600 DPE	\$13,657.00	UM	27%	\$9,969.61	\$2,048.55	\$1,502.27	\$0.00	\$546.28	\$0.00	\$2,048.55
5	VNX524-56F	CONVERT VNX52/54 DM TO VNX5600 DM	\$7,612.00	UM	27%	\$5,566.76	\$1,141.80	\$837.32	\$0.00	\$304.48	\$0.00	\$1,141.80
5	VNX5246-58B	CONVERT VNX52/54/56 DPE TO VNX58 DPE	\$23,120.00	UM	27%	\$16,877.60	\$3,468.00	\$2,543.20	\$0.00	\$924.80	\$0.00	\$3,468.00
5	VNX5246-58F	CONVERT VNX52/54/56 DM TO VNX58 DM	\$23,476.00	UM	27%	\$17,137.48	\$3,521.40	\$2,582.36	\$0.00	\$939.04	\$0.00	\$3,521.40
5	VNX52468-76B	CONVERT VNX52/4/6/58 DPE TO VNX76 DPE	\$43,761.00	UM	27%	\$31,945.53	\$6,564.15	\$4,813.71	\$0.00	\$1,750.44	\$0.00	\$6,564.15
5	VNX52468-76F	CONVERT VNX52/4/6/58 DM TO VNX76 DM	\$51,106.00	UM	27%	\$37,307.38	\$7,665.90	\$5,621.66	\$0.00	\$2,044.24	\$0.00	\$7,665.90
5	VNX52-54B	CONVERT VNX5200 DPE TO VNX5400 DPE	\$8,270.00	UM	27%	\$6,037.10	\$1,240.50	\$909.70	\$0.00	\$330.80	\$0.00	\$1,240.50
5	VNX52BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5200	\$0.00	UM	27%	\$0.00	\$529.20	\$470.40	\$0.00	\$0.00	\$0.00	\$529.20
5	VNX52DP010NL	VNX5200 DPE 25X2.5" DR-6X11TNL-EMC RK	\$10,960.00	UM	27%	\$8,000.80	\$1,644.00	\$1,205.60	\$0.00	\$438.40	\$0.00	\$1,644.00
5	VNX52DP010NLF	VNX5200 DPE 25X2.5" DR-6X11TNL-FLD INST	\$10,960.00	UM	27%	\$8,000.80	\$1,644.00	\$1,205.60	\$0.00	\$438.40	\$0.00	\$1,644.00
5	VNX52DP010NLM	VNX5200 DPE 25X2.5" DR-6X11TNL-MIN RK	\$10,960.00	UM	27%	\$8,000.80	\$1,644.00	\$1,205.60	\$0.00	\$438.40	\$0.00	\$1,644.00
5	VNX52DP01210	VNX5200 DPE 25X2.5" DR-8X1.2T10K-EMC RK	\$18,146.00	UM	27%	\$13,246.58	\$2,721.90	\$1,996.06	\$0.00	\$725.84	\$0.00	\$2,721.90
5	VNX52DP01210F	VNX5200 DPE 25X2.5" DR-8X1.2T10K-FLD I	\$18,146.00	UM	27%	\$13,246.58	\$2,721.90	\$1,996.06	\$0.00	\$725.84	\$0.00	\$2,721.90
5	VNX52DP01210M	VNX5200 DPE 25X2.5" DR-8X1.2T10K-MIN RK	\$18,146.00	UM	27%	\$13,246.58	\$2,721.90	\$1,996.06	\$0.00	\$725.84	\$0.00	\$2,721.90
5	VNX52DP112NL	VNX5200 DPE 25X2.5" DR-12X1TNL-EMC RK	\$13,315.00	UM	27%	\$9,719.95	\$1,997.25	\$1,464.65	\$0.00	\$532.60	\$0.00	\$1,997.25
5	VNX52DP112NLF	VNX5200 DPE 25X2.5" DR-12X1TNL-FLD INST	\$13,315.00	UM	27%	\$9,719.95	\$1,997.25	\$1,464.65	\$0.00	\$532.60	\$0.00	\$1,997.25
5	VNX52DP112NLM	VNX5200 DPE 25X2.5" DR-12X1TNL-MIN RK	\$13,315.00	UM	27%	\$9,719.95	\$1,997.25	\$1,464.65	\$0.00	\$532.60	\$0.00	\$1,997.25
5	VNX52DP12210	VNX5200 DPE 25X2.5" DR-12X1.2T10K-EMC RK	\$21,775.00	UM	27%	\$15,895.75	\$3,266.25	\$2,395.25	\$0.00	\$871.00	\$0.00	\$3,266.25
5	VNX52DP12210F	VNX5200 DPE 25X2.5" DR-12X1.2T10K-FLD I	\$21,775.00	UM	27%	\$15,895.75	\$3,266.25	\$2,395.25	\$0.00	\$871.00	\$0.00	\$3,266.25
5	VNX52DP12210M	VNX5200 DPE 25X2.5" DR-12X1.2T10K-MIN RK	\$21,775.00	UM	27%	\$15,895.75	\$3,266.25	\$2,395.25	\$0.00	\$871.00	\$0.00	\$3,266.25
5	VNX52DP12510	VNX5200 DPE 25X2.5" DR-25X1.2T10K-EMC	\$28,243.00	UM	27%	\$20,617.39	\$4,236.45	\$3,106.73	\$0.00	\$1,129.72	\$0.00	\$4,236.45
5	VNX52DP12510F	VNX5200 DPE 25X2.5" DR-25X1.2T10K-FLD I	\$28,243.00	UM	27%	\$20,617.39	\$4,236.45	\$3,106.73	\$0.00	\$1,129.72	\$0.00	\$4,236.45
5	VNX52DP12510M	VNX5200 DPE 25X2.5" DR-25X1.2T10K-MIN	\$28,243.00	UM	27%	\$20,617.39	\$4,236.45	\$3,106.73	\$0.00	\$1,129.72	\$0.00	\$4,236.45
5	VNX52DP125NL	VNX5200 DPE 25X2.5" DR-25X1TNL-EMC RK	\$19,814.00	UM	27%	\$14,464.22	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	\$2,972.10
5	VNX52DP125NLF	VNX5200 DPE 25X2.5" DR-25X1TNL-FLD INS	\$19,814.00	UM	27%	\$14,464.22	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	\$2,972.10
5	VNX52DP125NLM	VNX5200 DPE 25X2.5" DR-25X1TNL-MIN RK	\$19,814.00	UM	27%	\$14,464.22	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	\$2,972.10
5	VNX52DP30015	VNX5200 DPE 25X2.5" DR-8X300G15K-EMC RK	\$13,132.00	UM	27%	\$9,586.36	\$1,969.80	\$1,444.52	\$0.00	\$525.28	\$0.00	\$1,969.80
5	VNX52DP30015F	VNX5200 DPE 25X2.5" DR-8X300G15K-FLD I	\$13,132.00	UM	27%	\$9,586.36	\$1,969.80	\$1,444.52	\$0.00	\$525.28	\$0.00	\$1,969.80
5	VNX52DP30015M	VNX5200 DPE 25X2.5" DR-8X300G15K-MIN RK	\$13,132.00	UM	27%	\$9,586.36	\$1,969.80	\$1,444.52	\$0.00	\$525.28	\$0.00	\$1,969.80
5	VNX52DP31215	VNX5200 DPE 25X2.5" DR-12X300G15K-EMC	\$14,445.00	UM	27%	\$10,544.85	\$2,166.75	\$1,588.95	\$0.00	\$577.80	\$0.00	\$2,166.75
5	VNX52DP31215F	VNX5200 DPE 25X2.5" DR-12X300G15K-FLD I	\$14,445.00	UM	27%	\$10,544.85	\$2,166.75	\$1,588.95	\$0.00	\$577.80	\$0.00	\$2,166.75
5	VNX52DP31215M	VNX5200 DPE 25X2.5" DR-12X300G15K-MIN	\$14,445.00	UM	27%	\$10,544.85	\$2,166.75	\$1,588.95	\$0.00	\$577.80	\$0.00	\$2,166.75
5	VNX52DP32515	VNX5200 DPE 25X2.5" DR-25X300G15K-EMC	\$19,814.00	UM	27%	\$14,464.22	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	\$2,972.10
5	VNX52DP32515F	VNX5200 DPE 25X2.5" DR-25X300G15K-FLD I	\$19,814.00	UM	27%	\$14,464.22	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	\$2,972.10
5	VNX52DP32515M	VNX5200 DPE 25X2.5" DR-25X300G15K-MIN	\$19,814.00	UM	27%	\$14,464.22	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	\$2,972.10
5	VNX52DP400FX	VNX5200 DPE 25X2.5" DR-8X400GFL-EMC RK	\$38,210.00	UM	27%	\$27,893.30	\$5,731.50	\$4,203.10	\$0.00	\$1,528.40	\$0.00	\$5,731.50
5	VNX52DP400FXF	VNX5200 DPE 25X2.5" DR-8X400GFL-FLD INS	\$38,210.00	UM	27%	\$27,893.30	\$5,731.50	\$4,203.10	\$0.00	\$1,528.40	\$0.00	\$5,731.50
5	VNX52DP400FXM	VNX5200 DPE 25X2.5" DR-8X400GFL-MIN RK	\$38,210.00	UM	27%	\$27,893.30	\$5,731.50	\$4,203.10	\$0.00	\$1,528.40	\$0.00	\$5,731.50
5	VNX52DP60010	VNX5200 DPE 25X2.5" DR-8X600G10K-EMC RK	\$14,019.00	UM	27%	\$10,233.87	\$2,102.85	\$1,542.09	\$0.00	\$560.76	\$0.00	\$2,102.85
5	VNX52DP60010F	VNX5200 DPE 25X2.5" DR-8X600G10K-FLD I	\$14,019.00	UM	27%	\$10,233.87	\$2,102.85	\$1,542.09	\$0.00	\$560.76	\$0.00	\$2,102.85
5	VNX52DP60010M	VNX5200 DPE 25X2.5" DR-8X600G10K-MIN RK	\$14,019.00	UM	27%	\$10,233.87	\$2,102.85	\$1,542.09	\$0.00	\$560.76	\$0.00	\$2,102.85
5	VNX52DP60015	VNX5200 DPE 25X2.5" DR-8X600G15K-EMC RK	\$21,900.00	UM	27%	\$15,987.00	\$3,285.00	\$2,409.00	\$0.00	\$876.00	\$0.00	\$3,285.00
5	VNX52DP60015F	VNX5200 DPE 25X2.5" DR-8X600G15K-FLD INS	\$21,900.00	UM	27%	\$15,987.00	\$3,285.00	\$2,409.00	\$0.00	\$876.00	\$0.00	\$3,285.00
5	VNX52DP60015M	VNX5200 DPE 25X2.5" DR-8X600G15K-MIN RK	\$21,900.00	UM	27%	\$15,987.00	\$3,285.00	\$2,409.00	\$0.00	\$876.00	\$0.00	\$3,285.00
5	VNX52DP61210	VNX5200 DPE 25X2.5" DR-12X600G10K-EMC	\$15,421.00	UM	27%	\$11,257.33	\$2,313.15	\$1,696.31	\$0.00	\$616.84	\$0.00	\$2,313.15
5	VNX52DP61210F	VNX5200 DPE 25X2.5" DR-12X600G10K-FLD I	\$15,421.00	UM	27%	\$11,257.33	\$2,313.15	\$1,696.31	\$0.00	\$616.84	\$0.00	\$2,313.15
5	VNX52DP61210M	VNX5200 DPE 25X2.5" DR-12X600G10K-MIN	\$15,421.00	UM	27%	\$11,257.33	\$2,313.15	\$1,696.31	\$0.00	\$616.84	\$0.00	\$2,313.15
5	VNX52DP62510	VNX5200 DPE 25X2.5" DR-25X600G10K-EMC	\$17,767.00	UM	27%	\$12,969.91	\$2,665.05	\$1,954.37	\$0.00	\$710.68	\$0.00	\$2,665.05
5	VNX52DP62510F	VNX5200 DPE 25X2.5" DR-25X600G10K-FLD I	\$17,767.00	UM	27%	\$12,969.91	\$2,665.05	\$1,954.37	\$0.00	\$710.68	\$0.00	\$2,665.05
5	VNX52DP62510M	VNX5200 DPE 25X2.5" DR-25X600G10K-MIN	\$17,767.00	UM	27%	\$12,969.91	\$2,665.05	\$1,954.37	\$0.00	\$710.68	\$0.00	\$2,665.05
5	VNX52DP90010	VNX5200 DPE 25X2.5" DR-8X900G10K-EMC RK	\$15,122.00	UM	27%	\$11,039.06	\$2,268.30	\$1,663.42	\$0.00	\$604.88	\$0.00	\$2,268.30
5	VNX52DP90010F	VNX5200 DPE 25X2.5" DR-8X900G10K-FLD I	\$15,122.00	UM	27%	\$11,039.06	\$2,268.30	\$1,663.42	\$0.00	\$604.88	\$0.00	\$2,268.30
5	VNX52DP90010M	VNX5200 DPE 25X2.5" DR-8X900G10K-MIN RK	\$15,122.00	UM	27%	\$11,039.06	\$2,268.30	\$1,663.42	\$0.00	\$604.88	\$0.00	\$2,268.30
5	VNX52DP91210	VNX5200 DPE 25X2.5" DR-12X900G10K-EMC RK	\$18,146.00	UM	27%	\$13,246.58	\$2,721.90	\$1,996.06	\$0.00	\$725.84	\$0.00	\$2,721.90
5	VNX52DP91210F	VNX5200 DPE 25X2.5" DR-12X900G10K-FLD I	\$18,146.00	UM	27%	\$13,246.58	\$2,721.90	\$1,996.06	\$0.00	\$725.84	\$0.00	\$2,721.90
5	VNX52DP91210M	VNX5200 DPE 25X2.5" DR-12X900G10K-MIN RK	\$18,146.00	UM	27%	\$13,246.58	\$2,721.90	\$1,996.06	\$0.00	\$725.84	\$0.00	\$2,721.90
5	VNX52DP92510	VNX5200 DPE 25X2.5" DR-25X900G10K-EMC RK	\$23,536.00	UM	27%	\$17,181.28	\$3,530.40	\$2,588.96	\$0.00	\$941.44	\$0.00	\$3,530.40
5	VNX52DP92510F	VNX5200 DPE 25X2.5" DR-25X900G10K-FLD	\$23,536.00	UM	27%	\$17,181.28	\$3,530.40	\$2,588.96	\$0.00	\$941.44	\$0.00	\$3,530.40
5	VNX52DP92510M	VNX5200 DPE 25X2.5" DR-25X900G10K-MIN RK	\$23,536.00	UM	27%	\$17,181.28	\$3,530.40	\$2,588.96	\$0.00	\$941.44	\$0.00	\$3,530.40
5	VNX52DPM1210	VNX5200 DPE 25X2.5" 4-600-8 1TNL-EMC RK	\$11,810.00	UM	27%	\$8,621.30	\$1,771.50	\$1,299.10	\$0.00	\$472.40	\$0.00	\$1,771.50
5	VNX52DPM1210F	VNX5200 DPE 25X2.5" 4-600-8 1TNL-FLD INS	\$11,810.00	UM	27%	\$8,621.30	\$1,771.50	\$1,299.10	\$0.00	\$472.40	\$0.00	\$1,771.50
5	VNX52DPM1210M	VNX5200 DPE 25X2.5" 4-600-8 1TNL-MIN RK	\$11,810.00	UM	27%	\$8,621.30	\$1,771.50	\$1,299.10	\$0.00	\$472.40	\$0.00	\$1,771.50
5	VNX52DPM2510	VNX5200 DPE 25X2.5" 4-600-211TNL-EMC RK	\$19,814.00	UM	27%	\$14,464.22	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	\$2,972.10
5	VNX52DPM2510F	VNX5200 DPE 25X2.5" 4-600-211TNL-FLD INS	\$19,814.00	UM	27%	\$14,464.22	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	\$2,972.10
5	VNX52DPM2510M	VNX5200 DPE 25X2.5" 4-600-211TNL-MIN RK	\$19,814.00	UM	27%	\$14,464.22	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	\$2,972.10
5	VNX52-ESSPCK	VNX5200 Software Essentials Pack=IC	\$0.00	UM	27%	\$0.00	\$1,082.70	\$962.40	\$0.00	\$0.00	\$0.00	\$1,082.70
5	VNX52-ESSPCK-PROMO	VNX5200 SoftwareEssentials Promo Pack=IC	\$0.00	UM	27%	\$0.00	\$1,082.70	\$962.40	\$0.00	\$0.00	\$0.00	\$1,082.70
5	VNX52-KIT	VNX5200 Documentation Kit=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX52VP010NLF	VNX5200 DPE 25X2.5" DR-6X11TNL-FLD INST	\$10,960.00	UM	27%	\$8,000.						

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VNX52VP12210M	VNX5200 DPE 25X2.5" DR-12X1.2T10K-MIN RK	\$21,775.00	UM	27%	\$15,895.75	\$3,266.25	\$2,395.25	\$0.00	\$871.00	\$0.00	\$3,266.25
5	VNX52VP12510F	VNX5200 DPE 25X2.5" DR-25X1.2T10K-FLD I	\$28,243.00	UM	27%	\$20,617.39	\$4,236.45	\$3,106.73	\$0.00	\$1,129.72	\$0.00	\$4,236.45
5	VNX52VP12510M	VNX5200 DPE 25X2.5" DR-25X1.2T10K-MIN RK	\$28,243.00	UM	27%	\$20,617.39	\$4,236.45	\$3,106.73	\$0.00	\$1,129.72	\$0.00	\$4,236.45
5	VNX52VP125NLF	VNX5200 DPE 25X2.5" DR-25X1T NL-FLD IN	\$19,814.00	UM	27%	\$14,464.22	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	\$2,972.10
5	VNX52VP125NLM	VNX5200 DPE 25X2.5" DR-25X1T NL-MIN RK	\$19,814.00	UM	27%	\$14,464.22	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	\$2,972.10
5	VNX52VP30015F	VNX5200 DPE 25X2.5" DR-8X300G15K-FLD I	\$13,132.00	UM	27%	\$9,586.36	\$1,969.80	\$1,444.52	\$0.00	\$525.28	\$0.00	\$1,969.80
5	VNX52VP30015M	VNX5200 DPE 25X2.5" DR-8X300G15K-MIN RK	\$13,132.00	UM	27%	\$9,586.36	\$1,969.80	\$1,444.52	\$0.00	\$525.28	\$0.00	\$1,969.80
5	VNX52VP31215F	VNX5200 DPE 25X2.5" DR-12X300G15K-FLC	\$14,445.00	UM	27%	\$10,544.85	\$2,166.75	\$1,588.95	\$0.00	\$577.80	\$0.00	\$2,166.75
5	VNX52VP31215M	VNX5200 DPE 25X2.5" DR-12X300G15K-MIN	\$14,445.00	UM	27%	\$10,544.85	\$2,166.75	\$1,588.95	\$0.00	\$577.80	\$0.00	\$2,166.75
5	VNX52VP32515F	VNX5200 DPE 25X2.5" DR-25X300G15K-FLC	\$19,814.00	UM	27%	\$14,464.22	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	\$2,972.10
5	VNX52VP32515M	VNX5200 DPE 25X2.5" DR-25X300G15K-MIN	\$19,814.00	UM	27%	\$14,464.22	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	\$2,972.10
5	VNX52VP400FXF	VNX5200 DPE 25X2.5" DR-8X400GFL-FLD INS	\$75,109.00	UM	27%	\$54,829.57	\$11,266.35	\$8,261.99	\$0.00	\$3,004.36	\$0.00	\$11,266.35
5	VNX52VP400FXM	VNX5200 DPE 25X2.5" DR-8X400GFL-MIN RK	\$75,109.00	UM	27%	\$54,829.57	\$11,266.35	\$8,261.99	\$0.00	\$3,004.36	\$0.00	\$11,266.35
5	VNX52VP60010F	VNX5200 DPE 25X2.5" DR-8X600G10K-FLD I	\$14,019.00	UM	27%	\$10,233.87	\$2,102.85	\$1,542.09	\$0.00	\$560.76	\$0.00	\$2,102.85
5	VNX52VP60010M	VNX5200 DPE 25X2.5" DR-8X600G10K-MIN RK	\$14,019.00	UM	27%	\$10,233.87	\$2,102.85	\$1,542.09	\$0.00	\$560.76	\$0.00	\$2,102.85
5	VNX52VP61210F	VNX5200 DPE 25X2.5" DR-12X600G10K-FLC	\$15,421.00	UM	27%	\$11,257.33	\$2,313.15	\$1,696.31	\$0.00	\$616.84	\$0.00	\$2,313.15
5	VNX52VP61210M	VNX5200 DPE 25X2.5" DR-12X600G10K-MIN	\$15,421.00	UM	27%	\$11,257.33	\$2,313.15	\$1,696.31	\$0.00	\$616.84	\$0.00	\$2,313.15
5	VNX52VP62510F	VNX5200 DPE 25X2.5" DR-25X600G10K-FLC	\$17,767.00	UM	27%	\$12,969.91	\$2,665.05	\$1,954.37	\$0.00	\$710.68	\$0.00	\$2,665.05
5	VNX52VP62510M	VNX5200 DPE 25X2.5" DR-25X600G10K-MIN	\$17,767.00	UM	27%	\$12,969.91	\$2,665.05	\$1,954.37	\$0.00	\$710.68	\$0.00	\$2,665.05
5	VNX52VP90010F	VNX5200 DPE 25X2.5" DR-8X900G10K-FLD I	\$15,122.00	UM	27%	\$11,039.06	\$2,268.30	\$1,663.42	\$0.00	\$604.88	\$0.00	\$2,268.30
5	VNX52VP90010M	VNX5200 DPE 25X2.5" DR-8X900G10K-MIN RK	\$15,122.00	UM	27%	\$11,039.06	\$2,268.30	\$1,663.42	\$0.00	\$604.88	\$0.00	\$2,268.30
5	VNX52VP91210F	VNX5200 DPE 25X2.5" DR-12x900G10K-FLD I	\$18,146.00	UM	27%	\$13,246.58	\$2,721.90	\$1,996.06	\$0.00	\$725.84	\$0.00	\$2,721.90
5	VNX52VP91210M	VNX5200 DPE 25X2.5" DR-12x900G10K-MIN RK	\$18,146.00	UM	27%	\$13,246.58	\$2,721.90	\$1,996.06	\$0.00	\$725.84	\$0.00	\$2,721.90
5	VNX52VP92510F	VNX5200 DPE 25X2.5" DR-25x900G10K-FLD I	\$23,536.00	UM	27%	\$17,181.28	\$3,530.40	\$2,588.96	\$0.00	\$941.44	\$0.00	\$3,530.40
5	VNX52VP92510M	VNX5200 DPE 25X2.5" DR-25x900G10K-MIN RK	\$23,536.00	UM	27%	\$17,181.28	\$3,530.40	\$2,588.96	\$0.00	\$941.44	\$0.00	\$3,530.40
5	VNX52VPM1210F	VNX5200 DPE 25X2.5" 4-600-8 1TNL-FLD I	\$11,810.00	UM	27%	\$8,621.30	\$1,771.50	\$1,299.10	\$0.00	\$472.40	\$0.00	\$1,771.50
5	VNX52VPM1210M	VNX5200 DPE 25X2.5" 4-600-8 1TNL-MIN RK	\$11,810.00	UM	27%	\$8,621.30	\$1,771.50	\$1,299.10	\$0.00	\$472.40	\$0.00	\$1,771.50
5	VNX52VPM2410F	VNX5200 DPE 25X2.5" 4-600-20 1TNL-FLC	\$0.00	UM	27%	\$0.00	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	\$2,972.10
5	VNX52VPM2410M	VNX5200 DPE 25X2.5" 4-600-20 1TNL-MIN	\$0.00	UM	27%	\$0.00	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	\$2,972.10
5	VNX52VPM2510F	VNX5200 DPE 25X2.5"4-600-211TNL-FLD INS	\$19,814.00	UM	27%	\$14,464.22	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	\$2,972.10
5	VNX52VPM2510M	VNX5200 DPE 25X2.5"4-600-211TNL-MIN RK	\$19,814.00	UM	27%	\$14,464.22	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	\$2,972.10
5	VNX5400-BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5400=IC	\$3,020.00	UM	27%	\$2,204.60	\$543.60	\$483.20	\$0.00	\$0.00	\$0.00	\$543.60
5	VNX5400-DARE	VNX5400 Controller Based Encryp Suite=IC	\$3,725.00	UM	27%	\$2,719.25	\$670.50	\$596.00	\$0.00	\$0.00	\$0.00	\$670.50
5	VNX5400-DARE-UPG	Data at Rest Encryption for VNX5400=IC	\$2,980.00	UM	27%	\$2,175.40	\$536.40	\$476.80	\$0.00	\$0.00	\$0.00	\$536.40
5	VNX5400DMEXDU	VNXB54 DME: 1 DM+FC SLIC-BTU Fid Install	\$9,820.00	UM	27%	\$7,168.60	\$1,473.00	\$1,080.20	\$0.00	\$392.80	\$0.00	\$1,473.00
5	VNX5400-EPAK	VNX5400 Total Efficiency Pack=IC	\$36,378.00	UM	27%	\$26,555.94	\$6,548.04	\$5,820.48	\$0.00	\$0.00	\$0.00	\$6,548.04
5	VNX5400-EPAK-UPG	VNX5400 Total Efficiency Pack=IC	\$29,100.00	UM	27%	\$21,243.00	\$5,238.00	\$4,656.00	\$0.00	\$0.00	\$0.00	\$5,238.00
5	VNX5400-ESSPCK	VNX5400 Software Essentials=IC	\$11,535.00	UM	27%	\$8,420.55	\$2,076.30	\$1,845.60	\$0.00	\$0.00	\$0.00	\$2,076.30
5	VNX5400-ESSPCK-UPG	VNX5400 Upg DIP SW Essentials=IC	\$9,230.00	UM	27%	\$6,737.90	\$1,661.40	\$1,476.80	\$0.00	\$0.00	\$0.00	\$1,661.40
5	VNX5400-FSTS	VNX5400 FAST Suite=IC	\$8,543.00	UM	27%	\$6,236.39	\$1,537.74	\$1,366.88	\$0.00	\$0.00	\$0.00	\$1,537.74
5	VNX5400-FSTS-UPG	VNX5400 FAST Suite=IC	\$6,835.00	UM	27%	\$4,989.55	\$1,230.30	\$1,093.60	\$0.00	\$0.00	\$0.00	\$1,230.30
5	VNX5400-LPS	VNX5400 Local Protection Suite=IC	\$5,941.00	UM	27%	\$4,336.93	\$1,069.38	\$950.56	\$0.00	\$0.00	\$0.00	\$1,069.38
5	VNX5400-LPS-UPG	VNX5400 Local Protection Suite=IC	\$4,755.00	UM	27%	\$3,471.15	\$855.90	\$760.80	\$0.00	\$0.00	\$0.00	\$855.90
5	VNX5400-OE	VNX OE License VNX5400=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5400-PPAK	VNX5400 Total Protection Pack=IC	\$32,740.00	UM	27%	\$23,900.20	\$5,893.20	\$5,238.40	\$0.00	\$0.00	\$0.00	\$5,893.20
5	VNX5400-PPAK-UPG	VNX5400 Total Protection Pack=IC	\$42,030.00	UM	27%	\$30,681.90	\$7,565.40	\$6,724.80	\$0.00	\$0.00	\$0.00	\$7,565.40
5	VNX5400-RPS	VNX5400 Remote Protection Suite=IC	\$15,313.00	UM	27%	\$11,178.49	\$2,756.34	\$2,450.08	\$0.00	\$0.00	\$0.00	\$2,756.34
5	VNX5400-RPS-UPG	VNX5400 Remote Protection Suite=IC	\$12,250.00	UM	27%	\$8,942.50	\$2,205.00	\$1,960.00	\$0.00	\$0.00	\$0.00	\$2,205.00
5	VNX5400-SCS	VNX5400 Events and Retention Suite=IC	\$2,382.00	UM	27%	\$1,738.86	\$428.76	\$381.12	\$0.00	\$0.00	\$0.00	\$428.76
5	VNX5400-SCS-UPG	VNX5400 Events and Retention Suite=IC	\$1,905.00	UM	27%	\$1,390.65	\$342.90	\$304.80	\$0.00	\$0.00	\$0.00	\$342.90
5	VNX5400-UNISB	VNX5400 Unisphere Block Suite=IC	\$8,730.00	UM	27%	\$6,372.90	\$1,571.40	\$1,396.80	\$0.00	\$0.00	\$0.00	\$1,571.40
5	VNX5400-UNISF	VNX5400 Unisphere File Suite=IC	\$6,491.00	UM	27%	\$4,738.43	\$1,168.38	\$1,038.56	\$0.00	\$0.00	\$0.00	\$1,168.38
5	VNX5400-UNISU	VNX5400 Unisphere Unified Suite=IC	\$10,744.00	UM	27%	\$7,843.12	\$1,933.92	\$1,719.04	\$0.00	\$0.00	\$0.00	\$1,933.92
5	VNX54BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5400	\$0.00	UM	27%	\$0.00	\$543.60	\$483.20	\$0.00	\$0.00	\$0.00	\$543.60
5	VNX54-ESSPCK	VNX5400 Software Essentials Pack=IC	\$0.00	UM	27%	\$0.00	\$2,076.30	\$1,845.60	\$0.00	\$0.00	\$0.00	\$2,076.30
5	VNX54-ESSPCK-PROMO	VNX5400 SoftwareEssentials Promo Pack=IC	\$0.00	UM	27%	\$0.00	\$2,076.30	\$1,845.60	\$0.00	\$0.00	\$0.00	\$2,076.30
5	VNX54-KIT	VNX5400 Documentation Kit=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX54-UNIB-UPG	VNX5400 Unisphere Block Suite UPG=IC	\$6,985.00	UM	27%	\$5,099.05	\$1,257.30	\$1,117.60	\$0.00	\$0.00	\$0.00	\$1,257.30
5	VNX54-UNIF-UPG	VNX5400 Unisphere File Suite UPG=IC	\$5,195.00	UM	27%	\$3,792.35	\$935.10	\$831.20	\$0.00	\$0.00	\$0.00	\$935.10
5	VNX54-UNIU-UPG	VNX5400 Unisphere Unified Suite UPG=IC	\$8,595.00	UM	27%	\$6,274.35	\$1,547.10	\$1,375.20	\$0.00	\$0.00	\$0.00	\$1,547.10
5	VNX5600-BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5600=IC	\$4,740.00	UM	27%	\$3,460.20	\$853.20	\$758.40	\$0.00	\$0.00	\$0.00	\$853.20
5	VNX5600-DARE	VNX5600 Controller Based Encryp Suite=IC	\$6,515.00	UM	27%	\$4,755.95	\$1,172.70	\$1,042.40	\$0.00	\$0.00	\$0.00	\$1,172.70
5	VNX5600-DARE-UPG	Data at Rest Encryption for VNX5600=IC	\$5,210.00	UM	27%	\$3,803.30	\$937.80	\$833.60	\$0.00	\$0.00	\$0.00	\$937.80
5	VNX5600DMEXDU	VNXB56 DME: 1 DM+FC SLIC-BTU Fid Install	\$11,800.00	UM	27%	\$8,614.00	\$1,770.00	\$1,298.00	\$0.00	\$472.00	\$0.00	\$1,770.00
5	VNX5600-EPAK	VNX5600 Total Efficiency Pack=IC	\$58,378.00	UM	27%	\$42,615.94	\$10,508.04	\$9,340.48	\$0.00	\$0.00	\$0.00	\$10,508.04
5	VNX5600-EPAK-UPG	VNX5600 Total Efficiency Pack=IC	\$46,700.00	UM	27%	\$34,091.00	\$8,406.00	\$7,472.00	\$0.00	\$0.00	\$0.00	\$8,406.00
5	VNX5600-ESSPCK	VNX5600 Software Essentials Pack=IC	\$33,130.00	UM	27%	\$24,184.90	\$5,963.40	\$5,300.80	\$0.00	\$0.00	\$0.00	\$5,963.40
5	VNX5600-ESSPCK-UPG	VNX5600 Upg DIP SW Essentials=IC	\$26,505.00	UM	27%	\$19,348.65	\$4,770.90	\$4,240.80	\$0.00	\$0.00	\$0.00	\$4,770.90
5	VNX5600-FSTS	VNX5600 FAST Suite=IC	\$27,608.00	UM	27%	\$20,153.84	\$4,969.44	\$4,417.28	\$0.00	\$0.00	\$0.00	\$4,969.44
5	VNX5600-FSTS-UPG	VNX5600 FAST Suite=IC	\$22,085.00	UM	27%	\$16,122.05	\$3,975.30	\$3,533.60	\$0.00	\$0.00	\$0.00	\$3,975.30
5	VNX5600-LPS	VNX5600 Local Protection Suite=IC	\$9,864.00	UM	27%	\$7,200.72	\$1,775.52	\$1,578.24	\$0.00	\$0.00	\$0.00	\$1,775.52
5	VNX5600-LPS-UPG	VNX5600 Local Protection Suite=IC	\$7,890.00	UM	27%	\$5,759.70	\$1,420.20	\$1,262.40	\$0.00	\$0.00	\$0.00	\$1,420.20
5	VNX5600-OE	VNX OE License VNX5600=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5600-PPAK	VNX5600 Total Protection Pack=IC	\$52,540.00	UM	27%	\$38,354.20	\$9,457.20	\$8,406.40	\$0.00	\$0.00	\$0.00	\$9,457.20
5	VNX5600-PPAK-UPG	VNX5600 Total Protection Pack=IC	\$42,030.00	UM	27%	\$30,681.90	\$7,565.40	\$6,724.80	\$0.00	\$0.00	\$0.00	\$7,565.40
5	VNX5600-RPS	VNX5600 Remote Protection Suite=IC	\$22,026.00	UM	27%	\$16,078.98	\$3,964.68	\$3,524.16	\$0.00	\$0.00	\$0.00	\$3,964.68
5	VNX5600-RPS-UPG	VNX5600 Remote Protection Suite=IC	\$17,620.00	UM	27%	\$12,862.60	\$3,171.60	\$2,819.20	\$0.00	\$0.00	\$0.00	\$3,171.60
5	VNX5600-SCS	VNX5600 Events and Retention Suite=IC	\$4,014.00	UM	27%	\$2,930.22	\$722.52	\$642.24	\$0.00	\$0.00	\$0.00	\$722.52
5	VNX5600-SCS-UPG	VNX5600 Events and Retention Suite=IC	\$3,210.00	UM	27%							

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	VNX5600-UNISF	VNX5600 Unisphere File Suite=IC	\$11,756.00	UM	27%	\$8,581.88	\$2,116.08	\$1,880.96	\$0.00	\$0.00	\$0.00	\$2,116.08
5	VNX5600-UNISU	VNX5600 Unisphere Unified Suite=IC	\$19,458.00	UM	27%	\$14,204.34	\$3,502.44	\$3,113.28	\$0.00	\$0.00	\$0.00	\$3,502.44
5	VNX56BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5600	\$0.00	UM	27%	\$0.00	\$853.20	\$758.40	\$0.00	\$0.00	\$0.00	\$853.20
5	VNX56-ESSPCK	VNX5600 Software Essentials Pack=IC	\$0.00	UM	27%	\$0.00	\$5,963.40	\$5,300.80	\$0.00	\$0.00	\$0.00	\$5,963.40
5	VNX56-ESSPCK-PROMO	VNX5600 SoftwareEssentials Promo Pack=IC	\$0.00	UM	27%	\$0.00	\$5,963.40	\$5,300.80	\$0.00	\$0.00	\$0.00	\$5,963.40
5	VNX56-KIT	VNX5600 Documentation Kit=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX56-UNIB-UPG	VNX5600 Unisphere Block Suite UPG=IC	\$12,650.00	UM	27%	\$9,234.50	\$2,277.00	\$2,024.00	\$0.00	\$0.00	\$0.00	\$2,277.00
5	VNX56-UNIF-UPG	VNX5600 Unisphere File Suite UPG=IC	\$9,405.00	UM	27%	\$6,865.65	\$1,692.90	\$1,504.80	\$0.00	\$0.00	\$0.00	\$1,692.90
5	VNX56-UNIU-UPG	VNX5600 Unisphere Unified Suite UPG=IC	\$15,565.00	UM	27%	\$11,362.45	\$2,801.70	\$2,490.40	\$0.00	\$0.00	\$0.00	\$2,801.70
5	VNX5800-BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5800=IC	\$13,310.00	UM	27%	\$9,716.30	\$2,395.80	\$2,129.60	\$0.00	\$0.00	\$0.00	\$2,395.80
5	VNX5800-DARE	VNX5800 Controller Based Encryp Suite=IC	\$9,265.00	UM	27%	\$6,763.45	\$1,667.70	\$1,482.40	\$0.00	\$0.00	\$0.00	\$1,667.70
5	VNX5800-DARE-UPG	Data at Rest Encryption for VNX5800=IC	\$7,410.00	UM	27%	\$5,409.30	\$1,333.80	\$1,185.60	\$0.00	\$0.00	\$0.00	\$1,333.80
5	VNX5800DMEXDU	VNXB58 DME: 1 DM+FC SLIC-BTU Fid Install	\$19,730.00	UM	27%	\$14,402.90	\$2,959.50	\$2,170.30	\$0.00	\$789.20	\$0.00	\$2,959.50
5	VNX5800-EPAK	VNX5800 Total Efficiency Pack=IC	\$104,646.00	UM	27%	\$76,391.58	\$18,836.28	\$16,743.36	\$0.00	\$0.00	\$0.00	\$18,836.28
5	VNX5800-EPAK-UPG	VNX5800 Total Efficiency Pack=IC	\$83,715.00	UM	27%	\$61,111.95	\$15,068.70	\$13,394.40	\$0.00	\$0.00	\$0.00	\$15,068.70
5	VNX5800-ESSPCK	VNX5800 Software Essentials Pack=IC	\$73,690.00	UM	27%	\$53,793.70	\$13,264.20	\$11,790.40	\$0.00	\$0.00	\$0.00	\$13,264.20
5	VNX5800-ESSPCK-UPG	VNX5800 Upg DIP SW Essentials=IC	\$58,950.00	UM	27%	\$43,033.50	\$10,611.00	\$9,432.00	\$0.00	\$0.00	\$0.00	\$10,611.00
5	VNX5800-FSTS	VNX5800 FAST Suite=IC	\$70,582.00	UM	27%	\$51,524.86	\$12,704.76	\$11,293.12	\$0.00	\$0.00	\$0.00	\$12,704.76
5	VNX5800-FSTS-UPG	VNX5800 FAST Suite=IC	\$56,465.00	UM	27%	\$41,219.45	\$10,163.70	\$9,034.40	\$0.00	\$0.00	\$0.00	\$10,163.70
5	VNX5800-LPS	VNX5800 Local Protection Suite=IC	\$13,559.00	UM	27%	\$9,898.07	\$2,440.62	\$2,169.44	\$0.00	\$0.00	\$0.00	\$2,440.62
5	VNX5800-LPS-UPG	VNX5800 Local Protection Suite=IC	\$10,845.00	UM	27%	\$7,916.85	\$1,952.10	\$1,735.20	\$0.00	\$0.00	\$0.00	\$1,952.10
5	VNX5800-OE	VNX OE License VNX5800=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5800-PPAK	VNX5800 Total Protection Pack=IC	\$73,494.00	UM	27%	\$53,650.62	\$13,228.92	\$11,759.04	\$0.00	\$0.00	\$0.00	\$13,228.92
5	VNX5800-PPAK-UPG	VNX5800 Total Protection Pack=IC	\$58,795.00	UM	27%	\$42,920.35	\$10,583.30	\$9,407.20	\$0.00	\$0.00	\$0.00	\$10,583.30
5	VNX5800-RPS	VNX5800 Remote Protection Suite=IC	\$33,898.00	UM	27%	\$24,745.54	\$6,101.64	\$5,423.68	\$0.00	\$0.00	\$0.00	\$6,101.64
5	VNX5800-RPS-UPG	VNX5800 Remote Protection Suite=IC	\$27,120.00	UM	27%	\$19,797.60	\$4,881.60	\$4,339.20	\$0.00	\$0.00	\$0.00	\$4,881.60
5	VNX5800-SCS	VNX5800 Events and Retention Suite=IC	\$4,262.00	UM	27%	\$3,111.26	\$767.16	\$681.92	\$0.00	\$0.00	\$0.00	\$767.16
5	VNX5800-SCS-UPG	VNX5800 Events and Retention Suite=IC	\$3,410.00	UM	27%	\$2,489.30	\$613.80	\$545.60	\$0.00	\$0.00	\$0.00	\$613.80
5	VNX5800-UNISB	VNX5800 Unisphere Block Suite=IC	\$32,323.00	UM	27%	\$23,595.79	\$5,818.14	\$5,171.68	\$0.00	\$0.00	\$0.00	\$5,818.14
5	VNX5800-UNISF	VNX5800 Unisphere File Suite=IC	\$32,323.00	UM	27%	\$23,595.79	\$5,818.14	\$5,171.68	\$0.00	\$0.00	\$0.00	\$5,818.14
5	VNX5800-UNISU	VNX5800 Unisphere Unified Suite=IC	\$43,414.00	UM	27%	\$31,692.22	\$7,814.52	\$6,946.24	\$0.00	\$0.00	\$0.00	\$7,814.52
5	VNX58BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5800	\$0.00	UM	27%	\$0.00	\$2,395.80	\$2,129.60	\$0.00	\$0.00	\$0.00	\$2,395.80
5	VNX58-ESSPCK	VNX5800 Software Essentials Pack=IC	\$0.00	UM	27%	\$0.00	\$13,264.20	\$11,790.40	\$0.00	\$0.00	\$0.00	\$13,264.20
5	VNX58-ESSPCK-PROMO	VNX5800 SoftwareEssentials Promo Pack=IC	\$0.00	UM	27%	\$0.00	\$13,264.20	\$11,790.40	\$0.00	\$0.00	\$0.00	\$13,264.20
5	VNX58-KIT	VNX5800 Documentation Kit=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX58-UNIB-UPG	VNX5800 Unisphere Block Suite UPG=IC	\$25,860.00	UM	27%	\$18,877.80	\$4,654.80	\$4,137.60	\$0.00	\$0.00	\$0.00	\$4,654.80
5	VNX58-UNIF-UPG	VNX5800 Unisphere File Suite UPG=IC	\$25,860.00	UM	27%	\$18,877.80	\$4,654.80	\$4,137.60	\$0.00	\$0.00	\$0.00	\$4,654.80
5	VNX58-UNIU-UPG	VNX5800 Unisphere Unified Suite UPG=IC	\$34,730.00	UM	27%	\$25,352.90	\$6,251.40	\$5,556.80	\$0.00	\$0.00	\$0.00	\$6,251.40
5	VNX7600-BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX7600=IC	\$25,265.00	UM	27%	\$18,443.45	\$4,547.70	\$4,042.40	\$0.00	\$0.00	\$0.00	\$4,547.70
5	VNX7600-DARE	VNX7600 Controller Based Encryp Suite=IC	\$11,365.00	UM	27%	\$8,296.45	\$2,045.70	\$1,818.40	\$0.00	\$0.00	\$0.00	\$2,045.70
5	VNX7600-DARE-UPG	Data at Rest Encryption for VNX7600=IC	\$9,090.00	UM	27%	\$6,635.70	\$1,636.20	\$1,454.40	\$0.00	\$0.00	\$0.00	\$1,636.20
5	VNX7600DMEXDU	VNXB76 DME: 2 DM+FC SLIC-BTU Fid Install	\$33,545.00	UM	27%	\$24,487.85	\$5,031.75	\$3,689.95	\$0.00	\$1,341.80	\$0.00	\$5,031.75
5	VNX7600-EPAK	VNX7600 Total Efficiency Pack=IC	\$156,828.00	UM	27%	\$114,484.44	\$28,229.04	\$25,092.48	\$0.00	\$0.00	\$0.00	\$28,229.04
5	VNX7600-EPAK-UPG	VNX7600 Total Efficiency Pack=IC	\$125,460.00	UM	27%	\$91,585.80	\$22,582.80	\$20,073.60	\$0.00	\$0.00	\$0.00	\$22,582.80
5	VNX7600-ESSPCK	VNX7600 Software Essentials Pack=IC	\$109,095.00	UM	27%	\$79,639.35	\$19,637.10	\$17,455.20	\$0.00	\$0.00	\$0.00	\$19,637.10
5	VNX7600-ESSPCK-UPG	VNX7600 Upg DIP SW Essentials=IC	\$87,275.00	UM	27%	\$63,710.75	\$15,709.50	\$13,964.00	\$0.00	\$0.00	\$0.00	\$15,709.50
5	VNX7600-FSTS	VNX7600 FAST Suite=IC	\$95,695.00	UM	27%	\$69,695.35	\$17,225.10	\$15,311.20	\$0.00	\$0.00	\$0.00	\$17,225.10
5	VNX7600-FSTS-UPG	VNX7600 FAST Suite=IC	\$76,555.00	UM	27%	\$55,885.15	\$13,779.90	\$12,248.80	\$0.00	\$0.00	\$0.00	\$13,779.90
5	VNX7600-LPS	VNX7600 Local Protection Suite=IC	\$15,593.00	UM	27%	\$11,382.89	\$2,806.74	\$2,494.88	\$0.00	\$0.00	\$0.00	\$2,806.74
5	VNX7600-LPS-UPG	VNX7600 Local Protection Suite=IC	\$12,475.00	UM	27%	\$9,106.75	\$2,245.50	\$1,996.00	\$0.00	\$0.00	\$0.00	\$2,245.50
5	VNX7600-OE	VNX OE License VNX7600=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX7600-PPAK	VNX7600 Total Protection Pack=IC	\$105,815.00	UM	27%	\$77,244.95	\$19,046.70	\$16,930.40	\$0.00	\$0.00	\$0.00	\$19,046.70
5	VNX7600-PPAK-UPG	VNX7600 Total Protection Pack=IC	\$84,650.00	UM	27%	\$61,794.50	\$15,237.00	\$13,544.00	\$0.00	\$0.00	\$0.00	\$15,237.00
5	VNX7600-RPS	VNX7600 Remote Protection Suite=IC	\$67,051.00	UM	27%	\$48,947.23	\$12,069.18	\$10,728.16	\$0.00	\$0.00	\$0.00	\$12,069.18
5	VNX7600-RPS-UPG	VNX7600 Remote Protection Suite=IC	\$53,640.00	UM	27%	\$39,157.20	\$9,655.20	\$8,582.40	\$0.00	\$0.00	\$0.00	\$9,655.20
5	VNX7600-SCS	VNX7600 Events and Retention Suite=IC	\$4,574.00	UM	27%	\$3,339.02	\$823.32	\$731.84	\$0.00	\$0.00	\$0.00	\$823.32
5	VNX7600-SCS-UPG	VNX7600 Events and Retention Suite=IC	\$3,660.00	UM	27%	\$2,671.80	\$658.80	\$585.60	\$0.00	\$0.00	\$0.00	\$658.80
5	VNX7600-UNISB	VNX7600 Unisphere Block Suite=IC	\$43,380.00	UM	27%	\$31,667.40	\$7,808.40	\$6,940.80	\$0.00	\$0.00	\$0.00	\$7,808.40
5	VNX7600-UNISF	VNX7600 Unisphere File Suite=IC	\$43,380.00	UM	27%	\$31,667.40	\$7,808.40	\$6,940.80	\$0.00	\$0.00	\$0.00	\$7,808.40
5	VNX7600-UNISU	VNX7600 Unisphere Unified Suite=IC	\$66,347.00	UM	27%	\$48,433.31	\$11,942.46	\$10,615.52	\$0.00	\$0.00	\$0.00	\$11,942.46
5	VNX76BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX7600	\$0.00	UM	27%	\$0.00	\$4,547.70	\$4,042.40	\$0.00	\$0.00	\$0.00	\$4,547.70
5	VNX76-ESSPCK	VNX7600 Software Essentials Pack=IC	\$0.00	UM	27%	\$0.00	\$19,637.10	\$17,455.20	\$0.00	\$0.00	\$0.00	\$19,637.10
5	VNX76-ESSPCK-PROMO	VNX7600 SoftwareEssentials Promo Pack=IC	\$0.00	UM	27%	\$0.00	\$19,637.10	\$17,455.20	\$0.00	\$0.00	\$0.00	\$19,637.10
5	VNX76-KIT	VNX7600 Documentation Kit=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX76-UNIB-UPG	VNX7600 Unisphere Block Suite UPG=IC	\$34,705.00	UM	27%	\$25,334.65	\$6,246.90	\$5,552.80	\$0.00	\$0.00	\$0.00	\$6,246.90
5	VNX76-UNIF-UPG	VNX7600 Unisphere File Suite UPG=IC	\$34,705.00	UM	27%	\$25,334.65	\$6,246.90	\$5,552.80	\$0.00	\$0.00	\$0.00	\$6,246.90
5	VNX76-UNIU-UPG	VNX7600 Unisphere Unified Suite UPG=IC	\$53,080.00	UM	27%	\$38,748.40	\$9,554.40	\$8,492.80	\$0.00	\$0.00	\$0.00	\$9,554.40
5	VNX8000-BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX8000=IC	\$37,895.00	UM	27%	\$27,663.35	\$6,821.10	\$6,063.20	\$0.00	\$0.00	\$0.00	\$6,821.10
5	VNX8000-DARE	VNX8000 Controller Based Encryp Suite=IC	\$17,170.00	UM	27%	\$12,534.10	\$3,090.60	\$2,747.20	\$0.00	\$0.00	\$0.00	\$3,090.60
5	VNX8000DMEXDU	VNXB80 DME: 2 DM+FC SLIC-BTU Fid Install	\$48,145.00	UM	27%	\$35,145.85	\$7,221.75	\$5,295.95	\$0.00	\$1,925.80	\$0.00	\$7,221.75
5	VNX8000-EPAK	VNX8000 Total Efficiency Pack=IC	\$236,947.00	UM	27%	\$172,971.31	\$42,650.46	\$37,911.52	\$0.00	\$0.00	\$0.00	\$42,650.46
5	VNX8000-ESSPCK	VNX8000 Software Essentials Pack=IC	\$166,270.00	UM	27%	\$121,377.10	\$29,928.60	\$26,603.20	\$0.00	\$0.00	\$0.00	\$29,928.60
5	VNX8000-FSTS	VNX8000 FAST Suite=IC	\$144,582.00	UM	27%	\$105,544.86	\$26,024.76	\$23,133.12	\$0.00	\$0.00	\$0.00	\$26,024.76
5	VNX8000-LPS	VNX8000 Local Protection Suite=IC	\$23,559.00	UM	27%	\$17,198.07	\$4,240.62	\$3,769.44	\$0.00	\$0.00	\$0.00	\$4,240.62
5	VNX8000-OE	VNX OE License VNX8000=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX8000-PPAK	VNX8000 Total Protection Pack=IC	\$159,872.00	UM	27%	\$116,706.56	\$28,776.96	\$25,579.52	\$0.00	\$0.00	\$0.00	\$28,776.96
5	VNX8000-RPS	VNX8000 Remote Protection Suite=IC	\$101,305.00	UM	27%	\$73,952.65	\$18,234.90	\$16,208.80	\$0.00	\$0.00	\$0.00	\$18,234.90
5	VNX8000-SCS	VNX8000 Events and Retention Suite=IC	\$6,911.00	UM	27%	\$5,045.03	\$1,243.98	\$1,105.76	\$0.00	\$0.00	\$0.00	\$1,243.98
5	VNX8000-UNISB	VNX8000 Unisphere Block Suite=IC	\$65,070.00	UM	27%	\$47,501.10	\$11,712.60	\$10,411.20	\$0.00	\$0.00	\$0.00	\$11,712.60
5	VNX8000-UNISF	VNX8000 Unisphere File Suite=IC	\$65,070.00	UM	27%	\$47,501.10	\$11,712.60	\$10,411.20	\$0.00	\$0.00	\$0.00	\$11,712.60

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VNX8000-UNISU	VNX8000 Unisphere Unified Suite=IC	\$99,521.00	UM	27%	\$72,650.33	\$17,913.78	\$15,923.36	\$0.00	\$0.00	\$0.00	\$17,913.78
5	VNX80BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX8000	\$0.00	UM	27%	\$0.00	\$6,821.10	\$6,063.20	\$0.00	\$0.00	\$0.00	\$6,821.10
5	VNX80-ESSPCK	VNX8000 Software Essentials Pack=IC	\$0.00	UM	27%	\$0.00	\$29,928.60	\$26,603.20	\$0.00	\$0.00	\$0.00	\$29,928.60
5	VNX80-ESSPCK-PROMO	VNX8000 Software Essentials Promo Pack=IC	\$0.00	UM	27%	\$0.00	\$29,928.60	\$26,603.20	\$0.00	\$0.00	\$0.00	\$29,928.60
5	VNX80-KIT	VNX8000 Documentation Kit=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXAFADAE1	VNX 25x2.5" SSD EXP DAE-EMC RACK	\$0.00	UM	27%	\$0.00	\$557.40	\$408.76	\$0.00	\$0.00	\$0.00	\$557.40
5	VNXAFADAE1F	VNX 25x2.5" SSD EXP DAE-FIELD INST	\$0.00	UM	27%	\$0.00	\$557.40	\$408.76	\$0.00	\$0.00	\$0.00	\$557.40
5	VNXAFADAE1U	VNXF 25x2.5" DAE 19x400GB-EMC-FLD	\$108,000.00	UM	27%	\$78,840.00	\$16,200.00	\$11,880.00	\$0.00	\$0.00	\$0.00	\$16,200.00
5	VNXAFADAE2	VNX 25x2.5" SSD EXP DAE-EMC RACK	\$0.00	UM	27%	\$0.00	\$557.40	\$408.76	\$0.00	\$0.00	\$0.00	\$557.40
5	VNXAFADAE2F	VNX 25x2.5" SSD EXP DAE-FIELD INST	\$0.00	UM	27%	\$0.00	\$557.40	\$408.76	\$0.00	\$0.00	\$0.00	\$557.40
5	VNXAFADAE2U	VNXF 25x2.5" DAE 20x400GB-EMC-FLD	\$112,000.00	UM	27%	\$81,760.00	\$16,800.00	\$12,320.00	\$0.00	\$0.00	\$0.00	\$16,800.00
5	VNXAFADAE3	VNX 25x2.5" SSD EXP DAE-EMC RACK	\$0.00	UM	27%	\$0.00	\$557.40	\$408.76	\$0.00	\$0.00	\$0.00	\$557.40
5	VNXAFADAE3F	VNX 25x2.5" SSD EXP DAE-FIELD INST	\$0.00	UM	27%	\$0.00	\$557.40	\$408.76	\$0.00	\$0.00	\$0.00	\$557.40
5	VNXAFADAE3U	VNXF 25x2.5" DAE 23x400GB-EMC-FLD	\$120,000.00	UM	27%	\$87,600.00	\$18,000.00	\$13,200.00	\$0.00	\$0.00	\$0.00	\$18,000.00
5	VNXAFADAE4	VNX 25x2.5" SSD EXP DAE-EMC RACK	\$0.00	UM	27%	\$0.00	\$557.40	\$408.76	\$0.00	\$0.00	\$0.00	\$557.40
5	VNXAFADAE4F	VNX 25x2.5" SSD EXP DAE-FIELD INST	\$0.00	UM	27%	\$0.00	\$557.40	\$408.76	\$0.00	\$0.00	\$0.00	\$557.40
5	VNXAFADAE5	VNX 25x2.5" SSD EXP DAE-EMC RACK	\$0.00	UM	27%	\$0.00	\$557.40	\$408.76	\$0.00	\$0.00	\$0.00	\$557.40
5	VNXAFADAE5F	VNX 25x2.5" SSD EXP DAE-FIELD INST	\$0.00	UM	27%	\$0.00	\$557.40	\$408.76	\$0.00	\$0.00	\$0.00	\$557.40
5	VNXB-1U-BLANK	1U Solid Filler for VNXB 40U rack	\$34.00	UM	27%	\$24.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXB-2U-BLANK	2U Solid Filler for VNXB 40U rack	\$38.00	UM	27%	\$27.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXB-3U-BLANK	3U Solid Filler for VNXB 40U rack	\$43.00	UM	27%	\$31.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXB52DM	VNX5200 ADD ON DM+FC SLIC-EMC RACK	\$1,469.00	UM	27%	\$1,072.37	\$220.35	\$161.59	\$0.00	\$58.76	\$0.00	\$220.35
5	VNXB52DME	VNX5200 DME: 1 DM+FC SLIC-EMC RACK	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXB52DMEM	VNX5200 DME: 1 DM+FC SLIC-MINI RACK	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXB52DMEMD	VNX5200 DME: 1 DM+FC SLIC-MINI RACK DC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXB52DMEX	EMPTY VNX5200 DM ENCLOSURE-EMC RACK	\$7,992.00	UM	27%	\$5,834.16	\$1,198.80	\$879.12	\$0.00	\$319.68	\$0.00	\$1,198.80
5	VNXB52DMEXM	EMPTY VNX5200 DM ENCLOSURE-MINI RACK	\$7,992.00	UM	27%	\$5,834.16	\$1,198.80	\$879.12	\$0.00	\$319.68	\$0.00	\$1,198.80
5	VNXB52DMEXMD	EMPTY DC VNX5200 DM ENCLOSURE-MINI RACK	\$10,789.00	UM	27%	\$7,875.97	\$1,618.35	\$1,186.79	\$0.00	\$431.56	\$0.00	\$1,618.35
5	VNXB52DMEXMDU	EMPTY VNX52 DM ENCLOSURE-UPG DC	\$14,565.00	UM	27%	\$10,632.45	\$2,184.75	\$1,602.15	\$0.00	\$582.60	\$0.00	\$2,184.75
5	VNXB52DMEXU	EMPTY VNX5200 DM ENCLOSURE-UPG	\$10,789.00	UM	27%	\$7,875.97	\$1,618.35	\$1,186.79	\$0.00	\$431.56	\$0.00	\$1,618.35
5	VNXB52DMM	VNX5200 ADD ON DM+FC SLIC-MINI RACK	\$1,469.00	UM	27%	\$1,072.37	\$220.35	\$161.59	\$0.00	\$58.76	\$0.00	\$220.35
5	VNXB52DMMD	VNX5200 ADD ON DM+FC SLIC-MINI RACK-DC	\$1,983.00	UM	27%	\$1,447.59	\$297.45	\$218.13	\$0.00	\$79.32	\$0.00	\$297.45
5	VNXB52DMU	VNX5200 ADD ON DM+FC SLIC-UPG	\$1,984.00	UM	27%	\$1,448.32	\$297.60	\$218.24	\$0.00	\$79.36	\$0.00	\$297.60
5	VNXB52DMUD	VNX5200 ADD ON DM+FC SLIC-UPG DC	\$2,678.00	UM	27%	\$1,954.94	\$401.70	\$294.58	\$0.00	\$107.12	\$0.00	\$401.70
5	VNXB52DP25F	VNX5200 DPE 25X2.5" DRIVE SLOTS-FLD IN	\$7,770.00	UM	27%	\$5,672.10	\$1,165.50	\$854.70	\$0.00	\$310.80	\$0.00	\$1,165.50
5	VNXB52DP25FD	VNX 5200 DPE DISKLESS DC-FIELD INST	\$9,713.00	UM	27%	\$7,090.49	\$1,456.95	\$1,068.43	\$0.00	\$388.52	\$0.00	\$1,456.95
5	VNXB52DP25MD	VNX 5200 DPE DISKLESS DC-MINI RACK	\$9,713.00	UM	27%	\$7,090.49	\$1,456.95	\$1,068.43	\$0.00	\$388.52	\$0.00	\$1,456.95
5	VNXB54DM	VNX5400 ADD ON DM+FC SLIC-EMC RACK	\$1,829.00	UM	27%	\$1,335.17	\$274.35	\$201.19	\$0.00	\$73.16	\$0.00	\$274.35
5	VNXB54DME	VNX5400 DME: 1 DM+FC SLIC-EMC RACK	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXB54DMEM	VNX5400 DME: 1 DM+FC SLIC-MINI RACK	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXB54DMEMD	VNX5400 DME: 1 DM+FC SLIC-MINI RACK DC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXB54DMEX	EMPTY VNX5400 DM ENCLOSURE-EMC RACK	\$7,992.00	UM	27%	\$5,834.16	\$1,198.80	\$879.12	\$0.00	\$319.68	\$0.00	\$1,198.80
5	VNXB54DMEXM	EMPTY VNX5400 DM ENCLOSURE-MINI RACK	\$7,992.00	UM	27%	\$5,834.16	\$1,198.80	\$879.12	\$0.00	\$319.68	\$0.00	\$1,198.80
5	VNXB54DMEXMD	EMPTY DC VNX5400 DM ENCLOSURE-MINI RACK	\$10,789.00	UM	27%	\$7,875.97	\$1,618.35	\$1,186.79	\$0.00	\$431.56	\$0.00	\$1,618.35
5	VNXB54DMEXMDU	EMPTY VNX54 DM ENCLOSURE-UPG DC	\$14,565.00	UM	27%	\$10,632.45	\$2,184.75	\$1,602.15	\$0.00	\$582.60	\$0.00	\$2,184.75
5	VNXB54DMEXU	EMPTY VNX5400 DM ENCLOSURE-UPG	\$10,789.00	UM	27%	\$7,875.97	\$1,618.35	\$1,186.79	\$0.00	\$431.56	\$0.00	\$1,618.35
5	VNXB54DMM	VNX5400 ADD ON DM+FC SLIC-MINI RACK	\$1,829.00	UM	27%	\$1,335.17	\$274.35	\$201.19	\$0.00	\$73.16	\$0.00	\$274.35
5	VNXB54DMMD	VNX5400 ADD ON DM+FC SLIC-MINI RACK-DC	\$2,469.00	UM	27%	\$1,802.37	\$370.35	\$271.59	\$0.00	\$98.76	\$0.00	\$370.35
5	VNXB54DMU	VNX5400 ADD ON DM+FC SLIC-UPG	\$2,469.00	UM	27%	\$1,802.37	\$370.35	\$271.59	\$0.00	\$98.76	\$0.00	\$370.35
5	VNXB54DMUD	VNX5400 ADD ON DM+FC SLIC-UPG DC	\$3,333.00	UM	27%	\$2,433.09	\$499.95	\$366.63	\$0.00	\$133.32	\$0.00	\$499.95
5	VNXB54DP25	VNX5400 DPE 25X2.5" DRIVE SLOTS-EMC RA	\$8,270.00	UM	27%	\$6,037.10	\$1,240.50	\$909.70	\$0.00	\$330.80	\$0.00	\$1,240.50
5	VNXB54DP25F	VNX5400 DPE 25X2.5" DRIVE SLOTS-FLD IN	\$8,270.00	UM	27%	\$6,037.10	\$1,240.50	\$909.70	\$0.00	\$330.80	\$0.00	\$1,240.50
5	VNXB54DP25FD	VNX 5400 DPE DISKLESS DC-FIELD INST	\$10,338.00	UM	27%	\$7,546.74	\$1,550.70	\$1,137.18	\$0.00	\$413.52	\$0.00	\$1,550.70
5	VNXB54DP25M	VNX5400 DPE 25X2.5" DRIVE SLOTS-MIN RA	\$8,270.00	UM	27%	\$6,037.10	\$1,240.50	\$909.70	\$0.00	\$330.80	\$0.00	\$1,240.50
5	VNXB54DP25MD	VNX 5400 DPE DISKLESS DC-MINI RACK	\$10,338.00	UM	27%	\$7,546.74	\$1,550.70	\$1,137.18	\$0.00	\$413.52	\$0.00	\$1,550.70
5	VNXB54VP25F	VNX5400 DPE 25X2.5" DRIVE SLOTS-FLD IN	\$8,270.00	UM	27%	\$6,037.10	\$1,240.50	\$909.70	\$0.00	\$330.80	\$0.00	\$1,240.50
5	VNXB54VP25M	VNX5400 DPE 25X2.5" DRIVE SLOTS-MIN RA	\$8,270.00	UM	27%	\$6,037.10	\$1,240.50	\$909.70	\$0.00	\$330.80	\$0.00	\$1,240.50
5	VNXB56DM	VNX5600 ADD ON DM+FC SLIC-EMC RACK	\$3,806.00	UM	27%	\$2,778.38	\$570.90	\$418.66	\$0.00	\$152.24	\$0.00	\$570.90
5	VNXB56DME	VNX5600 DME: 1 DM+FC SLIC-EMC RACK	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXB56DMEM	VNX5600 DME: 1 DM+FC SLIC-MINI RACK	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXB56DMEMD	VNX5600 DME: 1 DM+FC SLIC-MINI RACK DC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXB56DMEX	EMPTY VNX56 DM ENCLOSURE-EMC RACK	\$7,992.00	UM	27%	\$5,834.16	\$1,198.80	\$879.12	\$0.00	\$319.68	\$0.00	\$1,198.80
5	VNXB56DMEXM	EMPTY VNX56 DM ENCLOSURE-MINI RACK	\$7,992.00	UM	27%	\$5,834.16	\$1,198.80	\$879.12	\$0.00	\$319.68	\$0.00	\$1,198.80
5	VNXB56DMEXMD	EMPTY DC VNX5600 DM ENCLOSURE-MINI RACK	\$10,789.00	UM	27%	\$7,875.97	\$1,618.35	\$1,186.79	\$0.00	\$431.56	\$0.00	\$1,618.35
5	VNXB56DMEXMDU	EMPTY VNX56 DM ENCLOSURE-UPG DC	\$14,565.00	UM	27%	\$10,632.45	\$2,184.75	\$1,602.15	\$0.00	\$582.60	\$0.00	\$2,184.75
5	VNXB56DMEXU	EMPTY VNX5600 DM ENCLOSURE-UPG	\$10,789.00	UM	27%	\$7,875.97	\$1,618.35	\$1,186.79	\$0.00	\$431.56	\$0.00	\$1,618.35
5	VNXB56DMM	VNX5600 ADD ON DM+FC SLIC-MINI RACK	\$3,806.00	UM	27%	\$2,778.38	\$570.90	\$418.66	\$0.00	\$152.24	\$0.00	\$570.90
5	VNXB56DMMD	VNX5600 ADD ON DM+FC SLIC-MINI RACK-DC	\$5,234.00	UM	27%	\$3,820.82	\$785.10	\$575.74	\$0.00	\$209.36	\$0.00	\$785.10
5	VNXB56DMU	VNX5600 ADD ON DM+FC SLIC-UPG	\$5,139.00	UM	27%	\$3,751.47	\$770.85	\$565.29	\$0.00	\$205.56	\$0.00	\$770.85
5	VNXB56DMUD	VNX5600 ADD ON DM+FC SLIC-UPG DC	\$6,938.00	UM	27%	\$5,064.74	\$1,040.70	\$763.18	\$0.00	\$277.52	\$0.00	\$1,040.70
5	VNXB56DP25	VNX5600 DPE 25X2.5" DRIVE SLOTS-EMC RA	\$13,657.00	UM	27%	\$9,969.61	\$2,048.55	\$1,502.27	\$0.00	\$546.28	\$0.00	\$2,048.55
5	VNXB56DP25F	VNX5600 DPE 25X2.5" DRIVE SLOTS-FLD IN	\$13,657.00	UM	27%	\$9,969.61	\$2,048.55	\$1,502.27	\$0.00	\$546.28	\$0.00	\$2,048.55
5	VNXB56DP25FD	VNX 5600 DPE DISKLESS DC-FIELD INST	\$17,071.00	UM	27%	\$12,461.83	\$2,560.65	\$1,877.81	\$0.00	\$682.84	\$0.00	\$2,560.65
5	VNXB56DP25M	VNX5600 DPE 25X2.5" DRIVE SLOTS-MIN RA	\$13,657.00	UM	27%	\$9,969.61	\$2,048.55	\$1,502.27	\$0.00	\$546.28	\$0.00	\$2,048.55
5	VNXB56DP25MD	VNX 5600 DPE DISKLESS DC-MINI RACK	\$17,071.00	UM	27%	\$12,461.83	\$2,560.65	\$1,877.81	\$0.00	\$682.84	\$0.00	\$2,560.65
5	VNXB58DM	VNX5800 ADD ON DM+FC SLIC-EMC RACK	\$11,738.00	UM	27%	\$8,568.74	\$1,760.70					

