

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP					
5	100-100206-AM	SEL AS ProbeSW-024 Lic Mnth		\$23.08	K	31%	\$15.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100207-AM	SEL AS ProbeSW-032 Lic Mnth		\$30.77	K	31%	\$21.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100208-AM	SEL AS ProbeSW-192 Lic Mnth		\$190.77	K	31%	\$131.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100209-AM	SEL AS ProbeSW-256 Lic Mnth		\$255.38	K	31%	\$176.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100210-AM	SEL AS ProbeSW-320 Lic Mnth		\$335.38	K	31%	\$231.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100211-AM	SEL AS ProbeSW-384 Lic Mnth		\$381.64	K	31%	\$263.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100212-AM	SEL AS ProbeSW-528 Lic Mnth		\$526.15	K	31%	\$363.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100213	SEL SW ProbeVM-001 vSphere Lic		\$1,644.62	K	31%	\$1,134.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100213-AM	SEL AS ProbeVM-001 Lic Mnth		\$12.31	K	31%	\$8.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100213-SM	SEL SS ESX-001 Host MSub		\$104.62	K	31%	\$72.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100214-AM	SEL AS ProbeVM-010 Lic Mnth		\$132.31	K	31%	\$91.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100215-AM	SEL AS ProbeVM-050 Lic Mnth		\$664.62	K	31%	\$458.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100216	SEL SW ProbeVM-100 vSphere Lic		\$164,492.31	K	31%	\$113,499.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100216-AM	SEL AS ProbeVM-100 Lic Mnth		\$1,329.23	K	31%	\$917.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100216-SM	SEL SS ESX-100 Host MSub		\$10,413.85	K	31%	\$7,185.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100217-AM	SEL AS ProbeVM-500 Lic Mnth		\$6,646.15	K	31%	\$4,585.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100288	SEL HW TCV-008LFLFLF-57-RP Cass		\$1,827.69	K	31%	\$1,261.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100290	SEL HW TCV-012LRLFLF-57-RP Cass		\$2,741.54	K	31%	\$1,891.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100292	SEL HW TCV-012MRLFLF-57-OB Cass		\$2,741.54	K	31%	\$1,891.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100293	SEL HW TCV-024MRLFLF-57-OB Cass		\$5,483.08	K	31%	\$3,783.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100300	SEL HW TPS-010F TCV TAP Shelf 1U		\$309.15	K	31%	\$211.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100301	SEL HW TPS-010S TCV TAP Shelf 1U		\$207.69	K	31%	\$143.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100602-AM	SEL AS ProbeFC8-0802 Lic Mnth		\$169.23	K	31%	\$116.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100603-AM	SEL AS ProbeFC8-0808 Lic Mnth		\$669.23	K	31%	\$461.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100617-AM	SEL AS ProbeSWAG-24 Lic Mnth		\$3.08	K	31%	\$2.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100618-AM	SEL AS ProbeSWAG-192 Lic Mnth		\$30.77	K	31%	\$21.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100619-AM	SEL AS ProbeSWAG-528 Lic Mnth		\$87.69	K	31%	\$60.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101048	SEL HW 515 15A 15		\$66.15	K	31%	\$45.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101049	SEL HW 520 20A 15		\$98.46	K	31%	\$67.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101050	SEL HW 620 20A 15		\$90.77	K	31%	\$62.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101051	SEL HW 615 15A 15		\$90.77	K	31%	\$62.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101052	SEL HW 515 18 x2		\$11.00	K	31%	\$7.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101053	SEL HW 515 6 x2		\$17.00	K	31%	\$11.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101054	SEL HW C14 6 x2		\$24.62	K	31%	\$16.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101055	SEL HW C14 18 x2		\$14.00	K	31%	\$9.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101056	SEL HW CEE77 2 x2		\$21.54	K	31%	\$14.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101057	SEL HW 1363 2 x2		\$32.31	K	31%	\$22.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101058	SEL HW C14 3 x2		\$17.00	K	31%	\$11.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101281	SEL HW Fibres CIT Kit MPO Addon		\$4,818.46	K	31%	\$3,324.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101309	SEL HW Fibres CIT Kit Refill		\$2,409.23	K	31%	\$1,662.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101310	SEL HW Fibres CIT MPO Refill		\$581.54	K	31%	\$401.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101343-AM	SEL AS ProbeFC8-0816 Lic Mnth		\$923.08	K	31%	\$636.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101348	SEL HW C14 15A 15		\$115.38	K	31%	\$79.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101570	SEL HW Fibres Cass Refill		\$664.62	K	31%	\$458.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101571	SEL HW Fibres MPO Cass Refill		\$747.69	K	31%	\$515.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101854	SEL HW Fibres CIT Adv Kit		\$22,563.08	K	31%	\$15,568.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101855	SEL HW C20 6 x2		\$32.31	K	31%	\$22.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101925	SEL HW TCV-012MRLFLF-57-EB Cass		\$2,741.54	K	31%	\$1,891.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102044	SEL HW ProbeFC8-HD48 FRU Fan		\$1,115.00	K	31%	\$769.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102045	SEL HW ProbeFC8-HD48 FRU Pwr Sup		\$923.08	K	31%	\$636.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102046-AM	SEL AS ProbeFC8-0848 Lic Mnth		\$1,923.08	K	31%	\$1,326.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102064	SEL HW TCV-024MRLFLF-57-EB Cass		\$5,483.08	K	31%	\$3,783.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102065-AM	SEL AS ProbeFC8-0824 Lic Mnth		\$1,223.08	K	31%	\$843.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102070	SEL SW WWisdom Mgmt Ent Ed		\$73,076.92	K	31%	\$50,423.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102070-CVM	SEL AS VW Mgmt Ent SSMCONV		\$1,706.15	K	31%	\$1,177.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102070-SM	SEL SS VW Mgmt Ent MSub		\$3,830.77	K	31%	\$2,642.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102071	SEL SW WWisdom Mgmt Virt Ed		\$38,461.54	K	31%	\$26,538.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102071-CVM	SEL AS VW Mgmt Virt SSMCONV		\$898.46	K	31%	\$619.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102071-SM	SEL SS VW Mgmt Virt MSub		\$2,089.23	K	31%	\$1,441.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102072	SEL SW WWisdom Mgmt Ent DR Ed		\$36,923.08	K	31%	\$25,476.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102073	SEL HW PA 4210 FRU PS		\$538.00	K	31%	\$371.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102074	SEL HW PA 4210 FRU Data Drv 1TB		\$346.00	K	31%	\$238.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102075	SEL HW PA 4210 FRU Sys Drv 80GB		\$385.00	K	31%	\$265.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102076	SEL HW PA 4210 Shlwr Mnt Kit		\$115.00	K	31%	\$79.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102077	SEL HW PA 4210 FRU Bezel/Keys		\$69.00	K	31%	\$47.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102094	SEL HW ProbeFC8-HD48 Recess Mnt		\$332.31	K	31%	\$229.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102267	SEL SW ProbeSW-010 Port Lic		\$1,230.77	K	31%	\$849.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102267-AM	SEL AS ProbeSW-010 Lic Mnth		\$9.23	K	31%	\$6.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102267-SM	SEL SS FCSW-010 Port MSub		\$80.00	K	31%	\$55.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102268	SEL SW ProbeSW-100 Port Lic		\$12,307.69	K	31%	\$8,492.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102268-AM	SEL AS ProbeSW-100 Lic Mnth		\$98.46	K	31%	\$67.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102268-SM	SEL SS FCSW-100 Port MSub		\$780.00	K	31%	\$538.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102269	SEL SW ProbeSWAG-010 Port Lic		\$615.38	K	31%	\$424.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102269-AM	SEL AS ProbeSWAG-010 Lic Mnth		\$1.54	K	31%	\$1.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102270	SEL SW ProbeSWAG-100 Port Lic		\$6,153.85	K	31%	\$4,246.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102270-AM	SEL AS ProbeSWAG-100 Lic Mnth		\$15.38	K	31%	\$10.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102271	SEL SW ProbenTAP-001 Node Lic		\$1,910.77	K	31%	\$1,318.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102271-AM	SEL AS ProbenTAP-001 Lic Mnth		\$13.85	K	31%	\$9.56	\$0.00</							

NVP LEVEL 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE											
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	100-102341	SEL HW TCV Blank Plate Kit x3		\$41.54	K	31%	\$28.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102375	SEL HW ProbeFC-16G-24 Chass		\$83,076.92	K	31%	\$57,323.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102455	SEL HW ProbeFC8/All Shlw Mnt Kit		\$115.00	K	31%	\$79.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102456	SEL HW ProbeFC8/All Std Mnt Kit		\$115.00	K	31%	\$79.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102457	SEL HW ProbeFC8/All Rv Appl 1U35		\$115.00	K	31%	\$79.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102458	SEL HW Pk-4210 Rv Adpt 2U35		\$115.00	K	31%	\$79.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102490	SEL HW TCV-008FLFLF-58-RP Cass		\$1,993.85	K	31%	\$1,375.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102491	SEL HW TCV-012RLFLF-58-RP Cass		\$2,990.77	K	31%	\$2,063.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102500	SEL HW TCV-012RLFLF-97-RP Cass		\$2,341.54	K	31%	\$1,615.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102579	SEL HW SFP 4-Link Kit 8G MM HS		\$3,323.08	K	31%	\$2,292.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102580	SEL HW SFP 4-Link Kit 8G SM SR		\$4,652.31	K	31%	\$3,210.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102582	SEL SW Link Lic 8G Full FC8-HD48		\$219,323.08	K	31%	\$151,332.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102582-AM	SEL AS LnkLic 8G FC8-HD48 Mnth		\$2,076.92	K	31%	\$1,433.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102582-SM	SEL SS ProbeFC 8G48Lnk MSUB		\$14,295.38	K	31%	\$9,863.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102583	SEL SW Link Lic 8G Full FC16G24		\$108,000.00	K	31%	\$74,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102583-AM	SEL AS LnkLic 8G FC16G24 Mnth		\$1,195.38	K	31%	\$824.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102583-SM	SEL SS ProbeFC 8G24Lnk MSUB		\$7,273.85	K	31%	\$5,018.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102595	SEL SW Link Lic 16G 4-Link Kit		\$39,876.92	K	31%	\$27,515.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102595-AM	SEL AS LnkLic 16G 4Lnk Kit Mnth		\$264.62	K	31%	\$182.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102595-SM	SEL SS ProbeFC 16G 4Lnk MSUB		\$2,447.69	K	31%	\$1,688.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102596	SEL SW Link Lic 16G FullFC16G24		\$149,538.46	K	31%	\$103,181.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102596-AM	SEL AS LnkLic 16G FC16G24 Mnth		\$1,593.85	K	31%	\$1,099.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102596-SM	SEL SS ProbeFC 16G24Lnk MSUB		\$9,987.69	K	31%	\$6,891.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102614	SEL HW SFP 4-Link Kit 16G MM UHS		\$6,646.15	K	31%	\$4,585.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102615	SEL HW SFP 4-Link Kit 16G SM SR		\$7,975.38	K	31%	\$5,503.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102618	SEL HW SFP 16GFC 1310NM SM LR		\$922.00	K	31%	\$636.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102619	SEL HW TCV-012MRLFLF-58-EB		\$3,073.85	K	31%	\$2,120.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102620	SEL HW TCV-012MRLFLF-58-OB		\$3,073.85	K	31%	\$2,120.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102624	SEL 50 OM4MMLC 2M		\$93.85	K	31%	\$64.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102625	SEL 50 OM4MMLC 3M		\$98.46	K	31%	\$67.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102626	SEL 50 OM4MMLC 5M		\$109.23	K	31%	\$75.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102627	SEL 50 OM4MMLC 10M		\$138.46	K	31%	\$95.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102645	SEL SW ProbeVM-001 HyperV Lic		\$813.85	K	31%	\$561.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102645-AM	SEL AS ProbeVM-001 Hyper-V Mnth		\$6.15	K	31%	\$4.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102645-SM	SEL SS HyperV-001 Host MSUB		\$50.77	K	31%	\$35.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102646	SEL SW ProbeVM-100 HyperV Lic		\$81,415.38	K	31%	\$56,176.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102646-AM	SEL AS ProbeVM-100 Hyper-V Mnth		\$664.62	K	31%	\$458.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102646-SM	SEL SS HyperV-100 Host MSUB		\$5,165.09	K	31%	\$3,562.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102647	SEL SW ProbeVM-001 PowerVM Lic		\$821.54	K	31%	\$568.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102647-AM	SEL AS ProbeVM-001 PowerVM Mnth		\$6.15	K	31%	\$4.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102647-SM	SEL SS PowerVM-001 Core MSUB		\$50.77	K	31%	\$35.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102648	SEL SW ProbeVM-100 PowerVM Lic		\$82,246.15	K	31%	\$56,749.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102648-AM	SEL AS ProbeVM-100 PowerVM Mnth		\$664.62	K	31%	\$458.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102648-SM	SEL SS PowerVM-100 Core MSUB		\$5,207.69	K	31%	\$3,593.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102697	SEL HW ProbeFC-16G-12 Chass		\$43,200.00	K	31%	\$29,808.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102698	SEL HW ProbeNAS-10G-16 Chass		\$116,307.69	K	31%	\$80,252.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102700	SEL OM4 MM MTP M LC B		\$423.08	K	31%	\$291.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102701	SEL OM4 MM MTP FM12		\$403.08	K	31%	\$278.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102702	SEL OS2 SM MTP MM12		\$283.08	K	31%	\$195.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102703	SEL OS2 SM MTP FM12		\$263.08	K	31%	\$181.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102739	SEL OM4 12 Mmlc3		\$507.69	K	31%	\$350.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102740	SEL OM4 12 Mlfc3		\$484.62	K	31%	\$334.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102741	SEL OM4 12 Mmlc5		\$564.62	K	31%	\$389.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102742	SEL OM4 12 MlLC5		\$555.38	K	31%	\$369.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102743	SEL OM4 12 Mmlc10		\$700.00	K	31%	\$463.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102744	SEL OM4 12 MlLC10		\$672.31	K	31%	\$463.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102745	SEL OS2 SM 12 Mmlc3		\$333.85	K	31%	\$230.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102746	SEL OS2 SM 12 MlLC3		\$304.62	K	31%	\$210.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102747	SEL OS2 SM 12 Mmlc5		\$343.08	K	31%	\$236.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102748	SEL OS2 SM 12 MlLC 5		\$321.54	K	31%	\$221.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102749	SEL OS2 SM 12 Mmlc10		\$378.46	K	31%	\$261.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102750	SEL OS2 SM 12 MlLC10		\$355.38	K	31%	\$245.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102751	SEL HW TCV-008FLFLF-97-RP Cass		\$2,546.15	K	31%	\$1,756.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102752	SEL HW TCV-012MRLFLF-97-OB Cass		\$3,723.08	K	31%	\$2,568.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102753	SEL HW TCV-012MRLFLF-97-EB Cass		\$3,723.08	K	31%	\$2,568.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102754	SEL HW TCV-024MRLFMR-97-OB Cass		\$7,444.62	K	31%	\$5,136.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102755	SEL HW TCV-024MRLFMR-97-EB Cass		\$7,444.62	K	31%	\$5,136.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102791	SEL SW Link Lic NAS 10G 1Active		\$7,476.92	K	31%	\$5,159.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102791-AM	SEL AS LnkLic 10G 1Lnk Actv Mnth		\$66.15	K	31%	\$45.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102791-SM	SEL SS ProbeNAS 10G 1Actv MSUB		\$464.62	K	31%	\$334.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102792	SEL SW Link Lic NAS 10G 1Passive		\$1,993.85	K	31%	\$1,375.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102792-AM	SEL AS LnkLic 10G 1Lnk Passv Mnth		\$7.69	K	31%	\$5.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102792-SM	SEL SS ProbeNAS 10G 1Passv MSUB		\$115.38	K	31%	\$79.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102793	SEL SW Link Lic 10G FullNAS10G16		\$101,353.85	K	31%	\$69,934.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102793-AM	SEL AS LnkLic 10G NAS10G16 Mnth		\$830.77	K	31%	\$573.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102793-SM	SEL SS ProbeNAS 10G16Lnk MSUB		\$6,432.31	K	31%	\$4,438.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102797	SEL SW Link Lic 8G Full FC16G12		\$66,461.54	K	31%	\$45,								

NVP LEVEL 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE												
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	100-103077-SM	SEL SS SDS-001 Host MSub		\$192.31	K	31%	\$132.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103078	SEL SW ProbeNetFlow-100 Endpoint Lic		\$3,987.69	K	31%	\$2,751.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103078-AM	SEL AS ProbeNetFlow-100 Lic Mnt		\$38.46	K	31%	\$26.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103078-SM	SEL SS NetFlow-100 Endpt MSub		\$263.08	K	31%	\$181.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103139	SEL SW VWinng CiscoSTS-1StorPt		\$8,307.69	K	31%	\$5,732.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103139-AM	SEL AS VWinng STS-1StorPt Mnth		\$73.85	K	31%	\$50.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103139-SM	SEL SS VWinng STS-1StorPt Mnth		\$398.46	K	31%	\$274.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103140	SEL SW VWinng CiscoSTS-1LineCd		\$132,923.08	K	31%	\$91,716.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103140-AM	SEL AS VWinng STS-1LineCd Mnth		\$1,195.38	K	31%	\$824.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103140-SM	SEL SS VWinng STS-1LineCd Mnth		\$6,355.38	K	31%	\$4,385.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103142	SEL HW PA 4220 FRU Sys Drv 240GB		\$384.62	K	31%	\$265.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103238	SEL SW VW VrtServerPack		\$2,453.85	K	31%	\$1,693.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103238-CVM	SEL AS VW VrtServerPack SSMCONV		\$58.46	K	31%	\$40.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103238-SM	SEL AS VW VrtServerPack SSM		\$107.69	K	31%	\$74.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103239	SEL SW VW EntStoragePack		\$25,000.00	K	31%	\$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103239-CVM	SEL AS VW EntStoragePack SSMCONV		\$584.62	K	31%	\$403.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103239-SM	SEL AS VW EntStoragePack SSM		\$1,089.23	K	31%	\$751.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103240	SEL VW CloudComputePack		\$183.08	K	31%	\$126.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103240-SA	SEL AS VW CloudComputePack SSA		\$73.85	K	31%	\$50.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103241	SEL SW VW WireDataPack		\$38,153.85	K	31%	\$26,326.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103241-CVM	SEL AS VW WireDataPack SSMCONV		\$890.77	K	31%	\$614.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103241-SM	SEL AS VW WireDataPack SSM		\$1,681.54	K	31%	\$1,148.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103279	SEL SW VW SANSwitchPack		\$146.15	K	31%	\$100.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103279-CVM	SEL AS VW SANSwitchPack SSMCONV		\$4.62	K	31%	\$3.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103279-SM	SEL AS VW SANSwitchPack SSM		\$7.69	K	31%	\$5.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103285	SEL SW VW SWDefStorPack		\$2,761.54	K	31%	\$1,905.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103285-CVM	SEL AS VW SWDefStorPack SSMCONV		\$64.62	K	31%	\$44.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103285-SM	SEL AS VW SWDefStorPack SSM		\$107.69	K	31%	\$74.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103287	SEL SW VW IPNetPack		\$46.15	K	31%	\$31.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103287-CVM	SEL AS VW IPNetPack SSMCONV		\$1.54	K	31%	\$1.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103287-SM	SEL AS VW IPNetPack SSM		\$3.08	K	31%	\$2.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103291	SEL SW VW OperSystemPack		\$269.23	K	31%	\$185.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103291-CVM	SEL AS VW OperSystemPack SSMCONV		\$7.69	K	31%	\$5.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103291-SM	SEL AS VW OperSystemPack SSM		\$12.31	K	31%	\$8.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103293	SEL SW VWIsdm Mgmt CC Ed		\$270,769.23	K	31%	\$186,830.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103293-SM	SEL AS VW Mgmt CC SSM		\$14,187.69	K	31%	\$9,789.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103302	SEL HW TCV-008LFLFLF-59-RP Cass		\$2,035.38	K	31%	\$1,404.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103303	SEL HW TCV-012LRLFLF-59-RP Cass		\$3,000.00	K	31%	\$2,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103335	SEL HW SFP 4Lk Link Vtr 32G MM XHS		\$11,544.62	K	31%	\$7,955.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103384	SEL HW ProbeFC-32G-24 Chass		\$118,461.54	K	31%	\$81,738.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103385	SEL SW Analytic Perpetual Upg 1		\$1.54	K	31%	\$1.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103413	SEL HW TCV-012MRLFLF-59-EB Cass		\$2,741.54	K	31%	\$1,891.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103419	SEL SW VW FC32 WireDataPack		\$57,230.77	K	31%	\$39,489.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103419-SM	SEL AS VW FC32 WireDataPack SSM		\$2,493.85	K	31%	\$1,720.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103423	SEL HW TCV-012LFLFLR-59-RP Cass		\$2,990.77	K	31%	\$2,063.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100DW1PRSS2	SEL SS renew DW100user 1DA Probe 50SL		\$2,440.00	K	31%	\$1,683.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	100DW1PRSSP	SEL DW100 1DA Probe 50SL SS + Sup 1Yr		\$17,284.00	K	31%	\$11,925.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	100DW1PRSSP2	SEL SS + Sup renew DW100 1DA Probe 50SL		\$3,253.00	K	31%	\$2,244.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	10-1-ASTOR-UNIT	SEL Arch Stor Unit - 1TB - PDX - 1 Yr		\$188.64	K	31%	\$130.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-1-AWS-CNCT	SEL 100MB ADD'L Connect - AWS - PDX - 1Y		\$2,781.82	K	31%	\$1,919.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-1-BBLOC	SEL Big Bloc 250GB - PDX - 1YR		\$24,545.45	K	31%	\$16,936.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-1-CC-DP-AI-SB	SEL 1TB CCV Islon SED Deep AWS PDX 1Yr		\$272.73	K	31%	\$188.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-1-CC-DP-AI-SM	SEL 1TB CCV Islon SM Deep AWS PDX 1Yr		\$572.73	K	31%	\$395.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-1-CC-DP-AI-TB	SEL 1TB CCV Islon Deep AWS - PDX - 1Yr		\$272.73	K	31%	\$188.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-1-CC-DP-GI-SB	SEL 1TB CCV Islon SED Deep GCP PDX 1Yr		\$409.09	K	31%	\$282.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-1-CC-DP-GI-TB	SEL 1TB CCV Islon Deep GCP - PDX - 1Yr		\$340.91	K	31%	\$235.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-1-CC-DP-VI-TB	SEL 1TB CCV Islon Deep VMC - PDX - 1Yr		\$272.73	K	31%	\$188.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-1-CC-DP-ZI-SB	SEL 1TB CCV Islon SED Deep Azr PDX 1Yr		\$409.09	K	31%	\$282.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-1-CC-DP-ZI-SM	SEL 1TB CCV Islon SM Deep Azr PDX 1Yr		\$715.91	K	31%	\$493.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-1-CC-DP-ZI-TB	SEL 1TB CCV Islon Deep Azr - PDX - 1Yr		\$340.91	K	31%	\$235.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-1-CC-FL-AU-TB	SEL 1TB CCV Unity Flash AWS - PDX - 1Yr		\$3,272.73	K	31%	\$2,258.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-1-CC-FL-GI-TB	SEL 1TB CCV Islon Flash GCP - PDX - 1Yr		\$4,431.82	K	31%	\$3,057.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-1-CC-FL-GP-TB	SEL 1TB CCV PMAx Flash GCP - PDX - 1Yr		\$8,181.82	K	31%	\$5,645.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-1-CC-FL-GU-TB	SEL 1TB CCV Unity Flash GCP - PDX - 1Yr		\$4,090.91	K	31%	\$2,822.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-1-CC-PM-AI-SB	SEL 1TB CCV Islon SED Prime AWS PDX 1Yr		\$1,309.09	K	31%	\$903.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-1-CC-PM-AI-TB	SEL 1TB CCV Islon Prime AWS - PDX - 1Yr		\$1,090.91	K	31%	\$752.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-1-CC-PM-AU-TB	SEL 1TB CCV Unity Prime AWS - PDX - 1Yr		\$681.82	K	31%	\$470.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-1-CC-PM-GI-SB	SEL 1TB CCV Islon SED Prime GCP PDX 1Yr		\$1,636.36	K	31%	\$1,129.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-1-CC-PM-GI-TB	SEL 1TB CCV Islon Prime GCP - PDX - 1Yr		\$1,363.64	K	31%	\$940.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-1-CC-PM-GU-TB	SEL 1TB CCV Unity Prime GCP - PDX - 1Yr		\$852.27	K	31%	\$588.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-1-CC-PM-VI-TB	SEL 1TB CCV Islon Prime VMC - PDX - 1Yr		\$1,090.91	K	31%	\$752.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-1-CC-PM-VI-TB	SEL 1TB CCV Unity Prime VMC - PDX - 1Yr		\$681.82	K	31%	\$470.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-1-CC-PM-ZI-SB	SEL 1TB CCV Islon SED Prime Azr PDX 1Yr		\$1,636.36	K	31%	\$1,129.09									

NVP LEVEL 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE											
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	10-1-IO-UNIT	SEL IO Unit - 500 IOPs - PDX - 1 Yr		\$604.55	K	31%	\$417.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-1-NET-UNIT	SEL Faction Credit Unit		\$272.73	K	31%	\$188.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-1-PM-BUNDLE	SEL PowerMX DRaaS 100VM/50TB - PDX - 1YR		\$682,909.09	K	31%	\$471,207.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-1-PM-DRaaS-TB	SEL 1 Add'l TB PowerMax DRaaS - PDX - 1Y		\$11,781.82	K	31%	\$8,129.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-1-PM-DRaaS-VM	SEL 1 Add'l VM PowerMax DRaaS - PDX - 1Y		\$545.45	K	31%	\$378.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-1-PR-IO-UNIT	SEL PrimeCCV - 100 IOPs - PDX - 1 Yr		\$604.55	K	31%	\$417.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-1-PROC-UNIT	SEL 1 Proc - 5GB + 1Ghz - PDX - 1Yr		\$450.00	K	31%	\$310.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-1-PS-DR	SEL PowerStore DRaaS 100VM/50TB - PDX-1Y		\$581,915.91	K	31%	\$401,521.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-1-PS-DR-OD	SEL PowerStore DRaaS 100VM/25TB - PDX-1Y		\$335,434.29	K	31%	\$231,449.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-1-PS-DR-TB	SEL 1 Add'l TB PowerStore DRaaS - PDX-1Y		\$3,312.44	K	31%	\$2,285.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-1-STOR-UNIT	SEL Storage Unit - 1TB - PDX - 1 Yr		\$768.18	K	31%	\$530.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-1-U-DR-TB	SEL 1 Add'l TB Unity DRaaS - PDX - 1YR		\$1,486.36	K	31%	\$1,025.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-1-VMCHOST	SEL VMC.Host.13-16XL - PDX - 1YR		\$94,521.82	K	31%	\$65,220.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-1-VPN BW	SEL 100Mbps Managed VPN - PDX - 1Yr		\$1,963.64	K	31%	\$1,354.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-1-VPN-1000BW	SEL 1000Mbps Managed VPN - PDX - 1Yr		\$5,890.91	K	31%	\$4,064.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-1-VPN-500BW	SEL 500Mbps Managed VPN - PDX - 1Yr		\$3,927.27	K	31%	\$2,709.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-1-VSR-DR-VM	SEL 1 Add'l VSR VM DRaaS - PDX - 1Yr		\$1,133.80	K	31%	\$782.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-3-CC-CP-AI-SB	SEL 1TB CCV Isilon SED Deep AWS PDX -3Y		\$856.38	K	31%	\$590.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-3-CC-CP-AI-SM	SEL 1TB CCV Isilon SM Deep AWS PDX 3Yr		\$1,606.11	K	31%	\$1,108.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-3-CC-CP-AI-TB	SEL 1TB CCV Isilon Deep AWS - PDX - 3Yr		\$731.95	K	31%	\$505.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-3-CC-CP-GI-SB	SEL 1TB CCV Isilon SED Deep GCP PDX -3Y		\$954.02	K	31%	\$658.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-3-CC-CP-GI-SM	SEL 1TB CCV Isilon SM Deep GCP PDX 3Yr		\$1,817.88	K	31%	\$1,254.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-3-CC-CP-GI-TB	SEL 1TB CCV Isilon Deep GCP - PDX - 3Yr		\$815.40	K	31%	\$562.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-3-CC-CP-ZI-SB	SEL 1TB CCV Isilon SED Deep Azr PDX -3Y		\$954.02	K	31%	\$658.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-3-CC-CP-ZI-SM	SEL 1TB CCV Isilon SM Deep Azr PDX 3Yr		\$1,817.88	K	31%	\$1,254.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-3-CC-CP-ZI-TB	SEL 1TB CCV Isilon Deep Azr - PDX - 3Yr		\$815.40	K	31%	\$562.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-3-CC-FL-AU-TB	SEL 1TB CCV Unity Flash AWS - PDX - 3Yr		\$7,904.52	K	31%	\$5,454.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-3-CC-FL-GI-SB	SEL 1TB CCV Isilon SED Flash GCP PDX -3Y		\$11,231.99	K	31%	\$7,750.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-3-CC-FL-GI-TB	SEL 1TB CCV Isilon Flash GCP - PDX - 3Yr		\$9,600.00	K	31%	\$6,624.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-3-CC-FL-GP-TB	SEL 1TB CCV PMAX Flash GCP - PDX - 3Yr		\$19,155.12	K	31%	\$13,217.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-3-CC-FL-GU-TB	SEL 1TB CCV Unity Flash GCP - PDX - 3Yr		\$8,968.56	K	31%	\$6,188.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-3-CC-FL-PM-TB	SEL 1TB CCV PMAX Flash AWS - PDX - 3Yr		\$17,381.71	K	31%	\$11,993.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-3-CC-PM-AI-SB	SEL 1TB CCV Isilon SED Prime AWS PDX -3Y		\$3,386.99	K	31%	\$2,337.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-3-CC-PM-AI-TB	SEL 1TB CCV Isilon Prime AWS - PDX - 3Yr		\$2,894.86	K	31%	\$1,997.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-3-CC-PM-AU-TB	SEL 1TB CCV Unity Prime AWS - PDX - 3Yr		\$2,147.19	K	31%	\$1,481.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-3-CC-PM-GI-SB	SEL 1TB CCV Isilon SED Prime GCP PDX -3Y		\$3,777.56	K	31%	\$2,606.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-3-CC-PM-GI-TB	SEL 1TB CCV Isilon Prime GCP - PDX - 3Yr		\$3,228.68	K	31%	\$2,227.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-3-CC-PM-GU-TB	SEL 1TB CCV Unity Prime GCP - PDX - 3Yr		\$2,368.87	K	31%	\$1,634.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-3-CC-PM-VU-TB	SEL 1TB CCV Unity Prime VMC - PDX - 3Yr		\$2,147.19	K	31%	\$1,481.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-3-CC-PM-ZI-SB	SEL 1TB CCV Isilon SED Prime Azr PDX -3Y		\$3,777.56	K	31%	\$2,606.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-3-CC-PM-ZI-TB	SEL 1TB CCV Isilon Prime Azr - PDX - 3Yr		\$3,228.68	K	31%	\$2,227.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-3-CC-PM-ZU-TB	SEL 1TB CCV Unity Prime Azr - PDX - 3Yr		\$2,368.87	K	31%	\$1,634.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-3-COLO-1RU	SEL Colo - 1RU - PDX - 3 Yr		\$9,818.18	K	31%	\$6,774.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-3-CX-100-SMF	SEL CrossConnect SingleModeFiber.PDX.3YR		\$32,568.67	K	31%	\$22,472.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-3-DRaaS-GLD	SEL Unity DRaaS 100VM/50TB - PDX - 3YR		\$1,149,590.44	K	31%	\$793,217.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-3-DRaaS-SVC	SEL Unity DRaaS 100VM/25TB - PDX - 3YR		\$211,805.66	K	31%	\$146,145.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-3-DRaaS-TB	SEL 1 Add'l TB Unity DRaaS - PDX - 3Yr		\$3,342.67	K	31%	\$2,306.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-3-DRaaS-VM	SEL 1 Add'l VM DRaaS - PDX - 3Yr		\$3,061.26	K	31%	\$2,112.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-3-FL-DRaaS-TB	SEL 1 Add'l TB Flash DRaaS - PDX - 3Y		\$11,454.55	K	31%	\$7,903.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-3-FL-IO-UNIT	SEL FlashCCV - 500 IOPs - PDX - 3 Yr		\$5,236.36	K	31%	\$3,613.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-3-PS-DR	SEL PowerStore DRaaS 100VM/50TB - PDX-3Y		\$1,490,413.64	K	31%	\$1,028,385.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-3-PS-DR-OD	SEL PowerStore DRaaS 100VM/25TB - PDX-3Y		\$771,569.53	K	31%	\$532,382.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-3-PS-DR-TB	SEL 1 Add'l TB PowerStore DRaaS - PDX-3Y		\$7,446.98	K	31%	\$5,138.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-3-U-DR-TB	SEL 1 Add'l TB Unity DRaaS - PDX - 3Yr		\$3,342.66	K	31%	\$2,306.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-3-VMCHOST	SEL VMC.Host.13-16XL - PDX - 3Yr		\$198,847.27	K	31%	\$137,204.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-3-VSR-DR-VM	SEL 1 Add'l VSR VM DRaaS - PDX - 3Yr		\$3,061.26	K	31%	\$2,112.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-5-CC-CP-AI-SB	SEL 1TB CCV Isilon SED Deep AWS PDX -5Y		\$1,078.47	K	31%	\$744.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-5-CC-CP-AI-SM	SEL 1TB CCV Isilon SM Deep AWS PDX 5Yr		\$2,087.78	K	31%	\$1,440.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-5-CC-CP-AI-TB	SEL 1TB CCV Isilon Deep AWS - PDX - 5Yr		\$921.77	K	31%	\$636.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-5-CC-CP-GI-SB	SEL 1TB CCV Isilon SED Deep GCP PDX -5Y		\$1,231.63	K	31%	\$849.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-5-CC-CP-GI-SM	SEL 1TB CCV Isilon SM Deep GCP PDX 5Yr		\$2,419.96	K	31%	\$1,669.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-5-CC-CP-GI-TB	SEL 1TB CCV Isilon Deep GCP - PDX - 5Yr		\$1,052.68	K	31%	\$726.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-5-CC-CP-ZI-SB	SEL 1TB CCV Isilon SED Deep Azr PDX -5Y		\$1,231.63	K	31%	\$849.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-5-CC-CP-ZI-SM	SEL 1TB CCV Isilon SM Deep Azr PDX 5Yr		\$2,419.96	K	31%	\$1,669.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-5-CC-CP-ZI-TB	SEL 1TB CCV Isilon Deep Azr - PDX - 5Yr		\$1,052.68	K	31%	\$726.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-5-CC-FL-AU-TB	SEL 1TB CCV Unity Flash AWS - PDX - 5Yr		\$10,324.70	K	31%	\$7,124.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-5-CC-FL-GI-SB	SEL 1TB CCV Isilon SED Flash GCP PDX -5Y		\$14,239.42	K	31%	\$9,825.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-5-CC-FL-GI-TB	SEL 1TB CCV Isilon Flash GCP - PDX - 5Yr		\$12,170.45	K	31%	\$8,397.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-5-CC-FL-GP-TB	SEL 1TB CCV PMAX Flash GCP - PDX - 5Yr		\$26,643.57	K	31%	\$18,384.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-5-CC-FL-GU-TB	SEL 1TB CCV Unity Flash GCP - PDX - 5Yr		\$11,993.79	K	31%	\$8,275.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-5-CC-FL-PM-TB	SEL 1TB CCV PMAX Flash AWS - PDX - 5Yr		\$23,861.75	K	31%	\$16,464.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-5-CC-PM-AI-SB	SEL 1TB CCV Isilon SED Prime AWS PDX -5Y		\$4,275.34	K	31%	\$2,949.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-5-CC-PM-AI-TB	SEL 1TB CCV Isilon Prime AWS - PDX - 5Yr		\$3,654.13	K	31%	\$2,521.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-5-CC-PM-AU-TB	SEL 1TB CCV Unity Prime AWS - PDX - 5Yr		\$2,651.40	K	31%	\$1,829.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	10-5-CC-PM-GI-SB	SEL 1TB CCV Isilon SED Prime GCP PDX -5Y													

NVP LEVEL 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE											
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	11-1783-LIC	SEL ltrm S1 Sid+Vcac 6 Ent Promobun		\$21,313.00	K	31%	\$14,705.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1790-LIC	SEL: THINS-STE-F		\$5,659.50	K	31%	\$3,905.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1791-LIC	SEL: THINS-100PK-F		\$2,150.50	K	31%	\$1,483.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1820-LIC	SEL Vsan 5 1 Cpu		\$2,745.00	K	31%	\$1,894.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1820-LIC-L1	SEL Tpp1 Vsan 5 1 Cpu		\$2,607.00	K	31%	\$1,788.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1820-LIC-L2	SEL Tpp2 Vsan 5 1 Cpu		\$2,552.00	K	31%	\$1,780.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1820-LIC-L3	SEL Tpp3 Vsan 5 1 Cpu		\$2,470.00	K	31%	\$1,704.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1820-LIC-L4	SEL Tpp4 Vsan 5 1 Cpu		\$2,388.00	K	31%	\$1,647.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1820-LIC-L5	SEL Tpp5 Vsan 5 1 Cpu		\$2,278.00	K	31%	\$1,571.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1821-LIC	SEL Upg: StgApp To Vsan 5 Bun W/ 6 Lic		\$12,623.00	K	31%	\$8,709.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1821-LIC-L1	SEL L1 Upg StgApp To Vsan 5 Bun W/ 6 Lic		\$11,991.00	K	31%	\$8,273.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1821-LIC-L2	SEL L2 Upg StgApp To Vsan 5 Bun W/ 6 Lic		\$11,739.00	K	31%	\$8,099.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1821-LIC-L3	SEL L3 Upg StgApp To Vsan 5 Bun W/ 6 Lic		\$11,380.00	K	31%	\$7,838.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1821-LIC-L4	SEL L4 Upg StgApp To Vsan 5 Bun W/ 6 Lic		\$10,982.00	K	31%	\$7,577.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1821-LIC-L5	SEL L5 Upg StgApp To Vsan 5 Bun W/ 6 Lic		\$10,477.00	K	31%	\$7,229.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1822-LIC	SEL Vsan 5 Desktop 10P Ccu		\$550.00	K	31%	\$379.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1822-LIC-L1	SEL Tpp1 Vsan 5 Desktop 10P Ccu		\$523.00	K	31%	\$360.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1822-LIC-L2	SEL Tpp2 Vsan 5 Desktop 10P Ccu		\$512.00	K	31%	\$353.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1822-LIC-L3	SEL Tpp3 Vsan 5 Desktop 10P Ccu		\$495.00	K	31%	\$341.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1822-LIC-L4	SEL Tpp4 Vsan 5 Desktop 10P Ccu		\$479.00	K	31%	\$330.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1822-LIC-L5	SEL Tpp5 Vsan 5 Desktop 10P Ccu		\$457.00	K	31%	\$315.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1823-LIC	SEL Vsan 5 Desktop 100P Ccu		\$5,600.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1823-LIC-L1	SEL Tpp1 Vsan 5 Desktop 100P Ccu		\$5,225.00	K	31%	\$3,605.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1823-LIC-L2	SEL Tpp2 Vsan 5 Desktop 100P Ccu		\$5,115.00	K	31%	\$3,529.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1823-LIC-L3	SEL Tpp3 Vsan 5 Desktop 100P Ccu		\$4,950.00	K	31%	\$3,415.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1823-LIC-L4	SEL Tpp4 Vsan 5 Desktop 100P Ccu		\$4,785.00	K	31%	\$3,301.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1823-LIC-L5	SEL Tpp5 Vsan 5 Desktop 100P Ccu		\$4,565.00	K	31%	\$3,149.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1833-LIC-L5	SEL Tpp5 Ent: 10P Ccu		\$4,565.00	K	31%	\$3,149.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1834-LIC-L5	SEL Tpp5 Ent: 100P Ccu		\$45,650.00	K	31%	\$31,498.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1835-LIC-L5	SEL Tpp5 Ent: 10P (Nus)		\$2,739.00	K	31%	\$1,889.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1836-LIC-L5	SEL Tpp5 Ent: 100P (Nus)		\$27,390.00	K	31%	\$18,899.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1841-LIC-L5	SEL L5 Upg View Std 10 Ccu To Ent 20 Nus		\$3,515.00	K	31%	\$2,425.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1842-LIC-L5	SEL L5 UG View Std 100 Ccu To Ent 200 Nus		\$35,151.00	K	31%	\$24,254.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1845-LIC-L5	SEL L5 Upg View Std Ccu To Ent 10P Ccu		\$2,511.00	K	31%	\$1,732.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1846-LIC-L5	SEL L5 Upg View Std Ccu To Ent 100P Ccu		\$25,108.00	K	31%	\$17,324.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1847-LIC-L5	SEL L5 Upg Adv To Ent 10P Nus		\$502.00	K	31%	\$346.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1848-LIC-L5	SEL L5 Upg Adv Nus To Ent 100P Nus		\$5,022.00	K	31%	\$3,465.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1849-LIC-L5	SEL L5 Upg Adv To Ent 10P Ccu		\$1,004.00	K	31%	\$692.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1850-LIC-L5	SEL L5 UG View Ccu To Ent 100P Ccu		\$10,043.00	K	31%	\$6,929.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1855-LIC-L5	SEL L5 UG View Std 250 Ccu To Ent 500 Nus		\$87,876.00	K	31%	\$60,634.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1856-LIC-L5	SEL L5 UG View S 500 Ccu To Ent 1000 Nus		\$175,753.00	K	31%	\$121,289.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1857-LIC-L5	SEL L5 UG View S 250 Ccu To Ent 250 Ccu		\$62,769.00	K	31%	\$43,310.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1858-LIC-L5	SEL L5 Upg View S 500 Ccu To Ent 500 Ccu		\$125,538.00	K	31%	\$86,621.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1885-LIC-L5	SEL L5 Upg View Add To Ent 10 Ccu		\$3,104.00	K	31%	\$2,141.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1886-LIC-L5	SEL L5 Upg View Add To Ent 100P Ccu		\$31,042.00	K	31%	\$21,418.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1978-LIC	SEL: VS5-RBSTD-ADV2-UG-F		\$145.00	K	31%	\$100.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	11-1996-LIC-L5	SEL: HZ-APVENTC10-UG-F-L5		\$3,515.00	K	31%	\$2,425.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	11-1997-LIC-L5	SEL: HZ-APVENTC100UG-F-L5		\$35,151.00	K	31%	\$24,254.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	11-1-ASTOR-UNIT	SEL Arch Stor Unit - 1TB - RES - 1 Yr		\$188.64	K	31%	\$130.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-AWS-CNCT	SEL 100MB ADD'L Connect - AWS - RES - 1Y		\$2,781.82	K	31%	\$1,919.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-AZR-CNCT	SEL 100MB ADD'L Connect - AZR - RES - 1Y		\$3,125.45	K	31%	\$2,156.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-BBLOC	SEL Big Bloc 250GB - RES - 1YR		\$24,545.45	K	31%	\$16,936.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-CC-DP-AI-SB	SEL 1TB CCV lslon SED Deep AWS RES 1Yr		\$272.73	K	31%	\$188.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-CC-DP-AI-SM	SEL 1TB CCV lslon SM Deep AWS RES 1Yr		\$572.73	K	31%	\$395.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-CC-DP-AI-TB	SEL 1TB CCV lslon Deep AWS - RES - 1Yr		\$272.73	K	31%	\$188.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-CC-DP-GI-SB	SEL 1TB CCV lslon SED Deep GCP RES 1Yr		\$409.09	K	31%	\$282.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-CC-DP-GI-SM	SEL 1TB CCV lslon SM Deep GCP RES 1Yr		\$715.91	K	31%	\$493.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-CC-DP-GI-TB	SEL 1TB CCV lslon Deep GCP - RES - 1Yr		\$340.91	K	31%	\$235.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-CC-DP-VI-TB	SEL 1TB CCV lslon Deep VMC - RES - 1Yr		\$272.73	K	31%	\$188.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-CC-DP-ZI-SB	SEL 1TB CCV lslon SED Deep Azr RES 1Yr		\$409.09	K	31%	\$282.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-CC-DP-ZI-SM	SEL 1TB CCV lslon SM Deep Azr RES 1Yr		\$715.91	K	31%	\$493.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-CC-DP-ZI-TB	SEL 1TB CCV lslon Deep Azr - RES - 1Yr		\$340.91	K	31%	\$235.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-CC-FL-AI-SB	SEL 1TB CCV lslon SED Flash AWS RES 1Yr		\$4,254.55	K	31%	\$2,935.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-CC-FL-AI-TB	SEL 1TB CCV lslon Flash AWS - RES - 1Yr		\$3,545.45	K	31%	\$2,446.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-CC-FL-AU-TB	SEL 1TB CCV Unity Flash AWS - RES - 1Yr		\$3,272.73	K	31%	\$2,258.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-CC-FL-GI-SB	SEL 1TB CCV lslon SED Flash GCP RES 1Yr		\$5,318.18	K	31%	\$3,669.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-CC-FL-GI-TB	SEL 1TB CCV lslon Flash GCP - RES - 1Yr		\$4,431.82	K	31%	\$3,057.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-CC-FL-GP-TB	SEL 1TB CCV PMAX Flash GCP - RES - 1Yr		\$8,181.82	K	31%	\$5,645.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-CC-FL-GU-TB	SEL 1TB CCV Unity Flash GCP - RES - 1Yr		\$4,090.91	K	31%	\$2,822.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-CC-FL-PM-TB	SEL 1TB CCV PMAX Flash AWS - RES - 1Yr		\$6,818.18	K	31%	\$4,704.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-CC-FL-VI-TB	SEL 1TB CCV lslon Flash VMC - RES - 1Yr		\$3,545.45	K	31%	\$2,446.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-CC-FL-VM-TB	SEL 1TB CCV PMAX Flash VMC - RES - 1Yr		\$6,818.18	K	31%	\$4,704.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-CC-FL-VU-TB	SEL 1TB CCV Unity Flash VMC - RES - 1Yr		\$3,272.73	K	31%	\$2,258.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-CC-FL-ZI-SB	SEL 1TB CCV lslon SED Flash Azr RES 1Yr		\$5,318.18	K	31%	\$3,669.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-CC-FL-ZI-TB	SEL 1TB CCV lslon Flash Azr - RES - 1Yr		\$4,431.82	K	31%	\$3,057.96	\$0.00							

NVP LEVEL 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE											
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	11-1-CC-PM-VU-TB	SEL 1TB CCV Unity Prime VMC - RES - 1Yr		\$681.82	K	31%	\$470.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-CC-PM-ZI-SE	SEL 1TB CCV Isilon SED Prime Azr RES 1Yr		\$1,636.36	K	31%	\$1,129.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-CC-PM-ZI-TB	SEL 1TB CCV Isilon Prime Azr - RES - 1Yr		\$1,363.64	K	31%	\$940.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-CC-PM-ZU-TB	SEL 1TB CCV Unity Prime Azr - RES - 1Yr		\$852.27	K	31%	\$588.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-COLO-HRU	SEL Coto - HRU - RES - 1 Yr		\$3,272.73	K	31%	\$2,250.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-CX-100-SMF	SEL CrossConnect SingleModeFiber RES 1YR		\$10,856.22	K	31%	\$7,490.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-CX-SMF	SEL CrossConnect SingleModeFiber RES 1YR		\$4,581.82	K	31%	\$3,161.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-DRAAS-GLD	SEL Unity DRaaS 100VM/50TB - RES - 1YR		\$441,768.56	K	31%	\$304,820.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-DRAAS-SVC	SEL Unity DRaaS 100VM/25TB - RES - 1YR		\$87,443.57	K	31%	\$60,336.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-DRAAS-VM	SEL 1 Add'l VM DRaaS - RES - 1Yr		\$1,133.80	K	31%	\$782.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-DRAAS-VM-AR	SEL 1 VM DRaaS - Assisted Recovery - 1Yr		\$393.18	K	31%	\$271.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-DRAAS-VM-MR	SEL 1 VM DRaaS - Managed Recovery - 1Yr		\$1,022.73	K	31%	\$705.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-FL-IO-UNIT	SEL FlashCCV - 500 IOPs - RES - 1 Yr		\$1,745.45	K	31%	\$1,204.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-GCP-CNCT	SEL 100MB ADD'L Connect - GCP - RES - 1Y		\$3,054.55	K	31%	\$2,107.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-IO-UNIT	SEL IO Unit - 500 IOPs - RES - 1 Yr		\$1,745.45	K	31%	\$1,204.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-IS-DP-FACTB	SEL 1TB Isilon Replication - RES - 1Yr		\$1,636.36	K	31%	\$1,129.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-NET-UNIT	SEL Net Unit - 10 Mbps - RES - 1 Yr		\$272.73	K	31%	\$188.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-PM-BUNDLE	SEL PowerMX DRaaS 100VM/50TB - RES - 1YR		\$682,909.09	K	31%	\$471,207.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-PM-DP-FACTB	SEL 1TB PWRMAX Replication - RES - 1Yr		\$6,763.64	K	31%	\$4,666.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-PM-DRAAS-TB	SEL 1 Add'l TB PowerMax DRaaS - RES - 1Y		\$11,781.82	K	31%	\$8,129.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-PM-DRAAS-VM	SEL 1 Add'l VM PowerMax DRaaS - RES - 1Y		\$545.45	K	31%	\$376.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-PROC-IO-UNIT	SEL PymetCCV - 100 IOPs - RES - 1 Yr		\$604.55	K	31%	\$417.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-PROC-UNIT	SEL 1 Proc - 5GB + 1Ghz - RES - 1Yr		\$450.00	K	31%	\$310.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-PS-DR	SEL PowerStore DRaaS 100VM/50TB - RES-1Y		\$581,915.91	K	31%	\$401,521.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-PS-DR-OD	SEL PowerStore DRaaS 100VM/25TB - RES-1Y		\$335,434.29	K	31%	\$231,449.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-PS-DR-TB	SEL 1 Add'l TB PowerStore DRaaS - RES-1Y		\$3,312.45	K	31%	\$2,285.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-STOR-UNIT	SEL Storage Unit - 1TB - RES - 1 Yr		\$768.18	K	31%	\$530.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-U-DR-TB	SEL 1 Add'l TB Unity DRaaS - RES - 1YR		\$1,486.36	K	31%	\$1,025.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-VMC-AW-CLD	SEL VMC on AWS - 768GB+ Private Cl Node		\$109,090.91	K	31%	\$75,272.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-VMCHOST	SEL VMC.Host.3-16XL - RES - 1YR		\$94,521.82	K	31%	\$65,220.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-VPN-1000BW	SEL 1000Mbps Managed VPN - RES - 1Yr		\$5,890.91	K	31%	\$4,064.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-VPN-500BW	SEL 500Mbps Managed VPN - RES - 1Yr		\$3,927.27	K	31%	\$2,709.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-VPN-BW	SEL 100Mbps Managed VPN - RES - 1Yr		\$1,963.64	K	31%	\$1,354.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-1-VSR-DR-VM	SEL 1 Add'l VM VSR DRaaS - RES - 1Yr		\$1,133.80	K	31%	\$782.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-2001-LIC	SEL: PLAY7-PRO-F		\$165.00	K	31%	\$113.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	11-2002-LIC	SEL: PLAY7-PRO-PLAY6-UG-F		\$88.00	K	31%	\$60.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	11-2016-LIC-L1	SEL: HZ-FUSPL7-FLX-UG-F-1		\$105.00	K	31%	\$72.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2016-LIC-L2	SEL: HZ-FUSPL7-FLX-UG-F-2		\$102.00	K	31%	\$70.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2016-LIC-L3	SEL: HZ-FUSPL7-FLX-UG-F-3		\$99.00	K	31%	\$69.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2016-LIC-L4	SEL: HZ-FUSPL7-FLX-UG-F-4		\$96.00	K	31%	\$66.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2016-LIC-L5	SEL: HZ-FUSPL7-FLX-UG-F-5		\$91.00	K	31%	\$62.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2017-LIC-L1	SEL: HZ-FUSS6-FLX-UG-F-1		\$188.00	K	31%	\$129.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2017-LIC-L2	SEL: HZ-FUSS6-FLX-UG-F-2		\$184.00	K	31%	\$126.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2017-LIC-L3	SEL: HZ-FUSS6-FLX-UG-F-3		\$178.00	K	31%	\$122.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2017-LIC-L4	SEL: HZ-FUSS6-FLX-UG-F-4		\$172.00	K	31%	\$118.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2017-LIC-L5	SEL: HZ-FUSS6-FLX-UG-F-5		\$164.00	K	31%	\$113.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2063-LIC	SEL: HZ-PRA50-STD100-UG-F		\$13,750.00	K	31%	\$9,487.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2063-LIC-L1	SEL: HZ-PRA50STD100UGF-L1		\$13,063.00	K	31%	\$9,013.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2063-LIC-L2	SEL: HZ-PRA50STD100UGF-L2		\$12,788.00	K	31%	\$8,823.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2063-LIC-L3	SEL: HZ-PRA50STD100UGF-L3		\$12,375.00	K	31%	\$8,538.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2063-LIC-L4	SEL: HZ-PRA50STD100UGF-L4		\$11,963.00	K	31%	\$8,254.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2063-LIC-L5	SEL: HZ-PRA50STD100UGF-L5		\$11,413.00	K	31%	\$7,874.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2071-LIC	SEL: HZ-MGP-ADVC-10-UG-F		\$3,025.00	K	31%	\$2,087.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2071-LIC-L1	SEL: HZ-MGP-ADVC10UG-F-L1		\$2,874.00	K	31%	\$1,963.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2071-LIC-L2	SEL: HZ-MGP-ADVC10UG-F-L2		\$2,813.00	K	31%	\$1,940.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2071-LIC-L3	SEL: HZ-MGP-ADVC10UG-F-L3		\$2,723.00	K	31%	\$1,878.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2071-LIC-L4	SEL: HZ-MGP-ADVC10UG-F-L4		\$2,632.00	K	31%	\$1,816.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2071-LIC-L5	SEL: HZ-MGP-ADVC10UG-F-L5		\$2,511.00	K	31%	\$1,732.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2072-LIC	SEL: HZ-MGP-ADVC-100-UG-F		\$30,250.00	K	31%	\$20,872.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2072-LIC-L1	SEL: HZ-MGP-ADVC100UGF-L1		\$28,738.00	K	31%	\$19,829.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2072-LIC-L2	SEL: HZ-MGP-ADVC100UGF-L2		\$28,133.00	K	31%	\$19,411.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2072-LIC-L3	SEL: HZ-MGP-ADVC100UGF-L3		\$27,225.00	K	31%	\$18,785.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2072-LIC-L4	SEL: HZ-MGP-ADVC100UGF-L4		\$26,318.00	K	31%	\$18,159.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2072-LIC-L5	SEL: HZ-MGP-ADVC100UGF-L5		\$25,108.00	K	31%	\$17,324.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2073-LIC	SEL: HZ-MGP-ADVN-10-UG-F		\$1,210.00	K	31%	\$834.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2073-LIC-L1	SEL: HZ-MGPADVN10-UG-F-L1		\$1,150.00	K	31%	\$793.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2073-LIC-L2	SEL: HZ-MGPADVN10-UG-F-L2		\$1,125.00	K	31%	\$776.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2073-LIC-L3	SEL: HZ-MGPADVN10-UG-F-L3		\$1,089.00	K	31%	\$751.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2073-LIC-L4	SEL: HZ-MGPADVN10-UG-F-L4		\$1,053.00	K	31%	\$726.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2073-LIC-L5	SEL: HZ-MGPADVN10-UG-F-L5		\$1,004.00	K	31%	\$692.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2074-LIC	SEL: HZ-MGP-ADVN-100-UG-F		\$12,100.00	K	31%	\$8,349.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2074-LIC-L1	SEL: HZ-MGPADVN100UG-F-L1		\$11,495.00	K	31%	\$7,931.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2074-LIC-L2	SEL: HZ-MGPADVN100UG-F-L2		\$11,253.00	K	31%	\$7,764.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2074-LIC-L3	SEL: HZ-MGPADVN100UG-F-L3		\$10,890.00	K	31%	\$7,514.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2074-LIC-L4	SEL: HZ-MGPADVN100UG-F-L4		\$10,527.00	K	31%	\$7,263.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2074-LIC-L5	SEL: HZ-MGPADVN100UG-F-L5</													

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP					
5	11-2110-LIC-L3	SEL: ST6-VF-A10-F-L3		\$270.00	K	31%	\$186.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2110-LIC-L4	SEL: ST6-VF-A10-F-L4		\$261.00	K	31%	\$180.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2111-LIC	SEL: ST6-VF-AD-F		\$1,495.00	K	31%	\$1,031.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2112-LIC	SEL: ST6-VSAN-F		\$2,821.50	K	31%	\$1,946.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2113-LIC	SEL: ST6-VSAN-VSAN-UG-F		\$12,886.50	K	31%	\$8,891.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2195-LIC	SEL: V-AWT-PL-DEV-F		\$20.00	K	31%	\$13.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	11-2196-LIC	SEL: V-AWT-MF-DEV-F		\$4.00	K	31%	\$2.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	11-2248-LIC	SEL: VR8-MEDI-F		\$67,925.00	K	31%	\$46,868.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2317-LIC	SEL: VR7-ATAD25-F		\$7,793.50	K	31%	\$5,377.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2318-LIC	SEL: VR7-ATEN25-F		\$13,475.00	K	31%	\$9,297.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2321-LIC	SEL: VR7-AUTDT25-F		\$3,767.50	K	31%	\$2,599.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2322-LIC	SEL: VR7-ATAD-ATEN-UG-F		\$6,250.20	K	31%	\$4,312.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2325-LIC	SEL: HZ7-TCL-STA10-UG-F		\$1,923.90	K	31%	\$1,327.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2358-LIC	SEL: HZ7-ADC-10-F		\$4,526.50	K	31%	\$3,123.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2359-LIC	SEL: HZ7-ADC-100-F		\$45,265.00	K	31%	\$31,232.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2360-LIC	SEL: HZ7-ADC-ENC-10-UG-F		\$2,182.40	K	31%	\$1,505.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2361-LIC	SEL: HZ7-ADC-ENC-100-UG-F		\$21,838.30	K	31%	\$15,068.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2362-LIC	SEL: HZ7-ADN-10-F		\$2,832.50	K	31%	\$1,954.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2363-LIC	SEL: HZ7-ADN-100-F		\$28,325.00	K	31%	\$19,544.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2364-LIC	SEL: HZ7-ADN-ENN-10-UG-F		\$1,248.50	K	31%	\$861.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2365-LIC	SEL: HZ7-ADN-ENN-100-UG-F		\$12,487.20	K	31%	\$8,616.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2366-LIC	SEL: HZ7-AVA-ENC10-UG-F		\$5,299.80	K	31%	\$3,656.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2367-LIC	SEL: HZ7-AVA-ENC100-UG-F		\$52,998.00	K	31%	\$36,568.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2368-LIC	SEL: HZ7-AVA-ENN10-UG-F		\$3,121.80	K	31%	\$2,154.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2369-LIC	SEL: HZ7-AVA-ENN100-UG-F		\$31,218.00	K	31%	\$21,540.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2370-LIC	SEL: HZ7-AVE-ENC10-UG-F		\$4,924.70	K	31%	\$3,398.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2371-LIC	SEL: HZ7-AVE-ENC100-UG-F		\$49,247.00	K	31%	\$33,980.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2372-LIC	SEL: HZ7-AVE-ENN10-UG-F		\$2,867.70	K	31%	\$1,978.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2373-LIC	SEL: HZ7-AVE-ENN100-UG-F		\$28,677.00	K	31%	\$19,787.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2374-LIC	SEL: HZ7-AVS-ENC10-UG-F		\$6,044.50	K	31%	\$4,170.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2375-LIC	SEL: HZ7-AVS-ENC100-UG-F		\$60,439.50	K	31%	\$41,703.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2376-LIC	SEL: HZ7-AVS-ENN10-UG-F		\$3,612.40	K	31%	\$2,492.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2377-LIC	SEL: HZ7-AVS-ENN100-UG-F		\$36,118.50	K	31%	\$24,921.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2378-LIC	SEL: HZ7-EAD-STD10-UG-F		\$1,983.30	K	31%	\$1,368.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2379-LIC	SEL: HZ7-EAD-STD100-UG-F		\$19,831.90	K	31%	\$13,684.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2380-LIC	SEL: HZ7-ENC-10-F		\$6,517.50	K	31%	\$4,497.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2381-LIC	SEL: HZ7-ENC-100-F		\$65,175.00	K	31%	\$44,970.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2382-LIC	SEL: HZ7-ENN-10-F		\$3,985.50	K	31%	\$2,736.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2383-LIC	SEL: HZ7-ENN-100-F		\$39,655.00	K	31%	\$27,361.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2384-LIC	SEL: HZ7-ENN-ENC-10-UG-F		\$2,803.90	K	31%	\$1,934.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2385-LIC	SEL: HZ7-ENN-ENC-100-UG-F		\$28,042.30	K	31%	\$19,349.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2386-LIC	SEL: HZ7-ENTA-STD10-UG-F		\$1,131.90	K	31%	\$781.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2387-LIC	SEL: HZ7-ENTA-STD100-UG-F		\$11,330.00	K	31%	\$7,817.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2388-LIC	SEL: HZ7-LXC-10-F		\$1,699.50	K	31%	\$1,172.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2389-LIC	SEL: HZ7-LXC-100-F		\$16,995.00	K	31%	\$11,726.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2390-LIC	SEL: HZ7-LXC-ENC-10-UG-F		\$5,299.80	K	31%	\$3,656.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2391-LIC	SEL: HZ7-LXC-ENC-100-UG-F		\$52,998.00	K	31%	\$36,568.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2392-LIC	SEL: HZ7-MGP-ADC-10-UG-F		\$3,109.70	K	31%	\$2,145.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2393-LIC	SEL: HZ7-MGP-ADC-100-UG-F		\$31,097.00	K	31%	\$21,456.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2394-LIC	SEL: HZ7-MGP-ADN-10-UG-F		\$1,246.30	K	31%	\$859.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2395-LIC	SEL: HZ7-MGP-ADN-100-UG-F		\$12,463.00	K	31%	\$8,599.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2396-LIC	SEL: HZ7-MRG-ADC-10-UG-F		\$3,109.70	K	31%	\$2,145.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2397-LIC	SEL: HZ7-MRG-ADC-100-UG-F		\$31,097.00	K	31%	\$21,456.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2398-LIC	SEL: HZ7-MRG-ADN-10-UG-F		\$1,246.30	K	31%	\$859.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2399-LIC	SEL: HZ7-MRG-ADN-100-UG-F		\$12,463.00	K	31%	\$8,599.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2400-LIC	SEL: HZ7-ST-ADC-10-UG-F		\$1,863.40	K	31%	\$1,285.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2401-LIC	SEL: HZ7-ST-ADC-100-UG-F		\$18,634.00	K	31%	\$12,857.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2402-LIC	SEL: HZ7-ST-ADC-250-UG-F		\$46,654.30	K	31%	\$32,191.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2403-LIC	SEL: HZ7-ST-ADC-500-UG-F		\$93,270.10	K	31%	\$64,356.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2404-LIC	SEL: HZ7-ST-ADN-1K-UG-F		\$155,799.60	K	31%	\$107,501.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2405-LIC	SEL: HZ7-ST-ADN-20-UG-F		\$3,116.30	K	31%	\$2,150.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2406-LIC	SEL: HZ7-ST-ADN-200-UG-F		\$31,157.50	K	31%	\$21,498.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2407-LIC	SEL: HZ7-ST-ADN-500-UG-F		\$77,931.70	K	31%	\$53,772.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2408-LIC	SEL: HZ7-ST-ENC-10-UG-F		\$4,052.40	K	31%	\$2,796.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2409-LIC	SEL: HZ7-ST-ENC-100-UG-F		\$40,526.20	K	31%	\$27,963.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2410-LIC	SEL: HZ7-ST-ENC-250-UG-F		\$101,261.60	K	31%	\$69,870.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2411-LIC	SEL: HZ7-ST-ENC-500-UG-F		\$202,662.90	K	31%	\$139,837.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2412-LIC	SEL: HZ7-ST-ENN-1K-UG-F		\$280,430.70	K	31%	\$193,497.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2413-LIC	SEL: HZ7-ST-ENN-20-UG-F		\$5,602.30	K	31%	\$3,865.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2414-LIC	SEL: HZ7-ST-ENN-200-UG-F		\$56,040.60	K	31%	\$38,668.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2415-LIC	SEL: HZ7-ST-ENN-500-UG-F		\$140,250.00	K	31%	\$96,772.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2416-LIC	SEL: HZ7-STD-10-F		\$2,832.50	K	31%	\$1,954.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2417-LIC	SEL: HZ7-STD-100-F		\$28,325.00	K	31%	\$19,544.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2418-LIC	SEL: HZ7-STD-A10-F		\$2,150.50	K	31%	\$1,483.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2419-LIC	SEL: HZ7-STD-A100-F		\$21,505.00	K	31%	\$14,838.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2420-LIC	SEL: HZ7-STD-A-STD10-UG-F		\$795.30	K	31%	\$548.76	\$0.00	\$0.00						

NVP LEVEL 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE											
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	11-2429-LIC	SEL: HZ7-VENT-ST10-UG-F		\$1,133.00	K	31%	\$781.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2430-LIC	SEL: HZ7-VENT-ST100-UG-F		\$11,330.00	K	31%	\$7,817.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2431-LIC	SEL: ST6-AD-D100-F		\$1,127.50	K	31%	\$777.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2432-LIC	SEL: ST6-AD-D100-F		\$1,275.00	K	31%	\$777.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2433-LIC	SEL: ST6-AD-EN-UG-F		\$1,870.00	K	31%	\$1,290.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2434-LIC	SEL: ST6-AD-F		\$4,526.50	K	31%	\$3,123.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2439-LIC	SEL: ST6-EN-F		\$6,220.50	K	31%	\$4,292.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2440-LIC	SEL: ST6-ST-AD-UG-F		\$1,874.40	K	31%	\$1,293.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2441-LIC	SEL: ST6-ST-EN-UG-F		\$3,738.90	K	31%	\$2,579.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2446-LIC	SEL: VR-BCLADV-C		\$3,393.50	K	31%	\$2,341.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2447-LIC	SEL: VR-BCLADV-25-F		\$5,659.50	K	31%	\$3,905.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2448-LIC	SEL: VR-CODE2C-F		\$6,215.00	K	31%	\$4,288.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2449-LIC	SEL: VR-CODE2O-F		\$621.50	K	31%	\$428.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2493-LIC	SEL: HZ7-PA50-STA100-UG-F		\$14,173.50	K	31%	\$9,779.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2494-LIC	SEL: HZ7-PRA50-ST100-UG-F		\$14,190.00	K	31%	\$9,791.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2495-LIC	SEL: HZ7-UEM-ENC-100-UG-F		\$59,510.00	K	31%	\$41,061.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2496-LIC	SEL: HZ7-UEM-ENC-10-UG-F		\$5,951.00	K	31%	\$4,106.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2497-LIC	SEL: HZ7-UEM-ENN-100-UG-F		\$36,256.00	K	31%	\$25,016.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2498-LIC	SEL: HZ7-UEM-ENN-10-UG-F		\$3,625.60	K	31%	\$2,501.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2499-LIC	SEL: HZ7-WSP-ADN-100-UG-F		\$12,466.30	K	31%	\$8,601.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2500-LIC	SEL: HZ7-WSP-ADN-10-UG-F		\$1,246.30	K	31%	\$859.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2505-LIC	SEL: HZ7-ADM-A100-F		\$2,260.50	K	31%	\$1,559.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2506-LIC	SEL: HZ7-ADM-A100-F		\$22,605.00	K	31%	\$15,597.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2507-LIC	SEL: HZ7-A100-AERC-F		\$33,935.00	K	31%	\$23,415.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2508-LIC	SEL: HZ7-A10-AERC-F		\$3,393.50	K	31%	\$2,341.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2509-LIC	SEL: HZ7-E100-AERC-F		\$48,125.00	K	31%	\$33,206.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2510-LIC	SEL: HZ7-E100-AERC-UG-F		\$15,609.00	K	31%	\$10,770.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2511-LIC	SEL: HZ7-E10-AERC-F		\$4,812.50	K	31%	\$3,320.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2512-LIC	SEL: HZ7-E10-AERC-UG-F		\$1,560.90	K	31%	\$1,077.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2513-LIC	SEL: HZ7-ENN-A100-F		\$32,285.00	K	31%	\$22,276.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2514-LIC	SEL: HZ7-ENN-A100-UG-F		\$10,648.00	K	31%	\$7,347.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2515-LIC	SEL: HZ7-ENN-A10-F		\$3,228.50	K	31%	\$2,227.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2516-LIC	SEL: HZ7-ENN-A10-UG-F		\$1,064.80	K	31%	\$734.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2535-LIC	SEL: VR-NI-ANXC-F		\$1,424.50	K	31%	\$982.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-3-CC-DP-AI-SB	SEL 1TB CCV Isilon SED Deep AWS RES -3Yr		\$856.38	K	31%	\$590.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-CC-DP-AI-SM	SEL 1TB CCV Isilon SM Deep AWS RES 3Yr		\$1,606.11	K	31%	\$1,108.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-CC-DP-AI-TB	SEL 1TB CCV Isilon Deep AWS - RES - 3Yr		\$731.95	K	31%	\$505.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-CC-DP-GI-SB	SEL 1TB CCV Isilon SED Deep GCP RES -3Yr		\$954.02	K	31%	\$658.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-CC-DP-GI-SM	SEL 1TB CCV Isilon SM Deep GCP RES 3Yr		\$1,817.88	K	31%	\$1,254.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-CC-DP-GI-TB	SEL 1TB CCV Isilon Deep GCP - RES - 3Yr		\$815.40	K	31%	\$562.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-CC-DP-ZI-SB	SEL 1TB CCV Isilon SED Deep Azr RES -3Yr		\$954.02	K	31%	\$658.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-CC-DP-ZI-SM	SEL 1TB CCV Isilon SM Deep Azr RES 3Yr		\$1,817.88	K	31%	\$1,254.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-CC-DP-ZI-TB	SEL 1TB CCV Isilon Deep Azr - RES - 3Yr		\$815.40	K	31%	\$562.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-CC-FL-AI-SB	SEL 1TB CCV Isilon SED Flash AWS RES -3Yr		\$10,174.20	K	31%	\$7,020.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-CC-FL-AI-TB	SEL 1TB CCV Isilon Flash AWS - RES - 3Yr		\$8,695.90	K	31%	\$6,000.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-CC-FL-AU-TB	SEL 1TB CCV Unity Flash AWS - RES - 3Yr		\$7,904.52	K	31%	\$5,454.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-CC-FL-GI-SB	SEL 1TB CCV Isilon SED Flash GCP RES -3Yr		\$11,231.99	K	31%	\$7,750.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-CC-FL-GI-TB	SEL 1TB CCV Isilon Flash GCP - RES - 3Yr		\$9,599.99	K	31%	\$6,623.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-CC-FL-GP-TB	SEL 1TB CCV PMAX Flash GCP - RES - 3Yr		\$19,155.12	K	31%	\$13,217.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-CC-FL-GU-TB	SEL 1TB CCV Unity Flash GCP - RES - 3Yr		\$8,968.56	K	31%	\$6,188.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-CC-FL-PM-TB	SEL 1TB CCV PMAX Flash AWS - RES - 3Yr		\$17,381.71	K	31%	\$11,993.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-CC-FL-VM-TB	SEL 1TB CCV PMAX Flash VMC - RES - 3Yr		\$17,381.71	K	31%	\$11,993.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-CC-FL-VU-TB	SEL 1TB CCV Unity Flash VMC - RES - 3Yr		\$7,904.52	K	31%	\$5,454.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-CC-FL-ZI-SB	SEL 1TB CCV Isilon SED Flash Azr RES -3Yr		\$11,231.99	K	31%	\$7,750.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-CC-FL-ZI-TB	SEL 1TB CCV Isilon Flash Azr - RES - 3Yr		\$9,599.99	K	31%	\$6,623.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-CC-FL-ZU-TB	SEL 1TB CCV PMAX Flash Azr - RES - 3Yr		\$19,155.12	K	31%	\$13,217.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-CC-FL-ZU-TB	SEL 1TB CCV Unity Flash Azr - RES - 3Yr		\$8,968.56	K	31%	\$6,188.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-CC-PM-AI-SB	SEL 1TB CCV Isilon SED Prime AWS RES -3Yr		\$3,386.99	K	31%	\$2,337.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-CC-PM-AI-TB	SEL 1TB CCV Isilon Prime AWS - RES - 3Yr		\$2,894.86	K	31%	\$1,997.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-CC-PM-AU-TB	SEL 1TB CCV Unity Prime AWS - RES - 3Yr		\$2,147.19	K	31%	\$1,481.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-CC-PM-GI-SB	SEL 1TB CCV Isilon SED Prime GCP RES -3Yr		\$3,777.56	K	31%	\$2,606.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-CC-PM-GI-TB	SEL 1TB CCV Isilon Prime GCP - RES - 3Yr		\$3,228.68	K	31%	\$2,227.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-CC-PM-GU-TB	SEL 1TB CCV Unity Prime GCP - RES - 3Yr		\$2,368.87	K	31%	\$1,634.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-CC-PM-VU-TB	SEL 1TB CCV Unity Prime VMC - RES - 3Yr		\$2,147.19	K	31%	\$1,481.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-CC-PM-ZI-SB	SEL 1TB CCV Isilon SED Prime Azr RES -3Yr		\$3,777.56	K	31%	\$2,606.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-CC-PM-ZI-TB	SEL 1TB CCV Isilon Prime Azr - RES - 3Yr		\$3,228.68	K	31%	\$2,227.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-CC-PM-ZU-TB	SEL 1TB CCV Unity Prime Azr - RES - 3Yr		\$2,368.87	K	31%	\$1,634.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-COLO-1RU	SEL Colo - 1RU - RES - 3 Yr		\$9,818.18	K	31%	\$6,774.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-CX-100-SMF	SEL CrossConnect SingleModeFiber RES.3YR		\$32,568.67	K	31%	\$22,472.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-DRAAS-GLD	SEL Unity DRaaS 100VM/50TB - RES - 3Yr		\$1,149,590.44	K	31%	\$793,217.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-DRAAS-SVC	SEL Unity DRaaS 100VM/25TB - RES - 3Yr		\$211,805.66	K	31%	\$146,145.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-DRAAS-TB	SEL 1 Addl TB Unity DRaaS - RES - 3Yr		\$3,342.67	K	31%	\$2,306.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-DRAAS-VM	SEL 1 Addl VM DRaaS - RES - 3Yr		\$3,061.26	K	31%	\$2,112.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-FL-DRAAS-TB	SEL 1 Addl TB Flash DRaaS - RES - 3Yr		\$11,454.55	K	31%	\$7,903.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-FL-IO-UNIT	SEL FlashCCV - 500 IOPs - RES - 3 Yr		\$5,236.36	K	31%	\$3,613.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-3-IO-UNIT	SEL IO Unit - 500 IOPs - RES - 3 Yr		\$5,236.											

NVP LEVEL 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE											
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	11-5-CC-DP-AI-SB	SEL 1TB CCV Isilon SED Deep AWS RES -5Y		\$1,078.47	K	31%	\$744.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-5-CC-DP-AI-SM	SEL 1TB CCV Isilon SM Deep AWS RES 5Yr		\$2,087.78	K	31%	\$1,440.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-5-CC-DP-AI-TB	SEL 1TB CCV Isilon Deep AWS - RES - 5Yr		\$921.77	K	31%	\$636.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-5-CC-DP-GI-SB	SEL 1TB CCV Isilon SED Deep GCP RES -5Y		\$1,231.63	K	31%	\$849.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-5-CC-DP-GI-SM	SEL 1TB CCV Isilon SM Deep GCP RES 5Yr		\$2,419.96	K	31%	\$1,699.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-5-CC-DP-GI-TB	SEL 1TB CCV Isilon Deep GCP - RES - 5Yr		\$1,052.68	K	31%	\$726.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-5-CC-DP-ZI-SB	SEL 1TB CCV Isilon SED Deep Azr RES -5Y		\$1,231.63	K	31%	\$849.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-5-CC-DP-ZI-SM	SEL 1TB CCV Isilon SM Deep Azr RES 5Yr		\$2,419.96	K	31%	\$1,699.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-5-CC-DP-ZI-TB	SEL 1TB CCV Isilon Deep Azr - RES - 5Yr		\$1,052.68	K	31%	\$726.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-5-CC-FL-AI-SB	SEL 1TB CCV Isilon SED Flash AWS RES -5Y		\$12,580.15	K	31%	\$8,680.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-5-CC-FL-AI-TB	SEL 1TB CCV Isilon Flash AWS - RES - 5Yr		\$10,752.26	K	31%	\$7,419.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-5-CC-FL-AU-TB	SEL 1TB CCV Unity Flash AWS - RES - 5Yr		\$10,324.70	K	31%	\$7,124.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-5-CC-FL-GI-SB	SEL 1TB CCV Isilon SED Flash GCP RES -5Y		\$14,239.42	K	31%	\$9,825.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-5-CC-FL-GI-TB	SEL 1TB CCV Isilon Flash GCP - RES - 5Yr		\$12,170.45	K	31%	\$8,397.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-5-CC-FL-GP-TB	SEL 1TB CCV PMAX Flash GCP - RES - 5Yr		\$26,643.57	K	31%	\$18,384.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-5-CC-FL-GU-TB	SEL 1TB CCV Unity Flash GCP - RES - 5Yr		\$2,999.12	K	31%	\$2,069.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-5-CC-FL-PM-TB	SEL 1TB CCV PMAX Flash AWS - RES - 5Yr		\$23,861.75	K	31%	\$16,464.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-5-CC-FL-VM-TB	SEL 1TB CCV PMAX Flash VMC - RES - 5Yr		\$23,861.75	K	31%	\$16,464.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-5-CC-FL-VU-TB	SEL 1TB CCV Unity Flash VMC - RES - 5Yr		\$10,324.70	K	31%	\$7,124.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-5-CC-FL-ZI-SB	SEL 1TB CCV Isilon SED Flash Azr RES -5Y		\$14,239.42	K	31%	\$9,825.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-5-CC-FL-ZI-TB	SEL 1TB CCV Isilon Flash Azr - RES - 5Yr		\$12,170.45	K	31%	\$8,397.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-5-CC-FL-ZU-TB	SEL 1TB CCV Unity Flash Azr - RES - 5Yr		\$26,643.57	K	31%	\$18,384.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-5-CC-PM-AI-SB	SEL 1TB CCV Isilon SED Prime AWS RES -5Y		\$11,993.79	K	31%	\$8,275.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-5-CC-PM-AI-TB	SEL 1TB CCV Isilon SED Prime AWS RES -5Y		\$4,275.34	K	31%	\$2,949.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-5-CC-PM-AI-TB	SEL 1TB CCV Isilon Prime AWS - RES - 5Yr		\$3,654.13	K	31%	\$2,521.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-5-CC-PM-AU-TB	SEL 1TB CCV Unity Prime AWS - RES - 5Yr		\$2,651.40	K	31%	\$1,829.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-5-CC-PM-GI-SB	SEL 1TB CCV Isilon SED Prime GCP RES -5Y		\$4,887.99	K	31%	\$3,372.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-5-CC-PM-GI-TB	SEL 1TB CCV Isilon Prime GCP - RES - 5Yr		\$4,177.77	K	31%	\$2,882.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-5-CC-PM-GU-TB	SEL 1TB CCV Unity Prime GCP - RES - 5Yr		\$2,999.12	K	31%	\$2,069.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-5-CC-PM-VU-TB	SEL 1TB CCV Unity Prime VMC - RES - 5Yr		\$2,651.40	K	31%	\$1,829.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-5-CC-PM-ZI-SB	SEL 1TB CCV Isilon SED Prime Azr RES -5Y		\$4,887.99	K	31%	\$3,372.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-5-CC-PM-ZI-TB	SEL 1TB CCV Isilon Prime Azr - RES - 5Yr		\$4,177.77	K	31%	\$2,882.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-5-CC-PM-ZU-TB	SEL 1TB CCV Unity Prime Azr - RES - 5Yr		\$2,999.12	K	31%	\$2,069.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-5-FL-IO-UNIT	SEL FlashCCV - 500 IOPs - RES - 5 Yr		\$8,727.27	K	31%	\$6,021.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-5-IO-UNIT	SEL IO Unit - 500 IOPs - RES - 5 Yr		\$8,727.27	K	31%	\$6,021.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	11-5-PR-IO-UNIT	SEL PrimeCCV - 100 IOPs - RES - 5 Yr		\$3,022.73	K	31%	\$2,085.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-AWS-CNCT	SEL 100MB ADDL Connect - AWS - SCL - 1Y		\$2,781.82	K	31%	\$1,919.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-AZR-CNCT	SEL 100MB ADDL Connect - AZR - SCL - 1Y		\$3,125.45	K	31%	\$2,156.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-CC-DP-AI-SB	SEL 1TB CCV Isilon SED Deep AWS SCL 1Yr		\$272.73	K	31%	\$188.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-CC-DP-AI-SM	SEL 1TB CCV Isilon SM Deep AWS SCL 1Yr		\$572.73	K	31%	\$395.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-CC-DP-AI-TB	SEL 1TB CCV Isilon Deep AWS - SCL - 1Yr		\$272.73	K	31%	\$188.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-CC-DP-GI-SB	SEL 1TB CCV Isilon SED Deep GCP SCL 1Yr		\$409.09	K	31%	\$282.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-CC-DP-GI-SM	SEL 1TB CCV Isilon SM Deep GCP SCL 1Yr		\$715.91	K	31%	\$493.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-CC-DP-GI-TB	SEL 1TB CCV Isilon Deep GCP - SCL - 1Yr		\$340.91	K	31%	\$235.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-CC-DP-VI-TB	SEL 1TB CCV Isilon Deep VMC - SCL - 1Yr		\$272.73	K	31%	\$188.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-CC-DP-ZI-SB	SEL 1TB CCV Isilon SED Deep Azr SCL 1Yr		\$409.09	K	31%	\$282.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-CC-DP-ZI-SM	SEL 1TB CCV Isilon SM Deep Azr SCL 1Yr		\$715.91	K	31%	\$493.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-CC-DP-ZI-TB	SEL 1TB CCV Isilon Deep Azr - SCL - 1Yr		\$340.91	K	31%	\$235.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-CC-FL-AI-SB	SEL 1TB CCV Isilon SED Flash AWS SCL 1Yr		\$4,254.55	K	31%	\$2,935.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-CC-FL-AI-TB	SEL 1TB CCV Isilon Flash AWS - SCL - 1Yr		\$3,545.45	K	31%	\$2,446.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-CC-FL-AU-TB	SEL 1TB CCV Unity Flash AWS - SCL - 1Yr		\$3,272.73	K	31%	\$2,258.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-CC-FL-GI-SB	SEL 1TB CCV Isilon SED Flash GCP SCL 1Yr		\$5,318.18	K	31%	\$3,669.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-CC-FL-GI-TB	SEL 1TB CCV Isilon Flash GCP - SCL - 1Yr		\$4,431.82	K	31%	\$3,057.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-CC-FL-GU-TB	SEL 1TB CCV PMAX Flash GCP - SCL - 1Yr		\$8,181.82	K	31%	\$5,645.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-CC-FL-PM-TB	SEL 1TB CCV PMAX Flash AWS - SCL - 1Yr		\$4,090.91	K	31%	\$2,822.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-CC-FL-VI-TB	SEL 1TB CCV Isilon Flash VMC - SCL - 1Yr		\$3,545.45	K	31%	\$2,446.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-CC-FL-VM-TB	SEL 1TB CCV PMAX Flash VMC - SCL - 1Yr		\$6,818.18	K	31%	\$4,704.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-CC-FL-VU-TB	SEL 1TB CCV Unity Flash VMC - SCL - 1Yr		\$3,272.73	K	31%	\$2,258.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-CC-FL-ZI-SB	SEL 1TB CCV Isilon SED Flash Azr SCL 1Yr		\$5,318.18	K	31%	\$3,669.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-CC-FL-ZI-TB	SEL 1TB CCV Isilon Flash Azr - SCL - 1Yr		\$4,431.82	K	31%	\$3,057.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-CC-FL-ZP-TB	SEL 1TB CCV PMAX Flash Azr - SCL - 1Yr		\$8,181.82	K	31%	\$5,645.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-CC-FL-ZU-TB	SEL 1TB CCV Unity Flash Azr - SCL - 1Yr		\$4,090.91	K	31%	\$2,822.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-CC-PM-AI-SB	SEL 1TB CCV Isilon SED Prime AWS SCL 1Yr		\$1,309.09	K	31%	\$903.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-CC-PM-AI-TB	SEL 1TB CCV Isilon Prime AWS - SCL - 1Yr		\$1,090.91	K	31%	\$752.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-CC-PM-AU-TB	SEL 1TB CCV Unity Prime AWS - SCL - 1Yr		\$681.82	K	31%	\$470.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-CC-PM-GI-SB	SEL 1TB CCV Isilon SED Prime GCP SCL 1Yr		\$1,636.36	K	31%	\$1,129.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-CC-PM-GI-TB	SEL 1TB CCV Isilon Prime GCP - SCL - 1Yr		\$1,363.64	K	31%	\$940.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-CC-PM-GU-TB	SEL 1TB CCV Unity Prime GCP - SCL - 1Yr		\$852.27	K	31%	\$588.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-CC-PM-VI-TB	SEL 1TB CCV Isilon Prime VMC - SCL - 1Yr		\$1,090.91	K	31%	\$752.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-CC-PM-VU-TB	SEL 1TB CCV Unity Prime VMC - SCL - 1Yr		\$681.82	K	31%	\$470.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-CC-PM-ZI-SB	SEL 1TB CCV Isilon SED Prime Azr SCL 1Yr		\$1,636.36	K	31%	\$1,129.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-CC-PM-ZI-TB	SEL 1TB CCV Isilon Prime Azr - SCL - 1Yr		\$1,363.64	K	31%	\$940.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-CC-PM-ZU-TB	SEL 1TB CCV Unity Prime Azr - SCL - 1Yr		\$852.27	K	31%	\$588.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-COLO-1RU	SEL Colo - 1RU - SCL - 1 Yr		\$3,272.73	K	31%	\$2,258.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-1-CX-100-SMF	SEL CrossConnect SingleModeFiber SCL 1YR													

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP					
5	12-5-CC-PM-AU-TB	SEL 1TB CCV Unity Prime AWS - SCL - 5Yr		\$2,651.40	K	31%	\$1,829.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-5-CC-PM-GI-SB	SEL 1TB CCV Isilon SED Prime GCP SCL -5Y		\$4,887.99	K	31%	\$3,372.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-5-CC-PM-GI-TB	SEL 1TB CCV Isilon Prime GCP - SCL - 5Yr		\$4,177.77	K	31%	\$2,882.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-5-CC-PM-GU-TB	SEL 1TB CCV Unity Prime GCP - SCL - 5Yr		\$2,999.12	K	31%	\$2,069.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-5-CC-PM-AU-TB	SEL 1TB CCV Unity Prime VMC - SCL - 5Yr		\$2,651.40	K	31%	\$1,829.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-5-CC-PM-ZI-SB	SEL 1TB CCV Isilon SED Prime Azr SCL - 5Y		\$4,887.99	K	31%	\$3,372.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-5-CC-PM-ZI-TB	SEL 1TB CCV Isilon Prime Azr - SCL - 5Yr		\$4,177.77	K	31%	\$2,882.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-5-CC-PM-ZU-TB	SEL 1TB CCV Unity Prime Azr - SCL - 5Yr		\$2,999.12	K	31%	\$2,069.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-5-FL-IO-UNIT	SEL FlashCCV - 500 IOPs - SCL - 5 Yr		\$8,727.27	K	31%	\$6,021.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	12-5-PR-IO-UNIT	SEL PrimeCCV - 100 IOPs - SCL - 5 Yr		\$3,022.73	K	31%	\$2,085.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-ASTOR-UNIT	SEL Arch Stor Unit - 1TB - LON - 1 Yr		\$227.27	K	31%	\$156.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-AWS-CNCT	SEL 100MB ADD'L Connect - AWS -LON - 1Y		\$3,338.18	K	31%	\$2,303.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-AZR-CNCT	SEL 100MB ADD'L Connect - AZR - LON - 1Y		\$3,750.55	K	31%	\$2,587.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-BBLOC	SEL Big Bloc 250GB - LON - 1Yr		\$29,454.55	K	31%	\$20,323.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-ASED	SEL 1TB SED Archive-LON-1Yr		\$551.73	K	31%	\$380.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-ASED-B	SEL SED Bundle Archive-LON-1Yr		\$389,312.32	K	31%	\$268,625.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-ASMSED	SEL 1TB SED Archive (Small)-LON-1Yr		\$1,010.09	K	31%	\$696.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-ASMSED-B	SEL SED Bundle Archive (Small)-LON-1Yr		\$215,728.61	K	31%	\$148,852.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-ASO	SEL 1TB ScaleOut Archive-LON-1Yr		\$463.17	K	31%	\$319.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-ASO-B	SEL ScaleOut Bundle Archive-LON-1Yr		\$340,806.55	K	31%	\$238,156.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-ASSO	SEL 1TB ScaleOut Archv (Small)-LON 1Y		\$827.46	K	31%	\$570.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-ASSO-B	SEL ScaleOut Bundle Archv (Small)-LON 1Y		\$191,522.21	K	31%	\$132,150.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-BE	SEL 1TB Block Elite-LON-1Yr		\$9,322.36	K	31%	\$6,452.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-BE-B	SEL Block Bundle Elite-LON-1Yr		\$307,673.54	K	31%	\$212,294.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-BP	SEL 1TB Block Premier-LON-1Yr		\$3,597.38	K	31%	\$2,482.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-BP-B	SEL Block Bundle Premier-LON-1Yr		\$259,617.27	K	31%	\$179,135.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-BS	SEL 1TB Block Standard-LON-1Yr		\$1,039.42	K	31%	\$717.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-BS-B	SEL Block Bundle Standard-LON-1Yr		\$205,069.09	K	31%	\$141,497.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-BT	SEL 1TB Block Turbo-LON-1Yr		\$19,189.69	K	31%	\$13,240.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-BT-B	SEL Block Bundle Turbo-LON-1Yr		\$2,491,748.29	K	31%	\$1,719,306.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-DP-AI-SB	SEL 1TB CCV Isilon SED Deep AWS LON 1Yr		\$425.45	K	31%	\$293.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-DP-AI-SM	SEL 1TB CCV Isilon SM Deep AWS LON 1Yr		\$694.56	K	31%	\$479.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-DP-AI-TB	SEL 1TB CCV Isilon Deep AWS - LON - 1Yr		\$354.55	K	31%	\$244.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-DP-GI-SB	SEL 1TB CCV Isilon SED Deep GCP LON 1Yr		\$425.45	K	31%	\$293.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-DP-GI-SM	SEL 1TB CCV Isilon SM Deep GCP LON 1Yr		\$868.19	K	31%	\$599.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-DP-GI-TB	SEL 1TB CCV Isilon Deep GCP - LON - 1Yr		\$443.18	K	31%	\$305.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-DP-VI-TB	SEL 1TB CCV Isilon Deep VMC - LON - 1Yr		\$354.55	K	31%	\$244.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-DP-ZI-SB	SEL 1TB CCV Isilon SED Deep Azr LON 1Yr		\$425.45	K	31%	\$293.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-DP-ZI-SM	SEL 1TB CCV Isilon SM Deep Azr LON 1Yr		\$868.19	K	31%	\$599.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-DP-ZI-TB	SEL 1TB CCV Isilon Deep Azr - LON - 1Yr		\$443.18	K	31%	\$305.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-ESED	SEL 1TB SED Elite-LON-1Yr		\$8,176.81	K	31%	\$5,642.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-ESED-B	SEL SED Bundle Elite-LON-1Yr		\$1,377,138.00	K	31%	\$950,225.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-ESO	SEL 1TB ScaleOut Elite-LON-1Yr		\$5,971.12	K	31%	\$4,120.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-ESO-B	SEL ScaleOut Bundle Elite-LON-1Yr		\$1,126,862.10	K	31%	\$777,534.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-ESSO	SEL 1TB ScaleOut Elite (Small)-LON 1Y		\$11,243.78	K	31%	\$7,758.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-ESSO-B	SEL ScaleOut Bundle Elite (Small)-LON 1Y		\$417,174.55	K	31%	\$287,850.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-FE	SEL 1TB File Elite-LON-1Yr		\$9,322.36	K	31%	\$6,432.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-FE-B	SEL File Bundle Elite-LON-1Yr		\$307,673.54	K	31%	\$212,294.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-FL-AI-SB	SEL 1TB CCV Isilon SED Flash AWS LON 1Yr		\$5,530.91	K	31%	\$3,816.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-FL-AI-TB	SEL 1TB CCV Isilon Flash AWS - LON - 1Yr		\$4,609.09	K	31%	\$3,180.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-FL-AU-TB	SEL 1TB CCV Unity Flash AWS - LON - 1Yr		\$4,254.55	K	31%	\$2,935.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-FL-GI-SB	SEL 1TB CCV Isilon SED Flash GCP LON 1Yr		\$6,637.09	K	31%	\$4,579.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-FL-GI-TB	SEL 1TB CCV Isilon Flash GCP - LON - 1Yr		\$5,761.36	K	31%	\$3,975.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-FL-GP-TB	SEL 1TB CCV PMAX Flash GCP - LON - 1Yr		\$10,636.36	K	31%	\$7,339.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-FL-GU-TB	SEL 1TB CCV Unity Flash GCP - LON - 1Yr		\$5,318.18	K	31%	\$3,669.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-FL-PM-TB	SEL 1TB CCV PMAX Flash AWS - LON - 1Yr		\$9,863.64	K	31%	\$6,115.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-FL-VI-TB	SEL 1TB CCV Isilon Flash VMC - LON - 1Yr		\$4,609.09	K	31%	\$3,180.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-FL-VI-TB	SEL 1TB CCV PMAX Flash VMC - LON - 1Yr		\$8,863.64	K	31%	\$6,115.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-FL-VU-TB	SEL 1TB CCV Unity Flash VMC - LON - 1Yr		\$4,254.55	K	31%	\$2,935.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-FL-ZI-SB	SEL 1TB CCV Isilon SED Flash Azr LON 1Yr		\$6,637.09	K	31%	\$4,579.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-FL-ZI-TB	SEL 1TB CCV Isilon Flash Azr - LON - 1Yr		\$5,761.36	K	31%	\$3,975.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-FL-ZP-TB	SEL 1TB CCV PMAX Flash Azr - LON - 1Yr		\$10,636.36	K	31%	\$7,339.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-FL-ZU-TB	SEL 1TB CCV Unity Flash Azr - LON - 1Yr		\$5,318.18	K	31%	\$3,669.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-FP	SEL 1TB File Premier-LON-1Yr		\$3,597.38	K	31%	\$2,482.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-FP-B	SEL File Bundle Premier-LON-1Yr		\$259,617.27	K	31%	\$179,135.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-FS	SEL 1TB File Standard-LON-1Yr		\$1,039.42	K	31%	\$717.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-FS-B	SEL File Bundle Standard-LON-1Yr		\$205,069.09	K	31%	\$141,497.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-PM-AI-SB	SEL 1TB CCV Isilon SED Prime AWS LON 1Yr		\$1,701.82	K	31%	\$1,174.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-PM-AI-TB	SEL 1TB CCV Isilon Prime AWS - LON - 1Yr		\$1,418.18	K	31%	\$978.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-PM-AU-TB	SEL 1TB CCV Unity Prime AWS - LON - 1Yr		\$886.36	K	31%	\$611.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-PM-GI-SB	SEL 1TB CCV Isilon SED Prime GCP LON 1Yr		\$2,042.18	K	31%	\$1,409.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-PM-GI-TB	SEL 1TB CCV Isilon Prime GCP - LON - 1Yr		\$1,772.73	K	31%	\$1,223.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-PM-GU-TB	SEL 1TB CCV Unity Prime GCP - LON - 1Yr		\$1,107.95	K	31%	\$764.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-PM-VI-TB	SEL 1TB CCV Isilon Prime VMC - LON - 1Yr		\$1,418.18	K	31%	\$978.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-PM-VU-TB	SEL 1TB CCV Unity Prime VMC - LON - 1Yr		\$886.36	K	31%	\$611.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-PM-ZI-SB														

