









| BAND |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SKU | dESCRIPTION | EMC LIST PRICE USD | CATEGORY CODE | NVP LEVEL 1 DISCOUNT \% | NVP LeVEL 1 Net Price | $\begin{gathered} \text { LP MNT } \\ \text { ANNUAL } \\ \text { (PREMIUM) } \\ \hline \end{gathered}$ | LP MNT ANNUAL (STANDARD) (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | RENEWAL |
| 5 | NA47220001C | VMAX 4G 72K 2000GB DRVSI | \$0.00 | A | 51\% | \$0.00 | \$272.84 | \$0.00 | \$0.00 | \$0.00 | ${ }^{\$ 0.00}$ | \$272.84 |
| 5 | NA47220001CTU | VMAX 4G 72K 2000GB DRVSI UPG TAA | \$4,185.00 | A | 51\% | \$2,050.65 | \$272.76 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$272.76 |
| 5 | NA47220001CU | VMAX 4G72K 2000GB DRVSI UPGRADE | \$4,185.00 | A | 51\% | \$2,050.65 | \$272.76 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$272.76 |
| 5 | NF4103001B | VMAX 4G 10k300GB DRIVE | \$0.00 | A | 51\% | \$0.00 | \$167.44 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$167.44 |
| 5 | NF41030018TU | VMAX 4G 10K300GB DRV UPG TAA | \$2,570.00 | A | 51\% | \$1,259.30 | \$167.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$167.50 |
| 5 | NF4103001BU | VMAX 4G 10K300GB DRV UPG | \$2,570.00 | A | 51\% | \$1,259.30 | \$167.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$167.50 |
| 5 | NF4103001C | VMAX 4G 10K300GB DRVsi | \$0.00 | A | 51\% | \$0.00 | \$167.44 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$167.44 |
| 5 | NF4103001CTU | VMAX 4G 10K300GB DRVSi UPG TAA | \$2,570.00 | A | 51\% | \$1,259.30 | \$167.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$167.50 |
| 5 | NF4103001CU | VMAX 4G 10K300GB DRVSi UPG | \$2,570.00 | A | 51\% | \$1,259.30 | \$167.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$167.50 |
| 5 | NF4104001B | VMAX 4G 10K400GB DRV | \$0.00 | A | 51\% | \$0.00 | \$275.12 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$275.12 |
| 5 | NF4104001BU | VMAX 4G 10K400GB DRV UPG | \$4,220.00 | A | 51\% | \$2,067.80 | \$275.04 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$275.04 |
| 5 | NF4104001C | VMAX 4G 10K400GB DRVSi | \$0.00 | A | 51\% | \$0.00 | \$275.12 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$275.12 |
| 5 | NF4404001CU | VMAX 4G 10K400GB DRVSi UPG | \$4,220.00 | A | 51\% | \$2,067.80 | \$275.04 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$275.04 |
| 5 | NF4104501B | VMAX 4G 10K450GB DRV | \$0.00 | A | 51\% | \$0.00 | \$218.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$218.54 |
| 5 | NF41045018TU | VMAX 4G 10K450GB DRV UPG TAA | \$3,355.00 | A | 51\% | \$1,643.95 | \$218.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$218.66 |
| 5 | NF4104501BU | VMAX 4G 10K450GB DRV UPG | \$3,355.00 | A | 51\% | \$1,643.95 | \$218.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$218.66 |
| 5 | NF4104501C | VMAX 4G 10K450GB DRVSi | \$0.00 | A | 51\% | \$0.00 | \$218.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$218.54 |
| 5 | NF4104501CTU | VMAX 4G 10K450GB DRVSS UPG TAA | \$3,355.00 | A | 51\% | \$1,643.95 | \$218.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$218.66 |
| 5 | NF4104501CU | VMAX 4G 10K450GB DRVSi UPG | \$3,355.00 | A | 51\% | \$1,643.95 | \$218.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$218.66 |
| 5 | NF4106001B | VMAX 4G 10K600GB DRV | \$0.00 | A | 51\% | \$0.00 | \$265.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$265.54 |
| 5 | NF4106001BTU | VMAX 4G 10K600GB DRV UPG TAA | \$4,075.00 | A | 51\% | \$1,996.75 | \$265.59 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$265.59 |
| 5 | NF4106001BU | VMAX 4G 10K600GB DRV UPG | \$4,075.00 | A | 51\% | \$1,996.75 | \$265.59 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$265.59 |
| 5 | NF4106001C | V-MAX 4G 10K600GB DRVSi | \$40.00 | A | 51\% | $\$ 0.00$ $\$ 19965$ | \$265.54 | \$0.00 | \$0.00 | \$0.00 | $\$^{\$ 0.00}$ | \$265.54 |
| 5 | NF4106001CTU | VMAX 4G 10K600GB DRVSi UPG TAA | \$4,075.00 | A | 51\% | \$1,996.75 | \$265.59 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$265.59 |
| 5 | NF4106001CU | VMAX 4G 10K600GB DRVSi UPG | \$4,075.00 | A | 51\% | \$1,996.75 | \$265.59 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$265.59 |
| 5 | NF4151461B | VMAX 4G 15K146GB DRV | \$0.00 | A | 51\% | \$0.00 | \$224.02 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$224.02 |
| 5 | NF41514618TU | VMAX 4G 15K146GB DRV UPG TAA | \$3,435.00 | A | 51\% | \$1,683.15 | \$223.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$223.88 |
| 5 | NF41514618U | VMAX 4G 15K146GB DRV UPG | \$3,435.00 | A | 51\% | \$1,683.15 | \$223.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$223.88 |
| 5 | NF4151461C | VMAX 4G 15K146GB DRVSi | \$0.00 | A | 51\% | \$0.00 | \$224.02 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$224.02 |
| 5 | NF4151461CTU | VMAX 4G 15K146GB DRVSi UPG TAA | \$3,435.00 | A | 51\% | \$1,683.15 | \$223.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$223.88 |
| 5 | NF4151461CU | VMAX 4G 15K146GB DRVSi UPG | \$3,435.00 | A | 51\% | \$1,683.15 | \$223.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$223.88 |
| 5 | NF4153001B | VMAX 4G 15K300GB DRV | \$0.00 | A | 51\% | \$0.00 | \$210.79 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$210.79 |
| 5 | NF4153001BTU | VMAX 4G 15K300GB DRV UPG TAA | \$3,235.00 | A | 51\% | \$1,585.15 | \$210.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$210.84 |
| 5 | NF4153001BU | VMAX 4G 15K300GB DRV UPG | \$3,235.00 | A | 51\% | \$1,585.15 | \$210.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$210.84 |
| 5 | NF4153001C | VMAX 4G 15K300GB DRVSi | \$0.00 | A | 51\% | \$0.00 | \$210.79 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$210.79 |
| 5 | NF4153001CTU | VMAX 4G 15K300GB DRVSi UPG TAA | \$3,235.00 | A | 51\% | \$1,585.15 | \$210.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$210.84 |
| 5 | NFF1530001CU | VMAX 4 G 15 K 3000 GB DRVSi UPG | \$3,235.00 | A | 51\% | \$1,585.15 | \$210.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$210.84 |
| 5 | NF4154501B | VMAX 4G 15K450GB DRV | \$0.00 | A | 51\% | \$0.00 | \$276.49 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$276.49 |
| 5 | NF41545018TU | VMAX 4G 15K450GB DRV UPG TAA | \$4,240.00 | A | 51\% | \$2,077.60 | \$276.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$276.34 |
| 5 | NF4154501BU | VMAX 4G 15K450GB DRV UPG | \$4,240.00 | A | 51\% | \$2,077.60 | \$276.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$276.34 |
| 5 | NFF4154501C | VMAX 4G 15K450GB DRVSi | \$0.00 | A | 51\% | \$0.00 | \$276.49 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$276.49 |
| 5 | NF4154501CTU | VMAX 4G 15K450GB DRVSi UPG TAA | \$4,240.00 | A | 51\% | \$2,077.60 | \$276.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$276.34 |
| 5 5 | NF4154501CU | VMAX 4G 15K450GB DRVSi UPG | \$4,240.00 | A | 51\% | \$2,077.60 | \$276.34 $\$ 34128$ | $\$ 0.00$ $\$ 000$ | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$276.34 $\$ 34128$ |
| 5 5 | NF4156001B NF4 456001 BTU | VMAX 4G 15K600GB DRV VMAX 4G 15K600GB DRV UPG TAA | \$5,235.00 | ${ }_{\text {A }}^{\text {A }}$ | 51\% | \$2,565.15 | $\$ 341.28$ $\$ 341.19$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$341.28 $\$ 341.19$ |
| 5 | NF4156001BU | VMAX 4G 15K600GB DRV UPG | \$5,235.00 | A | 51\% | \$2,565.15 | \$341.19 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$341.19 |
| 5 | NF4156001C | VMAX 4G 15K600GB DRVSI | \$0.00 | A | 51\% | \$0.00 | \$341.28 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$341.28 |
| 5 | NF4156001CTU | VMAX 4G 15K600GB DRVSI UPG TAA | \$5,235.00 | A | 51\% | \$2,565.15 | \$341.19 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$341.19 |
| 5 | NFF456001CU | VMAX 4G 15K600GB DRVSI UPG | \$5,235.00 | A | 51\% | \$2,565.15 | \$341.19 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$341.19 |
| 5 | NF4F11001B | VMAX 4G FLASH 100GB DRV | \$6,505.00 | A | 51\% | \$3,187.45 | \$593.58 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$593.58 |
| 5 | NF4F11001BU | VMAX 4G FLASH 100GB DRV UPG | \$9,105.00 | A | 51\% | \$4,461.45 | $\$ 593.42$ <br> $\$ 59358$ <br> 59 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 5 | NFFFF11001C NF4F11001CU | VMAX 4G FLASH $100 G B$ DRVSI VMAX 4G FLASH 100GB DRVSI UPG | \$6,505.00 $\$ 9,105.00$ | A | 51\% | \$3,187.45 $\$ 4,461.45$ | \$593.58 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$593.58 |
| 5 | NF4F12001B | VMAX 4G FLASH 200GB DRV | \$0.00 | A | 51\% | \$0.00 | \$1,110.51 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,110.51 |
| 5 | NF4F12001BTU | VMAX 200GB FLASH 4GB FC UPG TAA | \$17,035.00 | A | 51\% | \$8,347.15 | \$1,110.26 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,110.26 |
| 5 | NF4F12001BU | VMAX 200GB FLASH 4GB FC UPG | \$17,035.00 | A | 51\% | \$8,347.15 | \$1,110.26 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,110.26 |
| 5 | NF4F12001C | VMAX 4G FLASH 200GB DRVSi | \$0.00 | A | 51\% | \$0.00 | \$1,110.51 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,110.51 |
| 5 | NF4F 12001 CTU | VMAX 200GB FLASH 4GB FC Si UPG TAA | \$17.035.00 | A | 51\% | \$8,347.15 | \$1,110.26 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,110.26 |
| 5 | NFFFF12001CU | VMAX 200GB FLASH 4GB FC Si UPG | \$17,035.00 | A | 51\% | \$8,347.15 | \$1,110.26 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 | NFFFF14001B | VMAX 4G FLASH 400GB DRV | \$0.00 | A | 51\% | $\$ 0.00$ $\$ 1583680$ | \$2,106.51 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,106.51 \$2,106.46 |
| 5 | NF4F14001BTU | VMAX 400GB FLASH 4GB FC UPG TAA | \$32,320.00 | A | 51\% | \$15,836.80 | \$2,106.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,106.46 |
| 5 | NF4F14001BU | VMAX 400GB FLASH 4GB FC UPG | \$32,320.00 | A | 51\% | \$15,836.80 | \$2,106.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 | NF4F14001C | VMAX 4 GLASH 400 GB DRVSi | \$0.00 | A | 51\% | \$0.00 | \$2,106.51 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,106.51 |
| 5 | NF4F14001CU | VMAX 400GB FLASH 4GB FC Si UPG | \$32,320.00 | A | 51\% | $\$ 15,836.80$ $\$ 5963$ | \$2,106.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 5 | NF4F22001B NF4F22001BU | VMAX 4G FLASH 200GB DRV (STG2) VMAX 4G FLASH 200GB DRV UPG(STG2) | $\$ 12,170.00$ $\$ 17,035.00$ | A | 51\% | ${ }_{\text {\$ }}^{\$ 8,96347.30}$ | \$1,110.51 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 1,110.51$ $\$ 1,110.26$ |
| 5 | NF4F22001C | VMAX 4G FLASH 200GB DRVSI (STG2) | \$12,170.00 | A | 51\% | \$5,963.30 | \$1,110.51 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,110.51 |
| 5 | NF4F22001CU | VMAX 4G FLASH 200GB DRVSI UPG(STG2) | \$17,035.00 | A | 51\% | \$8,347.15 | \$1,110.26 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,110.26 |
| 5 | NF4F24001B | VMAX 4G FLASH 400GBS DRV | \$23,085.00 | A | 51\% | \$11,311.65 | \$2,106.51 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,106.51 |
| 5 | NF4F24001BU | VMAX 4G FLASH 400GBS DRV UPG | \$32,320.00 | A | 51\% | \$15,836.80 | \$2,106.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,106.46 |
| 5 | NFF424001C | VMAA 4G FLASH 400GBS DRVSI | \$23,085.00 | A | 51\% | \$11,311.65 | \$2,106.51 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,106.51 |
| 5 | NF4F24001CU | VMAX 4G FLASH 400GBS DRVSI UPG | \$32,320.00 | A | 51\% | \$15,836.80 | \$2,106.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 5 | NS4103001B NS41030018TU | VMAX 4G 10K 300GB SAS DRV VMAX 4G 10K 300GB SAS DRV UPG TAA | $\$ 0.00$ $\$ 1,990.00$ | A | 51\% | $\$ 0.00$ $\$ 975.10$ | \$129.58 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$129.58 $\$ 129.70$ |
| 5 | NS41030018TU | VMAX 4 G 10 K 300 GB SAS DRV UPG TAA VMAX 4G 10K 300 B SAS DRV UPG | $\$ 1,990.00$ $\$ 1,990.00$ | A | 51\% | \$975.10 | \$129.70 | $\$ 0.00$ $\$ 0.00$ | \$0.00 | \$0.00 $\$ 0.00$ | \$0.00 | \$129.70 |
| 5 | NS4103001C | VMAX 4G 10K 300GB SAS DRV FOR IBM-I | $\$ 0.00$ | A | 51\% | \$0.00 | \$129.58 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$129.58 |
| 5 | NS4103001CTU | VMAX 4G 10K 300GB SAS DRV IBMI UPG TAA | \$1,990.00 | A | 51\% | \$975.10 | \$129.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$129.70 |
| 5 | NS4103001CU | VMAX 4G 10K 300GB SAS DRV FOR IBM-I UPG | \$1,990.00 | A | 51\% | \$975.10 | \$129.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$129.70 |
| 5 | NS4104501B | VMAX 4G 10K 450GB SAS DRV | \$0.00 | A | 51\% | \$0.00 | \$184.78 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$184.78 |
| 5 | NS4104501BTU | VMAX 4G 10K 450GB SAS DRV UPG TAA | \$2,835.00 | A | 51\% | \$1,389.15 | \$184.77 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$184.77 |




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| BAND |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SKU | DESCRIPTION | EMC LIST PRICE USD | CATEGORY CODE CODE | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | LP MNT ANNUAL (PREMIUM) | LP MNT ANNUAL (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | Renewal |
| 5 | C13-PWR-5 | 2 C 13 PWRCORDS W/ BSI 1363 250V 10A | \$0.00 | B | 51\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | C13-PWR-6 | 2 C13 PWRCORDS w/ SAA/3 PLUGS 250V 10A | \$0.00 | B | 51\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 0.00$ $\$ 0.00$ |
| 5 | C13-PWR-7 | 2 C 13 PWRCORDS W/ CEETI7 PLUGS 250V 10A | \$0.00 | B | 51\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | C13-PWR-8 | 2 C 13 PWRCORDS W/ CEI 23-16 250V 10A | \$0.00 | B | 51\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | C13-PWR-9 | 2 C 13 CORDS W/ AFSNIT 107-2-D1 250V 10A | \$0.00 | в | 51\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | C4BCEX5 | 2.2TB4N MRDWIN LGT3YRMNT | \$163,033.00 | B | 51\% | \$79,886.17 | \$20,379.13 | \$17,933.63 | \$0.00 | \$4,347.55 | \$0.00 | \$20,379.13 |
| 5 | C4BFSAW | 2.2TB4N MRDWIN LGT2YRMNT | \$137,013.00 | B | 51\% | \$67,136.37 | \$17,126.63 | \$15,071.43 | \$0.00 | \$3,653.68 | \$0.00 | \$17,126.63 |
| 5 | C4CEX1K | 2.2TB4NOD LGTO1000MAILBX | \$201,633.00 | B | 51\% | \$98,800.17 | \$25,204.13 | \$22,179.63 | \$0.00 | \$5,376.88 | \$0.00 | \$25,204.13 |
| 5 | C4NBRMS | 4NODEMRRD MAIN3YR S/HMNT | \$123,252.00 | в | 51\% | \$60,393.48 | \$15,406.50 | \$13,557.72 | \$0.00 | \$3,286.72 | \$0.00 | \$15,406.50 |
| 5 | C4NBRSS | 4NODEMRRD CNTINSTL3YRMNT | \$99,102.00 | B | 51\% | \$48,559.98 | \$12,387.75 | \$10,901.22 | \$0.00 | \$2,642.72 | \$0.00 | \$12,387.75 |
| ${ }_{5}^{5}$ | C8BCEX5 | 4.4TBBNODE LGTOSOOMAILBXS | \$220,268.00 | B | 51\% | \$107,931.32 | \$27,533.50 | \$24,229.48 | \$0.00 | \$5,873.81 | \$0.00 | \$27,533.50 |
| 5 | C8BFSAW | 4.4TB8N MRDWIN LGT3YRMNT | \$179,613.00 | B | 51\% | \$88,010.37 | \$22,451.63 | \$19,757.43 | \$0.00 | \$4,789.68 | \$0.00 | \$22,451.63 |
| 5 | C8CEX1K | 4.4TB8NOD LGTO1000MAILBX | \$247,768.00 | в | 51\% | \$121,406.32 | \$30,971.00 | \$27,254.48 | \$0.00 | \$6,607.15 | \$0.00 | \$30,971.00 |
| 5 | C8NBRMS | 4.4TB8NODEMRD MAIN3YRMNT | \$172,154.00 | B | 51\% | \$84,355.46 | \$21,519.25 | \$18,936.94 | \$0.00 | \$4,590.77 | \$0.00 | \$21,519.25 |
| 5 | C8NBRSS | 4.4TB8NODE CNRINSTL3YRMNT | \$157,504.00 | в | 51\% | \$77,176.96 | \$19,688.00 | \$17,325.44 | \$0.00 | \$4,200.11 | \$0.00 | \$19,688.00 |
| 5 | CAT6CBL100 | UTP CAT6 CABLE 100 WHITE | \$200.00 | B | 51\% | \$98.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CAT6CBL15 | $21^{15}$ ' (BRN) CATG LAN CBL INTER | \$100.00 | B | 51\% | \$49.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CAT6CBL25 | UTP CAT 6 CABLE 25 WHITE | \$100.00 | в | 51\% | \$49.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CAT6CBL70 | $270{ }^{\prime}$ (BRN) CAT6 LAN CBL INTER | \$200.00 | B | 51\% | \$98.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CLAR-RM-ARG | CLRN REM MAINT MODEM KIT | \$0.00 | B | 51\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CLAR-RM-AUS | CLRN REM MAINT MODEM KIT | \$0.00 | в | 51\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CLAR-RM-DEN | CLRN REM MAINT MODEM KIT | \$0.00 | в | 51\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CLAR-RM-EUR | CLRN REM MAINT MODEM KIT | \$0.00 | в | 51\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CLAR-RM-IND | CLRN REM MAINT MODEM KIT | \$0.00 | B | 51\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CLAR-RM-ISR | CLRN REM MAINT MODEM KIT | \$0.00 | в | 51\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CLAR-RM-ITA | CLRN REM MAINT MODEM KIT | \$0.00 | B | 51\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CLAR-RM-JPN | CLRN REM MAINT MODEM KIT | \$0.00 | B | 51\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CLAR-RM-KOR | CLRN REM MAINT MODEM KIT | \$0.00 | B | 51\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CLAR-RM-SWI | CLRN REM MOINT MODEM KIT | \$0.00 | в | 51\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CLAR-RM-TAI | CLRN REM MAINT MODEM KIT | \$0.00 | B | 51\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CLAR-RM-UK | CLRN REM MAINT MODEM KIT | \$0.00 | B | 51\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | C-modem-us | CLARIION SERVICE MODEM-US | \$0.00 | в | 51\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CNANMBD | 2.2TB 4NODECNTRA2YRS/HMNT | \$102,300.00 | в | 51\% | \$50,127.00 | \$12,787.50 | \$11,253.00 | \$0.00 | \$2,728.00 | \$0.00 | \$12,787.50 |
| 5 | CNA2N1FUPG4LP | UNBUNDLED 2 NODE GEN4LP 1TB UPG FLD INST | \$9,990.00 | в | 51\% | \$4,895.10 | \$1,248.75 | \$1,098.90 | \$0.00 | \$399.60 | \$0.00 | \$1,248.75 |
| 5 | CNA2N1MEXG4LP | BUNDLED 2 NODE GEN4LP 1TB UPG FACT INST | \$9,990.00 | в | 51\% | \$4,895.10 | \$1,248.75 | \$1,098.90 | \$0.00 | \$399.60 | \$0.00 | \$1,248.75 |
| 5 | CNA2N2FUPG4LP | UNBUNDLED 2 NODE GEN4LP 2TB UPG FLD INST | \$17,760.00 | в | 51\% | \$8,702.40 | \$2,220.00 | \$1,953.60 | \$0.00 | \$710.40 | \$0.00 | \$2,220.00 |
| 5 | CNA2N2MEXG4LP | BUNDLED 2 NODE GEN4LP 2TB UPG FACT INST | \$17,760.00 | B | 51\% | \$8,702.40 | \$2,220.00 | \$1,953.60 | \$0.00 | \$710.40 | \$0.00 | \$2,220.00 |
| 5 | CNA2N3FUPG4LP | UNBUNDLED 2 NODE GEN4LP 3TB UPG FLD INST | \$24,770.00 | в | 51\% | \$12,137.30 | \$3,096.25 | \$2,724.70 | \$0.00 | \$990.80 | \$0.00 | \$3,096.25 |
| 5 | CNA2N3MEXG4LP | BUNDLED 2 NODE GEN4LP 3TB UPG FACT INST | \$24,770.00 | в | 51\% | \$12,137.30 | \$3,096.25 | \$2,724.70 | \$0.00 | \$990.80 | \$0.00 | \$3,096.25 |
| 5 | CNA3PHINT | 3 PHASE WYE DUAL PDP INT PWR OP T RK FLD | \$1,200.00 | в | 51\% | \$588.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CNA3PHNAM | 3 PHASE DELTA DUAL PDP NAM PWR RK FLD | \$1,200.00 | B | 51\% | \$588.00 | \$150.00 | \$132.00 | \$0.00 | \$32.00 | \$0.00 | \$150.00 |
| 5 | CNA4N1FBAG4LP | UNBUNDLED 4 NODE GEN4LP 1TB FLD INST | \$20,940.00 | B | 51\% | \$10,260.60 | \$2,617.50 | \$2,303.40 | \$0.00 | \$837.60 | \$0.00 | \$2,617.50 |
| 5 | CNA4N1MBAG4LP | BUNDLED 4 NODE GEN4LP 1TB FACTORY INST | \$20,940.00 | в | 51\% | \$10,260.60 | \$2,617.50 | \$2,303.40 | \$0.00 | \$837.60 | \$0.00 | \$2,617.50 |
| 5 | CNAAN2FBAG4LP | UNBUNDLED 4 NODE GEN4LP 2TB FLD INST | \$38,350.00 | B | 51\% | \$18,791.50 | \$4,793.75 | \$4,218.50 | \$0.00 | \$1,534.00 | \$0.00 | \$4,793.75 |
| 5 | CNA4N2MBAGLLP | BUNDLED 4 NODE GENLLP 2TB FACTORY INST | \$38,350.00 | B | 51\% | \$18,791.50 | \$4,793.75 | \$4,218.50 | \$0.00 | \$1,534.00 | \$0.00 | \$4,793.75 |
| 5 | CNAAN3FBAG4LP | UNBUNDLED 4 NODE GENALP 3TB FLD INST | \$53,350.00 | ${ }^{\text {B }}$ | 51\% | \$26,141.50 | \$6,668.75 | \$5,868.50 | \$0.00 | \$2,134.00 $\$ 2.134 .00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 6,668.75$ $\$ 6,668.75$ |
| 5 | CNAAN3MBAG4LP | BUNDLED 4 NODE GEN4LP 3TB FACTORY INST | \$53,350.00 | B | 51\% | \$26,141.50 | \$6,668.75 | \$5,868.50 | \$0.00 | \$2,134.00 | \$0.00 | $\$ 6,668.75$ $\$ 0.00$ |
| 5 5 | CNACLUSTER | CLUSTER UPG KIT | \$10,200.00 | ${ }^{\text {B }}$ | 51\% | \$4,998.00 | \$80.00 | $\$ 0.00$ $\$ 68200$ | \$0.00 | $\$ 0.00$ $\$ 16533$ | \$0.00 | $\$ 0.00$ $\$ 77500$ |
| 5 5 | CNACUA1NG4 CNARK | SINGLE CUA NODE G4LP $40 \cup$ VNX TITAN RACK SINGLE PHASE POWER | $\$ 6,200.00$ $\$ 4,200.00$ | ${ }_{\text {B }}^{\text {B }}$ | 51\% | \$3,038.00 | $\$ 775.00$ $\$ 0.00$ | $\$ 682.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 165.33$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 775.00$ $\$ 0.00$ |
| 5 | CNR1PH | SP PWR EXP EMC RK | \$1,200.00 | B | 51\% | \$588.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CNR2N1FUPG4LP | UNBUNDLED 2 NODE GENALP WITH 1Tb DRIVES | \$9,990.00 | в | 51\% | \$4,895.10 | \$1,248.75 | \$1,098.90 | \$0.00 | \$399.60 | \$0.00 | \$1,248.75 |
| 5 | CNR2N1MEXG4LP | BUNDLED 2 NODE GEN4LP WITH 1TB DRIVES IN | \$9,990.00 | в | 51\% | \$4,895.10 | \$1,248.75 | \$1,098.90 | \$0.00 | \$399.60 | \$0.00 | \$1,248.75 |
| 5 | CNR2N2FUPG4LP | Centera 2 -node field upgrade model with | \$17,760.00 | B | 51\% | \$8,702.40 | \$2,220.00 | \$1,953.60 | \$0.00 | \$710.40 | \$0.00 | \$2,220.00 |
| 5 | CNR2N2MEXG4LP | Centera 2 -node manufacturing expansion m | \$17,760.00 | в | 51\% | \$8,702.40 | \$2,220.00 | \$1,953.60 | \$0.00 | \$710.40 | \$0.00 | \$2,220.00 |
| 5 | CNR2N3FUPG4LP | UNBUNDLED 2 NODE CENTERA GEN4LP 3TB DRIV | \$24,770.00 | в | 51\% | \$12,137.30 | \$3,096.25 | \$2,724.70 | \$0.00 | \$990.80 | \$0.00 | \$3,096.25 |
| 5 | CNR2N3MEXG4LP | BUNDLED 2 NODE CENTERA GEN4LP 3TB DRIVES | \$24,770.00 | B | 51\% | \$12,137.30 | \$3,096.25 | \$2,724.70 | \$0.00 | \$990.80 | \$0.00 | \$3,096.25 |
| 5 | CNR2NUPGFIK | CENTERA 2-NODE UPGRADE FIELD INSTALL KIT | \$950.00 | в | 51\% | \$465.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CNR3PHINT | 3 3 INT PWR OP TRK | \$1,200.00 | в | 51\% | \$588.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CNR3PHNAM | 3 3 NAM PWR RK FLD | \$1,200.00 | B | 51\% | \$588.00 | \$150.00 | \$132.00 | \$0.00 | \$32.00 | \$0.00 | \$150.00 |
| 5 | CNR4N1FBAG4LP | UNBUNDLED 4 NODE GEN4LP WITH 1TB DRIVES | \$20,940.00 | B | 51\% | \$10,260.60 | \$2,617.50 | \$2,303.40 | \$0.00 | \$837.60 | \$0.00 | \$2,617.50 |
| 5 | CNR4N1MBAG4LP | BUNDLED 4 NODE GEN4LP WITH 1TB DRIVES WI | \$20,940.00 | в | 51\% | \$10,260.60 | \$2,617.50 | \$2,303.40 | \$0.00 | \$837.60 | \$0.00 | \$2,617.50 |
| 5 | CNRAN2FBAG4LP | Centera 4-node base field model with 2TB | \$38,350.00 | B | 51\% | \$18,791.50 | \$4,793.75 | \$4,218.50 | \$0.00 | \$1,534.00 | \$0.00 | \$4,793.75 |
| 5 | CNR4N2MBAG4LP | Centera 4-node base manufacturing model | \$38,350.00 | B | 51\% | \$18,791.50 | \$4,793.75 | \$4,218.50 | \$0.00 | \$1,534.00 | \$0.00 | \$4,793.75 |
| 5 | CNR4N3FBAG4LP | UNBUNDLED 4 NODE CENTERA GEN4LP 3TB DRIV | \$53,350.00 | в | 51\% | \$26,141.50 | \$6,688.75 | \$5,868.50 | \$0.00 | \$2,134.00 | \$0.00 | \$6,668.75 |
| 5 | CNR4N3MBAG4LP | BUNDLED 4 NODE CENTERA GEN4LP 3TB DRIVES | \$53,350.00 | в | 51\% | \$26,141.50 | \$6,668.75 | \$5,868.50 | \$0.00 | \$2,134.00 | \$0.00 | \$6,668.75 |
| 5 | CNR4NBASFIK | CENTERA 4-NODE BASE FIELD InSTALL KIT | \$1,400.00 | B | 51\% | \$686.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CNR8TB | CNR 8TB RAW INCRE FAC INS | \$40,300.00 | B | 51\% | \$19,747.00 | \$5,037.50 | \$4,433.00 | \$0.00 | \$1,074.67 | \$0.00 | \$5,037.50 |
| 5 | CNR8TBUP | CNR 8TB RAW INCRE FLD INS | \$44,180.00 | в | 51\% | \$21,648.20 | \$5,522.50 | \$4,859.80 | \$0.00 | \$1,178.13 | \$0.00 | \$5,522.50 |
| 5 | CNR-CBL15-G4 | SHORT UPLINK CBL KIT | \$100.00 | в | 51\% | \$49.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CNR-CBL70-G4 | LONG UPLINK CBL KIT | \$200.00 | B | 51\% | \$98.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CNRCLUSTER | CLUST UPG KIT | \$10,200.00 | B | 51\% | \$4,998.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CNRCUAING4 | SIINGLE CUA NODE G4 | \$6,200.00 | B | 51\% | \$3,038.00 | \$775.00 | \$682.00 | \$0.00 | \$165.33 | \$0.00 |  |
| 5 | CNRGPLLICHW CNRMODEMG4-LL | CENTERA OPEN SOURCE LICENSES(RTU) | $\$ 0.00$ $\$ 0.00$ | ${ }_{B}^{B}$ | 51\% | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | CNRMODEMG4-US | DOMESTIC MODEM KIT FOR CENTERA | \$0.00 | в | 51\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CNRRK | $40 \cup$ T RACK SP POWER | \$4,200.00 | B | 51\% | \$2,058.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CNRRK4NG3 | CNR GEN3 4NODE CHAN OFF | \$0.00 | B | 51\% | \$0.00 | \$6,000.00 | \$5,280.00 | \$0.00 | \$1,280.00 | \$0.00 | \$6,000.00 |
| 5 | CNRRTSWCH | DI 8pt GbEth swtch inter | \$18,000.00 | ${ }^{\text {B }}$ | 51\% | \$8,820.00 | \$2,250.00 | \$1,980.00 | \$0.00 | \$480.00 | \$0.00 | \$2,250.00 |
| 5 | CNRSFPLX10K | LX LONG WAVE SFP OPTION | \$800.00 | B | 51\% | \$392.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |

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| BAND |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SKU | DESCRIPTION | EMC LIST PRICE USD | category CODE | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | $\begin{gathered} \text { LP MNT } \\ \text { ANNUAL } \\ \text { (PREMIUM) } \end{gathered}$ | LP MNT ANNUAL (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | RENEWAL |
| 5 | NSD482-A | NS480DENSE 2DM-4GB-4 CU GIGE PORTS | \$0.00 | B | 51\% | \$0.00 | \$3,675.00 | \$3,234.00 | \$0.00 | \$1,176.00 | \$0.00 | \$3,675.00 |
| 5 | NSD482-B | NS480DENSE 2DM-4GB-4 OPT/CU GIGE FACT | \$0.00 | в | 51\% | \$0.00 | \$3,675.00 | \$3,234.00 | \$0.00 | \$1,176.00 | \$0.00 | \$3,675.00 |
| 5 | NSD482-C | NS480DENSE 2DM-4GB-20PT 10GE 2CU1GE | \$0.00 | B | 51\% | \$0.00 | \$5,175.00 | \$4,554.00 | \$0.00 | \$1,656.00 | \$0.00 | \$5,175.00 |
| 5 | NSD484-A | NS480DENSE 4DM-4GB-4 CU GIGE PORTS | \$0.00 | в | 51\% | \$0.00 | \$3,675.00 | \$3,234.00 | \$0.00 | \$1,176.00 | \$0.00 | \$3,675.00 |
| 5 | NSD484-B | NS480DENSE 4DM-4GB-4 OPT/CU GIGE FACT | \$0.00 | B | 51\% | \$0.00 | \$3,675.00 | \$3,234.00 | \$0.00 | \$1,176.00 | \$0.00 | \$3,675.00 |
| 5 | NSD484-C | NS480DENSE 4DM-4GB-2OPT 10GE 2CU1GE | \$0.00 | в | 51\% | \$0.00 | \$5,175.00 | \$4,554.00 | \$0.00 | \$1,656.00 | \$0.00 | \$5,175.00 |
| 5 | NSD4PDAE-40FD | NS40-FLD-VAULT-DAE DC | \$0.00 | B | 51\% | \$0.00 | \$790.00 | \$869.00 | \$0.00 | \$316.00 | \$0.00 | \$790.00 |
| 5 | NSD4PDAE-FD | NS40-FLD-EXP-DAE DC | \$0.00 | B | 51\% | \$0.00 | \$790.00 | \$869.00 | \$0.00 | \$316.00 | \$0.00 | \$790.00 |
| 5 | NSD960-AUX | NS-960 DENSE AUX CHASSIS | \$0.00 | B | 51\% | \$0.00 | \$8,750.00 | \$7,700.00 | \$0.00 | \$2,800.00 | \$0.00 | \$8,750.00 |
| 5 | NSD960-AUX8 | NS-960 DENSE AUX CHASSIS | \$0.00 | в | 51\% | \$0.00 | \$10,606.25 | \$9,333.50 | \$0.00 | \$3,394.00 | \$0.00 | \$10,606.25 |
| 5 | NSD960-CSB | DENSE NS-960 PRIMARY CONTROL STATION | \$0.00 | B | 51\% | \$0.00 | \$793.75 | \$698.50 | \$0.00 | \$254.00 | \$0.00 | \$793.75 |
| 5 | NSD960-CSB2 | DENSE NS-960 CONTROL STATION 2 | \$0.00 | в | 51\% | \$0.00 | \$793.75 | \$698.50 | \$0.00 | \$254.00 | \$0.00 | \$793.75 |
| 5 | NSD960-DME0 | NS960 DENSE INT INITIAL D-MOVER ENCL-0 | \$0.00 | B | 51\% | \$0.00 | \$1,987.50 | \$1,749.00 | \$0.00 | \$636.00 | \$0.00 | \$1,987.50 |
| 5 | NSD960-DME1 | NS960 DENSE INT DATAMOVER ENCLOSURE 1 | \$0.00 | B | 51\% | \$0.00 | \$1,987.50 | \$1,749.00 | \$0.00 | \$636.00 | \$0.00 | \$1,987.50 |
| 5 | NSDAE101460S | NS600 DAE W-OS 5-10K146GB | \$13,900.00 | B | 51\% | \$6,811.00 | \$1,737.50 | \$1,529.00 | \$0.00 | \$556.00 | \$0.00 | \$1,737.50 |
| 5 | NSDAE101460SF | NS600 DAE W-OS 5-10K146GB | \$13,900.00 | B | 51\% | \$6,811.00 | \$1,737.50 | \$1,529.00 | \$0.00 | \$556.00 | \$0.00 | \$1,737.50 |
| 5 | NSDAE10730S | NS600 DAE W-OS 5-10K73GB | \$10,550.00 | в | 51\% | \$5,169.50 | \$1,318.75 | \$1,160.50 | \$0.00 | \$422.00 | \$0.00 | \$1,318.75 |
| 5 | NSDAE1073OSFD | NS600 DAE W-OS 5-10K73GB | \$10,550.00 | в | 51\% | \$5,169.50 | \$1,318.75 | \$1,160.50 | \$0.00 | \$422.00 | \$0.00 | \$1,318.75 |
| 5 | NSDAE15360S | NS600 DAE W-OS 5 -15K36GB | \$9,750.00 | в | 51\% | \$4,777.50 | \$1,218.75 | \$1,072.50 | \$0.00 | \$390.00 | \$0.00 | \$1,218.75 |
| 5 | NSDAE15360SFD | NS600 DAE W-OS 5-15K36GB | \$9,750.00 | B | 51\% | \$4,777.50 | \$1,218.75 | \$1,072.50 | \$0.00 | \$390.00 | \$0.00 | \$1,218.75 |
| 5 | NSDAE15730S | NS600 DAE W-OS 5-15K73GB | \$13,700.00 | B | 51\% | \$6,713.00 | \$1,712.50 | \$1,507.00 | \$0.00 | \$548.00 | \$0.00 | \$1,712.50 |
| 5 | NSDAE15730SFD | NS600 DAE W-OS 5-15K73GB | \$13,700.00 | B | 51\% | \$6,713.00 | \$1,712.50 | \$1,507.00 | \$0.00 | \$548.00 | \$0.00 | \$1,712.50 |
| 5 | NS-FC04-073 | 73GB 4GB FIBRE CHANNEL EFD | \$0.00 | в | 51\% | \$0.00 | \$1,219.50 | \$894.30 | \$0.00 | \$325.20 | \$0.00 | \$1,219.50 |
| 5 | NS-FC04-073HS | 73GB 4GB FIBRE CHANNEL EFD HS | \$0.00 | B | 51\% | \$0.00 | \$1,219.50 | \$894.30 | \$0.00 | \$325.20 | \$0.00 | \$1,219.50 |
| 5 | NS-FC04-073U | 73GB 4GB FIBRE CHANNEL EFD UPGRADE | \$0.00 | B | 51\% | \$0.00 | \$1,219.32 | \$893.37 | \$0.00 | \$325.23 | \$0.00 | \$1,219.32 |
| 5 | NS-FC04-200 | $200 G B 4 \mathrm{~GB}$ FIBRE CHANNEL EFD | \$0.00 | B | 51\% | \$0.00 | \$2,697.75 | \$1,978.35 | \$0.00 | \$719.40 | \$0.00 | \$2,697.75 |
| 5 | NS-FC04-200HS | $200 G B 4 \mathrm{~GB}$ FIBRE CHANNEL EFD HS | \$0.00 | в | 51\% | \$0.00 | \$2,697.75 | \$1,978.35 | \$0.00 | \$719.40 | \$0.00 | \$2,697.75 |
| 5 | NS-FC04-200U | 200GB 4GB FIBRE CHANNEL EFD UPG | \$0.00 | в | 51\% | \$0.00 | \$2,697.51 | \$1,976.39 | \$0.00 | \$719.50 | \$0.00 | \$2,697.51 |
| 5 | NS-FC04-400 | 400GB 4 GB FIBRE CHANNEL EFD | \$0.00 | B | 51\% | \$0.00 | \$4,624.50 | \$3,391.30 | \$0.00 | \$1,233.20 | \$0.00 | \$4,624.50 |
| 5 | NS-FC04-400HS | 400GB 4GB FIBRE CHANNEL EFD HS | \$0.00 | B | 51\% | \$0.00 | \$4,624.50 | \$3,391.30 | \$0.00 | \$1,233.20 | \$0.00 | \$4,624.50 |
| 5 | NS-FC04-400U | 400GB 4GB FIBRE CHANNEL EFD UPG | \$0.00 | B | 51\% | \$0.00 | \$4,624.54 | \$3,388.28 | \$0.00 | \$1,233.49 | \$0.00 | \$4,624.54 |
| 5 | NSG2-1-2-A-U | NS-G2 1 TO 2 BLADE UPG 4 PORT 1 1 GBE CU | \$0.00 | B | 51\% | \$0.00 | \$2,088.13 | \$1,837.55 | \$0.00 | \$668.20 | \$0.00 | \$2,088.13 |
| 5 | NSG2-1-2-B-U | NSG2 1 1TO2 BLADE UPG $2 \times 1$ 1GBECU $2 \times 1$ GBEOP | \$0.00 | B | 51\% | \$0.00 | \$2,088.13 | \$1,837.55 | \$0.00 | \$668.20 | \$0.00 | \$2,088.13 |
| 5 | NSG2-1-2-C-U | NS-G2 1TO2 BLADE UG $2 \times 1 \mathrm{lBE}$ CU $2 \times 10 \mathrm{GBE}$ OP NS-G2 1DM 4GB 410 | $\$ 0.00$ $\$ 0.00$ | B | 51\% | $\$ 0.00$ $\$ 0.00$ | $\$ 3,063.13$ $\$ 2.992 .50$ | ${ }_{\text {\$2, }}^{\$ 2,695.55}$ | $\$ 0.00$ $\$ 0.00$ | $\$ 980.20$ $\$ 957.60$ | $\$ 0.00$ $\$ 0.00$ | $\$ 3,063.13$ $\$ 2.992 .50$ |
| 5 | NSG2-1A NSG2-1A-FD | NS-G2 1DM 4GB 410 NS-G2 1DM 4 GB 4 IO FLD | $\$ 0.00$ $\$ 0.00$ | ${ }_{\text {B }}$ | 51\% | \$0.00 | \$2,992.50 | \$ \$2,633.40 | \$0.00 | \$957.60 | \$0.00 | \$2,992.50 |
| 5 | NSG2-1B | NS-G2 1DM 4GB 410 FLD | \$0.00 | в | 51\% | \$0.00 | \$2,992.50 | \$2,633.40 | \$0.00 | \$957.60 | \$0.00 | \$2,992.50 |
| 5 | NSG2-1B-FD | NS-G2 1DM 4GB 2121 GIO FLD | \$0.00 | B | 51\% | \$0.00 | \$2,992.50 | \$2,633.40 | \$0.00 | \$957.60 | \$0.00 | \$2,992.50 |
| 5 | NSG2-1C | NS-G2 1DM 4GB $2 \times 10 \mathrm{OPP} / 2 \times 1 \mathrm{Cl}$ Cu IO | \$0.00 | в | 51\% | \$0.00 | \$3,742.50 | \$3,293.40 | \$0.00 | \$1,197.60 | \$0.00 | \$3,742.50 |
| 5 | NSG2-1C-FD | NS-G2 1DM 4GB 2×10G OP/ $2 \times 1 \mathrm{Cl}$ CU IO FLD | \$0.00 | в | 51\% | \$0.00 | \$3,742.50 | \$3,293.40 | \$0.00 | \$1,197.60 | \$0.00 | \$3,742.50 |
| 5 | NSG2-2A | NS-G2 2DM 4GB $4 \times 1 \mathrm{1G}$ CU IO | \$0.00 | B | 51\% | \$0.00 | \$4,598.75 | \$4,046.90 | \$0.00 | \$1,471.60 | \$0.00 | \$4,598.75 |
| 5 | NSG2-2A-FD | NS-G2 2DM 4GB 4X1G CUIO FLD | \$0.00 | B | 51\% | \$0.00 | \$4,598.75 | \$4,046.90 | \$0.00 | \$1,471.60 | \$0.00 | \$4,598.75 |
| 5 | NSG2-2B | NS-G2 2DM 4GB $2 \times 1 \mathrm{1G}$ OP / $2 \times 1 \mathrm{1G} \mathrm{CUIO}$ | \$0.00 | B | 51\% | \$0.00 | \$4,598.75 | \$4,046.90 | \$0.00 | \$1,471.60 | \$0.00 | \$4,598.75 |
| 5 | NSG2-2B-FD | NS-G2 2DM 4GB $2 \times 1$ 1G OP / $2 \times 1 \mathrm{C}$ CuIO FLD | \$0.00 | B | 51\% | \$0.00 | \$4,598.75 | \$4,046.90 | \$0.00 | \$1,471.60 | \$0.00 | \$4,598.75 |
| 5 | NSG2-2C | NS-G2 2DM 4GB $2 \times 10 \mathrm{O}$ OP / $2 \times 1 \mathrm{CG}$ CUIO | \$0.00 | B | 51\% | \$0.00 | \$6,098.75 | \$5,366.90 | \$0.00 | \$1,951.60 | \$0.00 | \$6,098.75 |
| 5 | NSG2-2C-FD | NS-G2 2DM 4GB $2 \times 10 \mathrm{G}$ OP / $2 \times 1 \mathrm{1G} \mathrm{CU}$ IO FLD | \$0.00 | B | 51\% | \$0.00 | \$6,098.75 | \$5,366.90 | \$0.00 | \$1,951.60 | \$0.00 | \$6,098.75 |
| 5 | NSG2-CS | NS-G2 CONTROL STATION | \$0.00 | B | 51\% | \$0.00 | \$587.50 | \$517.00 | \$0.00 | \$188.00 | \$0.00 | \$587.50 |
| 5 | NSG2-CS-FD | NS-G2 CONTROL STATION (FIELD INSTALL) | \$0.00 | B | 51\% | \$0.00 | \$587.50 | \$517.00 | \$0.00 | \$188.00 | \$0.00 | \$587.50 |
| 5 | NSG2-VG2-UPG | NSG2 TO VG2 CONVERSION | \$0.00 | B | 51\% | \$0.00 | \$1,750.00 | \$1,540.00 | \$0.00 | \$560.00 | \$0.00 | \$1,750.00 |
| 5 | NSG41-2-DC-AU | NS40G DC 1-2 DM 410 UPG | \$0.00 | B | 51\% | \$0.00 | \$2,388.00 | \$2,626.80 | \$0.00 | \$955.20 | \$0.00 | $\$ 2,388.00$ $\$ 2.388 .00$ |
| 5 | NSG41-2-DC-BU | NS40G DC 1-2 DM 2121 IO UPG | \$0.00 | B | 51\% | \$0.00 | \$2,388.00 | \$2,626.80 | \$0.00 | \$955.20 | \$0.00 | \$2,388.00 |
| 5 | NSG8-CSB | NS-G8 CONTROL STATION FACTORY PRIMARY | \$0.00 | B | 51\% | \$0.00 | \$793.75 | \$698.50 | \$0.00 | \$254.00 | \$0.00 | \$793.75 |
| 5 | NSG8-CSB2 | NS-G8 CONTROL STATION FACTORY 2ND | \$0.00 | B | 51\% | \$0.00 | \$793.75 | \$698.50 | \$0.00 | \$254.00 | \$0.00 | \$793.75 |
| 5 | NSG8-CSB2-U | NS-G8 CONTROL STATION UPGRADE | \$0.00 | B | 51\% | $\$ 0.00$ $\$ 0.00$ | $\$ 1,031.88$ $\$ 3.298 .63$ | $\$ 908.05$ $\$ 2.902 .79$ | $\$ 0.00$ $\$ 0.00$ | - $\$ 1.055 .56$ | $\$ 0.00$ $\$ 0.00$ | $\$ 1,031.88$ $\$ 3,298.63$ |
| 5 | NSG8-DM-8A1 | NS-G8 A1 BLADE; 8 GB MEM 16 GBE 4 FC | \$0.00 | B | 51\% | \$0.00 | \$3,726.25 | \$3,279.10 | \$ $\$ 0.00$ | \$1,192.40 | \$0.00 | \$3,298.63 $\$ 3,726.25$ |
|  | NSG8-DM-8A1-U | NS-G8 A1 BLADE; 8GB MEM 16 GBE 4 FC | \$0.00 | в | 51\% | \$0.00 | \$4,843.75 | \$4,262.50 | \$0.00 | \$1,550.00 | \$0.00 | \$4,843.75 |
| 5 | NSG8-DM-8A2 | NS-G8 A2 BLD 8GB MEM 4 GBE ONE 10GBE OPT | \$0.00 | в | 51\% | \$0.00 | \$4,658.00 | \$4,099.04 | \$0.00 | \$1,490.56 | \$0.00 | \$4,658.00 |
| 5 | NSG8-DM-8A2-U | NS-G8 A2 8GB MEM 4 GBE ONE 10GBE OPT UG | \$0.00 | B | 51\% | \$0.00 | \$6,055.38 | \$5,328.73 | \$0.00 | \$1,937.72 | \$0.00 | \$6,055.38 |
| 5 | NSG8-DM-8A-U | NS-G8 A BLADE; 8 GB MEM 8 GBE 4 FC UPG | \$0.00 | B | 51\% | \$0.00 | \$4,288.75 | \$3,774.10 | \$0.00 | \$1,372.40 | \$0.00 | \$4,288.75 |
| 5 | NSG8-DM-8B | NS-G8 B BLADE 8GBMEM 4GBE CU 4GBE OP 4FC | \$0.00 | B | 51\% | \$0.00 | \$3,405.88 | \$2,997.17 | \$0.00 | \$1,089.88 | \$0.00 | \$3,405.88 |
| 5 | NSG8-DM-881 | NSG8 B1 BLD 8 GB MEM 8 GGE CU 8 GBE OP 4FC | \$0.00 | B | 51\% | \$0.00 | \$3,942.13 | \$3,469.07 | $\$ 0.00$ $\$ 0.00$ | $\$ 1,261.48$ $\$ 1.640 .00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 3,942.13$ $\$ 5.12500$ |
| 5 | NSG8-DM-8B1-U | NSG8 8GB MEM 8 GBE CU 8 GBE OP 4 FC UPG | \$0.00 | B | 51\% | \$0.00 | \$5,125.00 | \$4,510.00 | \$0.00 | \$1,640.00 | \$0.00 | \$5,125.00 |
| 5 | NSG8-DM-8B-U | G8 BLADE 8GBMEM 4 GBECU 4 GBEOP 4 FC UG | \$0.00 | B | 51\% | \$0.00 | \$4,427.50 | \$3,896.20 | \$0.00 | \$1,416.80 | \$0.00 | \$4,427.50 |
| 5 | NSG8-DM-8C | NS-G8 C BLADE; 8GB MEM 2 10GBE OP 4 4C 4 | \$0.00 | B | 51\% | \$0.00 | \$3,957.25 | \$ \$3,482.38 | \$0.00 |  | $\$ 0.00$ $\$ 0.00$ |  |
| 5 | NSG8-DM-8C1 | NS-G8 C1 BLADE; $8 \mathrm{8GB}$ MEM 4 10GBE OP 4 FC | \$0.00 | B | 51\% | \$0.00 | \$5,044.88 | \$4,439.49 | \$0.00 | \$1,614.36 | \$0.00 | \$5,044.88 |
| 5 | NSG8-DM-8C1-U | NS-G8 C1 BLADE 8GBMEM 4 10GBE OP 4FC UPG | \$0.00 | B | 51\% | \$0.00 | \$6,558.75 | \$5,771.70 | \$0.00 | \$1,098.80 | \$0.00 | \$6,558.75 |
| 5 5 | NSG8-DM-8C3 NSG8-DM-8C3-U | NSG8 8 GBMEM 2 10GBEOP 4GBECU 4GBEOP 4FC NSG8 8GB 210 GBEOP 4 GBECU 4 GBEOP 4FC | $\$ 0.00$ $\$ 0.00$ | ${ }_{\text {B }}^{\text {B }}$ | 51\% | $\$ 0.00$ $\$ 0.00$ | $\$ 4,493.50$ $\$ 5,841.25$ | $\$ 3,954.28$ $\$ 5,140.30$ | $\$ 0.00$ $\$ 0.00$ | \$1,437.92 | $\$ 0.00$ $\$ 0.00$ | $\$ 4,493.50$ $\$ 5,841.25$ |
| 5 | NSG8-DM-8C5 | NSG8 8GBMEM 2 10GBEOP 8GBECU 4 FC | \$0.00 | B | 51\% | \$0.00 | \$5,046.25 | \$4,440.70 | \$0.00 | \$1,614.80 | \$0.00 | \$5,046.25 |
| 5 | NSG8-DM-8C5-U | NSG8 C5 8GB MEM 2 10GBE OP 8 GBECU 4 FC | \$0.00 | B | 51\% | \$0.00 | \$6,560.00 | \$5,772.80 | \$0.00 | \$2,099.20 | \$0.00 | \$6,560.00 |
| 5 | NSG8-DM-8C-U | NS-G8 C BLADE; 8 GB MEM 2 10GBE OP 4FC UG | \$0.00 | B | 51\% | \$0.00 | \$5,144.38 | \$4,527.05 | \$0.00 | \$1,646.20 | \$0.00 | \$5,144.38 |
| 5 | NSG8-DM-8D | NS-G8 D BLADE; 8GB MEM 8 GBE 48 GBFC | \$0.00 | B | 51\% | \$0.00 | \$3,408.00 | \$2,999.04 | \$0.00 | \$1,090.56 | \$0.00 | \$3,408.00 |
| 5 | NSG8-DM-801 | NS-G8 D1 BLADE; 8 GB MEM 16 GBE 4 8GBFC | \$0.00 | B | 51\% | \$0.00 | \$3,835.63 | \$3,375.35 | \$0.00 | \$1,227.40 | \$0.00 | \$3,835.63 |
| 5 5 | NSG8-DM-8D1-U NSG8-DM-8D-U |  | $\$ 0.00$ $\$ 0.00$ | ${ }_{\text {B }}^{\text {B }}$ | 51\% | $\$ 0.00$ $\$ 0.00$ | \$4,986.38 | \$4,388.01 | $\$ 0.00$ $\$ 0.00$ | \$1,595.64 | $\$ 0.00$ $\$ 0.00$ | $\$ 4,986.38$ $\$ 4,430.38$ |
| 5 | NSG8-DM-8D-U |  | \$0.00 | B | 51\% | \$0.00 $\$ 0.00$ |  | \$3,898.73 $\$ 3,093.42$ | \$\$0.00 | \$1,417.72 | \$0.00 | $\$ 4,430.38$ $\$ 3,515.25$ |
| 5 | NSG8-DM-8E1 | NS-68 8GB MEM 8GBE CU 8GBE OP 4 8GBFC | \$0.00 | в | 51\% | \$0.00 | \$4,051.50 | \$3,565.32 | \$0.00 | \$1,296.48 | \$0.00 | \$4,051.50 |
| 5 | NSG8-DM-8E1-U | NSG8 8GB 8 GBECU 8 GBEOP 4 8GBFC UG | \$0.00 | в | 51\% | \$0.00 | \$5,267.00 | \$4,634.96 | \$0.00 | \$1,685.44 | \$0.00 | \$5,267.00 |
| 5 | NSG8-DM-8E-U | NSG8 8GB 4 GBECU 4 GBEOP 4 8GBFC UG | \$0.00 | B | 51\% | \$0.00 | \$4,569.88 | \$4,021.49 | \$0.00 | \$1,462.36 | \$0.00 | \$4,569.88 |

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| BAND |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SKU | dESCRIPTION | EMC LIST PRICE USD | CATEGORY CODE | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | LP MNT ANNUAL (PREMIUM) | LP MNT ANNUAL (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | Renewal |
| 5 | PV-PW40U-US | VMAX CE 30A 1PHL6-30P N.AMER; JAPAN | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PV-PW40U-USE | VMAX CE 30A 1PH L6-30P NA JAPAN - E | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PV-REP-REMOTE | VMAX CE DR OPTION | \$0.00 | CL-E | 13\% | \$0.00 | 276.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 276.48 |
| 5 | PV-RMIKIT | VMAX CE RACKMOUNT INSTALLATION KIT | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PV-RoLlBaCk1 | VMAX CEF FC Rollback | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PV-ROLLBACK2 | Vmax ce sata rollback | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PV-RP-APP | VMAX CE REP APPLIANCE G5 | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PV-SB | VMAX CE STORAGE BAY | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PV-SBE | VMAX CE STORAGE BAY - E | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PV-Sbeu | Vmax ce storage bay - eadd | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PV-SBU | VMAX CE STORAGE BAY UPG | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PV-SBUX | VMAX CE STORAGE BAY EXPANSION UPG | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PV-SBX | VMAX CE STORAGE BAY EXPANSION | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PV-SECURE | VMAX CE SECURE BRACK KIT SYS \& STOR BAY | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PV-SECUREJK | VMAX CE SECURE BRKT JNG KIT | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PV-SP-APP | VMAX CE APPLIANCE | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PV-SP-APP-ADD | VMAX CE APP ONSITE ARRAYS 2-10 | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PV-SP-APPALT | VMAX IMA APPLIANCE | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PV-SPARE-01 | VmAX CE SPARE 1 | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PV-SPARE-02 | VMAX CE SPARE 2 | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PV-SPARE-03 | VMAX CE SPARE 3 | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PV-SPARE-EFD | VMAX CE EFD DRIVE SPARE | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PV-SPARE-EFD1 | VMAX CE EFD DRIVE SPARE | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PV-SPARE-FC | VMAX CE FC DRIVE SPARE | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PV-SPARE-SATA | VMAX CE SATA DRIVE SPARE | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 5 | PV-SPARESATA1 | VMAX CE SATA DRIVE SPARE | $\$ 0.00$ $\$ 0.00$ | ${ }_{\text {CL-E }}^{\text {CL-E }}$ | 13\% | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | PV-SYS1E | VMAX CE BASE INFRASTRUCTURE 1E | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PV-SYS1U | VMAX SP BASE INFRASTRUCTURE 1 UPGRADE | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PV-SYS2 | VMAX CE SCALE INFRASTRUCTURE 2 | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PV-SYS2E | VMAX CE SCALE INFRASTRUCTURE 2E | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PV-SYS2EU | VMAX CE SCALE INFRASTRUCTURE 2E ADD | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PV-SYS2U | VMAX CE SCALE INFRASTRUCTURE 2 UPG | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PV-SYS3 | VMAX CE SCALE INFRASTRUCTURE 3 | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PV-SYS3COPKIT | VMAX CE SCALE INFRSTRCTRE 3 COP CNV KIT | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PV-SYS3E | VMAX CE SCALE INFRASTRUCTURE 3E | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PV-SYS3E-SEP | VMAX CE SCALE INFRASTRUCTURE 3E SEP | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PV-SYS3E-SEPU | VMAX CE SCALE INFRASTRUCTURE 3E SEP ADD | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PV-SYS3EU | VMAX CE SCALE INFRASTRUCTURE 3E ADD | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PV-SYS30PTKIT | VMAX CE SCALE INFRSTRCTRE 3 OPT CNV KIT | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PV-SYS3-SEP | VMAX CE SCALE INFRASTRUCTURE 3 SEP | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PV-SYS3-SEPU | VMAX CE SCALE INFRASTRUCTURE 3 SEP UPG | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PV-SYS3U | VMAX CE SCALE INFRASTRUCTURE 3 UPG | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PV-SYS4 | VMAX CE SCALE INFRASTRUCTURE 4 | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PV-SYS4COPKIT | VMAX CE SCALE INFRSTRCTRE 4 COP CNV KIT | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PV-SYS4E | VMAX CE SCALE INFRASTRUCTURE 4E | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PV-SYS4E-SEP | VMAX CE SCALE INFRASTRUCTURE 4E SEP | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PV-SYS4E-SEPU | VMAX CE SCALE INFRASTRUCTURE 4E SEP ADD | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PV-SYS4EU | VMAX CE SCALE INFRASTRUCTURE 4E ADD | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PV-SYS4OPTKIT | VMAX CE SCALE INFRSTRCTRE 4 OPT CNV KIT | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PV-SYS4-SEP | VMAX CE SCALE INFRASTRUCTURE 4 SEP | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PV-SYS4-SEPU | VMAX CE SCALE INFRASTRUCTURE 4 SEP UPG | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PV-SYS4U | VMAX CE SCALE INFRASTRUCTURE 4 UPG | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PV-TELCO | VmAX CE ZBA IntL telco kit | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PV-TOP-KIT | VMAX CE TOP ROUTING KIT | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PX-10GE-FCOE | VMAX CE 10Gb FCOE PORTS | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PX-128ED-ENG | VMAX CE ENGINE 2 ENCRYPT | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PX-128ED-ENGU | VMAX CEENGINE 2 ENCRYPT ADD | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PX-128E-ENG | VMAXCE ENGINE 2 | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PX-128E-ENGU | VMAX CEE ENGINE 2 ADD | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PX-128GB-E | VMAX CE MEMCONV ENG 1 TO ENG 2 | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PX-3UR | VMAX CE FACTORY KIT 3.5 DAE RAIL | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PX-3UR-FADD | VMAX CE FIELD ADD KIT 3.5 DAE RAIL | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PX-3UR-UPG | VMAX CE FACTORY ADD KIT 3.5 DAE RAIL | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PX-96ED-ENG | VMAX CE ENGINE 1 ENCRYPT | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PX-96ED-ENGU | VMAX CEE ENGINE 1 ENCRYPT ADD | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PX-96E-ENG | VMAX CEENGINE 1 | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PX-96E-ENGU PX-DCHKIT1E | VMAX CE ENGINE 1 ADD VMAX CE FACTORY KIT 2 DAE DAISY 1 M | $\$ 0.00$ $\$ 0.00$ | ${ }_{\text {CL-E }}^{\text {CL-E }}$ | 13\% | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | ${ }_{\text {PX-DCHKIT4E }}^{\text {PX-DCHIT }}$ | VMAX CEFACTORY KIT 2 DAE DAIIY 4M | $\$ 0.00$ $\$ 0.00$ | CL-E | 13\% | \$0.00 | \$0.00 | \$ $\$ 0.00$ | \$ $\$ 0.00$ | \$0.00 $\$ 0.00$ | \$0.00 | $\$ 0.00$ $\$ 0.00$ |
| 5 | PX-DCHKITU1E | VMAX CEFACTORY KIT 2 DAE DAISY 1M | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PX-DCHKITU4E | VMAX CEFACTORY KIT 2 DAE DAISY 4M | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PX-DCHUFD1E | VMAX CE FIELD ADD KIT 2 DAE DAISY 1 M | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PX-DCHUFD4E | VMAX CE FIELD ADD KIT 2 DAE DAISY 4M | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PX-DE15E | VMAX CE 15 SLOT DAE W/HIGH EFF PS | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PX-DE15EUFD | VMAX CE 15 SLOT DAE W/HIGH EFF PS AFD VMAX CE 15 SLOT DAE WHIGH EFF PS ADD | $\$ 0.00$ $\$ 0.00$ | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PX-DE15EUPG | VMAX CE 15 SLOT DAE W/HIGH EFF PS ADD VMAX CE FABRIC CONNECTION - | $\$ 0.00$ $\$ 0.00$ | ${ }_{\text {CL-E }}^{\text {CL-E }}$ | 13\% | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | PX-FE00400 | VMAX CE 1Gb 4MM GIGE PORTS | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PX-FEOO400 | VMAX CE 10Gb 4MM GIGE PORTS | \$0.00 | CL-E | 13\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |











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| BAND | SKU | description | $\begin{array}{\|c\|} \hline \text { EMC } \\ \text { LIST PRICE USD } \\ \hline \end{array}$ | CATEGORY CODE | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | $\begin{gathered} \text { LP MNT } \\ \text { ANNUAL } \\ \text { (PREMIUM) } \end{gathered}$ | LP MNT ANNUAL (STANDARD) | $\begin{aligned} & \hline \text { LP MNT } \\ & \text { ANNUAL } \\ & \text { (BASIC) } \end{aligned}$ | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | RENEWAL |
| 5 | 457-100-548 | LOCL REP-OPT OUT-TFCLONE CNFLASH-UPG | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 $\$ 000$ |
| 5 | 457-100-549 | LOCL REP-ADD ON-TFCLONE CNFLASH-BASE | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 457-100-552 | LOCL REP-ADD ON-TFCLONE CNFLASH-UPG | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 457-100-553 | LOCL Rep-ADD-OPT OUT-TFCLONECNFLASH-BASE | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 457-100-554 | LOCL REP-ADD-OPT OUT-TFCLONECNFLASH-UPG | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 457-100-555 | TF-SNAP BASE NEW LICENSE | \$0.00 | D1 | 36\% | \$0.00 | \$3,663.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,663.00 |
| 5 | 457-100-558 | TF-SNAP BASE CAP UPG LICENSE | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 457-100-559 | TF-SNAP BASE REGISTERED NEW LICENSE | \$0.00 | D1 | 36\% | \$0.00 | \$2,381.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,381.40 |
| 5 | 457-100-560 | TF-SNAP BASE REGISTERED CAP UPG LICENSE | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 457-100-561 | TF-SNAP OPT OUT BASE NEW LICENSE | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 457-100-562 | TF-SNAP OPT OUT BASE CAP UPG LICENSE | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 457-100-563 | TF-SNAP ADD ON BASE NEW LICENSE | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 457-100-566 | TF-SNAP ADD BASE CAP UPG LICENSE | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 457-100-567 | TF-SNAP ADD OPT OUT BASE NEW LICENSE | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 457-100-568 | TF-SNAP ADD OPT OUT BASE CAP UPG LICENSE | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 457-100-968 | ENGINUITY BASE NEW LICENSE | \$0.00 | D1 | 36\% | \$0.00 | \$565.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$565.60 |
| 5 | 457-100-969 | ENGINUITY CAP UPG LICENSE | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 457-101-004 | ATSM BASE NEW LICENSE FOR REG FAST | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 457-101-005 | ATSM CAP UPG FOR REG FAST LICENSE | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 457-101-144 | RP/EX LOC BASE FOR VMAX =CA | \$0.00 | D1 | 36\% | \$0.00 | \$4,374.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,374.00 |
| 5 | 457-101-145 | RP/EX LOC REG CAP UG FOR VMAX = CA | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 457-101-146 | RP/EX REM BASE FOR VMAX =CA | \$0.00 | D1 | 36\% | \$0.00 | \$4,374.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,374.00 |
| 5 | 457-101-147 | RPIEX REM REG CAP UG FOR VMAX =CA | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 457-101-375 | SRMSUITE VMAX BASE =IC | \$0.00 | D1 | 36\% | \$0.00 | \$3,220.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,220.20 |
| 5 | 457-101-376 | SRMSUITE VMAX CAP UPG $=1 C$ | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 457-101-383 | SRMSUITE DMX BASE =IC | \$0.00 | D1 | 36\% | \$0.00 | \$3,776.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,776.40 |
| 5 | 457-101-384 | SRMSUITE DMX CAP UPG =IC | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 457-101-403 | SRMSUITE UPG VMAX BASE =IC | \$0.00 | D1 | 36\% | \$0.00 | \$835.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$835.20 |
| 5 | 457-101-407 | SRMSUITE UPG DMX BASE =IC | \$0.00 | D1 | 36\% | \$0.00 | \$981.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$981.00 |
| 5 | 457-101-643 | APPSYNC VMAX BASE =IC | \$0.00 | D1 | 36\% | \$0.00 | \$3,463.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,463.20 |
| 5 | 457-101-647 | APPSYNC VMAX CAP UPG BASE=IC | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 457-101-889 | ESA FOR VMAX BASE NEW LICENSE=CB | \$0.00 | D1 | 36\% | \$0.00 | \$1,296.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,296.00 |
| 5 | 457-101-890 | ESA FOR VMAX CAPACITY UPGRADE LICENSE=CB | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 457-102-641 | VIPR SRM VMAX BASE =IC | \$0.00 | D1 | 36\% | \$0.00 | \$3,220.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,220.20 |
| 5 | 457-102-642 | VIPR SRM VMAX CAP UPG $=1 \mathrm{C}$ | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 457-102-649 | VIPR SRM DMX ${ }^{\text {AASE }}$ =IC | \$0.00 | D1 | 36\% | \$0.00 | \$3,776.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,776.40 |
| 5 | $458-000-171$ | RP FOR CAPITAL ONE PRODUCT | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-000-198 | VIPR SRM for DMX $=1 / \mathrm{C}$ | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-244 | VMAX ENGINUITY PRODUCT | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-245 | ADV FAST SUITE PRODUCT | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-246 | VMAX SYMM MGMT SUITE PRODUCT | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 0.00$ $\$ 0.00$ |
| 5 | $458-001-247$ $458-001-248$ | VMAX RMT ASYNC PROT-SRDFA CMPEXT PROD | $\$ 0.00$ $\$ 0.00$ | D1 | $36 \%$ $36 \%$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | $458-001-248$ $458-001-249$ | RMT SYNC PROT-SRDFS CMPPEER PRODUCT VMAX SRDF-STAR PRODUCT | $\$ 0.00$ $\$ 0.00$ | D1 D1 | $36 \%$ $36 \%$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | 458-001-250 | VMAX LOCL REP PROT-TFCLONE CNFLASH PROD | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-251 | VMAX TF-SNAP PRODUCT | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-271 | APPSYNC VMAX | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-272 | VIPR SRM for VMAX | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-305 | RP/EX REMOTE FOR VMAX PRODUCT | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-308 | RPIEX LOCAL FOR VMAX PRODUCT | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | ACLILTD01 | DMX-LITE BUNDLE FOR DEAL | \$49,287.00 | D1 | 36\% | \$31,543.68 | \$8,871.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$8,871.66 |
| 5 | ARMSYM-T1-5U | ARM SYM T1-TJUPG | \$0.00 | D1 | 36\% | \$0.00 | \$259.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$259.20 |
| 5 | ARMSYM-Tt-30U | ARM-SYM T-T-T35UPG | \$0.00 | D1 | 36\% | $\$ 0.00$ $\$ 0.00$ | $\$ 1,425.60$ $\$ 1.425 .60$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |  |
| 5 | ARMSYM-T6-35U | CC SYM ARM T6-35 UPG AS400 SRDF TF MANAGER | \$0.00 | D1 | 36\% | \$0.00 | \$1,425.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 1,425.60$ $\$ 0.00$ |
| 5 5 | AS400-STM | AS400 SRDF TF MANAGER | $\$ 0.00$ $\$ 0.00$ | D1 | 36\% | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 1.63800$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 | $\$ 0.00$ $\$ 0.00$ | \$0.00 | $\$ 0.00$ $\$ 1.63800$ |
| 5 5 | AS-MSU-T0-3U AS-MSU-T4-14U | AUTOSWAP UPG MSU $0-3$ AUTOSWAP UPG MSU 4 -14 | \$0.00 $\$ 0.00$ | D1 D1 | 36\% | \$0.00 $\$ 0.00$ | \$1,638.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 $\$ 0.00$ | \$0.00 | $\$ 1,638.00$ $\$ 1,638.00$ |
| 5 | AUTOS-MSUBASE | AUTOSWAP FOR MF BASE-3MSU | \$86,800.00 | D1 | 36\% | \$55,552.00 | \$15,624.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$15,624.00 |
| 5 | AUTOS-MSU-M00 | AUTOSWAP FOR MF 4 -45 MSU | \$190.00 | D1 | 36\% | \$121.60 | \$34.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$34.20 |
| 5 | AUTOS-MSU-M01 | AUTOSWAP FOR MF 46-175MSU | \$120.00 | D1 | 36\% | \$76.80 | \$21.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$21.60 |
| 5 | AUTOS-MSU-M02 | AUTOSWAP MF $176-315 \mathrm{MSU}$ | \$90.00 | D1 | 36\% | \$57.60 | \$16.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$16.20 |
| 5 | AUTos-Msu-m03 | AUTOSWAP MF 316 -575 MSU | \$70.00 | D1 | 36\% | \$44.80 | \$12.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$12.60 |
| 5 | AUTOS-MSU-M04 | AUTOSWAP MF $576-875 \mathrm{MSU}$ | \$50.00 | D1 | 36\% | \$32.00 | \$9.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$9.00 |
| 5 | AUTOS-MSU-M05 | AUTOSWAP MF $876-1315$ MSU | \$35.00 | D1 | 36\% | \$22.40 | \$6.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6.30 |
| 5 | AUTOS-MSU-M06 | AUTOSWAP MF 1316-1975 MSU | \$18.00 | D1 | 36\% | \$11.52 | \$3.24 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3.24 |
| 5 | AUTOS-MSU-M07 | AUTOSWAP MF 1976 \& UP MSU | \$4.00 | D1 | $36 \%$ | \$2.56 | \$0.72 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 | AUTOS-MSU-UPG AUTOSWAPMSUOO | AUTOSWAP FOR MF UPG AUTOSWAP BASE-3 MSU | $\$ 0.00$ $\$ 124,560.00$ | $\begin{aligned} & \mathrm{D} 1 \\ & \mathrm{D} 1 \end{aligned}$ | $\begin{aligned} & 36 \% \\ & 36 \% \\ & \hline \end{aligned}$ | $\$ 0.00$ $\$ 79,718.40$ | $\$ 0.00$ $\$ 22,420.80$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 22,420.80$ |
| 5 | AUTOSWAPMSU01 | AUTOSWAP 4-25 MSU | \$131,110.00 | D1 | 36\% | \$83,910.40 | \$23,599.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$23,599.80 |
| 5 | AUTOSWAPMSU02 | AUTOSWAP 26-50 MSU | \$137,660.00 | D1 | 36\% | \$88,102.40 | \$24,778.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$24,778.80 |
| 5 | AUTOSWAPMSU03 | AUTOSWAP 51-75 MSU | \$144,220.00 | D1 | 36\% | \$92,300.80 | \$25,959.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$25,959.60 |
| 5 | AUTOSWAPMSU04 | AUTOSWAP 76-100 MSU | \$150,770.00 | D1 | 36\% | \$96,492.80 | \$27,138.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$27,138.60 |
| 5 | AUTOSWAPMSU05 | AUTOSWAP 101-150 MSU | \$157,320.00 | D1 | 36\% | \$100,684.80 | \$28,317.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$28,317.60 |
| 5 | AUTOSWAPMSU06 | AUTOSWAP 151-200 MSU | $\$ 163,870.00$ $\$ 170.420 .00$ | D1 | $36 \%$ $36 \%$ |  | $\$ 29,496.60$ $\$ 30,675.60$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 29,496.60$ $\$ 30,675.60$ |
| 5 | AUTOSWAPMSU07 AUTOSWAPMSU08 | AUTOSWAP 201-250 MSU AUTOSWAP 251-300 MSU | \$170,420.00 $\$ 176,980.00$ | D1 D1 | $36 \%$ $36 \%$ | \$109,068.80 \$113,267.20 | $\$ 30,675.60$ $\$ 31,856.40$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$30,675.60 $\$ 31,856.40$ |
| 5 | AUTOSWAPMSU09 | AUTOSWAP 301-350 MSU | \$183,530.00 | D1 | 36\% | \$117,459.20 | \$33,035.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$33,035.40 |
| 5 | AUTOSWAPMSU10 | AUTOSWAP 351-400 MSU | \$190,080.00 | D1 | 36\% | \$121,651.20 | \$34,214.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$34,214.40 |
| 5 | AUTOSWAPMSU11 | AUTOSWAP 401-450 MSU | \$196,630.00 | D1 | 36\% | \$125,843.20 | \$35,393.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$35,393.40 |
| 5 | AUTOSWAPMSU12 | AUTOSWAP 451-500 MSU | \$203,180.00 | D1 | 36\% | \$130,035.20 | \$36,572.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$36,572.40 |










| BAND |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SKU | dESCRIPTION | EMC LIST PRICE USD | category CODE | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | $\begin{gathered} \text { LP MNT } \\ \text { ANNUAL } \\ \text { (PREMIUM) } \end{gathered}$ | LP MNT ANNUAL (STANDARD) (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | Renewal |
| 5 | CMPPEER-T01 | COMPPEER CPTY 0-250 | \$0.00 | D1 | 36\% | \$0.00 | \$2,073.60 | \$0.00 | ${ }^{\$ 0.00}$ | \$0.00 | \$0.00 | \$2,073.60 |
| 5 | CMPPEER-T02 | COMPPEER CPTY . 251 -500 | \$0.00 | D1 | 36\% | \$0.00 | \$3,421.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,421.80 |
| 5 | CMPPEER-T03 | COMPPEER CPTY . $501-750$ | \$0.00 | D1 | 36\% | \$0.00 | \$4,770.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,770.00 |
| 5 | CMPPEER-TO4 | COMPPEER CPTY .751-1.00 | \$0.00 | D1 | 36\% | \$0.00 | \$6,118.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,118.20 |
| 5 | CMPPEER-T05 | COMPPEER CPTY 1.01-2.00 | \$0.00 | D1 | 36\% | \$0.00 | \$8,897.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$8,897.40 |
| 5 | CMPPEER-T06 | COMPPEER CPTY 2.01-4.00 | \$0.00 | D1 | 36\% | \$0.00 | \$11,676.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$11,676.60 |
| 5 | CMPPEER-T07 | COMPPEER CPTY 4.01-6.00 | \$0.00 | D1 | 36\% | \$0.00 | \$14,455.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$14,455.80 |
| 5 | CMPPEER-T08 | COMPPEERCPTY 6.01-8.00 | \$0.00 | D1 | 36\% | \$0.00 | \$17,235.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$17,235.00 |
| 5 | CMPPEER-T09 | COMPPEER CPTY 8.01-10.00 | \$0.00 | D1 | 36\% | \$0.00 | \$20,014.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$20,014.20 |
| 5 | CMPPEER-T10 | COMPPEER CPTY 10.01-12.00 | \$0.00 | D1 | 36\% | \$0.00 | \$22,793.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$22,793.40 |
| 5 | CMPPEER-T11 | COMPPEER CPTY 12.01-14.00 | \$0.00 | D1 | 36\% | \$0.00 | \$25,572.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$25,572.60 |
| 5 | CMPPEER-T12 | COMPPEER CPTY 14.01-17.00 | \$0.00 | D1 | 36\% | \$0.00 | \$28,351.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$28,351.80 |
| 5 | CMPPEER-T13 | COMPPEER CPTY 17.01-20.00 | \$0.00 | D1 | 36\% | \$0.00 | \$31,131.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$31,131.00 |
| 5 | CMPPEER-T14 | COMPPEER CPTY 20.01-23.00 | \$0.00 | D1 | 36\% | \$0.00 | \$33,910.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$33,910.20 |
| 5 | CMPPEER-T15 | COMPPEER CPTY 23.01-26.00 | \$0.00 | D1 | 36\% | \$0.00 | \$36,689.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$36,689.40 |
| 5 | CMPPEER-T16 | COMPPEER CPTY 26.01-29.00 | \$0.00 | D1 | 36\% | \$0.00 | \$39,468.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$39,468.60 |
| 5 | CMPPEER-T17 | COMPPEER CPTY 29.01-32.00 | \$0.00 | D1 | 36\% | \$0.00 | \$42,247.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$42,247.80 |
| 5 | CMPPEER-T18 | COMPPEER CPTY 32.01-35.00 | \$0.00 | D1 | 36\% | \$0.00 | \$45,027.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$45,027.00 |
| 5 | CMPPEER-T19 | COMPPEER CPTY 35.01-38.00 | \$0.00 | D1 | 36\% | \$0.00 | \$47,806.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$47,806.20 |
| 5 | CMPPEER-T20 | COMPPEER CPTY 38.01-41.00 | \$0.00 | D1 | 36\% | \$0.00 | \$50,585.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$50,585.40 |
| 5 | CMPPEER-T21 | COMPPEER CPTY 41.01-44.00 | \$0.00 | D1 | 36\% | \$0.00 | \$53,364.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$53,364.60 |
| 5 | CMPPEER-T22 | COMPPEER CPTY44.01-47.00 | \$0.00 | D1 | 36\% | \$0.00 | \$56,143.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$56,143.80 |
| 5 | CMPPEER-T23 | COMPPEER CPTY 47.01-50.00 | \$0.00 | D1 | 36\% | \$0.00 | \$58,923.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$58,923.00 |
| 5 | CMPPEER-T24 | COMPPEER CPTY 50.01-53.00 | \$0.00 | D1 | 36\% | \$0.00 | \$61,702.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$61,702.20 |
| 5 | CMPPEER-T25 | COMPPEER CPTY 53.01-56.00 | \$0.00 | D1 | 36\% | \$0.00 | \$64,481.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$64,481.40 |
| 5 | CMPPEER-T26 | COMPPEER CPTY 56.01-59.00 | \$0.00 | D1 | 36\% | \$0.00 | \$67,260.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$67,260.60 |
| 5 | CMPPEER-T27 | COMPPEER CPTY 59.01-62.00 | \$0.00 | D1 | 36\% | \$0.00 | \$70,039.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$70,039.80 |
| 5 | CMPPEER-T28 | COMPPEER CPTY 62.01-65.00 | \$0.00 | D1 | 36\% | \$0.00 | \$72,819.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$72,819.00 |
| 5 | CMPPEER-T29 | COMPPEER CPTY 65.01-68.00 | \$0.00 | D1 | 36\% | \$0.00 | \$75,598.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$75,598.20 |
| 5 | CMPPEER-T30 | COMPPEER CPTY 68.01-71.00 | \$0.00 | D1 | 36\% | \$0.00 | \$78,377.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$78,377.40 |
| 5 | CMPPEER-T31 | COMPPEER CPTY 71.01-74.00 | \$0.00 | D1 | 36\% | \$0.00 | \$81,156.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$81,156.60 |
| 5 | CMPPEER-T32 | COMPPEER CPTY74.01-77.00 | \$0.00 | D1 | 36\% | \$0.00 | \$83,935.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$83,935.80 |
| 5 | CMPPEER-T33 | COMPPEER CPTY 77.01-80.00 | \$0.00 | D1 | 36\% | \$0.00 | \$86,715.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$86,715.00 |
| 5 | CMPPEER-T34 | COMPPEER CPTY 80.01-83.00 | \$0.00 | D1 | 36\% | \$0.00 | \$89,494.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$89,494.20 |
| 5 | CMPPEER-T35 | COMPPEER CPTY 83.01-86.00 | \$0.00 | D1 | 36\% | \$0.00 | \$92,273.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$92,273.40 |
| 5 | CMPPEER-UPG | CMPPEER BASE UPGRADE | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CMPZHPF-BAS | CMP HIGH PERFORMANCE FICON BASE LICENSE | \$10,000.00 | D1 | 36\% | \$6,400.00 | \$1,800.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,800.00 |
| 5 | CNFMGR-T1-4U | ECC CNFMGR T1-T4 UPGRADE | \$0.00 | D1 | 36\% | \$0.00 | \$181.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$181.80 |
| 5 | CNFMGR-T5-12U | ECC CNFMGR T5-T 12 UPGRADE | \$0.00 | D1 | 36\% | \$0.00 | \$700.20 | \$0.00 | \$0.00 | \$0.00 | $\$ 0.00$ | \$700.20 |
| 5 | COM-PAVIMAT1 | COMPAV CPCTY 0-250 | \$4,820.00 | D1 | 36\% | \$3,084.80 | \$867.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$867.60 |
| 5 | COM-PAV/MAT10 | COMPAV CPCTY 10.01-12.00 | \$56,450.00 | D1 | 36\% | \$36,128.00 | \$10,161.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$10,161.00 |
| 5 | COM-PAVIMAT11 | COMPAV CPCTY 12.01-14.00 | \$63,580.00 | D1 | 36\% | \$40,691.20 | \$11,444.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$11,444.40 |
| 5 | COM-PAV/MAT12 | COMPAV CPCTY 14.01-17.00 | \$70,710.00 | D1 | 36\% | \$45,254.40 | \$12,727.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$12,727.80 |
| 5 | COM-PAV/MAT13 | COMPAV CPCTY 17.01-20.00 | \$77,840.00 | D1 | 36\% | \$49,817.60 | \$14.011.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$14.011.20 |
| 5 | COM-PAV/MAT14 | COMPAV CPCTY 20.01-23.00 | \$84,970.00 | D1 | 36\% | \$54,380.80 | \$15,294.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$15,294.60 |
| 5 5 | COM-PAV/MAT15 COM-PAV/MAT16 | COMPAV CPCTY 23.01-26.00 | $\$ 92,100.00$ $\$ 99230.00$ | D1 | 36\% | $\$ 58,944.00$ $\$ 6350720$ | \$16,578.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$16,578.00 |
| 5 | COM-PAV/MAT16 COM-PAV/MAT17 | COMPAV CPCTY 26.01-29.00 COMPAV CPCTY 29.01-32.00 | $\$ 99,230.00$ $\$ 106,360.00$ | D1 D1 | $36 \%$ $36 \%$ | ${ }_{\text {\$ }} \$ 683,507.20 .40$ | $\$ 17,861.40$ $\$ 19,144.80$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 17,861.40$ $\$ 19,144.80$ |
| 5 | COM-PAV/MAT18 | COMPAV CPCTY 32.01-35.00 | \$113,490.00 | D1 | 36\% | \$ $72,633.60$ | \$20,428.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$20,428.20 |
| 5 | COM-PAV/MAT19 | COMPAV CPCTY 35.01-38.00 | \$120,620.00 | D1 | 36\% | \$77,196.80 | \$21,711.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$21,711.60 |
| 5 | COM-PAV/MAT2 | COMPAV $251-500$ | \$7,770.00 | D1 | 36\% | \$4,972.80 | \$1,398.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,398.60 |
| 5 | COM-PAV/MAT20 | COMPAV CPCTY 38.01-41.00 | \$127,750.00 | D1 | 36\% | \$81,760.00 | \$22,995.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$22,995.00 |
| 5 | COM-PAV/MAT21 | COMPAV CPCTY 41.01-44.00 | \$134,880.00 | D1 | 36\% | \$86,323.20 | \$24,278.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$24,278.40 |
| 5 | COM-PAV/MAT22 | COMPAV CPCTY 44.01-47.00 | \$142,010.00 | D1 | 36\% | \$90,886.40 | \$25,561.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$25,561.80 |
| 5 | COM-PAVIMAT23 | COMPAV CPCTY 47.01-50.00 | \$149, 140.00 | D1 | 36\% | \$95,449.60 | \$26,845.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$26,845.20 |
| 5 | COM-PAV/MAT24 | COMPAV CPCTY 50.01-53.00 | \$156,270.00 | D1 | 36\% | \$100,012.80 | \$28,128.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$28,128.60 |
| 5 | COM-PAV/MAT25 | COMPAV CPCTY 53.01-56.00 | \$163,400.00 | D1 | 36\% | \$104,576.00 | \$29,412.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$29,412.00 |
| 5 | COM-PAV/MAT26 | COMPAV CPCTY 56.01-59.00 | \$170,530.00 | D1 | 36\% | \$109,139.20 | \$30,695.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$30,695.40 |
| 5 | COM-PAV/MAT27 | COMPAV CPCTY 59.01-62.00 | \$177,660.00 | D1 | 36\% | \$113,702.40 | \$31,978.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$31,978.80 |
| 5 | COM-PAV/MAT28 | COMPAV CPCTY 62.01-65.00 | \$184,790.00 | D1 | 36\% | \$118,265.60 | \$33,262.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 | COM-PAV/MAT29 | COMPA CPCTY 65.01-68.00 | \$191,920.00 | D1 | 36\% | \$122,828.80 | \$34,545.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$34,545.60 |
| 5 | COM-PAV/MAT3 | COMPAV CPCTY 501-750 | $\$ 10,720.00$ $\$ 199050$ | D1 | 36\% | $\$ 6,860.80$ $\$ 12739200$ | $\$ 1,929.60$ $\$ 3582900$ | \$0.00 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 | COM-PAV/MAT30 COM-PAV/MAT4 | COMPAV CPCTY 68.01-71.00 COMPAV CPCTY 751-1.00 | \$199,050.00 | D1 | $36 \%$ $36 \%$ | $\$ 127,392.00$ $\$ 8.748 .80$ | $\$ 35,829.00$ $\$ 2.460 .60$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\begin{aligned} & \$ 35,822.00 \\ & \$ 2.460 .60 \end{aligned}$ |
| 5 | COM-PAV/MAT4 COM-PAV/MAT5 | COMPAV CPCTY .751-1.00 COMPAV CPCTY 1.01-2.00 | $\$ 13,670.00$ $\$ 20,800.00$ | D1 D1 | $36 \%$ $36 \%$ | $\$ 88,748.80$ $\$ 13,312.00$ | $\$ 2,460.60$ $\$ 3,744.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 $\$ 0.00$ | \$0.00 | \$2,460.60 $\$ 3,744.00$ |
| 5 | COM-PAV/MAT6 | COMPAV CPCTY 2.01-4.00 | \$27,930.00 | D1 | 36\% | \$17,875.20 | \$5,027.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5,027.40 |
| 5 | COM-PAVIMAT7 | COMPAV CPCTY 4.01-6.00 | \$35,060.00 | D1 | 36\% | \$22,438.40 | \$6,310.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,310.80 |
| 5 | COM-PAVIMAT8 | COMPAV CPCTY 6.01-8.00 | \$42,190.00 | D1 | 36\% | \$27,001.60 | \$7,594.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$7,594.20 |
| 5 | COM-PAV/MAT9 | COMPAV CPCTY 8.01-10.00 | \$49,320.00 | D1 | 36\% | \$31,564.80 | \$8,877.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$8,877.60 |
| 5 | COM-PAVIMBASE | COM-PAVM BASE LICENSE | \$9,510.00 | D1 | 36\% | \$6,086.40 | \$1,711.80 | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$1,711.80 |
| 5 | COM-PAV/M-C01 | COM-PAV/M 1TB (0-14TB) | \$2,250.00 | D1 | 36\% | $\$ 1,440.00$ $\$ 1,350.40$ | \$405.00 | \$0.00 | \$0.00 | $\$ 0.00$ $\$ 0.00$ | \$0.00 | $\$ 405.00$ $\$ 379.80$ |
| 5 5 | COM-PAVVM-C02 COM-PAV/M-C03 | COM-PAVM 1 17B (15-25TB) COM-PAV/M 1 TB (26-40TB) | $\$ 2,110.00$ $\$ 1,860.00$ | D1 D1 | 36\% | $\$ 1,350.40$ $\$ 1,190.40$ | \$379.80 $\$ 334.80$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 | \$0.00 $\$ 0.00$ | \$0.00 | \$379.80 |
| 5 | COM-PAV/M-C04 | COM-PAVM 1 1TB (41-60TB) | \$1,730.00 | D1 | 36\% | \$1,107.20 | \$311.40 | \$0.00 | \$0.00 | \$0.00 | $\$ 0.00$ | \$311.40 |
|  | COM-PAV/M-C05 | COM-PAVIM 1TB (61-1007B) | \$1,660.00 | D1 | 36\% | \$1,062.40 | \$298.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298.80 |
| 5 | СОМ-PAV/M-C06 | COM-PAV/M 1TB (101-150TB) | \$1,490.00 | D1 | 36\% | \$953.60 | \$268.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$268.20 |
| 5 | COM-PAVIM-C07 | COM-PAV/M 1TB (151-250TB) | \$1,330.00 | D1 | 36\% | \$851.20 | \$239.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$239.40 |
| 5 | COM-PAV/M-C08 | COM-PAVM 1TB (251-400TB) | \$1,160.00 | D1 | 36\% | \$742.40 | \$208.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$208.80 |
| 5 | COM-PAV/M-C09 | COM-PAVIM 1TB (401-600TB) | \$1,010.00 | D1 | 36\% | $\$ 646.40$ $\$ 563.20$ | \$181.80 $\$ 158.40$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 181.80$ $\$ 158.40$ |
| 5 | СОМ-PAV/M-C10 | COM-PAVM 1TB(601-1000TB) | \$880.00 | D1 | 36\% | \$563.20 | \$158.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$158.40 |

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| BAND |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SKU | description | EMC LIST PRICE USD | CATEGORY CODE | NVP LEVEL 1 DISCOUNT \% | NVP LeVEL 1 Net Price | LP MNT ANNUAL (PREMIUM) | LP MNT ANNUAL (STANDARD) | LP MNT <br> ANNUAL <br> (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | RENEWAL |
| 5 | SNAP-T17 | SNAP CAPACITY 29.01-32.00 | \$0.00 | D1 | 36\% | \$0.00 | \$23,522.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$23,522.40 |
| 5 | SNAP-T18 | SNAP CAPACITY 32.01-35.00 | \$0.00 | D1 | 36\% | \$0.00 | \$24,901.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$24,901.20 |
| 5 | SNAP-T19 | SNAP CAPACITY 35.01-38.00 | \$0.00 | D1 | 36\% | \$0.00 | \$26,280.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$26,280.00 |
| 5 | SNAPT1-TAUPG | SNAP T1-T4 UPGRADE | \$0.00 | D1 | 36\% | \$0.00 | \$725.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$725.40 |
| 5 | SNAP-T2 | SNAP CAPACITY .251-500 | \$0.00 | D1 | 36\% | \$0.00 | \$4,147.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,147.20 |
| 5 | SNAP-T20 | SNAP CAPACITY 38.01-41.00 | \$0.00 | D1 | 36\% | \$0.00 | \$27,658.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$27,658.80 |
| 5 | SNAP-T21 | SNAP CAPACITY 41.01-44.00 | \$0.00 | D1 | 36\% | \$0.00 | \$29,037.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$29,037.60 |
| 5 | SNAP-T22 | SNAP CAPACITY 44.01-47.00 | \$0.00 | D1 | 36\% | \$0.00 | \$30,416.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$30,416.40 |
| 5 | SNAP-T23 | SNAP CAPACITY 47.01-50.00 | \$0.00 | D1 | 36\% | \$0.00 | \$31,795.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$31,795.20 |
| 5 | SNAP-T24 | SNAP CAPACITY 50.01-53.00 | \$0.00 | D1 | 36\% | \$0.00 | \$33,174.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$33,174.00 |
| 5 | SNAP-T25 | SNAP CAPACITY 53.01-56.00 | \$0.00 | D1 | 36\% | \$0.00 | \$34,552.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$34,552.80 |
| 5 | SNAP-T26 | SNAP CAPACITY 56.01-59.00 | \$0.00 | D1 | 36\% | \$0.00 | \$35,931.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$35,931.60 |
| 5 | SNAP-T27 | SNAP CAPACITY 59.01-62.00 | \$0.00 | D1 | 36\% | \$0.00 | \$37,310.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$37,310.40 |
| 5 | SNAP-T28 | SNAP CAPACITY 62.01-65.00 | \$0.00 | D1 | 36\% | \$0.00 | \$38,689.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$38,689.20 |
| 5 | SNAP-T29 | SNAP CAPACITY 65.01-68.00 | \$0.00 | D1 | 36\% | \$0.00 | \$40,068.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$40,068.00 |
| 5 | SNAP-T3 | SNAP CAPACITY 501-750 | \$0.00 | D1 | 36\% | \$0.00 | \$4,872.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,872.60 |
| 5 | SNAP-T30 | SNAP CAPACITY 68.01-71.00 | \$0.00 | D1 | 36\% | \$0.00 | \$41,446.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$41,446.80 |
| 5 | SNAP-T31 | SNAP CPCTY 71.01-74.00 | \$0.00 | D1 | 36\% | \$0.00 | \$42,825.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$42,825.60 |
| 5 | SNAP-T32 | SNAP CPCTY 74.01-77.00 | \$0.00 | D1 | 36\% | \$0.00 | \$44,204.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$44,204.40 |
| 5 | SNAP-T33 | SNAP CPCTY 77.01-80.00 | \$0.00 | D1 | 36\% | \$0.00 | \$45,583.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$45,583.20 |
| 5 | SNAP-T34 | SNAP CPCTY 80.01-83.00 | \$0.00 | D1 | 36\% | \$0.00 | \$46,962.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$46,962.00 |
| 5 | SNAP-T35 | SNAP CPCTY 83.01-86.00 | \$0.00 | D1 | 36\% | \$0.00 | \$48,340.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$48,340.80 |
| 5 | SNAP-T4 | SNAP CAPACITY .751-1.00 | \$0.00 | D1 | 36\% | \$0.00 | \$5,598.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5,598.00 |
| 5 | SNAP-T5 | SNAP CAPACITY 1.01-2.00 | \$0.00 | D1 | 36\% | \$0.00 | \$6,976.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,976.80 |
| 5 | SNAP-T5-35U | SNAP T5-T35 UPGRADE | \$0.00 | D1 | 36\% | \$0.00 | \$1,378.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,378.80 |
| 5 | SNAP-T6 | SNAP CAPACITY 2.01-4.00 | \$0.00 | D1 | 36\% | \$0.00 | \$8,355.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$8,355.60 |
| 5 | SNAP-T7 | SNAP CAPACITY 4.01-6.00 | \$0.00 | D1 | 36\% | \$0.00 | \$9,734.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$9,734.40 |
| 5 | SNAP-T8 | SNAP CAPACITY 6.01-8.00 | \$0.00 | D1 | 36\% | \$0.00 | \$11.113.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$11,113.20 |
| 5 | SNAP-T9 | SNAP CAPACITY 8.01-10.00 SPA LICENSE SOUUTION | \$0.00 | D1 D1 | $36 \%$ $36 \%$ | $\$ 0.00$ $\$ 0.00$ | \$12,492.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$12,492.00 |
| 5 | SPA-PHYS-KIT | SPA SOFTWARE - OPTIONAL PHYS MEDIA KIT | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SPA-RDF-BASE | RT KIT OS HOSTS DMX W/ SPA SOFTWARE FOR | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SPA-RDF-C01 | SPA SOFTWARE 1TB (0-14TB) | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SPA-RDF-C02 | SPA SOFTWARE 1TB (15-25TB) | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SPA-RDF-C03 | SPA SOFTWARE 1TB (26-40TB) | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SPA-RDF-C04 | SPA SOFTWARE 1TB (41-60TB) | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SPA-RDF-C05 | SPA SOFTWARE 1TB (61-100TB) | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SPA-RDF-C06 | SPA SOFTWARE 1TB (101-150TB) | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SPA-RDF-C07 | SPA SOFTWARE 1TB (151-2507B) | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SPA-RDF-C08 | SPA SOFTWARE 1TB (251-4007B) | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SPA-RDF-C09 | SPA SOFTWARE1TB (401-6007B) | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SPA-RDE-C10 | SPA SOFTWARE 1TB (601-1000TB) SPA SOFTWARE 1TB (1001-1500TB) | $\$ 0.00$ $\$ 0.00$ | D1 | 36\% | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | SPA-RDF-N01 | SPA SOFTWARE 1TB (0-14TB) NLT3 | \$0.00 | D1 | 36\% | \$0.00 | \$ $\$ 0.00$ | \$ $\$ 0.00$ | \$ $\$ 0.00$ | \$8000 | \$0.00 | \$0.00 |
| 5 | SPA-RDF-N02 | SPA SOFTWARE 1TB ( $15-25$ TB) NLT3 | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SPA-RDF-N03 | SPA SOFTWARE 1TB (26-40TB) NLT3 | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SPA-RDF-N04 | SPA SOFTWARE 1TB (41-60TB) NLT3 | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SPA-RDF-N05 | SPA SOFTWARE 1TB (61-100TB) NLT3 | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SPA-RDF-N06 | SPA SOFTWARE 1TB (101-150TB) NLT3 | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SPA-RDF-N07 | SPA SOFTWARE 1TB (151-250TB) | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SPA-RDF-N08 | SPA SOFTWARE 1TB (251-4007B) | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SPA-RDF-N09 | SPA SOFTWARE1TB (401-6007B) | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SPA-RDF-N10 | SPA SOFTWARE 1TB (601-10007B) | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SPA-RDF-N11 | SPA SOFTWARE 1TB (1001-1500TB) | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SPA-RDF-UPG | SPA BASE UPGRADE | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SPA-SRDFA-BAS | RT KIT OS HOSTS DMX W/ SPA SOFTWARE FOR | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SPA-SRDFA-C01 | SPA SOFTWARE 1TB (0-14TB) | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SPA-SRDFA-C02 | SPA SOFTWARE 1TB (15-25TB) | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SPA-SRDFA-C03 | SPA SOFTWARE 1TB (26-40TB) | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SPA-SRDFA-C04 | SPA SOFTWARE 1TB (41-60TB) | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SPA-SRDFA-C05 | SPA SOFTWARE 1TB (61-100 | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SPA-SRDFA-C06 | SPA SOFTWARE 1TB (101-150TB) | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SPA-SRDFA-C07 | SPA SOFTWARE 1TB (151-250TB) | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SPA-SRDFA-C08 | SPA SOFTWARE 1TB (251-4007B) | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SPA-SRDFA-C09 | SPA SOFTWARE 1TB (401-600TB) | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SPA-SRDFA-C10 | SPA SOFTWARE 1 1TB (601-1000TB) SPA SOFTWARE 1 TB (1001-1 | \$0.00 | D1 | 36\% | $\$ 0.00$ $\$ 0.00$ | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 | \$0.00 | \$0.00 |
| 5 5 | SPA-SRDFA-C11 | SPA SOFTWARE 1TB (1001-1 SPA SoFTWARE 1TB (0-14TB) NLT3 | $\$ 0.00$ $\$ 0.00$ | D1 D1 | $36 \%$ $36 \%$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | SPA-SRDFA-N02 | SPA SOFTWARE 1TB (15-25TB) NLT3 | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SPA-SRDFA-N03 | SPA SOFTWARE 1TB (26-40TB) NLT3 | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SPA-SRDFA-N04 | SPA SOFTWARE 1TB (41-60TB) NLT3 | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SPA-SRDFA-N05 | SPA SOFTWARE 1TB (61-100TB) NLT3 | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SPA-SRDFA-N06 | SPA SOFTWARE 1TB (101-150TB) NLT3 | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SPA-SRDFA-N07 | SPA SOFTWARE 1TB (151-250TB) | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SPA-SRDFA-N08 SPA-SRDFA-N09 | SPA SOFTWARE 1TB (251-4007B) | $\$ 0.00$ $\$ 0.00$ | D1 D1 | $36 \%$ $36 \%$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | SPA-SRDFA-N10 | SPA SOFTWARE 1TB (601-1000TB) | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SPA-SRDFA-N11 | SPA SOFTWARE 1TB (1001TB or greater) | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SPA-SRDFA-UPG | SPA AASE UPGRADE | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SPA-SW-BASE | RT KIT OS HOSTS DMX W/ SPA SOFTWARE AND | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |











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| BAND | sku | dESCRIPTION |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | EMC LIST PRICE USD | CATEGORY CODE | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | $\begin{gathered} \text { LP MNT } \\ \text { ANNUAL } \\ \text { (PREMIUM) } \end{gathered}$ | LP MNT ANNUAL (STANDARD) (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | RENEWAL |
| 5 | TFEIM-T18 | TF EIM CPCTY 32.01-35.00 | \$0.00 | D1 | 36\% | \$0.00 | \$6,213.60 | \$0.00 | ${ }^{\$ 0.00}$ | \$0.00 | \$0.00 | \$6,213.60 |
| 5 | TFEIM-T19 | TF EIM CPCTY 35.01-38.00 | \$0.00 | D1 | 36\% | \$0.00 | \$6,557.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,557.40 |
| 5 | TFEIM-T20 | TF EIM CPCTY 38.01-41.00 | \$0.00 | D1 | 36\% | \$0.00 | \$6,901.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,901.20 |
| 5 | TFEIM-T21 | TF EIM CPCTY 41.01-44.00 | \$0.00 | D1 | 36\% | \$0.00 | \$7,245.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$7,245.00 |
| 5 | TFEIM-T22 | TF EIM CPCTY 44.01-47.00 | \$0.00 | D1 | 36\% | \$0.00 | \$7,588.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$7,588.80 |
| 5 | TFEIM-T23 | TF EIM CPCTY 47.01-50.00 | \$0.00 | D1 | 36\% | \$0.00 | \$7,932.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$7,932.60 |
| 5 | TFEIM-T24 | TF EIM CPCTY 50.01-53.00 | \$0.00 | D1 | 36\% | \$0.00 | \$8,276.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$8,276.40 |
| 5 | TFEIM-T25 | TF EIM CPCTY 53.01-56.00 | \$0.00 | D1 | 36\% | \$0.00 | \$8,620.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$8,620.20 |
| 5 | TFEIM-T26 | TF EIM CPCTY 56.01-59.00 | \$0.00 | D1 | 36\% | \$0.00 | \$8,964.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$8,964.00 |
| 5 | TFEIM-T27 | TF EIM CPCTY 59.01-62.00 | \$0.00 | D1 | 36\% | \$0.00 | \$9,307.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$9,307.80 |
| 5 | TFEIM-T28 | TF EIM CPCTY 62.01-65.00 | \$0.00 | D1 | 36\% | \$0.00 | \$9,651.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$9,651.60 |
| 5 | TFEIM-T29 | TF EIM CPCTY 65.01-68.00 | \$0.00 | D1 | 36\% | \$0.00 | \$9,995.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$9,995.40 |
| 5 | TFEIM-T30 | TF EIM CPCTY 68.01-71.00 | \$0.00 | D1 | 36\% | \$0.00 | \$10,339.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$10,339.20 |
| 5 | TFEIM-T31 | TFEIM CPCTY 71.01-74.00 | \$0.00 | D1 | 36\% | \$0.00 | \$10,683.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$10,683.00 |
| 5 | TFEIM-T32 | TFEIM CPCTY 74.01-77.00 | \$0.00 | D1 | 36\% | \$0.00 | \$11,026.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$11,026.80 |
| 5 | TFEIM-T33 | TFEIM CPCTY 77.01-80.00 | \$0.00 | D1 | 36\% | \$0.00 | \$11,370.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$11,370.60 |
| 5 | TFEIM-T34 | TFEIM CPCTY 80.01-83.00 | \$0.00 | D1 | 36\% | \$0.00 | \$11,714.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$11,714.40 |
| 5 | TFEIM-T35 | TFEIM CPCTY 83.01-86.00 | \$0.00 | D1 | 36\% | \$0.00 | \$12,058.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$12,058.20 |
| 5 | TFEIM-T5-35U | TFEIM T5-T35 UPGRADE | \$0.00 | D1 | 36\% | \$0.00 | \$343.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$343.80 |
| 5 | TF-EIM-UPG | TF-EIM BASE UPGRADE | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | TF-M-ADD-BASE | TF-M-ADD BASE LICENSE | \$16,200.00 | D1 | 36\% | \$10,368.00 | \$2,916.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,916.00 |
| 5 | TF-M-ADD-C01 | TF-M-ADD 1TB (0-14TB) | \$1,915.00 | D1 | 36\% | \$1,225.60 | \$344.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$344.70 |
| 5 | TF-M-ADD-C02 | TF-M-ADD 1 TB ( $15-25$ TB) | \$1,800.00 | D1 | 36\% | \$1,152.00 | \$324.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$324.00 |
| 5 | TF-M-ADD-C03 | TF-M-ADD 1TB (26-40TB) | \$1,580.00 | D1 | 36\% | \$1,011.20 | \$284.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$284.40 |
| 5 | TF-M-ADD-C04 | TF-M-ADD 1TB (41-60TB) | \$1,470.00 | D1 | 36\% | \$940.80 | \$264.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$264.60 |
| 5 | TF-M-ADD-C05 | TF-M-ADD 1TB (61-1007B) | \$1,410.00 | D1 | 36\% | \$902.40 | \$253.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$253.80 |
| 5 | TF-M-ADD-C06 | TF-M-ADD 1TB (101-150TB) | \$1,270.00 | D1 | 36\% | \$812.80 | \$228.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$228.60 |
| 5 | TF-M-ADD-C07 | TF-M-ADD 1TB (151-2507B) | \$1,130.00 | D1 | 36\% | $\$ 723.20$ $\$ 6727$ | \$203.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$203.40 |
| 5 | TF-M-ADD-C08 | TF-M-ADD 1TB (251-4007B) | \$980.00 | D1 | 36\% | \$627.20 | \$176.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$176.40 |
| 5 | TF-M-ADD-C09 | TF-M-ADD 1TB (401-600TB) | \$850.00 | D1 | 36\% | \$544.00 | \$153.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$153.00 |
| 5 | TF-M-ADD-C10 | TF-M-ADD 1TB (601-10007B) | \$740.00 | D1 | 36\% | \$473.60 | \$133.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$133.20 |
| 5 | TF-M-ADD-C11 | TF-M-ADD1TB(1001-1500TB) | \$640.00 | D1 | 36\% | \$409.60 | \$115.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$115.20 |
| 5 | TF-M-ADD-T01 | TF-M ADD 0-250 TB | \$0.00 | D1 | 36\% | \$0.00 | \$1,710.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,710.00 |
| 5 | TF-M-ADD-TO2 TF-M-ADD-T03 |  | $\$ 0.00$ $\$ 0.00$ | D1 | $36 \%$ $36 \%$ | $\$ 0.00$ $\$ 0.00$ | $\$ 2,073.60$ $\$ 2.437 .20$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |  |  | $\$ 2,073.60$ $\$ 2.437 .20$ |
| 5 5 | TF-M-ADD-T03 | TF-M ADD . $501-750$ TB | $\$ 0.00$ $\$ 0.00$ | D1 D1 | 36\% | \$0.00 $\$ 0.00$ | ${ }_{\text {\$2, }}{ }^{\$ 2,437.80}$ | \$0.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 2,437.20$ $\$ 2,800.80$ |
| 5 | TF-M-ADD-T05 | TF-M ADD 1.01-2.00 ד | \$0.00 | D1 | 36\% | \$0.00 | \$3,490.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,490.20 |
| 5 | TF-M-ADD-T06 | TF-M ADD 2.01-4.00 TB | \$0.00 | D1 | 36\% | \$0.00 | \$4,179.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,179.60 |
| 5 | TF-M-ADD-T07 | TF-M ADD 4.01-6.00 ד | \$0.00 | D1 | 36\% | \$0.00 | \$4,869.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,869.00 |
| 5 | TF-M-ADD-T08 | TF-M ADD 6.01-8.00 TB | \$0.00 | D1 | 36\% | \$0.00 | \$5,558.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5,558.40 |
| 5 | TF-M-ADD-T09 | TF-M ADD 8.01-10.00 TB | \$0.00 | D1 | 36\% | \$0.00 | \$6,247.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,247.80 |
| 5 | TF-M-ADD-T10 | TF-M ADD 10.01-12.00 TB | \$0.00 | D1 | 36\% | \$0.00 | \$6,937.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,937.20 |
| 5 | TF-M-ADD-T11 | TF-M ADD 12.01-14.00 TB | \$0.00 | D1 | 36\% | \$0.00 | \$7,626.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$7,626.60 |
| 5 | TF-M-ADD-T12 | TF-M ADD 14.01-17.00 TB | \$0.00 | D1 | 36\% | \$0.00 | \$8,316.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$8,316.00 |
| 5 | TF-M-ADD-T13 | TF-M ADD 17.01-20.00 TB | \$0.00 | D1 | 36\% | \$0.00 | \$9,005.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$9,005.40 |
| 5 | TF-M-ADD-T14 | TF-M ADD 20.01-23.00 TB | \$0.00 | D1 | 36\% | \$0.00 | \$9,694.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$9,694.80 |
| 5 | TF-M-ADD-T15 | TF-M ADD 23.01-26.00 TB | \$0.00 | D1 | 36\% | \$0.00 | \$10,384.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$10,384.20 |
| 5 | TF-M-ADD-T16 | TF-M ADD 26.01-29.00 TB | \$0.00 | D1 | 36\% | \$0.00 | \$11,073.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$11,073.60 |
| 5 | TF-M-ADD-T17 | TF-M ADD 29.01-32.00 TB | \$0.00 | D1 | 36\% | \$0.00 | \$11,763.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$117,763.00 |
| 5 | TF-M-ADD-T18 | TF-M ADD 32.01-35.00 TB | \$0.00 | D1 | 36\% | \$0.00 | \$12,452.40 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 12,452.40$ $\$ 13,141.80$ |
| 5 5 | TF-M-ADD-T19 | TF-M ADD 35.01-38.00 TB | $\$ 0.00$ $\$ 0.00$ | D1 D1 | $36 \%$ $36 \%$ | $\$ 0.00$ $\$ 0.00$ | $\$ 13,141.80$ $\$ 13,831.20$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 13,141.80$ $\$ 13,831.20$ |
| 5 | TF-M-ADD-T21 | TF-M ADD 41.01-44.00 TB | \$0.00 | D1 | 36\% | \$0.00 | \$14,520.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$14,520.60 |
| 5 | TF-M-ADD-T22 | TF-M ADD 44.01-47.00 TB | \$0.00 | D1 | 36\% | \$0.00 | \$15,210.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$15,210.00 |
| 5 | TF-M-ADD-T23 | TF-M ADD 47.01-50.00 TB | \$0.00 | D1 | 36\% | \$0.00 | \$15,899.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$15,899.40 |
| 5 | TF-M-ADD-T24 | TF-M ADD 50.01-53.00 TB | \$0.00 | D1 | 36\% | \$0.00 | \$16,588.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$16,588.80 |
| 5 | TF-M-ADD-TT25 | TF-M ADD 53.01-56.00 TB | \$0.00 | D1 | 36\% | \$0.00 | \$17,278.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$17,278.20 |
| 5 | TF-M-ADD-T26 | TF-M ADD 56.01-59.00 TB | \$0.00 | D1 | 36\% | \$0.00 | \$17,967.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$17,967.60 |
| 5 | TF-M-ADD-T27 | TF-M ADD 59.01-62.00 TB | \$0.00 | D1 | 36\% | \$0.00 | \$18,657.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$18,657.00 |
| 5 | TF-M-ADD-T28 | TF-M ADD 62.01-65.00 TB | \$0.00 | D1 | 36\% | \$0.00 | \$19,346.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$19,346.40 |
| 5 | TF-M-ADD-T29 | TF-M ADD 65.01-68.00 TB | \$0.00 | D1 | 36\% | \$0.00 | \$20,035.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$20,035.80 |
| 5 | TF-M-ADD-T30 | TF-M ADD 68.01-71.00 TB | \$0.00 | D1 | 36\% | \$0.00 | \$20,725.20 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |  |
| 5 | TF-M-ADD-T31 | TF-M ADD 71.01-74.00 TB | \$0.00 | D1 | 36\% | \$0.00 | \$21,414.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$21,414.60 $\$ 22,10400$ |
| 5 | TF-M-ADD-T32 TF-M-ADD-T33 | TF-M ADD $74.01-77.00$ TB | $\$ 0.00$ $\$ 0.00$ | D1 D1 | 36\% | $\$ 0.00$ $\$ 0.00$ | \$22, 104.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$22,104.00 |
| 5 | TF-M-ADD-T34 | TF-M ADD 80.01-83.00 TB | \$0.00 | D1 | 36\% | \$0.00 | \$23,482.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$23,482.80 |
| 5 | TF-M-ADD-T35 | TF-M ADD 83.01-86.00 TB | \$0.00 | D1 | 36\% | \$0.00 | \$24,172.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$24,172.20 |
| 5 | TF-M-ADD-UPG | TF-M-ADD BASE UPGRADE | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | TF-M-ADT1-4U | TF-M ADD T1-T4 UPG | \$2,020.00 | D1 | 36\% | \$1,292.80 | \$363.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$363.60 |
| 5 | TF-M-ADT5-35 | TF-M ADD T5-35 UPG | \$3,830.00 | D1 | 36\% | \$2,451.20 | \$689.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$689.40 |
| 5 | TF-M-BASE | TF-M BASE LICENSE | $\$ 0.00$ $\$ 0.00$ | D1 | 36\% | $\$ 0.00$ $\$ 0.00$ | $\$ 918.00$ $\$ 108.00$ | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$918.00 |
| 5 5 | TF-M-C01 | TF-M 1 TB ( $(0-14$ TB) TF-M 1TB (15-25TB) | $\$ 0.00$ $\$ 0.00$ | D1 D1 | 36\% | \$0.00 $\$ 0.00$ | \$108.00 $\$ 102.60$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$108.00 |
| 5 | TF-M-C03 | TF-M 1 1 ' ( $26-40 \mathrm{~TB}$ ) | \$0.00 | D1 | 36\% | \$0.00 | \$99.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$90.00 |
| 5 | TF-M-C04 | TF-M 1 TB (41-60TB) | \$0.00 | D1 | 36\% | \$0.00 | \$82.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$82.80 |
| 5 | TF-M-C05 | TF-M 1TB (61-1007B) | \$0.00 | D1 | 36\% | \$0.00 | \$79.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$79.20 |
| 5 | TF-M-C06 | TF-M 1TB (101-1507B) | \$0.00 | D1 | 36\% | \$0.00 | \$72.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$72.00 |
| 5 | TF-M-C07 | TF-M 1 TB ( $151-25078$ ) | \$0.00 | ${ }^{\text {D1 }}$ | 36\% | \$0.00 | \$63.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$63.00 |
| 5 | TF-M-C08 | TF-M 1 18 ( $251-400 \mathrm{~TB}$ ) TF-M 1 TB (401-600TB) | $\$ 0.00$ $\$ 0.00$ | D1 | 36\% | $\$ 0.00$ $\$ 0.00$ | \$55.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$55.80 |
| 5 | TF-M-C09 | TF-M 1TB (401-600TB) | \$0.00 | D1 | 36\% | \$0.00 | \$48.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$48.60 |



| BAND | SKU | DESCRIPTION |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{gathered} \text { EMC } \\ \text { LIST PRICE USD } \end{gathered}$ | $\begin{aligned} & \text { CATEGORY } \\ & \text { CODE } \end{aligned}$ | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | $\begin{gathered} \text { LP MNT } \\ \text { ANNUAL } \\ \text { (PREMIUM) } \end{gathered}$ | LP MNT ANNUAL (STANDARD) | $\begin{aligned} & \text { LP MNT } \\ & \text { ANNUAL } \\ & (\text { BASIC }) \end{aligned}$ | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | RENEWAL |
| 5 | TF-M-T27 | TF-M CPCTY 59.01-62.00 | \$0.00 | ${ }^{\text {D1 }}$ | 36\% | \$0.00 | \$9,351.00 | \$0.00 | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$9,351.00 $\$ 969660$ |
| 5 | TF-M-T28 | TF-M CPCTY 62.01-65.00 | \$0.00 | D1 | 36\% | \$0.00 | \$9,696.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$99,696.60 |
| 5 | TF-M-T29 | TF-M CPCTY 65.01-68.00 | \$0.00 | D1 | 36\% | \$0.00 | \$10,042.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$10,042.20 |
| 5 | TF-M-T30 | TF-M CPCTY 68.01-71.00 | \$0.00 | D1 | 36\% | \$0.00 | \$10,387.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$10,387.80 |
| 5 | TF-M-T31 | TF-M CPCTY 71.01-74.00 | \$0.00 | D1 | 36\% | \$0.00 | \$10,733.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$10,733.40 |
| 5 | TF-M-T32 | TF-M CPCTY 74.01-77.00 | \$0.00 | D1 | 36\% | \$0.00 | \$11,079.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$11,079.00 |
| 5 | TF-M-T33 | TF-M CPCTY 77.01-80.00 | \$0.00 | D1 | 36\% | \$0.00 | \$11,424.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$11,424.60 |
| 5 | TF-M-T34 | TF-M CPCTY 80.01-83.00 | \$0.00 | D1 | 36\% | \$0.00 | \$11,770.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$11,770.20 |
| 5 | TF-M-T35 | TF-M CPCTY 83.01-86.00 | \$0.00 | D1 | 36\% | \$0.00 | \$12,115.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$12,115.80 |
| 5 | TF-M-T5-35U | TF-M T5-T35 UPGRADE | \$0.00 | D1 | 36\% | \$0.00 | \$345.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$345.60 |
| 5 | TF-M-UPG | TF-M BASE UPGRADE | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | TF-RUN-AS4 | RUNTIME-NO CHARGE-AS4 | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | TF-RUN-MSP | RUNTIME-NO CHARGE-MSP | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | TF-RUN-OPEN | RUNTIME NO CHARGE-OPEN | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | TF-RUN-S390 | RUNTIME-NO CHARGE-S390 | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | TF-RUN-TPF | RUNTIME-NO CHARGE-TPF | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | TF-SIM-C01 | TF-SIM 1TB (0-14TB) | \$0.00 | D1 | 36\% | \$0.00 | \$108.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$108.00 |
| 5 | TF-SIM-C02 | TF-SIM 1TB (15-25TB) | \$0.00 | D1 | 36\% | \$0.00 | \$102.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$102.60 |
| 5 | TF-SIM-CO3 | TF-SIM 1TB (26-40TB) | \$0.00 | D1 | 36\% | \$0.00 | \$90.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$90.00 |
| 5 | TF-SIM-C04 | TF-SIM 1TB (41-60TB) | \$0.00 | D1 | 36\% | \$0.00 | \$82.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$82.80 |
| 5 | TF-SIM-C05 | TF-SIM 1TB (61-1007B) | \$0.00 | D1 | 36\% | \$0.00 | \$79.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$79.20 |
| 5 | TF-SIM-C06 | TF-SIM 1TB (101-15078) | \$0.00 | D1 | 36\% | \$0.00 | \$72.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$72.00 |
| 5 | TF-SIM-C07 | TF-SIM 1 1'B (151-250TB) | \$0.00 | D1 | 36\% | \$0.00 | \$63.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$63.00 |
| 5 | TF-SIM-C08 | TF-SIM 1TB (251-4007B) | \$0.00 | D1 | 36\% | \$0.00 | \$55.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$55.80 |
| 5 | TF-SIM-C09 | TF-SIM 1TB (401-6007B) | \$0.00 | D1 | 36\% | \$0.00 | \$48.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$48.60 |
| 5 | TF-SIM-C10 | TF-SIM 1TB (601-1000TB) | \$0.00 | D1 | 36\% | \$0.00 | \$41.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$41.40 |
| 5 | TF-SIM-C11 | TF-SIM 1 TB ( 1001 TB or greater) | \$0.00 | D1 | 36\% | \$0.00 | \$36.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$36.00 |
| 5 | TF-SIM-N01 | TF-SIM 1TB (0-14TB) NLT3 | \$0.00 | D1 | 36\% | \$0.00 | \$54.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$54.00 |
| 5 | TF-SIM-NO2 | TF-SIM 1TB (15-25TB) NLT3 | $\$ 0.00$ $\$ 0.00$ | D1 | 36\% | $\$ 0.00$ $\$ 0.00$ | \$50.40 | $\$ 0.00$ $\$ 0.00$ | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$50.40 |
| 5 | TF-SIM-N03 | TF-SIM 1 18B (26-40TB) NLT3 | $\$ 0.00$ $\$ 0.00$ | D1 D1 | $36 \%$ $36 \%$ | $\$ 0.00$ $\$ 0.00$ | $\$ 45.00$ $\$ 41.40$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$45.00 |
| 5 | TF-SIM-N05 | TF-SIM 1TB (61-1007B) NLT3 | \$0.00 | D1 | 36\% | \$0.00 | \$39.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$39.60 |
| 5 | TF-SIM-N06 | TF-SIM 1TB (101-1507B) NLT3 | \$0.00 | D1 | 36\% | \$0.00 | \$36.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$36.00 |
| 5 | TF-SIM-N07 | TF-SIM 1TB (151-250TB) NLT3 | \$0.00 | D1 | 36\% | \$0.00 | \$32.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$32.40 |
| 5 | TF-SIM-N08 | TF-SIM 1TB (251-4007B) NLT3 | \$0.00 | D1 | 36\% | \$0.00 | \$27.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$27.00 |
| 5 | TF-SIM-N09 | TF-SIM 1TB (401-600TB) NLT3 | \$0.00 | D1 | 36\% | \$0.00 | \$25.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 25.20$ $\$ 21.60$ |
| 5 | TF-SIM-N10 | TF-SIM 1TB (601-10007B) NLT3 | \$0.00 | D1 | 36\% | \$0.00 | \$21.60 | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$21.60 $\$ 18.00$ |
| 5 5 | TF-SIM-N11 TF-SIM-R01 | TF-SIM1TB (1001TB or greater) NLT3 | $\$ 0.00$ $\$ 0.00$ | D1 D1 | $36 \%$ $36 \%$ | $\$ 0.00$ $\$ 0.00$ | $\$ 18.00$ $\$ 273.60$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$18.00 $\$ 273.60$ |
| 5 | TF-SIM-R02 | TF-SIM REPL 1TB (15-25TB) | \$0.00 | D1 | 36\% | \$0.00 | \$242.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$242.64 |
| 5 | TF-SIM-R03 | TF-SIM REPL 1TB (26-40TB) | \$0.00 | D1 | 36\% | \$0.00 | \$213.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$213.84 |
| 5 | TF-SIM-R04 | TF-SIM REPL 1TB (41-60TB) | \$0.00 | D1 | 36\% | \$0.00 | \$183.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$183.60 |
| 5 | TF-SIM-R05 | TF-SIM REPL 1TB (61-1007B) | \$0.00 | D1 | 36\% | \$0.00 | \$163.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$163.80 |
| 5 | TF-SIM-R06 | TF-SIM REPL 1TB (101-150TB) | \$0.00 | D1 | 36\% | \$0.00 | \$147.42 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 147.42$ $\$ 131.04$ |
| 5 5 | TF-SIM-R07 | TF-SIM REPL 1TB (151-250TB) | \$0.00 | D1 | 36\% | \$0.00 | \$131.04 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$131.04 |
| 5 | TF-SIM-R09 | TF-SIM REPL 1 TB ( $401-600$ TB) | \$0.00 | ${ }_{\text {D1 }}$ | 36\% | \$0.00 | \$ ${ }^{\text {S }}$ | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$96.48 |
| 5 | TF-SIM-R10 | TF-SIM REPL 1TB (601-10007B) | \$0.00 | D1 | 36\% | \$0.00 | \$84.42 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$84.42 |
| 5 | TF-SIM-R11 | TF-SIM REPL 1 TB ( 1001 TB or greater) | \$0.00 | D1 | 36\% | \$0.00 | \$52.74 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$52.74 |
| 5 | TFSIM-T01 | TF SIM CPCTY 0-250 | \$0.00 | D1 | 36\% | \$0.00 | \$855.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$855.00 |
| 5 | TFSIM-T02 | TF SIM CPCTY 0-250 | \$0.00 | D1 | 36\% | \$0.00 | \$1,036.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,036.80 |
| 5 | TFSIM-T03 | TF SIM CPCTY . $501-750$ | \$0.00 | D1 | 36\% | \$0.00 | \$1,218.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,218.60 |
| 5 | TFSIM-T04 | TF SIM CPCTY .751-1.00 | \$0.00 | D1 | 36\% | \$0.00 | \$1,400.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,400.40 |
| 5 | TFSIM-T05 | TF SIM CPCTY 1.01-2.00 | \$0.00 | D1 | 36\% | \$0.00 | \$1,746.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,746.00 |
| 5 | TFSIM-T06 | TF SIM CPCTY 2.01-4.00 | \$0.00 | D1 | 36\% | \$0.00 | \$2,091.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,091.60 |
| 5 | TFSIM-T07 | TF SIM CPCTY 4.01-6.00 | \$0.00 | D1 | 36\% | \$0.00 | \$2,437.20 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |  |
| 5 5 | TFSIM-T08 TFSIM-To9 | TF SIM CPCTY 6.01-8.00 | $\$ 0.00$ $\$ 0.00$ | D1 | $36 \%$ $36 \%$ | $\$ 0.00$ $\$ 0.00$ | $\$ 2,782.80$ $\$ 3.128 .40$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 2,782.80$ $\$ 3.128 .40$ |
| 5 | TFSIM-T09 | TF SIM CPCTY 10.01-12.00 | $\$ 0.00$ $\$ 0.00$ | ${ }_{\text {D1 }}$ | 36\% | \$0.00 | \$3,474.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,128.40 $\$ 3,474.00$ |
| 5 | TFSIM-T11 | TF SIM CPCTY 12.01-14.00 | \$0.00 | D1 | 36\% | \$0.00 | \$3,819.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,819.60 |
| 5 | TFSIM-T12 | TF SIM CPCTY 14.01-17.00 | \$0.00 | D1 | 36\% | \$0.00 | \$4,165.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,165.20 |
| 5 | TFSIM-T13 | TF SIM CPCTY 17.01-20.00 | \$0.00 | D1 | 36\% | \$0.00 | \$4,510.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 | TFSIM-T14 | TF SIM CPCTY 20.01-23.00 | \$0.00 | D1 | 36\% | \$0.00 | \$4,856.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,856.40 |
| 5 | TFSIM-T1-4U | TF SIM T1-TT UPGRADE | \$0.00 | D1 | 36\% | \$0.00 | \$181.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$181.80 |
| 5 5 | TFSIM-T15 | TF SIM CPCTY 23.01-26.00 | $\$ 0.00$ $\$ 0.00$ | D1 D1 | $36 \%$ $36 \%$ | $\$ 0.00$ $\$ 0.00$ | \$5,202.00 $\$ 5,547.60$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$5,202.00 $\$ 5,547.60$ |
| 5 | TFSIM-T17 | TF SIM CPCTY 29.01-32.00 | \$0.00 | D1 | 36\% | \$0.00 | \$5,893.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5,893.20 |
| 5 | TFSIM-T18 | TF SIM CPCTY 32.01-35.00 | \$0.00 | D1 | 36\% | \$0.00 | \$6,238.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,238.80 |
| 5 | TFSIM-T19 | TF SIM CPCTY 35.01-38.00 | \$0.00 | D1 | 36\% | \$0.00 | \$6,584.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,584.40 |
| 5 | TFSIM-T20 | TF SIM CPCTY 38.01-41.00 | \$0.00 | D1 | 36\% | \$0.00 | \$6,930.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,930.00 |
| 5 | TFSIM-T21 | TF SIM CPCTY 41.01-44.00 | \$0.00 | D1 | 36\% | \$0.00 | \$7,275.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$7,275.60 |
| 5 | TFSIM-T22 | TF SIM CPCTY 44.01-47.00 | \$0.00 | D1 | 36\% | \$ $\$ 0.00$ | $\$ 7,621.20$ $\$ 7966.80$ | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 | \$7,621.20 |
| 5 5 | TFSIM-T23 TFSIM-T24 | TF SIM CPCTY 47.01-50.00 TF SIM CPCTY 50.01-53.00 | $\$ 0.00$ $\$ 0.00$ | D1 D1 | $36 \%$ $36 \%$ | $\$ 0.00$ $\$ 0.00$ | $\$ 7,966.80$ $\$ 8,312.40$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$7,966.80 |
| 5 | TFSIM-T25 | TF SIM CPCTY 53.01-56.00 | \$0.00 | D1 | 36\% | \$0.00 | \$8,658.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$8,658.00 |
| 5 | TFSIM-T26 | TF SIM CPCTY 56.01-59.00 | \$0.00 | D1 | 36\% | \$0.00 | \$9,003.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$9,003.60 |
| 5 | TFSIM-T27 | TF SIM CPCTY 59.01-62.00 | \$0.00 | D1 | 36\% | \$0.00 | \$9,349.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$9,349.20 |
| 5 | TFSIM-T28 | TF SIM CPCTY 62.01-65.00 | \$0.00 | D1 | 36\% | \$0.00 | \$9,694.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$9,694.80 |
| 5 | TFSIM-T29 | TF SIM CPCTY 65.01-68.00 | \$0.00 | D1 | 36\% | \$0.00 | \$10,040.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$10,040.40 |
| 5 | TFSIM-T30 | TF SIM CPCTY 68.01-71.00 | \$0.00 | D1 | 36\% | \$0.00 | \$10,386.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$10,386.00 |



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| BAND |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SKU | DESCRIPTION | $\begin{gathered} \text { EMC } \\ \text { LIST PRICE USD } \end{gathered}$ | CATEGORY CODE | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | LP MNT ANNUAL (PREMIUM) | LP MNT ANNUAL (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | Renewal |
| 5 | TFSNAP-T18 | TFSNAP CPCTY 32.01-35.00 | \$0.00 | D1 | 36\% | \$0.00 | \$24,901.20 | \$0.00 | $\$ 0.00$ | \$0.00 | \$0.00 | \$24,901.20 |
| 5 | TFSNAP-T19 | TFSNAP CPCTY 35.01-38.00 | \$0.00 | D1 | 36\% | \$0.00 | \$26,280.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$26,280.00 |
| 5 | TFSNAP-T20 | TFSNAP CPCTY 38.01-41.00 | \$0.00 | D1 | 36\% | \$0.00 | \$27,658.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$27,658.80 |
| 5 | TFSNAP-T21 | TFSNAP CPCTY 41.01-44.00 | \$0.00 | D1 | 36\% | \$0.00 | \$29,037.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$29,037.60 |
| 5 | TFSNAP-T22 | TFSNAP CPCTY 44.01-47.00 | \$0.00 | D1 | 36\% | \$0.00 | \$30,416.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$30,416.40 |
| 5 | TfSNAP-T23 | TFSNAP CPCTY 47.01-50.00 | \$0.00 | D1 | 36\% | \$0.00 | \$31,795.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$31,795.20 |
| 5 | TFSNAP-T24 | TFSNAP CPCTY 50.01-53.00 | \$0.00 | D1 | 36\% | \$0.00 | \$33,174.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$33,174.00 |
| 5 | TFSNAP-T25 | TFSNAP CPCTY 53.01-56.00 | \$0.00 | D1 | 36\% | \$0.00 | \$34,552.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$34,552.80 |
| 5 | TFSNAP-T26 | TFSNAP CPCTY 56.01-59.00 | \$0.00 | D1 | 36\% | \$0.00 | \$35,931.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$35,931.60 |
| 5 | TFSNAP-T27 | TFSNAP CPCTY 59.01-62.00 | \$0.00 | D1 | 36\% | \$0.00 | \$37,310.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$37,310.40 |
| 5 | TFSNAP-T28 | TFSNAP CPCTY 62.01-65.00 | \$0.00 | D1 | 36\% | \$0.00 | \$38,689.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$38,689.20 |
| 5 | TFSNAP-T29 | TFSNAP CPCTY 65.01-68.00 | \$0.00 | D1 | 36\% | \$0.00 | \$40,068.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$40,068.00 |
| 5 | TfSNAP-T30 | TFSNAP CPCTY 68.01-71.00 | \$0.00 | D1 | 36\% | \$0.00 | \$41,446.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$41,446.80 |
| 5 | TFSNAP-T31 | TFSNAP CPCTY 71.01-74.00 | \$0.00 | D1 | 36\% | \$0.00 | \$42,825.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$42,825.60 |
| 5 | TFSNAP-T32 | TFSNAP CPCTY 74.01-77.00 | \$0.00 | D1 | 36\% | \$0.00 | \$44,204.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$44,204.40 |
| 5 | TFSNAP-T33 | TFSNAP CPCTY 77.01-80.00 | \$0.00 | D1 | 36\% | \$0.00 | \$45,583.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$45,583.20 |
| 5 | TFSNAP-T34 | TFSNAP CPCTY 80.01-83.00 | \$0.00 | D1 | 36\% | \$0.00 | \$46,962.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$46,962.00 |
| 5 | TFSNAP-T35 | TFSNAP CPCTY 83.01-86.00 | \$0.00 | D1 | 36\% | \$0.00 | \$48,340.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$48,340.80 |
| 5 | TFSNAP-T5-35U | TFSNAP T5-T35 UPGRADE | \$0.00 | D1 | 36\% | \$0.00 | \$1,378.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,378.80 |
| 5 | TF-SNAP-UPGL | TF-SNAP LITE BASE UPGRADE | \$0.00 | D1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | TFSNPAD-T1-4U | TF-SNAP ADD T1-T4 UPG | \$0.00 | D1 | 36\% | \$0.00 | \$363.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$363.60 |
| 5 | TF-T1 | TF CAPACITY 0-250 | \$0.00 | D1 | 36\% | \$0.00 | \$3,421.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,421.80 |
| 5 | TF-T10 | TF CAPACITY 10.01-12.00 | \$0.00 | D1 | 36\% | \$0.00 | \$13,870.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$13,870.80 |
| 5 | TF-T11 | TF CAPACITY 12.01-14.00 | \$0.00 | D1 | 36\% | \$0.00 | \$15,249.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$15,249.60 |
| 5 | TF-T12 | TF CAPACITY 14.01-16.00 | \$0.00 | D1 | 36\% | \$0.00 | \$16,628.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$16,628.40 |
| 5 | TF-T13 | TF CPCTY 17.01-20.00 | \$0.00 | D1 | 36\% | \$0.00 | \$18,007.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$18,007.20 |
| 5 | TF-T14 | TF CPCTY 20.01-23.00 | \$0.00 | D1 | 36\% | \$0.00 | \$19,386.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$19,386.00 |
| 5 | TF-T1-4UP | TF T1-T4 UPGRADE | \$0.00 | D1 | 36\% | \$0.00 | \$725.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$725.40 |
| 5 | TF-T15 | TF CPCTY 23.01-26.00 | \$0.00 | D1 | 36\% | \$0.00 | \$20,764.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$20,764.80 |
| 5 | TF-T16 | TF CPCTY 26.01-29.00 | \$0.00 | D1 | 36\% | \$0.00 | \$22,143.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$22,143.60 |
| 5 | TF-T17 | TF CPCTY 29.01-32.00 | \$0.00 | D1 | 36\% | \$0.00 | \$23,522.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$23,522.40 |
| 5 | TF-T18 | TF CPCTY 32.01-35.00 | \$0.00 | D1 | 36\% | \$0.00 | \$24,901.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$24,901.20 |
| 5 | TF-T19 | TF CPCTY 35.01-38.00 | \$0.00 | D1 | 36\% | \$0.00 | \$26,280.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$26,280.00 |
| 5 | TF-T2 | TF CAPACITY. 2511.500 | \$0.00 | D1 | 36\% | \$0.00 | \$4,147.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,147.20 |
| 5 | TF-T20 | TF CPCTY 38.01-41.00 | \$0.00 | D1 | 36\% | \$0.00 | \$27,658.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$27,658.80 |
| 5 | TF-T21 | TF CPCTY 41.01-44.00 | \$0.00 | D1 | 36\% | \$0.00 | \$29,037.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$29,037.60 |
| 5 | TF-T22 | TF CPCTY 44.01-47.00 | \$0.00 | D1 | 36\% | \$0.00 | \$30,416.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$30,416.40 |
| 5 | TF-T23 | TF CPCTY 47.01-50.00 | \$0.00 | D1 | 36\% | \$0.00 | \$31,795.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 31.795 .20$ $\$ 33174.00$ |
| 5 5 | TF-T24 | TF CPCTY 50.01-53.00 TF CPCTY 53.01-56.00 | $\$ 0.00$ $\$ 0.00$ | D1 D1 | $36 \%$ $36 \%$ | $\$ 0.00$ $\$ 0.00$ | $\$ 33,174.00$ $\$ 34,552.80$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 33,174.00$ $\$ 34.552 .80$ |
| 5 | TF-T26 | TF CPCTY 56.01-59.00 | \$0.00 | D1 | 36\% | \$0.00 | \$35,931.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$ \$34,552.80 |
| 5 | TF-T27 | TF CPCTY 59.01-62.00 | \$0.00 | D1 | 36\% | \$0.00 | \$37,310.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$37,310.40 |
| 5 | TF-T28 | TF CPCTY 62.01-65.00 | \$0.00 | D1 | 36\% | \$0.00 | \$38,689.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$38,689.20 |
| 5 | TF-T29 | TF CPCTY 65.01-68.00 | \$0.00 | D1 | 36\% | \$0.00 | \$40,068.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$40,068.00 |
| 5 | TF-T3 | TF CAPACITY . 501-750 | \$0.00 | D1 | 36\% | \$0.00 | \$4,872.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,872.60 |
| 5 | TF-T30 | TF CPCTY 68.01-71.00 | \$0.00 | D1 | 36\% | $\$ 0.00$ $\$ 0.00$ | \$411,446.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$41,446.80 |
| 5 5 | TF-T31 | TF CPCTY 71.01-74.00 | $\$ 0.00$ $\$ 0.00$ | D1 | 36\% | $\$ 0.00$ $\$ 0.00$ | \$42,825.60 | $\$ 0.00$ $\$ 0.00$ | \$0.00 | $\$ 0.00$ $\$ 0.00$ | \$0.00 | \$42,825.60 |
| 5 | TF-T33 | TF CPCTY 77.01-80.00 | \$0.00 | D1 | 36\% | \$0.00 | \$45,583.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$44,204.40 |
| 5 | TF-T34 | TF CPCTY 80.01-83.00 | \$0.00 | D1 | 36\% | \$0.00 | \$46,962.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$46,962.00 |
| 5 | TF-T35 | TF CPCTY 83.01-86.00 | \$0.00 | D1 | 36\% | \$0.00 | \$48,340.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$48,340.80 |
| 5 | TF-T4 | TF CAPACITY .751-1.00 | \$0.00 | D1 | 36\% | \$0.00 | \$5,598.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5,598.00 |
| 5 | TF-T5 | TF CAPACITY 1.01-2.00 | \$0.00 | D1 | 36\% | \$0.00 | \$6,976.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,976.80 |
| 5 | TF-T5-30UP | TF T5-T30 UPGRADE | \$0.00 | D1 | 36\% | \$0.00 | \$1,378.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,378.80 |
| 5 | TF-T5-35U | TF T5-T35 UPGRADE | \$0.00 | D1 | 36\% | \$0.00 | \$1,378.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,378.80 |
| 5 | TF-T6 | TF CAPACITY 2.01-4.00 | \$0.00 | D1 | 36\% | \$0.00 | \$8,355.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 | TF-T7 | TF CAPACTY 4.01-6.00 | \$0.00 | D1 | 36\% | \$0.00 | \$9,734.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$9,734.40 |
| 5 | TF-T8 | TF CAPACITY 6.01-8.00 | \$0.00 | D1 | 36\% | \$0.00 | \$11.113.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$11,113.20 |
| 5 | TF-T9 ${ }_{\text {TSNAPADD-T01 }}$ | TF CAPACITY 8.01-10.00 | $\$ 0.00$ $\$ 0.00$ | D1 D1 | 36\% | $\$ 0.00$ $\$ 0.00$ | $\$ 12,492.00$ $\$ 1,710.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 12,492.00$ $\$ 1,710.00$ |
| 5 | TSNAPADD-T02 | TF-SNAP ADD . 251 -.500тB | \$0.00 | D1 | 36\% | \$0.00 | \$2,073.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,073.60 |
| 5 | TSNAPADD-T03 | TF-SNAP ADD . 501 -750TB | \$0.00 | D1 | 36\% | \$0.00 | \$2,437.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,437.20 |
| 5 | TSNAPADD-T04 | TF-SNAP ADD .751-1.007B | \$0.00 | D1 | 36\% | \$0.00 | \$2,800.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,800.80 |
| 5 | TSNAPADD-T05 | TF-SNAP ADD 1.01-2.007B | \$0.00 | D1 | 36\% | \$0.00 | \$3,490.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,490.20 |
| 5 | TSNAPADD-T06 | TF-SNAP ADD 2.01-4.007B | \$0.00 | D1 | 36\% | \$0.00 | \$4,179.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,179.60 |
| 5 | TSNAPADD-T07 | TF-SNAP ADD $4.01-6.00$ TB | \$0.00 | D1 | 36\% | \$0.00 | \$4,869.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,869.00 |
| 5 | TSNAPADD-T08 | TF-SNAP ADD $6.01-8.800$ P | \$0.00 | D1 | 36\% | \$0.00 | \$ $\$ 6,247.80$ | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,247.80 |
| 5 | TSNAPADD-T10 | TF-SNAP ADD 10.01-12.00TB | \$0.00 | D1 | 36\% | \$0.00 | \$6,937.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,937.20 |
| 5 | TSNAPADD-T11 | TF-SNAP ADD 12.01-14.00TB | \$0.00 | D1 | 36\% | \$0.00 | \$7,626.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$7,626.60 |
| 5 | TSNAPADD-T12 | TF-SNAP ADD 14.01-17.00TB | \$0.00 | D1 | 36\% | \$0.00 | \$8,316.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$8,316.00 |
| 5 | TSNAPADD-T13 | TF-SNAP ADD 17.01-20.00TB | \$0.00 | D1 | 36\% | \$0.00 | \$9,005.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$9,005.40 |
| 5 | TSNAPADD-T14 | TF-SNAP ADD 20.01-23.00TB | \$0.00 | D1 | 36\% | \$0.00 | \$9,694.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$9,694.80 |
| 5 | TSNAPADD-T15 | TF-SNAP ADD 23.00-26.007B | \$0.00 | D1 | 36\% |  |  | \$0.00 | \$0.00 |  |  |  |
| 5 5 | TSNAPADD-T16 TSNAPADD-T17 | TF-SNAP ADD 26.01-29.00TB | $\$ 0.00$ $\$ 0.00$ | D1 D1 | $36 \%$ $36 \%$ | $\$ 0.00$ $\$ 0.00$ | $\$ 11,073.60$ $\$ 11,763.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 11,073.60$ $\$ 11,763.00$ |
| 5 | TSNAPADD-T18 | TF-SNAP ADD 32.01-35.00TB | \$0.00 | D1 | 36\% | \$0.00 | \$12,452.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$12,452.40 |
| 5 | TSNAPADD-T19 | TF-SNAP ADD 35.01-38.00TB | \$0.00 | D1 | 36\% | \$0.00 | \$13,141.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$13,141.80 |
| 5 | TSNAPADD-T20 | TF-SNAP ADD 38.01-41.00TB | \$0.00 | D1 | 36\% | \$0.00 | \$13,831.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$13,831.20 |
| 5 | TSNAPADD-T21 | TF-SNAP ADD 41.01-44.00TB | \$0.00 | D1 | 36\% | \$0.00 | \$14,520.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$14,520.60 |

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| BAND |  | DESCRIPTION |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SKU |  | EMC LIST PRICE USD | CATEGORY CODE | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | $\begin{gathered} \text { LP MNT } \\ \text { ANNUAL } \\ \text { (PREMIUM) } \end{gathered}$ | LP MNT ANNUAL (STANDARD) | LP MNT ANNUAL (BASIC) | $\begin{aligned} & \text { LP WARR UPG } \\ & \text { (PREMIUM) } \end{aligned}$ | LP WARR UPG (STANDARD) | RENEWAL |
| 5 | 456-104-670 | RPSELOC UG FOR CX4-960 $=1 \mathrm{C}$ | \$0.00 | ${ }^{\text {D2 }}$ | 36\% | \$0.00 | \$2,286.00 | \$0.00 | ${ }^{\$ 0.00}$ | \$0.00 | \$0.00 | \$2,286.00 |
| 5 | 456-104-671 | RP/SE REM UPGRADE TO LOC \& REM = IC | \$0.00 | D2 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-104-672 | RP/SE LOC UPGRADE TO REM = IC | \$0.00 | D2 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-105-382 | SRMSUITE CENTERA (NODE PAIR) = ID | \$0.00 | D2 | 36\% | \$0.00 | \$534.60 | \$475.20 | \$0.00 | \$0.00 | \$0.00 | \$534.60 |
| 5 | 456-105-483 | SRMSUITE UPG CENTERA (NODE PAIR) =ID | \$0.00 | D2 | 36\% | \$0.00 | \$138.60 | \$123.20 | \$0.00 | \$0.00 | \$0.00 | \$138.60 |
| 5 | 456-110-777 | VIPR SRM CENTERA (NODE PAIR) =ID | \$2,970.00 | ${ }^{\text {D2 }}$ | 36\% | \$1,900.80 | \$534.60 | \$475.20 | \$0.00 | \$0.00 | \$0.00 | \$534.60 |
| 5 | 458-000-202 | VIPR SRM for CENTERA $=$ ID | \$0.00 | ${ }^{\text {D2 }}$ | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-000-213 | VIPR SRM UPG for CENTERA $=$ ID | \$0.00 | D2 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | ACLG45-T1 | ACCESSLOGIX,FC4500, T1 | \$0.00 | D2 | 36\% | \$0.00 | \$1,116.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,116.00 |
| 5 | ACLG45-T10 | ACCESSLOGIX,FC4500,T10 | \$0.00 | D2 | 36\% | \$0.00 | \$8,020.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$8,020.80 |
| 5 | ACLG45-T11 | ACCESSLOGIX,FC4500,T11 | \$0.00 | D2 | 36\% | \$0.00 | \$9,068.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$9,068.40 |
| 5 | ACLG45-T12 | ACCESSLOGIX,FC4500,T12 | \$0.00 | D2 | 36\% | \$0.00 | \$10,114.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$10,114.20 |
| 5 | ACLG45-T2 | ACCESSLOGIX,FC4500, T2 | \$0.00 | D2 | 36\% | \$0.00 | \$1,324.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,324.80 |
| 5 | ACLG45-T3 | ACCESSLOGIX,FC4500, T3 | \$0.00 | D2 | 36\% | \$0.00 | \$1,535.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,535.40 |
| 5 | ACLG45-T4 | ACCESSLOGIX,FC4500, T4 | \$0.00 | D2 | 36\% | \$0.00 | \$1,744.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,744.20 |
| 5 | ACLG45-T5 | ACCESSLOGIX,FC4500, T5 | \$0.00 | D2 | 36\% | \$0.00 | \$2,790.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,790.00 |
| 5 | ACLG45-T6 | ACCESSLOGIX,FC4500, T6 | \$0.00 | D2 | 36\% | \$0.00 | \$3,835.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,835.80 |
| 5 | ACLG45-T7 | ACCESSLOGIX,FC4500, ${ }^{\text {, } 77}$ | \$0.00 | D2 | 36\% | \$0.00 | \$4,883.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,883.40 |
| 5 | ACLG45-T8 | ACCESSLOGIX,FC4500, ${ }^{\text {P }}$ | \$0.00 | ${ }^{\text {D2 }}$ | 36\% | \$0.00 | \$5,929.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5,929.20 |
| 5 | ACLG45-T9 | ACCESSLOGIX,FC4500, 9 | \$0.00 | D2 | 36\% | \$0.00 | \$6,975.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,975.00 |
| 5 | ACLG47-T1 | ACCESS LOGIX, FC4700, T1 | \$0.00 | D2 | 36\% | \$0.00 | \$1,116.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,116.00 |
| 5 | ACLG47-T10 | ACCESSLOGIX,FC4700,T10 | \$0.00 | D2 | 36\% | \$0.00 | \$8,020.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$8,020.80 |
| 5 | ACLG47-T11 | ACCESSLOGIX,FC4700,T11 | \$0.00 | D2 | 36\% | \$0.00 | \$9,068.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$9,068.40 |
| 5 | ACLG47-T12 | ACCESSLOGIX,FC4700,T12 | \$0.00 | D2 | 36\% | \$0.00 | \$10,114.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$10,114.20 |
| 5 | ACLG47-T2 | ACCESSLOGIX,FC4700, T2 | \$0.00 | D2 | 36\% | \$0.00 | \$1,324.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,324.80 |
| 5 | ACLG47-T3 | ACCESLLOGIX,FC4700,T3 | \$0.00 | D2 | 36\% | \$0.00 | \$1,535.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,535.40 |
| 5 | ACLG47-T4 | ACCESSLOGIX,FC4700, T4 | \$0.00 | D2 | 36\% | \$0.00 | \$1,744.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,744.20 |
| 5 | ACLG47-T5 | ACCESS LOGIX, FC4700, T5 | \$0.00 | D2 | 36\% | \$0.00 | \$2,790.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,790.00 |
| 5 | ACLG47-T6 | ACCESSLOGIX,FC4700, T6 | \$0.00 | D2 | 36\% | \$0.00 | \$3,835.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,835.80 |
| 5 | ACLG47-77 | ACCESSLOGIX, FC4700, 77 | \$0.00 | D2 | 36\% | \$0.00 | \$4,883.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,883.40 |
| 5 | ACLG47-T8 | ACCESSLOGIX,FC4700, ${ }^{\text {P }}$ | \$0.00 | D2 | 36\% | \$0.00 | \$5,929.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5,929.20 |
| 5 | ALLG47-T9 | ACCESSLOGIX,FC4700,T9 | \$0.00 | ${ }^{\text {D2 }}$ | 36\% | \$0.00 | \$6,975.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,975.00 |
| 5 | AFS-120 | ADVANCED FAST SUITE FOR THE CX4/NS-120 | \$0.00 | ${ }^{\text {D2 }}$ | 36\% | \$0.00 | \$1,215.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,215.00 |
| 5 | AFS-240 | EMC ADVANCED FAST SUITE FOR THE CX4-240 <br> FAST SUITE- UPGRADE TO CX4-240 PLATFORM | \$0.00 | ${ }^{\text {D2 }}$ | 36\% | \$0.00 | \$6,075.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,075.00 |
| 5 | AFS-240UPG AFS-480 | FAST SUITE-UPGRADE TO CX4-240 PLATFORM ADVANCED FAST SUITE FOR THE CX4/NS-480 | $\$ 0.00$ $\$ 0.00$ | D2 D2 | 36\% | $\$ 0.00$ $\$ 0.00$ | $\$ 6,075.00$ $\$ 15,795.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\begin{aligned} & \$ 0.00 \\ & \$ 0.00 \end{aligned}$ | $\$ 6,075.00$ $\$ 15,795.00$ |
| 5 | AFS-480UPG | FAST SUITE - UPGRADE TO CX4-480 PLATFORM | \$0.00 | D2 | 36\% | \$0.00 | \$15,795.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$15,795.00 |
| 5 | AFS-960 | ADVANCED FAST SUITE FOR THE CX4/NS-960 | \$0.00 | D2 | 36\% | \$0.00 | \$25,515.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$25,515.00 |
| 5 | AFS-960UPG | FAST SUITE - UPGRADE TO CX4-960 PLATFORM | \$0.00 | D2 | 36\% | \$0.00 | \$25,515.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$25,515.00 |
| 5 | AL200-KIT | CX200 ACCESS LOGIX MEDIA | \$0.00 | ${ }^{\text {D2 }}$ | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | AL200-KIT303 | CX200 ACC LGX V2.04 MEDIA | \$0.00 | D2 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | AL200-KIT308 | CX200 ACC LGX V2.05 MEDIA | \$0.00 | D2 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | AL400-KIT | CX400 ACCESS LOGIX MEDIA | \$0.00 | D2 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | AL400-KIT303 | CX400 ACC LGX V2.04 MEDIA | \$0.00 | D2 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | AL400-KIT308 | CX400 ACC LGX V2.05 MEDIA | \$0.00 | ${ }^{\text {D2 }}$ | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | AL400-NAS | CX400 ACCESSLOGIX FOR NAS | \$0.00 | ${ }^{\text {D2 }}$ | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | AL400-T1 | CX400 ACCESS LOGIX TIER 1 | \$0.00 | ${ }^{\text {D2 }}$ | 36\% | \$0.00 | \$651.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$651.00 |
| 5 | AL400-T10 | CX400 ACCESS LOGIX TIER 10 | \$0.00 | D2 | 36\% | \$0.00 | \$3,459.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,459.00 |
| 5 | AL400-T11 | CX400 ACCESS LOGIX TIER 11 | \$0.00 | D2 | 36\% | \$0.00 | \$3,459.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,459.00 |
| 5 | AL400-T12 | CX400 ACCESS LOGIX TIER 12 | \$0.00 | D2 | $36 \%$ $36 \%$ | \$0.00 | \$3,459.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,499.00 |
| 5 | ${ }_{\text {AL400-T2 }}{ }_{\text {AL40071-T4 }}$ | CX400 ACCESS-LGX UPG CX400 ACCESS LOGIX TIER 2 | $\$ 0.00$ $\$ 0.00$ | D2 D2 | $36 \%$ $36 \%$ | $\$ 0.00$ $\$ 0.00$ | \$104.40 $\$ 773.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 104.40$ $\$ 773.00$ |
| 5 | AL400-T3 | CX400 ACCESS LOGIX TIER 3 | \$0.00 | D2 | 36\% | \$0.00 | \$895.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$895.00 |
| 5 | AL400-T4 | CX400 ACCESS LOGIX TIER 4 | \$0.00 | D2 | 36\% | \$0.00 | \$1,016.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,016.00 |
| 5 | AL400-T5 | CX400 ACCESS LOGIX TIER 5 | \$0.00 | D2 | 36\% | \$0.00 | \$1,628.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,628.00 |
| 5 | AL400t5-T12 | CX400 ACCESS-LGX UPG | \$0.00 | D2 | 36\% | \$0.00 | \$523.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$523.80 |
| 5 | AL400TS-T8 | CX400 ACCESS-LGX UPG | \$0.00 | D2 | 36\% | \$0.00 | \$523.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$523.80 |
| 5 | ${ }^{\text {ALL400-T6 }}$ | CX400 ACCESS LOGIX TIER 6 | \$0.00 | ${ }^{\text {D2 }}$ | 36\% | \$0.00 | \$2,239.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,239.00 |
| 5 | AL400-T7 | CX400 ACCESS LOGIX TIER 7 | \$0.00 | D2 | 36\% | \$0.00 | \$2,848.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 2,848.00$ $\$ 3,459.00$ |
| 5 | AL400-T8 AL400-T9 | CX400 ACCESS LOGIX TIER 8 CX400 ACCESS LOGIX TIER9 | $\$ 0.00$ $\$ 0.00$ | D2 D2 | $36 \%$ $36 \%$ | $\$ 0.00$ $\$ 0.00$ | $\$ 3,459.00$ $\$ 3,459.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 3,459.00$ $\$ 3,459.00$ |
| 5 | AL40099-T12 | CX400 ACCESS-LGX UPG | \$0.00 | D2 | 36\% | $\$ 0.00$ $\$ 0.00$ | \$3,459.00 ${ }_{\text {\$0.00 }}$ | \$ $\$ 0.00$ | \$0.00 | $\$ 0.00$ $\$ 0.00$ | \$0.00 | \$3,459.00 |
| 5 | AL45T1-T4 | ACCESSLOGIX,FC4500,T1-T4 | \$0.00 | D2 | 36\% | \$0.00 | \$208.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$208.80 |
| 5 | AL45T5-T12 | ACCESSLOGIX,FC4500, T5-T12 | \$0.00 | D2 | 36\% | \$0.00 | \$1,045.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,045.80 |
| 5 | AL600-KIT | CX600 ACCESS LOGIX MEDIA | \$0.00 | ${ }^{\text {D2 }}$ | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 0.00$ $\$ 000$ |
| 5 | AL600-KIT303 | CX600 ACC LGX V2.04 MEDIA | \$0.00 | ${ }^{\text {D2 }}$ | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 0.00$ $\$ 0.00$ |
| 5 5 | AL600-KIT308 AL600-NAS | CX600 ACC LGX V2.05 MEDIA C 600 ACCESSLOGIX FOR NAS | $\$ 0.00$ $\$ 0.00$ | D2 D2 | $36 \%$ $36 \%$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | AL600-T1 | CX600 ACCESS LOGIX TIER 1 | \$0.00 | D2 | 36\% | \$0.00 | \$1,302.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,302.00 |
| 5 | AL600-T10 | CX600 ACCESS LOGIX TIER 10 | \$0.00 | D2 | 36\% | \$0.00 | \$9,358.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$9,358.00 |
| 5 | AL600-T11 | CX600 ACCESS LOGIX TIER 11 | \$0.00 | D2 | 36\% | \$0.00 | \$10,580.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$10,580.00 |
| 5 | AL600-T12 | CX600 ACCESS LOGIX TIER 12 | \$0.00 | D2 | 36\% | \$0.00 | \$11,801.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$11,801.00 |
| 5 | AL600-T19 | CX600 ACCESS LOGIX T19 | \$0.00 | D2 | 36\% | \$0.00 | \$11,801.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$11,801.00 |
| 5 | AL600-T2 | CX600 ACCESS LOGIX TIER 2 | \$0.00 | ${ }^{\text {D2 }}$ | 36\% | $\$ 0.00$ $\$ 0.00$ | $\$ 1.546 .00$ $\$ 11.801 .00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 1,546.00$ $\$ 11.801 .00$ |
| 5 | ${ }_{\text {ALL }}^{\text {AL600-TT20 }}$ | CX600 ACCESS LOGIX T20 CX600 ACCESS LOGIX 21 | $\$ 0.00$ $\$ 0.00$ | D2 D2 | $36 \%$ $36 \%$ | $\$ 0.00$ $\$ 0.00$ | \$11,801.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$11,801.00 $\$ 11,801.00$ |
| 5 | AL600-T22 | CX600 ACCESS LOG1X T22 | \$0.00 | D2 | 36\% | \$0.00 | \$11,801.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$11,801.00 |
| 5 | AL600-T23 | CX600 ACCESS LOGIX T23 | \$0.00 | D2 | 36\% | \$0.00 | \$11,801.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$11,801.00 |
| 5 | AL600-T24 | CX600 ACCESS LOGIX T24 | \$0.00 | D2 | 36\% | \$0.00 | \$11,801.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$11,801.00 |
| 5 | AL600-T25 | CX600 ACCESS LOGIX T25 | \$0.00 | D2 | 36\% | \$0.00 | \$11,801.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$11,801.00 |





| BAND |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SKU | description | EMC LIST PRICE USD | category CODE | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | $\begin{gathered} \text { LP MNT } \\ \text { ANNUAL } \\ \text { (PREMIUM) } \end{gathered}$ | LP MNT ANNUAL (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | Renewal |
| 5 | CC-SM-CX4-T5 | SAN MGR CX4000 1.01-2.00 | \$0.00 | D2 | 36\% | \$0.00 | \$3,367.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,367.80 |
| 5 | CC-SM-CX4-T6 | SAN MGR CX400 2.01-4.00 | \$0.00 | D2 | 36\% | \$0.00 | \$4,197.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,197.60 |
| 5 | CC-SM-CX4-T7 | SAN MGR CX400 4.01-6.00 | \$0.00 | D2 | 36\% | \$0.00 | \$5,027.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5,027.40 |
| 5 | CC-SM-CX4-T8 | SAN MGR CX400 6.01-8.00 | \$0.00 | D2 | 36\% | \$0.00 | \$5,857.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5,857.20 |
| 5 | CC-SM-CX4-T9 | SAN MGR CX400 8.01-10.00 | \$0.00 | D2 | 36\% | \$0.00 | \$6,687.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,687.00 |
| 5 | CC-SM-Cx6-T1 | CC5.1 SAN MGR-CL CX6 T1 | \$0.00 | D2 | 36\% | \$0.00 | \$2,008.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,008.80 |
| 5 | CC-SM-CX6-T10 | CC5.1 SAN MGR-CL CX6 T10 | \$0.00 | D2 | 36\% | \$0.00 | \$7,516.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$7,516.80 |
| 5 | CC-SM-CX6-T11 | CC5.1 SAN MGR-CL CX6 T11 | \$0.00 | ${ }^{\text {D2 }}$ | 36\% | \$0.00 | \$8,346.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$8,346.60 |
| 5 | CC-SM-CX6-T12 | CC5.1 SAN MGR-CL CX6 T12 | \$0.00 | ${ }^{\text {D2 }}$ | 36\% | \$0.00 | \$9,176.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$9,176.40 |
| 5 | CC-SM-CX6-T13 | CC5.1 SAN MGR-CL-CX6 T13 | \$0.00 | D2 | 36\% | \$0.00 | \$10,006.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$10,006.20 |
| 5 | CC-SM-CX6-T14 | CC5.1 SAN MGR-CL-CX6 114 | \$0.00 | D2 | 36\% | \$0.00 | \$10,836.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$10,836.00 |
| 5 | CC-SM-CX6-T15 | CC5.1 SAN MGR-CL-CX6 T15 | \$0.00 | D2 | 36\% | \$0.00 | \$11,665.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$11,665.80 |
| 5 | CC-SM-CX6-T16 | CC5.1 SAN MGR-CL-CX6 T16 | \$0.00 | ${ }^{\text {D2 }}$ | 36\% | \$0.00 | \$12,495.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$12,495.60 |
| 5 | CC-SM-CX6-T17 | CC5.1 SAN MGR-CL-CX6 117 | \$0.00 | D2 | 36\% | \$0.00 | \$13,325.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$13,325.40 |
| 5 | CC-SM-CX6-T18 | CC5.1 SAN MGR-CL-CX6 T18 | \$0.00 | D2 | 36\% | \$0.00 | \$14,155.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$14,155.20 |
| 5 | CC-SM-CX6-T19 | CC5.1 SAN MGR-CL-CX6 T19 | \$0.00 | ${ }^{\text {D2 }}$ | 36\% | \$0.00 | \$14,985.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$14,985.00 |
| 5 | CC-SM-CX6-T2 | CC5.1 SAN MGR-CL CX6 T2 | \$0.00 | D2 | 36\% | \$0.00 | \$2,185.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,185.20 |
| 5 | CC-SM-CX6-T20 | CC5.1 SAN MGR-CL-CX6 T20 | \$0.00 | ${ }^{\text {D2 }}$ | 36\% | \$ $\$ 0.00$ | \$15,814.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$15,814.80 |
| 5 | CC-SM-CX6-T21 | CC5.1 SAN MGR-CL-CX6 T21 | \$0.00 | D2 | 36\% | \$0.00 | \$16,644.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$16,644.60 |
| 5 | CC-SM-CX6-T22 | CC5.1 SAN MGR-CL-CX6 ${ }^{\text {T22 }}$ | \$0.00 | D2 | 36\% | \$0.00 | \$17,474.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$17,474.40 |
| 5 | CC-SM-CX6-T23 | CC5. 1 SAN MGR-CL-CX6 T23 | \$0.00 | D2 | 36\% | \$0.00 | \$18,304.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$18,304.20 |
| 5 | CC-SM-CX6-T24 | CC5.1 SAN MGR-CL-CX6 224 | \$0.00 | ${ }^{\text {D2 }}$ | 36\% | \$0.00 | \$19,134.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$19,134.00 |
| 5 | CC-SM-CX6-T25 | CC5.1 SAN MGR-CL-CX6 T25 | \$0.00 | D2 | 36\% | \$0.00 | \$19,963.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$19,963.80 |
| 5 | CC-SM-CX6-T26 | CC5.1 SAN MGR-CL-CX6 T26 | \$0.00 | D2 | 36\% | \$0.00 | \$20,793.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$20,793.60 |
| 5 | CC-SM-CX6-T27 | CC5. 1 SAN MGR-CL-CX6 27 | \$0.00 | D2 | 36\% | \$0.00 | \$21,623.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$21,623.40 |
| 5 | CC-SM-CX6-T28 | CC5. 1 SAN MGR-CL-CX6 T28 | \$0.00 | ${ }^{\text {D2 }}$ | 36\% | \$0.00 | \$22,453.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$22,453.20 |
| 5 | CC-SM-CX6-T29 | CC5.1 SAN MGR-CL-CX6 T29 | \$0.00 | D2 | 36\% | \$0.00 | \$23,283.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$23,283.00 |
| 5 | CC-SM-Cx6-т3 | CC5.1 SAN MGR-CL CX6 T3 | \$0.00 | D2 | 36\% | \$0.00 | \$2,361.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,361.60 |
| 5 | CC-SM-CX6-T30 | CC5.1 SAN MGR-CL-CX6 730 | \$0.00 | D2 | 36\% | \$0.00 | \$24,112.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$24,112.80 |
| 5 | CC-SM-CX6-T31 | CC5.1 SAN MGR-CL-CX6 T31 | \$0.00 | D2 | 36\% | \$0.00 | \$24,942.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$24,942.60 |
| 5 | CC-SM-Cx6-T4 | CC5.1 SAN MGR-CL CX6 T4 | \$0.00 | D2 | 36\% | \$0.00 | \$2,538.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,538.00 |
| 5 | CC-SM-Cx6-T5 | CC5.1 SAN MGR-CL CX6 T5 | \$0.00 | D2 | 36\% | \$0.00 | \$3,367.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,367.80 |
| 5 | CC-SM-Cx6-T6 | CC5.1 SAN MGR-CL CX6 T6 | \$0.00 | D2 | 36\% | \$0.00 | \$4,197.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,197.60 |
| 5 | CC-SM-CX6-T7 | CC5.1 SAN MGR-CL CX6 77 | \$0.00 | ${ }^{\text {D2 }}$ | 36\% | \$0.00 | \$5,027.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5,027.40 |
| 5 | CC-SM-CX6-T8 | CC5.1 SAN MGR-CL CX6 T8 | \$0.00 | D2 | 36\% | \$0.00 | \$5,857.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5,857.20 |
| 5 | CC-SM-Cx6-T9 | CC5.1 SAN MGR-CL CX6 T9 | \$0.00 | D2 | 36\% | \$0.00 | \$6,687.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,687.00 |
| 5 | CC-WLA-CL-T1 | CC5.x WLA-CLAR T1 | \$0.00 | D2 | 36\% | \$0.00 | \$390.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$390.60 |
| 5 | CC-WLA-CL-T10 | CC5.x WLA-CLAR T10 | \$0.00 | D2 | 36\% | \$0.00 | \$3,803.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,803.40 |
| 5 | CC-WLA-CL-T11 | CC5.x WLA-CLAR T11 | \$0.00 | ${ }^{\text {D2 }}$ | 36\% | \$0.00 | \$4,316.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,316.40 |
| 5 | CC-WLA-CL-T12 | CC5.x WLA-CLAR T12 | \$0.00 | D2 | 36\% | \$0.00 | \$4,829.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,829.40 |
| 5 5 | CC-WLA-CL-T13 | CC5.x WLA-CLAR T13 CC5 WLA-CLAR T14 | $\$ 0.00$ $\$ 0.00$ | ${ }^{\text {D2 }}$ | 36\% | \$0.00 | $\$ 5,342.40$ $\$ 5.854 .40$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 5,342.40$ $\$ 585540$ |
| 5 | CC-WLA-CL-T14 | CC5.x WLA-CLAR T14 | \$0.00 | D2 | 36\% | \$0.00 | \$5,855.40 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 5,855.40$ $\$ 6,368.40$ |
| 5 | CC-WLA-CL-T15 | CC5.x WLA-CLAR T15 CC5. ${ }^{\text {WLA-CLAR T16 }}$ ( | $\$ 0.00$ $\$ 0.00$ | D2 D2 | 36\% | $\$ 0.00$ $\$ 0.00$ | $\$ 6,368.40$ $\$ 6.881 .40$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$6,368.40 |
| 5 | CC-WLA-CL-T17 | CC5.x WLA-CLAR T17 | \$0.00 | D2 | 36\% | \$0.00 | \$7,394.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 6,881.40$ $\$ 7,394.40$ |
| 5 | CC-WLA-CL-T18 | CC5.x WLA-CLAR T18 | \$0.00 | D2 | 36\% | \$0.00 | \$7,907.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$7,907.40 |
| 5 | CC-WLA-CL-T19 | CC5.x WLA-CLAR T19 | \$0.00 | D2 | 36\% | \$0.00 | \$8,420.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$8,420.40 |
| 5 | CC-WLA-CL-T2 | CC5.x WLA-CLAR T2 | \$0.00 | D2 | 36\% | \$0.00 | \$502.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$502.20 |
| 5 | CC-WLA-CL-T20 | CC5.x WLA-CLAR T20 | \$0.00 | D2 | 36\% | \$0.00 | \$8,933.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$8,933.40 |
| 5 | CC-WLA-CL-T21 | CC5.x WLA-CLAR T21 | \$0.00 | D2 | 36\% | \$0.00 | \$9,446.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$9,446.40 |
| 5 | CC-WLA-CL-T22 | CC5.x WLA-CLAR T22 | \$0.00 | D2 | 36\% | \$0.00 | \$9,959.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$9,959.40 |
| 5 | CC-WLA-CL-T23 | CC5.x WLA-CLAR T23 | \$0.00 | ${ }^{\text {D2 }}$ | 36\% | \$0.00 | \$10,472.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$10,472.40 |
| 5 | CC-WLA-CL-T24 | CC5.x WLA-CLAR T24 | \$0.00 | D2 | 36\% | \$0.00 | \$10,985.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$10,985.40 |
| 5 5 | CC-WLA-CL-T25 | CC5.x WLA-CLAR T25 | \$0.00 | D2 | 36\% | \$0.00 | \$11,488.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$11,498.40 |
| 5 | CC-WLA-CL-T26 |  | $\$ 0.00$ $\$ 0.00$ | D2 | 36\% | $\$ 0.00$ $\$ 0.00$ | \$12,011.40 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$12,011.40 |
| 5 | CC-WLA-CL-T28 | CC5.x WLA-CLAR 217 | $\$ 0.00$ $\$ 0.00$ | D2 | 36\% | \$0.00 | \$13,037.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$13,0377.40 |
| 5 | CC-WLA-CL-T29 | CC5.x WLA-CLAR T29 | \$0.00 | D2 | 36\% | \$0.00 | \$13,550.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$13,550.40 |
| 5 | CC-WLA-CL-T3 | CC5.x WLA-CLAR T3 | \$0.00 | D2 | 36\% | \$0.00 | \$613.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$613.80 |
| 5 | CC-WLA-CL-T30 | CC5.x WLA-CLAR T30 | \$0.00 | D2 | 36\% | \$0.00 | \$14,063.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$14,063.40 |
| 5 | CC-WLA-CL-T31 | CC5.x WLA-CLAR T31 | \$0.00 | D2 | 36\% | \$0.00 | \$14,576.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$14,576.40 |
|  | CC-WLA-CL-T4 | CC5.x WLA-CLAR T4 | \$0.00 | D2 | 36\% | \$0.00 | \$725.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$725.40 |
| 5 | CC-WLA-CL-T5 | CC5.x WLA-CLAR T5 | \$0.00 | D2 | 36\% | \$0.00 | \$1,238.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,238.40 |
| 5 | CC-WLA-CL-T6 | CC5.x WLA-CLAR T6 | \$0.00 | D2 | 36\% | \$0.00 | \$1,751.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,751.40 |
| 5 | CC-WLA-CL-T7 | CC5.x WLA-CLAR T7 | \$0.00 | ${ }^{\text {D2 }}$ | 36\% | \$0.00 | \$2,264.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 | CC-WLA-CL-T8 | CC5.x WLA-CLAR T8 | \$0.00 | ${ }^{\text {D2 }}$ | 36\% | \$0.00 | \$2,777.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,777.40 |
| 5 | CC-WLA-CL-T9 | CC5.x WLA-CLAR T9 | \$0.00 | D2 | 36\% | \$0.00 | \$3,290.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,290.40 |
| 5 5 | CN514-REP2-LU | CNS 514 DM REPLICATOR V2 UPGRADE LICENSE | $\$ 0.00$ $\$ 11.600 .00$ | ${ }_{\text {D2 }}$ | 36\% | $\$ 0.00$ $\$ 7.424 .00$ | $\$ 3,114.00$ $\$ 2.088 .00$ | $\$ 0.00$ $\$ 1856.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 3,114.00$ $\$ 2.088 .00$ |
| 5 | CNR2CHBKLIC | EMC CENTERA CHARGEBACK REPORTER BASE 2-N | \$0.00 | D2 | 36\% | \$0.00 | \$270.00 | \$240.00 | \$0.00 | \$0.00 | \$0.00 | \$270.00 |
| 5 | CNR2NADVRMLIC | EMC CENTERA ADVANCED RETENTION MANAGENT | \$1,400.00 | D2 | 36\% | \$896.00 | \$252.00 | \$224.00 | \$0.00 | \$0.00 | \$0.00 | \$252.00 |
| 5 | CNR2NCEPLSLIC | EMC CENTERA CE+ 2 -NODE RIGHT-TO-USE-LICE | \$3,100.00 | D2 | 36\% | \$1,984.00 | \$558.00 | \$496.00 | \$0.00 | \$0.00 | \$0.00 | \$558.00 |
| 5 | CNR2NGOVEDLIC | EMC CENTERA GOVERNANCE 2-NODE RIGHT-TO-U | \$3,100.00 | ${ }^{\text {D2 }}$ | 36\% | \$1,984.00 | \$558.00 | \$496.00 | \$0.00 | \$0.00 | \$0.00 | \$558.00 |
| 5 | CNR2NMSWG4 | EMC CENTERA BASIC - MIRRORED 2-NODE RIGH | \$14,000.00 | ${ }^{\text {D2 }}$ | 36\% | \$88,960.00 | \$980.00 | \$980.00 | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 9880.00$ $\$ 1.141 .00$ |
| 5 | CNR2NPSWG4 |  | \$16,300.00 | D2 | $36 \%$ $36 \%$ |  |  |  | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |  |
| 5 | CNR2NPUPG4 CNR2NREPLIC | EMC CENTERA GEN - - PARITY (UPGRADE) 2-N | $\$ 3,000.00$ $\$ 2,500.00$ | D2 D2 | $36 \%$ $36 \%$ | $\$ 1,920.00$ $\$ 1,60000$ | \$210.00 | \$210.00 $\$ 400.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 210.00$ $\$ 450.00$ |
| 5 | CNR2SEEKLIC | EMC CENTERA SEEK BASE 2-NODE RIGHT-TO-US | \$2,000.00 | D2 | 36\% | \$1,280.00 | \$360.00 | \$320.00 | \$0.00 | \$0.00 | \$0.00 | \$360.00 |
| 5 | CNR2SKCBLIC | EMC CENTERA SEEK \& CHARGEBACK REPORTER C | \$2,500.00 | D2 | 36\% | \$1,600.00 | \$450.00 | \$400.00 | \$0.00 | \$0.00 | \$0.00 | \$450.00 |
| 5 | CNR4NADVRMLIC | 4NODE ADVRETN MGMT SW LIC | \$2,800.00 | D2 | 36\% | \$1,792.00 | \$504.00 | \$448.00 | \$0.00 | \$0.00 | \$0.00 | \$504.00 |



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| BAND |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SKU | dESCRIPTION | EMC LIST PRICE USD | $\begin{aligned} & \text { CATEGORY } \\ & \text { CODE } \end{aligned}$ | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | $\begin{gathered} \text { LP MNT } \\ \text { ANNUAL } \\ \text { (PREMIUM) } \end{gathered}$ | LP MNT ANNUAL (STANDARD) (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | RENEWAL |
| 5 | CX300-FL508 | BACK REV FLARE OE 2.19 | \$0.00 | D2 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CX300-FL612 | BACK REV FLARE OE 02.24 | \$0.00 | D2 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CX3-10-20DP | CX3-10 TO CX3-20 NAVI Dept Lic Upg | \$12,360.00 | D2 | 36\% | \$7,910.40 | \$2,224.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,224.80 |
| 5 | CX3-10-20EN | CX3-10 TO CX3-20 NAVI Ent Lic Upg | \$18,600.00 | D2 | 36\% | \$11,904.00 | \$3,348.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,348.00 |
| 5 | CX3-10-20MVA | CX3-10 TO CX3-20 MIRRORVIEW/A LICENSE UP | \$9,000.00 | D2 | 36\% | \$5,760.00 | \$1,620.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,620.00 |
| 5 | Cx3-10-20MVAL | C×310 TO Cx320 MVIEW BUNDLE LICENSE UPG | \$15,720.00 | D2 | 36\% | \$10,060.80 | \$2,829.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,829.60 |
| 5 | Cx3-10-20MVS | C×3-10 TO CX3-20 MIRRORVIEW/S LICENSE UP | \$11,940.00 | D2 | 36\% | \$7,641.60 | \$2,149.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,149.20 |
| 5 | CX3-10-20NQM | C $\times 3$-10 TO $\mathrm{CX3} 320$ NQM LICENSE UPGRADE | \$6,000.00 | D2 | 36\% | \$3,840.00 | \$1,080.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,080.00 |
| 5 | CX3-10-20sC | C $\times 3$-10 TO $\mathrm{C} \times 3$-20 SANCOPY LICENSE UPGRADE | \$0.00 | D2 | 36\% | \$0.00 | \$1,890.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,890.00 |
| 5 | Cx3-10-20SV | cx3-10 TO Cx3-20 SNAPVIEW LIC UPGRADE | \$0.00 | D2 | 36\% | \$0.00 | \$1,069.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,069.20 |
| 5 | Cx3-10-20Wg | CX3-10 TO C×3-20 NaVI Wkg Lic Upg | \$0.00 | D2 | 36\% | \$0.00 | \$810.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$810.00 |
| 5 | C×3-10-40DP | C×3-10 TO C×3-40 NAVI Dept Lic Upg | \$23,520.00 | D2 | 36\% | \$15,052.80 | \$4,233.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,233.60 |
| 5 | CX3-10-40EN | CX3-10 To $\times \times 3$-40 NAVI Ent Lic Upg | \$34,800.00 | D2 | 36\% | \$22,272.00 | \$6,264.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,264.00 |
| 5 | CX3-10-40MVA | CX3-10 TO CX3-40 MIRRORVIEW/A LICENSE UP | \$15,840.00 | ${ }^{\text {D2 }}$ | 36\% | \$10,137.60 | \$2,851.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,851.20 |
| 5 | C×3-10-40MVAL | C×310 TO C×340 MVIEW BUNDLE LICENSE UPG | \$27,600.00 | D2 | 36\% | \$17,664.00 | \$4,968.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,968.00 |
| 5 | Cx3-10-40MVS | CX3-10 TO CX3-40 MIRRORVIEW/S LICENSE UP | \$21,000.00 | D2 | 36\% | \$13,440.00 | \$3,780.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,780.00 |
| 5 | C×3-10-40NQM | C×3-10 TO С $\times 3$-40 NQM LICENSE UPGRADE | \$13,800.00 | D2 | 36\% | \$8,832.00 | \$2,484.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,484.00 |
| 5 | Cx3-10-40sc | C×3-10 TO $\mathrm{CX} 3-40$ SANCOPY LICENSE UPGRADE | \$0.00 | D2 | 36\% | \$0.00 | \$3,348.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,348.00 |
| 5 | Cx3-10-40SV | C×3-10 TO C×3-40 SNAPVIEW LIC UPGRADE | \$0.00 | D2 | 36\% | \$0.00 | \$1,879.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,879.20 |
| 5 | CX3-10-40WG | CX3-10 TO CX3-40 NAVI Wkg Lic Upg | \$0.00 | D2 | 36\% | \$0.00 | \$2,322.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,322.00 |
| 5 | CX31-612KIT | BACK REV DOC KIT 03.24 | \$0.00 | D2 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | Cx31C-FL612 | BACK REV FLARE 03.24 FOR CX3-10C | \$0.00 | D2 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CX31DC-FL612 | BACK REV FLARE OE 3.24 | \$0.00 | D2 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CX3204080N | NQM Upg CX3-20/40 TO С $\times 3$-80 | \$19,800.00 | D2 | 36\% | \$12,672.00 | \$3,564.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,564.00 |
| 5 | CX3-20-40DP | CX3-20 TO CX3-40 NAVI Dept Lic Upg | \$23,520.00 | D2 | 36\% | \$15,052.80 | \$4,233.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,233.60 |
| 5 | CX3-20-40EN | CX3-20 TO CX3-40 NAVI Ent Upg Lic | \$34,800.00 | ${ }^{\text {D2 }}$ | 36\% | \$22,272.00 | \$6,264.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,264.00 |
| 5 | C×3-20-40MVA | Cx3-20 TO C×3-40 MIRRORVIEW A UPGRADE LI | \$15,840.00 | D2 | 36\% | \$10,137.60 | \$2,851.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,851.20 |
| 5 | CX3-20-40MVAL | CX3-20 TO CX3-40 MIRRORVIEW UPG LIC | \$27,600.00 | D2 | 36\% | \$17,664.00 | \$4,968.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,968.00 |
| 5 | Cx3-20-40MVS | Cx3-20 TO cx 3 -40 MV/S UPGRADE LICENSE | \$21,000.00 | D2 | 36\% | \$13,440.00 | \$3,780.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,780.00 |
| 5 | CX3-20-40NQM | NQM Upg CX 3 -20 TO CX 3 -40 | \$13,800.00 | D2 | 36\% | \$8,832.00 | \$2,484.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,484.00 |
| 5 | $\mathrm{Cx3-20-405C}$ | CX3-20 TO $\mathrm{CX} \times 3-40$ SC UPGRADE LICENSE | \$0.00 | ${ }^{\text {D2 }}$ | 36\% | \$0.00 | \$3,348.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,348.00 |
| 5 | Cx3-20-40SV | $\mathrm{CX} 3-20$ TO $\mathrm{CX3}$-40 SV UPGRADE LICENSE | \$0.00 | D2 | 36\% | \$0.00 | \$1,879.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,879.20 |
| 5 | Cx3-20-40WG | CX3-20 TO $\mathrm{C} \times 3-40$ NAVI WORKGROUP UPGRADE | \$12,900.00 | D2 | 36\% | \$8,256.00 | \$2,322.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,322.00 |
| 5 | CX3-20NQM | NQM Upg CX300 TO CX3-20 | \$6,000.00 | ${ }^{\text {D2 }}$ | 36\% | \$3,840.00 | \$1,080.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,080.00 |
| 5 | Cx3-20SV | C×300 TO CX3-20 SV UPGRADE LICENSE | \$0.00 | D2 | 36\% | \$0.00 | \$1,069.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,069.20 |
| 5 | CX32-612KIT | BACK REV DOC KIT 03.24 | \$0.00 | D2 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CX32C-508KIT | CX3-20C FOE 03.22 DOC KIT | \$0.00 | D2 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CX32C-FL508 | BACK REV FLARE OE 03.22 | \$0.00 | D2 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CX32C-FL612 | BACK REV FLARE OE 03.24 | \$0.00 | ${ }^{\text {D2 }}$ | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CX32FDC-FL612 | BACK REV FLARE OE 03.24 | \$0.00 | D2 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CX32F-FL612 | BACK REV FLARE OE 03.24 | \$0.00 | D2 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CX32-FL508 | BACK REV FLARE OE 03.22 | \$0.00 | D2 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CX345-40SV | C×3/4/500 TO CX3-40 SV UPGRADE LICENSE | \$0.00 | D2 | 36\% | \$0.00 | \$1,879.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,879.20 |
| 5 | CX345-805V | CX3/4/500 TO CX3-80 SV UPGRADE LICENSE | \$0.00 | D2 | 36\% | \$0.00 | \$2,349.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,349.00 |
| 5 | CX34-612KIT | BACK REV DOC KIT 03.24 | \$0.00 | D2 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CX34C-508KIT | CX3-40C FOE 03.22 DOC KIT | \$0.00 | D2 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CX34C-FL508 | BACK REV FLARE OE 03.22 | \$0.00 | D2 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CX34C-FL612 | BACK REV FLARE OE 03.24 | \$0.00 | D2 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CX34FDC-FL612 | BACK REV FLARE OE 03.24 | \$0.00 | D2 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CX34F-FL612 | BACK REV FLARE OE 3.24 | \$0.00 | D2 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CX34-K-KIT | CX3-40F DOCS AND RTU KIT | \$0.00 | D2 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CX34-FL508 | BACK REV FLARE OE 03.22 | \$0.00 | D2 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CX35-40NQM | NQM Upg CX300/500 TO CX3-40 | \$13,800.00 | D2 | 36\% | \$8,832.00 | \$2,484.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,484.00 |
| 5 | CX38-612KIT | BACK REV DOC KIT 03.24 | \$0.00 | D2 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CX38-FL508 | BACK REV FLARE OE 03.22 | \$0.00 | D2 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | Cx38-FL612 | BACK REV FLARE OE 03.24 | \$0.00 | D2 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CX400-FL303 | FLARE OS UPDATE 303 | \$0.00 | D2 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CX400-FL308 | FLARE OS UPDATE 02.05 | \$0.00 | D2 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CX400-FL402 | BACK REV FLARE RELEASE 13 | \$0.00 | D2 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CX45-40MVA | CX4/500 TO CX3-40 MV/A UPGRADE LICENSE | \$15,840.00 | D2 | 36\% | \$10,137.60 | \$2,851.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,851.20 |
| 5 | CX45-40MVAL | CX4/500 TO CX340 MVIEW BUNDLE UPG LIC | \$27,600.00 | D2 | 36\% | \$17,664.00 | \$4,968.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,968.00 |
| 5 | CX45-40MVS | C×4/500 TO CX 3 -40 MV/S UPGRADE LICENSE | \$21,000.00 | D2 | 36\% | \$13,440.00 | \$3,780.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,780.00 |
| 5 | CX45-40SC | CX4/500 TO CX3-40 SC UPGRADE LICENSE | \$0.00 | D2 | 36\% | \$0.00 | \$3,348.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,348.00 |
| 5 | CX45-80MVA | CX4/500 TO CX3-80 MV/A UPGRADE LICENSE | \$19,800.00 | D2 | 36\% | \$12,672.00 | \$3,564.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,564.00 |
| 5 | CX45-80MVAL | CX4/500 TO CX3-80 MVIEW UPGRADE LICENSE | \$34,560.00 | D2 | 36\% | \$22,118.40 | \$6,220.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,220.80 |
| 5 | CX45-80MVS | CX4/500 TO CX3-80 MV/S UPGRADE LICENSE | \$26,250.00 | ${ }^{\text {D2 }}$ | 36\% | \$16,800.00 | \$4,725.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,725.00 |
| 5 | CX45-80SC | CX4/500 TO CX3-80 SAN COPY U/G LICENSE | \$0.00 | D2 | 36\% | \$0.00 | \$4,185.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,185.00 |
| 5 | CX4-960EXPSW | EXPANSION SW PACK FOR CX4-960 | \$0.00 | D2 | 36\% | \$0.00 | \$5,400.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5,400.00 |
| 5 | CX4-FL808 | Manufacturing flag FL 4.28 install | \$0.00 | D2 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CX4-FL908 | Manufacturing flag FL 4.29 install | \$0.00 | D2 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CX600-40DP | CX600 To cx3-40 NAVI Dept Upg | \$26,100.00 | D2 | 36\% | \$16,704.00 | \$4,698.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,698.00 |
| 5 | CX600-40EN | CX600 TO C $\times 3$-40 NAVI Ent Upg Lic | \$38,700.00 | D2 | 36\% | \$24,768.00 | \$6,966.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,966.00 |
| 5 | Cx600-40MVA | CX600 TO Cx3-40 MV/A UPGRADE LICENSE | \$15,840.00 | ${ }^{\text {D2 }}$ | 36\% | \$10,137.60 | \$2,851.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,851.20 |
| 5 | CX600-40MVAL | CX600 TO CX3-40 MIRRORVIEW BOTH UPGRADE | \$27,600.00 | ${ }^{\text {D2 }}$ | 36\% | \$17,64.00 | \$4,968.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,968.00 |
| 5 | Cx600-40MVS | CX600 TO CX3-40 MV/S UPGRADE LICENSE | \$21,000.00 | D2 | 36\% | \$13,440.00 | \$3,780.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,780.00 |
| 5 | CX600-40SC cx600-40sv | CX600 TO CX3-40 SC UPGRADE LICENSE CX600 TO Cx3-40 SV UPGRADE LICENSE | $\$ 0.00$ $\$ 0.00$ | D2 D2 | $36 \%$ $36 \%$ | $\$ 0.00$ $\$ 0.00$ | $\$ 3,348.00$ $\$ 1,879.20$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$3,348.00 $\$ 1,879.20$ |
| 5 | Cx600-40wg | CX600 TO Cx3-40 NAVI WORKGROUP UPGRADE | \$12,900.00 | D2 | 36\% | \$8,256.00 | \$2,322.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,322.00 |
| 5 | CX600-FL303 | FLARE OS UPDATE 303 | \$0.00 | D2 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CX600-FL308 | FLARE OS UPDATE 02.05 | \$0.00 | D2 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |



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| BAND |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SKU | DESCRIPTION | $\begin{gathered} \text { EMC } \\ \text { LIST PRICE USD } \end{gathered}$ | CATEGORY CODE | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | LP MNT ANNUAL (PREMIUM) | LP MNT ANNUAL (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | Renewal |
| 5 | MVAL600-T25 | CX600 MVS+MVA BUNDLE T25 | \$0.00 | D2 | 36\% | \$0.00 | \$15,002.00 | \$0.00 | $\$ 0.00$ | \$0.00 | \$0.00 | \$15,002.00 |
| 5 | MVAL600-T26 | Cx600 MVS+MVA BUNDLE T26 | \$0.00 | D2 | 36\% | \$0.00 | \$15,002.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$15,002.00 |
| 5 | MVAL600-T27 | CX600 MVS+MVA BUNDLE T27 | \$0.00 | D2 | 36\% | \$0.00 | \$15,002.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$15,002.00 |
| 5 | MVAL600-T28 | CX600 MVS+MVA BUNDLE T28 | \$0.00 | D2 | 36\% | \$0.00 | \$15,002.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$15,002.00 |
| 5 | MVAL600-T29 | Cx600 MVS+MVA BUNDLE T29 | \$0.00 | D2 | 36\% | \$0.00 | \$15,002.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$15,002.00 |
| 5 | MVAL600-T3 | CX600 MVS+MVA BUNDLE T3 | \$0.00 | D2 | 36\% | \$0.00 | \$10,172.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$10,172.00 |
| 5 | MVAL600-T30 | Cx600 MVS+MVA BUNDLE T30 | \$0.00 | D2 | 36\% | \$0.00 | \$15,002.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$15,002.00 |
| 5 | MVAL600-T31 | CX600 MVS+MVA BUNDLE T31 | \$0.00 | D2 | 36\% | \$0.00 | \$15,002.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$15,002.00 |
| 5 | MVAL600-T4 | CX600 MVS+MVA BUNDLE T4 | \$0.00 | D2 | 36\% | \$0.00 | \$10,450.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$10,450.00 |
| 5 | MVAL600-T5 | CX600 MVS+MVA BUNDLE T5 | \$0.00 | D2 | 36\% | \$0.00 | \$11,019.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$11,019.00 |
| 5 | MVAL600-T6 | CX600 MVS+MVA BUNDLE T6 | \$0.00 | ${ }^{\text {D2 }}$ | 36\% | \$0.00 | \$11,588.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$11,588.00 |
| 5 | MVAL600-T7 | CX600 MVS+MVA BUNDLE T7 | \$0.00 | D2 | 36\% | \$0.00 | \$12,158.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$12,158.00 |
| 5 | MVAL600-T8 | CX600 MVS+MVA BUNDLE T8 | \$0.00 | D2 | 36\% | \$0.00 | \$12,726.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$12,726.00 |
| 5 | MVAL600-T9 | CX600 MVS+MVA BUNDLE T9 | \$0.00 | D2 | 36\% | \$0.00 | \$13,296.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$13,296.00 |
| 5 | MVAL6-7UP | CX6-CX7 MVS + MVA BUNDL UPG | \$0.00 | D2 | 36\% | \$0.00 | \$4,140.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,140.00 |
| 5 | MVAL6T1-T4 | CX6 MVS+MVA BUND UP T1-T4 | \$0.00 | ${ }^{\text {D2 }}$ | 36\% | \$0.00 | \$237.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$237.60 |
| 5 | MVAL6T5-T12 | Cx6 MVS+MVA BND UP T5-T12 | \$0.00 | D2 | 36\% | \$0.00 | \$630.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$630.00 |
| 5 | MV-CEM-31 | MIRRORVIEW/CE (MS CLUSTERS) FOR CX3-10 | \$0.00 | D2 | 36\% | \$0.00 | \$360.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$360.00 |
| 5 | MV-CEM-32 | MIRRORVIEWWCE (MS CLUSTERS) FOR C C 3-20 | \$0.00 | ${ }^{\text {D2 }}$ | 36\% | \$0.00 | \$720.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$720.00 |
| 5 | MV-CEM-34 | MIRRORVIEW/CE (MS CLUSTERSS) FOR CX3-40 | \$0.00 | D2 | 36\% | \$0.00 | \$1,080.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,080.00 |
| 5 | MV-CEM-38 | MIRRORVIEW/CE (MS CLUSTERS) FOR CX3-80 | \$0.00 | D2 | 36\% | \$0.00 | \$1,260.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,260.00 |
| 5 | MV-CEM4-120 | MIRRORVIEW/CE SW APPLICATION FOR CX4-120 | \$0.00 | D2 | 36\% | \$0.00 | \$432.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$432.00 |
| 5 | MVCEM4-120UPG | MIRRORVIEW/CE UPGRADE TO CX4-120C | \$0.00 | D2 | 36\% | \$0.00 | \$259.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$259.20 |
| 5 | MV-CEM4-240 | MIRRORVIEW/CE SW APPLICATION FOR CX4-240 | \$0.00 | ${ }^{\text {D2 }}$ | 36\% | \$0.00 | \$846.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$846.00 |
| 5 | MVCEM4-240UPG | MIRRORVIEW/CE UPGRADE TO CX4-240C | \$0.00 | D2 | 36\% | \$0.00 | \$507.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$507.60 |
| 5 | MV-CEM4-480 | MIRRORVIEW/CE SW APPLICATION FOR CX4-480 | \$0.00 | D2 | 36\% | \$0.00 | \$1,620.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,620.00 |
| 5 | MVCEM4-480UPG | MIRRORVIIEW/CE UPGRADE TO CX4-480C | \$0.00 | ${ }^{\text {D2 }}$ | 36\% | \$0.00 | \$972.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$972.00 |
| 5 | MV-CEM4-960 | MIRRORVIEWICE SW APPLICATION FOR CX4-960 | \$0.00 | D2 | 36\% | \$0.00 | \$2,484.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,484.00 |
| 5 | MVCEM4-960UPG | MIRRORVIEW/CE UPGRADE TO CX4-960C | \$0.00 | D2 | 36\% | \$0.00 | \$1,490.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,490.40 |
| 5 | MV-KIT | MV/S CX600 MEDIA | \$0.00 | D2 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | MV-KIT303 | MIRRORVIEW MEDIA 1.7 | \$0.00 | D2 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | MV-KIT308 | MIRRORVIEW V1.8 MEDIA | \$0.00 | ${ }^{\text {D2 }}$ | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | MVS31 | MIRRORVIEW SYNC FOR THE CX3-10 | \$0.00 | D2 | 36\% | \$0.00 | \$1,440.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,440.00 |
| 5 | MVS32 | MIRRORVIEW SYNC CX3-20 | \$0.00 | D2 | 36\% | \$0.00 | \$3,582.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,582.00 |
| 5 | MVS34 | MIRRORVIEW SYNC CX3-40 | \$0.00 | D2 | 36\% | \$0.00 | \$6,300.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,300.00 |
| 5 | MVS38 | MIRRORVIEW SYNC CX3-80 | \$0.00 | D2 | 36\% | \$0.00 | \$7,875.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$7,875.00 |
| 5 | MVS4-120 | MIRRORVIEW/S FOR CX4-120 | \$0.00 | ${ }^{\text {D2 }}$ | 36\% | \$0.00 | \$1,692.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,692.00 |
| 5 | MVS4-120UPG | MIRRORVIEWWS UPGRADE TO CX4-120C | \$0.00 | ${ }^{\text {D2 }}$ | 36\% | \$0.00 | \$1,026.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,026.00 |
| 5 5 | MVS4-240 | MIRRORVIEW/S FOR CX4-240 MRRORVIEW/S UPGRADE TO CX4-240C | $\$ 0.00$ $\$ 0.00$ | ${ }^{\text {D2 }}$ | 36\% | $\$ 0.00$ $\$ 0.00$ | $\$ 4,194.00$ $\$ 2.52000$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 4,194.00$ $\$ 2.52000$ |
| 5 | MVS4-480 | MIRRORVIEW/S FOR CX4-480 | \$0.00 | D2 | 36\% | $\$ 0.00$ $\$ 0.00$ | $\$ 2,520.00$ $\$ 8,406.00$ | \$0.00 | \$0.00 | $\$ 0.00$ $\$ 0.00$ | \$0.00 | $\$ 2,520.00$ $\$ 8,406.00$ |
| 5 | MVS4-480UPG | MIRRORVIEW/S UPGRADE TO Cx4-480C | \$0.00 | D2 | 36\% | \$0.00 | \$5,058.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5,058.00 |
| 5 | MVS4-960 | MIRRORVIEW/S FOR CX4-960 | \$0.00 | D2 | 36\% | \$0.00 | \$16,794.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$16,794.00 |
| 5 | MVS4-960UPG | MIRRORVIEW/S UPGRADE TO CX4-960C | \$0.00 | D2 | 36\% | \$0.00 | \$10,080.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$10,080.00 |
| 5 | MVS44-AL-T1 | CX400 MVS TO BDLE UPG T1 | \$0.00 | ${ }^{\text {D2 }}$ | 36\% | \$0.00 | \$3,207.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,207.00 |
| 5 | MVS4-AL-T10 | CX400 MVS TO BDLE UPG T10 | \$0.00 | ${ }^{\text {D2 }}$ | 36\% | \$0.00 | \$4,530.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,530.00 |
| 5 | MVS4-AL-T11 | CX4000 MVS TO BDLL UPG T11 | \$0.00 | ${ }^{\text {D2 }}$ | $36 \%$ $36 \%$ 3 | \$ $\$ 0.00$ | \$4,530.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$4,530.00 $\$ 4.530 .00$ |
| 5 | MVS4-AL-12 | CX400 MVS TO BDLE UPG T2 | \$0.00 | D2 | 36\% | $\$ 0.00$ $\$ 0.00$ | $\$ 4,530.00$ $\$ 3,31.00$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 | \$0.00 $\$ 0.00$ | \$0.00 | $\$ 4,530.00$ $\$ 3,31.00$ |
| 5 | MVS4-AL-T3 | CX400 MVS TO BDLE UPG T3 | \$0.00 | D2 | 36\% | \$0.00 | \$3,434.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,434.00 |
| 5 | MVS4-AL-T4 | CX400 MVS TO BDLE UPG T4 | \$0.00 | D2 | 36\% | \$0.00 | \$3,548.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,548.00 |
| 5 | MVS4-AL-T5 | CX400 MVS TO BDLE UPG T5 | \$0.00 | D2 | 36\% | \$0.00 | \$3,793.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,793.00 |
| 5 | MVS4-AL-T6 | CX400 MVS TO BDLE UPG T6 | \$0.00 | D2 | 36\% | \$0.00 | \$4,039.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,039.00 |
| 5 | MVS4-AL-T7 | CX400 MVS TO BDLE UPG T7 | \$0.00 | D2 | 36\% | \$0.00 | \$4,284.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,284.00 |
| 5 | MVS4-AL-T8 | CX400 MVS TO BDLE UPG T8 | \$0.00 | D2 | 36\% | \$0.00 | \$4,530.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,530.00 |
| 5 | MVS4-AL-T9 | CX400 MVS TO BDLE UPG T9 | \$0.00 | ${ }^{\text {D2 }}$ | 36\% | \$0.00 | \$4,530.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 | MVS6-AL-T1 | CX600 MVS TO BDLE UPG T1 | \$0.00 | ${ }^{\text {D2 }}$ | 36\% | \$0.00 | \$4,150.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,150.00 |
| 5 | MVS6-AL-T10 | CX600 MVS TO BDLE UPG T10 | \$0.00 | ${ }^{\text {D2 }}$ | 36\% | \$0.00 | \$5,964.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5,964.00 |
| 5 5 | MVS6-AL-T11 | CX600 MVS TO BDLE UPG T11 | $\$ 0.00$ $\$ 0.00$ | ${ }^{\text {D2 }}$ | 36\% | $\$ 0.00$ $\$ 0.00$ | $\$ 6,210.00$ $\$ 645500$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 | $\$ 6,210.00$ $\$ 645500$ |
| 5 | MVS6-AL-T13 | CX600 MVS TO BDEE UPG T13 | \$0.00 | ${ }_{\text {D2 }}$ | 36\% | \$ $\$ 0.00$ | \$6,4555.00 | \$ $\$ 0.00$ | \$ $\$ 0.00$ | \$0.00 | \$ $\$ 0.00$ | \$6,455.00 |
| 5 | MVS6-AL-T14 | CX600 MVS TO BDLE UPG T14 | \$0.00 | D2 | 36\% | \$0.00 | \$6,455.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,455.00 |
| 5 | MVS6-AL-T15 | Cx600 MVS TO BDLE UPG T15 | \$0.00 | D2 | 36\% | \$0.00 | \$6,455.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,455.00 |
| 5 | MVS6-AL-T16 | CX600 MVS TO BDLE UPG T16 | \$0.00 | ${ }^{\text {D2 }}$ | 36\% | \$0.00 | \$6,455.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,455.00 |
| 5 | MVS6-AL-T17 | CX600 MVS TO BDLE UPG T17 | \$0.00 | D2 | 36\% | \$0.00 | \$6,455.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,455.00 |
| 5 | MVS6-AL-T18 | CX600 MVS TO BDLE UPG T18 | \$0.00 | ${ }^{\text {D2 }}$ | 36\% | \$0.00 | \$6,455.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 | MVS6-AL-T19 MVS6-AL-T2 | CX600 MVS TO BDLE UPG T19 C $\times 600$ MVS TO BDLE UPG T2 | $\$ 0.00$ $\$ 0.00$ | D2 D2 | $36 \%$ $36 \%$ | $\$ 0.00$ $\$ 0.00$ | \$6,455.00 $\$ 4,263.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 6,455.00$ $\$ 4,263.00$ |
| 5 | MVS6-AL-T20 | CX600 MVS TO BDLE UPG T20 | \$0.00 | D2 | 36\% | \$0.00 | \$6,455.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,455.00 |
| 5 | MVS6-AL-T21 | Cx600 MVS TO BDLE UPG T21 | \$0.00 | D2 | 36\% | \$0.00 | \$6,455.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,455.00 |
| 5 | MVS6-AL-T22 | Cx600 MVS TO BDLE UPG T22 | \$0.00 | D2 | 36\% | \$0.00 | \$6,455.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,455.00 |
| 5 | MVS6-AL-T23 | CX600 MVS TO BDLE UPG T23 | \$0.00 | D2 | 36\% | \$0.00 | \$6,455.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 | MVS6-AL-T24 | CX600 MVS TO BDLE UPG T24 | \$0.00 | D2 | 36\% | \$0.00 | \$6,455.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,455.00 |
| 5 | MVS6-AL-T25 | CX600 MVS TO BDLE UPG T25 | \$0.00 | ${ }^{\text {D2 }}$ | 36\% | \$0.00 | \$6,455.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,455.00 |
| 5 5 | MVS6-AL-T26 MVS6-AL-T27 | CX600 MVS TO BDLE UPG T26 CX600 MVS TO BLE UPG T27 | $\$ 0.00$ $\$ 0.00$ | D2 D2 | $36 \%$ $36 \%$ | $\$ 0.00$ $\$ 0.00$ | $\$ 6,455.00$ $\$ 6,455.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$6,455.00 |
| 5 | MVS6-AL-T28 | CX600 MVS TO BDLE UPG T28 | \$0.00 | D2 | 36\% | \$0.00 | \$6,455.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,455.00 |
| 5 | MVS6-AL-T29 | Cx600 MVS TO BDLE UPG T29 | \$0.00 | D2 | 36\% | \$0.00 | \$6,455.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,455.00 |
| 5 | MVS6-AL-T3 | CX600 MVS TO BDLE UPG T3 | \$0.00 | D2 | 36\% | \$0.00 | \$4,376.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,376.00 |
| 5 | MVS6-AL-T30 | CX600 MVS TO BDLE UPG T30 | \$0.00 | D2 | 36\% | \$0.00 | \$6,455.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,455.00 |












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| BAND | SKU | description |  |  | NVP LEVEL 1 |  | nvp maintenance and warranty upgrade net price |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{gathered} \text { EMC } \\ \text { LIST PRICE USD } \end{gathered}$ | $\begin{aligned} & \text { CATEGORY } \\ & \text { CODE } \end{aligned}$ | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | LP MNT ANNUAL (PREMIUM) | LP MNT ANNUAL (STANDARD) | $\begin{aligned} & \hline \text { LP MNT } \\ & \text { ANNUAL } \\ & \text { (BASIC) } \end{aligned}$ | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | RENEWAL |
| 5 | 456-101-912 | DLS BATCH DEV-TEST | \$0.00 | D3 | 36\% | \$0.00 | \$4,320.00 | \$3,680.00 | \$3,040.00 | \$0.00 | \$0.00 | \$4,320.00 |
| 5 | 456-101-913 | DLS BATCH RECOVERY | \$0.00 | D3 | 36\% | \$0.00 | \$2,160.00 | \$1,840.00 | \$1,520.00 | \$0.00 | \$0.00 | \$2,160.00 |
| 5 | 456-101-914 | XPRESSFORMS UI SERVER DEV-TEST=IA | \$40,000.00 | D3 | 36\% | \$25,600.00 | \$10,800.00 | \$9,200.00 | \$7,600.00 | \$0.00 | \$0.00 | \$10,800.00 |
| 5 | 456-101-915 | XPRESSFORMS UI SERVER RECOVERY=IA | \$20,000.00 | ${ }^{\text {D3 }}$ | 36\% | \$12,800.00 | \$5,400.00 | \$4,600.00 | \$3,800.00 | \$0.00 | \$0.00 | \$5,400.00 |
| 5 | 456-101-916 | XPRESSFORMS USER DEV-TEST | \$3,000.00 | D3 | 36\% | \$1,920.00 | \$810.00 | \$690.00 | \$570.00 | \$0.00 | \$0.00 | \$810.00 |
| 5 | 456-101-917 | XPRESSFORMS USER RECOVERY=UA | \$1,500.00 | D3 | 36\% | \$960.00 | \$405.00 | \$345.00 | \$285.00 | \$0.00 | \$0.00 | \$405.00 |
| 5 | 456-101-922 | ILF COMPUSET AFP B-W Emitter dev-TEST | \$0.00 | D3 | 36\% | \$0.00 | \$540.00 | \$460.00 | \$380.00 | \$0.00 | \$0.00 | \$540.00 |
| 5 | 456-101-923 | ILF COMPUSET AFP B-W Emitter recovery | \$0.00 | D3 | 36\% | \$0.00 | \$270.00 | \$230.00 | \$190.00 | \$0.00 | \$0.00 | \$270.00 |
| 5 | 456-101-924 | ILF COMPUSET AFP COLOR EMITTER DEV-TEST | \$0.00 | D3 | 36\% | \$0.00 | \$810.00 | \$690.00 | \$570.00 | \$0.00 | \$0.00 | \$810.00 |
| 5 | 456-101-925 | ILF COMPUSET AFP COLOR EMITTER RECOVERY | \$0.00 | D3 | 36\% | \$0.00 | \$405.00 | \$345.00 | \$285.00 | \$0.00 | \$0.00 | \$405.00 |
| 5 | 456-101-926 | ILF COMPUSET CALLABLE COMPUSET DEV-TEST | \$0.00 | D3 | 36\% | \$0.00 | \$1,080.00 | \$920.00 | \$760.00 | \$0.00 | \$0.00 | \$1,080.00 |
| 5 | 456-101-927 | ILF COMPUSET CALLABLE COMPUSET RECOVERY | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$540.00 | \$460.00 | \$380.00 | \$0.00 | \$0.00 | \$540.00 |
| 5 | 456-101-928 | ILF COMPUSET CCF EMITTER DEV-TEST | \$0.00 | D3 | 36\% | \$0.00 | \$810.00 | \$690.00 | \$570.00 | \$0.00 | \$0.00 | \$810.00 |
| 5 | 456-101-929 | ILF COMPUSET CCF EMITTER RECOVERY | \$0.00 | D3 | 36\% | \$0.00 | \$405.00 | \$345.00 | \$285.00 | \$0.00 | \$0.00 | \$405.00 |
| 5 | 456-101-930 | ILF COMPUSET COLOR COMPUSET DEV-TEST | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$540.00 | \$460.00 | \$380.00 | \$0.00 | \$0.00 | \$540.00 |
| 5 | 456-101-931 | ILF COMPUSET COLOR COMPUSET RECOVERY | \$0.00 | D3 | 36\% | \$0.00 | \$270.00 | \$230.00 | \$190.00 | \$0.00 | \$0.00 | \$270.00 |
| 5 | 456-101-932 | ILF COMPUSET METACODE BW EMITTER DEVTEST | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$810.00 | \$690.00 | \$570.00 | \$0.00 | \$0.00 | \$810.00 |
| 5 | 456-101-933 | ILF COMPUSET METACODE BW EMITTER RECOVRY | \$0.00 | D3 | 36\% | \$0.00 | \$405.00 | \$345.00 | \$285.00 | \$0.00 | \$0.00 | \$405.00 |
| 5 | 456-101-934 | ILF COMPUSET OUTPUT PROCESSING DEV-TEST | \$0.00 | D3 | 36\% | \$0.00 | \$2,160.00 | \$1,840.00 | \$1,520.00 | \$0.00 | \$0.00 | \$2,160.00 |
| 5 | 456-101-935 | ILF COMPUSET OUTPUT PROCESSING RECOVERY | \$0.00 | D3 | 36\% | \$0.00 | \$1,080.00 | \$920.00 | \$760.00 | \$0.00 | \$0.00 | \$1,080.00 |
| 5 | 456-101-936 | ILF COMPUSET PCL B-W Emitter dev-TEST | \$0.00 | D3 | 36\% | \$0.00 | \$540.00 | \$460.00 | \$380.00 | \$0.00 | \$0.00 | \$540.00 |
| 5 | 456-101-937 | ILF COMPUSET PCL B-W Emitter recovery | \$0.00 | D3 | 36\% | \$0.00 | \$270.00 | \$230.00 | \$190.00 | \$0.00 | \$0.00 | \$270.00 |
| 5 | 456-101-938 | ILF COMPUSET PDF COLOR EMITTER DEV-TEST | \$0.00 | D3 | 36\% | \$0.00 | \$1,080.00 | \$920.00 | \$760.00 | \$0.00 | \$0.00 | \$1,080.00 |
| 5 | 456-101-939 | ILF COMPUSET PDF COLOR EMITTER RECOVERY | \$0.00 | D3 | 36\% | \$0.00 | \$540.00 | \$460.00 | \$380.00 | \$0.00 | \$0.00 | \$540.00 |
| 5 | 456-101-940 | ILF COMPUSET PS BW EMITTER DEV-TEST | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$540.00 | \$460.00 | \$380.00 | \$0.00 | \$0.00 | \$540.00 |
| 5 | 456-101-941 | ILF COMPUSET PS BW EMITTER RECOVERY | \$0.00 | D3 | 36\% | \$0.00 | \$270.00 | \$230.00 | \$190.00 | \$0.00 | \$0.00 | \$270.00 |
| 5 | 456-101-942 | ILF COMPUSET PS COLOR EMITTER DEV-TEST | \$0.00 | D3 | 36\% | \$0.00 | \$810.00 | \$690.00 | \$570.00 | \$0.00 | \$0.00 | \$810.00 |
| 5 | 456-101-943 | ILF COMPUSET PS COLOR EMITTER RECOVERY | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$405.00 | \$345.00 | \$285.00 | \$0.00 | \$0.00 | \$405.00 |
| 5 | 456-101-944 | ILF COMPUSET VIPP EMITTER DEV-TEST | \$0.00 | D3 | 36\% | \$0.00 | \$810.00 | \$690.00 | \$570.00 | \$0.00 | \$0.00 | \$810.00 |
| 5 | 456-101-945 | ILF COMPUSET VIPP EMITTER RECOVERY | \$0.00 | D3 | 36\% | \$0.00 | \$405.00 | \$345.00 | \$285.00 | \$0.00 | \$0.00 | \$405.00 |
| 5 | 456-101-946 | ILF COMPUSET VPS EMITTER DEV-TEST | \$0.00 | D3 | 36\% | \$0.00 | \$810.00 | \$690.00 | \$570.00 | \$0.00 | \$0.00 | \$810.00 |
| 5 | 456-101-947 | ILF COMPUSET VPS EMITTER RECOVERY | \$0.00 | D3 | 36\% | \$0.00 | \$405.00 | \$345.00 | \$285.00 | \$0.00 | \$0.00 | \$405.00 |
| 5 | 456-101-948 | INIT LIC FEE DLS BATCH DEV-TEST | \$0.00 | D3 | 36\% | \$0.00 | \$2,160.00 | \$1,840.00 | \$1,520.00 | \$0.00 | \$0.00 | \$2,160.00 |
| 5 | 456-101-949 | INIT LIC FEE DLS BATCH RECOVERY | \$0.00 | D3 | 36\% | \$0.00 | \$1,080.00 | \$920.00 | \$760.00 | \$0.00 | \$0.00 | \$1,080.00 |
| 5 | 456-101-950 | ILF XPRESSFORMS UI SERVER DEV-TEST | \$0.00 | D3 | 36\% | \$0.00 | \$5,400.00 | \$4,600.00 | \$3,800.00 | \$0.00 | \$0.00 | \$5,400.00 |
| 5 | 456-101-951 | ILF XPRESSFORMS UI SERVER RECOVERY | \$0.00 | D3 | 36\% | \$0.00 | \$2,700.00 | \$2,300.00 | \$1,900.00 | \$0.00 | \$0.00 | \$2,700.00 |
| 5 | 456-101-952 | INIT LIC FEE XPRESSFORMS USER DEV-TEST | \$0.00 | D3 | 36\% | \$0.00 | \$405.00 | \$345.00 | \$285.00 | \$0.00 | \$0.00 | \$405.00 |
| 5 | 456-101-953 | INIT LIC FEE XPRESSFORMS USER RECOVERY | \$0.00 | D3 | 36\% | \$0.00 | \$202.50 | \$172.50 | \$142.50 | \$0.00 | \$0.00 | \$202.50 |
| 5 | 456-101-954 | INIT LIC FEE XRESPONSE USER DEV-TEST | \$0.00 | D3 | 36\% | \$0.00 | \$32.40 | \$27.60 | \$22.80 | \$0.00 | \$0.00 | \$32.40 |
| 5 | 456-101-955 | INIT LIC FEE XRESPONSE USER RECOVERY | \$0.00 | D3 | 36\% | \$0.00 | \$16.20 | \$13.80 | \$11.40 | \$0.00 | \$0.00 | \$16.20 |
| 5 | 456-101-956 | INIT LIC FEE XREVISE USER DEV-TEST | \$0.00 | D3 | 36\% | \$0.00 | \$81.00 | \$69.00 | \$57.00 | \$0.00 | \$0.00 | \$81.00 |
| 5 | 456-101-957 | INIT LIC FEE XREVISE USER RECOVERY | \$0.00 | D3 | 36\% | \$0.00 | \$40.50 | \$34.50 | \$28.50 | \$0.00 | \$0.00 | \$40.50 |
| 5 | 456-101-960 | XPPRESSION DCTM EDTN SRVR FOR 4 CORES $=1 /$ | \$125,000.00 | ${ }^{\text {D3 }}$ | 36\% | \$80,000.00 | \$33,750.00 | \$28750.00 | \$23,750.00 | \$0.00 | \$0.00 | \$33,750.00 |
| 5 | 456-101-961 | XPRESSION DCTM EDDITION DEVITEST SRVR=1A | \$50,000.00 | ${ }^{\text {D3 }}$ | 36\% | \$32,000.00 | \$13,500.00 | \$11,500.00 | \$9,500.00 | \$0.00 | \$0.00 | \$13,500.00 |
| 5 | 456-101-962 | XPRESSION DCTM EDITION RECOVERY SRVR=IA | \$25,000.00 | D3 | 36\% | \$16,000.00 | \$6,750.00 | \$5,750.00 | \$4,750.00 | \$0.00 | \$0.00 | \$6,750.00 |
| 5 | 456-101-963 | XPRESSION DCTM EDITION ADD 2 CORES $=1 A$ | \$62,500.00 | ${ }^{\text {D3 }}$ | 36\% | \$40,000.00 | \$16,875.00 | \$14,375.00 | \$11,875.00 | \$0.00 | \$0.00 | \$16,875.00 |
| 5 | 456-101-970 | DPA: RA 1TB (601-1000TB) HIGH DENSITY | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | ${ }_{\text {\$27.60 }}$ | \$25.20 | ${ }^{\$ 0.00}$ | \$0.00 | \$0.00 | \$27.60 |
| 5 | 456-101-971 | DPA: RA 1TB (1001TB OR MORE) | $\$ 0.00$ $\$ 0.00$ | D3 | 36\% | $\$ 0.00$ $\$ 0.00$ | $\$ 24.15$ $\$ 427.80$ | $\$ 22.05$ $\$ 390.60$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 24.15$ $\$ 42780$ |
| 5 | 456-101-973 | DPA: RA 1TB (15-25TB) REPLICATED CAP | \$0.00 | D3 | 36\% | \$0.00 | \$366.85 | \$334.95 | \$0.00 | \$0.00 | \$0.00 | \$427.80 $\$ 366.85$ |
| 5 | 456-101-974 | DPA: RA 1TB (26-40TB) REPLICATED CAP | \$0.00 | D3 | 36\% | \$0.00 | \$317.40 | \$289.80 | \$0.00 | \$0.00 | \$0.00 | \$317.40 |
| 5 | 456-101-975 | DPA:Replic. Analysis 1TB (41-60TB) Repl | \$0.00 | D3 | 36\% | \$0.00 | \$288.65 | \$263.55 | \$0.00 | \$0.00 | \$0.00 | \$288.65 |
| 5 | 456-101-976 | DPA:Replic. Analysis 17B (61-100TB) Repl | \$0.00 | D3 | 36\% | \$0.00 | \$266.80 | \$243.60 | \$0.00 | \$0.00 | \$0.00 | \$266.80 |
| 5 | 456-101-977 | DPA: Replic. Analysis 1TB (101-150TB) Re | \$0.00 | D3 | 36\% | \$0.00 | \$239.20 | \$218.40 | \$0.00 | \$0.00 | \$0.00 | \$239.20 |
| 5 | 456-101-978 | DPA: RA 1TB (151-250TB) REPLICATED CAP | \$0.00 | D3 | 36\% | \$0.00 | \$212.75 | \$194.25 | \$0.00 | \$0.00 | \$0.00 | \$212.75 |
| 5 | 456-101-979 | DPA: RA 1TB (251-400TB) REPLICATED CAP | \$0.00 | D3 | 36\% | \$0.00 | \$186.30 | \$170.10 | \$0.00 | \$0.00 | \$0.00 | \$186.30 |
| 5 | 456-101-980 | DPA: REPLIC. ANALYSIS 1 TB (401 TO 600TB) | \$0.00 | D3 | 36\% | \$0.00 | \$163.30 | \$149.10 | \$0.00 | \$0.00 | \$0.00 | \$163.30 |
| 5 | 456-101-981 | DPA: RA 1TB (601-1000TB)REPLICATED CAP | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$143.75 | \$131.25 | \$0.00 | \$0.00 | \$0.00 | \$143.75 |
| 5 | 456-101-982 | DPA: RA 1 1TB (1001TB PLUS)REPLICATED CAP | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$126.50 | \$115.50 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 | 456-102-031 | KAZCN CONCEPT MANAGER (PER TB) | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$2,700.00 | $\$ 2,300.00$ $\$ 2.300$ | \$0.00 | \$0.00 | \$0.00 | $\$ 2,700.00$ $\$ 2,70000$ |
| 5 5 | 456-102-032 | KAZCN EMC CENTERA (PER TB) | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$2,700.00 | \$2,300.00 | \$0.00 | \$0.00 | \$0.00 | \$ $\$ 2,700.00$ |
| 5 | 456-102-033 | LEGAL HOLD MANAGER FOR S1 EDISCOVERY KAZCN Laptop/Desktop (Per TB) | $\$ 0.00$ $\$ 0.00$ | D3 D3 | $36 \%$ $36 \%$ | $\$ 0.00$ $\$ 0.00$ | \$13,500.00 $\$ 4,050.00$ | \$11,50.00 $\$ 3,450.00$ | \$ ${ }_{\text {\$0.00 }}$ | $\$ 0.00$ $\$ 0.00$ | \$ ${ }_{\$ 0.00}$ | $\$ 13,500.00$ $\$ 4,050.00$ |
| 5 | 456-102-035 | KAZCN EMC DCTM (PER TB) | \$0.00 | D3 | 36\% | \$0.00 | \$4,050.00 | \$3,450.00 | \$0.00 | \$0.00 | \$0.00 | \$4,050.00 |
| 5 | 456-102-036 | CONCEPT MANAGER ROE 500GB S1 EDISCOVERY | \$0.00 | D3 | 36\% | \$0.00 | \$1,350.00 | \$1,150.00 | \$0.00 | \$0.00 | \$0.00 | \$1,350.00 |
| 5 | 456-102-037 | EMC CENTERA ROE 500GB FOR S1 EDISCOVERY | \$0.00 | D3 | 36\% | \$0.00 | \$1,350.00 | \$1,150.00 | \$0.00 | \$0.00 | \$0.00 | \$1,350.00 |
| 5 | 456-102-038 | KAZCN EMC CELERRA FLR (PER TB) | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$2,700.00 | \$2,300.00 | \$0.00 | \$0.00 | \$0.00 | \$2,700.00 |
| 5 | $456-102-039$ $456-102-040$ | KAZCN NETAPP SNAPLOCK (PER TB) | $\$ 0.00$ $\$ 0.00$ | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | $\$ 2,700.00$ $\$ 4.050 .00$ | $\$ 2,300.00$ $\$ 3,450.00$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 | \$0.00 | $\$ 2,700.00$ $\$ 4,050.00$ |
| 5 5 | $456-102-040$ $456-102-041$ | KAZCN IBM LOTUS DOMINO (PER TB) KAZCN EMC SOURCEONE EM (PER TB) | $\$ 0.00$ $\$ 0.00$ | D3 D3 | $36 \%$ $36 \%$ | $\$ 0.00$ $\$ 0.00$ | \$4,050.00 | \$3,450.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$4,050.00 |
| 5 | 456-102-042 | KAZCN NETAPP SNAPSHOTS (PER TB) | \$0.00 | D3 | 36\% | \$0.00 | \$2,700.00 | \$2,300.00 | \$0.00 | \$0.00 | \$0.00 | \$2,700.00 |
| 5 | 456-102-043 | LTIDT ROE500GB FOR S1 EDISCOVERY | \$0.00 | D3 | 36\% | \$0.00 | \$1,350.00 | \$1,150.00 | \$0.00 | \$0.00 | \$0.00 | \$1,350.00 |
| 5 | 456-102-044 | EMC DCTM ROE 500GB FOR S1 EDISCOVERY | \$0.00 | D3 | 36\% | \$0.00 | \$5,400.00 | \$4,600.00 | \$0.00 | \$0.00 | \$0.00 | \$5,400.00 |
| 5 | 456-102-045 | KAZCN MICROSOFT EXCH (PER TB) | \$0.00 | D3 | 36\% | \$0.00 | \$4,050.00 | \$3,450.00 | \$0.00 | \$0.00 | \$0.00 | \$4,050.00 |
| 5 | 456-102-046 | CELERRA FLR ROE 500GB FOR S1 EDISCOVERY | \$0.00 | D3 | 36\% | \$0.00 | \$1,350.00 | \$1,150.00 | \$0.00 | \$0.00 | \$0.00 | \$1,350.00 |
| 5 | $456-102-047$ $456-102-048$ | LOTUS DOMINO ROE 500GB S1 EDISCOVERY S1 EM ROE 500 GB FOR S1 EDISCOVERY | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$1,350.00 | \$1,150.00 | \$0.00 | \$0.00 | \$0.00 | \$1,350.00 |
| 5 5 | 456-102-048 | S1 EM ROE 500GB FOR S1 EDISCOVERY KAZCN MICROSOFT SP (PER TB) | $\$ 0.00$ $\$ 0.00$ | D3 D3 | $36 \%$ $36 \%$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 4.050 .00$ | $\$ 0.00$ $\$ 3,450.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 4,050.00$ |
| 5 | 456-102-092 | INFOCTR ECS ROE LICENSE S1 EDISCOVERY | \$0.00 | D3 | 36\% | \$0.00 | \$1,350.00 | \$1,150.00 | \$0.00 | \$0.00 | \$0.00 | \$1,350.00 |
| 5 | 456-102-093 | INFOCTR FILE INT ROE LICENSE FOR S1 | \$0.00 | D3 | 36\% | \$0.00 | \$675.00 | \$575.00 | \$0.00 | \$0.00 | \$0.00 | \$675.00 |