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VNXB58DMEXM	EMPTY VNX58 DM ENCLOSURE-MINI RACK	\$7,992.00	UM	27%	\$5,834.16	\$1,198.80	\$879.12	\$0.00	\$319.68	\$0.00	\$1,198.80
5	VNXB58DMEXU	EMPTY VNX58 DM ENCLOSURE-UPG	\$10,789.00	UM	27%	\$7,875.97	\$1,618.35	\$1,186.79	\$0.00	\$431.56	\$0.00	\$1,618.35
5	VNXB58DMM	VNX5800 ADD ON DM+FC SLIC-MINI RACK	\$11,738.00	UM	27%	\$8,568.74	\$1,760.70	\$1,291.18	\$0.00	\$469.52	\$0.00	\$1,760.70
5	VNXB58DMU	VNX5800 ADD ON DM+FC SLIC-UPG	\$15,846.00	UM	27%	\$11,567.58	\$2,376.90	\$1,743.06	\$0.00	\$633.84	\$0.00	\$2,376.90
5	VNXB58DP25	VNX5800 DPE 25X2.5" DRIVE SLOTS-EMC RA	\$23,120.00	UM	27%	\$16,877.60	\$3,468.00	\$2,543.20	\$0.00	\$924.80	\$0.00	\$3,468.00
5	VNXB58DP25F	VNX5800 DPE 25X2.5" DRIVE SLOTS-FLD IN	\$23,120.00	UM	27%	\$16,877.60	\$3,468.00	\$2,543.20	\$0.00	\$924.80	\$0.00	\$3,468.00
5	VNXB58DP25M	VNX5800 DPE 25X2.5" DRIVE SLOTS-MIN RA	\$23,120.00	UM	27%	\$16,877.60	\$3,468.00	\$2,543.20	\$0.00	\$924.80	\$0.00	\$3,468.00
5	VNXB5XPS	TWO AC Power Supplies for VNX52-VNX76	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXB6GS3UDAE120	VNXB 120X2.5 6G SAS EXP DAE-EMC RACK	\$18,000.00	UM	27%	\$13,140.00	\$2,700.00	\$1,980.00	\$0.00	\$720.00	\$0.00	\$2,700.00
5	VNXB6GS3UDAE120F	VNXB 120X2.5 6G SAS EXP DAE-FIELD INST	\$18,000.00	UM	27%	\$13,140.00	\$2,700.00	\$1,980.00	\$0.00	\$720.00	\$0.00	\$2,700.00
5	VNXB6GS3UDAE120L	VNXB 120X2.5 6G SAS EXP DAE-FLD INST-LDR	\$18,000.00	UM	27%	\$13,140.00	\$2,700.00	\$1,980.00	\$0.00	\$720.00	\$0.00	\$2,700.00
5	VNXB6GSDAE15	VNXB 15X3.5 6G SAS EXP DAE-EMC RACK	\$3,488.00	UM	27%	\$2,546.24	\$523.20	\$383.68	\$0.00	\$139.52	\$0.00	\$523.20
5	VNXB6GSDAE15D	VNXB 15X3.5 6G SAS DAE-DC	\$3,663.00	UM	27%	\$2,673.99	\$549.45	\$402.93	\$0.00	\$146.52	\$0.00	\$549.45
5	VNXB6GSDAE15F	VNXB 15X3.5 6G SAS EXP DAE-FIELD INST	\$3,488.00	UM	27%	\$2,546.24	\$523.20	\$383.68	\$0.00	\$139.52	\$0.00	\$523.20
5	VNXB6GSDAE15P	VNXB 15X3.5 6G SAS PRI DAE-EMC RACK	\$3,488.00	UM	27%	\$2,546.24	\$523.20	\$383.68	\$0.00	\$139.52	\$0.00	\$523.20
5	VNXB6GSDAE15W	VNXB 15X3.5 6G SAS PRI DAE-FIELD INST	\$3,488.00	UM	27%	\$2,546.24	\$523.20	\$383.68	\$0.00	\$139.52	\$0.00	\$523.20
5	VNXB6GSDAE25	VNXB 25X2.5 6G SAS EXP DAE-EMC RACK	\$4,942.00	UM	27%	\$3,607.66	\$741.30	\$543.62	\$0.00	\$197.68	\$0.00	\$741.30
5	VNXB6GSDAE25D	VNX 25x2.5 6G SAS DC DAE-FIELD INST	\$5,189.00	UM	27%	\$3,787.97	\$778.35	\$570.79	\$0.00	\$207.56	\$0.00	\$778.35
5	VNXB6GSDAE25DW	VNX25x2.5 6G SAS DC PRIMARY DAE-FLD INST	\$6,425.00	UM	27%	\$4,690.25	\$963.75	\$706.75	\$0.00	\$257.00	\$0.00	\$963.75
5	VNXB6GSDAE25F	VNXB 25X2.5 6G SAS EXP DAE-FIELD INST	\$4,942.00	UM	27%	\$3,607.66	\$741.30	\$543.62	\$0.00	\$197.68	\$0.00	\$741.30
5	VNXB6GSDAE25P	VNXB 25X2.5 6G SAS PRI DAE-EMC RACK	\$4,942.00	UM	27%	\$3,607.66	\$741.30	\$543.62	\$0.00	\$197.68	\$0.00	\$741.30
5	VNXB6GSDAE25W	VNXB 25X2.5 6G SAS PRI DAE-FIELD INST	\$4,942.00	UM	27%	\$3,607.66	\$741.30	\$543.62	\$0.00	\$197.68	\$0.00	\$741.30
5	VNXB6GSDAE60	VNXB 60X3.5 6G SAS EXP DAE-EMC RACK	\$13,954.00	UM	27%	\$10,186.42	\$2,093.10	\$1,534.94	\$0.00	\$558.16	\$0.00	\$2,093.10
5	VNXB6GSDAE60F	VNXB 60X3.5 6G SAS EXP DAE-FIELD INST	\$13,954.00	UM	27%	\$10,186.42	\$2,093.10	\$1,534.94	\$0.00	\$558.16	\$0.00	\$2,093.10
5	VNXB6GSDAE60L	VNXB 60X3.5 6G SAS EXP DAE-FLD INST-LDR	\$13,954.00	UM	27%	\$10,186.42	\$2,093.10	\$1,534.94	\$0.00	\$558.16	\$0.00	\$2,093.10
5	VNXB6GSDAE60P	VNXB 60X3.5 6G SAS PRI DAE-EMC RACK	\$13,954.00	UM	27%	\$10,186.42	\$2,093.10	\$1,534.94	\$0.00	\$558.16	\$0.00	\$2,093.10
5	VNXB6GSDAE60W	VNXB 60X3.5 6G SAS PRI DAE-FIELD INST	\$13,954.00	UM	27%	\$10,186.42	\$2,093.10	\$1,534.94	\$0.00	\$558.16	\$0.00	\$2,093.10
5	VNXB6GSDAED15	VNXB 15x3.5" 6G SAS PRI DAE-DENSE RACK	\$3,488.00	UM	27%	\$2,546.24	\$523.20	\$383.68	\$0.00	\$139.52	\$0.00	\$523.20
5	VNXB76DM	VNX7600 ADD ON DM+FC SLIC-EMC RACK	\$25,553.00	UM	27%	\$18,653.69	\$3,832.95	\$2,810.83	\$0.00	\$1,022.12	\$0.00	\$3,832.95
5	VNXB76DME	VNX7600 DME: 2 DM+FC SLIC-EMC RACK	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXB76DMEM	VNX7600 DME: 2 DM+FC SLIC-MINI RACK	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXB76DMEX	EMPTY VNX76 DM ENCLOSURE-EMC RACK	\$7,992.00	UM	27%	\$5,834.16	\$1,198.80	\$879.12	\$0.00	\$319.68	\$0.00	\$1,198.80
5	VNXB76DMEXF	EMPTY VNX7600 DM ENCLOSURE-FLD INST	\$7,992.00	UM	27%	\$5,834.16	\$1,198.80	\$879.12	\$0.00	\$319.68	\$0.00	\$1,198.80
5	VNXB76DMEXM	EMPTY VNX76 DM ENCLOSURE-MINI RACK	\$7,992.00	UM	27%	\$5,834.16	\$1,198.80	\$879.12	\$0.00	\$319.68	\$0.00	\$1,198.80
5	VNXB76DMEXU	EMPTY VNX76 DM ENCLOSURE-UPG	\$10,789.00	UM	27%	\$7,875.97	\$1,618.35	\$1,186.79	\$0.00	\$431.56	\$0.00	\$1,618.35
5	VNXB76DMF	VNXB76 ADD ON DM+FC SLIC-MINI RACK	\$25,553.00	UM	27%	\$18,653.69	\$3,832.95	\$2,810.83	\$0.00	\$1,022.12	\$0.00	\$3,832.95
5	VNXB76DMM	VNXB76 ADD ON DM+FC SLIC-MINI RACK	\$25,553.00	UM	27%	\$18,653.69	\$3,832.95	\$2,810.83	\$0.00	\$1,022.12	\$0.00	\$3,832.95
5	VNXB76DMU	VNX7600 ADD ON DM+FC SLIC-UPG	\$34,496.00	UM	27%	\$25,182.08	\$5,174.40	\$3,794.56	\$0.00	\$1,379.84	\$0.00	\$5,174.40
5	VNXB76DP25	VNX7600 DPE 25X2.5" DRIVE SLOTS-EMC RA	\$43,761.00	UM	27%	\$31,945.53	\$6,564.15	\$4,813.71	\$0.00	\$1,750.44	\$0.00	\$6,564.15
5	VNXB76DP25F	VNX7600 DPE 25X2.5" DRIVE SLOTS-FLD IN	\$43,761.00	UM	27%	\$31,945.53	\$6,564.15	\$4,813.71	\$0.00	\$1,750.44	\$0.00	\$6,564.15
5	VNXB76DP25M	VNX7600 DPE 25X2.5" DRIVE SLOTS-MIN RA	\$43,761.00	UM	27%	\$31,945.53	\$6,564.15	\$4,813.71	\$0.00	\$1,750.44	\$0.00	\$6,564.15
5	VNXB76DPFE2	VNX7600F DPE 8.8TB EV-EMC RACK	\$0.00	UM	27%	\$0.00	\$20,853.00	\$15,292.20	\$0.00	\$0.00	\$0.00	\$20,853.00
5	VNXB76DPFE2F	VNX7600F DPE 8.8TB EV-FLD INST	\$0.00	UM	27%	\$0.00	\$20,853.00	\$15,292.20	\$0.00	\$0.00	\$0.00	\$20,853.00
5	VNXB76DPFE4	VNX7600F DPE 14.7TB EV-EMC RACK	\$0.00	UM	27%	\$0.00	\$31,161.75	\$22,851.95	\$0.00	\$0.00	\$0.00	\$31,161.75
5	VNXB76DPFE4F	VNX7600F DPE 14.7TB EV-FLD INST	\$0.00	UM	27%	\$0.00	\$31,161.75	\$22,851.95	\$0.00	\$0.00	\$0.00	\$31,161.75
5	VNXB76DPFE6	VNX7600F DPE 20.5TB EV-EMC RACK	\$0.00	UM	27%	\$0.00	\$36,717.75	\$26,926.35	\$0.00	\$0.00	\$0.00	\$36,717.75
5	VNXB76DPFE6F	VNX7600F DPE 20.5TB EV-FLD INST	\$0.00	UM	27%	\$0.00	\$36,717.75	\$26,926.35	\$0.00	\$0.00	\$0.00	\$36,717.75
5	VNXB76DPFE8	VNX7600F DPE 41.0TB EV-EMC RACK	\$0.00	UM	27%	\$0.00	\$62,316.00	\$45,698.40	\$0.00	\$0.00	\$0.00	\$62,316.00
5	VNXB76DPFE8F	VNX7600F DPE 41.0TB EV-FLD INST	\$0.00	UM	27%	\$0.00	\$62,316.00	\$45,698.40	\$0.00	\$0.00	\$0.00	\$62,316.00
5	VNXB76DPFH2	VNX7600F DPE 8.8TB HV-EMC RACK	\$0.00	UM	27%	\$0.00	\$26,832.45	\$19,677.13	\$0.00	\$0.00	\$0.00	\$26,832.45
5	VNXB76DPFH2F	VNX7600F DPE 8.8TB HV-FLD INST	\$0.00	UM	27%	\$0.00	\$26,832.45	\$19,677.13	\$0.00	\$0.00	\$0.00	\$26,832.45
5	VNXB76DPFH4	VNX7600F DPE 14.7TB HV-EMC RACK	\$0.00	UM	27%	\$0.00	\$41,320.65	\$30,301.81	\$0.00	\$0.00	\$0.00	\$41,320.65
5	VNXB76DPFH4F	VNX7600F DPE 14.7TB HV-FLD INST	\$0.00	UM	27%	\$0.00	\$41,320.65	\$30,301.81	\$0.00	\$0.00	\$0.00	\$41,320.65
5	VNXB76DPFH6	VNX7600F DPE 20.5TB HV-EMC RACK	\$0.00	UM	27%	\$0.00	\$49,812.00	\$36,528.80	\$0.00	\$0.00	\$0.00	\$49,812.00
5	VNXB76DPFH6F	VNX7600F DPE 20.5TB HV-FLD INST	\$0.00	UM	27%	\$0.00	\$49,812.00	\$36,528.80	\$0.00	\$0.00	\$0.00	\$49,812.00
5	VNXB76DPFH8	VNX7600F DPE 41.0TB HV-EMC RACK	\$0.00	UM	27%	\$0.00	\$83,406.00	\$61,164.40	\$0.00	\$0.00	\$0.00	\$83,406.00
5	VNXB76DPFH8F	VNX7600F DPE 41.0TB HV-FLD INST	\$0.00	UM	27%	\$0.00	\$83,406.00	\$61,164.40	\$0.00	\$0.00	\$0.00	\$83,406.00
5	VNXB80DM	VNX8000 ADD ON DM+FC SLIC-EMC RACK	\$36,676.00	UM	27%	\$26,773.48	\$5,501.40	\$4,034.36	\$0.00	\$1,467.04	\$0.00	\$5,501.40
5	VNXB80DME	VNX8000 DME: 2 DM+FC SLIC-EMC RACK	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXB80DMEM	VNX8000 DME: 2 DM+FC SLIC-MINI RACK	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXB80DMEX	EMPTY VNX80 DM ENCLOSURE-EMC RACK	\$11,470.00	UM	27%	\$8,373.10	\$1,720.50	\$1,261.70	\$0.00	\$458.80	\$0.00	\$1,720.50
5	VNXB80DMEXF	EMPTY VNX80 DM ENCLOSURE-FLD INST	\$11,470.00	UM	27%	\$8,373.10	\$1,720.50	\$1,261.70	\$0.00	\$458.80	\$0.00	\$1,720.50
5	VNXB80DMEXM	EMPTY VNX80 DM ENCLOSURE-MINI RACK	\$11,470.00	UM	27%	\$8,373.10	\$1,720.50	\$1,261.70	\$0.00	\$458.80	\$0.00	\$1,720.50
5	VNXB80DMEXU	EMPTY VNX80 DM ENCLOSURE-UPG	\$15,485.00	UM	27%	\$11,304.05	\$2,322.75	\$1,703.35	\$0.00	\$619.40	\$0.00	\$2,322.75
5	VNXB80DMM	VNX8000 ADD ON DM+FC SLIC-MINI RACK	\$36,676.00	UM	27%	\$26,773.48	\$5,501.40	\$4,034.36	\$0.00	\$1,467.04	\$0.00	\$5,501.40
5	VNXB80DMU	VNX8000 ADD ON DM+FC SLIC-UPG	\$49,512.00	UM	27%	\$36,143.76	\$7,426.80	\$5,446.32	\$0.00	\$1,980.48	\$0.00	\$7,426.80
5	VNXB80DSPE	VNX8000 SPE-EMC DENSE RACK	\$64,277.00	UM	27%	\$46,922.21	\$9,641.55	\$7,070.47	\$0.00	\$2,571.08	\$0.00	\$9,641.55
5	VNXB80SPE	VNX8000 SPE-EMC RACK	\$64,277.00	UM	27%	\$46,922.21	\$9,641.55	\$7,070.47	\$0.00	\$2,571.08	\$0.00	\$9,641.55
5	VNXB80SPEF	VNX8000 SPE-FIELD INST	\$64,277.00	UM	27%	\$46,922.21	\$9,641.55	\$7,070.47	\$0.00	\$2,571.08	\$0.00	\$9,641.55
5	VNXB80SPEM	VNX8000 SPE-MINI RACK	\$64,277.00	UM	27%	\$46,922.21	\$9,641.55	\$7,070.47	\$0.00	\$2,571.08	\$0.00	\$9,641.55
5	VNXB-BEZ54LTS	DPE LOTUS BEZEL FOR VNX5400	\$950.00	UM	27%	\$693.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXBCS	VNXB CONTROL STATION-EMC RACK	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXBCS1UADJ	Adjustable VNXB 1U CS RAIL KIT	\$201.00	UM	27%	\$146.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXBCS2	VNXB 2ND CONTROL STATION-EMC RACK	\$1,935.00	UM	27%	\$1,412.55	\$290.25	\$212.85	\$0.00	\$77.40	\$0.00	\$290.25
5	VNXBCS2M	VNXB 2ND CONTROL STATION-MINI RACK	\$1,935.00	UM	27%	\$1,412.55	\$290.25	\$212.85	\$0.00	\$77.40	\$0.00	\$290.25
5	VNXBCS2U	VNXB 2ND CONTROL STATION-UPG	\$2,612.00	UM	27%	\$1,906.76	\$391.80	\$287.32	\$0.00	\$104.48	\$0.00	\$391.80
5	VNXBCSM	VNXB CONTROL STATION-MINI RACK	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXBCSU	VNXB Control Station-BTU FIELD INSTALL	\$2,612.00	UM	27%	\$1,906.76	\$391.80	\$287.32	\$0.00	\$104.48	\$0.00	\$391.80
5	VNXBDAE2UADJ	Adjustable VNXB 2U DAE RAIL KIT	\$50.00	UM	27%	\$36.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXBDAE3UADJ	Adjustable VNXB 3U DAE RAIL KIT	\$88.00	UM	27%	\$64.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	VNXBDMCBLD1	VNXB CABLE KIT FOR DPE + 1 DM+1CS	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXBDMCBLD2	VNXB CABLE KIT FOR DPE + 2 DM+1 CS	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXBDMCBLD3	VNXB CABLE KIT FOR DPE + 3 DM+1 CS	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXBDMCBLD4	VNXB CABLE KIT FOR DPE + 4 DM+1 CS	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXBDMCBLD5	Mini Rack Cable Kit for DPE +5 DM + 1 CS	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXBDMCBLD6	Mini Rack Cable Kit for DPE +6 DM + 1 CS	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXBDMCBLD7	Mini Rack Cable Kit for DPE +7 DM + 1 CS	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXBDMCBLD8	Mini Rack Cable Kit for DPE +8 DM + 1 CS	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXBDMCBL2	VNXB MINI RACK CBL KIT FOR SPE+2 DM+1 CS	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXBDMCBL3	VNXB MINI RACK CBL KIT FOR SPE+3 DM+1 CS	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXBDMCBL4	VNXB MINI RACK CBL KIT FOR SPE+4 DM+1 CS	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXBDMCBL5	VNXB MINI RACK CBL KIT FOR SPE+5 DM+1 CS	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXBDMCBL6	VNXB MINI RACK CBL KIT FOR SPE+6 DM+1 CS	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXBDMCBL7	VNXB MINI RACK CBL KIT FOR SPE+7 DM+1 CS	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXBDMCBL8	VNXB MINI RACK CBL KIT FOR SPE+8 DM+1 CS	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXBDM2UADJ	Adjustable VNXB 2U DME RAIL KIT	\$88.00	UM	27%	\$64.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXBDMEX	EMPTY VNXB DM ENCLOSURE-EMC RACK	\$7,992.00	UM	27%	\$5,834.16	\$1,198.80	\$879.12	\$0.00	\$319.68	\$0.00	\$1,198.80	\$0.00
5	VNXBDMEXM	EMPTY VNXB DM ENCLOSURE-MINI RACK	\$7,992.00	UM	27%	\$5,834.16	\$1,198.80	\$879.12	\$0.00	\$319.68	\$0.00	\$1,198.80	\$0.00
5	VNXBDPE3UADJ	Adjustable VNXB 3U DPE RAIL KIT	\$177.00	UM	27%	\$129.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXBDPERES	VNXB 4U SPACE RES FOR FILE UPG-EMC RACK	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXBDRACK140U	VNXB 40U DEEP RACK 1-PHASE 30A CONSOLE	\$3,726.00	UM	27%	\$2,719.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXBDRACK240U	VNXB 40U DEEP RACK 1-PHASE 30A CONSOLE	\$3,726.00	UM	27%	\$2,719.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXBOECAPT	VNX OE CAPACITY TIER PER TB for VNX=IC	\$266.00	UM	27%	\$194.18	\$19.00	\$19.00	\$0.00	\$0.00	\$0.00	\$19.00	\$0.00
5	VNXBOECAPTBU	VNX OE PER TB HI CAPACITY UPGRADE	\$266.00	UM	27%	\$194.18	\$19.00	\$19.00	\$0.00	\$0.00	\$0.00	\$19.00	\$0.00
5	VNXBOEPERFTB	VNX OE PERF TIER PER TB for VNX=IC	\$583.00	UM	27%	\$425.59	\$51.00	\$51.00	\$0.00	\$0.00	\$0.00	\$51.00	\$0.00
5	VNXBOEPERFTBU	VNX OE PER TB PERFORMANCE UPGRADE	\$583.00	UM	27%	\$425.59	\$51.00	\$51.00	\$0.00	\$0.00	\$0.00	\$51.00	\$0.00
5	VNXB-OM3-100M	100M MM FIBRE CABLE LC-LC	\$400.00	UM	27%	\$292.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXB-OM3-10M	10M MM FIBRE CABLE LC-LC	\$204.00	UM	27%	\$148.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXB-OM3-1M	1M MM FIBRE CABLE LC-LC	\$170.00	UM	27%	\$124.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXB-OM3-30M	30M MM FIBRE CABLE LC-LC	\$213.00	UM	27%	\$155.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXB-OM3-3M	3M MM FIBRE CABLE LC-LC	\$187.00	UM	27%	\$136.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXB-OM3-50M	50M MM FIBRE CABLE LC-LC	\$264.00	UM	27%	\$192.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXB-OM3-5M	5M MM FIBRE CABLE LC-LC	\$187.00	UM	27%	\$136.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXBPWSP1	Two 100-240V PS for VNX5200-5400	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXBPWSP2	Two 100-240V PS for VNX5200-7600	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXBPWSPV	Trigger for Adding BLK Enabler to Vault	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXBRACK-40U	VNXB 40U RACK WITH FRONT PANEL	\$2,484.00	UM	27%	\$1,813.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXBRKSECURE	VNXB 40U Rack Stabilizing Kit	\$592.00	UM	27%	\$432.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXBSP4UADJ	Adjustable VNXB 4U SPE RAIL KIT	\$50.00	UM	27%	\$36.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXBSPERES	VNXB 6U SPACE RES FOR FILE UPG-EMC RACK	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXCA2BDP25	VNXCA2 DPE 25X2.5" DRIVE SLOTS-EMC RACK	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXCA2BDP25F	VNXCA2 DPE 25X2.5" DRIVE SLOTS-FLD INST	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXCA2OECAPT	VNXCA2 OE PER TB CAPACITY=CB	\$0.00	UM	27%	\$0.00	\$19.00	\$19.00	\$0.00	\$0.00	\$0.00	\$19.00	\$0.00
5	VNXCA2OEPERTB	VNXCA2 OE PER TB PERFORMANCE=CB	\$0.00	UM	27%	\$0.00	\$51.00	\$51.00	\$0.00	\$0.00	\$0.00	\$51.00	\$0.00
5	VNXCA4BDP25	VNXCA4 DPE 25X2.5" DRIVE SLOTS-EMC RACK	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXCA4BDP25F	VNXCA4 DPE 25X2.5" DRIVE SLOTS-FLD INST	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXCA4BDP25FU	VNXCA2 TO VNXCA4 DPE FIELD UPGRADE	\$0.00	UM	27%	\$0.00	\$1,240.50	\$909.70	\$0.00	\$248.10	\$0.00	\$1,240.50	\$0.00
5	VNXCA4BDP25-U	VNXCA2 TO VNXCA4 DPE UPGRADE	\$0.00	UM	27%	\$0.00	\$1,240.50	\$909.70	\$0.00	\$248.10	\$0.00	\$1,240.50	\$0.00
5	VNXCA4OECAPT	VNXCA4 OE PER TB CAPACITY=CB	\$0.00	UM	27%	\$0.00	\$19.00	\$19.00	\$0.00	\$0.00	\$0.00	\$19.00	\$0.00
5	VNXCA4OEPERTB	VNXCA4 OE PER TB PERFORMANCE=CB	\$0.00	UM	27%	\$0.00	\$51.00	\$51.00	\$0.00	\$0.00	\$0.00	\$51.00	\$0.00
5	VNXCS2M	VNX DC CONVERTR FOR CS-MINI RACK	\$2,612.00	UM	27%	\$1,906.76	\$391.80	\$287.32	\$0.00	\$104.48	\$0.00	\$391.80	\$0.00
5	VNXCS2DU	VNX 2ND DC CONVERTR FOR 2ND CS UPG	\$3,527.00	UM	27%	\$2,574.71	\$529.05	\$387.97	\$0.00	\$141.08	\$0.00	\$529.05	\$0.00
5	VNXF-2S6FX-1600HS	VNX-F FLASH Pack HS SSD 2.5"-1600GB	\$0.00	UM	27%	\$0.00	\$1,428.00	\$1,047.20	\$0.00	\$0.00	\$0.00	\$1,428.00	\$0.00
5	VNXF-2S6FX-1600HSU	VNX-F FLASH Pack HS SSD 2.5"-1600GB UPG	\$0.00	UM	27%	\$0.00	\$1,361.25	\$1,113.75	\$0.00	\$0.00	\$0.00	\$1,361.25	\$0.00
5	VNXF-2S6FX-16HSTU	VNX-F FLASH Pack HS SSD 2.5"-1.6TB U T	\$0.00	UM	27%	\$0.00	\$1,512.50	\$1,237.50	\$0.00	\$0.00	\$0.00	\$1,512.50	\$0.00
5	VNXF-2S6FX-400HS	VNX-F FLASH Pack HS SSD 2.5"-400GB	\$0.00	UM	27%	\$0.00	\$471.75	\$345.95	\$0.00	\$0.00	\$0.00	\$471.75	\$0.00
5	VNXF-2S6FX-400HSTU	VNX-F FLASH Pack HS SSD 2.5"-400GB U T	\$0.00	UM	27%	\$0.00	\$439.45	\$359.55	\$0.00	\$0.00	\$0.00	\$439.45	\$0.00
5	VNXF-2S6FX-400HSU	VNX-F FLASH Pack HS SSD 2.5"-400GB UPG	\$0.00	UM	27%	\$0.00	\$439.45	\$359.55	\$0.00	\$0.00	\$0.00	\$439.45	\$0.00
5	VNXF-2S6FX-800HS	VNX-F FLASH Pack HS SSD 2.5"-800GB	\$0.00	UM	27%	\$0.00	\$888.75	\$651.75	\$0.00	\$0.00	\$0.00	\$888.75	\$0.00
5	VNXF-2S6FX-800HSTU	VNX-F FLASH Pack HS SSD 2.5"-800GB U T	\$0.00	UM	27%	\$0.00	\$827.64	\$677.16	\$0.00	\$0.00	\$0.00	\$827.64	\$0.00
5	VNXF-2S6FX-800HSU	VNX-F FLASH Pack HS SSD 2.5"-800GB UPG	\$0.00	UM	27%	\$0.00	\$827.75	\$677.25	\$0.00	\$0.00	\$0.00	\$827.75	\$0.00
5	VNXF-2S6FX-9X1600	VNX-F FLASH Pack SSD 2.5"-9x1600GB	\$0.00	UM	27%	\$0.00	\$12,853.50	\$9,425.90	\$0.00	\$0.00	\$0.00	\$12,853.50	\$0.00
5	VNXF-2S6FX-9X1600U	VNX-F FLASH Pack SSD 2.5"-9x1600GB UPG	\$0.00	UM	27%	\$0.00	\$12,253.45	\$10,025.55	\$0.00	\$0.00	\$0.00	\$12,253.45	\$0.00
5	VNXF-2S6FX-9X16TU	VNX-F FLASH Pack SSD 2.5"-9x1.6TB U TAA	\$0.00	UM	27%	\$0.00	\$13,614.70	\$11,139.30	\$0.00	\$0.00	\$0.00	\$13,614.70	\$0.00
5	VNXF-2S6FX-9X400	VNX-F FLASH Pack SSD 2.5"-9x400GB	\$0.00	UM	27%	\$0.00	\$4,248.00	\$3,115.20	\$0.00	\$0.00	\$0.00	\$4,248.00	\$0.00
5	VNXF-2S6FX-9X400TU	VNX-F FLASH Pack SSD 2.5"-9x400GB U TAA	\$0.00	UM	27%	\$0.00	\$3,956.15	\$3,236.85	\$0.00	\$0.00	\$0.00	\$3,956.15	\$0.00
5	VNXF-2S6FX-9X400U	VNX-F FLASH Pack SSD 2.5"-9x400GB UPG	\$0.00	UM	27%	\$0.00	\$3,956.15	\$3,236.85	\$0.00	\$0.00	\$0.00	\$3,956.15	\$0.00
5	VNXF-2S6FX-9X800	VNX-F FLASH Pack SSD 2.5"-9x800GB	\$0.00	UM	27%	\$0.00	\$7,997.25	\$5,864.65	\$0.00	\$0.00	\$0.00	\$7,997.25	\$0.00
5	VNXF-2S6FX-9X800TU	VNX-F FLASH Pack SSD 2.5"-9x800GB U TAA	\$0.00	UM	27%	\$0.00	\$7,448.65	\$6,094.35	\$0.00	\$0.00	\$0.00	\$7,448.65	\$0.00
5	VNXF-2S6FX-9X800U	VNX-F FLASH Pack SSD 2.5"-9x800GB UPG	\$0.00	UM	27%	\$0.00	\$7,448.65	\$6,094.35	\$0.00	\$0.00	\$0.00	\$7,448.65	\$0.00
5	VNX-F5000-DARE	VNX-F5000 Data at Rest Encryption=IC	\$3,725.00	UM	27%	\$2,719.25	\$670.50	\$596.00	\$0.00	\$0.00	\$0.00	\$670.50	\$0.00
5	VNX-F5000-DP	Data Protection Suite for VNX-F5000=IC	\$16,079.00	UM	27%	\$11,737.67	\$2,894.22	\$2,572.64	\$0.00	\$0.00	\$0.00	\$2,894.22	\$0.00
5	VNX-F5000-ESA	EMC Storage Analytics VNX-F5000 Suite=IC	\$10,850.00	UM	27%	\$7,920.50	\$1,953.00	\$1,736.00	\$0.00	\$0.00	\$0.00	\$1,953.00	\$0.00
5	VNX-F5000-INSGUIDE	VNX-F5000 Installation Guide	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-F5000-OE	VNX-F5000 Operating Environment=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-F5000-UNISB	VNX-F5000 Unisphere Block Suite=IC	\$8,730.00	UM	27%	\$6,372.90	\$1,571.40	\$1,396.80	\$0.00	\$0.00	\$0.00	\$1,571.40	\$0.00
5	VNXF50DP25	VNX-F5000 DPE 25X2.5" DRIVE SLOTS-EMC	\$0.00	UM	27%	\$0.00	\$4,235.25	\$3,105.85	\$0.00	\$0.00	\$0.00	\$4,235.25	\$0.00
5	VNXF50DP25F	VNX-F5000 DPE 25X2.5" DRIVE SLOTS-FLD	\$0.00	UM	27%	\$0.00	\$4,235.25	\$3,105.85	\$0.00	\$0.00	\$0.00	\$4,235.25	\$0.00
5	VNXF50V25F	VNX-F5000 DPE 25X2.5" DRIVE SLOTS-FLD	\$0.00	UM	27%	\$0.00	\$4,235.25	\$3,105.85	\$0.00	\$0.00	\$0.00	\$4,235.25	\$0.00
5	VNXF6GSDAE120	VNX-F 120x2.5" 6G SAS EXP DAE-EMC RACK	\$0.00	UM	27%	\$0.00	\$2,700.00	\$1,980.00	\$0.00	\$0.00	\$0.00	\$2,700.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VNXF6GSDAE120F	VNX-F 120x2.5" 6G SAS EXP DAE-FIELD IN	\$0.00	UM	27%	\$0.00	\$2,700.00	\$1,980.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	VNXF6GSDAE25	VNX-F 25x2.5" 6G SAS EXP DAE-EMC RK	\$0.00	UM	27%	\$0.00	\$557.40	\$408.76	\$0.00	\$0.00	\$0.00	\$557.40
5	VNXF6GSDAE25F	VNX-F 25x2.5" 6G SAS EXP DAE-FIELD IN	\$0.00	UM	27%	\$0.00	\$557.40	\$408.76	\$0.00	\$0.00	\$0.00	\$557.40
5	VNX-F7000-CW0E	VNX-F7000 OE=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-F7000-DARE	VNX-F7000 Data at Rest Encryption=IC	\$11,365.00	UM	27%	\$8,296.45	\$2,045.70	\$1,818.40	\$0.00	\$0.00	\$0.00	\$2,045.70
5	VNX-F7000-DP	Data Protection Suite for VNX-F7000=IC	\$70,404.00	UM	27%	\$51,394.92	\$12,672.72	\$11,264.64	\$0.00	\$0.00	\$0.00	\$12,672.72
5	VNX-F7000-ESA	EMC Storage Analytics VNX-F7000 Suite=IC	\$33,120.00	UM	27%	\$24,177.60	\$5,961.60	\$5,299.20	\$0.00	\$0.00	\$0.00	\$5,961.60
5	VNX-F7000-INSGUIDE	VNX-F7000 Installation Guide	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-F7000-OE	VNX-F7000 Operating Environment=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-F7000-UNISB	VNX-F7000 Unisphere Block Suite=IC	\$43,380.00	UM	27%	\$31,667.40	\$7,808.40	\$6,940.80	\$0.00	\$0.00	\$0.00	\$7,808.40
5	VNXF70DP25	VNX-F7000 DPE 25X2.5" DRIVE SLOTS-EMC	\$0.00	UM	27%	\$0.00	\$6,608.55	\$4,846.27	\$0.00	\$0.00	\$0.00	\$6,608.55
5	VNXF70DP25F	VNX-F7000 DPE 25X2.5" DRIVE SLOTS-FLD	\$0.00	UM	27%	\$0.00	\$6,608.55	\$4,846.27	\$0.00	\$0.00	\$0.00	\$6,608.55
5	VNXF8LNBE	VNXF BACK END EXP 8 BUSES	\$13,008.00	UM	27%	\$9,495.84	\$1,951.20	\$1,430.88	\$0.00	\$520.32	\$0.00	\$1,951.20
5	VNXFBEAU	VNXF BACK END EXP 4 BUSES	\$9,780.00	UM	27%	\$7,139.40	\$1,467.00	\$1,075.80	\$0.00	\$391.20	\$0.00	\$1,467.00
5	VNX-F-VSPBM16GFQA	VNX-F 2 PORT 16G FC IO MODULE PAIR	\$9,900.00	UM	27%	\$7,227.00	\$1,485.00	\$1,089.00	\$0.00	\$396.00	\$0.00	\$1,485.00
5	VNX-F-VSPBM16GFQU	VNX-F 4 PORT 16G FC IO MODULE PAIR-UPG	\$13,860.00	UM	27%	\$10,117.80	\$2,079.00	\$1,524.60	\$0.00	\$554.40	\$0.00	\$2,079.00
5	VNXOE31	Elias VNX Block R31 and VNX File OE 7.0	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXOE-5200	VNX5200 Operating Environment	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXOE-5400	VNX5400 Operating Environment	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXOE-5600	VNX5600 Operating Environment	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXOE-5800	VNX5800 Operating Environment	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXOE-7600	VNX7600 Operating Environment	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXOE-8000	VNX8000 Operating Environment	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXOE-CA	VNXCA OPERATING ENVIRONMENT=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXOE-F5000	VNX OE License VNX-F5000=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXOE-F7000	VNX OE License VNX-F7000=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VSAS4LNCBL	VNX8000 BASE BE SAS 4 LANE CABLE SET	\$4,950.00	UM	27%	\$3,613.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VSAS8LNCBL	VNX8000 BASE BE SAS 8 LANE CABLE SET	\$4,650.00	UM	27%	\$3,394.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VSPBXPASASBEA	VNXB SAS BE EXP 4 BUSES	\$13,008.00	UM	27%	\$9,495.84	\$1,951.20	\$1,430.88	\$0.00	\$520.32	\$0.00	\$1,951.20
5	VSPBXPASASBEAF	VNXB Non Dense 4x4 Lane EXP FIELD INST	\$13,008.00	UM	27%	\$9,495.84	\$1,951.20	\$1,430.88	\$0.00	\$520.32	\$0.00	\$1,951.20
5	VSPBXPASASBEU	VNXB SAS BE EXP 4 BUSES-UPG	\$18,275.00	UM	27%	\$13,340.75	\$2,741.25	\$2,010.25	\$0.00	\$731.00	\$0.00	\$2,741.25
5	VSPBXPASASDBE	VNXB SAS BE EXP 4 BUSES-EMC DENSE RACK	\$13,008.00	UM	27%	\$9,495.84	\$1,951.20	\$1,430.88	\$0.00	\$520.32	\$0.00	\$1,951.20
5	VSPBXPASASDBE5F	VNXB Dense 4x4 Lane EXP EMC Rack 5M	\$15,600.00	UM	27%	\$11,388.00	\$2,340.00	\$1,716.00	\$0.00	\$624.00	\$0.00	\$2,340.00
5	VSPBXPASASDBE5F	VNXB Dense 4x4 Lane EXP FIELD INSTALL 5M	\$15,600.00	UM	27%	\$11,388.00	\$2,340.00	\$1,716.00	\$0.00	\$624.00	\$0.00	\$2,340.00
5	VSPBXPASASDBU	VNXB SAS BE EXP 4 LN BUSES-DENSE RK-UPG	\$18,275.00	UM	27%	\$13,340.75	\$2,741.25	\$2,010.25	\$0.00	\$731.00	\$0.00	\$2,741.25
5	VSPBXPASASDHB	VNXB SAS BE EXP 8X BUSES-DENSE RACK	\$13,008.00	UM	27%	\$9,495.84	\$1,951.20	\$1,430.88	\$0.00	\$520.32	\$0.00	\$1,951.20
5	VSPBXPASASDHU	VNXB SAS BE EXP 8 LN BUSES-DENSE RK-UPG	\$18,275.00	UM	27%	\$13,340.75	\$2,741.25	\$2,010.25	\$0.00	\$731.00	\$0.00	\$2,741.25
5	VSPBF1G4CUA	4 PORT 1GBASE-T ISCSI IO MODULE PAIR	\$0.00	UM	27%	\$0.00	\$333.45	\$244.53	\$0.00	\$0.00	\$0.00	\$333.45
5	VSPBF1G4CUAU	4 Port 1GBASE-T ISCSI IO Mod Pr UPG	\$2,956.00	UM	27%	\$2,157.88	\$443.40	\$325.16	\$0.00	\$118.24	\$0.00	\$443.40
5	VSPBF8GFEEA	4 PORT 8G FC IO MODULE PAIR	\$0.00	UM	27%	\$0.00	\$416.85	\$305.69	\$0.00	\$0.00	\$0.00	\$416.85
5	VSPBF8GFEEAU	4 port 8G FC IO Module Pair UPG	\$3,696.00	UM	27%	\$2,698.08	\$554.40	\$406.56	\$0.00	\$147.84	\$0.00	\$554.40
5	VSPBFXGFCOOPA	2 PORT FCOE IO MODULE PAIR-SFP	\$0.00	UM	27%	\$0.00	\$400.20	\$293.48	\$0.00	\$0.00	\$0.00	\$400.20
5	VSPBFXGFCOOPAU	2 Port FCOE IO Module Pair-SFP UPG	\$3,548.00	UM	27%	\$2,590.04	\$532.20	\$390.28	\$0.00	\$141.92	\$0.00	\$532.20
5	VSPBFXGFCOTWA	2 PORT FCOE IO MODULE PAIR- ACTIVE TWAX	\$0.00	UM	27%	\$0.00	\$280.20	\$205.48	\$0.00	\$0.00	\$0.00	\$280.20
5	VSPBFXGI2A	2 PORT OP 10GBE ISCSI IO MODULE PAIR-SFP	\$0.00	UM	27%	\$0.00	\$1,000.35	\$733.59	\$0.00	\$0.00	\$0.00	\$1,000.35
5	VSPBFXGI2AU	2 Port Op 10Gbe ISCSI IO Mod Pr-SFP UPG	\$8,870.00	UM	27%	\$6,475.10	\$1,330.50	\$975.70	\$0.00	\$354.80	\$0.00	\$1,330.50
5	VSPBFXGI2CUA	2 PORT 10GBASE-T ISCSI IO MODULE PAIR	\$0.00	UM	27%	\$0.00	\$500.10	\$366.74	\$0.00	\$0.00	\$0.00	\$500.10
5	VSPBFXGI2CUAU	2 Port 10GBase-T ISCSI IO Mod Pr UPG	\$4,434.00	UM	27%	\$3,236.82	\$665.10	\$487.74	\$0.00	\$177.36	\$0.00	\$665.10
5	VSPBFXGI2TWA	2 PORT OP 10GBE ISCSI IO MODULE PAIR-TWA	\$0.00	UM	27%	\$0.00	\$666.90	\$489.06	\$0.00	\$0.00	\$0.00	\$666.90
5	VSPBM16GFQA	VNXB 4 PORT 16G FC IO MODULE PAIR	\$9,900.00	UM	27%	\$7,227.00	\$1,485.00	\$1,089.00	\$0.00	\$396.00	\$0.00	\$1,485.00
5	VSPBM16GFQU	VNXB 4 PORT 16G FC IO MODULE PAIR-UPG	\$13,860.00	UM	27%	\$10,117.80	\$2,079.00	\$1,524.60	\$0.00	\$554.40	\$0.00	\$2,079.00
5	VSPBM1G4CUA	VNXB 4 PT 1GBASE-T ISCSI IO MOD PR	\$2,956.00	UM	27%	\$2,157.88	\$443.40	\$325.16	\$0.00	\$118.24	\$0.00	\$443.40
5	VSPBM1G4CUU	VNXB 4 PT 1GBASE-T ISCSI IO MOD PR-UPG	\$4,139.00	UM	27%	\$3,021.47	\$620.85	\$455.29	\$0.00	\$165.56	\$0.00	\$620.85
5	VSPBM8GFEEA	VNXB 4 PORT 8G FC IO MODULE PAIR	\$3,696.00	UM	27%	\$2,698.08	\$554.40	\$406.56	\$0.00	\$147.84	\$0.00	\$554.40
5	VSPBM8GFEEU	VNXB 4 PORT 8G FC IO MODULE PAIR-UPG	\$5,174.00	UM	27%	\$3,777.02	\$776.10	\$569.14	\$0.00	\$206.96	\$0.00	\$776.10
5	VSPBMXGFCOOPA	VNXB 2 PT FCOE IO MOD PAIR-SFP	\$3,548.00	UM	27%	\$2,590.04	\$532.20	\$390.28	\$0.00	\$141.92	\$0.00	\$532.20
5	VSPBMXGFCOOPU	VNXB 2 PT FCOE IO MOD PAIR-SFP-UPG	\$4,967.00	UM	27%	\$3,625.91	\$745.05	\$546.37	\$0.00	\$198.68	\$0.00	\$745.05
5	VSPBMXGFCOTWA	VNXB 2 PT FCOE IO MOD PAIR-TWAX	\$2,484.00	UM	27%	\$1,813.32	\$372.60	\$273.24	\$0.00	\$99.36	\$0.00	\$372.60
5	VSPBMXGFCOTWU	VNXB 2 PT FCOE IO MOD PAIR-TWAX-UPG	\$3,477.00	UM	27%	\$2,538.21	\$521.55	\$382.47	\$0.00	\$139.08	\$0.00	\$521.55
5	VSPBMXGI2A	VNXB 2 PT OP 10G ISCSI IO MOD PR-SFP	\$8,870.00	UM	27%	\$6,475.10	\$1,330.50	\$975.70	\$0.00	\$354.80	\$0.00	\$1,330.50
5	VSPBMXGI2CUA	VNXB 2 PT 10GBASE-T ISCSI IO MOD PR	\$4,434.00	UM	27%	\$3,236.82	\$665.10	\$487.74	\$0.00	\$177.36	\$0.00	\$665.10
5	VSPBMXGI2CUU	VNXB 2 PT 10GBASE-T ISCSI IO MOD PR-UPG	\$6,226.00	UM	27%	\$4,544.98	\$933.90	\$684.86	\$0.00	\$249.04	\$0.00	\$933.90
5	VSPBMXGI2TWA	VNXB 2 PT OP 10G ISCSI IO MOD PR-TWAX	\$5,913.00	UM	27%	\$4,316.49	\$886.95	\$650.43	\$0.00	\$236.52	\$0.00	\$886.95
5	VSPBMXGI2TWAU	VNXB 2 PT OP 10G ISCSI IO MOD PR-TWAX-UPG	\$8,279.00	UM	27%	\$6,043.67	\$1,241.85	\$910.69	\$0.00	\$331.16	\$0.00	\$1,241.85
5	VSPBMXGI2U	VNXB 2 PT OP 10G ISCSI IO MOD PR-SFP-UPG	\$12,418.00	UM	27%	\$9,065.14	\$1,862.70	\$1,365.98	\$0.00	\$496.72	\$0.00	\$1,862.70
5	VSPBXCBCONSOLE	VSPBXC Console for 40U VNX Rack	\$350.00	UM	27%	\$255.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-V4-201210	VNX 1.2TB 10K VAULT 25X2.5 DPE/DAE	\$5,745.00	UM	27%	\$4,193.85	\$861.75	\$631.95	\$0.00	\$229.80	\$0.00	\$861.75
5	V-V4-230015	VNX 300GB 15K VAULT 25X2.5 DPE/DAE	\$4,970.00	UM	27%	\$3,628.10	\$745.50	\$546.70	\$0.00	\$198.80	\$0.00	\$745.50
5	V-V4-2400FX	VNX 400GB SSD VAULT 25X2.5 DPE/DAE	\$13,560.00	UM	27%	\$9,898.80	\$2,034.00	\$1,491.60	\$0.00	\$542.40	\$0.00	\$2,034.00
5	V-V4-260010	VNX 600GB 10K VAULT 25X2.5 DPE/DAE	\$3,450.00	UM	27%	\$2,518.50	\$517.50	\$379.50	\$0.00	\$138.00	\$0.00	\$517.50
5	V-V4-260015	VNX2 600GB 15K VAULT 25X2.5 DAE	\$5,585.00	UM	27%	\$4,077.05	\$837.75	\$614.35	\$0.00	\$223.40	\$0.00	\$837.75
5	V-V4-2800FX	VNX 800GB EFD VAULT 25X2.5 DAE	\$29,985.00	UM	27%	\$21,889.05	\$4,497.75	\$3,298.35	\$0.00	\$1,199.40	\$0.00	\$4,497.75
5	V-V4-290010	VNX 900GB 10K VAULT 25X2.5 DPE/DAE	\$4,530.00	UM	27%	\$3,306.90	\$679.50	\$498.30	\$0.00	\$181.20	\$0.00	\$679.50
5	V-V4-2S0701	VNX 1000GB SAS VAULT 25X2.5 DPE/DAE	\$3,580.00	UM	27%	\$2,613.40	\$537.00	\$393.80	\$0.00	\$143.20	\$0.00	\$537.00
5	V-V4-2S1600FX	VNX 1600GB VAULT 25X2.5 DAE	\$39,160.00	UM	27%	\$28,586.80	\$5,874.00	\$4,307.60	\$0.00	\$1,566.40	\$0.00	\$5,874.00
5	V-V4-D230015	VNX 300GB 15K VAULT 120X2.5 DAE	\$3,640.00	UM	27%	\$2,657.20	\$546.00	\$400.40	\$0.00	\$145.60	\$0.00	\$546.00
5	V-V4-D2400FX	VNX 400GB EFD VAULT 120X2.5 DAE	\$13,560.00	UM	27%	\$9,898.80	\$2,034.00	\$1,491.60	\$0.00	\$542.40	\$0.00	\$2,034.00
5	V-V4-D260015	VNX 600GB 15K VAULT 120X2.5 DAE	\$5,585.00	UM	27%	\$4,077.05	\$837.75	\$614.35	\$0.00	\$223.40	\$0.00	\$837.75
5	V-V4-D2800FX	VNX 800GB VAULT 120X2.5 DAE	\$29,980.00	UM	27%	\$21,885.40	\$4,497.00	\$3,297.80	\$0.00	\$1,199.20	\$0.00	\$4,497.00
5	V-V4-D2S1600FX	VNX 1600GB VAULT 120X2.5 DAE	\$39,160.00	UM	27%	\$28,586.80	\$5,874.00	\$4,307.60	\$0.00	\$1,566.40	\$0.00	\$5,874.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	V-V4-D30015	VNX 300GB 15K VAULT 60X3.5 DAE	\$0.00	UM	27%	\$0.00	\$546.00	\$400.40	\$0.00	\$145.60	\$0.00	\$546.00
5	V-V4-D400FX	VNX 400GB SSD VAULT 60X3.5 DAE	\$13,560.00	UM	27%	\$9,898.80	\$2,034.00	\$1,491.60	\$0.00	\$542.40	\$0.00	\$2,034.00
5	V-V4-D60010	VNX 600GB 10K VAULT 60X3.5 DAE	\$3,450.00	UM	27%	\$2,518.50	\$517.50	\$379.50	\$0.00	\$138.00	\$0.00	\$517.50
5	V-V4-D60015	VNX2 600GB 15K VAULT 60X3.5 DAE	\$5,585.00	UM	27%	\$4,077.05	\$837.75	\$614.35	\$0.00	\$223.40	\$0.00	\$837.75
5	V-V4-D800FX	VNX 800GB EFD VAULT 60X3.5 DAE	\$0.00	UM	27%	\$0.00	\$4,497.75	\$3,298.35	\$0.00	\$1,199.40	\$0.00	\$4,497.75
5	V-V4-D90010	VNX 900GB 10K VAULT 60X3.5 DAE	\$4,530.00	UM	27%	\$3,306.90	\$679.50	\$498.30	\$0.00	\$181.20	\$0.00	\$679.50
5	V-V4-DS1600FX	VNX 1600GB VAULT 60X3.5 DAE	\$39,160.00	UM	27%	\$28,586.80	\$5,874.00	\$4,307.60	\$0.00	\$1,566.40	\$0.00	\$5,874.00
5	V-V4-V30015	VNX 300GB 15K VAULT 15X3.5 DAE	\$3,640.00	UM	27%	\$2,657.20	\$546.00	\$400.40	\$0.00	\$145.60	\$0.00	\$546.00
5	V-V4-V400FX	VNX 400GB SSD VAULT 15X3.5 DAE	\$13,560.00	UM	27%	\$9,898.80	\$2,034.00	\$1,491.60	\$0.00	\$542.40	\$0.00	\$2,034.00
5	V-V4-V60010	VNX 600GB 10K VAULT 15X3.5 DAE	\$3,450.00	UM	27%	\$2,518.50	\$517.50	\$379.50	\$0.00	\$138.00	\$0.00	\$517.50
5	V-V4-V60015	VNX 600GB 15K VAULT 15X3.5 DAE	\$5,580.00	UM	27%	\$4,073.40	\$837.00	\$613.80	\$0.00	\$223.20	\$0.00	\$837.00
5	V-V4-V800FX	VNX 800GB EFD VAULT 15X3.5 DAE	\$29,985.00	UM	27%	\$21,889.05	\$4,497.75	\$3,298.35	\$0.00	\$1,199.40	\$0.00	\$4,497.75
5	V-V4-V90010	VNX 900GB 10K VAULT 15X3.5 DAE	\$4,530.00	UM	27%	\$3,306.90	\$679.50	\$498.30	\$0.00	\$181.20	\$0.00	\$679.50
5	V-V4-VS1600FX	VNX 1600GB VAULT 15X3.5 DAE	\$39,160.00	UM	27%	\$28,586.80	\$5,874.00	\$4,307.60	\$0.00	\$1,566.40	\$0.00	\$5,874.00
5	WU-PREHWE-01	PREMIUM HW SUPPORT-WARR UPG- REFER TO HW MODEL FOR WARRANTY PRICE	\$0.00	UM	27%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A
5	12DRV-RK	FIXED RAIL KIT Unity 12 DR FACTORY HT	\$110.00	UM-1	14%	\$94.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1U-FILLER	Unity 1U Solid Filler 40U EMC Rck	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	25DRV-RK	FIXED RAIL KIT Unity 25 DR FACTORY HT	\$70.00	UM-1	14%	\$60.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	2U-FILLER	Unity 2U Solid Filler 40U EMC Rck	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	3U-FILLER	Unity 3U Solid Filler 40U EMC Rck	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	40U-PWR-ASTL	CAB QUAD POWER CORD AUSTRALIA TWISTLOCK	\$705.00	UM-1	14%	\$606.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	40U-PWR-IEC	CAB QUAD POWER CORD IEC309	\$370.00	UM-1	14%	\$318.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	40U-PWR-RS	CAB QUAD POWER CORD US R&S CONNECTOR	\$705.00	UM-1	14%	\$606.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	40U-PWR-US	CAB QUAD POWER CORD US TWISTLOCK	\$370.00	UM-1	14%	\$318.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	40U-RACK-DOOR	40U RACK W/Door	\$1,350.00	UM-1	14%	\$1,161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	40U-RACK-DOORD	40U RACK WITH Door	\$1,350.00	UM-1	14%	\$1,161.00	\$148.50	\$121.50	\$0.00	\$0.00	\$0.00	\$148.50
5	40U-RK-DOORLCK	EMC 40U Rack with Door lock	\$1,350.00	UM-1	14%	\$1,161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	40U-RK-DOORLCKD	40U RACK WITH DOOR LOCK	\$1,350.00	UM-1	14%	\$1,161.00	\$148.50	\$121.50	\$0.00	\$0.00	\$0.00	\$148.50
5	40U-SECURE	40U Rack Stabilizing Kit	\$325.00	UM-1	14%	\$279.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-602	VIPIR SUITE Unity 300=IC	\$6,960.00	UM-1	14%	\$5,985.60	\$1,252.80	\$1,113.60	\$0.00	\$0.00	\$0.00	\$1,252.80
5	450-001-603	VIPIR SUITE Unity 400=IC	\$16,705.00	UM-1	14%	\$14,366.30	\$3,006.90	\$2,672.80	\$0.00	\$0.00	\$0.00	\$3,006.90
5	450-001-604	VIPIR SUITE Unity 500=IC	\$33,390.00	UM-1	14%	\$28,715.40	\$6,010.20	\$5,342.40	\$0.00	\$0.00	\$0.00	\$6,010.20
5	450-001-605	VIPIR SUITE Unity 600=IC	\$48,690.00	UM-1	14%	\$41,873.40	\$8,764.20	\$7,790.40	\$0.00	\$0.00	\$0.00	\$8,764.20
5	456-107-803	RP4VM ESSENTIAL SW FOR UNITY=IB	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-985	Unity 300 Monitoring and Reporting=IC	\$1,100.00	UM-1	14%	\$946.00	\$198.00	\$176.00	\$0.00	\$0.00	\$0.00	\$198.00
5	456-109-986	Unity 400 Monitoring and Reporting=IC	\$2,620.00	UM-1	14%	\$2,253.20	\$471.60	\$419.20	\$0.00	\$0.00	\$0.00	\$471.60
5	456-109-987	Unity 500 Monitoring and Reporting=IC	\$5,240.00	UM-1	14%	\$4,506.40	\$943.20	\$838.40	\$0.00	\$0.00	\$0.00	\$943.20
5	456-109-988	Unity 600 Monitoring and Reporting=IC	\$7,640.00	UM-1	14%	\$6,570.40	\$1,375.20	\$1,222.40	\$0.00	\$0.00	\$0.00	\$1,375.20
5	456-110-674	vUnity CE 4TB=IC	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-675	vUnity SE 10TB=IC	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-676	vUnity SE 25TB=IC	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-677	vUnity SE 50TB=IC	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-678	vUnity SE 10TB-25TB=IC	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-679	vUnity SE 10TB-50TB=IC	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-680	vUnity SE 25TB-50TB=IC	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-951	RP VRTL APPLIANCE FOR UNITY =IB	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-048	VIPIR SRM UPG From M&R Unity 300=IC	\$4,360.00	UM-1	14%	\$3,749.60	\$784.80	\$697.60	\$0.00	\$0.00	\$0.00	\$784.80
5	456-111-049	VIPIR SRM UPG From M&R Unity 400=IC	\$10,480.00	UM-1	14%	\$9,012.80	\$1,886.40	\$1,676.80	\$0.00	\$0.00	\$0.00	\$1,886.40
5	456-111-050	VIPIR SRM UPG From M&R Unity 500=IC	\$20,950.00	UM-1	14%	\$18,017.00	\$3,771.00	\$3,352.00	\$0.00	\$0.00	\$0.00	\$3,771.00
5	456-111-051	VIPIR SRM UPG From M&R Unity 600=IC	\$30,550.00	UM-1	14%	\$26,273.00	\$5,499.00	\$4,888.00	\$0.00	\$0.00	\$0.00	\$5,499.00
5	456-111-101	VIPIR SRM for Unity 300 =IC	\$5,460.00	UM-1	14%	\$4,695.60	\$982.80	\$873.60	\$0.00	\$0.00	\$0.00	\$982.80
5	456-111-102	VIPIR SRM for Unity 400=IC	\$13,100.00	UM-1	14%	\$11,266.00	\$2,358.00	\$2,096.00	\$0.00	\$0.00	\$0.00	\$2,358.00
5	456-111-103	VIPIR SRM for Unity 500 =IC	\$26,190.00	UM-1	14%	\$22,523.40	\$4,714.20	\$4,190.40	\$0.00	\$0.00	\$0.00	\$4,714.20
5	456-111-104	VIPIR SRM for Unity 600 =IC	\$38,190.00	UM-1	14%	\$32,843.40	\$6,874.20	\$6,110.40	\$0.00	\$0.00	\$0.00	\$6,874.20
5	456-111-144	RP/EX LOC FRAME UNITY 300 FOR VPLEX =IC	\$3,560.00	UM-1	14%	\$3,061.60	\$640.80	\$569.60	\$0.00	\$0.00	\$0.00	\$640.80
5	456-111-145	RP/EX LOC FRAME UNITY 400 FOR VPLEX =IC	\$7,820.00	UM-1	14%	\$6,725.20	\$1,407.60	\$1,251.20	\$0.00	\$0.00	\$0.00	\$1,407.60
5	456-111-146	RP/EX LOC FRAME UNITY 500 FOR VPLEX =IC	\$13,320.00	UM-1	14%	\$11,455.20	\$2,397.60	\$2,131.20	\$0.00	\$0.00	\$0.00	\$2,397.60
5	456-111-147	RP/EX LOC FRAME UNITY 600 FOR VPLEX =IC	\$19,000.00	UM-1	14%	\$16,340.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	456-111-148	RP/EX REM FRAME UNITY 300 FOR VPLEX =IC	\$9,170.00	UM-1	14%	\$7,886.20	\$1,650.60	\$1,467.20	\$0.00	\$0.00	\$0.00	\$1,650.60
5	456-111-149	RP/EX REM FRAME UNITY 400 FOR VPLEX =IC	\$20,140.00	UM-1	14%	\$17,320.40	\$3,625.20	\$3,222.40	\$0.00	\$0.00	\$0.00	\$3,625.20
5	456-111-150	RP/EX REM FRAME UNITY 500 FOR VPLEX =IC	\$29,730.00	UM-1	14%	\$25,567.80	\$5,351.40	\$4,756.80	\$0.00	\$0.00	\$0.00	\$5,351.40
5	456-111-151	RP/EX REM FRAME UNITY 600 FOR VPLEX =IC	\$47,490.00	UM-1	14%	\$40,841.40	\$8,548.20	\$7,598.40	\$0.00	\$0.00	\$0.00	\$8,548.20
5	456-111-364	RP/EX LOC FRAME UNITY300 VPLEX VS6=IC	\$3,560.00	UM-1	14%	\$3,061.60	\$640.80	\$569.60	\$0.00	\$0.00	\$0.00	\$640.80
5	456-111-365	RP/EX LOC FRAME UNITY400 VPLEX VS6=IC	\$7,820.00	UM-1	14%	\$6,725.20	\$1,407.60	\$1,251.20	\$0.00	\$0.00	\$0.00	\$1,407.60
5	456-111-366	RP/EX LOC FRAME UNITY500 VPLEX VS6=IC	\$13,320.00	UM-1	14%	\$11,455.20	\$2,397.60	\$2,131.20	\$0.00	\$0.00	\$0.00	\$2,397.60
5	456-111-367	RP/EX LOC FRAME UNITY600 VPLEX VS6=IC	\$19,000.00	UM-1	14%	\$16,340.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	456-111-372	RP/EX REM FRAME UNITY300 VPLEX VS6=IC	\$9,170.00	UM-1	14%	\$7,886.20	\$1,650.60	\$1,467.20	\$0.00	\$0.00	\$0.00	\$1,650.60
5	456-111-373	RP/EX REM FRAME UNITY400 VPLEX VS6=IC	\$20,140.00	UM-1	14%	\$17,320.40	\$3,625.20	\$3,222.40	\$0.00	\$0.00	\$0.00	\$3,625.20
5	456-111-374	RP/EX REM FRAME UNITY500 VPLEX VS6=IC	\$29,730.00	UM-1	14%	\$25,567.80	\$5,351.40	\$4,756.80	\$0.00	\$0.00	\$0.00	\$5,351.40
5	456-111-375	RP/EX REM FRAME UNITY600 VPLEX VS6=IC	\$47,490.00	UM-1	14%	\$40,841.40	\$8,548.20	\$7,598.40	\$0.00	\$0.00	\$0.00	\$8,548.20
5	458-001-288	Unity 300 Base Software + D@RE=IC	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-289	Unity 400 Base Software + D@RE=IC	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-290	Unity 500 Base Software + D@RE=IC	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-291	Unity 600 Base Software + D@RE=IC	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-292	Unity 300 Base Software =IC	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-293	Unity 400 Base Software =IC	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-294	Unity 500 Base Software =IC	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-295	Unity 600 Base Software =IC	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-362	RP ADV LOC FOR UNITY 300 =IC	\$3,560.00	UM-1	14%	\$3,061.60	\$640.80	\$569.60	\$0.00	\$0.00	\$0.00	\$640.80
5	458-001-363	RP ADV LOC FOR UNITY 400 =IC	\$7,820.00	UM-1	14%	\$6,725.20	\$1,407.60	\$1,251.20	\$0.00	\$0.00	\$0.00	\$1,407.60

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	458-001-364	RP ADV LOC FOR UNITY 500 =IC	\$13,320.00	UM-1	14%	\$11,455.20	\$2,397.60	\$2,131.20	\$0.00	\$0.00	\$0.00	\$2,397.60
5	458-001-365	RP ADV LOC FOR UNITY 600 =IC	\$19,000.00	UM-1	14%	\$16,340.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	458-001-366	RP VRTL APPLIANCE FOR UNITY 300/300F =IB	\$860.00	UM-1	14%	\$739.60	\$154.80	\$137.60	\$0.00	\$0.00	\$0.00	\$154.80
5	458-001-370	RP BASIC TO ADV LOC UG FOR UNITY 300 =IC	\$9,550.00	UM-1	14%	\$8,213.00	\$1,719.00	\$1,528.00	\$0.00	\$0.00	\$0.00	\$1,719.00
5	458-001-371	RP BASIC TO ADV LOC UG FOR UNITY 400 =IC	\$20,960.00	UM-1	14%	\$18,025.60	\$3,772.80	\$3,353.60	\$0.00	\$0.00	\$0.00	\$3,772.80
5	458-001-372	RP BASIC TO ADV LOC UG FOR UNITY 500 =IC	\$33,290.00	UM-1	14%	\$27,769.40	\$5,812.20	\$5,166.40	\$0.00	\$0.00	\$0.00	\$5,812.20
5	458-001-373	RP BASIC TO ADV LOC UG FOR UNITY 600 =IC	\$49,860.00	UM-1	14%	\$42,879.60	\$8,974.80	\$7,977.60	\$0.00	\$0.00	\$0.00	\$8,974.80
5	458-001-374	RP BASIC FOR UNITY 300/300F =IC	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-375	RP BASIC FOR UNITY 400/400F =IC	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-376	RP BASIC FOR UNITY 500/500F =IC	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-377	RP BASIC FOR UNITY 600/600F =IC	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-425	APPSYNC BASIC FOR UNITY 300 =IC	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-426	APPSYNC BASIC FOR UNITY 400 =IC	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-427	APPSYNC BASIC FOR UNITY 500 =IC	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-428	APPSYNC BASIC FOR UNITY 600 =IC	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-449	RP ADV REM FOR UNITY 300 =IC	\$9,170.00	UM-1	14%	\$7,886.20	\$1,650.60	\$1,467.20	\$0.00	\$0.00	\$0.00	\$1,650.60
5	458-001-450	RP ADV REM FOR UNITY 400 =IC	\$20,140.00	UM-1	14%	\$17,320.40	\$3,625.20	\$3,222.40	\$0.00	\$0.00	\$0.00	\$3,625.20
5	458-001-451	RP ADV REM FOR UNITY 500 =IC	\$29,730.00	UM-1	14%	\$25,567.80	\$5,351.40	\$4,756.80	\$0.00	\$0.00	\$0.00	\$5,351.40
5	458-001-452	RP ADV REM FOR UNITY 600 =IC	\$47,490.00	UM-1	14%	\$40,841.40	\$8,548.20	\$7,598.40	\$0.00	\$0.00	\$0.00	\$8,548.20
5	458-001-453	RP VRTL APPLIANCE FOR UNITY 400/400F =IB	\$8,570.00	UM-1	14%	\$7,370.20	\$1,542.60	\$1,371.20	\$0.00	\$0.00	\$0.00	\$1,542.60
5	458-001-454	RP VRTL APPLIANCE FOR UNITY 500/500F =IB	\$8,570.00	UM-1	14%	\$7,370.20	\$1,542.60	\$1,371.20	\$0.00	\$0.00	\$0.00	\$1,542.60
5	458-001-455	RP VRTL APPLIANCE FOR UNITY 600/600F =IB	\$8,570.00	UM-1	14%	\$7,370.20	\$1,542.60	\$1,371.20	\$0.00	\$0.00	\$0.00	\$1,542.60
5	458-001-456	RP BASIC TO ADV REM UG FOR UNITY 300 =IC	\$9,550.00	UM-1	14%	\$8,213.00	\$1,719.00	\$1,528.00	\$0.00	\$0.00	\$0.00	\$1,719.00
5	458-001-457	RP BASIC TO ADV REM UG FOR UNITY 400 =IC	\$20,960.00	UM-1	14%	\$18,025.60	\$3,772.80	\$3,353.60	\$0.00	\$0.00	\$0.00	\$3,772.80
5	458-001-458	RP BASIC TO ADV REM UG FOR UNITY 500 =IC	\$33,290.00	UM-1	14%	\$27,769.40	\$5,812.20	\$5,166.40	\$0.00	\$0.00	\$0.00	\$5,812.20
5	458-001-459	RP BASIC TO ADV REM UG FOR UNITY 600 =IC	\$49,860.00	UM-1	14%	\$42,879.60	\$8,974.80	\$7,977.60	\$0.00	\$0.00	\$0.00	\$8,974.80
5	458-001-464	Unity Monitoring and Reporting	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-472	ViPR SRM UPG From M&R for Unity	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-482	RP/EX VPLEX FB UNITY LOCAL PRODUCT	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-483	RP/EX VPLEX FB UNITY REMOTE PRODUCT	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-489	UnityVSA CE 4TB=IC	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-490	UnityVSA Vvols Edition=IC	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-529	UnityVSA VVOLS STORAGE CAPACITY=CB	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-588	APPSYNC ADVANCED FOR UNITY 300 =IC	\$10,930.00	UM-1	14%	\$9,399.80	\$1,967.40	\$1,748.80	\$0.00	\$0.00	\$0.00	\$1,967.40
5	458-001-590	APPSYNC ADVANCED FOR UNITY 400 =IC	\$24,000.00	UM-1	14%	\$20,640.00	\$4,320.00	\$3,840.00	\$0.00	\$0.00	\$0.00	\$4,320.00
5	458-001-592	APPSYNC ADVANCED FOR UNITY 500 =IC	\$37,980.00	UM-1	14%	\$32,662.80	\$6,836.40	\$6,076.80	\$0.00	\$0.00	\$0.00	\$6,836.40
5	458-001-594	APPSYNC ADVANCED FOR UNITY 600 =IC	\$46,240.00	UM-1	14%	\$39,766.40	\$8,323.20	\$7,398.40	\$0.00	\$0.00	\$0.00	\$8,323.20
5	458-001-712	RP/EX VPLEX VS6 FB UNITY LOCAL PRODUCT	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-713	RP/EX VPLEX VS6 FB UNITY REMOTE PRODUCT	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-839	Unity 300 BASE Software+ D@RE=IC	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-841	Unity 400 BASE Software+ D@RE=IC	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-843	Unity 500 BASE Software+D@RE=IC	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-845	Unity 600 BASE Software+D@RE=IC	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-847	Unity 300 BASE Software=IC	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-849	Unity 400 BASE Software=IC	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-851	Unity 500 Base Software=IC	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-853	Unity 600 BASE Software=IC	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3122AD	Unity 2U 25x2.5 Drive DAE EMC Rck	\$2,440.00	UM-1	14%	\$2,098.40	\$268.40	\$219.60	\$0.00	\$0.00	\$0.00	\$268.40
5	D3122ADF	Unity 2U 25x2.5 DRV DAE EMC FLD Rck UPG	\$2,440.00	UM-1	14%	\$2,098.40	\$268.40	\$219.60	\$0.00	\$0.00	\$0.00	\$268.40
5	D3122DF25	Unity 2U 25x2.5 Drive DAE FLD Rck DC	\$2,685.00	UM-1	14%	\$2,309.10	\$295.35	\$241.65	\$0.00	\$0.00	\$0.00	\$295.35
5	D3122DPF25	Unity 2U 25x2.5 Drive DAE FLD Rck Prm DC	\$2,685.00	UM-1	14%	\$2,309.10	\$295.35	\$241.65	\$0.00	\$0.00	\$0.00	\$295.35
5	D3122F	Unity 2U 25x2.5 Drive DAE FLD Rck	\$2,440.00	UM-1	14%	\$2,098.40	\$268.40	\$219.60	\$0.00	\$0.00	\$0.00	\$268.40
5	D3122PAD	Unity 2U 25x2.5 Drive DAE PRM EMC RCK	\$2,440.00	UM-1	14%	\$2,098.40	\$268.40	\$219.60	\$0.00	\$0.00	\$0.00	\$268.40
5	D3122PF	2U 25x2.5 12G EXPDAE PRM- FLD Ins	\$2,440.00	UM-1	14%	\$2,098.40	\$268.40	\$219.60	\$0.00	\$0.00	\$0.00	\$268.40
5	D3123AD	Unity 3U 15x3.5 Drive DAE EMC Rck	\$2,170.00	UM-1	14%	\$1,866.20	\$238.70	\$195.30	\$0.00	\$0.00	\$0.00	\$238.70
5	D3123ADF	Unity 3U 15x3.5 DRV DAE EMC FLD Rck UPG	\$2,170.00	UM-1	14%	\$1,866.20	\$238.70	\$195.30	\$0.00	\$0.00	\$0.00	\$238.70
5	D3123DF15	3U 15x3.5 12G EXP DAE - DC Customer Rck	\$2,385.00	UM-1	14%	\$2,051.10	\$262.35	\$214.65	\$0.00	\$0.00	\$0.00	\$262.35
5	D3123DPF15	3U 15x3.5 12G EXP DC PRM- Customer Rck	\$2,385.00	UM-1	14%	\$2,051.10	\$262.35	\$214.65	\$0.00	\$0.00	\$0.00	\$262.35
5	D3123F	Unity 3U 15x3.5 Drive DAE FLD Rck	\$2,170.00	UM-1	14%	\$1,866.20	\$238.70	\$195.30	\$0.00	\$0.00	\$0.00	\$238.70
5	D3123PAD	Unity 3U 15x3.5 Drive DAE PRM EMC Rck	\$2,170.00	UM-1	14%	\$1,866.20	\$238.70	\$195.30	\$0.00	\$0.00	\$0.00	\$238.70
5	D3123PF	3U 15x3.5 12G EXPDAE PRM-FLD Ins	\$2,170.00	UM-1	14%	\$1,866.20	\$238.70	\$195.30	\$0.00	\$0.00	\$0.00	\$238.70
5	D31D24AD12	Unity 300 2U DPE 12x3.5 Drive EMC Rck	\$9,865.00	UM-1	14%	\$8,483.90	\$1,085.15	\$887.85	\$0.00	\$0.00	\$0.00	\$1,085.15
5	D31D24AD25	Unity 300 2U DPE 25x2.5 Drive EMC Rck	\$9,865.00	UM-1	14%	\$8,483.90	\$1,085.15	\$887.85	\$0.00	\$0.00	\$0.00	\$1,085.15
5	D31D24AF12	Unity 300 2U DPE 12x3.5 Drive FLD Rck	\$9,865.00	UM-1	14%	\$8,483.90	\$1,085.15	\$887.85	\$0.00	\$0.00	\$0.00	\$1,085.15
5	D31D24AF25	Unity 300 2U DPE 25x2.5 Drive FLD Rck	\$9,865.00	UM-1	14%	\$8,483.90	\$1,085.15	\$887.85	\$0.00	\$0.00	\$0.00	\$1,085.15
5	D31D24DF12	Unity 300 2U DPE 12x3.5 Drive FLD Rck DC	\$10,850.00	UM-1	14%	\$9,331.00	\$1,193.50	\$976.50	\$0.00	\$0.00	\$0.00	\$1,193.50
5	D31D24DF25	Unity 300 2U DPE 25x2.5 Drive FLD Rck DC	\$10,850.00	UM-1	14%	\$9,331.00	\$1,193.50	\$976.50	\$0.00	\$0.00	\$0.00	\$1,193.50
5	D31DEMCK12KIT	Unity 12 Drive DPE FLD INSTALL KIT	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D31DEMCK25KIT	Unity 25 Drive DPE FLD INSTALL KIT	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D31EMCK12KIT	Unity 12 Drive EMC DPE FLD INST KIT	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D31EMCK25KIT	Unity 25 Drive EMC DPE FLD INST KIT	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D31TD32	Unity DIP 300 to 400	\$21,225.00	UM-1	14%	\$18,253.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D31TD33	Unity DIP 300 to 500	\$44,295.00	UM-1	14%	\$38,093.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D31TD34	Unity DIP 300 to 600	\$93,560.00	UM-1	14%	\$80,461.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D32D32AD12	Unity 400 2U DPE 12x3.5 Drive EMC Rck	\$22,340.00	UM-1	14%	\$19,212.40	\$2,457.40	\$2,010.60	\$0.00	\$0.00	\$0.00	\$2,457.40
5	D32D32AD25	Unity 400 2U DPE 25x2.5 Drive EMC Rck	\$22,340.00	UM-1	14%	\$19,212.40	\$2,457.40	\$2,010.60	\$0.00	\$0.00	\$0.00	\$2,457.40
5	D32D32AF12	Unity 400 2U DPE 12x3.5 Drive FLD Rck	\$22,340.00	UM-1	14%	\$19,212.40	\$2,457.40	\$2,010.60	\$0.00	\$0.00	\$0.00	\$2,457.40
5	D32D32AF25	Unity 400 2U DPE 25x2.5 Drive FLD Rck	\$22,340.00	UM-1	14%	\$19,212.40	\$2,457.40	\$2,010.60	\$0.00	\$0.00	\$0.00	\$2,457.40
5	D32D32DF12	Unity 400 2U DPE 12x3.5 Drive FLD Rck DC	\$24,575.00	UM-1	14%	\$21,134.50	\$2,703.25	\$2,211.75	\$0.00	\$0.00	\$0.00	\$2,703.25
5	D32D32DF25	Unity 400 2U DPE 25x2.5 Drive FLD Rck DC	\$24,575.00	UM-1	14%	\$21,134.50	\$2,703.25	\$2,211.75	\$0.00	\$0.00	\$0.00	\$2,703.25

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	D3-2S10-1200	UNITY 1.2TB 10K SAS 25X2.5 DRIVE	\$1,120.00	UM-1	14%	\$963.20	\$123.20	\$100.80	\$0.00	\$0.00	\$0.00	\$123.20
5	D3-2S10-1200TU	UNITY 1.2TB 10K SAS 25X2.5 DRIVE UPG	\$1,345.00	UM-1	14%	\$1,156.70	\$123.34	\$100.88	\$0.00	\$0.00	\$0.00	\$123.34
5	D3-2S10-1200U	UNITY 1.2TB 10K SAS 25X2.5 DRIVE UPG	\$1,345.00	UM-1	14%	\$1,156.70	\$123.34	\$100.88	\$0.00	\$0.00	\$0.00	\$123.34
5	D3-2S10-1800	UNITY 1.8TB 10K SAS 25X2.5 DRIVE	\$1,390.00	UM-1	14%	\$1,195.40	\$152.90	\$125.10	\$0.00	\$0.00	\$0.00	\$152.90
5	D3-2S10-1800TU	UNITY 1.8TB 10K SAS 25X2.5 DRIVE UPG	\$1,670.00	UM-1	14%	\$1,436.20	\$153.14	\$125.25	\$0.00	\$0.00	\$0.00	\$153.14
5	D3-2S10-1800U	UNITY 1.8TB 10K SAS 25X2.5 DRIVE UPG	\$1,670.00	UM-1	14%	\$1,436.20	\$153.14	\$125.25	\$0.00	\$0.00	\$0.00	\$153.14
5	D3-2S10-600	UNITY 600GB 10K SAS 25X2.5 DRIVE	\$655.00	UM-1	14%	\$563.30	\$72.05	\$58.95	\$0.00	\$0.00	\$0.00	\$72.05
5	D3-2S10-600TU	UNITY 600GB 10K SAS 25X2.5 DRIVE UPG	\$785.00	UM-1	14%	\$675.10	\$71.98	\$58.88	\$0.00	\$0.00	\$0.00	\$71.98
5	D3-2S10-600U	UNITY 600GB 10K SAS 25X2.5 DRIVE UPG	\$785.00	UM-1	14%	\$675.10	\$71.98	\$58.88	\$0.00	\$0.00	\$0.00	\$71.98
5	D3-2S12FX-1600	UNITY 1.6TB FLASH 25X2.5 DRIVE	\$6,225.00	UM-1	14%	\$5,353.50	\$684.75	\$560.25	\$0.00	\$0.00	\$0.00	\$684.75
5	D3-2S12FX-1600TU	UNITY 1.6TB FAST VP SSD 25X2.5 DRIVE UG	\$7,470.00	UM-1	14%	\$6,424.20	\$685.00	\$560.25	\$0.00	\$0.00	\$0.00	\$685.00
5	D3-2S12FX-1600U	UNITY 1.6TB FLASH 25X2.5 DRIVE UG	\$7,470.00	UM-1	14%	\$6,424.20	\$685.00	\$560.25	\$0.00	\$0.00	\$0.00	\$685.00
5	D3-2S12FX-200	UNITY 200GB FLASH 25X2.5 DRIVE	\$1,335.00	UM-1	14%	\$1,148.10	\$146.85	\$120.15	\$0.00	\$0.00	\$0.00	\$146.85
5	D3-2S12FX-200TU	UNITY 200GB FAST VP SSD 25X2.5 DRIVE UG	\$1,600.00	UM-1	14%	\$1,376.00	\$146.72	\$120.00	\$0.00	\$0.00	\$0.00	\$146.72
5	D3-2S12FX-200U	UNITY 200GB FLASH 25X2.5 DRIVE UG	\$1,600.00	UM-1	14%	\$1,376.00	\$146.72	\$120.00	\$0.00	\$0.00	\$0.00	\$146.72
5	D3-2S12FX-400	UNITY 400GB FLASH 25X2.5 DRIVE	\$2,135.00	UM-1	14%	\$1,836.10	\$234.85	\$192.15	\$0.00	\$0.00	\$0.00	\$234.85
5	D3-2S12FX-400TU	UNITY 400GB FAST VP SSD 25X2.5 DRIVE UG	\$2,560.00	UM-1	14%	\$2,201.60	\$234.75	\$192.00	\$0.00	\$0.00	\$0.00	\$234.75
5	D3-2S12FX-400U	UNITY 400GB FLASH 25X2.5 DRIVE UG	\$2,560.00	UM-1	14%	\$2,201.60	\$234.75	\$192.00	\$0.00	\$0.00	\$0.00	\$234.75
5	D3-2S12FX-800	UNITY 800GB FLASH 25X2.5 DRIVE	\$3,790.00	UM-1	14%	\$3,259.40	\$416.90	\$341.10	\$0.00	\$0.00	\$0.00	\$416.90
5	D3-2S12FX-800TU	UNITY 800GB FAST VP SSD 25X2.5 DRIVE UG	\$4,550.00	UM-1	14%	\$3,913.00	\$417.24	\$341.25	\$0.00	\$0.00	\$0.00	\$417.24
5	D3-2S12FX-800U	UNITY 800GB FLASH 25X2.5 DRIVE UG	\$4,550.00	UM-1	14%	\$3,913.00	\$417.24	\$341.25	\$0.00	\$0.00	\$0.00	\$417.24
5	D3-2S12FXL-1600TU	UNITY 1.6TB AFP SSD 25X2.5 DRIVE UPG	\$0.00	UM-1	14%	\$0.00	\$641.44	\$524.63	\$0.00	\$0.00	\$0.00	\$641.44
5	D3-2S12FXL-1600U	UNITY 1.6TB AFP SSD 25X2.5 DRIVE UPG	\$0.00	UM-1	14%	\$0.00	\$641.44	\$524.63	\$0.00	\$0.00	\$0.00	\$641.44
5	D3-2S12FXL-3200TU	UNITY 3.2TB AFP SSD 25X2.5 DRIVE UPG	\$13,560.00	UM-1	14%	\$11,661.60	\$1,243.45	\$1,017.00	\$0.00	\$0.00	\$0.00	\$1,243.45
5	D3-2S12FXL-3200U	UNITY 3.2TB FLASH 25X2.5 DRIVE UPG	\$13,560.00	UM-1	14%	\$11,661.60	\$1,243.45	\$1,017.00	\$0.00	\$0.00	\$0.00	\$1,243.45
5	D3-2S12FXL-400TU	UNITY 400GB AFP SSD 25X2.5 DRIVE UPG	\$0.00	UM-1	14%	\$0.00	\$234.75	\$192.00	\$0.00	\$0.00	\$0.00	\$234.75
5	D3-2S12FXL-400U	UNITY 400GB AFP SSD 25X2.5 DRIVE UPG	\$0.00	UM-1	14%	\$0.00	\$234.75	\$192.00	\$0.00	\$0.00	\$0.00	\$234.75
5	D3-2S12FXL-800TU	UNITY 800GB AFP SSD 25X2.5 DRIVE UPG	\$0.00	UM-1	14%	\$0.00	\$398.90	\$326.25	\$0.00	\$0.00	\$0.00	\$398.90
5	D3-2S12FXL-800U	UNITY 800GB AFP SSD 25X2.5 DRIVE UPG	\$0.00	UM-1	14%	\$0.00	\$398.90	\$326.25	\$0.00	\$0.00	\$0.00	\$398.90
5	D3-2S15-600	UNITY 600GB 15K SAS 25X2.5 DRIVE	\$865.00	UM-1	14%	\$743.90	\$95.15	\$77.85	\$0.00	\$0.00	\$0.00	\$95.15
5	D3-2S15-600TU	UNITY 600GB 15K SAS 25X2.5 DRIVE UPG	\$1,040.00	UM-1	14%	\$894.40	\$95.37	\$78.00	\$0.00	\$0.00	\$0.00	\$95.37
5	D3-2S15-600U	UNITY 600GB 15K SAS 25X2.5 DRIVE UPG	\$1,040.00	UM-1	14%	\$894.40	\$95.37	\$78.00	\$0.00	\$0.00	\$0.00	\$95.37
5	D32TD33	Unity DIP 400 to 500	\$93,560.00	UM-1	14%	\$80,461.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D32TD34	Unity DIP 400 to 600	\$44,295.00	UM-1	14%	\$38,093.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D33D48AD12	Unity 500 2U DPE 12x3.5 Drive EMC Rck	\$46,625.00	UM-1	14%	\$40,097.50	\$5,128.75	\$4,196.25	\$0.00	\$0.00	\$0.00	\$5,128.75
5	D33D48AD25	Unity 500 2U DPE 25x2.5 Drive EMC Rck	\$46,625.00	UM-1	14%	\$40,097.50	\$5,128.75	\$4,196.25	\$0.00	\$0.00	\$0.00	\$5,128.75
5	D33D48AF12	Unity 500 2U DPE 12x3.5 Drive FLD Rck	\$46,625.00	UM-1	14%	\$40,097.50	\$5,128.75	\$4,196.25	\$0.00	\$0.00	\$0.00	\$5,128.75
5	D33D48AF25	Unity 500 2U DPE 25x2.5 Drive FLD Rck	\$46,625.00	UM-1	14%	\$40,097.50	\$5,128.75	\$4,196.25	\$0.00	\$0.00	\$0.00	\$5,128.75
5	D33D48DF12	Unity 500 2U DPE 12x3.5 Drive FLD Rck DC	\$51,290.00	UM-1	14%	\$44,109.40	\$5,641.90	\$4,616.10	\$0.00	\$0.00	\$0.00	\$5,641.90
5	D33D48DF25	Unity 500 2U DPE 25x2.5 Drive FLD Rck DC	\$51,290.00	UM-1	14%	\$44,109.40	\$5,641.90	\$4,616.10	\$0.00	\$0.00	\$0.00	\$5,641.90
5	D33TD34	Unity DIP 500 to 600	\$93,560.00	UM-1	14%	\$80,461.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D34D64AD12	Unity 600 2U DPE 12x3.5 Drive EMC Rck	\$98,485.00	UM-1	14%	\$84,697.10	\$10,833.35	\$8,863.65	\$0.00	\$0.00	\$0.00	\$10,833.35
5	D34D64AD25	Unity 600 2U DPE 25x2.5 Drive EMC Rck	\$98,485.00	UM-1	14%	\$84,697.10	\$10,833.35	\$8,863.65	\$0.00	\$0.00	\$0.00	\$10,833.35
5	D34D64AF12	Unity 600 2U DPE 12x3.5 Drive FLD Rck	\$98,485.00	UM-1	14%	\$84,697.10	\$10,833.35	\$8,863.65	\$0.00	\$0.00	\$0.00	\$10,833.35
5	D34D64AF25	Unity 600 2U DPE 25x2.5 Drive FLD Rck	\$98,485.00	UM-1	14%	\$84,697.10	\$10,833.35	\$8,863.65	\$0.00	\$0.00	\$0.00	\$10,833.35
5	D34D64DF12	Unity 600 2U DPE 12x3.5 Drive FLD Rck DC	\$108,335.00	UM-1	14%	\$93,168.10	\$11,916.85	\$9,750.15	\$0.00	\$0.00	\$0.00	\$11,916.85
5	D34D64DF25	Unity 600 2U DPE 25x2.5 Drive FLD Rck DC	\$108,335.00	UM-1	14%	\$93,168.10	\$11,916.85	\$9,750.15	\$0.00	\$0.00	\$0.00	\$11,916.85
5	D3DAE2URK	Unity Snap In RAIL Kit 2U 25 Drive DAE	\$135.00	UM-1	14%	\$116.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3DAE3URK	Unity Snap In RAIL Kit 3U 15 Drive DAE	\$135.00	UM-1	14%	\$116.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3DPE2URK12	Unity Snap In RAIL Kit 2U 12 Drive DPE	\$135.00	UM-1	14%	\$116.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3DPE2URK25	Unity Snap In RAIL Kit 2U 25 Drive DPE	\$135.00	UM-1	14%	\$116.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-2S12FX-200	UNITY 200GB FAST CACHE 25X2.5 DRIVE	\$1,335.00	UM-1	14%	\$1,148.10	\$146.85	\$120.15	\$0.00	\$0.00	\$0.00	\$146.85
5	D3FC-2S12FX-200TU	UNITY 200GB FAST CACHE 25X2.5 DRIVE UPG	\$1,600.00	UM-1	14%	\$1,376.00	\$146.72	\$120.00	\$0.00	\$0.00	\$0.00	\$146.72
5	D3FC-2S12FX-200U	UNITY 200GB FAST CACHE 25X2.5 DRIVE UPG	\$1,600.00	UM-1	14%	\$1,376.00	\$146.72	\$120.00	\$0.00	\$0.00	\$0.00	\$146.72
5	D3FC-2S12FX-400	UNITY 400GB FAST CACHE 25X2.5 DRIVE	\$2,135.00	UM-1	14%	\$1,836.10	\$234.85	\$192.15	\$0.00	\$0.00	\$0.00	\$234.85
5	D3FC-2S12FX-400TU	UNITY 400GB FAST CACHE 25X2.5 DRIVE UPG	\$2,560.00	UM-1	14%	\$2,201.60	\$234.75	\$192.00	\$0.00	\$0.00	\$0.00	\$234.75
5	D3FC-2S12FX-400U	UNITY 400GB FAST CACHE 25X2.5 DRIVE UPG	\$2,560.00	UM-1	14%	\$2,201.60	\$234.75	\$192.00	\$0.00	\$0.00	\$0.00	\$234.75
5	D3FC-2S12FX-800TU	UNITY 800GB FAST CACHE 25X2.5 DRIVE UPG	\$3,790.00	UM-1	14%	\$3,259.40	\$416.90	\$341.10	\$0.00	\$0.00	\$0.00	\$416.90
5	D3FC-2S12FX-800U	UNITY 800GB FAST CACHE 25X2.5 DRIVE UPG	\$4,550.00	UM-1	14%	\$3,913.00	\$417.24	\$341.25	\$0.00	\$0.00	\$0.00	\$417.24
5	D3FC-OM3-100M	100M MM FIBRE CABLE LC-LC	\$220.00	UM-1	14%	\$189.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-OM3-10M	10M MM FIBRE CABLE LC-LC	\$135.00	UM-1	14%	\$116.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-OM3-1M	1M MM FIBRE CABLE LC-LC	\$100.00	UM-1	14%	\$86.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-OM3-30M	30M MM FIBRE CABLE LC-LC	\$160.00	UM-1	14%	\$137.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-OM3-3M	3M MM FIBRE CABLE LC-LC	\$110.00	UM-1	14%	\$94.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-OM3-50M	50M MM FIBRE CABLE LC-LC	\$190.00	UM-1	14%	\$163.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-OM3-5M	5M MM FIBRE CABLE LC-LC	\$120.00	UM-1	14%	\$103.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-OM4-100M	100M MM FIBRE CABLE LC-LC	\$440.00	UM-1	14%	\$378.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-OM4-10M	10M MM FIBRE CABLE LC-LC	\$135.00	UM-1	14%	\$116.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-OM4-1M	1M MM FIBRE CABLE LC-LC	\$100.00	UM-1	14%	\$86.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-OM4-30M	30M MM FIBRE CABLE LC-LC	\$240.00	UM-1	14%	\$206.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-OM4-3M	3M MM FIBRE CABLE LC-LC	\$110.00	UM-1	14%	\$94.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-OM4-50M	50M MM FIBRE CABLE LC-LC	\$332.50	UM-1	14%	\$285.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-OM4-5M	5M MM FIBRE CABLE LC-LC	\$120.00	UM-1	14%	\$103.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-PS12FX-200	UNITY 200GB FAST CACHE 12X3.5 DRIVE	\$1,335.00	UM-1	14%	\$1,148.10	\$146.85	\$120.15	\$0.00	\$0.00	\$0.00	\$146.85
5	D3FC-PS12FX-200TU	UNITY 200GB FAST CACHE 12X3.5 DRIVE UPG	\$1,600.00	UM-1	14%	\$1,376.00	\$146.72	\$120.00	\$0.00	\$0.00	\$0.00	\$146.72
5	D3FC-PS12FX-200U	UNITY 200GB FAST CACHE 12X3.5 DRIVE UPG	\$1,600.00	UM-1	14%	\$1,376.00	\$146.72	\$120.00	\$0.00	\$0.00	\$0.00	\$146.72
5	D3FC-PS12FX-400	UNITY 400GB FAST CACHE 12X3.5 DRIVE	\$2,135.00	UM-1	14%	\$1,836.10	\$234.85	\$192.15	\$0.00	\$0.00	\$0.00	\$234.85
5	D3FC-PS12FX-400TU	UNITY 400GB FAST CACHE 12X3.5 DRIVE UPG	\$2,560.00	UM-1	14%	\$2,201.60	\$234.75	\$192.00	\$0.00	\$0.00	\$0.00	\$234.75
5	D3FC-PS12FX-400U	UNITY 400GB FAST CACHE 12X3.5 DRIVE UPG	\$2,560.00	UM-1	14%	\$2,201.60	\$234.75	\$192.00	\$0.00	\$0.00	\$0.00	\$234.75

