



EMC WSCA Contract MNWNC-109 Price List  
Effective July 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	10G-SFPP-LRM	SEL 10GBASE-LRM 1310NM SFP+ (LC) TAR	\$1,495.00	K	31%	\$1,031.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	10G-SFPP-TWX0101	SEL DIRECT ATTACH SFPP COPPER1M1-PACK	\$150.00	K	31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	10G-SFPP-TWX0301	SEL DIRECT ATTACH SFPP COPPER3M1-PACK	\$210.00	K	31%	\$144.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	10G-SFPP-TWX0308	SEL DIRECT ATTACH SFPP COPPER3M8-PACK	\$1,512.00	K	31%	\$1,043.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	10G-SFPP-TWX0508	SEL DIRECT ATTACH SFPP COPPER5M8-PACK	\$1,872.00	K	31%	\$1,291.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	10G-SFPP-ZR	SEL-10GBASE-ZR SFP+ optic 80km SMF	\$15,995.00	K	31%	\$11,036.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	10GSFP-TWX-11	SEL DIRECT ATTACH SFPP COPPER1M1-PACK	\$136.00	K	31%	\$93.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	10GSFP-TWX-18	SEL DIRECT ATTACH SFPP COPPER1M8-PACK	\$979.00	K	31%	\$675.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	10GSFP-TWX-31	SEL DIRECT ATTACH SFPP COPPER3M1-PACK	\$190.00	K	31%	\$131.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	10GSFP-TWX-38	SEL DIRECT ATTACH SFPP COPPER3M8-PACK	\$1,370.00	K	31%	\$945.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	10GSFP-TWX-51	SEL DIRECT ATTACH SFPP COPPER5M1-PACK	\$238.00	K	31%	\$162.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	10GSFP-TWX-58	SEL DIRECT ATTACH SFPP COPPER5M8-PACK	\$1,697.00	K	31%	\$1,170.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	1G-SFP-TWX-0101	SEL D-ATTACH 1G SFP COPPER 1M S-CABLE	\$150.00	K	31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	1G-SFP-TWX-0501	SEL 5M DIR ATTACH 1G SFP COPPER STCK CBL	\$260.00	K	31%	\$179.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	40G-QSFP-4C-0101	SEL-4x10G D-ATTACH QSFP4 SFP CBL1M 1PK	\$650.00	K	31%	\$448.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	40G-QSFP-4C-0301	SEL-4x10G D-ATTACH QSFP4 SFP CBL3M 1PK	\$800.00	K	31%	\$552.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	40G-QSFP-4C-0501	SEL-4x10G D-ATTACH QSFP4 SFP CBL5M 1PK	\$950.00	K	31%	\$655.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	40G-QSFP-C-00501	SEL-40GE QSFP TwinAx Cable, 0.5m	\$150.00	K	31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	40G-QSFP-C-00508	SEL-40GE QSFP TwinAx 0.5M, 8-PACK	\$1,080.00	K	31%	\$745.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	40G-QSFP-C-0101	SEL 1x40GE QSFP D/A Copper Cbl 1m	\$288.00	K	31%	\$198.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	40G-QSFP-Q-0101	SEL-40GE TWINAX QSFP+ cable, 1m	\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	40G-QSFP-Q-0301	SEL-40GE TWINAX QSFP+ cable, 3m	\$650.00	K	31%	\$448.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	40G-QSFP-Q-0501	SEL-40GE TWINAX QSFP+ cable, 5m	\$800.00	K	31%	\$552.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	BR-5410-PERP-1C	SEL-Perp(1 License), Bare Mtl 1-4 Cores	\$3,365.00	K	31%	\$2,321.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	BR-5410-PERP-5C	SEL-Perp(1 License), Bare Metal 5+ Cores	\$6,585.00	K	31%	\$4,543.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	BR-5415-PERP-VM	SEL-Perp(1 License), Virtual Machine	\$2,375.00	K	31%	\$1,638.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	BR-5600P-1V	SEL-5600 vRTR Perp(1 Lic)/w/ vCPU DP Lic	\$1,049.00	K	31%	\$723.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	BR-BFO-SML	SEL Flow Optimiz-Lic 20G traffic mgmt	\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	CC-MINIUSB-RJ45	SEL-Cons cable, male mini-USB/male RJ-45	\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	E1MG100FXIROM	SEL 100Base-FX IR 15km SMF LC SFP OMC	\$345.00	K	31%	\$238.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	E1MG100FXLROM	SEL 100Base-FX 40km LR SMF SFP optic OMC	\$455.00	K	31%	\$313.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	E1MG-100FX-OM	SEL 100Base-FX SFP optic MMF LC OMC	\$195.00	K	31%	\$134.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	E1MG-100FX-OM-8	SEL 8x100Base-FX SFP optic MMF(LC)(OMC)	\$1,404.00	K	31%	\$968.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	E1MG-BXD	SEL 1000Base-BXD SFP SMF to E1MG-BXU	\$1,315.00	K	31%	\$907.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	E1MG-BXU	SEL 1000Base-BXU SFP SMF to E1MG-BXD	\$1,315.00	K	31%	\$907.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	E1MG-FX-IR-OM	SEL 100Base-FX IR 15km SMF LC SFP OMC	\$313.00	K	31%	\$215.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	E1MG-FX-LR-OM	SEL 100Base-FX 40km LR SMF SFP optic OMC	\$412.00	K	31%	\$284.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	E1MG-FX-OM	SEL 100Base-FX SFP optic MMF LC OMC	\$177.00	K	31%	\$122.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	E1MG-FX-OM8	SEL 100Base-FX SFP optic MMF 8PK LC OMC	\$1,272.00	K	31%	\$877.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	E1MG-LHA-OM	SEL 1000Base-LHA SFP optic SMF LC OMC	\$3,995.00	K	31%	\$2,756.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	E1MG-LHA-OM-T	SEL-1000Base-LHA SFP optic, SMF	\$4,400.00	K	31%	\$3,036.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	E1MG-LHB	SEL 1000Base-LHB SFPopticSMF(LC)<=150km	\$5,495.00	K	31%	\$3,791.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	E1MG-LX-OM	SEL 1000Base-LX SFP optic SMF LC OMC	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	E1MG-LX-OM-8	SEL 1000Base-LX SFP optic 8PK SMF LC OMC	\$8,280.00	K	31%	\$5,713.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	E1MG-SX-OM	SEL 1000Base-SX SFP optic MMF LC OMC	\$525.00	K	31%	\$362.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	E1MG-SX-OM-8	SEL 1000Base-SX SFP optic 8PK MMF LC OMC	\$3,780.00	K	31%	\$2,608.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	E1MG-TX	SEL 1000BASE-TX SFP Copper RJ-45Conn	\$325.00	K	31%	\$224.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX6400-EPS1500	SEL ICX6430/50 1500W Ext Pwr-RPS/EPS	\$1,500.00	K	31%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX6400-RMK	SEL ICX6430/6450 2 Post Rct Kit Spare	\$50.00	K	31%	\$34.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX6430-24	SEL 24p 1G 4x1G SFP U/S Ports Fanless	\$1,295.00	K	31%	\$893.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX6430-24P	SEL 24p 1G PoE+ 390W4x1G SFP U/S Ports	\$2,295.00	K	31%	\$1,583.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX6430-48	SEL 48p 1G 4 x 1G SFP Uplink/Stack Ports	\$2,795.00	K	31%	\$1,928.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX6430-48P	SEL 48p1G PoE+ 390W4 x 1G SFP U/S Ports	\$4,095.00	K	31%	\$2,825.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX64502X10GLPOD	SEL 6450 CapLic UPG 1G U/S Prts(+1G/10G)	\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX6450-PREM-LIC	SEL ICX 6450 PREMIUM SOFTWARE LICENSE	\$800.00	K	31%	\$552.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7000-RMK	SEL-RACK MOUNT KIT, 2 POST,ICX7750/7450	\$85.00	K	31%	\$58.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7250-24	SEL-24-port 1 GbE switch with 8x10GbE SFP	\$2,100.00	K	31%	\$1,449.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7250-24-2X10G	SEL-24prt 1 G bundle 2x10GbE/10GbE+6x1GbE	\$2,650.00	K	31%	\$1,828.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7250-24G	SEL-24-port 1 GbE 4x1GbE SFP	\$2,000.00	K	31%	\$1,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7250-24P	SEL-24-prt 1 GbE switch PoE+ 360W	\$2,650.00	K	31%	\$1,828.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7250-24P2X10G	SEL-24-prt 1 GbE switch PoE+ 360W bundle	\$3,200.00	K	31%	\$2,208.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7250-2X10GPOD	SEL-7250 Upgrd uplink prts to 2x1GE/10GE	\$1,400.00	K	31%	\$966.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7250-48	SEL-48-prt 1 GbE switch with 8x10GbE SFP+	\$3,200.00	K	31%	\$2,208.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7250-48-2X10G	SEL-48-prt 1 GbE switch bundle	\$3,900.00	K	31%	\$2,691.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7250-48P	SEL-48-prt 1 GbE switch PoE+ 720W	\$4,600.00	K	31%	\$3,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7250-48P2X10G	SEL-48-prt 1 GbE switch PoE+ 720W bundle	\$5,300.00	K	31%	\$3,657.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7250-8X10GPOD	SEL-ICX7250 Upgrd to 8x10GbE/10GbE uplink	\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7250-PREM-LIC	SEL-ICX7250 Layer 3 Premium Software	\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7400-1X40GQ	SEL-ICX 7450 1-port 40GbE QSFP+ Module	\$800.00	K	31%	\$552.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7400-4X10GC	SEL-ICX 7450 4-port 1/10GbE 10GBase-T	\$1,200.00	K	31%	\$828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7400-4X10GF	SEL-ICX 7450 4-port 1/10GbE SFP+ Module	\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7400-4X1GF	SEL-ICX 7450 4-port 100M/1GbE SFP Module	\$400.00	K	31%	\$276.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7450-24	SEL-24-port 1 GbE switch, 3 mod slots	\$3,095.00	K	31%	\$2,135.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7450-24-E	SEL-24-port 1 GbE switch bundle	\$5,595.00	K	31%	\$3,860.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7450-24P	SEL-24-port 1 GbE swch PoE+, 3 mod slots	\$3,495.00	K	31%	\$2,411.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7450-24P-E	SEL-24-port 1 GbE switch PoE+ bundle	\$6,595.00	K	31%	\$4,550.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7450-48	SEL-48-port 1 GbE switch, 3 mod slots	\$5,295.00	K	31%	\$3,653.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7450-48-E	SEL-48-port 1 GbE switch bundle	\$7,995.00	K	31%	\$5,516.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7450-48F	SEL-48-port 1 GbE SFP switch, 3 modslots	\$9,995.00	K	31%	\$6,896.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7450-48F-E	SEL-48-port 1 GbE SFP switch bundle	\$11,995.00	K	31%	\$8,276.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7450-48P	SEL-48-port 1 GbE swch PoE+, 3 mod slots	\$6,795.00	K	31%	\$4,688.55	\$0.00	\$0.00					

EMC WSCA Contract MNWC-109 Price List  
Effective July 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	ICX7750-FAN-E-1	SEL-(1) 7750 Fan prt side air intake	\$575.00	K	31%	\$396.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7750-FAN-I	SEL-(4) 7750 Fan assys prt side air exh	\$1,495.00	K	31%	\$1,031.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7750-FAN-I-1	SEL- (1) 7750 Fan assy port side air exh	\$575.00	K	31%	\$396.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7750-L3-COE	SEL-7750 PREMIUM LAYER3 FEATURES	\$6,495.00	K	31%	\$4,481.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7750-RMK	SEL-FRU_RCK MNT KIT,2 POST, 7750/7450	\$85.00	K	31%	\$58.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX-EPS4000CBL01	SEL-EPS4000 Cable Direct; 1 EPS4000	\$150.00	K	31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX-EPS4000CBL02	SEL-EPS4000 Cble Spli; 1 EPS4000 to 2	\$300.00	K	31%	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX-EPS4000SHELF	SEL-EPS4000 Shelf with 4 bays	\$2,000.00	K	31%	\$1,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX-FAN10-E	SEL-7450 exhaust airflow fan, FTB	\$250.00	K	31%	\$172.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX-FAN10-I	SEL-7450 intake airflow fan, BTF	\$250.00	K	31%	\$172.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	PC AUS	SEL Pwrcrd for RPS2/3/5/9/424/448 - AUS	\$48.00	K	31%	\$33.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	PC AUS-EPS	SEL Pwrcrd AUSTRALIA 16A/250V	\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	PCEURO	SEL Pwrcrd for RPS2/3/5/9 EU version	\$17.00	K	31%	\$11.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	PCEURO-EPS	SEL 16A250VCEE 7/7 EURO-P-C191.8MR6	\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	PCINDIA	SEL Pwrcrd for RPS2/3/5/9 India version	\$40.00	K	31%	\$27.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	PCINDIA-EPS	SEL Pwrcrd INDIA 16A/250V	\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	PCJAPAN	SEL Pwrcrd for RPS2/3/5/9 Japan version	\$17.00	K	31%	\$11.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	PCJAPAN-EPS	SEL Pwrcrd JAPAN 15A 250V	\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	PCSWISS-C1312GHF	SEL-PWR CRD, SWISS TO C13,10A,250V	\$48.00	K	31%	\$33.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	PCTAIWAN-EPS	SEL Pwrcrd TAIWAN 16A 250V	\$68.00	K	31%	\$46.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	PCUK	SEL Pwrcrd for RPS2/3/5/9 UK version	\$17.00	K	31%	\$11.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	PCUK-EPS	SEL Pwrcrd UK 13A 250V	\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	PCUSA	SEL-PWR CRD-RPS2/3/5/9 USA vers 9'10"	\$11.00	K	31%	\$7.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	PCUSA2	SEL-PWR CRD,USA,NEMA5-15/C13, 13A, 125V	\$34.00	K	31%	\$23.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	PL-WAF-ADMIN	SEL-Web Application Firewall Admin Mod	\$5,600.00	K	31%	\$3,864.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	PL-WAF-ADMIN-E	SEL-EVAL-WAF Admin Module	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	PL-WAF-DCORE-E	SEL-EVAL-Web App Firewall Decider/(core)	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	PL-WAF-DEC-CORE	SEL-Web App Firewall Decider (/core)	\$1,200.00	K	31%	\$828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	PL-WAF-PENF-E	SEL-EVAL-Web App Firewall Proxy Enforcr Mod	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	PL-WAF-PROXYENF	SEL-WAF Proxy Enforcer Mod	\$4,000.00	K	31%	\$2,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	PL-WAF-WEBENF	SEL-WAF Web Server Enforcer Mod	\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	PL-WAF-WEBENF-E	SEL-EVAL-WAF Web Server Enforcer Module	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	RPS15-E	SEL 6610/50NON-POE250W PSU p-side intake	\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	RPS15-I	SEL 6610/50 NON-POE 250W PSU p-side exh	\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	RPS16DC-E	SEL 510W DC Pwr forICX6610/50-EXHAUSTair	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	RPS16DC-I	SEL 510W DC Pwr forICX6610/50-Intakeair	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	RPS16-E	SEL 1000W Pwr-ICX6610 PoE-Exhaustairflow	\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	RPS16-I	SEL 6610 POE 1000W PSU PORT SIDE EXHAUST	\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	RPS17	SEL-1 Pwr Supp for EPS4000 Shelf, 920W	\$1,500.00	K	31%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	RPS9+E	SEL-500W AC pwr supp w/ exhaust airflow	\$995.00	K	31%	\$686.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	RPS9H	SEL-500W AC pwr supp w/ intake airflow	\$995.00	K	31%	\$686.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	RPS9DC+E	SEL-500W DC pwr supp w/ exhaust airflow	\$1,250.00	K	31%	\$862.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	RPS9DC-I	SEL-FRU,500WDCPS,INTAKE,ICX7750	\$1,250.00	K	31%	\$862.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	SAF-1000	SEL-Web App Firewall Mod(for VTM Std Ed)	\$8,400.00	K	31%	\$5,796.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	SAF-2000	SEL-Web App Firewall Mod(for VTM ENT Ed)	\$12,400.00	K	31%	\$8,556.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	SAF-4000	SEL-Web App Firewall(VTM ENT Ed 5Gb+)	\$20,400.00	K	31%	\$14,076.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	SAFPX-1000-H	SEL-WAF Proxy - 5Gbps	\$23,640.00	K	31%	\$16,311.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	SAFPX-1000-L	SEL-WAF Proxy - 200 Mbps	\$9,160.00	K	31%	\$6,320.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	SAFPX-1000-M	SEL-WAF Proxy - 1Gbps	\$14,120.00	K	31%	\$9,742.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	SAFPX-1000-VH	SEL-WAF Proxy - 10Gbps	\$32,360.00	K	31%	\$22,328.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	SAFPX-1000-VH-E	SEL-EVAL-WAF Proxy - 10Gbps	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	SPTM-1000-H	SEL-UPG-WAP(1Gbps)>VTM Std Ed(1Gbps)	\$3,600.00	K	31%	\$2,484.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	SPTM-1000-L	SEL-UPG-WAP(10Mbps)>VTM Std Ed(10Mbps)	\$2,000.00	K	31%	\$1,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	SPTM-1000-M	SEL-UPG-WAP(200Mbps)>VTM Std Ed(200Mbps)	\$2,800.00	K	31%	\$1,932.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	SPTM-2000-L	SEL-UPG-WAP(1Gbps)>VTM ENT Ed(1Gbps)	\$9,200.00	K	31%	\$6,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	SPTM-2000-M	SEL-UPG-WAP(2Gbps)>VTM ENT Ed(2Gbps)	\$12,400.00	K	31%	\$8,556.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	SPTM-4000-H	SEL-UPG-WAP(20Gbps)>VTM ENT Ed(20Gbps)	\$20,400.00	K	31%	\$14,076.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	SPTM-4000-L	SEL-UPG-WAP(5Gbps)>VTM ENT Ed(5Gbps)	\$18,800.00	K	31%	\$12,972.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	SPTM-4000-M	SEL-UPG-WAP(10Gbps)>VTM ENT Ed(10Gbps)	\$19,600.00	K	31%	\$13,524.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	STM-1000-H	SEL-Virtual Traffic Mgr Std Ed-1Gbps	\$11,600.00	K	31%	\$8,004.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	STM-1000-H1	SEL-Virtual Traffic Mgr Std Ed-5Gbps	\$18,800.00	K	31%	\$12,972.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	STM-1000-L	SEL-Virtual Traffic Mgr Std Ed-10 Mbps	\$4,400.00	K	31%	\$3,036.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	STM-1000-M	SEL-Virtual Traffic Mgr Std Ed-200 Mbps	\$7,600.00	K	31%	\$5,244.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	STM-2000-L	SEL-Virtual Traffic Mgr Ent Ed - 1Gbps	\$17,200.00	K	31%	\$11,868.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	STM-2000-M	SEL-Virtual Traffic Mgr Ent Ed - 2Gbps	\$23,600.00	K	31%	\$16,284.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	STM-4000-H	SEL-Virtual Traffic Mgr Ent Ed - 20Gbps	\$45,200.00	K	31%	\$31,188.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	STM-4000-L	SEL-Virtual Traffic Mgr Ent Ed - 5Gbps	\$32,400.00	K	31%	\$22,356.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	STM-4000-M	SEL-Virtual Traffic Mgr Ent Ed - 10Gbps	\$39,600.00	K	31%	\$27,324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	STM-4000-VH	SEL-Virtual Traffic Mgr Ent Ed-Unlimited	\$50,800.00	K	31%	\$35,052.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	STM-4000-VH-E	SEL- EVAL-VTM ENT Edition (all options)	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	STM-4000-VH-NFR	SEL-NFR for acc ptrns-VTM ENT Ed-Unlmted	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	STM-B-200	SEL-vTM bulk pkg SD - Adv LBw/SSL-5Gbps	\$35,500.00	K	31%	\$24,495.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	STM-B-300	SEL-vTM Standard Edition for SD - 5Gbps	\$55,500.00	K	31%	\$38,295.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	STM-B-300-L	SEL-vTM Standard Edition for SD - 2Gbps	\$38,850.00	K	31%	\$26,806.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	STM-B-400	SEL-vTM EntEd for SD - 5Gbps	\$75,500.00	K	31%	\$52,095.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	STM-B-400-L	SEL-vTM EntEd for SD - 2Gbps	\$52,850.00	K	31%	\$36,466.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	STM-B-ADD-FIPS	SEL-FIPS add-on for SD - 5Gbps	\$7,550.00	K	31%	\$5,209.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	STM-B-ADD-FIPS-L	SEL-FIPS add-on for SD - 2Gbps	\$5,285.00	K	31%	\$3,646.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	STM-B-ADD-WAF	SEL-vWeb App FW add-on for SD - 5Gbps	\$50,000.00	K	31%	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	STM-B-ADD-WAF-L	SEL-vWeb App FW add												

EMC WSCA Contract MNWNC-109 Price List  
Effective July 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	STX-STD	SEL-Web Accel Std Add-On Mod (for VTM)	\$14,800.00	K	31%	\$10,212.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-SAF-1K-2K	SEL-UPG Web App Firewall-VTM (STD>ENT)	\$4,600.00	K	31%	\$3,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-SAF-1K-4K	SEL-UPG Web App Firewall-VTM(STD>ENT5gb)	\$13,800.00	K	31%	\$9,522.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-SAF-2K-4K	SEL-UPG Web App Firewall-VTM(ENT>ENT5gb)	\$9,200.00	K	31%	\$6,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-SAFB300FB400	SEL-Upg - vTM w/ vWeb App FW 300 to 400	\$25,000.00	K	31%	\$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-SAFPX-1K-HVH	SEL-UPG-WAF Proxy SAFPX-1K-H>SAFPX-1K-VH	\$10,028.00	K	31%	\$6,919.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-SAFPX-1K-LH	SEL-UPG-WAF Proxy SAFPX-1K-L>SAFPX-1K-H	\$16,652.00	K	31%	\$11,489.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-SAFPX-1K-LM	SEL-UPG-WAF Proxy SAFPX-1K-L>SAFPX-1K-M	\$5,704.00	K	31%	\$3,935.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-SAFPX-1K-LVH	SEL-UPG-WAF Proxy SAFPX-1K-L>SAFPX-1K-VH	\$26,680.00	K	31%	\$18,409.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-SAFPX-1K-MH	SEL-UPG-WAF Proxy SAFPX-1K-M>SAFPX-1K-H	\$10,948.00	K	31%	\$7,554.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-SAFPX-1K-MVH	SEL-UPG-WAF Proxy SAFPX-1K-M>SAFPX-1K-VH	\$20,976.00	K	31%	\$14,473.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-1KH1-4KH	SEL-UPG-VTM Std Ed(5Gbps)>Ent(20Gbps)	\$30,360.00	K	31%	\$20,948.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-1KH1-4KL	SEL-UPG-VTM Std Ed(5Gbps)>Ent(5Gbps)	\$15,640.00	K	31%	\$10,791.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-1KH1-4KM	SEL-UPG-VTM Std Ed(5Gbps)>Ent(10Gbps)	\$23,920.00	K	31%	\$16,504.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM1KH1-4KVH	SEL-UPG-VTM Std Ed(5Gbps)>Ent Unlimited	\$36,800.00	K	31%	\$25,392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-1KH-2KL	SEL-UPG-VTM Std Ed(1Gbps)>Ent(1Gbps)	\$6,440.00	K	31%	\$4,443.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-1KH-2KM	SEL-UPG-VTM Std Ed(1Gbps)>Ent(2Gbps)	\$13,800.00	K	31%	\$9,522.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-1KH-4KH	SEL-UPG-VTM Std Ed(1Gbps)>Ent(20Gbps)	\$38,640.00	K	31%	\$26,661.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-1KH-4KL	SEL-UPG-VTM Std Ed(1Gbps)>Ent(5Gbps)	\$23,920.00	K	31%	\$16,504.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-1KH-4KM	SEL-UPG-VTM Std Ed(1Gbps)>Ent(10Gbps)	\$32,200.00	K	31%	\$22,218.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-1KH-4KVH	SEL-UPG-VTM Std Ed(1Gbps)>Ent Unlimited	\$45,080.00	K	31%	\$31,105.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-1K-H1	SEL-UPG-VTM Std Ed(1Gbps)up to(5Gbps)	\$8,280.00	K	31%	\$5,713.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-1KL-2KL	SEL-UPG-VTM Std Ed(10Mbps)>Ent Ed(1Gbps)	\$14,720.00	K	31%	\$10,156.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-1KL-2KM	SEL-UPG-VTM Std Ed(10Mbps)>Ent Ed(2Gbps)	\$22,080.00	K	31%	\$15,235.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-1KL-4KH	SEL-UPG-VTM Std Ed(10Mbps)>Ent Ed(20Gbps)	\$46,920.00	K	31%	\$32,374.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-1KL-4KL	SEL-UPG-VTM Std Ed(10Mbps)>Ent Ed(5Gbps)	\$32,200.00	K	31%	\$22,218.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-1KL-4KM	SEL-UPG-VTM Std Ed(10Mbps)>Ent Ed(10Gbps)	\$40,480.00	K	31%	\$27,931.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-1KL-4KVH	SEL-UPG-VTM Std Ed(10Mbps)>Ent Unlimited	\$53,360.00	K	31%	\$36,818.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-1K-L-H	SEL-UPG-VTM Std Ed(10Mbps)up to(1Gbps)	\$8,280.00	K	31%	\$5,713.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-1K-L-H1	SEL-UPG-VTM Std Ed(10Mbps)up to(5Gbps)	\$16,560.00	K	31%	\$11,426.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-1K-L-M	SEL-UPG-VTM Std Ed(10Mbps)up to(20Mbps)	\$3,680.00	K	31%	\$2,539.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-1KM-2KL	SEL-UPG-VTM Std Ed(200Mbps)>Ent(1Gbps)	\$11,040.00	K	31%	\$7,617.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-1KM-2KM	SEL-UPG-VTM Std Ed(200Mbps)>Ent(2Gbps)	\$18,400.00	K	31%	\$12,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-1KM-4KH	SEL-UPG-VTM Std Ed(200Mbps)>Ent(20Gbps)	\$43,240.00	K	31%	\$29,835.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-1KM-4KL	SEL-UPG-VTM Std Ed(200Mbps)>Ent(5Gbps)	\$28,520.00	K	31%	\$19,678.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-1KM-4KM	SEL-UPG-VTM Std Ed(200Mbps)>Ent(10Gbps)	\$36,800.00	K	31%	\$25,392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-1KM-4KVH	SEL-UPG-VTM Std Ed(200Mbps)>Ent Unlimited	\$49,680.00	K	31%	\$34,279.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-1K-M-H	SEL-UPG-VTM Std Ed(200Mbps)up to(1Gbps)	\$4,600.00	K	31%	\$3,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-1K-M-H1	SEL-UPG-VTM Std Ed(200Mbps)up to(5Gbps)	\$12,880.00	K	31%	\$8,887.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-2KL-4KH	SEL-UPG-VTM ENT Ed(1Gbps)>Ent(20Gbps)	\$32,200.00	K	31%	\$22,218.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-2KL-4KL	SEL-UPG-VTM ENT Ed(1Gbps)>Ent(5Gbps)	\$17,480.00	K	31%	\$12,061.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-2KL-4KM	SEL-UPG-VTM ENT Ed(1Gbps)>Ent(10Gbps)	\$25,760.00	K	31%	\$17,774.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-2KL-4KVH	SEL-UPG-VTM ENT Ed(1Gbps)>Ent Unlimited	\$38,640.00	K	31%	\$26,661.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-2K-L-M	SEL-UPG-VTM ENT Ed(1Gbps)up to(2Gbps)	\$7,360.00	K	31%	\$5,078.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-2KM-4KH	SEL-UPG-VTM ENT Ed(2Gbps)>Ent(20Gbps)	\$24,840.00	K	31%	\$17,139.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-2KM-4KL	SEL-UPG-VTM ENT Ed(2Gbps)>Ent(5Gbps)	\$10,120.00	K	31%	\$6,982.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-2KM-4KM	SEL-UPG-VTM ENT Ed(2Gbps)>Ent(10Gbps)	\$18,400.00	K	31%	\$12,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-2KM-4KVH	SEL-UPG-VTM ENT Ed(2Gbps)>Ent Unlimited	\$31,280.00	K	31%	\$21,583.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-4K-H-VH	SEL-UPG-VTM ENT Ed(20Gbps)up to unlimited	\$6,440.00	K	31%	\$4,443.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-4K-L-H	SEL-UPG-VTM ENT Ed(5Gbps)up to(20Gbps)	\$14,720.00	K	31%	\$10,156.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-4K-L-M	SEL-UPG-VTM ENT Ed(5Gbps)up to(10Gbps)	\$8,280.00	K	31%	\$5,713.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-4K-L-VH	SEL-UPG-VTM ENT Ed(5Gbps)up to unlimited	\$21,160.00	K	31%	\$14,600.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-4K-M-H	SEL-UPG-VTM ENT Ed(10Gbps)up to(20Gbps)	\$6,440.00	K	31%	\$4,443.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-4K-M-VH	SEL-UPG-VTM ENT Ed(10Gbps)up to unlimited	\$12,880.00	K	31%	\$8,887.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-B200400	SEL-UPG-STM-B-200 > vTM Ent Ed SD-5Gbps	\$50,000.00	K	31%	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-B2000300	SEL-UPG-STM-B-200 > vTM Std Ed SD-5Gbps	\$25,000.00	K	31%	\$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-B300400	SEL-Upg - vTM Std Ed to EntEd SD-5Gbps	\$25,000.00	K	31%	\$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-B300L400L	SEL-Upg - vTM Std Ed to EntEd SD-2Gbps	\$17,500.00	K	31%	\$12,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-FPS1K-2K	SEL-UPG-FIPS for VTM(Std Ed-ENT Ed)	\$1,200.00	K	31%	\$828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-FPS1K-4K	SEL-UPG-FIPS for VTM(Std Ed-ENT 5Gb)	\$3,920.00	K	31%	\$2,704.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-FPS2K-4K	SEL-UPG-FIPS for VTM(ENT Ed-ENT 5Gb)	\$2,720.00	K	31%	\$1,876.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STX-APT-STD	SEL-UPG-Web Accel Exp Mod > Std Mod	\$14,500.00	K	31%	\$10,005.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-ZAFM-A>SAF2K	SEL-UPG-App Firewall(ZeusTM 1GB)>SAF-2K	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-ZAFM-B>SAF2K	SEL-UPG-App Firewall(ZeusTM 2GB)>SAF-2K	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-ZAFM-C>SAF4K	SEL-UPG-App Firewall(ZeusTM 5GB)>SAF-4K	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-ZAFM-D>SAF4K	SEL-UPG-App Firewall(ZeusTM UnL)>SAF-4K	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-ZLB>STM1KH	SEL-UPG-Zeus Load Balancer > STM-1000-H	\$2,400.00	K	31%	\$1,656.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-ZTM-A>STM2KL	SEL-UPG-Zeus TM (1 Gbits) > STM-2000-L	\$4,000.00	K	31%	\$2,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-ZTM-B>STM2KM	SEL-UPG-Zeus TM (2 Gbits) > STM-2000-M	\$4,000.00	K	31%	\$2,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-ZTM-C>STM4KL	SEL-UPG-Zeus TM (5 Gbits) > STM-4000-L	\$4,000.00	K	31%	\$2,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-ZTMD>STM4KVH	SEL-UPG-Zeus TM (unlimtd) > STM-4000-VH	\$4,000.00	K	31%	\$2,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-ZXTM>STM2KL	SEL-UPG-Zeus TM(purch=09/09)>STM-2000-L	\$4,000.00	K	31%	\$2,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	XBR-000195	SEL FIPS SECURITY SEAL	\$499.00	K	31%	\$344.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	XBR-R000030	SEL-Serial Cable (RJ-45 Connector)	\$50.00	K	31%	\$34.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	XBR-R000291	SEL-6510-6505-6710-6740 4 P RCK MNT KIT	\$175.00	K	31%	\$120.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	XBR-R000292	SEL-6510-6505-6710-6740 MID-MOUNT KIT	\$175.00	K	31%	\$120.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	XBR-R000293	SEL-FLUSH MOUNT KIT 6710 6740	\$150.00	K	31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	XBR-R000295	SEL-FRU UNIV RCK MNT 4 POST 24"-32	\$430.00	K	31%	\$296.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	XBR-R000296	SEL FRU UNIVERSAL RACK MOUNT KIT,4 POST	\$430.00	K	31%	\$296.70	\$0.00	\$0.00	\$0.00	\$0.00			

EMC WSCA Contract MNWNC-109 Price List  
Effective July 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	SELDRAW	SEL DRAWbridge	\$1,188.00	K	31%	\$819.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BTM
5	SELDRAWBRAVA	SEL DRAWbridge BRAVA for CAD Add-in	\$81.00	K	31%	\$55.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BTM
5	SELDRAWBRAS	SEL DRAWbridge BRAVA for CAD A/I Subscr.	\$20.00	K	31%	\$13.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BTM
5	SELDRAWD2	SEL DRAWBRIDGE FOR D2	\$1,188.00	K	31%	\$819.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BTM
5	SELDRAWD2S	SEL DRAWbridge for D2 Subscription	\$298.00	K	31%	\$205.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BTM
5	SELDRAWWS	SEL DRAWbridge Subscription	\$298.00	K	31%	\$205.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BTM
5	SELEPCS	SEL CPbridge Subscription	\$12,344.00	K	31%	\$8,517.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BTM
5	SELINDEX	SEL INDEXBRIDGE	\$15,625.00	K	31%	\$10,781.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BTM
5	SELINDEXS	SEL INDEXbridge Subscription	\$3,906.00	K	31%	\$2,695.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BTM
5	SELNAVI1499	SEL NAVIbridge 1,000 - 1,499 users	\$202.50	K	31%	\$139.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BTM
5	SELNAVI1999	SEL NAVIbridge 1,500 - 1,999 users	\$191.25	K	31%	\$131.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BTM
5	SELNAVI489	SEL NAVIbridge 25-499 users	\$225.00	K	31%	\$156.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BTM
5	SELNAVI4999	SEL NAVIbridge 2,000 - 4,999 users	\$180.00	K	31%	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BTM
5	SELNAVI5000	SEL NAVIbridge 5,000+ users	\$157.50	K	31%	\$108.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BTM
5	SELNAVI999	SEL NAVIbridge 500-999 users	\$213.75	K	31%	\$147.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BTM
5	SELRENDER	SEL RENDERBRIDGE	\$18,750.00	K	31%	\$12,937.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BTM
5	SELRENDERS	SEL RENDERbridge Subscription	\$4,688.00	K	31%	\$3,234.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BTM
5	SELTAG	SEL TAGBRIDGE	\$15,625.00	K	31%	\$10,781.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BTM
5	SELTAGS	SEL TAGbridge Subscription	\$3,906.00	K	31%	\$2,695.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BTM
5	EMC1-0000000-DS	SEL Adlib Adv Rendering DCTM Non-Prod	\$18,750.00	K	31%	\$12,937.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CAN EMC SELECT ADLIB
5	EMC1-0000000-PS	SEL Adlib Adv Rendering for DCTM Prod	\$37,500.00	K	31%	\$25,875.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CAN EMC SELECT ADLIB
5	11-1782-LIC	SEL ItbmS1 Std&VCLDS 5 Ent Promo Bun	\$25,289.00	K	31%	\$17,449.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1783-LIC	SEL Itbm S1 Std&Vcac 6 Ent Promobun	\$21,313.00	K	31%	\$14,705.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1827-LIC	SEL Vsan 5 With Dp Bun Promo	\$3,163.00	K	31%	\$2,182.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1829-LIC	SEL Hor Adv: 10P Ccu	\$4,400.00	K	31%	\$3,036.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1829-LIC-L1	SEL Tpp11 Hor Adv: 10P Ccu	\$4,180.00	K	31%	\$2,884.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1829-LIC-L2	SEL Tpp12 Hor Adv: 10P Ccu	\$4,092.00	K	31%	\$2,823.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1829-LIC-L3	SEL Tpp13 Hor Adv: 10P Ccu	\$3,960.00	K	31%	\$2,732.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1829-LIC-L4	SEL Tpp14 Hor Adv: 10P Ccu	\$3,828.00	K	31%	\$2,641.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1829-LIC-L5	SEL Tpp15 Hor Adv: 10P (Ccu)	\$3,652.00	K	31%	\$2,519.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1830-LIC	SEL Hor Adv: 100P Ccu	\$44,000.00	K	31%	\$30,360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1830-LIC-L1	SEL Tpp11 Hor Adv: 100P Ccu	\$41,800.00	K	31%	\$28,842.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1830-LIC-L2	SEL Tpp12 Hor Adv: 100P Ccu	\$40,920.00	K	31%	\$28,234.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1830-LIC-L3	SEL Tpp13 Hor Adv: 100P Ccu	\$39,600.00	K	31%	\$27,324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1830-LIC-L4	SEL Tpp14 Hor Adv: 100P Ccu	\$38,280.00	K	31%	\$26,413.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1830-LIC-L5	SEL Tpp15 Hor Adv: 100P Ccu	\$36,520.00	K	31%	\$25,198.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1831-LIC	SEL Hor Adv: 10P (Nus)	\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1831-LIC-L1	SEL Tpp11 Hor Adv: 10P (Nus)	\$2,613.00	K	31%	\$1,802.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1831-LIC-L2	SEL Tpp12 Hor Adv: 10P (Nus)	\$2,558.00	K	31%	\$1,765.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1831-LIC-L3	SEL Tpp13 Hor Adv: 10P (Nus)	\$2,475.00	K	31%	\$1,707.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1831-LIC-L4	SEL Tpp14 Hor Adv: 10P (Nus)	\$2,393.00	K	31%	\$1,651.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1831-LIC-L5	SEL Tpp15 Hor Adv: 10P (Nus)	\$2,283.00	K	31%	\$1,575.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1832-LIC	SEL Hor Adv: 100P (Nus)	\$27,500.00	K	31%	\$18,975.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1832-LIC-L1	SEL Tpp11 Hor Adv: 100P (Nus)	\$26,125.00	K	31%	\$18,026.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1832-LIC-L2	SEL Tpp12 Hor Adv: 100P (Nus)	\$25,575.00	K	31%	\$17,646.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1832-LIC-L3	SEL Tpp13 Hor Adv: 100P (Nus)	\$24,750.00	K	31%	\$17,077.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1832-LIC-L4	SEL Tpp14 Hor Adv: 100P (Nus)	\$23,925.00	K	31%	\$16,508.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1832-LIC-L5	SEL Tpp15 Hor Adv: 100P (Nus)	\$22,825.00	K	31%	\$15,749.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1833-LIC	SEL Ent: 10P Ccu	\$6,325.00	K	31%	\$4,364.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1833-LIC-L1	SEL Tpp11 Ent: 10P Ccu	\$6,009.00	K	31%	\$4,146.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1833-LIC-L2	SEL Tpp12 Ent: 10P Ccu	\$5,882.00	K	31%	\$4,058.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1833-LIC-L3	SEL Tpp13 Ent: 10P Ccu	\$5,693.00	K	31%	\$3,928.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1833-LIC-L4	SEL Tpp14 Ent: 10P Ccu	\$5,503.00	K	31%	\$3,797.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1834-LIC	SEL Ent: 100P Ccu	\$63,250.00	K	31%	\$43,642.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1834-LIC-L1	SEL Tpp11 Ent: 100P Ccu	\$60,088.00	K	31%	\$41,460.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1834-LIC-L2	SEL Tpp12 Ent: 100P Ccu	\$58,823.00	K	31%	\$40,587.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1834-LIC-L3	SEL Tpp13 Ent: 100P Ccu	\$56,925.00	K	31%	\$39,278.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1834-LIC-L4	SEL Tpp14 Ent: 100P Ccu	\$55,028.00	K	31%	\$37,969.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1835-LIC	SEL Ent: 10P (Nus)	\$3,850.00	K	31%	\$2,656.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1835-LIC-L1	SEL Tpp11 Ent: 10P (Nus)	\$3,658.00	K	31%	\$2,524.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1835-LIC-L2	SEL Tpp12 Ent: 10P (Nus)	\$3,581.00	K	31%	\$2,470.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1835-LIC-L3	SEL Tpp13 Ent: 10P (Nus)	\$3,485.00	K	31%	\$2,390.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1835-LIC-L4	SEL Tpp14 Ent: 10P (Nus)	\$3,350.00	K	31%	\$2,311.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1836-LIC	SEL Ent: 100P (Nus)	\$38,500.00	K	31%	\$26,565.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1836-LIC-L1	SEL Tpp11 Ent: 100P (Nus)	\$36,575.00	K	31%	\$25,236.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1836-LIC-L2	SEL Tpp12 Ent: 100P (Nus)	\$35,805.00	K	31%	\$24,705.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1836-LIC-L3	SEL Tpp13 Ent: 100P (Nus)	\$34,650.00	K	31%	\$23,908.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1836-LIC-L4	SEL Tpp14 Ent: 100P (Nus)	\$33,495.00	K	31%	\$23,111.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1837-LIC	SEL Upg: Mirage To Adv: 10P (Nus)	\$1,210.00	K	31%	\$834.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1837-LIC-L1	SEL L1 Upg Mirage To Adv 10P Nus	\$1,150.00	K	31%	\$793.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1837-LIC-L2	SEL L2 Upg Mirage To Adv 10P Nus	\$1,125.00	K	31%	\$776.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1837-LIC-L3	SEL L3 Upg Mirage To Adv 10P Nus	\$1,089.00	K	31%	\$751.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1837-LIC-L4	SEL L4 Upg Mirage To Adv 10P Nus	\$1,053.00	K	31%	\$726.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1837-LIC-L5	SEL L5 Upg Mirage To Adv 10P Nus	\$1,004.00	K	31%	\$692.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1838-LIC	SEL Upg: Mirage To Adv 100P Nus	\$12,100.00	K	31%	\$8,349.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1838-LIC-L1	SEL L1 Upg Mirage To Adv 100P Nus	\$11,495.00	K	31%	\$7,931.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1838-LIC-L2	SEL L2 Upg Mirage To Adv 100P Nus	\$11,253.00	K	31%	\$7,764.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1838-LIC-L3	SEL L3 Upg Mirage To Adv 100P Nus	\$10,890.00	K	31%	\$7,514.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1838-LIC-L4	SEL L4 Upg Mirage To Adv 100P Nus	\$10,527.00	K	31%	\$7,263.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1838-LIC-L5													

EMC WSCA Contract MNWNC-109 Price List  
Effective July 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	11-1840-LIC-L3	SEL L3 UG View Std 100 Ccu To Adv 200 NU	\$27,225.00	K	31%	\$18,785.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1840-LIC-L4	SEL L4 UG View Std 100 Ccu To Adv 200 NU	\$26,318.00	K	31%	\$18,159.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1840-LIC-L5	SEL L5 UG View Std 100 Ccu To Adv 200 NU	\$25,108.00	K	31%	\$17,324.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1841-LIC	SEL Upg View Std 10P Ccu To Ent 20P Nus	\$4,235.00	K	31%	\$2,922.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1841-LIC-L1	SEL L1 Upg View Std 10 Ccu To Ent 20 Nus	\$4,023.00	K	31%	\$2,775.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1841-LIC-L2	SEL L2 Upg View Std 10 Ccu To Ent 20 Nus	\$3,939.00	K	31%	\$2,717.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1841-LIC-L3	SEL L3 Upg View Std 10 Ccu To Ent 20 Nus	\$3,812.00	K	31%	\$2,630.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1841-LIC-L4	SEL L4 Upg View Std 10 Ccu To Ent 20 Nus	\$3,684.00	K	31%	\$2,541.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1842-LIC	SEL UG View Std 100 Ccu To Ent 200 NU	\$42,350.00	K	31%	\$29,221.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1842-LIC-L1	SEL L1 UG View Std 100 Ccu To Ent 200 NU	\$40,233.00	K	31%	\$27,760.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1842-LIC-L2	SEL L2 UG View Std 100 Ccu To Ent 200 NU	\$39,386.00	K	31%	\$27,176.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1842-LIC-L3	SEL L3 UG View Std 100 Ccu To Ent 200 NU	\$38,115.00	K	31%	\$26,299.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1842-LIC-L4	SEL L4 UG View Std 100 Ccu To Ent 200 NU	\$36,845.00	K	31%	\$25,423.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1843-LIC	SEL Upg View Std Ccu To Adv 10P Ccu	\$1,815.00	K	31%	\$1,252.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1843-LIC-L1	SEL L1 Upg View Std Ccu To Adv 10P Ccu	\$1,724.00	K	31%	\$1,189.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1843-LIC-L2	SEL L2 Upg View Std Ccu To Adv 10P Ccu	\$1,688.00	K	31%	\$1,164.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1843-LIC-L3	SEL L3 Upg View Std Ccu To Adv 10P Ccu	\$1,634.00	K	31%	\$1,127.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1843-LIC-L4	SEL L4 Upg View Std Ccu To Adv 10P Ccu	\$1,579.00	K	31%	\$1,089.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1843-LIC-L5	SEL L5 Upg View Std Ccu To Adv 10P Ccu	\$1,506.00	K	31%	\$1,039.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1844-LIC	SEL Upg View Std Ccu To Adv 100P Ccu	\$18,150.00	K	31%	\$12,523.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1844-LIC-L1	SEL L1 Upg View Std Ccu To Adv 100P Ccu	\$17,243.00	K	31%	\$11,897.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1844-LIC-L2	SEL L2 Upg View Std Ccu To Adv 100P Ccu	\$16,880.00	K	31%	\$11,647.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1844-LIC-L3	SEL L3 Upg View Std Ccu To Adv 100P Ccu	\$16,335.00	K	31%	\$11,271.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1844-LIC-L4	SEL L4 Upg View Std Ccu To Adv 100P Ccu	\$15,791.00	K	31%	\$10,895.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1844-LIC-L5	SEL L5 Upg View Std Ccu To Adv 100P Ccu	\$15,065.00	K	31%	\$10,394.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1845-LIC	SEL Upg View Std Ccu To Ent 10P Ccu	\$3,025.00	K	31%	\$2,087.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1845-LIC-L1	SEL L1 Upg View Std Ccu To Ent 10P Ccu	\$2,874.00	K	31%	\$1,983.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1845-LIC-L2	SEL L2 Upg View Std Ccu To Ent 10P Ccu	\$2,813.00	K	31%	\$1,940.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1845-LIC-L3	SEL L3 Upg View Std Ccu To Ent 10P Ccu	\$2,723.00	K	31%	\$1,878.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1845-LIC-L4	SEL L4 Upg View Std Ccu To Ent 10P Ccu	\$2,632.00	K	31%	\$1,816.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1846-LIC	SEL Upg View Std Ccu To Ent 100P Ccu	\$30,250.00	K	31%	\$20,872.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1846-LIC-L1	SEL L1 Upg View Std Ccu To Ent 100P Ccu	\$28,738.00	K	31%	\$19,829.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1846-LIC-L2	SEL L2 Upg View Std Ccu To Ent 100P Ccu	\$28,133.00	K	31%	\$19,411.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1846-LIC-L3	SEL L3 Upg View Std Ccu To Ent 100P Ccu	\$27,225.00	K	31%	\$18,785.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1846-LIC-L4	SEL L4 Upg View Std Ccu To Ent 100P Ccu	\$26,318.00	K	31%	\$18,159.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1847-LIC	SEL Upg Adv To Ent 10P Nus	\$605.00	K	31%	\$417.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1847-LIC-L1	SEL L1 Upg Adv To Ent 10P Nus	\$575.00	K	31%	\$396.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1847-LIC-L2	SEL L2 Upg Adv To Ent 10P Nus	\$563.00	K	31%	\$388.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1847-LIC-L3	SEL L3 Upg Adv To Ent 10P Nus	\$545.00	K	31%	\$376.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1847-LIC-L4	SEL L4 Upg Adv To Ent 10P Nus	\$526.00	K	31%	\$362.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1848-LIC	SEL Upg Adv Nus To Ent 100P Nus	\$6,050.00	K	31%	\$4,174.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1848-LIC-L1	SEL L1 Upg Adv Nus To Ent 100P Nus	\$5,748.00	K	31%	\$3,966.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1848-LIC-L2	SEL L2 Upg Adv Nus To Ent 100P Nus	\$5,627.00	K	31%	\$3,882.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1848-LIC-L3	SEL L3 Upg Adv Nus To Ent 100P Nus	\$5,445.00	K	31%	\$3,757.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1848-LIC-L4	SEL L4 Upg Adv Nus To Ent 100P Nus	\$5,264.00	K	31%	\$3,632.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1849-LIC	SEL Upg Adv To Ent 10P Ccu	\$1,210.00	K	31%	\$834.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1849-LIC-L1	SEL L1 Upg Adv To Ent 10P Ccu	\$1,150.00	K	31%	\$793.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1849-LIC-L2	SEL L2 Upg Adv To Ent 10P Ccu	\$1,125.00	K	31%	\$776.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1849-LIC-L3	SEL L3 Upg Adv To Ent 10P Ccu	\$1,089.00	K	31%	\$751.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1849-LIC-L4	SEL L4 Upg Adv To Ent 10P Ccu	\$1,053.00	K	31%	\$726.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1850-LIC	SEL Upg Adv Ccu To Ent 100P Ccu	\$12,100.00	K	31%	\$8,349.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1850-LIC-L1	SEL L1 Upg Adv Ccu To Ent 100P Ccu	\$11,495.00	K	31%	\$7,931.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1850-LIC-L2	SEL L2 Upg Adv Ccu To Ent 100P Ccu	\$11,253.00	K	31%	\$7,764.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1850-LIC-L3	SEL L3 Upg Adv Ccu To Ent 100P Ccu	\$10,890.00	K	31%	\$7,514.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1850-LIC-L4	SEL L4 Upg Adv Ccu To Ent 100P Ccu	\$10,527.00	K	31%	\$7,263.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1851-LIC	SEL Upg View Std 250 Ccu To Adv 500 Nu	\$75,625.00	K	31%	\$52,181.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1851-LIC-L1	SEL L1 UG View Std 250 Ccu To Adv 500 Nu	\$71,844.00	K	31%	\$49,572.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1851-LIC-L2	SEL L2 UG View Std 250 Ccu To Adv 500 Nu	\$70,331.00	K	31%	\$48,528.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1851-LIC-L3	SEL L3 UG View Std 250 Ccu To Adv 500 Nu	\$68,063.00	K	31%	\$46,963.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1851-LIC-L4	SEL L4 UG View Std 250 Ccu To Adv 500 Nu	\$65,794.00	K	31%	\$45,397.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1851-LIC-L5	SEL L5 UG View Std 250 Ccu To Adv 500 Nu	\$62,769.00	K	31%	\$43,310.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1852-LIC	SEL Upg View Std 500 Ccu To Adv 1000 Nu	\$151,250.00	K	31%	\$104,362.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1852-LIC-L1	SEL L1 UG View S 500 Ccu To Adv 1000 Nu	\$143,688.00	K	31%	\$99,144.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1852-LIC-L2	SEL L2 UG View S 500 Ccu To Adv 1000 Nu	\$140,663.00	K	31%	\$97,057.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1852-LIC-L3	SEL L3 UG View S 500 Ccu To Adv 1000 Nu	\$136,125.00	K	31%	\$93,926.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1852-LIC-L4	SEL L4 UG View S 500 Ccu To Adv 1000 Nu	\$131,588.00	K	31%	\$90,795.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1852-LIC-L5	SEL L5 UG View S 500 Ccu To Adv 1000 Nu	\$125,538.00	K	31%	\$86,621.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1853-LIC	SEL Upg View Std 250 Ccu To Adv 250 Ccu	\$45,375.00	K	31%	\$31,308.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1853-LIC-L1	SEL L1 UG View S 250 Ccu To Adv 250 Ccu	\$43,106.00	K	31%	\$29,743.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1853-LIC-L2	SEL L2 UG View S 250 Ccu To Adv 250 Ccu	\$42,199.00	K	31%	\$29,117.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1853-LIC-L3	SEL L3 UG View S 250 Ccu To Adv 250 Ccu	\$40,838.00	K	31%	\$28,178.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1853-LIC-L4	SEL L4 UG View S 250 Ccu To Adv 250 Ccu	\$39,476.00	K	31%	\$27,238.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1853-LIC-L5	SEL L5 UG View S 250 Ccu To Adv 250 Ccu	\$37,661.00	K	31%	\$25,986.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1854-LIC	SEL Upg View Std 500 Ccu To Adv 500 Ccu	\$90,750.00	K	31%	\$62,617.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1854-LIC-L1	SEL L1 UG View S 500 Ccu To Adv 500 Ccu	\$86,213.00	K	31%	\$59,486.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1854-LIC-L2	SEL L2 UG View S 500 Ccu To Adv 500 Ccu	\$84,398.00	K	31%	\$58,234.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1854-LIC-L3	SEL L3 UG View S 500 Ccu To Adv 500 Ccu	\$81,675.00	K	31%	\$56,355.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1854-LIC-L4	SEL L4 UG View S 500 Ccu To Adv 500 Ccu	\$78,953.00	K	31%	\$54,477.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1854-LIC-L5	SEL L5 UG View S 500 Ccu To Adv 500 Ccu	\$75,323.00	K	31%	\$51,972.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1855-LIC	SEL Upg View Std 250 Ccu To Ent 500 Nu	\$105,875.00	K	31%	\$73,053.75	\$0.00						