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP				
5	14-1-CC-SSO	SEL 1TB ScaleOut Standard-LON-1Yr		\$1,628.18	K	31%	\$1,123.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CC-SSO-B	SEL ScaleOut Bundle Standard-LON-1Yr		\$853,073.24	K	31%	\$588,620.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-COLO-1RU	SEL Colo - 1RU - LON - 1 Yr		\$3,927.27	K	31%	\$2,709.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CX-100-SMF	SEL CrossConnect SingleModeFiber.LON.1YR		\$14,113.09	K	31%	\$9,738.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-CX-SMF	SEL CrossConnect SingleModeFiber.LON.1YR		\$5,498.18	K	31%	\$3,793.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-DD-69-B	SEL Ded DD 6900 Bundle - LON - 1Yr		\$192,844.80	K	31%	\$133,062.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-DD-69-S	SEL 48TB Ded DD 6900 add-on - LON - 1Yr		\$154,278.98	K	31%	\$106,452.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-DD-94-B	SEL Ded DD 9400 Bundle - LON - 1Yr		\$745,679.13	K	31%	\$514,518.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-DD-94-S	SEL 96TB Ded DD 940 add-on 0 - LON - 1Yr		\$295,707.93	K	31%	\$204,038.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-DD-99-B	SEL Ded DD 9900 Bundle - LON - 1Yr		\$1,774,247.56	K	31%	\$1,224,230.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-DD-99-S	SEL 384TB Ded DD 9900 add-on - LON - 1Yr		\$1,028,505.60	K	31%	\$709,668.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-DD-MT-B	SEL Data Domain Base Bundle - LON - 1Yr		\$186,419.78	K	31%	\$128,629.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-DD-MT-S	SEL 1TB Data Domain Base - LON - 1Yr		\$3,348.00	K	31%	\$2,310.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-DRAAS-GLD	SEL Unity DRaaS 100VM/50TB - LON - 1YR		\$554,797.69	K	31%	\$382,810.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-DRAAS-SVC	SEL Unity DRaaS 100VM/25TB - LON - 1YR		\$102,681.82	K	31%	\$70,850.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-DRAAS-TB	SEL 1 Add'l TB Unity DRaaS - LON - 1Yr		\$1,783.64	K	31%	\$1,230.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-DRAAS-VM	SEL 1 Add'l VM DRaaS - LON - 1Yr		\$1,331.55	K	31%	\$918.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-ECS-REP	SEL Add'l 400TB ECSSiteScaling LON 1Y		\$117,984.00	K	31%	\$81,408.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-ECS-REP-B	SEL 1100TB ECS Offsite Base Bkpd LON 1Y		\$324,456.00	K	31%	\$223,874.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-FL-IO-UNIT	SEL FlashCCV - 500 IOPs - LON - 1 Yr		\$2,094.55	K	31%	\$1,445.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-GCP-CNCT	SEL 100MB ADDL Connect - GCP - LON - 1Y		\$3,665.45	K	31%	\$2,529.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-MCN-100G	SEL 100Gbps MultiCloud Network LON - 1Y		\$460,122.08	K	31%	\$317,484.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-MCN-10G	SEL 10Gbps MultiCloud Network LON - 1Y		\$60,106.41	K	31%	\$41,473.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-MCN-1G	SEL 1Gbps MultiCloud Network LON - 1Yr		\$6,156.82	K	31%	\$4,248.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-MCN-2G	SEL 2Gbps MultiCloud Network LON - 1Yr		\$12,313.64	K	31%	\$8,496.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-MCN-40G	SEL 40Gbps MultiCloud Network LON - 1Y		\$232,243.83	K	31%	\$160,248.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-MCN-80G	SEL 80Gbps MultiCloud Network LON-1Y		\$460,122.08	K	31%	\$317,484.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-NET-UNIT	SEL Net Unit - 10 Mbps - LON - 1 Yr		\$327.27	K	31%	\$225.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-OBJ-MLT-1PB	SEL 1TB Object Multi Region >1PB LON 1Y		\$589.91	K	31%	\$407.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-OBJ-MLT-1TB	SEL 1TB Object Multi Region <1PB LON 1Y		\$663.82	K	31%	\$458.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-OBJ-SNG-1PB	SEL 1TB Object Single Region >1PB LON 1Y		\$295.09	K	31%	\$203.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-OBJ-SNG-1TB	SEL 1TB Object Single Region <1PB LON 1Y		\$331.91	K	31%	\$229.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-PM-BUNDLE	SEL PowerMX DRaaS 100VM/TB - LON - 1YR		\$819,490.91	K	31%	\$565,448.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-PM-DRAAS-TB	SEL 1 Add'l TB PowerMax DRaaS - LON - 1Y		\$14,138.18	K	31%	\$9,755.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-PM-DRAAS-VM	SEL 1 Add'l VM PowerMax DRaaS - LON - 1Y		\$654.55	K	31%	\$451.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-PR-IO-UNIT	SEL PrimeCCV - 100 IOPs - LON - 1 Yr		\$725.45	K	31%	\$500.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-PROC-UNIT	SEL 1 Proc - 5GB + 1Ghz - LON - 1Yr		\$545.45	K	31%	\$376.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-PS-DR	SEL PowerStore DRaaS 100VM/50TB - LON-1Y		\$642,600.00	K	31%	\$443,394.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-PS-DR-OD	SEL PowerStore DRaaS 100VM/25TB - LON-1Y		\$402,521.14	K	31%	\$277,739.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-PS-DR-TB	SEL 1 Add'l TB PowerStore DRaaS - LON-1Y		\$3,974.93	K	31%	\$2,742.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-ST-IO-UNIT	SEL IO Unit - Bloc - 500 IOP - LON - 1Yr		\$727.27	K	31%	\$501.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-STOR-UNIT	SEL Storage Unit - 1TB - LON - 1 Yr		\$922.73	K	31%	\$636.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-U-DR-TB	SEL 1 Add'l TB Unity DRaaS - LON - 1YR		\$1,492.36	K	31%	\$1,029.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-VMCHOST	SEL VMC.Host.13-16XL - LON - 1YR		\$109,669.22	K	31%	\$75,671.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-VPN-BW	SEL 100Mbps Managed VPN - LON - 1Yr		\$2,356.36	K	31%	\$1,625.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-VPN-1000BW	SEL 1000Mbps Managed VPN - LON - 1Yr		\$7,069.09	K	31%	\$4,877.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-VPN-500BW	SEL 500Mbps Managed VPN - LON - 1Yr		\$4,712.73	K	31%	\$3,251.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-1-VSR-DR-VM	SEL 1 Add'l VM VSR DRaaS - LON - 1Yr		\$1,331.55	K	31%	\$918.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-CC-ASED	SEL 1TB SED Archive-LON-3Yr		\$1,406.89	K	31%	\$970.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-CC-ASED-B	SEL SED Bundle Archive-LON-3Yr		\$992,746.42	K	31%	\$684,995.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-CC-ASM-PRM	SEL Promo SO Bundle Archive (Sm)-LON-3Y		\$174,023.44	K	31%	\$120,076.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-CC-ASMSED	SEL 1TB SED Archive (Small)-LON-3Yr		\$2,575.74	K	31%	\$1,777.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-CC-ASMSED-B	SEL SED Bundle Archive (Small)-LON-3Yr		\$550,107.93	K	31%	\$379,574.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-CC-ASO	SEL 1TB ScaleOut Archive-LON-3Yr		\$1,161.05	K	31%	\$814.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-CC-ASO-B	SEL ScaleOut Bundle Archive-LON-3Yr		\$869,056.66	K	31%	\$596,649.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-CC-ASSO	SEL 1TB ScaleOut Archv (Small)-LON 3Y		\$2,110.03	K	31%	\$1,455.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-CC-ASSO-B	SEL ScaleOut Bundle Archv (Small)-LON 3Y		\$488,381.67	K	31%	\$336,983.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-CC-BE	SEL 1TB Block Elite-LON-3Yr		\$23,771.78	K	31%	\$16,402.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-CC-BE-B	SEL Block Bundle Elite-LON-3Yr		\$784,567.50	K	31%	\$541,351.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-CC-BP	SEL 1TB Block Premier-LON-3Yr		\$9,174.11	K	31%	\$6,330.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-CC-BP-B	SEL Block Bundle Premier-LON-3Yr		\$662,015.45	K	31%	\$456,790.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-CC-BS	SEL 1TB Block Standard-LON-3Yr		\$2,649.93	K	31%	\$1,828.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-CC-BS-B	SEL Block Bundle Standard-LON-3Yr		\$522,916.36	K	31%	\$360,812.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-CC-BT	SEL 1TB Block Turbo-LON-3Yr		\$48,933.71	K	31%	\$33,764.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-CC-BT-B	SEL Block Bundle Turbo-LON-3Yr		\$6,353,958.11	K	31%	\$4,384,231.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-CC-DP-AI-SB	SEL 1TB CCV Isilon SED Deep AWS LON -3Y		\$1,066.71	K	31%	\$736.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-CC-DP-AI-SM	SEL 1TB CCV Isilon SM Deep AWS LON 3Yr		\$1,938.11	K	31%	\$1,337.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-CC-DP-AI-TB	SEL 1TB CCV Isilon Deep AWS - LON - 3Yr		\$911.72	K	31%	\$629.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-CC-DP-GI-SB	SEL 1TB CCV Isilon SED Deep GCP LON -3Y		\$1,193.65	K	31%	\$823.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-CC-DP-GI-SM	SEL 1TB CCV Isilon SM Deep GCP LON 3Yr		\$2,194.92	K	31%	\$1,514.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-CC-DP-GI-TB	SEL 1TB CCV Isilon Deep GCP - LON - 3Yr		\$1,020.21	K	31%	\$703.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-CC-DP-VI-SB	SEL 1TB CCV Isilon SED Deep VMC LON -3Y		\$1,066.71	K	31%	\$736.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-CC-DP-VI-TB	SEL 1TB CCV Isilon Deep VMC - LON - 3Yr		\$911.72	K	31%	\$629.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-CC-DP-ZI-SB	SEL 1TB CCV Isilon SED Deep Azr LON -3Y		\$1,193.65	K	31%	\$823.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-CC-DP-ZI-SM	SEL 1TB CCV Isilon SM Deep Azr LON 3Yr		\$2,194.92	K	31%	\$1,514.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-CC-DP-ZI-TB	SEL 1TB CCV Isilon Deep Azr - LON - 3Yr		\$1,020.21	K	31%	\$703.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-CC-ESED	SEL 1TB SED Elite-LON-3Yr		\$20,850.85	K	31%	\$14,387.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-CC-ESED-B	SEL SED Bundle Elite-LON-3Yr		\$3,511,701.91	K	31%	\$2,423,074.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-CC-ESO	SEL 1TB ScaleOut Elite-LON-3Yr		\$15,226.37	K	31%	\$10,506.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-3-CC-ESO-B	SEL ScaleOut Bundle Elite-LON-3Yr		\$2,873,498.35	K	31%	\$1,982,713.86							

NVP LEVEL 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE											
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	14-5-CC-BE	SEL 1TB Block Elite-LON-5Yr		\$35,658.00	K	31%	\$24,604.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-BE-B	SEL Block Bundle Elite-LON-5Yr		\$1,176,851.24	K	31%	\$812,027.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-BP	SEL 1TB Block Premier-LON-5Yr		\$13,760.18	K	31%	\$9,494.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-BP-B	SEL Block Bundle Premier-LON-5Yr		\$993,051.82	K	31%	\$685,205.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-BS	SEL 1TB Block Standard-LON-5Yr		\$3,974.73	K	31%	\$2,742.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-BS-B	SEL Block Bundle Standard-LON-5Yr		\$784,379.32	K	31%	\$541,221.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-BT	SEL 1TB Block Turbo-LON-5Yr		\$73,397.84	K	31%	\$50,644.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-BT-B	SEL Block Bundle Turbo-LON-5Yr		\$9,530,937.16	K	31%	\$6,576,346.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-DP-AI-SB	SEL 1TB CCV Isilon SED Deep AWS LON -5Y		\$1,355.43	K	31%	\$935.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-DP-AI-SM	SEL 1TB CCV Isilon SM Deep AWS LON 5Yr		\$2,522.23	K	31%	\$1,740.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-DP-AI-TB	SEL 1TB CCV Isilon Deep AWS - LON - 5Yr		\$1,158.49	K	31%	\$799.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-DP-GI-SB	SEL 1TB CCV Isilon SED Deep GCP LON -5Y		\$1,554.54	K	31%	\$1,072.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-DP-GI-SM	SEL 1TB CCV Isilon SM Deep GCP LON 5Yr		\$2,925.07	K	31%	\$2,018.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-DP-GI-TB	SEL 1TB CCV Isilon Deep GCP - LON - 5Yr		\$1,328.67	K	31%	\$916.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-DP-VI-SB	SEL 1TB CCV Isilon SED Deep VMC LON -5Y		\$1,355.43	K	31%	\$935.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-DP-VI-TB	SEL 1TB CCV Isilon Deep VMC - LON - 5Yr		\$1,158.49	K	31%	\$799.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-DP-ZI-SB	SEL 1TB CCV Isilon SED Deep Azr LON -5Y		\$1,554.54	K	31%	\$1,072.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-DP-ZI-SM	SEL 1TB CCV Isilon SM Deep Azr LON 5Yr		\$2,925.07	K	31%	\$2,018.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-DP-ZI-TB	SEL 1TB CCV Isilon Deep Azr - LON - 5Yr		\$1,328.67	K	31%	\$916.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-ESED	SEL 1TB SED Elite-LON-5Yr		\$31,276.28	K	31%	\$21,580.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-ESED-B	SEL SED Bundle Elite-LON-5Yr		\$5,267,552.86	K	31%	\$3,634,611.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-ESO	SEL 1TB ScaleOut Elite-LON-5Yr		\$22,839.55	K	31%	\$15,759.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-ESO-B	SEL ScaleOut Bundle Elite-LON-5Yr		\$4,310,247.49	K	31%	\$2,974,070.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-ESSO	SEL 1TB ScaleOut Elite (Small)-LON 5Y		\$43,006.91	K	31%	\$29,674.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-ESSO-B	SEL ScaleOut Bundle Elite (Small)-LON 5Y		\$1,595,664.00	K	31%	\$1,101,008.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-FE	SEL 1TB File Elite-LON-5Yr		\$35,658.00	K	31%	\$24,604.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-FE-B	SEL File Bundle Elite-LON-5Yr		\$1,176,851.24	K	31%	\$812,027.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-FL-AI-SB	SEL 1TB CCV Isilon SED Flash AWS LON -5Y		\$15,759.89	K	31%	\$10,874.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-FL-AI-TB	SEL 1TB CCV Isilon Flash AWS - LON - 5Yr		\$13,469.99	K	31%	\$9,294.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-FL-AU-TB	SEL 1TB CCV Unity Flash AWS - LON - 5Yr		\$12,327.61	K	31%	\$8,506.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-FL-GI-SB	SEL 1TB CCV Isilon SED Flash GCP LON -5Y		\$17,916.94	K	31%	\$12,362.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-FL-GI-TB	SEL 1TB CCV Isilon Flash GCP - LON - 5Yr		\$15,313.63	K	31%	\$10,566.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-FL-GP-TB	SEL 1TB CCV PMAx Flash GCP - LON - 5Yr		\$31,650.84	K	31%	\$21,839.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-FL-GU-TB	SEL 1TB CCV Unity Flash GCP - LON - 5Yr		\$14,497.43	K	31%	\$10,003.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-FL-PM-TB	SEL 1TB CCV PMAx Flash AWS - LON - 5Yr		\$28,034.48	K	31%	\$19,343.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-FL-VI-SB	SEL 1TB CCV Isilon SED Flash VMC LON -5Y		\$15,759.89	K	31%	\$10,874.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-FL-VI-TB	SEL 1TB CCV Isilon Flash VMC - LON - 5Yr		\$13,469.99	K	31%	\$9,294.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-FL-VM-TB	SEL 1TB CCV PMAx Flash VMC - LON - 5Yr		\$25,034.48	K	31%	\$19,343.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-FL-VU-TB	SEL 1TB CCV Unity Flash VMC - LON - 5Yr		\$12,327.61	K	31%	\$8,506.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-FL-ZI-SB	SEL 1TB CCV Isilon SED Flash Azr LON -5Yr		\$17,916.94	K	31%	\$12,362.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-FL-ZI-TB	SEL 1TB CCV Isilon Flash Azr - LON - 5Yr		\$15,313.63	K	31%	\$10,566.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-FL-ZP-TB	SEL 1TB CCV PMAx Flash Azr - LON - 5Yr		\$31,650.84	K	31%	\$21,839.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-FL-ZU-TB	SEL 1TB CCV Unity Flash Azr - LON - 5Yr		\$14,497.43	K	31%	\$10,003.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-FP	SEL 1TB File Premier-LON-5Yr		\$13,760.18	K	31%	\$9,494.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-FP-B	SEL File Bundle Premier-LON-5Yr		\$993,051.82	K	31%	\$685,205.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-FS	SEL 1TB File Standard-LON-5Yr		\$3,974.73	K	31%	\$2,742.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-FS-B	SEL File Bundle Standard-LON-5Yr		\$784,379.32	K	31%	\$541,221.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-PM-AI-SB	SEL 1TB CCV Isilon SED Prime AWS LON -5Y		\$5,375.47	K	31%	\$3,709.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-PM-AI-TB	SEL 1TB CCV Isilon Prime AWS - LON - 5Yr		\$4,594.42	K	31%	\$3,170.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-PM-AU-TB	SEL 1TB CCV Unity Prime AWS - LON - 5Yr		\$3,068.67	K	31%	\$2,117.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-PM-GI-SB	SEL 1TB CCV Isilon SED Prime GCP LON -5Y		\$6,171.92	K	31%	\$4,258.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-PM-GI-TB	SEL 1TB CCV Isilon Prime GCP - LON - 5Yr		\$5,275.14	K	31%	\$3,639.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-PM-GU-TB	SEL 1TB CCV Unity Prime GCP - LON - 5Yr		\$3,520.71	K	31%	\$2,429.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-PM-VI-SB	SEL 1TB CCV Isilon SED Prime VMC LON -5Y		\$5,375.47	K	31%	\$3,709.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-PM-VI-TB	SEL 1TB CCV Isilon Prime VMC - LON - 5Yr		\$4,594.42	K	31%	\$3,170.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-PM-VU-TB	SEL 1TB CCV Unity Prime VMC - LON - 5Yr		\$3,068.67	K	31%	\$2,117.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-PM-ZI-SB	SEL 1TB CCV Isilon SED Prime Azr LON -5Y		\$6,171.92	K	31%	\$4,258.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-PM-ZI-TB	SEL 1TB CCV Isilon Prime Azr - LON - 5Yr		\$5,275.14	K	31%	\$3,639.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-PM-ZU-TB	SEL 1TB CCV Unity Prime Azr - LON - 5Yr		\$3,520.71	K	31%	\$2,429.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-PSED	SEL 1TB SED Premier-LON-5Yr		\$8,555.67	K	31%	\$5,903.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-PSED-B	SEL SED Bundle Premier-LON-5Yr		\$2,059,801.32	K	31%	\$1,421,262.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-PSO	SEL 1TB ScaleOut Premier-LON-5Yr		\$6,968.28	K	31%	\$4,808.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-PSO-B	SEL ScaleOut Bundle Premier-LON-5Yr		\$1,849,023.55	K	31%	\$1,275,826.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-SSD	SEL 1TB SED Standard-LON-5Yr		\$7,409.45	K	31%	\$5,112.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-SSD-B	SEL SED Bundle Standard-LON-5Yr		\$3,785,251.91	K	31%	\$2,611,823.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-SSO	SEL 1TB ScaleOut Standard-LON-5Yr		\$6,228.00	K	31%	\$4,297.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-CC-SSO-B	SEL ScaleOut Bundle Standard-LON-5Yr		\$3,263,005.09	K	31%	\$2,251,473.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-DD-69-B	SEL Ded DD 6900 Bundle - LON - 5Yr		\$737,620.36	K	31%	\$508,958.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-DD-69-S	SEL 48TB Ded DD 6900 add-on - LON - 5Yr		\$590,112.00	K	31%	\$407,177.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-DD-94-B	SEL Ded DD 9400 Bundle - LON - 5Yr		\$2,852,142.55	K	31%	\$1,967,978.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-DD-94-S	SEL 96TB Ded DD 9400 add-on - LON - 5Yr		\$1,131,054.55	K	31%	\$780,427.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-DD-99-B	SEL Ded DD 9900 Bundle - LON - 5Yr		\$6,786,327.27	K	31%	\$4,692,555.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-DD-99-S	SEL 384TB Ded DD 9900 add-on - LON - 5Yr		\$3,934,184.73	K	31%	\$2,714,587.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-DD-MT-B	SEL Data Domain Base Bundle - LON - 5Yr		\$713,035.64	K	31%	\$491,994.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-DD-MT-S	SEL 1TB Data Domain Base - LON - 5Yr		\$12,806.18											

NVP LEVEL 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE											
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	14-5-OBJ-MLT-1PB	SEL 1TB Object Multi Region >1PB LON 5Y		\$2,949.55	K	31%	\$2,035.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-OBJ-MLT-1TB	SEL 1TB Object Multi Region <1PB LON 5Y		\$3,319.09	K	31%	\$2,290.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-OBJ-SNG-1PB	SEL 1TB Object Single Region >1PB LON 5Y		\$1,475.45	K	31%	\$1,018.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-OBJ-SNG-1TB	SEL 1TB Object Single Region <1PB LON 5Y		\$1,659.55	K	31%	\$1,145.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	14-5-PR-IO-UNIT	SEL PrimeIO CV - 100 IO/ps - LON - 5 Yr		\$3,627.27	K	31%	\$2,572.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-AWS-CNCT	SEL 100MB ADDL Connect - AWS - FRT - 1Y		\$3,477.27	K	31%	\$2,399.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-AZR-CNCT	SEL 100MB ADDL CONNECT - AZR - FRT - 1Y		\$3,906.82	K	31%	\$2,695.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-ASED	SEL 1TB SED Archive-FRT-1Yr		\$574.72	K	31%	\$396.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-ASED-B	SEL SED Bundle Archive-FRT-1Yr		\$405,533.66	K	31%	\$279,818.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-ASMSD	SEL 1TB SED Archive (Small)-FRT-1Yr		\$1,052.18	K	31%	\$726.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-ASMSD-B	SEL SED Bundle Archive (Small)-FRT-1Yr		\$224,717.30	K	31%	\$155,054.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-ASO	SEL 1TB ScaleOut Archive-FRT-1Yr		\$482.47	K	31%	\$332.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-ASO-B	SEL ScaleOut Bundle Archive-FRT-1Yr		\$355,006.82	K	31%	\$244,954.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-ASSO	SEL 1TB ScaleOut Archv (Small)-FRT 1Y		\$861.94	K	31%	\$594.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-ASSO-B	SEL ScaleOut Bundle Archv (Small)-FRT 1Y		\$199,502.30	K	31%	\$137,656.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-BE	SEL 1TB Block Elite-FRT-1Yr		\$9,710.80	K	31%	\$6,700.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-BE-B	SEL Block Bundle Elite-FRT-1Yr		\$320,493.27	K	31%	\$221,140.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-BP	SEL 1TB Block Premier-FRT-1Yr		\$3,747.27	K	31%	\$2,585.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-BP-B	SEL Block Bundle Premier-FRT-1Yr		\$270,434.66	K	31%	\$186,599.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-BS	SEL 1TB Block Standard-FRT-1Yr		\$1,082.73	K	31%	\$747.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-BS-B	SEL Block Bundle Standard-FRT-1Yr		\$213,613.64	K	31%	\$147,393.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-BT	SEL 1TB Block Turbo-FRT-1Yr		\$19,989.26	K	31%	\$13,792.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-BT-B	SEL Block Bundle Turbo-FRT-1Yr		\$4,152,914.39	K	31%	\$2,865,510.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-DP-AI-SB	SEL 1TB CCV Isilon SED Deep AWS FRT 1Yr		\$409.09	K	31%	\$282.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-DP-GI-SB	SEL 1TB CCV Isilon SED Deep GCP FRT 1Yr		\$613.64	K	31%	\$423.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-DP-ZI-SB	SEL 1TB CCV Isilon SED Deep Azr FRT 1Yr		\$613.64	K	31%	\$423.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-ESED	SEL 1TB SED Elite-FRT-1Yr		\$8,517.51	K	31%	\$5,877.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-ESED-B	SEL SED Bundle Elite-FRT-1Yr		\$1,434,518.75	K	31%	\$989,817.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-ESO	SEL 1TB ScaleOut Elite-FRT-1Yr		\$6,219.92	K	31%	\$4,291.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-ESO-B	SEL ScaleOut Bundle Elite-FRT-1Yr		\$1,173,814.69	K	31%	\$809,932.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-ESSO	SEL 1TB ScaleOut Elite (Small)-FRT 1Y		\$11,712.27	K	31%	\$8,081.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-ESSO-B	SEL ScaleOut Bundle Elite (Small)-FRT 1Y		\$434,556.82	K	31%	\$299,844.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-FE	SEL 1TB File Elite-FRT-1Yr		\$9,710.80	K	31%	\$6,700.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-FE-B	SEL File Bundle Elite-FRT-1Yr		\$320,493.27	K	31%	\$221,140.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-FL-AI-SB	SEL 1TB CCV Isilon SED Flash AWS FRT 1Yr		\$6,381.82	K	31%	\$4,403.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-FL-AU-TB	SEL 1TB CCV Unity Flash AWS - FRT - 1Yr		\$4,909.09	K	31%	\$3,387.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-FL-GI-SB	SEL 1TB CCV Isilon SED Flash GCP FRT 1Yr		\$7,977.27	K	31%	\$5,504.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-FL-GP-TB	SEL 1TB CCV PMAx Flash GCP - FRT - 1Yr		\$12,272.73	K	31%	\$8,468.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-FL-GU-TB	SEL 1TB CCV Unity Flash GCP - FRT - 1Yr		\$6,136.36	K	31%	\$4,234.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-FL-PM-TB	SEL 1TB CCV PMAx Flash AWS - FRT - 1Yr		\$10,227.27	K	31%	\$7,056.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-FL-VM-TB	SEL 1TB CCV PMAx Flash VMC - FRT - 1Yr		\$10,227.27	K	31%	\$7,056.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-FL-VU-TB	SEL 1TB CCV Unity Flash VMC - FRT - 1Yr		\$4,909.09	K	31%	\$3,387.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-FL-ZI-SB	SEL 1TB CCV Isilon SED Flash Azr FRT 1Yr		\$7,977.27	K	31%	\$5,504.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-FL-ZP-TB	SEL 1TB CCV PMAx Flash Azr - FRT - 1Yr		\$12,272.73	K	31%	\$8,468.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-FL-ZU-TB	SEL 1TB CCV Unity Flash Azr - FRT - 1Yr		\$6,136.36	K	31%	\$4,234.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-FP	SEL 1TB File Premier-FRT-1Yr		\$3,747.27	K	31%	\$2,585.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-FP-B	SEL File Bundle Premier-FRT-1Yr		\$270,434.66	K	31%	\$186,599.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-FS	SEL 1TB File Standard-FRT-1Yr		\$1,082.73	K	31%	\$747.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-FS-B	SEL File Bundle Standard-FRT-1Yr		\$213,613.64	K	31%	\$147,393.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-PM-AI-SB	SEL 1TB CCV Isilon SED Prime AWS FRT 1Yr		\$1,963.64	K	31%	\$1,354.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-PM-AU-TB	SEL 1TB CCV Unity Prime AWS - FRT - 1Yr		\$1,022.73	K	31%	\$705.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-PM-GI-SB	SEL 1TB CCV Isilon SED Prime GCP FRT 1Yr		\$2,454.55	K	31%	\$1,693.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-PM-GU-TB	SEL 1TB CCV Unity Prime GCP - FRT - 1Yr		\$1,278.41	K	31%	\$882.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-PM-VU-TB	SEL 1TB CCV Unity Prime VMC - FRT - 1Yr		\$1,022.73	K	31%	\$705.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-PM-ZI-SB	SEL 1TB CCV Isilon SED Prime Azr FRT 1Yr		\$2,454.55	K	31%	\$1,693.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-PM-ZU-TB	SEL 1TB CCV Unity Prime Azr - FRT - 1Yr		\$1,278.41	K	31%	\$882.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-PSED	SEL 1TB SED Premier-FRT-1Yr		\$2,329.97	K	31%	\$1,607.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-PSD-B	SEL SED Bundle Premier-FRT-1Yr		\$560,948.07	K	31%	\$387,054.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-PSO	SEL 1TB ScaleOut Premier-FRT-1Yr		\$1,897.68	K	31%	\$1,309.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-PSO-B	SEL ScaleOut Bundle Premier-FRT-1Yr		\$503,546.73	K	31%	\$347,447.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-SSED	SEL 1TB SED Standard-FRT-1Yr		\$2,017.84	K	31%	\$1,392.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-SSED-B	SEL SED Bundle Standard-FRT-1Yr		\$1,030,842.02	K	31%	\$711,280.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-SSO	SEL 1TB ScaleOut Standard-FRT-1Yr		\$1,696.02	K	31%	\$1,170.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CC-SSO-B	SEL ScaleOut Bundle Standard-FRT-1Yr		\$888,617.95	K	31%	\$613,146.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-COLO-1RU	SEL Colo - 1RU - FRT - 1 Yr		\$4,090.91	K	31%	\$2,822.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CX-100-SMF	SEL CrossConnect SingleModeFiber FRT 1YR		\$15,198.71	K	31%	\$10,487.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-CX-SMF	SEL CrossConnect SingleModeFiber FRT1YR		\$5,727.27	K	31%	\$3,951.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-DD-69-B	SEL Ded DD 6900 Bundle - FRT - 1yr		\$200,880.00	K	31%	\$138,607.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-DD-69-S	SEL 48TB Ded DD 6900 add-on - FRT - 1yr		\$160,707.27	K	31%	\$110,888.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-DD-94-B	SEL Ded DD 9400 Bundle - FRT - 1yr		\$776,749.09	K	31%	\$535,956.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-DD-94-S	SEL 96TB Ded DD 9400 add-on - FRT - 1yr		\$309,029.09	K	31%	\$212,540.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-DD-99-B	SEL Ded DD 9900 Bundle - FRT - 1yr		\$1,848,174.55	K	31%	\$1,275,240.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-DD-99-S	SEL 384TB Ded DD 9900 add-on - FRT - 1yr		\$1,071,360.00	K	31%	\$739,238.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-DD-MT-B	SEL Data Domain Base Bundle - FRT - 1yr		\$194,187.27	K	31%	\$133,989.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-DD-MT-S	SEL 1TB Data Domain Base - FRT - 1yr		\$3,487.50	K	31%	\$2,406.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-DRAAS-GLD	SEL Unity DRaaS 100M/50TB - FRT - 1YR		\$577,914.26	K	31									

NVP LEVEL 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE											
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	15-1-MCN-100G	SEL 100Gbps MultiCloud Network FRT - 1Y		\$479,293.83	K	31%	\$330,712.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-MCN-10G	SEL 10Gbps MultiCloud Network FRT - 1Y		\$62,610.85	K	31%	\$43,201.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-MCN-1G	SEL 1Gbps MultiCloud Network FRT - 1Yr		\$6,413.35	K	31%	\$4,425.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-MCN-2G	SEL 2Gbps MultiCloud Network FRT - 1Yr		\$12,826.70	K	31%	\$8,850.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-MCN-40G	SEL 40Gbps MultiCloud Network FRT - 1Y		\$241,920.88	K	31%	\$166,925.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-MCN-80G	SEL 80Gbps MultiCloud Network FRT-1Y		\$479,293.83	K	31%	\$330,712.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-OBJ-MLT-1PB	SEL 1TB Object Multi Region >1PB FRT 1Y		\$616.64	K	31%	\$425.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-OBJ-MLT-1TB	SEL 1TB Object Multi Region <1PB FRT 1Y		\$694.09	K	31%	\$478.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-OBJ-SNG-1PB	SEL 1TB Object Single Region >1PB FRT 1Y		\$308.45	K	31%	\$212.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-OBJ-SNG-1TB	SEL 1TB Object Single Region <1PB FRT 1Y		\$346.91	K	31%	\$239.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-PM-BUNDLE	SEL PowerMX DRaaS 100VM/50TB - FRT - 1YR		\$853,636.36	K	31%	\$589,009.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-PM-DP-FACTB	SEL 1TB PWRMAX Replication - FRT - 1Yr		\$8,454.55	K	31%	\$5,833.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-PM-DRAAS-TB	SEL 1 Add'l TB PowerMax DRaaS - FRT - 1Y		\$14,727.27	K	31%	\$10,161.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-PM-DRAAS-VM	SEL 1 Add'l VM PowerMax DRaaS - FRT - 1Y		\$681.82	K	31%	\$470.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-PR-IO-UNIT	SEL PrimeCCV - 100 IOPS - FRT - 1 Yr		\$755.68	K	31%	\$521.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-PS-DR	SEL PowerStore DRaaS 100VM/50TB - FRT-1Y		\$654,665.91	K	31%	\$451,719.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-PS-DR-OD	SEL PowerStore DRaaS 100VM/25TB - FRT-1Y		\$419,292.86	K	31%	\$289,312.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-PS-DR-TB	SEL 1 Add'l TB PowerStore DRaaS - FRT-1Y		\$4,140.55	K	31%	\$2,856.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-U-DR-TB	SEL 1 Add'l TB Unity DRaaS - FRT - 1Yr		\$1,554.55	K	31%	\$1,072.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-UNITY-DR-TB	SEL 1 Add'l TB Unity DRaaS - FRT - 1Yr		\$1,857.95	K	31%	\$1,281.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-UNITY-DR-VM	SEL 1 Add'l VM Unity DRaaS - FRT - 1Yr		\$1,367.59	K	31%	\$943.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-VMCHOST	SEL VMC-Host13-16XL-FRT - 1YR		\$112,699.31	K	31%	\$77,792.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-VMC-HOST	SEL DRaaS VMC-Host13-16XL - FRT - 1YR		\$106,337.05	K	31%	\$73,372.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-VPN-1000BW	SEL 1000Mbps Managed VPN - FRT - 1Yr		\$7,363.64	K	31%	\$5,080.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-VPN-500BW	SEL 500Mbps Managed VPN - FRT - 1Yr		\$4,909.09	K	31%	\$3,387.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-VPN-BW	SEL 100Mbps Managed VPN - FRT - 1Yr		\$2,454.55	K	31%	\$1,693.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-1-VSR-DR-VM	SEL 1 Add'l VM VSR DRaaS - FRT - 1Yr		\$1,367.59	K	31%	\$943.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-CC-ASED	SEL 1TB SED Archive-FRT-3Yr		\$1,465.51	K	31%	\$1,011.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-CC-ASED-B	SEL SED Bundle Archive-FRT-3Yr		\$1,034,110.85	K	31%	\$713,536.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-CC-ASM-PRM	SEL Promo SO Bundle Archive (Sm)-FRT 3Y		\$178,166.85	K	31%	\$122,935.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-CC-ASMSED	SEL 1TB SED Archive (Small)-FRT-3Yr		\$2,683.06	K	31%	\$1,851.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-CC-ASMSED-B	SEL SED Bundle Archive (Small)-FRT-3Yr		\$573,029.09	K	31%	\$395,390.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-CC-ASO	SEL 1TB ScaleOut Archive-FRT-3Yr		\$1,230.26	K	31%	\$848.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-CC-ASO-B	SEL ScaleOut Bundle Archive-FRT-3Yr		\$905,267.36	K	31%	\$624,634.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-CC-ASSO	SEL 1TB ScaleOut Archv (Small)-FRT 3Y		\$2,197.95	K	31%	\$1,516.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-CC-ASSO-B	SEL ScaleOut Bundle Archv (Small)-FRT 3Y		\$508,730.91	K	31%	\$351,024.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-CC-BE	SEL 1TB Block Elite-FRT-3Yr		\$24,762.27	K	31%	\$17,085.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-CC-BE-B	SEL Block Bundle Elite-FRT-3Yr		\$917,257.61	K	31%	\$633,907.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-CC-BP	SEL 1TB Block Premier-FRT-3Yr		\$9,556.36	K	31%	\$6,693.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-CC-BP-B	SEL Block Bundle Premier-FRT-3Yr		\$689,599.43	K	31%	\$475,623.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-CC-BS	SEL 1TB Block Standard-FRT-3Yr		\$2,760.34	K	31%	\$1,904.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-CC-BS-B	SEL Block Bundle Standard-FRT-3Yr		\$544,704.55	K	31%	\$375,846.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-CC-BT	SEL 1TB Block Turbo-FRT-3Yr		\$50,972.61	K	31%	\$35,171.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-CC-BT-B	SEL Block Bundle Turbo-FRT-3Yr		\$6,618,706.36	K	31%	\$4,566,907.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-CC-ESED	SEL 1TB SED Elite-FRT-3Yr		\$21,719.64	K	31%	\$14,986.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-CC-ESED-B	SEL SED Bundle Elite-FRT-3Yr		\$3,658,022.82	K	31%	\$2,524,035.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-CC-ESO	SEL 1TB ScaleOut Elite-FRT-3Yr		\$15,860.80	K	31%	\$10,943.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-CC-ESO-B	SEL ScaleOut Bundle Elite-FRT-3Yr		\$2,993,227.44	K	31%	\$2,065,326.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-CC-ESSO	SEL 1TB ScaleOut Elite (Small)-FRT 3Y		\$29,866.70	K	31%	\$20,608.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-CC-ESSO-B	SEL ScaleOut Bundle Elite (Small)-FRT 3Y		\$1,108,112.73	K	31%	\$764,597.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-CC-FE	SEL 1TB File Elite-FRT-3Yr		\$24,762.27	K	31%	\$17,085.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-CC-FE-B	SEL File Bundle Elite-FRT-3Yr		\$817,257.81	K	31%	\$563,907.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-CC-FP	SEL 1TB File Premier-FRT-3Yr		\$9,556.36	K	31%	\$6,693.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-CC-FP-B	SEL File Bundle Premier-FRT-3Yr		\$689,599.43	K	31%	\$475,623.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-CC-FS	SEL 1TB File Standard-FRT-3Yr		\$2,760.34	K	31%	\$1,904.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-CC-FS-B	SEL File Bundle Standard-FRT-3Yr		\$544,704.55	K	31%	\$375,846.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-CC-PSD	SEL 1TB SED Premier-FRT-3Yr		\$5,941.43	K	31%	\$4,099.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-CC-PSD-B	SEL SED Bundle Premier-FRT-3Yr		\$1,430,417.58	K	31%	\$986,988.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-CC-PSO	SEL 1TB ScaleOut Premier-FRT-3Yr		\$4,839.08	K	31%	\$3,338.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-CC-PSO-B	SEL ScaleOut Bundle Premier-FRT-3Yr		\$1,284,044.15	K	31%	\$885,990.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-CC-PSO-PRM	SEL Promo SO Bundle Premier-FRT 3Y		\$242,954.80	K	31%	\$167,638.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-CC-SSD	SEL 1TB SED Standard-FRT-3Yr		\$5,145.34	K	31%	\$3,550.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-CC-SSD-B	SEL SED Bundle Standard-FRT-3Yr		\$2,628,647.16	K	31%	\$1,813,766.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-CC-SSO	SEL 1TB ScaleOut Standard-FRT-3Yr		\$4,325.11	K	31%	\$2,984.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-CC-SSO-B	SEL ScaleOut Bundle Standard-FRT-3Yr		\$2,265,975.77	K	31%	\$1,563,523.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-CC-COLO-1RU	SEL Colo - 1RU - FRT - 3 Yr		\$12,272.73	K	31%	\$8,468.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-CC-CX-100-SMF	SEL CrossConnect SingleModeFiber FRT.3YR		\$45,596.14	K	31%	\$31,461.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-DD-69-B	SEL Ded DD 6900 Bundle - FRT - 3yr		\$512,263.64	K	31%	\$353,461.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-DD-69-S	SEL 48TB Ded DD 6900 add-on - FRT - 3yr		\$409,810.91	K	31%	\$282,769.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-DD-94-B	SEL Ded DD 9400 Bundle - FRT - 3yr		\$1,980,720.00	K	31%	\$1,366,696.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-DD-94-S	SEL 96TB Ded DD 9400 add-on - FRT - 3yr		\$785,454.55	K	31%	\$541,963.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-DD-99-B	SEL Ded DD 9900 Bundle - FRT - 3yr		\$4,712,727.27	K	31%	\$3,251,781.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-DD-99-S	SEL 384TB Ded DD 9900 add-on - FRT - 3yr		\$2,732,203.64	K	31%	\$1,885,220.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-DD-MT-B	SEL Data Domain Base Bundle - FRT - 3yr		\$495,180.00	K	31%	\$341,674.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-DD-MT-S	SEL 1TB Data Domain Base - FRT - 3yr		\$8,893.64	K	31%	\$6,136.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-DRAAS-GLD	SEL Unity DRaaS 100VM/50TB - FRT - 3YR		\$1,436,98											

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP					
5	15-3-MCN-1G	SEL 1Gbps MultiCloud Network FRT - 3Yr		\$19,240.06	K	31%	\$13,275.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-MCN-2G	SEL 2Gbps MultiCloud Network FRT - 3Yr		\$38,480.11	K	31%	\$26,551.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-MCN-40G	SEL 40Gbps MultiCloud Network FRT - 3Yr		\$725,761.97	K	31%	\$500,775.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-MCN-80G	SEL 80Gbps MultiCloud Network FRT-3Y		\$1,437,881.49	K	31%	\$992,138.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-OBJ-MLT-1PB	SEL 1TB Object Multi Region >1PB FRT 3Y		\$1,849.91	K	31%	\$1,276.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-OBJ-MLT-1TB	SEL 1TB Object Multi Region <1PB FRT 3Y		\$2,082.27	K	31%	\$1,436.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-OBJ-SNG-1PB	SEL 1TB Object Single Region >1PB FRT 3Y		\$925.36	K	31%	\$638.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-OBJ-SNG-1TB	SEL 1TB Object Single Region <1PB FRT 3Y		\$1,040.73	K	31%	\$718.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-PS-DR	SEL PowerStore DRaaS 100VM/50TB - FRT-3Y		\$1,685,206.82	K	31%	\$1,162,792.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-PS-DR-OD	SEL PowerStore DRaaS 100VM/25TB - FRT-3Y		\$964,461.91	K	31%	\$665,478.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-PS-DR-TB	SEL 1 Add'l TB PowerStore DRaaS - FRT-3Y		\$9,308.73	K	31%	\$6,423.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-U-DR-TB	SEL 1 Add'l TB Unity DRaaS - FRT - 3Yr		\$3,342.66	K	31%	\$2,306.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-VMCHOST	SEL VMC.Host.13-16XL-FRT - 3Yr		\$237,088.80	K	31%	\$163,591.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-3-VSR-DR-VM	SEL 1 Add'l VSR VM DRaaS - FRT - 3Yr		\$3,692.50	K	31%	\$2,547.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-5-CC-ASED	SEL 1TB SED Archive-FRT-5Yr		\$2,198.30	K	31%	\$1,516.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-5-CC-ASED-B	SEL SED Bundle Archive-FRT-5Yr		\$1,551,166.25	K	31%	\$1,070,304.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-5-CC-ASMSED	SEL 1TB SED Archive (Small)-FRT-5Yr		\$4,024.59	K	31%	\$2,776.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-5-CC-ASMSED-B	SEL SED Bundle Archive (Small)-FRT-5Yr		\$859,543.64	K	31%	\$593,085.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-5-CC-ASO	SEL 1TB ScaleOut Archive-FRT-5Yr		\$1,845.40	K	31%	\$1,273.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-5-CC-ASO-B	SEL ScaleOut Bundle Archive-FRT-5Yr		\$1,357,901.05	K	31%	\$936,951.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-5-CC-ASSO	SEL 1TB ScaleOut Archv (Small)-FRT 5Y		\$3,296.92	K	31%	\$2,274.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-5-CC-ASSO-B	SEL ScaleOut Bundle Archv (Small)-FRT 5Y		\$763,096.34	K	31%	\$526,536.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-5-CC-BE	SEL 1TB Block Elite-FRT-5Yr		\$37,143.75	K	31%	\$25,629.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-5-CC-BE-B	SEL Block Bundle Elite-FRT-5Yr		\$1,225,886.70	K	31%	\$845,861.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-5-CC-BP	SEL 1TB Block Premier-FRT-5Yr		\$14,333.52	K	31%	\$9,890.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-5-CC-BP-B	SEL Block Bundle Premier-FRT-5Yr		\$1,034,428.98	K	31%	\$713,756.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-5-CC-BS	SEL 1TB Block Standard-FRT-5Yr		\$4,140.34	K	31%	\$2,856.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-5-CC-BS-B	SEL Block Bundle Standard-FRT-5Yr		\$817,061.79	K	31%	\$563,772.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-5-CC-BT	SEL 1TB Block Turbo-FRT-5Yr		\$76,456.08	K	31%	\$52,754.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-5-CC-BT-B	SEL Block Bundle Turbo-FRT-5Yr		\$9,928,059.55	K	31%	\$6,850,361.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-5-CC-ESED	SEL 1TB SED Elite-FRT-5Yr		\$32,579.46	K	31%	\$22,479.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-5-CC-ESED-B	SEL SED Bundle Elite-FRT-5Yr		\$5,487,034.23	K	31%	\$3,786,053.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-5-CC-ESO	SEL 1TB ScaleOut Elite-FRT-5Yr		\$23,791.20	K	31%	\$16,415.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-5-CC-ESO-B	SEL ScaleOut Bundle Elite-FRT-5Yr		\$4,489,841.14	K	31%	\$3,097,990.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-5-CC-ESSO	SEL 1TB ScaleOut Elite (Small)-FRT 5Y		\$44,798.86	K	31%	\$30,911.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-5-CC-ESSO-B	SEL ScaleOut Bundle Elite (Small)-FRT 5Y		\$1,662,150.00	K	31%	\$1,146,883.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-5-CC-FE	SEL 1TB File Elite-FRT-5Yr		\$37,143.75	K	31%	\$25,629.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-5-CC-FE-B	SEL File Bundle Elite-FRT-5Yr		\$1,225,886.70	K	31%	\$845,861.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-5-CC-FP	SEL 1TB File Premier-FRT-5Yr		\$14,333.52	K	31%	\$9,890.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-5-CC-FP-B	SEL File Bundle Premier-FRT-5Yr		\$1,034,428.98	K	31%	\$713,756.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-5-CC-FS	SEL 1TB File Standard-FRT-5Yr		\$4,140.34	K	31%	\$2,856.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-5-CC-FS-B	SEL File Bundle Standard-FRT-5Yr		\$817,061.79	K	31%	\$563,772.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-5-CC-PSD	SEL 1TB SED Premier-FRT-5Yr		\$8,912.15	K	31%	\$6,149.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-5-CC-PSD-B	SEL SED Bundle Premier-FRT-5Yr		\$2,145,626.37	K	31%	\$1,480,482.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-5-CC-PSO	SEL 1TB ScaleOut Premier-FRT-5Yr		\$7,258.62	K	31%	\$5,008.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-5-CC-PSO-B	SEL ScaleOut Bundle Premier-FRT-5Yr		\$1,926,066.19	K	31%	\$1,328,985.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-5-CC-SSED	SEL 1TB SED Standard-FRT-5Yr		\$7,718.18	K	31%	\$5,325.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-5-CC-SSED-B	SEL SED Bundle Standard-FRT-5Yr		\$3,942,970.74	K	31%	\$2,720,649.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-5-CC-SSO	SEL 1TB ScaleOut Standard-FRT-5Yr		\$6,487.50	K	31%	\$4,476.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-5-CC-SSO-B	SEL ScaleOut Bundle Standard-FRT-5Yr		\$3,398,963.64	K	31%	\$2,345,284.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-5-DD-69-B	SEL Ded DD 6900 Bundle - FRT - 5yr		\$768,354.55	K	31%	\$530,164.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-5-DD-69-S	SEL 48TB Ded DD 6900 add-on - FRT - 5yr		\$614,700.00	K	31%	\$424,143.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-5-DD-94-B	SEL Ded DD 9400 Bundle - FRT - 5yr		\$2,970,981.82	K	31%	\$2,049,977.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-5-DD-94-S	SEL 96TB Ded DD 9400 add-on - FRT - 5yr		\$1,178,161.82	K	31%	\$812,945.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-5-DD-99-B	SEL Ded DD 9900 Bundle - FRT - 5yr		\$7,069,090.91	K	31%	\$4,877,672.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-5-DD-99-S	SEL 384TB Ded DD 9900 add-on - FRT - 5yr		\$4,098,109.09	K	31%	\$2,827,692.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-5-DD-MT-B	SEL Data Domain Base Bundle - FRT - 5yr		\$742,745.45	K	31%	\$512,494.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-5-DD-MT-S	SEL 1TB Data Domain Base - FRT - 5yr		\$13,339.77	K	31%	\$9,204.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-5-ECS-REP	SEL Add'l 400TB ECSSoftsiteScaling FRT 5Y		\$616,734.55	K	31%	\$425,546.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-5-ECS-REP-B	SEL 1100TB ECS Offsite Base Bund FRT 5Y		\$1,696,020.00	K	31%	\$1,170,253.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-5-MCN-100G	SEL 100Gbps MultiCloud Network FRT - 5Yr		\$2,396,469.16	K	31%	\$1,653,563.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-5-MCN-10G	SEL 10Gbps MultiCloud Network FRT - 5Yr		\$313,054.23	K	31%	\$216,007.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-5-MCN-1G	SEL 1Gbps MultiCloud Network FRT - 5Yr		\$32,066.76	K	31%	\$22,126.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-5-MCN-2G	SEL 2Gbps MultiCloud Network FRT - 5Yr		\$64,133.52	K	31%	\$44,252.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-5-MCN-40G	SEL 40Gbps MultiCloud Network FRT - 5Yr		\$1,209,603.29	K	31%	\$834,626.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-5-MCN-80G	SEL 80Gbps MultiCloud Network FRT-5Y		\$2,396,469.16	K	31%	\$1,653,563.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-5-OBJ-MLT-1PB	SEL 1TB Object Multi Region >1PB FRT 5Y		\$3,083.18	K	31%	\$2,127.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-5-OBJ-MLT-1TB	SEL 1TB Object Multi Region <1PB FRT 5Y		\$3,470.45	K	31%	\$2,394.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-5-OBJ-SNG-1PB	SEL 1TB Object Single Region >1PB FRT 5Y		\$1,542.27	K	31%	\$1,064.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	15-5-OBJ-SNG-1TB	SEL 1TB Object Single Region <1PB FRT 5Y		\$1,734.55	K	31%	\$1,196.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	16G-ER-BR2	SEL-SFP+, 16/8/4GFC, 1550nm, SM, 40km, 13dB		\$4,858.46	K	31%	\$3,352.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	16G-ER-D210-BR2	SEL-SFP+, 16/8/4Gbps, FC, D9210, 13dB, 40km		\$4,858.46	K	31%	\$3,352.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	16G-ER-D220-BR2	SEL-SFP+, 16/8/4Gbps, FC, D9220, 13dB, 40km		\$4,858.46	K	31%	\$3,352.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	16G-ER-D230-BR2	SEL-SFP+, 16/8/4Gbps, FC, D9230, 13dB, 40km		\$4,858.46	K	31%	\$3,352.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	16G-ER-D240-BR2	SEL-SFP+, 16/8/4Gbps, FC, D9240, 13dB, 40km		\$4,85											

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1			PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP								
5	200-200097	SEL-SW LG Clint NFSv4 NFS-10GC4-8		\$70,880.00	K	31%	\$48,907.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200098	SEL-SW LG ClintNFS41 NFS-10GC41-8		\$70,880.00	K	31%	\$48,907.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200099	SEL-SW LG Clint HTTP HCS-10GC1-8		\$70,880.00	K	31%	\$48,907.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200100	SEL-SW LG Clint HTTPS HCSS-10GC1-8		\$20,253.85	K	31%	\$13,975.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200101	SEL-SW LG Clint Swt OSSWt-10GC1-8		\$20,253.85	K	31%	\$13,975.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200105	SEL-SW LG Clint Kerb KER-10GC1-8		\$20,253.85	K	31%	\$13,975.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200110	SEL-SW LG Clint IPv6 IPV6-10GC1-8		\$162,000.00	K	31%	\$111,780.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200111	SEL-SW LDX-E Mgmt 2P LDXE-APP02		\$43,538.46	K	31%	\$30,041.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200112	SEL-SW LDX-E Mgmt 4P LDXE-APP04		\$65,384.62	K	31%	\$45,115.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200113	SEL-SW LDX-E Mgmt 8P LDXE-APP08		\$108,923.08	K	31%	\$75,156.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200305	SEL-HW LDX LoadGenA LDX-6204-32G		\$180,000.00	K	31%	\$124,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200398	SEL-SW LG Clint FCS FCS-FCI2-4		\$82,769.23	K	31%	\$57,110.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200419	SEL-HW WL Gen 7104-40G		\$230,923.08	K	31%	\$159,336.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200430	SEL-SW LG Clint iSCSI ISC-40GC1-4		\$102,333.85	K	31%	\$70,610.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200432	SEL-SW LG Clint SMB2 SMB-40GC2-4		\$102,333.85	K	31%	\$70,610.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200433	SEL-SW LG Clint SMB3 SMB-40GC3-4		\$102,333.85	K	31%	\$70,610.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200435	SEL-SW LG Clint NFSv3 NFS-40GC3-4		\$102,333.85	K	31%	\$70,610.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200437	SEL-SW LG Clint NFSv4 NFS-40GC4-4		\$102,333.85	K	31%	\$70,610.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200438	SEL-SW LG Clint NFS41 NFS-40GC41-4		\$102,333.85	K	31%	\$70,610.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200439	SEL-SW LG Clint HTTP HCS-40GC1-4		\$102,333.85	K	31%	\$70,610.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200440	SEL-SW LG Clint HTTPS-40GC1-4		\$29,243.08	K	31%	\$20,177.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200441	SEL-SW LG Clint Swt OSSWt-40GC1-4		\$29,243.08	K	31%	\$20,177.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200445	SEL-SW LG Clint Kerb KER-40GC1-4		\$29,243.08	K	31%	\$20,177.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200450	SEL-SW LG Clint IPv6 IPV6-40GC1-4		\$233,876.92	K	31%	\$161,375.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200482	SEL HW WL Gen 7104-25G		\$180,000.00	K	31%	\$124,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200487	SEL SW LG Clint iSCSI ISC-25GC1-4		\$79,753.85	K	31%	\$55,030.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200489	SEL SW LG Clint SMB2 SMB-25GC2-4		\$79,753.85	K	31%	\$55,030.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200490	SEL SW LG Clint SMB3 SMB-25GC3-4		\$79,753.85	K	31%	\$55,030.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200492	SEL SW LG Clint NFSv3 NFS-25GC3-4		\$79,753.85	K	31%	\$55,030.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200493	SEL SW LG Clint NFSv4 NFS-25GC4-4		\$79,753.85	K	31%	\$55,030.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200494	SEL SW LG Clint NFS41 NFS-25GC41-4		\$79,753.85	K	31%	\$55,030.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200495	SEL SW LG Clint HTTP HCS-25GC1-4		\$79,753.85	K	31%	\$55,030.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200496	SEL SW LG Clint HTTPS HCSS-25GC1-4		\$22,929.23	K	31%	\$15,821.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200497	SEL SW LG Clint Swt OSSWt-25GC1-4		\$22,929.23	K	31%	\$15,821.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200501	SEL SW LG Clint Kerb KER-25GC1-4		\$22,929.23	K	31%	\$15,821.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200506	SEL SW LG Clint IPv6 IPV6-25GC1-4		\$182,436.92	K	31%	\$125,881.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200519	SEL HW Wsdm E2000		\$64,769.23	K	31%	\$44,690.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200520	SEL HW WL Gen 7104-10G		\$95,846.15	K	31%	\$66,133.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200521	SEL HW WL Gen 7108-10G		\$159,846.15	K	31%	\$110,293.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200522	SEL HW WL Gen 6204-16G		\$147,538.46	K	31%	\$101,801.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200523	SEL HW WL Gen 6208-16G		\$246,000.00	K	31%	\$169,740.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200524	SEL HW WL Gen U2022-10G-16FC		\$156,461.54	K	31%	\$107,958.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200525	SEL HW WL Gen U2044-10G-16FC		\$260,769.23	K	31%	\$179,930.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200526	SEL SW BN PROT 10G-2		\$86,615.38	K	31%	\$59,764.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200527	SEL SW BN PROT 10G-4		\$129,846.15	K	31%	\$89,593.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200528	SEL SW BN PROT 10G-8		\$194,769.23	K	31%	\$134,390.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200529	SEL SW BN PROT 25G-4		\$243,692.31	K	31%	\$168,147.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200530	SEL SW BN PROT 40G-2		\$209,230.77	K	31%	\$144,369.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200531	SEL SW BN PROT 40G-4		\$314,000.00	K	31%	\$216,660.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200545	SEL SW CI S3P-10GC1-4		\$24,290.77	K	31%	\$16,760.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200546	SEL SW CI S3P-10GC1-8		\$40,507.69	K	31%	\$27,950.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200566	SEL SW CI S3P-40GC1-4		\$58,486.15	K	31%	\$40,355.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200567	SEL SW CI S3P-25GC1-4		\$45,858.46	K	31%	\$31,642.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200585	SEL SW WW SB-APP04		\$108,923.08	K	31%	\$75,156.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200586	SEL HW SBWL G VLF25804-32G		\$180,000.00	K	31%	\$124,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200584	SEL SW BN PROT V5Plus		\$70,923.08	K	31%	\$48,636.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	200-200600-SM	SEL AS StackPlay Eng P25 SSM		\$2,230.77	K	31%	\$1,539.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	2063-LIC	SEL HZ-PRA50-STD100-UG-F		\$13,750.00	K	31%	\$9,487.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	2063-LIC-L1	SEL HZ-PRA50STD100UGF-L1		\$13,063.00	K	31%	\$9,013.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	2063-LIC-L2	SEL HZ-PRA50STD100UGF-L2		\$12,788.00	K	31%	\$8,823.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	2063-LIC-L3	SEL HZ-PRA50STD100UGF-L3		\$12,375.00	K	31%	\$8,538.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	2063-LIC-L4	SEL HZ-PRA50STD100UGF-L4		\$11,963.00	K	31%	\$8,254.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	2063-LIC-L5	SEL HZ-PRA50STD100UGF-L5		\$11,413.00	K	31%	\$7,874.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	210-AEDP	SEL S3048-ON, PSU to IO, 1xAc PSU, OS9		\$8,452.50	K	31%	\$5,832.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	210-AEDR	SEL S3048-ON, PSU to IO 1xAc PSU OS9 TAA		\$8,452.50	K	31%	\$5,832.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	210-ALSR	SEL S4148F-ON, PSU to IO, 2 PSU, OS10		\$21,696.15	K	31%	\$14,970.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	210-ALSS	SEL S4148F-ON, PSU to IO 2 PSU OS10 TAA		\$21,696.15	K	31%	\$14										

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP					
5	210-APHN	SEL S5232F-ON, PSU to IO, 2xAC PSU, OS10		\$35,720.40	K	31%	\$24,647.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	210-APHT	SEL S5224F-ON, PSU to IO, 2 PSU, OS10		\$15,912.00	K	31%	\$10,979.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	210-APHU	SEL S5224F-ON, PSU to IO 2 PSU OS10 TAA		\$20,367.36	K	31%	\$14,053.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	210-APHZ	SEL S5212F-ON, PSU to IO, 2 PSU, OS10		\$11,120.00	K	31%	\$7,672.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	210-APIB	SEL S5212F-ON, PSU to IO 2 PSU OS10 TAA		\$13,107.00	K	31%	\$9,000.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	250DW1PRSS2	SEL SS+renew DW250users 1DA Probe 50SL		\$3,462.00	K	31%	\$2,388.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250DW1PRSS2	SEL DW250user 1DA Probe 50SL SS + Sup 1yr		\$24,240.00	K	31%	\$16,725.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250DW1PRSSP2	SEL SS+Sup renew DW250 1DA Probe 50SL		\$4,617.00	K	31%	\$3,185.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250DW1PRSS2	SEL SS renewal DW25users 1 DA Probe 50SL		\$1,292.00	K	31%	\$891.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250DW1PRSS2	SEL DW25user 1DA Probe 50SL SS Sup 1yr		\$9,123.00	K	31%	\$6,294.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250DW1PRSSP2	SEL SS Sup + renew DW25 1 DA Probe 50SL		\$1,711.00	K	31%	\$1,180.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	300-00001-SM	SEL AS CW CostMgmt SSM		\$18.46	K	31%	\$12.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	300-00002-SM	SEL AS CW CloudMon SSM		\$23.08	K	31%	\$15.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	300-00003-SM	SEL AS CW CloudCostMon SSM		\$29.23	K	31%	\$20.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	300-00004-SM	SEL AS CW CostMgmt SSM		\$18.46	K	31%	\$12.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	30DAY-CC-PROMO	SEL IE Workshop 30 Day Single Server		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	3136SL	SEL: CORD,PWR,N5-15 C13,18AWG,8FT		\$5.00	K	31%	\$3.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	32G-IR-D210-BR	SEL-SFP28,32/16/8/Gbps,FC.D9210,7dB,10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	32G-IR-D220-BR	SEL-SFP28,32/16/8/Gbps,FC.D9220,7dB,10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	32G-IR-D230-BR	SEL-SFP28,32/16/8/Gbps,FC.D9230,7dB,10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	32G-IR-D240-BR	SEL-SFP28,32/16/8/Gbps,FC.D9240,7dB,10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	32G-IR-D250-BR	SEL-SFP28,32/16/8/Gbps,FC.D9250,7dB,10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	32G-IR-D260-BR	SEL-SFP28,32/16/8/Gbps,FC.D9260,7dB,10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	32G-IR-D270-BR	SEL-SFP28,32/16/8/Gbps,FC.D9270,7dB,10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	32G-IR-D280-BR	SEL-SFP28,32/16/8/Gbps,FC.D9280,7dB,10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	32G-IR-D290-BR	SEL-SFP28,32/16/8/Gbps,FC.D9290,7dB,10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	32G-IR-D300-BR	SEL-SFP28,32/16/8/Gbps,FC.D9300,7dB,10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	32G-IR-D310-BR	SEL-SFP28,32/16/8/Gbps,FC.D9310,7dB,10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	32G-IR-D320-BR	SEL-SFP28,32/16/8/Gbps,FC.D9320,7dB,10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	32G-IR-D330-BR	SEL-SFP28,32/16/8/Gbps,FC.D9330,7dB,10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	32G-IR-D340-BR	SEL-SFP28,32/16/8/Gbps,FC.D9340,7dB,10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	32G-IR-D350-BR	SEL-SFP28,32/16/8/Gbps,FC.D9350,7dB,10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	32G-IR-D360-BR	SEL-SFP28,32/16/8/Gbps,FC.D9360,7dB,10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	3-CC-ASED	SEL 1TB SED Archive-USA-3Yr		\$1,172.41	K	31%	\$808.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-CC-ASED-B	SEL SED Bundle Archive-USA-3Yr		\$827,288.68	K	31%	\$570,829.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-CC-ASM-PRM	SEL Promo SO Bundle Archive (5m)-USA 3Y		\$165,736.61	K	31%	\$114,358.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-CC-ASMSED	SEL 1TB SED Archive (5m)-USA-3Yr		\$2,146.45	K	31%	\$1,481.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-CC-ASMSED-B	SEL SED Bundle Archive (Small)-USA-3Yr		\$458,423.27	K	31%	\$316,312.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-CC-ASO	SEL 1TB ScaleOut Archive-USA-3Yr		\$984.20	K	31%	\$679.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-CC-ASO-B	SEL ScaleOut Bundle Archive-USA-3Yr		\$724,213.89	K	31%	\$496,707.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-CC-ASSO	SEL 1TB ScaleOut Archv (Small)-USA 3Y		\$1,758.36	K	31%	\$1,213.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-CC-ASSO-B	SEL ScaleOut Bundle Archv (Small)-USA 3Y		\$406,984.73	K	31%	\$280,819.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-CC-BE	SEL 1TB Block Elite-USA-3Yr		\$19,809.82	K	31%	\$13,668.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-CC-BE-B	SEL Block Bundle Elite-USA-3Yr		\$653,806.25	K	31%	\$451,126.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-CC-BP	SEL 1TB Block Premier-USA-3Yr		\$7,645.09	K	31%	\$5,275.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-CC-BP-B	SEL Block Bundle Premier-USA-3Yr		\$551,716.41	K	31%	\$380,684.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-CC-BS	SEL 1TB Block Standard-USA-3Yr		\$2,208.27	K	31%	\$1,523.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-CC-BS-B	SEL Block Bundle Standard-USA-3Yr		\$435,763.64	K	31%	\$300,676.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-CC-BT	SEL 1TB Block Turbo-USA-3Yr		\$40,778.09	K	31%	\$28,136.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-CC-BT-B	SEL Block Bundle Turbo-USA-3Yr		\$5,294,965.09	K	31%	\$3,653,525.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-CC-ESED	SEL 1TB SED Elite-USA-3Yr		\$17,375.71	K	31%	\$11,989.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-CC-ESED-B	SEL SED Bundle Elite-USA-3Yr		\$2,926,418.26	K	31%	\$2,019,228.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-CC-ESO	SEL 1TB ScaleOut Elite-USA-3Yr		\$12,688.64	K	31%	\$8,755.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-CC-ESO-B	SEL ScaleOut Bundle Elite-USA-3Yr		\$2,394,581.95	K	31%	\$1,652,261.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-CC-ESSO	SEL 1TB ScaleOut Elite (Small)-USA 3Y		\$23,893.36	K	31%	\$16,486.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-CC-ESSO-B	SEL ScaleOut Bundle Elite (Small)-USA 3Y		\$988,490.18	K	31%	\$611,678.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-CC-FE	SEL 1TB File Elite-USA-3Yr		\$19,809.82	K	31%	\$13,668.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-CC-FE-B	SEL File Bundle Elite-USA-3Yr		\$653,806.25	K	31%	\$451,126.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-CC-FP	SEL 1TB File Premier-USA-3Yr		\$7,645.09	K	31%	\$5,275.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-CC-FP-B	SEL File Bundle Premier-USA-3Yr		\$551,716.41	K	31%	\$380,684.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-CC-FS	SEL 1TB File Standard-USA-3Yr		\$2,208.27	K	31%	\$1,523.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-CC-FS-B	SEL File Bundle Standard-USA-3Yr		\$435,763.64	K	31%	\$300,676.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-CC-PSED	SEL 1TB SED Premier-USA-3Yr		\$4,753.15	K	31%	\$3,279.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-CC-PSED-B	SEL SED Bundle Premier-USA-3Yr		\$1,144,334.06	K	31%	\$789,590.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-CC-PSO	SEL 1TB ScaleOut Premier-USA-3Yr		\$3,871.26	K	31%	\$2,671.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-CC-PSO-B	SEL ScaleOut Bundle Premier-USA-3Yr		\$1,027,235.32	K	31%	\$708,792.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-CC-PSO-PRM	SEL Promo SO Bundle Premier-USA 3Y		\$226,004.46	K	31%	\$155,943.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-CC-SSED	SEL 1TB SED Standard-USA-3Yr		\$4,116.27	K	31%	\$2,840.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-CC-SSED-B	SEL SED Bundle Standard-USA-3Yr		\$2,102,917.73	K	31%	\$1,451,013.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-CC-SSO	SEL 1TB ScaleOut Standard-USA-3Yr		\$3,460.09	K	31%	\$2,387.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-CC-SSO-B	SEL ScaleOut Bundle Standard-USA-3Yr		\$1,812,780.61	K	31%	\$1,250,818.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-DD-69-B	SEL Ded DD 6900 Bundle - USA - 3yr		\$409,810.91	K	31%	\$282,769.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-DD-69-S	SEL 48TB Ded DD 6900 add-on - USA - 3yr		\$327,848.73	K	31%	\$226,215.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-DD-94-B	SEL Ded DD 9400 Bundle - USA - 3yr		\$1,584,576.00	K	31%	\$1,093,357.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-DD-94-S	SEL 96TB Ded DD 9400 add-on - USA - 3yr		\$628,363.64	K	31%	\$433,570.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-DD-99-B	SEL Ded DD 9900 Bundle - USA - 3yr													

NVP LEVEL 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE											
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	3-MCN-2G	SEL 2Gbps MultiCloud Network USA - 3Yr		\$30,784.09	K	31%	\$21,241.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-MCN-40G	SEL 40Gbps MultiCloud Network USA - 3Yr		\$580,609.58	K	31%	\$400,620.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-MCN-5G	SEL 5Gbps MultiCloud Network USA - 3Yr		\$76,960.23	K	31%	\$53,102.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-MCN-80G	SEL 80Gbps MultiCloud Network USA-3Y		\$1,150,305.19	K	31%	\$793,710.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-OBJ-MLT-1PB	SEL 1TB Object Multi Region >1PB USA 3Y		\$1,638.55	K	31%	\$1,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-OBJ-MLT-1TB	SEL 1TB Object Multi Region <1PB USA 3Y		\$1,810.64	K	31%	\$1,249.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-OBJ-SNG-1PB	SEL 1TB Object Single Region >1PB USA 3Y		\$804.27	K	31%	\$554.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	3-OBJ-SNG-1TB	SEL 1TB Object Single Region <1PB USA 3Y		\$904.91	K	31%	\$624.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	407-BBBY	SEL - QSF+ - 40G SR4 Attach		\$1,285.00	K	31%	\$872.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	407-BBDB	SEL - 1G XCVR SX Attach		\$250.00	K	31%	\$172.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	407-BBEE	SEL - 10G XCVR LR - SFP Attach		\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	407-BBEF	SEL - 10G XCVR SR Attach		\$600.00	K	31%	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	407-BBEL	SEL - 1G XCVR BaseT RJ45 Attach		\$134.00	K	31%	\$92.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	407-BBOP	SEL - 10G XCVR LR - SFP Cus kit		\$1,210.00	K	31%	\$834.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	407-BBOR	SEL - 1G XCVR SX Cus Kit		\$275.00	K	31%	\$189.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	407-BBOS	SEL - 1G XCVR BaseT RJ45 Cus Kit		\$275.00	K	31%	\$189.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	407-BBOU	SEL - 10G XCVR SR Cut Kit		\$660.00	K	31%	\$455.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	407-BBOV	SEL - 10G XCVR ZR 80Km CusKit		\$4,345.00	K	31%	\$2,998.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	407-BBOZ	SEL QSF40 - 40G SR4 Cus Kit		\$1,392.00	K	31%	\$960.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	407-BBPH	SEL - 40G XCVR ESFR4 Cus Kit		\$3,410.00	K	31%	\$2,352.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	407-BBVF	SEL - 10G XCVR ER 40Km CusKit		\$9,350.00	K	31%	\$6,451.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	407-BBVH	SEL - 100G XCVR SWDM4 (Duplex) Attach		\$1,895.00	K	31%	\$1,307.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	407-BBVH	SEL - 40G XCVR ESFR4 Attach		\$13,250.00	K	31%	\$9,142.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	407-BBVW	SEL - 100G XCVR SWDM4 (Duplex) Cus Kit		\$2,085.00	K	31%	\$1,438.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	407-BBWL	SEL - 10G XCVR BaseT RJ45 Cus Kit		\$561.00	K	31%	\$387.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	407-BBWQ	SEL - QSF28 - 100G SR4 NoF Attach		\$1,825.00	K	31%	\$1,259.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	407-BBWT	SEL - 10G XCVR BaseT RJ45 Attach		\$510.00	K	31%	\$351.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	407-BBWW	SEL GA6Z3IR - 100G SR4 NoF Cus Kit		\$2,008.00	K	31%	\$1,385.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	407-BBXT	SEL - 40G XCVR BiDi (Duplex) Cus Kit		\$781.00	K	31%	\$538.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	407-BBYC	SEL - 40G XCVR BiDi (Duplex) Attach		\$710.00	K	31%	\$489.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	407-BBYM	SEL - 100G XCVR BiDi (Duplex) Cus Kit		\$1,995.00	K	31%	\$1,376.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	407-BBYN	SEL - 100G XCVR BiDi (Duplex) Attach		\$1,995.00	K	31%	\$1,376.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	450-AEOS	SEL S3048 200W AC PSU/IO Cus Kit		\$269.97	K	31%	\$186.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	456-107-177	VSPEX BLUE Appliance Software=MA		\$0.00	K	31%	\$0.00	\$15,810.00	\$15,500.00	\$15,500.00	\$15,500.00	\$15,500.00	\$0.00	\$15,500.00	VSPEX BLUE SOFTWARE
5	456-110-028	VSPEX BLUE Appliance Software VLP =IB		\$0.00	K	31%	\$0.00	\$11,295.00	\$11,074.00	\$11,074.00	\$11,074.00	\$0.00	\$0.00	\$11,074.00	VSPEX BLUE SOFTWARE
5	456-110-292	Secure VM SecVM 1yr Term 25-99=IB		\$0.00	K	31%	\$0.00	\$144.00	\$132.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	456-110-293	Secure VM SecVM 1yr Term 100-499=IB		\$0.00	K	31%	\$0.00	\$118.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	456-110-294	Secure VM SecVM 1yr Term 500-999=IB		\$0.00	K	31%	\$0.00	\$101.00	\$93.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	456-110-295	Secure VM SecVM 1yr Term 1000+=IB		\$0.00	K	31%	\$0.00	\$78.00	\$71.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	456-110-296	Secure VM SecVM Perpetual 25-99=IB		\$0.00	K	31%	\$0.00	\$356.00	\$328.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	456-110-297	Secure VM SecVM Perpetual 100-499=IB		\$0.00	K	31%	\$0.00	\$294.00	\$270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	456-110-298	Secure VM SecVM Perpetual 500-999=IB		\$0.00	K	31%	\$0.00	\$252.00	\$232.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	456-110-299	Secure VM SecVM Perpetual 1000+=IB		\$0.00	K	31%	\$0.00	\$194.00	\$178.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	456-110-957	Secure VM SecVM 1yr Term 25-99=IB		\$0.00	K	31%	\$0.00	\$144.00	\$132.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	456-110-958	Secure VM SecVM 1yr Term 100-499=IB		\$0.00	K	31%	\$0.00	\$118.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	456-110-959	Secure VM SecVM 1yr Term 500-999=IB		\$0.00	K	31%	\$0.00	\$101.00	\$93.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	456-110-960	Secure VM SecVM 1yr Term 1000+=IB		\$0.00	K	31%	\$0.00	\$78.00	\$71.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	456-110-961	Secure VM SecVM Perpetual 25-99=IB		\$0.00	K	31%	\$0.00	\$356.00	\$328.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	456-110-962	Secure VM SecVM Perpetual 100-499=IB		\$0.00	K	31%	\$0.00	\$294.00	\$270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	456-110-963	Secure VM SecVM Perpetual 500-999=IB		\$0.00	K	31%	\$0.00	\$252.00	\$232.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	456-110-964	Secure VM SecVM Perpetual 1000+=IB		\$0.00	K	31%	\$0.00	\$194.00	\$178.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	456-111-342	Secure VM SecVM 1yr Term 25-99=IB		\$0.00	K	31%	\$0.00	\$144.00	\$132.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	456-111-343	Secure VM SecVM 1yr Term 100-499=IB		\$0.00	K	31%	\$0.00	\$118.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	456-111-344	Secure VM SecVM 1yr Term 500-999=IB		\$0.00	K	31%	\$0.00	\$101.00	\$93.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	456-111-345	Secure VM SecVM 1yr Term 1000+=IB		\$0.00	K	31%	\$0.00	\$78.00	\$71.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	456-111-346	Secure VM SecVM Perpetual 25-99=IB		\$0.00	K	31%	\$0.00	\$356.00	\$328.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	456-111-347	Secure VM SecVM Perpetual 100-499=IB		\$0.00	K	31%	\$0.00	\$294.00	\$270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	456-111-348	Secure VM SecVM Perpetual 500-999=IB		\$0.00	K	31%	\$0.00	\$252.00	\$232.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	456-111-349	Secure VM SecVM Perpetual 1000+=IB		\$0.00	K	31%	\$0.00	\$194.00	\$178.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	456-111-477	HCIA NP VSOM E+ 1CPU=IG		\$0.00	K	31%	\$0.00	\$1,152.00	\$1,067.00	\$939.00	\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE
5	456-111-478	HCIA NP VSPH E+ 1CPU=IG		\$0.00	K	31%	\$0.00	\$916.00	\$848.00	\$747.00	\$0.00	\$0.00	\$0.00	\$848.00	VXRAIL SOFTWARE
5	456-111-479	HCIA NP VSPH STD 1CPU=IG		\$0.00	K	31%	\$0.00	\$261.00	\$242.00	\$213.00	\$0.00	\$0.00	\$0.00	\$242.00	VXRAIL SOFTWARE
5	456-111-480	HCIA NP VSPH ROBO ADV 25VM=IB		\$0.00	K	31%	\$0.00	\$1,180.00	\$1,092.00	\$961.00	\$0.00	\$0.00	\$0.00	\$1,092.00	VXRAIL SOFTWARE
5	456-111-481	HCIA NP VSPH ROBO STD 25VM=IB		\$0.00	K	31%	\$0.00	\$787.00	\$728.00	\$641.00	\$0.00	\$0.00	\$0.00	\$728.00	VXRAIL SOFTWARE
5	456-111-482	HCIA NP VSPH DSKTP 100VM=IB		\$0.00	K	31%	\$0.00	\$2,097.00	\$1,942.00	\$1,709.00	\$0.00	\$0.00	\$0.00	\$1,942.00	VXRAIL SOFTWARE
5	456-111-483	HCIA NP UPG VSPH E+ TO VSOM E+ 1CPU=IG		\$961.29	K	31%	\$663.29	\$260.00	\$240.00	\$211.00	\$0.00	\$0.00	\$0.00	\$240.00	VXRAIL SOFTWARE
5	456-111-484	HCIA NP UPG VSPH STD TO VSOM E+ 1CPU=IG		\$3,631.54	K	31%	\$2,505.76	\$981.00	\$908.00	\$799.00	\$0.00	\$0.00	\$0.00	\$908.00	VXRAIL SOFTWARE
5	456-111-485	HCIA NP UPG VSPH STD TO E+ 1CPU=IG		\$2,670.25	K	31%	\$1,842.47	\$721.00	\$668.00	\$587.00	\$0.00	\$0.00	\$0.00	\$668.00	VXRAIL SOFTWARE
5	456-111-486	HCIA NP UPG VSPH ROBO STD TO ADV 25VM=IB		\$1,602.15	K	31%	\$1,105.48	\$433.00	\$401.00	\$352.00	\$0.00	\$0.00	\$0.00	\$401.00	VXRAIL SOFTWARE
5	456-111-487	HCIA UP VSOM E+ 1CPU=IG		\$0.00	K	31%	\$0.00	\$1,152.00	\$1,067.00	\$939.00	\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE
5	456-111-488	HCIA UP VSPH E+ 1CPU=IG		\$0.00	K	31%	\$0.00	\$916.00	\$848.00	\$747.00	\$0.00	\$0.00	\$0.00	\$848.00	VXRAIL SOFTWARE
5	456-111-489	HCIA UP VSPH STD 1CPU=IG		\$0.00	K	31%	\$0.00	\$261.00	\$242.00	\$213.00	\$0.00	\$0.00	\$0.00	\$242.00	VXRAIL SOFTWARE
5	456-111-490	HCIA UP VSPH ROBO ADV 25VM=IB		\$0.00	K	31%	\$0.00	\$1,180.00	\$1,092.00	\$961.00	\$0.00	\$0.00	\$0.00	\$1,092.00	VXRAIL SOFTWARE
5	456-111-491	HCIA UP VSPH ROBO STD 25VM=IB		\$0.00	K	31%	\$0.00	\$787.00	\$728.00	\$641.00	\$0.00	\$0.00	\$0.00	\$728.00	VXRAIL SOFTWARE
5	456-111-492	HCIA UP VSPH DSKTP 100VM=IB		\$0.00	K	31%	\$0.00	\$2,097.00	\$1,942.00	\$1,709.00	\$0.00	\$0.00	\$0.00	\$1,942.00	VXRAIL SOFTWARE
5	456-111-493	HCIA UP UPG VSPH E+ TO VSOM E+ 1CPU=IG		\$0.00	K	31%	\$0.00	\$260.00	\$240.00	\$211.00	\$0.00	\$0.00	\$0.00	\$240.00	VXRAIL SOFTWARE

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER	
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP						
5	456-112-285	Secure VM SecVM Perpetual 100-499=IB		\$0.00	K	31%	\$0.00	\$294.00	\$270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00	CLOUDLINK	
5	456-112-286	Secure VM SecVM Perpetual 500-999=IB		\$0.00	K	31%	\$0.00	\$252.00	\$232.00	\$0.00	\$0.00	\$0.00	\$0.00	\$232.00	CLOUDLINK	
5	456-112-287	Secure VM SecVM Perpetual 1000+=IB		\$0.00	K	31%	\$0.00	\$194.00	\$178.00	\$0.00	\$0.00	\$0.00	\$0.00	\$178.00	CLOUDLINK	
5	456-112-288	Secure VM SVM for CPD HW per VM=IB		\$0.00	K	31%	\$0.00	\$125.00	\$115.00	\$0.00	\$0.00	\$0.00	\$0.00	\$115.00	CLOUDLINK	
5	456-112-289	Secure VM SVM for CPD HW per socket=ZC		\$0.00	K	31%	\$0.00	\$1,250.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,150.00	CLOUDLINK	
5	456-112-290	Secure VM SecVM Sub 25-99=IB		\$59.00	K	31%	\$40.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	456-112-291	Secure VM SecVM Sub 100-499=IB		\$48.00	K	31%	\$33.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	456-112-292	Secure VM SecVM Sub 500-999=IB		\$42.00	K	31%	\$28.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	456-112-293	Secure VM SecVM Sub 1000+=IB		\$32.00	K	31%	\$22.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	456-112-413	HCIA NP VSOM E+ 1CPU w/ 1Yr Maint=IG		\$0.00	K	31%	\$0.00	\$1,152.00	\$1,067.00	\$939.00	\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE	
5	456-112-414	HCIA NP VSOM E+ 1CPU w/ 2Yr Maint=IG		\$0.00	K	31%	\$0.00	\$1,152.00	\$1,067.00	\$939.00	\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE	
5	456-112-415	HCIA NP VSOM E+ 1CPU w/ 3Yr Maint=IG		\$0.00	K	31%	\$0.00	\$1,152.00	\$1,067.00	\$939.00	\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE	
5	456-112-416	HCIA NP VSOM E+ 1CPU w/ 4Yr Maint=IG		\$0.00	K	31%	\$0.00	\$1,152.00	\$1,067.00	\$939.00	\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE	
5	456-112-417	HCIA NP VSOM E+ 1CPU w/ 5Yr Maint=IG		\$0.00	K	31%	\$0.00	\$1,152.00	\$1,067.00	\$939.00	\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE	
5	456-112-418	HCIA NP VSPH E+ 1CPU w/ 1Yr Maint=IG		\$0.00	K	31%	\$0.00	\$916.00	\$848.00	\$747.00	\$0.00	\$0.00	\$0.00	\$848.00	VXRAIL SOFTWARE	
5	456-112-419	HCIA NP VSPH E+ 1CPU w/ 2Yr Maint=IG		\$0.00	K	31%	\$0.00	\$916.00	\$848.00	\$747.00	\$0.00	\$0.00	\$0.00	\$848.00	VXRAIL SOFTWARE	
5	456-112-420	HCIA NP VSPH E+ 1CPU w/ 3Yr Maint=IG		\$0.00	K	31%	\$0.00	\$916.00	\$848.00	\$747.00	\$0.00	\$0.00	\$0.00	\$848.00	VXRAIL SOFTWARE	
5	456-112-421	HCIA NP VSPH E+ 1CPU w/ 4Yr Maint=IG		\$0.00	K	31%	\$0.00	\$916.00	\$848.00	\$747.00	\$0.00	\$0.00	\$0.00	\$848.00	VXRAIL SOFTWARE	
5	456-112-422	HCIA NP VSPH E+ 1CPU w/ 5Yr Maint=IG		\$0.00	K	31%	\$0.00	\$916.00	\$848.00	\$747.00	\$0.00	\$0.00	\$0.00	\$848.00	VXRAIL SOFTWARE	
5	456-112-423	HCIA NP VSPH STD 1CPU w/ 1Yr Maint=IG		\$0.00	K	31%	\$0.00	\$261.00	\$242.00	\$213.00	\$0.00	\$0.00	\$0.00	\$242.00	VXRAIL SOFTWARE	
5	456-112-424	HCIA NP VSPH STD 1CPU w/ 2Yr Maint=IG		\$0.00	K	31%	\$0.00	\$261.00	\$242.00	\$213.00	\$0.00	\$0.00	\$0.00	\$242.00	VXRAIL SOFTWARE	
5	456-112-425	HCIA NP VSPH STD 1CPU w/ 3Yr Maint=IG		\$0.00	K	31%	\$0.00	\$261.00	\$242.00	\$213.00	\$0.00	\$0.00	\$0.00	\$242.00	VXRAIL SOFTWARE	
5	456-112-426	HCIA NP VSPH STD 1CPU w/ 4Yr Maint=IG		\$0.00	K	31%	\$0.00	\$261.00	\$242.00	\$213.00	\$0.00	\$0.00	\$0.00	\$242.00	VXRAIL SOFTWARE	
5	456-112-427	HCIA NP VSPH STD 1CPU w/ 5Yr Maint=IG		\$0.00	K	31%	\$0.00	\$261.00	\$242.00	\$213.00	\$0.00	\$0.00	\$0.00	\$242.00	VXRAIL SOFTWARE	
5	456-112-428	HCIA NP VSPH ROBO ADV 25VM w/1YrMaint=IB		\$0.00	K	31%	\$0.00	\$1,180.00	\$1,092.00	\$961.00	\$0.00	\$0.00	\$0.00	\$1,092.00	VXRAIL SOFTWARE	
5	456-112-429	HCIA NP VSPH ROBO ADV 25VM w/2YrMaint=IB		\$0.00	K	31%	\$0.00	\$1,180.00	\$1,092.00	\$961.00	\$0.00	\$0.00	\$0.00	\$1,092.00	VXRAIL SOFTWARE	
5	456-112-430	HCIA NP VSPH ROBO ADV 25VM w/3YrMaint=IB		\$0.00	K	31%	\$0.00	\$1,180.00	\$1,092.00	\$961.00	\$0.00	\$0.00	\$0.00	\$1,092.00	VXRAIL SOFTWARE	
5	456-112-431	HCIA NP VSPH ROBO ADV 25VM w/4YrMaint=IB		\$0.00	K	31%	\$0.00	\$1,180.00	\$1,092.00	\$961.00	\$0.00	\$0.00	\$0.00	\$1,092.00	VXRAIL SOFTWARE	
5	456-112-432	HCIA NP VSPH ROBO ADV 25VM w/5YrMaint=IB		\$0.00	K	31%	\$0.00	\$1,180.00	\$1,092.00	\$961.00	\$0.00	\$0.00	\$0.00	\$1,092.00	VXRAIL SOFTWARE	
5	456-112-433	HCIA NP VSPH ROBO STD 25VM w/1YrMaint=IB		\$0.00	K	31%	\$0.00	\$787.00	\$728.00	\$641.00	\$0.00	\$0.00	\$0.00	\$728.00	VXRAIL SOFTWARE	
5	456-112-434	HCIA NP VSPH ROBO STD 25VM w/2YrMaint=IB		\$0.00	K	31%	\$0.00	\$787.00	\$728.00	\$641.00	\$0.00	\$0.00	\$0.00	\$728.00	VXRAIL SOFTWARE	
5	456-112-435	HCIA NP VSPH ROBO STD 25VM w/3YrMaint=IB		\$0.00	K	31%	\$0.00	\$787.00	\$728.00	\$641.00	\$0.00	\$0.00	\$0.00	\$728.00	VXRAIL SOFTWARE	
5	456-112-436	HCIA NP VSPH ROBO STD 25VM w/4YrMaint=IB		\$0.00	K	31%	\$0.00	\$787.00	\$728.00	\$641.00	\$0.00	\$0.00	\$0.00	\$728.00	VXRAIL SOFTWARE	
5	456-112-437	HCIA NP VSPH ROBO STD 25VM w/5YrMaint=IB		\$0.00	K	31%	\$0.00	\$787.00	\$728.00	\$641.00	\$0.00	\$0.00	\$0.00	\$728.00	VXRAIL SOFTWARE	
5	456-112-438	HCIA NP VSPH DSKTP 100VM w/ 1Yr Maint=IB		\$0.00	K	31%	\$0.00	\$2,097.00	\$1,942.00	\$1,709.00	\$0.00	\$0.00	\$0.00	\$1,942.00	VXRAIL SOFTWARE	
5	456-112-439	HCIA NP VSPH DSKTP 100VM w/ 2Yr Maint=IB		\$0.00	K	31%	\$0.00	\$2,097.00	\$1,942.00	\$1,709.00	\$0.00	\$0.00	\$0.00	\$1,942.00	VXRAIL SOFTWARE	
5	456-112-440	HCIA NP VSPH DSKTP 100VM w/ 3Yr Maint=IB		\$0.00	K	31%	\$0.00	\$2,097.00	\$1,942.00	\$1,709.00	\$0.00	\$0.00	\$0.00	\$1,942.00	VXRAIL SOFTWARE	
5	456-112-441	HCIA NP VSPH DSKTP 100VM w/ 4Yr Maint=IB		\$0.00	K	31%	\$0.00	\$2,097.00	\$1,942.00	\$1,709.00	\$0.00	\$0.00	\$0.00	\$1,942.00	VXRAIL SOFTWARE	
5	456-112-442	HCIA NP VSPH DSKTP 100VM w/ 5Yr Maint=IB		\$0.00	K	31%	\$0.00	\$2,097.00	\$1,942.00	\$1,709.00	\$0.00	\$0.00	\$0.00	\$1,942.00	VXRAIL SOFTWARE	
5	456-112-443	HCIA UP VSOM E+ 1CPU w/ 1Yr Maint=IG		\$4,268.00	K	31%	\$2,944.92	\$1,152.00	\$1,067.00	\$939.00	\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE	
5	456-112-444	HCIA UP VSOM E+ 1CPU w/ 2Yr Maint=IG		\$4,268.00	K	31%	\$2,944.92	\$1,152.00	\$1,067.00	\$939.00	\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE	
5	456-112-445	HCIA UP VSOM E+ 1CPU w/ 3Yr Maint=IG		\$4,268.00	K	31%	\$2,944.92	\$1,152.00	\$1,067.00	\$939.00	\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE	
5	456-112-446	HCIA UP VSOM E+ 1CPU w/ 4Yr Maint=IG		\$4,268.00	K	31%	\$2,944.92	\$1,152.00	\$1,067.00	\$939.00	\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE	
5	456-112-447	HCIA UP VSOM E+ 1CPU w/ 5Yr Maint=IG		\$4,268.00	K	31%	\$2,944.92	\$1,152.00	\$1,067.00	\$939.00	\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE	
5	456-112-448	HCIA UP VSPH E+ 1CPU w/ 1Yr Maint=IG		\$3,394.00	K	31%	\$2,341.86	\$916.00	\$848.00	\$747.00	\$0.00	\$0.00	\$0.00	\$848.00	VXRAIL SOFTWARE	
5	456-112-449	HCIA UP VSPH E+ 1CPU w/ 2Yr Maint=IG		\$3,394.00	K	31%	\$2,341.86	\$916.00	\$848.00	\$747.00	\$0.00	\$0.00	\$0.00	\$848.00	VXRAIL SOFTWARE	
5	456-112-450	HCIA UP VSPH E+ 1CPU w/ 3Yr Maint=IG		\$3,394.00	K	31%	\$2,341.86	\$916.00	\$848.00	\$747.00	\$0.00	\$0.00	\$0.00	\$848.00	VXRAIL SOFTWARE	
5	456-112-451	HCIA UP VSPH E+ 1CPU w/ 4Yr Maint=IG		\$3,394.00	K	31%	\$2,341.86	\$916.00	\$848.00	\$747.00	\$0.00	\$0.00	\$0.00	\$848.00	VXRAIL SOFTWARE	
5	456-112-452	HCIA UP VSPH E+ 1CPU w/ 5Yr Maint=IG		\$3,394.00	K	31%	\$2,341.86	\$916.00	\$848.00	\$747.00	\$0.00	\$0.00	\$0.00	\$848.00	VXRAIL SOFTWARE	
5	456-112-453	HCIA UP VSPH STD 1CPU w/ 1Yr Maint=IG		\$966.00	K	31%	\$666.54	\$261.00	\$242.00	\$213.00	\$0.00	\$0.00	\$0.00	\$242.00	VXRAIL SOFTWARE	
5	456-112-454	HCIA UP VSPH STD 1CPU w/ 2Yr Maint=IG		\$966.00	K	31%	\$666.54	\$261.00	\$242.00	\$213.00	\$0.00	\$0.00	\$0.00	\$242.00	VXRAIL SOFTWARE	
5	456-112-455	HCIA UP VSPH STD 1CPU w/ 3Yr Maint=IG		\$966.00	K	31%	\$666.54	\$261.00	\$242.00	\$213.00	\$0.00	\$0.00	\$0.00	\$242.00	VXRAIL SOFTWARE	
5	456-112-456	HCIA UP VSPH STD 1CPU w/ 4Yr Maint=IG		\$966.00	K	31%	\$666.54	\$261.00	\$242.00	\$213.00	\$0.00	\$0.00	\$0.00	\$242.00	VXRAIL SOFTWARE	
5	456-112-457	HCIA UP VSPH STD 1CPU w/ 5Yr Maint=IG		\$966.00	K	31%	\$666.54	\$261.00	\$242.00	\$213.00	\$0.00	\$0.00	\$0.00	\$242.00	VXRAIL SOFTWARE	
5	456-112-458	HCIA UP VSPH ROBO ADV 25VM w/1YrMaint=IB		\$4,370.00	K	31%	\$3,015.30	\$1,180.00	\$1,092.00	\$961.00	\$0.00	\$0.00	\$0.00	\$1,092.00	VXRAIL SOFTWARE	
5	456-112-459	HCIA UP VSPH ROBO ADV 25VM w/2YrMaint=IB		\$4,370.00	K	31%	\$3,015.30	\$1,180.00	\$1,092.00	\$961.00	\$0.00	\$0.00	\$0.00	\$1,092.00	VXRAIL SOFTWARE	
5	456-112-460	HCIA UP VSPH ROBO ADV 25VM w/3YrMaint=IB		\$4,370.00	K	31%	\$3,015.30	\$1,180.00	\$1,092.00	\$961.00	\$0.00	\$0.00	\$0.00	\$1,092.00	VXRAIL SOFTWARE	
5	456-112-461	HCIA UP VSPH ROBO ADV 25VM w/4YrMaint=IB		\$4,370.00	K	31%	\$3,015.30	\$1,180.00	\$1,092.00	\$961.00	\$0.00	\$0.00	\$0.00	\$1,092.00	VXRAIL SOFTWARE	
5	456-112-462	HCIA UP VSPH ROBO ADV 25VM w/5YrMaint=IB		\$4,370.00	K	31%	\$3,015.30	\$1,180.00	\$1,092.00	\$961.00	\$0.00	\$0.00	\$0.00	\$1,092.00	VXRAIL SOFTWARE	
5	456-112-463	HCIA UP VSPH ROBO STD 25VM w/1YrMaint=IB		\$2,913.00	K	31%	\$2,009.97	\$787.00	\$728.00	\$641.00	\$0.00	\$0.00	\$0.00	\$728.00	VXRAIL SOFTWARE	
5	456-112-464	HCIA UP VSPH ROBO STD 25VM w/2YrMaint=IB		\$2,913.00	K	31%	\$2,009.97	\$787.00	\$728.00	\$641.00	\$0.00	\$0.00	\$0.00	\$728.00	VXRAIL SOFTWARE	
5	456-112-465	HCIA UP VSPH ROBO STD 25VM w/3YrMaint=IB		\$2,913.00	K	31%	\$2,009.97	\$787.00	\$728.00	\$641.00	\$0.00	\$0.00	\$0.00	\$728.00	VXRAIL SOFTWARE	
5	456-112-466	HCIA UP VSPH ROBO STD 25VM w/4YrMaint=IB		\$2,913.00	K	31%	\$2,009.97	\$787.00	\$728.00	\$641.00	\$0.00	\$0.00	\$0.00	\$728.00	VXRAIL SOFTWARE	
5	456-112-467	HCIA UP VSPH ROBO STD 25VM w/5YrMaint=IB		\$2,913.00	K	31%	\$2,009.97	\$787.00	\$728.00	\$641.00	\$0.00	\$0.00	\$0.00	\$728.00	VXRAIL SOFTWARE	
5	456-112-468	HCIA UP VSPH DSKTP 100VM w/ 1Yr Maint=IB		\$7,768.00	K	31%	\$5,359.92	\$2,097.00	\$1,942.00	\$1,709.00	\$0.00	\$0.00	\$0.00	\$1,942.00	VXRAIL SOFTWARE	
5	456-112-469	HCIA UP VSPH DSKTP 100VM w/ 2Yr Maint=IB		\$7,768.00	K	31%	\$5,359.92	\$2,097.00	\$1,942.00	\$1,709.00	\$0.00	\$0.00	\$0.00	\$1,942.00	VXRAIL SOFTWARE	
5	456-112-470	HCIA UP VSPH DSKTP 100VM w/ 3Yr Maint=IB		\$7,768.00	K	31%	\$5,359.92	\$2,097.00	\$1,942.00	\$1,709.00	\$0.00	\$0.00	\$0.00	\$1,942.00	VXRAIL SOFTWARE	
5	456-112-471	HCIA UP VSPH DSKTP 100VM w/ 4Yr Maint=IB		\$7,768.00	K	31%	\$5,359.92	\$2,097.00	\$1,942.00	\$1,709.00	\$0.00	\$0.00	\$0.00	\$1,942.00	VXRAIL SOFTWARE	
5	456-112-472	HCIA UP VSPH DSKTP 100VM w/ 5Yr Maint=IB		\$7,768.00	K	31%	\$5,359.92	\$2,097.00	\$1,942.00	\$1,709.00	\$0.00	\$0.00	\$0.00	\$1,942.00	VXRAIL SOFTWARE	
5	456-112-473	UPG VSPH E+ TO VSOM E+ 1CPU w/1Yr Mnt=IG		\$961.00	K	31%	\$663.09	\$259.00	\$240.00	\$211.00	\$0.00					