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	D3FC-PS12FX-800	UNITY 800GB FAST CACHE 12X3.5 DRIVE	\$3,790.00	UM-1	14%	\$3,259.40	\$416.90	\$341.10	\$0.00	\$0.00	\$0.00	\$416.90
5	D3FC-PS12FX-800TU	UNITY 800GB FAST CACHE 12X3.5 DRIVE UPG	\$4,550.00	UM-1	14%	\$3,913.00	\$417.24	\$341.25	\$0.00	\$0.00	\$0.00	\$417.24
5	D3FC-PS12FX-800U	UNITY 800GB FAST CACHE 12X3.5 DRIVE UPG	\$4,550.00	UM-1	14%	\$3,913.00	\$417.24	\$341.25	\$0.00	\$0.00	\$0.00	\$417.24
5	D3FC-VS12FX-200	UNITY 200GB FAST CACHE 15X3.5 DRIVE	\$1,335.00	UM-1	14%	\$1,148.10	\$146.85	\$120.15	\$0.00	\$0.00	\$0.00	\$146.85
5	D3FC-VS12FX-200TU	UNITY 200GB FAST CACHE 15X3.5 DRIVE UPG	\$1,600.00	UM-1	14%	\$1,376.00	\$146.72	\$120.00	\$0.00	\$0.00	\$0.00	\$146.72
5	D3FC-VS12FX-200U	UNITY 200GB FAST CACHE 15X3.5 DRIVE UPG	\$1,600.00	UM-1	14%	\$1,376.00	\$146.72	\$120.00	\$0.00	\$0.00	\$0.00	\$146.72
5	D3FC-VS12FX-400	UNITY 400GB FAST CACHE 15X3.5 DRIVE	\$2,135.00	UM-1	14%	\$1,836.10	\$234.85	\$192.15	\$0.00	\$0.00	\$0.00	\$234.85
5	D3FC-VS12FX-400TU	UNITY 400GB FAST CACHE 15X3.5 DRIVE UPG	\$2,560.00	UM-1	14%	\$2,201.60	\$234.75	\$192.00	\$0.00	\$0.00	\$0.00	\$234.75
5	D3FC-VS12FX-400U	UNITY 400GB FAST CACHE 15X3.5 DRIVE UPG	\$2,560.00	UM-1	14%	\$2,201.60	\$234.75	\$192.00	\$0.00	\$0.00	\$0.00	\$234.75
5	D3FC-VS12FX-800	UNITY 800GB FAST CACHE 15X3.5 DRIVE	\$3,790.00	UM-1	14%	\$3,259.40	\$416.90	\$341.10	\$0.00	\$0.00	\$0.00	\$416.90
5	D3FC-VS12FX-800TU	UNITY 800GB FAST CACHE 15X3.5 DRIVE UPG	\$4,550.00	UM-1	14%	\$3,913.00	\$417.24	\$341.25	\$0.00	\$0.00	\$0.00	\$417.24
5	D3FC-VS12FX-800U	UNITY 800GB FAST CACHE 15X3.5 DRIVE UPG	\$4,550.00	UM-1	14%	\$3,913.00	\$417.24	\$341.25	\$0.00	\$0.00	\$0.00	\$417.24
5	D3MSHDMSSH2	Unity 2x2M MINI SAS HD Cables	\$270.00	UM-1	14%	\$232.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3MSHDMSSH5	Unity 2x5M MINI SAS HD Cables	\$545.00	UM-1	14%	\$468.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3MSHDMSSH8	Unity 2x8M MINI SAS HD Cables	\$815.00	UM-1	14%	\$700.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3N-2S10-1200	UNITY 1.2TB 10K SAS 25X2.5 NEBS DRIVE	\$1,230.00	UM-1	14%	\$1,057.80	\$135.30	\$110.70	\$0.00	\$0.00	\$0.00	\$135.30
5	D3N-2S10-1200TU	UNITY 1.2TB 10K SAS 25X2.5 NEBS DRV UPG	\$1,475.00	UM-1	14%	\$1,268.50	\$135.26	\$110.63	\$0.00	\$0.00	\$0.00	\$135.26
5	D3N-2S10-1200U	UNITY 1.2TB 10K SAS 25X2.5 NEBS DRV UPG	\$1,475.00	UM-1	14%	\$1,268.50	\$135.26	\$110.63	\$0.00	\$0.00	\$0.00	\$135.26
5	D3N-2S10-1800	UNITY 1.8TB 10K SAS 25X2.5 NEBS DRIVE	\$1,530.00	UM-1	14%	\$1,315.80	\$168.30	\$137.70	\$0.00	\$0.00	\$0.00	\$168.30
5	D3N-2S10-1800TU	UNITY 1.8TB 10K SAS 25X2.5 NEBS DRV UPG	\$1,835.00	UM-1	14%	\$1,578.10	\$168.27	\$137.63	\$0.00	\$0.00	\$0.00	\$168.27
5	D3N-2S10-1800U	UNITY 1.8TB 10K SAS 25X2.5 NEBS DRV UPG	\$1,835.00	UM-1	14%	\$1,578.10	\$168.27	\$137.63	\$0.00	\$0.00	\$0.00	\$168.27
5	D3N-2S10-600	UNITY 600GB 10K SAS 25X2.5 NEBS DRIVE	\$720.00	UM-1	14%	\$619.20	\$79.20	\$64.80	\$0.00	\$0.00	\$0.00	\$79.20
5	D3N-2S10-600TU	UNITY 600GB 10K SAS 25X2.5 NEBS DRV UPG	\$865.00	UM-1	14%	\$743.90	\$79.32	\$64.88	\$0.00	\$0.00	\$0.00	\$79.32
5	D3N-2S10-600U	UNITY 600GB 10K SAS 25X2.5 NEBS DRV UPG	\$865.00	UM-1	14%	\$743.90	\$79.32	\$64.88	\$0.00	\$0.00	\$0.00	\$79.32
5	D3N-2S12FX-1600	UNITY 1.6TB FAST VP SSD 25X2.5 NEBS DRV	\$6,850.00	UM-1	14%	\$5,891.00	\$753.50	\$616.50	\$0.00	\$0.00	\$0.00	\$753.50
5	D3N-2S12FX-1600TU	UNITY 1.6TB FASTVP SSD 25X2.5 NBS DRV UG	\$8,220.00	UM-1	14%	\$7,069.20	\$753.77	\$616.50	\$0.00	\$0.00	\$0.00	\$753.77
5	D3N-2S12FX-1600U	UNITY 1.6TB FASTVP SSD 25X2.5 NBS DRV UG	\$8,220.00	UM-1	14%	\$7,069.20	\$753.77	\$616.50	\$0.00	\$0.00	\$0.00	\$753.77
5	D3N-2S12FX-200	UNITY 200GB FAST VP SSD 25X2.5 NEBS DRV	\$1,470.00	UM-1	14%	\$1,264.20	\$161.70	\$132.30	\$0.00	\$0.00	\$0.00	\$161.70
5	D3N-2S12FX-200TU	UNITY 200GB FAST VPSSD 25X2.5 NBS DRV UG	\$1,765.00	UM-1	14%	\$1,517.90	\$161.85	\$132.38	\$0.00	\$0.00	\$0.00	\$161.85
5	D3N-2S12FX-200U	UNITY 200GB FAST VPSSD 25X2.5 NBS DRV UG	\$1,765.00	UM-1	14%	\$1,517.90	\$161.85	\$132.38	\$0.00	\$0.00	\$0.00	\$161.85
5	D3N-2S12FX-400	UNITY 400GB FAST VP SSD 25X2.5 NEBS DRV	\$2,350.00	UM-1	14%	\$2,021.00	\$258.50	\$211.50	\$0.00	\$0.00	\$0.00	\$258.50
5	D3N-2S12FX-400TU	UNITY 400GB FAST VPSSD 25X2.5 NBS DRV UG	\$2,820.00	UM-1	14%	\$2,425.20	\$258.59	\$211.50	\$0.00	\$0.00	\$0.00	\$258.59
5	D3N-2S12FX-400U	UNITY 400GB FAST VPSSD 25X2.5 NBS DRV UG	\$2,820.00	UM-1	14%	\$2,425.20	\$258.59	\$211.50	\$0.00	\$0.00	\$0.00	\$258.59
5	D3N-2S12FX-800	UNITY 800GB FAST VP SSD 25X2.5 NEBS DRV	\$4,170.00	UM-1	14%	\$3,586.20	\$458.70	\$375.30	\$0.00	\$0.00	\$0.00	\$458.70
5	D3N-2S12FX-800TU	UNITY 800GB FASTVP SSD 25X2.5 NBS DRV UG	\$5,005.00	UM-1	14%	\$4,304.30	\$458.96	\$375.38	\$0.00	\$0.00	\$0.00	\$458.96
5	D3N-2S12FX-800U	UNITY 800GB FASTVP SSD 25X2.5 NBS DRV UG	\$5,005.00	UM-1	14%	\$4,304.30	\$458.96	\$375.38	\$0.00	\$0.00	\$0.00	\$458.96
5	D3N-2S15-600	UNITY 600GB 15K SAS 25X2.5 NEBS DRIVE	\$950.00	UM-1	14%	\$817.00	\$104.50	\$85.50	\$0.00	\$0.00	\$0.00	\$104.50
5	D3N-2S15-600TU	UNITY 600GB 15K SAS 25X2.5 NEBS DRV UG	\$1,140.00	UM-1	14%	\$980.40	\$104.54	\$85.50	\$0.00	\$0.00	\$0.00	\$104.54
5	D3N-2S15-600U	UNITY 600GB 15K SAS 25X2.5 NEBS DRV UPG	\$1,140.00	UM-1	14%	\$980.40	\$104.54	\$85.50	\$0.00	\$0.00	\$0.00	\$104.54
5	D3NFC-2S12FX-200	UNITY 200GB FAST CACHE 25X2.5 NEBS DRV	\$1,470.00	UM-1	14%	\$1,264.20	\$161.70	\$132.30	\$0.00	\$0.00	\$0.00	\$161.70
5	D3NFC-2S12FX-200TU	UNITY 200GB FAST CACHE 25X2.5 NBS DRV UG	\$1,765.00	UM-1	14%	\$1,517.90	\$161.85	\$132.38	\$0.00	\$0.00	\$0.00	\$161.85
5	D3NFC-2S12FX-200U	UNITY 200GB FAST CACHE 25X2.5 NBS DRV UG	\$1,765.00	UM-1	14%	\$1,517.90	\$161.85	\$132.38	\$0.00	\$0.00	\$0.00	\$161.85
5	D3NFC-2S12FX-400	UNITY 400GB FAST CACHE 25X2.5 NEBS DRV	\$2,350.00	UM-1	14%	\$2,021.00	\$258.50	\$211.50	\$0.00	\$0.00	\$0.00	\$258.50
5	D3NFC-2S12FX-400TU	UNITY 400GB FAST CACHE 25X2.5 NBS DRV UG	\$2,820.00	UM-1	14%	\$2,425.20	\$258.59	\$211.50	\$0.00	\$0.00	\$0.00	\$258.59
5	D3NFC-2S12FX-400U	UNITY 400GB FAST CACHE 25X2.5 NBS DRV UG	\$2,820.00	UM-1	14%	\$2,425.20	\$258.59	\$211.50	\$0.00	\$0.00	\$0.00	\$258.59
5	D3NFC-2S12FX-800	UNITY 800GB FAST CACHE 25X2.5 NEBS DRV	\$4,170.00	UM-1	14%	\$3,586.20	\$458.70	\$375.30	\$0.00	\$0.00	\$0.00	\$458.70
5	D3NFC-2S12FX-800TU	UNITY 800GB FAST CACHE 25X2.5 NBS DRV UG	\$5,005.00	UM-1	14%	\$4,304.30	\$458.96	\$375.38	\$0.00	\$0.00	\$0.00	\$458.96
5	D3NFC-2S12FX-800U	UNITY 800GB FAST CACHE 25X2.5 NBS DRV UG	\$5,005.00	UM-1	14%	\$4,304.30	\$458.96	\$375.38	\$0.00	\$0.00	\$0.00	\$458.96
5	D3NFC-PS12FX-200	UNITY 200GB FAST CACHE 12X3.5 NEBS DRV	\$1,470.00	UM-1	14%	\$1,264.20	\$161.70	\$132.30	\$0.00	\$0.00	\$0.00	\$161.70
5	D3NFC-PS12FX-200TU	UNITY 200GB FAST CACHE 12X3.5 NBS DRV UG	\$1,765.00	UM-1	14%	\$1,517.90	\$161.85	\$132.38	\$0.00	\$0.00	\$0.00	\$161.85
5	D3NFC-PS12FX-200U	UNITY 200GB FAST CACHE 12X3.5 NBS DRV UG	\$1,765.00	UM-1	14%	\$1,517.90	\$161.85	\$132.38	\$0.00	\$0.00	\$0.00	\$161.85
5	D3NFC-PS12FX-400	UNITY 400GB FAST CACHE 12X3.5 NEBS DRV	\$2,350.00	UM-1	14%	\$2,021.00	\$258.50	\$211.50	\$0.00	\$0.00	\$0.00	\$258.50
5	D3NFC-PS12FX-400TU	UNITY 400GB FAST CACHE 12X3.5 NBS DRV UG	\$2,820.00	UM-1	14%	\$2,425.20	\$258.59	\$211.50	\$0.00	\$0.00	\$0.00	\$258.59
5	D3NFC-PS12FX-400U	UNITY 400GB FAST CACHE 12X3.5 NBS DRV UG	\$2,820.00	UM-1	14%	\$2,425.20	\$258.59	\$211.50	\$0.00	\$0.00	\$0.00	\$258.59
5	D3NFC-PS12FX-800	UNITY 800GB FAST CACHE 12X3.5 NEBS DRV	\$4,170.00	UM-1	14%	\$3,586.20	\$458.70	\$375.30	\$0.00	\$0.00	\$0.00	\$458.70
5	D3NFC-PS12FX-800TU	UNITY 800GB FAST CACHE 12X3.5 NBS DRV UG	\$5,005.00	UM-1	14%	\$4,304.30	\$458.96	\$375.38	\$0.00	\$0.00	\$0.00	\$458.96
5	D3NFC-PS12FX-800U	UNITY 800GB FAST CACHE 12X3.5 NBS DRV UG	\$5,005.00	UM-1	14%	\$4,304.30	\$458.96	\$375.38	\$0.00	\$0.00	\$0.00	\$458.96
5	D3NFC-VS12FX-200	UNITY 200GB FAST CACHE 15X3.5 NEBS DRV	\$1,470.00	UM-1	14%	\$1,264.20	\$161.70	\$132.30	\$0.00	\$0.00	\$0.00	\$161.70
5	D3NFC-VS12FX-200TU	UNITY 200GB FAST CACHE 15X3.5 NBS DRV UG	\$1,760.00	UM-1	14%	\$1,513.60	\$161.39	\$132.00	\$0.00	\$0.00	\$0.00	\$161.39
5	D3NFC-VS12FX-200U	UNITY 200GB FAST CACHE 15X3.5 NBS DRV UG	\$1,760.00	UM-1	14%	\$1,513.60	\$161.39	\$132.00	\$0.00	\$0.00	\$0.00	\$161.39
5	D3NFC-VS12FX-400	UNITY 400GB FAST CACHE 15X3.5 NEBS DRV	\$2,350.00	UM-1	14%	\$2,021.00	\$258.50	\$211.50	\$0.00	\$0.00	\$0.00	\$258.50
5	D3NFC-VS12FX-400TU	UNITY 400GB FAST CACHE 15X3.5 NBS DRV UG	\$2,815.00	UM-1	14%	\$2,420.90	\$258.14	\$211.13	\$0.00	\$0.00	\$0.00	\$258.14
5	D3NFC-VS12FX-400U	UNITY 400GB FAST CACHE 15X3.5 NBS DRV UG	\$2,815.00	UM-1	14%	\$2,420.90	\$258.14	\$211.13	\$0.00	\$0.00	\$0.00	\$258.14
5	D3NFC-VS12FX-800	UNITY 800GB FAST CACHE 15X3.5 NEBS DRV	\$4,170.00	UM-1	14%	\$3,586.20	\$458.70	\$375.30	\$0.00	\$0.00	\$0.00	\$458.70
5	D3NFC-VS12FX-800TU	UNITY 800GB FAST CACHE 15X3.5 NBS DRV UG	\$5,005.00	UM-1	14%	\$4,304.30	\$458.96	\$375.38	\$0.00	\$0.00	\$0.00	\$458.96
5	D3NFC-VS12FX-800U	UNITY 800GB FAST CACHE 15X3.5 NBS DRV UG	\$5,005.00	UM-1	14%	\$4,304.30	\$458.96	\$375.38	\$0.00	\$0.00	\$0.00	\$458.96
5	D3N-PS07-2000	UNITY 2TB NLSAS 12X3.5 NEBS DRIVE	\$820.00	UM-1	14%	\$705.20	\$90.20	\$73.80	\$0.00	\$0.00	\$0.00	\$90.20
5	D3N-PS07-2000TU	UNITY 2TB NLSAS 12X3.5 NEBS DRIVE UPG	\$985.00	UM-1	14%	\$847.10	\$90.32	\$73.88	\$0.00	\$0.00	\$0.00	\$90.32
5	D3N-PS07-2000U	UNITY 2TB NLSAS 12X3.5 NEBS DRIVE UPG	\$985.00	UM-1	14%	\$847.10	\$90.32	\$73.88	\$0.00	\$0.00	\$0.00	\$90.32
5	D3N-PS07-4000	UNITY 4TB NLSAS 12X3.5 NEBS DRIVE	\$1,410.00	UM-1	14%	\$1,212.60	\$155.10	\$126.90	\$0.00	\$0.00	\$0.00	\$155.10
5	D3N-PS07-4000TU	UNITY 4TB NLSAS 12X3.5 NEBS DRIVE UPG	\$1,690.00	UM-1	14%	\$1,453.40	\$154.97	\$126.75	\$0.00	\$0.00	\$0.00	\$154.97
5	D3N-PS07-4000U	UNITY 4TB NLSAS 12X3.5 NEBS DRIVE UPG	\$1,690.00	UM-1	14%	\$1,453.40	\$154.97	\$126.75	\$0.00	\$0.00	\$0.00	\$154.97
5	D3N-PS07-6000	UNITY 6TB NLSAS 12X3.5 NEBS DRIVE	\$2,000.00	UM-1	14%	\$1,720.00	\$220.00	\$180.00	\$0.00	\$0.00	\$0.00	\$220.00
5	D3N-PS07-6000TU	UNITY 6TB NLSAS 12X3.5 NEBS DRIVE UPG	\$2,400.00	UM-1	14%	\$2,064.00	\$220.08	\$180.00	\$0.00	\$0.00	\$0.00	\$220.08
5	D3N-PS07-6000U	UNITY 6TB NLSAS 12X3.5 NEBS DRIVE UPG	\$2,400.00	UM-1	14%	\$2,064.00	\$220.08	\$180.00	\$0.00	\$0.00	\$0.00	\$220.08
5	D3N-PS10-1200	UNITY 1.2TB 10K SAS 12X3.5 NEBS DRIVE	\$1,230.00	UM-1	14%	\$1,057.80	\$135.30	\$110.70	\$0.00	\$0.00	\$0.00	\$135.30
5	D3N-PS10-1200TU	UNITY 1.2TB 10K SAS 12X3.5 NEBS DRV UPG	\$1,475.00	UM-1	14%	\$1,268.50	\$135.26	\$110.63	\$0.00	\$0.00	\$0.00	\$135.26
5	D3N-PS10-1200U	UNITY 1.2TB 10K SAS 12X3.5 NEBS DRV UPG	\$1,475.00	UM-1	14%	\$1,268.50	\$135.26	\$110.63	\$0.00	\$0.00	\$0.00	\$135.26
5	D3N-PS10-1800	UNITY 1.8TB 10K SAS 12X3.5 NEBS DRIVE	\$1,530.00	UM-1	14%	\$1,315.80	\$168.30	\$137.70	\$0.00	\$0.00	\$0.00	\$168.30
5	D3											

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	D3N-PS10-1800U	UNITY 1.8TB 10K SAS 12X3.5 NEBS DRV UG	\$1,835.00	UM-1	14%	\$1,578.10	\$168.27	\$137.63	\$0.00	\$0.00	\$0.00	\$168.27
5	D3N-PS10-600	UNITY 600GB 10K SAS 12X3.5 NEBS DRIVE	\$720.00	UM-1	14%	\$619.20	\$79.20	\$64.80	\$0.00	\$0.00	\$0.00	\$79.20
5	D3N-PS10-600TU	UNITY 600GB 10K SAS 12X3.5 NEBS DRV UPG	\$865.00	UM-1	14%	\$743.90	\$79.32	\$64.88	\$0.00	\$0.00	\$0.00	\$79.32
5	D3N-PS10-600U	UNITY 600GB 10K SAS 12X3.5 NEBS DRV UPG	\$865.00	UM-1	14%	\$743.90	\$79.32	\$64.88	\$0.00	\$0.00	\$0.00	\$79.32
5	D3N-PS12FX-1600	UNITY 1.6TB FAST VP SSD 12X3.5 NEBS DRV	\$6,850.00	UM-1	14%	\$5,891.00	\$753.50	\$616.50	\$0.00	\$0.00	\$0.00	\$753.50
5	D3N-PS12FX-1600TU	UNITY 1.6TB FASTVPSSD 12X3.5 NEBS DRV UG	\$8,220.00	UM-1	14%	\$7,069.20	\$753.77	\$616.50	\$0.00	\$0.00	\$0.00	\$753.77
5	D3N-PS12FX-1600U	UNITY 1.6TB FASTVPSSD 12X3.5 NEBS DRV UG	\$8,220.00	UM-1	14%	\$7,069.20	\$753.77	\$616.50	\$0.00	\$0.00	\$0.00	\$753.77
5	D3N-PS12FX-200	UNITY 200GB FAST VP SSD 12X3.5 NEBS DRV	\$1,470.00	UM-1	14%	\$1,264.20	\$161.70	\$132.30	\$0.00	\$0.00	\$0.00	\$161.70
5	D3N-PS12FX-200TU	UNITY 200GB FASTVP SSD 12X3.5 NBS DRV UG	\$1,765.00	UM-1	14%	\$1,517.90	\$161.85	\$132.38	\$0.00	\$0.00	\$0.00	\$161.85
5	D3N-PS12FX-200U	UNITY 200GB FASTVP SSD 12X3.5 NBS DRV UG	\$1,765.00	UM-1	14%	\$1,517.90	\$161.85	\$132.38	\$0.00	\$0.00	\$0.00	\$161.85
5	D3N-PS12FX-400	UNITY 400GB FAST VP SSD 12X3.5 NEBS DRV	\$2,350.00	UM-1	14%	\$2,021.00	\$258.50	\$211.50	\$0.00	\$0.00	\$0.00	\$258.50
5	D3N-PS12FX-400TU	UNITY 400GB FASTVP SSD 12X3.5 NBS DRV UG	\$2,820.00	UM-1	14%	\$2,425.20	\$258.59	\$211.50	\$0.00	\$0.00	\$0.00	\$258.59
5	D3N-PS12FX-400U	UNITY 400GB FASTVP SSD 12X3.5 NBS DRV UG	\$2,820.00	UM-1	14%	\$2,425.20	\$258.59	\$211.50	\$0.00	\$0.00	\$0.00	\$258.59
5	D3N-PS12FX-800	UNITY 800GB FAST VP SSD 12X3.5 NEBS DRV	\$4,170.00	UM-1	14%	\$3,586.20	\$458.70	\$375.30	\$0.00	\$0.00	\$0.00	\$458.70
5	D3N-PS12FX-800TU	UNITY 800GB FASTVP SSD 12X3.5 NBS DRV UG	\$5,005.00	UM-1	14%	\$4,304.30	\$458.96	\$375.38	\$0.00	\$0.00	\$0.00	\$458.96
5	D3N-PS12FX-800U	UNITY 800GB FASTVP SSD 12X3.5 NBS DRV UG	\$5,005.00	UM-1	14%	\$4,304.30	\$458.96	\$375.38	\$0.00	\$0.00	\$0.00	\$458.96
5	D3N-PS15-600	UNITY 600GB 15K SAS 12X3.5 NEBS DRIVE	\$950.00	UM-1	14%	\$817.00	\$104.50	\$85.50	\$0.00	\$0.00	\$0.00	\$104.50
5	D3N-PS15-600TU	UNITY 600GB 15K SAS 12X3.5 NEBS DRV UPG	\$1,140.00	UM-1	14%	\$980.40	\$104.54	\$85.50	\$0.00	\$0.00	\$0.00	\$104.54
5	D3N-PS15-600U	UNITY 600GB 15K SAS 12X3.5 NEBS DRV UPG	\$1,140.00	UM-1	14%	\$980.40	\$104.54	\$85.50	\$0.00	\$0.00	\$0.00	\$104.54
5	D3NSP-L4X1200-10K	UNITY NBS SYSPACK 4x1.2TB 10KSAS 12X3.5	\$4,930.00	UM-1	14%	\$4,239.80	\$542.30	\$443.70	\$0.00	\$0.00	\$0.00	\$542.30
5	D3NSP-L4X1600X-SSD	UNITY NBS SYSPK 4x1.6TB FASTVPSSD 12X3.5	\$27,390.00	UM-1	14%	\$23,555.40	\$3,012.90	\$2,465.10	\$0.00	\$0.00	\$0.00	\$3,012.90
5	D3NSP-L4X1800-10K	UNITY NBS SYSPACK 4x1.8TB 10KSAS 12X3.5	\$6,115.00	UM-1	14%	\$5,258.90	\$672.65	\$550.35	\$0.00	\$0.00	\$0.00	\$672.65
5	D3NSP-L4X2000-NL	UNITY NEBS SYSPACK 4x2TB NLSAS 12X3.5	\$3,280.00	UM-1	14%	\$2,820.80	\$360.80	\$295.20	\$0.00	\$0.00	\$0.00	\$360.80
5	D3NSP-L4X4000-NL	UNITY NEBS SYSPACK 4x4TB NLSAS 12X3.5	\$5,630.00	UM-1	14%	\$4,841.80	\$619.30	\$506.70	\$0.00	\$0.00	\$0.00	\$619.30
5	D3NSP-L4X400X-SSD	UNITYNBS SYSPCK 4x400GB FASTVPSSD 12X3.5	\$9,395.00	UM-1	14%	\$8,079.70	\$1,033.45	\$845.55	\$0.00	\$0.00	\$0.00	\$1,033.45
5	D3NSP-L4X6000-NL	UNITY NEBS SYSPACK 4x6TB NLSAS 12X3.5	\$8,010.00	UM-1	14%	\$6,888.60	\$881.10	\$720.90	\$0.00	\$0.00	\$0.00	\$881.10
5	D3NSP-L4X600-10K	UNITY NBS SYSPACK 4x600GB 10K SAS 12X3.5	\$2,880.00	UM-1	14%	\$2,476.80	\$316.80	\$259.20	\$0.00	\$0.00	\$0.00	\$316.80
5	D3NSP-L4X600-15K	UNITY NBS SYSPACK 4x600GB 15K SAS 12X3.5	\$3,805.00	UM-1	14%	\$3,272.30	\$418.55	\$342.45	\$0.00	\$0.00	\$0.00	\$418.55
5	D3NSP-L4X800X-SSD	UNITY NBS SYSPK 4x800GB FASTVPSSD 12X3.5	\$16,675.00	UM-1	14%	\$14,340.50	\$1,834.25	\$1,500.75	\$0.00	\$0.00	\$0.00	\$1,834.25
5	D3NSP-L6X1200-10K	UNITY NBS SYSPACK 6x1.2TB 10KSAS 12X3.5	\$7,495.00	UM-1	14%	\$6,445.70	\$824.45	\$674.55	\$0.00	\$0.00	\$0.00	\$824.45
5	D3NSP-L6X1600X-SSD	UNITY NBS SYSPK 6x1.6TB FASTVPSSD 12X3.5	\$41,090.00	UM-1	14%	\$35,337.40	\$4,519.90	\$3,698.10	\$0.00	\$0.00	\$0.00	\$4,519.90
5	D3NSP-L6X1800-10K	UNITY NBS SYSPACK 6x1.8TB 10KSAS 12X3.5	\$9,280.00	UM-1	14%	\$7,980.80	\$1,020.80	\$835.20	\$0.00	\$0.00	\$0.00	\$1,020.80
5	D3NSP-L6X400X-SSD	UNITY NBS SYSPK 6x400GB FASTVPSSD 12X3.5	\$14,090.00	UM-1	14%	\$12,117.40	\$1,549.90	\$1,268.10	\$0.00	\$0.00	\$0.00	\$1,549.90
5	D3NSP-L6X600-10K	UNITY NBS SYSPACK 6x600GB 10K SAS 12X3.5	\$4,375.00	UM-1	14%	\$3,762.50	\$481.25	\$393.75	\$0.00	\$0.00	\$0.00	\$481.25
5	D3NSP-L6X600-15K	UNITY NBS SYSPACK 6x600GB 15K SAS 12X3.5	\$5,715.00	UM-1	14%	\$4,914.90	\$628.65	\$514.35	\$0.00	\$0.00	\$0.00	\$628.65
5	D3NSP-L6X800X-SSD	UNITY NBS SYSPK 6x800GB FASTVPSSD 12X3.5	\$25,000.00	UM-1	14%	\$21,500.00	\$2,750.00	\$2,250.00	\$0.00	\$0.00	\$0.00	\$2,750.00
5	D3NSP-L9X2000-NL	UNITY NEBS SYSPACK 9x2TB NLSAS 12X3.5	\$7,390.00	UM-1	14%	\$6,355.40	\$812.90	\$665.10	\$0.00	\$0.00	\$0.00	\$812.90
5	D3NSP-L9X4000-NL	UNITY NEBS SYSPACK 9x4TB NLSAS 12X3.5	\$12,690.00	UM-1	14%	\$10,913.40	\$1,395.90	\$1,142.10	\$0.00	\$0.00	\$0.00	\$1,395.90
5	D3NSP-L9X6000-NL	UNITY NEBS SYSPACK 9x6TB NLSAS 12X3.5	\$18,015.00	UM-1	14%	\$15,492.90	\$1,981.65	\$1,621.35	\$0.00	\$0.00	\$0.00	\$1,981.65
5	D3NSP-S4X1200-10K	UNITY NBS SYSPACK 4x1.2TB 10K SAS 25X2.5	\$4,930.00	UM-1	14%	\$4,239.80	\$542.30	\$443.70	\$0.00	\$0.00	\$0.00	\$542.30
5	D3NSP-S4X1600X-SSD	UNITYNBS SYSPCK 4x1.6TB FASTVPSSD 25X2.5	\$27,390.00	UM-1	14%	\$23,555.40	\$3,012.90	\$2,465.10	\$0.00	\$0.00	\$0.00	\$3,012.90
5	D3NSP-S4X1800-10K	UNITY NBS SYSPACK 4x1.8TB 10KSAS 25X2.5	\$6,115.00	UM-1	14%	\$5,258.90	\$672.65	\$550.35	\$0.00	\$0.00	\$0.00	\$672.65
5	D3NSP-S4X400X-SSD	UNITY NBS SYSPK 4x400GB FASTVPSSD 25X2.5	\$9,395.00	UM-1	14%	\$8,079.70	\$1,033.45	\$845.55	\$0.00	\$0.00	\$0.00	\$1,033.45
5	D3NSP-S4X600-10K	UNITY NBS SYSPACK 4x600GB 10K SAS 25X2.5	\$2,880.00	UM-1	14%	\$2,476.80	\$316.80	\$259.20	\$0.00	\$0.00	\$0.00	\$316.80
5	D3NSP-S4X600-15K	UNITY NBS SYSPACK 4x600GB 15K SAS 25X2.5	\$3,805.00	UM-1	14%	\$3,272.30	\$418.55	\$342.45	\$0.00	\$0.00	\$0.00	\$418.55
5	D3NSP-S4X800X-SSD	UNITY NBS SYSPK 4x800GB FASTVPSSD 25X2.5	\$16,675.00	UM-1	14%	\$14,340.50	\$1,834.25	\$1,500.75	\$0.00	\$0.00	\$0.00	\$1,834.25
5	D3NSP-S6X1200-10K	UNITY NBS SYSPACK 6x1.2TB 10K SAS 25X2.5	\$7,495.00	UM-1	14%	\$6,445.70	\$824.45	\$674.55	\$0.00	\$0.00	\$0.00	\$824.45
5	D3NSP-S6X1600X-SSD	UNITY NBS SYSPK 6x1.6TB FASTVPSSD 25X2.5	\$41,090.00	UM-1	14%	\$35,337.40	\$4,519.90	\$3,698.10	\$0.00	\$0.00	\$0.00	\$4,519.90
5	D3NSP-S6X1800-10K	UNITY NBS SYSPACK 6x1.8TB 10KSAS 25X2.5	\$9,280.00	UM-1	14%	\$7,980.80	\$1,020.80	\$835.20	\$0.00	\$0.00	\$0.00	\$1,020.80
5	D3NSP-S6X400X-SSD	UNITY NBS SYSPK 6x400GB FASTVPSSD 25X2.5	\$14,090.00	UM-1	14%	\$12,117.40	\$1,549.90	\$1,268.10	\$0.00	\$0.00	\$0.00	\$1,549.90
5	D3NSP-S6X600-10K	UNITY NBS SYSPACK 6x600GB 10K SAS 25X2.5	\$4,375.00	UM-1	14%	\$3,762.50	\$481.25	\$393.75	\$0.00	\$0.00	\$0.00	\$481.25
5	D3NSP-S6X600-15K	UNITY NBS SYSPACK 6x600GB 15K SAS 25X2.5	\$5,715.00	UM-1	14%	\$4,914.90	\$628.65	\$514.35	\$0.00	\$0.00	\$0.00	\$628.65
5	D3NSP-S6X800X-SSD	UNITY NBS SYSPK 6x800GB FASTVPSSD 25X2.5	\$25,000.00	UM-1	14%	\$21,500.00	\$2,750.00	\$2,250.00	\$0.00	\$0.00	\$0.00	\$2,750.00
5	D3N-VS07-2000	UNITY 2TB NLSAS 15X3.5 NEBS DRIVE	\$820.00	UM-1	14%	\$705.20	\$90.20	\$73.80	\$0.00	\$0.00	\$0.00	\$90.20
5	D3N-VS07-2000TU	UNITY 2TB NLSAS 15X3.5 NEBS DRIVE UPG	\$985.00	UM-1	14%	\$847.10	\$90.32	\$73.88	\$0.00	\$0.00	\$0.00	\$90.32
5	D3N-VS07-2000U	UNITY 2TB NLSAS 15X3.5 NEBS DRIVE UPG	\$985.00	UM-1	14%	\$847.10	\$90.32	\$73.88	\$0.00	\$0.00	\$0.00	\$90.32
5	D3N-VS07-4000	UNITY 4TB NLSAS 15X3.5 NEBS DRIVE	\$1,410.00	UM-1	14%	\$1,212.60	\$155.10	\$126.90	\$0.00	\$0.00	\$0.00	\$155.10
5	D3N-VS07-4000TU	UNITY 4TB NLSAS 15X3.5 NEBS DRIVE UPG	\$1,690.00	UM-1	14%	\$1,453.40	\$154.97	\$126.75	\$0.00	\$0.00	\$0.00	\$154.97
5	D3N-VS07-4000U	UNITY 4TB NLSAS 15X3.5 NEBS DRIVE UPG	\$1,690.00	UM-1	14%	\$1,453.40	\$154.97	\$126.75	\$0.00	\$0.00	\$0.00	\$154.97
5	D3N-VS07-6000	UNITY 6TB NLSAS 15X3.5 NEBS DRIVE	\$2,000.00	UM-1	14%	\$1,720.00	\$220.00	\$180.00	\$0.00	\$0.00	\$0.00	\$220.00
5	D3N-VS07-6000TU	UNITY 6TB NLSAS 15X3.5 NEBS DRIVE UPG	\$2,405.00	UM-1	14%	\$2,068.30	\$220.54	\$180.38	\$0.00	\$0.00	\$0.00	\$220.54
5	D3N-VS07-6000U	UNITY 6TB NLSAS 15X3.5 NEBS DRIVE UPG	\$2,405.00	UM-1	14%	\$2,068.30	\$220.54	\$180.38	\$0.00	\$0.00	\$0.00	\$220.54
5	D3N-VS10-1200	UNITY 1.2TB 10K SAS 15X3.5 NEBS DRIVE	\$1,230.00	UM-1	14%	\$1,057.80	\$135.30	\$110.70	\$0.00	\$0.00	\$0.00	\$135.30
5	D3N-VS10-1200TU	UNITY 1.2TB 10K SAS 15X3.5 NEBS DRV UPG	\$1,480.00	UM-1	14%	\$1,272.80	\$135.72	\$111.00	\$0.00	\$0.00	\$0.00	\$135.72
5	D3N-VS10-1200U	UNITY 1.2TB 10K SAS 15X3.5 NEBS DRV UPG	\$1,480.00	UM-1	14%	\$1,272.80	\$135.72	\$111.00	\$0.00	\$0.00	\$0.00	\$135.72
5	D3N-VS10-1800	UNITY 1.8TGB 10K SAS 15X3.5 NEBS DRIVE	\$1,530.00	UM-1	14%	\$1,315.80	\$168.30	\$137.70	\$0.00	\$0.00	\$0.00	\$168.30
5	D3N-VS10-1800TU	UNITY 1.8TGB 10K SAS 15X3.5 NEBS DRV UG	\$1,835.00	UM-1	14%	\$1,578.10	\$168.27	\$137.63	\$0.00	\$0.00	\$0.00	\$168.27
5	D3N-VS10-1800U	UNITY 1.8TGB 10K SAS 15X3.5 NEBS DRV UG	\$1,835.00	UM-1	14%	\$1,578.10	\$168.27	\$137.63	\$0.00	\$0.00	\$0.00	\$168.27
5	D3N-VS10-600	UNITY 600GB 10K SAS 15X3.5 NEBS DRIVE	\$720.00	UM-1	14%	\$619.20	\$79.20	\$64.80	\$0.00	\$0.00	\$0.00	\$79.20
5	D3N-VS10-600TU	UNITY 600GB 10K SAS 15X3.5 NEBS DRV UPG	\$865.00	UM-1	14%	\$743.90	\$79.32	\$64.88	\$0.00	\$0.00	\$0.00	\$79.32
5	D3N-VS10-600U	UNITY 600GB 10K SAS 15X3.5 NEBS DRV UPG	\$865.00	UM-1	14%	\$743.90	\$79.32	\$64.88	\$0.00	\$0.00	\$0.00	\$79.32
5	D3N-VS12FX-1600	UNITY 1.6TB FAST VP SSD 15X3.5 NEBS DRV	\$6,850.00	UM-1	14%	\$5,891.00	\$753.50	\$616.50	\$0.00	\$0.00	\$0.00	\$753.50
5	D3N-VS12FX-1600TU	UNITY 1.6TB FASTVPSSD 15X3.5 NEBS DRV UG	\$8,215.00	UM-1	14%	\$7,064.90	\$753.32	\$616.13	\$0.00	\$0.00	\$0.00	\$753.32
5	D3N-VS12FX-1600U	UNITY 1.6TB FASTVPSSD 15X3.5 NEBS DRV UG	\$8,215.00	UM-1	14%	\$7,064.90	\$753.32	\$616.13	\$0.00	\$0.00	\$0.00	\$753.32
5	D3N-VS12FX-200	UNITY 200GB FAST VP SSD 15X3.5 NEBS DRV	\$1,470.00	UM-1	14%	\$1,264.20	\$161.70	\$132.30	\$0.00	\$0.00	\$0.00	\$161.70
5	D3N-VS12FX-200TU	UNITY 200GB FASTVPSSD 15X3.5 NEBS DRV UG	\$1,760.00	UM-1	14%	\$1,513.60	\$161.39	\$132.00	\$0.00	\$0.00	\$0.00	\$161.39
5	D3N-VS12FX-200U	UNITY 200GB FASTVPSSD 15X3.5 NEBS DRV UG	\$1,760.00	UM-1	14%	\$1,513.60	\$161.39	\$132.00	\$0.00			

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	D3N-VS12FX-800	UNITY 800GB FAST VP SSD 15X3.5 NEBS DRV	\$4,170.00	UM-1	14%	\$3,586.20	\$458.70	\$375.30	\$0.00	\$0.00	\$0.00	\$458.70
5	D3N-VS12FX-800TU	UNITY 800GB FAST VPSSD 15X3.5 NBS DRV UG	\$5,005.00	UM-1	14%	\$4,304.30	\$458.96	\$375.38	\$0.00	\$0.00	\$0.00	\$458.96
5	D3N-VS12FX-800U	UNITY 800GB FAST VPSSD 15X3.5 NBS DRV UG	\$5,005.00	UM-1	14%	\$4,304.30	\$458.96	\$375.38	\$0.00	\$0.00	\$0.00	\$458.96
5	D3N-VS15-600	UNITY 600GB 15K SAS 15X3.5 NEBS DRIVE	\$950.00	UM-1	14%	\$817.00	\$104.50	\$85.50	\$0.00	\$0.00	\$0.00	\$104.50
5	D3N-VS15-600TU	UNITY 600GB 15K SAS 15X3.5 NEBS DRV UPG	\$1,145.00	UM-1	14%	\$984.70	\$105.00	\$85.88	\$0.00	\$0.00	\$0.00	\$105.00
5	D3N-VS15-600U	UNITY 600GB 15K SAS 15X3.5 NEBS DRV UPG	\$1,145.00	UM-1	14%	\$984.70	\$105.00	\$85.88	\$0.00	\$0.00	\$0.00	\$105.00
5	D3-PS07-2000	UNITY 2TB NLSAS 12X3.5 DRIVE	\$745.00	UM-1	14%	\$640.70	\$81.95	\$67.05	\$0.00	\$0.00	\$0.00	\$81.95
5	D3-PS07-2000TU	UNITY 2TB NLSAS 12X3.5 DRIVE UPG	\$895.00	UM-1	14%	\$769.70	\$82.07	\$67.13	\$0.00	\$0.00	\$0.00	\$82.07
5	D3-PS07-2000U	UNITY 2TB NLSAS 12X3.5 DRIVE UPG	\$895.00	UM-1	14%	\$769.70	\$82.07	\$67.13	\$0.00	\$0.00	\$0.00	\$82.07
5	D3-PS07-4000	UNITY 4TB NLSAS 12X3.5 DRIVE	\$1,280.00	UM-1	14%	\$1,100.80	\$140.80	\$115.20	\$0.00	\$0.00	\$0.00	\$140.80
5	D3-PS07-4000TU	UNITY 4TB NLSAS 12X3.5 DRIVE UPG	\$1,535.00	UM-1	14%	\$1,320.10	\$140.76	\$115.13	\$0.00	\$0.00	\$0.00	\$140.76
5	D3-PS07-4000U	UNITY 4TB NLSAS 12X3.5 DRIVE UPG	\$1,535.00	UM-1	14%	\$1,320.10	\$140.76	\$115.13	\$0.00	\$0.00	\$0.00	\$140.76
5	D3-PS07-6000	UNITY 6TB NLSAS 12X3.5 DRIVE	\$1,820.00	UM-1	14%	\$1,565.20	\$200.20	\$163.80	\$0.00	\$0.00	\$0.00	\$200.20
5	D3-PS07-6000TU	UNITY 6TB NLSAS 12X3.5 DRIVE UPG	\$2,185.00	UM-1	14%	\$1,879.10	\$200.36	\$163.88	\$0.00	\$0.00	\$0.00	\$200.36
5	D3-PS07-6000U	UNITY 6TB NLSAS 12X3.5 DRIVE UPG	\$2,185.00	UM-1	14%	\$1,879.10	\$200.36	\$163.88	\$0.00	\$0.00	\$0.00	\$200.36
5	D3-PS10-1200	UNITY 1.2TB 10K SAS 12X3.5 DRIVE	\$1,120.00	UM-1	14%	\$963.20	\$123.20	\$100.80	\$0.00	\$0.00	\$0.00	\$123.20
5	D3-PS10-1200TU	UNITY 1.2TB 10K SAS 12X3.5 DRIVE UPG	\$1,345.00	UM-1	14%	\$1,156.70	\$123.34	\$100.88	\$0.00	\$0.00	\$0.00	\$123.34
5	D3-PS10-1200U	UNITY 1.2TB 10K SAS 12X3.5 DRIVE UPG	\$1,345.00	UM-1	14%	\$1,156.70	\$123.34	\$100.88	\$0.00	\$0.00	\$0.00	\$123.34
5	D3-PS10-1800	UNITY 1.8TB 10K SAS 12X3.5 DRIVE	\$1,390.00	UM-1	14%	\$1,195.40	\$152.90	\$125.10	\$0.00	\$0.00	\$0.00	\$152.90
5	D3-PS10-1800TU	UNITY 1.8TB 10K SAS 12X3.5 DRIVE UPG	\$1,670.00	UM-1	14%	\$1,436.20	\$153.14	\$125.25	\$0.00	\$0.00	\$0.00	\$153.14
5	D3-PS10-1800U	UNITY 1.8TB 10K SAS 12X3.5 DRIVE UPG	\$1,670.00	UM-1	14%	\$1,436.20	\$153.14	\$125.25	\$0.00	\$0.00	\$0.00	\$153.14
5	D3-PS10-600	UNITY 600GB 10K SAS 12X3.5 DRIVE	\$655.00	UM-1	14%	\$563.30	\$72.05	\$58.95	\$0.00	\$0.00	\$0.00	\$72.05
5	D3-PS10-600TU	UNITY 600GB 10K SAS 12X3.5 DRIVE UPG	\$785.00	UM-1	14%	\$675.10	\$71.98	\$58.88	\$0.00	\$0.00	\$0.00	\$71.98
5	D3-PS10-600U	UNITY 600GB 10K SAS 12X3.5 DRIVE UPG	\$785.00	UM-1	14%	\$675.10	\$71.98	\$58.88	\$0.00	\$0.00	\$0.00	\$71.98
5	D3-PS12FX-1600	UNITY 1.6TB FLASH 12X3.5 DRIVE	\$6,225.00	UM-1	14%	\$5,353.50	\$684.75	\$560.25	\$0.00	\$0.00	\$0.00	\$684.75
5	D3-PS12FX-1600TU	UNITY 1.6TB FAST VP SSD 12X3.5 DRIVE UG	\$7,470.00	UM-1	14%	\$6,424.20	\$685.00	\$560.25	\$0.00	\$0.00	\$0.00	\$685.00
5	D3-PS12FX-1600U	UNITY 1.6TB FLASH 12X3.5 DRIVE UG	\$7,470.00	UM-1	14%	\$6,424.20	\$685.00	\$560.25	\$0.00	\$0.00	\$0.00	\$685.00
5	D3-PS12FX-200	UNITY 200GB FLASH 12X3.5 DRIVE	\$1,335.00	UM-1	14%	\$1,148.10	\$146.85	\$120.15	\$0.00	\$0.00	\$0.00	\$146.85
5	D3-PS12FX-200TU	UNITY 200GB FAST VP SSD 12X3.5 DRIVE UG	\$1,600.00	UM-1	14%	\$1,376.00	\$146.72	\$120.00	\$0.00	\$0.00	\$0.00	\$146.72
5	D3-PS12FX-200U	UNITY 200GB FLASH 12X3.5 DRIVE UG	\$1,600.00	UM-1	14%	\$1,376.00	\$146.72	\$120.00	\$0.00	\$0.00	\$0.00	\$146.72
5	D3-PS12FX-400	UNITY 400GB FLASH 12X3.5 DRIVE	\$2,135.00	UM-1	14%	\$1,836.10	\$234.85	\$192.15	\$0.00	\$0.00	\$0.00	\$234.85
5	D3-PS12FX-400TU	UNITY 400GB FAST VP SSD 12X3.5 DRIVE UG	\$2,560.00	UM-1	14%	\$2,201.60	\$234.75	\$192.00	\$0.00	\$0.00	\$0.00	\$234.75
5	D3-PS12FX-400U	UNITY 400GB FLASH 12X3.5 DRIVE UG	\$2,560.00	UM-1	14%	\$2,201.60	\$234.75	\$192.00	\$0.00	\$0.00	\$0.00	\$234.75
5	D3-PS12FX-800	UNITY 800GB FLASH12X3.5 DRIVE	\$3,790.00	UM-1	14%	\$3,259.40	\$416.90	\$341.10	\$0.00	\$0.00	\$0.00	\$416.90
5	D3-PS12FX-800TU	UNITY 800GB FAST VP SSD 12X3.5 DRIVE UG	\$4,550.00	UM-1	14%	\$3,913.00	\$417.24	\$341.25	\$0.00	\$0.00	\$0.00	\$417.24
5	D3-PS12FX-800U	UNITY 800GB FLASH 12X3.5 DRIVE UG	\$4,550.00	UM-1	14%	\$3,913.00	\$417.24	\$341.25	\$0.00	\$0.00	\$0.00	\$417.24
5	D3-PS15-600	UNITY 600GB 15K SAS 12X3.5 DRIVE	\$865.00	UM-1	14%	\$743.90	\$95.15	\$77.85	\$0.00	\$0.00	\$0.00	\$95.15
5	D3-PS15-600TU	UNITY 600GB 15K SAS 12X3.5 DRIVE UPG	\$1,040.00	UM-1	14%	\$894.40	\$95.37	\$78.00	\$0.00	\$0.00	\$0.00	\$95.37
5	D3-PS15-600U	UNITY 600GB 15K SAS 12X3.5 DRIVE UPG	\$1,040.00	UM-1	14%	\$894.40	\$95.37	\$78.00	\$0.00	\$0.00	\$0.00	\$95.37
5	D3SFP1	Unity 4x1Gb SFP iSCSI/Eth	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3SFP10I	Unity 4x10Gb SFP iSCSI/Eth connection	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3SFP10IU	Unity 4x10Gb SFP iSCSI/Eth connect upg	\$755.00	UM-1	14%	\$649.30	\$83.05	\$67.95	\$0.00	\$0.00	\$0.00	\$83.05
5	D3SFP16F	Unity 4x16Gb SFP FC connection	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3SFP16FU	Unity 4x16Gb SFP FC connection	\$1,135.00	UM-1	14%	\$976.10	\$124.85	\$102.15	\$0.00	\$0.00	\$0.00	\$124.85
5	D3SFP1U	Unity 4x1Gb SFP iSCSI/Eth FLD UPG	\$755.00	UM-1	14%	\$649.30	\$69.23	\$56.63	\$0.00	\$0.00	\$0.00	\$69.23
5	D3SFP8F	Unity 4x8Gb SFP FC connection	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3SFP8FU	Unity 4x8Gb SFP FC connect upg	\$300.00	UM-1	14%	\$258.00	\$33.00	\$27.00	\$0.00	\$0.00	\$0.00	\$33.00
5	D3SFP8F16F	UNITY 4X16GB SFP SM FC CONNECTION	\$3,000.00	UM-1	14%	\$2,580.00	\$330.00	\$270.00	\$0.00	\$0.00	\$0.00	\$330.00
5	D3SFP8F16FU	UNITY 4X16GB SFP SM FC CONNECTION UPG	\$3,600.00	UM-1	14%	\$3,096.00	\$330.12	\$270.00	\$0.00	\$0.00	\$0.00	\$330.12
5	D3SL10ICU	Unity 2x4 Port 10GBASE-T iSCSI IO	\$2,305.00	UM-1	14%	\$1,982.30	\$253.55	\$207.45	\$0.00	\$0.00	\$0.00	\$253.55
5	D3SL10ICUU	Unity 2x4 Port 10GBASE-T iSCSI IO UPG	\$2,765.00	UM-1	14%	\$2,377.90	\$253.55	\$207.38	\$0.00	\$0.00	\$0.00	\$253.55
5	D3SL10IG	Unity 2x4 Port 10Gb iSCSI/Eth TwinAX IO	\$1,630.00	UM-1	14%	\$1,401.80	\$179.30	\$146.70	\$0.00	\$0.00	\$0.00	\$179.30
5	D3SL10IGU	Unity 2x4 Port 10Gb iSCSI/Eth TWAX UPG	\$1,955.00	UM-1	14%	\$1,681.30	\$179.27	\$146.63	\$0.00	\$0.00	\$0.00	\$179.27
5	D3SL10IO2PT	Unity 2x2 Port 10Gb iSCSI/Eth OPT IO	\$2,440.00	UM-1	14%	\$2,098.40	\$268.40	\$219.60	\$0.00	\$0.00	\$0.00	\$268.40
5	D3SL10IO2PTTW	Unity 2x2 Port 10Gb iSCSI/Eth TwinAX IO	\$1,630.00	UM-1	14%	\$1,401.80	\$179.30	\$146.70	\$0.00	\$0.00	\$0.00	\$179.30
5	D3SL10IO2PTTWU	Unity 2x2 Port 10Gb iSCSI/Eth TWAX UPG	\$1,955.00	UM-1	14%	\$1,681.30	\$179.27	\$146.63	\$0.00	\$0.00	\$0.00	\$179.27
5	D3SL10IO2PTU	Unity 2x2 Port 10Gb iSCSI/Eth OPT UPG	\$2,930.00	UM-1	14%	\$2,519.80	\$268.68	\$219.75	\$0.00	\$0.00	\$0.00	\$268.68
5	D3SL10IO4PT	Unity 2x4 Port 10Gb iSCSI/Eth OPT IO	\$2,440.00	UM-1	14%	\$2,098.40	\$268.40	\$219.60	\$0.00	\$0.00	\$0.00	\$268.40
5	D3SL10IO4PTU	Unity 2x4 Port 10Gb iSCSI/Eth OPT UPG	\$2,930.00	UM-1	14%	\$2,519.80	\$268.68	\$219.75	\$0.00	\$0.00	\$0.00	\$268.68
5	D3SL12SAS	Unity 2x4 Port SAS BE EXP BUS IO EMC Rck	\$7,055.00	UM-1	14%	\$6,067.30	\$776.05	\$634.95	\$0.00	\$0.00	\$0.00	\$776.05
5	D3SL12SASF	Unity 2x4 Port SAS BE EXP BUS IO FLD Rck	\$7,055.00	UM-1	14%	\$6,067.30	\$776.05	\$634.95	\$0.00	\$0.00	\$0.00	\$776.05
5	D3SL12SASU	Unity 2x4 SAS BE EXP BUS IO EMC Rk UPG	\$8,465.00	UM-1	14%	\$7,279.90	\$776.24	\$634.88	\$0.00	\$0.00	\$0.00	\$776.24
5	D3SL16F	Unity 2x4 Port 16G FC IO	\$3,530.00	UM-1	14%	\$3,035.80	\$388.30	\$317.70	\$0.00	\$0.00	\$0.00	\$388.30
5	D3SL16FSM	Unity 2x4 Port 16G FC IO S&M Mode SFPS	\$6,265.00	UM-1	14%	\$5,387.90	\$689.15	\$563.85	\$0.00	\$0.00	\$0.00	\$689.15
5	D3SL16FSMMM	Unity 2x4 Port 16G FC IO S Mode SFPS	\$5,060.00	UM-1	14%	\$4,351.60	\$556.60	\$455.40	\$0.00	\$0.00	\$0.00	\$556.60
5	D3SL16FSMMMU	Unity 2x4 Port 16G FC IO SM SFPS FLD U	\$6,070.00	UM-1	14%	\$5,220.20	\$556.62	\$455.25	\$0.00	\$0.00	\$0.00	\$556.62
5	D3SL16FSMU	Unity 2x4 Port 16G FC IO SFPS FLD UPG	\$7,520.00	UM-1	14%	\$6,467.20	\$689.58	\$564.00	\$0.00	\$0.00	\$0.00	\$689.58
5	D3SL16FU	Unity 2x4 Port 16Gb FC IO UPG	\$4,235.00	UM-1	14%	\$3,642.10	\$388.35	\$317.63	\$0.00	\$0.00	\$0.00	\$388.35
5	D3SL1G	Unity 2x4 Port 1Gb iSCSI/Eth IO	\$1,355.00	UM-1	14%	\$1,165.30	\$149.05	\$121.95	\$0.00	\$0.00	\$0.00	\$149.05
5	D3SL1GU	Unity 2x4 Port 1Gb iSCSI/Eth IO UPG	\$1,625.00	UM-1	14%	\$1,397.50	\$149.01	\$121.88	\$0.00	\$0.00	\$0.00	\$149.01
5	D3SP-L4X1200-10K	UNITY SYSPACK 4X1.2TB 10K SAS 12X3.5	\$4,480.00	UM-1	14%	\$3,852.80	\$492.80	\$403.20	\$0.00	\$0.00	\$0.00	\$492.80
5	D3SP-L4X1600X-SSD	UNITY SYSPACK 4X1.6TB FLASH 12X3.5	\$24,900.00	UM-1	14%	\$21,414.00	\$2,739.00	\$2,241.00	\$0.00	\$0.00	\$0.00	\$2,739.00
5	D3SP-L4X1800-10K	UNITY SYSPACK 4X1.8TB 10K SAS 12X3.5	\$5,560.00	UM-1	14%	\$4,781.60	\$611.60	\$500.40	\$0.00	\$0.00	\$0.00	\$611.60
5	D3SP-L4X2000-NL	UNITY SYSPACK 4X2TB NLSAS 12X3.5	\$2,980.00	UM-1	14%	\$2,562.80	\$327.80	\$268.20	\$0.00	\$0.00	\$0.00	\$327.80
5	D3SP-L4X4000-NL	UNITY SYSPACK 4X4TB NLSAS 12X3.5	\$5,120.00	UM-1	14%	\$4,403.20	\$563.20	\$460.80	\$0.00	\$0.00	\$0.00	\$563.20
5	D3SP-L4X400X-SSD	UNITY SYSPACK 4X400GB FLASH 12X3.5	\$8,540.00	UM-1	14%	\$7,344.40	\$939.40	\$768.60	\$0.00	\$0.00	\$0.00	\$939.40
5	D3SP-L4X6000-NL	UNITY SYSPACK 4X6TB NLSAS 12X3.5	\$7,280.00	UM-1	14%	\$6,260.80	\$800.80	\$655.20	\$0.00	\$0.00	\$0.00	\$800.80
5	D3SP-L4X600-10K	UNITY SYSPACK 4X600GB 10K SAS 12X3.5	\$2,620.00	UM-1	14%	\$2,253.20	\$288.20	\$235.80	\$0.00	\$0.00	\$0.00	\$288.20
5	D3SP-L4X600-15K	UNITY SYSPACK 4X600GB 15K SAS 12X3.5	\$3,460.00	UM-1	14%	\$2,975.60	\$380.60	\$311.40	\$0.00	\$0.00	\$0.00	\$380.60
5	D3SP-L4X800X-SSD	UNITY SYSPACK 4X800GB FLASH 12X3.5	\$15,160.00	UM-1	14%	\$13,037.60	\$1,667.60	\$1,364.40	\$0.00	\$0.00	\$0.00	\$1,667.60

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	M-ENHWE-004	ENHANCED HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRICE	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A
5	M-ENHWE-004	ENHANCED SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A
5	M-PREHW-004	PREMIUM HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRICE	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A
5	M-PRESWE-004	PREMIUM SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A
5	PSU1050W	GEN1 PLUS CFF Wide R 1050W ACDC PSU	\$365.00	UM-1	14%	\$313.90	\$40.15	\$32.85	\$0.00	\$0.00	\$0.00	\$0.00	\$40.15
5	PSU1050WF	GEN1 PLUS CFF Wide R 1050W ACDC PSU FLEX	\$345.00	UM-1	14%	\$296.70	\$37.95	\$31.05	\$0.00	\$0.00	\$0.00	\$0.00	\$37.95
5	PSU400W	3RD GEN VE PS 400W DUAL 12V-5VSB OUTPUT	\$300.00	UM-1	14%	\$258.00	\$33.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33.00
5	PSUCM2UDAE	Unity 2U DAE Power Supply Cooling Module	\$425.00	UM-1	14%	\$365.50	\$46.75	\$38.25	\$0.00	\$0.00	\$0.00	\$0.00	\$46.75
5	PSUDAEDC	DC Unity 2U DAE PSU	\$770.00	UM-1	14%	\$662.20	\$84.70	\$69.30	\$0.00	\$0.00	\$0.00	\$0.00	\$84.70
5	PSUDPEDC	DC Blastoff DPE PSU	\$820.00	UM-1	14%	\$705.20	\$90.20	\$73.80	\$0.00	\$0.00	\$0.00	\$0.00	\$90.20
5	SFP1GBASET	SFP 1GB BASE T RJ 45	\$100.00	UM-1	14%	\$86.00	\$11.00	\$9.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11.00
5	SFSPM16GFC	SFP SM 16G FC 10KM	\$710.00	UM-1	14%	\$610.60	\$78.10	\$63.90	\$0.00	\$0.00	\$0.00	\$0.00	\$78.10
5	SU-456-000-334	UnityVSA 10TB STORAGE CAP EXPANSION=CB	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-456-000-335	UnityVSA 25TB STORAGE CAP EXPANSION=CB	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-456-000-336	UnityVSA 50TB STORAGE CAP EXPANSION=CB	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-456-000-337	UnityVSA 10-25TB STORAGE CAP EXPAN=CB	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-456-000-338	UnityVSA 10-50TB STORAGE CAP EXPAN=CB	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-456-000-339	UnityVSA 25-50TB STORAGE CAP EXPAN=CB	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-200	UnityVSA PE Base SW=IC	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-201	UnityVSA PE 10TB=CB	\$555.00	UM-1	14%	\$477.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-202	UnityVSA PE 25TB=CB	\$740.00	UM-1	14%	\$636.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-203	UnityVSA PE 50TB=CB	\$925.00	UM-1	14%	\$795.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-204	UnityVSA PE 10TB-25TB=CB	\$215.00	UM-1	14%	\$184.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-205	UnityVSA PE 10TB-50TB=CB	\$425.00	UM-1	14%	\$365.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-206	UnityVSA PE 25TB-50TB=CB	\$215.00	UM-1	14%	\$184.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-254	UnityVSA PE Base SW=IC	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCBTELCO3UDPE	Telco Rail KT for the 2U DPE	\$160.00	UM-1	14%	\$137.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCTELCO2UDAE	Telco Rail KT for the 2U DAE	\$160.00	UM-1	14%	\$137.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCTELCO3UDAE	Telco Rail KT for the 3U DAE	\$160.00	UM-1	14%	\$137.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	W-ENHWE-004	ENHANCED HARDWARE WARRANTY SUPPORT - REFER TO HW MODEL FOR WARRANT	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A
5	WU-PREHWE-04	Premium Hardware Warranty Upg Support - REFER TO HW MODEL FOR WARRANTY PRIC	\$0.00	UM-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A
5	1U-FILLERAF	Unity 1U Solid Filler 40U EMC Rck	\$0.00	UM-F1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	25DRV-RKAF	FIXED RAIL KIT Unity 25 DR FACTORY HT	\$70.00	UM-F1	14%	\$60.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	2U-FILLERAF	Unity 2U Solid Filler 40U EMC Rck	\$0.00	UM-F1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	3U-FILLERAF	Unity 3U Solid Filler 40U EMC Rck	\$0.00	UM-F1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	40U-PWR-ASTLAF	CAB QUAD POWER CORD AUSTRALIA	\$860.00	UM-F1	14%	\$739.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	40U-PWR-IECAF	CAB QUAD POWER CORD IEC309	\$450.00	UM-F1	14%	\$387.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	40U-PWR-RSAF	CAB QUAD POWER CORD US R&S	\$860.00	UM-F1	14%	\$739.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	40U-PWR-USAF	CAB QUAD POWER CORD US	\$450.00	UM-F1	14%	\$387.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	40U-RK-DOORAF	Unity AFA Rack W/Door	\$1,645.00	UM-F1	14%	\$1,414.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	40U-RK-DOORAFD	40U AFA RACK WITH DOOR	\$1,645.00	UM-F1	14%	\$1,414.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	40U-RK-DRLKAF	Unity AFA Rack W/Door Lock	\$1,645.00	UM-F1	14%	\$1,414.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	40U-RK-DRLKAFD	40U AFA RACK WITH DOOR LOCK	\$1,645.00	UM-F1	14%	\$1,414.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	40U-SECUREAF	40U Rack Stabilizing Kit	\$395.00	UM-F1	14%	\$339.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-606	VIPR SUITE Unity 300F=IC	\$6,960.00	UM-F1	14%	\$5,985.60	\$1,252.80	\$1,113.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,252.80
5	450-001-607	VIPR SUITE Unity 400F=IC	\$16,705.00	UM-F1	14%	\$14,366.30	\$3,006.90	\$2,672.80	\$0.00	\$0.00	\$0.00	\$0.00	\$3,006.90
5	450-001-608	VIPR SUITE Unity 500F=IC	\$33,390.00	UM-F1	14%	\$28,715.40	\$6,010.20	\$5,342.40	\$0.00	\$0.00	\$0.00	\$0.00	\$6,010.20
5	450-001-609	VIPR SUITE Unity 600F=IC	\$48,690.00	UM-F1	14%	\$41,873.40	\$8,764.20	\$7,790.40	\$0.00	\$0.00	\$0.00	\$0.00	\$8,764.20
5	456-111-265	RP/EX LOC FRAME UNITY 300F FOR VPLEX =IC	\$3,560.00	UM-F1	14%	\$3,061.60	\$640.80	\$569.60	\$0.00	\$0.00	\$0.00	\$0.00	\$640.80
5	456-111-266	RP/EX LOC FRAME UNITY 400F FOR VPLEX=IC	\$7,820.00	UM-F1	14%	\$6,725.20	\$1,407.60	\$1,251.20	\$0.00	\$0.00	\$0.00	\$0.00	\$1,407.60
5	456-111-267	RP/EX LOC FRAME UNITY 500F FOR VPLEX =IC	\$13,320.00	UM-F1	14%	\$11,455.20	\$2,397.60	\$2,131.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,397.60
5	456-111-268	RP/EX LOC FRAME UNITY 600F FOR VPLEX =IC	\$19,000.00	UM-F1	14%	\$16,340.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	456-111-269	RP/EX REM FRAME UNITY 300F FOR VPLEX =IC	\$9,170.00	UM-F1	14%	\$7,886.20	\$1,650.60	\$1,467.20	\$0.00	\$0.00	\$0.00	\$0.00	\$1,650.60
5	456-111-270	RP/EX REM FRAME UNITY 400F FOR VPLEX =IC	\$20,140.00	UM-F1	14%	\$17,320.40	\$3,625.20	\$3,222.40	\$0.00	\$0.00	\$0.00	\$0.00	\$3,625.20
5	456-111-271	RP/EX REM FRAME UNITY 500F FOR VPLEX =IC	\$29,730.00	UM-F1	14%	\$25,567.80	\$5,351.40	\$4,756.80	\$0.00	\$0.00	\$0.00	\$0.00	\$5,351.40
5	456-111-272	RP/EX REM FRAME UNITY 600F FOR VPLEX =IC	\$47,490.00	UM-F1	14%	\$40,841.40	\$8,548.20	\$7,598.40	\$0.00	\$0.00	\$0.00	\$0.00	\$8,548.20
5	456-111-368	RP/EX LOC FRAME UNITY300F VPLEX VS6=IC	\$3,560.00	UM-F1	14%	\$3,061.60	\$640.80	\$569.60	\$0.00	\$0.00	\$0.00	\$0.00	\$640.80
5	456-111-369	RP/EX LOC FRAME UNITY400F VPLEX VS6=IC	\$7,820.00	UM-F1	14%	\$6,725.20	\$1,407.60	\$1,251.20	\$0.00	\$0.00	\$0.00	\$0.00	\$1,407.60
5	456-111-370	RP/EX LOC FRAME UNITY500F VPLEX VS6=IC	\$13,320.00	UM-F1	14%	\$11,455.20	\$2,397.60	\$2,131.20	\$0.00	\$0.00	\$0.00	\$0.00	\$2,397.60
5	456-111-371	RP/EX LOC FRAME UNITY600F VPLEX VS6=IC	\$19,000.00	UM-F1	14%	\$16,340.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	456-111-376	RP/EX REM FRAME UNITY300F VPLEX VS6=IC	\$9,170.00	UM-F1	14%	\$7,886.20	\$1,650.60	\$1,467.20	\$0.00	\$0.00	\$0.00	\$0.00	\$1,650.60
5	456-111-377	RP/EX REM FRAME UNITY400F VPLEX VS6=IC	\$20,140.00	UM-F1	14%	\$17,320.40	\$3,625.20	\$3,222.40	\$0.00	\$0.00	\$0.00	\$0.00	\$3,625.20
5	456-111-378	RP/EX REM FRAME UNITY500F VPLEX VS6=IC	\$29,730.00	UM-F1	14%	\$25,567.80	\$5,351.40	\$4,756.80	\$0.00	\$0.00	\$0.00	\$0.00	\$5,351.40
5	456-111-379	RP/EX REM FRAME UNITY600F VPLEX VS6=IC	\$47,490.00	UM-F1	14%	\$40,841.40	\$8,548.20	\$7,598.40	\$0.00	\$0.00	\$0.00	\$0.00	\$8,548.20
5	456-111-501	VIPR SRM Unity 300F =IC	\$5,460.00	UM-F1	14%	\$4,695.60	\$982.80	\$873.60	\$0.00	\$0.00	\$0.00	\$0.00	\$982.80
5	456-111-502	VIPR SRM Unity 400F=IC	\$13,100.00	UM-F1	14%	\$11,266.00	\$2,358.00	\$2,096.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,358.00
5	456-111-503	VIPR SRM Unity 500F =IC	\$26,190.00	UM-F1	14%	\$22,523.40	\$4,714.20	\$4,190.40	\$0.00	\$0.00	\$0.00	\$0.00	\$4,714.20
5	456-111-504	VIPR SRM Unity 600F =IC	\$38,190.00	UM-F1	14%	\$32,843.40	\$6,874.20	\$6,110.40	\$0.00	\$0.00	\$0.00	\$0.00	\$6,874.20
5	456-111-505	Unity 300F Monitoring and Reporting=IC	\$1,100.00	UM-F1	14%	\$946.00	\$198.00	\$176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$198.00
5	456-111-506	Unity 400F Monitoring and Reporting=IC	\$2,620.00	UM-F1	14%	\$2,253.20	\$471.60	\$419.20	\$0.00	\$0.00	\$0.00	\$0.00	\$471.60
5	456-111-507	Unity 500F Monitoring and Reporting=IC	\$5,240.00	UM-F1	14%	\$4,506.40	\$943.20	\$838.40	\$0.00	\$0.00	\$0.00	\$0.00	\$943.20
5	456-111-508	Unity 600F Monitoring and Reporting=IC	\$7,640.00	UM-F1	14%	\$6,570.40	\$1,375.20	\$1,222.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,375.20
5	456-111-583	VS SRM Unity 300F LIC=IC	\$0.00	UM-F1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-584	VS VIPRC Unity F LIC=IC	\$0.00	UM-F1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-585	VS SRM Unity 400F LIC=IC	\$0.00	UM-F1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-586	VS SRM Unity 500F LIC=IC	\$0.00	UM-F1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-587	VS SRM Unity 600F LIC=IC	\$0.00	UM-F1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-891	VIPR SRM UPG From M&R Unity 300F=IC	\$4,360.00	UM-F1	14%	\$3,749.60	\$784.80	\$697.60	\$0.00	\$0.00	\$0.00	\$0.00	\$784.80
5	456-111-892	VIPR SRM UPG From M&R Unity 400F=IC	\$10,480.00	UM-F1	14%	\$9,012.80	\$1,886.40	\$1,676.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,886.40
5	456-111-893	VIPR SRM UPG From M&R Unity 500F=IC	\$20,950.00	UM-F1	14%	\$18,017.00	\$3,771.00	\$3,352.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,771.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-111-894	VIPR SRM UPG From M&R Unity 600F=IC	\$30,550.00	UM-F1	14%	\$26,273.00	\$5,499.00	\$4,888.00	\$0.00	\$0.00	\$0.00	\$5,499.00
5	458-001-486	Unity AFA Base Software=IC	\$0.00	UM-F1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-487	Unity AFA Base Software + D@RE=IC	\$0.00	UM-F1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-569	RP/EX VPLEX FB UNITY/F LOCAL PRODUCT	\$0.00	UM-F1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-570	RP/EX VPLEX FB UNITY/F REMOTE PRODUCT	\$0.00	UM-F1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-571	RP ADV LOC FOR UNITY 300F =IC	\$3,560.00	UM-F1	14%	\$3,061.60	\$640.80	\$569.60	\$0.00	\$0.00	\$0.00	\$640.80
5	458-001-572	RP ADV REM FOR UNITY 300F =IC	\$9,170.00	UM-F1	14%	\$7,886.20	\$1,650.60	\$1,467.20	\$0.00	\$0.00	\$0.00	\$1,650.60
5	458-001-573	RP ADV LOC FOR UNITY 400F =IC	\$7,820.00	UM-F1	14%	\$6,725.20	\$1,407.60	\$1,251.20	\$0.00	\$0.00	\$0.00	\$1,407.60
5	458-001-574	RP ADV REM FOR UNITY 400F =IC	\$20,140.00	UM-F1	14%	\$17,320.40	\$3,625.20	\$3,222.40	\$0.00	\$0.00	\$0.00	\$3,625.20
5	458-001-575	RP ADV LOC FOR UNITY 500F =IC	\$13,320.00	UM-F1	14%	\$11,455.20	\$2,397.60	\$2,131.20	\$0.00	\$0.00	\$0.00	\$2,397.60
5	458-001-576	RP ADV REM FOR UNITY 500F =IC	\$29,730.00	UM-F1	14%	\$25,567.80	\$5,351.40	\$4,756.80	\$0.00	\$0.00	\$0.00	\$5,351.40
5	458-001-577	RP ADV LOC FOR UNITY 600F =IC	\$19,000.00	UM-F1	14%	\$16,340.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	458-001-578	RP ADV REM FOR UNITY 600F =IC	\$47,490.00	UM-F1	14%	\$40,841.40	\$8,548.20	\$7,598.40	\$0.00	\$0.00	\$0.00	\$8,548.20
5	458-001-589	APPSYNC ADVANCED FOR UNITY 300F =IC	\$10,930.00	UM-F1	14%	\$9,399.80	\$1,967.40	\$1,748.80	\$0.00	\$0.00	\$0.00	\$1,967.40
5	458-001-591	APPSYNC ADVANCED FOR UNITY 400F =IC	\$24,000.00	UM-F1	14%	\$20,640.00	\$4,320.00	\$3,840.00	\$0.00	\$0.00	\$0.00	\$4,320.00
5	458-001-593	APPSYNC ADVANCED FOR UNITY 500F =IC	\$37,980.00	UM-F1	14%	\$32,662.80	\$6,836.40	\$6,076.80	\$0.00	\$0.00	\$0.00	\$6,836.40
5	458-001-595	APPSYNC ADVANCED FOR UNITY 600F =IC	\$46,240.00	UM-F1	14%	\$39,766.40	\$8,323.20	\$7,398.40	\$0.00	\$0.00	\$0.00	\$8,323.20
5	458-001-734	APPSYNC BASIC FOR UNITY 300F =IC	\$0.00	UM-F1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-735	APPSYNC BASIC FOR UNITY 400F =IC	\$0.00	UM-F1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-736	APPSYNC BASIC FOR UNITY 500F =IC	\$0.00	UM-F1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-737	APPSYNC BASIC FOR UNITY 600F =IC	\$0.00	UM-F1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-743	RP BASIC TO ADV LOC UG FOR UNITY 300F=IC	\$9,550.00	UM-F1	14%	\$8,213.00	\$1,719.00	\$1,528.00	\$0.00	\$0.00	\$0.00	\$1,719.00
5	458-001-744	RP BASIC TO ADV REM UG FOR UNITY 300F=IC	\$9,550.00	UM-F1	14%	\$8,213.00	\$1,719.00	\$1,528.00	\$0.00	\$0.00	\$0.00	\$1,719.00
5	458-001-745	RP BASIC TO ADV LOC UG FOR UNITY 400F=IC	\$20,960.00	UM-F1	14%	\$18,025.60	\$3,772.80	\$3,353.60	\$0.00	\$0.00	\$0.00	\$3,772.80
5	458-001-746	RP BASIC TO ADV REM UG FOR UNITY 400F=IC	\$20,960.00	UM-F1	14%	\$18,025.60	\$3,772.80	\$3,353.60	\$0.00	\$0.00	\$0.00	\$3,772.80
5	458-001-747	RP BASIC TO ADV LOC UG FOR UNITY 500F=IC	\$32,290.00	UM-F1	14%	\$27,769.40	\$5,812.20	\$5,166.40	\$0.00	\$0.00	\$0.00	\$5,812.20
5	458-001-748	RP BASIC TO ADV REM UG FOR UNITY 500F=IC	\$32,290.00	UM-F1	14%	\$27,769.40	\$5,812.20	\$5,166.40	\$0.00	\$0.00	\$0.00	\$5,812.20
5	458-001-749	RP BASIC TO ADV LOC UG FOR UNITY 600F=IC	\$49,860.00	UM-F1	14%	\$42,879.60	\$8,974.80	\$7,977.60	\$0.00	\$0.00	\$0.00	\$8,974.80
5	458-001-750	RP BASIC TO ADV REM UG FOR UNITY 600F=IC	\$49,860.00	UM-F1	14%	\$42,879.60	\$8,974.80	\$7,977.60	\$0.00	\$0.00	\$0.00	\$8,974.80
5	458-001-752	Unity F Monitoring and Reporting	\$0.00	UM-F1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-840	Unity 300F BASE Software+ D@RE=IC	\$0.00	UM-F1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-842	Unity 400F BASE Software+ D@RE=IC	\$0.00	UM-F1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-844	Unity 500F BASE Software+ D@RE=IC	\$0.00	UM-F1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-846	Unity 600F BASE Software+ D@RE=IC	\$0.00	UM-F1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-848	Unity 300F BASE Software=IC	\$0.00	UM-F1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-850	Unity 400F BASE Software=IC	\$0.00	UM-F1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-852	Unity 500F BASE Software=IC	\$0.00	UM-F1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-854	Unity 600F BASE Software=IC	\$0.00	UM-F1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-879	VIPR SRM UPG From M&R for Unity AF	\$0.00	UM-F1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3122ADAF	Unity 2U 25x2.5 12G EXPDAE -EMC Rck D	\$2,975.00	UM-F1	14%	\$2,558.50	\$327.25	\$267.75	\$0.00	\$0.00	\$0.00	\$327.25
5	D3122FAF	Unity 2U 25x2.5 12G EXPDAE -FLD INS	\$2,975.00	UM-F1	14%	\$2,558.50	\$327.25	\$267.75	\$0.00	\$0.00	\$0.00	\$327.25
5	D31D24AD25AF	Unity 300 AFA DPE 25x2.5 EMC Rck D	\$12,070.00	UM-F1	14%	\$10,380.20	\$1,327.70	\$1,086.30	\$0.00	\$0.00	\$0.00	\$1,327.70
5	D31D24AF25AF	Unity 300 AFA DPE 25x2.5 FLD Ins	\$12,070.00	UM-F1	14%	\$10,380.20	\$1,327.70	\$1,086.30	\$0.00	\$0.00	\$0.00	\$1,327.70
5	D31DEMCK25KITAF	Unity 25 Drive DPE AF FLD INSTALL KIT	\$0.00	UM-F1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D31EMCK25KITAF	Unity AFA 25 Drive EMC DPE FLD INST KIT	\$0.00	UM-F1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D31TD32AF	Unity DIP 300F to 400F	\$26,345.00	UM-F1	14%	\$22,656.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D31TD33AF	Unity DIP 300F to 500F	\$54,575.00	UM-F1	14%	\$46,934.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D31TD34AF	Unity DIP 300F to 600F	\$94,475.00	UM-F1	14%	\$81,248.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D32D32AD25AF	Unity 400 AFA DPE 25x2.5 EMC Rck D	\$27,730.00	UM-F1	14%	\$23,847.80	\$3,050.30	\$2,495.70	\$0.00	\$0.00	\$0.00	\$3,050.30
5	D32D32AF25AF	Unity 400 AFA DPE 25x2.5 FLD Ins	\$27,730.00	UM-F1	14%	\$23,847.80	\$3,050.30	\$2,495.70	\$0.00	\$0.00	\$0.00	\$3,050.30
5	D3-2S12FXL-1600	UNITY 1.6TB AFP SSD 25X2.5 DRIVE	\$0.00	UM-F1	14%	\$0.00	\$641.30	\$524.70	\$0.00	\$0.00	\$0.00	\$641.30
5	D3-2S12FXL-3200	UNITY 3.2TB FLASH 25X2.5 DRIVE	\$11,300.00	UM-F1	14%	\$9,718.00	\$1,243.00	\$1,017.00	\$0.00	\$0.00	\$0.00	\$1,243.00
5	D3-2S12FXL-400	UNITY 400GB AFP SSD 25X2.5 DRIVE	\$0.00	UM-F1	14%	\$0.00	\$234.85	\$192.15	\$0.00	\$0.00	\$0.00	\$234.85
5	D3-2S12FXL-800	UNITY 800GB AFP SSD 25X2.5 DRIVE	\$0.00	UM-F1	14%	\$0.00	\$398.75	\$326.25	\$0.00	\$0.00	\$0.00	\$398.75
5	D32TD33AF	Unity DIP 400F to 500F	\$94,475.00	UM-F1	14%	\$81,248.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D32TD34AF	Unity DIP 400F to 600F	\$54,575.00	UM-F1	14%	\$46,934.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D33D48AD25AF	Unity 500 AFA DPE 25x2.5 EMC Rck D	\$57,445.00	UM-F1	14%	\$49,402.70	\$6,318.95	\$5,170.05	\$0.00	\$0.00	\$0.00	\$6,318.95
5	D33D48AF25AF	Unity 500 AFA DPE 25x2.5 FLD Ins	\$57,445.00	UM-F1	14%	\$49,402.70	\$6,318.95	\$5,170.05	\$0.00	\$0.00	\$0.00	\$6,318.95
5	D33TD34AF	Unity DIP 500F to 600F	\$94,475.00	UM-F1	14%	\$81,248.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D34D64AD25AF	Unity 600 AFA DPE 25x2.5 EMC Rck D	\$99,445.00	UM-F1	14%	\$85,522.70	\$10,938.95	\$8,950.05	\$0.00	\$0.00	\$0.00	\$10,938.95
5	D34D64AF25AF	Unity 600 AFA DPE 25x2.5 FLD Ins	\$99,445.00	UM-F1	14%	\$85,522.70	\$10,938.95	\$8,950.05	\$0.00	\$0.00	\$0.00	\$10,938.95
5	D3DAE2URKAF	Unity Snap In RAIL Kit 2U 25 Drive DAE	\$165.00	UM-F1	14%	\$141.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3DPE2URK25AF	Unity Snap In RAIL Kit 2U 25 Drive DPE	\$165.00	UM-F1	14%	\$141.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3F-2S12FXL-1600	Unity AFA 1.6TB SSD 25X2.5	\$5,830.00	UM-F1	14%	\$5,013.80	\$641.30	\$524.70	\$0.00	\$0.00	\$0.00	\$641.30
5	D3F-2S12FXL-1600TU	Unity AFA 1.6TB SSD 25X2.5 UPG	\$6,995.00	UM-F1	14%	\$6,015.70	\$641.44	\$524.63	\$0.00	\$0.00	\$0.00	\$641.44
5	D3F-2S12FXL-1600U	Unity AFA 1.6TB SSD 25X2.5 UPG	\$6,995.00	UM-F1	14%	\$6,015.70	\$641.44	\$524.63	\$0.00	\$0.00	\$0.00	\$641.44
5	D3F-2S12FXL-3200	Unity AFA 3.2TB SSD 25X2.5	\$11,300.00	UM-F1	14%	\$9,718.00	\$1,243.00	\$1,017.00	\$0.00	\$0.00	\$0.00	\$1,243.00
5	D3F-2S12FXL-3200TU	Unity AFA 3.2TB SSD 25X2.5 UPG	\$13,560.00	UM-F1	14%	\$11,661.60	\$1,243.45	\$1,017.00	\$0.00	\$0.00	\$0.00	\$1,243.45
5	D3F-2S12FXL-3200U	Unity AFA 3.2TB SSD 25X2.5 UPG	\$13,560.00	UM-F1	14%	\$11,661.60	\$1,243.45	\$1,017.00	\$0.00	\$0.00	\$0.00	\$1,243.45
5	D3F-2S12FXL-400	Unity AFA 400GB SSD 25X2.5	\$2,135.00	UM-F1	14%	\$1,836.10	\$234.85	\$192.15	\$0.00	\$0.00	\$0.00	\$234.85
5	D3F-2S12FXL-400TU	Unity AFA 400GB SSD 25X2.5 UPG	\$2,560.00	UM-F1	14%	\$2,201.60	\$234.75	\$192.00	\$0.00	\$0.00	\$0.00	\$234.75
5	D3F-2S12FXL-400U	Unity AFA 400GB SSD 25X2.5 UPG	\$2,560.00	UM-F1	14%	\$2,201.60	\$234.75	\$192.00	\$0.00	\$0.00	\$0.00	\$234.75
5	D3F-2S12FXL-800	Unity AFA 800GB SSD 25X2.5	\$3,625.00	UM-F1	14%	\$3,117.50	\$398.75	\$326.25	\$0.00	\$0.00	\$0.00	\$398.75
5	D3F-2S12FXL-800TU	Unity AFA 800GB SSD 25X2.5 UPG	\$4,350.00	UM-F1	14%	\$3,741.00	\$398.90	\$326.25	\$0.00	\$0.00	\$0.00	\$398.90
5	D3F-2S12FXL-800U	Unity AFA 800GB SSD 25X2.5 UPG	\$4,350.00	UM-F1	14%	\$3,741.00	\$398.90	\$326.25	\$0.00	\$0.00	\$0.00	\$398.90
5	D3F-2SFXL2-15360	Unity AFA 15.36TB SSD 25X2.5	\$563,000.00	UM-F1	14%	\$481,500.00	\$5,775.00	\$4,725.00	\$0.00	\$0.00	\$0.00	\$5,775.00
5	D3F-2SFXL2-15360TU	Unity AFA 15.36TB SSD 25X2.5 UPG	\$630,000.00	UM-F1	14%	\$541,800.00	\$5,777.10	\$4,725.00	\$0.00	\$0.00	\$0.00	\$5,777.10
5	D3F-2SFXL2-15360U	Unity AFA 15.36TB SSD 25X2.5 UPG	\$630,000.00	UM-F1	14%	\$541,800.00	\$5,777.10	\$4,725.00	\$0.00	\$0.00	\$0.00	\$5,777.10
5	D3F-2SFXL2-3840	Unity AFA 3.84TB SSD 25X2.5	\$13,300.00	UM-F1	14%	\$11,438.00	\$1,463.00	\$1,197.00	\$0.00	\$0.00	\$0.00	\$1,463.00
5	D3F-2SFXL2-3840TU	Unity AFA 3.84TB SSD 25X2.5 UPG	\$15,960.00	UM-F1	14%	\$13,725.60	\$1,463.53	\$1,197.00	\$0.00	\$0.00	\$0.00	\$1,463.53