EMC WSCA Contract MNWNC-109 Price List  
Effective July 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	11-1881-LIC	SEL Usfederal Upg Mirage 5 To Adv 10 Ccu	\$3,025.00	K	31%	\$2,087.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1881-LIC-L1	SEL L1 Upg Mirage 5 To Adv 10 Ccu	\$2,874.00	K	31%	\$1,983.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1881-LIC-L2	SEL L2 Upg Mirage 5 To Adv 10 Ccu	\$2,813.00	K	31%	\$1,940.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1881-LIC-L3	SEL L3 Upg Mirage 5 To Adv 10 Ccu	\$2,723.00	K	31%	\$1,878.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1881-LIC-L4	SEL L4 Upg Mirage 5 To Adv 10 Ccu	\$2,632.00	K	31%	\$1,816.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1881-LIC-L5	SEL L5 Upg Mirage 5 To Adv 10 Ccu	\$2,511.00	K	31%	\$1,732.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1882-LIC	SEL Usfederal Ug Mirage 5 To Adv 100 Ccu	\$30,250.00	K	31%	\$20,872.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1882-LIC-L1	SEL L1 Upg Mirage 5 To Adv 100 Ccu	\$28,738.00	K	31%	\$19,829.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1882-LIC-L2	SEL L2 Upg Mirage 5 To Adv 100 Ccu	\$28,133.00	K	31%	\$19,411.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1882-LIC-L3	SEL L3 Upg Mirage 5 To Adv 100 Ccu	\$27,225.00	K	31%	\$18,785.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1882-LIC-L4	SEL L4 Upg Mirage 5 To Adv 100 Ccu	\$26,318.00	K	31%	\$18,159.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1882-LIC-L5	SEL L5 Upg Mirage 5 To Adv 100 Ccu	\$25,108.00	K	31%	\$17,324.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1883-LIC	SEL Usfederal Upg View Add To Adv 10 Ccu	\$2,530.00	K	31%	\$1,745.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1883-LIC-L1	SEL L1 Upg View Add To Adv 10 Ccu	\$2,404.00	K	31%	\$1,658.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1883-LIC-L2	SEL L2 Upg View Add To Adv 10 Ccu	\$2,353.00	K	31%	\$1,623.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1883-LIC-L3	SEL L3 Upg View Add To Adv 10 Ccu	\$2,277.00	K	31%	\$1,571.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1883-LIC-L4	SEL L4 Upg View Add To Adv 10 Ccu	\$2,201.00	K	31%	\$1,518.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1883-LIC-L5	SEL L5 Upg View Add To Adv 10 Ccu	\$2,100.00	K	31%	\$1,449.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1884-LIC	SEL Usfederal Ug View Add To Adv 100 Ccu	\$25,300.00	K	31%	\$17,457.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1884-LIC-L1	SEL L1 Upg View Add To Adv 100 Ccu	\$24,035.00	K	31%	\$16,584.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1884-LIC-L2	SEL L2 Upg View Add To Adv 100 Ccu	\$23,529.00	K	31%	\$16,235.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1884-LIC-L3	SEL L3 Upg View Add To Adv 100 Ccu	\$22,770.00	K	31%	\$15,711.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1884-LIC-L4	SEL L4 Upg View Add To Adv 100 Ccu	\$22,011.00	K	31%	\$15,187.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1884-LIC-L5	SEL L5 Upg View Add To Adv 100 Ccu	\$20,999.00	K	31%	\$14,489.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1885-LIC	SEL Usfederal Upg View Add To Ent 10 Ccu	\$3,740.00	K	31%	\$2,580.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1885-LIC-L1	SEL L1 Upg View Add To Ent 10 Ccu	\$3,553.00	K	31%	\$2,451.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1885-LIC-L2	SEL L2 Upg View Add To Ent 10 Ccu	\$3,478.00	K	31%	\$2,399.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1885-LIC-L3	SEL L3 Upg View Add To Ent 10 Ccu	\$3,366.00	K	31%	\$2,322.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1885-LIC-L4	SEL L4 Upg View Add To Ent 10 Ccu	\$3,254.00	K	31%	\$2,245.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1886-LIC	SEL Usfederal Ug View Add To Ent 100 Ccu	\$37,400.00	K	31%	\$25,806.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1886-LIC-L1	SEL L1 Upg View Add To Ent 100P Ccu	\$35,530.00	K	31%	\$24,515.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1886-LIC-L2	SEL L2 Upg View Add To Ent 100P Ccu	\$34,782.00	K	31%	\$23,999.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1886-LIC-L3	SEL L3 Upg View Add To Ent 100P Ccu	\$33,660.00	K	31%	\$23,225.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1886-LIC-L4	SEL L4 Upg View Add To Ent 100P Ccu	\$32,538.00	K	31%	\$22,451.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1889-LIC	SEL Upg Workspace To Adv 10P Nus	\$1,210.00	K	31%	\$834.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1889-LIC-L1	SEL L1 Upg Workspace To Adv 10P Nus	\$1,162.00	K	31%	\$801.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1889-LIC-L2	SEL L2 Upg Workspace To Adv 10P Nus	\$1,137.00	K	31%	\$784.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1889-LIC-L3	SEL L3 Upg Workspace To Adv 10P Nus	\$1,101.00	K	31%	\$759.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1889-LIC-L4	SEL L4 Upg Workspace To Adv 10P Nus	\$1,065.00	K	31%	\$734.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1889-LIC-L5	SEL L5 Upg Workspace To Adv 10P Nus	\$1,004.00	K	31%	\$692.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1890-LIC	SEL Upg Workspace To Adv 100P Nus	\$12,100.00	K	31%	\$8,349.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1890-LIC-L1	SEL L1 Upg Workspace To Adv 100P Nus	\$11,616.00	K	31%	\$8,015.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1890-LIC-L2	SEL L2 Upg Workspace To Adv 100P Nus	\$11,374.00	K	31%	\$7,848.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1890-LIC-L3	SEL L3 Upg Workspace To Adv 100P Nus	\$11,011.00	K	31%	\$7,597.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1890-LIC-L4	SEL L4 Upg Workspace To Adv 100P Nus	\$10,646.00	K	31%	\$7,347.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1890-LIC-L5	SEL L5 Upg Workspace To Adv 100P Nus	\$10,043.00	K	31%	\$6,929.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1909-LIC	SEL Mrg Win/ Hw Mig 1 Dev T1 6M Min 10	\$55.00	K	31%	\$37.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1971-LIC-L1	SEL: VR-ATADV-ENT-UG-F-L1	\$5,606.00	K	31%	\$3,868.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1971-LIC-L2	SEL: VR-ATADV-ENT-UG-F-L2	\$5,488.00	K	31%	\$3,786.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1971-LIC-L3	SEL: VR-ATADV-ENT-UG-F-L3	\$5,311.00	K	31%	\$3,664.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1971-LIC-L4	SEL: VR-ATADV-ENT-UG-F-L4	\$5,134.00	K	31%	\$3,542.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1971-LIC-L5	SEL: VR-ATADV-ENT-UG-F-L5	\$4,898.00	K	31%	\$3,379.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1976-LIC-M1G	SEL: PV-WBS-CPU-G-TLSS-F	\$550.00	K	31%	\$379.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1976-LIC-M1P	SEL: PV-WBS-CPU-P-TLSS-F	\$825.00	K	31%	\$569.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1976-LIC-M2G	SEL: PV-WBS-CPU-2G-TLSS-F	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1976-LIC-M2P	SEL: PV-WBS-CPU-2P-TLSS-F	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1976-LIC-M3G	SEL: PV-WBS-CPU-3G-TLSS-F	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1976-LIC-M3P	SEL: PV-WBS-CPU-3P-TLSS-F	\$2,475.00	K	31%	\$1,707.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1977-LIC	SEL: PV-GFXD-CPU-F	\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1980-LIC	SEL: VR6-OSTD25-F	\$3,438.00	K	31%	\$2,372.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1980-LIC-L1	SEL: VR6-OSTD25-F-L1	\$3,266.00	K	31%	\$2,253.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1980-LIC-L2	SEL: VR6-OSTD25-F-L2	\$3,197.00	K	31%	\$2,205.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1980-LIC-L3	SEL: VR6-OSTD25-F-L3	\$3,094.00	K	31%	\$2,134.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1980-LIC-L4	SEL: VR6-OSTD25-F-L4	\$2,991.00	K	31%	\$2,063.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1980-LIC-L5	SEL: VR6-OSTD25-F-L5	\$2,853.00	K	31%	\$1,968.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1981-LIC	SEL: VR6-OADV25-F	\$7,563.00	K	31%	\$5,218.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1981-LIC-L1	SEL: VR6-OADV25-F-L1	\$7,184.00	K	31%	\$4,956.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1981-LIC-L2	SEL: VR6-OADV25-F-L2	\$7,033.00	K	31%	\$4,852.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1981-LIC-L3	SEL: VR6-OADV25-F-L3	\$6,806.00	K	31%	\$4,696.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1981-LIC-L4	SEL: VR6-OADV25-F-L4	\$6,579.00	K	31%	\$4,539.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1981-LIC-L5	SEL: VR6-OADV25-F-L5	\$6,277.00	K	31%	\$4,331.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1982-LIC	SEL: VR6-OENT25-F	\$19,113.00	K	31%	\$13,187.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1982-LIC-L1	SEL: VR6-OENT25-F-L1	\$18,157.00	K	31%	\$12,528.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1982-LIC-L2	SEL: VR6-OENT25-F-L2	\$17,775.00	K	31%	\$12,264.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1982-LIC-L3	SEL: VR6-OENT25-F-L3	\$17,201.00	K	31%	\$11,868.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1982-LIC-L4	SEL: VR6-OENT25-F-L4	\$16,628.00	K	31%	\$11,473.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1982-LIC-L5	SEL: VR6-OENT25-F-L5	\$15,863.00	K	31%	\$10,945.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1983-LIC	SEL: VR6-OSTD-OADV-UG-F	\$4,538.00	K	31%	\$3,131.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1983-LIC-L1	SEL: VR6-OSTDOADV-UG-F-L1	\$4,311.00	K	31%	\$2,974.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1983-LIC-L2	SEL: VR6-OSTDOADV-UG-F-L2	\$4,220.00	K	31%	\$2,911.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1983-LIC-L3	SEL: VR6-OSTDOADV-UG-F-L3	\$4,084.00	K	31%	\$2,817.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1983-LIC-L4	SEL: VR6-OSTDOADV-UG-F-L4	\$3,948.00	K	31%	\$2,724.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1983-LIC-L5	SEL											



EMC WSCA Contract MNWNC-109 Price List  
Effective July 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						RENEWAL	THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	11-1985-LIC	SEL: VR6-OADV-OENT-UG-F	\$12,705.00	K	31%	\$8,766.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1985-LIC-L1	SEL: VR6-OADV-OENT-UG-F-L1	\$12,070.00	K	31%	\$8,328.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1985-LIC-L2	SEL: VR6-OADV-OENT-UG-F-L2	\$11,816.00	K	31%	\$8,153.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1985-LIC-L3	SEL: VR6-OADV-OENT-UG-F-L3	\$11,435.00	K	31%	\$7,890.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1985-LIC-L4	SEL: VR6-OADV-OENT-UG-F-L4	\$11,053.00	K	31%	\$7,626.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1985-LIC-L5	SEL: VR6-OADV-OENT-UG-F-L5	\$10,545.00	K	31%	\$7,276.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1987-LIC	SEL: VR6-PCADV25-F	\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1987-LIC-L1	SEL: VR6-PCADV25-F-L1	\$5,225.00	K	31%	\$3,605.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1987-LIC-L2	SEL: VR6-PCADV25-F-L2	\$5,115.00	K	31%	\$3,529.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1987-LIC-L3	SEL: VR6-PCADV25-F-L3	\$4,950.00	K	31%	\$3,415.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1987-LIC-L4	SEL: VR6-PCADV25-F-L4	\$4,785.00	K	31%	\$3,301.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1987-LIC-L5	SEL: VR6-PCADV25-F-L5	\$4,565.00	K	31%	\$3,149.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1988-LIC	SEL: VR6-PCENT25-F	\$10,863.00	K	31%	\$7,495.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1988-LIC-L1	SEL: VR6-PCENT25-F-L1	\$10,319.00	K	31%	\$7,120.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1988-LIC-L2	SEL: VR6-PCENT25-F-L2	\$10,102.00	K	31%	\$6,970.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1988-LIC-L3	SEL: VR6-PCENT25-F-L3	\$9,776.00	K	31%	\$6,745.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1988-LIC-L4	SEL: VR6-PCENT25-F-L4	\$9,450.00	K	31%	\$6,520.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1988-LIC-L5	SEL: VR6-PCENT25-F-L5	\$9,016.00	K	31%	\$6,221.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1989-LIC	SEL: VR6-PCADV-ENT-UG-F	\$5,902.00	K	31%	\$4,072.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1989-LIC-L1	SEL: VR6-PCADV-ENT-UG-F-L1	\$5,606.00	K	31%	\$3,868.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1989-LIC-L2	SEL: VR6-PCADV-ENT-UG-F-L2	\$5,488.00	K	31%	\$3,786.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1989-LIC-L3	SEL: VR6-PCADV-ENT-UG-F-L3	\$5,311.00	K	31%	\$3,664.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1989-LIC-L4	SEL: VR6-PCADV-ENT-UG-F-L4	\$5,134.00	K	31%	\$3,542.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1989-LIC-L5	SEL: VR6-PCADV-ENT-UG-F-L5	\$4,898.00	K	31%	\$3,379.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1993-LIC-MZP	SEL: PV-APSTE-2P-TLSS-F	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1994-LIC	SEL: CV-CCU-100-F	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1994-LIC-L1	SEL: CV-CCU-100-F-L1	\$1,568.00	K	31%	\$1,081.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1994-LIC-L2	SEL: CV-CCU-100-F-L2	\$1,535.00	K	31%	\$1,059.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1994-LIC-L3	SEL: CV-CCU-100-F-L3	\$1,485.00	K	31%	\$1,024.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1994-LIC-L4	SEL: CV-CCU-100-F-L4	\$1,436.00	K	31%	\$990.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1994-LIC-L5	SEL: CV-CCU-100-F-L5	\$1,370.00	K	31%	\$945.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1995-LIC	SEL: CV-CCU-100-F	\$16,500.00	K	31%	\$11,385.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1995-LIC-L1	SEL: CV-CCU-100-F-L1	\$15,675.00	K	31%	\$10,815.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1995-LIC-L2	SEL: CV-CCU-100-F-L2	\$15,345.00	K	31%	\$10,588.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1995-LIC-L3	SEL: CV-CCU-100-F-L3	\$14,850.00	K	31%	\$10,246.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1995-LIC-L4	SEL: CV-CCU-100-F-L4	\$14,355.00	K	31%	\$9,904.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1995-LIC-L5	SEL: CV-CCU-100-F-L5	\$13,695.00	K	31%	\$9,449.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1996-LIC	SEL: HZ-APV-ENTC10-UG-F	\$4,235.00	K	31%	\$2,922.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1996-LIC-L1	SEL: HZ-APVENTC10-UG-F-L1	\$4,023.00	K	31%	\$2,775.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1996-LIC-L2	SEL: HZ-APVENTC10-UG-F-L2	\$3,939.00	K	31%	\$2,717.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1996-LIC-L3	SEL: HZ-APVENTC10-UG-F-L3	\$3,812.00	K	31%	\$2,630.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1996-LIC-L4	SEL: HZ-APVENTC10-UG-F-L4	\$3,684.00	K	31%	\$2,541.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1997-LIC	SEL: HZ-APV-ENTC100-UG-F	\$42,350.00	K	31%	\$29,221.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1997-LIC-L1	SEL: HZ-APVENTC100UG-F-L1	\$40,233.00	K	31%	\$27,760.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1997-LIC-L2	SEL: HZ-APVENTC100UG-F-L2	\$39,386.00	K	31%	\$27,176.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1997-LIC-L3	SEL: HZ-APVENTC100UG-F-L3	\$38,115.00	K	31%	\$26,299.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1997-LIC-L4	SEL: HZ-APVENTC100UG-F-L4	\$44,740.00	K	31%	\$30,870.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1998-LIC	SEL: VR6-VU10-F	\$825.00	K	31%	\$569.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1998-LIC-L1	SEL: VR6-VU10-F-L1	\$784.00	K	31%	\$540.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1998-LIC-L2	SEL: VR6-VU10-F-L2	\$767.00	K	31%	\$529.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1998-LIC-L3	SEL: VR6-VU10-F-L3	\$743.00	K	31%	\$512.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1998-LIC-L4	SEL: VR6-VU10-F-L4	\$718.00	K	31%	\$495.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1998-LIC-L5	SEL: VR6-VU10-F-L5	\$685.00	K	31%	\$472.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1999-LIC	SEL: VR6-VU100-F	\$8,250.00	K	31%	\$5,692.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1999-LIC-L1	SEL: VR6-VU100-F-L1	\$7,838.00	K	31%	\$5,408.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1999-LIC-L2	SEL: VR6-VU100-F-L2	\$7,673.00	K	31%	\$5,294.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1999-LIC-L3	SEL: VR6-VU100-F-L3	\$7,425.00	K	31%	\$5,123.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1999-LIC-L4	SEL: VR6-VU100-F-L4	\$7,178.00	K	31%	\$4,952.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1999-LIC-L5	SEL: VR6-VU100-F-L5	\$6,848.00	K	31%	\$4,725.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2000-LIC	SEL: V-PS-TRN-PKG-PRO-F	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2003-LIC	SEL: WS11-LW-FE	\$275.00	K	31%	\$189.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2004-LIC	SEL: WS11-LW-UG-FE	\$165.00	K	31%	\$113.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2005-LIC	SEL: WS11-LW7P-UG-FE	\$110.00	K	31%	\$75.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2006-LIC	SEL: VR6-BSTD-F	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2006-LIC-L1	SEL: VR6-BSTD-F-L1	\$1,568.00	K	31%	\$1,081.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2006-LIC-L2	SEL: VR6-BSTD-F-L2	\$1,535.00	K	31%	\$1,059.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2006-LIC-L3	SEL: VR6-BSTD-F-L3	\$1,485.00	K	31%	\$1,024.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2006-LIC-L4	SEL: VR6-BSTD-F-L4	\$1,436.00	K	31%	\$990.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2006-LIC-L5	SEL: VR6-BSTD-F-L5	\$1,370.00	K	31%	\$945.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2007-LIC	SEL: VR6-BADV-F	\$2,475.00	K	31%	\$1,707.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2007-LIC-L1	SEL: VR6-BADV-F-L1	\$2,351.00	K	31%	\$1,622.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2007-LIC-L2	SEL: VR6-BADV-F-L2	\$2,302.00	K	31%	\$1,588.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2007-LIC-L3	SEL: VR6-BADV-F-L3	\$2,228.00	K	31%	\$1,537.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2007-LIC-L4	SEL: VR6-BADV-F-L4	\$2,153.00	K	31%	\$1,485.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2007-LIC-L5	SEL: VR6-BADV-F-L5	\$2,054.00	K	31%	\$1,417.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2008-LIC	SEL: VR6-BENT-F	\$3,713.00	K	31%	\$2,561.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2008-LIC-L1	SEL: VR6-BENT-F-L1	\$3,527.00	K	31%	\$2,433.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2008-LIC-L2	SEL: VR6-BENT-F-L2	\$3,453.00	K	31%	\$2,382.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2008-LIC-L3	SEL: VR6-BENT-F-L3	\$3,341.00	K	31%	\$2,305.29	\$0.00	\$0.00						

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					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	11-2012-LIC	SEL: VR6-BADV-BENT-UG-F	\$1,364.00	K	31%	\$941.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2013-LIC	SEL: VR-CODE-OSI-F	\$1,375.00	K	31%	\$948.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2013-LIC-L1	SEL: VR-CODE-OSI-F-L1	\$1,306.00	K	31%	\$901.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2013-LIC-L2	SEL: VR-CODE-OSI-F-L2	\$1,279.00	K	31%	\$882.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2013-LIC-L3	SEL: VR-CODE-OSI-F-L3	\$1,238.00	K	31%	\$854.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2013-LIC-L4	SEL: VR-CODE-OSI-F-L4	\$1,196.00	K	31%	\$825.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2013-LIC-L5	SEL: VR-CODE-OSI-F-L5	\$1,141.00	K	31%	\$787.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2014-LIC	SEL: VR-CODE-CPU-F	\$8,250.00	K	31%	\$5,692.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2014-LIC-L1	SEL: VR-CODE-CPU-F-L1	\$7,838.00	K	31%	\$5,408.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2014-LIC-L2	SEL: VR-CODE-CPU-F-L2	\$7,673.00	K	31%	\$5,294.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2014-LIC-L3	SEL: VR-CODE-CPU-F-L3	\$7,425.00	K	31%	\$5,123.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2014-LIC-L4	SEL: VR-CODE-CPU-F-L4	\$7,176.00	K	31%	\$4,952.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2014-LIC-L5	SEL: VR-CODE-CPU-F-L5	\$6,848.00	K	31%	\$4,725.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2015-LIC	SEL: HZ-FLX-10-F	\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2015-LIC-L1	SEL: HZ-FLX-10-F-L1	\$2,613.00	K	31%	\$1,802.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2015-LIC-L2	SEL: HZ-FLX-10-F-L2	\$2,558.00	K	31%	\$1,765.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2015-LIC-L3	SEL: HZ-FLX-10-F-L3	\$2,475.00	K	31%	\$1,707.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2015-LIC-L4	SEL: HZ-FLX-10-F-L4	\$2,393.00	K	31%	\$1,651.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2015-LIC-L5	SEL: HZ-FLX-10-F-L5	\$2,283.00	K	31%	\$1,575.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2016-LIC	SEL: HZ-FUSPL7-FLX-UG-F	\$110.00	K	31%	\$75.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2016-LIC-L1	SEL: HZ-FUSPL7-FLX-UG-F-L1	\$105.00	K	31%	\$72.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2016-LIC-L2	SEL: HZ-FUSPL7-FLX-UG-F-L2	\$102.00	K	31%	\$70.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2016-LIC-L3	SEL: HZ-FUSPL7-FLX-UG-F-L3	\$99.00	K	31%	\$68.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2016-LIC-L4	SEL: HZ-FUSPL7-FLX-UG-F-L4	\$96.00	K	31%	\$66.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2016-LIC-L5	SEL: HZ-FUSPL7-FLX-UG-F-L5	\$91.00	K	31%	\$62.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2017-LIC	SEL: HZ-FUS56-FLX-UG-F	\$198.00	K	31%	\$136.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2017-LIC-L1	SEL: HZ-FUS56-FLX-UG-F-L1	\$188.00	K	31%	\$129.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2017-LIC-L2	SEL: HZ-FUS56-FLX-UG-F-L2	\$184.00	K	31%	\$126.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2017-LIC-L3	SEL: HZ-FUS56-FLX-UG-F-L3	\$178.00	K	31%	\$122.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2017-LIC-L4	SEL: HZ-FUS56-FLX-UG-F-L4	\$172.00	K	31%	\$118.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2017-LIC-L5	SEL: HZ-FUS56-FLX-UG-F-L5	\$164.00	K	31%	\$113.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2019-M1G-LIC	SEL: VR8-ADV-XC-G-SAAS-F	\$57,200.00	K	31%	\$39,468.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2019-M1P-LIC	SEL: VR8-ADV-XC-P-SAAS-F	\$59,400.00	K	31%	\$40,986.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2019-M2G-LIC	SEL: VR8-ADV-XC-2G-SAAS-F	\$107,536.00	K	31%	\$74,199.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2019-M2P-LIC	SEL: VR8-ADV-XC-2P-SAAS-F	\$111,672.00	K	31%	\$77,053.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2019-M3G-LIC	SEL: VR8-ADV-XC-3G-SAAS-F	\$151,008.00	K	31%	\$104,195.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2019-M3P-LIC	SEL: VR8-ADV-XC-3P-SAAS-F	\$156,816.00	K	31%	\$108,203.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2020-M1G-LIC	SEL: VR8-ENT-XC-G-SAAS-F	\$57,200.00	K	31%	\$39,468.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2020-M1P-LIC	SEL: VR8-ENT-XC-P-SAAS-F	\$59,400.00	K	31%	\$40,986.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2020-M2G-LIC	SEL: VR8-ENT-XC-2G-SAAS-F	\$107,536.00	K	31%	\$74,199.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2020-M2P-LIC	SEL: VR8-ENT-XC-2P-SAAS-F	\$111,672.00	K	31%	\$77,053.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2020-M3G-LIC	SEL: VR8-ENT-XC-3G-SAAS-F	\$151,008.00	K	31%	\$104,195.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2020-M3P-LIC	SEL: VR8-ENT-XC-3P-SAAS-F	\$156,816.00	K	31%	\$108,203.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2021-M1G-LIC	SEL: VR8-ADV-ST-G-SAAS-F	\$7,150.00	K	31%	\$4,933.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2021-M1P-LIC	SEL: VR8-ADV-ST-P-SAAS-F	\$7,370.00	K	31%	\$5,085.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2021-M2G-LIC	SEL: VR8-ADV-ST-2G-SAAS-F	\$13,442.00	K	31%	\$9,274.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2021-M2P-LIC	SEL: VR8-ADV-ST-2P-SAAS-F	\$13,856.00	K	31%	\$9,560.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2021-M3G-LIC	SEL: VR8-ADV-ST-3G-SAAS-F	\$18,876.00	K	31%	\$13,024.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2021-M3P-LIC	SEL: VR8-ADV-ST-3P-SAAS-F	\$19,457.00	K	31%	\$13,425.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2022-M1G-LIC	SEL: VR8-ENT-ST-G-SAAS-F	\$7,150.00	K	31%	\$4,933.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2022-M1P-LIC	SEL: VR8-ENT-ST-P-SAAS-F	\$7,370.00	K	31%	\$5,085.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2022-M2G-LIC	SEL: VR8-ENT-ST-2G-SAAS-F	\$13,442.00	K	31%	\$9,274.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2022-M2P-LIC	SEL: VR8-ENT-ST-2P-SAAS-F	\$13,856.00	K	31%	\$9,560.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2022-M3G-LIC	SEL: VR8-ENT-ST-3G-SAAS-F	\$18,876.00	K	31%	\$13,024.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2022-M3P-LIC	SEL: VR8-ENT-ST-3P-SAAS-F	\$19,457.00	K	31%	\$13,425.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2023-LIC	SEL: EDU-SRMICM58-OE-F	\$1,815.00	K	31%	\$1,252.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2024-LIC	SEL: EDU-SRMICM58-OS-F	\$15,125.00	K	31%	\$10,436.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2025-LIC	SEL: EDU-SRMICM58-XP-F	\$1,514.00	K	31%	\$1,044.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2026-LIC	SEL: EDU-VSDW55-OE-F	\$2,965.00	K	31%	\$2,045.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2027-LIC	SEL: EDU-VSDW55-OS-F	\$24,915.00	K	31%	\$17,191.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2028-LIC	SEL: EDU-VSDW55-XP-F	\$2,492.00	K	31%	\$1,719.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2029-LIC	SEL: EDU-SDDC3-OE-F	\$6,892.00	K	31%	\$4,755.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2030-LIC	SEL: EDU-SDDC3-OS-F	\$58,135.00	K	31%	\$40,113.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2031-LIC	SEL: EDU-SDDC3-XP-F	\$5,814.00	K	31%	\$4,011.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2032-LIC	SEL: EDU-NSXFT6-OE-F	\$6,892.00	K	31%	\$4,755.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2033-LIC	SEL: EDU-NSXFT6-OS-F	\$58,135.00	K	31%	\$40,113.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2034-LIC	SEL: EDU-NSXFT6-XP-F	\$5,814.00	K	31%	\$4,011.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2035-LIC	SEL: EDU-MICM5-OE-F	\$2,475.00	K	31%	\$1,707.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2036-LIC	SEL: EDU-MICM5-OS-F	\$20,625.00	K	31%	\$14,231.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2037-LIC	SEL: EDU-MICM5-XP-F	\$2,063.00	K	31%	\$1,423.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2038-LIC	SEL: EDU-VSOS6-OE-F	\$4,538.00	K	31%	\$3,131.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2039-LIC	SEL: EDU-VSOS6-OS-F	\$37,813.00	K	31%	\$26,090.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2040-LIC	SEL: EDU-VSOS6-XP-F	\$3,784.00	K	31%	\$2,610.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2041-LIC	SEL: EDU-VSICM6-OE-F	\$4,538.00	K	31%	\$3,131.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2042-LIC	SEL: EDU-VSICM6-OS-F	\$37,813.00	K	31%	\$26,090.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2043-LIC	SEL: EDU-VSICM6-XP-F	\$3,784.00	K	31%	\$2,610.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2044-LIC	SEL: EDU-VSINW6-OE-F	\$1,815.00	K	31%	\$1,252.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2045-LIC	SEL: EDU-VSINW6-OS-F	\$15,125.00	K	31%	\$10,436.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2046-LIC	SEL: EDU-VSINW6-XP-F	\$1,514.00	K	31%	\$1,044.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2047-LIC	SEL: EDU-MSH6FT-OE-F	\$6,892.00	K	31%	\$4,755.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2048-LIC	SEL: EDU-MSH6FT-OS-F	\$58,135.00	K	31%	\$40,113.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2049-LIC	SEL: EDU-MSH6FT-XP-F	\$5,814.00	K	31%	\$4,011.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2050-LIC	SEL: EDU-ITBM8-OE-F	\$3,630.00	K	31%	\$2,504.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSO

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					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	11-2053-LIC-L4	SEL: VR-STE-ADV-F-L4	\$16,149.00	K	31%	\$11,142.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2053-LIC-L5	SEL: VR-STE-ADV-F-L5	\$15,407.00	K	31%	\$10,630.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2054-LIC	SEL: VR-LIS-STEADV-UG-F	\$14,372.00	K	31%	\$9,916.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2054-LIC-L1	SEL: VR-LISSTEADV-UG-F-L1	\$13,653.00	K	31%	\$9,420.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2054-LIC-L2	SEL: VR-LISSTEADV-UG-F-L2	\$13,365.00	K	31%	\$9,221.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2054-LIC-L3	SEL: VR-LISSTEADV-UG-F-L3	\$12,934.00	K	31%	\$8,924.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2054-LIC-L4	SEL: VR-LISSTEADV-UG-F-L4	\$12,503.00	K	31%	\$8,627.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2054-LIC-L5	SEL: VR-LISSTEADV-UG-F-L5	\$11,928.00	K	31%	\$8,230.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2055-LIC	SEL: VR-CADV-STEADV-UG-F	\$8,322.00	K	31%	\$5,742.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2055-LIC-L1	SEL: VR-CADVSTEADVUG-F-L1	\$7,905.00	K	31%	\$5,454.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2055-LIC-L2	SEL: VR-CADVSTEADVUG-F-L2	\$7,739.00	K	31%	\$5,339.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2055-LIC-L3	SEL: VR-CADVSTEADVUG-F-L3	\$7,489.00	K	31%	\$5,167.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2055-LIC-L4	SEL: VR-CADVSTEADVUG-F-L4	\$7,240.00	K	31%	\$4,995.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2055-LIC-L5	SEL: VR-CADVSTEADVUG-F-L5	\$6,907.00	K	31%	\$4,765.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2056-LIC	SEL: VR-OSTD-STEADV-UG-F	\$16,638.00	K	31%	\$11,480.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2056-LIC-L1	SEL: VR-OSTDSTEADVUG-F-L1	\$15,806.00	K	31%	\$10,906.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2056-LIC-L2	SEL: VR-OSTDSTEADVUG-F-L2	\$15,473.00	K	31%	\$10,676.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2056-LIC-L3	SEL: VR-OSTDSTEADVUG-F-L3	\$14,974.00	K	31%	\$10,332.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2056-LIC-L4	SEL: VR-OSTDSTEADVUG-F-L4	\$14,475.00	K	31%	\$9,987.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2056-LIC-L5	SEL: VR-OSTDSTEADVUG-F-L5	\$13,809.00	K	31%	\$9,528.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2057-LIC	SEL: VR-OADV-STEADV-UG-F	\$12,100.00	K	31%	\$8,349.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2057-LIC-L1	SEL: VR-OADVSTEADVUG-F-L1	\$11,495.00	K	31%	\$7,931.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2057-LIC-L2	SEL: VR-OADVSTEADVUG-F-L2	\$11,253.00	K	31%	\$7,764.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2057-LIC-L3	SEL: VR-OADVSTEADVUG-F-L3	\$10,890.00	K	31%	\$7,514.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2057-LIC-L4	SEL: VR-OADVSTEADVUG-F-L4	\$10,527.00	K	31%	\$7,263.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2057-LIC-L5	SEL: VR-OADVSTEADVUG-F-L5	\$10,043.00	K	31%	\$6,929.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2058-LIC	SEL: VR-STD-STEADV-UG-F	\$17,397.00	K	31%	\$12,003.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2058-LIC-L1	SEL: VR-STDSTEADVUG-F-L1	\$16,527.00	K	31%	\$11,403.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2058-LIC-L2	SEL: VR-STDSTEADVUG-F-L2	\$16,179.00	K	31%	\$11,163.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2058-LIC-L3	SEL: VR-STDSTEADVUG-F-L3	\$15,657.00	K	31%	\$10,803.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2058-LIC-L4	SEL: VR-STDSTEADVUG-F-L4	\$15,135.00	K	31%	\$10,443.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2058-LIC-L5	SEL: VR-STDSTEADVUG-F-L5	\$14,439.00	K	31%	\$9,962.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2059-LIC	SEL: VR-RADV-STEENT-UG-F	\$9,680.00	K	31%	\$6,679.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2059-LIC-L1	SEL: VR-RADVSTEENTUG-F-L1	\$9,196.00	K	31%	\$6,345.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2059-LIC-L2	SEL: VR-RADVSTEENTUG-F-L2	\$9,002.00	K	31%	\$6,211.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2059-LIC-L3	SEL: VR-RADVSTEENTUG-F-L3	\$8,712.00	K	31%	\$6,011.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2059-LIC-L4	SEL: VR-RADVSTEENTUG-F-L4	\$8,422.00	K	31%	\$5,811.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2059-LIC-L5	SEL: VR-RADVSTEENTUG-F-L5	\$8,034.00	K	31%	\$5,543.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2060-LIC	SEL: VR-RADV-STEADV-UG-F	\$12,100.00	K	31%	\$8,349.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2060-LIC-L1	SEL: VR-RADVSTEADVUG-F-L1	\$11,495.00	K	31%	\$7,931.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2060-LIC-L2	SEL: VR-RADVSTEADVUG-F-L2	\$11,253.00	K	31%	\$7,764.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2060-LIC-L3	SEL: VR-RADVSTEADVUG-F-L3	\$10,890.00	K	31%	\$7,514.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2060-LIC-L4	SEL: VR-RADVSTEADVUG-F-L4	\$10,527.00	K	31%	\$7,263.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2060-LIC-L5	SEL: VR-RADVSTEADVUG-F-L5	\$10,043.00	K	31%	\$6,929.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2061-LIC	SEL: VR-BOSTD-STEADV-UG-F	\$14,372.00	K	31%	\$9,916.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2061-LIC-L1	SEL: VR-BOSTDSTEADVUG-F-L1	\$13,653.00	K	31%	\$9,420.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2061-LIC-L2	SEL: VR-BOSTDSTEADVUG-F-L2	\$13,365.00	K	31%	\$9,221.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2061-LIC-L3	SEL: VR-BOSTDSTEADVUG-F-L3	\$12,934.00	K	31%	\$8,924.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2061-LIC-L4	SEL: VR-BOSTDSTEADVUG-F-L4	\$12,503.00	K	31%	\$8,627.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2061-LIC-L5	SEL: VR-BOSTDSTEADVUG-F-L5	\$11,928.00	K	31%	\$8,230.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2062-LIC	SEL: VR-RSTD-STEADV-UG-F	\$16,638.00	K	31%	\$11,480.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2062-LIC-L1	SEL: VR-RSTDSTEADVUG-F-L1	\$15,806.00	K	31%	\$10,906.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2062-LIC-L2	SEL: VR-RSTDSTEADVUG-F-L2	\$15,473.00	K	31%	\$10,676.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2062-LIC-L3	SEL: VR-RSTDSTEADVUG-F-L3	\$14,974.00	K	31%	\$10,332.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2062-LIC-L4	SEL: VR-RSTDSTEADVUG-F-L4	\$14,475.00	K	31%	\$9,987.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2062-LIC-L5	SEL: VR-RSTDSTEADVUG-F-L5	\$13,809.00	K	31%	\$9,528.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2063-LIC	SEL: HZ-PRA50-STD100-UG-F	\$13,750.00	K	31%	\$9,487.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2063-LIC-L1	SEL: HZ-PRA50STD100UGF-L1	\$13,063.00	K	31%	\$9,013.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2063-LIC-L2	SEL: HZ-PRA50STD100UGF-L2	\$12,788.00	K	31%	\$8,823.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2063-LIC-L3	SEL: HZ-PRA50STD100UGF-L3	\$12,375.00	K	31%	\$8,538.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2063-LIC-L4	SEL: HZ-PRA50STD100UGF-L4	\$11,963.00	K	31%	\$8,254.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2063-LIC-L5	SEL: HZ-PRA50STD100UGF-L5	\$11,413.00	K	31%	\$7,874.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2064-LIC	SEL: EDU-VCOPICM6-OS-F	\$41,525.00	K	31%	\$28,652.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2065-LIC	SEL: EDU-VCOPICM6-OF-F	\$4,945.00	K	31%	\$3,412.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2066-LIC	SEL: EDU-VCOPICM6-XP-F	\$4,153.00	K	31%	\$2,865.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2067-LIC	SEL: MGP-10-F	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2067-LIC-L1	SEL: MGP-10-F-L1	\$1,568.00	K	31%	\$1,081.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2067-LIC-L2	SEL: MGP-10-F-L2	\$1,535.00	K	31%	\$1,059.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2067-LIC-L3	SEL: MGP-10-F-L3	\$1,485.00	K	31%	\$1,024.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2067-LIC-L4	SEL: MGP-10-F-L4	\$1,436.00	K	31%	\$990.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2067-LIC-L5	SEL: MGP-10-F-L5	\$1,370.00	K	31%	\$945.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2068-LIC	SEL: MGP-100-F	\$16,500.00	K	31%	\$11,385.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2068-LIC-L1	SEL: MGP-100-F-L1	\$15,675.00	K	31%	\$10,815.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2068-LIC-L2	SEL: MGP-100-F-L2	\$15,345.00	K	31%	\$10,588.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2068-LIC-L3	SEL: MGP-100-F-L3	\$14,850.00	K	31%	\$10,246.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2068-LIC-L4	SEL: MGP-100-F-L4	\$14,355.00	K	31%	\$9,904.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2068-LIC-L5	SEL: MGP-100-F-L5	\$13,695.00	K	31%	\$9,449.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2069-LIC	SEL: MW-MGP-10-F	\$1,210.00	K	31%	\$834.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2069-LIC-L1	SEL: MW-MGP-10-F-L1	\$1,150.00	K	31%	\$793.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2069-LIC-L2	SEL: MW-MGP-10-F-L2	\$1,125.00	K	31%	\$776.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2069-LIC-L3	SEL: MW-MGP-10-F-L3	\$1,089.00	K	31%	\$751.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2069-LIC-L4	SEL: MW-MGP-10-F-L4	\$1,053.00	K	31%	\$726.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2069-LIC-L5	SEL: MW-MGP-10-F-L5	\$1,004.00	K	31%	\$692.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2070-LIC												

EMC WSCA Contract MNWNC-109 Price List  
Effective July 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	11-2071-LIC	SEL: HZ-MGP-ADVC-10-UG-F	\$3,025.00	K	31%	\$2,087.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2071-LIC-L1	SEL: HZ-MGP-ADVC10UG-F-L1	\$2,874.00	K	31%	\$1,983.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2071-LIC-L2	SEL: HZ-MGP-ADVC10UG-F-L2	\$2,813.00	K	31%	\$1,940.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2071-LIC-L3	SEL: HZ-MGP-ADVC10UG-F-L3	\$2,723.00	K	31%	\$1,878.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2071-LIC-L4	SEL: HZ-MGP-ADVC10UG-F-L4	\$2,632.00	K	31%	\$1,816.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2071-LIC-L5	SEL: HZ-MGP-ADVC10UG-F-L5	\$2,511.00	K	31%	\$1,732.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2072-LIC	SEL: HZ-MGP-ADVC-100-UG-F	\$30,250.00	K	31%	\$20,872.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2072-LIC-L1	SEL: HZ-MGP-ADVC100UGF-L1	\$28,738.00	K	31%	\$19,829.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2072-LIC-L2	SEL: HZ-MGP-ADVC100UGF-L2	\$28,133.00	K	31%	\$19,411.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2072-LIC-L3	SEL: HZ-MGP-ADVC100UGF-L3	\$27,225.00	K	31%	\$18,785.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2072-LIC-L4	SEL: HZ-MGP-ADVC100UGF-L4	\$26,318.00	K	31%	\$18,159.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2072-LIC-L5	SEL: HZ-MGP-ADVC100UGF-L5	\$25,108.00	K	31%	\$17,324.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2073-LIC	SEL: HZ-MGP-ADVN-10-UG-F	\$1,210.00	K	31%	\$834.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2073-LIC-L1	SEL: HZ-MGPADVN10-UG-F-L1	\$1,150.00	K	31%	\$793.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2073-LIC-L2	SEL: HZ-MGPADVN10-UG-F-L2	\$1,125.00	K	31%	\$776.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2073-LIC-L3	SEL: HZ-MGPADVN10-UG-F-L3	\$1,089.00	K	31%	\$751.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2073-LIC-L4	SEL: HZ-MGPADVN10-UG-F-L4	\$1,053.00	K	31%	\$726.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2073-LIC-L5	SEL: HZ-MGPADVN10-UG-F-L5	\$1,004.00	K	31%	\$692.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2074-LIC	SEL: HZ-MGP-ADVN-100-UG-F	\$12,100.00	K	31%	\$8,349.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2074-LIC-L1	SEL: HZ-MGPADVN100UG-F-L1	\$11,495.00	K	31%	\$7,931.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2074-LIC-L2	SEL: HZ-MGPADVN100UG-F-L2	\$11,253.00	K	31%	\$7,764.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2074-LIC-L3	SEL: HZ-MGPADVN100UG-F-L3	\$10,890.00	K	31%	\$7,514.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2074-LIC-L4	SEL: HZ-MGPADVN100UG-F-L4	\$10,527.00	K	31%	\$7,263.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2074-LIC-L5	SEL: HZ-MGPADVN100UG-F-L5	\$10,043.00	K	31%	\$6,929.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2075-LIC	SEL: WSP-STE-10-F	\$5,390.00	K	31%	\$3,719.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2076-LIC	SEL: WSP-STE-100-F	\$53,900.00	K	31%	\$37,191.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2112-LIC	SEL: ST6-VSAN-F	\$2,745.00	K	31%	\$1,894.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2112-LIC-L1	SEL: ST6-VSANF-L1	\$2,607.00	K	31%	\$1,798.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2112-LIC-L2	SEL: ST6-VSAN-F-L2	\$2,552.00	K	31%	\$1,760.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2112-LIC-L3	SEL: ST6-VSAN-F-L3	\$2,470.00	K	31%	\$1,704.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2112-LIC-L4	SEL: ST6-VSAN-F-L4	\$2,388.00	K	31%	\$1,647.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2113-LIC	SEL: ST6-VSA-VSAN-UG-F	\$12,623.00	K	31%	\$8,709.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2113-LIC-L1	SEL: ST6-VSA-VSAN-UG-F-L1	\$11,991.00	K	31%	\$8,273.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2113-LIC-L2	SEL: ST6-VSA-VSAN-UG-F-L2	\$11,739.00	K	31%	\$8,099.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2113-LIC-L3	SEL: ST6-VSA-VSAN-UG-F-L3	\$11,360.00	K	31%	\$7,838.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2113-LIC-L4	SEL: ST6-VSA-VSAN-UG-F-L4	\$10,982.00	K	31%	\$7,577.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2114-LIC	SEL: ST6-VSDT100-F	\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2114-LIC-L1	SEL: ST6-VSDT100-F-L1	\$5,225.00	K	31%	\$3,605.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2114-LIC-L2	SEL: ST6-VSDT100-F-L2	\$5,115.00	K	31%	\$3,529.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2114-LIC-L3	SEL: ST6-VSDT100-F-L3	\$4,950.00	K	31%	\$3,415.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2114-LIC-L4	SEL: ST6-VSDT100-F-L4	\$4,785.00	K	31%	\$3,301.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2115-LIC	SEL: ST6-VSDT10-F	\$550.00	K	31%	\$379.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2115-LIC-L1	SEL: ST6-VSDT10-F-L1	\$523.00	K	31%	\$360.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2115-LIC-L2	SEL: ST6-VSDT10-F-L2	\$512.00	K	31%	\$353.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2115-LIC-L3	SEL: ST6-VSDT10-F-L3	\$495.00	K	31%	\$341.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2115-LIC-L4	SEL: ST6-VSDT10-F-L4	\$470.00	K	31%	\$330.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2116-LIC	SEL: VCS6-FND-F	\$1,645.00	K	31%	\$1,135.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2116-LIC-L1	SEL: VCS6-FND-F-L1	\$1,562.00	K	31%	\$1,077.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2116-LIC-L2	SEL: VCS6-FND-F-L2	\$1,529.00	K	31%	\$1,055.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2116-LIC-L3	SEL: VCS6-FND-F-L3	\$1,480.00	K	31%	\$1,021.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2116-LIC-L4	SEL: VCS6-FND-F-L4	\$1,431.00	K	31%	\$987.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2117-LIC	SEL: VCS6-FND-STD-UG-F	\$4,235.00	K	31%	\$2,922.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2117-LIC-L1	SEL: VCS6-FND-STD-UG-F-L1	\$4,023.00	K	31%	\$2,775.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2117-LIC-L2	SEL: VCS6-FND-STD-UG-F-L2	\$3,939.00	K	31%	\$2,717.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2117-LIC-L3	SEL: VCS6-FND-STD-UG-F-L3	\$3,812.00	K	31%	\$2,630.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2117-LIC-L4	SEL: VCS6-FND-STD-UG-F-L4	\$3,684.00	K	31%	\$2,541.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2118-LIC	SEL: VCS6-STD-F	\$5,495.00	K	31%	\$3,791.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2118-LIC-L1	SEL: VCS6-STD-F-L1	\$5,220.00	K	31%	\$3,601.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2118-LIC-L2	SEL: VCS6-STD-F-L2	\$5,110.00	K	31%	\$3,525.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2118-LIC-L3	SEL: VCS6-STD-F-L3	\$4,945.00	K	31%	\$3,412.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2118-LIC-L4	SEL: VCS6-STD-F-L4	\$4,780.00	K	31%	\$3,298.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2119-LIC	SEL: VCS6-SRM6-25E-F	\$13,613.00	K	31%	\$9,392.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2119-LIC-L1	SEL: VCS6-SRM6-25E-F-L1	\$12,932.00	K	31%	\$8,923.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2119-LIC-L2	SEL: VCS6-SRM6-25E-F-L2	\$12,660.00	K	31%	\$8,735.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2119-LIC-L3	SEL: VCS6-SRM6-25E-F-L3	\$12,251.00	K	31%	\$8,453.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2119-LIC-L4	SEL: VCS6-SRM6-25E-F-L4	\$11,843.00	K	31%	\$8,171.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2120-LIC	SEL: VCS6-SRM6-25E-UG-F	\$9,075.00	K	31%	\$6,261.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2120-LIC-L1	SEL: VCS6-SRM6-25E-UG-F-L1	\$8,621.00	K	31%	\$5,948.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2120-LIC-L2	SEL: VCS6-SRM6-25E-UG-F-L2	\$8,440.00	K	31%	\$5,823.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2120-LIC-L3	SEL: VCS6-SRM6-25E-UG-F-L3	\$8,168.00	K	31%	\$5,635.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2120-LIC-L4	SEL: VCS6-SRM6-25E-UG-F-L4	\$7,895.00	K	31%	\$5,447.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2121-LIC	SEL: VCS6-SRM6-25S-F	\$5,363.00	K	31%	\$3,700.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2121-LIC-L1	SEL: VCS6-SRM6-25S-F-L1	\$5,094.00	K	31%	\$3,514.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2121-LIC-L2	SEL: VCS6-SRM6-25S-F-L2	\$4,987.00	K	31%	\$3,441.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2121-LIC-L3	SEL: VCS6-SRM6-25S-F-L3	\$4,826.00	K	31%	\$3,329.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2121-LIC-L4	SEL: VCS6-SRM6-25S-F-L4	\$4,665.00	K	31%	\$3,218.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2177-LIC	SEL: V-SC-PL-3USR-F	\$99.00	K	31%	\$68.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2178-LIC	SEL: V-SC-MF-3USR-F	\$20.00	K	31%	\$13.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2179-LIC	SEL: V-SCSSCL-3US1Y-F	\$33.00	K	31%	\$22.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2180-LIC	SEL: V-SCSDCL-3US1Y-F	\$46.00	K	31%	\$31.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2181-LIC	SEL: V-VCB-PL-3USR-F	\$220.00	K	31%	\$151.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2182-LIC	SEL: V-VCB-MF-3USR-F	\$44.00	K	31%	\$30.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2183-LIC	SEL: V-VCBSLCL-3US1Y-F	\$99.00	K	31%	\$68.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT

EMC WSCA Contract MNWNC-109 Price List  
Effective July 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	11-2202-LIC-L1	SEL: UEM-CCU-10-F-L1	\$523.00	K	31%	\$360.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2202-LIC-L2	SEL: UEM-CCU-10-F-L2	\$512.00	K	31%	\$353.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2202-LIC-L3	SEL: UEM-CCU-10-F-L3	\$495.00	K	31%	\$341.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2202-LIC-L4	SEL: UEM-CCU-10-F-L4	\$479.00	K	31%	\$330.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2203-LIC	SEL: UEM-CCU-100-F	\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2203-LIC-L1	SEL: UEM-CCU-100-F-L1	\$5,225.00	K	31%	\$3,605.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2203-LIC-L2	SEL: UEM-CCU-100-F-L2	\$5,115.00	K	31%	\$3,529.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2203-LIC-L3	SEL: UEM-CCU-100-F-L3	\$4,950.00	K	31%	\$3,415.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2203-LIC-L4	SEL: UEM-CCU-100-F-L4	\$4,785.00	K	31%	\$3,301.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2204-LIC	SEL: UEM-NU-10-F	\$330.00	K	31%	\$227.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2204-LIC-L1	SEL: UEM-NU-10-F-L1	\$314.00	K	31%	\$216.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2204-LIC-L2	SEL: UEM-NU-10-F-L2	\$307.00	K	31%	\$211.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2204-LIC-L3	SEL: UEM-NU-10-F-L3	\$297.00	K	31%	\$204.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2204-LIC-L4	SEL: UEM-NU-10-F-L4	\$287.00	K	31%	\$198.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2205-LIC	SEL: UEM-NU-100-F	\$3,300.00	K	31%	\$2,277.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2205-LIC-L1	SEL: UEM-NU-100-F-L1	\$3,135.00	K	31%	\$2,163.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2205-LIC-L2	SEL: UEM-NU-100-F-L2	\$3,069.00	K	31%	\$2,117.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2205-LIC-L3	SEL: UEM-NU-100-F-L3	\$2,970.00	K	31%	\$2,049.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2205-LIC-L4	SEL: UEM-NU-100-F-L4	\$2,871.00	K	31%	\$1,980.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2206-LIC	SEL: HZ-UJEM-ENTC-10-UG-F	\$5,775.00	K	31%	\$3,984.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2206-LIC-L1	SEL: HZ-UJEM-ENTC-10-UG-F-L1	\$5,486.00	K	31%	\$3,785.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2206-LIC-L2	SEL: HZ-UJEM-ENTC-10-UG-F-L2	\$5,371.00	K	31%	\$3,705.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2206-LIC-L3	SEL: HZ-UJEM-ENTC-10-UG-F-L3	\$5,198.00	K	31%	\$3,586.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2206-LIC-L4	SEL: HZ-UJEM-ENTC-10-UG-F-L4	\$5,024.00	K	31%	\$3,466.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2207-LIC	SEL: HZ-UJEM-ENTC-100-UG-F	\$57,750.00	K	31%	\$39,847.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2207-LIC-L1	SEL: HZ-UJEM-ENTC-100-UG-F-L1	\$54,863.00	K	31%	\$37,855.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2207-LIC-L2	SEL: HZ-UJEM-ENTC-100-UG-F-L2	\$53,708.00	K	31%	\$37,058.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2207-LIC-L3	SEL: HZ-UJEM-ENTC-100-UG-F-L3	\$51,975.00	K	31%	\$35,862.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2207-LIC-L4	SEL: HZ-UJEM-ENTC-100-UG-F-L4	\$50,243.00	K	31%	\$34,667.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2208-LIC	SEL: HZ-UJEM-ENTN-10-UG-F	\$3,520.00	K	31%	\$2,428.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2208-LIC-L1	SEL: HZ-UJEM-ENTN-10-UG-F-L1	\$3,344.00	K	31%	\$2,307.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2208-LIC-L2	SEL: HZ-UJEM-ENTN-10-UG-F-L2	\$3,274.00	K	31%	\$2,259.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2208-LIC-L3	SEL: HZ-UJEM-ENTN-10-UG-F-L3	\$3,168.00	K	31%	\$2,185.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2208-LIC-L4	SEL: HZ-UJEM-ENTN-10-UG-F-L4	\$3,062.00	K	31%	\$2,112.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2209-LIC	SEL: HZ-UJEM-ENTN-100-UG-F	\$35,200.00	K	31%	\$24,288.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2209-LIC-L1	SEL: HZ-UJEM-ENTN-100-UG-F-L1	\$33,440.00	K	31%	\$23,073.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2209-LIC-L2	SEL: HZ-UJEM-ENTN-100-UG-F-L2	\$32,736.00	K	31%	\$22,587.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2209-LIC-L3	SEL: HZ-UJEM-ENTN-100-UG-F-L3	\$31,680.00	K	31%	\$21,859.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2209-LIC-L4	SEL: HZ-UJEM-ENTN-100-UG-F-L4	\$30,624.00	K	31%	\$21,130.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2210-LIC	SEL: HZ-APMC-10-F	\$1,980.00	K	31%	\$1,366.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2210-LIC-L1	SEL: HZ-APMC-10-F-L1	\$1,881.00	K	31%	\$1,297.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2210-LIC-L2	SEL: HZ-APMC-10-F-L2	\$1,841.00	K	31%	\$1,270.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2210-LIC-L3	SEL: HZ-APMC-10-F-L3	\$1,782.00	K	31%	\$1,229.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2210-LIC-L4	SEL: HZ-APMC-10-F-L4	\$1,723.00	K	31%	\$1,188.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2211-LIC	SEL: HZ-APMC-100-F	\$19,800.00	K	31%	\$13,662.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2211-LIC-L1	SEL: HZ-APMC-100-F-L1	\$18,810.00	K	31%	\$12,978.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2211-LIC-L2	SEL: HZ-APMC-100-F-L2	\$18,414.00	K	31%	\$12,705.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2211-LIC-L3	SEL: HZ-APMC-100-F-L3	\$17,820.00	K	31%	\$12,295.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2211-LIC-L4	SEL: HZ-APMC-100-F-L4	\$17,226.00	K	31%	\$11,885.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2212-LIC	SEL: HZ-APMN-10-F	\$1,320.00	K	31%	\$910.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2212-LIC-L1	SEL: HZ-APMN-10-F-L1	\$1,254.00	K	31%	\$865.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2212-LIC-L2	SEL: HZ-APMN-10-F-L2	\$1,228.00	K	31%	\$847.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2212-LIC-L3	SEL: HZ-APMN-10-F-L3	\$1,188.00	K	31%	\$819.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2212-LIC-L4	SEL: HZ-APMN-10-F-L4	\$1,148.00	K	31%	\$792.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2213-LIC	SEL: HZ-APMN-100-F	\$13,200.00	K	31%	\$9,108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2213-LIC-L1	SEL: HZ-APMN-100-F-L1	\$12,540.00	K	31%	\$8,652.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2213-LIC-L2	SEL: HZ-APMN-100-F-L2	\$12,276.00	K	31%	\$8,470.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2213-LIC-L3	SEL: HZ-APMN-100-F-L3	\$11,880.00	K	31%	\$8,197.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2213-LIC-L4	SEL: HZ-APMN-100-F-L4	\$11,484.00	K	31%	\$7,923.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2214-LIC	SEL: HZ-APM-ENTN-10-UG-F	\$2,783.00	K	31%	\$1,920.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2214-LIC-L1	SEL: HZ-APM-ENTN-10-UG-F-L1	\$2,644.00	K	31%	\$1,824.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2214-LIC-L2	SEL: HZ-APM-ENTN-10-UG-F-L2	\$2,588.00	K	31%	\$1,785.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2214-LIC-L3	SEL: HZ-APM-ENTN-10-UG-F-L3	\$2,505.00	K	31%	\$1,728.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2214-LIC-L4	SEL: HZ-APM-ENTN-10-UG-F-L4	\$2,421.00	K	31%	\$1,670.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2215-LIC	SEL: HZ-APM-ENTN-100-UG-F	\$27,830.00	K	31%	\$19,202.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2215-LIC-L1	SEL: HZ-APM-ENTN-100-UG-F-L1	\$26,439.00	K	31%	\$18,242.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2215-LIC-L2	SEL: HZ-APM-ENTN-100-UG-F-L2	\$25,882.00	K	31%	\$17,858.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2215-LIC-L3	SEL: HZ-APM-ENTN-100-UG-F-L3	\$25,047.00	K	31%	\$17,282.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2215-LIC-L4	SEL: HZ-APM-ENTN-100-UG-F-L4	\$24,212.00	K	31%	\$16,706.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2216-LIC	SEL: HZ-APM-ENTC-10-UG-F	\$4,780.00	K	31%	\$3,298.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2216-LIC-L1	SEL: HZ-APM-ENTC-10-UG-F-L1	\$4,541.00	K	31%	\$3,133.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2216-LIC-L2	SEL: HZ-APM-ENTC-10-UG-F-L2	\$4,445.00	K	31%	\$3,067.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2216-LIC-L3	SEL: HZ-APM-ENTC-10-UG-F-L3	\$4,302.00	K	31%	\$2,968.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2216-LIC-L4	SEL: HZ-APM-ENTC-10-UG-F-L4	\$4,158.00	K	31%	\$2,869.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2217-LIC	SEL: HZ-APM-ENTC-100-UG-F	\$47,795.00	K	31%	\$32,978.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2217-LIC-L1	SEL: HZ-APM-ENTC-100-UG-F-L1	\$45,405.00	K	31%	\$31,329.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2217-LIC-L2	SEL: HZ-APM-ENTC-100-UG-F-L2	\$44,449.00	K	31%	\$30,669.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2217-LIC-L3	SEL: HZ-APM-ENTC-100-UG-F-L3	\$43,016.00	K	31%	\$29,681.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2217-LIC-L4	SEL: HZ-APM-ENTC-100-UG-F-L4	\$41,582.00	K	31%	\$28,691.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2218-LIC	SEL: CN-ABD-F	\$99,000.00	K	31%	\$68,310.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2218-LIC-L1	SEL: CN-ABD-F-L1	\$94,050.00	K	31%	\$64,894.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2218-LIC-L2	SEL: CN-ABD-F-L2	\$92,0										