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1				BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP					
5	456-112-488	UPG VSPH ROBO STD TO ADV 25VM-1Yr Mnt=IB		\$1,602.00	K	31%	\$1,105.38	\$433.00	\$400.00	\$352.00	\$0.00	\$0.00	\$0.00	\$400.00	VXRAIL SOFTWARE
5	456-112-489	UPG VSPH ROBO STD TO ADV 25VM-2Yr Mnt=IB		\$1,602.00	K	31%	\$1,105.38	\$433.00	\$400.00	\$352.00	\$0.00	\$0.00	\$0.00	\$400.00	VXRAIL SOFTWARE
5	456-112-490	UPG VSPH ROBO STD TO ADV 25VM-3Yr Mnt=IB		\$1,602.00	K	31%	\$1,105.38	\$433.00	\$400.00	\$352.00	\$0.00	\$0.00	\$0.00	\$400.00	VXRAIL SOFTWARE
5	456-112-491	UPG VSPH ROBO STD TO ADV 25VM-4Yr Mnt=IB		\$1,602.00	K	31%	\$1,105.38	\$433.00	\$400.00	\$352.00	\$0.00	\$0.00	\$0.00	\$400.00	VXRAIL SOFTWARE
5	456-112-492	UPG VSPH ROBO STD TO ADV 25VM-5Yr Mnt=IB		\$1,602.00	K	31%	\$1,105.38	\$433.00	\$400.00	\$352.00	\$0.00	\$0.00	\$0.00	\$400.00	VXRAIL SOFTWARE
5	456-113-091	Secure VM SecVM PSMC Sub 25-99=IB		\$59.00	K	31%	\$40.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	456-113-092	Secure VM SecVM PSMC Sub 100-499=IB		\$48.00	K	31%	\$33.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	456-113-093	Secure VM SecVM PSMC Sub 500-999=IB		\$42.00	K	31%	\$28.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	456-113-094	Secure VM SecVM PSMC Sub 1000+=IB		\$32.00	K	31%	\$22.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	456-113-095	Secure VM SecVM Perpetual 25-99=IB		\$0.00	K	31%	\$0.00	\$356.00	\$328.00	\$0.00	\$0.00	\$0.00	\$0.00	\$328.00	CLOUDLINK
5	456-113-096	Secure VM SecVM Perpetual 100-499=IB		\$0.00	K	31%	\$0.00	\$294.00	\$270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00	CLOUDLINK
5	456-113-097	Secure VM SecVM Perpetual 500-999=IB		\$0.00	K	31%	\$0.00	\$252.00	\$232.00	\$0.00	\$0.00	\$0.00	\$0.00	\$232.00	CLOUDLINK
5	456-113-098	Secure VM SecVM Perpetual 1000+=IB		\$0.00	K	31%	\$0.00	\$194.00	\$178.00	\$0.00	\$0.00	\$0.00	\$0.00	\$178.00	CLOUDLINK
5	456-113-099	Secure VM SVM for CPSD HW per VM=IB		\$0.00	K	31%	\$0.00	\$125.00	\$115.00	\$0.00	\$0.00	\$0.00	\$0.00	\$115.00	CLOUDLINK
5	456-113-100	Secure VM SVM for CPSD HW per socket=ZC		\$0.00	K	31%	\$0.00	\$1,250.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,150.00	CLOUDLINK
5	456-113-101	Secure VM KMP Client Perpetual=IA		\$0.00	K	31%	\$0.00	\$2,000.00	\$1,840.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,840.00	CLOUDLINK
5	456-113-115	Secure VM 6.0 Perp 10 VM HCP Bundle=IB		\$1.00	K	31%	\$0.69	\$3,562.00	\$3,278.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,278.00	CLOUDLINK
5	456-113-139	HCIA NP VSOM E+ 1CPU w/ 1Yr Maint=IG		\$4,268.00	K	31%	\$2,944.92	\$1,152.00	\$1,067.00	\$939.00	\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE
5	456-113-140	HCIA NP VSOM E+ 1CPU w/ 2Yr Maint=IG		\$4,268.00	K	31%	\$2,944.92	\$1,152.00	\$1,067.00	\$939.00	\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE
5	456-113-141	HCIA NP VSOM E+ 1CPU w/ 3Yr Maint=IG		\$4,268.00	K	31%	\$2,944.92	\$1,152.00	\$1,067.00	\$939.00	\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE
5	456-113-142	HCIA NP VSOM E+ 1CPU w/ 4Yr Maint=IG		\$4,268.00	K	31%	\$2,944.92	\$1,152.00	\$1,067.00	\$939.00	\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE
5	456-113-143	HCIA NP VSOM E+ 1CPU w/ 5Yr Maint=IG		\$4,268.00	K	31%	\$2,944.92	\$1,152.00	\$1,067.00	\$939.00	\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE
5	456-113-144	HCIA NP VSPH E+ 1CPU w/ 1Yr Maint=IG		\$3,595.00	K	31%	\$2,480.55	\$971.00	\$899.00	\$791.00	\$0.00	\$0.00	\$0.00	\$899.00	VXRAIL SOFTWARE
5	456-113-145	HCIA NP VSPH E+ 1CPU w/ 2Yr Maint=IG		\$3,595.00	K	31%	\$2,480.55	\$971.00	\$899.00	\$791.00	\$0.00	\$0.00	\$0.00	\$899.00	VXRAIL SOFTWARE
5	456-113-146	HCIA NP VSPH E+ 1CPU w/ 3Yr Maint=IG		\$3,595.00	K	31%	\$2,480.55	\$971.00	\$899.00	\$791.00	\$0.00	\$0.00	\$0.00	\$899.00	VXRAIL SOFTWARE
5	456-113-147	HCIA NP VSPH E+ 1CPU w/ 4Yr Maint=IG		\$3,595.00	K	31%	\$2,480.55	\$971.00	\$899.00	\$791.00	\$0.00	\$0.00	\$0.00	\$899.00	VXRAIL SOFTWARE
5	456-113-148	HCIA NP VSPH E+ 1CPU w/ 5Yr Maint=IG		\$3,595.00	K	31%	\$2,480.55	\$971.00	\$899.00	\$791.00	\$0.00	\$0.00	\$0.00	\$899.00	VXRAIL SOFTWARE
5	456-113-149	HCIA NP VSPH STD 1CPU w/1Yr Maint=IG		\$995.00	K	31%	\$686.55	\$269.00	\$249.00	\$219.00	\$0.00	\$0.00	\$0.00	\$249.00	VXRAIL SOFTWARE
5	456-113-150	HCIA NP VSPH STD 1CPU w/2Yr Maint=IG		\$995.00	K	31%	\$686.55	\$269.00	\$249.00	\$219.00	\$0.00	\$0.00	\$0.00	\$249.00	VXRAIL SOFTWARE
5	456-113-151	HCIA NP VSPH STD 1CPU w/3Yr Maint=IG		\$995.00	K	31%	\$686.55	\$269.00	\$249.00	\$219.00	\$0.00	\$0.00	\$0.00	\$249.00	VXRAIL SOFTWARE
5	456-113-152	HCIA NP VSPH STD 1CPU w/4Yr Maint=IG		\$995.00	K	31%	\$686.55	\$269.00	\$249.00	\$219.00	\$0.00	\$0.00	\$0.00	\$249.00	VXRAIL SOFTWARE
5	456-113-153	HCIA NP VSPH STD 1CPU w/5Yr Maint=IG		\$995.00	K	31%	\$686.55	\$269.00	\$249.00	\$219.00	\$0.00	\$0.00	\$0.00	\$249.00	VXRAIL SOFTWARE
5	456-113-154	HCIA NP VSPH ROBOADV 25VM w/1YrMnt=IB		\$4,635.00	K	31%	\$3,198.15	\$1,251.00	\$1,159.00	\$1,020.00	\$0.00	\$0.00	\$0.00	\$1,159.00	VXRAIL SOFTWARE
5	456-113-155	HCIA NP VSPH ROBOADV 25VM w/2YrMnt=IB		\$4,635.00	K	31%	\$3,198.15	\$1,251.00	\$1,159.00	\$1,020.00	\$0.00	\$0.00	\$0.00	\$1,159.00	VXRAIL SOFTWARE
5	456-113-156	HCIA NP VSPH ROBOADV 25VM w/3YrMnt=IB		\$4,635.00	K	31%	\$3,198.15	\$1,251.00	\$1,159.00	\$1,020.00	\$0.00	\$0.00	\$0.00	\$1,159.00	VXRAIL SOFTWARE
5	456-113-157	HCIA NP VSPH ROBOADV 25VM w/4YrMnt=IB		\$4,635.00	K	31%	\$3,198.15	\$1,251.00	\$1,159.00	\$1,020.00	\$0.00	\$0.00	\$0.00	\$1,159.00	VXRAIL SOFTWARE
5	456-113-158	HCIA NP VSPH ROBOADV 25VM w/5YrMnt=IB		\$4,635.00	K	31%	\$3,198.15	\$1,251.00	\$1,159.00	\$1,020.00	\$0.00	\$0.00	\$0.00	\$1,159.00	VXRAIL SOFTWARE
5	456-113-159	HCIA NP VSPH ROBOSTD 25VM w/1YrMnt=IB		\$3,085.00	K	31%	\$2,128.65	\$833.00	\$771.00	\$679.00	\$0.00	\$0.00	\$0.00	\$771.00	VXRAIL SOFTWARE
5	456-113-160	HCIA NP VSPH ROBOSTD 25VM w/2YrMnt=IB		\$3,085.00	K	31%	\$2,128.65	\$833.00	\$771.00	\$679.00	\$0.00	\$0.00	\$0.00	\$771.00	VXRAIL SOFTWARE
5	456-113-161	HCIA NP VSPH ROBOSTD 25VM w/3YrMnt=IB		\$3,085.00	K	31%	\$2,128.65	\$833.00	\$771.00	\$679.00	\$0.00	\$0.00	\$0.00	\$771.00	VXRAIL SOFTWARE
5	456-113-162	HCIA NP VSPH ROBOSTD 25VM w/4YrMnt=IB		\$3,085.00	K	31%	\$2,128.65	\$833.00	\$771.00	\$679.00	\$0.00	\$0.00	\$0.00	\$771.00	VXRAIL SOFTWARE
5	456-113-163	HCIA NP VSPH ROBOSTD 25VM w/5YrMnt=IB		\$3,085.00	K	31%	\$2,128.65	\$833.00	\$771.00	\$679.00	\$0.00	\$0.00	\$0.00	\$771.00	VXRAIL SOFTWARE
5	456-113-164	HCIA NP VSPH DSKTP 100VM w/1YrMnt=IB		\$8,235.00	K	31%	\$5,682.15	\$2,223.00	\$2,059.00	\$1,812.00	\$0.00	\$0.00	\$0.00	\$2,059.00	VXRAIL SOFTWARE
5	456-113-165	HCIA NP VSPH DSKTP 100VM w/2YrMnt=IB		\$8,235.00	K	31%	\$5,682.15	\$2,223.00	\$2,059.00	\$1,812.00	\$0.00	\$0.00	\$0.00	\$2,059.00	VXRAIL SOFTWARE
5	456-113-166	HCIA NP VSPH DSKTP 100VM w/3YrMnt=IB		\$8,235.00	K	31%	\$5,682.15	\$2,223.00	\$2,059.00	\$1,812.00	\$0.00	\$0.00	\$0.00	\$2,059.00	VXRAIL SOFTWARE
5	456-113-167	HCIA NP VSPH DSKTP 100VM w/4YrMnt=IB		\$8,235.00	K	31%	\$5,682.15	\$2,223.00	\$2,059.00	\$1,812.00	\$0.00	\$0.00	\$0.00	\$2,059.00	VXRAIL SOFTWARE
5	456-113-168	HCIA NP VSPH DSKTP 100VM w/5YrMnt=IB		\$8,235.00	K	31%	\$5,682.15	\$2,223.00	\$2,059.00	\$1,812.00	\$0.00	\$0.00	\$0.00	\$2,059.00	VXRAIL SOFTWARE
5	456-113-169	HCIA UP VSOM E+ 1CPU w/ 1Yr Maint=IG		\$4,268.00	K	31%	\$2,944.92	\$1,152.00	\$1,067.00	\$939.00	\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE
5	456-113-170	HCIA UP VSOM E+ 1CPU w/ 2Yr Maint=IG		\$4,268.00	K	31%	\$2,944.92	\$1,152.00	\$1,067.00	\$939.00	\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE
5	456-113-171	HCIA UP VSOM E+ 1CPU w/ 3Yr Maint=IG		\$4,268.00	K	31%	\$2,944.92	\$1,152.00	\$1,067.00	\$939.00	\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE
5	456-113-172	HCIA UP VSOM E+ 1CPU w/ 4Yr Maint=IG		\$4,268.00	K	31%	\$2,944.92	\$1,152.00	\$1,067.00	\$939.00	\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE
5	456-113-173	HCIA UP VSOM E+ 1CPU w/ 5Yr Maint=IG		\$4,268.00	K	31%	\$2,944.92	\$1,152.00	\$1,067.00	\$939.00	\$0.00	\$0.00	\$0.00	\$1,067.00	VXRAIL SOFTWARE
5	456-113-174	HCIA UP VSPH E+ 1CPU w/ 1Yr Maint=IG		\$3,394.00	K	31%	\$2,341.86	\$916.00	\$848.00	\$747.00	\$0.00	\$0.00	\$0.00	\$848.00	VXRAIL SOFTWARE
5	456-113-175	HCIA UP VSPH E+ 1CPU w/ 2Yr Maint=IG		\$3,394.00	K	31%	\$2,341.86	\$916.00	\$848.00	\$747.00	\$0.00	\$0.00	\$0.00	\$848.00	VXRAIL SOFTWARE
5	456-113-176	HCIA UP VSPH E+ 1CPU w/ 3Yr Maint=IG		\$3,394.00	K	31%	\$2,341.86	\$916.00	\$848.00	\$747.00	\$0.00	\$0.00	\$0.00	\$848.00	VXRAIL SOFTWARE
5	456-113-177	HCIA UP VSPH E+ 1CPU w/ 4Yr Maint=IG		\$3,394.00	K	31%	\$2,341.86	\$916.00	\$848.00	\$747.00	\$0.00	\$0.00	\$0.00	\$848.00	VXRAIL SOFTWARE
5	456-113-178	HCIA UP VSPH E+ 1CPU w/ 5Yr Maint=IG		\$3,394.00	K	31%	\$2,341.86	\$916.00	\$848.00	\$747.00	\$0.00	\$0.00	\$0.00	\$848.00	VXRAIL SOFTWARE
5	456-113-179	HCIA UP VSPH STD 1CPU w/1Yr Maint=IG		\$966.00	K	31%	\$666.54	\$261.00	\$242.00	\$213.00	\$0.00	\$0.00	\$0.00	\$242.00	VXRAIL SOFTWARE
5	456-113-180	HCIA UP VSPH STD 1CPU w/2Yr Maint=IG		\$966.00	K	31%	\$666.54	\$261.00	\$242.00	\$213.00	\$0.00	\$0.00	\$0.00	\$242.00	VXRAIL SOFTWARE
5	456-113-181	HCIA UP VSPH STD 1CPU w/3Yr Maint=IG		\$966.00	K	31%	\$666.54	\$261.00	\$242.00	\$213.00	\$0.00	\$0.00	\$0.00	\$242.00	VXRAIL SOFTWARE
5	456-113-182	HCIA UP VSPH STD 1CPU w/4Yr Maint=IG		\$966.00	K	31%	\$666.54	\$261.00	\$242.00	\$213.00	\$0.00	\$0.00	\$0.00	\$242.00	VXRAIL SOFTWARE
5	456-113-183	HCIA UP VSPH STD 1CPU w/5Yr Maint=IG		\$966.00	K	31%	\$666.54	\$261.00	\$242.00	\$213.00	\$0.00	\$0.00	\$0.00	\$242.00	VXRAIL SOFTWARE
5	456-113-184	HCIA UP VSPH ROBOADV 25VM w/1YrMnt=IB		\$4,370.00	K	31%	\$3,015.30	\$1,180.00	\$1,092.00	\$961.00	\$0.00	\$0.00	\$0.00	\$1,092.00	VXRAIL SOFTWARE
5	456-113-185	HCIA UP VSPH ROBOADV 25VM w/2YrMnt=IB		\$4,370.00	K	31%	\$3,015.30	\$1,180.00	\$1,092.00	\$961.00	\$0.00	\$0.00	\$0.00	\$1,092.00	VXRAIL SOFTWARE
5	456-113-186	HCIA UP VSPH ROBOADV 25VM w/3YrMnt=IB		\$4,370.00	K	31%	\$3,015.30	\$1,180.00	\$1,092.00	\$961.00	\$0.00	\$0.00	\$0.00	\$1,092.00	VXRAIL SOFTWARE
5	456-113-187	HCIA UP VSPH ROBOADV 25VM w/4YrMnt=IB		\$4,370.00	K	31%	\$3,015.30	\$1,180.00	\$1,092.00	\$961.00	\$0.00	\$0.00	\$0.00	\$1,092.00	VXRAIL SOFTWARE
5	456-113-188	HCIA UP VSPH ROBOADV 25VM w/5YrMnt=IB		\$4,370.00	K	31%	\$3,015.30	\$1,180.00	\$1,092.00	\$961.00	\$0.00	\$0.00	\$0.00	\$1,092.00	VXRAIL SOFTWARE
5	456-113-189	HCIA UP VSPH ROBOSTD 25VM w/1YrMnt=IB		\$2,913.00	K	31%	\$2,009.97	\$787.00	\$728.00	\$641.00	\$0.00	\$0.00	\$0.00	\$728.00	VXRAIL SOFTWARE
5	456-113-190	HCIA UP VSPH ROBOSTD 25VM w/2YrMnt=IB		\$2,913.00	K	31%	\$2,009.97	\$787.00	\$728.00	\$641.00	\$0.00	\$0.00	\$0.00	\$728.00	VXRAIL SOFTWARE
5	456-1														

NVP LEVEL 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE											
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	456-113-206	UPG VSPH STDTTOVSOM E+1CPUw/3YrMnt=IG		\$3,632.00	K	31%	\$2,506.08	\$981.00	\$908.00	\$799.00	\$0.00	\$0.00	\$0.00	\$908.00	VXRAIL SOFTWARE
5	456-113-207	UPG VSPH STDTTOVSOM E+1CPUw/4YrMnt=IG		\$3,632.00	K	31%	\$2,506.08	\$981.00	\$908.00	\$799.00	\$0.00	\$0.00	\$0.00	\$908.00	VXRAIL SOFTWARE
5	456-113-208	UPG VSPH STDTTOVSOM E+1CPUw/5YrMnt=IG		\$3,632.00	K	31%	\$2,506.08	\$981.00	\$908.00	\$799.00	\$0.00	\$0.00	\$0.00	\$908.00	VXRAIL SOFTWARE
5	456-113-209	UPG VSPH STD TO E+ 1CPU w/1Yr Mnt=IG		\$2,860.00	K	31%	\$1,973.40	\$772.00	\$715.00	\$629.00	\$0.00	\$0.00	\$0.00	\$715.00	VXRAIL SOFTWARE
5	456-113-210	UPG VSPH STD TO E+ 1CPU w/2Yr Mnt=IG		\$2,860.00	K	31%	\$1,973.40	\$772.00	\$715.00	\$629.00	\$0.00	\$0.00	\$0.00	\$715.00	VXRAIL SOFTWARE
5	456-113-211	UPG VSPH STD TO E+ 1CPU w/3Yr Mnt=IG		\$2,860.00	K	31%	\$1,973.40	\$772.00	\$715.00	\$629.00	\$0.00	\$0.00	\$0.00	\$715.00	VXRAIL SOFTWARE
5	456-113-212	UPG VSPH STD TO E+ 1CPU w/4Yr Mnt=IG		\$2,860.00	K	31%	\$1,973.40	\$772.00	\$715.00	\$629.00	\$0.00	\$0.00	\$0.00	\$715.00	VXRAIL SOFTWARE
5	456-113-213	UPG VSPH STD TO E+ 1CPU w/5Yr Mnt=IG		\$2,860.00	K	31%	\$1,973.40	\$772.00	\$715.00	\$629.00	\$0.00	\$0.00	\$0.00	\$715.00	VXRAIL SOFTWARE
5	456-113-214	UPG VSPH ROBO STDTOADV 25VM-1YrMnt=IB		\$1,705.00	K	31%	\$1,176.45	\$460.00	\$426.00	\$375.00	\$0.00	\$0.00	\$0.00	\$426.00	VXRAIL SOFTWARE
5	456-113-215	UPG VSPH ROBO STDTOADV 25VM-2YrMnt=IB		\$1,705.00	K	31%	\$1,176.45	\$460.00	\$426.00	\$375.00	\$0.00	\$0.00	\$0.00	\$426.00	VXRAIL SOFTWARE
5	456-113-216	UPG VSPH ROBO STDTOADV 25VM-3YrMnt=IB		\$1,705.00	K	31%	\$1,176.45	\$460.00	\$426.00	\$375.00	\$0.00	\$0.00	\$0.00	\$426.00	VXRAIL SOFTWARE
5	456-113-217	UPG VSPH ROBO STDTOADV 25VM-4YrMnt=IB		\$1,705.00	K	31%	\$1,176.45	\$460.00	\$426.00	\$375.00	\$0.00	\$0.00	\$0.00	\$426.00	VXRAIL SOFTWARE
5	456-113-218	UPG VSPH ROBO STDTOADV 25VM-5YrMnt=IB		\$1,705.00	K	31%	\$1,176.45	\$460.00	\$426.00	\$375.00	\$0.00	\$0.00	\$0.00	\$426.00	VXRAIL SOFTWARE
5	456-113-221	Secure VM SecVM PSPlus Sub 25-99=IB		\$60.00	K	31%	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	456-113-222	Secure VM SecVM PSPlus Sub 100-499=IB		\$49.00	K	31%	\$33.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	456-113-223	Secure VM SecVM PSPlus Sub 500-999=IB		\$42.00	K	31%	\$28.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	456-113-224	Secure VM SecVM PSPlus Sub 1000+=IB		\$32.00	K	31%	\$22.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	456-113-448	Secure VM Encrypt for Machines Tier 1=IB		\$1,425.00	K	31%	\$983.25	\$356.00	\$328.00	\$0.00	\$0.00	\$0.00	\$0.00	\$328.00	CLOUDLINK
5	456-113-449	Secure VM Encrypt for Machines Tier 2=IB		\$1,175.00	K	31%	\$810.75	\$294.00	\$270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00	CLOUDLINK
5	456-113-450	Secure VM Encrypt for Machines Tier 3=IB		\$1,010.00	K	31%	\$696.90	\$252.00	\$232.00	\$0.00	\$0.00	\$0.00	\$0.00	\$232.00	CLOUDLINK
5	456-113-451	Secure VM Encrypt for Machines Tier 4=IB		\$775.00	K	31%	\$554.75	\$194.00	\$178.00	\$0.00	\$0.00	\$0.00	\$0.00	\$178.00	CLOUDLINK
5	456-113-452	Secure VM Encrypt CPSD per VM=IB		\$600.00	K	31%	\$415.00	\$125.00	\$115.00	\$0.00	\$0.00	\$0.00	\$0.00	\$115.00	CLOUDLINK
5	456-113-453	Secure VM Encrypt CPSD Socket=ZC		\$5,000.00	K	31%	\$3,450.00	\$1,250.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,150.00	CLOUDLINK
5	456-113-454	Secure VM KMIP KMS Perpetual=IA		\$0.00	K	31%	\$0.00	\$2,000.00	\$1,840.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,840.00	CLOUDLINK
5	456-113-502	VMware Cloud Foundation Basic 3Y=ZA		\$13,135.00	K	31%	\$9,063.15	\$3,546.00	\$3,284.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,284.00	SDDC VMW SW
5	456-113-503	VMware Cloud Foundation Basic 4Y=ZA		\$13,135.00	K	31%	\$9,063.15	\$3,546.00	\$3,284.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,284.00	SDDC VMW SW
5	456-113-504	VMware Cloud Foundation Basic 5Y=ZA		\$13,135.00	K	31%	\$9,063.15	\$3,546.00	\$3,284.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,284.00	SDDC VMW SW
5	456-113-507	UPG of vSphere to VCF Basic 3Y=ZA		\$9,645.00	K	31%	\$6,655.05	\$2,604.00	\$2,411.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,411.00	SDDC VMW SW
5	456-113-508	UPG of vSphere to VCF Basic 4Y=ZA		\$9,645.00	K	31%	\$6,655.05	\$2,604.00	\$2,411.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,411.00	SDDC VMW SW
5	456-113-509	UPG of vSphere to VCF Basic 5Y=ZA		\$9,645.00	K	31%	\$6,655.05	\$2,604.00	\$2,411.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,411.00	SDDC VMW SW
5	456-113-512	VCF SDDCMgr NSXAdv w/HZN ENT 100PK 3Y=UB		\$73,340.00	K	31%	\$50,604.60	\$19,802.00	\$18,335.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,335.00	SDDC VMW SW
5	456-113-513	VCF SDDCMgr NSXAdv w/HZN ENT 100PK 4Y=UB		\$73,340.00	K	31%	\$50,604.60	\$19,802.00	\$18,335.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,335.00	SDDC VMW SW
5	456-113-514	VCF SDDCMgr NSXAdv w/HZN ENT 100PK 5Y=UB		\$73,340.00	K	31%	\$50,604.60	\$19,802.00	\$18,335.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,335.00	SDDC VMW SW
5	456-113-517	VCF SDDCMgr NSXAdv w/ HZN ENT 10PK 3Y=UB		\$7,334.00	K	31%	\$5,060.46	\$1,980.00	\$1,834.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,834.00	SDDC VMW SW
5	456-113-518	VCF SDDCMgr NSXAdv w/ HZN ENT 10PK 4Y=UB		\$7,334.00	K	31%	\$5,060.46	\$1,980.00	\$1,834.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,834.00	SDDC VMW SW
5	456-113-519	VCF SDDCMgr NSXAdv w/ HZN ENT 10PK 5Y=UB		\$7,334.00	K	31%	\$5,060.46	\$1,980.00	\$1,834.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,834.00	SDDC VMW SW
5	456-113-522	VCF SDDCMgrNSXAdv w/o HZENT 100PK 3Y=UB		\$14,090.00	K	31%	\$9,722.10	\$3,804.00	\$3,522.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,522.00	SDDC VMW SW
5	456-113-523	VCF SDDCMgrNSXAdv w/o HZENT 100PK 4Y=UB		\$14,090.00	K	31%	\$9,722.10	\$3,804.00	\$3,522.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,522.00	SDDC VMW SW
5	456-113-524	VCF SDDCMgrNSXAdv w/o HZENT 100PK 5Y=UB		\$14,090.00	K	31%	\$9,722.10	\$3,804.00	\$3,522.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,522.00	SDDC VMW SW
5	456-113-527	VCF SDDCMgrNSXAdv w/o HZN ENT 10PK 3Y=UB		\$1,409.00	K	31%	\$972.21	\$380.00	\$352.00	\$0.00	\$0.00	\$0.00	\$0.00	\$352.00	SDDC VMW SW
5	456-113-528	VCF SDDCMgrNSXAdv w/o HZN ENT 10PK 4Y=UB		\$1,409.00	K	31%	\$972.21	\$380.00	\$352.00	\$0.00	\$0.00	\$0.00	\$0.00	\$352.00	SDDC VMW SW
5	456-113-529	VCF SDDCMgrNSXAdv w/o HZN ENT 10PK 5Y=UB		\$1,409.00	K	31%	\$972.21	\$380.00	\$352.00	\$0.00	\$0.00	\$0.00	\$0.00	\$352.00	SDDC VMW SW
5	456-113-532	VMware vCtr Srvr 6 Std vSphere 6 3Y=IA		\$6,175.00	K	31%	\$4,260.75	\$1,667.00	\$1,544.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,544.00	SDDC VMW SW
5	456-113-533	VMware vCtr Srvr 6 Std vSphere 6 4Y=IA		\$6,175.00	K	31%	\$4,260.75	\$1,667.00	\$1,544.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,544.00	SDDC VMW SW
5	456-113-534	VMware vCtr Srvr 6 Std vSphere 6 5Y=IA		\$6,175.00	K	31%	\$4,260.75	\$1,667.00	\$1,544.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,544.00	SDDC VMW SW
5	456-113-537	VCF Upg VMw vCtr 6 Fnd - vCtr Srv 3Y=IA		\$5,104.00	K	31%	\$3,521.76	\$1,378.00	\$1,276.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,276.00	SDDC VMW SW
5	456-113-538	VCF Upg VMw vCtr 6 Fnd - vCtr Srv 4Y=IA		\$5,104.00	K	31%	\$3,521.76	\$1,378.00	\$1,276.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,276.00	SDDC VMW SW
5	456-113-539	VCF Upg VMw vCtr 6 Fnd - vCtr Srv 5Y=IA		\$5,104.00	K	31%	\$3,521.76	\$1,378.00	\$1,276.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,276.00	SDDC VMW SW
5	456-113-626	SDDC MGR for Desktop 100 Pack 3Y=ZA		\$3,085.00	K	31%	\$2,128.65	\$833.00	\$771.00	\$0.00	\$0.00	\$0.00	\$0.00	\$771.00	SDDC VMW SW
5	456-113-627	SDDC MGR for Desktop 100 Pack 4Y=ZA		\$3,085.00	K	31%	\$2,128.65	\$833.00	\$771.00	\$0.00	\$0.00	\$0.00	\$0.00	\$771.00	SDDC VMW SW
5	456-113-628	SDDC MGR for Desktop 100 Pack 5Y=ZA		\$3,085.00	K	31%	\$2,128.65	\$833.00	\$771.00	\$0.00	\$0.00	\$0.00	\$0.00	\$771.00	SDDC VMW SW
5	456-113-629	SDDC MGR for Desktop 10 Pack 3Y=ZA		\$309.00	K	31%	\$213.21	\$83.00	\$77.00	\$0.00	\$0.00	\$0.00	\$0.00	\$77.00	SDDC VMW SW
5	456-113-630	SDDC MGR for Desktop 10 Pack 4Y=ZA		\$309.00	K	31%	\$213.21	\$83.00	\$77.00	\$0.00	\$0.00	\$0.00	\$0.00	\$77.00	SDDC VMW SW
5	456-113-631	SDDC MGR for Desktop 10 Pack 5Y=ZA		\$309.00	K	31%	\$213.21	\$83.00	\$77.00	\$0.00	\$0.00	\$0.00	\$0.00	\$77.00	SDDC VMW SW
5	456-113-632	VCF for VDI/ENT 100 PK w/o Horiz 3Y=ZA		\$20,090.00	K	31%	\$13,862.10	\$5,424.00	\$5,022.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,022.00	SDDC VMW SW
5	456-113-633	VCF for VDI/ENT 100 PK w/o Horiz 4Y=ZA		\$20,090.00	K	31%	\$13,862.10	\$5,424.00	\$5,022.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,022.00	SDDC VMW SW
5	456-113-634	VCF for VDI/ENT 100 PK w/o Horiz 5Y=ZA		\$20,090.00	K	31%	\$13,862.10	\$5,424.00	\$5,022.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,022.00	SDDC VMW SW
5	456-113-635	VCF for VDI/ENT 10 PK w/o Horiz 3Y=ZA		\$2,009.00	K	31%	\$1,386.21	\$542.00	\$502.00	\$0.00	\$0.00	\$0.00	\$0.00	\$502.00	SDDC VMW SW
5	456-113-636	VCF for VDI/ENT 10 PK w/o Horiz 4Y=ZA		\$2,009.00	K	31%	\$1,386.21	\$542.00	\$502.00	\$0.00	\$0.00	\$0.00	\$0.00	\$502.00	SDDC VMW SW
5	456-113-637	VCF for VDI/ENT 10 PK w/o Horiz 5Y=ZA		\$2,009.00	K	31%	\$1,386.21	\$542.00	\$502.00	\$0.00	\$0.00	\$0.00	\$0.00	\$502.00	SDDC VMW SW
5	456-113-638	VCF (Per CPU) Inteli Ops Suite 3Y=ZA		\$0.00	K	31%	\$0.00	\$5,116.00	\$4,737.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,737.00	SDDC VMW SW
5	456-113-639	VCF (Per CPU) Inteli Ops Suite 4Y=ZA		\$0.00	K	31%	\$0.00	\$5,116.00	\$4,737.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,737.00	SDDC VMW SW
5	456-113-640	VCF (Per CPU) Inteli Ops Suite 5Y=ZA		\$0.00	K	31%	\$0.00	\$5,116.00	\$4,737.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,737.00	SDDC VMW SW
5	456-113-641	VCF PRV Cloud Suite with vSphere 3Y=ZA		\$0.00	K	31%	\$0.00	\$5,858.00	\$5,424.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,424.00	SDDC VMW SW
5	456-113-642	VCF PRV Cloud Suite with vSphere 4Y=ZA		\$0.00	K	31%	\$0.00	\$5,858.00	\$5,424.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,424.00	SDDC VMW SW
5	456-113-643	VCF PRV Cloud Suite with vSphere 5Y=ZA		\$0.00	K	31%	\$0.00	\$5,858.00	\$5,424.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,424.00	SDDC VMW SW
5	456-113-644	VCF Inteli Ops Suite w/o vSphere 3Y=ZA		\$0.00	K	31%	\$0.00	\$4,078.00	\$3,776.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,776.00	SDDC VMW SW
5	456-113-645	VCF Inteli Ops Suite w/o vSphere 4Y=ZA		\$0.00	K	31%	\$0.00	\$4,078.00	\$3,776.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,776.00	SDDC VMW SW
5	456-113-646	VCF Inteli Ops Suite w/o vSphere 5Y=ZA		\$0.00	K	31%	\$0.00	\$4,078.00	\$3,776.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,776.00	SDDC VMW SW
5	456-113-647	VCF PRV Cloud Suite w/o vSphere 3Y=ZA		\$0.00	K	31%	\$0.00	\$4,820.00	\$4,463.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,463.00	SDDC VMW SW
5	456-11														

NVP LEVEL 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE											
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	456-113-670	VMware Cloud Foundation Basic UPG 4Y=ZA		\$13,135.00	K	31%	\$9,063.15	\$3,546.00	\$3,284.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,284.00	SDDC VMW SW
5	456-113-671	VMware Cloud Foundation Basic UPG 5Y=ZA		\$13,135.00	K	31%	\$9,063.15	\$3,546.00	\$3,284.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,284.00	SDDC VMW SW
5	456-113-672	UPG of vSphere to VCF Basic UPG 1Y=ZA		\$9,645.00	K	31%	\$6,655.05	\$2,604.00	\$2,411.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,411.00	SDDC VMW SW
5	456-113-673	UPG of vSphere to VCF Basic UPG 2Y=ZA		\$9,645.00	K	31%	\$6,655.05	\$2,604.00	\$2,411.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,411.00	SDDC VMW SW
5	456-113-674	UPG of vSphere to VCF Basic UPG 3Y=ZA		\$9,645.00	K	31%	\$6,655.05	\$2,604.00	\$2,411.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,411.00	SDDC VMW SW
5	456-113-675	UPG of vSphere to VCF Basic UPG 4Y=ZA		\$9,645.00	K	31%	\$6,655.05	\$2,604.00	\$2,411.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,411.00	SDDC VMW SW
5	456-113-676	UPG of vSphere to VCF Basic UPG 5Y=ZA		\$9,645.00	K	31%	\$6,655.05	\$2,604.00	\$2,411.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,411.00	SDDC VMW SW
5	456-113-677	VCF SDMGR NSXAdv w/HZN ENT 100PK U 1Y=UB		\$73,340.00	K	31%	\$50,604.60	\$19,802.00	\$18,335.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,335.00	SDDC VMW SW
5	456-113-678	VCF SDMGR NSXAdv w/HZN ENT 100PK U 2Y=UB		\$73,340.00	K	31%	\$50,604.60	\$19,802.00	\$18,335.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,335.00	SDDC VMW SW
5	456-113-679	VCF SDMGR NSXAdv w/HZN ENT 100PK U 3Y=UB		\$73,340.00	K	31%	\$50,604.60	\$19,802.00	\$18,335.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,335.00	SDDC VMW SW
5	456-113-680	VCF SDMGR NSXAdv w/HZN ENT 100PK U 4Y=UB		\$73,340.00	K	31%	\$50,604.60	\$19,802.00	\$18,335.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,335.00	SDDC VMW SW
5	456-113-681	VCF SDMGR NSXAdv w/HZN ENT 100PK U 5Y=UB		\$73,340.00	K	31%	\$50,604.60	\$19,802.00	\$18,335.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,335.00	SDDC VMW SW
5	456-113-682	VCF SDMGR NSXAdv w/HZN ENT 10PK U 1Y=UB		\$7,334.00	K	31%	\$5,060.46	\$1,980.00	\$1,834.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,834.00	SDDC VMW SW
5	456-113-683	VCF SDMGR NSXAdv w/HZN ENT 10PK U 2Y=UB		\$7,334.00	K	31%	\$5,060.46	\$1,980.00	\$1,834.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,834.00	SDDC VMW SW
5	456-113-684	VCF SDMGR NSXAdv w/HZN ENT 10PK U 3Y=UB		\$7,334.00	K	31%	\$5,060.46	\$1,980.00	\$1,834.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,834.00	SDDC VMW SW
5	456-113-685	VCF SDMGR NSXAdv w/HZN ENT 10PK U 4Y=UB		\$7,334.00	K	31%	\$5,060.46	\$1,980.00	\$1,834.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,834.00	SDDC VMW SW
5	456-113-686	VCF SDMGR NSXAdv w/HZN ENT 10PK U 5Y=UB		\$7,334.00	K	31%	\$5,060.46	\$1,980.00	\$1,834.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,834.00	SDDC VMW SW
5	456-113-687	VCF SDMgrNSXAdv w/o HZENT 100PK U 1Y=UB		\$14,090.00	K	31%	\$9,722.10	\$3,804.00	\$3,522.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,522.00	SDDC VMW SW
5	456-113-688	VCF SDMgrNSXAdv w/o HZENT 100PK U 2Y=UB		\$14,090.00	K	31%	\$9,722.10	\$3,804.00	\$3,522.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,522.00	SDDC VMW SW
5	456-113-689	VCF SDMgrNSXAdv w/o HZENT 100PK U 3Y=UB		\$14,090.00	K	31%	\$9,722.10	\$3,804.00	\$3,522.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,522.00	SDDC VMW SW
5	456-113-690	VCF SDMgrNSXAdv w/o HZENT 100PK U 4Y=UB		\$14,090.00	K	31%	\$9,722.10	\$3,804.00	\$3,522.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,522.00	SDDC VMW SW
5	456-113-691	VCF SDMgrNSXAdv w/o HZENT 100PK U 5Y=UB		\$14,090.00	K	31%	\$9,722.10	\$3,804.00	\$3,522.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,522.00	SDDC VMW SW
5	456-113-692	VCF SDMgrNSXAdv w/o HZN ENT 10PK U 1Y=UB		\$1,409.00	K	31%	\$972.21	\$380.00	\$352.00	\$0.00	\$0.00	\$0.00	\$0.00	\$352.00	SDDC VMW SW
5	456-113-693	VCF SDMgrNSXAdv w/o HZN ENT 10PK U 2Y=UB		\$1,409.00	K	31%	\$972.21	\$380.00	\$352.00	\$0.00	\$0.00	\$0.00	\$0.00	\$352.00	SDDC VMW SW
5	456-113-694	VCF SDMgrNSXAdv w/o HZN ENT 10PK U 3Y=UB		\$1,409.00	K	31%	\$972.21	\$380.00	\$352.00	\$0.00	\$0.00	\$0.00	\$0.00	\$352.00	SDDC VMW SW
5	456-113-695	VCF SDMgrNSXAdv w/o HZN ENT 10PK U 4Y=UB		\$1,409.00	K	31%	\$972.21	\$380.00	\$352.00	\$0.00	\$0.00	\$0.00	\$0.00	\$352.00	SDDC VMW SW
5	456-113-696	VCF SDMgrNSXAdv w/o HZN ENT 10PK U 5Y=UB		\$1,409.00	K	31%	\$972.21	\$380.00	\$352.00	\$0.00	\$0.00	\$0.00	\$0.00	\$352.00	SDDC VMW SW
5	456-113-697	VMware vCtr Srvr 6 Std vSphere 6 U 1Y=IA		\$6,175.00	K	31%	\$4,260.75	\$1,667.00	\$1,544.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,544.00	SDDC VMW SW
5	456-113-698	VMware vCtr Srvr 6 Std vSphere 6 U 2Y=IA		\$6,175.00	K	31%	\$4,260.75	\$1,667.00	\$1,544.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,544.00	SDDC VMW SW
5	456-113-699	VMware vCtr Srvr 6 Std vSphere 6 U 3Y=IA		\$6,175.00	K	31%	\$4,260.75	\$1,667.00	\$1,544.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,544.00	SDDC VMW SW
5	456-113-700	VMware vCtr Srvr 6 Std vSphere 6 U 4Y=IA		\$6,175.00	K	31%	\$4,260.75	\$1,667.00	\$1,544.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,544.00	SDDC VMW SW
5	456-113-701	VMware vCtr Srvr 6 Std vSphere 6 U 5Y=IA		\$6,175.00	K	31%	\$4,260.75	\$1,667.00	\$1,544.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,544.00	SDDC VMW SW
5	456-113-702	VCF Upp VM vCtr 6 Fnd - vCtr Srv U 1Y=IA		\$5,104.00	K	31%	\$3,521.76	\$1,378.00	\$1,276.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,276.00	SDDC VMW SW
5	456-113-703	VCF Upp VM vCtr 6 Fnd - vCtr Srv U 2Y=IA		\$5,104.00	K	31%	\$3,521.76	\$1,378.00	\$1,276.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,276.00	SDDC VMW SW
5	456-113-704	VCF Upp VM vCtr 6 Fnd - vCtr Srv U 3Y=IA		\$5,104.00	K	31%	\$3,521.76	\$1,378.00	\$1,276.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,276.00	SDDC VMW SW
5	456-113-705	VCF Upp VM vCtr 6 Fnd - vCtr Srv U 4Y=IA		\$5,104.00	K	31%	\$3,521.76	\$1,378.00	\$1,276.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,276.00	SDDC VMW SW
5	456-113-706	VCF Upp VM vCtr 6 Fnd - vCtr Srv U 5Y=IA		\$5,104.00	K	31%	\$3,521.76	\$1,378.00	\$1,276.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,276.00	SDDC VMW SW
5	456-113-707	SDDC MGR for Desktop 100 Pack 1Y UPG=UB		\$3,085.00	K	31%	\$2,128.65	\$833.00	\$771.00	\$0.00	\$0.00	\$0.00	\$0.00	\$771.00	SDDC VMW SW
5	456-113-708	SDDC MGR for Desktop 100 Pack 2Y UPG=UB		\$3,085.00	K	31%	\$2,128.65	\$833.00	\$771.00	\$0.00	\$0.00	\$0.00	\$0.00	\$771.00	SDDC VMW SW
5	456-113-709	SDDC MGR for Desktop 100 Pack 3Y UPG=UB		\$3,085.00	K	31%	\$2,128.65	\$833.00	\$771.00	\$0.00	\$0.00	\$0.00	\$0.00	\$771.00	SDDC VMW SW
5	456-113-710	SDDC MGR for Desktop 100 Pack 4Y UPG=UB		\$3,085.00	K	31%	\$2,128.65	\$833.00	\$771.00	\$0.00	\$0.00	\$0.00	\$0.00	\$771.00	SDDC VMW SW
5	456-113-711	SDDC MGR for Desktop 100 Pack 5Y UPG=UB		\$3,085.00	K	31%	\$2,128.65	\$833.00	\$771.00	\$0.00	\$0.00	\$0.00	\$0.00	\$771.00	SDDC VMW SW
5	456-113-712	SDDC MGR for Desktop 10 Pack 1Y UPG=UB		\$309.00	K	31%	\$213.21	\$83.00	\$77.00	\$0.00	\$0.00	\$0.00	\$0.00	\$77.00	SDDC VMW SW
5	456-113-713	SDDC MGR for Desktop 10 Pack 2Y UPG=UB		\$309.00	K	31%	\$213.21	\$83.00	\$77.00	\$0.00	\$0.00	\$0.00	\$0.00	\$77.00	SDDC VMW SW
5	456-113-714	SDDC MGR for Desktop 10 Pack 3Y UPG=UB		\$309.00	K	31%	\$213.21	\$83.00	\$77.00	\$0.00	\$0.00	\$0.00	\$0.00	\$77.00	SDDC VMW SW
5	456-113-715	SDDC MGR for Desktop 10 Pack 4Y UPG=UB		\$309.00	K	31%	\$213.21	\$83.00	\$77.00	\$0.00	\$0.00	\$0.00	\$0.00	\$77.00	SDDC VMW SW
5	456-113-716	SDDC MGR for Desktop 10 Pack 5Y UPG=UB		\$309.00	K	31%	\$213.21	\$83.00	\$77.00	\$0.00	\$0.00	\$0.00	\$0.00	\$77.00	SDDC VMW SW
5	456-113-717	VCF for VDI:ENT 100 PK w/o Horiz 1Y U=ZA		\$20,090.00	K	31%	\$13,862.10	\$5,424.00	\$5,022.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,022.00	SDDC VMW SW
5	456-113-718	VCF for VDI:ENT 100 PK w/o Horiz 2Y U=ZA		\$20,090.00	K	31%	\$13,862.10	\$5,424.00	\$5,022.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,022.00	SDDC VMW SW
5	456-113-719	VCF for VDI:ENT 100 PK w/o Horiz 3Y U=ZA		\$20,090.00	K	31%	\$13,862.10	\$5,424.00	\$5,022.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,022.00	SDDC VMW SW
5	456-113-720	VCF for VDI:ENT 100 PK w/o Horiz 4Y U=ZA		\$20,090.00	K	31%	\$13,862.10	\$5,424.00	\$5,022.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,022.00	SDDC VMW SW
5	456-113-721	VCF for VDI:ENT 100 PK w/o Horiz 5Y U=ZA		\$20,090.00	K	31%	\$13,862.10	\$5,424.00	\$5,022.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,022.00	SDDC VMW SW
5	456-113-722	VCF for VDI:ENT 10 PK w/o Horiz 1Y U=ZA		\$2,009.00	K	31%	\$1,386.21	\$542.00	\$502.00	\$0.00	\$0.00	\$0.00	\$0.00	\$502.00	SDDC VMW SW
5	456-113-723	VCF for VDI:ENT 10 PK w/o Horiz 2Y U=ZA		\$2,009.00	K	31%	\$1,386.21	\$542.00	\$502.00	\$0.00	\$0.00	\$0.00	\$0.00	\$502.00	SDDC VMW SW
5	456-113-724	VCF for VDI:ENT 10 PK w/o Horiz 3Y U=ZA		\$2,009.00	K	31%	\$1,386.21	\$542.00	\$502.00	\$0.00	\$0.00	\$0.00	\$0.00	\$502.00	SDDC VMW SW
5	456-113-725	VCF for VDI:ENT 10 PK w/o Horiz 4Y U=ZA		\$2,009.00	K	31%	\$1,386.21	\$542.00	\$502.00	\$0.00	\$0.00	\$0.00	\$0.00	\$502.00	SDDC VMW SW
5	456-113-726	VCF for VDI:ENT 10 PK w/o Horiz 5Y U=ZA		\$2,009.00	K	31%	\$1,386.21	\$542.00	\$502.00	\$0.00	\$0.00	\$0.00	\$0.00	\$502.00	SDDC VMW SW
5	456-113-727	VCF Standard (Per CPU) 1Y UPG=ZA		\$17,795.00	K	31%	\$12,278.55	\$4,805.00	\$4,449.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,449.00	SDDC VMW SW
5	456-113-728	VCF Standard (Per CPU) 2Y UPG=ZA		\$17,795.00	K	31%	\$12,278.55	\$4,805.00	\$4,449.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,449.00	SDDC VMW SW
5	456-113-729	VCF Standard (Per CPU) 3Y UPG=ZA		\$17,795.00	K	31%	\$12,278.55	\$4,805.00	\$4,449.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,449.00	SDDC VMW SW
5	456-113-730	VCF Standard (Per CPU) 4Y UPG=ZA		\$17,795.00	K	31%	\$12,278.55	\$4,805.00	\$4,449.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,449.00	SDDC VMW SW
5	456-113-731	VCF Standard (Per CPU) 5Y UPG=ZA		\$17,795.00	K	31%	\$12,278.55	\$4,805.00	\$4,449.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,449.00	SDDC VMW SW
5	456-113-732	VCF Advanced (Per CPU) 1Y UPG=ZA		\$20,795.00	K	31%	\$14,348.55	\$5,615.00	\$5,199.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,199.00	SDDC VMW SW
5	456-113-733	VCF Advanced (Per CPU) 2Y UPG=ZA		\$20,795.00	K	31%	\$14,348.55	\$5,615.00	\$5,199.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,199.00	SDDC VMW SW
5	456-113-734	VCF Advanced (Per CPU) 3Y UPG=ZA		\$20,795.00	K	31%	\$14,348.55	\$5,615.00	\$5,199.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,199.00	SDDC VMW SW
5	456-113-735	VCF Advanced (Per CPU) 4Y UPG=ZA		\$20,795.00	K	31%	\$14,348.55	\$5,615.00	\$5,199.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,199.00	SDDC VMW SW
5	456-113-736	VCF Advanced (Per CPU) 5Y UPG=ZA		\$20,795.00	K	31%	\$14,348.55	\$5,615.00	\$5,199.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,199.00	SDDC VMW SW
5	456-113-737	VCF Enterprise (Per CPU) 1Y UPG=ZA		\$23,995.00	K	31%	\$16,556.55	\$6,479.00	\$5,999.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,999.00	SDDC VMW SW
5	456-113-738	VCF Enterprise (Per CPU) 2Y UPG=ZA</													

NVP LEVEL 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE											
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	456-113-766	VCF Enterprise (Per CPU) 1Y=ZA		\$23,995.00	K	31%	\$16,556.55	\$6,479.00	\$5,999.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,999.00	SDDC VMW SW
5	456-113-767	VCF Enterprise (Per CPU) 2Y=ZA		\$23,995.00	K	31%	\$16,556.55	\$6,479.00	\$5,999.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,999.00	SDDC VMW SW
5	456-113-891	VxRail VCF vSphere+VSAN to VCFSTD 1YR=IG		\$8,495.00	K	31%	\$5,861.55	\$2,294.00	\$2,124.00	\$1,869.00	\$0.00	\$0.00	\$0.00	\$2,124.00	VXRAIL SOFTWARE
5	456-113-892	VxRail VCF vSphere+VSAN to VCFSTD 2YR=IG		\$8,495.00	K	31%	\$5,861.55	\$2,294.00	\$2,124.00	\$1,869.00	\$0.00	\$0.00	\$0.00	\$2,124.00	VXRAIL SOFTWARE
5	456-113-893	VxRail VCF vSphere+VSAN to VCFSTD 3YR=IG		\$8,495.00	K	31%	\$5,861.55	\$2,294.00	\$2,124.00	\$1,869.00	\$0.00	\$0.00	\$0.00	\$2,124.00	VXRAIL SOFTWARE
5	456-113-894	VxRail VCF vSphere+VSAN to VCFSTD 4YR=IG		\$8,495.00	K	31%	\$5,861.55	\$2,294.00	\$2,124.00	\$1,869.00	\$0.00	\$0.00	\$0.00	\$2,124.00	VXRAIL SOFTWARE
5	456-113-895	VxRail VCF vSphere+VSAN to VCFSTD 5YR=IG		\$8,495.00	K	31%	\$5,861.55	\$2,294.00	\$2,124.00	\$1,869.00	\$0.00	\$0.00	\$0.00	\$2,124.00	VXRAIL SOFTWARE
5	456-113-896	VxRail VCF vSphere+VSAN to VCFADV 1YR=IG		\$17,395.00	K	31%	\$12,002.55	\$4,697.00	\$4,349.00	\$3,827.00	\$0.00	\$0.00	\$0.00	\$4,349.00	VXRAIL SOFTWARE
5	456-113-897	VxRail VCF vSphere+VSAN to VCFADV 2YR=IG		\$17,395.00	K	31%	\$12,002.55	\$4,697.00	\$4,349.00	\$3,827.00	\$0.00	\$0.00	\$0.00	\$4,349.00	VXRAIL SOFTWARE
5	456-113-898	VxRail VCF vSphere+VSAN to VCFADV 3YR=IG		\$17,395.00	K	31%	\$12,002.55	\$4,697.00	\$4,349.00	\$3,827.00	\$0.00	\$0.00	\$0.00	\$4,349.00	VXRAIL SOFTWARE
5	456-113-899	VxRail VCF vSphere+VSAN to VCFADV 4YR=IG		\$17,395.00	K	31%	\$12,002.55	\$4,697.00	\$4,349.00	\$3,827.00	\$0.00	\$0.00	\$0.00	\$4,349.00	VXRAIL SOFTWARE
5	456-113-900	VxRail VCF vSphere+VSAN to VCFADV 5YR=IG		\$17,395.00	K	31%	\$12,002.55	\$4,697.00	\$4,349.00	\$3,827.00	\$0.00	\$0.00	\$0.00	\$4,349.00	VXRAIL SOFTWARE
5	456-113-901	VxRail VCF vSphere+VSAN to VCF ENT1YR=IG		\$19,595.00	K	31%	\$13,520.55	\$5,291.00	\$4,899.00	\$4,311.00	\$0.00	\$0.00	\$0.00	\$4,899.00	VXRAIL SOFTWARE
5	456-113-902	VxRail VCF vSphere+VSAN to VCF ENT2YR=IG		\$19,595.00	K	31%	\$13,520.55	\$5,291.00	\$4,899.00	\$4,311.00	\$0.00	\$0.00	\$0.00	\$4,899.00	VXRAIL SOFTWARE
5	456-113-903	VxRail VCF vSphere+VSAN to VCF ENT3YR=IG		\$19,595.00	K	31%	\$13,520.55	\$5,291.00	\$4,899.00	\$4,311.00	\$0.00	\$0.00	\$0.00	\$4,899.00	VXRAIL SOFTWARE
5	456-113-904	VxRail VCF vSphere+VSAN to VCF ENT4YR=IG		\$19,595.00	K	31%	\$13,520.55	\$5,291.00	\$4,899.00	\$4,311.00	\$0.00	\$0.00	\$0.00	\$4,899.00	VXRAIL SOFTWARE
5	456-113-905	VxRail VCF vSphere+VSAN to VCF ENT5YR=IG		\$19,595.00	K	31%	\$13,520.55	\$5,291.00	\$4,899.00	\$4,311.00	\$0.00	\$0.00	\$0.00	\$4,899.00	VXRAIL SOFTWARE
5	456-114-007	VxR vSAN Upg from Std to Ent 1Yr Mtn=IG		\$3,399.00	K	31%	\$2,345.31	\$918.00	\$850.00	\$748.00	\$0.00	\$0.00	\$0.00	\$850.00	VXRAIL SOFTWARE
5	456-114-008	VxR vSAN Upg from Std to Ent 2Yr Mtn=IG		\$3,399.00	K	31%	\$2,345.31	\$918.00	\$850.00	\$748.00	\$0.00	\$0.00	\$0.00	\$850.00	VXRAIL SOFTWARE
5	456-114-009	VxR vSAN Upg from Std to Ent 3Yr Mtn=IG		\$3,399.00	K	31%	\$2,345.31	\$918.00	\$850.00	\$748.00	\$0.00	\$0.00	\$0.00	\$850.00	VXRAIL SOFTWARE
5	456-114-010	VxR vSAN Upg from Std to Ent 4Yr Mtn=IG		\$3,399.00	K	31%	\$2,345.31	\$918.00	\$850.00	\$748.00	\$0.00	\$0.00	\$0.00	\$850.00	VXRAIL SOFTWARE
5	456-114-011	VxR vSAN Upg from Std to Ent 5Yr Mtn=IG		\$3,399.00	K	31%	\$2,345.31	\$918.00	\$850.00	\$748.00	\$0.00	\$0.00	\$0.00	\$850.00	VXRAIL SOFTWARE
5	456-114-012	VxR vSAN Upg from Std to Adv 1Yr Mtn=IG		\$1,705.00	K	31%	\$1,176.45	\$460.00	\$426.00	\$375.00	\$0.00	\$0.00	\$0.00	\$426.00	VXRAIL SOFTWARE
5	456-114-013	VxR vSAN Upg from Std to Adv 2Yr Mtn=IG		\$1,705.00	K	31%	\$1,176.45	\$460.00	\$426.00	\$375.00	\$0.00	\$0.00	\$0.00	\$426.00	VXRAIL SOFTWARE
5	456-114-014	VxR vSAN Upg from Std to Adv 3Yr Mtn=IG		\$1,705.00	K	31%	\$1,176.45	\$460.00	\$426.00	\$375.00	\$0.00	\$0.00	\$0.00	\$426.00	VXRAIL SOFTWARE
5	456-114-015	VxR vSAN Upg from Std to Adv 4Yr Mtn=IG		\$1,705.00	K	31%	\$1,176.45	\$460.00	\$426.00	\$375.00	\$0.00	\$0.00	\$0.00	\$426.00	VXRAIL SOFTWARE
5	456-114-016	VxR vSAN Upg from Std to Adv 5Yr Mtn=IG		\$1,705.00	K	31%	\$1,176.45	\$460.00	\$426.00	\$375.00	\$0.00	\$0.00	\$0.00	\$426.00	VXRAIL SOFTWARE
5	456-114-017	VxR vSAN Upg from Adv to Ent 1Yr Mtn=IG		\$1,694.00	K	31%	\$1,168.86	\$457.00	\$424.00	\$373.00	\$0.00	\$0.00	\$0.00	\$424.00	VXRAIL SOFTWARE
5	456-114-018	VxR vSAN Upg from Adv to Ent 2Yr Mtn=IG		\$1,694.00	K	31%	\$1,168.86	\$457.00	\$424.00	\$373.00	\$0.00	\$0.00	\$0.00	\$424.00	VXRAIL SOFTWARE
5	456-114-019	VxR vSAN Upg from Adv to Ent 3Yr Mtn=IG		\$1,694.00	K	31%	\$1,168.86	\$457.00	\$424.00	\$373.00	\$0.00	\$0.00	\$0.00	\$424.00	VXRAIL SOFTWARE
5	456-114-020	VxR vSAN Upg from Adv to Ent 4Yr Mtn=IG		\$1,694.00	K	31%	\$1,168.86	\$457.00	\$424.00	\$373.00	\$0.00	\$0.00	\$0.00	\$424.00	VXRAIL SOFTWARE
5	456-114-021	VxR vSAN Upg from Adv to Ent 5Yr Mtn=IG		\$1,694.00	K	31%	\$1,168.86	\$457.00	\$424.00	\$373.00	\$0.00	\$0.00	\$0.00	\$424.00	VXRAIL SOFTWARE
5	456-114-022	VxR vSphere Basic, 1Yr Mtn=IG		\$519.00	K	31%	\$358.11	\$140.00	\$130.00	\$114.00	\$0.00	\$0.00	\$0.00	\$130.00	VXRAIL SOFTWARE
5	456-114-023	VxR vSphere Basic, 2Yr Mtn=IG		\$519.00	K	31%	\$358.11	\$140.00	\$130.00	\$114.00	\$0.00	\$0.00	\$0.00	\$130.00	VXRAIL SOFTWARE
5	456-114-024	VxR vSphere Basic, 3Yr Mtn=IG		\$519.00	K	31%	\$358.11	\$140.00	\$130.00	\$114.00	\$0.00	\$0.00	\$0.00	\$130.00	VXRAIL SOFTWARE
5	456-114-025	VxR vSphere Basic, 4Yr Mtn=IG		\$519.00	K	31%	\$358.11	\$140.00	\$130.00	\$114.00	\$0.00	\$0.00	\$0.00	\$130.00	VXRAIL SOFTWARE
5	456-114-026	VxR vSphere Basic, 5Yr Mtn=IG		\$519.00	K	31%	\$358.11	\$140.00	\$130.00	\$114.00	\$0.00	\$0.00	\$0.00	\$130.00	VXRAIL SOFTWARE
5	456-114-036	VxR Upg vSphere Basic, 1Yr Mtn=IG		\$519.00	K	31%	\$358.11	\$140.00	\$130.00	\$114.00	\$0.00	\$0.00	\$0.00	\$130.00	VXRAIL UPG SOFTWARE
5	456-114-037	VxR Upg vSphere Basic, 2Yr Mtn=IG		\$519.00	K	31%	\$358.11	\$140.00	\$130.00	\$114.00	\$0.00	\$0.00	\$0.00	\$130.00	VXRAIL UPG SOFTWARE
5	456-114-038	VxR Upg vSphere Basic, 3Yr Mtn=IG		\$519.00	K	31%	\$358.11	\$140.00	\$130.00	\$114.00	\$0.00	\$0.00	\$0.00	\$130.00	VXRAIL UPG SOFTWARE
5	456-114-039	VxR Upg vSphere Basic, 4Yr Mtn=IG		\$519.00	K	31%	\$358.11	\$140.00	\$130.00	\$114.00	\$0.00	\$0.00	\$0.00	\$130.00	VXRAIL UPG SOFTWARE
5	456-114-040	VxR Upg vSphere Basic, 5Yr Mtn=IG		\$519.00	K	31%	\$358.11	\$140.00	\$130.00	\$114.00	\$0.00	\$0.00	\$0.00	\$130.00	VXRAIL UPG SOFTWARE
5	456-114-042	VxRail VMware vSAN Ent+ 1Y Maint=IG		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VXRAIL SOFTWARE
5	456-114-043	VxRail VMware vSAN Ent+ 2Y Maint=IG		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VXRAIL SOFTWARE
5	456-114-044	VxRail VMware vSAN Ent+ 3Y Maint=IG		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VXRAIL SOFTWARE
5	456-114-045	VxRail VMware vSAN Ent+ 4Y Maint=IG		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VXRAIL SOFTWARE
5	456-114-046	VxRail VMware vSAN Ent+ 5Y Maint=IG		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VXRAIL SOFTWARE
5	456-114-047	VxRail VMware vSANEnt to Ent+ 1YMaint=IG		\$3,239.00	K	31%	\$2,234.91	\$875.00	\$810.00	\$713.00	\$0.00	\$0.00	\$0.00	\$810.00	VXRAIL SOFTWARE
5	456-114-048	VxRail VMware vSANEnt to Ent+ 2YMaint=IG		\$3,239.00	K	31%	\$2,234.91	\$875.00	\$810.00	\$713.00	\$0.00	\$0.00	\$0.00	\$810.00	VXRAIL SOFTWARE
5	456-114-049	VxRail VMware vSANEnt to Ent+ 3YMaint=IG		\$3,239.00	K	31%	\$2,234.91	\$875.00	\$810.00	\$713.00	\$0.00	\$0.00	\$0.00	\$810.00	VXRAIL SOFTWARE
5	456-114-050	VxRail VMware vSANEnt to Ent+ 4YMaint=IG		\$3,239.00	K	31%	\$2,234.91	\$875.00	\$810.00	\$713.00	\$0.00	\$0.00	\$0.00	\$810.00	VXRAIL SOFTWARE
5	456-114-051	VxRail VMware vSANEnt to Ent+ 5YMaint=IG		\$3,239.00	K	31%	\$2,234.91	\$875.00	\$810.00	\$713.00	\$0.00	\$0.00	\$0.00	\$810.00	VXRAIL SOFTWARE
5	456-114-052	VxRail VMware vSANAdv to Ent+ 1YMaint=IG		\$4,277.00	K	31%	\$2,951.13	\$1,155.00	\$1,069.00	\$941.00	\$0.00	\$0.00	\$0.00	\$1,069.00	VXRAIL SOFTWARE
5	456-114-053	VxRail VMware vSANAdv to Ent+ 2YMaint=IG		\$4,277.00	K	31%	\$2,951.13	\$1,155.00	\$1,069.00	\$941.00	\$0.00	\$0.00	\$0.00	\$1,069.00	VXRAIL SOFTWARE
5	456-114-054	VxRail VMware vSANAdv to Ent+ 3YMaint=IG		\$4,277.00	K	31%	\$2,951.13	\$1,155.00	\$1,069.00	\$941.00	\$0.00	\$0.00	\$0.00	\$1,069.00	VXRAIL SOFTWARE
5	456-114-055	VxRail VMware vSANAdv to Ent+ 4YMaint=IG		\$4,277.00	K	31%	\$2,951.13	\$1,155.00	\$1,069.00	\$941.00	\$0.00	\$0.00	\$0.00	\$1,069.00	VXRAIL SOFTWARE
5	456-114-056	VxRail VMware vSANAdv to Ent+ 5YMaint=IG		\$4,277.00	K	31%	\$2,951.13	\$1,155.00	\$1,069.00	\$941.00	\$0.00	\$0.00	\$0.00	\$1,069.00	VXRAIL SOFTWARE
5	456-114-057	VxRail VMware vSANStd to Ent+ 1YMaint=IG		\$6,237.00	K	31%	\$4,303.53	\$1,684.00	\$1,559.00	\$1,372.00	\$0.00	\$0.00	\$0.00	\$1,559.00	VXRAIL SOFTWARE
5	456-114-058	VxRail VMware vSANStd to Ent+ 2YMaint=IG		\$6,237.00	K	31%	\$4,303.53	\$1,684.00	\$1,559.00	\$1,372.00	\$0.00	\$0.00	\$0.00	\$1,559.00	VXRAIL SOFTWARE
5	456-114-059	VxRail VMware vSANStd to Ent+ 3YMaint=IG		\$6,237.00	K	31%	\$4,303.53	\$1,684.00	\$1,559.00	\$1,372.00	\$0.00	\$0.00	\$0.00	\$1,559.00	VXRAIL SOFTWARE
5	456-114-060	VxRail VMware vSANStd to Ent+ 4YMaint=IG		\$6,237.00	K	31%	\$4,303.53	\$1,684.00	\$1,559.00	\$1,372.00	\$0.00	\$0.00	\$0.00	\$1,559.00	VXRAIL SOFTWARE
5	456-114-061	VxRail VMware vSANStd to Ent+ 5YMaint=IG		\$6,237.00	K	31%	\$4,303.53	\$1,684.00	\$1,559.00	\$1,372.00	\$0.00	\$0.00	\$0.00	\$1,559.00	VXRAIL SOFTWARE
5	456-114-085	Secure VM Key Mgmt over KMIP Tier 1=IA		\$8,000.00	K	31%	\$5,520.00	\$2,000.00	\$1,840.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,840.00	CLOUDLINK
5	456-114-086	Secure VM Key Mgmt over KMIP Tier 2=IA		\$6,400.00	K	31%	\$4,416.00	\$1,600.00	\$1,472.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,472.00	CLOUDLINK
5	456-114-087	Secure VM Key Mgmt over KMIP Tier 3=IA		\$4,800.00	K	31%	\$3,312.00	\$1,200.00	\$1,104.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,104.00	CLOUDLINK
5	456-114-088	Secure VM Key Mgmt over KMIP Tier 4=IA		\$3,200.00	K	31%	\$2,208.00	\$800.00	\$736.00	\$0.00	\$0.00	\$0.00	\$0.00	\$736.00	CLOUDLINK
5	456-114-095	Secure VM Encrypt Containers Tier 1=IA		\$120,000.00	K	31%	\$82,800.00	\$30,000.00	\$27,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27,600.00	CLOUDLINK
5	456-114-096	Secure VM Encrypt Containers Tier 2=IA		\$96,000.00	K	31%	\$66,240.00	\$24,000.00	\$22,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22,080.00	CLOUDLINK
5	456-114-097	Secure VM Encrypt Containers Tier 3=IA		\$84,000.00	K	31%	\$57,960.00	\$21,000.00	\$19,320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19,320.00	CLOUDLINK
5	456-114-098	Secure VM Encrypt Containers Tier 4=IA		\$76,000.00	K	31%	\$52,440.00	\$19,000.00	\$17,480.00	\$0.00					

NVP LEVEL 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE											
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	458-002-391	VMware Cloud Foundation Suite		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SDDC VMW SW
5	458-002-442	Secure VM Key Mgmt for SED Tier 1=IA		\$1,250.00	K	31%	\$862.50	\$312.00	\$288.00	\$0.00	\$0.00	\$0.00	\$288.00	\$0.00	CLOUDLINK
5	458-002-443	Secure VM Key Mgmt for SED Tier 2=IA		\$1,000.00	K	31%	\$690.00	\$250.00	\$230.00	\$0.00	\$0.00	\$0.00	\$230.00	\$0.00	CLOUDLINK
5	458-002-444	Secure VM Key Mgmt for SED Tier 3=IA		\$750.00	K	31%	\$517.50	\$188.00	\$172.00	\$0.00	\$0.00	\$0.00	\$172.00	\$0.00	CLOUDLINK
5	458-002-445	Secure VM Key Mgmt for SED Tier 4=IA		\$500.00	K	31%	\$345.00	\$125.00	\$115.00	\$0.00	\$0.00	\$0.00	\$115.00	\$0.00	CLOUDLINK
5	458-002-461	VMware vCtr Srvr 6 Std vSphere 6		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SDDC VMW SW
5	458-002-473	VCF Enterprise (Per CPU)		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SDDC VMW SW
5	458-002-486	VMware Cloud Foundation Suite UPG		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SDDC VMW SW
5	458-002-487	VMware Cloud FDN w/o vSphere UPG		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SDDC VMW SW
5	458-002-488	VCF SDDCMgr NSXAdv w/HZN ENT UPG		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SDDC VMW SW
5	458-002-489	VCF SDDCMgr NSXAdv w/HZN ENT 10PK UPG		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SDDC VMW SW
5	458-002-490	VCF SDDCMgrNSXAdv w/o HZNENT 100PK UPG		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SDDC VMW SW
5	458-002-491	VCF SDDCMgrNSXAdv w/o HZN ENT 10PK UPG		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SDDC VMW SW
5	458-002-492	VMware vCtr Srvr 6 Std vSphere 6 UPG		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SDDC VMW SW
5	458-002-493	VCF Upg VMw vCtr 6 Fnd - vCtr Srv UPG		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SDDC VMW SW
5	458-002-494	SDDC MGR for Desktop 100 Pack UPG		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SDDC VMW SW
5	458-002-495	SDDC MGR for Desktop 10 Pack UPG		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SDDC VMW SW
5	458-002-496	VCF for VDI: ENT 100 Pack w/o Horiz UPG		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SDDC VMW SW
5	458-002-497	VCF for VDI: ENT 10 Pack w/o Horiz UPG		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SDDC VMW SW
5	458-002-498	VCF Standard (Per CPU) UPG		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SDDC VMW SW
5	458-002-499	VCF Advanced (Per CPU) UPG		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SDDC VMW SW
5	458-002-500	VCF Enterprise (Per CPU) UPG		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SDDC VMW SW
5	458-002-517	VxRail VMware vSAN Advanced		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VXRAIL SOFTWARE
5	458-002-518	VxRail VMware vSAN Standard		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VXRAIL SOFTWARE
5	458-002-519	VxRail VMware vSAN Enterprise		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VXRAIL SOFTWARE
5	458-002-532	VxRail VMware vSAN Ent RASR		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VXRAIL SOFTWARE
5	458-002-572	VXRAIL VCF VSPHERE+VSAN TO VCFSTD		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VXRAIL SOFTWARE
5	458-002-573	VXRAIL VCF VSPHERE+VSAN TO VCFADV		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VXRAIL SOFTWARE
5	458-002-574	VxRail VCF vSphere+VSAN TO VCF ENT		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VXRAIL SOFTWARE
5	458-002-654	vSAN Upg from Std to Ent		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VXRAIL SOFTWARE
5	458-002-655	vSAN Upg from Std to Adv		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VXRAIL SOFTWARE
5	458-002-656	vSAN Upg from Adv to Ent		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VXRAIL SOFTWARE
5	458-002-657	vSphere Basic		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VXRAIL SOFTWARE
5	458-002-661	VxR Upg vSphere Basic		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VXRAIL UPG SOFTWARE
5	458-002-663	VxRail VMware vSAN Enterprise Plus		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VXRAIL SOFTWARE
5	458-002-664	vSAN Upg from Ent to Ent+		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VXRAIL SOFTWARE
5	458-002-665	vSAN Upg from Ent to Ent+		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VXRAIL SOFTWARE
5	458-002-666	vSAN Upg from Std to Ent+		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VXRAIL SOFTWARE
5	458-002-670	vSAN Upg from Adv to Ent CCU		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VXRAIL UPG SOFTWARE
5	458-002-685	Secure VM Key Management over KMIP		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	458-002-693	Secure VM Encryption for Containers		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	470-AAGL	SEL - SFP+ 0.5m SFP+DAC Cable Attach		\$65.00	K	31%	\$44.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-AAGN	SEL - SFP/SFP+ DAC 1M Attach		\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-AAGP	SEL - SFP/SFP+ DAC 3M Attach		\$105.00	K	31%	\$72.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-AAGR	SEL - SFP/SFP+ DAC 5M Attach		\$135.00	K	31%	\$93.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-AAGT	SEL - SFP/SFP+ DAC 7M Attach		\$310.00	K	31%	\$213.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-AAVG	SEL - SFP/SFP+ DAC 5M Cus Kit		\$149.00	K	31%	\$102.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-AAVH	SEL - SFP/SFP+ DAC 1M Cus Kit		\$83.00	K	31%	\$57.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-AAVI	SEL - SFP/SFP+ DAC 7M Cus Kit		\$341.00	K	31%	\$235.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-AAVJ	SEL DAC-SFP-10G-3M		\$105.00	K	31%	\$72.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-AAVK	SEL G0YKFHS - 0.5m SFP+DAC Cable Cus Kit		\$72.00	K	31%	\$49.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-AAVR	SEL - QSFP+ - 40G DAC 1M CusKit		\$165.00	K	31%	\$113.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-AAWE	SEL - QSFP+ - 40G DAC 5M CusKit		\$308.00	K	31%	\$212.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-AAWN	SEL - QSFP+ - 40G DAC 3M CusKit		\$242.00	K	31%	\$166.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-AXXB	SEL - QSFP+ - 40G DAC 0.5M CusKit		\$132.00	K	31%	\$91.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-AXXI	SEL - QSFP+ - 40G DAC 7M CusKit		\$385.00	K	31%	\$265.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-AAZM	SEL - QSFP+ - 40G AOC 10M CusKit		\$1,045.00	K	31%	\$721.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ABNZ	SEL - QSFP28- 100G AOC 7m Attach		\$2,150.00	K	31%	\$1,483.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ABOL	SEL MPO Crossover Fiber Cable 3M Attach		\$215.00	K	31%	\$148.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ABOM	SEL MPO Crossover Fiber Cable 7M Attach		\$300.00	K	31%	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ABON	SEL MPO Crossover Fiber Cable 10M Attach		\$325.00	K	31%	\$224.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ABOV	SEL - QSFP28 - 100G DAC 1m Attach		\$320.00	K	31%	\$220.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ABOW	SEL - QSFP28 - 100G DAC 2m Attach		\$325.00	K	31%	\$224.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ABOY	SEL - QSFP28 - 100G DAC 5m Attach		\$700.00	K	31%	\$483.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ABOZ	SEL - SFP/SFP+ DAC 2M Attach		\$95.00	K	31%	\$65.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ABPD	SEL MPO Crossover Fiber Cable 5M Attach		\$249.00	K	31%	\$171.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ABPI	SEL G90Y2M1 -- 100G AOC 7m Cus Kit		\$2,365.00	K	31%	\$1,631.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ABPJ	SEL - QSFP28 - 100G AOC 30M CusKit		\$2,300.00	K	31%	\$1,587.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ABPM	SEL - QSFP28 - 100G AOC 10M CusKit		\$2,420.00	K	31%	\$1,669.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ABPN	SEL MPO Crossover Fiber Cable 3M CusKit		\$237.00	K	31%	\$163.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ABPP	SEL MPO Crossover Fiber Cable 7M CusKit		\$330.00	K	31%	\$227.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ABPQ	SEL MPO Crossover Fiber Cable 5M CusKit		\$270.00	K	31%	\$189.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ABPS	SEL - SFP/SFP+ DAC 2M Cus Kit		\$105.00	K	31%	\$72.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ABPU	SEL GSXZ1K1V - 100G DAC 5m Cus Kit		\$770.00	K	31%	\$531.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ABPV	SEL MPO Crossover Fiber Cable 10M CusKit		\$358.00	K	31%	\$247.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ABPW	SEL - QSFP28 - 100G DAC 0.5M CusKit		\$315.00	K	31%	\$217.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ABPY	SEL GZ80XFA - 100G DAC 1m Cus Kit		\$352.00	K	31%	\$242.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ABQD	SEL - QSFP+ - 40G DAC 2M CusKit		\$190.00	K	31%	\$131.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ABQG	SEL G1KMJIEI - 100G DAC 2m Cus Kit		\$358.00	K	31%	\$247.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ACE5	SEL - SFP28 25G DAC 1m Attach													

NVP LEVEL 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE											
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	470-ACLS	SEL - LC/LC Fiber Patch Cable 2M Attach		\$50.00	K	31%	\$34.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ACLT	SEL LC/LC Fiber Patch Cable 2M Cus Kit		\$55.00	K	31%	\$37.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ACLU	SEL - QSFP28 - 100G AOC 3M CusKit		\$2,035.00	K	31%	\$1,404.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ACLY	SEL LC/LC Fiber Patch Cable 3M Cus Kit		\$72.00	K	31%	\$49.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ACMF	SEL LC/LC Fiber Patch Cable 3M Attach		\$58.00	K	31%	\$40.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ACMH	SEL LC/LC Fiber Patch Cable 10M Attach		\$85.00	K	31%	\$58.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ACMN	SEL LC/LC Fiber Patch Cable 10M Cus Kit		\$94.00	K	31%	\$64.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ACMO	SEL LC/LC Fiber Patch Cable 3M Cus Kit		\$64.00	K	31%	\$44.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	470-ACOR	SEL - QSFP+ - 40G AOC 3M CusKit		\$725.00	K	31%	\$500.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	50DW1PRSS2	SEL SS renew DW50user 1DA Probe 50SL		\$1,846.00	K	31%	\$1,273.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	50DW1PRSSP	SEL DW50user 1DA Probe 50SL SS + Sup 1yr		\$13,036.00	K	31%	\$8,994.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	50DW1PRSSP2	SEL SS + Sup renew DW50 1DA Probe 50SL		\$2,444.00	K	31%	\$1,686.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	5500SL	SEL: CORD SET,4.5M,NEMA L6-20P		\$84.00	K	31%	\$57.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	5-CC-ASED	SEL 1TB SED Archive-USA-5Yr		\$1,758.64	K	31%	\$1,213.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-ASED-B	SEL SED Bundle Archive-USA-5Yr		\$1,240,933.00	K	31%	\$856,243.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-ASMSD	SEL 1TB SED Archive (Small)-USA-5Yr		\$3,219.67	K	31%	\$2,221.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-ASMSD-B	SEL SED Bundle Archive (Small)-USA-5Yr		\$687,634.91	K	31%	\$474,468.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-ASO	SEL 1TB ScaleOut Archive-USA-5Yr		\$1,476.32	K	31%	\$1,018.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-ASO-B	SEL ScaleOut Bundle Archive-USA-5Yr		\$1,086,320.84	K	31%	\$749,561.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-ASSO	SEL 1TB ScaleOut Archv (Small)-USA 5Y		\$2,637.54	K	31%	\$1,819.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-ASSO-B	SEL ScaleOut Bundle Archv (Small)-USA 5Y		\$610,477.07	K	31%	\$421,229.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-BE	SEL 1TB Block Elite-USA-5Yr		\$29,715.00	K	31%	\$20,503.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-BE-B	SEL Block Bundle Elite-USA-5Yr		\$980,709.36	K	31%	\$680,689.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-BP	SEL 1TB Block Premier-USA-5Yr		\$11,466.82	K	31%	\$7,912.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-BP-B	SEL Block Bundle Premier-USA-5Yr		\$827,543.18	K	31%	\$571,004.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-BS	SEL 1TB Block Standard-USA-5Yr		\$3,312.27	K	31%	\$2,285.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-BS-B	SEL Block Bundle Standard-USA-5Yr		\$653,649.43	K	31%	\$451,018.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-BT	SEL 1TB Block Turbo-USA-5Yr		\$61,164.86	K	31%	\$42,203.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-BT-B	SEL Block Bundle Turbo-USA-5Yr		\$7,942,447.64	K	31%	\$5,480,288.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-ESED	SEL 1TB SED Elite-USA-5Yr		\$26,063.57	K	31%	\$17,983.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-ESED-B	SEL SED Bundle Elite-USA-5Yr		\$4,389,627.39	K	31%	\$3,028,842.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-ESO	SEL 1TB ScaleOut Elite-USA-5Yr		\$19,032.96	K	31%	\$13,132.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-ESO-B	SEL ScaleOut Bundle Elite-USA-5Yr		\$3,591,872.91	K	31%	\$2,478,392.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-ESSO	SEL 1TB ScaleOut Elite (Small)-USA 5Y		\$35,839.09	K	31%	\$24,728.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-ESSO-B	SEL ScaleOut Bundle Elite (Small)-USA 5Y		\$1,329,720.00	K	31%	\$917,506.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-FE	SEL 1TB File Elite-USA-5Yr		\$29,715.00	K	31%	\$20,503.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-FE-B	SEL File Bundle Elite-USA-5Yr		\$980,709.36	K	31%	\$680,689.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-FP	SEL 1TB File Premier-USA-5Yr		\$11,466.82	K	31%	\$7,912.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-FP-B	SEL File Bundle Premier-USA-5Yr		\$827,543.18	K	31%	\$571,004.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-FS	SEL 1TB File Standard-USA-5Yr		\$3,312.27	K	31%	\$2,285.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-FS-B	SEL File Bundle Standard-USA-5Yr		\$653,649.43	K	31%	\$451,018.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-PSD	SEL 1TB SED Premier-USA-5Yr		\$7,129.72	K	31%	\$4,919.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-PSD-B	SEL SED Bundle Premier-USA-5Yr		\$1,716,501.10	K	31%	\$1,184,385.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-PSO	SEL 1TB ScaleOut Premier-USA-5Yr		\$5,806.90	K	31%	\$4,006.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-PSO-B	SEL ScaleOut Bundle Premier-USA-5Yr		\$1,540,852.95	K	31%	\$1,063,188.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-SSD	SEL 1TB SED Standard-USA-5Yr		\$6,174.55	K	31%	\$4,260.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-SSD-B	SEL SED Bundle Standard-USA-5Yr		\$3,154,376.59	K	31%	\$2,176,519.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-SSO	SEL 1TB ScaleOut Standard-USA-5Yr		\$5,190.00	K	31%	\$3,581.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-CC-SSO-B	SEL ScaleOut Bundle Standard-USA-5Yr		\$2,719,170.91	K	31%	\$1,876,227.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-DD-69-B	SEL Ded DD 6900 Bundle - USA - 5yr		\$614,683.64	K	31%	\$424,131.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-DD-69-S	SEL 48TB Ded DD 6900 add-on - USA - 5yr		\$491,760.00	K	31%	\$339,314.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-DD-94-B	SEL Ded DD 9400 Bundle - USA - 5yr		\$2,376,785.45	K	31%	\$1,639,981.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-DD-94-S	SEL 96TB Ded DD 9400 add-on - USA - 5yr		\$942,545.45	K	31%	\$650,356.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-DD-99-B	SEL Ded DD 9900 Bundle - USA - 5yr		\$5,655,272.73	K	31%	\$3,902,138.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-DD-99-S	SEL 384TB Ded DD 9900 add-on - USA - 5yr		\$3,276,467.27	K	31%	\$2,262,156.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-DD-MT-B	SEL Data Domain Base Bundle - USA - 5yr		\$594,196.36	K	31%	\$409,995.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-DD-MT-S	SEL 1TB Data Domain Base - USA - 5yr		\$10,671.82	K	31%	\$7,363.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-ECS-REP	SEL Add1 400TB ECSSoffsiteScaling USA 5Y		\$536,290.91	K	31%	\$370,040.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-ECS-REP-B	SEL 1100TB ECS Offsite Base Bund USA 5Y		\$1,474,800.00	K	31%	\$1,017,612.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-MCN-100G	SEL 100Gbps MultiCloud Network USA - 5Yr		\$1,917,175.32	K	31%	\$1,322,850.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-MCN-10G	SEL 10Gbps MultiCloud Network USA - 5Yr		\$250,443.38	K	31%	\$172,805.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-MCN-1G	SEL 1Gbps MultiCloud Network USA - 5Yr		\$25,653.41	K	31%	\$17,700.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-MCN-2G	SEL 2Gbps MultiCloud Network USA - 5Yr		\$51,306.82	K	31%	\$35,401.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-MCN-40G	SEL 40Gbps MultiCloud Network USA - 5Yr		\$967,682.63	K	31%	\$667,701.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-MCN-5G	SEL 5Gbps MultiCloud Network USA - 5Yr		\$128,267.05	K	31%	\$88,504.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-MCN-80G	SEL 80Gbps MultiCloud Network USA-5Y		\$1,917,175.32	K	31%	\$1,322,850.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-OBJ-MLT-1PB	SEL 1TB Object Multi Region >1PB USA 5Y		\$2,680.91	K	31%	\$1,849.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-OBJ-MLT-1TB	SEL 1TB Object Multi Region <1PB USA 5Y		\$3,017.73	K	31%	\$2,082.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-OBJ-SNG-1PB	SEL 1TB Object Single Region >1PB USA 5Y		\$1,340.45	K	31%	\$924.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	5-OBJ-SNG-1TB	SEL 1TB Object Single Region <1PB USA 5Y		\$1,508.18	K	31%	\$1,040.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	6803SL	SEL: CORD,POWER,220V,AUSTRALIA		\$37.00	K	31%	\$25.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	6804SL	SEL: CORD,POWER,220V,S.AFRICA-INDIA		\$55.00	K	31%	\$37.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	6805SL	SEL: CORD,POWER,220V,UK		\$46.00	K	31%	\$31.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	6806SL	SEL: CORD,POWER,220V,ISRAEL		\$35.00	K	31%	\$24.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	6807SL	SEL: CORD,POWER,220V,JAPAN		\$81.00	K	31%	\$55.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	6808SL	SEL: CORD,POWER,220V,EUROPE		\$36.00	K	31%	\$24.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	6MONTH-CC-PROMO	SEL IE Workshop Promo Single Server		\$15,385.00	K	31%	\$10,615.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	700-00001	SEL BN StarterPack WrDISTS-16		\$50,838.46	K	31%	\$35,078.54	\$0.00							

NVP LEVEL 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE											
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	700-000010-SM	SEL AS StarterPack VxFlexOS-8 SSM		\$2,820.00	K	31%	\$1,945.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	700-000011	SEL BN StarterPack AppD-50		\$63,227.69	K	31%	\$43,627.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	700-000011-SM	SEL AS StarterPack AppD-50 SSM		\$2,932.31	K	31%	\$2,023.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	700-000012	SEL BN StarterPack VMware-20		\$101,764.62	K	31%	\$70,217.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	700-000012-SM	SEL AS StarterPack VMware-20 SSM		\$4,691.64	K	31%	\$3,238.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	700-000013	SEL BN ProbeFC Upg Package		\$187,729.23	K	31%	\$129,533.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	700-000013-SM	SEL AS StrPack SPlay 25 SSM		\$3,570.77	K	31%	\$2,463.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	7029SL	SEL: CORD SET,4.5M,NEMA16-30P		\$74.00	K	31%	\$51.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	770-BCOZ	SEL G47HFP - Dual Shelf S4112		\$223.63	K	31%	\$154.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	770-BDQG	SEL G1KDTSZ, Dual Shelf S5212F-ON		\$350.00	K	31%	\$241.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL NETWORKING
5	7741SL	SEL: CORD,POWER,S, AFRICA		\$20.00	K	31%	\$13.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	8147SL	SEL: CORD SET,2.5M,NEMA5-15,IEC C19		\$76.00	K	31%	\$52.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	8289SL	SEL: CORD,PWR,N5-15 C13,14AWG,2M		\$9.00	K	31%	\$6.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	8296SL	SEL: CORD,POWER,C14-C13,16AWG,6FT		\$6.00	K	31%	\$4.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	8297SL	SEL: CORD,POWER,C14-C19,14AWG,6FT		\$21.00	K	31%	\$14.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	8665SL	SEL: CORD,POWER,60309-C19,15FT		\$109.00	K	31%	\$75.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	8840SL	SEL: CABLEEXSASSFF8088-SF80882M		\$194.00	K	31%	\$133.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90879028	SEL: FRUTAPECLEANLTOW-BARCODE		\$56.00	K	31%	\$38.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90940740	SEL: RAMP,PYTHON,ADJUSTABLE		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949004TFIN	SEL: FRUTBATFIN		\$678.00	K	31%	\$467.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949024	SEL: FRULTO TERAPK COVERNO MEDIA		\$395.00	K	31%	\$272.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949024-A	SEL: FRUTRPK-ACCSYH-COVERNO MEDIA		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949024-FSL	SEL: FRULTO TERAPK COVER,NO MEDIA		\$395.00	K	31%	\$272.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949030	SEL: PYTHONCHAMBER-SLOT KEY ENABLE		\$1,308.00	K	31%	\$902.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949030-F	SEL: PYTHONCHAMBER-SLOT KEY ENABLE		\$1,308.00	K	31%	\$902.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949030FIN-D	SEL: CHAMBER-SLOT KEYDICOUNTFIN		\$1,112.00	K	31%	\$767.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949030FIN-F	SEL: CHAMBER-SLOTUPGKEYENABLEFIN		\$1,308.00	K	31%	\$902.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949030-J-D	SEL: CHAMB-SLOT KEYDISTFINENT		\$1,112.00	K	31%	\$767.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949030T380J	SEL: CHAMB/SLOT KEY ENABLE,T380 ENT		\$1,635.00	K	31%	\$1,128.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949030T380J-F	SEL: UPG,CHAMB/SLOT KEY,T380,ENT		\$1,635.00	K	31%	\$1,128.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949030T950J	SEL: CHAMB/SLOT KEY ENABLE,T950 ENT		\$1,635.00	K	31%	\$1,128.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949030T950J-F	SEL: UPG,CHAMB/SLOT KEY,T950,ENT		\$1,635.00	K	31%	\$1,128.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949030T950J-D	SEL: CHAMB/SLOT KEY,DIS,T950,ENT		\$1,032.00	K	31%	\$712.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949030TFIN	SEL: CHAMBER-SLOT KEY ENABLETFIN		\$1,308.00	K	31%	\$902.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949030TFIN-J	SEL: CHAMB-SLOT KEY ENABLE,TFIN ENT		\$1,635.00	K	31%	\$1,128.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949030TFIN-J-F	SEL: UPG,CHAMB-SLOT KEY,TFIN,ENT		\$1,635.00	K	31%	\$1,128.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949048	SEL: FRUTERAPACK W-O COVERLTO		\$368.00	K	31%	\$253.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949070-F	SEL: FRUT950LB STABILITY KIT		\$346.00	K	31%	\$238.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949070FIN-F	SEL: FRUUPCLB STABILITY KITFIN		\$346.00	K	31%	\$238.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949070TFIN	SEL: FRULIBRARY STABILITY KITFIN		\$346.00	K	31%	\$238.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949095-F	SEL: FRUOBSERVATORY SWT950BOA		\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949095FIN-F	SEL: FRUUPGOBSERVATORY SWTFIN		\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949095TFIN	SEL: FRUOBSERVATORY SOFTWARETFIN		\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949099	SEL: T950ENCRYPTIONPROFESSIONAL		\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949099-F	SEL: T950ENCRYPTIONPROFESSIONAL		\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949099FIN-F	SEL: TFINENCRYPTIONPROFESSIONAL		\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949099TFIN	SEL: TFINENCRYPTIONPROFESSIONAL		\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949112T200	SEL: FRU5-12V PWR SUPPLYROHST200		\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949112T200-F	SEL: FRU5-12V PWR SUPPLYROHST200		\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949112T380	SEL: FRU5-12V PWR SUPPLYROHST380		\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949112T380-F	SEL: FRU5-12V PWR SUPPLYROHST380		\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949112T680	SEL: FRU5-12V PWR SUPPLYROHST680		\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949112T680-F	SEL: FRU5-12V PWR SUPPLYROHST680		\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949118	SEL: FRU,TRANSPORTER,PYTH		\$19,615.00	K	31%	\$13,534.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949120T20-F	SEL: FRUDBAROHS ONLYT200		\$6,092.00	K	31%	\$4,203.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949120T38-F	SEL: FRUDBAROHS ONLYT380		\$6,092.00	K	31%	\$4,203.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949120T68-F	SEL: FRUDBAROHS ONLYT680		\$6,092.00	K	31%	\$4,203.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949120TFIN	SEL: FRUDBATFINROHS ONLY		\$6,148.00	K	31%	\$4,242.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949132-F	SEL: FRUN 1 PWR SUPPLIESROHS ONLY		\$9,138.00	K	31%	\$6,305.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949140SL	SEL: FRU,TAPE,LTO-4,CERTIFIED		\$52.00	K	31%	\$35.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949141SL	SEL: FRU,TAPE,LTO-4,CUSTOM		\$52.00	K	31%	\$35.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949156SL	SEL: CLN TPS X5,W TPK,BCD,CERT		\$328.00	K	31%	\$226.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949157SL	SEL: CLN TPS X10,W TPK,BCD,CERT		\$596.00	K	31%	\$411.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949160SL	SEL: CLN TPS X5,W TPK,BCD,CUST		\$328.00	K	31%	\$226.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949161SL	SEL: CLN TPS X10,W TPK,BCD,CUST		\$596.00	K	31%	\$411.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949166-F	SEL: FRU5-12V PWRSUP8AMPFUSEROHS		\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949166FIN-F	SEL: FRUUP5-12V PWRSUP8AMPROHFIN		\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949166TFIN	SEL: FRU5-12V PWRSUP8AMPROHSTFIN		\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949167-F	SEL: SFTWRENDURA DECRYPTIONLTO4		\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949170SL	SEL: FRU,MAINT TAPES,10-TPK,CERT		\$596.00	K	31%	\$411.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949171SL	SEL: FRU,MAINT TAPES,10-TPK,CUST		\$596.00	K	31%	\$411.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949172-F	SEL: FRUVISIONCAMERADRV-FRT950		\$4,154.00	K	31%	\$2,866.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949172FIN-F	SEL: UPGVISIONCAMERADRV-FRTFIN		\$4,154.00	K	31%	\$2,866.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949173-F	SEL: FRUVISIONCAMERAMED-FRT950		\$4,154.00	K	31%	\$2,866.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949173FIN-F	SEL: UPGVISIONCAMERAMED-FRTFIN		\$4,154.00	K	31%	\$2,866.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949175SL	SEL: FRU,MAINT TAPES,5-TPK,CERT		\$328.00	K	31%	\$226.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949176SL	SEL: FRU,MAINT TAPES,5-TPK,CUST		\$328.00	K	31%	\$226.32	\$0.00							

NVP LEVEL 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE											
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	90949194T68-F	SEL: FRU.LTO-5FCFHT680		\$22,652.00	K	31%	\$15,629.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949194TFIN	SEL: FRU.LTO-5FCFHTFIN		\$22,652.00	K	31%	\$15,629.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949206FIN-F	SEL: FRU.UPG.TFIN.ROBOT+TRANSPORTER		\$55,385.00	K	31%	\$38,215.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949206TFIN	SEL: FRU.TFIN.ROBOT+TRANSPORTER		\$52,308.00	K	31%	\$36,092.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949221	SEL: TAPESTRERAPACKCERTLTO-5		\$495.00	K	31%	\$341.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949222	SEL: TAPESTRERAPACKCUSTLTO-5		\$495.00	K	31%	\$341.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949258	SEL: FRU.VX.BUMPERT950		\$55.00	K	31%	\$37.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949259	SEL: SLS.SW.KEYDIRECT-CONT950		\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949259-F	SEL: FRU.SLS.SW.KEYDIRECT-CONT950		\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949260-F	SEL: FRU.SLS.SW.KEYDIRECT-CONTFIN		\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949266	SEL: TAPESTRPRKCUSTLTO5 WORMT950		\$588.00	K	31%	\$405.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949271-F	SEL: FRURIMG3T950		\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949271FIN-F	SEL: FRURIMG3TFIN		\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949271T200-F	SEL: FRURIMG3T200		\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949271T20-F	SEL: FRU.RIM.G3.T200		\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949271T380	SEL: FRURIMG3T380		\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949271T38-F	SEL: FRU.RIM.G3.T380		\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949271T680	SEL: FRURIMG3T680		\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949271T68-F	SEL: FRURIMG3T680		\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949271TFIN	SEL: FRURIMG3TFIN		\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949284TFINJ	SEL: FRU.TFIN.ENT.ROBOT+TRANS		\$52,308.00	K	31%	\$36,092.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949284TFINJ-F	SEL: FRU.TFIN.ENT.ROBOT+TRANS		\$52,308.00	K	31%	\$36,092.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949287TFIN-F	SEL: FRU.UPTGS1140DRIVETFIN1		\$56,172.00	K	31%	\$38,758.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949287TFIN	SEL: FRU.TS1140DRIVETFIN1		\$59,476.00	K	31%	\$41,038.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949287TFINT3-F	SEL: FRU.TS1140.DRIVE.TFIN.ENT.T3		\$59,476.00	K	31%	\$41,038.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949296T950	SEL: FRU.SKLM.SW.KEY.MAX.SLOT.T950		\$13,822.00	K	31%	\$9,537.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949296T950-F	SEL: FRU.UPG.SKLM.SWKEY.MAXSLT.T950		\$13,822.00	K	31%	\$9,537.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949296TFIN	SEL: FRU.SKLM.SW.KEY.MAX.SLOT.TFIN		\$13,822.00	K	31%	\$9,537.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949296TFIN-F	SEL: FRU.UPG.SKLM.SWKEY.MAXSLT.TFIN		\$13,822.00	K	31%	\$9,537.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949303	SEL: TPK.LTO-M8.CERT.NCVR		\$1,564.00	K	31%	\$1,079.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949304	SEL: TPK.LTO-M8.CUST.NCVR		\$1,564.00	K	31%	\$1,079.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949305-A	SEL: ACCESS.TPKW.O.CVRNO.MED3592		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949305-FSL	SEL: FRU.3592.TPK.NO.MEDIA-CVR.UPG		\$395.00	K	31%	\$272.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949310SP	SEL: FRU.MAINT.TPK.9-TPS.CERT.3592		\$2,249.00	K	31%	\$1,551.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949310SPL	SEL: FRU.MAINT.TPK.9-TPS.CERT.3592		\$2,382.00	K	31%	\$1,643.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949311SP	SEL: FRU.MAINT.TPK.9-TPS.CUST.3592		\$2,249.00	K	31%	\$1,551.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949311SPL	SEL: FRU.MAINT.TPK.9-TPS.CUST.3592		\$2,382.00	K	31%	\$1,643.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949312SP	SEL: FRU.MAINT.TPS.5-TPK.CERT.3592		\$1,272.00	K	31%	\$877.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949312SPL	SEL: FRU.MAINT.TPS.5-TPK.CERT.3592		\$1,352.00	K	31%	\$932.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949313SP	SEL: FRU.MAINT.TPS.5-TPK.CUST.3592		\$1,272.00	K	31%	\$877.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949313SPL	SEL: FRU.MAINT.TPS.5-TPK.CUST.3592		\$1,352.00	K	31%	\$932.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949315SL	SEL: FRU.TAPE.CLN.W-CUS.BCD.3592		\$248.00	K	31%	\$171.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949315SPL	SEL: FRU.TAPE.CLN.W-CUS.BCD.3592		\$261.00	K	31%	\$180.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949316SL	SEL: FRU.TAPE.CLN.W-BCD.3592		\$248.00	K	31%	\$171.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949316SPL	SEL: FRU.TAPE.CLN.W-BCD.3592		\$261.00	K	31%	\$180.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949334	SEL: FRU.TRANSPORTER.ENT		\$19,615.00	K	31%	\$13,534.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949337-F	SEL: UPGVISION.CAMERADR.V-FRT950E		\$4,154.00	K	31%	\$2,866.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949338-F	SEL: UPGVISION.CAMERAMED-FRT950E		\$4,154.00	K	31%	\$2,866.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949350	SEL: TAPESTRPKNO.CVRCUSTLTO-5		\$489.00	K	31%	\$337.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949367	SEL: TPK.LTO-M8.CERT		\$1,572.00	K	31%	\$1,084.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949371	SEL: FRU.CABLES.T950.EXP.UPGRADE		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949374SL	SEL: TAPES.LTO5.CUST.10.CASE.NOTPK		\$468.00	K	31%	\$322.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949375SL	SEL: TAPES.LTO5.10.CERT.CASE.NOTPK		\$468.00	K	31%	\$322.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949376SL	SEL: TAPES.LTO4.10.CERT.CASE.NOTPK		\$527.00	K	31%	\$363.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949377SL	SEL: TAPES.LTO4.10.CUST.CASE.NOTPK		\$527.00	K	31%	\$363.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949382-F	SEL: FRU.UPG.LTO-6.FC.FH.T950		\$15,769.00	K	31%	\$10,880.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949382T200	SEL: FRU.LTO-6.FC.FH.T200		\$23,906.00	K	31%	\$16,495.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949382T20-F	SEL: FRU.UPG.LTO-6.FC.FH.T200		\$15,769.00	K	31%	\$10,880.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949382T380	SEL: FRU.LTO-6.FC.FH.T380		\$23,906.00	K	31%	\$16,495.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949382T38-F	SEL: FRU.UPG.LTO-6.FC.FH.T380		\$15,769.00	K	31%	\$10,880.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949382T680	SEL: FRU.UPG.LTO-6.FC.FH.T680		\$23,906.00	K	31%	\$16,495.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949382T68-F	SEL: FRU.UPG.LTO-6.FC.FH.T680		\$15,769.00	K	31%	\$10,880.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949382TF1-F	SEL: FRU.UPG.LTO-6.FC.FH.TFIN		\$15,769.00	K	31%	\$10,880.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949382TFIN	SEL: FRU.LTO-6.FC.FH.TFIN		\$23,906.00	K	31%	\$16,495.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949390T950	SEL: FRU.SKLM.SW.KEY.MAX.DR.T950		\$18,956.00	K	31%	\$13,079.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949390T950-F	SEL: FRU.UPG.SKLM.SW.KEY.MAXDR.T950		\$18,956.00	K	31%	\$13,079.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949390TFIN	SEL: FRU.SKLM.SW.KEY.MAX.DR.TFIN		\$18,956.00	K	31%	\$13,079.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949390TFIN-F	SEL: FRU.UPG.SKLM.SW.KEY.MAXDR.TFIN		\$18,956.00	K	31%	\$13,079.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949396	SEL: TAPES.TERAPACK.CERT.LTO-6		\$723.00	K	31%	\$498.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949397	SEL: TAPES.TERAPACK.CUST.LTO-6		\$723.00	K	31%	\$498.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949402SSL	SEL: TPK.LTO-M8.CUST		\$1,572.00	K	31%	\$1,084.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949403SSL	SEL: 20TPK.LTO-M8.CERT		\$31,414.00	K	31%	\$21,675.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949408	SEL: TAPES.20.WO-TPK.CERT.LTO-6		\$1,379.00	K	31%	\$951.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949410	SEL: FRU.TAPE.LTO-6.CERTIFIED		\$74.00	K	31%	\$51.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949414SL	SEL: TAPES.TRPK.CUST.LTO6.WORM.T950		\$869.00	K	31%	\$599.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949415SL	SEL: TAP													

