

Pursue your SAP future.

Your business trusts SAP with your most mission-critical processes and data.

Amplify your SAP® solutions and the value they can bring to your business, with a trusted partner for the underlying digital foundation.



Why trust Dell Technologies with your SAP digital foundation?



Our partnership

25+ years as SAP Global Technology Partner¹

15,000+ joint customers globally

360-degree relationship between Dell Technologies and SAP²

RISE with SAP S/4HANA® Cloud, private edition, customer data center option technology partner

Certified appliances, enterprise storage, HCI solution hardware partner

7+ years operating Dell Technologies Global SAP Center of Competency in Germany³

60+ joint engineering and certification projects

Our proof

5 SAP Pinnacle and SAP Customer Innovation Awards⁴

Enterprise infrastructure, CY2021⁵

External enterprise storage, CY2021⁵

Storage software, CY2021⁵

Converged systems, CY2021⁵

Server systems, CY2021⁵

Purpose-built backup appliance, CY2021⁵

Client devices, CY2021⁷



43 STAR Awards from the Technology Services Industry Association (TSIA) for innovation, leadership and excellence in technology services industry⁸



Our power⁸

US\$101.2 billion in revenue

#28 on Fortune 500

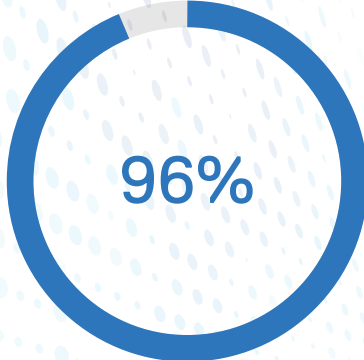
Leadership in three Gartner Magic Quadrant reports

#14 in Gartner 2021 Global Supply Chain Top 25, standard in supply chain excellence

#1 ranking from IPE CITI for environmental management of supply chain, 2020

"A" on CDP's climate change "A list" of companies, 2020

9X honoree, World's Most Ethical Company Award, Ethisphere Institute



of Fortune 500[®] companies served



Our potential

Net zero greenhouse goal across full value chain by 2050 or earlier⁹

26,189 patents and applications⁸

#16 rank top organizations granted U.S. patents in 2021¹⁰

US\$14.2 billion R&D investment in last 5 fiscal years⁹



US\$4.5 billion future R&D investment¹¹

US\$150 million annual capital investment¹¹

Our places

180 countries¹²

54 languages¹¹

83 technical support sites¹¹

20+ manufacturing locations³

50+ distribution and fulfillment centers³

750+ parts distribution centers globally³

2,400+ carry-in service centers⁹

25 repair centers globally⁹



Our people

35,000+ full-time services and support employees³

133,000 team members⁸

32,000+ sales professionals³

200,000 channel partners¹²



Drive your business forward with Dell Technologies solutions for SAP.

Contact your sales representative today and visit Dell.com/SAP to learn more.

¹ Dell has been an SAP Global Technology Partner since 1996.

² Dell is a customer of SAP; SAP is a customer of Dell; Dell is an SAP Global Technology Partner.

³ Dell Technologies Global SAP Center of Competency in Germany opened in 2015.

⁴ Dell received the 2002 SAP Pinnacle Award, 2004 SAP Pinnacle Award for Outstanding Service, 2005 SAP Pinnacle Award for Excellence in Customer Satisfaction and Support, 2019 SAP Pinnacle Award ISV Partner of the Year, 2015 SAP HANA Customer Innovation in Analytics Wizard.

⁵ IDC Worldwide Quarterly Enterprise Infrastructure Tracker CY21Q4, #1 enterprise infrastructure vendor based on units and revenue, #1 enterprise storage vendor based on units and revenue, #1 converged systems vendor based on units and revenue, #1 server vendor based

on units and revenue (tied for #1), #1 purpose-built backup appliance vendor based on units and revenue (tied for #1), #1 purpose-built backup appliance vendor based on units and revenue for year 2021.

⁶ IDC Worldwide Semiannual Software Tracker, 2021H2, #1 storage software vendor based on revenue for year 2021.

⁷ IDC Worldwide Quarterly Enterprise Client Device Tracker, CY21Q4, #1 client device vendor based on units for year 2021.

⁸ Dell Technologies Key Facts, updated March 2022.

⁹ Statista, Dell Technologies expenditure on research and development worldwide from 2000 to 2022.

¹⁰ Top 300 Organizations Granted U.S. Patents in 2021.

¹¹ Dell Technologies Advantage, Build Your Breakthrough, November 2, 2021.

¹² Dell Technologies Form 10-K, fiscal year ended January 28, 2022.