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| BAND | SKU | dESCRIPTION |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | EMC LIST PRICE USD | category CODE | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 Net Price | LP MNT ANNUAL (PREMIUM) | LP MNT ANNUAL (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | renewal |
| 5 | 456-103-388 | WT-UG DOCUMENTUM WEBTOP | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$30.00 |
| 5 | 456-103-630 | DPA RA Upg:CX4-120 to CX4-960 | \$0.00 | D3 | 36\% | \$0.00 | \$3,459.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,459.20 |
| 5 | 456-103-632 | DPA RA UPG:CX4-240 TO CX4-960 | \$0.00 | D3 | 36\% | \$0.00 | \$2,909.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,909.50 |
| 5 | 456-103-633 | DPA RA UPG:CX4-480 TO CX4-960 | \$0.00 | D3 | 36\% | \$0.00 | \$1,938.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,938.90 |
| 5 | 456-103-657 | POWERPATH PME-HC-BDL | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-103-662 | DCTM Digital Asset Manager LP-TR | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-103-717 | Captiva Adv. Recog Prod Auto Learning=IA | \$2,725.00 | D3 | 36\% | \$1,744.00 | \$735.75 | \$626.75 | \$517.75 | \$0.00 | \$0.00 | \$735.75 |
| 5 | 456-103-739 | DOCUMENTUM XML STORE | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-103-740 | DOCUMENTUM XML DIFF ENGINE | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-103-741 | Greenplum DCA DB Client and Server SW | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-103-753 | MOBILE SERVER FOR DOCUMENTUM=UA | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-103-797 | DOCUMENTUM XCP | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-103-884 | CAPTIVA CLOUD CAPTURE TOOLKIT=UA | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$995.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-104-088 | DOCUMENTUM D2 ADV PUB SVS ECTD | \$0.00 | D3 | 36\% | \$0.00 | \$27,000.00 | \$23,000.00 | \$0.00 | \$0.00 | \$0.00 | \$27,000.00 |
| 5 | 456-104-089 | Documentum D2 eCTD Viewer 1-50 | \$50.00 | D3 | 36\% | \$32.00 | \$13.50 | \$11.50 | \$0.00 | \$0.00 | \$0.00 | \$13.50 |
| 5 | 456-104-244 | AppXtender Connector - 5 CC Users=UB | \$2,500.00 | D3 | 36\% | \$1,600.00 | \$675.00 | \$575.00 | \$0.00 | \$0.00 | \$0.00 | \$675.00 |
| 5 | 456-104-245 | APPXTENDER CONNECTOR-25 CC USERS | \$12,500.00 | D3 | 36\% | \$8,000.00 | \$3,375.00 | \$2,875.00 | \$0.00 | \$0.00 | \$0.00 | \$3,375.00 |
| 5 | 456-104-246 | APPXTENDER CONNECTOR-75 CC USERS | \$37,500.00 | D3 | 36\% | \$24,000.00 | \$10,125.00 | \$8,625.00 | \$0.00 | \$0.00 | \$0.00 | \$10,125.00 |
| 5 | 456-104-273 | DOCUMENTUM XCP DESIGNER | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-104-275 | SW (PER TB) FOR FIENTERPRISE | \$0.00 | D3 | 36\% | \$0.00 | \$5,940.00 | \$5,060.00 | \$0.00 | \$0.00 | \$0.00 | \$5,940.00 |
| 5 | 456-104-276 | INFOCTR NODE LICENSE FOR FII ENTERPRISE | \$0.00 | D3 | 36\% | \$0.00 | \$1,350.00 | \$1,150.00 | \$0.00 | \$0.00 | \$0.00 | \$1,350.00 |
| 5 | 456-104-277 | FITO FIE UPGRADE | \$0.00 | D3 | 36\% | \$0.00 | \$24,840.00 | \$21,160.00 | \$0.00 | \$0.00 | \$0.00 | \$24,840.00 |
| 5 | 456-104-278 | FIE TO ECS UPGRADE | \$0.00 | D3 | 36\% | \$0.00 | \$2,700.00 | \$2,300.00 | \$0.00 | \$0.00 | \$0.00 | \$2,700.00 |
| 5 | 456-104-330 | INTERACTIVE EDITOR SERVER=IA | \$50,000.00 | D3 | 36\% | \$32,000.00 | \$13,500.00 | \$11,500.00 | \$0.00 | \$0.00 | \$0.00 | \$13,500.00 |
| 5 | 456-104-331 | INTERACTIVE EDITOR USER=UA | \$400.00 | D3 | 36\% | \$256.00 | \$108.00 | \$92.00 | \$0.00 | \$0.00 | \$0.00 | \$108.00 |
| 5 | 456-104-359 | DOCUMENTUM PLATFORM | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-104-360 | DOCUMENTUM PLATFORM UPGRADE | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-104-361 | DOCUMENTUM PLATFORM APP SPECIFIC | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-104-362 | DOCUMENTUM XCP | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-104-363 | DOCUMENTUM XCP UPGRADE | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-104-364 | DOCUMENTUM XCP APP SPECIFIC | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-104-406 | KAZCN CONCEPT MANAGER (PER TB) ${ }^{\text {C }}$ CA | \$0.00 | D3 | 36\% | \$0.00 | \$2,700.00 | \$2,300.00 | \$0.00 | \$0.00 | \$0.00 | \$2,700.00 |
| 5 | 456-104-411 | CONCEPT MGR ROE 500GB S 1 EDISCOVERY=CA | \$0.00 | D3 | 36\% | \$0.00 | \$1,350.00 | \$1,150.00 | \$0.00 | \$0.00 | \$0.00 | \$1,350.00 |
| 5 | 456-104-437 | FITO FIE UPGRADEIA | \$92,000.00 | D3 | 36\% | \$58,880.00 | \$24,840.00 | \$21,160.00 | \$0.00 | \$0.00 | \$0.00 | \$24,840.00 |
| 5 | 456-104-495 | RP/CL LOC REP CAP ( 0 -14 TB)= CA | \$4,700.00 | D3 | 36\% | \$3,008.00 | \$846.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$846.00 |
| 5 | 456-104-496 | RP/CLL LOC REP CAP ( $15-25$ TB) =CA | \$3,595.00 | D3 | 36\% | \$2,300.80 | \$647.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$647.10 |
| 5 | 456-104-497 | RP/CL LOC REP CAP (26-40 TB) = CA | \$3,330.00 | D3 | 36\% | \$2,131.20 | \$599.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$599.40 |
| 5 | 456-104-498 | RP/CL LOC REP CAP (41-60 TB) $)$ CA | \$2,820.00 | D3 | 36\% | \$1,804.80 | \$507.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$507.60 |
| 5 | 456-104-499 | RP/CL LOC REP CAP (61-100 TB) =CA | \$2,640.00 | D3 | 36\% | \$1,689.60 | \$475.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$475.20 |
| 5 | 456-104-500 | RP/CL LOC REP CAP (101-150 TB) =CA | \$2,400.00 | D3 | 36\% | \$1,536.00 | \$432.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$432.00 |
| 5 | 456-104-501 | RP/CL LOC REP CAP (151-250 TB) =CA | \$2,255.00 | D3 | 36\% | \$1,443.20 | \$405.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$405.90 |
| 5 | 456-104-502 | RP/CL LOC REP CAP (251-400 TB) =CA | \$2,100.00 | D3 | 36\% | \$1,344.00 | \$378.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$378.00 |
| 5 | 456-104-503 | RP/CL LOC REP CAP (401-600 TB) =CA | \$1,840.00 | D3 | 36\% | \$1,177.60 | \$331.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$331.20 |
| 5 | 456-104-504 | RP/CL LOC REP CAP ( $601-1000 T B$ ) $=$ CA | \$1,545.00 | D3 | 36\% | \$988.80 | \$278.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$278.10 |
| 5 | 456-104-505 | RP/CL LOC REP CAP ( $1001 \mathrm{~TB}+$ ) $=$ CA | \$1,175.00 | ${ }^{\text {D3 }}$ | 36\% | \$752.00 | \$211.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$211.50 |
| 5 | 456-104-506 | RP/CL REM REP CAP ( $0-14$ TB) =CA | \$4,700.00 | ${ }^{\text {D3 }}$ | 36\% | \$3,008.00 | \$846.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$846.00 |
| 5 5 | $456-104-507$ $456-104-508$ | RP/CL REM REP CAP (15-25 TB) =CA | \$3,595.00 | ${ }^{\text {D3 }}$ | 36\% | \$2,300.80 | $\$ 647.10$ $\$ 599.40$ | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$647.10 |
| 5 5 | $456-104-508$ $456-104-509$ |  | $\$ 3,330.00$ $\$ 2.820 .00$ | D3 | $36 \%$ $36 \%$ | $\$ 2,131.20$ $\$ 1,804.80$ | $\$ 599.40$ $\$ 507.60$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 599.40$ $\$ 507.60$ |
| 5 | 456-104-510 | RP/CL REM REP CAP (61-100 TB) =CA | \$2,640.00 | D3 | 36\% | \$1,689.60 | \$475.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$475.20 |
| 5 | 456-104-511 | RP/CL REM REP CAP (101-150 TB) =CA | \$2,400.00 | D3 | 36\% | \$1,536.00 | \$432.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$432.00 |
| 5 | 456-104-512 | RP/CL REM REP CAP ( $151-250$ TB) =CA | \$2,255.00 | D3 | 36\% | \$1,443.20 | \$405.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$405.90 |
| 5 | 456-104-513 | RP/CL REM REP CAP (251-400 TB) =CA | \$2,100.00 | D3 | 36\% | \$1,344.00 | \$378.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$378.00 |
| 5 | 456-104-514 | RP/CL REM REP CAP (401-600 TB) =CA | \$1,840.00 | D3 | 36\% | \$1,177.60 | \$331.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$331.20 |
| 5 | 456-104-515 | RP/CL REM REP CAP (601-1000TB) =CA | \$1,545.00 | D3 | 36\% | \$988.80 | \$278.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$278.10 |
| 5 | 456-104-516 | RP/CL REM REP CAP (10017B + ) CCA | \$1,175.00 | D3 | 36\% | \$752.00 | \$211.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$211.50 |
| 5 | 456-104-751 | DISKXTENDER_FOR_WINDOWS_100GB=CA | \$0.00 | D3 | 36\% | \$0.00 | \$206.77 | \$188.79 | \$161.82 | \$0.00 | \$0.00 | \$206.77 |
| 5 | 456-104-752 | DISKXTENDER-FOR-WINDOW- 500 GB -CA | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$598.00 | \$546.00 | \$468.00 | \$0.00 | \$0.00 | \$598.00 |
| 5 | 456-104-753 | DISKXTENDER-FOR-WINDOWS-1TB=CA | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$1,034.77 | - $\$ 944.79$ | \$809.82 | \$0.00 | \$0.00 | \$1,034.77 |
| 5 | 456-104-754 | DISKXTENDER_FOR_WINDOWS_2TB=CA | \$0.00 | D3 | 36\% | \$0.00 | \$1,862.77 | \$1,700.79 | \$1,457.82 | \$0.00 | \$0.00 | \$1,862.77 |
| 5 | 456-104-755 | DISKXTENDER_FOR_WINDOWS_5TB=CA | \$0.00 | D3 | 36\% | \$0.00 | \$4,139.77 | \$3,779.79 | \$3,239.82 | \$0.00 | \$0.00 | \$4,139.77 |
| 5 | 456-104-756 | DISKXTENDER-FOR-WINDOWS-10TB=CA | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$7,451.77 | \$6,803.79 | \$5,831.82 | \$0.00 | \$0.00 | \$7,451.77 |
| 5 | 456-104-757 | DISKXTENDER_FOR_WINDOWS_15TB=CA | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$9,383.77 | \$8,567.79 | \$7,343.82 | \$0.00 | \$0.00 |  |
| 5 | 456-104-758 | DISKXTENDER_FOR_WINDOWS_20TB=CA DISKXTENDER FOR_WINDOWS 32 TB=CA | $\$ 0.00$ $\$ 0.00$ | D3 D3 | $36 \%$ $36 \%$ | $\$ 0.00$ $\$ 0.00$ | $\$ 10,580.00$ $\$ 12,650.00$ | $\$ 9,660.00$ $\$ 11.550 .00$ | $\$ 8,280.00$ $\$ 9.900 .00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$10,580.00 $\$ 12,650.00$ |
| 5 5 | 456-104-759 | DISXXTENDER_FOR_WINDOWS_32TB=CA | \$0.00 | ${ }_{\text {D3 }}$ | 36\% | \$0.00 $\$ 000$ | \$12,650.00 $\$ 16,100.00$ | \$11,550.00 | \$12,600.00 | \$0.00 | \$0.00 | \$16,100.00 |
| 5 | 456-104-761 | DISKXTENDER_FOR_WINDOWS_100TB=CA | \$0.00 | D3 | 36\% | \$0.00 | \$18,400.00 | \$16,800.00 | \$14,400.00 | \$0.00 | \$0.00 | \$18,400.00 |
| 5 | 456-104-762 | DISKXTENDER_FOR_WINDOWS_200TB=CA | \$0.00 | D3 | 36\% | \$0.00 | \$23,482.77 | \$21,440.79 | \$18,377.82 | \$0.00 | \$0.00 | \$23,482.77 |
| 5 | 456-104-763 | DISKXTENDER_FOR_WINDOWS_300TB=CA | \$0.00 | D3 | 36\% | \$0.00 | \$27,139.77 | \$24,779.79 | \$21,239.82 | \$0.00 | \$0.00 | \$27,139.77 |
| 5 | 456-104-764 | DISKXTENDER_FOR_WINDOWS_400TB=CA | \$0.00 | D3 | 36\% | \$0.00 | \$27,967.77 | \$25,535.79 | \$21,887.82 | \$0.00 | \$0.00 | \$27,967.77 |
| 5 | ${ }^{456-104-765}$ | DISKXTENDER-FOR-WINDOWS -500TB=CA | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$332,866.77 | \$330,008.79 | \$25,721.82 | \$0.00 | \$0.00 | \$332,866.77 |
| 5 | 456-104-766 | DISXXENDER_FOR_WINDOWS_600TB=CA | $\$ 0.00$ $\$ 0.00$ | D3 D3 | $36 \%$ $36 \%$ | $\$ 0.00$ $\$ 0.00$ | ${ }_{\text {\$34,523.77 }}$ | \$33,347.79 | \$28,583.82 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$36,523.77 |
| 5 | 456-104-768 | DISKXTENDER_FOR_WINDOWS_800TB=CA | \$0.00 | D3 | 36\% | \$0.00 | ${ }_{\text {\$45,654.77 }}$ | \$41,684.79 | \$35,729.82 | \$0.00 | \$0.00 | \$43,032.77 |
| 5 | 456-104-769 | DISKXTENDER_FOR_WINDOWS_900TB=CA | \$0.00 | D3 | 36\% | \$0.00 | \$48,253.77 | \$44,057.79 | \$37,763.82 | \$0.00 | \$0.00 | \$48,253.77 |
| 5 | 456-104-770 | DISKXTENDER_FOR_WINDOWS_1PB=CA | \$0.00 | D3 | 36\% | \$0.00 | \$52,163.77 | \$47,627.79 | \$40,823.82 | \$0.00 | \$0.00 | \$52,163.77 |
| 5 | 456-104-771 | DX_WIN_UPGR_0.1TB_TO_0.5TB=CA | \$0.00 | D3 | 36\% | \$0.00 | \$391.00 | \$357.00 | \$306.00 | \$0.00 | \$0.00 | \$391.00 |
| 5 | 456-104-772 | DX-WIN-UPGR-0.5TB-TO-1TB=CA | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$437.00 | \$399.00 | \$342.00 | \$0.00 | \$0.00 | \$437.00 |
| 5 | ${ }_{4}^{456-104-773}$ | DX_WIN_UPGR_1TB_TO_2TB=CA | $\$ 0.00$ $\$ 0.00$ | D3 | $36 \%$ $36 \%$ | $\$ 0.00$ $\$ 0.00$ | $\$ 828.00$ $\$ 2.277 .00$ | $\$ 756.00$ $\$ 2.079 .00$ | \$ $\begin{array}{r}\text { \$648.00 } \\ \mathbf{\$ 1 7 8 2 . 0 0}\end{array}$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 828.00$ $\$ 2.277 .00$ |
| 5 | 456-104-774 | DX_WIN_UPGR_2TB_TO_5TB=CA | \$0.00 | D3 | 36\% | \$0.00 | \$2,277.00 | \$2,079.00 | \$1,782.00 | \$0.00 |  | \$2,277.00 |



| BAND | SKU | DESCRIPTION |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | EMC LIST PRICE USD | CATEGORY CODE | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | LP MNT ANNUAL (PREMIUM) | LP MNT ANNUAL (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | RENEWAL |
| 5 | 456-105-390 | SRMSUITE UPG CX TIER 3 =IC | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$1,971.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,971.10 |
| 5 | 456-105-391 | SRMSUITE UPG CXXNS TIER $4=1 \mathrm{C}$ | \$0.00 | D3 | 36\% | \$0.00 | \$3,666.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,666.20 |
| 5 | 456-105-392 | SRMSUITE UPG CXINS TIER $5=1 C$ | \$0.00 | D3 | 36\% | \$0.00 | \$6,338.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,338.80 |
| 5 | 456-105-466 | SRMSUITE UPG DMX 1TB =CB | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$89.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 89.70$ |
| 5 | 456-105-474 | SRMSUITE UPG 3PTY TB =CB | \$0.00 | D3 | 36\% | \$0.00 | \$89.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$89.70 |
| 5 | 456-105-475 | SRMSUITE UPG HDS TB =CB | \$0.00 | D3 | 36\% | \$0.00 | \$89.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$89.70 |
| 5 | 456-105-476 | SRMSUITE UPG IBM DS TB =CB | \$0.00 | D3 | 36\% | \$0.00 | \$89.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$89.70 |
| 5 | 456-105-477 | SRMSUITE UPG XIV TB =CB | \$0.00 | D3 | 36\% | \$0.00 | \$89.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$89.70 |
| 5 | 456-105-478 | SRMSUITE UPG 3Par TB $=$ CB | \$0.00 | D3 | 36\% | \$0.00 | \$89.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$89.70 |
| 5 | 456-105-479 | SRMSUITE UPG HP EVA TB =CB | \$0.00 | D3 | 36\% | \$0.00 | \$89.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$89.70 |
| 5 | 456-105-480 | SRMSUITE UPG NTAP TB = CB | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$89.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$89.70 |
| 5 | 456-105-481 | SRMSUITE UPG Compellent TB = CB | \$0.00 | D3 | 36\% | \$0.00 | \$89.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$89.70 |
| 5 | 456-105-482 | SRMSUITE UPG 3PTY2 TB =CB | \$0.00 | D3 | 36\% | \$0.00 | \$89.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$89.70 |
| 5 | 456-105-741 | SRMSUITE STD HP XP/P9500 TB =CB | \$0.00 | D3 | 36\% | \$0.00 | \$89.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$89.70 |
| 5 | 456-105-742 | SRMSUITE HP XP/P9500 TB =CB | \$390.00 | D3 | 36\% | \$249.60 | \$89.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$89.70 |
| 5 | 456-105-743 | SRMSUITE UPG HP XP/P9500 TB =CB | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$89.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$89.70 |
| 5 | 456-105-947 | SRMSUITE VG GATEWAY =ID | \$0.00 | D3 | 36\% | \$0.00 | \$1,150.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,150.00 |
| 5 | 456-105-948 | EMC SCALEIO SOFTWARE CAPACITY=CB | \$0.00 | D3 | 36\% | \$0.00 | \$218.50 | \$199.50 | \$171.00 | \$0.00 | \$0.00 | \$218.50 |
| 5 | 456-105-949 | EMC SCALEIO ENTERPRISE FEATURES=CB | \$0.00 | D3 | 36\% | \$0.00 | \$69.00 | \$63.00 | \$54.00 | \$0.00 | \$0.00 | \$69.00 |
| 5 | 456-105-984 | KZN LEGAL HOLD MGR=IA | \$0.00 | D3 | 36\% | \$0.00 | \$13,500.00 | \$11,500.00 | \$0.00 | \$0.00 | \$0.00 | \$13,500.00 |
| 5 | 456-106-000 | kZN EDSC FED ROE LICENSE=IA | \$0.00 | D3 | 36\% | \$0.00 | \$1,350.00 | \$1,150.00 | \$0.00 | \$0.00 | \$0.00 | \$1,350.00 |
| 5 | 456-106-002 | KZN EDSC FED NODE LICENSE=IA | \$0.00 | D3 | 36\% | \$0.00 | \$1,350.00 | \$1,150.00 | \$0.00 | \$0.00 | \$0.00 | \$1,350.00 |
| 5 | 456-106-008 | KZN EDSC SW (PER TB)=CA | \$0.00 | D3 | 36\% | \$0.00 | \$8,100.00 | \$6,900.00 | \$0.00 | \$0.00 | \$0.00 | \$8,100.00 |
| 5 | 456-106-009 | KZN FILE INT-EDSC UPGRADE $=1 A$ | \$142,000.00 | D3 | 36\% | \$90,880.00 | \$38,340.00 | \$32,660.00 | \$0.00 | \$0.00 | \$0.00 | \$38,340.00 |
| 5 | 456-106-012 | KZN FILE INT ENT-EDSC UPGRADE=IA | \$0.00 | D3 | 36\% | \$0.00 | \$2,700.00 | \$2,300.00 | \$0.00 | \$0.00 | \$0.00 | \$2,700.00 |
| 5 | 456-106-022 | AppXtender xPlore Full $\mathrm{Tx} 5 \mathrm{5CC}$ Usr Pk=UB | \$1,500.00 | D3 | 36\% | \$960.00 | \$405.00 | \$345.00 | \$0.00 | \$0.00 | \$0.00 | \$405.00 |
| 5 | 456-106-023 | AppXtender xPlore Full Text Server=IA | \$4,000.00 | D3 | 36\% | \$2,560.00 | \$1,080.00 | \$920.00 | \$0.00 | \$0.00 | \$0.00 | \$1,080.00 |
| 5 | 456-106-024 | AppXtender 7 Update Enabler=IA | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-106-033 | Documentum Life Science Q\&M ASL | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-106-034 | EMC DCTM D2 Q\&M Approver ASL=UA | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-106-035 | EMC DCTM D2 +Pack Q\&M Approver ASL=UA | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-106-036 | EMC DCTM ADTS Q\&M Approver ASL=UA | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-106-037 | EMC DCTM Process Engine Q\&M Appr ASL=UA | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-106-038 | EMC DCTM LS eTMF Approver ASL | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-106-039 | EMC DCTM D2 e emp Approver ASL=UA | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-106-040 | EMC DCTM D2 +Pack eTMF Approver ASL=UA | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-106-041 | EMC DCTM ADTS eTMF Approver ASL=UA | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-106-042 | EMC DCTM Process Engine eTMF Appr ASL=UA | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-106-043 | Documentum Life Science R\&D ASL | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-106-044 | Documentum D2 ASL | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 5 | 456-106-045 | Documentum D2 +Pack ASL | $\$ 0.00$ $\$ 0.00$ | ${ }_{\text {D3 }}$ | 36\% | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 |
| 5 5 | $456-106-046$ $456-106-047$ | Documentum ADTS ASL ${ }^{\text {Documentum Process Engine ASL }}$ | $\$ 0.00$ $\$ 0.00$ | ${ }_{\text {D3 }}^{\text {D3 }}$ | 36\% | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | 456-106-048 | Documentum Asset Operations ASL | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-106-049 | EMC DCTM D2 Asset Ops ASL=UA | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-106-050 | EMC DCTM D2 PlusPack Asset Ops ASL=UA | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-106-051 | EMC DCTM ADTS Asset Ops ASL=UA | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-106-052 | EMC DCTM Process Engine Asset Ops ASL=UA | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-106-053 | EMC DCTM LS Q\&M Contributor ASL=UA | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| ${ }_{5}^{5}$ | 456-106-054 | EMC DCTM D2 Q\&M Contributor ASL=UA | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-106-055 | EMC DCTM D2 +Pack QM Contributor ASL=UA | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-106-056 | EMC DCTM ADTS Q\&M Contributor ASL=UA | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-106-057 | EMC DCTM Process Engine Q\&M Contr ASL=UA | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 5 | 456-106-058 | EMC DCTM LS eTMF Contributor ASL | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 5 | $456-106-059$ $456-106-060$ | EMC DCTM D2 eTMF Contributor ASL=UA EMC DCTM D2 + Pack eTMF Contrbutr ASL=UA | $\$ 0.00$ $\$ 0.00$ | D3 D3 | 36\% | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | 456-106-061 | EMC DCTM ADTS eTMF Contributor ASL=UA | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-106-062 | EMC DCTM Proces Engin eTMF Contrb ASL=UA | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-106-063 | EMC DCTM LS R\&D Contributor ASL=UA | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-106-064 | EMC DCTM D2 R\&D Contributor ASL=UA | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-106-065 | EMC DCTM D2 +Pack R\&D Contrbut ASL=UA | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-106-066 | EMC DCTM ADTS R\&D Contributor ASL=UA | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-106-067 | EMC DCTM Proces Engin R\&D Contrb ASL=UA | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 0.00$ $\$ 0.00$ |
| 5 | 456-106-068 | EMC DCTM LS Q\&M Reader ASL=UA | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-106-069 | EMC DCTM D2 Q\&M Reader ASL=UA | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-106-070 | EMC DCTM D2 +Pack Q\&M Reader ASL=UA | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 |
| 5 | 456-106-071 | EMC DCTM ADTS Q\&M Reader ASL=UA | \$0.00 | D3 | 36\% | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | ${ }_{456-106-072}^{456}$ | EMC DCTM Process Engine QM Reader ASL=UA EMC DCTM LS eTMF Reader ASL | $\$ 0.00$ $\$ 0.00$ | D3 D3 | 36\% | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$ ${ }_{\text {\$0.00 }}$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | 456-106-074 | EMC DCTM D2 etM Reader ASL=UA | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-106-075 | EMC DCTM D2 PlusPack eTMF Reader ASL=UA | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-106-076 | EMC DCTM ADTS eTMF Reader ASL=UA | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-106-077 | EMC DCTM Proces Engin eTMF Reader ASL=UA | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-106-078 | EMC DCTM LS R\&D Reader ASL=UA | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | $456-106-079$ $456-106-080$ | EMC DCTM D2 R\&D Reader ASL=UA | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 5 | $456-106-080$ $456-106-081$ | EMC DCTM D2 Pluspack R\&D Reader ASL=UA | $\$ 0.00$ $\$ 0.00$ | D3 D3 | 36\% | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 5 | $456-106-081$ $456-106-082$ | EMC DCTM ADTS R\&D Reader ASL=UA | $\$ 0.00$ $\$ 0.00$ | D3 D3 | 36\% | $\$ 8.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 | $\$ 0.00$ $\$ 0.00$ | \$0.00 $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | 456-106-083 | EMC Documentum xCP Unlimited=UA | \$0.00 | D3 | 36\% | \$0.00 | \$340.20 | \$289.80 | \$0.00 | \$0.00 | \$0.00 | \$340.20 |
| 5 | 456-106-084 | EMC Documentum xCP Single App Lic=UA | \$0.00 | D3 | 36\% | \$0.00 | \$135.00 | \$115.00 | \$0.00 | \$0.00 | \$0.00 | \$135.00 |



| BAND | SKU | description | $\begin{array}{\|c\|} \hline \text { EMC } \\ \text { LIST PRICE USD } \end{array}$ | $\begin{aligned} & \text { CATEGORY } \\ & \text { CODE } \end{aligned}$ | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | LP MNT ANNUAL (PREMIUM) | LP MNT ANNUAL (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | Renewal |
| 5 | 456-106-736 | RecoverPoint-VM Storage Analytics UG=IB | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-106-740 | RTI PERP=ZC | \$23,000.00 | D3 | 36\% | \$14,720.00 | \$5,290.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5,290.00 |
| 5 | 456-106-741 | REAL TIME INTELLIGENCE MONTHLY SUBSC=ZC | \$1,083.33 | ${ }^{\text {D3 }}$ | 36\% | \$693.33 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-106-742 | RTI 2yr Sub=ZC | \$1,083.33 | D3 | 36\% | \$693.33 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-106-743 | RTI 3yr Sub=ZC | \$1,083.33 | D3 | 36\% | \$693.33 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-106-776 | EMC DCTM LS SSV Server ASLIA | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-106-777 | EMC DCTM ADTS LS ssv Server ASL=IA | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-106-778 | EMC Process Engine LS ssV Server ASL=IA | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-106-801 | EMC Hybrid Cloud Solution - Microsoft=IC | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-106-929 | EMC SIO SW Basic Starter Pack 12TB=CB | \$0.00 | D3 | 36\% | \$0.00 | \$83.72 | \$76.44 | \$65.52 | \$0.00 | \$0.00 | \$83.72 |
| 5 | 456-106-930 | EMC SIO Ent Starter Pack $12 \mathrm{~TB}=\mathrm{CB}$ | \$0.00 | D3 | 36\% | \$0.00 | \$178.25 | \$162.75 | \$139.50 | \$0.00 | ${ }_{\$ 0.00}$ | \$178.25 |
| 5 | 456-106-931 | EMC SIO SW B Basic Tier 1=CB | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$92.00 | \$84.00 | \$72.00 | \$0.00 | ${ }_{\$ 0.00}$ | \$92.00 |
| 5 | 456-106-932 | EMC SIO SW Basic Tier 2=CB | \$0.00 | D3 | 36\% | \$0.00 | \$82.80 | \$75.60 | \$64.80 | \$0.00 | \$0.00 | \$82.80 |
| 5 | 456-106-933 | EMC SIO SW Basic Tier 3=CB | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$75.90 | \$69.30 | \$59.40 | \$0.00 | \$0.00 | \$75.90 |
| 5 | 456-106-934 | EMC SIO SW Basic Tier 4=CB | \$0.00 | D3 | 36\% | \$0.00 | \$69.00 | \$63.00 | \$54.00 | \$0.00 | \$0.00 | \$69.00 |
| 5 | 456-106-935 | EMC SIO SW Basic Tier 5=CB | \$0.00 | D3 | 36\% | \$0.00 | \$62.10 | \$56.70 | \$48.60 | \$0.00 | \$0.00 | \$62.10 |
| 5 | 456-106-936 | EMC SIO SW Basic Tier 6=CB | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$57.50 | \$52.50 | \$45.00 | \$0.00 | \$0.00 | \$57.50 |
| 5 | 456-106-937 | EMC SIO SW Basic Tier $7=$ CB | \$0.00 | D3 | 36\% | \$0.00 | \$52.90 | \$48.30 | \$41.40 | \$0.00 | \$0.00 | \$52.90 |
| 5 | 456-106-938 | EMC SIO Ent Tier $1=C B$ | \$850.00 | D3 | 36\% | \$544.00 | \$195.50 | \$178.50 | \$153.00 | \$0.00 | \$0.00 | \$195.50 |
| 5 | 456-106-939 | EMC SIO Ent Tier $2=C B$ | \$770.00 | ${ }^{\text {D3 }}$ | 36\% | \$492.80 | \$177.10 | \$161.70 | \$138.60 | \$0.00 | \$0.00 | \$177.10 |
| 5 | 456-106-940 | EMC SIO Ent Tier $3=C B$ | \$690.00 | D3 | 36\% | \$441.60 | \$158.70 | \$144.90 | \$124.20 | \$0.00 | \$0.00 | \$158.70 |
| 5 | 456-106-941 | EMC SIO Ent Tier 4=CB | \$620.00 | D3 | 36\% | \$396.80 | \$142.60 | \$130.20 | \$111.60 | \$0.00 | \$0.00 | \$142.60 |
| 5 | 456-106-942 | EMC SIO Ent Tier 5=CB | \$560.00 | D3 | 36\% | \$358.40 | \$128.80 | \$117.60 | \$100.80 | \$0.00 | \$0.00 | \$128.80 |
| 5 | 456-106-943 | EMC SIO Ent Tier 6=CB | \$490.00 | D3 | 36\% | \$313.60 | \$112.70 | \$102.90 | \$88.20 | \$0.00 | \$0.00 | \$112.70 |
| 5 | 456-106-944 | EMC SIO Ent Tier 7=CB | \$440.00 | D3 | 36\% | \$281.60 | \$101.20 | \$92.40 | \$79.20 | \$0.00 | \$0.00 | \$101.20 |
| 5 | 456-106-957 | IONIX ITOPS OPTICAL TRANSPORT MGR KIT=MA | \$175,000.00 | D3 | 36\% | \$112,000.00 | \$40,250.00 | \$0.00 | \$31,500.00 | \$0.00 | \$0.00 | \$40,250.00 |
| 5 | 456-106-958 | IONIX IT OPS OTM MANAGED DEVICE L11=MA | \$2,300.00 | D3 | 36\% | \$1,472.00 | \$529.00 | \$0.00 | \$414.00 | \$0.00 | \$0.00 | \$529.00 |
| 5 | 456-106-959 | IONIX IT OPS OTM MANAGED DEVICE L21=MA | \$1,725.00 | D3 | 36\% | \$1,104.00 | \$396.75 | \$0.00 | \$310.50 | \$0.00 | \$0.00 | \$396.75 |
| 5 | 456-106-960 | IONIX IT OPS OTM MANAGED DEVICE L31=MA | \$1,334.00 | ${ }^{\text {D3 }}$ | 36\% | \$853.76 | \$306.82 | \$0.00 | \$240.12 | \$0.00 | \$0.00 | \$306.82 |
| 5 | 456-106-961 | IONIX IT OPS OTM MANAGED DEVICE L41=MA | \$1,081.00 | D3 | 36\% | \$691.84 | \$248.63 | \$0.00 | \$194.58 | \$0.00 | \$0.00 | \$248.63 |
| 5 | 456-106-962 | ACM MANAGED SYSTEM=MA | \$90.00 | D3 | 36\% | \$57.60 | \$20.70 | \$0.00 | \$16.20 | \$0.00 | \$0.00 | \$20.70 |
| 5 | 456-106-963 | ACM Prod RTU Lic=MA | \$36,000.00 | D3 | 36\% | \$23,040.00 | \$8,280.00 | \$0.00 | \$6,480.00 | \$0.00 | \$0.00 | \$8,280.00 |
| 5 | 456-106-964 | AL5620 SAM ADP-P/PER SERV=MA | \$75,000.00 | D3 | 36\% | \$48,000.00 | \$17,250.00 | \$0.00 | \$13,500.00 | \$0.00 | \$0.00 | \$17,250.00 |
| 5 | 456-106-965 | BMC Patrol ADP - P=MA | \$9,000.00 | D3 | 36\% | \$5,760.00 | \$2,070.00 | \$0.00 | \$1,620.00 | \$0.00 | \$0.00 | \$2,070.00 |
| 5 | 456-106-966 | Concord eHealth ADP - P=M | \$9,000.00 | ${ }^{\text {D3 }}$ | 36\% | \$5,760.00 | \$2,070.00 | \$0.00 | \$1,620.00 | \$0.00 | \$0.00 | \$2,070.00 |
| 5 | 456-106-967 | CONCORD SYSEDGE ADP - P=MA | \$9,000.00 | ${ }_{\text {D3 }}$ | 36\% | \$5,760.00 | \$2,070.00 | \$0.00 | $\$ 1,620.00$ | \$0.00 | \$0.00 | \$2,075.00 |
| 5 | 456-106-968 | CIENA C.D TMF 814 ADP - P=MA CISCO CTM TMF 814 ADP $-P=$ MA | \$75,000.00 | ${ }^{\text {D3 }}$ | 36\% | \$48,000.00 | \$17,250.00 | \$0.00 | \$13,500.00 \$13,500.00 | \$0.00 | \$0.00 | \$17,250.00 |
| 5 5 | $456-106-969$ $456-106-970$ | CISCO CTM TMF 814 ADP - $P=$ MA E-Mail | $\$ 75,000.00$ $\$ 4.50000$ | D3 | 36\% | $\$ 48,000.00$ $\$ 288000$ | $\$ 17,250.00$ <br> $\$ 103500$ | $\$ 0.00$ $\$ 0.00$ | $\begin{array}{r} \$ 13,500.00 \\ \$ 810.00 \end{array}$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 17,250.00$ $\$ 1.035 .00$ |
| 5 | 456-106-971 | ISC Adp - Production Lic=MA | \$22,500.00 | D3 | 36\% | \$14,400.00 | \$5,175.00 | \$0.00 | \$4,050.00 | \$0.00 | \$0.00 | \$5,175.00 |
| 5 | 456-106-972 | InfoVista Server ADP - P=MA | \$9,000.00 | D3 | 36\% | \$5,760.00 | \$2,070.00 | \$0.00 | \$1,620.00 | \$0.00 | \$0.00 | \$2,070.00 |
| 5 | 456-106-973 | Log File ADP - P=MA | \$4,500.00 | ${ }^{\text {D3 }}$ | 36\% | \$2,880.00 | \$1,035.00 | \$0.00 | \$810.00 | \$0.00 | \$0.00 | \$1,035.00 |
| 5 | 456-106-974 | NetlQ ADP - P=MA | \$9,000.00 | D3 | 36\% | \$5,760.00 | \$2,070.00 | \$0.00 | \$1,620.00 | \$0.00 | \$0.00 | \$2,070.00 |
| 5 | 456-106-975 | OUTBOUND SNMP ADP - P=MA | \$4,500.00 | D3 | 36\% | \$2,880.00 | \$1,035.00 | \$0.00 | \$810.00 | \$0.00 | \$0.00 | \$1,035.00 |
| 5 | 456-106-976 | ADP MICROSFT SYS CTR OPS MGR 2007 PRO=MA | \$18,000.00 | D3 | 36\% | \$11,520.00 | \$4,140.00 | \$0.00 | \$3,240.00 | \$0.00 | \$0.00 | \$4,140.00 |
| 5 | 456-106-977 | Remedy ADP - P=MA | \$9,000.00 | D3 | 36\% | \$5,760.00 | \$2,070.00 | \$0.00 | \$1,620.00 | \$0.00 | \$0.00 | \$2,070.00 |
| 5 | $456-106-978$ $456-106-979$ | Scriot ADP - P=MA | \$4,500.00 | ${ }^{\text {D3 }}$ | 36\% | \$2,880.00 | \$1,035.00 | \$0.00 | \$8810.00 | \$0.00 | \$0.00 | \$1,035.00 |
| 5 | 456-106-979 | CLAR-CEL-SYM ADP SITE LIC=MA | \$18,000.00 | ${ }^{\text {D3 }}$ | 36\% | \$11,520.00 | \$4,140.00 | \$0.00 | \$3,240.00 | \$0.00 | \$0.00 | \$4,140.00 |
| 5 | 456-106-980 | SQL Unix ADP(p/server)-P=MA | \$4,500.00 | D3 | 36\% | \$2,880.00 | \$1,035.00 | \$0.00 | \$810.00 | \$0.00 | \$0.00 | \$1,035.00 |
| 5 | 456-106-981 | SQL Windows ADP - P=MA | \$4,500.00 | ${ }^{\text {D3 }}$ | 36\% | \$2,880.00 | \$1,035.00 | \$0.00 | \$810.00 | \$0.00 | \$0.00 |  |
| 5 | 456-106-982 | Syslog ADP - P=MA SNMP Trap ADP - P=MA | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 5 | 456-106-983 | SNMP Trap ADP - P=MA XML ADP - - =MA | $\$ 0.00$ $\$ 4.500 .00$ | D3 D3 | 36\% | $\$ 0.00$ $\$ 2.880 .00$ | $\$ 0.00$ $\$ 1.035 .00$ | $\$ 0.00$ $\$ 0.00$ | \$ $\begin{array}{r}\$ 0.00 \\ \$ 810.00\end{array}$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 1,035.00$ |
| 5 | 456-106-985 | AM Mgd ligh End Device=MA | \$413.00 | D3 | 36\% | \$2,88.32 | \$1,035.99 | \$0.00 | \$2.34 | \$0.00 | \$0.00 | \$1,93.99 |
| 5 | 456-106-986 | IP AM - NAS EXTENSION (2)=MA | \$90.00 | D3 | 36\% | \$57.60 | \$20.70 | \$0.00 | \$16.20 | \$0.00 | \$0.00 | \$20.70 |
| 5 | 456-106-987 | IP AM - NAS EXTENSION (1)=MA | \$90.00 | D3 | 36\% | \$57.60 | \$20.70 | \$0.00 | \$16.20 | \$0.00 | \$0.00 | \$20.70 |
| 5 | 456-106-988 | AM Production License=MA | \$22,500.00 | ${ }^{\text {D3 }}$ | 36\% | \$14,400.00 | \$5,175.00 | \$0.00 | \$4,050.00 | \$0.00 | \$0.00 | \$5,175.00 |
| 5 | 456-106-989 | 1 IOI C API LICENSE=MA | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-106-990 | ITOI JAVA API LICENSE=MA | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-106-991 | ITOI PERL API LICENSE=MA | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-106-992 | ITOI BUSIINESS IMPACT MANAGER=MA | \$31,500.00 | ${ }^{\text {D3 }}$ | 36\% | \$20,160.00 | \$7,245.00 | \$0.00 | \$5,670.00 | \$0.00 | \$0.00 | \$7,245.00 |
| 5 5 | 456-106-993 | DM Static Ent License=MA DM Static SP License=MA | $\$ 9,000.00$ $\$ 9,000.00$ | D3 | $36 \%$ $36 \%$ | $\$ 5,760.00$ $\$ 5,760.00$ | $\$ 2,070.00$ $\$ 2.070 .00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 1,620.00$ $\$ 1,620.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$2,070.00 $\$ 2,070.00$ |
| 5 | 456-106-994 | DM Traveling License=MA | \$90,000.00 | ${ }_{\text {D3 }}$ | 36\% | \$57,600.00 | \$20,700.00 | \$ $\$ 0.00$ | \$16,200.00 | \$0.00 | \$0.00 | \$20,070.00 $\$ 20,7000$ |
| 5 | 456-106-996 | ITOI BUSNS DASHBRD 1 CONCURRENT USER=MA | \$900.00 | D3 | 36\% | \$576.00 | \$207.00 | \$0.00 | \$162.00 | \$0.00 | ${ }_{\$ 0.00}$ | \$207.00 |
| 5 | 456-106-997 | ITOI BUSNS DASHBRD 2500 CONCURRNT USR=MA | \$152,280.00 | D3 | 36\% | \$97,459.20 | \$35,024.40 | \$0.00 | \$27,410.40 | \$0.00 | \$0.00 | \$35,024.40 |
| 5 | 456-106-998 | ITOI BUSNS DASHBRD 5 CONCURRENT USERS=MA | \$2,835.00 | ${ }^{\text {D3 }}$ | 36\% | \$1,814.40 | \$652.05 | \$0.00 | \$510.30 | \$0.00 | \$0.00 | \$652.05 |
| 5 | 456-106-999 | ITOO BUSNS DASHRRD 10 CONCURRNT USERS=MA | \$4,050.00 | ${ }^{\text {D3 }}$ | 36\% | \$2,592.00 | \$9931.50 | \$0.00 | \$129.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 931.50$ $\$ 186300$ |
| 5 | 456-107-000 | 1 IOO BUSNS DASHBRD 25 CONCURRENT USER=MA | \$8,100.00 | D3 | 36\% | \$5,184.00 | \$1.863.00 | \$0.00 | \$1,458.00 | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 1,863.00$ $\$ 3,167.10$ |
| 5 | 456-107-002 | ITOI BUSNS DASHBRD 100 CONCURRNT USRS=MA | \$20,250.00 | D3 | 36\% | \$12,960.00 | ${ }_{\text {\$4, }}$ | \$0.00 | \$ $\$ 3,645.00$ | \$0.00 | \$0.00 | \$3,167.10 $\$ 4,657.50$ |
| 5 | 456-107-003 | ITOI BUSNS DASHBRD 250 CONCURRNT USRS $=$ MA | \$40,500.00 | D3 | 36\% | \$25,920.00 | ${ }_{\$ 9,315.00}$ | \$0.00 | \$7,290.00 | \$0.00 | ${ }_{\$ 0.00}$ | \$9,315.00 |
| 5 | 456-107-004 | ITOI BUSNS DASHBRD 500 CONCURRNT USRS=MA | \$60,750.00 | D3 | 36\% | \$38,880.00 | \$13,972.50 | \$0.00 | \$10,935.00 | \$0.00 | \$0.00 | \$13,972.50 |
| 5 | 456-107-005 | ITOI BUSNS DASHBRD 1000 CONCURRNT USR=MA | \$81,000.00 | D3 | 36\% | \$51,840.00 | \$18,630.00 | \$0.00 | \$14,580.00 | \$0.00 | \$0.00 | \$18,630.00 |
| 5 | 456-107-006 | 1 ITOI BUSINESS DASHBOARD PRODUCTION=MA | \$13,500.00 | D3 | 36\% | \$8,640.00 | \$3,105.00 | \$0.00 | \$2,430.00 | \$0.00 | \$0.00 | \$3,105.00 |
| 5 | $456-107-007$ $456-107-008$ | ITOI SRVR MGR-APP PROCESS MGMT MODULE=MA ITOI SRVR MGR-CLUSTER MGT MOD- ${ }^{\text {SITE=MA }}$ ( | \$13,500.00 | ${ }^{\text {D3 }}$ | 36\% | \$8,640.00 | \$3,105.00 | \$0.00 | \$2,430.00 | \$0.00 | \$0.00 | \$3,105.00 |
| 5 | 456-107-008 | ITOI SRVR MGR-CLUSTER MGT MOD- SITE=MA F5 LOAD | $\$ 13,500.00$ $\$ 13,5000$ | ${ }_{\text {D3 }}$ | $36 \%$ $36 \%$ | \$8,640.00 | \$3,105.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 2,430.00$ $\$ 2.430 .00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 3,105.00$ $\$ 3,105.00$ |
| 5 | 456-107-010 | MICROSOFT HYPER-V MGMT MODULE=MA | \$13,500.00 | D3 | 36\% | \$8,640.00 | \$3,105.00 | \$0.00 | \$2,430.00 | \$0.00 | \$0.00 | \$3,105.00 |
| 5 | 456-107-011 | EMC SERVER MANAGER - PROD LICENSE=MA | \$13,500.00 | D3 | 36\% | \$8,640.00 | \$3,105.00 | \$0.00 | \$2,430.00 | \$0.00 | \$0.00 | \$3,105.00 |





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| BAND | SKU | DESCRIPTION |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | EMC LIST PRICE USD | CATEGORY CODE | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | LP MNT ANNUAL (PREMIUM) | LP MNT ANNUAL (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | RENEWAL |
| 5 | 456-110-162 | EMC Storage Analytics for SIO Tier 4=CB | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$14.72 | \$13.44 | \$11.52 | \$0.00 | \$0.00 | \$14.72 |
| 5 | 456-110-163 | EMC Storage Analytics for SOO Tier 5=CB | \$0.00 | D3 | 36\% | \$0.00 | \$13.34 | \$12.18 | \$10.44 | \$0.00 | \$0.00 | \$13.34 |
| 5 | 456-110-164 | EMC Storage Analytics for SIO Tier 6=CB | \$0.00 | D3 | 36\% | \$0.00 | \$11.96 | \$10.92 | \$9.36 | \$0.00 | \$0.00 | \$11.96 |
| 5 | 456-110-165 | EMC Storage Analytics for SIO Tier 7=CB | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$10.81 | \$9.87 | \$8.46 | \$0.00 | \$0.00 | \$10.81 |
| 5 | 456-110-204 | My Documentum for Desktop=UA | \$82.00 | D3 | 36\% | \$52.48 | \$22.14 | \$18.86 | \$15.58 | \$0.00 | \$0.00 | \$22.14 |
| 5 | 456-110-205 | DCTM CONNECT FOR MSHAREPOINT 1-50=UA | \$251.00 | D3 | 36\% | \$160.64 | \$67.77 | \$57.73 | \$47.69 | \$0.00 | \$0.00 | \$67.77 |
| 5 | 456-110-206 | DCTM CONNECT FOR MSHAREPOINT 51-200=UA | \$201.00 | D3 | 36\% | \$128.64 | \$54.27 | \$46.23 | \$38.19 | \$0.00 | \$0.00 | \$54.27 |
| 5 | 456-110-207 | DCTM CONNECT FOR MSHAREPOINT 201-500=UA | \$158.00 | D3 | 36\% | \$101.12 | \$42.66 | \$36.34 | \$30.02 | \$0.00 | \$0.00 | \$42.66 |
| 5 | 456-110-208 | DCTM CONNECT FOR MSHAREPOINT 501-1250=UA | \$138.00 | D3 | 36\% | \$88.32 | \$37.26 | \$31.74 | \$26.22 | \$0.00 | \$0.00 | \$37.26 |
| 5 | 456-110-209 | DCTM CONNECT FOR MSHAREPOINT 1251-PLS=UA | \$125.00 | D3 | 36\% | \$80.00 | \$33.75 | \$28.75 | \$23.75 | \$0.00 | \$0.00 | \$33.75 |
| 5 | 456-110-224 | CLOUDARRAY SW FOR FC APPLIANCE 40TBU=IC | \$100,000.00 | ${ }^{\text {D3 }}$ | 36\% | \$64,000.00 | \$18,000.00 | \$0.00 | \$14,000.00 | \$0.00 | \$0.00 | \$18,000.00 |
| 5 | 456-110-225 | Documentum Retention Management=UA | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-110-226 | Documentum Certified Records Manager = UA | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-110-227 | Documentum Physical Records Module =UA | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-110-228 | Certified Records Manager - UPGRADE = UA | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-110-229 | EMC SIO SW lic key delivery=CB | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-110-230 | VCE ESRS ENABLER=IA | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-110-300 | VS T1 NPSUITE SRM LICENSE=CB | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-110-301 | VS T2 NPSUITE SRM LICENSE=CB | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-110-302 | VS T3 NPSUITE SRM LICENSE=CB | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-110-303 | T1 SRM SA 1-50TB=CB | \$1,340.00 | D3 | 36\% | \$857.60 | \$308.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$308.20 |
| 5 | 456-110-304 | T1 SRM SA 51-150TB=CB | \$1,330.00 | D3 | 36\% | \$851.20 | \$305.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$305.90 |
| 5 | 456-110-305 | T1 SRM SA 151-300TB=CB | \$1,320.00 | D3 | 36\% | \$844.80 | \$303.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$303.60 |
| 5 | 456-110-306 | T1 SRM SA 301-450TB=CB | \$1,310.00 | D3 | 36\% | \$838.40 | \$301.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$301.30 |
| 5 | 456-110-307 | T1 SRM SA 451-750TB=CB | \$1,220.00 | D3 | 36\% | \$780.80 | \$280.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$280.60 |
| 5 | 456-110-308 | T1 SRM SA 751-1500TB=CB | \$1,020.00 | D3 | 36\% | \$652.80 | \$234.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$234.60 |
| 5 | 456-110-309 | T1 SRM SA 1501-3000TB=CB | \$970.00 | D3 | 36\% | \$620.80 | \$223.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$223.10 |
| 5 | 456-110-310 | T1 SRM SA 3001-5000TB=CB | \$880.00 | D3 | 36\% | \$563.20 | \$202.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$202.40 |
| 5 | 456-110-311 | T1 SRM SA 5001-10000TB=CB | \$680.00 | ${ }^{\text {D3 }}$ | 36\% | \$435.20 | \$156.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$156.40 |
| 5 | 456-110-312 | T1 SRM SA $10001+$ TB=CB | \$580.00 | D3 | 36\% | \$371.20 | \$133.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$133.40 |
| 5 | 456-110-313 | T2 SRM SA 1-50TB=CB | \$830.00 | ${ }^{\text {D3 }}$ | 36\% | \$531.20 | \$190.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$190.90 |
| 5 | 456-110-314 | T2 SRM SA 51-150TB=CB | \$780.00 | D3 | 36\% | \$499.20 | \$179.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$179.40 |
| 5 | 456-110-315 | T2 SRM SA 151-300TB=CB | \$720.00 | D3 | 36\% | \$460.80 | \$165.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$165.60 |
| 5 | 456-110-316 | T2 SRM SA 301-450TB=CB | \$660.00 | D3 | 36\% | \$422.40 | \$151.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$151.80 |
| 5 | 456-110-317 | T2 SRM SA 451-750TB=CB | \$600.00 | D3 | 36\% | \$384.00 | \$138.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$138.00 |
| 5 | 456-110-318 | T2 SRM SA 751-1500tB=CB | \$430.00 | D3 | 36\% | \$275.20 | \$98.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$98.90 |
| 5 | 456-110-319 | T2 SRM SA 1501-30007B=CB | \$400.00 | D3 | 36\% | \$256.00 | \$92.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$92.00 |
| 5 | 456-110-320 | T2 SRM SA 3001-5000tB=CB | \$380.00 | D3 | 36\% | \$243.20 | \$87.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$87.40 |
| 5 | 456-110-321 | T2 SRM SA 5001-10000TB=CB | \$350.00 | D3 | 36\% | \$224.00 | \$80.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$80.50 |
| 5 | 456-110-322 | T2 SRM SA 10001+TB=CB | \$320.00 | D3 | 36\% | \$204.80 | \$73.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$73.60 |
| 5 | 456-110-323 | T3 SRM SA 1-50TB=CB | \$530.00 | D3 | 36\% | \$339.20 | \$121.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$121.90 |
| 5 | 456-110-324 | T3 SRM SA 51-150TB=CB | \$490.00 | ${ }^{\text {D3 }}$ | 36\% | \$313.60 | \$112.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$112.70 |
| 5 | 456-110-325 | T3 SRM SA 151-300TB=CB | \$460.00 | D3 | 36\% | \$294.40 | \$105.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$105.80 |
| 5 | 456-110-326 | T3 SRM SA 301-450TB=CB | \$420.00 | D3 | 36\% | \$268.80 | \$96.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$96.60 |
| 5 | 456-110-327 | T3 SRM SA 451-750TB=CB | \$390.00 | D3 | 36\% | \$249.60 | \$89.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$89.70 |
| 5 | 456-110-328 | T3 SRM SA 751-15007B=CB | \$350.00 | D3 | 36\% | \$224.00 | \$80.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$80.50 |
| 5 | 456-110-329 | T3 SRM SA 1501-30007B=CB | \$320.00 | ${ }^{\text {D3 }}$ | 36\% | \$204.80 | \$73.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$73.60 |
| 5 | 456-110-348 | VS T1 NPSUITE VIPRC LICENSE=CB | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-110-349 | VS T2 NPSUITE VIPRC LICENSE=CB | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-110-350 | VS T3 NPSUITE VIPRC LICENSE=CB | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-110-351 | T1 VIPRC SA 1-50TB=CB | \$555.00 | ${ }^{\text {D3 }}$ | 36\% | \$355.20 | \$127.65 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$127.65 |
| 5 | 456-110-352 | T1 VIPRC SA 51-15007B=CB | \$550.00 | D3 | 36\% | \$352.00 | \$126.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$126.50 |
| 5 | 456-110-353 | T1 VIPRC SA 151-3007B=CB | \$544.00 | D3 | 36\% | \$348.16 | \$125.12 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$125.12 |
| 5 | 456-110-354 | T1 VIPRC SA $301-4507 \mathrm{~B}=$ CB | \$540.00 | ${ }^{\text {D3 }}$ | 36\% | \$345.60 | \$124.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 124.20$ $\$ 11730$ |
| 5 5 | 456-110-355 | T1 VIPRC SA 451-750TB=CB | \$510.00 $\$ 430.00$ | D3 D3 | 36\% | \$326.40 $\$ 275.20$ | $\$ 117.30$ $\$ 98.90$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$117.30 $\$ 98.90$ |
| 5 | 456-110-357 | T1 VIPRC SA 1501-3000TB=CB | \$410.00 | D3 | 36\% | \$262.40 | \$94.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$94.30 |
| 5 | 456-110-358 | T1 VIPRC SA 3001-5000TB=CB | \$370.00 | D3 | 36\% | \$236.80 | \$85.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$85.10 |
| 5 | 456-110-359 | T1 VIPRC SA 5001-10000TB=CB | \$280.00 | D3 | 36\% | \$179.20 | \$64.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$64.40 |
| 5 | 456-110-360 | T1 VIPRC SA $10001+$ TB=CB | \$240.00 | ${ }^{\text {D3 }}$ | 36\% | \$153.60 | \$55.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$55.20 |
| 5 | 456-110-361 | T2 VIPRC SA 1-50TB=CB | \$375.00 | ${ }^{\text {D3 }}$ | 36\% | \$240.00 | \$86.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$86.25 |
| 5 | 456-110-362 | T2 VIPRC SA $51-1500 \mathrm{~TB}$ CB | \$3770.00 | ${ }^{\text {D3 }}$ | 36\% | \$236.80 | \$85.10 | \$0.00 | \$0.00 |  | \$0.00 | \$85.10 |
| 5 | 456-110-363 | T2 VIPRC SA 151-300TB=CB | \$340.00 | D3 | 36\% | \$217.60 | \$78.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 78.20$ $\$ 73.60$ |
| 5 5 | 456-110-364 | T2 VIPRC SA $301-4507 \mathrm{~B}=$ CB T2 2 VIPR SA $451-750$ TB $=$ CB | $\$ 320.00$ $\$ 29000$ | ${ }_{\text {D3 }}$ | 36\% | \$204.80 | $\$ 73.60$ $\$ 6670$ | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 000$ | $\$ 73.60$ $\$ 6670$ |
| 5 | 456-110-366 | T2 VIPRC SA $751-1500$ TB=CB | \$250.00 | D3 | 36\% | \$160.00 | \$57.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ${ }_{\$ 57.50}$ |
| 5 | 456-110-367 | T2 VIPRC SA 1501-30007B=CB | \$230.00 | D3 | 36\% | \$147.20 | \$52.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$52.90 |
| 5 | 456-110-368 | T2 VIPRC SA 3001-5000TB=CB | \$220.00 | D3 | 36\% | \$140.80 | \$50.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$50.60 |
| 5 | 456-110-369 | T2 VIPRC SA 5001-10000TB=CB | \$210.00 | ${ }^{\text {D3 }}$ | 36\% | \$134.40 | \$48.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$48.30 |
| 5 | 456-110-370 | T2 VIPRC SA 10001+TB=CB | \$200.00 | D3 | 36\% | \$128.00 | \$46.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$46.00 |
| ${ }_{5}^{5}$ | 456-110-371 | T3 VIPRC SA $11-50 \mathrm{~TB}$-CB | \$300.00 | D3 | 36\% | $\$ 192.00$ $\$ 179.20$ | \$69.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 69.00$ $\$ 64.40$ |
| 5 5 | ${ }_{4}^{456-110-372}$ | T3 VIPRC SA $51-15078=C B$ T3 3 VIPRC SA 151-300TB=CB | \$280.00 | D3 D3 | 36\% | \$179.20 | \$64.40 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 64.40$ $\$ 59.80$ |
| 5 | 456-110-374 | T3 VIPRC SA $301-450$ TB=CB | \$240.00 | D3 | 36\% | \$153.60 | \$55.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ${ }_{\$ 55.20}$ |
| 5 | 456-110-375 | T3 VIPRC SA 451-750TB=CB | \$220.00 | D3 | 36\% | \$140.80 | \$50.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$50.60 |
| 5 | 456-110-376 | T3 VIPRC SA 751-15007B=CB | \$200.00 | ${ }^{\text {D3 }}$ | 36\% | \$128.00 | \$46.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$46.00 |
| 5 | 456-110-377 | ${ }^{\text {T3 V VIPRC SA }} 1501-30007 \mathrm{~T}=\mathrm{CB}$ | \$180.00 | ${ }^{\text {D3 }}$ | 36\% | \$115.20 | \$41.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$41.40 |
| 5 | 456-110-421 | T3 SRM SA 3001-5000TB=CB | \$290.00 | D3 | 36\% | \$185.60 | \$66.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$66.70 |
| 5 | 456-110-422 | T3 SRM SA 5001-10000TB=CB | \$260.00 | D3 | 36\% | \$166.40 | \$59.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$59.80 |
| 5 | 456-110-423 | T3 SRM SA 10001 TB+=CB | \$240.00 | D3 | 36\% | \$153.60 | \$55.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$55.20 |

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| BAND | SKU | DESCRIPTION |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | EMC LIST PRICE USD | $\begin{aligned} & \text { CATEGORY } \\ & \text { CODE } \end{aligned}$ | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | LP MNT ANNUAL (PREMIUM) | LP MNT ANNUAL (STANDARD) (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | RENEWAL |
| 5 | 458-001-114 | Scalelo Node SW | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-121 | RecoverPoint for VM for HCIA | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-124 | CLOUDARRAY FOR FC APPL PRODUCT | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-130 | IRM for AppXtender | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-132 | DiskXtender Server Software | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-139 | RETENTION MANAGEMENT | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-140 | Upgrade from Retention to CRM | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-141 | CERTIFIED RECORDS MANAGER | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-142 | PHYSICAL RECORDS MODULE | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-155 | EROOM SERVER | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-161 | VipR Controller Open | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-187 | RECOVERPOINT FOR VM FOR HCIA | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-196 | CLOUDARRAY SW FOR SA APPL PRODUCT | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-197 | CLOUDARRAY VIRTL EDTN BULK SW PROD | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-204 | Compuset | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-205 | Captiva MO | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-206 | Documentum MO | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-207 | Digital Asset Manager | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-208 | Partner Package | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-210 | PixTools | \$2,995.00 | D3 | 36\% | \$1,916.80 | \$808.65 | \$688.85 | \$569.05 | \$0.00 | \$0.00 | \$808.65 |
| 5 | 458-001-211 | Life Sciences Modules | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-212 | Life Sciences Suite Contributor =UA | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-213 | Life Sciences Suite Consumer = UA | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-314 | ViPR Controler Promo | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-328 | REAL TIME INTELLIGENCE-PERPETUAL=ZC | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-336 | Server SAN Suite | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-440 | RecoverPoint for VM Starter Packs | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-484 | CloudLink for ScalelO DARE | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-492 | EMC InfoArchive=CA | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-530 | Life Sciences Modules | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-531 | Life Sciences Suite Contributor =UA | \$700.00 | D3 | 36\% | \$448.00 | \$189.00 | \$161.00 | \$0.00 | \$0.00 | \$0.00 | \$189.00 |
| 5 | 458-001-532 | Life Sciences Suite Consumer = UA | \$300.00 | ${ }^{\text {D3 }}$ | 36\% | \$192.00 | \$81.00 | \$69.00 | \$0.00 | \$0.00 | \$0.00 | \$81.00 |
| 5 | 458-001-587 | RP VIRTUAL APPLIANCE FOR VNX PRODUCT | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-596 | Constellation Base model | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-635 | EMC Clinical Archiving ASL=MC | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-639 | vS SRM SIO=CB | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-640 | vs VIPRC SIO=CB | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-644 | vs VIPRC ECS=CB | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-645 | Vs SRM Ent=CB | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-646 | vs VIPRC Ent=CB | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-647 | VS SRM M Midecb | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | 458-001-648 | VS VIPRC Mid=CB | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 5 | $\begin{aligned} & 458-001-649 \\ & 458-01-50 \end{aligned}$ | VS SRM Cloud=CB Vs VIPRC Cloud=CB | $\$ 0.00$ $\$ 0.00$ | D3 | 36\% | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 5 | 458-001-650 | VS VIPRC Cloud=CB VipR Controler Promo | $\$ 0.00$ $\$ 0.00$ | D3 D3 | 36\% | $\$ 0.00$ $\$ 0.00$ | \$0.00 | $\$ 0.00$ $\$ 0.00$ | \$ ${ }_{\$ 0.00}$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 $\$ 0.00$ |
| 5 | 458-001-709 | EMC Storage Analytics for SIO Tier 8=CB | \$30.00 | D3 | 36\% | \$19.20 | \$6.90 | \$6.30 | \$5.40 | \$0.00 | \$0.00 | \$6.90 |
| 5 | 458-001-710 | EMC Storage Analytics for SIO Tier 9=CB | \$27.00 | D3 | 36\% | \$17.28 | \$6.21 | \$5.67 | \$4.86 | \$0.00 | \$0.00 | \$6.21 |
| 5 | 458-001-740 | EMC Storage Analytics for SIO Tier $10=$ CB | \$25.00 | ${ }^{\text {D3 }}$ | 36\% | \$16.00 | \$5.75 | \$5.25 | \$4.50 | \$0.00 | \$0.00 | \$5.75 |
| 5 | 458-001-741 | EMC Storage Analytics for SIO Tier 11=CB | \$23.00 | ${ }^{\text {D3 }}$ | 36\% | \$14.72 | \$5.29 | \$4.83 | \$4.14 | \$0.00 | \$0.00 | \$5.29 |
| 5 | 458-001-758 | Documentum xCP | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-776 | Kazeon Software | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-804 | EMC InfoArchive NO ENCRYPTION=CA | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-806 | Constellation Site Cache VE - Base | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-815 | PROTECTPOINT RP ENABLER | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-855 | RPIEX VPLEX VS2 LOCAL DELL COMPLT $=1 C$ | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-856 | RPIEX VPLEX VS2 REMOTE DELL COMPLT=C | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-857 | RPIEX VPLEX V 66 LOCAL DELL COMPLT $=1 \mathrm{C}$ | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-858 | RPIEX VPLEX VS6 REMOTE DELL COMPLT=IC | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-889 | CPD Native Hybrid Cloud | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-898 | RP/EX LOCAL FOR SCALEIO | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-899 | RP/EX REMOTE FOR SCALEIO | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-937 | RECOVERPOINT FOR VM FOR 1-NODE HCIA | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-987 | Documentum D2 | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-002-024 | SEL Captiva StdSVr 100 KPPY Bundle=IA | \$3,800.00 | ${ }^{\text {D3 }}$ | 36\% | \$2,432.00 | \$1,026.00 | $\$ 874.00$ $\$ 10.76400$ | $\$ 722.00$ $\$ 8.89200$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 |  |
| 5 | $458-002-025$ $458-002-026$ | SEL Captiva Ent Svr 1M PPY Bundle=IA SEL Captiva Standard Server TID 10 K PPY | \$46,800.00 $\$ 0.00$ | D3 | 36\% | \$29,952.00 | $\begin{array}{r}\$ 12,636.00 \\ \$ 0.00 \\ \hline\end{array}$ | \$10,764.00 | $\$ 8,892.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 12,636.00$ $\$ 0.00$ |
| 5 | 458-002-027 | SEL Capt StdSvr+AdvReg 100KPPY Bundle=1A | \$8,800.00 | ${ }_{\text {D3 }}$ | 36\% | \$5,632.00 | \$2,376.00 | \$2,024.00 | \$1,672.00 | \$ $\$ 0.00$ | \$ $\$ 0.00$ | \$2,376.00 |
| 5 | 458-002-028 | SEL Capt Ent Svr+Adv Reg 1MPPY Bundle=1A | \$86,200.00 | D3 | 36\% | \$55,168.00 | \$23,274.00 | \$19,826.00 | \$16,378.00 | \$0.00 | \$0.00 | \$23,274.00 |
| 5 | 458-002-029 | SEL Capt Std Svr + Adv Rcg T/D 10K PPY | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-002-030 | SEL Capt Std to Ent Upgrade (NO VOL)=IA | \$38,800.00 | D3 | 36\% | \$24,832.00 | \$10,476.00 | \$8,924.00 | \$7,372.00 | \$0.00 | \$0.00 | \$10,476.00 |
| 5 | 458-002-031 | SEL Captiva Attended Client | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-002-032 | SEL Captiva Web Client | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-002-033 | SEL Captiva ScanPlus Module | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 4588-022-034 | SEL Captiva Server Volume Additions | $\$ 0.00$ $\$ 0.00$ | D3 | 36\% | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-002-036 | SEL Captiva Check Reading | \$0.00 | D3 | 36\% | \$0.00 | \$ $\$ 0.00$ | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-002-037 | SEL Capt East Euro/APJ OCR for Capture | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-002-038 | SEL Captiva AR EastEuro/APAC OCR, per CL | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
|  | 458-002-039 | SEL Captiva Mobile | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-002-040 | SEL Captiva Cloud Capture Toolkit | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |





| BAND |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SKU | description | $\underset{\text { LIST PRICE USD }}{\text { EMC }}$ | $\begin{aligned} & \text { CATEGORY } \\ & \text { CODE } \end{aligned}$ | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | $\begin{gathered} \text { LP MNT } \\ \text { ANNUAL } \\ \text { (PREMIUM) } \end{gathered}$ | LP MNT ANNUAL (STANDARD) | LP MNT <br> ANNUAL <br> (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | renewal |
| 5 | CC-ARM-N02 | CC ARM 1TB (15-25TB) NLT3 | \$0.00 | D3 | 36\% | \$0.00 | \$266.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$266.80 |
| 5 | CC-ARM-N03 | CC ARM 1TB (26-40тB) NLT3 | \$0.00 | D3 | 36\% | \$0.00 | \$234.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$234.60 |
| 5 | CC-ARM-N04 | CC ARM 1TB (41-60TB) NLT3 | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$218.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$218.50 |
| 5 | CC-ARM-N05 | CC ARM 1TB (61-100TB) NLT3 | \$0.00 | D3 | 36\% | \$0.00 | \$209.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$209.30 |
| 5 | CC-ARM-N06 | CC ARM 1TB (101-150TB) NLT3 | \$0.00 | D3 | 36\% | \$0.00 | \$188.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$188.60 |
| 5 | CC-ARM-N07 | CC ARM 1TB (151-250TB) NLT3 | \$0.00 | D3 | 36\% | \$0.00 | \$167.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$167.90 |
| 5 | CC-ARM-N08 | CC ARM 1TB (251-400TB) NLT3 | \$0.00 | D3 | 36\% | \$0.00 | \$144.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$144.90 |
| 5 | CC-ARM-N09 | CC ARM 1TB (401-600TB) NLT3 | \$0.00 | D3 | 36\% | \$0.00 | \$126.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$126.50 |
| 5 | CC-ARM-N10 | CC ARM 1TB (601-1000TB) NLT3 | \$0.00 | D3 | 36\% | \$0.00 | \$110.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$110.40 |
| 5 | CC-ARM-N11 | CC ARM 1TB(1001TB or greater) NLT3 | \$0.00 | D3 | 36\% | \$0.00 | \$96.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$96.60 |
| 5 | CC-ARM-PRV | PREVIOUS VERSION ARM | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CC-CENT-2NODE | ECC 6.1 LIC FOR CENTERA PER 2 NODE | \$0.00 | D3 | 36\% | \$0.00 | \$683.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$683.10 |
| 5 | CC-CENT-NODE | EMC CC 6.1 MGMT PKg LICENSE FOR CENTERA | \$0.00 | D3 | 36\% | \$0.00 | \$923.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$923.45 |
| 5 | CC-CNRKEY6-b | CC 6.0 Storage agent centera rtu card | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CC-CX200/300 | CC 6.1 MGMT PKG LIC CLARIION CX200/300 | \$0.00 | D3 | 36\% | \$0.00 | \$1,657.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,657.15 |
| 5 | CC-FLR6-BASE | EMC ControlCenter 6.1 File Level Reporte | \$0.00 | D3 | 36\% | \$0.00 | \$1,000.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,000.50 |
| 5 | CC-FLR6-UPG | EMC ControlCenter 6.1 File Level Reporte | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CC-FLR-C01 | FLR 1 TB ( 0 -14TB) | \$0.00 | D3 | 36\% | \$0.00 | \$188.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$188.60 |
| 5 | CC-FLR-C02 | FLR 1TB (15-25TB) | \$0.00 | D3 | 36\% | \$0.00 | \$177.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$177.10 |
| 5 | CC-FLR-C03 | FLR 1TB (26-40TB) | \$0.00 | D3 | 36\% | \$0.00 | \$154.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$154.10 |
| 5 | CC-FLR-C04 | FLR 1TB (41-60TB) | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$144.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$144.90 |
| 5 | CC-FLR-C05 | FLR 1TB (61-1007B) | \$0.00 | D3 | 36\% | \$0.00 | \$138.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$138.00 |
| 5 | CC-FLR-C06 | FLR 1 TB (101-1507B) | \$0.00 | D3 | 36\% | \$0.00 | \$124.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$124.20 |
| 5 | CC-FLR-C07 | FLR 1TB (151-2507B) | \$0.00 | D3 | 36\% | \$0.00 | \$110.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$110.40 |
| 5 | CC-FLR-C08 | FLR 1 TB (251-400тB) | \$0.00 | D3 | 36\% | \$0.00 | \$96.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$96.60 |
| 5 | CC-FLR-C09 | FLR 1TB ( 401 -6007B) | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$82.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$82.80 |
| 5 | CC-FLR-C10 | FLR 1TB ( $601-1000$ TB) | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$73.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$73.60 |
| 5 | CC-FLR-C11 | FLR 1TB (10017B or greater) | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | $\$ 0.00$ $\$ 0.00$ | $\$ 64.40$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$64.40 |
| 5 5 | CC-FLR-KIT | CC FILE LEVEL REPORTER KI FLR 1 TB (0-14TB) NLT3 | $\$ 0.00$ $\$ 0.00$ | D3 D3 | $36 \%$ $36 \%$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 94.30$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 94.30$ |
| 5 | CC-FLR-N02 | FLR 1TB (15-25TB) NLT3 | \$0.00 | D3 | 36\% | \$0.00 | \$89.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$89.70 |
| 5 | CC-FLR-N03 | FLR 1TB (26-40TB) NLT3 | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$78.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$78.20 |
| 5 | CC-FLR-N04 | FLR 1TB (41-60TB) ) ${ }^{\text {LT3 }}$ | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$73.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$73.60 |
| 5 | CC-FLR-N05 | FLR 1TB (61-10078) NLT3 | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$69.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$69.00 |
| 5 | CC-FLR-N06 | FLR 1TB (101-150TB) NLT3 | \$0.00 | D3 | 36\% | \$0.00 | \$62.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$62.10 |
| 5 | CC-FLR-N07 | FLR 1TB (151-250TB) NLT3 | \$0.00 | D3 | 36\% | \$0.00 | \$55.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$55.20 |
| 5 | CC-FLR-N08 | FLR 1TB (251-4007B) NLT3 | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$48.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$48.30 |
| 5 | CC-FLR-N09 | FLR 1TB (401-6007B) NLT3 | \$0.00 | D3 | 36\% | \$0.00 | \$41.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$41.40 |
| 5 | CC-FLR-N10 | FLR 1TB (601-10007B) NLT3 | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$36.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$36.80 |
| 5 | CC-FLR-N11 | FLR 1TB (1001TB or greater) NLT3 FILE LVL RPT T1-T5UPG | $\$ 0.00$ $\$ 0.00$ | D3 D3 | $36 \%$ $36 \%$ | $\$ 0.00$ $\$ 0.00$ | \$32.20 $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$32.20 \$0.00 |
| 5 | CC-MR6-BASE | EMC CONTROLCENTER 6.0 SRM MONITORING/RPT | \$0.00 | ${ }_{\text {D3 }}$ | 36\% | \$0.00 | \$1,136.20 | \$0.00 | \$0.00 | \$0.00 | \$ $\$ 0.00$ | \$1,\$0.00 |
| 5 | CC-MR6-R | EMC CONTROLCENTER 6.0 SRM MONITORING/RPT | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CC-MR6-UPG | EMC CONTROLCENTER 6.0 SRM MONITORING/RPT | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CC-NASKEY6-B | CC 6.0 STORAGE AGENT FOR NAS RTU CARD | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CC-NS-20 | EMC CC 6.1 M GMT PKG LICENSE FOR CELERRA | \$0.00 | D3 | 36\% | \$0.00 | \$1,248.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,248.90 |
| 5 | CC-NS350 | EMC CC 6.1 MGMT PKG LICENSE FOR CELERRA | \$0.00 | D3 | 36\% | \$0.00 | \$1,782.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,782.50 |
| 5 | CC-NS-40 | EMC CC 6.1 MGMT PKG LICENSE FOR CELERRA | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$3,118.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,118.80 |
| 5 | CC-NS-80 | EMC CC 6.1 MGMT PKG LICENSE FOR CELERRA | \$0.00 | D3 | 36\% | \$0.00 | \$4,646.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,646.00 |
| 5 | CC-NS-OTHER | EMC CC 6.1 MGMT PKG LICENSE FOR CELERRA | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$6,635.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,635.50 |
| 5 | CC-OPTM6-R | EMC CONTROLCENTER 6.0 SYMM OPTIMIZER REF | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 5 | CC-PFM6-R | EMC CONTROLCENTER 6.O PERFORMANCE MGR RE | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$ $\$ 0.00$ | \$0.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 0.00$ $\$ 1.71810$ |
| 5 5 | CC-PP6-BASE | EMC CoNTROLCENTER 6.0 SRM PLANNING/PROV EMC CONTROLCENTER 6.0 SRM PLANNING/PROV | $\$ 0.00$ $\$ 0.00$ | D3 D3 | $36 \%$ $36 \%$ | $\$ 0.00$ $\$ 0.00$ | \$1,718.10 $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$1,718.10 $\$ 0.00$ |
| 5 | CC-PP6-UPG | EMC CONTROLCENTER 6.0 SRM PLANNING/PROV | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CC-SAMGR-PRV | PREVIOUS VERSION SANMGR | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CC-SM6-R | EMC CONTROLCENTER 6.0 SAN MGR REFRESH | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CC-STS6-R | EMC Controlcenter 6.0 Storage scope refr | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CC-STS-C01 | STS 1TB (0-14TB) | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$262.20 | \$0.00 | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$262.20 |
| 5 5 | ${ }^{\text {CC-STS-C11 }}$ | STS 1TB (1001TB or greater) | $\$ 0.00$ $\$ 0.00$ | ${ }_{\text {D3 }}$ | 36\% | $\$ 0.00$ $\$ 0.00$ | \$131.10 $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$131.10 $\$ 0.00$ |
| 5 5 | CC-STSFLR-KIT CC-STS-N01 | STS+FLR KIT STS 1TB (0-14TB) NLT3 | $\$ 0.00$ $\$ 0.00$ | D3 D3 | $36 \%$ $36 \%$ | $\$ 0.00$ $\$ 0.00$ | ( $\begin{array}{r}\text { \$0.00 } \\ \$ 131.10\end{array}$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 131.10$ |
| 5 | CC-STS-N11 | STS 1TB (1001TB or greater) NLT3 | \$0.00 | D3 | 36\% | \$0.00 | \$64.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$64.40 |
| 5 | CC-STS-PRV | PREVIOUS VERSION STS | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CC-UPG-KIT6 | EmC CC 6.1 UPGRADE KIT | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CHE-AIX | CLARIION HOST ENCRPPTION FOR AIX | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$1,150.00 | \$0.00 | \$0.00 | \$0.00 |  | \$1,150.00 |
| 5 | CHE-LNX | CLARIION HOST ENCRYPTION FOR LINUX | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$1,150.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,150.00 |
| 5 5 | CHE-SOL | CLARIION HOST ENCRYPTION FOR SOLARIS | $\$ 0.00$ $\$ 0.00$ | ${ }_{\text {D3 }}$ | 36\% |  | $\$ 1,150.00$ $\$ 115000$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 |  |  | $\$ 1,150.00$ $\$ 1,150.00$ |
| 5 5 | ${ }_{\text {CHE-WIN }}^{\text {CLA-CLDARRSW-12TBU }}$ | CLARIION HOST ENCRYPTION FOR WINDOWS CLOUDARRAY SW For $12 T B U=1 A$ | $\$ 0.00$ $\$ 0.00$ | D3 D3 | $36 \%$ $36 \%$ | $\$ 0.00$ $\$ 0.00$ | $\$ 1,150.00$ $\$ 7,200.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 5,600.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 1,150.00$ $\$ 7,200.00$ |
| 5 | CLA-CLDARRSW-18TBu | CLOUDARRAY SW FOR 18TBU=IA | \$0.00 | D3 | 36\% | \$0.00 | \$10,800.00 | \$0.00 | \$8,400.00 | \$0.00 | \$0.00 | \$10,800.00 |
| 5 | CLA-CLDARRSW-40TBU | CLOUDARRAY SW For 40tBu=IA | \$0.00 | D3 | 36\% | \$0.00 | \$18,000.00 | \$0.00 | \$14,000.00 | \$0.00 | \$0.00 | \$18,000.00 |
| 5 | CLA-CLDARRSW-60TBU | CLOUDARRAY SW FOR 60tBu=IA | \$0.00 | D3 | 36\% | \$0.00 | \$25,200.00 | \$0.00 | \$19,600.00 | \$0.00 | \$0.00 | \$25,200.00 |
| 5 | CLA-FCSAHW-18TBU | CLOUDARRAY SA HW FC APPLIANCE 40TBU | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$2,400.00 | \$0.00 | \$1,200.00 | \$0.00 | \$0.00 | \$2,400.00 |
| 5 | CLA-FCSAHW20-40TBU |  | \$24,000.00 | D3 | 36\% | \$15,360.00 | \$2,400.00 | \$0.00 | \$1,200.00 | \$0.00 | \$0.00 | \$2,400.00 |
| 5 | CLA-FCSAHW-40TBU | CLOUDARRAY SA HW FC APPLIANCE 40TBU CLOUDARRAY VMAXFX HW FC APPLINCE 40TBU | \$24,000.00 | D3 | 36\% |  | \$2,400.00 | \$0.00 | \$1,200.00 | \$0.00 | \$0.00 | $\$ 2,400.00$ $\$ 2.400 .00$ |
| 5 5 | CLA-HWVMAXFX-40TBU CLA-VRTED12-NEW | CLOUDARRAY VMAXFX HW FC A APPLIANCE 40TBU CLOUDARRAY VIRT EDITION 12 SW NEW=IA | \$24,000.00 \$0.00 | D3 D3 | 36\% | \$15,360.00 $\$ 0.00$ | $\$ 2,400.00$ $\$ 10,005.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 1,200.00$ $\$ 7,830.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 2,400.00$ $\$ 10,005.00$ |
| 5 | CLA-VRTED3-NEW | CLOUDARRAY VIRT EDITION 3 SW NEW=IA | \$0.00 | D3 | 36\% | \$0.00 | \$3,277.50 | \$0.00 | \$2,565.00 | \$0.00 | \$0.00 | \$3,277.50 |
| 5 | CLA-VRTED6-NEW | CLOUDARRAY VIRT EDITION 6 SW NEW=IA | \$0.00 | D3 | 36\% | \$0.00 | \$6,555.00 | \$0.00 | \$5,130.00 | \$0.00 | \$0.00 | \$6,555.00 |



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|  |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| BAND | SKU | dESCRIPTION | $\begin{gathered} \text { EMC } \\ \text { LIST PRICE USD } \end{gathered}$ | $\begin{aligned} & \text { CATEGORY } \\ & \text { CODE } \end{aligned}$ | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | LP MNT ANNUAL (PREMIUM) | LP MNT ANNUAL (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | RENEWAL |
| 5 | PPME-HC-BDL | PPME HOST COPY BUNDLE | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PPME-HC-LNX | POWERPATH MIGRATION ENABLER HOST COPY FO | \$0.00 | D3 | 36\% | \$0.00 | \$1,380.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,380.00 |
| 5 | PPME-HC-SUN | POWERPATH MIGRATION ENABLER HOST COPY SU | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$1,173.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,173.00 |
| 5 | PPME-HC-WIN | POWERPATH MIGRATION ENABLER HOST COPY WI | \$0.00 | D3 | 36\% | \$0.00 | \$586.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$586.50 |
| 5 | PPME-INV-BDL | PPME INVISTA BUNDLE | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PPME-OR-BDL | PPME OPEN REPLICATOR BUNDLE | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PPME-OR-C01 | PPME-OR 1TB (0-14TB) | \$0.00 | D3 | 36\% | \$0.00 | \$604.21 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$604.21 |
| 5 | PPME-OR-C02 | PPME-OR 1TB (15-25TB) | \$0.00 | D3 | 36\% | \$0.00 | \$566.95 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$566.95 |
| 5 | PPME-OR-C03 | PPME-OR 1TB (26-40TB) | \$0.00 | D3 | 36\% | \$0.00 | \$498.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$498.64 |
| 5 | PPME-OR-C04 | PPME-OR 1TB (41-60TB) | \$0.00 | D3 | 36\% | \$0.00 | \$464.37 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$464.37 |
| 5 | PPME-OR-C05 | PPME-OR 1TB (61-1007B) | \$0.00 | D3 | 36\% | \$0.00 | \$445.74 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$445.74 |
| 5 | PPME-OR-C06 | PPME-OR 1TB (101-150TB) | \$0.00 | D3 | 36\% | \$0.00 | \$401.81 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$401.81 |
| 5 | PPME-OR-C07 | PPME-OR 1TB (151-250TB) | \$0.00 | D3 | 36\% | \$0.00 | \$357.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$357.88 |
| 5 | PPME-OR-C08 | PPME-OR 1TB (251-400TB) | \$0.00 | D3 | 36\% | \$0.00 | \$310.96 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$310.96 |
| 5 | PPME-OR-C09 | PPME-OR 1TB (401-6007B) | \$0.00 | D3 | 36\% | \$0.00 | \$270.71 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$270.71 |
| 5 | PPME-OR-C10 | PPME-OR 1TB ( $601-1000$ TB) | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$236.67 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$236.67 |
| 5 | PPME-OR-C11 | PPME-OR 1 TB ( 1001 TB or greater) | \$0.00 | D3 | 36\% | \$0.00 | \$205.39 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$205.39 |
| 5 | PPME-OR-N01 | PPME-OR 1TB (0-14TB) NLT3 | \$0.00 | D3 | 36\% | \$0.00 | \$301.99 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$301.99 |
| 5 | PPME-OR-N02 | PPME-OR 1 1TB (15-25TB) NLT3 | \$0.00 | D3 | 36\% | \$0.00 | \$283.59 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$283.59 |
| 5 | PPME-OR-N03 | PPME-OR 1TB (16-40TB) NLT3 | \$0.00 | D3 | 36\% | \$0.00 | \$249.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$249.32 |
| 5 | PPME-OR-N04 | PPME-OR 1 1TB (41-60TB) NLT3 | \$0.00 | D3 | 36\% | \$0.00 | \$232.76 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$232.76 |
| 5 | PPME-OR-N05 | PPME-OR 1TB (61-100TB) NLT3 | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$222.87 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$222.87 |
| 5 | PPME-OR-N06 | PPME-OR 1TB (101-150TB) NLT3 | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$201.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$201.48 |
| 5 | PPME-OR-N07 | PPME-OR 1TB (151-250TB) NLT3 | \$0.00 | D3 | 36\% | \$0.00 | \$178.94 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$178.94 |
| 5 | PPME-OR-N08 | PPME-OR 1TB (251-400TB) NLT3 | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$155.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$155.48 |
| 5 | PPME-OR-N09 | PPME-OR 1TB (401-600TB) NLT3 | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$135.01 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$135.01 |
| 5 | PPME-OR-N10 | PPME-OR 1TB (601-10007B) NLT3 | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$118.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$118.22 |
| 5 | PPME-OR-N11 PPME-OR-UPG | PPME-OR 1 1B ( 1001 1B or greater) NLT3 PPME-OR BASE UPGRADE | \$0.00 | D3 | $36 \%$ $36 \%$ | $\$ 0.00$ $\$ 0.00$ | $\$ 102.58$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$102.58 |
| 5 | PPME-TFC-BDL | PPME-OR BASE UPGRADE PPME TFICLONE BUNDE | $\$ 0.00$ $\$ 0.00$ | ${ }_{\text {D3 }}$ | 36\% | \$0.00 $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$ ${ }^{\$ 0.00}$ |
| 5 | PP-NON-X86-T1 | PP IND LIC NON-X86 1-7 CPUS | \$0.00 | D3 | 36\% | \$0.00 | \$322.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$322.00 |
| 5 | PP-NONX86-T1F | INACTIVE PP IND L NON-X866 1-7 CPUS FENB | \$0.00 | D3 | 36\% | \$0.00 | \$273.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$273.70 |
| 5 | PP-NONX86-T1L | INACTIVE PP IND L NON-X86 1-7 CPUS LITE | \$0.00 | D3 | 36\% | \$0.00 | \$48.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$48.30 |
| 5 | PP-NON-X86-T2 | PP IND LIC NON-X86 8+ CPUS | \$0.00 | D3 | 36\% | \$0.00 | \$307.05 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$307.05 |
| 5 | PP-NON-X86-V1 | PP VOL NON-X86 100-199 CPUS | \$0.00 | D3 | 36\% | \$0.00 | \$276.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$276.00 |
| 5 | PP-NON-X86-V2 | PP VOL NON-X86 200+ CPUS | \$0.00 | D3 | 36\% | \$0.00 | \$253.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$253.00 |
| 5 | PP-NW-DP | PPATH NETWARE DEP | \$0.00 | D3 | 36\% | \$0.00 | \$579.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$579.60 |
| 5 | PP-NW-EN | PPATH NETWARE ENT | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$1,639.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,639.90 |
| 5 | PP-NW-KIT | POWERPATH NETWARE KIT | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PP-NW-WG | PPATH NETWARE WGR | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$331.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 5 | PP-SE-SPC PP-SOL-COUNTR | PPATH FABRIC FAlLOVER SYM - Q407 SPECIAL COUNTS \# OF POWERPATH SOLARIS HOSTS | $\$ 0.00$ $\$ 0.00$ | D3 | 36\% | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 |
| 5 | PP-SOL-SYMC | INACTIVE PP SYMC L KEY CARD FOR SOLARIS | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PP-SUN-DP | PPATH SUN DEP | \$0.00 | D3 | 36\% | \$0.00 | \$1,364.59 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,364.59 |
| 5 | PP-SUN-EN | PPATH SUN ENT | \$0.00 | D3 | 36\% | \$0.00 | \$2,815.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,815.20 |
| 5 | PP-SUN-GB | PPATH SUN GLB | \$0.00 | D3 | 36\% | \$0.00 | \$7,741.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$7,741.80 |
| 5 | PP-SUN-KIT | POWERPATH PP-SOL-KIT | \$50.00 | D3 | 36\% | \$32.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PP-SUN-WG | PPATH SUN WGR | \$0.00 | D3 | 36\% | \$0.00 | \$563.04 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$563.04 |
| 5 | PPUX-DP-EN-U | PP ENT UNIX DEP-ENT | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$1,706.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,706.60 |
| 5 5 | PPUX-EN-GB-U | PP ENT UNIX ENT-GLB | $\$ 0.00$ $\$ 0.00$ | D3 | 36\% | $\$ 0.00$ $\$ 0.00$ | \$5,796.00 | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$5,796.00 |
| 5 5 | PP-UX-KIT PPUX-WG-DP-U | POWERPATH UNIX KIT PP ENT UNIX WGR-DEP | $\$ 0.00$ $\$ 0.00$ | D3 D3 | 36\% | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 943.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 943.00$ |
| 5 | PPVE-VM-KIT | POWERPATH PP-VMW-KIT | \$50.00 | D3 | 36\% | \$32.00 | \$11.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$11.50 |
| 5 | PP-WG-DP-U | PP ENT WGR-DEP | \$0.00 | D3 | 36\% | \$0.00 | \$211.14 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$211.14 |
| 5 | PP-WIN-SYMC | INACTIVE PP SYMC L KEY CARD FOR WINDOWS | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PP-WN43-KIT | POWERPATH FOR WINDOWS 4.3 | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 | PP-WN-COUNTR | COUNTS \# OF POWERPATH WINDOWS HOSTS | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PP-WN-DP | PPATH WINDOWS DEP | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$492.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 | PP-WN-EN PP-WN-KIT | PPATH WINDOWS ENT POWERPATH PP-WN-KIT | $\$ 0.00$ $\$ 50.00$ | D3 | $36 \%$ $36 \%$ | $\$ 0.00$ $\$ 32.00$ | $\$ 1,394.03$ <br> $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$1,394.03\$0.00 |
| 5 | PP-WN-KIT PP-WNMPIO-KIT | POWERPATH PP-WN-KIT PP MPIO | $\$ 50.00$ $\$ 0.00$ | D3 D3 | 36\% | $\$ 32.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | PP-WN-WG | PPATH WINDOWS WGR | \$0.00 | D3 | 36\% | \$0.00 | \$281.52 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$281.52 |
| 5 | PP-X86-T1 | PP IND LIC X86 1-7 CPUS | \$0.00 | D3 | 36\% | \$0.00 | \$136.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$136.85 |
| 5 | PP-X86-T1F | INACTIVE PP IND L X86 1-7 CPUS FENB | \$0.00 | D3 | 36\% | \$0.00 | \$116.38 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$116.38 |
| 5 | PP-X86-T1L | INACTIVE PP IND L X 86 1-7 CPUS LITE | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$20.47 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$20.47 |
| 5 | PP-X86-T2 | PP IND LIC X8688 8 CPUS | \$0.00 | D3 | 36\% | \$0.00 | \$126.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$126.50 |
| 5 | PP-X86-V1 | PP VOL X86 100-199 CPUS | \$0.00 | D3 | 36\% | \$0.00 | \$115.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$115.00 |
| ${ }_{5}^{5}$ | PP-X86-V2 | PP VOL $\times 86200+$ CPUS PROCESS ENGINE D6 UPGRADE RESTRICTED LIC | $\$ 0.00$ $\$ 0.00$ | ${ }_{\text {D3 }}^{\text {D3 }}$ | 36\% |  | \$103.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 5 | PRC-ENG-RST PRC-PKG-VIISIO | PROCESS ENGINE D6 UPGRADE RESTRICTED LIC PROCESS INTEGRATION PACKAGE FOR MICROSFT | $\$ 0.00$ $\$ 0.00$ | D3 D3 | $36 \%$ $36 \%$ | $\$ 0.00$ $\$ 0.00$ | $\$ 27.00$ $\$ 6,750.00$ | $\$ 23.00$ $\$ 5,750.00$ | $\$ 19.00$ $\$ 4,750.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 27.00$ $\$ 6,750.00$ |
| 5 | PRC-SRVS-SAP | PROCESS SERVICES FOR SAP EXTENDS IIG XCP | \$0.00 | D3 | 36\% | \$0.00 | \$7,357.50 | \$6,267.50 | \$5,177.50 | \$0.00 | \$0.00 | \$7,357.50 |
| 5 | PROD-SCAN | PRODUCTION SCAN LEVEL 4 MODULE | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PRS-LOCKIT | PHYSICAL RECORDS SERVICES LOCALIZATION K | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PWR-1PH-01 | PWR CORD 24A SP 15FT 56PA332 | \$2,485.00 | D3 | 36\% | \$1,590.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PWR-1PH-02 | PWR CORD 24A SP 15FT IEC309P | \$1,468.00 | ${ }^{\text {D3 }}$ | 36\% | \$939.52 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PWR-1PH-03 | PWR CORD 24A SP 15FT L6-30P | \$470.00 | D3 | 36\% | \$300.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 5 | PWR-1PH-04 PWR-1PH-F-01 | PWR CORD 24A SP 15FT 3750DP FAC PWR CORD 24 A SP 15FT 56PA332 | \$2,194.00 | D3 | $36 \%$ $36 \%$ | $\$ 1,404.16$ $\$ 1,590.40$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | PWR-1PH-F-02 | FAC PWR CORD 24A SP 15FT IEC309P | \$1,468.00 | D3 | 36\% | \$939.52 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | PWR-1PH-F-03 | FAC PWR CORD 24A SP 15FT L6-30P | \$470.00 | D3 | 36\% | \$300.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |







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| BAND |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SKU | DESCRIPTION | EMC LIST PRICE USD | $\begin{aligned} & \text { CATEGORY } \\ & \text { CODE } \end{aligned}$ | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | LP MNT ANNUAL (PREMIUM) | LP MNT ANNUAL (STANDARD) (STANDARD) | LP MNT <br> ANNUAL <br> (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | RENEWAL |
| 5 | SMA-EX-AUP3 | ASM Express Pack Upg 3 | \$0.00 | D3 | 36\% | \$0.00 | \$11,241.25 | \$0.00 | \$8,797.50 | \$0.00 | \$0.00 | \$11,241.25 |
| 5 | SMA-EX-BUP1 | $\mathrm{BI}_{1}$ Express Pack Upg 1 | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$8,510.00 | \$0.00 | \$6,660.00 | \$0.00 | \$0.00 | \$8,510.00 |
| 5 | SMA-EX-BUP2 | ${ }^{\text {Bl Express Pack Upg } 2}$ | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$33,551.25 | \$0.00 | \$26,257.50 | \$0.00 | \$0.00 | \$33,551.25 |
| 5 | SMA-EX-BUP3 | B1 Express Pack Upg 3 | \$0.00 | D3 | 36\% | \$0.00 | \$25,041.25 | \$0.00 | \$19,597.50 | \$0.00 | \$0.00 | \$25,041.25 |
| 5 | SMA-EX-BUPG | BI EXP UPGRADE CARD | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SMA-EX-CM250 | SMARTS EXPRESS PACK COMMERCIAL 250 | \$15,000.00 | ${ }^{\text {D3 }}$ | 36\% | \$9,600.00 | \$3,450.00 | \$0.00 | \$2,700.00 | \$0.00 | \$0.00 | \$3,450.00 |
| 5 | SMA-EX-CM250U | SMARTS EXPRESS PACK COMMERCIAL 250 UPGRA | \$45,000.00 | D3 | 36\% | \$28,800.00 | \$10,350.00 | \$0.00 | \$8,100.00 | \$0.00 | \$0.00 | \$10,350.00 |
| 5 | SMA-EX-EME-F | EMER MRKTS EXPRS PKG EXT-FAlLOVER \& TEST | \$42,300.00 | D3 | 36\% | \$27,072.00 | \$9,729.00 | \$0.00 | \$7,614.00 | \$0.00 | \$0.00 | \$9,729.00 |
| 5 | SMA-EX-EME-P | EMER MRKTS EXPRS PKG EXT-PRODUCTION | \$84,600.00 | D3 | 36\% | \$54,144.00 | \$19,458.00 | \$0.00 | \$15,228.00 | \$0.00 | \$0.00 | \$19,458.00 |
| 5 | SMA-EX-EM-F | EMERGING MRKTS EXP PKG - FAlLOVER \& TEST | \$58,500.00 | ${ }^{\text {D3 }}$ | 36\% | \$37,440.00 | \$13,455.00 | \$0.00 | \$10,530.00 | \$0.00 | \$0.00 | \$13,455.00 |
| 5 | SMA-EX-EM-P | EMERGING MRKTS EXP PKG - PRODUCTION | \$140,400.00 | ${ }^{\text {D3 }}$ | 36\% | \$89,856.00 | \$32,292.00 | \$0.00 | \$25,272.00 | \$0.00 | \$0.00 | \$32,292.00 |
| 5 | SMA-EX-M100 | MPLS EXPRESS PACK 100 | \$112,500.00 | D3 | 36\% | \$72,000.00 | \$25,875.00 | \$0.00 | \$20,250.00 | \$0.00 | \$0.00 | \$25,875.00 |
| 5 | SMA-EX-M100F | MPLS EXPRESS PACK $100-$ FAlLOVER \& TEST | \$49,500.00 | D3 | 36\% | \$31,680.00 | \$11,385.00 | \$0.00 | \$8,910.00 | \$0.00 | \$0.00 | \$11,385.00 |
| 5 | SMA-EX-M250 | MPLS EXPRESS PACK 250 | \$186,750.00 | ${ }^{\text {D3 }}$ | 36\% | \$119,520.00 | \$42,952.50 | \$0.00 | \$33,615.00 | \$0.00 | \$0.00 | \$42,952.50 |
| 5 | SMA-EX-M250F | MPLS EXPRESS PACK $250-$ FAlLOVER \& TEST | \$55,800.00 | D3 | 36\% | \$35,712.00 | \$12,834.00 | \$0.00 | \$10,044.00 | \$0.00 | \$0.00 | \$12,834.00 |
| 5 | SMA-EX-M50 | MPLS EXPRESS PACK 50 | \$87,750.00 | D3 | 36\% | \$56,160.00 | \$20,182.50 | \$0.00 | \$15,795.00 | \$0.00 | \$0.00 | \$20,182.50 |
| 5 | SMA-EX-M50F | MPLS EXPRESS PACK 50 - FAILOVER \& TEST | \$40,500.00 | D3 | 36\% | \$25,920.00 | \$9,315.00 | \$0.00 | \$7,290.00 | \$0.00 | \$0.00 | \$9,315.00 |
| 5 | SMA-EX-MUP1 | MPLS EXP PACK UPG 1 | \$24,750.00 | D3 | 36\% | \$15,840.00 | \$5,692.50 | \$0.00 | \$4,455.00 | \$0.00 | \$0.00 | \$5,692.50 |
| 5 | SMA-EX-MUP1F | MPLS EXP PACK 50 UPG - FAILOVER \& TEST | \$9,000.00 | D3 | 36\% | \$5,760.00 | \$2,070.00 | \$0.00 | \$1,620.00 | \$0.00 | \$0.00 | \$2,070.00 |
| 5 | SMA-EX-MUP2 | MPLS EXP PACK UPG 2 | \$99,000.00 | D3 | 36\% | \$63,360.00 | \$22,770.00 | \$0.00 | \$17,820.00 | \$0.00 | \$0.00 | \$22,770.00 |
| 5 | SMA-EX-MUP2F | MPLS EXP PACK 200 UPG - FAlLOVER \& TEST | \$15,300.00 | D3 | 36\% | \$9,792.00 | \$3,519.00 | \$0.00 | \$2,754.00 | \$0.00 | \$0.00 | \$3,519.00 |
| 5 | SMA-EX-MUP3 | MPLS EXP PACK UPG 3 , | \$74,250.00 | ${ }^{\text {D3 }}$ | 36\% | \$47,520.00 | \$17,077.50 | \$0.00 | \$13,365.00 | \$0.00 | \$0.00 | \$17,077.50 |
| 5 | SMA-EX-MUP3F | MPLS EXP PACK 100 UPG - FAlLOVER \& TEST | \$6,300.00 | D3 | 36\% | \$4,032.00 | \$1,449.00 | \$0.00 | \$1,134.00 | \$0.00 | \$0.00 | \$1,449.00 |
| 5 | SMA-EX-MUPG | MPLS EXP UPGRADE CARD | \$0.00 | D3 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SMA-EX-NA100 | NAS EXPRESS PACK 100 PRODUCTION LICENSE | \$37,260.00 | ${ }^{\text {D3 }}$ | 36\% | \$23,846.40 | \$8,569.80 | \$0.00 | \$6,706.80 | \$0.00 | \$0.00 | \$8,569.80 |
| 5 | SMA-EX-NA100F | NAS EXPRESS PACK 100 - FAILOVER \& TEST | \$18,630.00 | ${ }^{\text {D3 }}$ | 36\% | \$11,923.20 | \$4,284.90 | \$0.00 | \$3,353.40 | \$0.00 | \$0.00 | \$4,284.90 |
| 5 | SMA-EX-NA250 | NAS EXPRESS PACK 250 PRODUCTION LICNESE | \$80,460.00 | D3 | 36\% | \$51,494.40 | \$18,505.80 | \$0.00 | \$14,482.80 | \$0.00 | \$0.00 | \$18,505.80 |
| 5 | SMA-EX-NA250F | NAS EXPRESS PACK 250 - FAILOVER \& TEST | \$29,250.00 | D3 | 36\% | \$18,720.00 | \$6,727.50 | \$0.00 | \$5,265.00 | \$0.00 | \$0.00 | \$6,727.50 |
| 5 | SMA-EX-NA50 | NAS EXPRESS PACK 50 PRODUCTION LICENSE | \$22,860.00 | D3 | 36\% | \$14,630.40 | \$5,257.80 | \$0.00 | \$4,114.80 | \$0.00 | \$0.00 | \$5,257.80 |
| 5 | SMA-EX-NA50F | NAS EXPRESSS PACK $50-$ FAILOVER \& TEST | \$11,430.00 | ${ }^{\text {D3 }}$ | 36\% | \$7,315.20 | \$2,628.90 | \$0.00 | \$2,057.40 | \$0.00 | \$0.00 | \$2,628.90 |
| 5 | SMA-EX-NAUP1 | NAS EXPRESS PACK 50 UPGRADE - PRODUCTION | \$0.00 | D3 | 36\% | \$0.00 | \$3,312.00 | \$0.00 | \$2,592.00 | \$0.00 | \$0.00 | \$3,312.00 |
| 5 | SMA-EX-NAUP1F | NAS EXP PACK 50 UPG - FAILOVER \& TEST | \$7,200.00 | D3 | 36\% | \$4,608.00 | \$1,656.00 | \$0.00 | \$1,296.00 | \$0.00 | \$0.00 | \$1,656.00 |
| 5 | SMA-EX-NAUP2 | NAS EXPRESS PACK 50 UPGRADE-PRODUCTION | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$13,248.00 | \$0.00 | \$10,368.00 | \$0.00 | \$0.00 | \$13,248.00 |
| 5 | SMA-EX-NAUP2F | NAS EXP PACK 50 UPG - FAILOVER \& TEST | \$17,820.00 | ${ }^{\text {D3 }}$ | 36\% | \$11,404.80 | \$4,098.60 | \$0.00 | \$3,207.60 | \$0.00 | \$0.00 | \$4,098.60 |
| 5 | SMA-EX-NAUP3 | UPG-NAS EXP PKG 100 TO NAS EXP 250 PROD | $\$ 0.00$ $\$ 10.62000$ | ${ }^{\text {D3 }}$ | 36\% | $\$ 0.00$ $\$ 679680$ | \$\$9,936.00 | \$0.00 | \$ $\$ 7,776.00$ | \$0.00 | \$0.00 | \$9,936.00 |
| 5 | SMA-EX-NAUP3F SMA-EX-NAUPG | NAS EXP PACK 100 UPG - FAllover \& TEST NAS EXPRESS PACKAGE UPGRADE LICENSE | \$10,620.00 | D3 D3 | $36 \%$ $36 \%$ | $\$ 6,796.80$ $\$ 0.00$ | $\begin{aligned} & \$ 2,422.60 \\ & \$ 0.00 \end{aligned}$ | $\$ 0.00$ $\$ 0.00$ | $\begin{aligned} & \$ 1,9111.60 \\ & \$ 0.00 \end{aligned}$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$2,442.60 \$0.00 |
| 5 | SMA-EX-OP100F | MS SCOM 2007 EXP PACK 100- FAILOVER\&TEST | \$10,000.00 | D3 | 36\% | \$6,400.00 | \$2,300.00 | \$0.00 | \$1,800.00 | \$0.00 | \$0.00 | \$2,300.00 |
| 5 | SMA-EX-OP100P | MS SCOM 2007 EXP PACK 100 - PRODUCTION | \$20,000.00 | ${ }^{\text {D3 }}$ | 36\% | \$12,800.00 | \$4,600.00 | \$0.00 | \$3,600.00 | \$0.00 | \$0.00 | \$4,600.00 |
| 5 | SMA-EXP-100F | ITOI EXPRESS PACK 100 - FAILOVER \& TEST | \$22,500.00 | D3 | 36\% | \$14,400.00 | \$5,175.00 | \$0.00 | \$4,050.00 | \$0.00 | \$0.00 | \$5,175.00 |
| 5 | SMA-EXP-50F | ITOI EXPRESS PACK $50-$ FAILOVER \& TEST | \$13,500.00 | D3 | 36\% | \$8,640.00 | \$3,105.00 | \$0.00 | \$2,430.00 | \$0.00 | \$0.00 | \$3,105.00 |
| 5 | SMA-EX-UP1 | Express Pack Upg 1 | \$0.00 | D3 | 36\% | \$0.00 | \$4,140.00 | \$0.00 | \$3,240.00 | \$0.00 | \$0.00 | \$4,140.00 |
| 5 | SMA-EX-UP1F | ITOI EXP PCK 50 UPG-100-FALLOVER\&TEST | \$9,000.00 | D3 | 36\% | \$5,760.00 | \$2,070.00 | \$0.00 | \$1,620.00 | \$0.00 | \$0.00 | \$2,070.00 |
| 5 | SMA-EX-UP2 | Express Pack Upg 2 | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$16,560.00 | \$0.00 | \$12,960.00 | \$0.00 | \$0.00 | \$16,560.00 |
| 5 | SMA-EX-UP2F | ITOI EXP PCK 50 UPG-250-FALLOVERS\&TEST | \$15,750.00 | ${ }^{\text {D3 }}$ | 36\% | \$10,080.00 | \$3,622.50 | \$0.00 | \$2,835.00 | \$0.00 | \$0.00 | \$3,622.50 |
| 5 | SMA-EX-UP3 |  | $\$ 0.00$ $\$ 6.75000$ | ${ }^{\text {D3 }}$ | 36\% | $\$ 0.00$ $\$ 4.32000$ | \$12,420.00 | \$0.00 | \$9,720.00 | \$0.00 | \$0.00 | $\$ 12,420.00$ |
| 5 5 | SMA-EX-UP3F SMA-EX-UPG | 1701 EXP PCK 100 UPG-250-FAlLOVERRTEST EXPRESS PACK UPGRADE CARD | \$6,750.00 $\$ 0.00$ | D3 D3 | 36\% | $\$ 4,320.00$ $\$ 0.00$ | \$1,552.50 $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$1,215.00 $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$\$0.00 | \$1,552.50 |
| 5 | SMA-EXVC-100 | ITOI NCM EXPRESS PACKAGE 100 PRODUCTION | \$0.00 | D3 | 36\% | \$0.00 | \$6,900.00 | \$0.00 | \$5,400.00 | \$0.00 | \$0.00 | \$6,900.00 |
| 5 | SMA-EXVC-100A | ITOI NCM EXPRESS PACKAGE 100 PRODUCTION | \$30,000.00 | D3 | 36\% | \$19,200.00 | \$6,900.00 | \$0.00 | \$5,400.00 | \$0.00 | \$0.00 | \$6,900.00 |
| 5 | SMA-EXVC-100F | 1 IOI NCM EXP PACK 100 - FAILOVER \& TEST | \$9,500.00 | D3 | 36\% | \$6,080.00 | \$2,185.00 | \$0.00 | \$1,710.00 | \$0.00 | \$0.00 | \$2,185.00 |
| 5 | SMA-EXVC-250 | ITOI NCM EXPRESS PACKAGE 250 PRODUCTION | \$0.00 | D3 | 36\% | \$0.00 | \$17,250.00 | \$0.00 | \$13,500.00 | \$0.00 | \$0.00 | \$17,250.00 |
| 5 | SMA-EXVC-250A | ITOI NCM EXPRESS PACKAGE 250 PRODUCTION | \$75,000.00 | D3 | 36\% | \$48,000.00 | \$17,250.00 | \$0.00 | \$13,500.00 | \$0.00 | \$0.00 | \$17,250.00 |
| 5 | SMA-EXVC-250F | 1 IOI NCM EXP PACK 250 - FALLOVER \& TEST | \$12,500.00 | D3 | 36\% | \$8,000.00 | \$2,875.00 | \$0.00 | \$2,250.00 | \$0.00 | \$0.00 | \$2,875.00 |
| 5 | SMA-EXVC-50 | ITOI NCM EXPRESS PACKAGE 50 PRODUCTION | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$3,450.00 | \$0.00 | \$2,700.00 | \$0.00 | \$0.00 | \$3,450.00 |
| 5 | SMA-EXVC-50A | ITOO NCM EXPRESS PACKAGE 50 PRODUCTION= | \$15,000.00 | ${ }^{\text {D3 }}$ | 36\% | \$9,600.00 | \$3,450.00 | \$0.00 | \$2,700.00 | \$0.00 | \$0.00 | \$3,450.00 |
| 5 5 | SMA-EXVC-50F | ITOI NCM EXP PACK 50 - FALLOVER \& TEST | \$55,500.00 | ${ }^{\text {D3 }}$ | 36\% | \$3,520.00 | \$1,265.00 | \$0.00 | \$9990.00 | \$0.00 | \$0.00 | \$1,265.00 |
| 5 | SMA-EXVC-UP1F | ITOI NCM EXP PACK 50 UPG- FALLOVER\&TEST | \$ $\$ 4,000.00$ | D3 | 36\% | \$2,560.00 | \$3,420.00 | \$0.00 | \$ \$720.00 | \$0.00 | \$0.00 | $\$ 3,450.00$ $\$ 920.00$ |
| 5 | SMA-EXVC-UP2 | 1 ITOI NCM EXP PACK 50 UPG-250 - PRODCTN | \$60,000.00 | D3 | 36\% | \$38,400.00 | \$13,800.00 | \$0.00 | \$10,800.00 | \$0.00 | \$0.00 | \$13,800.00 |
| 5 | SMA-EXVC-UP2F | ITOI NCM EXP PAK 50 UPG-250-FAILOVR\&TST | \$7,000.00 | D3 | 36\% | \$4,480.00 | \$1,610.00 | \$0.00 | \$1,260.00 | \$0.00 | \$0.00 | \$1,610.00 |
| 5 | SMA-EXVC-UP3 | 1 IOI NCM EXP PACK 100 UPG-250- PRODCTN | \$45,000.00 | D3 | 36\% | \$28,800.00 | \$10,350.00 | \$0.00 | \$8,100.00 | \$0.00 | \$0.00 | \$10,350.00 |
| 5 | SMA-EXVC-UP3F | ITOI NCM EXPPAK 100 UPG-250-FAILOVR\&TST | \$3,000.00 | D3 | 36\% | \$1,920.00 | \$690.00 | \$0.00 | \$540.00 | \$0.00 | \$0.00 | \$690.00 |
| 5 | SMA-EXVS-100 | ITOI NCM\&ITOI EXP PACK 100 - PRODCTN | \$0.00 | D3 | 36\% | \$0.00 | \$19,550.00 | \$0.00 | \$15,300.00 | \$0.00 | \$0.00 | \$19,550.00 |
| 5 | SMA-EXVS-100A | 1 IOI NCM\&ITOI EXP PACK $100-\mathrm{PRODCTN}=$ MA | \$85,000.00 | D3 | 36\% | \$54,400.00 | \$19,550.00 | \$0.00 | \$15,300.00 | \$0.00 | \$0.00 | \$19,550.00 |
| 5 | SMA-EXVS-100F | ITOI NCM\&ITOI EXP PAK 100-FAILOVER\&TST | \$32,500.00 | ${ }^{\text {D3 }}$ | 36\% | \$20,800.00 | \$7,475.00 | \$0.00 | \$5,850.00 | \$0.00 | \$0.00 |  |
| 5 | SMA-EXVS-250 | ITOI NCM \&ITOI EXP PACK 250 - - PRODCTN | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$44,850.00 | \$0.00 | \$35,100.00 | \$0.00 | \$0.00 | \$44,850.00 |
| 5 | SMA-ExVS-250A | ITOI NCM\&ITOI EXP PACK 250 - PRODCTN=MA | \$195,000.00 | D3 | 36\% | \$124,800.00 | \$44,850.00 | \$0.00 | \$35,100.00 | \$0.00 | \$0.00 | \$44,850.00 |
| 5 | SMA-EXVS-250F | 1 IOI NCM\&ITOI EXP PAK 250-FALLOVER\&TST | \$45,000.00 | ${ }^{\text {D3 }}$ | 36\% | \$28,800.00 | \$10,350.00 | \$0.00 | \$8,100.00 | \$0.00 | \$0.00 | \$10,350.00 |
| 5 | SMA-EXVS-50 | ITOI NCM\&1TOI EXP PACK 50 - PRODCTN | \$0.00 | ${ }^{\text {D3 }}$ | 36\% | \$0.00 | \$11,500.00 | \$0.00 | \$9,000.00 | \$0.00 | \$0.00 | \$11,500.00 |
| 5 | SMA-EXVS-50A | ITOO NCM\&TOI EXP PACK 50 - PRODCTN=MA | \$50,000.00 | ${ }^{\text {D3 }}$ | 36\% | \$32,000.00 | \$11,500.00 | \$0.00 | \$9,000.00 | \$0.00 | \$0.00 |  |
| 5 5 | SMA-EXVS-50F | ITOI NCM\&ITOI EXP PACK 50-FAlLOVER\&TST | \$20,000.00 | D3 D3 | $36 \%$ $36 \%$ | \$12,800.00 | $\$ 4,600.00$ $\$ 8.050 .00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 3,600.00$ $\$ 6,30000$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$4,600.00 |
| 5 | SMA-EXVS-UP1F | ITOI NCM\&ITOI EXPPAK 50UPG-FAILOVR\&TST | \$12,500.00 | D3 | 36\% | \$8,000.00 | \$2,875.00 | \$0.00 | \$2,250.00 | \$0.00 | \$0.00 | \$2,875.00 |
| 5 | SMA-EXVS-UP2 | ITOI NCM\&ITOI EXP PAK200 UPG-PRODCTN | \$140,000.00 | D3 | 36\% | \$89,600.00 | \$32,200.00 | \$0.00 | \$25,200.00 | \$0.00 | \$0.00 | \$32,200.00 |
| 5 | SMA-EXVS-UP2F | ITOI NCM\&ITOI EXPAK 200UPG-FAILOVR\&TST | \$25,000.00 | D3 | 36\% | \$16,000.00 | \$5,750.00 | \$0.00 | \$4,500.00 | \$0.00 | \$0.00 | \$5,750.00 |
| 5 | SMA-EXVS-UP3 | ITOI NCM\&1TOI EXP PAK 100 UPG-PRODCTN | \$105,000.00 | ${ }^{\text {D3 }}$ | 36\% | \$67,200.00 | \$24,150.00 | \$0.00 | \$18,900.00 | \$0.00 | \$0.00 | \$24,150.00 |
| 5 5 | SMA-EXVS-UP3F SMA-GC-100P | ITOI NCM\& 1 ITOI EXPAK 100 UPG-FAILOVR\&TST GLOBAL CONSOLE 100 | \$12,500.00 $\$ 0.00$ | D3 | 36\% | $\$ 8,000.00$ $\$ 0.00$ | $\$ 2,875.00$ $\$ 16,560.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 2,250.00$ $\$ 12,960.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 2,875.00$ $\$ 16,560.00$ |
| 5 | SMA-GC-10P | GLOBAL CONSOLE 10 | \$0.00 | D3 | 36\% | \$0.00 | \$5,175.00 | \$0.00 | \$4,050.00 | \$0.00 | \$0.00 | \$5,175.00 |

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| BAND | SKU | description | $\begin{gathered} \text { EMC } \\ \text { LIST PRICE USD } \end{gathered}$ | CATEGORY CODE | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | LP MNT ANNUAL (PREMIUM) | LP MNT ANNUAL (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | renewal |
| 5 | 456-001-665 | NW NETWORK ED STG NODE QTY 5 UNIX | \$0.00 | DH | 27\% | \$0.00 | \$9,522.00 | \$8,694.00 | \$0.00 | \$0.00 | \$0.00 | \$9,522.00 |
| 5 | 456-001-737 | NetWorker VSS Client For Windows | \$0.00 | DH | 27\% | \$0.00 | \$159.85 | \$145.95 | \$0.00 | \$0.00 | \$0.00 | \$159.85 |
| 5 | 456-001-738 | NetWorker VSS Client For Windows QTY 5 | \$0.00 | DH | 27\% | \$0.00 | \$799.25 | \$729.75 | \$0.00 | \$0.00 | \$0.00 | \$799.25 |
| 5 | 456-001-739 | NetWorker VSS Client For Windows QTY 25 | \$0.00 | DH | 27\% | \$0.00 | \$3,996.25 | \$3,648.75 | \$0.00 | \$0.00 | \$0.00 | \$3,996.25 |
| 5 | 456-001-740 | NetWorker VSS Client for Windows Qty 500 | \$0.00 | DH | 27\% | \$0.00 | \$15,985.00 | \$14,595.00 | \$0.00 | \$0.00 | \$0.00 | \$15,985.00 |
| 5 | 456-001-741 | NetWorker VSS Client for Windows Qty 500 | \$0.00 | DH | 27\% | \$0.00 | \$79,925.00 | \$72,975.00 | \$0.00 | \$0.00 | \$0.00 | \$79,925.00 |
| 5 | 456-001-742 | NW VSS CLIENT WIN QTY 1000 | \$0.00 | DH | 27\% | \$0.00 | \$159,850.00 | \$145,950.00 | \$0.00 | \$0.00 | \$0.00 | \$159,850.00 |
| 5 | 456-001-743 | NETWORKER CLIENTPAK FOR WINDOWS QTY 5 | \$0.00 | DH | 27\% | \$0.00 | \$2,380.50 | \$2,173.50 | \$0.00 | \$0.00 | \$0.00 | \$2,380.50 |
| 5 | 456-001-744 | NETWORKER CLIENTPAK FOR WINDOWS QTY 25 | \$0.00 | DH | 27\% | \$0.00 | \$11,902.50 | \$10,867.50 | \$0.00 | \$0.00 | \$0.00 | \$11,902.50 |
| 5 | 456-004-536 | NW OPENVMS CLNT ALPHA TIER 1 QTY 1=IA | \$0.00 | DH | 27\% | \$0.00 | \$172.50 | \$157.50 | \$0.00 | \$0.00 | \$0.00 | \$172.50 |
| 5 | 456-004-537 | NW OPENVMS CLNT ALPHA TIER 1 QTY 5ila | \$0.00 | DH | 27\% | \$0.00 | \$862.50 | \$787.50 | \$0.00 | \$0.00 | \$0.00 | \$862.50 |
| 5 | 456-004-539 | NW OPENVMS CLNT ALPHA TIER 2 QTY 1=IA | \$0.00 | DH | 27\% | \$0.00 | \$575.00 | \$525.00 | \$0.00 | \$0.00 | \$0.00 | \$575.00 |
| 5 | 456-004-540 | NW OPENVMS CLIENT FOR ALPHA TIER 2 QTY 5 | \$0.00 | DH | 27\% | \$0.00 | \$2,875.00 | \$2,625.00 | \$0.00 | \$0.00 | \$0.00 | \$2,875.00 |
| 5 | 456-004-541 | NW OPENVMS CLIENT FOR ALPHA TIER2 QTY 25 | \$0.00 | DH | 27\% | \$0.00 | \$14,375.00 | \$13,125.00 | \$0.00 | \$0.00 | \$0.00 | \$14,375.00 |
| 5 | 456-004-542 | NW OPENVMS CLINT ALPHA TIER 3 QTY 1=IA | \$0.00 | DH | 27\% | \$0.00 | \$1,150.00 | \$1,050.00 | \$0.00 | \$0.00 | \$0.00 | \$1,150.00 |
| 5 | 456-004-543 | NW OPENVMS CLIENT FOR ALPHA TIER 3 QTY 5 | \$0.00 | DH | 27\% | \$0.00 | \$5,750.00 | \$5,250.00 | \$0.00 | \$0.00 | \$0.00 | \$5,750.00 |
| 5 | 456-004-544 | NW OPENVMS CLIENT FOR ALPHA TIER 3 QTY25 | \$0.00 | ${ }^{\text {DH }}$ | 27\% | \$0.00 | \$28,750.00 | \$26,250.00 | \$0.00 | \$0.00 | \$0.00 | \$28,750.00 |
| 5 | 456-004-562 | NETWORKER CLIENT CONNECTIONS | \$0.00 | DH | 27\% | \$0.00 | \$92.00 | \$84.00 | \$0.00 | \$0.00 | \$0.00 | \$92.00 |
| 5 | 456-004-563 | NW ORACLE ON OPENVMS ALPHA CLTIER 1=IA | \$0.00 | DH | 27\% | \$0.00 | \$460.00 | \$420.00 | \$0.00 | \$0.00 | \$0.00 | \$460.00 |
| 5 | 456-004-564 | NW ORACLE ON OPENVMS ALPHA CL TIER 2 2 IA | \$0.00 | DH | 27\% | \$0.00 | \$1,150.00 | \$1,050.00 | \$0.00 | \$0.00 | \$0.00 | \$1,150.00 |
| 5 | 456-004-565 | NW ORACLE ON OPENVMS ALPHA CL TIER 3 IIA | \$0.00 | DH | 27\% | \$0.00 | \$2,070.00 | \$1,890.00 | \$0.00 | \$0.00 | \$0.00 | \$2,070.00 |
| 5 | 456-004-602 | NW AUTOCH SOFTWARE 1-32 SLOTS=IA | \$6,900.00 | DH | 27\% | \$5,037.00 | \$1,587.00 | \$1,449.00 | \$0.00 | \$0.00 | \$0.00 | \$1,587.00 |
| 5 | 456-004-603 | NW AUTOCH SOFTWARE 1-9 SLOTS=IA | \$2,400.00 | DH | 27\% | \$1,752.00 | \$552.00 | \$504.00 | \$0.00 | \$0.00 | \$0.00 | \$552.00 |
| 5 | 456-004-606 | NW AUTOCH SOFTWARE 1-16 SLOTS=IA | \$4,830.00 | DH | 27\% | \$3,525.90 | \$1,110.90 | \$1,014.30 | \$0.00 | \$0.00 | \$0.00 | \$1,110.90 |
| 5 | 456-004-607 | NW AUTOCH SOFTWARE 1-64 SLOTS=IA | \$11,000.00 | DH | 27\% | \$8,030.00 | \$2,530.00 | \$2,310.00 | \$0.00 | \$0.00 | \$0.00 | \$2,530.00 |
| 5 | 456-004-613 | NETWORKER CLIENT CONNECTIONS QTY 5 | \$0.00 | DH | 27\% | \$0.00 | \$460.00 | \$420.00 | \$0.00 | \$0.00 | \$0.00 | \$460.00 |
| 5 | 456-004-614 | NETWORKER CLIENT CONNECTIONS QTY 25 | \$0.00 | DH | 27\% | \$0.00 | \$2,047.00 | \$1,869.00 | \$0.00 | \$0.00 | \$0.00 | \$2,047.00 |
| 5 | 456-004-615 | NETWORKER CLIENT CONNECTIONS QTY 100 | \$0.00 | DH | 27\% | \$0.00 | \$7,728.00 | \$7,056.00 | \$0.00 | \$0.00 | \$0.00 | \$7,728.00 |
| 5 | 456-004-617 | NW SNMP MOD=IA | \$2,000.00 | DH | 27\% | \$1,460.00 | \$460.00 | \$420.00 | \$0.00 | \$0.00 | \$0.00 | \$460.00 |
| 5 | 456-004-622 | NW ARCHIVE MOD UNIX $=1 /$ | \$5,000.00 | DH | 27\% | \$3,650.00 | \$1,150.00 | \$1,050.00 | \$0.00 | \$0.00 | \$0.00 | \$1,150.00 |
| 5 | 456-004-632 | NW SILO SOFTWARE MOD 1-128 VOLUMES | \$0.00 | DH | 27\% | \$0.00 | \$3,335.00 | \$3,045.00 | \$0.00 | \$0.00 | \$0.00 | \$3,335.00 |
| 5 | 456-004-633 | NW SILO SOFTWARE MOD UNLIMITED VOLUMES | \$0.00 | DH | 27\% | \$0.00 | \$8,970.00 | \$8,190.00 | \$0.00 | \$0.00 | \$0.00 | \$8,970.00 |
| 5 | 456-004-634 | NETWORKER SILO SOFTWARE MOD 1-64 VOLUMES | \$0.00 | DH | 27\% | \$0.00 | \$2,530.00 | \$2,310.00 | \$0.00 | \$0.00 | \$0.00 | \$2,530.00 |
| 5 | 456-004-635 | NW AUTOCH SOFTWARE MOD 1-128 SLOTS=IA | \$14,500.00 | DH | 27\% | \$10,585.00 | \$3,335.00 | \$3,045.00 | \$0.00 | \$0.00 | \$0.00 | \$3,335.00 |
| 5 | 456-004-636 | NW AUTOCH SOFTWARE MOD 1-256 SLOTS=IA | \$20,480.00 | DH | 27\% | \$14,950.40 | \$4,710.40 | \$4,300.80 | \$0.00 | \$0.00 | \$0.00 | \$4,710.40 |
| 5 | 456-004-638 | NW AUTOCH SOFTWARE MOD UNLMTD SLOTS=IA | \$39,000.00 | DH | 27\% | \$28,470.00 | \$8,970.00 | \$8,190.00 | \$0.00 | \$0.00 | \$0.00 | \$8,970.00 |
| 5 | 456-004-639 | NW SILO SOFTWARE MOD $1-256$ VOLUMES | \$0.00 | DH | 27\% | \$0.00 | \$4,710.40 | \$4,300.80 | \$0.00 | \$0.00 | \$0.00 | \$4,710.40 |
| 5 | 456-004-640 | NW SILO SOFTWARE MOD 1-512 VOLUMES | \$0.00 | DH | 27\% | \$0.00 | \$6,900.00 | \$6,300.00 | \$0.00 | \$0.00 | \$0.00 | \$6,900.00 |
| 5 | 456-004-659 | NW NETWORK ED STG NODE UNIX | \$0.00 | DH | 27\% | \$0.00 | \$1,904.40 | \$1,738.80 | \$0.00 | \$0.00 | \$0.00 | \$1,904.40 |
| 5 | 456-004-660 | NW NETWORK ED STG NODE WIN | \$0.00 | DH | 27\% | \$0.00 | \$529.00 | \$483.00 | \$0.00 | \$0.00 | \$0.00 | \$529.00 |
| 5 | 456-004-663 | NW MOD FOR MS SQL SVR CLIENT TIER 1 | \$0.00 | DH | 27\% | \$0.00 | \$294.40 | \$268.80 | \$0.00 | \$0.00 | \$0.00 | \$294.40 |
| 5 | 456-004-664 | NW MOD FOR MS SQL SVR CLIENT TIER 2 | \$0.00 | ${ }_{\text {DH }}$ | 27\% | \$0.00 | \$366.85 | \$334.95 | \$0.00 | \$0.00 | \$0.00 | \$366.85 $\$ 488$ |
| 5 | 456-004-665 | NW MOD FOR MS SQL SVR CLIENT TIER 3 | \$0.00 | DH | 27\% | \$0.00 | \$481.85 | \$439.95 | \$0.00 | \$0.00 | \$0.00 | \$481.85 |
| 5 | 456-004-666 | NW M Mod for ms sal svr client TIER 4 | \$0.00 | ${ }^{\text {DH }}$ | 27\% | \$0.00 | \$734.85 | \$670.95 | \$0.00 | \$0.00 | $\$ 0.00$ | \$734.85 |
| 5 | 456-004-676 | NW SVR NETWORK ED UNIX | \$0.00 | DH | 27\% | \$0.00 | \$1,904.40 | \$1,738.80 | \$0.00 | \$0.00 | \$0.00 | \$1,904.40 |
| 5 | 456-004-677 | NW SVR WORKGROUP ED UNIX | \$0.00 | DH | 27\% | \$1.000 | \$952.20 | \$899.40 | \$0.00 | \$0.00 | \$0.00 | \$952.20 |
| 5 | 456-004-678 | NW DYNAMIC DRIVE SHARING OPTION=IA | \$2,000.00 | DH | 27\% | \$1,460.00 \$0.00 | $\$ 460.00$ $\$ 23000$ | \$420.00 $\$ 210.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 460.00$ $\$ 23000$ |
| 5 | 456-004-681 | NW CLUSTER CLNT CON WIN NW CLUSTER CLNT CON WIN QTY 5 | $\$ 0.00$ $\$ 0.00$ | ${ }_{\text {DH }}^{\text {DH }}$ | 27\% | \$0.00 | $\begin{array}{r} \$ 230.00 \\ \$ 1.150 .00 \end{array}$ | $\begin{array}{r} \$ 210.00 \\ \$ 1.050 .00 \end{array}$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 230.00$ $\$ 1.150 .00$ |
| 5 5 | $\begin{aligned} & 456-004-682 \\ & 456-004-685 \end{aligned}$ | NW CLUSTER CLNT CON WIN QTY 5 NW CLUSTER CLNT CON UNIX | $\$ 0.00$ $\$ 0.00$ | ${ }_{\text {DH }}$ | 27\% | $\$ 0.00$ $\$ 0.00$ | \$1,150.00 $\$ 575.00$ | $\$ 1,050.00$ $\$ 525.00$ | \$0.00 | \$0.00 | \$0.00 | \$1,150.00 $\$ 575.00$ |
| 5 | 456-004-686 | NW CLUSTER CLNT CON QTY 5 UNIX | \$0.00 | DH | 27\% | \$0.00 | \$2,875.00 | \$2,625.00 | \$0.00 | \$0.00 | \$0.00 | \$2,875.00 |
| 5 | 456-004-689 | NW NDMP CLNT CON - TIER 1=IC | \$2,995.00 | DH | 27\% | \$2,186.35 | \$688.85 | \$628.95 | \$539.10 | \$0.00 | \$0.00 | \$688.85 |
| 5 | 456-004-690 | NW NDMP CLNT CON - TIER 2=IC | \$4,995.00 | DH | 27\% | \$3,646.35 | \$1,148.85 | \$1,048.95 | \$899.10 | \$0.00 | \$0.00 | \$1,148.85 |
| 5 | 456-004-691 | NW NDMP CLNT CON - TIER $3=1 \mathrm{C}$ | \$11,995.00 | DH | 27\% | \$8,756.35 | \$2,758.85 | \$2,518.95 | \$2,159.10 | \$0.00 | \$0.00 | \$2,758.85 |
| 5 | 456-004-692 | NW NDMP CLNT CON - TIER 4=IC | \$17,995.00 | DH | 27\% | \$13,136.35 | \$4,138.85 | \$3,778.95 | \$3,239.10 | \$0.00 | \$0.00 | \$4,138.85 |
| 5 | 456-004-714 | NETWORKER MOD FOR INFORMIX CLIENT Linux | \$0.00 | DH | 27\% | \$0.00 | \$317.40 | \$289.80 | \$0.00 | \$0.00 | \$0.00 | \$317.40 |
| 5 | 456-004-716 | NETWORKER MOD FOR INFORMIX CLIENT UNIX | \$0.00 | DH | 27\% | \$0.00 | \$1,782.50 | \$1,627.50 | \$0.00 | \$0.00 | \$0.00 | \$1,782.50 |
| 5 | 456-004-717 | NETWORKER MOD FOR SYBASE CLIENT UNIX | \$0.00 | DH | 27\% | \$0.00 | \$1,782.50 | \$1,627.50 | \$0.00 | \$0.00 | \$0.00 | \$1,782.50 |
| 5 | 456-004-718 | NW MOD FOR ORACLE CLT ORACLE \& LATER UX | \$0.00 | DH | 27\% | \$0.00 | \$1,782.50 | \$1,627.50 | \$0.00 | \$0.00 | \$0.00 | $\$ 1,782.50$ $\$ 317.40$ |
| 5 | 456-004-720 | NETWORKER MOD FOR ORACLE ON LINUX | \$0.00 | DH | 27\% | \$0.00 | \$317.40 | \$289.80 | \$0.00 | \$0.00 | \$0.00 | \$317.40 |
| 5 | 456-004-725 | NW MOD SAP UNIX CLNT $=1 /$ | \$15,500.00 | DH | 27\% | \$11,315.00 | \$3,565.00 | \$3,255.00 | \$0.00 | \$0.00 | \$0.00 | \$3,595.00 |
| 5 | 456-004-726 | NW MOD SAP LIN CLNT $=1 A$ | \$4,000.00 | DH | 27\% | \$2,920.00 | \$920.00 | \$840.00 | \$0.00 | \$0.00 | \$0.00 | \$920.00 |
| 5 | 456-004-754 | NETWORKER MODULE FOR DB2 CLIENT LINUX | \$0.00 | DH | ${ }^{27 \%}$ | \$0.00 | \$317.40 |  | \$0.00 | \$0.00 | \$0.00 | $\$ 317.40$ $\$ 1.782 .50$ |
| 5 | 456-004-755 | NW MOD FOR DB2 UNIVERSAL DB CLIENT UX NW MOD FOR LOTUS NOTES CLIENT UX | $\$ 0.00$ $\$ 0.00$ | ${ }_{\text {DH }}^{\text {DH }}$ | 27\% 27 | $\$ 0.00$ $\$ 0.00$ | $\$ 1,782.50$ $\$ 1,782.50$ | $\$ 1,627.50$ $\$ 1.627 .50$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 1,782.50$ $\$ 1,782.50$ |
| 5 | 456-004-758 | NW MOD FOR LOTUS NOTES CLIENT LX | \$0.00 | ${ }_{\text {DH }}$ | 27\% | \$0.00 | \$1,782.50 $\$ 317.40$ | \$1,627.50 $\$ 289.80$ | \$0.00 | \$0.00 $\$ 0.00$ | \$ $\$ 0.00$ | \$1,782.50 |
| 5 | 456-004-762 | NW AUTOCH SOFTWARE MOD 1-400 SLOTS=IA | \$26,500.00 | DH | 27\% | \$19,345.00 | \$6,095.00 | \$5,565.00 | \$0.00 | \$0.00 | \$0.00 | \$6,095.00 |
| 5 | 456-004-763 | NW AUTOCH SOFTWARE MOD 1-512 SLOTS=IA | \$30,000.00 | DH | 27\% | \$21,900.00 | \$6,900.00 | \$6,300.00 | \$0.00 | \$0.00 | \$0.00 | \$6,900.00 |
| 5 | 456-004-764 | NW AUTOCH SOFTWARE MOD 1-700 SLOTS=IA | \$34,500.00 | DH | 27\% | \$25,185.00 | \$7,935.00 | \$7,245.00 | \$0.00 | \$0.00 | \$0.00 | \$7,935.00 |
| 5 | 456-004-770 | NETWORKER MODULE FOR SYBASE CLIENT LINUX | \$0.00 | DH | 27\% | \$0.00 | \$317.40 | \$289.80 | \$0.00 | \$0.00 | \$0.00 | \$317.40 |
| 5 | 456-004-821 | NDMP TAPESERVER FOR WINDOWS | \$0.00 | $\mathrm{DH}^{\text {D }}$ | 27\% | $\$ 0.00$ $\$ 000$ | $\$ 460.00$ $\$ 517500$ | \$ $\begin{array}{r}\text { \$420.00 } \\ \$ 4.72500\end{array}$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |  |
| 5 5 | $456-004-822$ $456-004-824$ | NETWORKER RESTORE NODE FOR EDM NW NETWORK ED DED STG NODE WIN 77 | $\$ 0.00$ $\$ 0.00$ | DH DH | 27\% | $\$ 0.00$ $\$ 0.00$ | $\$ 5.175 .00$ $\$ 287.50$ | $\$ 4.725 .00$ $\$ 262.50$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 5,175.00$ $\$ 287.50$ |
| 5 | 456-004-825 | NW PWR ED DED STG NODE WIN V7 | \$0.00 | DH | 27\% | \$0.00 | \$575.00 | \$525.00 | \$0.00 | \$0.00 | \$0.00 | \$575.00 |
| 5 | 456-004-826 | NW NETWORK ED DED STG NODE UNIX V7 | \$0.00 | DH | 27\% | \$0.00 | \$690.00 | \$630.00 | \$0.00 | \$0.00 | \$0.00 | \$690.00 |
| 5 | 456-004-827 | NW PWR ED DED STG NODE UNIX V7 | \$0.00 | DH | 27\% | \$0.00 | \$1,150.00 | \$1,050.00 | \$0.00 | \$0.00 | \$0.00 | \$1,150.00 |
| 5 | 456-004-828 | NW NETWORK ED DED STG NODE LIN V7 | \$0.00 | DH | 27\% | \$0.00 | \$287.50 | \$262.50 | \$0.00 | \$0.00 | \$0.00 | \$287.50 |
| 5 | 456-004-829 | NW PWR ED DED STG NODE LIN V7 | \$0.00 | DH | 27\% | \$0.00 | \$575.00 | \$525.00 | \$0.00 | \$0.00 | \$0.00 | \$575.00 |
| 5 5 | $456-004-960$ $456-004-976$ | NW ARCHIVE MOD NETWARE OPEN FILE MGR 5 CLIENT WORKSTATION WIN | $\$ 0.00$ $\$ 0.00$ | DH DH | 27\% | $\$ 0.00$ $\$ 0.00$ | \$230.00 $\$ 64.40$ | \$210.00 $\$ 58.80$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 230.00$ $\$ 64.40$ |
| 5 |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Page 200 of 709 |  |  |  |  |  |  |  |  |  |  |  |




| BAND | SKU | DESCRIPTION |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | EMC LIST PRICE USD | CATEGORY CODE | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | $\begin{gathered} \text { LP MNT } \\ \text { ANNUAL } \\ \text { (PREMIUM) } \end{gathered}$ | LP MNT ANNUAL (STANDARD) | $\begin{aligned} & \hline \text { LP MNT } \\ & \text { ANNUAL } \\ & \text { (BASIC) } \end{aligned}$ | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | RENEWAL |
| 5 | 456-103-970 | CONCEPT MGR 1TB - BRS S1 EDISC | \$0.00 | DH | 27\% | \$0.00 | \$2,300.00 | \$2,100.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 2,300.00$ $\$ 2,300.00$ |
| 5 | 456-103-971 | EmC Centera 1Tb - BRS S1 EDISC | \$0.00 | DH | 27\% | \$0.00 | \$2,300.00 | \$2,100.00 | \$0.00 | \$0.00 | \$0.00 | \$2,300.00 |
| 5 | 456-103-972 | LEGAL HOLD MGR - - RRS S1 EDISC | \$0.00 | DH | 27\% | \$0.00 | \$11,500.00 | \$10,500.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 11,500.00$ $\$ 3,450.00$ |
| 5 | 456-103-973 | LAPTOP/DESKTOP 1TB - BRS S1 EDISC | \$0.00 | DH | 27\% | \$0.00 | \$3,450.00 | \$3,150.00 | \$0.00 | \$0.00 | \$0.00 | \$3,450.00 |
| 5 | 456-103-974 | EMC DCTM 1TB - BRS S1 EDISC | \$0.00 | DH | 27\% | \$0.00 | \$3,450.00 | \$3,150.00 | \$0.00 | \$0.00 | \$0.00 | \$3,450.00 |
| 5 | 456-103-975 | CONCEPT MGR ROE 500GB BRS S 1 EDISC | \$0.00 | ${ }^{\text {DH }}$ | 27\% | \$0.00 | \$1,150.00 | \$1,050.00 | \$0.00 | \$0.00 | \$0.00 | \$1,150.00 |
| 5 | 456-103-976 | EMC CENTERA ROE 500GB - BRS S1 EDISC | \$0.00 | DH | 27\% | \$0.00 | \$1,150.00 | \$1,050.00 | \$0.00 | \$0.00 | \$0.00 | \$1,150.00 |
| 5 | 456-103-977 | EMC CELERRA FLR 1 TB - BRS S1 EDISC | \$0.00 | DH | 27\% | \$0.00 | \$2,300.00 | \$2,100.00 | \$0.00 | \$0.00 | \$0.00 | \$2,300.00 |
| 5 | 456-103-978 | NETAPP SNAPLOCK 1TB - BRS S1 EDISC | \$0.00 | DH | 27\% | \$0.00 | \$2,300.00 | \$2,100.00 | \$0.00 | \$0.00 | \$0.00 | \$2,300.00 |
| 5 | 456-103-979 | IBM LOTUS DOMINO 1TB - BRS S1 EDISC | \$0.00 | DH | 27\% | \$0.00 | \$3,450.00 | \$3,150.00 | \$0.00 | \$0.00 | \$0.00 | \$3,450.00 |
| 5 | 456-103-980 | EMC S1 EM 1TB - BRS S1 EDISC | \$0.00 | DH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-103-981 | NETAPP SNAPSHOTS 1 1TB - BRS S1 EDISC | \$0.00 | DH | 27\% | \$0.00 | \$2,300.00 | \$2,100.00 | \$0.00 | \$0.00 | \$0.00 | \$2,300.00 |
| 5 | 456-103-982 | LT/DT ROE500GB - BRS S1 EDISC | \$0.00 | DH | 27\% | \$0.00 | \$1,150.00 | \$1,050.00 | \$0.00 | \$0.00 | \$0.00 | \$1,150.00 |
| 5 | 456-103-983 | EMC DCTM ROE 500GB - BRS S1 EDISC | \$0.00 | DH | 27\% | \$0.00 | \$4,600.00 | \$4,200.00 | \$0.00 | \$0.00 | \$0.00 | \$4,600.00 |
| 5 | 456-103-984 | MS EXCH 1TB - BRS S1 EDISC | \$0.00 | DH | 27\% | \$0.00 | \$3,450.00 | \$3,150.00 | \$0.00 | \$0.00 | \$0.00 | \$3,450.00 |
| 5 | 456-103-985 | CELERRA FLR ROE 500GB - BRS S1 EDISC | \$0.00 | DH | 27\% | \$0.00 | \$1,150.00 | \$1,050.00 | \$0.00 | \$0.00 | \$0.00 | \$1,150.00 |
| 5 | 456-103-986 | LOTUS DOMINO ROE 500GB BRS S1 EDISC | \$0.00 | DH | 27\% | \$0.00 | \$1,150.00 | \$1,050.00 | \$0.00 | \$0.00 | \$0.00 | \$1,150.00 |
| 5 | 456-103-987 | S1 EM ROE 500GB - - RRS S1 EDISC | \$0.00 | DH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-103-988 | MS SP 1TB - BRS S1 EDISC | \$0.00 | DH | 27\% | \$0.00 | \$3,450.00 | \$3,150.00 | \$0.00 | \$0.00 | \$0.00 | \$3,450.00 |
| 5 | 456-103-989 | INFOCTR ECS ROE LICENSE BRS S1 EDISC | \$0.00 | DH | 27\% | \$0.00 | \$1,150.00 | \$1,050.00 | \$0.00 | \$0.00 | \$0.00 | \$1,150.00 |
| 5 | 456-103-990 | INFOCTR ECS NODE LICENSE BRS S1 EDISC | \$0.00 | DH | 27\% | \$0.00 | \$1,150.00 | \$1,050.00 | \$0.00 | \$0.00 | \$0.00 | \$1,150.00 |
| 5 | 456-103-991 | MS EXCH ROE500GB BRS S1 EDISC | \$0.00 | DH | 27\% | \$0.00 | \$1,150.00 | \$1,050.00 | \$0.00 | \$0.00 | \$0.00 | \$1,150.00 |
| 5 | 456-103-992 | MS SP ROE 500GB BRS S1 EDISC | \$0.00 | DH | 27\% | \$0.00 | \$4,600.00 | \$4,200.00 | \$0.00 | \$0.00 | \$0.00 | \$4,600.00 |
| 5 | 456-103-993 | SYMANTEC EV 1 TB - BRS S1 EDISC | \$0.00 | DH | 27\% | \$0.00 | \$3,450.00 | \$3,150.00 | \$0.00 | \$0.00 | \$0.00 | \$3,450.00 |
| 5 | 456-103-994 | SYMANTEC EV ROE 500GB BRS S1 EDISC | \$0.00 | DH | 27\% | \$0.00 | \$1,150.00 | \$1,050.00 | \$0.00 | \$0.00 | \$0.00 | \$1,150.00 |
| 5 | 456-103-995 | ECS SW (PER TB) - BRS S1 EDISC | \$0.00 | DH | 27\% | \$0.00 | \$6,900.00 | \$6,300.00 | \$0.00 | \$0.00 | \$0.00 | \$6,900.00 |
| 5 | 456-103-996 | ECS ROE 500GB- BRS S1 EDISC | \$0.00 | DH | 27\% | \$0.00 | \$3,450.00 | \$3,150.00 | \$0.00 | \$0.00 | \$0.00 | \$3,450.00 |
| 5 | 456-103-997 | ECS SW (NODES) - BRS S1 EDIS | \$0.00 | DH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-103-998 | INFOCTR ECS SWARE - BRS S1 EDISC | \$0.00 | DH | 27\% | \$0.00 | \$5,750.00 | \$5,250.00 | \$0.00 | \$0.00 | \$0.00 | \$5,750.00 |
| 5 | 456-104-324 | NW SVR NETWORK ED WIINLIN - G=IA | \$2,300.00 | DH | 27\% | \$1,679.00 | \$529.00 | \$483.00 | \$0.00 | \$0.00 | \$0.00 | \$529.00 |
| 5 | 456-104-325 | NW SVR NETWORK ED UNIX - G=IA | \$8,280.00 | DH | 27\% | \$6,044.40 | \$1,904.40 | \$1,738.80 | \$0.00 | \$0.00 | \$0.00 | \$1,904.40 |
| 5 | 456-104-326 | NW SVR WORKGROUP ED WIN/LIN - G=IA | \$1,150.00 | DH | 27\% | \$839.50 | \$264.50 | \$241.50 | \$0.00 | \$0.00 | \$0.00 | \$264.50 |
| 5 | 456-104-327 | NW SVR WORKGROUP ED UNIX-G=IA | \$4,140.00 | DH | 27\% | \$3,022.20 | \$952.20 | \$869.40 | \$0.00 | \$0.00 | \$0.00 | \$952.20 |
| 5 | 456-104-328 | NW SVR POWER ED WIINLIN - G=IA | \$7,500.00 | DH | 27\% | \$5,475.00 | \$1,725.00 | \$1,575.00 | \$0.00 | \$0.00 | \$0.00 | \$1,725.00 |
| 5 | 456-104-329 | NW SVR POWER ED UNIX - G=IA | \$22,500.00 | DH | 27\% | \$16,425.00 | \$5,175.00 | \$4,725.00 | \$0.00 | \$0.00 | \$0.00 | \$5,175.00 |
| 5 | 456-104-439 | CONCEPT MGR 1 1TB - BRS S 1 EDISC=CA | \$0.00 | DH | 27\% | \$0.00 | \$2,300.00 | \$2,100.00 | \$0.00 | \$0.00 | \$0.00 | \$2,300.00 |
| 5 | 456-104-440 | EMC CENTERA 1 TB - BRS S1 EDISC=CA | \$0.00 | DH | 27\% | \$0.00 | \$2,300.00 | \$2,100.00 | \$0.00 | \$0.00 | \$0.00 | \$2,300.00 |
| 5 | 456-104-441 | LEGAL HOLD MGR - BRS S1 EDISC=IA | \$0.00 | DH | 27\% | \$0.00 | \$11,500.00 | \$10,500.00 | \$0.00 | \$0.00 | \$0.00 | \$11,500.00 |
| 5 | 456-104-442 | LAPTOPIDESKTOP 1 TB - BRS S1 EDISC=CA | \$0.00 | DH | 27\% | \$0.00 | \$3,450.00 | \$3,150.00 | \$0.00 | \$0.00 | \$0.00 | \$3,450.00 |
| 5 | 456-104-443 | EMC DCTM 1TB- - RRS S1 EDISC=CA | \$0.00 | ${ }^{\text {DH }}$ | 27\% | \$0.00 | \$3,450.00 | \$3,150.00 | \$0.00 | \$0.00 | \$0.00 | \$3,450.00 |
| 5 | 456-104-444 | CONCEPT MGR ROE 500GB BRS S1 EDISC=CA | \$0.00 | DH | 27\% | \$0.00 | \$1,150.00 | \$1,050.00 | \$0.00 | \$0.00 | \$0.00 | \$1,150.00 |
| 5 | 456-104-445 | EMC CENTERA ROE 500GB - BRS S1 EDISC=CA | \$0.00 | DH | 27\% | \$0.00 | \$1,150.00 | \$1,050.00 | \$0.00 | \$0.00 | \$0.00 | \$1,150.00 |
| 5 | 456-104-446 | EMC CELERRA FLR 1 TB - BRS S1 EDISC=CA | \$0.00 | DH | 27\% | \$0.00 | \$2,300.00 | \$2,100.00 | \$0.00 | \$0.00 | \$0.00 | \$2,300.00 |
| 5 | 456-104-447 | NETAPP SNAPLOCK 1 1TB - BRS 51 EDISC=CA | \$0.00 | DH | 27\% | \$0.00 | \$2,300.00 | \$2,100.00 | \$0.00 | \$0.00 | \$0.00 | \$2,300.00 |
| 5 | 456-104-448 | IBM LOTUS DOMINO 1 TB - BRS S1 EDISC=CA | \$0.00 | DH | 27\% | \$0.00 | \$3,450.00 | \$3,150.00 | \$0.00 | \$0.00 | \$0.00 | \$3,450.00 |
| 5 | 456-104-449 | EMC S1 EM 1TB - BRS S1 EDISC=CA | \$0.00 | DH | 27\% | \$0.00 | \$0.00 | $\$ 0.00$ | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-104-450 | NETAPP SNAPSHOTS 1TB - BRS S1 EDISC=CA | \$0.00 | DH | 27\% | \$0.00 | \$2,300.00 | \$2,100.00 | \$0.00 | \$0.00 | \$0.00 | \$2,300.00 |
| 5 | 456-104-451 | LT/DT ROE500GB - BRS S1 EDISC=CA | \$0.00 | DH | 27\% | \$0.00 | \$1,150.00 | \$1,050.00 | \$0.00 | \$0.00 | \$0.00 | \$1,150.00 |
| 5 | 456-104-452 | EMC DCTM ROE 500GB - BRS S1 EDISC=CA | \$0.00 | DH | 27\% | \$0.00 | \$4,600.00 | \$4,200.00 | \$0.00 | \$0.00 | \$0.00 | \$4,600.00 |
| 5 | 456-104-453 | MS EXCH 1 TB - BRS S 1 EDISC=CA | \$0.00 | DH | 27\% | \$0.00 | \$3,450.00 | \$3,150.00 | \$0.00 | \$0.00 | \$0.00 | \$3,450.00 |
| 5 | 456-104-454 | CELERRA FLR ROE 500GB - - RS S 1 EDISC=CA | \$0.00 | DH | 27\% | \$0.00 | \$1,150.00 | \$1,050.00 | \$0.00 | \$0.00 | \$0.00 | \$1,150.00 |
| 5 | 456-104-455 | LOTUS DOMINO ROE 500GB BRS S1 EDISC=CA | \$0.00 | DH | 27\% | \$0.00 | \$1,150.00 | \$1,050.00 | \$0.00 | \$0.00 | \$0.00 | \$1,150.00 |
| 5 | 456-104-456 | S1 EM ROE 500GB - BRS S1 EDISC=CA | \$0.00 | DH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-104-457 | MS SP 1 TB - BRS S1 EDISC=CA | \$0.00 | DH | 27\% | \$0.00 | \$3,450.00 | \$3,150.00 | \$0.00 | \$0.00 | \$0.00 | \$3,450.00 |
| 5 | 456-104-458 | INFOCTR ECS ROE LICENSE BRS S1 EDISC=IA | \$0.00 | DH | 27\% | \$0.00 | \$1,150.00 | \$1,050.00 | \$0.00 | \$0.00 | \$0.00 | \$1,150.00 |
| 5 | 456-104-459 | INFOCTR ECS NODE LICENSE BRS S1 EDISC=IA | \$0.00 | DH | 27\% | \$0.00 | \$1,150.00 | \$1,050.00 | \$0.00 | \$0.00 | \$0.00 | \$1,150.00 |
| 5 | 456-104-460 | MS EXCH ROE500GB BRS S1 EDISC=CA | \$0.00 | DH | 27\% | \$0.00 | \$1,150.00 | \$1,050.00 | \$0.00 | \$0.00 | \$0.00 | \$1,150.00 |
| 5 | 456-104-461 | MS SP ROE 500GB BRS S1 EDISC=CA | \$0.00 | DH | 27\% | \$0.00 | \$4,600.00 | \$4,200.00 | \$0.00 | \$0.00 | \$0.00 | \$4,600.00 |
| 5 | 456-104-462 | SYMANTEC EV 1 TB - BRS S1 EDISC=CA | \$0.00 | DH | 27\% | \$0.00 | \$3,450.00 | \$3,150.00 | \$0.00 | \$0.00 | \$0.00 | \$3,450.00 |
| 5 | 456-104-463 | SYMANTEC EV ROE 500GB BRS S1 EDISC=CA | \$0.00 | DH | 27\% | \$0.00 | \$1,150.00 | \$1,050.00 | \$0.00 | \$0.00 | \$0.00 | \$1,150.00 |
| 5 | 456-104-464 | ECS SW (PER TB) - BRS S1 EDISC=CA | \$0.00 | ${ }^{\text {DH }}$ | 27\% | \$0.00 | \$6,900.00 | \$6,300.00 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 | 456-104-465 | ECS ROE 500GB- BRS S1 EDISC=CA | \$0.00 | $\mathrm{DH}_{\mathrm{DH}}$ | 27\% | \$0.00 | \$3,450.00 ${ }_{\text {\$0,00 }}$ | \$3,150.00 ${ }^{\$ 0.00}$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 3,450.00$ \$0.00 |
| 5 | 456-104-466 | ECS SW (NODES) - BRS S1 EDISC=IA | \$0.00 | DH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-104-467 | INFOCTR ECS SWARE - BRS S1 EDISC=IA | \$0.00 | DH | 27\% | \$0.00 | \$5,750.00 | \$5,250.00 | \$0.00 | \$0.00 | \$0.00 | \$5,750.00 |
| 5 | 456-105-038 | NW VMWARE PROTECTION TIER 1 QTY $1=Z \mathrm{ZA}$ | \$1,400.00 | DH | 27\% | \$1,022.00 | \$322.00 | \$294.00 | \$0.00 | \$0.00 | \$0.00 | \$322.00 |
| 5 | 456-105-039 | NW VMWARE PROTECTION TIER 2 QTY 1=ZA | \$1,300.00 | DH | 27\% |  | \$299.00 |  | \$0.00 | \$0.00 | \$0.00 |  |
| 5 | $456-105-040$ $456-105-041$ | NW VMWARE PROTECTION TIER 3 QTY 1 $=$ ZA NW VMWARE PROTECTION TIER 4 QTY $1=Z A$ | $\$ 1,200.00$ $\$ 1,100.00$ | - ${ }_{\text {DH }}^{\text {D }}$ | 27\% | $\$ 876.00$ $\$ 803.00$ | \$276.00 | \$252.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$276.00 $\$ 253.00$ |
| 5 | 456-105-042 | NW VMWARE PROTECTION TIER 5 QTY 1=ZA | \$1,000.00 | DH | 27\% | \$730.00 | \$230.00 | \$210.00 | \$0.00 | \$0.00 | \$0.00 | \$230.00 |
| 5 | 456-105-043 | NW VMWARE PROTECTION TIER 1 QTY 5=ZA | \$7,000.00 | DH | 27\% | \$5,110.00 | \$1,610.00 | \$1,470.00 | \$0.00 | \$0.00 | \$0.00 | \$1,610.00 |
| 5 | 456-105-044 | NW VMWARE PROTECTION TIER 2 QTY 5=ZA | \$6,500.00 | DH | 27\% | \$4,745.00 | \$1,495.00 | \$1,365.00 | \$0.00 | \$0.00 | \$0.00 | \$1,495.00 |
| 5 | 456-105-045 | NW VMWARE PROTECTION TIER 3 QTY 5=ZA | \$6,000.00 | DH | 27\% | \$4,380.00 | \$1,380.00 | \$1,260.00 | \$0.00 | \$0.00 | \$0.00 | \$1,380.00 |
| 5 | 456-105-046 | NW VMWARE PROTECTION TIER 4 QTY 5=ZA | \$5,500.00 | DH | 27\% | \$4,015.00 | \$1,265.00 | \$1,155.00 | \$0.00 | \$0.00 | \$0.00 | \$1,265.00 |
| 5 | 456-105-047 | NW VMWARE PROTECTION TIER 5 QTY $5=Z \mathrm{ZA}$ | \$5,000.00 | DH DH | 27\% 27 | $\$ 3,650.00$ $\$ 3.28135$ | $\$ 1,150.00$ $\$ 1.033 .85$ | $\$ 1,050.00$ $\$ 943.95$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |  |
| 5 | $456-105-048$ $456-105-049$ | NW SNAPSHOT MANAGEMENT 1 1TB CAP=CA NW SNAPSHOT MANAGEMENT $2 T B C A P=C A$ | $\$ 4,495.00$ $\$ 7,995.00$ | DH | 27\% | $\underset{\$ 3,281.35}{ }$ | \$1,033.85 | \$ $\begin{array}{r}\text { \$943.678.95 }\end{array}$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 1,033.85$ $\$ 1,838.85$ |
| 5 | 456-105-050 | NW SNAPSHOT MANAGEMENT 5TB CAP=CA | \$17,495.00 | DH | 27\% | \$12,771.35 | \$4,023.85 | \$3,673.95 | \$0.00 | \$0.00 | \$0.00 | \$4,023.85 |
| 5 | 456-105-051 | NW SNAPSHOT MANAGEMENT 10 TB CAP=CA | \$29,995.00 | DH | 27\% | \$21,896.35 | \$6,898.85 | \$6,298.95 | \$0.00 | \$0.00 | \$0.00 | \$6,898.85 |
| 5 | 456-105-052 | NW SNAPSHOT MANAGEMENT 25TB CAP=CA | \$63,495.00 | DH | 27\% | \$46,351.35 | \$14,603.85 | \$13,333.95 | \$0.00 | \$0.00 | \$0.00 | \$14,603.85 |
| 5 | 456-105-053 | NW SNAPSHOT MANAGEMENT 50TB CAP=CA | \$102,495.00 | DH | 27\% | \$74,821.35 | \$23,573.85 | \$21,523.95 | \$0.00 | \$0.00 | \$0.00 | \$23,573.85 |


| BAND |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | sku | description | EMC LIST PRICE USD | $\begin{aligned} & \text { CATEGORY } \\ & \text { CODE } \end{aligned}$ | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | $\begin{aligned} & \text { LP MNT } \\ & \text { ANNUAL } \\ & \text { (PREMIUM) } \end{aligned}$ | LP MNT ANNUAL (STANDARD) | LP MNT <br> ANNUAL | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | Renewal |
| 5 | 456-105-054 | NW SNAPSHOT MANAGEMENT 100TB CAP=CA | \$174,495.00 | DH | 27\% | \$127,381.35 | \$40,133.85 | \$36,643.95 | \$0.00 | \$0.00 | \$0.00 | \$40,133.85 |
| 5 | 456-105-055 | NW SERVER FAST START ED 10 CLIENTS=IA | \$9,475.00 | DH | 27\% | \$6,916.75 | \$2,179.25 | \$1,989.75 | \$0.00 | \$0.00 | \$0.00 | \$2,179.25 |
| 5 | 456-105-056 | NW SERVER FAST START ED 20 CLIENTS=IA | \$17,900.00 | DH | 27\% | \$13,067.00 | \$4,117.00 | \$3,759.00 | \$0.00 | \$0.00 | \$0.00 | \$4,117.00 |
| 5 | 456-105-057 | NW SERVER WORKGROUP ED WIN/LIN=IA | \$1,150.00 | DH | 27\% | \$839.50 | \$264.50 | \$241.50 | \$0.00 | \$0.00 | \$0.00 | \$264.50 |
| 5 | 456-105-058 | NW SERVER WORKGROUP ED UNIX=IA | \$4,140.00 | DH | 27\% | \$3,022.20 | \$952.20 | \$869.40 | \$0.00 | \$0.00 | \$0.00 | \$952.20 |
| 5 | 456-105-059 | NW SERVER NETWORK ED WIN/LIN=IA | \$2,300.00 | DH | 27\% | \$1,679.00 | \$529.00 | \$483.00 | \$0.00 | \$0.00 | \$0.00 | \$529.00 |
| 5 | 456-105-060 | NW SERVER NETWORK ED UNIX=IA | \$8,280.00 | DH | 27\% | \$6,044.40 | \$1,904.40 | \$1,738.80 | \$0.00 | \$0.00 | \$0.00 | \$1,904.40 |
| 5 | 456-105-061 | NW SERVER POWER ED WIN/LIN=IA | \$7,500.00 | DH | 27\% | \$5,475.00 | \$1,725.00 | \$1,575.00 | \$0.00 | \$0.00 | \$0.00 | \$1,725.00 |
| 5 | 456-105-062 | NW SERVER POWER ED UNIXIA | \$22,500.00 | DH | 27\% | \$16,425.00 | \$5,175.00 | \$4,725.00 | \$0.00 | \$0.00 | \$0.00 | \$5,175.00 |
| 5 | 456-105-081 | AVAMAR VIRTUAL EDITION . 5 TB LICENSE=CA | \$6,800.00 | DH | 27\% | \$4,964.00 | \$1,564.00 | \$1,428.00 | \$0.00 | \$0.00 | \$0.00 | \$1,564.00 |
| 5 | 456-105-082 | AVAMAR VIRTUAL EDITION 1TB LICENSE=CA | \$13,600.00 | DH | 27\% | \$9,928.00 | \$3,128.00 | \$2,856.00 | \$0.00 | \$0.00 | \$0.00 | \$3,128.00 |
| 5 | 456-105-083 | AVAMAR VIRTUAL EDITION 2 TB LICENSE=CA | \$27,200.00 | DH | 27\% | \$19,856.00 | \$6,256.00 | \$5,712.00 | \$0.00 | \$0.00 | \$0.00 | \$6,256.00 |
| 5 | 456-105-084 | AVAMAR VIRTUAL EDITION 4TB LICENSE=CA | \$54,400.00 | DH | 27\% | \$39,712.00 | \$12,512.00 | \$11,424.00 | \$0.00 | \$0.00 | \$0.00 | \$12,512.00 |
| 5 | 456-105-085 | AVAMAR VIRTUAL NDMP ACCELERATOR=IA | \$0.00 | DH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-105-086 | S1 CPTY FILES 11 TO 50 TB=CA | \$0.00 | DH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-105-087 | S1 CPTY FLLES 51 TO 150 TB=CA | \$0.00 | DH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-105-088 | S1 CPTY FILES 151 TO 250 TB=CA | \$0.00 | DH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-105-089 | S1 CPTY FILES 251 TO 400 TB=CA | \$0.00 | DH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-105-090 | S1 CPTY FILES 401 TO 600 TB=CA | \$0.00 | DH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-105-091 | S1 CPTY FILES 601 TO 1000 TB=CA | \$0.00 | DH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-105-092 | S1 CPTY FILES 1001+ TB=CA | \$0.00 | DH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-105-093 | S1 CPTY SP 11 TO 50 TB=CA | \$0.00 | DH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-105-094 | S1 CPTY SP 51 TO 150 TB=CA | \$0.00 | DH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-105-095 | S1 CPTY SP 151 TO 250 TB=CA | \$0.00 | DH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-105-096 | S1 CPTY SP 251 TO 400 TB=CA | \$0.00 | DH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-105-097 | S1 CPTY SP 401 TO 600 TB=CA | \$0.00 | DH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-105-098 | S1 CPTY SP 601 TO 1000 TB=CA | \$0.00 | DH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-105-099 | S1 CPTY SP 1001+ TB=CA | \$0.00 | DH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-105-100 | S1 CPTYBDL EM_EXCH=UA | \$0.00 | DH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-105-101 | S1 CPTYBDL EM-LTDM=UA | \$0.00 | DH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-105-102 | S1 CPTYBDL MS SP STORMGT PREM=UA | \$0.00 | DH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-105-103 | S1_DISKXTENDER_FOR_WINDOWS_1TB=CA | \$0.00 | DH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-105-104 | S1_DISKXTENDER_FOR_WINDOWS_2TB=CA | \$0.00 | DH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-105-105 | S1_DISKXTENDER_FOR_WINDOWS_STB=CA | \$0.00 | DH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-105-106 | S1_DISKXTENDER_FOR_WINDOWS_10TB=CA | \$0.00 | DH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-105-107 | S1_DISKXTENDER_FOR_WINDOWS_15TB=CA | \$0.00 | DH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-105-108 | S1_DISKXTENDER_FOR_WINDOWS_20TB=CA | \$0.00 | DH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-105-109 | S1_DISKXTENDER_FOR_WINDOWS_32TB=CA | \$0.00 | DH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-105-110 | S1_DISKXTENDER_FOR_WINDOWS_64TB=CA | \$0.00 | DH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-105-111 | S1_DISKXTENDER_FOR_WINDOWS_100TB=CA | \$0.00 | DH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-105-112 | S1_DISKXTENDER_FOR_WINDOWS_200TB=CA | \$0.00 | DH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-105-113 | S1_DISKXTENDER_FOR_WINDOWS_300TB=CA | \$0.00 | DH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-105-114 | S1_DISKXTENDER_FOR_WINDOWS_400TB=CA | \$0.00 | DH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-105-115 | S1_DISKXTENDER_FOR_WINDOWS_500TB=CA | \$0.00 | DH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-105-116 | S1_DISKXTENDER_FOR_WINDOWS_600TB=CA | \$0.00 | DH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-105-117 | S1_DISKXTENDER_FOR_WINDOWS_700TB=CA | \$0.00 | DH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-105-118 | S1_DISKXTENDER_FOR_WINDOWS_800TB=CA | \$0.00 | DH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-105-119 | S1_DISKXTENDER_FOR_WINDOWS_900TB=CA | \$0.00 | DH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-105-120 | S1_DISKXTENDER_FOR WINDOWS_1PB=CA | \$0.00 | DH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-105-129 | S1_DX_WIN_FSM_SERVER=IA | \$0.00 | DH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-105-130 | S1-DSKXXTNDR Wİ FILE SYS MGR CLUSTER=IA | \$0.00 | DH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-105-131 | S1_DX_WIN_FSM_CLUSTER=IA | \$0.00 | DH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-105-132 | S1-DX WINDOWS_SDK_TOOLKITIA | \$0.00 | DH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-105-181 | S1 CPTYBDL EM=CA | \$0.00 | DH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-105-733 | SRMSUITE DATA DOM TIER $3=$ IC | \$0.00 | DH | 27\% | \$0.00 | \$3,600.00 | \$3,200.00 | \$0.00 | \$0.00 | \$0.00 | \$3,600.00 |
| 5 | 456-105-734 | SRMSUITE DATA DOM TIER $4=$ IC | \$0.00 | DH | 27\% | \$0.00 | \$7,200.00 | \$6,400.00 | \$0.00 | \$0.00 | \$0.00 | \$7,200.00 |
| 5 | 456-105-943 | S1 CPTY FILES 1 TO 10TB = CA | \$0.00 | DH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-105-944 | S1 CPTY SP 1 TO 10TB = CA | \$0.00 | DH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-107-744 | NW SOURCE CAP 1TB ENTITLEMENT TIER 1=CA | \$9,500.00 | DH | 27\% | \$6,935.00 | \$2,185.00 | \$1,995.00 | \$0.00 | \$0.00 | \$0.00 | \$2,185.00 |
| 5 | 456-107-745 | NW SOURCE CAP 1TB ENTTTLEMENT TIER 2=CA | \$8,750.00 | DH | 27\% | \$6,387.50 | \$2,012.50 | \$1,837.50 | \$0.00 | \$0.00 | \$0.00 | \$2,012.50 |
| 5 | 456-107-746 | NW SOURCE CAP 1TB ENTITLEMENT TIER 3=CA | \$8,250.00 | ${ }^{\text {DH }}$ | 27\% | $\$ 6,022.50$ $\$ 547500$ | $\$ 1,897.50$ $\$ 172500$ | \$1,732.50 | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |  |
| 5 | $456-107-747$ $456-107-748$ | NW SOURCE CAP 1TB ENTITLEMENT TIER $4=C A$ NW SOURCE CAP 1TB ENTITEMENT TIER $5=C A$ | \$7,500.00 | DH | 27\% | \$5,475.00 | \$1,725.00 | \$1,575.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 1,725.00$ $\$ 1,495.00$ |
| 5 | $456-107-748$ $456-107-749$ | NW SOURCE CAP 1TB ENTTILEMENT TIER $5=C A$ NW SOURCE CAP 1TB ENTITLEMENT TIER $6=C A$ | \$6,500.00 $\$ 6,000.00$ | ${ }_{\text {DH }}^{\text {DH }}$ | 27\% | \$4,745.00 $\$ 4,380.00$ | $\$ 1,495.00$ $\$ 1,380.00$ | $\$ 1,365.00$ $\$ 1,260.00$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$1,495.00 $\$ 1,380.00$ |
| 5 | 456-107-750 | NW 9.0 UPGRADE ENTITLEMENT=EA | \$6,00 | DH | 27\% | \$40.00 | \$ \$0.00 | \$1,000 | \$0.00 | \$0.00 | \$0.00 | \$1, $\$ 0.00$ |
| 5 | 456-108-317 | NW AUTOCH UPGRD FROM 1-9 TO 1-16=IA | \$2,650.00 | DH | 27\% | \$1,934.50 | \$609.50 | \$556.50 | \$0.00 | \$0.00 | \$0.00 | \$609.50 |
| 5 | 456-108-318 | NW AUTOCH UPGRD FROM 1-16 TO 1-20=IA | \$750.00 | DH | 27\% | \$547.50 | \$172.50 | \$157.50 | \$0.00 | \$0.00 | \$0.00 | \$172.50 |
| 5 | 456-108-319 | NW AUTOCH UPGRD FROM 1-20 TO 1-32-IA | \$1,550.00 | DH | 27\% | \$1,131.50 | \$356.50 | \$325.50 | \$0.00 | \$0.00 | \$0.00 | \$356.50 |
| 5 | 456-108-320 | NW AUTOCH UPGRD FROM 1-32 TO 1-40IA | \$850.00 | DH | 27\% | \$620.50 | \$195.50 | \$178.50 | \$0.00 | \$0.00 | \$0.00 | \$195.50 |
| 5 | 456-108-321 | NW AUTOCH UPGRD FROM 1-40 TO 1-64-IA | \$3,650.00 | DH | 27\% | \$2,664.50 | \$839.50 | \$766.50 | \$0.00 | \$0.00 | \$0.00 | \$839.50 |
| 5 | 456-108-322 | NW AUTOCH UPGRD FROM 1-64 TO 1-128=IA | \$3,850.00 | DH | 27\% | \$2,810.50 | \$885.50 | \$808.50 | \$0.00 | \$0.00 | \$0.00 | \$885.50 |
| 5 | 456-108-323 | NW AUTOCH UPGRD FROM 1-128 TO 1-256=IA | \$6,600.00 | DH | 27\% | \$4,818.00 | \$1,518.00 | \$1,386.00 | \$0.00 | \$0.00 | \$0.00 | \$1,518.00 |
| 5 | 456-108-324 | NW AUTOCH UPGRD FROM 1-256 TO 1-512=IA | \$10,450.00 | DH | 27\% | \$7,628.50 | \$2,403.50 | \$2,194.50 | \$0.00 | \$0.00 | \$0.00 | \$2,403.50 |
| 5 | 456-108-325 | NW AUTOCH UPGRD FROM 1 -512 TO UNLMTD=IA | \$9,900.00 | DH | 27\% | $\$ 7,227.00$ $\$ 4.394 .60$ | $\$ 2,277.00$ $\$ 1,384.60$ | $\$ 2,079.00$ $\$ 1.264 .20$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 2,277.00$ $\$ 1,384.60$ |
| 5 5 | + $456-108-326$ | NW AUTOCH UPGRD FROM $1-256$ TO $1-400=1 /$ NW AUTOCH UPGRD FROM $1-400$ TO $1-512=1 A$ | $\$ 6,020.00$ $\$ 3,500.00$ | ${ }_{\text {DH }}^{\text {DH }}$ | 27\% | \$4,394.60 $\$ 2,555.00$ | $\$ 1,384.60$ $\$ 805.00$ | $\$ 1,264.20$ $\$ 735.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 1,384.60$ $\$ 805.00$ |
| 5 | 456-108-328 | NW AUTOCH UPGRD FROM 1-512 TO 1-700=IA | \$4,500.00 | DH | 27\% | \$3,285.00 | \$1,035.00 | \$945.00 | \$0.00 | \$0.00 | \$0.00 | \$1,035.00 |
| 5 | 456-108-329 | NW AUTOCH UPGRD FROM 1-700 to 1-UNLIM=IA | \$4,500.00 | DH | 27\% | \$3,285.00 | \$1,035.00 | \$945.00 | \$0.00 | \$0.00 | \$0.00 | \$1,035.00 |
| 5 | 456-108-670 | NW AUTOCHANGER SW MOD UNLMTD SLOTS=CC | \$10,000.00 | DH | 27\% | \$7,300.00 | \$2,300.00 | \$2,100.00 | \$0.00 | \$0.00 | \$0.00 | \$2,300.00 |
| 5 | 456-108-671 | NW VIRT TAPE LIBRARY 10TB CAP ADDON=CC | \$10,000.00 | DH | 27\% | \$7,300.00 | \$2,300.00 | \$2,100.00 | \$0.00 | \$0.00 | \$0.00 | \$2,300.00 |


| BAND | SKU | dESCRIPTION |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | EMC LIST PRICE USD | category CODE | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 Net Price | LP MNT ANNUAL (PREMIUM) | LP MNT ANNUAL (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | renewal |
| 5 | 456-108-675 | NW Disk backup Opt Tier 3: 10TB=CC | \$10,000.00 | DH | 27\% | \$7,300.00 | \$2,300.00 | \$2,100.00 | \$0.00 | \$0.00 | \$0.00 | \$2,300.00 |
| 5 | 456-108-679 | DD STORAGE SYSTEM ENABLER UPG=CC | \$9,590.00 | DH | 27\% | \$7,000.70 | \$2,205.70 | \$2,013.90 | \$0.00 | \$0.00 | \$0.00 | \$2,205.70 |
| 5 | 456-108-680 | DD DEVICE TYPE: 1TB CAP ENTITLEMENT=CC | \$9,590.00 | DH | 27\% | \$7,000.70 | \$2,205.70 | \$2,013.90 | \$0.00 | \$0.00 | \$0.00 | \$2,205.70 |
| 5 | 456-108-681 | DD DEVICE TYPE: 5TB CAP ENTITLEMENT=CC | \$10,000.00 | DH | 27\% | \$7,300.00 | \$2,300.00 | \$2,100.00 | \$0.00 | \$0.00 | \$0.00 | \$2,300.00 |
| 5 | 456-108-995 | Data Prot Suite Archive 1001 TB+=CA | \$2,575.00 | DH | 27\% | \$1,879.75 | \$592.25 | \$540.75 | \$0.00 | \$0.00 | \$0.00 | \$592.25 |
| 5 | 456-108-997 | EMC SOURCEONE DISCOVERY MANAGER=MC | \$30.00 | DH | 27\% | \$21.90 | \$6.90 | \$6.30 | \$0.00 | \$0.00 | \$0.00 | \$6.90 |
| 5 | 456-108-998 | EMC SOURCEONE EMAIL SUPERVISOR=UA | \$30.00 | DH | 27\% | \$21.90 | \$6.90 | \$6.30 | \$0.00 | \$0.00 | \$0.00 | \$6.90 |
| 5 | 456-109-007 | DATA PROT SUITE ARCHIVE 11-50TB=CA | \$5,100.00 | DH | 27\% | \$3,723.00 | \$1,173.00 | \$1,071.00 | \$0.00 | \$0.00 | \$0.00 | \$1,173.00 |
| 5 | 456-109-008 | DATA PROT SUITE ARCHIVE 51-150TB=CA | \$4,125.00 | DH | 27\% | \$3,011.25 | \$948.75 | \$866.25 | \$0.00 | \$0.00 | \$0.00 | \$948.75 |
| 5 | 456-109-009 | DATA PROT SUITE ARCHIVE 151-250TB=CA | \$3,875.00 | DH | 27\% | \$2,828.75 | \$891.25 | \$813.75 | \$0.00 | \$0.00 | \$0.00 | \$891.25 |
| 5 | 456-109-010 | DATA PROT SUITE ARCHIVE 251-400TB=CA | \$3,575.00 | DH | 27\% | \$2,609.75 | \$822.25 | \$750.75 | \$0.00 | \$0.00 | \$0.00 | \$822.25 |
| 5 | 456-109-011 | DATA PROT SUITE ARCHIVE 401-600TB=CA | \$3,250.00 | DH | 27\% | \$2,372.50 | \$747.50 | \$682.50 | \$0.00 | \$0.00 | \$0.00 | \$747.50 |
| 5 | 456-109-012 | DATA PROT SUITE ARCHIVE 601-1000TB=CA | \$2,900.00 | DH | 27\% | \$2,117.00 | \$667.00 | \$609.00 | \$0.00 | \$0.00 | \$0.00 | \$667.00 |
| 5 | 456-109-013 | DATA PROT SUITE ARCHIVE 1001 TB+=CA | \$2,575.00 | DH | 27\% | \$1,879.75 | \$592.25 | \$540.75 | \$0.00 | \$0.00 | \$0.00 | \$592.25 |
| 5 | 456-109-014 | S1_DX_FOR_WIN_FILE_SYS_MGR_S=IA | \$0.00 | DH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-109-015 | DATA PROT SUITE ARCHIVE 1-10TB=CA | \$6,050.00 | DH | 27\% | \$4,416.50 | \$1,391.50 | \$1,270.50 | \$0.00 | \$0.00 | \$0.00 | \$1,391.50 |
| 5 | 456-109-420 | vREALIZE DATA PROTECTION EXTENSION = IA | \$0.00 | DH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-109-423 | LICENSE DD OE PER TB CAPACITY ER=CB | \$785.00 | DH | 27\% | \$573.05 | \$86.35 | \$70.65 | \$0.00 | \$0.00 | \$0.00 | \$86.35 |
| 5 | 456-109-427 | LICENSE DD OE PER TB UPG ACTIVE=CB | \$1,750.00 | DH | 27\% | \$1,277.50 | \$192.50 | \$157.50 | \$0.00 | \$0.00 | \$0.00 | \$192.50 |
| 5 | 456-109-428 | LICENSE DD OE PER TB UPG ER=CB | \$915.00 | DH | 27\% | \$667.95 | \$100.65 | \$82.35 | \$0.00 | \$0.00 | \$0.00 | \$100.65 |
| 5 | 456-109-432 | LICENSE DD OE PER TB HI CAPACITY ACT=CB | \$1,450.00 | DH | 27\% | \$1,058.50 | \$159.50 | \$130.50 | \$0.00 | \$0.00 | \$0.00 | \$159.50 |
| 5 | 456-109-690 | LICENSE BASE DD OE DD7200=1A | \$20,000.00 | DH | 27\% | \$14,600.00 | \$2,200.00 | \$1,800.00 | \$0.00 | \$0.00 | \$0.00 | \$2,200.00 |
| 5 | 456-109-691 | LIC BOOST,DD7200=IA | \$38,000.00 | DH | 27\% | \$27,740.00 | \$6,840.00 | \$6,080.00 | \$0.00 | \$0.00 | \$0.00 | \$6,840.00 |
| 5 | 456-109-692 | LICENSE,ENCRYPTION,DD7200=IA | \$38,000.00 | DH | 27\% | \$27,740.00 | \$6,840.00 | \$6,080.00 | \$0.00 | \$0.00 | \$0.00 | \$6,840.00 |
| 5 | 456-109-693 | LICENSE;EXTD RETN SW OPT;DD7200=IA | \$0.00 | DH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-109-694 | LIC REPLICATOR,DD7200=1A | \$60,000.00 | DH | 27\% | \$43,800.00 | \$10,800.00 | \$9,600.00 | \$0.00 | \$0.00 | \$0.00 | \$10,800.00 |
| 5 | 456-109-695 | LICENSE,RETENTION LOCK COMPL,DD7200=IA | \$38,000.00 | DH | 27\% | \$27,740.00 | \$6,840.00 | \$6,080.00 | \$0.00 | \$0.00 | \$0.00 | \$6,840.00 |
| 5 | 456-109-696 | LICENSE,RETENTION LOCK GOV,DD7200=IA | \$38,000.00 | DH | 27\% | \$27,740.00 | \$6,840.00 | \$6,080.00 | \$0.00 | \$0.00 | \$0.00 | \$6,840.00 |
| 5 | 456-109-697 | LIC VTL,OPEN SYSTEMS, DD7200=1A | \$38,000.00 | DH | 27\% | \$27,740.00 | \$6,840.00 | \$6,080.00 | \$0.00 | \$0.00 | \$0.00 | \$6,840.00 |
| 5 | 456-109-698 | LIC VTL,NDMP TAPE SVR, ETH,DD7200=IA | \$38,000.00 | DH | 27\% | \$27,740.00 | \$6,840.00 | \$6,080.00 | \$0.00 | \$0.00 | \$0.00 | \$6,840.00 |
| 5 | 456-109-699 | LIC VTL,IBM IOS, DD7200=IA | \$57,000.00 | DH | 27\% | \$41,610.00 | \$10,260.00 | \$9,120.00 | \$0.00 | \$0.00 | \$0.00 | \$10,260.00 |
| 5 | 456-109-700 | LICENSE,EXP CAP,DD7200,ABOVE 360TB=IA | \$40,000.00 | DH | 27\% | \$29,200.00 | \$4,400.00 | \$3,600.00 | \$0.00 | \$0.00 | \$0.00 | \$4,400.00 |
| 5 | 456-109-701 | LICENSE,EXP CAP, DD7200,ABOVE 360TB(B)=IA | \$0.00 | DH | 27\% | \$0.00 | \$0.00 | $\$ 0.00$ | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-109-706 | UPG BOOST,DD7200=IA | \$38,000.00 | DH | 27\% | \$27,740.00 | \$6,840.00 | \$6,080.00 | \$0.00 | \$0.00 | \$0.00 | \$6,840.00 |
| 5 | 456-109-707 | LICENSE,ENCRYPTION,DD7200,UPGRADE=IA | \$38,000.00 | DH | 27\% | \$27,740.00 | \$6,840.00 | \$6,080.00 | \$0.00 | \$0.00 | \$0.00 | \$6,840.00 |
| 5 | 456-109-708 | LICENSE;ER SW OPT;DD7200;UPGRADE=IA | \$0.00 | DH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-109-709 | LIC REPLICATOR, DD7200,UPGRADE=IA | \$60,000.00 | DH | 27\% | \$43,800.00 | \$10,800.00 | \$9,600.00 | \$0.00 | \$0.00 | \$0.00 | \$10,800.00 |
| 5 | 456-109-710 | LIC,RETENTION LOCK COMPL ; DD7200,UPG=IA | \$38,000.00 | DH | 27\% | \$27,740.00 | \$6,840.00 | \$6,080.00 | \$0.00 | \$0.00 | \$0.00 | \$6,840.00 |
| 5 | 456-109-711 | LIC, RETENTION LOCK GOV , DD7200, UPG=IA | \$38,000.00 | DH | 27\% | \$27,740.00 | \$6,840.00 | \$6,080.00 | \$0.00 | \$0.00 | \$0.00 | \$6,840.00 |
| 5 | 456-109-712 | LIC,VTL,OPEN SYSTEMS, DD7200,UPG=IA | \$38,000.00 | DH | 27\% | \$27,740.00 | \$6,840.00 | \$6,080.00 | \$0.00 | \$0.00 | \$0.00 | \$6,840.00 |
| 5 | 456-109-713 | LIC,VTL,NDMP TAPE SVR,ETH,DD7200,UPG=IA | \$38,000.00 | DH | 27\% | \$27,740.00 | \$6,840.00 | \$6,080.00 | \$0.00 | \$0.00 | \$0.00 | \$6,840.00 |
| 5 | 456-109-714 | LIC,VTL, IBM IOS,DD7200,UPG=IA | \$57,000.00 | DH | 27\% | \$41,610.00 | \$10,260.00 | \$9,120.00 | \$0.00 | \$0.00 | \$0.00 | \$10,260.00 |
| 5 | 456-109-715 | LIC,VTL,OPEN SYS TO IBM IOS, DD7200=IA | \$19,000.00 | DH | 27\% | \$13,870.00 | \$3,420.00 | \$3,040.00 | \$0.00 | \$0.00 | \$0.00 | \$3,420.00 |
| 5 | 456-109-716 | LICENSE,EXPCAP,DD7200,ABOVE 360TB,UPG=IA | \$40,000.00 | DH | 27\% | \$29,200.00 | \$4,400.00 | \$3,600.00 | \$0.00 | \$0.00 | \$0.00 | \$4,400.00 |
| 5 | 456-109-775 | LICENSE BASE DD OE DD9500=IA | \$20,000.00 | DH | 27\% | \$14,600.00 | \$2,200.00 | \$1,800.00 | \$0.00 | \$0.00 | \$0.00 | \$2,200.00 |
| 5 | 456-109-776 | LIC BOOST DD9500=IA | \$45,000.00 | DH | 27\% | \$32,850.00 | \$8,100.00 | \$7,200.00 | \$0.00 | \$0.00 | \$0.00 | \$8,100.00 |
| 5 | 456-109-777 | LIC ENCRYPTION DD9500=IA | \$45,000.00 | DH | 27\% | \$32,850.00 | \$8,100.00 | \$7,200.00 | \$0.00 | \$0.00 | \$0.00 | \$8,100.00 |
| 5 | 456-109-778 | LIC;EXTD RETN SW OPT; DD9500=IA | \$0.00 | DH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-109-779 | LIC REPLICATOR DD9500=1A | \$70,000.00 | DH | 27\% | \$51,100.00 | \$12,600.00 | \$11,200.00 | \$0.00 | \$0.00 | \$0.00 | \$12,600.00 |
| 5 | 456-109-780 | LIC RETENTION LOCK COMPLIANCE DD9500=IA | \$90,000.00 | DH | 27\% | \$65,700.00 | \$16,200.00 | \$14,400.00 | \$0.00 | \$0.00 | \$0.00 | \$16,200.00 |
| 5 | 456-109-781 | LIC RETENTION LOCK GOVERNANCE DD9500=IA | \$45,000.00 | DH | 27\% | \$32,850.00 | \$8,100.00 | \$7,200.00 | \$0.00 | \$0.00 | \$0.00 | \$8,100.00 |
| 5 | 456-109-782 | LIC VTL OPEN SYSTEMS DD9500=IA | \$45,000.00 | DH | 27\% | \$32,850.00 | \$8,100.00 | \$7,200.00 | \$0.00 | \$0.00 | \$0.00 | \$8,100.00 |
| 5 | 456-109-783 | LIC VTL NDMP TAPE SVR ETH DD9500=IA | \$45,000.00 | DH | 27\% | \$32,850.00 | \$8,100.00 | \$7,200.00 | \$0.00 | \$0.00 | \$0.00 | \$8,100.00 |
| 5 | 456-109-784 | LIC VTL IBM IOS DD9500=IA | \$72,000.00 | DH | 27\% | \$52,560.00 | \$12,960.00 | \$11,520.00 | \$0.00 | \$0.00 | \$0.00 | \$12,960.00 |
| 5 | 456-109-785 | LIC EXP CAP DD9500 MORE THAN 540TB=IA | \$50,000.00 | DH | 27\% | \$36,500.00 | \$5,500.00 | \$4,500.00 | \$0.00 | \$0.00 | \$0.00 | \$5,500.00 |
| 5 | 456-109-786 | LIC DD STORAGE MIGRATION=IA | \$0.00 | DH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-109-787 | LIC HA OPEN A-P SYSTEMS DD9500=IA | \$0.00 | DH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-109-788 | UPG B00st;DD9500=IA | \$45,000.00 | DH | 27\% | \$32,850.00 | \$8,100.00 | \$7,200.00 | \$0.00 | \$0.00 | \$0.00 | \$8,100.00 |
| 5 | 456-109-789 | LIC ENCRYPTION DD9500 UPG=IA | \$45,000.00 | DH | 27\% | \$32,850.00 | \$8,100.00 | \$7,200.00 | \$0.00 | \$0.00 | \$0.00 | \$8,100.00 |
| 5 | 456-109-790 | LIC;EXTD RETN SW OPT; DD9500;UPGRADE=IA | \$ $\$ 0.00$ | DH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-109-791 | LIC REPLICATOR DD9500 UPG=IA | \$70,000.00 | DH | 27\% | \$51,100.00 | \$12,600.00 | \$11,200.00 | \$0.00 | \$0.00 | \$0.00 | \$12,600.00 |
| 5 | 456-109-792 | LIC RETN LOCK COMPL EDTN DD9500 UPG=IA | \$90,000.00 | DH | 27\% | \$65,700.00 | \$16,200.00 | \$14,400.00 | \$0.00 | \$0.00 | \$0.00 | \$16,200.00 |
| 5 | 456-109-793 | LIC RETN LOCK GOV EDTION DD9500 UPG=IA | \$45,000.00 | DH | ${ }^{27 \%}$ | \$32,850.00 | \$8,100.00 | \$7,200.00 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 | 456-109-794 | LIC VTL OPEN SYSTEMS DD9500 UPG=IA LIC VTL NDMP TAPE SERV ETH DD9500 UPG=IA | $\$ 45,000.00$ $\$ 45,000.00$ | ${ }_{\text {DH }}^{\text {DH }}$ | 27\% 27 | \$32,850.00 | $\$ 8,100.00$ $\$ 8,100.00$ | $\$ 7,200.00$ $\$ 7,200.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 8,100.00$ $\$ 8,100.00$ |
| 5 | 456-109-796 | LIC VTL IBM IOS DD9500 UPG=1A | \$72,000.00 | $\mathrm{DH}^{\text {d }}$ | 27\% | \$52,560.00 | \$12,960.00 | \$11,520.00 | \$0.00 | \$0.00 | \$0.00 | \$12,960.00 |
| 5 | 456-109-797 | LIC VTL OPEN SYS IBM IOS DD9500 UPG=IA | \$72,000.00 | DH | 27\% | \$52,560.00 | \$12,960.00 | \$11,520.00 | \$0.00 | \$0.00 | \$0.00 | \$12,960.00 |
| 5 | 456-109-798 | LIC EXPCAP DD9500 ABOVE 540TB UPG=IA | \$50,000.00 | DH | 27\% | \$36,500.00 | \$9,000.00 | \$8,000.00 | \$0.00 | \$0.00 | \$0.00 | \$9,000.00 |
| 5 | 456-109-799 | LIC DD STORAGE MIGRATION UPG=IA | \$0.00 | DH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-109-800 | LIC HA A-P D D9500 UPG=IA | \$0.00 | DH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-109-889 | UPG BOOST; DD860=IA | \$19,000.00 | DH | 27\% | \$13,870.00 | \$3,420.00 | \$3,040.00 | \$0.00 | \$0.00 | \$0.00 | \$3,420.00 |
| 5 | 456-109-890 | LICENSE;ENCRYPTION;DD860;UPGRADE=IA | \$19,000.00 | DH | 27\% | \$13,870.00 | \$3,420.00 | \$3,040.00 | \$0.00 | \$0.00 | \$0.00 | \$3,420.00 |
| 5 | 456-109-891 | LICENSE;EXTD RETN:DD860;UPGRADE=IA | \$0.00 | DH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-109-892 | LIC REPLICATOR DD860,UPGRADEIA | \$330,000.00 | DH | 27\% | \$21,900.00 | \$5,400.00 | \$4,800.00 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 | 456-109-893 |  | \$20,400.00 | DH | 27\% | \$14,892.00 | \$3,672.00 | \$3,264.00 | \$0.00 | \$0.00 | \$0.00 | \$3,672.00 |
| 5 | 456-109-894 | LIC;RETENTION LOCK GOV; DD860;UPG=IA | \$20,400.00 | DH | 27\% | \$14,892.00 | \$3,672.00 | \$3,264.00 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 | 456-109-895 | LC:VTL;8601NCL 1 1 PPCIE CARD;DP;8G;UPG=IA | \$23,500.00 $\$ 28,000$ | $\stackrel{\text { DH }}{\text { DH }}$ | 27\% | \$17,155.00 $\$ 20,440.00$ | $\$ 4,23.00$ $\$ 5,040.00$ | $\$ 3,760.00$ $\$ 4.480 .00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 4,23.00$ $\$ 5,040.00$ |
| 5 | 456-109-897 | LIC;VTL;NDMP TAPE SVR;ETH;DD860;UPG=IA | \$19,000.00 | DH | 27\% | \$13,870.00 | \$3,420.00 | \$3,040.00 | \$0.00 | \$0.00 | \$0.00 | \$3,420.00 |
| 5 | 456-109-898 | LIC;VTL;1BM I/OS;FC;DD860;1XDP;8G;UPG=IA | \$33,000.00 | DH | 27\% | \$24,090.00 | \$5,940.00 | \$5,280.00 | \$0.00 | \$0.00 | \$0.00 | \$5,940.00 |
|  |  |  |  | Page 20 | of 709 |  |  |  |  |  |  |  |



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| BAND | SKU | dESCRIPTION |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | EMC LIST PRICE USD | category CODE | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 Net Price | $\begin{gathered} \text { LP MNT } \\ \text { ANNUAL } \\ \text { (PREMIUM) } \end{gathered}$ | LP MNT ANNUAL (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | Renewal |
| 5 | 456-106-144 | DD Boost for Apps 601-1000TB=CA | \$0.00 | DM | 27\% | \$0.00 | \$534.29 | \$487.83 | \$418.14 | \$0.00 | \$0.00 | \$534.29 $\$ 478.63$ |
| 5 | 456-106-145 | DD Boost for Apps 1001TB+=CA | \$0.00 | DM | 27\% | \$0.00 | \$478.63 | \$437.01 | \$374.58 | \$0.00 | \$0.00 | \$478.63 |
| 5 | 456-106-146 | DD Boost App to DPS BU UPG 1-10TB=CA | \$7,260.00 | DM | 27\% | \$5,299.80 | \$1,669.80 | \$1,524.60 | \$1,306.80 | \$0.00 | \$0.00 | \$1,669.80 |
| 5 | 456-106-147 | DD Boost App to DPS BU UPG 11-507B=CA | \$6,130.00 | DM | 27\% | \$4,474.90 | \$1,409.90 | \$1,287.30 | \$1,103.40 | \$0.00 | \$0.00 | \$1,409.90 |
| 5 | 456-106-148 | DD Boost App to DPS BU UPG 51-150TB=CA | \$4,959.00 | DM | 27\% | \$3,620.07 | \$1,140.57 | \$1,041.39 | \$892.62 | \$0.00 | \$0.00 | \$1,140.57 |
| 5 | 456-106-149 | DD Boost App to DPS BU UPG 151-250TB=CA | \$4,652.00 | DM | 27\% | \$3,395.96 | \$1,069.96 | \$976.92 | \$837.36 | \$0.00 | \$0.00 | \$1,069.96 |
| 5 | 456-106-150 | DD Boost App to DPS BU UPG 251-400TB=CA | \$4,294.00 | DM | 27\% | \$3,134.62 | \$987.62 | \$901.74 | \$772.92 | \$0.00 | \$0.00 | \$987.62 |
| 5 | 456-106-151 | DD Boost App to DPS BU UPG 401-600TB=CA | \$3,886.00 | DM | 27\% | \$2,836.78 | \$893.78 | \$816.06 | \$699.48 | \$0.00 | \$0.00 | \$893.78 |
| 5 | 456-106-152 | DD Boost App to DPS BU UPG 601-1000TB=CA | \$3,477.00 | DM | 27\% | \$2,538.21 | \$799.71 | \$730.17 | \$625.86 | \$0.00 | \$0.00 | \$799.71 |
| 5 | 456-106-153 | DD Boost App to DPS BU UPG 1001 TB+=CA | \$3,069.00 | DM | 27\% | \$2,240.37 | \$705.87 | \$644.49 | \$552.42 | \$0.00 | \$0.00 | \$705.87 |
| 5 | 456-106-406 | DPS for BU DDBoost for Apps ENABLER=CA | \$0.00 | DM | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-106-407 | DPA ENABLER FOR DDBEA=CA | \$0.00 | DM | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-106-675 | VMAX3 DPSAPPS 1001+TB=CA | \$0.00 | DM | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-106-676 | DPSAPPS 0-10TB=CC | \$0.00 | DM | 27\% | \$0.00 | \$1,669.80 | \$1,524.60 | \$1,306.80 | \$0.00 | \$0.00 | \$1,669.80 |
| 5 | 456-106-677 | DPSAPPS 11-50TB=CC | \$0.00 | Dм | 27\% | \$0.00 | \$1,409.90 | \$1,287.30 | \$1,103.40 | \$0.00 | \$0.00 | \$1,409.90 |
| 5 | 456-106-678 | DPSAPPS 51-1507B=CC | \$0.00 | DM | 27\% | \$0.00 | \$1,140.57 | \$1,041.39 | \$892.62 | \$0.00 | \$0.00 | \$1,140.57 |
| 5 | 456-106-679 | DPSAPPS 151-250TB=CC | \$0.00 | DM | 27\% | \$0.00 | \$1,069.96 | \$976.92 | \$837.36 | \$0.00 | \$0.00 | \$1,069.96 |
| 5 | 456-106-680 | DPSAPPS 251-400TB=CC | \$0.00 | DM | 27\% | \$0.00 | \$987.62 | \$901.74 | \$772.92 | \$0.00 | \$0.00 | \$987.62 |
| 5 | 456-106-681 | DPSAPPS 401-600TB=CC | \$0.00 | DM | 27\% | \$0.00 | \$893.78 | \$816.06 | \$699.48 | \$0.00 | \$0.00 | \$893.78 |
| 5 | 456-106-682 | DPSAPPS 601-1000TB=CC | \$0.00 | DM | 27\% | \$0.00 | \$799.71 | \$730.17 | \$625.86 | \$0.00 | \$0.00 | \$799.71 |
| 5 | 456-106-683 | DPSAPPS 1001+TB=CC | \$0.00 | DM | 27\% | \$0.00 | \$712.08 | \$650.16 | \$557.28 | \$0.00 | \$0.00 | \$712.08 |
| 5 | 456-106-701 | DPA ENABLER DDBEA-B=C | \$0.00 | DM | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-106-702 | DPA ENABLER PRIM STOR DPSAPPS-B=IC | \$0.00 | DM | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-106-802 | DPA-Enterprise Applications-B=CB | \$200.00 | DM | 27\% | \$146.00 | \$46.00 | \$42.00 | \$36.00 | \$0.00 | \$0.00 | \$46.00 |
| 5 | 456-106-803 | DPA: Symmetrix/RecoverPoint-B=CB | \$0.00 | DM | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-106-804 | DR Basic Metering for RecoverPoint-B=CB | \$0.00 | DM | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-107-278 | CloudBoost ENABLER=CA | \$0.00 | DM | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-107-280 | DPS for BU DP Search ENABLER=CA | \$0.00 | DM | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-107-330 | CloudBoost Client (AV) ENABLER=CA | \$0.00 | DM | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-107-773 | Upgrade to DPSAPPS 0-10TB=CC | \$0.00 | DM | 27\% | \$0.00 | \$556.60 | \$508.20 | \$435.60 | \$0.00 | \$0.00 | \$556.60 |
| 5 | 456-107-774 | Upgrade to DPSAPPS 11-50TB=CC | \$0.00 | DM | 27\% | \$0.00 | \$473.80 | \$432.60 | \$370.80 | \$0.00 | \$0.00 | \$473.80 |
| 5 | 456-107-775 | Upgrade to DPSAPPS 51-1507B=CC | \$0.00 | DM | 27\% | \$0.00 | \$383.64 | \$350.28 | \$300.24 | \$0.00 | \$0.00 | \$383.64 |
| 5 | 456-107-776 | Upgrade to DPSAPPS 151-250TB=CC | \$0.00 | DM | 27\% | \$0.00 | \$357.42 | \$326.34 | \$279.72 | \$0.00 | \$0.00 | \$357.42 |
| 5 | ${ }_{4}^{456-107-777}$ | Upgrade to DPSAPPS $251-400 \mathrm{~TB}=\mathrm{CC}$ | \$0.00 | DM | 27\% | \$0.00 | $\$ 330.74$ $\$ 29256$ | \$301.98 | \$259.84 | \$0.00 | \$0.00 | \$330.74 |
| 5 | 456-107-778 | Upgrade to DPSAPPS 401-600TB=CC | \$0.00 | DM | 27\% | \$0.00 | \$292.56 | \$267.12 | \$228.96 | \$0.00 | \$0.00 | \$292.56 |
| 5 | 456-107-779 | Upgrade to DPSAPPS 601-1000TB=CC | \$0.00 | DM | 27\% | \$0.00 | \$265.42 | \$242.34 | \$207.72 | \$0.00 | \$0.00 | \$265.42 |
| 5 | 456-107-780 | Upgrade to DPSAPPS $1001+$ TB=CC | \$0.00 | DM | 27\% | \$0.00 | \$233.45 | \$213.15 | \$182.70 | \$0.00 | \$0.00 | \$233.45 |
| 5 | 456-107-988 | DD VE PERPETUAL CAP 1TB=CA | \$1,675.00 | DM | 27\% | \$1,222.75 | \$385.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$385.25 |
| 5 | 456-108-690 | V100K DPSAPPS BASE LIC=IC | \$0.00 | DM | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-108-692 | V200K DPSAPPS BASE LIC=IC | \$0.00 | DM | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-108-694 | V400K DPSAPPS BASE LIC=IC | \$0.00 | DM | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-109-385 | DPS Ent Edition 151-250TB=CA | \$8,500.00 | DM | 27\% | \$6,205.00 | \$1,955.00 | \$1,785.00 | \$1,530.00 | \$0.00 | \$0.00 | \$1,955.00 |
| 5 | 456-109-386 | DPS Ent Edition 251-400TB=CA | \$7,900.00 | DM | 27\% | \$5,767.00 | \$1,817.00 | \$1,659.00 | \$1,422.00 | \$0.00 | \$0.00 | \$1,817.00 |
| 5 | 456-109-387 | DPS Ent Edition 401-600TB=CA | \$7,200.00 | DM | 27\% | \$5,256.00 | \$1,656.00 | \$1,512.00 | \$1,296.00 | \$0.00 | \$0.00 | \$1,656.00 |
| 5 | 456-109-388 | DPS Ent Edition 601-999TB=CA | \$6,400.00 | DM | 27\% | \$4,672.00 | \$1,472.00 | \$1,344.00 | \$1,152.00 | \$0.00 | \$0.00 | \$1,472.00 |
| 5 | 456-109-389 | DPS Ent Edition 1PB-1.999PB=CA | \$5,700.00 | DM | 27\% | \$4,161.00 | \$1,311.00 | \$1,197.00 | \$1,026.00 | \$0.00 | \$0.00 | \$1,311.00 |
| 5 | 456-109-390 | DPS Ent Edition 2PB-3.999PB=CA | \$5,000.00 | DM | 27\% | \$3,650.00 | \$1,150.00 | \$1,050.00 | \$900.00 | \$0.00 | \$0.00 | \$1,150.00 |
| 5 | 456-109-391 | DPS Ent Edition 4PB+=CA | \$3,500.00 | DM | 27\% | \$2,555.00 | \$805.00 | \$735.00 | \$630.00 | \$0.00 | \$0.00 | \$805.00 |
| 5 | 456-109-392 | DPS Ent Edition 1-10TB=CA | \$13,300.00 | DM | 27\% | \$9,709.00 | \$3,059.00 | \$2,793.00 | \$2,394.00 | \$0.00 | \$0.00 | \$3,059.00 |
| 5 | 456-109-393 | DPS Ent Edition 11-50TB=CA | \$11,200.00 | DM | 27\% | \$8,176.00 | \$2,576.00 | \$2,352.00 | \$2,016.00 | \$0.00 | \$0.00 | \$2,576.00 |
| 5 | 456-109-394 | DPS Ent Edition 51-150TB=CA | \$9,100.00 | DM | 27\% | \$6,643.00 | \$2,093.00 | \$1,911.00 | \$1,638.00 | \$0.00 | \$0.00 | \$2,093.00 |
| 5 | 456-109-422 | LICENSE DD OE PER TB MID CAPACITY ACT=CB | \$1,450.00 | DM | 27\% | \$1,058.50 | \$159.50 | \$130.50 | \$0.00 | \$0.00 | \$0.00 | \$159.50 |
| 5 | 456-109-564 | DPS Upg Ent Edition 1-10TB=CA | \$1,200.00 | DM | 27\% | \$876.00 | \$276.00 | \$252.00 | \$216.00 | \$0.00 | \$0.00 | \$276.00 |
| 5 | 456-109-565 | DPS Upg Ent Edition 11-507B=CA | \$1,000.00 | DM | 27\% | \$730.00 | \$230.00 | \$210.00 | \$180.00 | \$0.00 | \$0.00 | \$230.00 |
| 5 | 456-109-566 | DPS Upg Ent Edition $51-15078=C A$ | \$855.00 | DM | 27\% | \$620.50 $\$ 54750$ | \$195.50 | \$178.50 | \$153.00 | \$0.00 | \$0.00 | \$195.50 |
| 5 5 | 456-109-567 | DPS Upg Ent Edition 151-250TB=CA DPS Upg Ent Edition 251-400TB=CA | $\$ 750.00$ $\$ 750.00$ | DM DM | 27\% 27 | \$547.50 $\$ 547.50$ | \$172.50 $\$ 172.50$ | \$157.50 | $\$ 135.00$ $\$ 135.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$172.50 |
| 5 | 456-109-569 | DPS Upg Ent Edition 401-600TB=CA | \$700.00 | DM | 27\% | \$511.00 | \$161.00 | \$147.00 | \$126.00 | \$0.00 | \$0.00 | \$161.00 |
| 5 | 456-109-570 | DPS Upg Ent Edition 601-999TB=CA | \$600.00 | DM | 27\% | \$438.00 | \$138.00 | \$126.00 | \$108.00 | \$0.00 | \$0.00 | \$138.00 |
| 5 | 456-109-571 | DPS Upg Ent Edition 1PB+=CA | \$550.00 | DM | 27\% | \$401.50 | \$126.50 | \$115.50 | \$99.00 | \$0.00 | \$0.00 | \$126.50 |
| 5 | 456-109-622 | LICENSE BASE DD OE DD2500-21)IA | \$15,000.00 | DM | 27\% | \$10,950.00 | \$1,650.00 | \$1,350.00 | \$0.00 | \$0.00 | \$0.00 | \$1,650.00 |
| 5 | 456-109-623 | LICENSE BASE DD OE DD2500-36=IA | \$15,000.00 | DM | 27\% | \$10,950.00 | \$1,650.00 | \$1,350.00 | \$0.00 | \$0.00 | \$0.00 | \$1,650.00 |
| 5 | 456-109-624 | LIC BOOST, DD $2500=1 \mathrm{~A}$ | \$4,000.00 | DM | 27\% | \$2,920.00 | \$720.00 | \$640.00 | \$0.00 | \$0.00 | \$0.00 | \$720.00 |
| 5 | 456-109-625 | LICENSE,ENCRYPTION,DD2500=IA | \$4,000.00 | DM | 27\% | \$2,920.00 | \$720.00 | \$640.00 | \$0.00 | \$0.00 | \$0.00 | \$720.00 |
| 5 | 456-109-626 | LIC REPLICATOR,DD2500 $=1 /$ | \$5,000.00 | DM | 27\% | \$3,650.00 | \$900.00 | \$800.00 | \$0.00 | \$0.00 | \$0.00 | \$900.00 |
| 5 | 456-109-627 | LICENSE,RETENTION LOCK COMPL,DD2500=IA | \$4,000.00 | DM | 27\% | \$2,920.00 | \$720.00 | \$640.00 | \$0.00 | \$0.00 | \$0.00 | \$720.00 |
| 5 | 456-109-628 | LICENSE,RETENTION LOCK GOV,DD2500=IA | \$4,000.00 | DM | 27\% | \$2,920.00 | \$720.00 | \$640.00 | \$0.00 | \$0.00 | \$0.00 | \$720.00 |
| 5 | 456-109-629 | LIC VTL,OPEN SYSTEMS,DD2500=IA | \$4,000.00 | DM | 27\% | \$2,920.00 | \$720.00 | \$640.00 | \$0.00 | \$0.00 | \$0.00 | \$720.00 |
| 5 | 456-109-630 | LIC VTL,NDMP TAPE SERVER,ETH,DD2500=IA | \$4,000.00 | DM | 27\% | \$2,920.00 | \$720.00 | \$640.00 | \$0.00 | \$0.00 | \$0.00 | \$720.00 |
| 5 | 456-109-631 | LIC VTL,IBM IOS, DD $2500=1 \mathrm{~A}$ | \$6,000.00 | DM | 27\% | \$4,380.00 | \$1,080.00 | \$960.00 | \$0.00 | \$0.00 | \$0.00 | \$1,080.00 |
| 5 | 456-109-632 | LICENSE,DD2500 EXP CAP,ABOVE 66TB=IA | \$0.00 | DM | 27\% | $\$ 0.00$ $\$ 29200$ | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$70.00 |
| 5 5 | 456-109-634 | UPG BOOST, 2500=IA | $\$ 4,000.00$ $\$ 4.000 .00$ | DM | 27\% | $\$ 2,920.00$ $\$ 2.920 .00$ | $\$ 720.00$ $\$ 720.00$ | $\$ 640.00$ $\$ 640.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 720.00$ $\$ 720.00$ |
| 5 | 456-109-636 | LIC REPLICATOR, 2500, UPGRADE=IA | \$ $\$ 4,00000000$ | DM | 27\% | \$ \$,,250.00 | \$900.00 | \$800.00 | \$0.00 | \$ $\$ 0.00$ | \$0.00 | \$7200.00 $\$ 9$ |
| 5 | 456-109-637 | LIC,RETENTION LOCK COMPL , DD2500, UPG=IA | \$4,000.00 | DM | 27\% | \$2,920.00 | \$720.00 | \$640.00 | \$0.00 | \$0.00 | \$0.00 | \$720.00 |
| 5 | 456-109-638 | LIC,RETENTION LOCK GOV , DD2500,UPG=IA | \$4,000.00 | DM | 27\% | \$2,920.00 | \$720.00 | \$640.00 | \$0.00 | \$0.00 | \$0.00 | \$720.00 |
| 5 | 456-109-639 | LIC,VTL,OPEN SYSTEMS, DD $2500, \mathrm{UPG}=1 \mathrm{~A}$ | \$4,000.00 | DM | 27\% | \$2,920.00 | \$720.00 | \$640.00 | \$0.00 | \$0.00 | \$0.00 | \$720.00 |
| 5 | 456-109-640 | LIC,VTL,NDMP TAPE SVR,ETH,DD2500,UPG=IA | \$4,000.00 | DM | 27\% | \$2,920.00 | \$720.00 | \$640.00 | \$0.00 | \$0.00 | \$0.00 | \$720.00 |
| 5 | 456-109-641 | LIC,VTL,IBM IOS, DD2 2500 ,UPG $=1 \mathrm{~A}$ LCVTL.OPEN SYS | $\$ 6,000.00$ $\$ 2,000.00$ | DM DM | 27\% | \$4,380.00 $\$ 1,460.00$ | $\$ 1,080.00$ $\$ 360.00$ | $\$ 960.00$ $\$ 320.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 | \$1,080.00 $\$ 360.00$ |
|  | 456-109-642 | LIC VTL,OPEN SYS TO IBM IOS,2500=IA |  |  |  |  |  |  |  |  |  |  |








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| BAND |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SKU | DESCRIPTION | EMC LIST PRICE USD | category CODE | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 Net Price | LP MNT ANNUAL (PREMIUM) | LP MNT ANNUAL (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | Renewal |
| 5 | CBFM-10-99 | FM 10 DOM TO 99 DOM UPG | \$0.00 | E | 34\% | \$0.00 | \$1,206.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,206.00 |
| 5 | CBFM-3X-4X | FM 3.X TO 4.X SITE UPGRAD | \$0.00 | E | 34\% | \$0.00 | \$2,340.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,340.00 |
| 5 | CBFM-99 | FM 99 DOMAINS SITE LIC | \$0.00 | E | 34\% | \$0.00 | \$4,194.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,194.00 |
| 5 | CC-DTU-UDEPHU | DBTUNER DB2UDB WG-DEP UP | \$14,710.00 | E | 34\% | \$9,708.60 | \$2,647.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,647.80 |
| 5 | CC-DTU-UENTHU | DBTUNER DB2UDB DEP-ENT UP | \$9,780.00 | E | 34\% | \$6,454.80 | \$1,760.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,760.40 |
| 5 | CC-DTU-UGLOHU | DBTUNER DB2UDB ENT-GLO UP | \$9,780.00 | E | 34\% | \$6,454.80 | \$1,760.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,760.40 |
| 5 | CLS-RPHW-G5 | RPA GEN5 NON-TAA FOR RP CLASSIC | \$0.00 | E | 34\% | \$0.00 | \$1,788.00 | \$1,251.60 | \$0.00 | \$178.80 | \$0.00 | \$1,788.00 |
| 5 | CLS-RPHW-G5T | RPA GEN5-TAA FOR RP CLASSIC | \$17,880.00 | E | 34\% | \$11,800.80 | \$1,788.00 | \$1,251.60 | \$0.00 | \$178.80 | \$0.00 | \$1,788.00 |
| 5 | CLS-RPHW-G6T | RPA CLASSIC | \$19,250.00 | E | 34\% | \$12,705.00 | \$1,925.00 | \$1,347.50 | \$0.00 | \$192.50 | \$0.00 | \$1,925.00 |
| 5 | CMCNE-SAN-ENT | CTX MGR CNE SAN Enterprise | \$0.00 | E | 34\% | \$0.00 | \$6,768.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,768.00 |
| 5 | CMCNE-SAN-ENT-CF | CTX MGR CNE SAN Enterprise | \$37,600.00 | E | 34\% | \$24,816.00 | \$6,768.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,768.00 |
| 5 | CMCNE-SAN-PLU | CTX MGR CNE SAN Pro Plus | \$0.00 | E | 34\% | \$0.00 | \$2,700.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,700.00 |
| 5 | CMCNE-SAN-PLU-CF | CTX MGR CNE SAN Pro Plus | \$15,000.00 | E | 34\% | \$9,900.00 | \$2,700.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,700.00 |
| 5 | CMCNE-SW-KIT-CF | CMCNE SOFTWARE MEDIA KIT NO LICENSE =IA | \$0.00 | E | 34\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CNE-IPADV100 | CTX MGR CNE - ADD IP DATA CTR TO IP BASE | \$0.00 | E | 34\% | \$0.00 | \$6,192.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,192.00 |
| 5 | CNE-PADV100-CF | CTX MGR CNE - ADD IP DATA CTR TO IP BASE | \$34,400.00 | E | 34\% | \$22,704.00 | \$6,192.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,192.00 |
| 5 | CNE-PP-150 | CTX M M R CNE IP Data Center | \$36,000.00 | E | 34\% | \$23,760.00 | \$6,480.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,480.00 |
| 5 | CNE-PPB-50 | CTX MGR CNE IP BASE | \$0.00 | E | 34\% | \$0.00 | \$846.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$846.00 |
| 5 | CNE-IPP-50-CF | CTX MGR CNE IP BASE | \$4,700.00 | E | 34\% | \$3,102.00 | \$846.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$846.00 |
| 5 | CNE-IPSANPLUE | CTX MGR CNE-IP ADD ENT TO PLUS LIC | \$0.00 | E | 34\% | \$0.00 | \$4,464.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,464.00 |
| 5 | CNE-IPSANPLUE-CF | CTX MGR CNE - ADD 100 IP DEV UPG LIC | \$24,800.00 | E | 34\% | \$16,368.00 | \$4,464.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,464.00 |
| 5 | CNE-PU100 | CTX MGR CNE - ADD 100 IP DEV UPG LIC | \$0.00 | E | 34\% | \$0.00 | \$342.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$342.00 |
| 5 | CNE-IPU1000 | CTX MGR CNE - ADD 1000 IP DEV UPG LIC | \$0.00 | E | 34\% | \$0.00 | \$1,710.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,710.00 |
| 5 | CNE-PU1000-CF | CTX MGR CNE - ADD 1000 IP DEV UPG LIC | \$9,500.00 | E | 34\% | \$6,270.00 | \$1,710.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,710.00 |
| 5 | CNE-IPU100-CF | CTX MGR CNE - ADD 100 IP DEV UPG LIC | \$1,900.00 | E | 34\% | \$1,254.00 | \$342.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$342.00 |
| 5 | CNE-IPU2500 | CTX MGR CNE - ADD 2500 IP DEV UPG LIC | \$0.00 | E | 34\% | \$0.00 | \$3,420.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,420.00 |
| 5 | CNE-IPU2500-CF | CTX MGR CNE - ADD 2500 IP DEV UPG LIC | \$19,000.00 | E | 34\% | \$12,540.00 | \$3,420.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,420.00 |
| 5 | CNE-IPU500 | CTX MGR CNE - ADD 500 IP DEV UPG LIC | \$0.00 | E | 34\% | \$0.00 | \$1,278.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,278.00 |
| 5 | CNE-PPU500-CF | CTX MGR CNE - ADD 500 IP DEV UPG LIC | \$7,100.00 | E | 34\% | \$4,686.00 | \$1,278.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,278.00 |
| 5 | CNE-IPUSANENT | CTX MGR CNE - IP ADD SAN ENT UPG LIC | \$0.00 | E | 34\% | \$0.00 | \$6,768.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,768.00 |
| 5 | CNE-IPUSANENT-CF | CTX MGR CNE - IP ADD SAN ENT UPG LIC | \$37,600.00 | E | 34\% | \$24,816.00 | \$6,768.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,768.00 |
| 5 | CNE-IPUSANPLU | CTX MGR CNE - IP ADD SAN PLUS UPG LIC | \$0.00 | E | 34\% | \$0.00 | \$2,700.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,700.00 |
| 5 | CNE-IPUSANPLU-CF | CTX MGR CNE - IP ADD SAN PLUS UPG LIC | \$15,000.00 | E | 34\% | \$9,900.00 | \$2,700.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,700.00 |
| 5 | CNE-MPLS10 | CTX MGR CNE - ADD 10 MPLS IP DEV UPG LIC | \$0.00 | E | 34\% | \$0.00 | \$1,710.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,710.00 |
| 5 | CNE-MPLS10-CF | CTX MGR CNE - ADD 10 MPLS IP DEV UPG LIC | \$9,500.00 | E | 34\% | \$6,270.00 | \$1,710.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,710.00 |
| 5 | CNE-MPLS25 | CTX MGR CNE - ADD 25 MPLS IP DEV UPG LIC | \$0.00 | E | 34\% | \$0.00 | \$3,420.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,420.00 |
| 5 | CNE-MPLS25-CF | CTX MGR CNE - ADD 25 MPLS IP DEV UPG LIC | \$19,000.00 | E | 34\% | \$12,540.00 | \$3,420.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,420.00 |
| 5 | CNE-MPLS50 | CTX MGR CNE - ADD 50 MPLS IP DEV UPG LIC | \$0.00 | E | 34\% | \$0.00 | \$5,976.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5,976.00 |
| 5 | CNE-MPLS50-CF | CTX MGR CNE - ADD 50 MPLS IP DEV UPG LIC | \$33,200.00 | E | 34\% | \$21,912.00 | \$5,976.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5,976.00 |
| 5 | CNE-SAN-IP150 | CTX MGR CNE SAN ADD IP BASE LIC | \$0.00 | E | 34\% | \$0.00 | \$6,480.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,480.00 |
| 5 | CNE-SAN-IP150-CF | CTX MGR CNE SAN ADD IP BASE LIC | \$36,000.00 | E | 34\% | \$23,760.00 | \$6,480.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,480.00 |
| 5 | CNE-SANIP-ENT | CTX MGR CNE SAN-IP Enterprise | \$0.00 | E | 34\% | \$0.00 | \$11,682.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$11,682.00 |
| 5 | CNE-SANIP-ENT-CF | CTX MGR CNE SAN-IP Enterprise | \$64,900.00 | E | 34\% | \$42,834.00 | \$11,682.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$11,682.00 |
| 5 | CNE-SANIP-PLU | CTX MGR CNE SAN-IP Pro Plus | \$0.00 | E | 34\% | \$0.00 | \$7,344.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$7,344.00 |
| 5 | CNE-SANIP-PLU-CF | CTX MGR CNE SAN-IP Pro Plus | \$40,800.00 | E | 34\% | \$26,928.00 | \$7,344.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$7,344.00 |
| 5 | CNE-SANIPUPLS | CTX MGR CNE - PLUS SAN-IP TO ENT UPG LIC | \$0.00 | E | 34\% | \$0.00 | \$4,770.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,770.00 |
| 5 | CNE-SANIPUPLS-CF | CTX MGR CNE - PLUS SAN-IP TO ENT UPG LIC | \$26,500.00 | E | $34 \%$ $34 \%$ | \$17,490.00 | $\$ 4,770.00$ $\$ 4.464 .00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 4.7770 .00$ $\$ 4.464 .00$ |
| 5 5 | CNESANPLUSUPG CNESANPLUSUPG-CF | CTX MGR CNE SAN PRO PLUS TO ENT UPG LIC CTX MGR CNE SAN PRO PLUS TO ENT UPG LIC | $\$ 0.00$ $\$ 24,800.00$ | E | $34 \%$ $34 \%$ | $\$ 0.00$ $\$ 16,368.00$ | $\$ 4,464.00$ $\$ 4.464 .00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 4,464.00$ $\$ 4,464.00$ |
| 5 | CNRSEEKSVR | CNR SEEK APPLIANCE SERVER | \$24,800.00 | E | 34\% | \$16,367.00 $\$ 6,270.00$ | $\$ 4,464.00$ $\$ 950.00$ | \$665.00 | \$ $\$ 0.00$ | \$190.00 | \$ $\$ 0.00$ | $\$ 4,464.00$ $\$ 950.00$ |
| 5 | CPCY-T0-тЗ-U | COPYCROSS UPG To THRU T3 | \$0.00 | E | 34\% | \$0.00 | \$2,754.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,754.00 |
| 5 | CPCY-T4-T14-U | COPYCROSS UPG T4-T14 | \$0.00 | E | 34\% | \$0.00 | \$2,907.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,907.00 |
| 5 | CPYC-msubase | COPYCROSS BASE-3 MSU | \$6,800.00 | E | 34\% | \$4,488.00 | \$1,224.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,224.00 |
| 5 | CPYC-MSU-M00 | COPYCROSS 4-45 MSU | \$715.00 | E | 34\% | \$471.90 | \$128.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$128.70 |
| 5 | CPYC-MSU-M01 | COPYCROSS 46-175 MSU | \$440.00 | E | 34\% | \$290.40 | \$79.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$79.20 |
| 5 | CPYC-MSU-M02 | COPYCROSS 176-315 MSU | \$340.00 | E | 34\% | \$224.40 | \$61.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$61.20 |
| 5 | CPYC-MSU-M03 | COPYCROSS 316 -575 MSU | \$205.00 | E | 34\% | \$135.30 | \$36.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$36.90 |
| 5 | CPYC-MSU-M04 | COPYCROSS 576 -875 MSU | \$70.00 | E | 34\% | \$46.20 | \$12.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$12.60 |
| 5 | CPYC-MSU-M05 | COPPCROSS 876 -1315 MSU | \$55.00 | E | 34\% | \$36.30 | \$9.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 9.90$ $\$ 5.40$ |
| 5 5 | CPYC-MSU-M06 CPYC-MSU-M07 | COPYCROSS 1316-1975 MSU COPYCROSS 1976 \& UP MSU | $\$ 30.00$ $\$ 15.00$ | E | $34 \%$ $34 \%$ | $\$ 19.80$ $\$ 9.90$ | $\$ 5.40$ $\$ 2.70$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 5.40$ $\$ 2.70$ |
| 5 | CPYC-MSU-M07 CPYC-MSU-T13 | COPYCROSS 1976 \& UP MSU COPYCROSS $501-550$ MSU | $\$ 15.00$ $\$ 0.00$ | E | $34 \%$ $34 \%$ | $\$ 9.90$ $\$ 0.00$ | $\$ 2.70$ $\$ 38,56.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$32.70 |
| 5 | CPYC-MSU-T8 | COPYCROSS 251 -300 MSU | \$0.00 | E | 34\% | \$0.00 | \$24,021.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$24,021.00 |
| 5 | CSL-MSU-T00 | CATALOG S BASE-3 MSU | \$0.00 | E | 34\% | \$0.00 | \$7,938.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$7,938.00 |
| 5 | CSL-MSU-T01 | CATALOG S 004-025 MSU | \$0.00 | E | 34\% | \$0.00 | \$12,438.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$12,438.00 |
| 5 | CSL-MSU-T02 | CATALOG S 026-050 MSU | \$0.00 | E | 34\% | \$0.00 | \$16,938.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$16,938.00 |
| 5 | CSL-MSU-T03 | CATALOG S $0511-075$ MSU | \$0.00 | E | 34\% | \$0.00 | \$21,438.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$21,438.00 |
| 5 | CSL-MSU-TO4 CSL-MSU-T05 | CATALOG S $076-100 \mathrm{MSU}$ CATALOG S $101-150$ MSU | $\$ 0.00$ $\$ 0.00$ | E | 34\% | $\$ 0.00$ $\$ 0.00$ | $\$ 25,933.00$ $\$ 29538.00$ | $\$ 0.00$ $\$ 0.00$ | \$\$.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 25,938.00$ $\$ 29538.00$ |
| 5 | CLL-MSU-T06 | CATALOG S $150-200 \mathrm{MSU}$ | \$0.00 | E | 34\% | \$0.00 | \$33,138.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$33,138.00 |
| 5 | CSL-MSU-T07 | CATALOG S $201-250 \mathrm{MSU}$ | \$0.00 | E | 34\% | \$0.00 | \$36,738.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$36,738.00 |
| 5 | CSL-MSU-T08 | CATALOG S $251-300 \mathrm{MSU}$ | \$0.00 | E | 34\% | \$0.00 | \$40,338.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$40,338.00 |
| 5 | CSL-MSU-T09 | CATALOG S 301-350 MSU | \$0.00 | E | 34\% | \$0.00 | \$43,938.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$43,938.00 |
| 5 | CSL-MSU-T10 | CATALOG S 351-400 MSU | \$0.00 | E | 34\% | \$0.00 | \$50,625.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$50,625.00 |
| 5 | CSL-MSU-T11 | CATALOG S 401-450 MSU | \$0.00 | E | 34\% | \$0.00 | \$54,225.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$54,225.00 |
| 5 | CSL-MSU-T12 | CATALOG S 451 -500 MSU | \$0.00 | E | 34\% | $\$ 0.00$ $\$ 0.00$ | \$577.825.00 | $\$ 0.00$ $\$ 0.00$ | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$57,825.00 |
| 5 | CSL-MSU-T13 CSL-MSU-T14 | CATALOG S 501-550 MSU CATALOG S $511-600$ | $\$ 0.00$ $\$ 0.00$ | E | $34 \%$ $34 \%$ | $\$ 0.00$ $\$ 0.00$ | $\$ 61,425.00$ $\$ 65,025.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 61,425.00$ $\$ 65,025.00$ |
| 5 | CSL-T00-T03-U | CATALOG S UPG To0- TO3 | \$0.00 | E | 34\% | \$0.00 | \$4,500.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,500.00 |
| 5 | CSL-T04-T14-U | CATALOG S UPG T04-T14 | \$0.00 | E | 34\% | \$0.00 | \$3,600.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,600.00 |