EMC WSCA Contract MNWNC-109 Price List  
Effective July 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	11-2220-LIC	SEL: CN-DR-F	\$16,500.00	K	31%	\$11,385.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2220-LIC-L1	SEL: CN-DR-F-L1	\$15,675.00	K	31%	\$10,815.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2220-LIC-L2	SEL: CN-DR-F-L2	\$15,345.00	K	31%	\$10,588.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2220-LIC-L3	SEL: CN-DR-F-L3	\$14,850.00	K	31%	\$10,246.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2220-LIC-L4	SEL: CN-DR-F-L4	\$14,355.00	K	31%	\$9,904.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2221-LIC	SEL: CN-RP-F	\$33,000.00	K	31%	\$22,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2221-LIC-L1	SEL: CN-RP-F-L1	\$31,350.00	K	31%	\$21,631.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2221-LIC-L2	SEL: CN-RP-F-L2	\$30,690.00	K	31%	\$21,176.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2221-LIC-L3	SEL: CN-RP-F-L3	\$29,700.00	K	31%	\$20,493.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2221-LIC-L4	SEL: CN-RP-F-L4	\$28,710.00	K	31%	\$19,809.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2222-LIC	SEL: CN-ABD-3P-TLSS-F	\$87,120.00	K	31%	\$60,112.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2223-LIC	SEL: CN-ABD-P-TLSS-F	\$33,000.00	K	31%	\$22,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2224-LIC	SEL: CN-CP-3P-TLSS-F	\$29,040.00	K	31%	\$20,037.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2225-LIC	SEL: CN-CP-P-TLSS-F	\$11,000.00	K	31%	\$7,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2226-LIC	SEL: CN-DR-3P-TLSS-F	\$14,520.00	K	31%	\$10,018.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2227-LIC	SEL: CN-DR-P-TLSS-F	\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2228-LIC	SEL: CN-RP-3P-TLSS-F	\$29,040.00	K	31%	\$20,037.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2229-LIC	SEL: CN-RP-P-TLSS-F	\$11,000.00	K	31%	\$7,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2231-LIC	SEL: CON-HZN-PILOT-F	\$81,818.00	K	31%	\$56,454.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2236-LIC	SEL: WSP-ADVN-10-UG-F	\$1,980.00	K	31%	\$1,366.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2237-LIC	SEL: WSP-ADVN-100-UG-F	\$19,800.00	K	31%	\$13,662.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2238-LIC	SEL: WSP-STD-20-UG-F	\$8,470.00	K	31%	\$5,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2239-LIC	SEL: WSP-STD-200-UG-F	\$84,700.00	K	31%	\$58,443.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2240-LIC	SEL: WSP-ENTC-20-UG-F	\$4,510.00	K	31%	\$3,111.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2241-LIC	SEL: WSP-ENTC-200-UG-F	\$45,100.00	K	31%	\$31,119.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2244-LIC	SEL: HZ-LXC-10-F	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2244-LIC-L1	SEL: HZ-LXC-10-F-L1	\$1,568.00	K	31%	\$1,081.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2244-LIC-L2	SEL: HZ-LXC-10-F-L2	\$1,535.00	K	31%	\$1,059.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2244-LIC-L3	SEL: HZ-LXC-10-F-L3	\$1,485.00	K	31%	\$1,024.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2244-LIC-L4	SEL: HZ-LXC-10-F-L4	\$1,436.00	K	31%	\$990.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2245-LIC	SEL: HZ-LXC-100-F	\$16,500.00	K	31%	\$11,385.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2245-LIC-L1	SEL: HZ-LXC-100-F-L1	\$15,675.00	K	31%	\$10,815.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2245-LIC-L2	SEL: HZ-LXC-100-F-L2	\$15,345.00	K	31%	\$10,588.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2245-LIC-L3	SEL: HZ-LXC-100-F-L3	\$14,850.00	K	31%	\$10,246.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2245-LIC-L4	SEL: HZ-LXC-100-F-L4	\$14,355.00	K	31%	\$9,904.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2246-LIC	SEL: HZ-LXC-ENTC-10-UG-F	\$5,143.00	K	31%	\$3,548.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2246-LIC-L1	SEL: HZ-LXC-ENTC-10-UG-F-L1	\$4,885.00	K	31%	\$3,370.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2246-LIC-L2	SEL: HZ-LXC-ENTC-10-UG-F-L2	\$4,783.00	K	31%	\$3,300.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2246-LIC-L3	SEL: HZ-LXC-ENTC-10-UG-F-L3	\$4,628.00	K	31%	\$3,193.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2246-LIC-L4	SEL: HZ-LXC-ENTC-10-UG-F-L4	\$4,474.00	K	31%	\$3,087.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2247-LIC	SEL: HZ-LXC-ENTC-100-UG-F	\$51,425.00	K	31%	\$35,483.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2247-LIC-L1	SEL: HZ-LXC-ENTC-100-UG-F-L1	\$48,854.00	K	31%	\$33,709.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2247-LIC-L2	SEL: HZ-LXC-ENTC-100-UG-F-L2	\$47,825.00	K	31%	\$32,999.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2247-LIC-L3	SEL: HZ-LXC-ENTC-100-UG-F-L3	\$46,283.00	K	31%	\$31,935.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2247-LIC-L4	SEL: HZ-LXC-ENTC-100-UG-F-L4	\$44,740.00	K	31%	\$30,870.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2248-LIC	SEL: VR6-MEDI-F	\$66,000.00	K	31%	\$45,540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2248-LIC-L1	SEL: VR6-MEDI-F-L1	\$62,700.00	K	31%	\$43,263.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2248-LIC-L2	SEL: VR6-MEDI-F-L2	\$61,380.00	K	31%	\$42,352.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2248-LIC-L3	SEL: VR6-MEDI-F-L3	\$59,400.00	K	31%	\$40,986.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2248-LIC-L4	SEL: VR6-MEDI-F-L4	\$57,420.00	K	31%	\$39,619.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2251-LIC	SEL HZ-APMNE-10-FPRO	\$1,122.00	K	31%	\$774.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2251-LIC-L1	SEL HZ-APMNE-10-FPRO-L1	\$1,066.00	K	31%	\$735.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2251-LIC-L2	SEL HZ-APMNE-10-FPRO-L2	\$1,043.00	K	31%	\$719.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2251-LIC-L3	SEL HZ-APMNE-10-FPRO-L3	\$1,010.00	K	31%	\$696.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2251-LIC-L4	SEL HZ-APMNE-10-FPRO-L4	\$976.00	K	31%	\$673.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2251-LIC-L5	SEL HZ-APMNE-10-FPRO-L5	\$931.00	K	31%	\$642.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2252-LIC	SEL HZ-APMNE-100-FPRO	\$11,220.00	K	31%	\$7,741.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2252-LIC-L1	SEL HZ-APMNE-100-FPRO-L1	\$10,659.00	K	31%	\$7,354.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2252-LIC-L2	SEL HZ-APMNE-100-FPRO-L2	\$10,435.00	K	31%	\$7,200.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2252-LIC-L3	SEL HZ-APMNE-100-FPRO-L3	\$10,098.00	K	31%	\$6,967.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2252-LIC-L4	SEL HZ-APMNE-100-FPRO-L4	\$9,761.00	K	31%	\$6,735.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2252-LIC-L5	SEL HZ-APMNE-100-FPRO-L5	\$9,313.00	K	31%	\$6,425.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	1601-LIC-L5	SEL 1601-LIC-L5 HZ-MRG-10-F-L5	\$1,370.00	K	31%	\$945.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	2063-LIC	SEL HZ-PRA50-STD100-UG-F	\$13,750.00	K	31%	\$9,487.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	2063-LIC-L1	SEL HZ-PRA50STD100UGF-L1	\$13,063.00	K	31%	\$9,013.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	2063-LIC-L2	SEL HZ-PRA50STD100UGF-L2	\$12,788.00	K	31%	\$8,823.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	2063-LIC-L3	SEL HZ-PRA50STD100UGF-L3	\$12,375.00	K	31%	\$8,538.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	2063-LIC-L4	SEL HZ-PRA50STD100UGF-L4	\$11,963.00	K	31%	\$8,254.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	2063-LIC-L5	SEL HZ-PRA50STD100UGF-L5	\$11,413.00	K	31%	\$7,874.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	PS-SUPP-ENTADDF	SEL: PS-SUPP-ENT-ADDL-F	\$13,200.00	K	31%	\$9,108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	SM-AMGT-F	SELECT: SERV MGR AST MGT	\$33,000.00	K	31%	\$22,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	SM-CUSR-F	SELECT: SERV MGR CONCUSR	\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	SM-GND-F	SELECT: SERV MGR FOUND	\$11,000.00	K	31%	\$7,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	SM-IPLF-F	SELECT: SERV MGR INTPLAT	\$22,000.00	K	31%	\$15,180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	SM-KMGT-F	SELECT: SERV MGR KNOWMGT	\$11,000.00	K	31%	\$7,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	SM-NUSR-F	SELECT: SERV MGR NMUSR	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	SM-PORT-F	SELECT: SERV MGR PORTAL	\$11,000.00	K	31%	\$7,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	SM-SDSK-F	SELECT: SERV MGR SERVDISK	\$11,000.00	K	31%	\$7,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	SM-WFLW-F	SELECT: SERV MGR WRKFL	\$22,000.00	K	31%	\$15,180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6-ADVD100-F	SEL: ST6-ADVD100-F	\$11,000.00	K	31%	\$7,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6-ADVD100-F-L1	SEL: ST6-ADVD100-F-L1	\$10,450.00	K	31%	\$7,210.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6-ADVD100-F-L2	SEL: ST6-ADVD100-F-L2	\$10,230.00	K	31%	\$7,058.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6-ADVD100-F-L3	SEL: ST6-ADVD100-F-L3	\$9,900.00	K	31%	\$6,831.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6-ADVD100-F-L4	SEL: ST6-ADVD100-F-L4	\$9,570.00	K	31%								

EMC WSCA Contract MNWNC-109 Price List  
Effective July 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	ST6-ADV-F	SEL: ST6-ADV-F	\$4,995.00	K	31%	\$3,032.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	ST6-ADV-F-1	SEL: ST6-ADV-F-1	\$4,175.00	K	31%	\$2,880.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	ST6-ADV-F-2	SEL: ST6-ADV-F-2	\$4,087.00	K	31%	\$2,820.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	ST6-ADV-F-3	SEL: ST6-ADV-F-3	\$3,955.00	K	31%	\$2,728.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	ST6-ADV-F-4	SEL: ST6-ADV-F-4	\$3,823.00	K	31%	\$2,637.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	ST6-ADV-FPRO	SEL: ST6-ADV-FPRO	\$3,516.00	K	31%	\$2,426.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	ST6-RB-25VM-F	SEL: ST6-RB-25VM-F	\$13,750.00	K	31%	\$9,487.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	ST6-RB-25VM-F-1	SEL: ST6-RB-25VM-F-1	\$13,063.00	K	31%	\$9,013.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	ST6-RB-25VM-F-2	SEL: ST6-RB-25VM-F-2	\$12,788.00	K	31%	\$8,823.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	ST6-RB-25VM-F-3	SEL: ST6-RB-25VM-F-3	\$12,375.00	K	31%	\$8,538.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	ST6-RB-25VM-F-4	SEL: ST6-RB-25VM-F-4	\$11,963.00	K	31%	\$8,254.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	ST6STDAD100UGFL1	SEL: ST6-STDADVD100UGF-L1	\$5,748.00	K	31%	\$3,866.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	ST6STDAD100UGFL2	SEL: ST6-STDADVD100UGF-L2	\$5,627.00	K	31%	\$3,882.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	ST6STDAD100UGFL3	SEL: ST6-STDADVD100UGF-L3	\$5,445.00	K	31%	\$3,757.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	ST6STDAD100UGFL4	SEL: ST6-STDADVD100UGF-L4	\$5,264.00	K	31%	\$3,632.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	ST6STDAD10UGFL1	SEL: ST6-STDADV-D10UGF-L1	\$575.00	K	31%	\$396.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	ST6STDAD10UGFL2	SEL: ST6-STDADV-D10UGF-L2	\$563.00	K	31%	\$388.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	ST6STDAD10UGFL3	SEL: ST6-STDADV-D10UGF-L3	\$545.00	K	31%	\$376.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	ST6STDAD10UGFL4	SEL: ST6-STDADV-D10UGF-L4	\$526.00	K	31%	\$362.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	ST6STDADV100UGF	SEL: ST6-STDADV-D100-UG-F	\$6,050.00	K	31%	\$4,174.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	ST6STDADV10UGF	SEL: ST6-STDADV-D10-UG-F	\$605.00	K	31%	\$417.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	ST6-STD-ADV-UG-F	SEL: ST6-STD-ADV-UG-F	\$1,815.00	K	31%	\$1,252.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	ST6STD-ADV-UGFL1	SEL: ST6-STD-ADV-UG-F-L1	\$1,724.00	K	31%	\$1,189.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	ST6STD-ADV-UGFL2	SEL: ST6-STD-ADV-UG-F-L2	\$1,688.00	K	31%	\$1,164.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	ST6STD-ADV-UGFL3	SEL: ST6-STD-ADV-UG-F-L3	\$1,634.00	K	31%	\$1,127.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	ST6STD-ADV-UGFL4	SEL: ST6-STD-ADV-UG-F-L4	\$1,579.00	K	31%	\$1,089.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	ST6STDADVUGFPRO	SEL: ST6-STD-ADV-UG-FPRO	\$1,452.00	K	31%	\$1,001.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	VC-ADM-F	SELECT: VC APDISCMGR INS	\$22,000.00	K	31%	\$15,180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	VC-ADMS-F	SELECT: VC APDISCMGR SRV	\$270.00	K	31%	\$186.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	VC-CM-F	SELECT: VC CFG MGR INST	\$22,000.00	K	31%	\$15,180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	VC-CMSL-F	SELECT: VC CFG MGR SRV-L	\$875.00	K	31%	\$603.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	VC-CMSW-F	SELECT: VC CFG MGR SRV-W	\$875.00	K	31%	\$603.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	VC-CMWW-F	SELECT: VC CFG MGR WS-W	\$44.00	K	31%	\$30.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	V-ECSBDCL-DEV1YF	SEL: V-ECSBDCL-DEV1Y-F	\$40.00	K	31%	\$27.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	V-ECSBOP-DEV1Y-F	SEL: V-ECSBOP-DEV1Y-F	\$13.00	K	31%	\$8.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	V-ECSBSCL-DEV1YF	SEL: V-ECSBSCL-DEV1Y-F	\$26.00	K	31%	\$17.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	VGSOMSBDCLDEV1YF	SEL: V-GS-OMSBDCL-DEV1Y-F	\$109.00	K	31%	\$75.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	V-MAM-MF-SD-F	SEL: V-MAM-MF-SD-F	\$5.00	K	31%	\$3.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	V-MAM-PL-SD-F	SEL: V-MAM-PL-SD-F	\$28.00	K	31%	\$19.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	V-MBM-MF-AWB-F	SEL: V-MBM-MF-AWB-F	\$4.00	K	31%	\$2.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	V-MBM-PL-AWB-F	SEL: V-MBM-PL-AWB-F	\$22.00	K	31%	\$15.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	V-MDM-MF-AEC-F	SEL: V-MDM-MF-AEC-F	\$4.00	K	31%	\$2.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	V-MDM-PL-AEC-F	SEL: V-MDM-PL-AEC-F	\$22.00	K	31%	\$15.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	V-OMS-MF-3USR-F	SEL: V-OMS-MF-3USR-F	\$31.00	K	31%	\$21.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	V-OMS-PL-3USR-F	SEL: V-OMS-PL-3USR-F	\$154.00	K	31%	\$106.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	V-PM-MF-F	SEL: V-PM-MF-F	\$5.00	K	31%	\$3.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	V-PM-PL-F	SEL: V-PM-PL-F	\$28.00	K	31%	\$19.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	V-PS-CERT-TCP-F	SEL: V-PS-CERT-TCP-F	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	V-PS-CERT-TOPE-F	SEL: V-PS-CERT-TOPE-F	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	V-PS-CERT-TP-F	SEL: V-PS-CERT-TP-F	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	V-PS-CONNECT-1-F	SEL: V-PS-CONNECT-1-F	\$550.00	K	31%	\$379.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	V-PS-GLD-CLD-SPF	SEL: V-PS-GLD-CLD-SP-F	\$41,250.00	K	31%	\$28,462.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	V-PS-GLD-OP-SP-F	SEL: V-PS-GLD-OP-SP-F	\$55,000.00	K	31%	\$37,950.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	VPSGOMDCLDCLSPF	SEL: V-PS-GSOMDCL-OS-SP-F	\$5,060.00	K	31%	\$3,491.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	VPSGOMSCLDCLSPF	SEL: V-PS-GS-OMS-DCL-SP-F	\$3,025.00	K	31%	\$2,087.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	V-PS-MBM-SP-F	SEL: V-PS-MBM-SP-F	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	V-PS-MCM-CLD-SP-F	SEL: V-PS-MCM-CLD-SP-F	\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	V-PS-MCM-OP-SP-F	SEL: V-PS-MCM-OP-SP-F	\$3,850.00	K	31%	\$2,656.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	V-PS-MIG-ADV-SP-F	SEL: V-PS-MIG-ADV-SP-F	\$8,250.00	K	31%	\$5,692.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	V-PS-MIG-BASIC-SP-F	SEL: V-PS-MIG-BASIC-SP-F	\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	V-PS-SLV-CLD-SPF	SEL: V-PS-SLV-CLD-SP-F	\$22,000.00	K	31%	\$15,180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	V-PS-SLV-OP-SP-F	SEL: V-PS-SLV-OP-SP-F	\$27,500.00	K	31%	\$18,975.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	V-PS-SUPP-INC-F	SEL: V-PS-SUPP-INC-F	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	V-PS-TRN-BTCMP-F	SEL: V-PS-TRN-BTCMP-F	\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	V-PS-TRN-EXP-F	SEL: V-PS-TRN-EXP-F	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	V-PS-TRN-GRP-F	SEL: V-PS-TRN-GRP-F	\$16,500.00	K	31%	\$11,385.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	V-PS-TRN-PROAWF	SEL: V-PS-TRN-PRO-AW-F	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	V-PS-TRNPBTCMPF	SEL: V-PS-TRN-PU-BTCMP-F	\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	V-PS-TRNPUTCPAWF	SEL: V-PS-TRN-PU-TCP-AW-F	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	V-PS-TRN-PUTCPF	SEL: V-PS-TRN-PU-TCP-F	\$2,200.00	K	31%	\$1,518.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	V-PS-TRNPUTOPAWF	SEL: V-PS-TRN-PU-TOP-AW-F	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	V-PS-TRN-PUTPAWF	SEL: V-PS-TRN-PU-TP-AW-F	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	V-PS-TRN-PU-TP-F	SEL: V-PS-TRN-PU-TP-F	\$2,200.00	K	31%	\$1,518.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	VPSUPGOMOMSPF	SEL: V-PS-UPG-GM-OM-SP-F	\$550.00	K	31%	\$379.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	VPSUPGLIOMSSPF	SEL: V-PS-UPG-LI-OMS-SP-F	\$1,375.00	K	31%	\$948.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	V-PS-VMW-WKS-SPF	SEL: V-PS-VMW-WKS-SP-F	\$27,500.00	K	31%	\$18,975.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	V-TCSBDCL-3US1YF	SEL: V-TCSBDCL-3US1Y-F	\$53.00	K	31%	\$36.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	V-TCSBSCL-3US1YF	SEL: V-TCSBSCL-3US1Y-F	\$26.00	K	31%	\$17.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	VUPGOM2PLBMSF	SEL: V-UPG-OM2-PL-BMS-F	\$24.00	K	31%	\$16.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	VUPGOM2PLYMSF	SEL: V-UPG-OM2-PL-YMS-F	\$73.00	K	31%	\$50.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	VUPGOM2SBCLBMSF	SEL: V-UPG-OM2-SB-CLBMS-F	\$18.00	K	31%	\$12.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	VUPGOM2SBCLYMSF	SEL: V-UPG-OM2-SB-CLYMS-F	\$61.00	K	31%	\$42.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	VUPGOM2SBOPBMSF	SEL: V-UPG-OM2-SB-OPBMS-F	\$18.00	K	31%	\$12.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	VUPGOM2SBOPYMSF	SEL: V-UPG-OM2-SB-OPYMS-F	\$61.00	K	31%	\$42.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	V-UPG-OMS-DC-USF	SEL: V-UPG-OMS-DC-US-F	\$87.00	K	31%	\$60.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	V-UPG-OMS-MF-USF	SEL: V-UPG-OMS-MF-US-F	\$17.00	K	31%	\$11.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT







EMC WSCA Contract MNWNC-109 Price List  
Effective July 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	BP-CPI-C	SEL BRAVA FOR DOCS CAPITAL PRJ 1000-1499	\$68.00	K	31%	\$46.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-CPI-D	SEL BRAVA FOR DOCS CAPITAL PRJ 1500-1999	\$64.00	K	31%	\$44.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-CPI-E	SEL BRAVA FOR DOCS CAPITAL PRJ 2000-4999	\$60.00	K	31%	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-CPI-F	SEL BRAVA FOR DOCS CAPITAL PRJ 5000+	\$53.00	K	31%	\$36.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-D2C-A	SEL BRAVA FOR CAD D2 25-499	\$180.00	K	31%	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-D2C-B	SEL BRAVA FOR CAD D2 500-999	\$171.00	K	31%	\$117.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-D2C-C	SEL BRAVA FOR CAD D2 1000-1499	\$162.00	K	31%	\$111.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-D2C-D	SEL BRAVA FOR CAD D2 1500-1999	\$153.00	K	31%	\$105.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-D2C-E	SEL BRAVA FOR CAD D2 2000-4999	\$144.00	K	31%	\$99.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-D2C-F	SEL BRAVA FOR CAD D2 5000PLUS	\$126.00	K	31%	\$86.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-D2I-A	SEL BRAVA FOR DOCS D2 25-499	\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-D2I-B	SEL BRAVA FOR DOCS D2 500-999	\$71.00	K	31%	\$48.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-D2I-C	SEL BRAVA FOR DOCS D2 1000-1499	\$68.00	K	31%	\$46.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-D2I-D	SEL BRAVA FOR DOCS D2 1500-1999	\$64.00	K	31%	\$44.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-D2I-E	SEL BRAVA FOR DOCS D2 2000-4999	\$60.00	K	31%	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-D2I-F	SEL BRAVA FOR DOCS D2 5000PLUS	\$53.00	K	31%	\$36.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-DCTMC-A	SEL Brava for CAD Webtop 25-499	\$180.00	K	31%	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-DCTMC-B	SEL Brava for CAD Webtop 500-999	\$171.00	K	31%	\$117.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-DCTMC-C	SEL Brava for CAD Webtop 1000-1499	\$162.00	K	31%	\$111.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-DCTMC-D	SEL Brava for CAD Webtop 1500-1999	\$153.00	K	31%	\$105.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-DCTMC-E	SEL Brava for CAD Webtop 2000-4999	\$144.00	K	31%	\$99.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-DCTMC-F	SEL Brava for CAD Webtop 5000+	\$126.00	K	31%	\$86.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-DCTMI-A	SEL Brava for Docs Webtop 25-499	\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-DCTMI-B	SEL Brava for Docs Webtop 500-999	\$71.00	K	31%	\$48.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-DCTMI-C	SEL Brava for Docs Webtop 1000-1499	\$68.00	K	31%	\$46.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-DCTMI-D	SEL Brava for Docs Webtop 1500-1999	\$64.00	K	31%	\$44.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-DCTMI-E	SEL Brava for Docs Webtop 2000-4999	\$60.00	K	31%	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-DCTMI-F	SEL Brava for Docs Webtop 5000+	\$53.00	K	31%	\$36.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-DCTMIF	SEL Brava for Documents Webtop 5000+	\$53.00	K	31%	\$36.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-DCTMS	SELECT ADDITIONAL BRAVA SERVER	\$3,750.00	K	31%	\$2,587.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-SPDTMC-A	SEL Brava for CAD SharePoint25-499	\$180.00	K	31%	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-SPDTMC-B	SEL Brava for CAD SharePoint 500-999	\$171.00	K	31%	\$117.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-SPDTMC-C	SEL Brava for CAD SharePoint 1000-1499	\$162.00	K	31%	\$111.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-SPDTMC-D	SEL Brava for CAD SharePoint 1500-1999	\$153.00	K	31%	\$105.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-SPDTMC-E	SEL Brava for CAD SharePoint 2000-4999	\$144.00	K	31%	\$99.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-SPDTMC-F	SEL Brava for CAD SharePoint 5000+	\$126.00	K	31%	\$86.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-SPDTMI-A	SEL Brava for Docs SharePoint 25-499	\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-SPDTMI-B	SEL Brava for Docs SharePoint 500-999	\$71.00	K	31%	\$48.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-SPDTMI-C	SEL Brava for Docs SharePoint 1000-1499	\$68.00	K	31%	\$46.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-SPDTMI-D	SEL Brava for Docs SharePoint 1500-1999	\$64.00	K	31%	\$44.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-SPDTMI-E	SEL Brava for Docs SharePoint 2000-4999	\$60.00	K	31%	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-SPDTMI-F	SEL Brava for Docs SharePoint 5000+	\$53.00	K	31%	\$36.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-XCPC-A	SEL Brava for CAD xCP 25-499	\$180.00	K	31%	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-XCPC-B	SEL Brava for CAD xCP 500-999	\$171.00	K	31%	\$117.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-XCPC-C	SEL Brava for CAD xCP 1000-1499	\$162.00	K	31%	\$111.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-XCPC-D	SEL Brava for CAD xCP 1500-1999	\$153.00	K	31%	\$105.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-XCPC-E	SEL Brava for CAD xCP 2000-4999	\$144.00	K	31%	\$99.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-XCPC-F	SEL Brava for CAD xCP 5000+	\$126.00	K	31%	\$86.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-XCPI-A	SEL Brava for Docs xCP 25-499	\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-XCPI-B	SEL Brava for Docs xCP 500-999	\$71.00	K	31%	\$48.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-XCPI-C	SEL Brava for Docs xCP 1000-1499	\$68.00	K	31%	\$46.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-XCPI-D	SEL Brava for Docs xCP 1500-1999	\$64.00	K	31%	\$44.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-XCPI-E	SEL Brava for Docs xCP 2000-4999	\$60.00	K	31%	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-XCPI-F	SEL Brava for Docs xCP 5000+	\$53.00	K	31%	\$36.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	OCRDTM	Select OCR for Blazon or Redact-It	\$12,500.00	K	31%	\$8,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	PDFSCH	SEL PDF SCHEDULER	\$6,250.00	K	31%	\$4,312.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	RIEDTM	SELECT REDACT-IT ENTERPRISE	\$34,125.00	K	31%	\$23,546.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	SUB-AOC	SEL Subscription Brava for Asset Ops	\$74.00	K	31%	\$51.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	SUB-BLEDTM	SEL Subscription BLAZON	\$3,075.00	K	31%	\$2,121.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	SUB-CPC	SEL Subscription Brava for Capital Prj	\$74.00	K	31%	\$51.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	SUB-D2C	SEL Subscription Brava for D2	\$74.00	K	31%	\$51.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	SUB-DCTMC	SEL Subscription Brava for Webtop	\$74.00	K	31%	\$51.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	SUB-DCTMS	SEL Subscription Add'l Brava Server	\$1,538.00	K	31%	\$1,061.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	SUB-RIEDTM	SEL Subscription REDACT-IT	\$14,350.00	K	31%	\$9,901.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	SUB-XCPC	SEL Subscription Brava for xCP	\$74.00	K	31%	\$51.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	CSITDVAX1002	SEL Dev ImageTrust for AppXtender	\$625.00	K	31%	\$431.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IMAGE ACCESS
5	CSITDVCC1002	SEL Dev ImageTrust Client	\$1,563.00	K	31%	\$1,078.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IMAGE ACCESS
5	CSITD2D1002	SEL Dev ImageTrust for D2	\$1,563.00	K	31%	\$1,078.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IMAGE ACCESS
5	CSITDVHV1002	SEL Dev HV ImageTrust Client(-170ppm)	\$5,625.00	K	31%	\$3,881.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IMAGE ACCESS
5	CSITDVOS1002	SEL Dev ImageTrust OCR Server	\$3,125.00	K	31%	\$2,156.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IMAGE ACCESS
5	CSITDVSR1002	SEL Dev ImageTrust Server	\$1,250.00	K	31%	\$862.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IMAGE ACCESS
5	CSITDVT1002	SEL Dev ImageTrust-Transactional Client	\$1,563.00	K	31%	\$1,078.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IMAGE ACCESS
5	CSITDVXC1002	SEL Dev ImageTrust for xCP	\$1,563.00	K	31%	\$1,078.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IMAGE ACCESS
5	CSITPRAX1002	SEL ImageTrust for AppXtender	\$1,250.00	K	31%	\$862.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IMAGE ACCESS
5	CSITPRCC1002	SEL ImageTrust Client	\$3,125.00	K	31%	\$2,156.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IMAGE ACCESS
5	CSITPRD21002	SEL ImageTrust for D2	\$3,125.00	K	31%	\$2,156.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IMAGE ACCESS
5	CSITPRHV1002	SEL HV ImageTrust Client(-170ppm)	\$11,250.00	K	31%	\$7,762.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IMAGE ACCESS
5	CSITPRMO1002	SEL ImageTrust Mobile (iOS, Android)	\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IMAGE ACCESS
5	CSITPROCR1002	SEL ImageTrust OCR Server (non SaaS/BPO)	\$6,250.00	K	31%	\$4,312.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IMAGE ACCESS
5	CSITPROS1002	SEL ImageTrust OCR Server (SaaS/BPO)	\$16,250.00	K	31%	\$11,212.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IMAGE ACCESS
5	CSITPRSR1002	SEL ImageTrust Server	\$2,500.00	K	31%	\$1,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IMAGE ACCESS
5	CSITPRTC1002	SEL ImageTrust-Transactional Client	\$3,125.00	K	31%	\$2,156.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IMAGE ACCESS
5	CSITPRXC1002	SEL ImageTrust for xCP	\$3,125.00	K	31%	\$2,156.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IMAGE ACCESS
5	1YR-ENT-BUNDLE	SEL Catalog/Data Mgmt Starter for ENT	\$38,461.54	K	31%	\$26,538.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	1YR-MIB-00000500	SEL 1 Yr 500-1999 Tape Services Bundle	\$231.00	K	31%	\$159.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	1YR-MIB-00002000	SEL 1 Yr 2000-3999 Tape Services Bundl	\$169.00	K	31%	\$116.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	1YR-MIB-00004000	SEL 1 Yr 4000-5999 Tape services Bundl	\$131.00	K	31%	\$90.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	1YR-MIB-00006000	SEL 1 Yr 6000-7999 Tape Services Bundl	\$115.00	K	31%	\$79.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	1YR-MIB-00008000	SEL 1 Yr 8											

EMC WSCA Contract MNWNC-109 Price List  
Effective July 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	1YR-MSB-00000500	SEL 1 Yr 500-1999 Tape Assurance Bundl	\$185.00	K	31%	\$127.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	1YR-MSB-00002000	SEL 1 Yr 2000-3999 Tape Assurance Bund	\$138.00	K	31%	\$95.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	1YR-MSB-00004000	SEL 1 Yr 4000-5999 Tape Assurance Bund	\$108.00	K	31%	\$74.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	1YR-MSB-00006000	SEL 1 Yr 6000-7999 Tape Assurance Bund	\$92.00	K	31%	\$63.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	1YR-MSB-00008000	SEL 1 Yr 8000-9999 Tape Assurance Bund	\$85.00	K	31%	\$58.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	30DAY-CC-PROMO	SEL IE Workshop 30 Day Single Server	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	6MONTH-CC-PROMO	SEL IE Workshop Promo Single Server	\$15,385.00	K	31%	\$10,615.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	ADU-1YR-00000001	SEL 1YR 1-9 Admin User Login	\$2,307.69	K	31%	\$1,592.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	ADU-1YR-00000010	SEL 1YR 10-99 Admin User Login	\$1,923.08	K	31%	\$1,326.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	ADU-3YR-00000001	SEL 3YR 1-9 Admin User Login	\$6,230.77	K	31%	\$4,299.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	ADU-3YR-00000010	SEL 3YR 10-99 Admin User Login	\$5,192.31	K	31%	\$3,582.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	ADU-5YR-00000001	SEL 5YR 1-9 Admin User Login	\$9,230.77	K	31%	\$6,369.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	ADU-5YR-00000010	SEL 5YR 10-99 Admin User Login	\$7,692.31	K	31%	\$5,307.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-1YR-00000025	SEL 1YR 25-49TB File MetaData Index	\$769.23	K	31%	\$530.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-1YR-00000050	SEL 1YR 50-99TB File MetaData Index	\$634.62	K	31%	\$437.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-1YR-00000100	SEL 1YR 100-249TB File MetaData Index	\$519.23	K	31%	\$358.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-1YR-00000250	SEL 1YR 250-499TB File MetaData Index	\$384.62	K	31%	\$265.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-1YR-00000500	SEL 1YR 500-999TB File MetaData Index	\$326.92	K	31%	\$225.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-1YR-00001000	SEL 1YR 1000-1999TB File MetaData Inde	\$269.23	K	31%	\$185.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-3YR-00000025	SEL 3YR 25-49TB File MetaData Index	\$2,076.92	K	31%	\$1,433.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-3YR-00000050	SEL 3YR 50-99TB File MetaData Index	\$1,713.46	K	31%	\$1,182.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-3YR-00000100	SEL 3YR 100-249TB File MetaData Index	\$1,401.92	K	31%	\$967.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-3YR-00000250	SEL 3YR 250-499TB File MetaData Index	\$1,038.46	K	31%	\$716.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-3YR-00000500	SEL 3YR 500-999TB File MetaData Index	\$882.69	K	31%	\$609.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-3YR-00001000	SEL 3YR 1000-1999TB File MetaData Inde	\$726.92	K	31%	\$501.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-5YR-00000025	SEL 5YR 25-49TB File MetaData Index	\$3,076.92	K	31%	\$2,123.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-5YR-00000050	SEL 5YR 50-99TB File MetaData Index	\$2,538.46	K	31%	\$1,751.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-5YR-00000100	SEL 5YR 100-249TB File MetaData Index	\$2,076.92	K	31%	\$1,433.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-5YR-00000250	SEL 5YR 250-499TB File MetaData Index	\$1,538.46	K	31%	\$1,061.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-5YR-00000500	SEL 5YR 500-999TB File MetaData Index	\$1,307.69	K	31%	\$902.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-5YR-00001000	SEL 5YR 1000-1999TB File MetaData Inde	\$1,076.92	K	31%	\$743.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCI-1YR-00001000	SEL 1YR 1000-1999 Tape Catalog Ingest	\$12.08	K	31%	\$8.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCI-1YR-00002000	SEL 1YR 2000-4999 Tape Catalog Ingest	\$9.77	K	31%	\$6.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCI-1YR-00005000	SEL 1YR 5000-9999 Tape Catalog Ingest	\$7.46	K	31%	\$5.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCI-1YR-00010000	SEL 1YR 10000-19999 Tape Catalog Inges	\$6.08	K	31%	\$4.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCI-1YR-00020000	SEL 1YR 20000-49999 Tape Catalog Inges	\$4.92	K	31%	\$3.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCI-1YR-00050000	SEL 1YR 50000-99999 Tape Catalog Inges	\$3.77	K	31%	\$2.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCI-3YR-00001000	SEL 3YR 1000-1999 Tape Catalog Ingest	\$24.15	K	31%	\$16.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCI-3YR-00002000	SEL 3YR 2000-4999 Tape Catalog Ingest	\$19.54	K	31%	\$13.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCI-3YR-00005000	SEL 3YR 5000-9999 Tape Catalog Ingest	\$14.92	K	31%	\$10.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCI-3YR-00010000	SEL 3YR 10000-19999 Tape Catalog Inges	\$12.15	K	31%	\$8.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCI-3YR-00020000	SEL 3YR 20000-49999 Tape Catalog Inges	\$9.85	K	31%	\$6.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCI-3YR-00050000	SEL 3YR 50000-99999 Tape Catalog Inges	\$7.54	K	31%	\$5.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCI-5YR-00001000	SEL 5YR 1000-1999 Tape Catalog Ingest	\$36.23	K	31%	\$25.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCI-5YR-00002000	SEL 5YR 2000-4999 Tape Catalog Ingest	\$29.31	K	31%	\$20.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCI-5YR-00005000	SEL 5YR 5000-9999 Tape Catalog Ingest	\$22.38	K	31%	\$15.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCI-5YR-00020000	SEL 5YR 20000-49999 Tape Catalog Inges	\$14.77	K	31%	\$10.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCI-5YR-00050000	SEL 5YR 50000-99999 Tape Catalog Inges	\$11.31	K	31%	\$7.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCI-5YR-00100000	SEL 5YR 100000-199999 Tape CatalogInge	\$9.23	K	31%	\$6.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-1YR-00000010	SEL 1YR 10-49 Tape Catalog Rebuild	\$96.15	K	31%	\$66.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-1YR-00000050	SEL 1YR 50-99 Tape Catalog Rebuild	\$62.54	K	31%	\$43.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-1YR-00000100	SEL 1YR 100-249 Tape Catalog Rebuild	\$48.08	K	31%	\$33.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-1YR-00000250	SEL 1YR 250-499 Tape Catalog Rebuild	\$38.46	K	31%	\$26.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-1YR-00000500	SEL 1YR 500-999 Tape Catalog Rebuild	\$33.69	K	31%	\$23.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-1YR-00001000	SEL 1YR 1000-1999 Tape Catalog Rebuild	\$24.15	K	31%	\$16.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-1YR-00002000	SEL 1YR 2000-4999 Tape Catalog Rebuild	\$19.54	K	31%	\$13.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-1YR-00005000	SEL 1YR 5000-9999 Tape Catalog Rebuild	\$14.92	K	31%	\$10.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-1YR-00010000	SEL 1YR 10000-24999 Tape Catalog Rebuil	\$12.15	K	31%	\$8.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-1YR-00025000	SEL 1YR 25000-49999 Tape Catalog Rebuil	\$9.23	K	31%	\$6.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-3YR-00000010	SEL 3YR 10-49 Tape Catalog Rebuild	\$144.23	K	31%	\$99.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-3YR-00000050	SEL 3YR 50-99 Tape Catalog Rebuild	\$93.81	K	31%	\$64.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-3YR-00000100	SEL 3YR 100-249 Tape Catalog Rebuild	\$72.12	K	31%	\$49.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-3YR-00000250	SEL 3YR 250-499 Tape Catalog Rebuild	\$57.69	K	31%	\$39.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-3YR-00000500	SEL 3YR 500-999 Tape Catalog Rebuild	\$50.54	K	31%	\$34.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-3YR-00001000	SEL 3YR 1000-1999 Tape Catalog Rebuild	\$36.23	K	31%	\$25.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-3YR-00002000	SEL 3YR 2000-4999 Tape Catalog Rebuild	\$29.31	K	31%	\$20.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-3YR-00005000	SEL 3YR 5000-9999 Tape Catalog Rebuild	\$22.38	K	31%	\$15.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-3YR-00010000	SEL 3YR 10000-24999 Tape Catalog Rebuil	\$18.23	K	31%	\$12.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-3YR-00025000	SEL 3YR 25000-49999 Tape Catalog Rebuil	\$13.85	K	31%	\$9.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-5YR-00000010	SEL 5YR 10-49 Tape Catalog Rebuild	\$192.31	K	31%	\$132.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-5YR-00000050	SEL 5YR 50-99 Tape Catalog Rebuild	\$125.08	K	31%	\$86.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-5YR-00000100	SEL 5YR 100-249 Tape Catalog Rebuild	\$96.15	K	31%	\$66.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-5YR-00000250	SEL 5YR 250-499 Tape Catalog Rebuild	\$76.92	K	31%	\$53.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-5YR-00000500	SEL 5YR 500-999 Tape Catalog Rebuild	\$67.38	K	31%	\$46.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-5YR-00001000	SEL 5YR 1000-1999 Tape Catalog Rebuild	\$48.31	K	31%	\$33.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-5YR-00002000	SEL 5YR 2000-4999 Tape Catalog Rebuild	\$39.08	K	31%	\$26.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGIN

EMC WSCA Contract MNWNC-109 Price List  
Effective July 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	TMI-3YR-0000010	SEL 3YR 10-49 Tape MetaData Index	\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 INDEX ENGINES
5	TMI-3YR-0000050	SEL 3YR 50-99 Tape MetaData Index	\$325.00	K	31%	\$224.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 INDEX ENGINES
5	TMI-3YR-00000100	SEL 3YR 100-249 Tape MetaData Index	\$250.00	K	31%	\$172.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 INDEX ENGINES
5	TMI-3YR-00000250	SEL 3YR 250-499 Tape MetaData Index	\$190.00	K	31%	\$131.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 INDEX ENGINES
5	TMI-3YR-00000500	SEL 3YR 500-999 Tape MetaData Index	\$155.00	K	31%	\$106.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 INDEX ENGINES
5	TMI-3YR-00001000	SEL 3YR 1000-1999 Tape MetaData Index	\$125.60	K	31%	\$86.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 INDEX ENGINES
5	TMI-3YR-00002000	SEL 3YR 2000-4999 Tape MetaData Index	\$101.60	K	31%	\$70.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 INDEX ENGINES
5	TMI-3YR-00005000	SEL 3YR 5000-9999 Tape MetaData Index	\$77.60	K	31%	\$53.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 INDEX ENGINES
5	TMI-3YR-00010000	SEL 3YR 10000-24999 Tape MetaData Index	\$63.20	K	31%	\$43.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 INDEX ENGINES
5	TMI-3YR-00025000	SEL 3YR 25000-49999 Tape MetaData Index	\$48.00	K	31%	\$33.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 INDEX ENGINES
5	TMI-5YR-0000010	SEL 5YR 10-49 Tape MetaData Index	\$596.15	K	31%	\$411.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 INDEX ENGINES
5	TMI-5YR-0000050	SEL 5YR 50-99 Tape MetaData Index	\$387.50	K	31%	\$267.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 INDEX ENGINES
5	TMI-5YR-00000100	SEL 5YR 100-249 Tape MetaData Index	\$298.08	K	31%	\$205.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 INDEX ENGINES
5	TMI-5YR-00000250	SEL 5YR 250-499 Tape MetaData Index	\$226.54	K	31%	\$156.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 INDEX ENGINES
5	TMI-5YR-00000500	SEL 5YR 500-999 Tape MetaData Index	\$184.81	K	31%	\$127.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 INDEX ENGINES
5	TMI-5YR-00001000	SEL 5YR 1000-1999 Tape MetaData Index	\$149.75	K	31%	\$103.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 INDEX ENGINES
5	TMI-5YR-00002000	SEL 5YR 2000-4999 Tape MetaData Index	\$121.14	K	31%	\$83.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 INDEX ENGINES
5	TMI-5YR-00005000	SEL 5YR 5000-9999 Tape MetaData Index	\$92.52	K	31%	\$63.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 INDEX ENGINES
5	TMI-5YR-00010000	SEL 5YR 10000-24999 Tape MetaData Index	\$75.35	K	31%	\$51.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 INDEX ENGINES
5	TMI-5YR-00025000	SEL 5YR 25000-49999 Tape MetaData Index	\$57.23	K	31%	\$39.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 INDEX ENGINES
5	TRR-1YR-00001000	SEL 1YR 1000-1999 Tape Catalog Renew	\$12.08	K	31%	\$8.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 INDEX ENGINES
5	TRR-1YR-00002000	SEL 1YR 2000-4999 Tape Catalog Renew	\$9.77	K	31%	\$6.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 INDEX ENGINES
5	TRR-1YR-00005000	SEL 1YR 5000-9999 Tape Catalog Renew	\$7.46	K	31%	\$5.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 INDEX ENGINES
5	TRR-1YR-00010000	SEL 1YR 10000-19999 Tape Catalog Renew	\$6.08	K	31%	\$4.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 INDEX ENGINES
5	TRR-1YR-00020000	SEL 1YR 20000-49999 Tape Catalog Renew	\$4.92	K	31%	\$3.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 INDEX ENGINES
5	TRR-1YR-00050000	SEL 1YR 50000-99999 Tape Catalog Renew	\$3.77	K	31%	\$2.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 INDEX ENGINES
5	IOM-SW1Y-0-10	SEL IOMART SW 1Y 0-10	\$538.00	K	31%	\$371.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 IOMART
5	IOM-SW1Y-1001+	SEL IOMART SW 1Y 1001+	\$183.00	K	31%	\$126.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 IOMART
5	IOM-SW1Y-11-50	SEL IOMART SW 1Y 11-50	\$431.00	K	31%	\$297.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 IOMART
5	IOM-SW1Y-151-250	SEL IOMART SW 1Y 151-250	\$323.00	K	31%	\$222.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 IOMART
5	IOM-SW1Y-251-400	SEL IOMART SW 1Y 251-400	\$269.00	K	31%	\$185.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 IOMART
5	IOM-SW1Y-401-600	SEL IOMART SW 1Y 401-600	\$215.00	K	31%	\$148.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 IOMART
5	IOM-SW1Y-51-150	SEL IOMART SW 1Y 51-150	\$377.00	K	31%	\$260.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 IOMART
5	IOM-SW1Y-601-1K	SEL IOMART SW 1Y 601-1000	\$194.00	K	31%	\$133.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 IOMART
5	IOM-SW2Y-0-10	SEL IOMART SW 2Y 0-10	\$915.00	K	31%	\$631.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 IOMART
5	IOM-SW2Y-1001+	SEL IOMART SW 2Y 1001+	\$311.00	K	31%	\$214.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 IOMART
5	IOM-SW2Y-11-50	SEL IOMART SW 2Y 11-50	\$732.00	K	31%	\$505.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 IOMART
5	IOM-SW2Y-151-250	SEL IOMART SW 2Y 151-250	\$549.00	K	31%	\$378.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 IOMART
5	IOM-SW2Y-251-400	SEL IOMART SW 2Y 251-400	\$458.00	K	31%	\$316.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 IOMART
5	IOM-SW2Y-401-600	SEL IOMART SW 2Y 401-600	\$366.00	K	31%	\$252.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 IOMART
5	IOM-SW2Y-51-150	SEL IOMART SW 2Y 51-150	\$641.00	K	31%	\$442.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 IOMART
5	IOM-SW2Y-601-1K	SEL IOMART SW 2Y 601-1000	\$330.00	K	31%	\$227.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 IOMART
5	IOM-SW3Y-0-10	SEL IOMART SW 3Y 0-10	\$1,292.00	K	31%	\$891.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 IOMART
5	IOM-SW3Y-1001+	SEL IOMART SW 3Y 1001+	\$439.00	K	31%	\$302.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 IOMART
5	IOM-SW3Y-11-50	SEL IOMART SW 3Y 11-50	\$1,034.00	K	31%	\$713.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 IOMART
5	IOM-SW3Y-151-250	SEL IOMART SW 3Y 151-250	\$775.00	K	31%	\$534.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 IOMART
5	IOM-SW3Y-251-400	SEL IOMART SW 3Y 251-400	\$646.00	K	31%	\$445.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 IOMART
5	IOM-SW3Y-401-600	SEL IOMART SW 3Y 401-600	\$517.00	K	31%	\$356.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 IOMART
5	IOM-SW3Y-51-150	SEL IOMART SW 3Y 51-150	\$905.00	K	31%	\$624.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 IOMART
5	IOM-SW3Y-601-1K	SEL IOMART SW 3Y 601-1000	\$465.00	K	31%	\$320.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 IOMART
5	34585	STORCENTER IX4-100 6TB	\$1,875.00	K	31%	\$1,293.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 IOMEGA
5	HCC-FT-B-C1	SEL Blended Fill the Tank LIC 5	\$5.00	K	31%	\$3.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 J4CARE
5	HCC-FT-B-C2	SEL Blended Fill the Tank LIC 100	\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 J4CARE
5	HCC-FT-B-C3	SEL Blended Fill the Tank LIC 1k	\$750.00	K	31%	\$517.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 J4CARE
5	HCC-FT-B-C4	SEL Blended Fill the Tank LIC 10k	\$7,500.00	K	31%	\$5,175.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 J4CARE
5	HCC-FT-L-C1	SEL FILL THE TANK LIC 50K STY	\$103,655.00	K	31%	\$71,521.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 J4CARE
5	HCC-FT-L-C2	SEL FILL THE TANK LIC 100K STY	\$185,098.00	K	31%	\$127,717.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 J4CARE
5	HCC-FT-L-C3	SEL FILL THE TANK LIC 250K STY	\$362,791.00	K	31%	\$250,325.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 J4CARE
5	HCC-FT-L-C4	SEL FILL THE TANK LIC 500K STY	\$603,418.00	K	31%	\$416,358.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 J4CARE
5	HCC-FT-L-C5	SEL FILL THE TANK LIC 750K STY	\$807,026.00	K	31%	\$556,847.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 J4CARE
5	HCC-FT-L-C6	SEL FILL THE TANK LIC 1M STY	\$973,614.00	K	31%	\$671,793.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 J4CARE
5	HCC-FT-L-C7	SEL FILL THE TANK LIC 2M STY	\$1,380,829.00	K	31%	\$952,772.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 J4CARE
5	HCC-FT-L-C8	SEL FILL THE TANK LIC 5M STY	\$2,491,414.00	K	31%	\$1,719,075.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 J4CARE
5	HCC-OTC-L-C1	SEL OTC LIC UP TO 50K STY P.A.	\$79,734.00	K	31%	\$55,016.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 J4CARE
5	HCC-OTC-L-C2	SEL OTC LIC UP TO 100K STY P.A.	\$142,383.00	K	31%	\$98,244.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 J4CARE
5	HCC-OTC-L-C3	SEL OTC LIC UP TO 250K STY P.A.	\$279,070.00	K	31%	\$192,558.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 J4CARE
5	HCC-OTC-L-C4	SEL OTC LIC UP TO 500K STY P.A.	\$464,168.00	K	31%	\$320,275.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 J4CARE
5	HCC-OTC-L-C5	SEL OTC LIC UP TO 750K STY P.A.	\$620,789.00	K	31%	\$428,344.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 J4CARE
5	HCC-OTC-L-C6	SEL OTC LIC UP TO 1M STY P.A.	\$748,934.00	K	31%	\$516,764.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 J4CARE
5	HCC-OTC-L-C7	SEL OTC LIC UP TO 2M STY P.A.	\$1,062,176.00	K	31%	\$732,901.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 J4CARE
5	HCC-OTC-L-C8	SEL OTC LIC UP TO 5M STY P.A.	\$1,916,473.00	K	31%	\$1,322,366.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 J4CARE
5	HCC-PS-C1	SEL APA LIC P1KSTY UP TO 50K STY P.A.	\$600.00	K	31%	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 J4CARE
5	HCC-PS-C2	SEL APA LIC P1KSTY 51k to 100k STY p.a.	\$475.00	K	31%	\$327.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 J4CARE
5	HCC-PS-C3	SEL APA LIC P1KSTY 101k to 250k STY p.a.	\$350.00	K	31%	\$241.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 J4CARE
5	HCC-PS-C4	SEL APA LIC P1KSTY 251k to 500k STY p.a.	\$275.00	K	31%	\$189.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 J4CARE
5	HCC-PS-C5	SEL APA LIC P1KSTY 501k to 750k STY p.a.	\$225.00	K	31%	\$155.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 J4CARE
5	HCC-PS-C6	SEL APA LIC P1KSTY 751k to 1m STY p.a.	\$200.00	K	31%	\$138.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 J4CARE
5	HCC-PS-C7	SEL APA LIC P1KSTY 1 001m-1 25m STY p.a.	\$150.00	K	31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 J4CARE
5	HCC-PS-C8	SEL APA LIC P1KSTY above 1 251m STY p.a.	\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 J4CARE
5	90PCPSQLL1001	SEL PC Perp SQL License 1 Unit	\$882.00	K	31%	\$608.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 KROLL
5	90PCPSQLL1002	SEL PC Perp SQL License 2-5 Units	\$815.00	K	31%	\$562.35	\$0.00	\$0.0					

EMC WSCA Contract MNWNC-109 Price List  
Effective July 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	90PCPSQLL1011	SEL PC Perp SQL License 401-500 Units	\$96.00	K	31%	\$66.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KROLL
5	90PCPSQLL1012	SEL PC Perp SQL License 501-600 Units	\$87.00	K	31%	\$60.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KROLL
5	90PCPSQLL1013	SEL PC Perp SQL License 601-700 Units	\$81.00	K	31%	\$55.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KROLL
5	90PCPSQLL1014	SEL PC Perp SQL License 701-800 Units	\$77.00	K	31%	\$53.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KROLL
5	90PCPSQLL1015	SEL PC Perp SQL License 801-900 Units	\$71.00	K	31%	\$48.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KROLL
5	90PCPSQLL1016	SEL PC Perp SQL License 901-1000 Units	\$67.00	K	31%	\$46.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KROLL
5	90PCPSQLL1017	SEL PC Perp SQL License 1001+ Units	\$58.00	K	31%	\$40.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KROLL
5	90PCREX1035U	PC Perp EXPP License 11-35 Units	\$691.00	K	31%	\$476.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KROLL
5	90PCREX11U	PC Perp EXPP License 1 Unit	\$1,797.00	K	31%	\$1,239.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KROLL
5	90PCREX210U	PC Perp EXPP License 2-10 Units	\$1,048.00	K	31%	\$723.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KROLL
5	90PCREX3650U	PC Perp EXPP License 36-50 Units	\$520.00	K	31%	\$358.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KROLL
5	90PCREX51U	PC Perp EXPP License 51+ Units	\$438.00	K	31%	\$302.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KROLL
5	90PCRSP1035URBS	SEL PC Perp SP+RBS Lic 11-35 TBs	\$1,988.00	K	31%	\$1,371.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KROLL
5	90PCRSP1URBS	SEL PC Perp SP+RBS Lic 1 TB	\$4,055.00	K	31%	\$2,797.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KROLL
5	90PCRSP210URBS	SEL PC Perp SP+RBS Lic 2-10 TBs	\$2,839.00	K	31%	\$1,958.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KROLL
5	90PCRSP3650URBS	SEL PC Perp SP+RBS Lic 36-50 TBs	\$1,391.00	K	31%	\$959.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KROLL
5	90PCRSP51URBS	SEL PC Perp SP+RBS Lic 51+ TBs	\$1,113.00	K	31%	\$767.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KROLL
5	90PCRTRIAL	PC Trial License	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KROLL
5	SLP-0-TL-EE	SEL StoragePoint 30 day Trial Eval Copy	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	METALOGIX
5	SLP-1-DR-EE	SEL StoragePoint EE DR Lic	\$7,995.00	K	31%	\$5,516.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	METALOGIX
5	SLP-1-NP-EE	SEL StoragePoint EE Non-Prod Lic	\$2,128.00	K	31%	\$1,468.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	METALOGIX
5	SLP-1-PL1-EE	SEL StoragePoint Lic. per WFE (1-5 WFE)	\$20,261.00	K	31%	\$13,980.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	METALOGIX
5	SLP-1-PL2-WFE	SEL StoragePoint Lic. per WFE (6+ WFE)	\$17,221.00	K	31%	\$11,882.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	METALOGIX
5	NSS-AC-L	SEL ADDED CAPACITY 5TB	\$5,077.00	K	31%	\$3,503.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NORTHERN PARKLIFE
5	NSS-AC-YF	SEL ADDED CAPACITY 5TB YRLY FEE LIC & SUP	\$2,308.00	K	31%	\$1,592.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NORTHERN PARKLIFE
5	NSS-AS-L	SEL Added Site 1	\$5,385.00	K	31%	\$3,715.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NORTHERN PARKLIFE
5	NSS-AS-YF	SEL Added Site 1 1yr Lic & Sup	\$2,046.00	K	31%	\$1,411.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NORTHERN PARKLIFE
5	NSS-AU-YF	SEL ADDED USERS 1K 1YR LIC & SUP	\$1,538.00	K	31%	\$1,061.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NORTHERN PARKLIFE
5	NSS-BL-L	SEL Base Lic10TB/1K users/1 site/8hrs PS	\$11,250.00	K	31%	\$7,852.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NORTHERN PARKLIFE
5	NSS-BL-YF	SEL BASE LIC-YRLY FEE LIC & SUP	\$15,385.00	K	31%	\$10,615.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NORTHERN PARKLIFE
5	NSS-MC-L	SEL MULTI-COMPANY LIC	\$156,250.00	K	31%	\$107,812.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NORTHERN PARKLIFE
5	NSS-MC-YF	SEL MULTI-COMPANY LIC-YRLY FEE LIC & SUP	\$93,750.00	K	31%	\$64,687.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NORTHERN PARKLIFE
5	NSS-TRIAL	SELECT NSS Trial Software	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NORTHERN PARKLIFE
5	NSS-UC-L	SEL Added Users 1K	\$3,692.00	K	31%	\$2,547.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NORTHERN PARKLIFE
5	EMCMAEVAL	SEL 30Day Free Trial of NTP Software M-A	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	EMCQSEVAL	SEL 30Day Free Trial of NTP Software QFS	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSECSB11TB	SELECT ECS Archiving Svc 10-80TB Lic	\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSECSB12TB	SELECT ECS Archiving Svc 81-240TB Lic	\$466.67	K	31%	\$322.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSECSB13TB	SELECT ECS Archiving Svc 241-500TB Lic	\$436.00	K	31%	\$300.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSECSB14TB	SELECT ECS Archiving Svc 501-750TB Lic	\$404.00	K	31%	\$278.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSECSB15TB	SELECT ECS Archiving Svc 751-1024TB Lic	\$372.00	K	31%	\$256.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSFAB1TB	SELECT NTPS FA 10-80TB License	\$601.33	K	31%	\$414.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSFAB2TB	SELECT NTPS FA 81-240TB License	\$570.67	K	31%	\$393.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSFAB3TB	SELECT NTPS FA 241-500TB License	\$540.00	K	31%	\$372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSFAB4TB	SELECT NTPS FA 501-750TB License	\$509.33	K	31%	\$351.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSFAB5TB	SELECT NTPS FA 751-1024TB License	\$476.00	K	31%	\$328.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSFILEMGNT	SELECT NTPS FILE MGNT PROD	\$120.00	K	31%	\$82.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSFRB1TB	SELECT NTPS FR 10-80TB License	\$601.33	K	31%	\$414.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSFRB2TB	SELECT NTPS FR 81-240TB License	\$570.67	K	31%	\$393.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSFRB3TB	SELECT NTPS FR 241-500TB License	\$540.00	K	31%	\$372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSFRB4TB	SELECT NTPS FR 501-750TB License	\$509.33	K	31%	\$351.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSFRB5TB	SELECT NTPS FR 751-1024TB License	\$476.00	K	31%	\$328.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSQFSB1TB	SELECT NTPS QFS 10-80TB License	\$601.33	K	31%	\$414.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSQFSB2TB	SELECT NTPS QFS 81-240TB License	\$570.67	K	31%	\$393.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSQFSB3TB	SELECT NTPS QFS 241-500TB License	\$540.00	K	31%	\$372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSQFSB4TB	SELECT NTPS QFS 501-750TB License	\$509.33	K	31%	\$351.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSQFSB5TB	SELECT NTPS QFS 751-1024TB License	\$476.00	K	31%	\$328.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSVFMB10TB	SELECT NTPS VFM 751-1024TB License	\$616.00	K	31%	\$425.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSVFMB6TB	SELECT NTPS VFM 10-80TB License	\$741.33	K	31%	\$511.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSVFMB7TB	SELECT NTPS VFM 81-240TB License	\$710.67	K	31%	\$490.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSVFMB8TB	SELECT NTPS VFM 241-500TB License	\$680.00	K	31%	\$469.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	NTPSVFMB9TB	SELECT NTPS VFM 501-750TB License	\$646.67	K	31%	\$446.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	COBEMC679	SEL VSPLEX Branded Dyn Cab 600x1200	\$3,569.00	K	31%	\$2,462.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT
5	COSEBMC679	SEL VSPLEX Branded Dyn Cab 600x1200	\$4,496.00	K	31%	\$3,102.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT
5	COSE1679	SEL VSPLEX Branded 300VM 1 Dyn600x1200 1	\$11,545.00	K	31%	\$7,966.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT
5	COSE1G679	SEL VSPLEX Branded 300VM 1 Dyn600x1200 G	\$11,596.00	K	31%	\$8,001.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT
5	COSE1GM679	SEL VSPLEX Branded 300VM 1 Dyn600x1200 M	\$11,099.00	K	31%	\$7,658.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT
5	COSE22679	SEL VSPLEX Branded 600VM 2 Dyn600x1200 2	\$19,695.00	K	31%	\$13,589.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT
5	COSE2679	SEL VSPLEX Branded 300VM 1 Dyn600x1200 2	\$12,824.00	K	31%	\$8,848.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT
5	COSE2G679	SEL VSPLEX Branded 600VM 2 Dyn600x1200 G	\$19,807.00	K	31%	\$13,666.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT
5	COSE4679	SEL VSPLEX Branded 1000VM 2 Dyn600x1200	\$21,830.00	K	31%	\$15,062.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT
5	COSEMCLB679	SEL VSPLEX Branded 250VM BH 600x1200 Dyn	\$7,582.00	K	31%	\$5,231.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT
5	COSEMCLB679I	SEL VSPLEX 250VM BROCADEIBM 600X1200 DYN	\$7,582.00	K	31%	\$5,231.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT
5	COSEMCLC679	SEL VSPLEX Branded 250VM CH 600x1200 Dyn	\$10,648.00	K	31%	\$7,347.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT
5	COSEMCLDB679	SEL VSPLEX 2000VDI BROCADEHP 600X1200 DYN	\$13,293.00	K	31%	\$9,172.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT
5	COSEMCLDCC679	SEL VSPLEX CISCO 2000VDI 600X1200 DYN SOL	\$11,921.00	K	31%	\$8,225.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT
5	COSEMCM679	SEL VSPLEX Branded 100VM 600x1200 Dyn Sol	\$8,226.00	K	31%	\$5,675.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT
5	COSEMCM679I	SEL VSPLEX Branded 100VM BH 600x1200 Dyn	\$7,345.00	K	31%	\$5,088.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT
5	COSEMCM679I	SEL VSPLEX 100VM BROCADEIBM 600X1200 DYN	\$7,345.00	K	31%	\$5,088.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT
5	COSEMCM679I	SEL VSPLEX Branded 100VM CH 600x1200 Dyn	\$8,942.00	K	31%	\$6,169.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT
5	COSEMCMDB679	SEL VSPLEX 1000VDI BROCADEHP 600X1200 DYN	\$12,183.00	K	31%	\$8,406.27	\$0.00</							