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	D3F-2SFXL2-3840U	Unity AFA 3.84TB SSD 25X2.5 UPG	\$15,960.00	UM-F1	14%	\$13,725.60	\$1,463.53	\$1,197.00	\$0.00	\$0.00	\$0.00	\$1,463.53
5	D3F-2SFXL2-7680	Unity AFA 7.68TB SSD 25X2.5	\$26,500.00	UM-F1	14%	\$22,790.00	\$2,915.00	\$2,385.00	\$0.00	\$0.00	\$0.00	\$2,915.00
5	D3F-2SFXL2-7680TU	Unity AFA 7.68TB SSD 25X2.5 UPG	\$31,800.00	UM-F1	14%	\$27,348.00	\$2,916.06	\$2,385.00	\$0.00	\$0.00	\$0.00	\$2,916.06
5	D3F-2SFXL2-7680U	Unity AFA 7.68TB SSD 25X2.5 UPG	\$31,800.00	UM-F1	14%	\$27,348.00	\$2,916.06	\$2,385.00	\$0.00	\$0.00	\$0.00	\$2,916.06
5	D3FC-OM3-100MAF	100M MM FIBRE CABLE LC-LC	\$270.00	UM-F1	14%	\$232.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-OM3-10MAF	10M MM FIBRE CABLE LC-LC	\$165.00	UM-F1	14%	\$141.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-OM3-1MAF	1M MM FIBRE CABLE LC-LC	\$120.00	UM-F1	14%	\$103.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-OM3-30MAF	30M MM FIBRE CABLE LC-LC	\$195.00	UM-F1	14%	\$167.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-OM3-3MAF	3M MM FIBRE CABLE LC-LC	\$135.00	UM-F1	14%	\$116.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-OM3-50MAF	50M MM FIBRE CABLE LC-LC	\$230.00	UM-F1	14%	\$197.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-OM3-5MAF	5M MM FIBRE CABLE LC-LC	\$145.00	UM-F1	14%	\$124.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-OM4-100MAF	100M MM FIBRE CABLE LC-LC	\$540.00	UM-F1	14%	\$464.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-OM4-10MAF	10M MM FIBRE CABLE LC-LC	\$165.00	UM-F1	14%	\$141.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-OM4-1MAF	1M MM FIBRE CABLE LC-LC	\$120.00	UM-F1	14%	\$103.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-OM4-30MAF	30M MM FIBRE CABLE LC-LC	\$295.00	UM-F1	14%	\$253.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-OM4-3MAF	3M MM FIBRE CABLE LC-LC	\$135.00	UM-F1	14%	\$116.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-OM4-50MAF	50M MM FIBRE CABLE LC-LC	\$405.00	UM-F1	14%	\$348.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-OM4-5MAF	5M MM FIBRE CABLE LC-LC	\$145.00	UM-F1	14%	\$124.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3MSHDMSSHD2AF	Unity 2x2M MINI SAS HD Cables	\$330.00	UM-F1	14%	\$283.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3MSSHDMSSHD5AF	Unity 2x5M MINI SAS HD Cables	\$665.00	UM-F1	14%	\$571.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3MSSHDMSSHD8AF	Unity 2x8M MINI SAS HD Cables	\$995.00	UM-F1	14%	\$855.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3SFP10IAF	Unity 4x10Gb SFP iSCSI/Eth connection	\$0.00	UM-F1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3SFP10IUAF	Unity 4x10Gb SFP iSCSI/Eth connect upg	\$755.00	UM-F1	14%	\$649.30	\$83.05	\$67.95	\$0.00	\$0.00	\$0.00	\$83.05
5	D3SFP16FAF	Unity 4x16Gb SFP FC connection	\$0.00	UM-F1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3SFP16FUAF	Unity 4x16Gb SFP FC connection	\$1,135.00	UM-F1	14%	\$976.10	\$124.85	\$102.15	\$0.00	\$0.00	\$0.00	\$124.85
5	D3SFP1AF	Unity 4x1Gb SFP iSCSI/Eth connection	\$0.00	UM-F1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3SFP1UAF	Unity 4x1Gb SFP iSCSI/Eth connect FLD U	\$755.00	UM-F1	14%	\$649.30	\$69.23	\$56.63	\$0.00	\$0.00	\$0.00	\$69.23
5	D3SFP8FAF	Unity 4x8Gb SFP FC connection	\$0.00	UM-F1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3SFP8FUAF	Unity 4x8Gb SFP FC connect upg	\$365.00	UM-F1	14%	\$313.90	\$40.15	\$32.85	\$0.00	\$0.00	\$0.00	\$40.15
5	D3SFP5M16FAF	UNITY AF 4X16Gb SFP SM FC CONNECTION	\$3,660.00	UM-F1	14%	\$3,147.60	\$402.60	\$329.40	\$0.00	\$0.00	\$0.00	\$402.60
5	D3SFP5M16FAFU	UNITY AF 4X16Gb SFP SM FC CONNECTION UPG	\$4,390.00	UM-F1	14%	\$3,775.40	\$402.56	\$329.25	\$0.00	\$0.00	\$0.00	\$402.56
5	D3SL10ICUAF	Unity 2x4 Port 10GBASE-T iSCSI IO	\$2,810.00	UM-F1	14%	\$2,416.60	\$309.10	\$252.90	\$0.00	\$0.00	\$0.00	\$309.10
5	D3SL10ICUUAUF	Unity 2x4 Port 10GBASE-T iSCSI IO UPG	\$3,370.00	UM-F1	14%	\$2,898.20	\$309.03	\$252.75	\$0.00	\$0.00	\$0.00	\$309.03
5	D3SL10IGAF	Unity 2x4 Port 10Gb iSCSI/Eth TwinAX IO	\$1,990.00	UM-F1	14%	\$1,711.40	\$219.90	\$179.10	\$0.00	\$0.00	\$0.00	\$219.90
5	D3SL10IGUAF	Unity 2x4 Port 10Gb iSCSI/Eth TWAX UPG	\$2,385.00	UM-F1	14%	\$2,051.10	\$218.70	\$178.88	\$0.00	\$0.00	\$0.00	\$218.70
5	D3SL10IO2PTAF	Unity 2x2 Port 10Gb iSCSI/Eth OPT IO	\$2,975.00	UM-F1	14%	\$2,568.50	\$327.25	\$267.75	\$0.00	\$0.00	\$0.00	\$327.25
5	D3SL10IO2PTTUAUF	Unity 2x2 Port 10Gb iSCSI/Eth TwinAX IO	\$1,990.00	UM-F1	14%	\$1,711.40	\$219.90	\$179.10	\$0.00	\$0.00	\$0.00	\$219.90
5	D3SL10IO2PTTUAF	Unity 2x2 Port 10Gb iSCSI/Eth TWAX UPG	\$2,385.00	UM-F1	14%	\$2,051.10	\$218.70	\$178.88	\$0.00	\$0.00	\$0.00	\$218.70
5	D3SL10IO2PTUAF	Unity 2x2 Port 10Gb iSCSI/Eth OPT UPG	\$3,575.00	UM-F1	14%	\$3,074.50	\$327.83	\$268.13	\$0.00	\$0.00	\$0.00	\$327.83
5	D3SL10IO4PTAF	Unity 2x4 Port 10Gb iSCSI/Eth OPT IO	\$2,975.00	UM-F1	14%	\$2,568.50	\$327.25	\$267.75	\$0.00	\$0.00	\$0.00	\$327.25
5	D3SL10IO4PTUAF	Unity 2x4 Port 10Gb iSCSI/Eth OPT UPG	\$3,575.00	UM-F1	14%	\$3,074.50	\$327.83	\$268.13	\$0.00	\$0.00	\$0.00	\$327.83
5	D3SL12SASAF	Unity 2x4 Port SAS BE EXP BUS IO EMC Rck	\$8,605.00	UM-F1	14%	\$7,400.30	\$946.55	\$774.45	\$0.00	\$0.00	\$0.00	\$946.55
5	D3SL12SASFAF	Unity 2x4 Port SAS BE EXP BUS IO FLD Rck	\$8,605.00	UM-F1	14%	\$7,400.30	\$946.55	\$774.45	\$0.00	\$0.00	\$0.00	\$946.55
5	D3SL12SASUAF	Unity SAS BE EXP 4 BUSES UPG	\$10,325.00	UM-F1	14%	\$8,879.50	\$946.80	\$774.38	\$0.00	\$0.00	\$0.00	\$946.80
5	D3SL16FAF	Unity 2x4 Port 16G FC IO	\$4,305.00	UM-F1	14%	\$3,702.30	\$473.55	\$387.45	\$0.00	\$0.00	\$0.00	\$473.55
5	D3SL16FSMAF	Unity 2x4 Port 16G FC IO S&M mode SFPS	\$7,645.00	UM-F1	14%	\$6,574.70	\$840.95	\$688.05	\$0.00	\$0.00	\$0.00	\$840.95
5	D3SL16FSMMAF	Unity 2x4 Port 16G FC IO S Mode SFPS	\$6,175.00	UM-F1	14%	\$5,310.50	\$679.25	\$555.75	\$0.00	\$0.00	\$0.00	\$679.25
5	D3SL16FSMMUAF	Unity 2x4 Port 16G FC IO SM SFPS FLD U	\$7,410.00	UM-F1	14%	\$6,372.60	\$679.50	\$555.75	\$0.00	\$0.00	\$0.00	\$679.50
5	D3SL16FSMUAF	Unity 2x4 Port 16G FC IO SM SFPS FLD U	\$9,175.00	UM-F1	14%	\$7,890.50	\$841.35	\$688.13	\$0.00	\$0.00	\$0.00	\$841.35
5	D3SL16FUAF	Unity 2x4 Port 16Gb FC IO UPG	\$5,165.00	UM-F1	14%	\$4,441.90	\$473.63	\$387.38	\$0.00	\$0.00	\$0.00	\$473.63
5	D3SL1GAF	Unity 2x4 Port 1Gb iSCSI/Eth IO	\$1,650.00	UM-F1	14%	\$1,419.00	\$181.50	\$148.50	\$0.00	\$0.00	\$0.00	\$181.50
5	D3SL1GUAF	Unity 2x4 Port 1Gb iSCSI/Eth IO UPG	\$1,980.00	UM-F1	14%	\$1,702.80	\$181.57	\$148.50	\$0.00	\$0.00	\$0.00	\$181.57
5	D3TX-TWAX-1MAF	1M Active TwinAX Cable QTY 4	\$850.00	UM-F1	14%	\$731.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3TX-TWAX-3MAF	3M Active TwinAX Cable QTY 4	\$1,010.00	UM-F1	14%	\$868.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3TX-TWAX-5MAF	5M Active TwinAX Cable QTY 4	\$1,240.00	UM-F1	14%	\$1,066.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAE2UCHASSISAF	2U DAE LF 12G SAS DAE CHASSIS 2 LCC	\$1,435.00	UM-F1	14%	\$1,234.10	\$157.85	\$129.15	\$0.00	\$0.00	\$0.00	\$157.85
5	DLBASSYAF	Unity VG3R VE Lightbar FRU Assy	\$870.00	UM-F1	14%	\$748.20	\$95.70	\$78.30	\$0.00	\$0.00	\$0.00	\$95.70
5	DPE25CHASSISAF	ASSY 25 DRV CHASSIS Midplane Unity DPE	\$955.00	UM-F1	14%	\$821.30	\$105.05	\$85.95	\$0.00	\$0.00	\$0.00	\$105.05
5	DRVFILL25AF	DRIVE FILLER, 2.5IN	\$5.00	UM-F1	14%	\$4.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FANMHTAF	FAN ASSEMBLY Unity HT	\$80.00	UM-F1	14%	\$68.80	\$8.80	\$7.20	\$0.00	\$0.00	\$0.00	\$8.80
5	M2SATA120GBAF	INTEL S3500 DRV 120G MLC M.2 SATA 6G 51	\$345.00	UM-F1	14%	\$296.70	\$37.95	\$31.05	\$0.00	\$0.00	\$0.00	\$37.95
5	M2SATA64GBAF	SMART XP DRV 64GB MLC M.2 6G 512 A19	\$240.00	UM-F1	14%	\$206.40	\$26.40	\$21.60	\$0.00	\$0.00	\$0.00	\$26.40
5	M2SATA80GBAF	INTEL S3500 DRV 80G MLC M.2 SATA 6G 512	\$235.00	UM-F1	14%	\$202.10	\$25.85	\$21.15	\$0.00	\$0.00	\$0.00	\$25.85
5	M-ENHHSWE-005	ENHANCED HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRICE	\$0.00	UM-F1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A
5	M-ENHSWE-005	ENHANCED SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$0.00	UM-F1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A
5	M-PREHSWE-005	PREMIUM HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRICE	\$0.00	UM-F1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A
5	M-PRESWE-005	PREMIUM SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$0.00	UM-F1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A
5	PSU1050WAF	GEN1 PLUS CFF Wide R 1050W ACDC PSU	\$365.00	UM-F1	14%	\$313.90	\$40.15	\$32.85	\$0.00	\$0.00	\$0.00	\$40.15
5	PSU1050WFAF	GEN1 PLUS CFF Wide R 1050W ACDC PSU FLEX	\$345.00	UM-F1	14%	\$296.70	\$37.95	\$31.05	\$0.00	\$0.00	\$0.00	\$37.95
5	PSUCM2UDAEAF	Unity 2U DAE Power Supply Cooling Module	\$425.00	UM-F1	14%	\$365.50	\$46.75	\$38.25	\$0.00	\$0.00	\$0.00	\$46.75
5	0CBLKIT-57-75	5700 7500 UNIFIED VOYAGER CBL KIT	\$0.00	UM-H	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	40UC-SECURE2V	40UC RACK STABILIZING KIT	\$696.00	UM-H	27%	\$508.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPE-TELCO-3U	TELCO RAILS FOR 3U DPE	\$393.00	UM-H	27%	\$286.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLVX2S6F-100	VNX 100G F CACHE FLASH-25X2.5 DPE/DAE	\$0.00	UM-H	27%	\$0.00	\$527.25	\$386.65	\$0.00	\$140.60	\$0.00	\$527.25
5	FLVX2S6F-100N	VNX 100G F CACHE FLASH-25X2.5 DPE/DAE N	\$3,515.00	UM-H	27%	\$2,565.95	\$527.25	\$386.65	\$0.00	\$140.60	\$0.00	\$527.25
5	FLVX2S6F-100NU	VNX 100G F CACHE FSH-25X2.5 DPE/DAE UPG N	\$4,745.00	UM-H	27%	\$3,463.85	\$527.17	\$384.35	\$0.00	\$140.61	\$0.00	\$527.17
5	FLVX2S6F-100U	VNX 100G F CACHE FLASH UPG-25X2.5 DPE/DAE	\$4,745.00	UM-H	27%	\$3,463.85	\$527.17	\$384.35	\$0.00	\$140.61	\$0.00	\$527.17
5	FLVX2S6F-200	VNX 200G F CACHE FLASH-25X2.5 DPE/DAE	\$0.00	UM-H	27%	\$0.00	\$1,001.25	\$734.25	\$0.00	\$267.00	\$0.00	\$1,001.25
5	FLVX2S6F-200N	VNX 200G F CACHE FLASH-25X2.5 DPE/DAE N	\$6,675.00	UM-H	27%	\$4,872.75	\$1,001.25	\$734.25	\$0.00	\$267.00	\$0.00	\$1,001.25
5	FLVX2S6F200NU	VNX 200G F CACHE FLH-25X2.5 DPE/DAE UPG N	\$9,010.00	UM-H	27%	\$6,577.30	\$1,001.01	\$729.81	\$0.00	\$267.00	\$0.00	\$1,001.01

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	FLVX2S6F-200U	VNX 200G FCACHE FLASH UPG-25X2.5 DPE/DAE	\$9,010.00	UM-H	27%	\$6,577.30	\$1,001.01	\$1,001.01	\$729.81	\$0.00	\$267.00	\$0.00	\$1,001.01
5	FLVXDS6F-100	VNX 100G FCACHE FLASH-60X3.5IN DRV DAE	\$3,535.00	UM-H	27%	\$2,580.55	\$530.25	\$388.85	\$0.00	\$141.40	\$0.00	\$530.25	
5	FLVXDS6F-100N	VNX 100G FAST CACHE FLASH-60X3.5 DAE N	\$3,535.00	UM-H	27%	\$2,580.55	\$530.25	\$388.85	\$0.00	\$141.40	\$0.00	\$530.25	
5	FLVXDS6F100NU	VNX 100GB FAST CACHE FLASH-60X3.5 DAE N	\$4,775.00	UM-H	27%	\$3,485.75	\$530.50	\$386.78	\$0.00	\$141.50	\$0.00	\$530.50	
5	FLVXDS6F-100U	VNX 100G FAST CACHE FLASH UPG-60X3.5 DAE	\$4,775.00	UM-H	27%	\$3,485.75	\$530.50	\$386.78	\$0.00	\$141.50	\$0.00	\$530.50	
5	FLVXDS6F-200	VNX 200G FAST CACHE FLASH-60X3.5 DAE	\$6,720.00	UM-H	27%	\$4,905.60	\$1,008.00	\$739.20	\$0.00	\$268.80	\$0.00	\$1,008.00	
5	FLVXDS6F-200N	VNX 200G FAST CACHE FLASH-60X3.5 DAE N	\$6,720.00	UM-H	27%	\$4,905.60	\$1,008.00	\$739.20	\$0.00	\$268.80	\$0.00	\$1,008.00	
5	FLVXDS6F200NU	VNX200G FASTCACHE FLASH-60X3.5 DAE UPG N	\$9,070.00	UM-H	27%	\$6,621.10	\$1,007.68	\$734.67	\$0.00	\$268.77	\$0.00	\$1,007.68	
5	FLVXDS6F-200U	VNX 200G FAST CACHE FLASH UPG-60X3.5 DAE	\$9,070.00	UM-H	27%	\$6,621.10	\$1,007.68	\$734.67	\$0.00	\$268.77	\$0.00	\$1,007.68	
5	FLVXVS6F-100	VNX 100G F CACHE FLASH-15X3.5 DPE/DAE	\$0.00	UM-H	27%	\$0.00	\$530.25	\$388.85	\$0.00	\$141.40	\$0.00	\$530.25	
5	FLVXVS6F-100N	VNX 100GB FAST CACHE FSH-15X3.5 DPE/DAE NEBS	\$3,535.00	UM-H	27%	\$2,580.55	\$530.25	\$388.85	\$0.00	\$141.40	\$0.00	\$530.25	
5	FLVXVS6F100NU	VNX 100G FAST CACHE-15X3.5 DPE/DAE UPG N	\$4,775.00	UM-H	27%	\$3,485.75	\$530.50	\$386.78	\$0.00	\$141.50	\$0.00	\$530.50	
5	FLVXVS6F-100U	VNX 100G FCACHE FLH UPG-15X3.5IN DPE/DAE	\$4,775.00	UM-H	27%	\$3,485.75	\$530.50	\$386.78	\$0.00	\$141.50	\$0.00	\$530.50	
5	FLVXVS6F-200	200GB FAST CACHE FLASH-15X3.5 DPE/DAE	\$0.00	UM-H	27%	\$0.00	\$1,008.00	\$739.20	\$0.00	\$268.80	\$0.00	\$1,008.00	
5	FLVXVS6F-200N	VNX 200G FAST CACHE -15X3.5 DPE/DAE N	\$6,720.00	UM-H	27%	\$4,905.60	\$1,008.00	\$739.20	\$0.00	\$268.80	\$0.00	\$1,008.00	
5	FLVXVS6F200NU	VNX 200G FAST CACHE 15X3.5 DPE/DAE UPG N	\$9,070.00	UM-H	27%	\$6,621.10	\$1,007.68	\$734.67	\$0.00	\$268.77	\$0.00	\$1,007.68	
5	FLVXVS6F-200U	VNX 200G FCACHE FLH UPG-15X3.5IN DPE/DAE	\$9,070.00	UM-H	27%	\$6,621.10	\$1,007.68	\$734.67	\$0.00	\$268.77	\$0.00	\$1,007.68	
5	FRAME-T25DAE	TELCO RAIL KIT FOR 2U 25 DRIVE DAE	\$237.00	UM-H	27%	\$173.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	FRAME-T-CSV	TELCO RAIL KIT FOR THE VNX CS	\$1,087.00	UM-H	27%	\$793.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	FRAME-T-PDAEV	TELCO RAIL KIT FOR THE 3U DAE	\$237.00	UM-H	27%	\$173.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	FVX2S6F100NTU	VNX 100G FCACHE FSH-25X2.5 DPE/DAE UPG N	\$4,745.00	UM-H	27%	\$3,463.85	\$527.17	\$384.35	\$0.00	\$140.61	\$0.00	\$527.17	
5	FVX2S6F-100TU	VNX 100G FCACHE FSH-25X2.5 DPE/DAE UPG	\$4,745.00	UM-H	27%	\$3,463.85	\$527.17	\$384.35	\$0.00	\$140.61	\$0.00	\$527.17	
5	FVX2S6F200NTU	VNX 200G FCACHE FSH-25X2.5 DPE/DAE UPG N	\$9,010.00	UM-H	27%	\$6,577.30	\$1,001.01	\$729.81	\$0.00	\$267.00	\$0.00	\$1,001.01	
5	FVX2S6F-200TU	VNX 200G FCACHE FSH-25X2.5 DPE/DAE UPG	\$9,010.00	UM-H	27%	\$6,577.30	\$1,001.01	\$729.81	\$0.00	\$267.00	\$0.00	\$1,001.01	
5	FVXDS6F100NTU	VNX 100GB FAST CACHE FLASH-60X3.5 DAE N	\$4,775.00	UM-H	27%	\$3,485.75	\$530.50	\$386.78	\$0.00	\$141.50	\$0.00	\$530.50	
5	FVXDS6F-100TU	VNX 100GB FAST CACHE FLASH-60X3.5 DAE U	\$4,775.00	UM-H	27%	\$3,485.75	\$530.50	\$386.78	\$0.00	\$141.50	\$0.00	\$530.50	
5	FVXDS6F200NTU	VNX 200GB FAST CACHE FLASH-60X3.5 DAE N	\$9,070.00	UM-H	27%	\$6,621.10	\$1,007.68	\$734.67	\$0.00	\$268.77	\$0.00	\$1,007.68	
5	FVXDS6F-200TU	VNX 200GB FAST CACHE FLASH-60X3.5 DAE U	\$9,070.00	UM-H	27%	\$6,621.10	\$1,007.68	\$734.67	\$0.00	\$268.77	\$0.00	\$1,007.68	
5	FVXVS6F100NTU	VNX 100G FAST CACHE-15X3.5 DPE/DAE UPG N	\$4,775.00	UM-H	27%	\$3,485.75	\$530.50	\$386.78	\$0.00	\$141.50	\$0.00	\$530.50	
5	FVXVS6F-100TU	VNX 100G FAST CACHE-15X3.5 DPE/DAE UG	\$4,775.00	UM-H	27%	\$3,485.75	\$530.50	\$386.78	\$0.00	\$141.50	\$0.00	\$530.50	
5	FVXVS6F200NTU	VNX 200G FAST CACHE-15X3.5 DPE/DAE UPG N	\$9,070.00	UM-H	27%	\$6,621.10	\$1,007.68	\$734.67	\$0.00	\$268.77	\$0.00	\$1,007.68	
5	FVXVS6F-200TU	VNX 200G FAST CACHE-15X3.5 DPE/DAE UG	\$9,070.00	UM-H	27%	\$6,621.10	\$1,007.68	\$734.67	\$0.00	\$268.77	\$0.00	\$1,007.68	
5	MSASHD-MSAS10	ONE PR 8M MINI-SAS HD TO MINI-SAS CABLES	\$3,261.00	UM-H	27%	\$2,380.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	MSASHD-MSAS2	ONE PR OF 2M MINI-SAS HD - MINI-SAS CBL	\$652.00	UM-H	27%	\$475.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	MSASHD-MSAS5	ONE PR OF 5M MINI-SAS HD - MINI SAS CBL	\$1,630.00	UM-H	27%	\$1,189.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	MSASHD-MSAS8	ONE PR 8M MINI-SAS HD TO MINI-SAS CABLES	\$3,260.00	UM-H	27%	\$2,379.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	MSAS-MSAS-10	One pr of Mini-SAS-Mini-SAS 10M cables	\$1,250.00	UM-H	27%	\$912.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	MSAS-MSAS-2M	One pr of Mini-SAS - Mini-SAS 2M cables	\$435.00	UM-H	27%	\$317.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	MSAS-MSAS-5M	One pr of Mini-SAS - Mini-SAS 5M cables	\$1,087.00	UM-H	27%	\$793.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NB-2S10-300	NEBS 2.5 IN 300G 10K 6GB SAS DSK DRV	\$705.00	UM-H	27%	\$514.65	\$105.75	\$77.55	\$0.00	\$28.20	\$0.00	\$105.75	
5	NB-2S10-300TU	DISK 300GB 15K SAS SGT NEBS UPG	\$970.00	UM-H	27%	\$708.10	\$107.77	\$78.57	\$0.00	\$28.74	\$0.00	\$107.77	
5	NB-2S10-300U	VNX 300G 10K UPG DRV-25X2.5DRV DPE/DAE N	\$955.00	UM-H	27%	\$697.15	\$106.10	\$77.36	\$0.00	\$28.30	\$0.00	\$106.10	
5	NB-2S10-600	NEBS 2.5 IN 600G 10K 6GB SAS DSK DRV	\$1,135.00	UM-H	27%	\$828.55	\$170.25	\$124.85	\$0.00	\$45.40	\$0.00	\$170.25	
5	NB-2S10-600TU	VNX 600GB 10K DRV-25X2.5 DPE/DAE NEBS UG	\$1,500.00	UM-H	27%	\$1,095.60	\$166.65	\$121.50	\$0.00	\$44.45	\$0.00	\$166.65	
5	NB-2S10-600U	VNX 600G 10K UPG DRV-25X2.5 DPE/DAE N	\$1,530.00	UM-H	27%	\$1,116.90	\$169.98	\$123.93	\$0.00	\$45.34	\$0.00	\$169.98	
5	NB-2S10-900	NEBS 2.5 IN 900G 10K 6GB SAS DSK DRV	\$1,595.00	UM-H	27%	\$1,164.35	\$239.25	\$175.45	\$0.00	\$63.80	\$0.00	\$239.25	
5	NB-2S10-900TU	VNX 900GB 10K DRV-25X2.5 DPE/DAE NEBS UG	\$2,155.00	UM-H	27%	\$1,573.15	\$239.42	\$174.56	\$0.00	\$63.86	\$0.00	\$239.42	
5	NB-2S10-900U	VNX 900G 10K UPG DRV-25X2.5 DPE/DAE N	\$2,155.00	UM-H	27%	\$1,573.15	\$239.42	\$174.56	\$0.00	\$63.86	\$0.00	\$239.42	
5	NB-2S6F-100	NEBS 2.5 IN 100GB FLASH 6GB SAS DRIVE	\$3,515.00	UM-H	27%	\$2,565.95	\$527.25	\$386.65	\$0.00	\$140.60	\$0.00	\$527.25	
5	NB-2S6F-100TU	2.5IN 100GB FLASH UPG DRIVE - NEBS	\$4,745.00	UM-H	27%	\$3,463.85	\$527.17	\$384.35	\$0.00	\$140.61	\$0.00	\$527.17	
5	NB-2S6F-100U	2.5IN 100GB FLASH UPG DRIVE - NEBS	\$4,745.00	UM-H	27%	\$3,463.85	\$527.17	\$384.35	\$0.00	\$140.61	\$0.00	\$527.17	
5	NB-2S6F-200	NEBS 2.5 IN 200GB FLASH 6GB SAS DRIVE	\$6,675.00	UM-H	27%	\$4,872.75	\$1,001.25	\$734.25	\$0.00	\$267.00	\$0.00	\$1,001.25	
5	NB-2S6F-200TU	2.5IN 200GB FLASH UPG DRIVE - NEBS	\$9,010.00	UM-H	27%	\$6,577.30	\$1,001.01	\$729.81	\$0.00	\$267.00	\$0.00	\$1,001.01	
5	NB-2S6F-200U	VNX 200G FLASH UPG DRV-25X2.5 DPE/DAE N	\$9,010.00	UM-H	27%	\$6,577.30	\$1,001.01	\$729.81	\$0.00	\$267.00	\$0.00	\$1,001.01	
5	NB-DS10-600	VNX 600G 10K SAS DRV 3.5X60 DRV DAE NEBS	\$1,230.00	UM-H	27%	\$897.90	\$184.50	\$135.30	\$0.00	\$49.20	\$0.00	\$184.50	
5	NB-DS10-600TU	VNX 600G 10K UPG DRV-60X3.5IN DRV DAE N	\$1,660.00	UM-H	27%	\$1,211.80	\$184.43	\$134.46	\$0.00	\$49.19	\$0.00	\$184.43	
5	NB-DS10-600U	VNX 600G 10K UPG DRV-60X3.5IN DRV DAE N	\$1,660.00	UM-H	27%	\$1,211.80	\$184.43	\$134.46	\$0.00	\$49.19	\$0.00	\$184.43	
5	NB-DS10-900	VNX 900G 10K SAS DRV 3.5X60 DRV DAE NEBS	\$1,745.00	UM-H	27%	\$1,273.85	\$261.75	\$191.95	\$0.00	\$69.80	\$0.00	\$261.75	
5	NB-DS10-900TU	VNX 900G 10K UPG DRV-60X3.5IN DRV DAE N	\$2,360.00	UM-H	27%	\$1,722.80	\$262.20	\$191.16	\$0.00	\$69.80	\$0.00	\$262.20	
5	NB-DS10-900U	VNX 900G 10K UPG DRV-60X3.5IN DRV DAE N	\$2,360.00	UM-H	27%	\$1,722.80	\$262.20	\$191.16	\$0.00	\$69.93	\$0.00	\$262.20	
5	NB-DS6F-100	VNX 100G SAS FLASH 3.5X60 DRV DAE NEBS	\$3,535.00	UM-H	27%	\$2,580.55	\$530.25	\$388.85	\$0.00	\$141.40	\$0.00	\$530.25	
5	NB-DS6F-100TU	VNX 100G FLASH UPG-60X3.5IN DRV DAE N	\$4,775.00	UM-H	27%	\$3,485.75	\$530.50	\$386.78	\$0.00	\$141.50	\$0.00	\$530.50	
5	NB-DS6F-100U	VNX 100G FLASH UPG-60X3.5IN DRV DAE N	\$4,775.00	UM-H	27%	\$3,485.75	\$530.50	\$386.78	\$0.00	\$141.50	\$0.00	\$530.50	
5	NB-DS6F-200	VNX 200GB 520BPS FLASH 3.5INX60 DRV	\$6,720.00	UM-H	27%	\$4,905.60	\$1,008.00	\$739.20	\$0.00	\$268.80	\$0.00	\$1,008.00	
5	NB-DS6F-200TU	VNX 200G FLASH UPG-60X3.5IN DRV DAE N	\$9,070.00	UM-H	27%	\$6,621.10	\$1,007.68	\$734.67	\$0.00	\$268.77	\$0.00	\$1,007.68	
5	NB-DS6F-200U	VNX 200GB SAS FLASH UPG-60X3.5IN DRIVE	\$9,070.00	UM-H	27%	\$6,621.10	\$1,007.68	\$734.67	\$0.00	\$268.77	\$0.00	\$1,007.68	
5	NB-VS07-020	VNX 2TB NLSAS NEBS DRV-15X3.5 DPE/DAE	\$1,245.00	UM-H	27%	\$908.85	\$186.75	\$136.95	\$0.00	\$49.80	\$0.00	\$186.75	
5	NB-VS07-020U	VNX 2TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$1,685.00	UM-H	27%	\$1,230.05	\$187.20	\$136.49	\$0.00	\$49.93	\$0.00	\$187.20	
5	NB-VS07-030	VNX 3TB NLSAS NEBS DRV-15X3.5 DPE/DAE	\$1,805.00	UM-H	27%	\$1,317.65	\$270.75	\$198.55	\$0.00	\$72.20	\$0.00	\$270.75	
5	NB-VS07-030U	VNX 3TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$2,435.00	UM-H	27%	\$1,777.55	\$270.53	\$197.24	\$0.00	\$72.16	\$0.00	\$270.53	
5	NB-VS07-040	VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE	\$2,245.00	UM-H	27%	\$1,638.85	\$336.75	\$246.95	\$0.00	\$89.80	\$0.00	\$336.75	
5	NB-VS07-040TU	VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$3,030.00	UM-H	27%	\$2,211.90	\$336.63	\$245.43	\$0.00	\$89.79	\$0.00	\$336.63	
5	NB-VS07-040U	VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$3,030.00	UM-H	27%	\$2,211.90	\$336.63	\$245.43	\$0.00	\$89.79	\$0.00	\$336.63	
5	NB-VS10-300	NEBS 3.5 IN 300GB 10K 520BPS 6GB SAS	\$770.00	UM-H	27%	\$562.10	\$115.50	\$84.70	\$0.00	\$30.80	\$0.00	\$115.50	
5	NB-VS10-300TU	VNX 300G 10K UPG DRV-15X3.5IN DPE/DAE N	\$0.00	UM-H	27%	\$0.00	\$115.54	\$84.24	\$0.00	\$30.82	\$0.00	\$115.54	
5	NB-VS10-300U	VNX 300G 10K UPG DRV-15X3.5IN DPE/DAE N	\$0.00	UM-H	27%	\$0.00	\$115.54	\$84.24	\$0.00	\$30.82	\$0.00	\$115.54	
5	NB-VS10-600	NEBS 3.5 IN 600GB 10K 520BPS 6GB SAS	\$1,205.00	UM-H	27%	\$879.65	\$180.75	\$132.55	\$0.00	\$48.20	\$0.00	\$180.75	
5	NB-VS10-600TU	VNX 600G 10K UPG DRV-15X3.5IN DPE/DAE N	\$1,660.00	UM-H	27%	\$1,211.80	\$184.43	\$134.46	\$0.00	\$49.19	\$0.00	\$184.43	
5	NB-VS10-600U	VNX 600G 10K UPG DRV-15X3.5IN DPE/DAE N	\$1,660.00	UM-H	27%	\$1,211.80	\$184.43	\$134.46	\$0.00	\$49.19			

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	NB-VS10-900TU	VNX 900G 10K UPG DRV-15X3.5IN DPE/DAE N	\$2,360.00	UM-H	27%	\$1,722.80	\$262.20	\$191.16	\$0.00	\$69.93	\$0.00	\$262.20
5	NB-VS10-900U	VNX 900G 10K UPG DRV-15X3.5IN DPE/DAE N	\$2,360.00	UM-H	27%	\$1,722.80	\$262.20	\$191.16	\$0.00	\$69.93	\$0.00	\$262.20
5	NB-VS15-300	NEBS 3.5 IN 300GB 15K 520BPS 6GB SAS	\$1,015.00	UM-H	27%	\$740.95	\$152.25	\$111.65	\$0.00	\$40.60	\$0.00	\$152.25
5	NB-VS15-300TU	VNX 300G 15K UPG DRV-15X3.5IN DPE/DAE N	\$1,370.00	UM-H	27%	\$1,000.10	\$152.21	\$110.97	\$0.00	\$40.60	\$0.00	\$152.21
5	NB-VS15-300U	VNX 300G 15K UPG DRV-15X3.5IN DPE/DAE N	\$1,370.00	UM-H	27%	\$1,000.10	\$152.21	\$110.97	\$0.00	\$40.60	\$0.00	\$152.21
5	NB-VS15-600	NEBS 3.5 IN 600GB 15K 520BPS 6GB SAS	\$1,615.00	UM-H	27%	\$1,178.95	\$242.25	\$177.65	\$0.00	\$64.60	\$0.00	\$242.25
5	NB-VS15-600TU	VNX 600G 15K UPG DRV-15X3.5IN DPE/DAE N	\$2,180.00	UM-H	27%	\$1,591.40	\$242.20	\$176.58	\$0.00	\$64.60	\$0.00	\$242.20
5	NB-VS15-600U	VNX 600G 15K UPG DRV-15X3.5IN DPE/DAE N	\$2,180.00	UM-H	27%	\$1,591.40	\$242.20	\$176.58	\$0.00	\$64.60	\$0.00	\$242.20
5	NB-VS6F-100	NEBS 3.5 IN 100GB FLASH DRV 6GB SAS	\$3,535.00	UM-H	27%	\$2,580.55	\$530.25	\$388.85	\$0.00	\$141.40	\$0.00	\$530.25
5	NB-VS6F-100TU	VNX 100G UPG FLASH-15X3.5IN DPE/DAE N	\$4,775.00	UM-H	27%	\$3,485.75	\$530.50	\$386.78	\$0.00	\$141.50	\$0.00	\$530.50
5	NB-VS6F-100U	VNX 100G UPG FLASH-15X3.5IN DPE/DAE N	\$4,775.00	UM-H	27%	\$3,485.75	\$530.50	\$386.78	\$0.00	\$141.50	\$0.00	\$530.50
5	NB-VS6F-200	200GB SAS FLASH-15X3.5IN DPE/DAE-NEBS	\$6,720.00	UM-H	27%	\$4,905.60	\$1,008.00	\$739.20	\$0.00	\$268.80	\$0.00	\$1,008.00
5	NB-VS6F-200TU	VNX 200G UPG FLASH-15X3.5IN DPE/DAE N	\$9,070.00	UM-H	27%	\$6,621.10	\$1,007.68	\$734.67	\$0.00	\$268.77	\$0.00	\$1,007.68
5	NB-VS6F-200U	200GB SAS FLASH-15X3.5IN DPE/DAE-NEBS-UP	\$9,070.00	UM-H	27%	\$6,621.10	\$1,007.68	\$734.67	\$0.00	\$268.77	\$0.00	\$1,007.68
5	N-VX-VS0704	3.5 IN 4T SAS DISK DRIVE VAULT PACK	\$0.00	UM-H	27%	\$0.00	\$1,347.00	\$987.80	\$0.00	\$359.20	\$0.00	\$1,347.00
5	PW40U60-ASTLV	CAB QUAD POWER CORD AUSTRALIA TWISTLOCK	\$1,530.00	UM-H	27%	\$1,116.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PW40U60-IEC3V	CAB QUAD POWER CORD IEC309	\$800.00	UM-H	27%	\$584.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PW40U60-RSV	CAB QUAD POWER CORD US R&S CONNECTOR	\$1,530.00	UM-H	27%	\$1,116.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PW40U-60-USV	CAB QUAD POWER CORD US TWISTLOCK	\$800.00	UM-H	27%	\$584.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASCONN-T90	Storage Analytics Connector	\$0.00	UM-H	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAS-FLEX-2M	QTY 2 MSAS TO MSAS 2M FLEX CBL	\$955.00	UM-H	27%	\$697.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAS-FLEX-3M	QTY 2 MSAS TO MSAS 3M FLEX CBL	\$1,432.00	UM-H	27%	\$1,045.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAS-FLEX-5M	QTY 2 MSAS TO MSAS 5M FLEX CBL	\$2,386.00	UM-H	27%	\$1,741.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAS-FLEX-8M	QTY 2 MSAS TO MSAS 8M FLEX CBL	\$3,818.00	UM-H	27%	\$2,787.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASHD-FLEX-2M	QTY 2 MSAS TO MSASHD 2M FLEX CBL	\$1,286.00	UM-H	27%	\$938.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASHD-FLEX-3M	QTY 2 MSAS TO MSASHD 3M FLEX CBL	\$1,928.00	UM-H	27%	\$1,407.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASHD-FLEX-5M	QTY 2 MSAS TO MSASHD 5M FLEX CBL	\$3,214.00	UM-H	27%	\$2,346.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASHD-FLEX-8M	QTY 2 MSAS TO MSASHD 8M FLEX CBL	\$5,143.00	UM-H	27%	\$3,754.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFP10G-4	FOUR 10G SFP+ CONNECTORS	\$0.00	UM-H	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPE-TELCO-2UV	TELCO RAIL KIT FOR THE 2U AC SPE	\$522.00	UM-H	27%	\$381.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPST-2GBV	TELCO RAIL KIT FOR THE 1U SPS	\$522.00	UM-H	27%	\$381.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VDMM1GCUA	VNX 1GBASE-T DM MODULE 4 PORT	\$0.00	UM-H	27%	\$0.00	\$260.85	\$191.29	\$0.00	\$69.56	\$0.00	\$260.85
5	VDMM1GCUOPA	VNX 1GBE DM MODULE 2 CU 2 OP PORTS	\$0.00	UM-H	27%	\$0.00	\$365.25	\$267.85	\$0.00	\$97.40	\$0.00	\$365.25
5	VDMM1GCUOPU	1GBE DM MODULE 2 CU - 2 OP PORTS - UPG	\$3,415.00	UM-H	27%	\$2,492.95	\$512.25	\$375.65	\$0.00	\$136.60	\$0.00	\$512.25
5	VDMM1GCUU	1GBE DM MODULE 4 PORT UPGRADE	\$2,440.00	UM-H	27%	\$1,781.20	\$366.00	\$268.40	\$0.00	\$97.60	\$0.00	\$366.00
5	VDMMXG2OPA	VNX 10GBE 2 OP MODULE (2 SFP+)	\$0.00	UM-H	27%	\$0.00	\$782.55	\$573.87	\$0.00	\$208.68	\$0.00	\$782.55
5	VDMMXG2OPBA	VNX 2-PORT 10GBE OPT DM MODULE-FCTRY	\$0.00	UM-H	27%	\$0.00	\$782.55	\$573.87	\$0.00	\$208.68	\$0.00	\$782.55
5	VDMMXG2OPBU	VNX 2-PORT 10GBE OPT DM MODULE-UPG	\$7,325.00	UM-H	27%	\$5,347.25	\$1,098.75	\$805.75	\$0.00	\$293.00	\$0.00	\$1,098.75
5	VDMMXG2OPU	10GBE DM MOD 2 OP PRTS (INCL 2 SFP+)	\$0.00	UM-H	27%	\$0.00	\$1,098.75	\$805.75	\$0.00	\$293.00	\$0.00	\$1,098.75
5	VDMMXG2TWA	VNX 10GBE 2 OP MODULE (TWINAX)	\$0.00	UM-H	27%	\$0.00	\$521.70	\$382.58	\$0.00	\$139.12	\$0.00	\$521.70
5	VDMMXG2TWBA	VNX 2-PORT 10GBE TWINAX DM MODULE-FCTRY	\$0.00	UM-H	27%	\$0.00	\$521.70	\$382.58	\$0.00	\$139.12	\$0.00	\$521.70
5	VDMMXG2TWBU	VNX 2-PORT 10GBE TWINAX DM MODULE-UPG	\$4,875.00	UM-H	27%	\$3,558.75	\$731.25	\$536.25	\$0.00	\$195.00	\$0.00	\$731.25
5	VDMMXG2TWU	10GBE 2 OP MODULE (FOR TWINAX)-UPGRADE	\$0.00	UM-H	27%	\$0.00	\$731.25	\$536.25	\$0.00	\$195.00	\$0.00	\$731.25
5	VDMMXGTA	VNX 10GBASE-T DM MODULE 2 PORT	\$0.00	UM-H	27%	\$0.00	\$782.55	\$573.87	\$0.00	\$208.68	\$0.00	\$782.55
5	VDMMXGTU	10GBASET DM MODULE 2 CU PORTS - UPGRADE	\$7,325.00	UM-H	27%	\$5,347.25	\$1,098.75	\$805.75	\$0.00	\$293.00	\$0.00	\$1,098.75
5	VDPEXPSASBEA	4 SAS BE BUS EXPANSION DPE OPTION	\$0.00	UM-H	27%	\$0.00	\$2,295.60	\$1,683.44	\$0.00	\$612.16	\$0.00	\$2,295.60
5	VDPEXPSASBEAU	4 SAS BE BUS EXPANSION UPGRADE OPTION	\$21,500.00	UM-H	27%	\$15,695.00	\$3,225.00	\$2,365.00	\$0.00	\$3,225.00	\$0.00	\$3,225.00
5	V-NB-230010	NEBS 4X300G 10K SAS VAULT DRV-25X2.5 ENC	\$0.00	UM-H	27%	\$0.00	\$423.75	\$310.75	\$0.00	\$113.00	\$0.00	\$423.75
5	V-NB-260010	NEBS 4X600G 10K SAS VAULT DRV-25X2.5 ENC	\$0.00	UM-H	27%	\$0.00	\$679.50	\$498.30	\$0.00	\$181.20	\$0.00	\$679.50
5	V-NB-290010	NEBS 4X900G 10K SAS VAULT DRV-25X2.5 ENC	\$6,395.00	UM-H	27%	\$4,668.35	\$959.25	\$703.45	\$0.00	\$255.80	\$0.00	\$959.25
5	V-NB-D60010	VNX 60X3.5IN DRV ENC 4X600G 10K VAULT N	\$4,915.00	UM-H	27%	\$3,587.95	\$737.25	\$540.65	\$0.00	\$196.60	\$0.00	\$737.25
5	V-NB-D90010	VNX 60X3.5IN DRV ENC 4X900G 10K VAULT N	\$6,980.00	UM-H	27%	\$5,095.40	\$1,047.00	\$767.80	\$0.00	\$279.20	\$0.00	\$1,047.00
5	V-NB-V30010	NEBS 4X300G 10K SAS VAULT DRV-15X3.5 ENC	\$0.00	UM-H	27%	\$0.00	\$461.25	\$338.25	\$0.00	\$123.00	\$0.00	\$461.25
5	V-NB-V60010	NEBS 4X600G 10K SAS VAULT DRV-15X3.5 ENC	\$0.00	UM-H	27%	\$0.00	\$737.25	\$540.65	\$0.00	\$196.60	\$0.00	\$737.25
5	V-NB-V90010	NEBS 4X900G 10K SAS VAULT DRV-15X3.5 ENC	\$6,980.00	UM-H	27%	\$5,095.40	\$1,047.00	\$767.80	\$0.00	\$279.20	\$0.00	\$1,047.00
5	V-NB-VS1530	NEBS 4X300G 15K SAS VAULT DRV-15X3.5 ENC	\$0.00	UM-H	27%	\$0.00	\$609.00	\$446.60	\$0.00	\$162.40	\$0.00	\$609.00
5	V-NB-VS1560	NEBS 4X600G 15K SAS VAULT DRV-15X3.5 ENC	\$0.00	UM-H	27%	\$0.00	\$969.75	\$711.15	\$0.00	\$258.60	\$0.00	\$969.75
5	VNX-1U-BLANK	1U FILLER PANEL FOR VNX RACK	\$35.00	UM-H	27%	\$25.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-2U-BLANK	2U FILLER PANEL FOR VNX RACK	\$42.00	UM-H	27%	\$30.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-3U-BLANK	3U FILLER PANEL FOR VNX RACK	\$49.00	UM-H	27%	\$35.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5135-57B	CONVERT VNX51/53/5500 DPE TO VNX5700 SPE	\$54,856.00	UM-H	27%	\$40,044.88	\$8,228.40	\$6,034.16	\$0.00	\$2,194.24	\$0.00	\$8,228.40
5	VNX5135-75B	CONVERT VNX51/53/55 DPE TO VNX7500 SPE	\$79,396.00	UM-H	27%	\$57,959.08	\$11,909.40	\$8,733.56	\$0.00	\$3,175.84	\$0.00	\$11,909.40
5	VNX5153-55B	CONVERT VNX5100&5300 DPE TO VNX5500 DPE	\$16,097.00	UM-H	27%	\$11,750.81	\$2,414.55	\$1,770.67	\$0.00	\$643.88	\$0.00	\$2,414.55
5	VNX535-57F	CONVERT VNX5300&5500 DME TO VNX5700 DME	\$4,340.00	UM-H	27%	\$3,168.20	\$651.00	\$477.40	\$0.00	\$173.60	\$0.00	\$651.00
5	VNX53-55F	CONVERT VNX5300 DME TO VNX5500 DME	\$5,819.00	UM-H	27%	\$4,247.87	\$872.85	\$640.09	\$0.00	\$232.76	\$0.00	\$872.85
5	VNX5357-75F	CONVERT VNX53 55 57 DME TO VNX7500 DME	\$4,340.00	UM-H	27%	\$3,168.20	\$651.00	\$477.40	\$0.00	\$173.60	\$0.00	\$651.00
5	VNX5500CSD2A	2ND OPTIONALINVRTFR FOR VNX 5500 FACTORY	\$2,504.00	UM-H	27%	\$1,827.92	\$375.60	\$275.44	\$0.00	\$100.16	\$0.00	\$375.60
5	VNX5500CSD2AU	2ND OPTIONALINVRTFR FOR VNX 5500 FIELD	\$3,380.00	UM-H	27%	\$2,467.40	\$507.00	\$371.80	\$0.00	\$135.20	\$0.00	\$507.00
5	VNX5500DM	VNX5500 ADD ON DATA MOVER+FC SLIC-E R	\$0.00	UM-H	27%	\$0.00	\$671.70	\$492.58	\$0.00	\$179.12	\$0.00	\$671.70
5	VNX5500DMDU	VNX5500 ADD ON DM+FC SLIC-UPGRADE(DC)	\$8,313.00	UM-H	27%	\$6,068.49	\$1,246.95	\$914.43	\$0.00	\$332.52	\$0.00	\$1,246.95
5	VNX5500DMEMD	VNX5500DME W/SINGLE DM DC	\$0.00	UM-H	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5500DMEU	VNX5500 DME: 1 DATA MOVER+FC IO-UPGRADE	\$0.00	UM-H	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5500DMM	VNX 5500 ADD ON DATA MOVER+FC SLIC-M R	\$0.00	UM-H	27%	\$0.00	\$671.70	\$492.58	\$0.00	\$179.12	\$0.00	\$671.70
5	VNX5500DMMD	VNX5500 SINGLE DATA MOVER FC SLIC DC	\$6,158.00	UM-H	27%	\$4,495.34	\$923.70	\$677.38	\$0.00	\$246.32	\$0.00	\$923.70
5	VNX5500DMU	VNX5500 ADD ON DATA MOVER+FC IO -UPGRADE	\$6,046.00	UM-H	27%	\$4,413.58	\$906.90	\$665.06	\$0.00	\$241.84	\$0.00	\$906.90
5	VNX5500DP15	VNX5500 DPE: 15X3.5 DRIVE SLOTS-EMC RACK	\$0.00	UM-H	27%	\$0.00	\$1,816.95	\$1,332.43	\$0.00	\$484.52	\$0.00	\$1,816.95
5	VNX5500DP15D	VNX5500 DPE: 15X3.5 DRIVE SLOTS-DC	\$0.00	UM-H	27%	\$0.00	\$1,907.70	\$1,398.98	\$0.00	\$508.72	\$0.00	\$1,907.70
5	VNX5500DP15F	VNX5500 DPE: 15X3.5 DRV SLOTS-FLD INST	\$0.00	UM-H	27%	\$0.00	\$1,816.95	\$1,332.43	\$0.00	\$484.52	\$0.00	\$1,816.95
5	VNX5500DP15M	VNX5500 DPE: 15X3.5 DRV SLOTS-MINI RACK	\$0.00	UM-H	27%	\$0.00	\$1,816.95	\$1,332.43	\$0.00	\$484.52	\$0.00	\$1,816.95
5	VNX5500DP15MD	VNX5500 DPE: 15X3.5 DRIVE SLOTS-MR-DC	\$13,324.00	UM-H	27%	\$9,726.52	\$1,998.60	\$1,465.64	\$0.00	\$532.96	\$0.00	\$1,998.60

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VNX5500DP25	VNX5500 DPE; 25X2.5 DRIVE SLOTS-EMC RACK	\$0.00	UM-H	27%	\$0.00	\$1,816.95	\$1,332.43	\$0.00	\$484.52	\$0.00	\$1,816.95
5	VNX5500DP25D	VNX5500 DPE; 25X2.5 DRIVE SLOTS-DC	\$0.00	UM-H	27%	\$0.00	\$1,907.70	\$1,398.98	\$0.00	\$508.72	\$0.00	\$1,907.70
5	VNX5500DP25F	VNX5500 DPE; 25X2.5 DRV SLOTS-FLD INST	\$0.00	UM-H	27%	\$0.00	\$1,816.95	\$1,332.43	\$0.00	\$484.52	\$0.00	\$1,816.95
5	VNX5500DP25M	VNX5500 DPE; 25X2.5 DRV SLOTS-MINI RACK	\$0.00	UM-H	27%	\$0.00	\$1,816.95	\$1,332.43	\$0.00	\$484.52	\$0.00	\$1,816.95
5	VNX5500DP25MD	VNX5500 DPE,25X2.5 DRIVE SLOTS-MR-DC	\$13,324.00	UM-H	27%	\$9,726.52	\$1,998.60	\$1,465.64	\$0.00	\$532.96	\$0.00	\$1,998.60
5	VNX5500FL100	VNX5500-F FLASH ARRAY 21 X 100G F D & 4	\$76,635.00	UM-H	27%	\$55,943.55	\$11,495.25	\$8,429.85	\$0.00	\$3,065.40	\$0.00	\$11,495.25
5	VNX5500FL100F	VNX5500-F FLASH ARRAY 21 X 100G F D & 4	\$76,635.00	UM-H	27%	\$55,943.55	\$11,495.25	\$8,429.85	\$0.00	\$3,065.40	\$0.00	\$11,495.25
5	VNX5500FL100M	VNX5500-F FLASH ARY 21X100GFD &4x300HD	\$76,635.00	UM-H	27%	\$55,943.55	\$11,495.25	\$8,429.85	\$0.00	\$3,065.40	\$0.00	\$11,495.25
5	VNX5500FL200	VNX5500-F FL A 21X200G FD & 4X300 10K VD	\$142,995.00	UM-H	27%	\$104,386.35	\$21,449.25	\$15,729.45	\$0.00	\$5,719.80	\$0.00	\$21,449.25
5	VNX5500FL200F	VNX5500-F FL A 21X200G FD & 4X300 10K VD	\$142,995.00	UM-H	27%	\$104,386.35	\$21,449.25	\$15,729.45	\$0.00	\$5,719.80	\$0.00	\$21,449.25
5	VNX5500FL200M	VNX5500-F FL 21X200G FD & 4X300 10K VD	\$142,995.00	UM-H	27%	\$104,386.35	\$21,449.25	\$15,729.45	\$0.00	\$5,719.80	\$0.00	\$21,449.25
5	VNX5500ISOKIT	LIGHTNING 15&25; ISO KIT	\$0.00	UM-H	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX55DMEX	EMPTY VNX55 DM ENCLOSURE - EMC RACK	\$0.00	UM-H	27%	\$0.00	\$1,128.30	\$827.42	\$0.00	\$300.88	\$0.00	\$1,128.30
5	VNX55DMEXDU	VNX5500DME:1DATAMOVER+FC SLIC-UPGRADE DC	\$13,962.00	UM-H	27%	\$10,192.26	\$2,094.30	\$1,535.82	\$0.00	\$558.48	\$0.00	\$2,094.30
5	VNX55DMEXM	EMPTY VNX55 DM ENCLOSURE - MINI RACK	\$0.00	UM-H	27%	\$0.00	\$1,128.30	\$827.42	\$0.00	\$300.88	\$0.00	\$1,128.30
5	VNX55DMEXMD	VNX5500 DMEX SINGLE DM FC SLIC - MINI DC	\$10,342.00	UM-H	27%	\$7,549.66	\$1,551.30	\$1,137.62	\$0.00	\$413.68	\$0.00	\$1,551.30
5	VNX55DMEXU	VNX5500 EMPTY DM ENCLOSURE - UPGRADE	\$10,154.00	UM-H	27%	\$7,412.42	\$1,523.10	\$1,116.94	\$0.00	\$406.16	\$0.00	\$1,523.10
5	VNX55-KIT	DOCUMENTATION KIT FOR VNX5500	\$0.00	UM-H	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5700DM	VNX5700 ADD ON DATA MOVER+FC SLIC-E R	\$0.00	UM-H	27%	\$0.00	\$2,071.35	\$1,518.99	\$0.00	\$552.36	\$0.00	\$2,071.35
5	VNX5700DMEM	VNX5700 DME: 2 DATA MOVER+FC SLIC-M R	\$0.00	UM-H	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5700DMEU	VNX5700 DME: 2 DATA MOVER+FC SLIC-UPG	\$0.00	UM-H	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5700DMM	VNX5700 ADD ON DATA MOVER+FC SLIC-M R	\$0.00	UM-H	27%	\$0.00	\$2,071.35	\$1,518.99	\$0.00	\$552.36	\$0.00	\$2,071.35
5	VNX5700DMU	VNX5700 ADD ON DATA MOVER+FC SLIC-UPG	\$18,642.00	UM-H	27%	\$13,608.66	\$2,796.30	\$2,050.62	\$0.00	\$745.68	\$0.00	\$2,796.30
5	VNX5700DSPE	VNX5700 SPE 4X6G SAS BE-EMC DENSE RACK	\$34,000.00	UM-H	27%	\$24,820.00	\$5,100.00	\$3,740.00	\$0.00	\$1,360.00	\$0.00	\$5,100.00
5	VNX5700DSPEF	VNX5700 SPE FOR DENSE RACK-FIELD INST	\$37,778.00	UM-H	27%	\$27,577.94	\$5,666.70	\$4,155.58	\$0.00	\$1,511.12	\$0.00	\$5,666.70
5	VNX5700DSPEM	VNX5700 SPE FOR DENSE RACK-MINI RACK	\$37,778.00	UM-H	27%	\$27,577.94	\$5,666.70	\$4,155.58	\$0.00	\$1,511.12	\$0.00	\$5,666.70
5	VNX5700ISOKIT	ARGONAUT; SPITFIRE; ISO KIT	\$0.00	UM-H	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5700SPE	VNX5700 SPE 4X6G SAS BE-EMC RACK	\$0.00	UM-H	27%	\$0.00	\$5,100.00	\$3,740.00	\$0.00	\$1,360.00	\$0.00	\$5,100.00
5	VNX5700SPEF	VNX5700 SPE 4X6G SAS BE-FIELD INST	\$0.00	UM-H	27%	\$0.00	\$5,100.00	\$3,740.00	\$0.00	\$1,360.00	\$0.00	\$5,100.00
5	VNX5700SPEM	VNX5700 SPE 4X6G SAS BE-MINI RACK	\$0.00	UM-H	27%	\$0.00	\$5,100.00	\$3,740.00	\$0.00	\$1,360.00	\$0.00	\$5,100.00
5	VNX57-75B	CONVERT VNX5700 SPE TO VNX7500 SPE	\$58,540.00	UM-H	27%	\$42,734.20	\$8,781.00	\$6,439.40	\$0.00	\$2,341.60	\$0.00	\$8,781.00
5	VNX57DMEX	EMPTY VNX57 DM ENCLOSURE - EMC RACK	\$0.00	UM-H	27%	\$0.00	\$1,410.30	\$1,034.22	\$0.00	\$376.08	\$0.00	\$1,410.30
5	VNX57DMEXM	EMPTY VNX57 DM ENCLOSURE - MINI RACK	\$0.00	UM-H	27%	\$0.00	\$1,410.30	\$1,034.22	\$0.00	\$376.08	\$0.00	\$1,410.30
5	VNX57DMEXU	EMPTY VNX57 DM ENCLOSURE - UPGRADE	\$12,693.00	UM-H	27%	\$9,265.89	\$1,903.95	\$1,396.23	\$0.00	\$507.72	\$0.00	\$1,903.95
5	VNX57-KIT	DOCUMENTATION KIT FOR VNX5700	\$0.00	UM-H	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX6GSDAE15	VNX 15X3.5 IN 6GB SAS EXP DAE -EMC RACK	\$0.00	UM-H	27%	\$0.00	\$615.60	\$451.44	\$0.00	\$164.16	\$0.00	\$615.60
5	VNX6GSDAE15F	VNX 15X3.5 IN 6GB SAS EXP DAE-FLD INST	\$4,104.00	UM-H	27%	\$2,995.92	\$615.60	\$451.44	\$0.00	\$164.16	\$0.00	\$615.60
5	VNX6GSDAE15FD	3U DAE 15X3.5IN DC POWER ENCLOSURE	\$4,309.00	UM-H	27%	\$3,145.57	\$646.35	\$473.99	\$0.00	\$172.36	\$0.00	\$646.35
5	VNX6GSDAE15P	VNX57/75 15X3.5 6GB SAS PRIMARY DAE-E R	\$0.00	UM-H	27%	\$0.00	\$615.60	\$451.44	\$0.00	\$164.16	\$0.00	\$615.60
5	VNX6GSDAE15PF	VNX 55/75 15X3.5 6GB SAS PRIMARY DAE F I	\$4,104.00	UM-H	27%	\$2,995.92	\$615.60	\$451.44	\$0.00	\$164.16	\$0.00	\$615.60
5	VNX6GSDAE25	VNX 25X2.5 IN6GB SAS EXP DAE-EMC RACK	\$0.00	UM-H	27%	\$0.00	\$872.10	\$639.54	\$0.00	\$232.56	\$0.00	\$872.10
5	VNX6GSDAE25F	VNX 25X2.5 IN6GB SAS DAE-FIELD INSTALL	\$5,814.00	UM-H	27%	\$4,244.22	\$872.10	\$639.54	\$0.00	\$232.56	\$0.00	\$872.10
5	VNX6GSDAE25FD	2U 6G SAS 25 DRIVE DAE WITH DC POWER	\$6,105.00	UM-H	27%	\$4,456.65	\$915.75	\$671.55	\$0.00	\$244.20	\$0.00	\$915.75
5	VNX6GSDAE25P	VNX 25X2.5 6GB SAS PRIMARY DAE-EMC RACK	\$0.00	UM-H	27%	\$0.00	\$872.10	\$639.54	\$0.00	\$232.56	\$0.00	\$872.10
5	VNX6GSDAE25PF	VNX 55/75 25X2.5 6GB SAS PRIMARY DAE-F I	\$5,814.00	UM-H	27%	\$4,244.22	\$872.10	\$639.54	\$0.00	\$232.56	\$0.00	\$872.10
5	VNX6GSDAE60	VNX60X3.5IN 6G SAS EXP DAE - EMC RACK	\$16,416.00	UM-H	27%	\$11,983.68	\$2,462.40	\$1,805.76	\$0.00	\$656.64	\$0.00	\$2,462.40
5	VNX6GSDAE60F	VNX 60X3.5IN 6G SAS EXP DAE - FLD INST	\$16,416.00	UM-H	27%	\$11,983.68	\$2,462.40	\$1,805.76	\$0.00	\$656.64	\$0.00	\$2,462.40
5	VNX6GSDAE60F2	VNX 60X3.5IN 6G SAS EXP DAE - FLD W LDR	\$16,416.00	UM-H	27%	\$11,983.68	\$2,462.40	\$1,805.76	\$0.00	\$656.64	\$0.00	\$2,462.40
5	VNX6GSDAE60P	VNX 55/75 60X3.5 6G SAS PRIMARY DAE-E R	\$16,416.00	UM-H	27%	\$11,983.68	\$2,462.40	\$1,805.76	\$0.00	\$656.64	\$0.00	\$2,462.40
5	VNX6GSDAE15P	VNX 15X3.5IN PRIMARY DAE-EMC DENSE RACK	\$4,104.00	UM-H	27%	\$2,995.92	\$615.60	\$451.44	\$0.00	\$164.16	\$0.00	\$615.60
5	VNX7500DM	VNX7500 ADD ON DATA MOVER+FC SLIC-E R	\$0.00	UM-H	27%	\$0.00	\$4,509.30	\$3,306.82	\$0.00	\$1,202.48	\$0.00	\$4,509.30
5	VNX7500DMEU	VNX7500 DME: 2 DATA MOVER+FC SLIC-UPG	\$0.00	UM-H	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX7500DMM	VNX7500 ADD ON DATA MOVER+FC SLIC-M R	\$0.00	UM-H	27%	\$0.00	\$4,509.30	\$3,306.82	\$0.00	\$1,202.48	\$0.00	\$4,509.30
5	VNX7500DMU	VNX7500 ADD ON DATA MOVER+FC SLIC-UPG	\$40,584.00	UM-H	27%	\$29,626.32	\$6,087.60	\$4,464.24	\$0.00	\$1,623.36	\$0.00	\$6,087.60
5	VNX7500DSPE	VNX7500 SPE 4X6G SAS BE-EMC DENSE RACK	\$58,540.00	UM-H	27%	\$42,734.20	\$8,781.00	\$6,439.40	\$0.00	\$2,341.60	\$0.00	\$8,781.00
5	VNX7500DSPEF	VNX7500 SPE FOR DENSE RACK-FIELD INST	\$65,043.00	UM-H	27%	\$47,481.39	\$9,756.45	\$7,154.73	\$0.00	\$2,601.72	\$0.00	\$9,756.45
5	VNX7500DSPEM	VNX7500 SPE FOR DENSE RACK-MINI RACK	\$65,043.00	UM-H	27%	\$47,481.39	\$9,756.45	\$7,154.73	\$0.00	\$2,601.72	\$0.00	\$9,756.45
5	VNX7500SPE	VNX7500 SPE 4X6G SAS BE-EMC RACK	\$0.00	UM-H	27%	\$0.00	\$8,781.00	\$6,439.40	\$0.00	\$2,341.60	\$0.00	\$8,781.00
5	VNX7500SPEF	VNX7500 SPE 4X6G SAS BE-FIELD INST	\$0.00	UM-H	27%	\$0.00	\$8,781.00	\$6,439.40	\$0.00	\$2,341.60	\$0.00	\$8,781.00
5	VNX7500SPEM	VNX7500 SPE 4X6G SAS BE-MINI RACK	\$0.00	UM-H	27%	\$0.00	\$8,781.00	\$6,439.40	\$0.00	\$2,341.60	\$0.00	\$8,781.00
5	VNX7501DSPE	VNX7501 SPE 48GB SP-DENSE RACK-EMC RACK	\$65,043.00	UM-H	27%	\$47,481.39	\$9,756.45	\$7,154.73	\$0.00	\$2,601.72	\$0.00	\$9,756.45
5	VNX7501DSPEF	VNX7501 SPE 48GB SP-DENSE RACK-FLD INST	\$65,043.00	UM-H	27%	\$47,481.39	\$9,756.45	\$7,154.73	\$0.00	\$2,601.72	\$0.00	\$9,756.45
5	VNX7501DSPEM	VNX7501 SPE 48GB SP-DENSE RACK-MINI RACK	\$65,043.00	UM-H	27%	\$47,481.39	\$9,756.45	\$7,154.73	\$0.00	\$2,601.72	\$0.00	\$9,756.45
5	VNX7501SPE	VNX7501 SPE 48GB SP-EMC RACK	\$58,540.00	UM-H	27%	\$42,734.20	\$8,781.00	\$6,439.40	\$0.00	\$2,341.60	\$0.00	\$8,781.00
5	VNX7501SPEF	VNX7501 SPE 48GB SP-FIELD INST	\$58,540.00	UM-H	27%	\$42,734.20	\$8,781.00	\$6,439.40	\$0.00	\$2,341.60	\$0.00	\$8,781.00
5	VNX7501SPEM	VNX7501 SPE 48GB SP-MINI RACK	\$58,540.00	UM-H	27%	\$42,734.20	\$8,781.00	\$6,439.40	\$0.00	\$2,341.60	\$0.00	\$8,781.00
5	VNX7524-75EXB	CONVERT VNX7500 SP WITH EXP MEMORY	\$9,000.00	UM-H	27%	\$6,570.00	\$1,350.00	\$990.00	\$0.00	\$360.00	\$0.00	\$1,350.00
5	VNX75DMEX	EMPTY VNX75 DM ENCLOSURE - EMC RACK	\$0.00	UM-H	27%	\$0.00	\$1,410.30	\$1,034.22	\$0.00	\$376.08	\$0.00	\$1,410.30
5	VNX75DMEXF	EMPTY VNX75 DM ENCLOSURE - FIELD INST	\$0.00	UM-H	27%	\$0.00	\$1,410.30	\$1,034.22	\$0.00	\$376.08	\$0.00	\$1,410.30
5	VNX75DMEXM	EMPTY VNX75 DM ENCLOSURE - MINI RACK	\$0.00	UM-H	27%	\$0.00	\$1,410.30	\$1,034.22	\$0.00	\$376.08	\$0.00	\$1,410.30
5	VNX75DMEXU	EMPTY VNX75 DM ENCLOSURE - UPGRADE	\$12,693.00	UM-H	27%	\$9,265.89	\$1,903.95	\$1,396.23	\$0.00	\$507.72	\$0.00	\$1,903.95
5	VNX75-KIT	DOCUMENTATION KIT FOR VNX7500	\$0.00	UM-H	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXCS2	VNX 2ND CONTROL STATION-EMC RACK	\$0.00	UM-H	27%	\$0.00	\$341.40	\$250.36	\$0.00	\$91.04	\$0.00	\$341.40
5	VNXCS2M	VNX 2ND CONTROL STATION-MINI RACK	\$0.00	UM-H	27%	\$0.00	\$341.40	\$250.36	\$0.00	\$91.04	\$0.00	\$341.40
5	VNXCS2U	VNX 2ND CONTROL STATION - UPGRADE	\$3,073.00	UM-H	27%	\$2,243.29	\$460.95	\$338.03	\$0.00	\$122.92	\$0.00	\$460.95
5	VNX-CS-ADJ	ADJUSTABLE RAIL KIT FOR 1U CS	\$237.00	UM-H	27%	\$173.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXCSU	VNX 1ST CONTROL STATION - UPGRADE	\$0.00	UM-H	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-DAE15ADJ	ADJUSTABLE RAIL KIT FOR 3U 15 DRIVE DAE	\$104.00	UM-H	27%	\$75.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-DAE25ADJ	ADJUSTABLE RAIL KIT FOR 2U 25 DRIVE DAE	\$104.00	UM-H	27%	\$75.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-DAE2U-ADJ	ADJUSTABLE RAIL KIT FOR THE 2U DAE	\$59.00	UM-H	27%	\$43.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	VNXDMCBLD1S2	VNX CABLE KIT FOR DPE:+ 1 DM; 1CS; 2 SPS	\$0.00	UM-H	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXDMCBLD2S2	VNX CABLE KIT FOR DPE+2 DM; 1 CS; 2 SPS	\$0.00	UM-H	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXDMCBLD3S2	VNX CABLE KIT FOR DPE+3 DM; 1 CS; 2 SPS	\$0.00	UM-H	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXDMCBL2S	VNX MINI RCK CBL KIT FOR SPE+2 DM&1 CS	\$0.00	UM-H	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXDMCBL3S	VNX MINI RCK CBL KIT FOR SPE+3 DM&1 CS	\$0.00	UM-H	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXDMCBL4S	VNX MINI RCK CBL KIT FOR SPE+4 DM&1 CS	\$0.00	UM-H	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXDMCBL5S	VNX MINI RCK CBL KIT FOR SPE+5 DM&1 CS	\$0.00	UM-H	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXDMCBL6S	VNX MINI RCK CBL KIT FOR SPE+6 DM&1 CS	\$0.00	UM-H	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXDMCBL7S	VNX MINI RCK CBL KIT FOR SPE+7 DM&1 CS	\$0.00	UM-H	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXDMCBL8S	VNX MINI RCK CBL KIT FOR SPE+8 DM&1 CS	\$0.00	UM-H	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-DMEADJ	ADJUSTABLE RAIL KIT FOR 2U DME	\$104.00	UM-H	27%	\$75.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-DPE15ADJ	ADJUSTABLE RAIL KIT FOR 3U 15 DRIVE DPE	\$208.00	UM-H	27%	\$151.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-DPE25ADJ	ADJUSTABLE RAIL KIT FOR 3U 25 DRIVE DPE	\$208.00	UM-H	27%	\$151.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXDRACK1-40U	VNXB 40U DEEP RACK WITH FRONT PANEL	\$4,383.00	UM-H	27%	\$3,199.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXDRACK2-40U	VNXB 40U DEEP RACK WITH FRONT PANEL	\$4,383.00	UM-H	27%	\$3,199.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXFCSEFP	ADDITIONAL 8 G SFP FOR VNX5500	\$0.00	UM-H	27%	\$0.00	\$104.40	\$76.56	\$0.00	\$27.84	\$0.00	\$104.40	\$0.00
5	VNXOE32	VNX BLK & FILE OE INYO=IC	\$0.00	UM-H	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-OM3-100M	100M MM FIBRE CABLE LC-LC	\$397.00	UM-H	27%	\$289.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-OM3-10M	10M MM FIBRE CABLE LC-LC	\$202.00	UM-H	27%	\$147.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-OM3-1M	1M MM FIBRE CABLE LC-LC	\$160.00	UM-H	27%	\$116.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-OM3-30M	30M MM FIBRE CABLE LC-LC	\$216.00	UM-H	27%	\$157.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-OM3-3M	3M MM FIBRE CABLE LC-LC	\$174.00	UM-H	27%	\$127.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-OM3-50M	50M MM FIBRE CABLE LC-LC	\$271.00	UM-H	27%	\$197.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-OM3-5M	5M MM FIBRE CABLE LC-LC	\$181.00	UM-H	27%	\$132.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXRACK-40U	VNX 40U RACK WITH FRONT PANEL	\$2,922.00	UM-H	27%	\$2,133.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-RPHW5-G4U	GEN4 RPA FOR VNX5500; VNX5700; VNX7500	\$0.00	UM-H	27%	\$0.00	\$1,524.00	\$1,117.60	\$0.00	\$406.40	\$0.00	\$1,524.00	\$0.00
5	VNX-RPHW5-G4U	GEN4 RPA VNX5500/5700/7500 ADD APPL ONLY	\$0.00	UM-H	27%	\$0.00	\$1,524.00	\$1,117.60	\$0.00	\$406.40	\$0.00	\$1,524.00	\$0.00
5	VNX-RPHW5-G5T	RPA GEN5-TAA FOR VNX L2	\$17,880.00	UM-H	27%	\$13,052.40	\$2,682.00	\$1,966.80	\$0.00	\$715.20	\$0.00	\$2,682.00	\$0.00
5	VNX-RPHW5-G6T	RPA FOR v55 - v75	\$19,250.00	UM-H	27%	\$14,052.50	\$2,887.50	\$2,117.50	\$0.00	\$770.00	\$0.00	\$2,887.50	\$0.00
5	VNX-SPE2UADJ	ADJUSTABLE RAIL KIT FOR THE 2U SPE	\$59.00	UM-H	27%	\$43.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXSPS1KW	VNX57/75 1.2KW SPS 15/25 DRV VLT DAE-E R	\$0.00	UM-H	27%	\$0.00	\$128.40	\$94.16	\$0.00	\$34.24	\$0.00	\$128.40	\$0.00
5	VNXSPS1KWF	VNX57/75 1.2KW SPS 15/25 DRV VLT DAE-F I	\$856.00	UM-H	27%	\$624.88	\$128.40	\$94.16	\$0.00	\$34.24	\$0.00	\$128.40	\$0.00
5	VNXSPS1KWM	VNX57/75 1.2KW SPS 15/25 DRV VLT DAE-M R	\$0.00	UM-H	27%	\$0.00	\$128.40	\$94.16	\$0.00	\$34.24	\$0.00	\$128.40	\$0.00
5	VNXSPS2KW	VNX57/75 2.2KW SPS 60 DRV VAULT DAE-E R	\$1,900.00	UM-H	27%	\$1,387.00	\$285.00	\$209.00	\$0.00	\$76.00	\$0.00	\$285.00	\$0.00
5	VNXSPS2KWF	VNX57/75 2.2KW SPS 60 DRV VAULT DAE-FLD	\$1,900.00	UM-H	27%	\$1,387.00	\$285.00	\$209.00	\$0.00	\$76.00	\$0.00	\$285.00	\$0.00
5	VNX-SPS-ADJ	ADJUSTABLE RAIL KIT FOR 1U SPS	\$209.00	UM-H	27%	\$152.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VSPEXPDASBEA	VNX7500 DENSE SAS BE EXP TO 8 BUSES	\$15,304.00	UM-H	27%	\$11,171.92	\$2,295.60	\$1,683.44	\$0.00	\$612.16	\$0.00	\$2,295.60	\$0.00
5	VSPEXPDASBEU	VNX7500 DENSE SAS BE EXP TO 8 BUS UPG	\$21,500.00	UM-H	27%	\$15,695.00	\$3,225.00	\$2,365.00	\$0.00	\$860.00	\$0.00	\$3,225.00	\$0.00
5	VSPEXPSASBEA	VNX7500 SAS BE EXPAN TO 8 BUSES ADD-ON	\$15,304.00	UM-H	27%	\$11,171.92	\$2,295.60	\$1,683.44	\$0.00	\$612.16	\$0.00	\$2,295.60	\$0.00
5	VSPEXPSASBEU	VNX7500 SAS BE EXPANSION TO 8 BUSES UPG	\$21,500.00	UM-H	27%	\$15,695.00	\$3,225.00	\$2,365.00	\$0.00	\$860.00	\$0.00	\$3,225.00	\$0.00
5	VSPM1G4CUA	VNX 4 PT 1GBASE-T ISCSI IO MOD PR	\$0.00	UM-H	27%	\$0.00	\$521.70	\$382.58	\$0.00	\$139.12	\$0.00	\$521.70	\$0.00
5	VSPM1G4CUU	VNX 4 PT 1GBASE-T ISCSI IO MOD PR-UPG	\$4,869.00	UM-H	27%	\$3,554.37	\$730.35	\$535.59	\$0.00	\$194.76	\$0.00	\$730.35	\$0.00
5	VSPM6GS4A	VNX 4 PT 6G SAS FE IO MODULE PAIR	\$0.00	UM-H	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VSPM8GFFEA	VNX 4 PORT 8G FC IO MODULE PAIR	\$0.00	UM-H	27%	\$0.00	\$652.20	\$478.28	\$0.00	\$173.92	\$0.00	\$652.20	\$0.00
5	VSPM8GFFEU	VNX 4 PORT 8G FC IO MODULE PAIR - UPG	\$6,087.00	UM-H	27%	\$4,443.51	\$913.05	\$669.57	\$0.00	\$243.48	\$0.00	\$913.05	\$0.00
5	VSPMXGFCOEOPA	2 PORT FCOE IO MODULE OPTICAL	\$0.00	UM-H	27%	\$0.00	\$626.10	\$459.14	\$0.00	\$166.96	\$0.00	\$626.10	\$0.00
5	VSPMXGFCOEOPU	VNX 2 PT FCOE IO MOD PAIR-SFP-UPGRADE	\$4,675.00	UM-H	27%	\$3,412.75	\$701.25	\$514.25	\$0.00	\$187.00	\$0.00	\$701.25	\$0.00
5	VSPMXGFCOETWA	2 PORT FCOE IO MODULE ACTIVE TWINAX PAIR	\$0.00	UM-H	27%	\$0.00	\$438.30	\$321.42	\$0.00	\$116.88	\$0.00	\$438.30	\$0.00
5	VSPMXGFCOETWU	VNX 2 PT FCOE IO MOD PAIR-TWAX-UPGRADE	\$4,091.00	UM-H	27%	\$2,986.43	\$613.65	\$450.01	\$0.00	\$163.64	\$0.00	\$613.65	\$0.00
5	VSPMXG2IA	VNX 2 PT OP 10G ISCSI IO MOD PR-SFP	\$0.00	UM-H	27%	\$0.00	\$1,252.20	\$918.28	\$0.00	\$333.92	\$0.00	\$1,252.20	\$0.00
5	VSPMXG2ICUA	VNX 2 PT 10GBASE-T ISCSI IO MOD PR	\$0.00	UM-H	27%	\$0.00	\$782.55	\$573.87	\$0.00	\$208.68	\$0.00	\$782.55	\$0.00
5	VSPMXG2ICUU	VNX 2PT 10GBASE-T ISCSI IO MOD PR-UG	\$7,325.00	UM-H	27%	\$5,347.25	\$1,098.75	\$805.75	\$0.00	\$293.00	\$0.00	\$1,098.75	\$0.00
5	VSPMXG2ITWA	VNX 2 PT OP 10G ISCSI IO MOD PR-TWAX	\$0.00	UM-H	27%	\$0.00	\$1,043.55	\$765.27	\$0.00	\$278.28	\$0.00	\$1,043.55	\$0.00
5	VSPMXG2ITWU	VNX 2 PT OP 10G ISCSI IO MOD PR-TWAX-UPG	\$9,740.00	UM-H	27%	\$7,110.20	\$1,461.00	\$1,071.40	\$0.00	\$389.60	\$0.00	\$1,461.00	\$0.00
5	VSPMXG2IU	VNX 2 PT OP 10G ISCSI IO MOD PR-SFP-UPG	\$11,687.00	UM-H	27%	\$8,531.51	\$1,753.05	\$1,285.57	\$0.00	\$467.48	\$0.00	\$1,753.05	\$0.00
5	V-VX-230010	2.5 300G 10K 6GB SAS DSK DRV VAULT PACK	\$0.00	UM-H	27%	\$0.00	\$423.75	\$310.75	\$0.00	\$113.00	\$0.00	\$423.75	\$0.00
5	V-VX-260010	2.5 IN 600G 10K 6GB DISK DRV VAULT PACK	\$0.00	UM-H	27%	\$0.00	\$679.50	\$498.30	\$0.00	\$181.20	\$0.00	\$679.50	\$0.00
5	V-VX-290010	2.5 IN 900G 10K 6GB DISK DRV VAULT PACK	\$0.00	UM-H	27%	\$0.00	\$959.25	\$703.45	\$0.00	\$255.80	\$0.00	\$959.25	\$0.00
5	V-VX-D60010	VNX 3.5X60 DRV ENC 4X600G 10K SAS VAULT	\$4,915.00	UM-H	27%	\$3,587.95	\$737.25	\$540.65	\$0.00	\$196.60	\$0.00	\$737.25	\$0.00
5	V-VX-D90010	VNX 3.5X60 DRV ENC 4X900G 10K SAS VAULT	\$6,980.00	UM-H	27%	\$5,095.40	\$1,047.00	\$767.80	\$0.00	\$279.20	\$0.00	\$1,047.00	\$0.00
5	V-VX-V30010	3.5 300G 10K VAULT PCK 6GSDAE/DPE	\$0.00	UM-H	27%	\$0.00	\$461.25	\$338.25	\$0.00	\$123.00	\$0.00	\$461.25	\$0.00
5	V-VX-V60010	3.5 600G 10K VAULT PCK 6GSDAE/DPE	\$0.00	UM-H	27%	\$0.00	\$737.25	\$540.65	\$0.00	\$196.60	\$0.00	\$737.25	\$0.00
5	V-VX-V90010	3.5 IN 900G 10K VAULT PACK FOR 6GSDAE-15	\$0.00	UM-H	27%	\$0.00	\$1,047.00	\$767.80	\$0.00	\$279.20	\$0.00	\$1,047.00	\$0.00
5	V-VX-VS0701	3.5 IN 1TB 7.2K SAS DISK DRIVE VAULT PK	\$0.00	UM-H	27%	\$0.00	\$415.50	\$304.70	\$0.00	\$110.80	\$0.00	\$415.50	\$0.00
5	V-VX-VS0702	3.5 IN 2T SAS DISK DRIVE VAULT PACK	\$0.00	UM-H	27%	\$0.00	\$747.00	\$547.80	\$0.00	\$199.20	\$0.00	\$747.00	\$0.00
5	V-VX-VS0703	3.5 IN 3T SAS DISK DRIVE VAULT PACK	\$0.00	UM-H	27%	\$0.00	\$1,083.75	\$794.75	\$0.00	\$289.00	\$0.00	\$1,083.75	\$0.00
5	V-VX-VS0704	3.5 IN 4T SAS DISK DRIVE VAULT PACK	\$0.00	UM-H	27%	\$0.00	\$1,347.00	\$987.80	\$0.00	\$359.20	\$0.00	\$1,347.00	\$0.00
5	V-VX-VS1530	3.5 300G 15K VAULT PCK 6GSDAE/DPE	\$0.00	UM-H	27%	\$0.00	\$609.00	\$446.60	\$0.00	\$162.40	\$0.00	\$609.00	\$0.00
5	V-VX-VS1560	3.5 600G 15K VAULT PCK 6GSDAE/DPE	\$0.00	UM-H	27%	\$0.00	\$969.75	\$711.15	\$0.00	\$258.60	\$0.00	\$969.75	\$0.00
5	VX-2S10-300	2.5 IN 300G 10K DISK DRV FOR 6GSDAE-25	\$0.00	UM-H	27%	\$0.00	\$105.75	\$77.55	\$0.00	\$28.20	\$0.00	\$105.75	\$0.00
5	VX-2S10-300TU	VNX 300GB 10K UPG DRV - 25X2.5IN DAE/DPE	\$955.00	UM-H	27%	\$697.15	\$106.10	\$77.36	\$0.00	\$28.30	\$0.00	\$106.10	\$0.00
5	VX-2S10-300U	VNX 300GB 10K UPG DRV - 25X2.5IN DAE/DPE	\$955.00	UM-H	27%	\$697.15	\$106.10	\$77.36	\$0.00	\$28.30	\$0.00	\$106.10	\$0.00
5	VX-2S10-600	2.5 IN 600G 10K DISK DRV FOR 6GSDAE-25	\$0.00	UM-H	27%	\$0.00	\$170.25	\$124.85	\$0.00	\$45.40	\$0.00	\$170.25	\$0.00
5	VX-2S10-600TU	VNX 600G 10K UPG DRV-25X2.5IN DAE/DPE	\$1,530.00	UM-H	27%	\$1,116.90	\$169.98	\$123.93	\$0.00	\$45.34	\$0.00	\$169.98	\$0.00
5	VX-2S10-600U	VNX 600G 10K UPG DRV-25X2.5IN DAE/DPE	\$1,530.00	UM-H	27%	\$1,116.90	\$169.98	\$123.93	\$0.00	\$45.34	\$0.00	\$169.98	\$0.00
5	VX-2S10-900	2.5 IN 900GB 10K DRIVE FOR 6GSDAE-25	\$0.00	UM-H	27%	\$0.00	\$239.25	\$175.45	\$0.00	\$63.80	\$0.00	\$239.25	\$0.00
5	VX-2S10-900TU	VNX 900G 10K UPG DRV-25X2.5IN DAE/DPE	\$2,155.00	UM-H	27%	\$1,573.15	\$239.42	\$174.56	\$0.00	\$63.86	\$0.00	\$239.42	\$0.00
5	VX-2S10-900U	VNX 900G 10K UPG DRV-25X2.5IN DAE/DPE	\$2,155.00	UM-H	27%	\$1,573.15	\$239.42	\$174.56	\$0.00	\$63.86	\$0.00	\$239.42	\$0.00
5	VX-2S6F-100	2.5 IN 100GB FLASH DRIVE FOR 6GSDAE-25	\$0.00	UM-H	27%	\$0.00	\$527.25	\$386.65	\$0.00	\$140.60	\$0.00	\$527.25	\$0.00
5	VX-2S6F-100TU	VNX 100GB FLASH UPG DRV-25X2.5IN DPE/DAE	\$4,745.00	UM-H	27%	\$3,463.85	\$527.17	\$384.35	\$0.00	\$140.61	\$0.00	\$527.17</	