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|  |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| BAND | SKU | DESCRIPTION | $\begin{gathered} \text { EMC } \\ \text { LIST PRICE USD } \end{gathered}$ | $\begin{aligned} & \text { CATEGORY } \\ & \text { CODE } \end{aligned}$ | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 Net Price | LP MNT ANNUAL (PREMIUM) | LP MNT ANNUAL (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | Renewal |
| 5 | MDS-SME-9200E | SME LIC FOR EXPANSION SLOT IN MDS-9222I | \$0.00 | E | 34\% | \$0.00 | \$2,862.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,862.00 |
| 5 | MDS-SME-9200E-CF | SME LIC FOR EXPANSION SLOT IN MDS-92221 | \$15,900.00 | E | 34\% | \$10,494.00 | \$2,862.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 2,862.00$ $\$ 322200$ |
| 5 | MDS-SME92-SSN | SME LICENSE (1 ENGINE) FOR TH | \$0.00 | E | 34\% | \$0.00 | \$3,222.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,222.00 |
| 5 | MDS-SME92-SSN-CF | SME LICENSE (1 ENGINE) FOR TH | \$17,900.00 | E | 34\% | \$11,814.00 | \$3,222.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,222.00 |
| 5 | MDS-SME-9500 | DIRECTOR SME LICENSE FOR MDS-PBF-1804 | \$0.00 | E | 34\% | \$0.00 | \$2,862.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,862.00 |
| 5 | MDS-SME-9500-CF | DIRECTOR SME LICENSE FOR MDS-PBFI-1804 | \$15,900.00 |  | 34\% | \$10,494.00 | \$2,862.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,862.00 |
| 5 | MDS-SME95-SSN | SME LIC ( 1 ENGINE) FOR T | \$0.00 | E | 34\% | \$0.00 | \$3,222.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,222.00 |
| 5 | MDS-SME95-SSN-CF | SmE LIC ( 1 ENGINE) FOR T | \$17,900.00 |  | 34\% | \$11,814.00 | \$3,222.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,222.00 |
| 5 | MDS-SSE-9200 | SOT SOL ENABLER LIC 9200 | \$0.00 |  | 34\% | \$0.00 | \$3,798.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,798.00 |
| 5 | MDS-SSE-9200F | MDS 9200 STORAGE SERVICES ENABLER LICENS | \$0.00 | E | 34\% | \$0.00 | \$4,140.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,140.00 |
| 5 | MDS-SSE-92221 | CISCO SSE LICENSE ON MDS 92221 | \$0.00 | E | 34\% | \$0.00 | \$5,616.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5,616.00 |
| 5 | MDS-SSE-92MSM | CISCO SSE LICENSE FOR $18 / 4$ ON MDS 9200 | \$0.00 | E | 34\% | \$0.00 | \$5,616.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5,616.00 |
| 5 | MDS-SSE-9500 | STOR SOL ENABLR LIC 9500 | \$0.00 | E | 34\% | \$0.00 | \$4,320.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,320.00 |
| 5 | MDS-SSE-9500F | MDS 9500 STORAGE SERVICES ENABLER LICENS | \$0.00 |  | 34\% | \$0.00 | \$4,500.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,500.00 |
| 5 | MDS-SSE-95MSM | CISCO SSE LICENSE FOR 1814 ON MDS 9500 | \$0.00 | E | 34\% | \$0.00 | \$5,616.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5,616.00 |
| 5 | MP-1620M | 1 Gb 2 FC 2 GE MP Router | \$0.00 | E | 34\% | \$0.00 | \$580.00 | \$406.00 | \$0.00 | \$174.00 | \$0.00 | \$580.00 |
| 5 | MP-1620M-EN | ENT EXPANDED FUNCT | \$0.00 | E | 34\% | \$0.00 | \$2,700.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,700.00 |
| 5 | MP-1620M-IF | IFCP SW MP-1620M | \$0.00 | E | 34\% | \$0.00 | \$1,566.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,566.00 |
| 5 | MP-1620M-MGR | ENT MGR SW MP-1620M | \$0.00 | E | 34\% | \$0.00 | \$1,206.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,206.00 |
| 5 | MP-2211 | CWDM 1610NM 100K | \$0.00 | E | 34\% | \$0.00 | \$2,165.00 | \$1,515.50 | \$0.00 | \$649.50 | \$0.00 | \$2,165.00 |
| 5 | MP-2212 | CWDM 1590NM 100k | \$0.00 | E | 34\% | \$0.00 | \$2,165.00 | \$1,515.50 | \$0.00 | \$649.50 | \$0.00 | \$2,165.00 |
| 5 | MP-2213 | CWDM 1570NM 100K | \$0.00 |  | 34\% | \$0.00 | \$2,165.00 | \$1,515.50 | \$0.00 | \$649.50 | \$0.00 | \$2,165.00 |
| 5 | MP-2214 | CWDM 1550NM 100K | \$0.00 | E | 34\% | \$0.00 | \$2,165.00 | \$1,515.50 | \$0.00 | \$649.50 | \$0.00 | \$2,165.00 |
| 5 | MP-2640M | 2Gb 8 FC 4GE MP Router | \$0.00 | E | 34\% | \$0.00 | \$2,305.00 | \$1,613.50 | \$0.00 | \$691.50 | \$0.00 | \$2,305.00 |
| 5 | MP-7500B | MP-7500B FCIIP SAN ROUTER | \$0.00 | E | 34\% | \$0.00 | \$1,945.00 | \$1,361.50 | \$0.00 | \$583.50 | \$0.00 | \$1,945.00 |
| 5 | MP7500B-FCIP | MP-7500B FCIP IPSEC \& HW COMPRESSION LIC | \$0.00 | E | 34\% | \$0.00 | \$2,610.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,610.00 |
| 5 | MP7500B-FCIP-CF | MP-7500B FCIP IPSEC \& HW COMPRESSION LIC | \$0.00 | E | 34\% | \$0.00 | \$2,610.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,610.00 |
| 5 | MP7500B-FW | MP-7500B FABRIC WATCH LICENSE | \$0.00 | E | 34\% | \$0.00 | \$702.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$702.00 |
| 5 | MP7500B-FW-CF | MP-7500B FABRIC WATCH LICENSE | \$0.00 | E | 34\% | \$0.00 | \$702.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$702.00 |
| 5 | MP7500B-PM | MP-7500B PERFORMANCE MONITOR LICENSE | \$0.00 | E | 34\% | \$0.00 | \$792.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$792.00 |
| 5 | MP7500B-PM-CF | MP-7500B PERFORMANCE MONITOR LICENSE | \$0.00 | E | 34\% | \$0.00 | \$792.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$792.00 |
| 5 | MP7500B-TR | MP-7500B ISL TRUNKING LICENSE | \$0.00 | E | 34\% | \$0.00 | \$990.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$990.00 |
| 5 | MP7500B-TR-CF | MP-7500B ISL TRUNKING LICENSE | \$0.00 | E | 34\% | \$0.00 | \$990.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$990.00 |
| 5 | MP7500-CU | MP-7500 FICON CUP | \$7,055.00 | E | 34\% | \$4,656.30 | \$1,269.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,269.90 |
| 5 | MP-7800B | MP-7800B BASE 4P FC 2P 1GBE MP SWITCH | \$13,900.00 | E | 34\% | \$9,174.00 | \$695.00 | \$486.50 | \$0.00 | \$208.50 | \$0.00 | \$695.00 |
| 5 | MP-7800B-ADVX | MP-7800B ADVANCED EXTENSION LICENSE | \$0.00 | E | 34\% | \$0.00 | \$1,710.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,710.90 |
| 5 | MP-7800B-ADVX-CF | MP-7800B ADVANCED EXTENSION LICENSE | \$9,505.00 | E | 34\% | \$6,273.30 | \$1,710.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,710.90 |
| 5 | MP-7800B-AN | MP-7800B ADAPTIVE NETWORKING LICENSE | \$0.00 | E | 34\% | \$0.00 | \$758.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$758.70 |
| 5 | MP-7800B-AN-CF | MP-7800B ADAPTIVE NETWORKING LICENSE | \$4,215.00 | E | 34\% | \$2,781.90 | \$758.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$758.70 |
| 5 | MP-7800B-ENT | MP-7800B ENTERPRISE SW BUNDLE | \$0.00 | E | 34\% | \$0.00 | \$2,081.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,081.70 |
| 5 | MP-7800B-ENT-CF | MP-7800B ENTERPRISE SW BUNDLE | \$11,565.00 | E | 34\% | \$7,632.90 | \$2,081.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,081.70 |
| 5 | MP78000-ENTFC | MP-7800B ENTERPRISE UPG W/12 8GB FC SFPS | \$44,700.00 | E | 34\% | \$29,502.00 | \$2,235.00 | \$1,564.50 | \$0.00 | \$670.50 | \$0.00 | \$2,235.00 |
| 5 | MP-7800B-FIC | MP-7800B FICON CUP LICENSE | \$0.00 | E | 34\% | \$0.00 | \$935.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$935.10 |
| 5 | MP-7800B-FIC-CF | MP-7800B FICON CUP LICENSE | \$5,195.00 | E | 34\% | \$3,428.70 | \$935.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$935.10 |
| 5 | MP-7800B-FV | MP-7800B FABRIC VISION LICENSE $=$ MA | \$0.00 | E | 34\% | \$0.00 | \$1,047.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,047.60 |
| 5 | MP-7800B-FV-CF | MP-78000 FABRIC VISIION LICENSE =MA | \$5,820.00 | E | 34\% | \$3,841.20 | \$1,047.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 | MP-78008-FW | MP-7800B FABRII WATCH LICENSE | \$0.00 | E | 34\% | \$0.00 | \$459.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 459.00$ $\$ 459.00$ |
| 5 | MP-78008-FW-CF | MP-7800B FABRIC WATCH LICENSE | \$2,550.00 | E | 34\% | \$1,683.00 | $\$ 459.00$ $\$ 223.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 459.00$ $\$ 222300$ |
| 5 | MP-7800B-IR-CF | MP-7800B INTERGRATED ROUTING LICENSE | \$12,350.00 | E | 34\% | \$8,151.00 | \$2,223.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 2,223.00$ $\$ 2,223.00$ |
| 5 | MP-7800B-PM | MP-7800B PERFORMANCE MONITOR LICENSE | \$0.00 | E | 34\% | \$0.00 | \$512.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$512.10 |
| 5 | MP-7800B-PM-CF | MP-7800B PERFORMANCE MONITOR LICENSE | \$2,845.00 | E | 34\% | \$1,877.70 | \$512.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$512.10 |
| 5 | MP-7800B-SAO | MP-7800B SERVER APPLICATION OPTIMIZA LIC | \$0.00 | E | 34\% | \$0.00 | \$247.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$247.50 |
| 5 | MP-7800B-SAO-CF | MP-7800B SERVER APPLICATION OPTIMIZA LIC | \$1,375.00 | E | 34\% | \$907.50 | \$247.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$247.50 |
| 5 | MP-7800B-TR | MP-7800B TRUNKING LICENSE | \$0.00 | E | 34\% | \$0.00 | \$758.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$758.70 |
| 5 | MP-7800B-TR-CF | MP-7800B TRUNKING LICENSE | \$4,215.00 | E | 34\% | \$2,781.90 | \$758.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$758.70 |
| 5 | MP-7800B-XF | MP-7800B EXTENDED FABRIC LICENSE | \$0.00 | E | 34\% | \$0.00 | \$512.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$512.10 |
| 5 | MP-7800B-XF-CF | MP-7800B EXTENDED FABRIC LICENSE | \$2,845.00 | E | 34\% | \$1,877.70 | \$512.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$512.10 |
| 5 | MP-7840B | MP-7840B Base 24P FC 2P 1GbE MP Switch | \$88,650.00 | E | 34\% | \$58,509.00 | \$4,432.50 | \$3,102.75 | \$0.00 | \$1,329.75 | \$0.00 | \$4,432.50 |
| 5 | MP-7840B-CU | MP-7840B FICON CUP Lic=MA | \$7,800.00 | E | 34\% | \$5,148.00 | \$1,404.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,404.00 |
| 5 | MP-7840B-CU-CF | MP-7840B FICON CUP Lic=MA | \$7,800.00 | E | 34\% | \$5,148.00 | \$1,404.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,404.00 |
| 5 | MP-7840B-IR | MP-7840B Intergrated Routing Lic=MA | \$17,700.00 | E | 34\% | \$11,682.00 | \$3,186.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,186.00 |
| 5 | MP-7840B-IR-CF | MP-7840B Intergrated Routing Lic=MA | \$17,700.00 | E | 34\% | \$11,682.00 | \$3,186.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,186.00 |
| 5 | MP-7840B-WU1 | MP-7840B Wan Upgrade 1 Lic=MA | \$36,580.00 | E | 34\% | \$24,142.80 | \$6,584.40 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |  |
| 5 | MP-7840B-WU1-CF | MP-7840B Wan Upgrade 1 Lic=MA MP-7840B Wan Upgrade 2 Lic=MA | \$36,580.00 $\$ 59,030.00$ | E | 34\% | \$24,142.80 | $\$ 6,584.40$ $\$ 10,625.40$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 $\$ 0.00$ | \$0.00 $\$ 0.00$ | $\$ 6,584.40$ $\$ 10,625.40$ |
| 5 | MP-7840B-WU2-CF | MP-7840B Wan Upgrade2 Lic=MA | \$59,030.00 | E | 34\% | \$38,959.80 | \$10,625.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$10,625.40 |
| 5 | MP-8000B | MP-8000B 8FC / 0-24P CEE BASE MP SWITCH | \$0.00 | E | 34\% | \$0.00 | \$1,775.00 | \$1,242.50 | \$0.00 | \$532.50 | \$0.00 | \$1,775.00 |
| 5 | MP-8000B-FW | MP-8000B FABRIC WATCH LICENSE | \$0.00 | , | 34\% | \$0.00 | \$738.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$738.00 |
| 5 | MP-8000B-FW-CF | MP-8000B FABRIC WATCH LICENSE | \$4,100.00 | E | 34\% | \$2,706.00 | \$738.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$738.00 |
| 5 | MP-80003-PM | MP-8000B PERFORMANCE MONITOR LICENSE | \$0.00 | E | 34\% | \$0.00 | \$810.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$810.00 |
| 5 | MP-8000B-PM-CF | MP-8000B PERFORMANCE MONITOR LICENSE | \$4,500.00 | E | 34\% | $\$ 2,970.00$ $\$ 0.00$ | $\$ 810.00$ $\$ 1.026 .00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 810.00$ $\$ 1.026 .00$ |
| 5 | MP-8000B-TR | MP-8000B TRUNKING LICENSE MP-8000 TRUNKING LICENSE | $\$ 0.00$ $\$ 5,700.00$ | E | 34\% | \$0.00 $\$ 3,762.00$ | \$1,026.00 $\$ 1,026.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 1,026.00$ $\$ 1,026.00$ |
| 5 | MP-CWDM-2114 | CWDM 8 STARTERPCK 41100 KM | \$5,700.00 | E | 34\% | \$3,762.00 $\$ 0.00$ | \$13,405.00 | \$9,383.50 | \$0.00 | \$4,021.50 | \$0.00 | \$13,405.00 |
| 5 | MP-CWDM-2118 | CWDM 8 STARTER PAK 8100 K | \$0.00 | E | 34\% | \$0.00 | \$22,065.00 | \$15,445.50 | \$0.00 | \$6,619.50 | \$0.00 | \$22,065.00 |
| 5 | MP-CWDM-2215 | SFP PAIR 1530NM DD 100KM | \$0.00 | E | 34\% | \$0.00 | \$2,165.00 | \$1,515.50 | \$0.00 | \$649.50 | \$0.00 | \$2,165.00 |
| 5 | MP-CWDM-2216 | SFP PAIR 1510NM DD 100KM | \$0.00 | E | 34\% | \$0.00 | \$2,165.00 | \$1,515.50 | \$0.00 | \$649.50 | \$0.00 | \$2,165.00 |
| 5 | MP-CWDM-2217 | SFP PAIR 1490NM DD 100KM | \$0.00 | E | 34\% | \$0.00 | \$2,165.00 | \$1,515.50 | \$0.00 | \$649.50 | \$0.00 | \$2,165.00 |
| 5 | MP-CWDM-2218 | SFP PAIR 1470NM DD 100KM | \$0.00 | E | 34\% | \$0.00 | \$2,165.00 | \$1,515.50 | \$0.00 | \$649.50 | \$0.00 | \$2,165.00 |
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| BAND |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SKU | dESCRIPTION | EMC LIST PRICE USD | category CODE | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | $\begin{gathered} \text { LP MNT } \\ \text { ANNUAL } \\ \text { (PREMIUM) } \end{gathered}$ | LP MNT ANNUAL (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | Renewal |
| 5 | AF4153007B | VMAX 10K 4GB 15K 300 GB DRIVE R5(7+1) | \$1,380.00 | EN-H | 36\% | \$883.20 | \$165.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$165.60 |
| 5 | AF4153007BTU | VMAX 10 K 4 GB 15 K 300 GB DRV R $5(7+1)$ UPG | \$1,935.00 | EN-H | 36\% | \$1,238.40 | \$165.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$165.85 |
| 5 | AF4153007BU | VMAX 10 K 4 GB 15 K 300 GB DRV R $5(7+1)$ UPG | \$1,935.00 | EN-H | 36\% | \$1,238.40 | \$165.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$165.85 |
| 5 | AF415300FB | VMAX 10K 4GB 15 K 300 GB DRIVE R6(14+2) | \$1,380.00 | EN-H | 36\% | \$883.20 | \$165.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$165.60 |
| 5 | AF415300FBTU | VMAX 10K 4GB 15K 300 GB DRV R6( $14+2$ ) UPG | \$1,935.00 | EN-H | 36\% | \$1,238.40 | \$165.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$165.85 |
| 5 | AF415300FBU | VMAX 10K 4GB 15K 300 GB DRV R6( $14+2$ ) UPG | \$1,935.00 | EN-H | 36\% | \$1,238.40 | \$165.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$165.85 |
| 5 | AF415300SB | VMAX 10 K 4 GB 15 K 300 GB DRIVE SPARE | \$1,380.00 | EN-H | 36\% | \$883.20 | \$165.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$165.60 |
| 5 | AF415300SBTU | VMAX 10K 4GB 15K 300 GB DRIVE SPARE UPG | \$1,935.00 | EN-H | 36\% | \$1,238.40 | \$165.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$165.85 |
| 5 | AF415300SBU | VMAX 10K 4GB 15K 300 GB DRIVE SPARE UPG | \$1,935.00 | EN-H | 36\% | \$1,238.40 | \$165.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$165.85 |
| 5 | AF4154501B | VMAX 10K 4Gb 15K 450GB DRIVE | \$1,815.00 | EN-H | 36\% | \$1,161.60 | \$217.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$217.80 |
| 5 | AF41545018TU | VMAX 10K 4Gb 15K 450GB DRIVE UPG | \$2,540.00 | EN-H | 36\% | \$1,625.60 | \$217.71 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$217.71 |
| 5 | AF4154501BU | VMAX 10K 4Gb 15K 450GB DRIVE UPG | \$2,540.00 | EN-H | 36\% | \$1,625.60 | \$217.71 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$217.71 |
| 5 | AF4154505B | VMAX 10K 4Gb 15K 450GB DRIVE R5( $3+1$ ) | \$1,815.00 | EN-H | 36\% | \$1,161.60 | \$217.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$217.80 |
| 5 | AF4154505BTU | VMAX 10K 4Gb 15K 450GB DRIVE R5(3+1) UPG | \$2,540.00 | EN-H | 36\% | \$1,625.60 | \$217.71 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$217.71 |
| 5 | AF4154505BU | VMAX 10K 4Gb 15K 450GB DRIVE R5(3+1) UPG | \$2,540.00 | EN-H | 36\% | \$1,625.60 | \$217.71 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$217.71 |
| 5 | AF4154506B | VMAX 10K 4Gb 15K 450GB DRIVE R6(6+2) | \$1,815.00 | EN-H | 36\% | \$1,161.60 | \$217.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$217.80 |
| 5 | AF4154506BU | VMAX 10K 4Gb 15K 450GB DRIVE R6(6+2) UPG | \$2,540.00 | EN-H | 36\% | \$1,625.60 | \$217.71 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$217.71 |
| 5 | AF4154506TBU | VMAX 10K 4Gb 15K 450GB DRIVE R6(6+2) UPG | \$2,540.00 | EN-H | 36\% | \$1,625.60 | \$217.71 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$217.71 |
| 5 | AF4154507B | VMAX 10K 4Gb 15K 450GB DRIVE R5(7+1) | \$1,815.00 | EN-H | 36\% | \$1,161.60 | \$217.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$217.80 |
| 5 | AF4154507BTU | VMAX 10K 4Gb 15K 450GB DRIVE R5(7+1) UPG | \$2,540.00 | EN-H | 36\% | \$1,625.60 | \$217.71 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$217.71 |
| 5 | AF4154507BU | VMAX 10K 4Gb 15K 450GB DRIVE R5(7+1) UPG | \$2,540.00 | EN-H | 36\% | \$1,625.60 | \$217.71 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$217.71 |
| 5 | AF415450FB | VMAX 10K 4Gb 15K 450GB DRIVE R6(14+2) | \$1,815.00 | EN-H | 36\% | \$1,161.60 | \$217.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$217.80 |
| 5 | AF415450FBTU | VMAX 10K 4Gb 15K 450GB DRV R6( $14+2$ ) UPG | \$2,540.00 | EN-H | 36\% | \$1,625.60 | \$217.71 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$217.71 |
| 5 | AF415450FBU | VMAX 10K 4Gb 15K 450GB DRV R6(14+2) UPG | \$2,540.00 | EN-H | 36\% | \$1,625.60 | \$217.71 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$217.71 |
| 5 | AF415450SB | VMAX 10K 4 Gb 15 K 450 GB DRIVE SPARE | \$1,815.00 | EN-H | 36\% | \$1,161.60 | \$217.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$217.80 |
| 5 | AF415450SBTU | VMAX 10K 4Gb 15K 450GB DRIVE SPARE UPG | \$2,540.00 | EN-H | 36\% | \$1,625.60 | \$217.71 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$217.71 |
| 5 | AF415450SBU | VMAX 10K 4Gb 15K 450GB DRIVE SPARE UPG | \$2,540.00 | EN-H | 36\% | \$1,625.60 | \$217.71 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$217.71 |
| 5 | AF4156001B | VMAX 10K 4GB 15 K 600 GB DRIVE R1 | \$2,245.00 | EN-H | 36\% | \$1,436.80 | \$269.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$269.40 |
| 5 | AF4156001BTU | VMAX 10K 4GB 15K 600 GB DRIVE R1 UPG | \$3,145.00 | EN-H | 36\% | \$2,012.80 | \$269.56 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$269.56 |
| 5 | AF4156001BU | VMAX 10K 4GB 15K 600 GB DRIVE R1 UPG | \$3,145.00 | EN-H | 36\% | \$2,012.80 | \$269.56 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$269.56 |
| 5 | AF4156005B | VMAX 10K 4GB 15K 600 GB DRIVE R $5(3+1)$ | \$2,245.00 | EN-H | 36\% | \$1,436.80 | \$269.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$269.40 |
| 5 | AF4156005BTU | VMAX 10K 4GB 15K 600 GB DRIVE R5(3+1)UPG | \$3,145.00 | EN-H | 36\% | \$2,012.80 | \$269.56 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$269.56 |
| 5 | AF4156005BU | VMAX 10K 4GB 15K 600 GB DRIVE R5(3+1)UPG | \$3,145.00 | EN-H | 36\% | \$2,012.80 | \$269.56 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$269.56 |
| 5 | AF4156006B | VMAX 10K 4GB 15K 600 GB DRIVE R6( $6+2$ ) | \$2,245.00 | EN-H | 36\% | \$1,436.80 | \$269.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$269.40 |
| 5 | AF4156006BTU | VMAX 10K 4GB 15K 600 GB DRIVE R6( $6+2$ )UPG | \$3,145.00 | EN-H | 36\% | \$2,012.80 | \$269.56 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$269.56 |
| 5 | AF4156006BU | VMAX 10K 4GB 15K 600 GB DRIVE R6( $6+2$ )UPG | \$3,145.00 | EN-H | 36\% | \$2,012.80 | \$269.56 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$269.56 |
| 5 | AF4156007B | VMAX 10K 4GB 15K 600 GB DRIVE R5(7+1) | \$2,245.00 | EN-H | 36\% | \$1,436.80 | \$269.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$269.40 |
| 5 | AF4156007BTU | VMAX 10K 4GB 15K 600 GB DRIVE R5(7+1)UPG | \$3,145.00 | EN-H | 36\% | \$2,012.80 | \$269.56 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$269.56 |
| 5 | AF4156007BU | VMAX 10K 4GB 15K 600 GB DRIVE R5(7+1)UPG | \$3,145.00 | EN-H | 36\% | \$2,012.80 | \$269.56 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$269.56 |
| 5 | AF415600FB | VMAX 10K 4GB 15 K 600 GB DRIVE R6(14+2) | \$2,245.00 | EN-H | 36\% | \$1,436.80 | \$269.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$269.40 |
| 5 | AF415600FBTU | VMAX 10K 4GB 15K 600 GB DRV R6(14+2)UPG | \$3,145.00 | EN-H | 36\% | \$2,012.80 | \$269.56 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$269.56 |
| 5 | AF415600FBU | VMAX 10K 4GB 15K 600 GB DRV R6(14+2)UPG | \$3,145.00 | EN-H | 36\% | \$2,012.80 | \$269.56 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$269.56 |
| 5 | AF415600SB | VMAX 10 K 4 GB 15 K 600 GB DRIVE SPARE | \$2,245.00 | EN-H | 36\% | \$1,436.80 | \$269.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$269.40 |
| 5 | AF415600SBTU | VMAX 10K 4GB 15K 600 GB DRIVE SPARE UPG | \$3,145.00 | EN-H | 36\% | \$2,012.80 | \$269.56 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$269.56 |
| 5 | AF415600SBU | VMAX 10K 4GB 15K 600 GB DRIVE SPARE UPG | \$3,145.00 | EN-H | 36\% | \$2,012.80 | \$269.56 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$269.56 |
| 5 | AF4F11001B | VMAX 10K 4GB FLASH 100GB DRIVE R1 | \$3,165.00 | EN-H | 36\% | \$2,025.60 | \$379.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$379.80 |
| 5 | AF4F11001BFP | VMAX 10K 4G FLASH 100GB DRV R1 FP | \$0.00 | EN-H | 36\% | \$0.00 | \$944.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$944.00 |
| 5 | AF4F110018TU | VMAX 10K 4GB FLASH 100GB DRIVE R1 UPG | \$4,355.00 | EN-H | 36\% | \$2,787.20 | \$373.28 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$373.28 |
| 5 | AF4F11001BU | VMAX 10K 4GB FLASH 100GB DRIVE R1 UPG | \$4,355.00 | EN-H | 36\% | \$2,787.20 | \$373.28 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$373.28 |
| 5 | AF4F11005B | VMAX 10K 4GB FLASH 100GB DRIVE R5 ( $3+1$ ) | \$3,165.00 | EN-H | 36\% | \$2,025.60 | \$379.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$379.80 |
| 5 | AF4F11005BFP | VMAX 10K 4G FLASH 100 GB DRV R5(3+1) FP | \$0.00 | EN-H | 36\% | \$0.00 | \$944.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$944.00 |
| 5 | AF4F11005BTU | VMAX 10K 4GB FLASH 100GB DRV R5(3+1)UPG | \$4,355.00 | EN-H | 36\% | \$2,787.20 | \$373.28 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$373.28 |
| 5 | AF4F11005BU | VMAX 10K 4GB FLASH 100GB DRV R5(3+1)UPG | \$4,355.00 | EN-H | 36\% | \$2,787.20 | \$373.28 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$373.28 |
| 5 | AF4F11007B | VMAX 10K 4GB FLASH 100GB DRIVE R5(7+1) | \$3,165.00 | EN-H | 36\% | \$2,025.60 | \$379.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$379.80 |
| 5 | AF4F11007BFP | VMAX 10 K 4 G FLASH 100 GB DRV R5(7+1) FP | \$0.00 | EN-H | 36\% | \$0.00 | \$944.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$944.00 |
| 5 | AF4F11007BTU | VMAX 10K 4GB FLASH 100GB DRV R5(7+1)UPG | \$4,355.00 | EN-H | 36\% | \$2,787.20 | \$373.28 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$373.28 |
| 5 | AF4F11007BU | VMAX 10K 4GB FLASH 100GB DRV R5(7+1)UPG | \$4,355.00 | EN-H | 36\% | \$2,787.20 | \$373.28 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$373.28 |
| 5 | AF4F1100SB | VMAX 10K 4GB FLASH 100GB dRIVE SPARE | \$3,165.00 | EN-H | 36\% | \$2,025.60 | \$379.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$379.80 |
| 5 | AF4F1100SBTU | VMAX 10 K 4 GB FLASH 100GB DRIVE SPARE UPG | \$4,355.00 | EN-H | 36\% | \$2,787.20 | \$373.28 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$373.28 |
| 5 | AF4F1100SBU | VMAX 10 K 4 GB FLASH 100GB DRIVE SPARE UPG | \$4,355.00 | EN-H | 36\% | \$2,787.20 | \$373.28 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$373.28 |
| 5 | AF4F12001B | VMAX 10K 4Gb FLASH 200GB DRIVE | \$5,595.00 | EN-H | 36\% | \$3,580.80 | \$671.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$671.40 |
| 5 | AF4F12001BTU | VMAX 10 K 4 Gb FLASH 200GB DRIVE UPG | \$7,830.00 | EN-H | 36\% | \$5,011.20 | \$671.12 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$671.12 |
| 5 | AF4F 12001BU | VMAX 10 K 4 Gb FLASH 200GB DRIVE UPG | \$7,830.00 | EN-H | 36\% | \$5,011.20 | \$671.12 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$671.12 |
| 5 | AF4F12005B | VMAX 10K 4Gb FLASH 200GB DRIVE R5(3+1) | \$5,595.00 | EN-H | 36\% | \$3,580.80 | \$671.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$671.40 |
| 5 | AF4F12005BTU | VMAX 10K 4Gb FLASH 200GB DRV R5(3+1)UPG | \$7,830.00 | EN-H | 36\% | \$5,011.20 | \$671.12 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$671.12 |
| 5 | AF4F12005BU | VMAX 10K 4Gb FLASH 200GB DRV R5(3+1)UPG | \$7,830.00 | EN-H | 36\% | \$5,011.20 | \$671.12 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$671.12 |
| 5 | AF4F12007B | VMAX 10 K 4 Gb FLASH 200GB DRIVE R5(7+1) | \$5,595.00 | EN-H | 36\% | \$3,580.80 | \$671.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$671.40 |
| 5 | AF4F12007BTU | VMAX 10K 4Gb FLASH 200GB DRV R5(7+1)UPG | \$7,830.00 | EN-H | 36\% | \$5,011.20 | \$671.12 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$671.12 |
| 5 | AF4F12007BU | VMAX 10K 4Gb FLASH 200GB DRV R5(7+1)UPG | \$7,830.00 | EN-H | 36\% | \$5,011.20 | \$671.12 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$671.12 |
| 5 | AFAF1200SB | VMAX 1016 4Gb FLASH 200GB DRIVE SPARE | \$57595.00 | EN-H | 36\% | \$3,580.80 | \$671.40 | $\$ 0.00$ $\$ 0.00$ | \$0.00 | \$0.00 | $\$ 0.00$ $\$ 0.00$ | \$671.40 |
| 5 | AF4F1200SBTU | VMAX 10K 4Gb FLASH 200GB DRIVE SPARE UPG | \$77830.00 | EN-H | 36\% | \$5,011.20 | \$671.12 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 | \$671.12 |
| 5 | AF4F1200SBU | VMAX 10K 4Gb FLASH 200GB DRIVE SPARE UPG VMAX 10 K 4GB FLASH 400GB DRIVE R1 | $\$ 7,830.00$ $\$ 1061500$ | EN-H | 36\% | $\$ 5,011.20$ $\$ 6793.60$ | \$671.12 $\mathbf{\$ 1 2 7 3 8 0}$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 | ( $\begin{array}{r}\$ 671.12 \\ \$ 1273.80\end{array}$ |
| 5 5 | AFFFF14001B AF4F14001BU | VMAX 10K 4GB FLASH 400 GB DRIVE R1 VMAX 10 K 4GB FLASH 400 GB DRIVE R1 UPG | $\$ 10,615.00$ $\$ 14,855.00$ | EN-H | $36 \%$ $36 \%$ | $\$ 6,793.60$ $\$ 9,507.20$ | $\$ 1,273.80$ $\$ 1,273.25$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 1,273.80$ $\$ 1,273.25$ |
| 5 | AF4F14005B | VMAX 10K 4GB FLASH 400GB DRIVE R5( $3+1$ ) | \$10,615.00 | EN-H | 36\% | \$6,793.60 | \$1,273.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,273.80 |
| 5 | AF4F14005BU | VMAX 10K 4GB FLASH 400GB DRV R5(3+1)UPG | \$14,855.00 | EN-H | 36\% | \$9,507.20 | \$1,273.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,273.25 |
| 5 | AF4F1400SB | VMAX 10K 4GB FLASH 400GB DRIVE SPARE | \$10,615.00 | EN-H | 36\% | \$6,793.60 | \$1,273.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,273.80 |
| 5 | AF4F1400SBU | VMAX 10K 4GB FLASH 400GB DRIVE SPARE UPG | \$14,855.00 | EN-H | 36\% | \$9,507.20 | \$1,273.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,273.25 |
| 5 | AL41012001B | VMAX 10K 1200 GB 10 K SAS DRV R1 VMAX 10K 1200GB 10 K SAS DRV R1 UPG | $\$ 2,130.00$ $\$ 2.980 .00$ | EN-H | 36\% | \$1,363.20 | \$255.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$255.60 |
| 5 | AL41012001BTU | VMAX 10 K 1200 GB 10 K SAS DRV R1 UPG | \$2,980.00 | EN-H | 36\% | \$1,907.20 | \$255.42 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$255.42 |


|  |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| band | SKU | DESCRIPTION | $\begin{array}{\|c\|} \text { EMC } \\ \text { LIST PRICE USD } \end{array}$ | $\begin{aligned} & \text { CATEGORY } \\ & \text { CODE } \end{aligned}$ | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | LP MNT ANNUAL (PREMIUM) | LP MNT ANNUAL (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | RENEWAL |
| 5 | AL41012001BU | VMAX 10K 1200GB 10 K SAS DRV R1 UPG | \$2,980.00 | EN-H | 36\% | \$1,907.20 | \$255.42 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$255.42 |
| 5 | AL41012005B | VMAX 10K 1200GB 10 K SAS DRV R5(3+1) | \$2,130.00 | EN-H | 36\% | \$1,363.20 | \$255.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$255.60 |
| 5 | AL41012005BTU | VMAX 10K 1200GB 10K SAS DRV R5 (3+1) UPG | \$2,980.00 | EN-H | 36\% | \$1,907.20 | \$255.42 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$255.42 |
| 5 | AL41012005BU | VMAX 10K 1200GB 10K SAS DRV R5 (3+1) UPG | \$2,980.00 | EN-H | 36\% | \$1,907.20 | \$255.42 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$255.42 |
| 5 | AL41012006B | VMAX 10K 1200GB 10 K SAS DRV R6(6+2) | \$2,130.00 | EN-H | 36\% | \$1,363.20 | \$255.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$255.60 |
| 5 | AL41012006BTU | VMAX 10K 1200GB 10K SAS DRV R6( $6+2$ ) UPG | \$2,980.00 | EN-H | 36\% | \$1,907.20 | \$255.42 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$255.42 |
| 5 | AL41012006BU | VMAX 10K 1200GB 10K SAS DRV R6( $6+2$ ) UPG | \$2,980.00 | EN-H | 36\% | \$1,907.20 | \$255.42 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$255.42 |
| 5 | AL41012007B | VMAX 10K 1200GB 10 K SAS DRV R5(7+1) | \$2,130.00 | EN-H | 36\% | \$1,363.20 | \$255.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$255.60 |
| 5 | AL41012007BTU | VMAX 10K 1200GB 10K SAS DRV R5(7+1) UPG | \$2,980.00 | EN-H | 36\% | \$1,907.20 | \$255.42 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$255.42 |
| 5 | AL41012007BU | VMAX 10 K 1200 GB 10 K SAS DRV R5( $7+1$ ) UPG | \$2,980.00 | EN-H | 36\% | \$1,907.20 | \$255.42 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$255.42 |
| 5 | AL4101200FB | VMAX 10 K 1200 GB 10 K SAS DRV R6(14+2) | \$2,130.00 | EN-H | 36\% | \$1,363.20 | \$255.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$255.60 |
| 5 | AL4101200FBTU | VMAX 10K 1200GB 10 K SAS DRV R 6 (14+2) UPG | \$2,980.00 | EN-H | 36\% | \$1,907.20 | \$255.42 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$255.42 |
| 5 | AL4101200FBU | VMAX 10K 1200GB 10 K SAS SRV R6(14+2) UPG | \$2,980.00 | EN-H | 36\% | \$1,907.20 | \$255.42 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$255.42 |
| 5 | AL4101200SB | VMAX 10K 1200GB 10 K SAS DRV SPARE | \$2,130.00 | EN-H | 36\% | \$1,363.20 | \$255.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$255.60 |
| 5 | AL4101200SBTU | VMAX 10 K 1200 GB 10 K SAS DRV SPARE UPG | \$2,980.00 | EN-H | 36\% | \$1,907.20 | \$255.42 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$255.42 |
| 5 | AL4101200SBU | VMAX 10 K 1200 GB 10 K SAS DRV SPARE UPG | \$2,980.00 | EN-H | 36\% | \$1,907.20 | \$255.42 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$255.42 |
| 5 | AL4103001B | VMAX 10 K 300 GB 10 K SAS DRV R1 | \$835.00 | EN-H | 36\% | \$534.40 | \$100.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$100.20 |
| 5 | ALL1030018TU | VMAX 10K 300GB 10K SAS DRV R1 UPG | \$1,170.00 | EN-H | 36\% | \$748.80 | \$100.28 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$100.28 |
| 5 | AL4103001BU | VMAX 10K 300GB 10K SAS DRV R1 UPG | \$1,170.00 | EN-H | 36\% | \$748.80 | \$100.28 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$100.28 |
| 5 | AL4103005B | VMAX 10K 300GB 10K SAS DRV R 5 ( $3+1$ ) | \$835.00 | EN-H | 36\% | \$534.40 | \$100.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$100.20 |
| 5 | AL4103005BTU | VMAX 10 K 300 GB 10 K SAS DRV R5 (3+1) UPG | \$1,170.00 | EN-H | 36\% | \$748.80 | \$100.28 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$100.28 |
| 5 | AL4103005BU | VMAX 10K 300GB 10K SAS DRV R5(3+1) UPG | \$1,170.00 | EN-H | 36\% | \$748.80 | \$100.28 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$100.28 |
| 5 | AL4103006B | VMAX 10K 300GB 10K SAS DRV R6(6+2) | \$835.00 | EN-H | 36\% | \$534.40 | \$100.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$100.20 |
| 5 | AL4103006BTU | VMAX 10 K 300 GB 10 K SAS DRV R6( $6+2$ ) UPG | \$1,170.00 | EN-H | 36\% | \$748.80 | \$100.28 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$100.28 |
| 5 | AL4103006BU | VMAX 10K 300GB 10K SAS DRV R6( $6+2$ ) UPG | \$1,170.00 | EN-H | 36\% | \$748.80 | \$100.28 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$100.28 |
| 5 | AL4103007B | VMAX 10K 300GB 10K SAS DRV R5(7+1) | \$835.00 | EN-H | 36\% | \$534.40 | \$100.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$100.20 |
| 5 | AL4103007BTU | VMAX 10 K 300 GB 10 K SAS DRV R5(7+1) UPG | \$1,170.00 | EN-H | 36\% | \$748.80 | \$100.28 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$100.28 |
| 5 | AL4103007BU | VMAX 10K 300GB 10 K SAS DRV R5(7+1) UPG | \$1,170.00 | EN-H | 36\% | \$748.80 | \$100.28 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$100.28 |
| 5 | AL410300FB | VMAX $10 \mathrm{~K} 3000 \mathrm{BB} 10 \mathrm{~K} \mathrm{SAS} \mathrm{DRV} \mathrm{R6(14+2)}$ | \$835.00 | EN-H | 36\% | \$534.40 | \$100.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$100.20 |
| 5 | AL410300FBTU | VMAX 10 K 300 GB 10 K SAS DRV R6( $14+2$ ) UPG | \$1,170.00 | EN-H | 36\% | \$748.80 | \$100.28 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$100.28 |
| 5 | AL410300FBU | VMAX 10 K 300 GB 10 K SAS DRV R6(14+2) UPG | \$1,170.00 | EN-H | 36\% | \$748.80 | \$100.28 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$100.28 |
| 5 | AL410300SB | VMAX 10 K 300 GB 10 K SAS DRV SPARE | \$835.00 | EN-H | 36\% | \$534.40 | \$100.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$100.20 |
| 5 | AL410300SBTU | VMAX 10 K 300 GB 10 K SAS DRV SPARE UPG | \$1,170.00 | EN-H | 36\% | \$748.80 | \$100.28 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$100.28 |
| 5 | AL410300SBU | VMAX 10K 300GB 10K SAS DRV SPARE UPG | \$1,170.00 | EN-H | 36\% | \$748.80 | \$100.28 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$100.28 |
| 5 | AL4106001B | VMAX 10 K 600 GB 10 K SAS DRV R1 | \$1,445.00 | EN-H | 36\% | \$924.80 | \$173.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$173.40 |
| 5 | AL4106001BTU | VMAX 10K 600GB 10K SAS DRV R1 UPG | \$2,025.00 | EN-H | 36\% | \$1,296.00 | \$173.57 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$173.57 |
| 5 | AL4106001BU | VMAX 10K 600GB 10K SAS DRV R1 UPG | \$2,025.00 | EN-H | 36\% | \$1,296.00 | \$173.57 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$173.57 |
| 5 | ${ }^{\text {ALL4106005B }}$ | VMAX 10K 600GB 10 K SAS DRV R5(3+1) | \$1,445.00 | EN-H | 36\% | \$924.80 | \$173.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$173.40 |
| 5 | AL4106005BTU | VMAX 10K 600GB 10K SAS DRV R5( $3+1$ ) UPG | \$2,025.00 | EN-H | 36\% | \$1,296.00 | \$173.57 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$173.57 |
| 5 | AL4106005BU | VMAX 10 K 600 GB 10 K SAS DRV R5 (3+1) UPG | \$2,025.00 | EN-H | 36\% | \$1,296.00 | \$173.57 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$173.57 |
| 5 5 | AL4106006B AL4106006BTU | VMAX 10K 600GB 10 K SAS DRV R66(6+2) VMAX $10 \mathrm{~K} 600 \mathrm{~GB} 10 \mathrm{KAS} \mathrm{DRV} 6(6+2)$ UPG | $\$ 1,445.00$ $\$ 2.025 .00$ | EN-H | $36 \%$ $36 \%$ | $\$ 924.80$ $\$ 1296.00$ | \$173.40 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 173.40$ $\$ 173.57$ |
| 5 | AL4106006BU | VMAX 10K 600GB 10K SAS DRV R6( $6+2$ ) UPG | \$2,025.00 | EN-H | 36\% | \$1,296.00 | \$173.57 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$173.57 |
| 5 | AL4106007B | VMAX 10K 600GB 10K SAS DRV R5(7+1) | \$1,445.00 | EN-H | 36\% | \$924.80 | \$173.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$173.40 |
| 5 | AL4106007BTU | VMAX 10K 600GB 10 K SAS DRV R5(7+1) UPG | \$2,025.00 | EN-H | 36\% | \$1,296.00 | \$173.57 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$173.57 |
| 5 | AL4106007BU | VMAX 10 K 600 GB 10 K SAS DRV R5(7+1) UPG | \$2,025.00 | EN-H | 36\% | \$1,296.00 | \$173.57 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$173.57 |
| 5 | AL410600FB | VMAX 10K 600GB 10 K SAS DRV R6(14+2) | \$1,445.00 | EN-H | 36\% | \$924.80 | \$173.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$173.40 |
| 5 | AL410600FBTU | VMAX 10 K 600 GB 10 K SAS DRV R6( $14+2$ ) UPG | \$2,025.00 | EN-H | 36\% | \$1,296.00 | \$173.57 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$173.57 |
| 5 | AL410600FBU | VMAX 10 K 600GB 10 K SAS DRV R6(14+2) UPG | \$2,025.00 | EN-H | 36\% | \$1,296.00 | \$173.57 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$173.57 |
| 5 | AL410600SB | VMAX 10K 600 GB 10 K SAS DRV SPARE | \$1,445.00 | EN-H | 36\% | \$924.80 | \$173.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$173.40 |
| 5 | AL410600SBTU | VMAX 10 K 600 GB 10 K SAS D DV SPARE UPG | \$2,025.00 | EN-H | 36\% | \$1,296.00 | \$173.57 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$173.57 |
| 5 | AL410600SBU | VMAX 10K 600GB 10K SAS DRV SPARE UPG | \$2,025.00 | EN-H | 36\% | \$1,296.00 | \$173.57 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$173.57 |
| 5 | AL41090018 | VMAX 10K 900GB 10 K SAS DRV R1 | \$1,900.00 | EN-H | 36\% | \$1,216.00 | \$228.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$228.00 |
| 5 | AL41090018TU | VMAX 10K 900GB 10K SAS DRV R1 UPG | \$2,660.00 | EN-H | 36\% | \$1,702.40 | \$227.99 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$227.99 \$227.99 |
| 5 | ${ }^{\text {ALL41090001BU }}$ | VMAX 10K 900GB 10 K SAS DRV R1 UPG VMAX 10K 900GB $10 \mathrm{~K} \mathrm{SAS} \mathrm{DRV} \mathrm{R5(3+1)}$ | $\$ 2,660.00$ $\$ 1.900 .00$ | EN-H | 36\% | $\$ 1,702.40$ $\$ 1216.00$ | $\$ 227.99$ $\$ 228.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$227.99 $\$ 228.00$ |
| 5 | ${ }_{\text {AL41090005BTU }}$ | VMAX 10K 9000GB 10 K SAS DRV R5 ( $3+1$ ) UPG | \$1,900.00 | EN-H | 36\% | \$1,702.40 | \$227.99 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$228.00 |
| 5 | AL4109005BU | VMAX 10K 900GB 10K SAS DRV R5 (3+1) UPG | \$2,660.00 | EN-H | 36\% | \$1,702.40 | \$227.99 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$227.99 |
| 5 | AL4109006B | VMAX 10K 900GB 10K SAS DRV R6(6+2) | \$1,900.00 | EN-H | 36\% | \$1,216.00 | \$228.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$228.00 |
| 5 | AL4109006BTU | VMAX 10K 9900GB 10 K SAS DRV R6( $6+2$ ) UPG | \$2,660.00 | EN-H | 36\% | \$1,702.40 | \$227.99 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$227.99 |
| 5 | AL4109006BU | VMAX 10K 900GB 10 K SAS DRV R6( $6+2$ ) UPG | \$2,660.00 | EN-H | 36\% | \$1,702.40 | \$227.99 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$227.99 |
| 5 | AL4109007B | VMAX 10K 900GB 10K SAS DRV R 5 (7+1) | \$1,900.00 | EN-H | 36\% | \$1,216.00 | \$228.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$228.00 |
| 5 | AL4109007BTU | VMAX 10 K 900 GB 10 K SAS D PV R 5 (7+1) UPG | \$2,660.00 | EN-H | 36\% | \$1,702.40 | \$227.99 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | S2227.99 $\mathbf{\$ 2 7 2 9}$ |
| 5 | AL4109007BU | VMAX 10K 900GB 10 K SAS DRV R5(7+1) UPG | \$2,660.00 | EN-H | 36\% | \$1,702.40 | \$227.99 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$227.99 |
| 5 | ${ }^{\text {ALL10900FB }}$ AL410900FBTU | VMAX 10 K 900 GB 10 K SAS DRV R6(14+2) | \$1,900.00 | EN-H | 36\% | $\$ 1,216.00$ $\$ 170240$ | \$228.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$228.00 $\$ 22799$ |
| 5 5 | AL410900FBTU AL410900FBU | VMAX 10K 900GB 10 K SAS DRV R6(14+2) UPG VMAX 10K 900 GB 10 K SAS DRV R6( $14+2$ ) UPG | $\$ 2,660.00$ $\$ 2,660.00$ | EN-H | 36\% | $\$ 1,702.40$ $\$ 1,702.40$ | \$227.99 $\$ 227.99$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$227.99 $\$ 227.99$ |
| 5 | AL410900SB | VMAX 10K 900GB 10K SAS DRV SPARE | \$1,900.00 | EN-H | 36\% | \$1,216.00 | \$228.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$228.00 |
| 5 | AL410900SBTU | VMAX 10 K 900 GB 10 K SAS DRV SPARE UPG | \$2,660.00 | EN-H | 36\% | \$1,702.40 | \$227.99 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$227.99 |
| 5 | AL410900SBU | VMAX 10K 900GB 10K SAS DRV SPARE UPG | \$2,660.00 | EN-H | 36\% | \$1,702.40 | \$227.99 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$227.99 |
| 5 | AL4153001B | VMAX 10K 300GB 15K SAS DRV R1 | \$2,150.00 | EN-H | 36\% | \$1,376.00 | \$255.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 | AL41530018TU AL4153001BU | VMAX 10 K 300 GB 15 K SAS DRV R1 UPG VMAX 10 K 300 GB 15 K SAS DRV R1 UPG | \$3,010.00 | EN-H | 36\% | \$1,926.40 | \$257.99 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$257.99 $\$ 257.99$ |
| 5 | ${ }^{\text {ALL4153001BU }}$ AL4153005B | VMAX 10 K 300 GB 15K SAS DRV R1 UPG VMAX 10 K 300 GB 15 K SAS PRV R5 ( $3+1$ ) | $\$ 3,010.00$ $\$ 2,150.00$ | EN-H | 36\% | \$1,926.40 $\$ 1,376.00$ | \$257.99 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$257.99 $\$ 258.00$ |
| 5 | AL4153005BTU | VMAX 10K 300GB 15K SAS DRV R5(3+1) UPG | \$3,010.00 | EN-H | 36\% | \$1,926.40 | \$257.99 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$255.99 |
| 5 | AL4153005BU | VMAX 10K 300GB 15 K SAS DRV R5(3+1) UPG | \$3,010.00 | EN-H | 36\% | \$1,926.40 | \$257.99 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$257.99 |
| 5 | AL4453006B | VMAX 10 K 300 GB 15 KK SAS DRV R66 (6+2) | \$2,150.00 | EN-H | 36\% | \$1,376.00 | \$258.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$258.00 |
| 5 | AL4153006BTU | VMAX 10K 300GB 15 K SAS DRV R6(6+2) UPG | \$3,010.00 | EN-H | 36\% | \$1,926.40 | \$257.99 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$257.99 \$257.99 |
| 5 5 | ${ }_{\text {ALL4153006BU }}$ | VMAX 10K 300GB 15 K SAS DRV R66 (6+2) UPG VMAX 10K 300GB 15K SAS DRV R5 $7+1$ ( | \$3,010.00 $\$ 2,150.00$ | EN-H | $36 \%$ $36 \%$ | \$1,926.40 $\$ 1,376.00$ | \$257.99 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$257.99 $\$ 258.00$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  | Page 23 | of 709 |  |  |  |  |  |  |  |


| BAND |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SKU | description | EMC LIST PRICE USD | category CODE | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 Net Price | $\begin{gathered} \text { LP MNT } \\ \text { ANNUAL } \\ \text { (PREMIUM) } \end{gathered}$ | LP MNT ANNUAL (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | Renewal |
| 5 | AL4153007BTU | VMAX 10 K 300 GB 15 K SAS DRV R5(7+1) UPG | \$3,010.00 | EN-H | 36\% | \$1,926.40 | \$257.99 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$257.99 |
| 5 | AL4153007BU | VMAX 10K 300GB 15K SAS DRV R5(7+1) UPG | \$3,010.00 | EN-H | 36\% | \$1,926.40 | \$257.99 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$257.99 |
| 5 | AL415300FB | VMAX 10 K 3000 GB 15 K SAS DRV R6(14+2) | \$2,150.00 | EN-H | 36\% | \$1,376.00 | \$258.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$258.00 |
| 5 | AL415300FBTU | VMAX 10 K 300 GB 15 K SAS DRV R6(14+2) UPG | \$3,010.00 | EN-H | 36\% | \$1,926.40 | \$257.99 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$257.99 |
| 5 | AL415300FBU | VMAX 10 K 300 GB 15 K SAS DRV R6(14+2) UPG | \$3,010.00 | EN-H | 36\% | \$1,926.40 | \$257.99 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$257.99 |
| 5 | AL415300SB | VMAX 10K 300GB 15 K SAS DRV SPARE | \$2,150.00 | EN-H | 36\% | \$1,376.00 | \$258.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$258.00 |
| 5 | AL415300SBTU | VMAX 10K 300GB 15 K SAS DRV SPARE UPG | \$3,010.00 | EN-H | 36\% | \$1,926.40 | \$257.99 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$257.99 |
| 5 | AL415300SBU | VMAX 10K 300GB 15K SAS DRV SPARE UPG | \$3,010.00 | EN-H | 36\% | \$1,926.40 | \$257.99 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$257.99 |
| 5 | AL4156001B | VMAX 10K 600GB 15K SAS DRV R1 | \$3,806.00 | EN-H | 36\% | \$2,435.84 | \$456.72 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$456.72 |
| 5 | AL4156001BTU | VMAX 10K 600GB 15K SAS DRV R1 UPG | \$5,328.00 | EN-H | 36\% | \$3,409.92 | \$456.67 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$456.67 |
| 5 | AL4156001BU | VMAX 10K 600GB 15K SAS DRV R1 UPG | \$5,328.00 | EN-H | 36\% | \$3,409.92 | \$456.67 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$456.67 |
| 5 | AL4156005B | VMAX 10K 600GB 15K SAS DRV R 5 ( $3+1$ ) | \$3,806.00 | EN-H | 36\% | \$2,435.84 | \$456.72 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$456.72 |
| 5 | AL4156005BTU | VMAX 10 K 600 GB 15 K SAS DRV R5(3+1) UPG | \$5,328.00 | EN-H | 36\% | \$3,409.92 | \$456.67 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$456.67 |
| 5 | AL4156005BU | VMAX 10 K 600 GB 15 K SAS DRV R5(3+1) UPG | \$5,328.00 | EN-H | 36\% | \$3,409.92 | \$456.67 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$456.67 |
| 5 | AL4156006B | VMAX 10K 600GB 15K SAS DRV R5(7+1) | \$3,806.00 | EN-H | 36\% | \$2,435.84 | \$456.72 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$456.72 |
| 5 | AL4156006BTU | VMAX 10 K 600GB 15 K SAS DRV R6(6+2) UPG | \$5,328.00 | EN-H | 36\% | \$3,409.92 | \$456.67 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$456.67 |
| 5 | AL4156006BU | VMAX 10 K 600 GB 15 K SAS DRV R5(7+1) UPG | \$5,328.00 | EN-H | 36\% | \$3,409.92 | \$456.67 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$456.67 |
| 5 | AL4156007B | VMAX 10K 600GB 15K SAS DRV R6(6+2) | \$3,806.00 | EN-H | 36\% | \$2,435.84 | \$456.72 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$456.72 |
| 5 | AL4156007BTU | VMAX 10 K 600 GB 15 K SAS DRV R5(7+1) UPG | \$5,328.00 | EN-H | 36\% | \$3,409.92 | \$456.67 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$456.67 |
| 5 | AL4156007BU | VMAX 10 K 600 GB 15 K SAS DRV R6(6+2) UPG | \$5,328.00 | EN-H | 36\% | \$3,409.92 | \$456.67 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$456.67 |
| 5 | AL415600FB | VMAX 10 K 600GB 15 K SAS DRV R6( $14+2$ ) | \$3,806.00 | EN-H | 36\% | \$2,435.84 | \$456.72 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$456.72 |
| 5 | AL415600FBTU | VMAX 10K 600GB 15 K SAS DRV R6(14+2) UPG | \$5,328.00 | EN-H | 36\% | \$3,409.92 | \$456.67 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$456.67 |
| 5 | AL415600FBU | VMAX 10 K 600 GB 15 K SAS DRV R6(14+2) UPG | \$5,328.00 | EN-H | 36\% | \$3,409.92 | \$456.67 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$456.67 |
| 5 | AL415600SB | VMAX 10K 600GB 15K SAS DRV SPARE | \$3,806.00 | EN-H | 36\% | \$2,435.84 | \$456.72 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$456.72 |
| 5 | AL415600SBTU | VMAX 10 K 600 GB 15 K SAS DRV SPARE UPG | \$5,328.00 | EN-H | 36\% | \$3,409.92 | \$456.67 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$456.67 |
| 5 | AL415600SBU | VMAX 10K 600GB 15K SAS DRV SPARE UPG | \$5,328.00 | EN-H | 36\% | \$3,409.92 | \$456.67 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$456.67 |
| 5 | AL47210001B | VMAX 10K 1000GB 7_2K DRIVE R1 | \$1,580.00 | EN-H | 36\% | \$1,011.20 | \$189.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$189.60 |
| 5 | AL47210001BTU | VMAX 10K 1000GB 7_2k DRIVE R1 UPG | \$2,215.00 | EN-H | 36\% | \$1,417.60 | \$189.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$189.85 |
| 5 | AL47210001BU | VMAX 10K 1000GB 7-2K DRIVE R1 UPG | \$2,215.00 | EN-H | 36\% | \$1,417.60 | \$189.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$189.85 |
| 5 | AL47210005B | VMAX 10K 1000GB 7-2K DRIVE R5(3+1) | \$1,580.00 | EN-H | 36\% | \$1,011.20 | \$189.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$189.60 |
| 5 | AL47210005BTU | VMAX 10K 1000GB $7_{-2 K}$ L DRIVE R $5(3+1)$ UPG | \$2,215.00 | EN-H | 36\% | \$1,417.60 | \$189.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$189.85 |
| 5 | AL47210005BU | VMAX 10K 1000GB 7_2K DRIVE R5(3+1) UPG | \$2,215.00 | EN-H | 36\% | \$1,417.60 | \$189.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$189.85 |
| 5 | AL47210006B | VMAX 10K 1000GB 7_2K DRIVE R6(6+2) | \$1,580.00 | EN-H | 36\% | \$1,011.20 | \$189.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$189.60 |
| 5 | AL47210006BTU | VMAX 10K 1000GB 7-2K DRIVE R6( $6+2$ ) UPG | \$2,215.00 | EN-H | 36\% | \$1,417.60 | \$189.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$189.85 |
| 5 | AL47210006BU | VMAX 10K 1000GB 7-2K DRIVE R6( $6+2$ ) UPG | \$2,215.00 | EN-H | 36\% | \$1,417.60 | \$189.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$189.85 |
| 5 | AL47210007B | VMAX 10K 1000GB 7-2K DRIVE R5(7+1) | \$1,580.00 | EN-H | 36\% | \$1,011.20 | \$189.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$189.60 |
| 5 | AL47210007BTU | VMAX 10K 1000GB $7_{2}^{2} 2 \mathrm{~K}$ DRIVE R5( $7+1$ ) UPG | \$2,215.00 | EN-H | 36\% | \$1,417.60 | \$189.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$189.85 |
| 5 | AL47210007BU | VMAX 10K 1000GB 7_2K DRIVE R5( $7+1$ ) UPG | \$2,215.00 | EN-H | 36\% | \$1,417.60 | \$189.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$189.85 |
| 5 | AL4721000FB | VMAX 10K 1000GB 7-2K DRIVE R6(14+2) | \$1,580.00 | EN-H | 36\% | \$1,011.20 | \$189.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$189.60 |
| 5 | AL4721000FBTU | VMAX 10K 1000GB 7-2K DRIVE R6(14+2) UPG | \$2,215.00 | EN-H | 36\% | \$1,417.60 | \$189.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$189.85 |
| 5 | AL4721000FBU | VMAX 10K 1000GB 7-2K DRIVE R6(14+2) UPG | \$2,215.00 | EN-H | 36\% | \$1,417.60 | \$189.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$189.85 |
| 5 | AL4721000SB | VMAX 10K 1000GB $7-2 \mathrm{LK}$ DRIVE SPARE | \$1,580.00 | EN-H | 36\% | \$1,011.20 | \$189.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$189.60 |
| 5 | AL4721000SBTU | VMAX 10K 1000GB 7_2K DRIVE SPARE UPG | \$2,215.00 | EN-H | 36\% | \$1,417.60 | \$189.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$189.85 |
| 5 | AL4721000SBU | VMAX 10K 10006B 7-2K DRIVE SPARE UPG | \$2,215.00 | EN-H | 36\% | \$1,417.60 | \$189.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$189.85 |
| 5 | AL4F11001B | VMAX 10K 100GB FLĀ-̇SH DRIVE R1 | \$3,165.00 | EN-H | 36\% | \$2,025.60 | \$379.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$379.80 |
| 5 | AL4F11001BFP | VMAX 10 K 4 G FLASH 100 GB DRV RIVE R1 FP | \$0.00 | EN-H | 36\% | \$0.00 | \$944.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$944.00 |
| 5 | AL4F11001BTU | VMAX 10K 100GB FLASH DRIVE R1 UPG | \$4,355.00 | EN-H | 36\% | \$2,787.20 | \$373.28 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$373.28 |
| 5 | AL4F11001BU | VMAX 10K 100GB FLASH DRIVE R1 UPG | \$4,355.00 | EN-H | 36\% | \$2,787.20 | \$373.28 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$373.28 |
| 5 | AL4F11005B | VMAX 10 K 100 GB FLASH DRIVE R $5(3+1)$ | \$3,165.00 | EN-H | 36\% | \$2,025.60 | \$379.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$379.80 |
| 5 | AL4F11005BFP | VMAX 10 K 4 GFLASH 100 GB DRV R5(3+1) FP | \$0.00 | EN-H | 36\% | \$0.00 | \$944.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$944.00 |
| 5 | AL4F11005BTU | VMAX 10 K 100 GB FLASH DRIVE R5(3+1) UPG | \$4,355.00 | EN-H | 36\% | \$2,787.20 | \$373.28 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$373.28 |
| 5 | AL4F11005BU | VMAX 10 K 100 GB FLASH DRIVE R5(3+1) UPG | \$4,355.00 | EN-H | 36\% | \$2,787.20 | \$373.28 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$373.28 |
| 5 | AL4F11007B | VMAX 10 K 100 GB FLASH DRIVE R $5(7+1)$ | \$3,165.00 | EN-H | 36\% | \$2,025.60 | \$379.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$379.80 |
| 5 | AL4F11007BFP | VMAX 10K 4G FLASH 100GB DRV R5(7+1) FP | \$0.00 | EN-H | 36\% | \$0.00 | \$944.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$944.00 |
| 5 | AL4F11007BTU | VMAX 10 K 100 GB FLASH DRIVE R5(7+1) UPG | \$4,355.00 | EN-H | 36\% | \$2,787.20 | \$373.28 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$373.28 |
| 5 | AL4F11007BU | VMAX 10 K 100 GB FLASH DRIVE R5( $7+1$ ) UPG | \$4,355.00 | EN-H | 36\% | \$2,787.20 | \$373.28 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$373.28 |
| 5 | AL4F100SB | VMAX 10K 100GB FLASH DRIVE SPARE | \$3,165.00 | EN-H | 36\% | \$2,025.60 | \$379.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$379.80 |
| 5 | ALLFF1100SBTU | VMAX 10 K 100 GB FLASH DRIVE SPARE UPG | \$4,355.00 | EN-H | 36\% | \$2,787.20 | \$373.28 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$373.28 |
| 5 | AL4F1100SBU | VMAX 10 K 100 GB FLASH DRIVE SPARE UPG | \$4,355.00 | EN-H | 36\% | \$2,787.20 | \$373.28 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$373.28 |
| 5 | AL4FM2001B | VMAX 10K 200GB FLASH DRIVE R1 | \$5,595.00 | EN-H | 36\% | \$3,580.80 | \$671.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$671.40 |
| 5 | AL4FM2001BFP | VMAX 10K 4G FLASH 200GB DRV RIVE R1 FP | \$0.00 | EN-H | 36\% | \$0.00 | \$1,794.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,794.00 |
| 5 | AL4FM20018TU | VMAX 10 K 200GB FLASH DRIVE R1 UPG | \$7,830.00 | EN-H | 36\% | \$5,011.20 | \$671.12 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$671.12 |
| 5 5 | AL4FM2001BU | VMAX 10K 200GB FLASH DRIVE R1 UPG | \$77.830.00 | EN-H | 36\% | \$5,011.20 | \$671.12 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 5 | AL4FM2005B AL4FM2005BPP | VMAX 10 K 200 GB FLASH DRIVE R5(3+1) VMAX 10 K 4 G FLASH 200GB DRV R5 $3+1)$ FP | \$5,595.00 | EN-H | $36 \%$ $36 \%$ | \$3,580.80 \$0.00 | \$671.40 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 671.40$ $\$ 1,794.00$ |
| 5 | AL4FM2005BEP AL4FM2005BTU |  | \$7,830.00 | EN-H | 36\% | \$50.00 | \$1,794.00 $\$ 671.12$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$1,794.00 $\$ 671.12$ |
| 5 | AL4FM2005BU | VMAX 10K 200GB FLASH DRIVE R5( $3+1$ ) UPG | \$7,830.00 | EN-H | 36\% | \$5,011.20 | \$671.12 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$671.12 |
| 5 | AL4FM2007B | VMAX 10K 200GB FLASH DRIVE R $5(7+1)$ | \$5,595.00 | EN-H | 36\% | \$3,580.80 | \$671.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$671.40 |
| 5 | AL4FM2007BFP | VMAX 10K 4G FLASH 200GB DRV R5(7+1) FP | \$0.00 | EN-H | 36\% | \$0.00 | \$1,794.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,794.00 |
| 5 | AL4FM2007BTU | VMAX 10 K 200 GB FLASH DRIVE R5(7+1) UPG | \$7,830.00 | EN-H | 36\% | \$5,011.20 | \$671.12 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$671.12 |
| 5 | AL4FM2007BU | VMAX 10 K 200 GB FLASH DRIVE R5( $7+1$ ) UPG | \$7,830.00 | EN-H | 36\% | \$5,011.20 | \$671.12 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$671.12 |
| 5 | AL4FM200SB | VMAX 10K 200GB FLASH DRIVE SPARE | \$5,595.00 | EN-H | 36\% | \$3,580.80 | \$671.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$671.40 |
| 5 | AL4FM200SBTU | VMAX 10 K 200 GB FLASH DRIVE SPARE UPG | \$7,830.00 | EN-H | 36\% | \$5,011.20 | \$671.12 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$671.12 |
| 5 | AL4FM200SBU | VMAX 10K 200GB FLASH DRIVE SPARE UPG | \$7,830.00 | EN-H | 36\% | \$5,011.20 | \$671.12 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$671.12 |
| 5 | AL4FM4001B | VMAX 10K 400GB FLASH DRIVE R1 | \$10,615.00 | EN-H | 36\% | \$6,793.60 | \$1,273.80 | \$0.00 | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 1,273.80$ $\$ 3,402.00$ |
| 5 | AL4FM40018FP | VMAX 10 K 4 GGLASH 400 GB DRV RIVE R1 FP | $\$ 0.00$ $\$ 1485500$ | EN-H | 36\% | $\$ 0.00$ $\$ 9.507 .20$ | \$3,402.00 $\$ 1.273 .25$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |  |
| 5 | AL4FM40018TU AL4FM4001BU | VMAX 10 K 400GB FLASH DRIVE R1 UPG VMAX 10k 400GB FLASH DRIVE R1 UPG | \$14,855.00 | EN-H | 36\% | ${ }_{\text {\$9,507. }} \mathbf{9 0 7 . 2 0}$ | $\$ 1,273.25$ $\$ 1,273.25$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 1,273.25$ $\$ 1,273.25$ |
| 5 | AL4FM4005B | VMAX 10K 400GB FLASH DRIVE R5(3+1) | \$10,615.00 | EN-H | 36\% | \$6,793.60 | \$1,273.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,273.80 |
| 5 | AL4FM4005BFP | VMAX 10K 4G FLASH 400GB DRV R5(3+1) FP | \$0.00 | EN-H | 36\% | \$0.00 | \$3,402.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,402.00 |

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| BAND |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SKU | DESCRIPTION | EMC LIST PRICE USD | CATEGORY CODE | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | LP MNT ANNUAL (PREMIUM) | LP MNT ANNUAL (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | Renewal |
| 5 | SD-VFP1-40KU | PROMO 100GB VFP40K 32U | \$0.00 | EN-H | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SD-VFP2-40K | PROMO 100GB VFP40K 192 | \$0.00 | EN-H | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SD-VFP2-40KU | PROMO 100GB VFP 40 K 48 U | \$0.00 | EN-H | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SD-VFP3-40K | PROMO 200GB VFP40K 96 | \$0.00 | EN-H | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SD-VFP3-40KU | PROMO 100GB VFP40K 96U | \$0.00 | EN-H | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SD-VFP4-40K | PROMO 200GB VFP40K 192 | \$0.00 | EN-H | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SD-VFP4-40KU | PROMO 200GB VFP 40 K 32 U | \$0.00 | EN-H | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SD-VFP5-40K | PROMO 400GB VFP40K 96 | \$0.00 | EN-H | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SD-VFP5-40KU | PROMO 200GB VFP 40 K 48 U | \$0.00 | EN-H | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SD-VFP6-40K | PROMO 400GB VFP40K 192 | \$0.00 | EN-H | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SD-VFP6-40KU | PROMO 200GB VFP40K 96U | \$0.00 | EN-H | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SD-VFP7-40KU | PROMO 400GB VFP40K 32U | \$0.00 | EN-H | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SD-VFP8-40KU | PROMO 400GB VFP40K 48U | \$0.00 | EN-H | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SD-VFP9-40KU | PROMO 400GB VFP40K 96U | \$0.00 | EN-H | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SVDBPERDOR1P | VMAX 40K DRIVE BAY PERF DOOR $1 P$ | \$620.00 | EN-H | 36\% | \$396.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SVDBPERFDOOR | VMAX 40K DRIVE BAY PERF DOOR | \$620.00 | EN-H | 36\% | \$396.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SVDBSOLDOOR | VMAX 40K DRIVE BAY SOLID DOOR | \$620.00 | EN-H | 36\% | \$396.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SVDBSOLDOR1P | VMAX 40K DRIVE BAY SOLID DOOR 1P | \$620.00 | EN-H | 36\% | \$396.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SYM-OM4-100M | OM4 50/125 MICRON OPTICAL CABLE; LC- LC; | \$1,000.00 | EN-H | 36\% | \$640.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SYM-OM4-10M | OM4 50/125 MICRON OPTICAL CABLE; LC-LC; | \$320.00 | EN-H | 36\% | \$204.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SYM-OM4-1M | OM4 50/125 MICRON OPTICAL CABLE; LC-LC; | \$255.00 | EN-H | 36\% | \$163.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SYM-OM4-30M | OM4 50/125 MICRON OPTICAL CABLE; LC-LC; | \$465.00 | EN-H | 36\% | \$297.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SYM-OM4-3M | OM4 50/125 MICRON OPTICAL CABLE; LC-LC; | \$255.00 | EN-H | 36\% | \$163.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SYM-OM4-50M | OM4 50/125 MICRON OPTICAL CABLE; LC-LC; | \$630.00 | EN-H | 36\% | \$403.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SYM-OM4-5M | OM4 50/125 MICRON OPTICAL CABLE; LC-LC; | \$290.00 | EN-H | 36\% | \$185.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VF4103001B | VMAX 40K 4G 10K 300GB DRIVE | \$1,130.00 | EN-H | 36\% | \$723.20 | \$135.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$135.60 |
| 5 | VF4103001BTU | VMAX 40K 4G 10K 300GB DRIVE UPG TAA | \$1,580.00 | EN-H | 36\% | \$1,011.20 | \$135.42 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$135.42 |
| 5 | VFF4103001BU | VMAX 40K 4G 10K 300GB DRIVE UPG | \$1,580.00 | EN-H | 36\% | \$1,011.20 | \$135.42 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$135.42 |
| 5 | VF4103001C | VMAX 40K 4 G 10 K 300 GB DRIVE IBM-i | \$1,130.00 | EN-H | 36\% | \$723.20 | \$135.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$135.60 |
| 5 | VF4103001CTU | VMAX 40K 4 G 10 K 300 GB DRIVE IBMi UPG TAA | \$1,580.00 | EN-H | 36\% | \$1,011.20 | \$135.42 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$135.42 |
| 5 | VF4103001CU | VMAX 40K 4 G 10 K 300 GB DRIVE IBM-I UPG | \$1,580.00 | EN-H | 36\% | \$1,011.20 | \$135.42 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$135.42 |
| 5 | VF4106001B | VMAX 40K 4G 10K 600GB DRIVE | \$1,765.00 | EN-H | 36\% | \$1,129.60 | \$211.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$211.80 |
| 5 | VF4106001BTU | VMAX 40K 4G 10K 600GB DRIVE UPG TAA | \$2,470.00 | EN-H | 36\% | \$1,580.80 | \$211.71 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$211.71 |
| 5 | VF4106001BU | VMAX 40K 4 G 10 K 600 GB DRIVE UPG | \$2,470.00 | EN-H | 36\% | \$1,580.80 | \$211.71 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$211.71 |
| 5 | VF4106001C | VMAX 40K 4G 10K 600GB DRIVE IBM-I | \$1,765.00 | EN-H | 36\% | \$1,129.60 | \$211.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$211.80 |
| 5 | VF4106001CTU | VMAX 40K 4 G 10K 600GB DRIVE IBMi UPG TAA | \$2,470.00 | EN-H | 36\% | \$1,580.80 | \$211.71 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$211.71 |
| 5 | VF4106001CU | VMAX 40K 4G 10K 600GB DRIVE IBM-i UPG | \$2,470.00 | EN-H | 36\% | \$1,580.80 | \$211.71 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$211.71 |
| 5 | VF4153001B | VMAX 40K 4 G 15 K 300 GB DRIVE | \$1,425.00 | EN-H | 36\% | \$912.00 | \$171.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$171.00 |
| 5 | VF4153001BTU | VMAX 40K 4G 15K 300GB DRIVE UPG TAA | \$1,995.00 | EN-H | 36\% | \$1,276.80 | \$171.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$171.00 |
| 5 | VF4153001BU | VMAX 40K 4G 15K 300GB DRIVE UPG | \$1,995.00 | EN-H | 36\% | \$1,276.80 | \$171.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$171.00 |
| 5 | VF4153001C | VMAX 40K 4 G 15 K 300 GB DRIVE IBM-i | \$1,425.00 | EN-H | 36\% | \$912.00 | \$171.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$171.00 |
| 5 | VF4153001CTU | VMAX 40K 4 G 15 K 300 GB DRIVE IBMi UPG TAA | \$1,995.00 | EN-H | 36\% | \$1,276.80 | \$171.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$171.00 |
| 5 | VF4153001CU | VMAX 40K 4 G 15 K 300 GB DRIVE IBM-i UPG | \$1,995.00 | EN-H | 36\% | \$1,276.80 | \$171.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$171.00 |
| 5 | VF4156001B | VMAX 40K 4 G 15K 600GB DRIVE | \$2,315.00 | EN-H | 36\% | \$1,481.60 | \$277.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$277.80 |
| 5 | VF4156001BTU | VMAX 40K 4G 15K 600GB DRIVE UPG TAA | \$3,240.00 | EN-H | 36\% | \$2,073.60 | \$277.71 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$277.71 |
| 5 | VF4156001BU | VMAX 40K 4 G 15K 600GB DRIVE UPG | \$3,240.00 | EN-H | 36\% | \$2,073.60 | \$277.71 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$277.71 |
| 5 | VF4156001C | VMAX 40K 4G 15K 600GB DRIVE IBM-i | \$2,315.00 | EN-H | 36\% | \$1,481.60 | \$277.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$277.80 |
| 5 | VF4156001CTU | VMAX 40K 4 G 15K 600GB DRIVE IBMi UPG TAA | \$3,240.00 | EN-H | 36\% | \$2,073.60 | \$277.71 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$277.71 |
| 5 | VF4156001CU | VMAX 40K 4 G 15K 600GB DRIVE IBM-I UPG | \$3,240.00 | EN-H | 36\% | \$2,073.60 | \$277.71 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$277.71 |
| 5 | VFF4F11001B | VMAX 40K 4G FLASH 100GBDRIVE | \$3,255.00 | EN-H | 36\% | \$2,083.20 | \$390.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$390.60 |
| 5 | VFFFP11001BU | VMAX 40K 4G FLASH 100 GBDRIVE UPG | \$4,480.00 | EN-H | 36\% | \$2,867.20 | \$383.99 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$383.99 |
| 5 5 | VFFFP11001C VF4F11001CU | VMAX 40K 4G FLASH 100 GBDRIVE IBM-i VMAX 40K 4 G FLASH 100GBDRIV IBM-I UPG | $\$ 3,255.00$ $\$ 4,480.00$ | EN-H EN-H | $36 \%$ $36 \%$ | $\$ 2,083.20$ $\$ 2,867.20$ | $\$ 390.60$ $\$ 383.99$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$390.60 $\$ 383.99$ |
| 5 | VF4F11002BFP | VMAX 40K 4G FLASH 100GB DRV FP | $\$ 4,480.00$ $\$ 0.00$ | EN-H | 36\% | \$2,867.20 $\$ 0.00$ | \$387.99 $\$ 97200$ | \$0.00 | \$0.00 | \$ $\$ 0.00$ | \$0.00 | \$972.00 |
| 5 | VF4F11002CFP | VMAX 40K 4G FLASH 100GB DRV FP | \$0.00 | EN-H | 36\% | \$0.00 | \$972.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$972.00 |
| 5 | VF4F12001B | VMAX 40K 4G FLASH 200GBDRIVE | \$5,765.00 | EN-H | 36\% | \$3,689.60 | \$691.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$691.80 |
| 5 | VF4F 12001BU | VMAX 40K 4G FLASH 200GBDRIVE UPG | \$8,075.00 | EN-H | 36\% | \$5,168.00 | \$692.12 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$692.12 |
| 5 | VF4F 12001 C | VMAX 40K 4G FLASH 200GBDRIVE IBM-i | \$5,765.00 | EN-H | 36\% | \$3,689.60 | \$691.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$691.80 |
| 5 | VF4F12001CU | VMAX 40K 4G FLASH 200GBDRIVE IBM-i UPG | \$8,075.00 | EN-H | 36\% | \$5,168.00 | \$692.12 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$692.12 |
| 5 | VF4F12002BFP | VMAX 40K 4G FLASH 200GB DRV FP | \$0.00 | EN-H | 36\% | \$0.00 | \$1,850.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,850.00 |
| 5 | VF4F 12002CFP | VMAX 40K 4G FLASH 200GB DRV FP | \$0.00 | EN-H | 36\% | \$0.00 | \$1,850.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,850.00 |
| 5 | VF4F14001B | VMAX 40K 4G FLASH 400GB DRIVE | \$10,940.00 | EN-H | 36\% | \$7,001.60 | \$1,312.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,312.80 |
| 5 | VF4F14001BU | VMAX 40K 4G FLASH 400GB DRIVE UPG | \$15,310.00 | EN-H | 36\% | \$9,798.40 | \$1,312.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,312.25 |
| 5 | VFFF 14001 C | VMAX 40K 4G FLASH 400GB DRIVE IBM-i | \$10,940.00 | EN-H | 36\% | \$7,001.60 | \$1,312.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,312.80 |
| 5 | VF4F14001CU | VMAX 40K 4G FLASH 400GB DRIVE IBM-UPG | \$15,310.00 | EN-H | 36\% | \$9,798.40 | \$1,312.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,312.25 |
| 5 | VF4F 14002BFP | VMAX 40K 4G FLASH 400GB DRV FP | \$0.00 | EN-H | 36\% | \$0.00 | \$3,507.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,507.00 |
| 5 | VF4F 14002CFP | VMAX 40K 4G FLASH 400GB DRV FP | \$0.00 | EN-H | 36\% | \$0.00 | \$3,507.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,507.00 |
| 5 | VF4FM8001B | VMAX 40K 4G FLASH 800 GB DRIVE | \$19,330.00 | EN-H | 36\% | \$12,371.20 | \$2,319.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,319.60 |
| 5 | VF4FM80018TU | VMAX 40K 4G FLASH 800GB DRIVE UPG | \$27,060.00 | EN-H | 36\% | \$17,318.40 | \$2,319.37 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,319.37 |
| 5 | VF4FM8002BFP | VMAX 40K 4G FLASH 800GB DRIVE FP | \$29,540.00 | EN-H | 36\% | \$ $\$ 178,31805.60$ | $\$ 2,319.37$ $\$ 9,329.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 $\$ 0.00$ | \$0.00 | \$9,329.00 |
|  | VG10-DCD-10 | VNX File and Software for VG10=IC | \$0.00 | EN-H | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VG10-DCD-20 | VNX File and Software for VG10=IC | \$0.00 | EN-H | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VG10-DCD-40 | VNX File and Software for VG10=IC | \$0.00 | EN-H | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VG10-DM | VNX NAS GATEWAY 1 VG10 DATA MOVER | \$13,100.00 | EN-H | 36\% | \$8,384.00 | \$1,572.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,572.00 |
| 5 | VG10-DME | VNX NAS GATEWAY ENCL 1 VG10 DATA MOVER | \$17,030.00 | EN-H | 36\% | \$10,899.20 | \$2,043.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,043.60 |
| 5 | VG10-DM-U | VNX NAS GATEWAY 1 VG10 DATA MOVER-UPG | \$17,030.00 | EN-H | 36\% | \$10,899.20 | \$1,571.87 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$1,571.87 $\$ 0.00$ S |
| 5 5 | VG50-2-DOC-DB | PTT FOR 2 DM VG50 GATEWAY IN DRIVE BAY PTT for 2 DM VG50 Gateway in System Bay | $\$ 0.00$ $\$ 0.00$ | EN-H | $36 \%$ $36 \%$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | VG50-3-DOC-DB | PTT for 3 DM VG50 Gateway in Drive Bay | \$0.00 | EN-H | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |














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| BAND | SKU | dESCRIPTION |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | EMC LIST PRICE USD | CATEGORY CODE | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | $\begin{gathered} \text { LP MNT } \\ \text { ANNUAL } \\ \text { (PREMIUM) } \end{gathered}$ | LP MNT ANNUAL (STANDARD) (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | RENEWAL |
| 5 | ESP-1C02 | ESP 20 K 1 1TB ( $15-25 \mathrm{~TB}$ ) | \$0.00 | EN-S | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | ESP-1003 | ESP 20K 1TB (26-40TB) | \$0.00 | EN-S | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | ESP-1C04 | ESP 20K 1TB (41-60TB) | \$0.00 | EN-S | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | ESP-1C05 | ESP 20K 1TB (61-1007B) | \$0.00 | EN-S | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | ESP-1C06 | ESP 20K 1TB (101-150TB) | \$0.00 | EN-S | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | ESP-1C07 | ESP 20K 1TB (151-250TB) | \$0.00 | EN-S | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | ESP-1008 | ESP 20K 1TB (251-4007B) | \$0.00 | EN-S | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | ESP-1C09 | ESP 20K 1TB (401-600TB) | \$0.00 | EN-S | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | ESP-1C10 | ESP 20K 1 1TB (601-1000TB) | \$0.00 | EN-S | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | ESP-1C11 | ESP 20K 1TB (1001TB OR GREATER) | \$0.00 | EN-S | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | ESP-1N01 | ESP 20K 1TB (0-14TB) NLT3 | \$0.00 | EN-S | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | ESP-1N02 | ESP 20K 1TB (15-25TB) NLT3 | \$0.00 | EN-S | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | ESP-1N03 | ESP 20K 1TB (26-40TB) NLT3 | \$0.00 | EN-S | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | ESP-1N04 | ESP 20K 1TB (41-60TB) NLT3 | \$0.00 | EN-S | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | ESP-1N05 | ESP 20K 1TB (61-100TB) NLT3 | \$0.00 | EN-S | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | ESP-1N06 | ESP 20K 1TB (101-15007B) NLT3 | \$0.00 | EN-S | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | ESP-1N07 | ESP 20 K 1 1TB ( $151-250 \mathrm{~TB}$ ) NLT3 | \$0.00 | EN-S | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | ESP-1N08 | ESP 20 K 1 TB (251-400TB) NLT3 | \$0.00 | EN-S | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | ESP-1N09 | ESP 20 K 1 1TB (401-6007B) NLT3 | \$0.00 | EN-S | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | ESP-1N10 | ESP 20K 1TB (601-1000TB) NLT3 | \$0.00 | EN-S | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | ESP-1N11 | ESP 20 K 1 TB ( 1001 TB OR GREATER) NLT3 | \$0.00 | EN-S | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | ESP-1UPG | ESP 20K BASE UPGRADE | \$0.00 | EN-S | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EZSM-1ADDBASE | EZSM 20 K BASE LIC \& PROD ADD | \$4,820.00 | EN-S | 36\% | \$3,084.80 | \$867.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$867.60 |
| 5 | EZSM-1ADD-C01 | EZSM 20K 1TB (0-14TB) ADD | \$850.00 | EN-S | 36\% | \$544.00 | \$153.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$153.00 |
| 5 | EZSM-1ADD-C02 | EZSM 20K 1TB (15-25TB) ADD | \$800.00 | EN-S | 36\% | \$512.00 | \$144.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$144.00 |
| 5 | EZSM-1ADD-C03 | EZSM 20K 1TB (26-40TB) ADD | \$700.00 | EN-S | 36\% | \$448.00 | \$126.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$126.00 |
| 5 | EZSM-1ADD-C04 | EZSM 20K 1TB (41-60TB) ADD | \$650.00 | EN-S | 36\% | \$416.00 | \$117.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$117.00 |
| 5 | EZSM-1ADD-C05 | EZSM 20K 1TB (61-100TB) ADD | \$630.00 | EN-S | 36\% | \$403.20 | \$113.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$113.40 |
| 5 | EZSM-1ADD-C06 | EZSM 20K 1TB (101-150TB) ADD | \$560.00 | EN-S | 36\% | \$358.40 | \$100.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$100.80 |
| 5 | EZSM-1ADD-C07 | EZSM 20K 1TB (151-250TB) ADD | \$500.00 | EN-S | 36\% | \$320.00 | \$90.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$90.00 |
| 5 | EZSM-1ADD-C08 | EZSM 20K 1TB (251-400TB) ADD | \$430.00 | EN-S | 36\% | \$275.20 | \$77.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$77.40 |
| 5 | EZSM-1ADD-C09 | EZSM 20K 1TB (401-600TB) ADD | \$380.00 | EN-S | 36\% | \$243.20 | \$68.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$68.40 |
| 5 | EZSM-1ADD-C10 | EZSM 20K 1TB (601-1000TB) ADD | \$330.00 | EN-S | 36\% | \$211.20 | \$59.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$59.40 |
| 5 | EZSM-1ADD-C11 | EZSM 20K 1TB (1001TB OR GREATER) AD | \$280.00 | EN-S | 36\% | \$179.20 | \$50.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$50.40 |
| 5 | EZSM-1ADD-N01 | EZSM 20K ADD 1TB (0-14TB) NLT3 | \$430.00 | EN-S | 36\% | \$275.20 | \$77.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$77.40 |
| 5 | EZSM-1ADD-N02 | EZSM 20K ADD 1TB (15-25TB) NLT3 | \$400.00 | EN-S | 36\% | \$256.00 | \$72.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$72.00 |
| 5 | EZSM-1ADD-N03 | EZSM 20K ADD 1TB (26-40TB) NLT3 | \$350.00 | EN-S | 36\% | \$224.00 | \$63.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$63.00 |
| 5 | EZSM-1ADD-N04 | EZSM 20K ADD 1TB (41-60TB) NLT3 | \$330.00 | EN-S | 36\% | \$211.20 | \$59.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$59.40 |
| 5 | EZSSM-ADD-N05 | EZSM 20K ADD 1TB (61-100TB) NLT3 | \$310.00 | EN-S | 36\% | \$198.40 | \$55.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$55.80 |
| 5 | EZSM-1ADD-N06 | EZSM 20K ADD 1TB (101-150TB) NLT3 | \$280.00 | EN-S | 36\% | \$179.20 | \$50.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$50.40 |
| 5 | EZSM-1ADD-N07 | EZSM 20K ADD 1TB (151-250TB) NLT3 | \$250.00 | EN-S | 36\% | \$160.00 | \$45.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$45.00 |
| 5 | EZSM-1ADD-N08 | EZSM 20K ADD 1TB (251-400TB) NLT3 | \$220.00 | EN-S | 36\% | \$140.80 | \$39.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$39.60 |
| 5 | EZSM-1ADD-N09 | EZSM 20K ADD 1TB (401-600TB) NLT3 | \$190.00 | EN-S | 36\% | \$121.60 | \$34.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$34.20 |
| 5 | EZSM-1ADD-N10 | EZSM 20K ADD 1TB (601-1000TB) NLT3 | \$160.00 | EN-S | 36\% | \$102.40 | \$28.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$28.80 |
| 5 | EZSM-1ADD-N11 | EZSM 20K ADD 1TB (1001TB OR GRTR) NLT3 | \$140.00 | EN-S | 36\% | \$89.60 | \$25.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$25.20 |
| 5 | EZSM-1ADD-R01 | EZSM REG 20K 1TB (0-14TB) ADD | \$1,700.00 | EN-S | 36\% | \$1,088.00 | \$306.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$306.00 |
| 5 | EZSM-1ADD-R02 | EZSM REG 20K 1TB (15-25TB) ADD | \$1,600.00 | EN-S | 36\% | \$1,024.00 | \$288.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$288.00 |
| 5 | EZSM-1ADD-R03 | EZSM REG 20K 1TB (26-40TB) ADD | \$1,410.00 | EN-S | 36\% | \$902.40 | \$253.80 | \$0.00 | \$0.00 | \$0.00 | $\$ 0.00$ | \$253.80 |
| 5 | EZSM-1ADD-R04 | EZSM REG 20K 1TB (41-60TB) ADD | \$1,300.00 | EN-S | 36\% | \$832.00 | \$234.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$234.00 |
| 5 | EZSM-1ADD-R05 | EZSM REG 20K 1TB (61-1007B) ADD | \$1,250.00 | EN-S | 36\% | $\$ 800.00$ $\$ 72320$ | $\$ 225.00$ $\$ 203.40$ | $\$ 0.00$ $\$ 000$ | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$225.00 $\$ 203.40$ |
| 5 | EZSM-1ADD-R06 | EZSM REG 20 K 1 1TB (101-1507B) ADD | \$1,130.00 | EN-s | 36\% | \$723.20 | \$203.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$203.40 |
| 5 | EZSS-1ADD-R07 | EZSM REG 20K 1TB (151-2507B) ADD | \$1,000.00 | EN-S | 36\% | \$640.00 | \$180.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$180.00 |
| 5 | EZSM-1ADD-R08 | EZSM REG 20K 1TB ( $251-40007 \mathrm{~T}$ ) ADD | \$870.00 | EN-S | 36\% | \$556.80 | \$156.60 | \$0.00 | \$0.00 | \$0.00 | ${ }_{\$ 0.00}$ | $\$ 156.60$ $\$ 13680$ |
| 5 | EZSM-1ADD-R09 | EZSM REG 20K 1TB (401-600TB) ADD | \$760.00 | EN-S | $36 \%$ $36 \%$ | $\$ 486.40$ $\$ 422.40$ | $\$ 136.80$ $\$ 118.80$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |  |
| 5 | EZSM-1ADD-R11 | EZSM REG 20K 1TB ( $601-1000 \mathrm{~TB}$ ) ADD EZSM REG $20 \mathrm{~K} 1 \mathrm{~TB}(1001$ TB+ ADD | \$660.00 | EN-S | 36\% | \$422.40 | \$118.80 | \$0.00 | \$\$0.00 | \$0.00 | \$0.00 | \$118.80 $\$ 102.60$ |
| 5 | EZSM1ADD-RBAS | EZSM REG 20K BASE LICENSE | \$9,640.00 | EN-S | 36\% | \$6,169.60 | \$1,735.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,735.20 |
| 5 | EZSM-1ADD-RUP | EZSM REG 20K base upgrade | \$0.00 | EN-S | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EZSM-1ADD-UPG | EZSM 20K ADD UPGRADE+C183 | \$0.00 | EN-S | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EZSM-1BASE | EZSM 20K BASE LIC \& PROD | \$9,640.00 | EN-S | 36\% | \$6,169.60 | \$1,735.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,735.20 |
| 5 | EZSM-1C01 | EZSM 20K 1TB (0-14TB) | \$1,700.00 | EN-S | 36\% | \$1,088.00 | \$306.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$306.00 |
| 5 | EZSM-1C02 | EZSM 20K 1TB (15-25TB) | \$1,600.00 | EN-S | 36\% | \$1,024.00 | \$288.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$288.00 |
| 5 | EZSM-1C03 | EZSM 20K 1TB (26-40TB) | \$1,410.00 | EN-S | 36\% | \$902.40 | \$253.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$253.80 |
| 5 | EZSM-1C04 | EZSM 20K 1TB (41-60TB) | \$1,300.00 | EN-S | 36\% | \$832.00 | \$234.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$234.00 |
| 5 | EZSM-1C05 | EZSM 20K 1TB (61-100TB) | \$1,250.00 | EN-S | 36\% | \$800.00 | \$225.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$225.00 |
| 5 | EZSM-1C06 | EZSM 20K 1TB (101-150TB) | \$1,130.00 | EN-S | 36\% | \$723.20 | \$203.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 203.40$ $\$ 180.00$ |
| 5 |  |  | \$1,000.00 | EN-S | 36\% | \$640.00 | \$180.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 | EZSM-1C08 | EZSM 20K 1TB (251-4007B) EZSM 20 K 1 TB (401-600TB) | \$870.00 | EN-S | 36\% | \$556.80 | \$156.60 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$156.60 $\$ 136.80$ |
| 5 | EZSM-1C10 | EZSM 20K 1TB (601-1000TB) | \$660.00 | EN-S | 36\% | \$422.40 | \$118.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$118.80 |
| 5 | EZSM-1C11 | EZSM 20K 1TB (1001TB OR GREATER) | \$570.00 | EN-S | 36\% | \$364.80 | \$102.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$102.60 |
| 5 | EZSM-1N01 | EZSM 20K 1TB (0-14TB) NLT3 | \$850.00 | EN-S | 36\% | \$544.00 | \$153.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$153.00 |
| 5 | EZSM-1N02 | EZSM 20K 1TB (15-25TB) NLT3 | \$800.00 | EN-S | 36\% | \$512.00 | \$144.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$144.00 |
| 5 | EZSM- 1 N03 | EZSM 20K 1TB (26-40TB) NLT3 | \$700.00 | EN-S | 36\% | \$448.00 | \$126.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$126.00 |
| 5 | EZSM-1N04 | EZSM 20K 1TB (41-60TB) NLT3 | \$650.00 | EN-S | 36\% | \$416.00 | \$117.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 117.00$ $\$ 113.40$ |
| 5 | EZSSM-1N06 | EZSS 20K 11B (61-100TB) ${ }^{\text {chet3 }}$ | \$630.00 $\$ 560.00$ | EN-S | 36\% | \$403.20 $\$ 358.40$ | \$113.40 $\$ 100.80$ | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$113.40 $\$ 100.80$ |
| 5 | EZSM-1N07 | EZSM 20K 1TB (151-250TB) NLT3 | \$500.00 | EN-S | 36\% | \$320.00 | \$90.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$90.00 |
|  | EZSM-1N08 | EZSM 20K 1TB (251-400тB) NLT3 | \$430.00 | EN-S | 36\% | \$275.20 | \$77.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$77.40 |
| 5 | EZSM-1N09 | EZSM 20K 1TB (401-600TB) NLT3 | \$380.00 | EN-S | 36\% | \$243.20 | \$68.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$68.40 |




|  |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| BAND | SKU | DESCRIPTION | EMC LIST PRICE USD | $\begin{aligned} & \text { CATEGORY } \\ & \text { CODE } \end{aligned}$ | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | $\begin{gathered} \text { LP MNT } \\ \text { ANNUAL } \\ \text { (PREMIUM) } \end{gathered}$ | LP MNT ANNUAL (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | Renewal |
| 5 | SRDFCE20KRUP | SRDF-CE 20K REPL BASE UPGRADE | \$0.00 | EN-S | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SRDFCE20KUPG | SRDF-CE 2KK BASE UPGRADE | \$0.00 | ENS | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 203.40$ |
| 5 | SRDF-CEM-2BAS | SRDF-CE 40K BASE LICENSE | \$0.00 | EN-S | 36\% | \$0.00 | \$203.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$203.40 |
| 5 | SRDF-CEM-2C01 | SRDF-CE 40K 1TB (0-14TB) | \$0.00 | EN-S | 36\% | \$0.00 | \$45.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$45.00 |
| 5 | SRDF-CEM-2C02 | SRDF-CE 40K 1TB (15-25TB) | \$0.00 | EN-S | 36\% | \$0.00 | \$39.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$39.60 |
| 5 | SRDF-CEM-2C03 | SRDF-CE 40K 1TB (26-40TB) | \$0.00 | EN-S | 36\% | \$0.00 | \$36.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$36.00 |
| 5 | SRDF-CEM-2C04 | SRDF-CE 40K 1TB (41-60TB) | \$0.00 | EN-S | 36\% | \$0.00 | \$32.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$32.40 |
| 5 | SRDF-CEM-2C05 | SRDF-CE 40K 1TB (61-1007B) | \$0.00 | EN-S | 36\% | \$0.00 | \$28.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$28.80 |
| 5 | SRDF-CEM-2C06 | SRDF-CE 40K 1TB (101-150TB) | \$0.00 | EN-S | 36\% | \$0.00 | \$25.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$25.20 |
| 5 | SRDF-CEM-2C07 | SRDF-CE 40K 1TB (151-250TB) | \$0.00 | EN-S | 36\% | \$0.00 | \$23.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$23.40 |
| 5 | SRDF-CEM-2C08 | SRDF-CE 40K 1TB (251-400TB) | \$0.00 | EN-S | 36\% | \$0.00 | \$19.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$19.80 |
| 5 | SRDF-CEM-2C09 | SRDF-CE 40K 1TB (401-6007B) | \$0.00 | EN-S | 36\% | \$0.00 | \$14.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$14.40 |
| 5 | SRDF-CEM-2C10 | SRDF-CE 40K 1TB (601-10007B) | \$0.00 | EN-S | 36\% | \$0.00 | \$14.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$14.40 |
| 5 | SRDF-CEM-2C11 | SRDF-CE 40K 1 TB(1001TB or greater) | \$0.00 | EN-S | 36\% | \$0.00 | \$12.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$12.60 |
| 5 | SRDF-CEM-2N01 | SRDF-CE 40K 1 TB (0-14TB) NLT3 | \$0.00 | EN-S | 36\% | \$0.00 | \$21.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$21.60 |
| 5 | SRDF-CEM-2N02 | SRDF-CE 40K 1TB (15-25TB) NLT3 | \$0.00 | EN-S | 36\% | \$0.00 | \$19.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$19.80 |
| 5 | SRDF-CEM-2N03 | SRDF-CE 40K 1TB (26-40TB) NLT3 | \$0.00 | EN-S | 36\% | \$0.00 | \$18.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$18.00 |
| 5 | SRDF-CEM-2N04 | SRDF-CE 40K 1TB (41-60TB) NLT3 | \$0.00 | EN-S | 36\% | \$0.00 | \$16.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$16.20 |
| 5 | SRDF-CEM-2N05 | SRDF-CE 40K 1TB (61-1007B) NLT3 | \$0.00 | EN-S | 36\% | \$0.00 | \$14.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$14.40 |
| 5 | SRDF-CEM-2N06 | SRDF-CE 40K 1TB (101-150TB) NLT3 | \$0.00 | EN-S | 36\% | \$0.00 | \$12.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$12.60 |
| 5 | SRDF-CEM-2N07 | SRDF-CE 40K 1TB (151-250TB) NLT3 | \$0.00 | ENS | 36\% | \$0.00 | \$10.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$10.80 |
| 5 | SRDF-CEM-2N08 | SRDF-CE 40K 1TB (251-400тB) NLT3 | \$0.00 | EN-S | 36\% | \$0.00 | \$9.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$9.00 |
| 5 | SRDF-CEM-2N09 | SRDF-CE 40K 1TB (401-6007B) NLT3 | \$0.00 | EN-S | 36\% | \$0.00 | \$7.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$7.20 |
| 5 | SRDF-CEM-2N10 | SRDF-CE 40K 1TB (601-1000TB) NLT3 | \$0.00 | EN-S | 36\% | \$0.00 | \$7.02 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$7.02 |
| 5 | SRDF-CEM-2N11 | SRDF-CE 40K 1TB(1001TB or greater) NLT3 | \$0.00 | EN-S | 36\% | \$0.00 | \$6.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6.30 |
| 5 | SRDF-CEM-2R01 | SRDF-CE 40K REPL 1 TB (0-14TB) | \$0.00 | EN-S | 36\% | \$0.00 | \$50.58 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$50.58 |
| 5 | SRDF-CEM-2R02 | SRDF-CE 40K REPL 1 1TB (15-25TB) | \$0.00 | EN-S | 36\% | \$0.00 | \$38.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$38.70 |
| 5 | SRDF-CEM-2R03 | SRDF-CE 40K REPL 1 1'B (26-40TB) | \$0.00 | EN-S | 36\% | \$0.00 | \$41.04 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$41.04 |
| 5 | SRDF-CEM-2R04 | SRDF-CE 40K REPL 1 18B (41-60TB) | \$0.00 | EN-S | 36\% | \$0.00 | \$37.44 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$37.44 |
| 5 | SRDF-CEM-2R05 | SRDF-CE 40K REPL 1TB (61-1007B) | \$0.00 | EN-S | 36\% | \$0.00 | \$32.76 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$32.76 |
| 5 | SRDF-CEM-2R06 | SRDF-CE 40K REPL 1TB (101-150TB) | \$0.00 | EN-S | 36\% | \$0.00 | \$29.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$29.34 |
| 5 | SRDF-CEM-2R07 | SRDF-CE 40K REPL 1TB (151-250TB) | \$0.00 | EN-S | 36\% | \$0.00 | \$26.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$26.46 $\$ 2304$ |
| 5 | SRDF-CEM-2R08 | SRDF--CE 40K REPL 1TB (251-400TB) | \$0.00 | EN-S | 36\% | \$0.00 | \$23.04 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$23.04 |
| 5 | SRDF-CEM-2R09 | SRDF-CE 40K REPL 1 TB ( $401-600$ TB) | $\$ 0.00$ $\$ 0.00$ | EN-S | 36\% | $\$ 0.00$ $\$ 0.00$ | \$19.80 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 19.80$ $\$ 15.84$ |
| 5 | SRDF-CEM-2R10 SRDF-CEM-2R11 | SRDF-CE 40K REPL 1TB (601-1000TB) SRDF-CE 40K REPL 1 TB(1001TB or greater) | $\$ 0.00$ $\$ 0.00$ | EN-S | 36\% | $\$ 0.00$ $\$ 0.00$ | $\$ 15.84$ $\$ 9.90$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$15.84 |
| 5 | SRDF-CEM-2RBA | SRDF-CE 40K REPL BASE LICENSE | \$0.00 | EN-S | 36\% | \$0.00 | \$334.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$334.80 |
| 5 | SRDF-CEM-2RUP | SRDF-CE 40K REPL BASE UPGRADE | \$0.00 | EN-S | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SRDF-CEM-2UPG | SRDF-CE 40K BASE UPGRADE | \$0.00 | EN-S | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SRDFSTR20KRNZ | SRDFSTAR RUNTIME FOR ZOS | \$0.00 | EN-S | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SYM-HYPERPAV1 | HYPERPAV 2OK BASE LICENSE | \$28,000.00 | EN-S | 36\% | \$17,920.00 | \$5,040.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5,040.00 |
| 5 | SYMV2-MIGRBAS | SYMMETRIX 40K MIGRATION BUNDLE | \$0.00 | EN-S | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | TF-EIIM-20KC01 | TF-EIM 20K 1TB 0-14TB | \$0.00 | EN-S | 36\% | \$0.00 | \$108.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$108.00 |
| 5 | TF-EIM-20KC02 | TF-EIM 20 K 1 18B 15-25TB | \$0.00 | EN-S | 36\% | \$0.00 | \$102.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 102.60$ $\$ 90.00$ |
| 5 5 | TF-EIM-20KC03 | TF-EIM 20K 1TB 26-40TB | $\$ 0.00$ $\$ 0.00$ | EN-S | 36\% | $\$ 0.00$ $\$ 0.00$ | $\$ 90.00$ $\$ 82.80$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 99.00$ $\$ 82.80$ |
| 5 | TF-EIM-20KC05 | TF-EIM 20K 1TB 61-100TB | \$0.00 | EN-S | 36\% | \$0.00 | \$79.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$82.80 $\$ 9720$ |
| 5 | TF-EIM-20KC06 | TF-EIM 20K 1TB 101-150TB | \$0.00 | EN-S | 36\% | \$0.00 | \$72.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$72.00 |
| 5 | TF-EIM-20KC07 | TF-EIM 20K 1TB 151-2507B | \$0.00 | EN-S | 36\% | \$0.00 | \$63.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$63.00 |
| 5 | TF-EIM-20KC08 | TF-EIM 20K 1TB 251-4007B | \$0.00 | EN-S | 36\% | \$0.00 | \$55.80 | \$0.00 | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$55.80 |
| 5 | TF-EIM-20KCO9 | TF-EIM 20K 1TB 401-6007B | \$0.00 | ENS | 36\% | \$0.00 | \$48.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 48.60$ $\$ 41.40$ |
| 5 | TF-EIM-20KC10 | TF-EIM 20K 1TB 601-1000TB | \$0.00 | EN-S | 36\% | \$0.00 | $\$ 41.40$ $\$ 36.00$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 41.40$ $\$ 36.00$ |
| 5 5 | TF-EIM-206C11 | TF-EIM 20K 118 1001TB OR GREATER | $\$ 0.00$ $\$ 0.00$ | EN-S | 36\% | $\$ 0.00$ $\$ 0.00$ | \$\$36.00 | $\$ 0.00$ $\$ 0.00$ | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 36.00$ $\$ 54.00$ |
| 5 | TF-EIM-20KN02 | TF-EIM 20K 1TB 15-25TB NLT3 | \$0.00 | EN-S | 36\% | \$0.00 | \$550.40 | \$0.00 | \$0.00 | $\$ 0.00$ $\$ 0.00$ | \$0.00 | \$54.00 $\$ 50.40$ |
| 5 | TF-EIM-20KN03 | TF-EIM 20K 1TB 26-40TB NLT3 | \$0.00 | EN-S | 36\% | \$0.00 | \$45.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$45.00 |
| 5 | TF-EIM-20KN04 | TF-EIM 20K 1TB 41-60TB NLT3 | \$0.00 | EN-S | 36\% | \$0.00 | \$41.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$41.40 |
| 5 | TF-EIM-20KN05 | TF-EIM 20K 1TB 61-100TB NLT3 | \$0.00 | EN-S | 36\% | \$0.00 | \$39.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$39.60 |
| 5 | TF-EIM-20KN06 | TF-EIM 20 K 1 1TB 101-150TB NLT3 | \$0.00 | EN-S | 36\% | \$0.00 | \$36.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$36.00 |
| 5 | TF-EIM-20KNO7 | TF-EIM 20K 1TB 151-250TB NLT3 | \$0.00 | EN-S | 36\% | \$0.00 | \$32.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$32.40 |
| 5 | TF-EIM-20KN08 | TF-EIM 20 K 1 1TB 251-400тB NLT3 | \$0.00 | EN-S | 36\% | \$0.00 | \$27.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$27.00 |
| 5 | TF-EIM-20KN09 | TF-EIM 20 K 1 1'B 401-600тB NLT3 | \$0.00 | EN-S | 36\% | \$0.00 | \$25.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$25.20 |
| 5 | TF-EIM-20KN10 | TF-EIM 20K 1TB 601-1000TB NLT3 | \$0.00 | EN-S | 36\% | \$0.00 | \$21.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$21.60 |
| 5 | TF-EIM-20KN11 | TF-EIM 20K 1TB 1001 TB OR GREATER NLT3 | \$0.00 | EN-S | 36\% | \$0.00 | \$18.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$18.00 |
| 5 | TF-EIM-20\%RO1 | TF-EIM 20K REG 1TB 0-14TB | \$0.00 | EN-S | 36\% | \$0.00 | \$273.60 | \$0.00 | \$0.00 | $\$ 0.00$ $\$ 0.00$ | \$0.00 | \$273.60 \$24264 |
| 5 | TF-EIM-20KR02 | TF-EIM 20K REG 1TB 15-25TB TF-EIM 20K REG 1TB 26-4TB | \$0.00 | EN-S | 36\% | \$0.00 | \$242.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 242.64$ $\$ 213.84$ |
| 5 | TF-EIM-20KRO3 TF-EIM-20KR04 | TF-EIM 20K REG 1TB 26-40TB | \$0.00 | EN-S | 36\% | \$0.00 | \$213.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$213.84 $\mathbf{\$ 1 8 3 . 6 0}$ |
| 5 | TF-EIM-20KR05 | TF-EIM 20K REG 1TB 61-100TB | \$0.00 | EN-S | 36\% | \$0.00 | \$163.80 | \$0.00 | \$ $\$ 0.00$ | \$0.00 | \$0.00 | \$183.60 $\$ 163.80$ |
| 5 | TF-EIM-20KR06 | TF-EIM 20K REG 1TB 101-150TB | \$0.00 | EN-S | 36\% | \$0.00 | \$147.42 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$147.42 |
| 5 | TF-EIM-20KR07 | TF-EIM 20K REG 1TB 151-250TB | \$0.00 | EN-S | 36\% | \$0.00 | \$131.04 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$131.04 |
| 5 | TF-EIM-20KR08 | TF-EIM 20K REG 1TB 251-4007B | \$0.00 | EN-S | 36\% | \$0.00 | \$113.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$113.40 |
| 5 | TF-EIM-20KR09 | TF-EIM 20K REG 1TB 401-6007B | \$0.00 | EN-S | 36\% | \$0.00 | \$96.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$96.48 |
| 5 5 | TF-EIM-20KR10 | TF-EIM 20K REG 1TB 601-1000TB TF-EIM 20K REG 1TB 1001TB OR GREATER | $\$ 0.00$ $\$ 0.00$ | EN-S | 36\% | $\$ 0.00$ $\$ 0.00$ | \$84.42 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$84.42 |
| 5 | TF-EIM-2001 | TF-EIM 40K 1TB 0-14TB | \$0.00 | EN-S | 36\% | \$0.00 | \$108.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$52.74 \$108.00 |
| 5 | TF-EIM-2C02 | TF-EIM 40K 1TB 15-25TB | \$0.00 | EN-S | 36\% | \$0.00 | \$102.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$102.60 |
| 5 | TF-EIM-2C03 | TF-EIM 40K 1TB 26-40TB | \$0.00 | EN-S | 36\% | \$0.00 | \$90.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$90.00 |
| 5 | TF-EIM-2C04 | TF-EIM 40K 1TB 41-607B | \$0.00 | EN-S | 36\% | \$0.00 | \$82.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$82.80 |
| 5 | TF-EIM-2C05 | TF-EIM 40K 1TB 61-100TB | \$0.00 | EN-S | 36\% | \$0.00 | \$79.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$79.20 |
|  |  |  |  | Page 29 | of 709 |  |  |  |  |  |  |  |



|  |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| BAND | SKU | DESCRIPTION | EMC LIST PRICE USD | CATEGORY CODE | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 Net Price | LP MNT ANNUAL (PREMIUM) | LP MNT ANNUAL (STANDARD) | $\begin{aligned} & \hline \text { LP MNT } \\ & \text { ANNUAL } \\ & \text { (BASIC) } \\ & \hline \end{aligned}$ | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | renewal |
| 5 | TF-SIM-2N06 | TF-SIM 40K 1TB 101-150TB NLT3 | \$0.00 | EN-S | 36\% | \$0.00 | \$35.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$36.00 |
| 5 | TF-SIM-2N07 | TF-SIM 40K 1TB 151-250TB NLT3 | \$0.00 | EN-S | 36\% | \$0.00 | \$32.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$32.40 |
| 5 | TF-SIM-2N08 | TF-SIIM 40K 1TB 251-400TB NLT3 | \$0.00 | EN-S | 36\% | \$0.00 | \$27.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$27.00 |
| 5 | TF-SIM-2N09 | TF-SIM 40K 1TB 401-600тB NLT3 | \$0.00 | EN-S | 36\% | \$0.00 | \$25.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$25.20 |
| 5 | TF-SIM-2N10 | TF-SIM 40K 1TB 601-1000TB NLT3 | \$0.00 | EN-S | 36\% | \$0.00 | \$21.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$21.60 |
| 5 | TF-SIM-2N11 | TF-SIIM 40 K 1 TB 1001 TB NLT3 OR GREATER | \$0.00 | EN-S | 36\% | \$0.00 | \$18.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$18.00 |
| 5 | TF-SIM-2R01 | TF-SIM 40 K REG 1TB 0-14TB | \$0.00 | EN-S | 36\% | \$0.00 | \$273.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$273.60 |
| 5 | TF-SIM-2R02 | TF-SIM 40K REG 1TB 15-25TB | \$0.00 | EN-S | 36\% | \$0.00 | \$242.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$242.64 |
| 5 | TF-SIM-2R03 | TF-SIM 40K REG 1TB 26-40TB | \$0.00 | EN-S | 36\% | \$0.00 | \$213.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$213.84 |
| 5 | TF-SIM-2R04 | TF-SIM 40K REG 1TB 41-60TB | \$0.00 | EN-S | 36\% | \$0.00 | \$183.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$183.60 |
| 5 | TF-SIM-2R05 | TF-SIM 40K REG 1 1TB 61-100TB | \$0.00 | EN-S | 36\% | \$0.00 | \$163.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$163.80 |
| 5 | TF-SIM-2R06 | TF-SIM 40K REG 1TB 101-150TB | \$0.00 | EN-S | 36\% | \$0.00 | \$147.42 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$147.42 |
| 5 | TF-SIM-2R07 | TF-SIM 40K REG 1TB 151-250TB | \$0.00 | EN-S | 36\% | \$0.00 | \$131.04 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$131.04 |
| 5 | TF-SIM-2R08 | TF-SIM 40K REG 1TB 251-4007B | \$0.00 | EN-S | 36\% | \$0.00 | \$113.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$113.40 |
| 5 | TF-SIM-2R09 | TF-SIM 40K REG 1TB 401-600TB | \$0.00 | EN-S | 36\% | \$0.00 | \$96.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$96.48 |
| 5 | TF-SIM-2R10 | TF-SIM 40K REG 1TB 601-1000TB | \$0.00 | EN-S | 36\% | \$0.00 | \$84.42 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$84.42 |
| 5 | TF-SIM-2R11 | TF-SIM 40 K REG 1TB 1001 TB OR GREATER | \$0.00 | EN-S | 36\% | \$0.00 | \$52.74 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$52.74 |
| 5 | UNIF-VG10 | VG10 Unisphere File Suite=IC | \$0.00 | EN-S | 36\% | \$0.00 | \$291.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$291.60 |
| 5 | UNISF-VG50 | VG50 Unisphere File Suite=IC | \$0.00 | EN-S | 36\% | \$0.00 | \$2,911.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,911.50 |
| 5 | UNISF-VG50-10K | VG50 Unisphere File 10 k Suite=IC | \$0.00 | EN-S | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | V20K-MIGRBAS | VMAX 20K MIGRATION BUNDLE | \$0.00 | EN-S | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VG10-LPS | VG10 Local Protection Suite=IC | \$5,945.00 | EN-S | 36\% | \$3,804.80 | \$1,070.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,070.10 |
| 5 | VG10-PPAK | VG10 Total Protection Pack=IC | \$36,460.00 | EN-S | 36\% | \$23,334.40 | \$6,562.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,562.80 |
| 5 | VG10-RPS | VG10 REMOTE Protection Suitelc | \$15,370.00 | EN-S | 36\% | \$9,836.80 | \$2,766.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,766.60 |
| 5 | VG10-SCS | VG10 Events and Retention Suite=IC | \$5,660.00 | EN-S | 36\% | \$3,622.40 | \$1,018.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,018.80 |
| 5 | VG10-UNISF | VG10 Unisphere File Suite=IC | \$1,620.00 | EN-S | 36\% | \$1,036.80 | \$291.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$291.60 |
| 5 | VG50-LPS | VG50 Local Protection Suite=1C | \$10,515.00 | EN-S | 36\% | \$6,729.60 | \$1,892.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,892.70 |
| 5 | VG50-PPAK | VG50 Total Protection Pack=IC | \$56,295.00 | EN-S | 36\% | \$36,028.80 | \$10,133.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$10,133.10 |
| 5 | VG50-RPS | VG50 REMOTE Protection Suitelc | \$25,880.00 | EN-S | 36\% | \$16,563.20 | \$4,658.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,658.40 |
| 5 | VG50-SCs | VG50 Events and Retention Suite=IC | \$11,325.00 | EN-S | 36\% | \$7,248.00 | \$2,038.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,038.50 |
| 5 | VG50-UNIS | VG50 Unisphere File Suite=IC | \$16,175.00 | EN-S | 36\% | \$10,352.00 | \$2,911.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,911.50 |
| 5 | VMAX10K-ADVFB-PPAK | VMAX10K ADVANCED SW FILE BLK PPAK=IC | \$80,560.00 | EN-S | 36\% | \$51,558.40 | \$14,500.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$14,500.80 |
| 5 | VMAX 10 K-FBUNI-PPAK | VMAX10K FILE BLK UNISPHERE PPAK=IC | \$13,570.00 | EN-S | 36\% | \$8,684.80 | \$2,442.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,442.60 |
| 5 | VMAX10K-LOCPRGPPAH | VMAX10K LOCAL PROT FILE BLK ReG PPAK=IC | \$13,890.00 | EN-S | 36\% | \$8,889.60 | \$2,500.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,500.20 |
| 5 | VMAX10K-REMPRGPPAI | IVMAX10K REM PROT FILE BLK REG PPAK=IC | \$22,120.00 | EN-S | 36\% | \$14,156.80 | \$3,981.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,981.60 |
| 5 | VMAX10K-REMPRWPPA | VMAX10K REM PROT FILE BLK RAW PPAK=IC | \$10,000.00 | EN-S | 36\% | \$6,400.00 | \$1,800.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,800.00 |
| 5 | V-MF-1BAS | VMAX MNFRM PKG 20k SWR BASE LICENSE | \$30,650.00 | EN-S | 36\% | \$19,616.00 | \$5,517.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5,517.00 |
| 5 | V-mF-1C01 | VMAX MNFRM PKG 20 K SWR 1TB 0-14TB | \$2,565.00 | EN-S | 36\% | \$1,641.60 | \$461.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$461.70 |
| 5 | V-MF-1C02 | VMAX MNFRM PKG 20 K SWR 1 1TB 15-25TB | \$2,415.00 | EN-S | 36\% | \$1,545.60 | \$434.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$434.70 |
| 5 | V-mF-1C03 | VMAX MNFRM PKg 20K SWR 1TB 26-40TB | \$2,125.00 | EN-S | 36\% | \$1,360.00 | \$382.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$382.50 |
| 5 | V-MF-1C04 | VMAX MNFRM PKG 20 K SWR 1TB 41 -60TB | \$1,970.00 | EN-S | 36\% | \$1,260.80 | \$354.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$354.60 |
| 5 | V-MF-1C05 | VMAX MNFRM PKG 20K SWR 1TB 61-100TB | \$1,895.00 | ENS | 36\% | \$1,212.80 | \$341.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$341.10 |
| 5 | V-MF-1C06 | VMAX MNFRM PKG 20K SWR 1TB 101-150TB | \$1,700.00 | EN-S | 36\% | \$1,088.00 | \$306.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$306.00 |
| 5 | V-MF-1C07 | VMAX MNFRM PKG 20K SWR 1TB 151-2507B | \$1,515.00 | EN-S | 36\% | \$969.60 | \$272.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$272.70 |
| 5 | V-MF-1C08 | VMAX MNFRM PKG 20K SWR 1TB 251-40007B | \$1,320.00 | EN-S | 36\% | \$844.80 | \$237.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$237.60 |
| 5 5 | V-MF-1C09 <br> V-MF-1C10 | VMAX MNFRM PKG 20K SWR 1TB 401-600TB | $\$ 1,145.00$ $\$ 995.00$ | EN-S | 36\% | $\$ 732.80$ $\$ 636.80$ | \$206.10 $\$ 179.10$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$206. 10 $\mathbf{\$ 1 7 9 . 1 0}$ |
| 5 | V-MF-1C11 | VMAX MNFRM PKG 20K SWR 1TB 1001 TB+ + | \$865.00 | EN-S | 36\% | \$636.80 | \$179.10 | \$ $\$ 0.00$ | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$179.10 |
| 5 | V-mp-1LBAS | VMAX MNFRM PKGL 20K SWR BASE LICENSE | \$30,650.00 | EN-S | 36\% | \$19,616.00 | \$5,517.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5,517.00 |
| 5 | V-MF-1LC01 | VMAX MNFRM PKGL 20K SWR 1TB 0-14TB | \$2,565.00 | ENS | 36\% | \$1,641.60 | \$461.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$461.70 |
| 5 | V-MF-1LC02 | VMAX MNFRM PKGL 20K SWR 1TB 15-25TB | \$2,415.00 | EN-S | 36\% | \$1,545.60 | \$434.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$434.70 |
| 5 | V-MF-1LC03 | VMAX MNFRM PKGL 20K SWR 1TB 26-40TB | \$2,125.00 | EN-S | 36\% | \$1,360.00 | \$382.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$382.50 |
| 5 | V-MF-1LC04 | VMAX MNFRM PKGL 20K SWR 1TB 41-60TB | \$1,970.00 | EN-S | 36\% | \$1,260.80 | \$354.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$354.60 |
| 5 | V-MF-1LC05 | VMAX MNFRM PKGL 20K SWR 1TB 61-100TB | \$1,895.00 | EN-S | 36\% | \$1,212.80 | \$341.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$341.10 |
| 5 | V-MF-1LC06 | VMAX MNFRM PKGL 20K SWR 1TB 101-150TB | \$1,700.00 | EN-S | 36\% | \$1,088.00 | \$3060.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$306.00 |
| 5 | V-MF-1LC07 | VMAX MNFRM PKGL 20K SWR 1TB 151-250TB | \$1,515.00 | ENS | 36\% | \$969.60 | \$272.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$272.70 $\$ 237.60$ |
| 5 | V-MF-1LC08 | VMAX MNFRM PKGL 20K SWR 1TB 251-400TB | \$1,320.00 $\$ 1,145.00$ | EN-S | $36 \%$ $36 \%$ | $\$ 844.80$ $\$ 732.80$ | \$237.60 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$237.60 \$206.10 |
| 5 | V-MF-1LC10 | VMAX MNFRM PKGL 20K SWR 1TB 601-1000TB | \$995.00 | EN-S | 36\% | \$636.80 | \$179.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$179.10 |
| 5 | V-mF-1LC11 | VMAX MNFRM PKGL 20 K SWR 1TB 1001 TB+ | \$865.00 | EN-S | 36\% | \$553.60 | \$155.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$155.70 |
| 5 | V-MF-1LN01 | VMAX MNFRM PGGL 20 K SWR 1 1 TB 0 -14TB NLT3 | \$1,285.00 | EN-S | 36\% | \$822.40 | \$231.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$231.30 |
| 5 | V-MF-1LN02 | VMAX MNFRM PKGL 20K SWR 1TB 15-25TB NLT3 | \$1,205.00 | EN-S | 36\% | \$771.20 | \$216.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$216.90 |
| 5 | V-MF-1LNO3 | VMAX MNFRM PKGL 20K SWR 1TB 26 -40TB NLT3 | \$1,065.00 | EN-S | 36\% | \$681.60 | \$191.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$191.70 |
| 5 | V-MF-1LN04 | VMAX MNFRM PKGL 20K SWR 1TB 41-60TB NLT3 | \$985.00 | EN-S | 36\% | \$630.40 | \$177.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$177.30 |
| 5 | V-MF-1LN05 | VMAX MNFRM PKGL 20K SW 1TB 61-1007B NLT3 | \$945.00 | EN-S | 36\% | \$604.80 | \$170.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$170.10 |
| 5 | V-MF-1LN06 | VMAX MFRM PKGL 20K SW 1TB 101-150TB NLT3 | \$850.00 | EN-S | 36\% | \$544.00 | \$153.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$153.00 |
| 5 | V-MF-12N07 | VMAX MFRM PKGL 20K SW 1TB 151-250TB NLT3 | \$755.00 | EN-S | 36\% | \$483.20 | \$135.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 135.90$ $\$ 118.80$ |
| 5 | V-MF-1LN08 | VMAX MFRM PKGL 20K SW 1TB 251-400TB NLT3 | \$660.00 | EN-S | $36 \%$ $36 \%$ | \$422.40 $\$ 368.00$ | $\$ 118.80$ $\$ 103.50$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 118.80$ $\$ 103.50$ |
| 5 | V-MF-1LN10 | VMAX MFRM PKGL 20 K SW 1TB 601 -1000TBNLT3 | \$500.00 | EN-S | 36\% | \$320.00 | \$90.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$90.00 |
| 5 | V-MF-1LN11 | VMAX MFRM PKGL 20K SW 1TB 1001TB OR GRTR | \$435.00 | EN-S | 36\% | \$278.40 | \$78.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$78.30 |
| 5 | V-MF-1LR01 | VMAX MNFRM PKGL 20 K SWR REG 1TB 0-14TB | \$2,565.00 | EN-S | 36\% | \$1,641.60 | \$461.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$461.70 |
| 5 | V-MF-1LR02 | VMAX MNFRM PKGL 20 K SWR REG 1TB 15 -25TB | \$2,415.00 | EN-S | 36\% | \$1,545.60 | \$434.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$434.70 |
| 5 | V-MF-1LR03 | VMAX MNFRM PKGL 20K SWR REG 1TB 26-40TB | \$2,125.00 | EN-S | 36\% | \$1,360.00 | \$382.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$382.50 |
| 5 | V-MF-1LR04 | VMAX MNFRM PKGL 20K SWR REG 1TB 41-60TB | \$1,970.00 | EN-S | 36\% | \$1,260.80 | \$354.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$354.60 |
| 5 | V-MF-1LR05 | VMAX MNFRM PKGL 20K SWR REG 1TB 61-100TB | \$1,895.00 | EN-S | 36\% | \$1,212.80 | \$341.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$341.10 |
| 5 | V-MF-1LR06 | VMAX MNFRM PKGL 20K SW REG 1TB 101-150TB | \$1,700.00 | EN-S | 36\% | \$1,088.00 | \$306.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 306.00$ $\$ 27270$ |
| 5 | V-MF-12R07 |  | $\$ 1,515.00$ $\$ 132000$ | EN-S | 36\% | $\$ 969.60$ $\$ 844.80$ | \$272.70 | \$0.00 | \$0.00 | \$0.00 | $\$ 0.00$ $\$ 0.00$ | \$272.70 $\$ 237.60$ |
| 5 5 | V-MF-120808 | VMAX MNFRM PKGL 20K SW REG 1TB 251-4007B | \$1,320.00 | EN-S | 36\% | $\$ 844.80$ $\$ 73280$ | \$2237.60 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 $\$ 0.00$ | \$ $\$ 0.00$ | \$237.60 $\$ 206.10$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  | Page 29 | of 709 |  |  |  |  |  |  |  |


| BAND |  | DESCRIPTION |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SKU |  | $\begin{array}{\|c\|} \text { EMC } \\ \text { LIST PRICE USD } \end{array}$ | CATEGORY CODE | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | $\begin{gathered} \text { LP MNT } \\ \text { ANNUAL } \\ \text { (PREMIUM) } \end{gathered}$ | LP MNT ANNUAL (STANDARD) | $\begin{aligned} & \hline \text { LP MNT } \\ & \text { ANNUAL } \\ & \text { (BASIC) } \end{aligned}$ | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | RENEWAL |
| 5 | V-MF-1LR10 | VMAX MFRM PKGL 20K SW REG 1TB 601-1000TB | \$995.00 | EN-S | 36\% | \$636.80 | \$179.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$179.10 $\$ 155.70$ |
| 5 | V-MF-1LR11 | VMAX MNFRM PKGL 20K SWR REG 1TB 1001 TB+ | \$865.00 | EN-S | 36\% | \$553.60 | \$155.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$155.70 |
| 5 | V-mF-1LRBAS | VMAX MNFRM PKGL 20K SWR BASE LICENSE | \$30,650.00 | EN-S | 36\% | \$19,616.00 | \$5,517.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5,517.00 |
| 5 | V-MF-1LRUP | VMAX MNFRM PKGL 20K SWR BASE UPGRADE | \$0.00 | EN-S | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | V-MF-1LUP | VMAX MNFRM PKGL 20K SWR BASE UPGRADE | \$0.00 | EN-S | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | V -MF-1N01 | VMAX MNFRM PKG 20K SWR 1TB 0-14TB NLT3 | \$1,285.00 | EN-S | 36\% | \$822.40 | \$231.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$231.30 |
| 5 | V-MF-1N02 | VMAX MNFRM PKG 20K SWR 1TB 15-25TB NLT3 | \$1,205.00 | EN-S | 36\% | \$771.20 | \$216.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$216.90 |
| 5 | V-MF-1N03 | VMAX MNFRM PKG 20K SWR 1TB 26-40TB NLT3 | \$1,065.00 | EN-S | 36\% | \$681.60 | \$191.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$191.70 |
| 5 | V-MF-1N04 | VMAX MNFRM PKG 20K SWR 1TB 41-60TB NLT3 | \$985.00 | EN-S | 36\% | \$630.40 | \$177.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$177.30 |
| 5 | V-MF-1N05 | VMAX MNFRM PKG 20K SWR 1TB 61-100TB NLT3 | \$945.00 | EN-S | 36\% | \$604.80 | \$170.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$170.10 |
| 5 | V-MF-1N06 | VMAX MNFRM PRG 20K SW 1TB 101-1507B NLT3 | \$850.00 | EN-S | 36\% | \$544.00 | \$153.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$153.00 |
| 5 | V-MF-1N07 | VMAX MNFRM PKG 20 K SW 1TB 151-250TB NLT3 | \$755.00 | EN-S | 36\% | \$483.20 | \$135.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$135.90 |
| 5 | V-MF-1N08 | VmAX MNFRM PKG 20K SW 1TB 251-4007B NLT3 | \$660.00 | EN-S | 36\% | \$422.40 | \$118.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$118.80 |
| 5 | V-MF-1N09 | VMAX MNFRM PKG 20K SW 1TB 401-6007B NLT3 | \$575.00 | EN-S | 36\% | \$368.00 | \$103.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$103.50 |
| 5 | V-MF-1N10 | VMAX MNFRM PKG 20K SW 1TB 601-1000TBNLT3 | \$500.00 | EN-S | 36\% | \$320.00 | \$90.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$90.00 |
| 5 | V-mF-1N11 | VMAX MNFRM PKG 20K SW 1TB 1001TB OR GRTR | \$435.00 | EN-S | 36\% | \$278.40 | \$78.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$78.30 |
| 5 | V -MF-1R01 | VMAX MNFRM PKG 20K SWR REG 1TB 0-14TB | \$2,565.00 | EN-S | 36\% | \$1,641.60 | \$461.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$461.70 |
| 5 | V-MF-1R02 | VMAX MNFRM PKG 20K SWR REG 1TB 15-25TB | \$2,415.00 | EN-S | 36\% | \$1,545.60 | \$434.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$434.70 |
| 5 | V-MF-1R03 | VMAX MNFRM PKG 20K SWR REG 1TB 26-40TB | \$2,125.00 | EN-S | 36\% | \$1,360.00 | \$382.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$382.50 |
| 5 | V-MF-1R04 | VMAX MNFRM PKG 20K SWR REG 1TB 41-60TB | \$1,970.00 | EN-S | 36\% | \$1,260.80 | \$354.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$354.60 |
| 5 | V-MF-1R05 | VMAX MNFRM PKG 20K SWR REG 1TB 61-100TB | \$1,895.00 | EN-S | 36\% | \$1,212.80 | \$341.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$341.10 |
| 5 | V-MF-1R06 | VMAX MNFRM PKG 20K SWR REG 1TB 101-150TB | \$1,700.00 | EN-S | 36\% | \$1,088.00 | \$306.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$306.00 |
| 5 | V-MF-1R07 | VMAX MNFRM PKG 20K SWR REG 1TB 151-250TB | \$1,515.00 | EN-S | 36\% | \$969.60 | \$272.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$272.70 |
| 5 | V-MF-1R08 | VMAX MNFRM PKG 20K SWR REG 1TB 251-400тB | \$1,320.00 | EN-S | 36\% | \$844.80 | \$237.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$237.60 |
| 5 | V-MF-1R09 | VMAX MNFRM PKG 20K SWR REG 1TB 401-600тB | \$1,145.00 | EN-S | 36\% | \$732.80 | \$206.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$206.10 |
| 5 | V-MF-1R10 | VMAX MNFRM PKG 20K SW REG 1TB 601-1000TB | \$995.00 | EN-S | 36\% | \$636.80 | \$179.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$179.10 |
| 5 | V-MF-1R11 | VMAX MNFRM PKG 20K SWR REG 1TB 1001 TB+ | \$865.00 | EN-S | 36\% | \$553.60 | \$155.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$155.70 |
| 5 | V-mp-1RBAS | VMAX MNFRM PKG 20K SWR BASE LICENSE | \$30,650.00 | EN-S | 36\% | \$19,616.00 | \$5,517.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5,517.00 |
| 5 | V-MF-1RUP | VMAX MNFRM PKG 20K SWR BASE UPGRADE | \$0.00 | EN-S | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | V-MF-1UP | VMAX MNFRM PKG 20 2 SWR BASE UPGRADE | \$0.00 | EN-S | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | V-mF-2BAS | VMAX MNFRM PKG 40K SWR BASE LICENSE | \$27,585.00 | EN-S | 36\% | \$17,654.40 | \$4,965.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,965.30 |
| 5 | V-MF-2C01 | VMAX MNFRM PKG 40K SWR 1TB 0-14TB | \$2,310.00 | EN-S | 36\% | \$1,478.40 | \$415.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$415.80 |
| 5 | V-MF-2C02 | VMAX MNFRM PKG 40K SWR 1TB 15-25TB | \$2,175.00 | EN-S | 36\% | \$1,392.00 | \$391.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$391.50 |
| 5 | V -MF-2C03 | VMAX MNFRM PKG 40K SWR 1TB 26-40TB | \$1,915.00 | EN-S | 36\% | \$1,225.60 | \$344.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$344.70 |
| 5 | V-MF-2CO4 | VMAX MNFRM PKG 40K SWR 1TB 41-60TB | \$1,775.00 | EN-S | 36\% | \$1,136.00 | \$319.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$319.50 |
| 5 | V-MF-2C05 | VMAX MNFRM PKG 40K SWR 1TB 61-100TB | \$1,705.00 | EN-S | 36\% | \$1,091.20 | \$306.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$306.90 |
| 5 | V-MF-2C06 | VMAX MNFRM PKG 40K SWR 1TB 101-150TB | \$1,530.00 | EN-S | 36\% | \$979.20 | \$275.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$275.40 |
| 5 | V-MF-2C07 | VMAX MNFRM PKG 40K SWR 1TB 151-250TB | \$1,365.00 | EN-S | 36\% | \$873.60 | \$245.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$245.70 |
| 5 | V-MF-2C08 | VMAX MNFRM PKG 40K SWR 1TB 251-400TB | \$1,190.00 | EN-S | 36\% | \$761.60 | \$214.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$214.20 |
| 5 | V-MF-2CO9 | VMAX MNFRM PKG 40K SWR 1TB 401-600TB | \$1,030.00 | EN-S | 36\% | \$659.20 | \$185.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$185.40 |
| 5 | V-MF-2C10 | VMAX MNFRM PKG 40K SWR 1TB 601-10007B | \$895.00 | EN-S | 36\% | \$572.80 | \$161.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$161.10 |
| 5 | V-MF-2C11 | VMAX MNFRM PKG 40K SWR 1TB 1001 TB+ | \$780.00 | EN-S | 36\% | \$499.20 | \$140.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$140.40 |
| 5 | V-MF-2N01 | VMAX MNFRM PKG 40K SWR 1TB 0-14TB NLT3 | \$1,155.00 | EN-S | 36\% | \$739.20 | \$207.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$207.90 |
| 5 | V-MF-2NO2 | VMAX MNFRM PKG 40K SWR 1TB 15-25TB NLT3 | \$1,085.00 | EN-S | 36\% | \$694.40 | \$197.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$195.30 |
| 5 | V-MF-2NO3 | VMAX MNFRM PKG 40K SWR 1TB 26-40TB NLT3 | \$960.00 | EN-S | 36\% | \$614.40 | \$172.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$172.80 |
| 5 5 | V-MF-2NO4 | VMAX MNFRM PKG 40K SWR 1TB 41-60TB NLT3 VMAX MNFRM PKG 40K SWR 1TB 61-100TB NLT3 | \$885.00 | EN-S | 36\% | \$566.40 $\$ 544.00$ | \$159.30 $\$ 153.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$159.30 $\$ 153.00$ |
| 5 | V-MF-2N06 | VMAX MNFRM PKG 40K SW 1TB 101-150TB NLT3 | \$765.00 | EN-S | 36\% | \$489.60 | \$137.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$137.70 |
| 5 | V-MF-2N07 | VMAX MNFRM PKG 40K SW 1TB 151-250TB NLT3 | \$680.00 | EN-S | 36\% | \$435.20 | \$122.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$122.40 |
| 5 | V-MF-2N08 | VMAX MNFRM PKG 40K SW 1TB 251-4007B NLT3 | \$595.00 | EN-S | 36\% | \$380.80 | \$107.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$107.10 |
| 5 | V-MF-2N09 | VMAX MNFRM PKG 40K SW 1TB 401-6007B NLT3 | \$520.00 | EN-S | 36\% | \$332.80 | \$93.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$93.60 |
| 5 | V-MF-2N10 | VMAX MNFRM PKG 40K SW 1TB 601-1000tBNLT3 | \$450.00 | EN-S | 36\% | \$288.00 | \$81.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$81.00 |
| 5 | V-MF-2N11 | VMAX MNFRM PKG 40K SW 1TB 1001TB OR GRTR | \$390.00 | EN-S | 36\% | \$249.60 | \$70.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$70.20 |
| 5 | V-MF-2R01 | VMAX MNFRM PKG 40K SWR REG 1TB 0-14TB | \$2,310.00 | EN-S | 36\% | \$1,478.40 | \$415.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$415.80 |
| 5 | V-MF-2R02 | VMAX MNFRM PKG 40K SWR REG 1TB 15-25TB | \$2,175.00 | EN-S | 36\% | \$1,392.00 | \$391.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$391.50 |
| 5 | V-MF-2R03 | VMAX MNFRM PKG 40K SWR REG 1TB 26-40TB | \$1,915.00 | EN-S | 36\% | \$1,225.60 | \$344.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$344.70 |
| 5 | V-MF-2R04 | VMAX MNFRM PKG 40K SWR REG 1TB 41-60TB | \$1,775.00 | ENS | 36\% | \$1,136.00 | \$319.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$319.50 |
| 5 | V-MF-2RO5 | VMAX MNFRM PKG 40K SWR REG 1TB 61-100TB | \$1,705.00 | EN-S | 36\% | \$1,091.20 | \$306.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$306.90 |
| 5 | V-MF-2R06 | VMAX MNFRM PKG 40K SWR REG 1TB 101-150TB VMAX MNFRM PKG 40K SWR REG 1TB 151-250TB | $\$ 1,530.00$ $\$ 1,365.00$ | EN-S | $36 \%$ $36 \%$ | \$979.20 | \$275.40 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$275.40 |
| 5 | V-MF-2R08 | VMAX MNFRM PKG 40K SWR REG 1TB 251-400тB | \$1,190.00 | EN-S | 36\% | \$761.60 | \$214.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$214.20 |
| 5 | V-MF-2R09 | VMAX MNFRM PKG 40K SWR REG 1TB 401-600TB | \$1,030.00 | EN-S | 36\% | \$659.20 | \$185.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$185.40 |
| 5 | V-MF-2R10 | VMAX MNFRM PKG 40K SW REG 1TB 601-1000TB | \$895.00 | EN-S | 36\% | \$572.80 | \$161.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$161.10 |
| 5 | V-MF-2R11 | VMAX MNFRM PKG 40K SWR REG 1TB 1001 TB+ | \$780.00 | EN-S | 36\% | \$499.20 | \$140.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$140.40 |
| 5 | V-MF-2RBAS | VMAX MNFRM PKG 40 S SWR BASE LICENSE | \$27,585.00 | EN-S | 36\% | \$17,654.40 | \$4,965.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,965.30 |
| 5 | V-MF-2RUP | VMAX MNFRM PKG 40K SWR BASE UPGRADE | \$0.00 | EN-S | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | V-MF-2UP | VMAX MNFRM PKG 40 K SWR BASE UPGRADE | \$20,690.00 ${ }^{\$ 0.00}$ | EN-S | 36\% | \$ $\$ 13.241 .60$ | ( $\begin{array}{r}\$ 0.00 \\ \$ 3,724.20\end{array}$ | $\$ 0.00$ $\$ 0.00$ | \$\$0.00 | \$0.00 | \$0.00 | \$3,724.20 |
| 5 | V -MF-4AOC01 | VMAX MF ESS PLUS AO 40 K SW $0-14 \mathrm{~TB}=$ CB | \$1,735.00 | EN-S | 36\% | \$1,110.40 | \$312.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$312.30 |
| 5 | V-mF-4AOC02 | VMAX MF ESS PLUS AO 40K SW 15-25TB=CB | \$1,630.00 | EN-S | 36\% | \$1,043.20 | \$293.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$293.40 |
| 5 | V-mF-4AOC03 | VMAX MF ESS PLUS AO 40 K SW $26-40 \mathrm{~TB}=\mathrm{CB}$ | \$1,435.00 | EN-S | 36\% | \$918.40 | \$258.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$258.30 |
| 5 | V-MF-4AOC04 | VMAX MF ESS PLUS AO 40K SW 41-60TB=CB | \$1,330.00 | EN-S | 36\% | \$851.20 | \$239.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$239.40 |
| 5 | V-MF-4AOC05 | VMAX MF ESS PLUS AO 40 K SW 61-1007B=CB | \$1,280.00 | EN-S | 36\% | \$819.20 | \$230.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$230.40 |
| 5 | V-MF-4AOC06 | VMAX MF ESS PLUS AO 40 K SW $1011-150 \mathrm{~TB}$-CB | \$1,150.00 | EN-S | 36\% | \$736.00 | \$207.00 $\$ 18450$ | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$207.00 |
| 5 | V-MF-4AOC07 V-MF-4AOC08 | VMAX MF ESS PLLS AO 40 K SW $151-250 \mathrm{TB=CB}$ VMAX MF ESS PLUS AO 40 K SW $251-400 \mathrm{TB=CB}$ | $\$ 1,025.00$ $\$ 895.00$ | EN-S | $36 \%$ $36 \%$ | \$656.00 | \$184.50 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$184.50 |
| 5 | V-mF-4AOC09 | VMAX MF ESS PLUS AO 40 K SW $401-600 \mathrm{~TB}=$ CB | \$775.00 | EN-S | 36\% | \$496.00 | \$139.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$139.50 |
| 5 | V-MF-4AOC10 | VMAX MF ESS PLUS AO 40K SW 601-1000TB=CB | \$670.00 | EN-S | 36\% | \$428.80 | \$120.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$120.60 |
| 5 | V -mF-4AOC11 | VMAX MF ESS PLUS AO 40 K SW 1001 TB+=CB | \$585.00 | EN-S | 36\% | \$374.40 | \$105.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$105.30 |
| 5 | V-MF-4AOUP | VMAX MF ESS PLUS AO 40 K SW BASE UPG=IC | \$0.00 | EN-S | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |




| BAND | SKU | dESCRIPTION | EMC LIST PRICE USD | CATEGORY CODE | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 Net Price | LP MNT ANNUAL (PREMIUM) | LP MNT ANNUAL (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | renewal |
| 5 | 450-000-948 | V100K ADV FROM BASE 301-450TB=CC | \$675.00 | ES-1 | 36\% | \$432.00 | \$121.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$121.50 |
| 5 | 450-000-949 | V100K ADV FROM BASE 451-750TB=CC | \$475.00 | ES-1 | 36\% | \$304.00 | \$85.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$85.50 |
| 5 | 450-000-950 | V100K ADV FROM BASE 751-1500TB=CC | \$355.00 | Es-1 | 36\% | \$227.20 | $\$ 63.90$ | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$63.90 |
| 5 | 450-000-951 | V100K ADV FROM BASE 1501+TB=CC | \$245.00 | ES-1 | 36\% | \$156.80 | \$44.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$44.10 |
| 5 | 450-000-952 | V200K ADV FROM BASE 0-50TB=CC | \$890.00 | ES-1 | 36\% | \$569.60 | \$160.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$160.20 |
| 5 | 450-000-953 | V200K ADV FROM BASE 51-1507B=CC | \$660.00 | ES-1 | 36\% | \$422.40 | \$118.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$118.80 |
| 5 | 450-000-954 | V200K ADV FROM BASE 151-300TB=CC | \$685.00 | ES-1 | 36\% | \$438.40 | \$123.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$123.30 |
| 5 | 450-000-955 | V200K ADV FROM BASE $3011-450 \mathrm{~TB}=\mathrm{CC}$ | \$675.00 | Es-1 | 36\% | \$432.00 | \$121.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$121.50 |
| 5 | 450-000-956 | V200K ADV FROM BASE 451-750TB=CC | \$475.00 | ES-1 | 36\% | \$304.00 | \$85.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$85.50 |
| 5 | 450-000-957 | V200K ADV FROM BASE 751-1500TB=CC | \$355.00 | ES-1 | 36\% | \$227.20 | \$63.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$63.90 |
| 5 | 450-000-958 | V200K ADV FROM BASE 1501+TB=CC | \$245.00 | ES-1 | 36\% | \$156.80 | \$44.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$44.10 |
| 5 | 450-000-959 | V400K ADV FROM BASE 0-50TB=CC | \$890.00 | ES-1 | 36\% | \$569.60 | \$160.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$160.20 |
| 5 | 450-000-960 | V400K ADV FROM BASE 51-150TB=CC | \$660.00 | ES-1 | 36\% | \$422.40 | \$118.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$118.80 |
| 5 | 450-000-961 | V400K ADV FROM BASE 151-300TB=CC | \$685.00 | ES-1 | 36\% | \$438.40 | \$123.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$123.30 |
| 5 | 450-000-962 | V400K ADV FROM BASE 301-450TB=CC | \$675.00 | ES-1 | 36\% | \$432.00 | \$121.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$121.50 |
| 5 | 450-000-963 | V400K ADV FROM BASE 451-750TB=CC | \$475.00 | ES-1 | 36\% | \$304.00 | \$85.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$85.50 |
| 5 | 450-000-964 | V400K ADV FROM BASE 751-1500TB=CC | \$355.00 | ES-1 | 36\% | \$227.20 | \$63.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$63.90 |
| 5 | 450-000-965 | V400K ADV FROM BASE 1501+TB=CC | \$245.00 | ES-1 | 36\% | \$156.80 | \$44.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$44.10 |
| 5 | 450-000-987 | V100K ADV FROM UNI 0-50TB=CC | \$850.00 | ES-1 | 36\% | \$544.00 | \$153.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$153.00 |
| 5 | 450-000-988 | V100K ADV FROM UN1 51-150TB=CC | \$640.00 | ES-1 | 36\% | \$409.60 | \$115.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$115.20 |
| 5 | 450-000-989 | V100K ADV FROM UNI 151-300TB=CC | \$500.00 | ES-1 | 36\% | \$320.00 | \$90.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$90.00 |
| 5 | 450-000-990 | V100K ADV FROM UNI 301-450TB=CC | \$590.00 | ES-1 | 36\% | \$377.60 | \$106.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$106.20 |
| 5 | 450-000-991 | V100K ADV FROM UNI 451-750TB=CC | \$420.00 | ES-1 | 36\% | \$268.80 | \$75.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$75.60 |
| 5 | 450-000-992 | V100K ADV FROM UNI 751-1500tB=CC | \$315.00 | ES-1 | 36\% | \$201.60 | \$56.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$56.70 |
| 5 | 450-000-993 | V100K ADV FROM UNI 1501+TB=CC | \$235.00 | ES-1 | 36\% | \$150.40 | \$42.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$42.30 |
| 5 | 450-000-994 | V200K ADV FROM UNI 0-50TB=CC | \$850.00 | ES-1 | 36\% | \$544.00 | \$153.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$153.00 |
| 5 | 450-000-995 | V200K ADV FROM UN1 51-150TB=CC | \$640.00 | ES-1 | 36\% | \$409.60 | \$115.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$115.20 |
| 5 | 450-000-996 | V200K ADV FROM UNI 151-300TB=CC | \$500.00 | ES-1 | 36\% | \$320.00 | \$90.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$90.00 |
| 5 | 450-000-997 | V200K ADV FROM UNI 301-450TB=CC | \$590.00 | ES-1 | 36\% | \$377.60 | \$106.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$106.20 |
| 5 | 450-000-998 | V200K ADV FROM UNI 451-750TB=CC | \$420.00 | ES-1 | 36\% | \$268.80 | \$75.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$75.60 |
| 5 | 450-000-999 | V200K ADV FROM UNI 751-1500tB=CC | \$315.00 | ES-1 | 36\% | \$201.60 | \$56.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$56.70 |
| 5 | 450-001-000 | V200K ADV FROM UNI 1501+TB=CC | \$235.00 | ES-1 | 36\% | \$150.40 | \$42.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$42.30 |
| 5 | 450-001-001 | V400K ADV FROM UNI 0-50TB=CC | \$850.00 | ES-1 | 36\% | \$544.00 | \$153.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$153.00 |
| 5 | 450-001-002 | V400K ADV FROM UN 51-150TB=CC | \$640.00 | ES-1 | 36\% | \$409.60 | \$115.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$115.20 |
| 5 | 450-001-003 | V400K ADV FROM UNI 151-300TB=CC | \$500.00 | ES-1 | 36\% | \$320.00 | \$90.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$90.00 |
| 5 | 450-001-004 | V400K ADV FROM UNI 301-450TB=CC | \$590.00 | ES-1 | 36\% | \$377.60 | \$106.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$106.20 |
| 5 | 450-001-005 | V400K ADV FROM UNI 451-7507B=CC | \$420.00 | Es-1 | 36\% | \$268.80 | \$75.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 75.60$ |
| 5 | 450-001-006 | V400K ADV FROM UNI 751-1500tB=CC | \$315.00 | ES-1 | 36\% | \$201.60 | \$56.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$56.70 |
| 5 | 450-001-007 | V400K ADV FROM UNI 1501+TB=CC | \$235.00 | ES-1 | 36\% | \$150.40 | \$42.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$42.30 |
| 5 | 450-001-008 | V100K ADV FROM BASE DLTA 0-50TB=CC | \$2,345.00 | ES-1 | 36\% | \$1,500.80 | \$422.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$422.10 |
| 5 | 450-001-009 | V100K ADV FROM BASE DLTA 51-150TB=CC | \$1,855.00 | ES-1 | 36\% | \$1,187.20 | \$333.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$333.90 |
| 5 | 450-001-010 | V100K ADV FROM BASE DLTA 151-300TB=CC | \$1,605.00 | ES-1 | 36\% | \$1,027.20 | \$288.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$288.90 |
| 5 | 450-001-011 | V100K ADV FROM BASE DLTA 301-450TB=CC | \$1,545.00 | ES-1 | 36\% | \$988.80 | \$278.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$278.10 |
| 5 | 450-001-012 | V100K ADV FROM BASE DLTA 451-750TB=CC | \$1,120.00 | ES-1 | 36\% | \$716.80 | \$201.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$201.60 |
| 5 | 450-001-013 | V100K ADV FROM BASE DLTA 751-1500tB=CC | \$845.00 | Es-1 | 36\% | \$540.80 | \$152.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$152.10 |
| 5 | 450-001-014 | V100K ADV FROM BASE DLTA 1501+TB=CC | \$640.00 | Es-1 | 36\% | \$409.60 | \$115.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$115.20 |
| 5 | 450-001-015 | V200K ADV FROM BASE DLTA 0-50TB=CC | $\$ 2,345.00$ $\$ 185500$ | ES-1 | 36\% | $\$ 1.500 .80$ $\$ 1.187 .20$ | $\$ 422.10$ $\$ 333.90$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 422.10$ $\$ 333.90$ |
| 5 5 | $450-001-016$ $450-001-017$ | V200K ADV FROM BASE DLTA 51-150TB=CC V200K ADV FROM BASE DLTA 151-300TB=CC | $\$ 1,855.00$ $\$ 1,605.00$ | ES-1 | $36 \%$ $36 \%$ | $\$ 1,187.20$ $\$ 1,027.20$ | \$333.90 $\$ 288.90$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 333.90$ $\$ 288.90$ |
| 5 | 450-001-018 | V200K ADV FROM BASE DLTA 301-450TB=CC | $\$ 1,655.00$ $\$ 1,545.00$ | ES-1 | 36\% | \$ $\$ 1.0278 .80$ | \$2888.10 | \$ $\$ 0.00$ | \$0.00 | \$ $\$ 0.00$ | \$ $\$ 0.00$ | \$2878.10 |
| 5 | 450-001-019 | V200K ADV FROM BASE DLTA 451-750TB=CC | \$1,120.00 | ES-1 | 36\% | \$716.80 | \$201.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$201.60 |
| 5 | 450-001-020 | V200K ADV FROM BASE DLTA 751-1500tB=CC | \$845.00 | ES-1 | 36\% | \$540.80 | \$152.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$152.10 |
| 5 | 450-001-021 | V200K ADV FROM BASE DLTA 1501+TB=CC | \$640.00 | ES-1 | 36\% | \$409.60 | \$115.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$115.20 |
| 5 | 450-001-022 | V400K ADV FROM BASE DLTA 0-50TB=CC | \$2,345.00 | ES-1 | 36\% | \$1,500.80 | \$422.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$422.10 |
| 5 | 450-001-023 | V400K ADV FROM BASE DLTA 51-150TB=CC | \$1,855.00 | Es-1 | 36\% | \$1,187.20 | \$333.90 | \$0.00 | \$0.00 | $\$ 0.00$ $\$ 0.00$ | \$0.00 | $\$ 333.90$ $\$ 2880$ |
| 5 5 | $450-001-024$ $450-001-025$ | V400K ADV FROM BASE DLTA 151-300TB=CC V400K ADV FROM BASE DLTA $301-450 \mathrm{TB=CC}$ | $\$ 1,655.00$ $\$ 1,545.00$ | ES-1 | $36 \%$ $36 \%$ | $\$ 1,027.20$ $\$ 988.80$ | $\$ 288.90$ $\$ 278.10$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$288.90 $\$ 278.10$ |
| 5 | 450-001-026 | V400K ADV FROM BASE DLTA 451-750TB=CC | \$11,120.00 | ES-1 | 36\% | \$988.80 | \$2781.60 | \$0.00 | \$0.00 | \$ $\$ 0.00$ | \$0.00 | \$201.60 |
| 5 | 450-001-027 | V400K ADV FROM BASE DLTA 751-1500TB=CC | \$845.00 | ES-1 | 36\% | \$540.80 | \$152.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$152.10 |
| 5 | 450-001-028 | V400K ADV FROM BASE DLTA 1501+TB=CC | \$640.00 | ES-1 | 36\% | \$409.60 | \$115.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$115.20 |
| 5 | 450-001-029 | V100K ADV FROM UNI DLTA 0-50TB=CC | \$2,345.00 | ES-1 | 36\% | \$1,500.80 | \$422.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$422.10 |
| 5 | 450-001-030 | V100K ADV FROM UNI DLTA 51-150TB=CC | \$1,855.00 | ES-1 | 36\% | \$1,187.20 | \$333.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$333.90 |
| 5 | 450-001-031 | V100K ADV FROM UNI DLTA 151-300TB=CC | \$1,605.00 | Es-1 | 36\% |  | \$288.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 | $450-001-032$ $450-001-033$ | V100K ADV FROM UNI DLTA 301-450TB=CC V100K ADV FROM UNI DLTA 451-750TB=CC | $\$ 1,545.00$ $\$ 1,120.00$ | ES-1 | $36 \%$ $36 \%$ | $\$ 988.80$ $\$ 716.80$ | \$278.10 $\$ 201.60$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$278.10 $\$ 201.60$ |
| 5 | 450-001-034 | V100K ADV FROM UNI DLTA 751-1500TB=CC | \$845.00 | ES-1 | 36\% | \$540.80 | \$152.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$152.10 |
| 5 | 450-001-035 | V100K ADV FROM UNI DLTA 1501+TB=CC | \$640.00 | ES-1 | 36\% | \$409.60 | \$115.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$115.20 |
| 5 | 450-001-036 | V200K ADV FROM UNI DLTA 0-50TB=CC | \$2,345.00 | ES-1 | 36\% | \$1,500.80 | \$422.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$422.10 |
| 5 | 450-001-037 | V200K ADV FROM UNI DLTA 51-150TB=CC | \$1,855.00 | ES-1 | 36\% | \$1,187.20 | \$333.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$333.90 |
| 5 | 450-001-038 | V200K ADV FROM UNI DLTA 151-300TB=CC | \$1,605.00 | ES-1 | 36\% | \$1,027.20 | \$288.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$288.90 |
| 5 | 450-001-039 | V200K ADV FROM UNI DLTA 301-450TB=CC | \$1,545.00 | Es-1 | 36\% | \$988.80 | \$278.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$278. $\$ 201.60$ |
| 5 5 | $450-001-040$ $450-001-041$ | V200K ADV FROM UNI DLTA 451-750TB=CC V200K ADV FROM UNI DTTA 751-1500TB=CC | \$1,120.00 $\$ 845.00$ | Es-1 | $36 \%$ $36 \%$ | $\$ 716.80$ $\$ 540.80$ | \$201.60 $\$ 152.10$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$201.60 $\$ 152.10$ |
| 5 | 450-001-042 | V200K ADV FROM UNI DLTA 1501+TB=CC | \$640.00 | Es-1 | 36\% | \$409.60 | \$115.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$115.20 |
| 5 | 450-001-043 | V400K ADV FROM UNI DLTA 0-50TB=CC | \$2,345.00 | ES-1 | 36\% | \$1,500.80 | \$422.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$422.10 |
| 5 | 450-001-044 | V400K ADV FROM UNI DLTA 51-150TB=CC | \$1,855.00 | ES-1 | 36\% | \$1,187.20 | \$333.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$333.90 |
| 5 | 450-001-045 | V400K ADV FROM UNI DLTA 151-300TB=CC | \$1,605.00 | ES-1 | 36\% | \$1,027.20 | \$288.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$288.90 |
| 5 | 450-001-046 | V400K ADV FROM UNI DLTA 301-450TB=CC | \$1,545.00 | Es-1 | 36\% | \$988.80 | \$278.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$278.10 |
| 5 5 | $450-001-047$ $450-001-048$ | V400K ADV FROM UNI DLTA 451-750TB=CC V400K ADV FROM UNI DLTA 751-1500TB=CC | $\$ 1,120.00$ $\$ 845.00$ | ES-1 | $36 \%$ $36 \%$ | $\$ 716.80$ $\$ 540.80$ | \$201.60 $\$ 152.10$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$201.60 $\$ 152.10$ |
| 5 | 450-001-048 | V400K ADV FROM UNI DLTA 751-1500TB=CC | \$845.00 | Es-1 | 36\% | \$540.80 | \$152.10 | \$0.00 | \$0.00 | \$0.00 |  | \$152.10 |







| BAND | SKU | dESCRIPTION |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | EMC LIST PRICE USD | category CODE | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | $\begin{gathered} \text { LP MNT } \\ \text { ANNUAL } \\ \text { (PREMIUM) } \end{gathered}$ | LP MNT ANNUAL (STANDARD) (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | Renewal |
| 5 | 456-107-359 | ESA FOR 200K 51-150TB MP ONLY=CC | \$215.00 | ES-1 | 36\% | \$137.60 | \$38.70 | \$0.00 | ${ }^{\$ 0.00}$ | \$0.00 | \$0.00 | \$38.70 |
| 5 | 456-107-360 | ESA FOR 200K 151-300тB MP ONLY=CC | \$135.00 | ES-1 | 36\% | \$86.40 | \$24.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$24.30 |
| 5 | 456-107-361 | ESA FOR 200K 301-450TB MP ONLY=CC | \$115.00 | ES-1 | 36\% | \$73.60 | \$20.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$20.70 |
| 5 | 456-107-362 | ESA FOR 200K 451-750TB MP ONLY=CC | \$95.00 | ES-1 | 36\% | \$60.80 | \$17.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$17.10 |
| 5 | 456-107-363 | ESA FOR 200K 751 -1500TB MP ONLY=CC | \$85.00 | ES-1 | 36\% | \$54.40 | \$15.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$15.30 |
| 5 | 456-107-364 | ESA FOR 200K $1501+$ TB MP ONLY=CC | \$80.00 | ES-1 | 36\% | \$51.20 | \$14.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$14.40 |
| 5 | 456-107-366 | ESA FOR 400K 0-50TB MP ONLY=CC | \$290.00 | ES-1 | 36\% | \$185.60 | \$52.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$52.20 |
| 5 | 456-107-367 | ESA FOR 400K $51-150 T B$ MP ONLY $=$ CC | \$215.00 | ES-1 | 36\% | \$137.60 | \$38.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$38.70 |
| 5 | 456-107-368 | ESA FOR 400k 151-300TB MP ONLY=CC | \$135.00 | ES-1 | 36\% | \$86.40 | \$24.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$24.30 |
| 5 | 456-107-369 | ESA FOR 400k 301-450TB MP ONLY=CC | \$115.00 | ES-1 | 36\% | \$73.60 | \$20.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$20.70 |
| 5 | 456-107-370 | ESA FOR 400K 451-750TB MP ONLY=CC | \$95.00 | ES-1 | 36\% | \$60.80 | \$17.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$17.10 |
| 5 | 456-107-371 | ESA FOR 400K 751 -1500TB MP ONLY $=$ CC | \$85.00 | ES-1 | 36\% | \$54.40 | \$15.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$15.30 |
| 5 | 456-107-372 | ESA FOR 400K 1501+TB MP ONLY=CC | \$80.00 | ES-1 | 36\% | \$51.20 | \$14.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$14.40 |
| 5 | 456-107-374 | V100K HYPERMAX OS UPG 0-50TB=CC | \$1,425.00 | ES-1 | 36\% | \$912.00 | \$99.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$99.75 |
| 5 | 456-107-375 | V100K HYPERMAX OS UPG 51-150TB=CC | \$1,230.00 | ES-1 | 36\% | \$787.20 | ${ }_{\$ 86.10}$ | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$86.10 |
| 5 | 456-107-376 | V100K HYPERMAX OS UPG $150-300 \mathrm{~TB}=\mathrm{CC}$ | \$950.00 | Es-1 | 36\% | \$608.00 | \$66.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$66.50 |
| 5 | 456-107-377 | V100K HYPERMAX OS UPG 301-450TB=CC | \$845.00 | ES-1 | 36\% | \$540.80 | \$59.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$59.15 |
| 5 | 456-107-378 | V100K HYPERMAX OS UPG 451-750TB=CC | \$670.00 | ES-1 | 36\% | \$428.80 | \$46.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$46.90 |
| 5 | 456-107-379 | V100K HYPERMAX OS UPG 751-1500TB=CC | \$555.00 | ES-1 | 36\% | \$355.20 | \$38.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$38.85 |
| 5 | 456-107-380 | V100K HYPERMAX OS UPG 1501+TB=CC | \$460.00 | ES-1 | 36\% | \$294.40 | \$32.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$32.20 |
| 5 | 456-107-381 | V200K HYPERMAX OS UPG 0 -500TB=CC | \$1,425.00 | Es-1 | 36\% | \$912.00 | \$99.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$99.75 |
| 5 | 456-107-382 | V200K HYPERMAX OS UPG 51-150TB=CC | \$1,230.00 | Es-1 | 36\% | \$787.20 | \$86.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$86.10 |
| 5 | 456-107-383 | V200K HYPERMAX OS UPG 150-300TB=CC | \$950.00 | ES-1 | 36\% | \$608.00 | \$66.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$66.50 |
| 5 | 456-107-384 | V200K HYPERMAX OS UPG 301-450TB=CC | \$845.00 | ES-1 | 36\% | \$540.80 | \$59.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$59.15 |
| 5 | 456-107-385 | V200K HYPERMAX OS UPG 451-750TB=CC | \$670.00 | ES-1 | 36\% | \$428.80 | \$46.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$46.90 |
| 5 | 456-107-386 | V200K HYPERMAX OS UPG 751-1500TB=CC | \$555.00 | ES-1 | 36\% | \$355.20 | \$38.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$38.85 |
| 5 | 456-107-387 | V200K HYPERMAX OS UPG 1501+TB=CC | \$460.00 | ES-1 | 36\% | \$294.40 | \$32.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$32.20 |
| 5 | 456-107-388 | V400K HYPERMAX OS UPG 0-50TB=CC | \$1,425.00 | ES-1 | 36\% | \$912.00 | \$99.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$99.75 |
| 5 | 456-107-389 | V400K HYPERMAX OS UPG 51-150TB=CC | \$1,230.00 | ES-1 | 36\% | \$787.20 | \$86.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$86.10 |
| 5 | 456-107-390 | V400K HYPERMAX OS UPG 150-300TB=CC | \$950.00 | ES-1 | 36\% | \$608.00 | \$66.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$66.50 |
| 5 | 456-107-391 | V400K HYPERMAX OS UPG 301-450TB=CC | \$845.00 | ES-1 | 36\% | \$540.80 | \$59.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$59.15 |
| 5 | 456-107-392 | V400K HYPERMAX OS UPG 451-750TB=CC | \$670.00 | ES-1 | 36\% | \$428.80 | \$46.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$46.90 |
| 5 | 456-107-393 | V400K HYPERMAX OS UPG 751-1500TB=CC | \$555.00 | ES-1 | 36\% | \$355.20 | \$38.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$38.85 |
| 5 | 456-107-394 | V400K HYPERMAX OS UPG 1501+TB=CC | \$460.00 | ES-1 | 36\% | \$294.40 | \$32.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$32.20 |
| 5 | 456-107-395 | V100K UNISPHERE UPG 0-50TB=CC | \$1,495.00 | ES-1 | 36\% | \$956.80 | \$269.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$269.10 |
| 5 | 456-107-396 | V100K UNISPHERE UPG 51-150TB=CC | \$1,215.00 | ES-1 | 36\% | \$777.60 | \$218.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$218.70 |
| 5 | 456-107-397 | V100K UNISPHERE UPG 151-300TB=CC | \$1,105.00 | ES-1 | 36\% | \$707.20 | \$198.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$198.90 |
| 5 | 456-107-398 | V100K UNISPHERE UPG 301-450TB=CC | \$955.00 | Es-1 | 36\% | \$611.20 | \$171.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$171.90 |
| 5 | 456-107-399 | V100K UNISPHERE UPG 451-750TB=CC | \$700.00 | ES-1 | 36\% | \$448.00 | \$126.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$126.00 |
| 5 | 456-107-400 | V100K UNISPHERE UPG 751-1500TB=CC | \$530.00 | ES-1 | 36\% | \$339.20 | \$95.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$95.40 |
| 5 | 456-107-401 | V100K UNISPHERE UPG $1501+$ TB=CC | \$405.00 | ES-1 | 36\% | \$259.20 | \$72.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$72.90 |
| 5 | 456-107-402 | V200K UNISPHERE UPG 0 -50TB=CC | \$1,495.00 | ES-1 | 36\% | \$956.80 | \$269.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$269.10 |
| 5 | 456-107-403 | V200K UNISPHERE UPG 51-1507B=CC | \$1,215.00 | ES-1 | 36\% | \$777.60 | \$218.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$218.70 |
| 5 | 456-107-404 | V200K UNISPHERE UPG 151-300TB=CC | \$1,105.00 | ES-1 | 36\% | \$707.20 | \$198.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$198.90 |
| 5 | 456-107-405 | V200K UNISPHERE UPG 301-450TB=CC | \$955.00 | ES-1 | 36\% | \$611.20 | \$171.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$171.90 |
| 5 | 456-107-406 | V200K UNISPHERE UPG 451-750TB=CC | \$700.00 | ES-1 | 36\% | \$448.00 | \$126.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$126.00 |
| 5 | 456-107-407 | V200K UNISPHERE UPG 751-1500TB=CC | \$530.00 | ES-1 | 36\% | \$339.20 | \$95.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$95.40 |
| 5 | 456-107-408 | V200k UNISPHERE UPG 1501+TB=CC | \$405.00 | Es-1 | 36\% | \$259.20 | \$72.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$72.90 |
| 5 | 456-107-409 | V400K UNISPHERE UPG 0 -50TB=CC | \$1,495.00 | Es-1 | 36\% | \$956.80 | \$269.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$269.10 |
| 5 | 456-107-410 | V400K UNISPHERE UPG $51-150 \mathrm{~TB}=\mathrm{CC}$ V400K UNISPHERE UPG $151-3007 \mathrm{~TB}=\mathrm{CC}$ | $\$ 1,215.00$ $\$ 1,105.00$ | ES-1 | 36\% | $\$ 777.60$ $\$ 707.20$ | \$218.70 $\$ 198.90$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$218.70 $\$ 198.90$ |
| 5 5 | 456-107-411 | V400K UNISPHERE UPG $151-300 \mathrm{~TB}=\mathrm{CC}$ V400K UNISHERE UPG $301-450 \mathrm{~TB}=\mathrm{CC}$ | \$1,105.00 $\$ 955.00$ | ES-1 | 36\% | \$707.20 $\$ 611.20$ | \$198.90 $\mathbf{\$ 1 7 1 . 9 0}$ | \$0.00 | $\$ 0.00$ $\$ 0.00$ | \$0.00 $\$ 0.00$ | \$0.00 | \$198.90 $\mathbf{\$ 1 7 1 . 9 0}$ |
| 5 | 456-107-413 | V400K UNISPHERE UPG 451-750TB=CC | \$700.00 | ES-1 | 36\% | \$448.00 | \$126.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$126.00 |
| 5 | 456-107-414 | V400K UNISPHERE UPG 751-1500TB=CC | \$530.00 | ES-1 | 36\% | \$339.20 | \$95.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$95.40 |
| 5 | 456-107-415 | V400k UNISPHERE UPG 1501+TB=CC | \$405.00 | Es-1 | 36\% | \$259.20 | \$72.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$72.90 |
| 5 | 456-107-416 | V100K BASE UPG 0-50TB=CC | \$1,455.00 | ES-1 | 36\% | \$931.20 | \$261.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$261.90 |
| 5 | 456-107-417 | V100K BASE UPG 51-150TB=CC | \$1,195.00 | ES-1 | 36\% | \$764.80 | \$215.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$215.10 |
| 5 | 456-107-418 | V100K BASE UPG 151-300TB=CC | \$920.00 | ES-1 | 36\% | \$588.80 | \$165.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$165.60 |
| 5 | 456-107-419 | V100K BASE UPG 301-450TB=CC | \$870.00 | ES-1 | 36\% | \$556.80 | \$156.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$156.60 |
| 5 | 456-107-420 | V100K BASE UPG 451-750TB=CC | \$645.00 | Es-1 | 36\% | \$412.80 | \$116.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$116.10 |
| 5 | 456-107-421 | V100K BASE UPG 751-15007B=CC | \$490.00 | Es-1 | 36\% | \$313.60 | \$88.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$88.20 |
| 5 | 456-107-422 | V100K BASE UPG $1501+$ TB $=$ CC | \$ $\$ 395500$ | ES-1 | 36\% | \$252.80 | $\$ 71.10$ $\$ 261.90$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 71.10$ $\$ 261.90$ |
| 5 5 | 456-107-423 | V200K BASE UPG 0 -50TB=CC V200K BASE UPG $51-1507 B=C C$ | $\$ 1,455.00$ $\$ 1.195 .00$ | ES-1 | $36 \%$ $36 \%$ | \$931.20 $\$ 764.80$ | \$261.90 $\$ 215.10$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$261.90 |
| 5 | - 456 -107-425 | V200k KASE UPG $151-300 \mathrm{~TB}=\mathrm{CC}$ | \$1,995.00 $\$ 920.00$ | Es-1 | 36\% | \$564.80 $\$ 5880$ | \$156.60 | \$ $\$ 0.00$ | \$0.00 | \$0.00 | \$\$0.00 | \$165.60 |
| 5 | 456-107-426 | V200k BASE UPG 301-450TB=CC | \$870.00 | ES-1 | 36\% | \$556.80 | \$156.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$156.60 |
| 5 | 456-107-427 | V200K BASE UPG 451-750TB=CC | \$645.00 | Es-1 | 36\% | \$412.80 | \$116.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$116.10 |
| 5 5 | $456-107-428$ $456-107-429$ | V200K BASE UPG $751-15007 \mathrm{C}=$ CC V200k BASE UPG $1501+\mathrm{T}=\mathrm{CC}$ | $\$ 490.00$ $\$ 395.00$ | ES-1 | 36\% | $\$ 313.60$ $\$ 252.80$ | $\$ 88.20$ $\$ 7110$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$88.20 |
| 5 | 456-107-429 | V200K BASE UPG 1501+TB=CC | \$395.00 | Es-1 | 36\% | \$252.80 | \$77.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$71.10 |
| 5 | 456-107-430 | V400K BASE UPG 0-50TB=CC | \$1,455.00 | Es-1 | 36\% | \$931.20 | \$261.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 5 | 456-107-431 | V400K BASE UPG $51-150 \mathrm{~TB}=\mathrm{CC}$ V400K BASE UPG $151-300 \mathrm{~B}=$ CC | \$1,195.00 $\$ 920.00$ | ES-1 | $36 \%$ $36 \%$ | \$764.80 $\$ 588.80$ | \$215.10 $\$ 165.60$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$215.10 $\$ 165.60$ |
| 5 | 456-107-433 | V400k BASE UPG 301-450TB=CC | \$870.00 | ES-1 | 36\% | \$556.80 | \$156.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$156.60 |
| 5 | 456-107-434 | V400K BASE UPG 451-750TB=CC | \$645.00 | ES-1 | 36\% | \$412.80 | \$116.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$116.10 |
| 5 | 456-107-435 | V400K BASE UPG 751-1500TB=CC | \$490.00 | ES-1 | 36\% | \$313.60 | \$88.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$88.20 |
| 5 | 456-107-436 | V400K BASE UPG $1501+$ TB=CC | \$395.00 | ES-1 | 36\% | \$252.80 | \$71.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$71.10 |
| 5 | 456-107-437 | V100K FOUNDATION UPG 0-50TB=CC | \$0.00 | Es-1 | 36\% | \$0.00 | \$377.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$377.10 |
| 5 | 456-107-438 | V100K FOUNDATION UPG 51-150TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$302.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$302.40 |
| 5 5 | $456-107-439$ $456-107-440$ | V100K FOUNDATION UPG 151-300TB=CC V100K FOUNDTION UPG 301-450TB=CC | $\$ 0.00$ $\$ 0.00$ | ES-1 | 36\% | $\$ 0.00$ $\$ 0.00$ | $\$ 237.60$ $\$ 230.40$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 237.60$ $\$ 230.40$ |
| 5 | 456-107-440 | V100K FOUNDATION UPG 301-450TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$230.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$230.40 |


| BAND | SKU | dESCRIPTION | EMC LIST PRICE USD | CATEGORY CODE | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 Net Price | LP MNT ANNUAL (PREMIUM) | LP MNT ANNUAL (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | renewal |
| 5 | 456-107-441 | V100K FOUNDATION UPG 451-750TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$167.40 | \$0.00 | ${ }^{\$ 0.00}$ | \$0.00 | \$0.00 | \$167.40 |
| 5 | 456-107-442 | V100K FOUNDATION UPG 751-1500TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$126.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$126.00 |
| 5 | 456-107-443 | V100K FOUNDATION UPG $1501+$ TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$95.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$95.40 |
| 5 | 456-107-444 | V200K FOUNDATION UPG 0-50TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$377.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$377.10 |
| 5 | 456-107-445 | V200K FOUNDATION UPG 51-150TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$302.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$302.40 |
| 5 | 456-107-446 | V200K FOUNDATION UPG 151-300TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$237.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$237.60 |
| 5 | 456-107-447 | V200K FOUNDATION UPG 301-450TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$230.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$230.40 |
| 5 | 456-107-448 | V200K FOUNDATION UPG 451-750TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$167.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$167.40 |
| 5 | 456-107-449 | V200K FOUNDATION UPG 751-1500TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$126.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$126.00 |
| 5 | 456-107-450 | V200K FOUNDATION UPG 1501+TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$95.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$95.40 |
| 5 | 456-107-451 | V400K FOUNDATION UPG 0-50TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$377.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$377.10 |
| 5 | 456-107-452 | V400K FOUNDATION UPG 51-150TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$302.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$322.40 |
| 5 | 456-107-453 | V400K FOUNDATION UPG 151-300TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$237.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$237.60 |
| 5 | 456-107-454 | V400K FOUNDATION UPG 301-450TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$230.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$230.40 |
| 5 | 456-107-455 | V400K FOUNDATION UPG 451-750TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$167.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$167.40 |
| 5 | 456-107-456 | V400K FOUNDATION UPG 751-1500tB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$126.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$126.00 |
| 5 | 456-107-457 | V400K FOUNDATION UPG $1501+$ TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$95.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$95.40 |
| 5 | 456-107-458 | V100K FOUND FROM BASE 0-50TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$115.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$115.20 |
| 5 | 456-107-459 | V100K FOUND FROM BASE 51-150TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$87.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$87.30 |
| 5 | 456-107-460 | V100K FOUND FROM BASE 151-300TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$72.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$72.00 |
| 5 | 456-107-461 | V100K FOUND FROM BASE 301-450TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$73.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$73.80 |
| 5 | 456-107-462 | V100K FOUND FROM BASE 451-750TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$51.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$51.30 |
| 5 | 456-107-463 | V100K FOUND FROM BASE 751-1500TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$37.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$37.80 |
| 5 | 456-107-464 | V100K FOUND FROM BASE $1501+$ TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$24.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$24.30 |
| 5 | 456-107-465 | V200K FOUND FROM BASE 0-50TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$115.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$115.20 |
| 5 | 456-107-466 | V200K FOUND FROM BASE 51-150TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$87.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$87.30 |
| 5 | 456-107-467 | V200K FOUND FROM BASE 151-300TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$72.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$72.00 |
| 5 | 456-107-468 | V200K FOUND FROM BASE 301-450TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$73.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$73.80 |
| 5 | 456-107-469 | V200K FOUND FROM BASE 451-750TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$51.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$51.30 |
| 5 | 456-107-470 | V200K FOUND FROM BASE 751-1500TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$37.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$37.80 |
| 5 | 456-107-471 | V200K FOUND FROM BASE 1501+TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$24.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$24.30 |
| 5 | 456-107-472 | V400K FOUND FROM BASE 0-50TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$115.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$115.20 |
| 5 | 456-107-473 | V400K FOUND FROM BASE 51-150TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$87.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$87.30 |
| 5 | 456-107-474 | V400K FOUND FROM BASE 151-300TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$72.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$72.00 |
| 5 | 456-107-475 | V400K FOUND FROM BASE 301-450TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$73.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$73.80 |
| 5 | 456-107-476 | V400K FOUND FROM BASE 451-750TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$51.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$51.30 |
| 5 | 456-107-477 | V400K FOUND FROM BASE 751-1500TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$37.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$37.80 |
| 5 | 456-107-478 | V400K FOUND FROM BASE 1501+TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$24.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$24.30 |
| 5 | 456-107-479 | V100K FOUND FROM UNI 0-50TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$108.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$108.00 |
| 5 | 456-107-480 | V100K FOUND FROM UNI 51-150TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$83.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$83.70 |
| 5 | 456-107-481 | V100K FOUND FROM UNI 151-3007B=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$38.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$38.70 |
| 5 | 456-107-482 | V100K FOUND FROM UNI 301-4507B=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$58.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$58.50 |
| 5 | 456-107-483 | V100K FOUND FROM UN1 451-7507B=CC | \$0.00 | Es-1 | 36\% | \$0.00 | \$41.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$41.40 |
| 5 | 456-107-484 | V100K FOUND FROM UN11 751-1500TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$30.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$30.60 |
| 5 | 456-107-485 | V100K FOUND FROM UNI 1501+TB=CC | \$0.00 | Es-1 | 36\% | \$0.00 | \$22.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$22.50 |
| 5 | 456-107-486 | V200K FOUND FROM UNI $0-50$ TB=CC | \$0.00 | Es-1 | 36\% | \$0.00 | \$108.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$108.00 |
| 5 5 | $456-107-487$ $456-107-488$ | V200K FOUND FROM UNI 51-150TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$83.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$83.70 |
| 5 | $456-107-488$ $456-107-489$ | V200K FOUND FROM UNI 151-300TB=CC V200K FOUND FROM UNI 301-450TB=CC | $\$ 0.00$ $\$ 0.00$ | ES-1 | 36\% | $\$ 0.00$ $\$ 0.00$ | $\$ 38.70$ $\$ 58.50$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 38.70$ $\$ 58.50$ |
| 5 | 456-107-490 | V200K FOUND FROM UNI 451-750TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | ${ }_{\$ 411.40}$ | \$ $\$ 0.00$ | \$0.00 | \$ $\$ 0.00$ | \$ $\$ 0.00$ | ${ }_{\text {\$411.40 }}$ |
| 5 | 456-107-491 | V200K FOUND FROM UNI 751-1500TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$30.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$30.60 |
| 5 | 456-107-492 | V200K FOUND FROM UNI 1501 +TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$22.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$22.50 |
| 5 | 456-107-493 | V400K FOUND FROM UNI $0-50$ TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$108.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$108.00 |
| 5 | 456-107-494 | V400K FOUND FROM UNI 51-150TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$83.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$83.70 |
| 5 | 456-107-495 | V400K FOUND FROM UNI 151-300TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$38.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$38.70 |
| 5 | 456-107-496 | V400K FOUND FROM UNI 301-450TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$58.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$58.50 |
| 5 | 456-107-497 | V400K FOUND FROM UNI 451-750TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$41.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$41.40 |
| 5 | 456-107-498 |  | \$0.00 | Es-1 | 36\% | \$0.00 | \$30.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$30.60 |
| 5 | 456-107-499 | V400K FOUND FROM UNI 1501+TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$22.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 22.50$ $\$ 377.10$ |
| 5 | 456-107-500 | V100K FOUND FROM BASE DLTA 0-50TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$377.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$377.10 |
| 5 | 456-107-501 | V100K FOUND FROM BASE DLTA 51-150TB=CC | \$0.00 | Es-1 | 36\% | $\$ 0.00$ $\$ 0.00$ | $\$ 302.40$ $\$ 23760$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 3202.40$ $\$ 237.60$ |
| 5 | 456-107-502 | V100K FOUND FROM BASE DLTA 151-300TB=CC | \$0.00 | Es-1 | 36\% | \$0.00 | \$237.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 237.60$ $\$ 230.40$ |
| 5 | 456-107-503 | V100K FOUND FROM BASE DLTA 301-450TB=CC | \$0.00 | Es-1 | 36\% | \$0.00 | \$230.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 | $456-107-504$ $456-107-505$ | V100K FOUND FROM BASE DLTA 451-750TB=CC <br> V100K FOUND FROM BASE DLTA 751-1500TB=CC | $\$ 0.00$ $\$ 0.00$ | ES-1 | $36 \%$ $36 \%$ | $\$ 0.00$ $\$ 0.00$ | \$167.40 $\$ 126.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$167.40 $\$ 126.00$ |
| 5 | 456-107-506 | V100K FOUND FROM BASE DLTA 1501+TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$95.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$95.40 |
| 5 | 456-107-507 | V200K FOUND FROM BASE DLTA 0-50TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$377.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$377.10 |
| 5 | 456-107-508 | V200K FOUND FROM BASE DLTA 51-150TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$302.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$302.40 |
| 5 | 456-107-509 | V200K FOUND FROM BASE DLTA 151-300TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$237.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$237.60 |
| 5 | 456-107-510 | V200K FOUND FROM BASE DLTA 301-450TB=CC | \$0.00 | Es-1 | 36\% | \$0.00 | \$230.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$230.40 |
| 5 | 456-107-511 | V200K FOUND FROM BASE DLTA 451-750TB=CC | \$0.00 | Es-1 | 36\% | \$0.00 | \$167.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 167.40$ $\$ 126.00$ |
| 5 | $456-107-512$ $456-107-513$ | V200K FOUND FROM BASE DLTA 751-1500TB=CC V200k FOUND FROM BASE DLTA 1501+TB=CC | $\$ 0.00$ $\$ 0.00$ | ES-1 | $36 \%$ $36 \%$ | $\$ 0.00$ $\$ 0.00$ | \$126.00 $\$ 95.40$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$126.00 $\$ 95.40$ |
| 5 | 456-107-514 | V400K FOUND FROM BASE DLTA 0-50TB=CC | \$0.00 | Es-1 | 36\% | \$0.00 | \$377.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$377.10 |
| 5 | 456-107-515 | V400K FOUND FROM BASE DLTA 51-150TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$302.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$302.40 |
| 5 | 456-107-516 | V400K FOUND FROM BASE DLTA 151-300TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$237.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$237.60 |
| 5 | 456-107-517 | V400K FOUND FROM BASE DLTA 301-450TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$230.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$230.40 |
| 5 | 456-107-518 | V400K FOUND FROM BASE DLTA 451-750TB=CC | \$0.00 | Es-1 | 36\% | \$0.00 | \$167.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$167.40 |
| 5 | $456-107-519$ $456-107-520$ | V400K FOUND FROM BASE DLTA $751-1500 T \mathrm{C}=$ CC V400K FOUND FROM BASE DLTA 1501+TB=CC | $\$ 0.00$ $\$ 0.00$ | ES-1 | 36\% | $\$ 0.00$ $\$ 0.00$ | \$126.00 $\$ 95.40$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 126.00$ $\$ 95.40$ |
| 5 | 456-107-520 | V400K FOUND FROM BASE DLTA 1501+TB=CC | \$0.00 | Es-1 | 36\% | \$0.00 | \$95.40 | \$0.00 |  | \$0.00 |  | \$95.40 |



| BAND | SKU | dESCRIPTION | EMC LIST PRICE USD | CATEGORY CODE | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 Net Price | LP MNT ANNUAL (PREMIUM) | LP MNT ANNUAL (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | Renewal |
| 5 | 456-107-601 | V400K ADV FROM FOUND 301-450TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$47.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$47.70 |
| 5 | 456-107-602 | V400K ADV FROM FOUND 451-750TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$34.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$34.20 |
| 5 | 456-107-603 | V400K ADV FROM FOUND 751-1500TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$26.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$26.10 |
| 5 | 456-107-604 | V400K ADV FROM FOUND 1501+TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$19.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$19.80 |
| 5 | 456-107-605 | V100K ADV FROM UNI 0-50TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$153.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$153.00 |
| 5 | 456-107-606 | V100K ADV FROM UN1 51-150TB=CC | \$0.00 | Es-1 | 36\% | \$0.00 | \$115.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$115.20 |
| 5 | 456-107-607 | V100K ADV FROM UNI 151-300TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$90.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$90.00 |
| 5 | 456-107-608 | V100K ADV FROM UNI 301-450TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$106.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$106.20 |
| 5 | 456-107-609 | V100K ADV FROM UNI 451-750TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$75.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$75.60 |
| 5 | 456-107-610 | V100K ADV FROM UN1 751-1500TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$56.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$56.70 |
| 5 | 456-107-611 | V100K ADV FROM UN1 1501+TB=CC | \$0.00 | Es-1 | 36\% | \$0.00 | \$42.30 | $\$ 0.00$ | \$0.00 | \$0.00 | \$0.00 | \$42.30 |
| 5 | 456-107-612 | V200K ADV FROM UNI 0-50TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$153.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$153.00 |
| 5 | 456-107-613 | V200K ADV FROM UN 51-150TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$115.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$115.20 |
| 5 | 456-107-614 | V200K ADV FROM UNI 151-300TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$90.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$90.00 |
| 5 | 456-107-615 | V200K ADV FROM UNI 301-450TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$106.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$106.20 |
| 5 | 456-107-616 | V200K ADV FROM UNI 451-750TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$75.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$75.60 |
| 5 | 456-107-617 | V200K ADV FROM UNI 151-1500tB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$56.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$56.70 |
| 5 | 456-107-618 | V200K ADV FROM UNI 1501+TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$42.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$42.30 |
| 5 | 456-107-619 | V400K ADV FROM UN1 0 -50TB=CC | \$0.00 | Es-1 | 36\% | \$0.00 | \$153.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$153.00 |
| 5 | 456-107-620 | V400K ADV FROM UNI 51-150TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$115.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$115.20 |
| 5 | 456-107-621 | V400K ADV FROM UNI 151-300TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$90.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$90.00 |
| 5 | 456-107-622 | V400K ADV FROM UNI 301-450TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$106.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$106.20 |
| 5 | 456-107-623 | V400K ADV FROM UNI 451-750TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$75.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$75.60 |
| 5 | 456-107-624 | V400K ADV FROM UNI $7151-15007 \mathrm{~B}=\mathrm{CC}$ | \$0.00 | Es-1 | 36\% | \$0.00 | \$56.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$56.70 |
| 5 | 456-107-625 | V400K ADV FROM UNI 1501+TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$42.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$42.30 |
| 5 | 456-107-626 | V100K ADV FROM BASE DLTA 0-50TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$422.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$422.10 |
| 5 | 456-107-627 | V100K ADV FROM BASE DLTA 51-150TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$333.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$333.90 |
| 5 | 456-107-628 | V100K ADV FROM BASE DLTA 151-300TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$288.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$288.90 |
| 5 | 456-107-629 | V100K ADV FROM BASE DLTA 301-450TB=CC | \$0.00 | Es-1 | 36\% | \$0.00 | \$278.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$278.10 |
| 5 | 456-107-630 | V100K ADV FROM BASE DLTA 451-750TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$201.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$201.60 $\$ 15210$ |
| 5 | 456-107-631 | V100K ADV FROM BASE DLTA 751-1500TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$152.10 | \$0.00 | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 152.10$ $\$ 115.20$ |
| 5 | $\begin{aligned} & 456-107-632 \\ & 456-107-633 \end{aligned}$ | V100K ADV FROM BASE DLTA $1501+\mathrm{TB=CC}$ V200K ADV FROM BASE DLTA 0-50TB=CC | $\$ 0.00$ $\$ 0.00$ | ES-1 | 36\% | $\$ 0.00$ $\$ 0.00$ | $\$ 115.20$ $\$ 422.10$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$115.20 $\$ 422.10$ |
| 5 | 456-107-634 | V200K ADV FROM BASE DLTA 51-150TB=CC | \$0.00 | Es-1 | 36\% | \$0.00 | \$333.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$333.90 |
| 5 | 456-107-635 | V200K ADV FROM BASE DLTA 151-300TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$288.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$288.90 |
| 5 | 456-107-636 | V200K ADV FROM BASE DLTA 301-450TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$278.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$278.10 |
| 5 | 456-107-637 | V200K ADV FROM BASE DLTA 451-750TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$201.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$201.60 |
| 5 | 456-107-638 | V200K ADV FROM BASE DLTA 751-1500TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$152.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$152.10 |
| 5 | 456-107-639 | V200K ADV FROM BASE DLTA 1501+TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$115.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$115.20 |
| 5 | 456-107-640 | V400 K ADV FROM BASE DLTA O-50TB=CC | \$0.00 | Es-1 | 36\% | \$0.00 | \$422.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$422.10 |
| 5 | 456-107-641 | V400K ADV FROM BASE DLTA 51-150TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$333.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$333.90 |
| 5 | 456-107-642 | V400K ADV FROM BASE DLTA 151-300TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$288.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$288.90 |
| 5 | 456-107-643 | V400K ADV FROM BASE DLTA 301-450TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$278.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$278.10 |
| 5 | 456-107-644 | V400K ADV FROM BASE DLTA 451-750TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$201.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$201.60 |
| 5 | 456-107-645 | V400K ADV FROM BASE DLTA 751-1500tB=CC | \$0.00 | Es-1 | 36\% | \$0.00 | \$152.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$152.10 |
| 5 | 456-107-646 | V400K ADV FROM BASE DLTA 1501+TB=CC | \$0.00 | Es-1 | 36\% | \$0.00 | \$115.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$115.20 |
| 5 5 | $456-107-647$ $456-107648$ | V100K ADV FROM FOUND DLTA 0-50TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | $\$ 422.10$ $\$ 3390$ | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$422.10 |
| 5 | $456-107-648$ $456-107-649$ | V100K ADV FROM FOUND DLTA $51-150 \mathrm{CB}=\mathrm{CC}$ V100K ADV FROM FOUND DLTA 151-300TB=CC | $\$ 0.00$ $\$ 0.00$ | ES-1 | 36\% | $\$ 0.00$ $\$ 0.00$ | $\$ 333.90$ $\$ 28890$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 333.90$ $\$ 288.90$ |
| 5 | 456-107-650 | V100K ADV FROM FOUND DLTA 301-450TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$2888.10 | \$0.00 | \$0.00 | \$ $\$ 0.00$ | \$ $\$ 0.00$ | \$2878.10 |
| 5 | 456-107-651 | V100K ADV FROM FOUND DLTA 451-750TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$201.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$201.60 |
| 5 | 456-107-652 | V100K ADV FROM FOUND DLTA 751-1500TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$152.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$152.10 |
| 5 | 456-107-653 | V100K ADV FROM Found dita 1501+TB=CC | \$0.00 | Es-1 | 36\% | \$0.00 | \$115.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$115.20 |
| 5 | 456-107-654 | V200K ADV FROM FOUND DLTA 0-50TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$422.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$422.10 |
| 5 | 456-107-655 | V200K ADV FROM FOUND DLTA 51-15001B=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$333.90 | \$0.00 | \$0.00 | $\$ 0.00$ $\$ 0.00$ | \$0.00 | $\$ 333.90$ $\$ 2880$ |
| 5 5 | $456-107-656$ $456-107-657$ | V200K ADV FROM FOUND DLTA $151-3007 \mathrm{~T}=$ CC V200K ADV FROM FOUND DLTA $301-450 \mathrm{TB=CC}$ | $\$ 0.00$ $\$ 0.00$ | ES-1 | $36 \%$ $36 \%$ | $\$ 0.00$ $\$ 0.00$ | $\$ 288.90$ $\$ 278.10$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$288.90 $\$ 278.10$ |
| 5 | 456-107-658 | V200K ADV FROM FOUND DLTA 451-750TB=CC | \$0.00 | ES-1 | 36\% | \$ $\$ 0.00$ | \$2781.60 | \$0.00 | \$0.00 | \$ $\$ 0.00$ | \$ $\$ 0.00$ | \$201.60 |
| 5 | 456-107-659 | V200K ADV FROM FOUND DLTA 751-1500TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$152.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$152.10 |
| 5 | 456-107-660 | V200K ADV FROM FOUND DLTA 1501+TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$115.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$115.20 |
| 5 | 456-107-661 | V400K ADV FROM FOUND DLTA 0-50TB=CC | \$0.00 | Es-1 | 36\% | \$0.00 | \$422.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$422.10 |
| 5 | 456-107-662 | V400K ADV FROM FOUND DLTA 51-150TB=CC | \$0.00 | Es-1 | 36\% | \$0.00 | \$333.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$333.90 |
| 5 | 456-107-663 | V400K ADV FROM FOUND DLTA 151-300TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$288.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 | 456-107-664 | V400K ADV FROM FOUND DLTA 301-450TB=CC V400K ADV FROM FOUND DLTA 451-750TB=CC | $\$ 0.00$ $\$ 0.00$ | ES-1 | $36 \%$ $36 \%$ | $\$ 0.00$ $\$ 0.00$ | \$278.10 $\$ 201.60$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$278.10 $\$ 201.60$ |
| 5 | 456-107-666 | V400K ADV FROM FOUND DLTA 751-1500TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$152.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$152.10 |
| 5 | 456-107-667 | V400K ADV FROM FOUND DLTA 1501+TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$115.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$115.20 |
| 5 | 456-107-668 | V100K ADV FROM UNI DLTA 0-50TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$422.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$422.10 |
| 5 | 456-107-669 | V100K ADV FROM UNI DLTA 51-150TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$333.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$333.90 |
| 5 | 456-107-670 | V100K ADV FROM UNI DLTA 151-300TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$288.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$288.90 |
| 5 | 456-107-671 | V100K ADV FROM UNI DLTA A 301-400TB=CC | \$0.00 | ES-1 | $36 \%$ $36 \%$ | \$0.00 $\$ 000$ | $\$ 278.10$ $\$ 20160$ | \$0.00 | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$278. $\$ 201.60$ |
| 5 5 | 456-107-672 | V100K ADV FROM UNI DLTA 451-750TB=CC V100K ADV FROM UNI DTTA 751-1500TB=CC | $\$ 0.00$ $\$ 0.00$ | ES-1 | $36 \%$ $36 \%$ | $\$ 0.00$ $\$ 0.00$ | \$201.60 $\$ 152.10$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$201.60 $\$ 152.10$ |
| 5 | 456-107-674 | V100K ADV FROM UNI DLTA 1501+TB=CC | \$0.00 | Es-1 | 36\% | \$0.00 | \$115.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$115.20 |
| 5 | 456-107-675 | V200K ADV FROM UNI DLTA 0-50TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$422.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$422.10 |
| 5 | 456-107-676 | V200K ADV FROM UNI DLTA 51-150TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$333.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$333.90 |
| 5 | 456-107-677 | V200K ADV FROM UNI DLTA 151-300TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$288.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$288.90 |
| 5 | 456-107-678 | V200K ADV FROM UNI DLTA 301-450TB=CC | \$0.00 | Es-1 | 36\% | \$0.00 | \$278.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$278.10 |
| 5 5 | $456-107-679$ $456-107-680$ | V200K ADV FROM UNI DLTA 451-750TB=CC V200K ADV FROM UNI DLTA 751-1500TB=CC | $\$ 0.00$ $\$ 0.00$ | ES-1 | 36\% | $\$ 0.00$ $\$ 0.00$ | \$201.60 $\$ 152.10$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$201.60 $\mathbf{\$ 1 5 2 . 1 0}$ |
| 5 | 456-107-680 | V200K ADV FROM UNI DLTA 751-1500TB=CC |  | Es-1 |  |  | \$152.10 | \$0.00 | \$0.00 | \$0.00 |  | \$152.10 |



| BAND | SKU | DESCRIPTION |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | EMC LIST PRICE USD | CATEGORY CODE | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | $\begin{gathered} \text { LP MNT } \\ \text { ANNUAL } \\ \text { (PREMIUM) } \\ \hline \end{gathered}$ | LP MNT ANNUAL (STANDARD) | $\begin{aligned} & \text { LP MNT } \\ & \text { ANNUAL } \\ & \text { (BASIC) } \end{aligned}$ | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | RENEWAL |
| 5 | 456-108-485 | V400k SRDF FAST COMBO LIC=IC | \$277,810.00 | ES-1 | 36\% | \$177,798.40 | \$50,005.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$50,005.80 \$32,942.70 |
| 5 | 456-108-486 | V100K TIMEFINDER FAST COMBO LIC=IC | \$183,015.00 | ES-1 | 36\% | \$117,129.60 | \$32,942.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$32,942.70 |
| 5 | 456-108-487 | V200K TIMEFINDER FAST COMBO LIC=IC | \$183,015.00 | ES-1 | 36\% | \$117,129.60 | \$32,942.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$32,942.70 |
| 5 | 456-108-488 | V400K TIMEFINDER FAST COMBO LIC=IC | \$183,015.00 | ES-1 | 36\% | \$117,129.60 | \$32,942.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$32,942.70 |
| 5 | 456-108-621 | V100K ESA BASE LIC=IC | \$5,145.00 | ES-1 | 36\% | \$3,292.80 | \$926.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$926.10 |
| 5 | 456-108-622 | V200K ESA BASE LIC=IC | \$5,145.00 | Es-1 | 36\% | \$3,292.80 | \$926.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$926.10 |
| 5 | 456-108-623 | V400K ESA BASE LIC=IC | \$5,145.00 | ES-1 | 36\% | \$3,292.80 | \$926.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$926.10 |
| 5 | 456-108-783 | VIPR SRM VMAX3 BASE NEW $100 \mathrm{~K}=\mathrm{CC}$ | \$8,950.00 | ES-1 | 36\% | \$5,728.00 | \$1,611.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,611.00 |
| 5 | 456-108-784 | VIPR SRM VMAX3 BASE NEW $200 \mathrm{~K}=\mathrm{CC}$ | \$19,900.00 | ES-1 | 36\% | \$12,736.00 | \$3,582.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,582.00 |
| 5 | 456-108-785 | VIPR SRM VMAX3 BASE NEW 400K =CC | \$21,900.00 | ES-1 | 36\% | \$14,016.00 | \$3,942.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,942.00 |
| 5 | 456-108-985 | AppSync Base New 100k=IC | \$20,250.00 | Es-1 | 36\% | \$12,960.00 | \$3,645.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,645.00 |
| 5 | 456-108-986 | AppSync Base New 200k=IC | \$20,250.00 | ES-1 | 36\% | \$12,960.00 | \$3,645.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,645.00 |
| 5 | 456-108-987 | AppSync Base New 400k=IC | \$20,250.00 | ES-1 | 36\% | \$12,960.00 | \$3,645.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,645.00 |
| 5 | 456-108-988 | AppSync Base Reg. New 100K=IC | \$22,626.00 | Es-1 | 36\% | \$14,480.64 | \$4,072.68 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,072.68 |
| 5 | 456-108-989 | AppSync Base Reg. New 200K=1C | \$22,626.00 | ES-1 | 36\% | \$14,480.64 | \$4,072.68 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,072.68 |
| 5 | 456-108-990 | AppSync Base Reg. New 400K=1C | \$22,626.00 | Es-1 | 36\% | \$14,480.64 | \$4,072.68 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,072.68 |
| 5 | 456-108-991 | AppSync Base TPP New 100K=1C | \$17,213.00 | ES-1 | 36\% | \$11,016.32 | \$3,098.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,098.34 |
| 5 | 456-108-992 | AppSync Base TPP New 200K=IC | \$17,213.00 | ES-1 | 36\% | \$11,016.32 | \$3,098.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,098.34 |
| 5 | 456-108-993 | AppSync Base TPP New 400K=1C | \$17,213.00 | ES-1 | 36\% | \$11,016.32 | \$3,098.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,098.34 |
| 5 | 456-109-032 | V100k DATA AT REST ENCRYPT OS LIC=IC | \$35,000.00 | ES-1 | 36\% | \$22,400.00 | \$2,450.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,450.00 |
| 5 | 456-109-033 | V200K DATA AT REST ENCRYPT OS LIC=IC | \$100,000.00 | ES-1 | 36\% | \$64,000.00 | \$7,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$7,000.00 |
| 5 | 456-109-034 | V400k DATA AT REST ENCRYPT OS LIC=IC | \$192,000.00 | ES-1 | 36\% | \$122,880.00 | \$13,440.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$13,440.00 |
| 5 | 456-109-039 | V100K ESA BASE NEW LICENSE MPO =IC | \$5,145.00 | ES-1 | 36\% | \$3,292.80 | \$926.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$926.10 |
| 5 | 456-109-040 | V200k ESA BASE NEW LICENSE MPO $=1 C$ | \$5,145.00 | Es-1 | 36\% | \$3,292.80 | \$926.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$926.10 |
| 5 | 456-109-041 | V400K ESA BASE NEW LICENSE MPO =IC | \$5,145.00 | ES-1 | 36\% | \$3,292.80 | \$926.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$926.10 |
| 5 | 456-109-074 | V100K FAST. X CLOUDARRAY BASE NEW=IC | \$35,000.00 | ES-1 | 36\% | \$22,400.00 | \$6,300.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,300.00 |
| 5 | 456-109-075 | V200K FAST. X CLOUDARRAY BASE $\mathrm{NEW}=1 \mathrm{C}$ | \$0.00 | ES-1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-109-076 | V400K FAST. X CLOUDARRAY BASE $\mathrm{NEW}=1 \mathrm{C}$ | \$0.00 | ES-1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-109-077 | V100K FAST. X BASE NEW $=1 \mathrm{C}$ | \$35,000.00 | ES-1 | 36\% | \$22,400.00 | \$6,300.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,300.00 |
| 5 | 456-109-078 | V200k FAST. X BASE NEW=IC | \$62,500.00 | ES-1 | 36\% | \$40,000.00 | \$11,250.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$11,250.00 |
| 5 | 456-109-079 | V400K FAST. X BASE NEW=IC | \$112,000.00 | ES-1 | 36\% | \$71,680.00 | \$20,160.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$20,160.00 |
| 5 | 456-109-080 | V100K SRDF METRO BASE NEW=IC | \$37,500.00 | ES-1 | 36\% | \$24,000.00 | \$6,750.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,750.00 |
| 5 | 456-109-081 | V200K SRDF METRO BASE NEW=IC | \$37,500.00 | ES-1 | 36\% | \$24,000.00 | \$6,750.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,750.00 |
| 5 | 456-109-082 | V400K SRDF METRO BASE NEW=IC | \$377,500.00 | Es-1 | 36\% | \$24,000.00 | \$6,750.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,750.00 |
| 5 | 456-109-083 | V100K SRDF METRO REG BASE NEW=IC | \$24,000.00 | ES-1 | 36\% | \$15,360.00 | \$4,320.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,320.00 |
| 5 | 456-109-084 | V200K SRDF METRO REG BASE NEW=IC | \$24,000.00 | ES-1 | 36\% | \$15,360.00 | \$4,320.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,320.00 |
| 5 | 456-109-085 | V400k SRDF METRO REG BASE NEW=IC | \$24,000.00 | ES-1 | 36\% | \$15,360.00 | \$4,320.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,320.00 |
| 5 | 456-109-086 | V100K SRDF METRO ADD ON BASE NEW=IC | \$22,500.00 | Es-1 | 36\% | \$14,400.00 | \$4,050.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,050.00 |
| 5 | 456-109-087 | V200K SRDF METRO ADD ON BASE NEW=IC | \$22,500.00 | ES-1 | 36\% | \$14,400.00 | \$4,050.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,050.00 |
| 5 | 456-109-088 | V400K SRDF METRO ADD ON BASE NEW=IC | \$22,500.00 | ES-1 | 36\% | \$14,400.00 | \$4,050.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,050.00 |
| 5 | 456-109-089 | V100K SRDFM CNV BASE NEW=IC | \$13,500.00 | ES-1 | 36\% | \$8,640.00 | \$2,430.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,430.00 |
| 5 | 456-199-090 | V200K SRDFM CNV BASE NEW=IC | \$13,500.00 | ES-1 | 36\% | \$8,640.00 | \$2,430.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 2,430.00$ |
| 5 | 456-109-091 | V400K SRDFM CNV BASE NEW=IC | \$13,500.00 | Es-1 | 36\% | \$8,640.00 | \$2,430.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,430.00 |
| 5 | 456-109-095 | V100K SRDF METRO FAST COMBO $=1 C$ | \$372,000.00 | Es-1 | 36\% | \$238,080.00 | \$66,960.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$66,960.00 |
| 5 | 456-109-096 | V200K SRDF METRO FAST COMBO=IC | \$372,000.00 | Es-1 | 36\% | \$238,080.00 | \$66,960.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$66,960.00 |
| 5 | 456-109-097 | V400K SRDF METRO FAST COMBO $=1 C$ | \$372,000.00 | ES-1 | 36\% | \$238,080.00 | \$66,960.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$66,960.00 |
| 5 | 456-109-113 | VMAX3 LOC REP PKG 0-50TB=CC | \$1,100.00 | ES-1 | 36\% | \$ $\$ 704.00$ | \$198.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$198.00 |
| 5 | $456-109-114$ $456-109-115$ | VMAX3 LOC REP PKG 51-150TB=CC VMAX3 | \$865.00 | ES-1 | 36\% | \$553.60 $\$ 358.40$ | \$155.70 $\$ 100.80$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$155.70 $\$ 100.80$ |
| 5 | 456-109-116 | VMAX3 LOC REP PKG 301-450TB=CC | \$455.00 | ES-1 | 36\% | \$291.20 | \$81.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$81.90 |
| 5 | 456-109-117 | VMAX3 LOC REP PKG451-750TB=CC | \$395.00 | ES-1 | 36\% | \$252.80 | \$71.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$71.10 |
| 5 | 456-109-118 | VMAX3 LOC REP PKG 751-1500tB=CC | \$350.00 | ES-1 | 36\% | \$224.00 | \$63.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$63.00 |
| 5 | 456-109-119 | VMAX3 LOC REP PKG 1501+TB=CC | \$295.00 | Es-1 | 36\% | \$188.80 | \$53.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$53.10 |
| 5 | 456-109-120 | V100K LOCAL REP UPG 0-50TB=CC | \$1,100.00 | Es-1 | 36\% | \$704.00 | \$198.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$198.00 |
| 5 | 456-109-121 | V100K LOCAL REP UPG 51-150TB=CC | \$865.00 | Es-1 | 36\% | \$553.60 | \$155.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$155.70 |
| 5 | 456-109-122 | V100K LOCAL REP UPG 151 -300TB=CC | \$560.00 | ES-1 | 36\% | \$358.40 | \$100.80 | \$0.00 | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 100.80$ $\$ 81.90$ |
| 5 | 456-109-123 | V100K LOCAL REP UPG 301-4500TB=CC | \$455.00 | Es-1 | 36\% | \$291.20 | \$81.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$81.90 |
| 5 | 456-109-124 | V100K LOCAL REP UPG451-750TB=CC | \$395.00 | ES-1 | 36\% | \$252.80 | \$71.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$71.10 |
| 5 | 456-109-125 | V100K LOCAL REP UPG 751-1500TB=CC | \$350.00 | Es-1 | 36\% | \$224.00 | \$63.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$63.00 |
| 5 | 456-109-126 | V100K LOCAL REP UPG 1501+TB=CC | \$295.00 | ES-1 | 36\% | \$188.80 | \$53.10 | \$0.00 | \$0.00 | $\$ 0.00$ $\$ 0.00$ | \$0.00 | $\$ 53.10$ $\$ 198.00$ |
| 5 5 | $456-109-127$ $456-109-128$ | V200K LOCAL REP UPG 0-50TB=CC V200K LOCAL REP UPG $51-150 \mathrm{~TB}=\mathrm{CC}$ | $\$ 1,100.00$ $\$ 865.00$ | ES-1 | 36\% | $\$ 704.00$ $\$ 553.60$ | \$198.00 $\$ 155.70$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$198.00 $\$ 155.70$ |
| 5 | 456-109-129 | V200K LOCAL REP UPG 151-300TB=CC | \$560.00 | ES-1 | 36\% | \$358.40 | \$100.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$100.80 |
| 5 | 456-109-130 | V200K LOCAL REP UPG 301-450TB=CC | \$455.00 | Es-1 | 36\% | \$291.20 | \$81.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$81.90 |
| 5 | 456-109-131 | V200K LOCAL REP UPG451-7507B=CC | \$395.00 | ES-1 | 36\% | \$252.80 | \$71.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$71.10 |
| 5 | 456-109-132 | V200K LOCAL REP UPG 751-1500TB=CC | \$350.00 | ES-1 | 36\% | \$224.00 | \$63.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$63.00 |
| 5 | 456-109-133 | V200K LOCAL REP UPG 1501+TB=CC | \$295.00 | ES-1 | 36\% | \$188.80 | \$53.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$53.10 |
| 5 | 456-109-134 | V400K LOCAL REP UPG 0 -50TB=CC | \$1,100.00 | ES-1 | 36\% | \$704.00 | \$198.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$198.00 |
| 5 5 | $456-109-135$ $456-109-136$ | V400K LOCAL REP UPG 51-150TB=CC V400K LOCAL REP UPG 151-300TB=CC | \$865.00 | ES-1 | $36 \%$ $36 \%$ | \$5553.60 | \$155.70 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$155.70 $\$ 100.80$ |
| 5 | 456-109-137 | V400K LOCAL REP UPG 301-450TB=CC | \$455.00 | ES-1 | 36\% | \$291.20 | \$81.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$81.90 |
| 5 | 456-109-138 | V400K LOCAL REP UPG451-750TB=CC | \$395.00 | ES-1 | 36\% | \$252.80 | \$71.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$71.10 |
| 5 | 456-109-139 | V400K LOCAL REP UPG 751-1500TB=CC | \$350.00 | ES-1 | 36\% | \$224.00 | \$63.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$63.00 |
| 5 | 456-109-140 | V400K LOCAL REP UPG 1501+TB=CC | \$295.00 | ES-1 | 36\% | \$188.80 | \$53.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$53.10 |
| 5 | 456-109-206 | VMWARE ESA FOR VMAX3 $\operatorname{IN}$ PKG=IA | \$0.00 | Es-1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-109-207 | ESA FOR V100K IN PKGEIA | \$0.00 | ES-1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 5 | $456-109-209$ $456-109-261$ |  | $\$ 0.00$ $\$ 8,950.00$ | ES-1 | $36 \%$ $36 \%$ | $\$ 0.00$ $\$ 5.728 .00$ | $\$ 0.00$ $\$ 1,611.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 1,611.00$ |
| 5 | 456-109-262 | VIPR SRM VMAX3 BASE NEW 200K $=1 C$ | \$19,900.00 | ES-1 | 36\% | \$12,736.00 | \$3,582.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,582.00 |
| 5 | 456-109-263 | VIPR SRM VMAX3 BASE NEW 400K $=1 \mathrm{C}$ | \$21,900.00 | ES-1 | 36\% | \$14,016.00 | \$3,942.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,942.00 |






| BAND | SKU | DESCRIPTION |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | EMC LIST PRICE USD | CATEGORY CODE | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | LP MNT ANNUAL (PREMIUM) | LP MNT ANNUAL (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | RENEWAL |
| 5 | 457-101-810 | UNIS FAST COMBO VMAX 100K=IC | \$0.00 | ES-1 | 36\% | \$0.00 | \$84,188.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$84,188.70 |
| 5 | 457-101-811 | UNIS FAST COMBO VMAX 200K=IC | \$0.00 | ES-1 | 36\% | \$0.00 | \$86,246.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$86,246.10 |
| 5 | 457-101-812 | UNIS FAST COMBO VMAX 400 K $=1 \mathrm{C}$ | \$0.00 | Es-1 | 36\% | \$0.00 | \$90,873.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1120,873.90 |
| 5 | 457-101-813 | FOUND FAST COMBO VMAX 100K=IC | \$622,370.00 | ES-1 | 36\% | \$398,316.80 | \$112,026.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$112,026.60 |
| 5 | 457-101-814 | FOUND FAST COMBO VMAX 200K=IC | \$639,515.00 | ES-1 | 36\% | \$409,289.60 | \$115,112.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$115,112.70 |
| 5 | 457-101-815 | FOUND FAST COMBO VMAX 400K=IC | \$670,945.00 | ES-1 | 36\% | \$429,404.80 | \$120,770.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$120,770.10 |
| 5 | 457-101-816 | ADV SUITE FAST COMBO VMAX 100K=IC | \$0.00 | ES-1 | 36\% | \$0.00 | \$134,984.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$134,984.70 |
| 5 | 457-101-817 | ADV SUITE FAST COMBO VMAX 200K=IC | \$0.00 | ES-1 | 36\% | \$0.00 | \$138,842.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$138,842.10 |
| 5 | 457-101-818 | ADV SUITE FAST COMBO VMAX 400K=IC | \$0.00 | ES-1 | 36\% | \$0.00 | \$147,198.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$147,198.60 |
| 5 | 457-101-823 | ESA FOR V100K BASE LIC=IA | \$0.00 | ES-1 | 36\% | \$0.00 | \$926.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$926.10 |
| 5 | 457-101-824 | ESA FOR V100K UPG LIC $=1 /$ | \$0.00 | Es-1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 457-101-825 | ESA FOR V200K BASE LIC=IA | \$0.00 | ES-1 | 36\% | \$0.00 | \$926.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$926.10 |
| 5 | 457-101-826 | ESA FOR V200K UPG LIC=IA | \$0.00 | ES-1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 457-101-827 | ESA FOR V400K BASE LIC=IA | \$0.00 | ES-1 | 36\% | \$0.00 | \$926.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$926.10 |
| 5 | 457-101-828 | ESA FOR V400K UPG LIC=IA | \$0.00 | ES-1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 457-101-829 | TIMEFINDER FAST COMBO VMAX 100K=IC | \$0.00 | Es-1 | 36\% | \$0.00 | \$32,942.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$32,942.70 |
| 5 | 457-101-830 | TIMEFINDER FAST COMBO VMAX 200K=IC | \$0.00 | ES-1 | 36\% | \$0.00 | \$32,942.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$32,942.70 |
| 5 | 457-101-831 | TIMEFINDER FAST COMBO VMAX 400K=IC | \$0.00 | ES-1 | 36\% | \$0.00 | \$32,942.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$32,942.70 |
| 5 | 457-101-832 | SRDF FAST COMBO $\mathrm{VMAX} 100 \mathrm{~K}=1 \mathrm{C}$ | \$0.00 | ES-1 | 36\% | \$0.00 | \$50,005.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$50,005.80 |
| 5 | 457-101-833 | SRDF FAST COMBO $\mathrm{VMAX} 200 \mathrm{~K}=1 \mathrm{C}$ | \$0.00 | ES-1 | 36\% | \$0.00 | \$50,005.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$50,005.80 |
| 5 | 457-101-834 | SRDF FAST COMBO VMAX 400K=1C | \$0.00 | ES-1 | 36\% | \$0.00 | \$50,005.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$50,005.80 |
| 5 | 457-101-846 | VIPR SRM FAST COMBO VMAX3 BASE 100 $=1 \mathrm{C}$ | \$780,900.00 | ES-1 | 36\% | \$499,776.00 | \$140,562.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$140,562.00 |
| 5 | 457-101-847 | VIPR SRM FAST COMBO VMAX3 BASE 200K=1C | \$780,900.00 | ES-1 | 36\% | \$499,776.00 | \$140,562.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$140,562.00 |
| 5 | 457-101-848 | VIPR SRM FAST COMBO VMAX3 BASE 400K=1C | \$780,900.00 | ES-1 | 36\% | \$499,776.00 | \$140,562.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$140,562.00 |
| 5 | 457-101-870 | AppSync Base Reg New 100K=1C | \$0.00 | ES-1 | 36\% | \$0.00 | \$4,072.68 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,072.68 |
| 5 | 457-101-871 | AppSync Cap Upg Reg $100 \mathrm{~K}=1 \mathrm{C}$ | \$0.00 | Es-1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 457-101-872 | AppSync Base Reg New 200K=1C | \$0.00 | ES-1 | 36\% | \$0.00 | \$4,072.68 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,072.68 |
| 5 | 457-101-873 | AppSync Cap Upg Reg 200K=IC | \$0.00 | ES-1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 457-101-874 | AppSync Base Reg New 400K=1C | \$0.00 | Es-1 | 36\% | \$0.00 | \$4,072.68 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,072.68 |
| 5 | 457-101-875 | AppSync Cap Upg Reg 400K=IC | \$0.00 | ES-1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | ${ }_{4}^{457-101-876} 4$ | AppSync Base TPP New $100 \mathrm{~K}=1 \mathrm{C}$ | \$0.00 | ES-1 | 36\% | \$0.00 | \$3,098.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,098.34 |
| 5 | 457-101-877 | AppSync Cap TPP Upgrade 100K=1C | \$0.00 | ES-1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 457-101-878 | AppSync Base TPP New 200K=1C | \$0.00 | Es-1 | 36\% | \$0.00 | \$3,098.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,098.34 |
| 5 | 457-101-879 | AppSync Cap TPP Upgrade 200K=IC | \$0.00 | Es-1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 457-101-880 | AppSync Base TPP New 400K=1C | \$0.00 | Es-1 | 36\% | \$0.00 | \$3,098.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,098.34 |
| 5 | $457-101-881$ $457-101882$ | AppSync Cap TPP Upgrade 400K=IC | \$0.00 | ES-1 | 36\% | \$0.00 | $\$ 0.00$ $\$ 245000$ | \$0.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 0.00$ $\$ 2.4500$ |
| 5 | 457-101-882 | DATA AT REST ENCRYPT OS NEW LIC $100 \mathrm{~K}=1 \mathrm{C}$ | \$0.00 | ES-1 | 36\% | \$0.00 | \$2,450.00 | \$0.00 | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 2,450.00$ $\$ 2.450 .00$ |
| 5 5 | 457-101-883 | DATA AT REST ENCRYPT OS UPG 100K=IC DATA AT REST ENCRYPT OS | $\$ 0.00$ $\$ 0.00$ | ES-1 | 36\% | $\$ 0.00$ $\$ 0.00$ | $\$ 2,450.00$ $\$ 7,000.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$2,450.00 $\$ 7,000.00$ |
| 5 | 457-101-885 | DATA AT REST ENCRYPT OS UPG 200k=IC | \$0.00 | ES-1 | 36\% | \$0.00 | \$7,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$7,00000 |
| 5 | 457-101-886 | DATA AT REST ENCRYPT OS NEW LIC 400K=IC | \$0.00 | ES-1 | 36\% | \$0.00 | \$13,440.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$13,440.00 |
| 5 | 457-101-887 | DATA AT REST ENCRYPT OS UPG 400K=1C | \$0.00 | ES-1 | 36\% | \$0.00 | \$13,440.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$13,440.00 |
| 5 | 457-101-914 | V100K LOCAL REP REG BASE LIC=IC | \$0.00 | ES-1 | 36\% | \$0.00 | \$4,525.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,525.20 |
| 5 | 457-101-915 | V200K LOCAL REP REG BASE LIC=IC | \$0.00 | ES-1 | 36\% | \$0.00 | \$4,525.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,525.20 |
| 5 | 457-101-916 | V400K LOCAL REP REG BASE LIC=IC | \$0.00 | ES-1 | 36\% | \$0.00 | \$4,525.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,525.20 |
| 5 | 457-101-917 | V100K LOCAL REP REG CAP UPGRADE=CA | \$0.00 | ES-1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 457-101-918 | V200K LOCAL REP REG CAP UPGRADE=CA | \$0.00 | Es-1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 457-101-919 | V400K LOCAL REP REG CAP UPGRADE=CA | \$0.00 | ES-1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 457-101-920 | V100K REMOTE REP REG BASE LIC=IC | \$0.00 | ES-1 | 36\% | \$0.00 | \$8,203.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$8,203.50 |
| 5 | 457-101-921 | V200K REMOTE REP REG BASE LIC=IC | \$0.00 | ES-1 | 36\% | \$0.00 | \$8,203.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$8,203.50 |
| 5 | 457-101-922 | V400K REMOTE REP REG BASE LIC=IC | \$0.00 | Es-1 | 36\% | \$0.00 | \$8,203.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$8,203.50 |
| 5 | 457-101-923 | V100K REMOTE REP REG CAP UPGRADE=IC | \$0.00 | Es-1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 457-101-924 | V200K REMOTE REP REG CAP UPGRADE=IC | \$0.00 | ES-1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 457-101-925 | V400K REMOTE REP REG CAP UPGRADE=IC | \$0.00 | ES-1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 457-101-926 | ESA FOR 100K BASE NEW LICENSE MP ONLY=IC | \$0.00 | ES-1 | 36\% | \$0.00 | \$926.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$926.10 |
| 5 | 457-101-927 | ESA FOR 200K BASE NEW LICENSE MP ONLY $=$ IC | \$0.00 | Es-1 | 36\% | \$0.00 | \$926.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$926.10 |
| 5 | 457-101-928 | ESA FOR 400K BASE NEW LICENSE MP ONLY $=1 C$ | \$0.00 | Es-1 | 36\% | \$0.00 | \$926.10 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |  |
| 5 | 457-101-929 | ESA FOR 100K CAP UPG LICENSE MP ONLY=IC ESA FOR 200k CAP UPG LIC MP ONLY=IC | \$0.00 | ES-1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 0.00$ $\$ 0.00$ |
| 5 | 457-101-930 | ESA FOR 200K CAP UPG LIC MP ONLY $=1 C$ ESA FOR 400 K CAP UPG LIC MP ONLY=IC | $\$ 0.00$ $\$ 0.00$ | ES-1 | 36\% | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 | \$0.00 |
| 5 | 457-101-932 | V100K REMOTE REP UPG 0-50TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$316.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$316.80 |
| 5 | 457-101-933 | V100K REMOTE REP UPG 51-150TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$226.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$226.80 |
| 5 | 457-101-934 | V100K REMOTE REP UPG 151-300TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$160.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$160.20 |
| 5 | 457-101-935 | V100K REMOTE REP UPG 301-450TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$126.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$126.90 |
| 5 | 457-101-936 | V100K REMOTE REP UPG 451-750TB=CC | \$0.00 | Es-1 | 36\% | \$0.00 | \$108.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 | 457-101-937 | V100K REMOTE REP UPG 751-1500TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$93.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$93.60 |
| 5 | 457-101-938 | V100K REMOTE REP UPG 1501+TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$ $\$ 79.20$ | \$0.00 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 | $457-101-939$ $457-101-940$ | V200K REMOTE REP UPG 0-50TB=CC | \$0.00 | ES-1 | 36\% | $\$ 0.00$ $\$ 0.00$ | \$316.80 $\$ 226.80$ | \$ ${ }_{\text {\$0.00 }}$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$316.80 $\$ 226.80$ |
| 5 | 457-101-941 | V200K REMOTE REP UPG 151-300TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$160.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$160.20 |
| 5 | 457-101-942 | V200K REMOTE REP UPG 301-450TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$126.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$126.90 |
| 5 | 457-101-943 | V200K REMOTE REP UPG 451-750TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$108.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$108.90 |
| 5 | 457-101-944 | V200K REMOTE REP UPG 751-1500TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$93.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$93.60 |
| 5 | 457-101-945 | V200K REMOTE REP UPG $1501+$ TB=CC | \$0.00 | Es-1 | 36\% | \$0.00 | \$79.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$79.20 |
| 5 | 457-101-946 | V400K REMOTE REP UPG 0-50TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$316.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$316.80 |
| 5 5 | 457-101-947 $457-101-948$ | V400K REMOTE REP UPG 51-150TB=CC V400K REMOTE REP UPG 151-300TB=CC | $\$ 0.00$ $\$ 0.00$ | ES-1 | 36\% | $\$ 0.00$ $\$ 0.00$ | \$226.80 $\$ 160.20$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$226.80 $\$ 160.20$ |
| 5 | 457-101-949 | V400K REMOTE REP UPG 301-450TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$126.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$126.90 |
| 5 | 457-101-950 | V400K REMOTE REP UPG 451-750TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$108.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$108.90 |
| 5 | 457-101-951 | V400K REMOTE REP UPG 751-1500TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$93.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$93.60 |


| BAND | SKU | DESCRIPTION | EMC LIST PRICE USD | CATEGORY CODE | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 Net Price | LP MNT ANNUAL (PREMIUM) | LP MNT ANNUAL (STANDARD) (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | renewal |
| 5 | 457-101-952 | V400K REMOTE REP UPG 1501+TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$79.20 | \$0.00 | ${ }^{\$ 0.00}$ | \$0.00 | \$0.00 | \$79.20 |
| 5 | 457-101-953 | V100K LOCAL REP UPG 0-50TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$198.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$198.00 |
| 5 | 457-101-954 | V100K LOCAL REP UPG 51-150TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$155.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$155.70 |
| 5 | 457-101-955 | V100K LOCAL REP UPG 151-300TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$100.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$100.80 |
| 5 | 457-101-956 | V100K LOCAL REP UPG 301-450TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$81.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$81.90 |
| 5 | 457-101-957 | V100K LOCAL REP UPG 451-7507B=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$71.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$71.10 |
| 5 | 457-101-958 | V100K LOCAL REP UPG 751-1500TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$63.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$63.00 |
| 5 | 457-101-959 | V100K LOCAL REP UPG 1501+TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$53.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$53.10 |
| 5 | 457-101-960 | V200K LOCAL REP UPG 0-50TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$198.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$198.00 |
| 5 | 457-101-961 | V200K LOCAL REP UPG 51-150TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$155.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$155.70 |
| 5 | 457-101-962 | V200K LOCAL REP UPG 151-300TB=CC | \$0.00 | Es-1 | 36\% | \$0.00 | \$100.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$100.80 |
| 5 | 457-101-963 | V200K LOCAL REP UPG 301-450TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$81.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$81.90 |
| 5 | 457-101-964 | V200K LOCAL REP UPG 451-750TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$71.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$71.10 |
| 5 | 457-101-965 | V200K LOCAL REP UPG 751-1500TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$63.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$63.00 |
| 5 | 457-101-966 | V200K LOCAL REP UPG 1501+TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$53.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$53.10 |
| 5 | 457-101-967 | V400K LOCAL REP UPG 0-50TB=CC | \$0.00 | Es-1 | 36\% | \$0.00 | \$198.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$198.00 |
| 5 | 457-101-968 | V400K LOCAL REP UPG $51-150 \mathrm{~TB}=\mathrm{CC}$ | \$0.00 | ES-1 | 36\% | \$0.00 | \$155.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$155.70 |
| 5 | 457-101-969 | V400K LOCAL REP UPG 151-300TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$100.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$100.80 |
| 5 | 457-101-970 | V400K LOCAL REP UPG 301-4507B=CC | \$0.00 | Es-1 | 36\% | \$0.00 | \$81.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$81.90 |
| 5 | 457-101-971 | V400K LOCAL REP UPG 451-750TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$71.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$71.10 |
| 5 | 457-101-972 | V400K LOCAL REP UPG 751-1500TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$63.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$63.00 |
| 5 | 457-101-973 | V400K LOCAL REP UPG 1501+TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$53.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$53.10 |
| 5 | 457-101-974 | V100K TOTAL PROD PACK UPG 0-50TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$796.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$796.50 |
| 5 | 457-101-975 | V100K TOTAL PROD PACK UPG $51-1500 \mathrm{~TB}$ =CC | \$0.00 | Es-1 | 36\% | \$0.00 | \$609.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$609.30 |
| 5 | 457-101-976 | V100K TOTAL PROD PACK UPG 151-300TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$467.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$467.10 |
| 5 | 457-101-977 | V100K TOTAL PROD PACK UPG 301-450TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$414.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$414.00 |
| 5 | 457-101-978 | V100K TOTAL PROD PACK UPG 451-750TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$324.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$324.00 |
| 5 | 457-101-979 | V100K TOTAL PROD PACK UPG 751-1500TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$261.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$261.90 |
| 5 | 457-101-980 | V100K TOTAL PROD PACK UPG 1501+TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$210.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$210.60 |
| 5 | 457-101-981 | V200K TOTAL PROD PACK UPG 0-50TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$796.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$796.50 |
| 5 | 457-101-982 | V200K TOTAL PROD PACK UPG 51-150TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$609.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$609.30 |
| 5 | 457-101-983 | V200K TOTAL PROD PACK UPG 151-300TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$467.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$467.10 |
| 5 | 457-101-984 | V200K TOTAL PROD PACK UPG 301-450TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$414.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$414.00 |
| 5 | 457-101-985 | V200K TOTAL PROD PACK UPG 451-750TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$324.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$324.00 |
| 5 | 457-101-986 | V200K TOTAL PROD PACK UPG 751-1500TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$261.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$261.90 |
| 5 | 457-101-987 | V200K TOTAL PROD PACK UPG 1501+TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$210.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$210.60 |
| 5 | 457-101-988 | V400K T TOTAL PROD PACK UPG 0-50TB=CC | \$0.00 | Es-1 | 36\% | \$0.00 | \$796.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$796.50 |
| 5 | 457-101-989 | V400K TOTAL PROD PACK UPG 51-150TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$609.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$609.30 |
| 5 | 457-101-990 | V400K TOTAL PROD PACK UPG 151-300TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$467.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$467.10 |
| 5 | 457-101-991 | V400K TOTAL PROD PACK UPG $301-450 \mathrm{~TB}=\mathrm{CC}$ | \$0.00 | Es-1 | 36\% | \$0.00 | \$414.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$414.00 |
| 5 | 457-101-992 | V400K TOTAL PROD PACK UPG 451-750TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$324.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$324.00 |
| 5 | 457-101-993 | V400K TOTAL PROD PACK UPG 751-1500TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$261.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$261.90 |
| 5 | 457-101-994 | V400K TOTAL PROD PACK UPG 1501+TB=CC | \$0.00 | ES-1 | 36\% | \$0.00 | \$210.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$210.60 |
| 5 | 457-101-995 | VMAX3 3 STAR TPP BASE NEW 100K=IC | \$0.00 | ES-1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 457-101-996 | VMAX3 STAR TPP BASE NEW 200K=IC | \$0.00 | Es-1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 457-101-997 | VMAX3 STAR TPP BASE NEW 400K=IC | \$0.00 | ES-1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 457-101-998 | VMAX3 STAR TPP CAP UPGRADE $100 \mathrm{~K}=1 \mathrm{C}$ | \$0.00 | ES-1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 457-101-999 | VMAX3 STAR TPP CAP UPGRADE 200k=IC | \$0.00 | ES-1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 457-102-000 | VMAX3 STAR TPP CAP UPGRADE 400k=IC | \$0.00 | ES-1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 457-102-018 | FAST. X BASE NEW 100K=IC | \$0.00 | ES-1 | 36\% | \$0.00 | \$6,300.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,300.00 |
| 5 | 457-102-019 | FAST. X BASE NEW $200 \mathrm{~K}=1 \mathrm{C}$ | \$0.00 | ES-1 | 36\% | \$0.00 | \$11,250.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$11,250.00 |
| 5 | 457-102-020 | FAST. X BASE NEW 400k=IC | \$0.00 | ES-1 | 36\% | \$0.00 | \$20,160.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$20,160.00 |
| 5 | 457-102-021 | FAST. C UPG 100K $=1 \mathrm{C}$ | \$0.00 | ES-1 | 36\% | \$0.00 | \$6,300.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,300.00 |
| 5 | 457-102-022 | FAST.. UPG 200K=1C | \$0.00 | Es-1 | 36\% | \$0.00 | \$11,250.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$11,250.00 |
| 5 | 457-102-023 |  | \$0.00 | ES-1 | 36\% | $\$ 0.00$ $\$ 0.00$ | $\$ 20,160.00$ $\$ 6750.00$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 20,160.00$ $\$ 6.750 .00$ |
| 5 | 457-102-032 | VMAX SRDF METRO BASE NEW $100 \mathrm{~K}=1 \mathrm{C}$ | \$0.00 | ES-1 | 36\% | \$0.00 | \$6,750.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 6,750.00$ $\$ 6,750.00$ |
| 5 | 457-102-033 | VMAX SRDF METRO BASE NEW $200 \mathrm{~K}=1 \mathrm{C}$ | \$0.00 | Es-1 | 36\% | \$0.00 | \$6,750.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,750.00 |
| 5 | 457-102-034 | VMAX SRDF METRO BASE NEW 400 K=IC | \$0.00 | Es-1 | 36\% | \$0.00 | \$6,750.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,750.00 |
| 5 | 457-102-038 | VMAX SRDF METRO CAP UPG 100K=IC | \$0.00 | Es-1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 5 | $457-102-039$ $457-102040$ | VMAX SRDF METRO CAP UPG 200K=IC | \$0.00 | ES-1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | $457-102-040$ $457-102-045$ | VMAX SRDF METRO CAP UPG 400K=IC V100K FAST. $\mathrm{CLOUDARRAY} \mathrm{BASE} \mathrm{NEW=IC}$ | $\$ 0.00$ $\$ 0.00$ | ES-1 | $36 \%$ $36 \%$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$ ${ }_{\text {\$0.00 }}$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 $\$ 0.00$ |
| 5 | 457-102-046 | V200K FAST. X CLOUDARRAY BASE NEW $=1 \mathrm{C}$ | \$0.00 | Es-1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 457-102-047 | V400K FAST. X CLOUDARRAY BASE NEW=IC | \$0.00 | ES-1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 457-102-048 | V100K FAST. X CLOUDARRAY CAP UPG $=1 C$ | \$0.00 | ES-1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 457-102-049 | V200K FAST. X CLOUDARRAY CAP UPG=IC | \$0.00 | Es-1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 457-102-050 | V400K FAST. X CLOUDARRAY CAP UPG $=1 C$ | \$0.00 | Es-1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$40.00 |
| 5 | 457-102-074 | VMAX3 SRDF METRO REG BASE NEW 100K=IC | \$0.00 | ES-1 | 36\% | \$0.00 | \$4,320.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,320.00 |
| 5 | 457-102-075 | VMAX3 SRDF METRO REG BASE NEW 200K=IC | \$0.00 | ES-1 | 36\% | \$0.00 | \$4,320.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,320.00 |
| 5 | 457-102-076 | VMAX3 SRDF METRO REG BASE NEW 400K=IC | \$0.00 | ES-1 | 36\% | \$0.00 | \$4,320.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,320.00 |
| 5 | 457-102-077 | VMAX3 SRDF METRO REG CAP UPG 100K=IC | \$0.00 | ES-1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 5 | $457-102-078$ $457-102-079$ | VMAX3 SRDF METRO REG CAP UPG $200 \mathrm{~K}=1 \mathrm{C}$ VMAX | $\$ 0.00$ $\$ 0.00$ | ES-1 | 36\% | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | 457-102-079 | VMAX3 SRDF METRO REG CAP UPG $400 \mathrm{~K}=1 \mathrm{C}$ VMAX3 SRDF | $\$ 0.00$ $\$ 0.00$ | ES-1 | $36 \%$ $36 \%$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 4.050 .00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 |  |
| 5 | 457-102-081 | VMAX3 SRDF METRO ADD ON BASE NEW 200K=IC | \$0.00 | Es-1 | 36\% | \$0.00 | \$4,050.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,050.00 |
| 5 | 457-102-082 | VMAX3 SRDF METRO ADD ON BASE NEW 400K=IC | \$0.00 | ES-1 | 36\% | \$0.00 | \$4,050.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,050.00 |
| 5 | 457-102-083 | VMAX3 SRDF METRO ADD ON CAP UPG 100K=IC | \$0.00 | Es-1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 457-102-084 | VMAX3 SRDF METRO ADD ON CAP UPG 200K=IC | \$0.00 | ES-1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 457-102-085 | VMAX3 SRDF METRO ADD ON CAP UPG $400 \mathrm{~K}=1 \mathrm{C}$ | $\$ 0.00$ $\$ 0.00$ | ES-1 | $36 \%$ $36 \%$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 66.960 .00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 66.960 .00$ |
| 5 | 457-102-086 | SRDFM FAST COMBO VMAX 100K=IC | \$0.00 | Es-1 | 36\% | \$0.00 | \$66,960.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$66,960.00 |