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP					
5	90949613	SEL: TAPES, TERAPACK, CERT, LTO-7		\$1,513.00	K	31%	\$1,043.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949614	SEL: TAPES, TERAPACK, CUST, LTO-7		\$1,513.00	K	31%	\$1,043.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949615-F	SEL: FRU, UPG, LTO-7, FC, FH, T950		\$18,292.00	K	31%	\$12,621.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949615T200-F	SEL: FRU, UPG, LTO-7, FC, FH, T200		\$18,292.00	K	31%	\$12,621.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949615T380-F	SEL: FRU, UPG, LTO-7, FC, FH, T380		\$18,292.00	K	31%	\$12,621.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949615T680-F	SEL: FRU, UPG, LTO-7, FC, FH, T680		\$18,292.00	K	31%	\$12,621.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949615TFIN-F	SEL: FRU, UPG, LTO-7, FC, FH, TFIN		\$18,292.00	K	31%	\$12,621.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949616	SEL: FRU, LTO-7, FC, FH, IMPACT, T950		\$18,292.00	K	31%	\$12,621.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949616-F	SEL: UPG, LTO-7, FC, FH, IMPACT, T950		\$18,292.00	K	31%	\$12,621.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949616T200-F	SEL: UPG, LTO-7, FC, FH, IMPACT, T200		\$18,292.00	K	31%	\$12,621.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949616T380	SEL: FRU, LTO-7, FC, FH, IMPACT, T380		\$18,292.00	K	31%	\$12,621.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949616T380-F	SEL: UPG, LTO-7, FC, FH, IMPACT, T380		\$18,292.00	K	31%	\$12,621.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949616T680	SEL: FRU, LTO-7, FC, FH, IMPACT, T680		\$18,292.00	K	31%	\$12,621.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949616T680-F	SEL: UPG, LTO-7, FC, FH, IMPACT, T680		\$18,292.00	K	31%	\$12,621.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949616TFIN	SEL: FRU, LTO-7, FC, FH, IMPACT, TFIN		\$18,292.00	K	31%	\$12,621.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949616TFIN-F	SEL: UPG, LTO-7, FC, FH, IMPACT, TFIN		\$18,292.00	K	31%	\$12,621.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949621	SEL: FRU, BRUSHES, TFIN, CARBON		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949625	SEL: FRU, MAIN, PWR RAILS, G2, UPG KIT		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949626	SEL: FRU, LSB, PWR RAILS, G2, UPG KIT		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949627	SEL: FRU, RS8, PWR RAILS, G2, UPG KIT		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949628	SEL: FRU, DRV, PWR RAILS, G2, UPG KIT		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949629	SEL: FRU, MEDIA, PWR RAILS, G2, UPG KIT		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949635	SEL: TPK, LTO-7, CERT, NCVR		\$1,505.00	K	31%	\$1,038.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949636	SEL: TPK, LTO-7, CUST, NCVR		\$1,505.00	K	31%	\$1,038.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949637	SEL: 20TPK, LTO-7, CERT		\$30,245.00	K	31%	\$20,899.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949638	SEL: 20TPK, LTO-7, CUST		\$30,245.00	K	31%	\$20,899.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949639	SEL: 20TPK, LTO-7, CERT, NCVR		\$30,099.00	K	31%	\$20,788.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949640	SEL: 20TPK, LTO-7, CUST, NCVR		\$30,099.00	K	31%	\$20,788.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949641	SEL: TAPES, LTO-7, CERT, CLAM20		\$2,956.00	K	31%	\$2,039.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949642	SEL: TAPES, LTO-7, CUST, CLAM20		\$2,956.00	K	31%	\$2,039.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949643	SEL: FRU, TAPE, LTO-7, CERT		\$150.00	K	31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949644	SEL: FRU, TAPE, LTO-7, CUST		\$150.00	K	31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949645	SEL: TAPES, LTO-7, CERT, CASE10		\$1,488.00	K	31%	\$1,026.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949646	SEL: TAPES, LTO-7, CUST, CASE10		\$1,488.00	K	31%	\$1,026.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949647	SEL: TPK, LTO-7, CUST, WORM		\$1,729.00	K	31%	\$1,193.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949648	SEL: TPK, LTO-7, CERT, WORM		\$1,729.00	K	31%	\$1,193.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949680	SEL: CUSTOM PANEL SETUP FEE		\$4,846.00	K	31%	\$3,343.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949717	SEL: TPS, LTO-6BAFE, CERT, WORM, CASE10		\$861.00	K	31%	\$594.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949720	SEL: FRU, TAPE, LTO-6BAFE, WORM, CUSTOM		\$87.00	K	31%	\$60.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949721	SEL: FRU, TAPE, LTO-6BAFE, WORM, CERT		\$87.00	K	31%	\$60.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949723	SEL: FRU, TAPE, LTO-7, WORM, CERT		\$172.00	K	31%	\$118.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949724	SEL: FRU, TAPE, LTO-7, WORM, CUST		\$172.00	K	31%	\$118.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949725	SEL: TPS, LTO-7, CERT, WORM, CASE10		\$1,710.00	K	31%	\$1,179.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949728	SEL: TPS, LTO-6BAFE, CUST, WORM, CASE10		\$861.00	K	31%	\$594.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949729	SEL: TPS, LTO-7, CUST, WORM, CASE10		\$1,710.00	K	31%	\$1,179.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949739	SEL: FRU24V POW SUP8AMPFUSEROHS		\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949740	SEL: FRU5-12V PWR SUP8AMPFUSEROHS		\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949743	SEL: FRUN+1 PWR SUPPLIESROHS ONLY		\$9,138.00	K	31%	\$6,305.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949744	SEL: FRU, TS1155, DRV, T950, IMPACT, T2		\$46,385.00	K	31%	\$32,005.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949744-F	SEL: FRU, TS1155, DRV, T950, IMPACT, T2		\$46,385.00	K	31%	\$32,005.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949744T380	SEL: FRU, TS1155, DRV, T380, IMPACT, T2		\$46,385.00	K	31%	\$32,005.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949744T380-F	SEL: FRU, TS1155, DRV, T380, IMPACT, T2		\$46,385.00	K	31%	\$32,005.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949744TFIN	SEL: FRU, TS1155, DRV, TFIN, IMPACT, T2		\$46,385.00	K	31%	\$32,005.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949744TFIN-F	SEL: UPG, TS1155, DRV, TFIN, IMPACT, T2		\$46,385.00	K	31%	\$32,005.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949745TFIN-F	SEL: FRU, TS1155, DRV, TFIN, ENT, T2		\$32,692.00	K	31%	\$22,557.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949746	SEL: FRU, HP, TRANSPORTER		\$32,692.00	K	31%	\$22,557.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949752	SEL: 20TPK, LTO-8, CUST		\$31,414.00	K	31%	\$21,675.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949753	SEL: 20TPK, LTO-8, CERT, NCVR		\$31,268.00	K	31%	\$21,574.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949783	SEL: 20TPK, LTO-8, CUST, NCVR		\$72,070.00	K	31%	\$49,728.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949783SL	SEL: 20TPK, LTO-8, CUST, NCVR		\$43,179.00	K	31%	\$29,793.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949784-F	SEL: FRU, UPG, LTO-8, FC, FH, T950		\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949784T200-F	SEL: FRU, UPG, LTO-8, FC, FH, T200		\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949784T380-F	SEL: FRU, UPG, LTO-8, FC, FH, T380		\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949784T680-F	SEL: FRU, UPG, LTO-8, FC, FH, T680		\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949784TFIN-F	SEL: FRU, UPG, LTO-8, FC, FH, TFIN		\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949785	SEL: FRU, LTO-8, FC, FH, IMPACT, T950		\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949785-F	SEL: UPG, LTO-8, FC, FH, IMPACT, T950		\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949785T200-F	SEL: UPG, LTO-8, FC, FH, IMPACT, T200		\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949785T380	SEL: FRU, LTO-8, FC, FH, IMPACT, T380		\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949785T380-F	SEL: UPG, LTO-8, FC, FH, IMPACT, T380		\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949785T680	SEL: FRU, LTO-8, FC, FH, IMPACT, T680		\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949785T680-F	SEL: UPG, LTO-8, FC, FH, IMPACT, T680		\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949785TFIN	SEL: FRU, LTO-8, FC, FH, IMPACT, TFIN		\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949785TFIN-F	SEL: UPG, LTO-8, FC, FH, IMPACT, TFIN		\$24,600.00											

NVP LEVEL 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE											
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	90949791	SEL: 20TPK,LTO-8,CUST		\$72,216.00	K	31%	\$49,829.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949791SL	SEL: 20TPK,LTO-8,CUST		\$43,320.00	K	31%	\$29,890.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949792	SEL: 20TPK,LTO-8,CERT,NCVR		\$72,070.00	K	31%	\$49,728.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949792SL	SEL: 20TPK,LTO-8,CERT,NCVR		\$43,179.00	K	31%	\$29,793.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949793	SEL: 20TPK,LTO-8,CUST,NCVR		\$31,268.00	K	31%	\$21,434.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949794	SEL: TAPES,LTO-8,CERT,CLAM20		\$7,154.00	K	31%	\$4,936.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949794SL	SEL: TAPES,LTO-8,CERT,CLAM20		\$4,260.00	K	31%	\$2,939.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949795	SEL: TAPES,LTO-8,CUST,CLAM20		\$7,154.00	K	31%	\$4,936.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949795SL	SEL: TAPES,LTO-8,CUST,CLAM20		\$4,260.00	K	31%	\$2,939.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949796	SEL: FRU,TAPE,LTO-8,CERT		\$360.00	K	31%	\$248.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949796SL	SEL: FRU,TAPE,LTO-8,CERT		\$215.00	K	31%	\$148.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949797	SEL: FRU,TAPE,LTO-8,CUST		\$360.00	K	31%	\$248.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949797SL	SEL: FRU,TAPE,LTO-8,CUST		\$215.00	K	31%	\$148.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949798	SEL: TAPES,LTO-8,CERT,CASE10		\$3,587.00	K	31%	\$2,475.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949798SL	SEL: TAPES,LTO-8,CERT,CASE10		\$2,142.00	K	31%	\$1,477.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949799	SEL: TAPES,LTO-8,CUST,CASE10		\$3,587.00	K	31%	\$2,475.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949799SL	SEL: TAPES,LTO-8,CUST,CASE10		\$2,142.00	K	31%	\$1,477.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949803	SEL: FRU,UPG,SPECTRAL,LS,GEN IV		\$2,520.00	K	31%	\$1,738.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949815	SEL: TAPES,LTO-M8,CUST,CLAM20		\$3,073.00	K	31%	\$2,120.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949816	SEL: FRU,TAPE,LTO-M8,CUST		\$1,556.00	K	31%	\$1,077.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949817	SEL: TAPES,LTO-M8,CERT,CASE10		\$1,546.00	K	31%	\$1,066.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949818	SEL: TAPES,LTO-M8,CUST,CASE10		\$1,546.00	K	31%	\$1,066.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949827	SEL: FRU,TAPE,LTO-M8,CERT		\$1,556.00	K	31%	\$1,077.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949828	SEL: TAPES,LTO-M8,CERT,CLAM20		\$3,073.00	K	31%	\$2,120.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949863	SEL:FRU,TS1160,DRIVE,FIBRE,IMPACT		\$46,385.00	K	31%	\$32,005.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949863-F	SEL: UPG,TS1160,DRV,FIBRE,IMPACT		\$46,385.00	K	31%	\$32,005.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949863T380	SEL:FRU,TS1160,DRIVE,FIBRE,IMPACT,T380		\$46,385.00	K	31%	\$32,005.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949863T380-F	SEL: UPG,TS1160,DRV,FIBRE,IMPACT,T380		\$46,385.00	K	31%	\$32,005.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949863TFIN	SEL:FRU,TS1160,DR,FC,IMPACT,TFIN		\$46,385.00	K	31%	\$32,005.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949863TFIN-F	SEL:UPG,TS1160,DR,FC,IMPACT,TFIN		\$46,385.00	K	31%	\$32,005.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949866	SEL: TAPES, 20 TPK,CUST,3592 JE		\$88,803.00	K	31%	\$61,274.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949866SL	SEL: TAPES, 20 TPK,CUST,3592 JE		\$82,739.00	K	31%	\$57,089.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949867	SEL: TAPES, 20 TPK,CERT,3592 JE		\$88,803.00	K	31%	\$61,274.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949867SL	SEL: TAPES, 20 TPK,CERT,3592 JE		\$82,739.00	K	31%	\$57,089.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949868	SEL: TAPES,TPK,CERT,3592 JE		\$4,516.00	K	31%	\$3,116.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949868SL	SEL: TAPES,TPK,CERT,3592 JE		\$4,133.00	K	31%	\$2,851.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949869	SEL: TAPES,TPK,CUST,3592 JE		\$4,516.00	K	31%	\$3,116.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949869SL	SEL: TAPES,TPK,CUST,3592 JE		\$4,133.00	K	31%	\$2,851.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949874TFIN-F	SEL: UPG,TS1160,DRIVE,FIBRE,TFIN		\$46,385.00	K	31%	\$32,005.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949875	SEL: FRU,HN1 AN,PWR,SUPPLIES		\$9,138.00	K	31%	\$6,305.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949878	SEL: FRU,DUAL,AC 2,16A		\$4,846.00	K	31%	\$3,343.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949889	SEL: TFIN,SECURE SITE		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959005-F	SEL: FRU,LS,SFTW,ROIP,RIMT120		\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959034-F	SEL: FRU,T120C,ODS,SLOT KEY		\$647.00	K	31%	\$446.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959042-F	SEL: FRU,LS,SOF,TWARE,DIRECTT120		\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959209-F	SEL: T120ENCRYPTIONPROFESSIONAL		\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959211-F	SEL: FRU,OBSERVATORY,SOFTWARE120		\$3,269.00	K	31%	\$2,255.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959226	SEL: FRUN 1 POWER PACK,ROHS ONLY		\$2,769.00	K	31%	\$1,910.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959226-F	SEL: FRUN 1 POWER PACK,ROHS ONLY		\$2,769.00	K	31%	\$1,910.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959231SL	SEL: TAPES,TRPK,CERT,LTO4,WORM,T120		\$746.00	K	31%	\$514.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959232SL	SEL: TAPES,TRPK,CUST,LTO4,WORM,T120		\$746.00	K	31%	\$514.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959247-F	SEL: FRU,LTO-SHHFCUPGRD120		\$16,989.00	K	31%	\$11,722.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959248-F	SEL: FRU,LTO-SHHSASUPGRD120		\$15,773.00	K	31%	\$10,883.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959255SL	SEL: TAPES,TPK,NOCVR,CERT,LTO4,T120		\$467.00	K	31%	\$322.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959255SL	SEL: TAPES,TPK,NOCVR,CUST,LTO4,T120		\$467.00	K	31%	\$322.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959261-FSL	SEL: FRU,LTO-6,HH,FC,UPGRD,T120		\$11,354.00	K	31%	\$7,834.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959262-FSL	SEL: FRU,LTO-6,HH,SAS,UPGRD,T120		\$9,462.00	K	31%	\$6,528.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959272	SEL: TAPES,TERAPACK,CERT,LTO-6,T120		\$636.00	K	31%	\$438.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959273	SEL: TAPES,TERAPACK,CUST,LTO-6,T120		\$636.00	K	31%	\$438.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959274	SEL: TAPES,TPK,CERT,LTO-6,T120,MP		\$573.00	K	31%	\$395.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959275	SEL: TAPES,TPK,CUST,LTO-6,T120,MP		\$728.00	K	31%	\$502.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959276	SEL: TPK,NOCVR,CERT,LTO6,T120,MP		\$566.00	K	31%	\$390.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959277	SEL: TPK,NOCVR,CUS,LTO6,T120,MP		\$721.00	K	31%	\$497.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959295-F	SEL: UPG,LTO-7,HH,FC,T120		\$13,246.00	K	31%	\$9,139.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959296-F	SEL: UPG,LTO-7,HH,SAS,T120		\$11,354.00	K	31%	\$7,834.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959297	SEL: TPK,LTO-7,CERT,120,NCVR		\$1,245.00	K	31%	\$859.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959298	SEL: TPK,LTO-7,CUST,120,NCVR		\$1,245.00	K	31%	\$859.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959299	SEL: TPK,LTO-7,CERT,WORM,120		\$1,423.00	K	31%	\$981.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959300	SEL: TPK,LTO-7,CUST,WORM,120		\$1,423.00	K	31%	\$981.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959301	SEL: TPK,LTO-7,CERT,120		\$1,252.00	K	31%	\$863.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959302	SEL: TPK,LTO-7,CUST,120		\$1,252.00	K	31%	\$863.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959308-F	SEL: UPG,LTO-6,HH,SAS,T120		\$13,246.00	K	31%	\$9,139.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959309-F	SEL: UPG,LTO-6,HH,FC,T120		\$15,138.00	K	31%	\$10,445.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959310	SEL: TPK,LTO-8,CERT,120		\$2,931.00	K	31%	\$2,022.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959310SL	SEL: TPK,LTO-8,CERT,120		\$1,766.00	K	31%	\$1,218.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959311	SEL: TPK,L													

NVP LEVEL 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE											
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	90959322	SEL: TPK.LTO-M8,CUST,120		\$1,299.00	K	31%	\$896.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90978105	SEL: POWER SUPPLY,STACK		\$1,308.00	K	31%	\$902.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979018-F	SEL: FRUSLSOFTWAREUPGRADE750E		\$3,269.00	K	31%	\$2,255.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979428-F	SEL: FRUOBSERVATORY SOFTWARE750		\$2,615.00	K	31%	\$1,804.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979438	SEL: T50 ENCRYPTION PROFESSIONAL		\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979438-F	SEL: T50ENCRYPTIONPROFESSIONAL		\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979471	SEL: FRUPOWER SUPPLY750E		\$1,149.00	K	31%	\$792.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979471-F	SEL: FRUUPGRDPOWER SUPPLY750E		\$1,149.00	K	31%	\$792.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979473	SEL: FRUSLOT CARTRIDGE SLEDT50E		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979476U-F	SEL: FRU.COD-KEY.5 SLOT,T50E		\$647.00	K	31%	\$446.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979478-F	SEL: FRUCOD-KEY1 SLOTT50E		\$129.00	K	31%	\$89.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979488-F	SEL: FRU.LTO-5FCHHT50E		\$7,904.00	K	31%	\$5,453.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979497-F	SEL: FRU.LTO-5SASHHT50E		\$6,687.00	K	31%	\$4,614.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979510-FSL	SEL: FRU.UPG.LTO-6.FC.HH.T50E		\$10,917.00	K	31%	\$7,532.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979510ST	SEL: FRU.LTO-6.FC.HH,STACK		\$11,538.00	K	31%	\$7,961.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979510ST-F	SEL: FRU.UPG.LTO-6.FC.HH,STACK		\$11,538.00	K	31%	\$7,961.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979511-FSL	SEL: FRU.UPG.LTO-6.SAS.HH.T50E		\$8,734.00	K	31%	\$6,026.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979511ST	SEL: FRU.LTO-6.SAS.HH,STACK		\$9,231.00	K	31%	\$6,369.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979511ST-F	SEL: FRU.UPG.LTO-6.SAS.HH,STACK		\$9,231.00	K	31%	\$6,369.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979523-FSL	SEL: UPG.LTO-7.HH.FC.T50E		\$13,101.00	K	31%	\$9,039.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979523ST	SEL: FRU.LTO-7.FC.HH,STACK		\$13,846.00	K	31%	\$9,553.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979523ST-F	SEL: FRU.UPG.LTO-7.FC.HH,STACK		\$13,846.00	K	31%	\$9,553.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979524-FSL	SEL: UPG.LTO-7.HH.SAS.T50E		\$10,917.00	K	31%	\$7,532.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979524ST	SEL: FRU.LTO-7.SAS.HH,STACK		\$11,538.00	K	31%	\$7,961.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979524ST-F	SEL: FRU.UPG.LTO-7.SAS.HH,STACK		\$11,538.00	K	31%	\$7,961.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979526-FSL	SEL: UPG.LTO-8.HH.FC.T50E		\$15,284.00	K	31%	\$10,545.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979526ST	SEL: LTO-8.FC.HH,STACK		\$16,154.00	K	31%	\$11,146.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979526ST-F	SEL: UPG.LTO-8.FC.HH,STACK		\$16,154.00	K	31%	\$11,146.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979527-FSL	SEL: UPG.LTO-8.HH.SAS.T50E		\$13,101.00	K	31%	\$9,039.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979527ST	SEL: FRU.LTO-8.SAS.HH,STACK		\$13,846.00	K	31%	\$9,553.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979527ST-F	SEL: FRU.UPG.LTO-8.SAS.HH,STACK		\$13,846.00	K	31%	\$9,553.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979528ST	SEL: FRU.LTO-7.FC.FH,STACK		\$21,538.00	K	31%	\$14,861.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979528ST-F	SEL: FRU.UPG.LTO-7.FC.FH,STACK		\$21,538.00	K	31%	\$14,861.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979529ST	SEL: FRU.LTO-8.FC.FH,STACK		\$23,846.00	K	31%	\$16,453.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979529ST-F	SEL: FRU.UPG.LTO-8.FC.FH,STACK		\$23,846.00	K	31%	\$16,453.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979531	SEL: FRU.SLS.SOFTWARE,STACK		\$3,846.00	K	31%	\$2,653.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979535	SEL: FRU.BLUEVISION CAMERA, STACK		\$1,308.00	K	31%	\$902.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979536	SEL: STACK ACTIVATION		\$2.00	K	31%	\$1.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979537	SEL: COD-KEY10 SLOTT,STACK		\$1,538.00	K	31%	\$1,061.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979538	SEL: KMP ACTIVATION KEY, STACK		\$2.00	K	31%	\$1.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	91019814T20-F	SEL: CHAMBER-SLOT KEY ENABLET200		\$1,308.00	K	31%	\$902.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	91019814T380	SEL: CHAMBER-SLOT KEY ENABLET380		\$1,308.00	K	31%	\$902.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	91019814T38-F	SEL: FRUCHAMBER-SLOT KEYT380		\$1,308.00	K	31%	\$902.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	91019814T680	SEL: CHAMBER-SLOT KEY ENABLET680		\$1,308.00	K	31%	\$902.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	91019814T68-F	SEL: FRUCHAMBER-SLOT KEYT680		\$1,308.00	K	31%	\$902.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	91019816-F	SEL: FRUENCRYPTONPROT200-380-680		\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	91019817	SEL: SLS SFTWR KEYQIP-RIM-CONNBOA		\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	91019817-F	SEL: FRUSLS SFTWR-KEYQIP-RIMBOA		\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	91019818-F	SEL: FRUSLS SFTWR-KEYDIRECTT200		\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	91019824	SEL: RACKSTANDARD 19 INCH		\$4,015.00	K	31%	\$2,770.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	91019824-F	SEL: RACKSTANDARD 19 INCH		\$4,015.00	K	31%	\$2,770.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	91019832	SEL: SLS SW KEYDIRECTCONN380-680		\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	91019832-F	SEL: FRUSLS SW-KEYDIRECTT380-680		\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	91019872	SEL: BOA BLK/SECURE SITE		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	9198	SEL: CNTR. SFP. 8GB, 850NM OPTICAL		\$263.00	K	31%	\$181.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	9313	SEL: CABLE OPTICAL 50U.LC.LC,10M		\$187.00	K	31%	\$129.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	9314	SEL: CABLE OPTICAL 50U.LC.LC,20M		\$235.00	K	31%	\$162.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	9317	SEL: CABLE OPTICAL LC-LC,50M		\$291.00	K	31%	\$200.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	9594	SEL: CORD 4.5ML6-20P / LOCKING C19		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	9594SL	SEL: CORD 4.5ML6-20P / LOCKING C19		\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	ADDLGB	SEL BoomI Addl Data Vol Per GB (Annual)		\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	ADU-1YR-00000001	SEL 1YR 1-9 ADMIN USER LOGIN		\$2,307.69	K	31%	\$1,592.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	ADU-1YR-00000010	SEL 1YR 10-99 ADMIN USER LOGIN		\$1,923.08	K	31%	\$1,326.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	ADU-3YR-00000001	SEL 3YR 1-9 ADMIN USER LOGIN		\$6,230.77	K	31%	\$4,299.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	ADU-3YR-00000010	SEL 3YR 10-99 ADMIN USER LOGIN		\$5,192.31	K	31%	\$3,582.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	ADU-5YR-00000001	SEL 5YR 1-9 ADMIN USER LOGIN		\$9,230.77	K	31%	\$6,369.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	ADU-5YR-00000010	SEL 5YR 10-99 ADMIN USER LOGIN		\$7,692.31	K	31%	\$5,307.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	ADV_WORKFLOW	SEL BOOMI Advanced Workflow		\$650.00	K	31%	\$448.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	ADVAPI	SEL BOOMI API Publish Features		\$650.00	K	31%	\$448.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	API_TIERI	SEL BoomI API Management Tier I		\$1,500.00	K	31%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	API_TIERII	SEL BoomI API Management Tier II		\$3,000.00	K	31%	\$2,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	API_TIERIII	SEL BoomI API Management Tier III		\$8,000.00	K	31%	\$5,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	API_TIERIV	SEL BoomI API Management Tier IV		\$15,000.00	K	31%	\$10,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	ASARSTRIBNDL	SELECT DFXX Assess/Archive, 30TB 1Yr Sub		\$20,512.31	K	31%	\$14,153.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENOX
5	AUTO-0-50OS	SEL Automation Engine OS		\$192.08	K	31%	\$132.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	AUTO-1001-1500OS	SEL Automation Engine OS		\$55.02	K	31%	\$37.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	AUTO-100K-150KOS	SEL Automation Engine OS		\$28.96	K	31%	\$19.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	AUTO-101-250OS														

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP					
5	AUTO-251-500OS	SEL Automation Engine OS		\$80.12	K	31%	\$55.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	AUTO-35K-50KOS	SEL Automation Engine OS		\$30.89	K	31%	\$21.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	AUTO-4001-8000OS	SEL Automation Engine OS		\$40.54	K	31%	\$27.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	AUTO-501-750OS	SEL Automation Engine OS		\$64.67	K	31%	\$44.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	AUTO-50K-100KOS	SEL Automation Engine OS		\$29.92	K	31%	\$20.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	AUTO-51-100OS	SEL Automation Engine OS		\$34.17	K	31%	\$25.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	AUTO-6001-8000OS	SEL Automation Engine OS		\$37.64	K	31%	\$25.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	AUTO-751-1000OS	SEL Automation Engine OS		\$59.85	K	31%	\$41.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	AUTO-8001-10KOS	SEL Automation Engine OS		\$35.71	K	31%	\$24.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	AVAADETC10UC	SEL AVA-AD-ETC10-U-C)		\$341.00	K	31%	\$235.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVAADETC10UC-I	SEL AVA-AD-ETC10-U-C)		\$356.35	K	31%	\$245.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVAADETC10UC-K	SEL AVA-AD-ETC10-U-C)		\$365.84	K	31%	\$252.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVAADVC100C	SEL AVA-ADVC-100-C)		\$15,450.00	K	31%	\$10,660.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVAADVC100C-I	SEL AVA-ADVC-100-C)		\$16,145.25	K	31%	\$11,140.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVAADVC100C-K	SEL AVA-ADVC-100-C)		\$16,893.96	K	31%	\$11,656.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVAADVC10C	SEL AVA-ADVC-10-C)		\$1,545.00	K	31%	\$1,066.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVAADVC10C-I	SEL AVA-ADVC-10-C)		\$1,614.53	K	31%	\$1,114.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVAADVC10C-K	SEL AVA-ADVC-10-C)		\$1,689.40	K	31%	\$1,165.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVAADVN100C	SEL AVA-ADVN-100-C)		\$10,250.00	K	31%	\$7,072.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVAADVN100C-I	SEL AVA-ADVN-100-C)		\$10,711.25	K	31%	\$7,390.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVAADVN100C-K	SEL AVA-ADVN-100-C)		\$11,224.33	K	31%	\$7,744.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVAADVN10C	SEL AVA-ADVN-10-C)		\$1,025.00	K	31%	\$707.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVAADVN10C-I	SEL AVA-ADVN-10-C)		\$1,071.13	K	31%	\$739.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVAADVN10C-K	SEL AVA-ADVN-10-C)		\$1,122.43	K	31%	\$774.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AAAVENC100UC	SEL AVA-AV-ENC100-U-C)		\$3,410.00	K	31%	\$2,352.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AAAVENC100UC-I	SEL AVA-AV-ENC100-U-C)		\$3,563.45	K	31%	\$2,458.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AAAVENC100UC-K	SEL AVA-AV-ENC100-U-C)		\$3,658.44	K	31%	\$2,524.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AAAVETN100UC	SEL AVA-AV-ETN100-U-C)		\$2,310.00	K	31%	\$1,593.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AAAVETN100UC-I	SEL AVA-AV-ETN100-U-C)		\$2,413.95	K	31%	\$1,665.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AAAVETN100UC-K	SEL AVA-AV-ETN100-U-C)		\$2,478.55	K	31%	\$1,710.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AAAVETN10UC	SEL AVA-AV-ETN10-U-C)		\$231.00	K	31%	\$159.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AAAVETN10UC-I	SEL AVA-AV-ETN10-U-C)		\$241.40	K	31%	\$166.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AAAVETN10UC-K	SEL AVA-AV-ETN10-U-C)		\$247.85	K	31%	\$171.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AV-ADVC-100-F	SEL: AV-ADVC-100-F		\$16,995.00	K	31%	\$11,726.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	AV-ADVC-10-F	SEL: AV-ADVC-10-F		\$1,699.50	K	31%	\$1,172.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	AVADVENTC100UGF	SEL: AV-ADV-ENTC100-UG-F		\$3,751.00	K	31%	\$2,588.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	AVADVENTC10UGF	SEL: AV-ADV-ENTC10-UG-F		\$375.10	K	31%	\$258.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	AVADVENTN100UGF	SEL: AV-ADV-ENTN100-UG-F		\$2,541.00	K	31%	\$1,753.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	AVADVENTN10UGF	SEL: AV-ADV-ENTN10-UG-F		\$254.10	K	31%	\$175.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	AV-ADVN-100-F	SEL: AV-ADVN-100-F		\$11,275.00	K	31%	\$7,779.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	AV-ADVN-10-F	SEL: AV-ADVN-10-F		\$1,127.50	K	31%	\$777.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	AVAENTC100C	SEL AVA-ENTC-100-C)		\$18,550.00	K	31%	\$12,799.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVAENTC100C-I	SEL AVA-ENTC-100-C)		\$19,384.75	K	31%	\$13,375.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVAENTC100C-K	SEL AVA-ENTC-100-C)		\$19,882.01	K	31%	\$13,718.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVAENTC10C	SEL AVA-ENTC-10-C)		\$1,855.00	K	31%	\$1,279.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVAENTC10C-I	SEL AVA-ENTC-10-C)		\$1,938.48	K	31%	\$1,337.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVAENTC10C-K	SEL AVA-ENTC-10-C)		\$1,988.20	K	31%	\$1,371.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVAENTN100C	SEL AVA-ENTN-100-C)		\$12,350.00	K	31%	\$8,521.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVAENTN100C-I	SEL AVA-ENTN-100-C)		\$12,905.75	K	31%	\$8,904.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVAENTN100C-K	SEL AVA-ENTN-100-C)		\$13,216.37	K	31%	\$9,119.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVAENTN10C	SEL AVA-ENTN-10-C)		\$1,235.00	K	31%	\$852.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVAENTN10C-I	SEL AVA-ENTN-10-C)		\$1,290.58	K	31%	\$890.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVAENTN10C-K	SEL AVA-ENTN-10-C)		\$1,321.64	K	31%	\$911.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVASTAVC100UC	SEL AVA-ST-AVC100-U-C)		\$6,765.00	K	31%	\$4,667.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVASTAVC100UC-I	SEL AVA-ST-AVC100-U-C)		\$7,069.43	K	31%	\$4,977.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVASTAVC100UC-K	SEL AVA-ST-AVC100-U-C)		\$7,389.67	K	31%	\$5,098.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVASTAVN100UC	SEL AVA-ST-AVN100-U-C)		\$4,455.00	K	31%	\$3,073.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVASTAVN100UC-I	SEL AVA-ST-AVN100-U-C)		\$4,655.48	K	31%	\$3,212.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVASTAVN100UC-K	SEL AVA-ST-AVN100-U-C)		\$4,868.99	K	31%	\$3,359.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVASTDAVC10UC	SEL AVA-STD-AVC10-U-C)		\$677.00	K	31%	\$467.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVASTDAVC10UC-I	SEL AVA-STD-AVC10-U-C)		\$707.47	K	31%	\$488.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVASTDAVC10UC-K	SEL AVA-STD-AVC10-U-C)		\$739.73	K	31%	\$510.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVASTDAVN10UC	SEL AVA-STD-AVN10-U-C)		\$446.00	K	31%	\$307.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVASTDAVN10UC-I	SEL AVA-STD-AVN10-U-C)		\$466.07	K	31%	\$321.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVASTDAVN10UC-K	SEL AVA-STD-AVN10-U-C)		\$486.90	K	31%	\$335.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVASTDC100C	SEL AVA-STDC-100-C)		\$9,300.00	K	31%	\$6,417.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVASTDC100C-I	SEL AVA-STDC-100-C)		\$9,718.50	K	31%	\$6,705.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVASTDC100C-K	SEL AVA-STDC-100-C)		\$10,151.70	K	31%	\$7,004.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVASTDC10C	SEL AVA-STDC-10-C)		\$930.00	K	31%	\$641.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVASTDC10C-I	SEL AVA-STDC-10-C)		\$971.85	K	31%	\$670.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVASTDC10C-K	SEL AVA-STDC-10-C)		\$1,015.17	K	31%	\$700.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVASTDN100C	SEL AVA-STDN-100-C)		\$6,200.00	K	31%	\$4,279.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVASTDN100C-I	SEL AVA-STDN-100-C)		\$6,479.00	K	31%	\$4,470.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVASTDN100C-K	SEL AVA-STDN-100-C)		\$6,769.08	K	31%	\$4,670.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVASTDN10C	SEL AVA-STDN-10-C)		\$620.00	K	31%	\$427.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVASTDN10C-I	SEL AVA-STDN-10-C)		\$647.90	K	31%	\$447.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVASTDN10C-K	SEL AVA-STDN-10-C)		\$676.91	K	31%	\$467.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVASTETC100UC	SEL AVA-ST-ETC100-U-C)		\$10,175.00	K	31%	\$7,020.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVASTETC100UC-I	SEL AVA-ST-ETC100-U-C)		\$10,632.88	K	31%	\$7,336.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVASTETC100UC-K	SEL AVA-ST-ETC100-U-C)		\$10,917.87	K										

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP					
5	AVASTETN100UC-I	SEL AVA-ST-ETN100-U-C)		\$7,069.43	K	31%	\$4,877.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVASTETN100UC-K	SEL AVA-ST-ETN100-U-C)		\$7,251.76	K	31%	\$5,003.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVASTETN100UGC	SEL AVA-ST-ETN100-UG-C)		\$677.00	K	31%	\$467.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVASTETN100UGC-I	SEL AVA-ST-ETN100-UG-C)		\$707.47	K	31%	\$488.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVASTETN100UGC-K	SEL AVA-ST-ETN100-UG-C)		\$725.94	K	31%	\$500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AV-ENTC-100-F	SEL: AV-ENTC-100-F		\$20,405.00	K	31%	\$14,079.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	AV-ENTC-10-F	SEL: AV-ENTC-10-F		\$2,040.50	K	31%	\$1,407.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	AV-ENTN-100-F	SEL: AV-ENTN-100-F		\$13,585.00	K	31%	\$9,373.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	AV-ENTN-10-F	SEL: AV-ENTN-10-F		\$1,358.50	K	31%	\$937.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	AVSTDADV100UGF	SEL: AV-STD-ADV100-UG-F		\$7,441.50	K	31%	\$5,134.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	AVSTDADV100UGF	SEL: AV-STD-ADV100-UG-F		\$744.70	K	31%	\$513.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	AVSTDADV100UGF	SEL: AV-STD-ADV100-UG-F		\$4,900.50	K	31%	\$3,381.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	AVSTDADV100UGF	SEL: AV-STD-ADV100-UG-F		\$490.60	K	31%	\$338.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	AV-STD-100-F	SEL: AV-STD-100-F		\$10,230.00	K	31%	\$7,058.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	AV-STD-10-F	SEL: AV-STD-10-F		\$1,023.00	K	31%	\$705.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	AVSTDENTC100UGF	SEL: AV-STD-ENTC100-UG-F		\$11,192.50	K	31%	\$7,722.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	AVSTDENTC100UGF	SEL: AV-STD-ENTC100-UG-F		\$1,119.80	K	31%	\$772.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	AVSTDENTN100UGF	SEL: AV-STD-ENTN100-UG-F		\$7,441.50	K	31%	\$5,134.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	AVSTDENTN100UGF	SEL: AV-STD-ENTN100-UG-F		\$744.70	K	31%	\$513.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	AV-STDN-100-F	SEL: AV-STDN-100-F		\$6,820.00	K	31%	\$4,705.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	AV-STDN-10-F	SEL: AV-STDN-10-F		\$682.00	K	31%	\$470.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	BCB-1YR-0001000	SEL 1Y BU Catalog Bundle Up to 1k Tapes		\$15,384.62	K	31%	\$10,615.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	BCB-1YR-00005000	SEL 1Y BU Catalog Bundle Up to 5k Tapes		\$30,769.23	K	31%	\$21,230.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	BCB-1YR-00010000	SEL 1Y BU Catalog Bundle Upto 10k Tapes		\$46,153.85	K	31%	\$31,846.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	BCB-1YR-00025000	SEL 1Y BU Catalog Bundle Up to 25k Tapes		\$76,923.08	K	31%	\$53,076.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	BCB-1YR-00050000	SEL 1Y BU Catalog Bundle Up to 50k Tapes		\$138,461.54	K	31%	\$95,538.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	BCB-1YR-00100000	SEL 1Y BU Catalog Bundle Up to 100k Tape		\$230,769.23	K	31%	\$159,230.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	BCB-3YR-00001000	SEL 3Y BU Catalog Bundle Up to 1k Tapes		\$30,769.23	K	31%	\$21,230.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	BCB-3YR-00005000	SEL 3Y BU Catalog Bundle Up to 5k Tapes		\$61,538.46	K	31%	\$42,461.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	BCB-3YR-00010000	SEL 3Y BU Catalog Bundle Up to 10k Tapes		\$92,307.69	K	31%	\$63,692.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	BCB-3YR-00025000	SEL 3Y BU Catalog Bundle Up to 25k Tapes		\$153,846.15	K	31%	\$106,153.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	BCB-3YR-00050000	SEL 3Y BU Catalog Bundle Up to 50k Tapes		\$276,923.08	K	31%	\$191,076.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	BCB-3YR-00100000	SEL 3Y BU Catalog Bundle Up to 100k Tape		\$461,538.46	K	31%	\$318,461.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	BCB-5YR-00001000	SEL 5Y BU Catalog Bundle Up to 1k Tapes		\$46,153.85	K	31%	\$31,846.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	BCB-5YR-00005000	SEL 5Y BU Catalog Bundle Up to 5k Tapes		\$92,307.69	K	31%	\$63,692.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	BCB-5YR-00010000	SEL 5Y BU Catalog Bundle Up to 10k Tapes		\$138,461.54	K	31%	\$95,538.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	BCB-5YR-00025000	SEL 5Y BU Catalog Bundle Up to 25k Tapes		\$230,769.23	K	31%	\$159,230.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	BCB-5YR-00050000	SEL 5Y BU Catalog Bundle Up to 50k Tapes		\$415,384.62	K	31%	\$286,615.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	BCB-5YR-00100000	SEL 5Y BU Catalog Bundle Up to 100k Tape		\$692,307.69	K	31%	\$477,692.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	BM-E-C101-200	SEL BOOMI TradePartnerConnect (101-200)		\$71.25	K	31%	\$49.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-E-C41-100	SEL BOOMI TradePartnerConnect (41-100)		\$71.25	K	31%	\$49.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-E-CT1001Y	SEL BOOMI TradePartnerConnect (81-100)		\$30.00	K	31%	\$20.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-E-CT100P1Y	SEL BOOMI TradePartnerConnect > 100		\$22.50	K	31%	\$15.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-E-CT101Y	SEL BOOMI TradePartnerConnect (5-10)		\$67.50	K	31%	\$46.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-E-CT201P	SEL BOOMI TradePartnerConnect (201 plus)		\$71.25	K	31%	\$49.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-E-CT201Y	SEL BOOMI TradePartnerConnect (11-20)		\$60.00	K	31%	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-E-CT401Y	SEL BOOMI TradePartnerConnect (21-40)		\$52.50	K	31%	\$36.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-E-CT601Y	SEL BOOMI TradePartnerConnect (41-60)		\$45.00	K	31%	\$31.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-E-CT6-40	SEL BOOMI TradePartnerConnect (6-40)		\$71.25	K	31%	\$49.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-E-CT801Y	SEL BOOMI TradePartnerConnect (61-80)		\$37.50	K	31%	\$25.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-E-CTP41Y	SEL BOOMI TradePartnerConnect (1-4)		\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-E-CTPCT-NS	SEL BOOMI TradePartnerConnectProd NonSub		\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-E-CTTCT-NS	SEL BOOMI TradePartnerConnectTest NonSub		\$38.00	K	31%	\$26.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-E-LC-B2RF	SEL BOOMI EDI/B2B Framework		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-E-LC-BETA	SEL BOOMI Beta EDI Features		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-E-LC-FY18	SEL BOOMI EDI Edition		\$550.00	K	31%	\$379.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-E-LC-RAVI	SEL BOOMI EDI Ed - NetSuite RAVI Bundle		\$467.00	K	31%	\$322.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BMEPIMC	SEL BM-EPI-M-C)		\$61,750.00	K	31%	\$42,607.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	BMEPIMC-I	SEL BM-EPI-M-C)		\$67,925.00	K	31%	\$46,868.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	BMEPIMC-K	SEL BM-EPI-M-C)		\$70,372.36	K	31%	\$48,556.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	BM-F-LC-AL-1	SEL BOOMI Flow Addtrl ApplLaunches .01		\$0.01	K	31%	\$0.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-F-LC-AL-2	SEL BOOMI Flow Addtrl ApplLaunches 1		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-F-LC-AL-3	SEL BOOMI Flow Addtrl ApplLaunches 100		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-F-LC-AL-4	SEL BOOMI Flow Addtrl ApplLaunches 1000		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-F-LC-CONT	SEL BOOMI Flow Continual		\$45.00	K	31%	\$31.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-F-LC-EBRNZ	SEL BOOMI Flow Enterprise Bronze		\$2,250.00	K	31%	\$1,552.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-F-LC-EG-1	SEL BOOMI Flow Enterprise Gold .01		\$0.01	K	31%	\$0.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-F-LC-EG-2	SEL BOOMI Flow Enterprise Gold 1		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-F-LC-EG-3	SEL BOOMI Flow Enterprise Gold 100		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-F-LC-EG-4	SEL BOOMI Flow Enterprise Gold 1000		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-F-LC-ESLVR	SEL BOOMI Flow Enterprise Silver		\$4,500.00	K	31%	\$3,105.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-F-LC-ESSNT	SEL BOOMI Flow Essential		\$25.00	K	31%	\$17.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-F-LC-ESTRT	SEL BOOMI Flow Enterprise Starter		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-F-LC-FS-1	SEL BOOMI Flow Addtrl Flows .01		\$0.01	K	31%	\$0.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-F-LC-FS-2	SEL BOOMI Flow Addtrl Flows 1		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-F-LC-FS-3	SEL BOOMI Flow Addtrl Flows 100		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-F-LC-FS-4	SEL BOOMI Flow Addtrl Flows 1000		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	BM-F-LC-HS-1	SEL BOOMI Flow Hosting Services .01		\$0.01	K	31%	\$0.01	\$0.00	\$0.00	\$0.00	\$0.00				

NVP LEVEL 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE											
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	BSE-51-1000S	SEL Box Security Events OS		\$53.67	K	31%	\$37.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	BSE-6001-8000OS	SEL Box Security Events OS		\$15.06	K	31%	\$10.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	BSE-751-1000OS	SEL Box Security Events OS		\$23.94	K	31%	\$16.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	BSE-8001-10K0S	SEL Box Security Events OS		\$14.29	K	31%	\$9.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	C_ENT1YR	SEL BOOMI Enterprise Connection		\$900.00	K	31%	\$620.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	C_SML1YR	SEL BOOMI Small Business Connection		\$65.00	K	31%	\$44.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	C_STD1YR	SEL BOOMI Standard Connection		\$300.00	K	31%	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	CA6-DEVK-F	SEL: CA6-DEVK-F		\$22,605.00	K	31%	\$15,597.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	CA-DEVK-LIC-F	SEL: CA-DEVK-LIC-F		\$1.10	K	31%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	CD4PE100019999S	SEL CD4PE 100019999 Stand		\$164.62	K	31%	\$113.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CD4PE10002499PL	SEL CD4PE 1000-2499 Perp Lic Only		\$466.15	K	31%	\$321.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CD4PE10002499S	SEL CD4PE 1000-2499 Stand		\$215.38	K	31%	\$148.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CD4PE100249PL	SEL CD4PE 100-249 Perp Lic Only		\$701.54	K	31%	\$484.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CD4PE100249PPRMS	SEL CD4PE 100-249 Prp Prm Supp		\$246.15	K	31%	\$169.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CD4PE100249S	SEL CD4PE 100-249 Stand		\$243.08	K	31%	\$167.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CD4PE100249SPRM	SEL CD4PE 100-249 Prem		\$386.15	K	31%	\$266.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CD4PE10K19999P	SEL CD4PE 1000019999 Prem		\$198.46	K	31%	\$136.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CD4PE10K19999PL	SEL CD4PE 1000019999 Perp Lic Only		\$358.46	K	31%	\$247.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CD4PE10K19999PPS	SEL CD4PE 1000019999 Prp Prm Supp		\$126.15	K	31%	\$87.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CD4PE199S	SEL CD4PE 1-99 Stand		\$261.54	K	31%	\$180.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CD4PE1K2499PPS	SEL CD4PE 1000-2499 Prp Prm Supp		\$163.08	K	31%	\$112.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CD4PE1K2499SP	SEL CD4PE 1000-2499 Prem		\$255.38	K	31%	\$178.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CD4PE2000049999S	SEL CD4PE 2000049999 Stand		\$152.31	K	31%	\$105.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CD4PE20K49999P	SEL CD4PE 2000049999 Prem		\$178.46	K	31%	\$123.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CD4PE20K49999PL	SEL CD4PE 2000049999 Perp Lic Only		\$323.08	K	31%	\$222.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CD4PE20K49999PPS	SEL CD4PE 2000049999 Prp Prm Supp		\$112.31	K	31%	\$77.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CD4PE25004999PL	SEL CD4PE 2500-4999 Perp Lic Only		\$438.46	K	31%	\$302.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CD4PE25004999PPS	SEL CD4PE 2500-4999 Prp Prm Supp		\$152.31	K	31%	\$105.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CD4PE25004999S	SEL CD4PE 2500-4999 Stand		\$201.54	K	31%	\$139.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CD4PE25004999SP	SEL CD4PE 2500-4999 Prem		\$241.54	K	31%	\$166.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CD4PE250499PL	SEL CD4PE 250-499 Perp Lic Only		\$561.54	K	31%	\$387.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CD4PE250499PPRMS	SEL CD4PE 250-499 Prp Prm Supp		\$195.38	K	31%	\$134.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CD4PE250499S	SEL CD4PE 250-499 Stand		\$229.23	K	31%	\$158.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CD4PE250499SPRM	SEL CD4PE 250-499 Prem		\$309.23	K	31%	\$213.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CD4PE50000PL	SEL CD4PE 50,000+ Perp Lic Only		\$293.85	K	31%	\$202.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CD4PE50000PPRMS	SEL CD4PE 50,000+ Prp Prm Supp		\$103.08	K	31%	\$71.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CD4PE50000PRM	SEL CD4PE 50,000+ Prem		\$161.54	K	31%	\$111.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CD4PE50000S	SEL CD4PE 50,000+ Stand		\$133.85	K	31%	\$92.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CD4PE50009999PL	SEL CD4PE 5000-9999 Perp Lic Only		\$398.46	K	31%	\$274.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CD4PE50009999S	SEL CD4PE 5000-9999 Stand		\$184.62	K	31%	\$127.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CD4PE500999PL	SEL CD4PE 500-999 Perp Lic Only		\$495.38	K	31%	\$341.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CD4PE500999PPRMS	SEL CD4PE 500-999 Prp Prm Supp		\$173.85	K	31%	\$119.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CD4PE500999S	SEL CD4PE 500-999 Stand		\$221.54	K	31%	\$152.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CD4PE500999SPRM	SEL CD4PE 500-999 Prem		\$272.31	K	31%	\$187.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CD4PE5K9999PPS	SEL CD4PE 5000-9999 Prp Prm Supp		\$140.00	K	31%	\$96.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CD4PE5K9999SP	SEL CD4PE 5000-9999 Prem		\$220.00	K	31%	\$151.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDP-CFM-A-1Y	SEL Cloudera Flow Management-AMBARI-1Y		\$70,769.23	K	31%	\$48,830.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	CDP-CFM-C-1Y	SEL Cloudera Flow Management-CM-1 Year		\$70,769.23	K	31%	\$48,830.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	CDP-CSM-A-1Y	SEL Cloudera Streams Mgmt-AGPL-AMBARI-1Y		\$21,538.46	K	31%	\$14,861.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	CDP-CSM-C-1Y	SEL Cloudera Streams Mgmt-AGPL-CM-1Y		\$21,538.46	K	31%	\$14,861.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	CDP-CSP-A-1Y	SEL Cloudera Stream Proc Subco-AMBARI-1Y		\$27,692.31	K	31%	\$19,107.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	CDP-CSP-C-1Y	SEL Cloudera Stream Processing-CM-1 Year		\$27,692.31	K	31%	\$19,107.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	CDLU10002499PL	SEL Lift CD4PE Perp Lic Only 1000-2499		\$73.85	K	31%	\$50.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU10002499PRMS	SEL Lift CD4PE Perp Prem Supp 1000-2499		\$26.15	K	31%	\$18.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU10002499S	SEL Lift CD4PE Sub Std 1000-2499		\$36.92	K	31%	\$25.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU10002499SPRM	SEL Lift CD4PE Sub Prem 1000-2499		\$41.54	K	31%	\$28.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU100249PL	SEL Lift CD4PE Perp Lic Only 100-249		\$112.31	K	31%	\$77.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU100249PRMS	SEL Lift CD4PE Perp Prem Supp 100-249		\$40.00	K	31%	\$27.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU100249S	SEL Lift CD4PE Sub Std 100-249		\$41.54	K	31%	\$28.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU100249SPRM	SEL Lift CD4PE Sub Prem 100-249		\$63.08	K	31%	\$43.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU10K19999PL	SEL Lift CD4PE Perp Lic Only 10k-19999		\$58.46	K	31%	\$40.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU10K19999PRMS	SEL Lift CD4PE Perp Prem Supp 10k-19999		\$20.00	K	31%	\$13.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU10K19999S	SEL Lift CD4PE Sub Std 10k-19999		\$26.15	K	31%	\$18.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU10K19999SPRM	SEL Lift CD4PE Sub Prem 10k-19999		\$32.31	K	31%	\$22.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU199S	SEL Lift CD4PE Sub Std 1-99		\$44.62	K	31%	\$30.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU20K49999PL	SEL Lift CD4PE Perp Lic Only 20k-49999		\$50.77	K	31%	\$35.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU20K49999PRMS	SEL Lift CD4PE Perp Prem Supp 20k-49999		\$18.46	K	31%	\$12.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU20K49999S	SEL Lift CD4PE Sub Std 20k-49999		\$26.15	K	31%	\$18.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU20K49999SPRM	SEL Lift CD4PE Sub Prem 20k-49999		\$27.69	K	31%	\$19.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU25004999PL	SEL Lift CD4PE Perp Lic Only 2500-4999		\$70.77	K	31%	\$48.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU25004999PRMS	SEL Lift CD4PE Perp Prem Supp 2500-4999		\$24.62	K	31%	\$16.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU25004999S	SEL Lift CD4PE Sub Std 2500-4999		\$35.38	K	31%	\$24.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU25004999SPRM	SEL Lift CD4PE Sub Prem 2500-4999		\$40.00	K	31%	\$27.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU250499PL	SEL Lift CD4PE Perp Lic Only 250-499		\$90.77	K	31%	\$62.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU250499PRMS	SEL Lift CD4PE Perp Prem Supp 250-499		\$32.31	K	31%	\$22.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU250499S	SEL Lift CD4PE Sub Std 250-499		\$40.00	K	31%	\$27.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU250499SPRM	SEL Lift CD4PE Sub Prem 250-499		\$49.23	K	31%	\$33.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP					
5	CDLU500999SPRM	SEL Lift CD4PE Sub Prem 500-999		\$44.62	K	31%	\$30.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU50KPL	SEL Lift CD4PE Perp Lic Only 50k+		\$49.23	K	31%	\$33.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU50KPRMS	SEL Lift CD4PE Perp Prem Supp 50k+		\$16.92	K	31%	\$11.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU50KS	SEL Lift CD4PE Sub Stk 50k+		\$23.08	K	31%	\$15.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDLU50KSPRM	SEL Lift CD4PE Sub Prem 50k+		\$236.15	K	31%	\$163.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	CDP-DC-1Y	SEL Cloudera CDP Data Center Sub 1 Node		\$12,307.69	K	31%	\$8,492.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	CDP-DC-COMPUTE	SEL CDP Compute Price per CCU		\$115.38	K	31%	\$79.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	CDP-DC-GOLD-AGPL	SEL Cloudera CDP Data Center Sub 1 Node		\$12,307.69	K	31%	\$8,492.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	CDP-DC-STORAGE	SEL CDP Storage Price Per TB		\$38.46	K	31%	\$26.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	CDP-PVC-BASE-BUS	SEL Cloudera Pvt Cloud Base Ed-Business		\$15,384.62	K	31%	\$10,615.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	CDP-PVC-BASE-SLT	SEL CDP Pvt Cloud Base Ed-Bus. Select		\$17,692.31	K	31%	\$12,207.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	CDP-PVC-BASE-STD	SEL CDP Pvt Cloud Base Ed-Standard		\$12,307.69	K	31%	\$8,492.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	CDP-STREAM-1Y	SEL Cloudera Data Plat Stream Ed-AnnSub		\$15,384.62	K	31%	\$10,615.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	CDP-STREAM-PROMO	SEL Cloudera Data Plat Stream Ed-Promo		\$10,000.00	K	31%	\$6,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	CDP-STRMBASE-1Y	SEL Cloudera DataPlatStrm MsgBase-AnnSub		\$6,923.08	K	31%	\$4,776.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	CEADC-BRNZ	SEL Cloudera Analytic Brnz TB (100 min)		\$787.69	K	31%	\$543.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEADC-GOLD	SEL Cloudera Analytic Gold TB (100 min)		\$984.62	K	31%	\$679.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEADN-BRNZ	SEL Cloudera Analytic Brnz Node (10 min)		\$7,876.92	K	31%	\$5,435.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEADN-GOLD	SEL Cloudera Analytic Gold Node (10 min)		\$9,846.15	K	31%	\$6,793.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEBC-BRNZ-I	SEL Cloudera Essentials Bronze TB 100min		\$196.92	K	31%	\$135.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEBC-GOLD-I	SEL Cloudera Essentials Gold TB 100min		\$246.15	K	31%	\$169.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEBN-BRNZ-I	SEL Cloudera Essentials Bronze Node 10min		\$1,969.23	K	31%	\$1,358.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEBN-GOLD-I	SEL Cloudera Essentials Gold Node 10min		\$2,461.54	K	31%	\$1,698.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEDEC-BRNZ	SEL Cloudera Data Eng Brnz TB (100 min)		\$393.85	K	31%	\$271.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEDEC-GOLD	SEL Cloudera Data Eng Gold TB (100 min)		\$492.31	K	31%	\$339.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEDEN-BRNZ	SEL Cloudera Data Eng Brnz Node (10 min)		\$3,938.46	K	31%	\$2,717.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEDEN-GOLD	SEL Cloudera Data Eng Gold Node (10 min)		\$4,923.08	K	31%	\$3,396.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEDHC-BRNZ	SEL Cloudera EDHub Bronze TB (100 min)		\$984.62	K	31%	\$679.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEDHC-GOLD	SEL Cloudera EDHub Gold TB (100 min)		\$1,230.77	K	31%	\$849.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEDHN-BRNZ	SEL Cloudera EDHub Bronze Node (10 min)		\$9,846.15	K	31%	\$6,793.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEDHN-COMPUTE	SEL perCCU Over 16 cores/128GBRAM perNode		\$115.38	K	31%	\$79.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEDHN-GOLD	SEL Cloudera EDHub Gold Node (10 min)		\$12,307.69	K	31%	\$8,492.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEDHN-STORAGE	SEL Storage per TB Over 48TB per Node		\$38.46	K	31%	\$26.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEDSW-10	SEL Cloudera Data Science Workbench 10Pk		\$61,538.46	K	31%	\$42,461.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEODC-BRNZ	SEL Cloudera Operatnl Brnz TB (100 min)		\$590.77	K	31%	\$407.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEODC-GOLD	SEL Cloudera Operatnl Gold TB (100 min)		\$738.46	K	31%	\$509.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEODN-BRNZ	SEL Cloudera Operatnl Brnz Node (10 min)		\$5,907.69	K	31%	\$4,076.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEODN-GOLD	SEL Cloudera Operatnl Gold Node (10 min)		\$7,384.62	K	31%	\$5,095.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CF4ADVC	SEL CF4-ADV-C)		\$21,495.00	K	31%	\$14,831.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4ADVC-I	SEL CF4-ADV-C)		\$25,149.15	K	31%	\$17,352.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4ADVC-K	SEL CF4-ADV-C)		\$25,321.79	K	31%	\$17,472.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4ADVESC	SEL CF4-ADV-ES-C)		\$20,495.00	K	31%	\$14,141.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4ADVESC-I	SEL CF4-ADV-ES-C)		\$23,979.15	K	31%	\$16,545.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4ADVESC-K	SEL CF4-ADV-ES-C)		\$24,172.54	K	31%	\$16,679.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B1ADVADC	SEL CF4-B1-ADV-AD-C)		\$18,995.00	K	31%	\$13,106.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B1ADVADC-I	SEL CF4-B1-ADV-AD-C)		\$22,224.15	K	31%	\$15,334.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B1ADVADC-K	SEL CF4-B1-ADV-AD-C)		\$22,410.36	K	31%	\$15,463.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B1ADVESADC	SEL CF4-B1-ADV-ES-AD-C)		\$17,395.00	K	31%	\$12,002.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B1ADVESADC-I	SEL CF4-B1-ADV-ES-AD-C)		\$20,352.15	K	31%	\$14,042.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B1ADVESADC-K	SEL CF4-B1-ADV-ES-AD-C)		\$20,494.94	K	31%	\$14,141.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B1ENTADC	SEL CF4-B1-ENT-AD-C)		\$22,395.00	K	31%	\$15,452.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B1ENTADC-I	SEL CF4-B1-ENT-AD-C)		\$26,202.15	K	31%	\$18,079.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B1ENTADC-K	SEL CF4-B1-ENT-AD-C)		\$26,394.42	K	31%	\$18,212.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B1ENTESADC	SEL CF4-B1-ENT-ES-AD-C)		\$19,595.00	K	31%	\$13,520.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B1ENTESADC-I	SEL CF4-B1-ENT-ES-AD-C)		\$22,926.15	K	31%	\$15,919.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B1ENTESADC-K	SEL CF4-B1-ENT-ES-AD-C)		\$23,099.91	K	31%	\$15,938.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B1STADC	SEL CF4-B1-STD-AD-C)		\$10,695.00	K	31%	\$7,379.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B1STADC-I	SEL CF4-B1-STD-AD-C)		\$12,513.15	K	31%	\$8,634.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B1STADC-K	SEL CF4-B1-STD-AD-C)		\$12,603.43	K	31%	\$8,696.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B1STDESADC	SEL CF4-B1-STD-ES-AD-C)		\$8,495.00	K	31%	\$5,861.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B1STDESADC-I	SEL CF4-B1-STD-ES-AD-C)		\$9,939.15	K	31%	\$6,858.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B1STDESADC-K	SEL CF4-B1-STD-ES-AD-C)		\$9,998.47	K	31%	\$6,898.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B1STRADC	SEL CF4-B1-STR-AD-C)		\$15,195.00	K	31%	\$10,484.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B1STRADC-I	SEL CF4-B1-STR-AD-C)		\$17,778.15	K	31%	\$12,266.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B1STRADC-K	SEL CF4-B1-STR-AD-C)		\$17,889.98	K	31%	\$12,344.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B1V100PSC2-K	SEL CF4-B1-VDI-100-P-SSS-C)		\$98,452.34	K	31%	\$67,932.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B1VDI100C	SEL CF4-B1-VDI-100-C)		\$73,340.00	K	31%	\$50,604.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B1VDI100C1	SEL CF4-B1-VDI-100-C1)		\$83,590.00	K	31%	\$57,677.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B1VDI100C1-I	SEL CF4-B1-VDI-100-C1)		\$97,800.30	K	31%	\$67,482.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B1VDI100C1-K	SEL CF4-B1-VDI-100-C1)		\$83,590.00	K	31%	\$57,677.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B1VDI100C-I	SEL CF4-B1-VDI-100-C)		\$85,807.80	K	31%	\$59,207.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B1VDI100C-K	SEL CF4-B1-VDI-100-C)		\$86,193.69	K	31%	\$59,473.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B1VDI10C	SEL CF4-B1-VDI-10-C)		\$7,334.00	K	31%	\$5,060.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B1VDI10C1	SEL CF4-B1-VDI-10-C1)		\$8,359.00	K	31%	\$5,767.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B1VDI10C1-I	SEL CF4-B1-VDI-10-C1)		\$9,780.03	K	31%	\$6,748.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B1VDI10C1-K	SEL CF4-B1-VDI-10-C1)		\$8,359.00	K	31%	\$5,767.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B1VDI10C2-K	SEL CF4-B1-VDI-10-C)		\$9,845.23	K	31%	\$6,793.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B1VDI10C-I	SEL CF4-B1-VDI-10-C)		\$8,580.78	K	31%	\$5,920.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B1VDI10C-K	SEL CF4-B1-VDI-10-C)		\$8,619.37	K	31%	\$5,947.37	\$0.00	\$0.0						

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP					
5	CF4B2ADVESADC-K	SEL CF4-B2-ADV-ES-AD-C		\$14,595.46	K	31%	\$10,070.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B2ENTADC	SEL CF4-B2-ENT-AD-C		\$15,295.00	K	31%	\$10,553.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B2ENTADC-I	SEL CF4-B2-ENT-AD-C		\$17,895.15	K	31%	\$12,347.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B2ENTADC-K	SEL CF4-B2-ENT-AD-C		\$18,043.21	K	31%	\$12,449.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B2ENTESADC	SEL CF4-B2-ENT-ES-AD-C		\$11,895.00	K	31%	\$9,507.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B2ENTESADC-I	SEL CF4-B2-ENT-ES-AD-C		\$13,917.15	K	31%	\$9,602.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B2ENTESADC-K	SEL CF4-B2-ENT-ES-AD-C		\$13,982.53	K	31%	\$9,647.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B2STDADC	SEL CF4-B2-STD-AD-C		\$5,495.00	K	31%	\$3,791.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B2STDADC-I	SEL CF4-B2-STD-AD-C		\$6,429.15	K	31%	\$4,436.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B2STDADC-K	SEL CF4-B2-STD-AD-C		\$6,470.27	K	31%	\$4,464.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B2STRADC	SEL CF4-B2-STR-AD-C		\$10,395.00	K	31%	\$7,172.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B2STRADC-I	SEL CF4-B2-STR-AD-C		\$12,162.15	K	31%	\$8,391.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B2STRADC-K	SEL CF4-B2-STR-AD-C		\$12,220.35	K	31%	\$8,432.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B2VDI100C	SEL CF4-B2-VDI-100-C		\$14,090.00	K	31%	\$9,722.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B2VDI100C-I	SEL CF4-B2-VDI-100-C		\$16,485.30	K	31%	\$11,374.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B2VDI100C-K	SEL CF4-B2-VDI-100-C		\$16,587.50	K	31%	\$11,445.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B2VDI100	SEL CF4-B2-VDI-10-C		\$1,409.00	K	31%	\$972.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B2VDI100C-I	SEL CF4-B2-VDI-10-C		\$1,648.53	K	31%	\$1,137.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B2VDI100C-K	SEL CF4-B2-VDI-10-C		\$1,658.75	K	31%	\$1,144.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B2VDIS100C	SEL CF4-B2-VDI-ST-100-C		\$24,340.00	K	31%	\$16,794.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B2VDIS100C-I	SEL CF4-B2-VDI-ST-100-C		\$28,477.80	K	31%	\$19,649.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B2VDIS100C-K	SEL CF4-B2-VDI-ST-100-C		\$28,692.92	K	31%	\$19,798.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B2VDIST100C	SEL CF4-B2-VDI-ST-10-C		\$2,434.00	K	31%	\$1,679.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B2VDIST100C-I	SEL CF4-B2-VDI-ST-10-C		\$2,847.78	K	31%	\$1,964.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B2VDIST100C-K	SEL CF4-B2-VDI-ST-10-C		\$2,869.29	K	31%	\$1,979.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B3ADVADC	SEL CF4-B3-ADV-AD-C		\$11,695.00	K	31%	\$8,089.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B3ADVADC-I	SEL CF4-B3-ADV-AD-C		\$13,683.15	K	31%	\$9,441.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B3ADVADC-K	SEL CF4-B3-ADV-AD-C		\$13,752.68	K	31%	\$9,489.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B3ADVESADC	SEL CF4-B3-ADV-ES-AD-C		\$9,595.00	K	31%	\$6,620.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B3ADVESADC-I	SEL CF4-B3-ADV-ES-AD-C		\$11,226.15	K	31%	\$7,746.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B3ADVESADC-K	SEL CF4-B3-ADV-ES-AD-C		\$11,300.95	K	31%	\$7,797.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B3ENTADC	SEL CF4-B3-ENT-AD-C		\$15,495.00	K	31%	\$10,691.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B3ENTADC-I	SEL CF4-B3-ENT-AD-C		\$18,129.15	K	31%	\$12,509.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B3ENTADC-K	SEL CF4-B3-ENT-AD-C		\$18,273.06	K	31%	\$12,608.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B3ENTESADC	SEL CF4-B3-ENT-ES-AD-C		\$11,995.00	K	31%	\$8,276.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B3ENTESADC-I	SEL CF4-B3-ENT-ES-AD-C		\$14,034.15	K	31%	\$9,683.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B3ENTESADC-K	SEL CF4-B3-ENT-ES-AD-C		\$14,135.76	K	31%	\$9,753.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B3STRADC	SEL CF4-B3-STR-AD-C		\$11,695.00	K	31%	\$8,069.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B3STRADC-I	SEL CF4-B3-STR-AD-C		\$13,683.15	K	31%	\$9,441.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B3STRADC-K	SEL CF4-B3-STR-AD-C		\$13,752.68	K	31%	\$9,489.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B3VDI100C	SEL CF4-B3-VDI-100-C		\$20,090.00	K	31%	\$13,862.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B3VDI100C-I	SEL CF4-B3-VDI-100-C		\$23,505.30	K	31%	\$16,218.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B3VDI100C-K	SEL CF4-B3-VDI-100-C		\$23,636.22	K	31%	\$16,308.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B3VDI100	SEL CF4-B3-VDI-10-C		\$2,009.00	K	31%	\$1,386.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B3VDI100C-I	SEL CF4-B3-VDI-10-C		\$2,350.53	K	31%	\$1,621.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B3VDI100C-K	SEL CF4-B3-VDI-10-C		\$2,363.62	K	31%	\$1,630.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B3VDIST100C	SEL CF4-B3-VDI-ST-10-C		\$3,309.00	K	31%	\$2,283.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B3VDIST100C-I	SEL CF4-B3-VDI-ST-10-C		\$3,871.53	K	31%	\$2,671.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B3VDIST100C-K	SEL CF4-B3-VDI-ST-10-C		\$3,895.95	K	31%	\$2,688.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B3VDIT100C	SEL CF4-B3-VDI-ST-100-C		\$33,090.00	K	31%	\$22,832.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B3VDIT100C-I	SEL CF4-B3-VDI-ST-100-C		\$38,715.30	K	31%	\$26,713.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B3VDIT100C-K	SEL CF4-B3-VDI-ST-100-C		\$38,959.55	K	31%	\$26,882.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B4ADVADC	SEL CF4-B4-ADV-AD-C		\$6,945.00	K	31%	\$4,792.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B4ADVADC-I	SEL CF4-B4-ADV-AD-C		\$8,125.65	K	31%	\$5,606.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B4ADVADC-K	SEL CF4-B4-ADV-AD-C		\$8,159.67	K	31%	\$5,630.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B4ADVESADC	SEL CF4-B4-ADV-ES-AD-C		\$4,395.00	K	31%	\$3,032.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B4ADVESADC-I	SEL CF4-B4-ADV-ES-AD-C		\$5,142.15	K	31%	\$3,548.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B4ADVESADC-K	SEL CF4-B4-ADV-ES-AD-C		\$5,175.45	K	31%	\$3,571.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B4ENTADC	SEL CF4-B4-ENT-AD-C		\$8,140.00	K	31%	\$5,616.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B4ENTADC-I	SEL CF4-B4-ENT-AD-C		\$9,523.80	K	31%	\$6,571.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B4ENTADC-K	SEL CF4-B4-ENT-AD-C		\$9,615.38	K	31%	\$6,634.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B4ENTESADC	SEL CF4-B4-ENT-ES-AD-C		\$4,050.00	K	31%	\$2,794.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B4ENTESADC-I	SEL CF4-B4-ENT-ES-AD-C		\$4,738.50	K	31%	\$3,269.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B4ENTESADC-K	SEL CF4-B4-ENT-ES-AD-C		\$4,769.38	K	31%	\$3,290.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B4STRADC	SEL CF4-B4-STR-AD-C		\$6,945.00	K	31%	\$4,792.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B4STRADC-I	SEL CF4-B4-STR-AD-C		\$8,125.65	K	31%	\$5,606.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4B4STRADC-K	SEL CF4-B4-STR-AD-C		\$8,159.67	K	31%	\$5,630.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4ENTC	SEL CF4-ENT-C		\$24,495.00	K	31%	\$16,901.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4ENTC-I	SEL CF4-ENT-C		\$28,659.15	K	31%	\$19,774.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4ENTC-K	SEL CF4-ENT-C		\$28,846.15	K	31%	\$19,903.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4ENTESC	SEL CF4-ENT-ES-C		\$22,495.00	K	31%	\$15,521.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4ENTESC-I	SEL CF4-ENT-ES-C		\$26,319.15	K	31%	\$18,160.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4ENTESC-K	SEL CF4-ENT-ES-C		\$26,471.04	K	31%	\$18,265.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4SDDCMC	SEL CF4-SDDCM-C		\$3,100.00	K	31%	\$2,139.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4SDDCMC-I	SEL CF4-SDDCM-C		\$3,627.00	K	31%	\$2,502.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4SDDCMC-K	SEL CF4-SDDCM-C		\$3,650.78	K	31%	\$2,519.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4SDDCMD100C	SEL CF4-SDDCM-D100-C		\$3,085.00	K	31%	\$2,128.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4SDDCMD100C-I	SEL CF4-SDDCM-D100-C		\$3,609.45	K	31%	\$2,490.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4SDDCMD100C-K	SEL CF4-SDDCM-D100-C		\$3,635.46</											

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1		PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP								
5	CF4SDDCMVSC-K	SEL CF4-SDDCM-VS-C)		\$1,804.32	K	31%	\$1,244.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4STDC	SEL CF4-STD-C)		\$13,995.00	K	31%	\$9,656.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4STDC-I	SEL CF4-STD-C)		\$16,374.15	K	31%	\$11,298.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4STDC-K	SEL CF4-STD-C)		\$16,510.88	K	31%	\$11,392.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4STDESC	SEL CF4-STD-ES-C)		\$11,995.00	K	31%	\$8,356.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4STDESC-I	SEL CF4-STD-ES-C)		\$14,034.15	K	31%	\$9,683.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4STDESC-K	SEL CF4-STD-ES-C)		\$14,135.76	K	31%	\$9,753.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4STRC	SEL CF4-STR-C)		\$17,995.00	K	31%	\$12,416.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4STRC-I	SEL CF4-STR-C)		\$21,054.15	K	31%	\$14,527.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF4STRC-K	SEL CF4-STR-C)		\$21,184.49	K	31%	\$14,617.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFADSTRPRO	SEL CF-AD-STR-PRO)		\$100,023.00	K	31%	\$69,015.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFADSTRPRO-I	SEL CF-AD-STR-PRO)		\$117,026.91	K	31%	\$80,748.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFADSTRPRO-K	SEL CF-AD-STR-PRO)		\$112,243.33	K	31%	\$77,447.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF-B3-VS6-ADV-F	SEL: CF-B3-VS6-ADV-F		\$14,789.50	K	31%	\$10,204.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	CF-B3-VS6-ENT-F	SEL: CF-B3-VS6-ENT-F		\$15,768.50	K	31%	\$10,880.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	CF-B3-VS6-STD-F	SEL: CF-B3-VS6-STD-F		\$10,972.50	K	31%	\$7,571.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	CF-CPU-B1-F	SEL: CF-CPU-B1-F		\$14,448.50	K	31%	\$9,969.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	CF-CPU-B2-F	SEL: CF-CPU-B2-F		\$10,609.50	K	31%	\$7,320.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	CF-ENT-F	SEL: CF-ENT-F		\$26,394.50	K	31%	\$18,212.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	CF-PCES-ENT-F	SEL: CF-PCES-ENT-F		\$19,794.50	K	31%	\$13,658.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	CFSDDC3M100C	SEL CF-SDDC3-M100-C)		\$3,085.00	K	31%	\$2,128.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFSDDC3M100C-I	SEL CF-SDDC3-M100-C)		\$3,609.45	K	31%	\$2,490.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFSDDC3M100C-K	SEL CF-SDDC3-M100-C)		\$3,466.90	K	31%	\$2,392.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF-SDDC3-M100-F	SEL: CF-SDDC3-M100-F		\$3,393.00	K	31%	\$2,341.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	CFSDDC3M10C	SEL CF-SDDC3-M10-C)		\$3,009.00	K	31%	\$2,132.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFSDDC3M10C-I	SEL CF-SDDC3-M10-C)		\$361.53	K	31%	\$249.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFSDDC3M10C-K	SEL CF-SDDC3-M10-C)		\$347.46	K	31%	\$239.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF-SDDC3-M10-F	SEL: CF-SDDC3-M10-F		\$339.90	K	31%	\$234.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	CFSDDC3MACC	SEL CF-SDDC3-MAC-C)		\$1,535.00	K	31%	\$1,059.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFSDDC3MACC-I	SEL CF-SDDC3-MAC-C)		\$1,795.95	K	31%	\$1,239.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFSDDC3MACC-K	SEL CF-SDDC3-MAC-C)		\$1,727.70	K	31%	\$1,192.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CF-SDDC3-MAC-F	SEL: CF-SDDC3-MAC-F		\$1,688.50	K	31%	\$1,165.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	CFSTRPRO	SEL CF-STR-PRO)		\$118,215.00	K	31%	\$81,568.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFSTRPRO-I	SEL CF-STR-PRO)		\$138,311.55	K	31%	\$95,434.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CFSTRPRO-K	SEL CF-STR-PRO)		\$132,929.82	K	31%	\$91,721.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL-11-150S	SEL Collector OS		\$4,054.05	K	31%	\$2,797.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	CL-1-90S	SEL Collector OS		\$9,009.00	K	31%	\$6,216.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	CL-16-200S	SEL Collector OS		\$3,649.95	K	31%	\$2,517.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	CL18-ADV-F	SEL: CL18-ADV-F		\$9,124.60	K	31%	\$6,395.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	CL18ENTADVUGF	SEL: CL18-ENT-ADV-UG-F		\$7,837.50	K	31%	\$5,407.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	CL18ENTENTUGF	SEL: CL18-ENT-ENT-UG-F		\$9,487.50	K	31%	\$6,546.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	CL18-ENT-F	SEL: CL18-ENT-F		\$10,774.50	K	31%	\$7,434.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	CL18ENTSTDUGF	SEL: CL18-ENT-STD-UG-F		\$4,977.50	K	31%	\$3,434.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	CL18EPLADVUGF	SEL: CL18-EPL-ADV-UG-F		\$7,089.50	K	31%	\$4,891.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	CL18EPLSTUGF	SEL: CL18-EPL-STD-UG-F		\$8,739.50	K	31%	\$6,030.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	CL18EPLTUGF	SEL: CL18-EPL-UG-F		\$4,229.50	K	31%	\$2,918.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	CL18OENTADVUGF	SEL: CL18-OENT-ADV-UG-F		\$6,594.50	K	31%	\$4,550.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	CL18OENTENTUGF	SEL: CL18-OENT-ENT-UG-F		\$8,244.50	K	31%	\$5,688.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	CL18OENTSTDUGF	SEL: CL18-OENT-STD-UG-F		\$3,734.50	K	31%	\$2,576.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	CL18OEPLADVUGF	SEL: CL18-OEPL-ADV-UG-F		\$5,841.00	K	31%	\$4,030.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	CL18OEPLSTUGF	SEL: CL18-OEPL-STD-UG-F		\$7,491.00	K	31%	\$5,168.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	CL18OEPLTUGF	SEL: CL18-OEPL-UG-F		\$2,981.00	K	31%	\$2,056.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	CL18STDADVUGF	SEL: CL18-STD-ADV-UG-F		\$8,833.00	K	31%	\$6,094.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	CL18STDENTUGF	SEL: CL18-STD-ENT-UG-F		\$10,648.00	K	31%	\$7,347.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	CL18-STD-F	SEL: CL18-STD-F		\$6,264.50	K	31%	\$4,322.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	CL18STDSTDUGF	SEL: CL18-STD-STD-UG-F		\$5,687.00	K	31%	\$3,924.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	CL19ADV-C	SEL CL19-ADV-C)		\$8,815.00	K	31%	\$6,082.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19ADV-C-I	SEL CL19-ADV-C)		\$10,313.55	K	31%	\$7,116.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19ADV-C-K	SEL CL19-ADV-C)		\$10,381.55	K	31%	\$7,163.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19ENT7ADVUC	SEL CL19-ENT7-ADV-UG-C)		\$7,458.00	K	31%	\$5,146.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19ENT7ADVUC-I	SEL CL19-ENT7-ADV-UG-C)		\$8,725.86	K	31%	\$6,020.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19ENT7ADVUC-K	SEL CL19-ENT7-ADV-UG-C)		\$8,772.60	K	31%	\$6,053.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19ENT7ENTUC	SEL CL19-ENT7-ENT-UG-C)		\$9,038.00	K	31%	\$6,236.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19ENT7ENTUC-I	SEL CL19-ENT7-ENT-UG-C)		\$10,574.46	K	31%	\$7,296.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19ENT7ENTUC-K	SEL CL19-ENT7-ENT-UG-C)		\$10,611.40	K	31%	\$7,321.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19ENT7STDUC	SEL CL19-ENT7-STD-UG-C)		\$4,688.00	K	31%	\$3,234.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19ENT7STDUC-I	SEL CL19-ENT7-STD-UG-C)		\$5,484.96	K	31%	\$3,784.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19ENT7STDUC-K	SEL CL19-ENT7-STD-UG-C)		\$5,520.23	K	31%	\$3,808.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19ENTADVUGC	SEL CL19-ENT-ADV-UG-C)		\$7,138.00	K	31%	\$4,925.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19ENTADVUGC-I	SEL CL19-ENT-ADV-UG-C)		\$8,351.46	K	31%	\$5,762.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19ENTADVUGC-K	SEL CL19-ENT-ADV-UG-C)		\$8,095.44	K	31%	\$5,524.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19ENTC	SEL CL19-ENT-C)		\$10,395.00	K	31%	\$7,172.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19ENTC-I	SEL CL19-ENT-C)		\$12,162.15	K	31%	\$8,391.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19ENTC-K	SEL CL19-ENT-C)		\$12,220.35	K	31%	\$8,432.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19ENTENTUGC	SEL CL19-ENT-ENT-UG-C)		\$8,638.00	K	31%	\$5,960.22	\$0.00	\$0.00	\$0						

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP		
5	CL19EPL7ENTUC-I	SEL CL19-EPL7-ENT-UG-C		\$9,763.65	K	31%	\$6,736.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19EPL7ENTUC-K	SEL CL19-EPL7-ENT-UG-C		\$9,845.23	K	31%	\$6,793.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19EPL7STDUCC	SEL CL19-EPL7-STD-UG-C		\$3,995.00	K	31%	\$2,756.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19EPL7STDUCC-I	SEL CL19-EPL7-STD-UG-C		\$4,674.15	K	31%	\$3,225.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19EPL7STDUCC-K	SEL CL19-EPL7-STD-UG-C		\$4,708.00	K	31%	\$3,241.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19EPLADVUGC	SEL CL19-EPL-ADV-UG-C		\$6,445.00	K	31%	\$4,447.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19EPLADVUGC-I	SEL CL19-EPL-ADV-UG-C		\$7,540.65	K	31%	\$5,203.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19EPLADVUGC-K	SEL CL19-EPL-ADV-UG-C		\$7,244.10	K	31%	\$4,998.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19EPLENTUGC	SEL CL19-EPL-ENT-UG-C		\$7,945.00	K	31%	\$5,482.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19EPLENTUGC-I	SEL CL19-EPL-ENT-UG-C		\$9,295.65	K	31%	\$6,414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19EPLENTUGC-K	SEL CL19-EPL-ENT-UG-C		\$8,925.84	K	31%	\$6,158.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19EPLSTDUCC	SEL CL19-EPL-STD-UG-C		\$3,845.00	K	31%	\$2,653.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19EPLSTDUCC-I	SEL CL19-EPL-STD-UG-C		\$4,498.65	K	31%	\$3,104.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19EPLSTDUCC-K	SEL CL19-EPL-STD-UG-C		\$4,325.01	K	31%	\$2,984.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19OELSTDUCC	SEL CL19-OEL-STD-UG-C		\$2,846.00	K	31%	\$1,963.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19OELSTDUCC-I	SEL CL19-OEL-STD-UG-C		\$3,329.82	K	31%	\$2,297.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19OELSTDUCC-K	SEL CL19-OEL-STD-UG-C		\$3,351.98	K	31%	\$2,312.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19OENTETUGC	SEL CL19-OENT-ET-UG-C		\$7,870.00	K	31%	\$5,430.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19OENTETUGC-I	SEL CL19-OENT-ET-UG-C		\$9,207.90	K	31%	\$6,353.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19OENTETUGC-K	SEL CL19-OENT-ET-UG-C		\$9,232.30	K	31%	\$6,370.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19OEPLETUGC	SEL CL19-OEPL-ET-UG-C		\$7,151.00	K	31%	\$4,934.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19OEPLETUGC-I	SEL CL19-OEPL-ET-UG-C		\$8,389.67	K	31%	\$5,773.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19OEPLETUGC-K	SEL CL19-OEPL-ET-UG-C		\$8,389.62	K	31%	\$5,788.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19OETADVUGC	SEL CL19-OET-ADV-UG-C		\$6,295.00	K	31%	\$4,343.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19OETADVUGC-I	SEL CL19-OET-ADV-UG-C		\$7,365.15	K	31%	\$5,081.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19OETADVUGC-K	SEL CL19-OET-ADV-UG-C		\$7,412.66	K	31%	\$5,114.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19OETSTDUCC	SEL CL19-OET-STD-UG-C		\$3,565.00	K	31%	\$2,459.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19OETSTDUCC-I	SEL CL19-OET-STD-UG-C		\$4,171.05	K	31%	\$2,878.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19OETSTDUCC-K	SEL CL19-OET-STD-UG-C		\$4,202.42	K	31%	\$2,899.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19OPLADVUGC	SEL CL19-OPL-ADV-UG-C		\$5,576.00	K	31%	\$3,847.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19OPLADVUGC-I	SEL CL19-OPL-ADV-UG-C		\$6,523.92	K	31%	\$4,501.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19OPLADVUGC-K	SEL CL19-OPL-ADV-UG-C		\$6,569.87	K	31%	\$4,533.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19STD7ADVUC	SEL CL19-STD7-ADV-UG-C		\$8,602.00	K	31%	\$5,935.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19STD7ADVUC-I	SEL CL19-STD7-ADV-UG-C		\$10,064.34	K	31%	\$6,944.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19STD7ADVUC-K	SEL CL19-STD7-ADV-UG-C		\$10,151.70	K	31%	\$7,004.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19STD7ENTUC	SEL CL19-STD7-ENT-UG-C		\$10,340.00	K	31%	\$7,134.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19STD7ENTUC-I	SEL CL19-STD7-ENT-UG-C		\$12,097.80	K	31%	\$8,347.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19STD7ENTUC-K	SEL CL19-STD7-ENT-UG-C		\$12,143.73	K	31%	\$8,379.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19STD7STDUCC	SEL CL19-STD7-STD-UG-C		\$5,555.00	K	31%	\$3,832.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19STD7STDUCC-I	SEL CL19-STD7-STD-UG-C		\$6,499.35	K	31%	\$4,484.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19STD7STDUCC-K	SEL CL19-STD7-STD-UG-C		\$6,546.89	K	31%	\$4,517.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19STDADVUGC	SEL CL19-STD-ADV-UG-C		\$8,250.00	K	31%	\$5,692.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19STDADVUGC-I	SEL CL19-STD-ADV-UG-C		\$9,652.50	K	31%	\$6,660.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19STDADVUGC-K	SEL CL19-STD-ADV-UG-C		\$9,308.92	K	31%	\$6,423.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19STDC	SEL CL19-STD-C		\$6,045.00	K	31%	\$4,171.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19STDC-I	SEL CL19-STD-C		\$7,072.65	K	31%	\$4,880.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19STDC-K	SEL CL19-STD-C		\$7,121.51	K	31%	\$4,913.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19STIDENTUGC	SEL CL19-STD-ENT-UG-C		\$9,900.00	K	31%	\$6,831.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19STIDENTUGC-I	SEL CL19-STD-ENT-UG-C		\$11,583.00	K	31%	\$7,992.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19STIDENTUGC-K	SEL CL19-STD-ENT-UG-C		\$11,147.72	K	31%	\$7,691.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19STDSTDUCC	SEL CL19-STD-STD-UG-C		\$5,390.00	K	31%	\$3,719.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19STDSTDUCC-I	SEL CL19-STD-STD-UG-C		\$6,306.30	K	31%	\$4,351.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL19STDSTDUCC-K	SEL CL19-STD-STD-UG-C		\$6,056.54	K	31%	\$4,179.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL1-21-OS	SEL Collector OS		\$3,284.42	K	31%	\$2,266.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	CL1-6-100S	SEL Collector OS		\$6,306.30	K	31%	\$4,351.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	CL1-11-150S	SEL Collector 100 SL OS		\$8,108.10	K	31%	\$5,594.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	CL1-1-50S	SEL Collector 100 SL OS		\$18,018.00	K	31%	\$12,432.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	CL1-16-200S	SEL Collector 100 SL OS		\$7,297.29	K	31%	\$5,035.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	CL1-21-OS	SEL Collector 100 SL OS		\$6,568.85	K	31%	\$4,532.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	CL1-6-100S	SEL Collector 100 SL OS		\$12,612.60	K	31%	\$8,702.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	CLDR-HDP-EPL-COM	SEL Compute price per CCU over 16 cores		\$115.38	K	31%	\$79.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	CLDR-HDP-EPL-STO	SEL Storage: price per TB over 48TB		\$38.46	K	31%	\$26.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	CLOUDMANAGE	SEL Boomi CLOUD MANAGEMENT		\$1,300.00	K	31%	\$897.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	CLU-11-150S	SEL Collector Upgrade OS		\$4,054.05	K	31%	\$2,797.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	CLU-1-50S	SEL Collector Upgrade OS		\$9,009.00	K	31%	\$6,216.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	CLU-16-200S	SEL Collector Upgrade OS		\$3,648.65	K	31%	\$2,517.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	CLU-21-OS	SEL Collector Upgrade OS		\$3,284.42	K	31%	\$2,266.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	CLU-6-100S	SEL Collector Upgrade OS		\$6,306.30	K	31%	\$4,351.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	CNAPKS3PTC	SEL CNA-PKS-3P-T-C		\$1,500.00	K	31%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CNAPKS3PTC-I	SEL CNA-PKS-3P-T-C		\$1,755.00	K	31%	\$1,210.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CNAPKS3PTC-K	SEL CNA-PKS-3P-T-C		\$1,781.34	K	31%	\$1,229.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CNAPKS3PTLC-I	SEL CNA-PKS-3P-TLSS-C		\$1,500.00	K	31%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CNAPKS3PTLSSC	SEL CNA-PKS-3P-TLSS-C		\$1,500.00	K	31%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CNAPKS3PTLSSC-I	SEL CNA-PKS-3P-TLSS-C		\$1,500.00	K	31%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CNAPKS3PTLSSC-K	SEL CNA-PKS-3P-TLSS-C		\$1,781.34	K	31%	\$1,229.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CNAPKS3PTLSSC-I	SEL CNA-PKS-3P-TLSS-C		\$1,781.34	K	31%	\$1,229.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CNAPKS3PTC	SEL CNA-PKSC-3P-T-C		\$1,500.00	K	31%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CNAPKS3PTC-I	SEL CNA-PKSC-3P-T-C		\$1,755.00	K	31%	\$1,210.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CNAPKS3PTC-K	SEL CNA-PKSC-3P-T-C		\$1,781.34	K	31%	\$1,229.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CNAPKS3PTLC-I	SEL CNA-PKSC-3P-TLSS-C		\$1,500.00	K	31%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CNAPKS3TLSSC	SEL CNA-PKSC-3P-TLSS-C		\$1,500.00	K	31%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CNAPKS3TLSSC-I	SEL CNA-PKSC-3P-TLSS-C		\$1,500.00	K	31%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CNAPKS3TLSSC-K	SEL CNA-PKSC-3P-TLSS-C		\$1,781.34	K	31%	\$1,229.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CNAPKS83PTLC	SEL CNA-PKSC-8-3P-TL-C		\$12,000.00	K	31%	\$8,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE

NVP LEVEL 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE											
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	CNAPKSC83PTLC-K	SEL CNA-PKSC-8-3P-TL-C)		\$14,212.38	K	31%	\$9,806.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CNAPKSC83TLC-I	SEL CNA-PKSC-8-3P-TLSS-C)		\$12,000.00	K	31%	\$8,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CNAPKSC83TLCSC	SEL CNA-PKSC-8-3P-TLSS-C)		\$12,000.00	K	31%	\$8,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CNAPKSC83TLCSC-I	SEL CNA-PKSC-8-3P-TLSS-C)		\$12,000.00	K	31%	\$8,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CNAPKSC83PTLC-K	SEL CNA-PKSC-8-P-TL-C)		\$14,212.38	K	31%	\$9,806.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CNAPKSC83PTLC-I	SEL CNA-PKSC-8-P-TL-C)		\$4,000.00	K	31%	\$2,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CNAPKSC83PTLC-K	SEL CNA-PKSC-8-P-TLSS-C)		\$4,000.00	K	31%	\$2,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CNAPKSC83PTLC-I	SEL CNA-PKSC-8-P-TL-C)		\$4,680.00	K	31%	\$3,229.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CNAPKSC83PTLC-K	SEL CNA-PKSC-8-P-TL-C)		\$4,746.40	K	31%	\$3,275.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CNAPKSC83PTLCSC	SEL CNA-PKSC-8-P-TLSS-C)		\$4,000.00	K	31%	\$2,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CNAPKSC83PTLCSC-I	SEL CNA-PKSC-8-P-TLSS-C)		\$4,000.00	K	31%	\$2,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CNAPKSC83PTLCSC-K	SEL CNA-PKSC-8-P-TLSS-C)		\$4,746.40	K	31%	\$3,275.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CNAPKSCPTC	SEL CNA-PKSC-P-T-C)		\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CNAPKSCPTC-I	SEL CNA-PKSC-P-T-C)		\$585.00	K	31%	\$403.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CNAPKSCPTC-K	SEL CNA-PKSC-P-T-C)		\$593.40	K	31%	\$409.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CNAPKSCPTLC-I	SEL CNA-PKSC-P-TLSS-C)		\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CNAPKSCPTLSSC	SEL CNA-PKSC-P-TLSS-C)		\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CNAPKSCPTLSSC-I	SEL CNA-PKSC-P-TLSS-C)		\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CNAPKSCPTLSSC-K	SEL CNA-PKSC-P-TLSS-C)		\$593.40	K	31%	\$409.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CNAPKSP503PTC	SEL CNA-PKSP-50-3P-T-C)		\$75,000.00	K	31%	\$51,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CNAPKSP503PTC-I	SEL CNA-PKSP-50-3P-T-C)		\$87,750.00	K	31%	\$60,547.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CNAPKSP503PTC-K	SEL CNA-PKSP-50-3P-T-C)		\$89,258.35	K	31%	\$61,588.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CNAPKSP503TLC-I	SEL CNA-PKSP-50-3P-TLSS-C)		\$75,000.00	K	31%	\$51,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CNAPKSP503TLC	SEL CNA-PKSP-50-3P-TLSS-C)		\$75,000.00	K	31%	\$51,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CNAPKSP503TLC-I	SEL CNA-PKSP-50-3P-TLSS-C)		\$75,000.00	K	31%	\$51,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CNAPKSP503TLC-K	SEL CNA-PKSP-50-3P-TLSS-C)		\$89,258.35	K	31%	\$61,588.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CNAPKSP50PTC	SEL CNA-PKSP-50-P-T-C)		\$25,000.00	K	31%	\$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CNAPKSP50PTC-I	SEL CNA-PKSP-50-P-TLSS-C)		\$25,000.00	K	31%	\$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CNAPKSP50PTC-K	SEL CNA-PKSP-50-P-T-C)		\$29,250.00	K	31%	\$20,182.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CNAPKSP50PTC-I	SEL CNA-PKSP-50-P-T-C)		\$29,688.94	K	31%	\$20,485.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CNAPKSP50PTLC	SEL CNA-PKSP-50-P-TLSS-C)		\$25,000.00	K	31%	\$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CNAPKSP50PTLC-I	SEL CNA-PKSP-50-P-TLSS-C)		\$25,000.00	K	31%	\$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CNAPKSP50PTLC-K	SEL CNA-PKSP-50-P-TLSS-C)		\$29,688.94	K	31%	\$20,485.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CNAPKSP50PTC-K	SEL CNA-PKSP-50-P-T-C)		\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CNAPKSP50PTC-I	SEL CNA-PKSP-50-P-T-C)		\$585.00	K	31%	\$403.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CNAPKSP50PTC-K	SEL CNA-PKSP-50-P-T-C)		\$593.40	K	31%	\$409.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CNAPKSP50PTLSSC	SEL CNA-PKSP-P-TLSS-C)		\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CNAPKSP50PTLSSC-I	SEL CNA-PKSP-P-TLSS-C)		\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CNAPKSP50PTLSSC-K	SEL CNA-PKSP-P-TLSS-C)		\$593.40	K	31%	\$409.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CN-P-AUDITDEL	SEL Audited Del Plugin for CN, perp lic		\$4,910.77	K	31%	\$3,388.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATAFRAMEWORKS
5	CN-P-AUDITDEL-SUB	SEL Audited Del Plugin for CN /year /Svr		\$2,651.82	K	31%	\$1,829.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATAFRAMEWORKS
5	CN-P-DUPFIND	SEL Dup Finder Plugin for CN perp lic		\$7,372.31	K	31%	\$5,086.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATAFRAMEWORKS
5	CN-P-DUPFIND-SUB	SEL Dup Finder Plugin for CN /year /Svr		\$3,981.05	K	31%	\$2,746.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATAFRAMEWORKS
5	CN-SERVER	SEL CN Svr, perp lic		\$17,094.02	K	31%	\$11,794.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATAFRAMEWORKS
5	CN-SERVERDM	SEL CN Svr w/ DM, perp lic		\$22,792.02	K	31%	\$15,726.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATAFRAMEWORKS
5	CN-SERVERDM-SUB	SEL CN Svr w/DM /year		\$12,307.69	K	31%	\$8,492.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATAFRAMEWORKS
5	CN-SERVER-SUB	SEL CN Svr/year		\$9,230.77	K	31%	\$6,369.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATAFRAMEWORKS
5	CN-TIB	SEL Cap for Svr /TIB, perp lic		\$54.70	K	31%	\$37.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATAFRAMEWORKS
5	CN-TIBDM	SEL Cap for CN Svr w/DM /TIB perp lic		\$72.94	K	31%	\$50.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATAFRAMEWORKS
5	CN-TIBDM-SUB	SEL Cap for CN Svr w/DM /TIB /year		\$39.38	K	31%	\$27.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATAFRAMEWORKS
5	CN-TIB-SUB	SEL Cap for Svr /TIB /year		\$29.54	K	31%	\$20.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATAFRAMEWORKS
5	CN-UNDM-UNIT-SUB	SEL Uni w/DM Cap Unit /year, see notes		\$1,333.00	K	31%	\$919.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATAFRAMEWORKS
5	CN-UN-UNIT-SUB	SEL Unlimited Cap Unit /year, see notes		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATAFRAMEWORKS
5	COSE2679	SEL VSPEX Branded 300VM 1 Dym600x1200 2		\$13,366.00	K	31%	\$9,222.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT
5	COSE4679	SEL VSPEX Branded 1000VM 2 Dym600x1200		\$22,753.00	K	31%	\$15,699.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PANDUIT
5	CS-CUS-PARTIRT-VSP1	PARTS RETENTION UPLIFT VSPEX		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NA
5	CT10PB1YRSB	SELECT DFXS CT ELA, 10PB 1Yr Sub		\$2,268,000.00	K	31%	\$1,564,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	CT1PB1YRSB	SELECT DFXS CT ELA, 1PB 1Yr Sub		\$319,410.77	K	31%	\$220,393.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	CT3PB1YRSB	SELECT DFXS CT ELA, 3PB 1Yr Sub		\$742,770.77	K	31%	\$512,511.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	CT5PB1YRSB	SELECT DFXS CT ELA, 5PB 1Yr Sub		\$1,181,250.77	K	31%	\$815,063.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	CTAD1PB1YRSB	SELECT DFXS CT ELA, ADD 1PB 1Yr Sub		\$226,800.00	K	31%	\$156,492.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	CTP1PB1YRSB	SELECT DFXS CTP ELA, 10PB 1Yr Sub		\$3,024,000.00	K	31%	\$2,086,560.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	CTP1PB1YRSB	SELECT DFXS CTP ELA, 1PB 1Yr Sub		\$463,050.77	K	31%	\$319,505.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	CTP3PB1YRSB	SELECT DFXS CTP ELA, 3PB 1Yr Sub		\$1,014,930.77	K	31%	\$700,302.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	CTP5PB1YRSB	SELECT DFXS CTP ELA, 5PB 1Yr Sub		\$1,606,500.00	K	31%	\$1,108,485.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	CTPAD1PB1YRSB	SELECT DFXS CTP ELA, ADD 1PB 1Yr Sub		\$302,400.00	K	31%	\$208,656.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	C-TPC	SEL BOOMI Trading Partner Connection		\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	C-TP-TEST	SEL BOOMI TradePartnerConnect Test		\$37.50	K	31%	\$25.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	D1VWJLL	SEL IBMAspera Serv 45Mbps Inst Lic 12Mo		\$37,230.77	K	31%	\$25,689.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ASPERA
5	D1VWJLL	SEL IBMAspera Serv 100Mbps Inst Lic 12Mo		\$59,538.46	K	31%	\$41,081.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ASPERA
5	D1VWJLL	SEL IBMAspera Serv 300Mbps Inst Lic 12Mo		\$111,538.46	K	31%	\$76,951.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ASPERA
5	D1VX0LL	SEL IBMAspera Serv 500Mbps Inst Lic 12Mo		\$133,846.15	K	31%	\$92,353.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ASPERA
5	D1VX3LL	SEL IBMAspera Serv 1Gbps Inst Lic 12Mo		\$178,461.54	K	31%	\$123,138.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ASPERA
5	D1VX6LL	SEL IBMAspera Serv 5Gbps Inst Lic 12Mo		\$298,461.54	K	31%	\$205,938.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ASPERA
5	D1VX9LL	SEL IBMAspera Serv 10Gbps Inst Lic 12Mo		\$358,461.54	K	31%	\$247,338.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ASPERA
5	D1VY9LL	SEL IBMAspera Serv Ent 20Gbps Lic 12Mo		\$615,384.62	K	31%	\$424,615.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ASPERA
5	D20HZLL	SEL IBMAspera Serv 2.5Gbps Inst Lic 12Mo		\$246,153.85	K	31%	\$169,846.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ASPERA
5	DAAZ-0-500S														

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP					
5	DAAZ-150K-OS	SEL DatAdvantage - Azure OS		\$24.68	K	31%	\$17.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAAZ-2001-2500OS	SEL DatAdvantage - Azure OS		\$40.15	K	31%	\$27.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAAZ-20K-35KOS	SEL DatAdvantage - Azure OS		\$27.61	K	31%	\$19.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAAZ-2501-4000OS	SEL DatAdvantage - Azure OS		\$37.64	K	31%	\$25.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAAZ-251-5000S	SEL DatAdvantage - Azure OS		\$59.43	K	31%	\$41.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAAZ-35K-50KOS	SEL DatAdvantage - Azure OS		\$26.77	K	31%	\$18.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAAZ-4001-6000OS	SEL DatAdvantage - Azure OS		\$35.14	K	31%	\$24.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAAZ-501-7500S	SEL DatAdvantage - Azure OS		\$56.05	K	31%	\$38.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAAZ-50K-100KOS	SEL DatAdvantage - Azure OS		\$25.93	K	31%	\$17.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAAZ-51-1000S	SEL DatAdvantage - Azure OS		\$116.28	K	31%	\$80.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAAZ-6001-8000OS	SEL DatAdvantage - Azure OS		\$32.63	K	31%	\$22.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAAZ-751-1000OS	SEL DatAdvantage - Azure OS		\$51.87	K	31%	\$35.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAAZ-8001-10KOS	SEL DatAdvantage - Azure OS		\$30.95	K	31%	\$21.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAD-0-500S	SEL DatAdvantage - DS OS		\$256.11	K	31%	\$176.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAD-1001-1500OS	SEL DatAdvantage - DS OS		\$73.36	K	31%	\$50.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAD-100K-150KOS	SEL DatAdvantage - DS OS		\$38.61	K	31%	\$26.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAD-101-2500S	SEL DatAdvantage - DS OS		\$140.28	K	31%	\$96.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAD-10K-20KOS	SEL DatAdvantage - DS OS		\$45.05	K	31%	\$31.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAD-1501-2000OS	SEL DatAdvantage - DS OS		\$66.28	K	31%	\$45.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAD-150K-OS	SEL DatAdvantage - DS OS		\$37.97	K	31%	\$26.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAD-2001-2500OS	SEL DatAdvantage - DS OS		\$61.78	K	31%	\$42.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAD-20K-35KOS	SEL DatAdvantage - DS OS		\$42.47	K	31%	\$29.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAD-2501-4000OS	SEL DatAdvantage - DS OS		\$57.92	K	31%	\$39.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAD-251-5000S	SEL DatAdvantage - DS OS		\$106.82	K	31%	\$73.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAD-35K-50KOS	SEL DatAdvantage - DS OS		\$41.18	K	31%	\$28.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAD-4001-6000OS	SEL DatAdvantage - DS OS		\$54.05	K	31%	\$37.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAD-501-7500S	SEL DatAdvantage - DS OS		\$86.23	K	31%	\$59.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAD-50K-100KOS	SEL DatAdvantage - DS OS		\$39.90	K	31%	\$27.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAD-51-1000S	SEL DatAdvantage - DS OS		\$178.89	K	31%	\$123.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAD-6001-8000OS	SEL DatAdvantage - DS OS		\$50.19	K	31%	\$34.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAD-751-1000OS	SEL DatAdvantage - DS OS		\$79.79	K	31%	\$55.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAD-8001-10KOS	SEL DatAdvantage - DS OS		\$47.62	K	31%	\$32.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEO-0-500S	SEL DatAdvantage - EXOL OS		\$256.11	K	31%	\$176.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEO-1001-1500OS	SEL DatAdvantage - EXOL OS		\$73.36	K	31%	\$50.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEO-100K-150KOS	SEL DatAdvantage - EXOL OS		\$38.61	K	31%	\$26.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEO-101-2500S	SEL DatAdvantage - EXOL OS		\$140.28	K	31%	\$96.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEO-10K-20KOS	SEL DatAdvantage - EXOL OS		\$45.05	K	31%	\$31.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEO-1501-2000OS	SEL DatAdvantage - EXOL OS		\$66.28	K	31%	\$45.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEO-150K-OS	SEL DatAdvantage - EXOL OS		\$37.97	K	31%	\$26.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEO-2001-2500OS	SEL DatAdvantage - EXOL OS		\$61.78	K	31%	\$42.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEO-20K-35KOS	SEL DatAdvantage - EXOL OS		\$42.47	K	31%	\$29.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEO-2501-4000OS	SEL DatAdvantage - EXOL OS		\$57.92	K	31%	\$39.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEO-251-5000S	SEL DatAdvantage - EXOL OS		\$106.82	K	31%	\$73.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEO-35K-50KOS	SEL DatAdvantage - EXOL OS		\$41.18	K	31%	\$28.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEO-4001-6000OS	SEL DatAdvantage - EXOL OS		\$54.05	K	31%	\$37.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEO-501-7500S	SEL DatAdvantage - EXOL OS		\$86.23	K	31%	\$59.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEO-50K-100KOS	SEL DatAdvantage - EXOL OS		\$39.90	K	31%	\$27.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEO-51-1000S	SEL DatAdvantage - EXOL OS		\$178.89	K	31%	\$123.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEO-6001-8000OS	SEL DatAdvantage - EXOL OS		\$50.19	K	31%	\$34.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEO-751-1000OS	SEL DatAdvantage - EXOL OS		\$79.79	K	31%	\$55.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEO-8001-10KOS	SEL DatAdvantage - EXOL OS		\$47.62	K	31%	\$32.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEX-0-500S	SEL DatAdvantage for Exchange OS		\$256.11	K	31%	\$176.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEX-1001-1500OS	SEL DatAdvantage for Exchange OS		\$73.36	K	31%	\$50.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEX-100K-150KOS	SEL DatAdvantage for Exchange OS		\$38.61	K	31%	\$26.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEX-101-2500S	SEL DatAdvantage for Exchange OS		\$140.28	K	31%	\$96.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEX-10K-20KOS	SEL DatAdvantage for Exchange OS		\$45.05	K	31%	\$31.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEX-1501-2000OS	SEL DatAdvantage for Exchange OS		\$66.28	K	31%	\$45.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEX-150K-OS	SEL DatAdvantage for Exchange OS		\$37.97	K	31%	\$26.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEX-2001-2500OS	SEL DatAdvantage for Exchange OS		\$61.78	K	31%	\$42.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEX-20K-35KOS	SEL DatAdvantage for Exchange OS		\$42.47	K	31%	\$29.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEX-2501-4000OS	SEL DatAdvantage for Exchange OS		\$57.92	K	31%	\$39.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEX-251-5000S	SEL DatAdvantage for Exchange OS		\$106.82	K	31%	\$73.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEX-35K-50KOS	SEL DatAdvantage for Exchange OS		\$41.18	K	31%	\$28.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEX-4001-6000OS	SEL DatAdvantage for Exchange OS		\$54.05	K	31%	\$37.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEX-501-7500S	SEL DatAdvantage for Exchange OS		\$86.23	K	31%	\$59.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEX-50K-100KOS	SEL DatAdvantage for Exchange OS		\$39.90	K	31%	\$27.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEX-51-1000S	SEL DatAdvantage for Exchange OS		\$178.89	K	31%	\$123.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEX-6001-8000OS	SEL DatAdvantage for Exchange OS		\$50.19	K	31%	\$34.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEX-751-1000OS	SEL DatAdvantage for Exchange OS		\$79.79	K	31%	\$55.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAEX-8001-10KOS	SEL DatAdvantage for Exchange OS		\$47.62	K	31%	\$32.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOD-0-500S	SEL DatAdvantage - OD OS		\$256.11	K	31%	\$176.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOD-1001-1500OS	SEL DatAdvantage - OD OS		\$73.36	K	31%	\$50.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOD-100K-150KOS	SEL DatAdvantage - OD OS		\$38.61	K	31%	\$26.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOD-101-2500S	SEL DatAdvantage - OD OS		\$140.28	K	31%	\$96.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOD-10K-20KOS	SEL DatAdvantage - OD OS		\$45.05	K	31%	\$31.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOD-1501-2000OS	SEL DatAdvantage - OD OS		\$66.28	K	31%	\$45.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOD-150K-OS	SEL DatAdvantage - OD OS		\$37.97	K	31%	\$26.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOD-2001-2500OS	SEL DatAdvantage - OD OS		\$61.78	K	31%	\$42.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOD-20K-35KOS	SEL DatAdvantage - OD OS		\$42.47	K	31%	\$29.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOD-2501-4000OS	SEL DatAdvantage - OD OS		\$57.92	K	31%	\$39.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOD-251-5000S	SEL DatAdvantage - OD OS		\$106.82	K	31%	\$73.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAOD-35K-50KOS	SEL DatAdvantage - OD OS		\$41.18											

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP					
5	DAW-101-2500S	SEL DataAdvantage for Windows OS		\$140.28	K	31%	\$96.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-10K-20K0S	SEL DataAdvantage for Windows OS		\$45.05	K	31%	\$31.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-1501-2000S	SEL DataAdvantage for Windows OS		\$66.28	K	31%	\$45.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-150K-0S	SEL DataAdvantage for Windows OS		\$37.97	K	31%	\$26.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-2001-2500OS	SEL DataAdvantage for Windows OS		\$61.79	K	31%	\$42.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-20K-35K0S	SEL DataAdvantage for Windows OS		\$42.47	K	31%	\$29.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-2501-4000OS	SEL DataAdvantage for Windows OS		\$57.92	K	31%	\$39.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-251-5000S	SEL DataAdvantage for Windows OS		\$106.82	K	31%	\$73.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-35K-50K0S	SEL DataAdvantage for Windows OS		\$41.18	K	31%	\$28.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-4001-6000OS	SEL DataAdvantage for Windows OS		\$54.05	K	31%	\$37.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-501-7500S	SEL DataAdvantage for Windows OS		\$86.23	K	31%	\$59.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-50K-100K0S	SEL DataAdvantage for Windows OS		\$39.90	K	31%	\$27.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-51-1000S	SEL DataAdvantage for Windows OS		\$178.89	K	31%	\$123.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-6001-8000OS	SEL DataAdvantage for Windows OS		\$50.19	K	31%	\$34.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-751-1000OS	SEL DataAdvantage for Windows OS		\$79.79	K	31%	\$55.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAW-8001-10K0S	SEL DataAdvantage for Windows OS		\$47.62	K	31%	\$32.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DB-0-500S	SEL DataAlert OS		\$179.28	K	31%	\$123.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DB-1001-1500OS	SEL DataAlert OS		\$51.35	K	31%	\$35.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DB-100K-150K0S	SEL DataAlert OS		\$27.03	K	31%	\$18.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DB-101-2500S	SEL DataAlert OS		\$98.20	K	31%	\$67.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DB-10K-20K0S	SEL DataAlert OS		\$31.53	K	31%	\$21.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DB-1501-2000OS	SEL DataAlert OS		\$46.40	K	31%	\$32.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DB-150K-0S	SEL DataAlert OS		\$26.58	K	31%	\$18.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DB-2001-2500OS	SEL DataAlert OS		\$43.24	K	31%	\$29.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DB-20K-35K0S	SEL DataAlert OS		\$29.73	K	31%	\$20.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DB-2501-4000OS	SEL DataAlert OS		\$40.54	K	31%	\$27.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DB-251-5000S	SEL DataAlert OS		\$74.77	K	31%	\$51.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DB-35K-50K0S	SEL DataAlert OS		\$28.83	K	31%	\$19.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DB-4001-6000OS	SEL DataAlert OS		\$37.84	K	31%	\$26.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DB-501-7500S	SEL DataAlert OS		\$60.36	K	31%	\$41.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DB-50K-100K0S	SEL DataAlert OS		\$27.93	K	31%	\$19.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DB-51-1000S	SEL DataAlert OS		\$125.23	K	31%	\$86.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DB-6001-8000OS	SEL DataAlert OS		\$35.14	K	31%	\$24.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DB-751-1000OS	SEL DataAlert OS		\$55.86	K	31%	\$38.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DB-8001-10K0S	SEL DataAlert OS		\$33.33	K	31%	\$23.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DBMCLIC-007	SEL DOBMINER LICENSE COMMERCIAL EDITION		\$231.00	K	31%	\$159.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBMCLIC-008	SEL DOBMINER LICENSE DR EDITION		\$308.00	K	31%	\$212.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBMCLIC-009	SEL DOBMINER LICENSE COMPLIANCE EDITION		\$462.00	K	31%	\$318.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBMCLIC-010	SEL DOBMINER LICENSE ENTERPRISE EDITION		\$538.00	K	31%	\$371.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBMILIC-002	SEL Tier 2: 9TB-12TB Node capacity		\$1,047.00	K	31%	\$722.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBMILIC-003	SEL Tier 3: 13TB-108TB Node Capacity		\$5,963.00	K	31%	\$4,114.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBMILIC-004	SEL Tier 4: 109TB-144TB Node Capacity		\$12,519.00	K	31%	\$8,638.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBMILIC-005	SEL Tier 5: 145TB-216TB Node Capacity		\$17,882.00	K	31%	\$12,338.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBMILIC-006	SEL Tier6 >216TB (236-354) Node Capacity		\$29,305.00	K	31%	\$20,220.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBMILMCD-000	SEL Migrate NAS-to-Isilon Unlimited TB		\$1,423,076.92	K	31%	\$981,923.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBMILMCD-020	SEL Migrate NAS-to-Isilon Initial 50		\$42,348.00	K	31%	\$29,220.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBMILMCD-010	SEL Migrate NAS-to-Isilon Addl 10		\$6,489.00	K	31%	\$4,477.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBMILMCD-200	SEL Migrate NAS-to-Isilon Initial 200		\$109,230.77	K	31%	\$75,369.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBMILMCD-500	SEL Migrate NAS-to-Isilon Initial 500		\$243,076.92	K	31%	\$167,723.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBMVNX-MCD-000	SEL Migrate NAS-to-VNX/Unity UnlimitedTB		\$1,423,076.92	K	31%	\$981,923.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBMVNX-MCD-020	SEL Migrate NAS-to-VNX/Unity Initial 50		\$42,348.00	K	31%	\$29,220.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBMVNX-MCD-010	SEL Migrate NAS-to-VNX/Unity Addl 10		\$6,489.00	K	31%	\$4,477.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBMVNX-MCD-200	SEL Migrate NAS-to-VNX/Unity Initial 200		\$109,230.77	K	31%	\$75,369.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBMVNX-MCD-500	SEL Migrate NAS-to-VNX/Unity Initial 500		\$243,076.92	K	31%	\$167,723.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBRECS-MCD-010	SEL Replicate 10TB to NAS Annual Sub		\$6,489.23	K	31%	\$4,477.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBRECS-MCD-050	SEL Replicate 50TB to NAS Annual Sub		\$42,347.69	K	31%	\$29,219.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBRECS-MCD-060	SEL Replicate 50TB to NAS One-time Lic		\$71,150.77	K	31%	\$49,094.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBRECS-MCD-062	SEL Replicate 10TB to NAS One-time Lic		\$14,284.62	K	31%	\$9,856.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBRIMCD-010	SEL Replicate 10TB to NAS Annual Sub		\$6,489.23	K	31%	\$4,477.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBRIMCD-050	SEL Replicate 50TB to NAS Annual Sub		\$42,347.69	K	31%	\$29,219.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBRIMCD-060	SEL Replicate 50TB to NAS One-time Lic		\$71,150.77	K	31%	\$49,094.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBRIMCD-062	SEL Replicate 10TB to NAS One-time Lic		\$14,284.62	K	31%	\$9,856.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBRVNX-MCD-010	SEL Replicate 10TB to NAS Annual Sub		\$6,489.23	K	31%	\$4,477.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBRVNX-MCD-050	SEL Replicate 50TB to NAS Annual Sub		\$42,347.69	K	31%	\$29,219.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBRVNX-MCD-060	SEL Replicate 50TB to NAS One-time Lic		\$71,150.77	K	31%	\$49,094.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBRVNX-MCD-062	SEL Replicate 10TB to NAS One-time Lic		\$14,284.62	K	31%	\$9,856.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBSECS-MCD-010	SEL Sync 10TB to S3 Annual Subscription		\$6,489.23	K	31%	\$4,477.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBSECS-MCD-050	SEL Sync 50TB to S3 Annual Subscription		\$42,347.69	K	31%	\$29,219.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBSECS-MCD-060	SEL Sync 50TB to S3 One-time License		\$71,150.77	K	31%	\$49,094.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBSECS-MCD-062	SEL Sync 10TB to S3 One-time License		\$14,284.62	K	31%	\$9,856.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBSH-MCD-010	SEL Sync 10TB to S3 Annual Subscription		\$6,489.23	K	31%	\$4,477.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBSH-MCD-050	SEL Sync 50TB to S3 Annual Subscription		\$42,347.69	K	31%	\$29,219.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBSH-MCD-060	SEL Sync 50TB to S3 One-time License		\$71,150.77	K	31%	\$49,094.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBSH-MCD-062	SEL Sync 10TB to S3 One-time License		\$14,284.62	K	31%	\$9,856.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBSVNX-MCD-010	SEL Sync 10TB to S3 Annual Subscription		\$6,489.23	K	31%	\$4,477.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBSVNX-MCD-050	SEL Sync 50TB to S3 Annual Subscription		\$42,347.69	K	31%	\$29,219.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBSVNX-MCD-060	SEL Sync 50TB to S3 One-time License		\$71,150.77	K	31%	\$49,094.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBSVNX-MCD-062	SEL Sync 10TB to S3 One-time License		\$14,284.62	K	31%	\$9,856.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DCF-0-500S	SEL Data Classification Framework OS		\$184.40	K	31%	\$127.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCF-1001-1500OS	SEL Data Classification Framework OS</													

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP					
5	DFXSMBB8TB	SELECT DefendX MB 251-500TB License		\$355.38	K	31%	\$245.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	DFXSMBB9TB	SELECT DefendX MB 501-750TB License		\$307.69	K	31%	\$212.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	DFXSQF5B1TB	SELECT DefendX CT-QFS 10-100TB License		\$590.77	K	31%	\$407.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	DFXSQF5B2TB	SELECT DefendX CT-QFS 101-250TB License		\$563.08	K	31%	\$386.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	DFXSQF5B3TB	SELECT DefendX CT-QFS 251-500TB License		\$529.23	K	31%	\$360.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	DFXSQF5B4TB	SELECT DefendX CT-QFS 501-750TB License		\$498.46	K	31%	\$343.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	DFXSQF5B5TB	SELECT DefendX CT-QFS 751-1024TB License		\$466.15	K	31%	\$321.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	DFXSQF5B6TB	SELECT DefendX CT-QFS 1025+TB License		\$366.15	K	31%	\$252.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	DFXSVSB1TB	SELECT DefendX VS 100-250TB License		\$384.62	K	31%	\$265.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	DFXSVSB2TB	SELECT DefendX VS 251-500TB License		\$349.23	K	31%	\$240.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	DFXSVSB3TB	SELECT DefendX VS 501-750TB License		\$312.31	K	31%	\$215.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	DFXSVSB4TB	SELECT DefendX VS 751-1024TB License		\$276.92	K	31%	\$191.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	DFXSVSB5TB	SELECT DefendX VS 1025+TB License		\$241.54	K	31%	\$166.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	DM-CAT-ED	SEL Boomi DATA CATALOG EDITION LICENSE		\$2,083.25	K	31%	\$1,437.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	DM-CAT-U	SEL Boomi DATA CATALOG USER		\$91.50	K	31%	\$63.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	DM-CLST-LIC	SEL Data Marshal Complete CLST License		\$51,281.54	K	31%	\$35,384.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	DM-NODE-LIC	SEL Data Marshal Complete Node License		\$2,564.62	K	31%	\$1,769.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	DM-PREP-ENT	SEL Boomi Data Prep Ent. Edit License		\$20,833.25	K	31%	\$14,374.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	DM-PREP-PP	SEL Boomi Data Prep Pro Plus Edit Lic		\$16,666.50	K	31%	\$11,499.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	DM-PREP-PRO	SEL Boomi DATA PREP PRO EDITION LICENSE		\$6,250.00	K	31%	\$4,312.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	DM-PREP-WRN	SEL Boomi DATA PREPARATION WORKER NODES		\$666.50	K	31%	\$459.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	DM-PRE-U	SEL Boomi DATA PREPARATION USER		\$170.75	K	31%	\$117.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	DMS-8000-LMA-ANM	SEL CDSI Appliance Pair Unlim Loc Mig 1y		\$653,846.15	K	31%	\$451,153.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-8000-LMA-PMU	SEL CDSI Upg Add pMotion DMS-8000-LMA 1Y		\$163,461.54	K	31%	\$112,788.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-8000-LMA-RLU	SEL CDSI Upg to Remote Lic DMS-8000-LMA		\$328,923.08	K	31%	\$225,576.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-8000-LMA-RNW	SEL CDSI 1Y renewal of DMS-8000-LMA-ANN		\$607,692.31	K	31%	\$419,307.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-8000-LMA-ANN	SEL CDSI PerSite Unlim w Rem pMotion 1Y		\$2,453,846.15	K	31%	\$1,693,153.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-CAP-L1	SEL CDSI Local Cap PerTB Up to 100TB		\$430.77	K	31%	\$297.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-CAP-L2	SEL CDSI Local Cap PerTB 100-500TB		\$346.15	K	31%	\$238.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-CAP-L3	SEL CDSI Local Cap PerTB 500-1000TB		\$292.31	K	31%	\$201.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-CAP-L4	SEL CDSI Local Cap PerTB 1000-2000TB		\$246.15	K	31%	\$169.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-CAP-L5	SEL CDSI Local Cap PerTB Over 2,000TB		\$215.38	K	31%	\$148.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-CAP-L-PMOTN	SEL CDSI Local Mig Cap pMotion Addon		\$215.38	K	31%	\$148.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-CAP-L-PMOTN1	SEL CDSI LocMigCap pMotion Add UpTo100TB		\$184.62	K	31%	\$127.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-CAP-L-PMOTN2	SEL CDSI LocMigCap pMotion Add 100-500TB		\$153.85	K	31%	\$106.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-CAP-L-PMOTN3	SEL CDSI LocMigCap pMotion Add500-1000TB		\$123.08	K	31%	\$84.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-CAP-L-PMOTN4	SEL CDSI LocMigCap pMotion Add Over 1KTB		\$107.69	K	31%	\$74.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-CAP-R1	SEL CDSI Remote Mig Cap PerTB UpTo 100TB		\$961.54	K	31%	\$654.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-CAP-R2	SEL CDSI Remote Mig Cap PerTB 100-500TB		\$769.23	K	31%	\$530.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-CAP-R3	SEL CDSI Remote Mig Cap PerTB 500-1000TB		\$692.31	K	31%	\$477.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-CAP-R4	SEL CDSI Remote Mig Cap PerTB Over1000TB		\$615.38	K	31%	\$424.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-CAP-S1	SEL CDSI Scrubbing Cap PerTB Up to 100TB		\$107.69	K	31%	\$74.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-CAP-S2	SEL CDSI Scrubbing Cap PerTB 100-500TB		\$76.92	K	31%	\$53.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-CAP-S3	SEL CDSI Scrubbing Cap PerTB 500-1000TB		\$61.54	K	31%	\$42.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DMS-CAP-S4	SEL CDSI Scrubbing Cap PerTB Over 1000TB		\$46.15	K	31%	\$31.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIRRUSDATA SOLUTIONS
5	DM-UNLOCK	SEL Data Marshal Unlock Key		\$5,641.54	K	31%	\$3,892.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	DM-UPG-CLST-LIC	SEL Data Marshal Addon CLST License		\$35,043.08	K	31%	\$24,179.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	DM-UPG-LIC	SEL Data Marshal Addon Node License		\$1,752.31	K	31%	\$1,209.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	DP-0-500S	SEL DataPrivilege OS		\$166.47	K	31%	\$114.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-1001-1500OS	SEL DataPrivilege OS		\$47.68	K	31%	\$32.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-100K-150KOS	SEL DataPrivilege OS		\$25.10	K	31%	\$17.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-101-250KOS	SEL DataPrivilege OS		\$91.18	K	31%	\$62.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-10K-20KOS	SEL DataPrivilege OS		\$29.28	K	31%	\$20.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-1501-2000OS	SEL DataPrivilege OS		\$43.08	K	31%	\$29.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-150K-OS	SEL DataPrivilege OS		\$24.68	K	31%	\$17.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-2001-2500OS	SEL DataPrivilege OS		\$40.15	K	31%	\$27.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-20K-35KOS	SEL DataPrivilege OS		\$27.61	K	31%	\$19.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-2501-4000OS	SEL DataPrivilege OS		\$37.64	K	31%	\$25.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-251-5000S	SEL DataPrivilege OS		\$69.43	K	31%	\$47.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-35K-50KOS	SEL DataPrivilege OS		\$26.77	K	31%	\$18.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-4001-6000OS	SEL DataPrivilege OS		\$35.14	K	31%	\$24.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-501-7500S	SEL DataPrivilege OS		\$56.05	K	31%	\$38.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-50K-100KOS	SEL DataPrivilege OS		\$25.93	K	31%	\$17.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-51-100OS	SEL DataPrivilege OS		\$116.28	K	31%	\$80.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-6001-8000OS	SEL DataPrivilege OS		\$32.63	K	31%	\$22.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-751-1000OS	SEL DataPrivilege OS		\$51.87	K	31%	\$35.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-8001-10KOS	SEL DataPrivilege OS		\$30.95	K	31%	\$21.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-0-500S	SEL DataPrivilege for SharePoint OS		\$166.47	K	31%	\$114.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-1001-1500OS	SEL DataPrivilege for SharePoint OS		\$47.68	K	31%	\$32.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-100K-150KOS	SEL DataPrivilege for SharePoint OS		\$25.10	K	31%	\$17.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-101-250OS	SEL DataPrivilege for SharePoint OS		\$91.18	K	31%	\$62.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-10K-20KOS	SEL DataPrivilege for SharePoint OS		\$29.28	K	31%	\$20.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-1501-2000OS	SEL DataPrivilege for SharePoint OS		\$43.08	K	31%	\$29.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-150K-OS	SEL DataPrivilege for SharePoint OS		\$24.68	K	31%	\$17.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-2001-2500OS	SEL DataPrivilege for SharePoint OS		\$40.15	K	31%	\$27.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-20K-35KOS	SEL DataPrivilege for SharePoint OS		\$27.61	K	31%	\$19.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-2501-4000OS	SEL DataPrivilege for SharePoint OS		\$37.64	K	31%	\$25.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-251-5000S	SEL DataPrivilege for SharePoint OS		\$69.43	K	31%	\$47.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-35K-50KOS	SEL DataPrivilege for SharePoint OS		\$26.77	K	31%	\$18.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-4001-6000OS	SEL DataPrivilege for SharePoint OS		\$35.14	K	31%	\$24.25	\$0.00							

NVP LEVEL 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE											
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	DPS-751-1000OS	SEL DataPrivilege for SharePoint OS		\$51.87	K	31%	\$35.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-8001-10KOS	SEL DataPrivilege for SharePoint OS		\$30.95	K	31%	\$21.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DPS-DAS-NOD-A-1Y	SEL HWX DAS Ent Sub AGPL 1Node 1Y Min 3N		\$1,153.85	K	31%	\$796.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	DPS-DLM-TB-A-1Y	SEL HWX DLM Sup Sub AGPL 1TB 1Y Min50TB		\$307.69	K	31%	\$212.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	DPS-DSS-TB-A-1Y	SEL HWX DSS Ent Sub AGPL 1TB 1Y Min200TB		\$153.95	K	31%	\$105.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	DR-OS	SEL Disaster Recovery Add-on OS		\$12,870.00	K	31%	\$8,880.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-0-500S	SEL DataAlert Suite OS		\$256.11	K	31%	\$176.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-1001-1500OS	SEL DataAlert Suite OS		\$73.36	K	31%	\$50.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-100K-150KOS	SEL DataAlert Suite OS		\$38.61	K	31%	\$26.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-101-2500S	SEL DataAlert Suite OS		\$140.28	K	31%	\$96.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-10K-20KOS	SEL DataAlert Suite OS		\$45.05	K	31%	\$31.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-1501-2000OS	SEL DataAlert Suite OS		\$66.28	K	31%	\$45.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-150K-OS	SEL DataAlert Suite OS		\$37.97	K	31%	\$26.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-16G-ER-D4851	SEL-SFP+, 16/8/4Gbps,FC,D9360,13dB,40km		\$4,858.46	K	31%	\$3,352.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	DS-16G-ER-D4932	SEL-SFP+, 16/8/4Gbps,FC,D9350,13dB,40km		\$4,858.46	K	31%	\$3,352.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	DS-16G-ER-D5012	SEL-SFP+, 16/8/4Gbps,FC,D9340,13dB,40km		\$4,858.46	K	31%	\$3,352.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	DS-16G-ER-D5092	SEL-SFP+, 16/8/4Gbps,FC,D9330,13dB,40km		\$4,858.46	K	31%	\$3,352.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	DS-16G-ER-D5172	SEL-SFP+, 16/8/4Gbps,FC,D9320,13dB,40km		\$4,858.46	K	31%	\$3,352.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	DS-16G-ER-D5252	SEL-SFP+, 16/8/4Gbps,FC,D9310,13dB,40km		\$4,858.46	K	31%	\$3,352.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	DS-16G-ER-D5333	SEL-SFP+, 16/8/4Gbps,FC,D9300,13dB,40km		\$4,858.46	K	31%	\$3,352.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	DS-16G-ER-D5413	SEL-SFP+, 16/8/4Gbps,FC,D9290,13dB,40km		\$4,858.46	K	31%	\$3,352.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	DS-16G-ER-D5494	SEL-SFP+, 16/8/4Gbps,FC,D9280,13dB,40km		\$4,858.46	K	31%	\$3,352.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	DS-16G-ER-D5575	SEL-SFP+, 16/8/4Gbps,FC,D9270,13dB,40km		\$4,858.46	K	31%	\$3,352.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	DS-16G-ER-D5655	SEL-SFP+, 16/8/4Gbps,FC,D9260,13dB,40km		\$4,858.46	K	31%	\$3,352.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	DS-16G-ER-D5736	SEL-SFP+, 16/8/4Gbps,FC,D9250,13dB,40km		\$4,858.46	K	31%	\$3,352.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	DS-16G-ER-D5817	SEL-SFP+, 16/8/4Gbps,FC,D9240,13dB,40km		\$4,858.46	K	31%	\$3,352.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	DS-16G-ER-D5898	SEL-SFP+, 16/8/4Gbps,FC,D9230,13dB,40km		\$4,858.46	K	31%	\$3,352.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	DS-16G-ER-D5979	SEL-SFP+, 16/8/4Gbps,FC,D9220,13dB,40km		\$4,858.46	K	31%	\$3,352.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	DS-16G-ER-D6061	SEL-SFP+, 16/8/4Gbps,FC,D9210,13dB,40km		\$4,858.46	K	31%	\$3,352.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	DS-2001-2500OS	SEL DataAlert Suite OS		\$61.78	K	31%	\$42.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-20K-35KOS	SEL DataAlert Suite OS		\$42.47	K	31%	\$29.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-2501-4000OS	SEL DataAlert Suite OS		\$57.92	K	31%	\$39.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-251-5000S	SEL DataAlert Suite OS		\$106.82	K	31%	\$73.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-32G-IR-D4851	SEL-SFP28,32/16/8G FC,D9360,7dB,10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	DS-32G-IR-D4932	SEL-SFP28,32/16/8G FC,D9350,7dB,10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	DS-32G-IR-D5012	SEL-SFP28,32/16/8G FC,D9340,7dB,10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	DS-32G-IR-D5092	SEL-SFP28,32/16/8G FC,D9330,7dB,10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	DS-32G-IR-D5172	SEL-SFP28,32/16/8G FC,D9320,7dB,10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	DS-32G-IR-D5252	SEL-SFP28,32/16/8G FC,D9310,7dB,10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	DS-32G-IR-D5333	SEL-SFP28,32/16/8G FC,D9300,7dB,10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	DS-32G-IR-D5413	SEL-SFP28,32/16/8G FC,D9290,7dB,10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	DS-32G-IR-D5494	SEL-SFP28,32/16/8G FC,D9280,7dB,10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	DS-32G-IR-D5575	SEL-SFP28,32/16/8G FC,D9270,7dB,10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	DS-32G-IR-D5655	SEL-SFP28,32/16/8G FC,D9260,7dB,10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	DS-32G-IR-D5736	SEL-SFP28,32/16/8G FC,D9250,7dB,10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	DS-32G-IR-D5817	SEL-SFP28,32/16/8G FC,D9240,7dB,10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	DS-32G-IR-D5898	SEL-SFP28,32/16/8G FC,D9230,7dB,10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	DS-32G-IR-D5979	SEL-SFP28,32/16/8G FC,D9220,7dB,10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	DS-32G-IR-D6061	SEL-SFP28,32/16/8G FC,D9210,7dB,10km		\$6,146.15	K	31%	\$4,240.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	DS-35K-50KOS	SEL DataAlert Suite OS		\$41.18	K	31%	\$28.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-4001-6000OS	SEL DataAlert Suite OS		\$54.05	K	31%	\$37.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-501-7500S	SEL DataAlert Suite OS		\$86.23	K	31%	\$59.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-50K-100KOS	SEL DataAlert Suite OS		\$39.90	K	31%	\$27.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-51-1000S	SEL DataAlert Suite OS		\$178.89	K	31%	\$123.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-6001-8000OS	SEL DataAlert Suite OS		\$50.19	K	31%	\$34.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-751-1000OS	SEL DataAlert Suite OS		\$79.79	K	31%	\$55.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DS-8001-10KOS	SEL DataAlert Suite OS		\$47.62	K	31%	\$32.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-0-500S	SEL Data Transport Engine OS		\$153.67	K	31%	\$106.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-1001-1500OS	SEL Data Transport Engine OS		\$44.02	K	31%	\$30.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-100K-150KOS	SEL Data Transport Engine OS		\$23.17	K	31%	\$15.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-101-2500S	SEL Data Transport Engine OS		\$84.17	K	31%	\$58.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-10K-20KOS	SEL Data Transport Engine OS		\$27.03	K	31%	\$18.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-1501-2000OS	SEL Data Transport Engine OS		\$39.77	K	31%	\$27.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-150K-OS	SEL Data Transport Engine OS		\$22.78	K	31%	\$15.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-2001-2500OS	SEL Data Transport Engine OS		\$37.07	K	31%	\$25.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-20K-35KOS	SEL Data Transport Engine OS		\$25.48	K	31%	\$17.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-2501-4000OS	SEL Data Transport Engine OS		\$34.75	K	31%	\$23.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-251-5000S	SEL Data Transport Engine OS		\$64.09	K	31%	\$44.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-35K-50KOS	SEL Data Transport Engine OS		\$24.71	K	31%	\$17.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-4001-6000OS	SEL Data Transport Engine OS		\$32.43	K	31%	\$22.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-501-7500S	SEL Data Transport Engine OS		\$51.74	K	31%	\$35.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-50K-100KOS	SEL Data Transport Engine OS		\$23.94	K	31%	\$16.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-51-1000S	SEL Data Transport Engine OS		\$107.34	K	31%	\$74.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-6001-8000OS	SEL Data Transport Engine OS		\$30.12	K	31%	\$20.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-751-1000OS	SEL Data Transport Engine OS		\$47.88	K	31%	\$33.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DTE-8001-10KOS	SEL Data Transport Engine OS		\$28.57	K	31%	\$19.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DW-0-500S	SEL DataAnswers - WIN OS		\$128.06	K										

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						RENEWAL	THIRD PARTY PRODUCT PARTNER	
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP			WTY UPG BASIC TO PS ENH LP
5	DWS-4001-6000OS	SEL DataAnswers - SP OS		\$27.03	K	31%	\$18.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-501-7500S	SEL DataAnswers - SP OS		\$43.11	K	31%	\$29.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-50K-100KOS	SEL DataAnswers - SP OS		\$19.95	K	31%	\$13.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-51-1000S	SEL DataAnswers - SP OS		\$89.45	K	31%	\$61.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-6001-8000OS	SEL DataAnswers - SP OS		\$35.10	K	31%	\$17.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-751-1000OS	SEL DataAnswers - SP OS		\$39.90	K	31%	\$27.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-8001-10KOS	SEL DataAnswers - SP OS		\$23.81	K	31%	\$16.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWSO-0-500S	SEL DataAnswers - SPOL OS		\$128.06	K	31%	\$88.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWSO-1001-1500OS	SEL DataAnswers - SPOL OS		\$36.68	K	31%	\$25.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWSO-100K-150KOS	SEL DataAnswers - SPOL OS		\$19.31	K	31%	\$13.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWSO-101-2500S	SEL DataAnswers - SPOL OS		\$70.14	K	31%	\$48.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWSO-10K-20KOS	SEL DataAnswers - SPOL OS		\$22.52	K	31%	\$15.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWSO-1501-2000OS	SEL DataAnswers - SPOL OS		\$33.14	K	31%	\$22.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWSO-150K-OS	SEL DataAnswers - SPOL OS		\$18.98	K	31%	\$13.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWSO-2001-2500OS	SEL DataAnswers - SPOL OS		\$30.89	K	31%	\$21.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWSO-20K-35KOS	SEL DataAnswers - SPOL OS		\$21.24	K	31%	\$14.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWSO-2501-4000OS	SEL DataAnswers - SPOL OS		\$28.96	K	31%	\$19.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWSO-251-500OS	SEL DataAnswers - SPOL OS		\$53.41	K	31%	\$36.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWSO-35K-50KOS	SEL DataAnswers - SPOL OS		\$20.59	K	31%	\$14.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWSO-4001-6000OS	SEL DataAnswers - SPOL OS		\$27.03	K	31%	\$18.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWSO-501-7500S	SEL DataAnswers - SPOL OS		\$43.11	K	31%	\$29.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWSO-50K-100KOS	SEL DataAnswers - SPOL OS		\$19.95	K	31%	\$13.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWSO-51-1000S	SEL DataAnswers - SPOL OS		\$89.45	K	31%	\$61.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWSO-6001-8000OS	SEL DataAnswers - SPOL OS		\$25.10	K	31%	\$17.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWSO-751-1000OS	SEL DataAnswers - SPOL OS		\$39.90	K	31%	\$27.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWSO-8001-10KOS	SEL DataAnswers - SPOL OS		\$23.81	K	31%	\$16.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DX-0-500S	SEL DataAlert Analytics OS		\$102.45	K	31%	\$70.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DX-1001-1500OS	SEL DataAlert Analytics OS		\$29.34	K	31%	\$20.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DX-100K-150KOS	SEL DataAlert Analytics OS		\$15.44	K	31%	\$10.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DX-101-2500S	SEL DataAlert Analytics OS		\$56.11	K	31%	\$38.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DX-10K-20KOS	SEL DataAlert Analytics OS		\$18.02	K	31%	\$12.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DX-1501-2000OS	SEL DataAlert Analytics OS		\$26.51	K	31%	\$18.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DX-150K-OS	SEL DataAlert Analytics OS		\$15.19	K	31%	\$10.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DX-2001-2500OS	SEL DataAlert Analytics OS		\$24.71	K	31%	\$17.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DX-20K-35KOS	SEL DataAlert Analytics OS		\$16.99	K	31%	\$11.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DX-2501-4000OS	SEL DataAlert Analytics OS		\$23.17	K	31%	\$15.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DX-251-500OS	SEL DataAlert Analytics OS		\$42.73	K	31%	\$29.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DX-35K-50KOS	SEL DataAlert Analytics OS		\$16.47	K	31%	\$11.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DX-4001-6000OS	SEL DataAlert Analytics OS		\$16.47	K	31%	\$11.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DX-501-7500S	SEL DataAlert Analytics OS		\$34.49	K	31%	\$23.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DX-50K-100KOS	SEL DataAlert Analytics OS		\$15.96	K	31%	\$11.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DX-51-1000S	SEL DataAlert Analytics OS		\$71.56	K	31%	\$49.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DX-6001-8000OS	SEL DataAlert Analytics OS		\$20.08	K	31%	\$13.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DX-751-1000OS	SEL DataAlert Analytics OS		\$31.92	K	31%	\$22.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DX-8001-10KOS	SEL DataAlert Analytics OS		\$19.05	K	31%	\$13.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	E_TRD1YR	SEL BOOMI Trading Partner Edition		\$550.00	K	31%	\$379.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	ECB-1YR-00001000	SEL 1YR Content Bundle Up to 1000 Users		\$92,307.69	K	31%	\$63,692.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	ECB-1YR-00002500	SEL 1YR Content Bundle Up to 2500 Users		\$184,615.38	K	31%	\$127,384.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	ECB-1YR-00005000	SEL 1YR Content Bundle Up to 5000 Users		\$323,076.92	K	31%	\$222,923.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	ECB-1YR-00010000	SEL 1YR Content Bundle Up to 10000 Users		\$461,538.46	K	31%	\$318,461.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	ECB-3YR-00001000	SEL 3YR Content Bundle Up to 1000 Users		\$249,230.77	K	31%	\$171,969.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	ECB-3YR-00002500	SEL 3YR Content Bundle Up to 2500 Users		\$498,461.54	K	31%	\$343,938.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	ECB-3YR-00005000	SEL 3YR Content Bundle Up to 5000 Users		\$872,307.69	K	31%	\$601,892.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	ECB-3YR-00010000	SEL 3YR Content Bundle Up to 10000 Users		\$1,246,153.85	K	31%	\$859,846.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	ECB-5YR-00001000	SEL 5YR Content Bundle Up to 1000 Users		\$395,230.77	K	31%	\$254,769.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	ECB-5YR-00002500	SEL 5YR Content Bundle Up to 2500 Users		\$738,461.54	K	31%	\$509,538.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	ECB-5YR-00005000	SEL 5YR Content Bundle Up to 5000 Users		\$1,292,307.69	K	31%	\$891,692.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	ECB-5YR-00010000	SEL 5YR Content Bundle Up to 10000 Users		\$1,846,153.85	K	31%	\$1,273,846.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	ECMGR100GH3-CS1	SEL Kemp ECS CONNX Manager 100G H3 Spare		\$34,615.38	K	31%	\$23,884.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECMGR100GH3-HA3Y	SEL Kemp ECS CONNX Manager 100G H3 3Y		\$306,692.31	K	31%	\$211,617.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECMGR100GH3-HA5Y	SEL Kemp ECS CONNX Manager 100G H3 5Y		\$418,846.15	K	31%	\$289,003.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECMGR-25GH3-CS1	SEL Kemp ECS CONNX Manager 25G H3 Spare		\$28,846.15	K	31%	\$19,903.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECMGR-25GH3-HA3Y	SEL Kemp ECS CONNX Manager 25G H3 3Y		\$255,576.92	K	31%	\$176,348.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECMGR-25GH3-HA5Y	SEL Kemp ECS CONNX Manager 25G H3 5Y		\$349,038.46	K	31%	\$240,836.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECMGR-40GH3-CS1	SEL Kemp ECS CONNX Manager 40G H3 Spare		\$32,692.31	K	31%	\$22,557.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECMGR-40GH3-HA3Y	SEL Kemp ECS CONNX Manager 40G H3 3Y		\$289,653.85	K	31%	\$199,861.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECMGR-40GH3-HA5Y	SEL Kemp ECS CONNX Manager 40G H3 5Y		\$395,576.92	K	31%	\$272,948.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	EC52-PRM-12-T4	SEL EMC EC52 Premium 12 mo. over 1000TB		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EC52 SOFTWARE
5	EC52-STD-12-T4	SEL EMC EC52 Standard 12 mo over 1000TB		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EC52 SOFTWARE
5	ECSCMGR-10MDAC	SEL Kemp ECS CONNX Manager SFP 10M DAC		\$307.69	K	31%	\$212.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-10M-DAC	SEL Kemp ECS CONNX Manager SFP 10M DAC		\$269.23	K	31%	\$185.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR10MDAC12	SEL Kemp ECS CONNX Manager SFP10M DACx12		\$3,692.31	K	31%	\$2,547.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-10MDAC12	SEL Kemp ECS CONNX Manager SFP10M DACx12		\$2,907.69	K	31%	\$2,006.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR10MDAC24	SEL Kemp ECS CONNX Manager SFP10M DACx24		\$7,384.62	K	31%	\$5,095.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-10MDAC24	SEL Kemp ECS CONNX Manager SFP10M DACx24		\$5,815.38	K	31%	\$4,012.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-10MDAC4	SEL Kemp ECS CONNX Manager SFP10M DACx4		\$1,230.77	K	31%	\$849.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-10M-DAC4	SEL Kemp ECS CONNX Manager SFP10M DACx4		\$969.23	K	31%	\$668.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-10MDAC8	SEL Kemp ECS CONNX Manager SFP10M DACx8		\$2,461.54	K	31%	\$1,698.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-10M-DAC8	SEL Kemp ECS CONNX Manager SFP10M DACx8		\$1,938.46	K	31%	\$1,337.54	\$0.00	\$0.00						

NVP LEVEL 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE											
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	ECSCMGR-1M-DAC24	SEL Kemp ECS CONXN Manager SFP 1M DACx24		\$2,492.31	K	31%	\$1,719.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-1M-DAC4	SEL Kemp ECS CONXN Manager SFP 1M DACx4		\$492.31	K	31%	\$339.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-1M-DAC4	SEL Kemp ECS CONXN Manager SFP 1M DACx4		\$415.38	K	31%	\$286.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-1MDAC8	SEL Kemp ECS CONXN Manager SFP 1M DACx8		\$964.62	K	31%	\$679.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-1M-DAC8	SEL Kemp ECS CONXN Manager SFP 1M DACx8		\$630.77	K	31%	\$437.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-3MDAC	SEL Kemp ECS CONXN Manager SFP 3M DAC		\$153.85	K	31%	\$106.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-3M-DAC	SEL Kemp ECS CONXN Manager SFP 3M DAC		\$130.77	K	31%	\$90.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-3MDAC12	SEL Kemp ECS CONXN Manager SFP 3M DACx12		\$1,846.15	K	31%	\$1,273.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-3M-DACx12	SEL Kemp ECS CONXN Manager SFP 3M DACx12		\$1,412.31	K	31%	\$974.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-3MDAC24	SEL Kemp ECS CONXN Manager SFP 3M DACx24		\$3,692.31	K	31%	\$2,547.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-3M-DAC24	SEL Kemp ECS CONXN Manager SFP 3M DACx24		\$3,323.08	K	31%	\$2,292.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-3MDAC4	SEL Kemp ECS CONXN Manager SFP 3M DACx4		\$615.38	K	31%	\$424.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-3M-DAC4	SEL Kemp ECS CONXN Manager SFP 3M DACx4		\$470.77	K	31%	\$324.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-3MDAC8	SEL Kemp ECS CONXN Manager SFP 3M DACx8		\$1,230.77	K	31%	\$849.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-3M-DAC8	SEL Kemp ECS CONXN Manager SFP 3M DACx8		\$941.54	K	31%	\$649.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-5MDAC	SEL Kemp ECS CONXN Manager SFP 5M DAC		\$200.00	K	31%	\$138.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-5M-DAC	SEL Kemp ECS CONXN Manager SFP 5M DAC		\$153.85	K	31%	\$106.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-5MDAC12	SEL Kemp ECS CONXN Manager SFP 5M DACx12		\$2,400.00	K	31%	\$1,656.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-5M-DAC12	SEL Kemp ECS CONXN Manager SFP 5M DACx12		\$1,661.54	K	31%	\$1,146.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-5MDAC24	SEL Kemp ECS CONXN Manager SFP 5M DACx24		\$4,800.00	K	31%	\$3,312.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-5M-DAC24	SEL Kemp ECS CONXN Manager SFP 5M DACx24		\$3,323.08	K	31%	\$2,292.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-5M-DAC4	SEL Kemp ECS CONXN Manager SFP 5M DACx4		\$600.00	K	31%	\$420.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-5M-DAC4	SEL Kemp ECS CONXN Manager SFP 5M DACx4		\$553.85	K	31%	\$382.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-5MDAC8	SEL Kemp ECS CONXN Manager SFP 5M DACx8		\$1,600.00	K	31%	\$1,104.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-5M-DAC8	SEL Kemp ECS CONXN Manager SFP 5M DACx8		\$1,107.69	K	31%	\$764.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-H1-CS1	SEL Kemp ECS Connection Manager H1 Spare		\$8,292.31	K	31%	\$5,721.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-H1-HA3Y	SEL Kemp ECS Connection Manager H1 3Y		\$66,790.77	K	31%	\$46,085.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-H1-HA5Y	SEL Kemp ECS Connection Manager H1 5Y		\$91,076.92	K	31%	\$62,843.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-H2-CS1	SEL Kemp ECS Connection Manager H2 Spare		\$16,923.08	K	31%	\$11,676.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-H2-HA3Y	SEL Kemp ECS Connection Manager H2 3Y		\$136,307.69	K	31%	\$94,052.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-H2-HA5Y	SEL Kemp ECS Connection Manager H2 5Y		\$186,153.85	K	31%	\$128,446.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-H3-CS1	SEL Kemp ECS Connection Manager H3 Spare		\$25,384.62	K	31%	\$17,515.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-H3-HA3Y	SEL Kemp ECS Connection Manager H3 3Y		\$204,461.54	K	31%	\$141,078.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-H3-HA5Y	SEL Kemp ECS Connection Manager H3 5Y		\$279,230.77	K	31%	\$192,669.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-H3M-CS1	SEL Kemp ECS CONXN Manager H3M Spare		\$46,153.85	K	31%	\$31,846.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-H3M-HA3Y	SEL Kemp ECS CONXN Manager H3M 3Y		\$423,876.92	K	31%	\$292,475.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-H3M-HA5Y	SEL Kemp ECS CONXN Manager H3M 5Y		\$583,394.62	K	31%	\$402,535.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-SFPLR	SEL Kemp ECS CONXN Manager SFP LR		\$423.08	K	31%	\$291.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-SFPLR12	SEL Kemp ECS CONXN Manager SFP LR x12		\$5,076.92	K	31%	\$3,503.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-SFPLR24	SEL Kemp ECS CONXN Manager SFP LR x24		\$10,153.85	K	31%	\$7,006.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-SFPLR4	SEL Kemp ECS CONXN Manager SFP LR x4		\$1,692.31	K	31%	\$1,167.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-SFPLR8	SEL Kemp ECS CONXN Manager SFP LR x8		\$3,384.62	K	31%	\$2,335.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-SFSPSR	SEL Kemp ECS CONXN Manager SFP SR		\$307.69	K	31%	\$212.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-SFP-SR	SEL Kemp ECS CONXN Manager SFP SR		\$307.69	K	31%	\$212.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-SFSPSR12	SEL Kemp ECS CONXN Manager SFP SR x12		\$3,692.31	K	31%	\$2,547.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-SFP-SR12	SEL Kemp ECS CONXN Manager SFP SR x12		\$3,323.08	K	31%	\$2,292.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-SFSPSR24	SEL Kemp ECS CONXN Manager SFP SR x24		\$7,384.62	K	31%	\$5,095.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-SFP-SR24	SEL Kemp ECS CONXN Manager SFP SR x24		\$6,646.15	K	31%	\$4,585.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-SFSPSR4	SEL Kemp ECS CONXN Manager SFP SR x4		\$1,230.77	K	31%	\$849.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-SFP-SR4	SEL Kemp ECS CONXN Manager SFP SR x4		\$1,107.69	K	31%	\$764.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-SFSPSR8	SEL Kemp ECS CONXN Manager SFP SR x8		\$2,461.54	K	31%	\$1,698.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-SFP-SR8	SEL Kemp ECS CONXN Manager SFP SR x8		\$2,215.38	K	31%	\$1,528.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-VM1-HA3Y	SEL Kemp ECS Connection Manager VM1 3Y		\$27,261.54	K	31%	\$18,810.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-VM1-HA5Y	SEL Kemp ECS Connection Manager VM1 5Y		\$37,230.77	K	31%	\$25,669.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-VM2-HA3Y	SEL Kemp ECS Connection Manager VM2 3Y		\$61,338.46	K	31%	\$42,323.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-VM2-HA5Y	SEL Kemp ECS Connection Manager VM2 5Y		\$83,769.23	K	31%	\$57,800.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-VM2-UP1	SEL Kemp VM2 Upgrade to H1 w_3Y Support		\$5,452.31	K	31%	\$3,762.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-VM2-UP10	SEL Kemp VM2 Upgrd to 40GH3 w_5Y Support		\$311,807.69	K	31%	\$215,147.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-VM2-UP11	SEL Kemp VM2 Upgrd to 100GH3 w3Y Support		\$245,353.85	K	31%	\$169,294.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-VM2-UP12	SEL Kemp VM2 Upgrd to 100GH3 w5Y Support		\$335,076.92	K	31%	\$231,203.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-VM2-UP13	SEL Kemp VM2 Upgrd to H3M w_3Y Support		\$362,538.46	K	31%	\$250,151.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-VM2-UP14	SEL Kemp VM2 Upgrd to H3M w_5Y Support		\$499,615.38	K	31%	\$344,734.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-VM2-UP2	SEL Kemp VM2 Upgrade to H1 w_5Y Support		\$7,307.69	K	31%	\$5,042.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-VM2-UP3	SEL Kemp VM2 Upgrade to H2 w_3Y Support		\$74,969.23	K	31%	\$51,728.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-VM2-UP4	SEL Kemp VM2 Upgrade to H2 w_5Y Support		\$102,384.62	K	31%	\$70,645.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-VM2-UP5	SEL Kemp VM2 Upgrade to H3 w_3Y Support		\$143,123.08	K	31%	\$98,754.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-VM2-UP6	SEL Kemp VM2 Upgrade to H3 w_5Y Support		\$195,461.54	K	31%	\$134,868.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-VM2-UP7	SEL Kemp VM2 Upgrd to 25GH3 w_3Y Support		\$194,238.46	K	31%	\$134,024.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-VM2-UP8	SEL Kemp VM2 Upgrd to 25GH3 w_5Y Support		\$265,269.23	K	31%	\$183,035.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSCMGR-VM2-UP9	SEL Kemp VM2 Upgrd to 40GH3 w_3Y Support		\$228,315.38	K	31%	\$157,537.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	ECSU1000	SELECT ECS U1000 VIPR Archiving License		\$41,823.00	K	31%	\$28,857.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	ECSU1500	SELECT ECS U1500 VIPR Archiving License		\$55,765.00	K	31%	\$38,477.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	ECSU3000	SELECT ECS U3000 VIPR Archiving License		\$26,263.00	K	31%	\$18,121.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	ECSU3000	SELECT ECS U3000 VIPR Archiving License		\$111,523.00	K	31%	\$76,950.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	ECSU700	SELECT ECS U700 VIPR Archiving License		\$37,916.00	K	31%	\$26,162.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	EDGE-0-500S	SEL Varonis - EDGE OS		\$166.47	K	31%	\$114.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EDGE-1001-1500S	SEL Varonis - EDGE OS		\$47.68	K	31%	\$32.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EDGE-100K-150KOS	SEL Varonis - EDGE OS		\$25.10	K	31%	\$1								

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP					
5	EDGE-2501-4000OS	SEL Varonis - EDGE OS		\$37.64	K	31%	\$25.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EDGE-251-5000S	SEL Varonis - EDGE OS		\$69.43	K	31%	\$47.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EDGE-35K-50KOS	SEL Varonis - EDGE OS		\$26.77	K	31%	\$18.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EDGE-4001-6000OS	SEL Varonis - EDGE OS		\$35.14	K	31%	\$24.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EDGE-501-7500S	SEL Varonis - EDGE OS		\$59.05	K	31%	\$40.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EDGE-50K-100KOS	SEL Varonis - EDGE OS		\$25.93	K	31%	\$17.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EDGE-51-1000S	SEL Varonis - EDGE OS		\$116.28	K	31%	\$80.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EDGE-6001-8000OS	SEL Varonis - EDGE OS		\$32.63	K	31%	\$22.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EDGE-751-1000OS	SEL Varonis - EDGE OS		\$51.67	K	31%	\$35.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EDGE-8001-10KOS	SEL Varonis - EDGE OS		\$30.95	K	31%	\$21.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EF-VFRIDGE	VMAX AF DELL FRIDGE		\$12,770.00	K	31%	\$8,811.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NA
5	EGL-0032PA14	SEL Eyeglass Cluster Cfg Rep Adv 2 Pack		\$7,235.00	K	31%	\$4,992.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL-0032PE14-I	SEL Eyeglass 2 Cluster Kit Ent-Installed		\$16,036.92	K	31%	\$11,065.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL-0032PE15-P	SEL IGLS 2 CLST KIT ENT-QUICK START PLUS		\$37,832.31	K	31%	\$26,104.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL-0032PE15-Q	SEL IGLS 2 CLST KIT ENT-QUICK START		\$25,267.69	K	31%	\$17,434.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL-130-14	SEL Eyeglass - Auto SyncIQ Policy FO-FB		\$1,411.00	K	31%	\$973.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL2-SRM-LIC	SEL Cluster Storage Monitor Lic v2		\$9,692.31	K	31%	\$6,687.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL-AUD-AGT	SEL Eyeglass Easy Auditor Agent Lic		\$4,846.15	K	31%	\$3,343.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL-AUD-LIC	SEL Eyeglass Easy Auditor Feature Lic		\$2,692.31	K	31%	\$1,857.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL-CONFIG	SEL Eyeglass Configurator Site License		\$46,154.00	K	31%	\$31,846.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL-EDGE-LIC-2	SEL IsilonSD Edge node VAPP-v2		\$292.00	K	31%	\$194.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL-EDGE-LIC-3	SEL ISILONSD EDGE NODE VAPP-V3		\$487.00	K	31%	\$336.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL-ENT-NODE-LIC	SEL EYEGLASS DR MANAGER Enterprise VAPP		\$675.38	K	31%	\$466.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL-ES-C1-LIC	SEL Eyeglass Search+Recover 1 ClusterLic		\$10,230.77	K	31%	\$7,059.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL-ES-N1-LIC	SEL Eyeglass Search + Recover 1 Node Lic		\$852.31	K	31%	\$588.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL-MGD1-CLST	SEL Superna Managed DR 1 Cluster YrlySub		\$20,840.00	K	31%	\$14,379.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL-NODE-1M	SEL Superna Eyeglass DR MSP Node Monthly		\$92.31	K	31%	\$63.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL-NTC-1	SEL Node to 1 Cluster DR Conversion		\$10,707.69	K	31%	\$7,388.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL-RAND-AGT	SEL Ransomware Defender Agent Lic		\$2,692.31	K	31%	\$1,857.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL-RAND-LIC	SEL Ransomware Defender Feature Lic		\$2,020.00	K	31%	\$1,393.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL-SRM-LIC	SEL Cluster Storage Monitor Lic		\$6,410.00	K	31%	\$4,422.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EMCMAEVAL	SEL 30Day Free Trial of NTP Software M-A		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	EMCQFSEVAL	SEL 30Day Free Trial of NTP Software QFS		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP SOFTWARE
5	ENT10PB1YRSB	SELECT DFXS ENT ELA, 10PB 1Yr Sub		\$4,347,000.00	K	31%	\$2,999,430.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	ENT1PB1YRSB	SELECT DFXS ENT ELA, 1PB 1Yr Sub		\$644,490.77	K	31%	\$444,698.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	ENT3PB1YRSB	SELECT DFXS ENT ELA, 3PB 1Yr Sub		\$1,445,850.77	K	31%	\$997,637.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	ENT5PB1YRSB	SELECT DFXS ENT ELA, 5PB 1Yr Sub		\$2,268,000.00	K	31%	\$1,564,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	ENTAD1PB1YRSB	SELECT DFXS ENT ELA, ADD 1PB 1Yr Sub		\$434,700.00	K	31%	\$299,943.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	ENTCONNTEST	SEL BCOM Enterprise Test Connection		\$450.00	K	31%	\$310.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOCOM
5	ESOSAC2A100DC	SEL ESO-SA-C2AD-100D-C)		\$25,000.00	K	31%	\$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSAC2A100DC-I	SEL ESO-SA-C2AD-100D-C)		\$29,250.00	K	31%	\$20,182.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSAC2A100DC-K	SEL ESO-SA-C2AD-100D-C)		\$29,459.09	K	31%	\$20,326.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSAC2AD100D	SEL ESO-SA-C2AD-100D-C)		\$25,000.00	K	31%	\$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSAC2AD100D-I	SEL ESO-SA-C2AD-100D-C)		\$29,250.00	K	31%	\$20,182.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSAC2AD100D-K	SEL ESO-SA-C2AD-100D-C)		\$29,459.09	K	31%	\$20,326.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSAC2ADDDC	SEL ESO-SA-C2AD-D-C)		\$250.00	K	31%	\$172.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSAC2ADDDC-I	SEL ESO-SA-C2AD-D-C)		\$292.50	K	31%	\$201.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSAC2ADDDC-K	SEL ESO-SA-C2AD-D-C)		\$294.59	K	31%	\$203.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSADPLC-I	SEL ESO-SAD-PL-C)		\$234.00	K	31%	\$161.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSADPLC-K	SEL ESO-SAD-PL-C)		\$224.87	K	31%	\$155.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSANCA100D	SEL ESO-SA-NCAD-100D-C)		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSANCA100DC	SEL ESO-SA-NCAD-100D-C)		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSANCA100DC-I	SEL ESO-SA-NCAD-100D-C)		\$1,170.00	K	31%	\$807.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSANCA100DC-K	SEL ESO-SA-NCAD-100D-C)		\$1,176.96	K	31%	\$811.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSANCA100D-I	SEL ESO-SA-NCAD-100D-C)		\$1,170.00	K	31%	\$807.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSANCA100D-K	SEL ESO-SA-NCAD-100D-C)		\$1,176.07	K	31%	\$811.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSANCADDC	SEL ESO-SA-NCAD-D-C)		\$10.00	K	31%	\$6.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSANCADDC-I	SEL ESO-SA-NCAD-D-C)		\$11.70	K	31%	\$8.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSANCADDC-K	SEL ESO-SA-NCAD-D-C)		\$11.76	K	31%	\$8.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSC100DC	SEL ESO-SC-100D-C)		\$2,500.00	K	31%	\$1,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSC100DC-I	SEL ESO-SC-100D-C)		\$2,925.00	K	31%	\$2,018.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSC100DC-K	SEL ESO-SC-100D-C)		\$2,808.00	K	31%	\$1,937.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSC1AD100DC	SEL ESO-S-C1AD-100D-C)		\$15,000.00	K	31%	\$10,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSC1AD100DC-I	SEL ESO-S-C1AD-100D-C)		\$17,550.00	K	31%	\$12,109.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSC1AD100DC-K	SEL ESO-S-C1AD-100D-C)		\$16,893.96	K	31%	\$11,656.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSC2AD100DC	SEL ESO-S-C2AD-100D-C)		\$25,000.00	K	31%	\$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSC2AD100DC-I	SEL ESO-S-C2AD-100D-C)		\$29,250.00	K	31%	\$20,182.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSC2AD100DC-K	SEL ESO-S-C2AD-100D-C)		\$29,459.09	K	31%	\$20,326.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSECLC	SEL ESO-SEC-PL-C)		\$4,500.00	K	31%	\$3,105.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSECLC-I	SEL ESO-SEC-PL-C)		\$5,265.00	K	31%	\$3,632.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSECLC-K	SEL ESO-SEC-PL-C)		\$5,050.53	K	31%	\$3,491.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSNCAD100DC	SEL ESO-S-NCAD-100D-C)		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSNCAD100DC-I	SEL ESO-S-NCAD-100D-C)		\$1,170.00	K	31%	\$807.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSNCAD100DC-K	SEL ESO-S-NCAD-100D-C)		\$1,176.07	K	31%	\$811.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSRAD100DC	SEL ESO-S-RAD-100D-C)		\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSRAD100DC-I	SEL ESO-S-RAD-100D-C)		\$585.00	K	31%	\$403.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSRAD100DC-K	SEL ESO-S-RAD-100D-C)		\$561.98	K	31%	\$387.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSSAAD100DC	SEL ESO-S-SAAD-100D-C)		\$3,000.00	K	31%	\$2,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSSAAD100DC-I	SEL ESO-S-SAAD-100D-C)		\$3,510.00	K	31%	\$2,421.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ESOSSAAD100DC-K	SEL ESO-S-SAAD-10													

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP					
5	ESTUS-500-999-EM	SEL Splunk ES TRU SSup500-999GB/dayEM		\$185.77	K	31%	\$128.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ESTUS-5K-9999-EM	SEL Splunk ES TRU SSup5K-9999GB/dayEM		\$186.15	K	31%	\$114.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ESUITE-PLUS1-3YR	SEL Ent Plus Suite 1 Writeable CLSTR 3y		\$84,118.46	K	31%	\$58,041.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	ESUITE-PLUS1-5YR	SEL Ent Plus Suite 1 Writeable CLSTR 5y		\$100,556.92	K	31%	\$69,384.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	ESUITE-PLUS3-3YR	SEL Ent Plus Suite 2 Writeable CLSTR 3y		\$104,067.69	K	31%	\$71,898.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	ESUITE-PLUS3-5YR	SEL Ent Plus Suite 2 Writeable CLSTR 5y		\$126,472.31	K	31%	\$92,265.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EXTE-100GB-AN-D	SEL Splunk EXCH Term SSup 51-100GB/dayAN		\$43,269.23	K	31%	\$29,855.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTE-100GB-AP-D	SEL Splunk EXCH Term SSup 51-100GB/dayAP		\$51,923.08	K	31%	\$35,826.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTE-100GB-EM-D	SEL Splunk EXCH Term SSup 51-100GB/dayEM		\$39,807.69	K	31%	\$27,467.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTE-100GB-US-D	SEL Splunk EXCH Term SSup 51-100GB/dayUS		\$34,615.38	K	31%	\$23,884.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTE-101GB-AN-D	SEL Splunk EXCH Term SSup >100+GB/dayAN		\$107,668.27	K	31%	\$74,291.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTE-101GB-AP-D	SEL Splunk EXCH Term SSup >100+GB/dayAP		\$129,201.92	K	31%	\$89,149.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTE-101GB-EM-D	SEL Splunk EXCH Term SSup >100+GB/dayEM		\$99,054.81	K	31%	\$68,347.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTE-101GB-US-D	SEL Splunk EXCH Term SSup >100+GB/dayUS		\$86,134.62	K	31%	\$59,432.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTE-10GB-AN-D	SEL Splunk EXCH Term SSup 6-10GB/dayAN		\$7,211.54	K	31%	\$4,975.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTE-10GB-AP-D	SEL Splunk EXCH Term SSup 6-10GB/dayAP		\$8,653.85	K	31%	\$5,971.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTE-10GB-EM-D	SEL Splunk EXCH Term SSup 6-10GB/dayEM		\$6,634.62	K	31%	\$4,577.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTE-10GB-US-D	SEL Splunk EXCH Term SSup 6-10GB/dayUS		\$5,769.23	K	31%	\$3,980.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTE-20GB-AN-D	SEL Splunk EXCH Term SSup 11-20GB/dayAN		\$12,980.77	K	31%	\$8,956.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTE-20GB-AP-D	SEL Splunk EXCH Term SSup 11-20GB/dayAP		\$15,576.92	K	31%	\$10,748.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTE-20GB-EM-D	SEL Splunk EXCH Term SSup 11-20GB/dayEM		\$11,942.31	K	31%	\$8,240.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTE-20GB-US-D	SEL Splunk EXCH Term SSup 11-20GB/dayUS		\$10,384.62	K	31%	\$7,165.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTE-50GB-AN-D	SEL Splunk EXCH Term SSup 21-50GB/dayAN		\$27,403.85	K	31%	\$18,908.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTE-50GB-AP-D	SEL Splunk EXCH Term SSup 21-50GB/dayAP		\$32,884.62	K	31%	\$22,690.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTE-50GB-EM-D	SEL Splunk EXCH Term SSup 21-50GB/dayEM		\$25,211.54	K	31%	\$17,395.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTE-50GB-US-D	SEL Splunk EXCH Term SSup 21-50GB/dayUS		\$21,923.08	K	31%	\$15,126.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTE-5GB-AN-D	SEL Splunk EXCH Term SSup 3-5GB/dayAN		\$4,326.92	K	31%	\$2,985.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTE-5GB-AP-D	SEL Splunk EXCH Term SSup 3-5GB/dayAP		\$5,192.31	K	31%	\$3,582.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTE-5GB-EM-D	SEL Splunk EXCH Term SSup 3-5GB/dayEM		\$3,980.77	K	31%	\$2,746.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTE-5GB-US-D	SEL Splunk EXCH Term SSup 3-5GB/dayUS		\$3,461.54	K	31%	\$2,388.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTG-100GB-AN-D	SEL Splunk EXCH Term PSup 51-100GB/dayAN		\$51,923.08	K	31%	\$35,826.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTG-100GB-AP-D	SEL Splunk EXCH Term PSup 51-100GB/dayAP		\$62,307.69	K	31%	\$42,992.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTG-100GB-EM-D	SEL Splunk EXCH Term PSup 51-100GB/dayEM		\$47,769.23	K	31%	\$32,960.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTG-100GB-US-D	SEL Splunk EXCH Term PSup 51-100GB/dayUS		\$41,538.46	K	31%	\$28,661.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTG-101GB-AN-D	SEL Splunk EXCH Term PSup >100+GB/dayAN		\$129,201.92	K	31%	\$89,149.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTG-101GB-AP-D	SEL Splunk EXCH Term PSup >100+GB/dayAP		\$155,042.31	K	31%	\$106,979.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTG-101GB-EM-D	SEL Splunk EXCH Term PSup >100+GB/dayEM		\$118,865.77	K	31%	\$82,017.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTG-101GB-US-D	SEL Splunk EXCH Term PSup >100+GB/dayUS		\$103,361.54	K	31%	\$71,319.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTG-10GB-AN-D	SEL Splunk EXCH Term PSup 6-10GB/dayAN		\$8,653.85	K	31%	\$5,971.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTG-10GB-AP-D	SEL Splunk EXCH Term PSup 6-10GB/dayAP		\$10,384.62	K	31%	\$7,165.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTG-10GB-EM-D	SEL Splunk EXCH Term PSup 6-10GB/dayEM		\$7,961.54	K	31%	\$5,493.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTG-10GB-US-D	SEL Splunk EXCH Term PSup 6-10GB/dayUS		\$6,923.08	K	31%	\$4,776.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTG-20GB-AN-D	SEL Splunk EXCH Term PSup 11-20GB/dayAN		\$15,576.92	K	31%	\$10,748.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTG-20GB-AP-D	SEL Splunk EXCH Term PSup 11-20GB/dayAP		\$18,692.31	K	31%	\$12,897.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTG-20GB-EM-D	SEL Splunk EXCH Term PSup 11-20GB/dayEM		\$14,330.77	K	31%	\$9,888.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTG-20GB-US-D	SEL Splunk EXCH Term PSup 11-20GB/dayUS		\$12,461.54	K	31%	\$8,598.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTG-50GB-AN-D	SEL Splunk EXCH Term PSup 21-50GB/dayAN		\$32,884.62	K	31%	\$22,690.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTG-50GB-AP-D	SEL Splunk EXCH Term PSup 21-50GB/dayAP		\$39,461.54	K	31%	\$27,228.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTG-50GB-EM-D	SEL Splunk EXCH Term PSup 21-50GB/dayEM		\$30,253.85	K	31%	\$20,875.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTG-50GB-US-D	SEL Splunk EXCH Term PSup 21-50GB/dayUS		\$26,307.69	K	31%	\$18,152.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTG-5GB-AN-D	SEL Splunk EXCH Term PSup 3-5GB/dayAN		\$5,192.31	K	31%	\$3,582.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTG-5GB-AP-D	SEL Splunk EXCH Term PSup 3-5GB/dayAP		\$6,230.77	K	31%	\$4,299.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTG-5GB-EM-D	SEL Splunk EXCH Term PSup 3-5GB/dayEM		\$4,776.92	K	31%	\$3,296.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EXTG-5GB-US-D	SEL Splunk EXCH Term PSup 3-5GB/dayUS		\$4,153.85	K	31%	\$2,866.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EYEGLOSS-000	SEL EyeGlass Alarm Export v2		\$385.00	K	31%	\$265.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EYEGLOSS-001	SEL EyeGlass Config Replication Isilon		\$1,128.00	K	31%	\$778.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EYEGLOSS-002	SEL EyeGlass - Change Mgmt Reporting		\$667.00	K	31%	\$460.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EYEGLOSS-0032PA	SEL EyeGlass Cluster Cfg Rep Adv 2 Pack		\$6,282.00	K	31%	\$4,334.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EYEGLOSS-0032PB	SEL EyeGlass Cluster Cfg Rep Base 2 Pack		\$3,590.00	K	31%	\$2,477.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EYEGLOSS-0032PE	SEL EyeGlass Cluster Cfg Rep Ent 2 Pack		\$7,692.00	K	31%	\$5,307.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EYEGLOSS-0032UE	SEL EyeGlass Base to ADV Upgrade 2 Pack		\$3,590.00	K	31%	\$2,477.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EYEGLOSS-0032UE	SEL IGLS BASIC-ADV TO ENT UPGRADE 2 PACK		\$4,015.00	K	31%	\$2,770.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EYEGLOSS-003E	SEL EyeGlass DR Single Cluster License		\$6,561.54	K	31%	\$4,527.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EYEGLOSS-004	SEL EyeGlass Isilon - RTO Reporting		\$1,410.00	K	31%	\$972.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EYEGLOSS-006	SEL EyeGlass-Folder and Config Migration		\$1,410.00	K	31%	\$972.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EYEGLOSS-007	SEL EyeGlass - Advanced DR Orchestration		\$2,308.00	K	31%	\$1,592.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EYEGLOSS-008	SEL EyeGlass - Logging Export		\$385.00	K	31%	\$265.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EYEGLOSS-130	SEL EyeGlass - Auto Clistr Wide Failover		\$1,026.00	K	31%	\$707.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EYEGLOSS-131	SEL EyeGlass - High Availability		\$1,410.00	K	31%	\$972.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EYEGLOSS-132	SEL EyeGlass - Client Failover Steering		\$2,051.00	K	31%	\$1,415.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EYEGLOSS-133	SEL EyeGlass - Application Failover		\$1,411.00	K	31%	\$973.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EYEGLOSS-11	SEL IGLS RHEL_Centos Installer License		\$3,077.00	K	31%	\$2,123.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EZ-VFRIDGE	PowerMax Dell EMC Fridge		\$12,770.00	K	31%	\$8,811.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DELL EMC FRIDGE
5	FC-0-500S	SEL Framework Connector OS		\$115.25	K	31%	\$79.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-1001-1500OS	SEL Framework Connector OS		\$33.01	K	31%	\$22.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-100K-150KOS	SEL Framework Connector OS		\$17.37	K	31%	\$11.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-101-2500S	SEL Framework Connector OS		\$63.13	K	31%	\$								

NVP LEVEL 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE											
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	FC-35K-50KOS	SEL Framework Connector OS		\$18.53	K	31%	\$12.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-4001-6000OS	SEL Framework Connector OS		\$24.32	K	31%	\$16.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-501-750OS	SEL Framework Connector OS		\$38.80	K	31%	\$26.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-50K-100KOS	SEL Framework Connector OS		\$17.95	K	31%	\$12.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-51-100OS	SEL Framework Connector OS		\$80.50	K	31%	\$55.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-6001-8000OS	SEL Framework Connector OS		\$22.59	K	31%	\$15.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-751-1000OS	SEL Framework Connector OS		\$35.91	K	31%	\$24.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-8001-10KOS	SEL Framework Connector OS		\$21.43	K	31%	\$14.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FLOW-CET1	SEL Boom! Flow Standard Edit - Tier 1		\$3,000.00	K	31%	\$2,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	FLOW-CET2	SEL Boom! Flow Standard Edition - Tier 2		\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	FLOW-CET3	SEL Boom! Flow Standard Edit - Tier 3		\$9,166.66	K	31%	\$6,325.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	FLOW-CET4	SEL Boom! Flow Standard Edition - Tier 4		\$13,333.33	K	31%	\$9,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	FLOW-EET1	SEL Boom! Flow Enterprise Edit - Tier 1		\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	FLOW-EET2	SEL Boom! Flow Enterprise Edit - Tier 2		\$12,500.00	K	31%	\$8,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	FLOW-EET3	SEL Boom! Flow Enterprise Edit - Tier 3		\$20,000.00	K	31%	\$13,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	FLOW-EET4	SEL Boom! Flow Enterprise Edit - Tier 4		\$25,000.00	K	31%	\$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	FMI-1YR-00000025	SEL 1YR 25-49TB FILE METADATA INDEX		\$769.23	K	31%	\$530.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-1YR-00000050	SEL 1YR 50-99TB FILE METADATA INDEX		\$634.62	K	31%	\$437.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-1YR-00000100	SEL 1YR 100-249TB FILE METADATA INDEX		\$519.23	K	31%	\$358.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-1YR-00000250	SEL 1YR 250-499TB FILE METADATA INDEX		\$384.62	K	31%	\$265.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-1YR-00000500	SEL 1YR 500-999TB FILE METADATA INDEX		\$326.92	K	31%	\$225.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-1YR-00001000	SEL 1YR 1000-1999TB FILE METADATA INDEX		\$269.23	K	31%	\$185.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-3YR-00000025	SEL 3YR 25-49TB FILE METADATA INDEX		\$2,076.92	K	31%	\$1,433.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-3YR-00000050	SEL 3YR 50-99TB FILE METADATA INDEX		\$1,713.46	K	31%	\$1,182.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-3YR-00000100	SEL 3YR 100-249TB FILE METADATA INDEX		\$1,401.92	K	31%	\$967.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-3YR-00000250	SEL 3YR 250-499TB FILE METADATA INDEX		\$1,038.46	K	31%	\$716.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-3YR-00000500	SEL 3YR 500-999TB FILE METADATA INDEX		\$882.69	K	31%	\$609.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-3YR-00001000	SEL 3YR 1000-1999TB FILE METADATA INDEX		\$726.92	K	31%	\$501.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-5YR-00000025	SEL 5YR 25-49TB FILE METADATA INDEX		\$3,076.92	K	31%	\$2,123.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-5YR-00000050	SEL 5YR 50-99TB FILE METADATA INDEX		\$2,538.46	K	31%	\$1,751.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-5YR-00000100	SEL 5YR 100-249TB FILE METADATA INDEX		\$2,076.92	K	31%	\$1,433.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-5YR-00000250	SEL 5YR 250-499TB FILE METADATA INDEX		\$1,538.46	K	31%	\$1,061.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-5YR-00000500	SEL 5YR 500-999TB FILE METADATA INDEX		\$1,307.69	K	31%	\$902.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-5YR-00001000	SEL 5YR 1000-1999TB FILE METADATA INDEX		\$1,076.92	K	31%	\$743.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FUS11PROC	SEL FUS11-PRO-C)		\$159.99	K	31%	\$110.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	FUS11PROC-I	SEL FUS11-PRO-C)		\$159.99	K	31%	\$110.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	FUS11PROC-K	SEL FUS11-PRO-C)		\$169.71	K	31%	\$117.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	FUS11-PRO-F	SEL FUS11-PRO-F)		\$175.99	K	31%	\$121.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	FUS11PROUJ	SEL FUS11-PRO-UJ-C)		\$119.99	K	31%	\$82.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	FUS11PROUJ-I	SEL FUS11-PRO-UJ-C)		\$119.99	K	31%	\$82.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	FUS11PROUJ-K	SEL FUS11-PRO-UJ-C)		\$126.80	K	31%	\$87.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	FUS11-PRO-UG-F	SEL FUS11-PRO-UG-F)		\$131.99	K	31%	\$91.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	FUS12PLAYC	SEL FUS12-PLAY-C)		\$149.00	K	31%	\$102.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	FUS12PLAYC-I	SEL FUS12-PLAY-C)		\$149.00	K	31%	\$102.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	FUS12PLAYC-K	SEL FUS12-PLAY-C)		\$172.00	K	31%	\$118.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	FUS12PLAYUGC	SEL FUS12-PLAY-UG-C)		\$79.00	K	31%	\$54.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	FUS12PLAYUGC-I	SEL FUS12-PLAY-UG-C)		\$79.00	K	31%	\$54.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	FUS12PLAYUGC-K	SEL FUS12-PLAY-UG-C)		\$91.56	K	31%	\$63.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	FUS12PROC	SEL FUS12-PRO-C)		\$199.00	K	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	FUS12PROC-I	SEL FUS12-PRO-C)		\$199.00	K	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	FUS12PROC-K	SEL FUS12-PRO-C)		\$229.47	K	31%	\$158.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	FUS12PROPLUGC	SEL FUS12-PRO-PLAY-UG-C)		\$89.00	K	31%	\$61.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	FUS12PROPLUGC-I	SEL FUS12-PRO-PLAY-UG-C)		\$89.00	K	31%	\$61.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	FUS12PROPLUGC-K	SEL FUS12-PRO-PLAY-UG-C)		\$103.05	K	31%	\$71.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	FUS12PROUJG	SEL FUS12-PRO-UG-C)		\$99.00	K	31%	\$68.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	FUS12PROUJG-I	SEL FUS12-PRO-UG-C)		\$99.00	K	31%	\$68.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	FUS12PROUJG-K	SEL FUS12-PRO-UG-C)		\$114.54	K	31%	\$79.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	GDPR-0-50OS	SEL GDPR Patterns OS		\$64.03	K	31%	\$44.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	GDPR-1001-1500OS	SEL GDPR Patterns OS		\$18.34	K	31%	\$12.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	GDPR-100K-150KOS	SEL GDPR Patterns OS		\$9.65	K	31%	\$6.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	GDPR-101-250OS	SEL GDPR Patterns OS		\$35.07	K	31%	\$24.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	GDPR-10K-20KOS	SEL GDPR Patterns OS		\$11.26	K	31%	\$7.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	GDPR-1501-2000OS	SEL GDPR Patterns OS		\$16.57	K	31%	\$11.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	GDPR-150K-OS	SEL GDPR Patterns OS		\$9.49	K	31%	\$6.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	GDPR-2001-2500OS	SEL GDPR Patterns OS		\$15.44	K	31%	\$10.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	GDPR-20K-35KOS	SEL GDPR Patterns OS		\$10.62	K	31%	\$7.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	GDPR-2501-4000OS	SEL GDPR Patterns OS		\$14.48	K	31%	\$9.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	GDPR-251-500OS	SEL GDPR Patterns OS		\$26.71	K	31%	\$18.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	GDPR-35K-50KOS	SEL GDPR Patterns OS		\$10.30	K	31%	\$7.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	GDPR-4001-6000OS	SEL GDPR Patterns OS		\$13.51	K	31%	\$9.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	GDPR-501-750OS	SEL GDPR Patterns OS		\$21.56	K	31%	\$14.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	GDPR-50K-100KOS	SEL GDPR Patterns OS		\$9.97	K	31%	\$6.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	GDPR-51-100OS	SEL GDPR Patterns OS		\$44.72	K	31%	\$30.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	GDPR-6001-8000OS	SEL GDPR Patterns OS		\$12.55	K	31%	\$8.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	GDPR-751-1000OS	SEL GDPR Patterns OS		\$19.95	K	31%	\$13.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	GDPR-8001-10KOS	SEL GDPR Patterns OS		\$11.90	K	31%	\$8.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	H7AANN100UC	SEL HZ7-AVA-ENN100-UG-C)		\$28,380.00	K	31%	\$19,582.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AANN100UC-I	SEL HZ7-AVA-ENN100-UG-C)		\$29,657.10	K	31%	\$20,463.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AANN100UC-K	SEL HZ7-AVA-ENN100-UG-C)		\$30,991.42	K	31%	\$21,384.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7MPAN10UCV2-K	SEL HZ7-MGP-ADN10-UG-C)		\$1,237.36	K	31%	\$853.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7NXEDC100C	SEL H7NX-ED-C													

NVP LEVEL 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE											
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	H7NXEDC10C-I	SEL H7NX-ED-C10-C)		\$8,180.86	K	31%	\$5,644.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7NXEDC10C-K	SEL H7NX-ED-C10-C)		\$8,466.14	K	31%	\$5,841.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HCI-ADV-CPU-F	SEL: HCI-ADV-CPU-F		\$8,371.00	K	31%	\$5,775.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HCIADVPUJ	SEL HCI-ADV-CPU-C)		\$7,710.00	K	31%	\$5,319.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HCIADVPUJ-I	SEL HCI-ADV-CPU-C)		\$9,020.70	K	31%	\$6,224.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HCIADVPUJ-K	SEL HCI-ADV-CPU-C)		\$9,079.07	K	31%	\$6,264.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HCIACKPUF	SEL: HCI-AK-CPU-F		\$8,893.50	K	31%	\$6,136.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HCIENNPCUC	SEL HCI-ENN-CPU-C)		\$9,250.00	K	31%	\$6,382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HCIENNPCUC-I	SEL HCI-ENN-CPU-C)		\$10,822.50	K	31%	\$7,467.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HCIENNPCUC-K	SEL HCI-ENN-CPU-C)		\$10,917.87	K	31%	\$7,533.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HCI-ENT-CPU-F	SEL: HCI-ENT-CPU-F		\$11,198.00	K	31%	\$7,726.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HCI-ESKITC	SEL HCI-ES-KIT-C)		\$20,015.00	K	31%	\$13,810.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HCI-ESKITC-I	SEL HCI-ES-KIT-C)		\$23,417.55	K	31%	\$16,158.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HCI-ESKITC-K	SEL HCI-ES-KIT-C)		\$23,559.61	K	31%	\$16,256.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HCI-ES-KIT-F	SEL: HCI-ES-KIT-F		\$21,873.50	K	31%	\$15,092.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HCIOMKITC	SEL HCI-OM-KIT-C)		\$11,090.00	K	31%	\$7,652.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HCIOMKITC-I	SEL HCI-OM-KIT-C)		\$12,975.30	K	31%	\$8,952.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HCIOMKITC-K	SEL HCI-OM-KIT-C)		\$13,063.13	K	31%	\$9,013.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HCI-OM-KIT-F	SEL: HCI-OM-KIT-F		\$13,183.50	K	31%	\$9,096.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HCI-RBAD-25VM-F	SEL: HCI-RBAD-25VM-F		\$27,703.50	K	31%	\$19,115.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HCI-RBEN-25VM-F	SEL: HCI-RBEN-25VM-F		\$36,283.50	K	31%	\$25,035.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HCI-RBST-25VM-F	SEL: HCI-RBST-25VM-F		\$17,528.50	K	31%	\$12,094.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HCI-RBV25VC	SEL HCI-RBV-25V-C)		\$27,095.00	K	31%	\$18,695.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HCI-RBV25VC-I	SEL HCI-RBV-25V-C)		\$31,701.15	K	31%	\$21,873.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HCI-RBV25VC-K	SEL HCI-RBV-25V-C)		\$31,910.82	K	31%	\$22,018.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HCI-RSD25VC	SEL HCI-RSD-25V-C)		\$19,395.00	K	31%	\$13,382.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HCI-RSD25VC-I	SEL HCI-RSD-25V-C)		\$22,692.15	K	31%	\$15,657.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HCI-RSD25VC-K	SEL HCI-RSD-25V-C)		\$22,870.06	K	31%	\$15,780.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HCI-STD-CPU-C	SEL HCI-STD-CPU-C)		\$3,560.00	K	31%	\$2,456.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HCI-STD-CPU-C-I	SEL HCI-STD-CPU-C)		\$4,165.20	K	31%	\$2,873.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HCI-STD-CPU-C-K	SEL HCI-STD-CPU-C)		\$4,194.76	K	31%	\$2,894.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HCI-STD-CPU-F	SEL: HCI-STD-CPU-F		\$3,916.00	K	31%	\$2,702.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HDP-ENT-1Y	SEL Cloudera HDP Ent Plus Sub 1 Node		\$12,308.00	K	31%	\$8,492.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	HDP-SCHNG-1Y	SEL Sofr Search		\$24,615.38	K	31%	\$16,984.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	HEC100C	SEL HZ-ENTC-100-C)		\$50,000.00	K	31%	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HEC100C-I	SEL HZ-ENTC-100-C)		\$55,000.00	K	31%	\$37,950.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HEC100C-K	SEL HZ-ENTC-100-C)		\$52,743.00	K	31%	\$36,392.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HC100C	SEL HZ-ENTC-10-C)		\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HC100C-I	SEL HZ-ENTC-10-C)		\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HC100C-K	SEL HZ-ENTC-10-C)		\$5,274.00	K	31%	\$3,639.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HEN100C	SEL HZ-ENTN-100-C)		\$30,000.00	K	31%	\$20,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HEN100C-I	SEL HZ-ENTN-100-C)		\$33,000.00	K	31%	\$22,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HEN100C-K	SEL HZ-ENTN-100-C)		\$31,594.00	K	31%	\$21,799.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HEN10C	SEL HZ-ENTN-10-C)		\$3,000.00	K	31%	\$2,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HEN10C-I	SEL HZ-ENTN-10-C)		\$3,300.00	K	31%	\$2,277.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HEN10C-K	SEL HZ-ENTN-10-C)		\$3,159.00	K	31%	\$2,179.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HFLEX-T1A	SEL Boomi HUB FLEX EDIT - TIER 1		\$260.00	K	31%	\$179.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	HFLEX-T2A	SEL Boomi HUB Flex Edition - Tier 1		\$875.00	K	31%	\$603.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	HFLEX-T3A	SEL Boomi HUB Flex Edition - Tier III		\$1,500.00	K	31%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	HFLEX-T4A	SEL Boomi HUB Flex Edition - Base		\$3,000.00	K	31%	\$2,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	HFLEX-T5A	SEL Boomi HUB Flex Edition - Standard		\$4,250.00	K	31%	\$2,932.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	HFLEX-T6A	SEL Boomi HUB Flex Edit - Professional		\$6,000.00	K	31%	\$4,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	HFLEX-T7A	SEL Boomi HUB Flex Edition - Enterprise		\$9,000.00	K	31%	\$6,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	HFLEX-T8A	SEL Boomi HUB Flex Edit - Lrg Ent		\$12,750.00	K	31%	\$8,797.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	HNXEDC100C	SEL HNX-ED-C100-C)		\$76,250.00	K	31%	\$52,612.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HNXEDC100C-I	SEL HNX-ED-C100-C)		\$79,681.25	K	31%	\$54,980.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HNXEDC100C-K	SEL HNX-ED-C100-C)		\$83,129.02	K	31%	\$57,359.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HNXEDC10C	SEL HNX-ED-C10-C)		\$7,625.00	K	31%	\$5,261.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HNXEDC10C-I	SEL HNX-ED-C10-C)		\$7,968.13	K	31%	\$5,498.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HNXEDC10C-K	SEL HNX-ED-C10-C)		\$8,312.90	K	31%	\$5,735.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HUTE-100-249AN-D	SEL Splunk-Hadoop Term+S5up100-249NdAN		\$3,807.69	K	31%	\$2,627.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTE-100-249AP-D	SEL Splunk-Hadoop Term+S5up100-249NdAP		\$4,569.23	K	31%	\$3,152.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTE-100-249EM-D	SEL Splunk-Hadoop Term+S5up100-249NdEM		\$3,503.08	K	31%	\$2,417.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTE-100-249US-D	SEL Splunk-Hadoop Term+STD5up100-249NdUS		\$3,046.15	K	31%	\$2,101.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTE-10-24AN-D	SEL Splunk-Hadoop Term+S5up10-24NdAN		\$4,326.92	K	31%	\$2,985.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTE-10-24AP-D	SEL Splunk-Hadoop Term+S5up10-24NdAP		\$5,192.31	K	31%	\$3,582.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTE-10-24EM-D	SEL Splunk-Hadoop Term+S5up10-24NdEM		\$3,980.77	K	31%	\$2,746.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTE-10-24US-D	SEL Splunk-Hadoop Term+STD5up10-24NdUS		\$3,461.54	K	31%	\$2,388.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTE-250-499AN-D	SEL Splunk-Hadoop Term+S5up250-499NdAN		\$3,461.54	K	31%	\$2,388.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTE-250-499AP-D	SEL Splunk-Hadoop Term+S5up250-499NdAP		\$4,153.85	K	31%	\$2,866.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTE-250-499EM-D	SEL Splunk-Hadoop Term+S5up250-499NdEM		\$3,184.62	K	31%	\$2,197.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTE-250-499US-D	SEL Splunk-Hadoop Term+STD5up250-499NdUS		\$2,769.23	K	31%	\$1,910.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTE-25-49AN-D	SEL Splunk-Hadoop Term+S5up25-49NdAN		\$4,153.85	K	31%	\$2,866.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTE-25-49AP-D	SEL Splunk-Hadoop Term+S5up25-49NdAP		\$4,984.62	K	31%	\$3,439.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTE-25-49EM-D	SEL Splunk-Hadoop Term+S5up25-49NdEM		\$3,821.54	K	31%	\$2,636.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTE-25-49US-D	SEL Splunk-Hadoop Term+STD5up25-49NdUS		\$3,323.08	K	31%	\$2,292.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTE-500-999AN-D	SEL Splunk-Hadoop Term+S5up500-999NdAN		\$3,028.85	K	31%	\$2,089.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTE-500-999AP-D	SEL Splunk-Hadoop Term+S5up500-999NdAP		\$3,634.62	K	31%	\$2,507.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTE-500-999EM-D	SEL Splunk-Hadoop Term+S5up500-999NdEM		\$2,786.54	K	31%	\$1,922.71	\$0.00	\$0.00						