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	VX-2S6F-100U	VNX 100G FLASH UPG DRV-25X2.5IN DPE/DAE	\$4,745.00	UM-H	27%	\$3,463.85	\$527.17	\$384.35	\$0.00	\$140.61	\$0.00	\$527.17
5	VX-2S6F-200	2.5 IN 200GB FLASH FOR 6GSDAE-25	\$0.00	UM-H	27%	\$0.00	\$1,001.25	\$734.25	\$0.00	\$267.00	\$0.00	\$1,001.25
5	VX-2S6F-200TU	VNX 200G FLASH UPG DRV 25X2.5IN DPE/DAE	\$9,010.00	UM-H	27%	\$6,577.30	\$1,001.01	\$729.81	\$0.00	\$267.00	\$0.00	\$1,001.01
5	VX-2S6F-200U	VNX 200G FLASH UPG DRV 25X2.5IN DPE/DAE	\$9,010.00	UM-H	27%	\$6,577.30	\$1,001.01	\$729.81	\$0.00	\$267.00	\$0.00	\$1,001.01
5	VX-DS07-010	VNX 1TB NL SAS DRV-60X3.5IN DRV DAE	\$690.00	UM-H	27%	\$503.70	\$103.50	\$75.90	\$0.00	\$27.60	\$0.00	\$103.50
5	VX-DS07-010TU	VNX 1TB NL SAS UPG DRV-60X3.5IN DRV DAE	\$0.00	UM-H	27%	\$0.00	\$103.88	\$75.74	\$0.00	\$27.71	\$0.00	\$103.88
5	VX-DS07-010U	VNX 1TB NL SAS UPG DRV-60X3.5IN DRV DAE	\$0.00	UM-H	27%	\$0.00	\$103.88	\$75.74	\$0.00	\$27.71	\$0.00	\$103.88
5	VX-DS07-020	VNX 2TB NL SAS DRV 3.5X60 DRV DAE	\$1,245.00	UM-H	27%	\$908.85	\$186.75	\$136.95	\$0.00	\$49.80	\$0.00	\$186.75
5	VX-DS07-020TU	VNX 2TB NL SAS UPG DRV-60X3.5IN DRV DAE	\$1,685.00	UM-H	27%	\$1,230.05	\$187.20	\$136.49	\$0.00	\$49.93	\$0.00	\$187.20
5	VX-DS07-020U	VNX 2TB NL SAS UPG DRV-60X3.5IN DRV DAE	\$1,685.00	UM-H	27%	\$1,230.05	\$187.20	\$136.49	\$0.00	\$49.93	\$0.00	\$187.20
5	VX-DS07-030	VNX 3TB NL SAS DRV 3.5X60 DRV DAE	\$1,805.00	UM-H	27%	\$1,317.65	\$270.75	\$198.55	\$0.00	\$72.20	\$0.00	\$270.75
5	VX-DS07-030TU	VNX 3TB NL SAS UPG DRV-60X3.5IN DRV DAE	\$2,435.00	UM-H	27%	\$1,777.55	\$270.53	\$197.24	\$0.00	\$72.16	\$0.00	\$270.53
5	VX-DS07-030U	VNX 3TB NL SAS UPG DRV-60X3.5IN DRV DAE	\$2,435.00	UM-H	27%	\$1,777.55	\$270.53	\$197.24	\$0.00	\$72.16	\$0.00	\$270.53
5	VX-DS07-040	VNX 4TB NL-SAS 60X3.5IN DAE	\$2,245.00	UM-H	27%	\$1,638.85	\$336.75	\$246.95	\$0.00	\$89.80	\$0.00	\$336.75
5	VX-DS07-040TU	VNX 4TB NL SAS UPG DRV-60X3.5IN DRV DAE	\$3,030.00	UM-H	27%	\$2,211.90	\$336.63	\$245.43	\$0.00	\$89.79	\$0.00	\$336.63
5	VX-DS07-040U	VNX 4TB NL-SAS 60X3.5IN DAE UPGRADE	\$3,030.00	UM-H	27%	\$2,211.90	\$336.63	\$245.43	\$0.00	\$89.79	\$0.00	\$336.63
5	VX-DS10-600	VNX 600GB 10K SAS DRV 60X3.5IN DRV DAE	\$1,230.00	UM-H	27%	\$897.90	\$184.50	\$135.30	\$0.00	\$49.20	\$0.00	\$184.50
5	VX-DS10-600TU	VNX 600G 10K UPG DRV-60X3.5IN DRV DAE	\$1,660.00	UM-H	27%	\$1,211.80	\$184.43	\$134.46	\$0.00	\$49.19	\$0.00	\$184.43
5	VX-DS10-600U	VNX 600G 10K UPG DRV-60X3.5IN DRV DAE	\$1,660.00	UM-H	27%	\$1,211.80	\$184.43	\$134.46	\$0.00	\$49.19	\$0.00	\$184.43
5	VX-DS10-900	VNX 900GB 10K SAS DRV 60X3.5IN DRV DAE	\$1,745.00	UM-H	27%	\$1,273.85	\$261.75	\$191.95	\$0.00	\$69.80	\$0.00	\$261.75
5	VX-DS10-900TU	VNX 900G 10K UPG DRV-60X3.5IN DRV DAE	\$2,360.00	UM-H	27%	\$1,722.80	\$262.20	\$191.16	\$0.00	\$69.93	\$0.00	\$262.20
5	VX-DS10-900U	VNX 900G SAS UPG DRV-60X3.5IN DRV DAE	\$2,360.00	UM-H	27%	\$1,722.80	\$262.20	\$191.16	\$0.00	\$69.93	\$0.00	\$262.20
5	VX-DS6F-100	VNX 100GB SAS FLASH DRV 3.5X60 DRV DAE	\$3,535.00	UM-H	27%	\$2,580.55	\$530.25	\$388.85	\$0.00	\$141.40	\$0.00	\$530.25
5	VX-DS6F-100TU	VNX 100GB SAS FLASH UPG-60X3.5IN DRV DAE	\$4,775.00	UM-H	27%	\$3,485.75	\$530.50	\$386.78	\$0.00	\$141.50	\$0.00	\$530.50
5	VX-DS6F-100U	VNX 100GB SAS FLASH UPG-60X3.5IN DRV DAE	\$4,775.00	UM-H	27%	\$3,485.75	\$530.50	\$386.78	\$0.00	\$141.50	\$0.00	\$530.50
5	VX-DS6F-200	VNX 200GB SAS FLASH DRV 3.5X60 DRV DAE	\$6,720.00	UM-H	27%	\$4,905.60	\$1,008.00	\$739.20	\$0.00	\$268.80	\$0.00	\$1,008.00
5	VX-DS6F-200TU	VNX 200GB SAS FLASH UPG-60X3.5IN DRV DAE	\$9,070.00	UM-H	27%	\$6,621.10	\$1,007.68	\$734.67	\$0.00	\$268.77	\$0.00	\$1,007.68
5	VX-DS6F-200U	VNX 200GB SAS FLASH UPG-60X3.5IN DRV DAE	\$9,070.00	UM-H	27%	\$6,621.10	\$1,007.68	\$734.67	\$0.00	\$268.77	\$0.00	\$1,007.68
5	VX-VS07-010	VNX 1TB NL SAS DRV-15X3.5IN DRV DPE/DAE	\$0.00	UM-H	27%	\$0.00	\$103.50	\$75.90	\$0.00	\$27.60	\$0.00	\$103.50
5	VX-VS07-010TU	VNX 1TB NL SAS -15X3.5IN DPE/DAE UPG DRV	\$0.00	UM-H	27%	\$0.00	\$103.88	\$75.74	\$0.00	\$27.71	\$0.00	\$103.88
5	VX-VS07-010U	VNX 1TB NL SAS -15X3.5IN DPE/DAE UPG DRV	\$0.00	UM-H	27%	\$0.00	\$103.88	\$75.74	\$0.00	\$27.71	\$0.00	\$103.88
5	VX-VS07-020	2TB 7200RPM 6GB SAS 3.5 CARRIER	\$0.00	UM-H	27%	\$0.00	\$186.75	\$136.95	\$0.00	\$49.80	\$0.00	\$186.75
5	VX-VS07-020TU	VNX 2TB NL SAS -15X3.5IN DPE/DAE UPG DRV	\$1,685.00	UM-H	27%	\$1,230.05	\$187.20	\$136.49	\$0.00	\$49.93	\$0.00	\$187.20
5	VX-VS07-020U	VNX 2TB NL SAS UPG DRV-15X3.5IN DAE/DPE	\$1,685.00	UM-H	27%	\$1,230.05	\$187.20	\$136.49	\$0.00	\$49.93	\$0.00	\$187.20
5	VX-VS07-030	3.5 IN 3T 7200RPM DISK DRV FOR 6GSDAE-15	\$0.00	UM-H	27%	\$0.00	\$270.75	\$198.55	\$0.00	\$72.20	\$0.00	\$270.75
5	VX-VS07-030TU	VNX 3TB NL SAS -15X3.5IN DPE/DAE UPG DRV	\$2,435.00	UM-H	27%	\$1,777.55	\$270.53	\$197.24	\$0.00	\$72.16	\$0.00	\$270.53
5	VX-VS07-030U	VNX 3TB NL SAS UPG DRV-15X3.5IN DPE/DAE	\$2,435.00	UM-H	27%	\$1,777.55	\$270.53	\$197.24	\$0.00	\$72.16	\$0.00	\$270.53
5	VX-VS07-040	VNX 4TB NL-SAS 15X3.5IN DAE /DPE	\$0.00	UM-H	27%	\$0.00	\$336.75	\$246.95	\$0.00	\$89.80	\$0.00	\$336.75
5	VX-VS07-040TU	VNX 4TB NL SAS -15X3.5IN DPE/DAE UPG DRV	\$3,030.00	UM-H	27%	\$2,211.90	\$336.63	\$245.43	\$0.00	\$89.79	\$0.00	\$336.63
5	VX-VS07-040U	VNX 4TB NL-SAS 15X3.5IN DAE /DPE UPGRAD	\$3,030.00	UM-H	27%	\$2,211.90	\$336.63	\$245.43	\$0.00	\$89.79	\$0.00	\$336.63
5	VX-VS10-300	300GB 10K 520BPS 6GB SAS 3.5 CARRIER	\$0.00	UM-H	27%	\$0.00	\$115.50	\$84.70	\$0.00	\$30.80	\$0.00	\$115.50
5	VX-VS10-300TU	VNX 300G 10K UPG DRV-15X3.5IN DAE/DPE	\$0.00	UM-H	27%	\$0.00	\$115.54	\$84.24	\$0.00	\$30.82	\$0.00	\$115.54
5	VX-VS10-300U	VNX 300G 10K UPG DRV-15X3.5IN DAE/DPE	\$0.00	UM-H	27%	\$0.00	\$115.54	\$84.24	\$0.00	\$30.82	\$0.00	\$115.54
5	VX-VS10-600	600GB 10K 520BPS 6GB SAS 3.5 CARRIER	\$0.00	UM-H	27%	\$0.00	\$184.50	\$135.30	\$0.00	\$49.20	\$0.00	\$184.50
5	VX-VS10-600TU	VNX 600G 10K UPG DRV-15X3.5IN DAE/DPE	\$1,660.00	UM-H	27%	\$1,211.80	\$184.43	\$134.46	\$0.00	\$49.19	\$0.00	\$184.43
5	VX-VS10-600U	600GB 10K SAS UPG DRV - 15X3.5IN DAE/DPE	\$1,660.00	UM-H	27%	\$1,211.80	\$184.43	\$134.46	\$0.00	\$49.19	\$0.00	\$184.43
5	VX-VS10-900	3.5 IN 900G 10K DISK DRV FOR 6GSDAE-15	\$0.00	UM-H	27%	\$0.00	\$261.75	\$191.95	\$0.00	\$69.80	\$0.00	\$261.75
5	VX-VS10-900TU	VNX 900G 10K UPG DRV-15X3.5IN DAE/DPE	\$2,360.00	UM-H	27%	\$1,722.80	\$262.20	\$191.16	\$0.00	\$69.93	\$0.00	\$262.20
5	VX-VS10-900U	900GB 10K SAS UPG DRV - 15X3.5IN DAE/DPE	\$2,360.00	UM-H	27%	\$1,722.80	\$262.20	\$191.16	\$0.00	\$69.93	\$0.00	\$262.20
5	VX-VS15-300	300GB 15K 520BPS 6GB SAS 3.5 CARRIER	\$0.00	UM-H	27%	\$0.00	\$152.25	\$111.65	\$0.00	\$40.60	\$0.00	\$152.25
5	VX-VS15-300TU	VNX 300G 15K UPG DRV-15X3.5IN DAE/DPE	\$1,370.00	UM-H	27%	\$1,000.10	\$152.21	\$110.97	\$0.00	\$40.60	\$0.00	\$152.21
5	VX-VS15-300U	VNX 300G 15K UPG DRV-15X3.5IN DAE/DPE	\$1,370.00	UM-H	27%	\$1,000.10	\$152.21	\$110.97	\$0.00	\$40.60	\$0.00	\$152.21
5	VX-VS15-600	600GB 15K 520BPS 6GB SAS 3.5 CARRIER	\$0.00	UM-H	27%	\$0.00	\$242.25	\$177.65	\$0.00	\$64.60	\$0.00	\$242.25
5	VX-VS15-600TU	VNX 600G 15K UPG DRV-15X3.5IN DAE/DPE	\$2,180.00	UM-H	27%	\$1,591.40	\$242.20	\$176.58	\$0.00	\$64.60	\$0.00	\$242.20
5	VX-VS15-600U	VNX 600G 15K UPG DRV-15X3.5IN DAE/DPE	\$2,180.00	UM-H	27%	\$1,591.40	\$242.20	\$176.58	\$0.00	\$64.60	\$0.00	\$242.20
5	VX-VS6F-100	100GB 6GB SAS FLASH DRIVE	\$0.00	UM-H	27%	\$0.00	\$530.25	\$388.85	\$0.00	\$141.40	\$0.00	\$530.25
5	VX-VS6F-100TU	VNX 100G FLASH UPG DRV-15X3.5IN DAE/DPE	\$4,775.00	UM-H	27%	\$3,485.75	\$530.50	\$386.78	\$0.00	\$141.50	\$0.00	\$530.50
5	VX-VS6F-100U	VNX 100G FLASH UPG DRV-15X3.5IN DAE/DPE	\$4,775.00	UM-H	27%	\$3,485.75	\$530.50	\$386.78	\$0.00	\$141.50	\$0.00	\$530.50
5	VX-VS6F-200	200GB 6GB SAS FLASH DRIVE	\$0.00	UM-H	27%	\$0.00	\$1,008.00	\$739.20	\$0.00	\$268.80	\$0.00	\$1,008.00
5	VX-VS6F-200TU	VNX 200G FLASH UPG DRV-15X3.5IN DAE/DPE	\$9,070.00	UM-H	27%	\$6,621.10	\$1,007.68	\$734.67	\$0.00	\$268.77	\$0.00	\$1,007.68
5	VX-VS6F-200U	VNX 200G FLASH UPG DRV-15X3.5IN DAE/DPE	\$9,070.00	UM-H	27%	\$6,621.10	\$1,007.68	\$734.67	\$0.00	\$268.77	\$0.00	\$1,007.68
5	450-000-629	Application Protection VNX5500=IC	\$33,502.00	UM-S	27%	\$24,456.46	\$6,030.36	\$5,360.32	\$0.00	\$0.00	\$0.00	\$6,030.36
5	450-000-630	Application Protection VNX5700=IC	\$44,410.00	UM-S	27%	\$32,419.30	\$7,993.80	\$7,105.60	\$0.00	\$0.00	\$0.00	\$7,993.80
5	450-000-631	Application Protection VNX7500=IC	\$53,939.00	UM-S	27%	\$39,375.47	\$9,709.02	\$8,630.24	\$0.00	\$0.00	\$0.00	\$9,709.02
5	456-005-708	Replication Manager: VNX5500	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-711	Replication Manager: VNX5700	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-714	Replication Manager: VNX7500	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-621	DPA REPLICATION ANALYSIS: VNX5500(BLOCK)	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-623	DPA REPLICATION ANALYSIS: VNX5700(BLOCK)	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-625	DPA REPLICATION ANALYSIS: VNX7500(BLOCK)	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-680	CC / PROSPHERE MGMT PKG VNX 5500	\$0.00	UM-S	27%	\$0.00	\$6,193.80	\$5,505.60	\$0.00	\$0.00	\$0.00	\$6,193.80
5	456-103-681	CC / PROSPHERE MGMT PKG VNX 5700	\$0.00	UM-S	27%	\$0.00	\$11,523.60	\$10,243.20	\$0.00	\$0.00	\$0.00	\$11,523.60
5	456-103-682	CC / PROSPHERE MGMT PKG VNX 7500	\$0.00	UM-S	27%	\$0.00	\$19,872.00	\$17,664.00	\$0.00	\$0.00	\$0.00	\$19,872.00
5	456-104-238	APPSYNC: VNX5500 =IC	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-239	APPSYNC: VNX5700 =IC	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-240	APPSYNC: VNX7500 =IC	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-241	APPSYNC UPG FOR APP PROTECTION=IC	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-616	RecoverPoint/SE LOC for VNX5600=IC	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-617	RecoverPoint/SE LOC for VNX5800=IC	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-618	RecoverPoint/SE LOC for VNX7600=IC	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	456-104-621	RecoverPoint/SE REM for VNX5600=IC	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-622	RecoverPoint/SE REM for VNX5800=IC	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-623	RecoverPoint/SE REM for VNX7600=IC	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-639	RP/SE TO RP/EX LOC UG V55 CX240 = IC	\$8,730.00	UM-S	27%	\$6,372.90	\$1,571.40	\$1,396.80	\$0.00	\$0.00	\$0.00	\$1,571.40	\$0.00
5	456-104-640	RP/SE TO RP/EX LOC UG V57 CX480 = IC	\$13,600.00	UM-S	27%	\$9,928.00	\$2,448.00	\$2,176.00	\$0.00	\$0.00	\$0.00	\$2,448.00	\$0.00
5	456-104-641	RP/SE TO RP/EX LOC UG V75 CX960 = IC	\$16,950.00	UM-S	27%	\$12,373.50	\$3,051.00	\$2,712.00	\$0.00	\$0.00	\$0.00	\$3,051.00	\$0.00
5	456-104-644	RP/SE TO RP/EX REM UG V55 CX240 = IC	\$19,495.00	UM-S	27%	\$14,231.35	\$3,509.10	\$3,119.20	\$0.00	\$0.00	\$0.00	\$3,509.10	\$0.00
5	456-104-645	RP/SE TO RP/EX REM UG V57 CX480 = IC	\$33,900.00	UM-S	27%	\$24,747.00	\$6,102.00	\$5,424.00	\$0.00	\$0.00	\$0.00	\$6,102.00	\$0.00
5	456-104-646	RP/SE TO RP/EX REM UG V75 CX960 = IC	\$72,880.00	UM-S	27%	\$53,202.40	\$13,118.40	\$11,660.80	\$0.00	\$0.00	\$0.00	\$13,118.40	\$0.00
5	456-104-930	RP/EX LOC FRAME BASED V55 FOR VPLEX =IC	\$17,460.00	UM-S	27%	\$12,745.80	\$3,142.80	\$2,793.60	\$0.00	\$0.00	\$0.00	\$3,142.80	\$0.00
5	456-104-931	RP/EX LOC FRAME BASED V57 FOR VPLEX =IC	\$27,160.00	UM-S	27%	\$19,826.80	\$4,888.80	\$4,345.60	\$0.00	\$0.00	\$0.00	\$4,888.80	\$0.00
5	456-104-932	RP/EX LOC FRAME BASED V75 FOR VPLEX =IC	\$33,900.00	UM-S	27%	\$24,747.00	\$6,102.00	\$5,424.00	\$0.00	\$0.00	\$0.00	\$6,102.00	\$0.00
5	456-104-935	RP/EX REM FRAME BASED V55 FOR VPLEX =IC	\$38,985.00	UM-S	27%	\$28,459.05	\$7,017.30	\$6,237.60	\$0.00	\$0.00	\$0.00	\$7,017.30	\$0.00
5	456-104-936	RP/EX REM FRAME BASED V57 FOR VPLEX =IC	\$67,800.00	UM-S	27%	\$49,494.00	\$12,204.00	\$10,848.00	\$0.00	\$0.00	\$0.00	\$12,204.00	\$0.00
5	456-104-937	RP/EX REM FRAME BASED V75 FOR VPLEX =IC	\$145,760.00	UM-S	27%	\$106,404.80	\$26,236.80	\$23,321.60	\$0.00	\$0.00	\$0.00	\$26,236.80	\$0.00
5	456-105-284	VIPI SRM VNX TIER 3=IC	\$0.00	UM-S	27%	\$0.00	\$6,193.80	\$5,505.60	\$0.00	\$0.00	\$0.00	\$6,193.80	\$0.00
5	456-105-285	VIPI SRM VNX TIER 4=IC	\$0.00	UM-S	27%	\$0.00	\$11,523.60	\$10,243.20	\$0.00	\$0.00	\$0.00	\$11,523.60	\$0.00
5	456-105-286	VIPI SRM VNX TIER 5=IC	\$0.00	UM-S	27%	\$0.00	\$19,872.00	\$17,664.00	\$0.00	\$0.00	\$0.00	\$19,872.00	\$0.00
5	456-105-385	VIPI SRM UPG VNX TIER 3=IC	\$0.00	UM-S	27%	\$0.00	\$1,605.60	\$1,427.20	\$0.00	\$0.00	\$0.00	\$1,605.60	\$0.00
5	456-105-386	VIPI SRM UPG VNX TIER 4=IC	\$0.00	UM-S	27%	\$0.00	\$2,988.00	\$2,656.00	\$0.00	\$0.00	\$0.00	\$2,988.00	\$0.00
5	456-105-387	VIPI SRM UPG VNX TIER 5=IC	\$0.00	UM-S	27%	\$0.00	\$5,166.00	\$4,592.00	\$0.00	\$0.00	\$0.00	\$5,166.00	\$0.00
5	456-110-507	vVNX Community Edition=IC	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-508	vVNX Community Edition-20TB=IC	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-509	vVNX Community Edition-50TB=IC	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-683	VIPI SRM VNX TIER 3 =IC	\$34,410.00	UM-S	27%	\$25,119.30	\$6,193.80	\$5,505.60	\$0.00	\$0.00	\$0.00	\$6,193.80	\$0.00
5	456-110-685	VIPI SRM VNX TIER 5 =IC	\$110,400.00	UM-S	27%	\$80,592.00	\$19,872.00	\$17,664.00	\$0.00	\$0.00	\$0.00	\$19,872.00	\$0.00
5	456-110-829	VIPI SRM VNX TIER 4 =IC	\$64,020.00	UM-S	27%	\$46,734.60	\$11,523.60	\$10,243.20	\$0.00	\$0.00	\$0.00	\$11,523.60	\$0.00
5	456-111-381	RP/EX REM FRAME V53 FOR VPLEX V56 =IC	\$38,985.00	UM-S	27%	\$28,459.05	\$7,017.30	\$6,237.60	\$0.00	\$0.00	\$0.00	\$7,017.30	\$0.00
5	456-111-382	RP/EX REM FRAME V55 FOR VPLEX V56 =IC	\$145,760.00	UM-S	27%	\$106,404.80	\$26,236.80	\$23,321.60	\$0.00	\$0.00	\$0.00	\$26,236.80	\$0.00
5	456-111-386	RP/EX REM FRAME V54 FOR VPLEX V56 =IC	\$67,800.00	UM-S	27%	\$49,494.00	\$12,204.00	\$10,848.00	\$0.00	\$0.00	\$0.00	\$12,204.00	\$0.00
5	456-111-392	RP/EX LOC FRAME V53 FOR VPLEX V56 =IC	\$17,460.00	UM-S	27%	\$12,745.80	\$3,142.80	\$2,793.60	\$0.00	\$0.00	\$0.00	\$3,142.80	\$0.00
5	456-111-393	RP/EX LOC FRAME V55 FOR VPLEX V56 =IC	\$33,900.00	UM-S	27%	\$24,747.00	\$6,102.00	\$5,424.00	\$0.00	\$0.00	\$0.00	\$6,102.00	\$0.00
5	456-111-397	RP/EX LOC FRAME V54 FOR VPLEX V56 =IC	\$27,160.00	UM-S	27%	\$19,826.80	\$4,888.80	\$4,345.60	\$0.00	\$0.00	\$0.00	\$4,888.80	\$0.00
5	457-000-654	APPLICATION PROTECTION FOR VNX5500=IC	\$0.00	UM-S	27%	\$0.00	\$6,030.36	\$5,360.32	\$0.00	\$0.00	\$0.00	\$6,030.36	\$0.00
5	457-000-655	APPLICATION PROTECTION FOR VNX5700=IC	\$0.00	UM-S	27%	\$0.00	\$7,993.80	\$7,105.60	\$0.00	\$0.00	\$0.00	\$7,993.80	\$0.00
5	457-000-656	APPLICATION PROTECTION FOR VNX7500=IC	\$0.00	UM-S	27%	\$0.00	\$9,709.02	\$8,630.24	\$0.00	\$0.00	\$0.00	\$9,709.02	\$0.00
5	458-000-215	RP/EX VPLEX FB VNX LOCAL PRODUCT	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-219	RP/SE TO RP/EX REMOTE PRODUCT	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-304	APPSYNC UPG FOR APP PROTECTION SUITE	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-715	RP/EX VPLEX V56 FB VNX LOCAL PRODUCT	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADMNRP5500	VNX MONITORING AND REPORTING-5500	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADMNRP5700	VNX MONITORING AND REPORTING-5700	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADMNRP7500	VNX MONITORING AND REPORTING-7500	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADVP-V55	ADV FILE LICENSE (NFS; MPFS&PNFS)VNX5500	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADVP-V57	ADV FILE LICENSE (NFS; MPFS&PNFS)VNX5700	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADVP-V75	ADV FILE LICENSE (NFS; MPFS&PNFS)VNX7500	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AFM-V55	VNX5500 AUTOMATIC FAILOVER MGR RTU LIC	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AFM-V57	VNX5700 AUTOMATIC FAILOVER MGR RTU LIC	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AFM-V75	VNX7500 AUTOMATIC FAILOVER MGR RTU LIC	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	APPSYNC-KIT	APPSYNC MEDIA KIT	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	APS-1-LS	LS FOR VNX APPLICATION PROTECTION	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BASEP-V55	BASE FILE LICENSE (CIFS&FTP) FOR VNX5500	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BASEP-V57	BASE FILE LICENSE (CIFS&FTP) FOR VNX5700	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BASEP-V75	BASE FILE LICENSE (CIFS&FTP) FOR VNX7500	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-VNX-5500	EMC CC 6.1 MGMT PKG LICENSE FOR VNX-5500	\$0.00	UM-S	27%	\$0.00	\$6,192.90	\$5,504.80	\$0.00	\$0.00	\$0.00	\$6,192.90	\$0.00
5	CC-VNX-5700	EMC CC 6.1 MGMT PKG LICENSE FOR VNX-5700	\$0.00	UM-S	27%	\$0.00	\$11,523.60	\$10,243.20	\$0.00	\$0.00	\$0.00	\$11,523.60	\$0.00
5	CC-VNX-7500	EMC CC 6.1 MGMT PKG LICENSE FOR VNX-7500	\$0.00	UM-S	27%	\$0.00	\$19,872.00	\$17,664.00	\$0.00	\$0.00	\$0.00	\$19,872.00	\$0.00
5	EMCSASVNX5500	EMC Storage Analytics for VNX5500 = IC	\$16,800.00	UM-S	27%	\$12,264.00	\$3,024.00	\$2,688.00	\$0.00	\$0.00	\$0.00	\$3,024.00	\$0.00
5	EMCSASVNX5700	EMC Storage Analytics for VNX5700 = IC	\$27,000.00	UM-S	27%	\$19,710.00	\$4,860.00	\$4,320.00	\$0.00	\$0.00	\$0.00	\$4,860.00	\$0.00
5	EMCSASVNX7500	EMC Storage Analytics for VNX7500 = IC	\$36,000.00	UM-S	27%	\$26,280.00	\$6,480.00	\$5,760.00	\$0.00	\$0.00	\$0.00	\$6,480.00	\$0.00
5	EPAK-V55	TOTAL EFFICIENCY PACK FOR VNX5500	\$0.00	UM-S	27%	\$0.00	\$10,114.56	\$8,990.72	\$0.00	\$0.00	\$0.00	\$10,114.56	\$0.00
5	EPAK-V55UPG	TOT EFF PACK UPGRADE FOR VNX5500	\$39,919.00	UM-S	27%	\$29,140.87	\$7,185.42	\$6,387.04	\$0.00	\$0.00	\$0.00	\$7,185.42	\$0.00
5	EPAK-V57	TOTAL EFFICIENCY PACK FOR VNX5700	\$0.00	UM-S	27%	\$0.00	\$23,545.44	\$20,929.28	\$0.00	\$0.00	\$0.00	\$23,545.44	\$0.00
5	EPAK-V57UPG	TOT EFF PACK UPGRADE FOR VNX5700	\$114,535.00	UM-S	27%	\$83,610.55	\$20,616.30	\$18,325.60	\$0.00	\$0.00	\$0.00	\$20,616.30	\$0.00
5	EPAK-V75	TOTAL EFFICIENCY PACK FOR VNX7500	\$0.00	UM-S	27%	\$0.00	\$38,354.76	\$34,093.12	\$0.00	\$0.00	\$0.00	\$38,354.76	\$0.00
5	EPAK-V75UPG	TOT EFF PACK UPGRADE FOR VNX7500	\$196,809.00	UM-S	27%	\$143,670.57	\$35,425.62	\$31,489.44	\$0.00	\$0.00	\$0.00	\$35,425.62	\$0.00
5	EXPSAS-V75	UNISPHERE VNX7500 SAS EXPANSION LICENSE	\$26,543.00	UM-S	27%	\$19,376.39	\$4,777.74	\$4,246.88	\$0.00	\$0.00	\$0.00	\$4,777.74	\$0.00
5	FSTC-V55	FAST CACHE FOR VNX5500	\$20,109.00	UM-S	27%	\$14,679.57	\$3,619.62	\$3,217.44	\$0.00	\$0.00	\$0.00	\$3,619.62	\$0.00
5	FSTC-V55-UPG	FAST CACHE FOR VNX5500 UPG	\$17,502.00	UM-S	27%	\$12,776.46	\$3,150.36	\$2,800.32	\$0.00	\$0.00	\$0.00	\$3,150.36	\$0.00
5	FSTC-V57	FAST CACHE FOR VNX5700	\$52,283.00	UM-S	27%	\$38,166.59	\$9,410.94	\$8,365.28	\$0.00	\$0.00	\$0.00	\$9,410.94	\$0.00
5	FSTC-V57-UPG	FAST CACHE FOR VNX5700 UPG	\$49,676.00	UM-S	27%	\$36,263.48	\$8,941.68	\$7,948.16	\$0.00	\$0.00	\$0.00	\$8,941.68	\$0.00
5	FSTC-V75	FAST CACHE FOR VNX7500	\$64,457.00	UM-S	27%	\$47,053.61	\$11,602.26	\$10,313.12	\$0.00	\$0.00	\$0.00	\$11,602.26	\$0.00
5	FSTC-V75-UPG	FAST CACHE FOR VNX7500 UPG	\$61,850.00	UM-S	27%	\$45,150.50	\$11,133.00	\$9,896.00	\$0.00	\$0.00	\$0.00	\$11,133.00	\$0.00
5	FSTS-V55	FAST SUITE FOR VNX5500	\$24,432.00	UM-S	27%	\$17,835.36	\$4,397.76	\$3,909.12	\$0.00	\$0.00	\$0.00	\$4,397.76	\$0.00
5	FSTS-V55-UPG	FAST SUITE FOR VNX5500 UPG	\$20,912.00	UM-S	27%	\$15,265.76	\$3,764.16	\$3,345.92	\$0.00	\$0.00	\$0.00	\$3,764.16	\$0.00
5	FSTS-V57	FAST SUITE FOR VNX5700	\$70,582.00	UM-S	27%	\$51,524.86	\$12,704.76	\$11,293.12	\$0.00	\$0.00	\$0.00	\$12,704.76	\$0.00
5	FSTS-V57-UPG	FAST SUITE FOR VNX5700 UPG	\$67,062.00	UM-S	27%	\$48,955.26	\$12,071.16	\$10,729.92	\$0.00	\$0.00	\$0.00	\$12,071.16	\$0.00
5	FSTS-V75	FAST SUITE FOR VNX7500	\$104,016.00	UM-S	27%	\$75,931.68	\$18,722.88	\$16,642.56	\$0.00	\$0.00	\$0.00	\$18,722.88	\$0.00
5	FSTS-V75-UPG	FAST SUITE FOR VNX7500 UPG	\$100,496.00	UM-S	27%	\$73,362.08	\$18,089.28	\$16,079.36	\$0.00	\$0.00	\$0.00	\$18,089.28	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	FSTVP-V57	FAST VP FOR VNX5700	\$52,283.00	UM-S	27%	\$38,166.59	\$9,410.94	\$8,365.28	\$0.00	\$0.00	\$0.00	\$9,410.94
5	FSTVP-V75	FAST VP FOR VNX7500	\$84,457.00	UM-S	27%	\$61,653.61	\$15,202.26	\$13,513.12	\$0.00	\$0.00	\$0.00	\$15,202.26
5	LPS32-V55	OE32 LOCAL PROTECT SUITE FOR VNX5500	\$8,729.00	UM-S	27%	\$6,372.17	\$1,571.22	\$1,396.64	\$0.00	\$0.00	\$0.00	\$1,571.22
5	LPS32-V57	OE32 LOCAL PROTECT SUITE FOR VNX5700	\$13,559.00	UM-S	27%	\$9,898.07	\$2,440.62	\$2,169.44	\$0.00	\$0.00	\$0.00	\$2,440.62
5	LPS32-V75	OE32 LOCAL PROTECT SUITE FOR VNX7500	\$16,949.00	UM-S	27%	\$12,372.77	\$3,050.82	\$2,711.84	\$0.00	\$0.00	\$0.00	\$3,050.82
5	LPS-V55	LOCAL PROTECTION SUITE FOR VNX5500	\$0.00	UM-S	27%	\$0.00	\$1,571.22	\$1,396.64	\$0.00	\$0.00	\$0.00	\$1,571.22
5	LPS-V55-UPG	RECPNT AND LPS RTU FOR VNX5500	\$5,831.00	UM-S	27%	\$4,256.63	\$1,049.58	\$932.96	\$0.00	\$0.00	\$0.00	\$1,049.58
5	LPS-V57	LOCAL PROTECTION SUITE FOR VNX5700	\$0.00	UM-S	27%	\$0.00	\$2,440.62	\$2,169.44	\$0.00	\$0.00	\$0.00	\$2,440.62
5	LPS-V57-UPG	RECPNT & LPS RTU FOR VNX5700	\$10,661.00	UM-S	27%	\$7,782.53	\$1,918.98	\$1,705.76	\$0.00	\$0.00	\$0.00	\$1,918.98
5	LPS-V75	LOCAL PROTECTION SUITE FOR VNX7500	\$0.00	UM-S	27%	\$0.00	\$3,050.82	\$2,711.84	\$0.00	\$0.00	\$0.00	\$3,050.82
5	LPS-V75-UPG	RECPNT & LPS RTU FOR VNX7500	\$14,051.00	UM-S	27%	\$10,257.23	\$2,529.18	\$2,248.16	\$0.00	\$0.00	\$0.00	\$2,529.18
5	PPAK-V55	TOTAL PROTECTION PACK FOR VNX5500	\$0.00	UM-S	27%	\$0.00	\$8,888.04	\$7,900.48	\$0.00	\$0.00	\$0.00	\$8,888.04
5	PPAK-V55UPG	T. P. PACK UPGRADE FOR THE VNX5500	\$33,692.00	UM-S	27%	\$24,595.16	\$6,064.56	\$5,390.72	\$0.00	\$0.00	\$0.00	\$6,064.56
5	PPAK-V57	TOTAL PROTECTION PACK FOR VNX5700	\$0.00	UM-S	27%	\$0.00	\$13,228.92	\$11,759.04	\$0.00	\$0.00	\$0.00	\$13,228.92
5	PPAK-V57UPG	T. P. PACK UPGRADE FOR THE VNX5700	\$57,808.00	UM-S	27%	\$42,199.84	\$10,405.44	\$9,249.28	\$0.00	\$0.00	\$0.00	\$10,405.44
5	PPAK-V75	TOTAL PROTECTION PACK FOR VNX7500	\$0.00	UM-S	27%	\$0.00	\$20,702.88	\$18,402.56	\$0.00	\$0.00	\$0.00	\$20,702.88
5	PPAK-V75UPG	T. P. PACK UPGRADE FOR THE VNX7500	\$99,330.00	UM-S	27%	\$72,510.90	\$17,879.40	\$15,892.80	\$0.00	\$0.00	\$0.00	\$17,879.40
5	RPEX-CDPCX-UG	RPSE TO RPEX LOCAL REG CAP UG FOR CX	\$2,050.00	UM-S	27%	\$1,496.50	\$369.00	\$328.00	\$0.00	\$0.00	\$0.00	\$369.00
5	RPEX-CRRCX-UG	RPSE TO RPEX REMOTE REG CAP UG FOR CX	\$4,065.00	UM-S	27%	\$2,967.45	\$731.70	\$650.40	\$0.00	\$0.00	\$0.00	\$731.70
5	RPS-V55	REMOTE PROTECTION SUITE FOR VNX5500	\$0.00	UM-S	27%	\$0.00	\$3,508.56	\$3,118.72	\$0.00	\$0.00	\$0.00	\$3,508.56
5	RPS-V55-UPG	RECPNT & RPS RTU FOR VNX5500	\$13,784.00	UM-S	27%	\$10,062.32	\$2,481.12	\$2,205.44	\$0.00	\$0.00	\$0.00	\$2,481.12
5	RPS-V57	REMOTE PROTECTION SUITE FOR VNX5700	\$0.00	UM-S	27%	\$0.00	\$6,101.64	\$5,423.68	\$0.00	\$0.00	\$0.00	\$6,101.64
5	RPS-V57-UPG	RECPNTS & RPS RTU FOR VNX5700	\$28,190.00	UM-S	27%	\$20,578.70	\$5,074.20	\$4,510.40	\$0.00	\$0.00	\$0.00	\$5,074.20
5	RPS-V75	REMOTE PROTECTION SUITE FOR VNX7500	\$0.00	UM-S	27%	\$0.00	\$13,118.58	\$11,660.96	\$0.00	\$0.00	\$0.00	\$13,118.58
5	RPS-V75-UPG	RECPNTS & RPS RTU FOR VNX7500	\$67,173.00	UM-S	27%	\$49,036.29	\$12,091.14	\$10,747.68	\$0.00	\$0.00	\$0.00	\$12,091.14
5	SCS-V55	Events & Retention Suite for VNX5500-IC	\$3,552.00	UM-S	27%	\$2,592.96	\$639.36	\$568.32	\$0.00	\$0.00	\$0.00	\$639.36
5	SCS-V55-GOOGLE	VNX5500 CONNECTOR FOR GOOGLE	\$3,552.00	UM-S	27%	\$2,592.96	\$639.36	\$568.32	\$0.00	\$0.00	\$0.00	\$639.36
5	SCS-V55-UPG	Events & Retention Suite VNX5500 UPG=IC	\$2,376.00	UM-S	27%	\$1,734.48	\$427.68	\$380.16	\$0.00	\$0.00	\$0.00	\$427.68
5	SCS-V57	Events & Retention Suite for VNX5700-IC	\$4,262.00	UM-S	27%	\$3,111.26	\$767.16	\$681.92	\$0.00	\$0.00	\$0.00	\$767.16
5	SCS-V57-GOOGLE	VNX5700 CONNECTOR FOR GOOGLE	\$4,262.00	UM-S	27%	\$3,111.26	\$767.16	\$681.92	\$0.00	\$0.00	\$0.00	\$767.16
5	SCS-V57-UPG	Events & Retention Suite VNX5700 UPG=IC	\$3,086.00	UM-S	27%	\$2,252.78	\$555.48	\$493.76	\$0.00	\$0.00	\$0.00	\$555.48
5	SCS-V75	Events & Retention Suite for VNX7500-IC	\$4,972.00	UM-S	27%	\$3,629.56	\$894.96	\$795.52	\$0.00	\$0.00	\$0.00	\$894.96
5	SCS-V75-GOOGLE	VNX7500 CONNECTOR FOR GOOGLE	\$4,972.00	UM-S	27%	\$3,629.56	\$894.96	\$795.52	\$0.00	\$0.00	\$0.00	\$894.96
5	SCS-V75-UPG	Events & Retention Suite VNX7500 UPG=IC	\$3,796.00	UM-S	27%	\$2,771.08	\$683.28	\$607.36	\$0.00	\$0.00	\$0.00	\$683.28
5	UAYZ-V55	UNISPHERE ANALYZER FOR A VNX5500	\$18,098.00	UM-S	27%	\$13,211.54	\$3,257.64	\$2,895.68	\$0.00	\$0.00	\$0.00	\$3,257.64
5	UAYZ-V57	UNISPHERE ANALYZER FOR A VNX5700	\$47,055.00	UM-S	27%	\$34,350.15	\$8,469.90	\$7,528.80	\$0.00	\$0.00	\$0.00	\$8,469.90
5	UAYZ-V75	UNISPHERE ANALYZER FOR A VNX7500	\$76,011.00	UM-S	27%	\$55,488.03	\$13,681.98	\$12,161.76	\$0.00	\$0.00	\$0.00	\$13,681.98
5	UNIB-V55	Unisphere for Block for VNX5500	\$12,548.00	UM-S	27%	\$9,160.04	\$2,258.64	\$2,007.68	\$0.00	\$0.00	\$0.00	\$2,258.64
5	UNIB-V55UPG	UNISPHERE BLOCK UPG FOR VNX5500	\$10,038.00	UM-S	27%	\$7,327.74	\$1,806.84	\$1,606.08	\$0.00	\$0.00	\$0.00	\$1,806.84
5	UNIB-V57	UNISPHERE FOR BLOCK FOR A VNX 5700	\$34,386.00	UM-S	27%	\$25,101.78	\$6,189.48	\$5,501.76	\$0.00	\$0.00	\$0.00	\$6,189.48
5	UNIB-V57UPG	UNISPHERE BLOCK UPG FOR VNX5700	\$27,509.00	UM-S	27%	\$20,081.57	\$4,951.62	\$4,401.44	\$0.00	\$0.00	\$0.00	\$4,951.62
5	UNIB-V75	UNISPHERE FOR BLOCK FOR A VNX7500	\$46,149.00	UM-S	27%	\$33,688.77	\$8,306.82	\$7,383.84	\$0.00	\$0.00	\$0.00	\$8,306.82
5	UNIB-V75UPG	UNISPHERE BLOCK UPG FOR VNX7500	\$36,919.00	UM-S	27%	\$26,950.87	\$6,645.42	\$5,907.04	\$0.00	\$0.00	\$0.00	\$6,645.42
5	UNIF-V55	UNISPHERE FOR FILE FOR A VNX5500	\$9,330.00	UM-S	27%	\$6,810.90	\$1,679.40	\$1,482.80	\$0.00	\$0.00	\$0.00	\$1,679.40
5	UNIF-V55UPG	UNISPHERE FOR FILE FOR A VNX5500	\$7,464.00	UM-S	27%	\$5,448.72	\$1,343.52	\$1,194.24	\$0.00	\$0.00	\$0.00	\$1,343.52
5	UNIF-V57	UNISPHERE FOR FILE FOR A VNX5700	\$34,386.00	UM-S	27%	\$25,101.78	\$6,189.48	\$5,501.76	\$0.00	\$0.00	\$0.00	\$6,189.48
5	UNIF-V57UPG	UNISPHERE FOR FILE FOR A VNX5700	\$27,509.00	UM-S	27%	\$20,081.57	\$4,951.62	\$4,401.44	\$0.00	\$0.00	\$0.00	\$4,951.62
5	UNIF-V75	UNISPHERE FOR FILE FOR A VNX 7500	\$46,149.00	UM-S	27%	\$33,688.77	\$8,306.82	\$7,383.84	\$0.00	\$0.00	\$0.00	\$8,306.82
5	UNIF-V75UPG	UNISPHERE FOR FILE FOR A VNX7500	\$36,919.00	UM-S	27%	\$26,950.87	\$6,645.42	\$5,907.04	\$0.00	\$0.00	\$0.00	\$6,645.42
5	UNIU-V55	UNISPHERE FOR UNIFIED FOR A VNX-5500	\$15,443.00	UM-S	27%	\$11,273.39	\$2,779.74	\$2,470.88	\$0.00	\$0.00	\$0.00	\$2,779.74
5	UNIU-V55UPG	UNISPHERE UPG FOR UNIFIED VNX5500	\$12,354.00	UM-S	27%	\$9,018.42	\$2,223.72	\$1,976.64	\$0.00	\$0.00	\$0.00	\$2,223.72
5	UNIU-V57	UNISPHERE FOR UNIFIED FOR A VNX 5700	\$54,293.00	UM-S	27%	\$39,633.89	\$9,772.74	\$8,686.88	\$0.00	\$0.00	\$0.00	\$9,772.74
5	UNIU-V57UPG	UNISPHERE UPG FOR UNIFIED VNX5700	\$43,434.00	UM-S	27%	\$31,706.82	\$7,818.12	\$6,949.44	\$0.00	\$0.00	\$0.00	\$7,818.12
5	UNIU-V75	UNISPHERE FOR UNIFIED FOR A VNX7500	\$70,582.00	UM-S	27%	\$51,524.86	\$12,704.76	\$11,293.12	\$0.00	\$0.00	\$0.00	\$12,704.76
5	UNIU-V75UPG	UNISPHERE UPG FOR UNIFIED VNX7500	\$56,466.00	UM-S	27%	\$41,220.18	\$10,163.88	\$9,034.56	\$0.00	\$0.00	\$0.00	\$10,163.88
5	UR-VNX-VNXE	Unisphere Remote for VNX and VNXe	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V55-EPAK	TOTAL EFFICIENCY PACK FOR VNX5500=IC	\$56,192.00	UM-S	27%	\$41,020.16	\$10,114.56	\$8,990.72	\$0.00	\$0.00	\$0.00	\$10,114.56
5	V55-LPS	LOCAL PROTECTION SUITE FOR VNX5500=IC	\$8,729.00	UM-S	27%	\$6,372.17	\$1,571.22	\$1,396.64	\$0.00	\$0.00	\$0.00	\$1,571.22
5	V55-PPAK	Total Protection Pack for VNX5500=IC	\$49,378.00	UM-S	27%	\$36,045.94	\$8,888.04	\$7,900.48	\$0.00	\$0.00	\$0.00	\$8,888.04
5	V55-RPS	REMOTE PROTECTION SUITE FOR VNX5500=IC	\$19,492.00	UM-S	27%	\$14,229.16	\$3,508.56	\$3,118.72	\$0.00	\$0.00	\$0.00	\$3,508.56
5	V57-EPAK	TOTAL EFFICIENCY PACK FOR VNX5700=IC	\$130,808.00	UM-S	27%	\$95,489.84	\$23,545.44	\$20,929.28	\$0.00	\$0.00	\$0.00	\$23,545.44
5	V57-LPS	LOCAL PROTECTION SUITE FOR VNX5700=IC	\$13,559.00	UM-S	27%	\$9,898.07	\$2,440.62	\$2,169.44	\$0.00	\$0.00	\$0.00	\$2,440.62
5	V57-PPAK	Total Protection Pack for VNX5700=IC	\$73,494.00	UM-S	27%	\$53,650.62	\$13,228.92	\$11,759.04	\$0.00	\$0.00	\$0.00	\$13,228.92
5	V57-RPS	REMOTE PROTECTION SUITE FOR VNX5700=IC	\$33,898.00	UM-S	27%	\$24,745.54	\$6,101.64	\$5,423.68	\$0.00	\$0.00	\$0.00	\$6,101.64
5	V75-EPAK	TOTAL EFFICIENCY PACK FOR VNX7500=IC	\$213,082.00	UM-S	27%	\$155,549.86	\$38,354.76	\$34,093.12	\$0.00	\$0.00	\$0.00	\$38,354.76
5	V75-LPS	LOCAL PROTECTION SUITE FOR VNX7500=IC	\$16,949.00	UM-S	27%	\$12,372.77	\$3,050.82	\$2,711.84	\$0.00	\$0.00	\$0.00	\$3,050.82
5	V75-PPAK	Total Protection Pack for VNX7500=IC	\$115,016.00	UM-S	27%	\$83,961.68	\$20,702.88	\$18,402.56	\$0.00	\$0.00	\$0.00	\$20,702.88
5	V75-RPS	REMOTE PROTECTION SUITE FOR VNX7500=IC	\$72,881.00	UM-S	27%	\$53,203.13	\$13,118.58	\$11,660.96	\$0.00	\$0.00	\$0.00	\$13,118.58
5	VNX55BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5500	\$11,663.00	UM-S	27%	\$8,513.99	\$2,099.34	\$1,866.08	\$0.00	\$0.00	\$0.00	\$2,099.34
5	VNX55FTU-KIT	FILE TO UNIFIED UPG KIT FOR VNX5500	\$15,685.00	UM-S	27%	\$11,450.05	\$0.00	\$2,509.60	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX57BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5700	\$34,386.00	UM-S	27%	\$25,101.78	\$6,189.48	\$5,501.76	\$0.00	\$0.00	\$0.00	\$6,189.48
5	VNX57FTU-KIT	FILE TO UNIFIED UPG KIT FOR VNX5700	\$34,386.00	UM-S	27%	\$25,101.78	\$0.00	\$5,501.76	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX75BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX7500	\$46,149.00	UM-S	27%	\$33,688.77	\$8,306.82	\$7,383.84	\$0.00	\$0.00	\$0.00	\$8,306.82
5	VNX75FTU-KIT	FILE TO UNIFIED UPG KIT FOR VNX7500	\$46,149.00	UM-S	27%	\$33,688.77	\$0.00	\$7,383.84	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-LS	VNX LICENSE SOLUTION	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXOE-55	VNX OE LICENSE MODEL FOR VNX5500	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXOE-57	VNX OE LICENSE MODEL FOR VNX5700	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXOE-75	VNX OE LICENSE MODEL FOR VNX7500	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXOECAPTBU	VNX OE PER TB HI CAP-VNX5500;5700;7500	\$400.00	UM-S	27%	\$292.00	\$28.00	\$28.00	\$0.00	\$0.00	\$0.00	\$28.00
5	VNXOECAPTBU	VNX OE CAP TIER/TB FOR VNX5500/5700/7500	\$400.00	UM-S	27%	\$292.00	\$28.00	\$28.00	\$0.00	\$0.00	\$0.00	\$28.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	VNXOECPTBU-DP	VNXOE CAP TIER/TB FOR DIP CONV	\$320.00	UM-S	27%	\$233.60	\$22.00	\$22.00	\$0.00	\$0.00	\$0.00	\$22.00
5	VNXOEPRFTB	VNX OE PER TB PER FOR VNX5500;5700;7500	\$1,091.00	UM-S	27%	\$796.43	\$76.00	\$76.00	\$0.00	\$0.00	\$0.00	\$76.00
5	VNXOEPRFTBU	VNX OE PERF TIER/TB FOR VNX55/57/75-UPG	\$1,091.00	UM-S	27%	\$796.43	\$76.00	\$76.00	\$0.00	\$0.00	\$0.00	\$76.00
5	VNXOEPFTBU-DP	VNXOE PERF TIER/TB FOR DIP CONV	\$873.00	UM-S	27%	\$637.29	\$61.00	\$61.00	\$0.00	\$0.00	\$0.00	\$61.00
5	450-001-527	VIPIR SUITE ECS 1-100TB=CB	\$130.00	V	16%	\$109.20	\$23.40	\$20.80	\$0.00	\$0.00	\$0.00	\$23.40
5	450-001-528	VIPIR SUITE ECS 101-250TB=CB	\$98.00	V	16%	\$82.32	\$17.64	\$15.68	\$0.00	\$0.00	\$0.00	\$17.64
5	450-001-529	VIPIR SUITE ECS 251-500TB=CB	\$78.00	V	16%	\$65.52	\$14.04	\$12.48	\$0.00	\$0.00	\$0.00	\$14.04
5	450-001-530	VIPIR SUITE ECS 501-1000TB=CB	\$70.00	V	16%	\$58.80	\$12.60	\$11.20	\$0.00	\$0.00	\$0.00	\$12.60
5	450-001-531	VIPIR SUITE ECS 1001-5000TB=CB	\$48.00	V	16%	\$40.32	\$8.64	\$7.68	\$0.00	\$0.00	\$0.00	\$8.64
5	450-001-532	VIPIR SUITE ECS 5001-10000TB=CB	\$38.00	V	16%	\$31.92	\$6.84	\$6.08	\$0.00	\$0.00	\$0.00	\$6.84
5	450-001-533	VIPIR SUITE ECS 10001TB+=CB	\$34.00	V	16%	\$28.56	\$6.12	\$5.44	\$0.00	\$0.00	\$0.00	\$6.12
5	456-104-784	VIPIR Controller 50-100TB=CA	\$270.00	V	16%	\$226.80	\$62.10	\$0.00	\$0.00	\$0.00	\$0.00	\$62.10
5	456-104-785	VIPIR Controller 101-250TB=CA	\$220.00	V	16%	\$184.80	\$50.60	\$0.00	\$0.00	\$0.00	\$0.00	\$50.60
5	456-104-786	VIPIR Controller 251-500TB=CA	\$200.00	V	16%	\$168.00	\$46.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46.00
5	456-104-787	VIPIR Controller 501-1000TB=CA	\$180.00	V	16%	\$151.20	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$41.40
5	456-104-788	VIPIR CONTROLLER 1001-5000TB=CA	\$170.00	V	16%	\$142.80	\$39.10	\$0.00	\$0.00	\$0.00	\$0.00	\$39.10
5	456-104-789	VIPIR CONTROLLER 5001TB+=CA	\$150.00	V	16%	\$126.00	\$34.50	\$0.00	\$0.00	\$0.00	\$0.00	\$34.50
5	456-104-790	VIPIR Object 50-100TB=CA	\$0.00	V	16%	\$0.00	\$85.10	\$0.00	\$0.00	\$0.00	\$0.00	\$85.10
5	456-104-791	VIPIR Object 101-250TB=CA	\$0.00	V	16%	\$0.00	\$71.30	\$0.00	\$0.00	\$0.00	\$0.00	\$71.30
5	456-104-792	VIPIR Object 251-500TB=CA	\$0.00	V	16%	\$0.00	\$64.40	\$0.00	\$0.00	\$0.00	\$0.00	\$64.40
5	456-104-793	VIPIR OBJECT 501-1000TB=CA	\$0.00	V	16%	\$0.00	\$57.50	\$0.00	\$0.00	\$0.00	\$0.00	\$57.50
5	456-104-794	VIPIR OBJECT 1001-5000TB=CA	\$0.00	V	16%	\$0.00	\$55.20	\$0.00	\$0.00	\$0.00	\$0.00	\$55.20
5	456-104-795	VIPIR OBJECT 5001TB+=CA	\$0.00	V	16%	\$0.00	\$50.60	\$0.00	\$0.00	\$0.00	\$0.00	\$50.60
5	456-104-796	VIPIR HDFS 50-100TB=CA	\$0.00	V	16%	\$0.00	\$85.10	\$0.00	\$0.00	\$0.00	\$0.00	\$85.10
5	456-104-797	VIPIR HDFS 101-250TB=CA	\$0.00	V	16%	\$0.00	\$71.30	\$0.00	\$0.00	\$0.00	\$0.00	\$71.30
5	456-104-798	VIPIR HDFS 251-500TB=CA	\$0.00	V	16%	\$0.00	\$64.40	\$0.00	\$0.00	\$0.00	\$0.00	\$64.40
5	456-104-799	VIPIR HDFS 501-1000TB=CA	\$0.00	V	16%	\$0.00	\$57.50	\$0.00	\$0.00	\$0.00	\$0.00	\$57.50
5	456-104-876	VIPIR HDFS 1001-5000TB=CA	\$0.00	V	16%	\$0.00	\$55.20	\$0.00	\$0.00	\$0.00	\$0.00	\$55.20
5	456-104-877	VIPIR HDFS 5001TB+=CA	\$0.00	V	16%	\$0.00	\$50.60	\$0.00	\$0.00	\$0.00	\$0.00	\$50.60
5	456-105-621	VIPIR Controller Pack 50-100TB=CA	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-625	VIPIR Controller Pack 251-500TB=CA	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-626	VIPIR Object Pack 251-500TB=CA	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-959	VIPIR Obj+HDFS 50-100TB=CA	\$0.00	V	16%	\$0.00	\$97.75	\$0.00	\$0.00	\$0.00	\$0.00	\$97.75
5	456-105-960	VIPIR Obj+HDFS 101-250TB=CA	\$0.00	V	16%	\$0.00	\$82.80	\$0.00	\$0.00	\$0.00	\$0.00	\$82.80
5	456-105-961	VIPIR Obj+HDFS 251-500TB=CA	\$0.00	V	16%	\$0.00	\$74.75	\$0.00	\$0.00	\$0.00	\$0.00	\$74.75
5	456-105-962	VIPIR Obj+HDFS 501-1000TB=CA	\$0.00	V	16%	\$0.00	\$66.70	\$0.00	\$0.00	\$0.00	\$0.00	\$66.70
5	456-105-963	VIPIR Obj+HDFS 1001-5000TB=CA	\$0.00	V	16%	\$0.00	\$63.94	\$0.00	\$0.00	\$0.00	\$0.00	\$63.94
5	456-105-964	VIPIR Obj+HDFS 5000+TB=CA	\$0.00	V	16%	\$0.00	\$58.65	\$0.00	\$0.00	\$0.00	\$0.00	\$58.65
5	456-106-502	VIPIR Controller Com=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-503	VIPIR Com SP=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-504	VIPIR Object Com Tier 1=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-505	VIPIR Object Com Tier 2=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-506	VIPIR Object Com Tier 3=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-507	VIPIR Object Com Tier 4=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-508	VIPIR Object Com Tier 5=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-509	VIPIR Object Com Tier 6=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-510	VIPIR HDFS Com Tier 1=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-511	VIPIR HDFS Com Tier 2=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-512	VIPIR HDFS Com Tier 3=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-513	VIPIR HDFS Com Tier 4=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-514	VIPIR HDFS Com Tier 5=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-515	VIPIR HDFS Com Tier 6=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-516	VIPIR Object+HDFS Com Tier 1=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-517	VIPIR Object+HDFS Com Tier 2=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-518	VIPIR Object+HDFS Com Tier 3=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-519	VIPIR Object+HDFS Com Tier 4=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-520	VIPIR Object+HDFS Com Tier 5=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-521	VIPIR Object+HDFS Com Tier 6=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-522	VIPIR Block Com Tier 1=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-523	VIPIR Block Com Tier 2=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-524	VIPIR Block Com Tier 3=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-525	VIPIR Block Com Tier 4=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-526	VIPIR Block Com Tier 5=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-527	VIPIR Block Com Tier 6=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-528	VIPIR CAS Com Tier 1=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-529	VIPIR CAS Com Tier 2=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-530	VIPIR CAS Com Tier 3=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-531	VIPIR CAS Com Tier 4=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-532	VIPIR CAS Com Tier 5=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-533	VIPIR CAS Com Tier 6=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-534	VIPIR Controller ECS=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-535	ECS SP=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-544	VIPIR CAS 50-100TB=CA	\$0.00	V	16%	\$0.00	\$85.10	\$0.00	\$0.00	\$0.00	\$0.00	\$85.10
5	456-106-545	VIPIR CAS 101-250TB=CA	\$0.00	V	16%	\$0.00	\$71.30	\$0.00	\$0.00	\$0.00	\$0.00	\$71.30
5	456-106-546	VIPIR CAS 251-500TB=CA	\$0.00	V	16%	\$0.00	\$64.40	\$0.00	\$0.00	\$0.00	\$0.00	\$64.40
5	456-106-547	VIPIR CAS 501-1000TB=CA	\$0.00	V	16%	\$0.00	\$57.50	\$0.00	\$0.00	\$0.00	\$0.00	\$57.50
5	456-106-548	VIPIR CAS 1001-5000TB=CA	\$0.00	V	16%	\$0.00	\$55.20	\$0.00	\$0.00	\$0.00	\$0.00	\$55.20
5	456-106-549	VIPIR CAS 5000+TB=CA	\$0.00	V	16%	\$0.00	\$50.60	\$0.00	\$0.00	\$0.00	\$0.00	\$50.60
5	456-106-550	VIPIR CAS Pack 50-100TB=CA	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-551	VIPIR CAS Pack 101-250TB=CA	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	456-106-552	VIPR CAS Pack 251-500TB=CA	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-553	VIPR CAS Pack 501-1000TB=CA	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-554	VIPR CAS Pack 1001-5000TB=CA	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-555	VIPR CAS Pack 5001+TB=CA	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-560	ECS Upg Cst SW 101-250TB=CB	\$210.00	V	16%	\$176.40	\$23.10	\$18.90	\$0.00	\$0.00	\$0.00	\$0.00	\$23.10
5	456-106-561	ECS Upg Cst SW 251-500TB=CB	\$175.00	V	16%	\$147.00	\$19.25	\$15.75	\$0.00	\$0.00	\$0.00	\$0.00	\$19.25
5	456-106-562	ECS Upg Cst SW 501-1000TB=CB	\$160.00	V	16%	\$134.40	\$17.60	\$14.40	\$0.00	\$0.00	\$0.00	\$0.00	\$17.60
5	456-106-563	ECS Upg Cst SW 1001-5000TB=CB	\$140.00	V	16%	\$117.60	\$15.40	\$12.60	\$0.00	\$0.00	\$0.00	\$0.00	\$15.40
5	456-106-564	ECS Upg Cst SW 5001-10000TB=CB	\$135.00	V	16%	\$113.40	\$14.85	\$12.15	\$0.00	\$0.00	\$0.00	\$0.00	\$14.85
5	456-106-565	ECS Upg Cst SW 10001+TB=CB	\$125.00	V	16%	\$105.00	\$13.75	\$11.25	\$0.00	\$0.00	\$0.00	\$0.00	\$13.75
5	456-106-649	VIPR Controller Starter 50 TB Lic Pck=CA	\$0.00	V	16%	\$0.00	\$2,166.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,166.00
5	456-106-779	VIPR SRM ECS Tier 0=CB	\$0.00	V	16%	\$0.00	\$30.60	\$27.20	\$0.00	\$0.00	\$0.00	\$0.00	\$30.60
5	456-106-780	VIPR SRM ECS Tier 1=CB	\$0.00	V	16%	\$0.00	\$23.40	\$20.80	\$0.00	\$0.00	\$0.00	\$0.00	\$23.40
5	456-106-781	VIPR SRM ECS Tier 2=CB	\$0.00	V	16%	\$0.00	\$18.00	\$16.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18.00
5	456-106-782	VIPR SRM ECS Tier 3=CB	\$0.00	V	16%	\$0.00	\$16.20	\$14.40	\$0.00	\$0.00	\$0.00	\$0.00	\$16.20
5	456-106-783	VIPR SRM ECS Tier 4=CB	\$0.00	V	16%	\$0.00	\$12.60	\$11.20	\$0.00	\$0.00	\$0.00	\$0.00	\$12.60
5	456-106-784	VIPR SRM ECS Tier 5=CB	\$0.00	V	16%	\$0.00	\$10.80	\$9.60	\$0.00	\$0.00	\$0.00	\$0.00	\$10.80
5	456-106-785	VIPR SRM ECS Tier 6=CB	\$0.00	V	16%	\$0.00	\$9.90	\$8.80	\$0.00	\$0.00	\$0.00	\$0.00	\$9.90
5	456-106-786	VIPR SRM Comm Tier 0=CB	\$0.00	V	16%	\$0.00	\$30.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$30.60
5	456-106-787	VIPR SRM Comm Tier 1=CB	\$0.00	V	16%	\$0.00	\$23.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23.40
5	456-106-788	VIPR SRM Comm Tier 2=CB	\$0.00	V	16%	\$0.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18.00
5	456-106-789	VIPR SRM Comm Tier 3=CB	\$0.00	V	16%	\$0.00	\$16.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16.20
5	456-106-790	VIPR SRM Comm Tier 4=CB	\$0.00	V	16%	\$0.00	\$12.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12.60
5	456-106-791	VIPR SRM Comm Tier 5=CB	\$0.00	V	16%	\$0.00	\$10.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10.80
5	456-106-792	VIPR SRM Comm Tier 6=CB	\$0.00	V	16%	\$0.00	\$9.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9.90
5	456-106-793	VIPR SRM SIO Tier 0=CB	\$0.00	V	16%	\$0.00	\$55.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$55.80
5	456-106-794	VIPR SRM SIO Tier 1=CB	\$0.00	V	16%	\$0.00	\$43.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$43.20
5	456-106-795	VIPR SRM SIO Tier 2=CB	\$0.00	V	16%	\$0.00	\$32.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$32.40
5	456-106-796	VIPR SRM SIO Tier 3=CB	\$0.00	V	16%	\$0.00	\$30.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$30.60
5	456-106-797	VIPR SRM SIO Tier 4=CB	\$0.00	V	16%	\$0.00	\$23.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23.40
5	456-106-798	VIPR SRM SIO Tier 5=CB	\$0.00	V	16%	\$0.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19.80
5	456-106-799	VIPR SRM SIO Tier 6=CB	\$0.00	V	16%	\$0.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18.00
5	456-106-927	ECS Object Bundle Unstrct SW 1TB=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-928	VIPR Controller Object Pack 100TB=CA	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-135	VIPR Object Com 1-100TB=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-136	VIPR HDFS Com 1-100TB=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-137	VIPR Object+HDFS Com 1-100TB=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-138	VIPR Block Com 1-100TB=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-139	VIPR CAS Com 1-100TB=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-140	ECS Upg Cst SW 1-100TB=CB	\$235.00	V	16%	\$197.40	\$23.85	\$21.15	\$0.00	\$0.00	\$0.00	\$0.00	\$23.85
5	456-107-141	ECS DIY SW 1-100TB=CB	\$235.00	V	16%	\$197.40	\$54.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54.05
5	456-107-142	ECS DIY SW 101-250TB=CB	\$210.00	V	16%	\$176.40	\$48.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$48.30
5	456-107-143	ECS DIY SW 251-500TB=CB	\$175.00	V	16%	\$147.00	\$40.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$40.25
5	456-107-144	ECS DIY SW 501-1000TB=CB	\$160.00	V	16%	\$134.40	\$36.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.80
5	456-107-145	ECS DIY SW 1001-5000TB=CB	\$140.00	V	16%	\$117.60	\$32.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$32.20
5	456-107-146	ECS DIY SW 5001-10000TB=CB	\$135.00	V	16%	\$113.40	\$31.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31.05
5	456-107-147	ECS DIY SW 10001+TB=CB	\$125.00	V	16%	\$105.00	\$28.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28.75
5	456-107-331	VIPR Ctrl Starter 2 - 50 TB Lic Pck=CA	\$0.00	V	16%	\$0.00	\$1,215.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,215.55
5	456-107-815	EMC VIPR SP=CA	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-437	ECS Appliance SW 101-250TB=CB	\$210.00	V	16%	\$176.40	\$23.10	\$18.90	\$0.00	\$0.00	\$0.00	\$0.00	\$23.10
5	456-108-438	ECS Appliance SW 251-500TB=CB	\$175.00	V	16%	\$147.00	\$19.25	\$15.75	\$0.00	\$0.00	\$0.00	\$0.00	\$19.25
5	456-108-439	ECS Appliance SW 501-1000TB=CB	\$160.00	V	16%	\$134.40	\$17.60	\$14.40	\$0.00	\$0.00	\$0.00	\$0.00	\$17.60
5	456-108-440	ECS Appliance SW 1001-5000TB=CB	\$140.00	V	16%	\$117.60	\$15.40	\$12.60	\$0.00	\$0.00	\$0.00	\$0.00	\$15.40
5	456-108-441	ECS Appliance SW 5001-10000TB=CB	\$135.00	V	16%	\$113.40	\$14.85	\$12.15	\$0.00	\$0.00	\$0.00	\$0.00	\$14.85
5	456-108-442	ECS Appliance SW 10001+TB=CB	\$125.00	V	16%	\$105.00	\$13.75	\$11.25	\$0.00	\$0.00	\$0.00	\$0.00	\$13.75
5	456-109-004	ECS Appliance SW 1-100TB=CB	\$235.00	V	16%	\$197.40	\$25.85	\$21.15	\$0.00	\$0.00	\$0.00	\$0.00	\$25.85
5	456-110-347	ECS Promotion SW=CB	\$82.00	V	16%	\$68.88	\$9.02	\$7.38	\$0.00	\$0.00	\$0.00	\$0.00	\$9.02
5	456-110-402	OBJ BUNDL ATM CAP 1-100TB=CB	\$235.00	V	16%	\$197.40	\$25.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25.85
5	456-110-403	OBJ BUNDL ATM CAP 101-250TB=CB	\$210.00	V	16%	\$176.40	\$23.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23.10
5	456-110-404	OBJ BUNDL ATM CAP 251-500TB=CB	\$175.00	V	16%	\$147.00	\$19.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19.25
5	456-110-405	OBJ BUNDL ATM CAP 501-1000TB=CB	\$160.00	V	16%	\$134.40	\$17.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17.60
5	456-110-406	OBJ BUNDL ATM CAP 1001-5000TB=CB	\$140.00	V	16%	\$117.60	\$15.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15.40
5	456-110-407	OBJ BUNDL ATM CAP 5001-10000TB=CB	\$135.00	V	16%	\$113.40	\$14.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14.85
5	456-110-408	OBJ BUNDL ATM CAP 10001TB+=CB	\$125.00	V	16%	\$105.00	\$13.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13.75
5	456-110-409	OBJ BUNDL CENT CAP 1-100TB=CB	\$420.00	V	16%	\$352.80	\$46.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46.20
5	456-110-410	OBJ BUNDL CENT CAP 101-250TB=CB	\$399.00	V	16%	\$335.16	\$43.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$43.89
5	456-110-411	OBJ BUNDL CENT CAP 251-500TB=CB	\$287.00	V	16%	\$241.08	\$31.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31.57
5	456-110-412	OBJ BUNDL CENT CAP 501-1000TB=CB	\$273.00	V	16%	\$229.32	\$30.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$30.03
5	456-110-413	OBJ BUNDL CENT CAP 1001-5000TB=CB	\$261.80	V	16%	\$219.91	\$28.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28.80
5	456-110-414	OBJ BUNDL CENT CAP 5001-10000TB=CB	\$256.20	V	16%	\$215.21	\$28.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28.18
5	456-110-415	OBJ BUNDL CENT CAP 10001TB+=CB	\$249.90	V	16%	\$209.92	\$27.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.49
5	456-110-546	V5 SRM ECS 1-100 TB=CB	\$130.00	V	16%	\$109.20	\$23.40	\$20.80	\$0.00	\$0.00	\$0.00	\$0.00	\$23.40
5	456-110-570	NEUTRINO CC SW SUB UPG LICENSE CORES=ZC	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-572	NEUTRINO CC SW SUB UPG LICENSE CAP=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-794	VIPR SRM ECS 1-100 TB=CB	\$88.00	V	16%	\$73.92	\$15.84	\$14.08	\$0.00	\$0.00	\$0.00	\$0.00	\$15.84
5	456-110-795	VIPR SRM ECS 101-250 TB=CB	\$67.00	V	16%	\$56.28	\$12.06	\$10.72	\$0.00	\$0.00	\$0.00	\$0.00	\$12.06
5	456-110-796	VIPR SRM ECS 251-500 TB=CB	\$52.00	V	16%	\$43.68	\$9.36	\$8.32	\$0.00	\$0.00	\$0.00	\$0.00	\$9.36
5	456-110-797	VIPR SRM ECS 501-1000 TB=CB	\$45.00	V	16%	\$37.80	\$8.10	\$7.20	\$0.00	\$0.00	\$0.00	\$0.00	\$8.10
5	456-110-798	VIPR SRM ECS 1001-5000 TB=CB	\$30.00	V	16%	\$25.20	\$5.40	\$4.80	\$0.00	\$0.00	\$0.00	\$0.00	\$5.40
5	456-110-799	VIPR SRM ECS 5001-10000 TB=CB	\$25.00	V	16%	\$21.00	\$4.50	\$4.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4.50