EMC WSCA Contract MNWNC-109 Price List  
Effective July 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	COSEMCSDCC679	SEL VSPEX CISCO 500VDI 600X1200 DYN SOL	\$9,417.00	K	31%	\$6,497.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT
5	CVPDUB	SEL SERVER CABINET PDU BRACKET KIT	\$150.00	K	31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT
5	N8222BDPABTYB19	SEL NType 42RU SIDE PNLS POU BKT CSTRS	\$8,576.00	K	31%	\$5,917.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT
5	PEV12	SEL 12 PATCHRUNNER ENHANCED VERTICAL MGR	\$843.00	K	31%	\$581.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT
5	PEV8	SEL 8 PATCHRUNNER ENHANCED VERTICAL MGR	\$741.00	K	31%	\$511.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT
5	PRD12	SEL PATCHRRNR 12 DUAL HINGE DR FOR 84 RKS	\$433.00	K	31%	\$298.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT
5	Q1N2B1LN30AAHO	SEL Network PDU.VERT.30A.1P.208V.L6-30P	\$1,717.00	K	31%	\$1,184.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT
5	Q1N2B1N3N30AAHO	SEL POU Vert 30A 3-Delta L15-30P 208V	\$1,832.00	K	31%	\$1,264.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT
5	Q1N2B1P3N30AAHO	SEL Network PDU.VERT.30A.3P.208V.L21-30P	\$1,858.00	K	31%	\$1,282.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT
5	Q1N2B2P6M30AAHO	SEL POU Vert 32A 3-WYE IEC60309	\$3,819.00	K	31%	\$2,635.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT
5	Q1N2B3J2M30AAHO	SEL Network PDU.VERT.32A.1P.230V.60309	\$1,567.00	K	31%	\$1,081.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT
5	OZ1B1N3BN30P1J	SEL POU Vert 30A 3-DLTA L15-30P 200V JPN	\$2,626.00	K	31%	\$1,811.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT
5	R4P36	SEL 36 DEEP 4 POST RACK	\$1,500.00	K	31%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT
5	01032012699	SEL PREC D&S (1-50; US)LIC	\$6,533.00	K	31%	\$4,507.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRECISE
5	01032012799	SEL PREC D&S (1-50; US)T&D	\$3,267.00	K	31%	\$2,254.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRECISE
5	01032012899	SEL PREC D&S (FAILOVER)LIC	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRECISE
5	01033012699	SEL PREC D&S (51-200; US)LIC	\$6,207.00	K	31%	\$4,282.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRECISE
5	01033012799	SEL PREC D&S (51-200; US)T&D	\$3,104.00	K	31%	\$2,141.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRECISE
5	01034012699	SEL PREC D&S (200+; US)LIC	\$5,880.00	K	31%	\$4,057.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRECISE
5	01034012799	SEL PREC D&S (200+; US)T&D	\$2,940.00	K	31%	\$2,028.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRECISE
5	01035012699	SEL PREC D&S (1-50; INTL)LIC	\$8,167.00	K	31%	\$5,635.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRECISE
5	01035012799	SEL PREC D&S (1-50; INTL)T&D	\$4,084.00	K	31%	\$2,817.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRECISE
5	01036012699	SEL PREC D&S (51-200 INTL)LIC	\$7,759.00	K	31%	\$5,353.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRECISE
5	01036012799	SEL PREC D&S (51-200 INTL)T&D	\$3,880.00	K	31%	\$2,677.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRECISE
5	01037012699	SEL PREC D&S (200+; INTL)LIC	\$7,351.00	K	31%	\$5,072.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRECISE
5	01037012799	SEL PREC D&S (200+; INTL)T&D	\$3,675.00	K	31%	\$2,535.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRECISE
5	01038012699	SEL PREC APPS (1-50; US)LIC	\$8,400.00	K	31%	\$5,796.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRECISE
5	01038012799	SEL PREC APPS (1-50; US)T&D	\$4,200.00	K	31%	\$2,898.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRECISE
5	01038012899	SEL PREC APPS (FAILOVER)LIC	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRECISE
5	01039012699	SEL PREC APPS (51-200; US)LIC	\$7,980.00	K	31%	\$5,506.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRECISE
5	01039012799	SEL PREC APPS (51-200; US)T&D	\$3,991.00	K	31%	\$2,753.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRECISE
5	01040012699	SEL PREC APPS (200+; US)LIC	\$7,560.00	K	31%	\$5,216.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRECISE
5	01040012799	SEL PREC APPS (200+; US)T&D	\$3,780.00	K	31%	\$2,608.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRECISE
5	01041012699	SEL PREC APPS (1-50; INTL)LIC	\$10,500.00	K	31%	\$7,245.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRECISE
5	01041012799	SEL PREC APPS (1-50; INTL)T&D	\$5,251.00	K	31%	\$3,623.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRECISE
5	01042012699	SEL PREC APPS (51-200; INTL)LIC	\$9,976.00	K	31%	\$6,883.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRECISE
5	01042012799	SEL PREC APPS (51-200; INTL)T&D	\$4,988.00	K	31%	\$3,441.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRECISE
5	01043012699	SEL PREC APPS (200+; INTL)LIC	\$9,451.00	K	31%	\$6,521.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRECISE
5	01043012799	SEL PREC APPS (200+; INTL)T&D	\$4,725.00	K	31%	\$3,260.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRECISE
5	01044012699	SEL PREC D&S-UPG DB (1-50; US)LIC	\$4,667.00	K	31%	\$3,220.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRECISE
5	01044012799	SEL PREC D&S-UPG DB (1-50; US)T&D	\$2,333.00	K	31%	\$1,609.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRECISE
5	01045012699	SEL PREC D&S-UPG DB (51-200; US)LIC	\$4,433.00	K	31%	\$3,058.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRECISE
5	01045012799	SEL PREC D&S-UPG DB (51-200; US)T&D	\$2,217.00	K	31%	\$1,529.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRECISE
5	01046012699	SEL PREC D&S-UPG DB (200+; US)LIC	\$4,200.00	K	31%	\$2,898.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRECISE
5	01046012799	SEL PREC D&S-UPG DB (200+; US)T&D	\$2,100.00	K	31%	\$1,449.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRECISE
5	01047012699	SEL PREC D&S-UPG DB (1-50; INTL)LIC	\$5,833.00	K	31%	\$4,024.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRECISE
5	01047012799	SEL PREC D&S-UPG DB (1-50; INTL)T&D	\$2,917.00	K	31%	\$2,012.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRECISE
5	01048012699	SEL PREC D&S-UPG DB (51-200; INTL)LIC	\$5,541.00	K	31%	\$3,823.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRECISE
5	01048012799	SEL PREC D&S-UPG DB (51-200 INTL)T&D	\$2,771.00	K	31%	\$1,911.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRECISE
5	01049012699	SEL PREC D&S-UPG DB (200+; INTL)LIC	\$5,251.00	K	31%	\$3,623.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRECISE
5	01049012799	SEL PREC D&S-UPG DB(200+; INTL)T&D	\$2,625.00	K	31%	\$1,811.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRECISE
5	01060012699	SEL PREC D&S-UPG PREC STRG (US)LIC	\$747.00	K	31%	\$515.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRECISE
5	01060012799	SEL PREC D&S-UPG PREC STRG (US)T&D	\$373.00	K	31%	\$257.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRECISE
5	01061012699	SEL PREC D&S-UPG PREC STRG (INTL)LIC	\$933.00	K	31%	\$643.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRECISE
5	01061012799	SEL PREC D&S-UPG PREC STRG (INTL)T&D	\$467.00	K	31%	\$322.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRECISE
5	99181992599	SELECT PRECISE 30 DAY TRIAL	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRECISE
5	PR456-000-001	SELECT: PRIMEOCR ANY VERSION	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRIME OCR
5	PR456-000-399	SELECT: PRIMEVERIFYIA ANY VERSION	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRIME OCR
5	PR456-010-394	SEL PRIMEOCR 1 CPU 3 OCR ENG IA5.3	\$16,250.00	K	31%	\$11,212.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRIME OCR
5	PR456-010-395	SEL PRIMEOCR 2 CPU 6 OCR ENG IA5.3	\$35,750.00	K	31%	\$24,667.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRIME OCR
5	PR456-010-396	SEL PRIMEOCR 4 CPU 6 OCR ENG IA5.3	\$55,375.00	K	31%	\$38,208.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRIME OCR
5	PR456-010-397	SELECT: PRIMEOCR ASIAN OCR IA5.3	\$20,500.00	K	31%	\$14,145.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRIME OCR
5	PR456-010-399	SELECT: PRIMEVERIFY IA5.3	\$4,875.00	K	31%	\$3,363.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRIME OCR
5	PR456-010-400	SEL PRIMEOCR 1 CPU 6 OCR ENG IA5.3	\$24,875.00	K	31%	\$17,163.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRIME OCR
5	PR456-010-539	SEL PRIMEOCR 1 CPU 2 OCR ENG IA5.3	\$13,000.00	K	31%	\$8,970.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRIME OCR
5	PR456-100-394	SEL PRIMEOCR 1 CPU 3 OCR ENG IA6	\$16,250.00	K	31%	\$11,212.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRIME OCR
5	PR456-100-395	SEL PRIMEOCR 2 CPU 6 OCR ENG IA6	\$35,750.00	K	31%	\$24,667.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRIME OCR
5	PR456-100-396	SEL PRIMEOCR 4 CPU 6 OCR ENG IA6	\$55,375.00	K	31%	\$38,208.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRIME OCR
5	PR456-100-397	SELECT: PRIMEOCR ASIAN OCR IA6	\$20,500.00	K	31%	\$14,145.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRIME OCR
5	PR456-100-399	SELECT: PRIMEVERIFY IA6	\$4,875.00	K	31%	\$3,363.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRIME OCR
5	PR456-100-400	SEL PRIMEOCR 1 CPU 6 OCR ENG IA6	\$24,875.00	K	31%	\$17,163.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRIME OCR
5	PR456-100-401	SELECT: PRIMEOCR RUSSIAN OCR IA6	\$20,500.00	K	31%	\$14,145.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRIME OCR
5	PR456-100-539	SEL PRIMEOCR 1 CPU 2 OCR ENG IA6	\$13,000.00	K	31%	\$8,970.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRIME OCR
5	PR456-650-394	SELECT: PRIMEOCR 1 CPU 3 OCR ENG V6.5	\$16,250.00	K	31%	\$11,212.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRIME OCR
5	PR456-650-395	SELECT: PRIMEOCR 2 CPU 6 OCR ENG V6.5	\$35,750.00	K	31%	\$24,667.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRIME OCR
5	PR456-650-396	SELECT: PRIMEOCR 4 CPU 6 OCR ENG V6.5	\$55,375.00	K	31%	\$38,208.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRIME OCR
5	PR456-650-397	SELECT: PRIMEOCR ASIAN OCR V6.5	\$20,500.00	K	31%	\$14,145.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRIME OCR
5	PR456-650-399	SELECT: PRIMEVERIFY V6.5	\$4,875.00	K	31%	\$3,363.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRIME OCR
5	PR456-650-400	SELECT: PRIMEOCR 1 CPU 6 OCR ENG V6.5	\$24,875.00	K	31%	\$17,163.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRIME OCR
5	PR456-650-401	SELECT: PRIMEOCR RUSSIAN OCR V6.5	\$20,500.00	K	31%	\$14,145.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRIME OCR
5	PR456-650-539	SELECT: PRIMEOCR 1 CPU 2 OCR ENG V6.5	\$13,000.00	K	31%	\$8,970.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRIME OCR
5	PR456-700-394	SELECT: PRIMEOCR 1 CPU 3 OCR ENG V7.0	\$16,250.00	K	31%								

EMC WSCA Contract MNWC-109 Price List  
Effective July 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	PR456-700-539	SELECT: PRIMEOCR 1 CPU 2 OCR ENG V7.0	\$13,000.00	K	31%	\$8,970.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRIME OCR
5	PR456-700-599	SELECT: PRIMEVERIFY ASIAN V7.0	\$7,070.00	K	31%	\$4,878.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRIME OCR
5	PE100019999SPRM	SEL Puppet Ent 10K- 19999 nodes Prem Sub	\$132.00	K	31%	\$91.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE10002499SPRM	SEL Puppet Ent 1K-2499 nodes Prem Sub	\$172.00	K	31%	\$118.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE100249SPRM	SEL Puppet Ent 100-249 nodes Prem Sub	\$306.00	K	31%	\$211.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE200049999SPRM	SEL Puppet Ent 20K- 49999 nodes Prem Sub	\$120.00	K	31%	\$82.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE25004999SPRM	SEL Puppet Ent 2.5K-4999 nodes Prem Sub	\$151.00	K	31%	\$104.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE250499SPRM	SEL Puppet Ent 250-499 nodes Prem Sub	\$208.00	K	31%	\$143.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE50009999SPRM	SEL Puppet Ent 5K- 9999 nodes Prem Sub	\$146.00	K	31%	\$100.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE50099SPRM	SEL Puppet Ent 500-999 nodes Prem Sub	\$183.00	K	31%	\$126.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PEEHCIBUNDLEDSPRM	SEL Puppet Ent Bundled-EHC Min Qty=3000	\$151.00	K	31%	\$104.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	EF82007	SELECT: ENTERPRISE FABRIC SUITE 2007	\$1,998.00	K	31%	\$1,378.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	ISR6250-C22-E	SELECT 10GE 6250 ROUTER HA CONFG	\$31,844.00	K	31%	\$21,972.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	LK5800-20G	SELECT: QLogic 5800 20G upgrade	\$1,089.00	K	31%	\$751.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	LK5800-4PORT8	SELECT: 5800 4PORT UPGRD W/4SFP	\$1,080.00	K	31%	\$745.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	LK5802-20G	SELECT: QLOGIC 5802 20G UPGRADE	\$1,821.00	K	31%	\$1,256.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	LK5802-4PORT8	SELECT: 5802 4PORT UPGRD W/4SFP	\$1,571.00	K	31%	\$1,083.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	LK-FABSECUR	SELECT FABRIC SECURITY	\$4,804.00	K	31%	\$3,314.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	LK-SANDR	SELECT SAN DOCTOR BUNDLE	\$4,804.00	K	31%	\$3,314.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	QLE2460-E-SP	SELECT 1 PORT 4GB PCI EXPRESS	\$1,150.00	K	31%	\$793.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	QLE2462-E-SP	SELECT 2 PORT 4GB PCI EXPRESS	\$1,700.00	K	31%	\$1,173.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	QLE2560-E-SP	SEL 8GBSGL PRTFCHBA4PCIE LCMULTIMODEOPT	\$1,435.00	K	31%	\$990.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	QLE2562-E-SP	SEL 8GBDUALPRTFCHBA4PCIE LCMULTIMODEOPT	\$2,005.00	K	31%	\$1,383.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	QLE2670-E-SP	SEL 16GBSGL HBA4PCIEGEN3LCMULTIMODEOPT	\$1,680.00	K	31%	\$1,159.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	QLE2672-E-SP	SEL 16GBDUAL HBA4PCIEGEN3LCMULTIMODEOPT	\$2,383.00	K	31%	\$1,644.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	QLE4060C-E-SP	SEL SGL PORT ISCSI PCI-EXPRESS COP-E HBA	\$955.00	K	31%	\$658.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	QLE4062C-E-SP	SEL DUAL PORT ISCSI PCI-EXPRESSCOP -EHBA	\$1,525.00	K	31%	\$1,052.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	QLE8140-SR-E	SEL 10GBSGL PRTOPT FCOE X8 PCIELCMOJPTIC	\$1,868.00	K	31%	\$1,288.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	QLE8142-SR-E	SEL 10GBDULPRT OPTFCOE X8PCIE LC MMOPTIC	\$2,769.00	K	31%	\$1,910.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	QLE8150-CU-E	SELECT 10GB SINGL PRT CU FCOE X8 PCIE	\$1,499.00	K	31%	\$1,034.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	QLE8152-CU-E	SELECT 10GB DUL PRT CU FCOE X8 PCIE	\$2,012.00	K	31%	\$1,388.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	QLE8240-CU-E	SEL 10GB SINGL PRT CU FCOE X8 PCIE	\$1,499.00	K	31%	\$1,034.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	QLE8240-SR-E	SEL 10GB SINGL PRT OPT FCOE X8 PCIE LC MM	\$1,868.00	K	31%	\$1,288.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	QLE8242-CU-E	SEL 10GB DUL PRT CU FCOE X8 PCIE	\$2,012.00	K	31%	\$1,388.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	QLE8242-SR-E	SEL10GB DUL PRT OPT FCOE X8 PCIE LC MM	\$2,769.00	K	31%	\$1,910.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	SB3810-08A8E	SELECT: SB3810 8/8P SWITCH W/8SFP	\$3,023.00	K	31%	\$2,085.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	SB5800V-08A8E	SELECT: SB5800 8/24P SWITCH W/8SFP	\$4,197.00	K	31%	\$2,895.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	SB5800V-08B8E	SELSB5800 8/24PSWITCHW/8SFPREVERSEAIRFLOW	\$4,197.00	K	31%	\$2,895.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	SB5800V-20A8E	SELECT: SB5800 24/24P HA W/20SFP	\$9,560.00	K	31%	\$6,596.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	SB5802V-08A8E	SELECT: SB5802 8/24P HA SW W/8SFP	\$6,579.00	K	31%	\$4,539.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	SB5802V-20A8E	SELECT: SB5802 24/24P HA W/20SFP	\$11,109.00	K	31%	\$7,665.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	SB-PS8-FB	SELECT: 5802 POWER SUPPLY FRU	\$731.00	K	31%	\$504.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	SB-RACKKIT	SANbox 3K/6K RACK KIT	\$211.00	K	31%	\$145.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	SFP8-SW-1PK	SELECT: QLOGIC1PK 8G SWAVE SFP	\$323.00	K	31%	\$222.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	SFP8-SW-4PK	SELECT: QLOGIC4PK 8G SWAVE SFP	\$1,294.00	K	31%	\$892.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	XPAK-COPP-03	SELECT: 10GB 3 CU STACKING CABLE	\$376.00	K	31%	\$259.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	XPAK-COPP-09	SELECT: 10GB 9 CU STACKING CABLE	\$376.00	K	31%	\$259.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	XPAK-COPP-78	SELECT: 10GB 78 CUSTACKING CABLE	\$516.00	K	31%	\$356.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	XPAK-LW-01	SELECT: (1) 10G 1310NM XPAK OPTIC	\$4,571.00	K	31%	\$3,153.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	XPAK-SW-01	SELECT: (1) 10G 850NM XPAK OPTIC	\$2,637.00	K	31%	\$1,819.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	HASVRS-UPLFT	SELECT 25% Prod Uplift for HA Envr	\$10.00	K	31%	\$6.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	MCD-DFC-1REP	SEL DFC RT Collector, Ea Dctm Repository	\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	MCD-EPM-1SVR	SELECT EACH DCTM PROD SVR	\$7,500.00	K	31%	\$5,175.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	MCD-RT-1KUSR	SELECT Each 1K LIC. USERS	\$8,000.00	K	31%	\$5,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	MCIA-100KPPY	SELECT 100K PPY PACK	\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	MCIA-10MPPY	SELECT 10M PPY PACK	\$28,000.00	K	31%	\$19,320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	MCIA-1MPPY	SELECT 1M PPY PACK	\$4,000.00	K	31%	\$2,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	MCIA-IASVR	SELECT Each IA Server	\$1,500.00	K	31%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	MCIA-RT-1KUSRS	SEL Ea 1,000 InfoArchive users	\$8,000.00	K	31%	\$5,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	MCX-EPM-1CRE	SELECT EACH XPRES PROD SVR CORE	\$7,500.00	K	31%	\$5,175.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	MCX-RT-1KUSR	SELECT Each 50K LIC. USERS	\$4,000.00	K	31%	\$2,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	NONPROD-UPLFT	SELECT 10% Prod Uplift for Non-Prod	\$10.00	K	31%	\$6.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	REVCOLLECTER	SELECT Collector Each Prod Svr	\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	REVCOLL-RDBORCL	SEL Ea DCTM Repository - Oracle DB	\$9,000.00	K	31%	\$6,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	REVCOLL-RDBSQL	SEL Ea DCTM Repository - SQL DB	\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	REVCN-CAUC	SELECT CA UNICENTER CONNECTOR	\$7,500.00	K	31%	\$5,175.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	REVCN-HPOV	SELECT HP OPENVIEW CONNECTOR	\$7,500.00	K	31%	\$5,175.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	REVCN-IBMTIV	SELECT IBM TIVOLI CONNECTOR	\$7,500.00	K	31%	\$5,175.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	REVCN-MSFT	SELECT MICROSOFT SCOM CONNECTOR	\$2,500.00	K	31%	\$1,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	REVCORE-CPTV	SEL ReveilleCore for Cptv Term Lic	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	REVCORE-DCTM	SEL ReveilleCore for Dctm Term Lic	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	REVDIST-REVPLT	SEL Distributed, Ea Reveille Platform	\$10,000.00	K	31%	\$6,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	REV-IARCH-1TB	SELECT Mgmt Console InfoArchive Ea TB	\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	REVPLT-10SVR	SEL Ea Reveille Base, up to 10 Svrs	\$10,000.00	K	31%	\$6,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	REVPLT-ADDL10SVR	SEL 10 Svrs added to Reveille Platform	\$8,000.00	K	31%	\$5,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	REVSUBSCR-1SVR	SELECT Annual Subscr Lic Ea DCTM Svr	\$6,000.00	K	31%	\$4,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	T-REVSVRD	SELECT RMCD TRIAL	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	T-REVSVR-IA	SELECT RMCCO TRIAL	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	AIXBMX-40	SEL AI Xprt BrwrsMatrix 10MPgViews-Month	\$26,332.00	K	31%	\$18,169.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	AIXBMX-50	SEL AI XprtBrwrsMatrix 100MPgViews-Month	\$223,871.00	K	31%	\$154,470.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	AIXBMX-60													

EMC WSCA Contract MNWNC-109 Price List  
Effective July 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	ARX-06000-B010	SEL AppResponse 6000	\$253,532.00	K	31%	\$174,937.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARXCXT10	SEL CX-Tracer - 10 Servers	\$19,686.00	K	31%	\$13,583.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARXCXT100	SEL CX-Tracer - 100 Servers	\$131,686.00	K	31%	\$90,863.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARXCXT500	SEL CX-Tracer - 500 Servers	\$329,225.00	K	31%	\$227,165.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARXDB	SEL AppResponse DB Module	\$19,686.00	K	31%	\$13,583.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARX-DIR300-B010	SEL AppResponse Director	\$52,055.00	K	31%	\$35,917.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARX-EXP300-B010	SEL AppResponse Expansion Chassis	\$68,302.00	K	31%	\$47,128.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARX-SM-3000	SEL Shark Module for AppResp 3000 series	\$12,302.00	K	31%	\$8,488.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARX-SM-4000	SEL Shark Module for AppResp 4000 series	\$22,025.00	K	31%	\$15,197.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARX-SM-5000	SEL Shark Module for AppResp 5000 series	\$26,455.00	K	31%	\$18,253.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARX-SM-6000	SEL Shark Module for AppResp 6000 series	\$42,332.00	K	31%	\$29,209.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARX-LICMM	SEL AppResponse LIC Module	\$39,502.00	K	31%	\$27,256.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARX-V2000	SEL AppResponse v2000	\$32,855.00	K	31%	\$22,669.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARXVMON	SEL AppResponse VMon	\$14,517.00	K	31%	\$10,016.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARXVO1K	SEL AppResp VoIP Module 1-1000 Calls	\$19,686.00	K	31%	\$13,583.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARXVO1250	SEL AppResponse VoIP Module 1-250 Calls	\$7,871.00	K	31%	\$5,430.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARXVO1500	SEL AppResponse VoIP Module 1-500 Calls	\$13,163.00	K	31%	\$9,082.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ASENX	SEL AppSensor Xpert	\$26,332.00	K	31%	\$18,169.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ASESNMP	SEL AppSensor SNMP Adapter Pack	\$6,154.00	K	31%	\$4,246.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ATXP	SEL AppTransaction Plus	\$109,286.00	K	31%	\$75,407.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ATXS	SEL AppTransaction Standard	\$77,655.00	K	31%	\$53,581.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CMC-H-10-1	SELECT 10 PACK CMC LICENSES (QTY 0-4)	\$3,077.00	K	31%	\$2,123.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CMC-H-10-2	SELECT 10 PACK CMC LICENSES (QTY 5-19)	\$2,462.00	K	31%	\$1,698.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CMC-H-10-3	SELECT 10 PACK CMC LICENSES (QTY 20-44)	\$1,477.00	K	31%	\$1,019.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CMC-H-10-4	SELECT 10 PACK CMC LICENSES (QTY 45-94)	\$1,108.00	K	31%	\$764.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CMC-H-10-5	SELECT 10 PACK CMC LICENSES (QTY 95-194)	\$923.00	K	31%	\$636.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CMC-H-10-6	SELECT 10 PACK CMC LICENSES (QTY 195+)	\$677.00	K	31%	\$467.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CMC-S-10-1	SELECT CMC-VE Licenses (Qty 0-9)	\$3,077.00	K	31%	\$2,123.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CMC-S-10-2	SELECT CMC-VE LICENSES (QTY 10-24)	\$2,462.00	K	31%	\$1,698.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CMC-S-10-3	SELECT CMC-VE LICENSES (QTY 24-29)	\$1,477.00	K	31%	\$1,019.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CMC-S-10-4	SELECT CMC-VE LICENSES (QTY 50-99)	\$1,108.00	K	31%	\$764.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CMC-S-10-5	SEL CMC-VE Licenses (Qty 100-199)	\$923.00	K	31%	\$636.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CMC-S-10-6	SEL CMC-VE Licenses (Qty 200+)	\$677.00	K	31%	\$467.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CMC-VE-INST	SEL VIRTUAL CMC LICENSE	\$1,846.00	K	31%	\$1,273.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CSK-CNCLICUSR1-1	SEL SteelCentNetShkPckAnlyz1ConcLic(1-4)	\$5,532.00	K	31%	\$3,817.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CSK-CNCLICUSR1-2	SEL SteelCentNetShkPckAnlyz2ConcLic(5-9)	\$4,425.00	K	31%	\$3,053.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CSK-CNCLICUSR1-3	SEL SteelCentNetShkPckAnlyz1ConcLic10-24	\$3,563.00	K	31%	\$2,458.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CSK-CNCLICUSR1-4	SEL SteelCentNetShkPckAnlyz1ConcLic25 up	\$3,071.00	K	31%	\$2,118.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CSP-CNC-LICUSR-1	SEL Pilot Concurrent User 1-4	\$5,532.00	K	31%	\$3,817.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CSP-CNC-LICUSR-2	SEL Pilot Concurrent User 5-9	\$4,425.00	K	31%	\$3,053.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CSP-CNC-LICUSR-3	SEL Pilot Concurrent User 10-24	\$3,563.00	K	31%	\$2,458.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CSP-CNC-LICUSR-4	SEL Pilot Concurrent User 25+	\$3,071.00	K	31%	\$2,118.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CSP-LIC-USR-1	SEL CASCADE PILOT 1 USER 1-2	\$3,686.00	K	31%	\$2,543.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CSP-LIC-USR-2	SEL CASCADE PILOT 1 USER 3-4	\$3,563.00	K	31%	\$2,458.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CSP-LIC-USR-3	SEL CASCADE PILOT 1 USER 5-9	\$2,938.00	K	31%	\$2,027.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CSP-LIC-USR-4	SEL CASCADE PILOT 1 USER 10-24	\$2,791.00	K	31%	\$1,926.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CSP-LIC-USR-5	SEL CASCADE PILOT 1 USER 25-49	\$2,651.00	K	31%	\$1,829.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CSP-LIC-USR-6	SEL CASCADE PILOT 1 USER 50-99	\$2,518.00	K	31%	\$1,737.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CSP-LIC-USR-7	SEL CASCADE PILOT 1 USER 100-99999	\$2,140.00	K	31%	\$1,476.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CSP-PE-LIC	SEL Cascade Pilot Personal Edition	\$1,594.00	K	31%	\$1,099.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CX-255-B020	SEL SteelHead CX255B020 with RIOS (TAA)	\$2,209.00	K	31%	\$1,524.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CX-570-B020	SEL SteelHead CX570B20 w RIOS BMC Module	\$8,855.00	K	31%	\$6,109.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CX-770-B020	SEL SteelHead CX770B20 w RIOS BMC Module	\$14,400.00	K	31%	\$9,936.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	FPS-003	SEL FIPS License (CX555/570/EX560)	\$3,077.00	K	31%	\$2,123.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	FPS-004	SEL FIPS License (CX755/770/EX760)	\$4,431.00	K	31%	\$3,057.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	FPS-005	SELFIPS2050/1555/3070/EX/SFED21/22/3100	\$5,046.00	K	31%	\$3,481.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	FPS-006	SEL FIPS 5050/6050/5055/5070/SFED32/5100	\$9,231.00	K	31%	\$6,369.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	FPS-007	SEL FIPS License (SH7050/CX7055/CX7070)	\$18,462.00	K	31%	\$12,738.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	FSYNC-001	SEL FusionSync GCA2000	\$3,077.00	K	31%	\$2,123.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	FSYNC-002	SEL FusionSync GCA 3000	\$4,615.00	K	31%	\$3,184.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	FSYNC-003	SEL FusionSync VGC1000	\$1,846.00	K	31%	\$1,273.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	FSYNC-004	SEL FusionSync VGC1500	\$3,077.00	K	31%	\$2,123.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	FSYNC-005	SEL FusionSync SFCR3500	\$6,154.00	K	31%	\$4,246.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	HA-BUNDLE	SEL High Avail Bundle (25% ea adj LP)	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	INT-09600-B010	SEL SteelHead Interceptor 9600 Base	\$55,378.00	K	31%	\$38,210.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	INT-09600-B010-C	SEL SteelHead Interceptor 9600 Base-C	\$55,378.00	K	31%	\$38,210.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	KIT-MEM1-1260	SEL MEMORY UPGR LIC KIT EX1260 (TO 32GB)	\$2,462.00	K	31%	\$1,698.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	KIT-MEM2-1260	SEL MEMORY UPGR LIC KIT EX1260 (TO 64GB)	\$9,846.00	K	31%	\$6,793.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	L-CAP2260-CAA	SEL CAS ANALYTICS LIC FOR CAP-2260-B010	\$49,225.00	K	31%	\$33,965.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	L-CAP4260-CAA	SEL CAS ANALYTICS LICENSE FOR ENT PROF	\$86,148.00	K	31%	\$59,442.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-ADD-100MB	SEL License 100Mbps add-on-VH only	\$4,923.00	K	31%	\$3,396.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-ARX2200	SEL AppResponse 2200 licenses	\$4,708.00	K	31%	\$3,248.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-ARX3300	SEL AppResponse 3300 licenses	\$7,385.00	K	31%	\$5,095.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-ARX3800	SEL AppResponse 3800 licenses	\$11,692.00	K	31%	\$8,067.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-ARX4300	SEL AppResponse 4300 licenses	\$15,385.00	K	31%	\$10,615.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-ARX5100	SEL AppResponse 5100 licenses	\$19,692.00	K	31%	\$13,587.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-ARX6000	SEL AppResponse 6000 licenses	\$28,314.00	K	31%	\$19,536.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-ARXDIR300	SEL AppResponse Director 300 licenses	\$5,785.00	K	31%	\$3,991.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-CAPVE100-SDN	SEL SDN Feature License for CAP-VE-100	\$6,148.00	K	31%	\$4,242.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-CAX-460-SDN	SEL SDN Feature License for CAX-460	\$2,455.00	K	31%	\$1,693.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-CXA-255-H	SEL License SteelHead CX255-H	\$6,400.00	K	31%	\$4,416.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-CXA-255-L	SEL License SteelHead CX255-L	\$1,477.00	K	31%	\$1,019.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-CXA-255-M	SEL License SteelHead CX255-M	\$3,938.00	K	31%	\$2,717.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-CXA-255-U	SEL License SteelHead CX255-U	\$246.00	K	31%	\$169.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-CXA-570-H	SEL Lic SteelHead CX570H 10Mbps 700conn	\$5,292.00	K	31%	\$3,651.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-CXA-570-L	SEL Lic SteelHead CX570L 10Mbps 275conn	\$985.00	K	31%	\$679.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED







EMC WSCA Contract MNWNC-109 Price List  
Effective July 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	SFCR-3500-B010	SEL SteelFusion Core, SFCR3500	\$40,000.00	K	31%	\$27,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SFCR-3500-B010-C	SEL SteelFusion Core, SFCR3500	\$40,000.00	K	31%	\$27,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SFED-2100-B010	SEL SteelFusion Edge SFED 2100	\$19,686.00	K	31%	\$13,583.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SFED-2100-B010-C	SEL SteelFusion Edge SFED 2100-C	\$19,686.00	K	31%	\$13,583.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SFED-2200-B010	SEL SteelFusion Edge SFED 2200	\$30,763.00	K	31%	\$21,226.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SFED-2200-B010-C	SEL SteelFusion Edge SFED 2200-C	\$30,763.00	K	31%	\$21,226.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SFED-3100-B010	SEL SteelFusion Edge SFED 3100	\$49,225.00	K	31%	\$33,965.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SFED-3100-B010-C	SEL SteelFusion Edge SFED 3100-C	\$49,225.00	K	31%	\$33,965.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SFED-3200-B010	SEL SteelFusion Edge SFED 3100	\$73,840.00	K	31%	\$50,949.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SFED-3200-B010-C	SEL SteelFusion Edge SFED 3100-C	\$73,840.00	K	31%	\$50,949.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SFED-5100-B010	SEL SteelFusion Edge SFED 5100	\$116,917.00	K	31%	\$80,672.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SFED-5100-B010-C	SEL SteelFusion Edge SFED 5100-C	\$116,917.00	K	31%	\$80,672.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SFP-003-LR	SEL Long Reach 10GbE SFP+ module	\$1,785.00	K	31%	\$1,231.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SFP-004-SR	SEL Short Reach 10GbE SFP+ module	\$1,046.00	K	31%	\$721.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SFP-005-TX	SEL Copper 1GbE SFP module	\$615.00	K	31%	\$424.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SFP-006-LX	SEL Long haul 1GbE fiber SFP module	\$732.00	K	31%	\$505.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SFP-007-SX	SEL Short haul 1GbE fiber SFP module	\$486.00	K	31%	\$335.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SMC-U-10-1	SELECT 10 SH MOBILE USER LIC (0-1)	\$2,449.00	K	31%	\$1,689.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SMC-U-10-10	SELECT 10 SH MOBILE USER LIC (1001-2000)	\$1,452.00	K	31%	\$1,001.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SMC-U-10-11	SELECT 10 SH MOBILE USER LIC (2001-5000)	\$1,415.00	K	31%	\$976.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SMC-U-10-2	SELECT 10 SH MOBILE USER LIC (2-3)	\$2,425.00	K	31%	\$1,673.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SMC-U-10-3	SELECT 10 SH MOBILE USER LIC (4-10)	\$2,400.00	K	31%	\$1,656.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SMC-U-10-4	SELECT 10 SH MOBILE USER LIC (11-25)	\$2,055.00	K	31%	\$1,417.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SMC-U-10-5	SELECT 10 SH MOBILE USER LIC (26-50)	\$2,031.00	K	31%	\$1,401.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SMC-U-10-6	SELECT 10 SH MOBILE USER LIC (51-100)	\$1,969.00	K	31%	\$1,358.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SMC-U-10-7	SELECT 10 SH MOBILE USER LIC (101-200)	\$1,908.00	K	31%	\$1,316.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SMC-U-10-8	SELECT 10 SH MOBILE USER LIC (201-500)	\$1,538.00	K	31%	\$1,061.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SMC-U-10-9	SELECT 10 SH MOBILE USER LIC (501-1000)	\$1,477.00	K	31%	\$1,019.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SMC-VRT-V100	SEL VirtualSMC manage10 concurrent users	\$7,378.00	K	31%	\$5,090.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	TRC-1-SFP-LX-C	SEL SFP - 1GbE LX	\$277.00	K	31%	\$191.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	TRC-1-SFPP-DAC-C	SEL 10GbE DAC Twinax	\$302.00	K	31%	\$208.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	TRC-1-SFPP-LR	SEL SFP+ - 10GbE LR	\$1,471.00	K	31%	\$1,014.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	TRC-1-SFPP-LR-C	SEL SFP+ - 10GbE LR	\$1,471.00	K	31%	\$1,014.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	TRC-1-SFPP-SR	SEL SFP+ - 10GbE SR	\$855.00	K	31%	\$589.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	TRC-1-SFPP-SR-C	SEL SFP+ - 10GbE SR	\$855.00	K	31%	\$589.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	TRC-1-SFP-SX-C	SEL SFP - 1GbE SX	\$240.00	K	31%	\$165.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFCR3500-C1-C2	SEL Upgrade LIC-SFCR-03500-C1 to C2	\$11,323.00	K	31%	\$7,812.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFCR3500-C1-C3	SEL Upgrade LIC-SFCR-03500-C1 to C3	\$42,462.00	K	31%	\$29,298.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFCR3500-C2-C3	SEL Upgrade LIC-SFCR-03500-C2 to C3	\$31,138.00	K	31%	\$21,485.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED2100-W0-W1	SEL Upgrade LIC-SFED-02100-W0 to W1	\$5,662.00	K	31%	\$3,906.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED2100-W0-W2	SEL Upgrade LIC-SFED-02100-W0 to W2	\$16,985.00	K	31%	\$11,719.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED2100-W0-W3	SEL Upgrade LIC-SFED-02100-W0 to W3	\$33,969.00	K	31%	\$23,438.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED2100-W1-W2	SEL Upgrade LIC-SFED-02100-W1 to W2	\$11,323.00	K	31%	\$7,812.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED2100-W1-W3	SEL Upgrade LIC-SFED-02100-W1 to W3	\$28,308.00	K	31%	\$19,532.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED2100-W2-W3	SEL Upgrade LIC-SFED-02100-W2 to W3	\$16,985.00	K	31%	\$11,719.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED2200-W0-W1	SEL Upgrade LIC-SFED-02200-W0 to W1	\$7,077.00	K	31%	\$4,883.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED2200-W0-W2	SEL Upgrade LIC-SFED-02200-W0 to W2	\$14,154.00	K	31%	\$9,766.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED2200-W0-W3	SEL Upgrade LIC-SFED-02200-W0 to W3	\$35,385.00	K	31%	\$24,415.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED2200-W1-W2	SEL Upgrade LIC-SFED-02200-W1 to W2	\$7,077.00	K	31%	\$4,883.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED2200-W1-W3	SEL Upgrade LIC-SFED-02200-W1 to W3	\$28,308.00	K	31%	\$19,532.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED2200-W2-W3	SEL Upgrade LIC-SFED-02200-W2 to W3	\$21,231.00	K	31%	\$14,649.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED3100-W0-W1	SEL Upgrade LIC-SFED-03100-W0 to W1	\$14,154.00	K	31%	\$9,766.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED3100-W0-W2	SEL Upgrade LIC-SFED-03100-W0 to W2	\$28,308.00	K	31%	\$19,532.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED3100-W0-W3	SEL Upgrade LIC-SFED-03100-W0 to W3	\$38,923.00	K	31%	\$26,856.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED3100-W1-W2	SEL Upgrade LIC-SFED-03100-W1 to W2	\$14,154.00	K	31%	\$9,766.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED3100-W1-W3	SEL Upgrade LIC-SFED-03100-W1 to W3	\$24,769.00	K	31%	\$17,090.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED3100-W2-W3	SEL Upgrade LIC-SFED-03100-W2 to W3	\$10,615.00	K	31%	\$7,324.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED3200-W0-W1	SEL Upgrade LIC-SFED-03200-W0 to W1	\$11,323.00	K	31%	\$7,812.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED3200-W0-W2	SEL Upgrade LIC-SFED-03200-W0 to W2	\$31,138.00	K	31%	\$21,485.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED3200-W0-W3	SEL Upgrade LIC-SFED-03200-W0 to W3	\$45,292.00	K	31%	\$31,251.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED3200-W1-W2	SEL Upgrade LIC-SFED-03200-W1 to W2	\$19,815.00	K	31%	\$13,672.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED3200-W1-W3	SEL Upgrade LIC-SFED-03200-W1 to W3	\$33,969.00	K	31%	\$23,438.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED3200-W2-W3	SEL Upgrade LIC-SFED-03200-W2 to W3	\$14,154.00	K	31%	\$9,766.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED5100-W0-W1	SEL Upgrade LIC-SFED-05100-W0 to W1	\$21,231.00	K	31%	\$14,649.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED5100-W0-W2	SEL Upgrade LIC-SFED-05100-W0 to W2	\$35,385.00	K	31%	\$24,415.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED5100-W1-W2	SEL Upgrade LIC-SFED-05100-W1 to W2	\$14,154.00	K	31%	\$9,766.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	VCX-1555-H	SEL Virtual Steelhead 1555 High	\$42,825.00	K	31%	\$29,549.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	VCX-1555-L	SEL Virtual Steelhead 1555 Low	\$29,778.00	K	31%	\$20,546.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	VCX-1555-M	SEL Virtual Steelhead 1555 Mid	\$38,394.00	K	31%	\$26,491.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	VCX-5055-H	SEL Virtual Steelhead 5055 High	\$113,225.00	K	31%	\$78,125.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	VCX-5055-M	SEL Virtual Steelhead 5055 Mid	\$73,594.00	K	31%	\$50,779.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	VCX-555-H	SEL Virtual Steelhead 555 High	\$12,917.00	K	31%	\$8,912.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	VCX-555-M	SEL Virtual Steelhead 555 Mid	\$9,348.00	K	31%	\$6,450.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	VCX-7055-L	SEL Virtual Steelhead 7055 Low	\$147,194.00	K	31%	\$101,563.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	VCX-7055-M	SEL Virtual Steelhead 7055 Mid	\$203,809.00	K	31%	\$140,628.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	VCX-755-H	SEL Virtual Steelhead 755 High	\$22,763.00	K	31%	\$15,706.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	VCX-755-L	SEL Virtual Steelhead 755 Low	\$14,517.00	K	31%	\$10,016.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	VCX-755-M	SEL Virtual Steelhead 755 Mid	\$16,976.00	K	31%	\$11,714.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	VGC-1000-L	SEL Virtual SteelFusion Core VGC 1000-L	\$17,225.00	K	31%	\$11,895.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	VGC-1000-M	SEL Virtual SteelFusion Core VGC 1000-M	\$23,378.00	K	31%	\$16,130.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	VGC-1000-U	SEL Virtual SteelFusion Core VGC 1000-U	\$9,840.00	K	31%	\$6,789.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	VGC-1500-L	SEL Virtual SteelFusion Core VGC 1500-L	\$29,532.00	K	31%	\$20,377.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	VGC-1500-M	SEL Virtual SteelFusion Core VGC 1500-M	\$40,609.00	K	31%	\$28,020.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	VSK-00050	SEL Virtual Cascade Shark 50-50											

EMC WSCA Contract MNWNC-109 Price List  
Effective July 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	ALTUS-LIC-N10	SELECT:LICENSE PER TB (1-10TB)	\$2,933.00	K	31%	\$2,023.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SEVEN10
5	ALTUS-LIC-N20	SELECT:LICENSE PER TB (11-20TB)	\$2,667.00	K	31%	\$1,840.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SEVEN10
5	ALTUS-LIC-N30	SELECT: License Per TB (21-30TB)	\$2,400.00	K	31%	\$1,656.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SEVEN10
5	ALTUS-LIC-N50	SELECT: LICENSE PER TB (31-50TB)	\$2,133.00	K	31%	\$1,471.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SEVEN10
5	ALTUS-LIC-N99	SELECT: License Per TB (51 or >TB's)	\$2,000.00	K	31%	\$1,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SEVEN10
5	EASDEMO30D	SEL 30 day Free Trial - EAS	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SEVEN10
5	MIG-LIC-060	SEL: 1-60TB migrated per TB	\$2,000.00	K	31%	\$1,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SEVEN10
5	MIG-LIC-060P	SEL: 1-60TB migrated per TB (1M+/TB)	\$2,500.00	K	31%	\$1,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SEVEN10
5	MIG-LIC-120	SEL: 61-120TBmigrated per TB	\$1,700.00	K	31%	\$1,173.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SEVEN10
5	MIG-LIC-120P	SEL: 61-120TBmigrated per TB (1M+/TB)	\$2,040.00	K	31%	\$1,407.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SEVEN10
5	MIG-LIC-240	SEL: 121-240TBmigrated per TB	\$1,400.00	K	31%	\$966.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SEVEN10
5	MIG-LIC-240P	SEL: 121-240TBmigrated per TB (1M+/TB)	\$1,611.00	K	31%	\$1,115.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SEVEN10
5	MIG-LIC-360	SEL: 241-360TBmigrated per TB	\$1,213.00	K	31%	\$836.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SEVEN10
5	MIG-LIC-360P	SEL: 241-360TBmigrated per TB (1M+/TB)	\$1,396.00	K	31%	\$963.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SEVEN10
5	MIG-LIC-500	SEL: 361-500TBmigrated per TB	\$1,093.00	K	31%	\$754.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SEVEN10
5	MIG-LIC-500P	SEL: 361-500TBmigrated per TB (1M+/TB)	\$1,257.00	K	31%	\$867.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SEVEN10
5	MIG-LIC-05H	SEL: Over 500TBmigrated per TB	\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SEVEN10
5	MIG-LIC-05HP	SEL: Over 500TBmigrated per TB (1M+/TB)	\$1,151.00	K	31%	\$794.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SEVEN10
5	XAFS-LIC-060	SEL: 1-60TB managed:Tiering+Sync	\$1,667.00	K	31%	\$1,150.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SEVEN10
5	XAFS-LIC-120	SEL: 61-120TB managed:Tiering+Sync	\$1,500.00	K	31%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SEVEN10
5	XAFS-LIC-240	SEL: 121-240TB managed:Tiering+Sync	\$1,347.00	K	31%	\$929.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SEVEN10
5	XAFS-LIC-360	SEL: 241-360TB managed:Tiering+Sync	\$1,213.00	K	31%	\$836.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SEVEN10
5	XAFS-LIC-500	SEL: 361-500 managed:Tiering+Sync	\$1,093.00	K	31%	\$754.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SEVEN10
5	XAFS-LIC-CLD	SEL: Cloud Archiving Gateway - 1Tier	\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SEVEN10
5	XAFS-LIC-05H	SEL: 501TB+ managed:Tiering+Sync	\$987.00	K	31%	\$681.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SEVEN10
5	300068-001R	SEL VX-1000 1 YR SUBSCRIPT RENEW INC MNT	\$1,251.00	K	31%	\$863.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	300069-001R	SEL VX-2000 1 YR SUBSCRIPT RENEW INC MNT	\$5,013.00	K	31%	\$3,458.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	300070-001R	SEL VX-3000 1 YR SUBSCRIPT RENEW INC MNT	\$10,031.00	K	31%	\$6,921.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	300071-001R	SEL VX-5000 1 YR SUBSCRIPT RENEW INC MNT	\$14,420.00	K	31%	\$9,949.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	300072-001R	SEL VRX-8 1 YR SUBSCRIPT RENEWAL INC MNT	\$43,895.00	K	31%	\$30,287.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	300088-001	SEL VX-500 1 YR SUBSCRIPTION INC MNT	\$624.00	K	31%	\$430.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	300088-001R	SEL VX-500 1 YR SUBSCRIPT RENEW INC MNT	\$624.00	K	31%	\$430.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	300089-001	SEL VX-6000 1 YR SUBSCRIPTION INC MNT	\$20,691.00	K	31%	\$14,276.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	300089-001R	SEL VX-6000 1 YR SUBSCRIPT RENEW INC MNT	\$20,691.00	K	31%	\$14,276.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	300090-001	SEL VX-7000 1 YR SUBSCRIPTION INC MNT	\$30,097.00	K	31%	\$20,766.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	300090-001R	SEL VX-7000 1 YR SUBSCRIPT RENEW INC MNT	\$30,097.00	K	31%	\$20,766.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	300103-001	SEL VX-8000 1 YR SUBSCRIPTION INC MNT	\$43,895.00	K	31%	\$30,287.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	300103-001R	SEL VX-8000 1 YR SUBSCRIPT RENEW INC MNT	\$43,895.00	K	31%	\$30,287.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	300104-001	SEL VX-9000 1 YR SUBSCRIPTION INC MNT	\$62,708.00	K	31%	\$43,268.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	300104-001R	SEL VX-9000 1 YR SUBSCRIPT RENEW INC MNT	\$62,708.00	K	31%	\$43,268.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	300105-001	SEL VRX-2 1 YR SUBSCRIPTION INC MNT	\$3,133.00	K	31%	\$2,161.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	300105-001R	SEL VRX-2 1 YR SUBSCRIPT RENEWAL INC MNT	\$3,133.00	K	31%	\$2,161.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	300106-001	SEL VRX-4 1 YR SUBSCRIPTION INC MNT	\$9,403.00	K	31%	\$6,488.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	300106-001R	SEL VRX-4 1 YR SUBSCRIPT RENEWAL INC MNT	\$9,403.00	K	31%	\$6,488.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	300121-001	SEL VRX-6 1 YR SUBSCRIPTION, INCL MAINT	\$20,691.00	K	31%	\$14,276.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	300121-001R	SEL VRX-6 1 YR SUBSCRIPT RENEWAL INC MNT	\$20,691.00	K	31%	\$14,276.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	5000184-001	SEL USB GIGABIT BYPASS ADAPTER	\$504.00	K	31%	\$347.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	500031-001	SELECT NX-1700 4MBPS WAN ACCL	\$3,961.00	K	31%	\$2,733.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	500032-001	SELECT NX-5700 50MBPS WAN ACCEL	\$30,594.00	K	31%	\$21,109.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	500039-001	SELECT NX-8700 500MBPS WAN ACCL	\$147,328.00	K	31%	\$101,656.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	500040-001	SELECT NX-2700 10MBPS WAN ACCEL	\$13,028.00	K	31%	\$8,989.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	500041-001	SELECT NX-3700 20MBPS WAN ACCEL	\$22,661.00	K	31%	\$15,636.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	500042-001	SELECT NX-7700 200MBPS WAN ACCEL	\$62,328.00	K	31%	\$43,006.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	500043-001	SELECT NX-9700 1GBPS WAN ACCEL	\$203,994.00	K	31%	\$140,755.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	500045-001	SELECT VX-5000; VIRTUAL; 50Mbps	\$29,127.00	K	31%	\$20,097.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	500046-001	SELECT VX-1000; VIRTUAL; 4Mbps	\$2,261.00	K	31%	\$1,560.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	500048-001	SELECT VX-3000; VIRTUAL; 20Mbps	\$20,260.00	K	31%	\$13,979.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	500049-001	SELECT GMS-10 VIRTUAL WAN ACCL MNGT	\$5,661.00	K	31%	\$3,906.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	500049-100	SELECT UPGRD VIRTUAL GMS-10 TO GMS-25	\$11,333.00	K	31%	\$7,819.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	500049-101	SELECT UPGRD VIRTUAL GMS-10 TO GMS-50	\$22,667.00	K	31%	\$15,640.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	500070-001	SELECT VRX-8; VIRTUAL; 1GBPS; 1K FLOWS	\$79,328.00	K	31%	\$54,736.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	500075-001	SEL NX-10700 2.5Gbps SSD 256K FLOWS FIBR	\$339,994.00	K	31%	\$234,595.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	500101-001	SEL-FREE TRIAL SP 30-DAY VIRTUAL WAN OPT	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	500113-001	SEL VX-500 VIRTUAL 2Mbps 8K FLOWS	\$1,128.00	K	31%	\$778.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	500114-001	SEL VX-6000 VIRTUAL 100Mbps 128K FLOWS	\$37,394.00	K	31%	\$25,801.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	500115-001	SEL VX-7000 VIRTUAL 200Mbps 128K FLOWS	\$54,394.00	K	31%	\$37,531.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	500137-001	SEL VX-8000 VIRTUAL, 622MBPS, 256K FLOWS	\$79,328.00	K	31%	\$54,736.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	500138-001	SEL VX-9000, VIRTUAL, 1GBPS, 256K FLOWS	\$113,328.00	K	31%	\$78,196.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	500139-001	SEL VRX-2, VELOCITY, 60GBPH	\$5,661.00	K	31%	\$3,906.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	500140-001	SEL VRX-4, VELOCITY, 300GBPH	\$16,994.00	K	31%	\$11,725.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	500163-001	SEL NX-11700, 5Gbps SSD 512K FLOWS FIBER	\$453,328.00	K	31%	\$312,796.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	500172-001	SEL NX-6700, 100Mbps, 128K FLOWS, 4PORT	\$43,061.00	K	31%	\$29,712.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	500180-001	SEL VRX-6, VELOCITY, 300Mbps	\$37,394.00	K	31%	\$25,801.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	500187-001	SEL UNITY CLOUD INTELLIGENCE	\$5,667.00	K	31%	\$3,910.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	GA-10001B	SEL Spanning BU Google Base 10001-25000	\$18.00	K	31%	\$12.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-10001B-2Y	SEL Span BU 2Y Google Base 10001-25000	\$32.00	K	31%	\$22.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-10001B-2Y-P	SEL Spanning 2Y GgleBase 10001-25KPRORTD	\$1.31	K	31%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-10001B-3Y	SEL Spanning BU 3Y Gooq Base 10001-25000	\$45.00	K	31%	\$31.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-10001B-3Y-P	SEL Spanning 3Y GgleBase10001-25K PRORTD	\$1.25	K	31%	\$0.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-10001B-4Y	SEL Span BU 4Y Google Base 10001-25000	\$54.00	K	31%	\$37.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-10001B-4Y-P	SEL Spanning 4YGgleBase 10001-25K PRORTD	\$1.11	K	31%	\$0.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-10001B-5Y	SEL Spanning BU 5Y Gooq Base 10001-25000	\$62.00	K	31%	\$4							