| BAND |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SKU | dESCRIPTION | EMC LIST PRICE USD | category CODE | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | $\begin{gathered} \text { LP MNT } \\ \text { ANNUAL } \\ \text { (PREMIUM) } \end{gathered}$ | LP MNT ANNUAL (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | RENEWAL |
| 5 | E-8ME8-3PUFD | VMAX VG ENG 8 IB/ETH CABLE KIT FD UPG 3P | \$1,250.00 | ES-1 | 36\% | \$800.00 | \$0.00 | \$0.00 | ${ }^{\$ 0.00}$ | \$0.00 | \$0.00 | \$0.00 |
| 5 | E-8ME8DUAL-3P | VMAXV VG ENG 8 IBIETH CABLE KIT 2ENG 3P | \$1,250.00 | ES-1 | 36\% | \$800.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | E-8MENG8CBLUF | VMAX VG 8 MTR 2ND ENG CONTIB\&ETH CBL UPG | \$1,250.00 | Es-1 | 36\% | \$800.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | E-8METERCBL | VMAX VG 8 METER CONTIGIB ETH CABLE | \$1,250.00 | ES-1 | 36\% | \$800.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | E-8METERCBLU | VMAX VG 8 METER CONTIGIB ETH CABLE UPG | \$1,250.00 | Es-1 | 36\% | \$800.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | E8M×5×6x7-3PU | VMAX VG 8MET IB/ETH CABLE KIT NEW/UPG 3P | \$1,250.00 | ES-1 | 36\% | \$800.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EA-1024-2048UFD | VMAX 200K MEMCONV 2X512 to 2X1024 GB | \$348,215.00 | ES-1 | 36\% | \$222,857.60 | \$40,184.01 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$40,184.01 |
| 5 | EA-1024ADD | VMAX 200K ADD 1024GB | \$324,570.00 | Es-1 | 36\% | \$207,724.80 | \$48,685.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$48,685.50 |
| 5 | EA-1024ADD3P | VMAX 200K ADD 1024GB 3RD PARTY | \$324,570.00 | ES-1 | 36\% | \$207,724.80 | \$48,685.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$48,685.50 |
| 5 | EA-1024ADDU | VMAX 200K ADD 1024GB UPG | \$421,940.00 | ES-1 | 36\% | \$270,041.60 | \$48,691.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$48,691.88 |
| 5 | EA-1024ADDU3P | VMAX 200K ADD 1024GB UPG 3RD PARTY | \$421,940.00 | ES-1 | 36\% | \$270,041.60 | \$48,691.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$48,691.88 |
| 5 | EA-1024ADDUFD | VMAX 200K ADD 1024GB UPG FIELD | \$421,940.00 | ES-1 | 36\% | \$270,041.60 | \$48,691.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$48,691.88 |
| 5 | EA1024ADUFD3P | VMAX 200K ADD 1024GB UPG FIELD 3RD PARTY | \$421,940.00 | ES-1 | 36\% | \$270,041.60 | \$48,691.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$48,691.88 |
| 5 | EA-1024BASE | VMAX 200K BASE 1024GB | \$324,570.00 | ES-1 | 36\% | \$207,724.80 | \$48,685.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$48,685.50 |
| 5 | EA-1024BASE3P | VMAX 200K BASE 1024GB 3RD PARTY | \$324,570.00 | ES-1 | 36\% | \$207,724.80 | \$48,685.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$48,685.50 |
| 5 | EA-1024-RET | VMAX 200K 1024GB MEMORY RETURN | \$0.00 | ES-1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EA-2048ADD | VMAX 200K ADD 2048GB | \$617,210.00 | ES-1 | 36\% | \$395,014.40 | \$92,581.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$92,581.50 |
| 5 | EA-2048ADD3P | VMAX 200K ADD 2048GB 3RD PARTY | \$617,210.00 | ES-1 | 36\% | \$395,014.40 | \$92,581.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$92,581.50 |
| 5 | EA-2048ADDU | VMAX 200K ADD 2048GB UPG | \$802,375.00 | ES-1 | 36\% | \$513,520.00 | \$92,594.08 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$92,594.08 |
| 5 | EA-2048ADDU3P | VMAX 200K ADD 2048GB UPG 3RD PARTY | \$802,375.00 | ES-1 | 36\% | \$513,520.00 | \$92,594.08 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$92,594.08 |
| 5 | EA-2048ADDUFD | VMAX 200K ADD 2048GB UPG FIELD | \$802,375.00 | ES-1 | 36\% | \$513,520.00 | \$92,594.08 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$92,594.08 |
| 5 | EA2048ADUFD3P | VMAX 200K ADD 2048GB UPG FIELD 3RD PARTY | \$802,375.00 | Es-1 | 36\% | \$513,520.00 | \$92,594.08 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$92,594.08 |
| 5 | EA-2048BASE | VMAX 200k BASE 2048GB | \$617,210.00 | ES-1 | 36\% | \$395,014.40 | \$92,581.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$92,581.50 |
| 5 | EA-2048BASE3P | VMAX 200K BASE 2048GB 3RD PARTY | \$617,210.00 | Es-1 | 36\% | \$395,014.40 | \$92,581.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$92,581.50 |
| 5 | EA-512-1024UFD | VMAX 200k MEMCONV $2 \times 256$ to 2X512 GB | \$87,730.00 | ES-1 | 36\% | \$56,147.20 | \$10,124.04 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$10,124.04 |
| 5 | EA-512-2048UFD | VMAX 200K MEMCONV 2X256 to 2X1024 GB | \$348,215.00 | ES-1 | 36\% | \$222,857.60 | \$40,184.01 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$40,184.01 |
| 5 | EA-512ADD | VMAX 200K ADD 512GB | \$253,220.00 | ES-1 | 36\% | \$162,060.80 | \$37,983.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$37,983.00 |
| 5 | EA-512ADD3P | VMAX 200K ADD 512GB 3RD PARTY | \$253,220.00 | ES-1 | 36\% | \$162,060.80 | \$37,983.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$37,983.00 |
| 5 | EA-512ADDU | VMAX 200K ADD 512 GB UPG | \$329,190.00 | ES-1 | 36\% | \$210,681.60 | \$37,988.53 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$37,988.53 |
| 5 | EA-512ADDU3P | VMAX 200K ADD 512 GB UPG 3RD PARTY | \$329,190.00 | ES-1 | 36\% | \$210,681.60 | \$37,988.53 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$37,988.53 |
| 5 | EA-512ADDUFD | VMAX 200K ADD 512 CB UPG FIELD | \$329,190.00 | ES-1 | 36\% | \$210,681.60 | \$37,988.53 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$37,988.53 |
| 5 | EA512ADDUFD3P | VMAX 200K ADD 512 GB UPG FIELD 3RD PARTY | \$329,190.00 | ES-1 | 36\% | \$210,681.60 | \$37,988.53 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$37,988.53 |
| 5 | EA-512BASE | VMAX 200K BASE 512GB | \$253,220.00 | ES-1 | 36\% | \$162,060.80 | \$37,983.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$37,983.00 |
| 5 | EA-512BASE3P | VMAX 200k BASE 512GB 3RD PARTY | \$253,220.00 | ES-1 | 36\% | \$162,060.80 | \$37,983.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$37,983.00 |
| 5 | EA-512-RET | VMAX 200K 256GB MEMORY RETURN | \$0.00 | ES-1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EA-AFA200K | VMAX 200K All Flash | \$0.00 | ES-1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | E-ACON3P-50 | ADPTR AC 3PH 50A W3-4IN CONDUIT ADPTR | \$400.00 | ES-1 | 36\% | \$256.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EA-DATAMOVER | VMAX 200K DATA MOVER FOR NAS | \$0.00 | Es-1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | ea-datamoveru | VMAX 200k DATA MOVER FOR NAS UPG | \$0.00 | ES-1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EA-ISERIES | VMAX 200K ISERIES TRACKING MODEL | \$0.00 | ES-1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EA-NAS-SN | Embedded NAS Base OE for VMAX 200K | \$115,000.00 | ES-1 | 36\% | \$73,600.00 | \$20,700.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$20,700.00 |
| 5 | EA-NAS-SNU | EMBEDDED NAS BASE OE FOR V VAX 200K UPG | \$115,000.00 | Es-1 | 36\% | \$73,600.00 | \$20,700.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$20,700.00 |
| 5 | E-ASSETTG-MS | CUSTOMER SPECFD ASSET TAG - MICROSOFT IT | \$0.00 | ES-1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EA-VFP1-200k | PROMO 200GB VFP200K 96 | \$0.00 | ES-1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EA-VFP1-200KU | PROMO 200GB VFP200K 32U | \$0.00 | ES-1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EA-VFP2-200K | PROMO 200GB VFP200K 192 | \$0.00 | ES-1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EA-VFP2-200KU | PROMO 200GB VFP200K 48 U | \$0.00 | ES-1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EA-VFP3-200K | PROMO 400GB VFP200K 96 | \$0.00 | ES-1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EA-VFP3-200KU | PROMO 400GB VFP200K 32U | \$0.00 | ES-1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EA-VFP4-200K | PROMO 400GB VFP200K 192 | \$0.00 | ES-1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EA-VFP4-200KU | PROMO 400GB VFP200K 48 U | \$0.00 | Es-1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EA-VFP5-200K | PROMO 800GB VFP200K 48 | \$0.00 | Es-1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EA-VFP5-200KU | PROMO 800GB VFP200K 16 U | \$0.00 | ES-1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EA-VFP6-200K | PROMO 800GB VFP200K 96 | \$0.00 | ES-1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EA-VFP6-200KU | PROMO 800GB VFP200K 24 U | \$0.00 | ES-1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EA-VFPT-200K | PROMO 1600GB VFPP200K 24 Tracking Model | \$0.00 | ES-1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EA-VFPT-200KU | PROMO 1600GB VFP200K 8U | \$0.00 | Es-1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EA-VFP8-200K | PROMO 1600GB VFP200K 48 Tracking Model | \$0.00 | ES-1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EA-VFP8-200KU | PROMO 1600GB VFP200K 12 U | \$0.00 | Es-1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | E-BK40000E | VMAX VG FC BACKUP I/O FOR NAS | \$2,100.00 | ES-1 | 36\% | \$1,344.00 | \$315.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$315.00 |
| 5 | E-BK40000EU | VMAX VG FC BACKUP I/O FOR NAS UPG | \$5,460.00 | ES-1 | 36\% | \$3,494.40 | \$630.08 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$630.08 |
| 5 | E-BK40000EUF | VMAX VG FC BACKUP I/O FOR NAS CONV | \$19,110.00 | ES-1 | 36\% | \$12,230.40 | \$2,866.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,866.50 |
| 5 | E-BLNK-SKINS | VMAX VG SIDE PANELS BLANK | \$645.00 | ES-1 | 36\% | \$412.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | E-BLNK-SKINSU | VMAX VG SIDE PANELS BLANK UPG | \$645.00 | Es-1 | 36\% | \$412.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | E-BOT-KIT | Vmax VG bot routing kit | \$500.00 | ES-1 | 36\% | \$320.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | E-CHANGERATELRP | VMAX CHANGE RATE LREP TRACKING | \$0.00 | ES-1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | E-CNVINF-1PU | VMAX VG SIINGLE PHASE PDU CONVERSION | \$3,000.00 | ES-1 | 36\% | \$1,920.00 | \$450.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$450.00 |
| 5 | E-CNVINF-3DU | VMAX VG 3 PHASE DELTA PDU CONVERSION | \$3,000.00 | Es-1 | 36\% | \$1,920.00 | \$450.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$450.00 |
| 5 | E-CNVINF-3YU | VMAX VG 3 P PAASE WYE PDU CONVERSION | \$3,000.00 | Es-1 | 36\% | \$1,920.00 | \$450.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$450.00 |
| 5 | E-COMPRESS | HDW COMPRESSION | \$8,095.00 | ES-1 | 36\% | \$5,180.80 | \$1,214.25 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 1,214.25$ $\$ 1214.59$ |
| 5 | E-COMPRESSU | HDW COMPRESSION UPG HDW COMPRESSION FD UPG | \$10,525.00 | Es-1 | 36\% | $\$ 6,736.00$ $\$ 17.667 .20$ | \$1,214.59 | \$0.00 | \$0.00 | $\$ 0.00$ $\$ 0.00$ | \$0.00 | $\$ 1,214.59$ $\$ 3,185.62$ |
| 5 5 | E-COMPRESSUF | HDW COMPRESSION FD UPG VMAX VG DAISY CHAIN 3 METER | \$27,605.00 $\$ 1,285.00$ | ES-1 | 36\% | \$17,667.20 $\$ 822.40$ | \$3,185.62 $\$ 0.00$ | \$0.00 | \$0.00 | \$0.00 $\$ 0.00$ | \$0.00 | $\begin{array}{r}\text { \$3,185.62 } \\ \$ 0.00 \\ \hline\end{array}$ |
| 5 | E-dCH3MCBLU | VMAX VG dAISY CHAIN 3 METER UPG | \$1,285.00 | ES-1 | 36\% | \$822.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | E-DCH3MCBLUF | VMAX VG DAISY CHAIN 3 METER FD UPG | \$1,285.00 | ES-1 | 36\% | \$822.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | E-DE120 | VMAX VG 120 SLT DR ENCL | \$25,300.00 | ES-1 | 36\% | \$16,192.00 | \$3,795.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,795.00 |
| 5 | E-DE120-3P | VMAXVG 120 SLT DR ENCL 3RD PARTY | \$25,300.00 | Es-1 | 36\% | \$16,192.00 | \$3,795.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,795.00 |
| 5 | E-DE120U | VMAX VG 120 SLT DR ENCL UPG | \$25,300.00 | ES-1 | 36\% | \$16,192.00 | \$3,795.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,795.00 |
| 5 | $\stackrel{\text { E-DE120U-3P }}{\text { E-DE120UFD }}$ | VMAX VG 120 SLT DR ENCL UPG 3RD PARTY VMAX VG 120 SLT DR ENCL UFD | $\$ 25,300.00$ $\$ 25,300.00$ | ES-1 | 36\% | $\$ 16,192.00$ $\$ 16,192.00$ | \$3,795.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,795.00 |
| 5 | E-DE120UFD | VMAX VG 120 SLT DR ENCL UFD | \$25,300.00 | ES-1 | 36\% | \$16,192.00 | \$3,795.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,795.00 |









| BAND |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SKU | description | $\begin{array}{\|c\|} \text { EMC } \\ \text { LIST PRICE USD } \end{array}$ | CATEGORY CODE | NVP LEVEL 1 DISCOUNT \% | NVP Level 1 NET PRICE | LP MNT ANNUAL (PREMIUM) | LP MNT ANNUAL (STANDARD) | LP MNT ANNUAL <br> (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | Renewal |
| 5 | ES6FM16007BU | VMAX 1600GB FLASH DRIVE R5(7+1) UPG | \$31,640.00 | ES-1 | 36\% | \$20,249.60 | \$3,388.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,388.64 |
| 5 | ES6FM1600FB | VMAX VG 1600GB FLASH DRIVE R6(14+2) | \$22,600.00 | ES-1 | 36\% | \$14,464.00 | \$3,390.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,390.00 |
| 5 | ES6FM1600FBTU | VMAX VG 1600GB FLASH DRV R6(14+2) TAAUPG | \$31,640.00 | Es-1 | 36\% | \$20,249.60 | \$3,388.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,388.64 |
| 5 | ES6FM1600FBU | VMAX VG 1600GB FLASH DRIVE R6(14+2) UPG | \$31,640.00 | ES-1 | 36\% | \$20,249.60 | \$3,388.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,388.64 |
| 5 | ES6FM1600SB | VMAX 1600GB FLASH DRIVE SPARE | \$22,600.00 | ES-1 | 36\% | \$14,464.00 | \$3,390.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,390.00 |
| 5 | ES6FM1600SBFP | VMAX VG PROMO 1600 GB FLASH DRIVE SPARE | \$0.00 | ES-1 | 36\% | \$0.00 | \$7,672.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$7,672.50 |
| 5 | ES6FM1600SBTU | VMAX 1600GB FLASH DRIVE SPARE TAA UPG | \$31,640.00 | Es-1 | 36\% | \$20,249.60 | \$3,388.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,388.64 |
| 5 | ES6FM1600SBU | VMAX 1600GB FLASH DRIVE SPARE UPG | \$31,640.00 | ES-1 | 36\% | \$20,249.60 | \$3,388.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,388.64 |
| 5 | ES6FM2001B | VMAX VG 200GB FLASH DRIVE R1 | \$3,905.00 | ES-1 | 36\% | \$2,499.20 | \$585.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$585.75 |
| 5 | ES6FM2001BFP | VMAX VG PROMO 200GB FLASH DRIVE R1 | \$0.00 | ES-1 | 36\% | \$0.00 | \$1,189.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,189.50 |
| 5 | ES6FM2001BTU | VMAX VG 200GB FLASH DRIVE R1 TAA UPG | \$5,475.00 | ES-1 | 36\% | \$3,504.00 | \$586.37 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$586.37 |
| 5 | ES6FM2001BU | VMAX VG 200GB FLASH DRIVE R1 UPG | \$5,475.00 | ES-1 | 36\% | \$3,504.00 | \$586.37 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$586.37 |
| 5 | ES6FM2005B | VMAX VG 200GB FLASH DRIVE R $5(3+1)$ | \$3,905.00 | ES-1 | 36\% | \$2,499.20 | \$585.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$585.75 |
| 5 | ES6FM2005BFP | VMAX VG PROMO 200GB FLASH DRIVE R5(3+1) | \$0.00 | ES-1 | 36\% | \$0.00 | \$1,189.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,189.50 |
| 5 | ES6FM2005BTU | VMAX VG 200GB FLASH DRIVE R5(3+1)TAA UPG | \$5,475.00 | ES-1 | 36\% | \$3,504.00 | \$586.37 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$586.37 |
| 5 | ES6FM2005BU | VMAX VG 200GB FLASH DRIVE R5( $3+1$ ) UPG | \$5,475.00 | ES-1 | 36\% | \$3,504.00 | \$586.37 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$586.37 |
| 5 | ES6FM2006B | VMAX VG 200GB FLASH DRIVE R6(6+2) | \$3,905.00 | ES-1 | 36\% | \$2,499.20 | \$585.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$585.75 |
| 5 | ES6FM2006BTU | VMAX VG 200GB FLASH DRV R6(6+2) TAA UPG | \$5,475.00 | ES-1 | 36\% | \$3,504.00 | \$586.37 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$586.37 |
| 5 | ES6FM2006BU | VMAX VG 200GB FLASH DRIVE R6( $6+2$ ) UPG | \$5,475.00 | ES-1 | 36\% | \$3,504.00 | \$586.37 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$586.37 |
| 5 | ES6FM2007B | VMAX VG 200GB FLASH DRIVE R5(7+1) | \$3,905.00 | ES-1 | 36\% | \$2,499.20 | \$585.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$585.75 |
| 5 | ES6FM2007BFP | VMAX VG PROMO 200GB FLASH DRIVE R5(7+1) | \$0.00 | Es-1 | 36\% | \$0.00 | \$1,189.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,189.50 |
| 5 | ES6FM2007BTU | VMAX VG 200GB FLASH DRIVE R5(7+1)TAA UPG | \$5,475.00 | ES-1 | 36\% | \$3,504.00 | \$586.37 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$586.37 |
| 5 | ES6FM2007BU | VMAX VG 200GB FLASH DRIVE R5(7+1) UPG | \$5,475.00 | ES-1 | 36\% | \$3,504.00 | \$586.37 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$586.37 |
| 5 | ES6FM200FB | VMAX VG 200GB FLASH DRIVE R6(14+2) | \$3,905.00 | ES-1 | 36\% | \$2,499.20 | \$585.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$585.75 |
| 5 | ES6FM200FBTU | VMAX VG 200GB FLASH DRV R6(14+2) TAA UPG | \$5,475.00 | ES-1 | 36\% | \$3,504.00 | \$586.37 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$586.37 |
| 5 | ESGFM200FBU | VMAX VG 200GB FLASH DRIVE R6(14+2) UPG | \$5,475.00 | Es-1 | 36\% | \$3,504.00 | \$586.37 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$586.37 |
| 5 | ES6FM200SB | VMAX VG 200GB FLASH DRIVE SPARE | \$3,905.00 | Es-1 | 36\% | \$2,499.20 | \$585.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$585.75 |
| 5 | ES6FM200SBEP | VMAX VG PROMO 200GB FLASH DRIVE SPARE | \$50.00 | Es-1 | 36\% | \$0.00 | \$1,189.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,189.50 |
| 5 5 | ES6FM200SBTU | VMAX VG 200GB FLASH DRIVE SPARE TAA UPG VMAX VG 200GB FLASH DRIVE SPARE UPG | $\$ 5,475.00$ $\$ 5.475 .00$ | ES-1 | 36\% | \$3,504.00 | $\$ 586.37$ | $\begin{aligned} & \$ 0.00 \\ & \$ 0.00 \end{aligned}$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$586.37 |
| 5 | ES6FM4001B | VMAX VG 400GB FLASH DRIVE R1 | \$7,425.00 | ES-1 | 36\% | \$4,752.00 | \$1,113.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,113.75 |
| 5 | ES6FM4001BFP | VMAX VG PROMO 400GB FLASH DRIVE R1 | \$0.00 | ES-1 | 36\% | \$0.00 | \$2,262.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,262.00 |
| 5 | ES6FM4001BTU | VMAX VG 400GB FLASH DRIVE R1 1 TAA UPG | \$10,395.00 | ES-1 | 36\% | \$6,652.80 | \$1,113.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,113.30 |
| 5 | ES6FM4001BU | VMAX VG 400GB FLASH DRIVE R1 UPG | \$10,395.00 | ES-1 | 36\% | \$6,652.80 | \$1,113.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,113.30 |
| 5 | ES6FM4005B | VMAX VG 400GB FLASH DRIVE R5(3+1) | \$7,425.00 | Es-1 | 36\% | \$4,752.00 | \$1,113.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,113.75 |
| 5 | ES6FM4005BFP | VMAX VG PROMO 400GB FLASH DRIVE R5(3+1) | \$0.00 | ES-1 | 36\% | \$0.00 | \$2,262.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,262.00 |
| 5 | ES6FM4005BTU | VMAX VG 400GB FLASH DRIVE R5(3+1)TAA UPG | \$10,395.00 | ES-1 | 36\% | \$6,652.80 | \$1,113.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,113.30 |
| 5 | ES6FM4005BU | VMAX VG 400GB FLASH DRIVE R5(3+1) UPG | \$10,395.00 | ES-1 | 36\% | \$6,652.80 | \$1,113.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,113.30 |
| 5 | ES6FM4006B | VMAX VG 400GB FLASH DRIVE R6(6+2) | \$7,425.00 | ES-1 | 36\% | \$4,752.00 | \$1,113.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,113.75 |
| 5 | ES6FM4006BTU | VMAX VG 400GB FLASH DRV R6(6+2) TAA UPG | \$10,395.00 | ES-1 | 36\% | \$6,652.80 | \$1,113.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,113.30 |
| 5 | ES6FM4006BU | VMAX VG 400GB FLASH DRIVE R6(6+2) UPG | \$10,395.00 | Es-1 | 36\% | \$6,652.80 | \$1,113.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,113.30 |
| 5 | ES6FM4007B | VMAX VG 400GB FLASH DRIVE R $5(7+1$ ) | \$7,425.00 | ES-1 | 36\% | \$4,752.00 | \$1,113.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,113.75 |
| 5 | ES6FM4007BFP | VMAX VG PROMO 400GB FLASH DRIVE R5(7+1) | \$0.00 | ES-1 | 36\% | \$0.00 | \$2,262.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,262.00 |
| 5 | ES6FM4007BTU | VMAX VG 400GB FLASH DRIVE R55 7 (71)TAA UPG VMAX VG 400GB FLASH DRIVE R 7 (7) UPG | $\$ 10,395.00$ $\$ 1039500$ | ES-1 | $36 \%$ $36 \%$ | $\$ 6,652.80$ $\$ 665280$ | $\$ 1,113.30$ $\$ 11130$ | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 1.113 .30$ $\$ 111330$ |
| 5 | ES6FM4007BU ES6FM400FB | VMAX VG 400GB FLASH DRIVE R5(7+1) UPG VMAX VG 400 GB FLASH DRIVE R6(14+2) | \$10,395.00 $\$ 7,425.00$ | ES-1 | $36 \%$ $36 \%$ | \$6,652.80 $\$ 4,752.00$ | $\$ 1,113.30$ $\$ 1,113.75$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$1,113.30 $\$ 1,113.75$ |
| 5 | ES6FM400FBTU | VMAX VG 400GB FLASH DRV R6(14+2) TAA UPG | \$10,395.00 | ES-1 | 36\% | \$6,652.80 | \$1,113.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,113.30 |
| 5 | ES6FM400FBU | VMAX VG 400GB FLASH DRIVE R6(14+2) UPG | \$10,395.00 | ES-1 | 36\% | \$6,652.80 | \$1,113.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,113.30 |
| 5 | ES6FM400SB | VMAX VG 400GB FLASH DRIVE SPARE | \$7,425.00 | ES-1 | 36\% | \$4,752.00 | \$1,113.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,113.75 |
| 5 | ES6FM400SBFP | VMAX VG PROMO 400GB FLASH DRIVE SPARE | \$0.00 | ES-1 | 36\% | \$0.00 | \$2,262.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,262.00 |
| 5 | ES6FM400SBTU | VMAX VG 400GB FLASH DRIVE SPARE TAA UPG | \$10,395.00 | Es-1 | 36\% | \$6,652.80 | \$1,113.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,113.30 |
| 5 | ES6FM400SBU | VMAX VG 400GB FLASH DRIVE SPARE UPG | \$10,395.00 | ES-1 | 36\% | \$6,652.80 | \$1,113.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,113.30 |
| 5 | ES6FM8001B | VMAX VG 800 GB FLASH DRIVE R1 VMAXVG PROMO 800GB FLASH | \$13,095.00 | ES-1 | $\begin{aligned} & 36 \% \\ & 36 \% \\ & 36 \end{aligned}$ | $\$ 8,380.80$ | $\begin{aligned} & \$ 1,964.25 \\ & \$ \$ 488.50 \end{aligned}$ | $\begin{aligned} & \$ 0.00 \\ & \$ 0.00 \end{aligned}$ | \$0.00 | $\$ 0.00$ $\$ 0.00$ | \$0.00 | \$1,964.25 |
| 5 | ES6FM8001BTU | VMAX VG 800GB FLASH DRIVE R1 TAA UPG | \$18,335.00 | Es-1 | 36\% | \$11,734.40 | ${ }_{\$ 1,963.68}$ | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$ $\$ 1,1963.68$ |
| 5 | ES6FM8001BU | VMAX VG 800GB FLASH DRIVE R1 UPG | \$18,335.00 | ES-1 | 36\% | \$11,734.40 | \$1,963.68 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,963.68 |
| 5 | ES6FM8005B | VMAX VG 800GB FLASH DRIVE R $5(3+1)$ | \$13,095.00 | ES-1 | 36\% | \$8,380.80 | \$1,964.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,964.25 |
| 5 | ES6FM8005BFP | VMAX VG PROMO 800GB FLASH DRIVE R5(3+1) | \$0.00 | ES-1 | 36\% | \$0.00 | \$4,288.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,288.50 |
| 5 | ES6FM8005BTU | VMAX VG 800GB FLASH DRIVE R5 (3+1)TAA UPG | \$18,335.00 | ES-1 | 36\% | \$11,734.40 | \$1,963.68 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,963.68 |
| 5 | ES6FM8005BU | VMAX VG 800GB FLASH DRIVE R5( $3+1$ ) UPG | \$18,335.00 | ES-1 | 36\% |  |  | \$0.00 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 | ES6FM8006B ES6FM8006BTU | VMAX VG 800 GB FLASH DRIVE R6(6+2) VMAX VG $800 G B$ FLASH DRV R6(6+2) TAA UPG | \$13,095.00 $\$ 18,355.00$ | ES-1 | $36 \%$ $36 \%$ | $\$ 8,380.80$ $\$ 11,734.40$ | \$1,964.25 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$1,964.25 |
| 5 5 | ES6FM8006BTU | VMAX VG 800GB FLASH DRV R6(6+2) TAA UPG VMAX VG 800 GB FLASH DRIVE R 6 ( $6+2$ UPG | $\$ 18,335.00$ $\$ 1835.00$ | ES-1 | $36 \%$ $36 \%$ | $\$ 11,734.40$ $\$ 11734.40$ | $\$ 1,963.68$ $\$ 1963.68$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 1,963.68$ $\$ 196368$ |
| 5 | ES6FM8007B | VMAX VG 800GB FLASH DRIVE R5( $7+1$ ) | \$13,095.00 | Es-1 | 36\% | \$8,380.80 | \$1,964.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,964.25 |
| 5 | ES6FM8007BFP | VMAX VG PROMO 800GB FLASH DRIVE R5(7+1) | \$0.00 | ES-1 | 36\% | \$0.00 | \$4,288.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,288.50 |
| 5 | ES6FM8007BTU | VMAX VG 800GB FLASH DRIVE R5(7+1)TAA UPG | \$18,335.00 | ES-1 | 36\% | \$11,734.40 | \$1,963.68 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,963.68 |
| 5 | ES6FM8007BU | VMAX VG 800GB FLASH DRIVE R5( $7+1$ ) UPG | \$18,335.00 | ES-1 | 36\% | \$11,734.40 | \$1,963.68 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,963.68 |
| 5 | ES6FM800FB | VMAX VG 800GB FLASH DRIVE R6(14+2) | \$13,095.00 | Es-1 | 36\% | \$8,380.80 | \$1,964.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,964.25 |
| 5 | ES6FM800FBTU | VMAX VG 800GB FLASH DRV R6(14+2) TAA UPG | \$18,335.00 | ES-1 | 36\% | \$11,734.40 | \$1,963.68 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,963.68 |
| 5 | ES6FM800FBU | VMAX VG 800GB FLASH DRIVE R6(14+2) UPG | \$18,335.00 | ES-1 | 36\% | \$11,734.40 | \$1,963.68 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,963.68 |
| 5 | ES6FM800SB | VMAX VG 800GB FLASH DRIVE SPARE | \$13,095.00 | ES-1 | 36\% | \$8,380.80 | \$1,964.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,964.25 |
| 5 | ES6FM800SBEP | VMAX VG PROMO 800GB FLASH DRIVE SPARE | \$0.00 | Es-1 | 36\% | \$0.00 | \$4,288.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,288.50 |
| 5 | ES6FM800SBTU | VMAX VG 800GB FLASH DRIVE SPARE TAA UPG | \$18,335.00 | ES-1 | 36\% | \$11,734.40 | \$1,963.68 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 5 | ES6FM800SBU | VMAX VG 800GB FLASH DRIVE SPARE UPG VMAX VG SECURE KIT SINGLE BAY | $\$ 18,335.00$ $\$ 2,570.00$ | ES-1 | $36 \%$ $36 \%$ | \$11,734.40 $\$ 1,644.80$ | \$1,963.68 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$1,963.68 $\$ 0.00$ |
| 5 | E-SECUREADD | VMAX VG SECURE JOIIING KIT | \$2,570.00 | ES-1 | 36\% | \$1,644.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | E-SKINS | VMAX VG SIDE PANELS | \$645.00 | ES-1 | 36\% | \$412.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | E-SKINSU | VMAX VG SIDE PANELS UPG | \$645.00 | ES-1 | 36\% | \$412.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | E-SMOD | SZR CONFIG TRACKING MODEL | \$0.00 | Es-1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | E-SOURCECAP | VMAX SOURCE CAPACITY TRACKING | \$0.00 | ES-1 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |




| BAND |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SKU | DESCRIPTION | $\begin{array}{\|c\|} \text { EMC } \\ \text { LIST PRICE USD } \end{array}$ | CATEGORY CODE | NVP LEVEL 1 DISCOUNT \% | NVP Level 1 NET PRICE | LP MNT ANNUAL (PREMIUM) | LP MNT ANNUAL (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | Renewal |
| 5 | FL6153005BU | VMAX 100K 300GB 15K SAS DRV R5 (3+1) UPG | \$2,065.00 | ES-1 | 36\% | \$1,321.60 | \$221.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$221.16 |
| 5 | FL6153006BTU | VMAX 100K 300 GB 15 K SAS DRVR6(6+2) TAAUPG | \$2,065.00 | ES-1 | 36\% | \$1,321.60 | \$221.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$221.16 |
| 5 | FL6153006BU | VMAX 100K 300GB 15K SAS DRV R6( $6+2$ ) UPG | \$2,065.00 | ES-1 | 36\% | \$1,321.60 | \$221.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$221.16 |
| 5 | FL6153007BTU | VMAX 100K 300GB 15 K SAS DRVR5(7+1) TAAUPG | \$2,065.00 | ES-1 | 36\% | \$1,321.60 | \$221.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$221.16 |
| 5 | FL6153007BU | VMAX 100K 300GB 15K SAS DRV R5( $7+1$ ) UPG | \$2,065.00 | ES-1 | 36\% | \$1,321.60 | \$221.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$221.16 |
| 5 | FL615300FBTU | VMAX 100 K 300 GB 15 K SAS DRR6(14+2)TAAUPG | \$2,065.00 | ES-1 | 36\% | \$1,321.60 | \$221.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$221.16 |
| 5 | FL615300FBU | VMAX 100K 300GB 15K SAS DRV R6(14+2) UPG | \$2,065.00 | Es-1 | 36\% | \$1,321.60 | \$221.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$221.16 |
| 5 | FL615300SBTU | VMAX 100K 300 GB 15K SAS DRV SPARE TAAUPG | \$2,065.00 | Es-1 | 36\% | \$1,321.60 | \$221.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$221.16 |
| 5 | FL615300SBU | VMAX 100K 300 GB 15 K SAS DRV SPARE UPG | \$2,065.00 | ES-1 | 36\% | \$1,321.60 | \$221.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$221.16 |
| 5 | FL6F319201BTUT0 | VMAX100K 1920GB FLASH R1 TAA UPG 1-7 | \$31,885.00 | ES-1 | 36\% | \$20,406.40 | \$3,414.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,414.88 |
| 5 | FL6F319201BTUT1 | VMAX100K 1920GB FLASH R1 TAA UPG 8 -11 | \$27,910.00 | Es-1 | 36\% | \$17,862.40 | \$2,989.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,989.16 |
| 5 | FL6F319201BTUT2 | VMAX100K 1920GB FLASH R1 TAA UPG $12+$ | \$25,760.00 | ES-1 | 36\% | \$16,486.40 | \$2,758.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,758.90 |
| 5 | FL6F319201BUT0 | VMAX100K 1920GB FLASH R1 UPG 1-7 | \$31,885.00 | ES-1 | 36\% | \$20,406.40 | \$3,414.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,414.88 |
| 5 | FL6F319201BUT1 | VMAX100K 1920GB FLASH R1 UPG 8-11 | \$27,910.00 | ES-1 | 36\% | \$17,862.40 | \$2,989.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,989.16 |
| 5 | FL6F319201BUT2 | VMAX 100 K 1920GB FLASH R1 UPG 12+ | \$25,760.00 | ES-1 | 36\% | \$16,486.40 | \$2,758.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,758.90 |
| 5 | FL6F319205BTUTO | VMAX 100K 1920GBFLASH R5(3+1)TAAUPG 1-7 | \$31,885.00 | ES-1 | 36\% | \$20,406.40 | \$3,414.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,414.88 |
| 5 | FL6F319205BTUT1 | VMAX100K 1920GBFLASH R5(3+1) TAAUPG 8-11 | \$27,910.00 | ES-1 | 36\% | \$17,862.40 | \$2,989.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,989.16 |
| 5 | FL6F319205BTUT2 | VMAX100K 1920GBFLASH R5(3+1)TAAUPG 12+ | \$25,760.00 | ES-1 | 36\% | \$16,486.40 | \$2,758.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,758.90 |
| 5 | FL6F319205BUT0 | VMAX100K 1920GB FLASH R5(3+1) UPG 1-7 | \$31,885.00 | Es-1 | 36\% | \$20,406.40 | \$3,414.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,414.88 |
| 5 | FL6F319205BUT1 | VMAX100K 1920GB FLASH R5(3+1) UPG 8-11 | \$27,910.00 | ES-1 | 36\% | \$17,862.40 | \$2,989.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,989.16 |
| 5 | FL6F319205BUT2 | VMAX100K 1920 GB FLASH R5 (3+1) UPG $12+$ | \$25,760.00 | ES-1 | 36\% | \$16,486.40 | \$2,758.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,758.90 |
| 5 | FL6F319206BTUT0 | VMAX100K 1920GBFLASH R6(6+2)TAAUPG 1-7 | \$31,885.00 | ES-1 | 36\% | \$20,406.40 | \$3,414.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,414.88 |
| 5 | FL6F319206BTUT1 | VMAX100K 1920GBFLASH R6(6+2)TAAUPG 8-11 | \$27,910.00 | ES-1 | 36\% | \$17,862.40 | \$2,989.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,989.16 |
| 5 | FL6F319206BTUT2 | VMAX100K 1920GBFLASH R6(6+2)TAAUPG $12+$ | \$25,760.00 | Es-1 | 36\% | \$16,486.40 | \$2,758.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,758.90 |
| 5 | FL6F319206BUT0 | VMAX 100 K 1920GB FLASH R6( $6+2$ )UPG 1-7 | \$31,885.00 | ES-1 | 36\% | \$20,406.40 | \$3,414.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,414.88 |
| 5 | FL6F319206BUT1 | VMAX100K 1920GB FLASH R6(6+2)UPG 8-11 | \$27,910.00 | ES-1 | 36\% | \$17,862.40 | \$2,989.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,989.16 |
| 5 | FL6F319206BUT2 | VMAX100K 1920GB FLASH R6(6+2)UPG $12+$ | \$25,760.00 | ES-1 | 36\% | \$16,486.40 | \$2,758.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,758.90 |
| 5 | FL6F319207BTUTO | VMAX100K 1920GBFLASH R5(7+1) TAAUPG 1-7 | \$31,885.00 | Es-1 | 36\% | \$20,406.40 | \$3,414.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,414.88 |
| 5 | FL6F319207BTUT1 | VMAX100K 1920GBFLASH R5(7+1) TAAUPG 8-11 | \$27,910.00 | ES-1 | 36\% | \$17.862.40 | \$2,989.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,989.16 |
| 5 | FL6F319207BTUT2 | VMAX100K 1920GBFLASH R5(7+1) TAAUPG $12+$ | \$25,760.00 | ES-1 | 36\% | \$16,486.40 | \$2,758.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,758.90 |
| 5 | FLLE33192078UT0 | VMAX 100 K 1920GB FLASH R5 (7+1) UPG $1-7$ | \$31,885.00 | ES-1 | 36\% | \$20,406.40 | \$3,414.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,414.88 |
| 5 | FL6F319207BUT1 | VMAX100K 1920GB FLASH R5(7+1) UPG 8-11 | \$27,910.00 | ES-1 | 36\% | \$17,862.40 | \$2,989.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,989.16 |
| 5 | FL6F319207BUT2 | VMAX100K 1920GB FLASH R5 (7+1) UPG 12+ | \$25,760.00 | ES-1 | 36\% | \$16,486.40 | \$2,758.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,758.90 |
| 5 | FL6F31920FBTUT0 | VMAX 100 K 1920 GB FLASH R66(14+2)TAAUPG 1-7 | \$31,885.00 | Es-1 | 36\% | \$20,406.40 | \$3,414.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,414.88 |
| 5 | FL6F31920FBTUT1 | VMAX 100 K 1920 GB FLASH R66(14+2)TAAUPG8-11 | \$27,910.00 | ES-1 | 36\% | \$17.862.40 | \$2,989.16 | \$0.00 | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 2,989.16$ $\$ 2.758 .90$ |
| 5 | FL6F31920FBTUT2 | VMAX 100 K 1920 GB FLASH R66(14+2) TAAUPG $12+$ | \$25,760.00 | Es-1 | 36\% | \$16,486.40 | \$2,758.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,758.90 $\$ 3,414.88$ |
| 5 | FLLEF31920FBUT0 FL6F31920FBUT1 | VMAX100K 1920GB FLASH R6(14+2)UPG 1 1-7 VMAX100K | \$31,885.00 $\$ 27.910 .00$ | ES-1 | $36 \%$ $36 \%$ | $\$ 20,406.40$ $\$ 17.862 .40$ | $\$ 3,414.88$ $\$ 2.989 .16$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 3,414.88$ $\$ 2.989 .16$ |
| 5 5 | FLLE331920FBUT1 | VMAX100K 1920GB FLASH R6(14+2)UPG 8 8-11 VMAX100K 1920GB FLASH R6(14+2)UPG $12+$ | \$27,910.00 | ES-1 | 36\% | \$17.862.40 $\$ 16,486.40$ | ${ }_{\$ 2,758.90}$ | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | ${ }_{\$ 0.00}{ }^{\text {S }}$ | \$2,989.16 |
| 5 | FL6F31920SBTUT0 | VMAX100K 1920 GB FLASH SPARE TAAUPG | \$31,885.00 | Es-1 | 36\% | \$20,406.40 | \$3,414.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,414.88 |
| 5 | FL6F31920SBUT0 | VMAX100K 1920GB FLASH SAS DRV SPARE UPG | \$31,885.00 | ES-1 | 36\% | \$20,406.40 | \$3,414.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,414.88 |
| 5 | FL6F396018TUT0 | VMAX 100 K 960 GB FLASH R1 TAA UPG 1-7 | \$18,475.00 | ES-1 | 36\% | \$11,824.00 | \$1,978.67 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,978.67 |
| 5 | FL6F396018TUT1 | VMAX 100K 960GB FLASH R1 TAA UPG 8-11 | \$15,710.00 | ES-1 | 36\% | \$10,054.40 | \$1,682.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,682.54 |
| 5 | FL6F39601BTUT2 | VMAX 100 K 960 GB FLASH R1 TAA UPG $12+$ | \$14,925.00 | ES-1 | 36\% | \$9,552.00 | \$1,598.47 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,598.47 |
| 5 | FL6F39601BUT0 | VMAX100K 960GB FLASH R1 UPG 1-7 | \$18,475.00 | ES-1 | 36\% | \$11,824.00 | \$1,978.67 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,978.67 |
| 5 | FL6F39601BUT1 | VMAX100K 960GB FLASH R1 UPG 8-11 | \$15,710.00 | ES-1 | 36\% | \$10,054.40 | \$1,682.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,682.54 |
| 5 | FL6F39601BUT2 | VMAX100K 960GB FLASH R1 UPG 12+ | \$14,925.00 | ES-1 | 36\% | \$9,552.00 | \$1,598.47 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,598.47 |
| 5 | FL6F39605BTUT0 | VMAX100K 960GBFLASH R5(3+1) TAAUPG 1-7 | \$18,475.00 | ES-1 | 36\% | \$11,824.00 | \$1,978.67 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,978.67 |
| 5 | FL6F39605BTUT1 | VMAX 100 K 960GBFLASH R5(3+1) TAAUPG 8-11 | \$15,710.00 | Es-1 | 36\% | \$10,054.40 | \$1,682.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,682.54 |
| 5 | FL6F39605BTUT2 | VMAX100K 960GBFLASH R5 (3+1)TAAUPG $12+$ | \$14,925.00 | ES-1 | 36\% | \$9,552.00 | \$1,598.47 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,598.47 |
| 5 | FL6F39605BUT0 | VMAX 100 K 960 GB FLASH R5( $3+1$ ) UPG 1-7 | \$18,475.00 | ES-1 | 36\% | \$11,824.00 | \$1,978.67 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,978.67 |
| 5 | FL6F39605BUT1 | VMAX100K 960GB FLASH R5(3+1) UPG 8-11 | \$15,710.00 | ES-1 | 36\% | \$10,054.40 | \$1,682.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,682.54 |
| 5 | FL6F39605BUT2 | VMAX100K 960GB FLASH R5(3+1) UPG $12+$ | \$14,925.00 | ES-1 | 36\% | \$9,552.00 | \$1,598.47 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,598.47 |
| 5 | FL6F39606BTUT0 | VMAX100K 960GBFLASH R6(6+2) TAAUPG 1-7 | \$18,475.00 | ES-1 | 36\% | \$11,824.00 | \$1,978.67 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,978.67 |
| 5 | FL6F39606BTUT1 | VMAX 100 K 960 GBFLASH R6( $6+2$ TAAUPG 8-11 | \$15,710.00 | ES-1 | 36\% | \$10,054.40 | \$1,682.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,682.54 |
| 5 | FL6F39606BTUT2 | VMAX100K 960GBFLASH R6(6+2)TAAUPG $12+$ | \$14,925.00 | ES-1 | 36\% | \$9,552.00 | \$1,598.47 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,598.47 |
| 5 | FL6F39606BUTO | VMAX 100 K 960 GB FLASH R6( $6+2$ )UPG 1-7 | \$18,475.00 | ES-1 | 36\% | \$11,824.00 | \$1,978.67 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,978.67 |
| 5 | FL6F39606BUT1 | VMAX 100K 960GB FLASH R6(6+2)UPG 8-11 | \$15,710.00 | ES-1 | 36\% | \$10,054.40 | \$1,682.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,682.54 |
| 5 | FL6F39606BUT2 | VMAX 100 K 960 GB FLASH R6(6+2)UPG $12+$ | \$14,925.00 | ES-1 | 36\% | \$9,552.00 | \$1,598.47 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,598.47 |
| 5 | FL6F39607BTUT0 | VMAX100K 960GBFLASH R5(7+1)TAAUPG 1-7 | \$18,475.00 | ES-1 | 36\% | \$11,824.00 | \$1,978.67 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,978.67 |
| 5 | FL6F39607BTUT1 | VMAX100K 960GBFLASH R5(7+1) TAAUPG 8-11 | \$15,710.00 | Es-1 | 36\% | \$10,054.40 | \$1,682.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,682.54 |
| 5 | FL6F396078TUT2 | VMAX100K 960GBFLASH R5(7+1)TAAUPG $12+$ | \$14,925.00 | Es-1 | 36\% | \$9,552.00 | \$1,598.47 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,598.47 |
| 5 | FL6F39607BUT0 | VMAX 100 K 960 GB FLASH R5(7+1) UPG 1-7 | \$31,885.00 | ES-1 | 36\% | \$20,406.40 | \$3,414.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,414.88 |
| 5 | FL6F39607BUT1 | VMAX100K 960GB FLASH R5(7+1) UPG 8-11 | \$15,710.00 | ES-1 | 36\% | \$10,054.40 | \$1,682.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,682.54 |
|  | FL6F39607BUT2 | VMAX100K 960GB FLASH R5(7+1) UPG $12+$ | \$14,925.00 | ES-1 | 36\% | \$9,552.00 | \$1,598.47 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,598.47 |
| 5 | FL6F3960FBTUTO | VMAX100K 960GB FLASH R6(14+2)TAAUPG 1-7 | \$18,475.00 | Es-1 | 36\% | \$11,824.00 | \$1,978.67 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,978.67 |
| 5 | FL6F3960FBTUT1 | VMAX100K 960GB FLASH R6(14+2)TAAUPG8-11 | \$15,710.00 | Es-1 | 36\% | \$10,054.40 | \$1,682.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,682.54 |
| 5 | FL6F3960FBTUT2 | VMAX100K 960 GB FLASH R6(14+2)TAAUPG $12+$ | \$14,925.00 | Es-1 | 36\% | \$9,552.00 | \$1,598.47 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,598.47 |
| 5 | FL6F3960FBUT0 | VMAX100K 960GB FLASH R6(14+2)UPG 1-7 | \$18,475.00 | ES-1 | 36\% | \$11,824.00 | \$1,978.67 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,978.67 |
| 5 | FL6F3960FBUT1 | VMAX100K 960GB FLASH R6(14+2)UPG 8-11 | \$15,710.00 | ES-1 | 36\% | \$10,054.40 | \$1,682.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,682.54 |
| 5 | FL6F3960FBUT2 | VMAX100K 960GB FLASH R6(14+2)UPG 12+ | \$14,925.00 | Es-1 | 36\% | \$9,552.00 | \$1,598.47 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,598.47 |
| 5 | FL6F3960SBTUTO | VMAXX 100 K 960 GB FLASH SPARE TAAUPG | \$18,475.00 | Es-1 | 36\% | \$11,824.00 | \$1,978.67 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,978.67 |
| 5 | FL6F3960SBUT0 | VMAX 100 K 960 GB FLASH SAS DRV SPARE UPG | \$18,475.00 | ES-1 | 36\% | \$11,824.00 | \$1,978.67 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,978.67 |
| 5 5 | FL6FM160018T0 | VMAX100K 1600 GB FLASH R11 1 -7 VMAX100K 1600 GB FLASH R1 $8-15$ | \$22,600.00 $\$ 19,370.00$ | ES-1 | $36 \%$ $36 \%$ | \$14,464.00 | \$3,390.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$3,390.00 $\$ 2,905.50$ |
| 5 | FL6FM16001BT2 | VMAX100K 1600GB FLASH R1 16-23 | \$16,950.00 | ES-1 | 36\% | \$10,848.00 | \$2,542.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,542.50 |
| 5 | FL6FM16001BT3 | VMAX100K 1600GB FLASH R1 $24+$ | \$16,140.00 | ES-1 | 36\% | \$10,329.60 | \$2,421.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,421.00 |
| 5 | FL6FM16001BTUTO | VMAX100K 1600GB FLASH R1 TAA UPG 1-7 | \$31,805.00 | ES-1 | 36\% | \$20,355.20 | \$3,406.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,406.32 |
| 5 | FL6FM1600113TUT1 | VMAX 100 K 1600 GB FLASH R1 TAA UPG 8-15 | \$20,600.00 | Es-1 | 36\% | \$13,184.00 | \$2,206.26 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,206.26 |
| 5 | FL6FM16001BTUT2 | VMAX100K 1600GB FLASH R1 TAA UPG 16-23 | \$19,200.00 | ES-1 | 36\% | \$12,288.00 | \$2,056.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,056.32 |













| BAND |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SKU | dESCRIPTION | EMC LIST PRICE USD | category CODE | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 Net Price | LP MNT ANNUAL (PREMIUM) | LP MNT ANNUAL (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | Renewal |
| 5 | GS61012006BU | VMAX $200 \mathrm{~K} 1200 \mathrm{~GB} 10 \mathrm{~K} \mathrm{SAS} \mathrm{DRV} \mathrm{R6(6+2)UPG}$ | \$2,330.00 | ES-1 | 36\% | \$1,491.20 | \$249.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$249.54 |
| 5 | GS61012007BTU | VMAX 200K 1200GB 10K SAS DRR ${ }^{\text {(7+1) TAAUPG }}$ | \$2,330.00 | ES-1 | 36\% | \$1,491.20 | \$249.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$249.54 |
| 5 | GS61012007BU | VMAX 200K 1200GB 10 K SAS DRV R5(7+1)UPG | \$2,330.00 | ES-1 | 36\% | \$1,491.20 | \$249.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$249.54 |
| 5 | GS6101200FBTU | VMAX 200K 1200GB 10 K SAS R6(14+2) TAAUPG | \$2,330.00 | ES-1 | 36\% | \$1,491.20 | \$249.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$249.54 |
| 5 | GS6101200FBU | VMAX 200K 1200GB 10 K SAS R6(14+2)UPG | \$2,330.00 | ES-1 | 36\% | \$1,491.20 | \$249.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$249.54 |
| 5 | GS6101200SBTU | VMAX 200K 1200 GB 10 K SAS SPARE TAA UPG | \$2,330.00 | ES-1 | 36\% | \$1,491.20 | \$249.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$249.54 |
| 5 | GS6101200SBU | VMAX 200K 1200 GB 10 K SAS SPARE UPG | \$2,330.00 | ES-1 | 36\% | \$1,491.20 | \$249.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$249.54 |
| 5 | GS6103001BTU | VMAX 200K 300GB 10 K SAS DRV R1 TAA UPG | \$805.00 | ES-1 | 36\% | \$515.20 | \$86.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$86.22 |
| 5 | GS6103001BU | VMAX 200K 300GB 10 K SAS DRV R1 UPG | \$805.00 | ES-1 | 36\% | \$515.20 | \$86.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$86.22 |
| 5 | GS6103005BTU | VMAX 200K 300GB 10K SAS DRVR5(3+1) TAAUPG | \$805.00 | ES-1 | 36\% | \$515.20 | \$86.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$86.22 |
| 5 | GS6103005BU | VMAX 200K 300GB 10K SAS DRV R5 (3+1) UPG | \$805.00 | Es-1 | 36\% | \$515.20 | \$86.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$86.22 |
| 5 | GS6103006BTU | VMAX 200K 300GB 10K SAS DRVR6(6+2) TAAUPG | \$805.00 | ES-1 | 36\% | \$515.20 | \$86.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$86.22 |
| 5 | GS6103006BU | VMAX 200K 300GB 10K SAS DRV R6(6+2)UPG | \$805.00 | ES-1 | 36\% | \$515.20 | \$86.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$86.22 |
| 5 | GS6103007BTU | VMAX 200K 300GB 10 K SAS DRVR5(7+1) TAAUPG | \$805.00 | ES-1 | 36\% | \$515.20 | \$86.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$86.22 |
| 5 | GS6103007BU | VMAX 200K 300GB 10K SAS DRV R 5 ( $7+1$ )UPG | \$805.00 | ES-1 | 36\% | \$515.20 | \$86.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$86.22 |
| 5 | GS610300FBTU | VMAX 200K 300GB 10 K SAS DRRR( $14+2$ )TAAUPG | \$805.00 | Es-1 | 36\% | \$515.20 | \$86.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$86.22 |
| 5 | GS610300FBU | VMAX 200K 300GB 10K SAS DR R6(14+2)UPG | \$805.00 | ES-1 | 36\% | \$515.20 | \$86.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$86.22 |
| 5 | GS610300SBTU | VMAX 200 K 300 GB 10 K SAS DR SPARE TAAUPG | \$805.00 | ES-1 | 36\% | \$515.20 | \$86.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$86.22 |
| 5 | GS610300SBU | VMAX 200k 300 GB 10 K SAS DR SPARE UPG | \$805.00 | Es-1 | 36\% | \$515.20 | \$86.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$86.22 |
| 5 | GS6106001BTU | VMAX 200K 600GB 10K SAS DRV R1 TAA UPG | \$1,510.00 | ES-1 | 36\% | \$966.40 | \$161.72 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$161.72 |
| 5 | GS6106001BU | VMAX 200K 600GB 10 K SAS DRV R1 UPG | \$1,510.00 | ES-1 | 36\% | \$966.40 | \$161.72 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$161.72 |
| 5 | GS6106005BTU | VMAX 200K 600GB 10 K SAS DRVR5(3+1)TAAUPG | \$1,510.00 | ES-1 | 36\% | \$966.40 | \$161.72 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$161.72 |
| 5 | GS6106005BU | VMAX 200K $600 \mathrm{~GB} 10 \mathrm{~K} \mathrm{SAS} \mathrm{DRV} \mathrm{R5(3+1)UPG}$ | \$1,510.00 | ES-1 | 36\% | \$966.40 | \$161.72 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$161.72 |
| 5 | GS6106006BTU | VMAX 200K 600GB 10 K SAS DRVR6( $6+2$ ) TAAUPG | \$1,510.00 | Es-1 | 36\% | \$966.40 | \$161.72 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$161.72 |
| 5 | GS6106006BU | VMAX 200K 600GB 10K SAS DRV R6(6+2)UPG | \$1,510.00 | ES-1 | 36\% | \$966.40 | \$161.72 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$161.72 |
| 5 | GS6106007BTU | VMAX 200K 600GB 10K SAS DRVR5(7+1) TAAUPG | \$1,510.00 | ES-1 | 36\% | \$966.40 | \$161.72 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$161.72 |
| 5 | GS6106007BU | VMAX 200K 600 GB 10 K SAS DRV R $5(7+1)$ UPG | \$1,510.00 | Es-1 | 36\% | \$966.40 | \$161.72 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$161.72 |
| 5 | GS610600FBTU | VMAX 200K 600GB 10K SAS R6(14+2) TAA UPG | \$1,510.00 | ES-1 | 36\% | \$966.40 | \$161.72 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$161.72 |
| 5 | GS610600FBU | VMAX 200K $600 \mathrm{~GB} 10 \mathrm{~K} \mathrm{SAS} \mathrm{R6(14+2)UPG}$ | \$1,510.00 | ES-1 | 36\% | \$966.40 | \$161.72 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$161.72 |
| 5 | GS610600SBTU | VMAX 200k 600GB 10 K SAS SPARE TAA UPG | \$1,510.00 | ES-1 | 36\% | \$966.40 | \$161.72 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$161.72 |
| 5 | GS610600SBU | VMAX 200 K 600 GB 10 K SAS SPARE UPG | \$1,510.00 | ES-1 | 36\% | \$966.40 | \$161.72 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$161.72 |
| 5 | GS61530018TU | VMAX 200K 300 GB 15 K SAS DRV R1 TAA UPG | \$2,065.00 | ES-1 | 36\% | \$1,321.60 | \$221.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$221.16 |
| 5 | GS6153001BU | VMAX 200 K 300 GB 15 K SAS DRV R1 UPG | \$2,065.00 | ES-1 | 36\% | \$1,321.60 | \$221.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$221.16 |
| 5 | GS6153005BTU | VMAX 200K 300GB 15K SAS DRVR 5 (3+1) TAAUPG | \$2,065.00 | Es-1 | 36\% | \$1,321.60 | \$221.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$221.16 |
| 5 | GS6153005BU | VMAX 200K 300GB 15K SAS DRV R5 (3+1) UPG | \$2,065.00 | ES-1 | 36\% | \$1,321.60 | \$221.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$221.16 $\$ 221.16$ |
| 5 | GS6153006BTU | VMAX 200K 300GB 15K SAS DRVR6(6+2) TAAUPG | \$2,065.00 | Es-1 | 36\% | \$1,321.60 | \$221.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$221.16 |
| 5 | GS6153006BU | VMAX 200K 300GB 15K SAS DRV R6(6+2) UPG | \$2,065.00 | Es-1 | 36\% | \$1,321.60 | \$221.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$221.16 |
| 5 | GS6153007BTU | VMAX 200K 300GB 15K SAS DRVR5(7+1) TAAUPG | \$2,065.00 | ES-1 | 36\% | \$1,321.60 | \$221.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$221.16 |
| 5 | GS6153007BU | VMAX 200K 300GB 15K SAS DRV R 5 (7+1) UPG | \$2,065.00 | ES-1 | 36\% | \$1,321.60 | \$221.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$221.16 |
| 5 | GS615300FBTU | VMAX 200K 300GB 15K SAS DRR6(14+2)TAAUPG | \$2,065.00 | Es-1 | 36\% | \$1,321.60 | \$221.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$221.16 |
| 5 | GS615300FBU | VMAX 200K 300GB 15K SAS DRV R6( $14+2$ ) UPG | \$2,065.00 | ES-1 | 36\% | \$1,321.60 | \$221.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$221.16 |
| 5 | GS615300SBTU | VMAX 200k 300GB 15K SAS DRV SPARE TAAUPG | \$2,065.00 | ES-1 | 36\% | \$1,321.60 | \$221.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$221.16 |
| 5 | GS615300SBU | VMAX 200K 300GB 15 K SAS DRV SPARE UPG | \$2,065.00 | ES-1 | 36\% | \$1,321.60 | \$221.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$221.16 |
| 5 | GS6FM16001BT0 | VMAX200K 1600GB FLASH R1 1-15 | \$22,600.00 | ES-1 | 36\% | \$14,464.00 | \$3,390.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,390.00 |
| 5 | GS6FM1600118T1 | VMAX200K 1600GB FLASH R11 16-23 | \$16,140.00 | Es-1 | 36\% | \$10,329.60 | \$2,421.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,421.00 |
| 5 | GS6FM16001BT2 | VMAX200K 1600GB FLASH R1 12-31 | \$15,335.00 | Es-1 | 36\% | \$9,814.40 | \$2,300.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,300.25 |
| 5 | GS6FM160018T3 | VMAX200K 1600GB FLASH R1 32 2-63 | \$14,525.00 | ES-1 | 36\% | $\$ 9,296.00$ $\$ 8780.80$ | $\$ 2,178.75$ $\$ 2.058 .00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$2,178.75 $\$ 2,058.00$ |
| 5 5 | GS6FM160018T4 GS6FM16001BTUT0 | VMAX200K 1600GB FLASH R1 $164+$ VMAX200K 1600 GB FLASH R1 TAA UPG $1-15$ | $\$ 13,720.00$ $\$ 31,805.00$ | ES-1 | 36\% | \$88,780.80 | \$2,058.00 | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 2,058.00$ $\$ 3,406.32$ |
| 5 | GSFFM16001BTUT1 | VMAX 200 K 16000 GB FLASH R1 TAA UPG $16-23$ | \$ $\$ 20,6000.00$ | Es-1 | 36\% | \$20,355.00 | ${ }_{\text {\$2,206.26 }}$ | \$0.00 | \$0.00 | \$ $\$ 0.00$ | \$ $\$ 0.00$ | ${ }_{\text {\$2,206.26 }}$ |
| 5 | GS6FM1600118TUT2 | VMAX200K 1600GB FLASH R1 TAA UPG 24+ | \$19,200.00 | ES-1 | 36\% | \$12,288.00 | \$2,056.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,056.32 |
| 5 | GS6FM16001BUT0 | VMAX200K 1600GB FLASH R1 UPG 1-15 | \$31,805.00 | ES-1 | 36\% | \$20,355.20 | \$3,406.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,406.32 |
| 5 | GS6FM16001BUT1 | VMAX200K 1600GB FLASH R1 UPG 16-23 | \$20,600.00 | Es-1 | 36\% | \$13,184.00 | \$2,206.26 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,206.26 |
| 5 | GS6FM16001BUT2 | VMAX200K 1600GB FLASH R1 UPG 24+ | \$19,200.00 | ES-1 | 36\% | \$12,288.00 | \$2,056.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,056.32 |
| 5 | GS6FM16005BT0 | VMAX200K 1600GB FLASH R R ( $3+1$ ) 1 1-15 | \$22,600.00 | Es-1 | 36\% | \$14,464.00 | \$3,390.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,390.00 $\$ 2,421.00$ |
| 5 5 | GS6FM16005BT1 GS6FM16005BT2 | VMAX200K 1600GB FLASH R5(3+1) 16-23 | $\$ 16,140.00$ $\$ 15,35.00$ | ES-1 | $36 \%$ $36 \%$ | $\$ 10,329.60$ $\$ 9,814.40$ | $\$ 2,421.00$ $\$ 2,300.25$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 2,421.00$ $\$ 2,300$ |
| 5 | GS6FM16005BT3 | VMAXX200K 1600 CB FLASH R5 $(3+1)$ ) $32-63$ | \$14,525.00 | ES-1 | 36\% | $\$ 9,814.40$ $\$ 9,296.00$ | ${ }_{\text {\$2, }} \mathbf{\$ 2 , 3 1 7 8 . 7 5}$ | \$0.00 | \$0.00 | \$ $\$ 0.00$ | \$ $\$ 0.00$ | \$ $\$ 2,178.75$ |
| 5 | GS6FM16005BT4 | VMAX200K 1600GB FLASH R5(3+1) 64+ | \$13,720.00 | ES-1 | 36\% | \$8,780.80 | \$2,058.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,058.00 |
| 5 | GS6FM16005BTUT0 | VMAX200K 1600GB FLASH R5(3+1)TAAUPG 1-15 | \$31,805.00 | ES-1 | 36\% | \$20,355.20 | \$3,406.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,406.32 |
| 5 | GS6FM16005BTUT1 | VMAX200K 1600GBFLASH R5(3+1)TAAUPG 16-23 | \$20,600.00 | Es-1 | 36\% | \$13,184.00 | \$2,206.26 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,206.26 |
| 5 | GS6FM16005BTUT2 | VMAX200K 1600GB FLASH R5(3+1)TAA UPG 24+ | \$19,200.00 | Es-1 | 36\% | \$12,288.00 | \$2,056.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,056.32 |
| 5 | GS6FM16005BUT0 | VMAX200K 1600GB FLASH R5(3+1) UPG 1-15 | \$31,805.00 | Es-1 | 36\% | \$20,355.20 | \$3,406.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 | GS6FM16005BUT1 GS6FM16005BUT2 | VMAX200K 1600GB FLASH R5(3+1) UPG 16-23 VMAX200K 1600GB FLASH R5(3+1) UPG $24+$ | $\$ 20,600.00$ $\$ 19,200.00$ | Es-1 | $36 \%$ $36 \%$ | \$13,184.00 $\$ 12,288.00$ | $\$ 2,206.26$ $\$ 2,056.32$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 2,206.26$ $\$ 2,056.32$ |
| 5 | GS6FM16006BT0 | VMAX 200 K 1600 GB FLASH R6( $6+2$ ) 1-15 | \$22,600.00 | Es-1 | 36\% | \$14,464.00 | ${ }_{\$ 3,390.00}$ | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ${ }_{\$ 3,390.00}$ |
| 5 | GS6FM16006BT1 | VMAX200K 1600GB FLASH R6(6+2) 16-23 | \$16,140.00 | ES-1 | 36\% | \$10,329.60 | \$2,421.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,421.00 |
| 5 | GS6FM16006BT2 | VMAX200K 1600GB FLASH R6(6+2) $24-31$ | \$15,335.00 | ES-1 | 36\% | \$9,814.40 | \$2,300.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,300.25 |
| 5 | GS6FM16006BT3 | VMAX200K 1600GB FLASH R6(6+2) 32-63 | \$14,525.00 | ES-1 | 36\% | \$9,296.00 | \$2,178.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,178.75 |
| 5 | GS6FM16006BT4 | VMAX200K 1600GB FLASH R6(6+2) 64+ | \$13,720.00 | ES-1 | 36\% | \$8,780.80 | \$2,058.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,058.00 |
| 5 | GS6FM16006BTUT0 | VMAX200K 1600GBFLASH R6(6+2) TAAUPG 1-15 | \$31,805.00 | ES-1 | 36\% | \$20,355.20 | \$3,406.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,406.32 |
| 5 | GS6FM16006BTUT1 | VMAX200K 1600GBFLASH R6(6+2)TAAUPG 16-23 | \$22,595.00 | ES-1 | 36\% | \$14,460.80 | \$2,419.92 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,419.92 |
| 5 | GS6FM16006BTUT2 | VMAX200K 1600GB FLASH R6(6+2)TAA UPG 24+ | \$21,470.00 | ES-1 | 36\% | \$13,740.80 | \$2,299.44 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,299.44 |
| 5 | GS6FM16006BUT0 | VMAX200K 1600GB FLASH R66(6+2) UPG 1-15 | \$31,805.00 | ES-1 | 36\% | \$20,355.20 | \$3,406.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,406.32 |
| 5 | GS6FM16006BUT1 | VMAX200K 1600GB FLASH R6(6+2) UPG 16-23 | \$22,595.00 | ES-1 | 36\% | \$14,460.80 | \$2,419.92 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,419.92 |
| 5 | GS6FM16006BUT2 | VMAX200K 1600GB FLASH R6(6+2) UPG 24+ | \$21,470.00 | ES-1 | 36\% | \$13,740.80 | \$2,299.44 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,299.44 |
| 5 | GS6FM16007BT0 | VMAX200K 1600GB FLASH R5( $7+1$ ) 1-15 | \$22,600.00 | ES-1 | 36\% | \$14,464.00 | \$3,390.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,390.00 |
| 5 | GS6FM160077T1 | VMAX200K 1600GB FLASH R5(7+1) 16-23 | \$16,140.00 | Es-1 | 36\% | \$10,329.60 | \$2,421.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,421.00 |
| 5 | GS6FM16007BT2 GS6FM16007BT3 | VMAX200K 1600GB FLASH R5(7+1) $24-31$ VMAX200K 1600GB FLASH R5 $7+1$ ) $32-63$ | $\$ 15,335.00$ $\$ 14.525 .00$ | ES-1 | 36\% | $\$ 9,814.40$ $\$ 9,296.00$ | $\$ 2,300.25$ $\$ 2.178 .75$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 2,300.25$ $\$ 2.178 .75$ |
| 5 | GS6FM16007BT3 | VMAX200K 1600GB FLASH R5(7+1) 32-63 | \$14,525.00 | ES-1 | 36\% | \$9,296.00 | \$2,178.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,178.75 |




| BAND |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SKU | description | EMC LIST PRICE USD | $\begin{aligned} & \text { CATEGORY } \\ & \text { CODE } \end{aligned}$ | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | $\begin{gathered} \text { LP MNT } \\ \text { ANNUAL } \\ \text { (PREMIUM) } \end{gathered}$ | LP MNT ANNUAL (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | RENEWAL |
| 5 | GS6FM8005BTUT0 | VMAX200K 800GB FLASH R5(3+1) TAAUPG 1-23 | \$18,325.00 | ES-1 | 36\% | \$11,728.00 | \$1,962.61 | \$0.00 | ${ }^{\$ 0.00}$ | \$0.00 | \$0.00 | \$1,962.61 |
| 5 | GS6FM8005BTUT1 | VMAX200K 800GB FLASH R5(3+1)TAAUPG 24-31 | \$13,090.00 | ES-1 | 36\% | \$8,377.60 | \$1,401.94 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,401.94 |
| 5 | GS6FM8005BTUT2 | VMAX200K 800GB FLASH R5(3+1) TAA UPG 32+ | \$12,440.00 | Es-1 | 36\% | \$7,961.60 | \$1,332.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,332.32 |
| 5 | GS6FM8005BUT0 | VMAX200K 800GB FLASH R5( $3+1$ ) UPG 1-23 | \$18,325.00 | ES-1 | 36\% | \$11,728.00 | \$1,962.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,962.61 |
| 5 | GS6FM8005BUT1 | VMAX200K 800GB FLASH R5(3+1) UPG 24-31 | \$13,090.00 | ES-1 | 36\% | \$8,377.60 | \$1,401.94 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,401.94 |
| 5 | GS6FM8005BUT2 | VMAX200K 800GB FLASH R5( $3+1$ ) UPG $32+$ | \$12,440.00 | ES-1 | 36\% | \$7,961.60 | \$1,332.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,332.32 |
| 5 | GS6FM8006BT0 | VMAX200K 800GB FLASH R6(6+2) 1-31 | \$13,095.00 | ES-1 | 36\% | \$8,380.80 | \$1,964.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,964.25 |
| 5 | GS6FM8006BT1 | VMAX200K 800GB FLASH R6(6+2) 32-47 | \$9,350.00 | Es-1 | 36\% | \$5,984.00 | \$1,402.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,402.50 |
| 5 | GS6FM8006BT2 | VMAX200K 800GB FLASH R6(6+2) 48-95 | \$8,885.00 | ES-1 | 36\% | \$5,686.40 | \$1,332.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,332.75 |
| 5 | GS6FM8006BT3 | VMAX200K 800GB FLASH R6( $6+2$ ) 96-127 | \$8,415.00 | ES-1 | 36\% | \$5,385.60 | \$1,262.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,262.25 |
| 5 | GS6FM8006BT4 | VMAX200K 800GB FLASH R6(6+2) 128+ | \$7,950.00 | ES-1 | 36\% | \$5,088.00 | \$1,192.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,192.50 |
| 5 | GS6FM8006BTUT0 | VMAX200K 800GB FLASH R6(6+2) TAAUPG 1-23 | \$18,325.00 | Es-1 | 36\% | \$11,728.00 | \$1,962.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,962.61 |
| 5 | GS6FM8006BTUT1 | VMAX200K 800GB FLASH R6( $6+2$ )TAAUPG 24-31 | \$13,090.00 | Es-1 | 36\% | \$8,377.60 | \$1,401.94 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,401.94 |
| 5 | GS6FM8006BTUT2 | VMAX200K 800GB FLASH R6(6+2) TAA UPG 32+ | \$12,440.00 | Es-1 | 36\% | \$7,961.60 | \$1,332.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,332.32 |
| 5 | GS6FM8006BUT0 | VMAX200K 800GB FLASH R6( $6+2$ ) UPG 1-23 | \$18,325.00 | ES-1 | 36\% | \$11,728.00 | \$1,962.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,962.61 |
| 5 | GS6FM8006BUT1 | VMAX200K 800GB FLASH R 6 ( $6+2$ ) UPG 24-31 | \$13,090.00 | Es-1 | 36\% | \$8,377.60 | \$1,401.94 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,401.94 |
| 5 | GS6FM8006BUT2 | VMAX200K 800GB FLASH R6(6+2) UPG 32+ | \$12,440.00 | ES-1 | 36\% | \$7,961.60 | \$1,332.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,332.32 |
| 5 | GS6FM8007BT0 | VMAX200K 800GB FLASH R 5 ( $7+1$ ) 1-31 | \$13,095.00 | ES-1 | 36\% | \$8,380.80 | \$1,964.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,964.25 |
| 5 | GS6FM8007BT1 | VMAX200K 800GB FLASH R5 (7+1) 32-47 | \$9,350.00 | ES-1 | 36\% | \$5,984.00 | \$1,402.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,402.50 |
| 5 | GS6FM8007BT2 | VMAX200K 800GB FLASH R5(7+1) 48-95 | \$8,885.00 | ES-1 | 36\% | \$5,686.40 | \$1,332.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,332.75 |
| 5 | GS6FM8007BT3 | VMAX200K 800GB FLASH R 5 (7+1) 96-127 | \$8,415.00 | Es-1 | 36\% | \$5,385.60 | \$1,262.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,262.25 |
| 5 | GS6FM8007BT4 | VMAX200K 800GB FLASH R5(7+1) 128+ | \$7,950.00 | ES-1 | 36\% | \$5,088.00 | \$1,192.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,192.50 |
| 5 | GS6FM8007BTUT0 | VMAX200K 800GBFLASH R 2 ( $7+1$ )TAAUPG 1-23 | \$18,325.00 | ES-1 | 36\% | \$11,728.00 | \$1,962.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,962.61 |
| 5 | GS6FM8007BTUT1 | VMAX200K 800GBFLASH R R (7+1)TAAUPG 24-31 | \$13,090.00 | Es-1 | 36\% | \$8,377.60 | \$1,401.94 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,401.94 |
| 5 | GS6FM8007BTUT2 | VMAX200K 800GB FLASH R5(7+1) TAA UPG 32+ | \$12,440.00 | ES-1 | 36\% | \$7,961.60 | \$1,332.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,332.32 |
| 5 | GSGFM80078UT0 | VMA 2 200K 800GB FLASH R5 $77+1$ ) UPG 1-23 | \$18,325.00 | Es-1 | 36\% | \$11,728.00 | \$1,962.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,962.61 |
| 5 | GS6FM8007BUT1 | VMAX200K 800GB FLASH R (7+1) UPG 24-31 | \$13,090.00 | Es-1 | 36\% | \$8,377.60 | \$1,401.94 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,401.94 |
| 5 5 | GS6FM80078UT2 | VMAX200K 800GB FLASH R5(7+1) UPG 32+ | \$12,440.00 | ES-1 | 36\% | \$7,961.60 | \$1,332.32 | $\$ 0.00$ $\$ 0.00$ | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$1,332.32 |
| 5 5 | GS6FM800FBT0 GS6FM800FBT1 | VMAX200K 800GB FLASH R6(14+2) 1-31 VMAX200K 800GB FLASH R6(14+2) 32-47 | $\$ 13,095.00$ $\$ 9,350.00$ | ES-1 | 36\% | $\$ 8,380.80$ $\$ 5,984.00$ | $\$ 1,964.25$ $\$ 1,402.50$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\begin{aligned} & \$ 0.00 \\ & \$ 0.00 \end{aligned}$ | $\$ 0.00$ $\$ 0.00$ | $\$ 1,964.25$ $\$ 1,402.50$ |
| 5 | GS6FM800FBT2 | VMAX200K 800GB FLASH R6(14+2) 48-95 | \$8,885.00 | ES-1 | 36\% | \$5,686.40 | \$1,332.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,332.75 |
| 5 | GS6FM800FBT3 | VMAX200K 800GB FLASH R6(14+2) 96-127 | \$8,415.00 | ES-1 | 36\% | \$5,385.60 | \$1,262.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,262.25 |
| 5 | GS6FM800FBT4 | VMAX200K 800GB FLASH R6(14+2) 128+ | \$7,950.00 | ES-1 | 36\% | \$5,088.00 | \$1,192.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,192.50 |
| 5 | GS6FM800FBTUT0 | VMAX200K 800GBFLASH R6(14+2) TAAUPG 1-23 | \$18,325.00 | Es-1 | 36\% | \$11,728.00 | \$1,962.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,962.61 |
| 5 | GS6FM800FBTUT1 | VMAX200K 800GBFLASH R6(14+2)TAAUPG 24-31 | \$13,090.00 | ES-1 | 36\% | \$8,377.60 | \$1,401.94 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,401.94 |
| 5 | GS6FM800FBTUT2 | VMAX200K 800GB FLASH R6(14+2)TAA UPG 32+ | \$12,440.00 | Es-1 | 36\% | \$7,961.60 | \$1,332.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,332.32 |
| 5 | GS6FM800FBUT0 | VMAX200K 800GB FLASH R6( $14+2$ ) UPG $1-23$ | \$18,325.00 | ES-1 | 36\% | \$11,728.00 | \$1,962.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,962.61 |
| 5 | GS6FM800FBUT1 | VMAX200K 800GB FLASH R6(14+2) UPG 24-31 | \$13,090.00 | ES-1 | 36\% | \$8,377.60 | \$1,401.94 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,401.94 |
| 5 | GS6FM800FBUT2 | VMAX200K 800GB FLASH R6(14+2) UPG 32+ | \$12,440.00 | ES-1 | 36\% | \$7,961.60 | \$1,332.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,332.32 |
| 5 | GS6FM800SB | VMAX200K 800 GB FLASH SPARE | \$13,095.00 | Es-1 | 36\% | \$8,380.80 | \$1,964.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,964.25 |
| 5 | GS6FM800SBU | VMAX 200K 800 GB FLASH DRIVE SPARE UPG | \$18,325.00 | ES-1 | 36\% | \$11,728.00 | \$1,962.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,962.61 |
| 5 | GT67220001BTU | VMAX 200K 2000GB 7 _2K DRIVE R1 TAA UPG | \$1,595.00 | ES-1 | 36\% | \$1,020.80 | \$170.82 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$170.82 |
| 5 | GT67220001BU | VMAX 200K 2000GB 7-2k DRIVE R1 UPG | \$1,595.00 | ES-1 | 36\% | \$1,020.80 | \$170.82 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$170.82 |
| 5 | GT67220005BTU | VMAX 200K 2000GB 7-2K DRIVER5(3+1)TAAUPG | \$1,595.00 | ES-1 | 36\% | \$1,020.80 | \$170.82 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$170.82 |
| 5 | GT67220005BU | VMAX 200K 20006B 7-2K DRIVE R5 (3+1) UPG | \$1,595.00 | Es-1 | 36\% | \$1,020.80 | \$170.82 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$170.82 |
| 5 | GT67220006BTU | VMAX 200K 2000GB 7-2K DRIVER6(6+2)TAAUPG | \$1,595.00 | Es-1 | 36\% | \$1,020.80 | \$170.82 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$170.82 |
| 5 | GT67220006BU | VMAX 200K 20006B 7-2K DRIVE R6(6+2) UPG | \$1,555.00 | ES-1 | 36\% | $\$ 1,0020.80$ $\$ 1020.80$ | $\$ 170.82$ $\$ 170.82$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 170.82$ $\$ 170.82$ |
| 5 |  | VMAX 200K 2000GB $7-2 \mathrm{~L}$ DRIVER5(7+1) TAAUPG VMAX 200 K 2000 GB - 2 K DRIVE R5(7+1) UPG | \$1,595.00 | Es-1 | 36\% | \$1,020.80 | \$170.82 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 170.82$ $\$ 170.82$ |
| 5 | GT67220007BU GT672200FBTU |  | \$1,595.00 | ES-1 | 36\% | \$1,020.80 $\$ 1,020.80$ | \$170.82 | \$0.00 | \$0.00 | \$0.00 $\$ 000$ | \$0.00 | $\$ 170.82$ $\$ 170.82$ |
| 5 | GT6722000FBU | VMAX 200K 2000GB $7_{-}^{2} 2 \mathrm{~K}$ DRIVE R6(14+2) UPG | \$1,595.00 | Es-1 | 36\% | \$1,020.80 | \$170.82 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$170.82 |
| 5 | GT6722000sBTU | VMAX 200K 2000GB 7-2K DRV SPARE TAAUPG | \$1,595.00 | ES-1 | 36\% | \$1,020.80 | \$170.82 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$170.82 |
| 5 | GT6722000SBU | VMAX 200K 2000GB 7 -2K DRIVE SPARE UPG | \$1,595.00 | ES-1 | 36\% | \$1,020.80 | \$170.82 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$170.82 |
| 5 | GT67240001BTU | VMAX 200K 4000GB $7_{-}^{2 K}$ DRV R1 TAA UPG | \$2,790.00 | ES-1 | 36\% | \$1,785.60 | \$298.81 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298.81 |
| 5 | GT67240001BU | VMAX 200K 4000GB 7-2K DRV R1 UPG | \$2,790.00 | ES-1 | 36\% | \$1,785.60 | \$298.81 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298.81 |
| 5 | GT67240005BTU | VMAX 200K 4000GB 7-2K DRV R5(3+1)TAAUPG | \$2,790.00 | ES-1 | 36\% | \$1,785.60 | \$298.81 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298.81 |
| 5 | GT67240005BU | VMAX 200K 4000GB 7-2K DRV R5(3+1)UPG | \$2,790.00 | ES-1 | 36\% | \$1,785.60 | \$298.81 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298.81 |
| 5 | GT67240006BTU | VMAX 200K 4000GB $7-2 \mathrm{~K}$ DRV R $6(6+2)$ TAAUPG | \$2,790.00 | ES-1 | 36\% | \$1,785.60 | \$298.81 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298.81 |
| 5 | GT67240006BU | VMAX 2000 4000GB 7-2K DRV R 6 (6+2)UPG | \$2,790.00 | Es-1 | 36\% | \$1,785.60 | \$298.81 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298.81 |
| 5 | GT67240007BTU | VMAX 200K 4000GB 7-2K DRV R5(7+1)TAAUPG | \$2,790.00 | ES-1 | 36\% | $\$ 1,785.60$ $\$ 1785.60$ | \$298.81 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$298.81 $\$ 298.81$ |
| 5 | GT6724000FBTU |  | \$2,790.00 | ES-1 | 36\% | \$1,785.60 | \$298.81 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298.81 |
| 5 | GT6724000FBU | VMAX 200K 4000GB $7_{-}^{2 K}$ DRV R6(14+2) UPG | \$2,790.00 | Es-1 | 36\% | \$1,785.60 | \$298.81 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298.81 |
| 5 | GT6724000SBTU | VMAX 200K 4000GB 7-2K DRV SPARE TAAUPG | \$2,790.00 | ES-1 | 36\% | \$1,785.60 | \$298.81 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298.81 |
| 5 | GT6724000SBU | VMAX 200K 4000GB 7 - 2 K DRV SPARE UPG | \$2,790.00 | ES-1 | 36\% | \$1,785.60 | \$298.81 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$298.81 |
| 5 | H-FEOOOO8SU | VMAX 400K 8SM 16G FICON UPG | \$20,250.00 | ES-1 | 36\% | \$12,960.00 | \$2,336.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,336.85 |
| 5 | H-FE00008SUF | VMAX 400K 8 SM 16 GFICON CONV | \$68,660.00 | ES-1 | 36\% | \$43,942.40 | \$10,299.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$10,299.00 |
| 5 | H-FE00080SU | VMAX 400K 8MM 16 G FICON UPG | \$9,295.00 | ES-1 | 36\% | \$5,948.80 | \$1,072.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,072.64 |
| 5 | H-FEOOO8OSUF | VMAX 400K 8MM 16G FICON CONV | \$31,520.00 | ES-1 | 36\% | \$20,172.80 | \$4,728.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,728.00 |
| 5 | H-FEOO200TOU | VMAX 400K 2PT 10 GBE OPTICAL UPG | \$5,460.00 | ES-1 | 36\% | \$3,494.40 | \$630.08 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$630.08 |
| 5 | H-FE00200TU | VMAX 400k 2PT 10 GBE BASE T UPG | \$5,720.00 | ES-1 | 36\% | $\$ 3,660.80$ $\$ 164800$ | \$ $\$ 660.09$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |  |
| 5 5 | $\xrightarrow{\text { H-FEOOO400C4U }} \mathrm{H}$-FE00400C4UF |  | $\$ 2,575.00$ $\$ 9,000.00$ | ES-1 | $36 \%$ $36 \%$ | \$1,648.00 $\$ 5,760.00$ | $\$ 297.16$ $\$ 1,350.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$297.16 $\$ 1,350.00$ |
| 5 | H-FEOO400CU | VMAX 400K 4PT GBE BASE T UPG | \$5,200.00 | Es-1 | 36\% | \$3,328.00 | \$600.08 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$600.08 |
| 5 | H-FE00400CUF | VMAX 400K 4M GIGE COPPER CONV | \$18,200.00 | ES-1 | 36\% | \$11,648.00 | \$2,730.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,730.00 |
| 5 | H-FE00400TOUF | VMAX 400K 4 MM 10 GIGE OPTICAL CONV | \$19,110.00 | ES-1 | 36\% | \$12,230.40 | \$2,866.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,866.50 |
| 5 | H-FEOO400TU | VMAX 400 K 4MM 10 GIGE UPG | \$4,745.00 | Es-1 | 36\% | \$3,036.80 | \$547.57 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$547.57 |
| 5 | H-FEOO400TUF | VMAX 400K 4MM 10 GIGE CONV | \$16,600.00 | Es-1 | 36\% | \$10,624.00 | \$2,490.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,490.00 |
| 5 | $\xrightarrow{\text { H-FEOO800TU }}$ H-FEOO800TUF | VMAX 400K 8MM 10 GIGE UPG VMAX 400k 8 MM 10 GIGE CONV | $\$ 77,120.00$ $\$ 24.920 .00$ | ES-1 | $36 \%$ $36 \%$ | $\$ 4,556.80$ $\$ 15,948.80$ | ( $\$ 8821.65$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$821.65 $\$ 3,738.00$ |
| 5 | H-FE00800TUF | VMAX 400K 8MM 10 GIGE CONV | \$24,920.00 | Es-1 | 36\% | \$15,948.80 | \$3,738.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,738.00 |



| BAND |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SKU | dEsCRIPTION | EMC LIST PRICE USD | category CODE | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | LP MNT ANNUAL (PREMIUM) | LP MNT ANNUAL (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | Renewal |
| 5 | HL6F319207BUT1 | VMAX400K 1920GB FLASH R5(7+1) UPG 8-11 | \$27,910.00 | ES-1 | 36\% | \$17,862.40 | \$2,989.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,989.16 |
| 5 | HL6F319207BUT2 | VMAX400K 1920GB FLASH R5(7+1) UPG 12+ | \$25,760.00 | ES-1 | 36\% | \$16,486.40 | \$2,758.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,758.90 |
| 5 | HL6F31920FBTUTO | VMAX400K 1920GB FLASH R6(14+2)TAAUPG 1-7 | \$31,885.00 | ES-1 | 36\% | \$20,406.40 | \$3,414.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,414.88 |
| 5 | HL6F31920FBTUT1 | VMAX400K 1920GB FLASH R6(14+2)TAAUPG8-11 | \$27,910.00 | ES-1 | 36\% | \$17,862.40 | \$2,989.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,989.16 |
| 5 | HL6F31920FBTUT2 | VMAX400K 1920GB FLASH R6(14+2)TAAUPG 12+ | \$25,760.00 | ES-1 | 36\% | \$16,486.40 | \$2,758.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,758.90 |
| 5 | HL6F31920FBUTO | VMAX400K 1920GB FLASH R6(14+2)UPG 1-7 | \$31,885.00 | ES-1 | 36\% | \$20,406.40 | \$3,414.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,414.88 |
| 5 | HL6F31920FBUT1 | VMAX400K 1920GB FLASH R6(14+2)UPG 8-11 | \$27,910.00 | ES-1 | 36\% | \$17,862.40 | \$2,989.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,989.16 |
| 5 | HL6F31920FBUT2 | VMAX400K 1920GB FLASH R6(14+2)UPG $12+$ | \$25,760.00 | ES-1 | 36\% | \$16,486.40 | \$2,758.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,758.90 |
| 5 | HL6F31920SBTUTO | VMAX400K 1920GB FLASH SPARE TAA UPG | \$31,885.00 | ES-1 | 36\% | \$20,406.40 | \$3,414.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,414.88 |
| 5 | HL6F31920SBUTO | VMAX400K 1920GB FLASH SAS DRV SPARE UPG | \$31,885.00 | ES-1 | 36\% | \$20,406.40 | \$3,414.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,414.88 |
| 5 | HLL6F396018TUTO | VMAX X 000 K 960 GB FLASH R1 TAA UPG 1-7 | \$18,475.00 | Es-1 | 36\% | \$11,824.00 | \$1,978.67 | $\$ 0.00$ | \$0.00 | \$0.00 | \$0.00 | \$1,978.67 |
| 5 | HL6F39601BTUT1 | VMAX400K 960GB FLASH R1 TAA UPG 8-11 | \$15,710.00 | ES-1 | 36\% | \$10,054.40 | \$1,682.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,682.54 |
| 5 | HL6F39601BTUT2 | VMAX400K 960GB FLASH R1 TAA UPG $12+$ | \$14,925.00 | ES-1 | 36\% | \$9,552.00 | \$1,598.47 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,598.47 |
| 5 | HL6F39601BUT0 | VMAX400K 960GB FLASH R1 UPG 1-7 | \$18,475.00 | ES-1 | 36\% | \$11,824.00 | \$1,978.67 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,978.67 |
| 5 | HL6F39601BUT1 | VMAX400K 960GB FLASH R1 UPG 8-11 | \$15,710.00 | ES-1 | 36\% | \$10,054.40 | \$1,682.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,682.54 |
| 5 | HL6F39601BUT2 | VMAX400K 960GB FLASH R1 UPG 12+ | \$14,925.00 | Es-1 | 36\% | \$9,552.00 | \$1,598.47 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,598.47 |
| 5 | HL6F39605BTUTO | VMAX400K 960GBFLASH R5(3+1) TAAUPG 1-7 | \$18,475.00 | ES-1 | 36\% | \$11,824.00 | \$1,978.67 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,978.67 |
| 5 | HL6F39605BTUT1 | VMAX400K 960GBFLASH R5(3+1)TAAUPG 8-11 | \$15,710.00 | ES-1 | 36\% | \$10,054.40 | \$1,682.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,682.54 |
| 5 | HLL6F39605BTUT2 | VMAX400K 960GBFLASH R5 (3+1)TAAUPG 12+ | \$14,925.00 | Es-1 | 36\% | \$9,552.00 | \$1,598.47 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,598.47 |
| 5 | HL6F39605BUT0 | VMAX400K 960GB FLASH R 5 ( $3+1$ ) UPG 1-7 | \$18,475.00 | ES-1 | 36\% | \$11,824.00 | \$1,978.67 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,978.67 |
| 5 | HL6F39605BUT1 | VMAX400K 960GB FLASH R5(3+1) UPG 8-11 | \$15,710.00 | ES-1 | 36\% | \$10,054.40 | \$1,682.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,682.54 |
| 5 | HL6F39605BUT2 | VMAX400K 960GB FLASH R5(3+1) UPG 12+ | \$14,925.00 | ES-1 | 36\% | \$9,552.00 | \$1,598.47 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,598.47 |
| 5 | HL6F39606BTUTO | VMAX400K 960GBFLASH R6(6+2) TAAUPG 1-7 | \$18,475.00 | ES-1 | 36\% | \$11,824.00 | \$1,978.67 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,978.67 |
| 5 | HLL6F39606BTUT1 | VMAX4000 960GBFLASH R66 (6+2) TAAUPG 8-11 | \$15,710.00 | Es-1 | 36\% | \$10,054.40 | \$1,682.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,682.54 |
| 5 | HL6F39606BTUT2 | VMAX400K 960GBFLASH R6(6+2)TAAUPG $12+$ | \$14,925.00 | ES-1 | 36\% | \$9,552.00 | \$1,598.47 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,598.47 |
| 5 | HL6F39606BUT0 | VMAX400K 960GB FLASH R6(6+2)UPG 1-7 | \$18,475.00 | ES-1 | 36\% | \$11,824.00 | \$1,978.67 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,978.67 |
| 5 | HL6F39606BUT1 | VMAXX00K 960GB FLASH R6( $6+2$ ) UPG 8-11 | \$15,710.00 | Es-1 | 36\% | \$10,054.40 | \$1,682.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,682.54 |
| 5 | HL6F39606BUT2 | VMAX400K 960GB FLASH R6(6+2)UPG $12+$ | \$14,925.00 | ES-1 | 36\% | \$9,552.00 | \$1,598.47 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,598.47 |
| 5 | HL6F39607BTUTO | VMAX400K 960GBFLASH 5 (7+1)TAAUPG 1-7 | \$18,475.00 | ES-1 | 36\% | \$11,824.00 | \$1,978.67 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,978.67 |
| 5 | HL6F396078TUT1 | VMAX400K 960GBFLASH 5(7+1)TAAUPG 8-11 | \$15,710.00 | ES-1 | 36\% | \$10,054.40 | \$1,682.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,682.54 |
| 5 | HL6F39607BTUT2 | VMAX400K 960GBFLASH 5 7 (71) TAAUPG $12+$ | \$14,925.00 | ES-1 | 36\% | \$9,552.00 | \$1,598.47 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,598.47 |
| 5 | HL6F39607BUT0 | VMAX400K 960GB FLASH R5(7+1) UPG 1-7 | \$18,475.00 | ES-1 | 36\% | \$11,824.00 | \$1,978.67 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,978.67 |
| 5 | HL6F39607BUT1 | VMAX400K 960GB FLASH R5(7+1) UPG 8-11 | \$15,710.00 | ES-1 | 36\% | \$10,054.40 | \$1,682.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,682.54 |
| 5 | HL6F39607BUT2 | VMAX400K 960GB FLASH R5(7+1) UPG 12+ | \$14,925.00 | ES-1 | 36\% | \$9,552.00 | \$1,598.47 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,598.47 |
| 5 | HL6F3960FBTUT0 | VMAX400K 960GB FLASH R6(14+2)TAAUPG 1-7 | \$18,475.00 | ES-1 | 36\% | \$11,824.00 | \$1,978.67 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,978.67 |
| 5 | HL6F3960FBTUT1 | VMAX400K 960GB FLASH R6(14+2)TAAUPG8-11 | \$15,710.00 | ES-1 | 36\% | \$10,054.40 | \$1,682.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,682.54 |
| 5 | HL6F3960FBTUT2 | VMAX400K 960GB FLASH R6(14+2)TAAUPG $12+$ | \$14,925.00 | ES-1 | 36\% | \$9,552.00 | \$1,598.47 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,598.47 |
| 5 | HL6F3960FBUT0 | VMAX400K 960GB FLASH R6(14+2)UPG 1-7 | \$18,475.00 | ES-1 | 36\% | \$11,824.00 | \$1,978.67 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,978.67 |
| 5 | HL6F3960FBUT1 | VMAX400K 960GB FLASH R6(14+2)UPG 8-11 | \$15,710.00 | ES-1 | 36\% | \$10,054.40 | \$1,682.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,682.54 |
| 5 | HL6F3960FBUT2 | VMA 4 400K 960 GB FLASH R6(14+2)UPG $12+$ | \$14,925.00 | Es-1 | 36\% | \$9,552.00 | \$1,598.47 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,598.47 |
| 5 | HL6F3960SBTUTO | VMAX400K 960GB FLASH SPARE TAA UPG | \$18,475.00 | ES-1 | 36\% | \$11,824.00 | \$1,978.67 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,978.67 |
| 5 | HL6F3960SBUTO | VMAX400K 960 GB FLASH SAS DRV SPARE UPG | \$18,475.00 | Es-1 | 36\% | \$111824.00 | \$1,978.67 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,978.67 |
| 5 | HL6FM16001BT0 | VMAX400K 1600GB FLASH R1 1-23 | \$22,600.00 | ES-1 | 36\% | \$14,464.00 | \$3,390.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,390.00 |
| 5 | HL6FM16001BT1 | VMAX400K 1600GB FLASH R1 1 2-31 | \$15,335.00 | ES-1 | 36\% | \$9,814.40 | \$2,300.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,300.25 |
| 5 | HL6FM160018T2 | VMAX400K 1600GB FLASH R1 $123-47$ | \$14,525.00 | Es-1 | 36\% | \$9,296.00 | \$2,178.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,178.75 |
| 5 | HL6FM16001BT3 | VMAX400K 1600GB FLASH R1 48-63 | \$13,720.00 | Es-1 | 36\% | \$8,780.80 | \$2,058.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,058.00 |
| 5 5 | HL6FM160018T4 | VMAX400K 1600GB FLASH R1 $64+$ | \$12,915.00 | ES-1 | 36\% | $\$ 8,265.60$ $\$ 20550$ | \$1,937.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,937.25 |
| 5 | HL6FM160018TUTO | VMAX400K 1600GB FLASH R1 TAA UPG 1-15 VMAX400K 1600GB FLASH R1 TAA UPG 16-23 | \$31,805.00 | ES-1 | 36\% | \$20,355.20 | \$3,406.32 | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 3,406.32$ $\$ 2.206 .26$ |
| 5 | HL6FM16001BTUT1 | VMAX400K 1600GB FLASH R1 TAA UPG $16-23$ | $\$ 20,600.00$ $\$ 19,200.00$ | ES-1 | 36\% | \$13,184.00 \$12.288.00 | \$2,206.26 | $\$ 0.00$ $\$ 0.00$ | \$0.00 | \$0.00 $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$2,206.26 |
| 5 | HL6FM16001BUT0 | VMAX 400 K 1600 GB FLASH R1 UPG 1-15 | \$31,805.00 | ES-1 | 36\% | \$20,355.20 | \$3,406.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,406.32 |
| 5 | HL6FM16001BUT1 | VMAX400K 1600GB FLASH R1 UPG 16-23 | \$20,600.00 | ES-1 | 36\% | \$13,184.00 | \$2,206.26 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,206.26 |
| 5 | HL6FM16001BUT2 | VMAX400K 1600GB FLASH R1 UPG $24+$ | \$19,200.00 | ES-1 | 36\% | \$12,288.00 | \$2,056.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,056.32 |
| 5 | HL6FM16005BT0 | VMAX400K 1600GB FLASH R5( $3+1$ ) 1-23 | \$22,600.00 | ES-1 | 36\% | \$14,464.00 | \$3,390.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,390.00 |
| 5 | HL6FM16005BT1 | VMAX400K 1600GB FLASH R 5 ( $3+1$ ) $24-31$ | \$15,335.00 | ES-1 | 36\% | \$9,814.40 | \$2,300.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,300.25 |
| 5 | HL6FM16005BT2 | VMAX400K 1600GB FLASH R 5 ( $3+1$ ) 32-47 | \$14,525.00 | ES-1 | 36\% | \$9,296.00 | \$2,178.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,178.75 |
| 5 | HL6FM16005BT3 | VMAX400K 1600GB FLASH R 5 ( $3+1$ ) 48-63 | \$13,720.00 | ES-1 | 36\% | \$8,780.80 | \$2,058.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,058.00 |
| 5 | HL6FM16005BT4 | VMAX400K 1600GB FLASH R5( $3+1$ ) 64+ | \$12,915.00 | ES-1 | 36\% | \$8,265.60 | \$1,937.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,937.25 |
| 5 | HL6FM16005BTUT0 | VMAX400K 1600GBFLASH R5(3+1) TAAUPG 1-15 | \$31,805.00 | ES-1 | 36\% | \$20,355.20 | \$3,406.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,406.32 |
| 5 | HL6FM16005BTUT1 | VMAX400K 1600GBFLASH R5(3+1) TAAUPG 16-23 | \$20,600.00 | ES-1 | 36\% | \$13,184.00 | \$2,206.26 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,206.26 |
| 5 | HL6FM16005BTUT2 | VMAX400K 1600GBFLASH R5 (3+1)TAAUPG 24+ | \$19,200.00 | Es-1 | 36\% | \$12,288.00 | \$2,056.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,056.32 |
| 5 | HL6FM16005BUT0 | VMAX400K 1600GB FLASH R 5 ( $3+1$ ) UPG 1-15 | \$31,805.00 | ES-1 | 36\% | \$20,355.20 | \$3,406.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,406.32 |
| 5 | HL6FM16005BUT1 | VMAX400K 1600GB FLASH R5(3+1) UPG 16-23 | \$20,600.00 | ES-1 | 36\% | \$13,184.00 | \$2,206.26 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,206.26 |
| 5 | HL6FM16005BUT2 | VMAX400K 1600GB FLASH R5(3+1) UPG 24+ | \$19,200.00 | ES-1 | 36\% | \$12,288.00 | \$2,056.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,056.32 |
| 5 | HL6FM16006BT0 | VMAX400K 1600GB FLASH R6(6+2) 1-23 | \$22,600.00 | ES-1 | 36\% | \$14,464.00 | \$3,390.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,390.00 |
| 5 | HL6FM16006BT1 | VMAX400K 1600GB FLASH R6(6+2) $24-31$ | \$15,335.00 | ES-1 | 36\% | \$9,814.40 | \$2,300.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,300.25 |
| 5 | HL6FM16006BT2 | VMAX400K 1600GB FLASH R6(6+2) 32-47 | \$14,525.00 | ES-1 | 36\% | \$9,296.00 | \$2,178.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,178.75 |
| 5 | HL6FM16006BT3 | VMAX400K 1600GB FLASH R6(6+2) 48-63 | \$13,720.00 | ES-1 | 36\% | \$8,780.80 | \$2,058.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,058.00 |
| 5 | HL6FM16006BT4 | VMAX400K 1600GB FLASH R6( $6+2$ ) 64+ | \$12,915.00 | ES-1 | 36\% | \$8,265.60 | \$1,937.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,937.25 |
| 5 | HL6FM16006BTUT0 | VMAX400K 1600GBFLASH R6(6+2)TAAUPG 1-15 | \$31,805.00 | ES-1 | 36\% | \$20,355.20 | \$3,406.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,406.32 |
| 5 | HL6FM16006BTUT1 | VMAX400K 1000GBFLLSH R66 (6+2) TAAUPG $16-23$ | \$21,599.00 | ES-1 | 36\% | \$13,823.36 | \$2,313.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 | HL6FM16006BTUT2 HL6FM16006BUT0 | VMAX400K 1600GBFLASH R66(6+2)TAAUPG $24+$ VMAX400K 1600 GB FLASH R6( $6+2$ UPG $1-15$ | $\$ 20,174.00$ $\$ 31,805.00$ | ES-1 | $36 \%$ $36 \%$ | $\$ 12,911.36$ $\$ 20,355.20$ | $\$ 2,160.64$ $\$ 3,406.32$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$2,160.64 <br> \$3,406.32 |
| 5 | HL6FM16006BUT1 | VMAX400K 1600GB FLASH R6(6+2)UPG $16-23$ | \$21,599.00 | Es-1 | 36\% | \$13,823.36 | \$2,313.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,313.25 |
| 5 | HL6FM16006BUT2 | VMAX400K 1600GB FLASH R6(6+2)UPG 24+ | \$20,174.00 | ES-1 | 36\% | \$12,911.36 | \$2,160.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,160.64 |
| 5 | HL6FM16007BT0 | VMAX400K 1600GB FLASH R5(7+1) 1-23 | \$22,600.00 | ES-1 | 36\% | \$14,464.00 | \$3,390.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,390.00 |
| 5 | HL6FM16007BT1 | VMAX400K 1600GB FLASH R 5 (7+1) $24-31$ | \$15,335.00 | ES-1 | 36\% | \$9,814.40 | \$2,300.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,300.25 |
| 5 | HL6FM16007BT2 | VMAX400K 1600GB FLASH R 5 (7+1) 32-47 | \$14,525.00 | Es-1 | 36\% | \$9,296.00 | \$2,178.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,178.75 |
| 5 | HL6FM16007BT3 | VMAX400K 1600GB FLASH R5 (7+1) 4-63 | \$13,720.00 | Es-1 | $36 \%$ $36 \%$ | \$8,780.80 | \$2,058.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 2,058.00$ $\$ 1937.25$ |
| 5 | HL6FM16007BT4 | VMAX400K 1600GB FLASH R5(7+1) 64+ | \$12,915.00 | ES-1 | 36\% | \$8,265.60 | \$1,937.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,937.25 |



| BAND |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SKU | dESCRIPTION | EMC LIST PRICE USD | category CODE | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | $\begin{gathered} \text { LPMNT } \\ \text { ANNUAL } \\ \text { (PREMIUM) } \end{gathered}$ | LP MNT ANNUAL (STANDARD) (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | Renewal |
| 5 | HL6FM4001BT4 | VMAX400K 400GB FLASH R1 $256+$ | \$5,040.00 | ES-1 | 36\% | \$3,225.60 | \$756.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$756.00 |
| 5 | HL6FM4001BTUT0 | VMAX400K 400GB FLASH R1 TAA UPG 1-31 | \$10,395.00 | ES-1 | 36\% | \$6,652.80 | \$1,113.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,113.30 |
| 5 | HL6FM4001BTUT1 | VMAX400K 400GB FLASH R1 TAA UPG 32-47 | \$7,300.00 | ES-1 | 36\% | \$4,672.00 | \$781.83 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$781.83 |
| 5 | HL6FM4001BTUT2 | VMAX400K 400GB FLASH R1 TAA UPG 48+ | \$8,160.00 | ES-1 | 36\% | \$5,222.40 | \$873.94 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$873.94 |
| 5 | HL6FM4001BUT0 | VMAX400K 400GB FLASH R1 UPG 1-31 | \$10,395.00 | ES-1 | 36\% | \$6,652.80 | \$1,113.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,113.30 |
| 5 | HL6FM4001BUT1 | VMAX400K 400GB FLASH R1 UPG 32-47 | \$8,097.00 | ES-1 | 36\% | \$5,182.08 | \$867.19 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$867.19 |
| 5 | HL6FM4001BUT2 | VMAX400K 400GB FLASH R1 UPG 48+ | \$8,160.00 | ES-1 | 36\% | \$5,222.40 | \$873.94 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$873.94 |
| 5 | HL6FM4005BTO | VMAX400K 400GB FLASH R 5 ( $3+1$ ) 1-95 | \$7,425.00 | ES-1 | 36\% | \$4,752.00 | \$1,113.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,113.75 |
| 5 | HL6FM4005BT1 | VMAX400K 400GB FLASH R5(3+1) 96-127 | \$5,830.00 | ES-1 | 36\% | \$3,731.20 | \$874.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$874.50 |
| 5 | HL6FM4005BT2 | VMAX400K 400GB FLASH R5 (3+1) 128-191 | \$5,565.00 | ES-1 | 36\% | \$3,561.60 | \$834.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$834.75 |
| 5 | HL6FM4005BT3 | VMAX400K 400GB FLASH R5 (3+1) 192-255 | \$5,305.00 | ES-1 | 36\% | \$3,395.20 | \$795.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$795.75 |
| 5 | HL6FM4005BT4 | VMAX400K 400GB FLASH R5(3+1) $256+$ | \$5,040.00 | ES-1 | 36\% | \$3,225.60 | \$756.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$756.00 |
| 5 | HL6FM4005BTUT0 | VMAX400K 400GB FLASHR5(3+1)TAAUPG 1-31 | \$10,395.00 | ES-1 | 36\% | \$6,652.80 | \$1,113.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,113.30 |
| 5 | HLGFM4005BTUT1 | VMAX400K 400GB FLASHR5 (3+1) TAAUPG 32-47 | \$8,097.00 | Es-1 | 36\% | \$5,182.08 | \$867.19 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$867.19 |
| 5 | HL6FM4005BTUT2 | VMAX400K 400GB FLASHR5(3+1)TAAUPG 48+ | \$7,790.00 | ES-1 | 36\% | \$4,985.60 | \$834.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$834.31 |
| 5 | HL6FM4005BUT0 | VMAX400K 400GB FLASH R5(3+1) UPG 1-31 | \$10,395.00 | Es-1 | 36\% | \$6,652.80 | \$1,113.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,113.30 |
| 5 | HL6FM4005BUT1 | VMAX400K 400GB FLASH R5 (3+1) UPG 32-47 | \$8,097.00 | ES-1 | 36\% | \$5,182.08 | \$867.19 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$867.19 |
| 5 | HL6FM4005BUT2 | VMAX400K 400GB FLASH R5( $3+1$ ) UPG 48+ | \$7,790.00 | ES-1 | 36\% | \$4,985.60 | \$834.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$834.31 |
| 5 | HL6FM4006BT0 | VMAX400K 400GB FLASH R6(6+2) 1-95 | \$7,425.00 | ES-1 | 36\% | \$4,752.00 | \$1,113.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,113.75 |
| 5 | HL6FM4006BT1 | VMAX400K 400GB FLASH R6(6+2) 96-127 | \$5,830.00 | ES-1 | 36\% | \$3,731.20 | \$874.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$874.50 |
| 5 | HL6FM4006BT2 | VMAX400K 400GB FLASH R6(6+2) 128-191 | \$5,565.00 | Es-1 | 36\% | \$3,561.60 | \$834.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$834.75 |
| 5 | HL6FM4006BT3 | VMAX400K 400GB FLASH R6(6+2) 192-255 | \$5,305.00 | ES-1 | 36\% | \$3,395.20 | \$795.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$795.75 |
| 5 | HL6FM4006BT4 | VMAX400K 400GB FLASH R6(6+2) $256+$ | \$5,040.00 | ES-1 | 36\% | \$3,225.60 | \$756.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$756.00 |
| 5 | HL6FM4006BTUTO | VMAX400K 400GB FLASHR6( $6+2$ )TAAUPG 1-31 | \$10,395.00 | ES-1 | 36\% | \$6,652.80 | \$1,113.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,113.30 |
| 5 | HL6FM4006BTUT1 | VMAX400K 400GB FLASHR6(6+2)TAAUPG 32-47 | \$8,097.00 | ES-1 | 36\% | \$5,182.08 | \$867.19 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$867.19 |
| 5 | HL6FM4006BTUT2 | VMAX400K 400GB FLASHR6(6+2)TAAUPG $48+$ | \$7,790.00 | Es-1 | 36\% | \$4,985.60 | \$834.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$834.31 |
| 5 | HL6FM4006BUT0 | VMAX400K 400GB FLASH R6(6+2)UPG 1-31 | \$10,395.00 | ES-1 | 36\% | \$6,652.80 | \$1,113.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,113.30 |
| 5 | HL6FM4006BUT1 | VMAX400K 400GB FLASH R66(6+2)UPG 32-47 | \$8,097.00 | Es-1 | 36\% | \$5,182.08 | \$867.19 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$867.19 |
| 5 | HL6FM4006BUT2 | VMAX400K 400GB FLASH R6(6+2)UPG $48+$ | \$7,790.00 | Es-1 | 36\% | \$4,985.60 | \$834.31 | $\$ 0.00$ $\$ 0.00$ | $\begin{aligned} & \$ 0.00 \\ & \$ 0.00 \end{aligned}$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$834.31 |
| 5 | HL6FM4007BT1 |  | $\$ 7,425.00$ $\$ 5,330.00$ | ES-1 | 36\% | ${ }_{\$ 3,731.20}$ | \$1,113.75 $\$ 874.50$ | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$81,174.50 |
| 5 | HL6FM4007BT2 | VMAX400K 400GB FLASH R5(7+1) 128-191 | \$5,565.00 | ES-1 | 36\% | \$3,561.60 | \$834.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$834.75 |
| 5 | HL6FM4007BT3 | VMAX400K 400GB FLASH R5 (7+1) 192-255 | \$5,305.00 | ES-1 | 36\% | \$3,395.20 | \$795.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$795.75 |
| 5 | HL6FM4007BT4 | VMAX400K 400GB FLASH R $5(7+1)$ 256+ | \$5,040.00 | ES-1 | 36\% | \$3,225.60 | \$756.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$756.00 |
| 5 | HL6Fm4007BTUTO | VMAX400K 400GB FLASHR5(7+1) TAAUPG 1-31 | \$10,395.00 | Es-1 | 36\% | \$6,652.80 | \$1,113.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,113.30 |
| 5 | HL6FM4007BTUT1 | VMAX400K 400GB FLASHR5(7+1)TAAUPG 32-47 | \$8,097.00 | ES-1 | 36\% | \$5,182.08 | \$867.19 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$867.19 |
| 5 | HL6FM4007BTUT2 | VMAX400K 400GB FLASHR5(7+1)TAAUPG 48+ | \$7,790.00 | ES-1 | 36\% | \$4,985.60 | \$834.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$834.31 |
| 5 | HL6FM4007BUT0 | VMAX400K 400GB FLASH R5(7+1) UPG 1-31 | \$10,395.00 | Es-1 | 36\% | \$6,652.80 | \$1,113.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,113.30 |
| 5 | HL6FM4007BUT1 | VMAX400K 400GB FLASH R 5 (7+1) UPG 32-47 | \$8,097.00 | Es-1 | 36\% | \$5,182.08 | \$867.19 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$867.19 |
| 5 | HL6FM4007BUT2 | VMAX400K 400GB FLASH R5(7+1) UPG 48+ | \$7,790.00 | Es-1 | 36\% | \$4,985.60 | \$834.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$834.31 |
| 5 5 | HL6FM400FBT0 HL6FM40FBT1 | VMAX400K 400GB FLASH R6( $14+2$ ) $1-95$ | $\$ 7,425.00$ $\$ 583000$ | Es-1 | 36\% | $\$ 4,752.00$ $\$ 373120$ | \$1,113.75 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$1,113.75 |
| 5 | HL6FM400FBT1 | VMAX400K 400GB FLASH R6(14+2) 96-127 | \$5,830.00 | Es-1 | 36\% | \$3,731.20 | \$874.50 | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$874.50 $\$ 834.75$ |
| 5 5 | HL6FM400FBT2 HL6FM400FBT3 | VMAX400K 400GB FLASH R66(14+2) $128-121$ | $\$ 5,565.00$ $\$ 5,305.00$ | ES-1 | 36\% | \$3,561.60 $\$ 3,395.20$ | \$8834.75 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 | \$895.75 |
| 5 | HL6FM400FBT4 | VMAX400K 400GB FLASH R6(14+2) 256+ | \$5,040.00 | Es-1 | 36\% | \$3,225.60 | \$756.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$756.00 |
| 5 | HLGFM400FBTUTO | VMAX400K 400GBFLASH R6(14+2)TAAUPG 1-31 | \$10,395.00 | Es-1 | 36\% | \$6,652.80 | \$1,113.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,113.30 |
| 5 | HLGFM400FBTUT1 | VMAX400K 400GBFLASH R6(14+2)TAAUPG 32-47 | \$8,097.00 | Es-1 | 36\% | \$5,182.08 | \$867.19 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$867.19 |
| 5 | HLGFM400FBTUT2 | VMAX400K 400GBFLASH R6(14+2)TAAUPG 48+ | \$7,790.00 | Es-1 | 36\% | \$4,985.60 | \$834.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$834.31 |
| 5 | HL6FM400Fbuto | VMAX400K 400GB FLASH R6(14+2) UPG 1-31 | \$10,395.00 | ES-1 | 36\% | \$6,652.80 | \$1,113.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,113.30 |
| 5 | HL6FM400FBUT1 | VMAX400K 400GB FLASH R6(14+2) UPG 32-47 | \$8,097.00 | ES-1 | 36\% | \$5,182.08 | \$867.19 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$867.19 |
| 5 | HL6FM400FBUT2 | VMAX400K 400GB FLASH R6(14+2) UPG 48+ | \$7,790.00 | ES-1 | 36\% | \$4,985.60 | \$834.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$834.31 |
| 5 | HL6FM400SB | VMAX400K 400 GB FLASH SPARE | \$7,425.00 | ES-1 | 36\% | \$4,752.00 | \$1,113.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,113.75 |
| 5 | HL6FM400SBU | VMAX 400K 400GB FLASH DRIVE SPARE UPG | \$10,395.00 | Es-1 | 36\% | \$6,652.80 | \$1,113.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,113.30 |
| 5 5 | HL6FM80018T0 | VMAX400K 800GB FLASH R1 1-47 | \$13,095.00 | ES-1 | 36\% | \$8,380.80 | \$1,964.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,964.25 |
| 5 | HL6FM8001BT1 HL6FM8001BT2 | VMAX400K 800GB FLASH R1 48-63 | $\$ 8,885.00$ $\$ 8,415.00$ | ES-1 | $36 \%$ $36 \%$ | $\$ 5,686.40$ $\$ 5,385.60$ | \$1,332.75 $\$ 1,262.25$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$1,332.75 $\$ 1,262.25$ |
|  | HL6FM8001BT3 | VMAX400K 800GB FLASH R1 96-127 | \$7,950.00 | ES-1 | 36\% | \$5,088.00 | \$1,192.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,192.50 |
| 5 | HL6FM8001BT4 | VMAX400K 800GB FLASH R1 $128+$ | \$7,950.00 | ES-1 | 36\% | \$5,088.00 | \$1,192.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,192.50 |
| 5 | HL6FM8001BTUTO | VMAX400K 800GB FLASH R1 TAA UPG 1-23 | \$18,325.00 | ES-1 | 36\% | \$11,728.00 | \$1,962.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,962.61 |
| 5 | HL6FM8001BTUT1 | VMAX400K 800GB FLASH R1 TAA UPG 24-31 | \$12,340.00 | Es-1 | 36\% | \$7,897.60 | \$1,321.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,321.61 |
| 5 | HL6FM80011BTUT2 | VMAX400K 800GB FLASH R1 TAA UPG $32+$ | \$11,780.00 | Es-1 | 36\% | \$7,579.20 | \$1,261.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,261.64 |
| 5 | HLLEFM88001BUTO | VMAX 400 K 800GB FLASH R1 UPG $11-23$ | \$18,325.00 | Es-1 | 36\% | \$11,728.00 | \$1,962.61 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |  |
| 5 | HL6FM8001BUT1 HL6FM8001BUT2 | VMAX400K 800GB FLASH R1 UPG 24-31 VMAX400K 800GB FLASH R1 UPG $32+$ | \$12,340.00 | Es-1 | 36\% | \$77.897.60 | \$1,321.61 | $\$ 0.00$ $\$ 000$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 | \$0.00 | \$1,321.61 |
| 5 | HL6FM8001BUT2 | VMAX400K 800GB FLASH R1 UPG $32+$ | $\$ 11,780.00$ $\$ 1309500$ | ES-1 | 36\% | $\$ 7,539.20$ $\$ 8.380 .80$ | $\$ 1,261.64$ $\$ 1.964 .25$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$1,261.64 |
| 5 | HL6FM8005BT0 HL6FM8005BT1 |  | $\$ 13,095.00$ $\$ 8,885.00$ | ES-1 | $36 \%$ $36 \%$ | $\$ 8,380.80$ $\$ 5,686.40$ | ${ }_{\$ 1,332.75}$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$1,964.25 |
| 5 | HL6FM8005BT2 | VMAX400K 800GB FLASH R5(3+1) 64-95 | \$8,415.00 | ES-1 | 36\% | \$5,385.60 | \$1,262.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,262.25 |
| 5 | HL6FM8005BT3 | VMAX400K 800GB FLASH R5(3+1) 96-127 | \$7,950.00 | ES-1 | 36\% | \$5,088.00 | \$1,192.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,192.50 |
| 5 | HL6FM8005BT4 | VMAX400K 800GB FLASH R $5(3+1)$ 128+ | \$7,950.00 | Es-1 | 36\% | \$5,088.00 | \$1,192.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,192.50 |
| 5 | HL6FM8005BTUTO | VMAX400K 800GBFLASH R R ( $3+1$ ) TAA UPG 1-23 | \$18,325.00 | ES-1 | 36\% | \$11,728.00 | \$1,962.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 | HL6FM8005BTUT1 | VMAX400K 800GBFLASH R5(3+1) TAAUPG 24-31 VMAX400K 800 GB FLASH R5(3+1) TAA UPG 32+ | $\$ 12,340.00$ $\$ 11780.00$ | Es-1 | 36\% | \$7,857.60 | ${ }_{\$ 1,261.64}$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 | \$0.00 | $\$ 0.00$ $\$ 0.00$ | \$1,321.61 |
| 5 | HL6FM8005BTUT2 HL6FM8005BUTO | VMAA400K 800 GB FLASH R55 (3+1) TAA UPG $32+$ VMAX400K 800 GB FLASH R5 $3+1)$ UPG $1-23$ | \$11,780.00 $\$ 18,325.00$ | Es-1 | 36\% | \$7,539.20 $\mathbf{\$ 1 1 , 7 2 8 . 0 0}$ | \$1,261.64 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$1,261.64 |
| 5 | HL6FM8005BUT1 | VMAX400K 800 GB FLASH R5 $(3+1)$ UPG $24-31$ | \$12,340.00 | Es-1 | 36\% | \$7,897.60 | \$1,321.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,321.61 |
| 5 | HL6FM8005BUT2 | VMAX400K 800GB FLASH R5( $3+1$ ) UPG 32+ | \$11,780.00 | ES-1 | 36\% | \$7,539.20 | \$1,261.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,261.64 |
| 5 | HL6FM8006BT0 | VMAX400K 800GB FLASH R6(6+2) 1-47 | \$13,095.00 | ES-1 | 36\% | \$8,380.80 | \$1,964.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,964.25 |
| 5 | HL6FM8006BT1 | VMAX400K 800GB FLASH R6(6+2) 48-63 | \$8,885.00 | Es-1 | 36\% | \$5,686.40 | \$1,332.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,332.75 |
| 5 | HL6FM8006BT2 | VMAX400K 800GB FLASH R66(6+2) 64-95 | \$8,415.00 | Es-1 | 36\% | \$5,385.60 | \$1,262.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,262.25 |
| 5 | HL6FM8006BT3 | VMAX400K 800GB FLASH R6(6+2) $96-127$ VMAX400K $800 \mathrm{~GB} \mathrm{FLASH} \mathrm{R6( } 6+2) 128+$ | \$7,950.00 | Es-1 | 36\% | \$5,088.00 | \$1,192.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,192.50 |
| 5 | HL6FM8006BT4 | VMAX400K 800GB FLASH R6(6+2) $128+$ | \$7,950.00 | ES-1 | 36\% | \$5,088.00 | \$1,192.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,192.50 |


| BAND |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SKU | description | EMC LIST PRICE USD | CATEGORY CODE | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | $\begin{aligned} & \text { LP MNT } \\ & \text { ANNUAL } \\ & \text { (PREMIUM) } \end{aligned}$ | LP MNT ANNUAL (STANDARD) | LP MNT <br> ANNUAL | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | Renewal |
| 5 | HL6FM8006BTUT0 | VMAX400K 800GBFLASH R6(6+2) TAA UPG 1-23 | \$18,325.00 | ES-1 | 36\% | \$11,728.00 | \$1,962.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,962.61 |
| 5 | HL6FM8006BTUT1 | VMAX400K 800GBFLASH R6(6+2)TAAUPG $24-31$ | \$12,340.00 | ES-1 | 36\% | \$7,897.60 | \$1,321.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,321.61 |
| 5 | HL6FM8006BTUT2 | VMAX400K 800GB FLASH R6(6+2) TAA UPG 32+ | \$11,780.00 | Es-1 | 36\% | \$7,539.20 | \$1,261.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,261.64 |
| 5 | HL6FM8006BUT0 | VMAX400K 800GB FLASH R6( $6+2$ ) UPG 1-23 | \$18,325.00 | ES-1 | 36\% | \$11,728.00 | \$1,962.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,962.61 |
| 5 | HL6FM8006BUT1 | VMAX400K 800GB FLASH R6( $6+2$ ) UPG 24-31 | \$12,340.00 | ES-1 | 36\% | \$7,897.60 | \$1,321.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,321.61 |
| 5 | HL6FM8006BUT2 | VMAX400K 800GB FLASH R6(6+2) UPG $32+$ | \$11,780.00 | ES-1 | 36\% | \$7,539.20 | \$1,261.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,261.64 |
| 5 | HL6FM8007BT0 | VMAX400K 800GB FLASH R5 (7+1) 1-47 | \$13,095.00 | ES-1 | 36\% | \$8,380.80 | \$1,964.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,964.25 |
| 5 | HL6FM8007BT1 | VMAX400K 800GB FLASH R5 (7+1) 48-63 | \$8,885.00 | Es-1 | 36\% | \$5,686.40 | \$1,332.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,332.75 |
| 5 | HL6FM8007BT2 | VMAX400K 800GB FLASH R5(7+1) 64-95 | \$8,415.00 | ES-1 | 36\% | \$5,385.60 | \$1,262.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,262.25 |
| 5 | HL6FM8007BT3 | VMAX400K 800GB FLASH R5(7+1) 96-127 | \$7,950.00 | ES-1 | 36\% | \$5,088.00 | \$1,192.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,192.50 |
| 5 | HL6FM80078T4 | VMAX X 000 K 800GB FLASH R $5(7+1)$ 128+ | \$7,950.00 | ES-1 | 36\% | \$5,088.00 | \$1,192.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,192.50 |
| 5 | HL6FM8007BTUT0 | VMAX400K 800GBFLASH R5(7+1) TAA UPG $1-23$ | \$18,325.00 | ES-1 | 36\% | \$11,728.00 | \$1,962.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,962.61 |
| 5 | HL6FM8007BTUT1 | VMAX400K 800GBELASH R5(7+1) TAAUPG 24-31 | \$12,340.00 | ES-1 | 36\% | \$7,897.60 | \$1,321.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,321.61 |
| 5 | HL6FM8007BTUT2 | VMAX400K 800GB FLASH R5(7+1) TAA UPG 32+ | \$11,780.00 | ES-1 | 36\% | \$7,539.20 | \$1,261.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,261.64 |
| 5 | HL6Fm8007Buto | VMAX400K 800GB FLASH R5(7+1) UPG 1-23 | \$18,325.00 | ES-1 | 36\% | \$11,728.00 | \$1,962.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,962.61 |
| 5 | HL6FM8007BUT1 | VMAX400K 800GB FLLSH R 5 (7+1) UPG 24-31 | \$12,340.00 | Es-1 | 36\% | \$7,897.60 | \$1,321.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,321.61 |
| 5 | HL6FM8007BUT2 | VMAX400K 800GB FLASH R 5 (7+1) UPG 32+ | \$11,780.00 | ES-1 | 36\% | \$7,539.20 | \$1,261.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,261.64 |
| 5 | HL6FM800FBT0 | VMAX400K 800GB FLASH R6(14+2) 1-47 | \$13,095.00 | ES-1 | 36\% | \$8,380.80 | \$1,964.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,964.25 |
| 5 | HL6FM800FBT1 | VMAX400K 800 GB FLASH R6(14+2) 48-63 | \$8,885.00 | Es-1 | 36\% | \$5,686.40 | \$1,332.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,332.75 |
| 5 | HL6FM800FBT2 | VMAX400K 800GB FLASH R6(14+2) 64-95 | \$8,415.00 | ES-1 | 36\% | \$5,385.60 | \$1,262.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,262.25 |
| 5 | HL6FM800FBT3 | VMAX400K 800GB FLASH R6(14+2) 96-127 | \$7,950.00 | ES-1 | 36\% | \$5,088.00 | \$1,192.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,192.50 |
| 5 | HL6FM800FBT4 | VMAX400K 800GB FLASH R6(14+2) $128+$ | \$7,950.00 | ES-1 | 36\% | \$5,088.00 | \$1,192.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,192.50 |
| 5 | HL6FM800FBTUT0 | VMAX400K 800GB FLASH R6(14+2)TAAUPG 1-23 | \$18,325.00 | Es-1 | 36\% | \$11,728.00 | \$1,962.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,962.61 |
| 5 | HL6FM800FBTUT1 | VMAX400K 800GBFLASH R6(14+2)TAAUPG 24-31 | \$12,340.00 | Es-1 | 36\% | \$7,897.60 | \$1,321.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,321.61 |
| 5 | HL6FM800FBTUT2 | VMAX400K 800GB FLASH R6(14+2)TAA UPG 32+ | \$11,780.00 | ES-1 | 36\% | \$7,539.20 | \$1,261.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,261.64 |
| 5 | HL6FM800FBUT0 | VMAX400K 800 GB FLASH R6( $14+2$ ) UPG $1-23$ | \$18,325.00 | ES-1 | 36\% | \$11,728.00 | \$1,962.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,962.61 |
| 5 | HL6FM800FBUT1 | VMAX400K 800GB FLASH R6(14+2) UPG 24-31 | \$12,340.00 | Es-1 | 36\% | \$7,897.60 | \$1,321.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,321.61 |
| 5 | HL6FM800FBUT2 | VMAX400K 800GB FLASH R6(14+2) UPG 32+ | \$11,780.00 | ES-1 | 36\% | \$7,539.20 | \$1,261.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,261.64 |
| 5 | HL6Fm800SB | VMAX400K 800 GB FLASH SPARE | \$13,095.00 | ES-1 | 36\% | \$8,380.80 | \$1,964.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,964.25 |
| 5 | HL6FM800SBU | VMAX 400K 800 GB FLASH DRIVE SPARE UPG | \$18,325.00 | ES-1 | 36\% | \$11,728.00 | \$1,962.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,962.61 |
| 5 | HS61012001BTU | VMAX 400K 1200 GB 10 K SAS DRV R1 TAA UPG | \$2,330.00 | Es-1 | 36\% | \$1,491.20 | \$249.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$249.54 |
| 5 | HS61012001BU | VMAX 400K 1200GB 10K SAS DRV R1 UPG | \$2,330.00 | ES-1 | 36\% | \$1,491.20 | \$249.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$249.54 |
| 5 | HS61012005BTU | VMAX 400K 1200GB 10K SAS DRR5 (3+1)TAAUPG | \$2,330.00 | Es-1 | 36\% | \$1,491.20 | \$249.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$249.54 |
| 5 | HS61012005BU | VMAX 400K 1200GB 10K SAS DRV R5 (3+1)UPG | \$2,330.00 | ES-1 | 36\% | \$1,491.20 | \$249.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 24.54$ $\$ 24954$ |
| 5 | HS61012006BTU | VMAX 400K 1200GB 10K SAS DRR6(6+2)TAAUPG | \$2,330.00 | Es-1 | 36\% | \$1,491.20 | \$249.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$249.54 |
| 5 | HS61012006BU | VMAX 400K 1200GB $10 \mathrm{~K} \mathrm{SAS} \mathrm{DRV} \mathrm{R} 6(6+2)$ UPG | \$2,330.00 | Es-1 | 36\% | \$1,491.20 | \$249.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$249.54 |
| 5 | HS61012007BTU | VMAX 400K 1200GB 10K SAS DRR 5 (7+1)TAAUPG | \$2,330.00 | Es-1 | 36\% | \$1,491.20 | \$249.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$249.54 |
| 5 | HS61012007BU | VMAX 400K 1200GB $10 \mathrm{~K} \mathrm{SAS} \mathrm{DRV} \mathrm{R5(7+1)UPG}$ | \$2,330.00 | Es-1 | 36\% | \$1,491.20 | \$249.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 249.54$ $\$ 249.54$ |
| 5 5 | HS6101200FBTU | VMAX 400 K 1200 GB 10 K SAS R6(14+2)TAAUPG | $\$ 2,330.00$ $\$ 233000$ | ES-1 | 36\% | $\$ 1,491.20$ | \$249.54 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$249.54 |
| 5 5 | HS6101200FBU HS610120SBTU | VMAX 400 K 1200 BB 10 K SAS R6(14+2)UPG VMAX 400 K 1200 GB 10 K SAS SPARE TAA UPG | $\$ 2,330.00$ $\$ 2,330.00$ | ES-1 | $36 \%$ $36 \%$ | $\$ 1,491.20$ $\$ 1,491.20$ | \$249.54 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$249.54 |
| 5 | HS6101200SBU | VMAX 400k 1200 GB 10 K SAS SPARE UPG | \$2,330.00 | ES-1 | 36\% | \$1,491.20 | \$249.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$249.54 |
| 5 | HS61030018TU | VMAX 400K 300 GB 10 K SAS DRV R1 TAA UPG | \$805.00 | Es-1 | 36\% | \$515.20 | \$86.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$86.22 |
| 5 | HS6103001BU | VMAX 400K 300GB 10 K SAS DRV R1 UPG | \$805.00 | Es-1 | 36\% | \$515.20 | \$86.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$86.22 |
| 5 | HS6103005BTU | VMAX 400K 300GB 10 K SAS DRVR5(3+1) TAAUPG | \$805.00 | ES-1 | 36\% | \$515.20 | \$86.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$86.22 |
| 5 | HS6103005BU | VMAX 400K 300GB 10 K SAS DRV R $5(3+1)$ UPG | \$805.00 | ES-1 | 36\% | \$515.20 | \$86.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$86.22 |
| 5 | HS6103006BTU | VMAX 400K 300GB 10 K SAS DRVR6(6+2) TAAUPG | \$805.00 | Es-1 | 36\% | \$515.20 | \$86.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$86.22 |
| 5 | HS6103006BU | VMAX 400K 300GB 10K SAS DRV R6(6+2)UPG | \$805.00 | Es-1 | 36\% | \$515.20 | \$86.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$86.22 |
| 5 | HS6103007BTU | VMAX 400K 300GB 10 K SAS DRVR5(7+1) TAAUPG | \$805.00 | ES-1 | 36\% | \$515.20 | \$86.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$86.22 |
| 5 | HS6103007BU | VMAX 400K 300 GB 10 K SAS DRV R $5(7+1)$ UPG | \$805.00 | ES-1 | 36\% | \$515.20 | \$86.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$86.22 |
| 5 | HS610300FSTU | VMAX 400K 300GB 10K SAS DRRE (14+2)TAAUPG | \$805.00 | Es-1 | 36\% | \$515.20 | \$86.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$86.22 |
| 5 | HS610300FBU | VMAX 400K 300GB 10 K SAS DR R6(14+2)UPG | \$805.00 | ES-1 | 36\% | \$515.20 | \$86.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$86.22 |
| 5 | HS610300SBTU | VMAX 400K 300GB 10 K SAS DR SPARE TAAUPG | \$805.00 | ES-1 | 36\% | \$515.20 | \$86.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$86.22 |
| 5 | HS610300SBU | VMAX 400K 300GB 10 K SAS DR SPARE UPG | \$805.00 | ES-1 | 36\% | \$515.20 | \$86.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$86.22 |
| 5 | HS6106001BTU | VMAX 400K 600GB 10K SAS DRV R1 TAA UPG | \$1,510.00 | Es-1 | 36\% | \$966.40 | \$161.72 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$161.72 |
| 5 | HS6106001BU | VMAX 400K 600GB 10 K SAS DRV R1 UPG | \$1,510.00 | ES-1 | 36\% | \$966.40 | \$161.72 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$161.72 |
| 5 | HS6106005BTU | VMAX 400K 600GB 10 K SAS DRVR5(3+1) TAAUPG | \$1,510.00 | ES-1 | 36\% | \$966.40 | \$161.72 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$161.72 |
| 5 | HS6106005BU | VMAX 400K 600 GB 10 K SAS DRV R $5(3+1)$ UPG | \$1,510.00 | ES-1 | 36\% | \$966.40 | \$161.72 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$161.72 |
| 5 | HS6106006BTU | VMAX 400K 600 GB 10 K SAS DRVR6(6+2) TAAUPG | \$1,510.00 | ES-1 | 36\% | \$966.40 | \$161.72 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$161.72 |
| 5 | HS6106006BU | VMAX 400K 600 GB 10 K SAS DRV R 6 ( $6+2$ ) UPG | \$1,510.00 | ES-1 | 36\% | \$966.40 | \$161.72 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$161.72 |
| 5 | HS6106007BTU | VMAX 400K 600GB 10 K SAS DRVR5(7+1) TAAUPG | \$1,510.00 | ES-1 | 36\% | \$966.40 | \$161.72 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$161.72 |
| 5 | HS6106007BU | VMAX 400K 600GB 10K SAS DRV R5 (7+1)UPG | \$1,510.00 | ES-1 | 36\% | \$966.40 | \$161.72 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$161.72 |
| 5 | HS610600FBTU | VMAX 400K 600GB 10K SAS R6(14+2)TAA UPG | \$1,510.00 | ES-1 | 36\% | \$966.40 | \$161.72 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$161.72 |
| 5 | HS610600FBU | VMAX 400K $600 \mathrm{~GB} 10 \mathrm{~K} \mathrm{SAS} \mathrm{R6(14+2)UPG}$ | \$1,510.00 | Es-1 | 36\% | \$966.40 | \$161.72 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$161.72 |
| 5 | HS610600SBTU | VMAX 400K 600GB 10 K SAS SPARE TAA UPG | \$1,510.00 | Es-1 | 36\% | \$966.40 | \$161.72 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$161.72 |
| 5 | HS610600SBU | VMAX 400K 600GB 10K SAS SPARE UPG | \$1,510.00 | ES-1 | 36\% | \$996.40 | \$161.72 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 5 | HS6153001BTU HS6153001BU | VMAX 400K 300 GB 15 KSAS SRV R1 TAA UPG VMAX 400K 300 GB 15 K SAS DRV R1 UPG | \$2,065.00 $\$ 2,065.00$ | ES-1 | 36\% | $\$ 1,321.60$ $\$ 1,321.60$ | \$2221.16 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\begin{aligned} & \$ 221.16 \\ & \$ 221.16 \end{aligned}$ |
| 5 | HS6153005BTU | VMAX 400K 300GB 15K SAS DRVR5 (3+1) TAAUPG | \$ ${ }_{\text {\$2, } 2655.00}$ | Es-1 | 36\% | \$1,321.60 | \$221.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$221.16 |
| 5 | HS6153005BU | VMAX 400K 300GB 15K SAS DRV R5 (3+1) UPG | \$2,065.00 | ES-1 | 36\% | \$1,321.60 | \$221.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$221.16 |
| 5 | HS6153006BTU | VMAX 400K 300GB 15 K SAS DRVR6(6+2) TAAUPG | \$2,065.00 | Es-1 | 36\% | \$1,321.60 | \$221.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$221.16 |
| 5 | HS6153006BU | VMAX 400K 300GB 15K SAS DRV R6( $6+2$ ) UPG | \$2,065.00 | Es-1 | 36\% | \$1,321.60 | \$221.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$221.16 |
| 5 | HS61530078TU | VMAX 400K 300GB 15K SAS DRVR5(7+1)TAAUPG | \$2,065.00 | Es-1 | ${ }^{36 \%}$ | \$1,321.60 | \$221.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$221.16 |
| 5 5 | $\underset{\text { HS6153007BU }}{\text { HS615300FBTU }}$ | VMAX 400K 300GB 15K SAS DRV R $5(7+1)$ UPG | \$2,065.00 | ES-1 | 36\% | ${ }^{\$ 1,321.60}$ | \$221.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 | HS615300FBTU HS615300FBU | VMAX 400K 300GB 15 K SAS DRR6( $14+2)$ TAAUPG VMAX 400k 300 GB 15 K SAS DRV R6(14+2) UPG | $\$ 2,065.00$ $\$ 2,065.00$ | ES-1 | 36\% | $\$ 1,321.60$ $\$ 1,321.60$ | \$2221.16 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$221.16 |
| 5 | HS615300SBTU | VMAX 400K 300GB 15K SAS DRV SPARE TAAUPG | \$2,065.00 | ES-1 | 36\% | \$1,321.60 | \$221.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$221.16 |
| 5 | HS615300SBU | VMAX 400K 300GB 15K SAS DRV SPARE UPG | \$2,065.00 | Es-1 | 36\% | \$1,321.60 | \$221.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$221.16 |
| 5 | HS6FM16001BT0 | VMAX400K 1600GB FLASH R1 1-23 | \$22,600.00 | ES-1 | 36\% | \$14,464.00 | \$3,390.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,390.00 |
| 5 | HS6FM16001BT1 | VMAX400K 1600GB FLASH R1 1 2-31 | \$15,335.00 | ES-1 | 36\% | \$9,814.40 | \$2,300.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,300.25 |


| BAND |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SKU | DESCRIPTION | EMC LIST PRICE USD | $\begin{aligned} & \text { CATEGORY } \\ & \text { CODE } \end{aligned}$ | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | $\begin{gathered} \text { LP MNT } \\ \text { ANNUAL } \\ \text { (PREMIUM) } \end{gathered}$ | LP MNT ANNUAL (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | Renewal |
| 5 | HS6FM16001BT2 | VMAX400K 1600GB FLASH R1 $32-47$ | \$14,525.00 | ES-1 | 36\% | \$9,296.00 | \$2,178.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,178.75 |
| 5 | HS6FM16001BT3 | VMAX400K 1600GB FLASH R1 18-63 | \$13,720.00 | ES-1 | 36\% | \$8,780.80 | \$2,058.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 0.00$ | \$2,058.00 |
| 5 | HS6FM16001BT4 | VMAX400K 1600GB FLASH R1 64+ | \$12,915.00 | ES-1 | 36\% | \$8,265.60 | \$1,937.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,937.25 |
| 5 | HS6FM16001BTUTO | VMAX400K 1600GB FLASH R1 TAA UPG 1-15 | \$31,805.00 | ES-1 | 36\% | \$20,355.20 | \$3,406.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,406.32 |
| 5 | HS6FM160018TUT1 | VMA $\times 400 \mathrm{~K} 1600 \mathrm{~GB}$ FLASH R R1 TAA PG 16-23 | \$20,600.00 | Es-1 | 36\% | \$13,184.00 | \$2,206.26 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,206.26 |
| 5 | HS6FM16001BTUT2 | VMAX400K 1600GB FLASH R1 TAA UPG 24+ | \$19,200.00 | Es-1 | 36\% | \$12,288.00 | \$2,056.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,056.32 |
| 5 | HS6FM16001BUT0 | VMAX400K 1600GB FLASH R1 UPG 1-15 | \$31,805.00 | ES-1 | 36\% | \$20,355.20 | \$3,406.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,406.32 |
| 5 | HS6FM1600018UT1 | VMAX400K 1600GB FLASH R P UPG 16-23 | \$20,600.00 | ES-1 | 36\% | \$13,184.00 | \$2,206.26 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,206.26 |
| 5 | HS6FM16001BUT2 | VMAX400K 1600GB FLASH R1 UPG 24+ | \$19,200.00 | ES-1 | 36\% | \$12,288.00 | \$2,056.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,056.32 |
| 5 | HS6FM16005ST0 | VMAX 400 K 1600 GB FLASH R $5(3+1) 1-23$ | \$22,600.00 | ES-1 | 36\% | \$14,464.00 | \$3,390.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,390.00 |
| 5 | HS6FM16005BT1 | VMAX400K 1600GB FLASH R5 (3+1) 24-31 | \$15,335.00 | ES-1 | 36\% | \$9,814.40 | \$2,300.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,300.25 |
| 5 | HS6FM16005BT2 | VMAX400K 1600GB FLASH R5 (3+1) 32-47 | \$14,525.00 | ES-1 | 36\% | \$9,296.00 | \$2,178.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,178.75 |
| 5 | HS6FM160058T3 | VMAX400K 1600GB FLASH R5 (3+1) 48-63 | \$13,720.00 | Es-1 | 36\% | \$8,780.80 | \$2,058.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,058.00 |
| 5 | HS6FM16005BT4 | VMAX400K 1600GB FLASH R5(3+1) 64+ | \$12,915.00 | ES-1 | 36\% | \$8,265.60 | \$1,937.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,937.25 |
| 5 | HS6FM16005BTUTO | VMAX400K 1600GBFLASH R5(3+1) TAAUPG 1-15 | \$31,805.00 | ES-1 | 36\% | \$20,355.20 | \$3,406.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,406.32 |
| 5 | HS6FM160058TUT1 | VMAX400K 1600GBFLASH R 5 (3+1)TAAUPG16-23 | \$20,600.00 | ES-1 | 36\% | \$13,184.00 | \$2,206.26 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,206.26 |
| 5 | HS6FM16005BTUT2 | VMAX400K 1600GB FLASH R5(3+1)TAAUPG 24+ | \$19,200.00 | ES-1 | 36\% | \$12,288.00 | \$2,056.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,056.32 |
| 5 | HS6FM160058UT0 | VMAX400K 1600GB FLASH R5 (3+1) UPG $1-15$ | \$31,805.00 | Es-1 | 36\% | \$20,355.20 | \$3,406.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,406.32 |
| 5 | HS6FM16005BUT1 | VMAX400K 1600GB FLASH R5(3+1) UPG 16-23 | \$20,600.00 | ES-1 | 36\% | \$13,184.00 | \$2,206.26 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,206.26 |
| 5 | HS6FM16005BUT2 | VMAX400K 1600GB FLASH R5(3+1) UPG 24+ | \$19,200.00 | ES-1 | 36\% | \$12,288.00 | \$2,056.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,056.32 |
| 5 | HS6FM160068T0 | VMAX400K 1600GB FLASH R6(6+2) 1-23 | \$22,600.00 | Es-1 | 36\% | \$14,464.00 | \$3,390.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,390.00 |
| 5 | HS6FM16006BT1 | VMAX400K 1600GB FLASH R6(6+2) 24-31 | \$15,335.00 | ES-1 | 36\% | \$9,814.40 | \$2,300.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,300.25 |
| 5 | HS6FM16006BT2 | VMAX400K 1600GB FLASH R6(6+2) $32-47$ | \$14,525.00 | ES-1 | 36\% | \$9,296.00 | \$2,178.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,178.75 |
| 5 | HS6FM16006BT3 | VMAX400K 1600GB FLASH R6(6+2) 48-63 | \$13,720.00 | ES-1 | 36\% | \$8,780.80 | \$2,058.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,058.00 |
| 5 | HS6FM16006BT4 | VMAX400K 1600GB FLASH R6( $6+2$ ) 64+ | \$12,915.00 | ES-1 | 36\% | \$8,265.60 | \$1,937.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,937.25 |
| 5 | HS6FM16006BTUTO | VMAX400K 1600GBFLASH R6(6+2) TAAUPG 1-15 | \$31,805.00 | Es-1 | 36\% | \$20,355.20 | \$3,406.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,406.32 |
| 5 | HS6FM16006BTUT1 | VMAX400K 1600GBFLASH R6(6+2) TAAUPG $16-23$ | \$21,599.00 | ES-1 | 36\% | \$13,823.36 | \$2,313.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,313.25 |
| 5 | HS6FM16006BTUT2 | VMAX400K 1600GBFLASH R6(6+2) TAA UPG 24+ | \$20,174.00 | ES-1 | 36\% | \$12,911.36 | \$2,160.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,160.64 |
| 5 | HS6FM16006BUT0 | VMAX400K 1600GB FLASH R6(6+2) UPG 1-15 | \$31,805.00 | ES-1 | 36\% | \$20,355.20 | \$3,406.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,406.32 |
| 5 | HS6FM16006BUT1 | VMAX400K 1600GB FLASH R6(6+2) UPG 16-23 | \$21,599.00 | ES-1 | 36\% | \$13,823.36 | \$2,313.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,313.25 |
| 5 | HS6FM16006BUT2 | VMAX400K 1600GB FLASH R6(6+2) UPG 24+ | \$20,174.00 | Es-1 | 36\% | \$12,911.36 | \$2,160.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,160.64 |
| 5 | HS6FM160078T0 | VMAX400K 1600GB FLASH R $5(7+1) 1-23$ | \$22,600.00 | Es-1 | 36\% | \$14,464.00 | \$3,390.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,390.00 |
| 5 | HS6FM16007BT1 | VMAX400K 1600GB FLASH R5 (7+1) $24-31$ | \$15,335.00 | ES-1 | 36\% | \$9,814.40 | \$2,300.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,300.25 |
| 5 | HS6FM160078T2 | VMAX400K 1600GB FLASH R5 (7+1) $32-47$ | \$14,525.00 | Es-1 | 36\% | \$9,296.00 | \$2,178.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,178.75 |
| 5 | HS6FM16007BT3 | VMAX400K 1600GB FLASH R5 (7+1) 48-63 | \$13,720.00 | ES-1 | 36\% | \$8,780.80 | \$2,058.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,058.00 |
| 5 | HS6FM160078T4 | VMAX400K 1600GB FLASH R $5(7+1) 64+$ | \$12,915.00 | ES-1 | 36\% | \$88,265.60 | \$1,937.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,937.25 |
| 5 | HS6FM16007BTUTO | VMAX400K 1600GBFLASH R5(7+1) TAAUPG 1-15 | \$31,805.00 | ES-1 | 36\% | \$20,355.20 | \$3,406.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,406.32 |
| 5 | HS6FM16007BTUT1 | VMAX400K 1600GBFLASH R5 (7+1) TAAUPG16-23 | \$20,600.00 | ES-1 | 36\% | \$13,184.00 | \$2,206.26 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,206.26 |
| 5 | HS6FM16007BTUT2 | VMAX400K 1600GBFLASH R5 (7+1) TAA UPG 24+ | \$19,200.00 | Es-1 | 36\% | \$12,288.00 | \$2,056.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,056.32 |
| 5 | HS6FM16007BUT0 | VMAX400K 1600GB FLASH R5(7+1) UPG $1-15$ | \$31,805.00 | Es-1 | 36\% | \$20,355.20 | \$3,406.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,406.32 |
| 5 5 | HS6FM16007BUT1 | VMAX400K 1600 GB FLASH R5(7+1) UPG 16-23 | \$20,600.00 | ES-1 | 36\% | \$13,184.00 | \$2,206.26 | \$0.00 | \$0.00 | \$0.00 | ${ }_{\$ 0.00}$ | $\$ 2,206.26$ |
| 5 | HS6FM16007BUT2 | VMAX400K 1600GB FLASH R5(7+1) UPG 24+ | \$19,200.00 | ES-1 | 36\% | \$12,288.00 | \$2,056.32 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 2,056.32$ $\$ 3,390.00$ |
| 5 | HS6FM1600FBTO HS6FM1600FBT1 | VMAX400K 1600GB FLASH R6(14+2) 1-23 VMAX400K 1600GB FLASH R6(14+2) 24-31 | $\$ 22,600.00$ $\$ 15,35.00$ | ES-1 | $36 \%$ $36 \%$ | $\$ 14,464.00$ $\$ 9.814 .40$ | $\$ 3,390.00$ $\$ 2.300 .25$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 3,390.00$ $\$ 2.300 .25$ |
| 5 | HS6FM1600FBT2 | VMAX400K 1600GB FLASH R6(14+2) 32-47 | \$14,525.00 | Es-1 | 36\% | \$9,296.00 | \$2,178.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 2,300.25$ $\$ 2,178.75$ |
| 5 | HS6FM1600FBT3 | VMAX400K 1600GB FLASH R6(14+2) 48-63 | \$13,720.00 | ES-1 | 36\% | \$8,780.80 | \$2,058.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,058.00 |
| 5 | HS6FM1600FBT4 | VMAX400K 1600GB FLASH R6(14+2) 64+ | \$12,915.00 | ES-1 | 36\% | \$8,265.60 | \$1,937.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,937.25 |
| 5 | HS6FM1600FBTUT0 | VMAX400K 1600GBFLASH R6(14+2) TAAUPG 1-15 | \$31,805.00 | ES-1 | 36\% | \$20,355.20 | \$3,406.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,406.32 |
| 5 | HS6FM1600FSTUT1 | VMAX400K 1600 GBFLASH R66 $14+2$ )TAAUPG16-23 | \$21,599.00 | Es-1 | 36\% | \$13,823.36 | \$2,313.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,313.25 |
| 5 | HS6FM1600FBTUT2 | VMAX400K 1600GB FLASH R6(14+2TAA UPG 24+ | \$20,174.00 | ES-1 | 36\% | \$12,911.36 | \$2,160.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,160.64 |
| 5 | HS6FM1600FBUTO | VMAX400K 1600GB FLASH R6(14+2) UPG 1-15 | \$31,805.00 | Es-1 | 36\% | \$20,355.20 | \$3,406.32 | \$0.00 | \$0.00 | \$0.00 | $\$ 0.00$ | \$3,406.32 |
| 5 | HS6FM1600FBUT1 | VMAX400K 1600GB FLASH R6(14+2)UPG $16-23$ | \$21,599.00 | Es-1 | 36\% | \$13,823.36 | \$2,313.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,313.25 |
| 5 | HS6FM1600FBUT2 | VMAX400K 1600GB FLASH R6 (14+2) UPG 24+ | \$22,600.00 | Es-1 | 36\% | \$14,464.00 | \$2,420.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,420.46 |
| 5 | HS6FM1600SB | VMAX400K 1600GB FLASH SPARE | \$22,600.00 | ES-1 | 36\% | \$14,464.00 | \$3,390.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,390.00 |
| 5 | HS6FM1600SBU | VMAX 400K 1600GB FLASH DRIVE SPARE UPG | \$31,805.00 | ES-1 | 36\% | \$20,355.20 | \$3,406.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,406.32 |
| 5 | HS6FM20018TO | VMAX400K 200GB FLASH R1 1-191 | \$3,905.00 | Es-1 | 36\% | \$2,499.20 | \$585.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$585.75 |
| 5 | HS6FM200018T1 | VMAX400K 200GB FLASH R11 192-255 | \$3,350.00 | Es-1 | 36\% | \$2,144.00 | \$502.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$502.50 |
| 5 | HS6FM2001BT2 | VMAX400K 200GB FLASH R1 156-383 | \$3,210.00 | Es-1 | 36\% | \$2,054.40 | \$481.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$481.50 |
| 5 | HS6FM2001BT3 | VMAX400K 200GB FLASH R1 $384-511$ | \$3,065.00 | ES-1 | 36\% | \$1,961.60 | \$459.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$459.75 |
| 5 | HS6FM2001BT4 | VMAX400K 200GB FLASH R1 $512+$ | \$2,930.00 | ES-1 | 36\% | \$1,875.20 | \$439.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$439.50 |
| 5 | HS6FM20018TUTO | VMAX 400 K 200GB FLASH R1 TAA UPG 1-63 | \$5,475.00 | Es-1 | 36\% | \$3,504.00 | \$586.37 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$586.37 |
| 5 | HS6FM20018TUT1 | VMAX400K 200GB FLASH R1 TAA UPG 64-95 | \$4,718.00 | ES-1 | 36\% | \$3,019.52 | \$505.30 | \$0.00 | \$0.00 | $\$ 0.00$ | $\$ 0.00$ |  |
| 5 | HS6FM 2001 BTUT2 | VMAX400K 200GB FLASH R1 TAA UPG 96+ | \$4,458.00 | ES-1 | 36\% | $\$ 2,853.12$ $\$ 3.504 .00$ | \$477.45 $\$ 58637$ | \$0.00 | $\$ 0.00$ $\$ 0.00$ | \$0.00 | \$0.00 | $\$ 477.45$ |
| 5 | HS6FM2001BUT0 | VMAX400K 200GB FLASH R1 UPG 1-63 | $\$ 5.475 .00$ $\$ 4718.00$ | ES-1 | 36\% | $\$ 3,504.00$ $\$ 3.019 .52$ | $\$ 586.37$ $\$ 5050$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 586.37$ $\$ 5053$ |
| 5 5 | HS6FM2001BUT1 HS6FM2001BUT2 | VMAX400K 200GB FLASH R1 UPG $64-95$ VMAX400K 200GB FLASH R1 UPG $96+$ | $\$ 4,718.00$ $\$ 4,458.00$ | ES-1 | 36\% | \$\$3,019.52 | \$505.30 $\$ 477.45$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | ${ }_{\$ 0.00}{ }^{\text {a }}$ | $\$ 505.30$ $\$ 477.45$ |
|  | HS6FM2005BT0 | VMAX400K 200GB FLASH R5(3+1) 1-191 | \$3,905.00 | ES-1 | 36\% | \$2,499.20 | \$585.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$585.75 |
| 5 | HS6FM2005BT1 | VMAX400K 200GB FLASH R5(3+1) 192-255 | \$3,350.00 | ES-1 | 36\% | \$2,144.00 | \$502.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$502.50 |
| 5 | HS6FM2005BT2 | VMAX400K 200GB FLASH R5 (3+1) 256-383 | \$3,210.00 | Es-1 | 36\% | \$2,054.40 | \$481.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$481.50 |
| 5 | HS6FM2005BT3 | VMAX400K 200GB FLASH R $5(3+1)$ 384-511 | \$3,065.00 | Es-1 | 36\% | \$1,961.60 | \$459.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$459.75 |
| 5 | HS6FM2005BT4 HS6FM2005BTUT0 | VMAX400K 200GB FLASH R5(3+1) 512+ | \$2,930.00 | Es-1 | 36\% | \$1,875.20 | $\$ 439.50$ $\$ 586.37$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 | \$0.00 | \$0.00 | $\$ 439.50$ $\$ 586.37$ |
| 5 | HS6FM2005BTUT0 HS6FM2005BTUT1 | VMAX400K 200GBFLASH R5(3+1) TAAUPG 1-63 VMAX400k 200GBLLASH R5(3+1)TAAUPG $64-95$ | \$5,475.00 $\$ 4,718.00$ | ES-1 | $36 \%$ $36 \%$ | \$3,504.00 | \$586.37 $\$ 505.30$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$586.37 $\$ 505.30$ |
| 5 | HS6FM2005BTUT2 | VMAX400K 200GB FLASH R5(3+1) TAAUPG 96+ | \$4,458.00 | ES-1 | 36\% | \$2,853.12 | \$477.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ${ }_{\text {\$477.45 }}$ |
| 5 | HS6FM2005BUT0 | VMAX400K 200GB FLASH R5(3+1) UPG 1-63 | \$5,475.00 | ES-1 | 36\% | \$3,504.00 | \$586.37 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$586.37 |
| 5 | HS6FM2005BUT1 | VMAX400K 200GB FLASH R5 (3+1) UPG 64-95 | \$4,718.00 | ES-1 | 36\% | \$3,019.52 | \$505.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$505.30 |
| 5 | HS6FM2005BUT2 | VMAX400K 200GB FLASH R5 (3+1) UPG 96+ | \$4,458.00 | Es-1 | 36\% | \$2,853.12 | \$477.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$477.45 |
| 5 | HS6FM2006BT0 | VMAX400K 200GB FLASH R6( $6+2$ ) 1 1-191 | \$3,905.00 | Es-1 | 36\% | \$2,499.20 | \$585.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$585.75 |
| 5 | HS6FM2006BT1 | VMAX400K 200GB FLASH R66(6+2) $192-255$ | \$3,350.00 | Es-1 | 36\% | \$2,144.00 | \$502.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$502.50 |
| 5 | HS6FM2006BT2 | VMAX400K 200GB FLASH R6(6+2) 256-383 | \$3,210.00 | ES-1 | 36\% | \$2,054.40 | \$481.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$481.50 |


| BAND |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SKU | dESCRIPTION | EMC LIST PRICE USD | category CODE | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | $\begin{gathered} \text { LP MNT } \\ \text { ANNUAL } \\ \text { (PREMIUM) } \end{gathered}$ | LP MNT ANNUAL (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | Renewal |
| 5 | HS6FM2006BT3 | VMAX400K 200GB FLASH R6(6+2) 384-511 | \$3,065.00 | ES-1 | 36\% | \$1,961.60 | \$459.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$459.75 |
| 5 | HS6FM2006BT4 | VMAX400K 200GB FLASH R6(6+2) $512+$ | \$2,930.00 | ES-1 | 36\% | \$1,875.20 | \$439.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$439.50 |
| 5 | HS6FM2006BTUTO | VMAX400K 200GBFLASH R6(6+2) TAA UPG $1-63$ | \$5,475.00 | Es-1 | 36\% | \$3,504.00 | \$586.37 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$586.37 |
| 5 | HS6FM2006BTUT1 | VMAX400K 200GBFLASH R6(6+2) TAAUPG 64-95 | \$4,718.00 | ES-1 | 36\% | \$3,019.52 | \$505.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$505.30 |
| 5 | HS6FM2006BTUT2 | VMAX400K 200GB FLASH R6(6+2) TAA UPG 96+ | \$4,458.00 | Es-1 | 36\% | \$2,853.12 | \$477.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$477.45 |
| 5 | HS6FM2006BUT0 | VMAX400K 200GB FLASH R6( $6+2$ ) UPG 1-63 | \$5,475.00 | ES-1 | 36\% | \$3,504.00 | \$586.37 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$586.37 |
| 5 | HS6FM2006BUT1 | VMAX400K 200GB FLASH R6( $6+2$ ) UPG 64-95 | \$4,718.00 | ES-1 | 36\% | \$3,019.52 | \$505.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$505.30 |
| 5 | HS6FM2006BUT2 | VMAX400K 200GB FLASH R6(6+2) UPG 96+ | \$4,458.00 | ES-1 | 36\% | \$2,853.12 | \$477.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$477.45 |
| 5 | HS6FM2007BT0 | VMAX400K 200GB FLASH R5(7+1) 1-191 | \$3,905.00 | ES-1 | 36\% | \$2,499.20 | \$585.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$585.75 |
| 5 | HS6FM2007BT1 | VMAX400K 200GB FLASH R5(7+1) 192-255 | \$3,350.00 | ES-1 | 36\% | \$2,144.00 | \$502.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$502.50 |
| 5 | HS6FM2007BT2 | VMAX400K 200GB FLASH R5(7+1) 256-383 | \$3,210.00 | ES-1 | 36\% | \$2,054.40 | \$481.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$481.50 |
| 5 | HS6FM2007BT3 | VMAX400K 200GB FLASH R5(7+1) 384-511 | \$3,065.00 | ES-1 | 36\% | \$1,961.60 | \$459.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$459.75 |
| 5 | HS6FM2007BT4 | VMAX400k 200GB FLASH R 5 (7+1) 512+ | \$2,930.00 | ES-1 | 36\% | \$1,875.20 | \$439.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$439.50 |
| 5 | HS6FM2007BTUTO | VMAX400K 200GBFLASH R5(7+1) TAAUPG 1-63 | \$5,475.00 | Es-1 | 36\% | \$3,504.00 | \$586.37 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$586.37 |
| 5 | HS6FM2007BTUT1 | VMAX400K 200GBFLASH R5(7+1)TAAUPG 64-95 | \$4,718.00 | ES-1 | 36\% | \$3,019.52 | \$505.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$505.30 |
| 5 | HS6FM2007BTUT2 | VMAX400K 200GBFLASH R5(7+1) TAA UPG 96+ | \$4,458.00 | ES-1 | 36\% | \$2,853.12 | \$477.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$477.45 |
| 5 | HS6FM2007BUT0 | VMAX400K 200GB FLASH R5(7+1) UPG 1-63 | \$5,475.00 | ES-1 | 36\% | \$3,504.00 | \$586.37 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$586.37 |
| 5 | HS6FM2007BUT1 | VMAX400K 200GB FLASH R5(7+1) UPG 64-95 | \$4,718.00 | ES-1 | 36\% | \$3,019.52 | \$505.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$505.30 |
| 5 | HS6FM2007BUT2 | VMAX400K 200GB FLASH R5(7+1) UPG 96+ | \$4,458.00 | ES-1 | 36\% | \$2,853.12 | \$477.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$477.45 |
| 5 | HS6FM200FBT0 | VMAX400K 200GB FLASH R6(14+2) 1-191 | \$3,905.00 | ES-1 | 36\% | \$2,499.20 | \$585.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$585.75 |
| 5 | HS6FM200FBT1 | VMAX400K 200GB FLASH R6(14+2) 192-255 | \$3,350.00 | Es-1 | 36\% | \$2,144.00 | \$502.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$502.50 |
| 5 | HS6FM200FBT2 | VMAX400K 200GB FLASH R6(14+2) 256-383 | \$3,210.00 | ES-1 | 36\% | \$2,054.40 | \$481.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$481.50 |
| 5 | HS6FM200FBT3 | VMAX400K 200GB FLASH R6(14+2) 394-511 | \$3,065.00 | ES-1 | 36\% | \$1,961.60 | \$459.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$459.75 |
| 5 | HS6FM200FBT4 | VMAX400K 200GB FLASH R6(14+2) $512+$ | \$2,930.00 | ES-1 | 36\% | \$1,875.20 | \$439.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$439.50 |
| 5 | HS6FM200FBTUTO | VMAX400K 200GB FLASH R6(14+2)TAAUPG 1-63 | \$5,475.00 | ES-1 | 36\% | \$3,504.00 | \$586.37 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$586.37 |
| 5 | HS6FM200FBTUT1 | VMAX400K 200GBFLASH R6(14+2)TAAUPG 64-95 | \$4,718.00 | Es-1 | 36\% | \$3,019.52 | \$505.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$505.30 |
| 5 | HS6FM200FBTUT2 | VMAX400K 200GB FLASH R6(14+2)TAA UPG 96+ | \$4,458.00 | ES-1 | 36\% | \$2,853.12 | \$477.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$477.45 |
| 5 | HS6FM200FBUT0 | VMAX400K 200GB FLASH R6( $14+2$ ) UPG $1-63$ | \$5,475.00 | Es-1 | 36\% | \$3,504.00 | \$586.37 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$586.37 |
| 5 | HS6FM200FBUT1 | VMAX400K 200GB FLASH R6(14+2) UPG 64-95 | \$4,718.00 | ES-1 | 36\% | \$3,019.52 | \$505.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$505.30 |
| 5 | HS6FM200FBUT2 | VMAX400K 200GB FLASH R6(14+2) UPG 96+ | \$4,458.00 | Es-1 | 36\% | \$2,853.12 | \$477.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$477.45 |
| 5 | HS6FM200SB | VMAX400K 200GB FLASH SPARE | \$3,905.00 | Es-1 | 36\% | \$2,499.20 | \$585.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$585.75 |
| 5 | HS6FM200SBU | VMAX 400K 200GB FLASH DRIVE SPARE UPG | \$5,475.00 | Es-1 | 36\% | \$3,504.00 | \$586.37 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$586.37 |
| 5 | HS6FM4001BT0 | VMAX400K 400GB FLASH R1 1-95 | \$7,425.00 | ES-1 | 36\% | \$4,752.00 | \$1,113.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,113.75 |
| 5 | HS6FM4001BT1 | VMAX 400K 400GB FLASH R1 96-127 | \$5,830.00 | ES-1 | 36\% | \$3,731.20 | \$874.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$874.50 |
| 5 | HS6FM4001BT2 | VMAX400K 400GB FLASH R1 128-191 | \$5,565.00 | ES-1 | 36\% | \$3,561.60 | \$834.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$834.75 |
| 5 | HS6FM4001BT3 | VMAX400K 400GB FLASH R1 192-255 | \$5,305.00 | ES-1 | 36\% | \$3,395.20 | \$795.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$795.75 |
| 5 | HS6FM4001BT4 | VMAX400K 400GB FLASH R1 $256+$ | \$5,040.00 | ES-1 | 36\% | \$3,225.60 | \$756.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$756.00 |
| 5 | HS6FM4001BTUTO | VMAX400K 400GB FLASH R1 TAA UPG 1-31 | \$10,395.00 | Es-1 | 36\% | \$6,652.80 | \$1,113.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,113.30 |
| 5 | HS6FM40018TUT1 | VMAX400K 400GB FLASH R1 TAA UPG 32-47 | \$8,097.00 | Es-1 | 36\% | \$5,182.08 | \$867.19 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$867.19 |
| 5 | HS6FM4001BTUT2 | VMAX400K 400GB FLASH R1 TAA UPG 48+ | \$7,790.00 | Es-1 | 36\% | \$4,985.60 | \$834.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$834.31 |
| 5 5 | HS6FM4001BUT0 HS6FM001BUT1 | VMAX400K 400GB FLASH R1 UPG 1-31 | $\$ 10,395.00$ $\$ 8097.00$ | Es-1 | 36\% | $\$ 6,652.80$ $\$ 5.18208$ | \$1,113.30 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$1,113.30 |
| 5 | HS6FM4001BUT1 HS6FM4001BUT2 | VMAX400K 400GB FLASH R1 UPG $32-47$ VMAX400K 400GB FLASH R1 UPG 48+ | $\$ 8,097.00$ $\$ 7,790.00$ | ES-1 | $36 \%$ $36 \%$ | \$5,182.08 | \$887.19 | $\$ 0.00$ $\$ 0.00$ | $\begin{aligned} & \$ 0.00 \\ & \$ 0.00 \end{aligned}$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 867.19$ $\$ 834.31$ |
| 5 | HS6FM4005BT0 | VMAX400K 400GB FLASH R $5(3+1) 1$ 1-95 | \$7,425.00 | Es-1 | 36\% | ${ }_{\text {\$4,752.00 }}$ | \$1,113.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,113.75 |
| 5 | HS6FM4005BT1 | VMAX400K 400GB FLASH R5 (3+1) 96-127 | \$5,830.00 | ES-1 | 36\% | \$3,731.20 | \$874.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$874.50 |
| 5 | HS6FM4005BT2 | VMAX400K 400GB FLASH R5 (3+1) 128-191 | \$5,565.00 | ES-1 | 36\% | \$3,561.60 | \$834.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$834.75 |
| 5 | HS6FM4005BT3 | VMAX400K 400GB FLASH R5 (3+1) 192-255 | \$5,305.00 | Es-1 | 36\% | \$3,395.20 | \$795.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$795.75 |
| 5 | HS6FM4005BT4 | VMAX400K 400GB FLASH R $5(3+1)$ 256+ | \$5,040.00 | Es-1 | 36\% | \$3,225.60 | \$756.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$756.00 |
| 5 | HS6FM4005BTUTO | VMAX400K 400GB FLASHR5(3+1)TAAUPG 1-31 | \$10,395.00 | Es-1 | 36\% | \$6,652.80 | \$1,113.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,113.30 |
| 5 | HS6FM4005BTUT1 | VMAX400K 400GB FLASHR5(3+1)TAAUPG 32-47 | \$8,097.00 | ES-1 | 36\% | $\$ 5,182.08$ $\$ 4.9850$ | \$867.19 | $\$ 0.00$ $\$ 0.00$ | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 867.19$ $\$ 834.31$ |
| 5 | HS6FM4005BTUT2 | VMAX400K 400GB FLASHR5 (3+1)TAAUPG 48+ | \$7,790.00 | Es-1 | 36\% | \$4,985.60 | \$834.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$834.31 |
| 5 | HS6FM4005BUTO | VMAX400K 400GB FLASH R55 (3+1) UPG 1-31 | \$10,395.00 | Es-1 | 36\% | \$6,652.80 | \$1,113.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,113.30 |
| 5 | HS6FM4005BUT1 | VMAX400K 400GB FLASH R 5 ( $3+1$ ) UPG 32-47 | \$8,097.00 | Es-1 | 36\% | \$5,182.08 | \$887.19 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$867.19 |
| 5 | HS6FM4005BUT2 | VMAX400K 400GB FLASH R5 (3+1) UPG 48+ | \$7,790.00 | ES-1 | 36\% | \$4,985.60 | \$834.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$834.31 |
| 5 | HS6FM4006BT0 | VMAX400K 400GB FLASH R6(6+2) 1-95 | \$7,425.00 | ES-1 | 36\% | \$4,752.00 | \$1,113.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,113.75 |
| 5 | HS6FM4006BT1 | VMAX400K 400GB FLASH R6( $6+2$ ) 96-127 | \$5,830.00 | Es-1 | 36\% | \$3,731.20 | \$874.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$874.50 |
| 5 | HS6FM4006BT2 | VMAX400K 400GB FLASH R6(6+2) 128-191 | \$5,535.00 | ES-1 | 36\% | \$3,561.60 | \$834.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$834.75 $\$ 79575$ |
| 5 | HS6FM4006BT3 | VMAX400K 400GB FLASH R6(6+2) $192-255$ | \$5,305.00 | ES-1 | 36\% | $\$ 3,395.20$ | \$795.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 795.75$ $\$ 75600$ |
| 5 5 | HS6FM 4006 BT4 HS6FM4006BTUT0 |  | $\begin{array}{r}\$ 5,040.00 \\ \$ 10.39500 \\ \hline\end{array}$ | ES-1 | 36\% | $\$ 3,225.60$ $\$ 6652.80$ | \$ $\$ 756.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 756.00$ $\$ 1113.30$ |
| 5 | HS6FM4006BTUT1 | VMAX400K 400GB FLASHR6( $6+2$ )TAAUPG $32-47$ | \$ \$8,097.00 | Es-1 | 36\% | \$ $\$ 5,182.08$ | \$1, 8 \$67.19 | \$ $\$ 0.00$ | \$\$0.00 | \$0.00 $\$ 0.00$ | \$ $\$ 0.00$ | \$1,113.30 $\$ 867.19$ |
| 5 | HS6FM4006BTUT2 | VMAX400K 400GB FLASHR6(6+2)TAAUPG 48+ | \$7,790.00 | ES-1 | 36\% | \$4,985.60 | \$834.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$834.31 |
| 5 | HS6FM4006BUTO | VMAX400K 400GB FLASH R 6 ( $6+2$ ) UPG $1-31$ | \$10,395.00 | Es-1 | 36\% | \$6,652.80 | \$1,113.30 | \$0.00 | \$0.00 | \$0.00 | $\$ 0.00$ | \$1,113.30 |
| 5 | HS6FM4006BUT1 | VMAX400K 400GB FLASH R6( $6+2$ )UPG $32-47$ | \$8,097.00 | ES-1 | 36\% | \$5,182.08 | \$867.19 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$867.19 |
| 5 | HS6FM4006BUT2 | VMAX400K 400GB FLASH R6(6+2)UPG 48+ | \$7,790.00 | Es-1 | 36\% | \$4,985.60 | \$834.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$834.31 |
| 5 | HS6FM4007BTO | VMAX400K 400GB FLASH R 5 (7+1) 1-95 | \$7,425.00 | ES-1 | 36\% | \$4,752.00 | \$1,113.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,113.75 |
| 5 5 | HS6FM4007BT1 | VMAX400K 400GB FLASH R5(7+1) $96-127$ | \$5,830.00 | ES-1 | 36\% | \$3,731.20 | \$874.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 | HS6FM4007BT2 HS6FM4007BT3 | VMAX400K 400GB FLASH R5(7+1) 128 -191 | $\$ 5,565.00$ $\$ 5,305.00$ | ES-1 | $36 \%$ $36 \%$ | ${ }_{\$ 3,561.60}$ | \$834.75 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 834.75$ $\$ 795.75$ |
| 5 | HS6FM4007BT4 | VMAX400K 400GB FLASH R5 (7+1) $256+$ | \$5,040.00 | ES-1 | 36\% | \$3,225.60 | \$756.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$756.00 |
| 5 | HS6FM4007BTUT0 | VMAX400K 400GB FLASHR5(7+1)TAAUPG 1-31 | \$10,395.00 | ES-1 | 36\% | \$6,652.80 | \$1,113.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,113.30 |
| 5 | HS6FM4007BTUT1 | VMAX400K 400GB FLASHR5(7+1)TAAUPG 32-47 | \$8,097.00 | Es-1 | 36\% | \$5,182.08 | \$867.19 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$867.19 |
| 5 | HS6FM4007BTUT2 | VMAX400K 400GB FLASHR5(7+1) TAAUPG 48+ | \$7,790.00 | ES-1 | 36\% | \$4,985.60 | \$834.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$834.31 |
| 5 | HS6FM4007BUT0 | VMAX400K 400GB FLLSH R 5 (7+1) UPG 1-31 | \$10,395.00 | Es-1 | 36\% | \$6,652.80 | \$1,113.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,113.30 |
| 5 | HS6FM40078UT1 | VMAX400K 400GB FLASH R5(7+1) UPG 32-47 | \$8,097.00 | ES-1 | 36\% | \$5,182.08 | \$867.19 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$867.19 |
| 5 | HS6FM400FBTO | VMAX400K 400GB FLASH R5 7 (7+1) UPG $48+$ | \$77,425.00 | Es-1 | 36\% | \$4,752.00 | \$1,113.75 | \$0.00 | \$ $\$ 0.00$ | \$0.00 | \$0.00 | \$11113.75 |
| 5 | HS6FM400FBT1 | VMAX400K 400GB FLASH R6(14+2) 96-127 | \$5,830.00 | ES-1 | 36\% | \$3,731.20 | \$874.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$874.50 |
| 5 | HS6FM400FBT2 | VMAX400K 400GB FLASH R6(14+2) 128-191 | \$5,565.00 | ES-1 | 36\% | \$3,561.60 | \$834.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$834.75 |
| 5 | HS6FM400FBT3 | VMAX400K 400GB FLASH R6(14+2) 192-255 | \$5,305.00 | ES-1 | 36\% | \$3,395.20 | \$795.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$795.75 |










| BAND |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
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|  | SKU | DESCRIPTION | EMC LIST PRICE USD | CATEGORY CODE | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | LP MNT ANNUAL (PREMIUM) | LP MNT ANNUAL (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | RENEWAL |
| 5 | GF-BK80000EF | VMAX 450 FC BACKUP I/O FOR NAS CONV | \$9,555.00 | ES-AF | 17\% | \$7,930.65 | \$1,051.05 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,051.05 |
| 5 | GF-COMPRESSF | VMAX 450 HDW COMPRESSION FD UPG | \$0.00 | ES-AF | 17\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | GF-COMPRESSU | VMAX 450 HDW COMPRESSION UPG | \$0.00 | ES-AF | 17\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | GF-FE00008SU | VMAX 450 8SM 16G FICON UPG | \$20,250.00 | ES-AF | 17\% | \$16,807.50 | \$2,227.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,227.50 |
| 5 | GF-FE00008SUF | VMAX 450 8SM 16 GFICON Conv | \$68,660.00 | ES-AF | 17\% | \$56,987.80 | \$7,552.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$7,552.60 |
| 5 | GF-FE00080SU | VMAX 450 8MM 16G FICON UPG | \$9,295.00 | ES-AF | 17\% | \$7,714.85 | \$1,022.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,022.45 |
| 5 | GF-FE00080SUF | VMAX 450 8MM 16G FICON CONV | \$31,520.00 | ES-AF | 17\% | \$26,161.60 | \$3,467.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,467.20 |
| 5 | GF-FEOO200TCU | VMAX 450 2PT 10 GBE BASE T UPG | \$5,720.00 | ES-AF | 17\% | \$4,747.60 | \$629.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$629.20 |
| 5 | GF-FE00200TCUF | VMAX 4502 2PT 10 GBE BASE T CONV | \$10,010.00 | ES-AF | 17\% | \$8,308.30 | \$1,101.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,101.10 |
| 5 | GF-FE00200TOU | VMAX 4502 2PT 10 GBE OPTICAL UPG | \$5,460.00 | ES-AF | 17\% | \$4,531.80 | \$600.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$600.60 |
| 5 | GF-FE00400C4U | VMAX $4504 \mathrm{MM4} 4$ COPR GIGE UPG | \$2,575.00 | ES-AF | 17\% | \$2,137.25 | \$283.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$283.25 |
| 5 | GF-FE00400C4UF | VMAX 450 4MM4 COPR GIGE CONV | \$9,000.00 | ES-AF | 17\% | \$7,470.00 | \$990.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$990.00 |
| 5 | GF-FE00400CU | VMAX 450 4PT GBE BASE TUPG | \$5,200.00 | ES-AF | 17\% | \$4,316.00 | \$572.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$572.00 |
| 5 | GF-FE00400CUF | VMAX 450 4M GIGE COPPER CONV | \$9,100.00 | ES-AF | 17\% | \$7,553.00 | \$1,001.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,001.00 |
| 5 | GF-FE00400TOUF | VMAX 4504 MM 10 GIGE OPTICAL CONV | \$9,555.00 | ES-AF | 17\% | \$7,930.65 | \$1,051.05 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,051.05 |
| 5 | GF-FE00400TU | VMAX 450 4MM 10 GIGE UPG | \$4,745.00 | ES-AF | 17\% | \$3,938.35 | \$521.95 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$521.95 |
| 5 | GF-FE00400TUF | VMAX 450 4MM 10 GIGE CONV | \$16,600.00 | ES-AF | 17\% | \$13,778.00 | \$1,826.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,826.00 |
| 5 | GF-FE00400UF | VMAX 4504 M GIGE CONV | \$24,160.50 | ES-AF | 17\% | \$20,053.22 | \$2,657.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,657.66 |
| 5 | GF-FE00800TU | VMAX 450 8MM 10GIGE UPG | \$7,120.00 | ES-AF | 17\% | \$5,909.60 | \$783.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$783.20 |
| 5 | GF-FE00800TUF | VMAX 450 8MM 10GIGE CONV | \$24,920.00 | ES-AF | 17\% | \$20,683.60 | \$2,741.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,741.20 |
| 5 | GF-FE08000EU | VMAX 450 8SM 8 EG FIBRE UPG | \$5,380.00 | ES-AF | 17\% | \$4,465.40 | \$591.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$591.80 |
| 5 | GF-FE08000EUF | VMAX 450 8SM 8 G FIBRE CONV | \$18,250.00 | ES-AF | 17\% | \$15,147.50 | \$2,007.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,007.50 |
| 5 | GF-FE08000SU | VMAX 450 8SM 16G FC UPG | \$14,045.00 | ES-AF | 17\% | \$11,657.35 | \$1,544.95 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,544.95 |
| 5 | GF-FE08000SUF | VMAX 450 8SM 16 GFC CONV | \$32,410.00 | ES-AF | 17\% | \$26,900.30 | \$3,565.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,565.10 |
| 5 | GF-FE44000EUF | VMAX 450 4MM4SM 8 G FIBRE CONV | \$13,270.00 | ES-AF | 17\% | \$11,014.10 | \$1,459.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,459.70 |
| 5 | GF-FE62000UF | VMAX 450 6MM2SM 8 G FIBRE CONV | \$9,335.00 | ES-AF | 17\% | \$7,748.05 | \$1,026.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,026.85 |
| 5 | GF-FE80000EU | VMAX 450 8MM 8 G FIBRE UPG | \$2,690.00 | ES-AF | 17\% | \$2,232.70 | \$295.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$295.90 |
| 5 | GF-FE80000EUF | VMAX 450 8MM 8 GGIBRE CONV | \$8,285.00 | ES-AF | 17\% | \$6,876.55 | \$911.35 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$911.35 |
| 5 | GF-FE80000SU | VMAX 450 8MM 16G FC UPG | \$14,045.00 | ES-AF | 17\% | \$11,657.35 | \$1,544.95 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,544.95 |
| 5 | GF-FE80000SUF | VMAX 4508 MMM 16 GFC CONV | \$21,645.00 | ES-AF | 17\% | \$17,965.35 | \$2,380.95 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,380.95 |
| 5 | HF-BK40000EU | VMAX 850 FC BACKUP I/O FOR NAS UPG | \$5,460.00 | ES-AF | 17\% | \$4,531.80 | \$600.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$600.60 |
| 5 | HF-BK40000EUF | VMAX 850 FC BACKUP I/O FOR NAS CONV | \$9,555.00 | ES-AF | 17\% | \$7,930.65 | \$1,051.05 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,051.05 |
| 5 | HF-BK80000EF | VMAX 850 FC BACKUP I/O FOR NAS CONV | \$9,555.00 | ES-AF | 17\% | \$7,930.65 | \$1,051.05 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,051.05 |
| 5 | hF-COMPRESSF | VMAX 850 HDW COMPRESSION FD UPG | \$0.00 | ES-AF | 17\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | hF-COMPRESSU | VMAX 850 HDW COMPRESSION UPG | \$0.00 | ES-AF | 17\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | HF-FE00008SU | VMAX 850 8SM 16G FICON UPG | \$20,250.00 | ES-AF | 17\% | \$16,807.50 | \$2,227.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,227.50 |
| 5 | HF-FE00008SUF | VMAX 850 8SM 16 GFICON CONV | \$68,660.00 | ES-AF | 17\% | \$56,987.80 | \$7,552.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$7,552.60 |
| 5 | HF-FE00080SU | VMAX 850 8MM 16G FICON UPG | \$9,295.00 | ES-AF | 17\% | \$7,714.85 | \$1,022.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,022.45 |
| 5 | HF-FE00080SUF | VMAX 8508 MMM 16 GFICON CONV | \$31,520.00 | ES-AF | 17\% | \$26,161.60 | \$3,467.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,467.20 |
| 5 | HF-FE00200tCu | VMAX 850 2PT 10 GBE BASE T UPG | \$5,720.00 | ES-AF | 17\% | \$4,747.60 | \$629.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$629.20 |
| 5 | HF-FE00200TCUF | VMAX 8502 2PT 10 GBE BASE T CONV | \$10,010.00 | ES-AF | 17\% | \$8,308.30 | \$1,101.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,101.10 |
| 5 | HF-FE00200TOU | VMAX 850 2PT 10 GBE OPTICAL UPG | \$5,460.00 | ES-AF | 17\% | \$4,531.80 | \$600.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$600.60 |
| 5 | HF-FE00400C4U | VMAX 850 4MM4 4 COPR GIGE UPG | \$2,575.00 | ES-AF | 17\% | \$2,137.25 | \$283.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$283.25 |
| 5 | HF-FE00400C4UF | VMAX 850 4MM4 COPR GIGE CONV | \$9,000.00 | ES-AF | 17\% | \$7,470.00 | \$990.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$990.00 |
| 5 | HF-FE00400CU | VMAX 8504 4PT GBE BASE T UPG | \$5,200.00 | ES-AF | 17\% | \$4,36.00 | \$572.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$572.00 |
| 5 | HF-FEOO400CUF | VMAX 850 4M GIGE COPPER CONV | \$9,100.00 | ES-AF | 17\% | \$7,553.00 | \$1,001.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,001.00 |
| 5 | HF-FEEO400TOUF | VMAX 850 4MM 10 GIGE OPTICAL CONV VMAX 850 4MM 10 GIGE UPG | \$9,575.00 | ES-AF | 17\% | $\$ 7,930.65$ $\$ 3938.35$ | \$1,051.05 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$1,051.05 $\$ 521.95$ |
| 5 | ${ }_{\text {HF-FEOOU00TU }}^{\text {HF-FE00400TUF }}$ | VMAX 850 4MM 10 GIGE UPG | $\$ 4,745.00$ $\$ 16,60.00$ | ESS-AF | 17\% | \$3,938.35 $\$ 13,778.00$ | \$1,826.00 | \$0.00 | \$0.00 | $\$ 0.00$ $\$ 0.00$ | \$0.00 | \$1,826.00 |
| 5 | HF-FE00400UF | VMAX 850 4M GIGE CONV | \$24,160.50 | ES-AF | 17\% | \$20,053.22 | \$2,657.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,657.66 |
| 5 | HF-FE00800TU | VMAX 850 8MM 10GIGE UPG | \$7,120.00 | ES-AF | 17\% | \$5,909.60 | \$783.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$783.20 |
| 5 | HF-FE00800TUF | VMAX 850 8MM 10GIGE CONV | \$24,920.00 | ES-AF | 17\% | \$20,683.60 | \$2,741.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,741.20 |
| 5 | HF-FE08000EU | VMAX 850 8SM 8 GGFIBRE UPG | \$5,380.00 | ES-AF | 17\% | \$4,465.40 | \$591.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$591.80 |
|  | HF-FE08000EUF | VMAX 850 8SM 8 G FIBRE CONV | \$18,250.00 | ES-AF | 17\% | \$15,147.50 | \$2,007.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,007.50 |
| 5 | HF-FE08000SU | VMAX 850 8SM 16G FC UPG | \$14,045.00 | ES-AF | 17\% | \$11,657.35 | \$1,544.95 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,544.95 |
| 5 | HF-FE08000SUF | VMAX 850 8SM 16G FC CONV | \$32,410.00 | ES-AF | 17\% | \$26,900.30 | \$3,565.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,565.10 |
| 5 | HF-FE44000EUF | VMAX 850 4MM4SM 8 G FIBRE CONV | \$13,270.00 | ES-AF | 17\% | \$11,014.10 | \$1,459.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,459.70 |
| 5 | HF-FE62000UF | VMAX 850 6MM2SM 8 G FIBRE CONV | \$9,335.00 | ES-AF | 17\% | \$7,748.05 | \$1,026.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,026.85 |
| 5 | HF-FE80000EU | VMAX 850 8MM 8 GG FIBRE UPG | \$2,690.00 | ES-AF | 17\% | \$2,232.70 | \$295.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$295.90 |
| 5 | HF-FE80000EUF | VMAX 850 8MM 8 G FIBRE CONV | \$8,285.00 | ES-AF | 17\% | \$6,876.55 | \$911.35 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$911.35 |
| 5 | HF-FE80000SU | VMAX 850 8MM 16G FC UPG | \$14,045.00 | ES-AF | 17\% | \$11,657.35 | \$1,544.95 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,544.95 |
| 5 | HF-FE80000SUF | VMAX 8508 8MM 16 GGC CONV | \$21,645.00 | ES-AF | 17\% | \$17,965.35 | \$2,380.95 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,380.95 |
| 5 | JLCF3015T51 | VMAX 250 RAID5 (3+1) 15360GB | \$0.00 | ES-AF | 17\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | JLCF3015T51TU | VMAX 250 RAID5 (3+1) 153600 GB TAA UPG | \$0.00 | ES-AF | 17\% | \$0.00 | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |  |
| 5 5 | JLCF3015T51U | VMAX 250 RAIDS(3+1) 15360 GB UPG VMAX 250 RAIDG( $6+2) 15360 \mathrm{CB}$ | $\$ 0.00$ $\$ 0.00$ | ES-AF | 17\% | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 | $\$ 0.00$ $\$ 0.00$ |
| 5 | JLCF3015T61TU | VMAX 250 RAID6(6+2) 15360 GB TAA UPG | \$0.00 | ES-AF | 17\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | JLCF3015T61U | VMAX 250 RAID6(6+2) 15360 GB UPG | \$0.00 | ES-AF | 17\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | JLCF3015TS1 | VMAX 250 15360GB FLASH SPARE | \$0.00 | ES-AF | 17\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | JLCF3015TS1TU | VMAX 250 15360GB FLASH SPARE TAA UPG | \$0.00 | ES-AF | 17\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | JLCFF3015TST1U | VMAX 250 15360GB FLASH SPARE UPG | \$0.00 | ES-AF | 17\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | JLCF3192051 | VMAX 250 RAID5(3+1) 1920GB | \$0.00 | ES-AF | 17\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | JLCF3192051TU | VMAX 250 RAID5 (3+1) 1920GB TAA UPG VMAX 250 RAID $(3+1) 1920 \mathrm{~GB}$ UPG | $\$ 0.00$ $\$ 0.00$ | ES-AF | 17\% | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 |
| 5 | JLCF33920510 | VMAX 250 RAID5 (3+1) 1920 GB UPG VMAX 250 RAIDC $6+2)$ 1920GB | $\$ 0.00$ $\$ 0.00$ | ES-AF | 17\% | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$ ${ }_{\text {\$0.00 }}$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | JLCF3192061TU | VMAX 250 RAIDE(6+2) 1920 GB TAA UPG | \$0.00 | ES-AF | 17\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | JLCF3192061U | VMAX 250 RAID6(6+2) 1920GB UPG | \$0.00 | ES-AF | 17\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | JLCF31920S1 | VMAX 250 1920GB FLASH SPARE | \$0.00 | ES-AF | 17\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | JLCF31920S1TU | VMAX 250 1920GB FLASH SPARE TAA UPG | \$0.00 | ES-AF | 17\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | JLCF31920S1U | VMAX 250 1920GB FLASH SPARE UPG | \$0.00 | ES-AF | 17\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |


| BAND | SKU | description |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARranty upgrade net price |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{gathered} \text { EMC } \\ \text { LIST PRICE USD } \end{gathered}$ | $\begin{aligned} & \text { CATEGORY } \\ & \text { CODE } \end{aligned}$ | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | LP MNT ANNUAL (PREMIUM) | LP MNT ANNUAL (STANDARD) | $\begin{aligned} & \hline \text { LP MNT } \\ & \text { ANNUAL } \\ & \text { (BASIC) } \end{aligned}$ | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | RENEWAL |
| 5 | JLCF3384051 | VMAX 250 RAID5 (3+1) 3840GB | \$0.00 | ES-AF | 17\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | JLCF3384051TU | VMAX 250 RAID5 (3+1) 3840GB TAA UPG | \$0.00 | ES-AF | 17\% | \$0.00 | \$0.00 | \$0.00 | $\$ 0.00$ | \$0.00 | \$0.00 | \$0.00 |
| 5 | JLCF3384051U | VMAX 250 RAID5 ( $3+1$ ) 3840 GB UPG | \$0.00 | ES-AF | 17\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | JLCF3384061 | VMAX $250 \mathrm{RAID} 6(6+2)$ 3840GB | \$0.00 | ES-AF | 17\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | JLCF3384061TU | VMAX 250 RAIDE( $6+2$ ) 3840 GB TAA UPG | \$0.00 | ES-AF | 17\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | JLCF3384061U | VMAX 250 RAID6( $6+2$ ) 3840 GB UPG | \$0.00 | ES-AF | 17\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | JLCF33840S1 | VMAX 250 3840GB FLASH SPARE | \$0.00 | ES-AF | 17\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | JLCF33840S1TU | VMAX 2503840 GB FLASH SPARE TAA UPG | \$0.00 | ES-AF | 17\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | JLCF33840S1U | VMAX 250 3840GB FLASH SPARE UPG | \$0.00 | ES-AF | 17\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | JLCF3768051 | VMAX 250 RAID5 ( $3+1$ ) 7680GB | \$0.00 | ES-AF | 17\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | JLCF3768051TU | VMAX 250 RAID5 (3+1) 7680GB TAA UPG | \$0.00 | ES-AF | 17\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | JLCFF3768051U | VMAX 250 RAID $5(3+1) 7680 \mathrm{~GB}$ UPG | \$0.00 | ES-AF | 17\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | JLCF3768061 | VMAX 250 RAID6(6+2) 7680GB | \$0.00 | ES-AF | 17\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | JLCF3768061TU | VMAX 250 RAID6(6+2) 7680GB TAA UPG | \$0.00 | ES-AF | 17\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | JLCF3768061U | VMAX 250 RAID6( $6+2$ ) 7680GB UPG | \$0.00 | ES-AF | 17\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | JLCF37680S1 | VMAX 250 7680GB FLASH SPARE | \$0.00 | ES-AF | 17\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | JLCF37680S1TU | VMAX 250 7680GB FLASH SPARE TAA UPG | \$0.00 | ES-AF | 17\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | JLCF37680S1U | VMAX 250 7680GB FLASH SPARE UPG | \$0.00 | ES-AF | 17\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | JLCF396051 | VMAX 250 RAII5 (3+1) 960GB | \$0.00 | ES-AF | 17\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | JLCFF396051TU | VMAX 250 RAID5 (3+1) 960GB TAA UPG | \$0.00 | ES-AF | 17\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | JLCF396051U | VMAX 250 RAID5 ( $3+1$ ) 960GB UPG | \$0.00 | ES-AF | 17\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | JLCF396061 | VMAX 250 RAID6(6+2) 960GB | \$0.00 | ES-AF | 17\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | JLCF396061TU | VMAX 250 RAID6( $6+2$ ) 960GB TAA UPG | \$0.00 | ES-AF | 17\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | JLCF396061U | VMAX 250 RAID6(6+2) 960GB UPG | \$0.00 | ES-AF | 17\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | JLCF3960S 1 | VMAX 2509600 GB FLASH SPARE | \$0.00 | ES-AF | 17\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | JLCF3960S1TU | VMAX 2509600 GB FLASH SPARE TAA UPG | \$0.00 | ES-AF | 17\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | JLCF3960S1U | VMAX 250960 GB FLASH SPARE UPG | \$0.00 | ES-AF | 17\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | KL6F3192078 | VMAX 450F RAID5(7+1) 1.9208 13TB | \$178,915.00 | ES-AF | 17\% | \$148,499.45 | \$19,680.65 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$19,680.65 |
| 5 | KL6F3192078TU | VMAX 450F RAID5 (7+1) 1.92 Q 813 TBB TAA UPG | \$214,700.00 | ES-AF | 17\% | \$178,201.00 | \$23,617.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$23,617.00 |
| 5 | KL6F3192078U | VMAX 450F RAID5 ( $7+1$ ) 1.92 O 813 13TB UPG | \$214,700.00 | ES-AF | 17\% | \$178,201.00 | \$23,617.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$23,617.00 |
| 5 | KL6F31920F16 | VMAX 450F RAID6(14+2) 1.92 O 16 26TB | \$357,830.00 | ES-AF | 17\% | \$296,998.90 | \$39,361.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$39,361.30 |
| 5 | KL6F31920F16TU | VMAX 450F RAID6(14+2) $1.92 \mathrm{Q16}$ 26TB TAAUP | \$429,395.00 | ES-AF | 17\% | \$356,397.85 | \$47,233.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$47,233.45 |
| 5 | KL6F31920F16U | VMAX 450F RAIDG(14+2) 1.92 Q 16 26TB UPG | \$429,395.00 | ES-AF | 17\% | \$356,397.85 | \$47,233.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$47,233.45 |
| 5 | KL6F31920S1 | VMAX AF 1920GB FLASH SPARE | \$0.00 | ES-AF | 17\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | KL6F31920S1TU | VMAX AF 1920GB FLASH SPARE TAA UPG | \$0.00 | ES-AF | 17\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | KL6F31920S1U | VMAX AF 1920GB FLASH SPARE UPG | \$0.00 | ES-AF | 17\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | KL6F3384078 | VMAX 450F RAID5 7 ( 71 ) 3.840826 26 | \$357,830.00 | ES-AF | 17\% | \$296,998.90 | \$39,361.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$39,361.30 |
| 5 | KL6F3384078TU | VMAX 450F RAID5 (7+1) 3.840826 26TB TAA UPG | \$429,395.00 | ES-AF | 17\% | \$356,397.85 | \$47,233.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$47,233.45 |
| 5 | KL6F3384078U | VMAX 450F RAID5 ( $7+1$ ) 3.84 Q 826 TB UPG | \$429,395.00 | ES-AF | 17\% | \$356,397.85 | \$47,233.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$47,233.45 |
| 5 | KL6F33840F16 | VMAX 450F RAID6(14+2) 3.84016 52TB | \$729,425.00 | ES-AF | 17\% | \$605,422.75 | \$80,236.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$80,236.75 |
| 5 | KL6F33840F16TU | VMAX 450F RAID6(14+2) 3.84016 52TB TAAUP | \$875,315.00 | ES-AF | 17\% | \$726,511.45 | \$96,284.65 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$96,284.65 |
| 5 | KL6F33840F16U | VMAX 450F RAIDE(14+2) 3.84016 52TB UPG | \$875,315.00 | ES-AF | 17\% | \$726,511.45 | \$96,284.65 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$96,284.65 |
| 5 | KL6F33840S1 | VMAX AF 3840GB FLASH SPARE | \$0.00 | ES-AF | 17\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | KL6F33840S1TU | VMAX AF 3840GB FLASH SPARE TAA UPG | \$0.00 | ES-AF | 17\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | KL6F33840S1U | VMAX AF 3840GB FLASH SPARE UPG | \$0.00 | ES-AF | 17\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | KL6F3960F16 | VMAX 450F RAID6(14+2) .96Q16 13TB | \$178,915.00 | ES-AF | 17\% | \$148,499.45 | \$19,680.65 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$19,680.65 |
| 5 | KL6F3960F16TU | VMAX 450F RAIDC(14+2) . 96 Q16 13TB TAA UP | \$214,700.00 | ES-AF | 17\% | \$178,201.00 | \$23,617.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$23,617.00 |
| 5 | KL6F3960F16U | VMAX 450F RAID6 (14+2) .96Q16 13TB UPG | \$214,700.00 | ES-AF | 17\% | \$178,201.00 | \$23,617.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$23,617.00 |
| 5 | KL6F3960S1 | VMAX AF 960GB FLASH SPARE | \$0.00 | ES-AF | 17\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | KL6F3960S1TU | VMAX AF 960GB FLASH SPARE TAA UPG | \$0.00 | ES-AF | 17\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | KL6F3960S1U | VMAX AF 960GB FLASH SPARE UPG | \$0.00 | ES-AF | 17\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | KML6F3192078 | VMAX MF 450 F RAID5 ( $7+1$ ) 1.92 Q 8 13TB | \$175,250.00 | ES-AF | 17\% | \$145,457.50 | \$19,277.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$19,277.50 |
| 5 | KML6F3192078TU | VMAX MF450F R 5 (7+1) 1.92 A 813 TB TAA UPG | \$210,300.00 | ES-AF | 17\% | \$174,549.00 | \$23,133.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$23,133.00 |
| 5 | KML6F3192078U | VMAX MF 450F RAID (7+1) 1.9208 13TB UPG | \$210,300.00 | ES-AF | 17\% | \$174,549.00 | \$23,133.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$23,133.00 |
| 5 | KML6F31920F16 | VMAX MF 450F RAID6(14+2) $1.92 \mathrm{Q16}$ 26TB | \$350,500.00 | ES-AF | 17\% | \$290,915.00 | \$38,555.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$38,555.00 |
| 5 | KML6F31920F16TU | VMAX MF450F R6(14+2) $1.92 \mathrm{C16} 26$ TB TAA UP | \$420,600.00 | ES-AF | 17\% | \$349,098.00 | \$46,266.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$46,266.00 |
| 5 | KML6F31920F16U | VMAX MF 450F RAIDE(14+2) $1.92 \mathrm{Q16}$ 26TB UP | \$420,600.00 | ES-AF | 17\% | \$349,098.00 | \$46,266.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$46,266.00 |
| 5 | KML6F3384078 | VMAX MF 450F RAID5 (7+1) 3.84Q8 26TB | \$350,500.00 | ES-AF | 17\% | \$290,915.00 | \$38,555.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$38,555.00 |
| 5 | KML6F3384078TU | VMAX MF450F R R (7+1) 3.84 Q 826 26TB TAA UPG | \$420,600.00 | ES-AF | 17\% | \$349,098.00 | \$46,266.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 | KML6F3384078U | VMAX MF 450F RAID5(7+1) 3.84Q8 26TB UPG VMAX MF 450F RAID6(14+2) 3.8401652 TB | \$420,600.00 | ES-AF | 17\% | $\$ 349,098.00$ $\$ 593018.40$ | \$46,266.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 46,266.00$ $\$ 78592.80$ |
| 5 5 | KML6F33840F16 | VMAX MF 450F RAID6(14+2) 3.84Q16 52TB | \$714,480.00 | ES-AF | 17\% | \$593,018.40 | $\$ 78.592 .80$ $\$ 94640$ | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$ $\$ 98.592 .80$ |
| 5 | KML6F33840F16TU |  | \$860,370.00 $\$ 860,370.00$ | ES-AF | 17\% $17 \%$ | \$714,107.10 $\$ 714,107.10$ | \$994,640.70 | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$944,640.70 |
| 5 | KML6F3960F16 | VMAX MF 450F RAID6(14+2).96016 13TB | \$175,250.00 | ES-AF | 17\% | \$145,457.50 | \$19,277.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$19,277.50 |
| 5 | KML6F3960F16TU | VMAX MF450F R6(14+2) .96Q16 13TB TAA UP | \$210,300.00 | ES-AF | 17\% | \$174,549.00 | \$23,133.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$23,133.00 |
| 5 | KML6F3960F16U | VMAX MF 450F RAID6(14+2) . 96 Q 16 13TB UPG | \$210,300.00 | ES-AF | 17\% | \$174,549.00 | \$23,133.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$23,133.00 |
| 5 | KMXL6F3192078 | VMAX MF 450FX RAID5(7+1) 1.920813 TB | \$242,380.00 | ES-AF | 17\% | \$201,175.40 | \$26,661.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$26,661.80 |
| 5 | KMXL6F3192078TU | VMAX MF450FX R5( $7+1$ ) 1.92 Q 813 18 TAA UPG | \$290,850.00 | ES-AF | 17\% | \$241,405.50 | \$31,993.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$31,993.50 |
| 5 | KMXL6F3192078U | VMAX MF 450FX RAID5 (7+1) 1.92 Q8 13TB UPG | \$290,850.00 | ES-AF | 17\% | \$241,405.50 | \$31,993.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$31,993.50 |
| 5 | KMXL6F31920F16 | VMAX MF 450 FX R RAID6( $14+2$ ) $1.92 \mathrm{Q16}$ 26TB | \$484,760.00 | ES-AF | 17\% | \$402,350.80 | \$53,323.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$53,323.60 |
| 5 | KMXL6F31920F16TU | VMAX MF4500X R6(14+2) 1.92 216 26TB TA AU | \$581,705.00 | ES-AF | 17\% | \$482,815.15 | \$63,987.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$63,987.55 |
| 5 | KMXL6F31920F16U | VMAX MF 450FX RAID6(14+2) 1.92 Q16 26TB U | \$581,705.00 | ES-AF | 17\% | \$482,815.15 | $\$ 63,987.55$ <br> $\$ 53$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |  |
| 5 | KMXL6F3384078 | VMAX MF 450FX RAID5(7+1) 3.84Q8 26TB VMAX MF450FX R5(7+1) 3.84Q8 26TB TAA UPG | \$484,760.00 $\$ 581,705.00$ | ES-AF | 17\% | \$402,350.80 \$482,815.15 | $\$ 53,323.60$ $\$ 63,987.55$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 53,323.60$ $\$ 63,987.55$ |
| 5 | KMXL6F3384078U | VMAX MF 450FX RAID5 (7+1) 3.84 Q 826 TB UPG | \$581,705.00 | ES-AF | 17\% | \$482,815.15 | \$63,987.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$63,987.55 |
| 5 | KMXL6F33840F16 | VMAX MF 450FX RAID6(14+2) $3.84 \mathrm{Q16} 52 \mathrm{~TB}$ | \$998,610.00 | ES-AF | 17\% | \$828,846.30 | \$109,847.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$109,847.10 |
| 5 | kMXL6F33840F16TU | VMAX MF450FX R6(14+2) $3.84 \mathrm{Q16} 52 \mathrm{~TB} \mathrm{TAAU}$ | \$1,200,680.00 | ES-AF | 17\% | \$996,564.40 | \$132,074.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$132,074.80 |
| 5 | KMXL6F33840F16U | VMAX MF 450FX RAID6 (14+2) $3.84 \mathrm{Q16} 52 \mathrm{5TB}$ U | \$1,200,680.00 | ES-AF | 17\% | \$996,564.40 | \$132,074.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$132,074.80 |
| 5 | KMXLLFF3960F16 | VMAX MF 450FX RAID6(14+2) . 960161313 TB | \$242,380.00 | ES-AF | 17\% | \$201, 175.40 | \$26,661.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$26,661.80 |
| 5 | KMXL6F3960F16TU | VMAX MF450FX R6(14+2) . 96 Q 16 13TB TAA UP | \$290,850.00 | ES-AF | 17\% | \$241,405.50 | \$31,993.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$31,993.50 |



| BAND |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SKU | dESCRIPTION | EMC LIST PRICE USD | category CODE | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | $\begin{gathered} \text { LPMNT } \\ \text { ANNUAL } \\ \text { (PREMIUM) } \end{gathered}$ | LP MNT ANNUAL (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | RENEWAL |
| 5 | VB1-450F-1TB-4R57 | VBRICK1 450F 1TB 4RAID5(7+1) | \$1,120,020.00 | ES-AF | 17\% | \$929,616.60 | \$123,202.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$123,202.20 |
| 5 | VB1-450F-2TB-2R57 | VBRICK1 450F 2TB RAID5 $(7+1)$ | \$2,020,020.00 | ES-AF | 17\% | \$1,676,616.60 | \$222,202.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$222,202.20 |
| 5 | VB1-450F-2TB-2R614 | VBRICK1 450F 2TB RAIDE(14+2) | \$2,020,020.00 | ES-AF | 17\% | \$1,676,616.60 | \$222,202.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$222,202.20 |
| 5 | VB1-450F-2TB-4R57 | VBRICK1 450F 2TB 4RAID5(7+1) | \$2,020,020.00 | ES-AF | 17\% | \$1,676,616.60 | \$222,202.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$222,202.20 |
| 5 | VB1-450X-1TB-2R57 | VBRICK1 450FX 1TB RAID5(7+1) | \$1,393,705.00 | ES-AF | 17\% | \$1,156,775.15 | \$153,307.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$153,307.55 |
| 5 | VB1-450X-1TB-2R614 | VBRICK1 450FX 1 1tB RAID6( $14+2$ ) | \$1,393,705.00 | ES-AF | 17\% | \$1,156,775.15 | \$153,307.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$153,307.55 |
| 5 | VB1-450X-1TB-4R57 | VBRICK1 450FX 1 1TB 4RAID5(7+1) | \$1,393,705.00 | ES-AF | 17\% | \$1,156,775.15 | \$153,307.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$153,307.55 |
| 5 | VB1-450X-2TB-2R57 | VBRICK1 450FX 2TB RAID5(7+1) | \$2,293,705.00 | ES-AF | 17\% | \$1,903,775.15 | \$252,307.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$252,307.55 |
| 5 | VB1-450X-2TB-2R614 | VBRICK1 450FX 2TB RAID6( $14+2$ ) | \$2,293,705.00 | ES-AF | 17\% | \$1,903,775.15 | \$252,307.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$252,307.55 |
| 5 | VB1-450X-2TB-4R57 | VBRICK1 450FX 2TB 4RAID5(7+1) | \$2,293,705.00 | ES-AF | 17\% | \$1,903,775.15 | \$252,307.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$252,307.55 |
| 5 | VB1-850F-1TB-2R57 | VBRICK1 850F 1 TB RAID5( $7+1$ ) | \$1,250,000.00 | ES-AF | 17\% | \$1,037,500.00 | \$137,500.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$137,500.00 |
| 5 | VB1-850F-1TB-2R614 | VBRICK1 850F 1TB RAID6(14+2) | \$1,250,000.00 | ES-AF | 17\% | \$1,037,500.00 | \$137,500.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$137,500.00 |
| 5 | VB1-850F-1TB-4R57 | VBRICK1 850F 1TB 4RAID5(7+1) | \$1,250,000.00 | ES-AF | 17\% | \$1,077,500.00 | \$137,500.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$137,500.00 |
| 5 | VB1-850F-2TB-2R57 | VBRICK1 850F 2TB RAID5(7+1) | \$2,150,000.00 | ES-AF | 17\% | \$1,784,500.00 | \$236,500.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$236,500.00 |
| 5 | VB1-850F-2TB-2R614 | VBRICK1 850F 2TB RAID6(14+2) | \$2,150,000.00 | ES-AF | 17\% | \$1,784,500.00 | \$236,500.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$236,500.00 |
| 5 | VB1-850F-2TB-4R57 | VBRICK1 850F 2TB 4RAID5(7+1) | \$2,150,000.00 | ES-AF | 17\% | \$1,784,500.00 | \$236,500.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$236,500.00 |
| 5 | VB1-850X-1TB-2R57 | VBRICK1 850FX 1TB RAIDS(7+1) | \$1,525,600.00 | ES-AF | 17\% | \$1,266,248.00 | \$167,816.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$167,816.00 |
| 5 | VB1-850X-1TB-2R614 | VBRICK1 850FX 1 1B RAID6( $14+2$ ) | \$1,525,600.00 | ES-AF | 17\% | \$1,266,248.00 | \$167,816.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$167,816.00 |
| 5 | VB1-850X-1TB-4R57 | VBRICK1 850FX 1TB 4RAID5(7+1) | \$1,525,600.00 | ES-AF | 17\% | \$1,266,248.00 | \$167,816.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$167,816.00 |
| 5 | VB1-850X-2TB-2R57 | VBRICK1 850FX 2TB RAID5( $7+1$ ) | \$2,425,600.00 | ES-AF | 17\% | \$2,013,248.00 | \$266,816.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$266,816.00 |
| 5 | VB1-850X-2TB-2R614 | VBRICK1 850FX 2TB RAID6(14+2) | \$2,425,600.00 | ES-AF | 17\% | \$2,013,248.00 | \$266,816.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$266,816.00 |
| 5 | VB1-850X-2TB-4R57 | VBRICK1 850FX 2TB 4RAID5(7+1) | \$2,425,600.00 | ES-AF | 17\% | \$2,013,248.00 | \$266,816.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$266,816.00 |
| 5 | VB2-450F-1TB-2R57 | VBRICK2 450F 1 TB RAID5 ( $7+1$ ) | \$1,120,020.00 | ES-AF | 17\% | \$929,616.60 | \$123,202.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$123,202.20 |
| 5 | VB2-450F-1TB-2R57U | VBRICK2 450F 1TB RAID5(7+1) UPG | \$1,341,650.00 | ES-AF | 17\% | \$1,113,569.50 | \$147,581.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$147,581.50 |
| 5 | VB2-450F-1TB-2R614 | VBRICK2 450F 1TB RAID6(14+2) | \$1,120,020.00 | ES-AF | 17\% | \$929,616.60 | \$123,202.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$123,202.20 |
| 5 | VB2-450F-1TB-2R64U | VBRICK2 450F 1TB RAIDE( $14+2$ ) UPG | \$1,341,650.00 | ES-AF | 17\% | \$1,113,569.50 | \$147,581.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$177,581.50 |
| 5 | VB2-450F-1TB-4R57 | VBRICK2 450F 1TB 4RAIDS(7+1) | \$1,120,020.00 | ES-AF | 17\% | \$929,616.60 | \$123,202.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$123,202.20 |
| 5 | VB2-450F-1TB-4R57U | VBRICK2 450F 1TB 4RAID5(7+1) UPG | \$1,341,650.00 | ES-AF | 17\% | \$1,113,569.50 | \$147,581.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$147.581.50 |
| 5 | VB2-450F-2TB-2R57 | VBRICK2 450F 2TB RAID5( $7+1$ ) | \$2,020,020.00 | ES-AF | 17\% | \$1,676,616.60 | \$222,202.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$222,202.20 |
| 5 | VB2-450F-2TB-2R57U | VBRICK2 450F 2TB RAID5(7+1) UPG | \$2,421,650.00 | ES-AF | 17\% | \$2,009,969.50 | \$266,381.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$266,381.50 |
| 5 | VB2-450F-2TB-2R614 | VBRICK2 450F 2TB RAID6(14+2) | \$2,020,020.00 | ES-AF | 17\% | \$1,676,616.60 | \$222, 202.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$222,202.20 |
| 5 | VB2-450F-2TB-2R64U | VBRICK2 450F 2TB RAID6(14+2) UPG | \$2,421,650.00 | ES-AF | 17\% | \$2,009,969.50 | \$266,381.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$266,381.50 |
| 5 | VB2-450F-2TB-4R57 | VBRICK2 450F 2TB 4RAID5(7+1) | \$2,020,020.00 | ES-AF | 17\% | \$1,676,616.60 | \$222,202.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$222,202.20 |
| 5 | VB2-450F-2TB-4R57U | VBRICK2 450F 2TB 4RAID (7+1) UPG | \$2,421,650.00 | ES-AF | 17\% | \$2,009,969.50 | \$266,381.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$266,381.50 |
| 5 | VB2-450X-1TB-2R57 | VBRICK2 450FX 1TB RAID5(7+1) | \$1,393,705.00 | ES-AF | 17\% | \$1,156,775.15 | \$153,307.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$153,307.55 |
| 5 | VB2-450X-1TB-2R57U | VBRICK2 450FX 1 TB RAID5( $7+1$ ) UPG | \$1,666,835.00 | ES-AF | 17\% | \$1,383,473.05 | \$183,351.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$183,351.85 |
| 5 | VB2-450X-1TB-2R614 | VBRICK2 450FX 1 1TB RAID6( $14+2$ ) | \$1,393,705.00 | ES-AF | 17\% | \$1,156,775.15 | \$153,307.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$153,307.55 |
| 5 | VB2-450X-1TB-2R64U | VBRICK2 450FX 1TB RAIDE(14+2) UPG | \$1,666,835.00 | ES-AF | 17\% | \$1,383,473.05 | \$183,351.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$183,351.85 |
| 5 | VB2-450X-1TB-4R57 | VBRICK2 450FX 1TB 4RAID5 (7+1) | \$1,393,705.00 | ES-AF | 17\% | \$1,156,775.15 | \$153,307.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$153,307.55 |
| 5 | VB2-450X-1TB-4R57U | VBRICK2 450FX 1TB 4RAID5(7+1) UPG | \$1,666,835.00 | ES-AF | 17\% | \$1,383,473.05 | \$183,351.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$183,351.85 |
| 5 5 | VB2-450X-2TB-2R57 VB2-450X-2TB-2R57U | VBRICK2 450FX 2TB RAID55(7+1) VBRICK2 450FX 2 TB RAID $7+1)$ UPG | $\$ 2,293,705.00$ $\$ 2.74683500$ | ES-AF | 17\% | \$1,903,775.15 | $\$ 252,307.55$ $\$ 30215185$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 252,307.55$ $\$ 30215185$ |
| 5 | VB2-450X-2TB-2R57U | VBRICK2 450FX 2TB RAID5(7+1) UPG | \$2,746,835.00 | ES-AF | 17\% | \$2,279,873.05 | \$302,151.85 | \$0.00 | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 302,151.85$ $\$ 252,307.55$ |
| 5 5 | VB2-450X-2TB-2R614 VB2-450X-2TB-2R64U | VBRICK2 450FX 2TB RAIDC(14+2) | \$2,293,705.00 | ES-AF | 17\% | \$1,903,775.15 | \$252,307.55 $\$ 302,151.85$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$252,307.55 $\$ 302,151.85$ |
| 5 | VB2-450X-2TB-4R57 | VBRICK2 450FX 2TB 4RAID5(7+1) | \$2,293,705.00 | ES-AF | 17\% | \$1,903,775.15 | \$252,307.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$252,307.55 |
| 5 | VB2-450X-2TB-4R57U | VBRICK2 450FX 2TB 4RAID5(7+1) UPG | \$2,746,835.00 | ES-AF | 17\% | \$2,279,873.05 | \$302,151.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$302,151.85 |
| 5 | VB2-45TF-1TB-2R57U | VBRICK2 450F 1TB RAID5(7+1) TAA UPG | \$1,341,650.00 | ES-AF | 17\% | \$1,113,569.50 | \$147,581.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$147,581.50 |
| 5 | VB2-45TF-1TB-2R64U | VBRICK2 450F 1TB RAID6(14+2) TAA UPG | \$1,341,650.00 | ES-AF | 17\% | \$1,113,569.50 | \$147,581.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$147,581.50 |
|  | VB2-45TF-1TB-4R57U | VBRICK2 450F 1TB 4RAID5(7+1) TAA UPG | \$1,341,650.00 | ES-AF | 17\% | \$1,113,569.50 | \$147,581.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$147,581.50 |
| 5 | VB2-45TF-2TB-2R57U | VBRICK2 450F 2TB RAID5(7+1) TAA UPG | \$2,421,650.00 | ES-AF | 17\% | \$2,009,969.50 | \$266,381.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$266,381.50 |
| 5 | VB2-45TF-2TB-2R64U | VBRICK2 450F 2TB RAID6(14+2) TAA UPG | \$2,421,650.00 | ES-AF | 17\% | \$2,009,969.50 | \$266,381.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$266,381.50 |
| 5 | VB2-45TF-2TB-4R57U | VBRICK2 450F 2TB 4RAID5(7+1) TAA UPG | \$2,421,650.00 | ES-AF | 17\% | \$2,009,969.50 | \$266,381.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$266,381.50 |
| 5 | VB2-45TX-1TB-2R57U | VBRICK2 450FX 1 TB RAID5(7+1) TAA UPG | \$1,666,835.00 | ES-AF | 17\% | \$1,383,473.05 | \$183,351.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$183,351.85 |
| 5 | VB2-45TX-1TB-2R64U | VBRICK2 450FX 1TB RAIDE(14+2) TAA UPG | \$1,666,835.00 | ES-AF | 17\% | \$1,383,473.05 | \$183,351.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$183,351.85 |
| 5 | VB2-45TX-1TB-4R57U | VBRICK2 450FX 1TB 4RAID5(7+1) TAA UPG | \$1,666,835.00 | ES-AF | 17\% | \$1,383,473.05 | \$183,351.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$183,351.85 |
| 5 | VB2-45TX-2TB-2R57U | VBRICK2 450FX 2TB RAID5(7+1) TAA UPG | \$2,746,835.00 | ES-AF | 17\% | \$2,279,873.05 | \$302,151.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$302,151.85 |
| 5 | VB2-45TX-2TB-2R64U | VBRICK2 450FX 2TB RAID6(14+2) TAA UPG | \$2,746,835.00 | ES-AF | 17\% | \$2,279,873.05 | \$302,151.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$302,151.85 |
| 5 | VB2-45TX-2TB-4R57U | VBRICK2 450FX 2TB 4RAID5(7+1) TAA UPG | \$2,746,835.00 | ES-AF | 17\% | \$2,279,873.05 | \$302,151.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$302,151.85 |
| 5 | VB2-850F-1TB-2R57 | VBRICK2 850F 1 TB RAID5( $7+1$ ) | \$1,250,000.00 | ES-AF | 17\% | \$1,037,500.00 | \$137,500.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$137,500.00 |
| 5 | VB2-850F-1TB-2R57U | VBRICK2 850F 1TB RAID5(7+1) UPG | \$1,500,000.00 | ES-AF | 17\% | \$1,245,000.00 | \$165,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$165,000.00 |
| 5 | VB2-850F-1TB-2R614 | VBRICK2 850F 1TB RAID6(14+2) | \$1,250,000.00 | ES-AF | 17\% | \$1,037,500.00 | \$137,500.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$137,500.00 |
| 5 | VB2-850F-1TB-2R64U | VBRICK2 850F 1TB RAIDE(14+2) UPG | \$1,500,000.00 | ES-AF | 17\% | \$1,245,000.00 | \$165,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$165,000.00 |
| 5 | VB2-850F-1TB-4R57 | VBRICK2 850F 1TB 4RAID5(7+1) | \$1,250,000.00 | ES-AF | 17\% | \$1,037,500.00 | \$137,500.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$137,500.00 |
| 5 | VB2-850F-1TB-4R57U | VBRICK2 850F 1TB 4RAID5(7+1) UPG | \$1,500,000.00 | ES-AF | 17\% | \$1,245,000.00 | \$165,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$165,000.00 |
| 5 | VB2-850F-2TB-2R57 | VBRICK2 850F 2TB RAID5 ( $7+1$ ) | \$2,150,000.00 | ES-AF | 17\% | \$1,784,500.00 | \$236,500.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$236,500.00 |
| 5 | VB2-850F-2TB-2R57U | VBRICK2 850F 2TB RAID5(7+1) UPG | \$2,580,000.00 | ES-AF | 17\% | \$2,141,400.00 | \$283,800.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$283,800.00 |
| 5 | VB2-850F-2TB-2R614 | VBRICK2 850F 2TB RAID6(14+2) | \$2,150,000.00 | ES-AF | 17\% | \$1,784,500.00 | \$236,500.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$236,500.00 |
| 5 | VB2-850F-2TB-2R64U | VBRICK2 850F 2TB RAID6(14+2) UPG | \$2,580,000.00 | ES-AF | 17\% | \$2,141,400.00 | \$283,800.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$283,800.00 |
| 5 | VB2-850F-2TB-4R57 | VBRICK2 850F 2TB 4RAID5(7+1) | \$2,150,000.00 | ES-AF | 17\% | \$1,784,500.00 | \$236,500.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$236,500.00 |
| 5 | VB2-850F-2TB-4R57U | VBRICK2 850F 2TB 4RAID5(7+1) UPG | \$2,580,000.00 | ES-AF | 17\% | \$2,141,400.00 | \$283,800.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$283,800.00 |
| 5 | VB2-850X-1TB-2R57 | VBRICK2 850FX 1TB RAID55 $(7+1)$ VBRICK2 850 FX 1TB RAID $7+1)$ UPG | \$1,525,600.00 | ES-AF | 17\% | \$1,266,248.00 | \$167.816.00 | \$0.00 | \$0.00 | \$9.00 | \$0.00 | $\$ 167,816.00$ $\$ 20137920$ |
| 5 | VB2-850X-1TB-2R57U | VBRICK2 850FX 1TB RAID55(7+1) UPG | \$1,830,720.00 | ES-AF | 17\% | \$1,519,497.60 | \$201,379.20 | \$0.00 | \$0.00 | \$9.00 | \$0.00 | \$201,379.20 |
| 5 | VB2-850X-1TB-2R64U | VBRICK2 850FX 1 1TB RAIDE( $14+2$ ) UPG | \$1,830,720.00 | ES-AF | 17\% | \$1,519,497.60 | \$201,379.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$201,379.20 |
| 5 | VB2-850X-1TB-4R57 | VBRICK2 850FX 1TB 4RAID5(7+1) | \$1,525,600.00 | ES-AF | 17\% | \$1,266,248.00 | \$167,816.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$167,816.00 |
| 5 | VB2-850X-1TB-4R57U | VBRICK2 850FX 1TB 4RAID5(7+1) UPG | \$1,830,720.00 | ES-AF | 17\% | \$1,519,497.60 | \$201,379.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$201,379.20 |
| 5 | VB2-850X-2TB-2R57 | VBRICK2 850FX 2TB RAID5(7+1) | \$2,425,600.00 | ES-AF | 17\% | \$2,013,248.00 | \$266,816.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$266,816.00 |
| 5 | VB2-850X-2TB-2R57U | VBRICK2 850FX 2TB RAID5(7+1) UPG | \$2,910,720.00 | ES-AF | 17\% | \$2,415,897.60 | \$320,179.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$320,179.20 |
| 5 | VB2-850X-2TB-2R614 | VBRICK2 850FX 2TB RAID6(14+2) VBRICK2 850FX 2 TB RAIDC( $14+2)$ UPG | \$2,425,600.00 | ES-AF | 17\% | \$2,013,248.00 | \$266,816.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$266,816.00 |
| 5 | VB2-850X-2TB-2R64U | VBRICK2 850FX 2TB RAID6(14+2) UPG | \$2,910,720.00 | ES-AF | 17\% | \$2,415,897.60 | \$320,179.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$320,179.20 |