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	456-110-800	VIPR SRM ECS 10000+ TB=CB	\$23.00	V	16%	\$19.32	\$4.14	\$3.68	\$0.00	\$0.00	\$0.00	\$4.14
5	456-110-801	VIPR SRM Comm 1-100 TB=CB	\$170.00	V	16%	\$142.80	\$30.60	\$0.00	\$0.00	\$0.00	\$0.00	\$30.60
5	456-110-802	VIPR SRM Comm 101-250 TB=CB	\$130.00	V	16%	\$109.20	\$23.40	\$0.00	\$0.00	\$0.00	\$0.00	\$23.40
5	456-110-803	VIPR SRM Comm 251-500 TB=CB	\$100.00	V	16%	\$84.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18.00
5	456-110-804	VIPR SRM Comm 501-1000 TB=CB	\$90.00	V	16%	\$75.60	\$16.20	\$0.00	\$0.00	\$0.00	\$0.00	\$16.20
5	456-110-805	VIPR SRM Comm 1001-5000 TB=CB	\$70.00	V	16%	\$58.80	\$12.60	\$0.00	\$0.00	\$0.00	\$0.00	\$12.60
5	456-110-806	VIPR SRM Comm 5001-10000 TB=CB	\$60.00	V	16%	\$50.40	\$10.80	\$0.00	\$0.00	\$0.00	\$0.00	\$10.80
5	456-110-807	VIPR SRM Comm 10000+ TB=CB	\$55.00	V	16%	\$46.20	\$9.90	\$0.00	\$0.00	\$0.00	\$0.00	\$9.90
5	456-110-836	NEUTRINO CC HW SW SUB LICENSE CORES=ZC	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-837	NEUTRINO SCALEIO PERP LIC=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-838	NEUTRINO CC HW SW SUB LICENSE CAP=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-839	NEUTRINO SCALEIO SUB LIC=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-852	NEUTRINO CC PERP UPG LICENSE CORES=ZC	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-854	NEUTRINO CC PERP UPG LICENSE CAP=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-868	NEUTRINO CC HW SW PERP LICENSE CORES=ZC	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-870	NEUTRINO CC HW SW PERP LICENSE CAP=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-942	EMC ECS DARE= CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-686	ECS SW Certified 1-100TB=CB	\$235.00	V	16%	\$197.40	\$54.05	\$0.00	\$0.00	\$0.00	\$0.00	\$54.05
5	456-111-687	ECS SW Certified 101-250TB=CB	\$210.00	V	16%	\$176.40	\$48.30	\$0.00	\$0.00	\$0.00	\$0.00	\$48.30
5	456-111-688	ECS SW Certified 251-500TB=CB	\$175.00	V	16%	\$147.00	\$40.25	\$0.00	\$0.00	\$0.00	\$0.00	\$40.25
5	456-111-689	ECS SW Certified 501-1000TB=CB	\$160.00	V	16%	\$134.40	\$36.80	\$0.00	\$0.00	\$0.00	\$0.00	\$36.80
5	456-111-690	ECS SW Certified 1001-5000TB=CB	\$140.00	V	16%	\$117.60	\$32.20	\$0.00	\$0.00	\$0.00	\$0.00	\$32.20
5	456-111-691	ECS SW Certified 5001-10000TB=CB	\$135.00	V	16%	\$113.40	\$31.05	\$0.00	\$0.00	\$0.00	\$0.00	\$31.05
5	456-111-692	ECS SW Certified 10001+TB=CB	\$125.00	V	16%	\$105.00	\$28.75	\$0.00	\$0.00	\$0.00	\$0.00	\$28.75
5	456-112-098	NHC SOFTWARE OpenStack	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-112-099	NHC SOFTWARE vSphere	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-417	ViPR Data Services Pack 50-100TB=CA	\$0.00	V	16%	\$0.00	\$117.30	\$0.00	\$0.00	\$0.00	\$0.00	\$117.30
5	457-101-418	ViPR Data Services Pack 101-250TB=CA	\$0.00	V	16%	\$0.00	\$98.90	\$0.00	\$0.00	\$0.00	\$0.00	\$98.90
5	457-101-419	ViPR Data Services Pack 251-500TB=CA	\$0.00	V	16%	\$0.00	\$85.10	\$0.00	\$0.00	\$0.00	\$0.00	\$85.10
5	457-101-420	ViPR Data Services Pack 501-1000TB=CA	\$0.00	V	16%	\$0.00	\$78.20	\$0.00	\$0.00	\$0.00	\$0.00	\$78.20
5	457-101-421	ViPR Data Services Pack 1001-5000TB=CA	\$0.00	V	16%	\$0.00	\$73.60	\$0.00	\$0.00	\$0.00	\$0.00	\$73.60
5	457-101-422	ViPR Data Services Pack 5001TB+=CA	\$0.00	V	16%	\$0.00	\$66.70	\$0.00	\$0.00	\$0.00	\$0.00	\$66.70
5	457-101-548	ViPR Data Service HDFS Pack 50-100TB=CA	\$0.00	V	16%	\$0.00	\$117.30	\$0.00	\$0.00	\$0.00	\$0.00	\$117.30
5	457-101-549	ViPR Data Srv HDFS Pack 101-250TB=CA	\$0.00	V	16%	\$0.00	\$98.90	\$0.00	\$0.00	\$0.00	\$0.00	\$98.90
5	457-101-550	ViPR Data Srv HDFS Pack 251-500TB=CA	\$0.00	V	16%	\$0.00	\$85.10	\$0.00	\$0.00	\$0.00	\$0.00	\$85.10
5	457-101-551	ViPR Data Srv HDFS Pack 501-1000TB=CA	\$0.00	V	16%	\$0.00	\$78.20	\$0.00	\$0.00	\$0.00	\$0.00	\$78.20
5	457-101-552	ViPR Data Srv HDFS Pack 1001-5000TB=CA	\$0.00	V	16%	\$0.00	\$73.60	\$0.00	\$0.00	\$0.00	\$0.00	\$73.60
5	457-101-553	ViPR Data Srv HDFS Pack 5001+TB=CA	\$0.00	V	16%	\$0.00	\$66.70	\$0.00	\$0.00	\$0.00	\$0.00	\$66.70
5	457-101-554	ViPR Analytics Pack 50-100TB=CA	\$0.00	V	16%	\$0.00	\$128.80	\$0.00	\$0.00	\$0.00	\$0.00	\$128.80
5	457-101-555	ViPR Analytics Pack 101-250TB=CA	\$0.00	V	16%	\$0.00	\$106.95	\$0.00	\$0.00	\$0.00	\$0.00	\$106.95
5	457-101-556	ViPR Analytics Pack 251-500TB=CA	\$0.00	V	16%	\$0.00	\$96.60	\$0.00	\$0.00	\$0.00	\$0.00	\$96.60
5	457-101-557	ViPR Analytics Pack 501-1000TB=CA	\$0.00	V	16%	\$0.00	\$86.25	\$0.00	\$0.00	\$0.00	\$0.00	\$86.25
5	457-101-558	ViPR Analytics Pack 1001-5000TB=CA	\$0.00	V	16%	\$0.00	\$82.80	\$0.00	\$0.00	\$0.00	\$0.00	\$82.80
5	457-101-559	ViPR Analytics Pack 5001+TB=CA	\$0.00	V	16%	\$0.00	\$74.75	\$0.00	\$0.00	\$0.00	\$0.00	\$74.75
5	457-101-705	ViPR Object Com Pack Tier 1=CB	\$0.00	V	16%	\$0.00	\$48.30	\$0.00	\$0.00	\$0.00	\$0.00	\$48.30
5	457-101-706	ViPR Object Com Pack Tier 2=CB	\$0.00	V	16%	\$0.00	\$40.25	\$0.00	\$0.00	\$0.00	\$0.00	\$40.25
5	457-101-707	ViPR Object Pack Tier 3=CB	\$0.00	V	16%	\$0.00	\$36.80	\$0.00	\$0.00	\$0.00	\$0.00	\$36.80
5	457-101-708	ViPR Object Com Pack Tier 4=CB	\$0.00	V	16%	\$0.00	\$32.20	\$0.00	\$0.00	\$0.00	\$0.00	\$32.20
5	457-101-709	ViPR Object Com Pack Tier 5=CB	\$0.00	V	16%	\$0.00	\$31.05	\$0.00	\$0.00	\$0.00	\$0.00	\$31.05
5	457-101-710	ViPR Object Com Pack Tier 6=CB	\$0.00	V	16%	\$0.00	\$28.75	\$0.00	\$0.00	\$0.00	\$0.00	\$28.75
5	457-101-711	ViPR HDFS Pack Tier 1=CB	\$0.00	V	16%	\$0.00	\$37.80	\$0.00	\$0.00	\$0.00	\$0.00	\$37.80
5	457-101-712	ViPR HDFS Com Pack Tier 2=CB	\$0.00	V	16%	\$0.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$31.50
5	457-101-713	ViPR HDFS Com Pack Tier 3=CB	\$0.00	V	16%	\$0.00	\$28.80	\$0.00	\$0.00	\$0.00	\$0.00	\$28.80
5	457-101-714	ViPR HDFS Com Pack Tier 4=CB	\$0.00	V	16%	\$0.00	\$25.20	\$0.00	\$0.00	\$0.00	\$0.00	\$25.20
5	457-101-715	ViPR HDFS Com Pack Tier 5=CB	\$0.00	V	16%	\$0.00	\$24.30	\$0.00	\$0.00	\$0.00	\$0.00	\$24.30
5	457-101-716	ViPR HDFS Com Pack Tier 6=CB	\$0.00	V	16%	\$0.00	\$22.50	\$0.00	\$0.00	\$0.00	\$0.00	\$22.50
5	457-101-717	ViPR Object+HDFS Com Pack Tier 1=CB	\$0.00	V	16%	\$0.00	\$48.30	\$0.00	\$0.00	\$0.00	\$0.00	\$48.30
5	457-101-718	ViPR Object+HDFS Com Pack Tier 2=CB	\$0.00	V	16%	\$0.00	\$40.25	\$0.00	\$0.00	\$0.00	\$0.00	\$40.25
5	457-101-719	ViPR Object+HDFS Com Pack Tier 3=CB	\$0.00	V	16%	\$0.00	\$36.80	\$0.00	\$0.00	\$0.00	\$0.00	\$36.80
5	457-101-720	ViPR Object+HDFS Com Pack Tier 4=CB	\$0.00	V	16%	\$0.00	\$32.20	\$0.00	\$0.00	\$0.00	\$0.00	\$32.20
5	457-101-721	ViPR Object+HDFS Com Pack Tier 5=CB	\$0.00	V	16%	\$0.00	\$31.05	\$0.00	\$0.00	\$0.00	\$0.00	\$31.05
5	457-101-722	ViPR Object+HDFS Com Pack Tier 6=CB	\$0.00	V	16%	\$0.00	\$28.75	\$0.00	\$0.00	\$0.00	\$0.00	\$28.75
5	457-101-723	ViPR Block Com Pack Tier 1=CB	\$565.00	V	16%	\$474.60	\$101.70	\$0.00	\$0.00	\$0.00	\$0.00	\$101.70
5	457-101-724	ViPR Block Com Pack Tier 2=CB	\$565.00	V	16%	\$474.60	\$101.70	\$0.00	\$0.00	\$0.00	\$0.00	\$101.70
5	457-101-725	ViPR Block Com Pack Tier 3=CB	\$565.00	V	16%	\$474.60	\$101.70	\$0.00	\$0.00	\$0.00	\$0.00	\$101.70
5	457-101-726	ViPR Block Com Pack Tier 4=CB	\$565.00	V	16%	\$474.60	\$101.70	\$0.00	\$0.00	\$0.00	\$0.00	\$101.70
5	457-101-727	ViPR Block Com Pack Tier 5=CB	\$565.00	V	16%	\$474.60	\$101.70	\$0.00	\$0.00	\$0.00	\$0.00	\$101.70
5	457-101-728	ViPR Block Com Pack Tier 6=CB	\$565.00	V	16%	\$474.60	\$101.70	\$0.00	\$0.00	\$0.00	\$0.00	\$101.70
5	457-101-729	ViPR CAS Com Pack Tier 1=CB	\$0.00	V	16%	\$0.00	\$37.80	\$0.00	\$0.00	\$0.00	\$0.00	\$37.80
5	457-101-730	ViPR CAS Com Pack Tier 2=CB	\$0.00	V	16%	\$0.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$31.50
5	457-101-731	ViPR CAS Com Pack Tier 3=CB	\$0.00	V	16%	\$0.00	\$28.80	\$0.00	\$0.00	\$0.00	\$0.00	\$28.80
5	457-101-732	ViPR CAS Com Pack Tier 4=CB	\$0.00	V	16%	\$0.00	\$25.20	\$0.00	\$0.00	\$0.00	\$0.00	\$25.20
5	457-101-733	ViPR CAS Com Pack Tier 5=CB	\$0.00	V	16%	\$0.00	\$24.30	\$0.00	\$0.00	\$0.00	\$0.00	\$24.30
5	457-101-734	ViPR CAS Com Pack Tier 6=CB	\$0.00	V	16%	\$0.00	\$22.50	\$0.00	\$0.00	\$0.00	\$0.00	\$22.50
5	457-101-735	ECS Appliance SW 101-250TB=CB	\$0.00	V	16%	\$0.00	\$23.10	\$18.90	\$0.00	\$0.00	\$0.00	\$23.10
5	457-101-736	ECS Appliance SW 251-500TB=CB	\$0.00	V	16%	\$0.00	\$19.25	\$15.75	\$0.00	\$0.00	\$0.00	\$19.25
5	457-101-737	ECS Appliance SW 501-1000TB=CB	\$0.00	V	16%	\$0.00	\$17.60	\$14.40	\$0.00	\$0.00	\$0.00	\$17.60
5	457-101-738	ECS Appliance SW 1001-5000TB=CB	\$0.00	V	16%	\$0.00	\$15.40	\$12.60	\$0.00	\$0.00	\$0.00	\$15.40
5	457-101-739	ECS Appliance SW 5001-10000TB=CB	\$0.00	V	16%	\$0.00	\$14.85	\$12.15	\$0.00	\$0.00	\$0.00	\$14.85
5	457-101-740	ECS Appliance SW 10001+TB=CB	\$0.00	V	16%	\$0.00	\$13.75	\$11.25	\$0.00	\$0.00	\$0.00	\$13.75

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	457-101-745	VIPIR Data Srv CAS Pack 50-100TB=CA	\$0.00	V	16%	\$0.00	\$117.30	\$0.00	\$0.00	\$0.00	\$0.00	\$117.30
5	457-101-746	VIPIR Data Srv CAS Pack 101-250TB=CA	\$0.00	V	16%	\$0.00	\$98.90	\$0.00	\$0.00	\$0.00	\$0.00	\$98.90
5	457-101-747	VIPIR Data Srv CAS Pack 251-500TB=CA	\$0.00	V	16%	\$0.00	\$85.10	\$0.00	\$0.00	\$0.00	\$0.00	\$85.10
5	457-101-748	VIPIR Data Srv CAS Pack 501-1000TB=CA	\$0.00	V	16%	\$0.00	\$78.20	\$0.00	\$0.00	\$0.00	\$0.00	\$78.20
5	457-101-749	VIPIR Data Srv CAS Pack 1001-5000TB=CA	\$0.00	V	16%	\$0.00	\$73.60	\$0.00	\$0.00	\$0.00	\$0.00	\$73.60
5	457-101-750	VIPIR Data Srv CAS Pack 5001+TB=CA	\$0.00	V	16%	\$0.00	\$66.70	\$0.00	\$0.00	\$0.00	\$0.00	\$66.70
5	457-101-854	VIPIR Object Com Pack 1-100TB=CB	\$235.00	V	16%	\$197.40	\$42.30	\$0.00	\$0.00	\$0.00	\$0.00	\$42.30
5	457-101-855	VIPIR HDFS Com Pack 1-100TB=CB	\$235.00	V	16%	\$197.40	\$42.30	\$0.00	\$0.00	\$0.00	\$0.00	\$42.30
5	457-101-856	VIPIR Object+HDFS Com Pack 1-100TB=CB	\$235.00	V	16%	\$197.40	\$42.30	\$0.00	\$0.00	\$0.00	\$0.00	\$42.30
5	457-101-857	VIPIR Block Com Pack 1-100TB=CB	\$565.00	V	16%	\$474.60	\$101.70	\$0.00	\$0.00	\$0.00	\$0.00	\$101.70
5	457-101-858	VIPIR CAS Com Pack 1-100TB=CB	\$235.00	V	16%	\$197.40	\$42.30	\$0.00	\$0.00	\$0.00	\$0.00	\$42.30
5	457-101-859	ECS Appliance SW 1-100TB=CB	\$0.00	V	16%	\$0.00	\$25.85	\$21.15	\$0.00	\$0.00	\$0.00	\$25.85
5	457-101-862	VIPIR ECS DC=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-863	VIPIR Unstrct Com Pack 1-100TB=CB	\$235.00	V	16%	\$197.40	\$42.30	\$0.00	\$0.00	\$0.00	\$0.00	\$42.30
5	457-101-864	VIPIR Unstrct Com Pack 101-250TB=CB	\$210.00	V	16%	\$176.40	\$37.80	\$0.00	\$0.00	\$0.00	\$0.00	\$37.80
5	457-101-865	VIPIR Unstrct Com Pack 251-500TB=CB	\$175.00	V	16%	\$147.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$31.50
5	457-101-866	VIPIR Unstrct Com Pack 501-1000TB=CB	\$160.00	V	16%	\$134.40	\$28.80	\$0.00	\$0.00	\$0.00	\$0.00	\$28.80
5	457-101-867	VIPIR Unstrct Com Pack 1001-5000TB=CB	\$140.00	V	16%	\$117.60	\$25.20	\$0.00	\$0.00	\$0.00	\$0.00	\$25.20
5	457-101-868	VIPIR Unstrct Com Pack 5001-10000TB=CB	\$135.00	V	16%	\$113.40	\$24.30	\$0.00	\$0.00	\$0.00	\$0.00	\$24.30
5	457-101-869	VIPIR Unstrct Com Pack 10001+TB=CB	\$125.00	V	16%	\$105.00	\$22.50	\$0.00	\$0.00	\$0.00	\$0.00	\$22.50
5	458-000-001	VIPIR Controller=CA	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-587	VIPIR Controller Starter 50 TB Lic Pck	\$1.00	V	16%	\$0.84	\$2,166.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,166.00
5	458-000-648	VIPIR SRM for ECS	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-649	VIPIR SRM for SIO	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-842	VIPIR CONTROLLER	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-872	Elastic Cloud Strg	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-877	VIPIR SRM Comm	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-989	AppSync for VIPIR	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-995	ECS Promotion	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-160	VIPIR SRM Open	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-198	Object Bundle Atmos	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-199	Object Bundle Centera	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-200	ECS DARE	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-214	VIPIR Object Com Pack Tier 1=CB	\$0.00	V	16%	\$0.00	\$37.80	\$0.00	\$0.00	\$0.00	\$0.00	\$37.80
5	458-001-215	VIPIR Object Com Pack Tier 2=CB	\$0.00	V	16%	\$0.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$31.50
5	458-001-216	VIPIR Object Pack Tier 3=CB	\$0.00	V	16%	\$0.00	\$28.80	\$0.00	\$0.00	\$0.00	\$0.00	\$28.80
5	458-001-217	VIPIR Object Com Pack Tier 4=CB	\$0.00	V	16%	\$0.00	\$25.20	\$0.00	\$0.00	\$0.00	\$0.00	\$25.20
5	458-001-218	VIPIR Object Com Pack Tier 5=CB	\$0.00	V	16%	\$0.00	\$24.30	\$0.00	\$0.00	\$0.00	\$0.00	\$24.30
5	458-001-219	Elastic Cloud Storage DIY (ECS)	\$0.00	V	16%	\$0.00	\$22.50	\$0.00	\$0.00	\$0.00	\$0.00	\$22.50
5	458-001-220	VIPIR HDFS Pack Tier 1=CB	\$0.00	V	16%	\$0.00	\$37.80	\$0.00	\$0.00	\$0.00	\$0.00	\$37.80
5	458-001-221	VIPIR HDFS Com Pack Tier 2=CB	\$0.00	V	16%	\$0.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$31.50
5	458-001-222	VIPIR HDFS Com Pack Tier 3=CB	\$0.00	V	16%	\$0.00	\$28.80	\$0.00	\$0.00	\$0.00	\$0.00	\$28.80
5	458-001-223	VIPIR HDFS Com Pack Tier 4=CB	\$0.00	V	16%	\$0.00	\$25.20	\$0.00	\$0.00	\$0.00	\$0.00	\$25.20
5	458-001-224	VIPIR HDFS Com Pack Tier 5=CB	\$0.00	V	16%	\$0.00	\$24.30	\$0.00	\$0.00	\$0.00	\$0.00	\$24.30
5	458-001-225	VIPIR HDFS Com Pack Tier 6=CB	\$0.00	V	16%	\$0.00	\$22.50	\$0.00	\$0.00	\$0.00	\$0.00	\$22.50
5	458-001-226	VIPIR Object+HDFS Com Pack Tier 1=CB	\$0.00	V	16%	\$0.00	\$37.80	\$0.00	\$0.00	\$0.00	\$0.00	\$37.80
5	458-001-227	VIPIR Object+HDFS Com Pack Tier 2=CB	\$0.00	V	16%	\$0.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$31.50
5	458-001-228	VIPIR Object+HDFS Com Pack Tier 3=CB	\$0.00	V	16%	\$0.00	\$28.80	\$0.00	\$0.00	\$0.00	\$0.00	\$28.80
5	458-001-229	VIPIR Object+HDFS Com Pack Tier 4=CB	\$0.00	V	16%	\$0.00	\$25.20	\$0.00	\$0.00	\$0.00	\$0.00	\$25.20
5	458-001-230	VIPIR Object+HDFS Com Pack Tier 5=CB	\$0.00	V	16%	\$0.00	\$24.30	\$0.00	\$0.00	\$0.00	\$0.00	\$24.30
5	458-001-231	VIPIR Object+HDFS Com Pack Tier 6=CB	\$0.00	V	16%	\$0.00	\$22.50	\$0.00	\$0.00	\$0.00	\$0.00	\$22.50
5	458-001-232	VIPIR CAS Com Pack Tier 1=CB	\$0.00	V	16%	\$0.00	\$37.80	\$0.00	\$0.00	\$0.00	\$0.00	\$37.80
5	458-001-233	VIPIR CAS Com Pack Tier 2=CB	\$0.00	V	16%	\$0.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$31.50
5	458-001-234	VIPIR CAS Com Pack Tier 3=CB	\$0.00	V	16%	\$0.00	\$28.80	\$0.00	\$0.00	\$0.00	\$0.00	\$28.80
5	458-001-235	VIPIR CAS Com Pack Tier 4=CB	\$0.00	V	16%	\$0.00	\$25.20	\$0.00	\$0.00	\$0.00	\$0.00	\$25.20
5	458-001-236	VIPIR CAS Com Pack Tier 5=CB	\$0.00	V	16%	\$0.00	\$24.30	\$0.00	\$0.00	\$0.00	\$0.00	\$24.30
5	458-001-237	VIPIR CAS Com Pack Tier 6=CB	\$0.00	V	16%	\$0.00	\$22.50	\$0.00	\$0.00	\$0.00	\$0.00	\$22.50
5	458-001-238	VIPIR Com SP	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-239	VIPIR Unstrct Com	\$0.00	V	16%	\$0.00	\$42.30	\$37.60	\$0.00	\$0.00	\$0.00	\$42.30
5	458-001-240	NEUTRINO CC SERVICE CORES=ZC	\$1,310.00	V	16%	\$1,100.40	\$301.30	\$275.10	\$0.00	\$0.00	\$0.00	\$301.30
5	458-001-241	NEUTRINO CC SERVICE CAPACITY=CB	\$670.00	V	16%	\$562.80	\$154.10	\$140.70	\$0.00	\$0.00	\$0.00	\$154.10
5	458-001-242	NEUTRINO CC SERVICE CORES UPGRADE=ZC	\$1,310.00	V	16%	\$1,100.40	\$301.30	\$275.10	\$0.00	\$0.00	\$0.00	\$301.30
5	458-001-243	NEUTRINO CC SERVICE CAPACITY UPGRADE=CB	\$670.00	V	16%	\$562.80	\$154.10	\$140.70	\$0.00	\$0.00	\$0.00	\$154.10
5	458-001-461	Object Bundle Atmos	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-643	VS SRM ECS=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-684	ECS Upg Cst SW	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-780	ECS SW CERTIFIED	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ATMCEOB3-CF	ATMOS BUNDLE3 CE SW=ID	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ATMCEOB3-CF	ATMOS BUNDLE3 CE RTU SW=ID	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ATMOSCEOBJ2	ATMOS BUNDLE CE SW=ID	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ATMOSCEOBJ3	ATMOS BUNDLE3 CE SW=ID	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ATMOSCERTUOBJ2	ATMOS BUNDLE CE RTU SW=ID	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ATMOSCERTUOBJ3	ATMOS BUNDLE3 CE RTU SW=ID	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ATMOSLEOBJ2	ATMOS BUNDLE LE SW=ID	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ATMOSLERTUOBJ2	ATMOS BUNDLE LE RTU SW=ID	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ATMOSOB3-CF	ATMOS BUNDLE3 OS SW=ID	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ATMOSOSOBJ2	ATMOS BUNDLE OS SW=ID	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ATMOSOSOBJ3	ATMOS BUNDLE3 OS SW=ID	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CENCEPLSOBJ2	CENTERA BUNDLE CE PLS SW=ID	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CENTGOVEDOBJ2	CENTERA BUNDLE GOV ED SW=ID	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	CENTREPLICOBJ2	CENTERA BUNDLE REP SW=ID	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C11-3PD-RINT	NEUTRINO CBLE CABPWR 3 PHS INT RSLSTS	\$925.00	V	16%	\$777.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C11-3PD-RS	NEUTRINO CBLE CABPWR 3 PHS RUSSELL	\$659.00	V	16%	\$553.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C11-3PD-US	NEUTRINO CBLE CABPWR 3 PHS HUBELL	\$391.00	V	16%	\$328.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C11-3PW-INTFL	NEUTRINO CBLE CABPWR 3 PHS WYE INL FLY	\$554.00	V	16%	\$465.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C11-3PW-INTG	NEUTRINO CBLE CABPWR 3 PHS WYE INTL GARO	\$480.00	V	16%	\$403.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C11-3PW-US	NEUTRINO CBLE CABPWR 3 PHS WYE US FLY	\$431.00	V	16%	\$362.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C11-3PW-USL22	NEUTRINO CBLE CABPWR 3 PHS WYE US L22	\$652.00	V	16%	\$547.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C11-ANTI-MOV	NEUTRINO BRACKET ANTI MOVE	\$833.00	V	16%	\$699.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C11-ASWGB	NEUTRINO SWCH 1GB 48P AGG MFG	\$0.00	V	16%	\$0.00	\$545.80	\$382.06	\$0.00	\$0.00	\$0.00	\$0.00	\$545.80
5	C11-ASWGB-U	NEUTRINO SWCH 1GB 48P AGG FLD U	\$0.00	V	16%	\$0.00	\$605.45	\$423.82	\$0.00	\$0.00	\$0.00	\$0.00	\$605.45
5	C11-C-ASWGB	SWCH 1GB 48P AGG MFG CASP	\$7,793.00	V	16%	\$6,546.12	\$389.65	\$272.76	\$0.00	\$0.00	\$0.00	\$0.00	\$389.65
5	C11-C-ASWGB-U	SWCH 1GB 48P AGG FLD U CASP	\$7,620.00	V	16%	\$6,400.80	\$381.00	\$266.70	\$0.00	\$0.00	\$0.00	\$0.00	\$381.00
5	C11-C-CR-ASWGB	SWCH 1GB 48P AGG FLD CASP	\$7,620.00	V	16%	\$6,400.80	\$381.00	\$266.70	\$0.00	\$0.00	\$0.00	\$0.00	\$381.00
5	C11-C-CR-SW10GB	SWCH 10GB 48P TOR FLD CASP	\$26,313.00	V	16%	\$22,102.92	\$1,315.65	\$920.96	\$0.00	\$0.00	\$0.00	\$0.00	\$1,315.65
5	C11-C-CR-SW40GB-X	SWCH 40GB 48P AGG FLD CASP	\$31,618.00	V	16%	\$26,559.12	\$1,580.90	\$1,106.63	\$0.00	\$0.00	\$0.00	\$0.00	\$1,580.90
5	C11-C-CR-SWGB	SWCH 1GB 48P TOR FLD CASP	\$7,592.00	V	16%	\$6,377.28	\$379.60	\$265.72	\$0.00	\$0.00	\$0.00	\$0.00	\$379.60
5	C11-C-CUSCN10-LR	4 x 10GbE LR Connection kit	\$13,776.00	V	16%	\$11,571.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C11-C-CUSCN10P-LR	10 GbE LR optical GBIC set	\$3,859.00	V	16%	\$3,241.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C11-C-CUSCN10P-SR	10 GbE SR optical GBIC set	\$1,320.00	V	16%	\$1,108.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C11-C-CUSCN10-SR	4 x 10GbE SR Connection kit	\$3,759.00	V	16%	\$3,157.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C11-C-CUSCN40-LROP	40 GbE LR optical GBIC set	\$13,399.00	V	16%	\$11,255.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C11-C-CUSCN40-SROP	40 GbE SR optical GBIC set	\$3,433.00	V	16%	\$2,883.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C11-C-R2RAGG-L	RACK2 AGG LARGE CASP	\$17,301.00	V	16%	\$14,532.84	\$1,903.11	\$1,557.09	\$0.00	\$0.00	\$0.00	\$0.00	\$1,903.11
5	C11-C-R2RAGG-M	RACK2 AGG MEDIUM CASP	\$15,849.00	V	16%	\$13,313.16	\$1,743.39	\$1,426.41	\$0.00	\$0.00	\$0.00	\$0.00	\$1,743.39
5	C11-C-R2RAGG-S	RACK2 AGG SMALL CASP	\$14,796.00	V	16%	\$12,428.64	\$1,627.56	\$1,331.64	\$0.00	\$0.00	\$0.00	\$0.00	\$1,627.56
5	C11-CR-ASWGB	NEUTRINO SWCH 1GB 48P AGG FLD	\$0.00	V	16%	\$0.00	\$608.60	\$426.02	\$0.00	\$0.00	\$0.00	\$0.00	\$608.60
5	C11-CR-SVR-LGH-18T	NEUTRINO I1820 LARGE 1.8TB CUS RACK	\$33,684.00	V	16%	\$28,294.56	\$3,705.24	\$3,031.56	\$0.00	\$0.00	\$0.00	\$0.00	\$3,705.24
5	C11-CR-SVR-LGP-400	NEUTRINO P420 LARGE 400GB CUS RACK	\$85,237.00	V	16%	\$71,599.08	\$9,376.07	\$7,671.33	\$0.00	\$0.00	\$0.00	\$0.00	\$9,376.07
5	C11-CR-SVR-LGP-800	NEUTRINO P820 LARGE 800GB CUS RACK	\$93,305.00	V	16%	\$78,376.20	\$10,263.55	\$8,397.45	\$0.00	\$0.00	\$0.00	\$0.00	\$10,263.55
5	C11-CR-SVR-LGR-400	NEUTRINO P420 LARGE 400GB CUS RACK	\$0.00	V	16%	\$0.00	\$12,972.96	\$10,614.24	\$0.00	\$0.00	\$0.00	\$0.00	\$12,972.96
5	C11-CR-SVR-LGR-800	NEUTRINO P820 LARGE 800GB CUS RACK	\$0.00	V	16%	\$0.00	\$14,771.24	\$12,085.56	\$0.00	\$0.00	\$0.00	\$0.00	\$14,771.24
5	C11-CR-SVR-MDH-18T	NEUTRINO I1816 MEDIUM 1.8TB CUS RACK	\$28,313.00	V	16%	\$23,782.92	\$3,114.43	\$2,548.17	\$0.00	\$0.00	\$0.00	\$0.00	\$3,114.43
5	C11-CR-SVR-MDP-400	NEUTRINO P416 MEDIUM 400GB CUS RACK	\$62,006.00	V	16%	\$52,085.04	\$6,820.66	\$5,580.54	\$0.00	\$0.00	\$0.00	\$0.00	\$6,820.66
5	C11-CR-SVR-MDP-800	NEUTRINO P816 MEDIUM 800GB CUS RACK	\$70,074.00	V	16%	\$58,862.16	\$7,708.14	\$6,306.66	\$0.00	\$0.00	\$0.00	\$0.00	\$7,708.14
5	C11-CR-SVR-MDR-400	NEUTRINO P416 MEDIUM 400GB CUS RACK	\$0.00	V	16%	\$0.00	\$8,694.51	\$7,113.69	\$0.00	\$0.00	\$0.00	\$0.00	\$8,694.51
5	C11-CR-SVR-MDR-800	NEUTRINO P816 MEDIUM 800GB CUS RACK	\$0.00	V	16%	\$0.00	\$10,492.79	\$8,585.01	\$0.00	\$0.00	\$0.00	\$0.00	\$10,492.79
5	C11-CR-SVR-SMH-18T	NEUTRINO I1812 SMALL 1.8TB CUS RACK	\$23,176.00	V	16%	\$19,467.84	\$2,549.36	\$2,085.84	\$0.00	\$0.00	\$0.00	\$0.00	\$2,549.36
5	C11-CR-SVR-SMP-400	NEUTRINO P412 SMALL 400GB CUS RACK	\$45,525.00	V	16%	\$38,241.00	\$5,007.75	\$4,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$5,007.75
5	C11-CR-SVR-SMP-800	NEUTRINO P812 SMALL 800GB CUS RACK	\$53,593.00	V	16%	\$45,018.12	\$5,895.23	\$4,823.37	\$0.00	\$0.00	\$0.00	\$0.00	\$5,895.23
5	C11-CR-SVR-SMR-400	NEUTRINO P412 SMALL 400GB CUS RACK	\$0.00	V	16%	\$0.00	\$6,153.73	\$5,034.87	\$0.00	\$0.00	\$0.00	\$0.00	\$6,153.73
5	C11-CR-SVR-SMR-800	NEUTRINO P812 SMALL 800GB CUS RACK	\$0.00	V	16%	\$0.00	\$7,952.01	\$6,506.19	\$0.00	\$0.00	\$0.00	\$0.00	\$7,952.01
5	C11-CR-SW10GB	NEUTRINO SWCH 10GB 48P TOR FLD	\$0.00	V	16%	\$0.00	\$1,574.35	\$1,102.05	\$0.00	\$0.00	\$0.00	\$0.00	\$1,574.35
5	C11-CR-SW40GB-X	NEUTRINO SWCH 40GB 48P AGG FLD	\$0.00	V	16%	\$0.00	\$1,716.00	\$1,201.20	\$0.00	\$0.00	\$0.00	\$0.00	\$1,716.00
5	C11-CR-SWGB	NEUTRINO SWCH 1GB 48P TOR FLD	\$0.00	V	16%	\$0.00	\$607.80	\$425.46	\$0.00	\$0.00	\$0.00	\$0.00	\$607.80
5	C11-C-SW10GB	SWCH 10GB 48P TOR MFG CASP	\$26,313.00	V	16%	\$22,102.92	\$1,315.65	\$920.96	\$0.00	\$0.00	\$0.00	\$0.00	\$1,315.65
5	C11-C-SW10GB-U	SWCH 10GB 48P TOR FLD U CASP	\$26,313.00	V	16%	\$22,102.92	\$1,315.65	\$920.96	\$0.00	\$0.00	\$0.00	\$0.00	\$1,315.65
5	C11-C-SW40GB	SWCH 40GB 48P AGG MFG CASP	\$31,618.00	V	16%	\$26,559.12	\$1,580.90	\$1,106.63	\$0.00	\$0.00	\$0.00	\$0.00	\$1,580.90
5	C11-C-SW40GB-U	SWCH 40GB 48P AGG FLD U CASP	\$31,618.00	V	16%	\$26,559.12	\$1,578.65	\$1,105.06	\$0.00	\$0.00	\$0.00	\$0.00	\$1,578.65
5	C11-C-SWGB	SWCH 1GB 48P TOR MFG CASP	\$7,765.00	V	16%	\$6,522.60	\$388.25	\$271.78	\$0.00	\$0.00	\$0.00	\$0.00	\$388.25
5	C11-C-SWGB-U	SWCH 1GB 48P TOR FLD U CASP	\$7,592.00	V	16%	\$6,377.28	\$379.60	\$265.72	\$0.00	\$0.00	\$0.00	\$0.00	\$379.60
5	C11-CUSSCON10-LR	NEUTRINO CUSS CONN 10GB KIT MGMT LR	\$0.00	V	16%	\$0.00	\$2,153.91	\$1,762.29	\$0.00	\$0.00	\$0.00	\$0.00	\$2,153.91
5	C11-CUSSCON10P3-L	NEUTRINO CUSS CONN GB MGMT PT3 L	\$58.00	V	16%	\$48.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C11-CUSSCON10P3-M	NEUTRINO CUSS CONN GB MGMT PT3 M	\$59.00	V	16%	\$49.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C11-CUSSCON10P3-S	NEUTRINO CUSS CONN GB MGMT PT3 S	\$30.00	V	16%	\$25.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C11-CUSSCON10P4-L	NEUTRINO CUSS CONN GB MGMT PT4 L	\$161.00	V	16%	\$135.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C11-CUSSCON10P4-M	NEUTRINO CUSS CONN GB MGMT PT4 M	\$102.00	V	16%	\$85.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C11-CUSSCON10P4-S	NEUTRINO CUSS CONN GB MGMT PT4 S	\$46.00	V	16%	\$38.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C11-CUSSCON10P-L	NEUTRINO CUSS CONN GB MGMT PT L	\$114.00	V	16%	\$95.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C11-CUSSCON10P-LR	NEUTRINO CUSS CONN 10GB PT MGMT LR	\$0.00	V	16%	\$0.00	\$483.56	\$395.64	\$0.00	\$0.00	\$0.00	\$0.00	\$483.56
5	C11-CUSSCON10P-M	NEUTRINO CUSS CONN GB MGMT PT M	\$76.00	V	16%	\$63.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C11-CUSSCON10P-S	NEUTRINO CUSS CONN GB MGMT PT S	\$42.00	V	16%	\$35.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C11-CUSSCON10P-SR	NEUTRINO CUSS CONN 10GB PT MGMT SR	\$0.00	V	16%	\$0.00	\$171.49	\$140.31	\$0.00	\$0.00	\$0.00	\$0.00	\$171.49
5	C11-CUSSCON10-SR	NEUTRINO CUSS CONN 10GB KIT MGMT SR	\$0.00	V	16%	\$0.00	\$752.07	\$615.33	\$0.00	\$0.00	\$0.00	\$0.00	\$752.07
5	C11-CUSSCON40-LRL	NEUTRINO CUSS CONN 40GB LRL	\$114.00	V	16%	\$95.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C11-CUSSCON40-LRM	NEUTRINO CUSS CONN 40GB LRM	\$76.00	V	16%	\$63.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C11-CUSSCON40-LROP	NEUTRINO CUSS CONN 40GB LROP	\$0.00	V	16%	\$0.00	\$1,678.49	\$1,373.31	\$0.00	\$0.00	\$0.00	\$0.00	\$1,678.49
5	C11-CUSSCON40-LRS	NEUTRINO CUSS CONN 40GB LRS	\$42.00	V	16%	\$35.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C11-CUSSCON40-SRL	NEUTRINO CUSS CONN 40GB SRL	\$1,491.00	V	16%	\$1,252.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C11-CUSSCON40-SRM	NEUTRINO CUSS CONN 40GB SRM	\$936.00	V	16%	\$786.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C11-CUSSCON40-SROP	NEUTRINO CUSS CONN 40GB SROP	\$0.00	V	16%	\$0.00	\$695.31	\$568.89	\$0.00	\$0.00	\$0.00	\$0.00	\$695.31
5	C11-CUSSCON40-SRS	NEUTRINO CUSS CONN 40GB SRS	\$480.00	V	16%	\$403.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C11-CUSSCONG-L	NEUTRINO CUSS CONN GB MGMT L	\$288.00	V	16%	\$241.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C11-CUSSCONG-M	NEUTRINO CUSS CONN GB MGMT M	\$119.00	V	16%	\$99.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C11-CUSSCONG-S	NEUTRINO CUSS CONN GB MGMT S	\$51.00	V	16%	\$42.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C11-DC-RACK	NEUTRINO RACK DC 40UD 4DROP HAPW MFG	\$0.00	V	16%	\$0.00	\$648.12	\$530.28	\$0.00	\$0.00	\$0.00	\$0.00	\$648.12
5	C11-DC-RACK-P3D	NEUTRINO RACK DC 40UD 2DROP D3PH MFG	\$0.00	V	16%	\$0.00	\$1,050.06	\$859.14	\$0.00	\$0.00	\$0.00	\$0.00	\$1,050.06
5	C11-DC-RACK-P3W	NEUTRINO RACK DC 40UD 3 PHS WYE MFG	\$0.00	V	16%	\$0.00	\$1,048.08	\$857.52	\$0.00	\$0.00	\$0.00	\$0.00	\$1,048.08
5	C11-DC-TRAY-X	NEUTRINO RACK TRAY DC	\$360.00	V	16%	\$302.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C11-DOOR-BRND	NEUTRINO DOOR BRANDED	\$1,638.00	V	16%	\$1,375.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	C11-EX-PDU	NEUTRINO EXPND PDU SNGL PHS	\$0.00	V	16%	\$229.24	\$0.00	\$229.24	\$187.56	\$0.00	\$0.00	\$0.00	\$229.24
5	C11-EX-PDU-P3D	NEUTRINO EXPND PDU 3 PHS DELT	\$0.00	V	16%	\$0.00	\$0.00	\$225.94	\$184.86	\$0.00	\$0.00	\$0.00	\$225.94
5	C11-EX-PDU-P3D-X	NEUTRINO EXPND PDU 3 PHS DELT X	\$0.00	V	16%	\$0.00	\$0.00	\$231.77	\$189.63	\$0.00	\$0.00	\$0.00	\$231.77
5	C11-EX-PDU-PW3	NEUTRINO EXPND PDU 3 PHS WYE	\$0.00	V	16%	\$0.00	\$0.00	\$224.29	\$183.51	\$0.00	\$0.00	\$0.00	\$224.29
5	C11-EX-PDU-PW3-X	NEUTRINO EXPND PDU 3 PHS WYE X	\$0.00	V	16%	\$0.00	\$0.00	\$230.01	\$188.19	\$0.00	\$0.00	\$0.00	\$230.01
5	C11-EX-PDU-X	NEUTRINO EXPND PDU SNGL PHS X	\$0.00	V	16%	\$0.00	\$0.00	\$235.51	\$192.69	\$0.00	\$0.00	\$0.00	\$235.51
5	C11-P40U-ASTL	NEUTRINO CBLE CABPWR AUST	\$479.00	V	16%	\$0.00	\$402.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C11-P40U-HEC3	NEUTRINO CBLE CABPWR INTERNTL	\$173.00	V	16%	\$0.00	\$145.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C11-P40U-RS	NEUTRINO CBLE CABPWR RS	\$673.00	V	16%	\$0.00	\$565.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C11-P40U-US	NEUTRINO CBLE CABPWR L6-30A US	\$195.00	V	16%	\$0.00	\$163.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C11-R2RAGG-L	NEUTRINO RACK2 AGG LARGE	\$0.00	V	16%	\$0.00	\$0.00	\$3,199.90	\$2,618.10	\$0.00	\$0.00	\$0.00	\$3,199.90
5	C11-R2RAGG-M	NEUTRINO RACK2 AGG MEDIUM	\$0.00	V	16%	\$0.00	\$0.00	\$3,019.06	\$2,470.14	\$0.00	\$0.00	\$0.00	\$3,019.06
5	C11-R2RAGG-S	NEUTRINO RACK2 AGG SMALL	\$0.00	V	16%	\$0.00	\$0.00	\$2,893.99	\$2,367.81	\$0.00	\$0.00	\$0.00	\$2,893.99
5	C11-SLES	SUSE LINUX ENTERPRISE SERVER OS TRACKING	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C11-SVR-LGH-18T	NEUTRINO i1820 LARGE 1.8TB	\$33,255.00	V	16%	\$27,934.20	\$3,658.05	\$2,992.95	\$0.00	\$0.00	\$0.00	\$0.00	\$3,658.05
5	C11-SVR-LGH-18T-U	NEUTRINO i1820 LARGE 1.8TB UPG	\$33,382.00	V	16%	\$28,040.88	\$3,672.02	\$3,004.38	\$0.00	\$0.00	\$0.00	\$0.00	\$3,672.02
5	C11-SVR-LGP-400	NEUTRINO P420 LARGE 400GB	\$84,934.00	V	16%	\$71,344.56	\$9,342.74	\$7,644.06	\$0.00	\$0.00	\$0.00	\$0.00	\$9,342.74
5	C11-SVR-LGP-400-U	NEUTRINO P420 LARGE 400GB UPG	\$85,001.00	V	16%	\$71,400.84	\$9,350.11	\$7,650.09	\$0.00	\$0.00	\$0.00	\$0.00	\$9,350.11
5	C11-SVR-LGP-800	NEUTRINO P820 LARGE 800GB	\$93,003.00	V	16%	\$78,122.52	\$10,230.33	\$8,370.27	\$0.00	\$0.00	\$0.00	\$0.00	\$10,230.33
5	C11-SVR-LGP-800-U	NEUTRINO P820 LARGE 800GB UPG	\$93,069.00	V	16%	\$78,177.96	\$10,237.59	\$8,376.21	\$0.00	\$0.00	\$0.00	\$0.00	\$10,237.59
5	C11-SVR-LGR-400	NEUTRINO P420 LARGE 400GB	\$0.00	V	16%	\$0.00	\$13,063.82	\$10,688.58	\$0.00	\$0.00	\$0.00	\$0.00	\$13,063.82
5	C11-SVR-LGR-400-U	NEUTRINO P420 LARGE 400GB UPG	\$0.00	V	16%	\$0.00	\$13,074.49	\$10,697.31	\$0.00	\$0.00	\$0.00	\$0.00	\$13,074.49
5	C11-SVR-LGR-800	NEUTRINO P820 LARGE 800GB	\$0.00	V	16%	\$0.00	\$14,862.10	\$12,159.90	\$0.00	\$0.00	\$0.00	\$0.00	\$14,862.10
5	C11-SVR-LGR-800-U	NEUTRINO P820 LARGE 800GB UPG	\$0.00	V	16%	\$0.00	\$14,872.77	\$12,168.63	\$0.00	\$0.00	\$0.00	\$0.00	\$14,872.77
5	C11-SVR-MDH-18T	NEUTRINO i1816 MEDIUM 1.8TB	\$27,884.00	V	16%	\$23,422.56	\$3,067.24	\$2,509.56	\$0.00	\$0.00	\$0.00	\$0.00	\$3,067.24
5	C11-SVR-MDH-18T-U	NEUTRINO i1816 MEDIUM 1.8TB UPG	\$28,010.00	V	16%	\$23,528.40	\$3,081.10	\$2,520.90	\$0.00	\$0.00	\$0.00	\$0.00	\$3,081.10
5	C11-SVR-MDP-400	NEUTRINO P416 MEDIUM 400GB	\$61,703.00	V	16%	\$51,830.52	\$6,787.33	\$5,553.27	\$0.00	\$0.00	\$0.00	\$0.00	\$6,787.33
5	C11-SVR-MDP-400-U	NEUTRINO P416 MEDIUM 400GB UPG	\$61,770.00	V	16%	\$51,886.80	\$6,794.70	\$5,559.30	\$0.00	\$0.00	\$0.00	\$0.00	\$6,794.70
5	C11-SVR-MDP-800	NEUTRINO P816 MEDIUM 800GB	\$69,772.00	V	16%	\$58,608.48	\$7,674.92	\$6,279.48	\$0.00	\$0.00	\$0.00	\$0.00	\$7,674.92
5	C11-SVR-MDP-800-U	NEUTRINO P816 MEDIUM 800GB UPG	\$69,838.00	V	16%	\$58,663.92	\$7,682.18	\$6,285.42	\$0.00	\$0.00	\$0.00	\$0.00	\$7,682.18
5	C11-SVR-MDR-400	NEUTRINO P416 MEDIUM 400GB	\$0.00	V	16%	\$0.00	\$8,785.26	\$7,187.94	\$0.00	\$0.00	\$0.00	\$0.00	\$8,785.26
5	C11-SVR-MDR-400-U	NEUTRINO P416 MEDIUM 400GB UPG	\$0.00	V	16%	\$0.00	\$8,795.93	\$7,196.67	\$0.00	\$0.00	\$0.00	\$0.00	\$8,795.93
5	C11-SVR-MDR-800	NEUTRINO P816 MEDIUM 800GB	\$0.00	V	16%	\$0.00	\$10,583.54	\$8,659.26	\$0.00	\$0.00	\$0.00	\$0.00	\$10,583.54
5	C11-SVR-MDR-800-U	NEUTRINO P816 MEDIUM 800GB UPG	\$0.00	V	16%	\$0.00	\$10,594.21	\$8,667.99	\$0.00	\$0.00	\$0.00	\$0.00	\$10,594.21
5	C11-SVR-SMH-18T	NEUTRINO i1812 SMALL 1.8TB	\$22,748.00	V	16%	\$19,108.32	\$2,502.28	\$2,047.32	\$0.00	\$0.00	\$0.00	\$0.00	\$2,502.28
5	C11-SVR-SMH-18T-U	NEUTRINO i1812 SMALL 1.8TB UPG	\$22,874.00	V	16%	\$19,214.16	\$2,516.14	\$2,058.66	\$0.00	\$0.00	\$0.00	\$0.00	\$2,516.14
5	C11-SVR-SMP-400	NEUTRINO P412 SMALL 400GB	\$45,222.00	V	16%	\$37,986.48	\$4,974.42	\$4,069.98	\$0.00	\$0.00	\$0.00	\$0.00	\$4,974.42
5	C11-SVR-SMP-400-U	NEUTRINO P412 SMALL 400GB UPG	\$45,288.00	V	16%	\$38,041.92	\$4,981.68	\$4,075.92	\$0.00	\$0.00	\$0.00	\$0.00	\$4,981.68
5	C11-SVR-SMP-800	NEUTRINO P812 SMALL 800GB	\$53,290.00	V	16%	\$44,763.60	\$5,861.90	\$4,796.10	\$0.00	\$0.00	\$0.00	\$0.00	\$5,861.90
5	C11-SVR-SMP-800-U	NEUTRINO P812 SMALL 800GB UPG	\$53,357.00	V	16%	\$44,819.88	\$5,869.27	\$4,802.13	\$0.00	\$0.00	\$0.00	\$0.00	\$5,869.27
5	C11-SVR-SMR-400	NEUTRINO P412 SMALL 400GB	\$0.00	V	16%	\$0.00	\$6,244.59	\$5,109.21	\$0.00	\$0.00	\$0.00	\$0.00	\$6,244.59
5	C11-SVR-SMR-400-U	NEUTRINO P412 SMALL 400GB UPG	\$0.00	V	16%	\$0.00	\$6,255.26	\$5,117.94	\$0.00	\$0.00	\$0.00	\$0.00	\$6,255.26
5	C11-SVR-SMR-800	NEUTRINO P812 SMALL 800GB	\$0.00	V	16%	\$0.00	\$8,042.87	\$6,580.53	\$0.00	\$0.00	\$0.00	\$0.00	\$8,042.87
5	C11-SVR-SMR-800-U	NEUTRINO P812 SMALL 800GB UPG	\$0.00	V	16%	\$0.00	\$8,053.54	\$6,589.26	\$0.00	\$0.00	\$0.00	\$0.00	\$8,053.54
5	C11-SW10GB	NEUTRINO SWCH 10GB 48P TOR MFG	\$0.00	V	16%	\$0.00	\$1,544.40	\$1,081.08	\$0.00	\$0.00	\$0.00	\$0.00	\$1,544.40
5	C11-SW10GB-U	NEUTRINO SWCH 10GB 48P TOR FLD U	\$0.00	V	16%	\$0.00	\$1,587.55	\$1,111.29	\$0.00	\$0.00	\$0.00	\$0.00	\$1,587.55
5	C11-SW40GB	NEUTRINO SWCH 40GB 48P AGG MFG	\$0.00	V	16%	\$0.00	\$1,647.35	\$1,153.15	\$0.00	\$0.00	\$0.00	\$0.00	\$1,647.35
5	C11-SW40GB-U	NEUTRINO SWCH 40GB 48P AGG FLD U	\$0.00	V	16%	\$0.00	\$1,712.85	\$1,199.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,712.85
5	C11-SWGB	NEUTRINO SWCH 1GB 48P TOR MFG	\$0.00	V	16%	\$0.00	\$545.80	\$382.06	\$0.00	\$0.00	\$0.00	\$0.00	\$545.80
5	C11-SWGB-U	NEUTRINO SWCH 1GB 48P TOR FLD U	\$0.00	V	16%	\$0.00	\$604.60	\$423.22	\$0.00	\$0.00	\$0.00	\$0.00	\$604.60
5	C11-VX-PDU	EXPND PDU SNGL PHS CASP	\$5,132.00	V	16%	\$4,310.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C11-VX-PDU-P3D	EXPND PDU 3 PHS DELT CASP	\$5,518.00	V	16%	\$4,635.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C11-VX-PDU-P3D-X	EXPND PDU 3 PHS DELT X CASP	\$3,425.00	V	16%	\$2,877.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C11-VX-PDU-PW3	EXPND PDU 3 PHS WYE CASP	\$3,594.00	V	16%	\$3,018.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C11-VX-PDU-PW3-X	EXPND PDU 3 PHS WYE X CASP	\$3,425.00	V	16%	\$2,877.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C11-VX-PDU-X	EXPND PDU SNGL PHS X CASP	\$3,533.00	V	16%	\$2,967.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C11-VX-PSNT	NEUTRINO VX PRODUCT SERIAL NUMBER TAG	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C11-VX-RACK	Single Phase Dense Compute Rack	\$15,640.00	V	16%	\$13,137.60	\$1,720.40	\$1,407.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,720.40
5	C11-VX-RACK-P3D	3-Phase Delta Dense Compute Rack	\$15,311.00	V	16%	\$12,861.24	\$1,684.21	\$1,377.99	\$0.00	\$0.00	\$0.00	\$0.00	\$1,684.21
5	C11-VX-RACK-P3W	3-Phase Wye Dense Compute Rack	\$15,311.00	V	16%	\$12,861.24	\$1,684.21	\$1,377.99	\$0.00	\$0.00	\$0.00	\$0.00	\$1,684.21
5	CNR2NADVRMLICOBJ2	CENTERA BUNDLE ADVANCED RETENTION MNGMT	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNR2NMSWOBJ2	CENTERA BUNDLE MIRROR SW (2 NODE)=ID	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNR2NPSWOBJ2	CENTERA BUNDLE PARITY SW (2 NODE)=ID	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNR2NPUPG4OBJ2	CENTERA BUNDLE PARITY UPGRADE=ID	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNRCNSLSWKITOBJ2	CENTERA BUNDLE CONSOLE SOFTWARE=IC	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNRCUAISSWOBJ2	CENTERA BUNDLE CNR INT BOX CUA SW=IC	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNRSWRK2RKOBJ2	CENTERA BUNDLE RACK TO RACK ENT SW=IC	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNRT0OLSSWOBJ2	CENTERA BUNDLE CUS TOOLS & DOCS=IC	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECS4-SLES	ECS4 SUSE LINUX ENTPRSE SERVER OS TRCK	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECS5-SLES	ECS5 SUSE LINUX ENTPRSE SERVER OS TRCK	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECS-DARE-KIT	EMC ECS Dare 2.2 SW Media Kit=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECS-LS-UPG	ECS UPGRADE LICENSE SOLUTION=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECS-SW-KIT	EMC ECS SW MEDIA KIT=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES4-10G-SFP	10GBE OPTICAL SFP	\$670.00	V	16%	\$562.80	\$73.70	\$60.00	\$0.00	\$0.00	\$0.00	\$0.00	\$73.70
5	ES4-15-T6	DAE 15 6TB SATA 7.2K HAPW MFG ECS G4	\$17,510.00	V	16%	\$14,708.40	\$1,926.10	\$1,575.90	\$0.00	\$0.00	\$0.00	\$0.00	\$1,926.10
5	ES4-15-T6-U	DAE 15 6TB SATA 7.2K HAPW CST ECS G4	\$17,510.00	V	16%	\$14,708.40	\$1,926.10	\$1,575.90	\$0.00	\$0.00	\$0.00	\$0.00	\$1,926.10
5	ES4-15-T6-X	DAE 15 6TB SATA 7.2K HAPW FLD ECS G4	\$17,510.00	V	16%	\$14,708.40	\$1,926.10	\$1,575.90	\$0.00	\$0.00	\$0.00	\$0.00	\$1,926.10
5	ES4-30-T1	DAE 30 1TB SATA 7.2K HAPW MFG QTY1 ECS G4	\$16,940.00	V	16%	\$14,229.60	\$1,863.40	\$1,524.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,863.40
5	ES4-30-T1-U	DAE 30 1TB U SATA 7.2K HAPW MFG ECS G4	\$20,320.00	V	16%	\$17,068.80	\$2,235.20	\$1,828.80	\$0.00	\$0.00	\$0.00	\$0.00	\$2,235.20
5	ES4-30-T1-X	DAE 30 1TB X SATA 7.2K HAPW MFG ECS G4	\$16,940.00	V	16%	\$14,229.60	\$1,863.40	\$1,524.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,863.40

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Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	ES4-30-T6	DAE 30 6TB SATA 7.2K HAPW MFG ECS G4	\$25,900.00	V	16%	\$21,756.00	\$2,849.00	\$2,331.00	\$0.00	\$0.00	\$0.00	\$2,849.00
5	ES4-30-T6-U	DAE 30 6TB SATA 7.2K HAPW CST ECS G4	\$25,900.00	V	16%	\$21,756.00	\$2,849.00	\$2,331.00	\$0.00	\$0.00	\$0.00	\$2,849.00
5	ES4-30-T6-X	DAE 30 6TB SATA 7.2K HAPW FLD ECS G4	\$25,900.00	V	16%	\$21,756.00	\$2,849.00	\$2,331.00	\$0.00	\$0.00	\$0.00	\$2,849.00
5	ES4-3PD-RINT	CBLE CABPWR 3 PHS INT RLSSTL QTY2 ECS G4	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES4-3PD-RINT-2U	CBLE CABPWR 3 PHS QTY2 ECS G4U	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES4-3PD-RS	CBLE CABPWR 3 PHS RUSSELL QTY2 ECS G4	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES4-3PD-RS-2U	CBLE CABPWR 3 PHS RUSSELL QTY2 ECS G4U	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES4-3PD-US	CBLE CABPWR 3 PHS HUBELL QTY2 ECS G4	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES4-3PD-US-2U	CBLE CABPWR 3 PHS HUBELL QTY2 ECS G4U	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES4-3PW-INTFL	CBL CBPR 3 PHSE WYE INL FLYNG LDS ECS G4	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES4-3PW-INTG	CBL CBPR 3 PHSE WYE INTL GARO ECS G4	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES4-3PW-US	CBL CBPR 3 PHSE WYE US FLYNG LDS ECS G4	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES4-3PW-USL22	CBL CBPR 3 PHASE WYE US L22 ECS G4	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES4-45-T6	DAE 45 6TB SATA 7.2K HAPW MFG ECS G4	\$34,350.00	V	16%	\$28,854.00	\$3,778.50	\$3,091.50	\$0.00	\$0.00	\$0.00	\$3,778.50
5	ES4-45-T6-U	DAE 45 6TB SATA 7.2K HAPW CST ECS G4	\$34,350.00	V	16%	\$28,854.00	\$3,778.50	\$3,091.50	\$0.00	\$0.00	\$0.00	\$3,778.50
5	ES4-45-T6-X	DAE 45 6TB SATA 7.2K HAPW FLD ECS G4	\$34,350.00	V	16%	\$28,854.00	\$3,778.50	\$3,091.50	\$0.00	\$0.00	\$0.00	\$3,778.50
5	ES4-60-T6	DAE 60 6TB SATA 7.2K HAPW MFG ECS G4	\$42,980.00	V	16%	\$36,103.20	\$4,727.80	\$3,868.20	\$0.00	\$0.00	\$0.00	\$4,727.80
5	ES4-60-T6T	DRIVES 60 6TB SATA 7.2K MFG ECS G4 TAA	\$44,730.00	V	16%	\$37,573.20	\$4,920.30	\$4,025.70	\$0.00	\$0.00	\$0.00	\$4,920.30
5	ES4-60-T6-U	DAE 60 6TB SATA 7.2K HAPW CST ECS G4	\$42,980.00	V	16%	\$36,103.20	\$4,727.80	\$3,868.20	\$0.00	\$0.00	\$0.00	\$4,727.80
5	ES4-60-T6-X	DAE 60 6TB SATA 7.2K HAPW FLD ECS G4	\$42,980.00	V	16%	\$36,103.20	\$4,727.80	\$3,868.20	\$0.00	\$0.00	\$0.00	\$4,727.80
5	ES4-ANTI-MOV	BRACKET ANTI MOVE QTY1 ECS G4	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES4-CR-SVR-BK-B4X	SVR 2U CHS CR BL 10GBE HAPW FLD ECS G4	\$109,880.00	V	16%	\$92,299.20	\$12,086.80	\$9,889.20	\$0.00	\$0.00	\$0.00	\$12,086.80
5	ES4-CR-SVR-OB-B4X	SVR 2U CHS CR OB 10GBE HAPW FLD ECS G4	\$35,250.00	V	16%	\$29,610.00	\$3,877.50	\$3,172.50	\$0.00	\$0.00	\$0.00	\$3,877.50
5	ES4-DC1-SW10GB	SWCH DC 10GBE 52P HAPW MFG QTY1 ECS G4	\$22,890.00	V	16%	\$19,227.60	\$2,517.90	\$2,060.10	\$0.00	\$0.00	\$0.00	\$2,517.90
5	ES4-DC1-SW10GB-X	SWCH DC 10GBE 52P HAPW FLD QTY1 ECS G4	\$27,470.00	V	16%	\$23,074.80	\$3,021.70	\$2,472.30	\$0.00	\$0.00	\$0.00	\$3,021.70
5	ES4-DC-PSNT	ECS DC Product Serial Number Tag	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES4-DC-RACK	RACK DC 40UD 4DROP HAPW MFG QTY1 ECS G4	\$8,340.00	V	16%	\$7,005.60	\$917.40	\$750.60	\$0.00	\$0.00	\$0.00	\$917.40
5	ES4-DC-RACK-P3D	RACK DC 40UD 2DROP D3PH MFG QTY1 ECS G4	\$8,340.00	V	16%	\$7,005.60	\$917.40	\$750.60	\$0.00	\$0.00	\$0.00	\$917.40
5	ES4-DC-RACK-P3W	RACK DC 40UD 3 PHASE WYE MFG QTY1 ECS G4	\$8,340.00	V	16%	\$7,005.60	\$917.40	\$750.60	\$0.00	\$0.00	\$0.00	\$917.40
5	ES4-DC-SVR-OB-B4	SVR 2U CHS DC 4BL 10GBE HAPW MFG ECS G4	\$31,640.00	V	16%	\$26,577.60	\$3,480.40	\$2,847.60	\$0.00	\$0.00	\$0.00	\$3,480.40
5	ES4-DC-SVR-OB-B4X	SVR 2U CHS DC 4BL 10GBE HAPW FLD ECS G4	\$35,250.00	V	16%	\$29,610.00	\$3,877.50	\$3,172.50	\$0.00	\$0.00	\$0.00	\$3,877.50
5	ES4-DC-SWGB	SWCH DC 1GBE 48P HAPW MFG QTY1 ECS G4	\$12,370.00	V	16%	\$10,390.80	\$1,360.70	\$1,113.30	\$0.00	\$0.00	\$0.00	\$1,360.70
5	ES4-DC-SWGB-X	SWCH DC 1GBE 48P HAPW FLD QTY1 ECS G4	\$14,840.00	V	16%	\$12,465.60	\$1,632.40	\$1,335.60	\$0.00	\$0.00	\$0.00	\$1,632.40
5	ES4-DOOR-BRND	DOOR BRANDED QTY1 ECS G4	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES4-P40U-ASTL	CBLE CABPWR AUST QTY2 ECS G4	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES4-P40U-ASTL-2U	CBLE CABPWR AUST QTY2 ECS G4U	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES4-P40U-IEC3	CBLE CABPWR INTERNTL QTY2 ECS G4	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES4-P40U-IEC3-2U	CBLE CABPWR INTERNTL QTY2 ECS G4U	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES4-P40U-RS	CBLE CABPWR RUSSELLSTOHL QTY2 ECS G4	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES4-P40U-RS-2U	CBLE CABPWR RUSSELLSTOHL QTY2 ECS G4U	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES4-P40U-US	CBLE CABPWR L6-30A US QTY2 ECS G4	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES4-P40U-US-2U	CBLE CABPWR L6-30A US QTY2 ECS G4U	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES4-PSNT	ECS Product Serial Number Tag	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES4-RACK	RACK 40UD 4DROP HAPW MFG QTY1 ECS G4	\$9,980.00	V	16%	\$8,383.20	\$1,097.80	\$898.20	\$0.00	\$0.00	\$0.00	\$1,097.80
5	ES4-RACK-P3D	RACKD 40UD 2DROP D3PH MFG QTY1 ECS G4	\$9,980.00	V	16%	\$8,383.20	\$1,097.80	\$898.20	\$0.00	\$0.00	\$0.00	\$1,097.80
5	ES4-RACK-P3W	RACK 40UD 3 PHASE WYE MFG QTY1 ECS G4	\$9,980.00	V	16%	\$8,383.20	\$1,097.80	\$898.20	\$0.00	\$0.00	\$0.00	\$1,097.80
5	ES4-RACK-TRAY	RACK TRAY QTY1 ECS G4	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES4-SR-SVR-BK-B4	SVR 2U CHS SR 4BL 10GBE HAPW MFG ECS G4	\$109,880.00	V	16%	\$92,299.20	\$12,086.80	\$9,889.20	\$0.00	\$0.00	\$0.00	\$12,086.80
5	ES4-SR-SVR-BK-B4X	SVR 2U CHS SR 4BL 10GBE HAPW FLD ECS G4	\$109,880.00	V	16%	\$92,299.20	\$12,086.80	\$9,889.20	\$0.00	\$0.00	\$0.00	\$12,086.80
5	ES4-SR-SVR-OB-B4	SVR 2U CHS SR 4BL 10GBE HAPW MFG ECS G4	\$35,250.00	V	16%	\$29,610.00	\$3,877.50	\$3,172.50	\$0.00	\$0.00	\$0.00	\$3,877.50
5	ES4-SR-SVR-OB-B4X	SVR 2U CHS SR 4BL 10GBE HAPW FLD ECS G4	\$35,250.00	V	16%	\$29,610.00	\$3,877.50	\$3,172.50	\$0.00	\$0.00	\$0.00	\$3,877.50
5	ES4-SVR-B4	SVR 2U CHS 4BL 10GBE HAPW MFG ECS G4	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES4-SVR-B4-U	SVR 2U CHS 4BL 10GBE HAPW CST ECS G4	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES4-SVR-B4-X	SVR 2U CHS 4BL 10GBE HAPW FLD ECS G4	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES4-SW10GB	SWCH 10GBE 24P HAPW MFG QTY1 ECS G4	\$18,400.00	V	16%	\$15,456.00	\$2,024.00	\$1,656.00	\$0.00	\$0.00	\$0.00	\$2,024.00
5	ES4-SW10G-X	SWCH 10GBE 24P HAPW FLD QTY1 ECS G4	\$18,400.00	V	16%	\$15,456.00	\$2,024.00	\$1,656.00	\$0.00	\$0.00	\$0.00	\$2,024.00
5	ES4-SWGB	SWCH 1GBE 48P HAPW MFG QTY1 ECS G4	\$11,510.00	V	16%	\$9,668.40	\$1,266.10	\$1,035.90	\$0.00	\$0.00	\$0.00	\$1,266.10
5	ES4-SWGB-X	SWCH 1GBE 48P HAPW FLD QTY1 ECS G4	\$11,500.00	V	16%	\$9,660.00	\$1,265.00	\$1,035.00	\$0.00	\$0.00	\$0.00	\$1,265.00
5	ES4-V1-DC1-SW10GB	SWCH DC 10GBE 64P HAPW MFG QTY1 ECS G4	\$22,890.00	V	16%	\$19,227.60	\$2,517.90	\$2,060.10	\$0.00	\$0.00	\$0.00	\$2,517.90
5	ES4-V1-DC1-SW10GBX	SWCH DC 10GBE 64P HAPW CUS QTY1 ECS G4	\$27,470.00	V	16%	\$23,074.80	\$3,021.70	\$2,472.30	\$0.00	\$0.00	\$0.00	\$3,021.70
5	ES4-V1-DC-SWGB	SWCH DC 1GBE 48P HAPW MFG QTY1 ECS G4	\$12,370.00	V	16%	\$10,390.80	\$1,360.70	\$1,113.30	\$0.00	\$0.00	\$0.00	\$1,360.70
5	ES4-V1-DC-SWGB-X	SWCH DC 1GBE 48P HAPW CUS QTY1 ECS G4	\$14,840.00	V	16%	\$12,465.60	\$1,632.40	\$1,335.60	\$0.00	\$0.00	\$0.00	\$1,632.40
5	ES4-V1-SWGB	SWCH 1GBE 48P HAPW MFG QTY1 ECS G4	\$11,510.00	V	16%	\$9,668.40	\$1,266.10	\$1,035.90	\$0.00	\$0.00	\$0.00	\$1,266.10
5	ES4-V1-SWGB-X	SWCH 1GBE 48P HAPW CUS QTY1 ECS G4	\$11,500.00	V	16%	\$9,660.00	\$1,265.00	\$1,035.00	\$0.00	\$0.00	\$0.00	\$1,265.00
5	ES5-10G-SFP	10GBE OPTICAL SFP	\$670.00	V	16%	\$562.80	\$73.70	\$60.30	\$0.00	\$0.00	\$0.00	\$73.70
5	ES5-10-T8	DAE 10 8TB SAS 7.2K HAPW MFG ECS G5	\$20,150.00	V	16%	\$16,926.00	\$2,216.50	\$1,813.50	\$0.00	\$0.00	\$0.00	\$2,216.50
5	ES5-10-T8-U	DAE 10 8TB SAS 7.2K HAPW FLD ECS G5 U	\$20,150.00	V	16%	\$16,926.00	\$2,216.50	\$1,813.50	\$0.00	\$0.00	\$0.00	\$2,216.50
5	ES5-10-T8-X	DAE 10 8TB SAS 7.2K HAPW FLD ECS G5 X	\$20,150.00	V	16%	\$16,926.00	\$2,216.50	\$1,813.50	\$0.00	\$0.00	\$0.00	\$2,216.50
5	ES5-112-T8T	DRIVE SLEDS 112 8TB SAS 7.2K MFG ECS G5	\$154,680.00	V	16%	\$129,931.20	\$17,014.80	\$13,921.20	\$0.00	\$0.00	\$0.00	\$17,014.80
5	ES5-112-T8T-TA	DAE 112 8TB SAS 7.2K HAPW MFG ECS G5 TA	\$154,680.00	V	16%	\$129,931.20	\$17,014.80	\$13,921.20	\$0.00	\$0.00	\$0.00	\$17,014.80
5	ES5-12-SSD-U	DAE 12 SSD MFG ECS G5 UPG	\$24,600.00	V	16%	\$20,664.00	\$2,706.00	\$2,214.00	\$0.00	\$0.00	\$0.00	\$2,706.00
5	ES5-15-T8	DAE 15 8TB SAS 7.2K HAPW MFG ECS G5	\$24,600.00	V	16%	\$20,664.00	\$2,706.00	\$2,214.00	\$0.00	\$0.00	\$0.00	\$2,706.00
5	ES5-15-T8-U	DAE 15 8TB SAS 7.2K HAPW FLD ECS G5 U	\$24,600.00	V	16%	\$20,664.00	\$2,706.00	\$2,214.00	\$0.00	\$0.00	\$0.00	\$2,706.00
5	ES5-15-T8-X	DAE 15 8TB SAS 7.2K HAPW FLD ECS G5 X	\$24,600.00	V	16%	\$20,664.00	\$2,706.00	\$2,214.00	\$0.00	\$0.00	\$0.00	\$2,706.00
5	ES5-20-T8	DAE 20 8TB SAS 7.2K HAPW MFG ECS G5	\$28,730.00	V	16%	\$24,133.20	\$3,160.30	\$2,585.70	\$0.00	\$0.00	\$0.00	\$3,160.30
5	ES5-20-T8-U	DAE 20 8TB SAS 7.2K HAPW FLD ECS G5 U	\$28,730.00	V	16%	\$24,133.20	\$3,160.30	\$2,585.70	\$0.00	\$0.00	\$0.00	\$3,160.30
5	ES5-20-T8-X	DAE 20 8TB SAS 7.2K HAPW FLD ECS G5 X	\$28,730.00	V	16%	\$24,133.20	\$3,160.30	\$2,585.70	\$0.00	\$0.00	\$0.00	\$3,160.30
5	ES5-30-T8	DAE 30 8TB SAS 7.2K HAPW MFG ECS G5	\$35,350.00	V	16%	\$29,694.00	\$3,888.50	\$3,181.50	\$0.00	\$0.00	\$0.00	\$3,888.50
5	ES5-30-T8-U	DAE 30 8TB SAS 7.2K HAPW FLD ECS G5 U	\$35,350.00	V	16%	\$29,694.00	\$3,888.50	\$3,181.50	\$0.00	\$0.00	\$0.00	\$3,888.50
5	ES5-30-T8-X	DAE 30 8TB SAS 7.2K HAPW FLD ECS G5 X	\$35,350.00	V	16%	\$29,694.00	\$3,888.50	\$3,181.50	\$0.00	\$0.00	\$0.00	\$3,888.50