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	GA-10001ES-4Y	SEL Spanning BU 4Y Google EDU Stud 10k+	\$10.00	K	31%	\$6.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-10001ES-4Y-P	SEL Spanning 4Y GgleEDUStud 10k+ PRORTD	\$0.20	K	31%	\$0.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-10001ES-5Y	SEL Spanning BU 5Y Google EDU Stud 10k+	\$11.00	K	31%	\$7.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-10001ES-5Y-P	SEL Spanning 5Y GgleEDUStud 10k+ PRORTD	\$0.18	K	31%	\$0.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-10001ES-P	SEL Spanning GgleEDU Stud 10k+ PRORTD	\$0.25	K	31%	\$0.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1001E-S	SEL SPANNING BU GOOGLE EDU STUD 1001-10K	\$6.00	K	31%	\$4.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1001E-S-2Y	SEL SPANNING BU 2Y GOOGLE EDU STD 1K-10K	\$11.00	K	31%	\$7.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1001E-S-2Y-P	SEL Spanning 2Y GgleEDU Std 1k-10kPRORTD	\$0.44	K	31%	\$0.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1001E-S-3Y	SEL Spanning BU 3Y Google EDU Std 1k-10k	\$15.00	K	31%	\$10.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1001E-S-3Y-P	SEL Spanning 3Y GgleEDUStd 1k-10k PRORTD	\$0.42	K	31%	\$0.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1001E-S-4Y	SEL Spanning BU 4Y Google EDU Std 1k-10k	\$18.00	K	31%	\$13.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1001E-S-4Y-P	SEL Spanning 4Y GgleEDUStd 1k-10k PRORTD	\$0.39	K	31%	\$0.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1001E-S-5Y	SEL Spanning BU 5Y Google EDU Std 1k-10k	\$22.00	K	31%	\$15.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1001E-S-5Y-P	SEL Spanning 5Y Ggle EDUStd 1k-10k PRORTD	\$0.37	K	31%	\$0.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1001E-S-P	SEL Spanning GgleEDU Stud 1001-10k PRO	\$0.50	K	31%	\$0.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1B	SEL Spanning BU Google Base 1-500	\$40.00	K	31%	\$27.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1B-2Y	SEL SPANNING BU 2Y GOOGLE BASE 1-250	\$68.00	K	31%	\$46.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1B-2Y-P	SEL Spanning 2Y GoogleBase 1-501 PRORTD	\$2.81	K	31%	\$1.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1B-3Y	SEL Spanning BU 3Y Google Base 1-500	\$95.00	K	31%	\$65.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1B-3Y-P	SEL Spanning 3Y Ggle Base 1-500 PRORTD	\$2.64	K	31%	\$1.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1B-4Y	SEL Spanning BU 4Y Google Base 1-500	\$118.00	K	31%	\$81.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1B-4Y-P	SEL Spanning 4Y Ggle Base 1-500 PRORTD	\$2.45	K	31%	\$1.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1B-5Y	SEL Spanning BU 5Y Google Base 1-500	\$140.00	K	31%	\$96.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1B-5Y-P	SEL Spanning 5Y Ggle Base 1-500 PRORTD	\$2.33	K	31%	\$1.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1B-P	SEL Spanning Google Base 1-501 PRORATED	\$3.33	K	31%	\$2.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1E-A	SEL SPANNING BU GOOGLE EDU ADM 1-500	\$15.00	K	31%	\$10.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1E-A-2Y	SEL SPANNING BU 2Y GOOGLE EDU ADM 1-500	\$26.00	K	31%	\$17.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1E-A-2Y-P	SEL Spanning 2Y GgleEDU Adm 1-500PRORTD	\$1.08	K	31%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1E-A-3Y	SEL Spanning BU 3Y Google EDU Adm 1-500	\$37.00	K	31%	\$25.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1E-A-3Y-P	SEL Spanning 3Y GgleEDU Adm1-500 PRORTD	\$1.03	K	31%	\$0.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1E-A-4Y	SEL Spanning BU 4Y Google EDU Adm 1-500	\$45.00	K	31%	\$31.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1E-A-4Y-P	SEL Spanning 4Y Ggle EDUAdm 1-500 PRORTD	\$0.93	K	31%	\$0.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1E-A-5Y	SEL Spanning BU 5Y Google EDU Adm 1-500	\$52.00	K	31%	\$35.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1E-A-5Y-P	SEL Spanning 5Y Ggle EDU Adm 1-500 PRORTD	\$0.87	K	31%	\$0.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1E-A-P	SEL Spanning Google EDU Adm 1-500 PRORTD	\$1.25	K	31%	\$0.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1E-S	SEL SPANNING BU GOOGLE EDU STUD 1-1000	\$9.00	K	31%	\$6.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1E-S-2Y	SEL SPANNING BU 2Y GOOGLE EDU STUD 1-1K	\$16.00	K	31%	\$11.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1E-S-2Y-P	SEL Spanning 2Y GgleEDU Stud 1-1k PRORTD	\$0.65	K	31%	\$0.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1E-S-3Y	SEL Spanning BU 3Y Google EDU Stud 1-1k	\$22.00	K	31%	\$15.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1E-S-3Y-P	SEL Spanning 3Y GgleEDU Stud 1-1k PRORTD	\$0.61	K	31%	\$0.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1E-S-4Y	SEL Spanning BU 4Y Google EDU Stud 1-1k	\$27.00	K	31%	\$18.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1E-S-4Y-P	SEL Spanning 4Y GgleEDU Stud 1-1k PRORTD	\$0.56	K	31%	\$0.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1E-S-5Y	SEL Spanning BU 5Y Google EDU Stud 1-1k	\$32.00	K	31%	\$22.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1E-S-5Y-P	SEL Spanning 5Y Ggle EDU Stud 1-1k PRORTD	\$0.53	K	31%	\$0.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1E-S-P	SEL Spanning GoogleEDU Stud 1-1k PRORTD	\$30.75	K	31%	\$20.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1GOV	SEL SPANNING BU GOOGLE GOV 1-500	\$34.00	K	31%	\$23.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1GOV-2Y	SEL SPANNING BU 2Y GOOGLE GOV 1-500	\$57.00	K	31%	\$39.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1GOV-2Y-P	SEL Spanning 2Y Ggle Gov 1-500 PRORTD	\$2.38	K	31%	\$1.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1GOV-3Y	SEL Spanning BU 3Y Google Gov 1-500	\$80.00	K	31%	\$55.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1GOV-3Y-P	SEL Spanning 3Y Ggle Gov 1-500 PRORTD	\$2.22	K	31%	\$1.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1GOV-4Y	SEL Spanning BU 4Y Google Gov 1-500	\$99.00	K	31%	\$68.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1GOV-4Y-P	SEL Spanning 4Y Ggle Gov 1-500 PRORTD	\$2.06	K	31%	\$1.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1GOV-5Y	SEL Spanning BU 5Y Google Gov 1-500	\$118.00	K	31%	\$81.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1GOV-5Y-P	SEL Spanning 5Y Ggle Gov 1-500 PRORTD	\$1.97	K	31%	\$1.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1GOV-P	SEL Spanning Google Gov 1-500 PRORTD	\$2.83	K	31%	\$1.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1NP	SEL SPANNING BU GOOGLE NON PROF 1-500	\$29.00	K	31%	\$20.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1NP-2Y	SEL SPANNING BU 2Y GOOGLE NON PROF 1-500	\$50.00	K	31%	\$34.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1NP-2Y-P	SEL Spanning 2Y Ggle NonProf 1-500PRORTD	\$2.08	K	31%	\$1.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1NP-3Y	SEL Spanning BU 3Y Google Non Prof 1-500	\$71.00	K	31%	\$48.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1NP-3Y-P	SEL Spanning 3Y Ggle NonProf 1-500PRORTD	\$1.97	K	31%	\$1.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1NP-4Y	SEL Spanning BU 4Y Google Non Prof 1-500	\$87.00	K	31%	\$60.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1NP-4Y-P	SEL Spanning 4Y Ggl NonProf 1-500 PRORTD	\$1.80	K	31%	\$1.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1NP-5Y	SEL Spanning BU 5Y Google Non Prof 1-500	\$102.00	K	31%	\$70.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1NP-5Y-P	SEL Spanning 5Y Ggle NonProf 1-500 PRORTD	\$1.70	K	31%	\$1.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1NP-P	SEL Spanning Ggle Non Prof 1-500 PRORTD	\$2.42	K	31%	\$1.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-25001B	SEL SPANNING BU GOOGLE BASE 25001+	\$14.00	K	31%	\$9.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-25001B-2Y	SEL SPANNING BU 2Y GOOGLE BASE 25001+	\$24.00	K	31%	\$16.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-25001B-2Y-PR	SEL Spanning 2Y GgleBase25001+PRORTD	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-25001B-3Y	SEL Spanning BU 3Y Google Base 25001+	\$34.00	K	31%	\$23.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-25001B-3Y-P	SEL Spanning 3Y Ggle Base 25001+ PRORTD	\$0.94	K	31%	\$0.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-25001B-4Y	SEL Spanning BU 4Y Google Base 25001+	\$40.00	K	31%	\$27.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-25001B-4Y-P	SEL Spanning 4Y Ggle Base 25001+ PRORTD	\$0.83	K	31%	\$0.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-25001B-5Y	SEL Spanning BU 5Y Google Base 25001+	\$46.00	K	31%	\$31.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-25001B-5Y-P	SEL Spanning 5Y Ggle Base 25001+ PRORTD	\$0.77	K	31%	\$0.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-25001B-P	SEL Spanning GoogleBase 25001+ PRORTD	\$1.17	K	31%	\$0.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001B	SEL Spanning BU Google Base 5001-10000	\$23.00	K	31%	\$15.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001B-2Y	SEL SPANNING BU 2Y GOOGLE BASE 5001-25K	\$39.00	K	31%	\$26.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001B-2Y-P	SEL Spanning 2Y GgleBase 5001-10k PRORTD	\$1.63	K	31%	\$1.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001B-3Y	SEL Spanning BU 3Y GoogleBase 5001-10000	\$55.00	K	31%	\$37.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001B-3Y-P	SEL Spanning 3Y GgleBase 5001-10k PRORTD	\$1.53	K	31%	\$1.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001B-4Y	SEL Span BU 4Y Google Base 5001-10000	\$68.00	K	31%	\$46.92	\$0.00	\$0.00	\$0.00	\$0.00				

EMC WSCA Contract MNWNC-109 Price List  
Effective July 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	GA-5001E-A-3Y-P	SEL Spanning 3Y Ggle EDUAdm 5001+ PRORTD	\$0.61	K	31%	\$0.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001E-A-4Y	SEL Spanning BU 4Y Google EDU Adm 5001+	\$27.00	K	31%	\$18.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001E-A-4Y-P	SEL Spanning 4Y GgleEDU Adm 5001+ PRORTD	\$0.56	K	31%	\$0.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001E-A-5Y	SEL Spanning BU 5Y Google EDU Adm 5001+	\$32.00	K	31%	\$22.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001E-A-5Y-P	SEL Spanning 5Y Ggle EDU Adm 5001+ PRORTD	\$0.53	K	31%	\$0.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001E-A-P	SEL Spanning GoogleEDU Adm 5001+ PRORTD	\$0.75	K	31%	\$0.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001GOV	SEL SPANNING BU GOOGLE GOV 5001+	\$22.00	K	31%	\$15.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001GOV-2Y	SEL SPANNING BU 2Y GOOGLE GOV 5001+	\$37.00	K	31%	\$25.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001GOV-2Y-P	SEL Spanning 2Y Ggle Gov PRORATION	\$1.54	K	31%	\$1.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001GOV-3Y	SEL Spanning BU 3Y Google Gov 5001+	\$52.00	K	31%	\$35.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001GOV-3Y-P	SEL Spanning 3Y Ggle Gov 5001+ PRORTD	\$1.44	K	31%	\$0.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001GOV-4Y	SEL Spanning BU 4Y Google Gov 5001+	\$64.00	K	31%	\$44.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001GOV-4Y-P	SEL Spanning 4Y Ggle Gov 5001+ PRORTD	\$1.32	K	31%	\$0.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001GOV-5Y	SEL Spanning BU 5Y Google Gov 5001+	\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001GOV-5Y-P	SEL Spanning 5Y Ggle Gov 5001+ PRORTD	\$1.25	K	31%	\$0.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001GOV-P	SEL Spanning Google Gov 5001+ PRORTD	\$1.83	K	31%	\$1.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001NP	SEL SPANNING BU GOOGLE NON PROF 5001+	\$17.00	K	31%	\$11.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001NP-2Y	SEL SPANNING BU 2Y GOOGLE NON PROF 5001+	\$29.00	K	31%	\$20.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001NP-2Y-P	SEL Spanning 2Y Ggle NonProf 5001+PRORTD	\$1.19	K	31%	\$0.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001NP-3Y	SEL Spanning BU 3Y Google Non Prof 5001+	\$40.00	K	31%	\$27.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001NP-3Y-P	SEL Spanning 3Y Ggle NonProf 5001+ PRORTD	\$1.11	K	31%	\$0.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001NP-4Y	SEL Spanning BU 4Y Google Non Prof 5001+	\$49.00	K	31%	\$33.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001NP-4Y-P	SEL Spanning 4Y GgleNonProf 5001+ PRORTD	\$1.02	K	31%	\$0.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001NP-5Y	SEL Spanning BU 5Y Google Non Prof 5001+	\$58.00	K	31%	\$40.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001NP-5Y-P	SEL Spanning 5Y GgleNonProf 5001+ PRORTD	\$0.97	K	31%	\$0.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001NP-P	SEL Spanning Gogle Non Prof 5001+ PRORTD	\$1.42	K	31%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501B	SEL Spanning BU Google Base 501-5000	\$31.00	K	31%	\$21.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501B-2Y	SEL Spanning BU 2Y Google Base 501-5000	\$53.00	K	31%	\$36.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501B-2Y-P	SEL Spanning 2Y GoogleBase 501-5000 PRORTD	\$2.19	K	31%	\$1.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501B-3Y	SEL Spanning BU 3Y Google Base 501-5000	\$74.00	K	31%	\$51.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501B-3Y-P	SEL Spanning 3Y Ggle Base 501-5K PRORTD	\$2.06	K	31%	\$1.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501B-4Y	SEL Spanning BU 4Y Google Base 501-5000	\$91.00	K	31%	\$62.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501B-4Y-P	SEL Spanning 4Y Ggle Base 501-5K PRORTD	\$1.90	K	31%	\$1.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501B-5Y	SEL Spanning BU 5Y Google Base 501-5000	\$108.00	K	31%	\$74.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501B-5Y-P	SEL Spanning 5Y Ggle Base 501-5K PRORTD	\$1.80	K	31%	\$1.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501B-P	SEL Spanning Google Base 501-5001 PRORTD	\$2.58	K	31%	\$1.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501E-A	SEL SPANNING BU GOOGLE EDU ADM 501-5K	\$12.00	K	31%	\$8.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501E-A-2Y	SEL SPANNING BU 2Y GOOGLE EDU ADM 501-5K	\$21.00	K	31%	\$14.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501E-A-2Y-PR	SEL Spanning 2Y GgleEDUAdm 501-5k PRORTD	\$0.85	K	31%	\$0.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501E-A-3Y	SEL Spanning BU 3Y Google EDU Adm 501-5k	\$29.00	K	31%	\$20.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501E-A-3Y-P	SEL Spanning 3Y Ggle EDUAdm501-5k PRORTD	\$0.81	K	31%	\$0.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501E-A-4Y	SEL Spanning BU 4Y Google EDU Adm 501-5k	\$36.00	K	31%	\$24.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501E-A-4Y-P	SEL Spanning 4Y GgleEDUAdm 501-5k PRORTD	\$0.75	K	31%	\$0.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501E-A-5Y	SEL Spanning BU 5Y Google EDU Adm 501-5k	\$43.00	K	31%	\$29.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501E-A-5Y-P	SEL Spanning 5Y GgleEDUAdm 501-5k PRORTD	\$0.72	K	31%	\$0.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501E-A-P	SEL Spanning GoogleEDU Adm 501-5k PRORTD	\$1.30	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501GOV	SEL SPANNING BU GOOGLE GOV 501-5000	\$28.00	K	31%	\$19.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501GOV-2Y	SEL SPANNING BU 2Y GOOGLE GOV 501-5000	\$47.00	K	31%	\$32.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501GOV-2Y-P	SEL Spanning 2Y Ggle Gov 501-5000 PRORTD	\$1.96	K	31%	\$1.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501GOV-3Y	SEL Spanning BU 3Y Google Gov 501-5000	\$66.00	K	31%	\$45.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501GOV-3Y-P	SEL Spanning 3Y Ggle Gov 501-5000 PRORTD	\$1.83	K	31%	\$1.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501GOV-4Y	SEL Spanning BU 4Y Google Gov 501-5000	\$82.00	K	31%	\$56.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501GOV-4Y-P	SEL Spanning 4Y Ggle Gov 501-5K PRORTD	\$1.70	K	31%	\$1.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501GOV-5Y	SEL Spanning BU 5Y Google Gov 501-5000	\$97.00	K	31%	\$66.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501GOV-5Y-P	SEL Spanning 5Y Ggle Gov 501-5K PRORTD	\$1.62	K	31%	\$1.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501GOV-P	SEL Spanning Google Gov 501-5000 PRORTD	\$2.33	K	31%	\$1.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501NP	SEL SPANNING BU GOOGLE NON PROF 501-5000	\$23.00	K	31%	\$15.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501NP-2Y	SEL SPANNING BU 2Y GOOGLE NON PRF 501-5K	\$39.00	K	31%	\$26.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501NP-2Y-P	SEL Spanning 2Y GgleNonPrf 501-5k PRORTD	\$1.63	K	31%	\$1.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501NP-3Y	SEL Spanning BU 3Y Google Non Prf 501-5k	\$55.00	K	31%	\$37.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501NP-3Y-P	SEL Spanning 3Y GgleNonPrf 501-5k PRORTD	\$1.53	K	31%	\$1.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501NP-4Y	SEL Spanning BU 4Y Google Non Prf 501-5k	\$68.00	K	31%	\$46.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501NP-4Y-P	SEL Spanning 4Y GgleNonPrf 501-5k PRORTD	\$1.41	K	31%	\$0.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501NP-5Y	SEL Spanning BU 5Y Google Non Prf 501-5k	\$80.00	K	31%	\$55.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501NP-5Y-P	SEL Spanning 5Y GgleNonPrf 501-5k PRORTD	\$1.33	K	31%	\$0.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501NP-P	SEL Spanning Ggle Non Prof 501-5K PRORTD	\$1.92	K	31%	\$1.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-ARCH10001B	SEL Span BU ARCH GAPP Base 10001-25000	\$5.00	K	31%	\$3.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-ARCH-10001B-P	SEL SpanningARCHGgleBase10001-25K PRORTD	\$0.38	K	31%	\$0.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-ARCH10001ES	SEL Span BU ARCH GAPP EDU Stud 10001+	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-ARCH10001ES-P	SEL SpanningARCHGgle EDU Stud 10K+PRORTD	\$0.06	K	31%	\$0.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-ARCH1001E-S	SEL Span BU ARCH GAPP EDU Stud 1001-10k	\$2.00	K	31%	\$1.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-ARCH-1001ES-P	SELSpanningARCHGgleEDUStud1001-10kPRORTD	\$0.13	K	31%	\$0.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-ARCH-1B	SEL Spanning BU ARCH GAPP Base 1-500	\$10.00	K	31%	\$6.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-ARCH-1B-P	SEL Spanning ARCHIVEGgleBase 1-500PRORTD	\$0.83	K	31%	\$0.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-ARCH-1E-A	SEL Spanning BU ARCH GAPP EDU Adm 1-500	\$4.00	K	31%	\$2.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-ARCH-1E-A-P	SEL Spanning ARCHGgleEDU Adm 1-500 PRORTD	\$0.31	K	31%	\$0.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-ARCH-1E-S	SEL Span BU ARCH GAPP EDU Stud 1-1000	\$2.00	K	31%	\$1.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-ARCH-1E-S-P	SEL Spanning ARCHGgleEDUStud 1-1K PRORTD	\$0.19	K	31%	\$0.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-ARCH-1GOV	SEL Spanning BU ARCH GAPP Gov 1-500	\$9.00	K	31%	\$6.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-ARCH-1GOV-P	SEL Spanning ARCHGgle Gov 1-500 PRORTD	\$0.71	K	31%	\$0.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-ARCH-1NP	SEL												

EMC WSCA Contract MNWNC-109 Price List  
Effective July 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	GA-ARCH5001GOV-P	SEL SpanningARCHGgle Gov 5001+ PRORTD	\$0.46	K	31%	\$0.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-ARCH-5001NP	SEL Spanning BU ARCH GAPP Non Prof 5001+	\$4.00	K	31%	\$2.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-ARCH-5001NP-P	SEL SpanningARCHGgleNonProf 5001+ PRORTD	\$0.35	K	31%	\$0.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-ARCH-501B	SEL Spanning BU ARCH GAPP Base 501-5000	\$8.00	K	31%	\$5.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-ARCH-501B-P	SEL SpanningARCHIVEGgleBase501-5K PRORTD	\$0.65	K	31%	\$0.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-ARCH501E-A	SEL Spanning BU ARCH GAPP EDU Adm 501-5k	\$3.00	K	31%	\$2.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-ARCH-501E-A-P	SEL SpanningARCHGgleEDUAdm 501-5k PRORTD	\$0.25	K	31%	\$0.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-ARCH501GOV	SEL Spanning BU ARCH GAPP Gov 501-5000	\$7.00	K	31%	\$4.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-ARCH-501GOV-P	SEL SpanningARCHGgle Gov 501-5k PRORTD	\$0.58	K	31%	\$0.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-ARCH-501NP	SEL Span BU ARCH GAPP Non Prof 501-5000	\$6.00	K	31%	\$4.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-ARCH-501NP-P	SEL SpanningARCHGgleNonProf 501-5kPRORTD	\$0.48	K	31%	\$0.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-10001B	SEL Spanning BU 0365 Base 10001-25000	\$22.00	K	31%	\$15.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-10001B-2Y	SEL Spanning BU 2Y 0365 Base 10001-25000	\$37.00	K	31%	\$25.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-10001B-2Y-P	SEL Spanning 2Y0365Base 10001-25K PRORTD	\$1.52	K	31%	\$1.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-10001B-3Y	SEL Spanning BU 3Y 0365 Base 10001-25000	\$51.00	K	31%	\$35.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-10001B-3Y-P	SEL Spanning 3Y 0365Base10001-25K PRORTD	\$1.42	K	31%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-10001B-4Y	SEL Spanning BU 4Y 0365 Base 10001-25000	\$63.00	K	31%	\$43.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-10001B-4Y-P	SEL Spanning 4Y0365Base 10001-25K PRORTD	\$1.31	K	31%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-10001B-5Y	SEL Spanning BU 5Y 0365 Base 10001-25000	\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-10001B-5Y-P	SEL Spanning 5Y 0365Base10001-25K PRORTD	\$1.25	K	31%	\$0.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-10001B-P	SEL Spanning 0365 Base 10001-25K PRORTD	\$1.83	K	31%	\$1.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-10001ES	SEL Spanning BU 0365 EDU Stud 10001+	\$3.00	K	31%	\$2.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-10001ES-2Y	SEL Spanning BU 2Y 0365 EDU Stud 10k+	\$6.00	K	31%	\$4.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-10001ES2Y-P	SEL Spanning 2Y 0365 EDUStud 10k+ PRORTD	\$0.25	K	31%	\$0.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-10001ES-3Y	SEL Spanning BU 3Y 0365 EDU Stud 10k+	\$9.00	K	31%	\$6.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-10001ES3Y-P	SEL Spanning 3Y 0365 EDUStud 10k+ PRORTD	\$0.25	K	31%	\$0.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-10001ES-4Y	SEL Spanning BU 4Y 0365 EDU Stud 10k+	\$11.00	K	31%	\$7.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-10001ES4Y-P	SEL Spanning 4Y 0365EDU Stud 10k+ PRORTD	\$0.22	K	31%	\$0.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-10001ES-5Y	SEL Spanning BU 5Y 0365 EDU Stud 10k+	\$12.00	K	31%	\$8.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-10001ESSY-P	SEL Spanning 5Y0365EDU Stud 10k+ PRORTD	\$0.20	K	31%	\$0.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-10001ES-P	SEL Spanning 0365 EDU Stud 10001+ PRORTD	\$0.25	K	31%	\$0.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1001E-S	SEL Spanning BU 0365 EDU Stud 1001-10k	\$8.00	K	31%	\$5.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1001E-S-2Y	SEL Spanning BU 2Y 0365 EDU Std 1k-10k	\$13.00	K	31%	\$8.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1001E-S-2Y-P	SEL Spanning 2Y 0365EDUStd 1k-10k PRORTD	\$0.54	K	31%	\$0.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1001E-S-3Y	SEL Spanning BU 3Y 0365 EDU Std 1k-10k	\$18.00	K	31%	\$12.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1001E-S-3Y-P	SEL Spanning 3Y 0365EDU Std1k-10k PRORTD	\$0.50	K	31%	\$0.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1001E-S-4Y	SEL Spanning BU 4Y 0365 EDU Std 1k-10k	\$22.00	K	31%	\$15.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1001E-S-4Y-P	SEL Spanning 4Y 0365EDU Std1k-10k PRORTD	\$0.46	K	31%	\$0.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1001E-S-5Y	SEL Spanning BU 5Y 0365 EDU Std 1k-10k	\$26.00	K	31%	\$17.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1001E-S-5Y-P	SEL Spanning 5Y0365EDU Std 1k-10k PRORTD	\$0.43	K	31%	\$0.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1001E-S-P	SEL Spanning 0365EDU Stud 1001-10kPRORTD	\$0.67	K	31%	\$0.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1B	SEL Spanning BU 0365 Base 1-500	\$48.00	K	31%	\$33.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1B-2Y	SEL Spanning BU 2Y 0365 Base 1-500	\$82.00	K	31%	\$56.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1B-2Y-P	SEL Spanning 2Y 0365 Base 1-500 PRORTD	\$3.40	K	31%	\$2.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1B-3Y	SEL Spanning BU 3Y 0365 Base 1-500	\$150.00	K	31%	\$99.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1B-3Y-P	SEL Spanning 3Y 0365 Base 1-500 PRORTD	\$3.19	K	31%	\$2.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1B-4Y	SEL Spanning BU 4Y 0365 Base 1-500	\$142.00	K	31%	\$97.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1B-4Y-P	SEL Spanning 4Y 0365 Base 1-500 PRORTD	\$2.95	K	31%	\$2.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1B-5Y	SEL Spanning BU 5Y 0365 Base 1-500	\$168.00	K	31%	\$115.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1B-5Y-P	SEL Spanning 5Y 0365 Base 1-500 PRORTD	\$2.80	K	31%	\$1.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1B-CYBER	SEL Spanning BU 0365 Base 1-500 CYBER	\$37.00	K	31%	\$25.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1B-CYBER-P	SEL Spanning 0365 Base 1-500 CYBER PRORTD	\$3.08	K	31%	\$2.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1B-P	SEL Spanning 0365 Base 1-500 PRORATION	\$4.00	K	31%	\$2.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1E-A	SEL Spanning BU 0365 EDU Adm 1-500	\$18.00	K	31%	\$12.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1E-A-2Y	SEL Spanning BU 2Y 0365 EDU Adm 1-500	\$32.00	K	31%	\$22.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1E-A-2Y-P	SEL Spanning 2Y 0365 EDUAdm 1-500 PRORTD	\$1.31	K	31%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1E-A-3Y	SEL Spanning BU 3Y 0365 EDU Adm 1-500	\$45.00	K	31%	\$31.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1E-A-3Y-P	SEL Spanning 3Y 0365 EDU Ad1-500 PRORTD	\$1.25	K	31%	\$0.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1E-A-4Y	SEL Spanning BU 4Y 0365 EDU Adm 1-500	\$55.00	K	31%	\$37.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1E-A-4Y-P	SEL Spanning 4Y 0365 EDUAdm 1-500 PRORTD	\$1.15	K	31%	\$0.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1E-A-5Y	SEL Spanning BU 5Y 0365 EDU Adm 1-500	\$65.00	K	31%	\$44.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1E-A-5Y-P	SEL Spanning 5Y 0365 EDUAdm 1-500 PRORTD	\$1.08	K	31%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1E-A-P	SEL Spanning 0365 EDU Adm 1-500 PRORTD	\$1.50	K	31%	\$1.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1E-S	SEL Spanning BU 0365 EDU Stud 1-1000	\$11.00	K	31%	\$7.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1E-S-2Y	SEL Spanning BU 2Y 0365 EDU Stud 1-1k	\$19.00	K	31%	\$13.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1E-S-2Y-P	SEL Spanning 2Y 0365 EDUStud 1-1k PRORTD	\$0.77	K	31%	\$0.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1E-S-3Y	SEL Spanning BU 3Y 0365 EDU Stud 1-1k	\$26.00	K	31%	\$17.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1E-S-3Y-P	SEL Spanning 3Y 0365 EDU Stud1-1k PRORTD	\$0.72	K	31%	\$0.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1E-S-4Y	SEL Spanning BU 4Y 0365 EDU Stud 1-1k	\$32.00	K	31%	\$22.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1E-S-4Y-P	SEL Spanning 4Y 0365 EDUStud 1-1k PRORTD	\$0.67	K	31%	\$0.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1E-S-5Y	SEL Spanning BU 5Y 0365 EDU Stud 1-1k	\$38.00	K	31%	\$26.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1E-S-5Y-P	SEL Spanning 5Y 0365 EDUStud 1-1k PRORTD	\$0.63	K	31%	\$0.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1E-S-P	SEL Spanning 0365 EDU Stud 1-1K PRORTD	\$0.92	K	31%	\$0.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1GOV	SEL Spanning BU 0365 Gov 1-500	\$40.00	K	31%	\$27.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1GOV-2Y	SEL Spanning BU 2Y 0365 Gov 1-500	\$69.00	K	31%	\$47.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1GOV-2Y-P	SEL Spanning 2Y 0365 Gov 1-500 PRORTD	\$2.85	K	31%	\$1.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1GOV-3Y	SEL Spanning BU 3Y 0365 Gov 1-500	\$97.00	K	31%	\$66.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1GOV-3Y-P	SEL Spanning 3Y 0365 Gov 1-500 PRORTD	\$2.69	K	31%	\$1.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1GOV-4Y	SEL Spanning BU 4Y 0365 Gov 1-500	\$120.00	K	31%	\$82.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1GOV-4Y-P	SEL Spanning 4Y 0365 Gov 1-500 PRORTD	\$2.49	K	31%	\$1.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1GOV-5Y	SEL Spanning BU 5Y 0365 Gov 1-500	\$142.00	K	31%	\$97.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1GOV-5Y-P	SEL Spanning 5Y 0365 Gov 1-500 PRORTD	\$2.37	K	31%	\$1.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1GOV-P	SEL Spanning 0365 Gov 1-501 PRORTD	\$3.33	K	31%	\$2.							

EMC WSCA Contract MNWNC-109 Price List  
Effective July 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	0365-1NP-4Y-P	SEL Spanning 4Y 0365 NonProf 1-500PRORTD	\$2.15	K	31%	\$1.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1NP-5Y	SEL Spanning BU 5Y 0365 Non Prof 1-500	\$123.00	K	31%	\$84.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1NP-5Y-P	SEL Spanning 5Y 0365NonProf 1-500 PRORTD	\$2.05	K	31%	\$1.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1NP-P	SEL Spanning 0365 NonProf 1-500 PRORTD	\$2.92	K	31%	\$2.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-25001B	SEL Spanning BU 0365 Base 25001+	\$15.00	K	31%	\$10.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-25001B-2Y	SEL Spanning BU 2Y 0365 Base 25001+	\$26.00	K	31%	\$17.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-25001B-2Y-P	SEL Spanning 2Y 0365 Base 25001+ PRORTD	\$1.08	K	31%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-25001B-3Y	SEL Spanning BU 3Y 0365 Base 25001+	\$37.00	K	31%	\$25.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-25001B-3Y-P	SEL Spanning 3Y 0365 Base 25001+ PRORTD	\$1.03	K	31%	\$0.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-25001B-4Y	SEL Spanning BU 4Y 0365 Base 25001+	\$46.00	K	31%	\$31.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-25001B-4Y-P	SEL Spanning 4Y 0365 Base 25001+ PRORTD	\$0.95	K	31%	\$0.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-25001B-5Y	SEL Spanning BU 5Y 0365 Base 25001+	\$54.00	K	31%	\$37.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-25001B-5Y-P	SEL Spanning 5Y 0365Base 25001+ PRORTD	\$0.90	K	31%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-25001B-P	SEL Spanning 0365 Base 25001+PRORTD	\$1.25	K	31%	\$0.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-5001B	SEL Spanning BU 0365 Base 5001-10000	\$28.00	K	31%	\$19.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-5001B-2Y	SEL Spanning BU 2Y 0365 Base 5001-10000	\$47.00	K	31%	\$32.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-5001B-2Y-P	SEL Spanning 2Y 0365 Base5001-10K PRORTD	\$1.96	K	31%	\$1.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-5001B-3Y	SEL Spanning BU 3Y 0365 Base 5001-10000	\$66.00	K	31%	\$45.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-5001B-3Y-P	SEL Spanning 3Y 0365 Base 5001-10KPRORTD	\$1.83	K	31%	\$1.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-5001B-4Y	SEL Spanning BU 4Y 0365 Base 5001-10000	\$82.00	K	31%	\$56.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-5001B-4Y-P	SEL Spanning 4Y 0365Base 5001-10K PRORTD	\$1.70	K	31%	\$1.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-5001B-5Y	SEL Spanning BU 5Y 0365 Base 5001-10000	\$97.00	K	31%	\$66.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-5001B-5Y-P	SEL Spanning 5Y 0365Base 5001-10K PRORTD	\$1.62	K	31%	\$1.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-5001B-P	SEL Spanning 0365 Base 5001-10K PRORTD	\$2.33	K	31%	\$1.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-5001E-A	SEL Spanning BU 0365 EDU Adm 5001+	\$11.00	K	31%	\$7.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-5001E-A-2Y	SEL Spanning BU 2Y 0365 EDU Adm 5001+	\$19.00	K	31%	\$13.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-5001E-A-2Y-P	SEL Spanning 2Y 0365EDU Adm 5001+ PRORTD	\$0.77	K	31%	\$0.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-5001E-A-3Y	SEL Spanning BU 3Y 0365 EDU Adm 5001+	\$26.00	K	31%	\$17.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-5001E-A-3Y-P	SEL Spanning 3Y 0365 EDU Adm5001+ PRORTD	\$0.72	K	31%	\$0.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-5001E-A-4Y	SEL Spanning BU 4Y 0365 EDU Adm 5001+	\$32.00	K	31%	\$22.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-5001EA-4Y-P	SEL Spanning 4Y 0365 EDUadm5001+ PRORTD	\$0.67	K	31%	\$0.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-5001E-A-5Y	SEL Spanning BU 5Y 0365 EDU Adm 5001+	\$38.00	K	31%	\$26.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-5001EA-5Y-P	SEL Spanning 5Y 0365EDU Adm 5001+ PRORTD	\$0.63	K	31%	\$0.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-5001E-A-P	SEL Spanning 0365 EDU Adm 5001+ PRORTD	\$0.92	K	31%	\$0.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-5001GOV	SEL Spanning BU 0365 Gov 5001+	\$26.00	K	31%	\$17.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-5001GOV-2Y	SEL Spanning BU 2Y 0365 Gov 5001+	\$44.00	K	31%	\$30.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-5001GOV2Y-P	SEL Spanning 2Y 0365 Gov 5001+ PRORTD	\$1.83	K	31%	\$1.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-5001GOV-3Y	SEL Spanning BU 3Y 0365 Gov 5001+	\$62.00	K	31%	\$42.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-5001GOV3Y-P	SEL Spanning 3Y 0365 Gov 5001+ PRORTD	\$1.72	K	31%	\$1.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-5001GOV-4Y	SEL Spanning BU 4Y 0365 Gov 5001+	\$77.00	K	31%	\$53.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-5001GOV4Y-P	SEL Spanning 4Y 0365 Gov 5001+ PRORTD	\$1.59	K	31%	\$1.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-5001GOV-5Y	SEL Spanning BU 5Y 0365 Gov 5001+	\$91.00	K	31%	\$62.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-5001GOV5Y-P	SEL Spanning 5Y 0365 Gov 5001+ PRORTD	\$1.52	K	31%	\$1.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-5001GOV-P	SEL Spanning 0365 Gov 5001+ PRORTD	\$2.17	K	31%	\$1.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-5001NP	SEL Spanning BU 0365 Non Prof 5001+	\$20.00	K	31%	\$13.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-5001NP-2Y	SEL Spanning BU 2Y 0365 Non Prof 5001+	\$35.00	K	31%	\$24.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-5001NP-2Y-P	SEL Spanning 2Y 0365NonProf 5001+ PRORTD	\$1.44	K	31%	\$0.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-5001NP-3Y	SEL Spanning BU 3Y 0365 Non Prof 5001+	\$49.00	K	31%	\$33.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-5001NP-3Y-P	SEL Spanning 3Y 0365NonProf 5001+ PRORTD	\$1.36	K	31%	\$0.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-5001NP-4Y	SEL Spanning BU 4Y 0365 Non Prof 5001+	\$60.00	K	31%	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-5001NP-4Y-P	SEL Spanning 4Y 0365 NonProf5001+ PRORTD	\$1.25	K	31%	\$0.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-5001NP-5Y	SEL Spanning BU 5Y 0365 Non Prof 5001+	\$71.00	K	31%	\$48.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-5001NP-5Y-P	SEL Spanning 5Y 0365NonProf 5001+ PRORTD	\$1.18	K	31%	\$0.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-5001NP-P	SEL Spanning 0365 NonProf 5001+ PRORTD	\$1.67	K	31%	\$1.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-501B	SEL Spanning BU 0365 Base 501-5000	\$37.00	K	31%	\$25.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-501B-2Y	SEL Spanning BU 2Y 0365 Base 501-5000	\$63.00	K	31%	\$43.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-501B-2Y-P	SEL Spanning 2Y 0365 Base 501-5K PRORTD	\$2.63	K	31%	\$1.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-501B-3Y	SEL Spanning BU 3Y 0365 Base 501-5000	\$89.00	K	31%	\$61.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-501B-3Y-P	SEL Spanning 3Y 0365 Base 501-5K PRORTD	\$2.47	K	31%	\$1.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-501B-4Y	SEL Spanning BU 4Y 0365 Base 501-5000	\$109.00	K	31%	\$75.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-501B-4Y-P	SEL Spanning 4Y 0365 Base 501-5K PRORTD	\$2.27	K	31%	\$1.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-501B-5Y	SEL Spanning BU 5Y 0365 Base 501-5000	\$129.00	K	31%	\$99.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-501B-5Y-P	SEL Spanning 5Y 0365 Base 501-5K PRORTD	\$2.15	K	31%	\$1.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-501B-P	SEL Spanning 0365 Base 501-5K PRORATION	\$3.08	K	31%	\$2.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-501E-A	SEL Spanning BU 0365 EDU Adm 501-5k	\$15.00	K	31%	\$10.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-501E-A-2Y	SEL Spanning BU 2Y 0365 EDU Adm 501-5k	\$25.00	K	31%	\$17.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-501E-A-2Y-P	SEL Spanning 2Y 0365 EDUadm 501-5kPRORTD	\$1.04	K	31%	\$0.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-501E-A-3Y	SEL Spanning BU 3Y 0365 EDU Adm 501-5k	\$35.00	K	31%	\$24.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-501E-A-3Y-P	SEL Spanning 3Y 0365 EDUadm501-5k PRORTD	\$0.97	K	31%	\$0.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-501E-A-4Y	SEL Spanning BU 4Y 0365 EDU Adm 501-5k	\$44.00	K	31%	\$30.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-501E-A-4Y-P	SEL Spanning 4Y 0365 EDUadm501-5k PRORTD	\$0.91	K	31%	\$0.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-501E-A-5Y	SEL Spanning BU 5Y 0365 EDU Adm 501-5k	\$52.00	K	31%	\$35.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-501E-A-5Y-P	SEL Spanning 5Y 0365 EDUadm501-5k PRORTD	\$0.87	K	31%	\$0.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-501E-A-P	SEL Spanning 0365 EDU Adm 501-5k PRORTD	\$1.25	K	31%	\$0.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-501GOV	SEL Spanning BU 0365 Gov 501-5000	\$34.00	K	31%	\$23.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-501GOV-2Y	SEL Spanning BU 2Y 0365 Gov 501-5000	\$57.00	K	31%	\$39.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-501GOV-2Y-P	SEL Spanning 2Y 0365 Gov 501-5K PRORTD	\$2.38	K	31%	\$1.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-501GOV-3Y	SEL Spanning BU 3Y 0365 Gov 501-5000	\$80.00	K	31%	\$55.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-501GOV-3Y-P	SEL Spanning 3Y 0365 Gov 501-5K PRORTD	\$2.22	K	31%	\$1.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-501GOV-4Y	SEL Spanning BU 4Y 0365 Gov 501-5000	\$99.00	K	31%	\$68.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-501GOV-4Y-P	SEL Spanning 4Y 0365 Gov 501-5K PRORTD	\$2.05	K	31%	\$1.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-501GOV-5Y	SEL Spanning BU 5Y 0365 Gov 501-50											







EMC WSCA Contract MNWNC-109 Price List  
Effective July 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	SFDC-51-NP-5Y	SEL Spanning BU 5Y Non Prof SFDC 51-200	\$29.00	K	31%	\$20.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-51-NP-5Y-P	SEL Spanning 5Y NonProfSFDC 51-200PRORTD	\$0.48	K	31%	\$0.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-51-P	SEL Spanning SFDC 51-200 PRORATION	\$3.08	K	31%	\$2.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-S1-2Y	SEL Spanning BU 2Y Salesforce 51-200	\$63.00	K	31%	\$43.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-S1-2Y-P	SEL Spanning 2Y SFDC 51-200 PRORATION	\$2.63	K	31%	\$1.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-S1-4Y	SEL Spanning BU 4Y Salesforce 51-200	\$107.00	K	31%	\$73.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-S1-4Y-P	SEL Spanning 4Y SFDC 51-200 PRORATION	\$2.23	K	31%	\$1.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SPANNING-GOOGLE	SEL Spanning Backup for Google Apps	\$40.00	K	31%	\$27.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SPANNING-O365	SEL Spanning Backup for Office 365	\$48.00	K	31%	\$33.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SPANNING-SFDC	SEL Spanning Backup for Salesforce	\$48.00	K	31%	\$33.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	3136SL	SEL: CORD,PWR,N5-15 C13,16AWG,6FT	\$5.00	K	31%	\$3.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	5500SL	SEL: CORD SET,4.5M,NEMA L6-20P	\$84.00	K	31%	\$57.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	6349	SEL: CABLE:OPTICAL;50U;SC-LC;10M	\$208.00	K	31%	\$143.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	6803SL	SEL: CORD,POWER,220V,AUSTRALIA	\$37.00	K	31%	\$25.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	6804SL	SEL: CORD,POWER,220V,S.AFRICA-INDIA	\$55.00	K	31%	\$37.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	6805SL	SEL: CORD,POWER,220V,UK	\$46.00	K	31%	\$31.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	6806SL	SEL: CORD,POWER,220V,ISRAEL	\$35.00	K	31%	\$24.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	6807SL	SEL: CORD,POWER,220V,JAPAN	\$81.00	K	31%	\$55.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	6808SL	SEL: CORD,POWER,220V,EUROPE	\$36.00	K	31%	\$24.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	7029SL	SEL: CORD SET,4.5M,NEMA L6-30P	\$74.00	K	31%	\$51.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	7741SL	SEL: CORD,POWER,S. AFRICA	\$20.00	K	31%	\$13.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	8147SL	SEL: CORD SET,2.5M,NEMAS-15,IEC C19	\$76.00	K	31%	\$52.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	8289SL	SEL: CORD,PWR,N5-15 C13,14AWG,2M	\$9.00	K	31%	\$6.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	8296SL	SEL: CORD,POWER,C14-C13,16AWG,6FT	\$6.00	K	31%	\$4.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	8297SL	SEL: CORD,POWER,C14-C19,14AWG,6FT	\$21.00	K	31%	\$14.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	8665SL	SEL: CORD,POWER,60309-C19,15FT	\$109.00	K	31%	\$75.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	8840SL	SEL: CABLE,EK,SAS,SFF8088-SF8088;2M	\$194.00	K	31%	\$133.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90879028	SEL: FRU,TAPE,CLEAN;LTO;W-BARCODE	\$56.00	K	31%	\$38.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90940740	SEL: RAMP,PYTHON,ADJUSTABLE	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949024	SEL: FRU,LTO TERAPK COVER:NO MEDIA	\$385.00	K	31%	\$272.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949024-A	SEL: FRU,TRPK,ACCS;W-COVER:NO MEDIA	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949030	SEL: PYTHON;CHAMBER-SLOT KEY ENABLE	\$1,308.00	K	31%	\$902.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949030-F	SEL: PYTHON;CHAMBER-SLOT KEY ENABLE	\$1,308.00	K	31%	\$902.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949030FIN-D	SEL: CHAMBER-SLOT KEY;D;COUNT;TFIN	\$1,112.00	K	31%	\$767.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949030FIN-F	SEL: CHAMBER-SLOT;UPG;KEYENABLE;FIN	\$1,308.00	K	31%	\$902.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949030-J-D	SEL: CHAMB-SLOT KEY;DIS;TFIN;ENT	\$1,112.00	K	31%	\$767.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949030T380J	SEL: CHAMB/SLOT KEY ENABLE,T380 ENT	\$1,635.00	K	31%	\$1,128.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949030T380J-F	SEL: UPG,CHAMB/SLOT KEY,T380,ENT	\$1,635.00	K	31%	\$1,128.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949030T950-J	SEL: CHAMB/SLOT KEY ENABLE,T950 ENT	\$1,635.00	K	31%	\$1,128.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949030T950-J-F	SEL: UPG,CHAMB/SLOT KEY,T950,ENT	\$1,635.00	K	31%	\$1,128.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949030TFIN	SEL: CHAMBER-SLOT KEY ENABLE;TFIN	\$1,308.00	K	31%	\$902.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949030TFIN-J	SEL: CHAMB-SLOT KEY ENABLE,TFIN ENT	\$1,635.00	K	31%	\$1,128.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949030TFIN-J-F	SEL: UPG,CHAMB-SLOT KEY,TFIN,ENT	\$1,635.00	K	31%	\$1,128.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949048	SEL: FRU,TERAPACK W-O COVER,LTO	\$368.00	K	31%	\$253.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949099	SEL: T950;ENCRYPTION;PROFESSIONAL	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949099-F	SEL: T950;ENCRYPTION;PROFESSIONAL	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949099FIN-F	SEL: TFIN;UPG;ENCRYPT;PT;PROFESSIONAL	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949099TFIN	SEL: TFIN;ENCRYPTION;PROFESSIONAL	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949106	SEL: FRU,TAPE,CLEAN;LTO;W-BCOD;CUST	\$56.00	K	31%	\$38.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949112T200	SEL: FRU;5-12V PWR SUPPLY;ROHS;T200	\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949112T380	SEL: FRU;5-12V PWR SUPPLY;ROHS;T380	\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949112T680	SEL: FRU;5-12V PWR SUPPLY;ROHS;T680	\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949112T68-F	SEL: FRU;5-12V PWR SUPPLY;ROHS;T680	\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949118	SEL: FRU,TRANSPORTER,PYTH	\$19,615.00	K	31%	\$13,534.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949120	SEL: FRU,DBA;PYTHON;ROHS ONLY	\$6,148.00	K	31%	\$4,242.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949120T68-F	SEL: FRU,DBA;ROHS ONLY;T680	\$6,092.00	K	31%	\$4,203.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949132	SEL: FRU,N 1 PWR SUPPLIES;ROHS ONLY	\$9,138.00	K	31%	\$6,305.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949135	SEL: TAPES,TERAPACK;CUST;LTO-4	\$522.00	K	31%	\$360.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949156SL	SEL: CLN TPS X5,W TPK,BCD,CERT	\$328.00	K	31%	\$226.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949157SL	SEL: CLN TPS X10,W TPK,BCD,CERT	\$596.00	K	31%	\$411.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949166	SEL: FRU;5-12V PWR SUP;8AMP;ROHS	\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949166-F	SEL: FRU;5-12V PWR SUP;8AMP;PULSE;ROHS	\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949166FIN-F	SEL: FRU;UP;5-12V PWR SUP;8AMP;ROH;FIN	\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949166TFIN	SEL: FRU;5-12V PWR SUP;8AMP;ROHS;TFIN	\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949170SL	SEL: FRU,MAINT TAPES,10-TPK,CERT	\$596.00	K	31%	\$411.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949171SL	SEL: FRU,MAINT TAPES,10-TPK,CUST	\$596.00	K	31%	\$411.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949175SL	SEL: FRU,MAINT TAPES,5-TPK,CERT	\$328.00	K	31%	\$226.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949191	SEL: TAPES;20;WO-TPK;CUST;LTO-4	\$997.00	K	31%	\$687.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949219	SEL: TAPES;20;WO-TPK;CERT;LTO-5	\$922.00	K	31%	\$636.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949221	SEL: TAPES,TERAPACK;CERT;LTO-5	\$495.00	K	31%	\$341.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949222	SEL: TAPES,TERAPACK;CUST;LTO-5	\$495.00	K	31%	\$341.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949258	SEL: FRU;VAX;BUMPER;T950	\$55.00	K	31%	\$37.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949259	SEL: SLS;SW KEY;DIRECT-CON;T950	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949259-F	SEL: FRU;SLS SW-KEY;DIRECT-CON;T950	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949261	SEL: FRU,TAPE,LTO-5;CERTIFIED	\$48.00	K	31%	\$33.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949264	SEL: TAPES,TRPK;CERT;LTO5 WORM;T950	\$588.00	K	31%	\$405.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949266	SEL: TAPES,TRPK;CUST;LTO5 WORM;T950	\$588.00	K	31%	\$405.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949294	SEL: TAPES,TPK,CERT;3592 JC	\$3,005.00	K	31%	\$2,073.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949295	SEL: TAPES,TPK,CUST;3592 JC	\$3,005.00	K	31%	\$2,073.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949298	SEL:												



EMC WSCA Contract MNWNC-109 Price List  
Effective July 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	90949616TFIN-F	SEL: UPG,LTO-7,FC,HH,IMPACT,TFIN	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949621	SEL: FRU,BRUSHES,TFIN,CARBON	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949625	SEL: FRU,MAIN,PWR RAILS,G2,UPG KIT	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949626	SEL: FRU,LSB,PWR RAILS,G2,UPG KIT	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949627	SEL: FRU,RSB,PWR RAILS,G2,UPG KIT	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949628	SEL: FRU,DRV,PWR RAILS,G2,UPG KIT	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949629	SEL: FRU,MEDIA,PWR RAILS,G2,UPG KIT	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949635	SEL: TPK,LTO-7,CERT,NCV/R	\$2,511.00	K	31%	\$1,732.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949636	SEL: TPK,LTO-7,CUST,NCV/R	\$2,511.00	K	31%	\$1,732.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949637	SEL: 20TPK,LTO-7,CERT	\$50,341.00	K	31%	\$34,735.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949638	SEL: 20TPK,LTO-7,CUST	\$50,341.00	K	31%	\$34,735.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949639	SEL: 20TPK,LTO-7,CERT,NCV/R	\$50,077.00	K	31%	\$34,553.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949640	SEL: 20TPK,LTO-7,CUST,NCV/R	\$50,077.00	K	31%	\$34,553.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949641	SEL: TAPES,LTO-7,CERT,CLAM20	\$4,971.00	K	31%	\$3,429.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949642	SEL: TAPES,LTO-7,CUST,CLAM20	\$4,971.00	K	31%	\$3,429.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949643	SEL: FRU,TAPE,LTO-7,CERT	\$251.00	K	31%	\$173.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949644	SEL: FRU,TAPE,LTO-7,CUST	\$251.00	K	31%	\$173.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949645	SEL: TAPES,LTO-7,CERT,CASE10	\$2,492.00	K	31%	\$1,719.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949646	SEL: TAPES,LTO-7,CUST,CASE10	\$2,492.00	K	31%	\$1,719.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949647	SEL: TPK,LTO-7,CUST,WORM	\$2,558.00	K	31%	\$1,765.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949648	SEL: TPK,LTO-7,CERT,WORM	\$2,558.00	K	31%	\$1,765.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949717	SEL: TFS,LTO-6BAFE,CERT,WORM,CASE10	\$871.00	K	31%	\$600.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949720	SEL: FRU,TAPE,LTO6,BAFE,WORM,CUSTOM	\$87.00	K	31%	\$60.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949721	SEL: FRU,TAPE,LTO-6,BAFE,WORM,CERT	\$87.00	K	31%	\$60.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949723	SEL: FRU,TAPE,LTO-7,WORM,CERT	\$251.00	K	31%	\$173.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949724	SEL: FRU,TAPE,LTO-7,WORM,CUST	\$251.00	K	31%	\$173.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949725	SEL: TFS,LTO-7,CERT,WORM,CASE10	\$2,433.00	K	31%	\$1,678.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949728	SEL: TFS,LTO-6BAFE,CUST,WORM,CASE10	\$871.00	K	31%	\$600.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949729	SEL: TFS,LTO-7,CUST,WORM,CASE10	\$2,433.00	K	31%	\$1,678.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90950034	SEL: FRU,T120;COD:5 SLOT KEY	\$647.00	K	31%	\$446.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90950034-F	SEL: FRU,T120;COD:5 SLOT KEY	\$647.00	K	31%	\$446.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90950042	SEL: FRU,SLS;SOFTWARE;DIRECT;T120	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90950042-F	SEL: FRU,SLS;SOFTWARE;DIRECT;T120	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	9095209	SEL: T120;ENCRYPTION;PROFESSIONAL	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	9095209-F	SEL: T120;ENCRYPTION;PROFESSIONAL	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	9095226	SEL: FRU,N 1 POWER PACK;ROHS ONLY	\$2,769.00	K	31%	\$1,910.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	9095240	SEL: FRU;DRIVE SHELF;HH;T120	\$24.00	K	31%	\$16.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	9095244	SEL: TAPES;TERAPACK;CERT;LTO-5;T120	\$452.00	K	31%	\$311.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	9095245	SEL: TAPES;TERAPACK;CUST;LTO-5;T120	\$452.00	K	31%	\$311.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	9095257	SEL: TAPES;TPK;NCV/R;CERT;LTO5;T120	\$446.00	K	31%	\$307.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	9095261	SEL: FRU,LTO-6,HH,FC,T120	\$18,822.00	K	31%	\$12,987.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	9095261-F	SEL: FRU,LTO-6,HH,FC,UPGRD,T120	\$18,822.00	K	31%	\$12,987.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	9095262	SEL: FRU,LTO-6,HH,SAS,T120	\$17,662.00	K	31%	\$12,186.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	9095262-F	SEL: FRU,LTO-6,HH,SAS,UPGRD,T120	\$17,662.00	K	31%	\$12,186.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	9095268	SEL: TAPES;TPK;NCV/R;CERT;LTO6;T120	\$684.00	K	31%	\$471.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	9095272	SEL: TAPES;TERAPACK;CERT;LTO-6;T120	\$691.00	K	31%	\$476.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	9095274	SEL: TAPES;TPK;CERT;LTO-6;T120,MP	\$658.00	K	31%	\$454.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	9095276	SEL: TPK;NCV/R;CERT;LTO6;T120,MP	\$651.00	K	31%	\$449.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	9095289	SEL: PREPUR,LTO-7,FC,HH,T120	\$5,077.00	K	31%	\$3,503.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	9095290	SEL: PREPUR,LTO-7,SAS,HH,T120	\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	9095295	SEL: FRU,LTO-7,HH,FC,T120	\$19,428.00	K	31%	\$13,405.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	9095295-F	SEL: UPG,LTO-7,HH,FC,T120	\$19,554.00	K	31%	\$13,492.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	9095296	SEL: FRU,LTO-7,HH,SAS,T120	\$17,535.00	K	31%	\$12,099.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	9095296-F	SEL: UPG,LTO-7,HH,SAS,T120	\$17,535.00	K	31%	\$12,099.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	9095297	SEL: TPK,LTO-7,CERT,120,NCV/R	\$2,062.00	K	31%	\$1,422.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	9095298	SEL: TPK,LTO-7,CUST,120,NCV/R	\$2,062.00	K	31%	\$1,422.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	9095299	SEL: TPK,LTO-7,CERT,WORM,120	\$2,090.00	K	31%	\$1,442.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	9095300	SEL: TPK,LTO-7,CUST,WORM,120	\$2,090.00	K	31%	\$1,442.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	9095301	SEL: TPK,LTO-7,CERT,120	\$2,069.00	K	31%	\$1,427.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	9095302	SEL: TPK,LTO-7,CUST,120	\$2,069.00	K	31%	\$1,427.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979018	SEL: FRU,SLS;SOFTWARE;DIRECT;T50E	\$3,269.00	K	31%	\$2,255.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979018-F	SEL: FRU,SLS;SOFTWARE;UPGRADE;T50E	\$3,269.00	K	31%	\$2,255.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979438	SEL: T50;ENCRYPTION;PROFESSIONAL	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979438-F	SEL: T50;ENCRYPTION;PROFESSIONAL	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979471	SEL: FRU;POWER SUPPLY;T50E	\$1,149.00	K	31%	\$792.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979471-F	SEL: FRU;UPGRD;POWER SUPPLY;T50E	\$1,149.00	K	31%	\$792.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979473	SEL: FRU;SLOT CARTRIDGE SLED;T50E	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979476	SEL: COD-KEY;5 SLOT;T50E	\$647.00	K	31%	\$446.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979476U-F	SEL: FRU;COD-KEY;5 SLOT;T50E	\$647.00	K	31%	\$446.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979478	SEL: COD-KEY;1 SLOT;T50E	\$129.00	K	31%	\$89.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979478-F	SEL: FRU;COD-KEY;1 SLOT;T50E	\$129.00	K	31%	\$89.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979510	SEL: FRU,LTO-6,FC,HH,T50E	\$9,796.00	K	31%	\$6,759.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979510-F	SEL: FRU;UPG,LTO-6,FC,HH,T50E	\$9,796.00	K	31%	\$6,759.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979511	SEL: FRU,LTO-6,SAS,HH,T50E	\$8,578.00	K	31%	\$5,918.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979511-F	SEL: FRU;UPG,LTO-6,SAS,HH,T50E	\$8,578.00	K	31%	\$5,918.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979519	SEL: PREPUR,LTO-7,SAS,HH,T50E	\$4,615.00	K	31%	\$3,184.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979520	SEL: PREPUR,LTO-7,FC,HH,T50E	\$4,923.00	K	31%	\$3,396.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979523	SEL: FRU,LTO-7,FC,HH,T50E	\$10,975.00	K	31%	\$7,572.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979523-F	SEL: UPG,LTO-7,HH,FC,T50E	\$10,975.00	K	31%	\$7,5								