| BAND |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SKU | dESCRIPTION | EMC LIST PRICE USD | CATEGORY CODE | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | $\begin{gathered} \text { LP MNT } \\ \text { ANNUAL } \\ \text { (PREMIUM) } \\ \hline \end{gathered}$ | LP MNT ANNUAL (STANDARD) (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | RENEWAL |
| 5 | VB5-850F-1TB-2R614 | VBRICK5 850F 1TB RAID6(14+2) | \$1,250,000.00 | ES-AF | 17\% | \$1,037,500.00 | \$137,500.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$137,500.00 |
| 5 | VB5-850F-1TB-2R64U | VBRICK5 850F 1TB RAID6(14+2) UPG | \$1,500,000.00 | ES-AF | 17\% | \$1,245,000.00 | \$165,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$165,000.00 |
| 5 | VB5-850F-1TB-4R57 | VBRICK5 850F 1TB 4RAID5(7+1) | \$1,250,000.00 | ES-AF | 17\% | \$1,037,500.00 | \$137,500.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$137,500.00 |
| 5 | VB5-850F-1TB-4R57U | VBRICK5 850F 1TB 4RAID5(7+1) UPG | \$1,500,000.00 | ES-AF | 17\% | \$1,245,000.00 | \$165,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$165,000.00 |
| 5 | VB5-850F-2TB-2R57 | VBRICK5 850F 2TB RAID5( $7+1$ ) | \$2,150,000.00 | ES-AF | 17\% | \$1,784,500.00 | \$236,500.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$236,500.00 |
| 5 | VB5-850F-2TB-2R57U | VBRICK5 850F 2TB RAID5(7+1) UPG | \$2,580,000.00 | ES-AF | 17\% | \$2,141,400.00 | \$283,800.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$283,800.00 |
| 5 | VB5-850F-2TB-2R614 | VBRICK5 850F 2TB RAID6(14+2) | \$2,150,000.00 | ES-AF | 17\% | \$1,784,500.00 | \$236,500.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$236,500.00 |
| 5 | VBB--550F-2TB-2R64U | VBRICK5 850F 2TB RAIDE(14+2) UPG | \$2,580,000.00 | ES-AF | 17\% | \$2,141,400.00 | \$283,800.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$283,800.00 |
| 5 | VB5-850F-2TB-4R57 | VBRICK5 850F 2TB 4RAID5(7+1) | \$2,150,000.00 | ES-AF | 17\% | \$1,784,500.00 | \$236,500.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$236,500.00 |
| 5 | VB5-850F-2TB-4R57U | VBRICK5 850F 2TB 4RAIDS(7+1) UPG | \$2,580,000.00 | ES-AF | 17\% | \$2,141,400.00 | \$283,800.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$283,800.00 |
| 5 | VB5-850X-1TB-2R57 | VBRIC55 850FX 1TB RAID5(7+1) | \$1,525,600.00 | ES-AF | 17\% | \$1,266,248.00 | \$167,816.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$167,816.00 |
| 5 | VB5-850X-1TB-2R57U | VBRICK5 850FX 1 1TB RAID5( $7+1$ ) UPG | \$1,830,720.00 | ES-AF | 17\% | \$1,519,497.60 | \$201,379.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$201,379.20 |
| 5 | VB5-850X-1TB-2R614 | VBRICK5 850FX 1 TB RAIDE(14+2) | \$1,525,600.00 | ES-AF | 17\% | \$1,266,248.00 | \$167,816.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$167,816.00 |
| 5 | VB5-850X-1TB-2R64U | VBRICK5 850FX 1TB RAID6( $14+2$ ) UPG | \$1,830,720.00 | ES-AF | 17\% | \$1,519,497.60 | \$201,379.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$201,379.20 |
| 5 | VB5-850X-1TB-4R57 | VBRICK5 850FX 1 TB 4RAID5(7+1) | \$1,525,600.00 | ES-AF | 17\% | \$1,266,248.00 | \$167,816.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$167,816.00 |
| 5 | VB5-850x-1TB-4R57U | VBRICK5 500FX 1TB 4RAID5(7+1) UPG | \$1,830,720.00 | ES-AF | 17\% | \$1,519,497.60 | \$201,379.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$201,379.20 |
| 5 | VB5-850X-2TB-2R57 | VBRICK5 850FX 2TB RAID5(7+1) | \$2,425,600.00 | ES-AF | 17\% | \$2,013,248.00 | \$266,816.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$266,816.00 |
| 5 | VBB--50x-2TB-2R57U | VBRICK5 850FX 2TB RAID5(7+1) UPG | \$2,910,720.00 | ES-AF | 17\% | \$2,415,897.60 | \$320,179.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$320,179.20 |
| 5 | VB5-850X-2TB-2R614 | VBRICK5 850FX 2TB RAID6(14+2) | \$2,425,600.00 | ES-AF | 17\% | \$2,013,248.00 | \$266,816.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$266,816.00 |
| 5 | VB5-850X-2TB-2R64U | VBRICK5 850FX 2TB RAID6( $14+2$ ) UPG | \$2,910,720.00 | ES-AF | 17\% | \$2,415,897.60 | \$320,179.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$320,179.20 |
| 5 | VB5-850X-2TB-4R57 | VBRICK5 850FX 2TB 4RAID5 (7+1) | \$2,425,600.00 | ES-AF | 17\% | \$2,013,248.00 | \$266,816.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$266,816.00 |
| 5 | VB5-850X-2TB-4R57U | VBRICK5 550FX 2TB 4RAID5(7+1) UPG | \$2,910,720.00 | ES-AF | 17\% | \$2,415,897.60 | \$320,179.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$320,179.20 |
| 5 | VB5-85TF-1TB-2R57U | VBRICK5 850F 1TB RAID5(7+1) TAA UPG | \$1,500,000.00 | ES-AF | 17\% | \$1,245,000.00 | \$165,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$165,000.00 |
| 5 | VB5-85TF-1TB-2R64U | VBRICK5 850F 1TB RAIDE(14+2) TAA UPG | \$1,500,000.00 | ES-AF | 17\% | \$1,245,000.00 | \$165,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$165,000.00 |
| 5 | VB5-85TF-1TB-4R57U | VBRICK5 850F 1TB 4RAID5(7+1) TAA UPG | \$1,500,000.00 | ES-AF | 17\% | \$1,245,000.00 | \$165,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$165,000.00 |
| 5 | VB5-85TF-2TB-2R57U | VBRICK5 850F 2TB RAID5(7+1) TAA UPG | \$2,580,000.00 | ES-AF | 17\% | \$2,141,400.00 | \$283,800.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$283,800.00 |
| 5 | VB5-85TF-2TB-2R64U | VBRICK5 850F 2TB RAID6(14+2) TAA UPG | \$2,580,000.00 | ES-AF | 17\% | \$2,141,400.00 | \$283,800.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$283,800.00 |
| 5 | VB5-85TF-2TB-4R57U | VBRICK5 850F 2TB 4RAID5(7+1) TAA UPG | \$2,580,000.00 | ES-AF | 17\% | \$2,141,400.00 | \$283,800.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$283,800.00 |
| 5 | VBE-85TX-1TB-2R57U | VBRICK5 550FX 1TB RAID5(7+1) TAA UPG | \$1,830,720.00 | ES-AF | 17\% | \$1,519,497.60 | \$201,379.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$201,379.20 |
| 5 | VB5-85TX-1TB-2R64U | VBRICK5 850FX 1TB RAIDE(14+2) TAA UPG | \$1,830,720.00 | ES-AF | 17\% | \$1,519,497.60 | \$201,379.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$201,379.20 |
| 5 | VB5-85TX-1TB-4R57U | VBRICK5 850FX 1TB 4RAID5(7+1) TAA UPG | \$1,830,720.00 | ES-AF | 17\% | \$1,519,497.60 | \$201,379.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$201,379.20 |
| 5 | VB5-85TX-2TB-2R57U | VBRICK5 850FX 2TB RAID5(7+1) TAA UPG | \$2,910,720.00 | ES-AF | 17\% | \$2,415,897.60 | \$320,179.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$320,179.20 |
| 5 | VB5-85TX-2TB-2R64U | VBRICK5 850FX 2TB RAID6(14+2) TAA UPG | \$2,910,720.00 | ES-AF | 17\% | \$2,415,897.60 | \$320,179.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$320,179.20 |
| 5 | VB5-85TX-2TB-4R57U | VBRICK5 850FX 2TB 4RAID5(7+1) TAA UPG | \$2,910,720.00 | ES-AF | 17\% | \$2,415,897.60 | \$320,179.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$320,179.20 |
| 5 | VB6-850F-1TB-2R57 | VBRICK6 850F 1 1 TB RAID5( $7+1$ ) | \$1,250,000.00 | ES-AF | 17\% | \$1,037,500.00 | \$137,500.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$137,500.00 |
| 5 | VB6-850F-1TB-2R57U | VBRICK6 850F 1TB RAID5(7+1) UPG | \$1,500,000.00 | ES-AF | 17\% | \$1,245,000.00 | \$165,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$165,000.00 |
| 5 | VB6-850F-1TB-2R614 | VBRICK6 850F 1TB RAID6(14+2) | \$1,250,000.00 | ES-AF | 17\% | \$1,037,500.00 | \$137,500.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$137,500.00 |
| 5 | VB6-850F-1TB-2R64U | VBRICK6 850F 1TB RAID6(14+2) UPG | \$1,500,000.00 | ES-AF | 17\% | \$1,245,000.00 | \$165,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$165,000.00 |
| 5 | VB6-850F-1TB-4R57 | VBRICK6 850F 1TB 4RAID5(7+1) | \$1,250,000.00 | ES-AF | 17\% | \$1,037,500.00 | \$137,500.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 0.00$ | \$137,500.00 |
| 5 | VB6-850F-1TB-4R57U | VBRICK6 850F 1TB 4RAID5(7+1) UPG | \$1,500,000.00 | ES-AF | 17\% | \$1,245,000.00 | \$165,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$165,000.00 |
| 5 | VB6-850F-2TB-2R57 | VBRICK6 850F 2TB RAID5( $7+1$ ) | \$2,150,000.00 | ES-AF | 17\% | \$1,784,500.00 | \$236,500.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$236,500.00 |
| 5 | VB6-850F-2TB-2R57U | VBRICK6 850F 2TB RAIDS(7+1) UPG | \$2,580,000.00 | ES-AF | 17\% | \$2,141,400.00 | \$283,800.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$283,800.00 |
| 5 | VB6-850F-2TB-2R614 | VBRICK6 850F 2TB RAID6(14+2) | \$2,150,000.00 | ES-AF | 17\% | \$1,784,500.00 | \$236,500.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$236,500.00 |
| 5 | VB6-850F-2TB-2R64U | VRRICK6 850F 2TB RAID6(14+2) UPG | \$2,580,000.00 | ES-AF | 17\% | \$2,141,400.00 | \$283,800.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$283,800.00 |
| 5 | VB6-850F-2TB-4R57 | VBRICK6 850F 2TB 4RAID5(7+1) | \$2,150,000.00 | ES-AF | 17\% | \$1,784,500.00 | \$236,500.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 236,500.00$ |
| 5 | VB6-850F-2TB-4R57U | VBRICK6 850F 2TB 4RAID( $77+1$ ) UPG | \$2,580,000.00 | ES-AF | 17\% | \$2,141,400.00 | $\$ 2838,800.00$ $\$ 16781600$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 283,800.00$ |
| 5 | VB6-850X-1TB-2R57 VB6-850X-1TB-2R57U | VBRICK6 850FX 1TB RAID5(7+1) VBRICK6 850FX 1TB RAID5(7+1) UPG | $\$ 1,525,600.00$ $\$ 1,830,720.00$ | ES-AF | $\begin{aligned} & \text { 17\% } \\ & \text { 17\% } \end{aligned}$ | $\$ 1,266,248.00$ $\$ 1,519,497.60$ | $\begin{aligned} & \$ 167,816.00 \\ & \$ 201,379.20 \end{aligned}$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 167,816.00$ |
| 5 | VB6-850X-1TB-2R614 | VBRICK6 850FX 1 TB RAID6(14+2) | \$1,525,600.00 | ES-AF | 17\% | \$1,266,248.00 | \$167,816.00 | \$ $\$ 0.00$ | \$0.00 | \$0.00 | \$0.00 | \$167,816.00 |
| 5 | VB6-850X-1TB-2R64U | VBRICK6 850FX 1TB RAID6( $14+2$ ) UPG | \$1,830,720.00 | ES-AF | 17\% | \$1,519,497.60 | \$201,379.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$201,379.20 |
| 5 | VB6-850X-1TB-4R57 | VBRICK6 850FX 1TB 4RAID5(7+1) | \$1,525,600.00 | ES-AF | 17\% | \$1,266,248.00 | \$167,816.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$167,816.00 |
| 5 | VB6-850X-1TB-4R57U | VBRICK6 850FX 1TB 4RAID5(7+1) UPG | \$1,830,720.00 | ES-AF | 17\% | \$1,519,497.60 | \$201,379.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$201,379.20 |
| 5 | VB6-850X-2TB-2R57 | VBRICK6 850FX 2TB RAID5(7+1) | \$2,425,600.00 | ES-AF | 17\% | \$2,013,248.00 | \$266,816.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$266,816.00 |
| 5 | VB6-850X-2TB-2R57U | VBRICK6 850FX 2 2 TB RAID5( $7+1$ ) UPG | \$2,910,720.00 | ES-AF | 17\% | \$2,415,897.60 | \$320,179.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$320,179.20 |
| 5 | VB6-850X-2TB-2R614 | VBRICK6 850FX 2 2 TB RAID6(14+2) | \$2,425,600.00 | ES-AF | 17\% | \$2,013,248.00 | \$266,816.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$266,816.00 |
| 5 | VB6-850X-2TB-2R64U | VBRICK6 850FX 2TB RAIDG( $14+2$ ) UPG | \$2,910,720.00 | ES-AF | 17\% | \$2,415,897.60 | \$320,179.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$320,179.20 |
| 5 | VB6-850X-2TB-4R57 | VBRICK6 850FX 2TB 4RAID5(7+1) | \$2,425,600.00 | ES-AF | 17\% | \$2,013,248.00 | \$266,816.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$266,816.00 |
| 5 | VB6-850X-2TB-4R57U | VBRICK6 850FX 2TB 4RAID5(7+1) UPG | \$2,910,720.00 | ES-AF | 17\% | \$2,415,897.60 | \$320,179.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$320,179.20 |
| 5 | VB6-85TF-1TB-2R57U | VBRICK6 850F 1TB RAID5(7+1) TAA UPG | \$1,500,000.00 | ES-AF | 17\% | \$1,245,000.00 | \$165,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$165,000.00 |
| 5 | VB6-85TF-1TB-2R64U | VBRICK6 850F 1TB RAIDE6(14+2) TAA UPG | \$1,500,000.00 | ES-AF | 17\% | \$1,245,000.00 | \$165,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$165,000.00 |
| 5 | VB6-85TF-1TB-4R57U | VBRICK6 850F 1TB 4RAID5(7+1) TAA UPG | \$1,500,000.00 | ES-AF | 17\% | \$1,245,000.00 | \$165,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$165,000.00 |
| 5 | VB6-85TF-2TB-2R57U | VBRICK6 850F 2TB RAID55(7+1) TAA UPG | \$2,580,000.00 | ES-AF | 17\% | \$2,141,400.00 | $\$ 283,800.00$ $\$ 2838000$ | \$0.00 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 | VB6-85TF-2TB-2R64U | VBRICK6 850F 2TB RAID6(14+2) TAA UPG VBRICK6 850F 2TB 4RAID5(7+1) TAA UPG | \$2,580,000.00 | ES-AF | 17\% | $\$ 2,141,400.00$ $\$ 2,141,400$ | $\$ 283,800.00$ $\$ 283.800 .00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 283,800.00$ \$283,800.00 |
| 5 5 | VB6-85TF-2TB-4R57U VB6-85TX-1TB-2R57U | VBRICK6 850F 2TB 4RAID5(7+1) TAA UPG VBRICK6 850FX 1TB RAID5(7+1) TAA UPG | $\$ 2,580,000.00$ $\$ 1,830,720.00$ | ES-AF | $17 \%$ $17 \%$ | $\$ 2,141,400.00$ $\$ 1,519,497.60$ | $\$ 283,800.00$ $\$ 201,379.20$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$283,800.00 <br> \$201,379.20 |
| 5 | VB6-85TX-1TB-2R57U VB6-85TX-1TB-2R64U | VBRICK6 850FX 1TB RAID5(7+1) TAA UPG VBRICK6 850FX 1TB RAID6(14+2) TAA UPG | $\$ 1,830,720.00$ $\$ 1,830,720.00$ | ES-AF | 17\% | $\$ 1,519,497.60$ $\$ 1,519,497.60$ | \$201,379.20 $\$ 201,379.20$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$201,379.20 |
| 5 | VB6-85TX-1TB-4R57U | VBRICK6 850FX 1TB 4RAID5 (7+1) TAA UPG | \$1,830,720.00 | ES-AF | 17\% | \$1,519,497.60 | \$201,379.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$201,379.20 |
| 5 | VB6-85TX-2TB-2R57U | VBRICK6 850FX 2TB RAID5(7+1) TAA UPG | \$2,910,720.00 | ES-AF | 17\% | \$2,415,897.60 | \$320,179.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$320,179.20 |
| 5 | VB6-85TX-2TB-2R64U | VBRICK6 850FX 2TB RAID6(14+2) TAA UPG | \$2,910,720.00 | ES-AF | 17\% | \$2,415,897.60 | \$320,179.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$320,179.20 |
| 5 | VB6-85TX-2TB-4R57U | VBRICK6 850FX 2TB 4RAID5(7+1) TAA UPG | \$2,910,720.00 | ES-AF | 17\% | \$2,415,897.60 | \$320,179.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$320,179.20 |
| 5 | VB7-850F-1TB-2R57 | VBRICK7 850F 1 TB RAID5( $7+1$ ) | \$1,250,000.00 | ES-AF | 17\% | \$1,037,500.00 | \$137,500.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$137,500.00 |
| 5 | VB7-850F-1TB-2R57U | VBRICK7 850F 1TB RAID5(7+1) UPG | \$1,500,000.00 | ES-AF | 17\% | \$1,245,000.00 | \$165,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$165,000.00 |
| 5 | VB7-850F-1TB-2R614 | VBRICK7 850F 1TB RAID6(14+2) | \$1,250,000.00 | ES-AF | 17\% | \$1,037,500.00 | \$137,500.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$137,500.00 |
| 5 | VB7-850F--1TB-2R64U | VBRICK7 850F 1TB RAID6(14+2) UPG | \$1,500,000.00 | ES-AF | 17\% | \$1,245,000.00 | \$165,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$165,000.00 |
| 5 | VB7-850F-1TB-4R57 | VBRICK7 850F 1TB 4RAID5(7+1) | \$1,250,000.00 | ES-AF | 17\% | \$1,0377,500.00 | \$137,500.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 5 | VB7-850F-1TB-4R57U | VBRICK7 850F 1TB 4RAID5 $7+1$ ) UPG VBRICK7 850 F 2TB RAID5( $7+1$ ) | $\$ 1,500,000.00$ $\$ 2,150,000.00$ | ES-AF | $17 \%$ $17 \%$ | $\$ 1,245,000.00$ $\$ 1,784,500$ | \$165,000.00 $\$ 236,500.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 165,000.00$ |
| 5 | VB7-850F-2TB-2R57U | VBRICK7 850F 2TB RAID5(7+1) UPG | \$2,580,000.00 | ES-AF | 17\% | \$2,141,400.00 | \$283,800.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$283,800.00 |
| 5 | VB7-850F-2TB-2R614 | VBRICK7 850F 2TB RAID6(14+2) | \$2,150,000.00 | ES-AF | 17\% | \$1,784,500.00 | \$236,500.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$236,500.00 |
| 5 | VB7-850F-2TB-2R64U | VBRICK7 850F 2TB RAID6(14+2) UPG | \$2,580,000.00 | ES-AF | 17\% | \$2,141,400.00 | \$283,800.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$283,800.00 |



| BAND |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SKU | DESCRIPTION | EMC LIST PRICE USD | $\begin{aligned} & \text { CATEGORY } \\ & \text { CODE } \end{aligned}$ | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | LP MNT ANNUAL (PREMIUM) | LP MNT ANNUAL (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | Renewal |
| 5 | ZB1-850X-1TB-2R57 | ZBRICK1 850FX 1TB RAID5(7+1) | \$1,649,495.00 | ES-AF | 17\% | \$1,369,080.85 | \$181,444.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$181,444.45 |
| 5 | ZB1-850X-1TB-2R614 | ZBRICK1 850FX 1TB RAID6(14+2) | \$1,649,495.00 | ES-AF | 17\% | \$1,369,080.85 | \$181,444.45 | \$0.00 | \$0.00 | \$0.00 | $\$ 0.00$ | \$181,444.45 |
| 5 | ZB1-850X-1TB-4R57 | ZBRICK1 850FX 1TB 4RAID5(7+1) | \$1,649,495.00 | ES-AF | 17\% | \$1,369,080.85 | \$181,444.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$181,444.45 |
| 5 | ZB1-850X-2TB-2R57 | ZBRICK1 850FX 2TB RAID5(7+1) | \$2,549,495.00 | ES-AF | 17\% | \$2,116,080.85 | \$280,444.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$280,444.45 |
| 5 | ZB1-850X-2TB-2R614 | ZBRICK1 850FX 2TB RAID6(14+2) | \$2,549,495.00 | ES-AF | 17\% | \$2,116,080.85 | \$280,444.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$280,444.45 |
| 5 | ZB1-850X-2TB-4R57 | ZBRICK1 850FX 2TB 4RAID5(7+1) | \$2,549,495.00 | ES-AF | 17\% | \$2,116,080.85 | \$280,444.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$280,444.45 |
| 5 | ZB2-450F-1TB-2R57 | ZBRICK2 450F 1TB RAID5( $7+1$ ) | \$1,227,705.00 | ES-AF | 17\% | \$1,018,995.15 | \$135,047.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$135,047.55 |
| 5 | ZB2-450F-1TB-2R57U | ZBRICK2 450F 1TB RAID5(7+1) UPG | \$1,473,240.00 | ES-AF | 17\% | \$1,222,789.20 | \$162,056.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$162,056.40 |
| 5 | zB2-450F-1TB-2R614 | ZBRICK2 450F 1TB RAIDE(14+2) | \$1,227,705.00 | ES-AF | 17\% | \$1,018,995.15 | \$135,047.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$135,047.55 |
| 5 | ZB2-450F-1TB-2R64U | ZBRICK2 450F 1TB RAIDE( (14+2) UPG | \$1,473,240.00 | ES-AF | 17\% | \$1,222,789.20 | \$162,056.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$162,056.40 |
| 5 | ZB2-450F-1TB-4R57 | ZBRICK2 450F 1TB 4RAID5(7+1) | \$1,227,705.00 | ES-AF | 17\% | \$1,018,995.15 | \$135,047.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$135,047.55 |
| 5 | ZB2-450F-1TB-4R57U | zBRICK2 450F 1TB 4RAID5 (7+1) UPG | \$1,473,240.00 | ES-AF | 17\% | \$1,222,789.20 | \$162,056.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$162,056.40 |
| 5 | ZB2-400F-2TB-2R57 | ZBRICK2 450F 2TB RAID5(7+1) | \$2,127,705.00 | ES-AF | 17\% | \$1,765,995.15 | \$234,047.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$234,047.55 |
| 5 | ZB2-450F-2TB-2R57U | ZBRICK2 450F 2TB RAID5(7+1) UPG | \$2,553,240.00 | ES-AF | 17\% | \$2,119,189.20 | \$280,856.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$280,856.40 |
| 5 | ZB2-450F-2TB-2R614 | ZBRICK2 450F 2TB RAID6(14+2) | \$2,127,705.00 | ES-AF | 17\% | \$1,765,995.15 | \$234,047.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$234,047.55 |
| 5 | ZB2-450F-2TB-2R64U | ZBRICK2 450F 2TB RAIDE( $14+2$ ) UPG | \$2,553,240.00 | ES-AF | 17\% | \$2,119,189.20 | \$280,856.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$280,856.40 |
| 5 | ZB2-450F-2TB-4R57 | ZBRICK2 450F 2TB 4RAID5(7+1) | \$2,127,705.00 | ES-AF | 17\% | \$1,765,995.15 | \$234,047.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$234,047.55 |
| 5 | ZB2-450F-2TB-4R57U | ZBRICK2 450F 2TB 4RAID5(7+1) UPG | \$2,553,240.00 | ES-AF | 17\% | \$2,119,189.20 | \$280,856.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$280,856.40 |
| 5 | ZB2-450X-1TB-2R57 | zBRICK2 450FX 1TB RAID5(7+1) | \$1,501,395.00 | ES-AF | 17\% | \$1,246,157.85 | \$165,153.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$165,153.45 |
| 5 | ZB2-450X-1TB-2R57U | zBRICK2 450FX 1TB RAID5 (7+1) UPG | \$1,801,660.00 | ES-AF | 17\% | \$1,495,377.80 | \$198,182.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$198,182.60 |
| 5 | Z82-450X-1TB-2R614 | ZBRICK2 450FX 1TB RAIDE( $14+2$ ) | \$1,501,395.00 | ES-AF | 17\% | \$1,246,157.85 | \$165, 153.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$165,153.45 |
| 5 | ZB2-450X-1TB-2R64U | ZBRICK2 450FX 1TB RAID6(14+2) UPG | \$1,801,660.00 | ES-AF | 17\% | \$1,495,377.80 | \$198,182.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$198,182.60 |
| 5 | zB2-450X-1TB-4R57 | ZBRICK2 450FX 1TB 4RAID5(7+1) | \$1,501,395.00 | ES-AF | 17\% | \$1,246,157.85 | \$165,153.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$165,153.45 |
| 5 | zB2-450X-1TB-4R57U | ZBRICK2 450FX 1TB 4RAID5(7+1) UPG | \$1,801,660.00 | ES-AF | 17\% | \$1,495,377.80 | \$198,182.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$198,182.60 |
| 5 | ZB2-450X-2TB-2R57 | ZBRICK2 450FX 2TB RAID5(7+1) | \$2,401,395.00 | ES-AF | 17\% | \$1,993,157.85 | \$264,153.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$264,153.45 |
| 5 | ZB2-450X-2TB-2R57U | zBRICK2 450FX 2TB RAID5(7+1) UPG | \$2,881,660.00 | ES-AF | 17\% | \$2,391,777.80 | \$316,982.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$316,982.60 |
| 5 | ZB2-450X-2TB-2R614 | ZBRICK2 450FX 2TB RAID6(14+2) | \$2,401,395.00 | ES-AF | 17\% | \$1,993,157.85 | \$264,153.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$264,153.45 |
| 5 | zB2-450X-2TB-2R64U | ZBRICK2 450FX 2TB RAID6( $14+2$ ) UPG | \$2,881,660.00 | ES-AF | 17\% | \$2,391,777.80 | \$316,982.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$316,982.60 |
| 5 | ZB2-450X-2TB-4R57 | ZBRICK2 450FX 2TB 4RAID5(7+1) | \$2,401,395.00 | ES-AF | 17\% | \$1,993,157.85 | \$264,153.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$264,153.45 |
| 5 | ZB2-450X-2TB-4257U | ZBRICK2 450FX 2TB 4RAID5(7+1) UPG | \$2,881,660.00 | ES-AF | 17\% | \$2,391,777.80 | \$316,982.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$316,982.60 |
| 5 | ZB2-45TF-1TB-2R57U | zBRICK2 450F 1TB RAID5(7+1) TAA UPG | \$1,473,240.00 | ES-AF | 17\% | \$1,222,789.20 | \$162,056.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$162,056.40 |
| 5 | ZB2-45TF-1TB-2R64U | ZBRICK2 450F 1TB RAIDG(14+2) TAA UPG | \$1,473,240.00 | ES-AF | 17\% | \$1,222,789.20 | \$162,056.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$162,056.40 |
| 5 | ZB2-45TF-1TB-4R57U | ZBRICK2 450F 1TB 4RAID5(7+1) TAA UPG | \$1,473,240.00 | ES-AF | 17\% | \$1,222,789.20 | \$162,056.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$162,056.40 |
| 5 | ZB2-45TF-2TB-2R57U | ZBRICK2 450F 2TB RAID5(7+1) TAA UPG | \$2,553,240.00 | ES-AF | 17\% | \$2,119,189.20 | \$280,856.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$280,856.40 |
| 5 | ZB2-45TF-2TB-2R64U | ZBRICK2 450F 2TB RAID6(14+2) TAA UPG | \$2,553,240.00 | ES-AF | 17\% | \$2,119,189.20 | \$280,856.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$280,856.40 |
| 5 | zB2-45TF-2TB-4R57U | ZBRICK2 450F 2TB 4RAID5(7+1) TAA UPG | \$2,553,240.00 | ES-AF | 17\% | \$2,119,189.20 | \$280,856.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$280,856.40 |
| 5 | ZB2-45TX-1TB-2R57U | zBRICK2 450FX 1 TB RAIDS(7+1) TAA UPG | \$1,801,660.00 | ES-AF | 17\% | \$1,495,377.80 | \$198,182.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$198,182.60 |
| 5 | ZB2-45TX-1TB-2R64U | ZBRICK2 450FX 1TB RAIDE(14+2) TAA UPG | \$1,801,660.00 | ES-AF | 17\% | \$1,495,377.80 | \$198,182.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$198,182.60 |
| 5 | ZB2-45TX-1TB-4R57U | ZBRICK2 450FX 1TB 4RAID5(7+1) TAA UPG | \$1,801,660.00 | ES-AF | 17\% | \$1,495,377.80 | \$198,182.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$198,182.60 |
| 5 | zB2-45TX-2TB-2R57U | zBRICK2 450FX 2TB RAID5(7+1) TAA UPG | \$2,881,660.00 | ES-AF | 17\% | \$2,391,777.80 | \$316,982.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$316,982.60 |
| 5 5 | 282-45TX-2TB-2R64U | ZBRICK2 450)X 2TB RAIDG(14+2) TAA UPG | \$2,8811.660.00 | ES-AF | 17\% | \$2,391,777.80 | \$316,982.60 | \$0.00 | \$0.00 | \$0.00 | ${ }_{\$ 0.00}$ | \$316,982.60 |
| 5 | ZB2-45TX-2TB-4R57U | ZBRICK2 450FX 2TB 4RAID5(7+1) TAA UPG | \$2,881,660.00 | ES-AF | 17\% | \$2,391,777.80 | \$316,982.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$316,982.60 |
| 5 | ZB2-850F-1TB-2R57 ZB2-850F-1TB-2R57U | ZBRICK2 850F 1TB RAIDS(7+1) | \$1,373,890.00 | ES-AF | 17\% | $\$ 1,140,328.70$ $\$ 136839195$ | $\$ 151,127.90$ $\$ 181,35315$ | $\$ 0.00$ $\$ 000$ | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 151,127.90$ $\$ 181,35315$ |
| 5 5 | ZB2-850F-1TB-2R57U <br> ZB2-850F-1TB-2R614 | ZBRICK2 850F 1TB RAID5(7+1) UPG <br> ZBRICK2 850F 1TB RAID6(14+2) | $\$ 1,648,665.00$ $\$ 1,373,890.00$ | ES-AF | $\begin{aligned} & \text { 17\% } \\ & \text { 17\% } \end{aligned}$ | $\$ 1,368,391.95$ $\$ 1,140,328.70$ | $\$ 181,353.15$ $\$ 151,127.90$ | $\begin{aligned} & \$ 0.00 \\ & \$ 0.00 \end{aligned}$ | $\begin{aligned} & \$ 0.00 \\ & \$ 0.00 \end{aligned}$ | $\begin{aligned} & \$ 0.00 \\ & \$ 0.00 \end{aligned}$ | $\$ 0.00$ $\$ 0.00$ | $\$ 181,353.15$ $\$ 151,127.90$ |
| 5 | ZB2-850F-1TB-2R64U | zBRICK2 850F 1TB RAIDE( $14+2$ ) UPG | \$1,648,665.00 | ES-AF | 17\% | \$1,368,391.95 | \$181,353.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$181,353.15 |
| 5 | ZB2-850F-1TB-4R57 | ZBRICK2 850F 1TB 4RAID5(7+1) | \$1,373,890.00 | ES-AF | 17\% | \$1,140,328.70 | \$151,127.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$151,127.90 |
| 5 | zB2-850F-1TB-4R57U | zBRICK2 850F 1TB 4RAID5(7+1) UPG | \$1,648,665.00 | ES-AF | 17\% | \$1,368,391.95 | \$181,353.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$181,353.15 |
| 5 | ZB2-850F-2TB-2R57 | ZBRICK2 850F 2TB RAID(7) 7 (1) | \$2,273,890.00 | ES-AF | 17\% | \$1,887,328.70 | \$250, 127.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$250, 127.90 |
| 5 | ZB2-850\%-2TB-2R57U | ZBRICK2 850\% 2TB RAIDS(7+1) UPG | \$2,728,665.00 | ES-AF | 17\% | \$2,264791.95 | \$300,153.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 300,153.15$ |
| 5 5 | ZB2-850F-2TB-2R614 | ZBRICK2 850F 2TB RAID6(14+2) | $\$ 2,273,890.00$ $\$ 272866500$ | ES-AF | 17\% | $\$ 1,887,328.70$ $\$ 2.26479195$ | \$250,127.90 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$250,127.90 |
| 5 5 | ${ }_{\text {2B2-850F-2TB-2R64U }}$ | zBRICK2 850F 2TB RAIDE( (14+2) UPG zBRICK2 850F 2TB 4RAIDS $(7+1)$ | \$2,728,665.00 | ES-AF | $17 \%$ $17 \%$ | \$2,264,791.95 $\$ 1,887,328.70$ | $\$ 300,153.15$ $\$ 250,127.90$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 300,153.15$ $\$ 250,127.90$ |
| 5 | ZB2-850F-2TB-4R57U | zBRICK2 850F 2TB 4RAID5(7+1) UPG | \$2,728,665.00 | ES-AF | 17\% | \$2,264,791.95 | \$300,153.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$300,153.15 |
| 5 | ZB2-850X-1TB-2R57 | ZBRICK2 850FX 1TB RAID5(7+1) | \$1,649,495.00 | ES-AF | 17\% | \$1,369,080.85 | \$181,444.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$181,444.45 |
| 5 | ZB2-850X-1TB-2R57U | ZBRICK2 850FX 1TB RAID5(7+1) UPG | \$1,979,380.00 | ES-AF | 17\% | \$1,642,885.40 | \$217,731.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$217,731.80 |
| 5 | ZB2-850X-1TB-2R814 | ZBRICK2 850FX 1TB RAID66(14+2) | \$1,649,495.00 | ES-AF | 17\% | \$1,369,080.85 | \$181,444.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 | ZB2-850X-1TB-2R64U | ZBRICK2 850FX 1 TB RAID6( $14+2$ ) UPG | \$1,979,380.00 | ES-AF | 17\% | \$1,642,885.40 | \$217,731.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$217,731.80 |
| 5 5 | ZB2-850X-1TB-4R57 ZB2-850x-1TB-4557U | ZBRICK2 850FX 1TB 4RAID5(7+1) ZBRICK 850 ( | $\$ 1,649,495.00$ $\$ 1,9793800$ | ES-AF | 17\% | $\$ 1,369,080.85$ $\$ 164288540$ | \$181,444.45 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$181,444.45 |
| 5 5 | ${ }_{\text {Z }}^{\text {ZB2-850X--1TB-4R57U }}$ | ZBRICK2 850FX 1TB 4RAID5(7+1) UPG ZBRICK2 850FX 2TB RAID5(7+1) | $\begin{aligned} & \$ 1,979,380.00 \\ & \$ 2.549 .495 .00 \end{aligned}$ | ES-AF | $\begin{aligned} & 17 \% \\ & 17 \% \end{aligned}$ | $\$ 1,642,885.40$ $\$ 2,116,080.85$ | $\$ 217,731.80$ <br> \$280,444.45 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 217,731.80$ $\$ 280,444.45$ |
| 5 | zB2-850X-2TB-2R57U | ZBRICK2 850FX 2TB RAID5 (7+1) UPG | \$3,059,380.00 | ES-AF | 17\% | \$2,539,285.40 | \$336,531.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$336,531.80 |
| 5 | zB2-850X-2TB-2R614 | ZBRICK2 850FX 2TB RAIDC(14+2) | \$2,549,495.00 | ES-AF | 17\% | \$2,116,080.85 | \$280,444.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$280,444.45 |
| 5 | ZB2-850X-2TB-2R64U | ZBRICK2 850FX 2TB RAID6(14+2) UPG | \$3,059,380.00 | ES-AF | 17\% | \$2,539,285.40 | \$336,531.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$336,531.80 |
| 5 | ZB2-850X-2TB-4R57 | ZBRICK2 850FX 2TB 4RAID5(7+1) | \$2,549,495.00 | ES-AF | 17\% | \$2,116,080.85 | \$280,444.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$280,444.45 |
| 5 | ZB2-850X-2TB-4R57U | ZBRICK2 850X 2TB 4RAID5 (7+1) UPG | \$3,059,380.00 | ES-AF | 17\% | \$2,539,285.40 | \$336,531.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$336,531.80 |
| 5 | ZB2-85TF-1TB-2R57U | ZBRICK2 850F 1TB RAID5(7+1) TAA UPG | \$1,648,665.00 | ES-AF | 17\% | \$1,368,391.95 | \$181,353.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 5 | 2B2-85TF-1TB-2R64U | ZBRICK2 850F 1TB RAID6(14+2) TAA UPG ZBRICK2 850F 1TB 4RAID5(7+1) TAA UPG | $\$ 1,648,665.00$ $\$ 1,648,665.00$ | ES-AF | 17\% | \$1,368,391.95 <br> \$1,368,391.95 | \$181,353.15 $\$ 181,353.15$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$181,353.15 <br> \$181,353.15 |
| 5 | zB2-85TF-2TB-2R57U | zBRICK2 850F 2TB RAID5(7+1) TAA UPG | \$2,728,665.00 | ES-AF | 17\% | \$2,264,791.95 | \$300, 153.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$300,153.15 |
| 5 | ZB2-85TF-2TB-2R64U | ZBRICK2 850F 2TB RAID6(14+2) TAA UPG | \$2,728,665.00 | ES-AF | 17\% | \$2,264,791.95 | \$300,153.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$300,153.15 |
| 5 | ZB2-85TF-2TB-4R57U | ZBRICK2 850F 2TB 4RAID5(7+1) TAA UPG | \$2,728,665.00 | ES-AF | 17\% | \$2,264,791.95 | \$300, 153.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$300,153.15 |
| 5 | ZB2-85TX-1TB-2R57U | ZBRICK2 850FX 1TB RAID5(7+1) TAA UPG | \$1,979,380.00 | ES-AF | 17\% | \$1,642,885.40 | \$217,731.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$217,731.80 |
| 5 | ZB2-85TX-1TB-2R64U | ZBRICK2 8500X 1TB RAIDE(14+2) TAA UPG | \$1,979,380.00 | ES-AF | 17\% | \$1,642,885.40 | \$217,731.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$217,731.80 |
| 5 | ZB2-85TX-1TB-4R57U | ZBRICK2 850FX 1TB 4RAID5(7+1) TAA UPG | \$1,979,380.00 | ES-AF | 17\% | \$1,642,885.40 | \$217,731.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$217,731.80 |
| 5 5 | ZB2-85TX-2TB-2R57U zB2-85TX-2TB-2R64U | ZBRICK2 850FX 2TB RAID5(7+1) TAA UPG zBRICK2 850FX 2TB RAID6(14+2) TAA UPG | \$3,059,380.00 $\$ 3,059,380.00$ | ES-AF | 17\% | \$2,539,285.40 | \$336,531.80 $\$ 336,531.80$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$336,531.80 $\$ 336,531.80$ |
| 5 | zB2-85TX-2TB-4R57U | ZBRICK2 850FX 2TB 4RAID5(7+1) TAA UPG | \$3,059,380.00 | ES-AF | 17\% | \$2,539,285.40 | \$336,531.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$336,531.80 |
| 5 | ZB3-450F-1TB-2R57 | zBRICK3 450F 1TB RAID5(7+1) | \$1,227,705.00 | ES-AF | 17\% | \$1,018,995.15 | \$135,047.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$135,047.55 |
| 5 | zB3-450F-1TB-2R57U | zBRICK3 450F 1TB RAID5(7+1) UPG | \$1,473,240.00 | ES-AF | 17\% | \$1,222,789.20 | \$162,056.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$162,056.40 |


| BAND |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SKU | DESCRIPTION | EMC LIST PRICE USD | $\begin{aligned} & \text { CATEGORY } \\ & \text { CODE } \end{aligned}$ | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | LP MNT ANNUAL (PREMIUM) | LP MNT ANNUAL (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | Renewal |
| 5 | ZB3-450F-1TB-2R614 | ZBRICK3 450F 1TB RAID6(14+2) | \$1,227,705.00 | ES-AF | 17\% | \$1,018,995.15 | \$135,047.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$135,047.55 |
| 5 | zB3-450F-1TB-2R64U | ZBRICK3 450F 1TB RAID6(14+2) UPG | \$1,473,240.00 | ES-AF | 17\% | \$1,222,789.20 | \$162,056.40 | \$0.00 | \$0.00 | \$0.00 | $\$ 0.00$ | \$162,056.40 |
| 5 | ZB3-450F-1TB-4R57 | ZBRICK3 450F 1TB 4RAID5(7+1) | \$1,227,705.00 | ES-AF | 17\% | \$1,018,995.15 | \$135,047.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$135,047.55 |
| 5 | ZB3-450F-1TB-4R57U | ZBRICK3 450F 1TB 4RAID5(7+1) UPG | \$1,473,240.00 | ES-AF | 17\% | \$1,222,789.20 | \$162,056.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$162,056.40 |
| 5 | ZB3-450F-2TB-2R57 | ZBRICK3 450F 2 2TB RAID5( $7+1$ ) | \$2,127,705.00 | ES-AF | 17\% | \$1,765,995.15 | \$234,047.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$234,047.55 |
| 5 | zB3-450F-2TB-2R57U | zBRICK3 450F 2TB RAID5(7+1) UPG | \$2,553,240.00 | ES-AF | 17\% | \$2,119,189.20 | \$280,856.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$280,856.40 |
| 5 | ZB3-450F-2TB-2R614 | ZBRICK3 450F 2TB RAID6(14+2) | \$2,127,705.00 | ES-AF | 17\% | \$1,765,995.15 | \$234,047.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$234,047.55 |
| 5 | ZB3-450F-2TB-2R64U | ZBRICK3 450F 2TB RAID6(14+2) UPG | \$2,553,240.00 | ES-AF | 17\% | \$2,119,189.20 | \$280,856.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$280,856.40 |
| 5 | ZB3-450F-2TB-4R57 | ZBRICK3 450F 2TB 4RAIIS (7+1) | \$2,127,705.00 | ES-AF | 17\% | \$1,765,995.15 | \$234,047.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$234,047.55 |
| 5 | ZB3-450F-2TB-4R57U | ZRRICK3 450F 2TB 4RAID5(7+1) UPG | \$2,553,240.00 | ES-AF | 17\% | \$2, 119, 189.20 | \$280,856.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$280,856.40 |
| 5 | ZB3-450X-1TB-2R57 | zBRICK3 450FX 1TB RAID5(7+1) | \$1,501,395.00 | ES-AF | 17\% | \$1,246,157.85 | \$165,153.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$165,153.45 |
| 5 | zB3-450X-1TB-2R57U | zBRICK3 450FX 1 TB RAID5 $(7+1)$ UPG | \$1,801,660.00 | ES-AF | 17\% | \$1,495,377.80 | \$198,182.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$198,182.60 |
| 5 | ZB3-450X-1TB-2R614 | ZBRICK3 450FX 1TB RAIDE( $14+2$ ) | \$1,501,395.00 | ES-AF | 17\% | \$1,246,157.85 | \$165,153.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$165,153.45 |
| 5 | zB3-450X-1TB-2R64U | ZBRICK3 450FX 1TB RAID6( $14+2$ ) UPG | \$1,801,660.00 | ES-AF | 17\% | \$1,495,377.80 | \$198,182.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$198,182.60 |
| 5 | ZB3-450X-1TB-4R57 | ZBRICK3 450FX 1 1B 4RAID5(7+1) | \$1,501,395.00 | ES-AF | 17\% | \$1,246,157.85 | \$165,153.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$165,153.45 |
| 5 | zB3-450X-1TB-4R57U | ZBRICK3 450FX 1TB 4RAID5(7+1) UPG | \$1,801,660.00 | ES-AF | 17\% | \$1,495,377.80 | \$198,182.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$198,182.60 |
| 5 | ZB3-450X-2TB-2R57 | ZBRICK3 450FX 2TB RAID5(7+1) | \$2,401,395.00 | ES-AF | 17\% | \$1,993,157.85 | \$264,153.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$264,153.45 |
| 5 | ZB3-450X-2TB-2R57U | ZBRICK3 450FX 2TB RAID5 (7+1) UPG | \$2,881,660.00 | ES-AF | 17\% | \$2,391,777.80 | \$316,982.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$316,982.60 |
| 5 | zB3-450X-2TB-2R614 | zBRICK3 450FX 2TB RAID6(14+2) | \$2,401,395.00 | ES-AF | 17\% | \$1,993,157.85 | \$264,153.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$264,153.45 |
| 5 | ZB3-450X-2TB-2R64U | zBRICK3 450FX 2TB RAID6(14+2) UPG | \$2,881,660.00 | ES-AF | 17\% | \$2,391,777.80 | \$316,982.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$316,982.60 |
| 5 | ZB3-450X-2TB-4R57 | ZBRICK3 450F2 2 2 PB 4RAID5 (7+1) | \$2,401,395.00 | ES-AF | 17\% | \$1,993,157.85 | \$264,153.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$264,153.45 |
| 5 | ZB3-450X-2TB-4R57U | ZBRICK3 450FX 2TB 4RAID5(7+1) UPG | \$2,881,660.00 | ES-AF | 17\% | \$2,391,777.80 | \$316,982.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$316,982.60 |
| 5 | zB3-45TF-1TB-2R57U | zBRICK3 450F 1TB RAID5(7+1) TAA UPG | \$1,473,240.00 | ES-AF | 17\% | \$1,222,789.20 | \$162,056.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$162,056.40 |
| 5 | ZB3-45TF-1TB-2R64U | ZBRICK3 450F 1TB RAID6(14+2) TAA UPG | \$1,473,240.00 | ES-AF | 17\% | \$1,222,789.20 | \$162,056.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$162,056.40 |
| 5 | ZB3-45TF-1TB-4R57U | ZBRICK3 450F 1TB 4RAID5(7+1) TAA UPG | \$1,473,240.00 | ES-AF | 17\% | \$1,222,789.20 | \$162,056.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$162,056.40 |
| 5 | ZB3-45TF-2TB-2R57U | ZBRICK3 450F 2TB RAID5 (7+1) TAA UPG | \$2,553,240.00 | ES-AF | 17\% | \$2,119,189.20 | \$280,856.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$280,856.40 |
| 5 | ZB3-45TF-2TB-2R64U | ZBRICK3 450F 2TB RAID6(14+2) TAA UPG | \$2,553,240.00 | ES-AF | 17\% | \$2,119,189.20 | \$280,856.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$280,856.40 |
| 5 | ZB3-45TF-2TB-4R57U | ZBRICK3 450F 2TB 4RAID5(7+1) TAA UPG | \$2,553,240.00 | ES-AF | 17\% | \$2,119,189.20 | \$280,856.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$280,856.40 |
| 5 | zB3-45TX-1TB-2R57U | ZBRICK3 450FX 1 TB RAID5(7+1) TAA UPG | \$1,801,660.00 | ES-AF | 17\% | \$1,495,377.80 | \$198,182.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$198,182.60 |
| 5 | zB3-45TX-1TB-2R64U | ZBRICK3 450FX 1TB RAIDE(14+2) TAA UPG | \$1,801,660.00 | ES-AF | 17\% | \$1,495,377.80 | \$198,182.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$198,182.60 |
| 5 | ZB3-45TX-1TB-4R57U | ZBRICK3 450FX 1TB 4RAID5(7+1) TAA UPG | \$1,801,660.00 | ES-AF | 17\% | \$1,495,3777.80 | \$198,182.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$198,182.60 |
| 5 | ZB3-45TX-2TB-2R57U | ZBRICK3 450FX 2TB RAID5(7+1) TAA UPG | \$2,881,660.00 | ES-AF | 17\% | \$2,391,777.80 | \$316,982.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$316,982.60 |
| 5 | ZB3-45TX-2TB-2R64U | ZBRICK3 450FX 2TB RAID6(14+2) TAA UPG | \$2,881,660.00 | ES-AF | 17\% | \$2,391,777.80 | \$316,982.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$316,982.60 |
| 5 | ZB3-45TX-2TB-4R57U | ZBRICK3 450FX 2TB 4RAID5(7+1) TAA UPG | \$2,881,660.00 | ES-AF | 17\% | \$2,391,777.80 | \$316,982.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$316,982.60 |
| 5 | ZB3-850F-1TB-2R57 | ZBRICK3 850F 1 TB RAID5(7+1) | \$1,373,890.00 | ES-AF | 17\% | \$1,140,328.70 | \$151,127.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$151,127.90 |
| 5 | zB3-850F-1TB-2R57U | zBRICK3 850F 1TB RAID5(7+1) UPG | \$1,648,665.00 | ES-AF | 17\% | \$1,368,391.95 | \$181,353.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$181,353.15 |
| 5 | ZB3-850F-1TB-2R614 | ZBRICK3 850F 1TB RAID6(14+2) | \$1,373,890.00 | ES-AF | 17\% | \$1,140,328.70 | \$151,127.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$151,127.90 |
| 5 | ZB3-850F-1TB-2R64U | ZBRICK3 850F 1TB RAID6(14+2) UPG | \$1,648,665.00 | ES-AF | 17\% | \$1,368,391.95 | \$181,353.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$181,353.15 |
| 5 | ZB3-850F-1TB-4R57 | ZBRICK3 850F 1TB 4RAID5(7+1) | \$1,373,890.00 | ES-AF | 17\% | \$1,140,328.70 | \$151,127.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$151,127.90 |
| 5 | zB3-850F-1TB-4R57U | zBRICK3 850F 1TB 4RAID5 (7+1) UPG | \$1,648,665.00 | ES-AF | 17\% | \$1,368,391.95 | \$181,353.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$181,353.15 |
| 5 5 | ZB3-850F-2TB-2R57 | ZBRICK3 350F 2TB RAIDS(7+1) | \$2,273,860.00 | ES-AF | 17\% | \$1,887,328.70 | $\$ 250,127.90$ $\$ 30015315$ | \$0.00 | \$0.00 | \$0.00 | ${ }_{\$ 0.00}$ | $\$ 250,127.90$ $\$ 30015315$ |
| 5 | ZB3-850F-2TB-2R57U | ZBRICK3 850F 2TB RAID5(7+1) UPG | \$2,728,665.00 | ES-AF | 17\% | \$2,264,791.95 | \$300,153.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$300,153.15 |
| 5 | ZB3-850F-2TB-2R614 | ZBRICK3 850F 2TB RAID6(14+2) | \$2,273,890.00 | ES-AF | 17\% | \$1,887,328.70 | \$250, 127.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$250, 127.90 |
| 5 | ZB3-850F-2TB-2R64U | ZBRICK3 850F 2TB RAID6(14+2) UPG | \$2,728,665.00 | ES-AF | 17\% | \$2,264,791.95 | \$300, 153.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$300, 153.15 |
| 5 | ZB3-850F-2TB-4R57 | ZBRICK3 850F 2TB 4RAID5(7+1) | \$2,273,890.00 | ES-AF | 17\% | \$1,887,328.70 | \$250, 127.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$250, 127.90 |
| 5 | ZB3-850F-2TB-4R57U | ZBRICK3 850F 2TB 4RAID5(7+1) UPG | \$2,728,665.00 | ES-AF | 17\% | \$2,264,791.95 | $\$ 300,153.15$ $\$ 181.444 .45$ | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$300,153.15 |
| 5 | ZB3-850X-1TB-2R57 ZB3-850X-1TB-2257U | ZBRICK3 850FX 1TB RAID5(7+1) ZBRICK 350 X 1TB RAID $(7+1)$ U | $\$ 1,649,495.00$ $\$ 197938000$ | ES-AF | $\begin{aligned} & \begin{array}{l} 17 \% \\ 17 \% \end{array} \end{aligned}$ | \$1,369,080.85 | $\$ 181,444.45$ $\$ 21773180$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 | $\$ 0.00$ $\$ 0.00$ | \$0.00 | \$181,444.45 |
| 5 | zB3-850X-1TB-2R614 | zBRICK3 850FX 1TB RAID6( $14+2$ ) | \$1,649,495.00 | ES-AF | 17\% | \$1,369,080.85 | \$181,444.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$181,444.45 |
| 5 | zB3-850X-1TB-2R64U | zBRICK3 850FX 1 TB RAID6( $14+2$ ) UPG | \$1,979,380.00 | ES-AF | 17\% | \$1,642,885.40 | \$217,731.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$217,731.80 |
| 5 | ZB3-850X-1TB-4R57 | ZBRICK3 850FX 1TB 4RAID $5(7+1)$ | \$1,649,495.00 | ES-AF | 17\% | \$1,369,080.85 | \$181,444.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$181,444.45 |
| 5 | ZB3-850X-1TB-4R57U | ZBRICK3 850FX 1TB 4RAID5(7+1) UPG | \$1,979,380.00 | ES-AF | 17\% | \$1,642,885.40 | \$217,731.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$217,731.80 |
| 5 | ZB3-850X-2TB-2R57 | ZRRICK3 850FX 2TB RAID55 (7+1) | \$2,549,495.00 | ES-AF | 17\% | \$2, 116,080.85 | \$280,444.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$280,444.45 |
| 5 | zB3-850X-2TB-2R57U | zBRICK3 850FX 2TB RAID5 ( $7+1$ ) UPG | \$3,059,380.00 | ES-AF | 17\% | \$2,539,285.40 | \$336,531.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$336,531.80 |
| 5 | ZB3-850X-2TB-2R614 | zBRICK3 850FX 2TB RAID6(14+2) | \$2,549,495.00 | ES-AF | 17\% | \$2,116,080.85 | \$280,444.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$280,444.45 |
| 5 | ZB3-850X-2TB-2R64U | ZBRICK3 850FX 2TB RAIDE( $14+2$ ) UPG | \$3,059,380.00 | ES-AF | 17\% | \$2,539,285.40 | \$336,531.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$336,531.80 |
| 5 | ZB3-850X-2TB-4R57 | ZBRICK3 850FX 2TB 4RAID5(7+1) | \$2,549,495.00 | ES-AF | 17\% | \$2, 116,080.85 | \$280,444.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 | ZB3-850X-2TB-4R57U | ZBRICK3 850FX 2TB 4RAID5(7+1) UPG | \$3,059,380.00 | ES-AF | 17\% | \$2,539,285.40 | \$336,531.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$336,531.80 |
| 5 5 | ZB3-85TF-1TB-2R57U ZB3-85TF-1TB-2R64U | ZBRICK3 850F 1TB RAID55(7+1) TAA UPG ZBRICK3 850 F 1TB RAID(14+2) TAA UPG | \$1,648,665.00 | ES-AF | 17\% | \$1,368,391.95 | \$181,353.15 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 | $\$ 181,353.15$ |
| 5 5 | 2B3-85TF-1TB-2R64U | ZBRICK3 850F 1TB RAID6(14+2) TAA UPG ZBRICK3 850F 1 TB 4RAID5(7+1) TAA UPG | $\$ 1,648,665.00$ $\$ 1,648,665.00$ | ES-AF | 17\% | $\$ 1,368,391.95$ $\$ 1,368,391.95$ | $\$ 181,553.15$ $\$ 181,353.15$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 181,353.15$ \$181,353.15 |
| 5 | ZB3-85TF-2TB-2R57U | zBRICK3 850F 2TB RAID5(7+1) TAA UPG | \$2,728,665.00 | ES-AF | 17\% | \$2,264,791.95 | \$300,153.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$300,153.15 |
| 5 | ZB3-85TT-2TB-2R64U | ZBRICK3 850F 2TB RAIDE(14+2) TAA UPG | \$2,728,665.00 | ES-AF | 17\% | \$2,264,791.95 | \$300, 153.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$300,153.15 |
| 5 | ZB3-85TF-2TB-4R57U | ZBRICK3 850F 2TB 4RAID5(7+1) TAA UPG | \$2,728,665.00 | ES-AF | 17\% | \$2,264,791.95 | \$300, 153.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$300,153.15 |
| 5 | ZB3-85TT-1TB-2R57U | ZBRICK3 850FX 1 TB RAID5(7+1) TAA UPG | \$1,979,380.00 | ES-AF | 17\% | \$1,642,885.40 | \$217,731.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$217,731.80 |
| 5 | ZB3-85TX-1TB-2R64U | ZBRICK3 850FX 1TB RAID6(14+2) TAA UPG | \$1,979,380.00 | ES-AF | 17\% | \$1,642,885.40 | \$217,731.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$217,731.80 |
| 5 | ZB3-85TX-1TB-4R57U | ZBRICK3 850FX 1TB 4RAID5(7+1) TAA UPG | \$1,979,380.00 | ES-AF | 17\% | \$1,642,885.40 | \$217,731.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 5 | ZB3-85TX-2TB-2R57U zB3-85TX-2TB-2R64U | ZBRICK3 850FX 2TB RAID5(7+1) TAA UPG ZBRICK3 850FX 2 TB RAID6(14+2) TAA UPG | $\begin{aligned} & \$ 3,059,380.00 \\ & \$ 3.059,380.00 \end{aligned}$ | ES-AF | 17\% | $\begin{aligned} & \$ 2,539,285.40 \\ & \$ 2,539,285.40 \end{aligned}$ | $\$ 336,531.80$ $\$ 336,531.80$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 336,531.80$ |
| 5 | zB3-85TX-2TB-4R57U | zBRICK3 850FX 2TB 4RAID5(7+1) TAA UPG | \$3,059,380.00 | ES-AF | 17\% | \$2,539,285.40 | \$336,531.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$336,531.80 |
| 5 | ZB4-450F-1TB-2R57 | zBRICK4 450F 1 TB RAID5( $7+1$ ) | \$1,227,705.00 | ES-AF | 17\% | \$1,018,995.15 | \$135,047.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$135,047.55 |
| 5 | ZB4-450F-1TB-2R57U | ZBRICK4 450F 1TB RAID5(7+1) UPG | \$1,473,240.00 | ES-AF | 17\% | \$1,222,789.20 | \$162,056.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$162,056.40 |
| 5 | ZB4-450F-1TB-2R614 | ZBRICK4 450F 1TB RAID6(14+2) | \$1,227,705.00 | ES-AF | 17\% | \$1,018,995.15 | \$135,047.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$135,047.55 |
| 5 | zB4-450F-1TB-2R64U | ZRRICK4 450F 1TB RAID6(14+2) UPG | \$1,473,240.00 | ES-AF | 17\% | \$1,222,789.20 | \$162,056.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$162,056.40 |
| 5 | ZB4-400F-1TB-4R57 | ZBRICK4 450F 1TB 4RAID5(7+1) | \$1,227,705.00 | ES-AF | 17\% | \$1,018,995.15 | \$135,047.55 | \$0.00 | \$0.00 | \$0.00 | $\$ 0.00$ |  |
| 5 5 | ${ }_{\text {l }}^{\text {ZBA-450F-1TB-4R57U }}$ | ZBRICK4 450F 1TB 4RAID5(7+1) UPG ZBRICK4 450F 2 TB RAID5( $7+1$ ) | $\$ 1,473,240.00$ $\$ 2,127,705.00$ | ES-AF | 17\% | \$1,222,789.20 $\$ 1,765,995.15$ | \$162,056.40 $\$ 234,047.55$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$162,056.40 $\$ 234,047.55$ |
| 5 | zB4-450F-2TB-2R57U | zBRICK4 450F 2TB RAID5(7+1) UPG | \$2,553,240.00 | ES-AF | 17\% | \$2,119,189.20 | \$280,856.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$280,856.40 |
| 5 | zB4-450F-2TB-2R614 | zBRICK4 450F 2TB RAID6(14+2) | \$2,127,705.00 | ES-AF | 17\% | \$1,765,995.15 | \$234,047.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$234,047.55 |
| 5 | ZB4-450F-2TB-2R64U | zBRICK4 450F 2TB RAID6(14+2) UPG | \$2,553,240.00 | ES-AF | 17\% | \$2,119,189.20 | \$280,856.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$280,856.40 |


| BAND |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SKU | dESCRIPTION | EMC LIST PRICE USD | CATEGORY CODE | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | $\begin{gathered} \text { LPMNT } \\ \text { ANNUAL } \\ \text { (PREMIUM) } \end{gathered}$ | LP MNT ANNUAL (STANDARD) (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | RENEWAL |
| 5 | ZB4-450F-2TB-4R57 | ZBRICK4 450F 2TB 4RAID5(7+1) | \$2,127,705.00 | ES-AF | 17\% | \$1,765,995.15 | \$234,047.55 | \$0.00 | ${ }^{\$ 0.00}$ | \$0.00 | \$0.00 | \$234,047.55 |
| 5 | zB4-450F-2TB-4R57U | zBRICK4 450F 2TB 4RAID5 (7+1) UPG | \$2,553,240.00 | ES-AF | 17\% | \$2,119,189.20 | \$280,856.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$280,856.40 |
| 5 | ZB4-450X-1TB-2R57 | ZBRICK4 450FX 1TB RAID5(7+1) | \$1,501,395.00 | ES-AF | 17\% | \$1,246,157.85 | \$165,153.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$165, 153.45 |
| 5 | zB4-450X-1TB-2R57U | zBRICK4 450FX 1TB RAID5(7+1) UPG | \$1,801,660.00 | ES-AF | 17\% | \$1,495,377.80 | \$198,182.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$198,182.60 |
| 5 | ZB4-450X-1TB-2R614 | ZBRICK4 450FX 1TB RAID6(14+2) | \$1,501,395.00 | ES-AF | 17\% | \$1,246,157.85 | \$165,153.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$165,153.45 |
| 5 | zB4-450X-1TB-2R64U | ZBRICK4 450FX 1TB RAIDE(14+2) UPG | \$1,801,660.00 | ES-AF | 17\% | \$1,495,377.80 | \$198,182.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$198,182.60 |
| 5 | ZB4-450X-1TB-4R57 | ZBRICK4 450FX 1TB 4RAID5(7+1) | \$1,501,395.00 | ES-AF | 17\% | \$1,246,157.85 | \$165,153.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$165,153.45 |
| 5 | Z88-450X-1TB-4R57U | ZBRICK4 400FX 1TB 4RAID5 (7+1) UPG | \$1,801,660.00 | ES-AF | 17\% | \$1,495,377.80 | \$198,182.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$198,182.60 |
| 5 | ZB4-450X-2TB-2R57 | ZBRICK4 450FX 2TB RAID5( $7+1$ ) | \$2,401,395.00 | ES-AF | 17\% | \$1,993,157.85 | \$264,153.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$264,153.45 |
| 5 | zB4-450X-2TB-2R57U | ZBRICK4 450FX 2TB RAID5 (7+1) UPG | \$2,881,660.00 | ES-AF | 17\% | \$2,391,777.80 | \$316,982.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$316,982.60 |
| 5 | ZB4-450X-2TB-2R614 | ZBRICK4 450FX 2TB RAID6(14+2) | \$2,401,395.00 | ES-AF | 17\% | \$1,993,157.85 | \$264,153.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$264,153.45 |
| 5 | zB4-450X-2TB-2R64U | zBRICK4 450FX 2TB RAID6(14+2) UPG | \$2,881,660.00 | ES-AF | 17\% | \$2,391,777.80 | \$316,982.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$316,982.60 |
| 5 | ZB4-450X-2TB-4R57 | ZRRICK4 450FX 2TB 4RAIDS(7+1) | \$2,401,395.00 | ES-AF | 17\% | \$1,993,157.85 | \$264,153.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$264,153.45 |
| 5 | zB4-450X-2TB-4R57U | ZBRICK4 450FX 2TB 4RAID5(7+1) UPG | \$2,881,660.00 | ES-AF | 17\% | \$2,391,777.80 | \$316,982.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$316,982.60 |
| 5 | ZB4-45TF-1TB-2R57U | zBRICK4 450F 1TB RAID5(7+1) TAA UPG | \$1,473,240.00 | ES-AF | 17\% | \$1,222,789.20 | \$162,056.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$162,056.40 |
| 5 | Z8B-45TF-1TB-2R64U | ZBRICK4 450F 1TB RAID6(14+2) TAA UPG | \$1,473,240.00 | ES-AF | 17\% | \$1,222,789.20 | \$162,056.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$162,056.40 |
| 5 | ZB4-45TF-1TB-4R57U | ZBRICK4 450F 1TB 4RAIDS(7+1) TAA UPG | \$1,473,240.00 | ES-AF | 17\% | \$1,222,789.20 | \$162,056.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$162,056.40 |
| 5 | Z8B-45TF-2TB-2R57U | ZBRICK4 450F 2TB RAID5(7+1) TAA UPG | \$2,553,240.00 | ES-AF | 17\% | \$2,119,189.20 | $\$ 280,856.40$ $\$ 2008540$ | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$280,856.40 |
| 5 | ZB4-45TF-2TB-2R64U | ZBRICK4 450F 2TB RAID6(14+2) TAA UPG | \$2,553,240.00 | ES-AF | 17\% | \$2,119,189.20 | \$280,856.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$280,856.40 |
| 5 | ZB4-45TF-2TB-4R57U | ZBRICK4 450F 2TB 4RAID5(7+1) TAA UPG | \$2,553,240.00 | ES-AF | 17\% | \$2,119,189.20 | \$280,856.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$280,856.40 |
| 5 | Z8B-45TX-1TB-2R57U | zBRICK4 450FX 1TB RAID5(7+1) TAA UPG | \$1,801,660.00 | ES-AF | 17\% | \$1,495,377.80 | \$198,182.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$198,182.60 |
| 5 | ZB4-45TX-1TB-2R64U | ZBRICK4 450FX 1TB RAIDE(14+2) TAA UPG | \$1,801,660.00 | ES-AF | 17\% | \$1,495,377.80 | \$198,182.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$198,182.60 |
| 5 | zB4-45TX-1TB-4R57U | ZBRICK4 450FX 1TB 4RAID5(7+1) TAA UPG | \$1,801,660.00 | ES-AF | 17\% | \$1,495,377.80 | \$198,182.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$198,182.60 |
| 5 | ZB4-45TX-2TB-2R57U | ZBRICK4 450FX 2TB RAID5(7+1) TAA UPG | \$2,881,660.00 | ES-AF | 17\% | \$2,391,777.80 | \$316,982.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$316,982.60 |
| 5 | ZB4-45TX-2TB-2R64U | ZBRICK4 450FX 2TB RAIDG(14+2) TAA UPG | \$2,881,660.00 | ES-AF | 17\% | \$2,391,777.80 | \$316,982.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$316,982.60 |
| 5 | ZB4-45TX-2TB-4R57U | ZBRICK4 450FX 2TB 4RAID5(7+1) TAA UPG | \$2,881,660.00 | ES-AF | 17\% | \$2,391,777.80 | \$316,982.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$316,982.60 |
| 5 | ZB4-850F-1TB-2R57 | ZBRICK4 850F 1 TB RAID5( $7+1$ ) | \$1,373,890.00 | ES-AF | 17\% | \$1,140,328.70 | \$151,127.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$151,127.90 |
| 5 | ZB4-850F-1TB-2R57U | ZBRICK4 850F 1TB RAID5(7+1) UPG | \$1,648,665.00 | ES-AF | 17\% | \$1,368,391.95 | \$181,353.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$181,353.15 |
| 5 | ZB4-850F-1TB-2R614 | ZBRICK4 850F 1TB RAID6(14+2) | \$1,373,890.00 | ES-AF | 17\% | \$1,140,328.70 | \$151,127.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$151,127.90 |
| 5 | ZB4-850F-1TB-2R64U | ZBRICK4 850F 1TB RAID6(14+2) UPG | \$1,648,665.00 | ES-AF | 17\% | \$1,368,391.95 | \$181,353.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$181,353.15 |
| 5 | ZB4-850F-1TB-4R57 | ZBRICK4 850F 1TB 4RAID5(7+1) | \$1,373,890.00 | ES-AF | 17\% | \$1,140,328.70 | \$151,127.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$151,127.90 |
| 5 | ZB4-850F-1TB-4R57U | zBRICK4 850F 1TB 4RAID5 (7+1) UPG | \$1,648,665.00 | ES-AF | 17\% | \$1,368,391.95 | \$181,353.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$181,353.15 |
| 5 | ZB4-850F-2TB-2R57 | ZBRICK4 850F 2TB RAID5(7+1) | \$2,273,890.00 | ES-AF | 17\% | \$1,887,328.70 | \$250,127.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$250, 127.90 |
| 5 | Z84-850F-2TB-2R57U | ZBRICK4 850F 2TB RAID( $7+1$ ) UPG | \$2,728,665.00 | ES-AF | 17\% | \$2,264,791.95 | \$300, 153.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$300,153.15 |
| 5 | ZB4-850F-2TB-2R614 | ZBRICK4 850F 2TB RAID6(14+2) | \$2,273,890.00 | ES-AF | 17\% | \$1,887,328.70 | \$250,127.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$250,127.90 |
| 5 | ZB4-850F-2TB-2R64U | zBRICK4 850F 2TB RAIDG( $14+2$ ) UPG | \$2,728,665.00 | ES-AF | 17\% | \$2,264,791.95 | \$300,153.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$300,153.15 |
| 5 | ZB4-850F-2TB-4R57 | ZBRICK4 850F 2TB 4RAID5(7+1) | \$2,273,890.00 | ES-AF | 17\% | \$1,887,328.70 | \$250,127.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$250,127.90 |
| 5 | ZB4-850F-2TB-4R57U | ZBRICK4 850F 2TB 4RAID (7+1) UPG | \$2,728,665.00 | ES-AF | 17\% | \$2,264,791.95 | \$300,153.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$300, 153.15 |
| 5 | zB4-850X-1TB-2R57 | ZBRICK4 850FX 1TB RAID5(7+1) | \$1,649,495.00 | ES-AF | 17\% | \$1,369,080.85 | \$181,444.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$181,444.45 |
| 5 | zB4-850X-1TB-2R57U | ZBRICK4 850FX 1TB RAID5(7+1) UPG | \$1,979,380.00 | ES-AF | 17\% | \$1,642,885.40 | \$217,731.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$217,731.80 |
| 5 | zB4-850X-1TB-2R614 | ZBRICK4 850FX 1TB RAID6(14+2) | \$1,649,495.00 | ES-AF | 17\% | \$1,369,080.85 | \$181,444.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$181,444.45 |
| 5 | Z84-850X-1TB-2R64U | ZBRICK4 850FX 1TB RAID( $14+2$ ) UPG | \$1,979,380.00 | ES-AF | 17\% | \$1,642,885.40 | \$217,731.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$217,731.80 |
| 5 | ZB4-850X-1TB-4R57 | ZBRICK4 850FX 1TB 4RAID5(7+1) | \$1,649,495.00 | ES-AF | 17\% | \$1,369,080.85 | \$181,444.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$181,444.45 |
| 5 | zB4-850X-1TB-4R57U | zBRICK4 850FX 1TB 4RAID5(7+1) UPG | \$1,979,380.00 | ES-AF | 17\% | \$1,642,885.40 | \$217,731.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$217,731.80 |
| 5 | ZB4-850X-2TB-2R57 | ZBRICK4 850FX 2TB RAID5(7+1) | \$2,549,495.00 | ES-AF | 17\% | \$2,116,080.85 | \$280,444.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$280,444.45 |
| 5 | ZB4-850X-2TB-2R57U | ZBRICK4 850FX 2TB RAID5 (7+1) UPG | \$3,059,380.00 | ES-AF | 17\% | \$2,539,285.40 | \$336,531.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$336,531.80 |
| 5 | ZBA-850X-2TB-2R614 | ZRRICK4 850FX 2TB RAID6 (14+2) | \$2,549,495.00 | ES-AF | 17\% | \$2,116,080.85 | \$280,444.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$280,444.45 |
| 5 | Z84-850X-2TB-2R64U | ZBRICK4 850F) 2TB RAIDE(14+2) UPG | \$3,059,380.00 | ES-AF | 17\% | \$2,539,285.40 | \$336,531.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$336,531.80 |
| 5 | Z84-850x-2TB-4R57 | ZBRICK4 850FX 2TB 4RAID5(7+1) | \$2,549,495.00 | ES-AF | 17\% | \$2,116,080.85 | \$280,444.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$280,444.45 |
| 5 | ZB4-850X-2TB-4R57U | ZBRICK4 850FX 2TB 4RAID5(7+1) UPG | \$3,059,380.00 | ES-AF | 17\% | \$2,539,285.40 | \$336,531.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$336,531.80 |
| 5 | ZB4-85TF-1TB-2R57U | ZBRICK4 850F 1TB RAID5(7+1) TAA UPG | \$1,648,665.00 | ES-AF | 17\% | \$1,368,391.95 | \$181,353.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$181,353.15 |
| 5 | Z84-85TF-1TB-2R64U | ZBRICK4 850F 1TB RAID6(14+2) TAA UPG | \$1,648,665.00 | ES-AF | 17\% | \$1,368,391.95 | \$181,353.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$181,353.15 |
| 5 | Z84-85TF-1TB-4R57U | ZBRICK4 850 F 1TB 4RAID (7+1) TAA UPG | \$1,648,665.00 | ES-AF | 17\% | \$1,368,391.95 | \$181,353.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$181,353.15 |
| 5 | ZB4-85TF-2TB-2R57U | zBRICK4 850F 2TB RAID5(7+1) TAA UPG | \$2,728,665.00 | ES-AF | 17\% | \$2,264,791.95 | \$300,153.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$300,153.15 |
| 5 | ZB4-85TF-2TB-2R64U | ZBRICK4 850F 2TB RAID6(14+2) TAA UPG | \$2,728,665.00 | ES-AF | 17\% | \$2,264,791.95 | \$300,153.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$300,153.15 |
| 5 | 2B4-85TF-2TB-4R57U | ZBRICK4 850F 2TB 4RAID5(7+1) TAA UPG | \$2,728,665.00 | ES-AF | 17\% | \$2,264,791.95 | \$300,153.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$300,153.15 |
| 5 | zB4-85TX-1TB-2R57U | ZBRICK4 850FX 1 TB RAIDS(7+1) TAA UPG | \$1,979,380.00 | ES-AF | 17\% | \$1,642,885.40 | \$217,731.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$217,731.80 |
| 5 | zB4-85TX-1TB-2R64U | zBRICK4 850FX 1TB RAIDG(14+2) TAA UPG | \$1,979,380.00 | ES-AF | 17\% | \$1,642,885.40 | \$217,731.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$217,731.80 |
| 5 | ZB4-85TX-1TB-4R57U | ZBRICK4 850FX 1TB 4RAID5(7+1) TAA UPG | \$1,979,380.00 | ES-AF | 17\% | \$1,642,885.40 | \$217,731.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$217,731.80 |
| 5 | zB4-85TX-2TB-2R57U | zBRICK4 850FX 2TB RAID5(7+1) TAA UPG | \$3,059,380.00 | ES-AF | 17\% | \$2,539,285.40 | \$336,531.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$336,531.80 |
| 5 | zB4-85TX-2TB-2R64U | zBRICK4 850FX 2TB RAID6(14+2) TAA UPG | \$3,059,380.00 | ES-AF | 17\% | \$2,539,285.40 | \$336,531.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$336,531.80 |
| 5 | zB4-85TX-2TB-4R57U | ZBRICK4 850FX 2TB 4RAID5(7+1) TAA UPG | \$3,059,380.00 | ES-AF | 17\% | \$2,539,285.40 | \$336,531.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$336,531.80 |
| 5 | ZB5-850F-1TB-2R57 | ZBRICK5 850F 1 TB RAID5( $7+1$ ) | \$1,373,890.00 | ES-AF | 17\% | \$1,140,328.70 | \$151,127.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$151,127.90 |
| 5 | ZB5-850F-1TB-2R57U | ZBRICK5 850F 1TB RAID5(7+1) UPG | \$1,648,665.00 | ES-AF | 17\% | \$1,368,391.95 | \$181,353.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$181,353.15 |
| 5 | zB5-850F-1TB-2R614 | ZBRICK5 850F 1TB RAID6(14+2) | \$1,373,890.00 | ES-AF | 17\% | \$1,140,328.70 | \$151,127.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$151,127.90 |
| 5 | ZB5-850F-1TB-2R64U | zBRICK5 850F 1TB RAIDG( $14+2$ ) UPG | \$1,648,665.00 | ES-AF | 17\% | \$1,368,391.95 | \$181,353.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$181,353.15 |
| 5 | ZB5-850F-1TB-4R57 | ZBRICK5 850F 1TB 4RAID5(7+1) | \$1,373,890.00 | ES-AF | 17\% | \$1,140,328.70 | \$151,127.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$151,127.90 |
| 5 | ZB5-850F-1TB-4R57U | ZBRICK5 850F 1TB 4RAID5(7+1) UPG | \$1,648,665.00 | ES-AF | 17\% | \$1,368,3991.95 | \$181,353.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$181,353.15 |
| 5 | ZB5-850F-2TB-2R57 | ZBRICK5 550F 2 TB RAID5(7+1) | \$2,273,890.00 | ES-AF | 17\% | \$1,887,328.70 | \$250, 127.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$250, 127.90 |
| 5 | ZBE-850F-2TB-2R57U | ZBRICK5 850F 2TB RAID( $7+1$ ) UPG | \$2,728,665.00 | ES-AF | 17\% | \$2,264,791.95 | \$300,153.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$300,153.15 |
| 5 | ZB5-850F-2TB-2R614 | ZBRICK5 850F 2TB RAIDE( $14+2$ ) | \$2,273,890.00 | ES-AF | 17\% | \$1,887,328.70 | \$250, 127.90 | \$0.00 | \$0.00 | \$9.00 | \$0.00 | \$250,127.90 $\$ 300153.15$ |
| 5 5 |  | zBRICK5 850F 2TB RAIDE( (14+2) UPG ZBRICK5 850F 2 TB 4RAID $(7+1)$ | \$2,728,665.00 | ES-AF | 17\% | \$2,264,791.95 $\$ 1,887,328.70$ | \$300,153.15 $\$ 250,127.90$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$300,153.15 $\$ 250,127.90$ |
| 5 | ZB5-850F-2TB-4R57U | ZBRICK5 850F 2TB 4RAID5(7+1) UPG | \$2,728,665.00 | ES-AF | 17\% | \$2,264,791.95 | \$300,153.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$300,153.15 |
| 5 | ZB5-850X-1TB-2R57 | ZBRICK5 850FX 1TB RAID5(7+1) | \$1,649,495.00 | ES-AF | 17\% | \$1,369,080.85 | \$181,444.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$181,444.45 |
| 5 | ZB5-850X-1TB-2R57U | ZBRICK5 850FX 1TB RAID5 (7+1) UPG | \$1,979,380.00 | ES-AF | 17\% | \$1,642,885.40 | \$217,731.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$217,731.80 |
| 5 | ZB5-850X-1TB-2R614 | ZBRICK5 850FX 1TB RAID6(14+2) | \$1,649,495.00 | ES-AF | 17\% | \$1,369,080.85 | \$181,444.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$181,444.45 |
| 5 | ZBE-550X-1TB-2R64U | ZBRICK5 850FX 1TB RAIDE(14+2) UPG | \$1,979,380.00 | ES-AF | 17\% | \$1,642,885.40 | \$217.731.80 $\mathbf{\$ 1 8 1 , 4 4 8 . 4 5}$ | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$217,731.80 $\$ 18144845$ |
| 5 | ZBS-850X-1TB-4R57 | ZBRICK5 850FX 1TB 4RAIDS(7+1) | \$1,649,435.00 | ES-AF | 17\% | \$1,369,080.85 | \$181,444.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$181,444.45 |
| 5 | zB6-850X-1TB-4R57U | ZBRICK5 850FX 1TB 4RAID5(7+1) UPG | \$1,979,380.00 | ES-AF | 17\% | \$1,642,885.40 | \$217,731.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$217,731.80 |


| BAND |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SKU | description | EMC LIST PRICE USD | CATEGORY CODE | NVP LEVEL 1 DISCOUNT \% | NVP Level 1 NET PRICE | LP MNT ANNUAL (PREMIUM) | LP MNT ANNUAL (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | Renewal |
| 5 | ZB5-850X-2TB-2R57 | ZBRICK5 850FX 2TB RAID5(7+1) | \$2,549,495.00 | ES-AF | ${ }^{17 \%}$ | \$2,116,080.85 | \$280,444.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$280,444.45 |
| 5 | ZB5-850X-2TB-2R57U | ZBRICK5 850FX 2TB RAID5 (7+1) UPG | \$3,059,380.00 | ES-AF | 17\% | \$2,539,285.40 | \$336,531.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$336,531.80 |
| 5 | ZB5-850X-2TB-2R614 | ZBRICK5 850FX 2TB RAID6(14+2) | \$2,549,495.00 | ES-AF | 17\% | \$2,116,080.85 | \$280,444.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$280,444.45 |
| 5 | ZB5-850X-2TB-2R64U | ZBRICK5 850FX 2TB RAID6(14+2) UPG | \$3,059,380.00 | ES-AF | 17\% | \$2,539,285.40 | \$336,531.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$336,531.80 |
| 5 | ZB5-850X-2TB-4R57 | ZBRICK5 850FX 2TB 4RAID5(7+1) | \$2,549,495.00 | ES-AF | 17\% | \$2,116,080.85 | \$280,444.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$280,444.45 |
| 5 | ZB5-850X-2TB-4R57U | ZBRICK5 850FX 2TB 4RAID5(7+1) UPG | \$3,059,380.00 | ES-AF | 17\% | \$2,539,285.40 | \$336,531.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$336,531.80 |
| 5 | ZB5-85TF-1TB-2R57U | ZBRICK5 850F 1TB RAID5(7+1) TAA UPG | \$1,648,665.00 | ES-AF | 17\% | \$1,368,391.95 | \$181,353.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$181,353.15 |
| 5 | ZB5-85TF-1TB-2R64U | ZBRICK5 850F 1TB RAID6(14+2) TAA UPG | \$1,648,665.00 | ES-AF | 17\% | \$1,368,391.95 | \$181,353.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$181,353.15 |
| 5 | zB5-85TF-1TB-4R57U | ZBRICK5 850F 1TB 4RAID5(7+1) TAA UPG | \$1,648,665.00 | ES-AF | 17\% | \$1,368,391.95 | \$181,353.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$181,353.15 |
| 5 | ZB5-85TF-2TB-2R57U | ZBRICK5 850F 2TB RAID5(7+1) TAA UPG | \$2,728,665.00 | ES-AF | 17\% | \$2,264,791.95 | \$300,153.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$300,153.15 |
| 5 | ZB5-85TF-2TB-2R64U | ZBRICK5 850F 2TB RAID6(14+2) TAA UPG | \$2,728,665.00 | ES-AF | 17\% | \$2,264,791.95 | \$300,153.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$300,153.15 |
| 5 | ZB5-85TF-2TB-4R57U | ZBRICK5 850F 2TB 4RAID5(7+1) TAA UPG | \$2,728,665.00 | ES-AF | 17\% | \$2,264,791.95 | \$300,153.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$300,153.15 |
| 5 | zB5-85TX-1TB-2R57U | ZBRICK5 850FX 1 TB RAIDS (7+1) TAA UPG | \$1,979,380.00 | ES-AF | 17\% | \$1,642,885.40 | \$217,731.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$217.731.80 |
| 5 | zB5-85TX-1TB-2R64U | ZBRICK5 850FX 1TB RAID6(14+2) TAA UPG | \$1,979,380.00 | ES-AF | 17\% | \$1,642,885.40 | \$217,731.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$217,731.80 |
| 5 | ZB5-85TX-1TB-4R57U | ZBRICK5 850FX 1TB 4RAID5(7+1) TAA UPG | \$1,979,380.00 | ES-AF | 17\% | \$1,642,885.40 | \$217,731.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$217,731.80 |
| 5 | ZB5-85TX-2TB-2R57U | ZBRICK5 850FX 2TB RAID5(7+1) TAA UPG | \$3,059,380.00 | ES-AF | 17\% | \$2,539,285.40 | \$336,531.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$336,531.80 |
| 5 | ZB5-85TX-2TB-2R64U | zBRICK5 850FX 2TB RAID6(14+2) TAA UPG | \$3,059,380.00 | ES-AF | 17\% | \$2,539,285.40 | \$336,531.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$336,531.80 |
| 5 | ZB5-85TX-2TB-4R57U | zBRICK5 850FX 2TB 4RAID5(7+1) TAA UPG | \$3,059,380.00 | ES-AF | 17\% | \$2,539,285.40 | \$336,531.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$336,531.80 |
| 5 | ZB6-850F-1TB-2R57 | zBRICK6 850F 1TB RAID5( $7+1$ ) | \$1,373,890.00 | ES-AF | 17\% | \$1,140,328.70 | \$151,127.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$151,127.90 |
| 5 | zB6-850F-1TB-2R57U | zBRICK6 850F 1TB RAID5(7+1) UPG | \$1,648,665.00 | ES-AF | 17\% | \$1,368,391.95 | \$181,353.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$181,353.15 |
| 5 | ZB6-850F-1TB-2R614 | ZBRICK6 850F 1TB RAID6(14+2) | \$1,373,890.00 | ES-AF | 17\% | \$1,140,328.70 | \$151,127.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$151,127.90 |
| 5 | ZB6-850F-1TB-2R64U | zBRICK6 850F 1TB RAIDE (14+2) UPG | \$1,648,665.00 | ES-AF | 17\% | \$1,368,391.95 | \$181,353.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$181,353.15 |
| 5 | ZB6-850F-1TB-4R57 | ZBRICK6 850F 1TB 4RAID5(7+1) | \$1,373,890.00 | ES-AF | 17\% | \$1,140,328.70 | \$151,127.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$151,127.90 |
| 5 | ZB6-850F-1TB-4R57U | ZBRICK6 850F 1TB 4RAID5(7+1) UPG | \$1,648,665.00 | ES-AF | 17\% | \$1,368,391.95 | \$181,353.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$181,353.15 |
| 5 | ZB6-850F-2TB-2R57 | ZBRICK6 850F 2TB RAID5( $7+1$ ) | \$2,273,890.00 | ES-AF | 17\% | \$1,887,328.70 | \$250,127.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$250,127.90 |
| 5 | ZB6-850F-2TB-2257U | ZBRICK6 850F 2TB RAID5(7+1) UPG | \$2,728,665.00 | ES-AF | 17\% | \$2,264,791.95 | \$300,153.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$300, ,153.15 |
| 5 | ZB6-850F-2TB-2R614 | ZBRICK6 850F 2TB RAIDC( $14+2$ ) | \$2,273,890.00 | ES-AF | 17\% | \$1,887,328.70 | \$250,127.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$250,127.90 |
| 5 | ZBB-850F-2TB-2R64U | ZRBIC66 850F 2TB RAIDG( (14+2) UPG | \$2,728,665.00 | ES-AF | 17\% | $\$ 2,264,791.95$ $\$ 1887328$ | \$300,153.15 $\$ 250.127 .90$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 | \$300,153.15 $\$ 250,127.90$ |
| 5 | ZB6-850F-2TB-4R57 ZB6-850F-2TB-4257U | ZBRICK6 850F 2TB 4RAID5(7+1) ZBRICK6 850 F 2TB 4RAID5 $7+1)$ UPG | $\$ 2,273,890.00$ $\$ 272866500$ | ES-AF | 17\% | $\$ 1,887,328.70$ $\$ 2.26479195$ | $\$ 250,127.90$ $\$ 300153.15$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$250,127.90 $\$ 300153.15$ |
| 5 | ZB6-850X-1TB-2R57 | ZBRICK6 850FX 1TB RAID5 (7+1) | \$1,649,495.00 | ES-AF | 17\% | \$ \$1,369,080.85 | \$181,444.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$181,444.45 |
| 5 | ZB6-850X-1TB-2R57U | ZBRICK6 850FX 1TB RAID5(7+1) UPG | \$1,979,380.00 | ES-AF | 17\% | \$1,642,885.40 | \$217,731.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$217,731.80 |
| 5 | ZB6-850X-1TB-2R614 | ZBRICK6 850FX 1TB RAID6(14+2) | \$1,649,495.00 | ES-AF | 17\% | \$1,369,080.85 | \$181,444.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$181,444.45 |
| 5 | ZB6-850X-1TB-2R64U | ZBRICK6 850FX 1TB RAIDE(14+2) UPG | \$1,979,380.00 | ES-AF | 17\% | \$1,642,885.40 | \$217,731.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$217,731.80 |
| 5 | ZB6-850X-1TB-4R57 | ZBRICK6 850FX 1TB 4RAID5(7+1) | \$1,649,495.00 | ES-AF | 17\% | \$1,369,080.85 | \$181,444.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$181,444.45 |
| 5 | ZB6-850X-1TB-4257U | ZBRICK6 580FX 1TB 4RAID5 (7+1) UPG | \$1,979,380.00 | ES-AF | 17\% | \$1,642,885.40 | \$217.731.80 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 | \$217,731.80 |
| 5 | ZB6-850X-2TB-2R614 | ZBRICK6 850FX 2 TB RAID6(14+2) | \$ $\$ 2,549,495.00$ | ES-AF | 17\% |  | \$280,444.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$230,444.45 |
| 5 | zB6-850X-2TB-2R64U | ZBRICK6 850FX 2TB RAID6( $14+2$ ) UPG | \$3,059,380.00 | ES-AF | 17\% | \$2,539,285.40 | \$336,531.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$336,531.80 |
| 5 | ZB6-850X-2TB-4R57 | zBRICK6 850FX 2TB 4RAID5(7+1) | \$2,549,495.00 | ES-AF | 17\% | \$2,116,080.85 | \$280,444.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$280,444.45 |
| 5 | ZB6-850X-2TB-4R57U | ZBRICK6 850FX 2TB 4RAID5(7+1) UPG | \$3,059,380.00 | ES-AF | 17\% | \$2,539,285.40 | \$336,531.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$336,531.80 |
| 5 | ZB6-85TF-1TB-2R57U | ZBRIC66 850F 1TB RAID5(7+1) TAA UPG | \$1,648,665.00 | ES-AF | 17\% | \$1,368,391.95 | \$181,353.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$181,353.15 |
| 5 | ZB6-85TF-1TB-2R64U | ZBRICK6 850F 1 TB RAID6(14+2) TAA UPG ZBRICK6 850 1TB 4RAID5 $7+1$ TAA UPG | $\$ 1,648,665.00$ $\$ 164866500$ | ES-AF | 17\% | $\$ 1,3688.391 .95$ $\$ 1,36839195$ | $\$ 181,353.15$ $\$ 181,353.15$ | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 | \$181,353.15 |
| 5 | ZB6-85TF-1TB-4R57U ZB6-85TF-2TB-2R57U | ZBRICK6 850F 1TB 4RAID5(7+1) TAA UPG ZBRICK6 850F 2TB RAID5(7+1) TAA UPG | $\begin{aligned} & \$ 1,648,665.00 \\ & \$ 2.728 .665 .00 \end{aligned}$ | ES-AF | 17\% | \$1,368,391.95 | $\$ 181,353.15$ $\$ 300,153.15$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 181,353.15$ $\$ 300,153.15$ |
| 5 | ZB6-85TF-2TB-2R57U ZB6-85TF-2TB-2R64U | zBRICK6 850F 2TB RAID5(7+1) TAA UPG ZBRICK6 850F | $\$ 2,728,665.00$ $\$ 2,728,665.00$ | ES-AF | 17\% | \$\$2,264,791.95 | \$300,153.15 $\$ 300,153.15$ | $\begin{aligned} & \$ 0.00 \\ & \$ 0.00 \end{aligned}$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 300,153.15$ $\$ 300,153.15$ |
| 5 | zB6-85TF-2TB-4R57U | ZBRICK6 850F 2TB 4RAID5(7+1) TAA UPG | \$2,728,665.00 | ES-AF | 17\% | \$2,264,791.95 | \$300,153.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$300,153.15 |
| 5 | zB6-85TX-1TB-2R57U | ZBRICK6 850FX 1 1TB RAID5(7+1) TAA UPG | \$1,979,380.00 | ES-AF | 17\% | \$1,642,885.40 | \$217,731.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$217,731.80 |
| 5 | ZB6-85TT-1TB-2R64U | ZBRICK6 850FX 1TB RAIDG(14+2) TAA UPG | \$1,979,380.00 | ES-AF | 17\% | \$1,642,885.40 | \$217,731.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$217,731.80 |
| 5 | ZB6-85TX-1TB-4R57U | ZBRICK6 850FX 1TB 4RAID5(7+1) TAA UPG | \$1,979,380.00 | ES-AF | 17\% | \$1,642,885.40 | \$217,731.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$217,731.80 |
| 5 | zB6-85TX-2TB-2R57U | zBRICK6 850FX 2TB RAID5(7+1) TAA UPG | \$3,059,380.00 | ES-AF | 17\% | \$2,539,285.40 | \$336,531.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$336,531.80 |
| 5 | ZB6-85TX-2TB-2R64U | ZBRICK6 850FX 2TB RAID6(14+2) TAA UPG | \$3,059,380.00 | ES-AF | 17\% | \$2,539,285.40 | \$336,531.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$336,531.80 |
| 5 | ZB6-85TX-2TB-4R57U | zBRICK6 850FX 2TB 4RAID5 (7+1) TAA UPG | \$3,059,380.00 | ES-AF | 17\% | \$2,539,285.40 | \$336,531.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$336,531.80 |
| 5 | ZB7-850F-1TB-2R57 | ZBRICK7 850F 1 TB RAID5(7+1) | \$1,373,890.00 | ES-AF | 17\% | \$1,140,328.70 | \$151,127.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$151, 127.90 |
| 5 | Z87-850\%-1TB-2R57U | ZBRICK7 850F 1TB RAID(7+1) UPG | \$1,648,665.00 | ES-AF | 17\% | \$1,368,391.95 | \$181,353.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$181,353.15 |
| 5 | ZB7-850F-1TB-2R614 | ZBRICK7 850F 1TB RAID6(14+2) | \$1,373,890.00 | ES-AF | 17\% | \$1,140,328.70 | \$151,127.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$151,127.90 |
| 5 | ZB7-850F-1TB-2R64U | ZBRICK7 850F 1TB RAID6(14+2) UPG | \$1,648,665.00 | ES-AF | 17\% | \$1,368,391.95 | \$181,353.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$181,353.15 |
| 5 | ZB7-850F-1TB-4R57 | ZBRICK7 850F 1TB 4RAID5(7+1) | \$1,373,890.00 | ES-AF | 17\% | \$1,140,328.70 | \$151,127.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$151,127.90 |
| 5 | 2B7-850F-1TB-4R57U | ZBRICK7 850F 1TB 4RAID5(7+1) UPG | \$1,648,665.00 | ES-AF | 17\% |  |  | \$0.00 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 | ZB7-850F-2TB-2R57 ZB7-850F-2TB-2R57U | ZBRICK7 850F 2TB RAID5(7+1) <br> ZBRICK7 850F 2TB RAID5(7+1) UPG | $\$ 2,273,890.00$ $\$ 2728.66500$ | ES-AF | 17\% | $\begin{aligned} & \$ 1,887,328.70 \\ & \$ 2,264,791.95 \end{aligned}$ | $\$ 250,127.90$ | \$0.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 250,127.90$ |
| 5 5 | ZB7-850F-2TB-2R57U | ZBRICK7 8 850F 2TB RAIDS(7+1) UPG ZBRICK7 850F 2 TB RAIDC(14+2) | $\$ 2,728,665.00$ $\$ 2.273,890$ | ES-AF | $17 \%$ $17 \%$ 17 | $\$ 2,264,791.95$ $\$ 1,887328.70$ | $\$ 300,153.15$ $\$ 250.127 .90$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 300,153.15$ |
|  | ZB7-850F-2TB-2R64U | zBRICK7 850F 2TB RAID6(14+2) UPG | \$2,728,665.00 | ES-AF | 17\% | \$2,264,791.95 | \$300,153.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$300,153.15 |
| 5 | ZB7-850F-2TB-4R57 | ZBRICK7 850F 2TB 4RAID5(7+1) | \$2,273,890.00 | ES-AF | 17\% | \$1,887,328.70 | \$250,127.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$250,127.90 |
| 5 | ZB7-850F-2TB-4R57U | ZBRICK7 850F 2TB 4RAID5(7+1) UPG | \$2,728,665.00 | ES-AF | 17\% | \$2,264,791.95 | \$300,153.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$300,153.15 |
| 5 | ZB7-850X-1TB-2R57 | ZBRICK7 850FX 1TB RAID5(7+1) | \$1,649,495.00 | ES-AF | 17\% | \$1,369,080.85 | \$181,444.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$181,444.45 |
| 5 | 2B7-850X-1TB-2R57U | ZBRICK7 850FX 1TB RAID5 (7+1) UPG | \$1,979,380.00 | ES-AF | 17\% | \$1,642,885.40 | \$217,731.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$217,731.80 |
| 5 | ZB7-850X-1TB-2R614 | zBRICK7 850FX 1 1TB RAID6(14+2) | \$1,649,495.00 | ES-AF | 17\% | \$1,369,080.85 | \$181,444.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$181,444.45 |
| 5 | ZB7-850X-1TB-2R64U | ZBRICK7 850FX 1TB RAID6( $14+2$ ) UPG | \$1,979,380.00 | ES-AF | 17\% | \$1,642,885.40 | \$217,731.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$217,731.80 |
| 5 | Z87-850x-1TB-4R57 | ZBRICK7 850FX 1TB 4RAID5(7+1) | \$1,649,495.00 | ES-AF | 17\% | \$1,369,000.85 | \$181,444.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$181,444.45 |
| 5 | Z87-850X-1TB-4R57U | ZBRICK7 850FX 1TB 4RAID5(7+1) UPG | \$1,979,380.00 | ES-AF | 17\% | \$1,642,885.40 | \$217,731.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$217,731.80 |
| 5 | ZB7-850x-2TB-2R57 | ZBRICK7 850FX 2TB RAID5(7+1) | \$2,549,495.00 | ES-AF | 17\% | \$2,116,008.85 | \$280,444.45 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |  |
| 5 | ${ }_{\text {L }}^{\text {ZB7-850X-2TS-2T-2R57U }}$ | ZBRICK7 850FX 2TB RAID5(7+1) UPG zBRICK7 850FX 2TB RAID6(14+2) | \$3,059,380.00 | ES-AF | 17\% | \$2,539,285.40 | \$336,531.80 $\$ 280,444.45$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$336,531.80 $\$ 280,444.45$ |
| 5 | zB7-850X-2TB-2R64U | ZBRICK7 850FX 2TB RAID6( $14+2$ ) UPG | \$3,059,380.00 | ES-AF | 17\% | \$2,539,285.40 | \$336,531.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$336,531.80 |
| 5 | ZB7-850X-2TB-4R57 | ZBRICK7 850FX 2TB 4RAID5(7+1) | \$2,549,495.00 | ES-AF | 17\% | \$2,116,080.85 | \$280,444.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$280,444.45 |
| 5 | ZB7-850X-2TB-4R57U | ZBRICK7 850FX 2TB 4RAID5(7+1) UPG | \$3,059,380.00 | ES-AF | 17\% | \$2,539,285.40 | \$336,531.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$336,531.80 |
| 5 | ZB7-85TF-1TB-2R57U | zRRICK7 850F 1TB RAID5(7+1) TAA UPG | \$1,648,665.00 | ES-AF | 17\% | \$1,368,391.95 | \$181,353.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$181,353.15 |
| 5 | zB7-85TF-1TB-2R64U | zBRICK7 850F 1TB RAID6(14+2) TAA UPG | \$1,648,665.00 | ES-AF | 17\% | \$1,368,391.95 | \$181,353.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$181,353.15 |















































| bAND |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SKU | dESCRIPTION | $\begin{array}{\|c\|} \text { EMC } \\ \text { LIST PRICE USD } \end{array}$ | $\begin{aligned} & \text { CATEGORY } \\ & \text { CODE } \end{aligned}$ | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | LP MNT ANNUAL (PREMIUM) | LP MNT ANNUAL (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | RENEWAL |
| 5 | MGLDUSCNE470F1-3 | SEL Support Upg SCNE470-F1 to F3 Gold | \$6,791.00 | F2 | 2\% | \$6,655.18 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | MGLDUSCNE470F1-4 | SEL Support Upg SCNE470-F1 to F4 Gold | \$10,645.00 | F2 | 2\% | \$10,432.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | MGLDUSCNE470F1-5 | SEL Support Upg SCNE470-F1 to F5 Gold | \$14,146.00 | F2 | 2\% | \$13,863.08 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | MGLDUSCNE470F2-3 | SEL Support Upg SCNE470-F2 to F3 Gold | \$4,264.00 | F2 | 2\% | \$4,178.72 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | MGLDUSCNE470F2-4 | SEL Support Upg SCNE470-F2 to F4 Gold | \$8,132.00 | F2 | 2\% | \$7,969.36 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | MGLDUSCNE470F2-5 | SEL Support Upg SCNE470-F2 to F5 Gold | \$11,633.00 | F2 | 2\% | \$11,400.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | MGLDUSCNE470F3-4 | SEL Support Upg SCNE470-F3 to F4 Gold | \$3,854.00 | F2 | 2\% | \$3,776.92 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | MGLDUSCNE470F3-5 | SEL Support Upg SCNE470-F3 to F5 Gold | \$7,355.00 | F2 | 2\% | \$7,207.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | MGLDUSCNE470F4-5 | SEL Support Upg SCNE470-F4 to F5 Gold | \$3,487.00 | F2 | 2\% | \$3,417.26 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | MGP 1003 GC | SEL MGP-100-3G-Sss-C ) | \$8,316.00 | F2 | 2\% | \$8,149.68 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | MGP1003GC-I | SEL MGP-100-3G-SsS-C ) | \$8,690.22 | F2 | 2\% | \$8,516.42 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | MGP1003GCV2-K | SEL MGP-100-3G-Sss-C ) | \$8,234.76 | F2 | 2\% | \$8,070.06 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | MGP1003PC | SEL MGP-100-3P-SSS-C ) | \$9,900.00 | F2 | 2\% | \$9,702.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | MGP1003PC-I | SEL MGP-100-3P-SSS-C ) | \$10,345.50 | F2 | 2\% | \$10,138.59 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | MGP1003PCV2-K | SEL MGP-100-3P-SSS-C ) | \$9,803.29 | F2 | 2\% | \$9,607.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | MGP100GC | SEL MGP-100-G-SSS-C ) | \$3,150.00 | F2 | 2\% | \$3,087.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | MGP100GC-I | SEL MGP-100-G-SSS-C ) | \$3,291.75 | F2 | 2\% | \$3,225.92 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | MGP 100GCV2-K | SEL MGP-100-G-SSS-C ) | \$3,119.23 | F2 | 2\% | \$3,056.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | MGP100PC | SEL MGP-100-P-SSS-C ) | \$3,750.00 | F2 | 2\% | \$3,675.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | MGP100PC-I | SEL MGP-100-P-SSS-C ) | \$3,918.75 | F2 | 2\% | \$3,840.38 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | MGP100PCV2-K | SEL MGP-100-P-SSS-C ) | \$3,713.37 | F2 | 2\% | \$3,639.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | MGP103GC | SEL MGP-10-3G-SSS-C ) | \$832.00 | F2 | 2\% | \$815.36 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | MGP 103GC-I | SEL MGP-10-3G-SSS-C ) | \$869.02 | F2 | 2\% | \$851.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | MGP103GCV2-K | SEL MGP-10-3G-SSS-C ) | \$823.48 | F2 | 2\% | \$807.01 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | MGP103PC | SEL MGP-10-3P-SSS-C) | \$1990.00 | F2 | 2\% | \$970.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | MGP103PC-I | SEL MGP-10-3P-SSS-C) | \$1,034.55 | F2 | ${ }^{2 \%}$ | \$1,013.86 | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 |
| 5 | MGP103PCV2-K | SEL MGP-10-3P-SSS-C) | $\$ 980.33$ $\$ 31500$ | ${ }_{\text {F2 }}$ | 2\% | \$960.72 | $\$ 0.00$ $\$ 0.00$ | \$0.00 | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 5 | MGP10GC | SEL MGP-10-G-SSS-C ) | $\$ 315.00$ $\$ 329.18$ | F2 | 2\% | \$308.70 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | MGP10GCV2-K | SEL MGP-10-G-SSS-C ) | \$311.92 | F2 | 2\% | \$305.68 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | MGP10PC | SEL MGP-10-P-SSS-C ) | \$375.00 | F2 | 2\% | \$367.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | MGP 10PC-I | SEL MGP-10-P-SSS-C ) | \$391.88 | F2 | 2\% | \$384.04 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | MGP10PCV2-K | SEL MGP-10-P-SSS-C) | \$371.34 | F2 | 2\% | \$363.91 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-GPL-SFCR03500 | SEL SFCR 3500 Gold Plus Support | \$10,828.00 | F2 | 2\% | \$10,611.44 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-GPL-SFED02200 | SEL SFED 2200 Gold Plus Support | \$8,118.00 | F2 | 2\% | \$7,955.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-GPL-SFED03100 | SEL SFED 3100 Gold Plus Support | \$13,525.00 | F2 | 2\% | \$13,254.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-GPL-SFED03200 | SEL SFED 3100 Gold Plus Support | \$18,395.00 | F2 | 2\% | \$18,027.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-GPL-SFED05100 | SEL SFED 5100 Gold Plus Support | \$29,760.00 | F2 | 2\% | \$29,164.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-GPL-SFED2100 | SEL SFED 2100 Gold Plus Support | \$5,407.00 | F2 | 2\% | \$5,298.86 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-G-SMC-8500 | SEL Gold support SMC (30 users) | \$2,741.00 | F2 | 2\% | \$2,686.18 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-G-SMC-8650 | SEL Gold support SMC (40 Users) | \$3,176.00 | F2 | 2\% | \$3,112.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | MIFD-MNT0001 | SEL mylnsight MAINTENANCE \$1 | \$1.10 | F2 | 2\% | \$1.08 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | MIFD-MNT0002 | SEL mylnsight MAINTENANCE $\$ 10$ | \$10.00 | F2 | 2\% | \$9.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | MIFD-MNT0003 | SEL mylnsight MAINTENANCE \$100 | \$100.00 | F2 | 2\% | \$98.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | MIFD-MNT0004 | SEL mylnsight MAINTENANCE \$10 000 | \$10,000.00 | F2 | 2\% | \$9,800.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | MIFD-STARTERPACK | SEL mylnsight -Starter package serrices | \$16,204.00 | F2 | 2\% | \$15,879.92 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-L-CAX360CAA | SEL CAS ANALY LIC CAS EXPRCAX360 SUPPORT | \$1,821.00 | F2 | 2\% | \$1,784.58 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-L-CP2260CAA | SEL CAS ANALY LIC PROF CAP2260 SUPPORT | \$7,059.00 | F2 | 2\% | \$6,917.82 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-L-CP4260CAA | SEL CAS ANALY LIC CAP4260-UI SUPPORT | \$12,353.00 | F2 | 2\% | \$12,105.94 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-LIC-CAX460-SDN | SEL SDN Feature Lic for CAX-460 Support | \$353.00 | F2 | 2\% | \$345.94 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-LIC-GRAN560 | SEL SUPPORT - GRANITE LICENSE 560 | \$529.00 | F2 | 2\% | \$518.42 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-LICSCAN-SFED30 | SEL SupprtNSharkVE StFusionEdg3100 | \$458.00 | F2 | 2\% | \$448.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-LICSCAN-SFED40 | SEL SupprtNSharkVE StFusionEdg3200, 5100 | \$881.00 | F2 | 2\% | \$863.38 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-LIC-SCNE470SDN | SEL SupVirtSteelCntrINetExpSDNLLicSCNE470 | \$353.00 | F2 | 2\% | \$345.94 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-LIC-SCNPVE-SDN | SEL Support SteelCentralVirt SCNP-VE-SDN | \$875.00 | F2 | 2\% | \$857.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-LIC-SCPS009 | SEL SCPS License on 5055 Series | \$2,202.00 | F2 | 2\% | \$2,157.96 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-LIC-SCPS010 | SEL SCPS License on 7055 Series | \$5,816.00 | F2 | 2\% | \$5,699.68 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-L-SCNEVE470SDN | SEL Sup SteelCentralSDN Lic SCNE-VE-0470 | \$353.00 | F2 | 2\% | \$345.94 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-L-SCNP2270SDN | SEL Support SteelCentralSDN Lic SCNP2270 | \$875.00 | F2 | 2\% | \$857.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-L-SCNP4270-SDN | SEL Support SteelCentSDN Lic Ent NetProf | \$875.00 | F2 | 2\% | \$857.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | MN456-010-394 | SEL MAINT PRIMEOCR 1CPU 30CR ENG IA5.3 | \$2,600.00 | F2 | 2\% | \$2,548.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | MN456-010-395 | SEL MAINT PRIMEOCR 2 CPU 6OCR ENG IA5.3 | \$5,720.00 | F2 | 2\% | \$5,605.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | MN456-010-396 | SEL MAINT PRIMEOCR 4CPU 60CR ENG IA5.3 | \$8,860.00 | F2 | 2\% | \$8,682.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M N 456-010-397 | SELECT: MAINT PRIMEOCR ASIAN OCR IA5.3 | \$3,280.00 | F2 | 2\% | \$3,214.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 | MN456-010-399 | SELECT: MAINT PRIMEVERIFY IA5.3 | \$780.00 | F2 | 2\% | \$ $\begin{array}{r}\text { \$764.40 } \\ \$ 3.900 .40\end{array}$ | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 5 | MN456-010-400 MN456-010-539 |  | $\$ 3,980.00$ $\$ 2,080.00$ | F2 | 2\% | $\$ 3,900.40$ $\$ 2.038 .40$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | M $N$ 456-010-539 M $456-100-394$ | SEL MAINT PRIMEOCR 1 CPU 20 CR ENG IA5.3 SEL MAINT PRIMEOCR 1 CPU 3 OCR ENG IA6 | $\$ 2,080.00$ $\$ 2,600.00$ | F2 | 2\% | \$2,038.40 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | MN456-100-395 | SEL MAINT PRIMEOCR 2 CPU 6 OCR ENG IA6 | \$5,720.00 | F2 | 2\% | \$5,605.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | MN456-100-396 | SEL MAINT PRIMEOCR 4 CPU 6 OCR ENG IA6 | \$8,860.00 | F2 | 2\% | \$8,682.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | MN456-100-397 | SELECT: MAINT PRIMEOCR ASIAN OCR IA6 | \$3,280.00 | F2 | 2\% | \$3,214.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | MN456-100-399 | SELECT: MAINT PRIMEVERIFY IA6 | \$780.00 | F2 | 2\% | \$764.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M N456-100-400 | SEL MAINT PRIMEOCR 1 CPU 6 OCR ENG IA6 | \$3,980.00 | F2 | ${ }^{2 \%}$ | \$3,900.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | MN456-100-539 | SEL MAINT PRIMEOCR 1 CPU 2 OCR ENG IA6 | \$2,080.00 | F2 | 2\% | \$2,038.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M ${ }^{\text {N456-650-394 }}$ | SELECT: MAINT PRIMEOCR 1 CPU3OCRENG V6. 5 | \$2,600.00 | F2 | 2\% | \$2,548.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | MN456-650-395 | SELECT: MAINT PRIMEOCR 2CPU6OCRENG V6. 5 | \$5,720.00 | F2 | 2\% | \$5,605.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M 4 456-650-396 | SELECT: MAINT PRIMEOCR 4CPU6OCRENG V6. 5 | \$8,860.00 | ${ }_{\text {F2 }}$ | 2\% | \$8,682.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 5 | M $1456-650-397$ M $4565-650-399$ | SELECT: MAINT PRIMEOCR ASIANOCR V6. 5 SELECT: MAINT PRIMEVERIFY V6. | $\$ 3,280.00$ $\$ 780.00$ | F2 | 2\% | $\$ 3,214.40$ $\$ 764.40$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | MN456-650-400 | SELECT: MAINT PRIMEOCR 1CPU6OCRENG V6. 5 | \$3,980.00 | F2 | 2\% | \$3,900.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |







| BAND |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SKU | dESCRIPTION | EMC LIST PRICE USD | CATEGORY CODE | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | $\begin{gathered} \text { LP MNT } \\ \text { ANNUAL } \\ \text { (PREMIUM) } \\ \hline \end{gathered}$ | LP MNT ANNUAL (STANDARD) (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | RENEWAL |
| 5 | M-SLV-CAS-4TX | SEL CAS-02100-4TX SILVER SUPPORT | \$8,033.00 | F2 | 2\% | \$7,872.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-SLV-CAX0100 | SEL CASCADE EXPRESS 100 SILVER SUPPORT | \$7,299.00 | F2 | 2\% | \$7,153.02 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-SLV-CAX0200 | SEL CASCADE EXPRESS 200 SILVER SUPPORT | \$11,125.00 | F2 | 2\% | \$10,902.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-SLV-CAX0300 | SEL CASCADE EXPRESS 300 SILVER SUPPORT | \$14,951.00 | F2 | 2\% | \$14,651.98 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-SLV-CSK1100 | SEL CSK-01100 SILVER SUPPORT | \$4,012.00 | F2 | 2\% | \$3,931.76 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-SLV-CSK2100 | SEL CSK-02100 SILVER SUPPORT | \$7,506.00 | F2 | 2\% | \$7,355.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-SLV-CSK2200 | SEL CSK-02200 SILVER SUPPORT | \$9,641.00 | F2 | 2\% | \$9,448.18 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-SLV-CSK3100 | SEL CSK-03100 SILVER SUPPORT | \$13,388.00 | F2 | 2\% | \$13,120.24 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-SLV-CSK3200 | SEL CSK-03200 SILVER SUPPORT | \$16,976.00 | F2 | 2\% | \$16,636.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-SLV-CXA255 | SEL Steelhead CXA255 Silver Support | \$353.00 | F2 | 2\% | \$345.94 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-SLV-CXA5055 | SEL Steelhead CXA 5055 Silver Support | \$11,082.00 | F2 | 2\% | \$10,860.36 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-SLV-CXA570 | SEL Steelhead CXA570 Siver Support | \$1,412.00 | F2 | 2\% | \$1,383.76 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-SLV-CXA7055 | SEL Steelhead CXA 7055 Silver Support | \$22,179.00 | F2 | 2\% | \$21,735.42 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-SLV-CXA770 | SEL Steelhead CXA770 Silver Support | \$2,273.00 | F2 | 2\% | \$2,227.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-SLV-EXA0560 | SEL STEELHEAD EXA 560 SILVER SUPPORT | \$1,708.00 | F2 | 2\% | \$1,673.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-SLV-EXA0760 | SEL STEELHEAD EXA 760 SILVER SUPPORT | \$2,640.00 | F2 | 2\% | \$2,587.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-SLV-EXA1360 | SEL Steelhead EXA 1360 Silver Support | \$14,061.00 | F2 | 2\% | \$13,779.78 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-SLV-SCAN-2170 | SEL SCAN-02170 Siver Support | \$4,405.00 | F2 | 2\% | \$4,316.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-SLV-SCAN-4170 | SEL SCAN-04170 Silver Support | \$14,061.00 | F2 | 2\% | \$13,779.78 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-SLV-SCAN-6170 | SEL SCAN-06170 Silver Support | \$13,186.00 | F2 | 2\% | \$12,922.28 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-SLV-SCANSU48TB | SEL SCAN-SU-48TB Silver Support | \$8,795.00 | F2 | 2\% | \$8,619.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-SLV-SCANSU72TB | SEL SCAN-SU-72TB Silver Support | \$17,576.00 | F2 | 2\% | \$17,224.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-SLV-SCFG2270F1 | SEL SteelCentriFlowGtwy SCFG2270F1 SIVrSup | \$4,391.00 | F2 | 2\% | \$4,303.18 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-SLV-SCFG2270F2 | SEL SteelCentriFlowGtwy SCFG2270F2SIIrSUP | \$7,369.00 | F2 | 2\% | \$7,221.62 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-SLV-SCFG2270F3 | SEL SteelCentriFlowGtwy SCFG2270F3SIIrSup | \$9,840.00 | F2 | 2\% | \$9,643.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-SLV-SCFG2270F4 | SEL SteelCentriFlowGtwySCFG2270F4SIVrSup | \$11,944.00 | F2 | 2\% | \$11,705.12 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-SLV-SCFG2270F5 | SEL SteelCentriFlowGtwy SCFG2270F5SIIrSup | \$13,878.00 | F2 | 2\% | \$13,600.44 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-SLV-SCFG2270F6 | SEL SteelCentriFlowGtwySCFG2270F6SIIrSUP | \$20,908.00 | F2 | 2\% | \$20,489.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-SLV-SCNE470-F1 | SEL SteelCentNetExprSCNE470F 1SilverSup | \$4,207.00 | F2 | 2\% | \$4,122.86 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-SLV-SCNE470-F2 | SEL SteelCentNetExprSCNE470F2SilverSup | \$6,494.00 | F2 | 2\% | \$6,364.12 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-SLV-SCNE470-F3 | SEL SteelCentNetExprSCNE470F3SilverSup | \$10,362.00 | F2 | 2\% | \$10,154.76 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-SLV-SCNE470-F4 | SEL SteelCentNetExprSCNE470F4SilverSup | \$13,878.00 | F2 | 2\% | \$13,600.44 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-SLV-SCNE470-F5 | SEL SteelCentNetExprSCNE470F5SilverSup | \$17,040.00 | F2 | 2\% | \$16,699.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-SLV-SCNP2270F1 | SEL SteelCentrNetProfSCNP2270F1SilverSup | \$18,452.00 | F2 | 2\% | \$18,082.96 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-SLV-SCNP2270F2 | SEL SteelCentrNetProfSCNP2270F2SilverSup | \$25,991.00 | F2 | 2\% | \$25,471.18 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-SLV-SCNP2270F3 | SEL SteelCentrNetProfSCNP2270F3Silversup | \$31,624.00 | F2 | 2\% | \$30,991.52 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-SLV-SCNP2270F4 | SEL SteelCentrNetProfSCNP2270F4SilverSup | \$36,536.00 | F2 | 2\% | \$35,805.28 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-SLV-SCNP2270F5 | SEL SteelCentrNetProfSCNP2270F5SilverSup | \$40,574.00 | F2 | 2\% | \$39,762.52 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-SLV-SCNP4270AN | SEL SteelCentNetProfEntSCNP4270AN SIvSup | \$26,880.00 | F2 | 2\% | \$26,342.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-SLV-SCNP4270DB | SEL SteelCentNetProfEntSCNP42700B SIvSup | \$11,238.00 | F2 | 2\% | \$11,013.24 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-SLV-SCNP4270DP | SEL SteelCenti ispatch Ent Prof Silv Sup | \$9,304.00 | F2 | 2\% | \$9,117.92 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-SLV-SCNP4270EX | SEL SteelCentNetProftntSCNP4270EX SIVSup | \$26,880.00 | F2 | 2\% | \$26,342.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-SLV-SCNP4270UI | SEL SteelcentinetProfentscNP4270UI SIVSup | \$8,259.00 | F2 | 2\% | \$8,093.82 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$ $\$ 0.00$ | \$0.00 | $\$ 0.00$ $\$ 0.00$ | \$0.00 |
| 5 5 | M-SL-S-SFCRO3500 $M-S L V-S F E D O 2200$ | SEL SFCR 3500 Siver Support | \$6,819.00 $\$ 5,111.00$ | F2 | 2\% | ${ }_{\text {\$ }}^{\$ 6,682.608 .78}$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | M-SLV-SFEDO3100 | SEL SFED 3100 Siver Support | \$8,527.00 | F2 | 2\% | ${ }_{\$ 8,356.46}$ | \$0.00 | \$0.00 | \$ $\$ 0.00$ | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-SLV-SFED 03200 | SEL SFED 3100 Silver Support | \$11,605.00 | F2 | 2\% | \$11,372.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-SLV-SFED05100 | SEL SFED 5100 Silver Support | \$18,762.00 | F2 | 2\% | \$18,386.76 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-SLV-SFED2100 | SEL SFED 2100 Silver Support | \$3,416.00 | F2 | 2\% | \$3,347.68 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | MSLVUSCNE470F1-2 | SEL Support Upg SCNE470-F1 toF2 Silver | \$2,273.00 | F2 | 2\% | \$2,227.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | MSLVUSCNE470F1-3 | SEL Support Upg SCNE470-F1 toF3 Silver | \$6,141.00 | F2 | 2\% | \$6,018.18 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | MSLVUSCNE470F1-4 | SEL Support Upg SCNE470-F1 toF4 Silver | \$9,656.00 | F2 | 2\% | \$9,462.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | MSLVUSCNE470F1-5 | SEL Support Upg SCNE470-F1 toF5 Silver | \$12,819.00 | F2 | 2\% | \$12,562.62 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | MSLVUSCNE470F2-3 | SEL Support Upg SCNE470-F2 toF3 Silver | \$3,854.00 | F2 | 2\% | \$3,776.92 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | MSLVUSCNE470F2-4 | SEL Support Upg SCNE470-F2 toF4 Silver | \$7,384.00 | F2 | 2\% | \$7,236.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | MSLVUSCNE470F2-5 | SEL Support Upg SCNE470-F2 toF5 Silver | \$10,532.00 | F2 | 2\% | \$10,321.36 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | MSLVUSCNE470F3-4 | SEL Support Upg SCNE470-F3 toF4 Silver | \$3,515.00 | F2 | 2\% | \$3,444.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | MSLVUSCNE470F3-5 | SEL Support Upg SCNE470-F3 toF5 Silver | \$6,664.00 | F2 | 2\% | \$6,530.72 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | MSLVUSCNE470F4-5 | SEL Support Upg SCNE 470-F4 toF5 Silver | \$3,148.00 | ${ }_{\text {F2 }}$ | 2\% | \$3,085.04 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-SMC-U-10-1 | SEL Support SMC 10 user lic 0-1 | \$352.00 | F2 | 2\% | \$344.96 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 5 | M-SMC-U-10-10 M-SMC-U-10-11 | SEL Support SMC 10 user lic 1001-2000 SEL Support SMC 10 user lic 2001-5000 | $\$ 208.00$ $\$ 204.00$ | F2 | 2\% | $\$ 203.84$ $\$ 199.92$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 | $\$ 0.00$ $\$ 0.00$ | \$0.00 |
| 5 | M-SMC-U-10-11 | SEL Support SMC 10 user lic 2001-5000 | \$204.00 $\$ 348.00$ | F2 | 2\% | \$199.92 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | M-SMC-U-10-3 | SEL Support SMC 10 user lic 4-10 | \$345.00 | F2 | 2\% | \$338.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-SMC-U-10-4 | SEL Support SMC 10 user lic 11-25 | \$295.00 | F2 | 2\% | \$289.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-SMC-U-10-5 | SEL Support SMC 10 user lic 26-50 | \$292.00 | F2 | 2\% | \$286.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-SMC-U-10-6 | SEL Support SMC 10 user lic 51-100 | \$282.00 | F2 | 2\% | \$276.36 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-SMC-U-10-7 | SEL Support SMC 10 user lic 101-200 | \$274.00 | F2 | 2\% | \$268.52 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-SMC-U-10-8 | SEL Support SMC 10 user lic 201-500 | \$2221.00 | F2 | 2\% | \$216.58 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | M-SMC-VRTV100 | SEL Virtual SMC Support | \$1,059.00 | F2 | 2\% | \$1,037.82 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
|  | M-S-SMC-8500 | SEL Silver support SMC (30 users) | \$2,129.00 | F2 | 2\% | \$2,086.42 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-S-SMC-8650 | SEL Silver support SMC (40 Users) | \$2,559.00 | F2 | 2\% | \$2,507.82 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | MSVUSCFG2270F1-2 | SEL Support Upg SCFG2270-F1 toF2 Silver | \$2,979.00 | F2 | 2\% | \$2,919.42 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | MSVUSCFG2270F1-3 | SEL Support Upg SCFG2270-F1 toF3 Silver | \$5,449.00 | F2 | 2\% | \$5,340.02 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | MSVUSCFG2270F1-4 | SEL Support Upg SCFG2270-F1 1 toF4 Silver | \$7,553.00 | F2 | 2\% | \$7,401.94 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | MSVUSCFG2270F1-5 | SEL Support Upg SCFG2270-F1 tof5 Silver | \$ $\$ 9.487 .00$ | ${ }_{\text {F2 }}$ | 2\% | + $\begin{array}{r}\text { 99,297.26 } \\ \$ 16187.64\end{array}$ | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 5 | MSVUSCFG2270F1-6 MSVUSCFG2270F2-3 | SEL Support Upg SCFG2270-F1 tof6 Silver SEL Support Upg SCFG2270-F2 toF3 Silver | \$16,518.00 $\$ 2,471.00$ | F2 | 2\% | \$16,187.64 $\$ 2,421.58$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | MSVUSCFG2270F2-4 | SEL Support Upg SCFG2270-F2 toF4 Silver | \$4,574.00 | F2 | 2\% | \$4,482.52 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |

















| BAND |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SKU | DESCRIPTION | EMC LIST PRICE USD | $\begin{aligned} & \text { CATEGORY } \\ & \text { CODE } \end{aligned}$ | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | LP MNT ANNUAL (PREMIUM) | LP MNT ANNUAL (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | RENEWAL |
| 5 | SFIN-Q-2-4HRZ2 | SEL: TFIN QIP,Years 2,4HR,Z2 | \$2,489.00 | F2 | 2\% | \$2,439.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SFIN-Q-2-NBD | SEL: TFIN QPP;YEARS 2;NBD | \$1,495.00 | F2 | 2\% | \$1,465.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SFIN-Q-2-NBDZ2 | SEL: TFIN QIP,Years 2,NBD,Z2 | \$1,655.00 | F2 | 2\% | \$1,621.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SFIN-Q-2-SBD | SEL: TFIN QPP;YEARS 2;SBD | \$1,967.00 | F2 | 2\% | \$1,927.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SFIN-Q-2-SBDZ2 | SEL: TFIN QIP,Years 2,SBD,Z2 | \$2,170.00 | F2 | 2\% | \$2,126.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SFIN-R-1-4HR | SEL: TFIN ROBOT;YEAR 1;4HR | \$3,677.00 | F2 | 2\% | \$3,603.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SFIN-R-1-4HRZ2 | SEL: TFIN Robot, Year 1,4HR,Z2 | \$4,044.00 | F2 | 2\% | \$3,963.12 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SFIN-R-1-SBD | SEL: TFIN ROBOT;YEAR 1;SBD | \$3,064.00 | F2 | 2\% | \$3,002.72 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SFIN-R-1-SBDZ2 | SEL: TFIN Robot, Year 1,SBD,Z2 | \$3,370.00 | F2 | 2\% | \$3,302.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SFIN-R-2-4HR | SEL: TFIN ROBOT;YEARS 2;4HR | \$5,106.00 | F2 | 2\% | \$5,003.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SFIN-R-2-4HRZ2 | SEL: TFIN Robot,Years 2,4HR,Z2 | \$5,626.00 | F2 | 2\% | \$5,513.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SFIN-R-2-NBD | SEL: TFIN ROBOT;YEARS 2;NBD | \$3,449.00 | F2 | 2\% | \$3,380.02 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SFIN-R-2-NBDZ2 | SEL: TFIN Robot,Years 2,NBD,Z2 | \$3,799.00 | F2 | 2\% | \$3,723.02 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SFIN-R-2-SBD | SEL: TFIN ROBOT;YEARS 2;SBD | \$4,250.00 | F2 | 2\% | \$4,165.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SFIN-R-2-SBDZ2 | SEL: TFIN Robot,Years 2,SBD,Z2 | \$4,682.00 | F2 | 2\% | \$4,588.36 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SFINSVB-1-4HR | SEL: TFIN SBAY;YEAR 1;4HR | \$3,677.00 | F2 | 2\% | \$3,603.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SFIN-SVB-1-4HRZ2 | SEL: TFIN SBay,Year 1,4HR,Z2 | \$4,044.00 | F2 | 2\% | \$3,963.12 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SFINSVB-1-SBD | SEL: TFIN SBAY;YEAR 1; BD | \$3,064.00 | F2 | 2\% | \$3,002.72 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SFIN-SvB-1-SBDZ2 | SEL: TFIN SBay, Year 1, BD, 22 | \$3,370.00 | F2 | 2\% | \$3,302.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SFINSVB--4HR | SEL: TFIN SBAY;YEARS 2;4HR | \$5,106.00 | F2 | 2\% | \$5,003.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SFIN-SVB-2-4HRZ2 | SEL: TFIN SBay,Years $2,4 \mathrm{HR}, \mathrm{Z2}$ | \$5,626.00 | F2 | 2\% | \$5,513.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SFINSVB-2-NBD | SEL: TFIN SBAY;YEARS 2;NBD | \$3,449.00 | F2 | 2\% | \$3,380.02 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SFIN-SVB-2-NBDZ2 | SEL: TFIN SBay, Years 2,NBD,Z2 | \$3,799.00 | F2 | 2\% | \$3,723.02 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SFINSVB-2-SBD | SEL: TFIN SBAY;YEARS 2 ;SBD | \$4,250.00 | F2 | 2\% | \$4,165.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SFIN-SVB-2-SBDZ2 | SEL: TFIN SBay,Years 2,SBD,Z2 | \$4,682.00 | F2 | 2\% | \$4,588.36 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SFINTAP-1-4HR | SEL: SFIN;BULK;TAP;SVC;YEAR 1;4HR | \$4,411.00 | F2 | 2\% | \$4,322.78 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SFIN-TAP-1-4HRZ2 | SEL: SFIN,BULK, TAP,SVC,YEAR 1,4HR,Z2 | \$4,852.00 | F2 | 2\% | \$4,754.96 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SFINTAP-1-SBD | SEL: SFIN;BULK;TAP;SVC;YEAR 1;SBD | \$3,677.00 | F2 | 2\% | \$3,603.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SFIN-TAP-1-SBDZ2 | SEL: SFIN,BULK, TAP,SVC, YEAR 1,SBD,Z2 | \$4,044.00 | F2 | 2\% | \$3,963.12 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SFINTAP-2-4HR | SEL: SFIN;BULK;TAP;SVC;YEAR 2;4HR | \$6,126.00 | F2 | 2\% | \$6,003.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SFIN-TAP-2-4HRZ2 | SEL: SFIN,BULK, TAP,SVC,YEAR 2,4HR,Z2 | \$6,739.00 | F2 | 2\% | \$6,604.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SFINTAP-2-NBD | SEL: SFIN;BULK;TA;SVC;YEAR 2;NBD | \$4,136.00 | F2 | 2\% | \$4,053.28 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SFIN-TAP-2-NBDZ2 | SEL: SFIN,BULK,TA,SVC,YEAR 2,NBD,Z2 | \$4,559.00 | F2 | 2\% | \$4,467.82 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SFINTAP-2-SBD | SEL: SFIN;BULK;TAP;SVC;YEAR 2;SBD | \$5,106.00 | F2 | 2\% | \$5,003.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SFIN-TAP-2-SBDZ2 | SEL: SFIN,BULK,TAP,SVC,YEAR 2,SBD,Z2 | \$5,626.00 | F2 | 2\% | \$5,513.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SFP-CSK-LR | SEL $2 \times$ LONG REACH SFP INSERT SPARE | \$2,941.00 | F2 | 2\% | \$2,882.18 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SFP-CSK-SR | SEL $2 \times$ SHORT REACH SFP INSERT SPARE | \$1,765.00 | F2 | 2\% | \$1,729.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SIPS-3H | SEL Ser Inst Remote Prof Ser Up to 3 hrs | \$860.00 | F2 | 2\% | \$842.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SIPS-5H | SEL Ser Inst Remote Prof Ser Up to 5 hrs | \$1,147.00 | F2 | 2\% | \$1,124.06 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SRM5EAK3GSC-I | SEL VC-SRM5E-AK-3G-SSS-C ) | \$20,398.00 | F2 | 2\% | \$19,990.04 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SRM5EAK3PSC-I | SEL VC-SRM5E-AK-3P-SSS-C ) | \$24,283.00 | F2 | 2\% | \$23,797.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SRMSEAKGSC-I | SEL VC-SRM5E-AK-G-Sss-C ) | \$7,999.00 | F2 | 2\% | \$7,839.02 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SRM5EAKPSC-I | SEL VC-SRM5E-AK-P-SSS-C ) | \$9,523.00 | F2 | 2\% | \$9,332.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SRM5EXP3GSC-1 | SEL VC-SRMSE-XP-3G-SSS-C ) | \$17,456.00 | F2 | 2\% | \$17,106.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SRM5EXP3PSC-I | SEL VC-SRM5E-XP-3P-SSS-C ) | \$20,779.00 | F2 | 2\% | \$20,363.42 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SRM5EXPGSC-I | SEL VC-SRMEE-XP-G-SSS-C) | \$6,845.00 | F2 | 2\% | \$6,708.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SRM5PAK3GSC-I SRM5PAK3PSC-1 | SEL VC-SRMSP-AK-3G-SSS-C ) | \$22,586.00 | F2 | 2\% | \$22,134.28 | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 5 | SRM5PAK3PSC-1 SRMSPAKPSC-- | SEL VC-SRMSP-AK-3P-SSS-C ) | \$24,942.00 $\$ 9,781.00$ | F2 | 2\% | \$24,443.16 $\$ 9.585 .38$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | SRM5PXP3GSC-1 | SEL VC-SRM5P-XP-3G-SSS-C ) | \$19,643.00 | F2 | 2\% | \$19,250.14 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SRM5PXP3PSC-I | SEL VC-SRM5P-XP-3P-SSS-C ) | \$23,388.00 | F2 | 2\% | \$22,920.24 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SRM5PXPGSC-I | SEL VC-SRM5P-XP-G-Sss-C ) | \$7,703.00 | F2 | 2\% | \$7,548.94 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SRM5PXPSSSC-1 | SEL VC-SRM5P-XP-P-SSS-C ) | \$9,172.00 | F2 | 2\% | \$8,988.56 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SSDAPR1-10P | SEL 1 YSS $10 D A T A D V A N T A G E P R O B E$ | \$5,420.00 | F2 | 2\% | \$5,311.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SSDAPR1-15P | SEL 1 YSS 15DATADVANTAGEPROBE | \$7,317.00 | F2 | 2\% | \$7,170.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SSDAPR1-1P | SEL Y YSS 1DATADVANTAGEPROBE | \$1,204.00 | F2 | 2\% | \$1,179.92 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SSDAPR1-20P | SEL 1YSS 20DATADVANTAGEPROBE | \$8,780.00 | F2 | 2\% | \$8,604.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SSDAPR1-5P | SEL Y YSS SDATADVANTAGEPROBE | \$4,215.00 | F2 | 2\% | \$4,130.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SSPDA1-100KL | SEL 1 YSS SPDATADVATAGE 100000 | \$688,235.00 | F2 | 2\% | \$674,470.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SSPDA1-10KL | SEL 1YSS SPDATADVATAGE 10000 | \$77,082.00 | F2 | 2\% | \$75,540.36 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SSPDA1-1500 | SEL 1YSS SPDATADVATAGE 1500 | \$17,344.00 | F2 | 2\% | \$16,997.12 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SSPDA1-150KL | SEL MYS SPDATADVATAGE 150000 | \$1,011,706.00 | F2 | 2\% | \$991,471.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SSPDA1-15KL | SEL Y YSS SPDATADVATAGE 15000 | \$115,624.00 | F2 | 2\% | \$113,311.52 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SSPDA1-1KL | SEL 1YSS SPDATADVATAGE 1000 | \$13,008.00 | F2 | 2\% | \$12,747.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SSPDA1-20KL | SEL 1YSS SPDATADVATAGE 20000 | \$146,456.00 | F2 | 2\% | \$143,526.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 | SSPDA1-2500 | SEL 1 YSS SPDATADVATAGE 2500 | \$24,891.00 | F2 | 2\% | \$24,393.18 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SSPDA1-25KL | SEL YYS SPDATADVATAGE 25000 | \$183,071.00 | F2 | 2\% | \$179,409.58 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SSPDA1-2KL | SEL 1 YSS SPDATADVATAGE 2000 | \$20,876.00 | F2 | 2\% | $\$ 20,458.48$ $\$ 34151.04$ | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 0.00$ $\$ 0.00$ |
| 5 5 | SSPDA1-3500L SSPDA1-35KL | SEL 1 YSS SPDATADVATAGE 3500 SEL 1 YSS SPDATADVATAGE 35000 | $\$ 34,848.00$ $\$ 252,353.00$ | F2 | 2\% | \$34,151.04 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$ ${ }_{\text {\$0.00 }}$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | SSPDA1-3KL | SEL 1 YSS SPDATADVATAGE 3000 | \$29,869.00 | F2 | 2\% | \$29,271.62 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SSPDA1-4500L | SEL 1 YSS SPDATADVATAGE 4500 | \$43,359.00 | F2 | 2\% | \$42,491.82 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SSPDA1-4KL | SEL 1YSS SPDATADVATAGE 4000 | \$38,541.00 | F2 | 2\% | \$37,770.18 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SSPDA1-500L | SEL 1 YSS SPDATADVATAGE 500 | \$7,226.00 | F2 | 2\% | \$7,081.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SSPDA1-50KL | SEL YSS SPDATADVATAGE 50000 | \$355,588.00 | F2 | 2\% | \$348,476.24 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SSPDA1-5KL | SEL 1YSS SPDATADVATAGE 5000 | \$48,176.00 | F2 | 2\% | \$47,212.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 5 | SSPDA1-6KL | SEL 1YSS SPDATADVATAGE 6000 | \$51,067.00 S10, 24.00 | ${ }_{\text {F2 }}$ | 2\% | \$50,045.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 5 | SSPDA1-750L SSPDA1-7KL | SEL 1YSS SPDATADVATAGE 750 SEL 1 YSS SPDATADVATAGE 7000 | $\$ 10,324.00$ $\$ 59,578.00$ | F2 | 2\% | $\$ 10,117.52$ $\$ 58,386.44$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | sspdal-8kL | SEL 1YSS SPDATADVATAGE 8000 | \$64,235.00 | F2 | 2\% | \$62,950.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |


























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| BAND | SKU | description |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | EMC LIST PRICE USD | $\begin{aligned} & \text { CATEGORY } \\ & \text { CODE } \end{aligned}$ | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | LP MNT ANNUAL (PREMIUM) | LP MNT ANNUAL (STANDARD) | LP MNT ANNUAL <br> (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | Renewal |
| 5 | 200-0259 | ENTERPRISE-SMARTPOOLS (Tier 3) | \$0.00 | IS | 25\% | \$0.00 | \$1,190.70 | \$1,058.40 | \$0.00 | \$0.00 | \$0.00 | \$1,190.70 |
| 5 | 200-0259-CF | ENTERPRISE-SMARTPOOLS (TIER 3)=ID | \$6,615.00 | IS | 25\% | \$4,961.25 | \$1,190.70 | \$1,058.40 | \$0.00 | \$0.00 | \$0.00 | $\$ 1,190.70$ <br> $\$ 699.30$ |
| 5 | 200-0261 | ENTERPRISE-SNAPSHOTIQ (Tier 3) | \$0.00 | Is | 25\% | \$0.00 | \$699.30 | \$621.60 | \$0.00 | \$0.00 | \$0.00 | \$699.30 |
| 5 | 200-0261-CF | ENTERPRISE-SNAPSHOTIQ (TIER 3)=ID | \$3,885.00 | Is | 25\% | \$2,913.75 | \$699.30 | \$621.60 | \$0.00 | \$0.00 | \$0.00 | \$699.30 |
| 5 | 200-0262 | ENTERPRISE-SMARTCONN ADV (Tier 3) | \$0.00 | Is | 25\% | \$0.00 | \$1,190.70 | \$1,058.40 | \$0.00 | \$0.00 | \$0.00 | \$1,190.70 |
| 5 | 200-0262-CF | ENTERPRISE-SMARTCONNECT TIER $3=1 \mathrm{D}$ | \$6,615.00 | Is | 25\% | \$4,961.25 | \$1,190.70 | \$1,058.40 | \$0.00 | \$0.00 | \$0.00 | \$1,190.70 |
| 5 | 200-0263 | ENTERPRISE-SYNCIQ (Tier 3) | \$0.00 | IS | 25\% | \$0.00 | \$1,190.70 | \$1,058.40 | \$0.00 | \$0.00 | \$0.00 | \$1,190.70 |
| 5 | 200-0263-CF | ENTERPRISE-SYNCIQ (TIER 3)=ID | \$6,615.00 | Is | 25\% | \$4,961.25 | \$1,190.70 | \$1,058.40 | \$0.00 | \$0.00 | \$0.00 | \$1,190.70 |
| 5 | 200-0264 | ENTERPRISE-SYNCIQ/MIGIQ (HIGH DENSITY) | \$0.00 | Is | 25\% | \$0.00 | \$1,190.70 | \$1,058.40 | \$0.00 | \$0.00 | \$0.00 | \$1,190.70 |
| 5 | 200-0265 | ENTERPRISE-SMARTQUOTAS (Tier 3) | \$0.00 | Is | 25\% | \$0.00 | \$485.10 | \$431.20 | \$0.00 | \$0.00 | \$0.00 | \$485.10 |
| 5 | 200-0265-CF | ENTERPRISE-SMARTQUOTAS (TIER 3)=ID | \$2,695.00 | IS | 25\% | \$2,021.25 | \$485.10 | \$431.20 | \$0.00 | \$0.00 | \$0.00 | \$485.10 |
| 5 | 200-0286 | PLATFORM API | \$0.00 | Is | 25\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 200-0289 | ENTERPRISE-VCENTER (Tier 1) | \$0.00 | Is | 25\% | \$0.00 | \$245.70 | \$218.40 | \$0.00 | \$0.00 | \$0.00 | \$245.70 |
| 5 | 200-0289-CF | ENTERPRISE-VCENTER (TIER 1)=ID | \$1,365.00 | Is | 25\% | \$1,023.75 | \$245.70 | \$218.40 | \$0.00 | \$0.00 | \$0.00 | \$245.70 |
| 5 | 200-0290 | ENTERPRISE-VCENTER (Tier 2) | \$0.00 | IS | 25\% | \$0.00 | \$333.90 | \$296.80 | \$0.00 | \$0.00 | \$0.00 | \$333.90 |
| 5 | 200-0290-CF | ENTERPRISE-VCENTER (TIER 2)=ID | \$1,855.00 | Is | 25\% | \$1,391.25 | \$333.90 | \$296.80 | \$0.00 | \$0.00 | \$0.00 | \$333.90 |
| 5 | 200-0291 | ENTERPRISE-VCENTER (Tier 3) | \$0.00 | Is | 25\% | \$0.00 | \$485.10 | \$431.20 | \$0.00 | \$0.00 | \$0.00 | \$485.10 |
| 5 | 200-0291-CF | ENTERPRISE-VCENTER (TIER 3)=ID | \$2,695.00 | Is | 25\% | \$2,021.25 | \$485.10 | \$431.20 | \$0.00 | \$0.00 | \$0.00 | \$485.10 |
| 5 | 200-0332-CF | HDFS For OneFS=ID | \$0.00 | Is | 25\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 200-0349 | ENTERPRISE-SMARTQUOTAS (Tier 4) | \$0.00 | Is | 25\% | \$0.00 | \$626.40 | \$556.80 | \$0.00 | \$0.00 | \$0.00 | \$626.40 |
| 5 | 200-0349-CF | Enterprise-SmartQuotas Tier 4=ID | \$3,480.00 | Is | 25\% | \$2,610.00 | \$626.40 | \$556.80 | \$0.00 | \$0.00 | \$0.00 | \$626.40 |
| 5 | 200-0350 | ENTERPRISE-VCENTER (Tier 4) | \$0.00 | Is | 25\% | \$0.00 | \$626.40 | \$556.80 | \$0.00 | \$0.00 | \$0.00 | \$626.40 |
| 5 | 200-0350-CF | Enterprise-Vcenter (Tier 4)=ID | \$3,480.00 | Is | 25\% | \$2,610.00 | \$626.40 | \$556.80 | \$0.00 | \$0.00 | \$0.00 | \$626.40 |
| 5 | 200-0351 | ENTERPRISE-SMARTLOCK (Tier 4) | \$0.00 | Is | 25\% | \$0.00 | \$626.40 | \$556.80 | \$0.00 | \$0.00 | \$0.00 | \$626.40 |
| 5 | ${ }^{200} 00351-\mathrm{CF}$ | Enterrrise-Smartlock (Tier 4)=ID | \$3,480.00 | Is | 25\% | \$2,610.00 | \$626.40 | \$556.80 | \$0.00 | \$0.00 | \$0.00 | \$626.40 |
| 5 | 200-0352 | ENTERPRISE-SNAPSHOTIQ (Tier 4) | \$0.00 | Is | 25\% | \$0.00 | \$902.88 | \$802.56 | \$0.00 | \$0.00 | \$0.00 | \$902.88 |
| 5 | 200-0352-CF | Enterprise-SnapshotlQ (Tier 4)=ID | \$5,016.00 | Is | 25\% | \$3,762.00 | \$902.88 | \$802.56 | \$0.00 | \$0.00 | \$0.00 | \$902.88 |
| 5 | 200-0353 | ENTERPRISE-SMARTCONN ADV (Tier 4) | \$0.00 | Is | 25\% | \$0.00 | \$1,537.38 | \$1,366.56 | \$0.00 | \$0.00 | \$0.00 | \$1,537.38 |
| 5 | 200-0353-CF | Enterprise-SmartConn Adv (Tier 4)=ID | \$8,541.00 | Is | 25\% | \$6,405.75 | \$1,537.38 | \$1,366.56 | \$0.00 | \$0.00 | \$0.00 | \$1,537.38 |
| 5 | ${ }^{200-0354}$ | ENTERPRISE-SMARTPOOLS (Tier 4) | \$0.00 | Is | 25\% | \$0.00 | \$1,557.38 | \$1,366.56 | \$0.00 | \$0.00 | \$0.00 | \$1,537.38 |
| 5 | 200-0354-CF | Enterprise-SmartPools (Tier 4)=ID | \$8,541.00 | Is | 25\% | \$6,405.75 | \$1,537.38 | \$1,366.56 | \$0.00 | \$0.00 | \$0.00 | \$1,537.38 |
| 5 | 200-0355 | ENTERPRISE-SYNCIQ (Tier 4) | \$0.00 | Is | 25\% | \$0.00 | \$1,537.38 | \$1,366.56 | \$0.00 | \$0.00 | \$0.00 | \$1,537.38 |
| 5 | 200-0355-CF | Enterprise-SynclQ (Tier 4)=ID | \$8,541.00 | Is | 25\% | \$6,405.75 | \$1,537.38 | \$1,366.56 | \$0.00 | \$0.00 | \$0.00 | \$1,537.38 |
| 5 | 200-0357 | ENTERPRISE-SMARTDEDUPE (Tier 1) | \$0.00 | Is | 25\% | \$0.00 | \$623.70 | \$554.40 | \$0.00 | \$0.00 | \$0.00 | \$623.70 |
| 5 | 200-0357-CF | Enterpris-SmartDedupe (Tier 1)=ID | \$3,465.00 | Is | 25\% | \$2,598.75 | $\$ 623.70$ $\$ 83790$ | $\$ 554.40$ $\$ 744.80$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 623.70$ $\$ 837.90$ |
| 5 | 200-0358 | ENTERPRISE-SMARTDEDUPE (Tier 2) | \$0.00 | Is | 25\% | \$0.00 | \$837.90 | \$744.80 | \$0.00 | \$0.00 | \$0.00 | \$837.90 |
| 5 | 200-0358-CF | Enterprise-SmartDedupe (Tier 2)=ID | \$4,655.00 | Is | 25\% | \$3,491.25 | \$837.90 | \$744.80 | \$0.00 | \$0.00 | \$0.00 | \$837.90 |
| 5 | $200-0359$ | ENTERPRISE-SMARTDEDUP ( ${ }^{\text {a }}$ (Tier 3) | \$0.00 | Is | 25\% | $\$ 0.00$ $\$ 6.5085$ | \$1,562.04 | $\$ 1,388.48$ $\$ 1,388.48$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 000$ | \$0.00 | $\begin{aligned} & \$ 1.562 .04 \\ & \$ 1562.04 \end{aligned}$ |
| 5 | 200-0359-CF | Enterprise-SmartDedupe (Tier 3)=ID | \$8,678.00 | Is | 25\% | \$6,508.50 | \$1,562.04 | \$1,388.48 | \$0.00 | \$0.00 | \$0.00 | $\$ 1,562.04$ |
| 5 | 200-0360 | ENTERPRISE-SMARTDEDUPE (Tier 4) | $\$ 0.00$ $\$ 121700$ | Is | 25\% | $\$ 0.00$ $\$ 9.23775$ | \$2,217.06 | \$1,970.72 | \$0.00 | \$0.00 | \$0.00 | \$2,217.06 |
| 5 5 | ${ }^{200-0360-C F}$ | Enterprise-SmartDedupe (Tier 4)=ID SWIFT FOR ONEFS | \$12,317.00 $\$ 0.00$ | IS is | 25\% | \$9,237.75 $\$ 0.00$ | $\$ 2,217.06$ $\$ 0.00$ | \$1,970.72 | $\begin{aligned} & \$ 0.00 \\ & \$ 0.00 \end{aligned}$ | $\$ 0.00$ $\$ 0.00$ | $\begin{aligned} & \$ 0.00 \\ & \$ 0.00 \end{aligned}$ | $\$ 2,217.06$ $\$ 0.00$ |
| 5 | 200-0365-CF | Swift For OneFS=ID | \$0.00 | Is | 25\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 200-0368 | ENTERPRISE-SMARTCONN ADV (Tier 5) | \$0.00 | Is | 25\% | \$0.00 | \$2,242.08 | \$1,992.96 | \$0.00 | \$0.00 | \$0.00 | \$2,242.08 |
| 5 | 200-0368-CF | Enterprise-SmartConn Adv (Tier 5) =ID | \$12,456.00 | Is | 25\% | \$9,342.00 | \$2,242.08 | \$1,992.96 | \$0.00 | \$0.00 | \$0.00 | \$2,242.08 |
| 5 | 200-0369 | ENTERPRISE-SMARTCONN ADV (Tier 7) | \$0.00 | Is | 25\% | \$0.00 | \$3,778.00 | \$3,296.00 | \$0.00 | \$0.00 | \$0.00 | \$3,708.00 |
| 5 | 200-0369-CF | Enterprise-SmartConn Adv (Tier 7)=ID | \$20,600.00 | Is | 25\% | \$15,450.00 | \$3,708.00 | \$3,296.00 | \$0.00 | \$0.00 | \$0.00 | \$3,708.00 |
| 5 5 | $200-0370$ | ENTERPRISE-SMARTLOCK (Tiee 5) | $\begin{array}{r} \$ 0.00 \\ \$ 5.075 .00 \end{array}$ | Is | 25\% |  | \$913.50 |  | \$0.00 | \$0.00 | $\begin{aligned} & \$ 0.00 \\ & \$ 0 \end{aligned}$ |  |
| 5 5 | $\begin{aligned} & 200-0370-\mathrm{CF} \\ & 200-0371 \end{aligned}$ | Enterprise-Smartlock (Tier 5) ${ }^{\text {a }}$ ID ENTERPRISE-SMARTLOCK (Tier 7 ) | \$5,075.00 | IS is | 25\% | $\begin{aligned} & \$ 3,806.25 \\ & \$ 0.00 \end{aligned}$ | $\$ 913.50$ $\$ 1,510.92$ | \$8812.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\begin{array}{r} \$ 913.50 \\ \$ 1,510.92 \end{array}$ |
| 5 | 200-0371-CF | Enterprise-Smartlock (Tier 7) ${ }^{\text {a }}$ ID | \$8,394.00 | Is | 25\% | \$6,295.50 | \$1,510.92 | \$1,343.04 | \$0.00 | \$0.00 | \$0.00 | \$1,510.92 |
| 5 | 200-0372 | ENTERPRISE-SMARTPOOLS (Tier 5) | \$0.00 | Is | 25\% | \$0.00 | \$2,242.08 | \$1,992.96 | \$0.00 | \$0.00 | \$0.00 | \$2,242.08 |
| 5 | 200-0372-CF | Enterprise-SmartPools (Tier 5)=ID | \$12,456.00 | Is | 25\% | \$9,342.00 | \$2,242.08 | \$1,992.96 | \$0.00 | \$0.00 | \$0.00 | \$2,242.08 |
| 5 | 200-0373 | ENTERPRISE-SMARTPOOLS (Tier 7) | \$0.00 | Is | 25\% | \$0.00 | \$3,708.00 | \$3,296.00 | \$0.00 | \$0.00 | \$0.00 | \$3,708.00 |
| 5 | 200-0373-CF | Enterprise-SmartPools (Tier 7) =1D | \$20,600.00 | Is | 25\% | \$15,450.00 | \$3,708.00 | \$3,296.00 | \$0.00 | \$0.00 | \$0.00 | \$3,708.00 |
| 5 | 200-0374 | ENTERPRISE-SMARTQUOTAS (Tier 5) | \$50.00 | Is | 25\% | \$0.00 | \$913.50 | \$812.00 | \$0.00 | \$0.00 | \$0.00 | \$913.50 |
| 5 | 200-0374-CF | Enterprise-SmartQuotas (Tier 5 )=ID | \$5,075.00 | Is | 25\% | \$3,806.25 | \$913.50 | \$812.00 | \$0.00 | \$0.00 | \$0.00 | \$913.50 |
| 5 | 200-0375 | ENTERPRISE-SMARTQUOTAS (Tier 7) | \$0.00 | Is | 25\% | \$0.00 | \$1,510.92 | \$1,343.04 | \$0.00 | \$0.00 | \$0.00 | \$1,510.92 |
| 5 | 200-0375-CF | Enterprise-Smartauotas (Tier 7 )=1D | \$8,394.00 | Is | 25\% | \$6,295.50 | \$1,510.92 | \$1,343.04 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 | 200-0376 | ENTERPRISE-SNAPSHOTIQ (Tier 5) | \$0.00 | Is | 25\% | \$0.00 | \$1,316.70 | \$1,170.40 | \$0.00 | \$0.00 | \$0.00 | \$1,316.70 |
| 5 | ${ }^{200-0376-C F}$ | Enterprise-SnapshotIQ (Tier 5)=ID | \$7,315.00 | Is | 25\% | \$5,486.25 | \$1,316.70 | \$1,170.40 | \$0.00 | \$0.00 | \$0.00 | \$1,316.70 |
| 5 5 | $\begin{aligned} & 200-0377 \\ & 200-0377-\mathrm{CF} \end{aligned}$ | ENTERPRISE-SNAPSHOTIQ (Tier 7 ) Enterrise-SnapshotIQ (Tier 7 )=ID | $\$ 0.00$ $\$ 12,098.00$ | is is | 25\% | $\$ 0.00$ $\$ 9,073.50$ | $\$ 2,177.64$ $\$ 2,177.64$ | $\$ 1,935.68$ $\$ 1,935.68$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 2,177.64$ $\$ 2,177.64$ |
| 5 | 200-0378 | ENTERPRISE-SYNCIQ (Tier 5) | \$0.00 | Is | 25\% | \$0.00 | \$2,242.08 | \$1,992.96 | \$0.00 | \$0.00 | \$0.00 | \$2,242.08 |
| 5 | 200-0378-CF | Enterprise-SynclQ (Tier 5)=1D | \$12,456.00 | Is | 25\% | \$9,342.00 | \$2,242.08 | \$1,992.96 | \$0.00 | \$0.00 | \$0.00 | \$2,242.08 |
| 5 | 200-0379 | ENTERPRISE-SYNCIQ (Tier 7) | \$0.00 | Is | 25\% | \$0.00 | \$3,708.00 | \$3,296.00 | \$0.00 | \$0.00 | \$0.00 | \$3,708.00 |
| 5 | 200-0379-CF | Enterprise-SynclQ ( (ier 7 ) $=1 \mathrm{D}$ | \$20,600.00 | Is | 25\% | \$15,450.00 | \$3,708.00 | \$3,296.00 | \$0.00 | \$0.00 | \$0.00 | \$3,708.00 |
| 5 | $200-0380$ | ENTERPRISE-SMARTDEDUPE (Tier 5) | \$0.00 | Is | 25\% | \$0.00 | \$3,233.16 | \$2,873.92 | \$0.00 | \$0.00 | \$0.00 | $\$ 3,233.16$ <br> $\$ 3,233.16$ |
| 5 | 200-0380-CF | Enterprise-SmartDedupe (Tier 5)=ID | \$17,962.00 | Is | 25\% | \$13,471.50 | \$3,233.16 | \$2,873.92 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 | ${ }^{200-0381} 20381-C F$ | ENTERPRISE-SMARTDEDUPE (Tier 7) | $\$ 0.00$ $\$ 29,708.00$ | IS is | 25\% | $\$ 0.00$ $\$ 22,281.00$ | $\underset{\$ 5,3477.44}{ }$ | $\$ 4,753.28$ $\$ 4,753.28$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\underset{\$ 5,347.44}{ }$ |
| 5 | 200-0384 | ENTERPRISE-VCENTER (Tier 5) | \$0.00 | is | 25\% | \$0.00 | \$913.50 | \$812.00 | \$0.00 | \$0.00 | \$0.00 | \$913.50 |
| 5 | 200-0384-CF | Enterprise-VCenter (Tier 5) =ID | \$5,075.00 | Is | 25\% | \$3,806.25 | \$913.50 | \$812.00 | \$0.00 | \$0.00 | \$0.00 | \$913.50 |
| 5 | 200-0385 | ENTERPRISE-VCENTER (Tier 7) | \$0.00 | is | 25\% | \$0.00 | \$1,510.92 | \$1,343.04 | \$0.00 | \$0.00 | \$0.00 | \$1,510.92 |
| 5 | 200-0385-CF | Enterpris--VCenter (Tier 7 ) $=1 \mathrm{D}$ | \$8,394.00 | Is | 25\% | \$6,295.50 | \$1,510.92 | \$1,343.04 | \$0.00 | \$0.00 | \$0.00 | \$1,510.92 |
| 5 | 200-0386 | STIG HARDENING FOR ONEFS | \$0.00 | Is | 25\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | ${ }^{200-0386-C F}$ | STIG Hardening For OneFS=ID | \$0.00 | IS | 25\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | $200-0387$ $200-0388$ | CLOUDPOOLS FOR ONEFS ENTERPRISE-SMARTCONN ADV (Tier 6) | \$0.00 | Is | 25\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 0.00$ $\$ 2.932 .92$ |
| 5 | ${ }_{200-0388-C F}^{200088}$ | ENTERPRISE-SMARTCONN ADV (Tier 6) ENTERPRISE-SMARTCONN ADV (Tier 6) | $\$ 0.00$ $\$ 16,294.00$ | IS Is | 25\% | $\$ 0.00$ $\$ 12,220.50$ | ${ }_{\text {\$2,932.92 }}$ | $\$ 2,607.04$ $\$ 2.607 .04$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$2,932.92 $\$ 2,932.92$ |
|  | 200-0388-CF | ENTERPRISE-SMARTCONN ADV (Tier 6) | \$16,294.00 |  | 25\% |  |  |  | \$0.00 | \$0.00 |  |  |
|  |  |  |  | Page 47 | of 709 |  |  |  |  |  |  |  |





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| BAND | SKU | description | EMC <br> LIST PRICE USD | CATEGORY CODE | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | LP MNT ANNUAL (PREMIUM) | LP MNT ANNUAL (STANDARD) (STANDARD) | $\begin{aligned} & \text { LP MNT } \\ & \text { ANNUAL } \\ & \text { (BASIC) } \end{aligned}$ | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | Renewal |
| 5 | HD400-RACK-S18 | HD400 PRERACK-354T+800G SSD/48G/2x10GE | \$220,570.00 | IS | 25\% | \$165,427.50 | \$24,262.70 | \$19,851.30 | \$0.00 | \$0.00 | \$0.00 | \$24,262.70 |
| 5 | HD400-RACK-S18-HO | HD400 PRERACK-354T+800G SSD/48G/2x10G HO | \$144,991.00 | Is | 25\% | \$108,743.25 | \$15,949.01 | \$13,049.19 | \$0.00 | \$0.00 | \$0.00 | $\$ 15,944.01$ $\$ 2879888$ |
| 5 | HD400-RACK-S37 | HD400 PRERACK-472T+1.6T SSD/24G/2x10GE | \$261,808.00 | is | 25\% | \$196,356.00 | \$28,798.88 | \$23,562.72 | \$0.00 | \$0.00 | \$0.00 | \$28,798.88 |
| 5 | HD400-RACK-S37-HO | HD400 PRERACK-472T+1.6T SSD/24G/2x10G Ho | \$162,383.00 | Is | 25\% | \$121,787.25 | \$17,862.13 | \$14,614.47 | \$0.00 | \$0.00 | \$0.00 | \$17,862.13 |
| 5 | HD400-RACK-S38 | HD400 PRERACK-472T+1.6T SSD/48G/2x10GE | \$264,684.00 | Is | 25\% | \$198,513.00 | \$29,115.24 | \$23,821.56 | \$0.00 | \$0.00 | \$0.00 | \$29,115.24 |
| 5 | HD400-RACK-S38-HO | HD400 PRERACK-472T+1.6T SSD/48G/2x10G HO | \$165,259.00 | Is | 25\% | \$123,944.25 | \$18,178.49 | \$14,873.31 | \$0.00 | \$0.00 | \$0.00 | \$18,178.49 |
| 5 | HD400-RACK-S39 | HD400 PRERACK-354T+800G SSD4kn/24G/2x10G | \$218,173.00 | Is | 25\% | \$163,629.75 | \$23,999.03 | \$19,635.57 | \$0.00 | \$0.00 | \$0.00 | \$23,999.03 |
| 5 | HD400-RACK-S39-HO | HD400 RACK-354T+800G SSD4kn/24G/2x10G HO | \$144,285.00 | Is | 25\% | \$108,213.75 | \$15,871.35 | \$12,985.65 | \$0.00 | \$0.00 | \$0.00 | \$15,871.35 |
| 5 | HD400-RACK-S40 | HD400 PRERACK-354T+800G SSD4kn/48G/2x10G | \$220,570.00 | Is | 25\% | \$165,427.50 | \$24,262.70 | \$19,851.30 | \$0.00 | \$0.00 | \$0.00 | \$24,262.70 |
| 5 | HD400-RACK-S40-HO | HD400 RACK-354T+800G SSD4kn/48/12x10G HO | \$144,991.00 | 15 | 25\% | \$108,743.25 | \$15,949.01 | \$13,049.19 | \$0.00 | \$0.00 | \$0.00 | \$15,949.01 |
| 5 | HD400-SATA-E07 | HD400-354T+800G SSD-SED/24G/2x10GE $2 \times 1$ GE | \$283,625.00 | Is | 25\% | \$212,718.75 | \$31,198.75 | \$25,526.25 | \$0.00 | \$0.00 | \$0.00 | \$31,198.75 |
| 5 | HD400-SATA-E07-HO | HD400-354T+800G SSD-SED/24G/2x10GE/HO | \$194,785.00 | Is | 25\% | \$146,088.75 | \$21,426.35 | \$17,530.65 | \$0.00 | \$0.00 | \$0.00 | \$21,426.35 |
| 5 | HD400-SATA-E08 | HD400-354T+800G SSD-SED/48G/2x10GE 2x1GE | \$286,741.00 | Is | 25\% | \$215,055.75 | \$31,541.51 | \$25,806.69 | \$0.00 | \$0.00 | \$0.00 | \$31,541.51 |
| 5 | HD400-SATA-E08-HO | HD400-354T+800G SSD-SED/48G/2x10GE/HO | \$195,737.00 | Is | 25\% | \$146,802.75 | \$21,531.07 | \$17,616.33 | \$0.00 | \$0.00 | \$0.00 | \$21,531.07 |
| 5 | HD400-SATA-E09 | HD400-472T+1.6T SSD-SED/24G/2x10GE/2x1GE | \$340,350.00 | Is | 25\% | \$255,262.50 | \$37,438.50 | \$30,631.50 | \$0.00 | \$0.00 | \$0.00 | \$37,438.50 |
| 5 | HD400-SATA-E09-HO | HD400-472T+1.6T SSD-SED/24G/2x10GE/HO | \$219,217.00 | Is | 25\% | \$164,412.75 | \$24,113.87 | \$19,729.53 | \$0.00 | \$0.00 | \$0.00 | \$24,113.87 |
| 5 | HD400-SATA-E10 | HD400-472T+1.6T SSD-SED/48G/2x10GE/2x1GE | \$344,089.00 | Is | 25\% | \$258,066.75 | \$37,849.79 | \$30,968.01 | \$0.00 | \$0.00 | \$0.00 | \$37,849.79 |
| 5 | HD400-SATA-E10-HO | HD400-472T+1.6T SSD-SED/48G/2x10GE/HO | \$223,099.00 | Is | 25\% | \$167,324.25 | \$24,540.89 | \$20,078.91 | \$0.00 | \$0.00 | \$0.00 | \$24,540.89 |
| 5 | HD400-SATA-S17 | HD400-354T+800G SSD/24G/2x10GE/2×1GE | \$218,173.00 | Is | 25\% | \$163,629.75 | \$23,999.03 | \$19,635.57 | \$0.00 | \$0.00 | \$0.00 | \$23,999.03 |
| 5 | HD400-SATA-S17-HO | HD400-354T+800G SSD/24G/2x10GE/2×1GE | \$144,285.00 | Is | 25\% | \$108,213.75 | \$15,871.35 | \$12,985.65 | \$0.00 | \$0.00 | \$0.00 | \$15,871.35 |
| 5 | HD400-SATA-S18 | HD400-354T+800G SSD/48G/2x10GE/2×1GE | \$220,570.00 | Is | 25\% | \$165,427.50 | \$24,262.70 | \$19,851.30 | \$0.00 | \$0.00 | \$0.00 | \$24,262.70 |
| 5 | HD400-SATA-S18-HO | HD400-354T+800G SSD/48G/2x10GE 2x1GE/HO | \$144,991.00 | Is | 25\% | \$108,743.25 | \$15,949.01 | \$13,049.19 | \$0.00 | \$0.00 | \$0.00 | \$15,949.01 |
| 5 | HD400-SATA-S37 | HD400-472TB+1.6TB SSD/24G/2x10GbE+2x1GE | \$261,808.00 | Is | 25\% | \$196,356.00 | \$28,798.88 | \$23,562.72 | \$0.00 | \$0.00 | \$0.00 | \$28,798.88 |
| 5 | HD400-SATA-S37-HO | HD400-472TB 1.6 TB SSD/24G/2x10GE/HO | \$162,383.00 | Is | 25\% | \$121,787.25 | \$17,862.13 | \$14,614.47 | \$0.00 | \$0.00 | \$0.00 | \$17,862.13 |
| 5 | HD400-SATA-S38 | HD400-472TB+1.6TB SSD/48G/2x10GbE+2x1GE | \$264,684.00 | Is | 25\% | \$198,513.00 | \$29,115.24 | \$23,821.56 | \$0.00 | \$0.00 | \$0.00 | \$29,115.24 |
| 5 | HD400-SATA-S38-HO | HD400-472TB $\mathbf{1}$.6TB SSD/48G/2x10GE/HO | \$165,259.00 | Is | 25\% | \$123,944.25 | \$18,178.49 | \$14,873.31 | \$0.00 | \$0.00 | \$0.00 | \$18,178.49 |
| 5 | HD400-SATA-S39 | HD400-354T+800G SSD 4kn/24G/2x10GE/2x1GE | \$218,173.00 | Is | 25\% | \$163,629.75 | \$23,999.03 | \$19,635.57 | \$0.00 | \$0.00 | \$0.00 | \$23,999.03 |
| 5 | HD400-SATA-S39-HO | HD400-354T+800G SSD 4kn/24G/2x10GE/HO | \$144,285.00 | Is | 25\% | \$108,213.75 | \$15,871.35 | \$12,985.65 | \$0.00 | \$0.00 | \$0.00 | \$15,871.35 |
| 5 | HD400-SATA-S40 | HD400-354T+800G SSD 4kn/48G/2x10GE/2x1GE | \$220,570.00 | Is | 25\% | \$165,427.50 | \$24,262.70 | \$19,851.30 | \$0.00 | \$0.00 | \$0.00 | \$24,262.70 |
| 5 | HD400-SATA-S40-HO | HD400-354T+800G SSD 4kn/48G/2x10GE/HO | \$144,991.00 | Is | 25\% | \$108,743.25 | \$15,949.01 | \$13,049.19 | \$0.00 | \$0.00 | \$0.00 | \$15,949.01 |
| 5 | LADDER | CUSTOMER SERVICE LADDER KIT-ISILON | \$200.00 | Is | 25\% | \$150.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-ENHHWI-001 | ENHANCED HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRICE | \$99,827.00 | Is | 25\% | \$74,870.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-ENHSWI-001 | ENHANCED SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE | \$99,827.00 | Is | 25\% | \$74,870.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-ENHSWI-S01 | ENHANCED SOFTWARE SUPPORT - SUBSCRIPTION - REFER TO SW MODEL FOR MAI | \$99,827.00 | Is | 25\% | \$74,870.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-PREHWI-001 | PREMIUM HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRICE | \$99,827.00 | Is | 25\% | \$74,870.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-PRESWI-001 | PREMIUM SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE | \$99,827.00 | Is | 25\% | \$74,870.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | NL400-SAS-E01 | NL400-108TB-SED/12G/4x1GE | \$115,472.00 | Is | 25\% | \$86,604.00 | \$12,701.92 | \$10,392.48 | \$0.00 | \$0.00 | \$0.00 | \$12,701.92 |
| 5 | NL400-SAS-E02 | NL400-108TB-SED/12G/2×10GE SFP $2 \times 1 \mathrm{GE}$ | \$117,673.00 | Is | 25\% | \$88,254.75 | \$12,944.03 | \$10,590.57 | \$0.00 | \$0.00 | \$0.00 | \$12,944.03 |
| 5 | NL400-SAS-E03 | NL400-108TB-SED/24G/4x1GE | \$117,875.00 | Is | 25\% | \$88,406.25 | \$12,966.25 | \$10,608.75 | \$0.00 | \$0.00 | \$0.00 | \$12,966.25 |
| 5 | NL400-SAS-E04 | NL400-108TB-SED/24G/2x10GE SFP $2 \times 1 \mathrm{GE}$ | \$120,155.00 | 15 | 25\% | \$90,116.25 | \$13,217.05 | \$10,813.95 | \$0.00 | \$0.00 | \$0.00 | \$13,217.05 |
| 5 | NL400-SAS-E05 | NL400-108TB-SED/48G/4x1GE | \$19,490.00 | Is | 25\% | \$89,617.50 | \$13,143.90 | \$10,754.10 | \$0.00 | \$0.00 | \$0.00 | \$13,143.90 |
| 5 | NL400-SAS-E06 | NL400-108TB-SED/48G/2x10GE SFP 2x1GE | \$121,770.00 | Is | 25\% | \$91,327.50 | \$13,394.70 | \$10,959.30 | \$0.00 | \$0.00 | \$0.00 | \$13,394.70 |
| 5 | NL400-SAS-E07 | NL400-144TB-SED/12G/4x1GE | \$138,979.00 | Is | 25\% | \$104,234.25 | \$15,287.69 | \$12,508.11 | \$0.00 | \$0.00 | \$0.00 | \$15,287.69 |
| 5 | NL400-SAS-E08 | NL400-144TB-SED/12G/2x10GE SFP $2 \times 1 \mathrm{GE}$ | \$140,382.00 | Is | 25\% | \$105,286.50 | \$15,442.02 | \$12,634.38 | \$0.00 | \$0.00 | \$0.00 | \$15,442.02 |
| 5 | NL400-SAS-E09 | NL400-144TB-SED $/ 24 \mathrm{G} / 4 \times 1 \mathrm{GE}$ | \$140,410.00 | Is | 25\% | \$105,307.50 | \$15,445.10 | \$12,636.90 | \$0.00 | \$0.00 | \$0.00 | \$15,445.10 |
| 5 | NL400-SAS-E10 | NL400-144TB-SED $/ 24 \mathrm{G} / 2 \times 10 \mathrm{GE}$ SFP $2 \times 1 \mathrm{GE}$ | \$142,622.00 | 15 | 25\% | \$106,966.50 | \$15,688.42 | \$12,835.98 | \$0.00 | \$0.00 | \$0.00 | \$15,688.42 |
| 5 | NL400-SAS-E11 | NL400-144TB-SED/48G/4x1GE | \$141,977.00 | Is | 25\% | \$106,482.75 | \$15,617.47 | \$12,777.93 | \$0.00 | \$0.00 | \$0.00 | \$15,617.47 |
| 5 | NL400-SAS-E12 | NL400-144TB-SED/48G/2x10GE SFP $2 \times 1$ GE | \$144,188.00 | Is | 25\% | \$108,141.00 | \$15,860.68 | \$12,976.92 | \$0.00 | \$0.00 | \$0.00 | \$15,860.68 |
| 5 | NL400-SAT-001 | NL400-36T/24G/4x1GE | \$56,105.00 | Is | 25\% | \$42,078.75 | \$6,171.55 | \$5,049.45 | \$0.00 | \$0.00 | \$0.00 | \$6,171.55 |
| 5 | NL400-SAT-002 | NL400-36T/24G/2x10GE SFP+2x1GE | \$57,858.00 | Is | 25\% | \$43,393.50 | \$6,364.38 | \$5,207.22 | \$0.00 | \$0.00 | \$0.00 | \$6,364.38 |
| 5 | NL400-SAT-003 | NL400-36T/48G/4×1GE | \$57,347.00 | Is | 25\% | \$43,010.25 | \$6,308.17 | \$5,161.23 | \$0.00 | \$0.00 | \$0.00 | \$6,308.17 |
| 5 | NL400-SAT-004 | NL400-36T/48G/2x10GE SFP+2x1GE | \$59,101.00 | Is | 25\% | \$44,325.75 | \$6,501.11 | \$5,319.09 | \$0.00 | \$0.00 | \$0.00 | \$6,501.11 |
| 5 | NL400-SAT-005 | NL400-72T/24G/4x1GE | \$72,932.00 | Is | 25\% | \$54,699.00 | \$8,022.52 | \$6,563.88 | \$0.00 | \$0.00 | \$0.00 | \$8,022.52 |
| 5 | NL400-SAT-006 | NL400-72T/24G/2x10GE SFP+2x1GE | \$74,633.00 | Is | 25\% | \$55,974.75 | \$8,209.63 | \$6,716.97 | \$0.00 | \$0.00 | \$0.00 | \$8,209.63 |
| 5 | NL400-SAT-007 | NL400-72T/48G/4×1GE | \$74,137.00 | Is | 25\% | \$55,602.75 | \$8,155.07 | \$6,672.33 | \$0.00 | \$0.00 | \$0.00 | \$8,155.07 |
| 5 | NL400-SAT-008 | NL400-72T/48G/2x10GE SFP+2x1GE | \$75,838.00 | Is | 25\% | \$56,878.50 | \$8,342.18 | \$6,825.42 | \$0.00 | \$0.00 | \$0.00 | \$8,342.18 |
| 5 | NL400-SAT-009 | NL400-108T/24G/4×1GE | \$90,673.00 | 15 | 25\% | \$68,004.75 | \$9,974.03 | \$8,160.57 | \$0.00 | \$0.00 | \$0.00 | \$9,974.03 |
| 5 | NL400-SAT-010 | NL400-108T/24G/2x10GE SFP+2x1GE | \$95,285.00 | Is | 25\% | \$71,463.75 | \$10,481.35 | \$8,575.65 | \$0.00 | \$0.00 | \$0.00 | \$10,481.35 |
| 5 | NL400-SAT-011 | NL400-108T/48G/4x1GE | \$91,915.00 | Is | 25\% | \$68,936.25 | \$10,110.65 | \$8,272.35 | \$0.00 | \$0.00 | \$0.00 | \$10,110.65 |
| 5 | NL400-SAT-012 | NL400-108T/48G/2x10GE SFP+2×1GE | \$96,566.00 | Is | 25\% | \$72,424.50 | \$10,622.26 | \$8,690.94 | \$0.00 | \$0.00 | \$0.00 | \$10,622.26 |
| 5 | NL400-SAT-013 | NL400-14TT/126/4x19E | \$106,907.00 | Is | 25\% | \$80,180.25 | \$11,759.77 | \$9,621.63 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |  |
| 5 |  |  |  | Is | 25\% | $\$ 81,006.00$ $\$ 87,450.00$ | $\$ 11,880.88$ $\$ 12.826 .00$ | $\$ 9,720.72$ $\$ 10.494 .00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 11,880.88$ $\$ 12.826 .00$ |
| 5 5 | NL400-SAT-015 | NLL400-144T/24G/2x10GE SFP+2x1GE NLL $400-144 T / 48 \mathrm{G} / 4 \times 1 \mathrm{GE}$ | \$116,600.00 $\$ 109,213.00$ | IS | 25\% | \$887,450.00 | \$12,826.00 | \$10,494.00 $\$ 9.829 .17$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 | $\$ 0.00$ $\$ 0.00$ | \$12,826.00 |
| 5 | NL400-SAT-017 | NL400-144T/48G/2x10GE SFP+2x1GE | \$117,881.00 | Is | 25\% | \$88,410.75 | \$12,966.91 | \$10,609.29 | \$0.00 | \$0.00 | \$0.00 | \$12,966.91 |
| 5 | NL400-SATA-E01 | NL400-140T/800G SSD-SED/12G/2X10GE+2X1GE | \$181,561.00 | Is | 25\% | \$136,170.75 | \$19,971.71 | \$16,340.49 | \$0.00 | \$0.00 | \$0.00 | \$19,971.71 |
| 5 | NL400-SATA-E02 | NL400-140T/800G SSD-SED/12G/4x1GE | \$178,094.00 | Is | 25\% | \$133,570.50 | \$19,590.34 | \$16,028.46 | \$0.00 | \$0.00 | \$0.00 | \$19,590.34 |
| 5 | NL400-SATA-E03 | NL400-140T/800G SSD-SED/24G/2X10GE+2X1GE | \$182,673.00 | Is | 25\% | \$137,004.75 | \$20,094.03 | \$16,440.57 | \$0.00 | \$0.00 | \$0.00 | \$20,094.03 |
| 5 | NL400-SATA-E04 | NL400-140T/800G SSD-SED/24G/4x1GE | \$179,206.00 | Is | 25\% | \$134,404.50 | \$19,712.66 | \$16,128.54 | \$0.00 | \$0.00 | \$0.00 | \$19,712.66 |
| 5 | NL400-SATA-E05 | NL400-140T/800G SSD-SED/48G/2X10GE+2X1GE | \$185,715.00 | Is | 25\% | \$139,286.25 | \$20,428.65 | \$16,714.35 | \$0.00 | \$0.00 | \$0.00 | \$20,428.65 |
| 5 | NL400-SATA-E06 | NL400-140T/800G SSD-SED/48G/4x1GE | \$182,248.00 | Is | 25\% | \$136,686.00 | \$20,047.28 | \$16,402.32 | \$0.00 | \$0.00 | \$0.00 | \$20,047.28 |
| 5 | NL400-SATA-E19 | NL400-105T/800G-SSD-SED/12G/2X10GE+2X1GE | \$161,650.00 | Is | 25\% | \$121,237.50 | \$17,781.50 | \$14,548.50 | \$0.00 | \$0.00 | \$0.00 | \$17,781.50 |
| 5 | NL400-SATA-E20 | NL400-105T/800G-SSD-SED/12G/4x1GE | \$158,432.00 | Is | 25\% | \$118,824.00 | \$17,427.52 | \$14,258.88 | \$0.00 | \$0.00 | \$0.00 | \$17,427.52 |
| 5 | NL400-SATA-E21 | NL400-105T/800G-SSD-SED/24G/2X10GE+2X1GE | \$163,041.00 | Is | 25\% | \$122,280.75 | \$17,934.51 | \$14,673.69 | \$0.00 | \$0.00 | \$0.00 | \$17,934.51 |
| 5 | NL400-SATA-E22 | NL400-105T/800G-SSD-SED/24G/4x1GE | \$159,524.00 | Is | 25\% | \$119,643.00 | \$17,547.64 | \$14,357.16 | \$0.00 | \$0.00 | \$0.00 | \$17,547.64 |
| 5 | NL400-SATA-E23 | NL400-105T/800G-SSD-SED/48G/2X10GE+2X1GE | \$166,073.00 | Is | 25\% | \$124,554.75 | \$18,268.03 | \$14,946.57 | \$0.00 | \$0.00 | \$0.00 | $\$ 18,268.03$ $\$ 17881.27$ |
| 5 5 | NL400-SATA-E24 NL400-SATA-E31 | NL400-105T/800G-SSD-SED/48GG/41GE NL400-128T+3.2T SSD-SED/12G/2x10GE $2 \times 1 \mathrm{GE}$ | \$162,557.00 $\$ 266,403.00$ | IS is | 25\% | \$121,917.75 | \$17,881.27 | \$14,630.13 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$17,881.27 $\$ 29,304.33$ |
| 5 | NL400-SATA-E32 | NL400-128T+3.2T SSD-SED/ $12 \mathrm{~L} / 4 \times 1 \mathrm{CE}$ | \$263,149.00 | is | 25\% | \$197,361.75 | \$28,946.39 | \$23,683.41 | \$0.00 | \$0.00 | \$0.00 | \$28,946.39 |
| 5 | NL400-SATA-E33 | NL400-128T+3.2T SSD-SED/24G/2x10GE 2x1GE | \$267,923.00 | Is | 25\% | \$200,942.25 | \$29,471.53 | \$24,113.07 | \$0.00 | \$0.00 | \$0.00 | \$29,471.53 |

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| BAND | SKu | description | $\begin{gathered} \text { EMC } \\ \text { LIST PRICE USD } \end{gathered}$ | $\begin{aligned} & \text { CATEGORY } \\ & \text { CODE } \end{aligned}$ | NVP LEVEL 1 |  | nvP maintenance and warranty upgrade net price |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | LP MNT ANNUAL (PREMIUM) | LP MNT ANNUAL (STANDARD) (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | Renewal |
| 5 | NL400-SATA-E34 | NL400-128T+3.2T SSD-SED/24G/441GE | \$264,669.00 | IS | 25\% | \$198,501.75 | \$29,113.59 | \$23,820.21 | \$0.00 | \$0.00 | \$0.00 | \$29,113.59 |
| 5 | NL400-SATA-E35 | NL400-128T+3.2T SSD-SED/48G/2x10GE $2 \times 1 \mathrm{GE}$ | \$276,825.00 | Is | 25\% | \$207,618.75 | \$30,450.75 | \$24,914.25 | \$0.00 | \$0.00 | \$0.00 | \$30,450.75 |
| 5 | NL400-SATA-E36 | NL400-128T+3.2T SSD-SED/48G/4x1GE | \$267,779.00 | Is | 25\% | \$200,834.25 | \$29,455.69 | \$24,100.11 | \$0.00 | \$0.00 | \$0.00 | \$29,455.69 |
| 5 | NL400-SATA-E37 | NL400-99T+2.4T SSD-SED/12G/2x10GE 2x1GE | \$245,625.00 | Is | 25\% | \$184,218.75 | \$27,018.75 | \$22,106.25 | \$0.00 | \$0.00 | \$0.00 | \$27,018.75 |
| 5 | NL400-SATA-E38 | NL400-99T+2.4T SSD-SED/12G/4x1GE | \$242,037.00 | IS | 25\% | \$181,527.75 | \$26,624.07 | \$21,783.33 | \$0.00 | \$0.00 | \$0.00 | \$26,624.07 |
| 5 | NL400-SATA-E39 | NL400-99T+2.4T SSD-SED/24G/2x10GE 2x1GE | \$246,787.00 | Is | 25\% | \$185,090.25 | \$27,146.57 | \$22,210.83 | \$0.00 | \$0.00 | \$0.00 | \$27,146.57 |
| 5 | NL400-SATA-E40 | NL400-99T+2.4T SSD-SED/24G/4x1GE | \$243,198.00 | Is | 25\% | \$182,398.50 | \$26,751.78 | \$21,887.82 | \$0.00 | \$0.00 | \$0.00 | \$26,751.78 |
| 5 | NL400-SATA-E41 | NL400-99T+2.4T SSD-SED/48G/2×10GE $2 \times 1 \mathrm{GE}$ | \$249,949.00 | Is | 25\% | \$187,461.75 | \$27,494.39 | \$22,495.41 | \$0.00 | \$0.00 | \$0.00 | \$27,494.39 |
| 5 | NL400-SATA-E42 | NL400-99T+2.4T SSD-SED/48G/4x1GE | \$246,361.00 | Is | 25\% | \$184,770.75 | \$27,099.71 | \$22,172.49 | \$0.00 | \$0.00 | \$0.00 | \$27,099.71 |
| 5 | NL400-SATA-E43 | NL400-96T+3.2T SSD-SED/12G/2×10GE $2 \times 1 \mathrm{GE}$ | \$271,814.00 | Is | 25\% | \$203,860.50 | \$29,899.54 | \$24,463.26 | \$0.00 | \$0.00 | \$0.00 | \$29,899.54 |
| 5 | NL400-SATA-E44 | NL400-96T+3.2T SSD-SED/12G/4x1GE | \$268,225.00 | Is | 25\% | \$201,168.75 | \$29,504.75 | \$24,140.25 | \$0.00 | \$0.00 | \$0.00 | \$29,504.75 |
| 5 | NL400-SATA-E45 | NL400-96T+3.2T SSD-SED/24G/2x10GE $2 \times 1 \mathrm{GE}$ | \$272,975.00 | Is | 25\% | \$204,731.25 | \$30,027.25 | \$24,567.75 | \$0.00 | \$0.00 | \$0.00 | \$30,027.25 |
| 5 | NL400-SATA-E46 | NL400-96T+3.2T SSD-SED/24G/4x1GE | \$269,387.00 | Is | 25\% | \$202,040.25 | \$29,632.57 | \$24,244.83 | \$0.00 | \$0.00 | \$0.00 | \$29,632.57 |
| 5 | NL400-SATA-E47 | NL400-96T+3.2T SSD-SED/48G/2x10GE $2 \times 1 \mathrm{GE}$ | \$276,138.00 | Is | 25\% | \$207,103.50 | \$30,375.18 | \$24,852.42 | \$0.00 | \$0.00 | \$0.00 | \$30,375.18 |
| 5 | NL400-SATA-E48 | NL400-96T+3.2T SSD-SED/48G/4x1GE | \$272,549.00 | Is | 25\% | \$204,411.75 | \$29,980.39 | \$24,529.41 | \$0.00 | \$0.00 | \$0.00 | \$29,980.39 |
| 5 | NL400-SAT-S01 | NL400-120T +2.4 T SSD/12G/4x1GE | \$181,620.00 | Is | 25\% | \$136,215.00 | \$19,978.20 | \$16,345.80 | \$0.00 | \$0.00 | \$0.00 | \$19,978.20 |
| 5 | NL400-SAT-S02 | NL400-120T+2.4T SSD/12G/2x10GE SFP+2x1GE | \$183,659.00 | Is | 25\% | \$137,744.25 | \$20,202.49 | \$16,529.31 | \$0.00 | \$0.00 | \$0.00 | \$20,202.49 |
| 5 | NL400-SAT-S03 | NL400-120T+2.4T SSD/24G/4x1GE | \$182,940.00 | Is | 25\% | \$137,205.00 | \$20,123.40 | \$16,464.60 | \$0.00 | \$0.00 | \$0.00 | \$20,123.40 |
| 5 | NL400-SAT-S04 | NL400-120T+2.4T SSD/24G/2x10GE SFP $+2 \times 1 \mathrm{GE}$ | \$184,979.00 | Is | 25\% | \$138,734.25 | \$20,347.69 | \$16,648.11 | \$0.00 | \$0.00 | \$0.00 | \$20,347.69 |
| 5 | NL400-SAT-S05 | NL400-120T+2.4T SSD/48G/4x1GE | \$184,385.00 | Is | 25\% | \$138,288.75 | \$20,282.35 | \$16,594.65 | \$0.00 | \$0.00 | \$0.00 | \$20,282.35 |
| 5 | NL400-SAT-S06 | NL400-120T+2.4T SSD/48G/2x10GE SFP+2x1GE | \$186,424.00 | Is | 25\% | \$139,818.00 | \$20,506.64 | \$16,778.16 | \$0.00 | \$0.00 | \$0.00 | \$20,506.64 |
| 5 | NL400-SAT-S07 | NL400-136T+800GB SSD/24G/4×1GE | \$150,245.00 | Is | 25\% | \$112,683.75 | \$16,526.95 | \$13,522.05 | \$0.00 | \$0.00 | \$0.00 | \$16,526.95 |
| 5 | NL400-SAT-S08 | NL400-136T+800GBSSD/24G/2x10GE SFP+2x1GE | \$152,348.00 | Is | 25\% | \$114,261.00 | \$16,758.28 | \$13,711.32 | \$0.00 | \$0.00 | \$0.00 | \$16,758.28 |
| 5 | NL400-SAT-S09 | NL400-136T+800GB SSD/48G/4x1GE | \$151,735.00 | Is | 25\% | \$113,801.25 | \$16,690.85 | \$13,656.15 | \$0.00 | \$0.00 | \$0.00 | \$16,690.85 |
| 5 | NL400-SAT-S10 | NL400-136T+800GBSSD/48G/2x10GE SFP $+2 \times 1$ GE | \$151,735.00 | Is | 25\% | \$113,801.25 | \$16,690.85 | \$13,656.15 | \$0.00 | \$0.00 | \$0.00 | \$16,690.85 |
| 5 | NL400-SAT-S11 | NL400-140T+400GB SSD/24G/4x1GE | \$145,007.00 | Is | 25\% | \$108,755.25 | \$15,950.77 | \$13,050.63 | \$0.00 | \$0.00 | \$0.00 | \$15,950.77 |
| 5 | NL400-SAT-S12 | NL400-140T +400GBSSD $/ 24 \mathrm{G} / 2 \times 10 \mathrm{GE}$ SFP+2×1GE | \$147, 175.00 | Is | 25\% | \$110,381.25 | \$16,189.25 | \$13,245.75 | \$0.00 | \$0.00 | \$0.00 | \$16,189.25 |
| 5 | NL400-SAT-S13 | NL400-140T+400GB SSD/48G/4x1GE | \$146,543.00 | Is | 25\% | \$109,907.25 | \$16,119.73 | \$13,188.87 | \$0.00 | \$0.00 | \$0.00 | \$16,119.73 |
| 5 | NL400-SAT-S14 | NL400-140T+400GBSSD/48G/2x10GE SFP+2x1GE | \$146,543.00 | Is | 25\% | \$109,907.25 | \$16,19.73 | \$13,188.87 | \$0.00 | \$0.00 | \$0.00 | \$16,119.73 |
| 5 | NL400-SAT-S41 | NL400-102T+1.6T SSD/48G/2x10GE SFP+2x1GE | \$170,417.00 | Is | 25\% | \$127,812.75 | \$18,745.87 | \$15,337.53 | \$0.00 | \$0.00 | \$0.00 | \$18,745.87 |
| 5 | NL400-SAT-S42 | NL400-35T+800GB SSD/48G/2x10GbE+2×1GE | \$96,071.00 | Is | 25\% | \$72,053.25 | \$10,567.81 | \$8,646.39 | \$0.00 | \$0.00 | \$0.00 | \$10,567.81 |
| 5 | NL400-SAT-S43 | NL400-68T+1.6TB SSD/48G/2x10GbE+2×1GE | \$133,617.00 | Is | 25\% | \$100,212.75 | \$14,697.87 | \$12,025.53 | \$0.00 | \$0.00 | \$0.00 | \$14,697.87 |
| 5 | NL400-SAT-S44 | NL400-132T+2.4TB SSD/48GB/2x10GbE+2x1GE | \$182,523.00 | Is | 25\% | \$136,892.25 | \$20,077.53 | \$16,427.07 | \$0.00 | \$0.00 | \$0.00 | \$20,077.53 |
| 5 | NL400-SAT-S45 | NL400-210T+800G SSD/48G/2x10GE $2 \times 1 \mathrm{GE}$ | \$161,750.00 | Is | 25\% | \$121,312.50 | \$17,792.50 | \$14,557.50 | \$0.00 | \$0.00 | \$0.00 | \$17,792.50 |
| 5 | NL400-SAT-S46 | NL400-210T+800G SSD/48G/4x19E | \$159,269.00 | Is | 25\% | \$119,451.75 | \$17.519.59 | \$14,334.21 | \$0.00 | \$0.00 | \$0.00 | \$17,519.59 |
| 5 | NL400-SAT-S47 | NL400-211TT+800G SSD/12G/2x10GE $2 \times 1 \mathrm{GE}$ | \$157,480.00 | Is | 25\% | \$18,110.00 | \$17,322.80 | \$14,173.20 | \$0.00 | \$0.00 | \$0.00 | \$17,322.80 |
| 5 5 | NL400-SAT-S48 | NL400-210T+800G SSD/12G/4x1GE | \$155,906.00 | Is | 25\% | \$116,929.50 | $\$ 17,149.66$ $\$ 17599$ | \$14,031.54 | \$0.00 | \$0.00 | \$0.00 | \$17,149.66 |
| 5 | NL400-SAT-S49 | NL400-210T+800G SSD/24G/2x10GE $2 \times 1 \mathrm{GE}$ | \$159,993.00 | Is | 25\% | \$119,994.75 | \$17.599.23 | \$14,399.37 | \$0.00 | \$0.00 | \$0.00 | \$17.599.23 |
| 5 | NL400-SAT-S50 | NL400-210T+800G SSD/24G/4x1GE | \$157,512.00 | Is | 25\% | \$118,134.00 | \$17,326.32 | \$14,176.08 | \$0.00 | \$0.00 | \$0.00 | \$17,326.32 |
| 5 | NL400-SAT-S51 | NL400-140T+800G SSD/12G/4x1GE | \$136,995.00 | Is | 25\% | \$102,746.25 | \$15,069.45 | \$12,329.55 | \$0.00 | \$0.00 | \$0.00 | \$15.069.45 |
| 5 | NL400-SAT-S52 | NL400-140T+800G SSD/12G/2×10GE $2 \times 1 \mathrm{GE}$ NL400-140T+800G SSD/24G/4x1GE | \$139,662.00 | Is | 25\% | $\$ 104,746.50$ <br> $\$ 103$ <br> 1888 | \$15.362.82 | $\$ 12,569.58$ $\$ 12406.59$ | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$15,362.82 |
| 5 | NL400-SAT-S53 NL400-SAT-S54 | NL400-140T+800G SSD $/ 24 \mathrm{Cl} / 4 \times 1$ GE NL400-140T+800 SSD/24G/2x10GE $2 \times 1 \mathrm{GE}$ | \$ ${ }^{\mathbf{1} 377,851.00}$ | IS is | 25\% | \$103,388.25 $\$ 105,388.50$ | \$15,163.61 $\$ 15,456.98$ | \$12,406.59 | $\$ 0.00$ $\$ 0.00$ | \$0.00 $\$ 0.00$ | \$0.00 | \$15,163.61 $\$ 15,456.98$ |
| 5 | NL400-SAT-S55 | NL400-140T+800G SSD/48G/4x1GE | \$140,190.00 | is | 25\% | \$105,142.50 | \$15,420.90 | \$12,617.10 | \$0.00 | \$0.00 | \$0.00 | \$15,420.90 |
| 5 | NL400-SAT-S56 | NL400-140T+800G SSD/48G/2x10GE 2x1GE | \$142,858.00 | Is | 25\% | \$107,143.50 | \$15,714.38 | \$12,857.22 | \$0.00 | \$0.00 | \$0.00 | \$15,714.38 |
| 5 | NL400-SAT-S57 | NL400-105T+800G SSD/12G/4×1GE | \$131,029.00 | Is | 25\% | \$98,271.75 | \$14,413.19 | \$11,792.61 | \$0.00 | \$0.00 | \$0.00 | \$14,413.19 |
| 5 | NL400-SAT-S58 | NL400-35T+800G SSD/12G/4x1GE | \$87,999.00 | Is | 25\% | \$65,999.25 | \$9,679.89 | \$7,919.91 | \$0.00 | \$0.00 | \$0.00 | \$9,679.89 |
| 5 | NL400-SAT-S59 | NL400-35T+800G SSD/12G/2x10GE 2x1GE | \$90,623.00 | Is | 25\% | \$67,967.25 | \$9,968.53 | \$8,156.07 | \$0.00 | \$0.00 | \$0.00 | \$9,968.53 |
| 5 | NL400-SAT-S60 | NL400-35T+800G SSD/24G/4x1GE | \$89,036.00 | Is | 25\% | \$66,777.00 | \$9,793.96 | \$8,013.24 | \$0.00 | \$0.00 | \$0.00 | \$9,793.96 |
| 5 | NL400-SAT-S61 | NL400-35T+800G SSD/24G/2x10GE 2x1GE | \$91,661.00 | Is | 25\% | \$68,745.75 | \$10,082.71 | \$8,249.49 | \$0.00 | \$0.00 | \$0.00 | \$10,082.71 |
| 5 | NL400-SAT-S62 | NL400-35T+800G SSD/48G/4x1GE | \$91,299.00 | Is | 25\% | \$68,474.25 | \$10,042.89 | \$8,216.91 | \$0.00 | \$0.00 | \$0.00 | \$10,042.89 |
| 5 | NL400-SAT-S63 | NL400-105T+800G SSD/12G/2x10GE 2x1GE | \$124,346.00 | Is | 25\% | \$93,259.50 | \$13,678.06 | \$11,191.14 | \$0.00 | \$0.00 | \$0.00 | \$13,678.06 |
| 5 | NL400-SAT-S64 | NL400-105T+800G SSD/24G/4x1GE | \$122,711.00 | Is | 25\% | \$92,033.25 | \$13,498.21 | \$11,043.99 | \$0.00 | \$0.00 | \$0.00 | \$13,498.21 |
| 5 | NL400-SAT-S65 | NL400-105T+800G SSD/24G/2x10GE 2x1GE | \$125,416.00 | Is | 25\% | \$94,062.00 | \$13,795.76 | \$11,287.44 | \$0.00 | \$0.00 | \$0.00 | \$13,795.76 |
| 5 | NL400-SAT-S66 | NL400-105T+800G SSD/48G/4x1GE | \$125,044.00 | Is | 25\% | \$93,783.00 | \$13,754.84 | \$11,253.96 | \$0.00 | \$0.00 | \$0.00 | \$13,754.84 |
| 5 | NL400-SAT-S67 | NL400-105T+800G SSD/48G/2x10GE $2 \times 1 \mathrm{GE}$ | \$127,749.00 | Is | 25\% | \$95,811.75 | \$14,052.39 | \$11,497.41 | \$0.00 | \$0.00 | \$0.00 | \$14,052.39 |
| 5 | NL400-SAT-S68 | NL400-70T+800G SSD/12G/4x1GE | \$105,523.00 | Is | 25\% | \$79,142.25 | \$11,607.53 | \$9,497.07 | \$0.00 | \$0.00 | \$0.00 | \$11,607.53 |
| 5 | NL400-SAT-S69 | NL400-70T+800G SSD/12G/2x10GE 2x1GE | \$108,229.00 | Is | 25\% | \$81,171.75 | \$11,905.19 | \$9,740.61 | \$0.00 | \$0.00 | \$0.00 | \$11,905.19 |
| 5 | NL400-SAT-S70 | NL400-70T $+800 \mathrm{GSSD} / 24 \mathrm{G} / 4 \times 1 \mathrm{CE}$ | \$106,593.00 | Is | 25\% | \$79,944.75 | \$11,725.23 | \$9,593.37 | \$0.00 | \$0.00 | \$0.00 | \$11,725.23 |
| 5 | NL400-SAT-S71 | NL400-70T+800G SSD/24G/2x10GE 2x1GE | \$109,298.00 | Is | 25\% | \$81,973.50 | \$12,022.78 | \$9,836.82 | \$0.00 | \$0.00 | \$0.00 | \$12,022.78 |
| 5 | NL400-SAT-S72 | NL400-70T+800G SSD/48G/4x1GE | \$188,926.00 | Is | 25\% | \$81,694.50 | \$11,981.86 | \$9,803.34 | \$0.00 | \$0.00 | \$0.00 | \$11,981.86 |
| 5 | NL400-SAT-S73 | NL400-70T+800G SSD/48G/2x10GE 2x1GE | \$111,631.00 | Is | 25\% | \$83,723.25 | \$12,279.41 | \$10,046.79 | \$0.00 | \$0.00 | \$0.00 | \$12,279.41 |
| 5 | NL410-SAT-002 | NL410-72T/24G/2x10GE 2×1GE | \$73,140.00 | Is | 25\% | \$54,855.00 | \$8,045.40 | \$6,582.60 | \$0.00 | \$0.00 | \$0.00 | \$8,045.40 |
| 5 | NL410-SAT-002-HO | NL410-72T/24G/2x10GE $2 \times 1 \mathrm{GE} / \mathrm{HO}$ | \$43,702.00 | Is | 25\% | \$32,776.50 | \$4,807.22 | \$3,933.18 | \$0.00 | \$0.00 | \$0.00 | \$4,807.22 |
| 5 | NL410-SAT-003 | NL410-72T/48G/2×10GE 2×1GE | \$74,321.00 | Is | 25\% | \$55,740.75 | \$8,175.31 | \$6,688.89 | \$0.00 | \$0.00 | \$0.00 | \$8,175.31 |
| 5 | NL410-SAT-003-HO | NL410-72T/48G/2×10GE $2 \times 1$ GE/HO | \$44,467.00 | Is | 25\% | \$33,350.25 | \$4,891.37 | \$4,002.03 | \$0.00 | \$0.00 | \$0.00 | \$4,891.37 |
| 5 | NL410-SAT-005 | NL410-144T/24G/2×10GE 2x1GE | \$107,515.00 | Is | 25\% | \$80,636.25 | \$11,826.65 | \$9,676.35 | \$0.00 | \$0.00 | \$0.00 | \$11,826.65 |
| 5 | NL410-SAT-005-HO | NL410-144T/24G/2x10GE 2x1GE/HO | \$51,116.00 | Is | 25\% | \$38,337.00 | \$5,622.76 | \$4,600.44 | \$0.00 | \$0.00 | \$0.00 | \$5,622.76 |
| 5 | NL410-SAT-006 | NL410-144T/48G/2x10GE 2x1GE | \$108,696.00 | Is | 25\% | \$81,522.00 | \$11,956.56 | \$9,782.64 | \$0.00 | \$0.00 | \$0.00 | \$11,956.56 |
| 5 | NL410-SAT-006-HO | NL410-144T/48G/2x10GE $2 \times 1 \mathrm{GE} / \mathrm{HO}$ | \$51,883.00 | Is | 25\% | \$38,912.25 | \$5,707.13 | \$4,669.47 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 5 | NL410-SAT-008 | NL410-36T/24G/2x10GE $2 \times 1$ GE NL410-36T/24G/2x10GE $2 \times 1 \mathrm{GE} / \mathrm{HO}$ | $\$ 56,701.00$ $\$ 40,760.00$ | IS Is | 25\% | $\$ 42,525.75$ $\$ 30,570.00$ | ${ }_{\$}^{\$ 6,237.183 .60}$ | $\$ 5,103.09$ $\$ 3,668.40$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$66,237.11 |
| 5 | NL410-SAT-009 | NL410-36T/48G/2×10GE $2 \times 1$ GE | \$57,919.00 | Is | 25\% | \$43,439.25 | \$6,371.09 | \$5,212.71 | \$0.00 | \$0.00 | \$0.00 | \$6,371.09 |
| 5 | NL410-SAT-009-HO | NL410-36T/48G/2x10GE $2 \times 1$ GE/HO | \$41,526.00 | Is | 25\% | \$31,144.50 | \$4,567.86 | \$3,737.34 | \$0.00 | \$0.00 | \$0.00 | \$4,567.86 |
| 5 | NL410-SAT-011 | NL410-108T/24G/2x10GE 2x1GE | \$90,578.00 | Is | 25\% | \$67,933.50 | \$9,963.58 | \$8,152.02 | \$0.00 | \$0.00 | \$0.00 | \$9,963.58 |
| 5 | NL410-SAT-011-HO | NL410-108T/24G/2x10GE 2 $2 \times 1 \mathrm{GE} / \mathrm{HO}$ | \$49,444.00 | Is | 25\% | \$37,083.00 | \$5,438.84 | \$4,449.96 | \$0.00 | \$0.00 | \$0.00 | \$5,438.84 |
| 5 | NL410-SAT-012 | NL410-108T/48G/2x10GE $2 \times 1$ GE | $\$ 91,796.00$ $\$ 50.212 .00$ | IS Is | 25\% | $\$ 688847.00$ $\$ 37659.00$ | $\$ 10,097.56$ $\$ 5.523 .32$ | \$88,261.64 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 | \$10,097.56 |
| 5 | NL410-SAT-012-HO | NL410-108T/48G/2x10GE $2 \times 1$ GE/HO | $\$ 50,212.00$ $\$ 139,769.00$ | IS | 25\% | \$ $\begin{array}{r}\text { \$37,659.00 } \\ \mathbf{1 0 4} 826.75\end{array}$ | $\$ 5,523.32$ $\$ 15.374 .59$ | $\$ 4,519.08$ $\$ 12.579 .21$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 | \$ \$5,523.32 |
|  | NL410-SAT-E02-HO | NL410-144T SED/24G/2x10GE 2×1GE/HO | \$69,007.00 | is | 25\% | \$51,755.25 | \$7,590.77 | \$6,210.63 | \$0.00 | \$0.00 | \$0.00 | \$7,590.77 |
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| BAND | SKU | description | $\qquad$ | $\begin{aligned} & \text { CATEGORY } \\ & \text { CODE } \end{aligned}$ | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | LP MNT ANNUAL (PREMIUM) | LP MNT ANNUAL (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | Renewal |
| 5 | S210-SAS-S207 | S210-27.6T/800GB SSD/128G/2x40GE/2x1GE | \$115,076.00 | Is | 25\% | \$86,307.00 | \$12,658.36 | \$10,356.84 | \$0.00 | \$0.00 | \$0.00 | \$12,658.36 |
| 5 | S210-SAS-S208 | S210-27.6T/800GB SSD/256G/2x40GE/2x1GE | \$126,043.00 | Is | 25\% | \$94,532.25 | \$13,864.73 | \$11,343.87 | \$0.00 | \$0.00 | \$0.00 | \$13,864.73 |
| 5 | S210-SAS-S209 | S210-27.6T/800GB SSD/64G/2x40GE/2x1GE | \$110,279.00 | Is | 25\% | \$82,709.25 | \$12,130.69 | \$9,925.11 | \$0.00 | \$0.00 | \$0.00 | \$12,130.69 |
| 5 | S210-SAS-S20-HO | S210-19.8T+1.6T SSD/256G/2x10GE 2x1GE/HO | \$65,092.00 | Is | 25\% | \$48,899.00 | \$7,160.12 | \$5,858.28 | \$0.00 | \$0.00 | \$0.00 | \$7,160.12 |
| 5 | S210-SAS-S21 | S210-27.6TB +400 GB SSD/64G/2x10GE $+2 \times 1 \mathrm{CE}$ | \$100,107.00 | IS | 25\% | \$75,080.25 | \$11,011.77 | \$9,009.63 | \$0.00 | \$0.00 | \$0.00 | \$11.011.77 |
| 5 | S210-SAS-S210 | S210-27.6T+1.6T SSD/128G/2x40GE 2x1GE | \$130,124.00 | Is | 25\% | \$97,593.00 | \$14,313.64 | \$11,711.16 | \$0.00 | \$0.00 | \$0.00 | \$14,313.64 |
| 5 | S210-SAS-S211 | S210-27.6T+1.6T SSD/256G/2x40GE 2x1GE | \$141,087.00 | Is | 25\% | \$105,815.25 | \$15,519.57 | \$12,697.83 | \$0.00 | \$0.00 | \$0.00 | \$15,519.57 |
| 5 | S210-SAS-S212 | S210-27.6T+1.6T SSD//64G/2x40GE $2 \times 1$ GE | \$125,330.00 | Is | 25\% | \$93,997.50 | \$13,786.30 | \$11,279.70 | \$0.00 | \$0.00 | \$0.00 | \$13,786.30 |
| 5 | S210-SAS-S213 | S210-5.4T+1.2T SSD/128/2x40GE $2 \times 1 \mathrm{GE}$ | \$90,418.00 | Is | 25\% | \$67,813.50 | \$9,945.98 | \$8,137.62 | \$0.00 | \$0.00 | \$0.00 | \$9,945.98 |
| 5 | S210-SAS-S214 | S210-5.4T+1.2T SSD/646/2x40GE $2 \times 1 \mathrm{GE}$ | \$85,615.00 | Is | 25\% | \$64,211.25 | \$9,417.65 | \$7,705.35 | \$0.00 | \$0.00 | \$0.00 | \$9,417.65 |
| 5 | S210-SAS-S215 | S210-6.6T+1.6T SSD/128/2x40GE $2 \times 1 \mathrm{GE}$ | \$99,189.00 | Is | 25\% | \$74,391.75 | \$10,910.79 | \$8,927.01 | \$0.00 | \$0.00 | \$0.00 | \$10,910.79 |
| 5 | S210-SAS-S216 | S210-6.6T+1.6T SSD/256/2x40GE $2 \times 1$ GE | \$110,168.00 | Is | 25\% | \$82,626.00 | \$12,118.48 | \$9,915.12 | \$0.00 | \$0.00 | \$0.00 | \$12,118.48 |
| 5 | S210-SAS-S217 | S210-6.6T+1.6T SSD/646/2x40GE $2 \times 1 \mathrm{GE}$ | \$94,387.00 | Is | 25\% | \$70,790.25 | \$10,382.57 | \$8,494.83 | \$0.00 | \$0.00 | \$0.00 | \$10,382.57 |
| 5 | S210-SAS-S218 | S210-6.9T/400GB SSD/128G/2x40GE/2x1GE | \$74,321.00 | Is | 25\% | \$55,740.75 | \$8,175.31 | \$6,688.89 | \$0.00 | \$0.00 | \$0.00 | \$8,175.31 |
| 5 | S210-SAS-S219 | S210-6.9T/400GB SSD/256G/2x40GE/2x1GE | \$85,322.00 | Is | 25\% | \$63,991.50 | \$9,385.42 | \$7,678.98 | \$0.00 | \$0.00 | \$0.00 | \$9,385.42 |
| 5 | S210-SAS-S22 | S210-27.6TB+400GB SSD/128G/2x10GE+2x1GE | \$104,899.00 | Is | 25\% | \$78,674.25 | \$11,538.89 | \$9,440.91 | \$0.00 | \$0.00 | \$0.00 | \$11,538.89 |
| 5 | S210-SAS-S220 | S210-6.9T/400GB SSD/64G/2x40GE/2x1GE | \$68,596.00 | Is | 25\% | \$51,447.00 | \$7,545.56 | \$6,173.64 | \$0.00 | \$0.00 | \$0.00 | \$7,545.56 |
| 5 | S210-SAS-S221 | S210-6.9T/800GB SSD/128G/2x40GE/2x1GE | \$77,464.00 | Is | 25\% | \$58,098.00 | \$8,521.04 | \$6,971.76 | \$0.00 | \$0.00 | \$0.00 | \$8,521.04 |
| 5 | S210-SAS-S222 | S210-6.9T/800GB SSD/256G/2x40GE/2x1GE | \$88,318.00 | Is | 25\% | \$666,238.50 | \$9,714.98 | \$7,948.62 | \$0.00 | \$0.00 | \$0.00 | \$9,714.98 |
| 5 | S210-SAS-S223 | S210-6.9T/800GB SSD/ $64 \mathrm{G} / 2 \times 40 \mathrm{GE} / 2 \times 1 \mathrm{CE}$ | \$72,714.00 | Is | 25\% | \$54,535.50 | \$7,998.54 | \$6,544.26 | \$0.00 | \$0.00 | \$0.00 | \$7,998.54 |
| 5 | S210-SAS-S224 | S210-6.9T+1.6T SSD/128G/2x40GE $2 \times 1$ GE | \$99,206.00 | Is | 25\% | \$74,404.50 | \$10,912.66 | \$8,928.54 | \$0.00 | \$0.00 | \$0.00 | \$10,912.66 |
| 5 | S210-SAS-S225 | S210-6.9T+1.6T SSD/256G/2x40GE $2 \times 1$ GE | \$110,184.00 | Is | 25\% | \$82,638.00 | \$12,120.24 | \$9,916.56 | \$0.00 | \$0.00 | \$0.00 | \$12,120.24 |
| 5 | S210-SAS-S226 | S210-6.9T+1.6T SSD/64G/2x40GE $2 \times 1 \mathrm{GE}$ | \$94,405.00 | Is | 25\% | \$70,803.75 | \$10,384.55 | \$8,496.45 | \$0.00 | \$0.00 | \$0.00 | \$10,384.55 |
| 5 | S210-SAS-S227 | S210-6.9T+200G SSD/128/2x40GE 2x1GE | \$65,000.00 | Is | 25\% | \$48,750.00 | \$7,150.00 | \$5,850.00 | \$0.00 | \$0.00 | \$0.00 | \$7,150.00 |
| 5 | S210-SAS-s228 | S210-6.9T+200G SSD/64G/2x40GE 2x1GE | \$60,367.00 | Is | 25\% | \$45,275.25 | \$6,640.37 | \$5,433.03 | \$0.00 | \$0.00 | \$0.00 | \$6,640.37 |
| 5 | S210-SAS-S23 | S210-27.6TB $+400 \mathrm{~GB} \mathrm{SSD} / 256 \mathrm{G} / 2 \times 10 \mathrm{EE}+2 \times 1 \mathrm{GE}$ | \$115,851.00 | Is | 25\% | \$86,888.25 | \$12,743.61 | \$10,426.59 | \$0.00 | \$0.00 | \$0.00 | \$12,743.61 |
| 5 | S210-SAS-S23-HO | S210-27.6T+400G SSD $/ 256 \mathrm{G} / 2 \times 10 \mathrm{GE} 2 \times 1 \mathrm{GE} / \mathrm{HO}$ | \$57,689.00 | is | 25\% | \$43,266.75 | \$6,345.79 | \$5,192.01 | \$0.00 | \$0.00 | ${ }_{\$ 0.00}$ | \$ $\$ 6,345.79$ |
| 5 | S210-SAS-S24 | S210-27.6TB+800GB SSD/64G/2x10GE+2x1GE | \$108,445.00 | Is | 25\% | \$81,333.75 | \$11,928.95 | \$9,760.05 | \$0.00 | \$0.00 | \$0.00 | \$11,928.95 |
| 5 | S210-SAS-S25 | S210-27.6TB+800GB SSD/128G/2x10GE+2x1GE | \$113,237.00 | Is | 25\% | \$84,927.75 | \$12,456.07 | \$10,191.33 | \$0.00 | \$0.00 | \$0.00 | \$12,456.07 |
| 5 | S210-SAS-S26 | S210-27.6TB +800GB SSD/256G/2x10GE+2x1GE | \$124,189.00 | Is | 25\% | \$93,141.75 | \$13,660.79 | \$11,177.01 | \$0.00 | \$0.00 | \$0.00 | \$13,660.79 |
| 5 | S210-SAS-S26-HO | S210-27.6T+800G SSD/256G/2x10GE $2 \times 1 \mathrm{GE}$ /HO | \$62,086.00 | Is | 25\% | \$46,564.50 | \$6,829.46 | \$5,587.74 | \$0.00 | \$0.00 | \$0.00 | \$6,829.46 |
| 5 | S210-SAS-S27 | S210-26.4TB+1.6TB SSD/64G/2x10GE+2×1GE | \$123,445.00 | Is | 25\% | \$92,583.75 | \$13,578.95 | \$11,110.05 | \$0.00 | \$0.00 | \$0.00 | \$13,578.95 |
| 5 | S210-SAS-S27-SB-C | S210-26.4T+1.6TT64G/2X10GE 2X1 BRZ-SW=ID | \$75,579.00 | Is | 25\% | \$56,684.25 | \$8,313.69 | \$6,802.11 | \$0.00 | \$0.00 | \$0.00 | \$8,313.69 |
| 5 | S210-SAS-S28 | S210-26.4TB+1.6TB SSD/128G/2x10GE+2x1GE | \$128,237.00 | Is | 25\% | \$96,177.75 | \$14,106.07 | \$11,541.33 | \$0.00 | \$0.00 | \$0.00 | \$14,106.07 |
| 5 | S210-SAS-S29 | S210-26.4TB+1. 6 TB SSD/256G/2x10GE $+2 \times 1 \mathrm{TE}$ | \$139,189.00 | Is | 25\% | \$104,391.75 | \$15,310.79 | \$12,527.01 | \$0.00 | \$0.00 | \$0.00 | \$15,310.79 |
| 5 | S210-SAS-S29-HO | S210-26.4T+1.6T SSD/256G/2x10GE 2x1GE/HO | \$70,231.00 | Is | 25\% | \$52,673.25 | \$7,725.41 | \$6,320.79 | \$0.00 | \$0.00 | \$0.00 | \$7,725.41 |
| 5 | S210-SAS-S30 | S210-13.8TB $+400 \mathrm{~GB} \mathrm{SSD} / 256 \mathrm{G} / 2 \times 10 \mathrm{GE}+2 \times 1 \mathrm{GE}$ | \$94,830.00 | Is | 25\% | \$71,122.50 | \$10,431.30 | \$8,534.70 | \$0.00 | \$0.00 | \$0.00 | \$10,431.30 |
| 5 | S210-SAS-S30-HO | S210-13.8T+400G SSD/256G/2x10GE $2 \times 1 \mathrm{GE} / \mathrm{HO}$ | \$48,656.00 | Is | 25\% | \$36,492.00 | \$5,352.16 | \$4,379.04 | \$0.00 | \$0.00 | \$0.00 | \$5,352.16 |
| 5 | S210-SAS-S31 | S210-13.2T/1.6T SSD/ $128 \mathrm{SG} / 2 \times 10 \mathrm{GE} / 2 \times 1 \mathrm{TEE}$ | \$105,504.00 | Is | 25\% | \$79,128.00 | \$11,605.44 | \$9,495.36 | \$0.00 | \$0.00 | \$0.00 | \$11,605.44 |
| 5 | S210-SAS-S31-HO | S210-13.2T+1.6T SSD/128G/2×10GE 2x1GE/HO | \$55,741.00 | Is | 25\% | \$41,805.75 | \$6,131.51 | \$5,016.69 | \$0.00 | \$0.00 | \$0.00 | \$6,131.51 |
| 5 | S210-SAS-S32 | S210-13.2T/1.6T SSD/326/2x10GE/2x1GE | \$988,073.00 | Is | 25\% | \$73,554.75 | \$10,788.03 | \$8,826.57 | \$0.00 | \$0.00 | \$0.00 | \$10,788.03 |
| 5 | S210-SAS-S33 | S210-13.8T/400GB SSD/128G/2x10GE/2x1GE | \$82,187.00 | Is | 25\% | \$61,640.25 | \$9,040.57 | \$7,396.83 | \$0.00 | \$0.00 | \$0.00 | \$9,040.57 |
| 5 | S210-SAS-S34 | S210-13.8T/800GB SSD/128G/2x10GE/2×1GE | \$85,543.00 | Is | 25\% | \$64,157.25 | \$9,409.73 | \$7,698.87 | \$0.00 | \$0.00 | \$0.00 | \$9,409.73 |
| 5 | S210-SAS-S35 | S210-6.9T/400GB SSD/128G/2x10GE/2x1GE | \$72,778.00 | Is | 25\% | \$54,583.50 | \$8,005.58 | \$6,550.02 | \$0.00 | \$0.00 | \$0.00 | $\$ 8,005.58$ |
| 5 | S210-SAS-S36 | S210-6.9T/400GB SSD/256G/2x10GE/2x1GE | \$83,729.00 | Is | 25\% | \$62,796.75 | \$9,210.19 | \$7,535.61 | $\$ 0.00$ | \$0.00 | $\$ 0.00$ | \$9,210.19 |
| 5 5 | S210-SAS-S37 | S210-6.9T/800GB SSD/128G/2×10GE/2×1GE | \$75,953.00 | Is | 25\% | \$56,964.75 | \$8,354.83 | \$6,835.77 | $\begin{aligned} & \$ 0.00 \\ & \$ 0.00 \end{aligned}$ | $\$ 0.00$ $\$ 0.00$ | $\begin{aligned} & \$ 0.00 \\ & \$ 0.00 \end{aligned}$ | \$8,354.83 |
| $\begin{aligned} & 5 \\ & 5 \end{aligned}$ | S210-SAS-S38 S210-SAS-S39 | S210-6.9T/800GB SSD/256/2x10GE/2x1GE | $\$ 86,759.00$ $\$ 190,051.00$ | IS is | 25\% | - $\begin{array}{r}\text { \$65,069.25 } \\ \$ 142,538.25\end{array}$ | $\$ 9,543.49$ $\$ 20,905.61$ | $\$ 7,888.31$ $\$ 17,104.59$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$99,543.49 |
| 5 | S210-SAS-S40 | S210-16.2T+4.8T SSD/646/2x10GE $2 \times 1 \mathrm{CE}$ | \$174,308.00 | Is | 25\% | \$130,731.00 | \$19,173.88 | \$15,687.72 | \$0.00 | \$0.00 | \$0.00 | \$19,173.88 |
| 5 | S210-SAS-S41 | S210-16.2T+4.8T SSD/ $128 / 2 \times 10 \mathrm{GE} 2 \times 1$ GE | \$179,099.00 | Is | 25\% | \$134,324.25 | \$19,700.89 | \$16,118.91 | \$0.00 | \$0.00 | \$0.00 | \$19,700.89 |
| 5 | S210-SAS-S42 | S210-18.9T+2.4T SSD/128/2x10GE $2 \times 1$ GE | \$132,547.00 | Is | 25\% | \$99,410.25 | \$14,580.17 | \$11,929.23 | \$0.00 | \$0.00 | \$0.00 | \$14.580.17 |
| 5 | S210-SAS-S43 | S210-18.9T+2.4T SSD/256/21010GE $2 \times 1$ GE | \$143,498.00 | Is | 25\% | \$107,623.50 | \$15,784.78 | \$12,914.82 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$15,784.78 |
| 5 | S210-SAS-S44 | S210-18.9T+2.4T SSD/64G/2x10GE $2 \times 1$ CE | \$127,755.00 | Is | 25\% | \$111864.25 | \$14,053.05 | \$11,497.95 | \$0.00 | \$0.00 | \$0.00 | $\$ 14,053.05$ |
| 5 | S210-SAS-S45 | S210-18T+3.2T SSD/128/2x10GE 2x1GE | \$148,064.00 | Is | 25\% | \$111,048.00 | \$16,287.04 | \$13,325.76 | \$0.00 | \$0.00 | \$0.00 | \$16,287.04 |
| 5 | S210-SAS-S46 | S210-18TT3.2T SSD/256/2x10GE $2 \times 1 \mathrm{GE}$ | \$159,016.00 | Is | 25\% | \$119,262.00 | \$17.491.76 | \$14,311.44 | \$0.00 | \$0.00 | \$0.00 | \$17.491.76 |
| 5 5 | S210-SAS-S47 S210-SAS-S48 | S210-18T+3.2T SSD/64G/2x10GE 2x1GE S210-21.6T+4.8T SSD/128/2×10GE $2 \times 1$ GE | $\$ 143,272.00$ $\$ 190,751.00$ | Is is | 25\% | $\$ 107,454.00$ | \$15,759.92 | $\$ 12,894.48$ $\$ 17,167.59$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 15,759.92$ $\$ 20.982 .61$ |
| 5 | S220-SAA-48 S210-SAS-S49 | S210-21.6T+4.87 SSD |  | 1s | 25\% | \$ | \$22,187.33 | \$18,153.27 | \$ $\$ 0.00$ | \$0.00 | \$ $\$ 0.00$ | \$22,187.33 |
| 5 | S210-SAS-S49-HO | S210-21.6T+4.8T SSD/256/2x10GE 2×1GE/HO | \$113,847.00 | Is | 25\% | \$85,385.25 | \$12,523.17 | \$10,246.23 | \$0.00 | \$0.00 | \$0.00 | \$12,523.17 |
| 5 | S210-SAS-550 | S210-21.6T+4.8T SSD/ $64 \mathrm{G} / 2 \times 10 \mathrm{GE} 2 \times 1 \mathrm{CE}$ | \$185,960.00 | Is | 25\% | \$139,470.00 | \$20,455.60 | \$16,736.40 | \$0.00 | \$0.00 | \$0.00 | \$20,455.60 |
| 5 | S210-SAS-S51 | S210-24T+3.2T SSD/128/2x10GE $2 \times 1 \mathrm{GE}$ | \$168,638.00 | Is | 25\% | \$126.478.50 | \$18,550.18 | \$15,177.42 | \$0.00 | \$0.00 | \$0.00 | \$18,550.18 |
| 5 | S210-SAS-552 | S210-24T+3.2T SSD/256/2x10GE 2x1GE | \$180,109.00 | Is | 25\% | \$135,081.75 | \$19,811.99 | \$16,209.81 | \$0.00 | \$0.00 | \$0.00 | $\$ 19,811.99$ $\$ 17998.09$ |
| 5 | S210-SAS-S53 | S210-24T+3.2T SSD/64G/2x10GE 2×1GE | $\$ 163,619.00$ $\$ 154,124.00$ | Is | 25\% | \$122,714.25 |  | $\$ 14,725.71$ $\$ 13,871.16$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |  |
| 5 | S210-SAS-S54 | S210-25.2T+2.4T SSD/128/2x10GE $2 \times 1$ EE S210-25.2T+2.4T SSD/256/2x10GE $2 \times 1$ GE | $\$ 154,124.00$ $\$ 165,674.00$ | IS is | 25\% | \$115,593.00 | \$16,953.64 | \$13,871.16 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$16,953.64 $\$ 18,224.14$ |
|  | S210-SAS-S56 | S210-25.2T+2.4T SSD/64G/2×10GE 2×1GE | \$149,070.00 | Is | 25\% | \$111,802.50 | \$16,397.70 | \$13,416.30 | \$0.00 | \$0.00 | \$0.00 | \$16,397.70 |
| 5 | S210-SAS-557 | S210-6.6T+1.6T SSD/128/2x10GE 2x1GE | \$97,491.00 | Is | 25\% | \$73,118.25 | \$10,724.01 | \$8,774.19 | \$0.00 | \$0.00 | \$0.00 | \$10,724.01 |
| 5 | S210-SAS-558 | S210-6.6T+1.6T SSD/256/2x10GE $2 \times 1 \mathrm{GE}$ | \$108,441.00 | Is | 25\% | \$81,330.75 | \$11,928.51 | \$9,759.69 | \$0.00 | \$0.00 | \$0.00 | \$11,928.51 |
| 5 | S210-SAS-559 | S210-6.6T 6 +1.6T SSD/32G/2x10GE $2 \times 1 \mathrm{GE}$ | \$90,194.00 | Is | 25\% | \$67,645.50 | \$9,921.34 | \$8,117.46 | \$0.00 | \$0.00 | \$0.00 | $\$ 9,921.34$ $\$ 1019700$ |
| 5 | S210-SAS-S60 S210-SAS-S61 | S210-6.6T+1.6T SSD/64G/2x10GE $2 \times 1$ GE <br> INA S210-5.4T+1.2T SSD/32G/2x10GE/2×1GE |  | Is | 25\% | $\$ 69,525.00$ \$62.972.25 | $\$ 10,197.00$ $\$ 9.235 .93$ | $\$ 8,343.00$ $\$ 7556.67$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 10,197.00$ $\$ 9,235.93$ |
| 5 | S210-SAS-S61 |  | \$883,9636.00 | IS is | 25\% | $\$ 62,972.25$ $\$ 62,989.50$ | \$ $\$ 9,2388.46$ | \$ $\$ 7,5588.74$ | \$0.00 | \$0.00 $\$ 0.00$ | \$0.00 | \$9,235.93 |
| 5 | S210-SAS-S63 | S210-5.4T+1.2T SSD/128G/2x10GE/2x1GE | \$88,775.00 | Is | 25\% | \$66,581.25 | \$9,765.25 | \$7,989.75 | \$0.00 | \$0.00 | \$0.00 | \$9,765.25 |
| 5 | S210-SAS-S64 | INA S210-5.4T+1.2T SSD/256G/2x10GE/2x1GE | \$99,912.00 | Is | 25\% | \$74,934.00 | \$10,990.32 | \$8,992.08 | \$0.00 | \$0.00 | \$0.00 | \$10,990.32 |
| 5 | S210-SAS-S65 | S210-6.9T+200G SSD/326/2x10¢E/2x19E | \$57,689.00 | Is | 25\% | \$43,266.75 | \$6,345.79 | \$5,192.01 | \$0.00 | \$0.00 | \$0.00 | \$6,345.79 |
| 5 | S210-SAS-S66 | S210-6.9T+200G SSD/64G/2x10GE/2x1GE | \$58,987.00 | Is | 25\% | \$44,240,25 | \$6,488.57 | \$5,308.83 | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 6,488.57$ $\$ 4.013 .46$ |
| 5 | S210-SAS-S66-HO | S210-6.9T+200G SSD/64G/2x10GE $2 \times 1$ GE HO | $\$ 36,486.00$ $\$ 63,593.00$ | is is | 25\% | $\$ 27,364.50$ $\$ 47.694 .75$ | \$4,013.46 | $\$ 3,283.74$ $\$ 5.723 .37$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |  |
| 5 5 | S210-SAS-S67 S210-SAS-S68 | S210-6.9T+200G SSD/128G/2x10GE/2x1GE | \$63,593.00 \$74,592.00 | IS is | 25\% | \$47,694.75 $\$ 55,944.00$ | $\underset{\$ 8,205.12}{ }$ | $\$ 5,723.37$ $\$ 6,713.28$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$6,995.23 $\$ 8,205.12$ |
| 5 | S210-SAS-S69 | S210-10.8T+1.2T SSD/32G/2x10GE/2x1GE | \$90,868.00 | Is | 25\% | \$68,151.00 | \$9,995.48 | \$8,178.12 | \$0.00 | \$0.00 | \$0.00 | \$9,995.48 |


| BAND |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SKU | DESCRIPTION | EMC LIST PRICE USD | $\begin{aligned} & \text { CATEGORY } \\ & \text { CODE } \end{aligned}$ | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | LP MNT ANNUAL (PREMIUM) | LP MNT ANNUAL (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | RENEWAL |
| 5 | S210-SAS-S70 | S210-10.8T+1.2T SSD/64G/2x10GE/2x1GE | \$92,972.00 | IS | 25\% | \$69,729.00 | \$10,226.92 | \$8,367.48 | \$0.00 | \$0.00 | \$0.00 | \$10,226.92 |
| 5 | S210-SAS-S71 | S210-10.8T+1.2T SSD/128G/2x10GE/2x1GE | \$98,135.00 | Is | 25\% | \$73,601.25 | \$10,794.85 | \$8,832.15 | \$0.00 | \$0.00 | \$0.00 | \$10,794.85 |
| 5 | S210-SAS-S72 | INA S210-10.8T+1.2T SSD/256G/2x10GE/2x1G | \$109,933.00 | Is | 25\% | \$82,449.75 | \$12,092.63 | \$9,893.97 | \$0.00 | \$0.00 | \$0.00 | \$12,092.63 |
| 5 | S210-SAS-S73 | S210-13.2T+400G SSD/32G/2x10GE/2x1GE | \$74,823.00 | Is | 25\% | \$56,117.25 | \$8,230.53 | \$6,734.07 | \$0.00 | \$0.00 | \$0.00 | \$8,230.53 |
| 5 | S210-SAS-S74 | S210-13.2T+400G SSD/64G/2x10GE/2x1GE | \$76,661.00 | Is | 25\% | \$57,495.75 | \$8,432.71 | \$6,899.49 | \$0.00 | \$0.00 | \$0.00 | \$8,432.71 |
| 5 | S210-SAS-S75 | S210-13.2T+400G SSD/128G/2x10GE/2x1GE | \$0.00 | Is | 25\% | \$0.00 | \$8,995.25 | \$7,359.75 | \$0.00 | \$0.00 | \$0.00 | \$8,995.25 |
| 5 | S210-SAS-S76 | INA S210-13.2T+400G SSD/256G/2x10GE/2x1G | \$0.00 | Is | 25\% | \$0.00 | \$10,490.70 | \$8,583.30 | \$0.00 | \$0.00 | \$0.00 | \$10,490.70 |
| 5 | S210-SAS-S77 | INA S210-13.2T+800G SSDI32G/2x10GE/2x1GE | \$0.00 | Is | 25\% | \$0.00 | \$9,045.96 | \$7,401.24 | \$0.00 | \$0.00 | \$0.00 | \$9,045.96 |
| 5 | S210-SAS-S78 | S210-13.2T+800G SSD/64G/2x10GE/2x1GE | \$0.00 | Is | 25\% | \$0.00 | \$9,104.92 | \$7,449.48 | \$0.00 | \$0.00 | \$0.00 | \$9,104.92 |
| 5 | S210-SAS-S79 | S210-13.2T+800G SSD/128G/2x10GE/2x1GE | \$87,737.00 | Is | 25\% | \$65,802.75 | \$9,651.07 | \$7,896.33 | \$0.00 | \$0.00 | \$0.00 | \$9,651.07 |
| 5 | S210-SAS-S80 | INA S210-13.2T+800G SSD/256G/2x10GE/2x1G | \$101,105.00 | Is | 25\% | \$75,828.75 | \$11,121.55 | \$9,099.45 | \$0.00 | \$0.00 | \$0.00 | \$11,121.55 |
| 5 | S210-SAS-581 | S210-16.2T+2.4T SSD/32G/2x10GE/2x1GE | \$124,913.00 | Is | 25\% | \$93,684.75 | \$13,740.43 | \$11,242.17 | \$0.00 | \$0.00 | \$0.00 | \$13,740.43 |
| 5 | S210-SAS-582 | S210-16.2T +2.4 T SSD/64G/2x10GE/2×1GE | \$126,936.00 | Is | 25\% | \$95,202.00 | \$13,962.96 | \$11,424.24 | \$0.00 | \$0.00 | \$0.00 | \$13,962.96 |
| 5 | S210-SAS-583 | S210-16.2T+2.4T SSD/128G/2×10GE/2x1GE | \$132,118.00 | Is | 25\% | \$99,088.50 | \$14,532.98 | \$11,890.62 | \$0.00 | \$0.00 | \$0.00 | \$14,532.98 |
| 5 | S210-SAS-584 | INA S210-16.2T+2.4T SSD/256G/2x10GE/2x1G | \$153,020.00 | Is | 25\% | \$114,765.00 | \$16,832.20 | \$13,771.80 | \$0.00 | \$0.00 | \$0.00 | \$16,832.20 |
| 5 | S210-SAS-585 | S210-18.9T+1.2T SSD/32G/2x10GE/2x1GE | \$100,011.00 | Is | 25\% | \$75,008.25 | \$11,001.21 | \$9,000.99 | \$0.00 | \$0.00 | \$0.00 | \$11,001.21 |
| 5 | S210-SAS-586 | S210-18.9T+1.2T SSD/64G/2x10GE/2x1GE | \$102,090.00 | Is | 25\% | \$76,567.50 | \$11,229.90 | \$9,188.10 | \$0.00 | \$0.00 | \$0.00 | \$11,229.90 |
| 5 | S210-SAS-S87 | S210-18.9T+1.2T SSD/128G/2x10GE/2x1GE | \$107,216.00 | Is | 25\% | \$80,412.00 | \$11,793.76 | \$9,649.44 | \$0.00 | \$0.00 | \$0.00 | \$11,793.76 |
| 5 | S210-SAS-S88 | INA S210-18.9T+1.2T SSD/256G/2x10GE/2x1G | \$126,415.00 | Is | 25\% | \$94,811.25 | \$13,905.65 | \$11,377.35 | \$0.00 | \$0.00 | \$0.00 | \$13,905.65 |
| 5 | S210-SAS-S89 | S210-19.8T+400G SSD/32G/2x10GE/2x1GE | \$83,847.00 | Is | 25\% | \$62,885.25 | \$9,223.17 | \$7,546.23 | \$0.00 | \$0.00 | \$0.00 | \$9,223.17 |
| 5 | S210-SAS-S90 | S210-19.8T+400G SSD/64G/2x10GE/2x1GE | \$85,949.00 | Is | 25\% | \$64,461.75 | \$9,454.39 | \$7,735.41 | \$0.00 | \$0.00 | \$0.00 | \$9,454.39 |
| 5 | S210-SAS-S91 | S210-19.8T+400G SSD/128G/2x10GE/2x1GE | \$91,098.00 | Is | 25\% | \$68,323.50 | \$10,020.78 | \$8,198.82 | \$0.00 | \$0.00 | \$0.00 | \$10,020.78 |
| 5 | S210-SAS-S91-HO | S210-19.8T+400G SSD/128/2x10GE $2 \times 1$ C/E/HO | \$46,441.00 | Is | 25\% | \$34,830.75 | \$5,108.51 | \$4,179.69 | \$0.00 | \$0.00 | \$0.00 | \$5,108.51 |
| 5 | S210-SAS-S92 | INA S210-19.8T+400G SSD/256G/2x10GE/2x1G | \$104,966.00 | Is | 25\% | \$78,724.50 | \$11,546.26 | \$9,446.94 | \$0.00 | \$0.00 | \$0.00 | \$11,546.26 |
| 5 | S210-SAS-S93 | INA S210-26.4T+800G SSD/32G/2x10GE/2x1GE | \$112,089.00 | Is | 25\% | \$84,066.75 | \$12,329.79 | \$10,088.01 | \$0.00 | \$0.00 | \$0.00 | \$12,329.79 |
| 5 | S210-SAS-S94 | S210-26.4T+800G SSD/ $64 \mathrm{G} / 2 \times 10 \mathrm{GE} / 2 \times 1 \mathrm{GE}$ | \$108,120.00 | Is | 25\% | \$81,090.00 | \$11,893.20 | \$9,730.80 | \$0.00 | \$0.00 | \$0.00 | \$11,893.20 |
| 5 | S210-SAS-S95 | INA S210-26.4T+800G SSD/128G/2x10GE/2x1G | \$120,342.00 | Is | 25\% | \$90,256.50 | \$13,237.62 | \$10,830.78 | \$0.00 | \$0.00 | \$0.00 | \$13,237.62 |
| 5 | S210-SAS-S96 | INA S $210-26.4 T+800 \mathrm{GSD}$ S $256 \mathrm{G} / 2 \times 10 \mathrm{EE} / 2 \times 1 \mathrm{G}$ | \$132,726.00 | Is | 25\% | \$99,544.50 | \$14,599.86 | \$11,945.34 | \$0.00 | \$0.00 | \$0.00 | \$14,599.86 |
| 5 | S210-SAS-S97 | S210-21.6TB/32G/2x10GE 2x1GE | \$75,848.00 | Is | 25\% | \$56,886.00 | \$8,343.28 | \$6,826.32 | \$0.00 | \$0.00 | \$0.00 | \$8,343.28 |
| 5 | S210-SAS-S98 | S210-6.9T+1.6T SSD/64G/2x10GE 2x1GE | \$92,700.00 | Is | 25\% | \$69,525.00 | \$10,197.00 | \$8,343.00 | \$0.00 | \$0.00 | \$0.00 | \$10,197.00 |
| 5 | S210-SAS-S99 | S210-6.9T+1.6T SSD/128G/2x10GE $2 \times 1 \mathrm{CE}$ | \$97,491.00 | Is | 25\% | \$73,118.25 | \$10,724.01 | \$8,774.19 | \$0.00 | \$0.00 | \$0.00 | \$10,724.01 |
| 5 | S210-SSD-001 | S210-19.2TB SSD/32G/2x10GE+2x1GE | \$447,007.00 | Is | 25\% | \$335,255.25 | \$49,170.77 | \$40,230.63 | \$0.00 | \$0.00 | \$0.00 | \$49,170.77 |
| 5 | S210-SSD-002 | S210-19.2TB SSD/64G/2x10GE+2x1GE | \$449,513.00 | Is | 25\% | \$337,134.75 | \$49,446.43 | \$40,456.17 | \$0.00 | \$0.00 | \$0.00 | \$49,446.43 |
| 5 | S210-SSD-002-SB-C | S210-19.2T SSD/64G/2X10GE $2 \times 1$ BRZ-SW=ID | \$275,212.00 | Is | 25\% | \$206,409.00 | \$30,273.32 | \$24,769.08 | \$0.00 | \$0.00 | \$0.00 | \$30,273.32 |
| 5 | S210-SSD-003 | S210-9.6T SSD/2.5in./12812x10GE 2x1GE | \$307,402.00 | Is | 25\% | \$230,551.50 | \$33,814.22 | \$27,666.18 | \$0.00 | \$0.00 | \$0.00 | \$33,814.22 |
| 5 | S210-SSD-004 | S210-9.6T SSD/2.5in./256/2x10GE $2 \times 1 \mathrm{GE}$ | \$320,403.00 | Is | 25\% | \$240,302.25 | \$35,244.33 | \$28,836.27 | \$0.00 | \$0.00 | \$0.00 | \$35,244.33 |
| 5 | S210-SSD-005 | S210-9.6T SSD/2.5in./64G/2x10GE 2x1GE | \$301,714.00 | Is | 25\% | \$226,285.50 | \$33,188.54 | \$27,154.26 | \$0.00 | \$0.00 | \$0.00 | \$33,188.54 |
| 5 | S210-SSD-005-HO | S210-9.6T SSD/2.5in./64G/2x10GE 2x1GE | \$230,906.00 | Is | 25\% | \$173,179.50 | \$25,399.66 | \$20,781.54 | \$0.00 | \$0.00 | \$0.00 | \$25,399.66 |
| 5 | S210-SSD-006 | S210-19.2T SSD/128G/2x10GE/2×1GE | \$454,339.00 | Is | 25\% | \$340,754.25 | \$49,977.29 | \$40,890.51 | \$0.00 | \$0.00 | \$0.00 | \$49,977.29 |
| 5 | S210-SSD-007 | S210-19.2T SSD/256G/2x10GE/2x1GE | \$465,250.00 | Is | 25\% | \$348,937.50 | \$51,177.50 | \$41,872.50 | \$0.00 | \$0.00 | \$0.00 | \$51,177.50 |
| ${ }_{5}^{5}$ | S210-SSD-008 | INA S210-4.8T SSDI $32 \mathrm{~L} / 2 \times 10 \mathrm{GE} / 2 \times 1 \mathrm{GE}$ | \$184,990.00 | Is | 25\% | \$138,742.50 | \$20,348.90 | \$16,649.10 | \$0.00 | \$0.00 | \$0.00 | \$20,348.90 |
| 5 | S210-SSD-009 | S210-4.8T SSD/ $64 \mathrm{G} / 2 \times 10 \mathrm{GE} / 2 \times 1 \mathrm{TEE}$ | \$175,828.00 | Is | 25\% | \$131,871.00 | \$19,341.08 | \$15,824.52 | \$0.00 | \$0.00 | \$0.00 | \$19,341.08 |
| 5 | S210-SSD-010 | S210-4.8T SSD/128G/2x10GE/2x1GE | \$180,987.00 | Is | 25\% | \$135,740.25 | \$19,908.57 | \$16,288.83 | \$0.00 | \$0.00 | \$0.00 | \$19,908.57 |
| 5 | S210-SSD-011 | INA S210-4.8T SSD/256G/2x10GE/2x1GE | \$204,837.00 | Is | 25\% | \$153,627.75 | \$22,532.07 | \$18,435.33 | \$0.00 | \$0.00 | \$0.00 | \$22,532.07 |
| 5 | S210-SSD-012 | INA S210-9.6TS SSD/32G/2x10GE $2 \times 1 \mathrm{TE}$ | \$317,534.00 | IS | 25\% | \$238,150.50 | \$34,928.74 | \$28,578.06 | \$0.00 | \$0.00 | \$0.00 | \$34,928.74 |
| 5 | S210-SSD-013 | S210-19.2T SSD/ $128 \mathrm{G} / 2 \times 40 \mathrm{GE} / 2 \times 1 \mathrm{TE}$ | \$456,495.00 | Is | 25\% | \$342,371.25 | \$50,214.45 | \$41,084.55 | \$0.00 | \$0.00 | \$0.00 | \$50,214.45 |
| 5 | S210-SSD-014 | S210-19.2T SSD $/ 256 \mathrm{G} / 2 \times 40 \mathrm{CE} / 2 \times 1 \mathrm{CE}$ S210-19.2T SSD/64G/2x40GE/2x1GE | \$467,404.00 | Is | 25\% | \$350,553.00 | \$51,414.44 | \$42,066.36 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 51,414.44$ $\$ 49.683 .92$ |
| 5 | S210-SSD-015 S210-SSD-016 | S210-19.2T SSD/64G/2x40GE/2x1GE | \$451,672.00 $\$ 183,084.00$ | IS is | 25\% | \$3388,754.00 $\$ 137,313.00$ | \$49,683.92 | $\$ 40,650.48$ $\$ 16,477.56$ | \$0.00 | \$0.00 | \$0.00 |  |
| 5 | S210-SSD-017 | S210-4.8T SSD/64G/2x40GE 2x1GE | \$177,925.00 | Is | 25\% | \$133,443.75 | \$19,571.75 | \$16,013.25 | \$0.00 | \$0.00 | \$0.00 | \$19,571.75 |
| 5 | S210-SSD-018 | S210-9.6T SSD/2.5in.1128/2x40GE 2x1GE | \$309,726.00 | Is | 25\% | \$232,294.50 | \$34,069.86 | \$27,875.34 | \$0.00 | \$0.00 | \$0.00 | \$34,069.86 |
| 5 | S210-SSD-019 | S210-9.6T SSD/2.5in./256/2x40GE 2x1GE | \$322,731.00 | Is | 25\% | \$242,048.25 | \$35,500.41 | \$29,045.79 | \$0.00 | \$0.00 | \$0.00 | \$35,500.41 |
| 5 | S210-SSD-020 | S210-9.6T SSD/2.5in./64G/2x40GE 2x1GE | \$304,038.00 | Is | 25\% | \$228,028.50 | \$33,444.18 | \$27,363.42 | \$0.00 | \$0.00 | \$0.00 | \$33,444.18 |
| 5 | SP106-575-003 | SPARES KIT $2 U$ SLIDE RAIL | \$233.00 | Is | 25\% | \$174.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SP811-0012 | R-SPR KIT - FRNT PANEL ASSY-2U-ROHS | \$752.00 | Is | 25\% | \$564.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SP811-0013 | R-SPR KIT-FAN MODULE ASSY | \$109.00 | Is | 25\% | \$81.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SP811-0026 | R-SPR KIT-LG BLOWR - 1U-ACCELERATOR | \$120.00 | Is | 25\% | \$90.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SP811-0027 | R-SPR KIT - SM BLowr - 1U | \$89.00 | Is | 25\% | \$66.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SP811-0028 | R-SPR KIT - FRNT PANEL ASSY-1U-ACCEL | \$297.00 | Is | 25\% | \$222.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SP811-0029 | R-SPR KIT-PASSIVE RISER-1U | \$0.00 | Is | 25\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SP811-0030 | R-SPR KIT - CABLE ASSY - SATA - R/A | \$38.00 | Is | 25\% | \$28.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SP811-0031 | R-SPR KIT - PWR SUPPLY-1U | \$102.00 | Is | 25\% | \$76.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SP811-0032 | R-SPR KIT- FRNT PANEL ASSY - EX6000 | \$441.00 | Is | 25\% | \$330.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SP811-0034 | R-SPR KIT- CABLE ASSY - SATA R/A TO ST | \$85.00 | Is | 25\% | \$66.00 | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |  |
| 5 | SP811-0042 | R-SPR KIT - SLIDE RAIL KIT-1U R-SPR KIT - SIIE RAIL KIT-2U | \$357.00 $\$ 359.00$ | is is | 25\% | \$267.75 $\$ 269.25$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | SP811-0049 | R-SPR KIT - FBDIMM - 1GB - ROHS | \$207.00 | Is | 25\% | \$155.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SP811-0050 | R-SPR KIT - BATTERY TRAY-2U-ROHS | \$164.00 | Is | 25\% | \$123.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SP811-0051 | R-SPR KIT - IB-NVRAM CARD 2U/4U X/S200 | \$1,688.00 | Is | 25\% | \$1,266.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SP811-0052 | R-SPR KIT - RISER CARD - 2 L - ROHS | \$318.00 | Is | 25\% | \$238.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SP811-0054 | R-SPR KIT-CPU-FAN MODULE | \$72.00 | IS | 25\% | \$54.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SP811-0055 | R-SPR KIT - PWR SUPPLY-1U/2U | \$641.00 | IS | 25\% | \$480.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SP811-0062 | R-SPR KIT- FBDIMM - 2 GB R-SPR KIT- | $\$ 249.00$ $\$ 489.00$ | Is | 25\% | \$186.75 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | SP811-0063 | R-SPR KIT - - FBDIMM - 4GB R-SPR KIT - FRNT PANEL ASSY - 1 U - ACC-X | \$489.00 | IS is | 25\% | ${ }_{\text {\$ }}$ \$3660.75 | \$0.00 | \$0.00 | $\$ 0.00$ $\$ 0.00$ | \$0.00 $\$ 0.00$ | \$0.00 | $\$ 0.00$ $\$ 0.00$ |
| 5 | SP811-0065 | R-SPR KIT - INFINIBAND - 1 U - ACC-X | \$1,846.00 | Is | 25\% | \$1,384.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SP811-0067 | R-SPR KIT - NIC -10GE-SR - 1U-ACC-X | \$1,724.00 | Is | 25\% | \$1,293.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SP811-0069 | R-SPR KIT-FRNT PANEL ASSY BU ACCEL | \$423.00 | Is | 25\% | \$317.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SP811-0070 | R-SPR KIT-NIC-FC-1U-BACKUP ACC | \$8,860.00 | Is | 25\% | \$6,645.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SP811-0071 | R-SPR KIT - NIC - 2 PORT GE | \$566.00 | IS | 25\% | \$424.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |

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| BAND |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SKU | dESCRIPTION | EMC LIST PRICE USD | category CODE | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | $\begin{gathered} \text { LP MNT } \\ \text { ANNUAL } \\ \text { (PREMIUM) } \\ \hline \end{gathered}$ | LP MNT ANNUAL (STANDARD) (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | RENEWAL |
| 5 | X400-SATA-002 | X400-108T/48G/2x10GE SFP+2x1GE | \$122,721.00 | IS | 25\% | \$92,040.75 | \$13,499.31 | \$11,044.89 | ${ }^{\$ 0.00}$ | \$0.00 | \$0.00 | \$13,499.31 |
| 5 | X400-SATA-003 | X400-108T/96G/4x1GE | \$117,053.00 | Is | 25\% | \$87,789.75 | \$12,875.83 | \$10,534.77 | \$0.00 | \$0.00 | \$0.00 | \$12,875.83 |
| 5 | X400-SATA-004 | $\times 400-1087 / 96 \mathrm{G} / 2 \times 10 \mathrm{GE} \mathrm{SFP}+2 \times 1 \mathrm{GE}$ | \$119,114.00 | Is | 25\% | \$89,335.50 | \$13,102.54 | \$10,720.26 | \$0.00 | \$0.00 | \$0.00 | \$13,102.54 |
| 5 | X400-SATA-005 | X400-108T/192G/4x1GE | \$129,646.00 | Is | 25\% | \$97,234.50 | \$14,261.06 | \$11,668.14 | \$0.00 | \$0.00 | \$0.00 | \$14,261.06 |
| 5 | X400-SATA-006 | X400-108T/192G/2x10GE SFP+2x1GE | \$131,707.00 | Is | 25\% | \$98,780.25 | \$14,487.77 | \$11,853.63 | \$0.00 | \$0.00 | \$0.00 | \$14,487.77 |
| 5 | X400-SATA-007 | $\times 400-36 \mathrm{~T} / 48 \mathrm{G} / 4 \times 1 \mathrm{GE}$ | \$73,984.00 | Is | 25\% | \$55,488.00 | \$8,138.24 | \$6,658.56 | \$0.00 | \$0.00 | \$0.00 | \$8,138.24 |
| 5 | X400-SATA-008 | $\times 400-36 T / 48 \mathrm{G} / 2 \times 10 \mathrm{GE} \mathrm{SFP}+2 \times 1 \mathrm{GE}$ | \$76,045.00 | Is | 25\% | \$57,033.75 | \$8,364.95 | \$6,844.05 | \$0.00 | \$0.00 | \$0.00 | \$8,364.95 |
| 5 | X400-SATA-009 | X400-36T/966/4x1GE | \$76,440.00 | 15 | 25\% | \$57,330.00 | \$8,408.40 | \$6,879.60 | \$0.00 | \$0.00 | \$0.00 | \$8,408.40 |
| 5 | X400-SATA-010 | $\times 400-36 T / 966 / 2 \times 10 \mathrm{GE}$ SFP+2x1GE | \$78,500.00 | 15 | 25\% | \$58,875.00 | \$8,635.00 | \$7,065.00 | \$0.00 | \$0.00 | \$0.00 | \$8,635.00 |
| 5 | X400-SATA-011 | X400-36T/192G/4x1GE | \$89,032.00 | Is | 25\% | \$66,774.00 | \$9,793.52 | \$8,012.88 | \$0.00 | \$0.00 | \$0.00 | \$9,793.52 |
| 5 | $\times 400-$ SATA-012 | $\times 400-36 \mathrm{~T} / 192 \mathrm{G} / 2 \times 10 \mathrm{GE}$ SFP+2x1GE | \$91,093.00 | Is | 25\% | \$68,319.75 | \$10,020.23 | \$8,198.37 | \$0.00 | \$0.00 | \$0.00 | \$10,020.23 |
| 5 | X400-SATA-013 | X400-72T/48G/441GE | \$96,405.00 | Is | 25\% | \$72,303.75 | \$10,604.55 | \$8,676.45 | \$0.00 | \$0.00 | \$0.00 | \$10,604.55 |
| 5 | X400-SATA-014 | $\times 400-72 T / 48 \mathrm{G} / 2 \times 10 \mathrm{GE}$ SFP+2x1GE | \$98,465.00 | Is | 25\% | \$73,848.75 | \$10,831.15 | \$8,861.85 | \$0.00 | \$0.00 | \$0.00 | \$10,831.15 |
| 5 | X400-SATA-015 | $\times 400-72 T / 96 \mathrm{G} / 4 \times 1 \mathrm{GE}$ | \$98,860.00 | Is | 25\% | \$74,145.00 | \$10,874.60 | \$8,897.40 | \$0.00 | \$0.00 | \$0.00 | \$10,874.60 |
| 5 | X400-SATA-016 | $\times 400-72 \mathrm{~T} / 96 \mathrm{G} / 2 \times 10 \mathrm{GE} \mathrm{SFP}+2 \times 1 \mathrm{GE}$ | \$100,920.00 | Is | 25\% | \$75,690.00 | \$11,101.20 | \$9,082.80 | \$0.00 | \$0.00 | \$0.00 | \$11,101.20 |
| 5 | X400-SATA-017 | X400-72T/192G/4×1GE | \$111,452.00 | Is | 25\% | \$83,589.00 | \$12,259.72 | \$10,030.68 | \$0.00 | \$0.00 | \$0.00 | \$12,259.72 |
| 5 | X400-SATA-018 | X400-72T/192G/2x10GE SFP+2x1GE | \$113,513.00 | Is | 25\% | \$85,134.75 | \$12,486.43 | \$10,216.17 | \$0.00 | \$0.00 | \$0.00 | \$12,486.43 |
| 5 | X400-SATA-019 | X400-144T/24G/4x1GE | \$137,430.00 | Is | 25\% | \$103,072.50 | \$15,117.30 | \$12,368.70 | \$0.00 | \$0.00 | \$0.00 | \$15,117.30 |
| 5 | X400-SATA-020 | X400-144T/48G/4x1GE | \$138,889.00 | Is | 25\% | \$104,166.75 | \$15,277.79 | \$12,500.01 | \$0.00 | \$0.00 | \$0.00 | \$15,277.79 |
| 5 | X400-SATA-021 | X400-144T/48G/2x10GE SFP+2x1GE | \$140,950.00 | Is | 25\% | \$105,712.50 | \$15,504.50 | \$12,685.50 | \$0.00 | \$0.00 | \$0.00 | \$15,504.50 |
| 5 | X400-SATA-022 | X400-144T/96G/4x1GE | \$141,345.00 | Is | 25\% | \$106,008.75 | \$15,547.95 | \$12,721.05 | \$0.00 | \$0.00 | \$0.00 | \$15,547.95 |
| 5 | $\times 400-$ SATA-023 | $\times 400-144 \mathrm{~T} / 96 \mathrm{G} / 2 \times 10 \mathrm{GE}$ SFP+2x1GE | \$143,405.00 | Is | 25\% | \$107,553.75 | \$15,774.55 | \$12,906.45 | \$0.00 | \$0.00 | \$0.00 | \$15,774.55 |
| 5 | X400-SATA-024 | X400-144T/192G/4x1GE | \$153,937.00 | Is | 25\% | \$115,452.75 | \$16,933.07 | \$13,854.33 | \$0.00 | \$0.00 | \$0.00 | \$16,933.07 |
| 5 | X400-SATA-025 | $\times 400-144 T / 192 \mathrm{G} / 2 \times 10 \mathrm{GE}$ SFP+2×1GE | \$155,998.00 | Is | 25\% | \$116,998.50 | \$17,159.78 | \$14,039.82 | \$0.00 | \$0.00 | \$0.00 | \$17,159.78 |
| 5 | X400-SATA-S01 | X400-34T+800G SSD/48G/4×1GE | \$97,080.00 | IS | 25\% | \$72,810.00 | \$10,678.80 | \$8,737.20 | \$0.00 | \$0.00 | \$0.00 | \$10,678.80 |
| 5 | X400-SATA-S02 | $\times 400-34 \mathrm{~T}+800 \mathrm{G} \mathrm{SSD} / 48 \mathrm{G} / 2 \times 10 \mathrm{GE}$ SFP $+2 \times 1 \mathrm{GE}$ | \$999,140.00 | Is | 25\% | \$74,355.00 | \$10,905.40 | \$8,922.60 | \$0.00 | \$0.00 | \$0.00 | \$10,905.40 |
| 5 | X400-SATA-S03 | X400-34T+800G SSD/96G/4x1GE | \$99,535.00 | Is | 25\% | \$74,651.25 | \$10,948.85 | \$8,958.15 | \$0.00 | \$0.00 | \$0.00 | \$10,948.85 |
| 5 | X400-SATA-S04 | X400-34T+800G SSD/96G/2x10GE SFP $+2 \times 1$ GE | \$101,595.00 | Is | 25\% | \$76,196.25 | \$11,175.45 | \$9,143.55 | \$0.00 | \$0.00 | \$0.00 | $\$ 11,175.45$ $\$ 1234$ |
| 5 | X400-SATA-S05 | X400-34T+800G SSD/192G/4x1GE | \$112,128.00 | Is | 25\% | \$84,096.00 | \$12,334.08 | \$10,091.52 | \$0.00 | \$0.00 | \$0.00 | \$12,334.08 |
| 5 | X400-SATA-S06 | $\times 400-34 T+800 \mathrm{G} \mathrm{SSD} / 192 \mathrm{G} / 2 \times 10 \mathrm{GE}$ SFP+2x1GE | \$14,188.00 | IS | 25\% | \$85,641.00 | \$12,560.68 | \$10,276.92 | \$0.00 | \$0.00 | \$0.00 | \$12,560.68 |
| 5 | X400-SATA-S07 | $\times 400-66 \mathrm{~T}+1.2 \mathrm{~T}$ SSD/24G/4x1GE | \$127,332.00 | Is | 25\% | \$95,499.00 | \$14,006.52 | \$11,459.88 | \$0.00 | \$0.00 | \$0.00 | \$14,006.52 |
| 5 | X400-SATA-S08 | $\times 400-66 \mathrm{~T}+1.2 \mathrm{TSSD} / 48 \mathrm{GG} / 4 \times 1 \mathrm{GE}$ | \$128,791.00 | Is | 25\% | \$96,593.25 | \$14,167.01 | \$11,591.19 | \$0.00 | \$0.00 | \$0.00 | $\$ 14,167.01$ $\$ 14.393 .72$ |
| 5 | $\times 400-$ SATA-S09 | $\times 400-66 \mathrm{~T}+1.2 \mathrm{TSSD} / 48 \mathrm{G} / 2 \times 10 \mathrm{GE} \mathrm{SFP}+2 \times 1 \mathrm{GE}$ | \$130,852.00 | is | 25\% | \$98,139.00 | \$14,393.72 | \$11,776.68 | \$0.00 | \$0.00 | $\$ 0.00$ | \$14,393.72 |
| 5 | X400-SATA-S10 | $\times 400-66 \mathrm{~T}+1.2 \mathrm{TSSD} / 96 \mathrm{G} / 4 \times 1 \mathrm{GE}$ | \$131,246.00 | IS | 25\% | \$98,434.50 | \$14,437.06 | \$11,812.14 | \$0.00 | \$0.00 | \$0.00 | \$14,437.06 |
| 5 | X400-SATA-S11 | $\times 400-66 \mathrm{~T}+1.2 \mathrm{~T}$ SSD/96G/2x10GE SFP $+2 \times 1 \mathrm{GE}$ | \$133,307.00 | Is | 25\% | \$99,980.25 | \$14,663.77 | \$11,997.63 | \$0.00 | \$0.00 | \$0.00 | \$14,663.77 |
| 5 | X400-SATA-S12 | X400-66T+1.2T SSD/192G/4x1GE | \$143,839.00 | Is | 25\% | \$107,879.25 | \$15,822.29 | \$12,945.51 | \$0.00 | \$0.00 | \$0.00 | \$15,822.29 |
| 5 | x400-SATA-S13 | $\times 400-66 \mathrm{~T}+1.2 \mathrm{~T}$ SSD/192G/2x10GE SFP $+2 \times 1 \mathrm{GE}$ | \$145,900.00 | Is | 25\% | \$109,425.00 | \$16,049.00 | \$13,131.00 | \$0.00 | \$0.00 | \$0.00 | \$16,049.00 |
| 5 | X400-SATA-S14 | $\times 400-96 \mathrm{~T}+1.6 \mathrm{TSSD} / 24 \mathrm{GG} / 4 \times 1 \mathrm{GE}$ | \$153,305.00 | IS | 25\% | \$114,978.75 | \$16,863.55 | \$13,797.45 | \$0.00 | \$0.00 | \$0.00 | \$16,863.55 |
| 5 | X400-SATA-S15 | $\times 400-96 \mathrm{~T}+1.6 \mathrm{~T} \mathrm{SSD} / 24 \mathrm{G} / 2 \times 10 \mathrm{GE} \mathrm{SFP}+2 \times 1 \mathrm{GE}$ | \$155,366.00 | Is | 25\% | \$116,524.50 | \$17,090.26 | \$13,982.94 | \$0.00 | \$0.00 | \$0.00 | \$17,090.26 |
| 5 | X400-SATA-S16 | X400-96T+1.6T SSD/48G/4x1GE | \$154,765.00 | Is | 25\% | \$116,073.75 | \$17,024.15 | \$13,928.85 | \$0.00 | \$0.00 | \$0.00 | \$17,024.15 |
| 5 | X400-SATA-S17 | $\times 400-96 \mathrm{~T}+1.6 \mathrm{TSSD} / 48 \mathrm{G} / 2 \times 10 \mathrm{GE} \mathrm{SFP}+2 \times 1 \mathrm{GE}$ | \$164,975.00 | Is | 25\% | \$123,731.25 | \$18,147.25 | \$14,847.75 | \$0.00 | \$0.00 | \$0.00 | \$18,147.25 |
| 5 | x400-SATA-S18 | $\times 400-96 \mathrm{~T}+1.6 \mathrm{TSSD} / 96 \mathrm{G} / 4 \times 1 \mathrm{GE}$ | \$157,220.00 | Is | 25\% | \$117,915.00 | \$17,294.20 | \$14,149.80 | \$0.00 | \$0.00 | \$0.00 | \$17,294.20 |
| 5 | X400-SATA-S19 | $\times 400-96 T+1.6 \mathrm{~T} \mathrm{SSD} / 96 \mathrm{G} / 2 \times 10 \mathrm{GE} \mathrm{SFP}+2 \times 1 \mathrm{CE}$ | \$159,281.00 | is | 25\% | \$119,460.75 | \$17,520.91 | \$14,335.29 | \$0.00 | \$0.00 | \$0.00 | \$17,520.91 |
| 5 | X400-SATA-S20 | X400-96T+1.6T SSD/192G/4x1GE | \$169,813.00 | Is | 25\% | \$127,359.75 | \$18,679.43 | \$15,283.17 | \$0.00 | \$0.00 | \$0.00 | \$18,679.43 |
| 5 | x400-SATA-S21 | $\times 400-96 T+1.6 T$ SSD/192G/2x10GE SFP $+2 \times 1 \mathrm{GE}$ | \$171,873.00 | Is | 25\% | \$128,904.75 | \$18,906.03 | \$15,468.57 | \$0.00 | \$0.00 | \$0.00 | \$18,906.03 |
| 5 | X400-SATA-S22 | $\times 400-32 \mathrm{~T}+400 \mathrm{GSSD} / 24 \mathrm{G} / 4 \times 1 \mathrm{GE}$ | \$0.00 | Is | 25\% | \$0.00 | \$9,560.65 | \$7,822.35 | \$0.00 | \$0.00 | \$0.00 | \$9,560.65 |
| 5 | X400-SATA-S23 | $\times 400-32 T+400 \mathrm{GSSD} / 24 \mathrm{G} / 2 \times 10 \mathrm{GE}$ SFP+2x19E | \$0.00 | IS | 25\% | \$0.00 | \$9,794.40 | \$8,013.60 | \$0.00 | \$0.00 | \$0.00 | \$9,794.40 |
| 5 | X400-SATA-S24 | $\times 400-102 T+800 \mathrm{GSSD} / 24 \mathrm{GG} / 2 \times 10 \mathrm{GE}$ SFPP+2×1GE | \$161,689.00 | Is | 25\% | \$121,266.75 | \$17,785.79 | \$14,552.01 | \$0.00 | \$0.00 | \$0.00 | \$17,785.79 |
| 5 | X400-SATA-S25 | $\times 400-105 T+400 \mathrm{GSSD} / 48 \mathrm{G} / 2 \times 10 \mathrm{GE}$ SFPP+2x1GE | \$132,626.00 | Is | 25\% | \$ $\$ 199,469.50$ | \$14,588.86 | \$11,936.34 | \$0.00 | \$0.00 | \$0.00 | \$14,588.86 |
| 5 | X400-SATA-S27 | $\times 400-120 \mathrm{~T}+2.4 \mathrm{TSSD} / 24 \mathrm{G} / 4 \times 1 \mathrm{GE}$ | \$191,434.00 | Is | 25\% | \$143,575.50 | \$21,057.74 | \$17,229.06 | \$0.00 | \$0.00 | \$0.00 | \$21,057.74 |
| 5 | X400-SATA-S28 | $\times 400-120 \mathrm{~T}+2.4 \mathrm{TSSD} / 48 \mathrm{G} / 4 \times 1 \mathrm{GE}$ | \$192,894.00 | Is | 25\% | \$144,670.50 | \$21,218.34 | \$17,360.46 | \$0.00 | \$0.00 | \$0.00 | \$21,218.34 |
| 5 | X400-SATA-S29 | $\times 400-120 \mathrm{~T}+2.4 \mathrm{~T}$ SSD/48G/2x10GE SFP+2x1GE | \$194,954.00 | Is | 25\% | \$146,215.50 | \$21,444.94 | \$17.545.86 | \$0.00 | \$0.00 | \$0.00 | \$21,444.94 |
| 5 | X400-SATA-S30 | X400-120T +2.4 T SSD/96G/4x1GE | \$1959,349.00 | IS | 25\% | \$146,511.75 | \$21,488.39 | \$17.581.41 | \$0.00 | \$0.00 | \$0.00 | \$21,488.39 |
| 5 | X400-SATA-S31 | $\times 400-120 T+2.4 \mathrm{~T}$ SSD/96G/2x10GE SFP $+2 \times 1 \mathrm{GE}$ | \$197,409.00 | Is | 25\% | \$148,056.75 | \$21,714.99 | \$17,766.81 | \$0.00 | \$0.00 | \$0.00 | \$21,714.99 |
| 5 | X400-SATA-S32 | $\times 400-120 \mathrm{~T}+2.4 \mathrm{TSSD} / 192 \mathrm{G} / 4 \times 1 \mathrm{CE}$ | \$207,942.00 | IS | 25\% | \$155,956.50 | \$22,873.62 | \$18,714.78 | \$0.00 | \$0.00 | \$0.00 | \$22,873.62 |
| 5 | $\times 400-$ SATA-S33 | $\times 400-120 \mathrm{~T}+2.4 \mathrm{~T}$ SSD/192G/2x10GE SFP+2x1GE | \$210,002.00 | Is | 25\% | \$157,501.50 | \$23,100.22 | \$18,900.18 | \$0.00 | \$0.00 | \$0.00 | \$23,100.22 |
|  | X400-SATA-S34 | $\times 400-32 \mathrm{~T}+400 \mathrm{GSSD} / 48 \mathrm{G} / 2 \times 10 \mathrm{GE}$ SFP $+2 \times 1 \mathrm{GE}$ | \$0.00 | Is | 25\% | \$0.00 | \$9,959.84 | \$8,148.96 | \$0.00 | \$0.00 | \$0.00 | \$9,959.84 |
| 5 | X400-SATA-S35 | $\times 400-32 T+400 \mathrm{GSSD} / 96 \mathrm{G} / 2 \times 10 \mathrm{GE}$ SFP $+2 \times 1 \mathrm{GE}$ | \$0.00 | Is | 25\% | \$0.00 | \$10,238.36 | \$8,376.84 | \$0.00 | \$0.00 | \$0.00 | \$10,238.36 |
| 5 | X400-SATA-S36 | $\times 400-1367 / 800 \mathrm{~GB} \mathrm{SSD} / 24 \mathrm{G} / 4 \times 1 \mathrm{GE}$ | \$161,843.00 | Is | 25\% | \$121,382.25 | \$17,802.73 | \$14,565.87 | \$0.00 | \$0.00 | \$0.00 | \$17,802.73 |
| 5 | X400-SATA-S37 | $\times 400-136 T / 800 \mathrm{~GB} \mathrm{SSD} / 24 \mathrm{G} / 2 \times 10 \mathrm{EE} \mathrm{SFP/2} \mathrm{\times 1GE}$ | \$164,011.00 | is | 25\% | \$123,008.25 | \$18,041.21 | \$14,760.99 | \$0.00 | \$0.00 | \$0.00 | \$18,041.21 |
| 5 | X400-SATA-S38 | X400-136T+800GB SSD/48G/4x1GE | \$163,379.00 | Is | 25\% | \$122,534.25 | \$17,971.69 | \$14,704.11 | \$0.00 | \$0.00 | \$0.00 | \$17,971.69 |
| 5 | x400-SATA-S39 | X400-136T+800GB SSD/48G/2x10GE SFP $+2 \times 1 \mathrm{TE}$ | \$165,546.00 | Is | 25\% | \$124,159.50 | \$18,210.06 | \$14,899.14 | \$0.00 | \$0.00 | \$0.00 | \$18,210.06 |
| 5 | X400-SATA-S40 | X400-140T+400GB SSD/24G/4x1GE | \$151,959.00 | Is | 25\% | \$113,969.25 | \$16,715.49 | \$13,676.31 | \$0.00 | \$0.00 | \$0.00 | \$16,715.49 |
| 5 | X400-SATA-S41 | $\times 400-140 \mathrm{~T}+400 \mathrm{~GB} \mathrm{SSD} / 24 \mathrm{G} / 2 \times 10 \mathrm{GE}$ SFP+2x1GE | \$154,126.00 | Is | 25\% | \$115,594.50 | \$16,953.86 | \$13,871.34 | \$0.00 | \$0.00 | \$0.00 | \$16,953.86 |
| 5 | X400-SATA-S42 | $\times 400-140 \mathrm{~T}+400 \mathrm{~GB} \mathrm{SSD} / 48 \mathrm{G} / 4 \times 1 \mathrm{CE}$ | \$153,494.00 | Is | 25\% | \$115,120.50 | \$16,884.34 | \$13,814.46 | \$0.00 | \$0.00 | \$0.00 | \$16,884.34 |
| 5 | X400-SATA-S43 | X400-140T+400GB SSD/48G/2x10GE SFP $+2 \times 1 \mathrm{CE}$ | \$155,662.00 | Is | 25\% | \$116,746.50 | \$17,122.82 | \$14,009.58 | \$0.00 | \$0.00 | \$0.00 | \$17,122.82 |
| 5 | X400-SATA-S44 | X400-32T+400G SSD/48G/4x1GE | \$0.00 | Is | 25\% | \$0.00 | \$9,726.20 | \$7,957.80 | \$0.00 | \$0.00 | \$0.00 | \$9,726.20 |
| 5 | X400-SATA-S45 | $\times 400-32 \mathrm{~T}+400 \mathrm{G} \mathrm{SSD} / 96 \mathrm{G} / 4 \times 1 \mathrm{GE}$ | \$0.00 | IS | 25\% | \$0.00 | \$10,004.61 | \$8,185.59 | \$0.00 | \$0.00 | \$0.00 | \$10,004.61 |
| 5 | X400-SATA-S46 | $\times 400-32 \mathrm{~T}+400 \mathrm{GSSD} / 192 \mathrm{G} / 4 \times 1 \mathrm{GE}$ | \$0.00 | IS | 25\% | \$0.00 | \$11,432.74 | \$9,354.06 | \$0.00 | \$0.00 | \$0.00 | \$11,432.74 |
| 5 | X400-SATA-S47 | $\times 400-32 \mathrm{~T}+400 \mathrm{GSDD} / 192 \mathrm{G} / 2 \times 10 \mathrm{GE}$ SFP+2x1GE | $\$ 0.00$ $\$ 2276800$ | Is | 25\% | $\$ 0.00$ $\$ 1707600$ | \$11,666.38 | \$9,545.22 | \$0.00 | \$0.00 | \$0.00 | \$11,666.38 |
| 5 | X400-SATA-S48 | X400-60T/4.8T SSD/48G/2X10GE SFP $2 \times 1$ 16E | \$227,680.00 | Is | 25\% | \$170,760.00 | \$25,044.80 | \$20,491.20 | \$0.00 | \$0.00 | \$0.00 | \$25,044.80 |
| 5 5 | X400-SATA-S49 | X400-60T/4.8T SSD/48G/4X1GE <br> X400-120T/4.8T SSD/96G/2X10GE SFP $2 \times 1$ GE | $\$ 225,285.00$ $\$ 27192000$ | Is | 25\% | \$168,963.75 |  |  | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 24,781.35$ $\$ 29911.20$ |
| 5 5 | $\begin{aligned} & \text { X400-SATA-S50 } \\ & \text { X400-SATA-S51 } \end{aligned}$ | X400-120T/4.8T SSD/996/2X10GE SFP $2 \times 1$ CE $\times 400-120 T / 4.8 \mathrm{ST}$ SSD/96G/4X1GE | \$271,920.00 | IS is | 25\% | \$203,940.00 $\$ 202,101.00$ | \$29,911.20 $\$ 29,641.48$ | \$24,472.80 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$29,911.20 $\$ 29641.48$ |
| 5 | X400-SATA-S52 | X400-62TB 2TB SSD/48G/2X10GE SFP 2X1GE | \$155,658.00 | Is | 25\% | \$116,743.50 | \$17,122.38 | \$14,009.22 | \$0.00 | \$0.00 | \$0.00 | \$17,122.38 |
| 5 | X400-SATA-S53 | $\times 400-120 \mathrm{~T} / 4.8 \mathrm{PTSD} / 192 \mathrm{G} / 2 \times 10 \mathrm{GE}$ SFP $2 \times 1 \mathrm{GE}$ | \$284,360.00 | Is | 25\% | \$213,270.00 | \$31,279.60 | \$25,592.40 | \$0.00 | \$0.00 | \$0.00 | \$31,279.60 |
| 5 | $\times 400-$ SATA-S54 | $\times 400-128 T / 3.2 \mathrm{~T} \mathrm{SSD} / 192 \mathrm{G} / 2 \times 10 \mathrm{GE}$ SFP $2 \times 1 \mathrm{GE}$ | \$246,831.00 | IS | 25\% | \$185,123.25 | \$27,151.41 | \$22,214.79 | \$0.00 | \$0.00 | \$0.00 | \$27,151.41 |
| 5 | X400-SATA-S55 | $\times 400-96 T / 3.2 \mathrm{TTSD} / 192 \mathrm{C} / 2 \times 10 \mathrm{GE}$ SFP $2 \times 1$ CE | \$215,356.00 | Is | 25\% | \$161,517.00 | \$23,689.16 | \$19,382.04 | \$0.00 | \$0.00 | \$0.00 | \$23,689.16 |
| 5 | X400-SATA-S56 | X400-96T/3.2T SSD/96G/2x10GE SFP $2 \times 1$ GE | \$201,157.00 | Is | 25\% | \$150,867.75 | \$22,127.27 | \$18,104.13 | \$0.00 | \$0.00 | \$0.00 | \$22,127.27 |
| 5 | X400-SATA-S57 | $\times 400-60 \mathrm{~T}+4.8 \mathrm{TSDD} / 96 \mathrm{G} / 2 \times 10 \mathrm{GE} \mathrm{SFP}+2 \times 1 \mathrm{GE}$ | \$232,209.00 | IS | 25\% | \$174,156.75 | \$25,542.99 | \$20,898.81 | \$0.00 | \$0.00 | \$0.00 | \$25,542.99 |


| band | SKU | DESCRIPTION | $\begin{gathered} \text { EMC } \\ \text { LIST PRICE USD } \end{gathered}$ | $\begin{aligned} & \text { CATEGORY } \\ & \text { CODE } \end{aligned}$ | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | LP MNT ANNUAL (PREMIUM) | LP MNT ANNUAL (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | Renewal |
| 5 | X400-SATA-S58 | $\times 400-120 \mathrm{~T} / 4.8 \mathrm{TSSD} / 48 \mathrm{G} / 2 \times 10 \mathrm{GE} / 2 \times 1 \mathrm{CE}$ | \$267,158.00 | IS | 25\% | \$200,368.50 | \$29,387.38 | \$24,044.22 | \$0.00 | \$0.00 | \$0.00 | \$29,387.38 |
| 5 | X400-SATA-S59 | INA X400-120T/4.8T SSD/96G/2x10GE/2x1GE | \$253,370.00 | Is | 25\% | \$190,027.50 | \$27,870.70 | \$22,803.30 | \$0.00 | \$0.00 | \$0.00 | \$27,870.70 |
| 5 | X400-SATA-S60 | $\times 400-128 \mathrm{~T} / 3.2 \mathrm{TSSD} / 48 \mathrm{G} / 2 \times 10 \mathrm{GE} / 2 \times 1 \mathrm{GE}$ | \$230,402.00 | Is | 25\% | \$172,801.50 | \$25,344.22 | \$20,736.18 | \$0.00 | \$0.00 | \$0.00 | \$25,344.22 |
| 5 | X400-SATA-S61 | $\times 400-128 \mathrm{~T} / 3.2 \mathrm{TSSD} / 96 \mathrm{G} / 2 \times 10 \mathrm{GE} / 2 \times 1 \mathrm{GE}$ | \$235,274.00 | Is | 25\% | \$176,455.50 | \$25,880.14 | \$21,174.66 | \$0.00 | \$0.00 | \$0.00 | \$25,880.14 |
| 5 | X400-SATA-S62 | $\times 400-136 T / 1.6 \mathrm{TSSD} / 48 \mathrm{GG} / 2 \times 10 \mathrm{GE} / 2 \times 1 \mathrm{CE}$ | \$188,291.00 | IS | 25\% | \$141,218.25 | \$20,712.01 | \$16,946.19 | \$0.00 | \$0.00 | \$0.00 | \$20,712.01 |
| 5 | X400-SATA-S63 | $\times 400-136 \mathrm{~T} / 1.6 \mathrm{~T} \mathrm{SSD} / 96 \mathrm{G} / 2 \times 10 \mathrm{GE} / 2 \times 1 \mathrm{GE}$ | \$193,144.00 | Is | 25\% | \$144,858.00 | \$21,245.84 | \$17,382.96 | \$0.00 | \$0.00 | \$0.00 | \$21,245.84 |
| 5 | X400-SATA-S64 | $\times 400-64 \mathrm{~T} / 3.2 \mathrm{~T} \mathrm{SSD} / 48 \mathrm{G} / 2 \times 10 \mathrm{GE} \mathrm{SFP} 2 \times 1 \mathrm{GE}$ | \$180,763.00 | Is | 25\% | \$135,572.25 | \$19,883.93 | \$16,268.67 | \$0.00 | \$0.00 | \$0.00 | \$19,883.93 |
| 5 | $\times 400-$ SATA-S65 | $\times 400-64 \mathrm{~T} / 3.2 \mathrm{~T}$ SSD $/ 96 \mathrm{G} / 2 \times 10 \mathrm{GE} / 2 \times 1 \mathrm{GE}$ | \$185,170.00 | Is | 25\% | \$138,877.50 | \$20,368.70 | \$16,665.30 | \$0.00 | \$0.00 | \$0.00 | \$20,368.70 |
| 5 | X400-SATA-S66 | $\times 400-68 \mathrm{~T} / 1.6 \mathrm{~T} \mathrm{SSD} / 48 \mathrm{G} / 2 \times 10 \mathrm{GE} / 2 \times 1 \mathrm{GE}$ | \$141,645.00 | Is | 25\% | \$106,233.75 | \$15,580.95 | \$12,748.05 | \$0.00 | \$0.00 | \$0.00 | \$15,580.95 |
| 5 | X400-SATA-S67 | $\times 400-68 \mathrm{~T} / 1.6 \mathrm{~T} \mathrm{SSD} / 96 \mathrm{G} / 2 \times 10 \mathrm{GE} / 2 \times 1 \mathrm{GE}$ | \$146,052.00 | Is | 25\% | \$109,539.00 | \$16,065.72 | \$13,144.68 | \$0.00 | \$0.00 | \$0.00 | \$16,065.72 |
| 5 | X400-SATA-S68 | $\times 400-707 / 800 \mathrm{GSSD} / 48 \mathrm{G} / 2 \times 10 \mathrm{GE} / 2 \times 1 \mathrm{GE}$ | \$122,058.00 | Is | 25\% | \$91,543.50 | \$13,426.38 | \$10,985.22 | \$0.00 | \$0.00 | \$0.00 | \$13,426.38 |
| 5 | $\times 400-$ SATA-S69 | $\times 400-70 T / 800 \mathrm{GSSD} / 96 \mathrm{G} / 2 \times 10 \mathrm{GE} / 2 \times 1 \mathrm{GE}$ | \$126,465.00 | Is | 25\% | \$94,848.75 | \$13,911.15 | \$11,381.85 | \$0.00 | \$0.00 | \$0.00 | \$13,911.15 |
| 5 | X400-SATA-S70 | $\times 400-132 T+2.4 \mathrm{TSSD} / 48 \mathrm{G} / 2 \times 10 \mathrm{GE} 2 \times 1 \mathrm{CE}$ | \$209,505.00 | Is | 25\% | \$157,128.75 | \$23,045.55 | \$18,855.45 | \$0.00 | \$0.00 | \$0.00 | \$23,045.55 |
| 5 | $\times 400-$ SATA-S71 | $\times 400-132 T+2.4 T$ SSD/96G/2x10GE $2 \times 1 \mathrm{GE}$ | \$214,358.00 | Is | 25\% | \$160,768.50 | \$23,579.38 | \$19,292.22 | \$0.00 | \$0.00 | \$0.00 | \$23,579.38 |
| 5 | X400-SATA-S72 | $\times 400-34 \mathrm{~TB}+1.6 \mathrm{TSSD} / 48 \mathrm{G} / 2 \times 10 \mathrm{GE} 2 \times 1 \mathrm{GE}$ | \$19,054.00 | Is | 25\% | \$89,290.50 | \$13,095.94 | \$10,714.86 | \$0.00 | \$0.00 | \$0.00 | \$13,095.94 |
| 5 | X400-SATA-S73 | $\times 400-34 \mathrm{~TB}+1.6 \mathrm{~T} \mathrm{SSD} / 96 \mathrm{G} / 2 \times 10 \mathrm{GE} 2 \times 1 \mathrm{CE}$ | \$123,291.00 | Is | 25\% | \$92,468.25 | \$13,562.01 | \$11,096.19 | \$0.00 | \$0.00 | \$0.00 | \$13,562.01 |
| 5 | X400-SATA-S74 | $\times 400-35 \mathrm{~T}+800 \mathrm{GSD} / 48 \mathrm{G} / 2 \times 10 \mathrm{GE} 2 \times 1 \mathrm{GE}$ | \$100,405.00 | Is | 25\% | \$75,303.75 | \$11,044.55 | \$9,036.45 | \$0.00 | \$0.00 | \$0.00 | \$11,044.55 |
| 5 | X400-SATA-S75 | $\times 400-35 \mathrm{~T}+800 \mathrm{GSSD} / 96 \mathrm{G} / 2 \times 10 \mathrm{GE} 2 \times 1 \mathrm{GE}$ | \$104,643.00 | Is | 25\% | \$78,482.25 | \$11,510.73 | \$9,417.87 | \$0.00 | \$0.00 | \$0.00 | \$11,510.73 |
| 5 | X400-SATA-S76 | $\times 400-96 \mathrm{~T}+3.2 \mathrm{~T}$ SSD/48G/2x10GE $2 \times 1 \mathrm{GE}$ | \$197,941.00 | Is | 25\% | \$148,455.75 | \$21,773.51 | \$17,814.69 | \$0.00 | \$0.00 | \$0.00 | \$21,773.51 |
| 5 | X400-SATA-S77 | $\times 400-99 \mathrm{~T}+2.4 \mathrm{TSSD} / 48 \mathrm{G} / 2 \times 10 \mathrm{GE} 2 \times 1 \mathrm{GE}$ | \$178,135.00 | Is | 25\% | \$133,601.25 | \$19,594.85 | \$16,032.15 | \$0.00 | \$0.00 | \$0.00 | \$19,594.85 |
| 5 | X400-SATA-S78 | $\times 400-99 \mathrm{~T}+2.4 \mathrm{~T} \mathrm{SSD} / 96 \mathrm{G} / 2 \times 10 \mathrm{GE} 2 \times 1 \mathrm{GE}$ | \$182,591.00 | Is | 25\% | \$136,943.25 | \$20,085.01 | \$16,433.19 | \$0.00 | \$0.00 | \$0.00 | \$20,085.01 |
| 5 | X400-SATA-S79 | $\times 400-102 T+1.6 T$ SSD/48G/2x10GE $2 \times 1$ GE | \$158,200.00 | Is | 25\% | \$118,650.00 | \$17,402.00 | \$14,238.00 | \$0.00 | \$0.00 | \$0.00 | \$17,402.00 |
| 5 | X400-SATA-S80 | $\times 400-102 T+1.6 T$ SSD/96G/2x10GE $2 \times 1$ GE | \$163,207.00 | Is | 25\% | \$122,405.25 | \$17,952.77 | \$14,688.63 | \$0.00 | \$0.00 | \$0.00 | \$17,952.77 |
| 5 | X400-SATA-S81 | $\times 400-140 T+1.6 \mathrm{TSSD} / 96 \mathrm{G} / 2 \times 10 \mathrm{GE} 2 \times 1 \mathrm{GE}$ | \$196,384.00 | Is | 25\% | \$147,288.00 | \$21,602.24 | \$17,674.56 | \$0.00 | \$0.00 | \$0.00 | \$21,602.24 |
| 5 | $\times 400$-Y\%-001 | X400-102T $+800 \mathrm{SSSD} / 24 \mathrm{G} / 4 \times 1 \mathrm{GE}$ | \$142,156.00 | Is | 25\% | \$106,617.00 | \$15,637.16 | \$12,794.04 | \$0.00 | \$0.00 | \$0.00 | \$15,637.16 |
| 5 | X410-SAS-E01 | $\times 410-144 \mathrm{~T}$ SED/64G/2x10GE+2x1GE | \$201,421.00 | Is | 25\% | \$151,065.75 | \$22,156.31 | \$18,127.89 | \$0.00 | \$0.00 | \$0.00 | \$22,156.31 |
| 5 | X410-SAS-E01-HO | X410-144T SED/64G/2×10GE 2x1GE/HO | \$96,919.00 | Is | 25\% | \$772,689.25 | \$10,661.09 | \$8,722.71 | \$0.00 | \$0.00 | ${ }_{\$ 0.00}$ | \$ \$10,661.09 |
| 5 | X410-SAS-E02 | X410-144T SED/32G/2×10GE+2×1GE | \$197,669.00 | Is | 25\% | \$148,251.75 | \$21,743.59 | \$17,790.21 | \$0.00 | \$0.00 | \$0.00 | \$21,743.59 |
| 5 | X410-SAS-E02-HO | $\times 410-144 \mathrm{~T}$ SED $/ 32 \mathrm{C} / 2 \times 10 \mathrm{GE} 2 \times 1 \mathrm{EE}$ /HO | \$98,892.00 | Is | 25\% | \$74,169.00 | \$10,878.12 | \$8,900.28 | \$0.00 | \$0.00 | \$0.00 | \$10,878.12 |
| 5 | ${ }^{\text {X410-SAS-E03 }}$ | $\times 410144 \mathrm{TSED} / 128 \mathrm{C} / 2 \times 10 \mathrm{GE}+2 \times 1 \mathrm{CE}$ | \$208,596.00 | Is | 25\% | \$156,447.00 | \$22,945.56 | \$18,773.64 | \$0.00 | \$0.00 | \$0.00 | \$22,945.56 |
| 5 | X410-SAS-E03-HO | X410-144T SED/128G/2x10GE 2x1GE/HO | \$103,318.00 | Is | 25\% | \$77,488.50 | \$11,364.98 | \$9,298.62 | \$0.00 | \$0.00 | \$0.00 | \$11,364.98 |
| 5 | X410-SAS-E04 | $\times 410-144 \mathrm{~T}$ SED/256G/2x10GE+2×1GE | \$224,992.00 | Is | 25\% | \$168,744.00 | \$24,749.12 | \$20,249.28 | \$0.00 | \$0.00 | \$0.00 | \$24,749.12 |
| 5 | X410-SAS-E04-HO | X410-144T SED/256G/2x10GE $2 \times 1$ GE/HO | \$113,324.00 | Is | 25\% | \$84,993.00 | \$12,465.64 | \$10,199.16 | \$0.00 | \$0.00 | \$0.00 | \$12,465.64 |
| 5 | X410-SAS-E05 | $\times 410-136 \mathrm{~T}+1.6 \mathrm{~T} \mathrm{SSD}-\mathrm{SED} / 32 \mathrm{G} / 2 \times 10 \mathrm{GE}+2 \times 1 \mathrm{GE}$ | \$250,973.00 | Is | 25\% | \$188,229.75 | \$27,607.03 | \$22,587.57 | \$0.00 | \$0.00 | \$0.00 | \$27,607.03 |
| 5 | X410-SAS-E05-HO | $\times 410-136 T / 1.6 \mathrm{~T} \mathrm{SSD}-$ SED $/ 32 \mathrm{E} / 2 \times 10 \mathrm{GE} 2 \times 1 / \mathrm{HO}$ | \$125,973.00 | Is | 25\% | \$94,479.75 | \$13,857.03 | \$11,337.57 | \$0.00 | \$0.00 | \$0.00 | \$13,857.03 |
| 5 | X410-SAS-E06 | $\times 410-136 \mathrm{~T}+1.6 \mathrm{~T}$ SSD-SED/64G/2x10GE+2x1GE | \$254,993.00 | Is | 25\% | \$191,244.75 | \$28,049.23 | \$22,949.37 | \$0.00 | \$0.00 | \$0.00 | \$28,049.23 |
| 5 | x410-SAS-E06-HO | $\times 410-136 T / 1.6 \mathrm{~T} \mathrm{SSD}-$ SED/64G/2x10GE $2 \times 1 / \mathrm{HO}$ | \$127,955.00 | Is | 25\% | \$95,966.25 | \$14,075.05 | \$11,515.95 | \$0.00 | \$0.00 | \$0.00 | \$14,075.05 |
| 5 | X410-SAS-E07 | $\times 410-136 \mathrm{~T}+1.6 \mathrm{~T} \mathrm{SSD}-$ SED/128G/2x10GE+2x1GE | \$262,677.00 | Is | 25\% | \$197,007.75 | \$28,894.47 | \$23,640.93 | \$0.00 | \$0.00 | \$0.00 | \$28,894.47 |
| 5 | X410-SAS-E07-HO | X410-136T/1.6T SSD-SED/128G/2x10GE/HO | \$132,401.00 | Is | 25\% | \$99,300.75 | \$14,564.11 | \$11,916.09 | \$0.00 | \$0.00 | \$0.00 | \$14,564.11 |
| 5 | X410-SAS-E08 | $\times 410-136 T+1.6 \mathrm{~T} \mathrm{SSD}-$ SED/256G/2x10GE+2x1GE | \$280,239.00 | Is | 25\% | \$210,179.25 | \$30,826.29 | \$25,221.51 | \$0.00 | \$0.00 | \$0.00 | \$30,826.29 |
| 5 | X410-SAS-E08-HO | X410-136T/1.6T SSD-SED/256G/2x10GE/HO | \$142,455.00 | Is | 25\% | \$106,841.25 | \$15,670.05 | \$12,820.95 | \$0.00 | \$0.00 | \$0.00 | \$15,670.05 |
| 5 | X410-SAS-E09 | $\times 410-128 T+3.2 \mathrm{~T} \mathrm{SSD}-\mathrm{SED} / 32 \mathrm{G} / 2 \times 10 \mathrm{GE}+2 \times 1 \mathrm{GE}$ | \$299,954.00 | Is | 25\% | \$224,965.50 | \$32,994.94 | \$26,995.86 | \$0.00 | \$0.00 | \$0.00 | \$32,994.94 |
| 5 | X410-SAS-E09-HO | X410-128T/3.2T SSD-SED/32G/2x10GE/HO | \$159,868.00 | Is | 25\% | \$19,901.00 | \$17,585.48 | \$14,388.12 | \$0.00 | \$0.00 | \$0.00 | \$17,585.48 |
| ${ }_{5}^{5}$ | X410-SAS-E10 | $\times 410-128 \mathrm{~T}+3.2 \mathrm{~T}$ SSD-SED $/ 64 \mathrm{G} / 2 \times 10 \mathrm{GE}+2 \times 1 \mathrm{GE}$ | \$303,973.00 | Is | 25\% | \$227,979.75 | \$33,437.03 | \$27,357.57 | \$0.00 | \$0.00 | \$0.00 | \$33,437.03 |
| 5 | X410-SAS-E100 | X410-144T SED/256G/2x40GE/2x1GE | \$227,475.00 | Is | 25\% | \$170,606.25 | \$25,022.25 | \$20,472.75 | \$0.00 | \$0.00 | \$0.00 | \$25,022.25 |
| 5 5 | X410-SAS-E101 | X410-144T SED/64G/2x40GE/2x1GE | \$203,855.00 | Is | 25\% | $\$ 152,891.25$ | \$22,424.05 | \$18,346.95 | $\begin{aligned} & \$ 0.00 \\ & \$ 0.00 \end{aligned}$ | $\$ 0.00$ $\$ 0.00$ | $\begin{aligned} & \$ 0.00 \\ & \$ 0.00 \end{aligned}$ | \$22,424.05 $\$ 36.533 .20$ |
| $\begin{aligned} & 5 \\ & 5 \end{aligned}$ | X410-SAS-E102 $\times 410-S A S-E 103$ |  | \$332,120.00 $\$ 348431.00$ | IS is | 25\% | \$249,090.00 $\$ 261,323.25$ | \$36,533.20 <br> $\$ 38,327.41$ | \$29,890.80 | $\$ 0.00$ $\$ 0.00$ | \$0.00 $\$ 0.00$ | \$ ${ }_{\$ 0.00}$ | $\begin{array}{r} \$ 36,533.20 \\ \$ 38,327.41 \end{array}$ |
| 5 | X410-SAS-E104 | X410-90T+4.8T SSD-SED/64G/2x40GE $2 \times 1$ GE | \$324,870.00 | Is | 25\% | \$243,652.50 | \$35,735.70 | \$29,238.30 | \$0.00 | \$0.00 | \$0.00 | \$35,735.70 |
| 5 | $\times 410-$ SAS-E105 | $\times 410-90 T+9.6 \mathrm{~T}$ SSD-SED/128G/2x40GE 2x1GE | \$512,947.00 | Is | 25\% | \$384,710.25 | \$56,424.17 | \$46,165.23 | \$0.00 | \$0.00 | \$0.00 | \$56,424.17 |
| 5 | X410-SAS-E106 | $\times 410-90 T+9.6 T$ SSD-SED/256G/2x40GE $2 \times 1$ GE | \$537,772.00 | Is | 25\% | \$403,329.00 | \$59,154.92 | \$48,399.48 | \$0.00 | \$0.00 | \$0.00 | \$59,154.92 |
| 5 | X410-SAS-E107 $\times 410-$ SASE10 | $\times 410-90 T+9.6 \mathrm{SSD}$ SED/64G/2x40GE $2 \times 1$ GE | \$501,970.00 | Is | 25\% | \$376,477.50 | \$55,216.70 | \$45,177.30 | \$0.00 | \$0.00 | \$0.00 | \$55,216.70 |
| 5 5 | X410-SAS-E108 X410-SAS-E109 | X410-96T+3.2T SSD-SED/128/2x40GE $2 \times 1$ GE X410-96T+3.2T SSD-SED/256/2×40GE $2 \times 1$ GE | $\begin{aligned} & \$ 280,562.00 \\ & \$ 300.374 .00 \end{aligned}$ | is is | 25\% | $\begin{aligned} & \$ 21,1,21.50 \\ & \$ 225,280.50 \end{aligned}$ | \$31,081.82 <br> \$33,041.14 | \$25,430.58 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 31,081.82$ \$33,041.14 |
| 5 | X410-SAS-E10-HO | $\times 410-128 \mathrm{~T} / 3.2 \mathrm{~T}$ SSD-SED/64G/2x10GE/HO | \$161,917.00 | Is | 25\% | \$121,437.75 | \$17,810.87 | \$14,572.53 | \$0.00 | \$0.00 | \$0.00 | \$17,810.87 |
| 5 | X410-SAS-E11 | X410-128T+3.2T SSD-SED/128G/2x10GE+2x1GE | \$311,657.00 | Is | 25\% | \$233,742.75 | \$34,282.27 | \$28,049.13 | \$0.00 | \$0.00 | \$0.00 | \$34,282.27 |
| 5 | X410-SAS-E110 | $\times 410-96 \mathrm{~T}+3.2 \mathrm{~T}$ SSD-SED/64G/2x40GE $2 \times 1$ CE | \$274,769.00 | Is | 25\% | \$206,076.75 | \$30,224.59 | \$24,729.21 | \$0.00 | \$0.00 | \$0.00 | \$30,224.59 |
| 5 | X410-SAS-E111 | X410-96T+6.4T SSD-SED/128G/2x40GE 2x1GE | \$387,425.00 | Is | 25\% | \$290,568.75 | \$42,616.75 | \$34,888.25 | \$0.00 | \$0.00 | \$0.00 | \$42,616.75 |
| 5 | x410-SAS-E112 | $\times 410-96 T+6.4 \mathrm{TSSD}-\mathrm{SED} / 256 \mathrm{G} / 2 \times 40 \mathrm{GE} 2 \times 1 \mathrm{GE}$ | \$410,210.00 | Is | 25\% | \$307,657.50 | \$45,123.10 | \$36,918.90 | \$0.00 | \$0.00 | \$0.00 | \$45,123.10 |
| 5 | X410-SAS-E113 | $\times 410-96 T+6.4 \mathrm{TSSD}$-SED/64G/2x40GE $2 \times 1 \mathrm{GE}$ | \$377,350.00 | Is | 25\% | \$283,012.50 | \$41,508.50 | \$33,961.50 | \$0.00 | \$0.00 | \$0.00 | \$41,508.50 |
| 5 | $\times 410-$ SAS-E114 | $\times 410-99 T+4.8 \mathrm{STSD}-\mathrm{SED} / 128 \mathrm{G} / 2 \times 40 \mathrm{GE} 2 \times 1 \mathrm{GE}$ | \$334,260.00 | Is | 25\% | \$250,695.00 | \$36,768.60 | \$30,083.40 | \$0.00 | \$0.00 | \$0.00 | \$36,768.60 |
| 5 | X410-SAS-E115 | $\times 410-99 T+4.8 \mathrm{ST}$ SSD-SED/256G/2x40GE $2 \times 1 \mathrm{GE}$ | \$352,059.00 | Is | 25\% | \$264,044.25 | \$38,726.49 | \$31,685.31 | \$0.00 | \$0.00 | \$0.00 | \$38,726.49 |
| 5 | X410-SAS-E116 | X410-99T+4.8T SSD-SED/64G/2x40GE $2 \times 1$ GE <br> X410-128T/3 2 T SSD-SED/128G/2x10GE/HO | \$326,475.00 | Is | 25\% | \$244,856.25 | \$35,912.25 | \$29,382.75 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 5 | X410-SAS-E11-HO X410-SAS-E12 | X410-128T/3.2T SSD-SED/128G/2x10GE/HO X410-128T+3.2T SSD-SED/256G/2x10GE+2x1GE | $\$ 166,513.00$ $\$ 329,219.00$ | is is | 25\% | \$124,884.75 $\$ 246,914.25$ | $\$ 18,316.43$ $\$ 36,214.09$ | \$14,986.17 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$18,316.43 \$36,214.09 |
| 5 | X410-SAS-E12-HO | - $\times 410-128 T / 3.2 \mathrm{~T}$ TSD-SED/256G/2x10GE/HO | \$327, $\$ 176,907.00$ | is | 25\% | \$2432,680.25 | \$ $\mathbf{\$ 1 9} 9,2459.77$ | \$15,221.63 | \$0.00 | \$0.00 | \$0.00 | \$ $\mathbf{\$ 9 , 4 5 9 . 7 7}$ |
| 5 | X410-SAS-E13 | $\times 410-120 T+4.8 \mathrm{TSSD}$-SED $/ 32 \mathrm{G} / 2 \times 10 \mathrm{GE}+2 \times 1 \mathrm{GE}$ | \$348,934.00 | Is | 25\% | \$261,700.50 | \$38,382.74 | \$31,404.06 | \$0.00 | \$0.00 | \$0.00 | \$38,382.74 |
| 5 | X410-SAS-E13-HO | X410-120T/4.8T SSD-SED/32G/2x10GE/HO | \$193,923.00 | Is | 25\% | \$145,442.25 | \$21,331.53 | \$17,453.07 | \$0.00 | \$0.00 | \$0.00 | \$21,331.53 |
| 5 | X410-SAS-E14 | $\times 410-120 T+4.8 \mathrm{SSSD}$ SED $/ 64 \mathrm{G} / 2 \times 10 \mathrm{GE}+2 \times 1 \mathrm{GE}$ | \$352,953.00 | Is | 25\% | \$264,714.75 | \$38,824.83 | \$317.765.77 | \$0.00 | \$0.00 | \$0.00 | \$38,824.83 |
| 5 | X410-SAS-E14-HO | $\times 410-120 T / 4.8$ S SSD-SED/64G/2x10GE/HO | \$196,020.00 | Is | 25\% | \$147,015.00 | \$21,562.20 | \$17.641.80 | \$0.00 | \$0.00 | \$0.00 | \$21,562.20 |
| 5 5 | X410-SAS-E15 | ×410-120T+4.8T SSD-SED/128G/2x10GE+2x1GE | $\$ 360,637.00$ $\$ 200723.00$ | Is | 25\% | $\$ 270,477.75$ $\$ 150.542 .25$ | \$39,670.07 $\$ 22,079.53$ | $\$ 32,457.33$ $\$ 18065.07$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$39,670.07 \$22,079.53 |
| 5 | X410-SAS-E16 | $\times 410-120 T+4.8 \mathrm{STSD}$ SED $/ 256 \mathrm{G} / 2 \times 10 \mathrm{GE}+2 \times 1 \mathrm{GE}$ | \$378,199.00 | Is | 25\% | \$283,649.25 | \$41,601.89 | \$34,037.91 | \$0.00 | \$0.00 | \$0.00 | \$411,601.89 |
| 5 | X410-SAS-E16-HO | $\times 410-120 \mathrm{~T} / 4.8 \mathrm{SSSD}-$ SED/256G/2x10GE/HO | \$211,359.00 | Is | 25\% | \$158,519.25 | \$23,249.49 | \$19,022.31 | \$0.00 | \$0.00 | \$0.00 | \$23,249.49 |
| 5 | X410-SAS-E17 | X410-108T SED $/ 32 \mathrm{C} / 2 \times 10 \mathrm{CE} 2 \times 1 \mathrm{CE}$ | \$155,938.00 | Is | 25\% | \$124,457.50 | \$\$18,253.18 | \$14,934.42 | \$0.00 | \$0.00 | \$0.00 | \$18,253.18 |
| 5 | X410-SAS-E17-HO | X410-108T SED $/ 32 \mathrm{G} / 2 \times 10 \mathrm{GE} 2 \times 1 \mathrm{CE} / \mathrm{HO}$ | \$79,030.00 | Is | 25\% | \$ $\$ 59,272.50$ | \$88,693.30 | \$77.112.70 | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 8,693.30$ $\$ 1870077$ |
| 5 | ${ }^{\text {X410-SAS-E18 }}$ | X410-108T SED/64G/2x10GE $2 \times 1$ CE | $\$ 170,007.00$ $\$ 80.686 .00$ | Is is | 25\% | $\$ 127.505 .25$ $\$ 60.514 .50$ | $\$ 18,700.77$ $\$ 8.875 .46$ | $\$ 15,300.63$ $\$ 7.261 .74$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |  |
| 5 5 | X410-SAS-E18-HO X410-SAS-E19 | X410-108T SED/64G/2x10GE $2 \times 1 \mathrm{GE/HO}$ $\times 410-108 \mathrm{~T}$ SED/128/2x10GE $2 \times 1 \mathrm{GE}$ | $\$ 80,686.00$ $\$ 177787.00$ | IS is | 25\% | $\$ 60,514.50$ $\$ 133,340.25$ | $\$ 8,875.46$ $\$ 19,556.57$ | $\$ 7,261.74$ $\$ 16,000.83$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 88,875.46$ $\$ 19,56.57$ |
| 5 | X410-SAS-E19-HO | X410-108T SED/128/2×10GE 2x1GE/HO | \$84,401.00 | Is | 25\% | \$63,300.75 | \$9,284.11 | \$7,596.09 | \$0.00 | \$0.00 | \$0.00 | \$9,284.11 |




| BAND | SKU | DESCRIPTION | EMCLIST PRICE USD | $\begin{aligned} & \text { CATEGORY } \\ & \text { CODE } \end{aligned}$ | NVP LEVEL 1 |  | nvp maintenance and warranty upgrade net price |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | $\begin{gathered} \text { LP MNT } \\ \text { ANNUAL } \\ \text { (PREMIUM) } \\ \hline \end{gathered}$ | LP MNT ANNUAL (STANDARD) | LP MNT <br> ANNUAL <br> (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | Renewal |
| 5 | X410-SATA-S116 | X410-210T+1.6T SSD/128G/2x10GE 2x1GE | \$295,466.00 | Is | 25\% | \$221,599.50 | \$32,501.26 | \$26,591.94 | \$0.00 | \$0.00 | \$0.00 | \$32,501.26 |
| 5 | X410-SATA-S117 | $\times 410-140 T+400 \mathrm{G} \mathrm{SSD} / 64 \mathrm{G} / 2 \times 10 \mathrm{EE} 2 \times 1 \mathrm{GE}$ | \$177,952.00 | Is | 25\% | \$133,464.00 | \$19,574.72 | \$16,015.68 | \$0.00 | \$0.00 | \$0.00 | \$19,574.72 |
| 5 | X410-SATA-S118 | $\times 410-105 \mathrm{~T}+1.6 \mathrm{TSSD} / 32 \mathrm{G} / 2 \times 10 \mathrm{GE} 2 \times 1 \mathrm{GE}$ | \$166,781.00 | Is | 25\% | \$125,085.75 | \$18,345.91 | \$15,010.29 | \$0.00 | \$0.00 | \$0.00 | \$18,345.91 |
| 5 | $\times 410$-SATA-S119 | $\times 410-105 T+1.6 T$ SSD/64G/2x10GE $2 \times 1 \mathrm{GE}$ | \$169,911.00 | Is | 25\% | \$127,433.25 | \$18,690.21 | \$15,291.99 | \$0.00 | \$0.00 | \$0.00 | \$18,690.21 |
| 5 | X410-SATA-S12 | $\times 410-136 \mathrm{~T}+1.6 \mathrm{~T} \mathrm{SSD} / 128 \mathrm{G} / 2 \times 10 \mathrm{GE}+2 \times 1 \mathrm{GE}$ | \$202,744.00 | Is | 25\% | \$152,058.00 | \$22,301.84 | \$18,246.96 | \$0.00 | \$0.00 | \$0.00 | \$22,301.84 |
| 5 | $\times 410$-SATA-S 120 | $\times 410-105 T+1.6 \mathrm{~T} \mathrm{SSD} / 128 \mathrm{G} / 2 \times 10 \mathrm{GE} 2 \times 1 \mathrm{GE}$ | \$175,896.00 | Is | 25\% | \$131,922.00 | \$19,348.56 | \$15,830.64 | \$0.00 | \$0.00 | \$0.00 | \$19,348.56 |
| 5 | X410-SATA-S $120-\mathrm{HO}$ | X410-105T+1.6T SSD/128G/2x10GE 2x1GE/HO | \$82,977.00 | Is | 25\% | \$62,232.75 | \$9,127.47 | \$7,467.93 | \$0.00 | \$0.00 | \$0.00 | \$9,127.47 |
| 5 | X410-SATA-S121 | $\times 410-105 T+1.6 \mathrm{TSSD} / 2566 / 2 \times 10 \mathrm{GE} 2 \times 1 \mathrm{CE}$ | \$189,574.00 | Is | 25\% | \$142,180.50 | \$20,853.14 | \$17,061.66 | \$0.00 | \$0.00 | \$0.00 | \$20,853.14 |
| 5 | X410-SATA-S121-HO | $\times 410-105 \mathrm{~T}+1.6 \mathrm{TSSD} / 256 \mathrm{G} / 2 \times 10 \mathrm{GE} 2 \times 1 \mathrm{GE} / \mathrm{HO}$ | \$90,249.00 | Is | 25\% | \$67,686.75 | \$9,927.39 | \$8,122.41 | \$0.00 | \$0.00 | \$0.00 | \$9,927.39 |
| 5 | x410-SATA-S122 | $\times 410-102 \mathrm{~T}+3.2 \mathrm{TSSD} / 32 \mathrm{G} / 2 \times 10 \mathrm{GE} 2 \times 1 \mathrm{GE}$ | \$206,199.00 | Is | 25\% | \$154,649.25 | \$22,681.89 | \$18,557.91 | \$0.00 | \$0.00 | \$0.00 | \$22,681.89 |
| 5 | $\times 410$-SATA-S 123 | $\times 410-102 T+3.2 T$ SSD/64G/2x10GE $2 \times 1 \mathrm{GE}$ | \$209,329.00 | Is | 25\% | \$156,996.75 | \$23,026.19 | \$18,839.61 | \$0.00 | \$0.00 | \$0.00 | \$23,026.19 |
| 5 | X410-SATA-S124 | X410-102T+3.2T SSD/128G/2x10GE $2 \times 1$ GE | \$215,314.00 | Is | 25\% | \$161,485.50 | \$23,684.54 | \$19,378.26 | \$0.00 | \$0.00 | \$0.00 | \$23,684.54 |
| 5 | $\times 410$-SATA-S 124 -HO | $\times 410-102 \mathrm{~T}+3.2 \mathrm{~T} \mathrm{SSD} / 128 \mathrm{G} / 2 \times 10 \mathrm{GE} 2 \times 1$ GE/HO | \$105,482.00 | Is | 25\% | \$79,111.50 | \$11,603.02 | \$9,493.38 | \$0.00 | \$0.00 | \$0.00 | \$11,603.02 |
| 5 | X410-SATA-S125 | $\times 410-102 \mathrm{~T}+3.2 \mathrm{~T}$ TSDI/256G/2x10GE $2 \times 1 \mathrm{GE}$ | \$228,991.00 | Is | 25\% | \$171,743.25 | \$25,189.01 | \$20,609.19 | \$0.00 | \$0.00 | \$0.00 | \$25,189.01 |
| 5 | X410-SATA-S125-HO | X410-102T+3.2T SSD/256G/2x10GE $2 \times 1$ GE/HO | \$113,449.00 | Is | 25\% | \$85,086.75 | \$12,479.39 | \$10,210.41 | \$0.00 | \$0.00 | \$0.00 | \$12,479.39 |
| 5 | X410-SATA-S126 | $\times 410-99 \mathrm{~T}+4.8 \mathrm{~T}$ SSD/32G/2×10GE $2 \times 1 \mathrm{GE}$ | \$245,766.00 | Is | 25\% | \$184,324.50 | \$27,034.26 | \$22,118.94 | \$0.00 | \$0.00 | \$0.00 | \$27,034.26 |
| 5 | $\times 410$-SATA-S 127 | $\times 410-99 \mathrm{~T}+4.8 \mathrm{~T}$ SSD/64G/2×10GE $2 \times 1 \mathrm{GE}$ | \$248,896.00 | Is | 25\% | \$186,672.00 | \$27,378.56 | \$22,400.64 | \$0.00 | \$0.00 | \$0.00 | \$27,378.56 |
| 5 | X410-SATA-S128 | X410-99T $+4.8 \mathrm{TSSD} / 128 \mathrm{G} / 2 \times 10 \mathrm{GE} 2 \times 1 \mathrm{GE}$ | \$254,881.00 | Is | 25\% | \$191,160.75 | \$28,036.91 | \$22,939.29 | \$0.00 | \$0.00 | \$0.00 | \$28,036.91 |
| 5 | X410-SATA-S128-HO | X410-99T $+4.8 \mathrm{TSSD} / 128 \mathrm{G} / 2 \times 10 \mathrm{GE} 2 \times 1 \mathrm{GE} / \mathrm{HO}$ | \$128,689.00 | Is | 25\% | \$96,516.75 | \$14,155.79 | \$11,582.01 | \$0.00 | \$0.00 | \$0.00 | \$14,155.79 |
| 5 | $\times 410$-SATA-S129 | $\times 410-99 \mathrm{~T}+4.8 \mathrm{~T}$ SSD/256G/2x10GE 2x1GE | \$288,559.00 | Is | 25\% | \$201,419.25 | \$29,541.49 | \$24,170.31 | \$0.00 | \$0.00 | \$0.00 | \$29,541.49 |
| 5 | X410-SATA-S129-HO | X410-99T+4.8T SSD/256G/2x10GE 2x1GE/HO | \$137,229.00 | Is | 25\% | \$102,921.75 | \$15,095.19 | \$12,350.61 | \$0.00 | \$0.00 | \$0.00 | \$15,095.19 |
| 5 | ${ }^{\text {X410-SATA-S }} 12$-HO | X410-136T+1.6T SSD/128G/2x10GE $2 \times 1$ CE/HO | \$98,075.00 | Is | 25\% | \$73,556.25 | \$10,788.25 | \$8,826.75 | \$0.00 | \$0.00 | \$0.00 | \$10,788.25 |
| 5 | x410-SATA-S13 | $\times 410-136 \mathrm{~T}+1.6 \mathrm{~TB} \mathrm{SSD}, 256 \mathrm{G} / 2 \times 10 \mathrm{GE}+2 \times 1 \mathrm{GE}$ | \$217,282.00 | Is | 25\% | \$162,961.50 | \$23,901.02 | \$19,555.38 | \$0.00 | \$0.00 | \$0.00 | \$23,901.02 |
| 5 | X410-SATA-S130 | $\times 410-96 T+6.4 T \mathrm{TSD} / 32 \mathrm{C} / 2 \times 10 \mathrm{GE} 2 \times 1 \mathrm{GE}$ | \$284,408.00 | Is | 25\% | \$213,306.00 | \$31,284.88 | \$25,596.72 | \$0.00 | \$0.00 | \$0.00 | \$31,284.88 |
| 5 | $\times 410$ SATA-S 131 | $\times 410-96 T+6.4 T \mathrm{TSD} / 64 \mathrm{G} / 2 \times 10 \mathrm{GE} 2 \times 1 \mathrm{GE}$ | \$287,857.00 | Is | 25\% | \$215,892.75 | \$31,664.27 | \$25,907.13 | \$0.00 | \$0.00 | \$0.00 | \$31,664.27 |
| 5 | $\times 411$-SATA-S 3132 | $\times 410-96 T+6.4$ S SSDI $128 \mathrm{G} / 2 \times 10 \mathrm{CE} 2 \times 1 \mathrm{CE}$ | \$295,592.00 | Is | 25\% | \$221,694.00 | \$32,515.12 | \$26,603.28 | \$0.00 | \$0.00 | \$0.00 | \$32,515.12 |
| 5 | X410-SATA-S133 | $\times 410-96 \mathrm{~T}+6.4 \mathrm{~T} \mathrm{SSD} / 256 \mathrm{G} / 2 \times 10 \mathrm{GE} 2 \times 1 \mathrm{GE}$ | \$313,084.00 | Is | 25\% | \$234,813.00 | \$34,439.24 | \$28,177.56 | \$0.00 | \$0.00 | \$0.00 | \$34,439.24 |
| 5 | $\times 410$-SATA-S134 | $\times 410-90 T+9.6 \mathrm{~T}$ SSDI/326/2x10GE $2 \times 1 \mathrm{GE}$ | \$379,737.00 | Is | 25\% | \$284,802.75 | \$41,771.07 | \$34,176.33 | \$0.00 | \$0.00 | \$0.00 | \$41,771.07 |
| 5 | $\times 410$-SATA-S 135 | $\times 410-90 \mathrm{~T}+9.6 \mathrm{~T}$ SSD/64G/2x10GE $2 \times 1 \mathrm{GE}$ | \$383,496.00 | Is | 25\% | \$287,622.00 | \$42,184.56 | \$34,514.64 | \$0.00 | \$0.00 | \$0.00 | \$42,184.56 |
| 5 | X410-SATA-S136 | $\times 410-90 \mathrm{~T}+9.6 \mathrm{~T} \mathrm{SSD} / 128 \mathrm{G} / 2 \times 10 \mathrm{GE} 2 \times 1 \mathrm{GE}$ | \$391,927.00 | Is | 25\% | \$293,945.25 | \$43,111.97 | \$35,273.43 | \$0.00 | \$0.00 | \$0.00 | \$43,111.97 |
| 5 | $\times 410$-SATA-S137 | $\times 410-90 \mathrm{~T}+9.6 \mathrm{~T} \mathrm{SSD} / 256 \mathrm{G} / 2 \times 10 \mathrm{GE} 2 \times 1 \mathrm{GE}$ | \$410,992.00 | Is | 25\% | \$308,244.00 | \$45,209.12 | \$36,989.28 | \$0.00 | \$0.00 | \$0.00 | \$45,209.12 |
| 5 | X410-SATA-S138 | $\times 410-35 \mathrm{~T}+1.6 \mathrm{~T} \mathrm{SSD} / 32 \mathrm{G} / 2 \times 10 \mathrm{GE} 2 \times 1 \mathrm{GE}$ | \$126,507.00 | Is | 25\% | \$94,880.25 | \$13,915.77 | \$11,385.63 | \$0.00 | \$0.00 | \$0.00 | \$13,915.77 |
| 5 | X410-SATA-S139 | X410-35T+1.6T SSD/ $64 \mathrm{GG} / 2 \times 10 \mathrm{CEE} 2 \times 1$ CE | \$129,483.00 | Is | 25\% | \$977.112.25 | \$144,243.13 | \$11,653.47 | \$0.00 | \$0.00 | \$0.00 | \$14,243.13 |
| 5 | $\times 410$-SATA-S $13-\mathrm{HO}$ | X410-136T+1.6T SSD/256G/2x10GE $2 \times 1$ CE/HO | \$105,522.00 | Is | 25\% | \$79,141.50 | \$11,607.42 | \$9,406.98 | \$0.00 | \$0.00 | \$0.00 | \$11,607.42 |
| 5 | $\times 410$-SATA-S14 | $\times 410-128 T+3.2 \mathrm{TSSD} / 32 \mathrm{G} / 2 \times 10 \mathrm{GE}+2 \times 1 \mathrm{CE}$ | \$234,024.00 | Is | 25\% | \$175,518.00 | \$25,742.64 | \$21,062.16 | \$0.00 | \$0.00 | \$0.00 | \$25,742.64 |
| 5 | X410-SATA-S140 | $\times 410-35 \mathrm{~T}+1.6 \mathrm{TSSD} / 128 \mathrm{GG} / 2 \times 10 \mathrm{GE} 2 \times 1 \mathrm{TE}$ | \$135,173.00 | Is | 25\% | \$101,379.75 | \$14,869.03 | \$12,165.57 | \$0.00 | \$0.00 | \$0.00 | \$14,869.03 |
| 5 | X410-SATA-S141 | X410-35T+1.6T SSD/256G/2x10GE $2 \times 1$ GE | \$148,176.00 | Is | 25\% | \$111,132.00 | \$16,299.36 | \$13,335.84 | \$0.00 | \$0.00 | \$0.00 | \$16,299.36 |
| 5 | X410-SATA-S141-HO <br> X410-SATA-S142 | $\times 410-35 \mathrm{~T}+1.6 \mathrm{~T}$ SSD $/ 256 \mathrm{G} / 2 \times 10 \mathrm{GE} 2 \times 1 \mathrm{GE} /$ HO X410-34T+3.2T SSD/32G/2x10GE 2x1GE | $\$ 74.567 .00$ $\$ 166.149 .00$ | Is | 25\% | $\begin{array}{r} \$ 55,925.25 \\ \$ 124.611 .75 \end{array}$ | $\$ 8,202.37$ $\$ 18,276.39$ | $\begin{array}{r} \$ 6,711.03 \\ \$ 14,953.41 \end{array}$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\begin{array}{r} \$ 8,202.37 \\ \$ 18.276 .39 \end{array}$ |
| 5 5 | X410-SATA-S142 <br> X410-SATA-S143 | $\times 410-34 T+3.2 T ~ S S D D / 32 G / 2 \times 10 G E ~ 2 \times 1 G E ~$ $\times 410-34 T+3.2 T S S D / 64 G / 2 \times 10 G E 2 \times 1 G E$ | \$166,149.00 $\mathbf{\$ 1 6 9 , 1 2 5 . 0 0}$ | IS is | 25\% | \$124,611.75 | \$ ${ }_{\text {\$18,276.39 }} \mathbf{1 8 , 6 0 3} \mathbf{7}$ | \$ ${ }_{\text {\$14,933.41 }} \mathbf{1 5 , 2 2 1 . 2 5}$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$18,276.39 $\$ 18,603$ |
| 5 | X410-SATA-S144 | $\times 410-34 \mathrm{~T}+3.2 \mathrm{~T} \mathrm{SSD} / 128 \mathrm{G} / 2 \times 10 \mathrm{GE} 2 \times 1 \mathrm{GE}$ | \$174,814.00 | Is | 25\% | \$131,110.50 | \$19,229.54 | \$15,733.26 | \$0.00 | \$0.00 | \$0.00 | \$19,229.54 |
| 5 | X410-SATA-S144-HO | $\times 410-34 \mathrm{~T}+3.2 \mathrm{~T}$ SSDD/128G/2x10GE $2 \times 1$ GE | \$90, 137.00 | Is | 25\% | \$67,602.75 | \$9,915.07 | \$8,112.33 | \$0.00 | \$0.00 | \$0.00 | \$9,915.07 |
| 5 | X410-SATA-S145 | $\times 410-34 \mathrm{~T}+3.2 \mathrm{~T} \mathrm{SSD} / 256 \mathrm{G} / 2 \times 10 \mathrm{GE} 2 \times 1 \mathrm{GE}$ | \$187,818.00 | Is | 25\% | \$140,863.50 | \$20,659.98 | \$16,903.62 | \$0.00 | \$0.00 | \$0.00 | \$20,659.98 |
| 5 | X410-SATA-S146 | $\times 410-102 \mathrm{~T} / 1.6 \mathrm{~T}$ SSD/128G/2x40GE/2x1GE | \$178,020.00 | Is | 25\% | \$133,515.00 | \$19,582.20 | \$16,021.80 | \$0.00 | \$0.00 | \$0.00 | \$19,582.20 |
| 5 | $\times 410$-SATA-S147 | $\times 410-102 \mathrm{~T} / 1.6 \mathrm{~T}$ SSD/256G/2x40GE/2x1GE | \$191,723.00 | Is | 25\% | \$143,792.25 | \$21,089.53 | \$17,255.07 | \$0.00 | \$0.00 | \$0.00 | \$21,089.53 |
| 5 | X410-SATA-S148 | $\times 410-102 \mathrm{~T} / 1.6 \mathrm{TSSD} / 64 \mathrm{GG} / 2 \times 40 \mathrm{GE} / 2 \times 1 \mathrm{GE}$ | \$172,026.00 | Is | 25\% | \$129,019.50 | \$18,922.86 | \$15,482.34 | \$0.00 | \$0.00 | \$0.00 | \$18,922.86 |
| 5 | X410-SATA-S149 |  | \$217,462.00 | Is | 25\% | \$163,096.50 | \$23,920.82 | \$19,571.58 | \$0.00 | \$0.00 | \$0.00 | \$23,920.82 |
| 5 | X410-SATA-S15 | X410-128T+3.2T SSD/64G/2×10GE+2×1GE X410-102T+3.2T SSD $256 \mathrm{G} / 2 \times 40 \mathrm{GE} 2 \times 1 \mathrm{GE}$ | \$237,351.00 | Is | 25\% | \$178,013.25 <br> \$173,370.00 | \$26,108.61 <br> \$25,427. 60 | $\$ 21,361.59$ $\$ 20,804.40$ | $\$ 0.00$ $\$ 0.00$ | $\begin{aligned} & \$ 0.00 \\ & \$ 0.00 \end{aligned}$ | $\$ 0.00$ $\$ 0.00$ | \$26,108.61 |
| 5 5 | X410-SATA-S150 | X410-102T+3.2T SSD/256G/2x40GE $2 \times 1$ GE | \$231,160.00 $\$ 211.470 .00$ | Is | 25\% | \$173,370.00 | \$25,427.60 | \$20,804.40 <br> \$19,032.30 | $\$ 0.00$ $\$ 0.00$ | $\begin{aligned} & \$ 0.00 \\ & \$ 0.00 \end{aligned}$ | $\begin{aligned} & \$ 0.00 \\ & \$ 0.00 \end{aligned}$ | \$25,427.60 |
| 5 | X410-SATA-S152 | $\times 410-105 \mathrm{~T}+1.6 \mathrm{~T}$ SSD/ $128 \mathrm{G} / 2 \times 40 \mathrm{GE} 2 \times 1$ GE | \$177,938.00 | Is | 25\% | \$133,453.50 | \$19,573.18 | \$16,014.42 | \$0.00 | \$0.00 | \$0.00 | $\$ 23,261.70$ $\$ 19,573.18$ |
| 5 | X410-SATA-S153 | $\times 410-105 T+1.6 \mathrm{~T} \mathrm{SSD} / 256 \mathrm{G} / 2 \times 40 \mathrm{GE} 2 \times 1 \mathrm{GE}$ | \$191,645.00 | Is | 25\% | \$143,733.75 | \$21,080.95 | \$17,248.05 | \$0.00 | \$0.00 | \$0.00 | \$21,080.95 |
| 5 | X410-SATA-S154 | $\times 410-105 T+1.6 \mathrm{TSSD} / 64 \mathrm{GG} / 2 \times 40 \mathrm{GE} 2 \times 1 \mathrm{TE}$ | \$171,942.00 | Is | 25\% | \$128,956.50 | \$18,913.62 | \$15,474.78 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 | X410-SATA-S155 | $\times 410-120 \mathrm{~T} / 4.8 \mathrm{PT}$ SSD/ $128 \mathrm{GG} / 2 \times 40 \mathrm{CE} / 2 \times 19 \mathrm{CE}$ | \$287,115.00 | Is | 25\% | \$215,336.25 | \$31,582.65 | \$25,840.35 | \$0.00 | \$0.00 | \$0.00 | \$31,582.65 |
| 5 5 | X410-SATA-S156 | X410-120T/4.8T SSD/256G/2x40GE/2x1GE | \$301,659.00 | Is | 25\% | \$226,244.25 | $\$ 33,182.49$ $\$ 308828$ | \$27,149.31 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$33,182.49 |
| 5 5 | X410-SATA-S157 X410-SATA-S158 | $\times 410-120 T / 4.8 T$ SSD/64G/2x40GE/2x1GE $\times 410-120 T+2.4 T$ SSD/128/2x40GE $2 \times 1 G E$ | \$280,753.00 $\$ 223,702.00$ | Is is | 25\% | \$210,564.75 | ${ }_{\$ 24,607.22}^{\$ 3,882.83}$ | ${ }_{\text {\$20,26].77 }}^{\$ 20,133.18}$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$30,882.83 |
| 5 | X410-SATA-S159 | $\times 410-120 \mathrm{~T}+2.4 \mathrm{TSSD} / 256 / 2 \times 40 \mathrm{GE} 2 \times 1 \mathrm{GE}$ | \$238,972.00 | Is | 25\% | \$179,229.00 | \$26,286.92 | \$21,507.48 | \$0.00 | \$0.00 | \$0.00 | \$26,286.92 |
| 5 | X410-SATA-S16 | $\times 410-128 \mathrm{~T}+3.2 \mathrm{TSSD}$ S $128 \mathrm{G} / 2 \times 10 \mathrm{GE}+2 \times 1 \mathrm{GE}$ | \$243,712.00 | Is | 25\% | \$182,784.00 | \$26,808.32 | \$21,934.08 | \$0.00 | \$0.00 | \$0.00 | \$26,808.32 |
| 5 | $\times 410$-SATA-S160 | $\times 410-120 \mathrm{~T}+2.4 \mathrm{TSSD} / 64 \mathrm{G} / 2 \times 40 \mathrm{GE} 2 \times 1 \mathrm{GE}$ | \$213,394.00 | Is | 25\% | \$160,045.50 | \$23,473.34 | \$19,205.46 | \$0.00 | \$0.00 | \$0.00 | \$23,473.34 |
| 5 | X410-SATA-S161 | $\times 410-120 T+9.6 \mathrm{TSSD} / 128 \mathrm{G} / 2 \times 40 \mathrm{GE} 2 \times 1 \mathrm{GE}$ | \$421,405.00 | Is | 25\% | \$316,053.75 | \$46,354.55 | \$37,926.45 | \$0.00 | \$0.00 | \$0.00 | \$46,354.55 |
| 5 | $\times 410$-SATA-S162 | $\times 410-120 \mathrm{~T}+9.6 \mathrm{~T} \mathrm{SSD} / 256 \mathrm{G} / 2 \times 40 \mathrm{GE} 2 \times 1 \mathrm{GE}$ | \$441,534.00 | Is | 25\% | \$331,150.50 | \$48,568.74 | \$39,738.06 | \$0.00 | \$0.00 | \$0.00 | \$48,568.74 |
| 5 | $\times 410$-SATA-S163 | $\times 410-120 \mathrm{~T}+9.6 \mathrm{TSSD} / 64 \mathrm{G} / 2 \times 40 \mathrm{GE} 2 \times 1 \mathrm{GE}$ | \$412,513.00 | Is | 25\% | \$309,384.75 | \$45,376.43 | \$37,126.17 | \$0.00 | \$0.00 | \$0.00 | \$45,376.43 |
| 5 | X410-SATA-S164 | $\times 410-128 T / 3.2 \mathrm{~T}$ SSD $/ 128 \mathrm{GG} / 2 \times 40 \mathrm{CE} / 2 \times 1$ CEE | \$246,188.00 | Is | 25\% | \$184,641.00 | \$27,080.68 | \$22,156.92 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 5 | X410-SATA-S165 $\times 410$ SATA-S166 | X410-128T/3.2T SSD/256G/2×40GE/2×1GE X410-128T/3.2T SSD/64G/2x40GE/2x1GE | $\$ 260,737.00$ $\$ 239.824 .00$ | Is | 25\% | $\$ 195,552.75$ | $\$ 28,681.07$ $\$ 26,380.64$ | \$23,466.33 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 28,681.07$ $\$ 26.380 .64$ |
| 5 | X410-SATA-S166 $\times 410-S A T A-S 167$ |  | \$239,824.00 $\$ 330,750.00$ | Is is | 25\% | \$179,868.00 | \$26,380.64 $\$ 36,382.50$ | \$ ${ }^{\text {\$21,584.16 }}$ | \$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 | \$ $\$ 36,3828.50$ |
| 5 | X410-SATA-S168 | $\times 410-128 T+6.4 \mathrm{TSSD} / 256 \mathrm{G} / 2 \times 40 \mathrm{GE} 2 \times 1 \mathrm{GE}$ | \$349,846.00 | Is | 25\% | \$262,384.50 | \$38,483.06 | \$31,486.14 | \$0.00 | \$0.00 | \$0.00 | \$38,483.06 |
| 5 | X410-SATA-S169 | $\times 410-128 \mathrm{~T}+6.4 \mathrm{TSSD} / 64 \mathrm{GG} / 2 \times 40 \mathrm{GE} 2 \times 1 \mathrm{GE}$ | \$322,313.00 | Is | 25\% | \$241,734.75 | \$35,454.43 | \$29,008.17 | \$0.00 | \$0.00 | \$0.00 | \$35,454.43 |
| 5 | $\times 410$-SATA-S16-HO | -410-128T+3.2T SSD/128G/2x10GE $2 \times 1$ CE/HO | \$123,343.00 | Is | 25\% | \$92,507.25 | \$13,567.73 | \$11,100.87 | \$0.00 | \$0.00 | \$0.00 | \$13,567.73 |
| 5 | X410-SATA-S17 | $\times 410-128 \mathrm{~T}+3.2 \mathrm{~T}$ SSSD/256G/2x10GE $+2 \times 1$ GE | \$258,250.00 | Is | 25\% | \$193,687.50 | \$28,407.50 | \$23,242.50 | \$0.00 | \$0.00 | \$0.00 | \$28,407.50 |
| 5 5 |  |  |  | IS | 25\% |  |  |  | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |  |  |
| 5 | X410-SATA-S171 X410-SATA-S172 | X410-132T/2.4T SSD/256G/2×40GE/2×1GE X410-132T/2.4T SSD/64G/2x40GE/2x1GE | \$256,362.00 $\$ 234,057.00$ | IS is | 25\% | $\$ 192,271.50$ $\$ 175,542.75$ | \$28,199.82 $\$ 25,746.27$ | \$ ${ }_{\text {\$23,072.58 }} \mathbf{\$ 2 1 , 0 6 5 . 1 3}$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$28,199.82 $\$ 25,746.27$ |
| 5 | X410-SATA-S173 | $\times 410-132 \mathrm{~T}+4.8 \mathrm{STSD} / 128 \mathrm{G} / 2 \times 40 \mathrm{GE} 2 \times 1 \mathrm{GE}$ | \$287,115.00 | Is | 25\% | \$215,336.25 | \$31,582.65 | \$25,840.35 | \$0.00 | \$0.00 | \$0.00 | \$31,582.65 |
| 5 | $\times 410$-SATA-S174 | $\times 410-132 \mathrm{~T}+4.8 \mathrm{TTSD} / 256 \mathrm{G} / 2 \times 40 \mathrm{GE} 2 \times 1 \mathrm{GE}$ | \$301,659.00 | Is | 25\% | \$226,244.25 | \$33,182.49 | \$27,149.31 | \$0.00 | \$0.00 | \$0.00 | \$33,182.49 |
| 5 | $\times 410$-SATA-S175 | $\times 410-132 \mathrm{~T}+4.8 \mathrm{STSD} / 64 \mathrm{G} / 2 \times 40 \mathrm{GE} 2 \times 1 \mathrm{GE}$ | \$280,753.00 | Is | 25\% | \$210,564.75 | \$30,882.83 | \$25,267.77 | \$0.00 | \$0.00 | \$0.00 | \$30,882.83 |
| 5 | $\times 410$-SATA-S176 | $\times 410-136 T / 1.6 T$ SSD, $2566 / 2 \times 40 G E / 2 \times 1$ GE | \$29,690.00 | Is | 25\% | \$164,767.50 | \$24,165.90 | \$19,772.10 | \$0.00 | \$0.00 | \$0.00 | \$24,165.90 |
| 5 5 | X410-SATA-S177 X410-SATA-S178 | X410-136T/1.6T SSD/128G/2x40GE/2x1GE $\times 410-136 T / 1.6 \mathrm{~T}$ SSD/64G/2x40GE/2x1GE | \$205, 134.00 $\$ 198,768.00$ | IS is | 25\% | \$153,850.50 $\$ 149,076.00$ | \$22,564.74 $\$ 21,864.48$ | $\$ 18,462.06$ $\$ 17,889.12$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | ${ }_{\text {\$22, }} \mathbf{\$ 2 6 6 4 . 7 4}$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |



| BAND | sku | dESCRIPTION | $\begin{gathered} \text { EMC } \\ \text { LIST PRICE USD } \end{gathered}$ | $\begin{aligned} & \text { CATEGORY } \\ & \text { CODE } \end{aligned}$ | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | $\begin{gathered} \text { LP MNT } \\ \text { ANNUAL } \\ \text { (PREMIUM) } \end{gathered}$ | LP MNT ANNUAL (STANDARD) | $\begin{aligned} & \text { LPMNT } \\ & \text { ANNUAL } \\ & \text { (BASIC) } \end{aligned}$ | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | Renewal |
| 5 | X410-SATA-S248 | X410-99T+2.4T SSD/128G/2x40GE 2x1GE | \$197,994.00 | Is | 25\% | \$148,345.50 | \$21,757.34 | \$17,801.46 | \$0.00 | \$0.00 | \$0.00 | \$21,757.34 |
| 5 | X410-SATA-S249 | X410-99T+2.4T SSD/256G/2x40GE 2x1GE | \$211,492.00 | IS | 25\% | \$158,619.00 | \$23,264.12 | \$19,034.28 | \$0.00 | \$0.00 | \$0.00 | \$23,264.12 |
| 5 | X410-SATA-S24-HO | $\times 410-36 T / 128 \mathrm{G} / 2 \times 10 \mathrm{GE} 2 \times 1$ GE HO | \$53,568.00 | Is | 25\% | \$40,176.00 | \$5,892.48 | \$4,821.12 | \$0.00 | \$0.00 | \$0.00 | \$5,892.48 |
| 5 | X410-SATA-S25 | $\times 410-36 \mathrm{~T} / 256 \mathrm{G} / 2 \times 10 \mathrm{GE}+2 \times 1 \mathrm{GE}$ | \$108,320.00 | is | 25\% | \$81,240.00 | \$11,915.20 | \$9,748.80 | \$0.00 | \$0.00 | \$0.00 | \$11,915.20 |
| 5 | $\times 410$-SATA-S250 | $\times 410-99 \mathrm{~T}+2.4 \mathrm{~T}$ SSD/64G/2x40GE $2 \times 1 \mathrm{GE}$ | \$191,803.00 | Is | 25\% | \$143,852.25 | \$21,098.33 | \$17,262.27 | \$0.00 | \$0.00 | \$0.00 | \$21,098.33 |
| 5 | X410-SATA-S251 | $\times 410-99 T+4.8$ S SSD/128G/2x40GE $2 \times 1 \mathrm{GE}$ | \$257,123.00 | is | 25\% | \$192,842.25 | \$28,283.53 | \$23,141.07 | \$0.00 | \$0.00 | \$0.00 | \$28,283.53 |
| 5 | X410-SATA-S252 | $\times 410-99 \mathrm{~T}+4.8 \mathrm{~T} \mathrm{SSD} / 256 \mathrm{G} / 2 \times 40 \mathrm{GE} 2 \times 1 \mathrm{GE}$ | \$270,814.00 | Is | 25\% | \$203,110.50 | \$29,789.54 | \$24,373.26 | \$0.00 | \$0.00 | \$0.00 | \$29,789.54 |
| 5 | $\times 410$-SATA-S253 | $\times 410-99 \mathrm{~T}+4.8 \mathrm{~T} \mathrm{SSD} / 64 \mathrm{G} / 2 \times 40 \mathrm{GE} 2 \times 1 \mathrm{GE}$ | \$251,135.00 | Is | 25\% | \$188,351.25 | \$27,624.85 | \$22,602.15 | \$0.00 | \$0.00 | \$0.00 | \$27,624.85 |
| 5 | X410-SATA-S26 | $\times 410-35 \mathrm{~T}+800 \mathrm{G}-\mathrm{SSD} / 32 \mathrm{C} / 2 \times 10 \mathrm{GE}+2 \times 1 \mathrm{CE}$ | \$111,143.00 | Is | 25\% | \$83,357.25 | \$12,225.73 | \$10,002.87 | \$0.00 | \$0.00 | \$0.00 | \$12,225.73 |
| 5 | x410-SATA-S27 | $\times 410-35 \mathrm{~T}+800 \mathrm{G}-\mathrm{SSD} / 64 \mathrm{G} / 2 \times 10 \mathrm{GE}+2 \times 1 \mathrm{GE}$ | \$114,119.00 | Is | 25\% | \$85,589.25 | \$12,553.09 | \$10,270.71 | \$0.00 | \$0.00 | \$0.00 | \$12,553.09 |
| 5 | X410-SATA-S28 | $\times 410-35 \mathrm{~T}+800 \mathrm{G}-\mathrm{SSD} / 128 \mathrm{G} / 2 \times 10 \mathrm{GE}+2 \times 1 \mathrm{GE}$ | \$19,808.00 | Is | 25\% | \$89,856.00 | \$13,178.88 | \$10,782.72 | \$0.00 | \$0.00 | \$0.00 | \$13,178.88 |
| 5 | x410-SATA-S29 | $\times 410-35 \mathrm{~T}+800 \mathrm{G}-\mathrm{sSD} / 256 \mathrm{G} / 2 \times 10 \mathrm{GE}+2 \times 1 \mathrm{GE}$ | \$132,812.00 | Is | 25\% | \$99,609.00 | \$14,609.32 | \$11,953.08 | \$0.00 | \$0.00 | \$0.00 | \$14,609.32 |
| 5 | X410-SATA-S29-HO | $\times 410-35 \mathrm{~T}+800 \mathrm{G}-\mathrm{SSD} / 256 \mathrm{G} / 2 \times 10 \mathrm{GE} 2 \times 1 \mathrm{CE} / \mathrm{HO}$ | \$68,975.00 | Is | 25\% | \$51,731.25 | \$7,587.25 | \$6,207.75 | \$0.00 | \$0.00 | \$0.00 | \$7,587.25 |
| 5 | X410-SATA-S30 | $\times 410-34 \mathrm{~T}+1.6 \mathrm{~T} \mathrm{SSD} / 32 \mathrm{G} / 2 \times 10 \mathrm{GE}+2 \times 1 \mathrm{GE}$ | \$126,507.00 | Is | 25\% | \$94,880.25 | \$13,915.77 | \$11,385.63 | \$0.00 | \$0.00 | \$0.00 | \$13,915.77 |
| 5 | x410-SATA-S31 | $\times 410-34 \mathrm{~T}+1.6 \mathrm{~T} \mathrm{SSD} / 64 \mathrm{G} / 2 \times 10 \mathrm{GE}+2 \times 1 \mathrm{GE}$ | \$129,483.00 | Is | 25\% | \$97,112.25 | \$14,243.13 | \$11,653.47 | \$0.00 | \$0.00 | \$0.00 | \$14,243.13 |
| 5 | X410-SATA-S32 | $\times 410-34 T+1.6 \mathrm{TSSD} / 128 \mathrm{G} / 2 \times 10 \mathrm{GE}+2 \times 1 \mathrm{GE}$ | \$135,173.00 | Is | 25\% | \$101,379.75 | \$14,869.03 | \$12,165.57 | \$0.00 | \$0.00 | \$0.00 | \$14,869.03 |
| 5 | X410-SATA-S32-HO | $\times 410-34 \mathrm{~TB}+1.6 \mathrm{~T} \mathrm{SSD} / 128 \mathrm{G} / 2 \times 10 \mathrm{GE} 2 \times 1$ GE HO | \$71,920.00 | Is | 25\% | \$53,940.00 | \$7,911.20 | \$6,472.80 | \$0.00 | \$0.00 | \$0.00 | \$7,911.20 |
| 5 | X410-SATA-S33 | $\times 410-34 \mathrm{~T}+1.6 \mathrm{~T} \mathrm{SSD} / 256 \mathrm{G} / 2 \times 10 \mathrm{GE}+2 \times 1 \mathrm{CE}$ | \$148,176.00 | Is | 25\% | \$111,132.00 | \$16,299.36 | \$13,335.84 | \$0.00 | \$0.00 | \$0.00 | \$16,299.36 |
| 5 | x410-SATA-S33-HO | $\times 410-34 \mathrm{~T}+1.6 \mathrm{~T} \mathrm{SSD} / 256 \mathrm{G} / 2 \times 10 \mathrm{GE} 2 \times 1 \mathrm{GE} / \mathrm{HO}$ | \$78,144.00 | Is | 25\% | \$58,608.00 | \$8,595.84 | \$7,032.96 | \$0.00 | \$0.00 | \$0.00 | \$8,595.84 |
| 5 | x410-SATA-S34 | $\times 410-1087 / 32 \mathrm{G} / 2 \times 10 \mathrm{GE}+2 \times 1 \mathrm{GE}$ | \$127,645.00 | Is | 25\% | \$95,733.75 | \$14,040.95 | \$11,488.05 | \$0.00 | \$0.00 | \$0.00 | \$14,040.95 |
| 5 | X410-SATA-S35 | $\times 410-1087 / 64 \mathrm{G} / 2 \times 10 \mathrm{GE}+2 \times 1$ GE | \$130,775.00 | Is | 25\% | \$ $\$ 188,081.25$ | \$14,385.25 | \$11,769.75 | \$0.00 | \$0.00 | \$0.00 | \$14,385.25 |
| 5 | X410-SATA-S36 | X410-108T/128G/2x10GE+2x1GE | \$136,760.00 | Is | 25\% | \$102,570.00 | \$15,043.60 | \$12,308.40 | \$0.00 | \$0.00 | \$0.00 | \$15,043.60 |
| 5 | $\times 410-$ SATA-S37 | $\times 410-108 T / 256 \mathrm{G} / 2 \times 10 \mathrm{GE}+2 \times 1 \mathrm{GE}$ | \$150,437.00 | Is | 25\% | \$112,827.75 | \$16,548.07 | \$13,539.33 | \$0.00 | \$0.00 | \$0.00 | \$16,548.07 |
| 5 | X410-SATA-S38 | $\times 410-102 T+1.6 \mathrm{TSSD} / 32 \mathrm{~S} / 2 \times 10 \mathrm{GE}+2 \times 1$ GE | \$166,781.00 | Is | 25\% | \$125,085.75 | \$18,345.91 | \$15,010.29 | \$0.00 | \$0.00 | \$0.00 | \$18,345.91 |
| 5 | X410-SATA-S39 | $\times 410-102 T+1.6 T$ TSD/64G/2x10GE+2×1GE | \$169,911.00 | Is | 25\% | \$127,433.25 | \$18,690.21 | \$15,291.99 | \$0.00 | \$0.00 | \$0.00 | \$18,690.21 |
| 5 | x410-SATA-S40 | $\times 410-102 \mathrm{~T}+1.6 \mathrm{~T}$ SSD/128G/2x10GE $+2 \times 1 \mathrm{GE}$ | \$175,896.00 | Is | 25\% | \$131,922.00 | \$19,348.56 | \$15,830.64 | \$0.00 | \$0.00 | \$0.00 | \$19,348.56 |
| 5 | X410-SATA-S40-HO | $\times 410-102 \mathrm{~T}+1.6 \mathrm{TSSD} / 128 \mathrm{~S} / 2 \times 10 \mathrm{GE} 2 \times 1$ GE/HO | \$83,759.00 | Is | 25\% | \$62,819.25 | \$9,213.49 | \$7,538.31 | \$0.00 | \$0.00 | \$0.00 | \$9,213.49 |
| 5 | x410-SATA-S41 | $\times 410-102 \mathrm{~T}+1.6 \mathrm{~T} \mathrm{SSD} / 256 \mathrm{G} / 2 \times 10 \mathrm{GE}+2 \times 1 \mathrm{GE}$ | \$189,574.00 | Is | 25\% | \$142,180.50 | \$20,853.14 | \$17,061.66 | \$0.00 | \$0.00 | \$0.00 | \$20,853.14 |
| 5 | X410-SATA-S41-HO | $\times 410-102 \mathrm{~T}+1.6 \mathrm{~T}$ SSD/256G/2x10GE $2 \times 1$ GE/HO | \$90,249.00 | Is | 25\% | \$67,686.75 | \$9,927.39 | \$8,122.41 | \$0.00 | \$0.00 | \$0.00 | \$9,927.39 |
| 5 | $\times 410-$ SATA-S42 | $\times 410-99 \mathrm{~T}+2.4 \mathrm{~T}$ SSD/32G/2x10GE+2x1GE | \$186,490.00 | Is | 25\% | \$139,867.50 | \$20,513.90 | \$16,784.10 | \$0.00 | \$0.00 | \$0.00 | \$20,513.90 |
| 5 | x410-SATA-S43 | $\times 410-99 \mathrm{~T}+2.4 \mathrm{~T} \mathrm{SSD} / 64 \mathrm{G} / 2 \times 10 \mathrm{GE}+2 \times 1 \mathrm{GE}$ | \$189,620.00 | Is | 25\% | \$142,215.00 | \$20,858.20 | \$17,065.80 | \$0.00 | \$0.00 | \$0.00 | \$20,858.20 |
| 5 | x410-SATA-S44 | $\times 410-99 T+2.4 \mathrm{~T} \mathrm{SSD} / 128 \mathrm{G} / 2 \times 10 \mathrm{GE}+2 \times 1 \mathrm{CE}$ | \$195,605.00 | Is | 25\% | \$146,703.75 | \$21,516.55 | \$17,604.45 | \$0.00 | \$0.00 | \$0.00 | \$21,516.55 |
| 5 | X410-SATA-S44-HO | X410-99T+2.4T SSD/128G/2x10GE 2x1GE/HO | \$95,209.00 | Is | 25\% | \$71,406.75 | \$10,472.99 | \$8,568.81 | \$0.00 | \$0.00 | \$0.00 | \$10,472.99 |
| 5 | x410-SATA-S45 | $\times 410-99 T+2.4 \mathrm{TSSD} / 256 \mathrm{G} / 2 \times 10 \mathrm{GE}+2 \times 1 \mathrm{CE}$ | \$299,282.00 | Is | 25\% | \$156,961.50 | \$23,021.02 | \$18,835.38 | \$0.00 | \$0.00 | \$0.00 | \$23,021.02 |
| 5 | X410-SATA-S45-HO | $\times 410-99 T+2.4$ S SSD $/ 256 \mathrm{G} / 2 \times 10 \mathrm{OEE} 2 \times 1$ GE/HO | \$101,849.00 | Is | 25\% | \$76,386.75 | \$11,203.39 | \$9,166.41 | \$0.00 | \$0.00 | \$0.00 | $\$ 11,203.39$ |
| 5 | X410-SATA-S46 | $\times 410-96 T+3.2 \mathrm{~T}$ SSD $/ 32 \mathrm{C} / 2 \times 10 \mathrm{GE}+2 \times 1 \mathrm{GE}$ | \$200, 199.00 | Is | 25\% | \$154,649.25 | \$22,681.89 | \$18,557.91 | \$0.00 | \$0.00 | \$0.00 | \$22,681.89 |
| 5 | X410-SATA-S47 X410-SATA-S48 | $\times 410-96 \mathrm{~T}+3.2 \mathrm{~T}$ SSD/64G/2x10GE+2x1GE | \$209,329.00 | Is | 25\% | $\$ 156,996.75$ $\$ 161485.50$ | $\$ 23,026.19$ $\$ 23684.54$ | \$18,839.61 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$23,026.19 |
| $\begin{aligned} & 5 \\ & 5 \end{aligned}$ | $\begin{aligned} & \text { X410-SATA-S48 } \\ & \text { X410-SATA-S49 } \end{aligned}$ |  | \$215,314.00 | IS is | 25\% | \$161,485.50 | \$23,684.54 | \$19,378.26 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$23,684.54 $\$ 25,189.01$ |
| 5 | x410-SATA-S50 | $\times 410-132 \mathrm{~T} / 2.4 \mathrm{~T} \mathrm{SSD} / 128 \mathrm{C} / 2 \times 10 \mathrm{GE} / 2 \times 1 \mathrm{TE}$ | \$238,243.00 | Is | 25\% | \$178,682.25 | \$26,206.73 | \$21,441.87 | \$0.00 | \$0.00 | \$0.00 | \$26,206.73 |
| 5 | X410-SATA-S50-HO | $\times 410-132 \mathrm{~T}+2.4 \mathrm{TSSD} / 128 \mathrm{G} / 2 \times 10 \mathrm{GE} 2 \times 1 \mathrm{TE} / \mathrm{HO}$ | \$110,698.00 | Is | 25\% | \$83,023.50 | \$12,176.78 | \$9,962.82 | \$0.00 | \$0.00 | \$0.00 | \$12,176.78 |
| 5 | X410-SATA-S51 | $\times 410-132 \mathrm{~T} / 2.4 \mathrm{~T}$ SSD $/ 256 \mathrm{G} / 2 \times 10 \mathrm{CE} / 2 \times 1 \mathrm{TGE}$ | \$25,746.00 | Is | 25\% | \$190,309.50 | \$27,912.06 | \$22,837.14 | \$0.00 | \$0.00 | \$0.00 | \$27,912.06 |
| 5 | X410-SATA-S51-HO | $\times 410-132 \mathrm{~T}+2.4 \mathrm{~T}$ SSD/256G/2x10GE $2 \times 1 \mathrm{CE} / \mathrm{HO}$ | \$118,282.00 | Is | 25\% | \$888,711.50 | \$13,011.02 | \$10,645.38 | \$0.00 | \$0.00 | \$0.00 | \$13,011.02 |
| 5 5 | X410-SATA-S52 <br> -410-SATA-S53 | X410-132T/2.4T SSD/32G/2×10GE/2×1GE X410-132T/2.4T SSD/64G/2×10GE/2×1GE | \$227,912.00 | Is | 25\% | \$170,934.00 $\$ 173,595.00$ | $\begin{aligned} & \$ 25,070.32 \\ & \$ 25460.60 \end{aligned}$ | \$20,512.08 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 25,070.32$ $\$ 25,460.60$ |
| 5 | X410-SATA-S54 | $\times 410-60 T / 4.8 \mathrm{TSSD} / 128 \mathrm{G} / 2 \times 10 \mathrm{GE} / 2 \times 1 \mathrm{CE}$ | \$242,567.00 | is | 25\% | \$181,925.25 | \$25,4682.37 | \$21,831.03 | \$0.00 | \$0.00 | \$0.00 | \$256,462.37 |
| 5 | X410-SATA-S55 | $\times 410-60 \mathrm{~T} / 4.8 \mathrm{TSSD} / 256 \mathrm{G} / 2 \times 10 \mathrm{GE} / 2 \times 1 \mathrm{GE}$ | \$256,324.00 | Is | 25\% | \$192,243.00 | \$28,195.64 | \$23,069.16 | \$0.00 | \$0.00 | \$0.00 | \$28,195.64 |
| 5 | x410-SATA-S56 | $\times 410-60 \mathrm{~T} / 4.8 \mathrm{~T} \mathrm{SSD} / 32 \mathrm{G} / 2 \times 10 \mathrm{GE} / 2 \times 1 \mathrm{GE}$ | \$233,399.00 | Is | 25\% | \$175,049.25 | \$25,673.89 | \$21,005.91 | \$0.00 | \$0.00 | \$0.00 | \$25,673.89 |
| 5 | X410-SATA-S57 | $\times 410-607 / 4.8 \mathrm{ST}$ SSD/ $64 \mathrm{G} / 2 \times 10 \mathrm{GE} / 2 \times 1 \mathrm{CE}$ | \$236,547.00 | Is | 25\% | \$177,410.25 | \$26,020.17 | \$21,289.23 | \$0.00 | \$0.00 | \$0.00 | \$26,020.17 |
| 5 | X410-SATA-S58 | $\times 410-64 T / 3.2 T \mathrm{SSD} / 256 \mathrm{G} / 2 \times 10 \mathrm{GE} / 2 \times 1 \mathrm{GE}$ | \$212,392.00 | Is | 25\% | \$159,294.00 | \$23,363.12 | \$19,115.28 | \$0.00 | \$0.00 | \$0.00 | \$23,363.12 |
| 5 5 | X410-SATA-S58-HO | $\times 410-64 \mathrm{~T}+3.2 \mathrm{~T} \mathrm{SSD} / 256 \mathrm{G} / 2 \times 10 \mathrm{GE} 2 \times 1 \mathrm{GE} / \mathrm{HO}$ | $\$ 104,223.00$ | is | 25\% | \$78,167.25 | $\$ 11,464.53$ $\$ 18970.49$ | \$9,380.07 | $\begin{aligned} & \$ 0.00 \\ & \$ 0.00 \end{aligned}$ | $\$ 0.00$ | $\begin{aligned} & \$ 0.00 \\ & \$ 000 \end{aligned}$ | \$11,464.53 |
| 5 | X410-SATA-S59-H0 | $\times 410-68 T / 1.6 \mathrm{~T}$ SSD/256G/2x10GE/2x1GE $\times 410-68 \mathrm{~T}+1.6 \mathrm{~T}$ SSD $/ 256 \mathrm{G} / 2 \times 10 \mathrm{GE} 2 \times 1 \mathrm{GE} / \mathrm{HO}$ | \$172,459.00 $\$ 81,023.00$ | IS is | 25\% | \$129,344.25 $\$ 60,767.25$ | $\$ 18,970.49$ $\$ 8,912.53$ | \$15,521.31 $\$ 7,292.07$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 18,970.49$ $\$ 8,912.53$ |
| 5 | x410-SATA-S60 | $\times 410-70 \mathrm{~T} / 800 \mathrm{GSSD} / 256 \mathrm{G} / 2 \times 10 \mathrm{GE} / 2 \times 1 \mathrm{GE}$ | \$152,464.00 | Is | 25\% | \$114,348.00 | \$16,771.04 | \$13,721.76 | \$0.00 | \$0.00 | \$0.00 | \$16,771.04 |
| 5 | X410-SATA-S60-HO | $\times 410-70 \mathrm{~T}+800 \mathrm{G} \mathrm{SSD} / 256 \mathrm{G} / 2 \times 10 \mathrm{GE} 2 \times 1 \mathrm{GE} / \mathrm{HO}$ | \$71,939.00 | Is | 25\% | \$53,954.25 | \$7,913.29 | \$6,474.51 | \$0.00 | \$0.00 | \$0.00 | \$7,913.29 |
| 5 | x410-SATA-S61 | $\times 410-32 \mathrm{~T}+3.2 \mathrm{~T} \mathrm{SSD} / 128 / 2 \times 10 \mathrm{GE} 2 \times 1 \mathrm{GE}$ | \$174,814.00 | Is | 25\% | \$131,110.50 | \$19,229.54 | \$15,733.26 | \$0.00 | \$0.00 | \$0.00 | \$19,229.54 |
| 5 | x410-SATA-S62 | $\times 410-32 \mathrm{~T}+3.2 \mathrm{~T} \mathrm{SSD} / 256 / 2 \times 10 \mathrm{GE} 2 \times 1 \mathrm{GE}$ | \$187,818.00 | Is | 25\% | \$140,863.50 | \$20,659.98 | \$16,903.62 | \$0.00 | \$0.00 | \$0.00 | \$20,659.98 |
| 5 | x410-SATA-S63 | $\times 410-32 \mathrm{~T}+3.2 \mathrm{~T} \mathrm{SSD} / 32 \mathrm{G} / 2 \times 10 \mathrm{GE} 2 \times 1 \mathrm{GE}$ | \$166,149.00 | Is | 25\% | \$124,611.75 | \$18,276.39 | \$14,953.41 | \$0.00 | \$0.00 | \$0.00 | \$18,276.39 |
| 5 | X410-SATA-S64 | $\times 410-32 \mathrm{~T}+3.2 \mathrm{~T} \mathrm{SSD} / 64 \mathrm{G} / 2 \times 10 \mathrm{GE} 2 \times 1 \mathrm{GE}$ | \$169,125.00 | Is | 25\% | \$126,843.75 | \$18,603.75 | \$15,221.25 | \$0.00 | \$0.00 | \$0.00 | \$18,603.75 |
| 5 | X410-SATA-S65 | $\times 410-90 \mathrm{~T}+4.8 \mathrm{STSD}$ SSI $128 / 2 \times 10 \mathrm{GE} 2 \times 1 \mathrm{GE}$ | \$254,881.00 | Is | 25\% | \$191,160.75 | \$28,036.91 |  | \$0.00 | \$0.00 | \$0.00 |  |
| 5 | X410-SATA-S66 | $\times 410-90 \mathrm{~T}+4.8 \mathrm{STSD}$ SSD $256 / 2 \times 10 \mathrm{GE} 2 \times 1 \mathrm{GE}$ | \$268,559.00 | Is | 25\% | $\$ 201,419.25$ $\$ 184.324 .50$ | \$29,541.49 $\mathbf{\$ 2 7} \mathbf{0 3 4 . 2 6}$ | \$24,170.31 | \$0.00 | \$0.00 | \$0.00 | \$29,541.49 |
| 5 | X410-SATA-S67 <br> X410-SATA-S68 | $\times 410-90 T+4.8 \mathrm{ST}$ SSD/32G/2x10GE $2 \times 1 \mathrm{GE}$ $\times 410-90 \mathrm{~T}+4.8 \mathrm{TSSD} / 6 \mathrm{G} / 2 \times 10 \mathrm{GE} 2 \times 1 \mathrm{GE}$ | \$245,766.00 $\$ 248896.00$ | is | 25\% | \$184,324.50 $\$ 186.672 .00$ | \$27,034.26 | \$22,118.94 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$27,034.26 |
| 5 | X410-SATA-S69 | $\times 410-34 \mathrm{~T}+800 \mathrm{GSD} / 32 \mathrm{G} / 2 \times 10 \mathrm{GE} / 2 \times 1 \mathrm{GE}$ | \$110,143.00 | Is | 25\% | \$82,607.25 | \$12,115.73 | \$ $\$ 9,912.87$ | \$0.00 | \$0.00 | \$0.00 | \$12,115.73 |
| 5 | $\times 410-$ SATA-S70 | $\times 410-34 \mathrm{~T}+800 \mathrm{GSSD} / 64 \mathrm{G} / 2 \times 10 \mathrm{GE} / 2 \times 1 \mathrm{GE}$ | \$112,270.00 | Is | 25\% | \$84,202.50 | \$12,349.70 | \$10,104.30 | \$0.00 | \$0.00 | \$0.00 | \$12,349.70 |
| 5 | X410-SATA-S70-HO | $\times 410-34 \mathrm{~T}+800 \mathrm{GSSD} / 64 \mathrm{GG} / 2 \times 10 \mathrm{GE} 2 \times 1 \mathrm{GE}$ | \$60,397.00 | Is | 25\% | \$45,297.75 | \$6,643.67 | \$5,435.73 | \$0.00 | \$0.00 | \$0.00 | \$6,643.67 |
| 5 | x410-SATA-S71 | $\times 410-34 T+800 \mathrm{GSSD} / 128 \mathrm{G} / 2 \times 10 \mathrm{GE} / 2 \times 1 \mathrm{CE}$ | \$18,808.00 | Is | 25\% | \$89,106.00 | \$13,068.88 | \$10,692.72 | \$0.00 | \$0.00 | \$0.00 | \$13,068.88 |
| 5 | x410-SATA-S72 | $\times 410-34 T+800 \mathrm{SSD} / 256 \mathrm{G} / 2 \times 10 \mathrm{GE} / 2 \times 1 \mathrm{CE}$ | \$131,812.00 | Is | 25\% | \$98,859.00 | \$14,499.32 | \$11,863.08 | \$0.00 | \$0.00 | \$0.00 | \$14,499.32 |
| 5 | x410-SATA-S73 | $\times 410-66 \mathrm{~T}+1.2 \mathrm{~T}$ SSD $/ 32 \mathrm{G} / 2 \times 10 \mathrm{GE} / 2 \times 1 \mathrm{GE}$ | \$145,895.00 | Is | 25\% | \$109,421.25 | \$16,048.45 | \$13,130.55 | \$0.00 | \$0.00 | \$0.00 | \$16,048.45 |
| 5 | x410-SATA-S74 | $\times 410-66 \mathrm{~T}+1.2 \mathrm{~T}$ SSD / $64 \mathrm{GG} / 2 \times 10 \mathrm{GE} / 2 \times 1 \mathrm{GE}$ | \$146,295.00 | Is | 25\% | \$109,721.25 | \$16,092.45 | \$13,166.55 | \$0.00 | \$0.00 | \$0.00 | \$16,092.45 |
| 5 | X410-SATA-S74-HO | $\times 410-66 T+1.2 \mathrm{~T}$ SSD/ $64 \mathrm{G} / 2 \times 10 \mathrm{GE} 2 \times 1 \mathrm{GE}$ | \$67,974.00 | Is | 25\% |  | \$7,477.14 | \$1,117.66 | \$0.00 | \$0.00 | \$0.00 | \$7,477.14 |
| 5 | X410-SATA-S75 X410-SATA-S76 | $\times 410-66 T+1$. 2 T SSD / $128 \mathrm{G} / 2 \times 10 \mathrm{GE} / 2 \times 1 \mathrm{GE}$ | \$156,630.00 | Is | 25\% | \$117,472.50 | $\$ 17,229.30$ $\$ 18.844 .32$ | $\$ 14,096.70$ $\$ 15,418.08$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 17,229.30$ $\$ 18844.32$ |
| 5 | X410-SATA-S76 X410-SATA-S77 | $\times 410-66 T+1.2 \mathrm{TSSD} / 256 \mathrm{G} / 2 \times 10 \mathrm{GE} / 2 \times 1 \mathrm{CE}$ $\times 410-96 \mathrm{~T}+1.6 \mathrm{TSD} / 32 \mathrm{~L} / 2 \times 10 \mathrm{GE} / 2 \times 1 \mathrm{EE}$ | \$171,312.00 $\$ 1696858.00$ | IS is | 25\% | \$128,484.00 | \$18,844.32 | \$ \$15,418.08 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |  |
| 5 | X410-SATA-S78 | $\times 410-96 \mathrm{~T}+1.6 \mathrm{~T} \mathrm{SSD} / 64 \mathrm{G} / 2 \times 10 \mathrm{GE} / 2 \times 1 \mathrm{GE}$ | \$169,898.00 | Is | 25\% | \$127,423.50 | \$18,688.78 | \$15,290.82 | \$0.00 | \$0.00 | \$0.00 | \$18,688.78 |
| 5 | X410-SATA-S79 | $\times 410-96 \mathrm{~T}+1.6 \mathrm{~T} \mathrm{SSD} / 128 \mathrm{G} / 2 \times 10 \mathrm{GE} / 2 \times 1 \mathrm{GE}$ | \$179,899.00 | Is | 25\% | \$134,924.25 | \$19,788.89 | \$16,190.91 | \$0.00 | \$0.00 | \$0.00 | \$19,788.89 |
| 5 | X410-SATA-S79-HO | $\times 410-96 T+1.6 T$ SSD/ $128 / 2 \times 10 \mathrm{GE} 2 \times 1 \mathrm{GE} / \mathrm{HO}$ | \$89,027.00 | Is | 25\% | \$66,770.25 | \$9,792.97 | \$8,012.43 | \$0.00 | \$0.00 | \$0.00 | \$9,792.97 |
| 5 | X410-SATA-S80 | $\times 410-96 T+1.6 \mathrm{SSD} / 256 \mathrm{G} / 2 \times 10 \mathrm{GE} / 2 \times 1 \mathrm{CE}$ | \$194,626.00 | Is | 25\% | \$145,969.50 | \$21,408.86 | \$17,516.34 | \$0.00 | \$0.00 | \$0.00 | \$21,408.86 |
| 5 5 | X410-SATA-S80-HO X410-SATA-S81 | $\times 410-96 T+1.6 T$ SSD/256/2x10GE $2 \times 1$ GE/HO $\times 410-120 T+2.4 \mathrm{TSS} / 32 \mathrm{G} / 2 \times 10 \mathrm{EE} / 2 \times 1 \mathrm{GE}$ | \$95,899.00 $\$ 210,328.00$ | IS Is | 25\% | \$71,924.25 $\$ 157,746.00$ | $\$ 10,548.89$ $\$ 23,136.08$ | \$8,630.91 $\$ 18,929.52$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$10,548.89 $\$ 23,136.08$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |


|  |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| BAND | SKU | DESCRIPTION | EMC LIST PRICE USD | $\begin{aligned} & \text { CATEGORY } \\ & \text { CODE } \end{aligned}$ | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | $\begin{gathered} \text { LP MNT } \\ \text { ANNUAL } \\ \text { (PREMIUM) } \end{gathered}$ | LP MNT ANNUAL (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | RENEWAL |
| 5 | X410-SATA-S82 | X410-120T+2.4T SSD/64G/2x10GE/2x1GE | \$211,039.00 | IS | 25\% | \$158,279.25 | \$23,214.29 | \$18,993.51 | \$0.00 | \$0.00 | \$0.00 | \$23,214.29 |
| 5 | X410-SATA-S83 | X410-120T+2.4T SSD/128G/2x10GE/2x1GE | \$221,298.00 | Is | 25\% | \$156,973.50 | \$24,342.78 | \$19,916.82 | \$0.00 | \$0.00 | \$0.00 | \$24,342.78 |
| 5 | x410-SATA-S84 | $\times 410-120 \mathrm{~T}+2.4 \mathrm{TSSD} / 256 \mathrm{G} / 2 \times 10 \mathrm{GE} / 2 \times 1 \mathrm{GE}$ | \$236,545.00 | Is | 25\% | \$177,408.75 | \$26,019.95 | \$21,289.05 | \$0.00 | \$0.00 | \$0.00 | \$26,019.95 |
| 5 | X410-SATA-S84-HO | X410-120T+2.4T SSD/256/2x10GE 2x1GE/HO | \$129,707.00 | Is | 25\% | \$97,280.25 | \$14,267.77 | \$11,673.63 | \$0.00 | \$0.00 | \$0.00 | \$14,267.77 |
| 5 | x410-SATA-S85 | $\times 410-70 \mathrm{~T}+1.6 \mathrm{~T} \mathrm{SSD} / 64 \mathrm{G} / 2 \times 10 \mathrm{GE} 2 \times 1 \mathrm{GE}$ | \$152,665.00 | Is | 25\% | \$114,498.75 | \$16,793.15 | \$13,739.85 | \$0.00 | \$0.00 | \$0.00 | \$16,793.15 |
| 5 | X410-SATA-S86 | $\times 410-70 T+1.6 \mathrm{TSSD} / 128 \mathrm{G} / 2 \times 10 \mathrm{GE} 2 \times 1 \mathrm{GE}$ | \$158,601.00 | is | 25\% | \$118,950.75 | \$17,446.11 | \$14,274.09 | \$0.00 | \$0.00 | \$0.00 | \$17,446.11 |
| 5 | X410-SATA-S86-HO | X410-70T+1.6T SSD/128G/2x10GE 2x1GE/HO | \$74,261.00 | Is | 25\% | \$55,695.75 | \$8,168.71 | \$6,683.49 | \$0.00 | \$0.00 | \$0.00 | \$8,168.71 |
| 5 | x410-SATA-S87 | $\times 410-70 \mathrm{~T}+1.6 \mathrm{~T} \mathrm{SSD} / 256 \mathrm{G} / 2 \times 10 \mathrm{GE} 2 \times 1 \mathrm{GE}$ | \$172,459.00 | Is | 25\% | \$129,344.25 | \$18,970.49 | \$15,521.31 | \$0.00 | \$0.00 | \$0.00 | \$18,970.49 |
| 5 | X410-SATA-S87-HO | $\times 410-70 \mathrm{~T}+1.6 \mathrm{~T} \mathrm{SSD} / 256 \mathrm{G} / 2 \times 10 \mathrm{GE} 2 \times 1 \mathrm{GE} / \mathrm{HO}$ | \$81,023.00 | Is | 25\% | \$60,767.25 | \$8,912.53 | \$7,292.07 | \$0.00 | \$0.00 | \$0.00 | \$8,912.53 |
| 5 | X410-SATA-S88 | $\times 410-68 T+3.2 T$ SSD/64G/2x10GE $2 \times 1 \mathrm{GE}$ | \$192,888.00 | Is | 25\% | \$144,666.00 | \$21,217.68 | \$17,359.92 | \$0.00 | \$0.00 | \$0.00 | \$21,217.68 |
| 5 | x410-SATA-S89 | $\times 410-68 \mathrm{~T}+3.2 \mathrm{~T} \mathrm{SSD} / 128 \mathrm{G} / 2 \times 10 \mathrm{GE} 2 \times 1 \mathrm{CE}$ | \$198,824.00 | Is | 25\% | \$149,118.00 | \$21,870.64 | \$17,894.16 | \$0.00 | \$0.00 | \$0.00 | \$21,870.64 |
| 5 | $\times 410$-SATA-S89-HO | $\times 410-68 \mathrm{~T}+3.2 \mathrm{~T} \mathrm{SSD} / 128 \mathrm{G} / 2 \times 10 \mathrm{GE} 2 \times 1 \mathrm{GE} / \mathrm{HO}$ | \$96,717.00 | Is | 25\% | \$72,537.75 | \$10,638.87 | \$8,704.53 | \$0.00 | \$0.00 | \$0.00 | \$10,638.87 |
| 5 | X410-SATA-S90 | $\times 410-68 \mathrm{~T}+3.2 \mathrm{~T}$ SSDD/256G/2x10GE $2 \times 1 \mathrm{GE}$ | \$212,392.00 | Is | 25\% | \$159,294.00 | \$23,363.12 | \$19,115.28 | \$0.00 | \$0.00 | \$0.00 | \$23,363.12 |
| 5 | X410-SATA-S90-HO | $\times 410-68 \mathrm{~T}+3.2 \mathrm{~T} \mathrm{SSD} / 256 \mathrm{G} / 2 \times 10 \mathrm{GE} 2 \times 1 \mathrm{GE} / \mathrm{HO}$ | \$104,223.00 | Is | 25\% | \$78,167.25 | \$11,464.53 | \$9,380.07 | \$0.00 | \$0.00 | \$0.00 | \$11,464.53 |
| 5 | x410-SATA-S91 | $\times 410-66 \mathrm{~T}+4.8 \mathrm{~T} \mathrm{SSD} / 64 \mathrm{G} / 2 \times 10 \mathrm{GE} 2 \times 1 \mathrm{GE}$ | \$236,547.00 | Is | 25\% | \$177,410.25 | \$26,020.17 | \$21,289.23 | \$0.00 | \$0.00 | \$0.00 | \$26,020.17 |
| 5 | x410-SATA-S92 | $\times 410-66 \mathrm{~T}+4.8 \mathrm{~T}$ SSD/ $128 \mathrm{G} / 2 \times 10 \mathrm{CE} 2 \times 1 \mathrm{GE}$ | \$242,567.00 | Is | 25\% | \$181,925.25 | \$26,682.37 | \$21,831.03 | \$0.00 | \$0.00 | \$0.00 | \$26,682.37 |
| 5 | x410-SATA-S93 | $\times 410-66 \mathrm{~T}+4.8 \mathrm{~T} \mathrm{SSD} / 256 \mathrm{G} / 2 \times 10 \mathrm{GE} 2 \times 1 \mathrm{GE}$ | \$256,324.00 | Is | 25\% | \$192,243.00 | \$28,195.64 | \$23,069.16 | \$0.00 | \$0.00 | \$0.00 | \$28,195.64 |
| 5 | x410-SATA-S94 | $\times 410-64 T+6.4 \mathrm{~T} \mathrm{SSD} / 64 \mathrm{G} / 2 \times 10 \mathrm{GE} 2 \times 1 \mathrm{GE}$ | \$273,871.00 | Is | 25\% | \$205,403.25 | \$30,125.81 | \$24,648.39 | \$0.00 | \$0.00 | \$0.00 | \$30,125.81 |
| 5 | X410-SATA-S95 | $\times 410-64 \mathrm{~T}+6.4 \mathrm{~T}$ SSD/ $128 \mathrm{G} / 2 \times 10 \mathrm{CE} 2 \times 1 \mathrm{CE}$ | \$281,785.00 | Is | 25\% | \$211,338.75 | \$30,996.35 | \$25,360.65 | \$0.00 | \$0.00 | \$0.00 | \$30,996.35 |
| 5 | X410-SATA-S96 | $\times 410-64 \mathrm{~T}+6.4 \mathrm{~T}$ SSD $/ 256 \mathrm{G} / 2 \times 10 \mathrm{CEE} 2 \times 1 \mathrm{GE}$ | \$299,699.00 | Is | 25\% | \$224,774.25 | \$32,966.89 | \$26,972.91 | \$0.00 | \$0.00 | \$0.00 | \$32,966.89 |
| 5 | x410-SATA-S97 | $\times 410-60 \mathrm{~T}+9.6 \mathrm{~T} \mathrm{SSD} / 64 \mathrm{G} / 2 \times 10 \mathrm{GE} 2 \times 1 \mathrm{GE}$ | \$377,190.00 | Is | 25\% | \$282,892.50 | \$41,490.90 | \$33,947.10 | \$0.00 | \$0.00 | \$0.00 | \$41,490.90 |
| 5 | x410-SATA-S98 | $\times 410-60 \mathrm{~T}+9.6 \mathrm{~T} \mathrm{SSD} / 128 \mathrm{G} / 2 \times 10 \mathrm{CE} 2 \times 1 \mathrm{GE}$ | \$385,962.00 | Is | 25\% | \$289,471.50 | \$42,455.82 | \$34,736.58 | \$0.00 | \$0.00 | \$0.00 | \$42,455.82 |
| 5 | x410-SATA-S99 | $\times 410-60 \mathrm{~T}+9.6 \mathrm{~T} \mathrm{SSD} / 256 \mathrm{G} / 2 \times 10 \mathrm{GE} 2 \times 1 \mathrm{CE}$ | \$405,816.00 | Is | 25\% | \$304,362.00 | \$44,639.76 | \$36,523.44 | \$0.00 | \$0.00 | \$0.00 | \$44,639.76 |
| 5 | X410-SAT-S18-SB-C | $\times 410-120 T+4.8$ T/32G/2x10GE $2 \times 1$ BRZ-SW $=$ ID | \$164,920.00 | Is | 25\% | \$123,690.00 | \$18,141.20 | \$14,842.80 | \$0.00 | \$0.00 | \$0.00 | \$18,141.20 |
| 5 | $\times 410$-SAT-S19-SB-C | X410-120T+4.8T/64G/2X10GE $2 \times 1$ BRZ-SW $=1 \mathrm{D}$ | \$166,916.00 | Is | 25\% | \$125,187.00 | \$18,360.76 | \$15,022.44 | \$0.00 | \$0.00 | \$0.00 | \$18,360.76 |
| 5 | $\times 410$-SAT-S20-SB-C | $\times 410-120 T+4.8 \mathrm{~T} / 128 \mathrm{G} / 2 \times 10 \mathrm{GE} 2 \times 1 \mathrm{BRZ}-\mathrm{SW}=$ ID | \$170,733.00 | Is | 25\% | \$128,049.75 | \$18,780.63 | \$15,365.97 | \$0.00 | \$0.00 | \$0.00 | \$18,780.63 |
| 5 | ${ }^{\text {4 }} 101$-SAT-S21-SB-C | X410-120T+4.8T/256G/2X10GE $2 \times 1$ BRZ-SW=ID | \$179,456.00 | Is | 25\% | \$134,592.00 | \$19,740.16 | \$16,151.04 | \$0.00 | \$0.00 | \$0.00 | \$19,740.16 |
| 5 | $3250-\mathrm{VL} 2 \mathrm{E}$ | EOU 8-PORT FOR AX100 | \$3,000.00 | J | 23\% | \$2,310.00 | \$500.00 | \$0.00 | \$200.00 | \$600.00 | \$0.00 | \$500.00 |
| 5 | 3250-VL2EU | EOU 8-PORT (US) FOR AX100 | \$3,000.00 | J | 23\% | \$2,310.00 | \$500.00 | \$0.00 | \$200.00 | \$600.00 | \$0.00 | \$500.00 |
| 5 | 456-105-133 | EMC XtremCache software=1A | \$0.00 | J | 23\% | \$0.00 | \$871.20 | \$774.40 | \$677.60 | \$0.00 | \$0.00 | \$871.20 |
| 5 | 456-105-135 | XtremCache Software - QTY $5=1 \mathrm{~A}$ | \$0.00 | J | 23\% | \$0.00 | \$4,005.00 | \$3,560.00 | \$3,115.00 | \$0.00 | \$0.00 | \$4,005.00 |
| 5 | 456-105-155 | X-Pack - XtremCache software=1A | \$0.00 | J | 23\% | \$0.00 | \$652.32 | \$579.84 | \$507.36 | \$0.00 | \$0.00 | \$652.32 |
| 5 | 456-110-952 | HCIA Software $=1 B$ | \$0.00 | $J$ | 23\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-110-953 | HCIA Software VLP =IB | \$0.00 | J | 23\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-110-954 | HCIA Software NFR =IB | \$0.00 | J | 23\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-111-210 | HCIA SW V $3.5=1 \mathrm{~B}$ | \$0.00 | J | 23\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 457-100-148 | NX3 BASE SOFTWARE | \$3,315.00 | J | 23\% | \$2,552.55 | \$1,275.33 | \$1,133.66 | \$0.00 | \$0.00 | \$0.00 | \$1,275.33 |
| ${ }_{5}^{5}$ | 457-101-344 | EMC XtremCache software $=1 \mathrm{~A}$ | \$0.00 | J | 23\% | \$0.00 | \$180.00 | \$160.00 | \$140.00 | \$0.00 | \$0.00 | \$180.00 |
| 5 | 458-001-309 | HCIA SOFTWARE | \$0.00 | J | 23\% | \$0.00 | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | 458-001-527 | HCIA SW V3.5 | \$0.00 | J | 23\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 5 | AX1001-SPKIT AX100-SUIT | AX1001 SPARES KIT AX1001 SUITCASE SPARE | $\$ 5,500.00$ $\$ 5,30000$ | j | 23\% | $\$ 4,235.00$ $\$ 4.081 .00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | AX1001-SUIT | AX1001 SUUTCASE SPARE SPARE-512 MEM DIMM | \$5,300.00 | J | 23\% | $\$ 4,081.00$ $\$ 269.50$ | \$0.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 5 | AX100MEM AX100PFAN | SPARE - 512 MEM DIMM SPARE - Processor FAN | \$350.00 | J | 23\% | \$269.50 $\$ 23.10$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | AX100PS | SPARE - Power Supply | \$150.00 | J | 23\% | \$115.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | AX100SC-AX100 | AX100SC TO AX100 | \$11,000.00 | J | 23\% | \$8,470.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | AX100SCl-AX1001 | AX100SCI UPGRDE TO AX1001 | \$11,000.00 | J | 23\% | \$8,470.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | AX100SCI-SPKIT | AX100SCI SPARES KIT | \$4,000.00 | J | 23\% | \$3,080.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | AX100SCI-SUIT | AX100SCI SUITCASE SPARE | \$2,700.00 | J | 23\% | \$2,079.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | AX100SC-SPKIT | AX100SC SPARES KIT | \$4,000.00 | J | 23\% | \$3,080.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | AX100SC-SUIT | AX100SC SUITCASE SPARE | \$2,700.00 | J | 23\% | \$2,079.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | AX100SFAN | SPARE - System FAN | \$110.00 | J | 23\% | \$84.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | AX150CACHE | SPARE AX150SC CACHE MEM | \$1,100.00 | J | 23\% | \$847.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | AX150-CHASSIS | SPARE AX150 CHASSIS | \$400.00 | $J$ | 23\% | \$3308.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | AX1501-SPKIT | SPARE KIT FOR AX 1501 | \$5,500.00 | J | 23\% | \$4,235.00 | \$0.00 | $\$ 0.00$ $\$ 0.00$ | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 |
| 5 5 | AX1501-SUIT AX150MEM | SPARE AX1501 SP SUITCASE SPARE AX150 512 MEM DIMM | \$5,300.00 $\$ 350.00$ | j | 23\% | \$4,081.00 $\$ 269.50$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | AX150PFAN | SPARE AX150 PRocessor fan | \$150.00 | J | 23\% | \$115.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | AX150-PS | SPARE AX150 POWER SUPPLY | \$400.00 | J | 23\% | \$308.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | AX150SC-AX150 | AX150 SIINGLE TO DUAL UPGR | \$5,700.00 | J | 23\% | \$4,389.00 | \$800.00 | \$800.00 | \$640.00 | \$160.00 | \$0.00 | \$800.00 |
| 5 | Ax150SCl-1501 | AX150I ISCSI SINGLE TO DUAL UPGRADE | \$5,700.00 | J | 23\% | \$4,389.00 | \$800.00 | \$800.00 | \$640.00 | \$160.00 | \$0.00 |  |
| 5 | AX150SCI-SPKIT | SPARE KIT FOR AX150SCI | \$4,000.00 | J | 23\% | \$3,080.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 0.00$ $\$ 0.00$ |
| 5 | AX150SCI-SUIT | SPARE AX150SCI SUITCASE SPARE KIT FOR AX150SC FC | \$2,700.00 $\$ 4.000 .00$ | J | 23\% | $\$ 2,079.00$ $\$ 3.080 .00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | AX150SC-SUIT | SPARE-AX100SC SUITCASE | \$2,700.00 | J | 23\% | \$2,079.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$9.00 |
| 5 | AX150SCXI-250 | 2 U SINGLE ISCSI SATA DPE-3 250GB - NO US | \$5,600.00 | J | 23\% | \$4,312.00 | \$800.00 | \$800.00 | \$640.00 | \$160.00 | \$0.00 | \$800.00 |
| 5 | AX150SFAN | SPARE AX150 SYSTEM FAN | \$175.00 | J | 23\% | \$134.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | AX150-SPKIT | SPARE KIT FOR AX150 | \$5,500.00 | J | 23\% | \$4,235.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | AX150-SUIT | SPARE AX150 SUITCASE | \$5,300.00 | J | 23\% | \$4,081.00 | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | AX-2SS10-146 | 2.5146 GB 10 K SAS DISK DRIVE | \$0.00 | $J$ | 23\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | AX-2SS10-300 | 2.510 K 300 GB SAS DISK DRIVE | \$0.00 | J | 23\% | \$0.00 | \$50.00 | \$0.00 | \$0.00 | $\$ 0.00$ $\$ 1.35000$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 153500$ |
| 5 | AX4-5DAE | 2 SASISATA 12 DRIVE DAE | \$0.00 | J | 23\% |  | \$1,535.00 |  | \$0.00 | \$1,350.00 | \$0.00 |  |
| 5 | AX4-5DAEDC | 2U SAS/SATA 12DRIVE DAE DC POWER ASSY ICAFLARE IMAGE FOR AX4-5 DUAL SP | $\$ 0.00$ $\$ 0.00$ | j | 23\% | \$0.00 $\$ 0.00$ | \$1,535.00 $\$ 0.00$ | \$1,065.00 $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$1,350.00 $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$1,535.00 $\$ 0.00$ |
| 5 | AX4-5-DP-504 | AX4 DUAL SP FACT INST FLARE 504 \& DOCS | \$0.00 | J | 23\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | AX4-5-DP-703 | AX4 DUAL SP FACT INST FLARE 703 \& DOCS | \$0.00 | J | 23\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | AX4-5-DP-705 | AX4 DUAL SP FACT INST FLARE $705+$ DOCS | \$0.00 | J | 23\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | AX4-5EXPAN | AX4-5 Expansion Pack | \$0.00 | $J$ | 23\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 9.00$ $\$ 1.663 .00$ |
| 5 |  | 2U DUAL SP DPE FC FRONT END $W 10$ SPS AX4-5F DUAL WITH 12X1TB SATA | \$0.00 | J | 23\% | \$0.00 | $\$ 1,663.00$ $\$ 1.663 .00$ | \$1,165.00 | \$0.00 | \$1,492.00 | \$0.00 | $\$ 1,663.00$ $\$ 1,663.00$ |
| 5 | AX4-5F-12X1TB | AX4-5F DUAL WITH 12X1TB SATA | \$0.00 | J | 23\% | \$0.00 | \$1,663.00 | \$1,165.00 | \$0.00 | \$1,492.00 | \$0.00 | \$1,663.00 |
|  |  |  |  | Page 50 | of 709 |  |  |  |  |  |  |  |


| BAND |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SKU | dESCRIPTION | EMC LIST PRICE USD | $\begin{aligned} & \text { CATEGORY } \\ & \text { CODE } \end{aligned}$ | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | $\begin{gathered} \text { LP MNT } \\ \text { ANNUAL } \\ \text { (PREMIUM) } \end{gathered}$ | LP MNT ANNUAL (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | RENEWAL |
| 5 | AX4-5F-12X600 | AX4-5F DUAL WITH 12X600GB SAS | \$0.00 | J | 23\% | \$0.00 | \$1,663.00 | \$1,165.00 | \$0.00 | \$1,492.00 | \$0.00 | \$1,663.00 |
| 5 | AX4-5F-6x1TB | AX4-5F DUAL WITH 6X1TB SATA | \$0.00 | J | 23\% | \$0.00 | \$1,663.00 | \$1,165.00 | \$0.00 | \$1,492.00 | \$0.00 | \$1,663.00 |
| 5 | AX4-5F-6X600 | AX4-5F DUAL WITH 6X600GB SAS | \$0.00 | J | 23\% | \$0.00 | \$1,663.00 | \$1,165.00 | \$0.00 | \$1,492.00 | \$0.00 | \$1,663.00 |
| 5 | AX4-5FC410 | 4 PORT FC IIO MODULE FOR AX4 | \$0.00 | J | 23\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | AX4-5FDC | 2 U DUAL SP DPE FC FRONT END \& DC POWER | \$0.00 | J | 23\% | \$0.00 | \$1,663.00 | \$1,165.00 | \$0.00 | \$1,492.00 | \$0.00 | \$1,663.00 |
| 5 | AX4-5FDC-PPS | AX4 2 U DUAL SP DPE W DC SUPPLY - FC-PPS | \$8,488.00 | J | 23\% | \$6,535.76 | \$1,663.00 | \$1,165.00 | \$0.00 | \$1,492.00 | \$0.00 | \$1,663.00 |
| 5 | AX4-5F-PPS | 2 USASISATA DPE - FC-PPS | \$7,687.00 | J | 23\% | \$5,918.99 | \$1,663.00 | \$1,165.00 | \$0.00 | \$1,492.00 | \$0.00 | \$1,663.00 |
| 5 | AX4-5FSC | 2 S SINGLE SP DPE FC FRONT END | \$0.00 | J | 23\% | \$0.00 | \$1,663.00 | \$1,165.00 | \$0.00 | \$1,492.00 | \$0.00 | \$1,663.00 |
| 5 | AX4-5FSC-750 | 2 U 1 SP DPEFC FE \& 4X750GB 7200K VAULT | \$7,133.00 | J | 23\% | \$5,492.41 | \$1,663.00 | \$1,165.00 | \$0.00 | \$1,492.00 | \$0.00 | \$1,663.00 |
| 5 | AX4-5FSC-DP | AX4-5 FC SINGLE TO DUAL PROCESSOR HW U/G | \$0.00 | J | 23\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,492.00 | \$0.00 | \$0.00 |
| 5 | AX4-5FSC-PPS | AX4 FC SINGLE SP - PPS | \$4,916.00 | J | 23\% | \$3,785.32 | \$1,663.00 | \$1,165.00 | \$0.00 | \$1,492.00 | \$0.00 | \$1,663.00 |
| 5 | AX4-5FSCX | 2 U SINGLE SP DPEFC FRONT END - 4 FC PORT | \$0.00 | J | 23\% | \$0.00 | \$1,663.00 | \$1,165.00 | \$0.00 | \$1,492.00 | \$0.00 | \$1,663.00 |
| 5 | AX4-5FSCX-750 | $2 \mathrm{SIINGLE} \mathrm{SP} \mathrm{DPEFC} \mathrm{FE-4FC} \mathrm{\&} \mathrm{750GB} \mathrm{VAULT}$ | \$7,806.00 | J | 23\% | \$6,010.62 | \$1,663.00 | \$1,165.00 | \$0.00 | \$1,492.00 | \$0.00 | \$1,663.00 |
| 5 | AX4-5FSCX-DP | AX4-5F SIING-SP W 4FC TO DUAL UPG | \$0.00 | J | 23\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | AX4-5FSCX-NEC | 2 U 1 1SP DPEFC FRONT END 4 FC PORT NEC | \$5,914.00 | J | 23\% | \$4,553.78 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | AX4-5FSCX-PPS | AX4 2 U SIINGLE SP DPEFC FE-4 FC PORTS PPS | \$5,589.00 | J | 23\% | \$4,303.53 | \$1,663.00 | \$1,165.00 | \$0.00 | \$1,492.00 | \$0.00 | \$1,663.00 |
| 5 | AX4-5FX | $2 \mathrm{2SP}$ DPE FC FRONTEND 1 U SPS 8 FC PORT | \$0.00 | J | 23\% | \$0.00 | \$1,663.00 | \$1,165.00 | \$0.00 | \$1,492.00 | \$0.00 | \$1,663.00 |
| 5 | AX4-5FX-NEC | 2 U DUAL SP DPE FC FE-8FC PORTS FOR NEC | \$9,690.00 | J | 23\% | \$7,461.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | AX4-5FX-PPS | DUAL SP DPE FC FRONT END 8 FC PORTS- PPS | \$9,365.00 | J | 23\% | \$7,211.05 | \$1,663.00 | \$1,165.00 | \$0.00 | \$1,492.00 | \$0.00 | \$1,663.00 |
| 5 | AX4-51 | 2 U DUAL SP DPE ISCSI FRONT END W 10 SPS | \$0.00 | J | 23\% | \$0.00 | \$1,663.00 | \$1,165.00 | \$0.00 | \$1,492.00 | \$0.00 | \$1,663.00 |
| 5 | AX4-51-12X1TB | AX4-5I DUAL WITH 12X1TB SATA | \$0.00 | J | 23\% | \$0.00 | \$1,663.00 | \$1,165.00 | \$0.00 | \$1,492.00 | \$0.00 | \$1,663.00 |
| 5 | AX4-51-12 $2 \times 60$ | AX4-5I DUAL WITH $12 \times 600 \mathrm{~GB}$ SAS | \$0.00 | J | 23\% | \$0.00 | \$1,663.00 | \$1,165.00 | \$0.00 | \$1,492.00 | \$0.00 | \$1,663.00 |
| 5 | AX4-51-6x1TB | AX4-5I DUAL WITH 6X1TB SATA | \$0.00 | J | 23\% | \$0.00 | \$1,663.00 | \$1,165.00 | \$0.00 | \$1,492.00 | \$0.00 | \$1,663.00 |
| 5 | AX4-51-6X600 | AX4-51 DUAL WITH 6X600GB SAS | \$0.00 | J | 23\% | \$0.00 | \$1,663.00 | \$1,165.00 | \$0.00 | \$1,492.00 | \$0.00 | \$1,663.00 |
| 5 | AX4-5IDC | 2 U DUAL SP DPE ISCSI FRONT END DC POWER | \$0.00 | J | 23\% | \$0.00 | \$1,663.00 | \$1,165.00 | \$0.00 | \$1,492.00 | \$0.00 | \$1,663.00 |
| 5 | AX4-5IDC-PPS | AX4 2 U DPE W DC SUPPLY ISCSI PPS | \$8,018.00 | J | 23\% | \$6,173.86 | \$1,663.00 | \$1,165.00 | \$0.00 | \$1,492.00 | \$0.00 | \$1,663.00 |
| 5 | AX4-51-PPS | 2 SASISATA DPE - ISCSI-PPS | \$7,236.00 | J | 23\% | \$5,571.72 | \$1,663.00 | \$1,165.00 | \$0.00 | \$1,492.00 | \$0.00 | \$1,663.00 |
| 5 | AX4-5ISC | 2 U SIINGLE SP DPE ISCSI FRONT END | \$0.00 | J | 23\% | \$0.00 | \$1,663.00 | \$1,165.00 | \$0.00 | \$1,492.00 | \$0.00 | \$1,663.00 |
| 5 | AX4-51SC-750 | $2 \mathrm{U} 1 \mathrm{1SP}$ DPEISCSI FE \& 4X750GB 7200K VAULT | \$7,133.00 | J | 23\% | \$5,492.41 | \$1,663.00 | \$1,165.00 | \$0.00 | \$1,492.00 | \$0.00 | \$1,663.00 |
| 5 | AX4-5ISC-DP | AX4-5 ISCSI 1 TO 2 PROCESSOR HW UPGRADE | \$0.00 | J | 23\% | \$0.00 | \$1,663.00 | \$1,165.00 | \$0.00 | \$1,492.00 | \$0.00 | \$1,663.00 |
| 5 | AX4-5ISC-PPS | AX4 ISCSI SIINGLE SP-PPS | \$4,681.00 | J | 23\% | \$3,604.37 | \$1,163.00 | \$1,165.00 | \$0.00 | \$1,492.00 | \$0.00 | \$1,163.00 |
| 5 | AX4-5s-FL | ASSY ICAFLARE IMAGE FOR AX4-5 SINGLE SP | \$0.00 | J | 23\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | AX4-5-SP-504 | AX4 1SP FACT INST FLARE IMG 504 \& DOCS | \$0.00 | J | 23\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | AX4-5-SP-703 | AX4 1 SP FACT INST FLARE IMG $703 \&$ DOCS | \$0.00 | J | 23\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | AX4-5-SP-705 | AX4 1 SP FACT INST FLARE IMG $705+$ DOCS | \$0.00 | J | 23\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | AX-S207-250 | 250GB 7.2K SATA II DISK | \$325.00 | J | 23\% | \$250.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | AX-S207-500 | 500 GB SATA II 7.2K DISK | \$0.00 | J | 23\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | AX-S207-750 | 750GB 7200RPM SATA II DRIVE | \$775.00 | J | 23\% | \$596.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | AX-SA07-160 | 160GB 7200RPM SATA | \$225.00 | J | 23\% | \$173.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | AX-SA07-250 | 250GB 7200RPM SATA | \$325.00 | J | 23\% | \$250.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | AX-SA07-500 | 500GB 7200RPM SATA DISK | \$630.00 | J | 23\% | \$485.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | AX-SS07-010 | 1000GB 7200RPM SATA 3GB DRIVE | \$0.00 | J | 23\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | AX-SS07-020 | 2TB 7200RPM SATA II DISK DRIVE | \$0.00 | J | 23\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | AX-SS07-750 | 750GB 7200RPM SATA II DRIVE | \$580.00 | J | 23\% | \$446.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | AX-SS10-400 | 400GB 10K SAS DRIVE | \$910.00 | J | 23\% | \$700.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | AX-SS10-600 | 600GB 10K 3GB SAS DISK DRIVE | \$0.00 | J | 23\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | AX-SS15-146 | 146 GB 15 K SAS DRIVE | \$485.00 | J | 23\% | \$373.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | AX-SS15-300 | 300GB 15K SAS 3GB DISK DRIVE | \$0.00 | J | 23\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | AX-SS15-450 | 450GB 15K 3GB SAS DISK DRIVE | \$0.00 | J | 23\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | AX-SS15-600 | 600GB 15K 3GB SAS DISK DRIVE | \$0.00 | J | 23\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | CAPHDD12TB10K25 | HCIA HDD SAS 1.2TB 10K RPM 2.51 NCH | \$881.00 | J | 23\% | \$678.37 | \$158.58 | \$14.53 | \$0.00 | \$0.00 | \$0.00 | \$158.58 |
| 5 | CAPHDD20TB72K25 | HCIA HDD SAS 2 TB 7.2K RPM 2.51 NCH | \$1,049.00 | J | 23\% | \$807.73 | \$188.82 | \$136.37 | \$0.00 | \$0.00 | \$0.00 | \$188.82 |
| 5 | CAPHDD40TB72K35 | HCIA HDD SAS 4TB 7.2K RPM 3.5 INCH | \$1,049.00 | J | 23\% | \$807.73 | \$188.82 | \$136.37 | \$0.00 | \$0.00 | \$0.00 | \$188.82 |
| 5 5 | CAPSSD192TB1WPD | HCIA CAPACITY SSD 1.92 TB 1 1 WPD | \$4,341.00 | J | 23\% | $\$ 3,342.57$ $\$ 579425$ | $\$ 781.38$ $\$ 1354.50$ | \$564.33 | \$0.00 | \$0.00 | \$0.00 | \$781.38 |
| 5 | DP-122SSD-3XHDD |  | \$ \$4,544.00 | J | 23\% | $\$ 5,794.25$ $\$ 3,344.88$ | \$1,354.50 | \$978.25 $\$ 564.72$ | \$\$0.00 | \$0.00 $\$ 0.00$ | \$0.00 | \$1,354.50 |
| 5 | DP-1X2SSD-3XHDDU | HCIA DISK PACK $1 \times 200 \mathrm{~GB}$ SSD $3 \times 1.2$ TB HDD $U$ | \$4,344.00 | J | 23\% | \$3,344.88 | \$651.60 | \$564.72 | \$0.00 | \$0.00 | \$0.00 | \$651.60 |
| 5 | DP-1X2SSD-4XHDD | HCIA Disk Pack 1x200GB SSD 4x1.2TB HDD | \$5,236.00 | J | 23\% | \$4,031.72 | \$785.40 | \$680.68 | \$0.00 | \$0.00 | \$0.00 | \$785.40 |
| 5 | DP-1X2SSD-4XHDDU | HCIA Disk Pack 1 $\times 200 \mathrm{~GB}$ SSD $4 \times 1$. 2 TB HDD $U$ | \$5,236.00 | J | 23\% | \$4,031.72 | \$785.40 | \$680.68 | \$0.00 | \$0.00 | \$0.00 | \$785.40 |
| 5 | DP-1X2SSD-5XHDD | HCIA Disk Pack 1 $\times 200 \mathrm{~GB}$ SSD $5 \times 1.2 \mathrm{TBB}$ HDD | \$6,127.00 | J | 23\% | \$4,717.79 | \$919.05 | \$796.51 | \$0.00 | \$0.00 | \$0.00 | \$919.05 |
| 5 | DP-1X2SSD-5XHDDU | HCIA Disk Pack 1x200GB SSD $5 \times 1$ 1.2TB HDD U | \$6,127.00 | J | 23\% | \$4,717.79 | \$919.05 | \$796.51 | \$0.00 | \$0.00 | \$0.00 | \$919.05 |
| 5 | DP-1X4SSD-1X38SSD | HCIA Disk Pack 1x400GB SSD $1 \times 3.8$.tB SSD | \$11,934.00 | J | 23\% | \$9,189.18 | \$1,790.10 | \$1,551.42 | \$0.00 | \$0.00 | \$0.00 | \$1,790.10 |
| 5 | DP-1 1 4SSD-1X38SSDU | HCIA Disk Pack $1 \times 400 \mathrm{~GB}$ SSD $1 \times 3.8$ TB SSD $U$ | \$11,934.00 | $J$ | 23\% | \$9,189.18 | \$1,790.10 | \$1,551.42 | \$0.00 | \$0.00 | \$0.00 | \$1,790.10 |
| 5 | DP-1X4SSD-2X38SSD | HCIA Disk Pack 1x400GB SSD $2 \times 3.8$.8B SSD | \$20,840.00 | J | 23\% | \$16,046.80 | \$3,126.00 | \$2,709.20 | \$0.00 | \$0.00 | \$0.00 | \$3,126.00 |
| 5 | DP-1X4SSD-2X38SSDU | HCIA Disk Pack $1 \times 400 \mathrm{~GB}$ SSD $2 \times 3.8$ TB SSD $U$ | \$20,840.00 | J | 23\% | \$16,046.80 | \$3,126.00 | \$2,709.20 | \$0.00 | \$0.00 | \$0.00 | \$3,126.00 |
| 5 | DP-1X4SSD-3X2HDD | HCIA Disk Pack 1x400GB SSD 3x2TB HDD | \$7,652.00 | J | 23\% | \$5,892.04 | \$1,147.80 | \$994.76 | \$0.00 | \$0.00 | \$0.00 | \$1,147.80 |
| 5 | DP-1X4SSD-3X2HDDU | HCIA Disk Pack 1x400GB SSD 3x2TB HDD U | \$7,652.00 | J | 23\% | \$5,892.04 | \$1,147.80 | \$994.76 | \$0.00 | \$0.00 | \$0.00 | \$1,147.80 |
| 5 | DP-1 14 SSD-3x38SSD | HCIA Disk Pack 1x400GB SSD $3 \times 3.8$.8B SSD | \$29,746.00 | J | 23\% | \$22,904.42 | \$4,461.90 | \$3,866.98 | \$0.00 | \$0.00 | \$0.00 | \$4,461.90 |
| 5 | DP-114SSD-3X388SDU | HCIA Disk Pack $1 \times 400 G B$ SSD $3 \times 3.8$ TB SSD $U$ | \$29,746.00 | J | 23\% | \$22,904.42 | \$4,461.90 | \$3,866.98 | \$0.00 | \$0.00 | $\$ 0.00$ | \$4,461.90 |
| 5 | DP-1XASSD-3XHDD | HCIA Disk Pack 14400GB SSDD 3x1.2TB HDD | \$5,702.00 | , | ${ }^{23 \%}$ | \$4,390.54 | \$855.30 | $\$ 741.26$ $\$ 741.26$ | \$0.00 | \$0.00 | $\$ 0.00$ $\$ 0.00$ | \$855.30 |
| 5 5 | DP-1X4SSD-3XHDDU DP-144SSD-4X2HDD | HCIA Disk Pack $1 \times 400 \mathrm{~GB}$ SSD $3 \times 1.2$ TB HDD HCIA Disk Pack $1 \times 400 \mathrm{~GB}$ SSD $4 \times 2$ TB HDD | \$5,702.00 $\$ 9,193.00$ | J | 23\% | $\$ 4,390.54$ $\$ 7,078.61$ | \$ $\$ 1,358.30 .95$ | \$741.26 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 855.30$ $\$ 1,378.95$ |
| 5 | DP-1X4SSD-4X2HDDU | HCIA Disk Pack $1 \times 4000 \mathrm{~GB}$ SSD $4 \times 2$ TB HDD $U$ | \$9,933.00 | J | 23\% | \$7,078.61 | ${ }_{\text {\$1,378.95 }}$ | \$1,195.99 | \$ $\$ 0.00$ | \$0.00 | \$0.00 | \$1,378.95 |
| 5 | DP-1X4SSD-4X38SSD | HCIA Disk Pack 1x400GB SSD 4x3.8TB SSD | \$38,652.00 | J | 23\% | \$29,762.04 | \$5,797.80 | \$5,024.76 | \$0.00 | \$0.00 | \$0.00 | \$5,797.80 |
| 5 | DP-1X4SSD-4X38SSDU | HCIA Disk Pack 1×400GB SSD 4x3.8TB SSD U | \$38,652.00 | J | 23\% | \$29,762.04 | \$5,797.80 | \$5,024.76 | \$0.00 | \$0.00 | \$0.00 | \$5,797.80 |
| 5 | DP-1 1 4SSD-4XHDD | HCIA Disk Pack 1x400GB SSD 4x1.2TB HDD | \$6,593.00 | J | 23\% | \$5,076.61 | \$988.95 | \$857.09 | \$0.00 | \$0.00 | \$0.00 | \$988.95 |
| 5 | DP-1X4SSD-4XHDDU | HCIA Disk Pack $1 \times 4000 \mathrm{~B}$ SSD $4 \times 1.2$ TB H HDD | \$6,593.00 | J | 23\% | \$5,076.61 | \$988.95 | \$857.09 | \$0.00 | \$0.00 | \$0.00 | \$988.95 |
| 5 | DP-114SSD-5X2HDD | HCIA Disk Pack $1 \times 400 \mathrm{~GB}$ SSD $5 \times 2$ TB HDD | \$10,735.00 | J | 23\% | \$8,265.95 | \$1,610.25 | \$1,395.55 | \$0.00 | \$0.00 | \$0.00 | \$1,610.25 |
| 5 | DP-114SSD-5X2HDDU DP-114SSD-5X38SSD | HCIA Disk Pack 1x400GB SSD $5 \times 2$ 2TB HDD U HCIA Disk Pack $1 \times 400 \mathrm{~GB}$ SSD $5 \times 3.8$ TB SSD | $\$ 10,735.00$ $\$ 47.559 .00$ | J | 23\% | $\$ 8,265.95$ $\$ 36,620.43$ | $\$ 1,610.25$ $\$ 7.133 .85$ | \$1,395.55 | \$0.00 | \$0.00 | \$0.00 | \$1,610.25 |
| 5 |  | HCIA Disk Pack 1x400GB SSD 5x3.8TB SSD | \$47,559.00 | J | 23\% | \$36,620.43 | \$7,133.85 | \$6,182.67 | \$0.00 | \$0.00 | \$0.00 | \$7,133.85 |




|  |  |  |  |  | NVP Level 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| BAND | SKU | DESCRIPTION | EMC LIST PRICE USD | $\begin{aligned} & \text { CATEGORY } \\ & \text { CODE } \end{aligned}$ | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | $\begin{gathered} \text { LP MNT } \\ \text { ANNUAL } \\ \text { (PREMIUM) } \end{gathered}$ | LP MNT ANNUAL (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | Renewal |
| 5 | ND-16C512GB-RJ45 | HCIA Node 16cor CPU 512GBMem 10GE RJ45 | \$39,653.00 | J | 23\% | \$30,532.81 | \$5,947.95 | \$5,154.89 | \$0.00 | \$0.00 | \$0.00 | \$5,947.95 |
| 5 | ND-16C512GB-SFP+ | HCIA Node 16cor CPU 512GBMem 10GE SFP+ | \$39,653.00 | J | 23\% | \$30,532.81 | \$5,947.95 | \$5,154.89 | \$0.00 | \$0.00 | \$0.00 | \$5,947.95 |
| 5 | ND20C22V4128RJ | ND 20C2.2GHZ 2XE5-2630V4 128GB RJ45 | \$25,385.00 | J | 23\% | \$19,546.45 | \$3,807.75 | \$3,300.05 | \$0.00 | \$0.00 | \$0.00 | \$3,807.75 |
| 5 | ND20C22V4128RJAF | ND 20C2.2GHZ 2XE5-2630V4 128 GB RJ45 AF | \$25,385.00 | J | 23\% | \$19,546.45 | \$3,807.75 | \$3,300.05 | \$0.00 | \$0.00 | \$0.00 | \$3,807.75 |
| 5 | ND20C22V4128RJAFU | ND 20C2.2GHZ 2XE5-2630V4 128 GB RJ45 AF U | \$25,385.00 | J | 23\% | \$19,546.45 | \$3,807.75 | \$3,300.05 | \$0.00 | \$0.00 | \$0.00 | \$3,807.75 |
| 5 | ND20C22V4128RJU | ND 20C2.2GHZ 2XE5-2630V4 128 GB RJ45 U | \$25,385.00 | J | 23\% | \$19,546.45 | \$3,807.75 | \$3,300.05 | \$0.00 | \$0.00 | \$0.00 | \$3,807.75 |
| 5 | ND20C22V4128SFP | ND 20C2.2GHZ 2XE5-2630V4 128GB SFP | \$25,385.00 | J | 23\% | \$19,546.45 | \$3,807.75 | \$3,300.05 | \$0.00 | \$0.00 | \$0.00 | \$3,807.75 |
| 5 | ND20C22V4128SFPAF | ND 20C2.2GHZ 2XE5-2630V4 128 GB SFP AF | \$25,385.00 | J | 23\% | \$19,546.45 | \$3,807.75 | \$3,300.05 | \$0.00 | \$0.00 | \$0.00 | \$3,807.75 |
| 5 | ND20C22V4128SFPAFU | ND 20C2.2GHZ 2XE5-2630V4 128GB SFP AF U | \$25,385.00 | J | 23\% | \$19,546.45 | \$3,807.75 | \$3,300.05 | \$0.00 | \$0.00 | \$0.00 | \$3,807.75 |
| 5 | ND20C22V4128SFPU | ND 20C2.2GHZ 2XE5-2630V4 128GB SFPU | \$25,385.00 | J | 23\% | \$19,546.45 | \$3,807.75 | \$3,300.05 | \$0.00 | \$0.00 | \$0.00 | \$3,807.75 |
| 5 | ND20C22V4256RJ | ND 20C2.2GHZ 2XE5-2630V4 256 GB RJ45 | \$29,213.00 | J | 23\% | \$22,494.01 | \$4,381.95 | \$3,797.69 | \$0.00 | \$0.00 | \$0.00 | \$4,381.95 |
| 5 | ND20C22V4256RJAF | ND 20C2.2GHz 2XE5-2630V4 256 GB RJ45 AF | \$29,213.00 | J | 23\% | \$22,494.01 | \$4,381.95 | \$3,797.69 | \$0.00 | \$0.00 | \$0.00 | \$4,381.95 |
| 5 | ND20C22V4256RJAFU | ND 20C2.2GHZ 2XE5-2630V4 256GB RJ45 AF U | \$29,213.00 | J | 23\% | \$22,494.01 | \$4,381.95 | \$3,797.69 | \$0.00 | \$0.00 | \$0.00 | \$4,381.95 |
| 5 | ND20C22V4256RJU | ND 20C2.2GHZ 2XE5-2630V4 256GB RJ45 U | \$29,213.00 | J | 23\% | \$22,494.01 | \$4,381.95 | \$3,797.69 | \$0.00 | \$0.00 | \$0.00 | \$4,381.95 |
| 5 | ND20C22V4256SFP | ND 20C2.2GHZ 2XE5-2630V4 256 GB SFP | \$29,213.00 | J | 23\% | \$22,494.01 | \$4,381.95 | \$3,797.69 | \$0.00 | \$0.00 | \$0.00 | \$4,381.95 |
| 5 | ND20C22V4256SFPAF | ND 20C2.2GHZ 2XE5-2630V4 256 GB SFP AF | \$29,213.00 | J | 23\% | \$22,494.01 | \$4,381.95 | \$3,797.69 | \$0.00 | \$0.00 | \$0.00 | \$4,381.95 |
| 5 | ND20C22V4256SFPAFU | ND 20C2.2GHZ 2XE5-2630V4 256GB SFP AF U | \$29,213.00 | J | 23\% | \$22,494.01 | \$4,381.95 | \$3,797.69 | \$0.00 | \$0.00 | \$0.00 | \$4,381.95 |
| 5 | ND20C22V4256SFPU | ND 20C2.2GHz 2XE5-2630V4 256GB SFP U | \$29,213.00 | J | 23\% | \$22,494.01 | \$4,381.95 | \$3,797.69 | \$0.00 | \$0.00 | \$0.00 | \$4,381.95 |
| 5 | ND20C22V4384RJ | ND 20C2.2GHZ 2XE5-2630V4 384GB RJ45 | \$33,042.00 | J | 23\% | \$25,442.34 | \$4,956.30 | \$4,295.46 | \$0.00 | \$0.00 | \$0.00 | \$4,956.30 |
| 5 | ND20C22V4384RJAF | ND 20C2.2GHZ 2XE5-2630V4 384GB RJ45 AF | \$33,042.00 | J | 23\% | \$25,442.34 | \$4,956.30 | \$4,295.46 | \$0.00 | \$0.00 | \$0.00 | \$4,956.30 |
| 5 | ND20C22V4384RJAFU | ND 20C2.2GHZ 2XE5-2630V4 384GB RJ45 AF U | \$33,042.00 | J | 23\% | \$25,442.34 | \$4,956.30 | \$4,295.46 | \$0.00 | \$0.00 | \$0.00 | \$4,956.30 |
| 5 | ND20C22V4384RJU | ND 20C2.2GHZ 2XE5-2630V4 384 GB RJ45 U | \$33,042.00 | J | 23\% | \$25,442.34 | \$4,956.30 | \$4,295.46 | \$0.00 | \$0.00 | \$0.00 | \$4,956.30 |
| 5 | ND20C22V4384SFP | ND 20C2.2GHZ 2XE5-2630V4 384GB SFP | \$33,042.00 | J | 23\% | \$25,442.34 | \$4,956.30 | \$4,295.46 | \$0.00 | \$0.00 | \$0.00 | \$4,956.30 |
| 5 | ND20C22V4384SFPAF | ND 20C2.2GHZ 2 XE5-5630V4 384GB SFP AF | \$33,042.00 | J | 23\% | \$25,442.34 | \$4,956.30 | \$4,295.46 | \$0.00 | \$0.00 | \$0.00 | \$4,956.30 |
| 5 | ND20C22V4384SFPAFU | ND 20C2.2GHZ 2XE5-2630V4 384GB SFP AF U | \$33,042.00 | J | 23\% | \$25,442.34 | \$4,956.30 | \$4,295.46 | \$0.00 | \$0.00 | \$0.00 | \$4,956.30 |
| 5 | ND20C22V4384SFPU | ND 20C2.2GHZ 2XE5-2630V4 384GB SFP U | \$33,042.00 | J | 23\% | \$25,442.34 | \$4,956.30 | \$4,295.46 | \$0.00 | \$0.00 | \$0.00 | \$4,956.30 |
| 5 | ND20C22V4512RJ | ND 20C2.2GHZ 2XE5-2630V4 512GB RJ45 | \$36,871.00 | J | 23\% | \$28,390.67 | \$5,530.65 | \$4,793.23 | \$0.00 | \$0.00 | \$0.00 | \$5,530.65 |
| 5 | ND20C22V4512RJAF | ND 20C2.2GHZ 2XE5-2630V4 512GB RJ45 AF | \$36,871.00 | J | 23\% | \$28,390.67 | \$5,530.65 | \$4,793.23 | \$0.00 | \$0.00 | \$0.00 | \$5,530.65 |
| 5 | ND20C22V4512RJAFU | ND 20C2.2GHZ 2XE5-2630V4 512GB RJ45 AF U | \$36,871.00 | J | 23\% | \$28,390.67 | \$5,530.65 | \$4,793.23 | \$0.00 | \$0.00 | \$0.00 | \$5,530.65 |
| 5 | ND20C22V4512RJU | ND 20C2.2GHZ 2 XE5-2630V4 512 GB RJ45 U | \$36,871.00 | J | 23\% | \$28,390.67 | \$5,530.65 | \$4,793.23 | \$0.00 | \$0.00 | \$0.00 | \$5,530.65 |
| 5 | ND20C22V4512SFP | ND 20C2.2GHZ 2XE5-2630V4 512GB SFP | \$36,871.00 | $J$ | 23\% | \$28,390.67 | \$5,530.65 | \$4,793.23 | \$0.00 | \$0.00 | \$0.00 | \$5,530.65 |
| ${ }_{5}^{5}$ | ND20C22V4512SFPAF | ND 2002.2GHZ 2 XEE5-2630V4 512 GB SFP AF | \$336,871.00 | J | 23\% | \$28,390.67 | \$5,530.65 | \$4,793.23 | \$0.00 | \$0.00 | \$0.00 | \$5,530.65 |
| 5 | ND20C22V4512SFPAFU | ND 20C2.2GHZ 2XE5-2630V4 512GB SFP AF U | \$36,871.00 | $J$ | 23\% | \$28,390.67 | \$5,530.65 | \$4,793.23 | \$0.00 | \$0.00 | \$0.00 | $\begin{aligned} & \$ 5,550.65 \\ & \$ 5,530.65 \end{aligned}$ |
| 5 | ND20C22V4512SFPU | ND 20C2.2GHZ 2XE5-2630V4 512GB SFP U | $\$ 36,871.00$ $\$ 3892700$ | J | 23\% | \$28,390.67 | $\$ 5,530.65$ $\$ 583905$ | $\$ 4,793.23$ $\$ 5060.51$ | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$5,530.65 \$5,839.05 |
| 5 5 | ND-20C256GB-RJ45 ND-20C256GB-SFP+ | HCIA Node 20cor CPU 256GBMem 10GE RJ45 HCIA Node 20cor CPU 256 GBMem 10 GE SFP+ | ${ }_{\text {\$38,927.00 }}{ }^{\text {S38,927.00 }}$ | J | 23\% | \$29,973.79 | $\begin{aligned} & \$ 5,839.05 \\ & \$ 5,839.05 \end{aligned}$ | ${ }_{\$ 5,060.51}^{\$ 5,060.51}$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\begin{aligned} & \$ 0.00 \\ & \$ 0.00 \end{aligned}$ | $\$ 5,839.05$ $\$ 5,839.05$ |
| 5 | ND-20C512GB-RJ45 | HCIA Node 20cor CPU 512GBMem 10GE RJ45 | \$46,721.00 | J | 23\% | \$35,975.17 | \$7,008.15 | \$6,073.73 | \$0.00 | \$0.00 | \$0.00 | \$7,008.15 |
| 5 | ND-20C512GB-SFP+ | HCIA Node 20cor CPU 512GBMem 10GE SFP+ | \$466,721.00 | J | 23\% | \$35,975.17 | \$7,008.15 | \$6,073.73 | \$0.00 | \$0.00 | \$0.00 | \$7,008.15 |
| 5 | ND24C22V4128RJAF | ND 24C2.2GHZ 2XE5-2650V4 128GB RJ45 AF | \$30,331.00 | J | 23\% | \$23,354.87 | \$4,549.65 | \$3,943.03 | \$0.00 | \$0.00 | \$0.00 | \$4,599.65 |
| 5 | ND24C22V4122RJAFU | ND 24C2.2GHZ 2XE5-2650V4 128GB RJ45 AF U | \$30,331.00 | J | 23\% | \$23,354.87 | ${ }^{\$ 4,549.65}$ | $\$ 3,943.03$ $\$ 3,943.03$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$4,549.65 |
| 5 | ND24C22V4128SFPAF ND24C22V4128SFPAFU | ND 24C2.2GHZ 2XE5-2650V4 128 GB SFP AF ND 24 C 2.2 HHZ 2XE5-2650V4 128 GB SFP AF | \$30,331.00 | j | 23\% | ${ }_{\text {\$23,354.87 }} \mathbf{\$ 2 3 , 3 5 4 . 8 7}$ | $\$ 4,549.65$ $\$ 4,549.65$ |  | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$4,549.65 |
| 5 | ND24C22V4256RJAF | ND 24C2.26HZ 2XE5-2650V4 256 GB RJ45 AF | \$34,159.00 | J | 23\% | \$26,302.43 | \$5,123.85 | \$4,440.67 | \$0.00 | \$0.00 | \$0.00 | \$5,123.85 |
| 5 | ND24C22V4256RJAFU | ND 24C2.2GHZ 2XE5-2650V4 256GB RJ45 AF U | \$34,159.00 | , | 23\% | \$26,302.43 | \$5,123.85 | \$4,440.67 | \$0.00 | \$0.00 | \$0.00 | \$5,123.85 |
| 5 | ND24C22V4256SFPAF | ND 24C2.2GHz 2XE5-2650V4 256 GB SFP AF | \$34,159.00 | J | 23\% | \$26,302.43 | \$5,123.85 | \$4,440.67 | \$0.00 | \$0.00 | \$0.00 | \$5,123.85 |
| 5 | ND24C22V4256SFPAFU | ND 24C2.2GHZ 2XE5-2650V4 256GB SFP AF U | \$344,159.00 | J | 23\% | \$26,302.43 | \$5,123.85 | \$4,400.67 | \$0.00 | \$0.00 | \$0.00 | $\$ 5,123.85$ |
| 5 5 | ND24C22V4384RJAF ND24C22V4384RJAFU | ND 24C2.2GHZ 2XE5-2650V4 384GB RJ45 AF ND 24C2.2GHZ 2XE5-2650V4 384GB RJ45 AF U | \$37,988.00 \$37,988.00 | J | $\begin{aligned} & 23 \% \\ & 23 \% \\ & \end{aligned}$ | $\begin{aligned} & \$ 29,250.76 \\ & \$ 29.20 .76 \end{aligned}$ | $\begin{aligned} & \$ 5,698.20 \\ & \$ 5.698 .20 \end{aligned}$ | $\begin{aligned} & \$ 4,983.44 \\ & \$ 4.988 .44 \end{aligned}$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 5,698.20$ |
| 5 | ND24C22V4384SFPAF | ND 24C2.2GHZ 2XE5-2650V4 384GB SFP AF | \$37,988.00 | J | 23\% | \$29,250.76 | \$5,698.20 | \$4,938.44 | \$0.00 | \$0.00 | \$0.00 | \$5,698.20 |
|  | ND24C22V4384SFPAFU | ND 24C2.2GHZ 2XE5-2650V4 384GB SFP AF U | \$37,988.00 | J | 23\% | \$29,250.76 | \$5,698.20 | \$4,938.44 | \$0.00 | \$0.00 | \$0.00 | \$5,698.20 |
| 5 | ND24C22V4512RJAF | ND 24C2.2GHZ 2XE5-2650V4 512 GB RJ45 AF | \$41,817.00 | $J$ | 23\% | \$32,199.09 | \$6,272.55 | \$5,436.21 | \$0.00 | \$0.00 | \$0.00 | \$6,272.55 |
| 5 | ND24C22V4512RJAFU | ND 24C2.2GHZ 2XE5-2650V4 512GB RJ45 AF U | \$41,817.00 | J | 23\% | \$32,199.09 | \$6,272.55 | \$5,436.21 | \$0.00 | \$0.00 | \$0.00 | \$6,272.55 |
| 5 | ND24C22V4512SFPAF | ND 24C2.2GHZ 2 XE5-2650V4 512 GB SFP AF | \$41,817.00 | J | 23\% | \$32,199.09 | \$6,272.55 | \$5,436.21 | \$0.00 | \$0.00 | \$0.00 | \$66.272.55 |
| 5 | ND24C22V4512SFPAFU ND28C24V4128SFPAF |  | \$41,817.00 $\$ 35,174.00$ | J | 23\% | \$32,199.09 $\$ 27.083 .98$ | $\$ 6,272.55$ $\$ 5,276.10$ | \$5,436.21 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$6,272.55 |
| 5 | ND28C24V4128SFPAFU | ND 28C2.4GHZ 2XE5-2680V4 128GB SFP AF $U$ | \$35,174.00 | J | 23\% | \$27,083.98 | \$5,276.10 | \$4,572.62 | \$0.00 | \$0.00 | \$0.00 | ${ }_{\$ 5,276.10}$ |
| 5 | ND28C24V4256SFPAF | ND 28C2.4GHZ 2XE5-2680V4 256 GB SFP AF | \$39,002.00 | J | 23\% | \$30,031.54 | \$5,850.30 | \$5,070.26 | \$0.00 | \$0.00 | \$0.00 | \$5,850.30 |
| 5 | ND28C24V4256SFPAFU | ND 28C2.4GHZ 2XE5-2680V4 256GB SFP AF U | \$39,002.00 | J | 23\% | \$30,031.54 | \$5,850.30 | \$5,070.26 | \$0.00 | \$0.00 | \$0.00 | \$5,850.30 |
| 5 | ND28C24V4384SFPAF | ND 28C2.4GHZ 2XE5-2680V4 384GB SFP AF | \$42,831.00 | , | 23\% | \$32,979.87 | \$6,424.65 | \$5,568.03 | \$0.00 | \$0.00 | \$0.00 | \$6,424.65 |
|  | ND28C24V4384SFPAFU | ND 28C2.4GHZ 2XE5-2680V4 384GB SFP AF U | \$42,831.00 | J | 23\% | \$32,979.87 | \$6,424.65 | \$5,568.03 | \$0.00 | \$0.00 | \$0.00 | \$6,424.65 |
| 5 | ND28C24V4512SFPAF | ND 28C2.4GHZ 2XE5-2680V4 512GB SFP AF | \$46,659.00 | J | 23\% | \$35,927.43 | \$6,998.85 | \$6,065.67 | \$0.00 | \$0.00 | \$0.00 | \$6,998.85 |
| 5 | ND28C24V4512SFPAFU | ND 28C2.4GHZ 2XX5-2680V4 512 ICB SFP AF U | \$46,659.00 | , | 23\% | \$35,927.43 | \$6,998.85 | \$6,065.67 | \$0.00 | \$0.00 | \$0.00 | \$6,998.85 |
| 5 | ND32C21V4128SFPAF | ND 32C2.1GHZ 2XE5-2683V4 128GB SFP AF | \$36,115.00 | J | 23\% | \$27,808.55 |  | \$4,694.95 | \$0.00 | \$0.00 | \$0.00 | \$5,417.25 |
| 5 | ND32C21V4128SFPAFU ND32C21V4256SFPAF | ND 32C2.1GHZ 2XE5-2683V4 128 GB SFP AF U ND 32 C 2.1 GHz 2XE5-2683V4 256 GB SFP AF | \$36,115.00 $\$ 39,944.00$ | j | 23\% | \$27,808.55 | \$5,417.25 | $\$ 4,694.95$ $\$ 5,192.72$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 5,417.25$ $\$ 5,991.60$ |
| 5 | ND32C21V4256SFPAFU | ND 32C2.19HZ 2XE5-2683V4 256GB SFP AF U | \$39,944.00 | J | 23\% | \$30,756.88 | \$5,991.60 | \$5,192.72 | \$0.00 | \$0.00 | \$0.00 | \$5,991.60 |
| 5 | ND32C21V4384SFPAF | ND 32C2.1GHZ 2XE5-2683V4 384GB SFP AF | \$43,772.00 | J | 23\% | \$33,704.44 | \$6,565.80 | \$5,690.36 | \$0.00 | \$0.00 | \$0.00 | \$6,565.80 |
| 5 | ND32C21V4384SFPAFU | ND 32C2.16HZ 2XE5-2683V4 384GB SFP AF U | \$43,772.00 | J | 23\% | \$33,704.44 | \$6,565.80 | \$5,690.36 | \$0.00 | \$0.00 | \$0.00 | \$6,565.80 |
| 5 | ND32C21V4512SFPAF | ND 32C2.1GHZ 2XE5-2683V4412GB SFP AF | \$477,601.00 | J | 23\% | \$33,652.77 | \$7,140.15 | \$6,188.13 | \$0.00 | \$0.00 | \$0.00 | \$7,140.15 |
| 5 | ND32C21V4512SFPAFU | ND 32C2.16HZ 2XE5-2683V4 512GB SFP AF U | \$47,601.00 | J | 23\% | \$36,652.77 <br> \$7 79548 | \$77,140.15 | \$6,188.13 | \$0.00 | \$0.00 | \$0.00 | \$7,140.15 |
| 5 | ND-6C64GB-RJ45 NIC2X10GEERJPCFH | HCIA Node 6cor CPU 64GBMem 1 GE RJ45 HCIA NIC PCIE $2 \times 10 \mathrm{CBE}$ RJ45 FH | \$10, \$773.00 | J | 23\% | $\$ 7,795.48$ $\$ 549.01$ | \$1,518.60 $\$ 106.95$ | \$1,316.12 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$1.518.60 |
|  | NIC2X10GBERJPCIE | HCIA NIC PCIE 2X10GBE RJ45 | \$713.00 | J | 23\% | \$549.01 | \$106.95 | \$92.69 | \$0.00 | \$0.00 | \$0.00 | \$106.95 |
| 5 | NIC2X10GBSFPPCFH | HCIA NIC PCIE 2X10GBE SFP FULL HEIGHT | \$618.00 | J | 23\% | \$475.86 | \$92.70 | \$80.34 | \$0.00 | \$0.00 | \$0.00 | \$92.70 |
| 5 | NIC2X10GBSFPPCLP | HCIA NIC PCIE $2 \times 10 \mathrm{GBE}$ SFP LOW PROFIE | \$618.00 | $J$ | 23\% | \$475.86 | \$92.70 | \$80.34 | \$0.00 | \$0.00 | \$0.00 | \$92.70 |
| 5 | NIC2X1E2X10ERJ | HCIA NIIC LOB 2X1GBE PLUS 2×10GBE RJ45 | \$723.00 | $J$ | 23\% | \$556.71 | \$108.45 | \$93.99 | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 108.45$ $\$ 9270$ |
| 5 | NIC2X1E2X10ESFP | HCIA NIC LOB 2X1GBE PLUS 2X10GBE SFP | \$618.00 | J | 23\% |  |  | $\$ 80.34$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |  |  |
| 5 5 | NO-PWR-CRD NoRAILIU1N | NO POWER CORD HCIA NO RAILKIT FOR | $\$ 0.00$ $\$ 0.00$ | J | 23\% | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | NORAILLU1N | HCIA NO RAILKIT FOR 2U1N | \$0.00 | J | 23\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
|  |  |  |  | Page 51 | of 709 |  |  |  |  |  |  |  |








| BAND |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SKU | description | EMC LIST PRICE USD | category CODE | NVP LEVEL 1 | NVP LEVEL 1 Net Price | $\begin{gathered} \text { LP MNT } \\ \text { ANNUAL } \\ \text { (PREMIUM) } \end{gathered}$ | LP MNT ANNUAL (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | RENEWAL |
| 5 | DD7200-3E45 | SYSTEM, DD $7200+3$ ES30,3TB SAS HDD,NFS, CIFS | \$393,350.00 | PH | 27\% | \$287,145.50 | \$43,268.50 | \$35,401.50 | \$0.00 | \$0.00 | \$0.00 | \$43,268.50 |
| 5 | DD7200-4E45 | SYSTEM, DD $7200+4 E S 30,3$ TB SAS HDD,NFS, CIFS | \$446,450.00 | PH | 27\% | \$325,908.50 | \$49,109.50 | \$40,180.50 | \$0.00 | \$0.00 | \$0.00 | \$49,109.50 |
| 5 | DD7200-5E45 | SYSTEM, DD7200+5ES30,3TB SAS HDD,NFS, CIFS | \$499,550.00 | PH | 27\% | \$364,671.50 | \$54,950.50 | \$44,959.50 | \$0.00 | \$0.00 | \$0.00 | \$54,950.50 |
| 5 | DD7200-6E45 | SYSTEM, DD7200+6ES30,3TB SAS HDD,NFS,CIFS | \$552,650.00 | PH | 27\% | \$403,434.50 | \$60,791.50 | \$49,738.50 | \$0.00 | \$0.00 | \$0.00 | \$60,791.50 |
| 5 | DD7200-7E45 | SYSTEM,DD7200+7ES30,3TB SAS HDD,NFS,CIFS | \$605,800.00 | PH | 27\% | \$442,234.00 | \$66,638.00 | \$54,522.00 | \$0.00 | \$0.00 | \$0.00 | \$66,638.00 |
| 5 | DD7200-8E45 | SYSTEM, DD7200+8ES33,3TB SAS HDD,NFS,CIFS | \$658,900.00 | PH | 27\% | \$480,997.00 | \$72,479.00 | \$59,301.00 | \$0.00 | \$0.00 | \$0.00 | \$72,479.00 |
| 5 | DD7200-9E45 | SYSTEM,DD7200+9ES30,3TB SAS HDD, NFS,CIFS | \$750,800.00 | PH | 27\% | \$548,084.00 | \$82,588.00 | \$67,572.00 | \$0.00 | \$0.00 | \$0.00 | \$82,588.00 |
| 5 | DD7200-CTL | SYSTEM,DD7200,CTL,ENTRY MEM,NFS,CIFS | \$234,000.00 | PH | 27\% | \$170,820.00 | \$25,740.00 | \$21,060.00 | \$0.00 | \$0.00 | \$0.00 | \$25,740.00 |
| 5 | DD7200-CTL-B | SYSTEM,DD7200,CTL,ENTRY MEM,NFS,CIFS | \$0.00 | PH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | DD7200-CTLX | SYSTEM,DD7200,CTL,EXP MEM,NFS,CIFS | \$255,450.00 | PH | 27\% | \$186,478.50 | \$28,099.50 | \$22,990.50 | \$0.00 | \$0.00 | \$0.00 | \$28,099.50 |
| 5 | DD7200-CTLX-B | SYSTEM, DD7200,CTL,EXP MEM,NFS, CIFS | \$0.00 | PH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | DD860-1E30 | SYSTEM; DD860+1ES30;30TB;NFS;CIFS | \$0.00 | PH | 27\% | \$0.00 | \$23,210.00 | \$18,990.00 | \$0.00 | \$0.00 | \$0.00 | \$23,210.00 |
| 5 | DD860-1E32 | SYSTEM; DD860+1ES32;32TB;NFS;CIFS | \$0.00 | PH | 27\% | \$0.00 | \$27,764.00 | \$22,716.00 | \$0.00 | \$0.00 | \$0.00 | \$27,764.00 |
| 5 | DD860-2E30 | SYSTEM; DD860+2ES30;60TB;NFS;CIFS | \$0.00 | PH | 27\% | \$0.00 | \$32,120.00 | \$26,280.00 | \$0.00 | \$0.00 | \$0.00 | \$32,120.00 |
| 5 | DD860-2E32 | SYSTEM; DD860+2ES32;64TB;NFS;CIFS | \$0.00 | PH | 27\% | \$0.00 | \$37,928.00 | \$31,032.00 | \$0.00 | \$0.00 | \$0.00 | \$37,928.00 |
| 5 | DD860-3E30 | SYSTEM; DD860+3ES30;90TB;NFS;CIFS | \$0.00 | PH | 27\% | \$0.00 | \$44,330.00 | \$36,270.00 | \$0.00 | \$0.00 | \$0.00 | \$44,330.00 |
| 5 | DD860-3E32 | SYSTEM; DD860+3ES32;96TB;NFS;CIFS | \$0.00 | PH | 27\% | \$0.00 | \$52,492.00 | \$42,948.00 | \$0.00 | \$0.00 | \$0.00 | \$52,492.00 |
| 5 | DD860-4E30 | SYSTEM; DD860+4ES30;120TB;NFS;CIFS | \$0.00 | PH | 27\% | \$0.00 | \$53,240.00 | \$43,560.00 | \$0.00 | \$0.00 | \$0.00 | \$53,240.00 |
| 5 | DD860-4E32 | SYSTEM; DD860+4ES32; 288 TB;NFS;CIFS | \$0.00 | PH | 27\% | \$0.00 | \$62,656.00 | \$51,264.00 | \$0.00 | \$0.00 | \$0.00 | \$62,656.00 |
| 5 | DD860-5E30 | SYSTEM; DD860+5ES30;150TB;NFS;CIFS | \$0.00 | PH | 27\% | \$0.00 | \$62,150.00 | \$50,850.00 | \$0.00 | \$0.00 | \$0.00 | \$62,150.00 |
| 5 | DD860-5E32 | SYSTEM; DD860+5ES32;160TB;NFS;CIFS | \$0.00 | PH | 27\% | \$0.00 | \$72,820.00 | \$59,580.00 | \$0.00 | \$0.00 | \$0.00 | \$72,820.00 |
| 5 | DD860-6E30 | SYSTEM; DD860+6ES30;180TB;NFS;CIFS | \$0.00 | PH | 27\% | \$0.00 | \$71,060.00 | \$58,140.00 | \$0.00 | \$0.00 | \$0.00 | \$71,060.00 |
| 5 | DD860-6E32 | SYSTEM; DD860+6ES32; 192 TB; NFS ;CIFS | \$0.00 | PH | 27\% | \$0.00 | \$82,984.00 | \$67,896.00 | \$0.00 | \$0.00 | \$0.00 | \$82,984.00 |
| 5 | DD860-CTL | SYSTEM; DD860; CTL; NFS; CIFS | \$0.00 | PH | 27\% | \$0.00 | \$14,300.00 | \$11,700.00 | \$0.00 | \$0.00 | \$0.00 | \$14,300.00 |
| 5 | DD860-CTL-B | SYSTEM; DD860; CTL; NFS; CIFS | \$0.00 | PH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | DD860-CTX | SYSTEM; DD860;CTLX;NFS;CIFS | \$0.00 | PH | 27\% | \$0.00 | \$14,300.00 | \$11,700.00 | \$0.00 | \$0.00 | \$0.00 | \$14,300.00 |
| 5 | DD860-CTX-B | SYSTEM; DD860;CTLX;NFS;CIFS | \$0.00 | PH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | DD880-12E16 | SYSTEM;DD880 CTRL+12ES16T;192TB;NFS;CIFS | \$942,000.00 | PH | 27\% | \$687,660.00 | \$103,620.00 | \$84,780.00 | \$0.00 | \$0.00 | \$0.00 | \$103,620.00 |
| 5 | DD880-1E16 | SYSTEM; DD880 CTRL+1ES16T;16TB;NFS;CIFS | \$331,000.00 | PH | 27\% | \$241,630.00 | \$36,410.00 | \$29,790.00 | \$0.00 | \$0.00 | \$0.00 | \$36,410.00 |
| 5 | DD880-1E32 | SYSTEM;DD880CTRL+1ES32T;32TB;NFS;CIFS | \$368,000.00 | PH | 27\% | \$268,640.00 | \$40,480.00 | \$33,120.00 | \$0.00 | \$0.00 | \$0.00 | \$40,480.00 |
| 5 | DD880-2E16 | SYSTEM; DD880 CTRL+2ES16T;32TB;NFS;CIFS | \$382,000.00 | PH | 27\% | \$278,860.00 | \$42,020.00 | \$34,380.00 | \$0.00 | \$0.00 | \$0.00 | \$42,020.00 |
| 5 | DD880-2E32 | SYSTEM;DD880CTRL+2ES32T;64TB;NFS;CIFS | \$456,000.00 | PH | 27\% | \$332,880.00 | \$50,160.00 | \$41,040.00 | \$0.00 | \$0.00 | \$0.00 | \$50,160.00 |
| 5 | DD880-2GD | SYSTEM; GD ARRAY;DD880;DUAL-CTRL | \$710,000.00 | PH | 27\% | \$518,300.00 | \$78,100.00 | \$63,900.00 | \$0.00 | \$0.00 | \$0.00 | \$78,100.00 |
| 5 | DD880-3E16 | SYSTEM; DD880 CTRL+3ES16T;48TB;NFS;CIFS | \$433,000.00 | PH | 27\% | \$316,090.00 | \$47,630.00 | \$38,970.00 | \$0.00 | \$0.00 | \$0.00 | \$47,630.00 |
| 5 | DD880-3E32 | SYSTEM;DD880CTRL+3ES32T;96TB;NFS;CIFS | \$544,000.00 | PH | 27\% | \$397, 120.00 | \$59,840.00 | \$48,960.00 | \$0.00 | \$0.00 | \$0.00 | \$59,840.00 |
| 5 | DD880-4E16 | SYSTEM; DD880 CTRL+4ES16T;64TB;NFS;CIFS | \$484,000.00 | PH | 27\% | \$353,320.00 | \$53,240.00 | \$43,560.00 | \$0.00 | \$0.00 | \$0.00 | \$53,240.00 |
| 5 | DD880-4E32 | SYSTEM:DD880CTRL+4ES32T;128TB;NFS;CIFS | \$682,000.00 | PH | 27\% | \$497,860.00 | \$75,020.00 | \$61,380.00 | \$0.00 | \$0.00 | \$0.00 | \$75,020.00 |
| 5 | DD880-5E16 | SYSTEM; DD880 CTRL+5ES16T;80TB;NFS;CIFS | \$535,000.00 | PH | 27\% | \$390,550.00 | \$58,850.00 | \$48,150.00 | \$0.00 | \$0.00 | \$0.00 | \$58,850.00 |
| 5 | DD880-5E32 | SYSTEM;DD880CTRL+5ES32T;160TB;NFS;CIFS | \$770,000.00 | PH | 27\% | \$562,100.00 | \$84,700.00 | \$69,300.00 | \$0.00 | \$0.00 | \$0.00 | \$84,700.00 |
| 5 | DD880-6E16 | SYSTEM; DD880 CTRL +6ES16T;96TB;NFS;CIFS | \$586,000.00 | PH | 27\% | \$427,780.00 | \$64,460.00 | \$52,740.00 | \$0.00 | \$0.00 | \$0.00 | \$64,460.00 |
| 5 | DD880-6E32 | SYSTEM:DD880CTRL+6ES32T;192TB;NFS;CIFS | \$858,000.00 | PH | 27\% | \$626,340.00 | \$94,380.00 | \$77,220.00 | \$0.00 | \$0.00 | \$0.00 | \$94,380.00 |
| 5 | DD880-CHX-B | SYSTEM; DD880 CTRL; NFS; CIFS - REFURB | \$0.00 | PH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | DD880-CMX-B | SYSTEM; DD880 CTRL; NFS; CIFS - REFURB | \$0.00 | PH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | DD880-CTL | SYSTEM; DD880 CTRL; NFS; CIFS - REFURB | \$0.00 | PH | 27\% | \$0.00 | \$30,800.00 | \$25,200.00 | \$0.00 | \$0.00 | \$0.00 | \$30,800.00 |
| 5 | DD880-CTLHX | SYSTEM; DD880 CTRL; NFS; CIFS - REFURB | \$0.00 | PH | 27\% | \$0.00 | \$30,800.00 | \$25,200.00 | \$0.00 | \$0.00 | \$0.00 | \$30,800.00 |
| 5 | DD880-CTLHX-B | SYSTEM; DD880 CTRL; NFS; CIFS - REFURB | \$0.00 | PH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | DD880-CTLMX | SYSTEM; DD880 CTRL; NFS; CIFS - REFURB | \$280,000.00 | PH | 27\% | \$204,400.00 | \$30,800.00 | \$25,200.00 | \$0.00 | \$0.00 | \$0.00 | \$30,800.00 |
| 5 | DD880-CTLMX-B | SYSTEM; DD880 CTRL; NFS; CIFS - REFURB | \$0.00 | PH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | DD880DLM | SYSTEM;DD880 FOR DLM;NFS;CIFS | \$0.00 | PH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | DD890-12E30 | SYSTEM; DD890+12ES30;360TB;NFS;CIFS | \$0.00 | PH | 27\% | \$0.00 | \$139,920.00 | \$114,480.00 | \$0.00 | \$0.00 | \$0.00 | \$139,920.00 |
| 5 | DD890-12E32 | SYSTEM;DD890+12ES32;384TB;NFS;CIFS | \$0.00 | PH | 27\% | \$0.00 | \$160,468.00 | \$131,292.00 | \$0.00 | \$0.00 | \$0.00 | \$160,468.00 |
| 5 | DD890-1E30 | SYSTEM; DD890+1ES30;30TB;NFS;CIFS | \$0.00 | PH | 27\% | \$0.00 | \$37,510.00 | \$30,690.00 | \$0.00 | \$0.00 | \$0.00 | \$37,510.00 |
| 5 | DD890-1E32 | SYSTEM:DD890+1ES32;32TB:NFS;CIFS | \$0.00 | PH | 27\% | \$0.00 | \$43,164.00 | \$35,316.00 | \$0.00 | \$0.00 | \$0.00 | \$43,164.00 |
| 5 | DD890-2E30 | SYSTEM; DD890+2ES30;60TB;NFS;CIFS | \$0.00 | PH | 27\% | \$0.00 | \$46,420.00 | \$37,980.00 | \$0.00 | \$0.00 | \$0.00 | \$46,420.00 |
| 5 | DD890-2E32 | SYSTEM;DD890+2ES32;64TB;NFS;CIFS | \$0.00 | PH | 27\% | \$0.00 | \$53,328.00 | \$43,632.00 | \$0.00 | \$0.00 | \$0.00 | \$53,328.00 |
| 5 | DD890-2GD | SYSTEM;GD ARRAY;DD890;DUAL-CTL | \$750,000.00 | PH | 27\% | \$547,500.00 | \$82,500.00 | \$67,500.00 | \$0.00 | \$0.00 | \$0.00 | \$82,500.00 |
| 5 | DD890-3E30 | SYSTEM; DD890+3ES30;90TB;NFS;CIFS | \$0.00 | PH | 27\% | \$0.00 | \$55,330.00 | \$45,270.00 | \$0.00 | \$0.00 | \$0.00 | \$55,330.00 |
| 5 | DD890-3E32 | SYSTEM:DD890+3ES32;96TB;NFS;CIFS | \$0.00 | PH | 27\% | \$0.00 | \$63,492.00 | \$51,948.00 | \$0.00 | \$0.00 | \$0.00 | \$63,492.00 |
| 5 | DD890-4E30 | SYSTEM; DD890+4ES30;120TB;NFS;CIFS | \$0.00 | PH | 27\% | \$0.00 | \$64,240.00 | \$52,560.00 | \$0.00 | \$0.00 | \$0.00 | \$64,240.00 |
| 5 | DD890-4E32 | SYSTEM:DD890+4ES32;128TB;NFS;CIFS | \$0.00 | PH | 27\% | \$0.00 | \$73,656.00 | \$60,264.00 | \$0.00 | \$0.00 | \$0.00 | \$73,656.00 |
| 5 | DD890-5E30 | SYSTEM; DD890+5ES30;150TB;NFS;CIFS | \$0.00 | PH | 27\% | \$0.00 | \$73,150.00 | \$59,850.00 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 | DD890-5E32 | SYSTEM:DD890+5ES32;160TB;NFS;CIFS | \$0.00 | PH | 27\% | \$0.00 | \$83,820.00 | \$68,580.00 | \$0.00 | \$0.00 | \$0.00 | \$83,820.00 |
| 5 | DD890-6E30 | SYSTEM; DD890+6ES30;180TB; NFS SCIFS | \$0.00 | PH | 27\% | \$0.00 | \$82,060.00 | \$67,140.00 | \$0.00 | \$0.00 | \$0.00 | \$82,060.00 |
| 5 | DD890-6E32 | SYSTEM;DD890+6ES32;192TB;NFS;CIFS | \$0.00 | PH | 27\% | \$0.00 | \$93,984.00 | \$76,896.00 | \$0.00 | \$0.00 | \$0.00 | \$93,984.00 |
| 5 | DD890-CTL | SYSTEM;DD890;CTL; ${ }^{\text {NFS }}$;CIFS | \$0.00 | PH | 27\% | \$0.00 | \$28,600.00 | \$23,400.00 | \$0.00 | \$0.00 | \$0.00 | \$28,600.00 |
| 5 | DD890-CTL-B | SYSTEM;DD890;CTL; CFS ;CIFS | \$0.00 | PH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | DD890-CTX | SYSTEM; DD890; CTLX; NFS; CIFS | \$0.00 | PH | 27\% | \$0.00 | \$28,600.00 | \$23,400.00 | \$0.00 | \$0.00 | \$0.00 | \$28,600.00 |
| 5 5 | ${ }^{\text {DD890-CTX-B }}$ | SYSTEM; DD890; CTLX; NFS ; CIFS SYSTEM DD9500 256 GB NFS CIFS | $\$ 0.00$ $\$ 0.00$ | PH PH | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 0.00$ $\$ 0.00$ |
| 5 | DD9500-10E45 | SYSTEM DD9500+10ES30 3TB SASHDD NFS CIFS | \$882,600.00 | PH | 27\% | \$644,298.00 | \$97,086.00 | \$79,434.00 | \$0.00 | \$0.00 | \$0.00 | \$97,086.00 |
| 5 | DD9500-11E45 | SYSTEM DD9500+11ES30 3TB SASHDD NFS CIFS | \$935,700.00 | PH | 27\% | \$683,061.00 | \$102,927.00 | \$84,213.00 | \$0.00 | \$0.00 | \$0.00 | \$102,927.00 |
| 5 | DD9500-12E45 | SYSTEM DD9500+12ES30 3TB SASHDD NFS CIFS | \$988,800.00 | PH | 27\% | \$721,824.00 | \$108,768.00 | \$88,992.00 | \$0.00 | \$0.00 | \$0.00 | \$108,768.00 |
| 5 | DD9500-16E45 | SYSTEM DD9500+16ES30 3TB SASHDD NFS CIFS | \$1,201,250.00 | PH | 27\% | \$876,912.50 | \$132,137.50 | \$108,112.50 | \$0.00 | \$0.00 | \$0.00 | \$132,137.50 |
| 5 | DD9500-20EE45 | SYSTEM DD9500+20ES30 3TB SASHDD NFS CIFS | \$1,413,650.00 | PH | 27\% | \$1,031,964.50 | \$155,501.50 | \$127,228.50 | \$0.00 | \$0.00 | \$0.00 | \$155,501.50 |
| 5 | DD9500-24E45 | SYSTEM DD9900+24ES303 3 TB SASHDD NFS CIIS | \$1,666,100.00 | PH | 27\% | \$1,187,053.00 | \$178,871.00 | \$146,349.00 | \$0.00 | \$0.00 | \$0.00 | \$178,871.00 |
| 5 | DD9500-4E45 | SYSTEM DD9500+4ES30 3TB SAS HDD NFS CIFS | \$563,950.00 | PH | 27\% | \$411,683.50 | \$62,034.50 | \$50,755.50 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 5 | DD9500-5E45 DD9500-6E45 | SYSTEM DD9500+5ES330 3TB SAS HDD NFS CIFS SYSTEM DD9500+6ES30 ${ }^{\text {3TB SAS }}$ HDD NFS CIFS | \$617,050.00 $\$ 670,150.00$ | PH | 27\% | \$450,446.50 $\$ 489,209.50$ | \$67,875.50 $\$ 73,716.50$ |  | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$677,875.50 |
| 5 | DD9500-7E45 | SYSTEM DD9500+7ES30 3TB SAS HDD NFS CIFS | \$723,300.00 | PH | 27\% | \$528,009.00 | \$79,563.00 | \$65,097.00 | \$0.00 | \$0.00 | \$0.00 | \$79,563.00 |
| 5 | DD9500-8E45 | SYSTEM DD9500+8ES30 3TB SAS HDD NFS CIFS | \$776,400.00 | PH | 27\% | \$566,772.00 | \$85,404.00 | \$69,876.00 | \$0.00 | \$0.00 | \$0.00 | \$85,404.00 |