NVP LEVEL 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE											
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	HUTG-100-249AN-D	SEL Splunk-Hadoop Term +PSup100-249NdAN		\$4,572.69	K	31%	\$3,155.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTG-100-249AP-D	SEL Splunk-Hadoop Term +PSup100-249NdAP		\$5,486.54	K	31%	\$3,785.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTG-100-249EM-D	SEL Splunk-Hadoop Term +PRMSup100-249NdEM		\$4,206.92	K	31%	\$2,902.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTG-100-249US-D	SEL Splunk-Hadoop Term +PRMSup100-249NdUS		\$3,657.69	K	31%	\$2,523.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTG-10-24ND	SEL Splunk-Hadoop Term +PSup10-24NdAN		\$5,192.31	K	31%	\$3,582.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTG-10-24AP-D	SEL Splunk-Hadoop Term +PSup10-24NdAP		\$6,230.77	K	31%	\$4,299.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTG-10-24EM-D	SEL Splunk-Hadoop Term +PSup10-24NdEM		\$4,776.92	K	31%	\$3,296.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTG-10-24US-D	SEL Splunk-Hadoop Term +PRMSup10-24NdUS		\$4,153.85	K	31%	\$2,866.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTG-250-499AN-D	SEL Splunk-Hadoop Term +PSup250-499NdAN		\$4,153.85	K	31%	\$2,866.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTG-250-499AP-D	SEL Splunk-Hadoop Term +PSup250-499NdAP		\$4,984.62	K	31%	\$3,439.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTG-250-499EM-D	SEL Splunk-Hadoop Term +PSup250-499NdEM		\$3,821.54	K	31%	\$2,636.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTG-250-499US-D	SEL Splunk-Hadoop Term +PRMSup250-499NdUS		\$3,323.08	K	31%	\$2,292.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTG-25-49AN-D	SEL Splunk-Hadoop Term +PSup25-49NdAN		\$4,983.46	K	31%	\$3,438.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTG-25-49AP-D	SEL Splunk-Hadoop Term +PSup25-49NdAP		\$5,980.38	K	31%	\$4,126.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTG-25-49EM-D	SEL Splunk-Hadoop Term +PSup25-49NdEM		\$4,584.23	K	31%	\$3,163.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTG-25-49US-D	SEL Splunk-Hadoop Term +PRMSup25-49NdUS		\$3,986.54	K	31%	\$2,750.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTG-500-999AN-D	SEL Splunk-Hadoop Term +PSup500-999NdAN		\$3,634.62	K	31%	\$2,507.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTG-500-999AP-D	SEL Splunk-Hadoop Term +PSup500-999NdAP		\$4,361.54	K	31%	\$3,009.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTG-500-999EM-D	SEL Splunk-Hadoop Term +PSup500-999NdEM		\$3,343.85	K	31%	\$2,307.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTG-500-999US-D	SEL Splunk-Hadoop Term +PRMSup500-999NdUS		\$2,907.69	K	31%	\$2,006.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTG-50-99AD-D	SEL Splunk-Hadoop Term +PSup50-99NdAN		\$4,774.62	K	31%	\$3,294.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTG-50-99AP-D	SEL Splunk-Hadoop Term +PSup50-99NdAP		\$5,728.85	K	31%	\$3,952.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTG-50-99EM-D	SEL Splunk-Hadoop Term +PSup50-99NdEM		\$4,392.69	K	31%	\$3,030.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HUTG-50-99US-D	SEL Splunk-Hadoop Term +PRMSup50-99NdUS		\$3,819.23	K	31%	\$2,635.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HWC-FLEX-CNT-1Y	SEL Fix Sprt Contact - 1 yr - Required		\$15,385.00	K	31%	\$10,615.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	HWC-FLEXCREDITS	SEL HWX Connect Fix Crdts - 12 Credits		\$8,615.00	K	31%	\$5,944.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	HWC-FLEXPLAN-1Y	SEL HWX Connect Flex Plan 1Y		\$23,077.00	K	31%	\$15,923.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	HZ7ADAADC100UGF	SEL: HZ7-ADA-ADC100-UG-F		\$12,463.00	K	31%	\$8,599.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7ADAADC100UG	SEL: HZ7-ADA-ADC100-UG-F		\$1,246.30	K	31%	\$859.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7ADAADN100UGF	SEL: HZ7-ADA-ADN100-UG-F		\$6,292.00	K	31%	\$4,341.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7ADAADN100UG	SEL: HZ7-ADA-ADN100-UG-F		\$629.20	K	31%	\$434.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7ADAENC100UGF	SEL: HZ7-ADA-ENC100-UG-F		\$34,364.00	K	31%	\$23,711.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7ADAENC100UG	SEL: HZ7-ADA-ENC100-UG-F		\$3,436.40	K	31%	\$2,371.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7ADAENN100UGF	SEL: HZ7-ADA-ENN100-UG-F		\$18,755.00	K	31%	\$12,940.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7ADAENN100UG	SEL: HZ7-ADA-ENN100-UG-F		\$1,875.50	K	31%	\$1,294.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7ADC2503PSSSF	SEL: HZ7-ADC-250-3P-SSS-F		\$74,687.98	K	31%	\$51,534.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7ADC250PSSSF	SEL: HZ7-ADC-250-P-SSS-F		\$26,230.90	K	31%	\$19,520.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7ADC5003PSSSF	SEL: HZ7-ADC-500-3P-SSS-F		\$149,375.95	K	31%	\$103,069.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7ADC500PSSSF	SEL: HZ7-ADC-500-P-SSS-F		\$56,681.80	K	31%	\$39,041.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7ADN1K3PSSSF	SEL: HZ7-ADN-1K-3P-SSS-F		\$186,945.00	K	31%	\$128,902.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7ADN1K3PSSSF	SEL: HZ7-ADN-1K-P-SSS-F		\$70,812.50	K	31%	\$48,860.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7ADN2003PSSSF	SEL: HZ7-ADN-200-3P-SSS-F		\$37,389.00	K	31%	\$25,798.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7ADN200PSSSF	SEL: HZ7-ADN-200-P-SSS-F		\$14,162.50	K	31%	\$9,772.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7ADN203PSSSF	SEL: HZ7-ADN-20-3P-SSS-F		\$3,740.35	K	31%	\$2,580.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7ADN20PSSSF	SEL: HZ7-ADN-20-P-SSS-F		\$1,416.80	K	31%	\$977.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7ADN5003PSSSF	SEL: HZ7-ADN-500-3P-SSS-F		\$93,473.95	K	31%	\$64,497.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7ADN500PSSSF	SEL: HZ7-ADN-500-P-SSS-F		\$35,406.80	K	31%	\$24,430.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7-AP-ADC100-F	SEL: HZ7-AP-ADC100-F		\$36,795.00	K	31%	\$25,388.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7-AP-ADC10-F	SEL: HZ7-AP-ADC10-F		\$3,679.50	K	31%	\$2,538.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7-AP-ADN100-F	SEL: HZ7-AP-ADN100-F		\$22,605.00	K	31%	\$15,597.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7-AP-ADN10-F	SEL: HZ7-AP-ADN10-F		\$2,260.50	K	31%	\$1,559.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7APAENC100UGF	SEL: HZ7-APA-ENC100-UG-F		\$31,201.50	K	31%	\$21,529.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7APAENC100UG	SEL: HZ7-APA-ENC100-UG-F		\$3,120.70	K	31%	\$2,153.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7APAENN100UGF	SEL: HZ7-APA-ENN100-UG-F		\$16,697.80	K	31%	\$12,901.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7APAENN100UG	SEL: HZ7-APA-ENN100-UG-F		\$1,669.90	K	31%	\$1,289.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7APSENC100UGF	SEL: HZ7-APS-ENC100-UG-F		\$46,627.00	K	31%	\$32,310.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7APSENC100UG	SEL: HZ7-APS-ENC100-UG-F		\$4,682.70	K	31%	\$3,231.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7APSENN100UGF	SEL: HZ7-APS-ENN100-UG-F		\$28,072.00	K	31%	\$19,369.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7APSENN100UG	SEL: HZ7-APS-ENN100-UG-F		\$2,807.20	K	31%	\$1,936.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7-AP-STC100-F	SEL: HZ7-AP-STC100-F		\$22,605.00	K	31%	\$15,597.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7-AP-STC10-F	SEL: HZ7-AP-STC10-F		\$2,260.50	K	31%	\$1,559.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7APSTCADC100UF	SEL: HZ7-AP-STC-ADC100-UG-F		\$15,609.00	K	31%	\$10,770.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7APSTCADC100UGF	SEL: HZ7-AP-STC-ADC100-UG-F		\$1,560.90	K	31%	\$1,077.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7-AP-STN100-F	SEL: HZ7-AP-STN100-F		\$14,135.00	K	31%	\$9,753.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7-AP-STN10-F	SEL: HZ7-AP-STN10-F		\$1,413.50	K	31%	\$975.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7APSTNADN100UF	SEL: HZ7-AP-STN-ADN100-UG-F		\$9,317.00	K	31%	\$6,428.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7APSTNADN100UGF	SEL: HZ7-AP-STN-ADN100-UG-F		\$931.70	K	31%	\$642.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7AVAAPADC100UF	SEL: HZ7-AVA-APADC100-UG-F		\$21,780.00	K	31%	\$15,028.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7AVAAPADC100UG	SEL: HZ7-AVA-APADC100-UG-F		\$2,178.00	K	31%	\$1,502.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7AVAAPADN100UF	SEL: HZ7-AVA-APADN100-UG-F		\$12,463.00	K	31%	\$8,599.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7AVAAPADN100UG	SEL: HZ7-AVA-APADN100-UG-F		\$1,246.30	K	31%	\$859.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7AVSAPADC100UF	SEL: HZ7-AVS-APADC100-UG-F		\$29,221.50	K	31%	\$20,822.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7AVSAPADC100UG	SEL: HZ7-AVS-APADC100-UG-F		\$2,922.70	K	31%	\$2,016.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7AVSAPADN100UF	SEL: HZ7-AVS-APADN100-UG-F		\$17,363.50	K	31%	\$11,980.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARASOFT
5	HZ7AVSAPADN100UG	SEL: HZ7-AVS-APADN100-UG-F		\$1,736.90	K	31%	\$1,198.46								

NVP LEVEL 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE											
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	HZ7ENN1KPSSSF	SEL: HZ7-ENN-1K-P-SSS-F		\$99,137.50	K	31%	\$68,404.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	HZ7ENN2003PSSSF	SEL: HZ7-ENN-200-3P-SSS-F		\$52,309.75	K	31%	\$36,093.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	HZ7ENN200PSSSF	SEL: HZ7-ENN-200-P-SSS-F		\$19,814.30	K	31%	\$13,671.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	HZ7ENN203PSSSF	SEL: HZ7-ENN-20-3P-SSS-F		\$5,230.10	K	31%	\$3,608.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	HZ7ENN20PSSSF	SEL: HZ7-ENN-20-P-SSS-F		\$1,981.10	K	31%	\$1,358.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	HZ7ENN5003PSSSF	SEL: HZ7-ENN-500-3P-SSS-F		\$130,862.95	K	31%	\$90,295.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	HZ7ENN500PSSSF	SEL: HZ7-ENN-500-P-SSS-F		\$49,569.30	K	31%	\$34,202.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	HZ7STAADC100UGF	SEL: HZ7-STA-ADC100-UG-F		\$26,136.00	K	31%	\$18,033.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	HZ7STAADC10UGF	SEL: HZ7-STA-ADC10-UG-F		\$2,613.60	K	31%	\$1,803.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	HZ7STAADCA100UGF	SEL: HZ7-STA-ADCA100-UG-F		\$13,673.00	K	31%	\$9,434.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	HZ7STAADCA10UGF	SEL: HZ7-STA-ADCA10-UG-F		\$1,367.30	K	31%	\$943.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	HZ7STAADN200UGF	SEL: HZ7-STA-ADN200-UG-F		\$38,659.50	K	31%	\$26,675.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	HZ7STAADN20UGF	SEL: HZ7-STA-ADN20-UG-F		\$3,866.50	K	31%	\$2,667.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	HZ7STAADNA200UGF	SEL: HZ7-STA-ADNA200-UG-F		\$26,075.50	K	31%	\$17,992.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	HZ7STAADNA20UGF	SEL: HZ7-STA-ADNA20-UG-F		\$2,608.10	K	31%	\$1,799.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	HZ7STAENCA100UGF	SEL: HZ7-STA-ENCA100-UG-F		\$29,288.60	K	31%	\$20,209.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	HZ7STAENCA10UGF	SEL: HZ7-STA-ENCA10-UG-F		\$2,928.20	K	31%	\$2,020.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	HZ7STAENNA200UGF	SEL: HZ7-STA-ENNA200-UG-F		\$11,842.60	K	31%	\$8,171.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	HZ7STAENNA20UGF	SEL: HZ7-STA-ENNA20-UG-F		\$1,183.60	K	31%	\$816.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	HZ8A100AERCC	SEL HZ8-A100-AERC-C)		\$34,450.00	K	31%	\$23,770.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8A100AERC-C1	SEL HZ8-A100-AERC-C)		\$36,000.25	K	31%	\$24,840.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8A100AERC-C-K	SEL HZ8-A100-AERC-C)		\$37,657.06	K	31%	\$25,933.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8A10AERCC	SEL HZ8-A10-AERC-C)		\$3,445.00	K	31%	\$2,377.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8A10AERC-C1	SEL HZ8-A10-AERC-C)		\$3,600.03	K	31%	\$2,484.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8A10AERC-C-K	SEL HZ8-A10-AERC-C)		\$3,765.71	K	31%	\$2,598.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADAA100UGC	SEL HZ8-ADA-ADC100-UG-C)		\$11,330.00	K	31%	\$7,817.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADAA100UGC-K	SEL HZ8-ADA-ADC100-UG-C)		\$11,839.85	K	31%	\$8,169.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADAA10UGC	SEL HZ8-ADA-ADC10-UG-C)		\$1,330.00	K	31%	\$781.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADAA10UGC-I	SEL HZ8-ADA-ADC10-UG-C)		\$1,133.00	K	31%	\$781.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADAA10UGC-K	SEL HZ8-ADA-ADC10-UG-C)		\$1,183.99	K	31%	\$816.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADAA10UGC-K	SEL HZ8-ADA-ADC10-UG-C)		\$1,237.36	K	31%	\$853.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADAAN10UGC	SEL HZ8-ADA-ADN10-UG-C)		\$572.00	K	31%	\$394.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADAAN10UGC-I	SEL HZ8-ADA-ADN10-UG-C)		\$597.74	K	31%	\$412.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADAAN10UGC-K	SEL HZ8-ADA-ADN10-UG-C)		\$624.81	K	31%	\$431.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADAD100UGC	SEL HZ8-ADA-ADN100-UG-C)		\$5,720.00	K	31%	\$3,946.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADAD100UGC-I	SEL HZ8-ADA-ADN100-UG-C)		\$5,977.40	K	31%	\$4,124.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADAD100UGC-K	SEL HZ8-ADA-ADN100-UG-C)		\$6,248.08	K	31%	\$4,311.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADAE100UGC	SEL HZ8-ADA-ENC100-UG-C)		\$31,240.00	K	31%	\$21,555.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADAE100UGC-I	SEL HZ8-ADA-ENC100-UG-C)		\$32,645.80	K	31%	\$22,525.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADAE100UGC-K	SEL HZ8-ADA-ENC100-UG-C)		\$34,132.70	K	31%	\$23,551.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADAEN10UGC	SEL HZ8-ADA-ENC10-UG-C)		\$3,124.00	K	31%	\$2,155.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADAEN10UGC-I	SEL HZ8-ADA-ENC10-UG-C)		\$3,264.58	K	31%	\$2,252.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADAEN10UGC-K	SEL HZ8-ADA-ENC10-UG-C)		\$3,413.27	K	31%	\$2,355.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADANN10UGC	SEL HZ8-ADA-ENN10-UG-C)		\$1,705.00	K	31%	\$1,176.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADANN10UGC-I	SEL HZ8-ADA-ENN10-UG-C)		\$1,781.73	K	31%	\$1,229.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADANN10UGC-K	SEL HZ8-ADA-ENN10-UG-C)		\$1,865.61	K	31%	\$1,287.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADC100C	SEL HZ8-ADC-100-C)		\$41,150.00	K	31%	\$28,393.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADC100C-I	SEL HZ8-ADC-100-C)		\$43,001.75	K	31%	\$29,671.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADC100C-K	SEL HZ8-ADC-100-C)		\$44,935.64	K	31%	\$31,005.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADC10C	SEL HZ8-ADC-10-C)		\$4,115.00	K	31%	\$2,839.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADC10C-I	SEL HZ8-ADC-10-C)		\$4,300.18	K	31%	\$2,967.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADC10C-K	SEL HZ8-ADC-10-C)		\$4,493.56	K	31%	\$3,100.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADCE100UGC	SEL HZ8-ADC-ENC-100-UG-C)		\$19,853.00	K	31%	\$13,698.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADCE100UGC-I	SEL HZ8-ADC-ENC-100-UG-C)		\$20,746.39	K	31%	\$14,315.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADCE100UGC-K	SEL HZ8-ADC-ENC-100-UG-C)		\$21,720.81	K	31%	\$14,987.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADCEN10UGC	SEL HZ8-ADC-ENC-10-UG-C)		\$1,984.00	K	31%	\$1,368.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADCEN10UGC-I	SEL HZ8-ADC-ENC-10-UG-C)		\$2,073.28	K	31%	\$1,430.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADCEN10UGC-K	SEL HZ8-ADC-ENC-10-UG-C)		\$2,164.42	K	31%	\$1,493.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADEN100UGC	SEL HZ8-ADA-ENN100-UG-C)		\$17,050.00	K	31%	\$11,764.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADEN100UGC-I	SEL HZ8-ADA-ENN100-UG-C)		\$17,817.25	K	31%	\$12,293.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADEN100UGC-K	SEL HZ8-ADA-ENN100-UG-C)		\$18,656.14	K	31%	\$12,872.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADN100C	SEL HZ8-ADN-100-C)		\$25,750.00	K	31%	\$17,767.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADN100C-I	SEL HZ8-ADN-100-C)		\$26,908.75	K	31%	\$18,567.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADN100C-K	SEL HZ8-ADN-100-C)		\$28,156.60	K	31%	\$19,428.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADN10C	SEL HZ8-ADN-10-C)		\$2,575.00	K	31%	\$1,776.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADN10C-I	SEL HZ8-ADN-10-C)		\$2,690.88	K	31%	\$1,856.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADN10C-K	SEL HZ8-ADN-10-C)		\$2,815.66	K	31%	\$1,942.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADNA100C	SEL HZ8-ADN-A100-C)		\$21,530.00	K	31%	\$14,855.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADNA100C-I	SEL HZ8-ADN-A100-C)		\$22,498.85	K	31%	\$15,524.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADNA100C-K	SEL HZ8-ADN-A100-C)		\$23,462.99	K	31%	\$16,203.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADNA10C	SEL HZ8-ADN-A10-C)		\$2,153.00	K	31%	\$1,485.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADNA10C-I	SEL HZ8-ADN-A10-C)		\$2,249.89	K	31%	\$1,553.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADNA10C-K	SEL HZ8-ADN-A10-C)		\$2,348.30	K	31%	\$1,620.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADNE100UGC	SEL HZ8-ADN-ENN-100-UG-C)		\$11,352.00	K	31%	\$7,832.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADNE100UGC-I	SEL HZ8-ADN-ENN-100-UG-C)		\$11,862.84	K	31%	\$8,185.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADNE100UGC-K	SEL HZ8-ADN-ENN-100-UG-C)		\$12,373.58	K	31%	\$8,537.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ADNEN10UGC	SEL HZ8-ADN-ENN-10-UG-C)													

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP					
5	HZ8APADC10C-K	SEL HZ8-AP-ADC10-C)		\$3,650.78	K	31%	\$2,519.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APADN100C	SEL HZ8-AP-ADN100-C)		\$20,550.00	K	31%	\$14,179.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APADN100C-I	SEL HZ8-AP-ADN100-C)		\$21,474.75	K	31%	\$14,817.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APADN100C-K	SEL HZ8-AP-ADN100-C)		\$22,410.36	K	31%	\$15,463.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APADN10C	SEL HZ8-AP-ADN10-C)		\$2,055.00	K	31%	\$1,377.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APADN10C-I	SEL HZ8-AP-ADN10-C)		\$2,147.48	K	31%	\$1,481.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APADN10C-K	SEL HZ8-AP-ADN10-C)		\$2,241.04	K	31%	\$1,546.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APAE100UGC	SEL HZ8-APA-ENC100-UG-C)		\$28,365.00	K	31%	\$19,571.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APAE100UGC-I	SEL HZ8-APA-ENC100-UG-C)		\$29,641.43	K	31%	\$20,452.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APAE100UGC-K	SEL HZ8-APA-ENC100-UG-C)		\$30,991.42	K	31%	\$21,384.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APAE10UGC	SEL HZ8-APA-ENC10-UG-C)		\$2,837.00	K	31%	\$1,957.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APAE10UGC-I	SEL HZ8-APA-ENC10-UG-C)		\$2,964.67	K	31%	\$2,045.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APAE10UGC-K	SEL HZ8-APA-ENC10-UG-C)		\$3,099.14	K	31%	\$2,138.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APAN100UGC	SEL HZ8-APA-ENN100-UG-C)		\$16,998.00	K	31%	\$11,728.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APAN100UGC-I	SEL HZ8-APA-ENN100-UG-C)		\$17,762.91	K	31%	\$12,256.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APAN100UGC-K	SEL HZ8-APA-ENN100-UG-C)		\$18,579.53	K	31%	\$12,819.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APAN10UGC	SEL HZ8-APA-ENN10-UG-C)		\$1,699.00	K	31%	\$1,172.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APAN10UGC-I	SEL HZ8-APA-ENN10-UG-C)		\$1,775.46	K	31%	\$1,225.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APAN10UGC-K	SEL HZ8-APA-ENN10-UG-C)		\$1,857.95	K	31%	\$1,281.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APEN100UGC	SEL HZ8-APS-ENN100-UG-C)		\$25,520.00	K	31%	\$17,608.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APEN100UGC-I	SEL HZ8-APS-ENN100-UG-C)		\$26,668.40	K	31%	\$18,401.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APEN100UGC-K	SEL HZ8-APS-ENN100-UG-C)		\$27,850.14	K	31%	\$19,216.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APSA100UGC	SEL HZ8-AP-STN-ADN100-UG-C)		\$8,470.00	K	31%	\$5,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APSA100UGC-I	SEL HZ8-AP-STN-ADN100-UG-C)		\$8,851.15	K	31%	\$6,107.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APSA100UGC-K	SEL HZ8-AP-STN-ADN100-UG-C)		\$9,232.30	K	31%	\$6,370.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APSA10UGC	SEL HZ8-AP-STN-ADN10-UG-C)		\$847.00	K	31%	\$584.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APSA10UGC-I	SEL HZ8-AP-STN-ADN10-UG-C)		\$885.12	K	31%	\$610.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APSA10UGC-K	SEL HZ8-AP-STN-ADN10-UG-C)		\$923.23	K	31%	\$637.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APSE100UGC	SEL HZ8-APS-ENC100-UG-C)		\$42,570.00	K	31%	\$29,373.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APSE100UGC-I	SEL HZ8-APS-ENC100-UG-C)		\$44,485.65	K	31%	\$30,695.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APSE100UGC-K	SEL HZ8-APS-ENC100-UG-C)		\$46,467.97	K	31%	\$32,062.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APSEN10UGC	SEL HZ8-APS-ENC10-UG-C)		\$4,257.00	K	31%	\$2,937.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APSEN10UGC-I	SEL HZ8-APS-ENC10-UG-C)		\$4,448.57	K	31%	\$3,069.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APSEN10UGC-K	SEL HZ8-APS-ENC10-UG-C)		\$4,646.80	K	31%	\$3,206.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APSN10UGC	SEL HZ8-APS-ENN10-UG-C)		\$2,552.00	K	31%	\$1,760.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APSN10UGC-I	SEL HZ8-APS-ENN10-UG-C)		\$2,666.84	K	31%	\$1,840.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APSN10UGC-K	SEL HZ8-APS-ENN10-UG-C)		\$2,785.01	K	31%	\$1,921.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APSTA10UGC	SEL HZ8-AP-STC-ADC10-UG-C)		\$1,419.00	K	31%	\$979.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APSTA10UGC-I	SEL HZ8-AP-STC-ADC10-UG-C)		\$1,482.86	K	31%	\$1,033.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APSTA10UGC-K	SEL HZ8-AP-STC-ADC10-UG-C)		\$1,551.49	K	31%	\$1,070.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APSTC100C	SEL HZ8-AP-STC100-C)		\$20,550.00	K	31%	\$14,179.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APSTC100C-I	SEL HZ8-AP-STC100-C)		\$21,474.75	K	31%	\$14,817.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APSTC100C-K	SEL HZ8-AP-STC100-C)		\$22,410.36	K	31%	\$15,463.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APSTC10C	SEL HZ8-AP-STC10-C)		\$2,055.00	K	31%	\$1,417.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APSTC10C-I	SEL HZ8-AP-STC10-C)		\$2,147.48	K	31%	\$1,481.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APSTC10C-K	SEL HZ8-AP-STC10-C)		\$2,241.04	K	31%	\$1,546.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APSTN100C	SEL HZ8-AP-STN100-C)		\$12,850.00	K	31%	\$8,866.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APSTN100C-I	SEL HZ8-AP-STN100-C)		\$13,428.25	K	31%	\$9,265.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APSTN100C-K	SEL HZ8-AP-STN100-C)		\$14,059.15	K	31%	\$9,700.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APSTN10C	SEL HZ8-AP-STN10-C)		\$1,285.00	K	31%	\$886.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APSTN10C-I	SEL HZ8-AP-STN10-C)		\$1,342.83	K	31%	\$926.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APSTN10C-K	SEL HZ8-AP-STN10-C)		\$1,405.91	K	31%	\$970.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APTA100UGC	SEL HZ8-AP-STC-ADC100-UG-C)		\$14,190.00	K	31%	\$9,791.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APTA100UGC-I	SEL HZ8-AP-STC-ADC100-UG-C)		\$14,828.55	K	31%	\$10,231.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8APTA100UGC-K	SEL HZ8-AP-STC-ADC100-UG-C)		\$15,514.86	K	31%	\$10,705.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVAA100UGC	SEL HZ8-AVA-APADC100-UG-C)		\$19,800.00	K	31%	\$13,662.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVAA100UGC-I	SEL HZ8-AVA-APADC100-UG-C)		\$20,691.00	K	31%	\$14,276.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVAA100UGC-K	SEL HZ8-AVA-APADC100-UG-C)		\$21,644.19	K	31%	\$14,934.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVAAP10UGC	SEL HZ8-AVA-APADC10-UG-C)		\$1,980.00	K	31%	\$1,366.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVAAP10UGC-I	SEL HZ8-AVA-APADC10-UG-C)		\$2,069.10	K	31%	\$1,427.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVAAP10UGC-K	SEL HZ8-AVA-APADC10-UG-C)		\$2,164.42	K	31%	\$1,493.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVAE100UGC	SEL HZ8-AVA-ENC100-UG-C)		\$48,180.00	K	31%	\$33,244.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVAE100UGC-I	SEL HZ8-AVA-ENC100-UG-C)		\$50,348.10	K	31%	\$34,740.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVAE100UGC-K	SEL HZ8-AVA-ENC100-UG-C)		\$52,597.30	K	31%	\$36,292.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVAE10UGC	SEL HZ8-AVA-ENC10-UG-C)		\$4,818.00	K	31%	\$3,324.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVAE10UGC-I	SEL HZ8-AVA-ENC10-UG-C)		\$5,034.81	K	31%	\$3,474.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVAE10UGC-K	SEL HZ8-AVA-ENC10-UG-C)		\$5,259.73	K	31%	\$3,629.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVANN10UGC	SEL HZ8-AVA-ENN10-UG-C)		\$2,838.00	K	31%	\$1,958.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVANN10UGC-I	SEL HZ8-AVA-ENN10-UG-C)		\$2,965.71	K	31%	\$2,046.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVANN10UGC-K	SEL HZ8-AVA-ENN10-UG-C)		\$3,099.14	K	31%	\$2,138.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVAP100UGC	SEL HZ8-AVA-APADN100-UG-C)		\$11,330.00	K	31%	\$7,817.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVAP100UGC-I	SEL HZ8-AVA-APADN100-UG-C)		\$11,839.85	K	31%	\$8,169.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVAP100UGC-K	SEL HZ8-AVA-APADN100-UG-C)		\$12,373.58	K	31%	\$8,537.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVAPA10UGC	SEL HZ8-AVA-APADN10-UG-C)		\$1,133.00	K	31%	\$781.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVAPA10UGC-I	SEL HZ8-AVA-APADN10-UG-C)		\$1,183.99	K	31%	\$816.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVAPA10UGC-K	SEL HZ8-AVA-APADN10-UG-C)		\$1,237.36	K	31%	\$853.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVEE100UGC														

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP					
5	HZ8AVEN100UGC-K	SEL HZ8-AVE-ENN100-UG-C)		\$28,463.07	K	31%	\$19,639.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVENN100UGC	SEL HZ8-AVE-ENN100-UG-C)		\$2,607.00	K	31%	\$1,798.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVENN100UGC-I	SEL HZ8-AVE-ENN100-UG-C)		\$2,724.32	K	31%	\$1,879.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVENN100UGC-K	SEL HZ8-AVE-ENN100-UG-C)		\$2,846.31	K	31%	\$1,963.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVSA100UGC	SEL HZ8-AVS-APADC100-UG-C)		\$26,565.00	K	31%	\$18,000.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVSA100UGC-I	SEL HZ8-AVS-APADC100-UG-C)		\$27,780.43	K	31%	\$19,154.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVSA100UGC-K	SEL HZ8-AVS-APADC100-UG-C)		\$28,999.39	K	31%	\$20,009.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVSAA100UGC	SEL HZ8-AVS-APADN100-UG-C)		\$1,579.00	K	31%	\$1,089.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVSAA100UGC-I	SEL HZ8-AVS-APADN100-UG-C)		\$1,650.06	K	31%	\$1,138.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVSAA100UGC-K	SEL HZ8-AVS-APADN100-UG-C)		\$1,727.70	K	31%	\$1,192.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVSAP100UGC	SEL HZ8-AVS-APADC100-UG-C)		\$2,657.00	K	31%	\$1,833.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVSAP100UGC-I	SEL HZ8-AVS-APADC100-UG-C)		\$2,776.57	K	31%	\$1,915.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVSAP100UGC-K	SEL HZ8-AVS-APADC100-UG-C)		\$2,899.94	K	31%	\$2,000.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVSE100UGC	SEL HZ8-AVS-ENC100-UG-C)		\$54,945.00	K	31%	\$37,912.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVSE100UGC-I	SEL HZ8-AVS-ENC100-UG-C)		\$57,417.53	K	31%	\$39,618.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVSE100UGC-K	SEL HZ8-AVS-ENC100-UG-C)		\$60,029.11	K	31%	\$41,420.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVSEN100UGC	SEL HZ8-AVS-ENC10-UG-C)		\$5,495.00	K	31%	\$3,791.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVSEN100UGC-I	SEL HZ8-AVS-ENC10-UG-C)		\$5,742.28	K	31%	\$3,962.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVSEN100UGC-K	SEL HZ8-AVS-ENC10-UG-C)		\$6,002.91	K	31%	\$4,142.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVSN100UGC	SEL HZ8-AVS-ENN100-UG-C)		\$32,835.00	K	31%	\$22,656.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVSN100UGC-I	SEL HZ8-AVS-ENN100-UG-C)		\$34,312.58	K	31%	\$23,675.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVSN100UGC-K	SEL HZ8-AVS-ENN100-UG-C)		\$35,894.88	K	31%	\$24,767.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVSNN100UGC	SEL HZ8-AVS-ENN10-UG-C)		\$3,284.00	K	31%	\$2,285.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVSNN100UGC-I	SEL HZ8-AVS-ENN10-UG-C)		\$3,431.78	K	31%	\$2,387.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVSNN100UGC-K	SEL HZ8-AVS-ENN10-UG-C)		\$3,589.49	K	31%	\$2,476.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVSP100UGC	SEL HZ8-AVS-APADN100-UG-C)		\$15,785.00	K	31%	\$10,891.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVSP100UGC-I	SEL HZ8-AVS-APADN100-UG-C)		\$16,495.33	K	31%	\$11,381.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8AVSP100UGC-K	SEL HZ8-AVS-APADN100-UG-C)		\$17,277.05	K	31%	\$11,921.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8E100AERCC	SEL HZ8-E100-AERC-C)		\$53,450.00	K	31%	\$36,880.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8E100AERCC-I	SEL HZ8-E100-AERC-C)		\$55,855.25	K	31%	\$38,540.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8E100AERCC-K	SEL HZ8-E100-AERC-C)		\$58,343.55	K	31%	\$40,257.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8E100AERUGC	SEL HZ8-E100-AERC-UG-C)		\$20,900.00	K	31%	\$14,421.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8E100AERUGC-I	SEL HZ8-E100-AERC-UG-C)		\$21,840.50	K	31%	\$15,069.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8E100AERUGC-K	SEL HZ8-E100-AERC-UG-C)		\$22,793.44	K	31%	\$15,727.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8E10AERCC	SEL HZ8-E10-AERC-C)		\$5,345.00	K	31%	\$3,688.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8E10AERCC-I	SEL HZ8-E10-AERC-C)		\$5,585.53	K	31%	\$3,854.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8E10AERCC-K	SEL HZ8-E10-AERC-C)		\$5,834.35	K	31%	\$4,025.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8E10AERCUGC	SEL HZ8-E10-AERC-UG-C)		\$2,095.00	K	31%	\$1,442.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8E10AERCUGC-I	SEL HZ8-E10-AERC-UG-C)		\$2,184.05	K	31%	\$1,508.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8E10AERCUGC-K	SEL HZ8-E10-AERC-UG-C)		\$2,279.34	K	31%	\$1,572.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8EADS100UGC	SEL HZ8-EAD-STD100-UG-C)		\$18,029.00	K	31%	\$12,440.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8EADS100UGC-I	SEL HZ8-EAD-STD100-UG-C)		\$18,840.31	K	31%	\$12,999.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8EADS100UGC-K	SEL HZ8-EAD-STD100-UG-C)		\$19,728.78	K	31%	\$13,612.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8EADST100UGC	SEL HZ8-EAD-STD10-UG-C)		\$1,803.00	K	31%	\$1,244.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8EADST100UGC-I	SEL HZ8-EAD-STD10-UG-C)		\$1,884.14	K	31%	\$1,300.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8EADST100UGC-K	SEL HZ8-EAD-STD10-UG-C)		\$1,972.88	K	31%	\$1,361.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ENAE100UGC	SEL HZ8-ENA-ENC100-UG-C)		\$17,050.00	K	31%	\$11,764.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ENAE100UGC-I	SEL HZ8-ENA-ENC100-UG-C)		\$17,817.25	K	31%	\$12,293.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ENAE100UGC-K	SEL HZ8-ENA-ENC100-UG-C)		\$18,656.14	K	31%	\$12,872.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ENAE100UGC	SEL HZ8-ENA-ENC10-UG-C)		\$1,705.00	K	31%	\$1,176.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ENAE100UGC-I	SEL HZ8-ENA-ENC10-UG-C)		\$1,781.73	K	31%	\$1,229.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ENAE100UGC-K	SEL HZ8-ENA-ENC10-UG-C)		\$1,865.61	K	31%	\$1,287.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ENANN100UGC	SEL HZ8-ENA-ENN100-UG-C)		\$737.00	K	31%	\$508.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ENANN100UGC-I	SEL HZ8-ENA-ENN100-UG-C)		\$770.17	K	31%	\$531.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ENANN100UGC-K	SEL HZ8-ENA-ENN100-UG-C)		\$808.31	K	31%	\$557.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ENC100C	SEL HZ8-ENC-100-C)		\$59,250.00	K	31%	\$40,882.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ENC100C-I	SEL HZ8-ENC-100-C)		\$61,916.25	K	31%	\$42,722.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ENC100C-K	SEL HZ8-ENC-100-C)		\$64,702.73	K	31%	\$44,644.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ENC10C	SEL HZ8-ENC-10-C)		\$5,925.00	K	31%	\$4,088.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ENC10C-I	SEL HZ8-ENC-10-C)		\$6,191.63	K	31%	\$4,272.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ENC10C-K	SEL HZ8-ENC-10-C)		\$6,470.27	K	31%	\$4,464.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ENEN100UGC	SEL HZ8-ENA-ENN100-UG-C)		\$7,370.00	K	31%	\$5,085.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ENEN100UGC-I	SEL HZ8-ENA-ENN100-UG-C)		\$7,701.65	K	31%	\$5,314.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ENEN100UGC-K	SEL HZ8-ENA-ENN100-UG-C)		\$8,083.05	K	31%	\$5,577.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ENN100C	SEL HZ8-ENN-100-C)		\$36,050.00	K	31%	\$24,874.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ENN100C-I	SEL HZ8-ENN-100-C)		\$37,672.25	K	31%	\$25,993.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ENN100C-K	SEL HZ8-ENN-100-C)		\$39,342.63	K	31%	\$27,146.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ENN10C	SEL HZ8-ENN-10-C)		\$3,605.00	K	31%	\$2,487.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ENN10C-I	SEL HZ8-ENN-10-C)		\$3,767.23	K	31%	\$2,599.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ENN10C-K	SEL HZ8-ENN-10-C)		\$3,934.26	K	31%	\$2,714.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ENNA100C	SEL HZ8-ENN-A100-C)		\$33,405.00	K	31%	\$23,049.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ENNA100C-I	SEL HZ8-ENN-A100-C)		\$34,908.23	K	31%	\$24,098.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ENNA100C-K	SEL HZ8-ENN-A100-C)		\$36,507.81	K	31%	\$25,190.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ENNA100UGC	SEL HZ8-ENN-A100-UG-C)		\$13,063.00	K	31%	\$9,013.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ENNA100UGC-I	SEL HZ8-ENN-A100-UG-C)		\$13,650.84	K	31%	\$9,419.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ENNA100UGC-K	SEL HZ8-ENN-A100-UG-C)		\$14,289.00	K	31%	\$9,859.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ENNA10C	SEL H													

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP MAINTENANCE AND WARRANTY UPGRADE PRICE			BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP					
5	HZ8ENNE100UGC-K	SEL HZ8-ENN-ENC-100-UG-C)		\$27,850.14	K	31%	\$19,216.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ENNEN100UGC	SEL HZ8-ENN-ENC-10-UG-C)		\$2,549.00	K	31%	\$1,758.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ENNEN100UGC-I	SEL HZ8-ENN-ENC-10-UG-C)		\$2,663.71	K	31%	\$1,837.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ENNEN100UGC-K	SEL HZ8-ENN-ENC-10-UG-C)		\$2,785.01	K	31%	\$1,921.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ENS100UGC-I	SEL HZ8-ENTA-STD100-UG-C)		\$10,300.00	K	31%	\$7,107.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ENS100UGC-I-K	SEL HZ8-ENTA-STD100-UG-C)		\$10,763.50	K	31%	\$7,426.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ENS100UGC-I-K	SEL HZ8-ENTA-STD100-UG-C)		\$11,224.33	K	31%	\$7,744.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ENST100UGC-I	SEL HZ8-ENTA-STD10-UG-C)		\$1,029.00	K	31%	\$710.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ENST100UGC-I-I	SEL HZ8-ENTA-STD10-UG-C)		\$1,075.31	K	31%	\$741.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ENST100UGC-I-K	SEL HZ8-ENTA-STD10-UG-C)		\$1,122.43	K	31%	\$774.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ENTAS100UGC	SEL HZ8-ENTA-STD10-UG-C)		\$1,161.00	K	31%	\$801.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ENTAS100UGC-I	SEL HZ8-ENTA-STD10-UG-C)		\$1,213.25	K	31%	\$837.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ENTAS100UGC-K	SEL HZ8-ENTA-STD10-UG-C)		\$1,268.00	K	31%	\$874.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ENTS100UGC	SEL HZ8-ENTA-STD100-UG-C)		\$11,605.00	K	31%	\$8,007.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ENTS100UGC-I	SEL HZ8-ENTA-STD100-UG-C)		\$12,127.23	K	31%	\$8,367.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8ENTS100UGC-K	SEL HZ8-ENTA-STD100-UG-C)		\$12,680.05	K	31%	\$8,749.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8LXC100C	SEL HZ8-LXC-100-C)		\$15,450.00	K	31%	\$10,660.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8LXC100C-I	SEL HZ8-LXC-100-C)		\$16,145.25	K	31%	\$11,140.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8LXC100C-K	SEL HZ8-LXC-100-C)		\$16,893.96	K	31%	\$11,656.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8LXC10C	SEL HZ8-LXC-10-C)		\$1,545.00	K	31%	\$1,066.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8LXC10C-I	SEL HZ8-LXC-10-C)		\$1,614.53	K	31%	\$1,114.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8LXC10C-K	SEL HZ8-LXC-10-C)		\$1,689.40	K	31%	\$1,165.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8LXCE100UGC	SEL HZ8-LXC-ENC-100-UG-C)		\$48,180.00	K	31%	\$33,244.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8LXCE100UGC-I	SEL HZ8-LXC-ENC-100-UG-C)		\$50,348.10	K	31%	\$34,740.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8LXCE100UGC-K	SEL HZ8-LXC-ENC-100-UG-C)		\$52,597.30	K	31%	\$36,292.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8LXCEN100UGC	SEL HZ8-LXC-ENC-10-UG-C)		\$4,818.00	K	31%	\$3,324.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8LXCEN100UGC-I	SEL HZ8-LXC-ENC-10-UG-C)		\$5,034.81	K	31%	\$3,474.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8LXCEN100UGC-K	SEL HZ8-LXC-ENC-10-UG-C)		\$5,259.73	K	31%	\$3,629.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8MADN100UGC	SEL HZ8-MGP-ADN-100-UG-C)		\$11,330.00	K	31%	\$7,817.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8MADN100UGC-I	SEL HZ8-MGP-ADN-100-UG-C)		\$11,839.85	K	31%	\$8,169.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8MADN100UGC-K	SEL HZ8-MGP-ADN-100-UG-C)		\$12,373.58	K	31%	\$8,537.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8MGADN100UGC	SEL HZ8-MGP-ADN-10-UG-C)		\$1,133.00	K	31%	\$781.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8MGADN100UGC-I	SEL HZ8-MGP-ADN-10-UG-C)		\$1,183.99	K	31%	\$816.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8MGADN100UGC-K	SEL HZ8-MGP-ADN-10-UG-C)		\$1,237.36	K	31%	\$853.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8MGPA100UGC	SEL HZ8-MGP-ADC-100-UG-C)		\$28,270.00	K	31%	\$19,506.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8MGPA100UGC-I	SEL HZ8-MGP-ADC-100-UG-C)		\$29,542.15	K	31%	\$20,384.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8MGPA100UGC-K	SEL HZ8-MGP-ADC-100-UG-C)		\$30,838.19	K	31%	\$21,278.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8MGPAD100UGC	SEL HZ8-MGP-ADC-10-UG-C)		\$2,627.00	K	31%	\$1,950.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8MGPAD100UGC-I	SEL HZ8-MGP-ADC-10-UG-C)		\$2,954.22	K	31%	\$2,038.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8MGPAD100UGC-K	SEL HZ8-MGP-ADC-10-UG-C)		\$3,083.82	K	31%	\$2,127.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8MRAD100UGC	SEL HZ8-MRG-ADN-100-UG-C)		\$11,330.00	K	31%	\$7,817.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8MRAD100UGC-I	SEL HZ8-MRG-ADN-100-UG-C)		\$11,839.85	K	31%	\$8,169.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8MRAD100UGC-K	SEL HZ8-MRG-ADN-100-UG-C)		\$12,373.58	K	31%	\$8,537.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8MRADN100UGC	SEL HZ8-MRG-ADN-10-UG-C)		\$1,133.00	K	31%	\$781.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8MRADN100UGC-I	SEL HZ8-MRG-ADN-10-UG-C)		\$1,183.99	K	31%	\$816.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8MRADN100UGC-K	SEL HZ8-MRG-ADN-10-UG-C)		\$1,237.36	K	31%	\$853.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8MRGA100UGC	SEL HZ8-MRG-ADC-100-UG-C)		\$28,270.00	K	31%	\$19,506.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8MRGA100UGC-I	SEL HZ8-MRG-ADC-100-UG-C)		\$29,542.15	K	31%	\$20,384.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8MRGA100UGC-K	SEL HZ8-MRG-ADC-100-UG-C)		\$30,838.19	K	31%	\$21,278.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8MRGAD100UGC	SEL HZ8-MRG-ADC-10-UG-C)		\$2,627.00	K	31%	\$1,950.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8MRGAD100UGC-I	SEL HZ8-MRG-ADC-10-UG-C)		\$2,954.22	K	31%	\$2,038.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8MRGAD100UGC-K	SEL HZ8-MRG-ADC-10-UG-C)		\$3,083.82	K	31%	\$2,127.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8STAA100UGC	SEL HZ8-STA-ADCA100-UG-C)		\$16,390.00	K	31%	\$11,309.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8STAA100UGC-I	SEL HZ8-STA-ADCA100-UG-C)		\$17,127.55	K	31%	\$11,818.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8STAA100UGC-K	SEL HZ8-STA-ADCA100-UG-C)		\$17,869.98	K	31%	\$12,344.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8STAA10UGC	SEL HZ8-STA-ADCA10-UG-C)		\$1,639.00	K	31%	\$1,130.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8STAA10UGC-I	SEL HZ8-STA-ADCA10-UG-C)		\$1,712.76	K	31%	\$1,181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8STAA10UGC-K	SEL HZ8-STA-ADCA10-UG-C)		\$1,789.00	K	31%	\$1,234.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8STAAD100UGC	SEL HZ8-STA-ADC10-UG-C)		\$2,376.00	K	31%	\$1,639.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8STAAD100UGC-I	SEL HZ8-STA-ADC10-UG-C)		\$2,482.92	K	31%	\$1,713.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8STAAD100UGC-K	SEL HZ8-STA-ADC10-UG-C)		\$2,593.47	K	31%	\$1,789.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8STAD100UGC	SEL HZ8-ST-ADC-100-UG-C)		\$16,940.00	K	31%	\$11,688.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8STAD100UGC-I	SEL HZ8-ST-ADC-100-UG-C)		\$17,702.30	K	31%	\$12,214.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8STAD100UGC-K	SEL HZ8-ST-ADC-100-UG-C)		\$18,502.91	K	31%	\$12,767.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8STADC100UGC	SEL HZ8-ST-ADC-10-UG-C)		\$1,694.00	K	31%	\$1,168.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8STADC100UGC-I	SEL HZ8-ST-ADC-10-UG-C)		\$1,770.23	K	31%	\$1,221.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8STADC100UGC-K	SEL HZ8-ST-ADC-10-UG-C)		\$1,850.29	K	31%	\$1,276.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8STAE100UGC	SEL HZ8-STA-ENCA100-UG-C)		\$37,290.00	K	31%	\$25,730.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8STAE100UGC-I	SEL HZ8-STA-ENCA100-UG-C)		\$38,968.05	K	31%	\$26,887.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8STAE100UGC-K	SEL HZ8-STA-ENCA100-UG-C)		\$40,721.73	K	31%	\$28,097.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8STAEN100UGC	SEL HZ8-STA-ENCA10-UG-C)		\$3,729.00	K	31%	\$2,573.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8STAEN100UGC-I	SEL HZ8-STA-ENCA10-UG-C)		\$3,896.81	K	31%	\$2,693.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8STAEN100UGC-K	SEL HZ8-STA-ENCA10-UG-C)		\$4,072.17	K	31%	\$2,809.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8STD100C	SEL HZ8-STD-100-C)		\$25,750.00	K	31%	\$17,767.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8STD100C-I	SEL HZ8-STD-100-C)		\$26,908.75	K	31%	\$18,567.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8STD100C-K	SEL HZ8-STD-100-C)		\$28,156.60	K	31%	\$19,428.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8STD100UGC	SEL HZ8-STA-ADC100-UG-C)		\$23,760.00	K	31%	\$16,394.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8STD100UGC-I	SEL HZ8-STA-ADC100-UG-C)		\$24,829.20	K	31%	\$17,132.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8STD100UGC-K	SEL HZ8-STA-ADC100-UG-C)		\$25,934.72	K	31%	\$17,894.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8STD10C	SEL HZ8-STD-10-C)		\$2,575.00	K	31%	\$1,776.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ8STD10C-I	SEL HZ8-STD-10-C)		\$2,690.88	K	31%	\$1,856.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE

NVP LEVEL 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE											
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	IA-PER-T8	SEL InfoArchive 5001+TB		\$3,654.00	K	31%	\$2,521.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	OPENTEXT
5	I-FLEX	SEL Boom! INTEGRATION FLEX		\$2,083.25	K	31%	\$1,437.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOM!
5	IGL-CA-009	SEL Eyeglass Isilon Probe-Basic		\$1,795.00	K	31%	\$1,238.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-AC-LIC	SEL Superna Anycopy Cluster License		\$5,127.69	K	31%	\$3,538.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-CB-3YR	SEL IGLS Data Protect 2 CLSTR Bundle 3y		\$47,066.15	K	31%	\$32,900.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-CB-5YR	SEL IGLS Data Protect 2 CLSTR Bundle 5y		\$55,070.77	K	31%	\$37,998.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-ESUITE1-3YR	SEL Enterprise Suite 1 Write CLSTR 3yr		\$63,206.15	K	31%	\$43,612.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-ESUITE1-5YR	SEL Enterprise Suite 1 Write CLSTR 5yr		\$74,590.77	K	31%	\$51,467.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-ESUITE2-3YR	SEL Enterprise Suite 2 Write CLSTR 3yr		\$84,353.85	K	31%	\$58,204.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-ESUITE2-5YR	SEL Enterprise Suite 2 Write CLSTR 5yr		\$102,061.54	K	31%	\$70,422.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-GC-LIC	SEL GoldenCopy Cluster License		\$10,256.92	K	31%	\$7,077.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-NB-3YR	SEL IGLS Data Protect 6 Node Bundle 3y		\$38,680.00	K	31%	\$26,689.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-NB-5YR	SEL IGLS Data Protect 6 Node Bundle 5y		\$45,987.69	K	31%	\$31,731.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-NB8-3YR	SEL IGLS Data Protect 8 Node Bundle 3y		\$40,616.92	K	31%	\$28,025.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-NB8-5YR	SEL IGLS Data Protect 8 Node Bundle 5y		\$48,600.00	K	31%	\$33,534.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-QSB-CB-3Y	SEL IGLS Quick Start Bundle 2 CLSTR 3 YR		\$33,435.38	K	31%	\$23,070.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-QSB-CB-5Y	SEL IGLS Quick Start Bundle 2 CLSTR 5 YR		\$38,872.31	K	31%	\$26,821.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-QSB-N8-3Y	SEL IGLS Quick Start Bundle 8 Node 3 YR		\$28,826.15	K	31%	\$19,890.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-QSB-N8-5Y	SEL IGLS Quick Start Bundle 8 Node 5 YR		\$34,530.77	K	31%	\$23,826.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-SUITE-1YR	SEL UPG Data Protect 1 Write Cluster 1yr		\$21,640.00	K	31%	\$14,931.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-SUITE2-1YR	SEL UPG Data Protect 2 Write Cluster 1yr		\$28,070.77	K	31%	\$19,368.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-SUITE2-3YR	SEL UPG Data Protect 2 Write Cluster 3yr		\$36,550.77	K	31%	\$25,220.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-SUITE2-5YR	SEL UPG Data Protect 2 Write Cluster 5yr		\$45,030.77	K	31%	\$31,071.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-SUITE-3YR	SEL UPG Data Protect 1 Write Cluster 3yr		\$27,152.31	K	31%	\$18,735.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGLS-SUITE-5YR	SEL UPG Data Protect 1 Write Cluster 5yr		\$32,664.62	K	31%	\$22,538.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IOM-SW1Y-0-10	SEL IOMART SW 1Y 0-10		\$538.00	K	31%	\$371.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW1Y-1001+	SEL IOMART SW 1Y 1001+		\$183.00	K	31%	\$126.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW1Y-11-50	SEL IOMART SW 1Y 11-50		\$431.00	K	31%	\$297.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW1Y-151-250	SEL IOMART SW 1Y 151-250		\$323.00	K	31%	\$222.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW1Y-251-400	SEL IOMART SW 1Y 251-400		\$269.00	K	31%	\$185.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW1Y-401-600	SEL IOMART SW 1Y 401-600		\$215.00	K	31%	\$148.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW1Y-51-150	SEL IOMART SW 1Y 51-150		\$377.00	K	31%	\$260.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW1Y-601-1K	SEL IOMART SW 1Y 601-1000		\$194.00	K	31%	\$133.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW2Y-0-10	SEL IOMART SW 2Y 0-10		\$915.00	K	31%	\$631.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW2Y-1001+	SEL IOMART SW 2Y 1001+		\$311.00	K	31%	\$214.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW2Y-11-50	SEL IOMART SW 2Y 11-50		\$732.00	K	31%	\$505.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW2Y-151-250	SEL IOMART SW 2Y 151-250		\$549.00	K	31%	\$378.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW2Y-251-400	SEL IOMART SW 2Y 251-400		\$458.00	K	31%	\$316.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW2Y-401-600	SEL IOMART SW 2Y 401-600		\$386.00	K	31%	\$267.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW2Y-51-150	SEL IOMART SW 2Y 51-150		\$641.00	K	31%	\$442.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW2Y-601-1K	SEL IOMART SW 2Y 601-1000		\$330.00	K	31%	\$227.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW3Y-0-10	SEL IOMART SW 3Y 0-10		\$1,292.00	K	31%	\$891.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW3Y-1001+	SEL IOMART SW 3Y 1001+		\$439.00	K	31%	\$302.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW3Y-11-50	SEL IOMART SW 3Y 11-50		\$1,034.00	K	31%	\$713.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW3Y-151-250	SEL IOMART SW 3Y 151-250		\$775.00	K	31%	\$534.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW3Y-251-400	SEL IOMART SW 3Y 251-400		\$646.00	K	31%	\$445.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW3Y-401-600	SEL IOMART SW 3Y 401-600		\$517.00	K	31%	\$356.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW3Y-51-150	SEL IOMART SW 3Y 51-150		\$905.00	K	31%	\$624.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW3Y-601-1K	SEL IOMART SW 3Y 601-1000		\$465.00	K	31%	\$320.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	ISD-ENT-NODE-LIC	SEL EYEGLASS DR MANAGER SDEdge 36TB		\$1,674.00	K	31%	\$1,155.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	ITP-100-199AN-D	SEL Splunk ITSI Perp Lic100-199GB/dayAN		\$865.38	K	31%	\$597.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-100-199AP-D	SEL Splunk ITSI Perp Lic100-199GB/dayAP		\$1,038.46	K	31%	\$716.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-100-199EM-D	SEL Splunk ITSI Perp Lic100-199GB/dayEM		\$796.15	K	31%	\$549.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-100-199US-D	SEL Splunk ITSI Perp Lic100-199GB/dayUS		\$692.31	K	31%	\$477.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-10-19AN-D	SEL Splunk ITSI Perp Lic10-19GB/dayAN		\$2,596.15	K	31%	\$1,791.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-10-19AP-D	SEL Splunk ITSI Perp Lic10-19GB/dayAP		\$3,115.38	K	31%	\$2,149.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-10-19EM-D	SEL Splunk ITSI Perp Lic10-19GB/dayEM		\$2,388.46	K	31%	\$1,648.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-10-19US-D	SEL Splunk ITSI Perp Lic10-19GB/dayUS		\$2,076.92	K	31%	\$1,433.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-1K-199AN-D	SEL Splunk ITSI Perp Lic1K-199GB/dayAN		\$432.69	K	31%	\$298.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-1K-199AP-D	SEL Splunk ITSI Perp Lic1K-199GB/dayAP		\$519.23	K	31%	\$358.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-1K-199EM-D	SEL Splunk ITSI Perp Lic1K-199GB/dayEM		\$398.08	K	31%	\$274.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-1K-199US-D	SEL Splunk ITSI Perp Lic1K-199GB/dayUS		\$346.15	K	31%	\$238.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-200-499AN-D	SEL Splunk ITSI Perp Lic200-499GB/dayAN		\$649.62	K	31%	\$448.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-200-499AP-D	SEL Splunk ITSI Perp Lic200-499GB/dayAP		\$778.85	K	31%	\$537.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-200-499EM-D	SEL Splunk ITSI Perp Lic200-499GB/dayEM		\$597.69	K	31%	\$412.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-200-499US-D	SEL Splunk ITSI Perp Lic200-499GB/dayUS		\$519.23	K	31%	\$358.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-20-49AN-D	SEL Splunk ITSI Perp Lic20-49GB/dayAN		\$1,947.12	K	31%	\$1,343.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-20-49AP-D	SEL Splunk ITSI Perp Lic20-49GB/dayAP		\$2,336.54	K	31%	\$1,612.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-20-49EM-D	SEL Splunk ITSI Perp Lic20-49GB/dayEM		\$1,791.35	K	31%	\$1,236.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-20-49US-D	SEL Splunk ITSI Perp Lic20-49GB/dayUS		\$1,557.69	K	31%	\$1,074.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP2K-499AN-D	SEL Splunk ITSI Perp Lic2K-499GB/dayAN		\$396.92	K	31%	\$273.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-2K-499AP-D	SEL Splunk ITSI Perp Lic2K-499GB/dayAP		\$475.96	K	31%	\$328.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-2K-499EM-D	SEL Splunk ITSI Perp Lic2K-499GB/dayEM		\$364.90	K	31%	\$251.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-2K-499US-D	SEL Splunk ITSI Perp Lic2K-499GB/dayUS		\$317.31	K	31%	\$218.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-500-999AN-D	SEL Splunk ITSI Perp Lic500-999GB/dayAN		\$468.46	K	31%	\$323.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-500-999AP-D	SEL Splunk ITSI Perp Lic500-999GB/dayAP		\$563.08	K	31%	\$388.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-500-999EM-D	SEL Splunk ITSI Perp Lic500-999GB/dayEM		\$431.54	K	31%	\$297.76	\$0.00	\$0.00</						

NVP LEVEL 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE												
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	ITP-5K-9999EM-D	SEL Splunk ITSI Perp Lic5K-9999GB/dayEM		\$332.31	K	31%	\$229.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITP-5K-9999US-D	SEL Splunk ITSI Perp Lic5K-9999GB/dayUS		\$288.46	K	31%	\$199.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-100-199AN-D	SEL Splunk ITSI Perp UPG100-199GB/dayAN		\$865.38	K	31%	\$597.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-100-199AP-D	SEL Splunk ITSI Perp UPG100-199GB/dayAP		\$1,038.46	K	31%	\$716.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-100-199EM-D	SEL Splunk ITSI Perp UPG100-199GB/dayEM		\$796.15	K	31%	\$554.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-100-199US-D	SEL Splunk ITSI Perp UPG100-199GB/dayUS		\$692.31	K	31%	\$477.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-10-19AN-D	SEL Splunk ITSI Perp UPG10-19GB/dayAN		\$2,596.15	K	31%	\$1,791.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-10-19AP-D	SEL Splunk ITSI Perp UPG10-19GB/dayAP		\$3,115.38	K	31%	\$2,149.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-10-19EM-D	SEL Splunk ITSI Perp UPG10-19GB/dayEM		\$2,388.46	K	31%	\$1,648.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-10-19US-D	SEL Splunk ITSI Perp UPG10-19GB/dayUS		\$2,076.92	K	31%	\$1,433.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-1K-1999AN-D	SEL Splunk ITSI Perp UPG1K-1999GB/dayAN		\$432.69	K	31%	\$298.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-1K-1999AP-D	SEL Splunk ITSI Perp UPG1K-1999GB/dayAP		\$519.23	K	31%	\$358.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-1K-1999EM-D	SEL Splunk ITSI Perp UPG1K-1999GB/dayEM		\$398.08	K	31%	\$274.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-1K-1999US-D	SEL Splunk ITSI Perp UPG1K-1999GB/dayUS		\$346.15	K	31%	\$238.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-200-499AN-D	SEL Splunk ITSI Perp UPG200-499GB/dayAN		\$649.62	K	31%	\$448.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-200-499AP-D	SEL Splunk ITSI Perp UPG200-499GB/dayAP		\$778.85	K	31%	\$537.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-200-499EM-D	SEL Splunk ITSI Perp UPG200-499GB/dayEM		\$597.69	K	31%	\$412.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-200-499US-D	SEL Splunk ITSI Perp UPG200-499GB/dayUS		\$519.23	K	31%	\$358.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-20-49AN-D	SEL Splunk ITSI Perp UPG20-49GB/dayAN		\$1,947.12	K	31%	\$1,343.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-20-49AP-D	SEL Splunk ITSI Perp UPG20-49GB/dayAP		\$2,336.54	K	31%	\$1,612.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-20-49EM-D	SEL Splunk ITSI Perp UPG20-49GB/dayEM		\$1,791.35	K	31%	\$1,236.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-20-49US-D	SEL Splunk ITSI Perp UPG20-49GB/dayUS		\$1,557.69	K	31%	\$1,074.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU2K-4999AN-D	SEL Splunk ITSI Perp UPG2K-4999GB/dayAN		\$396.92	K	31%	\$273.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-2K-4999AP-D	SEL Splunk ITSI Perp UPG2K-4999GB/dayAP		\$476.54	K	31%	\$328.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-2K-4999EM-D	SEL Splunk ITSI Perp UPG2K-4999GB/dayEM		\$364.62	K	31%	\$251.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-2K-4999US-D	SEL Splunk ITSI Perp UPG2K-4999GB/dayUS		\$317.31	K	31%	\$218.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-500-999AN-D	SEL Splunk ITSI Perp UPG500-999GB/dayAN		\$468.46	K	31%	\$323.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-500-999AP-D	SEL Splunk ITSI Perp UPG500-999GB/dayAP		\$563.08	K	31%	\$388.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-500-999EM-D	SEL Splunk ITSI Perp UPG500-999GB/dayEM		\$431.54	K	31%	\$297.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-500-999US-D	SEL Splunk ITSI Perp UPG500-999GB/dayUS		\$375.00	K	31%	\$258.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-50-99AN-D	SEL Splunk ITSI Perp UPG50-99GB/dayAN		\$1,370.77	K	31%	\$945.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-50-99AP-D	SEL Splunk ITSI Perp UPG50-99GB/dayAP		\$1,644.23	K	31%	\$1,134.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-50-99EM-D	SEL Splunk ITSI Perp UPG50-99GB/dayEM		\$1,261.15	K	31%	\$870.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-50-99US-D	SEL Splunk ITSI Perp UPG50-99GB/dayUS		\$1,096.15	K	31%	\$756.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-5K-9999AN-D	SEL Splunk ITSI Perp UPG5K-9999GB/dayAN		\$361.15	K	31%	\$249.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-5K-9999AP-D	SEL Splunk ITSI Perp UPG5K-9999GB/dayAP		\$432.69	K	31%	\$298.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-5K-9999EM-D	SEL Splunk ITSI Perp UPG5K-9999GB/dayEM		\$332.31	K	31%	\$229.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITPU-5K-9999US-D	SEL Splunk ITSI Perp UPG5K-9999GB/dayUS		\$288.46	K	31%	\$199.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTE-100-199AN-D	SEL Splunk ITSI Term SSup100-199GB/dayAN		\$432.69	K	31%	\$298.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTE-100-199AN-D	SEL Splunk ITSI Term SSup100-199GB/dayAN		\$346.15	K	31%	\$238.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTE-100-199AP-D	SEL Splunk ITSI Term SSup100-199GB/dayAP		\$519.23	K	31%	\$358.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTE-100-199AP-D	SEL Splunk ITSI Term SSup100-199GB/dayAP		\$415.38	K	31%	\$286.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTE-100-199EM-D	SEL Splunk ITSI Term SSup100-199GB/dayEM		\$398.08	K	31%	\$274.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTE-100-199EM-D	SEL Splunk ITSI Term SSup100-199GB/dayEM		\$318.46	K	31%	\$219.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTE-100-199US-D	SEL Splunk ITSI Term SSup100-199GB/dayUS		\$346.15	K	31%	\$238.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTE-100-199US-D	SEL Splunk ITSI Term SSup100-199GB/dayUS		\$276.92	K	31%	\$191.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTE-10-19AN	SEL Splunk ITSI Term SSup10-19GBAN		\$1,298.08	K	31%	\$895.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTE-10-19AN-D	SEL Splunk ITSI Term SSup10-19GBAN		\$1,038.46	K	31%	\$716.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTE-10-19AP	SEL Splunk ITSI Term SSup10-19GBAP		\$1,557.69	K	31%	\$1,074.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTE-10-19AP-D	SEL Splunk ITSI Term SSup10-19GBAP		\$1,246.15	K	31%	\$859.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTE-10-19EM	SEL Splunk ITSI Term SSup10-19GBEM		\$1,194.23	K	31%	\$824.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTE-10-19EM-D	SEL Splunk ITSI Term SSup10-19GBEM		\$955.38	K	31%	\$659.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTE-10-19US	SEL Splunk ITSI Term SSup10-19GBUS		\$1,038.46	K	31%	\$716.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTE-10-19US-D	SEL Splunk ITSI Term SSup10-19GBUS		\$830.77	K	31%	\$573.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTE-1K-1999AN	SEL Splunk ITSI Term SSup1K-1999GB/dayAN		\$243.46	K	31%	\$167.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTE-1K-1999AN-D	SEL Splunk ITSI Term SSup1K-1999GB/dayAN		\$195.00	K	31%	\$134.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTE-1K-1999AP	SEL Splunk ITSI Term SSup1K-1999GB/dayAP		\$291.92	K	31%	\$201.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTE-1K-1999AP-D	SEL Splunk ITSI Term SSup1K-1999GB/dayAP		\$234.23	K	31%	\$161.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTE-1K-1999EM	SEL Splunk ITSI Term SSup1K-1999GB/dayEM		\$223.85	K	31%	\$154.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTE-1K-1999EM-D	SEL Splunk ITSI Term SSup1K-1999GB/dayEM		\$178.85	K	31%	\$123.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTE-1K-1999US	SEL Splunk ITSI Term SSup1K-1999GB/dayUS		\$195.00	K	31%	\$134.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTE-1K-1999US-D	SEL Splunk ITSI Term SSup1K-1999GB/dayUS		\$155.77	K	31%	\$107.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTE-200-499AN	SEL Splunk ITSI Term SSup200-499GB/dayAN		\$333.46	K	31%	\$230.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTE-200-499AN-D	SEL Splunk ITSI Term SSup200-499GB/dayAN		\$266.54	K	31%	\$183.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTE-200-499AP	SEL Splunk ITSI Term SSup200-499GB/dayAP		\$400.38	K	31%	\$276.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTE-200-499AP-D	SEL Splunk ITSI Term SSup200-499GB/dayAP		\$320.77	K	31%	\$221.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTE-200-499EM	SEL Splunk ITSI Term SSup200-499GB/dayEM		\$306.92	K	31%	\$211.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTE-200-499EM-D	SEL Splunk ITSI Term SSup200-499GB/dayEM		\$245.77	K	31%	\$169.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTE-200-499US	SEL Splunk ITSI Term SSup200-499GB/dayUS		\$266.54	K	31%	\$183.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTE-200-499US-D	SEL Splunk ITSI Term SSup200-499GB/dayUS		\$213.46	K	31%	\$147.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTE-20-49AN	SEL Splunk ITSI Term SSup20-49GBAN		\$973.85	K	31%	\$671.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTE-20-49AN-D	SEL Splunk ITSI Term SSup20-49GBAN		\$778.85	K	31%	\$537.41	\$0.00	\$0.00	\$0.00	\$0.0					

NVP LEVEL 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE													
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER		
5	ITTE-2K-4999US	SEL Splunk ITSI Term SSup2K-4999GB/dayUS		\$188.08	K	31%	\$129.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	ITTE-2K-4999US-D	SEL Splunk ITSI Term SSup2K-4999GB/dayUS		\$150.00	K	31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTE-500-999AN	SEL Splunk ITSI Term SSup500-999GB/dayAN		\$252.69	K	31%	\$174.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTE-500-999AN-D	SEL Splunk ITSI Term SSup500-999GB/dayAN		\$201.92	K	31%	\$139.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTE-500-999AP	SEL Splunk ITSI Term SSup500-999GB/dayAP		\$303.46	K	31%	\$209.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTE-500-999AP-D	SEL Splunk ITSI Term SSup500-999GB/dayAP		\$242.31	K	31%	\$167.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTE-500-999EM	SEL Splunk ITSI Term SSup500-999GB/dayEM		\$231.92	K	31%	\$160.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTE-500-999EM-D	SEL Splunk ITSI Term SSup500-999GB/dayEM		\$185.77	K	31%	\$128.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTE-500-999US	SEL Splunk ITSI Term SSup500-999GB/dayUS		\$201.92	K	31%	\$139.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTE-500-999US-D	SEL Splunk ITSI Term SSup500-999GB/dayUS		\$161.54	K	31%	\$111.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTE-50-99AN	SEL Splunk ITSI Term SSup50-99GB/dayAN		\$685.38	K	31%	\$472.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTE-50-99AN-D	SEL Splunk ITSI Term SSup50-99GB/dayAN		\$548.08	K	31%	\$378.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTE-50-99AP	SEL Splunk ITSI Term SSup50-99GB/dayAP		\$822.69	K	31%	\$567.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTE-50-99AP-D	SEL Splunk ITSI Term SSup50-99GB/dayAP		\$657.69	K	31%	\$453.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTE-50-99EM	SEL Splunk ITSI Term SSup50-99GB/dayEM		\$630.00	K	31%	\$434.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTE-50-99EM-D	SEL Splunk ITSI Term SSup50-99GB/dayEM		\$504.23	K	31%	\$347.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTE-50-99US	SEL Splunk ITSI Term SSup50-99GB/dayUS		\$548.08	K	31%	\$378.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTE-50-99US-D	SEL Splunk ITSI Term SSup50-99GB/dayUS		\$438.46	K	31%	\$302.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTE-5K-9999AN	SEL Splunk ITSI Term SSup5K-9999GB/dayAN		\$225.00	K	31%	\$155.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTE-5K-9999AN-D	SEL Splunk ITSI Term SSup5K-9999GB/dayAN		\$180.00	K	31%	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTE-5K-9999AP	SEL Splunk ITSI Term SSup5K-9999GB/dayAP		\$270.00	K	31%	\$186.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTE-5K-9999AP-D	SEL Splunk ITSI Term SSup5K-9999GB/dayAP		\$216.92	K	31%	\$149.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTE-5K-9999EM	SEL Splunk ITSI Term SSup5K-9999GB/dayEM		\$207.69	K	31%	\$143.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTE-5K-9999EM-D	SEL Splunk ITSI Term SSup5K-9999GB/dayEM		\$166.15	K	31%	\$114.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTE-5K-9999US	SEL Splunk ITSI Term SSup5K-9999GB/dayUS		\$180.00	K	31%	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTE-5K-9999US-D	SEL Splunk ITSI Term SSup5K-9999GB/dayUS		\$144.23	K	31%	\$99.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTG-1K-1999AN	SEL Splunk ITSI Term PSup1K-1999GB/dayAN		\$288.46	K	31%	\$199.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTG-1K-1999AN-D	SEL Splunk ITSI Term PSup1K-1999GB/dayAN		\$230.77	K	31%	\$159.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTG-1K-1999AP	SEL Splunk ITSI Term PSup1K-1999GB/dayAP		\$346.15	K	31%	\$238.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTG-1K-1999AP-D	SEL Splunk ITSI Term PSup1K-1999GB/dayAP		\$276.92	K	31%	\$191.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTG-1K-1999EM	SEL Splunk ITSI Term PSup1K-1999GB/dayEM		\$265.38	K	31%	\$183.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTG-1K-1999EM-D	SEL Splunk ITSI Term PSup1K-1999GB/dayEM		\$212.31	K	31%	\$146.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTG-1K-1999US	SEL Splunk ITSI Term PSup1K-1999GB/dayUS		\$230.77	K	31%	\$159.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTG-1K-1999US-D	SEL Splunk ITSI Term PSup1K-1999GB/dayUS		\$184.62	K	31%	\$127.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTG-2K-4999AN	SEL Splunk ITSI Term PSup2K-4999GB/dayAN		\$270.00	K	31%	\$186.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTG-2K-4999AN-D	SEL Splunk ITSI Term PSup2K-4999GB/dayAN		\$223.85	K	31%	\$154.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTG-2K-4999AP	SEL Splunk ITSI Term PSup2K-4999GB/dayAP		\$324.23	K	31%	\$223.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTG-2K-4999AP-D	SEL Splunk ITSI Term PSup2K-4999GB/dayAP		\$268.95	K	31%	\$185.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTG-2K-4999EM	SEL Splunk ITSI Term PSup2K-4999GB/dayEM		\$249.23	K	31%	\$171.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTG-2K-4999EM-D	SEL Splunk ITSI Term PSup2K-4999GB/dayEM		\$205.38	K	31%	\$141.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTG-2K-4999US	SEL Splunk ITSI Term PSup2K-4999GB/dayUS		\$216.92	K	31%	\$149.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTG-2K-4999US-D	SEL Splunk ITSI Term PSup2K-4999GB/dayUS		\$178.85	K	31%	\$123.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTG-500-999AN	SEL Splunk ITSI Term PSup500-999GB/dayAN		\$306.92	K	31%	\$211.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTG-500-999AN-D	SEL Splunk ITSI Term PSup500-999GB/dayAN		\$245.77	K	31%	\$169.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTG-500-999AP	SEL Splunk ITSI Term PSup500-999GB/dayAP		\$368.08	K	31%	\$253.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTG-500-999AP-D	SEL Splunk ITSI Term PSup500-999GB/dayAP		\$294.23	K	31%	\$203.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTG-500-999EM	SEL Splunk ITSI Term PSup500-999GB/dayEM		\$281.54	K	31%	\$194.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTG-500-999EM-D	SEL Splunk ITSI Term PSup500-999GB/dayEM		\$226.15	K	31%	\$156.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTG-500-999US	SEL Splunk ITSI Term PSup500-999GB/dayUS		\$245.77	K	31%	\$169.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTG-500-999US-D	SEL Splunk ITSI Term PSup500-999GB/dayUS		\$196.15	K	31%	\$135.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTG-5K-9999AN	SEL Splunk ITSI Term PSup5K-9999GB/dayAN		\$252.69	K	31%	\$174.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTG-5K-9999AN-D	SEL Splunk ITSI Term PSup5K-9999GB/dayAN		\$216.92	K	31%	\$149.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTG-5K-9999AP	SEL Splunk ITSI Term PSup5K-9999GB/dayAP		\$303.46	K	31%	\$209.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTG-5K-9999AP-D	SEL Splunk ITSI Term PSup5K-9999GB/dayAP		\$259.62	K	31%	\$179.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTG-5K-9999EM	SEL Splunk ITSI Term PSup5K-9999GB/dayEM		\$231.92	K	31%	\$160.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTG-5K-9999EM-D	SEL Splunk ITSI Term PSup5K-9999GB/dayEM		\$199.62	K	31%	\$137.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTG-5K-9999US	SEL Splunk ITSI Term PSup5K-9999GB/dayUS		\$201.92	K	31%	\$139.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTG-5K-9999US-D	SEL Splunk ITSI Term PSup5K-9999GB/dayUS		\$173.08	K	31%	\$119.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITT-PRM-1000-D	SEL Splunk ITSI Term PrmSup Buck 1000		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITT-PRM-100-D	SEL Splunk ITSI Term PrmSup Buck 100		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITT-PRM-100K-D	SEL Splunk ITSI Term PrmSup Buck 100K		\$100,000.00	K	31%	\$69,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITT-PRM-10K-D	SEL Splunk ITSI Term PrmSup Buck 10K		\$10,000.00	K	31%	\$6,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITT-PRM-1-D	SEL Splunk ITSI Term PrmSup Buck 1		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITT-STD-1000-D	SEL Splunk ITSI Term StdSup Buck 1000		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITT-STD-100-D	SEL Splunk ITSI Term StdSup Buck 100		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITT-STD-100K-D	SEL Splunk ITSI Term StdSup Buck 100K		\$100,000.00	K	31%	\$69,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITT-STD-10K-D	SEL Splunk ITSI Term StdSup Buck 10K		\$10,000.00	K	31%	\$6,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITT-STD-1-D	SEL Splunk ITSI Term StdSup Buck 1		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTU-ES-1000AN-D	SEL Splunk IT TermUPG SSup Buck 1000AN		\$1,000.00	K	31%	\$690.00	\$									

NVP LEVEL 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE											
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	ITTU-GS-100AN-D	SEL Splunk IT TermUPG PSUp Buck 100AN		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTU-GS-100AP-D	SEL Splunk IT TermUPG PSUp Buck 100AP		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTU-GS-100EM-D	SEL Splunk IT TermUPG PSUp Buck 100EM		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTU-GS-100US-D	SEL Splunk IT TermUPG PSUp Buck 100US		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTU-GS-1AN-D	SEL Splunk IT TermUPG PSUp Buck 1AN		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTU-GS-1AP-D	SEL Splunk IT TermUPG PSUp Buck 1AP		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTU-GS-1EM-D	SEL Splunk IT TermUPG PSUp Buck 1EM		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTU-GS-1US-D	SEL Splunk IT TermUPG PSUp Buck 1US		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTU-1K-1999-EM	SEL Splunk IT TRU SSup1K-1999GB/dayEM		\$178.85	K	31%	\$123.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTU-2K-4999-EM	SEL Splunk IT TRU SSup2K-4999GB/dayEM		\$173.08	K	31%	\$119.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTU-500-999-EM	SEL Splunk IT TRU SSup500-999GB/dayEM		\$185.77	K	31%	\$128.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	ITTU-5K-9999-EM	SEL Splunk IT TRU SSup5K-9999GB/dayEM		\$166.15	K	31%	\$114.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	LIC-RG-AGT-1Y	SEL RG 1Y SUBSCRIPTION 1 RG SYSTEM AGT		\$23.08	K	31%	\$15.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RG SYSTEMS
5	LIC-RG-AGT-3Y	SEL RG 3Y SUBSCRIPTION 1 RG SYSTEM AGT		\$46.15	K	31%	\$31.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RG SYSTEMS
5	LIC-RG-ORCH-1Y	SEL RG SW SUB. PER TB-BACK END VOLUME 1Y		\$392.31	K	31%	\$270.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RG SYSTEMS
5	LIC-RG-ORCH-3Y	SEL RG SW SUB. PER TB-BACK END VOLUME 3Y		\$753.85	K	31%	\$520.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RG SYSTEMS
5	LIC-RGSTACK10	SEL RG STACK10 SW FOR PRIV. CLOUD		\$184,615.38	K	31%	\$127,384.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RG SYSTEMS
5	LIC-RGSTACK5	SEL RG STACK5 SW FOR PRIV. CLOUD		\$138,461.54	K	31%	\$95,538.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RG SYSTEMS
5	LIC-RGSTACK90	SEL RG STACK90 SW FOR PRIV. CLOUD		\$295,384.62	K	31%	\$203,815.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RG SYSTEMS
5	LIFTC04PESITET1	SEL CD4PE Site-Tier 1-Lift 0 7 4,999		\$5,760.00	K	31%	\$3,974.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	LIFTC04PESITET10	SEL CD4PE Site-Tier 10-Lift 120k-139,999		\$46,081.54	K	31%	\$31,796.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	LIFTC04PESITET2	SEL CD4PE Site-Tier 2-Lift 5k - 9,999		\$7,680.00	K	31%	\$5,299.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	LIFTC04PESITET3	SEL CD4PE Site-Tier 3-Lift 10k-714,999		\$9,600.00	K	31%	\$6,624.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	LIFTC04PESITET4	SEL CD4PE Site-Tier 4-Lift 15k ? 24,999		\$11,521.54	K	31%	\$7,949.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	LIFTC04PESITET5	SEL CD4PE Site-Tier 5-Lift 25k ? 49,999		\$17,280.00	K	31%	\$11,923.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	LIFTC04PESITET6	SEL CD4PE Site-Tier 6-Lift 50k - 74,999		\$23,040.00	K	31%	\$15,897.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	LIFTC04PESITET7	SEL CD4PE Site-Tier 7-Lift 60k ? 79,999		\$28,801.54	K	31%	\$19,873.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	LIFTC04PESITET8	SEL CD4PE Site-Tier 8-Lift 80k - 99,999		\$34,561.54	K	31%	\$23,847.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	LIFTC04PESITET9	SEL CD4PE Site-Tier 9-Lift 100k -119,999		\$40,321.54	K	31%	\$27,821.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	LM-SFP-DAC-10M	SEL KEMP 10M SFP+ Direct Attached Copper		\$384.62	K	31%	\$265.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	LM-SFP-DAC-1M	SEL KEMP 1M SFP+ Direct Attached Copper		\$153.85	K	31%	\$106.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	LM-SFP-DAC-3M	SEL KEMP 3M SFP+ Direct Attached Copper		\$230.77	K	31%	\$159.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	LM-SFP-DAC-5M	SEL KEMP 5M SFP+ Direct Attached Copper		\$307.69	K	31%	\$212.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	LM-SFP-SR	SEL KEMP SFP+ SR Transceiver 850NM/300M		\$1,369.23	K	31%	\$944.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	LMX15-HA-EMC3Y	SEL KEMP LoadMaster X15 EMC HA 3Y Bundle		\$66,708.00	K	31%	\$46,028.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	LMX15-HA-EMC5Y	SEL KEMP LoadMaster X15 EMC HA 5Y Bundle		\$91,077.00	K	31%	\$62,843.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	LMX25-HA-EMC3Y	SEL KEMP LoadMaster X25 EMC HA 3Y Bundle		\$136,307.69	K	31%	\$94,052.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	LMX25-HA-EMC5Y	SEL KEMP LoadMaster X25 EMC HA 5Y Bundle		\$189,153.85	K	31%	\$129,446.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	LMX40-HA-EMC3Y	SEL KEMP LoadMaster X40 EMC HA 3Y Bundle		\$204,461.54	K	31%	\$141,079.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	LMX40-HA-EMC5Y	SEL KEMP LoadMaster X40 EMC HA 5Y Bundle		\$279,230.77	K	31%	\$192,669.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	KEMP
5	M_MOL1YR	SEL BOOMI Molecule		\$1,300.00	K	31%	\$897.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	M_QUEUEING	SEL BOOMI Message Queuing		\$650.00	K	31%	\$448.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	M16-2136-C0000C1	SEL-16ch. exp port,D921-936,OSC,IL=6.6dB		\$19,550.77	K	31%	\$13,490.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	M16-2136-D0030C1	SEL-16ch. exp port,D921-936,OSC,Rx EDF		\$30,715.38	K	31%	\$21,193.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	M16-2136-D003AC1	SEL-D921-D936,OSC,Rx EDF,Rx DC 40km		\$35,043.08	K	31%	\$24,179.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	M16-2136-D1A3T3C1	SEL-D921-D936,Tx ED,Tx D40,Rx ED,Rx TD		\$52,076.92	K	31%	\$35,933.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	M-3809-921928-M	SEL-8 ch. M/Demux,D921-D928,IL=4.8dB		\$2,815.38	K	31%	\$1,942.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	M-3809-929936-M	SEL-8 ch. M/Demux,D929-D936,IL=4.8dB		\$2,815.38	K	31%	\$1,942.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	M-3840-LL	SEL-40 ch. M/Demux,D921-D960, IL=7.5dB		\$10,446.15	K	31%	\$7,207.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	M-410	SEL-DC power supply, M-series		\$1,215.38	K	31%	\$838.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	M-420	SEL-AC power supply, M-series		\$1,061.54	K	31%	\$732.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	M5100C	SEL MG5-100-C)		\$15,000.00	K	31%	\$10,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	M5100C-I	SEL MG5-100-C)		\$16,500.00	K	31%	\$11,385.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	M5100C-K	SEL MG5-100-C)		\$15,819.00	K	31%	\$10,915.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	M5100C-L	SEL MG5-10-C)		\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	M5100C-K	SEL MG5-10-C)		\$1,582.00	K	31%	\$1,091.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	M-ADJ-19	SEL-Smartoptics 19 AdjKit-2 8ch modul		\$150.77	K	31%	\$104.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SMARTOPTICS
5	MB10PB1YRSB	SELECT DFXS MB ELA, 10PB 1Yr Sub		\$2,160,000.00	K	31%	\$1,490,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	MB1PB1YRSB	SELECT DFXS MB ELA, 1PB 1Yr Sub		\$300,600.00	K	31%	\$207,414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	MB3PB1YRSB	SELECT DFXS MB ELA, 3PB 1Yr Sub		\$702,000.00	K	31%	\$484,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	MB5PB1YRSB	SELECT DFXS MB ELA, 5PB 1Yr Sub		\$1,125,000.00	K	31%	\$776,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	MBAD1PB1YRSB	SELECT DFXS MB ELA, ADD 1PB 1Yr Sub		\$216,000.00	K	31%	\$149,040.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	MBP10PB1YRSB	SELECT DFXS MBP ELA, 10PB 1Yr Sub		\$2,880,000.00	K	31%	\$1,987,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	MBP1PB1YRSB	SELECT DFXS MBP ELA, 1PB 1Yr Sub		\$433,800.00	K	31%	\$299,322.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	MBP3PB1YRSB	SELECT DFXS MBP ELA, 3PB 1Yr Sub		\$950,400.00	K	31%	\$655,776.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	MBP5PB1YRSB	SELECT DFXS MBP ELA, 5PB 1Yr Sub		\$1,530,000.00	K	31%	\$1,055,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	MBPAD1PB1YRSB	SELECT DFXS MBP ELA, ADD 1PB 1Yr Sub		\$288,000.00	K	31%	\$198,720.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NTP-DEFENDX
5	MDMBASECQP	SEL Boomi HUB EDITION (BASE TIER)		\$6,000.00	K	31%	\$4,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	MDMENTERPRISE	SEL Boomi HUB EDITION (ENTERPRISE TIER)		\$18,000.00	K	31%	\$12,420.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	MDMTIER1	SEL Boomi HUB (Tier 1 <10K Golden Rec)		\$520.00	K	31%	\$358.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	MDMTIER2	SEL Boomi HUB (Tier 2 <50K Golden Rec)		\$1,750.00	K	31%	\$1,207.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	MDMTIER3	SEL Boomi HUB (Tier 3 <100K Golden Rec)		\$3,000.00	K	31%	\$2,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	MIB-1YR-00000003	SEL 1YR File Metadata Bundle Up to 3PB		\$415,384.62	K	31%	\$286,615.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	MIB-1YR-00000006	SEL 1YR File Metadata Bundle Up to 6PB		\$553,846.15	K	31%	\$382,153.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	MIB-1YR-00000009	SEL 1YR File Metadata Bundle Up to 9PB		\$830,769.23	K	31%	\$573,230.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	MIB-1YR-00000012	SEL 1YR File Metadata Bundle Up to 12PB		\$969,230.77	K	31%	\$668,769.23	\$0.00	\$0.00	\$0.00</					

NVP LEVEL 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE											
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	MNT-IAPER-T0	SEL OT Enhanced Maint 1-5TB IAPER-T0		\$17,648.07	K	31%	\$12,177.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	OPENTEXT
5	MNT-IAPER-T1	SEL OT Enhanced Maint 6-20TB IAPER-T1		\$10,588.81	K	31%	\$7,306.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	OPENTEXT
5	MNT-IAPER-T2	SEL OT Enhanced Maint 21-50TB IAPER-T2		\$6,618.07	K	31%	\$4,566.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	OPENTEXT
5	MNT-IAPER-T3	SEL OT Enhanced Maint 51-100TB IAPER-T3		\$3,882.60	K	31%	\$2,678.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	OPENTEXT
5	MNT-IAPER-T4	SEL OT Enhanced Maint 101-300TB IAPER-T4		\$2,541.30	K	31%	\$1,753.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	OPENTEXT
5	MNT-IAPER-T5	SEL OT Enhanced Maint 301-1k TB IAPER-T5		\$1,415.38	K	31%	\$976.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	OPENTEXT
5	MNT-IAPER-T6	SEL OT Enhanced Maint 1001-2kTB IAPER-T6		\$1,062.00	K	31%	\$732.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	OPENTEXT
5	MNT-IAPER-T7	SEL OT Enhanced Maint 2001-5kTB IAPER-T7		\$929.00	K	31%	\$641.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	OPENTEXT
5	MNT-IAPER-T8	SEL OT Enhanced Maint 5001+TB IAPER-T8		\$840.00	K	31%	\$579.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	OPENTEXT
5	NEWCD4PESITET1	SEL CD4PE Site-Tier 1-New 0 ? 4,999		\$34,561.54	K	31%	\$23,847.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	NEWCD4PESITET10	SEL CD4PE Site-Tier10-New 120k - 139,999		\$276,489.23	K	31%	\$190,777.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	NEWCD4PESITET2	SEL CD4PE Site-Tier 2-New 5k - 9,999		\$46,081.54	K	31%	\$31,796.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	NEWCD4PESITET3	SEL CD4PE Site-Tier 3-New 10k ? 14,999		\$57,601.54	K	31%	\$39,745.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	NEWCD4PESITET4	SEL CD4PE Site-Tier 4-New 15k ? 24,999		\$69,123.08	K	31%	\$47,694.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	NEWCD4PESITET5	SEL CD4PE Site-Tier 5-New 25k ? 49,999		\$103,683.08	K	31%	\$71,541.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	NEWCD4PESITET6	SEL CD4PE Site-Tier 6-New 50k - 74,999		\$138,244.62	K	31%	\$95,388.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	NEWCD4PESITET7	SEL CD4PE Site-Tier 7-New 60k ? 79,999		\$172,806.15	K	31%	\$119,236.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	NEWCD4PESITET8	SEL CD4PE Site-Tier 8-New 80k - 99,999		\$207,367.69	K	31%	\$143,083.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	NEWCD4PESITET9	SEL CD4PE Site-Tier 9-New 100k - 119,999		\$241,929.23	K	31%	\$166,931.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	NXALBACT1Y-C	SEL NX-ALB-AD-CT-1Y-C)		\$20,000.00	K	31%	\$13,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXALBACT1Y-C-I	SEL NX-ALB-AD-CT-1Y-C)		\$23,400.00	K	31%	\$16,146.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXALBACT1Y-C-K	SEL NX-ALB-AD-CT-1Y-C)		\$23,559.61	K	31%	\$16,256.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXALBC	SEL NX-ALB-C)		\$4,248.00	K	31%	\$2,931.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXALBC-I	SEL NX-ALB-C)		\$4,970.16	K	31%	\$3,429.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXALBC-K	SEL NX-ALB-C)		\$5,006.90	K	31%	\$3,454.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXALBSCC	SEL NX-ALB-SC-C)		\$16,995.00	K	31%	\$11,726.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXALBSCC-I	SEL NX-ALB-SC-C)		\$19,884.15	K	31%	\$13,720.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXALBSCC-K	SEL NX-ALB-SC-C)		\$20,035.24	K	31%	\$13,824.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCADEP100UC	SEL NX-DC-ADEP-100-U-C)		\$6,600.00	K	31%	\$4,554.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCADEP100UC-I	SEL NX-DC-ADEP-100-U-C)		\$7,722.00	K	31%	\$5,328.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCADEP100UC-K	SEL NX-DC-ADEP-100-U-C)		\$7,776.59	K	31%	\$5,365.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCADEP100UGC	SEL NX-DC-ADEP-10-UG-C)		\$660.00	K	31%	\$455.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCADEP100UGC-I	SEL NX-DC-ADEP-10-UG-C)		\$772.20	K	31%	\$532.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCADEP100UGC-K	SEL NX-DC-ADEP-10-UG-C)		\$777.66	K	31%	\$536.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCADEPLC100UGF	SEL NX-DC-ADEPLC-100-UG-F)		\$7,260.00	K	31%	\$5,009.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	NXDCADEPLC100UGF-I	SEL NX-DC-ADEPLC-10-UG-F)		\$726.00	K	31%	\$500.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	NXDCADEPLUGC	SEL NX-DC-ADEPL-UG-C)		\$3,300.00	K	31%	\$2,277.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCADEPLUGC-I	SEL NX-DC-ADEPL-UG-C)		\$3,861.00	K	31%	\$2,664.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCADEPLUGC-K	SEL NX-DC-ADEPL-UG-C)		\$3,888.29	K	31%	\$2,692.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NX-DC-ADEPL-UG-F	SEL NX-DC-ADEPL-UG-F)		\$3,630.00	K	31%	\$2,504.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	NXDCADVC	SEL NX-DC-ADV-C)		\$5,495.00	K	31%	\$3,791.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCADVC100C	SEL NX-DC-ADV-C-100-C)		\$11,000.00	K	31%	\$7,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCADVC100C-I	SEL NX-DC-ADV-C-100-C)		\$12,870.00	K	31%	\$8,880.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCADVC100C-K	SEL NX-DC-ADV-C-100-C)		\$12,986.52	K	31%	\$8,960.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NX-DC-ADV-C-100-F	SEL NX-DC-ADV-C-100-F)		\$12,100.00	K	31%	\$8,349.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	NXDCADVC10C	SEL NX-DC-ADV-C-10-C)		\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCADVC10C-I	SEL NX-DC-ADV-C-10-C)		\$1,287.00	K	31%	\$888.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCADVC10C-K	SEL NX-DC-ADV-C-10-C)		\$1,298.65	K	31%	\$896.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NX-DC-ADV-C-10-F	SEL NX-DC-ADV-C-10-F)		\$1,210.00	K	31%	\$834.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	NXDCADV-I	SEL NX-DC-ADV-C)		\$6,429.15	K	31%	\$4,436.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCADV-K	SEL NX-DC-ADV-C)		\$6,470.27	K	31%	\$4,464.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NX-DC-ADV-F	SEL NX-DC-ADV-F)		\$6,044.50	K	31%	\$4,170.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	NXDCADVLE-C	SEL NX-DCADV-LE-C)		\$5,495.00	K	31%	\$3,791.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCADVLE-C-I	SEL NX-DCADV-LE-C)		\$6,429.15	K	31%	\$4,436.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCADVLE-C-K	SEL NX-DCADV-LE-C)		\$6,470.27	K	31%	\$4,464.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCAKC	SEL NX-DC-AK-C)		\$23,995.00	K	31%	\$16,556.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCAKC-I	SEL NX-DC-AK-C)		\$28,074.15	K	31%	\$19,371.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCAKC-K	SEL NX-DC-AK-C)		\$28,233.22	K	31%	\$19,480.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NX-DC-AK-F	SEL NX-DC-AK-F)		\$26,394.50	K	31%	\$18,212.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	NXDCENE100UGC	SEL NX-DC-ENE-100-UG-C)		\$2,590.00	K	31%	\$1,787.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCENE100UGC-I	SEL NX-DC-ENE-100-UG-C)		\$3,030.30	K	31%	\$2,090.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCENE100UGC-K	SEL NX-DC-ENE-100-UG-C)		\$3,053.17	K	31%	\$2,106.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCENE100UGC	SEL NX-DC-ENE-10-UG-C)		\$259.00	K	31%	\$178.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCENE100UGC-I	SEL NX-DC-ENE-10-UG-C)		\$303.03	K	31%	\$209.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCENE100UGC-K	SEL NX-DC-ENE-10-UG-C)		\$305.32	K	31%	\$210.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCENEPLC100UGF	SEL NX-DC-ENEPLC-100-UG-F)		\$2,849.00	K	31%	\$1,965.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	NXDCENEPLC100UGF-I	SEL NX-DC-ENEPLC-10-UG-F)		\$284.90	K	31%	\$196.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	NXDCENEPLUGC	SEL NX-DC-ENEPL-UG-C)		\$1,295.00	K	31%	\$893.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCENEPLUGC-I	SEL NX-DC-ENEPL-UG-C)		\$1,515.15	K	31%	\$1,045.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCENEPLUGC-K	SEL NX-DC-ENEPL-UG-C)		\$1,528.50	K	31%	\$1,054.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NX-DC-ENEPL-UG-F	SEL NX-DC-ENEPL-UG-F)		\$1,424.50	K	31%	\$962.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	NXDCEPA100C	SEL NX-DC-EPA100-C)		\$1,900.00	K	31%	\$1,311.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCEPA100C-I	SEL NX-DC-EPA100-C)		\$2,223.00	K	31%	\$1,533.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCEPA100C-K	SEL NX-DC-EPA100-C)		\$2,241.00	K	31%	\$1,546.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NX-DC-EPA100-F	SEL NX-DC-EPA100-F)		\$2,090.00	K	31%	\$1,442.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	NXDCEPA10C	SEL NX-DC-EPA10-C)		\$190.00	K	31%	\$131.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCEPA10C-I	SEL NX-DC-EPA10-C)		\$222.30	K	31%	\$153.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXDCEPA10C-K	SEL NX-DC-EPA10-C)		\$224.10	K	31%	\$154.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE</