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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	TFINJ3D3SDVXP	SEL: TFIN ENT DRV EXP 3D 3S	\$57,538.00	K	31%	\$39,701.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	TFINJ3D3SDX-F	SEL: FRU:TFIN ENT DRV EXP 3D 3S	\$57,538.00	K	31%	\$39,701.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	TFIN-J6DOS	SEL: TFIN ENT 6D 0S	\$142,538.00	K	31%	\$98,351.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	TFINJ6D0SDVXP	SEL: TFIN ENT DRV EXP 6D 0S	\$73,231.00	K	31%	\$50,529.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	TFINJ6D0SDX-F	SEL: FRU:TFIN ENT DRV EXP 6D 0S	\$73,231.00	K	31%	\$50,529.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	TFINJBSBLEFT	SEL: TFIN ENT BULK SERV BAY:LEFT	\$58,846.00	K	31%	\$40,603.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	TFINJBSBLF-F	SEL: FRU:TFIN ENT BULK SV BAY:LEFT	\$58,846.00	K	31%	\$40,603.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	TFINJBSBRGT-F	SEL: FRU:TFIN ENT BULK SV BAY:RIGHT	\$58,846.00	K	31%	\$40,603.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	TFIN-J-BSS-RIGHT	SEL: TFIN ENT BULK SERV BAY:RGT W/ROBOT	\$91,538.00	K	31%	\$63,161.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	TFINJMEDEX-F	SEL: FRU:TFIN ENT MEDIA EXP FRAME	\$26,154.00	K	31%	\$18,046.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	TFINJMEDIAEXP	SEL: TFIN ENT MEDIA EXP	\$26,154.00	K	31%	\$18,046.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	TFINJBSLEFT	SEL: TFIN ENT SERV BAY:LEFT	\$45,769.00	K	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	TFINJBSLEFT-F	SEL: FRU:TFIN ENT SERV BAY:LEFT	\$45,769.00	K	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	TFINJBSBRGT-F	SEL: FRU:TFIN ENT SERV BAY:RIGHT	\$45,769.00	K	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	TFIN-J-SB-RIGHT	SEL: TFIN ENT SERV BAY:RIGHT WITH ROBOT	\$78,462.00	K	31%	\$54,138.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	TFINMEDEX-F	SEL: TFIN:UPG:MEDIA EXP	\$26,154.00	K	31%	\$18,046.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	TFINMEDIAEXP	SEL: TFIN MEDIA EXP	\$26,154.00	K	31%	\$18,046.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	TFINSB-LEFT	SEL: TFIN SERV BAY:LEFT	\$45,769.00	K	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	TFINSBLEFT-F	SEL: TFIN:UPG:SERV BAY:LEFT	\$45,769.00	K	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	TFIN-SB-RIGHT	SEL: TFIN SERV BAY:RIGHT, WITH ROBOT	\$78,462.00	K	31%	\$54,138.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	TFINSBRIGHT-F	SEL: TFIN:UPG:SERV BAY:RIGHT	\$45,769.00	K	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	HU-T-LIC-ESUP10	SEL Hunk TermL w/Ent Sup 10 Nodes US	\$34,615.00	K	31%	\$23,884.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-T-LIC-ESUP100	SEL Hunk TermL w/Ent Sup 100 Nodes US	\$304,615.00	K	31%	\$210,184.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICESUP100AN	SEL Hunk TermL w/Ent Sup 100 Nodes AN	\$380,769.00	K	31%	\$262,730.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICESUP100AP	SEL Hunk TermL w/Ent Sup 100 Nodes AP	\$456,923.00	K	31%	\$315,276.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICESUP100EM	SEL Hunk TermL w/Ent Sup 100 Nodes EM	\$350,308.00	K	31%	\$241,712.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICESUP10AN	SEL Hunk TermL w/Ent Sup 10 Nodes AN	\$43,269.00	K	31%	\$29,855.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICESUP10AP	SEL Hunk TermL w/Ent Sup 10 Nodes AP	\$51,923.00	K	31%	\$35,826.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICESUP10EM	SEL Hunk TermL w/Ent Sup 10 Nodes EM	\$39,808.00	K	31%	\$27,467.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-T-LIC-ESUP25	SEL Hunk TermL w/Ent Sup 25 Nodes US	\$83,077.00	K	31%	\$57,323.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-T-LIC-ESUP250	SEL Hunk TermL w/Ent Sup 250 Nodes US	\$692,308.00	K	31%	\$477,692.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICESUP250AN	SEL Hunk TermL w/Ent Sup 250 Nodes AN	\$865,385.00	K	31%	\$597,115.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICESUP250AP	SEL Hunk TermL w/Ent Sup 250 Nodes AP	\$1,038,462.00	K	31%	\$716,538.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICESUP250EM	SEL Hunk TermL w/Ent Sup 250 Nodes EM	\$796,154.00	K	31%	\$549,346.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICESUP25AN	SEL Hunk TermL w/Ent Sup 25 Nodes AN	\$103,846.00	K	31%	\$71,653.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICESUP25AP	SEL Hunk TermL w/Ent Sup 25 Nodes AP	\$124,615.00	K	31%	\$85,984.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICESUP25EM	SEL Hunk TermL w/Ent Sup 25 Nodes EM	\$95,538.00	K	31%	\$65,921.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-T-LIC-ESUP50	SEL Hunk TermL w/Ent Sup 50 Nodes US	\$159,231.00	K	31%	\$109,869.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-T-LIC-ESUP500	SEL Hunk TermL w/Ent Sup 500 Nodes US	\$1,211,538.00	K	31%	\$835,961.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICESUP500AN	SEL Hunk TermL w/Ent Sup 500 Nodes AN	\$1,514,423.00	K	31%	\$1,044,951.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICESUP500AP	SEL Hunk TermL w/Ent Sup 500 Nodes AP	\$1,817,308.00	K	31%	\$1,253,942.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICESUP500EM	SEL Hunk TermL w/Ent Sup 500 Nodes EM	\$1,393,269.00	K	31%	\$961,355.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICESUP50AN	SEL Hunk TermL w/Ent Sup 50 Nodes AN	\$199,038.00	K	31%	\$137,336.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICESUP50AP	SEL Hunk TermL w/Ent Sup 50 Nodes AP	\$238,846.00	K	31%	\$164,803.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICESUP50EM	SEL Hunk TermL w/Ent Sup 50 Nodes EM	\$183,115.00	K	31%	\$126,349.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-T-LIC-GSUP10	SEL Hunk TermL w/Global Sup 10 Nodes US	\$38,942.00	K	31%	\$26,869.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-T-LIC-GSUP100	SEL Hunk TermL w/Global Sup 100 Nodes US	\$342,692.00	K	31%	\$236,457.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICGSUP100AN	SEL Hunk TermL w/Global Sup 100 Nodes AN	\$428,365.00	K	31%	\$295,571.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICGSUP100AP	SEL Hunk TermL w/Global Sup 100 Nodes AP	\$514,038.00	K	31%	\$354,686.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICGSUP100EM	SEL Hunk TermL w/Global Sup 100 Nodes EM	\$394,096.00	K	31%	\$271,926.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICGSUP10AN	SEL Hunk TermL w/Global Sup 10 Nodes AN	\$48,678.00	K	31%	\$33,587.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICGSUP10AP	SEL Hunk TermL w/Global Sup 10 Nodes AP	\$58,413.00	K	31%	\$40,304.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICGSUP10EM	SEL Hunk TermL w/Global Sup 10 Nodes EM	\$44,784.00	K	31%	\$30,900.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-T-LIC-GSUP25	SEL Hunk TermL w/Global Sup 25 Nodes US	\$93,462.00	K	31%	\$64,488.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-T-LIC-GSUP250	SEL Hunk TermL w/Global Sup 250 Nodes US	\$778,846.00	K	31%	\$537,403.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICGSUP250AN	SEL Hunk TermL w/Global Sup 250 Nodes AN	\$973,558.00	K	31%	\$671,755.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICGSUP250AP	SEL Hunk TermL w/Global Sup 250 Nodes AP	\$1,168,269.00	K	31%	\$806,105.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICGSUP250EM	SEL Hunk TermL w/Global Sup 250 Nodes EM	\$895,673.00	K	31%	\$618,014.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICGSUP25AN	SEL Hunk TermL w/Global Sup 25 Nodes AN	\$116,827.00	K	31%	\$80,610.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICGSUP25AP	SEL Hunk TermL w/Global Sup 25 Nodes AP	\$140,192.00	K	31%	\$96,732.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICGSUP25EM	SEL Hunk TermL w/Global Sup 25 Nodes EM	\$107,481.00	K	31%	\$74,161.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-T-LIC-GSUP50	SEL Hunk TermL w/Global Sup 50 Nodes US	\$179,135.00	K	31%	\$123,603.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-T-LIC-GSUP500	SEL Hunk TermL w/Global Sup 500 Nodes US	\$1,361,538.00	K	31%	\$939,461.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICESUP500AN	SEL Hunk TermL w/Global Sup 500 Nodes AN	\$1,701,923.00	K	31%	\$1,174,326.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICESUP500AP	SEL Hunk TermL w/Global Sup 500 Nodes AP	\$2,042,308.00	K	31%	\$1,409,192.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICESUP500EM	SEL Hunk TermL w/Global Sup 500 Nodes EM	\$1,565,769.00	K	31%	\$1,080,380.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICESUP50AN	SEL Hunk TermL w/Global Sup 50 Nodes AN	\$223,918.00	K	31%	\$154,503.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICESUP50AP	SEL Hunk TermL w/Global Sup 50 Nodes AP	\$268,702.00	K	31%	\$185,404.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICESUP50EM	SEL Hunk TermL w/Global Sup 50 Nodes EM	\$206,005.00	K	31%	\$142,143.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-ESUP-100	SEL Splunk IT SI Ent Sup 100GB/day US	\$13,846.00	K	31%	\$9,553.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-ESUP-100-AN	SEL Splunk IT SI Ent Sup 100GB/day AN	\$17,308.00	K	31%	\$11,942.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-ESUP-100-AP	SEL Splunk IT SI Ent Sup 100GB/day AP	\$20,769.00	K	31%	\$14,330.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-ESUP-100-EM	SEL Splunk IT SI Ent Sup 100GB/day EM	\$15,923.00	K	31%	\$10,986.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-ESUP-1T	SEL Splunk IT SI Ent Sup 1TGB/day US	\$69,231.00	K	31%	\$47,769.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-ESUP-1T-AN	SEL Splunk IT SI Ent Sup 1TGB/day AN	\$86,538.00	K	31%	\$59,711.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-ESUP-1T-AP	SEL Splunk IT SI Ent Sup 1TGB/day AP	\$103,846.00	K	31%	\$71,653.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-ESUP-1T-EM	SEL Splunk IT SI Ent Sup 1TGB/day EM	\$79,615.00	K	31%	\$54,934.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-ESUP-200	SEL Splunk IT SI Ent Sup 200GB/day US	\$20,769.00	K	31%	\$14,330.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-ESUP-200-AN	SEL Splunk IT SI Ent Sup 200GB/day AN	\$25,962.00	K	31%	\$17,913.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-ESUP-200-AP	SEL Splunk IT SI Ent Sup 200GB/day AP	\$31,154.00	K	31%	\$21,496.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-ESUP-200-EM	SEL Splunk IT SI Ent Sup 200GB/day EM	\$23,885.00	K	31%	\$16,480.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-ESUP-50	SEL Splunk IT SI Ent Sup 50GB/day US	\$10,962.00	K	31%	\$7,563.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-ESUP-500	SEL Splunk IT SI Ent Sup 500GB/day US	\$37,500.00	K	31%	\$25,							

EMC WSCA Contract MNWNC-109 Price List  
Effective July 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	IT-P-GSUP-100	SEL Splunk IT SI Global Sup 100GB/day US	\$17,308.00	K	31%	\$11,942.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-GSUP-100-AN	SEL Splunk IT SI Global Sup 100GB/day AN	\$21,635.00	K	31%	\$14,928.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-GSUP-100-AP	SEL Splunk IT SI Global Sup 100GB/day AP	\$25,962.00	K	31%	\$17,913.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-GSUP-100-EM	SEL Splunk IT SI Global Sup 100GB/day EM	\$19,904.00	K	31%	\$13,733.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-GSUP-1T	SEL Splunk IT SI Global Sup 1TGB/day US	\$86,538.00	K	31%	\$59,711.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-GSUP-1T-AN	SEL Splunk IT SI Global Sup 1TGB/day AN	\$108,173.00	K	31%	\$74,639.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-GSUP-1T-AP	SEL Splunk IT SI Global Sup 1TGB/day AP	\$129,808.00	K	31%	\$89,567.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-GSUP-1T-EM	SEL Splunk IT SI Global Sup 1TGB/day EM	\$99,519.00	K	31%	\$68,668.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-GSUP-200	SEL Splunk IT SI Global Sup 200GB/day US	\$25,962.00	K	31%	\$17,913.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-GSUP-200-AN	SEL Splunk IT SI Global Sup 200GB/day AN	\$32,452.00	K	31%	\$22,391.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-GSUP-200-AP	SEL Splunk IT SI Global Sup 200GB/day AP	\$38,942.00	K	31%	\$26,869.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-GSUP-200-EM	SEL Splunk IT SI Global Sup 200GB/day EM	\$29,856.00	K	31%	\$20,600.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-GSUP-500	SEL Splunk IT SI Global Sup 500GB/day US	\$46,875.00	K	31%	\$32,343.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-GSUP-500-AN	SEL Splunk IT SI Global Sup 500GB/day AN	\$58,594.00	K	31%	\$40,429.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-GSUP-500-AP	SEL Splunk IT SI Global Sup 500GB/day AP	\$70,313.00	K	31%	\$48,515.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-GSUP-500-EM	SEL Splunk IT SI Global Sup 500GB/day EM	\$53,906.00	K	31%	\$37,195.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-LIC-100	SEL Splunk IT SI Perp Lic 100GB/day US	\$69,231.00	K	31%	\$47,769.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-LIC-100-AN	SEL Splunk IT SI Perp Lic 100GB/day AN	\$86,538.00	K	31%	\$59,711.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-LIC-100-AP	SEL Splunk IT SI Perp Lic 100GB/day AP	\$103,846.00	K	31%	\$71,653.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-LIC-100-EM	SEL Splunk IT SI Perp Lic 100GB/day EM	\$79,615.00	K	31%	\$54,934.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-LIC-1T	SEL Splunk IT SI Perp Lic 1TGB/day US	\$346,154.00	K	31%	\$238,846.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-LIC-1T-AN	SEL Splunk IT SI Perp Lic 1TGB/day AN	\$432,692.00	K	31%	\$298,557.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-LIC-1T-AP	SEL Splunk IT SI Perp Lic 1TGB/day AP	\$519,231.00	K	31%	\$358,269.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-LIC-1T-EM	SEL Splunk IT SI Perp Lic 1TGB/day EM	\$398,077.00	K	31%	\$274,673.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-LIC-200	SEL Splunk IT SI Perp Lic 200GB/day US	\$103,846.00	K	31%	\$71,653.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-LIC-200-AN	SEL Splunk IT SI Perp Lic 200GB/day AN	\$129,808.00	K	31%	\$89,567.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-LIC-200-AP	SEL Splunk IT SI Perp Lic 200GB/day AP	\$155,769.00	K	31%	\$107,480.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-LIC-200-EM	SEL Splunk IT SI Perp Lic 200GB/day EM	\$119,423.00	K	31%	\$82,401.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-LIC-500	SEL Splunk IT SI Perp Lic 500GB/day US	\$54,808.00	K	31%	\$37,817.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-LIC-500-AN	SEL Splunk IT SI Perp Lic 500GB/day AN	\$67,500.00	K	31%	\$42,937.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-LIC-500-AP	SEL Splunk IT SI Perp Lic 500GB/day AP	\$82,375.00	K	31%	\$51,161.718.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-LIC-500-EM	SEL Splunk IT SI Perp Lic 500GB/day EM	\$61,250.00	K	31%	\$40,062.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-LIC-500-EM	SEL Splunk IT SI Perp Lic 500GB/day EM	\$215,625.00	K	31%	\$148,781.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-LIC-50-AN	SEL Splunk IT SI Perp Lic 50GB/day AN	\$68,510.00	K	31%	\$47,271.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-LIC-50-AP	SEL Splunk IT SI Perp Lic 50GB/day AP	\$82,212.00	K	31%	\$56,726.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-LIC-50-EM	SEL Splunk IT SI Perp Lic 50GB/day EM	\$63,029.00	K	31%	\$43,490.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-T-LIC-ESUP100	SEL Splunk ITSI Terl. w/ESUP 100GB/day US	\$27,692.00	K	31%	\$19,107.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-T-LIC-ESUP100AN	SEL Splunk ITSI Terl. w/ESUP 100GB/day AN	\$34,615.00	K	31%	\$23,884.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-T-LIC-ESUP100AP	SEL Splunk ITSI Terl. w/ESUP 100GB/day AP	\$41,538.00	K	31%	\$28,661.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-T-LIC-ESUP100EM	SEL Splunk ITSI Terl. w/ESUP 100GB/day EM	\$31,846.00	K	31%	\$21,973.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-T-LIC-ESUP1T	SEL Splunk ITSI Terl. w/ESUP 1TGB/day US	\$138,462.00	K	31%	\$95,538.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-T-LIC-ESUP1TAN	SEL Splunk ITSI Terl. w/ESUP 1TGB/day AN	\$173,077.00	K	31%	\$119,423.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-T-LIC-ESUP1TAP	SEL Splunk ITSI Terl. w/ESUP 1TGB/day AP	\$207,692.00	K	31%	\$143,307.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-T-LIC-ESUP1TEM	SEL Splunk ITSI Terl. w/ESUP 1TGB/day EM	\$159,231.00	K	31%	\$109,869.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-T-LIC-ESUP200	SEL Splunk ITSI Terl. w/ESUP 200GB/day US	\$41,538.00	K	31%	\$28,661.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-T-LIC-ESUP200AN	SEL Splunk ITSI Terl. w/ESUP 200GB/day AN	\$51,923.00	K	31%	\$35,826.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-T-LIC-ESUP200AP	SEL Splunk ITSI Terl. w/ESUP 200GB/day AP	\$62,308.00	K	31%	\$42,992.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-T-LIC-ESUP200EM	SEL Splunk ITSI Terl. w/ESUP 200GB/day EM	\$47,769.00	K	31%	\$32,960.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-T-LIC-ESUP50	SEL Splunk ITSI Terl. w/ESUP 50GB/day US	\$21,923.00	K	31%	\$15,126.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-T-LIC-ESUP500	SEL Splunk ITSI Terl. w/ESUP 500GB/day US	\$75,000.00	K	31%	\$51,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-T-LIC-ESUP500AN	SEL Splunk ITSI Terl. w/ESUP 500GB/day AN	\$93,750.00	K	31%	\$64,687.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-T-LIC-ESUP500AP	SEL Splunk ITSI Terl. w/ESUP 500GB/day AP	\$112,500.00	K	31%	\$77,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-T-LIC-ESUP500EM	SEL Splunk ITSI Terl. w/ESUP 500GB/day EM	\$86,250.00	K	31%	\$59,512.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-T-LIC-ESUP50AN	SEL Splunk ITSI Terl. w/ESUP 50GB/day AN	\$27,404.00	K	31%	\$18,908.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-T-LIC-ESUP50AP	SEL Splunk ITSI Terl. w/ESUP 50GB/day AP	\$32,885.00	K	31%	\$22,690.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-T-LIC-ESUP50EM	SEL Splunk ITSI Terl. w/ESUP 50GB/day EM	\$25,212.00	K	31%	\$17,396.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-T-LIC-GSUP100	SEL Splunk ITSI Terl. w/GSUP 100GB/day US	\$31,154.00	K	31%	\$21,496.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-T-LIC-GSUP100AN	SEL Splunk ITSI Terl. w/GSUP 100GB/day AN	\$38,942.00	K	31%	\$26,869.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-T-LIC-GSUP100AP	SEL Splunk ITSI Terl. w/GSUP 100GB/day AP	\$46,731.00	K	31%	\$32,244.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-T-LIC-GSUP100EM	SEL Splunk ITSI Terl. w/GSUP 100GB/day EM	\$35,827.00	K	31%	\$24,720.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-T-LIC-GSUP1T	SEL Splunk ITSI Terl. w/GSUP 1TGB/day US	\$155,769.00	K	31%	\$107,480.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-T-LIC-GSUP1TAN	SEL Splunk ITSI Terl. w/GSUP 1TGB/day AN	\$194,712.00	K	31%	\$134,351.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-T-LIC-GSUP1TAP	SEL Splunk ITSI Terl. w/GSUP 1TGB/day AP	\$233,654.00	K	31%	\$161,221.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-T-LIC-GSUP1TEM	SEL Splunk ITSI Terl. w/GSUP 1TGB/day EM	\$179,135.00	K	31%	\$123,603.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-T-LIC-GSUP200	SEL Splunk ITSI Terl. w/GSUP 200GB/day US	\$46,731.00	K	31%	\$32,244.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-T-LIC-GSUP200AN	SEL Splunk ITSI Terl. w/GSUP 200GB/day AN	\$58,413.00	K	31%	\$40,304.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-T-LIC-GSUP200AP	SEL Splunk ITSI Terl. w/GSUP 200GB/day AP	\$70,096.00	K	31%	\$48,366.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-T-LIC-GSUP200EM	SEL Splunk ITSI Terl. w/GSUP 200GB/day EM	\$53,740.00	K	31%	\$37,080.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-T-LIC-GSUP500	SEL Splunk ITSI Terl. w/GSUP 500GB/day US	\$84,375.00	K	31%	\$58,218.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-T-LIC-GSUP500AN	SEL Splunk ITSI Terl. w/GSUP 500GB/day AN	\$105,469.00	K	31%	\$72,773.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-T-LIC-GSUP500AP	SEL Splunk ITSI Terl. w/GSUP 500GB/day AP	\$126,563.00	K	31%	\$87,328.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-T-LIC-GSUP500EM	SEL Splunk ITSI Terl. w/GSUP 500GB/day EM	\$97,031.00	K	31%	\$66,951.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-P-LIC-100	SEL Splunk Ent Perp Lic 100GB/day US	\$173,077.00	K	31%	\$119,423.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-P-LIC-100-AN	SEL Splunk Ent Perp Lic 100GB/day AN	\$216,346.00	K	31%	\$149,278.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-P-LIC-100-AP	SEL Splunk Ent Perp Lic 100GB/day AP	\$259,615.00	K	31%	\$179,134.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-P-LIC-100-EM	SEL Splunk Ent Perp Lic 100GB/day EM	\$199,038.00	K	31%	\$137,336.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-P-LIC-1T	SEL Splunk Ent Perp Lic 1T/day US	\$1,384,615.00	K	31%	\$955,384.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-P-LIC-1T-AN	SEL Splunk Ent Perp Lic 1T/day AN	\$1,730,769.00	K	31%	\$1,194,230.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-P-LIC-1T-AP	SEL Splunk Ent Perp Lic 1T/day AP	\$2,076,923.00	K	31%	\$1,433,076.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-P-LIC-1T-EM	SEL Splunk Ent Perp Lic 1T/day EM	\$1,592,308.00	K	31%	\$1,098,692.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-P-LIC-200	SEL Splunk Ent Perp Lic 200GB/day US	\$323,077.00	K	31%	\$222,923.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-P-LIC-200-AN	SEL Splunk Ent Perp Lic 200GB/day AN	\$403,846.00	K	31%	\$278,653.74	\$0.00	\$0					



EMC WSCA Contract MNWNC-109 Price List  
Effective July 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	SE-P-LIC-50-AN	SEL Splunk Ent Perp Lic 50GB/day AN	\$137,019.00	K	31%	\$94,543.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-P-LIC-50-AP	SEL Splunk Ent Perp Lic 50GB/day AP	\$164,423.00	K	31%	\$113,451.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-P-LIC-50-EM	SEL Splunk Ent Perp Lic 50GB/day EM	\$126,058.00	K	31%	\$86,980.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-T-LIC-ESUP100	SEL Splunk Ent TermL w/ESUP 100GB/day US	\$69,231.00	K	31%	\$47,769.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLICESUP100AN	SEL Splunk Ent TermL w/ESUP 100GB/day AN	\$86,538.00	K	31%	\$59,711.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLICESUP100AP	SEL Splunk Ent TermL w/ESUP 100GB/day AP	\$103,846.00	K	31%	\$71,653.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLICESUP100EM	SEL Splunk Ent TermL w/ESUP 100GB/day EM	\$79,615.00	K	31%	\$54,934.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-T-LIC-ESUP1T	SEL Splunk Ent TermL w/ESUP 1TB/day US	\$553,846.00	K	31%	\$382,153.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLICESUP1TAN	SEL Splunk Ent TermL w/ESUP 1TB/day AN	\$692,308.00	K	31%	\$477,692.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLICESUP1TAP	SEL Splunk Ent TermL w/ESUP 1TB/day AP	\$830,769.00	K	31%	\$573,230.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLICESUP1TEM	SEL Splunk Ent TermL w/ESUP 1TB/day EM	\$636,923.00	K	31%	\$439,476.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-T-LIC-ESUP200	SEL Splunk Ent TermL w/ESUP 200GB/day US	\$129,231.00	K	31%	\$89,169.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLICESUP200AN	SEL Splunk Ent TermL w/ESUP 200GB/day AN	\$161,538.00	K	31%	\$111,461.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLICESUP200AP	SEL Splunk Ent TermL w/ESUP 200GB/day AP	\$193,846.00	K	31%	\$133,753.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLICESUP200EM	SEL Splunk Ent TermL w/ESUP 200GB/day EM	\$148,615.00	K	31%	\$102,544.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-T-LIC-ESUP50	SEL Splunk Ent TermL w/ESUP 50GB/day US	\$43,846.00	K	31%	\$30,253.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-T-LIC-ESUP500	SEL Splunk Ent TermL w/ESUP 500GB/day US	\$300,000.00	K	31%	\$207,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLICESUP500AN	SEL Splunk Ent TermL w/ESUP 500GB/day AN	\$375,000.00	K	31%	\$258,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLICESUP500AP	SEL Splunk Ent TermL w/ESUP 500GB/day AP	\$450,000.00	K	31%	\$310,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLICESUP500EM	SEL Splunk Ent TermL w/ESUP 500GB/day EM	\$345,000.00	K	31%	\$238,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLICESUP50AN	SEL Splunk Ent TermL w/ESUP 50GB/day AN	\$54,808.00	K	31%	\$37,817.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLICESUP50AP	SEL Splunk Ent TermL w/ESUP 50GB/day AP	\$65,769.00	K	31%	\$45,380.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLICESUP50EM	SEL Splunk Ent TermL w/ESUP 50GB/day EM	\$50,423.00	K	31%	\$34,791.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-T-LIC-GSUP100	SEL Splunk Ent TermL w/GSUP 100GB/day US	\$77,885.00	K	31%	\$53,740.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLICGSUP100AN	SEL Splunk Ent TermL w/GSUP 100GB/day AN	\$97,356.00	K	31%	\$67,175.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLICGSUP100AP	SEL Splunk Ent TermL w/GSUP 100GB/day AP	\$116,827.00	K	31%	\$80,610.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLICGSUP100EM	SEL Splunk Ent TermL w/GSUP 100GB/day EM	\$89,567.00	K	31%	\$61,801.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-T-LIC-GSUP1T	SEL Splunk Ent TermL w/GSUP 1TB/day US	\$623,077.00	K	31%	\$429,923.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLICGSUP1TAN	SEL Splunk Ent TermL w/GSUP 1TB/day AN	\$776,846.00	K	31%	\$537,403.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLICGSUP1TAP	SEL Splunk Ent TermL w/GSUP 1TB/day AP	\$934,615.00	K	31%	\$644,894.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLICGSUP1TEM	SEL Splunk Ent TermL w/GSUP 1TB/day EM	\$716,538.00	K	31%	\$494,411.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-T-LIC-GSUP200	SEL Splunk Ent TermL w/GSUP 200GB/day US	\$145,385.00	K	31%	\$100,315.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLICGSUP200AN	SEL Splunk Ent TermL w/GSUP 200GB/day AN	\$181,731.00	K	31%	\$125,394.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLICGSUP200AP	SEL Splunk Ent TermL w/GSUP 200GB/day AP	\$218,077.00	K	31%	\$150,473.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLICGSUP200EM	SEL Splunk Ent TermL w/GSUP 200GB/day EM	\$167,192.00	K	31%	\$115,362.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-T-LIC-GSUP500	SEL Splunk Ent TermL w/GSUP 500GB/day US	\$337,500.00	K	31%	\$232,875.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLICGSUP500AN	SEL Splunk Ent TermL w/GSUP 500GB/day AN	\$421,875.00	K	31%	\$291,093.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLICGSUP500AP	SEL Splunk Ent TermL w/GSUP 500GB/day AP	\$506,250.00	K	31%	\$349,312.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLICGSUP500EM	SEL Splunk Ent TermL w/GSUP 500GB/day EM	\$388,125.00	K	31%	\$267,806.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EGL-0032PE14-I	SEL Eyeglass 2 Cluster Kit Ent-Installed	\$14,031.00	K	31%	\$9,681.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL-0032PE15-P	SEL IGLS 2 CLST KIT ENT-QUICK START PLUS	\$35,826.00	K	31%	\$24,719.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL-0032PE15-Q	SEL IGLS 2 CLST KIT ENT-QUICK START	\$23,262.00	K	31%	\$16,050.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL-AUTO-KIT-LIC	SEL IGLS Isilon Automation Kit v1	\$6,410.00	K	31%	\$4,422.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL-EDGE-C1	SEL ISILONSD EDGE CLUSTER DISCOVERY-LIC	\$1,250.00	K	31%	\$862.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL-ENT-NODE-LIC	SEL EYEGLOSS DR MANAGER Enterprise VAPP	\$565.00	K	31%	\$389.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EYEGLOSS-0032UE	SEL IGLS BASIC-ADV TO ENT UPGRADE 2 PACK	\$4,015.00	K	31%	\$2,770.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EYEGLOSS-003E	SEL EyeGlass DR Single Cluster License	\$5,477.00	K	31%	\$3,779.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EYEGLOSS-005	SEL EyeGlass VM Management	\$21.00	K	31%	\$14.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EYEGLOSS-010	SEL EyeGlass Vblock Ent 1 Pack	\$6,410.00	K	31%	\$4,422.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EYEGLOSS-011	SEL EyeGlass vCenter Discovery	\$754.00	K	31%	\$520.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGL-CA-009	SEL Eyeglass Isilon Probe-Basic	\$1,795.00	K	31%	\$1,238.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	SYNCCD-STG-1Y	SEL Sync EE CLD Storage 100GB 1 yr	\$206.00	K	31%	\$142.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCCD-STG-2Y	SEL Sync EE CLD Storage 100GB 2 yr	\$392.00	K	31%	\$270.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCCD-STG-3Y	SEL Sync EE CLD Storage 100GB 3 yr	\$555.00	K	31%	\$382.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNC-DH-CON-1Y	SEL Sync DH Specialty Connector 1 yr	\$40,000.00	K	31%	\$27,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNC-DH-CON-2Y	SEL Sync DH Specialty Connector 2 yr	\$72,000.00	K	31%	\$49,680.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNC-DH-CON-3Y	SEL Sync DH Specialty Connector 3 yr	\$102,000.00	K	31%	\$70,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNC-DH-T1-1Y	SEL Sync DH 100-1,000 sts 1 yr	\$40.00	K	31%	\$27.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNC-DH-T1-2Y	SEL Sync DH 100-1,000 sts 2 yr	\$72.00	K	31%	\$49.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNC-DH-T1-3Y	SEL Sync DH 100-1,000 sts 3 yr	\$102.00	K	31%	\$70.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNC-DH-T2-1Y	SEL Sync DH 1,001-5,000 sts 1 yr	\$32.00	K	31%	\$22.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNC-DH-T2-2Y	SEL Sync DH 1,001-5,000 sts 2 yr	\$58.00	K	31%	\$40.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNC-DH-T2-3Y	SEL Sync DH 1,001-5,000 sts 3 yr	\$82.00	K	31%	\$56.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNC-DH-T3-1Y	SEL Sync DH 5,001-10,000 sts 1 yr	\$28.00	K	31%	\$19.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNC-DH-T3-2Y	SEL Sync DH 5,001-10,000 sts 2 yr	\$51.00	K	31%	\$35.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNC-DH-T3-3Y	SEL Sync DH 5,001-10,000 sts 3 yr	\$72.00	K	31%	\$49.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNC-DH-T4-1Y	SEL Sync DH 10,001-20,000 sts 1 yr	\$25.00	K	31%	\$17.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNC-DH-T4-2Y	SEL Sync DH 10,001-20,000 sts 2 yr	\$45.00	K	31%	\$31.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNC-DH-T4-3Y	SEL Sync DH 10,001-20,000 sts 3 yr	\$64.00	K	31%	\$44.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNC-DH-T5-1Y	SEL Sync DH 20,001+ sts 1 yr	\$22.00	K	31%	\$15.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNC-DH-T5-2Y	SEL Sync DH 20,001+ sts 2 yr	\$40.00	K	31%	\$27.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNC-DH-T5-3Y	SEL Sync DH 20,001+ sts 3 yr	\$56.00	K	31%	\$38.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNC-DH-UNL-1Y	SEL Sync DH Unlimited TB 1 yr	\$200,000.00	K	31%	\$138,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNC-DH-UNL-2Y	SEL Sync DH Unlimited TB 2 yr	\$360,000.00	K	31%	\$248,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNC-DH-UNL-3Y	SEL Sync DH Unlimited TB 3 yr	\$510,000.00	K	31%	\$351,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNC-EE-T1-1Y	SEL Sync EE 25-1,000 sts 1 yr	\$150.00	K	31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNC-EE-T1-2Y	SEL Sync EE 25-1,000 sts 2 yr	\$286.00	K	31%	\$197.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNC-EE-T1-3Y	SEL Sync EE 25-1,000 sts 3 yr	\$405.00	K	31%	\$279.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNC-EE-T2-1Y	SEL Sync EE 1,001-5,000 sts 1 yr	\$120.00	K	31%	\$82.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNC-EE-T2-2Y	SEL Sync EE 1,001-5,000 sts 2 yr	\$228.00	K	31%	\$157.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNC-EE-T2-3Y	SEL Sync EE 1,001-5,000 sts 3 yr	\$324.00	K	31%	\$223.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNC-EE-T3-1Y	SEL Sync EE 5,001-10,000 sts 1 yr	\$96.00	K	31%	\$66.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNC-EE-T3-2Y	SEL Sync EE 5,001-10,000 sts 2 yr	\$182.00	K	31%	\$125.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY</

EMC WSCA Contract MNWNC-109 Price List  
Effective July 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	SYNC-S1-EE-3Y	SEL Sync EE 1-10TB 3 yr	\$71,225.00	K	31%	\$49,145.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNC-S2-EE-1Y	SEL Sync EE 11-25TB 1 yr	\$21,175.00	K	31%	\$14,610.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNC-S2-EE-2Y	SEL Sync EE 11-25TB 2 yr	\$40,425.00	K	31%	\$27,893.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNC-S2-EE-3Y	SEL Sync EE 11-25TB 3 yr	\$57,750.00	K	31%	\$39,847.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNC-S3-EE-1Y	SEL Sync EE 26-50TB 1 yr	\$19,800.00	K	31%	\$13,662.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNC-S3-EE-2Y	SEL Sync EE 26-50TB 2 yr	\$37,950.00	K	31%	\$26,185.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNC-S3-EE-3Y	SEL Sync EE 26-50TB 3 yr	\$54,175.00	K	31%	\$37,380.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNC-S4-EE-1Y	SEL Sync EE 51TB + 1 yr	\$18,150.00	K	31%	\$12,523.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNC-S4-EE-2Y	SEL Sync EE 51TB + 2yr	\$34,925.00	K	31%	\$24,098.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNC-S4-EE-3Y	SEL Sync EE 51TB + 3yr	\$49,775.00	K	31%	\$34,344.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SMOBI0001	SEL Synapse Mobility (1 Unit)	\$1,538.00	K	31%	\$1,061.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	TERAMEDICA
5	SVCXT10001	SEL Synapse VNA Context (1 Unit)	\$1,538.00	K	31%	\$1,061.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	TERAMEDICA
5	SVD10001	SEL Synapse VNA DICOM (1 Unit)	\$1,538.00	K	31%	\$1,061.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	TERAMEDICA
5	SVDND10001	SEL Synapse VNA Non-DICOM (1 Unit)	\$1,538.00	K	31%	\$1,061.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	TERAMEDICA
5	100DCODSSP-1	SEL IDUClasFrwkODr 100 +SS&Sup 1year	\$12,853.00	K	31%	\$8,868.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	100DCODSSP-12MT1	SEL IDUClasFrwkODr 100 +SS&Sup 12mt	\$6,429.00	K	31%	\$4,436.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	100DCOSSP-1	SEL IDUClasFr SPOn 100 +SS&Sup 1yr	\$12,853.00	K	31%	\$8,868.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	100DCOSSP-12MT1	SEL IDUClasFr SPOn 100 +SS&Sup 12mth	\$6,429.00	K	31%	\$4,436.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	100DCSSP-1	SEL IDUClasFr 100 + SS&Sup 1year	\$12,853.00	K	31%	\$8,868.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	100DCUSSP-1	SEL IDUClasFrwkUx100 + SS&Sup 1yr	\$12,853.00	K	31%	\$8,868.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	100DLSSP-2	SEL DL for 100 + SS and Sup 1st yr	\$6,630.00	K	31%	\$4,574.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	100DLSSP	SEL DLsu 100 +SS&Sup 1yr	\$11,050.00	K	31%	\$7,624.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	100DLXSSP	SEL DLX for 100 +SS&Sup 1yr	\$4,420.00	K	31%	\$3,049.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	100DPSSP	SEL DP SP for 100 + SS &Sup 1st yr	\$8,705.00	K	31%	\$6,006.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	100DTSPP	SEL DTE 100 users + SS + Support 1st yr	\$13,260.00	K	31%	\$9,149.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	100DWS1PRSSP-1	SEL DWSP100use+1Pb/Col 50SL+SS&Sup1st yr	\$22,100.00	K	31%	\$15,249.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	100DWW1PRSSP-1	SEL DWWin100use+1Pb/Col50SL+SS&Sup1st yr	\$22,100.00	K	31%	\$15,249.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	100ECL01PRSSP	SEL DAExOnL100+1DAPb/Col 50SL+SS&Sup1yr	\$11,050.00	K	31%	\$7,624.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	100ECL01PRSSP12M	SEL DAExOnL100+1DAPb/Col50SL+SS&Sup12mt	\$5,527.00	K	31%	\$3,813.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	100ODL1PRSSP	SEL DAODLite100+1DAPb/Col50SL+ SS&Sup1yr	\$11,050.00	K	31%	\$7,624.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	100ODL1PRSSP12M	SEL DAODLite100+1DAPb/Col50SL+SS&Sup12mt	\$5,527.00	K	31%	\$3,813.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	100SPL01PRSSP	SEL DASPOnLite100+1DAPb/Col50SL+SS&Sup1yr	\$11,050.00	K	31%	\$7,624.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	100SPL01PRSSP12M	SEL DASPOnLite100+1DAPb/Col50SL+SS&Sup12	\$5,527.00	K	31%	\$3,813.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250DCODSSP-1	SEL IDUClasFrwkODr 250 +SS&Sup 1year	\$19,810.00	K	31%	\$13,668.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250DCODSSP-12MT1	SEL IDUClasFrwkODr 250 +SS&Sup 12mt	\$9,909.00	K	31%	\$6,837.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250DCOSSP-1	SEL IDUClasFr SPOn 250 +SS&Sup 1yr	\$19,810.00	K	31%	\$13,668.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250DCOSSP-12MT1	SEL IDUClasFr SPOn 250 +SS&Sup 12mth	\$9,909.00	K	31%	\$6,837.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250DCSSP-1	SEL IDUClasFr 250 + SS&Sup 1year	\$19,810.00	K	31%	\$13,668.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250DCUSSP-1	SEL IDUClasFrwkUx250 + SS&Sup 1yr	\$19,810.00	K	31%	\$13,668.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250DLSSP-2	SEL DL for 250 + SS and Sup 1st yr	\$10,238.00	K	31%	\$7,064.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250DLSSP	SEL DLsu 250 +SS&Sup 1yr	\$17,063.00	K	31%	\$11,773.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250DLXSSP	SEL DLX for 250 +SS&Sup 1yr	\$6,825.00	K	31%	\$4,709.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250DPSSP	SEL DP for 250 + SS &Sup 1st yr	\$13,416.00	K	31%	\$9,257.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250DTSPP	SEL DTE 250 users + SS + Support 1st yr	\$20,475.00	K	31%	\$14,127.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250DWS1PRSSP-1	SEL DWSP250use+1Pb/Col50SL+SS&Sup 1st yr	\$34,125.00	K	31%	\$23,546.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250DWW1PRSSP-1	SEL DWWin250use+1Pb/Col50SL+SS&Sup1st yr	\$34,125.00	K	31%	\$23,546.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250ECL01PRSSP	SEL DAExOnL250+1DAPb/Col 50SL+SS&Sup1yr	\$17,063.00	K	31%	\$11,773.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250ECL01PRSSP12M	SEL DAExOnL250+1DAPb/Col50SL+SS&Sup12mt	\$8,533.00	K	31%	\$5,889.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250ODL1PRSSP	SEL SELDAODLite250+1DAPb/Col50SL+SS&Sup1	\$17,063.00	K	31%	\$11,773.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250ODL1PRSSP12M	SEL DAODLite250+1DAPb/Col50SL+SS&Sup12mt	\$8,533.00	K	31%	\$5,889.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250SPL01PRSSP	SEL DASPOnLite250+1DAPb/Col50SL+SS&Sup1yr	\$17,063.00	K	31%	\$11,773.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250SPL01PRSSP12M	SEL DASPOnLite250+1DAPb/Col50SL+SS&Sup12	\$8,533.00	K	31%	\$5,889.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250DCODSSP-1	SEL IDUClasFrwkODr 25 +SS&Sup 1year	\$6,065.00	K	31%	\$4,184.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250DCODSSP-12MT-1	SEL IDUClasFrwkODr 25 +SS&Sup 12mt	\$3,034.00	K	31%	\$2,093.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250DCOSSP-1	SEL IDUClasFr SPOn 25 +SS&Sup 1yr	\$6,065.00	K	31%	\$4,184.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250DCOSSP-12MT-1	SEL IDUClasFr SPOn 25 +SS&Sup 12mth	\$3,034.00	K	31%	\$2,093.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250DCSSP-1	SEL IDUClasFr 25 + SS&Sup 1year	\$6,065.00	K	31%	\$4,184.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250DCUSSP-1	SEL IDUClasFrwkUx25 + SS&Sup 1yr	\$6,065.00	K	31%	\$4,184.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250DLSSP-2	SEL DL for 25 + SS and Sup 1st yr	\$3,120.00	K	31%	\$2,152.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250DLSSP	SEL DLsu 25 +SS&Sup 1yr	\$5,200.00	K	31%	\$3,588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250DLXSSP	SEL DLX for 25 +SS&Sup 1yr	\$2,080.00	K	31%	\$1,435.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250DPSSP	SEL DP SP for 25 + SS &Sup 1st yr	\$4,108.00	K	31%	\$2,834.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250DTSPP	SEL DTE 25 users + SS and Support 1st yr	\$6,240.00	K	31%	\$4,305.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250DWS1PRSSP-1	SEL DWSP25use+1Pb/Col50SL+SS&Sup1st yr	\$10,400.00	K	31%	\$7,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250DWW1PRSSP-1	SEL DWWin25use+1Pb/Col50SL+SS&Sup1st yr	\$10,400.00	K	31%	\$7,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	25ECL01PRSSP	SEL DAExOnL25+1DAPb/Col 50SL+SS&Sup1yr	\$5,200.00	K	31%	\$3,588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	25ECL01PRSSP12M	SEL DAExOnL25+1DAPb/Col50SL+SS&Sup12mt	\$2,601.00	K	31%	\$1,794.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	25ODL1PRSSP	SEL DAODLite25+1DAPb/Col50SL+SS&Sup1yr	\$5,200.00	K	31%	\$3,588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	25ODL1PRSSP12M	SEL DAODLite25+1DAPb/Col50SL+SS&Sup12mt	\$2,601.00	K	31%	\$1,794.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	25SPL01PRSSP	SEL DASPOnLite25+1DAPb/Col50SL+SS&Sup1yr	\$5,200.00	K	31%	\$3,588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	25SPL01PRSSP12M	SEL DASPOnLite25+1DAPb/Col 50SL+SS&Sup12	\$2,601.00	K	31%	\$1,794.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	25UX1PRSSP	SEL DATADVIDUUX 25 1DAPROBE50SL SS SUP	\$10,400.00	K	31%	\$7,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	50DA1PRSSP	SEL DATADVANT50 1 PROBE 1YSS SP	\$15,600.00	K	31%	\$10,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	50DCODSSP-1	SEL IDUClasFrwkODr 50 +SS&Sup 1year	\$9,099.00	K	31%	\$6,278.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	50DCODSSP-12MT-1	SEL IDUClasFrwkODr 50 +SS&Sup 12mt	\$4,551.00	K	31%	\$3,140.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	50DCOSSP-1	SEL IDUClasFr SPOn 50 +SS&Sup 1yr	\$9,099.00	K	31%	\$6,278.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	50DCOSSP-12MT-1	SEL IDUClasFr SPOn 50 +SS&Sup 12mth	\$4,551.00	K	31%	\$3,140.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	50DCUSSP-1	SEL IDUClasFr 50 + SS&Sup 1year	\$9,099.00	K	31%	\$6,278.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	50DCUSSP-1	SEL IDUClasFrwkUx50 + SS&Sup 1yr	\$9,099.00	K	31%	\$6,278.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	50DLSSP-2	SEL DL for 50 + SS and Sup 1st yr	\$4,680.00	K	31%	\$3,229.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	50DLSSP	SEL DLsu 50 +SS&Sup 1yr	\$7,8										



EMC WSCA Contract MNWNC-109 Price List  
Effective July 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	DCOD-150KL-1	SEL IDU ClassFr ODr 150000 users	\$4,127,760.00	K	31%	\$2,848,154.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-150KL-12MT1	SEL IDU ClassFr ODr for 150000 12mth	\$1,651,104.00	K	31%	\$1,139,261.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-15KL-1	SEL IDU ClassFr ODr 15000 users	\$471,744.00	K	31%	\$325,503.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-15KL-12MT1	SEL IDU ClassFr ODr for 15000 12mth	\$188,698.00	K	31%	\$130,201.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-2000L-1	SEL IDU ClassFr ODr 2000 users	\$85,176.00	K	31%	\$58,771.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-2000L-12MT1	SEL IDU ClassFr ODr for 2000 12mth	\$34,070.00	K	31%	\$23,508.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-20KL-1	SEL IDU ClassFr ODr 20000 users	\$597,542.00	K	31%	\$412,303.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-20KL-12MT1	SEL IDU ClassFr ODr for 20000 12mth	\$239,017.00	K	31%	\$164,921.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-2500L-1	SEL IDU ClassFr ODr 2500 users	\$101,556.00	K	31%	\$70,073.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-2500L-12MT1	SEL IDU ClassFr ODr for 2500 12mth	\$40,622.00	K	31%	\$28,029.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-25KL-1	SEL IDU ClassFr ODr 25000 users	\$746,928.00	K	31%	\$515,380.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-25KL-12MT1	SEL IDU ClassFr ODr for 25000 12mth	\$298,771.00	K	31%	\$206,151.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-3000L-1	SEL IDU ClassFr ODr 3000 users	\$121,867.00	K	31%	\$84,088.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-3000L-12MT1	SEL IDU ClassFr ODr for 3000 12mth	\$48,747.00	K	31%	\$33,635.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-3500L-1	SEL IDU ClassFr ODr 3500 users	\$142,178.00	K	31%	\$98,102.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-3500L-12MT1	SEL IDU ClassFr ODr for 3500 12mth	\$56,871.00	K	31%	\$39,240.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-35KL-1	SEL IDU ClassFr ODr 35000 users	\$1,029,600.00	K	31%	\$710,424.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-35KL-12MT1	SEL IDU ClassFr ODr for 35000 12mth	\$411,840.00	K	31%	\$284,169.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-4000L-1	SEL IDU ClassFr ODr 4000 users	\$157,248.00	K	31%	\$108,501.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-4000L-12MT1	SEL IDU ClassFr ODr for 4000 12mth	\$62,899.00	K	31%	\$43,400.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-4500L-1	SEL IDU ClassFr ODr 4500 users	\$176,904.00	K	31%	\$122,063.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-4500L-12MT1	SEL IDU ClassFr ODr for 4500 12mth	\$70,762.00	K	31%	\$48,825.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-5000L-1	SEL IDU ClassFr ODr 5000 users	\$196,560.00	K	31%	\$135,626.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-5000L-12MT1	SEL IDU ClassFr ODr for 5000 12mth	\$78,624.00	K	31%	\$54,250.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-500L-1	SEL IDU ClassFr ODr 500 users	\$29,484.00	K	31%	\$20,343.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-500L-12MT1	SEL IDU ClassFr ODr for 500 12mth	\$11,794.00	K	31%	\$8,137.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-50KL-1	SEL IDU ClassFr ODr 50000 users	\$1,450,800.00	K	31%	\$1,001,052.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-50KL-12MT1	SEL IDU ClassFr ODr for 50000 12mth	\$580,320.00	K	31%	\$400,420.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-6000L-1	SEL IDU ClassFr ODr 6000 users	\$208,354.00	K	31%	\$143,764.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-6000L-12MT1	SEL IDU ClassFr ODr for 6000 12mth	\$83,341.00	K	31%	\$57,505.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-7000L-1	SEL IDU ClassFr ODr 7000 users	\$243,079.00	K	31%	\$167,724.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-7000L-12MT1	SEL IDU ClassFr ODr for 7000 12mth	\$97,232.00	K	31%	\$67,090.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-750L-1	SEL IDU ClassFr ODr 750 users	\$42,120.00	K	31%	\$29,062.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-750L-12MT1	SEL IDU ClassFr ODr for 750 12mth	\$16,848.00	K	31%	\$11,625.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-8000L-1	SEL IDU ClassFr ODr 8000 users	\$262,080.00	K	31%	\$180,835.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-8000L-12MT1	SEL IDU ClassFr ODr for 8000 12mth	\$104,832.00	K	31%	\$72,334.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-9000L-1	SEL IDU ClassFr ODr 9000 users	\$294,840.00	K	31%	\$203,439.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-9000L-12MT1	SEL IDU ClassFr ODr for 9000 12mth	\$117,936.00	K	31%	\$81,375.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-1000L-1	SEL IDU ClassFrwKShPtOn 1000 users	\$53,071.00	K	31%	\$36,618.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-1000L-12MT1	SEL IDU ClassFrwKShPtOn1000 12mth	\$21,228.00	K	31%	\$14,647.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-100KL-1	SEL IDU ClassFrwKShPtOn 100000 users	\$2,808,000.00	K	31%	\$1,937,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-100KL-12MT1	SEL IDU ClassFrwKShPtOn100000 12mth	\$1,123,200.00	K	31%	\$775,008.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-10KL-1	SEL IDU ClassFrwKShPtOn 10000 users	\$314,496.00	K	31%	\$217,002.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-10KL-12MT1	SEL IDU ClassFrwKShPtOn10000 12mth	\$125,798.00	K	31%	\$86,800.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-1500L-1	SEL IDU ClassFrwKShPtOn 1500 users	\$70,762.00	K	31%	\$48,825.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-1500L-12MT1	SEL IDU ClassFrwKShPtOn1500 12mth	\$28,305.00	K	31%	\$19,530.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-150KL-1	SEL IDU ClassFrwKShPtOn 150000 users	\$4,127,760.00	K	31%	\$2,848,154.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-150KL-12MT1	SEL IDU ClassFrwKShPtOn150000 12mth	\$1,651,104.00	K	31%	\$1,139,261.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-15KL-1	SEL IDU ClassFrwKShPtOn 15000 users	\$471,744.00	K	31%	\$325,503.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-15KL-12MT1	SEL IDU ClassFrwKShPtOn15000 12mth	\$188,698.00	K	31%	\$130,201.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-2000L-1	SEL IDU ClassFrwKShPtOn 2000 users	\$85,176.00	K	31%	\$58,771.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-2000L-12MT1	SEL IDU ClassFrwKShPtOn2000 12mth	\$34,070.00	K	31%	\$23,508.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-20KL-1	SEL IDU ClassFrwKShPtOn 20000 users	\$597,542.00	K	31%	\$412,303.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-20KL-12MT1	SEL IDU ClassFrwKShPtOn20000 12mth	\$239,017.00	K	31%	\$164,921.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-2500L-1	SEL IDU ClassFrwKShPtOn 2500 users	\$101,556.00	K	31%	\$70,073.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-2500L-12MT1	SEL IDU ClassFrwKShPtOn2500 12mth	\$40,622.00	K	31%	\$28,029.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-25KL-1	SEL IDU ClassFrwKShPtOn 25000 users	\$746,928.00	K	31%	\$515,380.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-25KL-12MT1	SEL IDU ClassFrwKShPtOn25000 12mth	\$298,771.00	K	31%	\$206,151.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-3000L-1	SEL IDU ClassFrwKShPtOn 3000 users	\$121,867.00	K	31%	\$84,088.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-3000L-12MT1	SEL IDU ClassFrwKShPtOn3000 12mth	\$48,747.00	K	31%	\$33,635.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-3500L-1	SEL IDU ClassFrwKShPtOn 3500 users	\$142,178.00	K	31%	\$98,102.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-3500L-12MT1	SEL IDU ClassFrwKShPtOn3500 12mth	\$56,871.00	K	31%	\$39,240.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-35KL-1	SEL IDU ClassFrwKShPtOn 35000 users	\$1,029,600.00	K	31%	\$710,424.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-35KL-12MT1	SEL IDU ClassFrwKShPtOn35000 12mth	\$411,840.00	K	31%	\$284,169.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-4000L-1	SEL IDU ClassFrwKShPtOn 4000 users	\$157,248.00	K	31%	\$108,501.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-4000L-12MT1	SEL IDU ClassFrwKShPtOn4000 12mth	\$62,899.00	K	31%	\$43,400.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-4500L-1	SEL IDU ClassFrwKShPtOn 4500 users	\$176,904.00	K	31%	\$122,063.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-4500L-12MT1	SEL IDU ClassFrwKShPtOn4500 12mth	\$70,762.00	K	31%	\$48,825.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-5000L-1	SEL IDU ClassFrwKShPtOn 5000 users	\$196,560.00	K	31%	\$135,626.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-5000L-12MT1	SEL IDU ClassFrwKShPtOn5000 12mth	\$78,624.00	K	31%	\$54,250.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-500L-1	SEL IDU ClassFrwKShPtOn 500 users	\$29,484.00	K	31%	\$20,343.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-500L-12MT1	SEL IDU ClassFrwKShPtOn500 12mth	\$11,794.00	K	31%	\$8,137.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-50KL-1	SEL IDU ClassFrwKShPtOn 50000 users	\$1,450,800.00	K	31%	\$1,001,052.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-50KL-12MT1	SEL IDU ClassFrwKShPtOn50000 12mth	\$580,320.00	K	31%	\$400,420.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-6000L-1	SEL IDU ClassFrwKShPtOn 6000 users	\$208,354.00	K	31%	\$143,764.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-6000L-12MT1	SEL IDU ClassFrwKShPtOn6000 12mth	\$83,341.00	K	31%	\$57,505.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-7000L-1	SEL IDU ClassFrwKShPtOn 7000 users	\$243,079.00	K	31%	\$167,724.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-7000L-12MT1	SEL IDU ClassFrwKShPtOn7000 12mth	\$97,232.00	K	31%	\$67,090.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-750L-1	SEL IDU ClassFrwKShPtOn 750 users	\$42,120.00	K	31%	\$29,062.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-750L-12MT1</												