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| BAND |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SKU | dESCRIPTION | EMC LIST PRICE USD | $\begin{aligned} & \text { CATEGORY } \\ & \text { CODE } \end{aligned}$ | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | LP MNT ANNUAL (PREMIUM) | LP MNT ANNUAL (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | RENEWAL |
| 5 | A3F-D30-T1 | DAE 30 1TB SATA 7.2K HAPW MFG QTY1 G3 | \$0.00 | PM | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | A3F-D30-T1-X | DAE 30 1TB SATA 7.2K HAPW FLD QTY1 G3 | \$0.00 | PM | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | A3F-D30-T2 | DAE 30 2TB SATA 7.2K HAPW MFG QTY1 33 | \$0.00 | PM | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | A3F-D30-T2-X | DAE 30 2TB SATA 7.2K HAPW FLD QTY1 G3 | \$0.00 | PM | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | A3F-D30-T4 | DAE 30 4TB SATA 7.2K HAPW MFG QTY1 13 | \$0.00 | PM | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | A3F-D30-T4-X | DAE 30 4TB SATA 7.2K HAPW FLD QTY1 G3 | \$0.00 | PM | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | A3F-D60-T1 | DAE 60 1TB SATA 7.2K HAPW MFG QTY1 13 | \$0.00 | PM | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | A3F-D60-T1-X | DAE 60 1TB SATA 7.2K HAPW FLD QTY1 G3 | \$0.00 | PM | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | A3F-D60-T2 | DAE 60 2TB SATA 7.2K HAPW MFG QTY1 G3 | \$0.00 | PM | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | A3F-D60-T2-X | DAE 60 2TB SATA 7.2K HAPW FLD QTY1 G3 | \$0.00 | PM | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | A3F-D60-T4 | DAE 60 4TB SATA 7.2K HAPW MFG QTY1 13 | \$0.00 | PM | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | A3F-D60-T4-X | DAE 60 4TB SATA 7.2K HAPW FLD QTY1 G3 | \$0.00 | PM | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | A3F-ND15-T1 | ATMOS G3F PLATFORM NODE 15 DISK 19 | \$14,300.00 | PM | 27\% | \$10,439.00 | \$1,430.00 | \$1,001.00 | \$0.00 | \$429.00 | \$0.00 | \$1,430.00 |
| 5 | A3F-ND15-T2 | ATMOS G3F PLATFORM NODE 15 DISK 2T | \$21,800.00 | PM | 27\% | \$15,914.00 | \$2,180.00 | \$1,526.00 | \$0.00 | \$654.00 | \$0.00 | \$2,180.00 |
| 5 | A3F-ND15-T4 | ATMOS G3F PLATFORM NODE 15 DISK 4T | \$37,500.00 | PM | 27\% | \$27,375.00 | \$3,750.00 | \$2,625.00 | \$0.00 | \$1,125.00 | \$0.00 | \$3,750.00 |
| 5 | A3F-ND30-T1 | ATMOS G3F PLATFORM NODE 30 DISK 1T | \$23,900.00 | PM | 27\% | \$17,447.00 | \$2,390.00 | \$1,673.00 | \$0.00 | \$717.00 | \$0.00 | \$2,390.00 |
| 5 | A3F-ND30-T2 | ATMOS G3F PLATFORM NODE 30 DISK 2 T | \$36,700.00 | PM | 27\% | \$26,791.00 | \$3,670.00 | \$2,569.00 | \$0.00 | \$1,101.00 | \$0.00 | \$3,670.00 |
| 5 | A3F-ND30-T4 | ATMOS G3F PLATFORM NODE 30 DISK 4T | \$63,100.00 | PM | 27\% | \$46,063.00 | \$6,310.00 | \$4,417.00 | \$0.00 | \$1,893.00 | \$0.00 | \$6,310.00 |
| 5 | A3F-RC | ATMOS G3 FLEX PLATFORM BASE | \$0.00 | PM | 27\% | \$0.00 | \$503.00 | \$352.10 | \$0.00 | \$150.90 | \$0.00 | \$503.00 |
| 5 | A3F-RE | ATMOS G3 FLEX PLATFORM BASE | \$0.00 | PM | 27\% | \$0.00 | \$941.50 | \$659.05 | \$0.00 | \$282.45 | \$0.00 | \$941.50 |
| 5 | A3F-RE-10G | ATMOS G3 FLEX PLATFORM BASE | \$0.00 | PM | 27\% | \$0.00 | \$2,120.70 | \$1,484.49 | \$0.00 | \$636.21 | \$0.00 | \$2,120.70 |
| 5 | A3F-RE-HA10G | ATMOS G3 FLEX PLATFORM BASE | \$0.00 | PM | 27\% | \$0.00 | \$3,299.90 | \$2,309.93 | \$0.00 | \$989.97 | \$0.00 | \$3,299.90 |
| 5 | A3F-Xc | ATMOS G3F PLATFORM EXPANSION | \$0.00 | PM | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | A3F-XE | ATMOS G3F PLATFORM EXPANSION | \$0.00 | PM | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | A3-SW10GB | G3 SWCH 10GBE 24P MFG | \$0.00 | PM | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | A3-SWGB | SWCH 1GBE 48P HAPW MFG QTY1 G3 | \$0.00 | PM | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | A-DAE-1T-HTX | DAE 151 1T SATA 7.2 K HAPW FLD QTY1 62 | \$0.00 | PM | 27\% | \$0.00 | \$683.60 | \$478.52 | \$0.00 | \$205.08 | \$0.00 | \$683.60 |
| 5 | A-DAE-1T-HX | DAE 151 1T SATA 7.2K HAPW FLD QTY2 G2 | \$0.00 | PM | 27\% | \$0.00 | \$1,688.00 | \$1,181.60 | \$0.00 | \$506.40 | \$0.00 | \$1,688.00 |
| 5 | A-DAE-2H-H | DAE 152 2T SATA 7.2K HAPW MFG QTY2 G2 | \$0.00 | PM | 27\% | \$0.00 | \$3,625.60 | \$2,537.92 | \$0.00 | \$1,087.68 | \$0.00 | \$3,625.60 |
| 5 | A-DAE-2H-HD | DAE 15 2T SATA 7.2K HAPW MFG QTY2 G2 | \$0.00 | PM | 27\% | \$0.00 | \$3,625.60 | \$2,537.92 | \$0.00 | \$1,087.68 | \$0.00 | \$3,625.60 |
| 5 | A-DAE-2H-HT | DAE 15 2T SATA 7.2K HAPW MFG QTY1 G2 | \$0.00 | PM | 27\% | \$0.00 | \$1,723.70 | \$1,206.59 | \$0.00 | \$517.11 | \$0.00 | \$1,723.70 |
| 5 | A-DAE-2T-HTX | DAE 152 2T SATA 7.2K HAPW FLD QTY1 12 | \$0.00 | PM | 27\% | \$0.00 | \$1,723.70 | \$1,206.59 | \$0.00 | \$517.11 | \$0.00 | \$1,723.70 |
| 5 | A-DAE-2T-HX | DAE 152 2T SATA 7.2K HAPW FLD QTY2 G2 | \$0.00 | PM | 27\% | \$0.00 | \$3,625.60 | \$2,537.92 | \$0.00 | \$1,087.68 | \$0.00 | \$3,625.60 |
| 5 | A-DAE-2WG-H | DAE 152 2T SATA 5.4K HAPW MFG QTY2 G2 | \$0.00 | PM | 27\% | \$0.00 | \$3,328.40 | \$2,329.88 | \$0.00 | \$998.52 | \$0.00 | \$3,328.40 |
| 5 | A-DAE-2WG-HD | DAE 15 2T SATA 5.4K HAPW MFG QTY2 G2 | \$0.00 | PM | 27\% | \$0.00 | \$3,328.40 | \$2,329.88 | \$0.00 | \$998.52 | \$0.00 | \$3,328.40 |
| 5 | A-DAE-2WG-HT | DAE 15 2T SATA 5.4K HAPW MFG QTY1 G2 | \$0.00 | PM | 27\% | \$0.00 | \$1,515.60 | \$1,060.92 | \$0.00 | \$454.68 | \$0.00 | \$1,515.60 |
| 5 | A-DAE-3H-H | DAE 15 3T SATA 7.2K HAPW MFG QTY2 G2 | \$0.00 | PM | 27\% | \$0.00 | \$4,570.10 | \$3,199.07 | \$0.00 | \$1,371.03 | \$0.00 | \$4,570.10 |
| 5 5 | A-DAE-3H-HD A-DAE-3H-HT | DAE 15 3T SATA 7.2K HAPW MFG QTY2 G2 | $\$ 0.00$ $\$ 0.00$ | PM | 27\% | $\$ 0.00$ $\$ 0.00$ | $\$ 4,570.10$ $\$ 2.248 .40$ | $\$ 3,199.07$ $\$ 1.57388$ | $\$ 0.00$ $\$ 0.00$ | \$1,371.03 | $\$ 0.00$ $\$ 0.00$ | $\$ 4,570.10$ $\$ 224840$ |
| 5 | A-DAE-3H-HT | DAE 15 3T SATA 7.2K HAPW MFG QTY1 G2 | $\$ 0.00$ $\$ 0.00$ | PM PM | 27\% | $\$ 0.00$ $\$ 0.00$ | $\$ 2,248.40$ $\$ 2.248 .40$ | \$1,573.88 | $\$ 0.00$ $\$ 0.00$ | \$6774.52 | $\$ 0.00$ $\$ 0.00$ | $\$ 2,248.40$ $\$ 2.248 .40$ |
| 5 | A-DAE-3T-HX | DAE 153 3T SATA 7.2K HAPW FLD QTY2 G2 | \$0.00 | PM | 27\% | \$0.00 | \$8,570.10 | \$ \$3,199.07 | \$0.00 | \$1,371.03 | \$0.00 | \$ $\$ 2,4750.10$ |
| 5 | A-S-6G-1GH | SVR 141 1GBE HAPW MFG QTY2 G2 | \$0.00 | PM | 27\% | \$0.00 | \$1,246.40 | \$872.48 | \$0.00 | \$373.92 | \$0.00 | \$1,246.40 |
| 5 | A-S-6G-1GHT | SVR 141 1GBE HAPW MFG QTY2 G2 | \$0.00 | PM | 27\% | \$0.00 | \$1,368.00 | \$957.60 | \$0.00 | \$410.40 | \$0.00 | \$1,368.00 |
| 5 | A-S-6G-HTX | SVR 1 U 1 1 GBE HAPW FLD QTY2 G2 | \$0.00 | PM | 27\% | \$0.00 | \$1,368.00 | \$957.60 | \$0.00 | \$410.40 | \$0.00 | \$1,368.00 |
| 5 | A-S-6G-HX | SVR 1U 1GBE HAPW FLL QTY2 G2 | \$0.00 | PM | 27\% | \$0.00 | \$1,246.40 | \$872.48 | \$0.00 | \$373.92 | \$0.00 | \$1,246.40 |
| 5 | A-S-DISK-C | ATMOS CRU R610 SERVER DISK REPLACEMENT | \$0.00 | PM | 27\% | \$0.00 | \$ ${ }^{\text {\$26.10 }}$ | \$18.27 | \$0.00 | \$ $\begin{array}{r}\text { \$7.83 } \\ \$ 7392\end{array}$ | \$0.00 | \$26.10 |
| 5 | A-S-DP-16H | SVR 1 U 1GBE HAPW MFG QTY2 G2 | \$0.00 | PM | 27\% | \$0.00 | \$1,246.40 | \$872.48 | \$0.00 | \$373.92 | \$0.00 | \$1,246.40 |
| 5 | A-S-DP-1GHT | SVR 1 U 1 1 GEE HAPW MFG QTY2 $\mathrm{G}^{2}$ | \$0.00 | PM | 27\% | \$0.00 | \$1,368.00 | \$957.60 | \$0.00 | \$410.40 | \$0.00 | \$1,368.00 |
| 5 | A-S-DP-1GN | SVR 1 U 1GBE HAPW MFG QTY2 G2 | \$0.00 | PM | 27\% | \$0.00 | \$1,246.40 | \$872.48 | \$0.00 | \$373.92 | \$0.00 | \$1,246.40 |
| 5 | A-S-HTX | SVR 1 U 1 GBE HAPW FLD QTY2 G2 | \$0.00 | PM | 27\% | \$0.00 | \$1,368.00 | \$957.60 | \$0.00 | \$410.40 | \$0.00 | \$1,368.00 |
| 5 | A-S-HX | SVR 101 1GBE HAPW FLD QTY2 G2 | $\$ 0.00$ $\$ 2425000$ | PM | 27\% | $\$ 0.00$ $\$ 1770250$ | \$1,246.40 | - $\$ 872.48$ | \$0.00 | \$373.92 | \$0.00 | \$1,246.40 |
| 5 5 | AVM1200FG4S | AVAMAR G4S M1200 STORAGE NODE FLD INST AVAMAR G4S M1200 STGNODE FLD INST RR | \$24,250.00 | PM | 27\% | $\$ 17,702.50$ $\$ 17,702.50$ | \$2,425.00 | \$1,697.50 $\$ 1,697.50$ | $\$ 0.00$ $\$ 0.00$ | \$727.50 $\$ 727.50$ | $\$ 0.00$ $\$ 0.00$ | \$2,425.00 |
| 5 | AVM1200FG4T | AVAMAR G4T M1200 NODE FLD INSTL | \$24,250.00 | PM | 27\% | \$17,702.50 | \$2,425.00 | \$1,697.50 | \$0.00 | \$727.50 | \$0.00 | \$2,425.00 |
| 5 | AVM1200MG4S | AVAMAR G4S M1200 STORAGE NODE MFG INST | \$24,250.00 | PM | 27\% | \$17,702.50 | \$2,425.00 | \$1,697.50 | \$0.00 | \$727.50 | \$0.00 | \$2,425.00 |
| 5 | AVM1200MG4ST | AVAMAR GEN4S M1200 NODE MFG INST RR | \$24,250.00 | PM | 27\% | \$17,702.50 | \$2,425.00 | \$1,697.50 | \$0.00 | \$727.50 | \$0.00 | \$2,425.00 |
| 5 | AVM1200MG4T | AVAMAR G4T M1200 NODE MANF INSTL | \$24,250.00 | PM | 27\% | \$17,702.50 | \$2,425.00 | \$1,697.50 | \$0.00 | \$727.50 | \$0.00 | \$2,425.00 |
| 5 | AVM1200UG4T | AVAMAR G4T M1200 UPGRD FLD INSTL | \$30,313.00 | PM | 27\% | \$22,128.49 | \$3,031.30 | \$2,121.91 | \$0.00 | \$909.39 | \$0.00 | \$3,031.30 |
| 5 | AVM19CBINTG4S | AVAMAR G4S INTERNAL 19-CABLE BUNDLE | \$200.00 | PM | 27\% | \$146.00 | $\$ 0.00$ | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | AVM1NACC32FG2 | AVAMAR GEN2 32GB ACCEL NODE (FLD INST) | \$0.00 | PM | 27\% | \$0.00 | \$1,400.00 | \$980.00 | \$0.00 | \$420.00 | \$0.00 | \$1,400.00 |
| 5 | AVM1NLGACCFG4 | Avamar Gen4 Large Acc Node (FId Inst) | \$0.00 | PM | 27\% | \$0.00 | \$1,400.00 | \$980.00 | \$0.00 | \$420.00 | \$0.00 | \$1,400.00 |
| 5 | AVM1NMAFG4 | AVAMAR GEN4 MEDIA ACCESS NODE (FLD INST) | \$0.00 | PM | 27\% | \$0.00 | \$4,525.00 | \$3,167.50 | \$0.00 | \$1,357.50 | \$0.00 | \$4,555.00 |
| 5 | AVM1NODEFG1 | 1 NODE FIELD INSTALLED AVAMAR GEN1 (2U) | \$0.00 | PM | 27\% | \$0.00 | \$1,300.00 | \$910.00 | \$0.00 | \$390.00 | \$0.00 | \$1,300.00 |
| 5 | AVM1NODEMG1 | 1 NODE MFG INSTALLED AVAMAR GEN1 (2U) | \$0.00 | PM | 27\% | \$0.00 | \$1,300.00 | \$910.00 | \$0.00 | \$390.00 | \$0.00 |  |
| 5 | AVM1NSTG1FG2 AVM1 STTG1FG4 | AVAMAR GEN2 1TB STG NODE (FLD INST) | $\$ 0.00$ $\$ 0.00$ | PM | 27\% | $\$ 0.00$ $\$ 000$ | $\$ 1,300.00$ $\$ 112500$ | \$910.00 | $\$ 0.00$ $\$ 000$ | $\$ 390.00$ <br> $\$ 33750$ | $\$ 0.00$ $\$ 0.00$ | \$1,300.00 |
| 5 | AVM1NSTG1MG2 | Avamar Gen4 ${ }^{\text {AVAMAR GEN2 }}$ 1TB STRG NODE (MFG INST) | \$0.00 | PM | 27\% | \$ $\$ 0.00$ | \$1,300.00 | \$910.00 | \$0.00 | \$390.00 | \$0.00 | \$1,300.00 |
| 5 | AVM1NSTG2FG2 | AVAMAR GEN2 2 TB STRG NODE (FIELD INST) | \$0.00 | PM | 27\% | \$0.00 | \$2,100.00 | \$1,470.00 | \$0.00 | \$630.00 | \$0.00 | \$2,100.00 |
| 5 | AVM1NSTG2FG4 | Avamar Gen4 2.6TB Stg Node (FId Inst) | \$0.00 | PM | 27\% | \$0.00 | \$1,825.00 | \$1,277.50 | \$0.00 | \$547.50 | \$0.00 | \$1,825.00 |
| 5 | AVM1NSTG2MG2 | AVAMAR GEN2 2 TB STRG NODE (MFG INST) | \$0.00 | PM | 27\% | \$0.00 | \$2,100.00 | \$1,470.00 | \$0.00 | \$630.00 | \$0.00 | \$2,100.00 |
| 5 | AVM1NSTG3FG4 | Avamar Gen4 3.9TB Stg Node (FId Inst) | \$0.00 | PM | 27\% | \$0.00 | \$2,425.00 | \$1,697.50 | \$0.00 | \$727.50 | \$0.00 | \$2,425.00 |
| 5 | AVM1NSTG3MG4 | Avamar Gen 4 3.9TB Stg Node (Mfg Inst) | \$0.00 | PM | 27\% | \$0.00 | \$2,425.00 | \$1,697.50 | \$0.00 | \$727.50 | \$0.00 |  |
| 5 5 | AVM1NSTG7FG4 AVM1NSTG7MG4 |  | $\$ 0.00$ $\$ 0.00$ | PM PM | 27\% | $\$ 0.00$ $\$ 0.00$ | $\$ 4,525.00$ $\$ 4.525 .00$ | $\$ 3,167.50$ $\$ 3,167.50$ | $\$ 0.00$ $\$ 0.00$ | $\$ 1,357.50$ $\$ 1357.50$ | $\$ 0.00$ $\$ 0.00$ | $\$ 4,525.00$ $\$ 4.525 .00$ |
| 5 5 | AVM1NSTG7MG4 AVM1NUTLLEG2 | Avamar Gen4 7.8 TB Stg Node (Mfg inst) AVAMAR GEN2 UTILTY/ACCEL NODE (FLD INST | $\$ 0.00$ $\$ 0.00$ | PM | 27\% | $\$ 0.00$ $\$ 0.00$ | \$4,525.00 | $\$ 3,167.50$ $\$ 770.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 1,357.50$ $\$ 330.00$ | $\$ 0.00$ $\$ 0.00$ | \$4,525.00 $\$ 1,100.00$ |
| 5 | AVM1NUTILFG4 | Avamar Gen4 Utility/Acc Node (Fld Inst) | \$0.00 | PM | 27\% | \$0.00 | \$1,100.00 | \$770.00 | \$0.00 | \$330.00 | \$0.00 | \$1,100.00 |
| 5 | AVM1NUTILMG2 | AVAMAR GEN2 UTILITY NODE (MFG INSTALLED) | \$0.00 | PM | 27\% | \$0.00 | \$1,100.00 | \$770.00 | \$0.00 | \$330.00 | \$0.00 | \$1,100.00 |
| 5 | AVM1NUTLLMG4 | Avamar Gen4 Utility Node (Mfg Inst) | \$0.00 | PM | 27\% | \$0.00 | \$1,100.00 | \$770.00 | \$0.00 | \$330.00 | \$0.00 | \$1,100.00 |
| 5 | AVM1TBRN | TELCO RAIL FOR NODES | \$400.00 | PM | 27\% | \$292.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | AVM1TBRSW | TELCO RAIL FOR SWITCH | \$300.00 | PM | 27\% | \$219.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |

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| BAND |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SKU | description | EMC LIST PRICE USD | category CODE | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | LP MNT ANNUAL (PREMIUM) | LP MNT ANNUAL (STANDARD) (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | RENEWAL |
| 5 | AVM2400DG4S | AVAMAR G4S M2400 SNG NODE (DD IN INST) | \$0.00 | PM | 27\% | \$0.00 | \$4,977.50 | \$4,072.50 | \$0.00 | \$0.00 | \$0.00 | \$4,977.50 |
| 5 | AVM2400EG4S | AVAMAR G4S M2400 SNG NODE (DD EX INST) | \$0.00 | PM | 27\% | \$0.00 | \$4,977.50 | \$4,072.50 | \$0.00 | \$0.00 | \$0.00 | \$4,977.50 |
| 5 | AVM2400FG4S | AVAMAR G4S M2400 STORAGE NODE FLD INST | \$45,250.00 | PM | 27\% | \$33,032.50 | \$4,525.00 | \$3,167.50 | \$0.00 | \$1,357.50 | \$0.00 | \$4,525.00 |
| 5 | AVM2400FG4ST | AVAMAR G4S M2400 STG NODE FLD INST RR | \$45,250.00 | PM | 27\% | \$33,032.50 | \$4,525.00 | \$3,167.50 | \$0.00 | \$1,357.50 | \$0.00 | \$4,525.00 |
| 5 | AVM2400FG4T | AVAMAR G4T M2400 NODE FLD INSTL | \$45,250.00 | PM | 27\% | \$33,032.50 | \$4,525.00 | \$3,167.50 | \$0.00 | \$1,357.50 | \$0.00 | \$4,525.00 |
| 5 | AVM2400MG4S | AVAMAR G4S M2400 STORAGE NODE MFG INST | \$45,250.00 | PM | 27\% | \$33,032.50 | \$4,525.00 | \$3,167.50 | \$0.00 | \$1,357.50 | \$0.00 | \$4,525.00 |
| 5 | AVM2400Mg4st | AVAMAR GEN4S M2400 NODE MFG INST RR | \$45,250.00 | PM | 27\% | \$33,032.50 | \$4,525.00 | \$3,167.50 | \$0.00 | \$1,357.50 | \$0.00 | \$4,525.00 |
| 5 | AVM2400MG4T | AVAMAR G4T M2400 NODE MANF INSTL | \$45,250.00 | PM | 27\% | \$33,032.50 | \$4,525.00 | \$3,167.50 | \$0.00 | \$1,357.50 | \$0.00 | \$4,525.00 |
| 5 | AVM2400UG4T | AVAMAR G4T M2400 UPGRD FLD INSTL | \$56,563.00 | PM | 27\% | \$41,290.99 | \$5,656.30 | \$3,959.41 | \$0.00 | \$1,696.89 | \$0.00 | \$5,656.30 |
| 5 | AVM600DG4S | AVAMAR G4S M600 SNG NODE (DD IN INST) | \$0.00 | PM | 27\% | \$0.00 | \$1,567.50 | \$1,282.50 | \$0.00 | \$0.00 | \$0.00 | \$1,567.50 |
| 5 | AVMG600EG4S | AVAMAR G4S M600 SNG NODE (DD EX INST) | \$0.00 | PM | 27\% | \$0.00 | \$1,567.50 | \$1,282.50 | \$0.00 | \$0.00 | \$0.00 | \$1,567.50 |
| 5 | AVM600FG4S | AVAMAR G4S M600 STORAGE NODE FLD INST | \$14,250.00 | PM | 27\% | \$10,402.50 | \$1,425.00 | \$997.50 | \$0.00 | \$427.50 | \$0.00 | \$1,425.00 |
| 5 | AVM600FG4ST | AVAMAR G4S M600 STG Node fld Inst rr | \$14,250.00 | PM | 27\% | \$10,402.50 | \$1,425.00 | \$997.50 | \$0.00 | \$427.50 | \$0.00 | \$1,425.00 |
| 5 | AVM600FG4T | AVAMAR G4T M600 NODE FLD INSTL | \$14,250.00 | PM | 27\% | \$10,402.50 | \$1,425.00 | \$997.50 | \$0.00 | \$427.50 | \$0.00 | \$1,425.00 |
| 5 | AVM600MG4S | AVAMAR G4S M600 Storage node mmg inst | \$14,250.00 | PM | 27\% | \$10,402.50 | \$1,425.00 | \$997.50 | \$0.00 | \$427.50 | \$0.00 | \$1,425.00 |
| 5 | AVM600MG4ST | AVAMAR GEN4S M600 NODE MFG Inst rr | \$14,250.00 | PM | 27\% | \$10,402.50 | \$1,425.00 | \$997.50 | \$0.00 | \$427.50 | \$0.00 | \$1,425.00 |
| 5 | AVM600MG4T | AVAMAR G4T M600 NODE MANF INSTL | \$14,250.00 | PM | 27\% | \$10,402.50 | \$1,425.00 | \$997.50 | \$0.00 | \$427.50 | \$0.00 | \$1,425.00 |
| 5 | AVM600UG4T | AVAMAR G4T M600 UPGRD FLD INSTL | \$17,813.00 | PM | 27\% | \$13,003.49 | \$1,781.30 | \$1,246.91 | \$0.00 | \$534.39 | \$0.00 | \$1,781.30 |
| 5 | AVM6CBLEXT | 6 NODE LONG CABLE BNDL EXTERNAL ROUTING | \$150.00 | PM | 27\% | \$109.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | AVM6CBLINT | 6 NODE SHORT CAbLE BNDL INTERNAL ROUTING | \$100.00 | PM | 27\% | \$73.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | AVMA1200FG4S | AVAMAR G4S M1200 STORAGE NODE FLD INST | \$24,250.00 | PM | 27\% | \$17,702.50 | \$2,425.00 | \$1,697.50 | \$0.00 | \$727.50 | \$0.00 | \$2,425.00 |
| 5 | AVMA 1200FG4ST | AVAMAR G4S M1200 STG NODE FLD INST RR | \$24,250.00 | PM | 27\% | \$17,702.50 | \$2,425.00 | \$1,697.50 | \$0.00 | \$727.50 | \$0.00 | \$2,425.00 |
| 5 | AVMA1200FG4T | AVAMAR G4T M1200 SVR FLD INSTL | \$24,250.00 | PM | 27\% | \$17,702.50 | \$2,425.00 | \$1,697.50 | \$0.00 | \$727.50 | \$0.00 | \$2,425.00 |
| 5 | AVMA2400FG4S | AVAMAR G4S M 2200 STORAGE NODE FLD INST | \$45,250.00 | PM | 27\% | \$33,032.50 | \$4,525.00 | \$3,167.50 | \$0.00 | \$1,357.50 | \$0.00 | \$4,525.00 |
| 5 | AVMA2400FG4ST | AVAMAR G4S M2400 STG NODE FLD INST RR | \$45,250.00 | PM | 27\% | \$33,032.50 | \$4,525.00 | \$3,167.50 | \$0.00 | \$1,357.50 | \$0.00 | \$4,525.00 |
| 5 | AVMA2400FG4T | AVAMAR G4T M2400 SVR FLD INSTL | \$45,250.00 | PM | 27\% | \$33,032.50 | \$4,525.00 | \$3,167.50 | \$0.00 | \$1,357.50 | \$0.00 | \$4,525.00 |
| 5 | AVMAG60FG64S | AVAMAR G4S M600 STORAGE NODE FLD INST | \$14,250.00 | PM | 27\% | \$10,402.50 | \$1,425.00 | \$997.50 | \$0.00 | \$427.50 | \$0.00 | \$1,425.00 |
| 5 | AVMA600FG4ST | AVAMAR G4S M600 STG Node fld inst rr | \$14,250.00 | PM | 27\% | \$10,402.50 | \$1,425.00 | \$997.50 | \$0.00 | \$427.50 | \$0.00 | \$1,425.00 |
| 5 | AVMAG00FG4T | AVAMAR G4T M600 SVR FLD Instl | \$14,250.00 | PM | 27\% | \$10,402.50 | \$1,425.00 | \$997.50 | \$0.00 | \$427.50 | \$0.00 | \$1,425.00 |
| 5 | AVMACC10FG4S | AVAMAR G4S NDMP ACCEL 10GBE FLD InST | \$15,700.00 | PM | 27\% | \$11,461.00 | \$1,570.00 | \$1,099.00 | \$0.00 | \$471.00 | \$0.00 | \$1,570.00 |
| 5 | AVMACC10FG4T | AVAMAR G4T ACCELERATOR 10GB FLD INSTL | \$14,000.00 | PM | 27\% | \$10,220.00 | \$1,400.00 | \$980.00 | \$0.00 | \$420.00 | \$0.00 | \$1,400.00 |
| 5 | AVMACCFG4S | AVAMAR G4S NDMP ACCELERATOR FLD INST | \$14,000.00 | PM | 27\% | \$10,220.00 | \$1,400.00 | \$980.00 | \$0.00 | \$420.00 | \$0.00 | \$1,400.00 |
| 5 | AVMACCFG4ST | AVAMAR G4S NDMP ACCELERATOR FLD INST RR | \$14,000.00 | PM | 27\% | \$10,220.00 | \$1,400.00 | \$980.00 | \$0.00 | \$420.00 | \$0.00 | \$1,400.00 |
| 5 | AVMCOMFG4S | Avamar Gen4S Int Comm Module (Fld Inst) | \$4,000.00 | PM | 27\% | \$2,920.00 | \$400.00 | \$280.00 | \$0.00 | \$120.00 | \$0.00 | \$400.00 |
| 5 | AVMCOMG4S | AVAMAR G4S Internal comm module | \$4,000.00 | PM | 27\% | \$2,920.00 | \$400.00 | \$280.00 | \$0.00 | \$120.00 | \$0.00 | \$400.00 |
| 5 | AVMCOMG4SF-1 | AVAMAR GEN4S INT COMM MODULE SW FLD Inst | \$4,000.00 | PM | 27\% | \$2,920.00 | \$400.00 | \$280.00 | \$0.00 | \$120.00 | \$0.00 | \$400.00 |
| 5 | AVMCOMG4SM-1 | AVAMAR GEN4S INT COMM MODULE SW FAC InSt | \$4,000.00 | PM | 27\% | \$2,920.00 | \$400.00 | \$280.00 | \$0.00 | \$120.00 | \$0.00 | \$400.00 |
| 5 | AVMCOMG4TF | AVAMAR G4T COMM MODULE FLD INSTL | \$4,000.00 | PM | 27\% | \$2,920.00 | \$400.00 | \$280.00 | \$0.00 | \$120.00 | \$0.00 | \$400.00 |
| 5 | AVMCOMG4TM | AVAMAR G4T COMM MODULE MANF INSTL | \$4,000.00 | PM | 27\% | \$2,920.00 | \$400.00 | \$280.00 | \$0.00 | \$120.00 | \$0.00 | \$400.00 |
| 5 | AVMCOMKIT4S-1 | AVAMAR GEN4S COMM RAIL INSTALL KIT | \$200.00 | PM | 27\% | \$146.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | AVMCOMKIT4T | AVAMAR G4T COMM MODULE INSTALL KIT | \$200.00 | PM | 27\% | \$146.00 | \$20.00 | \$14.00 | \$0.00 | \$6.00 | \$0.00 | \$20.00 |
| 5 | AVMCOMKITG4S | avamar gas com install kit | \$200.00 | PM | 27\% | \$146.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | AVMMAFG4S | AVAMAR G4S MEDIA ACCESS FLD Inst | \$45,250.00 | PM | 27\% | \$33,032.50 | \$4,525.00 | \$3,167.50 | \$0.00 | \$1,357.50 | \$0.00 | \$4,525.00 |
| 5 | AVMMAFG4ST | AVAMAR G4S MEDIA ACCESS FLD INST RR | \$0.00 | PM | 27\% | \$0.00 | \$4,525.00 | \$3,167.50 | \$0.00 | \$1,357.50 | \$0.00 | \$4,525.00 |
| 5 | AVMRACKG4 | AVAMAR GEN4 RACK | \$4,200.00 | PM | 27\% | \$3,066.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | AVMRACKG4S | AVAMAR G4S 400 titan rack | \$4,200.00 | PM | 27\% | \$3,066.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | AVMRAILG4T | AVAMAR G4T RAIL KIT LEFT AND RIGHT | \$200.00 | PM | 27\% | \$146.00 | \$20.00 | \$14.00 | \$0.00 | \$6.00 | \$0.00 | \$20.00 |
| 5 | AVMS2400FG4T | AVAMAR G4T S2400 ABE FLD INSTL | \$27,000.00 | PM | 27\% | \$19,710.00 | \$2,700.00 | \$1,890.00 | \$0.00 | \$810.00 | \$0.00 | \$2,700.00 |
| 5 | AVMSWITCHG1 | CUBE SWITCH AVAMAR GEN1 (2U) | \$0.00 | PM | 27\% | \$0.00 | \$410.00 | \$287.00 | \$0.00 | \$123.00 | \$0.00 | \$410.00 |
| 5 | AVMSWITCHG4 | Avamar Gen4 Internal Comm module | \$0.00 | PM | 27\% | \$0.00 | \$400.00 | \$280.00 | \$0.00 | \$120.00 | \$0.00 | \$400.00 |
| 5 | AVMTITAN1PHASE | AVAMAR G4T TITAN RACK SINGLE PHASE | \$4,200.00 | PM | 27\% | \$3,066.00 | \$420.00 | \$294.00 | \$0.00 | \$126.00 | \$0.00 | \$420.00 |
| 5 | AVMTITAN3DELTA | AVAMAR G4T TITAN RACK 3-PHASE DELTA | \$4,200.00 | PM | 27\% | \$3,066.00 | \$420.00 | \$294.00 | \$0.00 | \$126.00 | \$0.00 | \$420.00 |
| 5 | AVMTITAN3WYE | AVAMAR G4T TITAN RACK 3-PHASE WYE | \$4,200.00 | PM | 27\% | \$3,066.00 | \$420.00 | \$294.00 | \$0.00 | \$126.00 | \$0.00 | \$420.00 |
| 5 | AVMUTLLFG4S | AVAMAR G4S UTILITY NODE FLD INST | \$11,000.00 | PM | 27\% | \$8,030.00 | \$1,100.00 | \$770.00 | \$0.00 | \$330.00 | \$0.00 | \$1,100.00 |
| 5 | AVMUTLLFG4ST | AVAMAR G4S UTILITY NODE FLD INSTRR | \$11,000.00 | PM | 27\% | \$88,030.00 | \$1,100.00 | \$770.00 | \$0.00 | \$330.00 | \$0.00 | \$1,100.00 |
| 5 | AVMUTLLFG4T | AVAMAR G4T UTILITY NODE FLD INSTL | \$14,000.00 | PM | 27\% | \$10,220.00 | \$1,400.00 | \$987.00 | \$0.00 | \$420.00 | \$0.00 | \$1,400.00 |
| 5 | AVMUTIMGG4ST | AVAMAR GEN4S UTILITY NODE MFG INST RR | \$11,0000.00 | PM | 27\% | \$8,030.00 | \$1,100.00 | \$770.00 | \$0.00 | \$330.00 | \$0.00 | \$1, $\$ 1,100.00$ |
| 5 | AVMUTILMG4T | AVAMAR G4T UTILITY NODE MANF INSTL | \$14,000.00 | PM | 27\% | \$10,220.00 | \$1,400.00 | \$980.00 | \$0.00 | \$420.00 | \$0.00 | \$1,400.00 |
| 5 | BDX20K-DAECR | BULLET SAS DAE NON HA | \$0.00 | PM | 27\% | \$0.00 | \$91.20 | \$63.84 | \$0.00 | \$27.36 | \$0.00 | \$91.20 |
| 5 | BDX20K-DAE-HH | DAE 15 1T SATA 7.2K HAPW MFG QTY2 G1 | \$0.00 | PM | 27\% | \$0.00 | \$1,688.00 | \$1,181.60 | \$0.00 | \$506.40 | \$0.00 | \$1,688.00 |
| 5 | BDX20K-DAE-HN | DAE 151 1T SATA 7.2K HAPW MFG QTY2 G1 | \$0.00 | PM | 27\% | \$0.00 | \$1,688.00 | \$1,181.60 | \$0.00 | \$506.40 | \$0.00 | \$1,688.00 |
| 5 | BDX20K-DAE-HT | DAE 151 1T SATA 7.2 LK HAPW MFG QTY1 G1 | \$0.00 | PM | ${ }^{27 \%}$ | \$0.00 | \$683.60 | \$478.52 | \$0.00 | \$205.08 | \$0.00 |  |
| 5 5 | BDX20K-DAE-WH BDX20K-DAE-WN | BULLET DAE (QTY:2) W/30 1TB WD DRIVES HA BULLET DAE (QTY:2) $\mathrm{W} / 30$ 1TB WD DRIVES NO | $\$ 0.00$ $\$ 0.00$ | PM | 27\% 27 | $\$ 0.00$ $\$ 0.00$ | $\$ 1,968.30$ $\$ 1,955.20$ | $\$ 1,377.81$ $\$ 1,368.64$ | $\$ 0.00$ $\$ 0.00$ | \$590.49 $\$ 586.56$ | $\$ 0.00$ $\$ 0.00$ | $\$ 1,968.30$ $\$ 1,955.20$ |
| 5 | BDX20K-DAE-WN BDX20-S-1GH | BULLET DAE (QTY:2) W/30 1TB WD DRIVES NO SVR 1U 1GBE HAPW MFG QTY2 | $\$ 0.00$ $\$ 0.00$ | PM | 27\% | $\$ 0.00$ $\$ 0.00$ | \$1,955.20 $\$ 978.30$ | $\$ 1,368.64$ $\$ 684.81$ | $\$ 0.00$ $\$ 0.00$ | ${ }_{\$ 293.49}$ | $\$ 0.00$ $\$ 0.00$ | \$1,955.20 $\$ 978.30$ |
| 5 | BDX20K-S-1GHT | SVR 1U 1GBE HAPW MFG QTY2 G1 | \$0.00 | PM | 27\% | \$0.00 | \$1,093.20 | \$765.24 | \$0.00 | \$327.96 | \$0.00 | \$1,093.20 |
| 5 | BDX20K-S-1GN | SVR 101 1GBE HAPW MFG QTY2 61 | \$0.00 | PM | 27\% | \$0.00 | \$940.00 | \$658.00 | \$0.00 | \$282.00 | \$0.00 | \$940.00 |
| 5 | BDX20K-SWCH-H | SWCH 1GBE 24P HAPW MFG QTY1 G1 | \$0.00 | PM | 27\% | \$0.00 | \$252.00 | \$176.00 | \$126.00 | \$126.00 | \$25.00 | \$252.00 |
| 5 | BDX20K-SW-HT | SWCH 1GBE 24P HAPW MFG QTY1 G1 | \$0.00 | PM | 27\% | \$0.00 | \$233.00 | \$139.00 | \$116.00 | \$116.00 | \$23.00 | \$233.00 |
| 5 | BRSS1-ECS | BRS S1 EDISC-ECS SERVER | \$0.00 | PM | 27\% | \$0.00 | \$1,600.00 | \$1,120.00 | \$0.00 | \$480.00 | \$0.00 | \$1,600.00 |
| 5 | BRSS1-ECSI | BRS S1 EDISC ECS SERVER (INTL) | \$0.00 | PM | 27\% | \$0.00 | \$1,600.00 | \$1,120.00 | \$0.00 | \$480.00 | \$0.00 | \$1,600.00 |
| 5 | BRSS1-IC-ECS | BRS S1 EDISCO INFOCTR ECS SRVR | \$0.00 | PM | 27\% | \$0.00 | \$1,600.00 | \$1,120.00 | \$0.00 | \$480.00 | \$0.00 | \$1,600.00 |
| 5 | BRSS1-IC-ECSI | BRS S1 EDISC INFOCTR ECS SRVR (INTL) | \$0.00 | PM | 27\% | \$0.00 | \$1,600.00 | \$1,120.00 | \$0.00 | \$480.00 | \$0.00 | \$1,600.00 |
| 5 | BTI-MAN-1300 | MAN SR1300 ESCON | \$0.00 | PM | 27\% | \$0.00 | \$1,450.00 | \$1,015.00 | \$725.00 | \$0.00 | \$0.00 | \$1,450.00 |
| 5 | BTI-MAN-1450 | MAN SR1450 ESCON | \$0.00 | PM | 27\% | $\$ 0.00$ $\$ 0.00$ | $\$ 1,450.00$ $\$ 375000$ | \$1,015.00 | $\$ 725.00$ $\$ 187500$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |  |
| 5 | BTI-ZDASD-E BTI-ZDASD-S | ZDASD ESCON V4.0 ZDASD SM FICON | $\$ 0.00$ $\$ 0.00$ | PM | 27\% | $\$ 0.00$ $\$ 0.00$ | $\$ 3,750.00$ $\$ 5,480.00$ | $\$ 2,625.00$ $\$ 3,836.00$ | $\$ 1,875.00$ $\$ 2,740.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 3,750.00$ $\$ 5,480.00$ |
| 5 | BTI-ZSTOR-M | ZSTOR MM FICON | \$0.00 | PM | 27\% | \$0.00 | \$7,600.00 | \$5,320.00 | \$3,800.00 | \$0.00 | \$0.00 | \$7,600.00 |
| 5 | C-2500-AES | OPTION,DD2500 ADD ES EXP KIT,DUAL PATH | \$3,750.00 | PM | 27\% | \$2,737.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |

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| BAND |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SKU | dESCRIPTION | EMC LIST PRICE USD | CATEGORY CODE | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | $\begin{gathered} \text { LP MNT } \\ \text { ANNUAL } \\ \text { (PREMIUM) } \\ \hline \end{gathered}$ | LP MNT ANNUAL (STANDARD) (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | RENEWAL |
| 5 | EM1SW-DLPSTE-50000 | RSA DLP DLPSTE SW-Mnt-Enh-1 | \$1.30 | R-MT | 2\% | \$1.27 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EM1SW-DLPSTE-75000 | RSA DLP DLPSTE SW-Mnt-Enh-1 | \$1.20 | R-MT | 2\% | \$1.18 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EM1SW-EDEEB-1000 | RSA DLP EDEEB SW-Mnt-Enh-1 | \$0.94 | R-MT | 2\% | \$0.92 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EM1SW-EDEEB-10000 | RSA DLP EDEEB SW-Mnt-Enh-1 | \$0.75 | R-MT | 2\% | \$0.74 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EM1SW-EDEEB-100000 | RSA DLP EDEEB SW-Mnt-Enh-1 | \$0.45 | R-MT | 2\% | \$0.44 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EM1SW-EDEEB-100001 | RSA DLP EDEEB SW-Mnt-Enh-1 | \$0.42 | R-MT | 2\% | \$0.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EM1SW-EDEEB-15000 | RSA DLP EDEEB SW-Mnt-Enh-1 | \$0.70 | R-MT | 2\% | \$0.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EM11SW-EDEEB-20000 | RSA DLP EDEEB SW-Mnt-Enh-1 | \$0.65 | R-MT | 2\% | \$0.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EM1SW-EDEEB-2500 | RSA DLP EDEEB SW-Mnt-Enh-1 | \$0.87 | R-MT | 2\% | \$0.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EM1SW-EDEEB-30000 | RSA DLP EDEEB SW-Mnt-Enh-1 | \$0.61 | R-MT | 2\% | \$0.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EM1SW-EDEEB-40000 | RSA DLP EDEEB SW-Mnt-Enh-1 | \$0.56 | R-MT | 2\% | \$0.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EM1SW-EDEEB-500 | RSA DLP EDEEB SW-Mnt-Enh-1 | \$1.01 | R-MT | 2\% | \$0.99 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EM1SW-EDEEB-5000 | RSA DLP EDEEB SW-Mnt-Enh-1 | \$0.81 | R-MT | 2\% | \$0.79 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EM11SW-EDEEB-50000 | RSA DLP EDEEB SW-Mnt-Enh-1 | \$0.52 | R-MT | 2\% | \$0.51 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EM1SW-EDEEB-75000 | RSA DLP EDEEB SW-Mnt-Enh-1 | \$0.49 | R-MT | 2\% | \$0.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EM1SW-NMEFB-1000 | RSA DLP NMEFB SW-Mnt-Enh-1 | \$1.08 | R-MT | 2\% | \$1.06 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EM1SW-NMEFB-10000 | RSA DLP NMEFB SW-Mnt-Enh-1 | \$0.87 | R-MT | 2\% | \$0.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EM1SW-NMEFB-100000 | RSA DLP NMEFB SW-Mnt-Enh-1 | \$0.52 | R-MT | 2\% | \$0.51 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EM1SW-NMEFB-100001 | RSA DLP NMEFB SW-Mnt-EEnh-1 | \$0.49 | R-MT | 2\% | \$0.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EM1SW-NMEFB-15000 | RSA DLP NMEFB SW-Mnt-Enh-1 | \$0.60 | R-MT | 2\% | \$0.59 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EM1SW-NMEFB-20000 | RSA DLP NMEFB SW-Mnt-Enh-1 | \$0.75 | R-MT | 2\% | \$0.74 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EM1SW-NMEFB-2500 | RSA DLP NMEFB SW-Mnt-Enh-1 | \$1.00 | R-MT | 2\% | \$0.98 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EM1SW-NMEFB-30000 | RSA DLP NMEFB SWW-Mnt-Enh-1 | \$0.70 | R-MT | ${ }^{2 \%}$ | \$0.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EM1SW-NMEFB-40000 | RSA DLP NMEFB SW-Mnt-Enh-1 | \$0.65 | R-MT | 2\% | \$0.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EM1SW-NMEFB-500 | RSA DLP NMEFB SW-Mnt-Enh-1 | \$1.16 | R-MT | 2\% | \$1.14 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EM1SW-NMEFB-5000 | RSA DLP NMEFB SW-Mnt-Enh-1 | \$0.93 | R-MT | 2\% | \$0.91 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EM1SW-NMEFB-50000 | RSA DLP NMEFB SW-Mnt-Enh-1 | \$0.60 | R-MT | 2\% | \$0.59 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EM1SW-NMEFB-75000 | RSA DLP NMEFB SW-Mnt-Enh-1 | \$0.56 | R-MT | 2\% | \$0.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EM1SW-NWENF-1000 | RSA DLP NWENF Mnt-Enh-1 | \$0.77 | R-MT | 2\% | \$0.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EM1SW-NWENF-10000 | RSA DLP NWENF Mnt-Enh-1 | \$0.62 | R-MT | 2\% | \$0.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EM1SW-NWENF-100000 | RSA DLP NWENF Mnt-Enh-1 | \$0.37 | R-MT | 2\% | \$0.36 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EM1SW-NWENF-100001 | RSA DLP NWENF Mnt-Enh-1 | \$0.35 | R-MT | 2\% | \$0.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EM1SW-NWENF-15000 | RSA DLP NWENF Mnt-Enh-1 | \$0.58 | R-MT | 2\% | \$0.57 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EM1SW-NWENF-20000 | RSA DLP NWENF Mnt-Enh-1 | \$0.54 | R-MT | 2\% | \$0.53 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EM1SW-NWENF-2500 | RSA DLP NWENF Mnt-Enh-1 | \$0.72 | R-MT | 2\% | \$0.71 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EM1SW-NWENF-30000 | RSA DLP NWENF Mnt-Enh-1 | \$0.50 | R-MT | 2\% | \$0.49 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EM1SW-NWENF-40000 | RSA DLP NWENF Mnt-Enh-1 | \$0.46 | R-MT | 2\% | \$0.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EM1SW-NWENF-500 | RSA DLP NWENF Mnt-Enh-1 | \$0.83 | R-MT | 2\% | \$0.81 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EM1SW-NWENF-5000 | RSA DLP NWENF Mnt-Enh-1 | \$0.67 | R-MT | 2\% | \$0.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EM1SW-NWENF-50000 | RSA DLP NWENF Mnt-Enh-1 | \$0.43 | R-MT | 2\% | \$0.42 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EM1SW-NWENF-75000 | RSA DLP NWENF Mnt-Enh-1 | \$0.40 | R-MT | 2\% | \$0.39 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EM1SW-NWMON-1000 | RSA DLP NWMON Mnt-Enh-1 | \$0.77 | R-MT | 2\% | \$0.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EM1SW-NWMON-10000 | RSA DLP NWMON Mnt-EEnh-1 | \$0.62 | R-MT | 2\% | $\$ 0.61$ $\$ 0.36$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 5 | EM1SW-NWMON-100000 | CRSA DLP NWMON Mnt-Enh-1 | $\$ 0.37$ $\$ 0.35$ | R-MT R-MT | 2\% | \$0.36 $\$ 0.34$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | EM1SW-NWMON-15000 | RSA DLP NWMON Mnt-Enh-1 | \$0.58 | ${ }_{\text {R-MT }}^{\text {R-MT }}$ | 2\% | \$0.57 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EM1SW-NWMON-20000 | RSA DLP NWMON Mnt-Enh-1 | \$0.54 | R-MT | 2\% | \$0.53 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EM1SW-NWMON-2500 | RSA DLP NWMON Mnt-Enh-1 | \$0.72 | R-MT | 2\% | \$0.71 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EM1SW-NWMON-30000 | RSA DLP NWMON Mnt-Enh-1 | \$0.50 | R-MT | 2\% | \$0.49 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EM1SW-NWMON-40000 | RSA DLP NWMON Mnt-EEnh-1 | \$0.46 | R-MT | 2\% | \$0.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EM1SW-NWMON-500 | RSA DLP NWMON Mnt-Enh-1 | \$0.83 | R-MT | 2\% | \$0.81 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EM1SW-NWMON-5000 | RSA DLP NWMON Mnt-EEnh-1 | \$0.67 | R-MT | 2\% | \$0.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EM1SW-NWMON-50000 | RSA DLP NWMON Mnt-Enh-1 | \$0.43 | R-MT | 2\% | \$0.42 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EM1SW-NWMON-75000 | RSA DLP NWMON Mnt-Enh-1 | \$0.40 | R-MT | 2\% | \$0.39 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EM1UG-NWENF-1000 | RSA DLP NWENFUG-Mnt-Enh-1 | \$0.39 | R-MT | 2\% | \$0.38 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EM1UG-NWENF-10000 | RSA DLP NWENFUG-Mnt-Enh-1 | \$0.31 | R-MT | 2\% | \$0.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EM1UG-NWENF-100000 | RSA DLP NWENFUG-Mnt-Enh-1 | \$0.19 | R-MT | 2\% | \$0.19 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EM1UG-NWENF-100001 | RSA DLP NWENFUG-Mnt-Enh-1 | \$0.17 | R-MT | 2\% | \$0.17 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EM1UG-NWENF-15000 | RSA DLP NWENFUG-Mnt-Enh-1 | \$0.29 | R-MT | 2\% | \$0.28 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EM1UG-NWENF-20000 | RSA DLP NWENFUG-Mnt-Enh-1 | \$0.27 | R-MT | 2\% | \$0.26 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EM1UG-NWENF-2500 | RSA DLP NWENFUG-Mnt-Enh-1 | \$0.36 | R-MT | 2\% | \$0.35 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EM1UG-NWENF-30000 | RSA DLP NWENFUG-Mnt-Enh-1 | \$0.25 | R-MT | 2\% | \$0.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EM1UG-NWENF-40000 | RSA DLP NWENFUG-Mnt-Enh-1 | \$0.23 | R-MT | 2\% | \$0.23 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EM1UG-NWENF-500 | RSA DLP NWENFUG-Mnt-Enh-1 | \$0.41 | R-MT | 2\% | \$0.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EM1UG-NWENF-5000 | RSA DLP NWENFUG-Mnt-Enh-1 | \$0.33 | R-MT | 2\% | \$0.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EM1UG-NWENF-50000 | RSA DLP NWENFUG-Mnt-Enh-1 | \$0.22 | R-MT | 2\% | \$0.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EM1UG-NWENF-75000 | RSA DLP NWENFUG-Mnt-Enh-1 | \$0.20 | R-MT | 2\% | \$0.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EM-HW-DLPEOS-CONT | DLP Controller Appl EOS 2014 EnhMnt 1Mo | \$166.67 | R-MT | 2\% | \$163.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | EM-HW-DLPEOS-ICAP | DLP ICAP Appl EOS 2014 EnhMnt 1Mo | \$166.67 | R-MT | 2\% | \$163.34 | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 | $\$ 0.00$ $\$ 0.00$ | \$0.00 |
| 5 | EM-HW-DLPEOS-SENS | DLP Sensor Appl EOS 2014 EnhMnt 1 Mo | \$165.60 | R-MT | 2\% | \$163.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
|  | ENG-LANG-PP-NC | English Localization Plat Perp NC | \$0.00 | R-MT | 2\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | ENG-LANG-PT-NC | English Localization Plat Term NC | \$0.00 | R-MT | 2\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | ENG-LANG-SP-NC | English Localization Sol Perp NC | \$0.00 | R-MT | 2\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | ENG-LANG-ST-NC | English Localization Sol Term NC | \$0.00 | R-MT | 2\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | ENT-100K-P-MNT | Enterprise 40001-100000 Perp Basic Maint [Per Month Pricing] | \$4,202.10 | R-MT | 2\% | \$4,118.06 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | ENT-100K-P-MNT-E | Enterprise 40001-100000 Perp Enh Maint [Per Month Pricing] | \$5,836.25 | R-MT | 2\% | \$5,719.53 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | ENT-100K-P-MNT-UP | Enterprise 40001-100000 Perp Maint Upg [Per Month Pricing] | \$1,634.15 | R-MT | 2\% | \$1,601.47 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | ENT-100K-T-MNT | Enterprise 40001-100000 Term Basic Maint [Per Month Pricing] | \$0.00 | R-MT | 2\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | ENT-100K-T-MNT-E | Enterprise 40001-100000 Term Enh Maint [Per Month Pricing] | \$466.90 | R-MT | 2\% | \$457.56 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |



| BAND |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SKU | DESCRIPTION | EMC LIST PRICE USD | $\begin{aligned} & \text { CATEGORY } \\ & \text { CODE } \end{aligned}$ | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | LP MNT ANNUAL (PREMIUM) | LP MNT ANNUAL (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | Renewal |
| 5 | FCM-5K-P-MNT-UP | Fed Cont Monitor 1501-5000Perp Maint Upg | \$818.30 | R-MT | 2\% | \$801.93 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FCM-5K-T-MNT | Fed Cont Monitor 1501-5000Term BasicMaint | \$0.00 | R-MT | 2\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FCM-5K-T-MNT-E | Fed Cont Monitor 1501-5K Term Enh Maint | \$233.80 | R-MT | 2\% | \$229.12 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FCM-G100K-P-MNT | Fed Cont Monitor G100K Perp Basic Maint | \$5,777.10 | R-MT | 2\% | \$5,661.56 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FCM-G100K-P-MNT-E | Fed Cont Monitor G100000 Perp Enh Maint | \$8,023.75 | R-MT | 2\% | \$7,863.28 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FCM-G100K-P-MNT-UP | Fed Cont Monitor G100000 Perp Maint Upg | \$2,246.65 | R-MT | 2\% | \$2,201.72 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FCM-G100K-T-MNT | Fed Cont Monitor G100000Term Basic Maint | \$0.00 | R-MT | 2\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FCM-G100K-T-MNT-E | Fed Cont Monitor G100000 Term Enh Maint | \$641.90 | R-MT | 2\% | \$629.06 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FCM-GT100K-P-B1 | FCM $>100 \mathrm{KPerpBas} \mathrm{w} / 10 \mathrm{DA}$ cost/ $/ 1 \mathrm{Kemp} / \mathrm{mo}$ | \$42.02 | R-MT | 2\% | \$41.18 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FCM-GT100K-P-E1 | FCM>100KPerpEnh w/10DA cost/1Kemp/mo | \$58.36 | R-MT | 2\% | \$57.19 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FCM-GT100K-P-UP | FCM>100KPerpUpg w/10DA cost/11Kemp/mo | \$16.34 | R-MT | 2\% | \$16.01 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FCM-GT100K-T-E1 | FCM>100KTermEnh w/10DA cost/1/Kemp /mo | \$4.67 | R-MT | 2\% | \$4.58 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FCM-USER-P-MNT | Fed Cont Monitor User Perp Basic Maint | \$37.80 | R-MT | 2\% | \$37.04 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FCM-USER-P-MNT-E | Fed Cont Monitor User Perp Enh Maint | \$52.50 | R-MT | 2\% | \$51.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FCM-USER-P-MNT-UP | Fed Cont Monitor User Perp Maint Upg | \$14.70 | R-MT | 2\% | \$14.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FCM-USER-T-MNT | Fed Cont Monitor User Term Basic Maint | \$0.00 | R-MT | 2\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FCM-USER-T-MNT-E | Fed Cont Monitor User Term Enh Maint | \$4.20 | R-MT | 2\% | \$4.12 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FIM001E1 | RSA Fed Identity Mgr Enh Maint-1 | \$520.83 | R-MT | 2\% | \$510.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FIM001E1R | RSA Fed Identity Mgr Enh Maint-1 | \$442.71 | R-MT | 2\% | \$433.86 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FIM003E1 | RSA Fed Identity Mgr Enh Maint-1 | \$1,041.67 | R-MT | 2\% | \$1,020.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FIM003E1R | RSA Fed Identity Mgr Enh Maint-1 | \$885.42 | R-MT | 2\% | \$867.71 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FIM010E1 | RSA Fed Identity Mgr Enh Maint-1 | \$2,083.33 | R-MT | 2\% | \$2,041.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FIM010E1R | RSA Fed Identity Mgr Enh Maint-1 | \$1,770.83 | R-MT | 2\% | \$1,735.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FIM025E1 | RSA Fed Identity Mgr Enh Maint-1 | \$3,098.96 | R-MT | 2\% | \$3,036.98 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FIM025E1R | RSA Fed Identity Mgr Enh Maint-1 | \$2,634.08 | R-MT | 2\% | \$2,581.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FIM050E1 | RSA Fed Identity Mgr Enh Maint-1 | \$5,000.00 | R-MT | 2\% | \$4,900.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FIM050E1R | RSA Fed Identity Mgr Enh Maint-1 | \$4,250.00 | R-MT | 2\% | \$4,165.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FIM075E1 | RSA Fed Identity Mgr Enh Maint-1 | \$6,640.63 | R-MT | 2\% | \$6,507.82 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
|  | FIM075E1R | RSA Fed Identity Mgr Enh Maint-1 | \$5,644.54 | R-MT | 2\% | \$5,531.65 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FIM100E1 | RSA Fed Identity Mgr Enh Maint-1 | \$8,020.83 | R-MT | 2\% | \$7,860.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FIM100E1R | RSA Fed Identity Mgr Enh Maint-1 | \$6,817.71 | R-MT | 2\% | \$6,681.36 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FIM150E1 | RSA Fed Identity Mgr Enh Maint-1 | \$10,000.00 | R-MT | 2\% | \$9,800.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FIM150E1R | RSA Fed Identity Mgr Enh Maint-1 | \$8,500.00 | R-MT | 2\% | \$8,330.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FIMUNLE1 | RSA Fed Identity Mgr Enh Maint-1 | \$11,458.33 | R-MT | 2\% | \$11,229.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FIMUNLE1R | RSA Fed Identity Mgr Enh Maint-1 | \$9,739.58 | R-MT | 2\% | \$9,544.79 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FREN-LANG-PP-NC | French Localization Plat Perp NC | \$0.00 | R-MT | 2\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FREN-LANG-PT-NC | French Localization Plat Term NC | \$0.00 | R-MT | 2\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FREN-LANG-SP-NC | French Localization Sol Perp NC | \$0.00 | R-MT | 2\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FREN-LANG-ST-NC | French Localization Sol Term NC | \$0.00 | R-MT | 2\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FST1P-GT100K-B1 | FST1> 100KPerpBas w/10DA cost/1Kemp/mo | \$21.00 | R-MT | 2\% | \$20.58 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FST1P-GT100K-E1 | FST1>100KPerpEnh w/10DA cost/1 1 Kemp /mo | \$29.17 | R-MT | 2\% | \$28.59 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FST1P-MNT-100k | BASIC MAINT PERP 40001K-100K | \$2,100.00 | R-MT | 2\% | \$2,058.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FST1P-MNT-1500 | BASIC MAINT PERP 0-1500K | \$367.50 | R-MT | 2\% | \$360.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
|  | FST1P-MNT-40K | BASIC MAINT PERP 5001K-40K | \$1,440.00 | R-MT | 2\% | \$1,411.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FST1P-MNT-5K | BASIC MAINT PERP 1501K-5K | \$1,050.00 | R-MT | 2\% | \$1,029.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FST1P-MNT-E-100K | ENH MAINT PERP 40001K-100K | \$2,916.67 | R-MT | 2\% | \$2,858.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
|  | FST1P-MNT-E-1500 | ENH MAINT PERP 0-1500K | \$510.42 | R-MT | 2\% | \$500.21 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FST1P-MNT-E-40K | ENH MAINT PERP 50011-40K | \$2,000.00 | R-MT | 2\% | \$1,960.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FSTTP-MNT-E-5K | ENH MAINT PERP 1501K-5K | \$1,458.33 | R-MT | 2\% | \$1,429.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FSTTP-MNT-E-G100K | ENH MAINT PERP G100K | \$4,010.42 | R-MT | 2\% | \$3,930.21 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
|  | FST1P-MNT-G100K | BASIC MAINT PERP G100K | \$2,887.50 | R-MT | 2\% | \$2,829.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FST1T-GT100K-E1 | FST1>100KTermEnh w/10DA cost / $1 \mathrm{Kemp} / \mathrm{mo}$ | \$2.33 | R-MT | 2\% | \$2.28 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FST1T-MNT-100k | BASIC MAINT TERM PER MONTH 40001K-100K | \$0.00 | R-MT | 2\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FST1T-MNT-1500 | BASIC MAINT TERM PER MONTH 0-1500 | \$0.00 | R-MT | 2\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FST1T-MNT-40K | BASIC MAINT TERM PER MONTH 5001K-40K | \$0.00 | R-MT | 2\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FST1T-MNT-5K | BASIC MAINT TERM PER MONTH 1501K-5K | \$0.00 | R-MT | 2\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FST1T-MNT-E-100K | ENH MAINT TERM PER MONTH 40001K-100K | \$233.33 | R-MT | 2\% | \$228.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FST1T-MNT-E-1500 | ENH MAINT TERM PER MONTH 0-1500k | \$40.83 | R-MT | 2\% | \$40.01 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FST1T-MNT-E-40K | ENH MAINT TERM PER MONTH 5001K-40K | \$160.42 | R-MT | 2\% | \$157.21 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FST1T-MNT-E-5K | ENH MAINT TERM PER MONTH 1501 K -5K | \$116.67 | R-MT | 2\% | \$114.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FSTTT-MNT-E-G100K | ENH MAINT TERM PER MONTH G100K | \$320.83 | R-MT | 2\% | \$314.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FST1T-MNT-G100K | BASIC MAINT TERM PER MONTH G100K | \$0.00 | R-MT | 2\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FST2P-GT100K-B1 | FST2>100KPerpBas w/10DA cost $/ 1 / \mathrm{Kemp} / \mathrm{mo}$ | $\$ 10.50$ $\$ 14.58$ | R-MT | 2\% | \$10.29 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FST2P-GT100K-E1 FST2P-MNT-100K | FST2 BASIC MAINT PERERP 40001K-100 | $\$ 14.58$ $\$ 11,050.00$ | R-MT R-MT | 2\% | \$14.29 $\$ 1,029.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 | \$0.00 $\$ 0.00$ | \$0.00 | \$0.00 |
| 5 | FST2P-MNT-1500 | BASIC MAINT PERP 0-1500K | \$183.75 | R-MT | 2\% | \$ 180.08 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FST2P-MNT-40K | BASIC MAINT PERP 5001K-40K | \$720.00 | R-MT | 2\% | \$705.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FST2P-MNT-5K | BASIC MAINT PERP 1501K-5K | \$525.00 | R-MT | 2\% | \$514.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FST2P-MNT-E-100K | ENH MAINT PERP 40001K-100K | \$1,458.33 | R-MT | 2\% | \$1,429.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FST2P-MNT-E-1500 | ENH MAINT PERP 0-1500K | \$255.21 | R-MT | 2\% | \$250.11 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FST2P-MNT-E-40K | ENH MAINT PERP 5001 K -40K | \$1,000.00 | R-MT | ${ }^{2 \%}$ | \$980.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | $\$^{\$ 0.00}$ | \$0.00 |
| 5 | FST2P-MNT-E-5K FST2P-MNT-E-G100K | ENH MAINT PERP 1501K-5K ENH MAINT PERP G100K | - ${ }_{\text {\$2,005. }}$ | R-MT R-MT | 2\% | \$ $\begin{array}{r}\text { \$71,965.59 }\end{array}$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | FST2P-MNT-G100K | BASIC MAINT PERP G100K | \$1,443.75 | R-MT | 2\% | \$1,414.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FST2T-GT100K-E1 | FST2>100KTermEnh w/10DA cost / $1 \mathrm{Kemp} / \mathrm{mo}$ | \$1.17 | R-MT | 2\% | \$1.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FST2T-MNT-100K | BASIC MAINT TERM PER MONTH 40001K-100K | \$0.00 | R-MT | 2\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | FST2T-MNT-1500 | BASIC MAINT TERM PER MONTH 0-1500K | \$0.00 | R-MT | 2\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 5 | FST2T-MNT-40K FST2T-MNT-5K | BASIC MAINT TERM PER MONTH 5001 K -40K BASIC MAINT TERM PER MONTH $1501 \mathrm{~K}-5 \mathrm{~K}$ | $\$ 0.00$ $\$ 0.00$ | R-MT R-MT | 2\% | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | FST2T-MNT-E-100K | ENH MAINT TERM PER MONTH 40001K-100K | \$116.67 | R-MT | 2\% | \$114.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |









| BAND |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SKU | dESCRIPTION | EMC LIST PRICE USD | CATEGORY CODE | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | $\begin{gathered} \text { LP MNT } \\ \text { ANNUAL } \\ \text { (PREMIUM) } \\ \hline \end{gathered}$ | LP MNT ANNUAL (STANDARD) (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | RENEWAL |
| 5 | IID250001E1 | IID 250,001+ Users Enh Mnt 1MO | \$0.06 | R-MT | 2\% | \$0.06 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | IID2500081 | IID 10,001 to 25,000 Users Basic Mnt 1MO | \$0.08 | R-MT | 2\% | \$0.08 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | $1 \mathrm{ID25000E1}$ | IID 10,001 to 25,000 Users Enh Mnt 1MO | \$0.10 | R-MT | 2\% | \$0.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | $11 \mathrm{~L} 50000 \mathrm{B1}$ | IID 25,001 to 50,000 Users Basic Mnt 1M0 | \$0.07 | R-MT | 2\% | \$0.07 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | IID50000E1 | IID 25,001 to 50,000 Users Enh Mnt 1MO | \$0.09 | R-MT | 2\% | \$0.09 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | IID5000B1 | IID Up to 5,000 Users Basic Mnt 1MO | \$0.14 | R-MT | 2\% | \$0.14 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | IID5000E1 | IID Up to 5,000 Users Enh Mnt 1MO | \$0.18 | R-MT | 2\% | \$0.18 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | INC-100K-P-MNT | Incident 40001-100000 Perp Basic Maint [Per Month Pricing] | \$4,202.10 | R-MT | 2\% | \$4,118.06 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | INC-100K-P-MNT-E | Incident 40001-100000 Perp Enh Maint [Per Month Pricing] | \$5,836.25 | R-MT | 2\% | \$5,719.53 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | INC-100K-P-MNT-UP | Incident 40001-100000 Perp Maint Upg [Per Month Pricing] | \$1,634.15 | R-MT | 2\% | \$1,601.47 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | INC-100K-T-MNT | Incident 40001-100000 Term Basic Maint [Per Month Pricing] | \$0.00 | R-MT | 2\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | INC-100K-T-MNT-E | Incident 40001-100000 Term Enh Maint [Per Month Pricing] | \$466.90 | R-MT | 2\% | \$457.56 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | INC-1500-P-MNT | Incident 0-1500 Perp Basic Maint [Per Month Pricing] | \$737.10 | R-MT | 2\% | \$722.36 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | INC-1500-P-MNT-E | Incident 0-1500 Perp Enh Maint [Per Month Pricing] | \$1,023.75 | R-MT | 2\% | \$1,003.28 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | INC-1500-P-MNT-UP | Incident 0-1500 Perp Maint Upg [Per Month Pricing] | \$286.65 | R-MT | 2\% | \$280.92 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | INC-1500-T-MNT | Incident 0-1500 Term Basic Maint [Per Month Pricing] | \$0.00 | R-MT | 2\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | INC-1500-T-MNT-E | Incident 0-1500 Term Enh Maint [Per Month Pricing] | \$81.90 | R-MT | 2\% | \$80.26 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | INC-40K-P-MNT | Incident 5001-40000 Perp Basic Maint [Per Month Pricing] | \$2,891.70 | R-MT | 2\% | \$2,833.87 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | INC-40K-P-MNT-E | Incident 5001-40000 Perp Enh Maint [Per Month Pricing] | \$4,016.25 | R-MT | 2\% | \$3,935.93 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | INC-40K-P-MNT-UP | Incident 5001-40000 Perp Maint Upg [Per Month Pricing] | \$1,124.55 | R-MT | 2\% | \$1,102.06 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | INC-40K-T-MNT | Incident 5001-40000 Term Basic Maint [Per Month Pricing] | \$0.00 | R-MT | 2\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | INC-40K-T-MNT-E | Incident 5001-40000 Term Enh Maint [Per Month Pricing] | \$321.30 | R-MT | 2\% | \$314.87 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | INC-5K-P-MNT | Incident 1501-5000 Perp Basic Maint [Per Month Pricing] | \$2,104.00 | R-MT | 2\% | \$2,061.92 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | INC-5K-P-MNT-E | Incident 1501-5000 Perp Enh Maint [Per Month Pricing] | \$2,992.50 | R-MT | 2\% | \$2,932.65 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | INC-5K-P-MNT-UP | Incident 1501-5000 Perp Maint Upg [Per Month Pricing] | \$818.30 | R-MT | 2\% | \$801.93 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | INC-5K-T-MNT | Incident 1501-5000 Term Basic Maint [Per Month Pricing] | \$0.00 | R-MT | 2\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | INC-5K-T-MNT-E | Incident 1501-5000 Term Enh Maint [Per Month Pricing] | \$233.80 | R-MT | 2\% | \$229.12 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | INC-G100K-P-MNT | Incident G100000 Perp Basic Maint [Per Month Pricing] | \$5,777.10 | R-MT | 2\% | \$5,661.56 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | INC-G100K-P-MNT-E | Incident G100000 Perp Enh Maint [Per Month Pricing] | \$8,023.75 | R-MT | 2\% | \$7,863.28 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | INC-G100K-P-MNT-UP | Incident G100000 Perp Maint Upg [Per Month Pricing] | \$2,246.65 | R-MT | 2\% | \$2,201.72 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | INC-G100K-T-MNT | Incident G100000 Term Basic Maint [Per Month Pricing] | \$0.00 | R-MT | 2\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | INC-G100K-T-MNT-E | Incident G100000 Term Enh Maint [Per Month Pricing] | \$641.90 | R-MT | 2\% | \$629.06 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | INC-GT100K-P-B1 | INC>100KPerpBas w/10DA cost/1Kemp /mo | \$42.02 | R-MT | 2\% | \$41.18 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | INC-GT100K-P-E1 | INC>100KPerpEnh w/10DA cost $/ 1 \mathrm{Kemp} / \mathrm{mo}$ | \$58.36 | R-MT | 2\% | \$57.19 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | INC-GT100K-P-UP | INC>100KPerpUpg w/10DA cost $/ 1 \mathrm{Kemp} / \mathrm{mo}$ | \$16.34 | R-MT | 2\% | \$16.01 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | INC-GT100K-T-E1 | INC>100KTermEnh w/10DA cost/1Kemp/mo | \$4.67 | R-MT | 2\% | \$4.58 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | INC-USER-P-MNT | Incident User Perp Basic Maint [Per Month Pricing] | \$37.80 | R-MT | 2\% | \$37.04 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | INC-USER-P-MNT-E | Incident User Perp Enh Maint [Per Month Pricing] | \$52.50 | R-MT | 2\% | \$51.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | INC-USER-P-MNT-UP | Incident User Perp Maint Upg [Per Month Pricing] | \$14.70 | R-MT | 2\% | \$14.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | INC-USER-T-MNT | Incident User Term Basic Maint [Per Month Pricing] | \$0.00 | R-MT | 2\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | INC-USER-T-MNT-E | Incident User Term Enh Maint [Per Month Pricing] | \$4.20 | R-MT | 2\% | \$4.12 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | ITAL-LANG-PP-NC | Italian Localization Plat Perp NC | \$0.00 | R-MT | 2\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | ITAL-LANG-PT-NC | Italian Localization Plat Term NC | \$0.00 | R-MT | 2\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | ITAL-LANG-SP-NC | Itaian Localization Sol Perp NC | \$0.00 | R-MT | 2\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | ITAL-LANG-ST-NC | Italian Localization Sol Term NC | \$0.00 | R-MT | 2\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | JAP-LANG-PP-NC | Japanese Localization Plat Perp NC | \$0.00 | R-MT | 2\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | JAP-LANG-PT-NC | Japanese Localization Plat Term NC | \$0.00 | R-MT | 2\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | JAP-LANG-SP-NC | Japanese Localization Sol Perp NC | \$0.00 | R-MT | 2\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | JAP-LANG-ST-NC | Japanese Localization Sol Term NC | \$0.00 | R-MT | 2\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | KRMB1 | RSA Key Recovery Mgr Basic Mnt-1 | \$300.00 | R-MT | 2\% | \$294.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | KRME1 | RSA Key Recovery Mgr Enh Mnt-1 | \$416.67 | R-MT | 2\% | \$408.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M1-HW-DLP-CONT | RSA DLP Cont App Mnt-Bas-1 | \$120.00 | R-MT | 2\% | \$117.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M1-HW-DLP-CONT-S2 | 1 B Bas DLP Network Controller Appl Ser 2 | \$210.00 | R-MT | 2\% | \$255.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M1-HW-DLP-ICAP | RSA DLP ICAP Svr App Mnt-Bas-1 | \$120.00 | R-MT | 2\% | \$117.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M1-HW-DLP-ICAP-S2 | 1 1M Bas DLP Network ICAP Srv Appl. Ser 2 | \$210.00 | R-MT | 2\% | \$205.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M1-HW-DLP-INT | RSA DLP Interceptor App Mnt-Bas-1 | \$120.00 | R-MT | 2\% | \$117.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M1-HW-DLP-INT-S2 | 1 M Bas DLP Network Interceptor App Ser 2 | \$210.00 | R-MT | 2\% | \$205.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M1-HW-DLP-SENS | RSA DLP Sensor App Mnt-Bas-1 | \$180.00 | R-MT | 2\% | \$176.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M1-HW-DLP-SENS-S2 | 1M Bas DLP Network Sensor Appl. Series 2 | \$240.00 | R-MT | 2\% | \$235.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M1-SW-DCEDB-1000 | RSA DLP DCEDB SW-Mnt-Bas-1 | \$0.84 | R-MT | 2\% | \$0.82 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M1-SW-DCEDB-10000 | RSA DLP DCEDB SW-Mnt-Bas-1 | \$0.64 | R-MT | 2\% | \$0.63 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M1-SW-DCEDB-100000 | RSA DLP DCEDB SW-Mnt-Bas-1 | \$0.34 | R-MT | ${ }^{2 \%}$ | \$0.33 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M1-SW-DCEDB-100001 | RSA DLP DCEDB SW-Mnt-Bas-1 | \$0.31 | R-MT | 2\% | \$0.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M1-SW-DCEDB-15000 | RSA DLP DCEDB SW-Mnt-Bas-1 | \$0.58 | R-MT | 2\% | \$0.57 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M1-SW-DCEDB-20000 | RSA DLP DCEDB SW-Mnt-Bas-1 | \$0.53 | R-MT | 2\% | \$0.52 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M1-SW-DCEDB-2500 | RSA DLP DCEDB SW-Mnt-Bas-1 | \$0.77 | R-MT | 2\% | \$0.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M1-SW-DCEDE-30000 | RSA DLP DCEDB SW-Mnt-Bas-1 | \$0.49 | R-MT | 2\% | \$0.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M1-SW-DCEDB-40000 M1-SW-DCEDB-500 | RSA DLP DCEDB SW-Mnt-Bas-1 | \$0.45 | R-MT | 2\% | \$0.44 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 | $\$ 0.00$ $\$ 0.00$ |
| 5 | M1-SW-DCEDB-500 | RSA DLP DCEDB SW-Mnt-Bas-1 RSA DLP DCEDB SW-Mnt-Bas-1 | \$0.93 | R-MT R-MT | 2\% | \$0.91 $\$ 0.69$ | \$ $\$ 0.00$ | \$0.00 | \$0.00 | \$0.00 $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 |
| 5 | M1-SW-DCEDB-50000 | RSA DLP DCEDB SW-Mnt-Bas-1 | \$0.41 | R-MT | 2\% | \$0.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M1-SW-DCEDB-75000 | RSA DLP DCEDB SW-Mnt-Bas-1 | \$0.37 | R-MT | 2\% | \$0.36 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M1-SW-DLPDC-1000 | RSA DLP DC SW Mnt-Bas-1 | \$0.68 | R-MT | 2\% | \$0.67 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M1-SW-DLPDC-10000 | RSA DLP DC SW Mnt-Bas-1 | \$0.49 | R-MT | 2\% | \$0.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M1-SW-DLPDC-100000 | RSA DLP DC SW Mnt-Bas-1 | \$0.24 | R-MT | 2\% | \$0.24 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 | M1-SW-DLPDC-100001 M1-SW-DLPDC-15000 | RSA DLP DC SW Mnt-Bas-1 | \$0.21 | R-MT | 2\% | \$0.21 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 5 | M1-SWW-DLPCC-15000 M1-SW-DLPC-2000 | RSA DLP DC SW Mnt-Bas-1 RSA DLP DC SW Mnt-Bas-1 | $\$ 0.44$ $\$ 0.40$ | R-MT R-MT | 2\% | \$0.43 $\$ 0.39$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | M1-SW-DLPDC-2500 | RSA DLP DC SW Mnt-Bas-1 | \$0.61 | R-MT | 2\% | \$0.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M1-SW-DLPDC-30000 | RSA DLP DC SW Mnt-Bas-1 | \$0.36 | R-MT | 2\% | \$0.35 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |



| BAND |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SKU | description | EMC LIST PRICE USD | CATEGORY CODE | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | LP MNT ANNUAL (PREMIUM) | LP MNT ANNUAL (STANDARD) | LP MNT <br> ANNUAL <br> (BASIC | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | Renewal |
| 5 | M1-SW-NWENF-5000 | RSA DLP NWENF Mnt-BAS-1 | \$0.48 | R-MT | 2\% | \$0.47 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M1-SW-NWENF-50000 | RSA DLP NWENF Mnt-BAS-1 | \$0.31 | R-MT | 2\% | \$0.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M1-SW-NWENF-75000 | RSA DLP NWENF Mnt-BAS-1 | \$0.29 | R-MT | 2\% | \$0.28 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M1-SW-NWMON-1000 | RSA DLP NWMON Mnt-Bas-1 | \$0.56 | R-MT | 2\% | \$0.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M1-SW-NWMON-10000 | RSA DLP NWMON Mnt-Bas-1 | \$0.45 | R-MT | 2\% | \$0.44 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M1-SW-NWMON-100000 | RSA DLP NWMON Mnt-Bas-1 | \$0.27 | R-MT | 2\% | \$0.26 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M1-SW-NWMON-100001 | RSA DLP nWMON Mnt-Bas-1 | \$0.25 | R-MT | 2\% | \$0.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
|  | M1-SW-NWMON-15000 | RSA DLP nWMON Mnt-Bas-1 | \$0.42 | R-MT | 2\% | \$0.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M1-SW-NWMON-20000 | RSA DLP NWMON Mnt-Bas-1 | \$0.39 | R-MT | 2\% | \$0.38 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M1-SW-NWMON-2500 | RSA DLP NWMON Mnt-Bas-1 | \$0.52 | R-MT | 2\% | \$0.51 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M1-SW-NWMON-30000 | RSA DLP nWMON Mnt-Bas-1 | \$0.36 | R-MT | 2\% | \$0.35 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M1-SW-NWMON-40000 | RSA DLP nWMON Mnt-Bas-1 | \$0.33 | R-MT | 2\% | \$0.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M1-SW-NWMON-500 | RSA DLP NWMON Mnt-Bas-1 | \$0.60 | R-MT | 2\% | \$0.59 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M1-SW-NWMON-5000 | RSA DLP nWMON Mnt-Bas-1 | \$0.48 | R-MT | 2\% | \$0.47 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M1-SW-NWMON-50000 | RSA DLP NWMON Mnt-Bas-1 | \$0.31 | R-MT | 2\% | \$0.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M1-SW-NWMON-75000 | RSA DLP NWMON Mnt-Bas-1 | \$0.29 | R-MT | 2\% | \$0.28 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M1-UG-NWENF-1000 | RSA DLP NWENFUG-Mnt-Bas-1 | \$0.28 | R-MT | 2\% | \$0.27 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M1-UG-NWENF-10000 | RSA DLP NWENFUG-Mnt-Bas-1 | \$0.22 | R-MT | 2\% | \$0.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M1-UG-NWENF-100000 | RSA DLP NWENFUG-Mnt-Bas-1 | \$0.13 | R-MT | 2\% | \$0.13 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M1-UG-NWENF-100001 | RSA DLP NWENFUG-Mnt-Bas-1 | \$0.12 | R-MT | 2\% | \$0.12 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M1-UG-NWENF-15000 | RSA DLP NWENFUG-Mnt-Bas-1 | \$0.21 | R-MT | 2\% | \$0.21 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M1-UG-NWENF-20000 | RSA DLP NWENFUG-Mnt-Bas-1 | \$0.19 | R-MT | 2\% | \$0.19 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M1-UG-NWENF-2500 | RSA DLP NWENFUG-Mnt-Bas-1 | \$0.26 | R-MT | 2\% | \$0.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M1-UG-NWENF-30000 | RSA DLP NWENFUG-Mnt-Bas-1 | \$0.18 | R-MT | 2\% | \$0.18 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M1-UG-NWENF-40000 | RSA DLP NWENFUG-Mnt-Bas-1 | \$0.17 | R-MT | 2\% | \$0.17 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M1-UG-NWENF-500 | RSA DLP NWENFUG-Mnt-Bas-1 | \$0.30 | R-MT | 2\% | \$0.29 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M1-UG-NWENF-5000 | RSA DLP NWENFUG-Mnt-Bas-1 | \$0.24 | R-MT | 2\% | \$0.24 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M1-UG-NWENF-50000 | RSA DLP NWENFUG-Mnt-Bas-1 | \$0.16 | R-MT | 2\% | \$0.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M1-UG-NWENF-75000 | RSA DLP NWENFUG-Mnt-Bas-1 | \$0.14 | R-MT | 2\% | \$0.14 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-Hw-DLPEOS-CONT | DLP Controller Appl EOS 2014 BscMnt 1Mo | \$120.00 | R-MT | 2\% | \$117.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-HW-DLPEOS-ICAP | DLP ICAP Appl EOS 2014 BscMnt 1 Mo | \$120.00 | R-MT | 2\% | \$117.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-HW-DLPEOS-INT | DLP Inteceptor Appl EOS 2014 BscMnt 1Mo | \$120.00 | R-MT | 2\% | \$117.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | M-HW-DLPEOS-SENS | DLP Sensor Appl EOS 2014 BscMnt 1 Mo | \$180.00 | R-MT | 2\% | \$176.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | ODA-100K-P-MNT | ODA 40001-100000 Perp Basic Maint [Per Month Pricing] | \$600.30 | R-MT | 2\% | \$588.29 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | ODA-100K-P-MNT-E | ODA 40001-100000 Perp Enh Maint [Per Month Pricing] | $\$ 833.75$ $\$ 233.45$ | R-MT | 2\% | $\$ 817.08$ $\$ 2288$ | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | ODA-100K-P-MNT-UP | ODA 40001-100000 Perp Maint Upg [Per Month Pricing] | \$233.45 $\$ 0.00$ | R-MT R-MT | 2\% | \$228.78 $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | ODA-100K-T-MNT | ODA 40001-100000 Term Basic Maint [Per Month Pricing] ODA 40001-10000 Term Enh Maint [Per Month Pricing] | $\$ 0.00$ $\$ 67.20$ | ${ }_{\text {R-MT }}^{\text {R-MT }}$ | 2\% | \$ $\$ 0.00$ | \$ $\$ 0.00$ | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | ODA-1500-P-MNT | ODA 0-1500 Perp Basic Maint [Per Month Pricing] | \$105.30 | R-MT | 2\% | \$103.19 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | ODA-1500-P-MNT-E | ODA 0-1500 Perp Enh Maint [Per Month Pricing] | \$146.25 | R-MT | 2\% | \$143.33 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | ODA-1500-P-MNT-UP | ODA 0-1500 Perp Maint Upg [Per Month Pricing] | \$40.95 | R-MT | 2\% | \$40.13 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | ODA-1500-T-MNT | ODA 0-1500 Term Basic Maint [Per Month Pricing] | \$0.00 | R-MT | 2\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | ODA-1500-T-MNT-E | ODA 0-1500 Term Enh Maint [Per Month Pricing] | \$11.90 | R-MT | 2\% | \$11.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | ODA-40K-P-MNT | ODA 5001-40000 Perp Basic Maint [Per Month Pricing] | \$413.10 | R-MT | 2\% | \$404.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | ODA-40K-P-MNT-E | ODA 5001-40000 Perp Enh Maint [Per Month Pricing] | \$573.75 | R-MT | 2\% | \$562.28 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | ODA-40K-P-MNT-UP | ODA 5001-40000 Perp Maint Upg [Per Month Pricing] | \$160.65 | R-MT | 2\% | \$157.44 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | ODA-40K-T-MNT | ODA 5000-40000 Term Basic Maint [Per Month Pricing] | \$0.00 | R-MT | 2\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | ODA-40K-T-MNT-E | ODA 5001-40000 Term Enh Maint [Per Month Pricing] | $\$ 46.20$ $\$ 300.60$ | R-MT | 2\% | $\$ 45.28$ $\$ 294.59$ | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 5 | ODA-SK-P-MNT ODA-5--P-MNT-E | ODA 1501-5000 Perp Basic Maint [Per Month Pricing] ODA 1501-5000 Perp Enh Maint [Per Month Pricing] | $\$ 300.60$ $\$ 417.50$ | R-MT R-MT | 2\% | \$294.59 $\$ 409.15$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 5 | ODA-5K-P-MNTT-E | ODA 1501-5000 Perp Enh Maint [Per Month Pricing] | \$417.50 $\$ 116.90$ | R-MT R-MT | 2\% | \$409.15 | \$ $\$ 0.00$ | \$0.00 | \$0.00 | $\$ 0.00$ $\$ 0.00$ | \$0.00 | \$0.00 |
| 5 | ODA-5K-T-MNT | ODA 1501-5000 Term Basic Maint [Per Month Pricing] | \$0.00 | R-MT | 2\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | ODA-5K-T-MNT-E | ODA 1501-5000 Term Enh Maint [Per Month Pricing] | \$33.40 | R-MT | 2\% | \$32.73 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | ODA-G100K-P-MNT | ODA G100000 Perp Basic Maint [Per Month Pricing] | \$825.30 | R-MT | 2\% | \$808.79 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | ODA-G100K-P-MNT-E | ODA G100000 Perp Enh Maint [Per Month Pricing] | \$1,146.25 | R-MT | 2\% | \$1,123.33 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | ODA-G100K-P-MNT-UP | ODA G100000 Perp Maint Upg [Per Month Pricing] | \$320.95 | R-MT | 2\% | \$314.53 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | ODA-G100K-T-MNT | ODA G100000 Term Basic Maint [Per Month Pricing] | \$0.00 | R-MT | 2\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | ODA-G100K-T-MNT-E | ODA G100000 Term Enh Maint [Per Month Pricing] | \$91.70 | R-MT | 2\% | \$89.87 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | ODA-GT100K-P-B1 | ODA> $100 \mathrm{KPerpBas} \mathrm{w} / 10 \mathrm{DA}$ cost $/ 1 \mathrm{Kemp} / \mathrm{mo}$ | \$6.00 | R-MT | 2\% | \$5.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | ODA-GT100K-P-E1 | ODA 100 KPerpEnh w/10DA cost /1Kemp/mo | \$8.34 | R-MT | 2\% | \$8.17 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | ODA-GT100K-P-UP | ODA> $100 \mathrm{KPPrpUpg} \mathrm{w} / 10 \mathrm{DA}$ cost $/ 1 / 1 \mathrm{Kemp} / \mathrm{mo}$ | \$2.33 | R-MT | 2\% | \$2.28 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 | ODA-GT100K-T-E1 | ODA> 100KTermEnh w/10DA cost / 1 Kemp/ /mo | $\$ 0.67$ $\$ 5.40$ | R-MT R-MT | 2\% | $\$ 0.66$ $\$ 5.29$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 5 | ODA-USER-P-MNT ODA-USER-P-MNT-E | ODA User Perp Basic Maint [Per Month Pricing] | $\$ 5.40$ $\$ 7.50$ | R-MT R-MT | 2\% | $\$ 5.29$ $\$ 7.35$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | ODA-USER-P-MNT-UP | ODA User Perp Maint Upg [Per Month Pricing] | \$2.10 | R-MT | 2\% | \$2.06 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
|  | ODA-USER-T-MNT | ODA User Term Basic Maint [Per Month Pricing] | \$0.00 | R-MT | 2\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | ODA-USER-T-MNT-E | ODA User Term Enh Maint [Per Month Pricing] | \$0.60 | R-MT | 2\% | \$0.59 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | OSE SUPP HOSTED AA | Onsite Support Engineer for Hosted Adap Auth | \$275,000.00 | R-MT | 2\% | \$269,500.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | OSE SUPP ONPREM AA | Onsite Support Engineer for OnPrem Adap Auth | \$275,000.00 | R-MT | 2\% | \$269,500.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 | POL-100K-P-MNT | Policy 40001-100000 Perp Basic Maint [Per Month Pricing] Policy 40001-100000 Perp Enh Maint [Per Month Pricing] | \$4,202.10 | R-MT | 2\% | \$4,118.06 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | POL-100K-P-MNT-E POL-100K-P-MNT-UP | Policy 40001-100000 Perp Enh Maint [Per Month Pricing] Policy 40001-10000 Perp Maint Ung [Per Month Pricing] | $\$ 5,836.25$ $\$ 1634.15$ | R-MT R-MT | 2\% | $\$ 5,719.53$ $\$ 1.60147$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | POL-100K-T-MNT | Policy 40001-100000 Term Basic Maint [Per Month Pricing] | \$1,634.15 $\$ 0.00$ | $\stackrel{\text { R-MT }}{ }$ | 2\% | \$1,60.47 $\$ 0.00$ | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | POL-100K-T-MNT-E | Policy 40001-100000 Term Enh Maint [Per Month Pricing] | \$466.90 | R-MT | 2\% | \$457.56 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | POL-1500-P-MNT | Policy 0-1500 Perp Basic Maint [Per Month Pricing] | \$737.10 | R-MT | 2\% | \$722.36 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | POL-1500-P-MNT-E | Policy 0-1500 Perp Enh Maint [Per Month Pricing] | \$1,023.75 | R-MT | 2\% | \$1,003.28 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | POL-1500-P-MNT-UP | Policy 0-1500 Perp Maint Upg [Per Month Pricing] | \$286.65 | R-MT | 2\% | \$280.92 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 5 | POL-1500-T-MNT POL-1500-T-MNT-E | Policy 0-1500 Term Basic Maint [Per Month Pricing] Policy 0-1500 Term Enh Maint [Per Month Pricing] | $\$ 0.00$ $\$ 81.90$ | R-MT R-MT | 2\% | $\$ 0.00$ $\$ 80.26$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | POL-40K-P-MNT | Policy 5001-40000 Perp Basic Maint [Per Month Pricing] | \$2,891.70 | R-MT | 2\% | \$2,833.87 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |























































| BAND |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SKU | DESCRIPTION | $\begin{gathered} \text { EMC } \\ \text { LIST PRICE USD } \end{gathered}$ | $\begin{aligned} & \text { CATEGORY } \\ & \text { CODE } \end{aligned}$ | NVP LEVEL 1 DISCOUNT \% | NVP Level 1 NET PRICE | LP MNT ANNUAL (PREMIUM) | LP MNT ANNUAL (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | Renewal |
| 5 | SID700-RMREN-2M-H | SID700 2M RemRen qtys 10005-15000 | \$2.29 | R-SW | 26\% | \$1.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID700-RMREN-2M-I | SID700 2M RemRen qtys 15005-25000 | \$2.04 | R-SW | 26\% | \$1.51 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID700-RMREN-2M-J | SID700 2M RemRen qtys 25005-1000000 | \$1.92 | R-SW | 26\% | \$1.42 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID700-RMREN-30M-A | SID700 30M RemRen qtys 5-250 | \$56.00 | R-SW | 26\% | \$41.44 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID700-RMREN-30M-B | SID700 30M RemRen qtys 255-750 | \$51.50 | R-SW | 26\% | \$38.11 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID700-RMREN-30M-C | SID700 30M RemRen gtys 755-1500 | \$49.50 | R-SW | 26\% | \$36.63 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID700-RMREN-30M-D | SID700 30M RemRen qtys 1505-2500 | \$46.50 | R-SW | 26\% | \$34.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID700-RMREN-30M-E | SID700 30M RemRen qtys 2505-5000 | \$42.50 | R-SW | 26\% | \$31.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID700-RMREN-30M-F | SID700 30M RemRen qtys 5005-7500 | \$38.00 | R-SW | 26\% | \$28.12 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID700-RMREN-30M-G | SID700 30M RemRen qtys 7505-10000 | \$35.00 | R-SW | 26\% | \$25.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID700-RMREN-30M-H | SID700 30M RemRen qtys 10005-15000 | \$33.50 | R-SW | 26\% | \$24.79 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID700-RMREN-30M-I | SID700 30M RemRen qtys 15005-25000 | \$30.50 | R-SW | 26\% | \$22.57 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID700-RMREN-30M-J | SID700 30M RemRen qtys 25005-1000000 | \$29.00 | R-SW | 26\% | \$21.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID700-RMREN-31M-A | SID700 31M RemRen tys 5-250 | \$57.00 | R-SW | 26\% | \$42.18 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SIDT00-RMREN-31M-B | SID700 31M RemRen qtys 255-750 | \$52.50 | R-SW | 26\% | \$38.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID700-RMREN-31M-C | SID700 31M RemRen qtys 755-1500 | \$50.50 | R-SW | 26\% | \$37.37 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID700-RMREN-31M-D | SID700 31M RemRen qtys 1505-2500 | \$47.50 | R-SW | 26\% | \$35.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID700-RMREN-31M-E | SID700 31M RemRen qtys 2505-5000 | \$43.50 | R-SW | 26\% | \$32.19 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID700-RMREN-31M-F | SID700 31M RemRen qtys 5005-7500 | \$39.00 | R-SW | 26\% | \$28.86 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID700-RMREN-31M-G | SID700 31M RemRen qtys 7505-10000 | \$36.00 | R-SW | 26\% | \$26.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID700-RMREN-31M-H | SID700 31M RemRen qtys 10005-15000 | \$34.50 | R-SW | 26\% | \$25.53 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID700-RMREN-31M-I | SID700 31M RemRen qtys 15005-25000 | \$31.50 | R-SW | 26\% | \$23.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID700-RMREN-31M-J | SID700 31M RemRen qtys 25005-1000000 | \$30.00 | R-SW | 26\% | \$22.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID700-RMREN-32M-A | SID700 32M RemRen tys 5-250 | \$58.00 | R-SW | 26\% | \$42.92 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID700-RMREN-32M-B | SID700 32M RemRen qtys 255-750 | \$53.50 | R-SW | 26\% | \$39.59 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID700-RMREN-32M-C | SID700 32M RemRen qtys 755-1500 | \$51.50 | R-SW | 26\% | \$38.11 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID700-RMREN-32M-D | SID700 32M RemRen qtys 1505-2500 | \$48.50 | R-SW | 26\% | \$35.89 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID700-RMREN-32M-E | SID700 32M RemRen qtys 2505-5000 | \$44.50 | R-SW | 26\% | \$32.93 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID700-RMREN-32M-F | SID700 32M RemRen qtys 5005-7500 | \$40.00 | R-SW | 26\% | \$29.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID700-RMREN-32M-G | SID700 32M RemRen qtys 7505-10000 | \$37.00 | R-SW | 26\% | \$27.38 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID700-RMREN-32M-H | SID700 32M RemRen qtys 10005-15000 | \$35.50 | R-SW | 26\% | \$26.27 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID700-RMREN-32M-1 | SID700 32M RemRen qtys 15005-25000 | \$32.50 | R-SW | 26\% | \$24.05 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID700-RMREN-32M-J | SID700 32M RemRen qtys 25005-1000000 | \$31.00 | R-SW | 26\% | \$22.94 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID700-RMREN-33M-A | SID700 33M RemRen tys 5-250 | \$59.00 | R-SW | 26\% | \$43.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID700-RMREN-33M-B SID700-RMREN-33M-C | SID700 33M RemRen trys 255-750 SID700 33 M RemRen tys $755-1500$ | \$54.50 | R-SW | 26\% | $\$ 40.33$ $\$ 3885$ | \$0.00 | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | SID700-RMREN-33M-C SID700-RMREN-33M-D | SID700 33M RemRen qtys 755-1500 SID700 33M RemRen qtys 1505-2500 | \$52.50 $\$ 49.50$ | R-SW R-SW | 26\% | ${ }_{\$ 38.83}$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | SID700-RMREN-33M-E | SID700 33M RemRen qtys 2505-5000 | \$45.50 | R-SW | 26\% | \$33.67 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID700-RMREN-33M-F | SID700 33M RemRen qtys 5005-7500 | \$41.00 | R-SW | 26\% | \$30.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID700-RMREN-33M-G | SID700 33M RemRen qtys 7505-10000 | \$38.00 | R-SW | 26\% | \$28.12 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID700-RMREN-33M-H | SID700 33M RemRen qtys 10005-15000 | \$36.50 | R-SW | 26\% | \$27.01 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID700-RMREN-33M-I | SID700 33M RemRen qtys 15005-25000 | \$33.50 | R-SW | 26\% | \$24.79 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SIDTOO-RMREN-33M-J | SID700 33M RemRen qtys 25005-1000000 | \$32.00 | R-SW | 26\% | \$23.68 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 5 | SID700-RMREN-34M-A SID700-RMREN-34M-B | SID700 34M RemRen qtys 5-250 SID700 34M RemRen atys 255-750 | $\$ 60.00$ $\$ 55.50$ | $\stackrel{R}{\text { R-SW }}$ | 26\% | $\$ 44.40$ $\$ 41.07$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | SID700-RMREN-34M-C | SID700 34M RemRen atys $755-1500$ | \$53.50 | R-SW | 26\% | \$39.59 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID700-RMREN-34M-D | SID700 34M RemRen qtys 1505-2500 | \$50.50 | R-SW | 26\% | \$37.37 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID700-RMREN-34M-E | SID700 34M RemRen qtys 2505-5000 | \$46.50 | R-SW | 26\% | \$34.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID700-RMREN-34M-F | SID700 34M RemRen qtys 5005-7500 | \$42.00 | R-SW | 26\% | \$31.08 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID700-RMREN-34M-G | SID700 34M RemRen qtys 7505-10000 | \$39.00 | R-SW | 26\% | \$28.86 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID700-RMREN-34M-H | SID700 34M RemRen qtys 10005-15000 | \$37.50 | R-SW | 26\% | \$27.75 | \$0.00 | \$0.00 | \$0.00 | $\$ 0.00$ | $\$ 0.00$ | \$0.00 |
| 5 | SID700-RMREN-34M-I | SID700 34M RemRen qtys 15005-25000 | $\$ 34.50$ $\$ 3300$ | R-SW | 26\% | \$25.53 | \$0.00 | \$0.00 | \$0.00 | $\$ 0.00$ | $\$ 0.00$ | \$0.00 |
| 5 | SID700-RMREN-34M-J SID700-RMREN-35M-A | SID700 34M RemRen qtys 25005-1000000 SID700 35M RemRen qtys 5-250 | \$33.00 | ${ }_{\text {R-SW }}^{\text {R-SW }}$ | 26\% | \$24.42 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | SIDT00-RMREN-35M-B | SID700 35M RemRen qtys 255-750 | \$56.50 | R-SW | 26\% | \$41.81 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID700-RMREN-35M-C | SID700 35M RemRen tys 755-1500 | \$54.50 | R-SW | 26\% | \$40.33 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID700-RMREN-35M-D | SID700 35M RemRen qtys 1505-2500 | \$51.50 | R-SW | 26\% | \$38.11 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID700-RMREN-35M-E | SID700 35M RemRen qtys 2505-5000 | \$47.50 | R-SW | 26\% | \$35.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID700-RMREN-35M-F | SID700 35M RemRen qtys 5005-7500 | \$43.00 | R-SW | 26\% | \$31.82 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID700-RMREN-35M-G | SID700 35M RemRen qtys 7505-10000 | \$40.00 | R-SW | 26\% | \$29.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID700-RMREN-35M-H | SID700 35M RemRen qtys 10005-15000 | \$38.50 | R-SW | 26\% | \$28.49 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID700-RMREN-35M-I | SID700 35M RemRen qtys 15005-25000 | \$35.50 | R-SW | 26\% | \$26.27 | \$0.00 | \$0.00 | \$0.00 | $\$ 0.00$ | \$0.00 | \$0.00 |
| 5 | SID700-RMREN-35M-J | SID700 35M RemRen qtys 25005-1000000 | \$34.00 | R-SW | 26\% | \$25.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID700-RMREN-36M-A | SID700 36M RemRen qtys 5-250 | \$62.00 | R-SW | 26\% | \$45.88 | \$0.00 | \$0.00 | \$0.00 |  | \$0.00 |  |
| 5 5 | SIDT00-RMREN-36M-B SID700-RMREN-36M-C | SID700 36M RemRen tys 255-750 SID700 36M RemRen tys $755-1500$ | \$57.00 $\$ 54.00$ | R-SW | 26\% | \$42.18 $\$ 39.96$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | SID700-RMREN-36M-D | SID700 36M RemRen qtys 1505-2500 | \$51.00 | R-SW | 26\% | \$37.74 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID700-RMREN-36M-E | SID700 36M RemRen qtys 2505-5000 | \$46.00 | R-SW | 26\% | \$34.04 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
|  | SID700-RMREN-36M-F | SID700 36M RemRen qtys 5005-7500 | \$40.00 | R-SW | 26\% | \$29.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID700-RMREN-36M-G | SID700 36M RemRen qtys 7505-10000 | \$36.00 | R-SW | 26\% | \$26.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID700-RMREN-36M-H | SID700 36M RemRen qtys 10005-15000 | \$34.00 | R-SW | 26\% | \$25.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID700-RMREN-36M-1 | SID700 36M RemRen qtys 15005-25000 | \$30.00 | R-SW | 26\% | \$22.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID700-RMREN-36M-J SID700-RMREN-37M-A | SID700 36M RemRen qtys 25005-1000000 SID700 37M RemRen qtys 5-250 | $\$ 28.00$ $\$ 63.00$ | R-SW R-SW | 26\% | $\$ 20.72$ $\$ 46.62$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | SID700-RMREN-37M-B | SID700 37M RemRen qtys 255-750 | \$58.00 | R-SW | 26\% | \$42.92 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID700-RMREN-37M-C | SID700 37M RemRen gtys 755-1500 | \$55.00 | R-SW | 26\% | \$40.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID700-RMREN-37M-D | SID700 37M RemRen tys 1505-2500 | \$52.00 | R-SW | 26\% | \$38.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID700-RMREN-37M-E SID700-RMREN-37M-F | SID700 37M RemRen qtys 2505-5000 SID700 37M RemRen qtys $5005-7500$ | $\$ 47.00$ $\$ 41.00$ | R-SW R-SW | 26\% ${ }_{26 \%}$ | $\$ 34.78$ $\$ 30.34$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | SIDT00-RMREN-37M-G | SID700 37M RemRen qtys 7505-10000 | \$37.00 | R-SW | 26\% | \$27.38 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |







| BAND |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SKU | DESCRIPTION | EMC LIST PRICE USD | $\begin{aligned} & \text { CATEGORY } \\ & \text { CODE } \end{aligned}$ | NVP LEVEL 1 DISCOUNT \% | NVP LeVEL 1 NET PRICE | LP MNT ANNUAL (PREMIUM) | LP MNT ANNUAL (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | Renewal |
| 5 | SID800-6-30-60-25 | SID800-6-30-60 25 Pack | \$2,650.00 | R-SW | 26\% | \$1,961.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-6-30-60-250 | SID800-6-30-60 250 Pack | \$26,500.00 | R-SW | 26\% | \$19,610.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-6-30-60-5 | SID800-6-30-60 5 Pack | \$530.00 | R-SW | 26\% | \$392.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-6-30-60-50 | SID800-6-30-60 50 Pack | \$5,300.00 | R-SW | 26\% | \$3,922.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-6-30-60-A | SID800-6-30-60 pr u atys 255-750 | \$96.00 | R-SW | 26\% | \$71.04 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-6-30-60-B | SID800-6-30-60 pr u qtys 755-1500 | \$91.50 | R-SW | 26\% | \$67.71 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-6-30-60-C | SID800-6-30-60 pr u qtys 1505-2500 | \$87.00 | R-SW | 26\% | \$64.38 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-6-30-60-D | SID800-6-30-60 pr u qtys 2505-5K | \$82.00 | R-SW | 26\% | \$60.68 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-6-30-60-E | SID800-6-30-60 pr u qtys 5005-7500 | \$78.00 | R-SW | 26\% | \$57.72 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-6-30-60-F | SID800-6-30-60 pr u qtys 7505-10K | \$73.00 | R-SW | 26\% | \$54.02 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-6-30-60-G | SID800-6-30-60 pr u qtys 1K5-15K | \$68.00 | R-SW | 26\% | \$50.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-6-30-60-H | SID800-6-30-60 pr u qtys 15005-25K | \$63.00 | R-SW | 26\% | \$46.62 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-6-30-60-1 | SID800-6-30-60 pr u qtys 25005-1M | \$58.00 | R-SW | 26\% | \$42.92 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-6-60-24-10 | RSA Securid Authenticator SID800 (24 months) 10 Pack | \$600.00 | R-SW | 26\% | \$444.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-6-60-24-100 | RSA SecuriD Authenticator SID800 (24 months) 100 Pack | \$6,000.00 | R-SW | 26\% | \$4,440.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-6-60-24-25 | RSA Securid Authenticator SID800 (24 months) 25 Pack | \$1,500.00 | R-SW | 26\% | \$1,110.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-6-60-24-250 | RSA SecurlD Authenticator SID800 (24 months) 250 Pack | \$15,000.00 | R-SW | 26\% | \$11,100.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-6-60-24-5 | RSA SecurlD Authenticator SID800 (24 months) 5 Pack | \$300.00 | R-SW | 26\% | \$222.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-6-60-24-50 | RSA SecuriD Authenticator SID800 (24 months) 50 Pack | \$3,000.00 | R-SW | 26\% | \$2,220.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-6-60-24-A | SID800-6-60-24 per user tyy $2555-750$ | \$54.50 | R-SW | 26\% | \$40.33 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-6-60-24-B | SID800-6-60-24 per user atys $755-1500$ | \$52.00 | R-SW | 26\% | \$38.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-6-60-24-C | SID800-6-60-24 per user qtys 1505-2500 | \$49.00 | R-SW | 26\% | \$36.26 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-6-60-24-D | SID800-6-60-24 per user qtys 2505-5000 | \$47.00 | R-SW | 26\% | \$34.78 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-6-60-24-E | SID800-6-60-24 per user qtys 5005-7500 | \$44.00 | R-SW | 26\% | \$32.56 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-6-60-24-F | SID800-6-60-24 per user qtys 7505-10000 | \$41.00 | R-SW | 26\% | \$30.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-6-60-24-G | SID800-6-60-24 per user atys 10005-15000 | \$38.00 | R-SW | 26\% | \$28.12 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-6-60-24-H | SID800-6-60-24 per user atys 15005-25000 | \$35.00 | R-SW | 26\% | \$25.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SIIB00-6-60-24-1 | SID800-6-60-24 per user quty 25005-1,000,000 | \$32.00 | R-SW | 26\% | \$23.68 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-6-60-36-10 | RSA SecuriD Authenticator SID800 (36 months) 10 Pack | \$745.00 | R-SW | 26\% | \$551.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-6-60-36-100 | RSA SecuriD Authenticator SID800 (36 months) 100 Pack | \$7,450.00 | R-SW | 26\% | \$5,513.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-6-60-36-25 | RSA SecurlD Authenticator SID800 (36 months) 25 Pack | \$1,862.50 | R-SW | 26\% | \$1,378.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-6-60-36-250 | RSA SecurlD Authenticator SID800 (36 months) 250 Pack | \$18,625.00 | R-SW | 26\% | \$13,782.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-6-60-36-5 | RSA Securld Authenticator SID800 (36 months) 5 Pack | \$372.50 | R-SW | 26\% | \$275.65 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-6-60-36-50 | RSA SecuriD Authenticator SID800 (36 months) 50 Pack | \$3,725.00 | R-SW | 26\% | \$2,756.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 5 | SID800-6-60-36-A SID800-6-60-36-B | SID800-6-60-36 per user atys $255-750$ SID800-6-60-36 per user tys $755-1500$ | $\$ 67.50$ $\$ 6450$ | R-SW | 26\% | \$49.95 | \$0.00 | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 |
| $\begin{aligned} & 5 \\ & 5 \end{aligned}$ | SID800-6-60-36-B SID800-6-60-36-C | SID800-6-60-36 per user qtys $755-15000$ | \$64.50 $\$ 61.00$ | R-SW R-SW | 26\% 26 | \$47.73 $\$ 45.14$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 |
| 5 | SID800-6-60-36-D | SID800-6-60-36 per user qtys 2505-5000 | \$58.00 | R-SW | 26\% | \$42.92 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-6-60-36-E | SID800-6-60-36 per user qtys 5005-7500 | \$55.00 | R-SW | 26\% | \$40.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-6-60-36-F | SID800-6-60-36 per user qtys 7505-10000 | \$51.00 | R-SW | 26\% | \$37.74 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-6-60-36-G | SID800-6-60-36 per user qtys 10005-15000 | \$48.00 | R-SW | 26\% | \$35.52 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-6-60-36-H | SID800-6-60-36 per user qtys 15005-25000 | \$44.00 | R-SW | 26\% | \$32.56 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 5 | SID800-6-60-36-1 | SID800-6-60-36 per user qtys 25005-1,000,000 | $\$ 40.00$ $\$ 8900$ | R-SW | 26\% | $\$ 29.60$ $\$ 658.60$ | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 5 | SID $800-6-60-48-10$ SID800-6-60-48-100 | RSA SecurID Authenticator SID800 ( 48 months) 10 Pack RSA SecurID Authenticator SID800 (48 months) 100 Pack | $\$ 890.00$ $\$ 8,900.00$ | $\begin{aligned} & \text { R-SW } \\ & \text { R-SW } \end{aligned}$ | 26\% | $\$ 658.60$ $\$ 6,586.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | SID800-6-60-48-25 | RSA SecurlD Authenticator SID800 (48 months) 25 Pack | \$2,225.00 | R-SW | 26\% | \$1,646.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-6-60-48-250 | RSA SecurlD Authenticator SID800 (48 months) 250 Pack | \$22,250.00 | R-SW | 26\% | \$16,465.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-6-60-48-5 | RSA SecurlD Authenticator SID800 (48 months) 5 Pack | \$445.00 | R-SW | 26\% | \$329.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-6-60-48-50 | RSA SecuriD Authenticator SID800 (48 months) 50 Pack | \$4,450.00 | R-SW | 26\% | \$3,293.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-6-60-48-A | SID800-6-60-48 per user atys 255-750 | \$81.00 | R-SW | 26\% | \$59.94 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-6-60-48-B | SID800-6-60-48 per user qtys 755-1500 | \$77.00 | R-SW | 26\% | \$56.98 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-6-60-48-C | SID800-6-60-48 per user qtys 1505-2500 SID800-6-60-48 per user qtys 2505-5000 | \$73.00 | R-SW | 26\% | \$54.02 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 5 | SID800-6-60-48-D SID800-6-60-48-E | SID800-6-60-48 per user qtys $2505-5000$ SID800-6-60-48 per user qtys $5005-7500$ | $\$ 69.00$ $\$ 66.00$ | R-SW R-SW | 26\% | \$ $\$ 41.068$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | SID800-6-60-48-F | SID800-6-60-48 per user qtys 7505-10000 | \$61.00 | R-SW | 26\% | \$45.14 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-6-60-48-G | SID800-6-60-48 per user atys 10005-15000 | \$57.00 | R-SW | 26\% | \$42.18 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-6-60-48-H | SID800-6-60-48 per user atys 15005-25000 | \$53.00 | R-SW | 26\% | \$39.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-6-60-48-1 | SID800-6-60-48 per user atys 25005-1,000,000 | \$48.00 | R-SW | 26\% | \$35.52 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-6-60-60-10 | RSA Securid Authenticator SID800 (60 months) 10 Pack | \$1,030.00 | R-SW | 26\% | \$762.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-6-60-60-100 | RSA SecurlD Authenticator SID800 (60 months) 100 Pack | \$10,300.00 | R-SW | 26\% | \$7,622.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-6-60-60-25 | RSA SecuriD Authenticator SID800 (60 months) 25 Pack | \$2,575.00 | R-SW | 26\% | \$1,905.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-6-60-60-250 | RSA SecurlD Authenticator SID800 (60 months) 250 Pack | \$25,750.00 | R-SW | 26\% | \$19,055.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-6-60-60-5 | RSA SecurlD Authenticator SID800 (60 months) 5 Pack | \$515.00 | R-SW | 26\% | \$381.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-6-60-60-50 | RSA Securld Authenticator SID800 (60 months) 50 Pack | \$5,150.00 | R-SW | 26\% | \$3,811.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 5 | SID800-6-60-60-A SID800-6-60-60-B | SID800-6-60-60 per user qtys 255-750 SID800-6-60-60 per user qtys 755-1500 | ${ }_{\$ 88.50} 99.00$ | R-SW | 26\% | ${ }_{\$ 655.89}$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | SID800-6-6-60-60-C | - | ${ }_{\$ 84.00}$ | ${ }_{\text {R-SW }}$ | 26\% | ${ }_{\$ 62.16}$ | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-6-60-60-D | SID800-6-60-60 per user qtys $2505-5000$ | \$79.00 | R-SW | 26\% | \$58.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-6-60-60-E | SID800-6-60-60 per user qtys 5005-7500 | \$75.00 | R-SW | 26\% | \$55.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-6-60-60-F | SID800-6-60-60 per user qtys 7505-10000 | \$70.00 | R-SW | 26\% | \$51.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-6-60-60-G | SID800-6-60-60 per user atys 10005-15000 | \$65.00 | R-SW | 26\% | \$48.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-6-60-60-H | SID800-6-60-60 per user qtys 15005-25000 | \$60.00 | R-SW | 26\% | \$44.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-6-60-60-1 SID800-RMREN-10M-A | SID800-6-60-60 per user qtys 25005-1,000,000 SID800 10M RemRen qtys 5-250 | \$55.00 $\$ 25.00$ | R-SW R-SW | 26\% | $\$ 40.70$ $\$ 18.50$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | SID800-RMREN-10M-B | SID800 10M RemRen qtys 255-750 | \$22.71 | R-SW | 26\% | \$16.81 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-RMREN-10M-C | SID800 10M RemRen gtys 755-1500 | \$21.67 | R-SW | 26\% | \$16.04 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-RMREN-10M-D | SID800 10M RemRen atys 1505-2500 | \$20.42 | R-SW | 26\% | \$15.11 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-RMREN-10M-E SID800-RMREN-10M-F | SID800 10M RemRen qtys 2505-5000 SID800 10M RemRen qtys $5005-7500$ | \$19.58 $\$ 18.33$ | R-SW R-SW | 26\% ${ }_{26 \%}$ | $\$ 14.49$ $\$ 13.56$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | SID800-RMREN-10M-G | SID800 10M RemRen qtys 7505-10000 | \$17.08 | R-SW | 26\% | \$12.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |






| BAND |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SKU | description | EMC LIST PRICE USD | CATEGORY CODE | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | $\begin{gathered} \text { LP MNT } \\ \text { ANNUAL } \\ \text { (PREMIUM) } \\ \hline \end{gathered}$ | LP MNT ANNUAL (STANDARD) (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | RENEWAL |
| 5 | SID800-RMREN-3M-H | SID800 3M RemRen qtys 10005-15000 | \$4.75 | R-SW | 26\% | \$3.52 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-RMREN-3M-I | SID800 3M RemRen qtys 15005-25000 | \$4.38 | R-SW | 26\% | \$3.24 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-RMREN-3M-J | SID800 3M RemRen qtys 25005-1000000 | \$4.00 | R-SW | 26\% | \$2.96 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-RMREN-40M-A | SID800 Remed Renew No Ship 40Mo qty 5-250 | \$78.50 | R-SW | 26\% | \$58.09 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID880-RMREN-40M-B | SID800 Remed Renew No Ship 40Mo qty 255-750 | \$71.50 | R-SW | 26\% | \$52.91 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-RMREN-40M-C | SID800 Remed Renew No Ship 40Mo ty 755-1500 | \$68.50 | R-SW | 26\% | \$50.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-RMREN-40M-D | SID800 Remed Renew No Ship 40Mo aty 1505-2500 | \$65.00 | R-SW | 26\% | \$48.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-RMREN-40M-E | SID800 Remed Renew No Ship 40Mo aty 2505-5000 | \$62.00 | R-SW | 26\% | \$45.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-RMREN-40M-F | SID800 Remed Renew No Ship 40Mo ty 5005-7500 | \$59.00 | R-SW | 26\% | \$43.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-RMREN-40M-G | SID800 Remed Renew No Ship 40Mo qty 7505-10000 | \$55.00 | R-SW | 26\% | \$40.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-RMREN-40M-H | SID800 Remed Renew No Ship 40Mo qty 10005-15000 | \$52.00 | R-SW | 26\% | \$38.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-RMREN-40M-I | SID800 Remed Renew No Ship 40Mo qty 15005-25000 | \$48.00 | R-SW | 26\% | \$35.52 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-RMREN-40M-J | SID800 Remed Renew No Ship 40Mo qty 25005-1000000 | \$44.00 | R-SW | 26\% | \$32.56 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-RMREN-41M-A | SID800 Remed Renew No Ship 41Mo tty 5-250 | \$79.50 | R-SW | 26\% | \$58.83 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-RMREN-41M-B | SID800 Remed Renew No Ship 41Mo qty 255-750 | \$72.50 | R-SW | 26\% | \$53.65 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-RMREN-41M-C | SID800 Remed Renew No Ship 41Mo gty 755-1500 | \$69.50 | R-SW | 26\% | \$51.43 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-RMREN-41M-D | SID800 Remed Renew No Ship 41Mo qty 1505-2500 | \$66.00 | R-SW | 26\% | \$48.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID880-RMREN-41M-E | SID800 Remed Renew No Ship 41Mo qty 2505-5000 | \$63.00 | R-SW | 26\% | \$46.62 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-RMREN-41M-F | SID800 Remed Renew No Ship 41Mo qty 5005-7500 | \$60.00 | R-SW | 26\% | \$44.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-RMREN-41M-G | SID800 Remed Renew No Ship 41Mo qty $7505-10000$ | \$56.00 | R-SW | 26\% | \$41.44 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-RMREN-41M-H | SID800 Remed Renew No Ship 41Mo qty 10005-15000 | \$53.00 | R-SW | 26\% | \$39.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-RMREN-41M-I | SID800 Remed Renew No Ship 41Mo qty 15005-25000 | \$49.00 | R-SW | 26\% | \$36.26 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-RMREN-41M-J | SID800 Remed Renew No Ship 41Mo qty 25005-1000000 | \$45.00 | R-SW | 26\% | \$33.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-RMREN-42M-A | SID800 Remed Renew No Ship 42Mo tty 5-250 | \$80.50 | R-SW | 26\% | \$59.57 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-RMREN-42M-B | SID800 Remed Renew No Ship 42Mo qty 255-750 | \$73.50 | R-SW | 26\% | \$54.39 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-RMREN-42M-C | SID800 Remed Renew No Ship 42Mo gty 755 - 1500 | \$70.50 | R-SW | 26\% | \$52.17 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-RMREN-42M-D | SID800 Remed Renew No Ship 42Mo gty 1505-2500 | \$67.00 | R-SW | 26\% | \$49.58 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-RMREN-42M-E | SID800 Remed Renew No Ship 42Mo qty 2505-5000 | \$64.00 | R-SW | 26\% | \$47.36 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-RMREN-42M-F | SID800 Remed Renew No Ship 42Mo qty 5005-7500 | \$61.00 | R-SW | 26\% | \$45.14 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-RMREN-42M-G | SID800 Remed Renew No Ship 42Mo qty 7505 - 10000 | \$57.00 | R-SW | 26\% | \$42.18 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-RMREN-42M-H | SID800 Remed Renew No Ship 42Mo qty 10005-15000 | \$54.00 | R-SW | 26\% | \$39.96 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-RMREN-42M-I | SID800 Remed Renew No Ship 42Mo qty 15005-25000 | \$50.00 | R-SW | 26\% | \$37.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-RMREN-42M-J | SID800 Remed Renew No Ship 42Mo qty 25005-1000000 | \$46.00 | R-SW | 26\% | \$34.04 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-RMREN-43M-A | SID800 Remed Renew No Ship 43Mo gty 5-250 | \$81.50 | R-SW | 26\% | \$60.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-RMREN-43M-B | SID800 Remed Renew No Ship 43Mo qty 255-750 | \$74.50 | R-SW | 26\% | \$55.13 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-RMREN-43M-C | SID800 Remed Renew No Ship 43Mo gty 755 - 1500 | \$71.50 | R-SW | 26\% | \$52.91 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-RMREN-43M-D | SID800 Remed Renew No Ship 43Mo qty 1505-2500 | \$68.00 | R-SW | 26\% | \$50.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-RMREN-43M-E | SID800 Remed Renew No Ship 43Mo aty 2505-5000 | \$65.00 | R-SW | 26\% | \$48.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-RMREN-43M-F | SID800 Remed Renew No Ship 43Mo qty 5005-7500 | \$62.00 | R-SW | 26\% | \$45.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-RMREN-43M-G | SID800 Remed Renew No Ship 43Mo qty 7505 - 10000 | \$58.00 | R-SW | 26\% | \$42.92 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-RMREN-43M-H | SID800 Remed Renew No Ship 43Mo qty 10005-15000 | \$55.00 | R-SW | 26\% | \$40.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-RMREN-43M-I | SID800 Remed Renew No Ship 43Mo qty 15005-25000 | \$51.00 | R-SW | 26\% | \$37.74 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-RMREN-43M-J | SID800 Remed Renew No Ship 43Mo qty 25005-1000000 | \$47.00 | R-SW | 26\% | \$34.78 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID880-RMREN-44M-A | SID800 Remed Renew No Ship 44Mo gty 5-250 | \$82.50 | R-SW | 26\% | \$61.05 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-RMREN-44M-B | SID800 Remed Renew No Ship 44Mo qty 255-750 | \$75.50 | R-SW | 26\% | \$55.87 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-RMREN-44M-C | SID800 Remed Renew No Ship 44Mo ty 755-1500 | \$72.50 | R-SW | 26\% | ${ }_{\$ 51.65}$ | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-RMREN-44M-D | SID800 Remed Renew No Ship 44Mo try 1505-2500 | \$69.00 | R-SW | 26\% | \$51.06 | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | SID800-RMREN-44M-E SID800-RMREN-44M-F | SID800 Remed Renew No Ship 44Mo ty $2505-5000$ SID800 Remed Renew No Ship 44Mo aty $5005-7500$ | ${ }_{\text {S }}{ }^{\$ 63.00}$ | R-SW | 26\% | \$48.84 $\$ 46.62$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 $\$ 0.00$ |
| 5 | SID800-RMREN-44M-G | SID800 Remed Renew No Ship 44Mo qty $7505-10000$ | \$59.00 | R-SW | 26\% | \$43.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-RMREN-44M-H | SID800 Remed Renew No Ship 44Mo qty 10005-15000 | \$56.00 | R-SW | 26\% | \$41.44 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-RMREN-44M-I | SID800 Remed Renew No Ship 44Mo qty 15005-25000 | \$52.00 | R-SW | 26\% | \$38.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID880-RMREN-44M-J | SID800 Remed Renew No Ship 44Mo qty 25005-1000000 | \$48.00 | R-SW | 26\% | \$35.52 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-RMREN-45M-A | SID800 Remed Renew No Ship 45Mo gty 5-250 | \$83.50 | R-SW | 26\% | \$61.79 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-RMREN-45M-B | SID800 Remed Renew No Ship 45Mo qty 255-750 | \$76.50 | R-SW | 26\% | \$56.61 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-RMREN-45M-C | SID800 Remed Renew No Ship 45Mo ty 755-1500 | \$73.50 | R-SW | 26\% | \$54.39 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-RMREN-45M-D | SID800 Remed Renew No Ship 45Mo qty 1505-2500 | \$70.00 | R-SW | 26\% | \$51.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID880-RMREN-45M-E | SID800 Remed Renew No Ship 45Mo qty 2505-5000 | \$67.00 | R-SW | 26\% | \$49.58 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-RMREN-45M-F | SID800 Remed Renew No Stip 45MO qaty 5005 - 7500 | \$64.00 | R-SW | 26\% | \$47.36 | \$0.00 |  | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 5 | SID800-RMREN-45M-G | SID800 Remed Renew No Ship 45Mo qty $7505-10000$ SID800 Remed Renew No Ship 45 Mo gty $10005-15000$ | $\$ 60.00$ $\$ 57.00$ | R-SW R-SW | 26\% | \$44.40 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | SID800-RMREN-45M-H | SID800 Remed Renew No Ship 45Mo qty 10005-15000 SID800 Remed Renew No Ship 45Mo ty $15005-25000$ | $\$ 57.00$ $\$ 53.00$ | R-SW R-SW | 26\% | \$ ${ }_{\text {\$39.22 }}$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 |
| 5 | SID800-RMREN-45M-J | SID800 Remed Renew No Ship 45Mo qty 25005-1000000 | \$49.00 | R-SW | 26\% | ${ }_{\$ 36.26}$ | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
|  | SID800-RMREN-46M-A | SID800 Remed Renew No Ship 46Mo gty 5-250 | \$84.50 | R-SW | 26\% | \$62.53 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-RMREN-46M-B | SID800 Remed Renew No Ship 46Mo qty 255-750 | \$77.50 | R-SW | 26\% | \$57.35 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-RMREN-46M-C | SID800 Remed Renew No Ship 46Mo gty 755-1500 | \$74.50 | R-SW | 26\% | \$55.13 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-RMREN-46M-D | SID800 Remed Renew No Ship 46Mo ty 1505-2500 | \$71.00 | R-SW | 26\% | \$52.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-RMREN-46M-E | SID800 Remed Renew No Ship 46Mo ty $2505-5000$ | \$68.00 | R-SW | 26\% | \$50.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-RMREN-46M-F SID80-RMREN-46M-G | SID 800 Remed Renew No Ship 46Mo qty 5005-7500 SID800 Remed Renew No Ship 46 Mo a | $\$ 65.00$ $\$ 61.00$ | R-SW R-SW | 26\% | \$48.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 0.00$ $\$ 0.00$ | \$0.00 |
| 5 | SID800-RMREN-46M-G | SID800 Remed Renew No No Ship | \$56.00 | R-SW | 26\% | \$42.92 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-RMREN-46M-I | SID800 Remed Renew No Ship 46Mo qty 15005-25000 | \$54.00 | R-SW | 26\% | \$39.96 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-RMREN-46M-J | SID800 Remed Renew No Ship 46Mo qty 25005-1000000 | \$50.00 | R-SW | 26\% | \$37.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-RMREN-47M-A | SID800 Remed Renew No Ship 47Mo tty 5-250 | \$85.50 | R-SW | 26\% | \$63.27 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-RMREN-47M-B | SID800 Remed Renew No Ship 47Mo qty 255-750 | \$78.50 | R-SW | 26\% | \$58.09 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-RMREN-47M-C | SID800 Remed Renew No Ship 47Mo gty $755-1500$ | \$75.50 | R-SW | 26\% | \$55.87 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID800-RMREN-47M-D SID800-RMREN-47M-E | SID800 Remed Renew No Ship 47Mo aty 1505-2500 SID800 Remed Renew No Ship 47M oty 2505-5000 | $\$ 72.00$ $\$ 69.00$ | ${ }_{\text {R-SW }}^{\text {R-SW }}$ | 26\% | $\$ 53.28$ $\$ 51.06$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | SID800-RMREN-47M-E SID800-RMREN-47M-F | SID800 Remed Renew No Ship 47Mo aty $2505-5000$ SID800 Remed Renew No Ship 47Mo qty $5005-7500$ | $\$ 69.00$ $\$ 66.00$ | R-SW R-SW | 26\% | \$51.06 $\$ 48.84$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | SID800-RMREN-47M-G | SID800 Remed Renew No Ship 47Mo qty 7505-10000 | \$62.00 | R-SW | 26\% | \$45.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |










| BAND |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SKU | DESCRIPTION | $\begin{gathered} \text { EMC } \\ \text { LIST PRICE USD } \end{gathered}$ | $\begin{aligned} & \text { CATEGORY } \\ & \text { CODE } \end{aligned}$ | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | LP MNT ANNUAL (PREMIUM) | LP MNT ANNUAL (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | RENEWAL |
| 5 | SID820-RMREN-39M-I | SID820 Soft RemRen 39Mo qty 15005-25000 | \$26.40 | R-SW | 26\% | \$19.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID820-RMREN-39M-J | SID820 Soft RemRen 39Mo gty 25005-1000000 | \$24.80 | R-SW | 26\% | \$18.35 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID820-RMREN-3M-A | SID820 Soft RemRen 3Mo qty 5-250 | \$5.00 | R-SW | 26\% | \$3.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID820-RMREN-3M-B | SID820 Soft RemRen 3Mo qty 255-750 | \$4.55 | R-SW | 26\% | \$3.37 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID820-RMREN-3M-C | SID820 Soft RemRen 3Mo qty 755-1500 | \$4.35 | R-SW | 26\% | \$3.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID820-RMREN-3M-D | SID820 Soft RemRen 3Mo aty 1505-2500 | \$4.05 | R-SW | 26\% | \$3.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID820-RMREN-3M-E | SID820 Soft RemRen 3Mo aty 2505-5000 | \$3.65 | R-SW | 26\% | \$2.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID820-RMREN-3M-F | SID820 Soft RemRen 3Mo aty 5005-7500 | \$3.20 | R-SW | 26\% | \$2.37 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID820-RMREN-3M-G | SID820 Soft RemRen 3Mo qty 7505-10000 | \$2.90 | R-SW | 26\% | \$2.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID820-RMREN-3M-H | SID820 Soft RemRen 3Mo qty 10005-15000 | \$2.75 | R-SW | 26\% | \$2.04 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID820-RMREN-3M-I | SID820 Soft RemRen 3Mo qty 15005-25000 | \$2.45 | R-SW | 26\% | \$1.81 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID820-RMREN-3M-J | SID820 Soft RemRen 3Mo qty 25005-1000000 | \$2.30 | R-SW | 26\% | \$1.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID820-RMREN-40M-A | SID820 Soft RemRen 40Mo qty 5-250 | \$52.80 | R-SW | 26\% | \$39.07 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID820-RMREN-40M-B | SID820 Soft RemRen 40Mo ty 255-750 | \$48.80 | R-SW | 26\% | \$36.11 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID820-RMREN-40M-C | SID820 Soft RemRen 40Mo qty $755-1500$ | \$46.40 | R-SW | 26\% | \$34.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID820-RMREN-40M-D | SID820 Soft RemRen 40Mo qty 1505-2500 | \$44.00 | R-SW | 26\% | \$32.56 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID820-RMREN-40M-E | SID820 Soft RemRen 40Mo qty 2505-5000 | \$40.00 | R-SW | 26\% | \$29.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID820-RMREN-40M-F | SID820 Soft RemRen 40Mo qty $5005-7500$ | \$35.20 | R-SW | 26\% | \$26.05 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID820-RMREN-40M-G | SID820 Soft RemRen 40Mo aty 7505-10000 | \$32.00 | R-SW | 26\% | \$23.68 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID820-RMREN-40M-H | SID820 Soft RemRen 40Mo qty 10005-15000 | \$30.40 | R-SW | 26\% | \$22.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID820-RMREN-40M-I | SID820 Soft RemRen 40Mo qty 15005-25000 | \$27.20 | R-SW | 26\% | \$20.13 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID820-RMREN-40M-J | SID820 Soft RemRen 40Mo aty 25005-1000000 | \$25.60 | R-SW | 26\% | \$18.94 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID820-RMREN-41M-A | SID820 Soft RemRen 41Mo qty 5-250 | \$53.60 | R-SW | 26\% | \$39.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID820-RMREN-41M-B | SID820 Soft RemRen 41Mo aty 255-750 | \$49.60 | R-SW | 26\% | \$36.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID820-RMREN-41M-C | SID820 Soft RemRen 41Mo qty 755-1500 | \$47.20 | R-SW | 26\% | \$34.93 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID820-RMREN-41M-D | SID820 Soft RemRen 41Mo qty 1505-2500 | \$44.80 | R-SW | 26\% | \$33.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID820-RMREN-41M-E | SID820 Soft RemRen 41Mo qty $2505-5000$ | \$40.80 | R-SW | 26\% | \$30.19 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID820-RMREN-41M-F | SID820 Soff RemRen 41Mo qty 5005-7500 | \$36.00 | R-SW | 26\% | \$26.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID820-RMREN-41M-G | SID820 Soft RemRen 41Mo aty 7505-10000 | \$32.80 | R-SW | 26\% | \$24.27 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID820-RMREN-41M-H | SID820 Soft RemRen 41Mo qty 10005-15000 | \$31.20 | R-SW | 26\% | \$23.09 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID820-RMREN-41M-I | SID820 Soft RemRen 41Mo qty 15005-25000 | \$28.00 | R-SW | 26\% | \$20.72 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID820-RMREN-41M-J | SID820 Soft RemRen 41Mo aty 25005-1000000 | \$26.40 | R-SW | 26\% | \$19.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID820-RMREN-42M-A | SID820 Soft RemRen 42Mo qty 5-250 | \$54.40 | R-SW | 26\% | \$40.26 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID820-RMREN-42M-B | SID820 Soft RemRen 42Mo aty 255-750 | \$50.40 | R-SW | 26\% | \$37.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID820-RMREN-42M-C | SID820 Soft RemRen 42Mo qty $755-1500$ | \$48.00 | R-SW | 26\% | \$35.52 $\$ 3374$ | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID820-RMREN-42M-D SID820-RMREN-42M-E | SID820 Soft RemRen 42Mo qty 1505-2500 SID820 Soft RemRen 42Mo ty $2505-5000$ | \$454.60 | R-SW R-SW | 26\% | \$33.74 $\$ 30.78$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | SID820-RMREN-42M-F | SID820 Soft RemRen 42Mo qty $5005-7500$ | \$36.80 | R-SW | 26\% | \$27.23 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID820-RMREN-42M-G | SID820 Soft RemRen 42Mo aty 7505-10000 | \$33.60 | R-SW | 26\% | \$24.86 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID820-RMREN-42M-H | SID820 Soft RemRen 42Mo qty 10005-15000 | \$32.00 | R-SW | 26\% | \$23.68 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID820-RMREN-42M-I | SID820 Soft RemRen 42Mo qty 15005-25000 | \$28.80 | R-SW | 26\% | \$21.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID820-RMREN-42M-J | SID820 Soft RemRen 42Mo qty 25005-1000000 | \$27.20 | R-SW | 26\% | \$20.13 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID820-RMREN-43M-A | SID820 Soft RemRen 43Mo qty 5-250 | \$55.20 | R-SW | 26\% | \$40.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 5 | SID820-RMREN-43M-B SID820-RMREN-43M-C | SID820 Soft RemRen 43Mo qty 255-750 SID820 Soft RemRen 43Mo qty 755-1500 | $\$ 51.20$ $\$ 48.80$ | $\begin{aligned} & \text { R-SW } \\ & \text { R-SW } \end{aligned}$ | 26\% | ${ }_{\$ 36.11}^{\$ 37.89}$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | SID820-RMREN-43M-D | SID820 Soft RemRen 43Mo qty 1505-2500 | \$46.40 | R-SW | 26\% | \$34.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID820-RMREN-43M-E | SID820 Soft RemRen 43Mo qty 2505-5000 | \$42.40 | R-SW | 26\% | \$31.38 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID820-RMREN-43M-F | SID820 Soft RemRen 43Mo qty 5005-7500 | \$37.60 | R-SW | 26\% | \$27.82 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID820-RMREN-43M-G | SID820 Soft RemRen 43Mo qty 7505-10000 | \$34.40 | R-SW | 26\% | \$25.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID820-RMREN-43M-H | SID820 Soft RemRen 43Mo qty 10005-15000 | \$32.80 | R-SW | 26\% | \$24.27 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID820-RMREN-43M-I | SID820 Soft RemRen 43Mo qty 15005-25000 | \$29.60 | R-SW | 26\% | \$21.90 | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 $\$ 0.00$ |
| 5 5 | SID $20-\mathrm{RMREN}-43 M-J$ SID820-RMREN-44M-A | SID820 Soft RemRen 43Mo qty 25005-1000000 | $\$ 28.00$ $\$ 56.00$ | $\stackrel{\text { R-SW }}{\text { R-SW }}$ | 26\% | $\$ 20.72$ $\$ 4144$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | SID820-RMREN-44M-A SID820-RMREN-44M-B | SID820 Soft RemRen 4M0 4 aty 5 -250 SID820 Soft RemRen 44Mo aty $255-750$ | ${ }_{\$ 52.00}$ | R-SW R-SW | 26\% | \$41.44 $\$ 38.48$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | SID820-RMREN-44M-C | SID820 Soft RemRen 44Mo qty 755-1500 | \$49.60 | R-SW | 26\% | \$36.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID820-RMREN-44M-D | SID820 Soft RemRen 44Mo qty 1505-2500 | \$47.20 | R-SW | 26\% | \$34.93 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID820-RMREN-44M-E | SID820 Soft RemRen 44Mo ty 2505-5000 | \$43.20 | R-SW | 26\% | \$31.97 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID820-RMREN-44M-F | SID820 Soft RemRen 44Mo qty 5005-7500 | \$38.40 | R-SW | 26\% | \$28.42 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID820-RMREN-44M-G | SID820 Soft RemRen 44Mo qty 7505-10000 | \$35.20 | R-SW | 26\% | \$26.05 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID820-RMREN-44M-H | SID820 Soft RemRen 44Mo qty 10005-15000 | \$33.60 | R-SW | 26\% | \$24.86 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID820-RMREN-44M-I | SID820 Soft RemRen 44Mo qty 15005-25000 | \$30.40 | R-SW | 26\% | \$22.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID820-RMREN-44M-J | SID820 Soft RemRen 44Mo aty 25005-1000000 | \$28.80 | R-SW | 26\% | \$21.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID820-RMREN-45M-A | SID820 Soft RemRen 45Mo qty 5-250 | \$56.80 | R-SW | 26\% | ${ }^{\$ 42.03}$ | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID820-RMREN-45M-B | SID820 Soft RemRen 45MO qty 255-750 | \$52.80 | R-SW | 26\% | \$39.07 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 5 | SID $20-$-RMREN-45M-C SID820-RMREN-45M-D | SID820 Soft RemRen 45Mo qty 755-1500 SID820 Soft RemRen 45Mo aty 1505-2500 | $\$ 50.40$ $\$ 48.00$ | $\stackrel{R}{R-S W}$ | 26\% | $\$ 37.30$ $\$ 35.52$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 $\$ 0.00$ |
| 5 | SID82-RMREN-45M-E | (1D820 Soft RemRen 45Mo qty 2505-5000 | \$44.00 | ${ }_{\text {R-SW }}$ | 26\% | ${ }_{\$ 32.56}$ | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID820-RMREN-45M-F | SID820 Soft RemRen 45Mo qty 5005-7500 | \$39.20 | R-SW | 26\% | \$29.01 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID820-RMREN-45M-G | SID820 Soft RemRen 45Mo qty 7505-10000 | \$36.00 | R-SW | 26\% | \$26.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID820-RMREN-45M-H | SID820 Soft RemRen 45Mo qty 10005-15000 | \$34.40 | R-SW | 26\% | \$25.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID820-RMREN-45M-I | SID820 Soft RemRen 45Mo qty 15005-25000 | \$31.20 | R-SW | 26\% | \$23.09 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID820-RMREN-45M-J | SID820 Soft RemRen 45Mo qty 25005-1000000 | \$29.60 | R-SW | 26\% | \$21.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID820-RMREN-46M-A SID820-RMREN-46M-B | SID820 Soft RemRen 46Mo aty 5-250 SID820 Soft RemRen 46Mo aty $255-750$ | $\$ 57.60$ $\$ 53.60$ | R-SW R-SW | 26\% | $\$ 42.62$ $\$ 39.66$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | SID820-RMREN-46M-C | SID820 Soft RemRen 46Mo qty 755-1500 | \$51.20 | R-SW | 26\% | \$37.89 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID820-RMREN-46M-D | SID820 Soft RemRen 46Mo qty 1505-2500 | \$48.80 | R-SW | 26\% | \$36.11 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID820-RMREN-46M-E | SID820 Soft RemRen 46Mo qty 2505-5000 | \$44.80 | R-SW | 26\% | \$33.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SID820-RMREN-46M-F SID820-RMREN-46M-G | SID820 Soft RemRen 46Mo aty 5005-7500 SID820 Soft RemRen 46Mo aty $7505-10000$ | $\$ 40.00$ $\$ 36.80$ | R-SW R-SW | 26\% | \$29.60 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | SID820-RMREN-46M-H | SID820 Soft RemRen 46Mo qty 10005-15000 | \$35.20 | R-SW | 26\% | \$26.05 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |












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| BAND |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SKU | DESCRIPTION | EMC LIST PRICE USD | $\begin{aligned} & \text { CATEGORY } \\ & \text { CODE } \end{aligned}$ | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | LP MNT ANNUAL (PREMIUM) | LP MNT ANNUAL (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | RENEWAL |
| 5 | V211D04A12PM | VNXE3100 2XSP DPE; $12 \times 3.5$ DS 6X600GB SAS | \$0.00 | UE | 21\% | \$0.00 | \$695.80 | \$487.06 | \$347.90 | \$208.74 | \$139.16 | \$695.80 |
| 5 | V211D04A12PS | VNXE3100 2XSP DPE; $12 \times 3.5$ DS $6 \times 300 \mathrm{~GB}$ SAS | \$0.00 | UE | 21\% | \$0.00 | \$627.90 | \$439.53 | \$313.95 | \$188.37 | \$125.58 | \$627.90 |
| 5 | V211D08A12 | VNXE3100; 2XSP DPE; $12 \times 3.5 \mathrm{DS} ; \mathrm{AC}$ | \$0.00 | UE | 21\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | V211D08A12CM | VNXE3100 2XSP DPE 8GB $12 \times 3.56 \times 2$ TB NLSAS | \$0.00 | UE | 21\% | \$0.00 | \$709.30 | \$496.51 | \$354.65 | \$212.79 | \$141.86 | \$709.30 |
| 5 | V211D08A12CS | VNXE3100 2XSP DPE 8GB $12 \times 3.56 \times 1$ TB NLSAS | \$0.00 | UE | 21\% | \$0.00 | \$660.60 | \$462.42 | \$330.30 | \$198.18 | \$132.12 | \$660.60 |
| 5 | V211D08A12PM | VNXE3100 2XSP DPE 8GB $12 \times 3.5$ 6X600GB SAS | \$0.00 | UE | 21\% | \$0.00 | \$695.80 | \$487.06 | \$347.90 | \$208.74 | \$139.16 | \$695.80 |
| 5 | V211D08A12PM8 | VNXE3100; 2XSP; 8GB; $12 \times 3.5 \mathrm{DS} ; 8 \times 600 \mathrm{~GB}$ | \$0.00 | UE | 21\% | \$0.00 | \$837.00 | \$585.90 | \$418.50 | \$251.10 | \$167.40 | \$837.00 |
| 5 | V211D08A12PS | VNXE3100 2XSP DPE 8GB $12 \times 3.56 \times 300 \mathrm{~GB}$ SAS | \$0.00 | UE | 21\% | \$0.00 | \$627.90 | \$439.53 | \$313.95 | \$188.37 | \$125.58 | \$627.90 |
| 5 | V211D08A12PS8 | VNXE3100; 2XSP;8GB; $12 \times 3.5$ DS;8X300 GB | \$0.00 | UE | 21\% | \$0.00 | \$716.80 | \$501.76 | \$358.40 | \$215.04 | \$143.36 | \$716.80 |
| 5 | V211脌A12CM | VNXE3100 1 XSP DPE; $12 \times 3.5$ DS $6 \times 2$ TB NLSAS | \$0.00 | UE | 21\% | \$0.00 | \$592.50 | \$414.75 | \$296.25 | \$177.75 | \$118.50 | \$592.50 |
| 5 | V211S04A12CS | VNXE3100 1XSP DPE; $12 \times 3.5$ DS $6 \times 1$ TB NLSAS | \$0.00 | UE | 21\% | \$0.00 | \$526.30 | \$368.41 | \$263.15 | \$157.89 | \$105.26 | \$526.30 |
| 5 | V211S04A12PM | VNXE3100 1XSP DPE; $12 \times 3.5$ DS 6X600GB SAS | \$0.00 | UE | 21\% | \$0.00 | \$596.40 | \$417.48 | \$298.20 | \$178.92 | \$19.28 | \$596.40 |
| 5 | V211S04A12PM8 | VNXE3100; 1XSP DPE; $12 \times 3.5 \mathrm{DS}$; 8X600GB | \$0.00 | UE | 21\% | \$0.00 | \$737.60 | \$516.32 | \$368.80 | \$221.28 | \$147.52 | \$737.60 |
| 5 | V211S04A12PS | VNXE3100 1XSP DPE; $12 \times 3.5$ DS $6 \times 300 \mathrm{~GB}$ SAS | \$0.00 | UE | 21\% | \$0.00 | \$516.00 | \$361.20 | \$258.00 | \$154.80 | \$103.20 | \$516.00 |
| 5 | V211S04A12PS8 | VNXE3100; 1XSP;12X3.5 DS; 8X300GB SAS | \$0.00 | UE | 21\% | \$0.00 | \$604.80 | \$423.36 | \$302.40 | \$181.44 | \$120.96 | \$604.80 |
| 5 | V211S08A12 | VNXE3100; 1XSP DPE; 8GB; 12X3.5 DS; AC | \$0.00 | UE | 21\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | V212D08A12CL | VNXE3150;2XSP DPE;8GB; $12 \times 3$ X3:56X3TB NLSAS | \$0.00 | UE | 21\% | \$0.00 | \$837.10 | \$585.97 | \$418.55 | \$251.13 | \$167.42 | \$837.10 |
| 5 | V212D08A12CLE | VNXE3150;2SP; $12 \times 3.5 \mathrm{DS}$; $6 \times 3$ 3TB NLSAS Enct | \$0.00 | UE | 21\% | \$0.00 | \$1,175.00 | \$822.50 | \$587.50 | \$352.50 | \$235.00 | \$1,175.00 |
| 5 | V212D08A12CM | VNXE3150;2XSP DPE;8GB; $12 \times 3$ 3.5;6X2TB NLSAS | \$0.00 | UE | 21\% | \$0.00 | \$673.80 | \$471.66 | \$336.90 | \$202.14 | \$134.76 | \$673.80 |
| 5 | V212D08A12CS | VNXE3150;2XSP DPE;8GB; $12 \times 3$ 3.5;6X1TB NLSAS | \$0.00 | UE | 21\% | \$0.00 | \$627.60 | \$439.32 | \$313.80 | \$188.28 | \$125.52 | \$627.60 |
| 5 | V212D08A12CXL | VNXE3150;2XSP DPE;8GB; $12 \times 3$ 3.5;6X4TB NLSAS | \$14,000.00 | UE | 21\% | \$11,060.00 | \$1,400.00 | \$980.00 | \$700.00 | \$420.00 | \$280.00 | \$1,400.00 |
| 5 | V212D08A12PL | VNXE3150; 2XSP DPE;8GB;12X3.5 DS;6X900GB | \$0.00 | UE | 21\% | \$0.00 | \$693.90 | \$485.73 | \$346.95 | \$208.17 | \$138.78 | \$693.90 |
| 5 | V212D08A12PL8 | VNXE3150;22SPDPE;8GB;12X3.5DS; 8 X9000GBSAS | \$0.00 | UE | 21\% | \$0.00 | \$839.30 | \$587.51 | \$419.65 | \$251.79 | \$167.86 | \$839.30 |
| 5 | V212D08A12PLE | VNXE3150;2XSP;8GB; $12 \times 3.5 \mathrm{DS}$; $6 \times 900 \mathrm{~GB}$ Enct | \$0.00 | UE | 21\% | \$0.00 | \$1,005.60 | \$703.92 | \$502.80 | \$301.68 | \$201.12 | \$1,005.60 |
| 5 | V212D08A12PM | VNXE3150;2XSPDPE;8GB; $12 \times 3 \times 5 \mathrm{SDS}$;6X600GBSAS | \$0.00 | UE | 21\% | \$0.00 | \$628.00 | $\$ 439.60$ $\$ 52888$ | \$314.00 | \$188.40 | \$125.60 | \$628.00 |
| 5 5 | V212D08A12PM8 |  | $\$ 0.00$ $\$ 0.00$ | UE | 21\% | $\$ 0.00$ $\$ 0.00$ | $\$ 755.40$ $\$ 596.50$ | \$528.78 <br> $\$ 417.55$ | $\$ 377.70$ | $\$ 226.62$ $\$ 178.95$ | \$151.08 | $\$ 755.40$ $\$ 596.50$ |
| 5 | V212D08A12PS8 |  | \$0.00 | UE | 21\% | \$0.00 | \$6981.00 | \$476.70 | \$2840.50 | \$204.30 | \$136.20 | \$6981.00 |
| 5 | V212D08A25FM | VNXE3150; 2xSP DPE; $25 \times 2.5$ DS; $6 \times 200$ EFD | \$0.00 | UE | 21\% | \$0.00 | \$2,685.70 | \$1,879.99 | \$1,342.85 | \$805.71 | \$537.14 | \$2,685.70 |
| 5 | V212D08A25FS | VNXE3150; 2xSP DPE; $25 \times 2.5$ DS; $6 \times 100$ EFD | \$0.00 | UE | 21\% | \$0.00 | \$1,496.30 | \$1,047.41 | \$748.15 | \$448.89 | \$299.26 | \$1,496.30 |
| 5 | V212D08A25PL | VNXE3150;2xSP DPE; $8 \mathrm{8GB} ; 25 \times 2.5 \mathrm{DS} ; 6 \times 900 \mathrm{~GB}$ | \$0.00 | UE | 21\% | \$0.00 | \$625.50 | \$437.85 | \$312.75 | \$187.65 | \$125.10 | \$625.50 |
| 5 | V212D08A25PL8 | VNXE3150;2XSPDPE;8GB;25X2.5DS;8X900GBSAS | \$0.00 | UE | 21\% | \$0.00 | \$761.20 | \$532.84 | \$380.60 | \$228.36 | \$152.24 | \$761.20 |
| 5 | V212D08A25PLE | VNXE3150;2xSP;8GB;25x2.5 DS;6x900GB Enct | \$0.00 | UE | 21\% | \$0.00 | \$916.70 | \$641.69 | \$458.35 | \$275.01 | \$183.34 | \$916.70 |
| 5 | V212D08A25PM | VNXE3150;2xSP DPE; 8GB;25x2.5 DS;6x600GB | \$0.00 | UE | 21\% | \$0.00 | \$561.90 | \$393.33 | \$280.95 | \$168.57 | \$112.38 | \$561.90 |
| 5 | V212D08A25PM8 | VNXE3150;2XSPDPE;8GB;25X2.5DS;8X600GBSAS | \$0.00 | UE | 21\% | \$0.00 | \$676.30 | \$473.41 | \$338.15 | \$202.89 | \$135.26 | \$676.30 |
| 5 | V212008A25PS | VNXE3150; 2xSP DPE;8GB; $25 \times 2.5 \mathrm{DS} ; 6 \times 300 \mathrm{~GB}$ | \$0.00 | UE | 21\% | \$0.00 | \$519.30 | \$363.51 | \$259.65 | \$155.79 | \$103.86 | \$519.30 |
| 5 | V212D08A25PS8 | VNXE3150;2XSPDPE;8GB; $212 \times 2.5 \mathrm{SDS} ; 8 \times 3 \times 300 \mathrm{GBSAS}$ | \$0.00 | UE | 21\% | \$0.00 | \$591.00 | \$413.70 | \$295.50 | \$177.30 | \$118.20 | \$591.00 |
| 5 | V212D8A12CL12 | VNXE3150 2XSP DPE 8GB $12 \times 3.512 \times 3$ TB NLSA | \$0.00 | UE | 21\% | \$0.00 | \$1,518.70 | \$1,063.09 | \$759.35 | \$455.61 | \$303.74 | \$1,518.70 |
| 5 | V212D8A12CM12 | VNXE3150;2SPDPE;8GB; $12 \times 3$ 3.5;12X2TB NLS | \$0.00 | UE | 21\% | \$0.00 | \$1,140.90 | \$798.63 | \$570.45 | \$342.27 | \$228.18 | \$1,140.90 |
| 5 | V21208A12CS12 | VNXE3150;2SPDPE;8GB; $12 \times 3$ 3,5; $12 \times 1$ TB NLS | \$0.00 | UE | 21\% | \$0.00 | \$887.70 | \$621.39 | \$443.85 | \$266.31 | \$177.54 | \$887.70 |
| 5 | V21208A12CXL12 | VNXE3150 2XSP DPE 8GB $12 \times 3.51212 \times$ XTB NLSA | \$23,000.00 | UE | 21\% | \$18,170.00 | \$2,300.00 | \$1,610.00 | $\$ 1,150.00$ $\$ 638.30$ | $\$ 690.00$ |  | $\$ 2,300.00$ $\$ 1276.60$ |
| 5 | V21208A12PL12 | VNXE3150;2XSP DPE; 8GB; $12 \times 3$ 3.5; $12 \times$ X900GB | \$0.00 | UE | 21\% | \$0.00 | \$1,276.60 | \$833.62 | \$638.30 | $\$ 382.98$ | \$255.32 | \$1,276.60 |
| 5 | V212D8A12PL8E | VNXE3150;2SPDPE;8GB; $12 \times 3 \times 3.5888900 \mathrm{~GB}$;SED | \$0.00 | UE | 21\% | \$0.00 | \$1,187.80 | \$831.46 | \$593.90 | \$356.34 | \$237.56 | \$1,187.80 |
| 5 | V212D8A12PM12 | VNXE3150;2SPDPE;8GB; $12 \times 3.5 ; 12 \times 6 \times 00 G B$ | $\$ 0.00$ $\$ 0.00$ | UE | 21\% | $\$ 0.00$ $\$ 0.00$ | \$1,114.00 $\$ 920.50$ | \$779.80 | \$557.00 | \$334.20 $\$ 276.15$ | \$222.80 | \$1,114.00 $\$ 920.50$ |
| 5 | V212D8A25PL12 | VNXE3150; 2XSP DPE; 8GB; 25X2.5;12X900GB | \$0.00 | UE | 21\% | \$0.00 | \$1,171.90 | \$820.33 | \$585.95 | \$351.57 | \$234.38 | \$1,171.90 |
| 5 | V212D8A25PL8E | VNXE3150;2SPDPE;8GB;25x2.5;8x900GB;SED | \$0.00 | UE | 21\% | \$0.00 | \$1,088.30 | \$761.81 | \$544.15 | \$326.49 | \$217.66 | \$1,088.30 |
| 5 | V212D8A25PM12 | VNXE3150;2SPDPE;8GB;25X2.5;12X600GB | \$0.00 | UE | 21\% | \$0.00 | \$966.10 | \$676.27 | \$483.05 | \$289.83 | \$193.22 | \$966.10 |
| 5 | V21208A25PS12 | VNXE3150;2SPDPE;8GB; $25 \times 2.5$ 2; 12X300GB | \$0.00 | UE | 21\% | \$0.00 | \$774.10 | \$541.87 | \$387.05 | \$232.23 | \$154.82 | \$774.10 |
| 5 | V212S04A12CL |  | \$0.00 | UE | 21\% | \$0.00 | \$726.20 | \$508.34 | \$363.10 | \$217.86 | \$145.24 | \$726.20 |
| 5 | V212S04A12CM | VNXE3150;1XSP DPE; $12 \times 3.5$ DS;6X2TB NLSAS | \$0.00 | UE | 21\% | \$0.00 | \$562.90 | \$394.03 | \$281.45 | \$168.87 | \$112.58 | \$562.90 |
| 5 | V212S04A12CS | VNXE3150; 1XSP DPE; $12 \times 3.5$ DS;6X1TB NLSAS | \$0.00 | UE | 21\% | \$0.00 | \$500.00 | \$350.00 | \$250.00 | \$150.00 | \$100.00 | \$500.00 |
| 5 | V212S04A12CXL | VNXE3150;1XSP DPE; $12 \times 3.5$ DS;6X4TB NLSAS | \$11,200.00 | UE | 21\% | \$8,848.00 | \$1,120.00 | \$784.00 | \$560.00 | \$336.00 | \$224.00 | \$1,120.00 |
| 5 | V212S04A12PL | VNXE3150; 1xSP DPE; $12 \times 3.5 \mathrm{DS}$; $6 \times 900 \mathrm{~GB}$ | \$0.00 | UE | 21\% | \$0.00 | \$599.60 | \$419.72 | \$299.80 | \$179.88 | \$119.92 | \$599.60 |
| 5 | V212S04A12PL8 | VNXE3150;1XSPDPE;4GB;12X3.5DS;8X900GBSAS | \$0.00 | UE | 21\% | \$0.00 | \$744.90 | \$521.43 | \$372.45 | \$223.47 | \$148.98 | \$744.90 |
| 5 | V212S04A12PM | VNXE3150; 1XSP DPE; $12 \times 3.5$ DS $; 6 \times 600 \mathrm{~GB}$ | \$0.00 | UE | 21\% | \$0.00 | \$538.30 | \$376.81 | \$269.15 | \$161.49 | \$107.66 | \$538.30 |
| 5 | V212S04A12PM8 | VNXE3150; 1XSP DPE; $4 \mathrm{~GB} 12 \times 3.5 \mathrm{DS} ; 8 \times 600 \mathrm{~GB}$ | \$0.00 | UE | 21\% | \$0.00 | \$665.70 | \$465.99 | \$332.85 | \$199.71 | \$133.14 | \$665.70 |
| 5 | V212S04A12PS | VNXE3150; 1 XSP DPE; $12 \times 3.5$ DS $; 6 \times 300 \mathrm{~GB}$ | \$0.00 | UE | 21\% | \$0.00 | \$490.20 | \$343.14 | \$245.10 | \$147.06 | \$98.04 | \$490.20 |
| 5 | V212S04A12PS8 | VNXE3150; 1XSP DPE;4GB $12 \times 3.5 \mathrm{DS} ; 8 \times 300 \mathrm{~GB}$ | \$0.00 | UE | 21\% | \$0.00 | \$574.60 | \$402.22 | \$287.30 | \$172.38 | \$114.92 | \$574.60 |
| 5 | V212S04A25FM | VNXE3150;1XSP DPE;4GB;25X2.5DS;6X200 EFD | \$25,734.00 | UE | 21\% | \$20,329.86 | \$2,573.40 | \$1,801.38 | \$1,286.70 | \$772.02 | \$514.68 | \$2,573.40 |
| 5 | V212S04A25FS | VNXE3150;1XSP DPE;4GB;25X2.5DS;6X100 EFD | \$13,840.00 | UE | 21\% | \$10,933.60 | \$1,384.00 | \$968.80 | \$692.00 | \$415.20 | \$276.80 | \$1,384.00 |
| 5 | V212S04A25PL | VNXE3150; 1 $\times$ SP DPE; $25 \times 2 \times 2.5 \mathrm{DS} ; 6 \times 9.900 \mathrm{~GB}$ | \$0.00 | UE | 21\% | \$0.00 | \$531.10 | \$371.77 | \$265.55 | \$159.33 | \$106.22 | \$531.10 |
| 5 | V212S04A25PL8 | VNXE3150;1XSPDPE;4GB;25X2.5DS;89900GBSAS | \$0.00 | UE | 21\% | \$0.00 | \$666.80 | \$466.76 | \$333.40 | \$200.04 | \$133.36 | \$666.80 |
| 5 | V212S04A25PM | VNXE3150; 1xSP DPE; $25 \times 2.5 \mathrm{DS}$; 6x600GB | \$0.00 | UE | 21\% | \$0.00 | \$467.50 | \$327.25 | \$233.75 | \$140.25 | \$93.50 | \$467.50 |
| 5 5 | V212S04A25PM8 | VNXE3150; $1 \times$ SPDPE; 4 GB; $25 \times 2 \times 2.5 \mathrm{DS} ; 8 \times 6 \mathrm{600GBSAS}$ | $\$ 0.00$ $\$ 0.00$ | UE | 21\% | $\$ 0.00$ $\$ 0.00$ | $\$ 582.00$ $\$ 412.90$ | \$407.40 | \$291.00 $\$ 206.45$ | \$174.60 | $\$ 116.40$ $\$ 82.58$ | \$5882.00 |
| 5 | V212S04A25PS8 | VNXE3150;1XSPDPE; 4 GB ;25×2.5DS;8X300GBSAS | \$0.00 | UE | 21\% | \$0.00 | \$484.60 | \$339.22 | \$242.30 | \$145.38 | \$96.92 | \$484.60 |
| 5 | V212S4A12CL12 | VNXE3150;1SP DPE; $12 \times 3.5$; $12 \times 3$ TB NLS | \$0.00 | UE | 21\% | \$0.00 | \$1,402.90 | \$982.03 | \$701.45 | \$420.87 | \$280.58 | \$1,402.90 |
| 5 | V212S4A12CM12 | VNXE3150; 1 SP DPE; $12 \times 3.5 ;$;12X2TB NLS | \$0.00 | UE | 21\% | \$0.00 | \$1,030.00 | \$721.00 | \$515.00 | \$309.00 | \$206.00 | \$1,030.00 |
| 5 | V212S4A12CS12 | VNXE3150;1SP DPE; $12 \times 3$ 3.5;12X1TB NLS | \$0.00 | UE | 21\% | \$0.00 | \$760.10 | \$532.07 | \$380.05 | \$228.03 | \$152.02 | \$760.10 |
| 5 | V212S4A12CXL12 | VNXE3150; 1 SP DPE; $12 \times 33.5 ; 12 \times 4$ TB NLSAS | \$18,400.00 | UE | 21\% | \$14,536.00 | \$1,840.00 | \$1,288.00 | \$920.00 | \$552.00 | \$368.00 | \$1,840.00 |
| 5 | V212S4A12PS12 | VNXE3150;1SP DPE; $4 ; 412 \times 3 \times 5.5 ; 12 \times 300 \mathrm{~GB}$ | \$0.00 | UE | 21\% | \$0.00 | \$855.10 | \$598.57 | \$427.55 | \$256.53 | \$171.02 | \$855.10 |
| 5 | V212SAA25PL12 | VNXE3150;1SP DPE;4;25x2.5;12X900GB | \$0.00 | UE | 21\% | \$0.00 | \$1,147.10 | \$802.97 | \$573.55 | $\$ 344.13$ $\$ 270.66$ | \$229.42 | \$1,147.10 |
| 5 5 | V212S4A25PM12 | VNXE3150;1SP DPE;4; $25 \times 2 \times 2.512 \times 600 \mathrm{~GB}$ | $\$ 0.00$ $\$ 0.00$ | UE | 21\% | $\$ 0.00$ $\$ 0.00$ | $\$ 902.20$ $\$ 687.50$ | \$6631.54 | ${ }_{\text {\$ }}^{\$ 451.10}$ | \$270.66 $\$ 206.25$ | \$180.44 $\$ 137.50$ | $\$ 902.20$ $\$ 687.50$ |
| 5 | V21-BBU | BATTERY BACKUP UNIT | \$197.00 | UE | 21\% | \$155.63 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | V21-CCARD | CACHE CARD | \$1,119.00 | UE | 21\% | \$884.01 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | V21-ESLIC | 1 GB ETHERNET IO MODULE | \$1,000.00 | UE | 21\% | \$790.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | V2-19B-10 | 1 GB IO MODULE | \$1,000.00 | UE | 21\% | \$790.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | V21-LCC | LINK CONTROL CARD FOR 2U DAE | \$1,774.00 | UE | 21\% | \$1,401.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |

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| BAND |  |  |  |  | NVP LEVEL 1 |  | nvp maintenance and warranty upgrade net price |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SKU | DESCRIPTION | $\begin{array}{\|c\|} \text { EMC } \\ \text { LIST PRICE USD } \end{array}$ | CATEGORY CODE | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | $\begin{gathered} \text { LP MNT } \\ \text { ANNUAL } \\ \text { (PREMIUM) } \\ \hline \end{gathered}$ | LP MNT ANNUAL (STANDARD) | $\begin{aligned} & \hline \text { LP MNT } \\ & \text { ANNUAL } \\ & \text { (BASIC) } \\ & \hline \end{aligned}$ | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | Renewal |
| 5 | V21-LCC-DAE25 | LCC FOR 2U DAE 25 DRIVE | \$1,774.00 | UE | 21\% | \$1,401.46 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | V21-MEM-DUPG8 | VNXe 3100 UPGKII 2xSP 4GB-8GB \& 8GB-16GB | \$950.00 | UE | 21\% | \$750.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 0.00$ $\$ 0.00$ |
| 5 | V21-PS | POWER SUPPLY | \$484.00 | UE | 21\% | \$382.36 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 0.00$ $\$ 0.00$ |
| 5 | V21-PS-DAE25 | Power Supply for 25 DRIVE DAE | \$484.00 | UE | 21\% | \$382.36 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | V22D4825PL12E | VNXE3 150;2SP DPE;8;25x2.5;12x900GB;SED | \$0.00 | UE | 21\% | \$0.00 | \$1,662.60 | \$1,163.82 | \$831.30 | \$498.78 | \$332.52 | \$1,662.60 |
| 5 | V22D8A12CL12E | VNXE3150;2SP DPE; ; ; $12 \times 3$ 3.5;12X3TB NLS;SED | \$20,929.00 | UE | 21\% | \$16,533.91 | \$2,092.90 | \$1,465.03 | \$1,046.45 | \$627.87 | \$418.58 | \$2,092.90 |
| 5 | V22D8A12PL12E | VNXE3150;2SP DPE; 8 ;12X3.5;12X900GB;SED | \$0.00 | UE | 21\% | \$0.00 | \$1,799.40 | \$1,259.58 | \$899.70 | \$539.82 | \$359.88 | \$1,799.40 |
| 5 | V2-2S10-300 | 300 GB 10 K 6 GB SAS 2.5 " DRIVE | \$0.00 | UE | 21\% | \$0.00 | \$43.65 | \$40.74 | \$29.10 | \$14.55 | \$9.70 | \$43.65 |
| 5 | V2-2s10-300u | 300 GB 10 K 6 GB SAS 2.5 SPARE UPG | \$0.00 | UE | 21\% | \$0.00 | \$58.95 | \$39.30 | \$26.20 | \$12.45 | \$6.55 | \$58.95 |
| 5 | V2-2S10-600 | 600GB 10K 6GB SAS 2.5 " DRIVE | \$0.00 | UE | 21\% | \$0.00 | \$63.45 | \$59.22 | \$42.30 | \$21.15 | \$14.10 | \$63.45 |
| 5 | V2-2s10-600U | 600 GB 10 K 6 GB SAS 2.5 SPARE UPG | \$955.00 | UE | 21\% | \$754.45 | \$85.95 | \$57.30 | \$38.20 | \$18.15 | \$9.55 | \$85.95 |
| 5 | V2-2S10-900 | 900 GB 10 K 6 GB SAS 2.5 " DRIVE | \$0.00 | UE | 21\% | \$0.00 | \$86.85 | \$81.06 | \$57.90 | \$28.95 | \$19.30 | \$86.85 |
| 5 | V2-2s10-900 | 900 GB 10 K 6 GB SAS 2.5 SPARE UPG | \$1,290.00 | UE | 21\% | \$1,019.10 | \$116.10 | \$77.40 | \$51.60 | \$24.51 | \$12.90 | \$116.10 |
| 5 | V2-2S10E-900 | 900GB 2.5" SELF ENCRYPT DRIVE | \$0.00 | UE | 21\% | \$0.00 | \$120.60 | \$112.56 | \$80.40 | \$40.20 | \$26.80 | \$120.60 |
| 5 | V2-2s10E-900U | 900 GB 2.5" SELF ENCRYPT DRIVE UPG | \$1,810.00 | UE | 21\% | \$1,429.90 | \$162.90 | \$108.60 | \$72.40 | \$34.39 | \$18.10 | \$162.90 |
| 5 | V2-2S6F-100 | 100GB 6GB SAS 2.5" EFD DRIVE | \$0.00 | UE | 21\% | \$0.00 | \$210.15 | \$196.14 | \$140.10 | \$70.05 | \$46.70 | \$210.15 |
| 5 | V2-2S6F-100U | 100 GB 6 GB SAS 2.5 EFD SPARE UPG | \$3,155.00 | UE | 21\% | \$2,492.45 | \$283.95 | \$189.30 | \$126.20 | \$59.95 | \$31.55 | \$283.95 |
| 5 | V2-2S6F-200 | 200GB 6GB SAS 2.5" EFD DRIVE | \$0.00 | UE | 21\% | \$0.00 | \$397.80 | \$371.28 | \$265.20 | \$132.60 | \$88.40 | \$397.80 |
| 5 | V2-2S6F-200U | 200 GB 10 K 6 GB SAS 2.5 EFD SPARE UPG | \$5,970.00 | UE | 21\% | \$4,716.30 | \$537.30 | \$358.20 | \$238.80 | \$113.43 | \$59.70 | \$537.30 |
| 5 | V22-SP | VNXE 3150 STORAGE PROCESSOR SPARE | \$7,015.00 | UE | 21\% | \$5,541.85 | \$701.50 | \$491.05 | \$350.75 | \$210.45 | \$140.30 | \$701.50 |
| 5 | V22-SWFEATURE | VNXE3150 SOFTWARE FEATURES | \$0.00 | UE | 21\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | V2-DAE-12 | DAE WITH $12 \times 3.5 \mathrm{INCH}$ DRIVE SLOTS | \$1,888.00 | UE | 21\% | \$1,491.52 | \$188.80 | \$132.16 | \$94.40 | \$56.64 | \$37.76 | \$188.80 |
| 5 | V2-DAE-25 | DAE WITH $25 \times 2.5 \mathrm{INCH}$ DRIVE SLOTS | \$3,343.00 | UE | 21\% | \$2,640.97 | \$334.30 | \$234.01 | \$167.15 | \$100.29 | \$66.86 | \$334.30 |
| 5 | V2-DAE-N-25-A | $25 \times 2.5 \mathrm{IN} 2 \mathrm{U}$ DAE FIELD INSTALL | \$3,343.00 | UE | 21\% | \$2,640.97 | \$417.88 | \$367.73 | \$0.00 | \$133.72 | \$0.00 | \$417.88 |
| 5 | V2-DAE-N-25-D | 2 U DAE; $25 \times 2.51 \mathrm{IN}$;DC POWER CUSTOMER INSTAL | \$3,510.00 | UE | 21\% | \$2,772.90 | \$438.75 | \$386.10 | \$0.00 | \$140.40 | \$0.00 | \$438.75 |
| 5 | V2-DAE-R-25-A | $25 \times 2.5 \mathrm{IN} 2 \mathrm{U}$ DAE FACTORY INSTALL | \$3,343.00 | UE | 21\% | \$2,640.97 | \$417.88 | \$367.73 | \$0.00 | \$133.72 | \$0.00 | \$417.88 |
| 5 | V2-PS07-010 | 1TB 7200RPM NL-SAS 3.5 DRIVE | \$0.00 | UE | 21\% | \$0.00 | \$42.30 | \$39.48 | \$28.20 | \$14.10 | \$9.40 | \$42.30 |
| 5 5 | V2-PS07-010-6 | 6 6TB SAS DISK PACK (6×1TB 7200RPM) | \$2,830.00 | UE | 21\% | \$2,235.70 | \$254.70 | \$237.72 | \$169.80 | \$84.90 | \$56.60 | \$254.70 |
| 5 | V2-Ps07-0106U | 6 TB NL-SAS DISK PACK ( $6 \times 1$ 1TB 72k) UPG | \$0.00 | UE | 21\% | \$0.00 | \$344.70 | \$229.80 | \$153.20 | \$72.77 | \$38.30 | $\$ 344.70$ $\$ 57.60$ |
| 5 | V2-PS07-010U | 1 1TB 7200RPM NL-SAS 3.5 DRIVE UPG | \$0.00 | UE | 21\% | \$0.00 | \$57.60 | \$38.40 | \$25.60 | \$12.16 | ${ }_{\text {\$6.40 }}{ }^{\text {S4440 }}$ | \$57.60 |
| 5 | V2-PS07-020 | 2TB 7200RPM NL-SAS 3.5 DRIVE | \$0.00 | UE | 21\% | \$0.00 | \$64.80 | \$60.48 | \$43.20 | \$21.60 | \$14.40 | $\$ 64.80$ $\$ 388.80$ |
| 5 | V2-PS07-020-6 | 12 TB SAS DISK PACK ( $6 \times 2$ 2TB 7200RPM) | \$4,320.00 | UE | 21\% | \$3,412.80 | \$388.80 | \$362.88 | \$259.20 | \$129.60 | \$86.40 | $\$ 388.80$ $\$ 526.50$ |
| 5 | V2-PS07-0206U | 12 TB NL-SAS DISK PACK (6x 2 TB 72k) UPG | \$5,850.00 | UE | 21\% | \$4,621.50 | \$526.50 | \$351.00 | \$234.00 | \$111.15 $\$ 18.53$ | \$58.50 | \$526.50 $\$ 87.75$ |
| 5 | V2-PS07-020U | 2TB 7200RPM NL-SAS 3.5 DRIVE UPG 3TB 7.2 K NL -SAS 3.50 DRIVE | $\$ 975.00$ $\$ 0.00$ | UE | 21\% | $\$ 770.25$ $\$ 0.00$ | $\$ 87.75$ $\$ 91.35$ | $\$ 58.50$ $\$ 85.26$ | $\$ 39.00$ $\$ 60.90$ | \$18.53 $\$ 30.45$ | $\$ 9.75$ $\$ 20.30$ | $\$ 87.75$ $\$ 91.35$ |
| 5 | V2-PS07-030U | 3 3TB 7.2 KNL SAS 3.5 SPARE UPG | \$0.00 | UE | 21\% | \$0.00 | \$123.30 | \$82.20 | \$54.80 | \$26.03 | \$13.70 | \$123.30 |
| 5 | V2-PS07-040 | 4 4B 7.2K NL-SAS 3.5" DRIVE | \$1,240.00 | UE | 21\% | \$979.60 | \$111.60 | \$104.16 | \$74.40 | \$37.20 | \$24.80 | \$111.60 |
| 5 | V2-Ps07-040U | 4TB 7.2K NL-SAS 3.5" DRIVE UPG | \$1,670.00 | UE | 21\% | \$1,319.30 | \$150.30 | \$100.20 | \$66.80 | \$31.73 | \$16.70 | \$150.30 |
| 5 | V2-PP07E-030 | 3TB 3.5" SELF ENCRYPT DRIVE | \$0.00 | UE | 21\% | \$3.00 | \$129.60 | \$120.96 | \$86.40 | \$43.20 | \$28.80 | \$129.60 |
| 5 | V2-PS07E-030U | 3TB 3.5" SELF ENCRYPT DRIVE UPG | \$1,945.00 | UE | 21\% | \$1,536.55 | \$175.05 | \$116.70 | \$77.80 | \$36.96 | \$19.45 | \$175.05 |
| 5 | V2-PS10-900 | 900GB 10K 6GB SAS 3.5" DRIVE 900 GB 10 K 6 GB SAS 3.5 SPARE UPG | $\$ 0.00$ $\$ 1,290.00$ | UE | 21\% | $\$ 0.00$ $\$ 1.01910$ | \$116.85 | \$81.06 | \$57.90 | \$28.95 | \$19.30 | $\$ 86.85$ $\$ 116.10$ |
| 5 | V2-PS10E-900 | 900 GB 3.5 S SELF ENCRYPT DRIVE | \$1,00 | UE | 21\% | \$0.00 | \$130.50 | \$121.80 | \$87.00 | \$43.50 | \$29.00 | \$130.50 |
| 5 | V2-PS10E-900U | 900GB 3.5" SELF ENCRYPT DRIVE UPG | \$1,960.00 | UE | 21\% | \$1,548.40 | \$176.40 | \$117.60 | \$78.40 | \$37.24 | \$19.60 | \$176.40 |
| 5 | V2-PS15-300 | $3006 B 15 \mathrm{~K}$ 6GB SAS 3.5 DRIVE | \$0.00 | UE | 21\% | \$0.00 | \$59.40 | \$55.44 | \$39.60 | \$19.80 | \$13.20 | \$59.40 |
| 5 | V2-PS15-300-5 | 1500 GB SAS DISK PACK ( $5 \times 300 \mathrm{BBB} 15 \mathrm{~K} 3.5$ ) | \$3,290.00 | UE | 21\% | \$2,599.10 | \$296.10 | \$276.36 | \$197.40 | \$98.70 | \$65.80 | \$296.10 |
| 5 | V2-PS15-3005U | 1500 GB DISK PK( $5 \times 300 \mathrm{~GB} 15 \mathrm{~K} 3.5$ ) UPG | \$4,440.00 | UE | 21\% | \$3,507.60 | \$399.60 | \$266.40 | \$177.60 |  | \$44.40 | \$399.60 |
| 5 | V2-PS15-300-6 | ${ }^{1800 G B ~ S A S ~ D I S K ~ P A C K ~(~} 6 \times 300 \mathrm{~GB} 15 \mathrm{KK} 3.5$ ) | \$3,945.00 | UE | 21\% | \$3,116.55 | \$355.05 | \$331.38 | \$236.70 | \$118.35 | \$78.90 | \$357.05 |
| 5 | V2-PS15-3006U | 1800GB DISK PACK(6X 300GB 15K 3.5)UPG | \$5,330.00 | UE | 21\% | \$4,210.70 | \$479.70 | \$319.80 | \$213.20 | \$101.27 | \$53.30 | \$479.70 $\$ 414.45$ |
| 5 | V2-PS15-300-7 | $2100 G$ SAS DISK PACK ( $7 \times 300 \mathrm{~GB} 15 \mathrm{1}$ ) 2100 GB DISK PACK ( $7 \times 300 \mathrm{~GB} 15 \mathrm{~K} 3.5$ UPG | \$4,605.00 $\$ 5,255.00$ | UE | 21\% | \$3,637.95 <br> \$4,151.45 | \$4414.45 | ${ }_{\$ 3158.30}$ | \$276.30 | \$138.15 $\$ 99.85$ | ${ }_{\$ 52.55}^{\$ 92.10}$ | \$4414.45 |
| 5 | V2-PS15-300U | 300 GB 15 K 6 GB SAS 3.5" DRIVE UPG | \$0.00 | UE | 21\% | \$0.00 | \$80.10 | \$53.40 | \$35.60 | \$16.91 | \$8.90 | \$80.10 |
| 5 | V2-PS15-600 | 600 GB 15 K 6 GB SAS 3.5 DRIVE | \$0.00 | UE | 21\% | \$0.00 | \$93.60 | \$87.36 | \$62.40 | \$31.20 | \$20.80 | \$93.60 |
| 5 | V2-PS15-600-5 | 3000 GB SAS DISK PACK ( 5 5 600GB 15K 3.5) | \$5,220.00 | UE | 21\% | \$4,123.80 | \$469.80 | \$438.48 | \$313.20 | \$156.60 | \$104.40 | \$469.80 |
| 5 | V2-PS15-6005U | 3000 GB DISK PACK ( $5 \times 600 \mathrm{~GB} 15 \mathrm{~K} 3.5$ ) UPG | \$7,050.00 | UE | 21\% | \$5,569.50 | \$634.50 | \$423.00 | \$282.00 | \$133.95 | \$70.50 | \$634.50 |
| 5 | V2-PS15-600-6 | 3600 GB SAS DISK PACK ( $6 \times 600 \mathrm{~GB} 15 \mathrm{KK} 3.5$ ) | \$6,270.00 | UE | 21\% | \$4,953.30 | \$564.30 | \$526.68 | \$376.20 | \$188.10 | \$125.40 | \$564.30 |
| 5 |  |  | \$8,460.00 | UE | 21\% |  | \$761.40 | \$507.60 | \$338.40 | \$160.74 | \$84.60 | \$761.40 |
| 5 | V2-PS15-600-7 | 4200GB SAS DISK PACK ( $7 \times 600 \mathrm{~GB}$ 15K) 4200 GB DISK PACK ( $7 \times 600 \mathrm{~GB} 15 \mathrm{~K} 3.5)$ UPG | $\$ 7,310.00$ $\$ 9,870.00$ | UE | 21\% | $\$ 5,774.90$ $\$ 7,797.30$ | \$657.90 | \$614.04 | $\$ 438.60$ $\$ 394.80$ | \$219.30 $\$ 187.53$ | $\$ 146.20$ $\$ 98.70$ | \$657.90 |
| 5 | V2-PS $15-600 \mathrm{U}$ | 600 GB 15 K 6 GB SAS DRIVE 3.5 UPG | \$1,405.00 | UE | 21\% | \$1,109.95 | \$126.45 | \$84.30 | \$56.20 | \$26.70 | \$14.05 | \$126.45 |
| 5 | V3-10GB-ETH-C | 2 port x 10GBASET Copper IO (2 Modules) | \$2,900.00 | UE | 21\% | \$2,291.00 | \$290.00 | \$203.00 | \$0.00 | \$87.00 | \$0.00 | \$290.00 |
| 5 | V31-10GB | 10 GB ETHERNET OPTICAL IO MODULE | \$3,000.00 | UE | 21\% | \$2,370.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | V31-10GB-C | 2 PORT 10GBASE-T 10 Copper (Two Modules) | \$2,900.00 | UE | 21\% | \$2,291.00 | \$290.00 | \$203.00 | \$0.00 | \$87.00 | \$0.00 | \$290.00 |
| 5 | V31-10GB-ETHO | 2 port 10 GbE OPTICAL 10 ( 2 Modules) | \$3,600.00 | UE | 21\% | \$2,844.00 | \$360.00 | \$252.00 | \$0.00 | \$108.00 | \$0.00 | \$360.00 |
| 5 | V311D12AN15CE | VNXE3300;2SP DPE; 15X3.5;6X3TB NLS;SED | \$0.00 | UE | 21\% | \$0.00 | \$1,242.20 | \$869.54 | \$0.00 | \$372.66 | \$0.00 | \$1,242.20 |
| 5 | V311D12AN15CL | VNXE3300;2XSPDPE; $15 \times 3.5 \mathrm{SS} ; 6$ 6X3TBSAS;AC | \$0.00 | UE | 21\% | \$0.00 | \$948.40 | \$663.88 | \$0.00 | \$284.52 | \$0.00 | \$948.40 |
| 5 | V311D12AN15CM | VNXE3300;2XSP DPE; $15 \times 3.56$ 62TB;AC;NORACK | \$0.00 | UE | 21\% | \$0.00 | \$776.50 | \$543.55 | \$0.00 | \$232.95 | \$0.00 | \$776.50 |
| 5 | V311012AN15CS |  | \$16.80.00 | UE | 21\% |  | \$753.00 | \$527.10 | \$0.00 | \$225.90 | \$0.00 | \$753.00 |
| 5 | V311012AN15CXL | VNXE3300;2XSPDPE;15X3.5DS;6X4TBSAS;AC | \$16,800.00 | UE | 21\% | \$13,272.00 | \$1,680.00 | \$1,176.00 | \$0.00 | \$504.00 | \$0.00 | $\$ 1,680.00$ $\$ 1.622 .10$ |
| 5 | V311D12AN15EL |  | \$0.00 \$20,730.00 | UE | 21\% | $\$ 0.00$ $\$ 16,376.70$ | \$1,622.10 | \$1,135.47 | $\$ 0.00$ $\$ 0.00$ |  | $\$ 0.00$ $\$ 0.00$ |  |
| 5 | V311D12AN15FS | VNXE3300;2XSPDPE; $15 \times 3.5 \mathrm{SDS}$;6x100GBSAS;AC | \$20,730.00 \$0.00 | UE | 21\% | \$16,376.70 $\$ 0.00$ | \$2,073.00 | $\$ 1,451.10$ $\$ 878.71$ | $\$ 0.00$ $\$ 0.00$ | \$6621.90 | $\$ 0.00$ $\$ 0.00$ | $\$ 2,073.00$ $\$ 1,255.30$ |
| 5 | V311D12AN15PM | VNXE3300;DPE;15X3.5DS;8x600GSAS;AC;NO RK | \$0.00 | UE | 21\% | \$0.00 | \$1,211.10 | \$847.77 | \$0.00 | \$363.33 | \$0.00 | \$1,211.10 |
| 5 | V311012AN15PS | VNXE3300;DPE; $15 \times 3$ 3.5DS;88300GSAS;AC;NO RK | \$0.00 | UE | 21\% | \$0.00 | \$847.30 | \$593.11 | \$0.00 | \$254.19 | \$0.00 | \$887.30 |
| 5 | V311D12AN25 | VNXE3300;2XSP DPE;25X2.5 DS;;AC;NR | \$12,063.00 | UE | 21\% | \$9,529.77 | \$1,206.30 | \$844.41 | \$0.00 | \$361.89 | \$0.00 | \$1,206.30 |
| 5 | V311D12AN25EL | VNXE3300;2SP DPE; $25 \times 2 \times 2.5889000 \mathrm{~GB}$;SED | \$0.00 | UE | 21\% | \$0.00 | \$1,518.30 | \$1,062.81 | \$0.00 | \$455.49 | \$0.00 | \$1,518.30 |
| 5 | V311D12AN25FM | VNXE3300;2XSPDPE; $25 \times 2.5 \mathrm{SDS}$;6X200GBSAS:AC | \$0.00 | UE | 21\% | \$0.00 | \$3,275.00 | \$2,292.50 | \$0.00 | \$982.50 | \$0.00 | $\$ 3,275.00$ $\$ 2.023 .00$ |
| 5 5 | V311D12AN25FS | VNXE3300;2XSPDPE; 25x2.5DS;6X100GBSAS:AC; | $\$ 0.00$ $\$ 0.00$ | UE | 21\% | \$0.00 $\$ 0.00$ | \$2,023.00 | $\$ 1,416.10$ $\$ 821.80$ | $\$ 0.00$ $\$ 0.00$ | \$606.90 $\$ 352.20$ | $\$ 0.00$ $\$ 0.00$ | $\$ 2,023.00$ $\$ 1,174.00$ |
| 5 | V311D12AN25PM | VNXE3300;2XSPDPE; $25 \times 2.5 \mathrm{DS}$;88600GBSAS;AC | \$0.00 | UE | 21\% | \$0.00 | \$1,087.50 | \$761.25 | \$0.00 | \$326.25 | \$0.00 | \$1,087.50 |

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| BAND |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SKU | DESCRIPTION | EMC LIST PRICE USD | $\begin{aligned} & \text { CATEGORY } \\ & \text { CODE } \end{aligned}$ | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | LP MNT ANNUAL (PREMIUM) | LP MNT ANNUAL (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | RENEWAL |
| 5 | V32-PWR-2 | 2 C 13 PWRCRD W/ JISC 8303 PLUGS 125V 10A | \$0.00 | UE | 21\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | V32-PWR-3 | 2 C 13 PWRCRD W/ GB1002 PLUGS 250 V 10A | \$0.00 | UE | 21\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | V32-PWR-4 | 2 C13 PWRCRD W/IRAM 2073 PLUGS 250V 10A | \$0.00 | UE | 21\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | V32-PWR-5 | 2 C 13 PWRCRD W/ BSI 1363 PLUGS 250V 10A | \$0.00 | UE | 21\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | V32-PWR-6 | 2 C 13 PWRCRD w/ SAA/3 PLUGS 250 V 10A | \$0.00 | UE | 21\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | V32-PWR-7 | 2 C 13 PWRCRD W/ CEET/7 PLUGS 250V 10A | \$0.00 | UE | 21\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | V32-PWR-8 | 2 C 13 PWRCRD W/ CEI 23-16 PLUGS 250V 10A | \$0.00 | UE | 21\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | V32-PWR-9 | 2 C13PWRCRD W/AFSNIT 107-2-D1PLG 250V10A | \$0.00 | UE | 21\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | V3-2S10-300 | 2.5 IN 300GB 10K 6GB SAS DISK DRIVE | \$0.00 | UE | 21\% | \$0.00 | \$61.50 | \$45.10 | \$0.00 | \$16.40 | \$0.00 | \$61.50 |
| 5 | V3-2S10-300E | 300GB 10K 6G SAS 2.5" DRIVE | \$0.00 | UE | 21\% | \$0.00 | \$58.20 | \$40.74 | \$0.00 | \$14.55 | \$0.00 | \$58.20 |
| 5 | V3-2S10300EU | 300GB 10 K 6 G SAS 2.5 SPARE | \$0.00 | UE | 21\% | \$0.00 | \$58.23 | \$40.61 | \$0.00 | \$14.52 | \$0.00 | \$58.23 |
| 5 | V3-2S10-300TU | VNX51/53 300GB 10KSAS DRV25x2.5 DPEDAE | \$0.00 | UE | 21\% | \$0.00 | \$72.79 | \$53.06 | \$0.00 | \$19.00 | \$0.00 | \$72.79 |
| 5 | V3-2S10-300U | VNX51/53 300GB 10KSAS DRV25X2.5 DPEDAE | \$0.00 | UE | 21\% | \$0.00 | \$61.67 | \$44.96 | \$0.00 | \$16.10 | \$0.00 | \$61.67 |
| 5 | V3-2S10-600 | 2.5 IN 600GB 10K 6GB SAS DISK DRIVE | \$600.00 | UE | 21\% | \$474.00 | \$90.00 | \$66.00 | \$0.00 | \$24.00 | \$0.00 | \$90.00 |
| 5 | V3-2S10-600E | 600GB 10K 6G SAS 2.5 " DRIVE | \$0.00 | UE | 21\% | \$0.00 | \$84.60 | \$59.22 | \$0.00 | \$21.15 | \$0.00 | \$84.60 |
| 5 | V3-2S10600EU | 600GB 10 K 6 G SAS 2.5 SPARE | \$955.00 | UE | 21\% | \$754.45 | \$84.90 | \$59.21 | \$0.00 | \$21.17 | \$0.00 | \$84.90 |
| 5 | V3-2S10-600TU | VNX $51 / 53$ 600GB 10K DRV-25X2.5 DPE/DAE | \$955.00 | UE | 21\% | \$754.45 | \$106.12 | \$77.36 | \$0.00 | \$27.70 | \$0.00 | \$106.12 |
| 5 | V3-2S10-600U | VNX $51 / 53$ 600GB 10K DRV-25X2.5 DPE/DAE | \$810.00 | UE | 21\% | \$639.90 | \$90.01 | \$65.61 | \$0.00 | \$23.49 | \$0.00 | \$90.01 |
| 5 | V3-2S10-900 | 2.5 IN 900 GB 10 K 6 GB SAS DISK DRIVE | \$820.00 | UE | 21\% | \$647.80 | \$123.00 | \$90.20 | \$0.00 | \$32.80 | \$0.00 | \$123.00 |
| 5 | V3-2S10-900E | 900GB 10K 6G SAS 2.5 " DRIVE | \$0.00 | UE | 21\% | \$0.00 | \$115.80 | \$81.06 | \$0.00 | \$28.95 | \$0.00 | \$115.80 |
| 5 | V3-2S10900EU | 900GB 10 K 6 G SAS 2.5 SPARE | \$1,290.00 | UE | 21\% | \$1,019.10 | \$114.68 | \$79.98 | \$0.00 | \$28.60 | \$0.00 | \$14.68 |
| 5 | V3-2S10-900TU | VNX51/53 900GB 10K 25x2.5IN DRV DPE/DAE | \$1,290.00 | UE | 21\% | \$1,019.10 | \$143.35 | \$104.49 | \$0.00 | \$37.41 | \$0.00 | \$143.35 |
| 5 | V3-2s10-900U | VNX51/53 900GB 10K 25x2.51N DRV DPE/DAE | \$1,095.00 | UE | 21\% | \$865.05 | \$121.68 | \$88.70 | \$0.00 | \$31.76 | \$0.00 | \$121.68 |
| 5 | V3-2S10E-900E | 900GB 2.5 " SELF ENCRYPT DRIVE | \$0.00 | UE | 21\% | \$0.00 | \$160.80 | \$112.56 | \$0.00 | \$40.20 | \$0.00 | \$160.80 |
| 5 | V32S10E900ETU | $900 G B 10 \mathrm{~K} 6 \mathrm{G}$ SAS 2.5 SPARE | \$1,300.00 | UE | 21\% | \$1,027.00 | \$195.00 | \$143.00 | \$0.00 | \$52.00 | \$0.00 | \$195.00 |
| 5 | V3-2S10E900EU | 900GB 2.5" SELF ENCRYPT DRIVE UPG | \$1,810.00 | UE | 21\% | \$1,429.90 | \$160.91 | \$112.22 | \$0.00 | \$40.12 | \$0.00 | \$160.91 |
| 5 | V3-2S6F-100 | 2.51 N 100 GB 6GB SAS FLASH DRIVE | \$1,985.00 | UE | 21\% | \$1,568.15 | \$297.75 | \$218.35 | \$0.00 | \$79.40 | \$0.00 | \$297.75 |
| 5 | V3-286F-100E | 100 GB EFD 6 G SAS 2.5 " DRIVE | \$0.00 | UE | 21\% | \$0.00 | \$280.20 | \$196.14 | \$0.00 | \$70.05 | \$0.00 | \$280.20 |
| 5 | V32S6F100ETU | $100 G B 2.5$ EFD SPARE | \$3,150.00 | UE | 21\% | \$2,488.50 | \$472.50 | \$346.50 | \$0.00 | \$126.00 | \$0.00 | \$472.50 |
| 5 | V3-2S6F100EU | 100 GB EFD 6 G SAS 2.5 SPARE | \$3,155.00 | UE | 21\% | \$2,492.45 | \$280.48 | \$195.61 | \$0.00 | \$69.94 | \$0.00 | \$280.48 |
| 5 | V3-2S6F-100TU | VNX $51 / 53$ 100GB FLSH-25X2.5 DRV DPE/DAE | \$3,155.00 | UE | 21\% | \$2,492.45 | \$350.60 | \$255.56 | \$0.00 | \$91.50 | \$0.00 | \$350.60 |
| 5 | V3-2S6F-100U | VNX $51 / 53$ 100GB FLSH-25X2.5 DRV DPE/DAE | \$2,680.00 | UE | 21\% | \$2,117.20 | \$297.82 | \$217.08 | \$0.00 | \$77.72 | \$0.00 | \$297.82 |
| 5 | V3-2S6F-200 | 2.5 IN 200 GB 6GB SAS FLASH DRIVE | \$3,755.00 | UE | 21\% | \$2,966.45 | \$563.25 | \$413.05 | \$0.00 | \$150.20 | \$0.00 | \$563.25 |
| 5 | V3-2S6F-200E | 200GB EFD 6G SAS 2.5" DRIVE | \$0.00 | UE | 21\% | \$0.00 | \$530.40 | \$371.28 | \$0.00 | \$132.60 | \$0.00 | \$530.40 |
| 5 | V32S6F200ETU | 200 GB 2.5 EFD SPARE | \$5,965.00 | UE | 21\% | \$4,712.35 | \$894.75 | \$656.15 | \$0.00 | \$238.60 | \$0.00 | \$894.75 |
| 5 | V3-2S6F200EU | 200 GB EFD 6 GG SAS 2.5 SPARE | \$5,970.00 | UE | 21\% | \$4,716.30 | \$530.73 | \$370.14 | \$0.00 | \$132.34 | \$0.00 | \$530.73 |
| 5 | V3-2S6F-200TU | VNX 511553 200GB FLSS-25X2.5 DRV DPE/DAE | \$5,970.00 | UE | 21\% | \$4,716.30 | \$663.42 | \$483.57 | \$0.00 | \$173.13 | \$0.00 | \$663.42 |
| 5 5 | V3-2S6F-200U | VNX 51153200 GB FLSH-25X2.5 DRV DPE/DAE | \$5,075.00 | UE | 21\% | \$4,009.25 $\$ 77420$ | $\$ 563.96$ $\$ 0.00$ | \$411.08 $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 147.18$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$563.96 $\$ 0.00$ |
| 5 | V32SFP-TWAX-1M | Qty 4 1M ACTIVE TWINAX 10 G CABLE | \$980.00 | UE | 21\% | \$774.20 | \$0.00 | \$0.00 | \$0.00 | $\$ 0.00$ $\$ 0.00$ | \$0.00 | $\$ 0.00$ $\$ 0.00$ |
| 5 5 | V32SFP-TWAX-3M | Qty 4 3M ACTIVE TWINAX 10 GCABLE Qty 4 5 ACTIVE TWINAX 10 GCABLE | \$1,175.00 $\$ 1,440.00$ | UE | 21\% | \$ $\begin{array}{r}\$ 928.25 \\ \$ 1,137.60\end{array}$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 | $\$ 0.00$ $\$ 0.00$ |
| 5 | V32-SP | VNXe 3200 STORAGE PROCESSOR NO DIMM | \$7,015.00 | UE | 21\% | \$5,541.85 | \$701.50 | \$491.05 | \$350.75 | \$350.75 | \$140.30 | \$701.50 |
| 5 | V32-SP-DIMM | VNXe 3200 SP MEMORY 8GB DIMM | \$305.00 | UE | 21\% | \$240.95 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | V32-SSD | STORAGE PROCESSOR SSD MSATA | \$1,024.00 | UE | 21\% | \$808.96 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | V3D12AN15CE12 | VNXE3300;2SP DPE; 15×3.5; $12 \times 3$ TBS NLS;SED | \$0.00 | UE | 21\% | \$0.00 | \$2,270.30 | \$1,589.21 | \$0.00 | \$681.09 | \$0.00 | \$2,270.30 |
| 5 | V3D12AN15CL12 | VNXE3300;2SP DPE; $15 \times 3.5 ; 12 \times 3$ TB NLS | \$0.00 | UE | 21\% | \$0.00 | \$1,682.80 | \$1,177.96 | \$0.00 | \$504.84 | \$0.00 | \$1,682.80 |
| 5 | V3D12AN15CM12 | VNXE3300;2SP DPE; $15 \times 3.5 ; 12 \times 2$ TB NLS | \$0.00 | UE | 21\% | \$0.00 | \$1,283.40 | \$898.38 | \$0.00 | \$385.02 | \$0.00 | \$1,283.40 |
| 5 | V3D12AN15CS12 | VNXE3300;2SP DPE; $15 \times 3$ 3.5; $12 \times 1$ TB NLS | \$0.00 | UE | 21\% | \$0.00 | \$1,035.30 | \$724.71 | \$0.00 | \$310.59 | \$0.00 | \$1,035.30 |
| 5 | V3D12AN15CXL12 | VNXE3300;2SP DPE; $15 \times 3$ 3.5;12 $2 \times 4$ TB NLS | \$27,600.00 | UE | 21\% | \$21,804.00 | \$2,760.00 | \$1,932.00 | \$0.00 | \$828.00 | \$0.00 | \$2,760.00 |
| 5 | V3D12AN15EL12 | VNXE3300;2SP DPE; $15 \times 3 \times 5 ; 12 \times 9000 \mathrm{~GB}$;SED | \$0.00 | UE | 21\% | \$0.00 | \$2,265.90 | \$1,586.13 | \$0.00 | \$679.77 | \$0.00 | \$2,265.90 |
| 5 | V3D12AN15PL12 | VNXE3300;2SP DPE; $15 \times 3.5 ; 12 \times 9 \times 900 \mathrm{~GB}$ | \$0.00 | UE | 21\% | \$0.00 | \$1,715.60 | $\$ 1,200.92$ $\$ 113897$ | \$0.00 | \$514.68 | \$0.00 | \$1,715.60 |
| 5 5 | V3D12AN15PM12 | VNXE3300;2SP DPE; $11 \times 3.51 / 12 \times 6 \times 00 \mathrm{~GB}$ | $\$ 0.00$ $\$ 0.00$ | UE | 21\% | $\$ 0.00$ $\$ 0.00$ | $\$ 1,627.10$ $\$ 1,111.30$ | \$1,138.97 $\$ 777.91$ | $\$ 0.00$ $\$ 0.00$ | \$488.13 | $\$ 0.00$ $\$ 0.00$ | \$1,627.10 |
| 5 | V3D12AN25EL12 | VNXE3300;2SP DPE; $25 \times 2.5 ; 12 \times 900 \mathrm{~GB}$;SED | \$0.00 | UE | 21\% | \$0.00 | \$2,122.80 | \$1,485.96 | \$0.00 | \$636.84 | \$0.00 | \$2,122.80 |
| 5 | V3D12AN25PL12 | VNXE3300;2SP DPE; $25 \times 2.5 ; 12 \times 900 \mathrm{~GB}$ | \$0.00 | UE | 21\% | \$0.00 | \$1,606.30 | \$1,124.41 | \$0.00 | \$481.89 | \$0.00 | \$1,606.30 |
| 5 | V3D12AN25PM12 | VNXE3300;2SP DPE; $25 \times 2.5 ; 12 \times 600 \mathrm{~GB}$ | \$0.00 | UE | 21\% | \$0.00 | \$1,392.60 | \$974.82 | \$0.00 | \$417.78 | \$0.00 | \$1,392.60 |
| 5 | V3D12AN25PS12 | VNXE3300;2SP DPE; $25 \times 2.5 ; 12 \times 300 \mathrm{~GB}$ | \$0.00 | UE | 21\% | \$0.00 | \$946.70 | \$662.69 | \$0.00 | \$284.01 | \$0.00 | \$946.70 |
| 5 | V3D12AR15CE12 | VNXE3300;2SP DPE; $15 \times 3.5 ; 12 \times 3$ TBNLS;RK;SED | \$0.00 | UE | 21\% | \$0.00 | \$2,390.80 | \$1,673.56 | \$0.00 | \$717.24 | \$0.00 | \$2,390.80 |
| ${ }_{5}^{5}$ | V3D12AR15CL12 | VNXEE330; 2 SP DPE; $15 \times 3$ 3.5; $12 \times 3$ TTANLS;RK | \$0.00 | UE | 21\% | \$0.00 | \$1,682.80 | \$1,177.96 | \$0.00 | \$504.84 | \$0.00 |  |
| 5 | V3D12AR15CM12 | VNXE3300;2SP DPE; $15 \times 33.5 ; 12 \times 2$ TBNLS;RK | \$0.00 | UE | 21\% | \$0.00 | \$1,283.40 | \$898.38 | \$0.00 | \$385.02 | \$0.00 | $\$ 1,283.40$ $\$ 1,035.30$ |
| 5 5 | V3D12AR15CS12 | VNXE3300;2SP DPE; 15×3.5;12x1TBNLS;RK | $\$ 0.00$ $\$ 27.0000$ | UE | 21\% | $\begin{array}{r}\$ 0.00 \\ \$ 21.804 .00 \\ \hline\end{array}$ | $\$ 1,035.30$ $\$ 2.76000$ | + $\begin{array}{r}\$ 724.71 \\ \$ 1.93200\end{array}$ | $\$ 0.00$ $\$ 0.00$ | $\$ 310.59$ $\$ 82800$ | $\$ 0.00$ $\$ 0.00$ | $\$ 1,035.30$ $\$ 2760.00$ |
| 5 5 | V3D12AR15CXL12 | VNXE3300;2SP DPE; $15 \times 3.5 ;$;12x4TBNLS;RK | \$27,600.00 $\$ 0.00$ | UE | 21\% | \$21,804.00 | \$2,760.00 | \$1,932.00 | $\$ 0.00$ $\$ 0.00$ | \$828.00 | $\$ 0.00$ $\$ 0.00$ | \$2,760.00 $\$ 2,265.90$ |
| 5 | V3D12AR15PL12 | VNXE3300;2SP DPE; $15 \times 3.5 ; 12 \times 900 \mathrm{~GB}$;RK | \$0.00 | UE | 21\% | \$0.00 | \$1,715.60 | \$1,200.92 | \$0.00 | \$514.68 | \$0.00 | \$1,715.60 |
| 5 | V3D12AR15PM12 | VNXE3300;2SP DPE; $15 \times 3.5 ; 12 \times 600 \mathrm{~GB}$;RK | \$0.00 | UE | 21\% | \$0.00 | \$1,627.10 | \$1,138.97 | \$0.00 | \$488.13 | \$0.00 | \$1,627.10 |
| 5 | V3D12AR15PS12 | VNXE3300;2SP DPE; $15 \times 3.5 ; 12 \times 300 \mathrm{~GB}$;RK | \$0.00 | UE | 21\% | \$0.00 | \$1,111.30 | \$777.91 | \$0.00 | \$333.39 | \$0.00 | \$1,111.30 |
| 5 | V3D12AR25EL12 | VNXE3300;2SP DPE; $25 \times 2 \times 5$; $12 \times \times 900$ GB;RK;SED | \$0.00 | UE | 21\% | \$0.00 | \$2,122.80 | \$1,485.96 | \$0.00 | \$636.84 | \$0.00 | \$2,122.80 |
| 5 | V3D12AR25PL12 | VNXE3300;2SP DPE; $25 \times 2.5$.5;12x900GB;RK | \$0.00 | UE | 21\% | \$0.00 | \$1,606.30 | \$1,124.41 | \$0.00 | \$481.89 | \$0.00 | \$1,606.30 |
| 5 | V3D12AR25PM12 | VNXE3300;2SP DPE; $25 \times 2.5 ; 12 \times 6 \times 00 \mathrm{~GB}$;RK | \$0.00 | UE | 21\% | \$0.00 | \$1,392.60 | \$974.82 | \$0.00 | \$417.78 | \$0.00 | \$1,392.60 $\$ 946.70$ |
| 5 | V3D12DN15PL12 | VNXE3300;2SP DPE; ;15X3.5; $; 12 \times 9000 \mathrm{BB}$; DC | \$9000 | UE | 21\% | $\$ 0.00$ $\$ 0.00$ | \$1,925.60 | \$ $\begin{array}{r}\text { \$632.69 }\end{array}$ | $\$ 0.00$ $\$ 0.00$ | \$284.01 | \$0.00 | \$1,925.60 |
| 5 | V3D12DN15PM12 | VNXE3300;2SP DPE; $15 \times 3.5 ; 12 \times 600 \mathrm{~GB}$; DC | \$0.00 | UE | 21\% | \$0.00 | \$1,837.10 | \$1,285.97 | \$0.00 | \$551.13 | \$0.00 | \$1,837.10 |
| 5 | V3D12DN15PS12 | VNXE3300;2SP DPE; $15 \times 3.5 ; 12 \times 300 \mathrm{~GB}$; CC | \$0.00 | UE | 21\% | \$0.00 | \$1,257.60 | \$880.32 | \$0.00 | \$377.28 | \$0.00 | \$1,257.60 |
| 5 | V3D12DN25PL12 | VNXE3300;2SP DPE; $25 \times 2.5 ; 12 \times 900 \mathrm{~GB}$;DC | \$0.00 | UE | 21\% | \$0.00 | \$1,816.30 | \$1,271.41 | \$0.00 | \$544.89 | \$0.00 | \$1,816.30 |
| 5 | V3D120N25PM12 | VNXE3300;2SP DPE; $25 \times 2.5 ; 12 \times 600 \mathrm{~GB}$;DC | \$0.00 | UE | 21\% | \$0.00 | \$1,602.60 | \$1,121.82 | \$0.00 | \$480.78 | \$0.00 | \$1,602.60 |
| 5 | V3D12DN25PS12 | VNXE3300;2SP DPE; $25 \times 2.5 ; 12 \times 300 \mathrm{~GB}$;DC | \$0.00 | UE | 21\% | \$0.00 | \$1,093.10 | \$765.17 | \$0.00 | \$327.93 | \$0.00 | \$1,093.10 |
| 5 | V3-RACK-40U | VNXE3300 RACK | \$1,680.00 | UE | 21\% | \$1,327.20 | $\$ 0.00$ $\$ 6000$ | \$ $\$ 4.00$ | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 5 | V3-VS07-010 | 1TB 7200RPM 6GB SAS DISK DRIVE 6TB SAS DISK PACK ( $6 \times 1$ TB 7200RPM) | $\$ 400.00$ $\$ 2,830.00$ | UE | 21\% | \$ $\begin{array}{r}\text { \$316.00 } \\ \$ 2,235.70\end{array}$ | $\$ 60.00$ $\$ 339.60$ | $\$ 44.00$ $\$ 237.72$ | $\$ 0.00$ $\$ 0.00$ | $\$ 16.00$ $\$ 84.90$ | $\$ 0.00$ $\$ 0.00$ | $\$ 60.00$ $\$ 339.60$ |
| 5 | V3-vs07-0106U | 6 TB SAS DISK PACK ( $6 \times 1$ 1TB 72k)UPG | \$3,830.00 | UE | 21\% | \$3,025.70 | \$340.49 | \$237.46 | \$0.00 | \$84.90 | \$0.00 | \$340.49 |

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|  |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARranty upgrade net price |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| BAND | SKU | DESCRIPTION | EMC LIST PRICE USD | $\begin{aligned} & \text { CATEGORY } \\ & \text { CODE } \end{aligned}$ | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | LP MNT ANNUAL (PREMIUM) | LP MNT ANNUAL (STANDARD) | LP MNT ANNUAL (BASIC) <br> (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | Renewal |
| 5 | V6-2S6FX1600TU | VNXe 32001600 GB FAST VP EFD $25 \times 2.5 \mathrm{U} / \mathrm{G}$ | \$8,130.00 | UE | 21\% | \$6,422.70 | \$722.76 | \$504.06 | \$349.59 | \$181.57 | \$154.47 | \$722.76 |
| 5 | V6-2S6FX1600U | VNXe 32001600 GB FAST VP EFD $25 \times 2.5 \mathrm{U} / \mathrm{G}$ | \$8,130.00 | UE | 21\% | \$6,422.70 | \$722.76 | \$504.06 | \$349.59 | \$181.57 | \$154.47 | \$722.76 |
| 5 | V6-2S6FX-200 | VNXe 3200 200GB FAST VP EFD $25 \times 2.5$ | \$1,610.00 | UE | 21\% | \$1,271.90 | \$193.20 | \$135.24 | \$96.60 | \$86.94 | \$38.64 | \$193.20 |
| 5 | V6-2S6FX-200-10 | Flash Power Pack VNXe 200GB 10X2.5 | \$16,100.00 | UE | 21\% | \$12,719.00 | \$1,932.00 | \$1,352.40 | \$966.00 | \$869.40 | \$386.40 | \$1,932.00 |
| 5 | V6-2S6FX-200-19 | Flash Power Pack VNXe 200GB 19X2.5 | \$30,590.00 | UE | 21\% | \$24,166.10 | \$3,670.80 | \$2,569.56 | \$1,835.40 | \$1,651.86 | \$734.16 | \$3,670.80 |
| 5 | V6-2S6FX-200-25 | Flash Power Pack VNXe 200GB 25X2.5 | \$40,250.00 | UE | 21\% | \$31,797.50 | \$4,830.00 | \$3,381.00 | \$2,415.00 | \$2,173.50 | \$966.00 | \$4,830.00 |
| 5 | V6-2S6FX-200-50 | Flash Power Pack VNXe 200GB 50X2.5 | \$75,725.00 | UE | 21\% | \$59,822.75 | \$9,087.00 | \$6,360.90 | \$4,543.50 | \$4,089.15 | \$1,817.40 | \$9,087.00 |
| 5 | V6-2S6FX-200TU-50 | Flash Power Pack VNXe 200GB 50X2.5 UPG | \$90,870.00 | UE | 21\% | \$71,787.30 | \$8,078.34 | \$5,633.94 | \$3,907.41 | \$2,029.43 | \$1,726.53 | \$8,078.34 |
| 5 | V6-2S6FX-200U | VNXe 3200 200GB FAST VP EFD $25 \times 2.5$ U/G | \$1,935.00 | UE | 21\% | \$1,528.65 | \$172.02 | \$119.97 | \$83.21 | \$43.22 | \$36.77 | \$172.02 |
| 5 | V6-2s6FX-200U-10 | Flash Power Pack VNXe 200GB 10X2.5 UPG | \$19,350.00 | UE | 21\% | \$15,286.50 | \$1,720.22 | \$1,199.70 | \$832.05 | \$432.15 | \$367.65 | \$1,720.22 |
| 5 | V6-2s6FX-200U-19 | Flash Power Pack VNXe 200GB 19X2.5 UPG | \$36,765.00 | UE | 21\% | \$29,044.35 | \$3,268.41 | \$2,279.43 | \$1,580.90 | \$821.08 | \$698.54 | \$3,268.41 |
| 5 | V6-286FX-200U-25 | Flash Power Pack VNXe 200GB $25 \times 2.5$ UPG | \$48,375.00 | UE | 21\% | \$38,216.25 | \$4,300.54 | \$2,999.25 | \$2,080.13 | \$1,080.37 | \$919.13 | \$4,300.54 |
| 5 | V6-2S6FX-200U-50 | Flash Power Pack VNXe 200GB 50X2.5 UPG | \$90,870.00 | UE | 21\% | \$71,787.30 | \$8,078.34 | \$5,633.94 | \$3,907.41 | \$2,029.43 | \$1,726.53 | \$8,078.34 |
| 5 | V6-2S6FX-800 | VNXe 3200800 GB FASTVP EFD $25 \times 2.5$ | \$4,150.00 | UE | 21\% | \$3,278.50 | \$498.00 | \$348.60 | \$249.00 | \$224.10 | \$99.60 | \$498.00 |
| 5 | V6-2S6FX-800-10 | Flash Power Pack VNXe 800GB 10X2.5 | \$57,650.00 | UE | 21\% | \$45,543.50 | \$6,918.00 | \$4,842.60 | \$3,459.00 | \$3,113.10 | \$1,383.60 | \$6,918.00 |
| 5 | V6-2S6FX-800-19 | Flash Power Pack VNXe 800GB 19X2.5 | \$109,535.00 | UE | 21\% | \$86,532.65 | \$13,144.20 | \$9,200.94 | \$6,572.10 | \$5,914.89 | \$2,628.84 | \$13,144.20 |
| ${ }_{5}^{5}$ | V6-2S6FX-800-25 | Flash Power Pack VNXe 800GB $25 \times 2.5$ | \$144,125.00 | UE | 21\% | \$113,855.75 | \$17,295.00 | \$12,106.50 | \$8,647.50 | \$7,782.75 | \$3,459.00 | \$17,295.00 |
| 5 | V6-2S6FX-800-50 | Flash Power Pack VNXe 800GB 50X2.5 | \$278,050.00 | UE | 21\% | \$219,659.50 | \$33,366.00 | \$23,356.20 | \$16,683.00 | \$15,014.70 | \$6,673.20 | \$33,366.00 |
| 5 | V6-2S6FX-800TU | VNXe 3200800 GB FASTVP EFD $25 \times 2.5 \mathrm{UG}$ | \$4,985.00 | UE | 21\% | \$3,938.15 | \$443.17 | \$309.07 | \$214.36 | \$111.33 | \$94.72 | \$443.17 |
| 5 | V6-2S6FX-800TU-50 | Flash Power Pack VNXe 800GB 50X2.5 UPG | \$333,645.00 | UE | 21\% | \$263,579.55 | \$29,661.04 | \$20,685.99 | \$14,346.74 | \$7,451.40 | \$6,339.26 | \$29,661.04 |
| 5 | V6-2S66X-800u | VNXe 3200 800GB FASTVP EFD $25 \times 2.5 \mathrm{UG}$ | \$4,985.00 | UE | 21\% | \$3,938.15 | \$443.17 | \$309.07 | \$214.36 | \$111.33 | \$94.72 | \$443.17 |
| 5 | V6-2S6FX-800U-10 | Flash Power Pack VNXe 800GB 10X2.5 UPG | \$69,250.00 | UE | 21\% | \$54,707.50 | \$6,156.33 | \$4,293.50 | \$2,977.75 | \$1,546.58 | \$1,315.75 | \$6,156.33 |
| 5 | V6-2S6FT--8000-19 | Flash Power Pack VNXe 800GB $19 \times 2.5$ UPG | \$131,575.00 | UE | 21\% | \$103,944.25 | \$11,697.02 | \$8,157.65 | \$5,657.73 | \$2,938.51 | \$2,499.93 | \$11.697.02 |
| 5 | V6-2S6FX-800U-25 | Flash Power Pack VNXe 800GB $25 \times 2.5$ UPG | \$173,125.00 | UE | 21\% | \$136,768.75 | \$15,390.81 | \$10,733.75 | \$7,444.38 | \$3,866.46 | \$3,289.38 | \$15,390.81 |
| 5 | V6-2S6FX-800U-50 | Flash Power Pack VNXe 800GB 50X2.5 UPG | \$333,645.00 | UE | 21\% | \$263,579.55 | \$29,661.04 | \$20,685.99 | \$14,346.74 | \$7,451.40 | \$6,339.26 | \$29,661.04 |
| 5 | V6-PS07-020 | VNXe 3200 2TB NL SAS $12 \times 3.5$ | \$660.00 | UE | 21\% | \$521.40 | \$79.20 | \$55.44 | \$39.60 | \$35.64 | \$15.84 | \$79.20 |
| 5 | V6-Ps07-020U | VNXe 32002 2TB NL SAS $12 \times 3.5 \mathrm{U} / \mathrm{G}$ | \$890.00 | UE | 21\% | \$703.10 | \$79.12 | \$55.18 | \$38.27 | \$19.88 | \$16.91 | \$79.12 |
| 5 | V6-PS07-040 | VNXe 3200 4TB NL SAS $12 \times 3.5$ | \$905.00 | UE | 21\% | \$714.95 | \$108.60 | \$76.02 | \$54.30 | \$48.87 | \$21.72 | \$108.60 |
| 5 | V6-PS07-040U | VNXe 32004 TB NL SAS $12 \times 3.5 \mathrm{U} / \mathrm{G}$ | \$1,225.00 | UE | 21\% | \$967.75 | \$108.90 | \$75.95 | \$52.68 | \$27.36 | \$23.28 | \$108.90 |
| 5 | V6-PS10-012 | VNXe 32001.2 TB 10 K SAS $12 \times 3.5$ | \$0.00 | UE | 21\% | \$0.00 | \$119.40 | \$83.58 | \$59.70 | \$53.73 | \$23.88 | \$119.40 |
| 5 | V6-PS10-012TU | VNXe 32001.2 TB 10 K SAS $12 \times 3.5 \mathrm{U} / \mathrm{G}$ | \$0.00 | UE | 21\% | \$0.00 | \$119.13 | \$83.08 | \$57.62 | \$29.93 | \$25.46 | \$119.13 |
| 5 | V6-Ps10-012U | VNXe $32001.2 \mathrm{~TB} 10 \mathrm{~K} \mathrm{SAS} 12 \times 3.5 \mathrm{U} / \mathrm{G}$ | \$0.00 | UE | 21\% | \$0.00 | \$119.13 | \$83.08 | \$57.62 | \$29.93 | \$25.46 | \$119.13 |
| 5 | V6-PS10-600 | VNXe 3200600 GB 10 K SAS $12 \times 3.5$ | \$0.00 | UE | 21\% | \$0.00 | \$70.20 | \$49.14 | \$35.10 | \$31.59 | \$14.04 | \$70.20 |
| 5 | V6-Ps 10-600U | VNXe 3200600 GB 10 K SAS $12 \times 3.5 \mathrm{U} / \mathrm{G}$ | \$0.00 | UE | 21\% | \$0.00 | \$70.23 | \$48.98 | \$33.97 | \$17.64 | \$15.01 | \$70.23 |
| 5 | V6-PS10-900 | VNXe 3200900 GB 10 K SAS $12 \times 3.5$ | \$785.00 | UE | 21\% | \$620.15 | \$94.20 | \$65.94 | \$47.10 | \$42.39 | \$18.84 | \$94.20 |
| 5 | V6-Ps10-900U | VNXe 3200900 GB 10 K SAS $12 \times 3.5 \mathrm{U} / \mathrm{G}$ | \$1,050.00 | UE | 21\% | \$829.50 | \$93.35 | \$65.10 | \$45.15 | \$23.45 | \$19.95 | \$93.35 |
| 5 | V6-PS15-300 | VNXe 32000300 GB 15K SAS $12 \times 3.5$ | \$0.00 | UE | 21\% | \$0.00 | \$71.40 | \$499.98 | \$35.70 | \$32.13 | \$14.28 | \$71.40 |
| 5 | V6-PS15-300U | VNXe 3200300 GB 15 K SAS $12 \times 3.5 \mathrm{~J} / \mathrm{G}$ | \$0.00 | UE | 21\% | \$0.00 | \$71.12 | \$49.60 | \$34.40 | \$17.87 | \$15.20 | \$71.12 |
| 5 | V6-PS15-600 | VNXe 3200600 GB 15 K SAS $12 \times 3.5$ | \$970.00 | UE | 21\% | \$766.30 | \$116.40 | \$81.48 | \$58.20 | \$52.38 | \$23.28 | \$116.40 |
| 5 | V6-PS15-600U | VNXe 3200600 GB 15K SAS $12 \times 3.5 \mathrm{U} / \mathrm{G}$ | \$1,315.00 | UE | 21\% | \$1,038.85 | \$116.90 | \$81.53 | \$56.55 | \$29.37 | \$24.99 | \$116.90 |
| 5 |  |  | \$1,835.00 | UE | 21\% | \$1,449.65 | \$220.20 | \$154.14 | $\$ 110.10$ $\$ 106.43$ | $\$ 99.09$ $\$ 55.28$ | \$44.04 $\$ 47.03$ | $\$ 220.20$ $\$ 220.03$ |
| 5 5 | V6-PS6F-100 | VNXe 3200 100GB EFD $12 \times 3.5$ | $\$ 2,475.00$ $\$ 290500$ | UE | 21\% | \$ \$1,955.25 | \$220.03 $\$ 348.60$ | \$153.45 | \$106.43 |  | \$47.03 $\$ 69.72$ | \$220.03 $\$ 348.60$ |
| 5 | V6-PS6F-200U | VNXe 3200200 GB EFD $12 \times 3.5 \mathrm{~J} / \mathrm{G}$ | \$3,920.00 | UE | 21\% | \$3,096.80 | \$348.49 | \$243.04 | \$168.56 | \$87.55 | \$74.48 | \$334.60 |
| 5 | V6-PS6FX-100 | VNXe 3200100 GB FAST VP EFD $12 \times 3.5$ | \$0.00 | UE | 21\% | \$0.00 | \$168.00 | \$117.60 | \$84.00 | \$75.60 | \$33.60 | \$168.00 |
| 5 | V6-PS6FX-100U | VNXe 3200 100GB FAST VP EFD $12 \times 3.5 \mathrm{U}$ U/G | \$0.00 | UE | 21\% | \$0.00 | \$149.35 | \$104.16 | \$72.24 | \$37.52 | \$31.92 | \$149.35 |
| 5 | V6-PS6FX-200 | VNXe 3200200 GB FAST VP EFD $12 \times 3.5$ | \$1,610.00 | UE | 21\% | \$1,271.90 | \$193.20 | \$135.24 | \$96.60 | \$86.94 | \$38.64 | \$193.20 |
| 5 | V6-PS6FX-200-10 | Flash Power Pack VNXe 200GB $10 \times 3.5$ | \$16,100.00 | UE | 21\% | \$12,719.00 | \$1,932.00 | \$1,352.40 | \$966.00 | \$869.40 | \$386.40 | \$1,932.00 |
| 5 | V6-PS6FX-200-19 | Flash Power Pack VNXe 200GB 19X3.5 | \$30,590.00 | UE | 21\% | \$24,166.10 | \$3,670.80 | \$2,569.56 | \$1,835.40 | \$1,651.86 | \$734.16 | \$3,670.80 |
| 5 | V6-PS6FX-200-25 | Flash Power Pack VNXe 200GB $25 \times 3.5$ | \$40,250.00 | UE | 21\% | \$31,797.50 | \$4,830.00 | \$3,381.00 | \$2,415.00 | \$2,173.50 | \$966.00 | \$4,830.00 |
| 5 | V6-PS6FX-200-50 | Flash Power Pack VNXe 200GB 50X3.5 | \$75,725.00 | UE | 21\% | $\$ 59,822.75$ $\$ 71,78730$ | $\$ 9,087.00$ $\$ 8.078 .34$ | $\$ 6,360.90$ $\$ 5633.94$ | $\$ 4,543.50$ $\$ 3,907.41$ | $\$ 4,089.15$ $\$ 2.029 .43$ | $\$ 1,817.40$ <br> $\$ 1.726 .53$ <br> 8.8 | $\$ 9,087.00$ <br> $\$ 8.078 .34$ |
| 5 5 | V6-PS6FXX-2007U-50 | Flash Power Pack VNXe 200GB $50 \times 3.5 \mathrm{UPG}$ VNXe 3200 200GB FAST VP EFD $12 \times 3.5 \mathrm{~S}$ /G | \$90,870.00 $\$ 1,935.00$ | UE | 21\% | \$71,787.30 $\$ 1,528.65$ | $\$ 8,078.34$ $\$ 172.02$ | $\$ 5,633.94$ $\$ 119.97$ | \$3,907.41 | $\$ 2,029.43$ $\$ 43.22$ | $\$ 1,726.53$ $\$ 36.77$ | $\$ 8,078.34$ $\$ 172.02$ |
| 5 | V6-PS6FX-200U-10 | Flash Power Pack VNXe 200GB $10 \times 3.5$ UPG | \$19,350.00 | UE | 21\% | \$15,286.50 | \$1,720.22 | \$1,199.70 | \$832.05 | \$432.15 | \$367.65 | \$1,720.22 |
| 5 | V6-PS6FX-200U-19 | Flash Power Pack VNXe 200GB $19 \times 3.5$ UPG | \$36,765.00 | UE | 21\% | \$29,044.35 | \$3,268.41 | \$2,279.43 | \$1,580.90 | \$821.08 | \$698.54 | \$3,268.41 |
| 5 | V6-PS6FX-200U-25 | Flash Power Pack VNXe 200GB $25 \times 3.5$ UPG | \$48,375.00 | UE | 21\% | \$38,216.25 | \$4,300.54 | \$2,999.25 | \$2,080.13 | \$1,080.37 | \$919.13 | \$4,300.54 |
| 5 | V6-PS6FX-200U-50 | Flash Power Pack VNXe 200GB 50X3.5 UPG | \$90,870.00 | UE | 21\% | \$71,787.30 | \$8,078.34 | \$5,633.94 | \$3,907.41 | \$2,029.43 | \$1,726.53 | \$8,078.34 |
| 5 | V6-PS6FX-800 | VNXe 3200800 GB FASTVP EFD $12 \times 3.5$ | \$0.00 | UE | 21\% | \$0.00 | \$498.00 | \$348.60 | \$249.00 | \$224.10 | \$99.60 | \$498.00 |
| 5 | V6-PS6FX-800-10 | Flash Power Pack VNXe 800GB $10 \times 3.5$ | \$57,650.00 | UE | 21\% | \$45,543.50 | \$6,918.00 | \$4,842.60 | \$3,459.00 | \$3,113.10 | \$1,383.60 | \$6,918.00 |
| 5 | V6-PS6FX-800-19 | Flash Power Pack VNXe 800GB 19X3.5 | \$109,535.00 | UE | 21\% | \$86,532.65 | \$13,144.20 | \$9,200.94 | \$6,572.10 | \$5,914.89 | \$2,628.84 | \$13,144.20 |
| 5 | V6-PS6FX-800-25 | Flash Power Pack VNXe 800GB $25 \times 3.5$ | \$144,125.00 | UE | 21\% | \$113,858.75 | \$17,295.00 | \$12,106.50 | \$8,647.50 | \$7,782.75 | \$3,459.00 | \$17,295.00 |
| 5 | V6-PS6FX-800-50 | Flash Power Pack VNXe 800GB $50 \times 3.5$ | \$278,050.00 | UE | 21\% | \$219,659.50 | \$33,366.00 | \$23,356.20 | \$16,683.00 | \$15,014.70 | \$6,673.20 | \$33,366.00 |
| 5 | V6-PS6FX-800TU | VNX 3200800 GB FASTVP EFD $12 \times 3.5 \mathrm{~L} / \mathrm{G}$ | \$00.00 | UE | 21\% | $\$ 0.00$ $\$ 2639595$ | \$443.17 | $\$ 309.07$ $\$ 20.68599$ | $\$ 214.36$ $\$ 1434674$ | $\$ 111.33$ $\$ 74140$ | \$ $\$ 94.72$ | $\$ 443.17$ $\$ 29661.04$ |
| 5 |  | Flash Power Pack VNXe 800GB $50 \times 3.5 \mathrm{UPG}$ VNXe 3200800 CB FASTVP EFD $12 \times 3.5 \mathrm{U} / \mathrm{G}$ | \$333,645.00 | UE | 21\% | \$263,579.55 | \$29,661.04 | $\$ 20,685.99$ $\$ 30907$ | $\$ 14,346.74$ $\$ 214.36$ | \$7,451.40 | \$6,339.26 | $\$ 29,661.04$ $\$ 443.17$ |
| 5 | V6-PS6F-X-800U | VNXe 3200800 BB FASTVP EFD $12 \times 3.5 \mathrm{UlG}$ Flash Power Pack VNXe $800 \mathrm{~GB} 10 \times 3.5 \mathrm{UPG}$ | \$69,250.00 | UE | 21\% | \$0.00 \$54,707.50 | ¢ ${ }_{\text {\$6,153.17 }}$ | $\$ 309.07$ $\$ 4.293 .50$ | \$214.36 $\$ 2.977 .75$ | \$ $\$ 1.5411 .33$ | \$ \$1,315.75 | \$443.17 $\$ 6.156 .33$ |
| 5 | V6-PS6FX-800U-19 | Flash Power Pack VNXe 800GB 19X3.5 UPG | \$131,575.00 | UE | 21\% | \$103,944.25 | \$11,697.02 | \$8,157.65 | \$5,657.73 | \$2,938.51 | \$2,499.93 | \$11,697.02 |
| 5 | V6-PS6FX-800U-25 | Flash Power Pack VNXe 800GB $25 \times 3.5$ UPG | \$173,125.00 | UE | 21\% | \$136,768.75 | \$15,390.81 | \$10,733.75 | \$7,444.38 | \$3,866.46 | \$3,289.38 | \$15,390.81 |
| 5 | V6-PS6FX-800U-50 | Flash Power Pack VNXe 800GB 50X3.5 UPG | \$33,645.00 | UE | 21\% | \$263,579.55 | \$29,661.04 | \$20,685.99 | \$14,346.74 | \$7,451.40 | \$6,339.26 | \$29,661.04 |
| 5 | VDMM1GCUAS | 1GBE DM MODULE 4 PORT FOR VNX5300 | \$0.00 | UE | 21\% | \$0.00 | \$125.00 | \$110.00 | ${ }^{\$ 0.00}$ | ${ }_{\$ 50.00}$ | \$0.00 | $\$ 125.00$ $\$ 175.00$ |
| 5 | VDMM1GCUOPAS VDMM1GCUOPUS | 1GBE DM MODULE 2 CU 2 OP PORTS -VNX5300 10 GBE DM MODULE 2 CU- 2 OP PORTS-UPG | $\$ 0.00$ $\$ 1.960 .00$ | UE | 21\% | $\$ 0.00$ $\$ 1.548 .40$ | \$175.00 $\$ 245.00$ | \$154.00 | $\$ 0.00$ $\$ 0.00$ | \$56.00 $\$ 78.40$ | $\$ 0.00$ $\$ 0.00$ | $\$ 175.00$ $\$ 245.00$ |
| 5 | VDMM1GCUUS | 1 GBE DM M Module 4 PORT-UPGRADE | \$1,400.00 | UE | 21\% | \$1,106.00 | \$175.00 | \$154.00 | \$0.00 | \$56.00 | \$0.00 | \$175.00 |
| 5 | VDMMXG20PAS | 10GBE 2 OP MODULE (2 SFP+) - VNX5300 | \$0.00 | UE | 21\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VDMMXG2OPAS | 10 GBE DM MOD 2 OP PRTS (INCL 2 SFP) FACT | \$0.00 | UE | 21\% | \$0.00 | \$375.00 | \$330.00 | \$0.00 | \$120.00 | \$0.00 | \$375.00 |
| 5 | VDMMXG2OPBAS | VNX5300 2-PORT 10GBE OPT DM MODULE-FCTRY | \$0.00 | UE | 21\% | \$0.00 | \$375.00 | \$330.00 | \$0.00 | \$120.00 | \$0.00 | \$375.00 |
| 5 5 | VDMMXG2OPBUS | VNX5300 2-PORT 10GBE OPT DM M Modute-upg | \$4,200.00 | UE | 21\% | $\$ 3,318.00$ $\$ 3,318.00$ | $\$ 525.00$ $\$ 525.00$ | \$462.00 $\$ 462.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 168.00$ $\$ 168.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 525.00$ $\$ 525.00$ |
| 5 | VDMMXG2TWAS | $10 G B E 2$ OP MODULE (TWINAX) FOR VNX5300 | \$4,200.00 $\$ 0.00$ | UE | 21\% | \$3, \$0.00 | \$525.00 $\$ 250.00$ | \$220.00 | \$90.00 | \$880.00 | \$0.00 | \$525.00 $\$ 250.00$ |
| 5 | vDMMXG2TWBAS | VNX5300 2PT 10GBE TWINAX DM MODULE-FCTRY | \$0.00 | UE | 21\% | \$0.00 | \$250.00 | \$220.00 | \$0.00 | \$80.00 | \$0.00 | \$250.00 |
|  |  |  |  | Page 64 | of 709 |  |  |  |  |  |  |  |


| BAND |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SKU | description | EMC LIST PRICE USD | $\begin{aligned} & \text { CATEGORY } \\ & \text { CODE } \end{aligned}$ | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | $\begin{gathered} \text { LPMNT } \\ \text { ANNUAL } \\ \text { (PREMIUM) } \end{gathered}$ | LP MNT ANNUAL (STANDARD) | LP MNT <br> ANNUAL <br> (BASIC | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | RENEWAL |
| 5 | VDMMXG2TWBUS | VNX5300 2PORT 10GBE TWINAX DM MODULE-UPG | \$2,800.00 | UE | 21\% | \$2,212.00 | \$350.00 | \$308.00 | \$0.00 | \$112.00 | \$0.00 | \$350.00 |
| 5 | VDMMXG2TWUS | 10GBE 2 OP MODULE (FOR TWINAX)-UPGRADE | \$2,800.00 | UE | 21\% | \$2,212.00 | \$350.00 | \$308.00 | \$0.00 | \$112.00 | \$0.00 | \$350.00 |
| 5 | VDMMXGTAS | VNX5300 10GBASE-T DM MODULE 2 PORT | \$0.00 | UE | 21\% | \$0.00 | \$375.00 | \$330.00 | \$0.00 | \$120.00 | \$0.00 | \$375.00 |
| 5 | VDMmXGTUS | 10GBASET DM MODULE 2 CU PORTS-UPGRADE | \$3,640.00 | UE | 21\% | \$2,875.60 | \$455.00 | \$400.40 | \$0.00 | \$145.60 | \$0.00 | \$455.00 |
| 5 | VJ-DS07-030 | 3 3TB NL SAS DRV 512 BPS; 3.5X60 DRV DAE | \$1,175.00 | UE | 21\% | \$928.25 | \$176.25 | \$129.25 | \$0.00 | \$47.00 | \$0.00 | \$176.25 |
| 5 | VJ-VS07-020 | 2 TB NL SAS DRIVE 7.2RPM, $3.5 \mathrm{IN}, 512$ | \$735.00 | UE | 21\% | \$580.65 | \$110.25 | \$80.85 | \$0.00 | \$29.40 | \$0.00 | \$110.25 |
| 5 | VJ-Vs07-030 | 3TB NLSAS DRV 512 BPS ; 3.5 IN X15 DPE/DAE | \$1,175.00 | UE | 21\% | \$928.25 | \$176.25 | \$129.25 | \$0.00 | \$47.00 | \$0.00 | \$176.25 |
| 5 | VNX16K-10GSFP | 10Gb SFP qty 4 for iSCSI connection | \$630.00 | UE | 21\% | \$497.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX16K-10GSFPCRU | 10Gb SFP aty 1 for iSCSI connection | \$630.00 | UE | 21\% | \$497.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX16K-100PTSFP | 4 port 10GbE Optical IO module | \$2,400.00 | UE | 21\% | \$1,896.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX16K-100PTTWN | 4 port 10GbE TwinAx 10 module | \$2,640.00 | UE | 21\% | \$2,085.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX16K-16GSFP | 16 Gb SFP q aty 4 for FC connection | \$1,200.00 | UE | 21\% | \$948.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX16K-16GSFPCRU | 16Gb SFP aty 1 for FC connection | \$1,200.00 | UE | 21\% | \$948.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX16K-1GB-IO | 4 port 1GbE IO Module | \$0.00 | UE | 21\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX16K-5TELRAIL | Telco Rail Kit for 2U DPE or DAE | \$150.00 | UE | 21\% | \$118.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX16K-800W-PS | 800W Power Supply, 12 V and 12V STBY DPE | \$500.00 | UE | 21\% | \$395.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX16K-8GFC | 4 Port 8GB Fibre Channel IO Module | \$1,260.00 | UE | 21\% | \$995.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX16K-8GSFP | 8Gb SFP qty 4 for FC connection | \$0.00 | UE | 21\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX16K-8GSFPCRU | 8 Gb SFP gty 1 for FC connection | \$0.00 | UE | 21\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX16K-B12 | VNXe1600;2xSP DPE; $12 \times 3.5$, no SFP, Twin | \$5,500.00 | UE | 21\% | \$4,345.00 | \$1,000.00 | \$770.00 | \$615.00 | \$333.33 | \$76.66 | \$1,000.00 |
| 5 | VNX16K-B12D | VNXe16000c;2xSPDPE;12x3.5,noSFP;TWAXEnet | \$6,875.00 | UE | 21\% | \$5,431.25 | \$1,000.00 | \$770.00 | \$615.00 | \$333.33 | \$76.66 | \$1,000.00 |
| 5 | VNX16K-B25 | VNXe1600 $2 \times 2$ SP DPE; $25 \times 2.5$, no SFP, Twin | \$5,500.00 | UE | 21\% | \$4,345.00 | \$1,000.00 | \$770.00 | \$615.00 | \$333.33 | \$76.66 | \$1,000.00 |
| 5 | VNX16K-B25D | VNXe16000C; $2 \times$ SPDPE; $25 \times 2.5$;noSFP;TWAXEnet | \$6,875.00 | UE | 21\% | \$5,431.25 | \$1,000.00 | \$770.00 | \$615.00 | \$333.33 | \$76.66 | \$1,000.00 |
| 5 | VNX16K-BBU | BATTERY BACKUP UNIT | \$200.00 | UE | 21\% | \$158.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX16K-bC-12ARK | DPE 12 Drive Adjustable Rail Kit | \$240.00 | UE | 21\% | \$189.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX16K-BC-25ARK | DPE 25 Drive Adjustable Rail Kit | \$240.00 | UE | 21\% | \$189.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX16K-bC-FM | Fan Module BC | \$300.00 | UE | 21\% | \$237.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX16K-DAE-12 | 2 U DAE WITH $12 \times 3.5$ INCH DRIVE SLOTS | \$1,890.00 | UE | 21\% | \$1,493.10 | \$625.00 | \$400.00 | \$300.00 | \$341.66 | \$133.33 | \$625.00 |
| 5 | VNX16K-DAE-12U | 2 L DAE w/12x3.5 1 INCH DRIVE SLOTS:UPGRADE | \$2,550.00 | UE | 21\% | \$2,014.50 | \$625.00 | \$400.00 | \$300.00 | \$341.66 | \$133.33 | \$625.00 |
| 5 5 | VNX16K-DAE-25 | 2 C DAE WITH $25 \times 2.5$ INCH DRIVE SLOTS | \$1,890.00 | UE | 21\% | \$1,493.10 | \$1,250.00 | \$800.00 | \$600.00 | \$416.66 | \$266.66 | \$1,250.00 |
| 5 | VNX16K-DAE-25U | 2 L DAE w/25 $\times 2.5 \mathrm{INCH}$ DRIVE SLOTS;UPGRADE | $\$ 2,550.00$ $\$ 198500$ | UE | 21\% | \$2,014.50 | $\$ 1,250.00$ $\$ 125000$ | $\$ 800.00$ $\$ 800.00$ | $\$ 600.00$ | \$416.66 | \$266.66 | \$1,250.00 |
| 5 | VNX16KD-DAE-25 | 2U DAE DC w/ $25 \times 2.5$ INCH DRIVE SLOTS | \$1,985.00 | UE | 21\% | \$2,115.62 | $\$ 1,250.00$ $\$ 1,250.00$ | \$8800.00 | \$600.00 | \$446.66 | ${ }_{\$ 266666}$ | \$1,250.00 |
| 5 | VNX16K-EMCKIT12 | VNXe1600 Install Kit for 12 Drive DPE | \$0.00 | UE | 21\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX16K-EMCKIT25 | VNXe1600 Install Kit for 25 Drive DPE | \$0.00 | UE | 21\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX16K-LCC-DAE12 | LCC FOR 2U DAE 12 DRIVE | \$1,775.00 | UE | 21\% | \$1,402.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX16K-LCC-DAE25 | LCC FOR 2U DAE 25 DRIVE | \$1,775.00 | UE | 21\% | \$1,402.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX16K-MSAS-2M | One Mini-SAS to Mini-SAS 2 M cable | \$360.00 | UE | 21\% | \$284.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX16K-MSAS-5M | One Mini-SAS to Mini-SAS 5 M cable | \$900.00 | UE | 21\% | \$711.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX16K-MSAS-HD-2M | One Mini-SAS HD to Mini-SAS 2 M cable | \$540.00 | UE | 21\% | \$426.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX16K-MSAS-HD-5M | One Mini-SAS HD to Mini-SAS 5 M cable | \$1,350.00 | UE | 21\% | \$1,066.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX16K-OM3100MS | 100M MM FIIRRE CABLE LC-LC | \$270.00 | UE | 21\% | \$213.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX16K-OM3-10MS | 10M MM FIBRE CABLE LC-LC | \$125.00 | UE | 21\% | \$98.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX16K-0M3-1MS | 1 MMM FIBRE CABLE LC-LC | $\$ 140.00$ $\$ 180.00$ | UE | 21\% | \$110.60 | \$0.00 | \$0.00 | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | VNX16K--м33-3MS | 3M MM FIBRE CABLE LC-LC | \$1815.00 | UE | 21\% | \$142.20 | \$ $\$ 0.00$ | \$ $\$ 0.00$ | \$ $\$ 0.00$ | \$0.00 | \$ $\$ 0.00$ | \$0.00 |
| 5 | VNX16K-OM3-50Ms | 50M MM FIBRE CABLE LC-LC | \$125.00 | UE | 21\% | \$98.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX16K-OM3-5MS | 5M MM FIBRE CABLE LC-LC | \$145.00 | UE | 21\% | \$114.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX16K-PS-DAE12 | Power Supply for 2 U 12 DRIVE DAE | \$485.00 | UE | 21\% | \$383.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX16K-PS-DAE25 | Power Supply for 2 U 25 DRIVE DAE | \$485.00 | UE | 21\% | \$383.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX16K-PWR-0 | 2 C13 PRRCRD W/ SEV1011 PLUGS 250V 10A | \$0.00 | UE | 21\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX16K-PWR-1 | 2 C13 PWRCRD W/ NBR 14136 PLUGS 250V 10A | \$0.00 | UE | 21\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX16K-PWR-10 | 2 C 13 PWRCRD W/ KSC8305 PLUGS 250V 10A | \$0.00 | UE | 21\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX16K-PWR-11 | 2 C13 PWRCRD w/ CNS690 PLUGS 125V 10A | \$0.00 | UE | 21\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX16K-PWR-12 | 2 C 13 PWRCRD W/ NEMA 5-15 PLUGS 125V 10A | \$0.00 | UE | 21\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX16K-PWR-13 | 2 C13 PWRCRD W/ BS546 PLUGS 250V 10A | \$0.00 | UE | 21\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX16K-PWR-14 | 2 C 13 PWRCRD W/ Sl-32 PLUGS 250V 10A | \$0.00 | UE | 21\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX16K-PWR-15 | $2 \mathrm{C13}$ PWRCRD with IN6SA3 plugs 250V 10A | \$0.00 | UE | 21\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX16K-PWR-2 | 2 C13 PWRCRD W/ JISC 8303 PLUGS 125V 10A | \$0.00 | UE | 21\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX16K-PWR-3 | 2 C13 PWRCRD W/ GB1002 PLUGS 250V 10A | \$0.00 | UE | 21\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX16K-PWR-4 | 2 C13 PWRCRD W/ IRAM 2073 PLUGS 250V 10A | \$0.00 | UE | 21\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 5 | VNX16K-PWR-5 | 2 C 13 PWRCRD W/ BSI 1363 PLUGS 250 V 10 A 2 C 13 PWRCRD w/ SAA 3 PLUGS 250 V 10A | $\$ 0.00$ $\$ 0.00$ | UE | 21\% | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | VNX16K-PWR-7 | 2 C13 PWRCRD W/ CEE7/7 PLUGS 250V 10A | \$0.00 | UE | 21\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX16K-PWR-8 | 2 C 13 PWRCRD W/ CEI $23-16$ PLUGS 250 V 10A | \$0.00 | UE | 21\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX16K-PWR-9 | 2 C13PWRCRD W/AFSNIT 107-2-D1PLG 250V10A | \$0.00 | UE | 21\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX16K-SFP-TWAX-1M | Qty 4 SFP + TO SFP +1 M ACTIVE $8 \mathrm{G} / 10 \mathrm{GCBL}$ | \$980.00 | UE | 21\% | \$774.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX16K-SFP-TWAX-3M | Qty 4 SFP+ TO SFP+ 3 M ACTIVE $8 \mathrm{E} / 10 \mathrm{ClBL}$ | \$1,175.00 | UE | 21\% | \$928.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX16K-SFP-TWAX-5M | Qty 4 SFP+ TO SFP+ 5M ACTIVE 8G/10G CBL | \$1,440.00 | UE | 21\% | \$1,137.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX16K-SP | VNXe 1600 STORAGE PROCESSOR NO DIMM VNXe1600 SP MEMORY 8 gB DIMM | $\$ 7,015.00$ $\$ 305.00$ | UE | 21\% | \$ $\$ 1.541 .85$ | \$0.00 | \$0.00 | $\$ 0.00$ $\$ 0.00$ | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX1616K-SS-SD | VNXe1600 SP MEMORY 8GB DIMM | \$1,024.00 | UE | 21\% | $\$ 240.95$ $\$ 808.96$ | \$0.00 | \$ $\$ 0.00$ | \$ $\$ 0.00$ | \$0.00 $\$ 0.00$ | \$0.00 | \$0.00 |
| 5 | VNX16K-UNI | Bundled FAST Cache AND Replication=IC | \$0.00 | UE | 21\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX1SPSISOKIT | 1.2KW SPS; MUSTANG\&SPITFIRE; ISO INST KT | \$0.00 | UE | 21\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX-1U-BLANKS | 1 FILLER PANEL FOR VNX RACK | \$20.00 | UE | 21\% | \$15.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX2SPSISOKIT | 2KW SPS; MUSTANG\&SPITFIRE; ISO INST KIT | \$0.00 | UE | 21\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX-2U-BLANKS | 2 T FILLER PANEL FOR VNX RACK | \$24.00 | UE | 21\% | \$18.96 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 5 | VNX-3U-BLANKS | 3U FILLER PANEL FOR VNX RACK VNX5100 DPE; 15x3.5 DRIVES - EMC RACK | $\$ 28.00$ $\$ 4.880 .00$ | UE | 21\% | + $\begin{array}{r}\text { \$22.12 }\end{array}$ | \$ $\begin{array}{r}\$ 0.00 \\ \$ 610.00\end{array}$ | $\$ 0.00$ $\$ 536.80$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 195.20$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 610.00$ |
| 5 | VNX51000P15D | VNX5100 DPE; 15X3.5 DRIVES - DC | \$4,880.00 | UE | 21\% | \$3,855.20 | \$610.00 | \$536.80 | \$0.00 | \$195.20 | \$0.00 | \$610.00 |