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	ES5-SVR-B4-X	SVR 2U CHS 4BL 10GBE HAPW FLD ECS G5	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES5-SVR-UPG-B1-X	SVR 1BL 10GBE HAPW UPG ECS G5	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES5-SW10GB	SWCH 10GBE 24P HAPW MFG QTY1 ECS G5	\$15,790.00	V	16%	\$13,263.60	\$1,736.90	\$1,421.10	\$0.00	\$0.00	\$0.00	\$0.00	\$1,736.90
5	ES5-SW10GB-X	SWCH 10GBE 52P HAPW FLD QTY1 ECS G4	\$15,790.00	V	16%	\$13,263.60	\$1,736.90	\$1,421.10	\$0.00	\$0.00	\$0.00	\$0.00	\$1,736.90
5	ES5-SWGB	SWCH 1GBE 48P HAPW MFG QTY1 ECS G5	\$14,140.00	V	16%	\$11,877.60	\$1,555.40	\$1,272.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,555.40
5	ES5-SWGB-C	SWCH 1GBE 48P HAPW MFG QTY1 ECS G5	\$12,360.00	V	16%	\$10,382.40	\$1,359.60	\$1,112.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,359.60
5	ES5-SWGB-C-X	SWCH 1GBE 48P HAPW FLD QTY1 ECS G5	\$12,360.00	V	16%	\$10,382.40	\$1,359.60	\$1,112.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,359.60
5	ES5-SWGB-X	SWCH 1GBE 48P HAPW FLD QTY1 ECS G5	\$14,140.00	V	16%	\$11,877.60	\$1,555.40	\$1,272.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,555.40
5	ES5-V2-DC-SW10GB	10 GBE switch, MFG Install, Compute Rack	\$14,330.00	V	16%	\$12,037.20	\$1,576.30	\$1,289.70	\$0.00	\$0.00	\$0.00	\$0.00	\$1,576.30
5	ES5-V2-DC-SW10GB-X	10 GBE switch Field Install, Compute Ra	\$14,330.00	V	16%	\$12,037.20	\$1,576.30	\$1,289.70	\$0.00	\$0.00	\$0.00	\$0.00	\$1,576.30
5	ES5-V2-DC-SWGB	1 GBE switch, MFG Install, Compute Rack	\$12,830.00	V	16%	\$10,777.20	\$1,411.30	\$1,154.70	\$0.00	\$0.00	\$0.00	\$0.00	\$1,411.30
5	ES5-V2-DC-SWGB-X	1 GBE switch, Field install, Compute Ra	\$12,830.00	V	16%	\$10,777.20	\$1,411.30	\$1,154.70	\$0.00	\$0.00	\$0.00	\$0.00	\$1,411.30
5	ES5-V2-SW10GB	SWCH 10GBE 24P HAPW MFG QTY1 ECS G5	\$12,800.00	V	16%	\$10,752.00	\$1,408.00	\$1,152.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,408.00
5	ES5-V2-SW10GB-X	10 GBE SWC, FLD INSTL, STOR OR CUSS RACK	\$12,800.00	V	16%	\$10,752.00	\$1,408.00	\$1,152.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,408.00
5	ES5-V2-SWGB	SWCH 1GBE 48P HAPW MFG QTY1 ECS G5	\$12,360.00	V	16%	\$10,382.40	\$1,359.60	\$1,112.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,359.60
5	ES5-V2-SWGB-X	1 GBE SWC, FLD INSTL, STOR OR CUSS RACK	\$12,360.00	V	16%	\$10,382.40	\$1,359.60	\$1,112.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,359.60
5	M-PREHWV-003	PREMIUM HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRICE	\$0.00	V	16%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	M-PRESVW-002	PREMIUM SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$0.00	V	16%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	NTR-SW-KIT	NEUTRINO SW MEDIA KIT	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OBJ-BUNDL	EMC Object Bundle=CB	\$235.00	V	16%	\$197.40	\$54.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54.05
5	SH-458-000-002	NEUTRINO CC 1YR SUBSCRIPTION PRM=ZC	\$56.42	V	16%	\$47.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-003	NEUTRINO CC 2YR SUBSCRIPTION PRM=ZC	\$56.42	V	16%	\$47.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-004	NEUTRINO CC 3YR SUBSCRPTN AnPy PRM=ZC	\$46.28	V	16%	\$38.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-005	NEUTRINO CC 1YR-UPG 1MTH SBCPN ALPyPRM=ZC	\$57.00	V	16%	\$47.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-018	NEUTRINO CC 1YR SUBSCRIPTION PRM=CB	\$28.75	V	16%	\$24.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-019	NEUTRINO CC 2YR SUBSCRIPTION PRM=CB	\$28.75	V	16%	\$24.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-020	NEUTRINO CC 3YR SUBSCRIPTION PRM=CB	\$23.58	V	16%	\$19.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-021	NEUTRINO CC 1YR-UPG 1MTH SBCPN ALPyPRM=CB	\$29.00	V	16%	\$24.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-034	NEUTRINO CC 1YR SUBSCRIPTION ENH=ZC	\$55.42	V	16%	\$46.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-035	NEUTRINO CC 2YR SUBSCRIPTION ENH=ZC	\$55.42	V	16%	\$46.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-036	NEUTRINO CC 3YR SUBSCRPTN AnPy ENH=ZC	\$45.44	V	16%	\$38.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-037	NEUTRINO CC 1YR-UPG 1MTH SBCPN ALPyENH=ZC	\$56.00	V	16%	\$47.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-050	NEUTRINO CC 1YR SUBSCRIPTION ENH=CB	\$28.25	V	16%	\$23.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-051	NEUTRINO CC 2YR SUBSCRIPTION ENH=CB	\$28.25	V	16%	\$23.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-052	NEUTRINO CC 3YR SUBSCRIPTION ENH=CB	\$23.17	V	16%	\$19.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-053	NEUTRINO CC 1YR-UPG 1MTH SBCPN ALPyENH=CB	\$28.00	V	16%	\$23.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-068	NEUTRINO CC 2YR-UPG 1MTH SBCPN ALPyPRM=ZC	\$57.00	V	16%	\$47.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-069	NEUTRINO CC 3YR-UPG 1MTH SBCPN AnPyPRM=ZC	\$47.00	V	16%	\$39.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-070	NEUTRINO CC 3YR-UPG 1MTH SBCPN PrPyPRM=ZC	\$43.00	V	16%	\$36.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-084	NEUTRINO CC 2YR-UPG 1MTH SBCPN ALPyPRM=CB	\$29.00	V	16%	\$24.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-085	NEUTRINO CC 3YR-UPG 1MTH SBCPN AnPyPRM=CB	\$24.00	V	16%	\$20.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-086	NEUTRINO CC 3YR-UPG 1MTH SBCPN PrPyPRM=CB	\$22.00	V	16%	\$18.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-100	NEUTRINO CC 2YR-UPG 1MTH SBCPN ALPyENH=ZC	\$56.00	V	16%	\$47.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-101	NEUTRINO CC 3YR-UPG 1MTH SBCPN AnPyENH=ZC	\$46.00	V	16%	\$38.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-102	NEUTRINO CC 3YR-UPG 1MTH SBCPN PrPyENH=ZC	\$42.00	V	16%	\$35.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-116	NEUTRINO CC 2YR-UPG 1MTH SBCPN ALPyENH=CB	\$28.00	V	16%	\$23.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-117	NEUTRINO CC 3YR-UPG 1MTH SBCPN AnPyENH=CB	\$23.00	V	16%	\$19.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-118	NEUTRINO CC 3YR-UPG 1MTH SBCPN PrPyENH=CB	\$21.00	V	16%	\$17.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-147	NEUTRINO CC 3YR SUBSCRPTN PrPy PRM=ZC	\$42.33	V	16%	\$35.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-148	NEUTRINO CC 3YR SUBSCRPTN PrPy PRM=CB	\$21.58	V	16%	\$18.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-149	NEUTRINO CC 3YR SUBSCRPTN PrPy ENH=ZC	\$41.58	V	16%	\$34.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-150	NEUTRINO CC 3YR SUBSCRPTN PrPy ENH=CB	\$21.19	V	16%	\$17.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-159	NHC SOFTWARE OpenStack 12months= ZC	\$4,315.00	V	16%	\$3,624.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-160	NHC SOFTWARE OpenStack 24months= ZC	\$4,186.00	V	16%	\$3,516.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-161	NHC SOFTWARE OpenStack 36months= ZC	\$4,100.00	V	16%	\$3,444.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-162	NHC SOFTWARE vSphere 12months= ZC	\$4,315.00	V	16%	\$3,624.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-163	NHC SOFTWARE vSphere 24months= ZC	\$4,186.00	V	16%	\$3,516.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-164	NHC SOFTWARE vSphere 36months= ZC	\$4,100.00	V	16%	\$3,444.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VIPR-SITE-SP	EMC VIPR SP=CA	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-592	RP/EX LOC REG CAP VPLEX (0-14TB) =CA	\$1,850.00	VPLEX	34%	\$1,221.00	\$333.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$333.00
5	456-104-593	RP/EX LOC REG CAP VPLEX (15-25TB) =CA	\$1,795.00	VPLEX	34%	\$1,184.70	\$323.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$323.10
5	456-104-594	RP/EX LOC REG CAP VPLEX (26-40TB) =CA	\$1,740.00	VPLEX	34%	\$1,148.40	\$313.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$313.20
5	456-104-595	RP/EX LOC REG CAP VPLEX (41-60TB) =CA	\$1,690.00	VPLEX	34%	\$1,115.40	\$304.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$304.20
5	456-104-596	RP/EX LOC REG CAP VPLEX (61-100TB) =CA	\$1,640.00	VPLEX	34%	\$1,082.40	\$295.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$295.20
5	456-104-597	RP/EX LOC REG CAP VPLEX (101-150TB) =CA	\$1,590.00	VPLEX	34%	\$1,049.40	\$286.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$286.20
5	456-104-598	RP/EX LOC REG CAP VPLEX (151-250TB) =CA	\$1,540.00	VPLEX	34%	\$1,016.40	\$277.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$277.20
5	456-104-599	RP/EX LOC REG CAP - VPLEX (251-400TB) =CA	\$1,500.00	VPLEX	34%	\$990.00	\$270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	456-104-600	RP/EX LOC REG CAP VPLEX (401-600TB) =CA	\$1,410.00	VPLEX	34%	\$930.60	\$253.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$253.80
5	456-104-601	RP/EX LOC REG CAP VPLEX (601-1000TB) =CA	\$1,185.00	VPLEX	34%	\$782.10	\$213.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$213.30
5	456-104-602	RP/EX LOC REG CAP T11 VPLEX (1001TB+) =CA	\$870.00	VPLEX	34%	\$574.20	\$156.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$156.60
5	456-104-603	RP/EX REM REG CAP VPLEX (0-14TB) =CA	\$3,010.00	VPLEX	34%	\$1,986.60	\$541.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$541.80
5	456-104-604	RP/EX REM REG CAP VPLEX (15-25TB) =CA	\$2,750.00	VPLEX	34%	\$1,815.00	\$495.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$495.00
5	456-104-605	RP/EX REM REG CAP VPLEX (26-40TB) =CA	\$2,515.00	VPLEX	34%	\$1,659.90	\$452.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$452.70
5	456-104-606	RP/EX REM REG CAP VPLEX (41-60TB) =CA	\$2,315.00	VPLEX	34%	\$1,527.90	\$416.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$416.70
5	456-104-607	RP/EX REM REG CAP VPLEX (61-100TB) =CA	\$2,080.00	VPLEX	34%	\$1,372.80	\$374.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$374.40
5	456-104-608	RP/EX REM REG CAP VPLEX (101-150TB) =CA	\$1,950.00	VPLEX	34%	\$1,287.00	\$351.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$351.00
5	456-104-609	RP/EX REM REG CAP VPLEX (151-250TB) =CA	\$1,925.00	VPLEX	34%	\$1,270.50	\$346.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$346.50
5	456-104-610	RP/EX REM REG CAP VPLEX (251-400TB) =CA	\$1,800.00	VPLEX	34%	\$1,188.00	\$324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$324.00
5	456-104-611	RP/EX REM REG CAP VPLEX (401-600TB) =CA	\$1,700.00	VPLEX	34%	\$1,122.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$306.00
5	456-104-612	RP/EX REM REG CAP VPLEX (601-1000TB) =CA	\$1,428.00	VPLEX									

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-104-613	RP/EX REM REG CAP VPLEX (1001TB+) =CA	\$1,050.00	VPLEX	34%	\$693.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$189.00
5	456-104-953	RP-EX Local for VPLEX Large Capacity =IC	\$709,300.00	VPLEX	34%	\$468,138.00	\$127,674.00	\$0.00	\$0.00	\$0.00	\$0.00	\$127,674.00
5	456-104-956	RP-EX Remote for VPLEX Large Capacity=IC	\$1,296,070.00	VPLEX	34%	\$855,406.20	\$233,292.60	\$0.00	\$0.00	\$0.00	\$0.00	\$233,292.60
5	456-106-490	EMC Storage Analytics for VPLEX =IC	\$0.00	VPLEX	34%	\$0.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,200.00
5	456-106-583	VPLEX GEOSYNCHRONY for Large Capacity=IC	\$401,390.00	VPLEX	34%	\$264,917.40	\$28,097.30	\$0.00	\$0.00	\$0.00	\$0.00	\$28,097.30
5	456-106-584	VPLEX LOCAL for Large Capacity=IC	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-585	VPLEX METRO for Large Capacity=IC	\$1,207,530.00	VPLEX	34%	\$796,969.80	\$217,355.40	\$0.00	\$0.00	\$0.00	\$0.00	\$217,355.40
5	456-106-611	VPLEX GeoSynchrony Base (incl. 10TB)=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-613	VPLEX Local Base (incl. 10TB) =CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-615	VPLEX Metro Base New License =CA	\$0.00	VPLEX	34%	\$0.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	456-106-617	VPLEX Geo Base New License =CA	\$0.00	VPLEX	34%	\$0.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	456-106-619	VPLEX BASE VNX5100 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$5,157.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,157.00
5	456-106-620	VPLEX METRO VNX5100 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$15,469.20	\$0.00	\$0.00	\$0.00	\$0.00	\$15,469.20
5	456-106-621	VPLEX BASE VNX5300 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$5,157.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,157.00
5	456-106-622	VPLEX METRO VNX5300 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$15,469.20	\$0.00	\$0.00	\$0.00	\$0.00	\$15,469.20
5	456-106-623	VPLEX BASE VNX5500 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$7,563.60	\$0.00	\$0.00	\$0.00	\$0.00	\$7,563.60
5	456-106-624	VPLEX METRO VNX5500 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$18,219.60	\$0.00	\$0.00	\$0.00	\$0.00	\$18,219.60
5	456-106-625	VPLEX BASE VNX5700 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$11,001.60	\$0.00	\$0.00	\$0.00	\$0.00	\$11,001.60
5	456-106-626	VPLEX METRO VNX5700 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$25,095.60	\$0.00	\$0.00	\$0.00	\$0.00	\$25,095.60
5	456-106-627	VPLEX BASE VNX7500 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$17,188.20	\$0.00	\$0.00	\$0.00	\$0.00	\$17,188.20
5	456-106-628	VPLEX METRO VNX7500 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$34,378.20	\$0.00	\$0.00	\$0.00	\$0.00	\$34,378.20
5	456-106-629	VPLEX BASE VNX5200 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$5,259.60	\$0.00	\$0.00	\$0.00	\$0.00	\$5,259.60
5	456-106-630	VPLEX METRO VNX5200 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$15,778.80	\$0.00	\$0.00	\$0.00	\$0.00	\$15,778.80
5	456-106-631	VPLEX BASE VNX5400 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$6,498.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,498.00
5	456-106-632	VPLEX METRO VNX5400 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$19,490.40	\$0.00	\$0.00	\$0.00	\$0.00	\$19,490.40
5	456-106-633	VPLEX BASE VNX5600 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$10,816.20	\$0.00	\$0.00	\$0.00	\$0.00	\$10,816.20
5	456-106-634	VPLEX METRO VNX5600 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$26,053.20	\$0.00	\$0.00	\$0.00	\$0.00	\$26,053.20
5	456-106-635	VPLEX BASE VNX5800 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$13,642.20	\$0.00	\$0.00	\$0.00	\$0.00	\$13,642.20
5	456-106-636	VPLEX METRO VNX5800 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$31,118.40	\$0.00	\$0.00	\$0.00	\$0.00	\$31,118.40
5	456-106-637	VPLEX BASE VNX7600 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$19,594.80	\$0.00	\$0.00	\$0.00	\$0.00	\$19,594.80
5	456-106-638	VPLEX METRO VNX7600 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$39,191.40	\$0.00	\$0.00	\$0.00	\$0.00	\$39,191.40
5	456-106-639	VPLEX BASE VNX8000 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$29,736.00	\$0.00	\$0.00	\$0.00	\$0.00	\$29,736.00
5	456-106-640	VPLEX METRO VNX8000 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$59,473.80	\$0.00	\$0.00	\$0.00	\$0.00	\$59,473.80
5	456-106-641	VPLEX Local License for 20TB X-Brick =ID	\$0.00	VPLEX	34%	\$0.00	\$4,339.30	\$0.00	\$0.00	\$0.00	\$0.00	\$4,339.30
5	456-106-642	VPLEX Metro License for 20TB X-Brick =ID	\$0.00	VPLEX	34%	\$0.00	\$30,203.10	\$0.00	\$0.00	\$0.00	\$0.00	\$30,203.10
5	456-106-643	VPLEX Local License for 10TB X-Brick =ID	\$0.00	VPLEX	34%	\$0.00	\$2,546.25	\$0.00	\$0.00	\$0.00	\$0.00	\$2,546.25
5	456-106-644	VPLEX Metro License for 10TB X-Brick =ID	\$0.00	VPLEX	34%	\$0.00	\$17,716.50	\$0.00	\$0.00	\$0.00	\$0.00	\$17,716.50
5	456-107-822	VPLEX Base VNX5100 Frame Based LIC=IC	\$28,650.00	VPLEX	34%	\$18,909.00	\$5,157.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,157.00
5	456-107-823	VPLEX Base VNX5300 Frame Based LIC=IC	\$28,650.00	VPLEX	34%	\$18,909.00	\$5,157.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,157.00
5	456-107-824	VPLEX Base VNX5500 Frame Based LIC=IC	\$42,020.00	VPLEX	34%	\$27,733.20	\$7,563.60	\$0.00	\$0.00	\$0.00	\$0.00	\$7,563.60
5	456-107-825	VPLEX Base VNX5700 Frame Based LIC=IC	\$61,120.00	VPLEX	34%	\$40,339.20	\$11,001.60	\$0.00	\$0.00	\$0.00	\$0.00	\$11,001.60
5	456-107-826	VPLEX Base VNX7500 Frame Based LIC=IC	\$95,490.00	VPLEX	34%	\$63,023.40	\$17,188.20	\$0.00	\$0.00	\$0.00	\$0.00	\$17,188.20
5	456-107-827	VPLEX Base VNX5200 Frame Based LIC=IC	\$16,070.00	VPLEX	34%	\$10,606.20	\$2,892.60	\$0.00	\$0.00	\$0.00	\$0.00	\$2,892.60
5	456-107-828	VPLEX Base VNX5400 Frame Based LIC=IC	\$28,880.00	VPLEX	34%	\$19,060.80	\$5,198.40	\$0.00	\$0.00	\$0.00	\$0.00	\$5,198.40
5	456-107-829	VPLEX Base VNX5600 Frame Based LIC=IC	\$30,290.00	VPLEX	34%	\$19,991.40	\$5,452.20	\$0.00	\$0.00	\$0.00	\$0.00	\$5,452.20
5	456-107-830	VPLEX Base VNX5800 Frame Based LIC=IC	\$39,490.00	VPLEX	34%	\$26,063.40	\$7,108.20	\$0.00	\$0.00	\$0.00	\$0.00	\$7,108.20
5	456-107-831	VPLEX Base VNX7600 Frame Based LIC=IC	\$59,980.00	VPLEX	34%	\$39,586.80	\$10,796.40	\$0.00	\$0.00	\$0.00	\$0.00	\$10,796.40
5	456-107-832	VPLEX Base VNX8000 Frame Based LIC=IC	\$107,710.00	VPLEX	34%	\$71,088.60	\$19,387.80	\$0.00	\$0.00	\$0.00	\$0.00	\$19,387.80
5	456-107-833	VPLEX Base VNX-F5000 Frame Base Lisc=IC	\$33,660.00	VPLEX	34%	\$22,215.60	\$6,058.80	\$0.00	\$0.00	\$0.00	\$0.00	\$6,058.80
5	456-107-834	VPLEX Base VNX-F7000 Frame Base Lisc=IC	\$112,205.00	VPLEX	34%	\$74,055.30	\$20,196.90	\$0.00	\$0.00	\$0.00	\$0.00	\$20,196.90
5	456-107-835	VPLEX Metro VNX5100 Frame Based LIC=IC	\$85,940.00	VPLEX	34%	\$56,720.40	\$15,469.20	\$0.00	\$0.00	\$0.00	\$0.00	\$15,469.20
5	456-107-836	VPLEX Metro VNX5300 Frame Based LIC=IC	\$85,940.00	VPLEX	34%	\$56,720.40	\$15,469.20	\$0.00	\$0.00	\$0.00	\$0.00	\$15,469.20
5	456-107-837	VPLEX Metro VNX5500 Frame Based LIC=IC	\$101,220.00	VPLEX	34%	\$66,805.20	\$18,219.60	\$0.00	\$0.00	\$0.00	\$0.00	\$18,219.60
5	456-107-838	VPLEX Metro VNX5700 Frame Based LIC=IC	\$139,420.00	VPLEX	34%	\$92,017.20	\$25,095.60	\$0.00	\$0.00	\$0.00	\$0.00	\$25,095.60
5	456-107-839	VPLEX Metro VNX7500 Frame Based LIC=IC	\$190,990.00	VPLEX	34%	\$126,053.40	\$34,378.20	\$0.00	\$0.00	\$0.00	\$0.00	\$34,378.20
5	456-107-840	VPLEX Metro VNX5200 Frame Based LIC=IC	\$43,830.00	VPLEX	34%	\$28,927.80	\$7,889.40	\$0.00	\$0.00	\$0.00	\$0.00	\$7,889.40
5	456-107-841	VPLEX Metro VNX5400 Frame Based LIC=IC	\$75,800.00	VPLEX	34%	\$50,028.00	\$13,644.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,644.00
5	456-107-842	VPLEX Metro VNX5600 Frame Based LIC=IC	\$144,740.00	VPLEX	34%	\$95,528.40	\$26,053.20	\$0.00	\$0.00	\$0.00	\$0.00	\$26,053.20
5	456-107-843	VPLEX Metro VNX5800 Frame Based LIC=IC	\$172,880.00	VPLEX	34%	\$114,100.80	\$31,118.40	\$0.00	\$0.00	\$0.00	\$0.00	\$31,118.40
5	456-107-844	VPLEX Metro VNX7600 Frame Based LIC=IC	\$217,730.00	VPLEX	34%	\$143,701.80	\$39,191.40	\$0.00	\$0.00	\$0.00	\$0.00	\$39,191.40
5	456-107-845	VPLEX Metro VNX8000 Frame Based LIC=IC	\$330,410.00	VPLEX	34%	\$218,070.60	\$59,473.80	\$0.00	\$0.00	\$0.00	\$0.00	\$59,473.80
5	456-107-846	VPLEX Metro VNX-F5000 Frame Base LIC=IC	\$99,020.00	VPLEX	34%	\$65,353.20	\$17,823.60	\$0.00	\$0.00	\$0.00	\$0.00	\$17,823.60
5	456-107-847	VPLEX Metro VNX-F7000 Frame Base LIC=IC	\$272,825.00	VPLEX	34%	\$180,064.50	\$49,108.50	\$0.00	\$0.00	\$0.00	\$0.00	\$49,108.50
5	456-107-848	VPLEX 180 Day Migration LIC=IC	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-849	VPLEX GEOSYNCHRONY BASE INCL 10TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-850	VPLEX GEOSYNCHRONY 1TB 11-14TB=CA	\$2,235.00	VPLEX	34%	\$1,475.10	\$156.45	\$0.00	\$0.00	\$0.00	\$0.00	\$156.45
5	456-107-851	VPLEX GEOSYNCHRONY 1TB 15-25TB=CA	\$2,010.00	VPLEX	34%	\$1,326.60	\$140.70	\$0.00	\$0.00	\$0.00	\$0.00	\$140.70
5	456-107-852	VPLEX GEOSYNCHRONY 1TB 26-40TB=CA	\$1,710.00	VPLEX	34%	\$1,128.60	\$119.70	\$0.00	\$0.00	\$0.00	\$0.00	\$119.70
5	456-107-853	VPLEX GEOSYNCHRONY 1TB 41-60TB=CA	\$1,450.00	VPLEX	34%	\$957.00	\$101.50	\$0.00	\$0.00	\$0.00	\$0.00	\$101.50
5	456-107-854	VPLEX GEOSYNCHRONY 1TB 61-100TB=CA	\$1,305.00	VPLEX	34%	\$861.30	\$91.35	\$0.00	\$0.00	\$0.00	\$0.00	\$91.35
5	456-107-855	VPLEX GEOSYNCHRONY 1TB 101-150TB=CA	\$1,110.00	VPLEX	34%	\$732.60	\$77.70	\$0.00	\$0.00	\$0.00	\$0.00	\$77.70
5	456-107-856	VPLEX GEOSYNCHRONY 1TB 151-250TB=CA	\$910.00	VPLEX	34%	\$600.60	\$63.70	\$0.00	\$0.00	\$0.00	\$0.00	\$63.70
5	456-107-857	VPLEX GEOSYNCHRONY 1TB 251-400TB=CA	\$760.00	VPLEX	34%	\$501.60	\$53.20	\$0.00	\$0.00	\$0.00	\$0.00	\$53.20
5	456-107-858	VPLEX GEOSYNCHRONY 1TB 401-600TB=CA	\$645.00	VPLEX	34%	\$425.70	\$45.15	\$0.00	\$0.00	\$0.00	\$0.00	\$45.15
5	456-107-859	VPLEX GEOSYNCHRONY 1TB 601-1000 TB=CA	\$550.00	VPLEX	34%	\$363.00	\$38.50	\$0.00	\$0.00	\$0.00	\$0.00	\$38.50
5	456-107-860	VPLEX GEOSYNCHRONY 1TB 1001+ TB=CA	\$505.00	VPLEX	34%	\$333.30	\$35.35	\$0.00	\$0.00	\$0.00	\$0.00	\$35.35
5	456-107-861	VPLEX LOCAL BASE INCL 10 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-862	VPLEX LOCAL 1TB 11-14 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-863	VPLEX LOCAL 1TB 15-25 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-864	VPLEX LOCAL 1TB 26-40 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	456-107-865	VPLEX LOCAL 1TB 41-60 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-866	VPLEX LOCAL 1TB 61-100 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-867	VPLEX LOCAL 1TB 101-150 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-868	VPLEX LOCAL 1TB 151-250 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-869	VPLEX LOCAL 1TB 251-400 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-870	VPLEX LOCAL 1TB 401-600 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-871	VPLEX LOCAL 1TB 601-1000 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-872	VPLEX LOCAL 1TB 1001+ TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-873	VPLEX METRO BASE NEW LICENSE=CA	\$9,000.00	VPLEX	34%	\$5,940.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	456-107-874	VPLEX METRO 0-14 TB=CA	\$5,850.00	VPLEX	34%	\$3,861.00	\$1,053.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,053.00
5	456-107-875	VPLEX METRO 15-25 TB=CA	\$5,468.00	VPLEX	34%	\$3,608.88	\$984.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$984.24
5	456-107-876	VPLEX METRO 26-40 TB=CA	\$5,085.00	VPLEX	34%	\$3,356.10	\$915.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$915.30
5	456-107-877	VPLEX METRO 41-60 TB=CA	\$4,729.00	VPLEX	34%	\$3,121.14	\$851.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$851.22
5	456-107-878	VPLEX METRO 61-100 TB=CA	\$4,256.00	VPLEX	34%	\$2,808.96	\$766.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$766.08
5	456-107-879	VPLEX METRO 101-150 TB=CA	\$2,880.00	VPLEX	34%	\$1,900.80	\$518.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$518.40
5	456-107-880	VPLEX METRO 151-250 TB=CA	\$2,300.00	VPLEX	34%	\$1,518.00	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$414.00
5	456-107-881	VPLEX METRO 251-400 TB=CA	\$2,070.00	VPLEX	34%	\$1,366.20	\$372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$372.60
5	456-107-882	VPLEX METRO 401-600 TB=CA	\$1,865.00	VPLEX	34%	\$1,230.90	\$335.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$335.70
5	456-107-883	VPLEX METRO 601-1000 TB=CA	\$1,680.00	VPLEX	34%	\$1,108.80	\$302.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$302.40
5	456-107-884	VPLEX METRO 1001+ TB=CA	\$1,595.00	VPLEX	34%	\$1,052.70	\$287.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$287.10
5	456-107-885	VPLEX GEO BASE NEW LICENSE=CA	\$9,000.00	VPLEX	34%	\$5,940.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	456-107-886	VPLEX GEO 0-14 TB=CA	\$5,850.00	VPLEX	34%	\$3,861.00	\$1,053.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,053.00
5	456-107-887	VPLEX GEO 15-25 TB=CA	\$5,468.00	VPLEX	34%	\$3,608.88	\$984.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$984.24
5	456-107-888	VPLEX GEO 26-40 TB=CA	\$5,085.00	VPLEX	34%	\$3,356.10	\$915.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$915.30
5	456-107-889	VPLEX GEO 41-60 TB=CA	\$4,729.00	VPLEX	34%	\$3,121.14	\$851.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$851.22
5	456-107-890	VPLEX GEO 61-100 TB=CA	\$4,256.00	VPLEX	34%	\$2,808.96	\$766.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$766.08
5	456-107-891	VPLEX GEO 101-150 TB=CA	\$2,880.00	VPLEX	34%	\$1,900.80	\$518.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$518.40
5	456-107-892	VPLEX GEO 151-250 TB=CA	\$2,300.00	VPLEX	34%	\$1,518.00	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$414.00
5	456-107-893	VPLEX GEO 251-400 TB=CA	\$2,070.00	VPLEX	34%	\$1,366.20	\$372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$372.60
5	456-107-894	VPLEX GEO 401-600 TB=CA	\$1,865.00	VPLEX	34%	\$1,230.90	\$335.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$335.70
5	456-107-895	VPLEX GEO 601-1000 TB=CA	\$1,680.00	VPLEX	34%	\$1,108.80	\$302.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$302.40
5	456-107-896	VPLEX GEO 1001+ TB=CA	\$1,595.00	VPLEX	34%	\$1,052.70	\$287.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$287.10
5	456-107-897	VPLEX GEOSYNCHRONY CAPACITY UPGRADE=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-898	VPLEX LOCAL CAPACITY UPGRADE=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-899	VPLEX METRO UPG LICENSE=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-900	VPLEX GEO UPG LICENSE=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-901	VPLEX GEOSYNCHRONY BASE 1YR INCL 10TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-902	VPLEX GEOSYNCHRONY 1TB 1YR 11-14TB=CA	\$0.00	VPLEX	34%	\$0.00	\$68.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$68.95
5	456-107-903	VPLEX GEOSYNCHRONY 1TB 1YR 15-25TB=CA	\$0.00	VPLEX	34%	\$0.00	\$61.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$61.95
5	456-107-904	VPLEX GEOSYNCHRONY 1TB 1YR 26-40TB=CA	\$0.00	VPLEX	34%	\$0.00	\$52.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$52.50
5	456-107-905	VPLEX GEOSYNCHRONY 1TB 1YR 41-60TB=CA	\$0.00	VPLEX	34%	\$0.00	\$44.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$44.80
5	456-107-906	VPLEX GEOSYNCHRONY 1TB 1YR 61-100TB=CA	\$0.00	VPLEX	34%	\$0.00	\$40.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$40.25
5	456-107-907	VPLEX GEOSYNCHRONY 1TB 1YR 101-150TB=CA	\$0.00	VPLEX	34%	\$0.00	\$34.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$34.30
5	456-107-908	VPLEX GEOSYNCHRONY 1TB 1YR 151-250TB=CA	\$0.00	VPLEX	34%	\$0.00	\$28.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28.00
5	456-107-909	VPLEX GEOSYNCHRONY 1TB 1YR 251-400TB=CA	\$0.00	VPLEX	34%	\$0.00	\$23.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23.45
5	456-107-910	VPLEX GEOSYNCHRONY 1TB 1YR 401-600TB=CA	\$0.00	VPLEX	34%	\$0.00	\$19.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19.95
5	456-107-911	VPLEX GEOSYNCHRONY 1TB 1YR 601-1000TB=CA	\$0.00	VPLEX	34%	\$0.00	\$16.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16.80
5	456-107-912	VPLEX GEOSYNCHRONY 1TB 1YR 1001+ TB=CA	\$0.00	VPLEX	34%	\$0.00	\$15.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15.75
5	456-107-913	VPLEX LOCAL BASE 1YR INCL 10 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-914	VPLEX LOCAL 1TB 1YR 11-14 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-915	VPLEX LOCAL 1TB 1YR 15-25 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-916	VPLEX LOCAL 1TB 1YR 26-40 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-917	VPLEX LOCAL 1TB 1YR 41-60 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-918	VPLEX LOCAL 1TB 1YR 61-100 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-919	VPLEX LOCAL 1TB 1YR 101-150 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-920	VPLEX LOCAL 1TB 1YR 151-250 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-921	VPLEX LOCAL 1TB 1YR 251-400 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-922	VPLEX LOCAL 1TB 1YR 401-600 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-923	VPLEX LOCAL 1TB 1YR 601-1000 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-924	VPLEX LOCAL 1TB 1YR 1001+ TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-925	VPLEX METRO 1 YR. BASE NEW LICENSE=CA	\$0.00	VPLEX	34%	\$0.00	\$712.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$712.80
5	456-107-926	VPLEX METRO 1 YR. 0-14 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$463.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$463.32
5	456-107-927	VPLEX METRO 1 YR. 15-25 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$433.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$433.08
5	456-107-928	VPLEX METRO 1 YR. 26-40 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$402.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$402.66
5	456-107-929	VPLEX METRO 1 YR. 41-60 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$374.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$374.58
5	456-107-930	VPLEX METRO 1 YR. 61-100 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$337.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$337.14
5	456-107-931	VPLEX METRO 1 YR. 101-150 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$227.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$227.70
5	456-107-932	VPLEX METRO 1 YR. 151-250 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$182.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$182.70
5	456-107-933	VPLEX METRO 1 YR. 251-400 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$163.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$163.80
5	456-107-934	VPLEX METRO 1 YR. 401-600 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$147.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$147.60
5	456-107-935	VPLEX METRO 1 YR. 601-1000 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$133.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$133.20
5	456-107-936	VPLEX METRO 1 YR. 1001+ TB=CA	\$0.00	VPLEX	34%	\$0.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$126.00
5	456-107-937	VPLEX GEO 1 YR. BASE NEW LICENSE=CA	\$3,960.00	VPLEX	34%	\$2,613.60	\$712.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$712.80
5	456-107-938	VPLEX GEO 1 YR. 0-14 TB=CA	\$2,574.00	VPLEX	34%	\$1,698.84	\$463.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$463.32
5	456-107-939	VPLEX GEO 1 YR. 15-25 TB=CA	\$2,406.00	VPLEX	34%	\$1,587.96	\$433.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$433.08
5	456-107-940	VPLEX GEO 1 YR. 26-40 TB=CA	\$2,237.00	VPLEX	34%	\$1,476.42	\$402.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$402.66
5	456-107-941	VPLEX GEO 1 YR. 41-60 TB=CA	\$2,081.00	VPLEX	34%	\$1,373.46	\$374.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$374.58
5	456-107-942	VPLEX GEO 1 YR. 61-100 TB=CA	\$1,873.00	VPLEX	34%	\$1,236.18	\$337.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$337.14
5	456-107-943	VPLEX GEO 1 YR. 101-150 TB=CA	\$1,265.00	VPLEX	34%	\$834.90	\$227.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$227.70
5	456-107-944	VPLEX GEO 1 YR. 151-250 TB=CA	\$1,015.00	VPLEX	34%	\$669.90	\$182.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$182.70

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL
5	456-107-945	VPLEX GEO 1 YR. 251-400 TB=CA	\$910.00	VPLEX	34%	\$600.60	\$163.80	\$0.00	\$0.00	\$0.00	\$0.00	\$163.80
5	456-107-946	VPLEX GEO 1 YR. 401-600 TB=CA	\$820.00	VPLEX	34%	\$541.20	\$147.60	\$0.00	\$0.00	\$0.00	\$0.00	\$147.60
5	456-107-947	VPLEX GEO 1 YR. 601-1000 TB=CA	\$740.00	VPLEX	34%	\$488.40	\$133.20	\$0.00	\$0.00	\$0.00	\$0.00	\$133.20
5	456-107-948	VPLEX GEO 1 YR. 1001+ TB=CA	\$876.00	VPLEX	34%	\$578.16	\$157.68	\$0.00	\$0.00	\$0.00	\$0.00	\$157.68
5	456-107-949	VPLEX Local License for 10TB X-Brick=ID	\$36,375.00	VPLEX	34%	\$24,007.50	\$2,546.25	\$0.00	\$0.00	\$0.00	\$0.00	\$2,546.25
5	456-107-950	VPLEX Local License for 20TB X-Brick=ID	\$61,990.00	VPLEX	34%	\$40,913.40	\$4,339.30	\$0.00	\$0.00	\$0.00	\$0.00	\$4,339.30
5	456-107-951	VPLEX Local License for 5TB X-Brick=ID	\$24,500.00	VPLEX	34%	\$16,170.00	\$1,715.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,715.00
5	456-107-952	VPLEX Metro License for 10TB X-Brick=ID	\$98,425.00	VPLEX	34%	\$64,960.50	\$17,716.50	\$0.00	\$0.00	\$0.00	\$0.00	\$17,716.50
5	456-107-953	VPLEX Metro License for 20TB X-Brick=ID	\$167,795.00	VPLEX	34%	\$110,744.70	\$30,203.10	\$0.00	\$0.00	\$0.00	\$0.00	\$30,203.10
5	456-107-954	VPLEX Metro License for 5TB X-Brick=ID	\$66,295.00	VPLEX	34%	\$43,754.70	\$11,933.10	\$0.00	\$0.00	\$0.00	\$0.00	\$11,933.10
5	456-107-955	VPLEX Local 5TB X-Brick Upgrade=ID	\$15,750.00	VPLEX	34%	\$10,395.00	\$1,102.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,102.50
5	456-107-956	VPLEX Metro 5TB X-Brick Upgrade=ID	\$42,620.00	VPLEX	34%	\$28,129.20	\$7,671.60	\$0.00	\$0.00	\$0.00	\$0.00	\$7,671.60
5	456-107-957	VPLEX Local License for 40TB X-Brick=ID	\$98,515.00	VPLEX	34%	\$65,019.90	\$6,896.05	\$0.00	\$0.00	\$0.00	\$0.00	\$6,896.05
5	456-107-958	VPLEX Metro License for 40TB X-Brick=ID	\$266,670.00	VPLEX	34%	\$176,002.20	\$48,000.60	\$0.00	\$0.00	\$0.00	\$0.00	\$48,000.60
5	456-107-959	VPLEX Splitter for VMAX3 = IC	\$26,500.00	VPLEX	34%	\$17,490.00	\$4,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,770.00
5	456-107-960	VPLEX 1-1 CA VNX5200 Frame TF LIC=IC	\$35,000.00	VPLEX	34%	\$23,100.00	\$6,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,300.00
5	456-107-961	VPLEX 1-1 CA VNX5400 Frame TF LIC=IC	\$50,500.00	VPLEX	34%	\$33,330.00	\$9,090.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,090.00
5	456-107-962	VPLEX 1-1 CA VNX5600 Frame TF LIC=IC	\$112,600.00	VPLEX	34%	\$74,316.00	\$20,268.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,268.00
5	456-107-963	VPLEX 1-1 CA VNX5800 Frame TF LIC=IC	\$161,600.00	VPLEX	34%	\$106,656.00	\$29,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$29,088.00
5	456-108-135	RP/EX LOC BASE FOR VPLEX LIC=IC	\$27,000.00	VPLEX	34%	\$17,820.00	\$4,860.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,860.00
5	456-108-136	RP/EX REM BASE FOR VPLEX LIC=IC	\$27,000.00	VPLEX	34%	\$17,820.00	\$4,860.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,860.00
5	456-109-470	VPLEX V6 Base VNX5100 Frame Base LIC=IC	\$28,650.00	VPLEX	34%	\$18,909.00	\$5,157.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,157.00
5	456-109-471	VPLEX V6 Base VNX5300 Frame Base LIC=IC	\$28,650.00	VPLEX	34%	\$18,909.00	\$5,157.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,157.00
5	456-109-472	VPLEX V6 Base VNX5500 Frame Base LIC=IC	\$42,020.00	VPLEX	34%	\$27,733.20	\$7,563.60	\$0.00	\$0.00	\$0.00	\$0.00	\$7,563.60
5	456-109-473	VPLEX V6 Base VNX5700 Frame Base LIC=IC	\$61,120.00	VPLEX	34%	\$40,339.20	\$11,001.60	\$0.00	\$0.00	\$0.00	\$0.00	\$11,001.60
5	456-109-474	VPLEX V6 Base VNX7500 Frame Base LIC=IC	\$95,490.00	VPLEX	34%	\$63,023.40	\$17,188.20	\$0.00	\$0.00	\$0.00	\$0.00	\$17,188.20
5	456-109-475	VPLEX V6 Base VNX5200 Frame Base LIC=IC	\$16,070.00	VPLEX	34%	\$10,606.20	\$2,892.60	\$0.00	\$0.00	\$0.00	\$0.00	\$2,892.60
5	456-109-476	VPLEX V6 Base VNX5400 Frame Base LIC=IC	\$28,880.00	VPLEX	34%	\$19,060.80	\$5,198.40	\$0.00	\$0.00	\$0.00	\$0.00	\$5,198.40
5	456-109-477	VPLEX V6 Base VNX5600 Frame Base LIC=IC	\$30,290.00	VPLEX	34%	\$19,991.40	\$5,452.20	\$0.00	\$0.00	\$0.00	\$0.00	\$5,452.20
5	456-109-478	VPLEX V6 Base VNX5800 Frame Base LIC=IC	\$39,490.00	VPLEX	34%	\$26,063.40	\$7,108.20	\$0.00	\$0.00	\$0.00	\$0.00	\$7,108.20
5	456-109-479	VPLEX V6 Base VNX7600 Frame Base LIC=IC	\$59,980.00	VPLEX	34%	\$39,586.80	\$10,796.40	\$0.00	\$0.00	\$0.00	\$0.00	\$10,796.40
5	456-109-480	VPLEX V6 Base VNX8000 Frame Base LIC=IC	\$107,710.00	VPLEX	34%	\$71,088.60	\$19,387.80	\$0.00	\$0.00	\$0.00	\$0.00	\$19,387.80
5	456-109-481	VPLEX V6 Base VNXF5000 Frame Base LIC=IC	\$33,660.00	VPLEX	34%	\$22,215.60	\$6,058.80	\$0.00	\$0.00	\$0.00	\$0.00	\$6,058.80
5	456-109-482	VPLEX V6 Base VNXF7000 Frame Base LIC=IC	\$112,205.00	VPLEX	34%	\$74,055.30	\$20,196.90	\$0.00	\$0.00	\$0.00	\$0.00	\$20,196.90
5	456-109-483	VPLEX V6 Metro VNX5100 Frame Base LIC=IC	\$85,940.00	VPLEX	34%	\$56,720.40	\$15,469.20	\$0.00	\$0.00	\$0.00	\$0.00	\$15,469.20
5	456-109-484	VPLEX V6 Metro VNX5300 Frame Base LIC=IC	\$85,940.00	VPLEX	34%	\$56,720.40	\$15,469.20	\$0.00	\$0.00	\$0.00	\$0.00	\$15,469.20
5	456-109-485	VPLEX V6 Metro VNX5500 Frame Base LIC=IC	\$101,220.00	VPLEX	34%	\$66,805.20	\$18,219.60	\$0.00	\$0.00	\$0.00	\$0.00	\$18,219.60
5	456-109-486	VPLEX V6 Metro VNX5700 Frame Base LIC=IC	\$139,420.00	VPLEX	34%	\$92,017.20	\$25,095.60	\$0.00	\$0.00	\$0.00	\$0.00	\$25,095.60
5	456-109-487	VPLEX V6 Metro VNX7500 Frame Base LIC=IC	\$190,990.00	VPLEX	34%	\$126,053.40	\$34,378.20	\$0.00	\$0.00	\$0.00	\$0.00	\$34,378.20
5	456-109-488	VPLEX V6 Metro VNX5200 Frame Base LIC=IC	\$43,830.00	VPLEX	34%	\$28,927.80	\$7,889.40	\$0.00	\$0.00	\$0.00	\$0.00	\$7,889.40
5	456-109-489	VPLEX V6 Metro VNX5400 Frame Base LIC=IC	\$75,800.00	VPLEX	34%	\$50,028.00	\$13,644.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,644.00
5	456-109-490	VPLEX V6 Metro VNX5600 Frame Base LIC=IC	\$144,740.00	VPLEX	34%	\$95,528.40	\$26,053.20	\$0.00	\$0.00	\$0.00	\$0.00	\$26,053.20
5	456-109-491	VPLEX V6 Metro VNX5800 Frame Base LIC=IC	\$172,880.00	VPLEX	34%	\$114,100.80	\$31,118.40	\$0.00	\$0.00	\$0.00	\$0.00	\$31,118.40
5	456-109-492	VPLEX V6 Metro VNX7600 Frame Base LIC=IC	\$217,730.00	VPLEX	34%	\$143,701.80	\$39,191.40	\$0.00	\$0.00	\$0.00	\$0.00	\$39,191.40
5	456-109-493	VPLEX V6 Metro VNX8000 Frame Base LIC=IC	\$330,410.00	VPLEX	34%	\$218,070.60	\$59,473.80	\$0.00	\$0.00	\$0.00	\$0.00	\$59,473.80
5	456-109-494	VPLEX V6 Metro VNXF5000 Frame LIC=IC	\$99,020.00	VPLEX	34%	\$65,353.20	\$17,823.60	\$0.00	\$0.00	\$0.00	\$0.00	\$17,823.60
5	456-109-495	VPLEX V6 Metro VNXF7000 Frame LIC=IC	\$272,825.00	VPLEX	34%	\$180,064.50	\$49,108.50	\$0.00	\$0.00	\$0.00	\$0.00	\$49,108.50
5	456-109-496	VPLEX V6 180 Day Migration LIC=IC	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-497	VPLEX V6 GEOSYNCHRONY BASE INCL 10TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-498	VPLEX V6 GEOSYNCHRONY 1TB 11-14TB=CA	\$2,235.00	VPLEX	34%	\$1,475.10	\$156.45	\$0.00	\$0.00	\$0.00	\$0.00	\$156.45
5	456-109-499	VPLEX V6 GEOSYNCHRONY 1TB 15-25TB=CA	\$2,010.00	VPLEX	34%	\$1,326.60	\$140.70	\$0.00	\$0.00	\$0.00	\$0.00	\$140.70
5	456-109-500	VPLEX V6 GEOSYNCHRONY 1TB 26-40TB=CA	\$1,710.00	VPLEX	34%	\$1,128.60	\$119.70	\$0.00	\$0.00	\$0.00	\$0.00	\$119.70
5	456-109-501	VPLEX V6 GEOSYNCHRONY 1TB 41-60TB=CA	\$1,450.00	VPLEX	34%	\$957.00	\$101.50	\$0.00	\$0.00	\$0.00	\$0.00	\$101.50
5	456-109-502	VPLEX V6 GEOSYNCHRONY 1TB 61-100TB=CA	\$1,305.00	VPLEX	34%	\$861.30	\$91.35	\$0.00	\$0.00	\$0.00	\$0.00	\$91.35
5	456-109-503	VPLEX V6 GEOSYNCHRONY 1TB 101-150TB=CA	\$1,110.00	VPLEX	34%	\$732.60	\$77.70	\$0.00	\$0.00	\$0.00	\$0.00	\$77.70
5	456-109-504	VPLEX V6 GEOSYNCHRONY 1TB 151-250TB=CA	\$910.00	VPLEX	34%	\$600.60	\$63.70	\$0.00	\$0.00	\$0.00	\$0.00	\$63.70
5	456-109-505	VPLEX V6 GEOSYNCHRONY 1TB 251-400TB=CA	\$760.00	VPLEX	34%	\$501.60	\$53.20	\$0.00	\$0.00	\$0.00	\$0.00	\$53.20
5	456-109-506	VPLEX V6 GEOSYNCHRONY 1TB 401-600TB=CA	\$645.00	VPLEX	34%	\$425.70	\$45.15	\$0.00	\$0.00	\$0.00	\$0.00	\$45.15
5	456-109-507	VPLEX V6 GEOSYNCHRONY 1TB 601-1000 TB=CA	\$550.00	VPLEX	34%	\$363.00	\$38.50	\$0.00	\$0.00	\$0.00	\$0.00	\$38.50
5	456-109-508	VPLEX V6 GEOSYNCHRONY 1TB 1001+ TB=CA	\$505.00	VPLEX	34%	\$333.30	\$35.35	\$0.00	\$0.00	\$0.00	\$0.00	\$35.35
5	456-109-509	VPLEX V6 LOCAL BASE INCL 10 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-510	VPLEX V6 LOCAL 1TB 11-14 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-511	VPLEX V6 LOCAL 1TB 15-25 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-512	VPLEX V6 LOCAL 1TB 26-40 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-513	VPLEX V6 LOCAL 1TB 41-60 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-514	VPLEX V6 LOCAL 1TB 61-100 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-515	VPLEX V6 LOCAL 1TB 101-150 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-516	VPLEX V6 LOCAL 1TB 151-250 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-517	VPLEX V6 LOCAL 1TB 251-400 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-518	VPLEX V6 LOCAL 1TB 401-600 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-519	VPLEX V6 LOCAL 1TB 601-1000 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-520	VPLEX V6 LOCAL 1TB 1001+ TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-521	VPLEX V6 METRO BASE NEW LICENSE=CA	\$9,000.00	VPLEX	34%	\$5,940.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	456-109-522	VPLEX V6 METRO 0-14 TB=CA	\$5,850.00	VPLEX	34%	\$3,861.00	\$1,053.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,053.00
5	456-109-523	VPLEX V6 METRO 15-25 TB=CA	\$5,468.00	VPLEX	34%	\$3,608.88	\$984.24	\$0.00	\$0.00	\$0.00	\$0.00	\$984.24
5	456-109-524	VPLEX V6 METRO 26-40 TB=CA	\$5,085.00	VPLEX	34%	\$3,356.10	\$915.30	\$0.00	\$0.00	\$0.00	\$0.00	\$915.30
5	456-109-525	VPLEX V6 METRO 41-60 TB=CA	\$4,729.00	VPLEX	34%	\$3,121.14	\$851.22	\$0.00	\$0.00	\$0.00	\$0.00	\$851.22
5	456-109-526	VPLEX V6 METRO 61-100 TB=CA	\$4,256.00	VPLEX	34%	\$2,808.96	\$766.08	\$0.00	\$0.00	\$0.00	\$0.00	\$766.08
5	456-109-527	VPLEX V6 METRO 101-150 TB=CA	\$2,880.00	VPLEX	34%	\$1,908.00	\$518.40	\$0.00	\$0.00	\$0.00	\$0.00	\$518.40
5	456-109-528	VPLEX V6 METRO 151-250 TB=CA	\$2,300.00	VPLEX	34%	\$1,518.00	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$414.00

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					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	456-109-529	VPLEX V6 METRO 251-400 TB=CA	\$2,070.00	VPLEX	34%	\$1,366.20	\$372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$372.60
5	456-109-530	VPLEX V6 METRO 401-600 TB=CA	\$1,865.00	VPLEX	34%	\$1,230.90	\$335.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$335.70
5	456-109-531	VPLEX V6 METRO 601-1000 TB=CA	\$1,680.00	VPLEX	34%	\$1,108.80	\$302.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$302.40
5	456-109-532	VPLEX V6 METRO 1001+ TB=CA	\$1,595.00	VPLEX	34%	\$1,052.70	\$287.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$287.10
5	456-109-533	VPLEX V6 GEOSYNCHRONY CAPACITY UPG=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-534	VPLEX V6 LOCAL CAPACITY UPG=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-535	VPLEX V6 METRO UPG LICENSE=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-536	VPLEX V6 Local License 10TB X-Brick=ID	\$36,375.00	VPLEX	34%	\$24,007.50	\$2,546.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,546.25
5	456-109-537	VPLEX V6 Local License 20TB X-Brick=ID	\$61,990.00	VPLEX	34%	\$40,913.40	\$4,339.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,339.30
5	456-109-538	VPLEX V6 Local License 5TB X-Brick=ID	\$24,500.00	VPLEX	34%	\$16,170.00	\$1,715.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,715.00
5	456-109-540	VPLEX V6 Local License 40TB X-Brick=ID	\$98,515.00	VPLEX	34%	\$65,019.90	\$6,896.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,896.05
5	456-109-541	VPLEX V6 Metro License 10TB X-Brick=ID	\$98,425.00	VPLEX	34%	\$64,960.50	\$17,716.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,716.50
5	456-109-542	VPLEX V6 Metro License 20TB X-Brick=ID	\$167,795.00	VPLEX	34%	\$110,744.70	\$30,203.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$30,203.10
5	456-109-543	VPLEX V6 Metro License 5TB X-Brick=ID	\$66,295.00	VPLEX	34%	\$43,754.70	\$11,933.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,933.10
5	456-109-545	VPLEX V6 Metro License 40TB X-Brick=ID	\$266,670.00	VPLEX	34%	\$176,002.20	\$48,000.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$48,000.60
5	456-109-547	ESA Mgmt Pack Only for V6 VPLEX=IC	\$12,000.00	VPLEX	34%	\$7,920.00	\$2,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,160.00
5	456-109-549	VPLEX V6 LOCAL for Large Capacity=IC	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-550	VPLEX V6 METRO for Large Capacity=IC	\$1,207,630.00	VPLEX	34%	\$796,969.80	\$217,355.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$217,355.40
5	456-109-551	VPLEX V6 GEOSYN for Large Capacity=IC	\$401,390.00	VPLEX	34%	\$264,917.40	\$28,097.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28,097.30
5	456-109-552	VPLEX V6 1-1 CA VNX5200 Frame TF LIC=IC	\$35,000.00	VPLEX	34%	\$23,100.00	\$6,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,300.00
5	456-109-553	VPLEX V6 1-1 CA VNX5400 Frame TF LIC=IC	\$50,500.00	VPLEX	34%	\$33,330.00	\$9,090.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,090.00
5	456-109-554	VPLEX V6 1-1 CA VNX5600 Frame TF LIC=IC	\$112,600.00	VPLEX	34%	\$74,316.00	\$20,268.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,268.00
5	456-109-555	VPLEX V6 1-1 CA VNX5800 Frame TF LIC=IC	\$161,600.00	VPLEX	34%	\$106,656.00	\$29,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$29,088.00
5	456-110-101	VPLEX Metro VNX5200 Frame UPG LIC=IC	\$52,660.00	VPLEX	34%	\$34,755.60	\$9,478.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,478.80
5	456-110-102	VPLEX Metro VNX5400 Frame UPG LIC=IC	\$57,780.00	VPLEX	34%	\$38,134.80	\$10,400.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,400.40
5	456-110-103	VPLEX Metro VNX5600 Frame UPG LIC=IC	\$32,140.00	VPLEX	34%	\$21,212.40	\$5,785.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,785.20
5	456-110-104	VPLEX Metro VNX5800 Frame UPG LIC=IC	\$11,280.00	VPLEX	34%	\$7,444.80	\$2,030.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,030.40
5	456-110-117	VPLEX Migration Only for VMAX LIC=IC	\$250.00	VPLEX	34%	\$165.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.00
5	456-110-118	VPLEX Base VNXe3200 Frame Based LIC=IC	\$8,200.00	VPLEX	34%	\$5,412.00	\$1,476.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,476.00
5	456-110-119	ESA Management Pack only for VPLEX=IC	\$12,000.00	VPLEX	34%	\$7,920.00	\$2,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,160.00
5	456-110-120	VPLEX Metro VNXe3200 Frame Based LIC=IC	\$22,400.00	VPLEX	34%	\$14,784.00	\$4,032.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,032.00
5	456-110-896	VPLEX LOCAL CLOUDARRAY FC 40TBU LIC=IC	\$1,820.00	VPLEX	34%	\$1,202.00	\$292.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$292.40
5	456-110-897	VPLEX METRO CLOUDARRAY FC 40TBU LIC=IC	\$73,185.00	VPLEX	34%	\$48,302.10	\$13,173.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,173.30
5	456-110-898	VPLEX LOCAL CLOUDARRAY FC 20TBU LIC=IC	\$29,340.00	VPLEX	34%	\$19,364.40	\$2,053.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,053.80
5	456-110-899	VPLEX METRO CLOUDARRAY FC 20TBU LIC=IC	\$51,340.00	VPLEX	34%	\$33,884.40	\$9,241.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,241.20
5	456-110-900	VPLEX LOCAL CLOUDARRAY UPG 40 TBU LIC=IC	\$12,480.00	VPLEX	34%	\$8,236.80	\$873.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$873.60
5	456-110-901	VPLEX METRO CLOUDARRAY UPG 40TBU LIC=IC	\$21,845.00	VPLEX	34%	\$14,417.70	\$3,932.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,932.10
5	456-110-902	VPLEX BASE UNITY 300 FRAME LIC=IC	\$12,140.00	VPLEX	34%	\$8,012.40	\$2,185.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,185.20
5	456-110-903	VPLEX METRO UNITY 300 FRAME LIC=IC	\$33,120.00	VPLEX	34%	\$21,859.20	\$5,961.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,961.60
5	456-110-904	VPLEX BASE UNITY 400 FRAME LIC=IC	\$28,880.00	VPLEX	34%	\$19,060.80	\$5,198.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,198.40
5	456-110-905	VPLEX METRO UNITY 400 FRAME LIC=IC	\$75,800.00	VPLEX	34%	\$50,028.00	\$13,644.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,644.00
5	456-110-906	VPLEX BASE UNITY 500 FRAME LIC=IC	\$30,260.00	VPLEX	34%	\$19,971.60	\$5,446.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,446.80
5	456-110-907	VPLEX METRO UNITY 500 FRAME LIC=IC	\$144,740.00	VPLEX	34%	\$95,528.40	\$26,053.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$26,053.20
5	456-110-908	VPLEX BASE UNITY 600 FRAME LIC=IC	\$39,490.00	VPLEX	34%	\$26,063.40	\$7,108.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,108.20
5	456-110-909	VPLEX METRO UNITY 600 FRAME LIC=IC	\$172,880.00	VPLEX	34%	\$114,100.80	\$31,118.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31,118.40
5	456-111-194	VPLEX 1-1 CA UNITY 300 TF LIC=IC	\$35,000.00	VPLEX	34%	\$23,100.00	\$6,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,300.00
5	456-111-195	VPLEX 1-1 CA UNITY 400 TF LIC=IC	\$50,500.00	VPLEX	34%	\$33,330.00	\$9,090.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,090.00
5	456-111-196	VPLEX 1-1 CA UNITY 500 TF LIC=IC	\$112,600.00	VPLEX	34%	\$74,316.00	\$20,268.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,268.00
5	456-111-197	VPLEX 1-1 CA UNITY 600 TF LIC=IC	\$161,600.00	VPLEX	34%	\$106,656.00	\$29,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$29,088.00
5	456-111-198	VPLEX 1-1 Metro UNITY 300 UPG LIC=IC	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-199	VPLEX 1-1 Metro UNITY 400 UPG LIC=IC	\$25,300.00	VPLEX	34%	\$16,698.00	\$4,554.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,554.00
5	456-111-200	VPLEX 1-1 Metro UNITY 500 UPG LIC=IC	\$32,140.00	VPLEX	34%	\$21,212.40	\$5,785.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,785.20
5	456-111-201	VPLEX 1-1 Metro UNITY 600 UPG LIC=IC	\$11,280.00	VPLEX	34%	\$7,444.80	\$2,030.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,030.40
5	456-111-232	VPLEX VS2 Single M and R=IC	\$5,270.00	VPLEX	34%	\$3,478.20	\$948.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$948.60
5	456-111-233	VPLEX VS2 Dual M and R=IC	\$11,950.00	VPLEX	34%	\$7,887.00	\$2,151.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,151.00
5	456-111-234	VPLEX VS2 Quad M and R=IC	\$17,920.00	VPLEX	34%	\$11,827.20	\$3,225.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,225.60
5	456-111-245	VPLEX Base UNITY 300F Frame LIC=IC	\$12,140.00	VPLEX	34%	\$8,012.40	\$2,185.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,185.20
5	456-111-246	VPLEX Base UNITY 400F Frame LIC=IC	\$28,880.00	VPLEX	34%	\$19,060.80	\$5,198.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,198.40
5	456-111-247	VPLEX Base UNITY 500F Frame LIC=IC	\$30,260.00	VPLEX	34%	\$19,971.60	\$5,446.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,446.80
5	456-111-248	VPLEX Base UNITY 600F Frame LIC=IC	\$39,490.00	VPLEX	34%	\$26,063.40	\$7,108.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,108.20
5	456-111-249	VPLEX Metro Unity300F Frame LIC=IC	\$33,120.00	VPLEX	34%	\$21,859.20	\$5,961.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,961.60
5	456-111-250	VPLEX Metro Unity400F Frame LIC=IC	\$75,800.00	VPLEX	34%	\$50,028.00	\$13,644.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,644.00
5	456-111-251	VPLEX Metro Unity500F Frame LIC=IC	\$144,740.00	VPLEX	34%	\$95,528.40	\$26,053.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$26,053.20
5	456-111-252	VPLEX Metro Unity600F Frame LIC=IC	\$172,880.00	VPLEX	34%	\$114,100.80	\$31,118.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31,118.40
5	456-111-410	RP/EX LOC BASE FOR VPLEX LIC=IC	\$27,000.00	VPLEX	34%	\$17,820.00	\$4,860.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,860.00
5	456-111-411	RP/EX LOC REG CAP VPLX (0-14TB)=CA	\$1,850.00	VPLEX	34%	\$1,221.00	\$333.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$333.00
5	456-111-412	RP/EX LOC REG CAP VPLX (15-25TB)=CA	\$1,795.00	VPLEX	34%	\$1,184.70	\$323.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$323.10
5	456-111-413	RP/EX LOC REG CAP VPLX (26-40TB)=CA	\$1,740.00	VPLEX	34%	\$1,148.40	\$313.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$313.20
5	456-111-414	RP/EX LOC REG CAP VPLX (41-60TB)=CA	\$1,690.00	VPLEX	34%	\$1,115.40	\$304.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$304.20
5	456-111-415	RP/EX LOC REG CAP VPLX (61-100TB)=CA	\$1,640.00	VPLEX	34%	\$1,082.40	\$295.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$295.20
5	456-111-416	RP/EX LOC REG CAP VPLX (101-150TB)=CA	\$1,590.00	VPLEX	34%	\$1,049.40	\$286.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$286.20
5	456-111-417	RP/EX LOC REG CAP VPLX (151-250TB)=CA	\$1,540.00	VPLEX	34%	\$1,016.40	\$277.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$277.20
5	456-111-418	RP/EX LOC REG CAP VPLX (251-400TB)=CA	\$1,500.00	VPLEX	34%	\$990.00	\$270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	456-111-419	RP/EX LOC REG CAP VPLX (401-600TB)=CA	\$1,410.00	VPLEX	34%	\$930.60	\$253.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$253.80
5	456-111-420	RP/EX LOC REG CAP VPLX (601-1000TB)=CA	\$1,185.00	VPLEX	34%	\$782.10	\$213.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$213.30
5	456-111-421	RP/EX LOC REG CAP VPLX (1001TB+)=CA	\$870.00	VPLEX	34%	\$574.20	\$156.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$156.60
5	456-111-422	RP/EX REM BASE FOR VPLEX LIC=IC	\$27,000.00	VPLEX	34								

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	456-111-426	RP/EX REM REG CAP VPLEX (41-60TB) =CA	\$2,315.00	VPLEX	34%	\$1,527.90	\$416.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$416.70
5	456-111-427	RP/EX REM REG CAP VPLEX (61-100TB) =CA	\$2,080.00	VPLEX	34%	\$1,372.80	\$374.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$374.40
5	456-111-428	RP/EX REM REG CAP VPLEX (101-150TB) =CA	\$1,950.00	VPLEX	34%	\$1,287.00	\$351.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$351.00
5	456-111-429	RP/EX REM REG CAP VPLEX (151-250TB) =CA	\$1,925.00	VPLEX	34%	\$1,270.50	\$346.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$346.50
5	456-111-430	RP/EX REM REG CAP VPLEX (251-400TB) =CA	\$1,800.00	VPLEX	34%	\$1,188.00	\$324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$324.00
5	456-111-431	RP/EX REM REG CAP VPLEX (401-600TB) =CA	\$1,700.00	VPLEX	34%	\$1,122.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$306.00
5	456-111-432	RP/EX REM REG CAP VPLEX (601-1000TB) =CA	\$1,428.00	VPLEX	34%	\$942.48	\$257.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$257.04
5	456-111-433	RP/EX REM REG CAP VPLEX (1001TB+) =CA	\$1,050.00	VPLEX	34%	\$693.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$189.00
5	456-111-434	RP-EX Loc for VPLEX Large Capacity = IC	\$709,300.00	VPLEX	34%	\$468,138.00	\$127,674.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$127,674.00
5	456-111-435	RP-EX Rem for VPLEX Large Capacity = IC	\$1,296,070.00	VPLEX	34%	\$855,406.20	\$233,292.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$233,292.60
5	456-111-436	VPLEX LOCAL CLOUDARRAY FC 20TBU LIC=IC	\$29,340.00	VPLEX	34%	\$19,364.40	\$2,053.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,053.80
5	456-111-437	VPLEX LOCAL CLOUDARRAY FC 40TBU LIC=IC	\$41,820.00	VPLEX	34%	\$27,601.20	\$2,927.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,927.40
5	456-111-444	VPLEX V6 Base Unity300 Frame LIC=IC	\$12,140.00	VPLEX	34%	\$8,012.40	\$2,185.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,185.20
5	456-111-445	VPLEX V6 Base Unity400 Frame LIC=IC	\$28,880.00	VPLEX	34%	\$19,060.80	\$5,198.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,198.40
5	456-111-446	VPLEX V6 Base Unity500 Frame LIC=IC	\$30,260.00	VPLEX	34%	\$19,971.60	\$5,446.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,446.80
5	456-111-447	VPLEX V6 Base Unity600 Frame LIC=IC	\$39,490.00	VPLEX	34%	\$26,063.40	\$7,108.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,108.20
5	456-111-448	VPLEX V6 Base Unity300F Frame LIC=IC	\$12,140.00	VPLEX	34%	\$8,012.40	\$2,185.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,185.20
5	456-111-449	VPLEX V6 Base Unity400F Frame LIC=IC	\$28,880.00	VPLEX	34%	\$19,060.80	\$5,198.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,198.40
5	456-111-450	VPLEX V6 Base Unity500F Frame LIC=IC	\$30,260.00	VPLEX	34%	\$19,971.60	\$5,446.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,446.80
5	456-111-451	VPLEX V6 Base Unity600F Frame LIC=IC	\$39,490.00	VPLEX	34%	\$26,063.40	\$7,108.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,108.20
5	456-111-452	VPLEX V6 Metro Unity300 Frame LIC=IC	\$33,120.00	VPLEX	34%	\$21,859.20	\$5,961.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,961.60
5	456-111-453	VPLEX V6 Metro Unity400 Base LIC=IC	\$75,800.00	VPLEX	34%	\$50,028.00	\$13,644.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,644.00
5	456-111-454	VPLEX V6 Metro Unity500 Base LIC=IC	\$144,740.00	VPLEX	34%	\$95,528.40	\$26,053.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$26,053.20
5	456-111-455	VPLEX V6 Metro Unity600 Base LIC=IC	\$172,880.00	VPLEX	34%	\$114,100.80	\$31,118.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31,118.40
5	456-111-456	VPLEX V6 Metro Unity300F Base LIC=IC	\$33,120.00	VPLEX	34%	\$21,859.20	\$5,961.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,961.60
5	456-111-457	VPLEX V6 Metro Unity400F Base LIC=IC	\$75,800.00	VPLEX	34%	\$50,028.00	\$13,644.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,644.00
5	456-111-458	VPLEX V6 Metro Unity500F Base LIC=IC	\$144,740.00	VPLEX	34%	\$95,528.40	\$26,053.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$26,053.20
5	456-111-459	VPLEX V6 Metro Unity600F Base LIC=IC	\$172,880.00	VPLEX	34%	\$114,100.80	\$31,118.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31,118.40
5	456-111-460	VPLEX V6 1-1 CA Unity300 Frame TF LIC=IC	\$35,000.00	VPLEX	34%	\$23,100.00	\$6,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,300.00
5	456-111-461	VPLEX V6 1-1 CA Unity400 Frame TF LIC=IC	\$50,500.00	VPLEX	34%	\$33,330.00	\$9,090.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,090.00
5	456-111-462	VPLEX V6 1-1 CA Unity500 Frame TF LIC=IC	\$112,600.00	VPLEX	34%	\$74,316.00	\$20,268.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,268.00
5	456-111-463	VPLEX V6 1-1 CA Unity600 Frame TF LIC=IC	\$161,600.00	VPLEX	34%	\$106,656.00	\$29,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$29,088.00
5	456-111-468	VPLEX V6 Base VNXE3200 Frame Base LIC=IC	\$8,200.00	VPLEX	34%	\$5,412.00	\$1,476.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,476.00
5	456-111-469	VPLEX V6 Metro VNXE3200 Frame LIC=IC	\$22,400.00	VPLEX	34%	\$14,784.00	\$4,032.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,032.00
5	456-111-471	VPLEX V6 VAFA LOCAL LICENSE= CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-472	VPLEX V6 VAFA METRO LICENSE= CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-582	VPLEX V6 Migration for VMAX LIC=IC	\$26,500.00	VPLEX	34%	\$17,490.00	\$4,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,770.00
5	456-111-712	VPLEX V6 MET BASE DELL COMP SCV2000 =IC	\$38,095.00	VPLEX	34%	\$25,142.70	\$6,857.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,857.10
5	456-111-713	VPLEX V6 MET BASE DELL COMP SC4020 =IC	\$40,962.00	VPLEX	34%	\$27,034.92	\$7,373.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,373.16
5	456-111-714	VPLEX V6 MET BASE DELL COMP SC8000 =IC	\$110,270.00	VPLEX	34%	\$72,778.20	\$19,848.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,848.60
5	456-111-715	VPLEX V6 MET BASE DELL COMP SC9000 =IC	\$217,730.00	VPLEX	34%	\$143,701.80	\$39,191.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39,191.40
5	456-111-716	VPLEX V6 LOC BASE DELL COMP SCV2000 =IC	\$12,700.00	VPLEX	34%	\$8,382.00	\$2,286.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,286.00
5	456-111-717	VPLEX V6 LOC BASE DELL COMP SC4020 =IC	\$14,385.00	VPLEX	34%	\$9,494.10	\$2,589.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,589.30
5	456-111-718	VPLEX V6 LOC BASE DELL COMP SC8000 =IC	\$29,578.00	VPLEX	34%	\$19,521.48	\$5,324.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,324.04
5	456-111-719	VPLEX V6 LOC BASE DELL COMP SC9000 =IC	\$60,024.00	VPLEX	34%	\$39,615.84	\$10,804.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,804.32
5	456-111-720	VPLEX V6 MET BASE DELL COMP SCV2000 =IC	\$38,095.00	VPLEX	34%	\$25,142.70	\$6,857.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,857.10
5	456-111-721	VPLEX V6 MET BASE DELL COMP SC4020 =IC	\$40,962.00	VPLEX	34%	\$27,034.92	\$7,373.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,373.16
5	456-111-722	VPLEX V6 MET BASE DELL COMP SC8000 =IC	\$110,270.00	VPLEX	34%	\$72,778.20	\$19,848.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,848.60
5	456-111-723	VPLEX V6 MET BASE DELL COMP SC9000 =IC	\$217,730.00	VPLEX	34%	\$143,701.80	\$39,191.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39,191.40
5	456-111-724	VPLEX V6 LOC BASE DELL COMP SCV2000 =IC	\$12,700.00	VPLEX	34%	\$8,382.00	\$2,286.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,286.00
5	456-111-725	VPLEX V6 LOC BASE DELL COMP SC4020 =IC	\$14,385.00	VPLEX	34%	\$9,494.10	\$2,589.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,589.30
5	456-111-726	VPLEX V6 LOC BASE DELL COMP SC8000 =IC	\$29,578.00	VPLEX	34%	\$19,521.48	\$5,324.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,324.04
5	456-111-727	VPLEX V6 LOC BASE DELL COMP SC9000 =IC	\$60,024.00	VPLEX	34%	\$39,615.84	\$10,804.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,804.32
5	456-111-728	VPLEX V6 VAFA LOCAL LICENSE= CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-729	VPLEX V6 VAFA METRO LICENSE= CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-730	RP/EX VPLEX V6 VAFA Local = IC	\$123,000.00	VPLEX	34%	\$81,180.00	\$13,530.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,530.00
5	456-111-731	RP/EX VPLEX V6 VAFA Remote = IC	\$151,000.00	VPLEX	34%	\$99,660.00	\$16,610.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,610.00
5	456-111-732	RP/EX VPLEX V2 VAFA Local = IC	\$77,000.00	VPLEX	34%	\$50,820.00	\$8,470.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,470.00
5	456-111-733	RP/EX VPLEX V2 VAFA Remote = IC	\$95,000.00	VPLEX	34%	\$62,700.00	\$10,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,450.00
5	456-111-753	VPLEX V6 MET VNX5200 Frame UPG LIC=IC	\$52,660.00	VPLEX	34%	\$34,755.60	\$9,478.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,478.80
5	456-111-754	VPLEX V6 MET VNX5400 Frame UPG LIC=IC	\$57,780.00	VPLEX	34%	\$38,134.80	\$10,400.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,400.40
5	456-111-755	VPLEX V6 MET VNX5600 Frame UPG LIC=IC	\$32,140.00	VPLEX	34%	\$21,212.40	\$5,785.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,785.20
5	456-111-756	VPLEX V6 MET VNX5800 Frame UPG LIC=IC	\$11,280.00	VPLEX	34%	\$7,444.80	\$2,030.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,030.40
5	456-111-757	VPLEX V6 1-1 MET UNITY 300/F UPG LIC=IC	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-758	VPLEX V6 1-1 MET UNITY 400/F UPG LIC=IC	\$25,300.00	VPLEX	34%	\$16,698.00	\$4,554.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,554.00
5	456-111-759	VPLEX V6 1-1 MET UNITY 500/F UPG LIC=IC	\$32,140.00	VPLEX	34%	\$21,212.40	\$5,785.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,785.20
5	456-111-760	VPLEX V6 1-1 MET UNITY 600/F UPG LIC=IC	\$11,280.00	VPLEX	34%	\$7,444.80	\$2,030.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,030.40
5	456-111-761	VPLX V6 1-1 CA Unity300F Frame TF LIC=IC	\$35,000.00	VPLEX	34%	\$23,100.00	\$6,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,300.00
5	456-111-762	VPLX V6 1-1 CA Unity400F Frame TF LIC=IC	\$50,500.00	VPLEX	34%	\$33,330.00	\$9,090.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,090.00
5	456-111-763	VPLX V6 1-1 CA Unity500F Frame TF LIC=IC	\$112,600.00	VPLEX	34%	\$74,316.00	\$20,268.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,268.00
5	456-111-764	VPLX V6 1-1 CA Unity600F Frame TF LIC=IC	\$161,600.00	VPLEX	34%	\$106,656.00	\$29,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$29,088.00
5	456-111-869	VPLEX V6 Single M and R=IC	\$0.00	VPLEX	34%	\$0.00	\$1,117.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,117.80
5	456-111-870	VPLEX V6 Dual M and R=IC	\$0.00	VPLEX	34%	\$0.00	\$2,471.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,471.40
5	456-111-871	VPLEX V6 Quad M and R=IC	\$0.00	VPLEX	34%	\$0.00	\$3,891.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,891.60
5	456-111-986	VPLEX V6 Single M and R=IC	\$6,210.00	VPLEX	34%	\$4,098.60	\$1,117.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,117.80
5	456-111-987	VPLEX V6 Dual M and R=IC	\$13,730.00	VPLEX	34%	\$9,061.80	\$2,471.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,471.40
5	456-111-988	VPLEX V6 Quad M and R=IC	\$21,620.00	VPLEX									