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP MAINTENANCE AND WARRANTY UPGRADE PRICE					BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP						
5	PE500999PL	SEL PupEnt500-999nodes Perpet LicOnly		\$413.85	K	31%	\$285.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE500999PRMS	SEL PE500-999nodesPerpetPrmSupSub		\$144.62	K	31%	\$99.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE500999SPRM	SEL Puppel Ent 500-999 nodes Prem Sub		\$227.69	K	31%	\$157.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE500999SSTD	SEL Puppel Ent 500-999 nodes 3rd Sub		\$163.08	K	31%	\$126.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE-OS	SEL Production Environment Add-on OS		\$12,870.00	K	31%	\$8,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	PKSE100P3TL-C-I	SEL PKS-ENS-100P-3P-TLSS-C)		\$150,000.00	K	31%	\$103,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSE100PPTLC-I	SEL PKS-ENS-100P-P-TLSS-C)		\$50,000.00	K	31%	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSENS1003TC-I	SEL PKS-ENS-100C-3P-TLSS-C)		\$150,000.00	K	31%	\$103,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSENS1003TLC	SEL PKS-ENS-100C-3P-TLSS-C)		\$150,000.00	K	31%	\$103,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSENS1003TLC-I	SEL PKS-ENS-100C-3P-TLSS-C)		\$150,000.00	K	31%	\$103,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSENS1003TLC-K	SEL PKS-ENS-100C-3P-TLSS-C)		\$178,133.62	K	31%	\$122,912.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSENS100P3TC	SEL PKS-ENS-100P-3P-TLSS-C)		\$150,000.00	K	31%	\$103,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSENS100P3TC-I	SEL PKS-ENS-100P-3P-TLSS-C)		\$150,000.00	K	31%	\$103,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSENS100P3TC-K	SEL PKS-ENS-100P-3P-TLSS-C)		\$178,133.62	K	31%	\$122,912.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSENS100PPTC	SEL PKS-ENS-100P-P-TLSS-C)		\$50,000.00	K	31%	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSENS100PPTC-I	SEL PKS-ENS-100P-P-TLSS-C)		\$50,000.00	K	31%	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSENS100PPTC-K	SEL PKS-ENS-100P-P-TLSS-C)		\$59,339.56	K	31%	\$40,944.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSENS100PTC-I	SEL PKS-ENS-100C-P-TLSS-C)		\$50,000.00	K	31%	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSENS100PTLC	SEL PKS-ENS-100C-P-TLSS-C)		\$50,000.00	K	31%	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSENS100PTLC-I	SEL PKS-ENS-100C-P-TLSS-C)		\$50,000.00	K	31%	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSENS100PTLC-K	SEL PKS-ENS-100C-P-TLSS-C)		\$59,339.56	K	31%	\$40,944.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSES100C3TLC	SEL PKS-ES-100C-3-TL-C)		\$150,000.00	K	31%	\$103,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSES100C3TLC-I	SEL PKS-ES-100C-3-TL-C)		\$175,500.00	K	31%	\$121,095.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSES100C3TLC-K	SEL PKS-ES-100C-3-TL-C)		\$178,133.62	K	31%	\$122,912.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSES100CPTLC	SEL PKS-ES-100C-P-TL-C)		\$50,000.00	K	31%	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSES100CPTLC-I	SEL PKS-ES-100C-P-TL-C)		\$58,500.00	K	31%	\$40,365.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSES100CPTLC-K	SEL PKS-ES-100C-P-TL-C)		\$59,339.56	K	31%	\$40,944.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSES100P3TLC	SEL PKS-ES-100P-3-TL-C)		\$150,000.00	K	31%	\$103,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSES100P3TLC-I	SEL PKS-ES-100P-3-TL-C)		\$175,500.00	K	31%	\$121,095.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSES100P3TLC-K	SEL PKS-ES-100P-3-TL-C)		\$178,133.62	K	31%	\$122,912.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSES100PPTLC	SEL PKS-ES-100P-P-TL-C)		\$50,000.00	K	31%	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSES100PPTLC-I	SEL PKS-ES-100P-P-TL-C)		\$58,500.00	K	31%	\$40,365.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSES100PPTLC-K	SEL PKS-ES-100P-P-TL-C)		\$59,339.56	K	31%	\$40,944.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSESCS500AC	SEL PKS-ESC-3SUB-500AD-C)		\$337,500.00	K	31%	\$232,875.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSESCS500AC-I	SEL PKS-ESC-3SUB-500AD-C)		\$337,500.00	K	31%	\$232,875.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSESCS500AC-K	SEL PKS-ESC-3SUB-500AD-C)		\$401,087.96	K	31%	\$276,750.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSESCS500ADC	SEL PKS-ESC-3SUB-8AD-C)		\$5,400.00	K	31%	\$3,726.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSESCS500ADC-I	SEL PKS-ESC-3SUB-8AD-C)		\$5,400.00	K	31%	\$3,726.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSESCS500ADC-K	SEL PKS-ESC-3SUB-8AD-C)		\$6,408.98	K	31%	\$4,422.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSESCS500ADC	SEL PKS-ESC-SUB-500AD-C)		\$112,500.00	K	31%	\$77,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSESCS500ADC-I	SEL PKS-ESC-SUB-500AD-C)		\$112,500.00	K	31%	\$77,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSESCS500ADC-K	SEL PKS-ESC-SUB-500AD-C)		\$133,695.99	K	31%	\$92,250.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSESCSUB8ADC	SEL PKS-ESC-SUB-8AD-C)		\$1,800.00	K	31%	\$1,242.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSESCSUB8ADC-I	SEL PKS-ESC-SUB-8AD-C)		\$1,800.00	K	31%	\$1,242.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PKSESCSUB8ADC-K	SEL PKS-ESC-SUB-8AD-C)		\$2,133.77	K	31%	\$1,472.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PROSERV-1DAY	SEL Faction Pro Serv - 1 Day - Any - NA		\$2,727.27	K	31%	\$1,881.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	FACTION
5	PSVMCACTESSLC	SEL PS-VMC-ACT-ESSL-C)		\$7,000.00	K	31%	\$4,830.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PSVMCACTESSLC-I	SEL PS-VMC-ACT-ESSL-C)		\$7,000.00	K	31%	\$4,830.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PSVMCACTESSLC-K	SEL PS-VMC-ACT-ESSL-C)		\$8,236.29	K	31%	\$5,683.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PSVMCACTSTDC	SEL PS-VMC-ACT-STD-C)		\$29,000.00	K	31%	\$20,010.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PSVMCACTSTDC-I	SEL PS-VMC-ACT-STD-C)		\$29,000.00	K	31%	\$20,010.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PSVMCACTSTDC-K	SEL PS-VMC-ACT-STD-C)		\$34,132.70	K	31%	\$23,551.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PSVMCESLSTUGC	SEL PS-VMC-ESSL-STD-UG-C)		\$22,000.00	K	31%	\$15,180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PSVMCESLSTUGC-I	SEL PS-VMC-ESSL-STD-UG-C)		\$22,000.00	K	31%	\$15,180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PSVMCESLSTUGC-K	SEL PS-VMC-ESSL-STD-UG-C)		\$25,934.72	K	31%	\$17,894.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVCC25B2PTLSSC	SEL PV-CC25-B-2P-TLSS-C)		\$257,140.00	K	31%	\$177,426.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVCC25B2PTLSSC-I	SEL PV-CC25-B-2P-TLSS-C)		\$257,140.00	K	31%	\$177,426.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVCC25B2PTLSSC-K	SEL PV-CC25-B-2P-TLSS-C)		\$305,317.19	K	31%	\$210,668.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVCC25B3PTLSSC	SEL PV-CC25-B-3P-TLSS-C)		\$385,710.00	K	31%	\$266,139.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVCC25B3PTLSSC-I	SEL PV-CC25-B-3P-TLSS-C)		\$385,710.00	K	31%	\$266,139.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVCC25B3PTLSSC-K	SEL PV-CC25-B-3P-TLSS-C)		\$457,784.25	K	31%	\$315,871.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVCC25BPTLSSC	SEL PV-CC25-B-P-TLSS-C)		\$128,570.00	K	31%	\$88,713.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVCC25BPTLSSC-I	SEL PV-CC25-B-P-TLSS-C)		\$128,570.00	K	31%	\$88,713.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVCC25BPTLSSC-K	SEL PV-CC25-B-P-TLSS-C)		\$152,850.14	K	31%	\$105,466.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVCC5B2PTLSSC	SEL PV-CC5-B-2P-TLSS-C)		\$51,428.00	K	31%	\$35,485.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVCC5B2PTLSSC-I	SEL PV-CC5-B-2P-TLSS-C)		\$51,428.00	K	31%	\$35,485.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVCC5B2PTLSSC-K	SEL PV-CC5-B-2P-TLSS-C)		\$61,101.75	K	31%	\$42,160.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVCC5B3PTLSSC	SEL PV-CC5-B-3P-TLSS-C)		\$77,142.00	K	31%	\$53,227.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVCC5B3PTLSSC-I	SEL PV-CC5-B-3P-TLSS-C)		\$77,142.00	K	31%	\$53,227.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVCC5B3PTLSSC-K	SEL PV-CC5-B-3P-TLSS-C)		\$91,556.85	K	31%	\$63,174.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVCC5BPTLSSC	SEL PV-CC5-B-P-TLSS-C)		\$25,714.00	K	31%	\$17,742.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVCC5BPTLSSC-I	SEL PV-CC5-B-P-TLSS-C)		\$25,714.00	K	31%	\$17,742.66	\$0.00	\$0.00	\$0.00	\$0					

NVP LEVEL 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE											
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	PVTGP1CO2PTLC-K	SEL PV-TGP-1CO-2P-TLSS-C)		\$2,371.28	K	31%	\$1,636.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVTGP1CO3PTLC	SEL PV-TGP-1CO-3P-TLSS-C)		\$3,000.00	K	31%	\$2,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVTGP1CO3PTLC-K	SEL PV-TGP-1CO-3P-TLSS-C)		\$3,000.00	K	31%	\$2,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVTGP1CO3PTLC-K	SEL PV-TGP-1CO-3P-TLSS-C)		\$3,558.84	K	31%	\$2,455.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVTSQL1CO1TLC	SEL PV-TSQL-1CO-1P-TLSS-C)		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVTSQL1CO1TLC-K	SEL PV-TSQL-1CO-1P-TLSS-C)		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVTSQL1CO1TLC-K	SEL PV-TSQL-1CO-1P-TLSS-C)		\$1,183.73	K	31%	\$816.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVTSQL1CO2TLC	SEL PV-TSQL-1CO-2P-TLSS-C)		\$2,000.00	K	31%	\$1,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVTSQL1CO2TLC-K	SEL PV-TSQL-1CO-2P-TLSS-C)		\$2,000.00	K	31%	\$1,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVTSQL1CO2TLC-K	SEL PV-TSQL-1CO-2P-TLSS-C)		\$2,371.28	K	31%	\$1,636.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVTSQL1CO3TLC	SEL PV-TSQL-1CO-3P-TLSS-C)		\$3,000.00	K	31%	\$2,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVTSQL1CO3TLC-K	SEL PV-TSQL-1CO-3P-TLSS-C)		\$3,000.00	K	31%	\$2,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVTSQL1CO3TLC-K	SEL PV-TSQL-1CO-3P-TLSS-C)		\$3,558.84	K	31%	\$2,455.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	S42-0004-813	SEL SW MEDIA , CN4200, R8.1.3		\$156.00	K	31%	\$107.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIENA
5	S42-0005-813	SEL SW CERT 1 PER ANY CHASSIS R8.1.3		\$2.00	K	31%	\$1.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIENA
5	SB365-1	SEL Spanning O365 Base 1-500		\$48.00	K	31%	\$33.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB365-10001	SEL Spanning O365 Base 10001+		\$24.00	K	31%	\$16.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB365-10001-2Y	SEL Spanning 2Y O365 Base 10001+		\$45.60	K	31%	\$31.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB365-10001-2Y-P	SEL Spanning 2Y O365 Base 10001+ PRORTD		\$3.80	K	31%	\$2.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB365-10001-3Y	SEL Spanning 3Y O365 Base 10001+		\$64.80	K	31%	\$44.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB365-10001-3Y-P	SEL Spanning 3Y O365 Base 10001+ PRORTD		\$1.80	K	31%	\$1.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB365-10001-4Y	SEL Spanning 4Y O365 Base 10001+		\$81.60	K	31%	\$56.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB365-10001-4Y-P	SEL Spanning 4Y O365 Base 10001+ PRORTD		\$6.80	K	31%	\$4.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB365-10001-5Y	SEL Spanning 5Y O365 Base 10001+		\$96.00	K	31%	\$66.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB365-10001-5Y-P	SEL Spanning 5Y O365 Base 10001+ PRORTD		\$8.00	K	31%	\$5.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB365-10001-P	SEL Spanning O365 Base 10001+PRORTD		\$2.00	K	31%	\$1.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB365-1-2Y	SEL Spanning 2Y O365 Base 1-500		\$91.20	K	31%	\$62.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB365-1-2Y-P	SEL Spanning 2Y O365 Base 1-500 PRORATED		\$7.60	K	31%	\$5.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB365-1-3Y	SEL Spanning 3Y O365 Base 1-500		\$129.60	K	31%	\$89.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB365-1-3Y-P	SEL Spanning 3Y O365 Base 1-500 PRORTD		\$3.60	K	31%	\$2.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB365-1-4Y	SEL Spanning 4Y O365 Base 1-500		\$163.20	K	31%	\$112.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB365-1-4Y-P	SEL Spanning 4Y O365 Base 1-500 PRORTD		\$13.60	K	31%	\$9.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB365-1-5Y	SEL Spanning 5Y O365 Base 1-500		\$192.00	K	31%	\$132.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB365-1-5Y-P	SEL Spanning 5Y O365 Base 1-500 PRORTD		\$16.00	K	31%	\$11.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB365-1-P	SEL Spanning O365 Base 1-500 PRORATION		\$4.00	K	31%	\$2.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB365-2001	SEL Spanning O365 Base 2001-5000		\$33.60	K	31%	\$23.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB365-2001-2Y	SEL Spanning 2Y O365 Base 2001-5000		\$63.84	K	31%	\$44.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB365-2001-2Y-P	SEL Spanning 2Y O365 Base 2k-5k PRORTD		\$5.32	K	31%	\$3.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB365-2001-3Y	SEL Spanning 3Y O365 Base 2001-5000		\$90.72	K	31%	\$62.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB365-2001-3Y-P	SEL Spanning 3Y O365 Base 2001-5kPRORTD		\$2.52	K	31%	\$1.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB365-2001-4Y	SEL Spanning 4Y O365 Base 2001-5000		\$114.24	K	31%	\$78.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB365-2001-4Y-P	SEL Spanning 4Y O365 Base 2001-5k PRORTD		\$9.52	K	31%	\$6.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB365-2001-5Y	SEL Spanning 5Y O365 Base 2001-5000		\$134.40	K	31%	\$92.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB365-2001-5Y-P	SEL Spanning 5Y O365 Base 2001-5k PRORTD		\$11.20	K	31%	\$7.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB365-2001-P	SEL Spanning O365 Base 2001-5000 PRORTD		\$2.80	K	31%	\$1.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB365-5001	SEL Spanning O365 Base 5001-10000		\$28.80	K	31%	\$19.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB365-5001-2Y	SEL Spanning 2Y O365 Base 5001-10K		\$54.72	K	31%	\$37.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB365-5001-2Y-P	SEL Spanning 2Y O365 Base 5k-10K PRORTD		\$4.56	K	31%	\$3.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB365-5001-3Y	SEL Spanning 3Y O365 Base 5001-10000		\$77.76	K	31%	\$53.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB365-5001-3Y-P	SEL Spanning 3Y O365Base5001-10K PRORTD		\$2.16	K	31%	\$1.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB365-5001-4Y	SEL Spanning 4Y O365 Base 5001-10K		\$97.92	K	31%	\$67.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB365-5001-4Y-P	SEL Spanning 4Y O365 Base5001-10K PRORTD		\$8.16	K	31%	\$5.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB365-5001-5Y	SEL Spanning 5Y O365 Base 5001-10K		\$115.20	K	31%	\$79.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB365-5001-5Y-P	SEL Spanning 5Y O365 Base5001-10K PRORTD		\$9.60	K	31%	\$6.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB365-5001-P	SEL Spanning O365 Base 5001-10000 PRORTD		\$2.40	K	31%	\$1.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB365-501	SEL Spanning O365 Base 501-2000		\$36.40	K	31%	\$25.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB365-501-2Y	SEL Spanning 2Y O365 Base 501-2000		\$72.96	K	31%	\$50.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB365-501-2Y-P	SEL Spanning 2Y O365 Base 501-2k PRORTD		\$6.08	K	31%	\$4.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB365-501-3Y	SEL Spanning 3Y O365 Base 501-2000		\$103.68	K	31%	\$71.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB365-501-3Y-P	SEL Spanning 3Y O365 Base 501-2k PRORTD		\$2.88	K	31%	\$1.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB365-501-4Y	SEL Spanning 4Y O365 Base 501-2000		\$130.56	K	31%	\$90.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB365-501-4Y-P	SEL Spanning 4Y O365 Base 501-2k PRORTD		\$10.88	K	31%	\$7.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB365-501-5Y	SEL Spanning 5Y O365 Base 501-2000		\$153.60	K	31%	\$105.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB365-501-5Y-P	SEL Spanning 5Y O365 Base 501-2k PRORTD		\$12.80	K	31%	\$8.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB365-501-P	SEL Spanning O365 Base 501-2k PRTD		\$3.20	K	31%	\$2.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB4GS-1	SEL Spanning GSuite Base 1-500		\$48.00	K	31%	\$33.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB4GS-10001	SEL Spanning GSuite Base 10001+		\$24.00	K	31%	\$16.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB4GS-10001-2Y	SEL Spanning 2Y GSuite Base 10001+		\$45.60	K	31%	\$31.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB4GS-10001-2Y-P	SEL Spanning 2Y GSuiteBase 10001+ PRORTD		\$173.28	K	31%	\$119.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB4GS-10001-3Y	SEL Spanning 3Y GSuite Base 10001+		\$64.80	K	31%	\$44.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB4GS-10001-3Y-P	SEL Spanning 3Y GSite Base 10001+ PRORTD		\$1.80	K	31%	\$1.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB4GS-10001-4Y	SEL Spanning 4Y GSuite Base 10001+		\$81.60	K	31%	\$56.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB4GS-10001-4Y-P	SEL Spanning 4Y GSite Base 10001+ PRORTD		\$6.80	K	31%	\$4.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB4GS-10001-5Y	SEL Spanning 5Y GSuite Base 10001+		\$96.00	K	31%	\$66.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB4GS-10001-5Y-P	SEL Spanning 5Y GSite Base 10001+ PRORTD		\$8.00	K	31%	\$5.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB4GS-10001-P	SEL Spanning GSuiteBase 10001+ PRORTD		\$2.00	K	31%	\$1.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB4GS-1-2Y	SEL Spanning 2Y GSuite Base 1-500													

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP					
5	SB4GS-1-P	SEL Spanning GSuite Base 1-500 PRORATED		\$4.00	K	31%	\$2.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB4GS-2001	SEL Spanning GSuite Base 2001-5000		\$33.60	K	31%	\$23.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB4GS-2001-2Y	SEL Spanning 2Y GSuite Base 2001-5000		\$63.84	K	31%	\$44.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB4GS-2001-2Y-P	SEL Spanning 2Y GSuiteBase2001-5K PRORTD		\$5.32	K	31%	\$3.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB4GS-2001-3Y	SEL Spanning 3Y GSuite Base 2001-5000		\$90.72	K	31%	\$62.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB4GS-2001-3Y-P	SEL Spanning 3Y GSuite Base 2001-5K PRORTD		\$2.52	K	31%	\$1.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB4GS-2001-4Y	SEL Spanning 4Y GSuite Base 2001-5000		\$114.24	K	31%	\$78.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB4GS-2001-4Y-P	SEL Spanning 4Y GSuite Base 2001-5K PRORTD		\$9.52	K	31%	\$6.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB4GS-2001-5Y	SEL Spanning 5Y GSuite Base 2001-5000		\$134.40	K	31%	\$92.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB4GS-2001-5Y-P	SEL Spanning 5Y GSuite Base 2001-5K PRORTD		\$11.20	K	31%	\$7.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB4GS-2001-P	SEL Spanning GSuiteBase 2001-5000 PRORTD		\$2.80	K	31%	\$1.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB4GS-5001	SEL Spanning GSuite Base 5001-10K		\$28.80	K	31%	\$19.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB4GS-5001-2Y	SEL Spanning 2Y GSuite Base 5001-10K		\$54.72	K	31%	\$37.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB4GS-5001-2Y-P	SEL Spanning 2Y GSuiteBase 5K-10K PRORTD		\$4.56	K	31%	\$3.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB4GS-5001-3Y	SEL Spanning 3Y GSuite Base 5001-10K		\$77.76	K	31%	\$53.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB4GS-5001-3Y-P	SEL Spanning 3Y GSuiteBase5001-10K PRORTD		\$2.16	K	31%	\$1.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB4GS-5001-4Y	SEL Spanning 4Y GSuite Base 5001-10K		\$97.92	K	31%	\$67.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB4GS-5001-4Y-P	SEL Spanning 4Y GSuiteBase5001-10K PRORTD		\$8.16	K	31%	\$5.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB4GS-5001-5Y	SEL Spanning 5Y GSuite Base 5001-10K		\$115.20	K	31%	\$79.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB4GS-5001-5Y-P	SEL Spanning 5Y GSuiteBase5001-10K PRORTD		\$9.60	K	31%	\$6.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB4GS-501	SEL Spanning GSuite Base 501-2000		\$2.40	K	31%	\$1.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB4GS-501-2Y	SEL Spanning 2Y GSuite Base 501-2000		\$38.40	K	31%	\$26.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB4GS-501-2Y-P	SEL Spanning 2Y GSuite Base 501-2K PRORTD		\$72.96	K	31%	\$50.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB4GS-501-3Y	SEL Spanning 3Y GSuite Base 501-2000		\$6.08	K	31%	\$4.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB4GS-501-3Y-P	SEL Spanning 3Y GSuite Base 501-2K PRORTD		\$103.68	K	31%	\$71.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB4GS-501-4Y	SEL Spanning 4Y GSuite Base 501-2000		\$2.88	K	31%	\$1.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB4GS-501-4Y-P	SEL Spanning 4Y GSuite Base 501-2K PRORTD		\$130.56	K	31%	\$90.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB4GS-501-5Y	SEL Spanning 5Y GSuite Base 501-2000		\$10.88	K	31%	\$7.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB4GS-501-5Y-P	SEL Spanning 5Y GSuite Base 501-2K PRORTD		\$153.60	K	31%	\$105.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SB4GS-501-P	SEL Spanning GSuite Base 501-2000 PRORTD		\$12.80	K	31%	\$8.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-1	SEL Spanning BU Salesforce 1-50		\$3.20	K	31%	\$2.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-1001	SEL Spanning BU Salesforce 1001-5000		\$48.00	K	31%	\$33.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-1001-2Y	SEL Spanning BU 2Y SFDC 1001-5K PRTD		\$28.80	K	31%	\$19.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-1001-2Y-P	SEL Spanning BU 2Y Salesforce 1001-5000		\$54.72	K	31%	\$37.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-1001-3Y	SEL Spanning BU 3Y SFDC 1001-5K PRTD		\$4.56	K	31%	\$3.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-1001-3Y-P	SEL Spanning BU 3Y Salesforce 1001-5000		\$77.76	K	31%	\$53.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-1001-4Y	SEL Spanning BU 4Y Salesforce 1001-5000		\$2.16	K	31%	\$1.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-1001-4Y-P	SEL Spanning BU 4Y SFDC 1001-5K PRORTD		\$97.92	K	31%	\$67.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-1001-5Y	SEL Spanning BU 5Y Salesforce 1001-5000		\$8.16	K	31%	\$5.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-1001-5Y-P	SEL Spanning BU 5Y SFDC 1001-5K PRTD		\$115.20	K	31%	\$79.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-1001-P	SEL Spanning BU SFDC 1001-5K PRTD		\$9.60	K	31%	\$6.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-1-2Y	SEL Spanning BU 2Y Salesforce 1-50		\$2.40	K	31%	\$1.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-1-2Y-P	SEL Spanning BU 2Y SFDC 1-50 PRTD		\$91.20	K	31%	\$62.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-1-3Y	SEL Spanning BU 3Y Salesforce 1-50		\$7.60	K	31%	\$5.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-1-3Y-P	SEL Spanning BU 3Y SFDC 1-50 PRTD		\$129.60	K	31%	\$89.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-1-4Y	SEL Spanning BU 4Y Salesforce 1-50		\$3.60	K	31%	\$2.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-1-4Y-P	SEL Spanning BU 4Y SFDC 1-50 PRTD		\$163.20	K	31%	\$112.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-1-5Y	SEL Spanning BU 5Y Salesforce 1-50		\$13.60	K	31%	\$9.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-1-5Y-P	SEL Spanning BU 5Y SFDC 1-50 PRTD		\$192.00	K	31%	\$132.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-1-P	SEL Spanning BU SFDC 1-50 PRTD		\$16.00	K	31%	\$11.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-201	SEL Spanning BU Salesforce 201-1000		\$4.00	K	31%	\$2.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-201-2Y	SEL Spanning BU 2Y SFDC 201-1000 PRORTD		\$33.60	K	31%	\$23.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-201-2Y-P	SEL Spanning BU 2Y Salesforce 201-1000		\$63.84	K	31%	\$44.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-201-3Y	SEL Spanning BU 3Y SFDC 201-1000 PRORTD		\$5.32	K	31%	\$3.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-201-3Y-P	SEL Spanning BU 3Y Salesforce 201-1000		\$90.72	K	31%	\$62.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-201-4Y	SEL Spanning BU 4Y Salesforce 201-1000		\$2.52	K	31%	\$1.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-201-4Y-P	SEL Spanning BU 4Y SFDC 201-1000 PRORTD		\$114.24	K	31%	\$78.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-201-5Y	SEL Spanning BU 5Y Salesforce 201-1000		\$9.52	K	31%	\$6.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-201-5Y-P	SEL Spanning BU 5Y SFDC 201-1000 PRORTD		\$134.40	K	31%	\$92.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-201-P	SEL Spanning BU SFDC 201-1000 PRTD		\$11.20	K	31%	\$7.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-5001	SEL Spanning BU Salesforce 5001+		\$2.80	K	31%	\$1.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-5001-2Y	SEL Spanning BU 2Y Salesforce 5001+		\$24.00	K	31%	\$16.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-5001-2Y-P	SEL Spanning BU 2Y SFDC 5001+ PRTD		\$45.60	K	31%	\$31.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-5001-3Y	SEL Spanning BU 3Y Salesforce 5001+		\$3.80	K	31%	\$2.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-5001-3Y-P	SEL Spanning BU 3Y SFDC 5001+ PRTD		\$64.80	K	31%	\$44.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-5001-4Y	SEL Spanning BU 4Y Salesforce 5001+		\$1.80	K	31%	\$1.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-5001-4Y-P	SEL Spanning BU 4Y SFDC 5001+ PRTD		\$81.60	K	31%	\$56.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-5001-5Y	SEL Spanning BU 5Y Salesforce 5001+		\$6.80	K	31%	\$4.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-5001-5Y-P	SEL Spanning BU 5Y SFDC 5001+ PRTD		\$96.00	K	31%	\$66.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-501-P	SEL Spanning BU SFDC 5001+ PRTD		\$8.00	K	31%	\$5.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-51	SEL Spanning BU Salesforce 51-200		\$2.00	K	31%	\$1.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-51-2Y	SEL Spanning BU 2Y Salesforce 51-200		\$38.40	K	31%	\$26.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-51-2Y-P	SEL Spanning BU 2Y SFDC 51-200 PRORTD		\$72.96	K	31%	\$50.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-51-3Y	SEL Spanning BU 3Y Salesforce 51-200		\$6.08	K	31%	\$4.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-51-3Y-P	SEL Spanning BU 3Y SFDC 51-200 PRTD		\$103.68	K	31%	\$71.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-51-4Y	SEL Spanning BU 4Y Salesforce 51-200		\$2.88	K	31%	\$1.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-51-4Y-P	SEL Spanning BU 4Y SFDC 51-200 PRTD		\$130.56	K	31%	\$90.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SBSF-51-5Y	SEL Spanning BU 5Y Salesforce 51-200		\$10.88	K	31%	\$7.51	\$0.00	\$0.00	\$0.00	\$				

NVP LEVEL 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE													
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER		
5	SETE-100-199US-D	SEL Splunk Ent TermL SSup100-199GB/dayUS		\$692.31	K	31%	\$477.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK	
5	SETE-10-19AN-D	SEL Splunk Ent TermL SSup10-19GB/dayAN		\$1,442.31	K	31%	\$995.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-10-19AP-D	SEL Splunk Ent TermL SSup10-19GB/dayAP		\$1,730.77	K	31%	\$1,194.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-10-19EM-D	SEL Splunk Ent TermL SSup10-19GB/dayEM		\$1,326.92	K	31%	\$915.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-10-19US-D	SEL Splunk Ent TermL SSup10-19GB/dayUS		\$1,153.85	K	31%	\$797.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-1K-1999AN-D	SEL Splunk Ent TermL SSup1K-1999GB/dayAN		\$778.85	K	31%	\$537.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-1K-1999AP-D	SEL Splunk Ent TermL SSup1K-1999GB/dayAP		\$934.62	K	31%	\$644.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-1K-1999EM-D	SEL Splunk Ent TermL SSup1K-1999GB/dayEM		\$716.54	K	31%	\$494.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-1K-1999US-D	SEL Splunk Ent TermL SSup1K-1999GB/dayUS		\$623.08	K	31%	\$429.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-200-499AN-D	SEL Splunk Ent TermL SSup200-499GB/dayAN		\$836.54	K	31%	\$577.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-200-499AP-D	SEL Splunk Ent TermL SSup200-499GB/dayAP		\$1,003.85	K	31%	\$692.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-200-499EM-D	SEL Splunk Ent TermL SSup200-499GB/dayEM		\$769.62	K	31%	\$531.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-200-499US-D	SEL Splunk Ent TermL SSup200-499GB/dayUS		\$669.23	K	31%	\$461.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-20-49AN-D	SEL Splunk Ent TermL SSup20-49GB/dayAN		\$1,298.08	K	31%	\$895.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-20-49AP-D	SEL Splunk Ent TermL SSup20-49GB/dayAP		\$1,557.69	K	31%	\$1,074.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-20-49EM-D	SEL Splunk Ent TermL SSup20-49GB/dayEM		\$1,194.23	K	31%	\$824.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-20-49US-D	SEL Splunk Ent TermL SSup20-49GB/dayUS		\$1,038.46	K	31%	\$716.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-2K-4999AN-D	SEL Splunk Ent TermL SSup2K-4999GB/dayAN		\$750.00	K	31%	\$517.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-2K-4999AP-D	SEL Splunk Ent TermL SSup2K-4999GB/dayAP		\$900.00	K	31%	\$621.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-2K-4999EM-D	SEL Splunk Ent TermL SSup2K-4999GB/dayEM		\$690.00	K	31%	\$476.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-2K-4999US-D	SEL Splunk Ent TermL SSup2K-4999GB/dayUS		\$600.00	K	31%	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-500-999AN-D	SEL Splunk Ent TermL SSup500-999GB/dayAN		\$807.69	K	31%	\$557.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-500-999AP-D	SEL Splunk Ent TermL SSup500-999GB/dayAP		\$969.23	K	31%	\$668.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-500-999EM-D	SEL Splunk Ent TermL SSup500-999GB/dayEM		\$743.08	K	31%	\$512.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-500-999US-D	SEL Splunk Ent TermL SSup500-999GB/dayUS		\$646.15	K	31%	\$445.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-50-99AN-D	SEL Splunk Ent TermL SSup50-99GB/dayAN		\$1,096.15	K	31%	\$756.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-50-99AP-D	SEL Splunk Ent TermL SSup50-99GB/dayAP		\$1,315.38	K	31%	\$907.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-50-99EM-D	SEL Splunk Ent TermL SSup50-99GB/dayEM		\$1,008.46	K	31%	\$695.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-50-99US-D	SEL Splunk Ent TermL SSup50-99GB/dayUS		\$876.92	K	31%	\$605.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-5K-9999AN-D	SEL Splunk Ent TermL SSup5K-9999GB/dayAN		\$721.15	K	31%	\$497.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-5K-9999AP-D	SEL Splunk Ent TermL SSup5K-9999GB/dayAP		\$865.38	K	31%	\$597.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-5K-9999EM-D	SEL Splunk Ent TermL SSup5K-9999GB/dayEM		\$663.46	K	31%	\$457.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETE-5K-9999US-D	SEL Splunk Ent TermL SSup5K-9999GB/dayUS		\$576.92	K	31%	\$398.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETG-1K-1999AN-D	SEL Splunk Ent TermL PSup1K-1999GB/dayAN		\$938.08	K	31%	\$647.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETG-1K-1999AP-D	SEL Splunk Ent TermL PSup1K-1999GB/dayAP		\$1,125.00	K	31%	\$776.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETG-1K-1999EM-D	SEL Splunk Ent TermL PSup1K-1999GB/dayEM		\$863.08	K	31%	\$595.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETG-1K-1999US-D	SEL Splunk Ent TermL PSup1K-1999GB/dayUS		\$750.00	K	31%	\$517.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETG-2K-4999AN-D	SEL Splunk Ent TermL PSup2K-4999GB/dayAN		\$901.15	K	31%	\$621.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETG-2K-4999AP-D	SEL Splunk Ent TermL PSup2K-4999GB/dayAP		\$1,082.31	K	31%	\$746.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETG-2K-4999EM-D	SEL Splunk Ent TermL PSup2K-4999GB/dayEM		\$829.62	K	31%	\$572.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETG-2K-4999US-D	SEL Splunk Ent TermL PSup2K-4999GB/dayUS		\$721.15	K	31%	\$497.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETG-500-999AN-D	SEL Splunk Ent TermL PSup500-999GB/dayAN		\$966.92	K	31%	\$667.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETG-500-999AP-D	SEL Splunk Ent TermL PSup500-999GB/dayAP		\$1,159.62	K	31%	\$800.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETG-500-999EM-D	SEL Splunk Ent TermL PSup500-999GB/dayEM		\$889.62	K	31%	\$613.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETG-500-999US-D	SEL Splunk Ent TermL PSup500-999GB/dayUS		\$773.08	K	31%	\$533.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETG-5K-9999AN-D	SEL Splunk Ent TermL PSup5K-9999GB/dayAN		\$865.38	K	31%	\$597.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETG-5K-9999AP-D	SEL Splunk Ent TermL PSup5K-9999GB/dayAP		\$1,038.46	K	31%	\$716.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETG-5K-9999EM-D	SEL Splunk Ent TermL PSup5K-9999GB/dayEM		\$796.15	K	31%	\$549.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETG-5K-9999US-D	SEL Splunk Ent TermL PSup5K-9999GB/dayUS		\$692.31	K	31%	\$477.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SET-PRM-1000-D	SEL Splunk Ent Term PrmSup Buck 1000		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SET-PRM-100-D	SEL Splunk Ent Term PrmSup Buck 100		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SET-PRM-100K-D	SEL Splunk Ent Term PrmSup Buck 100K		\$100,000.00	K	31%	\$69,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SET-PRM-10K-D	SEL Splunk Ent Term PrmSup Buck 10K		\$10,000.00	K	31%	\$6,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SET-PRM-1-D	SEL Splunk Ent Term PrmSup Buck 1		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SET-STD-1000-D	SEL Splunk Ent Term StdSup Buck 1000		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SET-STD-100-D	SEL Splunk Ent Term StdSup Buck 100		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SET-STD-100K-D	SEL Splunk Ent Term StdSup Buck 100K		\$100,000.00	K	31%	\$69,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SET-STD-10K-D	SEL Splunk Ent Term StdSup Buck 10K		\$10,000.00	K	31%	\$6,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SET-STD-1-D	SEL Splunk Ent Term StdSup Buck 1		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETU-ES-1000AN-D	SEL Splunk Ent TermUPG SSup Buck 1000AN		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETU-ES-1000AP-D	SEL Splunk Ent TermUPG SSup Buck 1000AP		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETU-ES-1000EM-D	SEL Splunk Ent TermUPG SSup Buck 1000EM		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETU-ES-1000US-D	SEL Splunk Ent TermUPG SSup Buck 1000US		\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETU-ES-100AN-D	SEL Splunk Ent TermUPG SSup Buck 100AN		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETU-ES-100AP-D	SEL Splunk Ent TermUPG SSup Buck 100AP		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETU-ES-100EM-D	SEL Splunk Ent TermUPG SSup Buck 100EM		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETU-ES-100US-D	SEL Splunk Ent TermUPG SSup Buck 100US		\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETU-ES-1AN-D	SEL Splunk Ent TermUPG SSup Buck 1AN		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SETU-ES-1AP-D	SEL Splunk Ent TermUPG SSup Buck 1AP		\$1.00	K	31%	\$0.69	\$0.00	\$0.00								

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP MAINTENANCE AND WARRANTY UPGRADE PRICE					WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP				
5	ST6EPLC-K	SEL ST6-EPL-C)		\$8,389.52	K	31%	\$5,788.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6-RB-25VM-F	SEL: ST6-RB-25VM-F		\$14,135.00	K	31%	\$9,753.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6-RBAD-25-F	SEL: ST6-RBAD-25-F		\$22,605.00	K	31%	\$15,597.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6RBADEN25UGF	SEL: ST6-RB-ADEN-25-UG-F		\$9,438.00	K	31%	\$6,512.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6RBADV25UGF	SEL: ST6-RB-ADV-25-UG-F		\$9,317.00	K	31%	\$6,499.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6RBN25F	SEL: ST6-RBEN-25-F		\$31,185.00	K	31%	\$21,517.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6RBN25UGF	SEL: ST6-RBEN-25-UG-F		\$18,755.00	K	31%	\$12,940.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6STADD100UGF	SEL: ST6-STAD-D100-UG-F		\$5,714.50	K	31%	\$3,943.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6STADD10UGF	SEL: ST6-STAD-D10-UG-F		\$577.50	K	31%	\$398.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6STEND100UGF	SEL: ST6-STEN-D100-UG-F		\$9,075.00	K	31%	\$6,261.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6STEND10UGF	SEL: ST6-STEN-D10-UG-F		\$907.50	K	31%	\$626.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6VSANEPLUGC	SEL ST6-VSAN-EPL-UG-C)		\$5,423.00	K	31%	\$3,741.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6VSANEPLUGC-I	SEL ST6-VSAN-EPL-UG-C)		\$6,344.91	K	31%	\$4,377.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6VSANEPLUGC-K	SEL ST6-VSAN-EPL-UG-C)		\$6,094.85	K	31%	\$4,205.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6-VSDT100-F	SEL: ST6-VSDT100-F		\$6,050.00	K	31%	\$4,174.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6-VSDT10-F	SEL: ST6-VSDT10-F		\$605.00	K	31%	\$417.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST7ADV-C	SEL ST7-ADV-C)		\$4,115.00	K	31%	\$2,839.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7ADV-C-I	SEL ST7-ADV-C)		\$4,814.55	K	31%	\$3,322.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7ADV-C-K	SEL ST7-ADV-C)		\$4,846.00	K	31%	\$3,343.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7ADVDT100C	SEL ST7-ADV-DT100-C)		\$10,250.00	K	31%	\$7,072.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7ADVDT100C-I	SEL ST7-ADV-DT100-C)		\$11,992.50	K	31%	\$8,274.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7ADVDT100C-K	SEL ST7-ADV-DT100-C)		\$12,067.12	K	31%	\$8,326.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7ADVDT10C	SEL ST7-ADV-DT10-C)		\$1,025.00	K	31%	\$707.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7ADVDT10C-I	SEL ST7-ADV-DT10-C)		\$1,199.25	K	31%	\$827.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7ADVDT10C-K	SEL ST7-ADV-DT10-C)		\$1,206.71	K	31%	\$832.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7ADVENTUGC	SEL ST7-ADV-ENT-UG-C)		\$1,694.00	K	31%	\$1,168.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7ADVENTUGC-I	SEL ST7-ADV-ENT-UG-C)		\$1,981.98	K	31%	\$1,387.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7ADVENTUGC-K	SEL ST7-ADV-ENT-UG-C)		\$1,995.86	K	31%	\$1,377.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7ADVEPLUGC	SEL ST7-ADV-EPL-UG-C)		\$3,718.00	K	31%	\$2,565.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7ADVEPLUGC-I	SEL ST7-ADV-EPL-UG-C)		\$4,350.06	K	31%	\$3,001.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7ADVEPLUGC-K	SEL ST7-ADV-EPL-UG-C)		\$4,378.64	K	31%	\$3,021.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7D100DENTUC	SEL ST7-D100-STD-ENT-UG-C)		\$8,250.00	K	31%	\$5,692.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7D100DENTUC-I	SEL ST7-D100-STD-ENT-UG-C)		\$9,652.50	K	31%	\$6,660.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7D100DENTUC-K	SEL ST7-D100-STD-ENT-UG-C)		\$9,692.00	K	31%	\$6,687.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7D100STDVUC	SEL ST7-D100-STD-ADV-UG-C)		\$5,225.00	K	31%	\$3,605.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7D100STDVUC-I	SEL ST7-D100-STD-ADV-UG-C)		\$6,113.25	K	31%	\$4,218.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7D100STDVUC-K	SEL ST7-D100-STD-ADV-UG-C)		\$6,156.14	K	31%	\$4,247.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7D100VENTUC	SEL ST7-D100-ADV-ENT-UG-C)		\$3,025.00	K	31%	\$2,087.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7D100VENTUC-I	SEL ST7-D100-ADV-ENT-UG-C)		\$3,539.25	K	31%	\$2,442.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7D100VENTUC-K	SEL ST7-D100-ADV-ENT-UG-C)		\$3,566.50	K	31%	\$2,460.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7D10DENTUC	SEL ST7-D10-STD-ENT-UG-C)		\$825.00	K	31%	\$569.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7D10DENTUC-I	SEL ST7-D10-STD-ENT-UG-C)		\$965.25	K	31%	\$666.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7D10DENTUC-K	SEL ST7-D10-STD-ENT-UG-C)		\$969.20	K	31%	\$668.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7D10STDVUC	SEL ST7-D10-STD-ADV-UG-C)		\$523.00	K	31%	\$360.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7D10STDVUC-I	SEL ST7-D10-STD-ADV-UG-C)		\$611.91	K	31%	\$422.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7D10STDVUC-K	SEL ST7-D10-STD-ADV-UG-C)		\$616.38	K	31%	\$425.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7D10VENTUC	SEL ST7-D10-ADV-ENT-UG-C)		\$303.00	K	31%	\$209.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7D10VENTUC-I	SEL ST7-D10-ADV-ENT-UG-C)		\$354.51	K	31%	\$244.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7D10VENTUC-K	SEL ST7-D10-ADV-ENT-UG-C)		\$356.65	K	31%	\$246.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7ENTC	SEL ST7-ENT-C)		\$5,655.00	K	31%	\$3,901.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7ENTC-I	SEL ST7-ENT-C)		\$6,616.35	K	31%	\$4,565.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7ENTC-K	SEL ST7-ENT-C)		\$6,661.81	K	31%	\$4,596.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7ENTDT100C	SEL ST7-ENT-DT100-C)		\$13,000.00	K	31%	\$8,970.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7ENTDT100C-I	SEL ST7-ENT-DT100-C)		\$15,210.00	K	31%	\$10,494.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7ENTDT100C-K	SEL ST7-ENT-DT100-C)		\$15,285.01	K	31%	\$10,546.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7ENTDT10C	SEL ST7-ENT-DT10-C)		\$1,300.00	K	31%	\$897.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7ENTDT10C-I	SEL ST7-ENT-DT10-C)		\$1,521.00	K	31%	\$1,049.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7ENTDT10C-K	SEL ST7-ENT-DT10-C)		\$1,528.50	K	31%	\$1,054.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7ENTEPLUGC	SEL ST7-ENT-EPL-UG-C)		\$2,024.00	K	31%	\$1,396.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7ENTEPLUGC-I	SEL ST7-ENT-EPL-UG-C)		\$2,388.08	K	31%	\$1,633.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7ENTEPLUGC-K	SEL ST7-ENT-EPL-UG-C)		\$2,386.61	K	31%	\$1,646.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7ENTHA100C	SEL ST7-ENT-HA100-C)		\$3,400.00	K	31%	\$2,346.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7ENTHA100C-I	SEL ST7-ENT-HA100-C)		\$3,978.00	K	31%	\$2,744.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7ENTHA100C-K	SEL ST7-ENT-HA100-C)		\$4,003.22	K	31%	\$2,762.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7ENTHA10C	SEL ST7-ENT-HA10-C)		\$340.00	K	31%	\$234.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7ENTHA10C-I	SEL ST7-ENT-HA10-C)		\$397.80	K	31%	\$274.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7ENTHA10C-K	SEL ST7-ENT-HA10-C)		\$400.32	K	31%	\$276.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7EPLC	SEL ST7-EPL-C)		\$7,495.00	K	31%	\$5,171.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7EPLC-I	SEL ST7-EPL-C)		\$8,769.15	K	31%	\$6,050.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7EPLC-K	SEL ST7-EPL-C)		\$8,849.22	K	31%	\$6,105.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7RB25DENTUC	SEL ST7-RB25-STD-ENT-UG-C)		\$17,050.00	K	31%	\$11,764.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7RB25DENTUC-I	SEL ST7-RB25-STD-ENT-UG-C)		\$19,949.50	K	31%	\$13,754.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7RB25DENTUC-K	SEL ST7-RB25-STD-ENT-UG-C)		\$20,111.86	K	31%	\$13,877.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7RB25STDVUC	SEL ST7-RB25-STD-ADV-UG-C)		\$8,470.00	K	31%	\$5,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7RB25STDVUC-I	SEL ST7-RB25-STD-ADV-UG-C)		\$9,909.90	K	31%	\$6,837.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7RB25STDVUC-K	SEL ST7-RB25-STD-ADV-UG-C)		\$9,998.47	K	31%	\$6,898.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7RB25VENTUC	SEL ST7-RB25-ADV-ENT-UG-C)		\$8,580.00	K	31%	\$5,920.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7RB25VENTUC-I	SEL ST7-RB25-ADV-ENT-UG-C)		\$10,038.60	K	31%	\$6,926.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7RB25VENTUC-K	SEL ST7-RB25-ADV-ENT-UG-C)		\$10,075.08	K	31%	\$								

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP MAINTENANCE AND WARRANTY UPGRADE PRICE					WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP				
5	ST7RBENT25VMC-K	SEL ST7-RBENT-25VM-C)		\$33,366.53	K	31%	\$23,022.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7RBSTD25VMC	SEL ST7-RBSTD-25VM-C)		\$12,850.00	K	31%	\$8,866.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7RBSTD25VMC-I	SEL ST7-RBSTD-25VM-C)		\$15,034.50	K	31%	\$10,373.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7RSD25VMC-K	SEL ST7-RSD-25VM-C)		\$15,131.78	K	31%	\$10,440.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7STDADVJUG	SEL ST7-STD-ADV-JUG-C)		\$1,702.00	K	31%	\$1,176.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7STDADVJUG-I	SEL ST7-STD-ADV-JUG-C)		\$1,894.85	K	31%	\$1,378.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7STDADVJUG-K	SEL ST7-STD-ADV-JUG-C)		\$2,011.19	K	31%	\$1,387.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7STDC	SEL ST7-STD-C)		\$2,565.00	K	31%	\$1,789.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7STDC-I	SEL ST7-STD-C)		\$3,001.05	K	31%	\$2,070.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7STDC-K	SEL ST7-STD-C)		\$3,022.53	K	31%	\$2,085.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7STDDT100C	SEL ST7-STD-DT100-C)		\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7STDDT100C-I	SEL ST7-STD-DT100-C)		\$6,435.00	K	31%	\$4,440.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7STDDT100C-K	SEL ST7-STD-DT100-C)		\$6,477.93	K	31%	\$4,469.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7STDDT10C	SEL ST7-STD-DT10-C)		\$550.00	K	31%	\$379.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7STDDT10C-I	SEL ST7-STD-DT10-C)		\$643.50	K	31%	\$444.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7STDDT10C-K	SEL ST7-STD-DT10-C)		\$647.79	K	31%	\$446.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7STDEINTUGC	SEL ST7-STD-ENT-JUG-C)		\$3,399.00	K	31%	\$2,345.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7STDEINTUGC-I	SEL ST7-STD-ENT-JUG-C)		\$3,976.83	K	31%	\$2,744.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7STDEINTUGC-K	SEL ST7-STD-ENT-JUG-C)		\$4,003.22	K	31%	\$2,762.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7STDEPLUGC	SEL ST7-STD-EPL-JUG-C)		\$5,423.00	K	31%	\$3,741.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7STDEPLUGC-I	SEL ST7-STD-EPL-JUG-C)		\$6,344.91	K	31%	\$4,377.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST7STDEPLUGC-K	SEL ST7-STD-EPL-JUG-C)		\$6,385.99	K	31%	\$4,406.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	STACK-7-H-A-1-40	SEL: STACK.LTO-7.HH.SAS,1DR,40S		\$13,846.00	K	31%	\$9,553.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	STACK-7-H-A-1-80	SEL: STACK.LTO-7.HH.SAS,1DR,80S		\$20,000.00	K	31%	\$13,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	STACK-7-H-A-2-40	SEL: STACK.LTO-7.HH.SAS,2DR,40S		\$20,000.00	K	31%	\$13,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	STACK-7-H-A-2-80	SEL: STACK.LTO-7.HH.SAS,2DR,80S		\$26,154.00	K	31%	\$18,046.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	STACK-7-H-A-4-80	SEL: STACK.LTO-7.HH.SAS,4DR,80S		\$38,462.00	K	31%	\$26,538.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	STACK-7-H-F-1-40	SEL: STACK.LTO-7.HH.FC,1DR,40S		\$15,385.00	K	31%	\$10,615.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	STACK-7-H-F-1-80	SEL: STACK.LTO-7.HH.FC,1DR,80S		\$21,538.00	K	31%	\$14,861.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	STACK-7-H-F-2-40	SEL: STACK.LTO-7.HH.FC,2DR,40S		\$23,077.00	K	31%	\$15,923.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	STACK-7-H-F-2-80	SEL: STACK.LTO-7.HH.FC,2DR,80S		\$29,231.00	K	31%	\$20,169.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	STACK-7-H-F-4-80	SEL: STACK.LTO-7.HH.FC,4DR,80S		\$44,615.00	K	31%	\$30,784.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	STACK-8-H-A-1-40	SEL: STACK.LTO-8.HH.SAS,1DR,40S		\$16,154.00	K	31%	\$11,146.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	STACK-8-H-A-1-80	SEL: STACK.LTO-8.HH.SAS,1DR,80S		\$22,308.00	K	31%	\$15,392.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	STACK-8-H-A-2-40	SEL: STACK.LTO-8.HH.SAS,2DR,40S		\$24,615.00	K	31%	\$16,984.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	STACK-8-H-A-2-80	SEL: STACK.LTO-8.HH.SAS,2DR,80S		\$30,769.00	K	31%	\$21,230.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	STACK-8-H-A-4-80	SEL: STACK.LTO-8.HH.SAS,4DR,80S		\$47,692.00	K	31%	\$32,907.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	STACK-8-H-F-1-40	SEL: STACK.LTO-8.HH.FC,1DR,40S		\$16,462.00	K	31%	\$12,736.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	STACK-8-H-F-1-80	SEL: STACK.LTO-8.HH.FC,1DR,80S		\$24,615.00	K	31%	\$16,984.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	STACK-8-H-F-2-40	SEL: STACK.LTO-8.HH.FC,2DR,40S		\$29,231.00	K	31%	\$20,169.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	STACK-8-H-F-2-80	SEL: STACK.LTO-8.HH.FC,2DR,80S		\$35,385.00	K	31%	\$24,415.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	STACK-8-H-F-4-80	SEL: STACK.LTO-8.HH.FC,4DR,80S		\$56,923.00	K	31%	\$39,276.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	STACKBASE	SEL: SPECTRA,STACKABLE, BASE CHASSIS		\$13,462.00	K	31%	\$9,288.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	STACKEXP	SEL: SPECTRA,STACKABLE, EXP CHASSIS		\$13,077.00	K	31%	\$9,023.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	STACKEXP-F	SEL: UPG,SPECTRA,STACK,EXP CHASSIS		\$13,077.00	K	31%	\$9,023.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	STDCONTEST	SEL BOOMI Standard Test Connection		\$150.00	K	31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BOOMI
5	STH4001001-PKG	SEL Stealth Dell BASE PKG - Small- 1 Yr		\$28,716.92	K	31%	\$19,814.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4001002-PKG	SEL Stealth Dell BASE PKG - Medium-1 Yr		\$35,473.85	K	31%	\$24,476.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4001003-PKG	SEL Stealth Dell BASE PKG - Large -1 Yr		\$42,230.77	K	31%	\$29,139.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4003001-PKG	SEL Stealth Dell BASE PKG - Small -3 Yr		\$74,326.15	K	31%	\$51,285.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4003002-PKG	SEL Stealth Dell BASE PKG - Medium-3 Yr		\$92,907.69	K	31%	\$64,106.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4003003-PKG	SEL Stealth Dell BASE PKG - Large -3 Yr		\$111,489.23	K	31%	\$76,927.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4005001-PKG	SEL Stealth Dell BASE PKG - Small -5 Yr		\$99,664.62	K	31%	\$68,768.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4005002-PKG	SEL Stealth Dell BASE PKG - Medium-5 Yr		\$126,692.31	K	31%	\$87,417.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4005003-PKG	SEL Stealth Dell BASE PKG - Large -5 Yr		\$155,409.23	K	31%	\$107,232.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4011001-LIC	SEL Stealth SERVER Lic(Tier 1-499)1YR-EA		\$668.94	K	31%	\$461.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4011002-LIC	SEL Stealth SERVER Lic(Tier500-999)1YR-EA		\$501.70	K	31%	\$346.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4011003-LIC	SEL Stealth SRVRLic(Tier1000-4999)1YR-EA		\$445.96	K	31%	\$307.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4011004-LIC	SEL StealthSRVRLic(Tier 5K-99,999)1YR-EA		\$312.51	K	31%	\$215.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4011005-LIC	SEL Stealth SRVR Lic(100K-499,999)1YR-EA		\$266.90	K	31%	\$184.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4011006-LIC	SEL Stealth SRVR Lic(500K-999,999)1YR-EA		\$145.27	K	31%	\$100.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4011007-LIC	SEL Stealth SERVER Lic (Tier1M+) 1YR -EA		\$101.35	K	31%	\$69.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4012001-LIC	SEL Stealth SERVER Lic(Tier 1-499)2YR-EA		\$1,282.13	K	31%	\$884.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4012002-LIC	SEL Stealth SERVER Lic(Tier500-999)2YR-EA		\$961.17	K	31%	\$663.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4012003-LIC	SEL Stealth SRVRLic(Tier1000-4999)2YR-EA		\$854.75	K	31%	\$589.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4012004-LIC	SEL StealthSRVRLic(Tier 5K-99,999)2YR-EA		\$597.99	K	31%	\$412.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4012005-LIC	SEL Stealth SRVR Lic(100K-499,999)2YR-EA		\$513.53	K	31%	\$354.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4012006-LIC	SEL Stealth SRVR Lic(500K-999,999)2YR-EA		\$280.41	K	31%	\$193.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4012007-LIC	SEL Stealth SERVER Lic (Tier1M+) 2YR -EA		\$192.57	K	31%	\$132.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4013001-LIC	SEL Stealth SERVER Lic(Tier 1-499)3YR-EA		\$1,839.57	K	31%	\$1,269.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4013002-LIC	SEL Stealth SERVER Lic(Tier500-999)3YR-EA		\$1,380.10	K	31%	\$952.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4013003-LIC	SEL Stealth SRVRLic(Tier1000-4999)3YR-EA		\$1,226.38	K	31%	\$846.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4013004-LIC	SEL StealthSRVRLic(Tier 5K-99,999)3YR-EA		\$858.13	K	31%	\$592.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4013005-LIC	SEL Stealth SRVR Lic(100K-499,999)3YR-EA		\$736.50	K	31%	\$508.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4013006-LIC	SEL Stealth SRVR Lic(500K-999,999)3YR-EA		\$402.04	K	31%	\$277.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4013007-LIC	SEL Stealth SERVER Lic (Tier1M+) 3YR -EA		\$277.03	K	31									

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP					
5	STH4015002-LIC	SEL Stealth SERVERLic(Tier500-999)5YR-EA		\$2,091.27	K	31%	\$1,442.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4015003-LIC	SEL Stealth SRVRLic(Tier1000-4999)5YR-EA		\$1,858.15	K	31%	\$1,282.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4015004-LIC	SEL StealthSRVRLic(Tier 5K-99,999)5YR-EA		\$1,300.71	K	31%	\$897.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4015005-LIC	SEL Stealth SRVR Lic(100K-499,999)5YR-EA		\$1,114.89	K	31%	\$769.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4015006-LIC	SEL Stealth SRVR Lic(500K-999,999)5YR-EA		\$608.12	K	31%	\$416.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4015007-LIC	SEL Stealth SERVER Lic (Tier1M+) 5YR-EA		\$18.93	K	31%	\$289.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4021001-LIC	SEL Stealth CLIENT Lic(Tier 1-499)1YR-EA		\$101.35	K	31%	\$69.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4021002-LIC	SEL Stealth CLIENTLic(Tier500-999)1YR-EA		\$89.53	K	31%	\$61.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4021003-LIC	SEL Stealth CLIENT Lic(1K-4999)1YR-EACH		\$77.70	K	31%	\$53.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4021004-LIC	SEL Stealth CLIENT Lic(5K-99,999) 1YR-EA		\$60.81	K	31%	\$41.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4021005-LIC	SEL Stealth CLNT Lic(100K-499,999)1YR-EA		\$40.54	K	31%	\$27.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4021006-LIC	SEL Stealth CLNT Lic(500K-999,999)1YR-EA		\$20.27	K	31%	\$13.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4021007-LIC	SEL Stealth CLIENT Lic (Tier1M+)1YR-EACH		\$16.89	K	31%	\$11.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4022001-LIC	SEL Stealth CLIENT Lic(Tier 1-499)2YR-EA		\$194.26	K	31%	\$134.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4022002-LIC	SEL Stealth CLIENTLic(Tier500-999)2YR-EA		\$170.61	K	31%	\$117.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4022003-LIC	SEL Stealth CLIENT Lic(1K-4999)2YR-EACH		\$146.96	K	31%	\$101.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4022004-LIC	SEL Stealth CLIENT Lic(5K-99,999) 2YR-EA		\$116.56	K	31%	\$80.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4022005-LIC	SEL Stealth CLNT Lic(100K-499,999)2YR-EA		\$77.70	K	31%	\$53.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4022006-LIC	SEL Stealth CLNT Lic(500K-999,999)2YR-EA		\$38.85	K	31%	\$26.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4022007-LIC	SEL Stealth CLIENT Lic (Tier1M+)2YR-EACH		\$30.41	K	31%	\$20.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4023001-LIC	SEL Stealth CLIENT Lic(Tier 1-499)3YR-EA		\$278.72	K	31%	\$192.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4023002-LIC	SEL Stealth CLIENTLic(Tier500-999)3YR-EA		\$244.94	K	31%	\$169.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4023003-LIC	SEL Stealth CLIENT Lic(1K-4999)3YR-EACH		\$211.15	K	31%	\$145.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4023004-LIC	SEL Stealth CLIENT Lic(5K-99,999) 3YR-EA		\$167.23	K	31%	\$115.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4023005-LIC	SEL Stealth CLNT Lic(100K-499,999)3YR-EA		\$111.49	K	31%	\$76.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4023006-LIC	SEL Stealth CLNT Lic(500K-999,999)3YR-EA		\$55.74	K	31%	\$38.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4023007-LIC	SEL Stealth CLIENT Lic (Tier1M+)3YR-EACH		\$43.92	K	31%	\$30.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4024001-LIC	SEL Stealth CLIENT Lic(Tier 1-499)4YR-EA		\$354.74	K	31%	\$244.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4024002-LIC	SEL Stealth CLIENTLic(Tier500-999)4YR-EA		\$312.51	K	31%	\$215.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4024003-LIC	SEL Stealth CLIENT Lic(1K-4999)4YR-EACH		\$270.28	K	31%	\$186.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4024004-LIC	SEL Stealth CLIENT Lic(5K-99,999) 4YR-EA		\$212.84	K	31%	\$146.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4024005-LIC	SEL Stealth CLNT Lic(100K-499,999)4YR-EA		\$141.90	K	31%	\$97.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4024006-LIC	SEL Stealth CLNT Lic(500K-999,999)4YR-EA		\$70.95	K	31%	\$48.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4024007-LIC	SEL Stealth CLIENT Lic (Tier1M+)4YR-EACH		\$57.43	K	31%	\$39.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4025001-LIC	SEL Stealth CLIENT Lic(Tier 1-499)5YR-EA		\$422.31	K	31%	\$291.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4025002-LIC	SEL Stealth CLIENTLic(Tier500-999)5YR-EA		\$371.63	K	31%	\$256.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4025003-LIC	SEL Stealth CLIENT Lic(1K-4999)5YR-EACH		\$320.95	K	31%	\$221.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4025004-LIC	SEL Stealth CLIENT Lic(5K-99,999) 5YR-EA		\$253.38	K	31%	\$174.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4025005-LIC	SEL Stealth CLNT Lic(100K-499,999)5YR-EA		\$189.02	K	31%	\$118.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4025006-LIC	SEL Stealth CLNT Lic(500K-999,999)5YR-EA		\$84.46	K	31%	\$58.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH4025007-LIC	SEL Stealth CLIENT Lic (Tier1M+)5YR-EACH		\$67.57	K	31%	\$46.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5001001-PKG	SEL Stealth Dell BASE PKG - Small - 1 Yr		\$28,716.92	K	31%	\$19,814.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5001002-PKG	SEL Stealth Dell BASE PKG - Medium-1 Yr		\$35,473.85	K	31%	\$24,476.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5001003-PKG	SEL Stealth Dell BASE PKG - Large -1 Yr		\$42,230.77	K	31%	\$29,139.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5003001-PKG	SEL Stealth Dell BASE PKG - Small -3 Yr		\$76,458.46	K	31%	\$52,756.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5003002-PKG	SEL Stealth Dell BASE PKG - Medium-3 Yr		\$95,344.62	K	31%	\$65,787.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5003003-PKG	SEL Stealth Dell BASE PKG - Large -3 Yr		\$114,230.77	K	31%	\$78,819.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5005001-PKG	SEL Stealth Dell BASE PKG - Small -5 Yr		\$107,584.62	K	31%	\$74,233.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5005002-PKG	SEL Stealth Dell BASE PKG - Medium-5 Yr		\$135,830.77	K	31%	\$93,723.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5005003-PKG	SEL Stealth Dell BASE PKG - Large -5 Yr		\$165,461.54	K	31%	\$114,168.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5011001-LIC	SEL Stealth SRVR(QTY1-499 lic)1YR-EA		\$668.94	K	31%	\$461.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5011002-LIC	SEL Stealth SRVR(QTY500-999)1YR-EA		\$501.70	K	31%	\$346.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5011003-LIC	SEL Stealth SRVR(QTY1K-4999)1YR-EA		\$445.96	K	31%	\$307.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5011004-LIC	SEL Stealth SRVR(QTY5K-99,999)1YR-EA		\$312.51	K	31%	\$215.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5011005-LIC	SEL Stealth SRVR(QTY100K-499,999)1YR-EA		\$266.90	K	31%	\$184.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5013001-LIC	SEL Stealth SRVR(QTY1-499 lic)3YR-EA		\$1,869.73	K	31%	\$1,290.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5013002-LIC	SEL Stealth SRVR(QTY500-999)3YR-EA		\$1,402.64	K	31%	\$967.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5013003-LIC	SEL Stealth SRVR(QTY1K-4999)3YR-EA		\$1,246.49	K	31%	\$860.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5013004-LIC	SEL Stealth SRVR(QTY5K-9,999)3YR-EA		\$872.45	K	31%	\$601.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5013005-LIC	SEL Stealth SRV(QTY100K-499,999)3YR-EA		\$748.08	K	31%	\$516.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5015001-LIC	SEL Stealth SRVR(QTY1-499 lic)5YR-EA		\$2,887.75	K	31%	\$1,992.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5015002-LIC	SEL Stealth SRVR(QTY500-999)5YR-EA		\$2,166.51	K	31%	\$1,494.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5015003-LIC	SEL Stealth SRVR(QTY1K-4999)5YR-EA		\$1,925.17	K	31%	\$1,328.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5015004-LIC	SEL Stealth SRVR(QTY5K-99,999)5YR-EA		\$1,347.92	K	31%	\$930.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5015005-LIC	SEL Stealth SRVR(QTY100K-499,999)5YR-EA		\$1,154.49	K	31%	\$796.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5021001-LIC	SEL Stealth Client(QTY1-499)1YR-EA		\$111.49	K	31%	\$76.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5021002-LIC	SEL Stealth Client(QTY500-999)1YR-EA		\$97.98	K	31%	\$67.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5021003-LIC	SEL Stealth Client(QTY1K-4999)1YR-EA		\$84.46	K	31%	\$58.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5021004-LIC	SEL Stealth Client(QTY5K-99,999)1YR-EA		\$67.57	K	31%	\$46.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5021005-LIC	SEL Stealth Client(QTY100K-499,999)1YR-EA		\$43.92	K	31%	\$30.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5023001-LIC	SEL Stealth Client(QTY1-499)3YR-EA		\$312.51	K	31%	\$215.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5023002-LIC	SEL Stealth Client(QTY500-999)3YR-EA		\$274.54	K	31%	\$189.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5023003-LIC	SEL Stealth Client(QTY1K-4999)3YR-EA		\$236.77	K	31%	\$163.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5023004-LIC	SEL Stealth Client(QTY5K-99,999)3YR-EA		\$187.48	K	31%	\$129.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5023005-LIC	SEL Stealth Client(QTY100K-499,999)3YR-EA		\$124.84	K	31%	\$86.1								

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP					
5	STH5031005-LIC	SEL Stealth SVG(QTY100K-499,999)1YR-EA		\$5,701.15	K	31%	\$3,933.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5033001-LIC	SEL Stealth SVG(QTY1-499 lic)3YR-EA		\$39,660.92	K	31%	\$27,366.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5033002-LIC	SEL Stealth SVG(QTY500-999)3YR-EA		\$29,745.69	K	31%	\$20,524.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5033003-LIC	SEL Stealth SVG(QTY1K-4999)3YR-EA		\$26,473.32	K	31%	\$18,266.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5033004-LIC	SEL Stealth SVG(QTY5K-99,999)3YR-EA		\$16,531.00	K	31%	\$12,786.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5033005-LIC	SEL Stealth SVG(QTY100K-499,999)3YR-EA		\$15,936.23	K	31%	\$10,996.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5050001-LIC	SEL Stealth SVG(QTY1-499 lic)5YR-EA		\$61,255.38	K	31%	\$42,266.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5050002-LIC	SEL Stealth SVG(QTY500-999)5YR-EA		\$45,941.54	K	31%	\$31,699.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5050003-LIC	SEL Stealth SVG(QTY1000-4999)5YR-EA		\$40,888.66	K	31%	\$28,213.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5050004-LIC	SEL Stealth SVG(QTY5K-99,999)5YR-EA		\$28,622.08	K	31%	\$19,749.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5050005-LIC	SEL Stealth SVG(QTY100K-499,999)5YR-EA		\$24,613.62	K	31%	\$16,983.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5051001-LIC	SEL Stealth Mobil(QTY1-499)1YR-EA		\$50.68	K	31%	\$34.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5051002-LIC	SEL Stealth Mobil(QTY500-999)1YR-EA		\$43.92	K	31%	\$30.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5051003-LIC	SEL Stealth Mobil(QTY1K-4999)1YR-EA		\$38.85	K	31%	\$26.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5051004-LIC	SEL Stealth Mobil(QTY5K-99,999)1YR-EA		\$30.41	K	31%	\$20.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5051005-LIC	SEL Stealth Mobil(QTY100K-499,999)1YR-EA		\$20.27	K	31%	\$13.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5053001-LIC	SEL Stealth Mobil(QTY1-499)3YR-EA		\$142.34	K	31%	\$98.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5053002-LIC	SEL Stealth Mobil(QTY500-999)3YR-EA		\$124.84	K	31%	\$86.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5053003-LIC	SEL Stealth Mobil(QTY1K-4999)3YR-EA		\$108.25	K	31%	\$74.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5053004-LIC	SEL Stealth Mobil(QTY5K-99,999)3YR-EA		\$85.68	K	31%	\$59.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5053005-LIC	SEL Stealth Mobil(QTY100K-499,999)3YR-EA		\$59.66	K	31%	\$39.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5055001-LIC	SEL Stealth Mobil(QTY1-499)5YR-EA		\$218.77	K	31%	\$150.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5055002-LIC	SEL Stealth Mobil(QTY500-999)5YR-EA		\$191.91	K	31%	\$132.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5055003-LIC	SEL Stealth Mobil(QTY1K-4999)5YR-EA		\$166.57	K	31%	\$114.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5055004-LIC	SEL Stealth Mobil(QTY5K-99,999)5YR-EA		\$131.26	K	31%	\$90.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5055005-LIC	SEL Stealth Mobil(QTY100K-499,999)5YR-EA		\$87.51	K	31%	\$60.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5061001-LIC	SEL Stealth SVG-S(QTY1-499)1YR-EA		\$535.49	K	31%	\$369.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5061002-LIC	SEL Stealth SVG-S (QTY500-999 lic)1YR-EA		\$402.04	K	31%	\$277.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5061003-LIC	SEL Stealth SVG-S(QTY 1K-4999)1YR-EA		\$356.43	K	31%	\$245.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5061004-LIC	SEL Stealth SVG-S(QTY5K-99,999)1YR-EA		\$250.01	K	31%	\$172.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5061005-LIC	SEL Stealth SVG-S(QTY100K-499,999)1YR-EA		\$214.53	K	31%	\$148.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5063001-LIC	SEL Stealth SVG-S(QTY1-499)3YR-EA		\$1,495.69	K	31%	\$1,032.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5063002-LIC	SEL Stealth SVG-S(QTY500-999 lic)3YR-EA		\$1,123.03	K	31%	\$774.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5063003-LIC	SEL Stealth SVG-S (QTY 1K-4999)3YR-EA		\$997.28	K	31%	\$688.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5063004-LIC	SEL Stealth SVG-S(QTY5K-99,999)3YR-EA		\$698.79	K	31%	\$482.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5063005-LIC	SEL Stealth SVG-S(QTY100K-499,999)3YR-EA		\$597.90	K	31%	\$412.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5065001-LIC	SEL Stealth SVG Sever-S(QTY1-499)5YR-EA		\$2,310.51	K	31%	\$1,594.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5065002-LIC	SEL Stealth SVG-S(QTY500-999 lic)5YR-EA		\$1,733.26	K	31%	\$1,195.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5065003-LIC	SEL Stealth SVG-S(QTY 1K-4999)5YR-EA		\$1,539.83	K	31%	\$1,062.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5065004-LIC	SEL Stealth SVG-S(QTY5K-99,999)5YR-EA		\$1,078.34	K	31%	\$744.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5065005-LIC	SEL Stealth SVG-S(QTY100K-499,999)5YR-EA		\$924.51	K	31%	\$637.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5071001-LIC	SEL Stealth SVG-NS(QTY1-499)1YR-EA		\$89.53	K	31%	\$61.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5071002-LIC	SEL Stealth SVG-NS(QTY500-999)1YR-EA		\$79.39	K	31%	\$54.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5071003-LIC	SEL Stealth SVG-NS(QTY1K-4999)1YR-EA		\$67.57	K	31%	\$46.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5071004-LIC	SEL Stealth SVG-NS(QTY5K-99,999)1YR-EA		\$54.06	K	31%	\$37.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5071005-LIC	SEL Stealth SVG-NS(100K-499,999)1YR-EA		\$35.47	K	31%	\$24.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5073001-LIC	SEL Stealth SVG-NS(QTY1-499)3YR-EA		\$249.20	K	31%	\$171.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5073002-LIC	SEL Stealth SVG-NS(QTY500-999)3YR-EA		\$220.18	K	31%	\$151.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5073003-LIC	SEL Stealth SVG-NS(QTY1K-4999)3YR-EA		\$188.86	K	31%	\$130.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5073004-LIC	SEL Stealth SVG-NS(QTY5K-99,999)3YR-EA		\$149.70	K	31%	\$103.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5073005-LIC	SEL Stealth SVG-NS(100K-499,999)3YR-EA		\$99.50	K	31%	\$68.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5075001-LIC	SEL Stealth SVG-NS(QTY1-499)5YR-EA		\$385.34	K	31%	\$265.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5075002-LIC	SEL Stealth SVG-NS(QTY500-999)5YR-EA		\$340.20	K	31%	\$234.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5075003-LIC	SEL Stealth SVG-NS(QTY1K-4999)5YR-EA		\$292.15	K	31%	\$201.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5075004-LIC	SEL Stealth SVG-NS(QTY5K-99,999)5YR-EA		\$231.51	K	31%	\$159.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STH5075005-LIC	SEL Stealth SVG-NW(100K-499,999)5YR-EA		\$153.83	K	31%	\$106.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	UNISYS
5	STVSAN100C	SEL ST-VSAND100-C		\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	STVSAN100C-I	SEL ST-VSAND100-C		\$5,000.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	STVSAN100C-K	SEL ST-VSAND100-C		\$5,829.00	K	31%	\$4,022.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	STVSAN10C	SEL ST-VSAND10-C		\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	STVSAN10C-I	SEL ST-VSAND10-C		\$550.00	K	31%	\$379.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	STVSAN10C-K	SEL ST-VSAND10-C		\$583.00	K	31%	\$402.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	STVSAN10C	SEL ST-VSAN-C		\$2,495.00	K	31%	\$1,721.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	STVSAN10C-I	SEL ST-VSAN-C		\$2,745.00	K	31%	\$1,894.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	STVSAN10C-K	SEL ST-VSAN-C		\$2,908.00	K	31%	\$2,006.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	SUB-RG-GB-3Y	SEL RG 3Y ANNUAL SUBSC 1 GB IN RG CLOUD		\$32.31	K	31%	\$22.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RG SYSTEMS
5	SUB-RG-GB-M	SEL RG MONTHLY SUBSC 1 GB IN RG CLOUD		\$1.54	K	31%	\$1.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RG SYSTEMS
5	SUB-RG-GB-Y	SEL RG 1Y ANNUAL SUBSC 1 GB IN RG CLOUD		\$12.31	K	31%	\$8.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RG SYSTEMS
5	SUB-RG-TB-3Y	SEL RG 3Y ANNUAL SUBSC 1 TB IN RG CLOUD		\$11,538.46	K	31%	\$7,961.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RG SYSTEMS
5	SUB-RG-TB-M	SEL RG MONTHLY SUBSC 1 TB IN RG CLOUD		\$692.31	K	31%	\$477.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RG SYSTEMS
5	SUB-RG-TB-Y	SEL RG 1Y ANNUAL SUBSC 1 TB IN RG CLOUD		\$3,641.15	K	31%	\$2,653.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RG SYSTEMS
5	SYNCCD-STG-1M-R	SEL Sync EE CLD Storage 100GB 1 yr Renewal		\$49.00	K	31%	\$33.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCCD-STG-1Y	SEL Sync EE CLD Storage 100GB 1 yr		\$206.00	K	31%	\$142.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCCD-STG-1Y-R	SEL Sync EE CLD Storage TB 1 yr Renewal		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCCD-STG-2Y	SEL Sync EE CLD Storage 100GB 2 yr		\$392.00	K	31%	\$270.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCCD-STG-3Y	SEL Sync EE CLD Storage 100GB 3 yr		\$555.00											

NVP LEVEL 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE											
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	SYNCCD-STG-T3-3Y	SEL Sync EE CLD Storage 101-1,000 TB 3yr		\$6,480.00	K	31%	\$4,471.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCCD-STG-T4-1Y	SEL Sync EE CLD Storage 1,001 TB+ 1yr		\$2,292.92	K	31%	\$1,582.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCCD-STG-T4-2Y	SEL Sync EE CLD Storage 1,001 TB+ 2 yr		\$4,205.08	K	31%	\$2,901.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCCD-STG-T4-3Y	SEL Sync EE CLD Storage 1,001 TB+ 3 yr		\$5,760.00	K	31%	\$3,974.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-DHB-1M-R	SEL Sync DH sts - 1 month Renewal		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-DHB-1Y-R	SEL Sync DH sts - 1 yr Renewal		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-DHB-CON-1Y	SEL Sync DH Specialty Connector 1 yr		\$109,869.23	K	31%	\$75,809.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-DHB-CON-2Y	SEL Sync DH Specialty Connector 2 yr		\$184,246.34	K	31%	\$127,129.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-DHB-CON-3Y	SEL Sync DH Specialty Connector 3 yr		\$242,542.66	K	31%	\$167,354.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-DHB-T1-1Y	SEL Sync DH 35-1,000 sts 1 yr		\$109.87	K	31%	\$75.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-DHB-T1-2Y	SEL Sync DH 35-1,000 sts 2 yr		\$184.43	K	31%	\$127.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-DHB-T1-3Y	SEL Sync DH 35-1,000 sts 3 yr		\$242.97	K	31%	\$167.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-DHB-T2-1Y	SEL Sync DH 1,001-5,000 sts 1 yr		\$87.58	K	31%	\$60.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-DHB-T2-2Y	SEL Sync DH 1,001-5,000 sts 2 yr		\$146.01	K	31%	\$100.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-DHB-T2-3Y	SEL Sync DH 1,001-5,000 sts 3 yr		\$194.08	K	31%	\$133.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-DHB-T3-1Y	SEL Sync DH 5,001-10,000 sts 1 yr		\$76.43	K	31%	\$52.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-DHB-T3-2Y	SEL Sync DH 5,001-10,000 sts 2 yr		\$129.10	K	31%	\$89.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-DHB-T3-3Y	SEL Sync DH 5,001-10,000 sts 3 yr		\$168.90	K	31%	\$116.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-DHB-T4-1Y	SEL Sync DH 10,001-20,000 sts 1 yr		\$70.06	K	31%	\$48.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-DHB-T4-2Y	SEL Sync DH 10,001-20,000 sts 2 yr		\$115.27	K	31%	\$79.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-DHB-T4-3Y	SEL Sync DH 10,001-20,000 sts 3 yr		\$152.60	K	31%	\$105.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-DHB-T5-1Y	SEL Sync DH 20,001+ sts 1 yr		\$60.51	K	31%	\$41.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-DHB-T5-2Y	SEL Sync DH 20,001+ sts 2 yr		\$99.90	K	31%	\$68.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-DHB-T5-3Y	SEL Sync DH 20,001+ sts 3 yr		\$133.34	K	31%	\$92.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-DHB-UNL-1Y	SEL Sync DH Unlimited TB 1 yr		\$549,346.15	K	31%	\$379,048.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-DHB-UNL-2Y	SEL Sync DH Unlimited TB 2 yr		\$921,231.69	K	31%	\$635,649.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-DHB-UNL-3Y	SEL Sync DH Unlimited TB 3 yr		\$1,212,713.31	K	31%	\$836,772.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-DH-CON-1M-R	SEL Sync DH Specialty Conn 1 mon Renewal		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-DH-CON-1Y-R	SEL Sync DH Specialty Conn 1 yr Renewal		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-DH-UNL-1M-R	SEL Sync DH Unlimited TB 1 month Renewal		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-DH-UNL-1Y-R	SEL Sync DH Unlimited TB 1 yr Renewal		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-ED-1M-R	SEL Sync EE EDU TB sts 1 month Renewal		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-ED-1Y-R	SEL Sync EE EDU TB sts 1 yr Renewal		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-EE-1M-R	SEL Sync EE Renewal sts 1 month		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-EE-1Y-R	SEL Sync EE Renewal sts - 1 yr		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-EE-T1-1Y	SEL Sync EE 25-1,000 sts 1 yr		\$239.54	K	31%	\$165.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-EE-T1-2Y	SEL Sync EE 25-1,000 sts 2 yr		\$438.92	K	31%	\$302.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-EE-T1-3Y	SEL Sync EE 25-1,000 sts 3 yr		\$600.02	K	31%	\$414.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-EE-T2-1Y	SEL Sync EE 1,001-5,000 sts 1 yr		\$191.08	K	31%	\$131.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-EE-T2-2Y	SEL Sync EE 1,001-5,000 sts 2 yr		\$350.31	K	31%	\$241.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-EE-T2-3Y	SEL Sync EE 1,001-5,000 sts 3 yr		\$480.46	K	31%	\$331.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-EE-T3-1Y	SEL Sync EE 5,001-10,000 sts 1 yr		\$152.31	K	31%	\$105.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-EE-T3-2Y	SEL Sync EE 5,001-10,000 sts 2 yr		\$279.69	K	31%	\$192.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-EE-T3-3Y	SEL Sync EE 5,001-10,000 sts 3 yr		\$382.15	K	31%	\$263.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-EE-T4-1Y	SEL Sync EE 10,001+ sts 1 yr		\$135.69	K	31%	\$93.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-EE-T4-2Y	SEL Sync EE 10,001+ sts 2 yr		\$246.46	K	31%	\$170.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-EE-T4-3Y	SEL Sync EE 10,001+ sts 3 yr		\$333.69	K	31%	\$230.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-GV-EE-1M-R	SEL Sync Gov EE sts 1 month Renewal		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-GV-EE-1Y-R	SEL Sync Gov EE sts - 1 yr Renewal		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-GV-EE-T1-1Y	SEL Sync Gov EE 25-1,000 sts 1 yr		\$360.00	K	31%	\$248.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-GV-EE-T1-2Y	SEL Sync Gov EE 25-1,000 sts 2 yr		\$659.08	K	31%	\$454.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-GV-EE-T1-3Y	SEL Sync Gov EE 25-1,000 sts 3 yr		\$900.00	K	31%	\$621.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-GV-EE-T2-1Y	SEL Sync Gov EE 1,001-5,000 sts 1 yr		\$286.62	K	31%	\$197.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-GV-EE-T2-2Y	SEL Sync Gov EE 1,001-5,000 sts 2 yr		\$526.15	K	31%	\$363.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-GV-EE-T2-3Y	SEL Sync Gov EE 1,001-5,000 sts 3 yr		\$721.38	K	31%	\$497.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-GV-EE-T3-1Y	SEL Sync Gov EE 5,001-10,000 sts 1 yr		\$228.46	K	31%	\$157.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-GV-EE-T3-2Y	SEL Sync Gov EE 5,001-10,000 sts 2 yr		\$419.54	K	31%	\$289.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-GV-EE-T3-3Y	SEL Sync Gov EE 5,001-10,000 sts 3 yr		\$573.23	K	31%	\$395.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-GV-EE-T4-1Y	SEL Sync Gov EE 10,001+ sts 1 yr		\$203.54	K	31%	\$140.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-GV-EE-T4-2Y	SEL Sync Gov EE 10,001+ sts 2 yr		\$369.69	K	31%	\$255.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-GV-EE-T4-3Y	SEL Sync Gov EE 10,001+ sts 3 yr		\$501.23	K	31%	\$345.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-GV-ST-1M-R	SEL Sync Gov CLD STG TB+ 1 Month Renewal		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-GV-ST-1Y-R	SEL Sync Gov CLD STG TB+ 1 yr Renewal		\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-GV-ST-T1-1Y	SEL Sync Gov EE CLD STG 1-10 TB 1 yr		\$5,159.08	K	31%	\$3,559.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-GV-ST-T1-2Y	SEL Sync Gov EE CLD STG 1-10 TB 2 yr		\$9,461.30	K	31%	\$6,528.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-GV-ST-T1-3Y	SEL Sync Gov EE CLD STG 1-10 TB 3 yr		\$12,960.50	K	31%	\$8,942.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-GV-ST-T2-1Y	SEL Sync Gov EE CLD STG 11-100 TB 1 yr		\$4,299.23	K	31%	\$2,966.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-GV-ST-T2-2Y	SEL Sync Gov EE CLD STG 11-100 TB 2 yr		\$7,884.42	K	31%	\$5,440.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-GV-ST-T2-3Y	SEL Sync Gov EE CLD STG 11-100 TB 3 yr		\$10,800.42	K	31%	\$7,452.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-GV-ST-T3-1Y	SEL Sync Gov EE CLD STG 101-1,000 TB 1yr		\$3,869.31	K	31%	\$2,669.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-GV-ST-T3-2Y	SEL Sync Gov EE CLD STG 101-1,000 TB 2yr		\$7,095.97	K	31%	\$4,896.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-GV-ST-T3-3Y	SEL Sync Gov EE CLD STG 101-1,000 TB 3yr		\$9,720.37	K	31%	\$6,707.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-GV-ST-T4-1Y	SEL Sync Gov EE CLD STG 1,001 TB+ 1 yr		\$3,439.38	K	31%	\$2,373.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-GV-ST-T4-2Y	SEL Sync Gov EE CLD STG 1,001 TB+ 2 yr		\$6,307.53	K	31%	\$4,352.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-GV-ST-T4-3Y	SEL Sync Gov EE CLD STG 1,001 TB+ 3 yr		\$8,640.33	K	31%	\$5,961.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLITY
5	SYNCD-S1-DE-1Y	SEL Sync DE 1-10TB 1 yr													

NVP LEVEL 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE											
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	SYNC-S2-DE-2Y	SEL Sync DE 11-25TB 2 yr		\$14,700.00	K	31%	\$10,143.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNC-S2-DE-3Y	SEL Sync DE 11-25TB 3 yr		\$21,000.00	K	31%	\$14,490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNC-S2-EE-1Y	SEL Sync EE 11-25TB 1 yr		\$21,175.00	K	31%	\$14,610.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNC-S2-EE-2Y	SEL Sync EE 11-25TB 2 yr		\$40,425.00	K	31%	\$27,893.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNC-S2-EE-3Y	SEL Sync EE 11-25TB 3 yr		\$57,750.00	K	31%	\$39,877.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNC-S3-DE-1Y	SEL Sync DE 26-50TB 1 yr		\$7,200.00	K	31%	\$4,968.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNC-S3-DE-2Y	SEL Sync DE 26-50TB 2 yr		\$13,800.00	K	31%	\$9,522.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNC-S3-DE-3Y	SEL Sync DE 26-50TB 3 yr		\$19,700.00	K	31%	\$13,593.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNC-S3-EE-1Y	SEL Sync EE 26-50TB 1 yr		\$19,800.00	K	31%	\$13,662.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNC-S3-EE-2Y	SEL Sync EE 26-50TB 2 yr		\$37,950.00	K	31%	\$26,185.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNPLICITY
5	SYNC-S3-EE-3Y	SEL Sync EE 26-50TB 3 yr		\$54,175.00	K	31%	\$37,380.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SYNPLICITY
5	SYNC-S4-DE-1Y	SEL Sync DE 51TB + 1 yr		\$6,600.00	K	31%	\$4,554.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SYNPLICITY
5	SYNC-S4-DE-2Y	SEL Sync DE 51TB + 2 yr		\$12,700.00	K	31%	\$8,763.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SYNPLICITY
5	SYNC-S4-DE-3Y	SEL Sync DE 51TB + 3 yr		\$18,100.00	K	31%	\$12,489.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SYNPLICITY
5	SYNC-S4-EE-1Y	SEL Sync EE 51TB + 1 yr		\$18,150.00	K	31%	\$12,523.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SYNPLICITY
5	SYNC-S4-EE-2Y	SEL Sync EE 51TB + 2 yr		\$34,925.00	K	31%	\$24,098.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SYNPLICITY
5	SYNC-S4-EE-3Y	SEL Sync EE 51TB + 3 yr		\$49,775.00	K	31%	\$34,344.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SYNPLICITY
5	SYNC-T1-DE-1Y	SEL Sync DE 1 yr		\$60.00	K	31%	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SYNPLICITY
5	SYNC-T1-DE-2Y	SEL Sync DE 2 yr		\$114.00	K	31%	\$78.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SYNPLICITY
5	SYNC-T1-DE-3Y	SEL Sync DE 3 yr		\$162.00	K	31%	\$111.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SYNPLICITY
5	SYNC-T1-EE-1Y	SEL Sync EE 25-200 sts 1 yr		\$150.00	K	31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SYNPLICITY
5	SYNC-T1-EE-2Y	SEL Sync EE 25-200 sts 2 yr		\$286.00	K	31%	\$197.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SYNPLICITY
5	SYNC-T1-EE-3Y	SEL Sync EE 25-200 sts 3 yr		\$405.00	K	31%	\$279.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SYNPLICITY
5	SYNC-T2-EE-1Y	SEL Sync EE 201-1,000 sts 1 yr		\$120.00	K	31%	\$82.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SYNPLICITY
5	SYNC-T2-EE-2Y	SEL Sync EE 201-1,000 sts 2 yr		\$228.00	K	31%	\$157.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SYNPLICITY
5	SYNC-T2-EE-3Y	SEL Sync EE 201-1,000 sts 3 yr		\$324.00	K	31%	\$223.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SYNPLICITY
5	SYNC-T3-EE-1Y	SEL Sync EE 1,001+ sts 1 yr		\$96.00	K	31%	\$66.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SYNPLICITY
5	SYNC-T3-EE-2Y	SEL Sync EE 1,001+ sts 2 yr		\$182.00	K	31%	\$125.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SYNPLICITY
5	SYNC-T3-EE-3Y	SEL Sync EE 1,001+ sts 3 yr		\$258.00	K	31%	\$178.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SYNPLICITY
5	T120D-S-L-1	SEL: T120BUNDLE1 LTO-5HHSAS30S		\$18,917.00	K	31%	\$13,052.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	T120D-SL-2-50	SEL: T120BUNDLE2 LTO-5HHSAS50S		\$32,768.00	K	31%	\$22,609.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	T120D-SL-3-50	SEL: T120BUNDLE3 LTO-5HHSAS50S		\$42,955.00	K	31%	\$29,638.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	T120D-SL-4-50	SEL: T120BUNDLE4 LTO-5HHSAS50S		\$54,688.00	K	31%	\$37,734.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	T120D-S-M-1	SEL: T120BUNDLE1 LTO-5HHC30S		\$22,701.00	K	31%	\$15,663.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	T120D-SM-2-50	SEL: T120BUNDLE2 LTO-5HHC50S		\$39,076.00	K	31%	\$26,962.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	T120D-SM-3-50	SEL: T120BUNDLE3 LTO-5HHC50S		\$48,632.00	K	31%	\$33,556.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	T120D-SM-4-50	SEL: T120BUNDLE4 LTO-5HHC50S		\$59,608.00	K	31%	\$41,129.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	T380-DBA-1	SEL: T380BASE UNIT W-1 DBA		\$67,189.00	K	31%	\$46,360.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	T380-DBA-1SL	SEL: T380 BASE UNIT W-1 DBA		\$67,189.00	K	31%	\$46,360.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	T380-DBA-2	SEL: T380BASE UNIT W- 2 DBA		\$73,074.00	K	31%	\$50,421.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	T380-DBA-2SL	SEL: T380.BASE UNIT W- 2 DBA		\$73,074.00	K	31%	\$50,421.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	T380-DBA-2SLC	SEL: T380.BASE UNIT W- 2 DBA		\$73,074.00	K	31%	\$50,421.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	T380-DBA-3	SEL: T380BASE UNIT W- 3 DBA		\$78,958.00	K	31%	\$54,481.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	T380-DBA-3SL	SEL: T380.BASE UNIT W- 3 DBA		\$78,958.00	K	31%	\$54,481.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	T380-DBA-3SLC	SEL: T380.BASE UNIT W- 3 DBA		\$78,958.00	K	31%	\$54,481.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	T380-J-DBA-1	SEL: T380 ENT,BASE UNIT W-1 DBA		\$67,189.00	K	31%	\$46,360.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	T380-J-DBA-2	SEL: T380 ENT,BASE UNIT W- 2 DBA		\$73,074.00	K	31%	\$50,421.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	T380-J-DBA-3	SEL: T380 ENT,BASE UNIT W- 3 DBA		\$78,958.00	K	31%	\$54,481.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	T50E-5-H-A-1	SEL: T50ELTO-5HHSAS1DR10S		\$12,750.00	K	31%	\$8,797.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	T50E-5-HA2-25	SEL: T50ELT05HHSAS2DR25S		\$21,577.00	K	31%	\$14,888.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	T50E-5-H-F-1	SEL: T50ELT05HFBIRE1DR10S		\$15,627.00	K	31%	\$10,782.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	T50E-5-HF2-25	SEL: T50ELT05HFBIRE2DR25S		\$23,212.00	K	31%	\$16,016.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	T680-DBA-1	SEL: T680BASE UNIT W- 1 DBA		\$102,366.00	K	31%	\$70,632.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	T680-DBA-1SL	SEL: T680 BASE UNIT W- 1 DBA		\$102,366.00	K	31%	\$70,632.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	T680-DBA-2	SEL: T680BASE UNIT W- 2 DBA		\$108,251.00	K	31%	\$74,693.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	T680-DBA-2SL	SEL: T680.BASE UNIT W- 2 DBA		\$108,251.00	K	31%	\$74,693.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	T680-DBA-2SLC	SEL: T680.BASE UNIT W- 2 DBA		\$108,251.00	K	31%	\$74,693.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	T680-DBA-3	SEL: T680BASE UNIT W- 3 DBA		\$114,135.00	K	31%	\$78,753.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	T680-DBA-3SL	SEL: T680.BASE UNIT W- 3 DBA		\$114,135.00	K	31%	\$78,753.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	T680-DBA-3SLC	SEL: T680.BASE UNIT W- 3 DBA		\$114,135.00	K	31%	\$78,753.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	T9502FRMEXP	SEL: T950 2 FRAME HAX EXPANSION KIT		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	T9503FRMEXP	SEL: T950 3 FRAME HAX EXPANSION KIT		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	T9504FRMEXP	SEL: T950 4 FRM HAX EXPANSION KIT		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	T9505FRMEXP	SEL: T950 5 FRAME HAX EXPANSION KIT		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	T9506FRMEXP	SEL: T950 6 FRAME HAX EXPANSION KIT		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	T9508FRMEXP	SEL: T950 8 FRAME HAX EXPANSION KIT		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	T950B1D	SEL: T950B WITH 1 DBA		\$112,658.00	K	31%	\$77,734.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	T950B3D3T	SEL: T950 W-3 DBA'S + 3 TBA'S		\$112,658.00	K	31%	\$77,734.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	T950B3D3TDVXP	SEL: T950 DRV EXP 3D 3T		\$49,758.00	K	31%	\$34,333.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	T950B3D3TDX-F	SEL: T950 DRV EXP 3D 3T		\$49,758.00	K	31%	\$34,333.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	T950B6D0DXP	SEL: T950 DRV EXP 6D 0T		\$63,292.00	K	31%	\$43,671.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	T950B6D0T	SEL: T950 W- 6 DBA'S + 0 TBA'S		\$128,808.00	K	31%	\$88,877.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	T950B6D0TDX-F	SEL: T950 DRV EXP 6D 0T		\$63,292.00	K	31%	\$43,671.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	T950B-J-1D	SEL: T950B ENT 1 DBA		\$112,658.00	K	31%	\$77,734.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	T950B-J-3D	SEL: T950B ENT 3 DBA		\$112,6											