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| BAND |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SKU | DESCRIPTION | EMC LIST PRICE USD | CATEGORY CODE | NVP LEVEL 1 DISCOUNT \% | NVP Level 1 NET PRICE | LP MNT ANNUAL (PREMIUM) | LP MNT ANNUAL (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | Renewal |
| 5 | VNX53000 P25M | VNX5300 DPE; 25×2.5 DRIVE SLOTS-MINIRACK | \$10,059.00 | UE | 21\% | \$7,946.61 | \$1,257.38 | \$1,106.49 | \$0.00 | \$402.36 | \$0.00 | \$1,257.38 |
| 5 | VNX53BTU-KIT | BLOCK TO UNIFIED UPG KIT FOR VNX5300 | \$4,988.00 | UE | 21\% | \$3,940.52 | \$897.84 | \$798.08 | \$0.00 | \$0.00 | \$0.00 | \$897.84 |
| 5 | VNX53D151772 | VNX5300 DPE; $15 \times 3.5$ DRV-EMC RCK 6X1T | \$0.00 | UE | 21\% | \$0.00 | \$1,700.75 | \$1,496.66 | \$0.00 | \$544.24 | \$0.00 | \$1,700.75 |
| 5 | VNX53D151T72F | VNX5300 DPE; 15x3.5 DRV-FLD IN 6X1T | \$0.00 | UE | 21\% | \$0.00 | \$1,700.75 | \$1,496.66 | \$0.00 | \$544.24 | \$0.00 | \$1,700.75 |
| 5 | VNX53D151T72M | VNX5300 DPE; $15 \times 3.5$ DRV-MIN RCK 6X1T | \$0.00 | UE | 21\% | \$0.00 | \$1,700.75 | \$1,496.66 | \$0.00 | \$544.24 | \$0.00 | \$1,700.75 |
| 5 | VNX53D152772 | VNX5300 DPE; $15 \times 3.5$ DRV-EMC RCK 6X2TB | \$0.00 | UE | 21\% | \$0.00 | \$1,858.88 | \$1,635.81 | \$0.00 | \$594.84 | \$0.00 | \$1,858.88 |
| 5 | VNX53D152T72F | VNX5300 DPE; $15 \times 3.5$ DRV-FLD INST $6 \times 2 \mathrm{~T}$ | \$0.00 | UE | 21\% | \$0.00 | \$1,858.88 | \$1,635.81 | \$0.00 | \$594.84 | \$0.00 | \$1,858.88 |
| 5 | VNX53D152T72M | VNX5300 DPE; $15 \times 3.5$ DRVS - 6X2TB 7200 | \$0.00 | UE | 21\% | \$0.00 | \$1,858.88 | \$1,635.81 | \$0.00 | \$594.84 | \$0.00 | \$1,858.88 |
| 5 | VNX53D152TDC | VNX5300 DPE 15X3.5IN DRV 8X2T8 7.2K DC | \$17,054.00 | UE | 21\% | \$13,472.66 | \$2,131.75 | \$1,875.94 | \$0.00 | \$682.16 | \$0.00 | \$2,131.75 |
| 5 | VNX53D153010 | VNX5300 DPE; 15X3.5 DRV; ER 8X300G 10K | \$0.00 | UE | 21\% | \$0.00 | \$1,734.25 | \$1,526.14 | \$0.00 | \$554.96 | \$0.00 | \$1,734.25 |
| 5 | VNX53D153010D | VNX5300 DPE; $15 \times 3.5$ DRV-DC $8 \times 300 \mathrm{G} 10 \mathrm{~K}$ | \$0.00 | UE | 21\% | \$0.00 | \$1,825.50 | \$1,606.44 | \$0.00 | \$584.16 | \$0.00 | \$1,825.50 |
| 5 | VNX53D153010F | VNX5300 DPE; $15 \times 3.5$ DRV-FLD IN $8 \times 30010 \mathrm{~K}$ | \$0.00 | UE | 21\% | \$0.00 | \$1,734.25 | \$1,526.14 | \$0.00 | \$554.96 | \$0.00 | \$1,734.25 |
| 5 | VNX53D153010M | VNX5300 DPE; 15X3.5 DRIVES - 8X300G 10K | \$0.00 | UE | 21\% | \$0.00 | \$1,734.25 | \$1,526.14 | \$0.00 | \$554.96 | \$0.00 | \$1,734.25 |
| 5 | VNX53D153015 | VNX5300 DPE 15X3.5 DRV EMC RCK 8X300G | \$0.00 | UE | 21\% | \$0.00 | \$1,947.88 | \$1,714.13 | \$0.00 | \$623.32 | \$0.00 | \$1,947.88 |
| 5 | VNX53D153015D | VNX5300 DPE $15 \times 3.5$ DC $8 \times 300 \mathrm{~GB} 15 \mathrm{~K}$ | \$0.00 | UE | 21\% | \$0.00 | \$2,057.50 | \$1,810.60 | \$0.00 | \$658.40 | \$0.00 | \$2,057.50 |
| 5 | VNX53D153015F | VNX5300 DPE; $15 \times 3.5$ DRIVES-FLD IN $8 \times 300$ | \$0.00 | UE | 21\% | \$0.00 | \$1,947.88 | \$1,714.13 | \$0.00 | \$623.32 | \$0.00 | \$1,947.88 |
| 5 | VNX53D153015M | VNX5300 DPE; 15X3.5 DRV-MIN RCK 8X300G | \$0.00 | UE | 21\% | \$0.00 | \$1,947.88 | \$1,714.13 | \$0.00 | \$623.32 | \$0.00 | \$1,947.88 |
| 5 | VNX53D15301MD | VNX5300DPE; $15 \times 3.5 \mathrm{SRV}$-MR8X300GB 10KDC | \$15,334.00 | UE | 21\% | \$12,113.86 | \$1,916.75 | \$1,686.74 | \$0.00 | \$613.36 | \$0.00 | \$1,916.75 |
| 5 | VNX53D15305MD | VNX5300DPE;FC; $15 \times 3.5 \mathrm{SRV}$-MR8X300GB 15KDC | \$17,257.00 | UE | 21\% | \$13,633.03 | \$2,157.13 | \$1,898.27 | \$0.00 | \$690.28 | \$0.00 | \$2,157.13 |
| 5 | VNX530153T72 | VNX5300 DPE; $15 \times 3.5 ; 6 \times 3$ TB DRV EMC RACK | \$0.00 | UE | 21\% | \$0.00 | \$2,219.88 | \$1,953.49 | \$0.00 | \$710.36 | \$0.00 | \$2,219.88 |
| 5 | VNX53D153T72F | VNX5300 DPE; $15 \times 3.5$ 6X3TB DRV - FIELD INS | \$0.00 | UE | 21\% | \$0.00 | \$2,219.88 | \$1,953.49 | \$0.00 | \$710.36 | \$0.00 | \$2,219.88 |
| 5 | VNX53D153T72M | VNX5300 DPE 15x3.5 3TBX6 DRV-MINI RACK | \$0.00 | UE | 21\% | \$0.00 | \$2,219.88 | \$1,953.49 | \$0.00 | \$710.36 | \$0.00 | \$2,219.88 |
| 5 | VNX53D153TDC | VNX5300 DPE 15X3.51N DRV 8X3TB 7.2K DC | \$20,736.00 | UE | 21\% | \$16,381.44 | \$2,592.00 | \$2,280.96 | \$0.00 | \$829.44 | \$0.00 | \$2,592.00 |
| 5 | VNX53D154772 | VNX5300 DPE; $15 \times 3.5$; 6X4TB DRV EMC RACK | \$0.00 | UE | 21\% | \$0.00 | \$2,663.88 | \$2,344.21 | \$0.00 | \$852.44 | \$0.00 | \$2,663.88 |
| 5 | VNX53D154T72F | VNX5300 DPE; $15 \times 3.5$ 6X4TB DRV - FIELD INS | \$0.00 | UE | 21\% | \$0.00 | \$2,663.88 | \$2,344.21 | \$0.00 | \$852.44 | \$0.00 | \$2,663.88 |
| 5 | VNX53D154T72M | VNX5300 DPE 15x3.5 4TBX6 DRV- MINI RACK | \$0.00 | UE | 21\% | \$0.00 | \$2,663.88 | \$2,344.21 | \$0.00 | \$852.44 | \$0.00 | \$2,663.88 |
| 5 | VNX53D154TDC | VNX5300 DPE 15X3.5IN DRV 8X4TB 7.2K DC | \$24,883.00 | UE | 21\% | \$19,657.57 | \$3,110.38 | \$2,737.13 | \$0.00 | \$995.32 | \$0.00 | \$3,110.38 |
| 5 | VNX53D156010 | VNX5300 DPE; 15X3.5 DRV-ER 8X600G 10K | \$0.00 | UE | 21\% | \$0.00 | \$2,020.38 | \$1,777.93 | \$0.00 | \$646.52 | \$0.00 | \$2,020.38 |
| 5 | VNX53D156010D | VNX5300 DPE; $15 \times 3.5$ DRV-DC $8 \times 600 \mathrm{~GB} 10 \mathrm{~K}$ | \$0.00 | UE | 21\% | \$0.00 | \$2,128.63 | \$1,873.19 | \$0.00 | \$681.16 | \$0.00 | \$2,128.63 |
| 5 | VNX53D156010F | VNX5300 DPE; $15 \times 3.5$ DRV-FLD IN 8X600 10K | \$0.00 | UE | 21\% | \$0.00 | \$2,020.38 | \$1,777.93 | \$0.00 | \$646.52 | \$0.00 | \$2,020.38 |
| 5 | VNX53D 156010 M | VNX5300 DPE; $15 \times 3.5$ DRIVES - 8X6000 10 K | \$0.00 | UE | 21\% | \$0.00 | \$2,020.38 | \$1,777.93 | \$0.00 | \$646.52 | \$0.00 | \$2,002.38 |
| 5 | VNX53D156015 | VNX 5300 DPE; $15 \times 3.5$ DRV ER $8 \times 600 \mathrm{G} 15 \mathrm{~K}$ | \$0.00 | UE | 21\% | \$0.00 | \$2,646.63 | \$2,329.03 | \$0.00 | \$846.92 | \$0.00 | \$2,646.63 |
| 5 | VNX53D156015D | VNX5300 DPE; $15 \times 3.5$ DRV-DC 8X600G 15K | \$0.00 | UE | 21\% | \$0.00 | \$2,782.50 | \$2,448.60 | \$0.00 | \$890.40 | \$0.00 | \$2,782.50 |
| 5 | VNX53D 156015 F | VNX5300 DPE; $15 \times 3.5$ DRV FD IN $8 \times 600015 \mathrm{~K}$ | \$0.00 | UE | 21\% | \$0.00 | \$2,646.63 | \$2,329.03 | \$0.00 | \$846.92 | \$0.00 | \$2,646.63 |
| 5 | VNX53D156015M | VNX5300 DPE, $15 \times 3.5$ DRIVES - $8 \times 6000 \mathrm{G}, 15 \mathrm{~K}$ | \$0.00 | UE | 21\% | \$0.00 | \$2,646.63 | \$2,329.03 | \$0.00 | \$846.92 | \$0.00 | \$2,646.63 |
| 5 | VNX53D15601MD | VNX5300 DPE; $15 \times 3.5$ DRV-MR 8X600GB 10K DC | \$17,895.00 | UE | 21\% | \$14,137.05 | \$2,236.88 | \$1,968.45 | \$0.00 | \$715.80 | \$0.00 | \$2,236.88 |
| 5 | VNX53D15605MD | VNX5300DPE; 15X3.5DRV-MR8X600GB 15KDC | \$23,347.00 | UE | 21\% | \$18,444.13 | \$2,918.38 | \$2,568.17 | \$0.00 | \$933.88 | \$0.00 | \$2,918.38 |
| 5 | VNX53D159010 | VNX5300 DPE; $15 \times 3.5$ DRV $8 \times 90010 \mathrm{KEMC}$ | \$0.00 | UE | 21\% | \$0.00 | \$2,715.38 | \$2,389.53 | \$0.00 | \$868.92 | \$0.00 | \$2,715.38 |
| 5 | VNX53D 159010D | VNX 53000PE FC $15 \times 3.5$ D DRV-DC 8x900G 10 K | \$23,473.00 | UE | 21\% | \$18,543.67 | \$2,934.13 | \$2,582.03 | \$0.00 | \$938.92 | \$0.00 | \$2,934.13 |
| 5 | VNX53D159010F | VNX5300 DPE $15 \times 3.5$ DRV $8 \times 90010 \mathrm{KFLD}$ | \$0.00 | UE | 21\% | \$0.00 | \$2,715.38 | \$2,389.53 | \$0.00 | \$868.92 | \$0.00 | \$2,715.38 |
| 5 | VNX53D159010M | VNX 53300 DPE $15 \times 3.5$ DRV 890010 K MR | \$0.00 | UE | 21\% | \$0.00 | \$2,715.38 | \$2,389.53 | \$0.00 | \$868.92 | \$0.00 | \$2,715.38 |
| 5 | VNX53D253010 | VNX5300 DPE; $25 \times 2.5$ DRV-E R $8 \times 300 \mathrm{G} 10 \mathrm{~K}$ | \$0.00 | UE | 21\% | \$0.00 | \$1,816.50 | \$1,598.52 | \$0.00 | \$581.28 | \$0.00 | \$1,816.50 |
| 5 | VNX53D253010D | VNX5300 DPE; $25 \times 2.5$ DRV-DC $8 \times 300 \mathrm{G} 10 \mathrm{~K}$ | \$0.00 | UE | 21\% | \$0.00 | \$1,913.00 | \$1,683.44 | \$0.00 | \$612.16 | \$0.00 | \$1,913.00 |
| 5 | VNX53D253010F | VNX5300 DPE; $25 \times 2.5$ DRV-FLD IN $8 \times 300010 \mathrm{~K}$ | $\$ 0.00$ $\$ 0.00$ | UE | 21\% | $\$ 0.00$ $\$ 0.00$ | \$1,816.50 | \$1,598.52 | $\$ 0.00$ $\$ 0.00$ | $\$ 581.28$ <br> $\$ 58128$ | $\$ 0.00$ $\$ 0.00$ | $\$ 1,816.50$ $\$ 1816.50$ |
| 5 | VNX53D253010M | VNX 5300 DPE; $25 \times 2.5$ DRIVE - $8 \times 300 \mathrm{Cl} 10 \mathrm{~K}$ VNX5300DPE; $25 \times 2.5 \mathrm{CRV}$-MR8X300GB 10 KDC | $\$ 0.00$ $\$ 16,076.00$ | UE | 21\% | $\$ 0.00$ $\$ 12,700.04$ | $\$ 1,816.50$ $\$ 2,009.50$ | \$1,598.52 | $\$ 0.00$ $\$ 0.00$ | \$581.28 $\$ 643.04$ | $\$ 0.00$ $\$ 0.00$ | $\$ 1,816.50$ $\$ 2,009.50$ |
| 5 | VNX53D256010 | VNX5300 DPE; 25.2.5 DRV-E R 8X600G 10 K | \$16,067.00 | UE | 21\% | \$12, ${ }^{\text {S }}$ \$0.00 | \$2,075.50 | \$1,826.44 | \$0.00 | \$664.16 | \$0.00 | \$2,075.50 |
| 5 | VNX53D256010D | VNX5300 DPE; $25 \times 2.5$ DRV-DC $8 \times 600 \mathrm{~GB} 10 \mathrm{~K}$ | \$0.00 | UE | 21\% | \$0.00 | \$2,188.25 | \$1,925.66 | \$0.00 | \$700.24 | \$0.00 | \$2,188.25 |
| 5 | VNX53D256010F | VNX5300 DPE; $25 \times 2.5$ DRV-FD IN $8 \times 600$ 10K | \$0.00 | UE | 21\% | \$0.00 | \$2,075.50 | \$1,826.44 | \$0.00 | \$664.16 | \$0.00 | \$2,075.50 |
| 5 | VNX53D256010M | VNX5300 DPE; $25 \times 2.5$ DRIVE -8X600G 10 K | \$0.00 | UE | 21\% | \$0.00 | \$2,075.50 | \$1,826.44 | \$0.00 | \$664.16 | \$0.00 | \$2,075.50 |
| 5 | VNX53D25601MD | VNX53000 PE;FC; $25 \times 2.5 \mathrm{~S}$ DRV-MR8X600GB 10 KDC | \$18,408.00 | UE | 21\% | \$14,542.32 | \$2,301.00 | \$2,024.88 | \$0.00 | \$736.32 | \$0.00 | \$2,301.00 |
| 5 | VNX533259010 | VNX5300 DPE $25 \times 2.5$ DRV-88900 10 KEMCRCK | \$0.00 | UE | 21\% | \$0,00 $\$ 16,19184$ | \$2,365.88 | \$2,081.97 | $\$ 0.00$ $\$ 0.00$ | $\$ 757.08$ <br> $\$ 819.84$ | $\$ 0.00$ $\$ 0.00$ | $\$ 2,365.88$ <br> $\$ 2.562 .00$ <br> 1 |
| 5 | VNX53D259010D | VNX 53000PEE FC 25×2.5" DRV-DC 8x900G 10 K | \$20,496.00 | UE | 21\% | \$16,191.84 | \$2,562.00 | \$2,254.56 | \$0.00 | \$899.84 | \$0.00 | $\$ 2,562.00$ $\$ 2.365 .88$ |
| 5 | VNX53D259010F | VNX53000DPE $25 \times 2.5$ DRV $8 \times 900$ FLDINS | \$0.00 | UE | 21\% | \$0.00 | \$2,365.88 | \$2,081.97 | \$0.00 | \$757.08 | \$0.00 | \$2,365.88 |
| 5 | VNX53D2590010M | VNX5300 DPE $25 \mathrm{5C} 2.5 \mathrm{DRV} 8 \times 90010 \mathrm{KMR}$ | \$0.00 | UE | 21\% | \$0.00 | \$2,365.88 | \$2,081.97 | \$0.00 | \$757.08 | \$0.00 | \$2,365.88 |
| 5 | VNX53D25901MD | VNX5300 DPE FC $25 \times 2.5 \mathrm{SR}$ MR 8x900GB10K DC | \$21,023.00 | UE | 21\% | \$16,608.17 | \$2,627.88 | \$2,312.53 | \$0.00 | \$840.92 | \$0.00 | \$2,627.88 |
| 5 | VNX53FTU-KIT | FILE TO UNIFIED UPG KIT FOR VNX5300 | \$6,413.00 | UE | 21\% | \$5,066.27 | $\$ 0.00$ $\$ 000$ | \$1,026.08 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 |
| 5 5 | VNX53-K1T | DOCUMENTATION KIT FOR VNX5300 ${ }^{\text {VNX } 500}$ DPE; 15X3.5 DRV-EMC RCK $8 \times 300 \mathrm{G}$ | $\$ 0.00$ $\$ 0.00$ | UE | 21\% | $\$ 0.00$ $\$ 0.00$ | ( $\begin{array}{r}\$ 0.00 \\ \$ 1,734.25\end{array}$ | $\$ 0.00$ $\$ 1,526.14$ | $\$ 0.00$ $\$ 0.00$ | ( $\begin{array}{r}\$ 0.00 \\ \$ 554.96\end{array}$ | $\$ 0.00$ $\$ 0.00$ | \$0, $\$ 1,734.25$ |
| 5 | VNX53N153010F | VNX5300 DPE; 15X3.5 DRV-FLD IN 8X300 N | \$0.00 | UE | 21\% | \$0.00 | \$1,734.25 | \$1,526.14 | \$0.00 | \$554.96 | \$0.00 | \$1,734.25 |
| 5 | VNX53N153010M | VNX5300 DPE; $15 \times 3.5$ DRV-8X300G 10K N | \$0.00 | UE | 21\% | \$0.00 | \$1,734.25 | \$1,526.14 | \$0.00 | \$554.96 | \$0.00 | \$1,734.25 |
| 5 | VNX53N153015 | VNX5300 DPE; $15 \times 3.5 \mathrm{SRV}$-E R 8 8 300 G 15 K N | \$0.00 | UE | 21\% | \$0.00 | \$1,947.88 | \$1,714.13 | \$0.00 | \$623.32 | \$0.00 | \$1,947.88 |
| 5 | VNX53N153015F | VNX5300 DPE; $15 \times 3.5$ DRV-FLD IN $8 \times 300 \mathrm{~N}$ | \$0.00 | UE | 21\% | \$0.00 | \$1,947.88 | \$1,714.13 | \$0.00 | \$623.32 | \$0.00 | \$1,947.88 |
| 5 | VNX53N153015M | VNX5300 DPE; $15 \times 3.5$ DRV-8X300G 15K NEBS | \$0.00 | UE | 21\% | \$0.00 | \$1,947.88 | \$1,714.13 | \$0.00 | \$623.32 | \$0.00 | \$1,947.88 |
| 5 | VNX53N156010 | VNX5300 DPE; $15 \times 3.5$ DRV ER $8 \times 600 \mathrm{G} 10 \mathrm{~K} \mathrm{~N}$ | \$0.00 | UE | 21\% | \$0.00 | \$2,020.38 | \$1,777.93 | \$0.00 | \$646.52 | \$0.00 | \$2,020.38 |
| 5 | VNX53N156010F | VNX5300 DPE; $15 \times 3.5$ DRV FI $8 \times 60010 \mathrm{KN}$ | \$0.00 | UE | 21\% | \$0.00 | \$2,020.38 | \$1,777.93 | \$0.00 | \$646.52 | \$0.00 | \$2,020.38 |
| 5 | VNX53N156010M | VNX5300 DPE; $15 \times 3.5$ DRV-8X600G 10 KN | \$0.00 | UE | 21\% | \$0.00 | \$2,020.38 | \$1,777.93 | \$0.00 | \$646.52 | \$0.00 | \$2,020.38 |
| 5 | VNX53N156015 | VNX5300 DPE; $15 \times 3.5$ DRV ER $8 \times 600015 \mathrm{~K} \mathrm{~N}$ | \$0.00 | UE | 21\% | \$0.00 |  | \$2,329.03 | $\$ 0.00$ | $\$ 846.92$ | \$0.00 | \$2,646.63 |
| 5 5 | VNX53N156015F | VNX 5300 DPE; $15 \times 3.5$ DRV-FLD IN $8 \times 600 \mathrm{~N}$ VNX5300 DPE; $15 \times 3.5 \mathrm{DRV}$-8X600G 15 K NEBS | $\$ 0.00$ $\$ 0.00$ | UE | 21\% | $\$ 0.00$ $\$ 0.00$ | \$2,646.63 | $\begin{aligned} & \$ 2,329.03 \\ & \$ 2,329.03 \end{aligned}$ | $\begin{aligned} & \$ 0.00 \\ & \$ 0.00 \end{aligned}$ | $\$ 846.92$ | $\begin{aligned} & \$ 0.00 \\ & \$ 0.00 \end{aligned}$ | $\$ 2,646.63$ $\$ 2.646 .63$ |
| 5 | VNX53N156015M | VNX5300 DPE; $15 \times 3.5$ DRV-8X600G 15 K NEBS | $\$ 0.00$ $\$ 22,355.00$ | UE | 21\% | \$0.00 $\$ 17,660.45$ | \$2,646.63 | \$2,329.03 | $\$ 0.00$ $\$ 0.00$ | \$84694.92 | $\$ 0.00$ $\$ 0.00$ | \$2,646.63 \$2,794.38 |
| 5 | VNX53N159010F | VNX5300 DPE 15X3.5" DRV-F 1 $8 \times 9000 \mathrm{G10K}$ | \$22,355.00 | UE | 21\% | \$17,660.45 | \$2,794.38 | \$2,459.05 | \$0.00 | \$894.20 | \$0.00 | \$2,794.38 |
| 5 | VNX53N159010M | VNX5300 DPE 15X3.5" DRV-M R 8x900G 10K | \$22,355.00 | UE | 21\% | \$17,660.45 | \$2,794.38 | \$2,459.05 | \$0.00 | \$894.20 | \$0.00 | \$2,794.38 |
| 5 | VNX53N253010 | VNX5300 DPE; $25 \times 2.5$ DRV-EMC RCK $8 \times 300 \mathrm{G} \mathrm{N}$ | \$0.00 | UE | 21\% | \$0.00 | \$1,816.50 | \$1,598.52 | \$0.00 | \$581.28 | \$0.00 | \$1,816.50 |
| 5 | VNX53N253010F | VNX5300 DPE; $25 \times 2.5$ DRV-FLD IN $8 \times 300 \mathrm{~N}$ | \$0.00 | UE | 21\% | \$0.00 | \$1,816.50 | \$1,598.52 | \$0.00 | \$581.28 | \$0.00 | \$1,816.50 |
| 5 | VNX53N253010M | VNX5300 DPE; $25 \times 2.5$ DRVV-8X300G 10 K N | \$0.00 | UE | 21\% | \$0.00 | \$1,816.50 | \$1,598.52 | \$0.00 | \$581.28 | \$0.00 | \$1,816.50 |
| 5 | VNX53N256010 | VNX5300 DPE; $25 \times 2.5$ DRV-EMC RCK 8X600G N | \$0.00 | UE | 21\% | \$0.00 | \$2,075.50 | \$1,826.44 | \$0.00 | \$664.16 | \$0.00 | \$2,075.50 $\$ 2.075 .50$ |
| 5 5 | VNX53N256010F | VNX5300 DPE; $25 \times 2.5$ DRV-FLD 1 NST $8 \times 600 \mathrm{~N}$ | \$0.00 $\$ 0.00$ | UE | 21\% | $\$ 0.00$ $\$ 0.00$ | \$2,075.50 | $\$ 1,826.44$ $\$ 1,826.44$ | \$0.00 | \$664.16 $\$ 664.16$ | \$0.00 | \$2,005.50 $\$ 2,075.50$ |
| 5 | VNX53N259010 | VNX5300 DPE 25X2.5" DRV-E R 8x900G 10 K | \$19,520.00 | UE | 21\% | \$15,420.80 | \$2,440.00 | \$2,147.20 | \$0.00 | \$780.80 | \$0.00 | \$2,440.00 |

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| BAND |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SKU | dESCRIPTION | EMC LIST PRICE USD | category CODE | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | $\begin{aligned} & \text { LP MNT } \\ & \text { ANNUAL } \\ & \text { (PREMIUM) } \end{aligned}$ | LP MNT ANNUAL (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | RENEWAL |
| 5 | N4-VS6FX-1600 | VNX 1600 GB NEBS MLC SSD $15 \times 3.5 \mathrm{DAE}$ | \$10,770.00 | UM | 27\% | \$7,862.10 | \$1,615.50 | \$1,184.70 | \$0.00 | \$430.80 | \$0.00 | \$1,615.50 |
| 5 | N4-VS6FX-1600TU | VNX 1600GB NEBS MLC SSD 15X3.5 DAE U/G | \$14,540.00 | UM | 27\% | \$10,614.20 | \$1,615.39 | \$1,177.74 | \$0.00 | \$421.66 | \$0.00 | \$1,615.39 |
| 5 | N4-VS6FX-1600U | VNX 1600GB NEBS MLC SSD $15 \times 3.5$ DAE U/G | \$14,540.00 | UM | 27\% | \$10,614.20 | \$1,615.39 | \$1,177.74 | \$0.00 | \$421.66 | \$0.00 | \$1,615.39 |
| 5 | N4-VS6FX-200 | VNX 200GB FAST VP SSD 15X3.5 DAE NEBS | \$2,345.00 | um | 27\% | \$1,711.85 | \$351.75 | \$257.95 | \$0.00 | \$93.80 | \$0.00 | \$351.75 |
| 5 | N4-VS6FX-2007U | VNX 200GB FAST VP EFD 15X3.5 DAE NEBS UG | \$2,815.00 | UM | 27\% | \$2,054.95 | \$312.75 | \$228.02 | \$0.00 | \$81.64 | \$0.00 | \$312.75 |
| 5 | N4-Vs6FX-200U | VNX 200GB FAST VP SSD 15x3.5 DAE NEBS UG | \$2,815.00 | UM | 27\% | \$2,054.95 | \$312.75 | \$228.02 | \$0.00 | \$81.64 | \$0.00 | \$312.75 |
| 5 | N4-VS6FX-400 | VNX 400GB FAST VP SSD 15X3.5 DAE NEBS | \$4,390.00 | um | 27\% | \$3,204.70 | \$658.50 | \$482.90 | \$0.00 | \$175.60 | \$0.00 | \$658.50 |
| 5 | N4-VS6FX-4007U | VNX 400GB FAST VP EFD $15 \times 3.5$ DAE NEBS UG | \$5,265.00 | UM | 27\% | \$3,843.45 | \$584.94 | \$426.47 | \$0.00 | \$152.69 | \$0.00 | \$584.94 |
| 5 | N4-Vs6FX-400U | VNX 400GB FAST VP SSD $15 \times 3.5$ DAE NEBS UG | \$5,265.00 | um | 27\% | \$3,843.45 | \$584.94 | \$426.47 | \$0.00 | \$152.69 | \$0.00 | \$584.94 |
| 5 | N4-VS6FX-800 | VNX 800GB NEBS MLC SSD $15 \times 3.5$ DAE | \$6,595.00 | um | 27\% | \$4,814.35 | \$989.25 | \$725.45 | \$0.00 | \$263.80 | \$0.00 | \$989.25 |
| 5 | N4-vs6FX-8007U | VNX 800GB NEBS MLC SSD $15 \times 3.5$ DAE U/G | \$8,905.00 | UM | 27\% | \$6,500.65 | \$989.35 | \$721.31 | \$0.00 | \$258.25 | \$0.00 | \$989.35 |
| 5 | N4-VS6FX-800U | VNX 800GB NEBS MLC SSD 15X3.5 DAE U/G | \$8,905.00 | um | 27\% | \$6,500.65 | \$989.35 | \$721.31 | \$0.00 | \$258.25 | \$0.00 | \$989.35 |
| 5 | ONX5400-UNISB | VNX5400 Unisphere Block Suite=IC | \$4,365.00 | UM | 27\% | \$3,186.45 | \$785.70 | \$698.40 | \$0.00 | \$0.00 | \$0.00 | \$785.70 |
| 5 | ONXB54DP25F | OEM VNXB54 DPE, $25 \times 2.5$ " DR- BLOCK FIELD | \$8,270.00 | UM | 27\% | \$6,037.10 | \$1,240.50 | \$909.70 | \$0.00 | \$330.80 | \$0.00 | \$1,240.50 |
| 5 | ONXB54DP25M | OEM VNXB54 DPE, 25X2.5" DR- MINI RACK | \$8,270.00 | UM | 27\% | \$6,037.10 | \$1,240.50 | \$909.70 | \$0.00 | \$330.80 | \$0.00 | \$1,240.50 |
| 5 | ONXB56DP25F | OEM VNXB56 DPE 25X2.5" DR-FIELD INST | \$13,657.00 | UM | 27\% | \$9,969.61 | \$2,048.55 | \$1,502.27 | \$0.00 | \$546.28 | \$0.00 | \$2,048.55 |
| 5 | ONXB56DP25M | OEM VNXB56 DPE 25X2.5" DR- MINI RACK | \$13,657.00 | um | 27\% | \$9,969.61 | \$2,048.55 | \$1,502.27 | \$0.00 | \$546.28 | \$0.00 | \$2,048.55 |
| 5 | ONXB58DP25 | OEM VNXB58 DPE 25×2.5" DR-EMC RACK | \$23,120.00 | UM | 27\% | \$16,877.60 | \$3,468.00 | \$2,543.20 | \$0.00 | \$924.80 | \$0.00 | \$3,468.00 |
| 5 | ONXB58DP25F | OEM VNXB58 DPE 25×2.5" DR- FIELD INST | \$23,120.00 | um | 27\% | \$16,877.60 | \$3,468.00 | \$2,543.20 | \$0.00 | \$924.80 | \$0.00 | \$3,468.00 |
| 5 | ONXB6GSDAE15 | VNXB 15X3.5" $6 \mathrm{G} \mathrm{SAS} \mathrm{EXP} \mathrm{DAE-EMC} \mathrm{RACK}$ | \$3,488.00 | UM | 27\% | \$2,546.24 | \$523.20 | \$383.68 | \$0.00 | \$139.52 | \$0.00 | \$523.20 |
| 5 | ONXB6GSDAE15F | VNXB 15×3.5" 6 G SAS EXP DAE-FIELD INST | \$3,488.00 | UM | 27\% | \$2,546.24 | \$523.20 | \$383.68 | \$0.00 | \$139.52 | \$0.00 | \$523.20 |
| 5 | ONXB6GSDAE25 | VNXB 25X2.5" 6 G SAS EXP DAE-EMC RACK | \$4,942.00 | um | 27\% | \$3,607.66 | \$741.30 | \$543.62 | \$0.00 | \$197.68 | \$0.00 | \$741.30 |
| 5 | ONXB6GSDAE25F | VNXB $25 \times 2.506 \mathrm{GGAS}$ EXP DAE-FIELD INST | \$4,942.00 | um | 27\% | \$3,607.66 | \$741.30 | \$543.62 | \$0.00 | \$197.68 | \$0.00 | \$741.30 |
| 5 | ONXB6GSDAE25P | VNXB 25X2.5" 6 G SAS PRI DAE-EMC RACK | \$4,942.00 | um | 27\% | \$3,607.66 | \$741.30 | \$543.62 | \$0.00 | \$197.68 | \$0.00 | \$741.30 |
| 5 | ONXB6GSDAE25W | VNXB 25X2.5" 6 G SAS PRI DAE-FIELD INST | \$4,942.00 | UM | 27\% | \$3,607.66 | \$741.30 | \$543.62 | \$0.00 | \$197.68 | \$0.00 | \$741.30 |
| 5 | ONXBCS2 | VNXB 2 ND CONTROL STATION-EMC RACK | \$1,935.00 | UM | 27\% | \$1,412.55 | \$290.25 | \$212.85 | \$0.00 | \$77.40 | \$0.00 | \$290.25 |
| 5 | ONXBCS2M | VNXB 2ND CONTROL ST FIELD MIN-RACK | \$1,935.00 | um | 27\% | \$1,412.55 | \$290.25 | \$212.85 | \$0.00 | \$77.40 | \$0.00 | \$290.25 |
| 5 | ONXBCS2U | VNXB 2ND CTR STAT-FIELD UPGRADE | \$2,612.00 | UM | 27\% | \$1,906.76 | \$391.80 | \$287.32 | \$0.00 | \$104.48 | \$0.00 | \$391.80 |
| 5 | ONXBOECAPTB-CF | OEM VNX OE CAP LIMITED EDITION LIC=IC | \$133.00 | UM | 27\% | \$97.09 | \$9.31 | \$9.31 | \$0.00 | \$0.00 | \$0.00 | \$9.31 |
| 5 | OnXBOEPERFTB-CF | OEM VNX OE PERF LIMITED EDITION LIC=IC | \$291.00 | um | 27\% | \$212.43 | \$20.37 | \$20.37 | \$0.00 | \$0.00 | \$0.00 | \$20.37 |
| 5 | PPAK-VNX5200 | VNX5200 Total Protection Pack=1C | \$0.00 | UM | 27\% | \$0.00 | \$3,594.96 | \$3,195.52 | \$0.00 | \$0.00 | \$0.00 | \$3,594.96 |
| 5 | PPAK-VNX5400 | VNX5400 Total Protection Pack=IC | \$0.00 | um | 27\% | \$0.00 | \$5,893.20 | \$5,238.40 | \$0.00 | \$0.00 | \$0.00 | \$5,893.20 |
| 5 | PPAK-VNX5400-UPG | VNX5400 Total Protection Pack=IC | \$26,190.00 | UM | 27\% | \$19,118.70 | \$4,714.20 | \$4,190.40 | \$0.00 | \$0.00 | \$0.00 | \$4,714.20 |
| 5 | PPAK-VNX5600 | VNX5600 Total Protection Pack=IC | \$0.00 | UM | 27\% | \$0.00 | \$9,457.20 | \$8,406.40 | \$0.00 | \$0.00 | \$0.00 | \$9,457.20 |
| 5 | PPAK-VNX5600-UPG | VNX5600 Total Protection Pack=IC | \$0.00 | UM | 27\% | \$0.00 | \$7,565.40 | \$6,724.80 | \$0.00 | \$0.00 | \$0.00 | \$7,565.40 |
| 5 | PPAK-VNX5800 | VNX5800 Total Protection Pack=IC | \$0.00 | Uм | 27\% | \$0.00 | \$13,228.92 | \$11,759.04 | \$0.00 | \$0.00 | \$0.00 | \$13,228.92 |
| 5 | PPAK-VNX5800-UPG | VNX5800 Total Protection Pack=IC | \$0.00 | um | 27\% | \$0.00 | \$10,583.10 | \$9,407.20 | \$0.00 | \$0.00 | \$0.00 | \$10,583.10 |
| 5 | PPAK-VNX7600 | VNX7600 Total Protection Pack=1C | \$0.00 | UM | 27\% | \$0.00 | \$19,046.70 | \$16,930.40 | \$0.00 | \$0.00 | \$0.00 | \$19,046.70 |
| 5 | PPAK-VNX7600-UPG | VNX7600 Total Protection Pack=IC | \$0.00 | UM | 27\% | \$0.00 | \$15,237.00 | \$13,544.00 | \$0.00 | \$0.00 | \$0.00 | \$15,237.00 |
| 5 | PPAK-VNX8000 | VNX8000 Total Protection Pack=IC | \$0.00 | UM | 27\% | \$0.00 | \$28,776.96 | \$25,579.52 | \$0.00 | \$0.00 | \$0.00 | \$28,776.96 |
| 5 | RPS-VNX5200 RPS-VNX5400 | VNX5200 Remote Protection Suite= VNX5400 Remote Proction S | $\$ 0.00$ $\$ 0.00$ | UM | 27\% | \$0.00 | \$1,546.92 | $\$ 1,375.04$ $\$ 2.450 .08$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 1,546.92$ $\$ 2756.34$ |
| 5 | RPS-VNX5400 RPS-VN5540-UPG | VNX5400 Remote Protection Suite=1C VNX5400 Remote Proction Sitelc | $\$ 0.00$ $\$ 0.00$ | UM | 27\% | \$0.00 | \$2,756.34 | $\$ 2,450.08$ $\$ 1,960.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 2,756.34$ $\$ 2,205.00$ |
| 5 | RPS-NX $5400-\mathrm{OPG}$ RPS-VN 5600 | VN556600 Remote Protection Suite=1C | $\$ 0.00$ $\$ 0.00$ | UM | 27\% | \$\$0.00 | \$ $\$ 3,964.68$ | \$ $\$ 3,524.16$ | \$0.00 | \$0.00 | \$0.00 | \$ $\$ 3,2664.68$ |
| 5 | RPS-VNX5600-UPG | VN×5600 Remote Protection Suite=1C | \$0.00 | UM | 27\% | \$0.00 | \$3,171.60 | \$2,819.20 | \$0.00 | \$0.00 | \$0.00 | \$3,171.60 |
| 5 | RPS-VNX5800 | VNX5800 Remote Protection Suite=1C | \$0.00 | UM | 27\% | \$0.00 | \$6,101.64 | \$5,423.68 | \$0.00 | \$0.00 | \$0.00 | \$6,101.64 |
| 5 | RPS-VNX5800-UPG | VNX5800 Remote Protection Suite=1C | \$0.00 | UM | 27\% | \$0.00 | \$4,881.60 | \$4,339.20 | \$0.00 | \$0.00 | \$0.00 | \$4,881.60 |
| 5 | RPS-VNX7600 | VNX7600 Remote Protection Suite=1C | \$0.00 | UM | 27\% | \$0.00 | \$12,069.18 | \$10,728.16 | \$0.00 | \$0.00 | \$0.00 | \$12,069.18 |
| 5 | RPS-VNX7600-UPG | VNX7600 Remote Protection Suite=IC | \$0.00 | Uм | 27\% | \$0.00 | \$9,655.20 | \$8,582.40 | \$0.00 | \$0.00 | \$0.00 | \$9,655.20 |
| 5 | RPS-VNX8000 | VNX8000 Remote Protection Suite=IC | \$0.00 | UM | 27\% | \$0.00 | \$18,234.90 | \$16,208.80 | \$0.00 | \$0.00 | \$0.00 | \$18,234.90 |
| 5 | RPS-VNXCA2 | VNXCA2 REMOTE PROTECTION SUITE=IC | \$0.00 | UM | 27\% | \$0.00 | \$2,756.34 | \$2,450.08 | \$0.00 | \$0.00 | \$0.00 | \$2,756.34 |
| 5 | RPS-VNXCA4 | VNXCA4 REMOTE PROTECTION SUITE=IC | \$0.00 | UM | 27\% | \$0.00 | \$2,067.30 | \$1,837.60 | \$0.00 | \$0.00 | \$0.00 | \$2,067.30 |
| 5 | SCS-VNX5200 | VNX5200 Events and Retention Suite=IC | \$0.00 | UM | 27\% | \$0.00 | \$269.46 | \$239.52 | \$0.00 | \$0.00 | \$0.00 | \$269.46 |
| 5 | SCS-VNX5400 | VNX5400 Events and Retention Suite=IC | \$0.00 | UM | 27\% | \$0.00 | \$428.76 | \$381.12 | \$0.00 | \$0.00 | \$0.00 | \$428.76 |
| 5 | SCS-VNX5400-UPG | VNX5400 Events and Retention Suite=IC | \$0.00 | UM | 27\% | \$0.00 | \$342.90 | \$304.80 | \$0.00 | \$0.00 | \$0.00 | \$342.90 |
| 5 | SCS-VNX5600 | VNX5600 Events and Retention Suite=IC | \$0.00 | UM | 27\% | \$0.00 | \$722.52 | \$642.24 | \$0.00 | \$0.00 | \$0.00 | \$722.52 |
| 5 | SCS-VNX5600-UPG | VNX5600 Events and Retention Suite=IC | \$0.00 | UM | 27\% | \$0.00 | \$577.80 | \$513.60 | \$0.00 | \$0.00 | $\$ 0.00$ | \$577.80 |
| 5 | SCS-VNX5800 | VNX5800 Events and Retention Suite=IC VNX5800 Events and Retention Suite=IC | \$0.00 | UM | 27\% | \$0.00 | \$767.16 | \$681.92 | \$0.00 | \$0.00 | \$0.00 | \$767.16 |
| 5 | SCS-VNX5800-UPG | VNX5800 Events and Retention Suite=IC | \$0.00 | UM | 27\% | \$0.00 | \$613.80 | \$545.60 | \$0.00 | \$0.00 | \$0.00 | \$613.80 |
| 5 | SCS-VNX7600 | VNX7600 Events and Retention Suite=IC | \$0.00 | UM | 27\% | \$0.00 | \$823.32 | \$731.84 | \$0.00 | \$0.00 | \$0.00 | \$823.32 |
| 5 | SCS-VNX7600-UPG | VNX7600 Events and Retention Suite=IC | \$0.00 | UM | 27\% | \$0.00 | \$658.80 | \$585.60 | \$0.00 | \$0.00 | \$0.00 | \$658.80 |
| 5 | SCS-VNX8000 | VNX8000 Events and Retention Suite=IC | \$0.00 | Uм | 27\% | \$0.00 | \$1,243.98 | \$1,105.76 | \$0.00 | \$0.00 | \$0.00 | \$1,243.98 |
| 5 | SRSTC-VNX2-1 | SRM SUITE C VNX2 TIER $1=1 \mathrm{C}$ | \$0.00 | UM | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SRSTC-VNX2-2 | SRM SUITE C VNX2 TIER 2 =IC | \$0.00 | UM | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SRSTC-VNX2-3 | SRM SUITE CVNX2 TIER $3=1 C$ | \$0.00 | UM | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SRSTC-VNX2-4 | SRM SUITE C VNX2 TIER $4=1 \mathrm{C}$ | \$0.00 | UM | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SRSTC-VNX2-5 | SRM SUITE C VNX2 TIER 5 =IC | \$0.00 | UM | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SRSTC-VNX2-6 | SRM SUITE CVNX2 TIER $6=1 C$ | \$0.00 | UM | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SRSTW-VNX2-1 | SRM SUITE W VNX2 TIER $1=1 C$ | \$0.00 | UM | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SRSTW-VNX2-2 | SRM SUITE W VNX2 TIER $2=I C$ | \$0.00 | UM | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | SRSTW-VNX2-3 | SRM SUITE W VNX2 TIER $3=I C$ SRM SUITE $W$ VNX TIER $^{\text {a }}$ =IC | \$0.00 | UM | ${ }_{27 \%}^{27 \%}$ | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 | $\$ 0.00$ $\$ 0.00$ |
| 5 5 | SRSTW-VNX2-4 |  | $\$ 0.00$ $\$ 0.00$ | UM | 27\% | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |
| 5 | SRSTW-VNX2-6 | SRM SUITE W VNX2 TIER 6 =IC | \$0.00 | UM | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | TMEPAK-VNXCA2 | VNXCA2 TOTAL EFFICIENCY PACK=IC | \$0.00 | UM | 27\% | \$0.00 | \$7,703.64 | \$6,847.68 | \$0.00 | \$0.00 | \$0.00 | \$7,703.64 |
| 5 | TMEPAK-VNXCA4 | VNXCA4 TOTAL EFFICIENCY PACK=IC | \$0.00 | UM | 27\% | \$0.00 | \$5,777.82 | \$5,135.84 | \$0.00 | \$0.00 | \$0.00 | \$5,777.82 |
| 5 | UNIB-V54UPG | VNX5400 Unisphere Block Suite UPG=IC | \$0.00 | UM | 27\% | \$0.00 | \$1,257.30 | \$1,177.60 | \$0.00 | \$0.00 | \$0.00 | \$1,257.30 |
| 5 | UNB-V56UPG | VNX5600 Unisphere Block Suite UPG=IC | \$0.00 | UM | 27\% | \$0.00 | \$2,277.00 | \$2,024.00 | \$0.00 | \$0.00 | \$0.00 | \$2,277.00 |
| 5 | UNIB-V58UPG UNIB-V76UPG | VNX5800 Unisphere Block Suite UPG=IC VNX7600 Unisphere Block Suite UPG=IC | $\$ 0.00$ $\$ 0.00$ | UM | 27\% | $\$ 0.00$ $\$ 0.00$ | $\$ 4,654.80$ $\$ 6,246.90$ | $\$ 4,137.60$ $\$ 5.552 .80$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 | \$0.00 | \$4,654.80 |
| 5 | UNIB-V76UPG | VNX7600 Unisphere Block Suite UPG=IC | \$0.00 | UM | 27\% | \$0.00 | \$6,246.90 | \$5,552.80 | \$0.00 | \$0.00 | \$0.00 | \$6,246.90 |





| BAND | SKU | dESCRIPTION |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | EMC LIST PRICE USD | $\begin{aligned} & \text { CATEGORY } \\ & \text { CODE } \end{aligned}$ | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | LP MNT ANNUAL (PREMIUM) | LP MNT ANNUAL (STANDARD) | LP MNT ANNUAL <br> (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | Renewal |
| 5 | V4-DS6F-100 | VNX 100GB SSD 60X3.5 DAE | \$2,435.00 | UM | 27\% | \$1,777.55 | \$365.25 | \$267.85 | \$0.00 | \$97.40 | \$0.00 | \$365.25 |
| 5 | V4-DS6F-100-FP | VNX 100GB SSD 60x3.5 DAE-FP | \$0.00 | UM | 27\% | \$0.00 | \$584.00 | \$409.00 | \$0.00 | \$97.40 | \$0.00 | $\$ 584.00$ $\$ 365.52$ |
| 5 | V4-DS6F-100TU | VNX 100GB EFD $60 \times 3.5$ DAE UPG | \$3,290.00 | um | 27\% | \$2,401.70 | \$365.52 | \$266.49 | \$0.00 | \$95.41 | \$0.00 | \$365.52 |
| 5 | V4-DS6F-100U | VNX 100GB SSD 60X3.5 DAE UPG | \$3,290.00 | um | 27\% | \$2,401.70 | \$365.52 | \$266.49 | \$0.00 | \$95.41 | \$0.00 | \$365.52 |
| 5 | V4-DS6F-200 | VNX 200GB SSD $60 \times 3.5$ DAE | \$3,845.00 | um | 27\% | \$2,806.85 | \$576.75 | \$422.95 | \$0.00 | \$153.80 | \$0.00 | \$576.75 |
| 5 | V4-DS6F-200-FP | VNX 200GB SSD 60X3.5 DAE-FP | \$0.00 | um | 27\% | \$0.00 | \$1,112.00 | \$779.00 | \$0.00 | \$176.20 | \$0.00 | \$1,112.00 |
| 5 | V4-DS6F-200TU | VNX 200GB EFD $60 \times 3.5$ DAE UPG | \$5,190.00 | UM | 27\% | \$3,788.70 | \$576.61 | \$420.39 | \$0.00 | \$150.51 | \$0.00 | \$577.61 |
| 5 | V4-DS6F-200U | VNX 200GB SSD 60X3.5 DAE UPG | \$5,190.00 | UM | 27\% | \$3,788.70 | \$576.61 | \$420.39 | \$0.00 | \$150.51 | \$0.00 | \$576.61 |
| 5 | V4-DS6FX1.6TB-100 | Flash Power Pack VNX2 1.6 TB 100 3.5 D | \$979,000.00 | UM | 27\% | \$714,670.00 | \$146,850.00 | \$107,690.00 | \$0.00 | \$39,160.00 | \$0.00 | \$146,850.00 |
| 5 | V4-DS6FX1.6TB-25 | Flash Power Pack VNX2 1.6TB 25×3.5D | \$244,750.00 | um | 27\% | \$178,667.50 | \$36,712.50 | \$26,922.50 | \$0.00 | \$9,790.00 | \$0.00 | \$36,712.50 |
| 5 | V4-DS6FX1.6TB-50 | Flash Power Pack VNX2 1.6TB 50x3.5D | \$489,500.00 | Uм | 27\% | \$357,335.00 | \$73,425.00 | \$53,845.00 | \$0.00 | \$19,580.00 | \$0.00 | \$73,425.00 |
| 5 | V4-DS6FX1.6TBU-100 | Flash Power Pack VNX2 1.6TB 100x3.5D UPG | \$1,174,500.00 | UM | 27\% | \$857,385.00 | \$130,486.95 | \$95,134.50 | \$0.00 | \$34,060.50 | \$0.00 | \$130,486.95 |
| 5 | V4-DS6FX1.6TBU-25 | Flash Power Pack VNX2 1.6 TB $25 \times 3.5 \mathrm{D}$ UPG | \$293,625.00 | um | 27\% | \$214,346.25 | \$32,621.74 | \$23,783.63 | \$0.00 | \$8,515.13 | \$0.00 | \$32,621.74 |
| 5 | V4-DS6FX1.6TBU-50 | Flash Power Pack VNX2 1.6 TB $50 \times 3.5 \mathrm{D}$ UPG | \$587,250.00 | UM | 27\% | \$428,692.50 | \$65,243.48 | \$47,567.25 | \$0.00 | \$17,030.25 | \$0.00 | \$65,243.48 |
| 5 | V4-DS6FX1.6TU-100 | Flash Power Pack VNX2 1.6TB 100x3.5D UPG | \$1,174,500.00 | UM | 27\% | \$857,385.00 | \$130,486.95 | \$95,134.50 | \$0.00 | \$34,060.50 | \$0.00 | \$130,486.95 |
| 5 | V4-DS6FX1.6TU-50 | Flash Power Pack VNX2 1.6TB 50X3.5D UPG | \$587,250.00 | UM | 27\% | \$428,692.50 | \$65,243.48 | \$47,567.25 | \$0.00 | \$17,030.25 | \$0.00 | \$65,243.48 |
| 5 | V4-DS6FX-100 | VNX 100GB FAST VP SSD 60X3.5 DAE | \$0.00 | um | 27\% | \$0.00 | \$278.25 | \$204.05 | \$0.00 | \$74.20 | \$0.00 | \$278.25 |
| 5 | V4-DS6FX-100-FP | VNX 100GB FAST VP SSD $60 \times 3.5$ DAE-FP | \$0.00 | um | 27\% | \$0.00 | \$278.25 | \$204.05 | \$0.00 | \$74.20 | \$0.00 | \$278.25 |
| 5 | V4-DS6FX-100U | VNX 100GB FAST VP SSD $60 \times 3.5$ DAE UPG | \$0.00 | UM | 27\% | \$0.00 | \$247.20 | \$180.23 | \$0.00 | \$64.53 | \$0.00 | \$247.20 |
| 5 | V4-DS6FX-1600 | VNX 1600GB MLC SSD $60 \times 3.5$ DAE | \$9,790.00 | UM | 27\% | \$7, 146.70 | \$1,468.50 | \$1,076.90 | \$0.00 | \$391.60 | \$0.00 | \$1,468.50 |
| 5 | V4-DS6FX-1600TU | VNX 1600GB MLC SSD 60X3.5 DAE U/G | \$11,745.00 | UM | 27\% | \$8,573.85 | \$1,304.87 | \$951.35 | \$0.00 | \$340.61 | \$0.00 | \$1,304.87 |
| 5 | V4-DS6EX-1600U | VNX 1600GB MLC SSD 60X3.5 DAE U/G | \$11,745.00 | UM | 27\% | \$8,573.85 | \$1,304.87 | \$951.35 | \$0.00 | \$340.61 | \$0.00 | $\$ 1,304.87$ $\$ 31950$ |
| 5 | V4-DS6FX-200 | VNX 200GB FAST VP SSD 60X3.5 DAE | \$2,130.00 | UM | 27\% | \$1,554.90 | \$319.50 | \$234.30 | \$0.00 | \$85.20 | \$0.00 | \$319.50 |
| 5 | V4-DS6FX-200-10 | Flash Power Pack VNX2 200GB 10X3.5D | \$21,300.00 | UM | 27\% | \$15,549.00 | \$3,195.00 | \$2,343.00 | \$0.00 | \$852.00 | \$0.00 | \$3,195.00 |
| 5 | V4-DS6FX-200-100 | Flash Power Pack VNX2 200GB 100x3.5D | \$185,400.00 | UM | 27\% | \$135,342.00 | \$27,810.00 | \$20,394.00 | \$0.00 | \$7,416.00 | \$0.00 | \$27,810.00 |
| 5 | V4-DS6FXX-200-25 | Flash Power Pack VNX2 200GB 25x3.5D | \$53,250.00 | UM | 27\% | \$38,872.50 | \$7,987.50 | \$5,857.50 | \$0.00 | \$2,130.00 | \$0.00 | \$7,987.50 |
| 5 | V4-DS6FX-200-50 V4-DS6EX-200-FP | Flash Power Pack VNX2 200GB 50X3.5D | \$100,425.00 | UM | 27\% | $\$ 73,310.25$ $\$ 0.00$ | \$15,003.75 | \$11,046.75 | $\$ 0.00$ $\$ 0.00$ | \$4,017.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 15,063.75$ $\$ 50325$ |
| 5 | V4-DS6FX-200-FP | VNX 200GB FAST VP SSD $60 \times 3.5$ DAE-FP VNX 200GB FAST VP EFD $60 \times 3.5$ DAE UPG | $\$ 0.00$ $\$ 2,555.00$ | UM UM | 27\% | $\$ 0.00$ $\$ 1.865 .15$ | $\$ 503.25$ $\$ 283.86$ | $\$ 369.05$ $\$ 206.96$ | $\$ 0.00$ $\$ 0.00$ | $\$ 134.20$ $\$ 74.10$ | $\$ 0.00$ $\$ 0.00$ | \$503.25 |
| 5 | V4-DS6FX-200TU-100 | Flash Power Pack VNX2 200GB 100x3.5D UPG | \$222,480.00 | UM | 27\% | \$162,410.40 | \$24,717.53 | \$18,020.88 | \$0.00 | \$6,451.92 | \$0.00 | \$24,717.53 |
| 5 | V4-DS6FX-200TU-50 | Flash Power Pack VNx2 200GB 50X3.5D UPG | \$120,510.00 | UM | 27\% | \$87,972.30 | \$13,388.66 | \$9,761.31 | \$0.00 | \$3,494.79 | \$0.00 | \$13,388.66 |
| 5 | V4-DS6FX-200U | VNX 200GB FAST VP SSD $60 \times 3.5$ DAE UPG | \$2,555.00 | UM | 27\% | \$1,865.15 | \$283.86 | \$206.96 | \$0.00 | \$74.10 | \$0.00 | \$283.86 |
| 5 | V4-DS6FX-200U-10 | Flash Power Pack VNX2 200GB 10x3.5D UPG | \$25,550.00 | UM | 27\% | \$18,651.50 | \$2,838.61 | \$2,069.55 | \$0.00 | \$740.95 | \$0.00 | \$2,838.61 |
| 5 | V4-DS6FX-200U-100 | Flash Power Pack VNX2 200GB 100X3.5D UPG | \$222,480.00 | UM | 27\% | \$162,410.40 | \$24,717.53 | \$18,020.88 | \$0.00 | \$6,451.92 | \$0.00 | \$24,717.53 |
| 5 | V4-DS6FX-200U-25 | Flash Power Pack VNX2 200GB 25×3.5D UPG | \$63,875.00 | UM | 27\% | \$46,628.75 | \$7,096.51 | \$5,173.88 | \$0.00 | \$1,852.38 | \$0.00 | \$7,096.51 |
| 5 | V4-DS6FX-200U-50 | Flash Power Pack VNX2 200GB 50X3.5D UPG | \$120,510.00 | UM | 27\% | \$87,972.30 | \$13,388.66 | \$9,761.31 | \$0.00 | \$3,494.79 | \$0.00 | \$13,388.66 |
| 5 | V4-DS6FX-400 | VNX 400GB FAST VP SSD 60X3.5 DAE | \$3,390.00 | UM | 27\% | \$2,474.70 | \$508.50 | \$372.90 | \$0.00 | \$135.60 | \$0.00 | \$508.50 |
| 5 | V4-DS6FX-400-10 | Flash Power Pack VNX2 400GB 10X3.5D | \$33,900.00 | UM | 27\% | \$24,747.00 | \$5,085.00 | \$3,729.00 | \$0.00 | \$1,356.00 | \$0.00 | \$5,085.00 |
| 5 | V4-DS6FX-400-100 | Flash Power Pack VNX2 400GB 100x3.5D | \$339,000.00 | um | 27\% | \$247,470.00 | \$50,850.00 | \$37,290.00 | \$0.00 | \$13,560.00 | \$0.00 | \$50,850.00 |
| 5 | V4-DS6FX-400-25 | Flash Power Pack VNX2 400GB 25X3.5D | \$84,750.00 | UM | 27\% | \$61,867.50 | \$12,712.50 | \$9,322.50 | \$0.00 | \$3,390.00 | \$0.00 | \$12,712.50 |
| 5 | V4-DS6FX-400-50 | Flash Power Pack VNX2 400GB 50X3.5D | \$169,500.00 | UM | 27\% | \$123,735.00 | \$25,425.00 | \$18,645.00 | \$0.00 | \$6,780.00 | \$0.00 | \$25,425.00 |
| 5 | V4-DS6FX-400-FP | VNX 400GB FAST VP SSD $60 \times 3.5$ DAE-FP | \$0.00 | UM | 27\% | \$0.00 | \$812.25 | \$595.65 | \$0.00 | \$216.60 | \$0.00 | \$812.25 |
| 5 | V4-DS6FX-400TU | VNX 400GB FAST VP EFD 60X3.5 DAE UPG | \$4,070.00 | UM | 27\% | $\$ 2,971.10$ $\$ 29711000$ | \$442.18 | \$329.67 | \$0.00 | \$118.03 | \$0.00 | \$452.18 |
| 5 | V4-DS6FX-400TU-100 | Flash Power Pack VNX2 400GB 100X3.5D UPG | \$407,000.00 | UM | 27\% | \$297, 110.00 | \$45,217.70 | \$32,967.00 | \$0.00 | \$11,803.00 | \$0.00 | \$45,217.70 |
| 5 | V4-DS6FX-400TU-50 | Flash Power Pack VNX2 400GB 50X3.5D UPG | \$203,500.00 | UM | 27\% | \$148,555.00 | \$22,608.85 | \$16,483.50 | \$0.00 | \$5,901.50 | \$0.00 | \$22,608.85 |
| 5 | V4-DS6F-400 | VNX 400GB FAST VP SSD 60x 3.5 DAE UPG | \$4,070.00 | UM | 27\% | \$2,971.10 | \$452.18 | \$329.67 | \$0.00 | \$118.03 | \$0.00 | \$452.18 |
| 5 | V4-DS6FT-400U-10 | Flash Power Pack VNX2 400GB $10 \times 3.5 \mathrm{D}$ UPG | \$40,700.00 | UM | 27\% | \$29,711.00 | \$4,521.77 | \$3,296.70 | \$0.00 | \$1,180.30 | \$0.00 | \$4,521.77 |
| 5 | V4-DS6FX-400U-100 | Flash Power Pack VNX2 400GB 100X3.5D UPG | \$407,000.00 | UM | 27\% | \$297,110.00 | \$45,217.70 | \$32,967.00 | \$0.00 | \$11,803.00 | \$0.00 | \$45,217.70 |
| 5 | V4-DS6FX-400U-25 | Flash Power Pack VNX2 400GB 25X3.5D UPG | \$101,750.00 | UM | 27\% | \$74,277.50 | \$11,304.43 | \$8,241.75 | \$0.00 | \$2,950.75 | \$0.00 | \$11,304.43 |
| 5 | V4-DS6FX-400U-50 | Flash Power Pack VNX2 400GB 50X3.5D UPG | \$203,500.00 | UM | 27\% | \$148,555.00 | \$22,608.85 | \$16,483.50 | \$0.00 | \$5,901.50 | \$0.00 | \$22,608.85 |
| 5 | V4-DS6FX-800 | VNX 800GB MLC SSD $60 \times 3.5$ DAE | \$0.00 | UM | 27\% | \$0.00 | \$899.25 | \$659.45 | \$0.00 | \$239.80 | \$0.00 | \$899.25 |
| 5 | V4-DS6FX-800-10 | Flash Power Pack VNX2 800GB 10X3.5D | \$59,950.00 | UM | 27\% | \$43,763.50 | \$8,992.50 | \$6,594.50 | \$0.00 | \$2,398.00 | \$0.00 | \$8,992.50 |
| 5 | V4-DS6FX-800-100 | Flash Power Pack VNX2 800GB 100x3.5D | \$599,500.00 | UM | 27\% | \$437,635.00 | \$89,925.00 | \$65,945.00 | \$0.00 | \$23,980.00 | \$0.00 | \$89,925.00 |
| 5 | V4-DS6FX-800-25 | Flash Power Pack VNX2 800GB 25X3.5D | \$149,875.00 | UM | 27\% | \$109,408.75 | \$22,481.25 | \$16,486.25 | \$0.00 | \$5,995.00 | \$0.00 | \$22,481.25 |
| 5 | V4-DS6FX-800-50 | Flash Power Pack VNX2 800GB 50X3.5D | \$299,750.00 | UM | 27\% | \$218,817.50 | \$44,962.50 | \$32,972.50 | \$0.00 | \$11,990.00 | \$0.00 | \$44,962.50 |
| 5 | V4-DS6FX-800TU | VNX 800GB MLC SSD $60 \times 3.5$ DAE U/G | \$0.00 | UM | 27\% | \$0.00 | \$799.36 | \$582.80 | \$0.00 | \$208.66 | \$0.00 | \$799.36 |
| 5 | V4-DS6FX-800TU-100 | Flash Power Pack VNX2 800GB 100X3.5D UPG | \$719,500.00 | um | 27\% | \$525,235.00 | \$79,936.45 | \$58,279.50 | \$0.00 | \$20,865.50 | \$0.00 | \$79,936.45 |
| 5 | V4-DS6FX-800TU-50 | Flash Power Pack VNX2 800GB 50X3.5D UPG | \$359,750.00 | UM | 27\% | \$262,617.50 | \$39,968.23 | \$29,139.75 | \$0.00 | \$10,432.75 | \$0.00 | \$39,968.23 |
| 5 | V4-DS6FT-800 | VNX 800GB MLC SSD $60 \times 3.5$ DAE U/G | \$0.00 | UM | 27\% | \$0.00 | \$799.36 | \$582.80 | \$0.00 | \$208.66 | \$0.00 | \$799.36 |
| 5 | V4-DS6FF-800U-10 | Flash Power Pack VNX2 8006B $10 \times 3.5 \mathrm{SDPG}$ | \$71,950.00 | UM | 27\% | \$52,523.50 | \$7,993.65 | \$5,827.95 | \$0.00 | \$2,086.55 | \$0.00 | \$7,993.65 |
| 5 | V4-DS6FX-800U-100 | Flash Power Pack VNX2 800GB 100X3.5D UPG | \$719,500.00 | UM | 27\% | \$525,235.00 | \$79,936.45 | \$58,279.50 | \$0.00 | \$20,865.50 | \$0.00 | \$79,936.45 |
| 5 | V4-DS6FX-800U-25 | Flash Power Pack VNX2 800GB 25X3.5D UPG | \$179,875.00 | UM | 27\% | \$131,308.75 | \$19,984.11 | \$14,569.88 | \$0.00 | \$5,216.38 | \$0.00 | \$19,984.11 |
| 5 | V4-DS6FX-800U-50 | Flash Power Pack VNX2 800GB 50X3.5D UPG | \$359,750.00 | um | 27\% | \$262,617.50 | \$39,968.23 | \$29,139.75 | \$0.00 | \$10,432.75 | \$0.00 | \$39,968.23 |
| 5 | V4-vs07-020 | VNX 2 TB NL SAS $15 \times 3.5$ DAE | \$895.00 | UM | 27\% | \$653.35 | \$134.25 | \$98.45 | \$0.00 | \$35.80 | \$0.00 | \$134.25 |
| 5 | V4-Vs07-020TU | VNX 2TB NL SAS $15 \times 3.5$ DAE UPG | \$1,215.00 | UM | 27\% | \$886.95 | \$134.99 | \$98.42 | \$0.00 | \$35.24 | \$0.00 | \$134.99 |
| 5 | V4-Vs07-020U | VNX 2TB NL SAS 15x3.5 DAE UPG | \$1,215.00 | UM | 27\% | \$886.95 | \$134.99 | \$98.42 | \$0.00 | \$35.24 | \$0.00 | \$134.99 |
| 5 | V4-vs07-030 | VNX 3 TB NL SAS $15 \times 3.5$ DAE | \$1,215.00 | UM | 27\% | \$886.95 | \$182.25 | \$133.65 | \$0.00 | \$48.60 | \$0.00 | \$182.25 |
| 5 | V4-VS07-030TU | VNX 3TB NL SAS $15 \times 3.5 \mathrm{DAE}$ UPG | \$1,640.00 | UM | 27\% | \$1,197.20 | \$182.20 | \$132.84 | \$0.00 | \$47.56 | \$0.00 | \$182.20 |
| 5 | V4-VS07-030U | VNX 3TB NL SAS $15 \times 3.5$ DAE UPG | \$1,640.00 | UM | ${ }^{27 \%}$ | \$1,197.20 | \$182.20 |  | \$0.00 |  | \$0.00 |  |
| 5 | V4-VS07-040 | VNX 4TB NL SAS 15X3.5 DAE | \$1,365.00 | UM | 27\% | \$ $\begin{array}{r}\text { \$996.45 } \\ \$ 1,399.55\end{array}$ | \$204.75 $\$ 203.87$ | \$150.15 | $\$ 0.00$ $\$ 0.00$ | \$54.60 | $\$ 0.00$ $\$ 0.00$ | \$204.75 <br> $\$ 203.87$ |
| 5 | V4-VS07-040TU | VNX 4TB NL SAS $15 \times 3.5$ DAE UPG VNX 4TB NL SAS 15X3.5 DAE UPG | $\$ 1,835.00$ $\$ 1,835.00$ | UM | 27\% | \$1,339.55 | \$203.87 $\$ 203$ | \$148.64 | $\$ 0.00$ $\$ 0.00$ | ${ }_{\$ 53.22}$ | $\$ 0.00$ $\$ 0.00$ | \$203.87 $\$ 203.87$ |
| 5 | V4-VS10-012 | VNX 1.2TB 10K SAS 15x3.5 DAE | \$1,435.00 | UM | 27\% | \$1,047.55 | \$215.25 | \$157.85 | \$0.00 | \$57.40 | \$0.00 | \$215.25 |
| 5 | V4-Vs10-012TU | VNX 1.2 TB 10K SAS $15 \times 3.5$ DAE UPG | \$1,945.00 | UM | 27\% | \$1,419.85 | \$216.09 | \$157.55 | \$0.00 | \$56.41 | \$0.00 | \$216.09 |
| 5 | V4-VS10-012U | VNX 1.2TB 10K SAS $15 \times 3.5$ DAE UPG | \$1,945.00 | UM | 27\% | \$1,419.85 | \$216.09 | \$157.55 | \$0.00 | \$56.41 | \$0.00 | \$216.09 |
| 5 | V4-vs10-600 | VNX 600GB 10K SAS $15 \times 3.5$ DAE | \$860.00 | UM | 27\% | \$627.80 | \$129.00 | \$94.60 | \$0.00 | \$34.40 | \$0.00 | \$129.00 |
| 5 | V4-Vs10-600Tu | VNX $600 \mathrm{~GB} 10 \mathrm{~K} \mathrm{SAS} 15 \times 3.5 \mathrm{DAE}$ UPG | \$1,165.00 | UM | 27\% | \$850.45 | \$129.43 | \$94.37 | \$0.00 | \$33.79 | \$0.00 | \$129.43 |
| 5 | V4-Vs10-600U | VNX 600GB 10 K SAS 15x3.5 DAE UPG | \$1,165.00 | UM | 27\% | \$850.45 | \$129.43 | \$94.37 | \$0.00 | \$33.79 | \$0.00 | \$129.43 |
| 5 | V4-vs10-900 | VNX 900GB 10K SAS $15 \times 3.5$ DAE | \$1,135.00 | UM | 27\% | \$828.55 | \$170.25 | \$124.85 | \$0.00 | \$45.40 | \$0.00 | \$170.25 |
| 5 | V4-VS10-900TU | VNX 900GB 10K SAS 15x3.5 DAE UPG | \$1,530.00 | UM | 27\% | \$1,116.90 | \$169.98 | \$123.93 | \$0.00 | \$44.37 | \$0.00 | \$169.98 |
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| BAND |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SKU | description | EMC LIST PRICE USD | CATEGORY CODE | NVP LEVEL 1 DISCOUNT \% | NVP LeVEL 1 NET PRICE | $\begin{gathered} \text { LP MNT } \\ \text { ANNUAL } \\ \text { (PREMIUM) } \end{gathered}$ | LP MNT ANNUAL (STANDARD) | LP MNT <br> (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | Renewal |
| 5 | VNXB56DMUD | VNX5600 ADD ON DM + FC SLIC-UPG DC | \$6,938.00 | UM | 27\% | \$5,064.74 | \$1,040.70 | \$763.18 | \$0.00 | \$277.52 | \$0.00 | \$1,040.70 |
| 5 | vNXB56DP25 | VNX5600 DPE 25X2.5" DRIVE SLOTS-EMC RA | \$13,657.00 | UM | 27\% | \$9,969.61 | \$2,048.55 | \$1,502.27 | \$0.00 | \$546.28 | \$0.00 | \$2,048.55 |
| 5 | VNXB56DP25F | VNX5600 DPE 25x2.5"' DRIVE SLOTS-FLD IN | \$13,657.00 | um | 27\% | \$9,969.61 | \$2,048.55 | \$1,502.27 | \$0.00 | \$546.28 | \$0.00 | \$2,048.55 |
| 5 | VNXB56DP25FD | VNX 5600 DPE DISKLESS DC-FIELD INST | \$17,071.00 | UM | 27\% | \$12,461.83 | \$2,560.65 | \$1,877.81 | \$0.00 | \$682.84 | \$0.00 | \$2,560.65 |
| 5 | VNXB56DP25M | VNX5600 DPE 25×2.5" DRIVE SLOTS-MIN RA | \$13,657.00 | um | 27\% | \$9,969.61 | \$2,048.55 | \$1,502.27 | \$0.00 | \$546.28 | \$0.00 | \$2,048.55 |
| 5 | VNXB56DP25MD | VNX 5600 DPE DISKLESS DC-MINI RACK | \$17,071.00 | um | 27\% | \$12,461.83 | \$2,560.65 | \$1,877.81 | \$0.00 | \$682.84 | \$0.00 | \$2,560.65 |
| 5 | VNXB58DM | VNX5800 ADD ON DM + FC SLIC-EMC RACK | \$11,738.00 | um | 27\% | \$8,568.74 | \$1,760.70 | \$1,291.18 | \$0.00 | \$469.52 | \$0.00 | \$1,760.70 |
| 5 | VNXB58DME | VNX5800 DME: 1 DM + FC SLIC-EMC RACK | \$0.00 | UM | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNXB58DMEM | VNX5800 DME: 1 DM + FC SLIC-MINI RACK | \$0.00 | um | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNXB58DMEX | EMPTY VNX58 DM ENCLOSURE-EMC RACK | \$7,992.00 | um | 27\% | \$5,834.16 | \$1,198.80 | \$879.12 | \$0.00 | \$319.68 | \$0.00 | \$1,198.80 |
| 5 | VNXB58DMEXF | EMPTY VNX5800 DM Enclosure-FLD InST | \$7,992.00 | UM | 27\% | \$5,834.16 | \$1,198.80 | \$879.12 | \$0.00 | \$319.68 | \$0.00 | \$1,198.80 |
| 5 | VNXB58DMEXM | EMPTY VNX58 DM ENCLOSURE-MINI RACK | \$7,992.00 | UM | 27\% | \$5,834.16 | \$1,198.80 | \$879.12 | \$0.00 | \$319.68 | \$0.00 | \$1,198.80 |
| 5 | VNXB58DMEXU | EMPTY VNX58 DM ENCLOSURE-UPG | \$10,789.00 | UM | 27\% | \$7,875.97 | \$1,618.35 | \$1,186.79 | \$0.00 | \$431.56 | \$0.00 | \$1,618.35 |
| 5 | VNXB58DMM | VNX5800 ADD ON DM+FC SLIC-MINI RACK | \$11,738.00 | UM | 27\% | \$8,568.74 | \$1,760.70 | \$1,291.18 | \$0.00 | \$469.52 | \$0.00 | \$1,760.70 |
| 5 | VNXB58DMU | VNX5800 ADD ON DM + FC SLIC-UPG | \$15,846.00 | um | 27\% | \$11,567.58 | \$2,376.90 | \$1,743.06 | \$0.00 | \$633.84 | \$0.00 | \$2,376.90 |
| 5 | VNXB58DP25 | VNX5800 DPE 25X2.5" DRIVE SLOTS-EMC RA | \$23,120.00 | um | 27\% | \$16,877.60 | \$3,468.00 | \$2,543.20 | \$0.00 | \$924.80 | \$0.00 | \$3,468.00 |
| 5 | VNXB58DP25F | VNX5800 DPE 25x2.5" DRIVE SLOTS-FLD IN | \$23,120.00 | um | 27\% | \$16,877.60 | \$3,468.00 | \$2,543.20 | \$0.00 | \$924.80 | \$0.00 | \$3,468.00 |
| 5 | VNXB588P25M | VNX5800 DPE 25X2.5" DRIVE SLOTS-MIN RA | \$23,120.00 | UM | 27\% | \$16,877.60 | \$3,468.00 | \$2,543.20 | \$0.00 | \$924.80 | \$0.00 | \$3,468.00 |
| 5 | VNXB5XPS | TWO AC Power Supplies for VNX52-VNX76 | \$0.00 | UM | 27\% | \$0.00 | \$0.00 | $\$ 0.00$ | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNXB6GS3UDAE120 | VNXB $120 \times 2.56 \mathrm{G}$ SAS EXP DAE-EMC RACK | \$18,000.00 | Uм | 27\% | \$13,140.00 | \$2,700.00 | \$1,980.00 | \$0.00 | \$720.00 | \$0.00 | \$2,700.00 |
| 5 | VNXB6GS3UDAE120F | VNXB $120 X 2.56 \mathrm{G}$ SAS EXP DAE-FIELD INST | \$18,000.00 | UM | 27\% | \$13,140.00 | \$2,700.00 | \$1,980.00 | \$0.00 | \$720.00 | \$0.00 | \$2,700.00 |
| 5 | VNXB6GS3UDAE120L | VNXB $120 \times 2.56 \mathrm{G}$ SAS EXP DAE-FLD INST-LDR | \$18,000.00 | UM | 27\% | \$13,140.00 | \$2,700.00 | \$1,980.00 | \$0.00 | \$720.00 | \$0.00 | \$2,700.00 |
| 5 | VNXB6GSDAE15 | VNXB $15 \times 3.56 \mathrm{G}$ SAS EXP DAE-EMC RACK | \$3,488.00 | um | 27\% | \$2,546.24 | \$523.20 | \$383.68 | \$0.00 | \$139.52 | \$0.00 | \$523.20 |
| 5 | VNXB6GSDAE15D | VNXB $15 \times 3.56 \mathrm{G}$ SAS DAE-DC | \$3,663.00 | um | 27\% | \$2,673.99 | \$549.45 | \$402.93 | \$0.00 | \$146.52 | \$0.00 | \$549.45 |
| 5 | VNXB6GSDAE15F | VNXB $15 \times 3.56 \mathrm{G}$ SAS EXP DAE-FIELD INST | \$3,488.00 | um | 27\% | \$2,546.24 | \$523.20 | \$383.68 | \$0.00 | \$139.52 | \$0.00 | \$523.20 |
| 5 | VNXB6GSDAE15P | VNXB $15 \times 3.56 \mathrm{GGAS}$ PRI DAE-EMC RACK | \$3,488.00 | UM | 27\% | \$2,546.24 | \$523.20 | \$383.68 | \$0.00 | \$139.52 | \$0.00 | \$523.20 |
| 5 | VNXB6GSDAE15W | VNXB $15 \times 3.56 \mathrm{G}$ SAS PRI DAE-FIELD INST | \$3,488.00 | UM | 27\% | \$2,546.24 | \$523.20 | \$383.68 | \$0.00 | \$139.52 | \$0.00 | \$523.20 |
| 5 | VNXB6GSDAE25 | VNXB $25 \times 2.56 \mathrm{G}$ SAS EXP DAE-EMC RACK | \$4,942.00 | UM | 27\% | \$3,607.66 | \$741.30 | \$543.62 | \$0.00 | \$197.68 | \$0.00 | \$741.30 |
| 5 | VNXB6GSDAE25D | VNX $25 \times 2.56 \mathrm{G}$ SAS DC DAE-FIELD INST | \$5,189.00 | UM | 27\% | \$3,787.97 | \$778.35 | \$570.79 | \$0.00 | \$207.56 | \$0.00 | \$778.35 |
| 5 | VNXB6GSDAE25DW | VNX25x2.56G SAS DC PRIMARY DAE-FLD INST | \$6,425.00 | UM | 27\% | \$4,690.25 | \$963.75 | \$706.75 | \$0.00 | \$257.00 | \$0.00 | \$963.75 |
| 5 | VNXB6GSDAE25F | VNXB $25 \times 2.56 \mathrm{G}$ SAS EXP DAE-FIELD INST | \$4,942.00 | UM | 27\% | \$3,607.66 | \$741.30 | \$543.62 | \$0.00 | \$197.68 | \$0.00 | \$741.30 |
| 5 | VNXB6GSDAE25P | VNXB $25 \times 2.56 \mathrm{GGAS}$ PRI DAE-EMC RACK | \$4,942.00 | UM | 27\% | \$3,607.66 | \$741.30 | \$543.62 | \$0.00 | \$197.68 | \$0.00 | \$741.30 |
| 5 | VNXBGGSDAE25W | VNXB $25 \times 2.56 \mathrm{G}$ SAS PRI DAE-FIELD INST | \$4,942.00 | UM | 27\% | \$3,607.66 | \$741.30 | \$ $\$ 1.534 .62$ | \$0.00 | $\$ 197.68$ $\$ 558.16$ | \$0.00 | \$741.30 |
| 5 | VNXB6GSDAE60 | VNXB 60X3. 5 6G SAS EXP DAE-EMC RACK | \$13,954.00 | UM | 27\% | \$10,186.42 | \$2,093.10 | \$1,534.94 | \$0.00 | \$555.16 | \$0.00 | \$2,093.10 |
| 5 | VNXB6GSDAE60F | VNXB $60 \times 3.56 \mathrm{GGAS}$ EXP DAE-FIELD INST | \$13,954.00 \$13,954.00 | UM | 27\% | \$10,186.42 \$10,186.42 | \$2,093.10 | \$1,534.94 | $\$ 0.00$ $\$ 0.00$ | \$558.16 | $\$ 0.00$ $\$ 0.00$ | $\$ 2,093.10$ $\$ 2,093.10$ |
| 5 | VNXB6GSDAE60P | VNXB $60 \times 3.56 \mathrm{G}$ SAS PRI DAE-EMC RACK | \$13,954.00 | UM | 27\% | \$10,186.42 | \$2,093.10 | \$1,534.94 | \$0.00 | \$558.16 | \$0.00 | \$2,093.10 |
| 5 | VNXB6GSDAE60W | VNXB $60 \times 3.56 \mathrm{G}$ SAS PRI DAE-FIELD INST | \$13,954.00 | UM | 27\% | \$10,186.42 | \$2,093.10 | \$1,534.94 | \$0.00 | \$558.16 | \$0.00 | \$2,093.10 |
| 5 | VNXB6GSDAED15 | VNXB 15x3.5" 6 G SAS PRI DAE-DENSE RACK | \$3,488.00 | UM | 27\% | \$2,546.24 | \$523.20 | \$383.68 | \$0.00 | \$139.52 | \$0.00 | \$523.20 |
| 5 | VNXB76DM | VNX7600 ADD ON DM + FC SLIC-EMC RACK | \$25,553.00 | UM | 27\% | \$18,653.69 | \$3,832.95 | \$2,810.83 | \$0.00 | \$1,022.12 | \$0.00 | \$3,832.95 |
| 5 | VNXB76DME | VNX7600 DME: 2 DM +FC SLIC-EMC RACK | \$0.00 | UM | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNXB76DMEM | VNX7600 DME: 2 DM + FC SLIC-MIINI RACK | \$0.00 | UM | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNXB76DMEX | EMPTY VNX76 DM ENCLOSURE-EMC RACK | \$7,992.00 | UM | 27\% | \$5,834.16 | \$1,198.80 | \$879.12 | \$0.00 | \$319.68 | \$0.00 | \$1,198.80 |
| 5 | VNXB76DMEXF | EMPTY VNX7600 DM ENCLOSURE-FLD INST | \$7,992.00 | UM | 27\% | \$5,834.16 | \$1,198.80 | \$879.12 | \$0.00 | \$319.68 | \$0.00 | \$1,198.80 |
| 5 | VNXB76DMEXM | EMPTY VNX76 DM ENCLOSURE-MINI RACK | \$7,992.00 | UM | 27\% | \$5,834.16 | \$1,198.80 | \$879.12 | \$0.00 | \$319.68 | \$0.00 | \$1,198.80 |
| 5 | VNXB76DMEXU | EMPTY VNX76 DM ENCLOSURE-UPG | \$10,789.00 | UM | 27\% | \$77.875.97 | \$1,618.35 | \$1,186.79 | \$0.00 | \$431.56 | \$0.00 | \$1,618.35 |
| 5 5 | VNXB76DMF | VNXB76 ADD ON DM + FC SLIC-MINI RACK | $\$ 25,553.00$ $\$ 2553300$ | UM | 27\% | \$18,653.69 | $\$ 3,832.95$ $\$ 383295$ | $\$ 2,810.83$ $\$ 281083$ | $\$ 0.00$ $\$ 0.00$ | \$1,022.12 | $\$ 0.00$ $\$ 0.00$ | $\$ 3,832.95$ $\$ 383295$ |
| 5 | VNXB76DMU | VNX7600 ADD ON DM + FC SLIC-UPG | \$34,496.00 | UM | 27\% | \$25,182.08 | \$5,174.40 | \$3,794.56 | \$0.00 | \$1,379.84 | \$0.00 | \$5,174.40 |
| 5 | VNXB76DP25 | VNX7600 DPE 25X2.5" DRIVE SLOTS-EMC RA | \$43,761.00 | UM | 27\% | \$31,945.53 | \$6,564.15 | \$4,813.71 | \$0.00 | \$1,750.44 | \$0.00 | \$6,564.15 |
| 5 | VNXB76DP25F | VNX7600 DPE 25X2.5" DRIVE SLOTS-FLD IN | \$43,761.00 | um | 27\% | \$31,945.53 | \$6,564.15 | \$4,813.71 | \$0.00 | \$1,750.44 | \$0.00 | \$6,564.15 |
| 5 | VNXB76DP25M | VNX7600 DPE 25X2.5" DRIVE SLOTS-MIN RA | \$43,761.00 | UM | 27\% | \$31,945.53 | \$6,564.15 | \$4,813.71 | \$0.00 | \$1,750.44 | \$0.00 | \$6,564.15 |
| ${ }_{5}^{5}$ | VNXB76DPFE2 | VNX7600F DPE 8.8TB EV-EMC RACK | \$0.00 | UM | 27\% | \$0.00 | \$20,853.00 | \$15,292.20 | \$0.00 | \$0.00 | \$0.00 | \$20,853.00 |
| 5 | VNXB76DPFE2F | VNX7600F DPE 8.8TB EV-FLD INST | \$0.00 | UM | 27\% | \$0.00 |  |  | \$0.00 | \$0.00 | $\$ 0.00$ |  |
| 5 | VNXB76DPFE4 | VNX7600F DPE 14.7TB EV-EMC RACK | \$0.00 | UM | 27\% | $\$ 0.00$ $\$ 0.00$ | \$31,161.75 $\$ 31,161.75$ | $\$ 22,851.95$ $\$ 22,851.95$ | \$0.00 | \$0.00 | \$0.00 | \$31,161.75 |
| 5 | VNXB76DPFE4F | VNX7600F DPE 14.7TB EV-FLD INST | $\$ 0.00$ $\$ 0.00$ | UM | 27\% | $\$ 0.00$ $\$ 0.00$ | \$31,161.75 <br> $\$ 36,71775$ | \$22,851.95 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 31,161.75$ $\$ 36717.75$ |
| 5 | VNXB76DPFE6F | VNX7600F DPE 20.5TB EV-FLD INST | \$0.00 | UM | 27\% | \$0.00 | \$36,717.75 | \$26,926.35 | \$0.00 | \$0.00 | \$0.00 | ${ }_{\text {\$36,717.75 }}$ |
| 5 | VNXB76DPFE8 | VNX7600F DPE 41.0TB EV-EMC RACK | \$0.00 | um | 27\% | \$0.00 | \$62,316.00 | \$45,698.40 | \$0.00 | \$0.00 | \$0.00 | \$62,316.00 |
| 5 | VNXB76DPFE8F | VNX7600F DPE 41.0TB EV-FLD INST | \$0.00 | UM | 27\% | \$0.00 | \$62,316.00 | \$45,698.40 | \$0.00 | \$0.00 | \$0.00 | \$62,316.00 |
| 5 | VNXB76DPFH2 | VNX7600F DPE 8.8TB HV-EMC RACK | \$0.00 | um | 27\% | \$0.00 | \$26,832.45 | \$19,677.13 | \$0.00 | \$0.00 | \$0.00 | \$26,832.45 |
| 5 | VNXB76DPFH2F | VNX7600F DPE 8.8TB HV-FLD INST | \$0.00 | UM | ${ }_{27 \%}^{27 \%}$ | \$0.00 | \$26,832.45 |  | \$ $\$ 0.00$ | \$0.00 | \$0.00 |  |
| 5 | VNXB76DPFH4 | VNX7600F DPE 14.7TB HV-EMC RACK | \$0.00 | UM | 27\% | \$0.00 | \$411,320.65 | \$30,301.81 | \$0.00 | \$0.00 | \$0.00 | $\$ 41,320.65$ $\$ 41,320.65$ |
| 5 |  | VNX7600F DPE 14.7TB HV-FLD INST | \$0.00 | UM | 27\% | \$0.00 | \$41,320.65 | \$30,301.81 $\$ 36,528.80$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 | \$0.00 | \$41,320.65 |
| 5 5 | VNXB76DPFH6 | VNX7600F DPE 20.5TB HV-EMC RACK VNX7600F DPE 20.5TB HV-FLD INST | $\$ 0.00$ $\$ 0.00$ | UM | 27\% | $\$ 0.00$ $\$ 0.00$ | $\$ 49,812.00$ $\$ 49,812.00$ | \$36,528.80 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 49,812.00$ $\$ 49,812.00$ |
| 5 | VNXB76DPFH8 | VNX7600F DPE 41.0TB HV-EMC RACK | \$0.00 | um | 27\% | \$0.00 | \$83,406.00 | \$61,164.40 | \$0.00 | \$0.00 | \$0.00 | \$83,406.00 |
| 5 | VNXB76DPFH8F | VNX7600F DPE 41.0TB HV-FLD INST | \$0.00 | um | 27\% | \$0.00 | \$83,406.00 | \$61,164.40 | \$0.00 | \$0.00 | \$0.00 | \$83,406.00 |
| 5 | VNXB80DM | VNX8000 ADD ON DM + FC S SLC-EMC RACK | \$36,676.00 | UM | 27\% | \$26,773.48 | \$5,501.40 | \$4,034.36 | \$0.00 | \$1,467.04 | \$0.00 | \$5,501.40 |
| 5 | VNXB80DME | VNX8000 DME: 2 DM + FC SLIC-EMC RACK | \$0.00 | UM | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 | VNXB800 MEM | VNX8000 DME: 2 DM + FC SLIC-MINI RACK | \$0.00 | UM | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$170.00 |
| 5 | VNXB80DMEX | EMPTY VNX80 DM ENCLOSURE-EMC RACK | \$11,470.00 | UM | 27\% 27 | \$8,373.10 | $\$ 1,720.50$ $\$ 1720.50$ | \$1,261.70 | $\$ 0.00$ $\$ 0.00$ | $\$ 455.80$ $\$ 458.80$ | $\$ 0.00$ $\$ 0.00$ | $\$ 1,720.50$ $\$ 1720.50$ |
| 5 | VNXB80DMEXM | EMPTY VNX80 DM ENCLOSURE-MINI RACK | \$111,470.00 | UM | 27\% | \$8,373.10 | \$ $\$ 1,720.50$ | \$1,261.70 | \$0.00 | \$458.80 | \$\$0.00 | \$1,720.50 |
| 5 | VNXB80DMEXU | EMPTY VNX80 DM ENCLOSURE-UPG | \$15,485.00 | um | 27\% | \$11,304.05 | \$2,322.75 | \$1,703.35 | \$0.00 | \$619.40 | \$0.00 | \$2,322.75 |
| 5 | VNXB800DM | VNX8000 ADD ON DM+FC SLIC-MINI RACK | \$36,676.00 | UM | 27\% | \$26,773.48 | \$5,501.40 | \$4,034.36 | \$0.00 | \$1,467.04 | \$0.00 | \$5,501.40 |
| 5 | VNXB880DM | VNX8000 ADD ON DM + FC SLLC-UPG | \$49,512.00 | UM | 27\% | \$36,143.76 | \$7,426.80 | \$5,446.32 | \$0.00 | \$1,980.48 | \$0.00 | \$7,426.80 |
| 5 | VNXB800DSPE | VNX8000 SPE-EMC DENSE RACK | \$64,277.00 | UM | 27\% | \$46,922.21 | \$9,641.55 | \$7,070.47 | \$0.00 | \$2,571.08 | \$0.00 | \$9,641.55 |
| 5 | VNXB80SPE | VNX8000 SPE-EMC RACK | \$64,277.00 | UM | 27\% | \$46,922.21 | \$9,641.55 | \$7,070.47 | \$0.00 | \$2,571.08 | \$0.00 | \$9,641.55 |
| 5 | VNXB80SPEF | VNX8000 SPE-FIELD INST | \$64,277.00 | UM | 27\% | \$46,922.21 | \$9,641.55 | \$7,070.47 | \$0.00 | \$2,571.08 | \$0.00 | \$9,641.55 |
|  | Page 669 of 709 |  |  |  |  |  |  |  |  |  |  |  |



| BAND | SKU | DESCRIPTION |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | EMC LIST PRICE USD | category CODE | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 Net Price | LP MNT ANNUAL (PREMIUM) | LP MNT ANNUAL (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | renewal |
| 5 | VNXF-2S6FX-9x800U | VNX-F FLASH Pack SSD 2.5"-9x800GB UPG | \$0.00 | UM | 27\% | \$0.00 | \$7,523.14 | \$6,094.35 | \$0.00 | \$0.00 | ${ }_{\$ 0.00}$ | \$7,523.14 |
| 5 | VNX-F5000-DARE | VNX-F5000 Data at Rest Encryption=IC | \$3,725.00 | Uм | 27\% | \$2,719.25 | \$670.50 | \$596.00 | \$0.00 | \$0.00 | \$0.00 | \$670.50 $\$ 8.89422$ |
| 5 | VNX-F5000-DP | Data Protection Suite for VNX-F5000=IC | \$16,079.00 | UM | 27\% | \$117,737.67 | \$2,894.22 | \$2,572.64 | \$0.00 | \$0.00 | \$0.00 | \$2,894.22 |
| 5 | VNX-F5000-ESA | EMC Storage Analytics VNX-F5000 Suite=IC | \$10,850.00 | um | 27\% | \$7,920.50 | \$1,953.00 | \$1,736.00 | \$0.00 | \$0.00 | \$0.00 | \$1,953.00 |
| 5 | VNX-F5000-INSGUIDE | VNX-F5000 Installation Guide | \$0.00 | um | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX-F5000-OE | VNX-F5000 Operating Environment=IC | \$0.00 | UM | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX-F5000-UNISB | VNX-F5000 Unisphere Block Suite=IC | \$8,730.00 | um | 27\% | \$6,372.90 | \$1,571.40 | \$1,396.80 | \$0.00 | \$0.00 | \$0.00 | \$1,571.40 |
| 5 | VNXF50DP25 | VNX-F5000 DPE 25x2.5" DRIVE SLOTS-EMC | \$0.00 | um | 27\% | \$0.00 | \$4,235.25 | \$3,105.85 | \$0.00 | \$0.00 | \$0.00 | \$4,235.25 |
| 5 | VNXF50DP25F | VNX-F5000 DPE 25x2.5" DRIVE SLOTS-FLD | \$0.00 | UM | 27\% | \$0.00 | \$4,235.25 | \$3,105.85 | \$0.00 | \$0.00 | \$0.00 | \$4,235.25 |
| 5 | VNXF50VP25F | VNX-F5000 DPE 25x2.5" DRIVE SLOTS-FLD | \$0.00 | um | 27\% | \$0.00 | \$4,235.25 | \$3,105.85 | \$0.00 | \$0.00 | \$0.00 | \$4,235.25 |
| 5 | VNXF6GSDAE120 | VNX-F 120x2.5" 6 G SAS EXP DAE-EMC RACK | \$0.00 | um | 27\% | \$0.00 | \$2,700.00 | \$1,980.00 | \$0.00 | \$0.00 | \$0.00 | \$2,700.00 |
| 5 | VNXF6GSDAE120F | VNX-F 120x2.5" 6 G SAS EXP DAE-FIELD IN | \$0.00 | um | 27\% | \$0.00 | \$2,700.00 | \$1,980.00 | \$0.00 | \$0.00 | \$0.00 | \$2,700.00 |
| 5 | VNXF6GSDAE25 | VNX-F $25 \times 2.506 \mathrm{GSAS}$ EXP DAE-EMC RK | \$0.00 | um | 27\% | \$0.00 | \$557.40 | \$408.76 | \$0.00 | \$0.00 | \$0.00 | \$577.40 |
| 5 | VNXF6GSDAE25F | VNX-F $25 \times 2.50$ 6G SAS EXP DAE-FIELD IN | \$0.00 | UM | 27\% | \$0.00 | \$557.40 | \$408.76 | \$0.00 | \$0.00 | \$0.00 | \$557.40 |
| 5 | VNX-F7000-CWOE | VNX-F7000 OE=1C | \$0.00 | UM | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX-F7000-DARE | VNX-F7000 Data at Rest Encryption=IC | \$11,365.00 | um | 27\% | \$8,296.45 | \$2,045.70 | \$1,818.40 | \$0.00 | \$0.00 | \$0.00 | \$2,045.70 |
| 5 | VNX-F7000-DP | Data Protection Suite for VNX-F7000=IC | \$70,404.00 | UM | 27\% | \$51,394.92 | \$12,672.72 | \$11,264.64 | \$0.00 | \$0.00 | \$0.00 | \$12,672.72 |
| 5 | VNX-F7000-ESA | EMC Storage Analytics VNX-F7000 Suite=IC | \$33,120.00 | UM | 27\% | \$24,177.60 | \$5,961.60 | \$5,299.20 | \$0.00 | \$0.00 | \$0.00 | \$5,961.60 |
| 5 | VNX-F7000-INSGUIDE | VNX-F7000 Installation Guide | \$0.00 | um | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX-F7000-OE | VNX-F7000 Operating Environment=IC | \$0.00 | UM | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX-F7000-UNISB | VNX-F7000 Unisphere Block Suite=IC | \$43,380.00 | um | 27\% | \$31,667.40 | \$7,808.40 | \$6,940.80 | \$0.00 | \$0.00 | \$0.00 | \$7,808.40 |
| 5 | VNXF70DP25 | VNX-F7000 DPE 25×2.5" DRIVE SLOTS-EMC | \$0.00 | um | 27\% | \$0.00 | \$6,608.55 | \$4,846.27 | \$0.00 | \$0.00 | \$0.00 | \$6,608.55 |
| 5 | VNXF70DP25F | VNX-F7000 DPE 25x2.5" DRIVE SLOTS-FLD | \$0.00 | UM | 27\% | \$0.00 | \$6,608.55 | \$4,846.27 | \$0.00 | \$0.00 | \$0.00 | \$6,608.55 |
| 5 | VNXF8LNBE | VNXF BACK END EXP 8 BUSES | \$13,008.00 | UM | 27\% | \$9,495.84 | \$1,951.20 | \$1,430.88 | \$0.00 | \$520.32 | \$0.00 | \$1,951.20 |
| 5 | VNXFBEAU | VNXF BACK END EXP 4 BUSES | \$9,780.00 | UM | 27\% | \$7,139.40 | \$1,467.00 | \$1,075.80 | \$0.00 | \$391.20 | \$0.00 | \$1,467.00 |
| 5 | VNX-F-VSPBM16GFQA | VNX-F 2 PORT 16G FC IO MODULE PAIR | \$9,900.00 | um | 27\% | \$7,227.00 | \$1,485.00 | \$1,089.00 | \$0.00 | \$396.00 | \$0.00 | \$1,485.00 |
| 5 | VNX-F-VSPBM16GFQU | VNX-F 4 PORT 16G FC IO MODULE PAIR-UPG | \$13,860.00 | um | 27\% | \$10,117.80 | \$2,079.00 | \$1,524.60 | \$0.00 | \$554.40 | \$0.00 | \$2,079.00 |
| 5 | VNXOE31 | Elias VNX Block R31 and VNX File OE 7.0 | \$0.00 | um | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNXOE-5200 | VNX5200 Operating Environment | \$0.00 | um | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNXOE-5400 | VNX5400 Operating Environment | \$0.00 | um | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNXOE-5600 | VNX5600 Operating Environment | \$0.00 | um | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNXOE-5800 | VNX5800 Operating Environment | \$0.00 | UM | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNXOE-7600 | VNX7600 Operating Environment | \$0.00 | UM | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNXOE-8000 | VNX8000 Operating Environment | \$0.00 | UM | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNXOE-CA | VNXCA OPERATING ENVIRONMENT=IC | \$0.00 | um | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNXOE-F5000 | VNX OE License VNX-F5000=IC | \$0.00 | UM | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNXOE-F7000 | VNX OE License VNX-F7000=IC | \$0.00 | UM | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | vSAS4LNCBL | VNX8000 BASE BE SAS 4 LANE CABLE SET | \$4,950.00 | UM | 27\% | \$3,613.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VSAS8LNCBL | VNX8000 BASE BE SAS 8 LANE CABLE SET | \$4,650.00 | UM | 27\% | \$3,394.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | vSPBEXPSASBEA | VNXB SAS BE EXP 4 BUSES | \$13,008.00 | um | 27\% | \$9,495.84 | \$1,951.20 | \$1,430.88 | \$0.00 | \$520.32 | \$0.00 | \$1,951.20 |
| 5 | VSPBEXPSASBEAF | VNXB Non Dense 4x4 Lane EXP FIELD INST | \$13,008.00 | UM | 27\% | \$9,495.84 | \$1,951.20 | \$1,430.88 | \$0.00 | \$520.32 | \$0.00 | \$1,951.20 |
| 5 | VSPBEXPSASEU | VNXB SAS BE EXP 4 BUSES-UPG | \$18,275.00 | UM | 27\% | \$13,340.75 | \$2,741.25 | \$2,010.25 | \$0.00 | \$731.00 | \$0.00 | \$2,741.25 |
| 5 | VSPBEXPSASDBE | VNXB SAS BE EXP 4 BUSES-EMC DENSE RACK | \$13,008.00 | UM | 27\% | \$9,495.84 | \$1,951.20 | \$1,430.88 | \$0.00 | \$520.32 | \$0.00 | \$1,951.20 |
| 5 5 | VSPBEXPSASDBE5 VSPBEXPSASDBE5F | VNXB Dense 4x4 Lane EXP EMC Rack 5M | $\$ 15,600.00$ $\$ 15,60.00$ | UM | 27\% 27 | \$11,388.00 | $\$ 2,340.00$ $\$ 2,340.00$ | $\$ 1,716.00$ $\$ 1,716.00$ | $\$ 0.00$ $\$ 0.00$ | \$624.00 $\$ 624.00$ | $\$ 0.00$ $\$ 0.00$ | \$2,340.00 $\$ 2,340.00$ |
| 5 | vSPBEXPSASDBU | VNXB SAS BE EXP 4 LN BUSES-DENSE RK-UPG | \$18,275.00 | uм | 27\% | \$13,340.75 | \$2,741.25 | \$2,010.25 | \$0.00 | \$731.00 | \$0.00 | \$2,741.25 |
| 5 | VSPBEXPSASDHB | VNXB SAS BE EXP 8X BUSES-DENSE RACK | \$13,008.00 | UM | 27\% | \$9,495.84 | \$1,951.20 | \$1,430.88 | \$0.00 | \$520.32 | \$0.00 | \$1,951.20 |
| 5 | vSPBEXPSASDHU | VNXB SAS BE EXP 8 LN BUSES-DENSE RK-UPG | \$18,275.00 | UM | 27\% | \$13,340.75 | \$2,741.25 | \$2,010.25 | \$0.00 | \$731.00 | \$0.00 | \$2,741.25 |
| 5 | VSPBF1GI4CUA | 4 PORT 1GBASE-T ISCSIIO MODULE PAIR | \$0.00 | UM | 27\% | \$0.00 | \$333.45 | \$244.53 | \$0.00 | \$0.00 | \$0.00 | \$333.45 |
| 5 | vSPBF1GI4CUAU | 4 Port 19Base-t ISCSIIO Mod Pr UPG | \$2,956.00 | um | 27\% | \$2,157.88 | \$443.40 | \$325.16 | \$0.00 | \$118.24 | \$0.00 | \$443.40 |
| 5 | vSPBF8GFFEA | 4 PORT 8 G FC IO MODULE PAIR | \$0.00 | um | 27\% | \$0.00 | \$416.85 | \$305.69 | \$0.00 | \$0.00 | \$0.00 | \$416.85 |
| 5 | VSPBE8GFFEAU | 4 port 8G FC IO Module Pair UPG | \$3,696.00 | UM | 27\% | \$2,698.08 | \$554.40 | \$406.56 | \$0.00 | \$147.84 | \$0.00 | \$554.40 |
| 5 | VSPBEXGFCOOPA | 2 PORT FCOE IO MODULE PAIR-SFP | \$0.00 | UM | 27\% | \$0.00 | \$400.20 | \$293.48 | \$0.00 | \$0.00 | \$0.00 | \$400.20 |
| 5 5 | VSPBFXGFCOOPAU VSPBFXGFCOTWA | 2 2 Port FCOE IO Module Pair-SFP UPG | $\$ 3,548.00$ $\$ 0.00$ | UM | 27\% | $\$ 2,590.04$ $\$ 0.00$ | \$532.20 | \$390.28 | \$0.00 | \$141.92 | \$0.00 | \$532.20 |
| 5 | VSPBFXGFCOTWA | 2 PORT FCOE IO MODULE PAIR- ACTIVE TWAX 2 PORT OP 10GBE ISCSI IO MODULE PAIR-SFP | $\$ 0.00$ $\$ 0.00$ | UM | 27\% 27 | $\$ 0.00$ $\$ 0.00$ | ( $\begin{array}{r}\$ 280.20 \\ \$ 1,000.35\end{array}$ | \$205.48 $\$ 73.59$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$ $\begin{array}{r}\$ 1,000.20\end{array}$ |
| 5 | vSPBFXGI2AU | 2 Port OP 10GbE ISCSII IO Mod Pr-SFP UPG | \$8,870.00 | um | 27\% | \$6,475.10 | \$1,330.50 | \$975.70 | \$0.00 | \$354.80 | \$0.00 | \$1,330.50 |
| 5 | VsPBFXGI2CUA | 2 PORT 10GBASE-T ISCSI IO MODULE PAIR | \$0.00 | UM | 27\% | \$0.00 | \$500.10 | \$366.74 | \$0.00 | \$0.00 | \$0.00 | \$500.10 |
| 5 | VSPBFXGI2CUAU | 2 Port 10GBase-T ISCSI IO Mod Pr UPG | \$4,434.00 | UM | 27\% | \$3,236.82 | \$665.10 | \$487.74 | \$0.00 | \$177.36 | \$0.00 | \$665.10 |
| 5 | VSPBFXGI2TWA | 2 PORT OP 10GBE ISCSI IO MODULE PAIR-TWA | \$0.00 | um | 27\% | \$0.00 | \$666.90 | \$489.06 | \$0.00 | \$0.00 | \$0.00 | \$666.90 |
| 5 | VSPBM16GFQA | VNXB 4 PORT 16G FC IO MODULE PAIR | \$9,900.00 | UM | 27\% | \$7,227.00 | \$1,485.00 | \$1,089.00 | \$0.00 | \$396.00 | \$0.00 | \$1,485.00 |
| 5 | VSPBM16GFQU | VNXB 4 PORT 16G FC IO MODULE PAIR-UPG | \$13,860.00 | UM | 27\% | \$10,117.80 | \$2,079.00 | \$1,524.60 | \$0.00 | \$554.40 | \$0.00 | \$2,079.00 |
| 5 | VSPBM1GI4CUA | VNXB 4 PT 1 1 GBASE-T ISCSIIO MOD PR | \$2,956.00 | UM | 27\% | \$2,157.88 | \$443.40 | \$325.16 | \$0.00 | \$118.24 | \$0.00 | \$443.40 |
| 5 | VSPBMMGILCUU | VNXB 4 PT 1 1 GBASE-T ISCSII IO MOD PR-UPG | \$4,139.00 | UM | 27\% | \$3,021.47 | \$620.85 | \$455.29 | \$0.00 | \$165.56 | \$0.00 | \$620.85 |
| 5 | VSPBM8GFFEA | VNXB 4 PORT 8G FC IO MODULE PAIR | $\$ 3,696.00$ $\$ 5174.00$ | UM | 27\% | \$2,698.08 | \$554.40 | \$406.56 | \$0.00 | \$147.84 | \$0.00 | \$554.40 |
| 5 | VSPBM8GFFEU | VNXB 4 PORT 8 GGFC CO MODULE PAIR-UPG | \$5,174.00 | UM | 27\% 27 | ${ }_{\text {\$2, }}^{\$ 3} \mathbf{5 3 0 . 0 4}$ | \$776.10 | $\$ 569.14$ $\$ 390.28$ | $\$ 0.00$ $\$ 0.00$ | \$206.96 | $\$ 0.00$ $\$ 0.00$ | \$776.10 |
| 5 | VSPBMXGFCOOPU | VNXB 2 PT FCOE 10 MOD PAIR-SFP-UPG | \$4,967.00 | um | 27\% | \$3,625.91 | \$745.05 | \$546.37 | \$0.00 | \$198.68 | \$0.00 | \$745.05 |
| 5 | VSPBMXGFCOTWA | VNBX 2 PT FCOE 10 MOD PAIR-TWAX | \$2,484.00 | UM | 27\% | \$1,813.32 | \$372.60 | \$273.24 | \$0.00 | \$99.36 | \$0.00 | \$372.60 |
| 5 | VSPBMXGFCOTWU | VNBX 2 PT FCOE IO MOD PAIR-TWAX-UPG | \$3,477.00 | UM | 27\% | \$2,538.21 | \$521.55 | \$382.47 | \$0.00 | \$139.08 | \$0.00 | \$521.55 |
| 5 | VSPBMXGI2A | VNXB 2 PT OP 10 G ISCSI IO MOD PR-SFP | \$8,870.00 | UM | 27\% | \$6,475.10 | \$1,330.50 | \$975.70 | \$0.00 | \$354.80 | \$0.00 | \$1,330.50 |
| 5 | vSPBMXGI2CUA | VNXB 2 PT 10GBASE-T ISCSIIO MOD PR | \$4,434.00 | UM | 27\% | \$3,236.82 | \$665.10 | \$487.74 | \$0.00 | \$177.36 | \$0.00 | \$665.10 |
| 5 | vSPBMXGI2CUU | VNXB 2 PT 10GBASE-T ISCSIIO MOD PR-UPG | \$6,226.00 | UM | 27\% | \$4,544.98 | \$933.90 | \$684.86 | \$0.00 | \$249.04 | \$0.00 | \$933.90 |
| 5 | VSPBMXGI2TWA | VNXB 2 PT OP 10G ISCSI IO MOD PR-TWAX | \$5,913.00 | UM | 27\% | \$4,316.49 | \$886.95 | \$650.43 | \$0.00 | \$236.52 | \$0.00 | \$886.95 |
| 5 | vSPBMXG12TWU | VNXB 2 PT OP 10G ISCSI IO MOD PR-TWX-UPG | \$8,279.00 | UM | 27\% | \$6,043.67 | \$1,241.85 | \$910.69 | \$0.00 | \$331.16 | \$0.00 | \$1,241.85 |
| 5 | VSPBMXGI2U | VNXB 2 PT OP 10 I ISCSII IO MOD PR-SFP-UPG | \$12,418.00 | UM | 27\% | \$9,065.14 | \$1,862.70 | \$1,365.98 | \$0.00 | \$496.72 | \$0.00 | $\$ 1,862.70$ $\$ 0.00$ |
| 5 5 | VSPEXBCONSOLE | VSPEX Console for 40U VNX Rack VNX 1.2TB 10K VAULT $25 \times 2.5$ DPE/DAE | $\$ 350.00$ $\$ 5,745.00$ | UM | 27\% 27 | $\$ 255.50$ $\$ 4,193.85$ | $\$ 0.00$ $\$ 861.75$ | $\$ 0.00$ $\$ 631.95$ | $\$ 0.00$ $\$ 0.00$ | \$ $\begin{array}{r}\$ 0.00 \\ \$ 22980\end{array}$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 861.75$ |
| 5 | V-V4-230015 | VNX 300GB 15K VAULT 25X2.5 DPE/DAE | \$4,970.00 | um | 27\% | \$3,628.10 | \$745.50 | \$546.70 | \$0.00 | \$198.80 | \$0.00 | \$745.50 |
| 5 | V-v4-2400FX | VNX 400GB SSD VAULT 25X2.5 DPE/DAE | \$13,560.00 | uм | 27\% | \$9,898.80 | \$2,034.00 | \$1,491.60 | \$0.00 | \$542.40 | \$0.00 | \$2,034.00 |
|  |  |  |  | Page 67 | of 709 |  |  |  |  |  |  |  |



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| BAND | SKU | DESCRIPTION |  |  | NVP LEVEL 1 |  | nvp maintenance and warranty upgrade net price |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | EMC LIST PRICE USD | $\begin{aligned} & \text { CATEGORY } \\ & \text { CODE } \end{aligned}$ | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | LP MNT ANNUAL (PREMIUM) | LP MNT ANNUAL (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | Renewal |
| 5 | 456-111-375 | RP/EX REM FRAME UNITY600 VPLEX VS6=IC | \$47,490.00 | UM-1 | 14\% | \$40,841.40 | \$8,548.20 | \$7,598.40 | \$0.00 | \$0.00 | \$0.00 | \$8,548.20 |
| 5 | 458-001-288 | Unity 300 Base Software + D@RE=IC | \$0.00 | UM-1 | 14\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-289 | Unity 400 Base Software + D@RE=IC | \$0.00 | UM-1 | 14\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-290 | Unity 500 Base Software + D@RE=IC | \$0.00 | UM-1 | 14\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-291 | Unity 600 Base Software + D@RE=IC | \$0.00 | UM-1 | 14\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-292 | Unity 300 Base Software =IC | \$0.00 | UM-1 | 14\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-293 | Unity 400 Base Software =IC | \$0.00 | UM-1 | 14\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
|  | 458-001-294 | Unity 500 Base Software =IC | \$0.00 | UM-1 | 14\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-295 | Unity 600 Base Software =IC | \$0.00 | UM-1 | 14\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-362 | RP ADV LOC FOR UNITY $300=1 \mathrm{C}$ | \$3,560.00 | UM-1 | 14\% | \$3,061.60 | \$640.80 | \$569.60 | \$0.00 | \$0.00 | \$0.00 | \$640.80 |
| 5 | 458-001-363 | RP ADV LOC FOR UNITY $400=1 C$ | \$7,820.00 | UM-1 | 14\% | \$6,725.20 | \$1,407.60 | \$1,251.20 | \$0.00 | \$0.00 | \$0.00 | \$1,407.60 |
| 5 | 458-001-364 | RP ADV LOC FOR UNITY 500 =1C | \$13,320.00 | UM-1 | 14\% | \$11,455.20 | \$2,397.60 | \$2,131.20 | \$0.00 | \$0.00 | \$0.00 | \$2,397.60 |
| 5 | 458-001-365 | RP ADV LOC FOR UNITY 600 =1C | \$19,000.00 | UM-1 | 14\% | \$16,340.00 | \$3,420.00 | \$3,040.00 | \$0.00 | \$0.00 | \$0.00 | \$3,420.00 |
| 5 | 458-001-366 | RP VRTL APPLIANCE FOR UNITY 300/300F $=1 \mathrm{~B}$ | \$860.00 | UM-1 | 14\% | \$739.60 | \$154.80 | \$137.60 | \$0.00 | \$0.00 | \$0.00 | \$154.80 |
| 5 | 458-001-370 | RP BASIC TO ADV LOC UG FOR UNITY 300 =1C | \$9,550.00 | UM-1 | 14\% | \$8,213.00 | \$1,719.00 | \$1,528.00 | \$0.00 | \$0.00 | \$0.00 | \$1,719.00 |
| 5 | 458-001-371 | RP BASIC TO ADV LOC UG FOR UNITY 400 =1C | \$20,960.00 | UM-1 | 14\% | \$18,025.60 | \$3,772.80 | \$3,353.60 | \$0.00 | \$0.00 | \$0.00 | \$3,772.80 |
| 5 | 458-001-372 | RP BASIC TO ADV LOC UG FOR UNITY $500=1 C$ | \$32,290.00 | UM-1 | 14\% | \$27,769.40 | \$5,812.20 | \$5,166.40 | \$0.00 | \$0.00 | \$0.00 | \$5,812.20 |
| 5 | 458-001-373 | RP BASIC TO ADV LOC UG FOR UNITY $600=1 C$ | \$49,860.00 | UM-1 | 14\% | \$42,879.60 | \$8,974.80 | \$7,977.60 | \$0.00 | \$0.00 | \$0.00 | \$8,974.80 |
| 5 | 458-001-374 | RP BASIC FOR UNITY 300/300F $=1 C$ | \$0.00 | UM-1 | 14\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-375 | RP BASIC FOR UNITY 400/400F $=1 C$ | \$0.00 | UM-1 | 14\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-376 | RP BASIC FOR UNITY 5000500F $=1 C$ | \$0.00 | UM-1 | 14\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-377 | RP BASIC FOR UNITY 600/600F =IC | \$0.00 | UM-1 | 14\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-425 | APPSYNC BASIC FOR UNITY $300=1 C$ | \$0.00 | UM-1 | 14\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-426 | APPSYNC BASIC FOR UNITY $400=1 \mathrm{C}$ | \$0.00 | UM-1 | 14\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-427 | APPSYNC BASIC FOR UNITY $500=1 C$ | \$0.00 | UM-1 | 14\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-428 | APPSYNC BASIC FOR UNITY $600=1 \mathrm{C}$ | \$0.00 | UM-1 | 14\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-449 | RP ADV REM FOR UNITY 300 =IC | \$9,170.00 | UM-1 | 14\% | \$7,886.20 | \$1,650.60 | \$1,467.20 | \$0.00 | \$0.00 | \$0.00 | \$1,650.60 |
| 5 | 458-001-450 | RP ADV REM FOR UNITY $400=1 \mathrm{C}$ | \$20,140.00 | UM-1 | 14\% | \$17,320.40 | \$3,625.20 | \$3,222.40 | \$0.00 | \$0.00 | \$0.00 | \$3,625.20 |
| 5 | 458-001-451 | RP ADV REM FOR UNITY $500=1 C$ | \$29,730.00 | UM-1 | 14\% | \$25,567.80 | \$5,351.40 | \$4,756.80 | \$0.00 | \$0.00 | \$0.00 | \$5,351.40 |
| 5 | 458-001-452 | RP ADV REM FOR UNITY 600 =IC | \$47,490.00 | UM-1 | 14\% | \$40,841.40 | \$8,548.20 | \$7,598.40 | \$0.00 | \$0.00 | \$0.00 | \$8,548.20 |
| 5 | 458-001-453 | RP VRTL APPLIANCE FOR UNITY 400/400F =IB | \$8,570.00 | UM-1 | 14\% | \$7,370.20 | \$1,542.60 | \$1,371.20 | \$0.00 | \$0.00 | \$0.00 | \$1,542.60 |
| 5 | 458-001-454 | RP VRTL APPLIANCE FOR UNITY 500/500F $=18$ | \$8,570.00 | UM-1 | 14\% | \$7,370.20 | \$1,542.60 | \$1,371.20 | \$0.00 | \$0.00 | \$0.00 | \$1,542.60 |
| 5 | 458-001-455 | RP VRTL APPLIANCE FOR UNITY 600/600F $=1 \mathrm{~B}$ | \$8,570.00 | UM-1 | 14\% | \$7,370.20 | \$1,542.60 | \$1,371.20 | \$0.00 | \$0.00 | \$0.00 | \$1,542.60 |
| 5 | 458-001-456 | RP BASIC TO ADV REM UG FOR UNITY $300=1 C$ | \$9,550.00 | UM-1 | 14\% | \$8,213.00 | \$1,719.00 | \$1,528.00 | \$0.00 | \$0.00 | \$0.00 | \$1,719.00 |
| 5 | 458-001-457 | RP BASIC TO ADV REM UG FOR UNITY $400=1 C$ | \$20,960.00 | UM-1 | 14\% | \$18,025.60 | \$3,772.80 | \$3,353.60 | \$0.00 | \$0.00 | \$0.00 | \$3,772.80 |
| 5 | 458-001-458 | RP BASIC TO ADV REM UG FOR UNITY $500=1 C$ | \$32,290.00 | UM-1 | 14\% | \$27,769.40 | \$5,812.20 | \$5,166.40 | \$0.00 | \$0.00 | \$0.00 | \$5,812.20 |
| 5 | 458-001-459 | RP BASIC TO ADV REM UG FOR UNITY $600=1 C$ | \$49,860.00 | UM-1 | 14\% | \$42,879.60 | \$8,974.80 | \$7,977.60 | \$0.00 | \$0.00 | \$0.00 | \$8,974.80 |
| 5 | 458-001-464 | Storage M\&R for Unity | \$0.00 | UM-1 | 14\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-472 | ViPR SRM UPG From M\&R for Unity | \$0.00 | UM-1 | 14\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-482 | RPIEX VPLEX FB UNITY LOCAL PRODUCT | \$0.00 | UM-1 | 14\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-483 | RPIEX VPLEX FB UNITY REMOTE PRODUCT | \$0.00 | UM-1 | 14\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-489 | UnityVSA CE 4TB=IC | \$0.00 | UM-1 | 14\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-490 | Unity VSA VVols Edition=1C | \$0.00 | UM-1 | 14\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-529 | UnityVSA VVOLS STORAGE CAPACITY=CB | \$0.00 | UM-1 | 14\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-588 | APPSYNC ADVANCED FOR UNITY $300=1 C$ | \$10,930.00 | UM-1 | 14\% | \$9,399.80 | \$1,967.40 | \$1,748.80 | \$0.00 | \$0.00 | \$0.00 | \$1,967.40 |
| 5 | 458-001-590 | APPSYNC ADVANCED FOR UNITY $400=1 C$ | \$24,000.00 | UM-1 | 14\% | \$20,640.00 | \$4,320.00 | \$3,840.00 | \$0.00 | \$0.00 | \$0.00 | \$4,320.00 |
| 5 | 458-001-592 | APPSYNC ADVANCED FOR UNITY $500=1 C$ | \$37,980.00 | UM-1 | 14\% | \$32,662.80 | \$6,836.40 | \$6,076.80 | \$0.00 | \$0.00 | \$0.00 | \$6,836.40 |
| 5 | 458-001-594 | APPSYNC ADVANCED FOR UNITY $600=1 C$ | \$46,240.00 | UM-1 | 14\% | \$39,766.40 | \$8,323.20 | \$7,398.40 | \$0.00 | \$0.00 | \$0.00 | \$8,323.20 |
| 5 | 458-001-712 | RP/EX VPLEX VS6 FB UNITY LOCAL PRODUCT | \$0.00 | UM-1 | 14\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-713 | RPIEX VPLEX VS6 FB UNITY REMOTE PRODUCT | \$0.00 | UM-1 | 14\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-839 | Unity 300 BASE Software+ D@RE=IC | \$0.00 | UM-1 | 14\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-841 | Unity 400 BASE Software+ D@RE=IC | \$0.00 | UM-1 | 14\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-843 | Unity 500 BASE Software+D@RE=IC | \$0.00 | UM-1 | 14\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-845 | Unity 600 BASE Software+D@RE=IC | \$0.00 | UM-1 | 14\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-847 | Unity 300 BASE Software=IC | \$0.00 | UM-1 | 14\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-849 | Unity 400 BASE Software=IC | \$0.00 | UM-1 | 14\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-851 | Unity 500 Base Software=IC | \$0.00 | UM-1 | 14\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 458-001-853 | Unity 600 BASE Software=IC | \$0.00 | UM-1 | 14\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | D3122AD | Unity $2 \mathrm{U} 25 \times 2.5$ Drive DAE EMC Rck | \$2,440.00 | UM-1 | 14\% | \$2,098.40 | \$288.40 | \$219.60 | \$0.00 | \$0.00 | \$0.00 | \$268.40 |
| 5 | D3122ADF | Unity $2 \mathrm{U} 25 \times 2.5$ DRV DAE EMC FLD Rck UPG | \$2,440.00 | UM-1 | 14\% | \$2,098.40 | \$268.40 | \$219.60 | \$0.00 | \$0.00 | \$0.00 | \$268.40 |
| 5 | D3122DF15 | $3 \mathrm{Cl} 15 \times 3.512 \mathrm{E}$ EXP DAE - DC Customer Rck | \$2,385.00 | UM-1 | 14\% | \$2,051.10 | \$262.35 | \$214.65 | \$0.00 | \$0.00 | \$0.00 | \$262.35 |
| 5 | D31220F25 | Unity 2 U $25 \times 2.5$ Drive DAE FLD Rck DC | \$2,685.00 | UM-1 | 14\% | \$2,309.10 | \$295.35 | \$241.65 | \$0.00 | \$0.00 | \$0.00 | \$295.35 $\$ 26235$ |
| 5 5 | D3122DPF15 D3122DPF25 | $3 U 15 \times 3.512 \mathrm{EXP}$ EC PRM- Customer Rck Unity $2 \mathrm{U} 25 \times 2.5$ Drive DAE FLD Rck Prm DC | $\$ 2,385.00$ $\$ 2.685 .00$ | UM-1 UM-1 | $14 \%$ $14 \%$ | \$2,051.10 $\$ 2.309 .10$ | \$262.35 | \$214.65 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$262.35 |
| 5 | ${ }_{\text {D3122F }}$ | Unity $2 \mathrm{U} 25 \times 2 \times 2.5$ Drive DAE FLD Rck | \$2,2440.00 | UM-1 | 14\% | \$2,098.40 | \$268.40 | \$219.60 | \$ $\$ 0.00$ | \$ $\$ 0.00$ | \$ $\$ 0.00$ | \$268.40 |
| 5 | D3122PAD | Unity $2 \mathrm{U} 25 \times 2.5$ Drive DAE PRM EMC RCK | \$2,440.00 | UM-1 | 14\% | \$2,098.40 | \$268.40 | \$219.60 | \$0.00 | \$0.00 | \$0.00 | \$268.40 |
| 5 | D3122PF | $2 \mathrm{U} 25 \times 2.512 \mathrm{E}$ EXPDAE PRM- FLD Ins | \$2,440.00 | UM-1 | 14\% | \$2,098.40 | \$268.40 | \$219.60 | \$0.00 | \$0.00 | \$0.00 | \$268.40 |
| 5 | D3123AD | Unity $3 \mathrm{U} 15 \times 3.5$ Drive DAE EMC Rck | \$2,170.00 | UM-1 | 14\% | \$1,866.20 | \$238.70 | \$195.30 | \$0.00 | \$0.00 | \$0.00 | \$238.70 |
| 5 | D3123ADF | Unity $3015 \times 3.5$ DRV DAE EMC FLD Rck UPG | \$2,170.00 | UM-1 | 14\% | \$1,866.20 | \$238.70 | \$195.30 | \$0.00 | \$0.00 | \$0.00 | \$238.70 |
| 5 | D3123DF15 | $3 \mathrm{l} 15 \times 3.512 \mathrm{SEXP}$ DAE - DC Customer Rck | \$2,385.00 | UM-1 | 14\% | \$2,051.10 | \$262.35 | \$214.65 | \$0.00 | \$0.00 | \$0.00 | \$262.35 |
| 5 | D3123DPF15 | 3U $15 \times 3.512 \mathrm{EXP}$ EXP DC PRM-Customer Rck Unity $3015 \times 3.5$ Drive DAE FLD Rck | \$2,385.00 | UM-1 | 14\% | \$2,051.10 | $\$ 262.35$ $\$ 238.70$ | \$214.65 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 | \$262.35 |
| 5 | ${ }_{\text {D }}^{\text {D3123F }}$ (23PAD | Unity $3015 \times 3.5$ Drive DAE FLD Rck Unity $3015 \times 3.5$ Drive DAE PRM EMC Rck | \$2,170.00 $\$ 2,170.00$ | UM-1 | $14 \%$ $14 \%$ | $\$ 1,866.20$ $\$ 1,866.20$ | \$238.70 | \$195.30 $\$ 195.30$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$2388.70 |
| 5 | D3123PF | $3 U 15 \times 3.512 \mathrm{~S}$ EXPDAE PRM-FLD Ins | \$2,170.00 | UM-1 | 14\% | \$1,866.20 | \$238.70 | \$195.30 | \$0.00 | \$0.00 | \$0.00 | \$238.70 |
| 5 | D31D12CKITO | 12 Drive DPE FLD INSTALL KIT | \$0.00 | UM-1 | 14\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | D31D24AD12 | Unity 300 2U DPE 12×3.5 Drive EMC Rck | \$9,865.00 | UM-1 | 14\% | \$8,483.90 | \$1,085.15 | \$887.85 | \$0.00 | \$0.00 | \$0.00 | \$1,085.15 |
| 5 | D31D24AD25 | Unity $3002 \mathrm{OUPE} 25 \times 2.5$ Drive EMC Rck | \$9,865.00 | UM-1 | 14\% | \$8,483.90 | \$1,085.15 | \$887.85 | \$0.00 | \$0.00 | \$0.00 | \$1,085.15 |
| 5 | D31224AF12 | Unity 3002 U DPE $12 \times 3.5$ Drive FLD Rck | \$9,865.00 | UM-1 | 14\% | \$8,483.90 | \$1,085.15 | \$887.85 | \$0.00 | \$0.00 | \$0.00 | \$1,085.15 |
| 5 | D31D24AF25 | Unity 300 2U DPE $25 \times 2.5$ Drive FLD Rck | \$9,865.00 | UM-1 | 14\% | \$8,483.90 | \$1,085.15 | \$887.85 | \$0.00 | \$0.00 | \$0.00 | \$1,085.15 |
| 5 | D31D24DF12 | Unity 3002 LU DPE $12 \times 3.5$ Drive FLD Rck DC | \$10,850.00 | UM-1 | 14\% | \$9,331.00 | \$1,193.50 | \$976.50 | \$0.00 | \$0.00 | \$0.00 | \$1,193.50 |









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| BAND |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SKU | DESCRIPTION | EMC LIST PRICE USD | CATEGORY CODE | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | LP MNT ANNUAL (PREMIUM) | LP MNT ANNUAL (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | RENEWAL |
| 5 | VNX-2U-BLANK | 2 C FILLER PANEL FOR VNX RACK | \$42.00 | UM-H | 27\% | \$30.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX-3U-BLANK | 3 C FILLER PANEL FOR VNX RACK | \$49.00 | UM-H | 27\% | \$35.77 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX5135-57B | CONVERT VNX51/53/5500 DPE TO VNX5700 SPE | \$54,856.00 | UM-H | 27\% | \$40,044.88 | \$6,857.00 | \$6,034.16 | \$0.00 | \$2,194.24 | \$0.00 | \$6,857.00 |
| 5 | VNX5135-75B | CONVERT VNX51/53/15 DPE TO VNX7500 SPE | \$79,396.00 | UM-H | 27\% | \$57,959.08 | \$9,924.50 | \$8,733.56 | \$0.00 | \$3,175.84 | \$0.00 | \$9,924.50 |
| 5 | VNX5153-57B | CONVERT VNX510085300 DPE TO VNX5500 DPE | \$16,097.00 | UM-H | 27\% | \$11,750.81 | \$2,012.13 | \$1,770.67 | \$0.00 | \$647.88 | \$0.00 | \$2,012.13 |
| 5 | VNX535-57F | CONVERT VNX530085500 DME TO VNX5700 DME | \$4,340.00 | UM-H | 27\% | \$3,168.20 | \$542.50 | \$477.40 | \$0.00 | \$173.60 | \$0.00 | \$542.50 |
| 5 | VNX53-55F | CONVERT VNX5300 DME TO VNX5500 DME | \$5,819.00 | UM-H | 27\% | \$4,247.87 | \$727.38 | \$640.09 | \$0.00 | \$232.76 | \$0.00 | \$727.38 |
| 5 | VNX5357-75 | CONVERT VNX53 5557 DME TO VNX7500 DME | \$4,340.00 | UM-H | 27\% | \$3,168.20 | \$542.50 | \$477.40 | \$0.00 | \$173.60 | \$0.00 | \$542.50 |
| 5 | VNX5500CSD2A | 2ND OPTIONALINVRTR FOR VNX 5500 FACTORY | \$2,504.00 | UM-H | 27\% | \$1,827.92 | \$313.00 | \$275.44 | \$0.00 | \$100.16 | \$0.00 | \$313.00 |
| 5 | VNX5500CSD2AU | 2ND OPTIONALINVRTR FOR VNX 5500 FIELD | \$3,380.00 | UM-H | 27\% | \$2,467.40 | \$422.50 | \$371.80 | \$0.00 | \$135.20 | \$0.00 | \$422.50 |
| 5 | VNX55000 | VNX5500 ADD ON DATA MOVER+FC SLIC-ER | \$0.00 | UM-H | 27\% | \$0.00 | \$559.75 | \$492.58 | \$0.00 | \$179.12 | \$0.00 | \$559.75 |
| 5 | VNX5500DMDU | VNX5500 ADD ON DM + FC SLIC-UPGRADE(DC) | \$8,313.00 | UM-H | 27\% | \$6,068.49 | \$1,039.13 | \$914.43 | \$0.00 | \$332.52 | \$0.00 | \$1,039.13 |
| 5 | VNX5500DMEMD | VNX5500DME W/SINGLE DM DC | \$0.00 | UM-H | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX5500DMEU | VNX5500 DME: 1 DATA MOVER+FC IO-UPGRADE | \$0.00 | UM-H | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX5500DMM | VNX 5500 ADD On DATA MOVER+FC SLIC-M R | \$0.00 | UM-H | 27\% | \$0.00 | \$559.75 | \$492.58 | \$0.00 | \$179.12 | \$0.00 | \$559.75 |
| 5 | VNX55000DMMD | VNX5500 SINGLE DATA MOVER FC SLIC DC | \$6,158.00 | UM-H | 27\% | \$4,495.34 | \$769.75 | \$677.38 | \$0.00 | \$246.32 | \$0.00 | \$769.75 |
| 5 | VNx5500DMU | VNX5500 ADD ON DATA MOVER+FC Io -UPGRADE | \$6,046.00 | UM-H | 27\% | \$4,413.58 | \$755.75 | \$665.06 | \$0.00 | \$241.84 | \$0.00 | \$755.75 |
| 5 | VNX5500DP15 | VNX5500 DPE; 15X3.5 DRIVE SLOTS-EMC RACK | \$0.00 | UM-H | 27\% | \$0.00 | \$1,514.13 | \$1,332.43 | \$0.00 | \$484.52 | \$0.00 | \$1,514.13 |
| 5 | VNX5500DP15D | VNX5500 DPE; 15X3.5 DRIVE SLOTS-DC | \$0.00 | UM-H | 27\% | \$0.00 | \$1,589.75 | \$1,398.98 | \$0.00 | \$508.72 | \$0.00 | \$1,589.75 |
| 5 | VNX55000P15F | VNX5500 DPE; 15X3.5 DRV SLOTS-FLD INST | \$0.00 | UM-H | 27\% | \$0.00 | \$1,514.13 | \$1,332.43 | \$0.00 | \$484.52 | \$0.00 | \$1,514.13 |
| 5 | VNX5500DP15M | VNX5500 DPE; $15 \times 3.5$ DRV SLOTS-MINI RACK | \$0.00 | UM-H | 27\% | \$0.00 | \$1,514.13 | \$1,332.43 | \$0.00 | \$484.52 | \$0.00 | \$1,514.13 |
| 5 | VNX5500DP15MD | VNX5500 DPE,15X3.5 DRIVE SLOTS-MR-DC | \$13,324.00 | UM-H | 27\% | \$9,726.52 | \$1,665.50 | \$1,465.64 | \$0.00 | \$532.96 | \$0.00 | \$1,665.50 |
| 5 | VNX5500DP25 | VNX5500 DPE; $25 \times 2.5$ DRIVE SLOTS-EMC RACK | \$0.00 | UM-H | 27\% | \$0.00 | \$1,514.13 | \$1,332.43 | \$0.00 | \$484.52 | \$0.00 | \$1,514.13 |
| 5 | VNX55000P25D | VNX5500 DPE; $25 \times 2.5$ DRIVE SLOTS-DC | \$0.00 | UM-H | 27\% | \$0.00 | \$1,589.75 | \$1,398.98 | \$0.00 | \$508.72 | \$0.00 | \$1,589.75 |
| 5 | VNX5500DP25F | VNX5500 DPE; 25X2.5 DRV SLOTS-FLD INST | \$0.00 | UM-H | 27\% | \$0.00 | \$1,514.13 | \$1,332.43 | \$0.00 | $\$ 484.52$ <br> $\$ 484.52$ | \$0.00 | \$1,514.13 |
| 5 5 | VNX5500DP25M | VNX5500 DPE; $25 \times 2.5$ DRV SLOTS-MINI RACK | $\$ 0.00$ $\$ 13.32400$ | UM-H | 27\% | $\$ 0.00$ $\$ 9.726 .5$ | \$1,514.13 | \$1,332.43 | $\$ 0.00$ | $\$ 484.52$ $\$ 532.96$ | $\$ 0.00$ $\$ 0.00$ | \$1,514.13 |
| 5 | VNX5500FL100 | VNX $5500-\mathrm{FFLASH}$ ARRAY 21 X 100G F D \& 4 | \$ $786,635.00$ | UM-H | 27\% | \$55,943.55 | \$9,579.38 | \$88,429.85 | \$0.00 | \$3,065.40 | \$0.00 | \$9,579.38 |
| 5 | VNX5500FL100F | VNX5500-F FLASH ARRAY $21 \times 100 \mathrm{GFD}$ \& 4 | \$76,635.00 | UM-H | 27\% | \$55,943.55 | \$9,579.38 | \$8,429.85 | \$0.00 | \$3,065.40 | \$0.00 | \$9,579.38 |
| 5 | VNX5500FL100M | VNX5500-F FLASH ARY 21X100GFD $44 \times 300 \mathrm{HD}$ | \$76,635.00 | UM-H | 27\% | \$55,943.55 | \$9,579.38 | \$8,429.85 | \$0.00 | \$3,065.40 | \$0.00 | \$9,579.38 |
| 5 | VNX5500FL200 | VNX5500-F FL A $21 \times 200 \mathrm{~F}$ F \& 4X300 10 K VD | \$142,995.00 | UM-H | 27\% | \$104,386.35 | \$17,874.38 | \$15,729.45 | \$0.00 | \$5,719.80 | \$0.00 | \$17,874.38 |
| 5 | VNX5500FL200F | VNX $5500-\mathrm{FL}$ FL $21 \times 200 \mathrm{GFD}$ \& 4 430010 K VD | \$142,995.00 | UM-H | 27\% | \$104,386.35 | \$17,874.38 | \$15,729.45 | \$0.00 | \$5,719.80 | \$0.00 | \$17,874.38 |
| 5 | VNX5500FL200M | VNX5500-F FL $21 \times 200 \mathrm{GFD}$ \& 4 430010 KVD | \$142,995.00 | UM-H | 27\% | \$104,386.35 | \$17,874.38 | \$15,729.45 | \$0.00 | \$5,719.80 | \$0.00 | \$17,874.38 |
| 5 | VNX5500150KIT | LIGHTNING 15\&25; ISO KIT | \$0.00 | UM-H | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX55DMEX | EMPTY VNX55 DM Enclosure - EmC rack | \$0.00 | UM-H | 27\% | \$0.00 | \$940.25 | \$827.42 | \$0.00 | \$300.88 | \$0.00 | \$940.25 |
| 5 | VNX55DMEXDU | VNX5500DME:1DATAMOVER+FC SLIC-UPGRADE DC | \$13,962.00 | UM-H | 27\% | \$10,192.26 | \$1,745.25 | \$1,535.82 | \$0.00 | \$558.48 | \$0.00 | \$1,745.25 |
| 5 | VNX55DMEXM | EMPTY VNX55 DM ENCLOSURE - MINI RACK | \$0.00 | UM-H | 27\% | \$0.00 | \$940.25 | \$827.42 | \$0.00 | \$300.88 | \$0.00 | \$940.25 |
| 5 | VNX55DMEXMD | VNX5500 DMEX SINGLE DM FC SLIC MINI DC | \$10,342.00 | UM-H | 27\% | \$7,549.66 | \$1,292.75 | \$1,137.62 | \$0.00 | \$413.68 | \$0.00 | \$1,292.75 |
| 5 | VNX55DMEXU | VNX5500 EMPTY DM ENCLOSURE - UPGRADE | \$10,154.00 | UM-H | 27\% | \$7,412.42 | \$1,269.25 | \$1,116.94 | \$0.00 | \$406.16 | \$0.00 | \$1,269.25 |
| 5 | VNX55-KIT | DOCUMENTATION KIT FOR VNX5500 | \$0.00 | UM-H | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX5700DM | VNX5700 ADD ON DATA MOVER +FC SLIC-ER | \$0.00 | UM-H | 27\% | \$0.00 | \$1,726.13 | \$1,518.99 | \$0.00 | \$552.36 | \$0.00 | \$1,726.13 |
| 5 | VNX5700DMEM | VNX5700 DME: 2 DATA MOVER+FC SLIC-M R | \$0.00 | UM-H | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX57000DMEU | VNX5700 DME: 2 DATA MOVER+FC SLIC-UPG | \$0.00 | UM-H | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX5700DMM | VNX5700 ADD ON DATA MOVER +FC SLIC-M R | \$0.00 | UM-H | 27\% | \$0.00 | \$1,726.13 | \$1,518.99 | \$0.00 | \$552.36 | \$0.00 | \$1,726.13 |
| 5 | VNX57000 MU | VNX5700 ADD ON DATA MOVER+FC SLIC-UPG | \$18,642.00 | UM-H | 27\% | \$13,608.66 | \$2,330.25 | \$2,050.62 | \$0.00 | \$745.68 | \$0.00 | \$2,330.25 |
| 5 | VNX57000SPE | VNX5700 SPE 4X6G SAS BE-EMC DENSE RACK | \$34,000.00 | UM-H | 27\% | \$24,820.00 | \$4,250.00 | \$3,740.00 | \$0.00 | \$1,360.00 | \$0.00 | \$4,250.00 |
| 5 | VNX5700DSPEF | VNX5700 SPE FOR DENSE RACK-FIELD INST VNX5700 SPE FOR DENSE RACK-MINI RACK | \$377778.00 | UM-H | 27\% | \$27,577.94 | \$4,722.25 | \$4,155.58 | \$0.00 | \$1,511.12 | $\$ 0.00$ $\$ 000$ | \$4,722.25 |
| 5 5 | VNX5570001SPEKM | VNX5700 SPE FOR DENSE RACK-MINI RACK | \$37,778.00 ${ }^{\text {\$0.00 }}$ | UM-H | 27\% | \$27,577.94 | \$4,722.25 | \$4,155.58 ${ }_{\text {\$0.00 }}$ | $\$ 0.00$ $\$ 0.00$ | \$1,511.12 $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$4,722.25 \$0.00 |
| 5 | VNX5700SPE | VNX5700 SPE 4X6G SAS BE-EMC RACK | \$0.00 | UM-H | 27\% | \$0.00 | \$4,250.00 | \$3,740.00 | \$0.00 | \$1,360.00 | \$0.00 | \$4,250.00 |
| 5 | VNX5700SPEF | VNX5700 SPE 4X6G SAS BE-FIELD INST | \$0.00 | UM-H | 27\% | \$0.00 | \$4,250.00 | \$3,740.00 | \$0.00 | \$1,360.00 | \$0.00 | \$4,250.00 |
| 5 | VNX5700SPEM | VNX5700 SPE 4X6G SAS BE-MINI RACK | \$0.00 | UM-H | 27\% | \$0.00 | \$4,250.00 | \$3,740.00 | \$0.00 | \$1,360.00 | \$0.00 | \$4,250.00 |
| 5 | VNX57-75B | CONVERT VNX5700 SPE TO VNX7500 SPE | \$58,540.00 | UM-H | 27\% | \$42,734.20 | \$7,317.50 | \$6,439.40 | \$0.00 | \$2,341.60 | \$0.00 | \$7,317.50 |
| 5 | VNX57DMEX | EMPTY VNX57 DM ENCLOSURE - EMC RACK | \$0.00 | UM-H | 27\% | \$0.00 | \$1,175.25 | \$1,034.22 | \$0.00 | \$376.08 | \$0.00 | \$1,175.25 |
| 5 | VNX57DMEXM | EMPTY VNX57 DM ENCLOSURE - MINI RACK | \$0.00 | UM-H | 27\% | \$0.00 | \$1,175.25 | \$1,034.22 | \$0.00 | \$376.08 | \$0.00 | \$1,175.25 |
| 5 | VNX57DMEXU | EMPTY VNX57 DM Enclosure - UPGRADE | \$12,693.00 | UM-H | 27\% | \$9,265.89 | \$1,586.63 | \$1,396.23 | \$0.00 | \$507.72 | \$0.00 | \$1,586.63 |
| 5 | VNX57-KIT | DOCUMENTATION KIT FOR VNX5700 | \$0.00 | UM-H | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX6GSDAE15 | VNX $15 \times 3.5 \mathrm{IN}$ 6GB SAS EXP DAE -EMC RACK | \$0.00 | UM-H | 27\% | \$0.00 | \$513.00 | \$451.44 | \$0.00 | \$164.16 | \$0.00 | \$513.00 |
| 5 | VNX6GSDAE15F | VNX 15X3.5IN GGB SAS EXP DAE-FLD INST | \$4,104.00 | UM-H | 27\% | \$2,995.92 | \$513.00 | \$451.44 | \$0.00 | \$164.16 | \$0.00 | \$513.00 |
| 5 | VNX6GSDAE15FD | 3 C DAE $15 \times 3.51 \mathrm{~N}$ DC POWER ENCLOSURE | \$4,309.00 | UM-H | 27\% | \$3,145.57 | \$538.63 | \$473.99 | \$0.00 | \$172.36 | \$0.00 | $\$ 538.63$ $\$ 513.00$ |
| 5 | VNX6GSDAE15P | VNX57775 15X3.56GB SAS PRIMARY DAE-ER | $\$ 0.00$ 10400 | UM-H UM-H | 27\% | $\$ 0.00$ $\$ 2.995 .92$ | $\$ 513.00$ $\$ 51300$ | \$451.44 | $\$ 0.00$ $\$ 0.00$ | \$164.16 | $\$ 0.00$ $\$ 0.00$ | $\$ 513.00$ $\$ 513.00$ |
| 5 | VNX6GSDAE25 | VNX 25x2.5 I OGGB SAS EXP DAE-EMC PACK | \$4,104.00 $\$ 0.00$ | UM-H | 27\% | \$2,995.92 | \$ $\$ 726.75$ | \$45394 $\$ 839.54$ | \$ $\$ 0.00$ | \$232.56 | \$0.00 | \$726.75 |
| 5 | VNX6GSDAE25F | VNX 25X2.5 IN6GB SAS DAE-FIELD INSTALL | \$5,814.00 | UM-H | 27\% | \$4,244.22 | \$726.75 | \$639.54 | \$0.00 | \$232.56 | \$0.00 | \$726.75 |
| 5 | VNX6GSDAE25FD | 2 U 6 G SAS 25 DRIVE DAE WITH DC POWER | \$6,105.00 | UM-H | 27\% | \$4,456.65 | \$763.13 | \$671.55 | \$0.00 | \$244.20 | \$0.00 | \$763.13 |
| 5 | VNX6GSDAE25P | VNX $25 \times 2.56 \mathrm{~GB}$ SAS PRIMARY DAE-EMC RACK | \$0.00 | UM-H | 27\% | \$0.00 | \$726.75 | \$639.54 | \$0.00 | \$232.56 | \$0.00 | \$726.75 |
| 5 | VNX6GSDAE25PF | VNX $55577525 \times 2.56$ GB SAS PRIMARY DAE-FI | \$5,814.00 | UM-H | 27\% | \$4,244.22 | \$726.75 | \$639.54 | \$0.00 | \$232.56 | \$0.00 | \$726.75 |
| 5 | VNX6GSDAEE0 | VNX60X3.5IN 6G SAS EXP DAE-EMC RACK | \$16,416.00 | UM-H | 27\% | \$11,983.68 | \$2,052.00 | \$1,805.76 | \$0.00 | \$656.64 | \$0.00 | \$2,052.00 |
| 5 | VNX6GSDAE60F | VNX 60X3.5IN 6 G SAS EXP DAE - FLD INST | \$16,416.00 | UM-H | 27\% | \$11,983.68 | \$2,052.00 | \$1,805.76 | \$0.00 | \$656.64 | \$0.00 | \$2,052.00 |
| 5 | VNX6GSDAE60F2 | VNX 60x3.5IN 6 G SAS EXP DAE - FLD W LDR | \$16,416.00 | UM-H | 27\% | \$11,983.68 | \$2,052.00 | \$1,805.76 | \$0.00 | \$656.64 | \$0.00 | \$2,052.00 |
| 5 | VNX6GSDAE60P | VNX $55 / 7560 \times 3.56 \mathrm{G}$ SAS PRIMARY DAE-E R | \$16,416.00 | UM-H | 27\% | \$11,983.68 | \$2,052.00 | \$1,805.76 | \$0.00 | \$656.64 | \$0.00 | \$2,052.00 |
| 5 | VNX6GSDAED15P | VNX 15 $\times 3.51 \mathrm{IN}$ PRIMARY DAE-EMC DENSE RACK | \$4,104.00 | UM-H | 27\% | \$2,995.92 | \$513.00 | \$451.44 | \$0.00 | \$164.16 | \$0.00 | \$513.00 |
| 5 | VNX75000 M | VNX7500 ADD ON DATA MOVER+FC SLIC-ER | \$0.00 | UM-H | 27\% | \$0.00 | \$3,757.75 | \$3,306.82 | \$0.00 | \$1,202.48 | \$0.00 | \$3,757.75 |
| 5 | VNX7500DMEU | VNX7500 DME: 2 DATA MOVER+FC SLIC-UPG | \$0.00 | UM-H | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VNX7500DMM | VNX7500 ADD ON DATA MOVER +FC SLIC-M R | \$0.00 | UM-H | 27\% | \$0.00 | \$3,757.75 | \$3,306.82 | \$0.00 | \$1,202.48 | \$0.00 | \$3,757.75 |
| 5 | VNX7500DMU | VNX7500 ADD ON DATA MOVER+FC SLIC-UPG | \$40,584.00 | UM-H | 27\% | \$29,626.32 | \$5,073.00 | \$4,464.24 | \$0.00 | \$1,623.36 | \$0.00 | \$5,073.00 |
| 5 5 | VNX75000 SPE | VNX7500 SPE 4X6G SAS BE-EMC DENSE RACK | \$58,540.00 | UM-H | 27\% | \$42,734.20 | \$7,317.50 | \$6,439.40 | \$0.00 | \$2,341.60 | \$0.00 | \$7,317.50 |
| 5 5 | VNX7500DSPEF | VNX7500 SPE FOR DENSE RACK-FIELD INST VNX7500 SPE FOR DENSE RACK-MINI RACK | $\$ 65,043.00$ $\$ 65,043.00$ | UM-H | 27\% | \$ $\$ 477,481.39$ | $\$ 8,130.38$ $\$ 8,130.38$ | $\$ 7,154.73$ $\$ 7,154.73$ | $\$ 0.00$ $\$ 0.00$ | \$2,601.72 $\$ 2,601.72$ | $\$ 0.00$ $\$ 0.00$ | $\$ 8,130.38$ $\$ 8,130.38$ |
| 5 | VNX7500SPE | VNX7500 SPE 4X6G SAS BE-EMC RACK | \$0.00 | UM-H | 27\% | \$0.00 | \$7,317.50 | \$6,439.40 | \$0.00 | \$2,341.60 | \$0.00 | \$7,317.50 |















| BAND | SKU | DESCRIPTION |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{array}{\|c\|} \text { EMC } \\ \text { LIST PRICE USD } \end{array}$ | CATEGORY CODE | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | $\begin{gathered} \text { LP MNT } \\ \text { ANNUAL } \\ \text { (PREMIUM) } \end{gathered}$ | LP MNT ANNUAL (STANDARD) | $\begin{aligned} & \hline \text { LP MNT } \\ & \text { ANNUAL } \\ & \text { (BASIC) } \end{aligned}$ | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | RENEWAL |
| 5 | 456-107-950 | VPLEX Local License for 20TB X-Brick=ID | \$61,990.00 | VPLEX | 34\% | \$40,913.40 | \$4,339.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 4,339.30$ $\$ 1715.00$ |
| 5 | 456-107-951 | VPLEX Local License for 5TB X-Brick=ID | \$24,500.00 | VPLEX | 34\% | \$16,170.00 | \$1,715.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 1,715.00$ $\$ 1771650$ |
| 5 | 456-107-952 | VPLEX Metro License for $10 \mathrm{~TB} \times$-Brick $=1 \mathrm{D}$ | \$98,425.00 | VPLEX | 34\% | \$64,960.50 | \$17,716.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$17,716.50 |
| 5 | 456-107-953 | VPLEX Metro License for 20TB X-Brick=ID | \$167,795.00 | VPLEX | 34\% | \$110,744.70 | \$30,203.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$30,203.10 |
| 5 | 456-107-954 | VPLEX Metro License for 5 TB X-Brick=ID | \$66,295.00 | VPLEX | 34\% | \$43,754.70 | \$11,933.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$11,933.10 |
| 5 | 456-107-955 | VPLEX Local 5TB X-Brick Upgrade=ID | \$15,750.00 | VPLEX | 34\% | \$10,395.00 | \$1,102.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,102.50 |
| 5 | 456-107-956 | VPLEX Metro 5TB X-Brick Upgrade=ID | \$42,620.00 | VPLEX | 34\% | \$28,129.20 | \$7,671.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$7,671.60 |
| 5 | 456-107-957 | VPLEX Local License for 40 TB $X$-Brick=ID | \$98,515.00 | VPLEX | 34\% | \$65,019.90 | \$6,896.05 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,896.05 |
| 5 | 456-107-958 | VPLEX Metro License for 40TB X-Brick=ID | \$266,670.00 | VPLEX | 34\% | \$176,002.20 | \$48,000.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$48,000.60 |
| 5 | 456-107-959 | VPLEX Splitter for VMAX3 $=1 \mathrm{C}$ | \$26,500.00 | vPLEX | 34\% | \$17,490.00 | \$4,770.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,770.00 |
| 5 | 456-107-960 | VPLEX 1-1 CA VNX5200 Frame TF LIC=IC | \$35,000.00 | VPLEX | 34\% | \$23,100.00 | \$6,300.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,300.00 |
| 5 | 456-107-961 | VPLEX 1-1 CA VNX5400 Frame TF LIC=IC | \$50,500.00 | VPLEX | 34\% | \$33,330.00 | \$9,090.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$9,090.00 |
| 5 | 456-107-962 | VPLEX 1-1 CA VNX5600 Frame TF LIC=IC | \$112,600.00 | VPLEX | 34\% | \$74,316.00 | \$20,268.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$20,268.00 |
| 5 | 456-107-963 | VPLEX 1-1 CA VNX58800 Frame TF LIC=IC | \$161,600.00 | VPLEX | 34\% | \$106,656.00 | \$29,088.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$29,088.00 |
| 5 | 456-108-135 | RPIEX LOC BASE FOR VPLEX LIC=IC | \$27,000.00 | VPLEX | 34\% | \$17,820.00 | \$4,860.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,860.00 |
| 5 | 456-108-136 | RPIEX REM BASE FOR VPLEX LIC=IC | \$27,000.00 | VPLEX | 34\% | \$17,820.00 | \$4,860.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,860.00 |
| 5 | 456-109-470 | VPLEX V6 Base VNX5100 Frame Base LIC=IC | \$28,650.00 | VPLEX | 34\% | \$18,909.00 | \$5,157.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5,157.00 |
| 5 | 456-109-471 | VPLEX V6 Base VNX5300 Frame Base LIC=IC | \$28,650.00 | vPLEX | 34\% | \$18,909.00 | \$5,157.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5,157.00 |
| 5 | 456-109-472 | VPLEX V6 Base VNX5500 Frame Base LIC=IC | \$42,020.00 | vPLEX | 34\% | \$27,733.20 | \$7,563.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$7,563.60 |
| 5 | 456-109-473 | VPLEX V6 Base VNX5700 Frame Base LIC=IC | \$61,120.00 | VPLEX | 34\% | \$40,339.20 | \$11,001.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$11,001.60 |
| 5 | 456-109-474 | VPLEX V6 Base VNX7500 Frame Base LIC=IC | \$95,490.00 | VPLEX | 34\% | \$63,023.40 | \$17,188.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$17,188.20 |
| 5 | 456-109-475 | VPLEX V6 Base VNX5200 Frame Base LIC=IC | \$16,070.00 | VPLEX | 34\% | \$10,606.20 | \$2,892.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,892.60 |
| 5 | 456-109-476 | VPLEX V6 Base VNX5400 Frame Base LIC=IC | \$28,880.00 | VPLEX | 34\% | \$19,060.80 | \$5,198.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5,198.40 |
| 5 | 456-109-477 | VPLEX V6 Base VNX5600 Frame Base LIC=IC | \$30,290.00 | VPLEX | 34\% | \$19,991.40 | \$5,452.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5,452.20 |
| 5 | 456-109-478 | VPLEX V6 Base VNX5800 Frame Base LIC=IC | \$39,490.00 | VPLEX | 34\% | \$26,063.40 | \$7,108.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$7,108.20 |
| 5 | 456-109-479 | VPLEX V6 Base VNX7600 Frame Base LIC=IC | \$59,980.00 | VPLEX | 34\% | \$39,586.80 | \$10,796.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$10,796.40 |
| 5 | 456-109-480 | VPLEX V6 Base VNX8000 Frame Base LIC=IC | \$107,710.00 | VPLEX | 34\% | \$71,088.60 | \$19,387.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$19,387.80 |
| 5 | 456-109-481 | VPLEX V6 Base VNXF5000 Frame Base LIC=IC | \$33,660.00 | VPLEX | 34\% | \$22,215.60 | \$6,058.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,058.80 |
| 5 | 456-109-482 | VPLEX V6 Base VNXF7000 Frame Base LIC=IC | \$112,205.00 | VPLEX | 34\% | \$74,055.30 | \$20,196.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$20,196.90 |
| 5 | 456-109-483 | VPLEX V6 Metro VNX5100 Frame Base LIC=IC | \$85,940.00 | VPLEX | 34\% | \$56,720.40 | \$15,469.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$15,469.20 |
| 5 | 456-109-484 | VPLEX V6 Metro VNX5300 Frame Base LIC=IC | \$85,940.00 | VPLEX | 34\% | \$56,720.40 | \$15,469.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$15,469.20 |
| 5 | 456-109-485 | VPLEX V6 Metro VNX5500 Frame Base LIC=IC | \$101,220.00 | vPLEX | 34\% | \$66,805.20 | \$18,219.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$18,219.60 |
| 5 | 456-109-486 | VPLEX V6 Metro VNX5700 Frame Base LIC=IC | \$139,420.00 | VPLEX | 34\% | \$92,017.20 | \$25,095.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$25,095.60 |
| 5 | 456-109-487 | VPLEX V6 Metro VNX7500 Frame Base LIC=IC | \$190,990.00 | VPLEX | 34\% | \$126,053.40 | \$34,378.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$34,378.20 |
| 5 | 456-109-488 | VPLEX V6 Metro VNX5200 Frame Base LIC=IC | \$43,830.00 | VPLEX | 34\% | \$28,927.80 | \$7,889.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$7,889.40 |
| 5 | 456-109-489 | VPLEX V6 Metro VNX5400 Frame Base LIC=IC | \$75,800.00 | VPLEX | 34\% | \$50,028.00 | \$13,644.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$13,644.00 |
| 5 | 456-109-490 | VPLEX V6 Metro VNX5600 Frame Base LIC=IC | \$144,740.00 | VPLEX | 34\% | $\$ 95.528 .40$ $\$ 114,4080$ | \$26,053.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$26,053.20 |
| 5 | 456-109-491 | VPLEX V6 Metro VNX5800 Frame Base LIC=IC VPLEX V6 Metro VNX7600 Frame Base LIC=IC | $\$ 172,880.00$ $\$ 217.730 .00$ | VPLEX | $34 \%$ $34 \%$ | $\$ 114,100.80$ $\$ 143,701.80$ | \$311,18.40 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 31,118.40$ $\$ 39,191.40$ |
| 5 | 456-109-493 | VPLEX V66 Metro VNX8000 Frame Base LIC=IC | \$330,410.00 | VPLEX | 34\% | \$1218,070.60 | \$59,473.80 | \$ $\$ 0.00$ | \$ $\$ 0.00$ | \$ $\$ 0.00$ | \$ $\$ 0.00$ | \$599,473.80 |
| 5 | 456-109-494 | VPLEX V6 Metro VNXF5000 Frame LIC=IC | \$99,020.00 | vPLEX | 34\% | \$65,353.20 | \$17,823.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$17,823.60 |
| 5 | 456-109-495 | VPLEX V6 Metro VNXF7000 Frame LIC=IC | \$272,825.00 | VPLEX | 34\% | \$180,064.50 | \$49,108.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$49,108.50 |
| 5 | 456-109-496 | VPLEX V6 180 Day Migration LIC=IC | \$0.00 | VPLEX | 34\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-109-497 | VPLEX V6 GEOSYNCHRONY BASE INCL 10TB=CA | \$0.00 | vPLEX | 34\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-109-498 | VPLEX V6 GEOSYNCHRONY 1TB 11-14TB=CA | \$2,235.00 | VPLEX | 34\% | \$1,475.10 | \$156.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$156.45 |
| 5 | 456-109-499 | VPLEX V6 GEOSYNCHRONY 1TB 15-25TB=CA | \$2,010.00 | VPLEX | 34\% | \$1,326.60 | \$140.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$140.70 |
| 5 | 456-109-500 | VPLEX V6 GEOSYNCHRONY 1TB 26-40TB=CA | \$1,710.00 | VPLEX | 34\% | \$1,128.60 | \$119.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$119.70 |
| 5 | 456-109-501 | VPLEX V6 GEOSYNCHRONY 1TB 41-60TB=CA | \$1,450.00 | VPLEX | 34\% | \$957.00 | \$101.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$101.50 |
| 5 | 456-109-502 | VPLEX V6 GEOSYNCHRONY 1TB 61-100TB=CA | \$1,305.00 | VPLEX | 34\% | \$861.30 | \$91.35 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$91.35 |
| 5 | 456-109-503 | VPLEX V6 GEOSYNCHRONY 1TB 101-150TB=CA | \$1,110.00 | VPLEX | 34\% | \$732.60 | \$77.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$77.70 |
| 5 | 456-109-504 | VPLEX VG GEOSYNCHRONY 1TB 151-250TB=CA | \$910.00 | VPLEX | 34\% | \$600.60 | \$63.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$63.70 |
| 5 | 456-109-505 | VPLEX V6 GEOSYNCHRONY 1TB 251-400TB=CA | \$760.00 | vPLEX | 34\% | \$501.60 | \$53.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$53.20 |
| 5 | 456-109-506 | VPLEX V6 GEOSYNCHRONY 1TB 401-600TB=CA | \$645.00 | vPLEX | 34\% | \$425.70 | \$45.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$45.15 |
| 5 | 456-109-507 | VPLEX V6 GEOSYNCHRONY 1TB 601-1000 TB=CA | \$550.00 | VPLEX | 34\% | \$363.00 | \$38.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$38.50 |
| 5 | 456-109-508 | VPLEX V6 GEOSYNCHRONY 1TB 1001+ TB=CA | \$505.00 | VPLEX | 34\% | \$333.30 | \$35.35 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$35.35 |
| 5 | 456-109-509 | VPLEX V6 LOCAL BASE INCL 10 TB=CA | \$0.00 | VPLEX | 34\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-109-510 | VPLEX V6 LOCAL 1TB 11-14 TB=CA | \$0.00 | VPLEX | 34\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-109-511 | VPLEX V6 LOCAL 1TB 15-25 TB=CA | \$0.00 | VPLEX | 34\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-109-512 | VPLEX V6 LOCAL 1TB 26-40 TB=CA | \$0.00 | vPLEX | 34\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-109-513 | VPLEX V6 LOCAL 1TB 41-60 TB=CA | \$0.00 | vPLEX | 34\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-109-514 | VPLEX V6 LOCAL 1TB 61-100 TB=CA | \$0.00 | VPLEX | 34\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-109-515 | VPLEX V6 LOCAL 1 1 TB 101-150 TB=CA | \$0.00 | vPLEX | 34\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-109-516 | VPLEX V6 LOCAL 1TB 151-250 TB=CA | \$0.00 | VPLEX | 34\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-109-517 | VPLEX V6 LOCAL 1TB 251-400 TB=CA | \$0.00 | VPLEX | 34\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-109-518 | VPLEX V6 LOCAL 1TB 401-600 TB=CA | \$0.00 | VPLEX | 34\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-109-519 | VPLEX V6 LOCAL 1TB 601-1000 TB=CA | \$0.00 | VPLEX | 34\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 | 456-109-520 | VPLEX V6 LOCAL 1TB 1001+ TB=CA <br> VPLEX V6 METRO BASE NEW LICENSE=CA | $\$ 0.00$ $\$ 9,000.00$ | VPLEX | $34 \%$ $34 \%$ | $\$ 0.00$ $\$ 5,940.00$ | $\$ 0.00$ $\$ 1,620.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 1,620.00$ |
| 5 | 456-109-522 | VPLEX V6 METRO 0-14 TB=CA | \$5,850.00 | VPLEX | 34\% | \$3,861.00 | \$1,053.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,053.00 |
| 5 | 456-109-523 | VPLEX V6 METRO $15-25$ TB=CA | \$5,468.00 | VPLEX | 34\% | \$3,608.88 | \$984.24 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$984.24 |
| 5 | 456-109-524 | VPLEX V6 METRO $26-40$ TB=CA | \$5,085.00 | VPLEX | 34\% | \$3,356.10 | \$915.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$915.30 |
| 5 | 456-109-525 | VPLEX V6 METRO 41-60 TB=CA | \$4,729.00 | VPLEX | 34\% | \$3,121.14 | \$851.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$851.22 |
| 5 | 456-109-526 | VPLEX V6 METRO 61-100 TB=CA | \$4,256.00 | VPLEX | 34\% | \$2,808.96 | \$766.08 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$766.08 |
| 5 | 456-109-527 | VPLEX VV METRO 101-150 TB=CA | \$2,880.00 | VPLEX | $34 \%$ $34 \%$ | $\$ 1,900.80$ $\$ 1518.00$ | \$518.40 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 518.40$ $\$ 414.00$ |
| 5 5 | $456-109-528$ $456-109-529$ | VPLEX V6 METRO 151-250 TB=CA | $\$ 2,300.00$ $\$ 2,070.00$ | VPLEX | $34 \%$ $34 \%$ | $\$ 1,518.00$ $\$ 1,366.20$ | \$414.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$414.00 $\$ 372.60$ |
| 5 | 456-109-530 | VPLEX V6 METRO 401-600 TB=CA | \$1,865.00 | vPLEX | 34\% | \$1,230.90 | \$335.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$335.70 |
| 5 | 456-109-531 | VPLEX V6 METRO 601-1000 TB=CA | \$1,680.00 | VPLEX | 34\% | \$1,108.80 | \$302.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$302.40 |
| 5 | 456-109-532 | VPLEX V6 METRO 1001+ TB=CA | \$1,595.00 | VPLEX | 34\% | \$1,052.70 | \$287.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$287.10 |
| 5 | 456-109-533 | VPLEX V6 GEOSYNCHRONY CAPACITY UPG=CA | \$0.00 | VPLEX | 34\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |



| BAND | SKU | dESCRIPTION |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{array}{\|c\|} \text { EMC } \\ \text { LIST PRICE USD } \end{array}$ | CATEGORY CODE | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | $\begin{gathered} \text { LP MNT } \\ \text { ANNUAL } \\ \text { (PREMIUM) } \end{gathered}$ | LP MNT ANNUAL (STANDARD) | $\begin{aligned} & \hline \text { LP MNT } \\ & \text { ANNUAL } \\ & \text { (BASIC) } \end{aligned}$ | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | RENEWAL |
| 5 | 456-111-431 | RPIEX REM REG CAP VPLEX (401-6007B) =CA | \$1,700.00 | VPLEX | 34\% | \$1,122.00 | ${ }^{\text {\$306. }}$ ( ${ }^{\text {a }}$ | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$306.00 $\$ 257.04$ |
| 5 | 456-111-432 | RP/EX REM REG CAP VPLEX (601-1000TB) =CA | \$1,428.00 | VPLEX | 34\% | \$942.48 | \$257.04 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$257.04 |
| 5 | 456-111-433 | RP/EX REM REG CAP VPLEX ( 1001 TB+) $=$ CA | \$1,050.00 | VPLEX | 34\% | \$693.00 | \$189.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 189.00$ $\$ 127,674.00$ |
| 5 | 456-111-434 | RP-EX Loc for VPLEX Large Capacity = IC | \$799,300.00 | VPLEX | 34\% | \$468,138.00 | \$127,674.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$127,674.00 |
| 5 | 456-111-435 | RP-EX Rem for VPLEX Large Capacity = IC | \$1,296,070.00 | VPLEX | 34\% | \$855,406.20 | \$233,292.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$233,292.60 |
| 5 | 456-111-436 | VPLEX LOCAL CLOUDARRAY FC 20TBU LIC=IC | \$0.00 | VPLEX | 34\% | \$0.00 | \$2,053.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,053.80 |
| 5 | 456-111-437 | VPLEX LOCAL CLOUDARRAY FC 40TBU LIC=IC | \$0.00 | VPLEX | 34\% | \$0.00 | \$2,927.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,927.40 |
| 5 | 456-111-444 | VPLEX V6 Base Unity 300 Frame LIC=IC | \$12,140.00 | VPLEX | 34\% | \$8,012.40 | \$2,185.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,185.20 |
| 5 | 456-111-445 | VPLEX V6 Base Unity 400 Frame LIC=IC | \$28,880.00 | VPLEX | 34\% | \$19,060.80 | \$5,198.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5,198.40 |
| 5 | 456-111-446 | VPLEX V6 Base Unity500 Frame LIC=IC | \$30,260.00 | vPLEX | 34\% | \$19,971.60 | \$5,446.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5,446.80 |
| 5 | 456-111-447 | VPLEX V6 Base Unity600 Frame LIC=IC | \$39,490.00 | VPLEX | 34\% | \$26,063.40 | \$7,108.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$7,108.20 |
| 5 | 456-111-448 | VPLEX V6 Base Unity 300 F Frame LIC=IC | \$12,140.00 | VPLEX | 34\% | \$8,012.40 | \$2,185.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,185.20 |
| 5 | 456-111-449 | VPLEX V6 Base Unity 400 F Frame LIC=IC | \$28,880.00 | VPLEX | 34\% | \$19,060.80 | \$5,198.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5,198.40 |
| 5 | 456-111-450 | VPLEX V6 Base Unity 500 F Frame LIC=IC | \$30,260.00 | VPLEX | 34\% | \$19,971.60 | \$5,446.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5,446.80 |
| 5 | 456-111-451 | VPLEX V6 Base Unity 600 F Frame LIC=IC | \$39,490.00 | VPLEX | 34\% | \$26,063.40 | \$7,108.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$7,108.20 |
| 5 | 456-111-452 | VPLEX V6 Metro Unity 300 Frame LIC=IC | \$33,120.00 | VPLEX | 34\% | \$21,859.20 | \$5,961.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5,961.60 |
| 5 | 456-111-453 | VPLEX V6 Metro Unity 400 Base LIC=IC | \$75,800.00 | VPLEX | 34\% | \$50,028.00 | \$13,644.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$13,644.00 |
| 5 | 456-111-454 | VPLEX V6 Metro Unity 500 Base LIC=IC | \$144,740.00 | vPLEX | 34\% | \$95,528.40 | \$26,053.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$26,053.20 |
| 5 | 456-111-455 | VPLEX V6 Metro Unity 600 Base LIC=IC | \$172,880.00 | vPLEX | 34\% | \$114,100.80 | \$31,118.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$31,118.40 |
| 5 | 456-111-456 | VPLEX V6 Metro Unity 300 F Base LIC=IC | \$33,120.00 | VPLEX | 34\% | \$21,859.20 | \$5,961.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5,961.60 |
| 5 | 456-111-457 | VPLEX V6 Metro Unity400F Base LIC=IC | \$75,800.00 | VPLEX | 34\% | \$50,028.00 | \$13,644.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$13,644.00 |
| 5 | 456-111-458 | VPLEX V6 Metro Unity 500 F Base LIC $=1 \mathrm{C}$ | \$144,740.00 | VPLEX | 34\% | \$95,528.40 | \$26,053.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$26,053.20 |
| 5 | 456-111-459 | VPLEX V6 Metro Unity600F Base LIC=IC | \$172,880.00 | VPLEX | 34\% | \$114,100.80 | \$31,118.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$31,118.40 |
| 5 | 456-111-460 | VPLEX V6 1-1 CA Unity 300 Frame TF LIC=IC | \$35,000.00 | VPLEX | 34\% | \$23,100.00 | \$6,300.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,300.00 |
| 5 | 456-111-461 | VPLEX V6 1-1 CA Unity 4000 Frame TF LIC=IC | \$50,500.00 | VPLEX | 34\% | \$33,330.00 | \$9,090.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$9,090.00 |
| 5 | 456-111-462 | VPLEX V6 1-1 CA Unity 5000 Frame TF LIC=IC | \$112,600.00 | VPLEX | 34\% | \$74,316.00 | \$20,268.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$20,268.00 |
| 5 | 456-111-463 | VPLEX V6 1-1 CA Unity 600 Frame TF LIC $=1 C$ | \$161,600.00 | VPLEX | 34\% | \$106,656.00 | \$29,088.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$29,088.00 |
| 5 | 456-111-468 | VPLEX V6 Base VNXE3200 Frame Base LIC=IC | \$8,200.00 | VPLEX | 34\% | \$5,412.00 | \$1,476.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,476.00 |
| 5 | 456-111-469 | VPLEX V6 Metro VNXE3200 Frame LIC=IC | \$22,400.00 | VPLEX | 34\% | \$14,784.00 | \$4,032.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,032.00 |
| 5 | 456-111-471 | VPLEX VS6 VAFA LOCAL LICENSE= CA | \$0.00 | VPLEX | 34\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-111-472 | VPLEX VS6 VAFA METRO LICENSE= CA | \$0.00 | VPLEX | 34\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-111-582 | VPLEX V6 Migration for VMAX LIC=IC | \$26,500.00 | vPLEX | 34\% | \$17,490.00 | \$4,770.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,770.00 |
| 5 | 456-111-712 | VPLEX VS2 MET BASE DELL COMP SCV2000 =IC | \$38,095.00 | VPLEX | 34\% | \$25,142.70 | \$6,857.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,857.10 |
| 5 | 456-111-713 | VPLEX VS2 MET BASE DELL COMP SC4020 $=1 \mathrm{C}$ | \$40,962.00 | VPLEX | 34\% | \$27,034.92 | \$7,373.16 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$7,373.16 |
| 5 | 456-111-714 | VPLEX VS2 MET BASE DELL COMP SC8000 $=1 \mathrm{C}$ | \$110,270.00 | VPLEX | 34\% | \$72,778.20 | \$19,848.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$19,848.60 |
| 5 | 456-111-715 | VPLEX VS2 MET BASE DELL COMP SC9000 $=1 \mathrm{C}$ | \$217,730.00 | VPLEX | 34\% | \$143,701.80 | \$39,191.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$39,191.40 |
| 5 | ${ }_{4}^{456-111-716}$ | VPLEX VS2 LOC BAEE DELL COMP SCV2000=1C | \$12,700.00 | VPLEX | 34\% | \$8,382.00 | \$2,286.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,286.00 |
| 5 | 456-111-717 | VPLEX VS2 LOC BASE DELL COMP SC4020 =1C | \$14,385.00 | VPLEX | 34\% | \$9,494.10 | \$2,589.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,589.30 |
| 5 | 456-111-718 | VPLEX VS2 LOC BASE DELL COMP SC8000 $=1 C$ | \$29,578.00 | VPLEX | 34\% | \$19,521.48 | \$5,324.04 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5,324.04 |
| 5 | 456-111-719 | VPLEX VS2 LOC BASE DELL COMP SC9000 $=1 C$ | \$60,024.00 | VPLEX | 34\% | \$39,615.84 | \$10,804.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$10,804.32 |
| 5 | 456-111-720 | VPLEX VS6 MET BASE DELL COMP SCV2000 =IC | \$38,095.00 | VPLEX | 34\% | \$25,142.70 | \$6,857.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 6,857.10$ $\$ 7,373.16$ |
| 5 | $456-111-721$ $456-111-722$ | VPLEX VS6 MET BASE DELL COMP SC4020 =IC VPLEX VS6 MET BASE DEL COMP SC8000 $=1 C$ | \$ \$40,962.00 | VPLEX | $34 \%$ $34 \%$ | \$27,034.92 $\$ 72.778 .20$ | $\$ 77,373.16$ $\$ 19848.60$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 7,373.16$ $\$ 19.848 .60$ |
| 5 | $456-111-722$ $456-111-723$ | VPLEX VS6 MET BASE DELL COMP SC8000 $=1 C$ VPLEX VS6 MET BASE DELL COMP SC9000 $=1 \mathrm{C}$ | \$110,270.00 $\$ 217730.7$ | VPLEX | $34 \%$ $34 \%$ | $\$ 72,778.20$ $\$ 143,701.80$ | $\$ 19,848.60$ $\$ 39,191.40$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$19,848.60 $\mathbf{\$ 3 9 , 1 9 1 . 4 0}$ |
| 5 | 456-111-724 | VPLEX VS6 LOC BASE DELL COMP SCV2000 =IC | \$212,700.00 | VPLEX | 34\% | \$1 $\$ 8,382.00$ | S $\$ 2,286.00$ | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$ $\$ 2,286.00$ |
| 5 | 456-111-725 | VPLEX VS6 LOC BASE DELL COMP SC4020 =1C | \$14,385.00 | vPLEX | 34\% | \$9,494.10 | \$2,589.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,589.30 |
| 5 | 456-111-726 | VPLEX VS6 LOC BASE DELL COMP SC8000 =1C | \$29,578.00 | VPLEX | 34\% | \$19,521.48 | \$5,324.04 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5,324.04 |
| 5 | 456-111-727 | VPLEX VS6 LOC BASE DELL COMP SC9000 =1C | \$60,024.00 | VPLEX | 34\% | \$39,615.84 | \$10,804.32 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$10,804.32 |
| 5 | 456-111-728 | VPLEX VS2 VAFA LOCAL LICENSE= CA | \$0.00 | VPLEX | 34\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-111-729 | VPLEX VS2 VAFA METRO LICENSE= CA | \$0.00 | VPLEX | 34\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-111-730 | RPIEX VPLEX V6 VAFA Local = IC | \$123,000.00 | VPLEX | 34\% | \$81,180.00 | \$13,530.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$13,530.00 |
| 5 | 456-111-731 | RP/EX VPLEX V6 VAFA Remote = IC | \$151,000.00 | vPLEX | 34\% | \$99,660.00 | \$16,610.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$16,610.00 |
| 5 | 456-111-732 | RPIEX VPLEX V2 VAFA Local $=1 \mathrm{C}$ | \$77,000.00 | vPLEX | 34\% | \$50,820.00 | \$8,470.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$8,470.00 |
| 5 | 456-111-733 | RPIEX VPLEX V2 VAFA Remote $=$ IC | \$95,000.00 | VPLEX | 34\% | \$62,700.00 | \$10,450.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$10,450.00 |
| 5 | 456-111-753 | VPLEX V6 MET VNX5200 Frame UPG LIC=IC | \$52,660.00 | VPLEX | 34\% | \$34,755.60 | \$9,478.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$9,478.80 |
| 5 | 456-111-754 | VPLEX V6 MET VNX5400 Frame UPG LIC=IC | \$57,780.00 | VPLEX | 34\% | \$38,134.80 | \$10,400.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$10,400.40 |
| 5 | 456-111-755 | VPLEX V6 MET VNX5600 Frame UPG LIC=IC | \$32,140.00 | VPLEX | 34\% | \$21,212.40 | \$5,785.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5,785.20 |
| 5 | ${ }_{4}^{456-111-756} 4$ | VPLEX V6 MET VNX5800 Frame UPG LIC=IC | \$11,280.00 | VPLEX | 34\% | \$7,444.80 | \$2,030.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 2,030.40$ |
| 5 | 456-111-757 | VPLEX V6 1-1 MET UNITY 300/F UPG LIC=IC | \$0.00 | VPLEX | 34\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | $\begin{array}{r} \$ 0.00 \\ \$ 4,554.00 \end{array}$ |
| 5 | 456-111-758 | VPLEX V6 1-1 MET UNITY 400/F UPG LIC=IC | \$25,300.00 | VPLEX | 34\% | \$16,698.00 | \$4,554.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,554.00 |
| 5 | 456-111-759 | VPLEX V6 1-1 MET UNITY 500/F UPG LIC=IC | \$32,140.00 | VPLEX | 34\% | \$21,212.40 | \$5,785.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 | 456-111-760 | VPLEX V6 $11-1$ MET UNITY 600/F UPG LIC=IC | \$11,280.00 | VPLEX | 34\% | \$ $\$ 77.444 .80$ | \$2,030.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 2,030.40$ $\$ 6,30000$ |
| 5 5 | 456-111-761 | VPLX V6 1-1 CA Unity300F Frame TF LIC=IC | $\$ 35,000.00$ $\$ 50.500$ | VPLEX | 34\% | $\$ 23,100.00$ $\$ 333000$ | \$6,300.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 6,300.00$ $\$ 90900$ |
| 5 | $456-111-762$ $456-111-763$ | VPLL V66 1-1 CA Unity 400 Frame TF LLCIC VPLX V6 1-1 CA Unity | $\$ 50,500.00$ $\$ 112,600.00$ | VPLEX | $34 \%$ $34 \%$ | $\$ 33,330.00$ $\$ 74,316.00$ | $\$ 9,090.00$ $\$ 20,268.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 9,090.00$ $\$ 20,268.00$ |
| 5 | 456-111-764 | VPLX V6 1-1 CA Unity600F Frame TF LIC=IC | \$161,600.00 | VPLEX | 34\% | \$106,656.00 | \$29,088.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$29,088.00 |
| 5 | 456-111-869 | Storage M\&R for VPLEX VS6 Single=IC | \$0.00 | vPLEX | 34\% | \$0.00 | \$1,117.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,117.80 |
| 5 | 456-111-870 | Storage M\&R for VPLEX VS6 Dual=IC | \$0.00 | VPLEX | 34\% | \$0.00 | \$2,471.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,471.40 |
| 5 | 456-111-871 | Storage M\&R for VPLEX VS6 Quad=IC | \$0.00 | VPLEX | 34\% | \$0.00 | \$3,891.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,891.60 |
| 5 | 456-111-986 | VPLEX VS6 Single $M$ and $R=1 C$ | \$6,210.00 | VPLEX | 34\% | \$4,098.60 | \$1,117.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,117.80 |
| 5 | 456-111-987 | VPLEX VS6 6 Dual $M$ and $R=I C$ | \$13,730.00 | VPLEX | 34\% | \$9,061.80 | \$2,471.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,471.40 |
| 5 | 456-111-988 | VPLEX VS6 Quad $M$ and $\mathrm{R}=1 \mathrm{C}$ | \$21,620.00 | VPLEX | 34\% | \$14,269.20 | \$3,891.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,891.60 |
| 5 | 456-111-989 | VPLEX VS6 LOCAL 5TB X-BRICK UPG=ID | \$15,750.00 | VPLEX | 34\% | \$10,395.00 | \$1,102.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,102.50 |
| 5 | $456-111-990$ $456-111-991$ | VPLEX VS6 6 METRO 5 TB X X-BRICK UPG $=1 \mathrm{D}$ | \$42,620.00 | VPLEX | 34\% | \$28,129.20 | \$7,671.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$7,671.60 |
| 5 5 | 456-111-991 | VPLEX LOCAL CLOUDARRAY UPG 40 TBU LIC=IC VPLEX 1-1 Metro UNITY 300 UPG LIC=IC | $\$ 0.00$ $\$ 0.00$ | VPLEX VPLEX | $34 \%$ $34 \%$ | $\$ 0.00$ $\$ 0.00$ | \$2,927.40 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$2,927.40 \$0.00 |
| 5 | 456-111-993 | VPLEX 1-1 Metro UNITY 400 UPG LIC $=1 C$ | \$25,300.00 | VPLEX | 34\% | \$16,698.00 | \$4,554.00 | \$0.00 | \$ $\$ 0.00$ | \$0.00 | \$0.00 | \$4.00 $\$ 454.00$ |
| 5 | 456-111-994 | VPLEX 1-1 Metro UNITY 500 UPG LIC=IC | \$32,140.00 | vpLEX | 34\% | \$21,212.40 | \$5,785.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | ${ }_{\text {\$5,785.20 }}$ |
| 5 | 456-111-995 | VPLEX 1-1 Metro UNITY 600 UPG LIC=IC | \$11,280.00 | VPLEX | 34\% | \$7,444.80 | \$2,030.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,030.40 |
| 5 | 457-101-160 | RP/EX LOC BASE FOR VPLEX =CA | \$0.00 | VPLEX | 34\% | \$0.00 | \$4,860.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,860.00 |






| BAND |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SKU | DESCRIPTION | EMC LIST PRICE USD | CATEGORY CODE | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | LP MNT ANNUAL (PREMIUM) | LP MNT ANNUAL (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | RENEWAL |
| 5 | VS-GSN-TILIC | VPLEX GEOSYNCHRONY 1TB (11-14TB) | \$0.00 | VPLEX | 34\% | \$0.00 | \$156.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$156.45 |
| 5 | vS-GSN-T1SCL | VPLEX GEOSYNCHRONY LARGE SCALE - TIER 1 | \$0.00 | VPLEX | 34\% | \$0.00 | \$156.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$156.45 |
| 5 | vs-GSN-T1SUB1 | VPLEX GEOSYNCHRONY 1TB 1YR (11-14TB) | \$0.00 | VPLEX | 34\% | \$0.00 | \$68.95 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$68.95 |
| 5 | Vs-GSN-T2LIC | VPLEX GEOSYNCHRONY 1TB (15-25TB) | \$0.00 | VPLEX | 34\% | \$0.00 | \$140.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$140.70 |
| 5 | vs-GSN-T2SCL | VPLEX GEOSYNCHRONY LARGE SCALE - TIER 2 | \$0.00 | VPLEX | 34\% | \$0.00 | \$50.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$50.75 |
| 5 | vs-GSN-T2SUB1 | VPLEX GEOSYNCHRONY 1TB 1YR (15-25TB) | \$0.00 | VPLEX | 34\% | \$0.00 | \$61.95 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$61.95 |
| 5 | Vs-GSN-T3LIC | VPLEX GEOSYNCHRONY 1TB (26-40TB) | \$0.00 | VPLEX | 34\% | \$0.00 | \$119.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$119.70 |
| 5 | Vs-GSN-T3SCL | VPLEX GEOSYNCHRONY LARGE SCALE - TER 3 | \$0.00 | VPLEX | 34\% | \$0.00 | \$43.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$43.75 |
| 5 | vs-GSN-T3SUB1 | VPLEX GEOSYNCHRONY 1TB 1YR (26-40TB) | \$0.00 | VPLEX | 34\% | \$0.00 | \$52.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$52.50 |
| 5 | Vs-GSN-T4LIC | VPLEX GEOSYNCHRONY 1TB (41-60TB) | \$0.00 | VPLEX | 34\% | \$0.00 | \$101.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$101.50 |
| 5 | vS-GSN-T4SCL | VPLEX GEOSYNCHRONY LARGE SCALE - TIER 4 | \$0.00 | VPLEX | 34\% | \$0.00 | \$36.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$36.75 |
| 5 | vs-GSN-T4SUB1 | VPLEX GEOSYNCHRONY 1TB 1YR (41-60TB) | \$0.00 | VPLEX | 34\% | \$0.00 | \$44.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$44.80 |
| 5 | vs-GSN-T5LIC | VPLEX GEOSYNCHRONY 1TB (61-100TB) | \$0.00 | VPLEX | 34\% | \$0.00 | \$91.35 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$91.35 |
| 5 | vs-GSN-T5SUB1 | VPLEX GEOSYNCHRONY 1TB 1YR (61-100TB) | \$0.00 | VPLEX | 34\% | \$0.00 | \$40.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$40.25 |
| 5 | Vs-GSN-T6LIC | VPLEX GEOSYNCHRONY 1TB (101-150TB) | \$0.00 | VPLEX | 34\% | \$0.00 | \$77.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$77.70 |
| 5 | vs-GSN-T6SUB1 | VPLEX GEOSYNCHRONY 1TB 1YR (101-150TB) | \$0.00 | vPLEX | 34\% | \$0.00 | \$34.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$34.30 |
| 5 | VS-GSN-T7LIC | VPLEX GEOSYNCHRONY 1TB (151-250TB) | \$0.00 | vPLEX | 34\% | \$0.00 | \$63.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$63.70 |
| 5 | vs-GSN-T7SUB1 | VPLEX GEOSYNCHRONY 1TB 1YR (151-250TB) | \$0.00 | VPLEX | 34\% | \$0.00 | \$28.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$28.00 |
| 5 | Vs-GSN-T8LIC | VPLEX GEOSYNCHRONY 1TB (251-400TB) | \$0.00 | VPLEX | 34\% | \$0.00 | \$53.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$53.20 |
| 5 | vs-gSN-T8SUB1 | VPLEX GEOSYNCHRONY 1TB 1YR (251-400TB) | \$0.00 | VPLEX | 34\% | \$0.00 | \$23.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$23.45 |
| 5 | VS-GSN-T9LIC | VPLEX GEOSYNCHRONY 1TB (401-600TB) | \$0.00 | VPLEX | 34\% | \$0.00 | \$45.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$45.15 |
| 5 | vs-gSN-T9SUB1 | VPLEX GEOSYNCHRONY 1TB 1YR (401-600TB) | \$0.00 | VPLEX | 34\% | \$0.00 | \$19.95 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$19.95 |
| 5 | vs-LOC-PbASE | VPLEX LOCAL BASE (INCL 10 TB) | \$0.00 | VPLEX | 34\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VS-LOC-PUPG | VPLEX LOCAL CAPACITY UPGRADE | \$0.00 | VPLEX | 34\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | vs-LOC-S1BASE | VPLEX LOCAL BASE 1 YR (INCL 10 TB) | \$0.00 | vPLEX | 34\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VS-LOC-T10LIC | VPLEX LOCAL 1TB (601-1000 TB) | \$0.00 | VPLEX | 34\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | vs-LOC-T10SB1 | VPLEX LOCAL 1TB 1YR (601-1000 TB) | \$0.00 | VPLEX | 34\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | vs-LoC-T11LIC | VPLEX LOCAL 1 1B ( $1001+$ TB) | \$0.00 | VPLEX | 34\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | vs-LOC-T11SB1 | VPLEX LOCAL 1TB 1 YR ( $1001+$ TB) | \$0.00 | VPLEX | 34\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | Vs-LOC-T1LIC | VPLEX LOCAL 1TB (11-14 TB) | \$0.00 | VPLEX | 34\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | vs-LOC-T1SCL | VPLEX LOCAL LARGE SCALE- TIER 1 | \$0.00 | VPLEX | 34\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | vs-LOC-T1SUB1 | VPLEX LOCAL 1TB 1YR (11-14 TB) | \$0.00 | VPLEX | 34\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | Vs-LOC-T2LIC | VPLEX LOCAL 1TB (15-25 TB) | \$0.00 | VPLEX | 34\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | vs-LOC-T2SCL | vpLEX LOCAL LARGE SCALE- TIER 2 | \$0.00 | vPLEX | 34\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | vs-LOC-T2SUB1 | VPLEX LOCAL 1TB 1 YR ( $15-25$ TB) | \$0.00 | vPLEX | 34\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | Vs-LOC-T3LIC | VPLEX LOCAL 1TB (26-40 TB) | \$0.00 | VPLEX | 34\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | vs-LOC-T3SCL | vplex local large scale - Tier 3 | \$0.00 | VPLEX | 34\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | vs-LOC-T3SUB1 | VPLEX LOCAL 1TB 1 YR ( $26-40$ TB) | \$0.00 | VPLEX | 34\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VS-LOC-T4LIC | VPLEX LOCAL 1TB (41-60 TB) | \$0.00 | VPLEX | 34\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | vs-LOC-T4SCL | vplex local large scale - Tier 4 | \$0.00 | VPLEX | 34\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | vs-LOC-T4SUB1 | VPLEX LOCAL 1 TB 1 YR ( $41-60$ TB) | \$0.00 | vPLEX | 34\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | Vs-LOC-T5LIC | VPLEX LOCAL 1TB (61-100 TB) | \$0.00 | VPLEX | 34\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | vs-LOC-T5SUB1 | VPLEX LOCAL 1TB 1YR (61-100 TB) | \$0.00 | VPLEX | 34\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | Vs-LOC-T6LIC | VPLEX LOCAL 1TB ( $101-150$ TB) | \$0.00 | VPLEX | 34\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | vs-LOC-T6SUB1 | VPLEX LOCAL 1TB 1YR (101-150 TB) | \$0.00 | VPLEX | 34\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VS-LOC-T7LIC | VPLEX LOCAL 1TB (151-250 TB) | \$0.00 | VPLEX | 34\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | vs-LOC-T7SUB1 | VPLEX LOCAL 1TB 1YR (151-250 TB) | \$0.00 | VPLEX | 34\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | Vs-LOC-T8LIC | VPLEX LOCAL 1TB (251-400 TB) | \$0.00 | VPLEX | 34\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VS-LOC-T8SUB1 | VPLEX LOCAL 1TB 1YR (251-400 TB) | \$0.00 | VPLEX | 34\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VS-LOC-T9LIC | VPLEX LOCAL 1TB (401-600 TB) | \$0.00 | VPLEX | 34\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | VS-LOC-T9SUB1 | VPLEX LOCAL 1TB 1YR (401-600 TB) | \$0.00 | VPLEX | 34\% | \$0.00 | $\$ 0.00$ $\$ 515700$ | \$0.00 | \$0.00 | \$0.00 | \$0.00 | $\$ 0.00$ $\$ 5.157 .00$ |
| 5 5 | VS-LOC-V51 | VPLEX Base VNX5100 Frame Based Lisc =1C VPLEX Base VNX5200 Frame Based Lisc $=1 C$ | $\$ 0.00$ $\$ 0.00$ | VPLEX | 34\% | $\$ 0.00$ $\$ 0.00$ | $\$ 5,157.00$ $\$ 5.259 .60$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 5,157.00$ $\$ 5,259.60$ |
| 5 | vs-Loc-v53 | VPLEX Base VNX5300 Frame Based Lisc =1C | \$0.00 | VPLEX | 34\% | \$0.00 | \$5,157.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5,157.00 |
| 5 | vs-LOC-v54 | VPLEX Base VNX5400 Frame Based Lisc =1C | \$0.00 | VPLEX | 34\% | \$0.00 | \$6,498.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,498.00 |
| 5 | vs-LOC-V55 | VPLEX Base VNX5500 Frame Based Lisc =1C | \$0.00 | VPLEX | 34\% | \$0.00 | \$7,563.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$7,563.60 |
| 5 | vs-LOC-V56 | VPLEX Base VNX5600 Frame Based Lisc =1C | \$0.00 | VPLEX | 34\% | \$0.00 | \$10,816.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$10,816.20 |
| 5 | vs-LOC-V57 | VPLEX Base VNX5700 Frame Based Lisc =1C | \$0.00 | VPLEX | 34\% | \$0.00 | \$11,001.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$11,001.60 |
| 5 | vs-LOC-v58 | VPLEX Base VNX5800 Frame Based Lisc =1C | \$0.00 | vPLEX | 34\% | \$0.00 | \$13,642.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$13,642.20 |
| 5 | vs-LOC-V75 | VPLEX Base VNX7500 Frame Based Lisc =1C | \$0.00 | VPLEX | 34\% | \$0.00 | \$17,188.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$17,188.20 |
| 5 | vs-LOC-V76 | VPLEX Base VNX7600 Frame Based Lisc =1C | \$0.00 | VPLEX | 34\% | \$0.00 | \$19,594.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$19,594.80 |
| 5 | Vs-LOC-V80 | VPLEX Base VNX8000 Frame Based Lisc = $1 C$ | \$0.00 | VPLEX | 34\% | \$0.00 | \$29,736.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$29,736.00 |
| 5 | Vs-LOC-VF5 | VPLEX Base VNX-F5000 Frame Base Lisc=1C | \$0.00 | VPLEX | 34\% | \$0.00 | \$6,058.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,058.80 |
| 5 | vs-LOC-VF7 | VPLEX Base VNX-F7000 Frame Base Lisc=1C | \$0.00 | VPLEX | 34\% | \$0.00 | \$20,196.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$20,196.90 |
| 5 | VS-MEE-TBLIC | VPLEX GEOSYNCHRONY METRO 1 TB UPGRADE | \$0.00 | vPLEX | 34\% | \$0.00 | \$1,588.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,588.50 |
| 5 | VS-MEE-UNLOCK | VPLEX GEOSYNCHRONY METRO LICENSE UNLOCK | \$0.00 | VPLEX | 34\% | \$0.00 | \$24,255.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$24,255.00 |
| 5 | VS-METCA-V52 | VPLEX $1-1$ CA VNX5200 Frame TF Lisclc | \$35,000.00 | VPLEX | 34\% | \$23,100.00 | \$6,300.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,300.00 |
| 5 | VS-METCA-V54 | VPLEX 1-1 CA VNX5400 Frame TF Lisc=IC | \$50,500.00 | VPLEX | 34\% | \$33,330.00 | \$9,090.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$9,090.00 |
| 5 | VS-METCA-V56 | VPLEX 1-1 CA VNX5600 Frame TF Lisc=IC | $\$ 112,600.00$ $\$ 161,600.00$ | VPLEX VPLEX | 34\% | $\$ 74,316.00$ $\$ 106656.00$ | $\$ 20,268.00$ $\$ 29088.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$20,268.00 |
| 5 | VS-MET-PBASE | VPLEX METRO BASE NEW LICENSE | \$161,600.00 $\$ 0.00$ | VPLEX | 34\% | \$106,656.00 | \$29,088.00 $\$ 1,620.00$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 | \$0.00 $\$ 000$ | \$\$0.00 | \$21,620.00 |
| 5 | vs-MET-S1BASE | VPLEX METRO 1 YR. BASE NEW LICENSE | \$0.00 | VPLEX | 34\% | \$0.00 | \$712.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$712.80 |
| 5 | VS-MET-T10LIC | VPLEX METRO 601-1000 TB | \$0.00 | VPLEX | 34\% | \$0.00 | \$302.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$302.40 |
| 5 | VS-MET-T10SB1 | VPLEX METRO 1 YR. 601-1000 TB | \$0.00 | VPLEX | 34\% | \$0.00 | \$133.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$133.20 |
| 5 | VS-MET-T11LIC | VPLEX METRO 1001+ TB | \$0.00 | VPLEX | 34\% | \$0.00 | \$287.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$287.10 |
| 5 | VS-MET-T11SB1 | VPLEX METRO 1 YR. $1001+$ TB | \$0.00 | VPLEX | 34\% | \$0.00 | \$126.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$126.00 |
| 5 5 | VS-MET-T1LIC | VPLEX METRO 0-14 TB | \$0.00 | VPLEX | 34\% | \$0.00 | \$1,053.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |  |
| 5 5 | VS-MET-TISUB1 Vs-MET-T2LIC | VPLEX METRO 1 YR. $0-14$ TB VPLEX METRO 15-25 TB | $\$ 0.00$ $\$ 0.00$ | VPLEX VPLEX | $34 \%$ $34 \%$ | $\$ 0.00$ $\$ 0.00$ | $\$ 463.32$ $\$ 984.24$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 463.32$ $\$ 984.24$ |
| 5 | vs-MET-T2SUB1 | VPLEX METRO 1 YR. 15-25 TB | \$0.00 | vPLEX | 34\% | \$0.00 | \$433.08 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$433.08 |


| BAND |  |  |  |  | NVP LEVEL 1 |  | NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SKU | dESCRIPTION | EMC LIST PRICE USD | category CODE | NVP LEVEL 1 DISCOUNT \% | NVP LEVEL 1 NET PRICE | $\begin{gathered} \text { LP MNT } \\ \text { ANNUAL } \\ \text { (PREMIUM) } \end{gathered}$ | LP MNT ANNUAL (STANDARD) | LP MNT ANNUAL (BASIC) | LP WARR UPG (PREMIUM) | LP WARR UPG (STANDARD) | Renewal |
| 5 | VS-MET-T3LIC | VPLEX METRO 26-40 TB | \$0.00 | VPLEX | 34\% | \$0.00 | \$915.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$915.30 |
| 5 | VS-MET-T3SUB1 | VPLEX METRO 1 YR. 26-40 TB | \$0.00 | VPLEX | 34\% | \$0.00 | \$402.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$402.66 |
| 5 | VS-MET-T4LIC | VPLEX METRO 41-60 TB | \$0.00 | VPLEX | 34\% | \$0.00 | \$851.22 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$851.22 |
| 5 | vS-MET-T4SUB1 | VPLEX METRO 1 YR. 41-60 TB | \$0.00 | VPLEX | 34\% | \$0.00 | \$374.58 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$374.58 |
| 5 | VS-MET-T5LIC | VPLEX METRO 61-100 TB | \$0.00 | vPLEX | 34\% | \$0.00 | \$766.08 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$766.08 |
| 5 | vS-MET-T5SUB1 | VPLEX METRO 1 YR. 61-100 TB | \$0.00 | VPLEX | 34\% | \$0.00 | \$337.14 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$337.14 |
| 5 | VS-MET-T6LIC | VPLEX METRO 101-150 TB | \$0.00 | vPLEX | 34\% | \$0.00 | \$518.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$518.40 |
| 5 | VS-MET-T6SUB1 | VPLEX METRO 1 YR. 101-150 TB | \$0.00 | VPLEX | 34\% | \$0.00 | \$227.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$227.70 |
| 5 | VS-MET-T7LIC | VPLEX METRO 151-250 TB | \$0.00 | VPLEX | 34\% | \$0.00 | \$414.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$414.00 |
| 5 | VS-MET-T7SUB1 | VPLEX METRO 1 YR. 151-250 TB | \$0.00 | VPLEX | 34\% | \$0.00 | \$182.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$182.70 |
| 5 | VS-MET-T8LIC | VPLEX METRO 251-400 TB | \$0.00 | VPLEX | 34\% | \$0.00 | \$372.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$372.60 |
| 5 | VS-MET-T8SUB1 | VPLEX METRO 1 YR. 251-400 TB | \$0.00 | VPLEX | 34\% | \$0.00 | \$163.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$163.80 |
| 5 | VS-MET-T9LIC | VPLEX METRO 401-600 TB | \$0.00 | VPLEX | 34\% | \$0.00 | \$335.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$335.70 |
| 5 | vs-MET-T9SUB1 | VPLEX METRO 1 YR. 401-600 TB | \$0.00 | VPLEX | 34\% | \$0.00 | \$147.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$147.60 |
| 5 | VS-MET-V51 | VPLEX Metro VNX5100 Frame Based Lisc =IC | \$0.00 | VPLEX | 34\% | \$0.00 | \$15,469.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$15,469.20 |
| 5 | VS-MET-V52 | VPLEX Metro VNX5200 Frame Based Lisc =IC | \$0.00 | VPLEX | 34\% | \$0.00 | \$15,778.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$15,778.80 |
| 5 | VS-MET-V53 | VPLEX Metro VNX5300 Frame Based Lisc =1C | \$0.00 | VPLEX | 34\% | \$0.00 | \$15,469.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$15,469.20 |
| 5 | VS-MET-V54 | VPLEX Metro VNX5400 Frame Based Lisc $=1 C$ | \$0.00 | VPLEX | 34\% | \$0.00 | \$19,400.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$19,490.40 |
| 5 | VS-MET-V55 | VPLEX Metro VNX5500 Frame Based Lisc =1C | \$0.00 | VPLEX | 34\% | \$0.00 | \$18,219.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$18,219.60 |
| 5 | VS-MET-V56 | VPLEX Metro VNX5600 Frame Based Lisc =IC | \$0.00 | VPLEX | 34\% | \$0.00 | \$26,053.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$26,053.20 |
| 5 | VS-MET-V57 | VPLEX Metro VNX5700 Frame Based Lisc $=1 \mathrm{C}$ | \$0.00 | VPLEX | 34\% | \$0.00 | \$25,095.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$25,095.60 |
| 5 | VS-MET-V58 | VPLEX Metro VNX5800 Frame Based Lisc =IC | \$0.00 | VPLEX | 34\% | \$0.00 | \$31,118.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$31,118.40 |
| 5 | VS-MET-V75 | VPLEX Metro VNX7500 Frame Based Lisc =IC | \$0.00 | vPLEX | 34\% | \$0.00 | \$34,378.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$34,378.20 |
| 5 | VS-MET-V76 | VPLEX Metro VNX7600 Frame Based Lisc =IC | \$0.00 | VPLEX | 34\% | \$0.00 | \$39,191.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$39,191.40 |
| 5 | VS-MET-V80 | VPLEX Metro VNX8000 Frame Based Lisc =IC | \$0.00 | VPLEX | 34\% | \$0.00 | \$59,473.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$59,473.80 |
| 5 | VS-MET-VF5 | VPLEX Metro VNX-F5000 Frame Base Lisclic | \$0.00 | VPLEX | 34\% | \$0.00 | \$17,823.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$17,823.60 |
| 5 | VS-MET-VF7 | VPLEX Metro VNX-F7000 Frame Base Lisc=IC | \$0.00 | VPLEX | 34\% | \$0.00 | \$49,108.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$49,108.50 |
| 5 | Vs-MET-VNX | VPLEX 1-1 Cont Avail SW Frame TF Lisc=IC | \$0.00 | VPLEX | 34\% | \$0.00 | \$5,009.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5,009.40 |
| 5 | vs-migration | VPLEX 180 Day Migration License $=1 C$ | \$0.00 | vPLEX | 34\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | Vs-SPLIT-V3 | VPLEX Sppitter for VMAX3 = IC | \$0.00 | VPLEX | 34\% | \$0.00 | \$4,770.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,770.00 |
| 5 | Vs-UPG-V52 | VPLEXX Metro VNX5200 Frame UPG Lisc =IC | \$52,660.00 | VPLEX | 34\% | \$34,755.60 | \$9,478.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$9,478.80 |
| 5 | VS-UPG-V54 | VPLEX Metro VNX5400 Frame UPG Lisc $=1 C$ | \$577,780.00 | VPLEX | 34\% | \$38,134.80 | \$10,400.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$10,400.40 |
| 5 | VS-UPG-V56 | VPLEX M Merro V XX56600 Frame UPG Lisc IC | \$32,140.00 | VPLEX | $34 \%$ $34 \%$ | \$21,212.40 $\$ 7.444 .80$ | \$5,785.20 \$2,030.40 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$5,785.20 $\$ 2.030 .40$ |
| 5 | VS-UPG-V58 VS-XIO10TBLOC | VPLEX Metro VNX5800 Frame UPG Lisc =IC VPLEX Local License for 10TB X-Brick $=1 \mathrm{D}$ | \$11,280.00 $\$ 0.00$ | VPLEX | $34 \%$ $34 \%$ | $\$ 7,444.80$ $\$ 0.00$ | $\$ 2,030.40$ $\$ 2.546 .60$ | $\begin{aligned} & \$ 0.00 \\ & \$ 0.00 \end{aligned}$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 2,030.40$ $\$ 2.546 .60$ |
| 5 | Vs-xIO10TBLOC VS-XIO10TBMET | VPLEX Local License for 10TB $X$ - -rick $=$ ID VPLEX Metro License for 10 TB $X$-Brick $=1 \mathrm{D}$ | $\$ 0.00$ $\$ 0.00$ | VPLEX | 34\% | $\$ 0.00$ $\$ 0.00$ | - $\$ 17,5417.60$ | \$0.00 | \$0.00 | $\$ 0.00$ $\$ 0.00$ | \$0.00 | $\$ 2,546.60$ $\$ 17,717.40$ |
| 5 | vs-x1020tBloc | VPLEX Local License for 20TB $X$--rick $=1 \mathrm{D}$ | \$0.00 | VPLEX | 34\% | \$0.00 | \$4,339.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,339.30 |
| 5 | vs-xIO20TBMET | VPLEX Metro License for 20TB $X$-Brick $=1 D$ | \$0.00 | VPLEX | 34\% | \$0.00 | \$30,202.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$30,202.20 |
| 5 | vs-xIo5LOCUP | VPLEX Local 5 TB X-Brick Upgrade $=1 \mathrm{D}$ | \$0.00 | VPLEX | 34\% | \$0.00 | \$1,102.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,102.50 |
| 5 | vs-xIO5METUP | VPLEX Metro 5 TB $X$-Srick Upgrade $=$ ID | \$0.00 | VPLEX | 34\% | \$0.00 | \$7,671.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$7,671.60 |
| 5 | vs-xı05TBLOC | VPLEX Local License for 5TB $X$-Brick $=1 \mathrm{D}$ | \$0.00 | VPLEX | 34\% | \$0.00 | \$1,715.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,715.00 |
| 5 | vs-xIO5TBMET | VPLEX Metro License for 5TB X-Brick =ID | \$0.00 | vPLEX | 34\% | \$0.00 | \$11,932.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$11,932.20 |
| 5 | 450-001-509 | ViPR Suite XIO 5 TB=ID | \$6,310.00 | XT | 22\% | \$4,921.80 | \$1,135.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,135.80 |
| 5 | 450-001-510 | ViPR Suite XIO 5 TB UPG=ID | \$4,170.00 | XT | 22\% | \$3,252.60 | \$750.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$750.60 |
| 5 | 450-001-511 | ViPR Suite XIO 10 TB=ID | \$12,620.00 | XT | 22\% | \$9,843.60 | \$2,271.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,271.60 |
| 5 | 450-001-512 | ViPR Suite XIO 20TB=ID | \$25,240.00 | XT | 22\% | \$19,687.20 | \$4,543.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,543.20 |
| 5 | 450-001-513 | ViPR Suite $\mathrm{XIO} 40 \mathrm{~TB}=1 \mathrm{D}$ | \$50,470.00 | XT | 22\% | \$39,366.60 | \$9,084.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$9,084.60 |
| 5 | 456-105-744 | RPIEX LOC 10TB X tremIO X-BRICK=ID | \$34,645.00 | XT | 22\% | \$27,023.10 | \$6,236.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,236.10 |
| 5 | 456-105-745 | RP/EX LOC 20TB X XremIO X-BRICK $=1 \mathrm{D}$ | \$51,610.00 | XT XT | 22\% | \$40,255.80 | \$9,289.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$9,289.80 |
| 5 | 456-105-746 |  | \$25,000.00 | ${ }_{\text {XT }}{ }^{\text {xT }}$ | 22\% | $\$ 19,500.00$ $\$ 12.534 .60$ | \$4,500.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 4,500.00$ $\$ 2.892 .60$ |
| 5 | 456-105-747 | RP/EX LOC 10 TB Starter $X$ - Brick 5 SB UG $=1 \mathrm{D}$ RPIEX REM 10TB XtremIO X -BRICK=1D | \$16,070.00 | XT $\times$ x | 22\% | \$ $\$ 12,5344.60$ | \$ \$7,7882.60 | \$0.00 | \$\$0.00 | \$0.00 | \$0.00 | \$7,482.60 |
| 5 | 456-105-749 | RP/EX REM $20 T B$ X tremIO $X$-BRIC =ID | \$61,925.00 | XT | 22\% | \$48,301.50 | \$11,146.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$11,146.50 |
| 5 | 456-105-750 | RP/EX REM 10TB Starter $X$-Brick 5TB=ID | \$30,000.00 | XT | 22\% | \$23,400.00 | \$5,400.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5,400.00 |
| 5 | 456-105-751 | RP/EX REM 10TB Starter $X$-Brick 5TB UG $=1 \mathrm{D}$ | \$19,285.00 | XT | 22\% | \$15,042.30 | \$3,471.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,471.30 |
| 5 | 456-106-135 | SRMSUITE XIO 10TB NODE =ID | \$0.00 | XT | 22\% | \$0.00 | \$1,782.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,782.00 |
| 5 | 456-106-136 | SRMSUITE XIO 20TB NODE =ID | \$0.00 | XT | 22\% | \$0.00 | \$3,562.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,562.20 |
| 5 | 456-106-156 | RPIEX LOC VPLEX 10TB X (temIO X -BRICK=ID | \$34,645.00 | XT | 22\% | \$27,023.10 | \$6,236.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,236.10 |
| 5 | 456-106-157 | RP/EX LOC VPLEX 20TB X tremIO X-BRICK=ID | \$51,610.00 | XT | 22\% | \$40,255.80 | \$9,289.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$9,289.80 |
| 5 | 456-106-158 | RP/EX REM VPLEX 10 TB X XtremIO X -BRICK $=$ ID | \$41,570.00 | XT | 22\% | \$32,424.60 | \$7,482.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$7,482.60 |
| 5 | 456-106-159 | RP/EX REM VPLEX 20TB X (tremIO X -BRICK=ID | \$61,925.00 | XT | 22\% | \$48,301.50 | \$11,146.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$11,146.50 |
| 5 | 456-106-441 |  | \$25,000.00 | XT XT | 22\% | \$19,500.00 | \$4,500.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ |  |
| 5 | 456-106-442 | RPIEX LOC VPLX 10TB Strtr $X$ - Irk 5 STBUG $=1 \mathrm{D}$ | \$16,070.00 | XT | 22\% | \$12,534.60 | \$2,892.60 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 | \$0.00 | $\$ 2,892.60$ $\$ 5.40000$ |
| 5 5 | $456-106-443$ $456-106-444$ |  | $\$ 30,000.00$ $\$ 19,285.00$ | XT $\times T$ | 22\% | $\$ 23,400.00$ $\$ 15,042.30$ | $\$ 5,400.00$ $\$ 3.471 .30$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 5,400.00$ $\$ 3.471 .30$ |
| 5 5 | $456-106-444$ $456-106-716$ | RPIEX REM VPLX 10 TB Strtr $X$ - - Frk 5 STBUG $=1 \mathrm{D}$ RPIEX LOC 40TB XtremIO $X$-BRICK=ID | $\$ 19,285.00$ $\$ 100,185.00$ | XT $\times$ x | 22\% | \$15,042.30 | $\$ 3,471.30$ $\$ 18,033.30$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | $\$ 3,471.30$ $\$ 18,033.30$ |
| 5 | 456-106-717 | RP/EX REM 40TB X tremIO X-BRICK=ID | \$120,205.00 | XT | 22\% | \$93,759.90 | \$21,636.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$21,636.90 |
| 5 | 456-106-718 | RPIEX LOC VPLEX 40TB X tremIO X -BRICK=ID | \$100,185.00 | $\times \mathrm{XT}$ | 22\% | \$78,144.30 | \$18,033.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$18,033.30 |
| 5 | 456-106-719 | RP/EX REM VPLEX 40TB X (remIO X -BRICK=ID | \$120,205.00 | XT | 22\% | \$93,759.90 | \$21,636.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$21,636.90 |
| 5 | 456-106-905 | APPSYNC 5 TB X-Brick=1D | \$21,150.00 | XT | 22\% | \$16,497.00 | \$3,807.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,807.00 |
| 5 |  |  | $\$ 13,950.00$ $\$ 30,600.00$ | XT XT | ${ }^{22 \%}$ | $\$ 10,881.00$ $\$ 23,868.00$ | \$2,511.00 | \$0.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 | $\$ 2,511.00$ $\$ 5.508 .00$ |
| 5 5 | 456-106-907 | APPSYNC 10 TBX $X$-Brick=ID APPSYNC 20 TB X-Brick=ID | \$30,600.00 | XT $\times$ X | 22\% | \$ ${ }_{\text {\$23,868.802 }}$ | \$5,508.00 | $\$ 0.00$ $\$ 0.00$ | $\$ 0.00$ $\$ 0.00$ | \$0.00 $\$ 0.00$ | \$0.00 | \$5,508.00 |
| 5 | 456-106-926 | RPVM Replication for $\mathrm{XIO}=1 \mathrm{~B}$ | $\$ 0.00$ | XT | 22\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5 | 456-107-738 | XtremIO-RP REM Starter X-Brick 5TB UG=ID | \$1,300.00 | XT | 22\% | \$1,014.00 | \$234.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$234.00 |
| 5 | 456-107-739 | XtremIO-RP REM Starter $X$ - Brick 5TB=ID | \$1,200.00 | XT | 22\% | \$936.00 | \$216.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$216.00 |
| 5 | 456-107-740 | XtremIO-RP REM 10TB X-BRICK=ID | \$2,500.00 | XT | 22\% | \$1,950.00 | \$450.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$450.00 |
| 5 | 456-107-741 | XtremIO-RP REM 20TB $X$-BRICK $=1 \mathrm{D}$ | \$8,500.00 | XT | 22\% | \$6,630.00 | \$1,530.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,530.00 |
| 5 | 456-107-742 | XtremIO-RP REM 40 TB $X$-BRICK=ID XtremIO EMC Storage Analytics Suite=IC | \$20,000.00 $\$ 0.00$ | ${ }_{\text {XT }} \mathrm{XT}$ | 22\% | \$15,600.00 | \$3,600.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,600.00 |
| 5 | 456-107-743 | XtremIO EMC Storage Analytics Suite=IC | \$0.00 | XT | 22\% | \$0.00 | \$3,417.12 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,417.12 |



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