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	456-111-992	VPLEX 1-1 Metro UNITY 300 UPG LIC=IC	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-993	VPLEX 1-1 Metro UNITY 400 UPG LIC=IC	\$25,300.00	VPLEX	34%	\$16,698.00	\$4,554.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,554.00
5	456-111-994	VPLEX 1-1 Metro UNITY 500 UPG LIC=IC	\$32,140.00	VPLEX	34%	\$21,212.40	\$5,785.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,785.20
5	456-111-995	VPLEX 1-1 Metro UNITY 600 UPG LIC=IC	\$11,280.00	VPLEX	34%	\$7,444.80	\$2,030.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,030.40
5	457-101-160	RP/EX LOC BASE FOR VPLEX =CA	\$0.00	VPLEX	34%	\$0.00	\$4,860.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,860.00
5	457-101-161	RP/EX LOC REG CAP UG VPLEX =CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-162	RP/EX REM BASE FOR VPLEX =CA	\$0.00	VPLEX	34%	\$0.00	\$4,860.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,860.00
5	457-101-163	RP/EX REM REG CAP UG VPLEX =CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-066	VPLEX MIGRATION PRODUCT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-067	VPLEX VS2 LOCAL FRAME PRODUCT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-090	VPLEX GEOSYN PRODUCT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-091	VPLEX GEO PRODUCT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-092	VPLEX LOCAL PRODUCT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-110	VPLEX LOCAL XTREMIO PRODUCT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-161	RP/EX LOCAL VPLEX PRODUCT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-162	RP/EX REMOTE VPLEX PRODUCT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-261	VPLEX SPLITTER FOR VMAX3 PRODUCT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-399	RP-EX VPLEX Large Capacity Promo	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-513	VPLEX METRO XTREMIO PRODUCT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-516	ESA FOR VPLEX PRODUCT=IC	\$0.00	VPLEX	34%	\$0.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,200.00
5	458-000-535	VPLEX METRO PRODUCT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-118	VPLEX GEOSYNCHRONY CAPACITY	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-120	ESA MANAGEMENT PACK FOR VPLEX PRODUCT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-125	VPLEX LARGE CAPACITY LICENSES	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-126	VPLEX 1-1 CA VNX FRAME TF PRODUCT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-128	VPLEX GEOSYNCHRONY LARGE CAP LICENSE	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-131	VPLEX MIGRATION FOR VMAX PRODUCT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-166	VPLEX VS2 METRO FRAME PRODUCT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-318	VPLEX CLOUDARRAY METRO PRODUCT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-319	VPLEX CLOUDARRAY LOCAL PRODUCT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-346	VPLEX V6 VNX LOCAL FRAME PRODUCT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-347	VPLEX V6 VNX METRO FRAME PRODUCT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-348	VPLEX V6 MIGRATION PRODUCT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-349	VPLEX V6 GEOSYN PRODUCT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-350	VPLEX V6 LOCAL PRODUCT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-351	VPLEX V6 METRO PRODUCT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-352	VPLEX V6 LOCAL XTREMIO PRODUCT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-353	VPLEX V6 METRO XTREMIO PRODUCT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-355	ESA MANAGEMENT PACK FOR VPLEX V6 PRODUCT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-356	VPLEX V6 SPLITTER FOR VMAX3 PRODUCT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-358	VPLEX V6 GEOSYN LARGE CAP LICENSE	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-359	VPLEX V6 1-1 CA VNX FRAME TF PRODUCT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-493	VPLEX 1-1 CA UNITY FRAME TF PRODUCT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-528	VPLEX Monitoring and Reporting	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-718	RP/EX LOCAL VPLEX VS6 PRODUCT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-719	RP/EX REMOTE VPLEX VS6 PRODUCT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-720	RP-EX VPLEX for Large Capacity Promo	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-721	VPLEX LOCAL CLOUDARRAY FC 20TBU=IC	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-722	VPLEX LOCAL CLOUDARRAY FC 40TBU=IC	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-724	VPLEX V6 UNITY LOCAL FRAME PRODUCT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-725	VPLEX V6 UNITY METRO FRAME PRODUCT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-726	VPLEX V6 1-1 CA UNITY FRAME TF PRODUCT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-732	VPLEX VS6 VAFA LOCAL PRODUCT=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-733	VPLEX VS6 VAFA METRO PRODUCT=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-754	VPLEX V6 LOCAL LARGE CAPACITY LICENSES	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-755	VPLEX V6 METRO LARGE CAPACITY LICENSES	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-807	VPLEX VS2 METRO DELL COMPELLENT =IC	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-808	VPLEX VS2 LOCAL DELL COMPELLENT =IC	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-809	VPLEX VS6 METRO DELL COMPELLENT =IC	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-810	VPLEX VS6 LOCAL DELL COMPELLENT =IC	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-817	VPLEX VS2 VAFA LOCAL PRODUCT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-818	VPLEX VS2 VAFA METRO PRODUCT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-819	RP/EX VPLEX V6 VAFA Local Product	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-820	RP/EX VPLEX V6 VAFA Remote Product	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-821	RP/EX VPLEX V2 VAFA Local Product	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-822	RP/EX VPLEX V2 VAFA Remote Product	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-936	Storage Monitoring & Reporting for VPLEX	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-940	VPLEX LOCAL CLOUDARRAY UPG 40 TBU=IC	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PREHW-015	PREMIUM HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRICE	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PRESW-015	PREMIUM SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$0.00	VPLEX	34%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	RPD1-10FS	RAPIDPATH 10GBE FIBER SR - GEN 1	\$0.00	VPLEX	34%	\$0.00	\$2,379.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,379.00
5	RPD1-1CR	RAPIDPATH 1GBE COPPER RJ45 - GEN 1	\$0.00	VPLEX	34%	\$0.00	\$1,333.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,333.50
5	RPDS-MH-VP	RAPIDPATH FOR VPLEX MULTIHOMED SOFTWARE	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXCA2BASE	BL for VNX CA-2	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXCA2METR	METRO LICENSE FOR VNX CA-2 =IC	\$0.00	VPLEX	34%	\$0.00	\$20,644.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,644.20
5	VNXCA4BASE	BL for VNX CA-4	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXCA4BAUP	BU for VNX CA-2 to CA-4	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXCA4METR	METRO LICENSE FOR VNX CA-4 =IC	\$0.00	VPLEX	34%	\$0.00	\$41,290.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$41,290.20
5	VNXCA4MEUP	METRO UPGR VNX CA-2 TO CA-4 =IC	\$0.00	VPLEX	34%	\$0.00	\$20,644.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,644.20
5	VNXCAENGFA	BE For VNX CA Factory	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	VNXCAENGIN	BE For VNX CA Field	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-0204-U-FACT-F	VPLEX VPL SING TO DUAL FCT UPG KIT VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-0204-U-FACTORY	VPLEX VPL SING TO DUAL FCT UPG KIT	\$8,850.00	VPLEX	34%	\$5,841.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-0204-U-FIELD	VPLEX VPL SING TO DUAL FLD UPG KIT	\$8,850.00	VPLEX	34%	\$5,841.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-0204-U-FIELD-F	VPLEX VPL SING TO DUAL FLD UPG KIT VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-02-KIT-FD	VPLEX VPL SMALL CONFIG KIT (FIELD DEPL)	\$2,370.00	VPLEX	34%	\$1,564.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-02-KIT-FD-F	VPLEX VPL SMALL CONFIG KIT (FD) VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-02-RACK	REDWOOD SINGLE-ENG CONFIG RACK (TITAN)	\$11,060.00	VPLEX	34%	\$7,299.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-02-RACK-F	REDWOOD SING-ENG CONF RACK (TITAN) VAFA	\$11,060.00	VPLEX	34%	\$7,299.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-02-UPG-KIT	VPLEX SINGLE-ENG UPGRADE KIT	\$4,890.00	VPLEX	34%	\$3,227.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-02-UPG-KIT-F	VPLEX SINGLE-ENG UPGRADE KIT VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-0408-U-FACT-F	VPLEX VPL DUAL TO QUAD FCT UPG KIT VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-0408-U-FACTORY	VPLEX VPL DUAL TO QUAD FCT UPG KIT	\$13,275.00	VPLEX	34%	\$8,761.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-0408-U-FIELD	VPLEX VPL DUAL TO QUAD FLD UPG KIT	\$13,275.00	VPLEX	34%	\$8,761.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-0408-U-FIELD-F	VPLEX VPL DUAL TO QUAD FLD UPG KIT VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-04-KIT-FD	VPLEX VPL MEDIUM CONFIG KIT (FIELD DEPL)	\$6,950.00	VPLEX	34%	\$4,587.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-04-KIT-FD-F	VPLEX VPL MEDIUM CONFIG KIT (FD) VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-04-RACK	REDWOOD DUAL-ENG CONFIG RACK (TITAN)	\$11,340.00	VPLEX	34%	\$7,484.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-04-RACK-F	REDWOOD DUAL-ENG CONF RACK (TITAN) VAFA	\$11,340.00	VPLEX	34%	\$7,484.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-04-UPG-KIT	VPLEX DUAL-ENG UPGRADE KIT	\$9,790.00	VPLEX	34%	\$6,461.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-04-UPG-KIT-F	VPLEX DUAL-ENG UPGRADE KIT VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-08-KIT-FD	VPLEX VPL LARGE CONFIG KIT (FIELD DEPL)	\$9,500.00	VPLEX	34%	\$6,270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-08-KIT-FD-F	VPLEX VPL LARGE CONFIG KIT (FD) VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-08-RACK	REDWOOD QUAD-ENG CONFIG RACK (TITAN)	\$13,010.00	VPLEX	34%	\$8,586.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-08-RACK-F	REDWOOD QUAD-ENG CONF RACK (TITAN) VAFA	\$13,010.00	VPLEX	34%	\$8,586.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-08-UPG-KIT	VPLEX QUAD-ENG UPGRADE KIT	\$26,900.00	VPLEX	34%	\$17,754.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-08-UPG-KIT-F	VPLEX QUAD-ENG UPGRADE KIT VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-BM16GFC	REDWOOD BACK END I/O OPTION 16GFC	\$6,180.00	VPLEX	34%	\$4,078.80	\$927.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$927.00
5	VPL-BM16GFC-F	REDWOOD BACK END I/O OPTION 16GFC VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-CM10GE	REDWOOD COM MODULE OPTION 10GE	\$3,855.00	VPLEX	34%	\$2,544.30	\$578.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$578.25
5	VPL-CM10GE-F	REDWOOD COM MODULE OPTION 10GE VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-CM10GEUFD-F	10GB ETHERENET COM MODULES UPGRADE VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-CM16GFC	REDWOOD COM MODULE OPTION 16GFC	\$6,095.00	VPLEX	34%	\$4,022.70	\$914.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$914.25
5	VPL-CM16GFC-F	REDWOOD COM MODULE OPTION 16GFC VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-CM16GFCUFD	16GFC COM MODULES UPGRADE	\$7,925.00	VPLEX	34%	\$5,230.50	\$914.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$914.55
5	VPL-CM16GFCUFD-F	16GFC COM MODULES UPGRADE VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-ENG-ADD	REDWOOD ENGINE ADD	\$51,820.00	VPLEX	34%	\$34,201.20	\$7,773.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,773.00
5	VPL-ENG-ADD-FD	VPLEX VPL ENGINE ADD	\$51,820.00	VPLEX	34%	\$34,201.20	\$7,773.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,773.00
5	VPL-ENG-ADD-FD-F-L	VPLEX VPL ENGINE ADD VAFA LOCAL	\$161,895.00	VPLEX	34%	\$106,850.70	\$17,808.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,808.45
5	VPL-ENG-ADD-FD-F-M	VPLEX VPL ENGINE ADD VAFA METRO	\$352,275.00	VPLEX	34%	\$232,501.50	\$38,750.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$38,750.25
5	VPL-ENG-ADD-F-L	REDWOOD ENGINE ADD VAFA LOCAL	\$161,895.00	VPLEX	34%	\$106,850.70	\$17,808.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,808.45
5	VPL-ENG-ADD-F-M	REDWOOD ENGINE ADD VAFA METRO	\$352,275.00	VPLEX	34%	\$232,501.50	\$38,750.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$38,750.25
5	VPL-ENG-ADD-QD-FD	REDWOOD ENGINE ADD QUAD	\$51,820.00	VPLEX	34%	\$34,201.20	\$7,773.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,773.00
5	VPL-ENG-ADD-QUAD	REDWOOD ENGINE ADD QUAD	\$51,820.00	VPLEX	34%	\$34,201.20	\$7,773.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,773.00
5	VPL-ENG-ADD-U1	VPL ENGINE UPG	\$67,365.00	VPLEX	34%	\$44,460.90	\$7,773.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,773.92
5	VPL-ENG-ADD-U1-F	VPL ENGINE UPG VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-ENG-ADD-U1-F-L	VPL LOCAL1 ENGINE UPG VAFA	\$194,275.00	VPLEX	34%	\$128,221.50	\$21,370.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$21,370.25
5	VPL-ENG-ADD-U1-F-M	VPL METRO1 ENGINE UPG VAFA	\$422,730.00	VPLEX	34%	\$279,001.80	\$46,500.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46,500.30
5	VPL-ENG-ADD-U2	VPL ENGINE UPG	\$67,365.00	VPLEX	34%	\$44,460.90	\$7,773.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,773.92
5	VPL-ENG-ADD-U2-F	VPL ENGINE UPG VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-ENG-ADD-U2-F-L	VPL LOCAL2 ENGINE UPG VAFA	\$194,275.00	VPLEX	34%	\$128,221.50	\$21,370.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$21,370.25
5	VPL-ENG-ADD-U2-F-M	VPL METRO2 ENGINE UPG VAFA	\$422,730.00	VPLEX	34%	\$279,001.80	\$46,500.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46,500.30
5	VPL-ENG-BASE	REDWOOD BASE ENGINE	\$61,040.00	VPLEX	34%	\$40,286.40	\$9,156.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,156.00
5	VPL-ENG-BASE-FD	VPLEX VPL BASE ENGINE	\$61,040.00	VPLEX	34%	\$40,286.40	\$9,156.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,156.00
5	VPL-ENG-BASE-F-L	REDWOOD BASE ENGINE VAFA LOCAL	\$161,895.00	VPLEX	34%	\$106,850.70	\$17,808.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,808.45
5	VPL-ENG-BASE-F-M	REDWOOD BASE ENGINE VAFA METRO	\$352,275.00	VPLEX	34%	\$232,501.50	\$38,750.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$38,750.25
5	VPL-ENG-BAS-FD-F-L	VPLEX VPL BASE ENGINE VAFA LOCAL	\$161,895.00	VPLEX	34%	\$106,850.70	\$17,808.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,808.45
5	VPL-ENG-BAS-FD-F-M	VPLEX VPL BASE ENGINE VAFA METRO	\$352,275.00	VPLEX	34%	\$232,501.50	\$38,750.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$38,750.25
5	VPLEX-LS-SN	LICENSE SOLUTION FOR VPLEX=IC	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-FM16GFC	REDWOOD FRONT END I/O OPTION 16GFC	\$6,180.00	VPLEX	34%	\$4,078.80	\$927.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$927.00
5	VPL-FM16GFC-F	REDWOOD FRONT END I/O OPTION 16GFC VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-PW40 L7-30	L7-30 Single Phase	\$675.00	VPLEX	34%	\$445.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-PW40 L7-30-F	L7-30 Single Phase VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-PW40UASTL	30A 1PH CLIPSAL 56PA332 AUS	\$1,410.00	VPLEX	34%	\$930.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-PW40UASTL-F	30A 1PH CLIPSAL 56PA332 AUS VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-PW40UIEC3	30A 1PH IEC309-332P6 INTL	\$270.00	VPLEX	34%	\$178.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-PW40UIEC3-F	30A 1PH IEC309-332P6 INTL VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-PW40URUS	30A 1PH RUSSELLSTOLL 3750DP	\$1,670.00	VPLEX	34%	\$1,102.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-PW40URUS-F	30A 1PH RUSSELLSTOLL 3750DP VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-PW40U-US	30A 1PH L6-30P N.AMER. JAPAN	\$270.00	VPLEX	34%	\$178.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-PW40U-US-F	30A 1PH L6-30P N.AMER. JAPAN VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-SWITCH	REDWOOD IB COM SWITCH	\$4,500.00	VPLEX	34%	\$2,970.00	\$675.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$675.00
5	VPL-SWITCH-F	REDWOOD IB COM SWITCH VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-SWITCH-FD	VPLEX VPL IB COM SWITCH	\$4,500.00	VPLEX	34%	\$2,970.00	\$675.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$675.00
5	VPL-SWITCH-FD-F	VPLEX VPL IB COM SWITCH VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-SWITCH-U	VPL IB COM SWITCH UPG	\$5,850.00	VPLEX	34%	\$3,861.00	\$675.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$675.09
5	VPL-SWITCH-U-F	VPL IB COM SWITCH UPG VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-UPS	350VA UPS ROHS COMPLIANT UPS	\$770.00	VPLEX	34%	\$508.20	\$115.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$115.50
5	VPL-UPS-F	350VA UPS ROHS COMPLIANT UPS VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-UPS-FD	350VA UPS ROHS COMPLIANT UPS	\$770.00	VPLEX	34%	\$508.20	\$115.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$115.50

EMC WSCA Contract MNWNC-109 Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	VPL-UPS-FD-F	350VA UPS ROHS COMPLIANT UPS VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-UPS-U	350VA UPS ROHS COMPLIANT UPS UPG	\$770.00	VPLEX	34%	\$508.20	\$115.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$115.50
5	VPL-UPS-U-F	350VA UPS ROHS COMPLIANT UPS UPG VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-VCE-KIT	VPLEX VCE LAPTOP TRAY KIT	\$525.00	VPLEX	34%	\$346.50	\$78.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$78.75
5	VPL-VCE-KIT-F	VPLEX VCE LAPTOP TRAY KIT VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS1-AA-PBASE	VPLEX Metro Base (incl. 10TB)	\$0.00	VPLEX	34%	\$0.00	\$11,880.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,880.00
5	VS1-AA-S1BASE	VPLEX Metro Base 1 yr. (incl. 10TB)	\$0.00	VPLEX	34%	\$0.00	\$5,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,940.00
5	VS1-AA-T10LIC	VPLEX Metro 1TB (up to 1000TB)	\$0.00	VPLEX	34%	\$0.00	\$515.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$515.70
5	VS1-AA-T10SB1	VPLEX Metro 1TB 1 yr. (up to 1000TB)	\$0.00	VPLEX	34%	\$0.00	\$258.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$258.30
5	VS1-AA-T11LIC	VPLEX Metro 1TB (1001TB+)	\$0.00	VPLEX	34%	\$0.00	\$734.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$734.40
5	VS1-AA-T11SB1	VPLEX Metro 1TB 1 yr. (1001TB+)	\$0.00	VPLEX	34%	\$0.00	\$367.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$367.20
5	VS1-AA-T1LIC	VPLEX Metro 1TB (up to 25TB)	\$0.00	VPLEX	34%	\$0.00	\$1,093.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,093.50
5	VS1-AA-T1SUB1	VPLEX Metro 1TB 1 yr. (up to 25TB)	\$0.00	VPLEX	34%	\$0.00	\$546.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$546.30
5	VS1-AA-T2LIC	VPLEX Metro 1TB (up to 50TB)	\$0.00	VPLEX	34%	\$0.00	\$1,005.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,005.30
5	VS1-AA-T2SUB1	VPLEX Metro 1TB 1 yr. (up to 50TB)	\$0.00	VPLEX	34%	\$0.00	\$502.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$502.20
5	VS1-AA-T3LIC	VPLEX Metro 1TB (up to 75TB)	\$0.00	VPLEX	34%	\$0.00	\$925.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$925.20
5	VS1-AA-T3SUB1	VPLEX Metro 1TB 1 yr. (up to 75TB)	\$0.00	VPLEX	34%	\$0.00	\$462.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$462.60
5	VS1-AA-T4LIC	VPLEX Metro 1TB (up to 100TB)	\$0.00	VPLEX	34%	\$0.00	\$851.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$851.40
5	VS1-AA-T4SUB1	VPLEX Metro 1TB 1 yr. (up to 100TB)	\$0.00	VPLEX	34%	\$0.00	\$425.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$425.70
5	VS1-AA-T5LIC	VPLEX Metro 1TB (up to 125TB)	\$0.00	VPLEX	34%	\$0.00	\$783.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$783.00
5	VS1-AA-T5SUB1	VPLEX Metro 1TB 1 yr. (up to 125TB)	\$0.00	VPLEX	34%	\$0.00	\$391.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$391.50
5	VS1-AA-T6LIC	VPLEX Metro 1TB (up to 150TB)	\$0.00	VPLEX	34%	\$0.00	\$720.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$720.00
5	VS1-AA-T6SUB1	VPLEX Metro 1TB 1 yr. (up to 150TB)	\$0.00	VPLEX	34%	\$0.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00
5	VS1-AA-T7LIC	VPLEX Metro 1TB (up to 200TB)	\$0.00	VPLEX	34%	\$0.00	\$662.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$662.40
5	VS1-AA-T7SUB1	VPLEX Metro 1TB 1 yr. (up to 200TB)	\$0.00	VPLEX	34%	\$0.00	\$331.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$331.20
5	VS1-AA-T8LIC	VPLEX Metro 1TB (up to 250TB)	\$0.00	VPLEX	34%	\$0.00	\$609.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$609.30
5	VS1-AA-T8SUB1	VPLEX Metro 1TB 1 yr. (up to 250TB)	\$0.00	VPLEX	34%	\$0.00	\$305.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$305.10
5	VS1-AA-T9LIC	VPLEX Metro 1TB (up to 500TB)	\$0.00	VPLEX	34%	\$0.00	\$560.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$560.70
5	VS1-AA-T9SUB1	VPLEX Metro 1TB 1 yr. (up to 500TB)	\$0.00	VPLEX	34%	\$0.00	\$280.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$280.80
5	VS1-DM-T10LIC	VPLEX Local 1TB (up to 1000TB)	\$0.00	VPLEX	34%	\$0.00	\$92.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$92.05
5	VS1-DM-T10SB1	VPLEX Local 1TB 1 yr. (up to 1000TB)	\$0.00	VPLEX	34%	\$0.00	\$40.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$40.60
5	VS1-DM-T11LIC	VPLEX Local 1TB (1001TB+)	\$0.00	VPLEX	34%	\$0.00	\$131.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$131.25
5	VS1-DM-T11SB1	VPLEX Local 1TB 1 yr. (1001TB+)	\$0.00	VPLEX	34%	\$0.00	\$57.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$57.75
5	VS1-DM-T1LIC	VPLEX Local 1TB (up to 25TB)	\$0.00	VPLEX	34%	\$0.00	\$295.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$295.05
5	VS1-DM-T1SUB1	VPLEX Local 1TB 1 yr. (up to 25TB)	\$0.00	VPLEX	34%	\$0.00	\$129.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$129.85
5	VS1-DM-T2LIC	VPLEX Local 1TB (up to 50TB)	\$0.00	VPLEX	34%	\$0.00	\$205.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$205.80
5	VS1-DM-T2SUB1	VPLEX Local 1TB 1 yr. (up to 50TB)	\$0.00	VPLEX	34%	\$0.00	\$90.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.65
5	VS1-DM-T3LIC	VPLEX Local 1TB (up to 75TB)	\$0.00	VPLEX	34%	\$0.00	\$193.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$193.20
5	VS1-DM-T3SUB1	VPLEX Local 1TB 1 yr. (up to 75TB)	\$0.00	VPLEX	34%	\$0.00	\$85.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$85.05
5	VS1-DM-T4LIC	VPLEX Local 1TB (up to 100TB)	\$0.00	VPLEX	34%	\$0.00	\$192.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$192.50
5	VS1-DM-T4SUB1	VPLEX Local 1TB 1 yr. (up to 100TB)	\$0.00	VPLEX	34%	\$0.00	\$84.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$84.70
5	VS1-DM-T5LIC	VPLEX Local 1TB (up to 125TB)	\$0.00	VPLEX	34%	\$0.00	\$179.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$179.55
5	VS1-DM-T5SUB1	VPLEX Local 1TB 1 yr. (up to 125TB)	\$0.00	VPLEX	34%	\$0.00	\$79.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$79.10
5	VS1-DM-T6LIC	VPLEX Local 1TB (up to 150TB)	\$0.00	VPLEX	34%	\$0.00	\$163.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$163.10
5	VS1-DM-T6SUB1	VPLEX Local 1TB 1 yr. (up to 150TB)	\$0.00	VPLEX	34%	\$0.00	\$71.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$71.75
5	VS1-DM-T7LIC	VPLEX Local 1TB (up to 200TB)	\$0.00	VPLEX	34%	\$0.00	\$145.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$145.95
5	VS1-DM-T7SUB1	VPLEX Local 1TB 1 yr. (up to 200TB)	\$0.00	VPLEX	34%	\$0.00	\$64.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$64.05
5	VS1-DM-T8LIC	VPLEX Local 1TB (up to 250TB)	\$0.00	VPLEX	34%	\$0.00	\$133.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$133.70
5	VS1-DM-T8SUB1	VPLEX Local 1TB 1 yr. (up to 250TB)	\$0.00	VPLEX	34%	\$0.00	\$58.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$58.80
5	VS1-DM-T9LIC	VPLEX Local 1TB (up to 500TB)	\$0.00	VPLEX	34%	\$0.00	\$97.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$97.30
5	VS1-DM-T9SUB1	VPLEX Local 1TB 1 yr. (up to 500TB)	\$0.00	VPLEX	34%	\$0.00	\$42.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$42.70
5	VS1-ENG-ADD	VPLEX ENGINE ADD	\$0.00	VPLEX	34%	\$0.00	\$5,188.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,188.50
5	VS1-ENG-ADD-U	VPLEX ADD ENGINE UPGRADE	\$0.00	VPLEX	34%	\$0.00	\$5,188.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,188.38
5	VS1-ENG-BASE	VPLEX BASE ENGINE	\$0.00	VPLEX	34%	\$0.00	\$5,188.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,188.50
5	VS1-SERVER	VPLEX MANAGEMENT SERVER	\$0.00	VPLEX	34%	\$0.00	\$510.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$510.00
5	VS1-SWITCH	VPLEX FC COM SWITCH	\$0.00	VPLEX	34%	\$0.00	\$463.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$463.50
5	VS1-SWITCH-U	VPLEX FC LOCAL COM SWITCH UPGRADE	\$0.00	VPLEX	34%	\$0.00	\$462.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$462.75
5	VS1-UPS	350VA UPS ROHS COMPLIANT UPS	\$0.00	VPLEX	34%	\$0.00	\$231.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$231.00
5	VS1-UPS-U	350VA UPS ROHS COMPLIANT UPS UPGRADE	\$0.00	VPLEX	34%	\$0.00	\$231.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$231.00
5	VS2-0204-FA-U	VPLEX VS2 SING TO DUAL UPG KT (PRE-RACK)	\$5,250.00	VPLEX	34%	\$3,465.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-0204-FA-U-F	VPLEX SM TO MED UPGE KIT (FACTORY) VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-0204-FD-U	VPLEX VS2 SING TO DUAL UPG KT (RACKABLE)	\$5,250.00	VPLEX	34%	\$3,465.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-0204-FD-U-F	VPLEX SM TO MED UPG KIT (FIELD) VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-02-KIT-FD	VPLEX VS2 SMALL CONFIG KIT (RACKABLE)	\$2,470.00	VPLEX	34%	\$1,630.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-02-KIT-FD-F	CHINOOK SMALL CONFIG RACK (TITAN) VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-02-RACK	VPLEX VS2 SINGLE CONFIG RACK (TITAN)	\$10,810.00	VPLEX	34%	\$7,134.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-02-RACK-F	CHINOOK SMALL CONFIG RACK (TITAN) VAFA	\$10,810.00	VPLEX	34%	\$7,134.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-02-RACK-UPFD	VPLEX VS2 SINGLE-ENG CONFIG RACK (TITAN)	\$10,810.00	VPLEX	34%	\$7,134.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-0408-FA-U	VPLEX VS2 DUAL TO QUAD UPG KT (PRE-RACK)	\$9,970.00	VPLEX	34%	\$6,580.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-0408-FA-U-F	VPLEX MED TO LAR UPG KIT (FACTORY) VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-0408-FD-U-F	VPLEX MED TO LAR UPG KIT (FIELD) VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-04-KIT-FD	VPLEX VS2 MEDIUM CONFIG KIT (RACKABLE)	\$5,250.00	VPLEX	34%	\$3,465.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-04-KIT-FD-F	CHINOOK MEDIUM CONFIG RACK (TITAN) VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-04-RACK	VPLEX VS2 DUAL CONFIG RACK (TITAN)	\$13,900.00	VPLEX	34%	\$9,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-04-RACK-F	CHINOOK MEDIUM CONFIG RACK (TITAN) VAFA	\$13,900.00	VPLEX	34%	\$9,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-04-RACK-UPFD	VPLEX VS2 DUAL-ENG CONFIG RACK (TITAN)	\$13,900.00	VPLEX	34%	\$9,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-08-RACK	VPLEX VS2 QUAD CONFIG RACK (TITAN)	\$16,060.00	VPLEX	34%	\$10,599.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-08-RACK-F	CHINOOK LARGE CONFIG RACK (TITAN) VAFA	\$16,060.00	VPLEX	34%	\$10,599.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-08-RACK-UPFD	VPLEX VS2 QUAD-ENG CONFIG RACK (TITAN)	\$16,060.00	VPLEX	34%	\$10,599.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-CM10GE	VPLEX VS2 10GB ETHERNET COM MODULES	\$3,090.00	VPLEX	34%	\$2,039.40	\$463.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$463.50

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	VS2-CM10GE-F	CHINOOK COM MODULE OPTION (10GE) VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-CM10GEUFD	VPLEX VS2 10GB ETHERNET COM MODULES	\$4,010.00	VPLEX	34%	\$2,646.60	\$462.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$462.75
5	VS2-CM10GEUFD-F	VPLEX VS2 10GB ETHERNET COM MODULES VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-CM8GFC	8 GBIT FC COM MODULES	\$3,090.00	VPLEX	34%	\$2,039.40	\$463.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$463.50
5	VS2-CM8GFC-F	CHINOOK COM MODULE OPTION (8GFC) VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-CM8GFCUFD	8 GBIT FC COM MODULES UPGRADE	\$4,010.00	VPLEX	34%	\$2,646.60	\$462.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$462.75
5	VS2-CM8GFCUFD-F	8GBIT FC COM MODULES VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-ENG-ADD	VPLEX VS2 ENGINE ADD	\$29,340.00	VPLEX	34%	\$19,364.40	\$4,401.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,401.00
5	VS2-ENG-ADD-F-L	CHINOOK ENGINE ADD VAFA LOCAL	\$97,140.00	VPLEX	34%	\$64,112.40	\$14,571.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,571.00
5	VS2-ENG-ADD-F-M	CHINOOK ENGINE ADD VAFA METRO	\$211,370.00	VPLEX	34%	\$139,504.20	\$31,705.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31,705.50
5	VS2-ENG-ADD-U	VS2 ENGINE UPG	\$38,140.00	VPLEX	34%	\$25,172.40	\$4,401.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,401.36
5	VS2-ENG-ADD-U1	VS2 ENGINE UPG	\$38,140.00	VPLEX	34%	\$25,172.40	\$4,401.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,401.36
5	VS2-ENG-ADD-U1-F-L	CHINOOK LOCAL1 ENGINE UPG VAFA	\$116,570.00	VPLEX	34%	\$76,936.20	\$12,822.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,822.70
5	VS2-ENG-ADD-U1-F-M	CHINOOK METRO1 ENGINE UPG VAFA	\$253,645.00	VPLEX	34%	\$167,405.70	\$27,900.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27,900.95
5	VS2-ENG-ADD-U2-F-L	CHINOOK LOCAL2 ENGINE UPG VAFA	\$116,570.00	VPLEX	34%	\$76,936.20	\$12,822.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,822.70
5	VS2-ENG-ADD-U2-F-M	CHINOOK METRO2 ENGINE UPG VAFA	\$253,645.00	VPLEX	34%	\$167,405.70	\$27,900.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27,900.95
5	VS2-ENG-ADD-U-F	CHINOOK ENGINE UPG VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-ENG-AD-FD	VPLEX VS2 ENGINE ADD (RACKABLE)	\$29,340.00	VPLEX	34%	\$19,364.40	\$4,401.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,401.00
5	VS2-ENG-AD-FD-F-L	CHINOOK ENGINE ADD VAFA LOCAL	\$97,140.00	VPLEX	34%	\$64,112.40	\$14,571.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,571.00
5	VS2-ENG-AD-FD-F-M	CHINOOK ENGINE ADD VAFA METRO	\$211,370.00	VPLEX	34%	\$139,504.20	\$31,705.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31,705.50
5	VS2-ENG-BASE	VPLEX VS2 BASE ENGINE	\$29,340.00	VPLEX	34%	\$19,364.40	\$4,401.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,401.00
5	VS2-ENG-BASE-F-L	CHINOOK SM CONFIG RACK (TITAN) VAFA LOC	\$97,140.00	VPLEX	34%	\$64,112.40	\$14,571.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,571.00
5	VS2-ENG-BASE-F-M	CHINOOK SM CONFIG RACK (TITAN) VAFA MET	\$211,370.00	VPLEX	34%	\$139,504.20	\$31,705.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31,705.50
5	VS2-ENG-BS-FD	VPLEX VS2 BASE ENGINE (RACKABLE)	\$29,340.00	VPLEX	34%	\$19,364.40	\$4,401.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,401.00
5	VS2-ENG-BS-FD-F-L	CHINOOK BASE ENGINE VAFA LOCAL	\$97,140.00	VPLEX	34%	\$64,112.40	\$14,571.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,571.00
5	VS2-ENG-BS-FD-F-M	CHINOOK BASE ENGINE VAFA METRO	\$211,370.00	VPLEX	34%	\$139,504.20	\$31,705.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31,705.50
5	VS2-FM10GE-F	CHINOOK FRONT END I/O OPTION (10GE) VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-FM8GFC	CHINOOK FRONT END I/O OPTION (8GFC) VAFA	\$3,090.00	VPLEX	34%	\$2,039.40	\$463.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$463.50
5	VS2-FM8GFC-F	CHINOOK FRONT END I/O OPTION (8GFC) VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-PLTF-UPGR	VPLEX VS1 TO VS2 UPGRADE	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-PW40UASTL	30A 1PH CLIPSAL 56PA332 AUS	\$1,410.00	VPLEX	34%	\$930.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-PW40UASTL-F	30A 1PH CLIPSAL 56PA332 AUS VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-PW40UIEC3	30A 1PH IEC309-332P6 INTL	\$270.00	VPLEX	34%	\$178.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-PW40UIEC3-F	30A 1PH IEC309-332P6 INTL VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-PW40URUS	30A 1PH RUSSELLSTOLL 3750DP	\$1,670.00	VPLEX	34%	\$1,102.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-PW40URUS-F	30A 1PH RUSSELLSTOLL 3750DP VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-PW40U-US	30A 1PH L6-30P N.AMER; JAPAN	\$270.00	VPLEX	34%	\$178.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-PW40U-US-F	30A 1PH L6-30P N.AMER; JAPAN VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-SERVER	VPLEX VS2 MANAGEMENT SERVER	\$4,010.00	VPLEX	34%	\$2,646.60	\$601.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$601.50
5	VS2-SERVER-F	CHINOOK MANAGEMENT SERVER VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-SERVER-FD	VPLEX VS2 MANAGEMENT SERVER (RACKABLE)	\$4,010.00	VPLEX	34%	\$2,646.60	\$601.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$601.50
5	VS2-SERVER-FD-F	CHINOOK MANAGEMENT SERVER RACKABLE VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-SWITCH	VPLEX VS2 FC COM SWITCH	\$4,630.00	VPLEX	34%	\$3,055.80	\$694.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$694.50
5	VS2-SWITCH-F	CHINOOK FOC COM SWITCH VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-SWITCH-FD	VPLEX VS2 FC COM SWITCH (RACKABLE)	\$4,630.00	VPLEX	34%	\$3,055.80	\$694.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$694.50
5	VS2-SWITCH-FD-F	CHINOOK FOC COM SWITCH VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-SWITCH-U	VPLEX VS2 FC COM G	\$6,020.00	VPLEX	34%	\$3,973.20	\$694.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$694.71
5	VS2-SWITCH-U-F	CHINOOK FC COM SWITCH UPG VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-UPS	350VA UPS ROHS COMPLIANT UPS	\$770.00	VPLEX	34%	\$508.20	\$115.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$115.50
5	VS2-UPS-F	350VA UPS ROHS COMPLIANT UPS VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-UPS-FD	VPLEX VS2 350VA ROHS UPS (RACKABLE)	\$770.00	VPLEX	34%	\$508.20	\$115.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$115.50
5	VS2-UPS-FD-F	350VA UPS ROHS COMPLIANT UPS VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-UPS-U	350VA UPS ROHS COMPLIANT UPS UPG	\$770.00	VPLEX	34%	\$508.20	\$115.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$115.50
5	VS2-UPS-U-F	350VA UPS ROHS COMPLIANT UPS UPG VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-40TB	VPLEX GEOSYNCHRONY METRO 40TB LICENSE	\$0.00	VPLEX	34%	\$0.00	\$24,204.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$24,204.60
5	VS-CUSTINST	VPLEX LOCAL CUSTOMER INSTALL	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-GEO-PBASE	VPLEX GEO BASE NEW LICENSE	\$0.00	VPLEX	34%	\$0.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	VS-GEO-S1BASE	VPLEX GEO 1 YR. BASE NEW LICENSE	\$0.00	VPLEX	34%	\$0.00	\$712.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$712.80
5	VS-GEO-T10LIC	VPLEX GEO 601-1000 TB	\$0.00	VPLEX	34%	\$0.00	\$302.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$302.40
5	VS-GEO-T10SB1	VPLEX GEO 1 YR. 601-1000 TB	\$0.00	VPLEX	34%	\$0.00	\$133.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$133.20
5	VS-GEO-T11LIC	VPLEX GEO 1001+ TB	\$0.00	VPLEX	34%	\$0.00	\$287.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$287.10
5	VS-GEO-T11SB1	VPLEX GEO 1 YR. 1001+ TB	\$0.00	VPLEX	34%	\$0.00	\$157.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$157.68
5	VS-GEO-T1LIC	VPLEX GEO 0-14 TB	\$0.00	VPLEX	34%	\$0.00	\$1,053.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,053.00
5	VS-GEO-T1SUB1	VPLEX GEO 1 YR. 0-14 TB	\$0.00	VPLEX	34%	\$0.00	\$463.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$463.32
5	VS-GEO-T2LIC	VPLEX GEO 15-25 TB	\$0.00	VPLEX	34%	\$0.00	\$984.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$984.24
5	VS-GEO-T2SUB1	VPLEX GEO 1 YR. 15-25 TB	\$0.00	VPLEX	34%	\$0.00	\$433.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$433.08
5	VS-GEO-T3LIC	VPLEX GEO 26-40 TB	\$0.00	VPLEX	34%	\$0.00	\$915.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$915.30
5	VS-GEO-T3SUB1	VPLEX GEO 1 YR. 26-40 TB	\$0.00	VPLEX	34%	\$0.00	\$402.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$402.66
5	VS-GEO-T4LIC	VPLEX GEO 41-60 TB	\$0.00	VPLEX	34%	\$0.00	\$851.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$851.22
5	VS-GEO-T4SUB1	VPLEX GEO 1 YR. 41-60 TB	\$0.00	VPLEX	34%	\$0.00	\$374.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$374.58
5	VS-GEO-T5LIC	VPLEX GEO 61-100 TB	\$0.00	VPLEX	34%	\$0.00	\$766.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$766.08
5	VS-GEO-T5SUB1	VPLEX GEO 1 YR. 61-100 TB	\$0.00	VPLEX	34%	\$0.00	\$337.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$337.14
5	VS-GEO-T6LIC	VPLEX GEO 101-150 TB	\$0.00	VPLEX	34%	\$0.00	\$518.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$518.40
5	VS-GEO-T6SUB1	VPLEX GEO 1 YR. 101-150 TB	\$0.00	VPLEX	34%	\$0.00	\$227.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$227.70
5	VS-GEO-T7LIC	VPLEX GEO 151-250 TB	\$0.00	VPLEX	34%	\$0.00	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$414.00
5	VS-GEO-T7SUB1	VPLEX GEO 1 YR. 151-250 TB	\$0.00	VPLEX	34%	\$0.00	\$182.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$182.70
5	VS-GEO-T8LIC	VPLEX GEO 251-400 TB	\$0.00	VPLEX	34%	\$0.00	\$372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$372.60
5	VS-GEO-T8SUB1	VPLEX GEO 1 YR. 251-400 TB	\$0.00	VPLEX	34%	\$0.00	\$163.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$163.80
5	VS-GEO-T9LIC	VPLEX GEO 401-600 TB	\$0.00	VPLEX	34%	\$0.00	\$335.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$335.70
5	VS-GEO-T9SUB1	VPLEX GEO 1 YR. 401-600 TB	\$0.00	VPLEX	34%	\$0.00	\$147.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$147.60

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	VS-GSN-PBASE	VPLEX GEOSYNCHRONY BASE (INCL 10TB)	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-GSN-S1BASE	VPLEX GEOSYNCHRONY BASE 1YR (INCL 10TB)	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-GSN-T10LIC	VPLEX GEOSYNCHRONY 1TB (601-1000 TB)	\$0.00	VPLEX	34%	\$0.00	\$38.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$38.50
5	VS-GSN-T10SB1	VPLEX GEOSYNCHRONY 1TB 1YR (601-1000TB)	\$0.00	VPLEX	34%	\$0.00	\$16.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16.80
5	VS-GSN-T11LIC	VPLEX GEOSYNCHRONY 1TB (1001+ TB)	\$0.00	VPLEX	34%	\$0.00	\$35.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$35.35
5	VS-GSN-T11SB1	VPLEX GEOSYNCHRONY 1TB 1YR (1001+ TB)	\$0.00	VPLEX	34%	\$0.00	\$15.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15.75
5	VS-GSN-T1LIC	VPLEX GEOSYNCHRONY 1TB (11-14TB)	\$0.00	VPLEX	34%	\$0.00	\$156.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$156.45
5	VS-GSN-T1SCL	VPLEX GEOSYNCHRONY LARGE SCALE - TIER 1	\$0.00	VPLEX	34%	\$0.00	\$156.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$156.45
5	VS-GSN-T1SUB1	VPLEX GEOSYNCHRONY 1TB 1YR (11-14TB)	\$0.00	VPLEX	34%	\$0.00	\$68.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$68.95
5	VS-GSN-T2LIC	VPLEX GEOSYNCHRONY 1TB (15-25TB)	\$0.00	VPLEX	34%	\$0.00	\$140.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$140.70
5	VS-GSN-T2SCL	VPLEX GEOSYNCHRONY LARGE SCALE - TIER 2	\$0.00	VPLEX	34%	\$0.00	\$50.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$50.75
5	VS-GSN-T2SUB1	VPLEX GEOSYNCHRONY 1TB 1YR (15-25TB)	\$0.00	VPLEX	34%	\$0.00	\$61.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$61.95
5	VS-GSN-T3LIC	VPLEX GEOSYNCHRONY 1TB (26-40TB)	\$0.00	VPLEX	34%	\$0.00	\$119.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$119.70
5	VS-GSN-T3SCL	VPLEX GEOSYNCHRONY LARGE SCALE - TIER 3	\$0.00	VPLEX	34%	\$0.00	\$43.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$43.75
5	VS-GSN-T3SUB1	VPLEX GEOSYNCHRONY 1TB 1YR (26-40TB)	\$0.00	VPLEX	34%	\$0.00	\$52.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$52.50
5	VS-GSN-T4LIC	VPLEX GEOSYNCHRONY 1TB (41-60TB)	\$0.00	VPLEX	34%	\$0.00	\$101.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$101.50
5	VS-GSN-T4SCL	VPLEX GEOSYNCHRONY LARGE SCALE - TIER 4	\$0.00	VPLEX	34%	\$0.00	\$36.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.75
5	VS-GSN-T4SUB1	VPLEX GEOSYNCHRONY 1TB 1YR (41-60TB)	\$0.00	VPLEX	34%	\$0.00	\$44.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$44.80
5	VS-GSN-T5LIC	VPLEX GEOSYNCHRONY 1TB (61-100TB)	\$0.00	VPLEX	34%	\$0.00	\$91.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$91.35
5	VS-GSN-T5SUB1	VPLEX GEOSYNCHRONY 1TB 1YR (61-100TB)	\$0.00	VPLEX	34%	\$0.00	\$40.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$40.25
5	VS-GSN-T6LIC	VPLEX GEOSYNCHRONY 1TB (101-150TB)	\$0.00	VPLEX	34%	\$0.00	\$77.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$77.70
5	VS-GSN-T6SUB1	VPLEX GEOSYNCHRONY 1TB 1YR (101-150TB)	\$0.00	VPLEX	34%	\$0.00	\$34.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$34.30
5	VS-GSN-T7LIC	VPLEX GEOSYNCHRONY 1TB (151-250TB)	\$0.00	VPLEX	34%	\$0.00	\$63.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$63.70
5	VS-GSN-T7SUB1	VPLEX GEOSYNCHRONY 1TB 1YR (151-250TB)	\$0.00	VPLEX	34%	\$0.00	\$28.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28.00
5	VS-GSN-T8LIC	VPLEX GEOSYNCHRONY 1TB (251-400TB)	\$0.00	VPLEX	34%	\$0.00	\$53.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$53.20
5	VS-GSN-T8SUB1	VPLEX GEOSYNCHRONY 1TB 1YR (251-400TB)	\$0.00	VPLEX	34%	\$0.00	\$23.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23.45
5	VS-GSN-T9LIC	VPLEX GEOSYNCHRONY 1TB (401-600TB)	\$0.00	VPLEX	34%	\$0.00	\$45.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.15
5	VS-GSN-T9SUB1	VPLEX GEOSYNCHRONY 1TB 1YR (401-600TB)	\$0.00	VPLEX	34%	\$0.00	\$19.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19.95
5	VS-LOC-PBASE	VPLEX LOCAL BASE (INCL 10 TB)	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-LOC-PUPG	VPLEX LOCAL CAPACITY UPGRADE	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-LOC-S1BASE	VPLEX LOCAL BASE 1YR (INCL 10 TB)	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-LOC-T10LIC	VPLEX LOCAL 1TB (601-1000 TB)	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-LOC-T10SB1	VPLEX LOCAL 1TB 1YR (601-1000 TB)	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-LOC-T11LIC	VPLEX LOCAL 1TB (1001+ TB)	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-LOC-T11SB1	VPLEX LOCAL 1TB 1YR (1001+ TB)	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-LOC-T1LIC	VPLEX LOCAL 1TB (11-14 TB)	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-LOC-T1SCL	VPLEX LOCAL LARGE SCALE - TIER 1	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-LOC-T1SUB1	VPLEX LOCAL 1TB 1YR (11-14 TB)	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-LOC-T2LIC	VPLEX LOCAL 1TB (15-25 TB)	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-LOC-T2SCL	VPLEX LOCAL LARGE SCALE - TIER 2	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-LOC-T2SUB1	VPLEX LOCAL 1TB 1YR (15-25 TB)	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-LOC-T3LIC	VPLEX LOCAL 1TB (26-40 TB)	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-LOC-T3SCL	VPLEX LOCAL LARGE SCALE - TIER 3	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-LOC-T3SUB1	VPLEX LOCAL 1TB 1YR (26-40 TB)	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-LOC-T4LIC	VPLEX LOCAL 1TB (41-60 TB)	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-LOC-T4SCL	VPLEX LOCAL LARGE SCALE - TIER 4	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-LOC-T4SUB1	VPLEX LOCAL 1TB 1YR (41-60 TB)	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-LOC-T5LIC	VPLEX LOCAL 1TB (61-100 TB)	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-LOC-T5SUB1	VPLEX LOCAL 1TB 1YR (61-100 TB)	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-LOC-T6LIC	VPLEX LOCAL 1TB (101-150 TB)	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-LOC-T6SUB1	VPLEX LOCAL 1TB 1YR (101-150 TB)	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-LOC-T7LIC	VPLEX LOCAL 1TB (151-250 TB)	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-LOC-T7SUB1	VPLEX LOCAL 1TB 1YR (151-250 TB)	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-LOC-T8LIC	VPLEX LOCAL 1TB (251-400 TB)	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-LOC-T8SUB1	VPLEX LOCAL 1TB 1YR (251-400 TB)	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-LOC-T9LIC	VPLEX LOCAL 1TB (401-600 TB)	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-LOC-T9SUB1	VPLEX LOCAL 1TB 1YR (401-600 TB)	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-LOC-V51	VPLEX Base VNX5100 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$5,157.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,157.00
5	VS-LOC-V52	VPLEX Base VNX5200 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$5,259.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,259.60
5	VS-LOC-V53	VPLEX Base VNX5300 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$5,157.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,157.00
5	VS-LOC-V54	VPLEX Base VNX5400 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$6,498.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,498.00
5	VS-LOC-V55	VPLEX Base VNX5500 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$7,563.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,563.60
5	VS-LOC-V56	VPLEX Base VNX5600 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$10,816.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,816.20
5	VS-LOC-V57	VPLEX Base VNX5700 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$11,001.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,001.60
5	VS-LOC-V58	VPLEX Base VNX5800 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$13,642.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,642.20
5	VS-LOC-V75	VPLEX Base VNX7500 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$17,188.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,188.20
5	VS-LOC-V76	VPLEX Base VNX7600 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$19,594.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,594.80
5	VS-LOC-V80	VPLEX Base VNX8000 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$29,736.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$29,736.00
5	VS-LOC-VF5	VPLEX Base VNX-F5000 Frame Base Lisc=IC	\$0.00	VPLEX	34%	\$0.00	\$6,058.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,058.80
5	VS-LOC-VF7	VPLEX Base VNX-F7000 Frame Base Lisc=IC	\$0.00	VPLEX	34%	\$0.00	\$20,196.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,196.90
5	VS-MEE-TBLIC	VPLEX GEOSYNCHRONY METRO 1TB UPGRADE	\$0.00	VPLEX	34%	\$0.00	\$1,588.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,588.50
5	VS-MEE-UNLOCK	VPLEX GEOSYNCHRONY METRO LICENSE UNLOCK	\$0.00	VPLEX	34%	\$0.00	\$24,255.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$24,255.00
5	VS-METCA-V52	VPLEX 1-1 CA VNX5200 Frame TF Lisc=IC	\$35,000.00	VPLEX	34%	\$23,100.00	\$6,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,300.00
5	VS-METCA-V54	VPLEX 1-1 CA VNX5400 Frame TF Lisc=IC	\$50,500.00	VPLEX	34%	\$33,330.00	\$9,090.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,090.00
5	VS-METCA-V56	VPLEX 1-1 CA VNX5600 Frame TF Lisc=IC	\$112,600.00	VPLEX	34%	\$74,316.00	\$20,268.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,268.00
5	VS-METCA-V58	VPLEX 1-1 CA VNX5800 Frame TF Lisc=IC	\$161,600.00	VPLEX	34%	\$106,656.00	\$29,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$29,088.00
5	VS-MET-PBASE	VPLEX METRO BASE NEW LICENSE	\$0.00	VPLEX	34%	\$0.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	VS-MET-S1BASE	VPLEX METRO 1 YR. BASE NEW LICENSE	\$0.00	VPLEX	34%	\$0.00	\$712.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$712.80
5	VS-MET-T10LIC	VPLEX METRO 601-1000 TB	\$0.00	VPLEX	34%	\$0.00	\$302.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$302.40
5	VS-MET-T10SB1	VPLEX METRO 1 YR. 601-1000 TB	\$0.00	VPLEX	34%	\$0.00	\$133.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$133.20

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	456-107-738	XtremIO-RP REM Starter X-Brick 5TB UG=ID	\$1,300.00	XT	22%	\$1,014.00	\$234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$234.00
5	456-107-739	XtremIO-RP REM Starter X-Brick 5TB=ID	\$1,200.00	XT	22%	\$936.00	\$216.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$216.00
5	456-107-740	XtremIO-RP REM 10TB X-BRICK=ID	\$2,500.00	XT	22%	\$1,950.00	\$450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$450.00
5	456-107-741	XtremIO-RP REM 20TB X-BRICK=ID	\$8,500.00	XT	22%	\$6,630.00	\$1,530.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,530.00
5	456-107-742	XtremIO-RP REM 40TB X-BRICK=ID	\$20,000.00	XT	22%	\$15,600.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,600.00
5	456-107-743	XtremIO EMC Storage Analytics Suite=IC	\$0.00	XT	22%	\$0.00	\$3,417.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,417.12
5	456-107-789	SRMSUITE 40 TB X-Brick=ID	\$0.00	XT	22%	\$0.00	\$7,122.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,122.60
5	456-107-790	SRMSUITE 5 TB X-Brick=ID	\$0.00	XT	22%	\$0.00	\$891.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$891.00
5	456-107-791	SRMSUITE 5 TB X-Brick UPG=ID	\$0.00	XT	22%	\$0.00	\$588.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$588.60
5	456-107-806	APPSYNC 40 TB X-Brick=ID	\$89,100.00	XT	22%	\$69,498.00	\$16,038.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,038.00
5	456-107-979	RP REM for 10TB Starter X-Brick UPG=ID	\$28,800.00	XT	22%	\$22,464.00	\$5,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,184.00
5	456-107-980	RP REM for 10TB XtremIO X-BRICK UPG =ID	\$39,070.00	XT	22%	\$30,474.60	\$7,032.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,032.60
5	456-107-981	RP REM for 20TB XtremIO X-BRICK UPG =ID	\$53,425.00	XT	22%	\$41,671.50	\$9,616.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,616.50
5	456-107-982	RP REM for 40TB XtremIO X-Brick UPG=ID	\$100,205.00	XT	22%	\$78,159.90	\$18,036.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,036.90
5	456-109-465	APPSYNC 5TB LTD XTREMIO X-BRICK UPG=IC	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-466	APPSYNC 5TB LTD XTREMIO X-BRICK=IC	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-467	APPSYNC 10TB LTD XTREMIO X-BRICK=IC	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-468	APPSYNC 20TB LTD XTREMIO X-BRICK=IC	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-469	APPSYNC 40TB LTD XTREMIO X-BRICK=IC	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-561	RP4VM STARTER PACK FOR XTREMIO =IB	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-416	VS SRM XIO 5TB LIC=ID	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-417	VS SRM XIO 5TB UPG LIC=ID	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-418	VS SRM XIO 10TB LIC=ID	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-419	VS SRM XIO 20TB LIC=ID	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-420	VS SRM XIO 40TB LIC=ID	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-427	VS VIPRC XIO 5TB LIC=ID	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-428	VS VIPRC XIO 5TB UPG LIC=ID	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-429	VS VIPRC XIO 10TB LIC=ID	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-430	VS VIPRC XIO 20TB LIC=ID	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-431	VS VIPRC XIO 40TB LIC=ID	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-492	RP4VM for XtremIO - 256 VMs =IB	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-791	VIPR SRM XIO 10TB NODE =ID	\$9,900.00	XT	22%	\$7,722.00	\$1,782.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,782.00
5	456-110-792	VIPR SRM XIO 20TB NODE =ID	\$19,790.00	XT	22%	\$15,436.20	\$3,562.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,562.20
5	456-110-825	VIPR SRM XIO 40TB NODE=ID	\$39,570.00	XT	22%	\$30,864.60	\$7,122.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,122.60
5	456-110-826	VIPR SRM XIO 5TB NODE=ID	\$4,950.00	XT	22%	\$3,861.00	\$891.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$891.00
5	456-110-827	VIPR SRM XIO 5TB UPG NODE=ID	\$3,270.00	XT	22%	\$2,560.00	\$588.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$588.60
5	456-111-402	RP/EX REM VPLEX VS6 10TB XIO X-BRICK=ID	\$30,000.00	XT	22%	\$23,400.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5	456-111-403	RP/EX REM VPLEX VS6 20TB XIO X-BRICK=ID	\$41,570.00	XT	22%	\$32,424.60	\$7,482.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,482.60
5	456-111-404	RP/EX REM VPLEX VS6 5TB XIO X-BRICK=ID	\$61,925.00	XT	22%	\$48,301.50	\$11,146.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,146.50
5	456-111-405	RP/EX REM VPLEX VS6 40TB XIO X-BRICK=ID	\$120,205.00	XT	22%	\$93,759.90	\$21,636.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$21,636.90
5	456-111-406	RP/EX LOC VPLEX VS6 10TB XIO X-BRICK=ID	\$25,000.00	XT	22%	\$19,500.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
5	456-111-407	RP/EX LOC VPLEX VS6 20TB XIO X-BRICK=ID	\$34,645.00	XT	22%	\$27,023.10	\$6,236.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,236.10
5	456-111-408	RP/EX LOC VPLEX VS6 5TB XIO X-Brick=ID	\$51,610.00	XT	22%	\$40,255.80	\$9,289.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,289.80
5	456-111-409	RP/EX LOC VPLEX VS6 40TB XIO X-BRICK=ID	\$100,185.00	XT	22%	\$78,144.30	\$18,033.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,033.30
5	457-102-119	VS XIO 5TB=ID	\$0.00	XT	22%	\$0.00	\$1,135.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,135.80
5	457-102-120	VS XIO 5TB UPG=ID	\$0.00	XT	22%	\$0.00	\$750.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$750.60
5	457-102-121	VS XIO 10TB=ID	\$0.00	XT	22%	\$0.00	\$2,271.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,271.60
5	457-102-122	VS XIO 20TB=ID	\$0.00	XT	22%	\$0.00	\$4,543.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,543.20
5	457-102-123	VS XIO 40TB=ID	\$0.00	XT	22%	\$0.00	\$9,086.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,086.40
5	458-000-166	VIPR SRM for XIO	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-173	RP FOR XtremIO LOCAL PRODUCT	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-174	RP FOR XtremIO REMOTE PRODUCT	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-222	RP/EX VPLEX BB XIO LOCAL PRODUCT	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-223	RP/EX VPLEX BB XIO REMOTE PRODUCT	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-938	RECOVERPOINT FOR XIO BASIC OPTION	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-957	RP FOR XtremIO REM UPG FROM BAS TO FULL	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-969	XtremIO EMC Storage Analytics Suite=IC	\$0.00	XT	22%	\$0.00	\$3,417.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,417.12
5	458-001-447	ESA Management for XtremIO =ID	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-637	VS SRM XIO=ID	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-638	VS VIPRC XIO=ID	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-716	RP/EX VPLEX VS6 BB XIO REMOTE PRODUCT	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-717	RP/EX VPLEX VS6 BB XIO LOCAL PRODUCT	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-781	VS SRM XIO 5TB=ID	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-782	VS VIPRC XIO 5TB=ID	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-783	VS SRM XIO 10TB=ID	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-784	VS VIPRC XIO 10TB=ID	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-785	VS SRM XIO 20TB=ID	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-786	VS VIPRC XIO 20TB=ID	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-787	VS SRM XIO 40TB=ID	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-788	VS VIPRC XIO 40TB=ID	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESA-XTREMIO	XtremIO EMC Storage Analytics Suite=IC	\$0.00	XT	22%	\$0.00	\$3,417.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,417.12
5	ESI-ORC-XTREMIO-CF	XtremIO RTU - ESI Plugin for OracleVM=IC	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESI-WIN-XTREMIO-CF	XtremIO RTU - ESI Plugin for Windows=IC	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PREHWX-001	PREMIUM HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRICE	\$0.00	XT	22%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	M-PRESWX-001	PREMIUM SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$0.00	XT	22%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	ORCL-EM-XTREMIO-CF	XtremIO RTU-Oracle Ent. Mgr Plugin=IC	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VSI-XTREMIO-CF	XtremIO RTU - VSI Plugin=IC	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X01-CTRL-F	XtremIO - Storage Controller - FLD	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X01-CTRL-TAGF	XtremIO - Storage Controller/w tag -FLD	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X01-D25-400F	X-brick 25x400GB Flash Drives OE SW-FLD	\$0.00	XT	22%	\$0.00	\$37,950.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37,950.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL	
5	X01-MNGT-01	XtremIO - MGMT LICENSE QTY 1	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X01-MNGT-02	XtremIO - MGMT LICENSE QTY 2	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X01-MNGT-03	XtremIO - MGMT LICENSE QTY 3	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X01-MNGT-04	XtremIO - MGMT LICENSE QTY 4	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X01-MNGT-F	XtremIO-MGMT SERVER w/SOFTWARE-FLD	\$0.00	XT	22%	\$0.00	\$1,702.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,702.80
5	X01-RTU	XtremIO Right to Use - OE	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X01-UPS-220F	XtremIO - UPS 220V - FLD	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X01-UPS-220FP	XtremIO - UPS 220V - FLD - Secondary	\$0.00	XT	22%	\$0.00	\$785.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$785.95
5	X02-012-400-E-U	XtremIO Starter X-Brick (5TB) Exp Kit	\$155,000.00	XT	22%	\$120,900.00	\$17,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,050.00
5	X02-3-6-BEZ-KIT	XtremIO Std 3 to 6 Bezel Kit	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-6U-FILLER	XtremIO Beast Six filler Kit	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-BEAST-BEZ-KIT	XtremIO Beast Bezel Kit	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-CTRL	XtremIO - Storage Controller	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-CTRL-E	XtremIO - STORAGE CONTROLLER enc	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-CTRL-E-400	XTREMIO - STORAGE CTRL ENC	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-CTRL-E-400-F	XTREMIO - STORAGE CTRL ENC FLD	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-CTRL-E-400-T	XTREMIO - STORAGE CTRL 400GB ENC TAG	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-CTRL-E-400-T-F	XTREMIO - STORAGE CTRL 400GB ENC TAG FLD	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-CTRL-E-400-U	XTREMIO - STORAGE CTRL 400GB ENC UPG	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-CTRL-E-EXP-TAG	XtremIO - STORAGE CTRL Exp tag	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-CTRL-E-EXP-T-F	XtremIO - STORAGE CTRL Exp tag fld	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-CTRL-E-F	XtremIO - STORAGE CONTROLLER enc fld	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-CTRL-E-T	XtremIO - STORAGE CTRL 800GB enc tag	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-CTRL-E-T-F	XtremIO - STORAGE CTRL 800GB enc tag fld	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-CTRL-E-U	XTREMIO - STORAGE CTRL 800GB UPGRADE	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-CTRL-F	XtremIO - STORAGE CONTROLLER - FLD	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-CTRL-TAG	XtremIO - STORAGE CONTROLLER /W TAG	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-CTRL-TAG-F	XtremIO - STORAGE CONTROLLER/W TAG - FLD	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-CTRL-U	XTREMIO - STORAGE CONTROLLER UPG	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-D13-400-E	XTREMIO -13X400GB FLASH DRV ENC OE SW	\$225,000.00	XT	22%	\$175,500.00	\$24,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$24,750.00
5	X02-D13-400-E-F	XTREMIO 13X400GB FLASH DRV ENC FLD OE SW	\$225,000.00	XT	22%	\$175,500.00	\$24,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$24,750.00
5	X02-D25-400	XtremIO -25x400GB Flash Drives OE SW	\$0.00	XT	22%	\$0.00	\$36,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36,850.00
5	X02-D25-400-E	XTREMIO -25X400GB FLASH DRV ENC OE SW	\$345,000.00	XT	22%	\$269,100.00	\$37,950.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37,950.00
5	X02-D25-400-E-F	XTREMIO 25X400GB FLASH DRV ENC FLD OE SW	\$345,000.00	XT	22%	\$269,100.00	\$37,950.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37,950.00
5	X02-D25-400-E-U	XTREMIO -25X400GB E FLASH DRV OE SW UPG	\$345,000.00	XT	22%	\$269,100.00	\$37,950.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37,950.00
5	X02-D25-400F	XtremIO -25x400GB Flash Drives OE SW-FLD	\$0.00	XT	22%	\$0.00	\$36,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36,850.00
5	X02-D25-400-U	XTREMIO -25X400GB FLASH DR. OE SW UPG	\$335,000.00	XT	22%	\$261,300.00	\$36,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36,850.00
5	X02-D25-800	XtremIO -25x800GB Flash Drives OE SW	\$510,000.00	XT	22%	\$397,800.00	\$56,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$56,100.00
5	X02-D25-800-10T	XtremIO 25x800GB-10T FDrv enc OE SW	\$255,000.00	XT	22%	\$198,900.00	\$28,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28,050.00
5	X02-D25-800-10T-F	XtremIO 25x800GB-10T FDrv enc OE SW fld	\$255,000.00	XT	22%	\$198,900.00	\$28,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28,050.00
5	X02-D25-800-5T	XtremIO 25x800GB-5T FDrv enc OE SW	\$127,500.00	XT	22%	\$99,450.00	\$14,025.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,025.00
5	X02-D25-800-5T-F	XtremIO 25x800GB-5T FDrv enc OE SW fld	\$127,500.00	XT	22%	\$99,450.00	\$14,025.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,025.00
5	X02-D25-800F	XtremIO -25x800GB Flash Drives OE SW-FLD	\$510,000.00	XT	22%	\$397,800.00	\$56,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$56,100.00
5	X02-D25-800-U	XTREMIO -25X800GB FLASH DRV OE SW UPGD	\$510,000.00	XT	22%	\$397,800.00	\$56,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$56,100.00
5	X02-DISP-2M-KIT	XtremIO 2m Dispersion Kit	\$660.00	XT	22%	\$514.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-DISP-5M-KIT	XtremIO 5m Dispersion Kit	\$1,300.00	XT	22%	\$1,014.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-DUAL-BEZ-KIT	XtremIO Std Dual Bezel Kit	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT-01	XtremIO BRICK 1 CONFIG KIT (FACTORY)	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT-01-C	XtremIO EMC to Cust Rail conv kit single	\$4,500.00	XT	22%	\$3,510.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT01-FD	XtremIO BRICK 1 CONFIG KIT (FIELD)	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT-02	XtremIO BRICK 2 CONFIG KIT (FACTORY)	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT-02-C	XtremIO EMC to Cust Rail conv kit dual	\$10,500.00	XT	22%	\$8,190.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT02-FD	XtremIO BRICK 2 CONFIG KIT (FIELD)	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT02-R-U	XtremIO BRICK 2 CONFIG KIT RACK UPG	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT02-U	XTREMIO BRICK 2 CONFIG KIT UPG	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT-03	XtremIO BRICK 3 CONFIG KIT (FACTORY)	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT03-FD	XtremIO BRICK 3 CONFIG KIT (FIELD)	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT03-R-U	XtremIO BRICK 3 CONFIG KIT RACK UPG	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT03-U	XTREMIO BRICK 3 CONFIG KIT UPG	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT-04	XtremIO BRICK 4 CONFIG KIT (FACTORY)	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT-04-C	XtremIO EMC to Cust Rail conv kit quad	\$18,500.00	XT	22%	\$14,430.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT04-FD	XtremIO BRICK 4 CONFIG KIT (FIELD)	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT04-R-U	XtremIO BRICK 4 CONFIG KIT RACK UPG	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT04-U	XTREMIO BRICK 4 CONFIG KIT UPG	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT-05	XtremIO BRICK 5 CONFIG KIT (FACTORY)	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT05-FD	XtremIO BRICK 5 CONFIG KIT (FIELD)	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT05-R-U	XtremIO BRICK 5 CONFIG KIT RACK UPG	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT05-U	XtremIO BRICK 5 CONFIG KIT UPG	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT-06	XtremIO BRICK 6 CONFIG KIT (FACTORY)	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT-06-C	XtremIO EMC to Cust Rail conv kit six	\$24,500.00	XT	22%	\$19,110.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT06-FD	XtremIO BRICK 6 CONFIG KIT (FIELD)	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT06-R-U	XtremIO BRICK 6 CONFIG KIT RACK UPG	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT06-U	XtremIO BRICK 6 CONFIG KIT UPG	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT-07	XtremIO BRICK 7 CONFIG KIT (FACTORY)	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT07-FD	XtremIO BRICK 7 CONFIG KIT (FIELD)	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT07-R-U	XtremIO BRICK 7 CONFIG KIT RACK UPG	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT07-U	XtremIO BRICK 7 CONFIG KIT UPG	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT-08	XtremIO BRICK 8 CONFIG KIT (FACTORY)	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT-08-C	XtremIO EMC to Cust Rail conv kit eight	\$28,500.00	XT	22%	\$22,230.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT08-FD	XtremIO BRICK 8 CONFIG KIT (FIELD)	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

EMC WSCA Contract MNWNC-109 Price List
Effective November 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	X02-KIT08-R-U	XtremIO BRICK 8 CONFIG KIT RACK UPG	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT08-U	XtremIO BRICK 8 CONFIG KIT UPG	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT-S	XtremIO SINGLE BRICK CFG KIT (FACTORY)	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KITS-FD	XtremIO SINGLE BRICK CONFIG KIT (FIELD)	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-MNGT	XtremIO - MGMT SERVER W/ SOFTWARE	\$15,480.00	XT	22%	\$12,074.40	\$1,702.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,702.80
5	X02-MNGT-01	XtremIO-MGMT LICENSE QTY 1	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-MNGT-01-CF	XtremIO-MGMT LICENSE QTY 1=IC	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-MNGT-02	XtremIO-MGMT LICENSE QTY 2	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-MNGT-02-CF	XtremIO-MGMT LICENSE QTY 2=IC	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-MNGT-02-U	XTREMIO-MGMT LICENSE QTY 2 UPG=IC	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-MNGT-02-U-CF	XTREMIO-MGMT LICENSE QTY 2 UPG=IC	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-MNGT-04	XtremIO-MGMT LICENSE QTY 4	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-MNGT-04-CF	XtremIO-MGMT LICENSE QTY 4=IC	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-MNGT-04-U	XTREMIO-MGMT LICENSE QTY 4 UPG=IC	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-MNGT-04-U-CF	XTREMIO-MGMT LICENSE QTY 4 UPG=IC	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-MNGT-05	XtremIO-MGMT LICENSE QTY 5	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-MNGT-06	XtremIO-MGMT LICENSE QTY 6	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-MNGT-06-CF	XtremIO-MGMT LICENSE QTY 6=IC	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-MNGT-06-U	XtremIO-MGMT LICENSE QTY 6 UPG=IC	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-MNGT-06-U-CF	XtremIO-MGMT LICENSE QTY 6 UPG=IC	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-MNGT-07	XtremIO-MGMT LICENSE QTY 7	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-MNGT-08	XtremIO-MGMT LICENSE QTY 8	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-MNGT-08-CF	XtremIO-MGMT LICENSE QTY 8=IC	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-MNGT-08-U	XtremIO-MGMT LICENSE QTY 8 UPG=IC	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-MNGT-08-U-CF	XtremIO-MGMT LICENSE QTY 8 UPG=IC	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-MNGT-F	XtremIO - MGMT SERVER W/ SOFTWARE - FLD	\$15,480.00	XT	22%	\$12,074.40	\$1,702.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,702.80
5	X02-MNGT-U	XTREMIO - MGMT SERVER W/ SW UPG	\$15,480.00	XT	22%	\$12,074.40	\$1,702.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,702.80
5	X02-MNGT-UPD	XMS Field Upgrade	\$15,480.00	XT	22%	\$12,074.40	\$1,702.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,702.80
5	X02-PW-ASTL	Power cord for Australia and New Zealand	\$1,530.00	XT	22%	\$1,193.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-PWD-ASTL-44U	Power cord for Australia and New Zealand	\$2,400.00	XT	22%	\$1,872.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-PWD-IEC3S-44U	Power cord for International (not Aus.)	\$1,640.00	XT	22%	\$1,279.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-PWD-RSS-44U	Power cord for North America & Japan	\$1,800.00	XT	22%	\$1,404.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-PWD-USS-44U	Power cord for North America & Japan	\$830.00	XT	22%	\$647.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-PW-IEC3S	International (except Australia)	\$800.00	XT	22%	\$624.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-PW-RSS	For North America & Japan	\$1,530.00	XT	22%	\$1,193.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-PW-USS	For North America & Japan	\$800.00	XT	22%	\$624.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-RACK-40U	XtremIO - 40U Cabinet	\$3,915.00	XT	22%	\$3,053.70	\$430.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$430.65
5	X02-RACK-40U-BEAST	XtremIO - 40U Cabinet Beast fillers	\$6,500.00	XT	22%	\$5,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-RACK-44U	XtremIO - 44U Cabinet std fillers	\$7,350.00	XT	22%	\$5,733.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-RTU	XtremIO Right to Use- OE	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-RTU-CF	XtremIO Right to Use- OE=IC	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-RTU-U	XTREMIO RIGHT TO USE- OE UPG=IC	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-RTU-U-CF	XTREMIO RIGHT TO USE- OE UPG=IC	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-SCALE-100T-RTU	XtremIO Right to Use 100TB-HW	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-SCALE-10TE-RTU	XtremIO Right to Use 10TB Exp-HW	\$255,000.00	XT	22%	\$198,900.00	\$28,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28,050.00
5	X02-SCALE-30T-RTU	XtremIO Right to Use 30TB-HW	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-SCALE-50T-RTU	XtremIO Right to Use 50TB-HW	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-SCALE-60T-RTU	XtremIO Right to Use 60TB-HW	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-SCALE-90T-RTU	XtremIO Right to Use 90TB-HW	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-SINGLE-BEZ-KIT	XtremIO Std single Bezel Kit	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-TRANSFMR-U-FD	1800VA ISOLATION STATION	\$9,950.00	XT	22%	\$7,761.00	\$1,094.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,094.50
5	X02-UPS-220	XtremIO - UPS 220V	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-UPS-220F	XtremIO - UPS 220V - FLD	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-UPS-220FP	XtremIO - UPS 220V - FLD - Secondary	\$3,573.00	XT	22%	\$2,786.94	\$393.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$393.03
5	X02-UPS-220P	XtremIO - UPS 220V - Secondary	\$3,573.00	XT	22%	\$2,786.94	\$393.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$393.03
5	X02-UPS-220-U	XTREMIO - UPS 220V UPG	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-VRACK-U	XtremIO VIRTUAL RACK (FIELD)	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-VRACK-U	XTREMIO - FIELD SHIPPING CONTAINER UPG	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X03-CTRL-1600	XtremIO - STORAGE CTRL enc	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X03-CTRL-1600-F	XtremIO - STORAGE CTRL 1.6TB enc fld	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X03-CTRL-1600-T	XtremIO - STORAGE CTRL 1.6TB enc tag	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X03-CTRL-1600-T-F	XtremIO - STORAGE CTRL 1.6TB enc tag fld	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X03-CTRL-1600-U	XtremIO - STORAGE CTRL enc UPG	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X03-D25-1.6T-10T	XtremIO 25x1.6TB-10T FDrv enc OE SW	\$231,500.00	XT	22%	\$180,570.00	\$25,465.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,465.00
5	X03-D25-1.6T-10T-F	XtremIO 25x1.6TB-10T FDrv enc OE SW fld	\$231,500.00	XT	22%	\$180,570.00	\$25,465.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,465.00
5	X03-D25-1.6T-30T	XtremIO 25x1.6TB-30T FDrv enc OE SW	\$694,500.00	XT	22%	\$541,710.00	\$76,395.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$76,395.00
5	X03-D25-1.6T-30T-F	XtremIO 25x1.6TB-30T FDrv enc OE SW fld	\$694,500.00	XT	22%	\$541,710.00	\$76,395.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$76,395.00
5	X03-D25-1600-E	XtremIO 25x1.6TB Flash Drv enc OE SW	\$926,000.00	XT	22%	\$722,280.00	\$101,860.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$101,860.00
5	X03-D25-1600-E-F	XtremIO 25x1.6TB Flash Drv enc fld OE SW	\$926,000.00	XT	22%	\$722,280.00	\$101,860.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$101,860.00
5	X03-D25-1600-E-U	XtremIO 25x1.6TB Flash Drv enc UPG OE SW	\$926,000.00	XT	22%	\$722,280.00	\$101,860.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$101,860.00
5	X03-SCALE-100T-RTU	XtremIO Right to Use 100TB-HW	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X03-SCALE-10TE-RTU	XtremIO Right to Use 10TB Exp-HW	\$231,500.00	XT	22%	\$180,570.00	\$25,465.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,465.00
5	X03-SCALE-180T-RTU	XtremIO Right to Use 180TB-HW	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X03-SCALE-30T-RTU	XtremIO Right to Use 30TB-HW	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X03-SCALE-50T-RTU	XtremIO Right to Use 50TB-HW	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X03-SW-40TB-ENC	XTREMIO Software 40TB ENC Xbrick=IC	\$477,000.00	XT	22%	\$372,060.00	\$52,470.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$52,470.00
5	X03-SW-40TB-ENC-CF	XTREMIO Software 40TB ENC Xbrick=IC	\$477,000.00	XT	22%	\$372,060.00	\$52,470.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$52,470.00
5	XTREMIO-RP-HW-G5T	XtremIO-RP appliance GEN5-TAA	\$0.00	XT	22%	\$0.00	\$1,966.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,966.80
5	XTREMIO-RP-HW-G6T	XtremIO-RP appliance GEN6-TAA	\$19,250.00	XT	22%	\$15,015.00	\$2,117.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,117.50