EMC WSCA Contract MNWNC-109 Price List  
Effective July 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	DP-10KL	SEL DATAPRIVILEGE 10000	\$212,160.00	K	31%	\$146,390.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-1500L	SEL DATAPRIVILEGE 1500	\$47,736.00	K	31%	\$32,937.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-1500KL	SEL DATAPRIVILEGE 150000 USERS	\$2,783,945.00	K	31%	\$1,920,922.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-15KL	SEL DATAPRIVILEGE 15000	\$318,240.00	K	31%	\$219,585.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-1KL	SEL DATAPRIVILEGE 1000	\$35,880.00	K	31%	\$24,757.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-20KL	SEL DATAPRIVILEGE 20000	\$403,104.00	K	31%	\$278,141.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-2500L	SEL DATAPRIVILEGE 2500	\$68,484.00	K	31%	\$47,253.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-25KL	SEL DATAPRIVILEGE 25000	\$503,880.00	K	31%	\$347,677.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-2KL	SEL DATAPRIVILEGE 2000	\$57,408.00	K	31%	\$39,611.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-3500L	SEL DATAPRIVILEGE 3500	\$95,940.00	K	31%	\$66,198.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-35KL	SEL DATAPRIVILEGE 35000	\$694,200.00	K	31%	\$478,998.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-3KL	SEL DATAPRIVILEGE 3000	\$92,212.00	K	31%	\$56,726.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-4500L	SEL DATAPRIVILEGE 4500	\$119,340.00	K	31%	\$82,344.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-4KL	SEL DATAPRIVILEGE 4000	\$106,080.00	K	31%	\$73,195.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-500L	SEL DATAPRIVILEGE 500	\$19,968.00	K	31%	\$13,777.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-50KL	SEL DATAPRIVILEGE 50000	\$978,483.00	K	31%	\$675,153.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-5KL	SEL DATAPRIVILEGE 5000	\$132,600.00	K	31%	\$91,494.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-6KL	SEL DATAPRIVILEGE 6000	\$140,556.00	K	31%	\$96,983.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-750L	SEL DATAPRIVILEGE 750	\$28,080.00	K	31%	\$19,375.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-7KL	SEL DATAPRIVILEGE 7000	\$163,956.00	K	31%	\$113,129.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-8KL	SEL DATAPRIVILEGE 8000	\$176,748.00	K	31%	\$121,956.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-9KL	SEL DATAPRIVILEGE 9000	\$198,900.00	K	31%	\$137,241.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-1000L	SEL DP SP 1000	\$35,880.00	K	31%	\$24,757.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-100KL	SEL DP SP 10000	\$1,893,840.00	K	31%	\$1,306,749.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-10KL	SEL DP SP 10000	\$212,160.00	K	31%	\$146,390.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-1500L	SEL DP SP 1500	\$47,736.00	K	31%	\$32,937.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-1500KL	SEL DP SP 150000	\$2,783,945.00	K	31%	\$1,920,922.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-15KL	SEL DP SP 15000	\$318,240.00	K	31%	\$219,585.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-2000L	SEL DP SP 2000	\$57,408.00	K	31%	\$39,611.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-20KL	SEL DP SP 20000	\$403,104.00	K	31%	\$278,141.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-25KL	SEL DP SP 25000	\$503,880.00	K	31%	\$347,677.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-35KL	SEL DP SP 35000	\$694,200.00	K	31%	\$478,998.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-4000L	SEL DP SP 4000	\$106,080.00	K	31%	\$73,195.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-500L	SEL DP SP 500	\$19,968.00	K	31%	\$13,777.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-50KL	SEL DP SP 50000	\$978,483.00	K	31%	\$675,153.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-6000L	SEL DP SP 6000	\$140,556.00	K	31%	\$96,983.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-750L	SEL DP SP 750	\$28,080.00	K	31%	\$19,375.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-8000L	SEL DP SP 8000	\$176,748.00	K	31%	\$121,956.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-100KL	SEL DATADVANTAGEDIRECTORYSERVICES100000	\$1,560,000.00	K	31%	\$1,076,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-10KL	SEL DATADVANTAGEDIRECTORYSERVICES10000	\$174,720.00	K	31%	\$120,556.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-1500L	SEL DATADVANTAGEDIRECTORYSERVICES1500	\$39,312.00	K	31%	\$27,125.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-1500KL	SEL DATADVANTAGEDIRECTORYSERVICES150000	\$2,293,200.00	K	31%	\$1,582,308.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-15KL	SEL DATADVANTAGEDIRECTORYSERVICES15000	\$262,080.00	K	31%	\$180,835.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-1KL	SEL DATADVANTAGEDIRECTORYSERVICES1000	\$29,484.00	K	31%	\$20,343.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-20KL	SEL DATADVANTAGEDIRECTORYSERVICES20000	\$331,968.00	K	31%	\$229,057.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-2500L	SEL DATADVANTAGEDIRECTORYSERVICES2500	\$56,420.00	K	31%	\$39,929.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-25KL	SEL DATADVANTAGEDIRECTORYSERVICES25000	\$414,960.00	K	31%	\$286,322.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-2KL	SEL DATADVANTAGEDIRECTORYSERVICES2000	\$47,320.00	K	31%	\$32,650.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-3500L	SEL DATADVANTAGEDIRECTORYSERVICES3500	\$78,988.00	K	31%	\$54,501.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-35KL	SEL DATADVANTAGEDIRECTORYSERVICES35000	\$572,000.00	K	31%	\$394,680.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-3KL	SEL DATADVANTAGEDIRECTORYSERVICES3000	\$67,704.00	K	31%	\$46,715.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-4500L	SEL DATADVANTAGEDIRECTORYSERVICES4500	\$98,280.00	K	31%	\$67,813.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-4KL	SEL DATADVANTAGEDIRECTORYSERVICES4000	\$87,360.00	K	31%	\$60,278.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-500L	SEL DATADVANTAGEDIRECTORYSERVICES500	\$16,380.00	K	31%	\$11,302.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-50KL	SEL DATADVANTAGEDIRECTORYSERVICES50000	\$806,000.00	K	31%	\$556,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-5KL	SEL DATADVANTAGEDIRECTORYSERVICES5000	\$109,200.00	K	31%	\$75,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-6KL	SEL DATADVANTAGEDIRECTORYSERVICES6000	\$115,752.00	K	31%	\$79,868.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-750L	SEL DATADVANTAGEDIRECTORYSERVICES750	\$23,400.00	K	31%	\$16,146.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-7KL	SEL DATADVANTAGEDIRECTORYSERVICES7000	\$135,044.00	K	31%	\$93,180.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-8KL	SEL DATADVANTAGEDIRECTORYSERVICES8000	\$145,600.00	K	31%	\$100,464.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-9KL	SEL DATADVANTAGEDIRECTORYSERVICES9000	\$163,800.00	K	31%	\$113,022.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DT-1000L	SEL DTE 1000 users	\$44,226.00	K	31%	\$30,515.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DT-100KL	SEL DTE 100000 users	\$2,340,000.00	K	31%	\$1,614,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DT-10KL	SEL DTE 10000 users	\$262,080.00	K	31%	\$180,835.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DT-1500L	SEL DTE 1500 users	\$58,968.00	K	31%	\$40,687.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DT-1500KL	SEL DTE 150000 users	\$3,439,800.00	K	31%	\$2,373,462.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DT-15KL	SEL DTE 15000 users	\$393,120.00	K	31%	\$271,252.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DT-2000L	SEL DTE 2000 users	\$70,980.00	K	31%	\$48,976.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DT-20KL	SEL DTE 20000 users	\$497,952.00	K	31%	\$343,586.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DT-2500L	SEL DTE 2500 users	\$84,630.00	K	31%	\$58,394.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DT-25KL	SEL DTE 25000 users	\$622,440.00	K	31%	\$429,483.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DT-3000L	SEL DTE 3000 users	\$101,556.00	K	31%	\$70,073.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DT-3500L	SEL DTE 3500 users	\$118,482.00	K	31%	\$81,752.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DT-35KL	SEL DTE 35000 users	\$858,000.00	K	31%	\$592,020.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DT-4000L	SEL DTE 4000 users	\$131,040.00	K	31%	\$90,417.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DT-4500L	SEL DTE 4500 users	\$147,420.00	K	31%	\$101,719.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DT-5000L	SEL DTE 5000 users	\$163,800.00	K	31%	\$113,022.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DT-50L	SEL DTE 500 users	\$24,570.00	K	31%	\$16,953.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DT-50KL	SEL DTE 50000 users	\$1,209,000.00	K	31%	\$834,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DT-6000L	SEL DTE 6000 users	\$173,628.00	K	31%	\$119,803.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DT-7000L	SEL DTE 7000 users	\$202,566.00	K	31%	\$139,770.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DT-750L	SEL DTE 750 users	\$35,100.00	K	31%	\$24,219.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DT-8000L	SEL DTE 8000 users	\$218,400.00	K	31%	\$150,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DT-9000L	SEL DTE 9000 users	\$245,700.00	K	31%	\$169,533.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-1000L-1	SEL DW for SharePoint 1000 users	\$73,710.00	K	31%	\$50,859.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-100KL-1	SEL DW for SharePoint 100000 users											

EMC WSCA Contract MNWNC-109 Price List  
Effective July 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	DWS-15KL-1	SEL DW for SharePoint 15000 users	\$655,200.00	K	31%	\$452,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-2000L-1	SEL DW for SharePoint 2000 users	\$118,300.00	K	31%	\$81,627.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-20KL-1	SEL DW for SharePoint 20000 users	\$829,920.00	K	31%	\$572,644.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-2500L-1	SEL DW for SharePoint 2500 users	\$141,050.00	K	31%	\$97,324.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-25KL-1	SEL DW for SharePoint 25000 users	\$1,037,400.00	K	31%	\$715,806.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-3000L-1	SEL DW for SharePoint 3000 users	\$169,260.00	K	31%	\$116,789.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-3500L-1	SEL DW for SharePoint 3500 users	\$197,470.00	K	31%	\$136,254.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-35KL-1	SEL DW for SharePoint 35000 users	\$1,430,000.00	K	31%	\$986,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-4000L-1	SEL DW for SharePoint 4000 users	\$218,400.00	K	31%	\$150,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-4500L-1	SEL DW for SharePoint 4500 users	\$245,700.00	K	31%	\$169,533.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-5000L-1	SEL DW for SharePoint 5000 users	\$273,000.00	K	31%	\$188,370.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-500L-1	SEL DW for SharePoint 500 users	\$40,950.00	K	31%	\$28,255.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-50KL-1	SEL DW for SharePoint 50000 users	\$2,015,000.00	K	31%	\$1,390,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-6000L-1	SEL DW for SharePoint 6000 users	\$289,380.00	K	31%	\$199,672.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-7000L-1	SEL DW for SharePoint 7000 users	\$337,610.00	K	31%	\$232,950.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-750L-1	SEL DW for SharePoint 750 users	\$58,500.00	K	31%	\$40,365.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-8000L-1	SEL DW for SharePoint 8000 users	\$364,000.00	K	31%	\$251,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-9000L-1	SEL DW for SharePoint 9000 users	\$409,500.00	K	31%	\$282,555.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWW-1000L-1	SEL DW for Windows for 1000 users	\$73,710.00	K	31%	\$50,859.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWW-100KL-1	SEL DW for Windows for 100000 users	\$3,900,000.00	K	31%	\$2,691,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWW-10KL-1	SEL DW for Windows for 10000 users	\$436,800.00	K	31%	\$301,392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWW-1500L-1	SEL DW for Windows for 1500 users	\$98,280.00	K	31%	\$67,813.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWW-150KL-1	SEL DW for Windows for 150000 users	\$5,733,000.00	K	31%	\$3,955,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWW-15KL-1	SEL DW for Windows for 15000 users	\$655,200.00	K	31%	\$452,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWW-2000L-1	SEL DW for Windows for 2000 users	\$118,300.00	K	31%	\$81,627.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWW-20KL-1	SEL DW for Windows for 20000 users	\$829,920.00	K	31%	\$572,644.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWW-2500L-1	SEL DW for Windows for 2500 users	\$141,050.00	K	31%	\$97,324.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWW-25KL-1	SEL DW for Windows for 25000 users	\$1,037,400.00	K	31%	\$715,806.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWW-3000L-1	SEL DW for Windows for 3000 users	\$169,260.00	K	31%	\$116,789.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWW-3500L-1	SEL DW for Windows for 3500 users	\$197,470.00	K	31%	\$136,254.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWW-35KL-1	SEL DW for Windows for 35000 users	\$1,430,000.00	K	31%	\$986,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWW-4000L-1	SEL DW for Windows for 4000 users	\$218,400.00	K	31%	\$150,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWW-4500L-1	SEL DW for Windows for 4500 users	\$245,700.00	K	31%	\$169,533.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWW-5000L-1	SEL DW for Windows for 5000 users	\$273,000.00	K	31%	\$188,370.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWW-500L-1	SEL DW for Windows for 500 users	\$40,950.00	K	31%	\$28,255.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWW-50KL-1	SEL DW for Windows for 50000 users	\$2,015,000.00	K	31%	\$1,390,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWW-6000L-1	SEL DW for Windows for 6000 users	\$289,380.00	K	31%	\$199,672.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWW-7000L-1	SEL DW for Windows for 7000 users	\$337,610.00	K	31%	\$232,950.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWW-750L-1	SEL DW for Windows for 750 users	\$58,500.00	K	31%	\$40,365.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWW-8000L-1	SEL DW for Windows for 8000 users	\$364,000.00	K	31%	\$251,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWW-9000L-1	SEL DW for Windows for 9000 users	\$409,500.00	K	31%	\$282,555.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EC-1000L	SEL DATADVATAGEEXC 1000	\$73,710.00	K	31%	\$50,859.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EC-100KL	SEL DATADVATAGEEXC 100000	\$3,900,000.00	K	31%	\$2,691,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EC-10KL	SEL DATADVATAGEEXC 10000	\$436,800.00	K	31%	\$301,392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EC-1500L	SEL DATADVATAGEEXC 1500	\$98,280.00	K	31%	\$67,813.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EC-150KL	SEL DATADVATAGEEXC 150000	\$5,733,000.00	K	31%	\$3,955,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EC-15KL	SEL DATADVATAGEEXC 15000	\$655,200.00	K	31%	\$452,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EC-2000L	SEL DATADVATAGEEXC 2000	\$118,300.00	K	31%	\$81,627.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EC-20KL	SELECT DATADVATAGEEXC 20000	\$829,920.00	K	31%	\$572,644.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EC-2500L	SEL DATADVATAGEEXC 2500	\$141,050.00	K	31%	\$97,324.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EC-25KL	SEL DATADVATAGEEXC 25000	\$1,037,400.00	K	31%	\$715,806.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EC-3000L	SEL DATADVATAGEEXC 3000	\$169,260.00	K	31%	\$116,789.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EC-3500L	SEL DATADVATAGEEXC 3500	\$197,470.00	K	31%	\$136,254.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EC-35KL	SEL DATADVATAGEEXC 35000	\$1,430,000.00	K	31%	\$986,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EC-4000L	SEL DATADVATAGEEXC 4000	\$218,400.00	K	31%	\$150,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EC-4500L	SEL DATADVATAGEEXC 4500	\$245,700.00	K	31%	\$169,533.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EC-5000L	SEL DATADVATAGEEXC 5000	\$273,000.00	K	31%	\$188,370.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EC-500L	SELECT DATADVATAGEEXC 500	\$40,950.00	K	31%	\$28,255.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EC-50KL	SEL DATADVATAGEEXC 50000	\$2,015,000.00	K	31%	\$1,390,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EC-6000L	SEL DATADVATAGEEXC 6000	\$289,380.00	K	31%	\$199,672.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EC-7000L	SEL DATADVATAGEEXC 7000	\$337,610.00	K	31%	\$232,950.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EC-750L	SEL DATADVATAGEEXC 750	\$58,500.00	K	31%	\$40,365.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EC-8000L	SEL DATADVATAGEEXC 8000	\$364,000.00	K	31%	\$251,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EC-9000L	SEL DATADVATAGEEXC 9000	\$409,500.00	K	31%	\$282,555.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ECL0-1000L	SEL DA ExOnL 1000 users	\$36,855.00	K	31%	\$25,429.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ECL0-1000L-12MT	SEL DA ExOnL 1000 12mth	\$14,742.00	K	31%	\$10,171.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ECL0-100KL	SEL DA ExOnL 100000 users	\$1,950,000.00	K	31%	\$1,345,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ECL0-100KL-12MT	SEL DA ExOnL 100000 12mth	\$780,000.00	K	31%	\$538,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ECL0-10KL	SEL DA ExOnL 10000 users	\$218,400.00	K	31%	\$150,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ECL0-10KL-12MT	SEL DA ExOnL 10000 12mth	\$87,360.00	K	31%	\$60,278.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ECL0-1500L	SEL DA ExOnL 1500 users	\$49,140.00	K	31%	\$33,906.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ECL0-1500L-12MT	SEL DA ExOnL 1500 12mth	\$19,656.00	K	31%	\$13,562.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ECL0-150KL	SEL DA ExOnL 150000 users	\$2,866,500.00	K	31%	\$1,977,885.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ECL0-150KL-12MT	SEL DA ExOnL 150000 12mth	\$1,146,600.00	K	31%	\$791,154.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ECL0-15KL	SEL DA ExOnL 15000 users	\$327,600.00	K	31%	\$226,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ECL0-15KL-12MT	SEL DA ExOnL 15000 12mth	\$131,040.00	K	31%	\$90,417.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ECL0-2000L	SEL DA ExOnL 2000 users	\$59,150.00	K	31%	\$40,813.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ECL0-2000L-12MT	SEL DA ExOnL 2000 12mth	\$23,660.00	K	31%	\$16,325.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ECL0-20KL	SEL DA ExOnL 20000 users	\$414,96											

EMC WSCA Contract MNWNC-109 Price List  
Effective July 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	ECL0-500L-12MT	SEL DA ExOnL 500 12mth	\$8,190.00	K	31%	\$5,651.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ECL0-50KL	SEL DA ExOnL 50000 users	\$1,007,500.00	K	31%	\$695,175.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ECL0-50KL-12MT	SEL DA ExOnL 50000 12mth	\$403,000.00	K	31%	\$278,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ECL0-6000L	SEL DA ExOnL 6000 users	\$144,690.00	K	31%	\$99,836.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ECL0-6000L-12MT	SEL DA ExOnL 6000 12mth	\$57,876.00	K	31%	\$39,934.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ECL0-750L	SEL DA ExOnL 750 users	\$29,250.00	K	31%	\$20,182.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ECL0-750L-12MT	SEL DA ExOnL 750 12mth	\$11,700.00	K	31%	\$8,073.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ECL0-8000L	SEL DA ExOnL 8000 users	\$182,000.00	K	31%	\$125,580.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ECL0-8000L-12MT	SEL DA ExOnL 8000 12mth	\$72,800.00	K	31%	\$50,232.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-100KL	SEL IDUFRAMEWORKCONNECTOR 100000	\$1,755,000.00	K	31%	\$1,210,950.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-10KL	SEL IDUFRAMEWORKCONNECTOR 10000	\$196,560.00	K	31%	\$136,626.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-1500L	SEL IDUFRAMEWORKCONNECTOR1500	\$44,225.00	K	31%	\$30,515.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-150KL	SEL IDUFRAMEWORKCONNECTOR 150000	\$2,579,850.00	K	31%	\$1,780,096.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-15KL	SEL IDUFRAMEWORKCONNECTOR 15000	\$294,840.00	K	31%	\$203,439.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-1KL	SEL IDUFRAMEWORKCONNECTOR 1000	\$33,170.00	K	31%	\$22,887.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-20KL	SEL IDUFRAMEWORKCONNECTOR 20000	\$373,464.00	K	31%	\$257,690.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-2500L	SEL IDUFRAMEWORKCONNECTOR 2500	\$63,473.00	K	31%	\$43,796.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-25KL	SEL IDUFRAMEWORKCONNECTOR 25000	\$466,830.00	K	31%	\$322,112.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-2KL	SEL IDUFRAMEWORKCONNECTOR 2000	\$53,235.00	K	31%	\$36,732.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-3500L	SEL IDUFRAMEWORKCONNECTOR 3500	\$88,862.00	K	31%	\$61,314.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-35KL	SEL IDUFRAMEWORKCONNECTOR 35000	\$643,500.00	K	31%	\$444,015.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-3KL	SEL IDUFRAMEWORKCONNECTOR 3000	\$76,167.00	K	31%	\$52,555.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-4500L	SEL IDUFRAMEWORKCONNECTOR 4500	\$110,565.00	K	31%	\$76,289.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-4KL	SEL IDUFRAMEWORKCONNECTOR 4000	\$98,280.00	K	31%	\$67,813.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-500L	SEL IDUFRAMEWORKCONNECTOR 500	\$18,428.00	K	31%	\$12,715.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-50KL	SEL IDUFRAMEWORKCONNECTOR 50000	\$906,750.00	K	31%	\$625,657.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-6KL	SEL IDUFRAMEWORKCONNECTOR 5000	\$122,850.00	K	31%	\$84,766.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-6KL	SEL IDUFRAMEWORKCONNECTOR 6000	\$130,221.00	K	31%	\$89,852.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-750L	SEL IDUFRAMEWORKCONNECTOR 750	\$26,325.00	K	31%	\$18,164.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-7KL	SEL IDUFRAMEWORKCONNECTOR 7000	\$151,925.00	K	31%	\$104,828.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-8KL	SEL IDUFRAMEWORKCONNECTOR 8000	\$163,800.00	K	31%	\$113,022.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-9KL	SEL IDUFRAMEWORKCONNECTOR 9000	\$184,275.00	K	31%	\$127,149.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-1000L	SEL DA ODLite 1000	\$36,855.00	K	31%	\$25,429.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-1000L-12MT	SEL DA ODLite 1000 12 mth term	\$14,742.00	K	31%	\$10,171.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-100KL	SEL DA ODLite 100000	\$1,950,000.00	K	31%	\$1,345,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-100KL-12MT	SEL DA ODLite 100000 12 mth term	\$780,000.00	K	31%	\$538,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-10KL	SEL DA ODLite 10000	\$218,400.00	K	31%	\$150,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-10KL-12MT	SEL DA ODLite 10000 12 mth term	\$87,360.00	K	31%	\$60,278.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-1500L	SEL DA ODLite 1500	\$49,140.00	K	31%	\$33,906.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-1500L-12MT	SEL DA ODLite 1500 12 mth term	\$19,656.00	K	31%	\$13,562.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-150KL	SEL DA ODLite 150000	\$2,866,500.00	K	31%	\$1,977,885.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-150KL-12MT	SEL DA ODLite 150000 12 mth term	\$1,146,600.00	K	31%	\$791,154.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-15KL	SEL DA ODLite 15000	\$327,600.00	K	31%	\$226,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-15KL-12MT	SEL DA ODLite 15000 12 mth term	\$131,040.00	K	31%	\$90,417.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-2000L	SEL DA ODLite 2000	\$139,150.00	K	31%	\$94,813.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-2000L-12MT	SEL DA ODLite 2000 12 mth term	\$23,660.00	K	31%	\$16,325.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-20KL	SEL DA ODLite 20000	\$414,960.00	K	31%	\$286,322.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-20KL-12MT	SEL DA ODLite 20000 12 mth term	\$165,984.00	K	31%	\$114,528.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-25KL	SEL DA ODLite 25000	\$518,700.00	K	31%	\$357,903.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-25KL-12MT	SEL DA ODLite 25000 12 mth term	\$207,480.00	K	31%	\$143,161.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-3000L	SEL DA ODLite 3000	\$84,630.00	K	31%	\$58,394.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-3000L-12MT	SEL DA ODLite 3000 12 mth term	\$33,852.00	K	31%	\$23,357.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-35KL	SEL DA ODLite 35000	\$715,000.00	K	31%	\$493,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-35KL-12MT	SEL DA ODLite 35000 12 mth term	\$286,000.00	K	31%	\$197,340.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-4000L	SEL DA ODLite 4000	\$109,200.00	K	31%	\$75,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-4000L-12MT	SEL DA ODLite 4000 12 mth term	\$43,680.00	K	31%	\$30,139.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-500L	SEL DA ODLite 500	\$20,475.00	K	31%	\$14,127.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-500L-12MT	SEL DA ODLite 500 12 mth term	\$8,190.00	K	31%	\$5,651.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-50KL	SEL DA ODLite 50000	\$1,007,500.00	K	31%	\$695,175.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-50KL-12MT	SEL DA ODLite 50000 12 mth term	\$403,000.00	K	31%	\$278,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-6000L	SEL DA ODLite 6000	\$144,690.00	K	31%	\$99,836.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-6000L-12MT	SEL DA ODLite 6000 12 mth term	\$57,876.00	K	31%	\$39,934.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-750L	SEL DA ODLite 750	\$29,250.00	K	31%	\$20,182.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-750L-12MT	SEL DA ODLite 750 12 mth term	\$11,700.00	K	31%	\$8,073.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-8000L	SEL DA ODLite 8000	\$182,000.00	K	31%	\$125,580.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-8000L-12MT	SEL DA ODLite 8000 12 mth term	\$72,800.00	K	31%	\$50,232.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SP-100KL	SEL DATADSPPOINT100000	\$3,900,000.00	K	31%	\$2,691,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SP-10KL	SEL DATADSPPOINT10000	\$436,800.00	K	31%	\$301,392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SP-1500L	SEL DATADSPPOINT1500	\$98,280.00	K	31%	\$67,813.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SP-150KL	SEL DATADSPPOINT150000	\$5,733,000.00	K	31%	\$3,955,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SP-15KL	SEL DATADSPPOINT15000	\$655,200.00	K	31%	\$452,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SP-1KL	SEL DATADSPPOINT1000	\$73,710.00	K	31%	\$50,859.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SP-20KL	SEL DATADSPPOINT20000	\$829,920.00	K	31%	\$572,644.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SP-2500L	SEL DATADSPPOINT2500	\$141,050.00	K	31%	\$97,324.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SP-25KL	SEL DATADSPPOINT25000	\$1,037,400.00	K	31%	\$715,806.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SP-2KL	SEL DATADSPPOINT2000	\$118,300.00	K	31%	\$81,627.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SP-3500L	SEL DATADSPPOINT3500	\$197,470.00	K	31%	\$136,254.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SP-35KL	SEL DATADSPPOINT35000	\$1,430,000.00	K	31%	\$986,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SP-3KL	SEL DATADSPPOINT3000	\$169,260.00	K	31%	\$116,789.40	\$0.00</							



EMC WSCA Contract MNWNC-109 Price List  
Effective July 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	SPLO-1000L	SEL DA SPONLite 1000 users	\$36,855.00	K	31%	\$25,429.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-1000L-12MT	SEL DA SPONLite 1000 12mths	\$14,742.00	K	31%	\$10,171.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-1000KL	SEL DA SPONLite 100000 users	\$1,950,000.00	K	31%	\$1,345,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-1000KL-12MT	SEL DA SPONLite 100000 12mths	\$780,000.00	K	31%	\$538,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-10KL	SEL DA SPONLite 10000 users	\$218,400.00	K	31%	\$150,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-10KL-12MT	SEL DA SPONLite 10000 12mths	\$87,360.00	K	31%	\$60,278.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-1500L	SEL DA SPONLite 1500 users	\$49,140.00	K	31%	\$33,906.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-1500L-12MT	SEL DA SPONLite 1500 12mths	\$19,656.00	K	31%	\$13,562.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-1500KL	SEL DA SPONLite 150000 users	\$2,866,500.00	K	31%	\$1,977,885.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-1500KL-12MT	SEL DA SPONLite 150000 12mths	\$1,146,600.00	K	31%	\$791,154.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-15KL	SEL DA SPONLite 15000 users	\$327,600.00	K	31%	\$226,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-15KL-12MT	SEL DA SPONLite 15000 12mths	\$131,040.00	K	31%	\$90,417.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-2000L	SEL DA SPONLite 2000 users	\$59,150.00	K	31%	\$40,813.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-2000L-12MT	SEL DA SPONLite 2000 12mths	\$23,660.00	K	31%	\$16,325.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-20KL	SEL DA SPONLite 20000 users	\$414,960.00	K	31%	\$286,322.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-20KL-12MT	SEL DA SPONLite 20000 12mths	\$165,984.00	K	31%	\$114,528.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-25KL	SEL DA SPONLite 25000 users	\$518,700.00	K	31%	\$357,903.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-25KL-12MT	SEL DA SPONLite 25000 12mths	\$207,480.00	K	31%	\$143,161.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-3000L	SEL DA SPONLite 3000 users	\$84,630.00	K	31%	\$58,394.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-3000L-12MT	SEL DA SPONLite 3000 12mths	\$33,852.00	K	31%	\$23,357.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-35KL	SEL DA SPONLite 35000 users	\$715,000.00	K	31%	\$493,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-35KL-12MT	SEL DA SPONLite 35000 12mths	\$286,000.00	K	31%	\$197,340.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-4000L	SEL DA SPONLite 4000 users	\$109,200.00	K	31%	\$75,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-4000L-12MT	SEL DA SPONLite 4000 12mths	\$43,680.00	K	31%	\$30,139.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-500L	SEL DA SPONLite 500 users	\$20,475.00	K	31%	\$14,127.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-500L-12MT	SEL DA SPONLite 500 12mths	\$8,190.00	K	31%	\$5,651.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-500KL	SEL DA SPONLite 50000 users	\$1,007,500.00	K	31%	\$695,175.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-500KL-12MT	SEL DA SPONLite 50000 12mths	\$403,000.00	K	31%	\$278,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-6000L	SEL DA SPONLite 6000 users	\$144,690.00	K	31%	\$99,836.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-6000L-12MT	SEL DA SPONLite 6000 12mths	\$57,876.00	K	31%	\$39,934.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-750L	SEL DA SPONLite 750 users	\$29,250.00	K	31%	\$20,182.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-750L-12MT	SEL DA SPONLite 750 12mths	\$11,700.00	K	31%	\$8,073.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-8000L	SEL DA SPONLite 8000 users	\$182,000.00	K	31%	\$125,580.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-8000L-12MT	SEL DA SPONLite 8000 12mths	\$72,800.00	K	31%	\$50,232.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	UX-100KL	SEL DATADVANTAGE UNIX FOR 100000 USERS	\$3,900,000.00	K	31%	\$2,691,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	UX-10KL	SEL DATADVANTAGE UNIX FOR 10000 USERS	\$436,800.00	K	31%	\$301,392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	UX-1500L	SEL DATADVANTAGE UNIX FOR 1500 USERS	\$98,280.00	K	31%	\$67,813.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	UX-1500KL	SEL DATADVANTAGE UNIX FOR 150000 USERS	\$5,733,000.00	K	31%	\$3,955,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	UX-15KL	SEL DATADVANTAGE UNIX FOR 15000 USERS	\$655,200.00	K	31%	\$452,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	UX-1KL	SEL DATADVANTAGE UNIX FOR 1000 USERS	\$73,710.00	K	31%	\$50,859.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	UX-20KL	SEL DATADVANTAGE UNIX FOR 20000 USERS	\$829,920.00	K	31%	\$572,644.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	UX-2500L	SEL DATADVANTAGE UNIX FOR 2500 USERS	\$141,050.00	K	31%	\$97,324.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	UX-25KL	SEL DATADVANTAGE UNIX FOR 25000 USERS	\$1,037,400.00	K	31%	\$715,806.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	UX-2KL	SEL DATADVANTAGE UNIX FOR 2000 USERS	\$118,300.00	K	31%	\$81,627.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	UX-3500L	SEL DATADVANTAGE UNIX FOR 3500 USERS	\$197,400.00	K	31%	\$136,224.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	UX-35KL	SEL DATADVANTAGE UNIX FOR 35000 USERS	\$1,430,000.00	K	31%	\$986,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	UX-3KL	SEL DATADVANTAGE UNIX FOR 3000 USERS	\$169,260.00	K	31%	\$116,789.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	UX-4500L	SEL DATADVANTAGE UNIX FOR 4500 USERS	\$245,700.00	K	31%	\$169,533.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	UX-4KL	SEL DATADVANTAGE UNIX FOR 4000 USERS	\$218,400.00	K	31%	\$150,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	UX-500L	SEL DATADVANTAGE UNIX FOR 500 USERS	\$40,950.00	K	31%	\$28,255.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	UX-50KL	SEL DATADVANTAGE UNIX FOR 50000 USERS	\$2,015,000.00	K	31%	\$1,390,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	UX-5KL	SEL DATADVANTAGE UNIX FOR 5000 USERS	\$273,000.00	K	31%	\$188,370.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	UX-6KL	SEL DATADVANTAGE UNIX FOR 6000 USERS	\$289,380.00	K	31%	\$199,672.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	UX-750L	SEL DATADVANTAGE UNIX FOR 750 USERS	\$58,500.00	K	31%	\$40,365.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	UX-7KL	SEL DATADVANTAGE UNIX FOR 7000 USERS	\$337,610.00	K	31%	\$232,950.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	UX-8KL	SEL DATADVANTAGE UNIX FOR 8000 USERS	\$364,000.00	K	31%	\$251,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	UX-9KL	SEL DATADVANTAGE UNIX FOR 9000 USERS	\$409,500.00	K	31%	\$282,555.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	VARONIS-30DAY	SEL VARONIS DATADVANTAGE 30DAY FREETRIAL	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	100-100198	SEL SW VWisdom Server Ent Lic	\$40,000.00	K	31%	\$27,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100199	SEL SW VWisdom Server Dept Lic	\$21,538.00	K	31%	\$14,861.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100206-AA	SEL AS ProbeSW-024 Lic Ann1	\$258.00	K	31%	\$178.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100207-AA	SEL AS ProbeSW-032 Lic Ann1	\$351.00	K	31%	\$242.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100208-AA	SEL AS ProbeSW-192 Lic Ann1	\$2,123.00	K	31%	\$1,464.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100209-AA	SEL AS ProbeSW-256 Lic Ann1	\$2,843.00	K	31%	\$1,961.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100210-AA	SEL AS ProbeSW-336 Lic Ann1	\$3,729.00	K	31%	\$2,573.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100211-AA	SEL AS ProbeSW-384 Lic Ann1	\$4,246.00	K	31%	\$2,929.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100212-AA	SEL AS ProbeSW-528 Lic Ann1	\$5,852.00	K	31%	\$4,037.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100213	SEL SW ProbeVM-001 vSphere Lic	\$1,523.00	K	31%	\$1,050.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100213-AA	SEL AS vSphere-001 Lic Ann 1	\$148.00	K	31%	\$102.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100214-AA	SEL AS ProbeVM-010 Lic Ann1	\$1,477.00	K	31%	\$1,019.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100215-AA	SEL AS ProbeVM-050 Lic Ann1	\$7,385.00	K	31%	\$5,095.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100216	SEL SW ProbeVM-100 vSphere Lic	\$152,308.00	K	31%	\$105,092.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100216-AA	SEL AS vSphere-100 Lic Ann 1	\$14,769.00	K	31%	\$10,190.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100217-AA	SEL AS ProbeVM-500 Lic Ann1	\$73,846.00	K	31%	\$50,953.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100276	SEL HW PCbi OM3 2F LC-LC 2M	\$62.00	K	31%	\$42.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100278	SEL HW PCbi OM3 2F LC-LC 3M	\$69.00	K	31%	\$47.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100280	SEL HW PCbi OM3 2F LC-LC 5M	\$77.00	K	31%	\$53.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100288	SEL HW TCV-008LFLF-57-RP Cass	\$1,692.00	K	31%	\$1,167.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100290	SEL HW TCV-01												



EMC WSCA Contract MNWNC-109 Price List  
Effective July 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	100-102582-AA	SEL AS LnkLic 8G FC8-HD48 Ann1	\$23,077.00	K	31%	\$15,923.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102583	SEL SW Link Lic 8G Full FC16G24	\$100,000.00	K	31%	\$69,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102583-AA	SEL AS LnkLic 8G FC16G24 Ann1	\$13,292.00	K	31%	\$9,171.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102584	SEL SW Link Lic 8G Full FC8-HD	\$86,154.00	K	31%	\$59,446.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102584-AA	SEL AS LnkLic 8G FC8-HD Ann1	\$8,862.00	K	31%	\$6,114.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102595	SEL SW Link Lic 16G 4-Link Kit	\$36,923.00	K	31%	\$25,476.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102595-AA	SEL AS LnkLic 16G 4Lnk Kit Ann1	\$2,954.00	K	31%	\$2,038.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102596	SEL SW Link Lic 16G FullFC16G24	\$138,462.00	K	31%	\$95,538.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102596-AA	SEL AS LnkLic 16G FC16G24 Ann1	\$17,723.00	K	31%	\$12,228.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102614	SEL HW SFP 4-Link Kit 16G MM UHS	\$6,154.00	K	31%	\$4,246.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102615	SEL HW SFP 4-Link Kit 16G SM SR	\$7,385.00	K	31%	\$5,095.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102618	SEL HW SFP 16GFC 1310NM SMLR	\$922.00	K	31%	\$636.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102624	SEL Opt patch cable 50um OM4 MM LC-LC 2M	\$88.00	K	31%	\$60.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102625	SEL Opt patch cable 50um OM4 MM LC-LC 3M	\$92.00	K	31%	\$63.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102626	SEL Opt patch cable 50um OM4 MM LC-LC 5M	\$102.00	K	31%	\$70.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102627	SEL Opt patch cable 50um OM4 MM LCLC 10M	\$129.00	K	31%	\$89.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102645	SEL SW ProbeVM-001 HyperV Lic	\$754.00	K	31%	\$520.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102645-AA	SEL AS ProbeVM-001 HyperV Ann1	\$74.00	K	31%	\$51.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102646	SEL SW ProbeVM-100 HyperV Lic	\$75,385.00	K	31%	\$52,015.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102646-AA	SEL AS ProbeVM-100 HyperV Ann1	\$7,385.00	K	31%	\$5,095.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102647	SEL SW ProbeVM-001 PowerVM Lic	\$762.00	K	31%	\$525.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102647-AA	SEL AS ProbeVM-001 PowerVM Ann1	\$74.00	K	31%	\$51.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102648	SEL SW ProbeVM-100 PowerVM Lic	\$76,154.00	K	31%	\$52,546.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102648-AA	SEL AS ProbeVM-100 PowerVM Ann1	\$7,385.00	K	31%	\$5,095.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102697	SEL HW ProbeFC-16G-12 Chass	\$40,000.00	K	31%	\$27,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102698	SEL HW ProbeNAS-10G-16 Chass	\$107,692.00	K	31%	\$74,307.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102700	SEL CABLE OM4 MM MTP MALE - LC B	\$392.00	K	31%	\$270.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102701	SEL CABLE OM4 MM MTP FEMALE2M12F	\$374.00	K	31%	\$258.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102702	SEL CABLE OS2 SM MTP MALE 2M12F	\$263.00	K	31%	\$181.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102703	SEL CABLE OS2 SM MTP FEMALE2M12F	\$245.00	K	31%	\$169.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102739	SEL HW Pcbi OM4 12F MTPmLC 3M	\$471.00	K	31%	\$324.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102740	SEL HW Pcbi OM4 12F MTPmLC 3M	\$449.00	K	31%	\$309.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102741	SEL HW Pcbi OM4 12F MTPmLC 5M	\$523.00	K	31%	\$360.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102742	SEL HW Pcbi OM4 12F MTPmLC 5M	\$497.00	K	31%	\$342.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102743	SEL HW Pcbi OM4 12F MTPmLC 10M	\$649.00	K	31%	\$447.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102744	SEL HW Pcbi OM4 12F MTPmLC 10M	\$623.00	K	31%	\$429.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102745	SEL HW Pcbi OS2 SM 12F MTPmLC 3M	\$309.00	K	31%	\$213.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102746	SEL HW Pcbi OS2 SM 12F MTPmLC 3M	\$283.00	K	31%	\$195.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102747	SEL HW Pcbi OS2 SM 12F MTPmLC 5M	\$318.00	K	31%	\$219.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102748	SEL HW Pcbi OS2 SM 12F MTPmLC 5M	\$298.00	K	31%	\$205.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102749	SEL HW Pcbi OS2 SM 12F MTPmLC10M	\$351.00	K	31%	\$242.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102750	SEL HW Pcbi OS2 SM 12F MTPmLC10M	\$329.00	K	31%	\$227.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102751	SEL HW TCV-008LFLFLF-97-RP Cass	\$2,358.00	K	31%	\$1,627.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102752	SEL HW TCV-012MRLFLF-97-OB Cass	\$3,448.00	K	31%	\$2,379.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102753	SEL HW TCV-012MRLFLF-97-OB Cass	\$3,448.00	K	31%	\$2,379.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102754	SEL HW TCV-024MRLFMR-97-OB Cass	\$6,894.00	K	31%	\$4,756.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102755	SEL HW TCV-024MRLFMR-97-EB Cass	\$6,894.00	K	31%	\$4,756.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102791	SEL SW Link Lic NAS 10G 1Active	\$6,923.00	K	31%	\$4,776.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102791-AA	SEL AS LnkLic 10G 1Lnk Actv Ann1	\$738.00	K	31%	\$509.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102792	SEL SW Link Lic NAS 10G 1Passive	\$1,846.00	K	31%	\$1,273.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102792-AA	SEL AS LnkLic 10G 1Lnk Pasv Ann1	\$92.00	K	31%	\$63.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102793	SEL SW Link Lic 10G FullNAS10G16	\$93,846.00	K	31%	\$64,753.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102793-AA	SEL AS LnkLic 10G NAS10G16 Ann1	\$9,231.00	K	31%	\$6,369.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102794	SEL SW Target Lic 10G 4-Tgt Kit	\$9,231.00	K	31%	\$6,369.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102794-AA	SEL AS TgtLic 10G 4Tgt Kit Ann1	\$923.00	K	31%	\$636.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102795	SEL SW Link Lic 10G 4-Link Kit	\$36,923.00	K	31%	\$25,476.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102795-AA	SEL AS LnkLic 10G 4Lnk Kit Ann1	\$3,692.00	K	31%	\$2,547.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102796	SEL SW LinkLic 10G FullFC16G24	\$152,308.00	K	31%	\$105,092.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102796-AA	SEL AS LnkLic 10G FC16G24 Ann1	\$15,231.00	K	31%	\$10,509.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102797	SEL SW Link Lic 8G Full FC16G12	\$61,538.00	K	31%	\$42,461.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102797-AA	SEL AS LnkLic 8G FC16G12 Ann1	\$6,000.00	K	31%	\$4,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102798	SEL SW Link Lic 16G Full FC16G12	\$92,308.00	K	31%	\$63,692.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102798-AA	SEL AS LnkLic 16G FC16G12 Ann1	\$9,231.00	K	31%	\$6,369.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102799	SEL HW ProbeFC16G-10G-24 Chass	\$76,923.00	K	31%	\$53,076.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103010	SEL HW VWisdom Pltfrm Appl 4220	\$60,000.00	K	31%	\$41,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	CSP-A	SEL VST CSP 2,501-5,000 MICROVM	\$154.29	K	31%	\$106.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	CSP-B	SEL VST CSP 5,001-7,500 MICROVM	\$147.86	K	31%	\$102.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	CSP-BASE	SEL VST CSP UP TO 2,500 MICROVM	\$160.71	K	31%	\$110.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	CSP-C	SEL VST CSP 7,501-15,000 MICROVM	\$130.18	K	31%	\$89.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	CSP-D	SEL VST CSP 15,001-25,000 MICROVM	\$115.39	K	31%	\$79.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	CSP-E	SEL VST CSP 25,001-50,000 MICROVM	\$92.25	K	31%	\$63.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	CSP-F	SEL VST CSP 50,001-100,000 MICROVM	\$78.27	K	31%	\$54.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	CSP-SAPM3T-A	SEL VST CSP 251-500 Managed VM	\$1,152.06	K	31%	\$794.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	CSP-SAPM3T-B	SEL VST CSP 501-750 Managed VM	\$1,104.05	K	31%	\$761.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	CSP-SAPM3T-BASE	SEL VST CSP UP TO 250 Managed VM	\$1,200.00	K	31%	\$828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	CSP-SAPM3T-C	SEL VST CSP 751-1,500 Managed VM	\$972.04	K	31%	\$670.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	CSP-SAPM3T-D	SEL VST CSP 1,501-2,500 Managed VM	\$861.60	K	31%	\$594.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	CSP-SAPM3T-E	SEL VST CSP 2,501-5,000 Managed VM	\$686.82	K	31%	\$475.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	CSP-SAPM3T-F	SEL VST CSP 5,001-10,000 Managed VM	\$584.43	K	31%	\$403.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	EPC-A	SEL VST 2,501-5,000 MICROVM	\$108.00	K	31%	\$74.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	EPC-B	SEL VST 5,001-7,500 MICROVM	\$104.00	K	31%	\$71.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	EPC-BASE	SEL VST UP TO 2,500 MICROVM	\$113.00	K	31%	\$77.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	EPC-C	SEL VST 7,501-15,000 MICROVM	\$91.00	K	31%	\$62.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	EPC-D	SEL VST 15,001-25											

EMC WSCA Contract MNWNC-109 Price List  
Effective July 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	EPC-SAPM3T-C	SEL VST 751-1,500 Managed VM	\$680.43	K	31%	\$469.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	EPC-SAPM3T-D	SEL VST 1,501-2,500 Managed VM	\$603.12	K	31%	\$416.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	EPC-SAPM3T-E	SEL VST 2,501-5,000 Managed VM	\$482.17	K	31%	\$332.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	EPC-SAPM3T-F	SEL VST 5,001-10,000 Managed VM	\$409.10	K	31%	\$282.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	ESEL-MISC-VST	SELECT: MISC VIRTUSTREAM PRODUCT	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-FS-VT-BCE-M-PD	SEL VT Compliance Edition 1YR Supp	\$15,000.00	K	31%	\$10,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-FS-VT-BCE-P-PD	SEL VT Compliance Edition 10 MD	\$75,000.00	K	31%	\$51,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-FS-VT-BC-M-PD	SEL VT Branded Conn PL 1YR Supp	\$4,000.00	K	31%	\$2,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-FS-VT-BC-P-PD	SEL VT Branded Conn PL	\$20,000.00	K	31%	\$13,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-FS-VT-BH-M-PD	SEL VT BI PL Annual Supp	\$10,000.00	K	31%	\$6,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-FS-VT-BH-P-PD	SEL VT BI PL	\$50,000.00	K	31%	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-FS-VT-BSE-M-PD	SEL VT Risk Mgmt Annual Supp	\$34,000.00	K	31%	\$23,460.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-FS-VT-BSE-P-PD	SEL VT Risk Mgmt 10 MD PL	\$170,000.00	K	31%	\$117,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-FS-VT-BUS-M-PD	SEL VT UPG CMP to Risk Mgmt 1YR Supp	\$19,000.00	K	31%	\$13,110.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-FS-VT-BUS-P-PD	SEL VT UPG CMP to Risk Mgmt PL	\$95,000.00	K	31%	\$65,550.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-FS-VT-MD-M-PD	SEL VTMD PL 11-1000 MD 1YR Supp	\$46.00	K	31%	\$31.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-FS-VT-MD-M-PDE	SEL VTMD PL 1001-5000 MD 1YR Supp	\$37.00	K	31%	\$25.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-FS-VT-MD-M-PDG	SEL VTMD PL 5001-10,000 MD 1YR Supp	\$33.00	K	31%	\$22.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-FS-VT-MD-M-PDH	SEL VTMD PL 10,001-25,000 MD 1YR Supp	\$30.00	K	31%	\$20.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-FS-VT-MD-M-PDI	SEL VTMD PL 25,001-50,000 MD 1YR Supp	\$27.00	K	31%	\$18.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-FS-VT-MD-M-PDJ	SEL VTMD PL 50,001-100,000 MD 1YR Supp	\$24.00	K	31%	\$16.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-FS-VT-MD-M-PDK	SEL VTMD PL 100,001-ENT MD 1YR Supp	\$22.00	K	31%	\$15.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-FS-VT-MD-P-PD	SEL VTMD PL 11-1000 MD	\$230.00	K	31%	\$158.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-FS-VT-MD-P-PDE	SEL VTMD PL 1001-5000 MD	\$186.00	K	31%	\$128.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-FS-VT-MD-P-PDG	SEL VTMD PL 5001-10,000 MD	\$167.00	K	31%	\$115.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-FS-VT-MD-P-PDH	SEL VTMD PL 10,001-25,000 MD	\$151.00	K	31%	\$104.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-FS-VT-MD-P-PDI	SEL VTMD PL 25,001-50,000 MD	\$136.00	K	31%	\$93.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-FS-VT-MD-P-PDJ	SEL VTMD PL 50,001-100,000 MD	\$122.00	K	31%	\$84.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-FS-VT-MD-P-PDK	SEL VTMD PL 100,001-ENT MD	\$110.00	K	31%	\$75.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-VT-CP-SAS-1000	SEL VT Compliance Edition 1000 MD	\$263,340.00	K	31%	\$181,704.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-VT-CP-SAS-4000	SEL VT Compliance Edition 4000 MD	\$738,360.00	K	31%	\$509,468.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-VT-CP-SAS-500	SEL VT Compliance Edition 500 MD	\$163,170.00	K	31%	\$112,587.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-VT-RM-SAS-1000	SEL VT Risk Mgmt Edition 1000 MD	\$343,140.00	K	31%	\$236,766.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-VT-RM-SAS-4000	SEL VT Risk Mgmt Edition 4000 MD	\$818,160.00	K	31%	\$564,530.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-VT-RM-SAS-500	SEL VT Risk Mgmt Edition 500 MD	\$248,220.00	K	31%	\$171,271.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	VS-CREDIT-250K	SEL Virtustream IaaS \$250K Credits	\$250,000.00	K	31%	\$172,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	1162-LIC	SEL 1162-LIC VF-STD-ADV-UG-F	\$1,210.00	K	31%	\$834.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1164-LIC	SEL 1164-LIC VF-STD-F	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1165-LIC	SEL 1165-LIC VF-ADV-F	\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1271-LIC	SEL 1271-LIC THIN-100PK-F	\$2,090.00	K	31%	\$1,442.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1433-LIC	SEL 1433-LIC VF-DD2-25VM-F	\$20,625.00	K	31%	\$14,231.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1591-LIC	SEL 1591-LIC CA-DEVK-F	\$22,000.00	K	31%	\$15,180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1593-LIC	SEL 1593-LIC CA-AUTDT25-F	\$3,658.00	K	31%	\$2,524.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1593-LIC-L1	SEL 1593-LIC-L1 CA-AUTDT25-F-L1	\$3,475.00	K	31%	\$2,397.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1593-LIC-L2	SEL 1593-LIC-L2 CA-AUTDT25-F-L2	\$3,401.00	K	31%	\$2,346.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1593-LIC-L3	SEL 1593-LIC-L3 CA-AUTDT25-F-L3	\$3,292.00	K	31%	\$2,271.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1593-LIC-L4	SEL 1593-LIC-L4 CA-AUTDT25-F-L4	\$3,182.00	K	31%	\$2,195.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1593-LIC-L5	SEL 1593-LIC-L5 CA-AUTDT25-F-L5	\$3,036.00	K	31%	\$2,094.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1594-LIC	SEL 1594-LIC CA-DEVK-LIC-F	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1601-LIC	SEL 1601-LIC HZ-MRG-10-F	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1601-LIC-L1	SEL 1601-LIC-L1 HZ-MRG-10-F-L1	\$1,568.00	K	31%	\$1,081.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1601-LIC-L2	SEL 1601-LIC-L2 HZ-MRG-10-F-L2	\$1,535.00	K	31%	\$1,059.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1601-LIC-L3	SEL 1601-LIC-L3 HZ-MRG-10-F-L3	\$1,485.00	K	31%	\$1,024.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1601-LIC-L4	SEL 1601-LIC-L4 HZ-MRG-10-F-L4	\$1,436.00	K	31%	\$990.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1602-LIC	SEL 1602-LIC HZ-MRG-100-F	\$16,500.00	K	31%	\$11,385.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1602-LIC-L1	SEL 1602-LIC-L1 HZ-MRG-100-F-L1	\$15,675.00	K	31%	\$10,815.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1602-LIC-L2	SEL 1602-LIC-L2 HZ-MRG-100-F-L2	\$15,345.00	K	31%	\$10,588.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1602-LIC-L3	SEL 1602-LIC-L3 HZ-MRG-100-F-L3	\$14,850.00	K	31%	\$10,246.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1602-LIC-L4	SEL 1602-LIC-L4 HZ-MRG-100-F-L4	\$14,355.00	K	31%	\$9,904.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1602-LIC-L5	SEL 1602-LIC-L5 HZ-MRG-100-F-L5	\$13,695.00	K	31%	\$9,449.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1664-LIC	SEL 1664-LIC HZ-MW-MRG-10-F	\$1,210.00	K	31%	\$834.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1664-LIC-L1	SEL 1664-LIC-L1 HZ-MW-MRG-10-FL1	\$1,150.00	K	31%	\$793.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1664-LIC-L2	SEL 1664-LIC-L2 HZ-MW-MRG-10-FL2	\$1,125.00	K	31%	\$776.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1664-LIC-L3	SEL 1664-LIC-L3 HZ-MW-MRG-10-FL3	\$1,089.00	K	31%	\$751.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1664-LIC-L4	SEL 1664-LIC-L4 HZ-MW-MRG-10-FL4	\$1,053.00	K	31%	\$726.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1664-LIC-L5	SEL 1664-LIC-L5 HZ-MW-MRG-10-F-L5	\$1,004.00	K	31%	\$692.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1665-LIC	SEL 1665-LIC HZ-MW-MRG-100-F	\$12,100.00	K	31%	\$8,349.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1665-LIC-L1	SEL 1665-LIC-L1 HZ-MW-MRG-100-FL1	\$11,495.00	K	31%	\$7,931.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1665-LIC-L2	SEL 1665-LIC-L2 HZ-MW-MRG-100-FL2	\$11,253.00	K	31%	\$7,764.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1665-LIC-L3	SEL 1665-LIC-L3 HZ-MW-MRG-100-FL3	\$10,890.00	K	31%	\$7,514.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1665-LIC-L4	SEL 1665-LIC-L4 HZ-MW-MRG-100-FL4	\$10,527.00	K	31%	\$7,263.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1665-LIC-L5	SEL 1665-LIC-L5 HZ-MW-MRG-100-F-L5	\$10,043.00	K	31%	\$6,929.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1669-LIC	SEL 1669-LIC HZ-MRG-WIN-6M-TLSS-F	\$44.00	K	31%	\$30.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AUTDT25GSC	SEL CA-AUTDT25-G-SSS-C )	\$699.00	K	31%	\$482.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AUTDT25GSC-I	SEL CA-AUTDT25-G-SSS-C )	\$769.00	K	31%	\$530.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AUTDT25GSC-K	SEL CA-AUTDT25-G-SSS-C )	\$937.00	K	31%	\$646.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AUTDT25PSC	SEL CA-AUTDT25-P-SSS-C )	\$831.00	K	31%	\$573.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AUTDT25PSC-I	SEL CA-AUTDT25-P-SSS-C )	\$914.00	K	31%	\$630.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AUTDT25PSC-K	SEL CA-AUTDT25-P-SSS-C )	\$1,114.00	K	31%	\$768.66								



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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	H7STASD10UC-I	SEL HZ7-STD-A-STD10-UG-C )	\$731.50	K	31%	\$504.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7STASD10UCV2-K	SEL HZ7-STD-A-STD10-UG-C )	\$693.35	K	31%	\$478.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7TAST100UC	SEL HZ7-TAC-STA100-UG-C )	\$17,100.00	K	31%	\$11,799.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7TAST100UC-I	SEL HZ7-TAC-STA100-UG-C )	\$17,869.50	K	31%	\$12,329.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7TAST100UCV2-K	SEL HZ7-TAC-STA100-UG-C )	\$16,953.35	K	31%	\$11,697.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7THIST100UC	SEL HZ7-THIN-ST100-UG-C )	\$20,000.00	K	31%	\$13,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7THIST100UC-I	SEL HZ7-THIN-ST100-UG-C )	\$20,900.00	K	31%	\$14,421.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7THIST100UCV2-K	SEL HZ7-THIN-ST100-UG-C )	\$19,784.81	K	31%	\$13,651.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7TPOS10UC	SEL HZ7-TPRO-ST10-UG-C )	\$2,100.00	K	31%	\$1,449.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7TPOS10UC-I	SEL HZ7-TPRO-ST10-UG-C )	\$2,194.50	K	31%	\$1,514.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7TPOS10UCV2-K	SEL HZ7-TPRO-ST10-UG-C )	\$2,077.58	K	31%	\$1,433.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7UEENC100UC	SEL HZ7-UJEM-ENC-100-UG-C )	\$52,500.00	K	31%	\$36,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7UEENC100UC-I	SEL HZ7-UJEM-ENC-100-UG-C )	\$54,862.50	K	31%	\$37,855.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7UEENC100UC-K	SEL HZ7-UJEM-ENC-100-UG-C )	\$51,992.64	K	31%	\$35,874.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7UEENC10UC	SEL HZ7-UJEM-ENC-10-UG-C )	\$5,250.00	K	31%	\$3,622.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7UEENC10UC-I	SEL HZ7-UJEM-ENC-10-UG-C )	\$5,486.25	K	31%	\$3,785.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7UEENC10UC-K	SEL HZ7-UJEM-ENC-10-UG-C )	\$5,199.26	K	31%	\$3,587.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7UEENN100UC	SEL HZ7-UJEM-ENN-100-UG-C )	\$32,000.00	K	31%	\$22,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7UEENN100UC-I	SEL HZ7-UJEM-ENN-100-UG-C )	\$33,440.00	K	31%	\$23,073.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7UEENN100UC-K	SEL HZ7-UJEM-ENN-100-UG-C )	\$31,676.93	K	31%	\$21,857.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7UEENN10UC	SEL HZ7-UJEM-ENN-10-UG-C )	\$3,200.00	K	31%	\$2,208.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7UEENN10UC-I	SEL HZ7-UJEM-ENN-10-UG-C )	\$3,344.00	K	31%	\$2,307.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7UEENN10UC-K	SEL HZ7-UJEM-ENN-10-UG-C )	\$3,167.69	K	31%	\$2,185.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VAAC100UC	SEL HZ7-VAD-ADC-100-UG-C )	\$23,000.00	K	31%	\$15,870.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VAAC100UC-I	SEL HZ7-VAD-ADC-100-UG-C )	\$24,035.00	K	31%	\$16,584.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VAAC100UCV2-K	SEL HZ7-VAD-ADC-100-UG-C )	\$22,757.84	K	31%	\$15,702.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VAAC10UC	SEL HZ7-VAD-ADC-10-UG-C )	\$2,300.00	K	31%	\$1,587.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VAAC10UC-I	SEL HZ7-VAD-ADC-10-UG-C )	\$2,403.50	K	31%	\$1,658.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VAAC10UCV2-K	SEL HZ7-VAD-ADC-10-UG-C )	\$2,275.78	K	31%	\$1,570.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VAEC100UC	SEL HZ7-VAD-ENC-100-UG-C )	\$42,250.00	K	31%	\$29,152.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VAEC100UC-I	SEL HZ7-VAD-ENC-100-UG-C )	\$44,151.25	K	31%	\$30,464.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VAEC100UCV2-K	SEL HZ7-VAD-ENC-100-UG-C )	\$41,870.18	K	31%	\$28,890.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VAEC10UC	SEL HZ7-VAD-ENC-10-UG-C )	\$4,225.00	K	31%	\$2,915.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VAEC10UC-I	SEL HZ7-VAD-ENC-10-UG-C )	\$4,415.13	K	31%	\$3,046.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VAEC10UCV2-K	SEL HZ7-VAD-ENC-10-UG-C )	\$4,187.02	K	31%	\$2,889.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VENS100UC	SEL HZ7-VENT-ST100-UG-C )	\$10,000.00	K	31%	\$6,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VENS100UC-I	SEL HZ7-VENT-ST100-UG-C )	\$10,450.00	K	31%	\$7,210.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VENS100UCV2-K	SEL HZ7-VENT-ST100-UG-C )	\$9,874.71	K	31%	\$6,813.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VETS10UC	SEL HZ7-VENT-ST10-UG-C )	\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VETS10UC-I	SEL HZ7-VENT-ST10-UG-C )	\$1,045.00	K	31%	\$721.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VETS10UCV2-K	SEL HZ7-VENT-ST10-UG-C )	\$987.47	K	31%	\$681.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7WSAD100UGC	SEL HZ7-WSP-ADN-100-UG-C )	\$11,000.00	K	31%	\$7,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7WSAD100UGC-I	SEL HZ7-WSP-ADN-100-UG-C )	\$11,495.00	K	31%	\$7,931.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7WSAD100UGC-K	SEL HZ7-WSP-ADN-100-UG-C )	\$10,865.72	K	31%	\$7,497.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7WSAD10UC	SEL HZ7-WSP-ADN-10-UG-C )	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7WSAD10UC-I	SEL HZ7-WSP-ADN-10-UG-C )	\$1,149.50	K	31%	\$793.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7WSAD10UCV2-K	SEL HZ7-WSP-ADN-10-UG-C )	\$1,086.57	K	31%	\$749.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7A100AERCC	SEL HZ7-A100-AERCC-C )	\$30,000.00	K	31%	\$20,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7A100AERCC-I	SEL HZ7-A100-AERCC-C )	\$31,350.00	K	31%	\$21,631.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7A100AERCC-K	SEL HZ7-A100-AERCC-C )	\$29,694.91	K	31%	\$20,489.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7A10AERCC	SEL HZ7-A10-AERCC-C )	\$3,000.00	K	31%	\$2,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7A10AERCC-I	SEL HZ7-A10-AERCC-C )	\$3,135.00	K	31%	\$2,163.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7A10AERCC-K	SEL HZ7-A10-AERCC-C )	\$2,969.49	K	31%	\$2,048.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ADC100C	SEL HZ7-ADC-100-C )	\$40,000.00	K	31%	\$27,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ADC100C-I	SEL HZ7-ADC-100-C )	\$41,800.00	K	31%	\$28,842.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ADC100CV2-K	SEL HZ7-ADC-100-C )	\$39,605.01	K	31%	\$27,327.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ADC10C	SEL HZ7-ADC-10-C )	\$4,000.00	K	31%	\$2,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ADC10C-I	SEL HZ7-ADC-10-C )	\$4,180.00	K	31%	\$2,884.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ADC10CV2-K	SEL HZ7-ADC-10-C )	\$3,960.50	K	31%	\$2,732.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ADN100C	SEL HZ7-ADN-100-C )	\$25,000.00	K	31%	\$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ADN100C-I	SEL HZ7-ADN-100-C )	\$26,125.00	K	31%	\$18,026.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ADN100CV2-K	SEL HZ7-ADN-100-C )	\$24,739.86	K	31%	\$17,070.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ADN10C	SEL HZ7-ADN-10-C )	\$2,500.00	K	31%	\$1,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ADN10C-I	SEL HZ7-ADN-10-C )	\$2,612.50	K	31%	\$1,802.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ADN10CV2-K	SEL HZ7-ADN-10-C )	\$2,473.99	K	31%	\$1,707.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ADNA100C	SEL HZ7-ADN-A100-C )	\$20,000.00	K	31%	\$13,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ADNA100C-I	SEL HZ7-ADN-A100-C )	\$20,900.00	K	31%	\$14,421.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ADNA100C-K	SEL HZ7-ADN-A100-C )	\$19,784.81	K	31%	\$13,651.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ADNA10C	SEL HZ7-ADN-A10-C )	\$2,000.00	K	31%	\$1,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ADNA10C-I	SEL HZ7-ADN-A10-C )	\$2,090.00	K	31%	\$1,442.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ADNA10C-K	SEL HZ7-ADN-A10-C )	\$1,978.48	K	31%	\$1,365.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7E100AERCC	SEL HZ7-E100-AERCC-C )	\$42,500.00	K	31%	\$29,325.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7E100AERCC-I	SEL HZ7-E100-AERCC-C )	\$44,412.50	K	31%	\$30,644.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7E100AERCC-K	SEL HZ7-E100-AERCC-C )	\$42,082.54	K	31%	\$29,036.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7E10AERCC	SEL HZ7-E10-AERCC-C )	\$4,250.00	K	31%	\$2,932.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7E10AERCC-I	SEL HZ7-E10-AERCC-C )	\$4,441.25	K	31%	\$3,064.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7E10AERCC-K	SEL HZ7-E10-AERCC-C )	\$4,208.25	K	31%	\$2,903.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7E10AERCLUGC	SEL HZ7-E10-AERCC-UG-C )	\$1,375.00	K	31%	\$948.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7E10AERCLUGC-I	SEL HZ7-E10-AERCC-UG-C )	\$1,436.68	K	31%	\$991.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7E10AERCLUGC-K	SEL HZ7-E10-AERCC-UG-C )	\$1,362.64	K	31%	\$940.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENC100C	SEL HZ7-ENC-100-C )	\$57,500.00	K	31%	\$39,675.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENC100C-I	SEL HZ7-ENC-100-C )	\$60,087.50	K	31%	\$41,460.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENC100CV2-K	SEL HZ7-ENC-100-C )	\$56,947.69	K	31%	\$39,293.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENC10C	SEL HZ7-ENC-10-C )	\$5,750.00	K	31%	\$3,967.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENC10C-I	SEL HZ7-ENC-10-C )	\$6,008.75										

