

Optimize your storage operations

Focus more on innovation with Dell Managed Services for storage

Effectively managing storage poses significant challenges that require considerable time, financial investment, and specialized expertise. Outages can incur substantial costs and have detrimental effects. Many organizations face difficulties due to a lack of appropriate resources, skills, or tools to optimize their storage solutions.

As business storage demands rapidly expand, data center storage teams face time constraints in optimizing operations and preventing outages. They need more time to adapt to evolving business needs, enabling a focus on innovation while maintaining system reliability, data security, and meeting stakeholder demands.

Managed services benefits

59%

Improved security¹

55%

Control costs and adopt financial controls¹

54%

Improved IT management¹

Business challenges



Time to operationalize new technologies impacts business satisfaction



Shortage of storage specialists



Difficulty keeping up with rapidly changing needs of the business

What if you had more time to focus on what matters?



More time to attend to strategic core tasks



Increase storage and operational efficiency



Incorporate new storage technologies



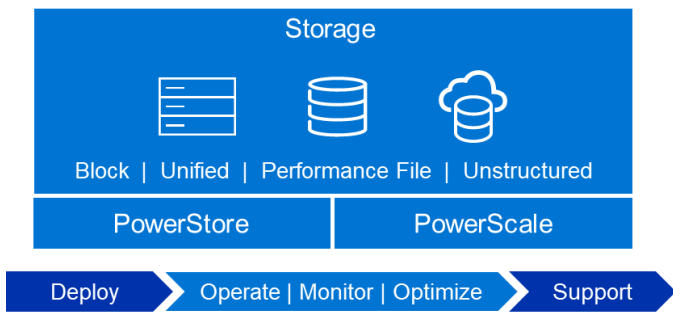
Accelerate innovation and maximize investments



Scale storage capacity and maintain cost control

Easily scale storage to meet your growing business needs with Dell Managed Services for storage

Dell Technologies simplifies complex storage management. Utilizing Dell Managed Services for storage, your operations are optimized, enabling scalable growth, cost savings, and risk reduction. Choose from management options tailored to your business needs, all backed by Dell's expertise and best practices.



Key Features

- Deployment planning and implementation
- 24/7 monitoring, management and break/fix support
- Near real-time dashboard reporting and ongoing health checks
- Major and minor version upgrades and patching
- Incident management and remediation, including alerts and thresholds
- Management of Dell Technologies platforms by Dell service experts
- Customer Success Manager as a trusted advisor
- 99.99% availability SLA with service credits
- Capacity planning and reporting

- ✓ Alleviate skill shortage with storage experts
- ✓ Improve security with 24/7 monitoring and management
- ✓ Optimized operations to reduce spend

- ✓ Control costs with predictable billing
- ✓ Adapt to changing business and storage needs
- ✓ Minimize complexity with storage automation



Explore Dell [Managed Services](#)



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¹ A commissioned study conducted by Forrester Consulting on behalf of Dell, December 2022, <https://www.dell.com/en-us/dt/services/innovate-with-services.htm#forresterservicesstudy>.