NVP LEVEL 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE											
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	TE-OS	SEL Test Environment Add-on OS		\$12,870.00	K	31%	\$8,880.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT VARONIS
5	TERM-TP-00035000	SEL INDEX ENGINES 35000 TAPE INDEX		\$1,154,462.00	K	31%	\$796,578.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT INDEX ENGINES
5	TESTSOAWORKER	SEL BOOMI Atom Worker - Test		\$125.00	K	31%	\$86.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT BOOMI
5	TFIN3D3T	SEL: TFIN W- 3 DBA'S + 3 TBA'S		\$122,923.00	K	31%	\$84,816.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	TFIN3D3TDXV-F	SEL: TFINUPGDRV EXP 3D 3T		\$57,538.00	K	31%	\$39,701.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	TFIN3D3TDXVP	SEL: TFIN DRV EXP 3D 3T		\$57,538.00	K	31%	\$39,701.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	TFIN3D3T-F	SEL: TFIN UPG W- 3 DBA'S + 3 TBA'S		\$129,462.00	K	31%	\$89,328.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	TFIN6D0T	SEL: TFIN W- 6 DBA'S + 0 TBA'S		\$142,538.00	K	31%	\$98,351.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	TFIN6D0TDXV-F	SEL: TFINUPGDRV EXP 6D 0T		\$73,231.00	K	31%	\$50,529.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	TFIN6D0TDXVP	SEL: TFIN DRV EXP 6D 0T		\$73,231.00	K	31%	\$50,529.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	TFIN6D0T-F	SEL: TFIN UPG W- 6 DBA'S + 0 TBA'S		\$149,077.00	K	31%	\$102,863.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	TFINBSB-LEFT	SEL: TFIN BULK SERV BAYLEFT		\$58,846.00	K	31%	\$40,603.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	TFINBSBLFT-F	SEL: FRUTFIN BULK SV BAYLEFT		\$58,846.00	K	31%	\$40,603.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	TFINBSBRIGHT	SEL: TFIN BULK SERV BAYRIGHT		\$54,643.00	K	31%	\$37,703.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	TFIN-BSB-RIGHT	SEL: TFIN BULK SERV BAY,RIGHT WITH ROBOT		\$91,538.00	K	31%	\$63,161.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	TFIN-J3D3S	SEL: TFIN ENT 3D 3S		\$122,923.00	K	31%	\$84,816.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	TFINJ3D3SDVXP	SEL: TFIN ENT DRV EXP 3D 3S		\$57,538.00	K	31%	\$39,701.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	TFINJ3D3SDXF-F	SEL: FRUTFIN ENT DRV EXP 3D 3S		\$57,538.00	K	31%	\$39,701.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	TFIN-J6D0S	SEL: TFIN ENT 6D 0S		\$142,538.00	K	31%	\$98,351.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	TFINJ6D0SDVXP	SEL: TFIN ENT DRV EXP 6D 0S		\$73,231.00	K	31%	\$50,529.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	TFINJ6D0SDXF-F	SEL: FRUTFIN ENT DRV EXP 6D 0S		\$73,231.00	K	31%	\$50,529.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	TFIN-J6D0C	SEL: TFIN ENT CUST 6D BASE		\$142,538.00	K	31%	\$98,351.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	TFINJBSLEFT	SEL: TFIN ENT BULK SERV BAYLEFT		\$58,846.00	K	31%	\$40,603.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	TFINJBSBLFT-F	SEL: FRUTFIN ENT BULK SV BAYLEFT		\$58,846.00	K	31%	\$40,603.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	TFINJBSBRIGHT	SEL: TFIN ENT BULK SERV BAYRIGHT		\$54,643.00	K	31%	\$37,703.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	TFIN-J-BSB-RIGHT	SEL: TFIN ENT BULK SERV BAY,RTG W/ROBOT		\$91,538.00	K	31%	\$63,161.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	TFINJMEDX-F	SEL: FRUTFIN ENT MEDIA EXP FRAME		\$26,154.00	K	31%	\$18,046.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	TFINJMEDIAEXP	SEL: TFIN ENT MEDIA EXP		\$26,154.00	K	31%	\$18,046.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	TFINJBSLEFT	SEL: TFIN ENT SERV BAYLEFT		\$45,769.00	K	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	TFINJBSBLFT-F	SEL: FRUTFIN ENT SERV BAYLEFT		\$45,769.00	K	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	TFINJBSRIGHT	SEL: TFIN ENT SERV BAYRIGHT		\$42,500.00	K	31%	\$29,325.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	TFIN-J-SB-RIGHT	SEL: TFIN ENT SERV BAY,RIGHT WITH ROBOT		\$78,462.00	K	31%	\$54,138.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	TFIN-JSLC	SEL: TFIN ENT CUST SB,LEFT		\$45,769.00	K	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	TFIN-JSRC	SEL: TFIN ENT SERV BAY,RIGHT WITH ROBOT		\$78,462.00	K	31%	\$54,138.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	TFINMEDX-F	SEL: TFINUPGMEDIA EXP		\$26,154.00	K	31%	\$18,046.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	TFINMEDIAEXP	SEL: TFIN MEDIA EXP		\$26,154.00	K	31%	\$18,046.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	TFINBSB-LEFT	SEL: TFIN SERV BAYLEFT		\$45,769.00	K	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	TFINBSBLFT-F	SEL: TFINUPGSSERV BAYLEFT		\$45,769.00	K	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	TFINBSBRIGHT	SEL: TFIN SERV BAYRIGHT		\$42,500.00	K	31%	\$29,325.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	TFIN-SB-RIGHT	SEL: TFIN SERV BAY,RIGHT, WITH ROBOT		\$78,462.00	K	31%	\$54,138.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPECTRALOGIC
5	THIN5100PKC	SEL THINS-100PK-C)		\$1,955.00	K	31%	\$1,348.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	THIN5100PKC-I	SEL THINS-100PK-C)		\$2,042.98	K	31%	\$1,409.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	THIN5100PKCV2-K	SEL THINS-100PK-C)		\$2,133.77	K	31%	\$1,472.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	THIN5-STE-C	SEL THINS-STE-C)		\$5,145.00	K	31%	\$3,550.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	THIN5-STE-C-I	SEL THINS-STE-C)		\$5,376.53	K	31%	\$3,709.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	THIN5STECV2-K	SEL THINS-STE-C)		\$5,619.83	K	31%	\$3,877.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	TMI-1YR-00000010	SEL 1YR 10-49 TAPE METADATA INDEX		\$384.62	K	31%	\$265.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT INDEX ENGINES
5	TMI-1YR-00000050	SEL 1YR 50-99 TAPE METADATA INDEX		\$250.00	K	31%	\$172.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT INDEX ENGINES
5	TMI-1YR-00000100	SEL 1YR 100-249 TAPE METADATA INDEX		\$192.31	K	31%	\$132.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT INDEX ENGINES
5	TMI-1YR-00000250	SEL 1YR 250-499 TAPE METADATA INDEX		\$146.15	K	31%	\$100.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT INDEX ENGINES
5	TMI-1YR-00000500	SEL 1YR 500-999 TAPE METADATA INDEX		\$119.23	K	31%	\$82.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT INDEX ENGINES
5	TMI-1YR-00001000	SEL 1YR 1000-1999 TAPE METADATA INDEX		\$96.62	K	31%	\$66.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT INDEX ENGINES
5	TMI-1YR-00002000	SEL 1YR 2000-4999 TAPE METADATA INDEX		\$78.15	K	31%	\$53.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT INDEX ENGINES
5	TMI-1YR-00005000	SEL 1YR 5000-9999 TAPE METADATA INDEX		\$59.69	K	31%	\$41.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT INDEX ENGINES
5	TMI-1YR-00010000	SEL 1YR 10000-24999 TAPE METADATA INDE		\$49.23	K	31%	\$33.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT INDEX ENGINES
5	TMI-1YR-00025000	SEL 1YR 25000-49999 TAPE METADATA INDE		\$36.92	K	31%	\$25.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT INDEX ENGINES
5	TMI-3YR-00000010	SEL 3YR 10-49 TAPE METADATA INDEX		\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT INDEX ENGINES
5	TMI-3YR-00000050	SEL 3YR 50-99 TAPE METADATA INDEX		\$325.00	K	31%	\$224.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT INDEX ENGINES
5	TMI-3YR-00000100	SEL 3YR 100-249 TAPE METADATA INDEX		\$250.00	K	31%	\$172.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT INDEX ENGINES
5	TMI-3YR-00000250	SEL 3YR 250-499 TAPE METADATA INDEX		\$190.00	K	31%	\$131.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT INDEX ENGINES
5	TMI-3YR-00000500	SEL 3YR 500-999 TAPE METADATA INDEX		\$155.00	K	31%	\$106.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT INDEX ENGINES
5	TMI-3YR-00001000	SEL 3YR 1000-1999 TAPE METADATA INDEX		\$125.60	K	31%	\$86.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT INDEX ENGINES
5	TMI-3YR-00002000	SEL 3YR 2000-4999 TAPE METADATA INDEX		\$101.60	K	31%	\$70.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT INDEX ENGINES
5	TMI-3YR-00005000	SEL 3YR 5000-9999 TAPE METADATA INDEX		\$77.60	K	31%	\$53.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT INDEX ENGINES
5	TMI-3YR-00010000	SEL 3YR 10000-24999 TAPE METADATA INDE		\$64.00	K	31%	\$44.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT INDEX ENGINES
5	TMI-3YR-00025000	SEL 3YR 25000-49999 TAPE METADATA INDE		\$48.00	K	31%	\$33.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT INDEX ENGINES
5	TMI-5YR-00000010	SEL 5YR 10-49 TAPE METADATA INDEX		\$596.15	K	31%	\$411.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT INDEX ENGINES
5	TMI-5YR-00000050	SEL 5YR 50-99 TAPE METADATA INDEX		\$387.50	K	31%	\$267.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT INDEX ENGINES
5	TMI-5YR-00000100	SEL 5YR 100-249 TAPE METADATA INDEX		\$298.08	K	31%	\$205.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT INDEX ENGINES
5	TMI-5YR-00000250	SEL 5YR 250-499 TAPE METADATA INDEX		\$226.54	K	31%	\$156.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT INDEX ENGINES
5	TMI-5YR-00000500	SEL 5YR 500-999 TAPE METADATA INDEX		\$164.81	K	31%	\$112.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT INDEX ENGINES
5	TMI-5YR-00001000	SEL 5YR 1000-1999 TAPE METADATA INDEX		\$149.75	K	31%	\$103.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT INDEX ENGINES
5	TMI-5YR-00002000	SEL 5YR 2000-4999 TAPE METADATA INDEX		\$121.14	K	31%	\$83.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT INDEX ENGINES
5	TMI-5YR-00005000	SEL 5YR 5000-9999 TAPE METADATA INDEX		\$92.52	K	31%	\$63.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT INDEX ENGINES
5	TMI-5YR-00010000	SEL 5YR 10000-24999 TAPE METADATA INDE		\$76.31											

NVP LEVEL 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE											
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	U-ARXCT10-500	SEL Upgrade ARXCT10 to ARXCT500		\$355,902.00	K	31%	\$245,572.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT RIVERBED
5	U-ARXVOI250-1K	SEL Upgrade ARXVOI250 to ARXVOI1K		\$13,625.00	K	31%	\$9,401.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT RIVERBED
5	U-ARXVOI250-500	SEL Upgrade ARXVOI250 to ARXVOI500		\$6,055.00	K	31%	\$4,177.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT RIVERBED
5	U-ARXVOI500-1K	SEL Upgrade ARXVOI500 to ARXVOI1K		\$7,569.00	K	31%	\$5,222.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT RIVERBED
5	UEMCCU100C	SEL UEM-CCU-100-C)		\$5,150.00	K	31%	\$3,539.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	UEMCCU100C-I	SEL UEM-CCU-100-C)		\$5,665.00	K	31%	\$3,908.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	UEMCCU100C-K	SEL UEM-CCU-100-C)		\$5,573.86	K	31%	\$3,845.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	UEMCCU100C	SEL UEM-CCU-10-C)		\$515.00	K	31%	\$355.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	UEMCCU100C-I	SEL UEM-CCU-10-C)		\$566.50	K	31%	\$390.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	UEMCCU100C-K	SEL UEM-CCU-10-C)		\$557.39	K	31%	\$384.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	UEMNU100C	SEL UEM-NU-100-C)		\$3,090.00	K	31%	\$2,132.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	UEMNU100C-I	SEL UEM-NU-100-C)		\$3,399.00	K	31%	\$2,345.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	UEMNU100C-K	SEL UEM-NU-100-C)		\$3,344.32	K	31%	\$2,307.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	UEMNU10C	SEL UEM-NU-10-C)		\$309.00	K	31%	\$213.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	UEMNU10C-I	SEL UEM-NU-10-C)		\$339.90	K	31%	\$234.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	UEMNU10C-K	SEL UEM-NU-10-C)		\$334.43	K	31%	\$230.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	U-L-CAX460-H-VH	SEL Upgrade a CAX-460-H to VH		\$25,477.00	K	31%	\$17,579.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT RIVERBED
5	U-L-CAX460-L-H	SEL Upgrade a CAX-460-L to H		\$59,446.00	K	31%	\$41,017.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT RIVERBED
5	U-L-CAX460-L-M	SEL Upgrade a CAX-460-L to M		\$31,138.00	K	31%	\$21,485.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT RIVERBED
5	U-L-CAX460-L-VH	SEL Upgrade a CAX-460-L to VH		\$84,923.00	K	31%	\$58,596.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT RIVERBED
5	U-L-CAX460-M-H	SEL Upgrade a CAX-460-M to H		\$26,308.00	K	31%	\$19,532.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT RIVERBED
5	U-L-CAX460-M-VH	SEL Upgrade a CAX-460-M to VH		\$53,785.00	K	31%	\$37,111.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT RIVERBED
5	U-L-CAX460-U-H	SEL Upgrade a CAX-460-U to H		\$79,262.00	K	31%	\$54,690.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT RIVERBED
5	U-L-CAX460-U-L	SEL Upgrade a CAX-460-U to L		\$19,815.00	K	31%	\$13,672.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT RIVERBED
5	U-L-CAX460-U-M	SEL Upgrade a CAX-460-U to M		\$50,954.00	K	31%	\$35,158.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT RIVERBED
5	U-L-CAX460-U-VH	SEL Upgrade a CAX-460-U to VH		\$104,738.00	K	31%	\$72,289.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT RIVERBED
5	UPG-ES-PLUS1-1YR	SEL IGLS ES Plus upg 1 Write Cluster 1yr		\$41,824.62	K	31%	\$28,858.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SUPERNA
5	UPG-ES-PLUS1-3YR	SEL IGLS ES Plus upg 1 Write Cluster 3yr		\$58,592.31	K	31%	\$40,428.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SUPERNA
5	UPG-ES-PLUS1-5YR	SEL IGLS ES Plus upg 1 Write Cluster 5yr		\$72,858.46	K	31%	\$50,272.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SUPERNA
5	UPG-ES-PLUS2-1YR	SEL IGLS ES Plus upg 2 Write Cluster 1yr		\$55,807.69	K	31%	\$38,507.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SUPERNA
5	UPG-ES-PLUS2-3YR	SEL IGLS ES Plus upg 2 Write Cluster 3yr		\$78,541.54	K	31%	\$54,193.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SUPERNA
5	UPG-ES-PLUS2-5YR	SEL IGLS ES Plus upg 2 Write Cluster 5yr		\$98,775.38	K	31%	\$68,155.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SUPERNA
5	UPG-ESUITE1-1YR	SEL IGLS eBundle upg 1 Write Cluster 1yr		\$31,712.31	K	31%	\$21,881.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SUPERNA
5	UPG-ESUITE1-3YR	SEL IGLS eBundle upg 1 Write Cluster 3yr		\$39,900.00	K	31%	\$27,531.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SUPERNA
5	UPG-ESUITE1-5YR	SEL IGLS eBundle upg 1 Write Cluster 5yr		\$48,086.15	K	31%	\$33,179.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SUPERNA
5	UPG-ESUITE2-1YR	SEL IGLS eBundle upg 2 Write Cluster 1yr		\$45,395.38	K	31%	\$31,322.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SUPERNA
5	UPG-ESUITE2-3YR	SEL IGLS eBundle upg 2 Write Cluster 3yr		\$59,420.00	K	31%	\$40,999.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SUPERNA
5	UPG-ESUITE2-5YR	SEL IGLS eBundle upg 2 Write Cluster 5yr		\$73,444.62	K	31%	\$50,676.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SUPERNA
5	V5EPVEAKUGC	SEL VS5-ESP-VENT-AK-UG-C)		\$16,500.00	K	31%	\$11,385.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V5EPVEAKUGC-I	SEL VS5-ESP-VENT-AK-UG-C)		\$18,150.00	K	31%	\$12,523.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V5EPVEAKUGC-K	SEL VS5-ESP-VENT-AK-UG-C)		\$19,979.00	K	31%	\$13,785.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V5EPVEPAKUC	SEL VS5-ESP-VEPL-AK-UG-C)		\$20,900.00	K	31%	\$14,421.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V5EPVEPAKUC-I	SEL VS5-ESP-VEPL-AK-UG-C)		\$22,990.00	K	31%	\$15,863.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V5EPVEPAKUC-K	SEL VS5-ESP-VEPL-AK-UG-C)		\$25,353.00	K	31%	\$17,493.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V5EVEAKUGC	SEL VS5-ES-VENT-AK-UG-C)		\$19,245.00	K	31%	\$13,279.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V5EVEAKUGC-I	SEL VS5-ES-VENT-AK-UG-C)		\$21,170.00	K	31%	\$14,607.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V5EVEAKUGC-K	SEL VS5-ES-VENT-AK-UG-C)		\$23,360.00	K	31%	\$16,118.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V5EVEPAKUGC	SEL VS5-ES-VEPL-AK-UG-C)		\$23,245.00	K	31%	\$16,039.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V5EVEPAKUGC-I	SEL VS5-ES-VEPL-AK-UG-C)		\$25,570.00	K	31%	\$17,643.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V5EVEPAKUGC-K	SEL VS5-ES-VEPL-AK-UG-C)		\$28,214.00	K	31%	\$19,467.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V5VENTAKC	SEL VS5-VENT-AK-C)		\$19,495.00	K	31%	\$13,451.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V5VENTAKC-I	SEL VS5-VENT-AK-C)		\$21,445.00	K	31%	\$14,797.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V5VENTAKC-K	SEL VS5-VENT-AK-C)		\$23,620.00	K	31%	\$16,297.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V5VEPLAKC	SEL VS5-VEPL-AK-C)		\$23,495.00	K	31%	\$16,211.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V5VEPLAKC-I	SEL VS5-VEPL-AK-C)		\$25,845.00	K	31%	\$17,833.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V5VEPLAKC-K	SEL VS5-VEPL-AK-C)		\$28,474.00	K	31%	\$19,647.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAARM-TLSSD3PF	SEL: VA-ARM-TLSS-D-3P-F		\$19.14	K	31%	\$13.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT CARAHSOFT
5	VAARM-TLSSDPF	SEL: VA-ARM-TLSS-D-P-F		\$7.25	K	31%	\$5.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT CARAHSOFT
5	VAARM-TLSSU3PF	SEL: VA-ARM-TLSS-U-3P-F		\$34.56	K	31%	\$23.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT CARAHSOFT
5	VAARM-TLSSUPF	SEL: VA-ARM-TLSS-U-P-F		\$13.09	K	31%	\$9.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT CARAHSOFT
5	VACLCT-TLSSD3PF	SEL: VA-CLC-TLSS-D-3P-F		\$125.74	K	31%	\$86.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT CARAHSOFT
5	VACLCT-TLSSDPF	SEL: VA-CLC-TLSS-D-P-F		\$47.63	K	31%	\$32.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT CARAHSOFT
5	VACLCT-TLSSU3PF	SEL: VA-CLC-TLSS-U-3P-F		\$226.51	K	31%	\$156.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT CARAHSOFT
5	VACLCT-TLSSUPF	SEL: VA-CLC-TLSS-U-P-F		\$85.80	K	31%	\$59.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT CARAHSOFT
5	VACLVT-TLSSD3PF	SEL: VA-CLV-TLSS-D-3P-F		\$56.91	K	31%	\$39.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT CARAHSOFT
5	VACLVT-TLSSDPF	SEL: VA-CLV-TLSS-D-P-F		\$21.56	K	31%	\$14.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT CARAHSOFT
5	VACLVT-TLSSU3PF	SEL: VA-CLV-TLSS-U-3P-F		\$102.37	K	31%	\$70.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT CARAHSOFT
5	VACLVT-TLSSUPF	SEL: VA-CLV-TLSS-U-P-F		\$38.78	K	31%	\$26.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT CARAHSOFT
5	VAINB-TLSSD3PF	SEL: VA-INB-TLSS-D-3P-F		\$38.92	K	31%	\$26.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT CARAHSOFT
5	VAINB-TLSSDPF	SEL: VA-INB-TLSS-D-P-F		\$14.74	K	31%	\$10.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT CARAHSOFT
5	VAMAW-PLD-C	SEL VA-MAW-PL-D-C)		\$10.30	K	31%	\$7.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAMAW-PLD-C-I	SEL VA-MAW-PL-D-C)		\$12.96	K	31%	\$8.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAMAW-PLD-C-K	SEL VA-MAW-PL-D-C)		\$13.52	K	31%	\$9.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAMBMP-LLD-C	SEL VA-MBM-PL-L-D-C)		\$20.60	K	31%	\$14.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAMBMP-LLD-C-I	SEL VA-MBM-PL-L-D-C)		\$31.04	K	31%	\$21.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAMBMP-LLD-C-K	SEL VA-MBM-PL-L-D-C)		\$32.45	K	31%	\$22.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAMBMTLSSD3PF	SEL: VA-MBM-TLSS-D-3P-F		\$38.92	K	31%	\$26.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT CARAHSOFT
5	VAMBMTLSSDPF	SEL: VA-MBM-TLSS-D-P-F		\$14.74</											

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP					
5	VANBKUC-I	SEL VA-NBK-U-C)		\$34.75	K	31%	\$23.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VANBKUC-K	SEL VA-NBK-U-C)		\$36.28	K	31%	\$25.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSAACOPROF	SEL VA-PS-ACCAO-PROF)		\$9,025.00	K	31%	\$6,227.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSAACOPROF-I	SEL VA-PS-ACCAO-PROF)		\$9,431.13	K	31%	\$6,507.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSAACCELER	SEL VA-PS-ACCELER)		\$9,025.00	K	31%	\$6,227.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSAACCELER-I	SEL VA-PS-ACCELER)		\$9,431.13	K	31%	\$6,507.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSACODEP	SEL VA-PS-ACO-DEP)		\$18,055.00	K	31%	\$12,457.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSACODEP-I	SEL VA-PS-ACO-DEP)		\$18,867.48	K	31%	\$13,018.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSACOPRF	SEL VA-PS-ACO-PRF)		\$6,500.00	K	31%	\$4,485.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSACOPRF-I	SEL VA-PS-ACO-PRF)		\$6,792.50	K	31%	\$4,686.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSACOPRF-K	SEL VA-PS-ACO-PRF)		\$6,968.28	K	31%	\$4,808.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSADAODEP	SEL VA-PS-ADAO-DEP)		\$6,770.00	K	31%	\$4,671.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSADAODEP-I	SEL VA-PS-ADAO-DEP)		\$7,074.65	K	31%	\$4,881.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSAODP	SEL VA-PS-AO-DP)		\$4,875.00	K	31%	\$3,363.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSAODP-I	SEL VA-PS-AO-DP)		\$5,094.38	K	31%	\$3,515.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSAODP-K	SEL VA-PS-AO-DP)		\$5,221.42	K	31%	\$3,602.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSDM	SEL VA-PS-DM)		\$4,794.00	K	31%	\$3,307.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSDM-I	SEL VA-PS-DM)		\$5,009.73	K	31%	\$3,456.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSDM-K	SEL VA-PS-DM)		\$5,137.14	K	31%	\$3,544.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSDMD	SEL VA-PS-MDM)		\$6,660.00	K	31%	\$4,595.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSDMD-I	SEL VA-PS-MDM)		\$6,959.70	K	31%	\$4,802.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSMEP	SEL VA-PS-MEP)		\$11,285.00	K	31%	\$7,786.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSMEP-I	SEL VA-PS-MEP)		\$11,792.83	K	31%	\$8,137.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSSODP	SEL VA-PS-SO-DP)		\$2,438.00	K	31%	\$1,682.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSSODP-I	SEL VA-PS-SO-DP)		\$2,547.71	K	31%	\$1,757.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSSODP-K	SEL VA-PS-SO-DP)		\$2,616.46	K	31%	\$1,805.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSSTAODEP	SEL VA-PS-STAO-DEP)		\$3,385.00	K	31%	\$2,335.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSSTAODEP-I	SEL VA-PS-STAO-DEP)		\$3,537.33	K	31%	\$2,440.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSWADP	SEL VA-PS-WA-DP)		\$13,650.00	K	31%	\$9,418.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSWADP-I	SEL VA-PS-WA-DP)		\$14,264.25	K	31%	\$9,842.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSWADP-K	SEL VA-PS-WA-DP)		\$14,595.46	K	31%	\$10,070.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSWOADEP	SEL VA-PS-WOA-DEP)		\$18,960.00	K	31%	\$13,082.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSWOADEP-I	SEL VA-PS-WOA-DEP)		\$19,813.20	K	31%	\$13,671.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSWOSDEP	SEL VA-PS-WOS-DEP)		\$13,090.00	K	31%	\$9,032.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSWOSDEP-I	SEL VA-PS-WOS-DEP)		\$13,679.05	K	31%	\$9,438.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSWSDP	SEL VA-PS-WS-DP)		\$9,425.00	K	31%	\$6,503.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSWSDP-I	SEL VA-PS-WS-DP)		\$9,849.13	K	31%	\$6,795.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAPSWSDP-K	SEL VA-PS-WS-DP)		\$10,075.00	K	31%	\$6,951.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VARONIS-30DAY	SEL VARONIS 30DAY FREE TRIAL		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT VARONIS
5	VATELPLDLC	SEL VA-TEL-PLL-D-C)		\$20.80	K	31%	\$14.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VATELPLDLC-I	SEL VA-TEL-PLL-D-C)		\$25.86	K	31%	\$17.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VATELPLDLC-K	SEL VA-TEL-PLL-D-C)		\$27.01	K	31%	\$18.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VATELTLSSD3PF	SEL VA-TEL-TLSS-D-3P-F		\$38.92	K	31%	\$26.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT CARAHSOFT
5	VATELTLSSDPF	SEL VA-TEL-TLSS-D-P-F		\$14.74	K	31%	\$10.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT CARAHSOFT
5	VAWADWAPLAUGC	SEL VA-WAOA-PLL-AUG-C)		\$122.50	K	31%	\$84.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWADWAPLAUGC-I	SEL VA-WAD-WA-PLAUG-C)		\$128.01	K	31%	\$88.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWADWAPLAUGC-K	SEL VA-WAD-WA-PLAUG-C)		\$133.70	K	31%	\$92.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWALSSD3PC	SEL VA-W-A-LSS-D-3P-C)		\$88.00	K	31%	\$60.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWALSSD3PC-I	SEL VA-W-A-LSS-D-3P-C)		\$91.96	K	31%	\$63.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWALSSD3PC-K	SEL VA-W-A-LSS-D-3P-C)		\$96.15	K	31%	\$66.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWALSSU2GC	SEL VA-W-A-LSS-U-2G-C)		\$94.00	K	31%	\$64.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWALSSU2GC-I	SEL VA-W-A-LSS-U-2G-C)		\$98.23	K	31%	\$67.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWALSSU2GC-K	SEL VA-W-A-LSS-U-2G-C)		\$102.28	K	31%	\$70.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWALSSU2PC	SEL VA-W-A-LSS-U-2P-C)		\$101.00	K	31%	\$69.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWALSSU2PC-I	SEL VA-W-A-LSS-U-2P-C)		\$105.55	K	31%	\$72.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWALSSU2PC-K	SEL VA-W-A-LSS-U-2P-C)		\$109.94	K	31%	\$75.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWAOAPLLAUGC	SEL VA-WAOA-PLL-A-U-G-C)		\$196.00	K	31%	\$135.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWAOAPLLAUGC-I	SEL VA-WAOA-PLL-AUG-C)		\$204.82	K	31%	\$141.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWAOAPLLAUGC-K	SEL VA-WAOA-PLL-AUG-C)		\$214.14	K	31%	\$147.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWAOAPLLDUGC	SEL VA-WAOA-PLLD-UG-C)		\$215.00	K	31%	\$148.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWAOAPLLDUGC-I	SEL VA-WAOA-PLLD-UG-C)		\$224.68	K	31%	\$155.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWAOAPLLDUGC-K	SEL VA-WAOA-PLLD-UG-C)		\$234.83	K	31%	\$162.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWAOAPLLUUGC	SEL VA-WAOS-PLL-UGU-C)		\$92.50	K	31%	\$63.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWAOAPLLUUGC-I	SEL VA-WAOA-PLL-U-UG-C)		\$96.66	K	31%	\$66.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWAOAPLLUUGC-K	SEL VA-WAOA-PLL-U-UG-C)		\$100.75	K	31%	\$69.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWAOSPLLDUGC	SEL VA-WAD-WA-PLAUG-C)		\$38.40	K	31%	\$26.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWAOSPLLDUGC-I	SEL VA-WAOS-PLLD-D-UG-C)		\$40.13	K	31%	\$27.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWAOSPLLDUGC-K	SEL VA-WAOS-PLLD-D-UG-C)		\$41.95	K	31%	\$28.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWAOSPLLUUGC	SEL VA-WSD-WA-PLAUG-C)		\$73.50	K	31%	\$50.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWAOSPLLUUGC-I	SEL VA-WAOS-PLL-UGU-C)		\$76.81	K	31%	\$53.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWAOSPLLUUGC-K	SEL VA-WAOS-PLL-UGU-C)		\$80.06	K	31%	\$55.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWAOSPLLUUGC	SEL VA-WAOS-PLLA-U-UG-C)		\$92.50	K	31%	\$63.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWAOSPLLUUGC-I	SEL VA-WAOS-PLL-U-UG-C)		\$96.66	K	31%	\$66.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWAOSPLLUUGC-K	SEL VA-WAOS-PLL-U-UG-C)		\$100.75	K	31%	\$69.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWASSU3PC	SEL VA-W-A-SS-U-3P-C)		\$142.50	K	31%	\$98.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWASSU3PC-I	SEL VA-W-A-SS-U-3P-C)		\$148.91	K	31%	\$102.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWASSU3PC-K	SEL VA-W-A-SS-U-3P-C)		\$155.91	K	31%	\$107.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWATLSD2GC	SEL VA-W-A-TLS-D-2G-C)		\$59.00	K	31%	\$40.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWATLSD2GC-I	SEL VA-W-A-TLS-D-2G-C)		\$61.66	K	31%	\$42.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWATLSD2GC-K	SEL VA-W-A-TLS-D-2G-C)		\$64.47	K	31%	\$44.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWATLSSD2GC	SEL VA-W-A-TLSS-D-2G-C)		\$105.50	K	31%	\$72.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWATLSSD2GC-I	SEL VA-W-A-TLSS-D-2G-C)		\$110.25	K	31%	\$76.07	\$0.00	\$0.00	\$0.00					

NVP LEVEL 1													NVP MAINTENANCE AND WARRANTY UPGRADE PRICE			
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	VAWOIADTSD2PC	SEL VA-WOI-AD-TS-D-2P-C)		\$90.24	K	31%	\$62.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOIADTSD2PC-I	SEL VA-WOI-AD-TS-D-2P-C)		\$94.30	K	31%	\$65.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOIADTSD2PC-K	SEL VA-WOI-AD-TS-D-2P-C)		\$98.45	K	31%	\$67.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOIADTSD3GC	SEL VA-WOI-AD-TS-D-3G-C)		\$118.80	K	31%	\$81.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOIADTSD3GC-I	SEL VA-WOI-AD-TS-D-3G-C)		\$124.15	K	31%	\$85.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOIADTSD3GC-K	SEL VA-WOI-AD-TS-D-3G-C)		\$129.87	K	31%	\$89.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOSATLSSD3PF	SEL VA-WOS-A-TLSS-D-3P-F		\$96.80	K	31%	\$66.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT CARAHSOFT	
5	VAWOSATLSSDGC	SEL VA-WOS-A-TLSS-D-G-C)		\$30.90	K	31%	\$21.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOSATLSSDGC-I	SEL VA-WOS-A-TLSS-D-G-C)		\$32.29	K	31%	\$22.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOSATLSSDGC-K	SEL VA-WOS-A-TLSS-D-G-C)		\$33.75	K	31%	\$23.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOSATLSSDPC	SEL VA-WOS-A-TLSS-D-P-C)		\$33.00	K	31%	\$22.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOSATLSSDPC-I	SEL VA-WOS-A-TLSS-D-P-C)		\$34.49	K	31%	\$23.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOSATLSSDPC-K	SEL VA-WOS-A-TLSS-D-P-C)		\$36.05	K	31%	\$24.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOSATLSSDPF	SEL VA-WOS-A-TLSS-D-P-F		\$36.30	K	31%	\$25.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT CARAHSOFT	
5	VAWOSATLSSU3PF	SEL VA-WOS-A-TLSS-U-3P-F		\$156.75	K	31%	\$108.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT CARAHSOFT	
5	VAWOSATLSSUGC	SEL VA-WOS-A-TLSS-U-G-C)		\$49.45	K	31%	\$34.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOSATLSSUGC-I	SEL VA-WOS-A-TLSS-U-G-C)		\$51.68	K	31%	\$35.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOSATLSSUGC-K	SEL VA-WOS-A-TLSS-U-G-C)		\$53.98	K	31%	\$37.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOSATLSSUPC	SEL VA-WOS-A-TLSS-U-P-C)		\$54.00	K	31%	\$37.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOSATLSSUPC-I	SEL VA-WOS-A-TLSS-U-P-C)		\$56.43	K	31%	\$38.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOSATLSSUPC-K	SEL VA-WOS-A-TLSS-U-P-C)		\$58.96	K	31%	\$40.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWOSATLSSUPF	SEL VA-WOS-A-TLSS-U-P-F		\$59.40	K	31%	\$40.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT CARAHSOFT	
5	VAWPDATLSSDPF	SEL VA-WPD-AD-TLSS-D-P-F		\$10.01	K	31%	\$6.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT CARAHSOFT	
5	VAWSAPLLADUGC	SEL VA-WSD-WS-PLAUG-C)		\$55.50	K	31%	\$38.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWSAPLLADUGC-I	SEL VA-WSA-PLLA-D-UG-C)		\$58.00	K	31%	\$40.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWSAPLLADUGC-K	SEL VA-WSA-PLLA-D-UG-C)		\$49.76	K	31%	\$34.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWSAPLLAUUGC	SEL VA-WOA-PLLA-A-D-C)		\$122.50	K	31%	\$84.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWSAPLLAUUGC-I	SEL VA-WSA-PLLA-U-UG-C)		\$128.01	K	31%	\$88.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWSAPLLAUUGC-K	SEL VA-WSA-PLLA-U-UG-C)		\$117.61	K	31%	\$81.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWSDWAPLAUGC	SEL VA-WAOA-PLL-U-UG-C)		\$176.50	K	31%	\$121.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWSDWAPLAUGC-I	SEL VA-WSD-WA-PLAUG-C)		\$184.44	K	31%	\$127.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWSDWAPLAUGC-K	SEL VA-WSD-WA-PLAUG-C)		\$192.69	K	31%	\$132.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWSDWSPLAUGC	SEL VA-WAOS-PLL-D-UG-C)		\$55.50	K	31%	\$38.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWSDWSPLAUGC-I	SEL VA-WSD-WS-PLAUG-C)		\$58.00	K	31%	\$40.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VAWSDWSPLAUGC-K	SEL VA-WSD-WS-PLAUG-C)		\$60.84	K	31%	\$41.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	V-BMS-PL-DV2-F	SEL: V-BMS-PL-DV2-F		\$90.00	K	31%	\$62.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VBMSBCLDDV21YF	SEL: V-BMS-SB-CLDDV2-1Y-F		\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VBMSBCLDDV22YF	SEL: V-BMS-SB-CLDDV2-2Y-F		\$150.00	K	31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VBMSBCLDDV23YF	SEL: V-BMS-SB-CLDDV2-3Y-F		\$225.00	K	31%	\$155.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VBMSBCLDDV21YF	SEL: V-BMS-SBCLDDV2-1Y-F		\$87.00	K	31%	\$60.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VBMSBCLDDV22YF	SEL: V-BMS-SBCLDDV2-2Y-F		\$174.00	K	31%	\$120.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VBMSBCLDDV23YF	SEL: V-BMS-SBCLDDV2-3Y-F		\$261.00	K	31%	\$180.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VBMSBOPDV21YF	SEL: V-BMS-SB-OP-DV2-1Y-F		\$63.00	K	31%	\$43.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VBMSBOPDV22YF	SEL: V-BMS-SB-OP-DV2-2Y-F		\$126.00	K	31%	\$86.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VBMSBOPDV23YF	SEL: V-BMS-SB-OP-DV2-3Y-F		\$189.00	K	31%	\$130.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC-EPIC-F	SEL: VC-EPIC-F		\$67,925.00	K	31%	\$46,868.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VCS6-FND-F	SEL: VCS6-FND-F		\$1,688.50	K	31%	\$1,165.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VCS6FNDSTDUGF	SEL: VCS6-FND-STD-UG-F		\$5,614.40	K	31%	\$3,873.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VCS6-STD-F	SEL: VCS6-STD-F		\$6,792.50	K	31%	\$4,686.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VCS7FNDC	SEL VCS7-FND-C)		\$1,535.00	K	31%	\$1,059.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VCS7FNDC-I	SEL VCS7-FND-C)		\$1,795.95	K	31%	\$1,239.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VCS7FNDC-K	SEL VCS7-FND-C)		\$1,804.32	K	31%	\$1,244.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VCS7FNDDTUGC	SEL VCS7-FND-STD-UG-C)		\$5,104.00	K	31%	\$3,521.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VCS7FNDDTUGC-I	SEL VCS7-FND-STD-UG-C)		\$5,971.89	K	31%	\$4,120.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VCS7FNDDTUGC-K	SEL VCS7-FND-STD-UG-C)		\$8,010.57	K	31%	\$4,147.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VCS7STD-C	SEL VCS7-STD-C)		\$6,175.00	K	31%	\$4,280.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VCS7STD-C-I	SEL VCS7-STD-C)		\$7,224.75	K	31%	\$4,985.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VCS7STD-C-K	SEL VCS7-STD-C)		\$7,274.75	K	31%	\$5,019.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VCSRM14EPLUGF	SEL: VC-SRM1-4EPL-UG-F		\$4,180.00	K	31%	\$2,884.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VCSRM825EC	SEL VC-SRM8-25E-C)		\$12,750.00	K	31%	\$8,797.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VCSRM825EC-I	SEL VC-SRM8-25E-C)		\$14,917.50	K	31%	\$10,293.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VCSRM825EC-K	SEL VC-SRM8-25E-C)		\$15,055.16	K	31%	\$10,388.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC-SRM8-25E-F	SEL: VC-SRM8-25E-F		\$14,025.00	K	31%	\$9,677.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VCSRM825EUGC	SEL VC-SRM8-25SE-UG-C)		\$8,498.00	K	31%	\$5,863.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VCSRM825EUGC-I	SEL VC-SRM8-25SE-UG-C)		\$9,942.66	K	31%	\$6,860.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VCSRM825EUGC-K	SEL VC-SRM8-25SE-UG-C)		\$9,998.47	K	31%	\$6,898.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VCSRM825SC	SEL VC-SRM8-25S-C)		\$5,025.00	K	31%	\$3,467.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VCSRM825SC-I	SEL VC-SRM8-25S-C)		\$5,879.25	K	31%	\$4,056.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VCSRM825SC-K	SEL VC-SRM8-25S-C)		\$5,918.63	K	31%	\$4,083.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VCSRM825SEUGF	SEL VC-SRM8-25SE-UG-F		\$9,347.80	K	31%	\$6,449.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VC-SRM8-25S-F	SEL: VC-SRM8-25S-F		\$5,527.50	K	31%	\$3,813.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE	
5	VIPRARCH250TB	SELECT 250TB VIPR ArchLic SrvPro		\$104,763.00	K	31%	\$72,286.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT KEMP	
5	VLM10GS-HA-EMC3Y	SEL KEMP VLM-10G EMC HA 3Y Subscription		\$49,230.77	K	31%	\$33,969.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT KEMP	
5	VLM10GS-HA-EMC5Y	SEL KEMP VLM-10G EMC HA 5Y Subscription		\$82,046.15	K	31%	\$56,611.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT KEMP	
5	VLM3000-HA-EMC3Y	SEL KEMP VLM-3000 EMC HA 3Y Bundle		\$48,369.23	K	31%	\$33,374.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT KEMP	
5	VLM3000-HA-EMC5Y	SEL KEMP VLM-3000 EMC HA 5Y Bundle		\$68,369.23	K	31%	\$47,174.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT KEMP	
5	VMTE-100GB-AN-D	SEL Splunk VM Term SSub 21-100GB/dayAN		\$11,538.46	K	31%	\$7,961.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPLUNK	
5	VMTE-100GB-AP-D	SEL Splunk VM Term SSub 21-100GB/dayAP		\$13,846.15	K	31%	\$9,553.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPLUNK	
5	VMTE-100GB-EM-D	SEL Splunk VM Term SSub 21-100GB/dayEM		\$10,615.38	K	31%	\$7,324.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT SPLUNK	
5	VMTE-100GB-US-D	SEL Splunk VM Term SSub 21-100GB/dayUS														

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							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP					
5	VR18OICENTUGF	SEL: VR18-OIC-ENT-UG-F		\$7,126.90	K	31%	\$4,917.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT CARAHSOFT
5	VR18OICSTDUGF	SEL: VR18-OIC-STD-UG-F		\$2,165.90	K	31%	\$1,494.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT CARAHSOFT
5	VR18OOSCSPUPRO	SEL: VR18-OISC-S-P-U-PRO)		\$1,188.00	K	31%	\$819.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR18OOSCSPUPRO-I	SEL: VR18-OISC-S-P-U-PRO)		\$1,389.96	K	31%	\$959.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR18OOSCSPUPRO-K	SEL: VR18-OISC-S-P-U-PRO)		\$1,238.96	K	31%	\$892.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR18OSTCADVUGF	SEL: VR18-OSTC-ADV-UG-F		\$8,243.60	K	31%	\$4,308.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT CARAHSOFT
5	VR18OSTCENTUGF	SEL: VR18-OSTC-ENT-UG-F		\$8,058.60	K	31%	\$5,560.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT CARAHSOFT
5	VR18OSTCSTDUGF	SEL: VR18-OSTC-STD-UG-F		\$3,097.60	K	31%	\$2,137.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT CARAHSOFT
5	VR18OSTVADVUGF	SEL: VR18-OSTV-ADV-UG-F		\$3,908.30	K	31%	\$2,696.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT CARAHSOFT
5	VR18OSTVCADVUGF	SEL: VR18-OSTVC-ADV-UG-F		\$6,848.60	K	31%	\$4,725.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT CARAHSOFT
5	VR18OSTVCENTUGF	SEL: VR18-OSTVC-ENT-UG-F		\$8,675.70	K	31%	\$5,986.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT CARAHSOFT
5	VR18OSTVCSSTDUGF	SEL: VR18-OSTVC-STD-UG-F		\$3,733.40	K	31%	\$2,576.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT CARAHSOFT
5	VR18OSTVENTUGF	SEL: VR18-OSTV-ENT-UG-F		\$5,723.30	K	31%	\$3,949.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT CARAHSOFT
5	VR18OSTVSTDUGF	SEL: VR18-OSTV-STD-UG-F		\$762.30	K	31%	\$525.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT CARAHSOFT
5	VR18STDADVUGF	SEL: VR18-STD-ADV-UG-F		\$3,146.00	K	31%	\$2,170.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT CARAHSOFT
5	VR18STUDENTUGF	SEL: VR18-STD-ENT-UG-F		\$4,961.00	K	31%	\$3,423.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT CARAHSOFT
5	VR18-STD-F	SEL: VR18-STD-F		\$4,229.50	K	31%	\$2,918.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT CARAHSOFT
5	VR19AAM3C	SEL: VR19-AAM3-C)		\$20,050.00	K	31%	\$13,834.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19AAM3C-I	SEL: VR19-AAM3-C)		\$23,458.50	K	31%	\$16,186.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19AAM3C-K	SEL: VR19-AAM3-C)		\$23,636.22	K	31%	\$16,308.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19ADOADV2UC	SEL: VR19-ADO-ADV2-U-C)		\$7,089.50	K	31%	\$4,891.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19ADOADV2UC-I	SEL: VR19-ADO-ADV2-U-C)		\$8,294.72	K	31%	\$5,723.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19ADOADV2UC-K	SEL: VR19-ADO-ADV2-U-C)		\$8,312.90	K	31%	\$5,735.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19ADODENT2UC	SEL: VR19-ADO-ENT2-U-C)		\$4,884.00	K	31%	\$3,369.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19ADODENT2UC-I	SEL: VR19-ADO-ENT2-U-C)		\$5,714.28	K	31%	\$3,942.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19ADODENT2UC-K	SEL: VR19-ADO-ENT2-U-C)		\$5,750.08	K	31%	\$3,967.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19ADV2C	SEL: VR19-ADV2-C)		\$13,530.00	K	31%	\$9,335.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19ADV2C-I	SEL: VR19-ADV2-C)		\$15,830.10	K	31%	\$10,922.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19ADV2C-K	SEL: VR19-ADV2-C)		\$15,974.56	K	31%	\$11,022.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19ADVVC	SEL: VR19-ADV-C)		\$6,765.00	K	31%	\$4,667.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19ADVVC-I	SEL: VR19-ADV-C)		\$7,915.05	K	31%	\$5,461.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19ADVVC-K	SEL: VR19-ADV-C)		\$8,006.44	K	31%	\$5,524.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19ADVENTUGC	SEL: VR19-ADV-ENT-UG-C)		\$1,738.00	K	31%	\$1,199.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19ADVENTUGC-I	SEL: VR19-ADV-ENT-UG-C)		\$2,033.46	K	31%	\$1,403.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19ADVENTUGC-K	SEL: VR19-ADV-ENT-UG-C)		\$2,049.49	K	31%	\$1,414.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19AOENTUGC	SEL: VR19-AO-ENT-UG-C)		\$1,386.00	K	31%	\$956.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19AOENTUGC-I	SEL: VR19-AO-ENT-UG-C)		\$1,621.62	K	31%	\$1,118.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19AOENTUGC-K	SEL: VR19-AO-ENT-UG-C)		\$1,635.76	K	31%	\$1,128.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19ENT2C	SEL: VR19-ENT2-C)		\$16,690.00	K	31%	\$11,518.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19ENT2C-I	SEL: VR19-ENT2-C)		\$19,527.30	K	31%	\$13,473.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19ENT2C-K	SEL: VR19-ENT2-C)		\$19,652.16	K	31%	\$13,559.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19ENT3C	SEL: VR19-ENT3-C)		\$25,035.00	K	31%	\$17,274.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19ENT3C-I	SEL: VR19-ENT3-C)		\$29,290.95	K	31%	\$20,210.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19ENT3C-K	SEL: VR19-ENT3-C)		\$29,459.09	K	31%	\$20,326.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19ENTC	SEL: VR19-ENT-C)		\$8,345.00	K	31%	\$5,758.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19ENTC-I	SEL: VR19-ENT-C)		\$9,763.65	K	31%	\$6,736.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19ENTC-K	SEL: VR19-ENT-C)		\$9,845.23	K	31%	\$6,793.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19L18ADVUGC	SEL: VR19-L18-ADV-UG-C)		\$5,742.00	K	31%	\$3,961.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19L18ADVUGC-I	SEL: VR19-L18-ADV-UG-C)		\$6,718.14	K	31%	\$4,635.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19L18CENUGC	SEL: VR19-L18C-EN-UG-C)		\$7,480.00	K	31%	\$5,161.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19L18CENUGC-I	SEL: VR19-L18C-EN-UG-C)		\$8,751.60	K	31%	\$6,038.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19L18CENUGC-K	SEL: VR19-L18C-EN-UG-C)		\$8,772.60	K	31%	\$6,053.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19L18CSTUGC	SEL: VR19-L18C-ST-UG-C)		\$2,695.00	K	31%	\$1,859.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19L18CSTUGC-I	SEL: VR19-L18C-ST-UG-C)		\$3,153.15	K	31%	\$2,175.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19L18CSTUGC-K	SEL: VR19-L18C-ST-UG-C)		\$3,175.76	K	31%	\$2,191.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19L18ENTUGC	SEL: VR19-L18-ENT-UG-C)		\$3,514.50	K	31%	\$2,425.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19L18ENTUGC-I	SEL: VR19-L18-ENT-UG-C)		\$4,111.97	K	31%	\$2,837.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19L18ENTUGC-K	SEL: VR19-L18-ENT-UG-C)		\$4,141.13	K	31%	\$2,857.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19L18OADVUC	SEL: VR19-L18O-ADV-U-C)		\$1,776.50	K	31%	\$1,225.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19L18OADVUC-I	SEL: VR19-L18O-ADV-U-C)		\$2,078.51	K	31%	\$1,434.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19L18STD2UC	SEL: VR19-L18-STD2-U-C)		\$3,124.00	K	31%	\$2,155.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19L18STD2UC-I	SEL: VR19-L18-STD2-U-C)		\$3,655.08	K	31%	\$2,522.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19L18STD2UC-K	SEL: VR19-L18-STD2-U-C)		\$3,681.43	K	31%	\$2,540.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19OACADVUGC	SEL: VR19-OAC-ADV-UG-C)		\$4,323.00	K	31%	\$2,982.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19OACADVUGC-I	SEL: VR19-OAC-ADV-UG-C)		\$5,057.91	K	31%	\$3,489.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19OACENTUGC	SEL: VR19-OAC-ENT-UG-C)		\$6,061.00	K	31%	\$4,182.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19OACENTUGC-I	SEL: VR19-OAC-ENT-UG-C)		\$7,091.37	K	31%	\$4,893.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19OACENTUGC-K	SEL: VR19-OAC-ENT-UG-C)		\$7,136.84	K	31%	\$4,924.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19OADADV2UC	SEL: VR19-OAD-ADV2-U-C)		\$7,089.50	K	31%	\$4,891.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19OADADV2UC-I	SEL: VR19-OAD-ADV2-U-C)		\$8,294.72	K	31%	\$5,723.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19OADADV2UC-K	SEL: VR19-OAD-ADV2-U-C)		\$8,312.90	K	31%	\$5,735.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19OADSTDUGC	SEL: VR19-OAD-STD-UG-C)		\$1,276.00	K	31%	\$892.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19OADSTDUGC-I	SEL: VR19-OAD-STD-UG-C)		\$1,492.92	K	31%	\$1,030.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19OADSTDUGC-K	SEL: VR19-OAD-STD-UG-C)		\$1,505.52	K	31%	\$1,038.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19OASTD2UGC	SEL: VR19-OA-STD2-UG-C)		\$995.50	K	31%	\$686.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19OASTD2UGC-I	SEL: VR19-OA-STD2-UG-C)		\$1,164.74	K	31%	\$803.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19OASTD2UGC-K	SEL: VR19-OA-STD2-UG-C)		\$1,176.07	K	31%	\$811.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19ODENTUGC	SEL: VR19-OD-ENT-UG-C)		\$1,386.00	K	31%	\$956.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19ODENTUGC-I	SEL: VR19-OD-ENT-UG-C)		\$1,621.62	K	31%	\$1,118.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19ODENTUGC-K	SEL: VR19-OD-ENT-UG-C)		\$1,635.76	K	31%	\$1,128.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19OECENTPUC	SEL: VR19-OEC-ENTP-U-C)		\$4,361.50	K	31%	\$3,009.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19OECENTPUC-I	SEL: VR19-OEC-ENTP-U-C)		\$5,102.96	K	31%	\$3,521.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19OECENTPUC-K	SEL: VR19-OEC-ENTP-U-C)		\$5,137										

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP					
5	VR1900AAM3UGC-I	SEL VR19-OO-AAM3-UG-C)		\$9,111.96	K	31%	\$6,287.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR1900AAM3UGC-K	SEL VR19-OO-AAM3-UG-C)		\$9,155.69	K	31%	\$6,317.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR1900ENT3UGC	SEL VR19-OO-ENT3-UG-C)		\$7,903.50	K	31%	\$5,453.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR1900ENT3UGC-I	SEL VR19-OO-ENT3-UG-C)		\$9,247.10	K	31%	\$6,380.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR1900ENT3UGC-K	SEL VR19-OO-ENT3-UG-C)		\$9,308.92	K	31%	\$6,423.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR1900SAM4UGC	SEL VR19-OO-SAM4-UG-C)		\$4,741.00	K	31%	\$3,271.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR1900SAM4UGC-I	SEL VR19-OO-SAM4-UG-C)		\$5,546.97	K	31%	\$3,827.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR1900SAM4UGC-K	SEL VR19-OO-SAM4-UG-C)		\$5,581.52	K	31%	\$3,851.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR190SCADVUGC	SEL VR19-OSC-ADV-UG-C)		\$6,028.00	K	31%	\$4,159.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR190SCADVUGC-I	SEL VR19-OSC-ADV-UG-C)		\$7,052.76	K	31%	\$4,866.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR190SCADVUGC-K	SEL VR19-OSC-ADV-UG-C)		\$7,098.53	K	31%	\$4,897.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR190SCENUGC	SEL VR19-OSC-EN-UG-C)		\$7,766.00	K	31%	\$5,358.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR190SCENUGC-I	SEL VR19-OSC-EN-UG-C)		\$9,086.22	K	31%	\$6,269.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR190SCENUGC-K	SEL VR19-OSC-EN-UG-C)		\$9,155.69	K	31%	\$6,317.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR190STSTDUUGC	SEL VR19-OST-STD-UG-C)		\$2,981.00	K	31%	\$2,056.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR190STSTDUUGC-I	SEL VR19-OST-STD-UG-C)		\$3,487.77	K	31%	\$2,406.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR190STSTDUUGC-K	SEL VR19-OST-STD-UG-C)		\$3,512.87	K	31%	\$2,423.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR190STVSDUGC	SEL VR19-OSTV-SD-UG-C)		\$858.00	K	31%	\$592.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR190STVSDUGC-I	SEL VR19-OSTV-SD-UG-C)		\$1,003.86	K	31%	\$692.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR190STVSDUGC-K	SEL VR19-OSTV-SD-UG-C)		\$1,007.51	K	31%	\$695.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR190SVADVUGC	SEL VR19-OSV-ADV-UG-C)		\$3,905.00	K	31%	\$2,694.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR190SVADVUGC-I	SEL VR19-OSV-ADV-UG-C)		\$4,588.85	K	31%	\$3,152.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR190SVADVUGC-K	SEL VR19-OSV-ADV-UG-C)		\$4,600.83	K	31%	\$3,174.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR190SVAVUGC	SEL VR19-OSV-AV-UG-C)		\$6,578.00	K	31%	\$4,538.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR190SVAVUGC-I	SEL VR19-OSV-AV-UG-C)		\$7,696.26	K	31%	\$5,310.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR190SVAVUGC-K	SEL VR19-OSV-AV-UG-C)		\$7,776.59	K	31%	\$5,365.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR190SVCETUGC	SEL VR19-OSVC-ET-UG-C)		\$8,327.00	K	31%	\$5,745.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR190SVCETUGC-I	SEL VR19-OSVC-ET-UG-C)		\$9,742.59	K	31%	\$6,722.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR190SVCETUGC-K	SEL VR19-OSVC-ET-UG-C)		\$9,845.23	K	31%	\$6,793.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR190SVENUGC	SEL VR19-OSV-EN-UG-C)		\$5,643.00	K	31%	\$3,893.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR190SVENUGC-I	SEL VR19-OSV-EN-UG-C)		\$6,602.31	K	31%	\$4,555.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR190SVENUGC-K	SEL VR19-OSV-EN-UG-C)		\$6,646.49	K	31%	\$4,586.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR190TCTSTDUUGC	SEL VR19-OTC-STD-UG-C)		\$3,558.50	K	31%	\$2,455.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR190TCTSTDUUGC-I	SEL VR19-OTC-STD-UG-C)		\$4,163.45	K	31%	\$2,872.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR190TCTSTDUUGC-K	SEL VR19-OTC-STD-UG-C)		\$4,194.76	K	31%	\$2,894.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19SAM4C	SEL VR19-SAM4-C)		\$15,850.00	K	31%	\$10,936.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19SAM4C-I	SEL VR19-SAM4-C)		\$16,544.50	K	31%	\$12,795.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19SAM4C-K	SEL VR19-SAM4-C)		\$16,656.14	K	31%	\$12,872.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19STD2C	SEL VR19-STD2-C)		\$7,990.00	K	31%	\$5,513.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19STD2C-I	SEL VR19-STD2-C)		\$9,348.30	K	31%	\$6,450.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19STD2C-K	SEL VR19-STD2-C)		\$9,385.53	K	31%	\$6,476.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19STDADVUGC	SEL VR19-STD-ADV-UG-C)		\$3,047.00	K	31%	\$2,102.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19STDADVUGC-I	SEL VR19-STD-ADV-UG-C)		\$3,564.99	K	31%	\$2,459.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19STDC	SEL VR19-STD-C)		\$3,995.00	K	31%	\$2,756.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19STDC-I	SEL VR19-STD-C)		\$4,674.15	K	31%	\$3,225.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19STDC-K	SEL VR19-STD-C)		\$4,708.09	K	31%	\$3,248.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19STDENTUGC	SEL VR19-STD-ENT-UG-C)		\$4,785.00	K	31%	\$3,301.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19STDENTUGC-I	SEL VR19-STD-ENT-UG-C)		\$5,598.45	K	31%	\$3,862.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR19STDENTUGC-K	SEL VR19-STD-ENT-UG-C)		\$5,635.15	K	31%	\$3,888.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7-OADC-F	SEL: VR7-OADC-F		\$3,118.50	K	31%	\$2,151.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT CARAHSOFT
5	VR7-OADO25-F	SEL: VR7-OADO25-F		\$7,793.50	K	31%	\$5,377.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT CARAHSOFT
5	VR7OADOENOUFG	SEL: VR7-OADO-OENO-UG-F		\$13,026.20	K	31%	\$8,988.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT CARAHSOFT
5	VR7-OENO25-F	SEL: VR7-OENO25-F		\$19,635.00	K	31%	\$13,548.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT CARAHSOFT
5	VR7OSCOCPUPRO	SEL VR7-OSC-OC-P-U-PRO)		\$597.00	K	31%	\$411.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OSCOCPUPRO-I	SEL VR7-OSC-OC-P-U-PRO)		\$696.49	K	31%	\$461.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OSCOCPUPRO-K	SEL VR7-OSC-OC-P-U-PRO)		\$670.78	K	31%	\$462.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7-OSTC-F	SEL: VR7-OSTC-F		\$1,413.50	K	31%	\$975.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT CARAHSOFT
5	VR7OSTCOADCUGF	SEL: VR7-OSTC-OADC-UG-F		\$1,875.50	K	31%	\$1,294.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT CARAHSOFT
5	VR7OSTCVSOADCUGF	SEL: VR7-OSTCVSOADC-UG-F		\$2,492.60	K	31%	\$1,719.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT CARAHSOFT
5	VR7-OSTV25-F	SEL: VR7-OSTV25-F		\$3,536.50	K	31%	\$2,440.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT CARAHSOFT
5	VR7OSTVOADOUFG	SEL: VR7-OSTV-OADO-UG-F		\$4,682.70	K	31%	\$3,231.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT CARAHSOFT
5	VR7OSTVOENOUFG	SEL: VR7-OSTV-OENO-UG-F		\$17,708.90	K	31%	\$12,219.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT CARAHSOFT
5	VR7OVSOCUPRO	SEL VR7-OVS-OC-P-U-PRO)		\$793.00	K	31%	\$547.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OVSOCUPRO-I	SEL VR7-OVS-OC-P-U-PRO)		\$927.81	K	31%	\$640.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OVSOCUPRO-K	SEL VR7-OVS-OC-P-U-PRO)		\$892.58	K	31%	\$615.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7VU100C	SEL VR7-VU100-C)		\$7,725.00	K	31%	\$5,330.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7VU100C-I	SEL VR7-VU100-C)		\$9,038.25	K	31%	\$6,236.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7VU100C-K	SEL VR7-VU100-C)		\$9,079.07	K	31%	\$6,264.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7VU10C	SEL VR7-VU10-C)		\$772.50	K	31%	\$533.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7VU10C-I	SEL VR7-VU10-C)		\$903.83	K	31%	\$623.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7VU10C-K	SEL VR7-VU10-C)		\$907.91	K	31%	\$626.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8ADONON25UC	SEL VR8-ADO-ONO-25-U-C)		\$11,842.00	K	31%	\$8,179.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8ADONON25UC-I	SEL VR8-ADO-ONO-25-U-C)		\$13,855.14	K	31%	\$9,560.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8ADONON25UC-K	SEL VR8-ADO-ONO-25-U-C)		\$13,982.53	K	31%	\$9,647.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8ATAATN25UC	SEL VR8-ATA-ATN-25-U-C)		\$5,682.00	K	31%	\$3,920.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8ATAATN25UC-I	SEL VR8-ATA-ATN-25-U-C)		\$6,647.94	K	31%	\$4,587.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8ATAATN25UC-K	SEL VR8-ATA-ATN-25-U-C)		\$6,692.46	K	31%	\$4,617.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8ATAD25C	SEL VR8-ATAD25-C)		\$7,085.00	K	31%	\$4,888.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8ATAD25C-I	SEL VR8-ATAD25-C)		\$8,289.45	K	31%	\$5,719.72	\$0.00</							

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP					
5	VR8OADCC-I	SEL VR8-OADC-C)		\$3,316.95	K	31%	\$2,288.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8OADCC-K	SEL VR8-OADC-C)		\$3,336.65	K	31%	\$2,302.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8OADCOECUGC	SEL VR8-OADC-OEC-UG-C)		\$1,700.00	K	31%	\$1,173.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8OADCOECUGC-I	SEL VR8-OADC-OEC-UG-C)		\$1,989.00	K	31%	\$1,372.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8OADCOECUGC-K	SEL VR8-OADC-OEC-UG-C)		\$2,033.52	K	31%	\$1,393.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8OADO25C	SEL VR8-OADO25-C)		\$7,085.00	K	31%	\$4,888.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8OADO25C-I	SEL VR8-OADO25-C)		\$8,289.45	K	31%	\$5,719.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8OADO25C-K	SEL VR8-OADO25-C)		\$8,312.90	K	31%	\$5,735.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8OAMADC	SEL VR8-OAMAD-C)		\$1,545.00	K	31%	\$1,066.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8OAMADC-I	SEL VR8-OAMAD-C)		\$1,807.65	K	31%	\$1,247.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8OAMADC-K	SEL VR8-OAMAD-C)		\$1,819.64	K	31%	\$1,255.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8OENCC	SEL VR8-OENCC-C)		\$4,380.00	K	31%	\$3,022.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8OENCC-I	SEL VR8-OENCC-C)		\$5,124.60	K	31%	\$3,535.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8OENCC-K	SEL VR8-OENCC-C)		\$5,160.13	K	31%	\$3,560.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8OEN025C	SEL VR8-OEN025-C)		\$17,850.00	K	31%	\$12,316.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8OEN025C-I	SEL VR8-OEN025-C)		\$20,884.50	K	31%	\$14,410.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8OEN025C-K	SEL VR8-OEN025-C)		\$21,031.26	K	31%	\$14,511.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8OSCODCUPRO	SEL VR8-OSC-ODC-U-PRO)		\$853.00	K	31%	\$588.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8OSCODCUPRO-I	SEL VR8-OSC-ODC-U-PRO)		\$998.01	K	31%	\$688.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8OSCODCUPRO-K	SEL VR8-OSC-ODC-U-PRO)		\$961.54	K	31%	\$663.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8OSCOENCGC	SEL VR8-OSC-OENCG-UG-C)		\$3,405.00	K	31%	\$2,349.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8OSCOENCGC-I	SEL VR8-OSC-OENCG-UG-C)		\$3,983.95	K	31%	\$2,748.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8OSCOENCGC-K	SEL VR8-OSC-OENCG-UG-C)		\$4,010.88	K	31%	\$2,767.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8OSTCC	SEL VR8-OSTC-C)		\$1,285.00	K	31%	\$896.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8OSTCC-I	SEL VR8-OSTC-C)		\$1,503.45	K	31%	\$1,037.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8OSTCC-K	SEL VR8-OSTC-C)		\$1,513.18	K	31%	\$1,044.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8OSTCOADUGC	SEL VR8-OSTC-OAD-UG-C)		\$1,705.00	K	31%	\$1,176.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8OSTCOADUGC-I	SEL VR8-OSTC-OAD-UG-C)		\$1,994.85	K	31%	\$1,376.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8OSTCOADUGC-K	SEL VR8-OSTC-OAD-UG-C)		\$2,011.19	K	31%	\$1,387.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8OSTV25C	SEL VR8-OSTV25-C)		\$3,215.00	K	31%	\$2,218.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8OSTV25C-I	SEL VR8-OSTV25-C)		\$3,761.55	K	31%	\$2,595.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8OSTV25C-K	SEL VR8-OSTV25-C)		\$3,788.69	K	31%	\$2,614.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8OSVOD025UC	SEL VR8-OSV-ODO-25-U-C)		\$4,257.00	K	31%	\$2,937.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8OSVOD025UC-I	SEL VR8-OSV-ODO-25-U-C)		\$4,980.69	K	31%	\$3,436.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8OSVOD025UC-K	SEL VR8-OSV-ODO-25-U-C)		\$5,014.56	K	31%	\$3,460.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8OSVSOADCUC	SEL VR8-OSVS-OADC-U-C)		\$2,266.00	K	31%	\$1,563.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8OSVSOADCUC-I	SEL VR8-OSVS-OADC-U-C)		\$2,651.22	K	31%	\$1,829.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8OSVSOADCUC-K	SEL VR8-OSVS-OADC-U-C)		\$2,670.09	K	31%	\$1,842.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8OTSODCUPRO	SEL VR8-OTS-ODC-U-PRO)		\$1,133.00	K	31%	\$761.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8OTSODCUPRO-I	SEL VR8-OTS-ODC-U-PRO)		\$1,325.61	K	31%	\$814.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8OTSODCUPRO-K	SEL VR8-OTS-ODC-U-PRO)		\$1,275.67	K	31%	\$880.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8STV0EO25UC	SEL VR8-STV-OEO-25-U-C)		\$16,099.00	K	31%	\$11,108.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8STV0EO25UC-I	SEL VR8-STV-OEO-25-U-C)		\$18,835.83	K	31%	\$12,996.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8STV0EO25UC-K	SEL VR8-STV-OEO-25-U-C)		\$18,962.61	K	31%	\$13,084.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8TVSADE25UC	SEL VR8-TVS-ADO-ENO-25-UG-C)		\$3,300.00	K	31%	\$2,277.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8TVSADE25UC-I	SEL VR8-TVS-ADO-ENO-25-UG-C)		\$3,861.00	K	31%	\$2,664.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8TVSADE25UC-K	SEL VR8-TVS-ADO-ENO-25-UG-C)		\$3,888.29	K	31%	\$2,682.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8TVSADO25C	SEL VR8-TVS-ADO-25-C)		\$1,875.00	K	31%	\$1,293.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8TVSADO25C-I	SEL VR8-TVS-ADO-25-C)		\$2,193.75	K	31%	\$1,513.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8TVSADO25C-K	SEL VR8-TVS-ADO-25-C)		\$2,210.39	K	31%	\$1,525.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8TVSADVC	SEL VR8-TVS-ADV-C)		\$750.00	K	31%	\$517.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8TVSADVC-I	SEL VR8-TVS-ADV-C)		\$877.50	K	31%	\$605.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8TVSADVC-K	SEL VR8-TVS-ADV-C)		\$884.92	K	31%	\$610.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8TVSADVENUJ	SEL VR8-TVS-ADV-ENT-UG-C)		\$1,320.00	K	31%	\$910.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8TVSADVENUJ-I	SEL VR8-TVS-ADV-ENT-UG-C)		\$1,544.40	K	31%	\$1,065.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8TVSADVENUJ-K	SEL VR8-TVS-ADV-ENT-UG-C)		\$1,551.49	K	31%	\$1,070.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8TVSENO25C	SEL VR8-TVS-ENO-25-C)		\$4,875.00	K	31%	\$3,363.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8TVSENO25C-I	SEL VR8-TVS-ENO-25-C)		\$5,703.75	K	31%	\$3,935.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8TVSENO25C-K	SEL VR8-TVS-ENO-25-C)		\$5,742.42	K	31%	\$3,962.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8TVSENTC	SEL VR8-TVS-ENT-C)		\$1,950.00	K	31%	\$1,345.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8TVSENTC-I	SEL VR8-TVS-ENT-C)		\$2,281.50	K	31%	\$1,574.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8TVSENTC-K	SEL VR8-TVS-ENT-C)		\$2,294.67	K	31%	\$1,583.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8TVSSTDADUC	SEL VR8-TVS-STD-ADV-UG-C)		\$495.00	K	31%	\$341.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8TVSSTDADUC-I	SEL VR8-TVS-STD-ADV-UG-C)		\$579.15	K	31%	\$399.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8TVSSTDADUC-K	SEL VR8-TVS-STD-ADV-UG-C)		\$583.44	K	31%	\$402.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8TVSSTDC	SEL VR8-TVS-STD-C)		\$300.00	K	31%	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8TVSSTDC-I	SEL VR8-TVS-STD-C)		\$351.00	K	31%	\$242.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8TVSSTDC-K	SEL VR8-TVS-STD-C)		\$353.59	K	31%	\$243.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8TVSSTDENUC	SEL VR8-TVS-STD-ENT-UG-C)		\$1,815.00	K	31%	\$1,252.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8TVSSTDENUC-I	SEL VR8-TVS-STD-ENT-UG-C)		\$2,123.55	K	31%	\$1,465.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8TVSSTDENUC-K	SEL VR8-TVS-STD-ENT-UG-C)		\$2,141.43	K	31%	\$1,477.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8TVSSTE25UC	SEL VR8-TVS-STO-ENO-25-UG-C)		\$4,538.00	K	31%	\$3,136.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8TVSSTE25UC-I	SEL VR8-TVS-STO-ENO-25-UG-C)		\$5,309.46	K	31%	\$3,683.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8TVSSTE25UC-K	SEL VR8-TVS-STO-ENO-25-UG-C)		\$5,344.01	K	31%	\$3,687.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8TVSSTO25C	SEL VR8-TVS-STO-25-C)		\$750.00	K	31%	\$517.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8TVSSTO25C-I	SEL VR8-TVS-STO-25-C)		\$877.50	K	31%	\$605.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8TVSSTO25C-K	SEL VR8-TVS-STO-25-C)		\$884.92	K	31%	\$610.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8TVSSTO25U	SEL VR8-TVS-STO-ADO-25-UG-C)		\$1,238.00	K	31%	\$854.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8TVSSTO25U-I	SEL VR8-TVS-STO-ADO-25-UG-C)		\$1,448.46	K	31%	\$999.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR8TVSSTO25U-K														

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP MAINTENANCE AND WARRANTY UPGRADE PRICE				BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP					
5	VS6RBSST25UC-I	SEL VS6-RBST-ET25-U-C)		\$4,453.02	K	31%	\$3,072.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6RBSST25UC-K	SEL VS6-RBST-ET25-U-C)		\$4,485.90	K	31%	\$3,095.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6-STD-8AK-F	SEL: VS6-STD-8AK-F		\$9,762.50	K	31%	\$6,736.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6-STD-8AK-F	SEL: VS6-STD-8AK-F		\$12,485.00	K	31%	\$8,614.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6-STD-EPL-UG-F	SEL: VS6-STD-EPL-UG-F		\$3,025.00	K	31%	\$2,077.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6-STD-F	SEL: VS6-STD-F		\$1,094.50	K	31%	\$755.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6STD0EPLUGF	SEL: VS6-STD-0EPL-UG-F		\$4,271.30	K	31%	\$2,947.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7BFC	SEL VS7-BF-C		\$200.00	K	31%	\$138.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7BFC-I	SEL VS7-BF-C)		\$234.00	K	31%	\$161.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7BFC-K	SEL VS7-BF-C)		\$235.60	K	31%	\$162.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7DT100VMC	SEL VS7-DT100VM-C)		\$8,235.00	K	31%	\$5,682.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7DT100VMC-I	SEL VS7-DT100VM-C)		\$9,634.95	K	31%	\$6,648.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7DT100VMC-K	SEL VS7-DT100VM-C)		\$9,692.00	K	31%	\$6,687.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7ENTEPLUGC	SEL VS7-ENT-EPL-UG-C)		\$697.00	K	31%	\$480.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7ENTEPLUGC-I	SEL VS7-ENT-EPL-UG-C)		\$815.49	K	31%	\$562.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7ENTEPLUGC-K	SEL VS7-ENT-EPL-UG-C)		\$823.63	K	31%	\$568.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7EPL6AKC	SEL VS7-EPL-6AK-C)		\$24,250.00	K	31%	\$16,732.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7EPL6AKC-I	SEL VS7-EPL-6AK-C)		\$28,372.50	K	31%	\$19,577.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7EPL6AKC-K	SEL VS7-EPL-6AK-C)		\$28,539.69	K	31%	\$19,692.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7EPLC	SEL VS7-EPL-C)		\$3,595.00	K	31%	\$2,480.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7EPLC-I	SEL VS7-EPL-C)		\$4,206.15	K	31%	\$2,902.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7EPLC-K	SEL VS7-EPL-C)		\$4,233.07	K	31%	\$2,920.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7EPLTZ1YC	SEL VS7-EPL-TZ-1Y-C)		\$4,590.00	K	31%	\$3,167.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7EPLTZ1YC-I	SEL VS7-EPL-TZ-1Y-C)		\$5,370.30	K	31%	\$3,705.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7EPLTZ1YC-K	SEL VS7-EPL-TZ-1Y-C)		\$5,405.30	K	31%	\$3,729.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7EPLTZ3YC	SEL VS7-EPL-TZ-3Y-C)		\$6,580.00	K	31%	\$4,540.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7EPLTZ3YC-I	SEL VS7-EPL-TZ-3Y-C)		\$7,698.60	K	31%	\$5,312.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7EPLTZ3YC-K	SEL VS7-EPL-TZ-3Y-C)		\$7,776.59	K	31%	\$5,365.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7ESEPLAKUGC	SEL VS7-ES-EPL-AK-UG-C)		\$23,740.00	K	31%	\$16,380.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7ESEPLAKUGC-I	SEL VS7-ES-EPL-AK-UG-C)		\$27,775.80	K	31%	\$19,165.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7ESEPLAKUGC-K	SEL VS7-ES-EPL-AK-UG-C)		\$27,926.75	K	31%	\$19,269.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7ESESPLUGC	SEL VS7-ES-ESPL-UG-C)		\$4,527.00	K	31%	\$3,123.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7ESESPLUGC-I	SEL VS7-ES-ESPL-UG-C)		\$4,527.00	K	31%	\$3,123.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7ESESPLUGC-K	SEL VS7-ES-ESPL-UG-C)		\$5,328.69	K	31%	\$3,676.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7ESPEPLAKUC	SEL VS7-ESP-EPL-AK-UG-C)		\$21,582.00	K	31%	\$14,891.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7ESPEPLAKUC-I	SEL VS7-ESP-EPL-AK-UG-C)		\$25,250.94	K	31%	\$17,423.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7ESPEPLAKUC-K	SEL VS7-ESP-EPL-AK-UG-C)		\$25,398.41	K	31%	\$17,524.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7ESPKITC	SEL VS7-ESP-KIT-C)		\$4,625.00	K	31%	\$3,191.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7ESPKITC-I	SEL VS7-ESP-KIT-C)		\$4,625.00	K	31%	\$3,191.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7ESPKITC-K	SEL VS7-ESP-KIT-C)		\$5,451.27	K	31%	\$3,761.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7ESPTDAKUC	SEL VS7-ESP-STD-AK-UG-C)		\$7,398.00	K	31%	\$5,104.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7ESPTDAKUC-I	SEL VS7-ESP-STD-AK-UG-C)		\$8,655.66	K	31%	\$5,972.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7ESPTDAKUC-K	SEL VS7-ESP-STD-AK-UG-C)		\$8,695.99	K	31%	\$6,000.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7ESSL1PAKC	SEL VS7-ESSL-1PAK-C)		\$308.00	K	31%	\$212.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7ESSL1PAKC-I	SEL VS7-ESSL-1PAK-C)		\$360.36	K	31%	\$248.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7ESSL1PAKC-K	SEL VS7-ESSL-1PAK-C)		\$362.78	K	31%	\$250.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7ESSL3PAKC	SEL VS7-ESSL-3PAK-C)		\$775.00	K	31%	\$534.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7ESSL3PAKC-I	SEL VS7-ESSL-3PAK-C)		\$906.75	K	31%	\$625.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7ESSL3PAKC-K	SEL VS7-ESSL-3PAK-C)		\$915.57	K	31%	\$631.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7ESSL3SUBC	SEL VS7-ESSL-3SUB-C)		\$176.77	K	31%	\$121.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7ESSL3SUBC-I	SEL VS7-ESSL-3SUB-C)		\$206.82	K	31%	\$142.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7ESSL3SUBC-K	SEL VS7-ESSL-3SUB-C)		\$208.22	K	31%	\$143.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7ESSL5PAKC	SEL VS7-ESSL-5PAK-C)		\$1,185.00	K	31%	\$817.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7ESSL5PAKC-I	SEL VS7-ESSL-5PAK-C)		\$1,386.45	K	31%	\$956.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7ESSL5PAKC-K	SEL VS7-ESSL-5PAK-C)		\$1,398.25	K	31%	\$964.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7ESSLKITC	SEL VS7-ESSL-KIT-C)		\$510.00	K	31%	\$351.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7ESSLKITC-I	SEL VS7-ESSL-KIT-C)		\$596.70	K	31%	\$411.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7ESSLKITC-K	SEL VS7-ESSL-KIT-C)		\$601.06	K	31%	\$414.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7ESSLSUBC	SEL VS7-ESSL-SUB-C)		\$66.96	K	31%	\$46.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7ESSLSUBC-I	SEL VS7-ESSL-SUB-C)		\$78.34	K	31%	\$54.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7ESSLSUBC-K	SEL VS7-ESSL-SUB-C)		\$78.87	K	31%	\$54.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7ESSTDAGUGC	SEL VS7-ES-STD-AK-UG-C)		\$10,840.00	K	31%	\$7,479.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7ESSTDAGUGC-I	SEL VS7-ES-STD-AK-UG-C)		\$12,682.80	K	31%	\$8,751.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7ESSTDAGUGC-K	SEL VS7-ES-STD-AK-UG-C)		\$12,756.67	K	31%	\$8,802.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7HYPSTDUGC	SEL VS7-HYP-STD-UG-C)		\$995.00	K	31%	\$686.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7HYPSTDUGC-I	SEL VS7-HYP-STD-UG-C)		\$1,164.15	K	31%	\$803.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7HYPSTDUGC-K	SEL VS7-HYP-STD-UG-C)		\$1,168.40	K	31%	\$806.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7RBADV25C	SEL VS7-RBADV25-C)		\$4,635.00	K	31%	\$3,198.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7RBADV25C-I	SEL VS7-RBADV25-C)		\$5,422.95	K	31%	\$3,741.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7RBADV25C-K	SEL VS7-RBADV25-C)		\$5,458.93	K	31%	\$3,766.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7RBENT25C	SEL VS7-RBENT25-C)		\$6,545.00	K	31%	\$4,516.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7RBENT25C-I	SEL VS7-RBENT25-C)		\$7,657.65	K	31%	\$5,283.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7RBENT25C-K	SEL VS7-RBENT25-C)		\$7,699.97	K	31%	\$5,312.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7RBDST25C	SEL VS7-RBST25-C)		\$3,085.00	K	31%	\$2,128.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7RBDST25C-I	SEL VS7-RBST25-C)		\$3,609.45	K	31%	\$2,490.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7RBDST25C-K	SEL VS7-RBST25-C)		\$3,635.46	K	31%	\$2,508.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7RBDV25UC	SEL VS7-RBADV-ENT25-UG-C)		\$2,101.00	K	31%	\$1,449.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7RBDV25UC-I	SEL VS7-RBADV-ENT25-UG-C)		\$2,458.17	K	31%	\$1,696.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7RBDV25UC-K	SEL VS7-RBADV-ENT25-UG-C)		\$2,478.55	K	31%	\$1,710.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7RBDV25UC	SEL VS7-RBADV-ENT25-UG-C)		\$168.00	K	31%	\$115.92	\$0.00	\$0.00</						

NVP LEVEL 1				NVP MAINTENANCE AND WARRANTY UPGRADE PRICE											
BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	VS7RSDADV25UC-K	SEL VS7-RBSTD-ADV25-UG-C)		\$2,011.19	K	31%	\$1,387.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7RSDADV2UC	SEL VS7-RBSTD-ADV2-UG-C)		\$136.00	K	31%	\$93.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7RSDADV2UC-I	SEL VS7-RBSTD-ADV2-UG-C)		\$159.12	K	31%	\$109.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7RSDADV2UC-K	SEL VS7-RBSTD-ADV2-UG-C)		\$160.51	K	31%	\$110.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7RSDENT25UC	SEL VS7-RBSTD-ENT25-UG-C)		\$3,806.00	K	31%	\$2,626.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7RSDENT25UC-I	SEL VS7-RBSTD-ENT25-UG-C)		\$4,453.02	K	31%	\$3,072.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7RSDENT25UC-K	SEL VS7-RBSTD-ENT25-UG-C)		\$4,485.90	K	31%	\$3,095.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7RSDENT2UC	SEL VS7-RBSTD-ENT2-UG-C)		\$304.00	K	31%	\$209.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7RSDENT2UC-I	SEL VS7-RBSTD-ENT2-UG-C)		\$355.68	K	31%	\$245.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7RSDENT2UC-K	SEL VS7-RBSTD-ENT2-UG-C)		\$358.18	K	31%	\$247.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7STD6AKC	SEL VS7-STD-6AK-C)		\$11,350.00	K	31%	\$7,831.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7STD6AKC-I	SEL VS7-STD-6AK-C)		\$13,279.50	K	31%	\$9,162.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7STD6AKC-K	SEL VS7-STD-6AK-C)		\$13,369.60	K	31%	\$9,225.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7STD8AKC	SEL VS7-STD-8AK-C)		\$8,875.00	K	31%	\$6,123.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7STD8AKC-I	SEL VS7-STD-8AK-C)		\$10,383.75	K	31%	\$7,164.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7STD8AKC-K	SEL VS7-STD-8AK-C)		\$10,458.17	K	31%	\$7,216.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7STDC	SEL VS7-STD-C)		\$995.00	K	31%	\$686.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7STDC-I	SEL VS7-STD-C)		\$1,164.15	K	31%	\$803.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7STDC-K	SEL VS7-STD-C)		\$1,168.40	K	31%	\$806.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7STDEPLUGC	SEL VS7-STD-EPL-UG-C)		\$2,860.00	K	31%	\$1,973.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7STDEPLUGC-I	SEL VS7-STD-EPL-UG-C)		\$3,346.20	K	31%	\$2,308.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS7STDEPLUGC-K	SEL VS7-STD-EPL-UG-C)		\$3,367.50	K	31%	\$2,323.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VSAD1PB1YRSB	SELECT DFxs VS ELA, ADD 1PB 1Yr Sub		\$90,000.00	K	31%	\$62,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT NTP-DEFENDX
5	VSBU-CRU-PWR SUPPLY	VSPEX BLUE Intel 1200W Power Supply		\$1,530.00	K	31%	\$1,057.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSPEX BLUE HARDWARE
5	VSBU-FRU-CHASSIS	VSPEX BLUE Dense 2U-16 Chassis		\$4,835.00	K	31%	\$3,336.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSPEX BLUE HARDWARE
5	VSBU-FRU-HDD	VSPEX BLUE 1.2TB 2.5 10K RPM SAS 512b		\$4,400.00	K	31%	\$3,036.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSPEX BLUE HARDWARE
5	VSBU-FRU-PRF CPR	VSPEX BLUE Performance 10GBASET Blade		\$29,185.00	K	31%	\$20,137.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSPEX BLUE HARDWARE
5	VSBU-FRU-PRF OPT	VSPEX BLUE Performance SFP+ Blade		\$29,195.00	K	31%	\$20,144.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSPEX BLUE HARDWARE
5	VSBU-FRU-SSD	VSPEX BLUE 400GB SSD in 2.5 w/o encry		\$17,200.00	K	31%	\$11,868.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSPEX BLUE HARDWARE
5	VSBU-FRU-STD CPR	VSPEX BLUE Standard 10GBASET Blade		\$19,945.00	K	31%	\$13,762.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSPEX BLUE HARDWARE
5	VSBU-FRU-STD OPT	VSPEX BLUE Standard SFP+ Blade		\$19,955.00	K	31%	\$13,768.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSPEX BLUE HARDWARE
5	VSBU-V-HW-2U4N-PC	VSPEX BLUE VMW HW 2U/4N Prf RJ45		\$0.00	K	31%	\$0.00	\$17,748.00	\$17,400.00	\$10,000.00	\$3,760.00	\$0.00	\$0.00	\$17,400.00	VSPEX BLUE HARDWARE
5	VSBU-V-HW-2U4N-PC	VSPEX BLUE VMW HW 2U/4N Prf SFP+		\$0.00	K	31%	\$0.00	\$17,748.00	\$17,400.00	\$10,000.00	\$3,760.00	\$0.00	\$0.00	\$17,400.00	VSPEX BLUE HARDWARE
5	VSBU-V-HW-2U4N-SC	VSPEX BLUE VMW HW 2U/4N Std RJ45		\$0.00	K	31%	\$0.00	\$17,748.00	\$17,400.00	\$10,000.00	\$3,760.00	\$0.00	\$0.00	\$17,400.00	VSPEX BLUE HARDWARE
5	VSBU-V-HW-2U4N-SC	VSPEX BLUE VMW HW 2U/4N Std SFP+		\$0.00	K	31%	\$0.00	\$17,748.00	\$17,400.00	\$10,000.00	\$3,760.00	\$0.00	\$0.00	\$17,400.00	VSPEX BLUE HARDWARE
5	VSBU-V-HWR-2U4N-PC	VSPEX BLUE VMW HWR 2U/4N Prf RJ45		\$0.00	K	31%	\$0.00	\$17,748.00	\$17,400.00	\$10,000.00	\$3,760.00	\$0.00	\$0.00	\$17,400.00	VSPEX BLUE HARDWARE
5	VSBU-V-HWR-2U4N-PC	VSPEX BLUE VMW HWR 2U/4N Prf SFP+		\$0.00	K	31%	\$0.00	\$17,748.00	\$17,400.00	\$10,000.00	\$3,760.00	\$0.00	\$0.00	\$17,400.00	VSPEX BLUE HARDWARE
5	VSBU-V-HWR-2U4N-SC	VSPEX BLUE VMW HWR 2U/4N Std RJ45		\$0.00	K	31%	\$0.00	\$17,748.00	\$17,400.00	\$10,000.00	\$3,760.00	\$0.00	\$0.00	\$17,400.00	VSPEX BLUE HARDWARE
5	VSBU-V-HWR-2U4N-SC	VSPEX BLUE VMW HWR 2U/4N Std SFP+		\$0.00	K	31%	\$0.00	\$17,748.00	\$17,400.00	\$10,000.00	\$3,760.00	\$0.00	\$0.00	\$17,400.00	VSPEX BLUE HARDWARE
5	VSBU-V-LS-SW	VSPEX BLUE APPLIANCE SW LIC SOLN=MA		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSPEX BLUE SOFTWARE
5	VSBU-V-ROY-2U4N-PC	VSPEX BLUE Appliance Royalty 2U4N-PC		\$1,847.00	K	31%	\$1,274.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSPEX BLUE SOFTWARE
5	VSBU-V-ROY-2U4N-PC	VSPEX BLUE Appliance Royalty 2U4N-PC		\$1,847.00	K	31%	\$1,274.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSPEX BLUE SOFTWARE
5	VSBU-V-ROY-2U4N-SC	VSPEX BLUE Appliance Royalty 2U4N-SC		\$1,847.00	K	31%	\$1,274.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSPEX BLUE SOFTWARE
5	VSBU-V-ROY-2U4N-SC	VSPEX BLUE Appliance Royalty 2U4N-SC		\$1,847.00	K	31%	\$1,274.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSPEX BLUE SOFTWARE
5	VSBU-V-ROY-2U4N-SO	VSPEX BLUE Appliance Royalty 2U4N-SO		\$1,847.00	K	31%	\$1,274.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSPEX BLUE SOFTWARE
5	VSBU-V-SW-MGR	HCIA Manager Software =MA		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSPEX BLUE SOFTWARE
5	VSC-OS-PRM-12-T5	SEL VTS-OS Prm 12 mo. Over 5000TB		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT VSC CLOUD SOFT
5	VS-CUS-M-EXPVS	VST expense model		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NA
5	VSL3-002-525	Secure VM SecVM Perpetual TLA=IB		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	VSL3-002-526	Secure VM KMIP Client Perpetual TLA=IA		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	VSL3-002-527	Secure VM Key Management for SED TLA=IA		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	VSL3-002-528	Secure VM Key Management for KMIP TLA=IA		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	VSL3-002-529	Secure VM Encryption for Machines TLA=IA		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	VSL3-002-672	Secure VM Encrypt for Containers TLA=IA		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	VSPHERE-ELIM-PPM	VSPHERE ELIM MODEL - PPM		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NA
5	VSPHERE-ELIM-PRD	VSPHERE ELIM MODEL - PRODUCT		\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	NA
5	VUGBDWOACLDUPF	SEL: V-UG-BDWOA-CLD-U-F-F		\$40.42	K	31%	\$28.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT CARAHOSFT
5	VUPGBM2PLYMSF	SEL: V-UPG-BM2-PL-YMS-F		\$44.00	K	31%	\$30.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VUPGBM2SBCLYMSF	SEL: V-UPG-BM2-SB-CLYMS-F		\$39.00	K	31%	\$26.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VUPGBM2SBOPYMSF	SEL: V-UPG-BM2-SB-OPYMS-F		\$39.00	K	31%	\$26.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VUPGGM2PLBMSF	SEL: V-UPG-GM2-PL-BMS-F		\$44.00	K	31%	\$30.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VUPGGM2PLOMSF	SEL: V-UPG-GM2-PL-OMS-F		\$22.00	K	31%	\$15.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VUPGGM2PLYMSF	SEL: V-UPG-GM2-PL-YMS-F		\$88.00	K	31%	\$60.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VUPGGM2SBCLBMSF	SEL: V-UPG-GM2-SB-CLBMS-F		\$27.00	K	31%	\$18.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VUPGGM2SBCLOMS	SEL: V-UPG-GM2-SB-CLOMS-F		\$10.00	K	31%	\$6.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VUPGGM2SBCLYMSF	SEL: V-UPG-GM2-SB-CLYMS-F		\$65.00	K	31%	\$44.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VUPGGM2SBOPBMSF	SEL: V-UPG-GM2-SB-OPBMS-F		\$27.00	K	31%	\$18.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VUPGGM2SBOPOMS	SEL: V-UPG-GM2-SB-OPOMS-F		\$10.00	K	31%	\$6.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VUPGGM2SBOPYMSF	SEL: V-UPG-GM2-SB-OPYMS-F		\$65.00	K	31%	\$44.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VUPGMDCV2OPYMSF	SEL: V-UPG-MDCV2-OPYMS-F		\$45.00	K	31%	\$31.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VUPGMDCV2PYMF	SEL: V-UPG-MDCV2-PYM-F		\$66.00	K	31%	\$45.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VUPGMDCV2SYM	SEL: V-UPG-MDCV2-SYM-F		\$45.00	K	31%	\$31.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V-WBSBCL-3US1YF	SEL: V-WBSBCL-3US1Y-F		\$36.00	K	31%	\$24.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V-WBSBOP-DEV1Y-F	SEL: V-WBSBOP-DEV1Y-F		\$12.00	K	31%	\$8.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V-WBSBCL-DEV1Y-F	SEL: V-WBSBCL-DEV1Y-F		\$24.00	K	31%	\$16.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V-WCSBCL-3US1YF	SEL: V-WCSBCL-3US1Y-F		\$72.00	K	31%	\$49.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V-WCSBCL-3US1YF	SEL: V-WCSBCL-3US1Y-F		\$48.00	K	31%	\$33.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V-WVSBCL-3US1YF	SEL: V-WVSBCL-3US1Y-F		\$84.00	K	31%	\$57.96	\$0.00	\$0.00						

BAND	SKU	DESCRIPTION	Model Sub sku	EMC LIST PRICE USD	CATEGORY CODE	NASPO VP Discount %	NVP MAINTENANCE AND WARRANTY UPGRADE PRICE									
							NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER	
5	VYMSBDDDDV23YF	SEL: V-YMS-SBDDDDV2-3Y-F		\$366.00	K	31%	\$252.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VYMSBOPDV21YF	SEL: V-YMS-SB-OP-DV2-1Y-F		\$98.00	K	31%	\$67.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VYMSBOPDV22YF	SEL: V-YMS-SB-OP-DV2-2Y-F		\$196.00	K	31%	\$135.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VYMSBOPDV23YF	SEL: V-YMS-SB-OP-DV2-3Y-F		\$294.00	K	31%	\$202.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS15PLAYC	SEL WS15-PLAY-C)		\$149.99	K	31%	\$103.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS15PLAYC-K	SEL WS15-PLAY-C)		\$149.99	K	31%	\$103.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS15PLAYC-K	SEL WS15-PLAY-C)		\$158.98	K	31%	\$109.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS15-PLAY-F	SEL: WS15-PLAY-F		\$164.99	K	31%	\$113.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS15-PLAY-UG-F	SEL: WS15-PLAY-UG-F		\$87.99	K	31%	\$60.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS15PROC	SEL WS15-PRO-C)		\$249.99	K	31%	\$172.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS15PROC-I	SEL WS15-PRO-C)		\$249.99	K	31%	\$172.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS15PROC-K	SEL WS15-PRO-C)		\$264.71	K	31%	\$182.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS15-PRO-F	SEL: WS15-PRO-F		\$274.99	K	31%	\$189.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS15PROPLAYUC	SEL WS15-PRO-PLAY-U-C)		\$99.99	K	31%	\$68.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS15PROPLAYUC-I	SEL WS15-PRO-PLAY-U-C)		\$99.99	K	31%	\$68.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS15PROPLAYUC-K	SEL WS15-PRO-PLAY-U-C)		\$106.11	K	31%	\$73.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS15PROPLAYUGF	SEL: WS15-PRO-PLAY-UG-F		\$109.99	K	31%	\$75.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS15PROUC	SEL WS15-PRO-U-C)		\$149.99	K	31%	\$103.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS15PROUC-I	SEL WS15-PRO-U-C)		\$149.99	K	31%	\$103.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS15PROUC-K	SEL WS15-PRO-U-C)		\$158.98	K	31%	\$109.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS15-PRO-UG-F	SEL: WS15-PRO-UG-F		\$164.99	K	31%	\$113.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS16PLAYC	SEL WS16-PLAY-C)		\$149.00	K	31%	\$102.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS16PLAYC-I	SEL WS16-PLAY-C)		\$149.00	K	31%	\$102.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS16PLAYC-K	SEL WS16-PLAY-C)		\$172.00	K	31%	\$118.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS16PLAYUGC	SEL WS16-PLAY-UG-C)		\$79.00	K	31%	\$54.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS16PLAYUGC-I	SEL WS16-PLAY-UG-C)		\$79.00	K	31%	\$54.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS16PLAYUGC-K	SEL WS16-PLAY-UG-C)		\$91.56	K	31%	\$63.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS16PROC	SEL WS16-PRO-C)		\$199.00	K	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS16PROC-I	SEL WS16-PRO-C)		\$199.00	K	31%	\$137.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS16PROC-K	SEL WS16-PRO-C)		\$229.47	K	31%	\$158.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS16PROPLYUGC	SEL WS16-PRO-PLAY-UG-C)		\$89.00	K	31%	\$61.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS16PROPLYUGC-I	SEL WS16-PRO-PLAY-UG-C)		\$89.00	K	31%	\$61.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS16PROPLYUGC-K	SEL WS16-PRO-PLAY-UG-C)		\$103.05	K	31%	\$71.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS16PROUGC	SEL WS16-PRO-UG-C)		\$99.00	K	31%	\$68.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS16PROUGC-I	SEL WS16-PRO-UG-C)		\$99.00	K	31%	\$68.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS16PROUGC-K	SEL WS16-PRO-UG-C)		\$114.54	K	31%	\$79.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS-PLAY-SUP-1PAK	SEL: WS-PLAY-SUP-1PAK		\$33.00	K	31%	\$22.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT CARAHSOFT
5	WS-PLAY-SUP-3PAK	SEL: WS-PLAY-SUP-3PAK		\$88.00	K	31%	\$60.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT CARAHSOFT
5	WS-PLAY-SUP-5PAK	SEL: WS-PLAY-SUP-5PAK		\$134.00	K	31%	\$92.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT CARAHSOFT
5	X15-SFP-DAC-10M	SEL KEMP X15 10M SFP+ DAC Bundle		\$1,052.31	K	31%	\$726.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT KEMP
5	X15-SFP-DAC-1M	SEL KEMP X15 1M SFP+ DAC Bundle		\$292.31	K	31%	\$201.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT KEMP
5	X15-SFP-DAC-3M	SEL KEMP X15 3M SFP+ DAC Bundle		\$409.23	K	31%	\$282.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT KEMP
5	X15-SFP-DAC-5M	SEL KEMP X15 5M SFP+ DAC Bundle		\$584.62	K	31%	\$403.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT KEMP
5	X15-SFP-SR	SEL KEMP X15 SFP+ SR Bundle		\$1,052.31	K	31%	\$726.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT KEMP
5	X25-SFP-DAC-10M	SEL KEMP X25 10M SFP+ DAC Bundle		\$3,156.92	K	31%	\$2,178.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT KEMP
5	X25-SFP-DAC-1M	SEL KEMP X25 1M SFP+ DAC Bundle		\$876.92	K	31%	\$605.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT KEMP
5	X25-SFP-DAC-3M	SEL KEMP X25 3M SFP+ DAC Bundle		\$1,227.69	K	31%	\$847.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT KEMP
5	X25-SFP-DAC-5M	SEL KEMP X25 5M SFP+ DAC Bundle		\$1,753.85	K	31%	\$1,210.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT KEMP
5	X25-SFP-SR	SEL KEMP X25 SFP+ SR Bundle		\$3,156.92	K	31%	\$2,178.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT KEMP
5	X40-SFP-DAC-10M	SEL KEMP X40 10M SFP+ DAC Bundle		\$3,156.92	K	31%	\$2,178.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT KEMP
5	X40-SFP-DAC-1M	SEL KEMP X40 1M SFP+ DAC Bundle		\$876.92	K	31%	\$605.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT KEMP
5	X40-SFP-DAC-3M	SEL KEMP X40 3M SFP+ DAC Bundle		\$1,227.69	K	31%	\$847.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT KEMP
5	X40-SFP-DAC-5M	SEL KEMP X40 5M SFP+ DAC Bundle		\$1,753.85	K	31%	\$1,210.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT KEMP
5	X40-SFP-SR	SEL KEMP X40 SFP+ SR Bundle		\$3,156.92	K	31%	\$2,178.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMC SELECT KEMP