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	HZ7ENN10C	SEL HZ7-ENN-10-C )	\$3,500.00	K	31%	\$2,415.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENN10C-I	SEL HZ7-ENN-10-C )	\$3,657.50	K	31%	\$2,523.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENN10CV2-K	SEL HZ7-ENN-10-C )	\$3,465.00	K	31%	\$2,390.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENNA100C	SEL HZ7-ENN-A100-C )	\$28,500.00	K	31%	\$19,665.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENNA100C-I	SEL HZ7-ENN-A100-C )	\$29,782.50	K	31%	\$20,549.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENNA100C-K	SEL HZ7-ENN-A100-C )	\$28,208.40	K	31%	\$19,463.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENNA100UGC	SEL HZ7-ENN-A100-UG-C )	\$9,350.00	K	31%	\$6,451.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENNA100UGC-I	SEL HZ7-ENN-A100-UG-C )	\$9,770.75	K	31%	\$6,741.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENNA100UGC-K	SEL HZ7-ENN-A100-UG-C )	\$9,237.63	K	31%	\$6,373.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENNA100C	SEL HZ7-ENN-A100-C )	\$2,850.00	K	31%	\$1,966.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENNA100C-I	SEL HZ7-ENN-A100-C )	\$2,978.25	K	31%	\$2,054.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENNA100C-K	SEL HZ7-ENN-A100-C )	\$2,820.84	K	31%	\$1,946.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENNA100UGC	SEL HZ7-ENN-A10-UG-C )	\$935.00	K	31%	\$645.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENNA100UGC-I	SEL HZ7-ENN-A10-UG-C )	\$977.08	K	31%	\$674.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENNA100UGC-K	SEL HZ7-ENN-A10-UG-C )	\$923.76	K	31%	\$637.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7LXC100C	SEL HZ7-LXC-100-C )	\$15,000.00	K	31%	\$10,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7LXC100C-I	SEL HZ7-LXC-100-C )	\$16,500.00	K	31%	\$11,385.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7LXC100C-K	SEL HZ7-LXC-100-C )	\$15,112.90	K	31%	\$10,427.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7LXC10C	SEL HZ7-LXC-10-C )	\$1,500.00	K	31%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7LXC10C-I	SEL HZ7-LXC-10-C )	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7LXC10C-K	SEL HZ7-LXC-10-C )	\$1,511.29	K	31%	\$1,042.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7STD100C	SEL HZ7-STD-100-C )	\$25,000.00	K	31%	\$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7STD100C-I	SEL HZ7-STD-100-C )	\$26,125.00	K	31%	\$18,026.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7STD100CV2-K	SEL HZ7-STD-100-C )	\$24,739.86	K	31%	\$17,070.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7STD10C	SEL HZ7-STD-10-C )	\$2,500.00	K	31%	\$1,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7STD10C-I	SEL HZ7-STD-10-C )	\$2,612.50	K	31%	\$1,802.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7STD10CV2-K	SEL HZ7-STD-10-C )	\$2,473.99	K	31%	\$1,707.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7SDA100C	SEL HZ7-STD-A100-C )	\$19,000.00	K	31%	\$13,110.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7SDA100C-I	SEL HZ7-STD-A100-C )	\$19,855.00	K	31%	\$13,899.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7SDA100CV2-K	SEL HZ7-STD-A100-C )	\$18,793.80	K	31%	\$12,967.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7SDA10C	SEL HZ7-STD-A10-C )	\$1,900.00	K	31%	\$1,311.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7SDA10C-I	SEL HZ7-STD-A10-C )	\$1,985.50	K	31%	\$1,370.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7SDA10CV2-K	SEL HZ7-STD-A10-C )	\$1,879.38	K	31%	\$1,296.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZFLX10C	SEL HZ-FLX-10-C )	\$2,500.00	K	31%	\$1,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZFLX10C-I	SEL HZ-FLX-10-C )	\$2,612.50	K	31%	\$1,802.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZFLX10CV2-K	SEL HZ-FLX-10-C )	\$2,473.99	K	31%	\$1,707.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZFLXAD10C	SEL HZ-FLX-AD10-C )	\$1,500.00	K	31%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZFLXAD10C-I	SEL HZ-FLX-AD10-C )	\$1,567.50	K	31%	\$1,081.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZFLXAD10CV2-K	SEL HZ-FLX-AD10-C )	\$1,482.98	K	31%	\$1,023.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	MGP100C	SEL MGP-100-C )	\$15,000.00	K	31%	\$10,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	MGP100C-I	SEL MGP-100-C )	\$15,675.00	K	31%	\$10,815.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	MGP100CV2-K	SEL MGP-100-C )	\$14,829.76	K	31%	\$10,232.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	MGP10C	SEL MGP-10-C )	\$1,500.00	K	31%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	MGP10C-I	SEL MGP-10-C )	\$1,567.50	K	31%	\$1,081.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	MGP10CV2-K	SEL MGP-10-C )	\$1,482.98	K	31%	\$1,023.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXADENTUC	SEL NX-ADV-ENT-UG-C )	\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXADENTUC-I	SEL NX-ADV-ENT-UG-C )	\$3,217.50	K	31%	\$2,220.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXADENTUC-K	SEL NX-ADV-ENT-UG-C )	\$2,856.23	K	31%	\$1,970.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXADVC	SEL NX-ADV-C )	\$4,495.00	K	31%	\$3,101.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXADVC100C	SEL NX-ADV-C-100-C )	\$9,000.00	K	31%	\$6,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXADVC100C-I	SEL NX-ADV-C-100-C )	\$10,530.00	K	31%	\$7,265.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXADVC100C-K	SEL NX-ADV-C-100-C )	\$9,379.20	K	31%	\$6,471.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXADVC-I	SEL NX-ADV-C )	\$5,259.15	K	31%	\$3,628.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXADVC-K	SEL NX-ADV-C )	\$4,668.37	K	31%	\$3,221.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXENTC	SEL NX-ENT-C )	\$6,995.00	K	31%	\$4,826.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXENTC-I	SEL NX-ENT-C )	\$8,184.15	K	31%	\$5,647.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXENTC-K	SEL NX-ENT-C )	\$7,255.61	K	31%	\$5,006.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXSTADVUC	SEL NX-STD-ADV-UG-C )	\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXSTADVUC-I	SEL NX-STD-ADV-UG-C )	\$3,217.50	K	31%	\$2,220.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXSTADVUC-K	SEL NX-STD-ADV-UG-C )	\$2,856.23	K	31%	\$1,970.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXSTDC	SEL NX-STD-C )	\$1,995.00	K	31%	\$1,376.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXSTDC-I	SEL NX-STD-C )	\$2,334.15	K	31%	\$1,610.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXSTDC-K	SEL NX-STD-C )	\$2,070.50	K	31%	\$1,428.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXSTETUGC	SEL NX-STD-ENT-UG-C )	\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXSTETUGC-I	SEL NX-STD-ENT-UG-C )	\$6,435.00	K	31%	\$4,440.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXSTETUGC-K	SEL NX-STD-ENT-UG-C )	\$5,708.93	K	31%	\$3,939.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVAPAHLC	SEL PV-APAH-LIC-C )	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVAPAHLC-I	SEL PV-APAH-LIC-C )	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVAPAHLC-K	SEL PV-APAH-LIC-C )	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVAPATCLC	SEL PV-APATC-LIC-C )	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVAPATCLC-I	SEL PV-APATC-LIC-C )	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVAPATCLC-K	SEL PV-APATC-LIC-C )	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVDEVSGC	SEL PV-DEVS-G-SUP-C )	\$2,000.00	K	31%	\$1,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVDEVSGC-I	SEL PV-DEVS-G-SUP-C )	\$2,200.00	K	31%	\$1,518.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVDEVSGC-K	SEL PV-DEVS-G-SUP-C )	\$2,292.00	K	31%	\$1,581.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVDEVSLIC	SEL PV-DEVS-LIC-C )	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVDEVSLIC-I	SEL PV-DEVS-LIC-C )	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVDEVSLIC-K	SEL PV-DEVS-LIC-C )	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVRMOOSLC	SEL PV-RBMOOSS-LIC-C )	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVRMOOSLC-I	SEL PV-RBMOOSS-LIC-C )	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVRMOOSLC-K	SEL PV-RBMOOSS-LIC-C )	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PV-TCSS-C	SEL PV-TCSS-C )	\$2,500.00	K	31%	\$1,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PV-TCSS-C-I	SEL PV-TCSS-C )	\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PV-TCSS-C-K	SEL PV-TCSS-C )	\$2,865.00	K	31%	\$1,976.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	S6ADED10UC	SEL ST6-ADEN-D10-UG-C )	\$220.00	K	31%	\$151.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	S6ADED10UC-I	SEL ST6-ADEN-D10-UG-C )	\$257.40	K	31%	\$177.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	S6ADED10UC-K	SEL ST6-ADEN-D10-UG-C )	\$228.29	K	31%	\$157.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	S6AEN100UC	SEL ST6-ADEN-D100-UG-C )	\$2,200.00	K	31%	\$1,518.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	S6AEN100UC-I	SEL ST6-ADEN-D100-UG-C )	\$2,574.00	K	31%	\$1,776.06	\$0.00	\$0.00					

EMC WSCA Contract MNWNC-109 Price List  
Effective July 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	S6AEN100UC-K	SEL ST6-ADEN-D100-UG-C)	\$2,282.86	K	31%	\$1,575.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	S6SAD100UC	SEL ST6-STAD-D100-UG-C)	\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	S6SAD100UC-I	SEL ST6-STAD-D100-UG-C)	\$6,435.00	K	31%	\$4,440.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	S6SAD100UC-K	SEL ST6-STAD-D100-UG-C)	\$5,708.93	K	31%	\$3,939.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	S6SEN100UC	SEL ST6-STEN-D100-UG-C)	\$7,700.00	K	31%	\$5,313.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	S6SEN100UC-I	SEL ST6-STEN-D100-UG-C)	\$9,009.00	K	31%	\$6,216.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	S6SEN100UC-K	SEL ST6-STEN-D100-UG-C)	\$7,963.47	K	31%	\$5,494.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	S6SEND10UC	SEL ST6-STEN-D10-UG-C)	\$770.00	K	31%	\$531.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	S6SEND10UC-I	SEL ST6-STEN-D10-UG-C)	\$900.90	K	31%	\$621.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	S6SEND10UC-K	SEL ST6-STEN-D10-UG-C)	\$796.35	K	31%	\$549.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	SPPCREDITC	SEL SPP-CREDIT-C)	\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	SPPCREDITC-I	SEL SPP-CREDIT-C)	\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	SPPCREDITC-L1	SEL SPP-CREDIT-C-L1)	\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	SPPCREDITC-L1-I	SEL SPP-CREDIT-C-L1)	\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	SPPCREDITC-L2	SEL SPP-CREDIT-C-L2)	\$98.00	K	31%	\$67.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	SPPCREDITC-L2-I	SEL SPP-CREDIT-C-L2)	\$98.00	K	31%	\$67.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	SPPCREDITC-L3	SEL SPP-CREDIT-C-L3)	\$97.00	K	31%	\$66.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	SPPCREDITC-L3-I	SEL SPP-CREDIT-C-L3)	\$97.00	K	31%	\$66.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	SPPCREDITC-L4	SEL SPP-CREDIT-C-L4)	\$96.00	K	31%	\$66.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	SPPCREDITC-L4-I	SEL SPP-CREDIT-C-L4)	\$96.00	K	31%	\$66.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ADC	SEL ST6-AD-C)	\$3,995.00	K	31%	\$2,756.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ADC-I	SEL ST6-AD-C)	\$4,674.15	K	31%	\$3,225.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ADC-K	SEL ST6-AD-C)	\$4,151.62	K	31%	\$2,864.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ADD100C	SEL ST6-AD-D100-C)	\$10,000.00	K	31%	\$6,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ADD100C-I	SEL ST6-AD-D100-C)	\$11,700.00	K	31%	\$8,073.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ADD100C-K	SEL ST6-AD-D100-C)	\$10,370.21	K	31%	\$7,155.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ADD100PRO	SEL ST6-AD-D100-PRO)	\$9,000.00	K	31%	\$6,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ADD100PRO-I	SEL ST6-AD-D100-PRO)	\$10,530.00	K	31%	\$7,265.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ADD100PRO-K	SEL ST6-AD-D100-PRO)	\$9,379.20	K	31%	\$6,471.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ADD10C	SEL ST6-AD-D10-C)	\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ADD10C-I	SEL ST6-AD-D10-C)	\$1,170.00	K	31%	\$807.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ADD10C-K	SEL ST6-AD-D10-C)	\$1,037.02	K	31%	\$715.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ADD10PRO	SEL ST6-AD-D10-PRO)	\$900.00	K	31%	\$621.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ADD10PRO-I	SEL ST6-AD-D10-PRO)	\$1,053.00	K	31%	\$726.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ADD10PRO-K	SEL ST6-AD-D10-PRO)	\$937.92	K	31%	\$647.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ADENUGC	SEL ST6-AD-EN-UG-C)	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ADENUGC-I	SEL ST6-AD-EN-UG-C)	\$1,930.50	K	31%	\$1,332.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ADENUGC-K	SEL ST6-AD-EN-UG-C)	\$1,716.57	K	31%	\$1,184.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ADPRO	SEL ST6-AD-PRO)	\$3,595.50	K	31%	\$2,480.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ADPRO-I	SEL ST6-AD-PRO)	\$4,206.74	K	31%	\$2,902.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ADPRO-K	SEL ST6-AD-PRO)	\$3,733.98	K	31%	\$2,576.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ENC	SEL ST6-EN-C)	\$5,495.00	K	31%	\$3,791.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ENC-I	SEL ST6-EN-C)	\$6,429.15	K	31%	\$4,436.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ENC-K	SEL ST6-EN-C)	\$5,708.93	K	31%	\$3,939.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6END100C	SEL ST6-EN-D100-C)	\$12,000.00	K	31%	\$8,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6END100C-I	SEL ST6-EN-D100-C)	\$14,040.00	K	31%	\$9,687.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6END100C-K	SEL ST6-EN-D100-C)	\$12,493.81	K	31%	\$8,620.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6END100G-C-I	SEL ST6-EN-D100-G-SSS-C)	\$2,948.40	K	31%	\$2,034.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6END100PRO	SEL ST6-EN-D100-PRO)	\$10,800.00	K	31%	\$7,452.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6END100PRO-I	SEL ST6-EN-D100-PRO)	\$12,636.00	K	31%	\$8,718.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6END100PRO-K	SEL ST6-EN-D100-PRO)	\$11,219.65	K	31%	\$7,741.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6END10C	SEL ST6-EN-D10-C)	\$1,200.00	K	31%	\$828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6END10C-I	SEL ST6-EN-D10-C)	\$1,404.00	K	31%	\$968.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6END10C-K	SEL ST6-EN-D10-C)	\$1,249.38	K	31%	\$862.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6END10PRO	SEL ST6-EN-D10-PRO)	\$1,080.00	K	31%	\$745.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6END10PRO-I	SEL ST6-EN-D10-PRO)	\$1,263.60	K	31%	\$871.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6END10PRO-K	SEL ST6-EN-D10-PRO)	\$1,121.97	K	31%	\$774.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ENPRO	SEL ST6-EN-PRO)	\$4,945.50	K	31%	\$3,412.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ENPRO-I	SEL ST6-EN-PRO)	\$5,786.24	K	31%	\$3,992.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ENPRO-K	SEL ST6-EN-PRO)	\$5,135.56	K	31%	\$3,543.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6RB25VMC	SEL ST6-RB-25VM-C)	\$12,500.00	K	31%	\$8,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6RB25VMC-I	SEL ST6-RB-25VM-C)	\$14,625.00	K	31%	\$10,091.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6RB25VMC-K	SEL ST6-RB-25VM-C)	\$12,989.31	K	31%	\$8,962.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6RB25VMPRO	SEL ST6-RB-25VM-PRO)	\$11,250.00	K	31%	\$7,762.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6RB25VMPRO-I	SEL ST6-RB-25VM-PRO)	\$13,162.50	K	31%	\$9,082.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6RB25VMPRO-K	SEL ST6-RB-25VM-PRO)	\$11,715.16	K	31%	\$8,083.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6STADD10UC	SEL ST6-STAD-D10-UG-C)	\$550.00	K	31%	\$379.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6STADD10UC-I	SEL ST6-STAD-D10-UG-C)	\$643.50	K	31%	\$444.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6STADD10UC-K	SEL ST6-STAD-D10-UG-C)	\$570.89	K	31%	\$393.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6STADUC	SEL ST6-ST-AD-UG-C)	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6STADUC-I	SEL ST6-ST-AD-UG-C)	\$1,930.50	K	31%	\$1,332.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6STADUC-K	SEL ST6-ST-AD-UG-C)	\$1,716.57	K	31%	\$1,184.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6STENUC	SEL ST6-ST-EN-UG-C)	\$3,300.00	K	31%	\$2,277.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6STENUC-I	SEL ST6-ST-EN-UG-C)	\$3,861.00	K	31%	\$2,664.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6STENUC-K	SEL ST6-ST-EN-UG-C)	\$3,429.60	K	31%	\$2,366.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6VSANC	SEL ST6-VSAN-C)	\$2,495.00	K	31%	\$1,721.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6VSANC-I	SEL ST6-VSAN-C)	\$2,919.15	K	31%	\$2,014.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6VSANC-K	SEL ST6-VSAN-C)	\$2,594.32	K	31%	\$1,790.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6VSANPRO	SEL ST6-VSAN-PRO)	\$2,245.50	K	31%	\$1,549.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6VSANPRO-I	SEL ST6-VSAN-PRO)	\$2,627.24	K	31%	\$1,812.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6VSANPRO-K	SEL ST6-VSAN-PRO)	\$2,332.41	K	31%	\$1,609.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6VSDT100C	SEL ST6-VSDT100-C)	\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6VSDT100C-I	SEL ST6-VSDT100-C)	\$5,850.00	K	31%	\$4,036.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6VSDT100C-K	SEL ST6-VSDT100-C)	\$5,192.19	K	31%	\$3,582.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6VSDT100PRO	SEL ST6-VSDT100-PRO)	\$4,500.00	K	31%	\$3,105.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6VSDT100PRO-I	SEL ST6-VSDT100-PRO)	\$5,265.00	K	31%	\$3,632.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6VSDT100PRO-K	SEL ST6-VSDT100-PRO)	\$4,675.44	K	31%	\$3,226.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6VSDT10C	SEL ST6-VSDT10-C)	\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6VSDT10C-I	SEL ST6-VSDT10-C)	\$585.00	K	31%	\$403.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE





EMC WSCA Contract MNWNC-109 Price List  
Effective July 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	V7BCCETUC-I	SEL VR7-BCLC-ENT-UG-C )	\$6,107.40	K	31%	\$4,214.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7BCCETUC-K	SEL VR7-BCLC-ENT-UG-C )	\$5,418.70	K	31%	\$3,738.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7L3ICAVUC	SEL VR7-LIS3C-ADV-UG-C )	\$5,220.00	K	31%	\$3,601.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7L3ICAVUC-I	SEL VR7-LIS3C-ADV-UG-C )	\$6,107.40	K	31%	\$4,214.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7L3ICAVUC-K	SEL VR7-LIS3C-ADV-UG-C )	\$5,418.70	K	31%	\$3,738.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7L3ICENUC	SEL VR7-LIS3C-ENT-UG-C )	\$6,870.00	K	31%	\$4,740.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7L3ICENUC-I	SEL VR7-LIS3C-ENT-UG-C )	\$8,037.90	K	31%	\$5,546.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7L3ICENUC-K	SEL VR7-LIS3C-ENT-UG-C )	\$7,114.04	K	31%	\$4,908.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7L3ICSDUC	SEL VR7-LIS3C-STD-UG-C )	\$2,470.00	K	31%	\$1,704.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7L3ICSDUC-I	SEL VR7-LIS3C-STD-UG-C )	\$2,889.90	K	31%	\$1,994.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7L3ICSDUC-K	SEL VR7-LIS3C-STD-UG-C )	\$2,566.01	K	31%	\$1,770.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7OISADUC	SEL VR7-OIST-ADV-UG-C )	\$4,670.00	K	31%	\$3,222.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7OISADUC-I	SEL VR7-OIST-ADV-UG-C )	\$5,463.90	K	31%	\$3,770.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7OISADUC-K	SEL VR7-OIST-ADV-UG-C )	\$4,852.41	K	31%	\$3,348.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7OISENUC	SEL VR7-OIST-ENT-UG-C )	\$6,320.00	K	31%	\$4,360.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7OISENUC-I	SEL VR7-OIST-ENT-UG-C )	\$7,394.40	K	31%	\$5,102.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7OISENUC-K	SEL VR7-OIST-ENT-UG-C )	\$6,565.44	K	31%	\$4,530.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7OISSDUC	SEL VR7-OIST-STD-UG-C )	\$1,920.00	K	31%	\$1,324.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7OISSDUC-I	SEL VR7-OIST-STD-UG-C )	\$2,246.40	K	31%	\$1,550.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7OISSDUC-K	SEL VR7-OIST-STD-UG-C )	\$1,992.64	K	31%	\$1,374.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7OSTCADUC	SEL VR7-OSTDC-ADV-UG-C )	\$6,045.00	K	31%	\$4,171.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7OSTCADUC-I	SEL VR7-OSTDC-ADV-UG-C )	\$7,072.65	K	31%	\$4,880.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7OSTCADUC-K	SEL VR7-OSTDC-ADV-UG-C )	\$6,275.22	K	31%	\$4,329.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7OSTCENUC	SEL VR7-OSTDC-ENT-UG-C )	\$6,995.00	K	31%	\$4,826.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7OSTCENUC-I	SEL VR7-OSTDC-ENT-UG-C )	\$8,184.15	K	31%	\$5,647.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7OSTCENUC-K	SEL VR7-OSTDC-ENT-UG-C )	\$7,255.61	K	31%	\$5,006.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7OSTCSTUC	SEL VR7-OSTDC-STD-UG-C )	\$3,295.00	K	31%	\$2,273.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7OSTCSTUC-I	SEL VR7-OSTDC-STD-UG-C )	\$3,855.15	K	31%	\$2,660.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7OSTCSTUC-K	SEL VR7-OSTDC-STD-UG-C )	\$3,422.52	K	31%	\$2,361.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7STENUC	SEL VR7-STD-ENT-UG-C )	\$4,400.00	K	31%	\$3,036.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7STENUC-I	SEL VR7-STD-ENT-UG-C )	\$5,148.00	K	31%	\$3,552.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7STENUC-K	SEL VR7-STD-ENT-UG-C )	\$4,569.26	K	31%	\$3,152.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWTPLDEVG	SEL V-AWT-PL-DEV-C )	\$200.00	K	31%	\$13.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWTPLDEVG-K	SEL V-AWT-PL-DEV-C )	\$17.24	K	31%	\$11.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWTPLVCV2-I	SEL V-AWT-PL-DEV-C )	\$200.00	K	31%	\$13.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VC56STD25C	SEL VC56-STD25-C )	\$3,125.00	K	31%	\$2,156.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VC56STD25C-I	SEL VC56-STD25-C )	\$3,438.00	K	31%	\$2,372.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VC56STD25C-K	SEL VC56-STD25-C )	\$4,190.00	K	31%	\$2,891.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VC-CMW-C	SEL VC-CMW-C )	\$400.00	K	31%	\$27.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VC-CMW-C-I	SEL VC-CMW-C )	\$44.00	K	31%	\$30.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VC-CMW-C-K	SEL VC-CMS-3P-SSS-C )	\$32.74	K	31%	\$22.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VC56FNDC	SEL VC56-FND-C )	\$1,495.00	K	31%	\$1,031.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VC56FNDC-I	SEL VC56-FND-C )	\$1,749.15	K	31%	\$1,206.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VC56FNDC-K	SEL VC56-FND-C )	\$1,553.76	K	31%	\$1,072.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VC56FNSTUCV2	SEL VC56-FND-STD-UG-C )	\$4,950.00	K	31%	\$3,415.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VC56FNSTUCV2-I	SEL VC56-FND-STD-UG-C )	\$5,791.50	K	31%	\$3,996.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VC56FNSTUCV2-K	SEL VC56-FND-STD-UG-C )	\$5,390.39	K	31%	\$3,719.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VC56STDC-I	SEL VC56-STD-C )	\$7,014.15	K	31%	\$4,839.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VC56STDCV2	SEL VC56-STD-C )	\$5,995.00	K	31%	\$4,136.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VC56STDCV2-K	SEL VC56-STD-C )	\$6,522.97	K	31%	\$4,500.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VCSR625EC	SEL VC-SRM6-25E-C )	\$12,375.00	K	31%	\$8,538.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VCSR625EC-I	SEL VC-SRM6-25E-C )	\$14,478.75	K	31%	\$9,990.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VCSR625EC-K	SEL VC-SRM6-25E-C )	\$12,847.74	K	31%	\$8,864.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VCSR625EUGC	SEL VC-SRM6-25E-UG-C )	\$8,250.00	K	31%	\$5,692.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VCSR625EUGC-I	SEL VC-SRM6-25E-UG-C )	\$9,652.50	K	31%	\$6,660.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VCSR625EUGC-K	SEL VC-SRM6-25E-UG-C )	\$8,600.55	K	31%	\$5,934.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VCSR625SC	SEL VC-SRM6-25S-C )	\$4,875.00	K	31%	\$3,363.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VCSR625SC-I	SEL VC-SRM6-25S-C )	\$5,703.75	K	31%	\$3,935.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VCSR625SC-K	SEL VC-SRM6-25S-C )	\$5,064.77	K	31%	\$3,494.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VFADPR25GSC	SEL VF-ADPRV25-G-SSS-C )	\$1,315.00	K	31%	\$907.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VFADPR25GSC-I	SEL VF-ADPRV25-G-SSS-C )	\$1,447.00	K	31%	\$998.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VFADPR25GSC-K	SEL VF-ADPRV25-G-SSS-C )	\$1,507.00	K	31%	\$1,039.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VFADPR25PSC	SEL VF-ADPRV25-P-SSS-C )	\$1,565.00	K	31%	\$1,079.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VFADPR25PSC-I	SEL VF-ADPRV25-P-SSS-C )	\$1,722.00	K	31%	\$1,188.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VFADPR25PSC-K	SEL VF-ADPRV25-P-SSS-C )	\$1,793.00	K	31%	\$1,237.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VFADRA25PSC	SEL VF-ADRAU25-P-SSS-C )	\$2,345.00	K	31%	\$1,618.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VFADRA25PSC-I	SEL VF-ADRAU25-P-SSS-C )	\$2,580.00	K	31%	\$1,780.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VFADRA25PSC-K	SEL VF-ADRAU25-P-SSS-C )	\$2,687.00	K	31%	\$1,854.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VFADRAU25GS	SEL VF-ADRAU25-G-SSS-C )	\$1,970.00	K	31%	\$1,359.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VFADRAU25GS-I	SEL VF-ADRAU25-G-SSS-C )	\$2,167.00	K	31%	\$1,495.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VFADRAU25GS-K	SEL VF-ADRAU25-G-SSS-C )	\$2,257.00	K	31%	\$1,557.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VFD25VCV2-K	SEL VF-DD2-25VM-C )	\$19,501.66	K	31%	\$13,456.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VFD25VMC-I	SEL VF-DD2-25VM-C )	\$21,937.50	K	31%	\$15,136.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VFDEVLIC	SEL VF-DEV-LIC-C )	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VFHYPM5C	SEL VF-HYPM5-C )	\$360.00	K	31%	\$248.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VFHYPM5C-I	SEL VF-HYPM5-C )	\$396.00	K	31%	\$273.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VFHYPM5C-K	SEL VF-HYPM5-C )	\$292.70	K	31%	\$201.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMALSDAWCV2-I	SEL V-MAM-PL-SD-AW-C )	\$10.00	K	31%	\$6.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMALSDCV2-I	SEL V-MAM-PL-SD-C )	\$25.00	K	31%	\$17.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMAMPLSDAWC	SEL V-MAM-PL-SD-AW-C )	\$10.00	K	31%	\$6.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMAMPLSDAWC-K	SEL V-MAM-PL-SD-AW-C )	\$8.60	K	31%	\$5.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMAMPLSDC	SEL V-MAM-PL-SD-C )	\$25.00	K	31%	\$17.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMAMPLSDC-K	SEL V-MAM-PL-SD-C )	\$21.55	K	31%	\$14.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMAWPLDLC	SEL V-MAW-PLL-D-C )	\$10.00	K	31%	\$6.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMAWPLDLC-I	SEL V-MAW-PLL-D-C )	\$10.00	K	31%	\$6.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMAWPLDLC-K	SEL V-MAW-PLL-D-C )	\$8.60	K	31%	\$5.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMBLAWBCV2-I	SEL V-MBM-PL-AWB-C )	\$20.00	K	31%	\$13.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMBMOPLDGC	SEL V-MBM-OPL-D-G-C )	\$12.00	K	31%	\$8.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMBMOPLDGC-I	SEL V-MBM-OPL-D-G-C )	\$12.00	K	31%	\$8.28	\$0.0						

EMC WSCA Contract MNWNC-109 Price List  
Effective July 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	VMBMOPLDGC-K	SEL V-MBM-OPL-D-G-C )	\$110.30	K	31%	\$7.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMBMOPLDPC	SEL V-MBM-OPL-D-P-C )	\$13.00	K	31%	\$8.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMBMOPLDPC-I	SEL V-MBM-OPL-D-P-C )	\$13.00	K	31%	\$8.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMBMOPLDPC-K	SEL V-MBM-OPL-D-P-C )	\$11.22	K	31%	\$7.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMBMPLAWBC	SEL V-MBM-PL-AWB-C )	\$20.00	K	31%	\$13.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMBMPLAWBC-K	SEL V-MBM-PL-AWB-C )	\$17.24	K	31%	\$11.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMBMPLLDC	SEL V-MBM-PLL-D-C )	\$20.00	K	31%	\$13.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMBMPLLDC-I	SEL V-MBM-PLL-D-C )	\$20.00	K	31%	\$13.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMBMPLLDC-K	SEL V-MBM-PLL-D-C )	\$17.24	K	31%	\$11.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMSBDC11YCV2-I	SEL V-MBSBDC1-DEV1Y-C )	\$36.00	K	31%	\$24.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMSBDC1DE1Y-C	SEL V-MBSBDC1-DEV1Y-C )	\$36.00	K	31%	\$24.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMSBDC1DE1Y-C-K	SEL V-MBSBDC1-DEV1Y-C )	\$30.97	K	31%	\$21.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMSBSCL1YCV2	SEL V-MASBSCL-DEV1Y-C )	\$6.00	K	31%	\$4.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMSBSCL1YCV2-I	SEL V-MASBSCL-DEV1Y-C )	\$6.00	K	31%	\$4.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMSBSCL1YCV2-K	SEL V-MASBSCL-DEV1Y-C )	\$5.17	K	31%	\$3.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMSBDC1YCV2	SEL V-MASBDC1-DEV1Y-C )	\$6.00	K	31%	\$4.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMSBDC1YCV2-I	SEL V-MASBDC1-DEV1Y-C )	\$6.00	K	31%	\$4.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMSBDC1YCV2-K	SEL V-MASBDC1-DEV1Y-C )	\$5.17	K	31%	\$3.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMSBDC1YCV2-I	SEL V-MASBDC1-DEV1Y-C )	\$24.00	K	31%	\$16.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMSBDC1YCV2-K	SEL V-MASBDC1-DEV1Y-C )	\$24.00	K	31%	\$16.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMSBDC1YCV2-K	SEL V-MASBDC1-DEV1Y-C )	\$20.63	K	31%	\$14.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMSBDC1YCV2-K	SEL V-MASBDC1-DEV1Y-C )	\$24.00	K	31%	\$16.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMSBDC1YCV2-K	SEL V-MASBDC1-DEV1Y-C )	\$20.63	K	31%	\$14.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSOPLD2GC	SEL V-OMS-OPL-D-2G-C )	\$93.00	K	31%	\$64.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSOPLD2GC-I	SEL V-OMS-OPL-D-2G-C )	\$93.00	K	31%	\$64.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSOPLD2GC-K	SEL V-OMS-OPL-D-2G-C )	\$90.34	K	31%	\$55.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSOPLD2PC	SEL V-OMS-OPL-D-2P-C )	\$98.00	K	31%	\$67.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSOPLD2PC-I	SEL V-OMS-OPL-D-2P-C )	\$98.00	K	31%	\$67.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSOPLD2PC-K	SEL V-OMS-OPL-D-2P-C )	\$84.59	K	31%	\$58.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSOPLD3GC	SEL V-OMS-OPL-D-3G-C )	\$130.00	K	31%	\$89.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSOPLD3GC-I	SEL V-OMS-OPL-D-3G-C )	\$130.00	K	31%	\$89.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSOPLD3GC-K	SEL V-OMS-OPL-D-3G-C )	\$112.20	K	31%	\$77.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSOPLD3PC	SEL V-OMS-OPL-D-3P-C )	\$138.00	K	31%	\$95.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSOPLD3PC-I	SEL V-OMS-OPL-D-3P-C )	\$138.00	K	31%	\$95.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSOPLD3PC-K	SEL V-OMS-OPL-D-3P-C )	\$118.57	K	31%	\$81.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSOPLDGC	SEL V-OMS-OPL-D-G-C )	\$49.00	K	31%	\$33.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSOPLDGC-I	SEL V-OMS-OPL-D-G-C )	\$49.00	K	31%	\$33.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSOPLDGC-K	SEL V-OMS-OPL-D-G-C )	\$42.22	K	31%	\$29.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSOPLDPC	SEL V-OMS-OPL-D-P-C )	\$52.00	K	31%	\$35.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSOPLDPC-I	SEL V-OMS-OPL-D-P-C )	\$52.00	K	31%	\$35.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSOPLDPC-K	SEL V-OMS-OPL-D-P-C )	\$44.77	K	31%	\$30.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSPLDVC	SEL V-OMS-PL-DEV-C )	\$70.00	K	31%	\$48.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSPLDVC-I	SEL V-OMS-PL-DEV-C )	\$60.27	K	31%	\$41.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSPLDVC-K	SEL V-OMS-PL-DEV-C )	\$70.00	K	31%	\$48.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSPLLDC	SEL V-OMS-PLL-D-C )	\$60.27	K	31%	\$41.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSPLLDC-I	SEL V-OMS-PLL-D-C )	\$60.27	K	31%	\$41.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSPLLDC-K	SEL V-OMS-PLL-D-C )	\$140.00	K	31%	\$96.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSPLLUC	SEL V-OMS-PLL-U-C )	\$140.00	K	31%	\$96.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSPLLUC-I	SEL V-OMS-PLL-U-C )	\$120.69	K	31%	\$83.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSPLLUC-K	SEL V-OMS-PLL-U-C )	\$70.00	K	31%	\$48.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VPSAWTCV2-I	SEL V-PS-AWT-SP-C )	\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VPSAWTSPC	SEL V-PS-AWT-SP-C )	\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VPSAWTSPC-K	SEL V-PS-AWT-SP-C )	\$430.74	K	31%	\$297.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VPSMCCSP	SEL V-PS-MCC-SP )	\$1,750.00	K	31%	\$1,207.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VPSMCCSP-I	SEL V-PS-MCC-SP )	\$1,750.00	K	31%	\$1,207.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VPSMCCSP-K	SEL V-PS-MCC-SP )	\$1,504.21	K	31%	\$1,037.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR6VU100C	SEL VR6-VU100-C )	\$7,500.00	K	31%	\$5,175.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR6VU100C-I	SEL VR6-VU100-C )	\$8,775.00	K	31%	\$6,054.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR6VU100C-K	SEL VR6-VU100-C )	\$7,821.90	K	31%	\$5,397.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR6VU10C	SEL VR6-VU10-C )	\$750.00	K	31%	\$517.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR6VU10C-I	SEL VR6-VU10-C )	\$877.50	K	31%	\$605.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR6VU10C-K	SEL VR6-VU10-C )	\$782.19	K	31%	\$539.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7ADVC	SEL VR7-ADV-C )	\$6,245.00	K	31%	\$4,309.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7ADVC-I	SEL VR7-ADV-C )	\$7,306.65	K	31%	\$5,041.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7ADVC-K	SEL VR7-ADV-C )	\$6,487.58	K	31%	\$4,476.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7ATAD25CV2	SEL VR7-ATAD25-C )	\$6,875.00	K	31%	\$4,743.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7ATAD25CV2-I	SEL VR7-ATAD25-C )	\$8,043.75	K	31%	\$5,550.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7ATAD25CV2-K	SEL VR7-ATAD25-C )	\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7ATATENUVC2	SEL VR7-ATAD-ATEN-UG-C )	\$6,435.00	K	31%	\$4,440.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7ATATENUVC2-I	SEL VR7-ATAD-ATEN-UG-C )	\$11,875.00	K	31%	\$8,193.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7ATATENUVC2-K	SEL VR7-ATAD-ATEN-UG-C )	\$13,893.75	K	31%	\$9,586.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7AUTDT25C	SEL VR7-AUTDT25-C )	\$3,325.00	K	31%	\$2,294.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7AUTDT25C-I	SEL VR7-AUTDT25-C )	\$3,890.25	K	31%	\$2,684.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7AUTDT25C-K	SEL VR7-AUTDT25-C )	\$3,450.84	K	31%	\$2,381.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7ENTC	SEL VR7-ENT-C )	\$7,745.00	K	31%	\$5,344.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7ENTC-I	SEL VR7-ENT-C )	\$9,061.65	K	31%	\$6,252.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7ENTC-K	SEL VR7-ENT-C )	\$8,034.26	K	31%	\$5,543.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7STDC	SEL VR7-STD-C )	\$3,745.00	K	31%	\$2,584.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7STDC-I	SEL VR7-STD-C )	\$4,381.65	K	31%	\$3,023.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7STDC-K	SEL VR7-STD-C )	\$3,883.71	K	31%	\$2,683.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRBCLADVCC	SEL VR-BCLADV-C )	\$3,000.00	K	31%	\$2,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRBCLADVCC-I	SEL VR-BCLADV-C )	\$3,510.00	K	31%	\$2,421.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRBCLADVCC-K	SEL VR-BCLADV-C )	\$3,118.14	K	31%	\$2,151.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRBCLADV025C	SEL VR-BCLADV0-25-C )	\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRBCLADV025C-I	SEL VR-BCLADV0-25-C )	\$5,850.00	K	31%	\$4,036.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRBCLADV025C-K	SEL VR-BCLADV0-25-C )	\$5,192.19	K	31%	\$3,582.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRCODE2CC	SEL VR-CODE2C-C )	\$5,450.00	K	31%	\$3,760.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRCODE2CC-I	SEL VR-CODE2C-C )	\$6,376.50	K	31%	\$4,399.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRCODE2CC-K	SEL VR-CODE2C-C )	\$5,659.38	K	31%	\$3,904.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRCODE2OC	SEL VR-CODE2O-C )	\$545.00	K	31%	\$376.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRCODE2OC-I	SEL VR-CODE2O-C )	\$637.65	K	31%	\$439.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0		

EMC WSCA Contract MNWNC-109 Price List  
Effective July 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	VRCODE20C-K	SEL VR-CODE20-C)	\$565.94	K	31%	\$390.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROADV25C	SEL VR6-OADV25-C)	\$6,875.00	K	31%	\$4,743.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROADV25C-I	SEL VR6-OADV25-C)	\$8,043.75	K	31%	\$5,550.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROADV25C-K	SEL VR6-OADV25-C)	\$7,114.04	K	31%	\$4,908.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROADV-OENTUGC	SEL VR6-OADV-OENT-UG-C)	\$11,550.00	K	31%	\$7,969.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROADV-OENTUGC-I	SEL VR6-OADV-OENT-UG-C)	\$13,513.50	K	31%	\$9,324.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROADV-OENTUGC-K	SEL VR6-OADV-OENT-UG-C)	\$11,998.30	K	31%	\$8,278.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROENT25C	SEL VR6-OENT25-C)	\$17,375.00	K	31%	\$11,988.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROENT25C-I	SEL VR6-OENT25-C)	\$20,328.75	K	31%	\$14,026.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROENT25C-K	SEL VR6-OENT25-C)	\$18,015.15	K	31%	\$12,430.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROSTD25C	SEL VR6-OSTD25-C)	\$3,125.00	K	31%	\$2,156.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROSTD25C-I	SEL VR6-OSTD25-C)	\$3,656.25	K	31%	\$2,522.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROSTD25C-K	SEL VR6-OSTD25-C)	\$3,245.56	K	31%	\$2,239.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROSTDOADVUGC	SEL VR6-OSTD-OADV-UG-C)	\$4,125.00	K	31%	\$2,846.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROSTDOADVUGC-I	SEL VR6-OSTD-OADV-UG-C)	\$4,826.25	K	31%	\$3,330.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROSTDOADVUGC-K	SEL VR6-OSTD-OADV-UG-C)	\$4,286.12	K	31%	\$2,957.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROSTDOENTUGC	SEL VR6-OSTD-OENT-UG-C)	\$15,675.00	K	31%	\$10,815.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROSTDOENTUGC-I	SEL VR6-OSTD-OENT-UG-C)	\$18,339.75	K	31%	\$12,654.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROSTDOENTUGC-K	SEL VR6-OSTD-OENT-UG-C)	\$16,245.49	K	31%	\$11,209.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6DT100VMC	SEL VS6-DT100VM-C)	\$8,000.00	K	31%	\$5,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6DT100VMC-I	SEL VS6-DT100VM-C)	\$9,360.00	K	31%	\$6,458.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6DT100VMC-K	SEL VS6-DT100VM-C)	\$8,317.41	K	31%	\$5,739.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6EPLAKC	SEL VS6-EPL-AK-C)	\$22,995.00	K	31%	\$15,866.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6EPLAKC-I	SEL VS6-EPL-AK-C)	\$26,904.15	K	31%	\$18,563.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6EPLAKC-K	SEL VS6-EPL-AK-C)	\$25,023.01	K	31%	\$17,265.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6EPLC	SEL VS6-EPL-C)	\$3,495.00	K	31%	\$2,411.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6EPLC-I	SEL VS6-EPL-C)	\$4,089.15	K	31%	\$2,821.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6EPLC-K	SEL VS6-EPL-C)	\$3,627.80	K	31%	\$2,503.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6ESESPUGC	SEL VS6-ES-ESPL-UG-C)	\$4,400.00	K	31%	\$3,036.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6ESESPUGC-I	SEL VS6-ES-ESPL-UG-C)	\$4,400.00	K	31%	\$3,036.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6ESESPUGC-K	SEL VS6-ES-ESPL-UG-C)	\$4,788.70	K	31%	\$3,304.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6ESPKITC	SEL VS6-ESP-KIT-C)	\$4,495.00	K	31%	\$3,101.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6ESPKITC-I	SEL VS6-ESP-KIT-C)	\$4,495.00	K	31%	\$3,101.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6ESPKITC-K	SEL VS6-ESP-KIT-C)	\$4,894.88	K	31%	\$3,377.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6OEPLC	SEL VS6-OEPL-C)	\$4,395.00	K	31%	\$3,032.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6OEPLC-I	SEL VS6-OEPL-C)	\$5,142.15	K	31%	\$3,548.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6OEPLC-K	SEL VS6-OEPL-C)	\$4,562.19	K	31%	\$3,147.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6RBADV25C	SEL VS6-RBADV25-C)	\$4,500.00	K	31%	\$3,105.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6RBADV25C-I	SEL VS6-RBADV25-C)	\$5,265.00	K	31%	\$3,632.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6RBADV25C-K	SEL VS6-RBADV25-C)	\$4,675.44	K	31%	\$3,226.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6RBSTD25C	SEL VS6-RBSTD25-C)	\$3,000.00	K	31%	\$2,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6RBSTD25C-I	SEL VS6-RBSTD25-C)	\$3,510.00	K	31%	\$2,421.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6RBSTD25C-K	SEL VS6-RBSTD25-C)	\$3,118.14	K	31%	\$2,151.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6STDACC	SEL VS6-STD-AK-C)	\$10,995.00	K	31%	\$7,586.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6STDACC-I	SEL VS6-STD-AK-C)	\$12,864.15	K	31%	\$8,876.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6STDACC-K	SEL VS6-STD-AK-C)	\$9,983.30	K	31%	\$6,778.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6STDC	SEL VS6-STD-C)	\$995.00	K	31%	\$686.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6STDC-I	SEL VS6-STD-C)	\$1,164.15	K	31%	\$803.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6STDC-K	SEL VS6-STD-C)	\$1,029.94	K	31%	\$710.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VTELOPLDGC	SEL V-TEL-OPL-D-G-C)	\$12.00	K	31%	\$8.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VTELOPLDGC-I	SEL V-TEL-OPL-D-G-C)	\$12.00	K	31%	\$8.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VTELOPLDGC-K	SEL V-TEL-OPL-D-G-C)	\$13.00	K	31%	\$7.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VTELOPLDPC	SEL V-TEL-OPL-D-P-C)	\$13.00	K	31%	\$8.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VTELOPLDPC-I	SEL V-TEL-OPL-D-P-C)	\$13.00	K	31%	\$8.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VTELOPLDPC-K	SEL V-TEL-OPL-D-P-C)	\$11.22	K	31%	\$7.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VTEPLDLC	SEL V-TEL-PLL-D-C)	\$20.00	K	31%	\$13.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VTEPLDLC-I	SEL V-TEL-PLL-D-C)	\$20.00	K	31%	\$13.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VTEPLDLC-K	SEL V-TEL-PLL-D-C)	\$17.24	K	31%	\$11.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VTSDDL1YCV2-I	SEL V-TCSBDCL-DEV1Y-C)	\$24.00	K	31%	\$16.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VTSDDL1YCV2-K	SEL V-TCSBDCL-DEV1Y-C)	\$24.00	K	31%	\$16.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VTSDDL1YCV2-I	SEL V-TCSBDCL-DEV1Y-C)	\$20.63	K	31%	\$14.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VTSDDL1YCV2-I	SEL V-TCSBDCL-DEV1Y-C)	\$12.00	K	31%	\$8.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VTSDDL1YCV2-K	SEL V-TCSBDCL-DEV1Y-C)	\$12.00	K	31%	\$8.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VTSDDL1YCV2-K	SEL V-TCSBDCL-DEV1Y-C)	\$10.30	K	31%	\$7.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VVIDPLDLC	SEL V-VID-PLL-D-C)	\$30.00	K	31%	\$20.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VVIDPLDLC-I	SEL V-VID-PLL-D-C)	\$30.00	K	31%	\$20.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VVIDPLDLC-K	SEL V-VID-PLL-D-C)	\$25.80	K	31%	\$17.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VSC-OS-EGR-00-T1	SEL VTS-OS Egress 0-50TB	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSC CLOUD SOFTWARE
5	VSC-OS-EGR-00-T2	SEL VTS-OS Egress 51-150TB	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSC CLOUD SOFTWARE
5	VSC-OS-EGR-00-T3	SEL VTS-OS Egress 151-500TB	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSC CLOUD SOFTWARE
5	VSC-OS-EGR-00-T4	SEL VTS-OS Egress Over 500TB	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSC CLOUD SOFTWARE
5	VSC-OS-SXP-CAT-A	SEL VTS-OS Sid or Prm Cat A	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSC CLOUD SOFTWARE
5	VSC-OS-SXP-CAT-B	SEL VTS-OS Sid or Prm Cat B	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSC CLOUD SOFTWARE
5	VSC-OS-XIA-CAT-A	SEL VTS-OS SIA or PIA Cat A	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSC CLOUD SOFTWARE
5	VSC-OS-XIA-CAT-B	SEL VTS-OS SIA or PIA Cat B	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSC CLOUD SOFTWARE
5	VSC-OS-XIA-DR-T0	SEL VTS-OS SIA or PIA Data Retrieval	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSC CLOUD SOFTWARE
5	456-111-477	HCIA NP VSOM E+ 1CPU=IG	\$4,267.55	K	31%	\$2,944.61	\$1,066.89	\$938.86	\$0.00	\$0.00	\$0.00	\$1,066.89	VXRAIL SOFTWARE
5	456-111-478	HCIA NP VSPH E+ 1CPU=IG	\$3,393.65	K	31%	\$2,341.62	\$848.41	\$746.60	\$0.00	\$0.00	\$0.00	\$848.41	VXRAIL SOFTWARE
5	456-111-479	HCIA NP VSPH STD 1CPU=IG	\$966.15	K	31%	\$666.64	\$241.54	\$212.55	\$0.00	\$0.00	\$0.00	\$241.54	VXRAIL SOFTWARE
5	456-111-480	HCIA NP VSPH ROBO ADV 25VM=IB	\$4,369.50	K	31%	\$3,014.96	\$1,092.38	\$961.29	\$0.00	\$0.00	\$0.00	\$1,092.38	VXRAIL SOFTWARE
5	456-111-481	HCIA NP VSPH ROBO STD 25VM=IB	\$2,913.00	K	31%	\$2,009.97	\$728.25	\$640.88	\$0.00	\$0.00	\$0.00	\$728.25	VXRAIL SOFTWARE
5	456-111-482	HCIA NP VSPH DSKPT 100VM=IB	\$7,768.00	K	31%	\$5,359.92	\$1,942.00	\$1,708.96	\$0.00	\$0.00	\$0.00	\$1,942.00	VXRAIL SOFTWARE
5	456-111-483	HCIA NP UPG VSPH E+ TO VSOM E+ 1CPU=IG	\$961.29	K	31%	\$663.29	\$240.32	\$211.48	\$0.00	\$0.00	\$0.00	\$240.32	VXRAIL SOFTWARE
5	456-111-484	HCIA NP UPG VSPH STD TO VSOM E+ 1CPU=IG	\$3,631.54	K	31%	\$2,505.76	\$907.89	\$798.94	\$0.00	\$0.00	\$0.00	\$907.89	VXRAIL SOFTWARE
5	456-111-485	HCIA NP UPG VSPH STD TO E+ 1CPU=IG	\$2,670.25	K	31%	\$1,842.47	\$667.56	\$587.46	\$0.00	\$0.00	\$0.00	\$667.56	VXRAIL SOFTWARE
5	456-111-486	HCIA NP UPG VSPH ROBO STD TO ADV 25VM=IB	\$1,602.15	K	31%	\$1,105.48	\$400.54	\$352.47	\$0.00	\$0.00	\$0.00	\$400.54	VXRAIL SOFTWARE
5	456-111-487	HCIA UP VSOM E+ 1CPU=IG	\$4,267.55	K	31%	\$2,944.61	\$1,066.89	\$938.86	\$0.00	\$0.00	\$0.00	\$1,066.89	VXRAIL SOFTWARE
5	456-111-488	HCIA UP VSPH E+ 1CPU=IG	\$3,393.65	K	31%	\$2,341.62	\$848.41	\$746.60	\$0.00	\$0.00	\$0.00	\$848.41	VXRAIL SOFTWARE
5	456-111-489												

EMC WSCA Contract MNWNC-109 Price List  
Effective July 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						RENEWAL	THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	456-111-490	HCIA UP VSPH ROBO ADV 25VM=IB	\$4,369.50	K	31%	\$3,014.96	\$1,092.38	\$961.29	\$0.00	\$0.00	\$0.00	\$1,092.38	VXRAIL SOFTWARE	
5	456-111-491	HCIA UP VSPH ROBO STD 25VM=IB	\$2,913.00	K	31%	\$2,009.97	\$728.25	\$640.86	\$0.00	\$0.00	\$0.00	\$728.25	VXRAIL SOFTWARE	
5	456-111-492	HCIA UP VSPH DSKTP 100VM=IB	\$7,768.00	K	31%	\$5,359.92	\$1,942.00	\$1,708.96	\$0.00	\$0.00	\$0.00	\$1,942.00	VXRAIL SOFTWARE	
5	456-111-493	HCIA UP UPG VSPH E+ TO VSOM E+ 1CPU=IG	\$961.29	K	31%	\$663.29	\$240.32	\$211.48	\$0.00	\$0.00	\$0.00	\$240.32	VXRAIL SOFTWARE	
5	456-111-494	HCIA UP UPG VSPH STD TO VSOM E+ 1CPU=IG	\$3,631.54	K	31%	\$2,505.76	\$907.89	\$798.94	\$0.00	\$0.00	\$0.00	\$907.89	VXRAIL SOFTWARE	
5	456-111-495	HCIA UP UPG VSPH STD TO E+ 1CPU=IG	\$2,670.25	K	31%	\$1,842.47	\$667.56	\$587.46	\$0.00	\$0.00	\$0.00	\$667.56	VXRAIL SOFTWARE	
5	456-111-496	HCIA UP UPG VSPH ROBO STD TO ADV 25VM=IB	\$1,602.15	K	31%	\$1,105.48	\$400.54	\$352.47	\$0.00	\$0.00	\$0.00	\$400.54	VXRAIL SOFTWARE	
5	458-001-738	HCIA NP VxRail vSphere SOFTWARE	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VXRAIL SOFTWARE	
5	458-001-739	HCIA NP VxRail vSphere SOFTWARE	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VXRAIL SOFTWARE	
5	BEDROCK-FBDL-001	SEL Bedrock Ingest/Mgmt per Core FBDL 1Y	\$1,538.46	K	31%	\$1,061.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ZALONI	
5	BEDROCK-FBDL-002	SEL Bedrock Ingest/Mgmt Per Core FBDL 2Y	\$3,076.92	K	31%	\$2,123.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ZALONI	
5	BEDROCK-FBDL-003	SEL Bedrock Ingest/Mgmt per Core FBDL 3Y	\$4,615.38	K	31%	\$3,184.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ZALONI	